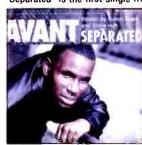
#### NEWSSTAND PRICE \$6.50

#### **Avant Has Arrived**

"Separated" is the first single from the debut artist on



Magic Johnson Music/MCA. This week it reaches the top of the Urban chart. The sulary R&B hit is also a fast climber at Urban AC. Look for MCA to make a strong cross to CHR/POP



## JULY 7, 2000

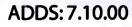
## Sirius Satellite Reaches Orbit

The satellite radio industry made a giant stride forward over the holiday weekend with the launch of Sirius Satellite Radio's first orbiter. Not only did everything go well technically, shares of Sirus stock soared as well. Read the whole story, next page.

## couldn't wait:

B96/Chicago	20x
KHKS/Dallas	28x
KRBV/Dallas	43x
Y100/Miami	32x
KBKS/Seattle	33x
WDRQ/Detroit	23x
KZZP/Phoenix	36x
KPTY/Phoenix	18x
XHTZ/San Diego	12x
WNKS/Charlotte	13x
KZHT/Salt Lake City	11x
KKXX/Bakersfield	30x
WKCI/New Haven	13x
-	16x
WDJX/Louisville	15x
WFMF/Baton Rouge	11x
WFLY/Albany	16x 15x

## Something's going on...



(All I Want Is You)

**Christina** Aguilera

# christina aguilera o

Produced and Arcanged by Celebrity Status & Ron Fair / Mixed by Dave Wa





N 8 18



SISTER HAZEL "Change Your Mind"



RateTheMusic.com: #6 Overall! SoundScan: 25,000 pieces first week!

R&R CHR/Pop: 24 **R&R Pop Alternative:** 12 R&R Hot AC: 15



## **NELLY** "Country Grammar"

R&R CHR/RHYTHMIC: 9 - 7 RHYTHMIC TOP 40 MONITOR: 11-7 CROSSOVER MONITOR: (5)-(3)

ALREAD	Y ON:						SO
	KRQQ WXYK WJMN	WFLZ WLKT WBBM	WNOU	WXSS KKMG KKRF	KSLZ WEZB WHHH	WKGS KZII KBXX	KDW KME
NEW TH	IS WEEK	:					
WRVW	WKSE	WFSJ	WPXY	WXCR	WBHT		
WRHT	WRT.I	WRTS	WRZE	KFFM	WRDR		

CALLOUT AMERICA #4 OVERALL

Change Your Mind

#### **DEBUTS #3 BILLBOARD 200** UNDSCAN 253,000 PIECES!

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**KEMS KJYO KYLD KPWR** 

Serious



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ALREAD	Y ON:							111		-A.	1 h
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WFLY	WBHT	WNTQ	WRHT	KHTE	KKRD	KWI	N				
WYKS	KKMG	KSMB	WXLK	KSXY	KWNZ	WX	ſK			VV	
KHTO	WRTS	WSPK	WHTF	WJBQ	WFHN	WK	MX				
WJYY	WVAQ	WLVY	KQID				#1	моет	ADDED		and a state
NEW TH	IS WEEK						#	IVIUS I	AUUEU		
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WVYB	WZYP	WYOY	WMGB	KRFX	WRZE	KLRS	WMGI	Caffeine	Serious	JIMMY AND DOUG'S	



Sales & Marketing Editor **Pam Baker** takes a stroll down the information superhighway this week and reviews a sampling of radio's tastiest websites. After going through many of these sites, Pam came to a sensible conclusion: If you want your listeners to keep coming back, you'll have to update your content daily. Pam also highlights a recent Interep study that has some interesting stats about 18-34 radio listeners and their online habits.

Pages 8-14

#### EXPANDED DATEBOOK LISTINGS

**R&R's** Music Datebook has for years been the inspiration for one-liners, promotions and trivia contests at thousands of stations worldwide. This week the section takes a quantum leap by expanding its scope beyond music to include other momentous events in pop culture history. It's the ultimate clip 'n' save!

Page 20

#### IN THE NEWS

- Tommy Frank appointed PD of WKRQ/Cincinnati
- J.J. Rice named Format Coordinator/CHR at Cox
- Kim Stephens becomes VP/A&R-VP/ Promo; Pamela Jouan VP/ Promo,West Coast; Mark Fritzges VP/ Promo for Atlantic
- WJRZ/Monmouth-Ocean flips to Oldies
- Michael DelGiorno takes Clear Channel/Tulsa OM post
- How the radio industry seeds its future with scholarships Page 3



**NEWSSTAND PRICE \$6.50** 



#### JULY 7, 2000

## 2001 To Be 'A Remarkable Year'

#### So says one analyst, but not everyone agrees

We're just halfway through 2000, and there's already squabbling about radio's financial future. Doomsayers predict a downturn in advertising which. in their forecast, generally means an immediate meltdown in Radioland. And that's prompted some investors to back away from radio stocks as though they were avoiding the plague. But not all the forecasts are dreadful. Just last week veteran ad-spending tracker Robert Coen said he expected spending to soar this year, citing the economy's "continued resilience" as reason for the growth expected in radio, TV and print media. Coen told the Associated Press he expects U.S. ad spending to rise from \$215.3 billion in '99 to

FORECAST/See Page 4

## **The Next Generation Of Radio Is Launched**

## Sirius successfully sends up its first of three satellites

By JEFFREY YORKE R&R WASHINGTON BUREAU CHIEF yorke@ rronline.com

It was 10 years ago that David Margolese's plan to deliver radio channels from a satellite system to earthlings first began to take shape. His vision moved closer to reality last Friday (6/30) at 6:08pm ET, when Sirius-1 — the first of three satellites Sirius Satellite Radio plans to launch this year — lifted off from the Baikonur Cosmodrome in Kazakhstan.

Sirius Satellite Control in New York successfully established a communications link with the bird at 8:33pm and deployed the satellite's solar panels just before midnight, all according to plan. "Satellite radio is a reality," said Margolese, Sirius' Chairman/Chief Executive. "The deployment of Sirius-1 means that within weeks we will be able to verify the fundamental capabilities of our system, including a coast-to-coast signal and digital-quality sound."

Sirius' two other satellites are set for launch in September and October. The three birds will orbit 23,000 miles above

SIRIUS/See Page 27

Sirius-1 blasts off from the Baikonur Cosmodrome in Kazakhstan.



## **Revenues Climb 25% In May**

A 22% jump in local dollars and a stunning 38% leap in national numbers combined for an overall 25% increase from May 1999 to May 2000, according to the **RAB**. Four of the nation's five regions experienced growth of more than 20% locally, with the West leading the way at 27%. The West also was the front-runner nationally: Its sales were up a staggering 49%. Year-to-date, sales figures are up 22%: 18% on the local side and 35% on the national front. According to RAB President/CEO Gary Fries, "Our involvement with the advertising community indicates no slowdown in pacing for growth in the third and fourth quarters as well as continued strength into the now emerging outlook for 2001."



## NextMedia Forms Nucleus Of Chicago Radio Cluster

#### It buys 11 suburban stations for \$66 million

Barely nine months old, NextMedia Group already has 55 stations under its banner. This week the Denver-based company agreed to acquire six FMs and three AMs surrounding Chicago from Pride Communications for \$56.95 million. It will also pay another \$9.4 million for a pair of Belvidere Broadcasting outlets in Waukegan, IL. In all. the company formed by Steve Dinetz and Carl Hirsch is spending just over \$66 million for 11 stations in its bid to become a national small- and midmarket consolida-

The Pride deal gives Next Media bulk in the area surrounding Chicago, the nation's thirdlargest media market. The group gets WBVS-FM/Coal City, IL: WAIT-AM/Crystal Lake, IL; WJOL-AM, WJTW-FM & WLLI-FM/Joliet, IL; WZSR-FM/Woodstock, IL: WLIP-AM & WIIL-FM/Kenosha, WI: and WEXT-FM/Racine, WI. Pride founder/CEO Jim Hooker, who has a national reputation as a management consultant, will join NextMedia as Sr. VP/Organizational Learning & Development.

With the purchase from Belvidere, an affiliate of Marathon Media. NextMedia further bulks up in the North Chicago area with WKRS-AM & WXLC-FM/ Waukegan. IL and thus forms

NEXTMEDIA/See Page 27

The R&R ONLINE website now features free and open access for all! Go to www.rronline.com



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- **#1** video at THE BOX
  - Certified GOLD

## "Crazy Things I Do"

- #1 video at THE BOX
  - Exploding at R&B and cross-over radio now!

## From the debut album FROM THE BOTTOM TO THE TOP

Certified GOLD

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- Nickelodeon, Disney, BET & THE BOX
- POST Cereal massive National TV campaign
- 48 HOURS special profile on CBS, Wednesday July 5

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## WKRO/Cincinnati **Taps Frank As PD**



Frank has accepted the open PD position at Infinity's CHR/ Pop WKRQ (Q102)/ Cincinnati effective July 10. Frank replaces Mike Marino, who stepped

Former WWHT/Syra-

cuse PD Tommy

down to become PD at AMFM's KCMG/Los Angeles (R&R 6/ 16).

Frank told R&R. "O102 is a great station. Infinity is a great company. Cincinnati is a great city, and, most importantly, I get to work with great people! With people like David Pearlman, GM Jim Bryant. OM Chuck Finney and a top staff, you couldn't ask for more in a support team. I just don't see how life could get any better. Everything I've worked for and achieved throughout my career has prepared me for this challenge, for which I am very grateful."

Frank began his radio career as an overnighter at WMME/Augusta. ME. He also worked as a night-timer at WFXX/Williamsport, PA; Asst. PD/morning driver at WRFY/ Reading, PA; nighttimer at WNVZ/ Norfolk; and PD at WAYV/Atlantic City, NJ.

## **Cox Appoints Rice** Format Coord.-CHR

WBLI/Long Island PD J.J. Rice has been appointed Format Coordinator-CHR for



Cox Radio. Format coordinators work with Cox's local teams to provide additional input and assistance while continuing to report to their respective general

managers. "J.J. currently

programs WBLI and previously programmed WWHT/Syracuse during Cox's ownership of that radio station." commented Cox Radio President/CEO Bob Neil. "He really understands the CHR format and will be another great addition to the strategic teams at the stations.

Rice remarked, "I'm thrilled to be working with the Cox CHR stations in a company that is committed to a superior product and attitude. Bob Neil gives our PDs what

**RICE/See Page 27** 



What do George Strait and Elvis Presley have in common? Platinum and lots of it. Strait recently received his 25th platinum album, and he is now second only to Elvis Presley for certified platinum titles among male solo artists. In commemoration of the feat, the Recording Industry of America presented Strait with a plaque. Celebrating with Strait (I-r) are RIAA Director/Gold and Platinum John Henkel and President/ CEO Hilary Rosen, Strait, MCA Nashville Director/Regional Promotions Royce Risser and Seagrams/Universal Studios' Jennifer Bendall.

## **Radio Gives Students A Boost** Industry groups help with scholarships, grants

By JENNIFER MARKHAM R&R WASHINGTON BUREAU jmarkham@rrowline.com

Where is the future of radio headed? Are colleges and universities succeeding at producing the next generation of general managers, program directors and air talent? With the introduction of Internet radio, are schools able to prepare students for radio careers? As the radio industry changes, so are classroom curricula and job ex-

pectations. But what about those students who don't make it to the classroom because they lack the financial resources to complete a four- or sometimes five-year program?

Communications organizations as well as individuals have stepped up to the plate to provide money to students who are applying to college or who are in college and need additional funds to finish. There are also resources for those who want to specialize in radio broadcasting. ABC syndicated personality Tom Joyner and his two sons, Oscar and

WJRZ (Thunder Country 100.1)/Monmouth-Ocean has flipped to "Jersey's Greatest Oldies 100." Central Jersey Broadcasting, a subsidiary of New Jersey Broadcasting Partners, began operating the station on June 5 and awaits completion of WJRZ's acquisition from Jersev Shore Broadcasting.

"After extensive research in the marketplace, the results confirmed what we suspected all along - that Monmouth-Ocean wants its own Oldies station," New Jersey BroadThomas, have taken on the challenge of raising funds for students attending historically black colleges and universities. Each month the Tom Joyner Foundation selects a specific school for which it raises funds. The money is sent directly to the school and awarded through the school's financial aid department based on students' financial need and academic achievement.

The NAB is also committed to helping those who aspire to enter broadcasting. In April. as part of its annual Grants for Research in Broadcasting Program, the organization announced that five research grants had been awarded to scholars. The NAB's program is designed to stimulate interest in broadcast research, with an emphasis on economic, social or policy issues of importance to the commercial broadcast industry. Among this year's topics: "Juggling Brands: The Pressures and Perks for Radio

SCHOOL/See Page 19

## WJRZ/Monmouth's Thunder Rolls To Oldies

casting Partners President/COO Dan Finn said. "I am pleased to announce that Oldies has returned to the Jersey Shore, and in a big way." WJRZ is Monmouth-Ocean's first

local Oldies station since WWZY (Oldies 107) flipped to Country when the station was sold in 1996. Finn noted, "This will be a 'goodtime, great oldies' station featuring Oldies 107 veterans Captain Jack and Chris Van Zant." WJRZ's playlist will extend from the late 50s through the mid-\*70s.

www.americanradiohistory.com

## PAGE THREE

#### JULY 7, 2000

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#### Atlantic Promotes Three To VP Posts

Atlantic Records has elevated three label veterans. In the first of a series of moves, the label has promoted Kim Stephens to VP/A&R-VP/Promotion, based in New Orleans: Pamela Jouan to VP/ Promotion, West

Coast, based in Los Angeles; and Mark Fritzges to VP/Promotion. based in Pittsburgh. Atlantic Exec. VP Andrea Ganis

Stephens

Fritzaes said, "Simply put, I couldn't ask for a more capable team of vice presi-

dents. One of the great promotion ATLANTIC/See Page 27

## **DelGiorno Now Clear Channel/Tulsa OM**

Michael DelGiorno has been named OM for Clear Channel's Tulsa stations, which include Spanish AC KAKC, Sports KQLL-AM, CHR KIZS, Rock KMOD, Alternative KMRX and Oldies KQLL-FM. DelGiorno most recently spent nine years as PD/afternoon driver at Cox's crosstown KRMG.

"Michael brings proven market knowledge, experience and success," said VP/Tulsa Market Man-

ager Rick Cohn. "Plus. more than his strategic excellence, he brings the people and team-building skills we need to mature. This really represents Clear Channel Radio's commitment to product excellence. not to mention our determination to win this market."

Before arriving in Tulsa in 1991, DelGiorno worked in New Orleans: Oklahoma City: and Washington, DC in formats ranging from News/ Talk and AC to Oldies.

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## **Radio Business**

## **Clinton Signs Campaign Ad Disclosure Bill**

Measure aims to reveal sponsors behind influential campaign advertising

By Jeffrey Yorke R&R WASHINGTON BUREAU CHIEF yorke@rronline.com

The bill, which was signed into law

by President Clinton on Saturday (7/

1), was approved by a decisive margin

just after midnight last Wednesday. The

Senate also embraced the bill, the first

major campaign finance reform legis-

lation in more than 21 years. in a

sweeping 92 to 6 vote on Thursday.

Clinton had described the disclosure

bill as "a big deal" even before he stood

Saturday on the White House's South

by forcing organizations to come clean

As an example. Clinton said an or-

anization called Citizens for Better

Medicare "has flooded the airwayes

with negative ads" against an admin-

istration effort to provide a Medicare

prescription benefit. The group has

spent tens of millions of dollars in

what Clinton called "misleading ad-

vertising" that was, he asserted, "all

about their donors," Clinton said.

The law "will clean up the system

Lawn to discuss the matter.

In a rare example of congressional swiftness, both the House and Senate overwhelmingly passed legislation last week that forces political groups to identify their donors and backers when buying radio, television and print advertising and when using phone callouts that attempt to influence voters.

to the benefit of drug companies."

"The American people have no earthly idea who Citizens for Better Medicare is, who is paying for the ads," Clinton added. "The bill I just signed lifts the curtain. It makes groups like this reveal the sources of all future funding."

The bill is aimed at preventing private-interest organizations, such as pharmaceutical companies out to influence the debate over a Medicare prescription benefit. from tapping a reservoir of anonymous donors in order to. Clinton said, "pour millions of dollars into these efforts while keeping citizens in the dark."

The new law addressed a popular provision of the U.S. Tax Code known as Section 527, which permitted tax-exempt groups to use undisclosed donors to pay for advertising campaigns. Donors who wish to continue operating in secret may have other ways to do so but will likely lose some of the tax benefits they have previously enjoyed. For-profit companies that buy "issue advertising" to support a candidate or a particular position are generally faced with paying taxes on those funds.

The measure targeted both liberal and conservative donors and drew criticism from both camps. But Senators John McCain and Russ Feingold have for years pushed for major campaign reform. including calling for free broadcast airtime, and they see the bill's passage as a crack in the wall against reform.

It is arguable whether the bill will become a beliwether for future campaign reform. Democracy 21 President Fred Wertheimer said. but he added that the new law "dispels the idea that this is not an issue ... [and] that [no campaign finance reform] can pass in Congress. It strengthens the hand of reform leaders in Congress and weakens the hand of the lead opponents."

NAB spokesman Dennis Wharton told R&R that the association had not taken a public position on the measure.

#### Forecast

Continued from Page 1 \$235.6 billion this year - the biggest gain in 16 years. For radio, that translates to a 15% rise to \$4.6 billion. However, growth is expected to slow in 2001, when the Olympics, presidential campaigns and millennium celebrations will all have ended. Coen's report adds that national ad spending is expected to rise 7.5% to \$12.3 billion for magazines and 12% to \$7.1 billion for newspapers.

Based on a lack of clear evidence. the mere notion of a radio advertising downturn makes Gary Fries cranky. The RAB President/CEO told CBS MarketWatch on Wednesday, "I watch the numbers as closely as any-

body. I see nothing on the horizon that would indicate a slowdown."

Even if there is a small pull-back from the rate of advertising next year, overall growth in radio will outpace almost every sector of the media landscape. PaineWebber's Leland Westerfield told R&R. Westerfield credits consolidation for making radio a stronger advertising platform and notes that radio advertising in general has experienced incredible growth in recent years. "We've never seen a period of such bounty in advertising. 2001 will be a remarkable year. [Those who predict a downturn in advertising next year] are not recognizing the quality of the vintage we are drinking."

Westerfield's remarks came on the heels of his reiteration of Clear Channel's "buy" rating and 12-month target price of \$92. And he wasn't the only analyst who has come out swinging for the radio giant. Last week Clear Channel was reiterated "buy by Merrill Lynch's Jessica Reif Cohen and Lazard Freres' Chris Ensley, while Banc of America Securities' Timothy Wallace reiterated a "strong buy" rating on the issue. The ratings came after Clear Channel's European bond offering valued at 650 million Euros (or \$614.12 million). The five-year bonds offer an annual yield of 6.5% and an issue price of 99.63 Euros

- Jeffrey Yorke & Adam Jacobson

#### BUSINESS BRIEFS Bloomberg

#### Nassau IPO Could Raise Up To \$201 Million

Drinceton, NJ-based Nassau broadcasting plans to offer 9.9 million class A common shares within the U.S. and Canada and about 2.5 million shares in other countries at from \$16 to \$19 apiece, according to documents filed yesterday with the FCC. No IPO date was announced, but the company intends to trade on Nasdag as "NBCR."

#### Texas Eagle Sells 14 To Cornerstone

exas Eagle Radio Network, also known as Equicorn, is selling KBST-Texas Eagle Radio Network, also known as Equicon, is county the AM & FM & KBTS-FM/Big Spring, KHLB-AM & FM/Burnet, KEPS-AM & KINL-FM/Eagle Pass, KKYN-AM & FM & KVOP-AM & FM/Plainview and KVOU-AM, KUVA-FM & KYUF-FM/Uvalde, TX for \$7 million. The acquisition by Austin-based Cornerstone Radio Holdings is the first of several planned for the next few months. The company also plans to develop specialized syndicated programming and a web portal for all of its markets. Equicom still owns seven other stations in Texas, in Bryan-College Station and Corpus Christi, and will become an investor in Cornerstone once the deal is completed.

#### **Broadcasters Press To Toss Personal Attack Rules**

The NAB and RTNDA again combined forces in their ongoing 20-year battle and asked the U.S. Court of Appeals in Washington, DC to vanquish the current personal attack and political editorial rules, which those organizations view as needless and outdated. In a petition filed Wednesday (7/5), the groups said the FCC has failed to act on the court's Aug. 3, 1999 order to provide justification for the rules. At that time the court found "no explanation why the rules should survive" and ordered the FCC to act expeditiously to reconsider them, but the FCC has taken no further action. The commission has been deadlocked over the issue, with Republican appointees Michael Powell and Harold Furchtgott-Roth voting to eliminate the rules and Democratic appointees Susan Ness and Gloria Tristani voting to keep them in place. Chairman Bill Kennard, a Democratic appointee. recused himself from the matter since he, while working as NAB counsel in the early 1980s, wrote a position paper supporting elimination of the rules.

#### FCC Actions

n two separate decisions last week the FCC confirmed fines totaling \$30,000 for indecent material broadcast on WXTB/Tampa in January and May of 1998. First, the commission upheld its January 1999 decision

**Continued on Page 6** 

## **R&R Radio Stock Index**

This weighted index consists of all publicly traded companies that derive more than 5% of gross revenues from radio advertising.

				Change S	Since	
	One Year Ag	6/2.3/00	6/.10/00	One Year Age	6/23-6/30	
Radio Index	292.77	315.08	331.20	+7.62%	+5.12%	
Dow Industrials	10,970.8	10,404.8	10,447.9	-4.77%	+0.41%	
S&P 500	1,372.71	1.441.48	1,454,60	+5.97%	0.91%	

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## **Radio Business**

## DEAL OF THE WEEK

 WBVS-FM/Coal City, IL; WAIT-AM/ Crystal Lake, IL; WJOL-AM, WJTW-FM & WLLI-FM/Joliet, IL; WZSR-FM/ Woodstock, IL; WLIP-ÁM & WIL-FM/ Kenosha, WI; and WEXT-FM/ Sturtevant (Racine), WI \$56.95 million

## 2000 DEALS TO DATE

Dollars To Date: \$7,239,143,426 (Last Year: \$1,804,311,773.39)

Dollars This Week: \$94,000,000 (Last Year: \$33,530,910)

Stations Traded This Year: 689 (Last Year: 628)

Stations Traded This Week:

(Last Year: 30)

25

## TRANSACTIONS AT A GLANCE

- KXEG-AM/Tolleson (Phoenix), AZ \$4.5 million
- WOSN-FM/Indian River Shores (Ft. Pierce-Vero Beach), FL \$4.1 million
- WKRS-AM & WXLC-FM/Waukegan, IL \$9.4 million
- WMFG-AM & FMHibbing and KMFG-FM/Nashwauk, MN \$2.15 million
- KBST-AM & FM & KBTS-FM/Big Spring; KHLB-AM & FM/Burnet; KEPS-AM & KINL-FM/Eagle Pass; KKYN-AM & FM & KVOP-AM & FM/Ptainview; & KVOU-AM, KUVA-FM & KYUF-FM/Uvalde, TX \$7 million

#### <u>TRANSACTIONS</u>

## *NextMedia Surrounds Chicago With Two Suburban Buys*

Grabs nine from Pride for \$56.95 million; buys Behvidere duo for \$9.4 million

Multistate Deal

#### Deal of the Week

WBVS-FM/Coal City, IL; WAIT-AM/Crystal Lake, IL; WJOL-AM, WJTW-FM & WLLI-FM/Joliet, IL; WZSR-FM/Woodstock, IL; WLIP-AM & WIIL-FM/Kenosha, WI; and WEXT-FM/ Sturtevant (Racine), WI

PRICE: \$56.95 million

TERMS: Asset sale for cash BUYER: NextMedia Group, headed by CEO Steven Dinetz. It owns 55 other stations. Phone: (303) 694-9118 SELLER: Pride Communications, headed by founder/CEO Jim Hooker. Phone: (815) 459-7000

FREQUENCY: 100.7 MHz; 850 kHz; 1340 kHz; 93.5 MHz; 96.7 MHz; 105.5 MHz; 1050 kHz; 95.1 MHz; 104.7 MHz POWER: 1.4kw at 482 feet; 2.5kw; 1kw; 3kw at 276 feet; 3kw at 276 feet; 1.6kw at 568 feet; 250 watts; 50kw at 384 feet; 3kw at 328 feet

FORMAT: CHR/Pop; Adult Standards; Adult Standards; AC; Rock; AC; Adult Standards; Rock; Country BROKER: Elliot Evers of Media Venture Partners WHTC-AM/Holland (Grand Rapids), MI; WHBL-AM & WBFM-FM/Sheboygan and WWJR-FM/ Sheboygan Falls, WI PRICE: \$9.9 million

TERMS: Asset sale for cash BUYER: Midwest Communications, headed by President Duke Wright. It owns 17 other stations. Phone: (715) 842-1437 SELLER: Holland Communications, headed by Exec. VP Gary Tesch. Phone: (414) 276-5980

FREQUENCY: 1450 kHz; 1330 kHz; 93.7 MHz; 106.5 MHz POWER: 1kw; 5kw day/1kw night; 6kw at 253 feet; 6kw at 239 feet FORMAT: AC; AC; Country; AC BROKER: Blackburn & Co.

#### Arizona

KXEG-AM/Tolleson (Phoenix) PRICE: \$4.5 million TERMS: Asset sale for cash BUYER: James Crystal Radio Group, headed by President Jim Hilliard. It owns six other stations. Phone: (561) 432-5100 SELLER: Radio Property Ventures, headed by Managing Partner Burt Kaufman. No phone listed. FREQUENCY: 1010 kHz POWER: 7.5kw day/250 watts night FORMAT: Religious BROKER: John Pierce & Co.

#### Florida

#### WOSN-FM/Indian River Shores (Ft. Pierce-Vero Beach)

PRICE: \$4.1 million TERMS: Asset sale for cash BUYER: Vero Beach Broadcasters LLC headed by CEO/Director Mitchel! Rubenstein. It owns six other stations, includingWTTB-AM & WGYL-FM/Ft. Pierce-Stuart-Vero Beach. No phone listed. SELLER: Centennial Broadcasting LLC, headed by President Allen Shaw. Phone: (336) 774-3199 FREQUENCY: 97.1 MHz POWER: 23kw at 348 feet FORMAT: Adult Standards

#### Illinois

WKRS-AM & WXLC-FM/ Waukegan PRICE: \$9.4 million TERMS: Asset sale for cash BUYER: NextMedia Group, headed by CEO Steven Dinetz. It owns 55 other other stations. Phone: (303) 694-9118

SELLER: Belvidere Broadcasting, an affiliate of Marathon Media. Its principals are Chris Devine and Bruce Buzil. Phone: (312) 204-9900

FREQUENCY: 1220 kHZ; 102.3 MHz POWER: 1kw day; 99 watts nights; 3kw at 322 feet FORMAT: News/Talk: Hot AC

BROKER: Peter Handy of Star Media Group

#### Minnesota

#### WMFG-AM & FM/Hibbing and KMFG-FM/Nashwauk PRICE: \$2.15 million

TERMS: Asset sale for cash

BUYER: Midwest Radio Network LLC, headed by CEO Thomas Bookey. It also owns WNMT-AM & WTBX-FM/Hibbing, MN. No phone listed.

SELLER: Al Quarnstrom and Dennis Martin. No phone listed. FREQUENCY: 1240 kHz; 106.3 MHz;

102.9 MHz POWER: 8.8kw day/807 watts night;

25kw at 253 feet; 25kw at 253 feet FORMAT: Sports; Oldies; Classic Rock

BROKER: Jerry Johnson of John-

Bloomberg

son Communications Properties Inc.

#### Texas

#### KBST-AM & FM & KBTS-FM/Big Spring; KHLB-AM & FM/Burnet; KEPS-AM & KINL-FM/Eagle Pass; KKYN-AM & FM & KVOP-AM & FM/Plainview; and KVOU-AM, KUVA-FM & KYUF-FM/Uvalde

PRICE: \$7 million

TERMS: Asset sale for cash BUYER: Cornerstone Radio Holdings LLC, headed by President Jamie Clark. No phone listed. SELLER: Equicom Inc., headed by Chairman Randall Hale. Phone: (409) 774-5773

FREQUENCY: 1490 kHz; 95.9 MHz; 94.3 MHz; 1340 kHz; 106.9 MHz; 1270 kHz; 92.7 MHz; 1090 kHz; 103.9 MHz; 1400 kHz; 106.9 MHz; 1400 kHz; 102.3 MHz; 104.9 MHz POWER: 1kw; 8kw at 482 feet; 8.4kw at 561 feet; 1kw; 2kw at 367 feet; 1kw; 20kw at 184 feet;; 5kw day/500 watts night; 3kw at 300 feet; 1kw; 50kw at 467 feet; 1kw; 3kw at 280 feet; 3kw at 263 feet

FORMAT: News; Country; Classic Rock; Adult Standards; Country; Tejano; Oldies; Country; Country; Country; AC; Adult Standards; Tejano; Country

BROKER: Kalil & Co.

BUSINESS BRIEFS

CIMA Broadcasting, LLC Raul Gamez. CEO & General Manager

FILED

June 2000

has agreed to sell

KQTL Tucson, Arizona

Radio Unica Communications Corp. Joaquin F. Blaya, Chairman & CEO

We represented the seller in this transaction.

SERAFIN BROS. Broadcast Brokerage & Finance

P.O. Box 262888, Tampa, FL 33685 Phone (813) 885-6060 • Fax (813) 885-6857 E-mail: 72563.100@compuserve.com

#### Continued from Page 4

www.americanradiohistory.com

that material aired during a May 1998 broadcast was indecent. The station was then owned by Citicasters and is now a Clear Channel outlet. While acknowledging that the material was aired, counsel argued that the FCC should delay the fine pending issuance of its long-awaited indecency guidelines. However, the FCC ruled that guidelines were not needed to determine that the material was indecent. Counsel used the same argument when the station was hit with \$23,000 in fines for four separate Bubba The Love Sponge broadcasts aired in January 1998, and the FCC last week came to the same conclusion regarding those shows. The company has until July 27 to pay the \$23,000 fine and until July 28 to pay the \$7,000 fine.

• The FCC on Wednesday said it would rescind KCOZ-FM's \$8,000 fine. Last July the commission cited the station, operated by the College of the Ozarks in Point Lookout, MO, for not having Emergency Alert System equipment in place. But the college quickly replied, telling the FCC it had not been aware of the EAS regulations and that it had taken prompt action to remedy the situation. On Wednesday (7/5) the FCC agreed with the college's contention that the \$8,000 fine would be "an undue financial burden," considering that the school had budgeted only \$7,100 for the station's annual operation.

(ARBITRON METRO SHARES, WINTER, 1999, DETR

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25-54

35-64

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## WITH ALAN ALMOND

Pillow Talk from WNIC-FM/Detroit is AC radio's original love songs show. Hosted by legendary Alan Almond, absolutely one of American radio's most unique air talents, 25-54 women become addicted to Alan's magical, hypnotic delivery. The ratings prove it.

Now Pillow Talk is available in your market seven nights a week live via Superadio satellite. Interactive digital production custom interfaced to your station makes Alan Almond sound like he is right in your studio.

Call today and lock Pillow Talk up in your market. You won't want to program against it!

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Listen to Pillow Talk streaming right now at www.broadcastamerica.com

www.americanradiohistorv.com

8 • R&R July 7, 2000

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The RAB's Dave Casper on Web contesting, Page 12
Sales Tip from BBDO's Marlene Kruelle, Page 14

management < marketing < sales

#### SALES & MARKETING

## MAKE 'EM LOOK, HOOK 'EM AND BOOK 'EM

Giving listeners a reason to bookmark your website

By Pant Baker Sales & Marketing Editor

How can a station increase its web traffic? One of the most basic and fundamental ways — a very simple solution — is often



very simple solution — is often overlooked or undervalued. Get ready, it's an easy one: Update your content daily!

Why should you care if people visit your site every day? Wake up! It's all about top-of-mind awareness and making money. With today's sophisticated Internet tracking programs, agencies and clients are requesting detailed information on click-throughs and

page views before they begin (or opt to continue) advertising on your website. Not only can those nonspot dollars contribute to your bottom line, they can help cover the cost of maintaining the website.

Most radio stations have websites, but most stations don't effectively use the sales and marketing opportunities those websites provide. To help in the brainstorming process, I thought I'd pass along some examples of unique and captivating website elements. It's been said that imitation is the sincerest form of flattery — so what are you waiting for?

#### **CRAZY LIKE A FOX**

Classic Rocker KRFX (The Fox)/Denver is currently conducting "The Masters' Survivor Series," in which eight contestants must survive on their own for an entire month. Check out the station's website at *www.thefox.com* for daily updates and photos of the survivors as they compete for the grand prize of a new Ford Ranger 4x4. In addition to that promotion, The Fox's site includes an "Adults Only" section with such features as the "Babe of the Day," a caption contest, the "Fox Funny Pages," "Stripper Thursday," "Tattoos-Day" and "Worldwide Weekly News."

#### **3-D CARTOONS**

Fans of the Kevin & Bean show on Alternative

KROQ/Los Angeles (www.kroq.com) can view Kevin & Bean cartoons in 3-D. With a new technology called Pulse 3-D, you don't need special glasses or other contraptions just a simple plug-in.



#### **FREE WEB TOOLS**

WCCQ (Q-Country)/Chicago (*www.wccq.com*) offers web visitors free e-mail and unlimited free web space, along with html classes to help them create their own homepages, chat rooms, clip art and electronic greeting cards. On its site, powered by XOOM.com (*www.xoom.com*), the station has created a "Q-Country Community" that provides valuable tools and services.

#### YOUR OWN PRIVATE EBAY

Boston Rocker WAAF (www.waaf.com) offers a "Trading Post," where listeners can buy and sell everything from concert tickets to bedroom furniture. As with eBay, the radio station assumes no responsibility for any aspect of any item posted or exchanged. In the Northwest, Seattle's Rock KISW (*www.kisw.com*) hosts the "KISW Ticket Exchange," where listeners can buy, sell or trade concert tickets.

#### THE FUNKY MONKEY

R&R Charts and Music Manager Anthony Acampora turned me on to a great website from Alternative



KFNK/Seattle-Tacoma (*uww.kfnk.com*). With an alternate URL of *uww.funkymonkey1049.fm*, this site encourages listeners to vote on the music by declaring each song a "Smash" or "Trash." It also features a joke of the week, "That Freakin' Picture" and a "Miss Funky Monkey" contest.

#### **ONE-STOP NEWS CENTER**

One of my favorite sites is News KCBS/San Francisco (uuwukcbs.com), which was redesigned earlier this year by Feed The Monster Media (uuwufeed themonster.com). Not only is the site easy to navigate, it has many unique features, including "Ask the Experts," an interactive way for listeners to ask an advertiser a specific question relating to automotive matters, health, business or technology. Stop by the site and try the weather search and traffic maps — quite impressive.

#### **NATIONAL CLOUT**

National promotions can deliver exclusive, one-ofa-kind promotional opportunities to enhance your station's website. Work with your NSM to explore these opportunities. Musicmaker.com (www.music maker.com) is currently offering a "Who Wants to Meet Jimmy Page & The Black Crowes?" contest, awarding trips to various cities on the Page/Crowes tour. The contest bariner ad features links to buy the new *Live at the Greek* album, to purchase concert tickets and to listen to samples of songs from the album.

"Copy from one, it's plagiarism. Copy from

#### HEAR IT, SEE IT, BUY IT

Portland's Rock Authority, KUFO (*www.kufo.com*), has teamed up with GetMedia (*www.getmedia.com*) to provide a "Now Playing" feature that not only lists the songs played in the past hour, but also info on the artists, a chance to listen to sample tracks and a link to purchase albums directly from the site.

#### LISTENER CLUBS

Many stations around the country have created listener clubs, which are valuable for maintaining databases and creating special offers from advertisers. **R&R** NAC Editor Carol Archer suggests visiting *unw.kyot.com.* NAC/Smooth Jazz KYOT/Phoenix has created the "KYOT Loyal Listener Express" program, which provides listeners with *Coyote Tracks*, a newsletter with concert news, event info and contest updates, as well as incentives and automatic entry into all KYOT contests.

#### THAT'S THE TICKET

Sports KTCK/Dallas has a great site, recom-

mended by **R&R** News/Talk Editor Al Peterson. Log onto *uruw.theticket.com* and see how the station creatively updates its



site with "The Daily Musepaper" and such other features as the "Ticket Chick of the Month" and the "DICKtionary," which defines all the Ticket-specific jargon used by the station's announcers.

#### LIKE A VIRGIN RADIO

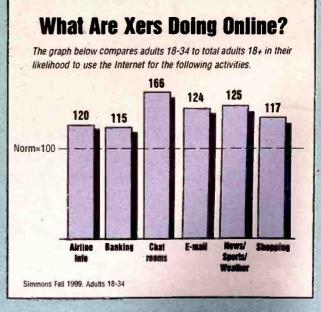
The No. 1-rated station on the Arbitron InfoStream report, Virgin Radio (*www.virginradio.com*), offers comprehensive music links with updated news, audio clips of its playlist, tour information and more. **R&R** Radio Editor Adam Jacobson claims to log on for the music, but I think he's looking for the "Freebies" wallpaper, postcards, sound effects and cool prizes.

## THE POWER OF 'X'

Interep recently released "The Evolution of X/ Adult 18-34 Consumers," a report outlining the latest demographic and media consumption data on Generation X. A full copy of the report is available for sale at www.research store.com.

Quoting statistics from Arbitron, the report says that adults 18-34 are much more likely than any other consumer segment, except teens, to listen to or view streaming media on the Internet. Furthermore, an analysis of current Simmons data shows that Gen Xers are among the heaviest users of both radio and online services.

"Advertisers have always been attracted to radio for its ability to target and impact the youth market," says Interep New Media President Graham Keenan. "What this type of research shows is that when we begin to package traditional broadcast radio with the emerging streaming venues, we can offer an even more powerful, extremely targeted marketing campaign geared directly toward those consumers."



two, it's research." — Wilson Mizner

# STRATEGY

## Tune in to San Francisco and formulate a solid plan for tomorrow.

As emerging technologies provide newer, faster and more profitable ways to reach your audience, tomorrow's essential tools will include an expert working knowledge of digital audio broadcasting, streaming media — and plenty of e-Business savvy.

The NAB Radio Show will help you secure a solid position in the industry today by featuring:

- The first ever internet-focused "show-within-a-show," **INTERNET** The NAB Radio Show — guaranteed to put you on the cutting-edge of the Web. Through dedicated conference sessions, exhibits, and demonstrations, you'll get the insight needed to compete and profit on the Internet.
- The strategic perspectives of today's leaders, including keynote speaker General Colin L. Powell USA (Ret.), and change management expert Dr. Spencer Johnson.

Take the first step towards a solid future by developing a Sound Strategy.

## Register online at www.nab.org/conventions







Dr. Spencer Johnson Change Management Expert



National Radio Award Winner Jeff Smulyan Chairman Emmis Communications

Francisco



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#### management • marketing • sales



#### From intern to big cheese — radio's been a good friend

In R&R's continuing effort to recognize outstanding radio executives, this week's GM Spotlight salutes Bill Saurer of Buffalo, NY. One colleague writes, "Bill is a very hardworking and dedicated manager. Citadel is lucky to have him on the team." Congratulations!

#### I decided to enter the world of broadcasting because:

"It was such a good friend to me while I was growing up in the New York City area. Harry Harrison, Ron Lundy, Dan Ingram, Cousin Brucie and the rest were all so cool. I wanted to be a part of it"

#### First job in broadcasting:

"My first job in radio was as an intern at WHEN-AM and WRRB-FM in Syracuse. My first professional job was as an AE at WZFM-FM in Briarcliff Manor, NY."





#### Career highlights:

"Rick Buckley and Joe Bilotta giving me my first management job, as LSM at WSEN-AM & FM in Syracuse, in November of 1987. Jim Meltzer and Ken Casseri making me LSM of one of the first top-50 market. LMAs, WGRF-FM and WUFX-FM in Buffalo, in September of 1991. But most of all, Charlie Banta making me GM and partner at Mercury Radio Communications in June of 1996."

The most challenging aspect of being a GM:

"Looking out for the bottom line as well as the career development and well-being of our team."

My most unforgettable moment at a radio station:

"When the WGR-AM traffic helicopter crashed in fog in 1993, killing two good men and a good friend, Mike Roszman."

#### I'm most proud of:

"My two families: the Saurers, including my mom, Adrienne, and dad, William Sr., and my sisters and their broods. And everyone at Citadel/Buffalo."

The best words of advice I've ever received were: "From then-New York Giants Coach Bill Parcells

via then-GM Rob Williams: 'Blame nobody, expect nothing, do something."

You'd be surprised to know that ....

"I made par on 17 at Pebble Beach."



The GM Spotlight is selected by your nominations. Acknowledge the GM who made a difference in your career! E-mail nominations to pambaker@rronline.com.



#### "The HERO RADIO

nussic mix is absolutely phenomenal! It really punches through on a crouded radio dia!

Jay Mitchell, National Radio Consultant (KIIS-FM, Los Angeles, hundrade mare). "HERO RADIO will revolutionize the Network Radio Industry! Very well thought out and compelling."

TM

Lee Abrama, Legendary Radio Programmer and National Radio Consultant.

# THENEW 24/7 FLANKING FORMAT FOR RADIO

and

There's nothing like the exciting sound of **HERO RADIO** anywhere on the planet! **HERO RADIO** is the all-new live, 24-hour music and personality format for radio, delivered daily to your station complete with auto-control systems via satellite. Sharply targeted and carefully researched, **HERO RADIO** has exciting live personalities (punctuated by **ZIPPO in the HORMING**), incredible prizes and contests, jingles, promos, and the hottest modern mainstream CHR oldies ever assembled on one format. **HERO RADIO** is all energy, all hit, and skillfully balanced between rhythm, new wave, pop, and rock! We've reinvented and updated the oldies format to reach today's most spontaneous, affluent and influential 25-54 listeners. Radio is changing at a lightning pace, and now is the time to get ready. **HERO RADIO** arms you with our exclusive, dynamic, standout programming, custom localization, plus, the magnetic **HERO RADIO** sales and marketing platform for your sales team. There's room for a **HERO** in every radio market, and one of your stations is probably perfect for it. Join the rapidly growing number of stations already poised to launch with us right out of the box! Download cd quality demos and information at **(677)437-HERO**. Reserve your market exclusivity now!

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> **ALWAYS FREE, NEVER A FEE** Special for charter affiliates, limited time offer!



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#### MARKETING

## THE WORLD WIDE WEB OF CONTESTING

#### By Dave Casper

We've all been there. Browsing through our favorite websites, when

suddenly a little monkey dances across the screen. The concept is fairly simple: "Catch" the monkey by clicking it with your mouse, and win a prize. You may think this is the dumbest contest ever created, but be honest: You're still tempted, right? And you're not alone. There's just something about a contest that people find irresistible.

Contests have been an important part of radio almost from the beginning. Contests intro-

duce an element of fun and excitement. And, naturally, they encourage audience members to listen and listen and listen. For the same reasons, online contesting can be an important part of your station's web presence. However, successfully contesting online requires more than just tossing up a website. Here are a few other things to consider.

People love to play, so make your contests as interactive as possible. The Internet represents a whole new collection of creative contesting methods. Keep the technology simple, but think

out of the box. If you need a few idea-starters, try visiting a few sites that feature online games. That will give you a good idea of the kind of technology that is currently available.

#### TRAFFIC MANAGEMENT

Major retail chains spend millions of dollars analyzing in-store traffic patterns. Using that data, they are able to maximize customers' exposure to merchandise. You should take the same approach in placing a contest on your website. Remember, increasing overall site traffic is only part of the goal. Exposing that traffic to specific information should also be part of your strategy. A word of caution: Site visitors have a fairly low tolerance for click-throughs. It should take no more than two or three clicks to participate in a contest. Navigation to the contest should be clear, and instructions for entering must be straightforward and easy to understand.

Contesting is an excellent opportunity to collect listener data. Even if you're not sure how that data can be processed and used today, it's still gold for the future, so collect it. Keep your questions to 10 or fewer (five is best), and make sure your privacy policy is posted as a link from your contest page.

If you haven't read Seth Godin's *Permission Marketing*, get it. Then use online contesting as part of your relationship marketing strategy. It's a terrific way to reward your audience for participation and to keep the relationship healthy and active.

#### MEASUREMENT

Just like on-air contests, online contests should have specific objectives, and the only way to

gauge success is through measurement. Before you invest heavily in online contesting, you'll need a great site statistics program. Baseline site stats are often available from your Internet service provider. If that isn't enough (and it usually isn't), explore other options. At the RAB we use Webtrends (www.webtrends.com), but a number of software vendors offer similar programs.

#### **TECHNICAL PROBLEMS**

Anticipate technical problems. After all, we are talking about the Internet. If you're planning to use e-mail as a means of entry, make sure you issue a disclaimer to cover your station in the event that an e-mail message isn't received. If your contest has a specific entry deadline, plan for site outages, and issue a corresponding disclaimer. And always offer listeners an alternative means of entry that doesn't require an online connection.

#### **REVENUE OPPORTUNITIES**

Finally, don't forget about revenue opportunities. Given the targeted nature of the Internet and your station's ability to collect specific consumer data from the 'Net, online contesting is particularly valuable. Price opportunities to participate accordingly, and sell them. Never, never, never give them away!

Dave Casper is the RAB's Senior VP/Internet Services. The RAB maintains an e-mail list devoted to radio/Internet marketing. To join the list, e-mail dcasper@rab.com and put the word "list" in the subject line.

## ONLINE CONTESTING FROM A Sales and marketing angle

By Irwin Pollack Along with the newly found revenue streams associated with the World Wide Web come two new levels of accountability. First, there's the accountability of hitting a new line-item revenue goal. Clearly, with all money being laid out to generate and maintain a station's site, one must expect to have to achieve a documentable return on the company's investment.

Second, those clients who invest in the station's ecommerce ventures are demanding that the stations be accountable by supporting the client's proposed investment with an anticipated number of site hits or, more specifically, page hits.

If you're looking for promotions that will generate page hits, here are two you might want to consider;

• "The Prize Tunnel": Station personalities open up a "Prize Tunnel," and listeners navigate through the tunnel (certain sponsorable pages), searching for gifts or prizes. As a way to generate revenue from the promotion, the station sells title sponsorship to "The Prize Tunnel" and offers smaller associations through individual page sponsorships.

• A "Cyber Character" (Oldies station can call it "Cyber Elvis," Country stations can call it "Cyber Dawg," etc.): Listeners navigate through the entire station site looking for clues or the station character to win.

Beyond listener- and advertiser-supported promotions, there are other ways stations can generate revenue from their websites. Ideas include restaurant pages, real estate listings (and video tours of properties), newspaper circular sections, links and banner ads.

For a free 30-minute cassette tape called Web Magic, **R&R** readers can write "Free Web Tape" on company letterhead and fax it to The Irwin Pollack Company at (603) 598-0200, or e-mail a request to irwin@irwinpollack.com. Reach New Hampshire-based sales and marketing consultant Irwin Pollack at (603) 598-9300 or irwin@irwinpollack.com.

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# **BADIO GETS RESULTS**

## **MERGING INTO NEW REVENUE STREAMS**

Many stations around the country are creating Internet-only radio stations that run completely separately from their on-air products. Not only does this open up countless new sales opportunities, it allows stations to develop unique programming and marketing elements reflecting the lifestyle of the community of savvy Internet listeners. Susquehanna Radio Group/Dallas has launched Merge Radio with explosive results.

#### Category: Media

Market: Dallas-Fort Worth, Texas

Submitted by: Susquehanna Radio Group and KKMR-FM Client: Merge Radio: Merge933.net

SITUATION: The NAB's Rick Ducey said of the radio industry in the wake of exploding growth in Internet use, "We can do a lot of cool things with the technology that don't challenge our current business model, but extend it." Whether or not that's what Susquehanna had in mind when it decided to transform Adult Alternative KKMR/Dallas into Merge Radio: Merge933.net, the results have been revolutionary. The concept was to merge cutting-edge Internet technology with radio's more traditional value proposition, creating a station that would readily integrate with listeners' lifestyles. Promotions Director Andy Lockridge explains that the first 10 weeks of programming for Merge Radio included a promotion designed to introduce the concept and get listeners using the website right away.

**OBJECTIVE:** The station wanted as many unique entries for its introductory iMac giveaway as it could get. The promotion would give Susquehanna an almost immediate way to measure its audience and begin to build a good listener database.

**CAMPAIGN:** The promotion lasted 10 weeks, with an average of three to four on-air advertising impressions per hour between preproduced promotional ads and live content provided by the air talent. Jim Radcliffe of Radcliffe Web Design designed the website. The site reflects the "Cool Rock, Smart Pop" image of the station with vibrant colors, attention-grabbing graphics and a highly interactive interface, including news about Merge Radio artists and the station, a "request line" and links to related websites. According to Lockridge, the concept of the station and its accompanying website serve a single focus: "to serve the listener to the benefit of the advertisers."

**RESULTS:** Merge Radio received over 25,000 entries during the giveaway. Lockridge reports that listener input is always taken very seriously and acted on promptly. Relationship marketing has not only become more important, but more possible with the available technology, and Merge Radio advertisers are benefiting from the cutting-edge approach. According to Lockridge, "Merge 933.net has enjoyed excellent responses from a wide range of businesses, including Elektra Records, Purple Skirt Online Boutique, Blockbuster Music, Acteva, Nortel Networks and Dallas News/Guidelive.com. Merge Radio has also conducted online charity auctions that have benefited, among others, the North Texas Food Bank, Ronald McDonald House, PETA and the Tarrant County Department of Social Services." The concept could mean the difference between surviving and thriving in the ever-changing world of radio.

## **RAB TOOLBOX**

More marketing information and resources from the RAB

Here you'll find more marketing information and resources from the RAB. For more information, call the RAB's Member Service HelpLine at (800) 232-3131, or log on to RadioLink at *www.rab.com*.

#### INSTANT BACKGROUND - THE INTERNET

Internet users average 16 sessions per month, averaging 29 minutes and 38 seconds per surfing session and 56 seconds per page viewed. (Iconocast, 2000)

Internet advertising revenues jumped 141% in 1999 to \$4.62 billion, up from \$1.92 billion in 1998. Share of 1999 online advertising by category: banner ads, 56%; sponsorships, 27%; interstitials, 4%; e-mail, 2%; other, 11%. (Internet Advertising Bureau, 2000)

#### FROM THE RAB'SRADIO MARKETING GUIDE AND FACT BOOK

"Heavy Internet users love to listen to radio. And why shouldn't they? Whether they're surfing the Internet, shopping online or catching up with email, radio is the ideal companion. In fact, every day radio reaches 96% of heavy Internet users!"



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THE ROAD TO

## SURVIVE BY SUPPLYING SOMETHING SPECIAL

**By Dick Kazan** In 1999 Boo.com grabbed enormous media attention by spending much of its \$135 million in seed capital on expensive advertising campaigns that proclaimed it was going to become the dominant online marketer of hip, upscale sportswear. But when Boo.com didn't initially capture that market, it lost its focus and became just another discounter. In May, unable to find a buyer, investors began liquidating the company.

One of last year's hottest dot-coms was toy re-

tailer eToys — until competitors responded. With business impacted by such giant rivals as Wal-Mart Stores and Toys R Us, eToys is now just hanging on, attempting to raise additional funding or find a merger partner. Disney-backed Toysmart.com, a

seller of educational toys, was unable to compete and closed up shop. Internet sporting goods retailer Fogdog Sports saw its stock price fall sharply and its chairman resign. It is currently re-evaluating its operations.

So what went wrong for all these companies? Plenty, but the crucial factor was their lack of ability to provide anything special. What was different about what they offered shoppers? Selection? Price? Service? These sites had no advantages in these or other essential areas. That left them vulnerable to established and well-respected competitors. For example, if 1 refer to Nordstrom, the first thing you probably think of is excellent service. If it's Wal-Mart, you probably think of aggressively low prices on a huge selection of merchandise.

When you think of airlines, what crosses your mind? High prices? Crowded planes? Delays? Poor service? Lousy meals? Southwest Airlines has been very successful by differentiating itself. It uses only one type of aircraft, which reduces its maintenance and training expenses. It offers no meals or advance seating — which, again, cuts costs — and it offen operates from smaller airports to avoid high gate fees and get its planes in the air more quickly. The result? The lowest cost-per-mile of any major airline. That lets Southwest offer consistently low fares and the best on-time arrival record among major airlines. Combine that with stand-up comedy from some of its flight attendants; and it is a first-class airline.

One of the top radio stations in Los Angeles over the last few years has been Clear Channel CHR/ Pop KIIS. While formats go in cycles, KIIS consistently does well by jumping on trends quickly — or by starting trends itself. It often breaks new music, and it aggressively sells sponsorships for everything — bumper stickers, million-dollar contests, movie screenings and its own Wango Tango concerts (which command heavy media coverage). You name

it, and KIIS' marketing machine will effectively promote it and sell it. The key is

that KIIS knows its audience and stays focused on that audience, continually introducing new events and high-energy promotions.

Organizations of all types can lose their focus. Several years ago Boston Chicken was an immediate success because it concentrated on preparing superior chicken. Consumers got the message. Then Boston Chicken became Boston Market, offering a variety of products, none of which were memorable. It confused its customers and went bankrupt. By contrast, Alka-Seltzer has done very well with a single simple message. In the public's mind, Volvo means safety, Listerine kills germs, and Tylenol is the pain reliever hospitals prefer. Each of these firms delivers on a brief, appealing message.

So the key for you is to think about your listeners and sponsors and ask yourself, "What do we offer that's special?" If you can give a short, powerful answer, stay focused and consistently execute, you've got a winner.

Next week: What do Cher, Bill Cosby, Sidney Poitier and the Oakland Raiders have in common? The same insurance agent. I'll tell you his story and some of his secrets for success.

Dick Kazan is a successful entrepreneur who founded one of the largest computer leasing corporations in the United States and is a successful Southern California real estate investor. E-mail your comments or questions to him at *rkazan@ix.netcom.com*.



You can increase your chances of selling an online promotion to an ad agency by submitting a promotion with the right elements. When creating an online



promotion for an agency, ask yourself if the demographics and psychographics of the advertiser match those of your station's listeners. Are the prizes in the promotion something your listeners will take time to register for online? What email opportunities does your station have for its advertisers?

Keep the agency media buyer up to date on new features and links on your website, and provide reports on website usage for your market. Surf your station's website with the media buyer, and show him or her the sponsorable pages. And make sure the content on your website is clean; media buyers will not invest money on a site that displays offensive content.

If you can, share examples of successful online promotions you've produced for other station advertisers. If your station is just starting to create online promotions, show the buyer examples from the RAB or from R&R.

Create a standard website form for each radio station in your broadcasting group. The form should include the following information:

- Station's market
- Station call letters
- Station format information
- Site URL
- · Webmaster's name, phone number and e-mail address
- Date website was created
- Number of times website is updated per week
- Number of on-air promos for website per week
- Monthly impressions
- Monthly page views
- Unique visitors statistics

If you succeed in working with an agency on an online promotion, provide the results of the promotion to the media buyer within two weeks of the end date. Include the number of users who registered for the promotion as well as the number of users who clicked the advertiser's banner. If the campaign was not successful, provide suggestions for the next campaign.

For a copy of Kruelle's online promotions form, e-mail her at marlene.kruelle@bbdosouth.com.



CHR • HOT AC • ALTERNATIVE

www.americanradiohistory.com

## **Thursday July 13th**

#### Conclave College Beginning at 1pm

Morning Radio-A Guide To Developing On-Air Superstars Alan Burns and Tracy Johnson

> Marketing to Generation X and Generation Y Fred & Paul Jacobs

From the Drawing Board to the Control Room Board A Perceptual Case Study with Larry Rosin

60 Great Programming Ideas in 60 Minutes Joel Raab

R&R Presents the Silver Anniversary Gathering

Opening night kick-off Gala with The Jayhawks

PLUS...Twin City Radio Tours All Morning

#### The Conclave is a non-profit organization. The Conclave thanks these advocates:

All Access AMFM Networks Arbitron A-Ware BDS Columbia Records Edel America Records Lee Arnold McVay Media AJI Broadcasting Mediabase 24/7 Radio & Records

Learn More at www.theconclave.com or by calling 612-927-4487 e-mail us at info@theconclave.com



Minneapolis Marriott City Center July 13th -16th, 2000

## Friday July 14th



The Rock & Roll Hall of Fame Luncheon with The Byrds founder Roger McGuinn

Don't Miss These Concurrent Sessions! Radio: Point, Click & Win - Joel Denver CRS Presents: Pop Goes The Country Arbitron Un-plugged - Bob Michaels Show Prep Secrets - Bob Davis Who's Listening to the Internet? - Kurt Hanson Planning To Win - Kipper McGee Making the Most of Your Syndicated Morning Shows Aircheck Clinic 1

Format Symposiums II Top 40\* Triple A News/Talk - 4:00pm \*Format Symposiums presented Radio & Records

## Saturday July 15th

Format Symposiums III AC\* Alternative\* Smooth Jazz\* - 9:15am



Awards Luncheon The 2000 Rockwell Award Rick Cummings VP/Pgm Emmis Broadcasti Scholarship Presentations



Another Great Day of Concurrent Sessions! CRS Presents: When The Going Gets Tough the Tough Get Branding Legends of the Airwaves (presented by FMQB) Using the Web for Research: The Net Result Programming The Unconventional Morning Show Aircheck Clinic II

PLUS... Look for These Continuous Activities Throughout The Conference

## Come For The Education... Stay For A Weekend Of Fun!

"KDWB Variety Family Center" Golf Tournament Wednesday, July 12th

Wednesday, July 12th Call (612-340-9000)

#### "Beyond The Basics"

Arbitron PD Seminar Wednesday, July 12th (Requires separate registration) Contact your Arbitron representative for details. "Hennepin Block Party"

A Night of Food and Live Music In The Streets of Minneapolis Friday, July 14th

#### "Take Me Out To The Ballgame"

An Major League Evening At The Metrodome as The Twins Battle Sammy Sosa & The Cubs Saturday, July 15th

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In Association With Radio And Internet Newsletter

# Webcasting Increases Average Station's AQH By 9.7 Listeners

But that's no reason to ignore the 'Net

By Kurt Hanson RAIN: Radio And Internet Newsletter

ANSON

Over the past few months Arbitron has been releasing InfoStream reports documenting the audience size of webcasts streamed by ABC Radio Networks, Magni-

size of webcasts streamed by ABC Radio Networks, Magnitude Networks, BroadcastMusic.com and other webcasters.

Although the press' spin on the streaming story has been almost universally positive, I believe the truth of the matter is that when you really look at the

numbers that are being released, they're not all that impressive. In fact, the InfoStream results almost seem to call into question whether streaming your station's audio is worth doing at all.

#### **Different Kinds Of Estimates**

What may be a bit confusing about the numbers in the InfoStream reports is that Arbitron is quoting different types of estimates than we've been accustomed to from its regular ratings reports. For example, the primary number quoted in Arbitron's first press release on the subject, back in December 1999, was total hours listened over the course of a *month*. We've been used to hearing about the average number of listeners at a given *moment*.

Similarly, the InfoStream TST — Time Spent Tuning — number is given in hours per month, whereas we're used to a Time Spent Listening estimate of hours per *week*. The December press release said, "The InfoStream service determined that, for [the streaming content providers measured in the first survey], Internet listeners spent over 1.3 million hours listening tuned to Internet audio during the month of October 1999." Pretty impressive, right?

It sounded pretty impressive to me until I realized that Arbitron's own New York City ratings report showed that New Yorkers listened to radio for about 1.3 *billion* hours during the same month! What's the math? Fourteen million people multiplied by about 21 hours per week of radio listening multiplied by about 4.4 weeks per month — that's 1.3 billion hours of listening in New York in October 1999.

In other words, if you added up all the listening all across the U.S. to all of the 240 station webcasts being streamed by ABC Radio Networks, Magnitude Network, BroadcastMusic.com and La Musica nationally in October, you got the same number of hours of radio listening that broadcast radio typically gets from one midsized suburb.

#### Average TSL Is Very Low

What else is worth a little time on the calculator? Let's try taking a look at TSL. You read back in December that "the top Internet channel was WJZW-FM/Washington with eight hours and 26 minutes average Time Spent Tuning."

Hey, not bad! But wait - that's not per week, that's

per month! That means that webcast listeners to WJZW were listening only about two hours and six minutes per week. Let's take a look now at the average station in the first InfoStream report. You may recall that there were 900,000 cumers to the measured streams and that those listeners contributed about 1.3 million hours of listening. Did you do the math? That's only about 1.5 hours per month per person.

Furthermore, since the average person may have listened to more than one of the streams reported on, the average TST per station was probably even lower. And in any case, don't forget that 1.5 hours per month works out to only about 25 minutes per week or, to put it another way, three or four minutes per day.

#### What's The Average Web AQH Per Station?

Here's the killer question: How many listeners did webcasting add for the average station being measured? The math is pretty simple:

Total hours of listening nationally	1.3 million
Divided by days in October	31
Equals (total hours of listening	
nationally per day)	41,935
Divided by hours per day (6am-midnight)	18
Equals (total hours of listening	
nationally in an average hour)	2,330
Divided by stations measured	240
Equals (increase in AQH per station)	9.7

And for these figures I made an assumption that none of the hours of web listening occurred between midnight and 6am. If some of those numbers were in overnights (and, of course, they were), the real AQH per station estimate would be lower. Actually, this finding shouldn't have been a big surprise to stations that were streaming. One great thing about the Internet is accountability — you can know precisely how many streams you're sending out at any given moment. With their InfoStream product, as I understand it, Arbitron isn't providing estimates at all. Computer reports provide the precise numbers; Arbitron is just auditing and tabulating them.



Even the No. 1 AQH station in the report, KFAN-FM/ Johnson City, TX (www.texasrebelradio.com) seemed to be no KIIS-FM/Los Angeles in terms of its AQH audience size. It was the No. 1 webcast station in America (of those Arbitron measured) because of its cume of 83,900

Continued on Page 17



## Channel 103.1 Heads To The Web

Just as former Los Angeles radio stations KNAC and Groove Radio (an earlier incarnation of KACD-& KBCD) have found new life as Internet-only music outlets, the soon-to-be-format-flipped-out-of-existence Adult Alternative simulcast of KACD & KBCD (Channel 103.1)/Los Angeles looks like it's about to receive new life as an Internet-only station.

Clear Channel has sold the stations to Entravision, which will soon flip them to a simulcast of Spanish Contemporary KSSE (Super Estrella). Channel 103.1 will move to the web at *www.channel1031.com*. Clear Channel has previously launched an Internet-only sister station to KIIS-FM/Los Angeles at *www.kiisfmi.com* in a joint venture with FMiTV Networks.

A week and a half ago the Channel 103.1 homepage featured the following message:

"The era of corporate mergers may be good for some, but for Channel 103.1 it means the end of our radio station. That is, unless you can help. Our parent company, Clear Channel Communications, has promised us that if we can show them that enough listeners will follow us, they will make Channel 103.1 the first-ever radio station to move from the FM dial to a state-of-theart broadband broadcast over the Internet.

"This will make Channel1031.com a very high-quality audio service that you can listen to regardless of where you are, anywhere in the world, and will ensure that Channel 103.1 will live on.

"How can you help? Take a moment to fill out a simple registration form so that we can show our parent company that people want Channel1031.com. So register below, and please spread the word to all your friends."



But late last week Channel 103.1 took down most of its website, including the "Listen Live" function. That means that in the very week the station should be encouraging its listeners to start listening via the Internet, it's made it impossible for them to do so.

What remains are a homepage, a petition page — actually a long, complex registration form — and a staff telephone directory.

The petition and directory pages also include buttons encouraging advertisers to buy schedules on Channel 103.1. The buttons read, "Target Your Market —

Advertise!" and "Why advertise? Why with us?" Click on either, and you'll be taken to the Clear Channel Communications corporate website at www.clearchannel.com, which dearch's as far as lear



which doesn't, as far as I can tell, address the question of advertising on Channel 103.1 at all.





July 7, 2000 R&R • 17 In Association With Radio And Internet Newsletter

Webcasting

#### Continued from Page 16

people. But what does that really mean? Arbitron didn't quote the station's TSL in the press release because it wasn't in the top 25, but let's be generous and guess it was two hours per month. (We know from the press release that it was less than 2:15.) That would have given it 167,800 total hours of listening in the month of October. Using the same math shown in the table above, that would translate into an AQH of 300 people. (If my TSL guess was too high, this AQH number would be significantly lower.)

Now, perhaps by pure coincidence, I had stumbled upon and actually happened to like listening to KFAN and the other two top stations in the report (KPIG/Monterey at *www.kpig.com* and KCDU/Hollister, CA at *www.cd93.com*). But come on — in KFAN we're talking about a station here with an AQH (via the web) of *300 people*!

#### The Internet Is Still An Important Issue

Before reading this article, what would you have guessed, based on the Internet and InfoStream buZz: That webcasts might have 1% of total radio listening by now? I know I was thinking along those lines or guessing that it might have been even higher. In fact, the measured streams in October probably accounted for less than one one-hundredth of 1% of total U.S. radio



## CYBERSPACE

Hot new music-related World Wide Web sites, cool cyberchats and other points of interest along the information superhighway.

#### 'Net Chats

• From S&M to Mission: Impossible 2 to the Summer Sanitarium Tour, **Metallica** is loud and on the loose these days. Catch up with them on Friday (7/7) at 6:45 ET, 3:45 PT (*chat.yahoo.com*).

• Kim Richey already had a successful career writing country hits for others before stepping behind the mike for herself. Ask her about that on Monday (7/ 10) at 8pm ET, 5pm PT (*chat.yahoo.com*).

• Dude! You can talk rock or even Shakespeare with Keanu and the guys in **Dogstar** on Monday (7/10) at 7pm ET, 4pm PT (*www.twec.com*).

#### On The Web

• Get ready to rock when **Primal Scream** hit the stage, Sunday (7/9) at 9pm ET, 6pm PT (*www.hob.com*). • Keep on truckin' with former Hot Tuna guitarist **Jorma Kaukonen** on Monday (7/10) at 4pm ET, 1pm PT (*www.twec.com*).

- Michael Anderson



listening. Add in all the other vendors' streams (those streams that Arbitron didn't measure), and webcasts may still represent only one-twentieth of 1% of total radio listening.

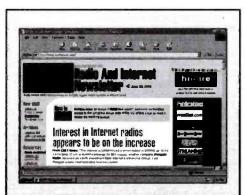
"But this does not mean that we can say, "Ah, we can ignore the Internet now." That's precisely the wrong conclusion. Here are some of the issues that make streaming still worthy of attention.

As bandwidth becomes more available and audio players become more reliable, it's almost certain that more and more people will want to listen to some kind of audio via the Internet.

■ Perhaps what we're seeing here is evidence of the fact that consumers prefer to listen to a "pure Internet play" (like NetRadio or Sonicnet or Spinner) to a retransmission of a broadcast signal — just like they seem to prefer the pure Internet play of an Amazon.com over, say, a Barnes & Noble.com. And maybe that implies that there's an opportunity for broadcasters to create what consumers would *perceive* as pure Internet plays.

Maybe the introduction of Internet radios such as Kerbango and SonicBox will change the entire situation.

■ In any event, there are many opportunities to take advantage of other benefits offered by the Internet without (or in addition to) streaming. The growth of the Internet could be a threat — but it also offers lots and lots of opportunities. Don't miss out on them!



## What's Your Opinion?

If you'd like to contribute your observations on Arbitron's InfoStream reports, StarCD's new service, or Channel103.1's move to the web, please join the discussion at RAIN: The Radio And Internet Newsletter. Look for the feedback form on the RAIN homepage, www.kurthanson.com.

RAIN features regular updates on these issues, plus other news of interest to radio programmers and managers who want to keep in touch with the world of Internet radio. A fresh issue of RAIN is available every day at www.kurthanson.com.

## New StarCD Service Lets Consumers Buy The Song Playing Right Now

From Radio Business Report: "ConneXus Corp.'s \*CD [StarCD], a CD-buying tool for listeners, has launched its wireless Internet application, which allows music identification on wireless web devices. Users of PalmPilot VII organizers and those with Wireless Application Protocol (WAP)-enabled phones select the city, radio frequency and time and are instantly shown the song and performing artist that were aired at that time on that radio station ...

"StarCD's regular phone service lets listeners find out the title, artist and album name for a song just heard on the radio. If they want to buy the CD, pressing a number on the keypad sends it directly to their home ... StarCD is currently offered in Philadelphia, San Francisco and San Jose and plans to offer the service in all top 30 markets later this year."

#### How It Works

Here's how the StarCD technology works, according to the firm's website. "StarCD uses patented computer

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technology to monitor radio broadcasts and identify songs as they air. Before new music is released, a master recording is obtained from the record company and scanned into the system's computer — creating a unique digital fingerprint or pattern for that song. StarCD's computers monitor local radio stations every second of the day, every day of the week — processing the digitized broadcast and comparing it with thousands and thousands of patterns. Once a song isrecognized, the system records the exact time, date and station on which it played."

#### With Or Without You

This is interesting. Even if you don't have a "What's Playing" feature on your website, StarCD can tell your listeners what songs you're playing — and then sell them the CD!

And due to the technology they're using, they can do this with or without your cooperation.

An indirect benefit to consumers of StarCD's approach is that they can obtain an aggregated list of what's playing on all the stations in a market. ("Hey, B99 is playing the new Hanson song! I'll go over there!")

One problem with the current version of what StarCD is doing is that there are no links from the "What's Playing" list to the radio stations, so consumers can't simply click through to listen to their desired stations. The listeners would have to know the URL of the station or have it bookmarked to go there — or would have to search for it themselves.

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## **Ghost Streaming**

The people, methods and processes we use in traditional terrestrial radio are often employed in online streaming sites: program directors, air talent. Selector rotations, etc. Thus it's a natural progression to go from broadcasting over the air to streaming over the 'Net. How, though, did the local newspaper get its streaming site up so quickly and competently? This column seeks to answer many of the questions

you have about how your newspaper happens to suddenly be competing with you online, with audio, liners and the whole branding shebang. First off, don't assume



that the paper's doing any of the work. Actually, it might be Everstream's Jerry Spelic, Dan Binder.

Alex Pagano or Mark Buchwald, all radio refugees, pulling the strings behind the scenes. The Everstream Network started life as a record label, but quickly switched gears. "They had just settled on a streaming venture focusing on production for others." Spelic. a former air personality. recalls. "They thought that instead of trying to create traffic on their own, we'd go to where the traffic already was. Newspapers almost always have, aside from their online presence, a local portal play where they try to be the destination for everyone in a market."

Everstream's first elients were Ohio.com. The Black World Today (www.tbwt.com). Arizona Central (www.azcentral.com) and Nando (www.nando.net). The company provides all the audio content, and the newspaper sells audio ads. just like a radio station. "Our salespeople train the newspaper salespeople on how to add setling :30s to selling column inches." says Spelic. "It's an education process that varies from market to market, but we're having success."

What's the model for the Everstream Network? "We make our money by impressions." Spetic says. "Everything is tracked, and everything is logged. We can track where people come from. how long they stay on a site and how long they listen, which is unique: We really know whether someone is connected or not. Our formats consist of everything from modern country to hip-hop to R&B, hot AC and jazz, plus smaller formats that get no terrestrial radio attention. like reggae, vintage jazz and the like."

Customization is key for the interface as well. Spelic notes, "We don't have jocks, but we produce the look of the player to match the paper's approach. As an example, the Sacramento Bee's tuner is called 'The Buzz.' Each affiliate gets access to all the formats."

Artists are beginning to pay attention to this

market as well. Spelic says. "For Mother's Day, we got Reba McEntire in the studio. We broadcast live music, and she told

stories. The affiliates that took the show sold it

well, and Reba's signed up for next year already." Questions? Comments? david@netmusic countdown com

David Lawrence is heard on WGN/Chicago; is the host of Online Today and Online Tonight, syndicated high-tech/pop culture radio talk shows from Dame-Gallagher; and is the host of The Net Music Countdown radio shows from United Stations, A 25-year radio veteran, Lawrence was a founder of the American Comedy Network, is the voice of America Online, and is a leading expert on Internet entertainment.

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TW LW

C eems like the defiant Napster management is beginning to slowly Ubut surely change its approach to the media and to its sworn enemies in the record industry. The rhetoric spewing forth from Shawn Central via its new CEO, Hank Barry, is much less adversarial and almost downright cooperative. In a recent interview, Barry, who is a lawyer, noted that the noncommercial sharing of files has a history of safety. He also seems to be a bit more open to the possibility of playing ball

## **CHANGING TUNES**

with the record industry, whether the record industry wants to or not.

ET TU BOIES ?: Napster has also hired the same legal guns our government paid to nail Microsoft. David Boies has jumped the fence to the dot-com side of things and is making all kinds of waves as Napster moves toward its series of showdowns with the RIAA in court. Milt Olin has also joined Napster as COO. He comes from the dark side as well, having once toiled at A&M.

- David Lawrence



- ARTIST CD/Title TW TONI REATTON The Heat/"Man
- WHITNEY HOUSTON Greatest Hits/"Script"
- EMINEM Marshal Mathers LP/"Slim"
- JOE The Wood Soundtrack/"Wanna

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- CARL THOMAS Emotional/"Wish" 5
- LUCY PEARL Lucy Pearl/"Dance
- **OONELL JONES** Where I Wanna Be/"Wanna"
- BRIAN MCKNIGHT Back At One/"6.8.12 18
- MARY MARY Thankful/"Shackles" 7 AVANT My Thoughts/"Separated" 10
- 9 OMX Then There Was X/"Party 11
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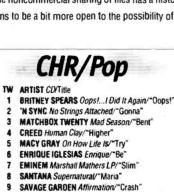
## NAC/Smooth Jazz TW ARTIST CD/Title

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3	2	BONEY JAMES & RICK BRAUN Shake It Up/"Grazin"
2	3	OON HENLEY Inside Job/"Home"
17	4	GEORGE BENSON Absolute Benson/"Deeper"
4	5	RONNY JORDAN Brighter Day/"London"
9	6	AL JARREAU Tomorrow Today/"Loved"
-	7	TONI BRAXTON The Heat/"Spanish"
_	. 8	<b>DAVID BENDIT</b> Professional Dreamer/"Miles"
-	9	RICHARD ELLIDTT Chill Factor/"Moomba"
10	10	BEBEL GILBERTO Tanto Tempo/"August"
-	11	MARC ANTOINE Universal Language/"Strings"
14	12	BOB JAMES Joyride/"Roof"
7	13	JEFF GOLUB Dangerous Curves/"Two"
13	14	RIPPINGTONS Live Across America/"Kabuki"
6	15	BRIAN CULBERTSON Somethin' Bout Love/"Realiy"
5	16	URBAN KNIGHTS Urban Knights 3/"Sweet"
-	17	NORMAN BROWN Celebration/"Paradise"
19	18	LARRY CARLTON Fingerprints/"Fingerprints"
	19	EUGE GROOVE Euge Groove/"Vinyl"
-	20	<b>DAVE KOZ</b> The Dance/"Surrender"
	1	Alternative
LW	TW	ARTIST CD/Title

- CREED Human Clav/"Arms"
- 3 DOORS DOWN Better Life/"Kryptonite
- MATCHBOX TWENTY Mad Season/"Bent"
- PEARL JAM Binaural/"Nothing"
- METALLICA Mission: Impossible 2 Soundtrack/"Disappear"
- A PERFECT CIRCLE Mer De Homs/"Judith"
- LIMP BIZKIT Mission: Impossible 2 Soundtrack/"Look" BLINK-182 Enema Of The State/"Adam's" 10
- R 8
- EMINEM Marshall Mathers LP/"Slim"
- 10 STONE TEMPLE PILOTS No. 4/"Sour" 13 MOBY Play/"Porcelain" 11
  - RED HOT CHILI PEPPERS Californication/"Otherside 12
- 12 14 INCUBUS Make Yourself/"Pardon" 13
- 17 14 KID BOCK History Of Bock/"American"
- NINE DAYS The Madding Crowd/"Absolutely 16 15
- 15 KORN /ssues/"Make" 16
- 20 17 NO DOUBT Ex-Girtfriend/"Simple
- FOO FIGHTERS There Is Nothing Left To Lose/"Breakout" 17 18
- LIMP BIZKIT Significant Other/"Stuff" 19 19
  - RAGE AGAINST THE MACHINE The Battle Of Los Angeles/"Sk 20

E-charts are based on weekly rankings of CD sales, downloads and streams of artists online compiled and tabulated directly from the logfiles of reporting websites. Reporters include Amazon.com, BarnesandNoble.com, CDNOW.com, CheckOut.com, ChoiceRadio.com, City Internet Radio, DiscJockey, com, The Everstream Network, GoGaGa.com, KliSImi.com, Launch.com, Lycos Radio, NetRadio.com, NY LiveRadio.com, Radio Free Virgin, and Spinner.com. Data is weighted based on traffic reports by web traffic monitor MediaMetrix. Charts are ranked with a \$0:50 methodology of sales data and streaming/airplay data for the six reporting formats. © 2000 R&R Inc. © 2000 Online Today, Net Music Countdown

**David Lawrence** 



MARC ANTHONY Marc Anthony/"Sang

WHITNEY HOUSTON Greatest Hits/"Kiss"

SISOO Unleash The Dragon/"Incomplete

BACKSTREET BOYS Millennium/"One

STING Brand New Dav/"Desert"

FAITH HILL Breathe/"Breathe

TONI BRAXTON The Heat/"Man"

Country

FAITH HILL Breathe/"Way"

DIXIE CHICKS Fly/"Earl"

CHAO BROCK Yes!/"Yes!

LONESTAR Lonely Grill/"Now

TRACE ADKINS More/"More"

ARTIST CD/Title

MOBY Play/"Body

ARTIST CD/Title

VERTICAL HORIZON Everything You Want/"Everything"

CHRISTINA AGUILERA Christina Aguilera/"Turn"

GOO GOO OOLLS Dizzy Up The Girl/"Broadway

LEE ANN WOMACK / Hope You Dance/"Hope"

COLLIN RAYE Couldn't Last A Moment/"Moment

CLAY DAVIDSON Unconditional/"Unconditional"

ANDY GRIGGS You Won't Ever Be Lonely/"She's"

ERIC HEATHERLY Swimming In Champagne/\*Flowers

WADE HAYES Highways & Heartaches/"Goodbye

RIVER ROAD Somethin' In The Water/"Breathless ALAN JACKSON Under The Influence/"Love"

VERTICAL HORIZON Everything You Want/"Everything"

GEORGE STRAITLatest Greatest Straitest Hits/"Best"

KENNY CHESNEY Everywhere We Go/"What"

CLAY WALKER Live, Laugh, Love/"Chain"

TIM MCGRAW Place In The Sun/"Change

KEITH URBAN Keith Urban/"Everything"

RASCAL FLATTS Rascal Flatts/"Davlight"

REBA MCENTIRE So Good Together/"Be

Hot AC

STING Brand New Day/"Desert"

**OON HENLEY** Inside Job/"Home"

SANTANA Supernatural/"Smooth"

MACY GRAY On How Life Is/"Try

'N SYNC No Strings Attached/"Bye

THIRD EYE BLIND Blue/"Never"

TRACY CHAPMAN Telling Stories/"Telling"

NINE DAYS The Madding Crowd/"Absolutely"

GOO GOO DOLLS Dizzy Up The Girl/"Broadway

RED HOT CHILL PEPPERS Californication/"Otherside"

MARC ANTHONY Marc Anthony/"Sand

SAVAGE GARDEN Affirmation/"Crash

NO DOUBT Return Of Saturn/"Simple

BEN HARPER Burn To Shine/"Kisses"

BACKSTREET BOYS Millennium/"Lonely

ENRIQUE IGLESIAS Enrique/"With"

CREEO Human Clay/"Higher"

FAITH HILL Breathe/"Breathe

MATCHROX TWENTY Mad Season/"Rent"

## Newsbreakers

## **National Radio**

• TALK AMERICA RADIO NET-WORKS presents The Maximum Health & Healing Show, hosted by nutritional therapist Dr. Mark Mincolla, Sundays from 8-9am ET.

Additionally, Talk America launches The Stave Rossi Show, a talk show originating from Las Vegas and featuring music and comedy hosted by comedian, singer and actor Steve Rossi, airing Sundays from 9-11pm ET. For more information, call Tom Star at (781) 828-4546.

 COX RADIO will air Best of MP3.com on 36 of its stations in 17 markets.
 MP3.com will make available eight different one-hour programs to fit the specific radio formats. For more information, contact Greg Wiltahrt at (858) 623-7280.

#### Records

• SCOTT PAS-CUCCI rises to Sr. VP/Business Affairs for Sony Music Entertainment. He had been VP/ Business Affairs.



Kaufimar

 NATE HERR also rises at Verve Music Group, to Sr. VP/Marketing & Production. He was most recently VP of the Verve label for U.S. operations.



Herr

Pascucci

 JOHN PENN is upped to VP/Marketing & Sales for Sony Music Special Products. He was previously Dir./Marketing & Sales for the company.

 MARK BARRON rises to Asst. VP/ Marketing and Promotions, Media Licensing for BMI. Prior to this he was Sr. Dir./Sales and Marketing with the firm.

 DANIEL SPEARS is also promoted at BMI, to Asst. VP/Sales and Market-

Changes

CHR: KMMG/Albuquerque morn-

ing driver Carlos Duran joins

KLZK. Lubbock, TX for nights ...

WRBQ/Richmond MD Travis

Dillon joins WXLK/Roanoke-

Lynchburg as MD/afternoon driver

nighttimmer Alley Faith is ap-

pointed MD/nighttimer at WIFC/

. Wausau, WI ... WKSI/Greensboro

middayer P.J. joins WBTS/Atlanta

for middays ... KSFM/Sacramento

morning driver Davey D joins

KKFR/Phoenix for similar duties.

and Big Willie (a.k.a. Casey

Walker) moves from overnights to

swings at the station ... WNVZ/Nor-

folk middayer Troy Shannon exits

for mornings at KKWD/Oklahoma

City ... WFLY/Albany, NY interim

nighttimer Joey Kid is named per-

manent 7pm-midnight host, replac-

ing Brian Cody, who segues to

mornings ... Former KHZZ /Sacra-

mento afternoon driver Big Daddy

joins crosstown KBMB for week-

News/Talk: Pete Wilson takes the

2-4pm slot at KGO/San Francisco,

and Mary Ellen Geist and Bret

Burkhart are now on the Noon

News at the station ... Tracy Ellis

moves to the news department at

KGY-AM & FM/Olympia. WA.

ends.

WCIL/Carbondale, IL MD/

ing. He was Sr. Dir./Eastern Division, Media Licensing for the company.

 NBC RECORDS launches as a label with the signing of singer/songwriter Jane French.

Radio

 KATHY MERRITT rises to Station Manager for American University's NPR station WAMU/Washington. She had been the station's News Director.

Sports: WFBQ/Indianapolis airs Indiana University basketball games, along with coverage of the Indiana Colts on Colts Monday Night.

National Radio: Broadcast Programming's Delilah is now on CFQR (Q92)/Montreal ... Michaiel Calderon joins One-On-One Sports as Dir/New Media.

**Records:** John Penn rises to VP/ Marketing & Sales for Sony Music Special Products ... Aaron Seawood is now Dir./A&R East Coast for Virgin Records America ... Larry Linietsky moves to VP/ Business Development for Jimmy and Doug's Farmclub.com, and Stacy Kreisberg becomes VP/ Business & Legal Affairs for the company

Industry: MTV Latin America makes the following promotions: José Tillán is upped to VP/Music and Artist Relations, Sandra Sampayo rises to Music and Artist Relations Manager, and Charley Vázquez and Vicente Solís become Regional Dirs./Music and Artist Relations ... Bob Orban and Phillip Zeni are on the board of directors at Circuit Research Labs.



ALTERNATIVE PROGRAMMING Stove Knell • (800) 231-2818 Bary Knell

Reck

Alternative No Adds

CHR/Het AC

Mainstream AC

No Adds

No Adds

NO Adds

UC No Adds

> BROADCAST PROGRAMMING Ken Meultris • (800) 426-9082

Alternative Terese Cook

Het AC Jesh Hesler EVERCLEAR Wonderful

CHR Jesh Hosler CHRISTINA AGUALERA Come On Over Baby (Al...) EVERCLEAR Wooderful

Rhythmic CHR Josh Hosier

Seft AC

ships.

Mike Betteill No Adds Delilah Mike Bettelli

Mainstream AC

Mike Bettelli

JON SECADA Stop

No Adds

JONES RADIO NETWORK Jon Heliday • (303) 784-8700

Adult Hit Radio *JJ NicKay* AALIYAH Try Agan MANDY MOORE I Wanna Be With You

Rock Classics Rich Bryan No Adds

Soft Hits Rick Brady No Adds

RADIO ONE NETWORKS Tony Mauro • (970) 949-3339

Choice AC Yvonne Day

New Rock Steve Leigh No Adds

WESTWOOD ONE RADIO NETWORKS Charlie Cook • (805) 294-9000 Bob Blackburn

Adult Rock & Roll Jeff Genzer DON HENLEY They're Not Here. They're Not Coming.

Seft AC Andy Fuller No Adds

Bright AC Jim Hays No Adds

#### School

Continued from Page 3

Promotion Directors in the Age of Acquisition" and "The Impact of the Distance and Construction in Program Promotion."

#### Keeping Up With Technology

In order to prepare students for careers in radio, colleges and universities have increased class requirements, as well as the variety of classes available to students pursuing degrees in radio. Washington, DC's Howard University offers a Bachelors of Arts in Radio with such classes as Radio Production, Broadcast Performance, and Script Writing. There is also a course called Radio Practicum, in which students can intern at a radio station.

Howard Department of Journalism Chairperson Dr. Barbara Hines says the biggest challenge to being a professor in an ever-changing area of study is keeping up with the technology. "Once you start teaching, unless you have a partnership with a radio station, it is hard to keep up," says Hines, who

#### has been at the university for 16 years and has served as department chair for five years. "To adjust to these changes the department has been evaluating its program, and for the last year we have been in a major curriculum review. We are in the process of trying to incorporate the computer more and offer such classes as Digital Graphics and Digital Radio."

As far as theory, Hines says the amount of time spent teaching "out of the book" depends on the kind of institution a student attends. "I coordinate an internship program for students studying radio and television. At some stations it is difficult because of the union contracts that prohibit hands-on contact, but some interns are able to work the board and do some writing."

Hines recalls a student who worked as an intern for Infinity's WPGC-FM/Washington. The student awoke at 4am and took a bus to the station so she could be there for morning drive. "The student helped with promotions, pulled wire copy and got information for the news director," Hines says.

#### **Market Yourself**

Jeannie Jones, who co-hosts WPGC's Love Talk and Slow Jams and owns the Maryland-based public relations firm I'm Outta Here Entertainment Inc., can attest to the rewards of hard work. The 10-year radio veteran graduated from the University of Maryland at College Park in 1989 with a Bachelor of Arts in journalism. While in college she worked as an air personality for the campus radio station, WMUC-FM. She says she enjoys what she does, but "it is hard work. I average 14- to 16-hour days, and when I sleep, it is between 3am and 4am.'

Among Jones' mentors along the way was Radio One Chairperson Cathy Hughes. who gave Jones her first job at WOL-AM/ Washington. Jones is also appreciative of the opportunity to work with WKYS-FM PD Steve Crumbley and WPGC News Director David Haines. She urges students who are interested in radio to hone their communication, listening and social skills. She tells students to get out into the community and learn how to build "You never stop paying your dues." she comments. "Market

personal and professional relation-

dues." she comments. "Market yourself. Take a concept and make it larger than life. Begin your career living and breathing what you do, so that you can demand the salary you deserve." Jones adds that she sees many interns get caught up in the fantasy of radio instead of focusing on what they need to do to reach their goals. "Some of them are disillusioned and do not realize how much sacrifice goes into developing an on-air personality. Students who stay longer than the designated time and try to learn as much as they can are the ones who stand out."

**Scholarship Tool Box** 

Here's a list of organizations that can help provide funding for radio broadcasting students.

National Assn. of Broadcasters NAB Research and Information Group 1771 N Street NW Washington, DC 20336 (202) 429-5389 www.nab.org/research/grants/grants. asp The National Press Club General Manager Office 529 14th Street NW

www.npc.press.org/what/sholar

Washington, DC 20046

shipapp.htm

The Tom Joyner Foundation PO Box 630495 Irving, TX 75063 www.tomjoyner.com/bundation/ donate.html

The Foundation for Amateur Redio

6903 Rhode Island Avenue College Park, MD 20740

## Show Prep

# zinescene

# Sinatra: Mentally III?

hink you've heard it all about Ol'Blue Eyes, Frank Sinatra? Think again, because the Star reveals he suffered from mental illness. According to a recently released FBI file. Sinatra was neurotic, afraid to be in elevators, and was so frightened when surrounded by crowds of people that he wanted to run and hide.

What's up with Weezer frontman Rivers Cuomo? Tongues are waggin' about his mental stability. too, because he recently stopped bathing, changing clothes and cutting his hair. He also recently destroyed all the master tapes to the band's follow-up to their 1996 album, Pinkerton, and he spends all his time in the recording studio, bouncing a rubber ball against the wall for hours on end. (Spin)

Whitney Houston's drug use is the talk of the 'zines once again. One of husband Bobby Brown's fellow inmates tells the Star that Brown 'fessed to him that Whitney was pregnant with their second child and that he was afraid that all the drugs she was taking would harm the baby

#### Ross Tour Da Bomb!

... In more ways than one! It looks like there is "a mountain high enough" to keep fans from attending the Diana Ross and the new Supremes tour, because it is turning into a supreme flop. (Globe)

Speaking of mountains --- er. hills --- soon they will be alive with the sound of ... ex-Spice Girl Geri Halliwell. She's been tagged for the lead role in the remake of the movie The Sound of Music. (Globe)

#### Isn't It:Rementic?

Chris Isaak is one of People's Most Eligible Bachelors. He savs he's never set foot in a strip club, smoked pot or puffed a cigarette. and he'd like to live in Disneyland. He added that during his favorite date, he and his girl picked lemons in her yard, cut them up. made lemonade, then drank it. Yum.

The Star reports that Marie Osmond's romantic obsession with Mel Gibson, whom she met when he appeared on her talk show, has gotten so bad that it's ruining any chance of reconciliation with her husband, Brian Blosil

Ex-Smashing Pumpkins bassist D'Arcy Wretsky has an obsession of her own ... with plastic surgery! She took up the habit while dating Mickey Rourke, no stranger to going under the knife himself. She has yet to confess to



**GOOD INFLUENCE** — Oasis Liam Gallagher is very careful about his lifestyle around his son "Everybody knows I do them, but I don't want it thought I do drugs around the kid. I don't take drugs in my house, — only other people's houses." (US Weekly)

having had any work done though. (Spin)

#### 

Helen Reddy doesn't need to obsess or fantasize about men at all, because they just flock to her. She claims in the Globe that she has young lovers on every continent, and she has them come to her when she's alone on her isolated South Pacific island. Apparently, she "brings them over for companionship." You go, girl!

Carnie Wilson and Dixie Chick Natalie Maines tied the knot on June 23 ... but not to each other, Slimmed-down Carnie married Rob Bonfiglio in Los Angeles, and Maines did the quickie Las Vegas wedding thing with actor Adrian Pasdar. (Star, Globe)

Lorrie Morgan may soon marry Sammy Kershaw, but Kershaw's ex-wife isn't too happy about it, say the Star and the Globe. Morgan and Kershaw's hot romance started when they were both married to other people, and the affair tore both marriages apart. Kershaw's ex is now calling Morgan a homewrecker and isn't allowing Kershaw to see his kids.

#### Joke's On Her!

Roseanne had such a great time at the Academy of Country Music Awards ceremony recently that she wanted to take home a souvenir. And it happened to be the Best Single award for Lonestar's "Amazed." which she filched during an after-show bash. She confessed to the prank a few days later and returned the award.

#### - Deborah Overman

Each week R&R sneaks a peek through the nation's consumer magazines in search of everything from the sublime to the ridiculous in music news. R&R has not verified any of these reports.

#### MONDAY, JULY 17

- National Peach Ice Cream Day 1955/Disneyland opens in Anaheim. CA. In its first year of operation the theme park has 4 million visitors
- 1986/ The largest bankruptcy filing in U.S. history leaves steel company LTV Corporation more than \$4 billion in debt, with more than 20,000 creditors.
- Born: Donald Sutherland 1934, David Hasselhoff 1952 In Music History
- 1959/Billie Holiday dies in New York at age 44.
- 1967/ Jiml Hendrix opens for The Monkees at a show in Forest Hills, NY
- 1968/The Beatles' Yellow Submarine oper



- Rolling Stones: no satisfaction
- 1972/ A bomb blows up an equipment truck before a Rolling Stones show in Montreal. The show goes on, and the bomber is never apprehended.
- Released: The Miracles' "Tracks of My Tears" 1965 Born: Spencer Davis 1941, Geezer Butler (Black Sabbath) 1949 Nicolette Larson 1952-1997. Phoebe Snow 1952

#### TUESDAY, JULY 18

- Chrysanthemum Day 1936/ Carl Mayer, nephew of company founder Oscar Mayer. rolls out the Oscar Maver Wienermobile, which he invented
- 1964/Pete Rose hits the only grand slam of his career. He was 22 and had only been in the major leagues for two years.
- 1976/ Gymnast Nadia Comaneci scores the first perfect 10 in Olympic history.
- beth McGovern 1961
- 1966/ Bobby Fuller of The Bobby Fuller Four ("I Fought the Law and the Law Won") is found dead in his car in Los Angeles. The cause of death is never determined.
- 1974/His visa extension denied because of earlier drug charges, John Lennon is ordered to leave the United States
- 1988/ A California court upholds a lower court's decision to dismiss the "Suicide Solution" case against Ozzy Osbourne. The plaintiffs had alleged their son killed himself in 1984 after listening to the song.
- Born: Dion DiMucci 1939, Martha Reeves (The Vandellas) 1941, **Ricky Skaggs 1954**

#### WEDNESDAY, JULY 19

National Daiquiri Day 1946/Marilyn Monroe does her first screen test. She was signed to Twentieth Century Fox, and her first film was 1948's Scudda-Hoo! Scudda-Hev!

1996/Mohammed Ali lights the flame that opens the Olympic

#### Games in Atlanta.

Born: Roosevelt "Rosey" Grier 1932. Anthony Edwards 1962 in Mexic History 1954/Sun Records releases Elvis

DATEBOOK

- Presley's first single, "That's All Right," b/ w "Blue Moon of Kentucky."
- 1966/50-year-old Frank Sinatra marries 19-year-old Mia Farrow.
- The couple divorce in 1968. 1976/ Deep Purple break up for the first time.
- 1990/ Over 1,000 guitarists gather in Gaffney, NC to set a record by simultaneously playing Bill Haley & The Comets' "Rock Around the Clock
- Born: Vikki Carr 1942, Brian May (Queen) 1950, Keith Godchaux (Grateful Dead) 1948-1980

#### THURSDAY, JULY 20

- Ugly Truck Contest Day 1969/Neil Armstrong becomes the first person to walk on the moon, saying the historic words, "That's one small step for a man, one giant leap for mankind '
- 1985/ Treasure hunters begin hauling up \$400 million in coins and silver ingots from Spanish galleon Nuestra Señora de Atocha, which sank off the Florida coast in 1622.



- "Weird Al" Yankovic: Can't watch this
- 1989/"Weird Al" Yankovic's first feature film, UHF is released. It earns just \$6 million. Born: Diana Rigg 1938, Donna Dixon
- 1947 In Music History
- 1968/ Iron Butterfly's In-A-Gadda-Da-Vida, complete with a 17minute title track, hits the album charts. The album sells 8 million copies in its first year and receives the RIAA's first platinum album award.
- 1979/ Amid public worries about Skylab parts failing from the air, ELO take out magazine ads dedicating their single "Don't Bring Me Down" to the defunct space station.
- Born: T.G. Sheppard 1944, Carlos Santana 1947, Radney Foster 1959, Chris Cornell (ex-Soundgarden) 1963

#### FRIDAY, JULY 21

- National Junk Food Day 1968/Arnold Palmer becomes the first golfer to make \$1 million in career earnings. It took him about 13 years and 52 golf tournaments to accomplish.
- 1985/ The 10 sexiest men in America. according to Playgirl magazine, include John Candy, then-New York Governor Mario Cuomo and Congressman Jack Kemp. Born: Don Knotts 1924, Garry Trudeau 1948
- In Music History 1971/Carole King's Tapestry goes
- aold. 1983/ Diana Ross' free show in Central Park is postponed a day be-

cause of bad weather and threats of gang violence.

- 1990/Roger Waters performs The Wall at the former site of the Berlin Wall. Guest performers include Cyndi Lauper, Joni Mitchell, Paul Carrack and Tim Curry.
- Born: Cat Stevens (a.k.a. Yusuf Islam) 1947, Taco 1955

#### SATURDAY, JULY 22

#### Awareness Dav

- 1975/ Confederate general Robert E. Lee has his U.S. citizenship posthumouslyreinstated by an act of Congress.
- 1977/Tony Orlando announces his retirement from show business. He had hosted a weekly TV variety series with his backup singers, Dawn (Telma Hopkins and Joyce Vincent), from 1974-'76.
- Born: Danny Glover 1947, John Leguizamo 1964

In Music History



1969/ Aretha Franklin is arrested on disorderly conduct charges in

- Detroit. 1971/The Doors' L.A. Woman goes
- gold, 13 days after the death of lead singer Jim Morrison.

1977/ Elvis Costello's My Aim Is True is released in the U.K.

- 1988/The U.S. Postal Service asks the public to decide whether the young, thin Elvis Presley or the older. Vegas version should appear on a commemorative stamp. The younger Elvis wins by a landslide.
- Born: Bobby Sherman 1945, Don Henley 1947 SUNDAY, JULY 23

#### National Vanilla Ice Cream Day

- 1950/ The Gene Autry Show premieres on television. The singing cowboy, his horse Champion and sidekick Pat Buttram rode the network range for six years.
- 1962/ The Telstar communications satellite sends the first live TV broadcast from the U.S. to Europe
- 1984/Vanessa Williams relinquishes her Miss America crown over a scandal involving
- pictures in Penthouse. Born: Don Imus 1940, Billy Wirth 1962

#### In Music History

- 1969/James Brown walks out of a meeting at then-L.A. mayor Sam Yorty's office when the mayor is late. The meeting's purpose: to declare an official James Brown Day in the city.
- 1990/ Falling From Grace, John Mellencamp's directorial debut, begins filming
- 1996/After reports of marijuana fumes, police raid Notorious 8.1.G.'s house. They find drugs and a number of unregistered guns.
- Released: Foreigner's "Cold as Ice" 1977
- Born: Andy McKay (ex-Roxy Music) 1946, David Essex 1947 — Michael Anderson &

## Born: Paul Verhoeven 1938, Elizanale History

#### July 7, 2000 RaR • 21



#### PLAYS

EMINEM The Real Stim Shady TED HOT CHILI PEPPERS Californication PAPA ROACH Last Reson OR ORE The Next Episode JAY-Z L/UGK Big Pimpin AALLYAH Try Again MATCHING TWENTY BAT DMX Party Up (Up In Here) **KITTIF** Charlotte KORN Somebody, Som DEFTONES Change (in The House Of Flies) 3 DOORS DOWN Kryptonite NINE DAYS Absolutely (Story Of A Girl) CREED With Arms Wide Open P.D.D. Rock The Party (Off The Hook) 'N SYNC It's Gonna Be Me A PERFECT CIRCLE, lucith INCUBLIS Stellar L1L' KIM No Matter What They Say METALLICA I Disappear MACY GRAY Why Didn't You Call Me? JOE I Wanna Know UNCLE KRACKER Yeah Yeah Yeah BUSTA RHYMES Get Out KINA Girl From The Gutte JANET Doesn't Really Matter TONI BRAXTON He Wasn't Man Enough EVERCLEAR Wonderful MAK Back Here OA BRAT L/TYRESE What chu Like? LIT Over My Head ND DOUBT Simple Kind Of Life BRITNEY SPEARS Oops! ... I Did It Again SISOO Thong Song BACKSTREET BOYS The One BLINK-182 Adam's Song DYNAMITE HACK Boyz-N-The-Hood KID ROCK American Bad Ass LUCY PEARL Dance Tonight DISTURBED Stupity FOO FIGHTERS Breakout HANSON If Dnly MANDY MODRE I Wanna Be With You DESTINY'S CHILD Jumpin' Jumpin SANTANA I/EVERLAST Put Your Lights On NEXT Writev JESSICA SIMPSONT Think I'm In Love With You NELLY Country Grammar BLOODHOUND GANG Mode WYCLEF JEAN WTHE ROCK It Doesn't Matter TRAVIS Why Does It Always Rain On Me? GOD GOD DOLLS Broadway RD EYE BLIND 10 Days Late D'ANGELO Send It On ICE CUIRE Helio STONE TEMPLE PILOTS Sour Girl STAND Mudshovel T@Daily CHRISTINA AGUILERA I Turn To You JAGGED EDGE Let's Get Married STANIO Just Go R. KELLY Bad Man t man antitit Break Shift P.O.D. Southown SEVENOUST Denial WITANNI C Gradu ion (Friends Forever) 584 BOYZ Wobble, Wobble





MEM The Real Slim Shady 100 Thong Song IMME Crazy Things I Do NEXT Wiley "N SYNC It's Gonna Be Me **MANERALE | Got That Fire NELLY** Country Gramma DRITHEY SPEARS Dops! ... I Did It Again PAPA ROACH Last Resort JESSICA SIMPSON I Think I'm In Love With You CREED With Arms Wide Open JERMAINE DUPRI & NAS 1/NONICA I've Got To Have It LIL' BOW WOW Bounce With Me PINK Most Girls MXPX Respon DESTINY'S CHILD, Jumpin' Jumpin A\*TEENS Dancing Queen R KELLY Rad Man KELLY PRICE As We Lay LH: KIM No Matter What They Say

Video playlist for the week ending July 2.



#### ADDS

FI

Plays

24

18

17

16

15 15

14 13

13

12

12 12

11

11 11

11 11 11

10

10

K.D. LANG Summerfling MORCHEEBA Rome Wasn't Built In A Day

**INSIDE TRACKS** VERTICAL HORIZON Everything You Want

XL CREED Higher MATCHBOX TWENTY Bent RED HOT CHILI PEPPERS Otherside STING Desert Rose VERTICAL HORIZON Everything You Want

#### NEW

CREED With Arms Wide Open JANET Doesn't Really Matter MACY GRAY Why Didn't You Call Me? W. HOUSTOWNE: RUESSUSCOULD Have This Kiss. RED HOT CHILL PEPPERS Californication

#### LARGE

3 DOORS DOWN Kryptonite BON JOVIIt's My Life FOO FIGHTERS Breakout GOO GOO DOLLS Broadway DON HENLEY Taking You Hom SAITH HILL Breath FAITH HILL Breathe NINE DAYS Absolutely (Story Of A Girl) ND DOUBT Simple Kind Of Life STONE TEMPLE PILOTS Sour Girl

#### MEDIUM

TONI BRAXTON He Wasn't Man Enough MARIAH CAREY Can't Take That Away (Mariah's Theme) EVERCLEAR Wonderful LARA FABIAN I Will Love Again KINA Girl From The Gutte NIRA GIT From The Gutter B.B. KING/ERIC CLAPTON Riding With The King METALLICA I Disappear SINEAD D'CONNOR No Man's Woman

#### CUSTOM

A PERFECT CIRCLE Judith AALIYAH Try Again AC/DC Satellite Blues AC/DC Stiff Upper Lic FIONA APPLE Paper Bag SACKSTREET BOYS The One MARY J. BLIGE Your Child PAULA COLE Be Somebody D'ANGELO Send it Or DESTINY'S CHILD Jumpin' Jumpin **DURAN DURAN Someone Else Not Me** BEN HARPER Steal My Kisses ISAAC HAYES Theme From Shaft ENRIQUE IGLESIAS By With You HIGH MAIDEN The Wicker Man WYCLEF JEAN It Doesn't Matter DONELL JONES Where I Wanna Be HT 6.8.12 BIORCHEEBA Rome Wasn't Built in A Day BIOTLEY CRUE Hall On High Heets KELLY PRICE As We Lay SANTANA VEVENLAST Put Your Lights On SPLENDER | Think God Can Expl CARL THOMAS | Weh THOMME I Weh IS Why Does It Always Rain On Me? Video airplay from July 10-16

ic Progr

#### **VIDEO PLAYLIST**

MODED EDGE Lot's Get Morrier MARY J. OLIDE Your Child DENELL JONES Where I Wann DR. DRE VENDOP DOGG The N D'ANDELD Send It On DATE LOT Send It On nt Eo NUFF ENDZ No Me ic Nore 18 i Wish CARL THE AT Separa DA BRAT VTYREBE What'chu Like?

#### RAP CITY

EVE WADAKIES Got It All PENILE I Got The Fire NELLY Country Grammar DR. DRE 1/SNOOP DOGG The Next Epis LIL' KINI No Matter What They Say DA DRAT 1/TYRESE What chu Like? **BUSTA FINYMES** Get Out DHIX 1/SISQO What You Want? THREE SIX MAFIA Slippin' On Some Syrup This week's playlist is frozen

## TELEVISION

Queen Latifah is profiled on

VH1's Behind the Music (9pm).

Menday, 7/10

· Everclear, The Tonight Show

With Jay Leno (NBC, check local list-

Tuesday, 7/11

· Billy Gilman, Jay Leno.

ings for time).

Due to the 4th of July holiday, the Nielsen Ratings for 6/26 to 7/2 are not available. The ratings will return in the next issue of R&R.

**COMING NEXT WEEK** 

Show Prep

#### **Tube Tops**

Brandy is slated to perform "The Star-Spangled Banner" and Chantal Kreviazuk is set to sing "O Canada" when NBC presents Major League Baseball's 71st All Star Game from Atlanta's Turner Field (Tuesday, 7/11, 8pm ET/5pm PT).

#### Friday, 7/7

• Tracy Chapman. The Late Show With David Letterman (CBS. check local listings for time).



Saturday, 7/8

· Smash Mouth: In Concert debuts on pay-per-view (check local listings for time and channel).

. Motley Crue, Hard Rock Live (VH1, midnight),

#### Sunday, 7/9

· Dolly Parton is interviewed as the subject of Bravo's Profiles (7pm ET/4pm PT).



All show times are ET/PT unless otherwise noted; subtract one hour for CT. Check listings for showings in the Mountain time zone. All listings subject to change.

time)

**DEFTONES** Change (In The House Of Flies) A PERFECT CIRCLE Judith RED HOT CHILL PEPPERS Califo FRIFRICI FAR Wonderful NINE INCH NAILS Starf" chars inc. LECINA MAESS Charm Attack NO DOUBT Simple Kind of Life FICHA APPLE Paper Bac RICHARD ASHEROFT A Sono For The Lovers TRANS Why Does It Always Rain On Me? CREED With Arms Wide Open **ICINA** Girl From The Gutter MICHEL MACK Leader Of Men **BEN HARPER Steal My Kisses** MXPX Responsibility LUCY PEARL Dance Tonight THIRD EYE BLIND 10 Days Late INCURUS Stella PATRICE STRIKE V ALEXA Be Bidin' **3 DOORS DOWN Kryptonite** 



· Jimmy Page and The Black

Crowes, Late Night With Conan

O'Brien (NBC, check local listings for

Thursday, 7/13

Julia Gidicu

· Dogstar, Jay Leno.

SINEAD O'CONNOR No Man's Wor ICE CLIRE Halles PAPA ROACH Last Resort INNE DAY'S Absolutely (Story OI A Girl) **STONE TEMPLE PILOTS** Sour Girl FOO FIGNTERS Breakout MACY GRAY Why Didn't You Call Me? **ENNIENI** The Real Slim Shady GUSTER Fa Fa (Never Be The Same) the Links CO GROOVE ARMADA At The River PRIMAL SCREAM Kill All Hippies FLWOOD Sundown SPOOKS Things I've Seen Video plavlist for June 26-July 7.

## FILMS

**BOX OFFICE TOTALS** June 23-25

<i>Title</i> Distributor		S Weekend (S To Date)
1	The Perfect Storm	\$41.32
	WB*	(\$41.32)
2	The Patriot	\$22.41
	Sony*	(\$31.73)
3	Me, Myself & Irene	\$13.32
	Fox	(\$49.19)
4	Chicken Run	\$13.19
	DreamWorks	(\$41.54)
5	The Adventures Of	\$6.81
	Rocky & Bullwinkk	e (\$6.81)
	Universal*	
6	Shaft	\$6.66
	Paramount	(\$53.43)
7	Big Momma's Hou	se \$6.06
	Fox	(\$95.31)
8	Gone In 60 Second	ts \$5.32
	Buena Vista	(\$78.90)
9	Mission: Impossib	le 2 \$4.90
	Paramount	(\$197.08)
10	Gladiator	\$2.42
	DreamWorks	(\$169.75)

All figures in millions \* First week in release Source: ACNielsen EDI

COMING ATTRACTIONS: This week's openers include Scary Movie, starring Carmen Electra, Marlon Wayans and Shawn Wayans. The film's TVT soundtrack contains Fountains Of Wavne's "Too Cool for School," The Bloodhound Gang's "The Inevitable Return of the Great White Dope," Save Ferris' "The Only Way to Be," Oleander's "My Bad," Silverchair's "Punk Song #2," The Ramones' "I Wanna Be Sedated," Black Eyed Peas' "I Wanna Cha," Radford's "Stay," Bender's "Superfly," The Unband's "Everybody Wants You" and Public Enemy's "What What" The ST also features "I'm the Killer (Killer Rap)" by Lifelong f/incident, "Feel Me" by Rah Digga, Rampage & Rock, "Scary Movies (Sequel)" by Royce The 5' 9" and "All About U" by Tupec Shekur #Top Dogg. Nate Dogg & Dru Down.

-Julie Gidlow

## VIDEO

· SCREAM 3 (Minumax) Starring David Arquette and Neve Campbell, this feature film apawned a Wind-up soundtrack with two songs by Creed: "Is This the End" (recorded for the film) and "What If" Creed served as executive producers for the ST. which also showcases Finger Eleven's "Sufficate," American Peerl's "Automatic," Sevenduat's "Fall," Static-X's "So Real," Incubus' "Crowded Elevator," Powerman 5000's "Get On, Get Off" and Ear2000's "Click Click" all recorded specifically for this alburn. Rounding out the ST are Slipknot's "Wait and Bleed." Svatem Of A Down's "Spiders." Godsmack's "Time Bomb" Coal Chamber's "Tyler's Sono" Dope's "Debonaire," Fuel's "Sunburn," Full Devil Jacket's "Wanna Be Martyr," Orgy's "Dissention" and Staind's "Crawl." - Julie Gidlow

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# **Tyll Crazy After All These Years**

Ed Tyll hitches a ride on the growing tide of talk targeted to younger listeners

**S** yndicated talker **Ed Tyll** is by no means some Johnny-come-lately to the Talk radio biz. His broadcast resume includes stops at successful Talk stations in such locales as Miami, Baltimore, Pittsburgh, Philadelphia, New Orleans, Chicago and Atlanta.

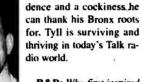
nation of luck and confi-

After years of moving from "town to town, up and down the dial," Tyll thought he'd finally found his real niche in the early '90s, when he landed a gig with a new and experimental Orlando FM Talker, WTKS. But just then he was offered the bright lights and glamour of Tinseltown. The idea of taking his act to KABC-AM/ Los Angeles was just too

tempting for the brash and driven-tosucceed host to resist.

Tyll packed up and moved to Hollywood and the job he thought would hold his professional destiny. Within weeks of his arrival, however, things changed drastically. Tyll found himself a victim of management changes, and as suddenly as it had all come together, his dream job rapidly unraveled. Almost overnight Tyll found himself out of work and out of luck.

A lot has come to pass for Tyll since those dark days. Today he hosts his own nationally syndicated show, thanks to Fisher Entertainment, and is enjoying an ever-growing following of new listeners at his home station, WKRK-FM/Detroit. With a combi-



Ed Tyll

R&R: Who first inspired you as a talk host? ET: I was a teenager in

the Bronx, and I was addicted to Bob Grant. You know how when you're a

kid and you have your favorite band and you think all the other ones suck? Well, Bob Grant was my band — he was simply the best! Bob was this guy who came on the radio every day passionately moved by whatever had been going on in the world during the previous 24 hours. I just loved his attitude and when he'd get all fired up about something.

In fact, when I went to St. John's College, my friends and I used to crank-call Bob every week. We'd do the same thing every time: About 20 or 30 seconds into the call we'd ask if we hadn't seen him selling pretzels on the street outside the radio station earlier that day. Bob would just explode into a screaming tirade for the next five minutes over us getting through again. It was great! The more serious he was, the more fun it was to crank him up.

**R&R:** So you knew early on that you wanted to be on the radio?

ET: Not at all. I was in law school in Miami and never for one minute thought about radio as a career. But a friend came to visit who had just gone to work at Blair Radio. We went out for a drink and ended up talking about radio for the next six hours. That conversation hooked me. Until then I had no idea that you could make a living being on the radio.

I began to really pay attention to Larry King's radio show on the old WGBS/Miami, especially when he'd do "Open Phones America." I quit law school and got a job as a producer at WGBS. From there I got a job at WPBR/West Palm Beach. It was one of those stations where the same three callers would call every night, so I had to learn to be resourceful, interesting and provocative with virtually nothing to build on from callers. It was a terrific training ground.

**R&R:** What did the early Ed Tyll Show sound like?

"If you take a look at my show's topics for the past six months, you'll see right away that T&A is not the focus. Just T&A talk isn't enough to make a 24hour format. You need a good mix of shows."

ET: Well, I know it sounds like what everybody is talking about today, but honestly, even back in the early '80s I was pitching generational talk. I loved Talk radio, but it was all being done by old white guys. I always thought radio needed a young guy like me with a liberal point of view and an attitude that related more to people my age. There really weren't any hosts on Talk stations doing that back then. Frankly, I'm not sure there are really that many doing it today.

**R&R:** Trace your career from West Palm Beach to Los Angeles.

ET: After about three years at WPBR I went to WCBM/Baltimore. From there I went to Pittsburgh. New Orleans and Atlanta. Each move was for a better shift and a little more money, and each one was the result of me making the same pitch to management. These were all traditional AM Talk stations that hired me because they wanted a host who targeted a younger demo. Even though things were going well. I still didn't feel like I'd yet made that really big career move.

In 1990 I was invited to do nights at WLUP-AM/Chicago. It was the first time I had ever worked somewhere where everyone was focused on Talk radio that wasn't so serious and politically driven. It was great, except when you're the night guy at a station that already has Steve Dahl, Jonathon Brandmeier and Kevin Matthews, how the hell do you move up on the Yankees?

When I got an opportunity to move to middays at WTKS, I took it. It was a phenomenally successful time for me, and to this day, moment to moment, day in and day out, I don't think anything else has been as exciting as the time I spent there. It was just spectacular.

**R&R:** Wasn't 'TKS where you did your infonous show in the buff?

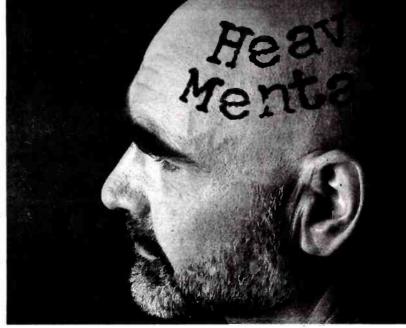
ET: Yeah. This listener called me up and was complaining that people at the local nude beach were getting hassled every day, so I decided to have some fun, get naked and broadcast my show live from the beach. It turned out that about 500 naked listeners showed up, and we sure did get a lot of publicity about that show.

Then a couple of weeks later 1 learned that the KKK was going to protest a Holocaust exhibit at a local Jewish Community Center. 1 went on the air ranting because 1 couldn't believe that this stuff was still happening in America. The end result was having 3,000 listeners show up vs. only three or four KKK guys who were there. It was all over the local TV news and newspapers.

**R&R:** Sounds like the show really kicked into high gear there.

ET: Oh, yeah, I was living the good life. I was doing middays, the show was doing extremely well, and the station had gone from something

Continued on Page 24



the Quest WEISSBACH

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## News/Talk

#### Tyll Crazy

Continued from Page 23

like 14th to the top 3 in just over a year. Things were going just great.

Then one day I get a call from KABC, and they tell me that they've heard my show, they love me, and I'm just what they need for their new lineup. Out of the blue they offer me afternoon drive in L.A.! It took some doing, but I made the move. About four weeks after I arrived, the GM left and everything began to change pretty quickly. The end result was the decision to go in a different direction, and I was out.

R&R: Yet you managed to quickly

segue over to KLSX-FM, didn't you? ET: Well, that's another crazy story. A few weeks went by, and 1 got a call from [KLSX GM] Bob Moore, who tells me that Conway & Steckler is gone. He then asks if 1 could fill in for them that night. Suddenly, 1'm back in business. But after doing the show for about 14 days, the next bombshell dropped: Bob tells me that Conway & Steckler are coming back. But he offered me a chance to stay on and do the 10pm to 2am shift.

I'm looking at my life, and it's just unbelievable: In just a few months I went from riding high in middays in Orlando to afternoon drive in L.A.. and here I was, back hosting late-

"I loved Talk radio, but it was all being done by old white guys. I always thought radio needed a young guy like me with a liberal point of view and an attitude that related more to people my age."

nights at a station that was a struggling FM Talker. But, hey, I've always figured you just do what you've gotta do and watch for the next opportunity, right?

**R&R:** That next opportunity was a chance meeting with Glenn Fisher, correct?

ET: I was at a radio convention, and this young dude with long hair walks up and says, "I'm in the radio syndication business, and I really like your show." Now Glenn sure didn't look like any of those blue-suited syndicators I'd met before, so I was intrigued. He gave me his card and told me that someday he would be syndicating my show.

Meanwhile, I was just trying to hang on to the gig I had after taking a few bumps that I'd had no control over. A few months later in 1999, at **R&R's** Talk Radio Seminar, I met up with Glenn again, and within 30 days we signed a deal to syndicate the show.

**R&R:** In recent months the show moved from nights to middays and you relocated to Detroit. How did that come about?

ET: After about four months of



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air, I'm not offended. But if you say that means I'm someone who pretends just to get a reaction from the audience, then I am offended."

"If you call me a shock jock for what I do on the

syndicating the nighttime show Glenn called and said that WKRK-FM/Detroit was looking for a local midday show. He told me I could keep my syndicated show and move up to middays, but I'd have to relocate to Detroit. I didn't hesitate for a minute, and once again my life took an unexpected turn for the better. And here I am today.

R&R: Describe the essence of The Ed Tyll Show.

ET: It's a show that talks about what has happened in the last 24 hours. It's about lifestyle dilemmas and my personal experiences. About 90% of the show comes from my personal life, and the rest comes from observing people. Topics last for maybe 20 minutes at most because I'm targeting a demographic that is used to quick segments and a lot of variety.

For example, on a recent show we talked about whether you mow your own lawn or not, because I live on a street where everybody mows their yard on weekends. I've never even touched a lawn mower in my life! Next we talked with a guy — who, by the way, was getting married for the second time — about how stupid I thought it was that he'd let his fiancee talk him into a big traditional wedding that was going to cost him \$30,000.

I next talked about how the whole concert scene has changed. There's waitress service, gourmet food. \$50 T-shirts — geez, this isn't the outdoor concert scene I remember as a kid! Then we discussed whether or not I should give in to my girlfriend and get a dog even though I'm not a dog person. These are the kinds of things I find interesting to talk about. I deliberately shy away from talking about what's making news headlines or preaching. The show is about sharing life's frustrations and dilemmas with each other.

**R&R:** How big a role do callers play in the show?

ET: In a four-hour show I average about 140 calls. The show is very caller-driven.

**R&R:** Are there any topics you consider untouchable?

ET: No. I don't believe there are any untouchable subjects. Things I won't discuss? Well, that's a different story. For example, the big story in the headlines recently was the government breakup of Microsoft. How the hell do you make that interesting? But let them tell me they're taking away my Windows software and that's a topic I could launch into for a while.

**R&R:** Are you comfortable with or offended by the term "shock jock"?

ET: I've been called that for 15 years. I used to take offense to it because I always thought it was meant in a derogatory way, but I don't feel that way anymore. I think calling me a shock jock is just as honest as saying The Ramones are a "punk" band. That's not a put-down, it's what they are. So if you call me a shock jock for what I do on the air, I'm not offended. But if you say that means that I'm someone who pretends just to get a reaction from the audience, then 1 am offended. I've heard hosts who do that, and that's not what this show is all about. I search humanity daily for real material about real-life situations.

**R&R:** Critics say that young-targeted talk is all T&A. I take it you'd disagree.

ET: The proof is otherwise, 1 think. Certainly some of the biggest and most successful FM talkers, like Howard Stern or Tom Leykis. do use T&A within their shows, and use it very entertainingly. But I think if you take a look at my show's topics for the past six months, you'll see right away that T&A is not the focus. I think that's why the show works well in the overall mix at younger-targeted stations. Just T&A talk isn't enough to make a 24-hour format. You need a good mix of shows.

**R&R:** What have you had to learn to successfully make the transition from local to national talk host?

ET: The biggest thing is learning to trust the audience more. With a national show the audience is so much more diverse than with any local program, so there's no way you can get a handle on what the next caller is really going to be like. I've had to learn to recognize that and trust the callers more. That's tough to do, because like most talk hosts, I'm a control freak. But by learning to nurture all of the regionalisms out there and bring the diversity of America into the show, 1 think that's teaching me to be a better host and allowing me to do a more interesting show.

#### TALK BACK TO R&R!

Do you have questions, comments or feedback regarding this column or other issues? Phone: (858) 486-755 E-mail: alpeterson@rronline.com Fax: (858) 486-7232 Or post your comments now. Go to www.rronline.com and click on Message Boards.

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CALVIN GILBERT gilbert@rronline.com

# **Devoted To Heritage Rock**

Jacobs steers programmers through the issues at R&R **Convention 2000** 

Classic recordings from legendary acts remain the staple of most Classic Rock stations, but how much airplay is devoted to brand-new recordings by these music icons?

That was just one topic covered in a wide-ranging and freewheeling discussion during the Classic Rock panel at R&R Convention 2000. Moderated by consultant Fred Jacobs, the session featured KSEG (Classic Rock) & KRXQ (Active Rock)/Sacramento OM Curtiss Johnson; WFYV (Classic Rock)/Jacksonville, FL PD David Moore: WDVE (Rock)/Pittsburgh PD Garrett Hart: WHJY (Rock)/ Providence PD Joe Bevilacqua; and WNOR (Active Rock)/Norfolk PD Harvey Kojan.

#### **The Role Of Currents**

Acknowledging that "currents are not your stock in trade anymore," Jacobs first posed the question of new music to Johnson, who recently added KSEG (The Eagle) to his responsibilities. Johnson responded, "It's not something where you are going to see the sort of spins that will make the record w labels go, 'Oh joy! The Eagle has added the new Don Henley record or the new Dylan.' It's basically a feature of the radio station.

"We treat it as something that is purely a novelty or spice. We do the 'Rock Slide' type of things ---'Yesterday and Today' - and I think it helps. But to incorporate it into a steady diet toward several positions an hour, I don't think we will ever get to that point."

Jacobs noted that WDVE is still playing new music, but he asked

"There is still room for us to play current music that relates to that audience and entertains them. There is room for us to play 'Kryponite' as well as 'Riding With the King."

Garrett Hart

Hart, "How do you make a decision? Is it based on the brand equity of the artist? You know, the Mt. Rushmore artist thing?"

Hart replied, "Once again, it's the fit for the format. We are becoming much more a 25-54 station, but we still play lots of important current music." He added. There is still room for us to play current music that relates to that audience and entertains them. There is room for us to play 'Kryponite' as well as 'Riding With the King.""

Bevilacqua offered, "It's my job in Providence to be No. 1 25-54 adults. If I'm going to be No. 1 25-54 adults. I'm playing currents. and I'm playing hits, which means recurrents are becoming more and more important for me, However, my rotations or my powers are close to an Active Rock. There is not an automatic anymore; there really isn't. There used be a time when I think you could just say. Here comes heritage artist Tom Petty,' and, whap, it goes into power. It doesn't happen that way anymore.

"The Barenaked Ladies song 'For Me' has been a power record

**CLASSIC CREW** Here they are, the heavy hitters who took part in the "Keeping Heri-

tage Rockers Dominant" Classic Rock session at R&R Convention 2000. Pictured (I-r) are Fred Jacobs of Jacobs Media; WNOR/Norfolk's Harvey Kojan; KSEG & KRXQ/Sacramento's Curtiss Johnson; WHJY/Providence's Joe Bevilacqua: WFYV/Jacksonville, FL's David Moore: and WDVE/ Pittsburgh's Garrett Hart.

for us. Maybe other Rock stations wouldn't be able to deal with something like that. Creed is very important for us. Creed is a hit band. They are making hit records. and they continue to do it. Metallica is a big artist for us. Red Hot Chili Peppers has worked very well for us. However, I preach caution. I learned a long time ago and I still say - that you can play new music, but just be careful where you play it."

#### Working With The Veterans

If classic rock acts from the '70s aren't getting any younger, neither are the air personalities who played those records when they were currents. Pointing to Jacksonville veteran Rick Tracy as an air talent who remains relevant at WFYV, Jacobs asked. "How do you keep a guy like that mentally in the game?"

Moore said, "The trick that I found in the case of guys like this is reinventing them pretty regularly. I try to find things for Rick to do that are interesting on the air,

things that he can talk about. He does a lot of sports-oriented types of things. You know, it is pretty tough for him to get excited about playing 'Kashmir.' He's been doing it every day for 18 years on that radio station. In the case of a guy like this, it's coming up with some angles where he can bring something to the party."

Bringing something to the party probably doesn't involve reading liners. Moore explained. "I don't need to sit the guy down with an aircheck and say, 'Well, Rick, you need to do the weather a little differently here, and you need to backsell that artist.' That's interference to him. I need to set up things for him to do like changing a sports report around so that he has some input and can have a little fun with it. I give him challenges. I ask him occasionally, Rick, why don't you make the "4 O'Clock Fourplay" just a little more interesting?" Admitting that the four songs are likely to be from Led Zeppelin, Moore said, "And he will invariably rise to the occasion."

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## **Adult Standards**

# The Joy Of 'Soft Oldies'

□ New take on old favorites creates a blueprint for success in San Diego

#### By Adam Jacobson R&R Radio Editor

hen Clear Channel management in San Diego decided last year to resurrect the market's heritage KJQY calls and place them on a new AC station, the message seemed crystal clear: What's old can be made new again, and can thrive. However, management was simply thinking from a marketing and branding perspective. They never thought about the forgotten AC hits people still wanted to hear.

In late 1979 the original KJQY-FM (KJoy) signed on the air at 103.7 MHz. Within one ratings book the station soared to No. 1 with 9% of the market's 25-54 listening and almost 14% of 35-64 listeners. The Beau

tiful Music station billed itself as "the place to relax," and billing would soon soar as the station enjoyed strong book after strong book. However, as KJQY entered the '90s, the station began to suffer from the waning interest in casy-listening instrumentals.

**Rick Thom** 

#### **Back From The Dead**

As KJoy struggled to maintain its ratings while transitioning to Soft AC as "Sunny 103.7," other stations in the market began to lure more and more listeners away. By 1994 KYXY had become the dominant AC in the market. Finally, in February '95, thenowner SFX Broadcasting dropped KJoy's format and calls. Concurrently, KYXY soared to the top spot in the overall ratings.

In October '97 KJQY was brought back from the dead at 102.9 MHz. A few months later the station moved to a superior 100kw signal at 94.1 MHz that had been recently purchased by Jacor. Even with one of San Diego's best signals, though, "KJoy never blossomed as a Soft AC." PD **Rick Thomas** says. Thomas was observing the station from the outside and became involved with the new KJQY at an odd time.

"[APD and morning host] Dave Mason and I assumed control of the station during a stage that sort of was like being in a plane that was taking off, and all of a sudden the pilot has a heart attack," Thomas says. "It was a takeover in the middle of an aborted takeoff." That's when Mason and Thomas went to market research to determine a long-term direction for the station. The research showed a need for Oldies — AC-based Oldies.

"There are people who like to hear Soft AC titles, and when they hear 'N Sync or The Backstreet Boys, they say,



Dave Mason earliest titles are Motown hits from

1963-65; the newest songs were released in 1990.

#### San Diego's Oldies Leader

In the most recent Arbitrends KJQY inched ahead 3.4-3.6 12+ and further widened the gap between itself and the market's two other Oldies-oriented stations. Rhythmic Oldies XHRM-FM (Magic 92.5), which Clear Channel operates via an agreement with Mexican owner Binational and which is also programmed by Thomas, dipped 3.2-3.0. Jefferson-Pilot's traditional Oldies KBZT-FM just completed a reimaging campaign, yet trended 2.3-1.9.

As KJQY's ratings continue to grow, some interesting facts become apparent. First of all, the station's listener composition is nothing like that of Adult Standards sister KPOP, and its success hasn't affected that station at all. According to Arbitron's Cume Duplication report in the winter 2000 ratings, KJQY shares most with KYXY (25%) and KBZT (23%). That's good news, because 37% of KYXY listeners also tune to KJoy. Twenty-one percent of KBZT listeners also tune in to KJOY.

KYXY is still KJoy's chief competitor, and KJoy's goal is to attract everyone over 40 away from its mainstream AC challenger. Mason says, "This is the closest thing I've seen in terms of a radio station hitting someone who is between 40 and 45 years old."

When describing what's it's like for a listener to tune in to KJoy for an extended period of time, Mason adds, "I'd rather it be like a book than a shopping mall, where you go from store to store. We'd rather have people go chapter to chapter. I worry about the sound of a song more than anything else. Take, for instance, Jay And The Americans' 'This Magic Moment.' That is a standard and something that we can play."

When asked why KJQY would play "Celebration" by Kool & The Gang, which can be heard on Magic 92.5 and Hot AC sister KSMX in regular rotation. Thomas answers, "Playing 'Celebration' on KJoy is not a problem. It's a ballad for KJoy and a staple record for Magic." Yet Mason counters, "If we were to follow it up with Luther Vandross' 'Here and Now,' then there'd be a problem, but any good station is not song-to-song."

#### **Memorable Music**

KJQY's studios are presently located in an unremarkable strip mall with Clear Channel's Classic Rock KGB and Active Rocker KIOZ. While its sister stations blast Led Zeppelin and 3 Doors Down over their respective airwaves, KJoy cranks out favorites from such acts as Chicago, Billy Joel. Elton John and The Supremes. "This is not something we figured out," Mason says. "This comes from our audience. They want to hear memorable artists and memorable songs."

KJoy's early success has more than met the approval of Clear Channel management in Southern California, which has given the station more promotional opportunities than your average AC. "We've got tons of events, such as the Sony Artwalk," Mason says. To which Thomas adds, "That's a straight adult event. Why would we not be there? When you're outmarketed by the Marlboro man at an adult event, that's a problem."

Among the on-air promotions KJoy is currently involved in is "Prizes for Pints," designed as a blood drive for the American Red Cross. It's also a component to the "94 Days of Summer," which uses the "Cash Call Jackpot" to build TSL. Listeners are given updates of the amount of that day's jackpot four times a day. The station then calls a registered listener, who is asked what the amount is. The grand prize is \$5,000.

KJoy's on-air sound mirrors that of an active AC or aggressive Oldies station. Mason is a seasoned veteran who has worked at such legendary Top 40 stations as WKTQ (13Q)/Pittsburgh. Other members of the airstaff include afternooner Nick Summers, who's

## A KJoy Sample Hour

Here's an example of what you'd hear during KJQY/San Diego's "Nonstop Music Hour," which only breaks for promos voiced by Dick Clark.

BYRDS M	r. Tambourine Man
DIONNE W	ARWICK AND FRIENDS That's What Friends Are Fo
BILLY JOE	L Just The Way You Are
EAGLES F	Peaceful Easy Feeling
CREEDEN	CE CLEARWATER REVIVAL Proud Mary
YVONNE B	ELLIMAN If I Can't Have You
TEMPTATI	ONS Just My Imagination
CORNELI	JS BROS. & SISTER ROSE Treat Her Like A Lady
CHER The	Shoop Shoop Song
STEVIE W	ONDER You Are The Sunshine Of My Life
IRENE CA	RA Flashdance What A Feeling
ART GARI	FUNKEL Since I Don't Have You
GLORIA E	STEFAN Can't Stay Away From You

been in San Diego since 1996; middayer Garry Jeff Walker; and the syndicated Delilah at night.

When asked why the station airs Delilah's program, which includes current titles, Mason comments, "It's promoted in the market as being a Love Songs show, but it's more than the music on Delilah's show; it's bubbly, and there are lots of elements to it."

#### Separating Standards From Soft Oldies

KJQY — along with a co-owned property in Rochester, NY and ABC's KMEO-FM (Memories 96.7)/Dallas-Ft. Worth — has quietly risen in key demographics with a new approach to an older-appealing format. While KJQY does share many of its MOR hits of the '60s and '70s with other Adult Standards stations across the country, it's replaced Frank Sinatra and Jimmy Dorsey with Whitney Houston and Cat Stevens.

That's good news for **Bill Pugh**, Clear Channel/San Diego's Dir./AM Operations, the person responsible for KPOP-AM's success. He feels that separating Adult Standards KPOP from KJoy is the best way for the two stations to excel and remain true to their respective images.

Pugh says, "KPOP stays true to what it set out to be. The resurgence of the music within the last four to five years has certainly helped out the format. And then you've got Tony Bennett, Harry Connick Jr. and other such singers. All of that makes for a sound that's got both history and contemporary artists all through it. There's a wealth of material out there that has only been vaguely tapped in the market."

#### New Blood

The majority of KPOP's audience is over the age of 60. That's understandable, since San Diego County boasts a heavy population of retirees. However, the station isn't exclusively enjoyed by retirees. "Our program Jumpin' Like Mod, which airs on Saturday night, is hosted by Andi, a 26-year-old California native," Pugh says. "It's entertaining and upbeat and goes from Big Bad Voodoo Daddy to core artists to a rockabilly segment."

Yet seniors shouldn't be shunned by radio and advertisers. "There's huge disposable income in those demos," Pugh says. "There are things they like to do. The statement that the 'gray panthers' just sit around and stare at walls couldn't be more wrong. If you provide the opportunity, they'll come and participate."

APD Kevin Taylor has led KPOP's efforts to attract active elder Americans in San Diego. In the last six months Taylor has tweaked the format and stepped up the station's promotion efforts. Frequent visits by Keeley Smith have helped give the morning program renewed vigor. Taylor has also added familiar records by different artists (such as "Can't Take My Eyes off of You," as recorded by Vikki Carr) to give KPOP some spice in between Frank Sinatra records.

But as months become years, will stations such as KPOP be relegated to satellite radio or Internet-only broadcasters? And even though KJoy is a success in San Diego, could it work in another market? "Yes," Thomas says. "But it needs to relate to the market. What's really great about this station is that [Clear Channel Regional VP/ Programming] Jack Evans has given us the ability and freedom to zig and zag and pave our own way. If we make a small left turn or small right turn, they've given us the leeway to turn around and go the right way."

**R&R** Charts & Music Manager Anthony Acampora contributed to this column.

#### TELL US WHAT YOU THINK!

Share your opinion about this column—go to www.rronline.com and click the Message Boards button.

## News

Jouan had served as Sr Director/

Promotion since 1998. She joined Atlantic's L.A. promotion staff in

1991 and was named Local Pronio-

tion Manager the following year. In

1996 she was upped to Assoc. Direc-

Since 1996 Fritzges has been Sr.

Director/National Promotion. He be-

gan his career in 1978 as Research

Director at WPEZ/Pittsburgh and a

year later was promoted to MD. He

joined Atlantic in 1980 as Local Pro-

motion Manager, overseeing the

Pittsburgh and Columbus, OH terri-

tories. In 1989 Fritzges was promoted

to Northeast Regional Promotion

Director and in 1992 was upped to

it takes to win, and I will do whatever

Rice began his professional radio

career as Asst. PD/afternoon driver at

WDKX/Rochester, NY, He was also

Asst. PD/MD at WPXY/Rochester

Dodge, Ford, Jaguar, Jeep. Mazda.

Mercedes and Volvo. XM has

rounded up deals with General Mo-

tors and Saab. Both Sirius and XM

have agreed to no longer seek exclu-

sive deals with remaining auto manu-

facturers but to produce a universal

receiver that will accept either

News of Sirius-1's successful

launch propelled the issue up \$3.75

to \$48.06 on Monday during a half-

day of trading. Some 834,000 shares

traded hands - more than double the

average volume of 397,000. The is-

sue dipped a dollar on Wednesday to

\$47.06, but volume was still heavy.

with 633.800 shares traded.

company's satellite signals.

I can to help our stations succeed."

Continued from Page 3

National Director/Promotion.

Rice

tor/Promotion.

#### Atlantic

people in our business. Kim Stephens brings a wide-ranging musical knowledge and sensibility to the job of breaking artists and building careers. For nearly two decades his vision and dedication have enabled us to achieve remarkable success with numerous acts.

**Continued from Page 3** 

"Since joining Atlantic nearly 10 years ago, Pamela Jouan has distinguished herself with a ceaseless tenacity and total commitment to the iob - qualities that have proven vital in building a West Coast front on a wide array of successful projects. More than that, she has played a key role in bringing a West Coast pres-



EDITORIAL

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ence to the Atlantic promotion department and in making it a force to be reckoned with.

"With a 20-year track record of accomplishment. Mark Fritzges is also one of the stars of our departmental family. As reflected by the longstanding relationships he's maintained with stations across the country, he is one of the most admired and effective people in the business."

Stephens most recently was VP/ A&R-Sr. Director/National Promotion, a position he had held since 1999. He began his career during the mid-1970s in the New Orleans radio community, where he worked from 1976-78 as Asst. PD at WNOE, followed by a three-year stint as Asst. PD at WTIX. In 1981 Stephens joined Atlantic as Local Promotion Manager, overseeing the New Orleans and Houston territories. From 1986-93 he managed the label's activities across the South Central U.S. as the label's Southern Regional Pop Promotion Director, In 1992 Stephens joined Atlantic as National Director/Promotion-A&R and in 1996 was upped to Sr. Director/Promotion-A&R.

#### Sirius

Earth, with two hovering above the U.S. and the other parked in an eighthour rest mode over Central America.

**Continued from Page 1** 

Even direct competitor XM Satellite Radio applauded the launch: President/CEO Hugh Panero called it 'a significant milestone that ... validates the confidence shown in the segment by Wall Street, our investors and strategic partners." XM. based in Washington. DC. expects to launch the first of two satellites in early 2001 and will begin service the following May

Sirius has formed exclusive pacts to install its receivers with such automakers as BMW, Chrysler.

#### **NextMedia**

thus forms what the company believes will be the "nucleus" of its suburban Chicago group.

"We are quite excited about the acquisition of these stations, as it will highest-growth areas surrounding Chicago," said NextMedia President/ COO Skip Weller, "Collectively, the stations will serve 1.6 million affluent Chicago-area residents."

#### - Jeffrey Yorke



#### **Continued from Page 6**

. Houston pirate broadcaster Leonard Martin was fined \$17,000 by the commission for operating a two-way radio station without authorization from the FCC and for refusing to allow an inspection of his station. Martin was issued a notice of the fine in March, but the FCC said he has not responded.

• The FCC is upholding a \$7,000 fine against Reier Broadcasting's KOBB-AM/Bozeman, MT for willfully failing to enclose an AM antenna tower within an effective locked fence. According to the FCC, Reier still has not responded to a notice issued in February. The company, headed by President William Reier, owns four other stations, including KBOZ-AM, KOBB-AM & KZLO-FM/Bozeman.

## UPDATE

#### Mega Stops 'Pulse'; Flips WPLC In Northern VA

Mega Communications relocated the Spanish AC format airing on WZHF-AM/Washington to a suburban FM signal located in the westernmost portion of the metropolitan area last Saturday (7/1), flipping Pop/Alternative WPLC (The Pulse)/Warrenton, VA to "Amor 94.3."

The station is the first Spanish-language facility on the FM band to serve the growing Hispanic population in the Washington, DC area. However, its limited coverage area prohibits the signal from reaching DC and most of the Marvland suburbs. In order to compensate for the signal hole, Mega has started simulcasting Amor on WNNY/Bockville, MD (formerly WINX). which serves Montgomery County at 1600 kHz Aside from DC's Mt Pleasant neighborhood, the majority of the area's Hispanics reside in Montgomery County and Northern Virginia.

WZHF remained with Amor until Tuesday (7/4), when it debuted a new brokered format.

#### **Comedy World Launches: Prepares Radio Debut**

omedy World, a 24-hour network that produces original comedy programming from such acts as Sandra Bernhard, Bobby Slayton and Kids In The Hall, debuted on the Internet last week at www. comedyworld.com. The network plans to expand to radio via national syndication and satellite radio this fall.

"One of the biggest trends in the entertainment market today is the convergence of traditional media with the Internet," said Comedy World President/CEO Jody Sherman. "By launching this new network of radio shows, along with the innovative Internet content, we've combined two of the most popular forms of entertainment with funny, fresh content."

Former Sportsfan Radio Network GM Jay Clark serves as VP/GM, Broadcast Operations for Comedy World. Its board of directors includes former station owner Kent Emmons and ex-MTV Exec. VP/Programming & Production Doug Herzog, while its advisory board includes FarmClub.com President/CEO Andy Schuon and Secret Communications President/CEO Frank Wood

## **PRECIOUS METAL**

The RIAA has issued the following awards for the month of June

#### MULTIPLATINUM ALBUMS

Fanmail, TLC, LaFace/Arista (6 million): The Marshall Mathers LP. Eminem. Aftermath/Interscope; Dr. Dre 2001, Dr. Dre, Aftermath/ Interscope (5 million); Oops! ... I Did It Again, Britney Spears, Jive; Spirit, Jewel, Atlantic (4 million); Baduizm, Erykah Badu, Kedar/ Universal; The Boy Is Mine, Monica, Arista; A Place In The Sun, Tim McGraw, Curb (3 million); Live, Erykah Badu; Mad Season, Matchbox Twenty, Lava/Atlantic; 112, 112, Bad Boy/Arista; Whitney: The Greatest Hits, Whitney Houston, Arista (2 million).

#### PLATINUM ALBUMS

Whitney: The Greatest Hits. Whitney Houston; Play, Moby, V2; Mission: Impossible 2, Soundtrack, Hollywood; The Science Of Things, Bush, Trauma; Oops! ... I Did It Again, Britney Spears; Greatest Hits, Bangles, Columbia: Dystunction, Staind, Flip/Elektra/EEG; Operation Stackola, Luniz, Noo Trybe/ Virgin; Sweet Kisses, Jessica Simpson, Columbia; Mad Season, Matchbox Twenty; The Marshall Mathers LP, Eminem; Brand New Day, Sting, A&M/Interscope; Skull

& Bones, Cypress Hill, Ruffhouse/ Columbia

#### **GOLD ALBUMS**

Whitney: The Greatest Hits, Whitney Houston; Mission: Impossible 2, Soundtrack; Fear Of Flying, Mya, University/Interscope; Love Songs, Carpenters, A&M; Bona Drag. Morrissey, Sire/WB; Oops! .... I Did It Again, Britney Spears; Smooth Grooves Volume 1: A Sensual Collection, Various Artists, Rhino; Everything Grows, Raffi, Rounder: Greatest Hits, Bangles; The Real Deal: Greatest Hits Volume 2. Stevie Ray Vaughan & Double Trouble, Epic; Binaural, Pearl Jam, Epic: Somewhere Between Heaven & Hell, Social Distortion, Epic: I Hope You Dance. Lee Ann Womack, MCA: Mad Season, Matchbox Twenty: Truth and Beck-Ola, Jeff Beck, Epic; Alma Caribena — Caribbean Soul. Gloria Estefan, Epic; Mer De Noms A Perfect Circle, Virgin; The Marshall Mathers LP, Eminem; Brand New Day, Sting; This Time Around, Hanson, Island/IDJMG.

#### **GOLD SINGLE**

"Swear It Again," Westlife, Arista: "This Time Around," Hanson,

## Video footage of the launch can be viewed on the Sirius website at www.siriusradio.com. give NextMedia a foothold in the **Continued from Page 1**



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## , Street Talk.

# **Poultry Plunge May Lead Jock To Jail**

The fine folks at ST Central very much enjoyed the long Independence Day weekend. Many of us took time to see *Chick*en Run at the local theater — and then chowed down on some yummy BBQ wings at various picnics around L.A. Whether you're a drumstick lover or vehemently vegan, you really have to wonder about KBPI/Denver air talent Willie B. (a.k.a. Stephen Meade), who was charged with animal cruelty last week for a Feb. 1 stunt involving a chicken drop from his station's third-floor studios.

According to the Denver Post, Meade allegedly encouraged listeners to bring small animals to the station to be tossed across I-25 in the DJ's own version of Groundhog Day: If the animals survived, there'd be an early spring. No animals were sent across the interstate, but Meade then polled listeners as to whether they thought a chicken would survive a three-story fall. He had a 'BPI intern do the dirty deed. Meade faces an Aug. 1 court appearance for a misdemeanor and could get 18 months in jail and a \$5,000 fine if convicted. Denver District Attorney Bill Ritter commented, "There is no pyramid that entitles horses to be treated better than cats, and cats better than chickens." KBPI management and Meade wouldn't offer a comment to the Post. The chicken, stunned and bruised from the fall, has since recovered.

A few weeks ago WIP/Philadelphia sports talker Mike Missanelli was so fed up with the Philadelphia Flyers' negotiations with star player Eric Lindros that he took to the airwaves to bash team GM Bobby Clarke and COO Ron Ryan about their poor tactics. (Clarke has said Lindros most likely won't return to the team next season.) Evidently, that's against the rules: According to the Philadelphia Inquirer, the Flyers have a clause in their broadcast contract with WIP - as do the NBA's 76ers - that prohibits personal attacks on the team, its players and management. So Missanelli was promptly suspended for two days for his choice words. The clause was included in the Flyers' deal in 1998, following an incident in which a former WIP host alleged that Lindros missed a game in 1997 because he was drinking heavily the night before. While WIP hosts have expressed disgust over the clause, station management has honored the Flyers contract. WIP PD Tom Bigby did not return ST's call.

Are you a lovely, unattached lady looking to lure

one of America's most eligible bachelors? Look no further than 39-year-old Cumulus Broadcasting President/CEO Lew Dickey! Dickey was

ranked No. 39 among *People* magazine's America's 100 Most Eligible Bachelors in a poll appearing in this week's issue. The magazine gushes, "His company operates 321 radio stations --- which means that Dickey makes a nice living, thank you." His ideal date: "If I'm feeling brave, I'll cook." Dickey's sister Caroline Oberg was forthcoming with this cave-



Lew Dickey

at: "When he is focused on something, you can't get his attention for the world." Bachelorettes may therefore want to discuss something other than radio to woo the Atlanta-based six-foot blond who loves golf.

ST is happy to report that Westwood One syndicated morning man Don Imus was released from Heart Hospital of New Mexico last week. Imus was admitted to the hospital following a June 18 riding accident that left him with five broken ribs, a collapsed lung, a broken collarbone and a separated shoulder.



There was lots of activity in California over the last week, and we begin our tour in beautiful San Francisco, where KABL has swapped big band for Barry Manilow. The Adult Standards station on Saturday (7/1) adopted a format that features "AC Hits of the '60s, '70s and '80s." OM Ed Ety tells ST, "We are simply moving the station some 15 years ahead in terms of the music. The big band and early '50s stuff is pretty much gone." Veteran air talents Jim

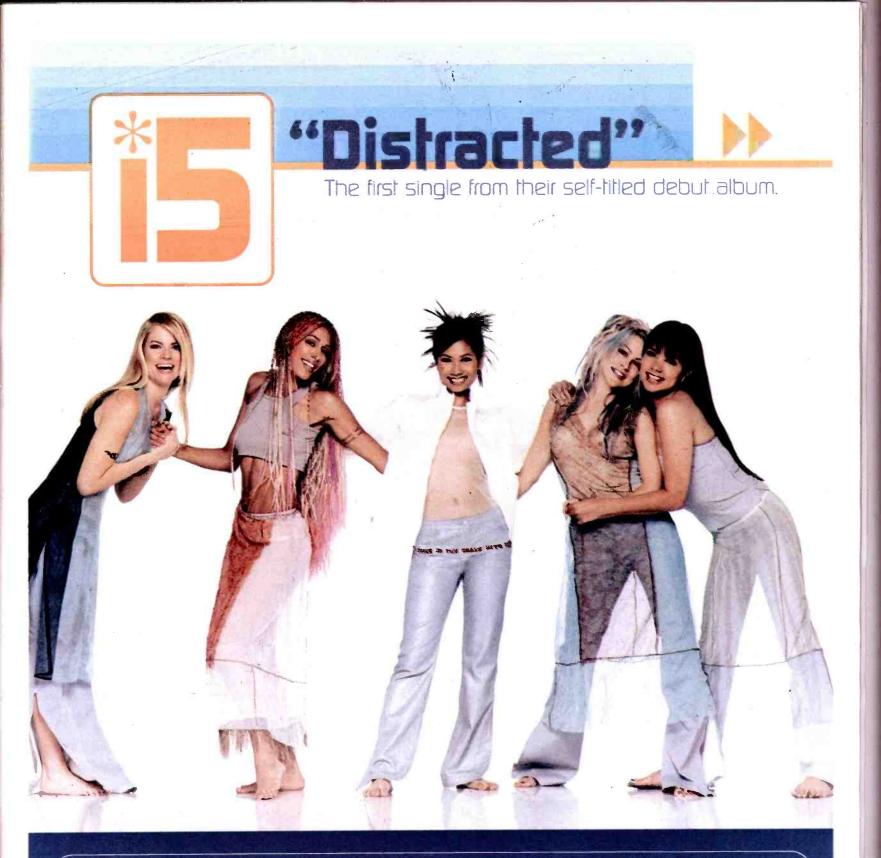
Continued on Page 30

#### Rumors

 Is former AMFM Regional VP and WDAS/Philadelphia GM Charles Warfleid thisclose to accepting the President/CEO slot at Inner City Radio? When asked by the *Philadelphia Inquirer* if such a move was in the works, Warfleid declined to comment. However, if he were to take a job in the Big Apple, he'd most likely be commuting: "My wife told me I could leave," he said. "But if I did, I'd be leaving by myself."



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## Going for CHR/Pop adds on 7/11

"i5 brought instant phones and reaction from my audience. Top 5 Phones with just spike airplay!" Tony Waitekus-OM/PD-WHTS

"I love it, its got a hook you can't get out of your head... it's a great POP SMASH for the summer!" Guy Zapoleon-Zapoleon Media Strategies

> On tour this summer: First with *Britney Spears* then it's on to the Nickelodeon-All That Music & More Festival 2000



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The

temperature

**1**S

about

to

rise!

## Street Talk.

#### Continued from Page 28

Lange, Mike Cleary and Carter B. Smith will remain with KABL in their respective shifts. KABL had been suffering in the ratings since dropping Westwood One's Adult Standards format and adopting local programming throughout most of its dayparts. Former AMFM VP/AC Programming Steve Streit is consulting.

While KABL retooled its format over the long weekend, Bay Area radiophiles were spreading rumors of an imminent change at Infinity's crosstown Country station. KYCY (Y93). However, such hearsay about a format flip is false, OM Brian Thomas tells ST: "We are Country. We intend to be Country." The reports come on the heels of morning man Dean Goss' departure from Y93 last Friday (6/30) and the recent exit of PD Dene Hallam. APD/afternoon host Steve Jordan succeeds Goss

Before we leave the Bay Area, there have been more changes at ABC's S.F. properties this time at Talker KSFO. Rush Limbaugh, whose show airs 9am-noon, made his long-expected move from Susquehanna's KNBR last Monday (6/26). Concurrently, Dr. Laura Schlessinger's noon-3pm show segues to KSFO from News/Talk sister KGO.

The Sacramento Bee reports that KGBY morning personality Phil Cowan is being stalked by a former employee of AMFM/Sacramento. The article states that the woman "is obsessed with Cowan and seems to believe they were meant to be together." The woman is no longer allowed at the station, and AMFM has taken out a restraining order against her. However, that didn't seem to stop her: Last week the woman showed up at KGBY and was immediately arrested. She returned the very next day, only to be taken away by police once again.

Down in metropolitan Los Angeles, about a dozen Glendale, CA residents attended a zoning hearing last Wednesday (6/26) to protest Hispanic Broadcasting's proposed move of its five L.A. stations to a 24-story high-rise in the suburb, the Los Angeles Times reports. The protesters believe that the building, which would have 46 satellite dishes, four TV antennas and three FM receiving antennas, would not only be an eyesore, but that its rooftop equipment would emit cancercausing radiation. "Radio waves have been linked to cancer and leukemia in children. It can increase your blood pressure and heart rate," one protester claimed. The FCC prohibits cities from banning the equipment for health reasons because no link between radio waves and cancer has been proven.

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## Rumbles

. Chris Squire takes GM duties at Inner City's recently acquired WHAT-AM/Philadelphia

• WPST/Trenton, NJ (and Philadelphia) PD Dave McKay adds Contemporary Format Specialist duties for Nassau Broadcasting.

· John Michael is tapped as PD of KFMA/Tucson, replacing Chuck Roast.

. Two-year WLTW/N.Y. MD Haneen Hunter departs to become AC Format Manager at Sirius Satellite Badio

. After 6 1/2 years as PD of WRXL/Richmond, Brian Illes resigns to pursue other opportunities, effective-next Friday (7/14). APD Jay Smack and MD Rik Maybee will split Illes' duties.

 WYCD/Detroit debuts the First Shift morning show, featuring market veteran Kevin O'Neill with Afentra and Bob Schuman.

 KKFR/Phoenix morning man Krazy Kid and evening host Ruben S. depart following a contract dispute. Davey D. joins for wake-ups, while overnighter Big Willie is elevated to evenings

· Juan Vareta joins WBEB/Philadelphia for middays. He replaces Donna Rowland, who departs to spend more time with her infant son.

. KNSS/Wichlta adds The Howie Carr Radio Show for the 2-4pm shift.

 Cornerstone Research names radio software veteran Mark Schreiber Dir./Sales & Marketing.

Now that KCMG/L.A. has settled into its new home at 92.3 MHz, things have gotten a little Smokey. But that's a good thing! Beginning July 24, legendary Motown recording artist Smokey Robinson will host Intimate With Smokey Robinson, a three-hour request and dedication program airing Mondays through Thursdays from 8-10pm.

Meanwhile, in Orange County Salem Communications - set to assume control of KXMX/ Anaheim, CA before the end of the summer has selected "the fish 95.9 fm" as the new nickname for the station. Salem will flip the station to Contemporary Christian upon taking over the Class A facility.

## Thirty Years With A Bullet

On July 4, 1970, the No. 1 song in the U.S. was Three Dog Night's "Mama Told Me Not to Come." The song also served as the first No. 1 for a new program called American Top 40, with longtime KRLA/L.A. talent Casey Kasem as its host. Thirty years later Kasem is still counting 'em down. Although the last decade saw the death and rebirth of AT40 and Kasem's shift to AMFM from ABC/Watermark, his countdowns have been a weekly ritual for hundreds of radio stations each week. This weekend's No. 1? "It's Gonna Be Me" by 'N Sync. The band features five guys all born after Kasem's first show.

Continued on Page 32



Talk Radio M Appeal KYNG-FM Already Cleared on Over 20 Markets including: WKRK-FM - Detroit • KYNG-FM Dallas • KQBZ-FM S KSTE Sacramento • KOTK Portland • WINZ Miami KNUU Las Vegas • KALL Sait Lake City Monday - Friday Noon - 3p EST Listen 24/7 on NOW fisherentertainment.com 831-420-1400



#### JJ Nice, WELL PD

"2gether was one of 10 ertists at our Summer Jam at Jones Booch and they received just as much enthusiann, even more, than any other artist on the chem. 2gether is still getting consistent requests and phones several weeks after the show! CBN't Walt to check out the new music from the series."

#### Miles Banger, WPXY PD

"We pushed to have 2gother perform at our Summer Jam. The response was overwhelming and at the in-store over 2,000 screaming girls showed up. Then they absolutely stale the show. I CBM't WBIt to check out their new music and invite them back."

Dave Universal, WKSE PD...

"We get a huge response here in Western New York and sold a ten of CBs. I look forward to working with the guys in the future and to hearing their new CD."

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#### Continued from Page 30

Wonder what **Ragan Henry** has been up to? After four years out of the business, Henry has returned to radio. His new company, Zoma Corp., has agreed to purchase WYNS-AM/ Allentown for about \$1 million, the *Philadelphia Inquirer* reports. Henry was the first African American to own a radio station in the City of Brotherly Love. He sold his company, U.S. Radio Group, in 1996.

WLW/Cincinnati traffic reporter **Dave Armbruster** and helicopter pilot Rodney Newsom were forced to become part of last Friday's rush hour commute as their helicopter safely crashlanded on a median of I-275 in the suburb of Springdale, OH. Both Armbruster and Newsom were able to walk away from the mangled remains of the chopper.

#### Stations Suspend Rivalries For Duncan

A huge rally involving 17 San Antonio radio stations, designed to pressure the Spurs into re-signing star basketball player Tim Duncan, was held last Friday (6/30) at the city's Central Park Mall. Harry Siskind, owner of the weight-loss program Body Solutions, managed to get Cox, Clear Channel, Hispanic and Waterman Broadcasting to send their radio stations' promo vehicles to the mall. The stations asked listeners to sign four billboards featuring the stations' logos and a huge message reading "Stay, Tim, Stay." The boards were posted. later in the day. Among the stations broadcasting live from the rally was WOAI, which stayed at the site until the boards were filled with signatures. Saturday (7/1) was the first day Duncan could negotiate his contract with the Spurs.



ONE SLICE, ONE VOICE

It isn't every day that a 12-year-old singing sensation storms up the charts with a hit single. But **Billy Gilman** has done just that for Epic Records. Gilman scored Breaker status on last week's Country chart with his current single, "One Voice," and the label has shipped the cool and compact pizza disc the single appears on to stations in its own delivery box.

#### Records

• Edel America is looking to beef up its promo staff. VP/Promo Barry Pinlac needs a Nat'l CHR pro and regionals in N.Y. and Atlanta. Give him a call at (212) 541-9700, ext. 12.

 Wind-up taps Ann Carloss as its new Regional Director/Promo West Coast.

 Arista's Head/Alternative Promo, Pete Rosenbloom, exits. Look for news about his next gig by the end of the month.



Street Talk.

- Roy Lott tapped as President/CEO of Capitol Records Group.
- Darryl Parks promoted to Reg. Dir. of News/Talk Programming for Clear Channel.
- Al Mayers returns to WRKO/Boston as PD.
- Fred Durst named SVP at Interscope.



- Charlie Quinn becomes OM of WSIX & WYHY/ Nashville, with Dave Kelly hired as PD for WSIX.
- Jim McGuinn given OM duties at WVRV/St. Louis; Scott Strong set as PD.
- Jamle Hyatt hired as PD for KQMQ-AM & FM/ Honolulu.
- Wolfman Jack dies of a heart attack at age 57.



- Tom Gorman boosted to SVP at Chrysalis.
- · Sean Coakley tapped as VP/Product Develop-
- ment for Arista. • KUFO/Portland PD Jeff Salgo adds VP/GM
- duties. • Michael Luczak lands PD gig at WMMS/ Cleveland
- Bob Harlow named PD at KKSN-FM/Portland.



- Roger Fairfax takes VP/GM tasks at WAMO/ Pittsburgh.
- Fred Walker joins Muzak as VP/O&O Offices.
   Stan Shields elevated to WELI/New Haven, CT
- GM.
  - Jeff Carrol upped to MD at KLBJ-FM/Austin.
  - Mike Kinosian named Dir./Syndicated Services of Drake-Chenault.



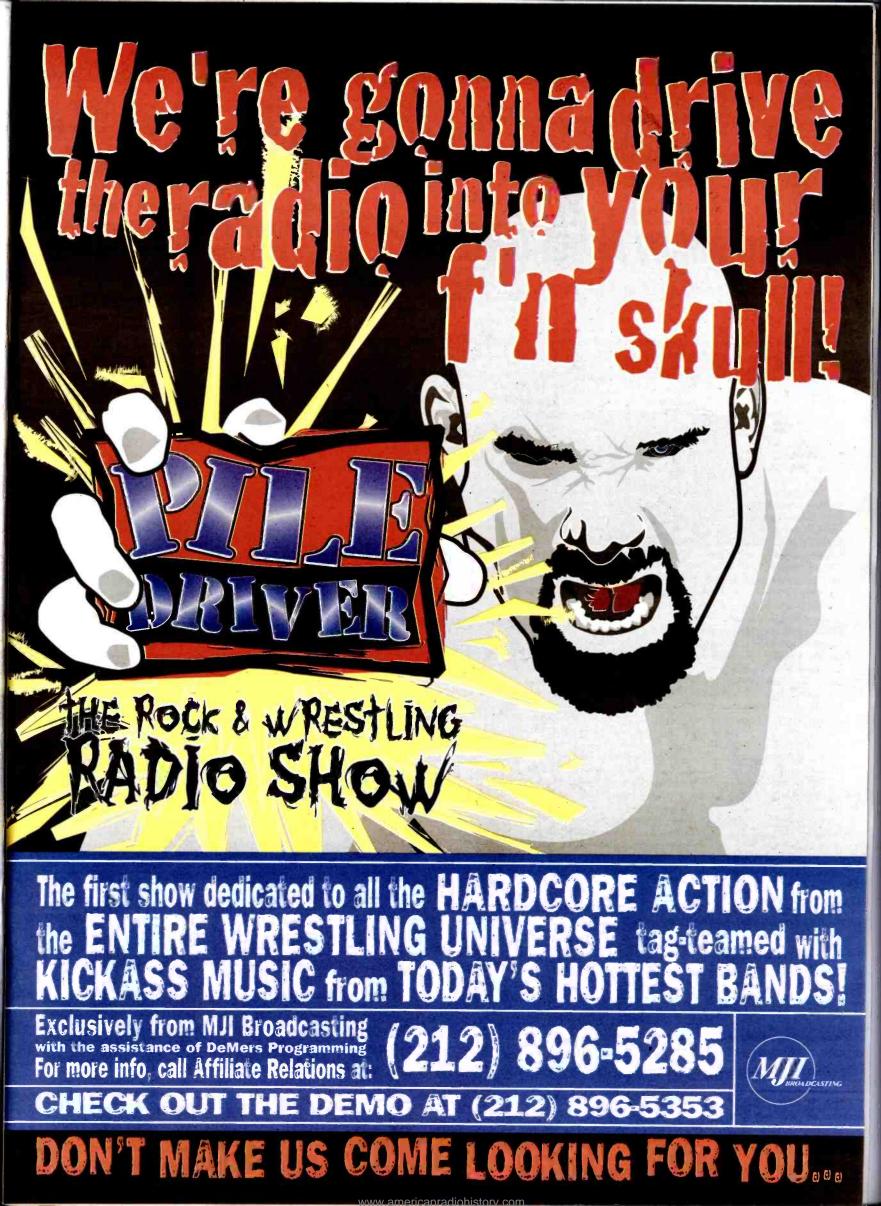
- Gerry Peterson picked as KFRC/S.F. PD.
- Bob Church chosen as PD of WDIZ/Orlando.
   Joni Caryl becomes a news reporter for KERN/
- Bakersfield. • In order to allow WINS/New York to cover the Deputition National Companying acception WARC
- Republican National Convention, crosstown WABC agrees to carry four N.Y. Yankees games — thus starting rumors of the station dropping Top 40 for Talk.



- Peter Gray Miller is named PD of WEEI-FM/Boston.
   Bob Rivers lands the 7pm to midnight shift at
- WWCO/Waterbury, CT. • WWCO's "Tom Collins" joins WRC-FM (93KYS)/
- Washington as Joe Cipriano, handling the noon to 5pm slot.

If you're a fan of antique radios and you're in the St. Louis area, a visit to the Tropical Gift Fruit Baskets Co. and Antique Radio Museum may be in order. Jasper Giardina boasts a collection of 10,000 old models, and some are available for sale. But count your pennies and start saving if you intend to purchase: The *St. Louis Post-Dispatch* reports that a few of Giardina's old Catalin models are worth between \$2,000 and \$4,000 each.

If you have Street Talk, call the R&R News Desk at (310) 788-1699 or e-mail streettalk@rronline.com



#### 34 • R&R July 7, 2000

## Sound Decisions.



# **Talking Turkey About Teens**

STEVE WONSIEWICZ

onz@rronline.com

12-24 demo top-of-mind at R&R Convention 2000

he 12-24 demo's musical tastes and media habits replaced consolidation and Internet mania as the top topic at R&R Convention 2000. Programmers and label execs explored different strategies to tap into the lucrative age group that is fueling stellar record sales across a variety of genres this year.

As expected. there was a good news/bad\_news give-and-take feeling during the sessions. On the plus side. Edison Media Research President/cofounder Larry Rosin and Youth Intelligence President/founder

Jane Rinzler Buckingham stressed that while radio listening for teens declined in the '90s, radio still ranks as the most important medium for kids to hear music and to obtain news and information about recording artists. The downside, however, is that the Internet is quickly gaining on radio as the medium of choice.

Rosin best quantified the changing attitudes and habits within the 12-24 demo at his June 17 presentation, "Radio's Future: The Definitive Study of Today's 12-24-Year-Olds." Some of the questions asked of 12-24s in the study:

• Which medium is the most fun way to spend your time? The answers: Internet, 31%; radio, 30%.

· Which medium is the best place to find out about new music? Radio, 46%; Internet, 27%.

• Have you ever listened to music or other audio over the web? Yes, 64%. The average TSL was one hour and 20 minutes.

• Which type of audio do you listen to more on the web? Internet-only stations, 50%; traditional radio stations, 40%.

Heartened by the media usage findings, Rosin urged broadcasters to "co-opt the internet or lose it, just like TV broadcasters did to cable TV" and to "send stations after these



Larry Rosin

Buckingham data shows the level of threat that the Internet brings to bear."

#### The Rise Of Rap

Rosin's study also quantified the huge appeal of rap and hip-hop among 12-24s. In EMR's survey the 10 most popular artists were Eminem, 'N Sync, Limp Bizkit, Britney Spears, Korn, The Backstreet Boys, DMX, Dr. Dre, Metallica and Blink-182. When asked which type of music they listened to most frequently, 49% of respondents listed hip-hop as No. 1 - that's compared to 34% for R&B, 34% for alternative rock, 26% for top 40 and 25% for hard rock/ heavy metal.

"If anything jumps out, it's the appeal of rap and hip-hop, and that shows the challenge facing radio," Rosin observed. "If you have any interest in the 25-plus demo, which almost every station does, you virtually have to eliminate the type of music that is most popular with 12-24-year-olds, which means you either have to go after the 12-24 demo or not.'

Some of Rosin's opinions were shared by Buckingham in her presentation at the Jacobs Media Alternative/Active Rock Summit held in conjunction with R&R Convention

2000. In her June 15 keynote presendemos or risk losing them to the tation Buckingham predicted that rap rock will be around for a while. "It new media ... As really appeals to the kids," she said. an industry, we "They have so much stress in their either have to lives that they need an outlet, and this send some stamusic gives them one."

The expert on teens cautioned. however, against stereotyping the demo, stressing that "diversity reigns" when it comes to musical tastes and influences. As for pop's skyrocketing appeal, Buckingham says the 12-24 demo's desire to be part of a group is key, noting, "Pop

"The on-air talent is the only thing that's important, because you . cannot make a commodity of art. If it's not about the artist or talent, then why be in business?"

Jason Calacanis

is the one thing that's common among their friends in the group. It's the one type of music that everyone can agree upon and that most everyone likes."

#### **Rap Rock And** The Money Demo

While 12-24s give rap rock high passion scores, most attendees and panelists said the music also isn't showing any signs of diminishing in appeal with the 25-54 "money demo." Active Rock KISS/San Antonio PD Kevin Vargas told attendees during the "Does Active Rock Need to Split?" session that he's spinning Slipknot at 10am to glowing reviews and that he's virtually purged his library of Oueensryche songs to make room. 'This is really a lifegroup issue, and this is the music they want , to hear," he said.

Even mainstream-leaning Active Rockers are feeling the rap rock heat. WWDC/Washington APD/MD Buddy

"If you have any interest in the 25-plus demo, which almost every station does, you virtually have to eliminate the type of music that is most popular with 12-24-year-olds, which means you either have to go after the 12-24 demo or not."

Larry Rosin

Rizer told the audience, "We're seeing higher scores for rap and hip-hop. I'm not saying we're going to start playing them, but it's something we have to pay attention to. We're going to include more of the music in our next auditorium test."

Active Rock WZTA/Miami OM/PD Gregg Steele says that rap rock's appeal has been building for several years and that burn hasn't really set in, even though many rap rock records are selling or receiving spins in record numbers. thanks to pop airplay. "We're not seeing any backlash among our listeners to acts like Kid Rock or Limp Bizkit just

because they're almost seen as being in the mainstream," Steele said.

Pollack Media Group President Jeff Pollack said rap rock has begun to nudge aside Gen X's favorite genre. Noting that rap rock music "is clearly not too hard" for rock-based stations, Pollack said he's seeing that "some '90s grunge is now incompatible" with rap rock.

The theme of the significant difference in musical tastes between 12-24s and 25-54s was repeated throughout R&R Convention 2000. To close the gap, pros talked about such strategies as introducing specialty programs and station-affiliated Internet stations in order to aggregate as many 12-54s as possible.

#### **Give DJs More Freedom**

Interestingly, the idea of giving onair talent more autonomy surfaced several times. In his keynote presentation during the opening Jacobs Media session, Silicon Alley Reporter Editor/founder Jason Calacanis criticized the radio industry for its lack of programming creativity. Stressing that he has "no vested interest in your industry," he pleaded for broadcasters to give on-air talent more creative freedom.

Jason Celecenis

Calacanis said, "The artist is the only thing that's important, because you cannot make art into a commodity ... If it's not about the artist or talent, then why be in business?"

Comparing DJs to artists.

Calacanis stressed that Gen Y "will be incredible experts with technology' and that radio must under-

stand their habits. Citing the growing popularity of song-swapping over the Internet, he said, "Your competition is Napster, not streaming radio stations ... These kids will create their own radio stations and playlists. They won't wait to hear their favorite song on the air, because they'll download it themselves and hear it right now."

Nonetheless. Calacanis was impressed with what radio has accomplished to date when it comes to reaching teens. "You have the reach. That's incredibly valuable ... Now you have to capitalize on that by being a multiple-media brand," he advised.

Those thoughts were echoed by Buckingham, who told broadcasters not to underestimate the "power of the DJ. These kids want to connect, and the talent is the key." It's what separates traditional broadcasters from web radio stations, she said. "Internet stations don't allow for an emotional connection with these kids."



Pookie Records/Beyond Music urban supergroup Lucy Pearl and friends celebrate backstage after the group's first concert, which was held in late May in New York. The group's self-titled album has scanned over 200,000 copies since its release May 23, according to Beyond. Shown here (l-r) are LP's Ali Shadeed Muhammond, Beyond Chairman/CEO Allen Kovac, BET VP/Programming Stephen Hill and LP's Dawn Robinson and Raphael Hill.

"Rap rock really appeals to the kids. They have so much stress in their lives that they need an outlet. And this music gives them one."

Jane Rinzler Buckingham

them fade. I can't tell people how to run their businesses, but the accumulation of

Internet or other

tions after this

demo or watch

LAUNCHING PAD

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# **Urban Rallies Behind Restless Teen Vocalist Jessica**

Nothing's ever a slam dunk in the music business, but based on early airplay on the single "Get Up." Restless Records has a great shot at breaking former high school All-American basketball player .Jessica.

The debut single from 18-year-old Jessica racked up an impressive 41 adds its first week at Urban, making it the fourth most-added track at the format. Among the stations climbing aboard were WEDR/Miami: WHRK/Memphis: WOWI/Norfolk: WNEZ/Hartford: WBLK/Buf-



Jessica

falo: WJTT/Chattanooga. TN; WTMP/Tampa: WZAK/Cleveland: WNOV and WKKV/Milwaukee; KIPR/Little Rock: KPRS/Kansas City: KVSP/Oklahoma City; and KJMM/Tulsa.

A native of Chicago. Jessica deftly balanced music and sports throughout high school, playing basketball and playing saxophone in the school band. In addition to being recruited by nine major universities. Jessica scored a development deal at the age of 16 with Boyz II Men's production company, Stone Creek. While nothing evolved from that deal, Jessica had been bitten by the music bug, and she eventually moved to Los Angeles with her brother to pursue a music career.

Jessica's persistence paid off in the summer of 1998. when Restless co-President Joe Regis heard a demo tape from the singer. The timing couldn't have been better: Regis was on the hunt for more R&B and hip-hop talent to build Restless' urban roster. Regis remembers, "We had just completed our label deal with Warren G., and we were looking for more artists. When I heard the tape, I immediately fell in love with her voice. Even though she's 18 years old, she has a voice with a terrific range and a lasting quality. There was something magical about it."

Regis gave Jessica's manager. Kevin Nichols, the green light to begin preliminary work on an album. Nichols, in turn, introduced Jessica to producer Keith Andes, who has worked with Johnny Gill and En Vogue. among others. Regis recalls, "Originally, we were going to have Keith record only a couple of songs with Jessica. Instead those two really connected and ended up coming back with nearly half an album. We had also planned to include a few other producers, but every one of the songs Keith and Jessica recorded was great, so we just had them keep on going. Keith and Kevin really A&R'd the project. We couldn't have done this without them."

While at first glance it might appear that the project came together quickly, Regis stresses that Restless made sure "everyone took their time to find and record great songs. We knew Jessica had this great raw talent. The key was making sure everyone was on the same page. This genre is very competitive, and all three of them have produced a record that's world-class. It's all we could have hoped for."

On the promotion front, Restless launched an extensive promo tour in June that is only now about to end. In addition to having the field staff spin the album for programmers and having Jessica perform live, the songstress' basketball skills also came in handy. Restless Sr. VP Dave Darus comments, "We've had more" than a few programmers play her one-on-one. It's been great to watch, and everyone has a lot of fun with it.

'That's one of the best things about working with her. She really understands promotion and knows how to entertain people. When Jessica walks into a room, she really lights it up. She's been on the road for the past two months, and with each stop we've watched 'her get better and better."

One station that's finding early success with "Get Up" is KJMM. APD Aaron Bernard says the timing is right for Jessica's new single. "Tempo-wise, it fits with what we want at the station. Right now the overall tempo is a little slow. This is a great song that has strong tempo and lyrical appeal. It's a feel-good party song."

Bernard says the station has the song in its "medium hot" rotation and that it's a track he expects to see "probably moving up within the next week or so."

While Restless has its eye on pop airplay. Darus stresses that for now all sights are set on Urban. He continues, "We plan on giving it a lot of time and building a solid foundation within the Urban community. She'll be doing a lot of radio shows over the summer and working with radio to strengthen her image within the format. Only after we have built familiarity within the market and started getting great callout will we start going for crossover and pop airplay, which we believe will begin at the end of July or early August."

Jessica's debut album, You Can't Resist, is slated to be released Aug. 22.

- Steve Wonsiewicz



**ELEKTRA'S GOUDIE GIVES FANS 'PEEP SHOW** Newly signed Elektra Entertainment Group band Goudie recently wowed the crowd at a showcase at New York's CBGBs. The group played material from their new album, Peep Show, which will be released in early July. Pictured here are (l-r) EEG VP/Sales Jay Perloff, the Music Company's Gina DeMaria, EEG VP/Promotion Bill Pfordresher, Larkin Management's Julie Cotta, EEG Exec. VP/GM Greg Thompson, the Music Company's Tim Duffy, Goudie's Jimmy Messer and Einar, EEG Sr. Director/A&R Tom DeSavia, Goudie's Johnny Goudie, EEG VP/Art Alli Truch, Goudie's Bill Lefler, EEG Sr. Director/ Product Marketing Dana Brandwein and the Music Company's Dan McCarroll.

### MUSIC NEWS & VIEWS **Napster Files RIAA Countersuit**

In its long-awaited rebuttal to the RIAA's lawsuit, song-

swapping software maker Napster says the "noncommercial sharing of music is legal and increases CD sales." Napster's brief, filed July 3 in U.S. District Court in San Francisco, also counters the RIAA's allegations that Napster's software violates copyright law. Citing a previous ruling in favor of Diamond Rio's portable digital player, Napster says, "Under the Audio Home Recording Act, consumers have an absolute right to create and transfer digital music for noncommercial purposes." Napster also cites the Supreme Court's decision concerning Betamax video recorders, stating that "as long as technology is capable of substantial noninfringing uses, a provider making a technology cannot be held liable for copyright infringement, even where it may have encouraged infringing uses and the technology may in fact have been used for infringing activity." The first preliminary hearing on the RIAA-Napster case is scheduled for July 26. The RIAA first sued on June 12. Napster is the world's leading filesharing community. More than 10 million people have downloaded the company's free song-swapping software.

### Nine Die At Roskilde Festival

Tragedy struck the long-running Roskilde Festival in Denmark June 30 when nine fans were trampled to death less than an hour into Pearl Jam's set. The accident happened when the 50,000-plus crowd began surging toward the stage. Pearl Jam stopped their performance and tried to restore order on the rain-soaked festival field. Danish authorities have elected not to press charges against festival organizers. In a written statement, Pearl Jam said, "There are absolutely no words to express our anguish in regard to the parents or loved ones of these precious lives that were lost ... Our lives will never be the same again, but we know that is nothing compared to the grief of the families and friends of those involved." The catastrophe is reminiscent of the deaths of 11 fans in Cincinnati on Dec. 3, 1979 at a concert by The Who

### **Hip-Hop Oz Planned**

Look for a hip-hop version of The Wizard of Oz to hit the small screen. Tentatively slated to appear in the FOX-TV special are Queen Latifah as the Good Witch, Patti LaBelle as the Wicked Witch of the West, Busta Rhymes

as the Cowardly Lion, Ginuwine as the Scarecrow and Little Richard as the Wizard. The parts of Dorothy and the Tin Man have yet to be cast. The working title for the project is The O.Z.

This 'n' that: As widely expected, Carlos Santana has re-signed with Arista Records ... Priority Records will release rap-



per Lil' Zane's debut album, Young World: The Future, on Aug. 22 ... Koch Records has signed former Guns 'N Roses guitarist Slash and ex-Columbia Records industrial rock outfit Stabbing Westward. Slash's new disc is expected to be released in late September.

QUISTAR	0			
Among this week's new tours:	vg. Gross (in 000s)		s Artist	Por
Among this week's new totals.	(			
	\$2096.0	NTY MUSIC FEST.	GEORGE STRAIT C	1
12 RODS	\$1,390.0	NASH & YOUNG	CROSBY, STILLS.	2
	\$1.284.0	TEEN	BRUCE SPRINGS	3
ANI DIFRANCO	\$1.074.3		TINATURNER	4
BILLY RAY CYRUS	\$947.0		'N SYNC	5
diller har of hus	\$615.9		KISS	6
MISFITS	\$470.0	S	BRITNEY SPEAR	7
ROBBIE WILLIAMS	* \$408.7	SH MONEY TOUR	"RUFF RYDERS/CA	8
ROBBIE WILLIAMS	\$392.8		KORN	9
TEMPEST	\$370.6	PEPPERS	RED HOT CHILI P	10
	\$306.6		CURE	11
The CONCERT PULSE is courtesy of	\$255.7		BLINK-182	12
Pollstar. a publication of Promoters'	\$238.2		CREED	13
On-Line Listings. (800) 344-7383: California (209) 271-7900.	\$236.4	ON/STYX	REO SPEEDWAG	14
Camorna (209) 271-7900.	\$219.5	N	BARRY MANILOW	15

TONY NOVIA tnovia@rronline.co.





# CHR: Yesterday, Today, Tomorrow

ne of the key sessions at this year's R&R Convention 2000 was an R&R-sponsored study, "Radio's Future: Today's 12-to-24-Year-Olds," presented by Edison Media Research President Larry Rosin. He pointed out one of the most disconcerting trends in American radio over the past decade: the consistent drop in listening among 12-24-year-olds.

According to Arbitron, total radio TSL among 12-17s is down 11% since 1993, and listening among 18-24s is down 14%. The goal of this study was to begin determining why these drops are happening. As Rosin observed. "An industry that fails to cultivate new users will almost certainly erode over time."

Edison conducted a national survey of 729 12-24-year-olds from May 26 to June 8, 2000. The sample was weighted to reflect age, sex and race according to U.S. Census estimates. Today 12-24s represent 52 million people.

Since I will cover this study in detail in my upcoming CHR special. here's a teaser of some of Rosin's findings

#### **Radio Still Rules**

One of the reasons 12-24s don't listen to the radio is that they do not have enough time. Fully 44% said that a lack of time limited their listening. We asked how much time people had spent with different media in the last 24 hours. On average, radio had the most usage (2 hours, 43 minutes), beating the numbers for TV.

We then asked whether the respondents were spending more or less time this year than they did last year with nine various media and entertainment options. Of the things we inquired about, radio had the most positive momentum. More 12-24s said that they had increased their radio use than said that they had increased their use of any other entertainment option we looked at, with 64% saying that they are listening more than they were a year ago.

Just under three-quarters of the 12-24s we interviewed said that they regularly listen to the radio in the morning. Furthermore, radio is by far

**The New Music Choice** Another intriguing finding came

from the question. "Which medium is the best place to find out about new music?" Radio was the top choice, with 46% picking this traditional source of new music information, followed by the Internet at 27%.

When we asked if being a radio station DJ seems like a "really cool job," fully 71% said yes. Furthermore, when we asked how interested people would be in working at a radio station, 33% said they would be very interested.

"I will go to every single station around the world to promote my album. I'm just that type of person. I will please and accommodate anybody from the smallest station to the biggest station."

Oscar De La Hoya

We described 10 general kinds of music and asked the respondents how often they listen to them. Hip-Hop & Rap (as one category) basically demolished any other music type. Just under half of all 12-24s said that they listen to Hip-Hop & Rap frequently (49%). The next-closest music types were R&B and Alternative Rock, tied at 34%

We found that our respondents by far preferred recorded music to radio. By well over two to one (68% to 29%) young people say they spend more time with CDs and tapes

Why aren't young people listening to radio more? The answers are that there are too many commercials (75% agreeing) and because they like CDs or cassettes better (74%).

#### You Jinxed Oscar!

Oscar De La Hova made only two appearances prior to his fight with Shane Mosley: The Tonight Show and the CHR session at R&R Convention 2000. I think it was Jay Leno who jinxed him. At the convention De La Hoya told the overflow crowd, "I don't know if I get more nervous in an actual fight or listening to my music."

Continued on Page 40

### **25th Annual Conclave To Rock Minneapolis**

Every year Tom Kay and the board of directors of the nonprofit Conclave, whose mission is to improve the quality of broadcasting, put on a great convention. This year's convention will take place July 13-16 at the Minneapolis Marriott Center.

This edition's not-to-miss lineup includes ABC News veteran anchor Sam Donaldson, Ralph Nader, legendary programmer Steve Rivers and Emmis VP/Programming Rick Cummings. R&R is proud to be a sponsor of this great teaching and mentoring gathering, and we hope you'll join us in Minneapolis. For more information, call (612) 927-4487 or visit. www.theconclave.com.

### **Conclave 2000 Agenda**

#### WEDNESDAY, JULY 12

### Morning Events

• KDWB Variety Children's Benefit Golf Tournament. For details, call (612) 340-9000; ask for Rob Morris.

 Arbitron PD seminar. For more information, call (612) 927-4487. All-Day Events

· Various radio group/consultancy meetings (open only to members/ clients).

### **Evening Event**

McVay Media Awards Dinner.

### THURSDAY, JULY 13

### The following begin at 10am:

- Registration (4th Floor/Marriott) closes at 7pm today.
- Silent Auction (4th Floor/Marriott) closes at 7om today.
- Cyber-Cale (6th Floor/Marriott) closes at 6pm today.
- . Tours of Twin City Radio (until 1pm).
- 1pm: Conclave College, presented in part by All Access. Morning Symposiums

 Morning Radio — "A Guide to Developing On-Air Superstars" with Alan Burns and Tracy Johnson

. "Marketing to Generation X and Generation Y" with Fred and Paul Jacobs.

. "From the Drawing Board to the Control Room Board: A Perceptual Case Study" with Larry Rosin.

• "60 Great Programming Ideas in 60 Minutes" with Joel Raab 6pm: R&R presents the Silver Anniversary Gathering with music by Columbia Records' homeboys The Jayhawks, in the Marriott.

### FRIDAY, JULY 14

#### The following begin at 8am:

Registration (4th Floor/Marriott) — closes at 6PM today.

Silent Auction (4th Floor/Marriott) — closes at 6PM today.

Cyber-Cafe (6th Floor/Marriott) — cioses at 6PM today.

 Coffee Talk: Informal round-table discussions with industry leaders in attendance who are willing to mentor (one table per mentor). Spend a few minutes or the entire morning at each table.

### 9:15am Format Symposiums

 Hot/Modern AC\* - featuring the music of Warner Brothers' Nina Gordon, at the Marriott,

- Bock\* at the Badisson.
- · Oldies at the Marriott.

· Radio: "Point & Click & Win" with Joel Denver/All Access and friends. 11am: Steve Rivers keynote address.

Noon: The rock 'n' roll HOF luncheon.

### 1:30pm Symposiums

• CRS Presents: "Pop Goes the Country - The Crossover Confrontation!" (Note: The Conclave erred in listing artist Faith Hill as a panelist; she is scheduled elsewhere Conclave weekend. Conclave regrets causing any misunderstandings.)

 Arbitron Presents: "Unplugged With Bob Michaels: What I'm Not Allowed to Teach in My Usual PD Seminars.

- . "Show Prep Secrets" with Bob Davis.
- 3pm Symposiums
  - . "Who's Listening to the Internet?" with Kurt Hanson, RAIN.
  - "Planning to Win" with Kipper McGee "Making the Best of Your Syndicated Morning Shows."
- 4:30 Format Symposiums

• Top 40,\* "Son of Scenarios" with Brian Burns and Dan Kieley, featuring the music of Capitol's Precious, at the Marriott.

- Triple A, presented by Lee Arnold Marketing, at the Radisson.
- . News/Talk, at the Marriott,
- Aircheck Clinic I (until 6pm).
- 6pm: Friends of Bill Wilson

6pm: The Conclave Executive Committee Meeting

7pm: The Hennepin Block Party -- Tons of fun, music, libations and meriment at this street fair.

Continued on Page 40



During his promotional tour Jive recording artist Don Philip stopped by KCHZ (Z95.7)/Kansas City to hang out with the staff. Pictured here are (I-r) KCHZ air personality Sweet Charlie, Jive's JR Rizzo, Philip and KCHZ Promotion Manager Shorty and PD Mike Austin.

Z95.7 DEBUT

they use most in the mornings. It was the option cited by 44% of the sample, twice the result for any other medium

the medium that young people say

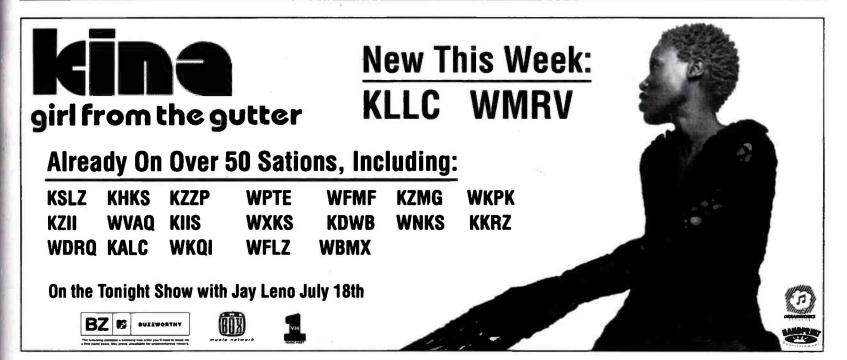
# Callout America.

### EXCLUSIVE NATIONAL MUSIC RESEARCH ESTIMATES July 7, 2000

CALLOUT AMERICA® song selection is based on the top 25 titles from the R&R CHR/Pop chart for the airplay week of June 11-17.

	C	HR	/P	OP	FAMILIAD	Allow								CALLOUT AMERICA®
	54		AVERAL Y ESTIMAT		LINNI .	BURN		<i>IOGRAF</i> WOMEN	WOMEN		RE	GIONS MID-		Hot Score
ARTIST TITLE LABEL(S)	TW	LW	2W	3W	IOINES ,	IOIALS		18-24	25-34		SOUTH		WEST	By Tony No
3 DOORS DOWN Kryptonite (Republic/Universal)	4.83	3.98	3.79	3.79	42.7	5.5	4.17	4.00	3.83	3.92	3.86	4,14	4.17	ne of CHR's greatest strengths
EMINEM The Real Slim Shady (Aftermath/Interscope)	3.82	3.84	3.92	3.96	84.5	27.0	4.14	3.86	3.21	3.82	3.64	3.94	3.90	ability to play the hits from about all music genres. A quick glan
JAY-Z Big Pimpin' (Roc-A-Fella/IDJMG)	3.78	3.78	3.92	3.84	59.3	13.4	4.01	3.76	2.87	3.58	3.90	3.89	3.67	the top of this week's Callout Ame
NELLY Country Grammar (Fo' Reel/Universal)	3.77	3.74	3.90	-	40.9	7.9	4.00	3.52	3.61	3.67	4.09	3.96	3.23	further displays the true appeal of va to the CHR audience by demo. With
CREED Higher (Wind-up)	3.76	3.66	3.65	3.69	84.9	26.6	3.74	3.77	3.79	3.91	3.92	3.54	3.70	best-testing songs running the gamut 3 Doors Down to Eminem. Creed and
'N SYNC It's Gonna Be Me (Jive)	3.74	3.68	3.82	3.81	88.1	25.3	4.14	3.63	3.31	3.79	3.64	3.65	3.89	sica Simpson, CHR/Pop listeners ar
DR. DRE The Next Episode (Aftermath/Interscope)	3.74	13.77		-	52.9	8.9	4.02	3.51	3.38	3.53	4.83	3.64	3.71	deed looking for variety. Looking inside this week's scores.
JESSICA SIMPSON I Think I'm In Love With You (Columbia)	3.70	_	_	-	54.3	9.9	3.97	3.60	3.15	3.45	3.88	3.74	3.83	topping the Alternative. Active Rock
PINK There You Go (LaFace/Arista)	3.65	3.57	3.69	3.78	77.4	22.8	3.76	3.74	3.36	3.78	3.63	3.71	3.49	Rock charts. "Kryptonite" by 3 D Down (Republic/Universal) is No. 1 a
AALIYAH Try Again (BlackGround)	3.63	3.63	3.60	3.58	77.4	23.8	3.70	3.72	3.35	3.64	3.64	3.66	3.56	with a 4.03. "Kryptonite" is No. 1 ac
VERTICAL HORIZON Everything You Want (RCA)	3.59	3.71	3.63	3.72	82.9	30.5	3.63	3.60	3.53	3.55	3.64	3.51	3.65	the-board with teens, 18-24 and 25-34 With 5 million albums under his
JOE I Wanna Know (Jive)	3.58	3.60	3.54	3.68	71.0	22.1	3.66	3.65	3.26	3.66	3.62	3.53	3.52	and a sold-out "Up In Smoke " tour, inem and "The Real Slim Shady" (A
NINE DAYS Absolutely (Story Of A Girl) (550 Music/Epic)	3.58	3.71	3.60	3.52	72.5	17.1	3.91	3.40	3.27	3.64	3.59	3.49	3.59	math/Interscope) hang on to No. 2
MATCHBOX TWENTY Bent (Lava/Atlantic)	3.57	3.58	3.59	3.44	70.2	20.6	3.67	3.55	3.45	3.46	3.74	3.54	3.55	track is still No. 2 among teens and y en 18-24.
DMX Party Up (Up In Here) (Ruff Ryders/IDJMG)	3.56	3.56	3.58	3.61	71.5	18.4	3.62	3.73	3.08	3.69	3.53	3.88	3.09	Filling out this summer's best-to
SISQO Thong Song (Dragon/Def Soul/IDJMG)	3.56	3.57	3.62	3.74	80.4	36.7	3.84	3.59	2.97	3.72	3.52	3.53	3.46	hip-hop records are "Big Pimpin Jay-Z (Roc-A-Fella/IDJMG) at 1
DESTINY'S CHILD Say My Name (Columbia)	3.52	3.45	3.52	3.57	84.9	41.4	3.74	3.52	3:14	3.62	3.38	3.55	3.56	overall with a 3.78 and Rhythmic of topper "Country Grammar" by I
MANDY MOORE I Wanna Be With You (550 Music/Epic)	3.52	3.42	_	-	61.0	14.1	3.68	3.45	3.22	3.71	3.52	3.31	3.52	(Fo' Reel/Universal). The songs ar
CHRISTINA AGUILERA I Turn To You (RCA)	3.49	3.26	3.34	3.56	76.2	26.1	3.70	3.45	3.14	3.47	3.47	3.29	3.77	5 and 6, respectively, with teens. Jessica Simpson proves she's th
BACKSTREET BOYS The One (Jive)	3.46	3.36	3.37	3.58	73.0	23.1	3.72	3.32	3.19	3.44	3.42	3.42	3.58	thing, debuting at No. 8 with "1 ]
GOO GOO DOLLS Broadway (Warner Bros.)	3.45	3.42	3.43	3.34	65.0	20.8	3.47	3.40	3.46	3.33	3.53	3.51	3.42	I'm In" (Columbia). It's already 1 among teens and No. 10 18-24.
WESTLIFE Swear It Again (Arista)	3.45	3.45	3.45	3.53	68.2	19.9	3.54	3.44	3.35	3.55	3.26	3.35	3.64	The top five best-testing songs i demos are:
BBMAK Back Here (Hollywood)	3.44	3.43	3.42	3.45	64.8	13.9	3.70	3.33	3.15	3.62	3.28	3.28	3.62	Teens 12-17: 3 Doors Down;
ENRIQUE IGLESIAS Be With You (Interscope)	3.41	3.28	3.39	3.61	83.1	29.8	3.50	3.39	3.30	3.64	3.33	3.20	3.45	inem, tied with 'N Sync "It's Gonr Me" (Jive); Dr. Dre "The Next Epis
VITAMIN C Graduation (Friends Forever) (Elektra/EEG)	3.41	3.35	3.50	3.47	79.7	30.8	3.82	3.23	2.96	3.38	3.51	3.33	3.42	(Aftermath/Interscope): and Jay-2
BRITNEY SPEARS Oops!I Did It Again (Jive)	3.38	3.39	3.46	3.38	94.0	42.2	3.62	3.22	3.23	3.50	3.02	3.35	3.65	Women 18-24: 3 Doors Down, inem, Creed "Higher" (Wind-up).
SAVAGE GARDEN Crash And Burn (Columbia)	3.35	3.47	3.46	3.49	70.7	21.3	3.33	3.42	3.30	3.45	3.33	3.20	3.43	Z and Pink "There You Go" (La Arista).
SPLENDER   Think God Can Explain (C2/Columbia)	3.35	_	_	_	52.4	13.9	3.35	3.42	3.26	3.60	3.31	3.07	3.43	Women 25-34: 3 Doors Down, C
MACY GRAY I Try (Epic)	3.19	3.20	3.25	3.17	88.1	41.9	2.98	3.43	3.20	3.28	3.22	3.09	3.18	Nelly, Vertical Horizon "Every You Want" (RCA), and Goo Goo
ALICE DEEJAY Better Off Alone (Republic/Universal)	3.15	3.19	3.15	3.21	62.5	24.1	3.03	3.34	3.13	3.48	3.07	2.86	3.20	"Broadway" (Warner Bros.)

Total sample size is 400 respondents with a +/-5 margin of error. Total average favorability estimates are based on a scale of 1-5 (1 = dislike very much, 5 = like very much). Total familiarity represents the percentage of respondents who recognized the song. Total burn represents the number of respondents who said they are tired of hearing the song. Songs must reach 40% familiarity before they appear in print. Hit Potential (HP) represents songs that have yet to chart in the top 25 on R&R's CHR/Pop chart. Sample composition is based on females aged 12-34, who responded favorably to a CHR/Pop musical montage in the following regions and markets: EAST. Baltimore, Boston, Long Island, New York, Philadelphia, Pittsburgh, Providence, Washington, DC. SOUTH: Atlanta, Dallas, Houston, Miami, San Antonio, Tampa. MIDWEST: Chicago, Cincinnati, Cleveland, Columbus, Detroit, Kansas City, Milwaukee, Minneapolis, St. Louis. WEST: Los Angeles, Phoenix, Portland, Sacramento, San Diego, San Francisco, Seattle. © 2000, R&R Inc.



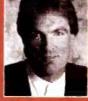
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# THE JURY IS IN...



LEMAN/Z100



SCOTT SHANNON/WPLJ 32x (+11!)



JOHN IVEY/WXKS

BILL PASHA/WXYV





ION 7FILNER/KMXV



ROB ROBERTS/Y100 23×







JOHN O'DEA/WNNK

68x (+21!)



WAYNE COY/KQKQ

# ... "IT'S MY LIFE" IS A HIT!!!

32-31 R&R CHR/POP (+330!) NOW ON OVER 100 POP STATIONS! D39\* MONITOR MAINSTREAM TOP 40!!! (300X!) NOW APPROACHING 1500x/WK!!

ADDED

### JUST SOME OF THE GREAT STORIES:

Z100/NY: TOP 5 PHONES AGAIN! WZPL/INDIANAPOLIS: TOP 10 CALLOUT 18-34 FEMALES! #2 CALLOUT POTENTIAL! POWER ROTATION! **KZHT/SALT LAKE CITY: #12 CALLOUT POTENTIAL!** KMXV/KANSAS CITY: TOP 10 PHONES & GOOD EARLY CALLOUT POTENTIAL! KHMX/HOUSTON: #11 OVERALL CALLOUT! WWMX/BALTIMORE: STILL TOP 5 PHONES! **KZZP/PHOENIX: TOP 10 PHONES!** JUST

**OVER 200,000** ALBUMS SCANNED **IN 3 WEEKS!** 



ARTIST

THE OF MONTH



### CHR/Pop Top 50

July 7. 2000 Most Added. WEEKS ON TAL STATIONS TOTAL PLAYS THIS ARTIST TITLE / AREL(S) 'N SYNC It's Gonna Be Me (Jive) 0602 +212 1010225 11 172/0 6 MATCHBOX TWENTY Bent (Lava/Atlantic) 8781 +39112 167/0 0 847921 S **PINK** There You Go (LaFace/Arista) 8574 +294 978416 18 156/0 3 3 8329 +130 904170 24 163/1 0 **CREED** Higher (Wind-up) B VERTICAL HORIZON Everything You Want (RCA) 7794 -73 860202 30 166/0 E 6 AALIYAH Try Again (BlackGround) 7421 +672 833531 11 156/1 T BRITNEY SPEARS Oops!...I Did It Again (Jive) 7299 -1064 684925 13 171/0 D 8 NINE DAYS Absolutely (Story Of A Girl) (550 Music/Epic) 7171 +804 816929 10 165/1 10 9 7054 +477 703137 11 161/0 JOE | Wanna Know (Jive) 1 ENRIQUE IGLESIAS Be With You (Interscope) 5869 -765 588780 18 165/0 10 \$ 170/1 6 **BBMAK** Back Here (Hollywood) 5764 +288 553051 13 13 П 12 JESSICA SIMPSON I Think I'm In Love With You (Columbia) 166/2 5433 +641 526539 6 16 BACKSTREET BOYS The One (Jive) 5383 -538 467733 10 166/0 11 13 MACY GRAY | Try (Epic) 5236 -670 514888 24 159/0 12 14 6 MANDY MOORE I Wanna Be With You (550 Music/Epic) 5166 +355 523151 12 166/1 15 138/2 4630 Q 18 16 EMINEM The Real Slim Shady (Aftermath/Interscope) -25 594764 4136 GOO GOO DOLLS Broadway (Warner Bros.) -731 373023 14 137/0 14 17 CHRISTINA AGUILERA I Tum To You (RCA) 3711 -957 332969 14 150/0 Most Increased 17 18 19 SPLENDER | Think God Can Explain (C2/Columbia) 3699 336178 17 133/1 49 Plavs 21 SISQO Thong Song (Dragon/Def Soul/IDJMG) 3665 143/0 PLAY -664 412416 16 19 20 TONI BRAXTON He Wasn't Man Enough (LaFace/Arista) 3554 493678 10 113/6 20 +504 23 WESTLIFE Swear It Again (Arista) 3302 -288 301525 20 138/0 22 22. 23 **DESTINY'S CHILD** Jumpin, Jumpin (Columbia) 3263 +776 372058 5 110/8 2 SISTER HAZEL Change Your Mind (Universal) 3060 +184 243546 7 124/1 24 25 2919 331249 136/2 STING Desert Rose (A&M/Interscope) +3508 25 26 SOULDECISION Faded (MCA) 2913 +581 269678 136/4 4 0 LARA FABIAN I Will Love Again (Columbia) 2528 +394 315262 119/3 6 W. HOUSTON & E. IGLESIAS Could I Have This Kiss ... (Arista) 2485 28 +2 261439 7 136/0 27 185805 3 DOORS DOWN Kryptonite (Republic/Universal) 2321 124/16 33 29 +525 3 256453 108/4 30 JANET Doesn't Really Matter (Def Soul/IDJMG) 2301 1553 4 34 80 BON JOVI It's My Life (Island/IDJMG) 2157 +330 231556 7 102/3 32 ALICE DEEJAY Better Off Alone (Republic/Universal) 2067 -126 359470 18 110/0 30 32 SAVAGE GARDEN Crash And Burn (Columbia) 2060 -262 291825 16 114/0 29 33 31 SHAGGY Dance & Shout (MCA) 1674 +694 215352 2 96/8 43 35 OMX Party Up (Up In Here) (Ruff Ryders/IDJMG) 183237 1608 +4 8 69/0 36 36 NO DOUBT Simple Kind Of Life (Interscope) 159066 5 96/4 37 1574 +136**Breakers**. Debut 37 EVERCLEAR Wonderful (Capitol) 1380 +921 134735 1 119/14 **REO HOT CHILI PEPPERS** Otherside (Warner Bros.) 1371 -352 163627 18 80/0 38 35 DESTINY'S CHILD 39 BRIAN MCKNIGHT 6,8,12 (Motown/Universal) 1369 +106 127868 5 77/5 40 Jumpin, Jumpin (Columbia) MARC ANTHONY You Sang To Me (Columbia) 1199 -126 148718 20 102/0 38 40 TOTAL STATIONS/ADDS +163 TOTAL PLAYS/INCREASE 1 JAY-Z Big Pimpin' (Roc-A-Fella/IDJMG) 1173 3 55/1 42 141428 3263/776 110/8 +150 92 986 3 58/4 45 HANSON If Only (Island/IDJMG) 97158 903 EN VOGUE Riddle (EastWest/EEG) -147 146700 12 55/0 SOULDECISION 41 43 1 LFO West Side Story (Arista) 890 +22 63452 3 62/3 Faded (MCA) 44 15 INNOSENSE Say No More (RCA) 85336 3 68/0 TOTAL PLAYS/INCREAS AL STATIONS/A 861 +78 47 2913/581 136/4 46 NINA GOROON Tonight And The Rest Of My... (Warner Bros.) 857 +46 77607 2 69/4 46 9 TAKE 5 Shake It Off (Elektra/EEG) 811 +76 63842 2 70/1 49 LARA FABIAN Debut 18 NEVE It's Over Now (Portrait/C2/Columbia) 772 +109 71666 1 55/1 I Will Love Again (Columbia) 770 BLAQUE 808 (Track Masters/Columbia) -1 55955 9 8/0 TOTAL PLAYSANCREASE TOTAL STATIONS/ADDS 48 49 2528/394 119/3 VITAMIN C Graduation (Friends Forever) (Elektra/EEG) 764 -516 83241 16 105/0 39 50

> dded is the total number of new adds officially rep d to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

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173 CHR/Pop reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks, Songs ranked by total plays for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 2500 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with p from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc. ermission

most maaca	
ARTIST TITLE LABELISI	ADDS
SONIQUE Sky (Farmclub/Republic/Universal)	20
B DOORS DOWN Kryptonite (Republic/Universal)	16
BAHA MEN Who Let The Dogs Out (Artemis)	15
EVERCLEAR Wonderful (Capitol)	14
TONIC Sugar (Universal)	13
DR. DRE The Next Episode (Aftermath/Interscope)	11
NO AUTHORITY Can I Get Your Number (Maverick)	10
JON SECADA Stop (550 Music/Epic)	10
MACY GRAY Why Didn't You Call Me (Epic)	9
DON PHILIP You Make Me Love YouMore (Jive)	9
NELLY Country Grammar (Fo' Reel/Universal)	9

ARTIST TITLE LABEL(S)	INCREASE
EVERCLEAR Wonderful (Capitol)	+921
NINE DAYS Absolutely (Story ) (550 Music/Epic)	+804
DESTINY'S CHILD Jumpin, Jumpin (Columbia)	+776
SHAGGY Dance & Shout (MCA)	+694
AALIYAH Try Again (BlackGround)	+672
JESSICA SIMPSON   Think I'm In Love (Columbia	) +641
SOULDECISION Faded (MCA)	+581
MACY GRAY Why Didn't You Call Me (Epic)	+567
JANET Doesn't Really Matter (Del Soul/IDJMG)	+553
3 DOORS DOWN Kryptonite (Republic/Universal)	+525

CHART 23 26 CHART 27

COME TO PAPA

7/17/00

40 • R&R July 7, 2000



### New & Active

NO AUTHORITY Can I Get Your Number (Maverick) Total Plays: 757, Total Stations: 79, Adds: 10

MACY GRAY Why Didn't You Call Me (Epic) Total Plays: 747, Total Stations: 90, Adds: 9

DEBELAH MORGAN Dance With Me (DAS/Atlantic) Total Plays: 703, Total Stations: 59, Adds: 3

TIM JAMES I'll Be Your Secret (C2/Columbia) Total Plays: 640, Total Stations: 57, Adds: 2

SONIQUESky (Farmclub/Republic/Universal) Total Plays: 617, Total Stations: 69, Adds: 20

KINA Girl From The Gutter (DreamWorks) Total Plays: 611, Total Stations: 63, Adds: 1

NEXT Wifey (Arista) Total Plays: 572, Total Stations: 37, Adds: 7

D-CRU | Will Be Waiting (Elektra/EEG) Total Plays: 553, Total Stations: 49, Adds: 0 **BOYZ N GIRLZ UNITED Messed Around (Edel America)** Total Plays: 504, Total Stations: 35, Adds: 1

HOKU How Do I Feel (Getten/Interscope) Total Plays: 475, Total Stations: 48, Adds: 1

DON PHILIP You Make Me Love You ... More (Jive) Total Plays: 418, Total Stations: 50, Adds: 9

NELLY Country Grammar (Fo' Reel/Liniversal) Total Plays: 417, Total Stations: 30, Adds: 9

ELWOOD Sundown (Palm/London) Total Plays: 270, Total Stations: 22, Adds: 1

NOBODY'S ANGEL I Can't Help Myself (Hollywood) Total Plays: 260, Total Stations: 27, Adds: 2

DR. DRE The Next Episode (Aftermath/Interscope) Total Plays: 239, Total Stations: 21, Adds: 11

BAHA MEN Who Let The Dogs Out (Artemis) Total Plays: 224, Total Stations: 27, Adds: 15

Songs ranked by total plays



HANSON'S NEW MEMBER?

WHTZ/New York MD Paul "Cubby" Bryant passes the audition to be in the Island group Hanson, but his current schedule with the station conflicted with the tour dates. He's pictured here with the guys wearing his Z100 shirt and holding back the tears.



During Sisqo's visit to Las Vegas he managed to pull himself away from the blackjack table just in time for the KLUC Summer Jam to begin. The others showed up after losing their airfare. The broke ones are (I-r): WHHH/Indianapolis PD Scott Wheeler, JMA's Sean Lynch, KPTY/Phoenix's Lisa Trygg, Sisqo and KTFM/San Antonio MD Steve Chavez.

### CHR: Yesterday, Today, Tomorrow Continued from Page 36

Speaking about his new record deal with EMI Latin/Capitol, he remarked, "I'm overwhelmed, because this is a whole new career for me. It's a career that I've always wanted for a very long time. It was either going to be boxing or music, because my mother used to sing professionally, but I guess my father was the one who wore the pants in the house, unfortunately."

De La Hoya said he is moving toward music because boxing doesn't last forever. "There is a life after boxing, and sometimes athletes really don't think about what they want to do in the future. I'm really into business and, of course, that's going to be, along with music. my No. 1 priority. I think music will last forever. You can sing until you're 70 or 80 if you want to."

The crowd got a taste of three songs from De La Hoya's upcoming fall release, including a remake of "Run to Me" from The Bee Gees.

Commenting on criticism that he can't box and sing at the same time, De La Hoya said, "I think you have to get criticized. I feel that it's part of life, and to become a great singer, a great artist, you have to overcome that. You have to know how to respect those people, and you have to know how to deal with those people, and in time those critics will come around."

De La Hoya really pricked up the ears of PDs in the audience when he remarked, "I will do everything possible to promote it. I will go to every single station around the world to promote it. I'm just that type of person. I am the type of person who will please and accommodate anybody from the smallest station to the biggest station. I feel they are all the same, and it's very important to go out there and make the effort to promote and just have fun with it."

#### **Dick Clark Reveals All**

Perhaps the most recognizable face in America, the legendary broadcaster offered a bevy of tales and suggestions during a wideranging yet highly personal 90-minute chat moderated by KHKS/Dallas morning host Kidd Kraddick. Clark told attendees how he became interested in radio after seeing a live airing of The Rexall Hour with Jimmy Durante, and how he left Utica, NY for Philadelphia knowing that getting the American Bandstand host slot would provide him with years of success.

Clark also revealed that he was paid \$1,500 a week to do the show - even though it soon became ABC's biggest daytime program. When asked how air talent in today's world could become the next Dick Clark, he commented, "I'm the perfect example of not doing anything, but doing it well. All the rules have changed. If you don't hide your light under a basket, you'll even rise in a conglomerate world. If you're working for a big outfit. do the best job you can."

Kraddick asked Clark about getting swallowed up by today's corporate monster and how Clark controlled his own destiny. Clark remarked. "I'm still up there sucking up to people who will give me a job. I was out yesterday. I made three sales calls and six sales pitches. Hard work pays off, but I don't want anybody to be afraid of being a part of the big world. You can survive in it. In a small way I survived by keeping a very tiny company that serves the big guys.

"I'm 70, and I don't like to talk a lot about that, because people will think, 'Well, he's getting old, and they won't give him any work.' and all of that. But I was real good when I was 26 and laid out my path to life. I thought, 'The day they say I'm too old and they won't give me work, I will be behind the scenes doing it.' So, maybe that's the way you can protect yourself against the monster: Go behind the scenes and create your own little world. I think we all have that fear. I have a fear of being driven out of business, because nowadays the networks say, 'Fine, we'd like to be your partner.' What else can I say but, 'OK'?"

### **25th Annual Conclave** Continued from Page 26 SATURDAY, JULY 15 The following begin at 8am: Registration (4th Floor/Marriott) — closes at noon today. Silent Auction (4th Floor/Marriott) — bidding ends at noon today. Cyber-Cafe (6th Floor/Marriott) — closes at 5pm today. · Coffee Talk: Informal round-table discussions with industry leaders in attendance who are willing to mentor (one table per mentor). Spend a few minutes or the entire morning at each table 9:15am Format Symposiums Mainstream AC\* with Smokey Rivers, Bobby Rich and Delilah, featuring music by Edel America's Anika Paris, at the Marriott. Alternative\* at the Radisson · Smooth Jazz\* at the Marriott. Aircheck Clinic II (until 11am). 11am: Sam Donaldson keynote address. Noon: Awards luncheon at the Marriott. 1:30pm: Ralph Nader keynote address. 2:45pm Symposiums • CRS Presents: "When the Going Gets Tough, the Tough Get Branding: Developing an Indelible Brand and Making Your Mark in a Sea of Choices." "Using the Web for Research: The 'Net Result." "Programming the Unconventional Morning Show. 3:15pm: "Legends of the Airwaves," presented by FMQB, at the Marriott. 4:30pm: Friends of Bill Wilson. 5pm: Twins-Cubs night at the Dome, presented in part by BDS. SUNDAY, JULY 16 The Annual Arbitron Getaway Brunch. 10am: Conclave Board Meeting. \*presented by R&R

Note: This agenda is subject to change without notice.



### **Most Played Recurrents**

	DESTINY'S CHILD Say My Name (Columbia)
	SONIQUE It Feels So Good (Farmclub/Republic/Universal
	SANTANA F/PRODUCT G&B Maria Maria (Arista)
	'N SYNC Bye Bye Bye (Jive)
	FAITH HILL Breathe (Warner Bros.)
	SANTANA F/ROB THOMAS Smooth (Arista)
Ì	THIRD EYE BLIND Never Let You Go (Elektra/EEG)
	BLAQUE Bring It All To Me (Track Masters/Columbia)
	MARC ANTHONY   Need To Know (Columbia)
	CHRISTINA AGUILERA What A Girl Wants (RCA)
	TRAIN Meet Virginia (Aware/Columbia)
	LONESTAR Amazed (BNA/RLG)
	SMASH MOUTH All Star (Interscope)
	SAVAGE GARDEN   Knew   Loved You (Columbia)
	SUGAR RAY Someday (Lava/Atlantic)
	CHRISTINA AGUILERA Genie In A Bottle (RCA)
	GOO GOO DOLLS Slide (Warner Bros.)
	TLC Unpretty (LaFace/Arista)
	JENNIFER LOPEZ If You Had My Love (Work/Epic)
	CELINE DION That's The Way It Is (550 Music/Epic)



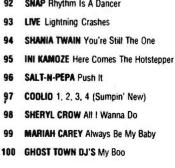
CHRISTINA AGUILERA Come On Over Baby (All I Want Is You) (RCA) BOYZ II MEN Pass You By (Motown/Universal) GABRIELLE Rise (Universal) DON HENLEY Taking You Home (Warner Bros.) 15 Distracted (Giant/Reprise) MOLLYS YES Fall Down (Republic/Universal) R ANGELS Left To Right (Motown/Universal) SAMMIE Crazy Things I Do (Freeworld/Capitol) THIRD EYE BLIND Deep Inside Of You (Elektra/EEG)



WXYV/Baltimore's Scotty Valentine lives up to his name. He is pictured here with the beautiful young women of the new Giant/Reprise recording group I5 during the **R&R** convention. The ladies stopped by the convention to help promote their new single "Distracted."

#### TOP 100 CHR/PUP POWER GOLD CARDIGANS Lovefool NEXT Too Close 1 51 WILL SMITH Gettin' Jiggy Wit It 2 52 SALT-N-PEPA Shoop 3 THIRD EYE BLIND Semi-Charmed Life 53 ALANIS MORISSETTE Head Over Feet SUGAR RAY EN JANET Together Again 54 5 WILL SMITH Maimi 55 'N SYNC | Want You Back NOTORIOUS B.I.G. Mo Money Mo Problems 6 56 THIRD EYE BLIND How's It Going To Be? 7 MATCHBOX 20 3am **REO HOT CHILI PEPPER** Under The Bridge 57 USHER You Make Me Wanna... ALANIS MORISSETTE You Learn 8 58 THIRD FYE BLIND Jumper PRINCE Kiss 9 59 10 **GREEN DAY** Time Of Your Life (Good ... ) 68 SALT-N-PEPA & EN VOUGE Whatta Man 11 K-CI & JOJO All My Life 61 **MARIAH CAREY** Fantasy 12 MATCHBOX 20 Real World 62 GINUWINE Port 13 PUFF DADDY I/FAITH EVANS & 1121'll Be Missing .... TONE-LOC Wild Thing 63 TONIC If You Could Only See 14 64 TIC Creen 15 **ROBYN** Show Me Love 65 DAVE MATTHEWS BAND What Would You Say SMASH MOUTH Walkin' On The Sun 16 JEWEL You Were Meant For Me 66 17 QUAD CITY DJ'S C'mon N' Ride It 67 EN VOGUE My Lovin' (You're Never...) 18 TLC Waterfails **SPIN DOCTORS** Two Princes 68 19 CHUMBAWUMBA Tubthumping **COLLECTIVE SOUL** The World I Know 69 MONTELL JORDAN This Is How We Do It 20 70 **BLUES TRAVELER** Run-Around **MEREDITH BROOKS** Bitch 21 71 UB40 Red Red Wine 22 **MARCY PLAYGROUND Sex & Candy** ALANIS MORISSETTE Hand In My Pocket 72 23 SAVAGE GARDEN Truly Madly Deeply WILL SMITH Men In Black 73 24 MARK MORRISON Return Of The Mack 74 EN VOGUE (Don't Let Go) Love 25 EDWIN MCCAIN I'll Be 75 LA BOUCHE Be My Lover 26 2 UNLIMITED Get Ready For This 76 2 PAC I/DR. DRE California Love 27 **REAL MCCOY** Another Night 77 MAX-A-MILLION Sexual Healing 28 NO DOUBT Don't Speak 78 **VERVE PIPE** The Freshmen 29 FUGEES Killing Me Softly INNER CIRCLE Sweat (A La La La Long) 79 30 **BLACKSTREET** No Diggity 80 WILL SMITH Men in Black 31 SARAH MCLACHLAN Angel 81 **AMBER** This Is Your Night 32 FASTBALL The Way ROB BASE & OJ E-Z ROCK It Takes Two 82 33 CRANSERRIES Dreams 83 BRANDY Sittin' Up In My Room 34 BACKSTREET BOYS As Long As You Love Me DEEP BLUE SOMETHING Breakfast At Tiffany's 84 35 DAVE MATTHEWS BAND Crash Into Me PAULA COLE | Don't Want To Wait 85 36 **EVERYTHING BUT THE GIRL Missing** 86 BACKSTREET BOYS Quit Playing Games ... 37 INOJ Love You Down 87 MODERN ENGLISH | Melt With You 38 **OUNCAN SHEIK Barely Breathing** 88 **TONE-LOC** Funky Cold Medina 39 **GREEN OAY** When I Come Around 89 NO MERCY Where Do You Go 40 SISTER HAZEL All For You 90 **OAVE MATTHEWS BAND** Ants Marching BRIAN MCKNIGHT Anytime 41 01 **PRINCE** When Doves Crv 42 **BACKSTREET BOYS** Everybody **SNAP** Rhythm Is A Dancer 92 43 ALANIS MORISSETTE You Oughta Know 93

- 44 GOO GOO DOLLS Name
- 45 OMC How Bizarre
- 46 ROBYN Do You (Know What It Takes)
- 47 JAZZY JEFF & FRESH PRINCE Summertime
- 48 ALANIS MORISSETTE Ironic
- 49 WALLFLOWERS One Headlight
  - 50 MATCHBOX 20 Push



Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 Power Gold is based on monitored airplay data taken from June 2000. © 2000, R&R Inc.

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### **CHR/Pop Reporters**

Stations and their adds listed alphabetically by market WFLY/Albany, NY \* VP/Prog: Michael Morgan PD: Rob Dawes MD: Ellen Rockwell WKQI/Detroit, MI\* PD: Tim Richards WLKT/Lexington-Fayette, KY OM: Doug Hammand PD: Johnny Vincent WOZO/Nashville, TN \* VP/Prog: Brian Krysz PD: Marco 5 MEXT Wey WRZE/Cape Cod. MA WSPK/Poughkeepsie, NY PD: Scotty Mac APD/MD: Donnie Michaels WKSS/Hartlord CT KSLY/San Luis Obisno, CA KHTT/Julea OK \* DM: Steve McVie PD: Mike O'Donnell APD/MD: Kevin Matthews OM: Dave Christo PD: Adam Burnes MD: Jason Squires PRAROACH 14st OM: Sean Phillips PD: Carly Rush APD: Ronnie Ramirez MD: Joey Combs PD: Tracy Austin MD: Mike McGowan 4 3000RS DOW/I "Krypton DEBELAHMORGAN "Dano Mill CORDIN" Terrete" NO AUTHORITY TO SOMOLE "Sky" BON JOM "LAN" CONPHILIP "Main SOMOLE SHY SOULDECISION 158.17 KQMQ/Honoiulu, HI\* PD: Jacque Gonzales KERO(/Lincoln, NE WPRO/Providence, RI KFRO/Lincon, re. PD: Sonny Valenti APD: Larry Freeze KCHQ/Albuquerque, NM 1 PD: Tony Bristol MD: Davey Morris WKMX/Dothan, AL PD: John Housto MD: Phil Themas KBKS/Sealtle-Tacor PD: Mike Preston MD: Marcus D. PD: D.J. Long oma, WA K07S/Tales. OK James MD: Justin Cruz WALC/Charleston, SC \* PD: Ryan Walker MD: Jen Robbins SONGLE SN SHAGY "Dance" NOAUTHORITY Get DON PHILIP Make PD: Dave Dallo MD: Scott Smith DESTINY SCHILD 'J 3DOORS DOWN 'Kn WRVW/Nashville, TN \* PD/MD: Jimmy Steele APD: Tom Paace ENINEY SPEAR KOIDA WLVV/Amira-Carting, NY PD/MD: Miles Stratel APD: Brian Stall DR DRF Real DHAMEN Lar on TX PD: Kaliuna APD: Curt Kinkede ICLALALIBIe Rock, AR PD: Ed Johnson IND: Sydney Taylor SHIGGY Tarce' SDIFLE The' WHTS/Oxad Cilles, IA-IL OM/PD: Tony Walkelas MD: Kevin Walker KRUF/Shreveport, LA\* OM/PD: Date Baird PD: Jay Michaels MD: Louis White WSSX/Charleston, SC\* PD: Mike Edwards APD/MD: Chase Marsin KISX/Tyler-Longvi PD/MD: Larry Kent WBLL/Nassau-Suttolk, NY DR DRE 16ed TONIC 'Supar TONIC' Supar TONIN'Y SINS 'None BAHAMEN Lat BRITNEY SPEARS Lucky JESSICA SIMPSON "Think" ENMEN Stan" EVERCLEAR Worderfu BLAK-182 "Adams" PD: J.J. Rice APD/MD: AI Lavine EVERICLEAR 1 TONIC "Sugar" WREE/Huntington, WV PD: Jim Davis APD/ND: Gary Miller Where Related Dr WOCG/Rateigh-Du PO: Chris Edge APD: Keith Scott MD: Andle Summer STOR TEMPLE PLOTS MCYGRAY Car NODOUBT Simple WRITS/Erie, PA KOAR/Little Rock, AR PD: Gary Robinson APD: Kovin Cruise WVSR/Charleston, WV PD: Kevin Scott WFith/New Backard, MA PD: Jim Reliz APD/MD: Christine Fex PD: Brian Check APD: Reb Acampor PD: Beth Ann NicBride APD: J.C. SKS/Ulica-Rome NY PD: Stew Schantz APD/ND: Ginn Jaco MINDUS: NELLY 'Country' TORIC 'Sugar' DR DRE 'Next' TOMMY SMS 'Aone' JASON RAIZE 'Wr' STRIG 'Dawn'' OPITINE'Y SPEARS 'Luchy' BAHANEN 'Ler' EVERCLEAR 'Worderhi' JMET 'Matter' -PD: Casey Dan MD: Beau Dersk HINEN THE COMPANY EVERCLEAR 'W FRAGMA 'Toca' NEXT 'Why' BAHA MEN 'Lat' WHIKS Charinte MC PD: Bill West MD: Nex Diaz PD: John Reynolds MD: John McCarmin KGOT/Anchorage, AK OM: Mark Murphy PD: Bill Slowart MD: Dave Flavin SHIGEY D WRFY/Reading, P PD: Al Burke APD/MD: Babby D n. PA KIISALos Angeles, CA\* PD: Den Kieley APDAID: Michael Steele WICCI/New Haven, CT \* PD: Denny Ocean KZZU/Spokane, Wi OM: Brew Michae PD: Ken Hopkins APD/MD: Paul Gray 771 KDUK/Eugene-Springlin PD: Paul Walkpr APD/MD: Valerie Steele INTXAlben TX D: Jay Charles D: John Online WWOU/indianepolis, IN PD: Scrap Jackson APD: Chris Olt IND: Jack J SRM:MODIGHT 15.12 1 NEXT Wey WICL/Challancoge, TN \* PD: Scell Hemiliee DESTINY'S CHILD 'Juny KENA GORDON 'Ronghi EVERCLEAR 'Wondwrite WRVO/Richmond, WA PD: Lisa McKey Co-MD: Travis Dylan Co-MD: Paulio Madasa WOGN/New London, CT PD: Kevin Palene WDJX/Louisville, KY PD: Barry Fox APD/MD: Shane Collins WSTO/Evansville, IV PD/MD: Dr. Dave W APD: Jimmy Ocean 3000/SD0Wi Kryster WSTR/Allanta, G/ PD: Dan Bowen MD: J.R. Annues into. GA WRIE/Chicago, IL.\* PD: Chris Shebel APD/MD: Herry Legg BRAK MOONGHT 16.8.12" NDDT "Wiley" NODOUBT "Simple" OHRSTINA AGULERA "Comi PAPA ROACH "Last" SONOLE "Sky" KHTO/Springfield, OM: Dave Alexar PD: Ray Michael MD: Slave Kraus m. DC JON SECADA 'SIOP NEXT 'NNey' id, MO PD: Date D'Brian ND: Seen Soliers 3 DOORS DOWN 160 TONI BRACTON 160 DESTERVISION 014 KUNDK/New Orleans, LA\* OM/PD: Dave Stewart ND: Assate Wate WBTS/Atlanta, GA\* Interim PD: Brian Scott ICZN/Lubbock, PD/ND: Jay SI JANET TAMIN' TONIC Sugar' NOBODY'S ANGEL THIP s, TX KLRS/Chico, CA PD: Eric Brown PD: David Lee Micha APD/MD: Meliaza Merg WLDI/W. Paim Bee OM: Dave Desver PD: Jordan Walsh APD: Dave Vayde ch. FL DR DRE Next EVERCLEAR Worder DESTIMISON DISTINGEN SCHOLE SIN is. IN KMCK/Feyelleville, AR PD: Dan Hentschol APD/MD: Mile Chees PD: Scell Sands MD: Dave Declar winitiBi/Macon, GA Group PD: James Gregory MD: Heldi Winters WHTQ/Syracuse, HY\* OM/PD: Tom Mitchell APD/MD: Jammy Olaal WZNY/Angusta, GA OM: John Shomby PD: T.J. McKay APD/MD: Michael Cha WEZB/New Orleans, LA\* PD: Jeff Scott Interim MD: Stacy Brady WAT HER DR DRE Net" WXLIVMoundle-Ly PD: Jon Rollby MD: Travis Dillon WYDY/Jackson, MS PD: Todd Michaels APD/MD: Todd Chase M. MS WWCK/Filmt, MI PD: Scatt Seipel JON SECADA "Ship" TONC "Sugar" LFO West" JASON RAUE "We WKFS/Cincinnall, OH PD: Rod Phillips MD: Juli Murray LESSCA Sharoon TONIC Sugar STONE TEMPLE PILOTS "Sour STIN BY FOUR "Purvet" KKRDAlfichila KS\* SOMOLE 'SH/' SOLLDECISION 1 WZEE/Made PD: Jack Oliver MD: Craig Hebberd LARAFABIAN " WHTZ/New York, NY\* Sr. VP/Prog.: Tom Poler OM: Kid Kelly MD: Paul "Cabby" Bryant KHFI/Austin, TX \* Interim PD: John Roberts MD: Bobby Smill: PD: Rich Davis APD/MD: Tommy Bode WJNC/Planence, SC PD: Kidd Phillips WWHT/Syracuse, NY \* PD/MD: Jason Kidd WAPE/Jacksonville, FL \* OM/PD: Cal Thomas APD/MD: Tony Mann DON PHILIP 1Make JON SECADA 1Skg MACY GRAY 1Call NEXT 1986;" WYPER aller MY \* PD: Erick Anderson Co-MD: Brad Eakins Co-MD: Dom Jones WBHT/Wilkes Barre, PA.\* PD: Mark McKay MD: Dylan Mechanzie WKRO/Cincin of OH \* WJYY/Manchester, NH PD/MD: Harry Kozlow: APD: Steve Quellete PD: Tommy Frank MD: Jim Kally ENINEM Real" DON PHILIP Mate 15 Destracted WHTF/Tallahassee OM: Jeff Horn Interim PD: Bezz Craven APD/MD: Brian O'Conner KICOX/Bakersfield, CA\* OM/PD: Chris Squires WOST/R. Myers-Na PD: Jim Radlord MD: Rense Reed PD: Rob Weaver APD: Craig Russell SPLENDER Think es. AL 3 BELOW 'Faling' HANSON 'Only' ODINHENLEY 'Savig' WAEZ/Johnson City, TN \* OM: Bill Hagy PD: Gary Blake APD/ND: Chris Mann BAHAMEN Lat DR DRE 1961" WAMDLE PROJECT 1600 IOGNG/Colorado Sarings, CO WKRZ/Willes Barre, PA PD: Jerry Padden MD: Jenniter Knight WPXY/Rochester NY PD: Bobby Irwin APD: Valerie Hart MD: Rob Ryan PD: Mike Danger MD: Booky Elling HANSON On WXYV/Baltimore, MD\* VP/Prog.: Bill Pasha DM: Kristie McIntyre APD: MD Throbb NDFNUMCTON Brownskie, TX OM/PD: Billy Santiago MD: Sonny Rio TONIC "Sugar" JASON RAUE: 1Win HELLY "Dawney" MACY GRAY "Dal" JON SECADA "Shop WXXXB/FL Myers-Naples, FL PD: Chris Cae MD: Randy Sherwyn KJYQ/Oklahoma City, OK \* PD: Mike McCoy MD: Jos Friday WFLZ/Tampa, FL.\* OM: 8.J. Harris PD: Domino APD: Rob Shepard MD: Stan "The Man" INCYGRAY Car SONOLE 'SHY' BRANIMONIGHT 16.8.12 WSTW/Wilmington, DE\* PD: John Wilson APD/MD: Mille Rossi WGLU/Johnstown, PA PD/MD: Mitch Edwards WNDK/Columbie, SC\* PD: Johnsthan Rush ON/MD: Scott Semmer JON SECADA "Ship" TM JAMES "Suche" TONIC "Suche" SHAGGY "Dance" WKSL/Memphis, TH \* OM/PD: Claris Taylor MD: Bill Hughes KDND/Sacra nio. CA \* WFMF/Balon Rouge, LA\* PD/MD: Flagh Phillips Print Station Mgr.: Slave Weed APD: Healther Lee MD: Christopher K. DESTIMYSOHLD 'Jumpin' SCINCLE 'Sky' KOKO/Omaka, NE\* PD: Wayne Coy APD/MD: J.J. Morgan KZBB/FL Smith, AR PD: CWF Casteel ND: Cindy Wilson BAHAMEN 'Lur' SHAGGY 'Dunce' EVERCLEAR Wonderful SONGLE 'Sky' KFTM/faidima, WA PD: Jason Smith MD: Joel Bahar KARCLAR Wonderte HOAUTHORTY Get HORU Yest NGLY Yourthy SOMOLE Shy' WKPRyKalemazene, MI PD: Woody Houston MD: Nick Taylor BANA MEN "Lui" MADISON AVENUE 18ab TOM BRAATON 1442m1" 3000PS (JOWN 1Krysto) NGI/Terre Haute, H WNCI/Columbus, OH \* MD: Joe Kelly WHYUMiami, FL.\* PD: Rob Roberts APD: Tony Banks MD: Diedre Peyner PD: Steve Smith MD: Ched Edwards HANSON "Ony" Boyz n girlz united "Min KODY/Beaumont, TX PD/MD: Brandin Skaw APD: Pam Pace WWW Orlands DI + MICY GRAY CH ICHICS/Datias-FL. Worth, TX ON: John Cook PD: Ed Lambert 1. Mile DAS Associate DOI PHUP Mar OM: Adam Cook APD/MD: Pela DeGrafi KCHZ/Kansas City, MO\* PD: Mike Austin MD: Just Plain Dave WILL'Saginaw, MI \* PD: Mark Anderson MD: Brent Carey WYICS, Gainaanilke-Ocala, FL PO/MD: Jeri Banta APD: Miller Forte 4 JONECAN Stap TONC Stap: NOAUTHORITY Gar WWCS/Toledo, OH PD: Bill Michaels MD: Mark Andreus WYCR/York, PA\* OM: Rick McCaustin PD: Davy Crockett ND: Sally V. WXSS/Milwaukee, WI\* PD: Brian Kelly APD/MD: JoJo Martinez WXYK/Bilaxi-Gullport, MS PD: Scotty Valentine APD/MD: Kyte Cartey WIGQ/Philadelphia, f PD: Brian Bridgman APD: Chris Marino MD: Marian Newsome 2 PNK Mari SOULDECSION Fader leichia, PA BAHAMEN TUR BONJON TUR DABRAT WHIRCHU KNOV/Kansas City, MO \* PD: Jon Zeliner APD/MD: Dylan KSXY/Senta Rose, CA PD: Dave Robie DR DR: Next TOMMY SMS: None' WMACKE PROJECT Ward BAHA MEN 'Lur' DR DRE Yhed' TONC Sugar' JASON RANZE WY: STONE TENPLE PR OTS 'Sour WSTT/Dayton, OH\* PD/MD: Dino Robital MCY GRAY 1Cal WPST/Inenton, NJ \* WSNO/Grand Rapids. MI PD: Jeff Andrews APD: Eric O'Brien MD: Brad Newman PD: Dave McKay APD/MD: Chris Puerro NO DOUBT Simple TEN, OH WSTJ/Youngalown-W PD/MD: Jerry Mac BAHAMEN 'Ler' SOULDECISION Faded' KINAAAinnea WGTZ/Dayton, OH \* OM: Michael Luczak PD: Ange Canessa MD: Scott Sharp SHGGY Dana\* EVERCLEAR WenderLif MM zilon PD: Rob Morris APD/MD: Denth Moran 13 DR DRE filed 3000RS DOW1 Kryptonte WMRV/Binghamton, NY Dir./Prog.: Al Brock APD/MD: Dave Lozzi WWSTACompilie The PD: Rich Bailey APD/MD: Brad Jeffries iers. WDCX/Green Bay, Wi PD: Dan Stone MD: David Burns

BENAK 1484" TONIC "Sugar" 3000RSDOWN Tkrypt ICHA GUID

OM: John Jenkins PD: Billy Surf

KZMG/Boise, ID \* PD: Mike Kasper MD: Kirk Frederick

WXXXS/Boston, MA PD: John Ivey APD/MD: David Corey

WKSE/Buffalo, NY \* OM: Sue O'Neil PD: Oave Universal MD: Brian Wilde PINK Must HELLY Country B-4-4 "Get"

KALC/Denver-Bouider, CO PD: Jim Lawson APD/MD: Kevin Koske KKDM/Des Moines, IA\* OM: Mike Blakemore PD: Greg Chance MD: Steve Jordan LARA FABIAN "Again" 14% GORDON "Tonight"

WVYB/Daytona Beach, FL \*

WKZL/Greensboro, NC \* PD: Jeff McKugh APD/MD: Ronie Ålexander

WRHT/Greenville, NC \* PD: J.T. Bosch APD/MD: Gina Gray

WFBC/Greenville, SC\* OM: Jim Kirkland PD: Nikki Nite MD: Skip Church

WNNK/Harrisburg, PA \* PO: John O'Dea MD: Denny Logan

TONIC "Sugar" NELLY "Country" NEVE "Dver"

TON BRAX

PD: Fargo MD: Kotler

WDR0/Detroit, MI PD: Alex Tear APO: Jay Towers MD: Keith Curry

KFMS/Las Vegas, NV \* PD: Rik McNeil MD: Nikki SONICLE SHI MADISON A/ERUE 'Baby' PYT 1PYT'' 3DOORS DOWN TKrystor

KSMB/Latayette, LA\* PD: Bobby Novosad APD: Crash Kelley Interim MD: Mark-In-The-Di

WLAN/Lancaster, PA \* PD/MD: Vince D'Ambro APD: Toby Knapp

WHZZ/Lansing, MI\* PD: Jason Adams MD: Dave B. Goode

BONJOVI "LINE" VERTICAL HORIZON "God" NO AUTHORITY "Get" TAKJAMES "Secret"

WWXM/Myrtle Beach, SC PD: Walty B. APQ: Doc DESTINY'S CHILD "Jumpi NOBODY'S ANGEL "Help" TONIC "Sugar"

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OM: Jay Hastings PD: Darrin Stone APD: Chris Ott MD: Ryan Foster

WHHY/Monigomery, AL PD: Jeff Donavan MD: Holly Love

WWQ/Morganito PD/MD: Lacy Hell

MACY GRAY "Cal" HANSON "Chily" HO AUTHORITY "Get" DOILIPHILIP "Make"

KZZP/Phoenix, AZ \* PD: Marc Summer APD/MD: Karen Rite WBZZ/Pittsburgh, PA \* OM: Keith Clark PD: David Edgar MD: Nevin Dane WLIBO/Portland, ME PD: Tim Moore MD: Mike Hersho INSECATA S KKRZ/Portland, OR \* PD: Tommy Austin APD: Dr. Doug WERZ/P OM/PD: Jack O'Brien APD/MD: Jay Michaels 3 DOORS DOWN THE JON SECADA "Stop" MOAUTHORITY "Ge

KSLZ/St. Louis. MO PD: Jeff Kapugi APD: Kandy Klutch MD: Boomer 12 BRTNEY SPEARS Tudly' 3000RSD0MH Kryptone

KZHT/Salt Lake City, UT \* PD: Jeff McCartn MD: Mark McCartin

ICOCM/San Antonio, TX \* PD: Krash Kelty APD/MD: Duncan James

KZ0Z/San Francisco, CA

WHOT/Ibungatown-Wa PD: Tom Pappas MO: Justine Thomas Warren, OH

\* = Mediabase 24/7 monitored

173 Total Reporters 173 Current Reporters 162 Current Playlists

Reported Frozen Playlist (3): WBBO/Monmouth-Ocean, NJ WZOK/Rockford, IL WWKZ/Tupelo, MS

Did Not Report, Playlist Frozen (8): KQIZ/Amarillo. TX WAYV/Atlantic City, NJ WAKS/Cleveland, OH WBFA/Columbus, GA WAOA/Melbourne, FL WZAT/Savannah, GA WDBR/Springfield, IL WIFC/Wausau, Wi

KROQ/Jucson, AZ \* PD: Mark Medina MD: Randy Williams 17 DR DR: Next" 6 SONEYFOUR "Purest"

KHTS/San Diego. CA\* PD: Diana Laird MD: Hitman Hayes CREED Highw" ELWOOD Sundown"

PD: Casey Keating MD: L.A. Reid

# CHR/Pop Playlists

	FIND COMPLETE PLAYLIST	S FOR ALL CHR/POP REPORTERS ON R&	R ONLINE MUSIC TRACKING	A CALL STREET, SALES OF STREET, SALES
MARKET 41 WHTZ/New York AMFM (212) 239-2300 Poleman/Kelly/Bryant 126 Cume 3,239,660 PArts	MARKET 22 KHS/Las Angeles Clear Channel (318) 434:1027 Kieley/Steel 12+ Cume 2,059,600 Furs Furs	MARKET 03 WKIE/Chicago Big City (312) 573-9400 Snebel/Legg 12- Cume 543,460 PLAYS PLAYS	K202/San Francisco Bonneville (415) 957-0957 Keating/Reid 12+ Cume 884.800 PLATS	MARKET #5 WIQQ/Philsdelphia AMFM (610) 657-8100 Bridgman/Marino/Newsome 12+ Cume 925,500 Putra 8
11         AL1317/T1E         CL (188)           12         11         KAIRS ATTOTLE         CL (188)           13         12         PIRK/TIME YOU GO         123316           15         12         PIRK/TIME YOU GO         123316           15         12         ALLYAM/TIY Again         123316           15         13         ALLYAM/TIY Again         123116           15         13         ALLYAM/TIY Again         115413           15         14         ALLYAM/TIY Again         115413           15         14         VERTACL HORIZON/Evenyming You Warn         80531           15         14         MALDY MICHER I Wann Be With You         75883           16         10         MALE MY SIGARS Graph         2113           17         10         10         10         10           18         MALE WY SIGARS Graph         2113         21         10           18         BIR MAR WY NOL & The Days CM         3173         21         10         10         2113           19         BANA MARWY NOL & The Days CM         41401         11         11         211         211         211         211         211         211         211         211 </td <td>Limiter         Antas/Article         Gr (466)           77         Bit AL SC FELX/Visite Of Anne.         70564           78         Bit AL SC FELX/Visite Of Anne.         70564           78         Bit AL SC FELX/Visite Of Anne.         70564           78         Bit AL SC FELX/Visite Of Anne.         70564           76         Bit NYRC/Ts Conna Se Man.         77112           77         PINC/Iner You Go.         73304           67         SXAACE GAPEN HOrzań And Barn.         71102           78         WARCE GAPEN HOrzań And Barn.         71128           78         WARCE GAPEN HOrzań And Barn.         33320           78         WESTL #ESCHART Ragen.         33320           78         WARCE INFERTERONYSTIN One.         31416           78         SAMINAA FRANKI WIN Low Again.         29512           78         SAMINAA FRANKI WIN Low Again.     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   WARCE INFERTERONYSTIN One.         31416           78         SAMINAA FRANKI WIN Low Again.         29512           78         SAMINAA FRANKI WIN Low Again.         29512           78         SAMINAA FRANKI WIN Low Again.         29512           79         SAMINAA FRANKI WIN Low Again.         29512           79         SAMINAA FRANKI WIN Low Again.         29512           79         SAMINAA FRANKI WIN Low Again.         29512           718         SAMINAA FRANKI WIN LOW Again.         29512      <	Lief The ANTEXIATLE of griefs 17 76 EAREA/The Road Sim Study (2006) 17 76 EAREA/The Road Sim Study (2006) 17 70 CREE ANTEXIA (2006) 17 00 CREE ANTEXIA (2006) 17 00 CREE ANTEXIA (2007) 17 00 CREE ANTEXIA (	UTUP         ANTISTIPUL         Elicity           61         64         PARVTher You Go         19724           71         74         74         74         74           75         75         74         74         74           75         75         75         75         74         74      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16640         16524           18         30671March Know         16560         16224           19         10571Mr12 Structure Vato         16560         16224           10         10571Mr12 Structure Vato         16560         16224           10         10571Mr12 Structure Vato         16460         16224           11         10581Mr12 Mr14 Nortune Vato         16460         16224           12         1041Mr14 Nortune Vato         11450
MARKET PO KHKS/Dallas-FI. Worth AMFM (214) 891-3400 106.3 KDSSSFM	MARKE 1 97 WORD/Detrefil ABC (246) 534-9300 Tear/Towns Curry 120 Climba A17 66 OSL	MARKET #2 WKOV/Detreft AMFM (248) 967-3750	MARKET #9 WXKR/Resten AMFM (781) 396-1430	MARKET 49 WWZZ/Washington, DC Bonneville (703) 522-1041
Cook/Lambert 12+ Cume 829,580 PLAYS (W TH: ARTSI/TITLE 84 (999)	PLATS COMM COLUMN AND AND AND AND AND AND AND AND AND AN	Richards/Love       12+ Cume B51,886       PLOTS       UM TW ARTIST/TITLE       BL (000)	ivey/David 12+ Cume 800,000 PLAYS LIN TW ANTISTOTILE	0'Brian/Sellers 124 Cume 517,500 PLATS LW TW ARTIST/TITLE GI (600)
47 81 N SYNC7ts Gorna Be Me 34506 66 79 V FRTACA HORZONK wy thing You Mant 33654 76 78 MACK GRAVI Ity 33654 77 71 Priek/There You Go 30246 57 33 AAL INVHITIY Again 22578 72 68 Julie Haman Know 21300	74         BHTTME V SPEARS/DopstI Dud R         17952           69         65         CREEDHigher         17680           68         52         VETTICAL HORIZONE/weything You Want         17136           48         64         AAL /YMM/Ny Again         15520           49         87         EMMERKYINE Near Simn Shady         15520	56         43         CREED/Higher         11655           59         64         MACY CRAW Try         11100           61         64         KID ROCKOHy God Knows Withy         11100           61         68         FATH MLL Remains         10915           32         35         NSYMC/115 Conva Be May         6475	57         59         VERTCAL HORIZONE/waything You Want         22951           56         59         NSYNC //It's Gona be Mir         22951           55         57         BRITNE //SREAKSOppt-1_Doll22173         22173           45         50         NINE ON'S/Asschamy	45 \$3 VERTICAL HOR/DIVEverything You Want 10388 44 \$8 AL KE DEELMYBerher Of Mone 9800 50 49 PMB/There You Go 9604 47 46 BACKSTRET BOYS/The One 9016 43 46 BACKSTRET BOYS/The One 9016
41 40 WFSTIHESHwain Kapin 20074 51 40 CHRISTIMARASKITERAH Linn To'you 20448 43 40 DESTMYS DERLDukumpin, Jampin 20448 34 44 BBMAK/Back Here 18744 38 42 EMMK The Read Sim Shady 17892 30 42 SMAGY Zhane & Shout 17892	51         83         PRIMUTINE YOU GO         14416           59         82         INSTRCTS GROUPE BME         14414           51         49         BACKSTREET BUYSTIMe Tome         13328           41         46         LESGLAS SAMPOINT Tome True.         13055           43         44         BLAQUE Grings It All To Mar.         13055           45         44         DLAQUE Grings It All To Mar.         13656	32         33         BRIANCEGAL Here         6105           42         38         BRIANCEGAL Here         6105           54         33         VERTICAL HORIZONE/surghtmy four Want         6105           52         26         GOOGODOLL SProvide Here Strandshow         5920           23         34         WESTLIFESONIE If Again         5735           33         39         Here Roll Notice Management         5550	45 46 A44CCHORX TWENTY/Bent 17834 43 43 CHRUIC RELEAS/Selw Win You 16727 50 41 ALICE DELAY/Better Of Mone 15949 44 41 SOMAUSART Hine 15949 41 30 SOMAUSART HINE So Good 15171 35 44 AUXSITERT ENDISTING Una 132276	46 45 NME DMS/Alsociality
40. 41 SAVTAN4 / ADD THOMASSimodh 17466 40. 40 BRITHEY SFARSOuget. J John. 17040 34. 39 CREEDINgter 16614 24. 33 BRIAN KENNING Lett The Dogs Cut 14058 34. 29 SAVTANA / PRODUCT. Alker Maria 12354 20. 29 MontifeLL URDANG et al. To nome 11076	33         39         SAVAGE GARDEN/Cash And Burn         10668           32         81         INSYNCE/98 (e9 by a         95/20           41         38         SONKULE/IF rights So Good         95/20           33         38         JAMET/Courts Finally, a         95/20           76         33         DE STIMPYS CHILD/Sign/My Hame         89/20           76         30         DE STIMPYS CHILD/Sign/My Hame         89/20           78         14.MADY MICORE Manna Be With You         84/32	30         30         SPLINE IN Think Got Can         5550           23         23         MAMDY MOORE I Wanna Be Will You         4625           23         23         NSINCB/He Wey         4625           23         22         LARA FABANATI WILL Ow Again         4070           19         22         LSSCA SIMPSONT Think Think I. 4070         4070           19         24         LSSCA SIMPSONT Think Think I. 4070         4070	29 28 AMARDY MODRE/I Warns De With You 9725 21 24 ODH HE ALL YINging You Morne 9336 24 24 NINA GORPOW Yonghi And. 9336 24 24 AMAGE GARDEGKami And Burn 9335 25 28 NISYNCOSH Bye Bye NISYNCOSH Bye Bye NISYNCOSH Bye Bye	37         38         AMASTAGAY m Outra Love         7448           40         38         ENRIQUE KILL ESASSRe Weth You         7448           35         34         DEI Yahma Kinow         6664           32         34         N SYNCINS Goma Be Me         6664           33         34         BRITHEY SPREARS/Deput_Librits         6664           31         34         BRITHEY SPREARS/Deput_Librits         6664
20         24         BLADLEFEining KM To Me         10224           30         23         NSYNCT/This Thommar You         9798           25         21         BOXLOWITS My Life         6946           11         29         LAINLEFELGORE On Own         6946           11         29         LAINLEFELGORE ON Own         6946           11         29         LAINLEFELGORE ON Own         6500           15         29         LAINLEFELGORE ON OWN         6520	29         31         LARISSAN Do Both Juy & Jame         842           28         27         KIRDUE (TELESKÄR) WIN You         7344           27         28         BERAUKSkan Here         7072           28         SESUDYThong Song         6600           29         24         MillE ONTS/Nanokatiy.         6528           21         28         000 000 DOLLS/Renauksiy.         6526	16         20         JUE/I Vanne Know         3700           16         240         THRO FYE BURKNew Let You Go         3700           17         29         TLC/Linguistry         3700           18         14 AMRCA ANTR-ONLY Meed To Know         3515           38         19         BARCA STREET BOYS The One         3515           17         19         EMMEM The Fault Sim Shndy         3515	19         23         SSTREMAZEL/Change you Mind         6947           72         22         MANTORAVITY         6558           74         22         WHITTRY HOUSTOWN KING Right.         8558           75         21         MINTORAVITY HOUSTOWN KING Right.         8558           76         21         GOO-GOODILLIS/Sitis         8169           76         21         FRAMMedia         8169	31         31         LE AMM FRAMEST Need You         6076           28         30         AMA FRAMENT Will to ve Again         5880           37         30         SSSDUThong Song         5880           27         28         BRIAM/Back Here         5684           32         28         MARY MARY/Smacking         5488           36         29         MARY MARY/Smacking         5488
15         20         JCSSUA SimPort Immu Inmut.         BS2/0           19         10         ALX Volve My Gala A2*         BOG4           11         10         ALX Volve My Gala A2*         BOG4           19         10         ALX Volve My Gala A2*         BOG4           19         10         DST 84* 75 CB11 A0144         BG64           16         10         LAURYN HIL Doo Woog (That Thing)         7668           17         16         FATH HAL Disearthe         6390	19         22         THRD EVE BL IND/New FL at You Go         5984           19         21         You Grow RRAX TOUR Me Weam 1 Man.         5984           18         22         VH-ITREY HOLISTONIA'IN AND Right.         5984           23         21         CHRSTBIA ADJUE RRAYNDIA'A GIVIAnis.         5984           23         21         CHRSTBIA ADJUE RRAYNDIA'A GIVIAnis.         5984           23         21         CHRSTBIA ADJUE RRAYNDIA'A GIVIAnis.         5712           26         21         MARCA VIN HOWY Meet To Know         5712           25         21         AMRCA VIN HOWY Meet To Know         5712	16         19         LOMESTARA/Annuand         3515           17         19         GOGGOD (DULSSible)         3515           15         18         AAL (MAYIN) Again         3330           13         18         GARCISTREET FORVSLangur Than Life         3330           15         18         BAREMARE D LADE SOne Week         3330           20         18         MARGINGTER TINE Guider         3330	19         21         SANTUAR / FOID THOMAS/Second         8169           18         20         LAR / FABUAN MINI Low Again         7780           23         28         STMIG Desart Rose         7780           14         19         SANTUAR AT LOUGHT. Marts fabra         7391           40         18         GDD GOD DUL Streadkey         7002           10         18         LITAdy Own Morest fermy         7002	18         24         AMAKIY MICORE/I Manua Be With You         4704           11         23         JAWE TLOBERS THE Really.         4508           9         22         SHAGGY/Dance & Shout         4312           18         11         (FOWest Stars)         4116           20         29         BHUAMUCHINGHTISE AL2         3920           26         17         LISSLCS SUMPSONI Think I'm in.         3332
15         15         PPAS-MICHEL KODE, Challen Supasta         6390           14         16         ILCMO Scrub, Schulter Supasta         6390           15         14         JAV27/JAMIL AND JACan C Get A         5964           17         14         ROXY MARTING Local         5964           18         I.AURYMILLICIAN TAMBA MALON         5038         5538           11         32         KARAGE KIG LASA Balamos         5538	17         19         CHRSTMUAADULEPAGenes In A Botte         5168           17         19         ADOCSTREET EDDO'SLagger Than Life         5168           16         19         SHAGKY FLANE TLur Vie. Lur Vie         5168           19         10.00 EGGAVArianto No. 5.         4995           17         VILL SANTHYWEX         4624           14         15.02 AGA AGAVASY WILLOW AGAIT         400	17 18         SkakSH MOUTHAN Star         330           9         17         RUCY MANT Bit Varia La Vata, Loc.         3145           12         15         TONI BRANTON the Vitam T Man         2960           15         16         ST TRIGOBert T Generations	16         18         WESTLPERSweart Regim         7002           11         77         SPELMORE NT Invent God Can         6613           32         17         FAITHHUL/Breathe         6613           13         16         Lichto/Schube         6624           20         15         SIMEAD 0000MR/RNA Mortan         5835           14         GURSTIAN AUGUERANGime In A botte         5446	17         14         SANTAWA FOVERUAST Four tour Lopies On         2744           10         14         DBG MARLY FOVENCESTAPS.on         2744           9         12         SANTAWA FOVENDUCT. Maran Marau         2352           14         11         NSYNCE bye Bye         2156           1         14         UN STUEFCAUASsop         2156           15         14         WESTLEFCAUASsop         2156
11         13         LONE SIAVAmand         5538           11         17         MONECAINgel Of Mere         5112           12         12         MANOY MICRET/ Venna Be With You         5112           10         12         112/Mnywhere         5112	19         15         TLOUtopretily         4080	17         15         SAMTAAA FROB THOMAS/Smooth         2775           13         16         HANSON/KOnly         2775           12         15         SAVALI TWAINIMIAINI HERI Like         2775           13         14         BACKSTREET BOYS/I WARN IN Their Way         2590	9 14 HANS/NW Coly 5446 14 14 JESSICA SIMPSON I Think I'm In 5446 13 14 T.C.Chaprelly 5446 3 14 SHANUA TWANNAR I Feel Lillo 5446	6 11 NO ALTHORITY/Can Cer Your. 2156 11 10 DESTAYS SHULLSSWM Name 1960 11 10 MARC ANTHONY/ Need to know 1960 8 16 EFFEL 65-Blue (Da Ba Dee) 1960
MARKET #10	MARKE1 #11	MARKET #11	MARKET #12	MARKET #14
KRBE Neuslan Galvestan Susguehanna (13) 266-1000 Michaels Wintle 126 Cume 786.400	WETS Addants Cox (404) 897-7500 12- Cume 314,380 BEAT	WSTR/Atlants Jetterson-Pilot (404) 261-2970 Bowen/Ammons 12- Cume 728,800	WHYI/Miami Clear Channel (954) 463-9299 Roberts/BanksPoyner 12 - Cume 535,300	KBKS/Seattle-Tacoma Infinity (206) 805-1061 Preston/Marcus D 12 o Cume 459,600
PLAYS         Gi (809)           LW TW ARTIST/TITLE         Gi (809)           64 63         PRIV/There You Go         21483           58 60         TONE BRAVITOWHE Wash TAbun.         20460           58 55         SWARG GARDEN/Catabh And Burn         19778	PLANS         GI 1000           UP TW         ARTIST/TITLE         GI 1000           99         99         EMINE M/The Real Sim Study         12672           80         94         DMX/Party Up (Up in)         12032           96         92         DSEINYS CHE Dubumpin         11776	PLAYS         GL (000)           LWT W         ARTIST/TITLE         GL (000)           G6 07         VERTICAL HORIZON/Everything You Wart         25996           53 07         NME DAYS/Abcolutely         2596           64 66         SASSHMOUTHYThen The Microsing         2596	PLAYS         CI (000)           LW TW         ARTIST/TITLE         CI (000)           67 76         AAL/AV/Ty Again         16/36           73 74         AAATCHORX TWY NY Ment         16/354           53 74         LEWINGUE HILL SKORGE With You         16/354	PLAYS         GI (000)           LW TW ARTIST/TITLE         GI (000)           70 71         'NSYNCTIS Gonna Be Me         12567           67 69         CREED-Mitpher         12213           69 69         'WHE DWYSARboundey
55         57         VERTICAL HORIZONE Serviting You Wart         19437           58         56         NSYNCH Schman Be Me         19096           47         53         AAL/NHVH/ny Again         18073           45         44         ALCE DEELAWFERV Off Anne         15004           41         44         DESTIMYS CHILL Dubumpin, Jumpin         15004           45         41         JOEH VARNS Know         13981	93         88         N SYNC/NS Gona Be Me         11264           86         90         PRK/There You Go         10240           63         64         Second Seco	54         53         AATCHBOX TWENTY/Sent         2444           65         82         TANAM Meet Vorgma         24056           61         37         FAITH HLL Breathe         22116           63         42         FIND EVER SIM WINNew Let You Go         16296           49         SANTAMA FROB THOMASSISmooth         15508           54         400 GOO 000 DULL Simah Balandom         15520	73         64         CRELONGhom         15028           53         64         JOER Wanna Norw         13280           57         58         DESTBINYS CHILL Duampin, Jumpin         12818           58         56         MACY CRAVY Try         12376           39         54         MACY CRAVY Try         11934           43         52         500 MY FOURPhones CH Pan         11492	65 60 MATCHEOR TWENTY/Bent 12035 67 67 77 VERTICAL HORMONE+smything You Want 11859 48 59 PHMC/There You Go 10443 50 51 BLINK+182/Aastris Song 9027 35 49 EMRIQUE KILL SIXS/Bit With You 8673 45 46 GOOGODOUL SIXS/Bit with You 8673
38         40         MACISIN WRNUEDont Call Me Baby         13640           44         38         MACIMENT MRINTElent         12956           40         36         STIMCDeart Rose         12276           40         36         STIMCDeart Rose         12276           41         36         MACY GRAVIT Iny         12276           28         34         SSBOT hong Song         11594           46         33         TIM COUSIN's Pay         11253	56         64         AATO-BOOY TWENTY-Bene         7660           54         64         Av-ZBig-Penyon'         7552           49         58         BRIAN MODIFICITI-6.8,12         7040           59         64         ESSLAS-SMR-2004 Think Timin	40         40         AMPC ANTHONYON Need To Know         15520           38         40         CREED Higher         15520           34         41         STRICD Seart Flose         15520           34         38         TA LB ADMANNA SHARE'S Shiftyn         14744           42         38         TO COMITING CRAVIS'S Integnationund         14356	59         44         NSYNCrist Goma Belle         10166           51         45         KMREMTA Russ Sim Stady         9945           34         44         SOMOLESky         9724           45         44         SIMTREY SPEARS Coget Load t	45 46 SOMBUR/IF/rest So Good 8142 51 44 HHIDE YE IN/Offwest (4 You Go 7788 32 42 AAL (744/17) Again 7431 36 42 BACKSTREE TROVS/The One 7434 32 42 REMAKSBack Here 7434 35 34 USSICAS SIMPSON/IF Trank I'm Im. 6018
27         22         NINE DVRS Moschaleg	22         47         PRIK-Most Gims         6016           26         45         MEEXT/WHEY         5760           36         48         JAMET DocemTRadity.         5120           24         37         HOUST DNI & RESINS/Could Have Tris.         4736           47         32         BRITIKE SPEARS/Oppit_L Dielle.         4096           23         31         EMINIQUE RESISS/Bit With You         3968	37         37         SUGAR RAV/Someday         14356           39         30         GOO CODDUCLS (Streakway         13958           32         34         SISTER MAZEL/Change Your Mind         13192           33         32         RMIGUE GLE SKRÖK WHY You         12416           32         31         RMIGUE GLE SKRÖK WHY You         12416           37         31         RINSYNCH'S Convola Brille         12028	37.42         RBAAVGAs.k Here         \$282           46.42         PMRVT/here Vou Go         \$282           37.38         NME CAN'S Absolutiny         \$619           40.38         I/O/West Side Story         #619           39         VERTICAL HORIZONE*sory         6391           19         340 //MET/County         6391	24         34         BHTIME VSPEARS/OpeI_L0tid IL.         6018           19         33         JWHT/Litosen/Insah,         5841           17         32         JOE/Warna Know         5664           23         10 EKTIMYS CHR JL.Outripin, Jumpin         5467           38         39         NEV KITS Over Now         5310           29         23         30 ODKS JD/WK Krybnine         4956
36         29         DAX/Farry Up (Up In)         9548           7         27         SOUTH HARK MIX BOUND VIEW Know My Name         9207           14         28         CREED Higher         7643           22         28         OSTIM Y SAW MY Know         7643           21         28         ENVICE KILL SAW MW How         7643           21         28         ENVICE KILL SAW MW HOW         7643           22         28         ENVICE KILL SAW MW HOW         7643           22         28         ENVICE KILL SAW MW HOW         7643           22         28         ENVICE KILL SAW SAW MW HOW         7643           26         27         ENVICE KILL SAW SAW MW HOW         7643	31         29         AMBER/Securit (LDa.D).         3564           21         27         CHIRSTMA ACULE RAVMail all cell vibaries.         3456           32         28         MSTRICKAP By By By         3328           24         26         MARCA MITHORY Meet Do Know.         3200           28         42.84 MARCA MITHORY Meet Do Know.         3200           28         4.84MER ALCHIRZ/Water Do Know.         3200           28         4.84MER ALCHIRZ/Water Do Know.         3200           29         4.84MER ALCHIRZ/Water Do Know.         3200           27         24         38AMEC ARAVECHIRZ/Water Down Know Know         3200	37         20         LONESTAR/Internet         11252           28         800         ROD.RODK/Only God Knows Why         10864           14         22         LARA FREMAN Will Low Again         8536           12         29         VERTICEL HORIZON VIsion & God         7760           10         19         BOMOVIVISIAN (LOW Again         7372           9         10         EVERICELEAR/Withordwritik         7372	18.20         ALICE FELAW/Back in My/Life         6188           23         25         LARA FABUARI WILLOw Again         5525           21         24         AUX/2RB //Regin         5001           22         24         AUX/2RB //Regin         5003           39         29         MODINER/Simple from Of Life         5003           41         21         BACKSTREET BOYSThe One         4641	26         21         FAMINE MITTER Heat Stim Strady         4956           24         28         MAMDY MOORE/I Manas Be With You         4602           27         25         RE DIPOLICI HL. Tolkinsiski         4425           25         24         MACY GRAVE MANDEWSkin         4424           23         28         SAVAGE GRAVE/North/Water Mad Burn         4071           13         22         VERCE LARVMonderMal         3894
24 22 11 STMC By Bye Bye 16 22 H STMC Bye Bye Bye FUNSTOIL & KUSSTOIL & KUSSTARCOULD Have This 7161 18 19 JAV-ZBg Proper 13 19 STM STM Bye Gran A7 5456 12 19 BOIL STVATS By Libe 17 19 EPERDAGA (SIGN MARH View, Mark 5115)	21         23         SANTAMAFREDUCT_Alors Maria         2944           23         22         BUALE/Ering In Al To Ma         2816           20         21         SANTAMAFRED INCIMASSimoth         2686           29         21         SSIOUThong Scienceth         2686           20         21         CARPMENT         2686	15 19 NEVE/II's Over New 7372 - 18 MACY GRIV/Why Didn't You	25         21         DMUCPENty Up (Up III)         4641           15         21         SSOOThong Song         4641           21         21         BON JOVATS My Lie         4641           19         21         HIND DEY BUNDOwn Inside Of You         4641           19         21         HIND DEY BUNDOwn Inside Of You         4641           19         21         HIND DEY BUNDOwn Inside Of You         4641           12         18         NEV/XIN Dew New         4199           31         18         CHRSTMA AURUE RACCines On Own         3978	37 21 SPLENGERI Thek Got Can. 3717 21 OrielSTIMA CADILERA Conv On Over. 3717 11 28 EVE Giftware Cadil Cadi
16         10         SOUTH HARK MERICAAHING So High         4774           16         14         MARC ARTRONOVYRUS Song To bitle         4774           13         14         BLADLERings HAR To Me         4774           19         14         SANTAMAR FRANCOUCC. Allows Main         4774           17         19         JANZ ZHAMIA, AND JACCEI To Main         4774           17         19         JANZ ZHAMIA, AND JACCEI Callow Bain         4774           17         19         JANZ ZHAMIA, AND JACCEI Callow Bain         4774           17         19         JANZ ZHAMIA, AND JACCEI Callow Bain         4733           2         19         GAHA BER WAND LIT TO DIgo Col         4433	23         28         JESSIGA SIMPSOM Yearus Low You         2500           16         19         SSOOYoo Io Gar II         2432           16         19         SSOOYoo Io Gar II         2304           19         16         INCY MARTIN Low You         2304           19         16         INCY MARTIN Low You         2304           14         19         JEMPSEP PAGE Court         2304           16         17         INCervical With Singht Disage         2376	BACISTREET DV/SLauge Than Life 5044     S13 BACISTREET DV/SLauge Than Life 5044     S13 ENRIQUE (GLESAG/Indumos     S044     7 19 CELINE DOOM/Than's The Way R Is 4266     10 11 BLESSD BURGLIN. May Learner th.     4266	15         85 THIGGReen Fices         3978           8         17         AMOSON AVAILIE/Cont Call Me Baby         3757           16         17         SOMOUL/IF Feats So Good         3757           21         16         ALC DEELWYMEINE ON Atom         3536           13         14         BLINE-142/AIT The Smgl Things         3004           29         14         AMARCAN HONYYMUS Sing to bab         3004	45 17 FATHHULDeathu 3009 23 17 SSTRHHAZUChangs Your Mind 3009 14 16 DHRSTNA ADULERAWINA Girl Warts 2832 12 16 STRIGES Min Black. 2832 17 16 SMASHADUTH/Tien The Morring. 2837 13 15 CHIZER MIDERMEN Days. 2855
18 13 OL'DIRTY BASSARD/Get Veur Money 4433	16 17 CHRISTINA AGUILERA Genie în A Bothe 2176	12 11 SOVPENCE/There Shir Goas 4265	13 13 HANSON/YONY 2673	12 13 BL RR-182/Minut's Ny Age Agein? 2301

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# CHR/Pop Playlists



# RR CHR/Rhythmic Top 50

LA	Y	Je July 7, 2000	1.1254		40. 1 1 2 M		
LAST	THIS WEEK	ARTIST TITLE LABEL(S)	PLAYS	PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/ ADDS
			3320	-407	(00)	44	65 M
1	1	EMINEM The Real Slim Shady (Aftermath/Interscope) JAY-Z Big Pimpin' (Roc-A-Fella/IDJMG)	3210	-407	475730 495245	11	65/0 63/0
2	2	AALIYAH Try Again (BlackGround)	3146	-111	462674	18	65/0
3	3	<b>DR. DRE</b> The Next Episode (Aftermath/Interscope)	2836	+322	467661	10	62/3
6	5	JOE I Wanna Know (Jive)	2813	-148	416664	25	64/0
5	6	DESTINY'S CHILD Jumpin, Jumpin (Columbia)	2722	-88	312452	17	54/1
9	Ő	NELLY Country Grammar (Fo' Reel/Universal)	2474	+270	329384	14	58/1
8	ě	<b>DMX</b> Party Up (Up In Here) (Ruff Ryders/IDJMG)	2240	+31	271859	20	62/0
7	9	NEXT Wifey (Arista)	2238	-73	307113	8	60/2
12	O	DA BRAT What'chu Like (So So Def/Columbia)	2058	+214	378479	9	52/2
11	ŏ	'N SYNC It's Gonna Be Me (Jive)	1986	+17	222087	8	40/1
10	12	SISQO Thong Song (Dragon/Def Soul/IDJMG)	1881	-315	240664	23	61/0
14	13	JANET Doesn't Really Matter (Def Soul/IDJMG)	1732	+76	236113	6	53/2
16	ĕ	JAGGED EDGE Let's Get Married (So So Det/Columbia)	1541	+177	242972	10	43/2
-13	. 15	BRITNEY SPEARS Oops!I Did It Again (Jive)	1435	-267	158408	12	37/0
19	6	PINK Most Girls (LaFace/Arista)	1339	+193	148983	4	44/2
15	17	PINK There You Go (LaFace/Arista)	1331	-162	210664	24	43/0
17	1	AVANT Separated (Magic Johnson/MCA)	1304	+7	205859	6	43/0
20	Ð	IDEAL Whatever (Noontime/Virgin)	1245	+173	163734	6	49/7
22	20	<b>KURUPT</b> Who Ride Wit Us (Antra/Artemis)	1166	+164	157356	8	38/1
18	21	TONI BRAXTON He Wasn't Man Enough (LaFace/Arista)	1122	-114	239242	18	45/1
21	22	504 BOYZ Wobble, Wobble (No Limit/Priority)	1107	+62	184091	12	38/0
Break		SISQO Incomplete (Dragon/Def Soul/IDJMG)	1072	+173	147480	3	50/1
25	24	LUCY PEARL Dance Tonight (Overbrook/Pookie/Beyond)	998	+83	210994	7	38/4
32	25	RUFF ENDZ No More (Epic)	967	+218	157322	3	50/4
39	26	KANDI Don't Think I'm Not (So So Def/Columbia)	905	+338	134734	2	38/3
27	27	MYA F/JADAKISS Best Of Me (University/Interscope)	870	-13	171827	14	31/0
24	28	CARL THOMAS   Wish (Bad Boy/Arista)	842	-96	159213	13	38/0
30	29	BRIAN MCKNIGHT 6,8,12 (Motown/Universal)	807	+10	97876	9	39/0
23	30	CHRISTINA AGUILERA I Turn To You (RCA)	787	-152	62521	14	28/0
34	3	AALIYAH F/DMX Come Back In One Piece (BlackGround)	744	+24	110233	4	30/2
33	32	LIL' KIM No Matter What They Say (Queen Bee/Undeas/Atlantic)	738	+2	129118	5	41/0
31	33	ALICE DEEJAY Better Off Alone (Republic/Universal)	728	-46	149210	18	29/0
29	34	ENRIQUE IGLESIAS Be With You (Interscope)	683	-115	92130	17	25/0
28	35	NU FLAVOR 3 Little Words (Reprise)	679	-202	87754	15	27/0
38	36	MADISON AVENUE Don't Call Me Baby (C2/Columbia)	668	+83	93909	3	21/3
35	37	BIG TYMERS Get Your Roll On (Cash Money/Universal)	667	+4	124510	6	26/0
37	38	SON BY FOUR Purest Of Pain (A Puro Dolor) (Sony Discos/Columbia)	655	+61	119451	4	24/0
36	39	DONELL JONES Where I Wanna Be (Untouchables/LaFace/Arista)	598	+3	168211	9	17/0
49	1	COMMON The Light (MCA)	571	+175	99278	2	25/4
42	Ō	ICE CUBE F/DR. DRE & MC REN Hello (Lench Mob/Priority)	553	+29	89591	2	36/1
43	42	JESSICA SIMPSON I Think I'm In Love With You (Columbia)	528	+21	72307	3	18/0
Debut		SHAGGY Dance & Shout (MCA)	526	+165	32023	1	20/4
40	44	SNOOP DOGG PRESENTS EASTSIDAZ Got Beef (Dogghouse/TVT)	497	-34	116878	7	24/1
48	45	EVE F/JADAKISS Got It All (Ruff Ryders/Interscope)	486	+85	88288	2	30/2
50	46	EMINEM Stan (Aftermath/Interscope)	465	+73	73550	2	6/1
46	47	SAMMIE   Like It (Freeworld/Capitol)	449	-4	66747	14	14/0
41	48	BACKSTREET BOYS The One (Jive)	409	-117	26275	8	19/0
-	49	TRICK DADDY Shut Up (Slip 'N Slide/Atlantic)	402	+54	90118	5	22/0
Debut	> 50	WARREN G. F/J.D. & NATE DOGG Havin' Things (G-Funk/Restless,	397	+16	36993	1	27/0
WEAT	INFIGE						

Most Added ARTIST TITLE LABEL(S) ADDS TRINA Pull Over (Slip 'N Slide/Atlantic) 8 7 IDEAL Whatever (Noontime/Virgin) P.Y.T. P.Y.T. (Down With Me) (Epic) 6 TONY TOUCH I Wonder Why (He's ... ) (Tommy Boy) 5 RUFF ENDZ No More (Epic) 4 LUCY PEARL Dance Tonight (Overbrook/Pookie/Beyond) 4 **COMMON** The Light (MCA) **DEBELAH MORGAN** Dance With Me (DAS/Atlantic) 4 SAMMIE Crazy Things I Do (Freeworld/Capitol) 4 SHAGGY Dance & Shout (MCA) 4 DMX What You Want (Ruff Ryders/IDJMG) 4

### Most Increased Plays

ARTIST TITLE LABEL(S)	PLAY
KANDI Don't Think I'm Not (So So Det/Columbia)	+338
DR. DRE The Next Episode (Aftermath/Interscope)	+322
NELLY Country Grammar (Fo' Reel/Universal)	+270
RUFF ENDZ No More (Epic)	+218
DA BRAT What'chu Like (So So Det/Columbia)	+214
PINK Most Girls (LaFace/Arista)	+193
JAGGED EDGE Let's Get Married (So So Det/Columbia	a) +177
COMMON The Light (MCA)	+175
SISQO Incomplete (Dragon/Det Soul/IDJMG)	+173
IDEAL Whatever (Noontime/Virgin)	+173

Breakers.

SISQO Incomplete (Dragon/Def Soul/IDJMG) total playsincrease total stations/adds chart 1072/173 50/1 23

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



66 CHR/Rhythmic reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played 21 on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.



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KKSS/Albuquerque, NM \* PD: Sam Newton No Adds

KYLZ/Albuquerque, NM \* KYLZ/AUDUption years, PD: Jammer APD/AID: Robb Royale 5: MANSON AVE'IT BADY 4: SAMME "Crang" SOTHOUE "Say" SOTHOUE "Say"

KPRF/Amarillo, TX PD/MD: Eric Michaels

# CHR/Rhythmic

# RR Hip Hop Top 20

		July 7, 2000	TT TOTAL	AYS T	TOTAL STATI
1	TW	ARTIST TITLE LABELIS	TW	LW	ADDS
	1	JAY-Z Big Pimpin' (Roc-A-Fella/IDJMG)	4620	4911	136/0
(	2	DR. DRE The Next Episode (Aftermath/Interscope)	4307	3 <b>94</b> 5	136/2
(	3	NELLY Country Grammar (Fo' Reel/Universal)	4263	3947	131/1
	4	EMINEM The Real Slim Shady (Aftermath/Interscope)	4258	4859	132/0
(	5	DA BRAT What'chu Like (So So Det/Columbia)	3953	3705	136/3
	6	DMX Party Up (Up In Here) (Ruff Ryders/IDJMG)	2859	2900	118/0
	7	504 BOYZ Wobble, Wobble (No Limit/Priority)	2267	2357	118/0
	8	LIL' KIM No Matter What (Queen Bee/Undeas/Atlantic)	2187	2073	127/0
	9	BIG TYMERS Get Your Roll On (Cash Money/Universal)	2139	2170	96/0
	10	TRICK DADDY Shut Up (Slip 'N Slide/Atlantic)	1555	1898	101/0
(	D	ICE CUBE F/DR. DRE & MC REN Hello (Lench Mob/Priority)	1549	1526	110/1
(	17	EVE F/JADAKISS Got it All (Ruff Ryders/Interscope)	1542.	1354	110/2
(	B	COMMON The Light (MCA)	1461	1119	108/8
(	9	THREE 6 MAFIA Sippin' On Da Syrup (Hypnotize Minds/Loud)	1339	1201	84/3
(	15	KURUPT Who Ride Wit Us (Antra/Artemis)	1295	1125	68/2
(	16	BUSTA RHYMES Get Out (Violator/Flipmode/Elektra/EEG)	1288	1598	116/0
(	Ð	DMX What You Want (Ruff Ryders/IDJMG)	1231	958	90/5
	18	JUVENILE   Got That Fire (Cash Money/Universal)	980	995	78/0
	19	BIG PUNISHER It's So Hard (Loud)	881	1035	83/0
	20	BEANIE SIGEL F/EVE Remember Them Days (Roc-A-Fella/DJ/MG)	778	858	73/3

	* * * * * * * ### * #* *
SAMMIE Crazy Things I Do <i>(Freeworld/Capitol)</i>	<b>TAKE 5</b> Shake It Off <i>(Elektra/EEG)</i>
Total Plays: 391, Total Stations: 24, Adds: 4	Total Plays: 178, Total Stations: 13, Adds: 0
MANDY MOORIE I Wanna Be With You <i>(550 Music/Epic)</i>	TONY TOUCH I Wonder Why (He's) (Tommy Boy)
Total Plays: 353, Total Stations: 10, Adds: 2	Total Plays: 174, Total Stations: 17, Adds: 5
<b>DMDX</b> What You Want <i>(Ruff Ryders/IDJMG)</i>	<b>TRENA</b> Pull Over <i>(Slip 'N Slide/Atlantic)</i>
Iotal Plays: 335, Total Stations: 17, Adds: 4	Total Plays: 174, Total Stations: 15, Adds: 8
DEF SQUAD Focus <i>(DreamWorks)</i>	<b>KELLY PRICE</b> As We Lay ( <i>Def Soul/IDJMG</i> )
otal Plays: 324, Total Stations: 15, Adds: 1	Total Plays: 149, Total Stations: 10, Adds: 1
HREE 6 MARIA Sippin' On (Hypnolize Minds/Loud)	<b>R. KELLY Bad Man</b> <i>(LaFace/Arista)</i>
otal Plays: 313. Total Stations: 11, Adds: 2	Total Plays: 147, Total Stations: 11, Adds: 0
EBELAH MORGAN Dance With Me (DAS/Atlantic)	WYCLEF JEAN FROCK & MELICY & Doesn't Maller (Columbia
otal Plays: 288, Total Stations: 24, Adds: 4	Total Plays: 118, Total Stations: 14, Adds: 1
<b>JANTANA</b> , Corazon Espinado <i>(Arista)</i>	MARY J. BLIGE Your Child (MCA)
otal Plays: 263, Total Stations: 16, Adds: 0	Total Plays: 115. Total Stations: 11, Adds: 1
CONIQUE Sky (Farmclub/Republic/Universal) otal Plays: 226, Total Stations: 17, Adds: 2	" TONI BRAXTON Just Be A Man About It <i>(LaFace/Arista)</i> Total Plays: 74, Total Stations: 9, Adds: 1
<b>UVENILE</b> I Got That Fire <i>(Cash Money/Universal)</i>	<b>P.Y.T.</b> P.Y.T. (Down With Me) ( <i>Epic</i> )
otal Plays: 217, Total Stations: 12, Adds: 0	Total Plays: 40, Total Stations: 7, Adds: 6
D-CRU I Will Be Waiting <i>(Elektra/EEG)</i> Total Plays: 201, Total Stations: 10, Adds: 0	

New & Active

CHR/Rhythmic Reporters										
	Stations	s and their adds lis	sted alphabetically b	hy market						
SSP/Charleston, SC : KeN Reynolds No Adds	KSEO/Fresno, CA * P0: Tammy Del Ria MD: Ja Ja Lepez IDEAL "Whateve"	KHTE/Little Rock, AR * Dir/Preg.: Larry LeSianc MD: Pater Gunn MACY GAAY * Call OMX: "What"	WQHT/New York, NY * PC: Tracy Cloherty MD: Saan Taylor No Adds	WWKX/Providence, RI* PD: Jerry McKenns MD: Bradity Ryan 2 CONVERTURE SMAGE "Dance" SMAGE "Dance"	KTFM/San Antonio, TX * PD: Clift Tredway MD: Save Chavez COMMOR "Lene"	KWIN/Slockton, CA * PO: John Christian APD: Lovie Cruz MD: Freeze Ito Acts				
BSM/Chicago, IL * : Todi Cavanah 3: Enti Bradiey : AND: "Thma" CHRISTINA AGUILERA "Come"	WJMH/Greensboro, NC * OM/PD: Brian Deeplas APD: Kandah 0 MD: Boegie D 21 LE: KU HING? 15: EUNIER "Star"	KPWRALos Angeles, CA * VP/Prog: Jimmy Susal APD: Damien Young MD: E-Man No Apos	WNVZ/Nortolk, VA * Po: Don Lenden 30: Jay West 1 "DEA: "Winster" RUFF ENOZ "More"	KWNZ/Reno, NV * OM: Pet Clarks PD: Bill Schulz MMXUF JAAN, "Matter"	XHTZ/San Diego, CA * OM/PD: Lise Varges: MD: Date Solivan No Add:	WLLD/Tampa, FL * PD: Orlando No Adds				
BTE/Corpus Christi, TX state Hillory Chury D. No Adds EFM/Corpus Christi, TX *	KHKI/Honokulu, HI * PD: Fred Rice MD: Pasks Exten Additation Destuar Wolfman, "Dance" TRIMA "P	KLZK/Lubbock, TX PD: Teny Manare Mol-Jackie Jomes MAGUO DOG: Marred MAGUO DOG: Marred Di Dos Nerr Teny Touch Woode Teny Touch Woode	KQCH/Ornaha, NE * PD: Erit Jeinson MD: Christigher Doon 2 DR Dis finer 2 Bigt Winger 10 Big Winger 10 Big Winger 10 Big Winger	KGGU/Riverside, CA * P3: Jesse Garan NG: Gine D 3: Juliet "Mater" 3: USAL "Mater" UDAL "Mater"	KMEL/San Francisco, CA * VY/Prog : Nickaol Martin NO: Ginn Avr No Acts KYLD/San Francisco, CA *	KDHT/Tucson, AZ * PD: Pace Jacobe MD: 0. Wayne Chavez 3 MPA Chart Part - Parts Parts - Parts				
Ed Octants :: Danny B. Jannein' No Acti DKS/Denver-Boulder, CO * E Cal Cellius	ICOME/Homokulu, Hi * PD: Jamie Hyell APD: Kid Lee Balevin MD: Nyan Kawamate No.55:	DEF SQUAD "Foca" EVE FLADAKISS "Gor KOCHT/Mantphis, TN " Oth Chris Taylor P2: Leo Carlo	WPYO/Orlando, FL.* P0: Poil Michaels MD Vic The Lation 36 GEORGE LAMON "Levy" 71 ULSWIM, Youker	KBMB/Sacramonio, CA * Olit: Burahim "Evro" Jamilo PD: Sana G APD: Big Kid Bostz ho Add:	VY/Preg.: Nichael Martin AFOMD: Jazzy Jun Arther Tody Tach Wonest COMMON "Layer KWWV/San Luis Obiano, CA	WOWZASIma-Rome, NY PD: J.P. Marks MD: Dana Dee 6 DR Dee Text 1 KANDI "Their 0 WANDOR PROJECT "King" TRINA "Put"				
n John E. Kape No Ados PRR/El Passo, TX * I: John Candolaria	KBOCKHouston-Galveston, TX * PD: Rob Scorpio MD: Kalkown Powoll In Adds	MD: Bovin Blant 2 Big TVB/RS:SLUTH' MARY B, RCF 'D'MG' TINM 'Pull' DISALA B, RCF 'D'MG' DISALA STORY BIGSTAAL 'STORY DRAMA WIPASTOR TROY 'Map'	11 AUC DELAY WW 10 ANE 'Same' 2 DA BRAT Wherow PROPIECY 'Physics' KCAO/Oxnard-Ventura, CA *	KSFM/Sacramento, CA * PD: Seb West ND: Maketine Russ No Accs	PD: Clad Types WADISCR AFKIH Flavy LUCY PEAL 'Dente' SAMMI: "Chan' IDEAL 'Whateve'	WPGC/Washington, DC P0: Jay Staves MD: Theo Mitchell No Acos				
AND: Vieter Starr No Acos	WHHH/Indianapolis, IN * PD: Seal Wheeler IND: Carl Free 2 DOX THEME 2 DOX THEME 2 DOX THEME	KHTN/Merced, CA PD: Rase Roborts APD/IID: Oraw Stane Solidius: Sky PVT: PVT DVK: "PVT DVK: "PVT	PD: Dan Garlie APD: Erina IND: Joey Boy No Acas	WTCF/Saginaw, MI * Co-PD: Lerry Egelesten Co-PD: Mean Schreader PD: Mean Schreader	KUBE/Seattle-Tacoma, WA * Oli: Buillie Hart PD: Eric Powers MD: Julie Pitet No Ados	KDGS/Wichita, KS * PD: Greg Withams 7 KURUPT "Who" 4 SAMUPE "Cray" 3 THREE 6 MAIA "Separt" 1 WADSON AVERUE Tabay"				

66 Total Reporters 66 Current Reporters 63 Current Playlists

Reported Frozen Playlist (1): KKWD/Oklahome City, OK

Did Not Report, Playlist Frozen (2): KRBV/Dellas-FL Worth, TX KBAT/Odessa-Midland, TX

Songs ranked by total plays

KFAT/Anchorage, AK OM: Mark Carlson PD: Steve Kicklighter APD/NID: Marvin Nugent IRIUA 'Pur' KQBT/Austin, TX \* PD: Ecceler B. Stevens APD: Mark McCray 1 DERLAH MORGAN "Dance" LUCY PEAR, "Dance" P.Y.T. "DY.T." DINGE "Style" KISV/Bakerstield, CA \* PD: Beb Lewis APD/MD: Picaze 2 DA BRAT "What Dru" WERQ/Baltimore, MD \* PD: Dien Summers APD: Neke At Night MD: Darren Brin 10 NEXT "Writey" MD: Eddie Mix APD: Tony The Tiger 7 RUFF ENDZ "More" 5 AALIVAH F/DMX "Come" SNOOPIEASTSIDAZ "Beet" \* = Mediabase 24/7 monitored WJFX/F1. Wayne, IN \* PD:MD: Wessel APD: Randy Aleman B TRindy Touch "Monder" B TRINK TOUCH "Monder" T DAY TOUCH "MON" "Bounce I LIL BOW WOW "Bounce WOCQ/Salisbury, MD P0: Weekie MB: Gizme SNAGY' Dance' TORY TOUCH 'Wonder' WAADUE PROJEC' 'Sng' THREE & VAFIA "Sippin' WJ8T/Jacksonville, FL \* PO: Doc Wynter MD: Tittany Green 19 AAUHAH FOMX "Come" 7 RTHA PAU 5 EVE FLAANGS "Got" 1 DESTRIP'S CHED "Jumon" 1 LB, KIM "Hoot" RUFF RYDERS "WW KKFR/Phoenix, AZ \* PD: Bruce St. James APD/MD: Charlie Heers No Adds WBHJ/Birmingham, AL \* KDON/Monterry-Salimas, CA \* PD: Dan Walson MPD/MD: Dennis Martinez PMI, PMI, PD: Mickey Johnson APD/MD: Mary Kay TOWY TOUCH "Wonder" P,YT "P,YT" KELLY PRICE "Lay" KBOS/Fresno, CA \* PD: E. Cartis Johnson APD: Groep Hollman MD: Travis Leeghran V: SHAGY "Dance" 15 RUFF END2 "Move" 14 KABOL "Thom" 1 SAMME "Gray" KUUU/Sait Lake City, UT \* Interim PD: Reb Dison MD: Zac Davis 2 SISDO "Incompete" KXJM/Portland, OR \* PD: Hark Adoms IIII: Profix Bay Dentay 14 WARDUE PROJECT "King" LUCY PEARL "Dance" WJMN/Boston, MA \* PD: Cadillac Jack McCartney APD: Deanis O'Heren MD: Michelle Williams 13 NELLY 'Country' KLUC/Las Vegas, NV \* PD: Cal Themes APD: Mike Spansor MD: J.B. King to Acts WKTU/New York, NY \* VP/Ops.: Frankie Blue ND: Geranima No Acts

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### CHR/Rhythmic

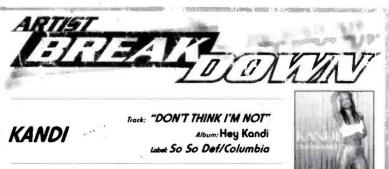
#### Mix Show Top 30 July 7, 2000 DR. DRE The Next Episode (Aftermath/Interscope) JAY-Z Big Pimpin' (Roc-A-Fella/IDJMG) 2 3 AALIYAH Try Again (BlackGround) DMX Party Up (Up In Here) (Ruff Ryders/IDJMG) 4 KANDI NELLY Country Grammar (Fo' Reel/Universal) 5 EMINEM The Real Slim Shady (Aftermath/Interscope) 6 7 NEXT Wifey (Arista) DA BRAT What'chu Like (So So Def/Columbia) 8 MADISON AVENUE Don't Call Me Baby (C2/Columbia) 9 10 KURUPT Who Ride Wit Us (Antra/Artemis) 504 BOYZ Wobble Wobble (No Limit/Priority) 11 12 DESTINY'S CHILD Jumpin' Jumpin' (Columbia) SISQO Thong Song (Dragon/Def Soul/IDJMG) 13 14 **COMMON** The Light (MCA) 15 LUCY PEARL Dance Tonight (Overbook/Pookie/Beyond) IDEAL Whatever (Noontime/Virgin) 16 17 JUVENILE Back That Thang Up (Cash Money/Universal) ALICE DEEJAY Better Off Alone (Republic/Universal) 18 19 RUFF ENDZ No More (Epic) 20 AALIYAH F/DMX Come Back in One Piece (BlackGround) 21 EVE F/JADAKISS Got It All (Ruff Ryders/Interscope) SNOOP PRESENTS EASTSIDAZ Got Beef (Dogghouse/TVT) 22 DR. DRE Xxplosive (Aftermath/Interscope) 23 airl. 24 BIG TYMERS Get Your Roll On (Cash Money/Universal) 25 LIL' KIM No Matter What They Say (Queen Bee/Undeas/Atlantic) TRICK DADDY Shut Up (Slip 'N Slide/Atlantic) 26 DEF SQUAD Focus (Def Squad/DreamWorks) 27 28 OR. DRE F/EMINEM Forgot About Dre (Aftermath/Interscope) MOUSTRY PROFILE. 29 DR. DRE F/SNOOP & DEVON F\*\*k U (Aftermath/Interscope) 30 SONIQUE It Feels So Good (Farmclub.com/Republic/Universal) KDGS/Wichita Æ 37 CHR/Rhythmic Mix Show Reporters PD Greg Williams

### **Contributing Stations**

KKSS/Albuquerque, NM KOBT/Austin, TX KISV/Bakerstield, CA WBHJ/Birmingham, AL WJMN/Boston, MA WBBM/Chicago, iL KZFM/Corpus Christi, TX KRBV/Dallas-Ft Worth, TX KPRR/EI Paso. TX

WJFX/F1, Wavne, IN KBOS/Fresno, CA WGHT/New York, NY KSEQ/Fresno, CA WNVZ/Nortolk, VA KIKI/Honolulu, HI KQCH/Omaha, NE KRXX Housion-Galveston, TX WPY0/Orlando, FL KLUC/Las Vegas, NV KCAQ/Oxnard-Ventura, CA KPWR/Los Angeles, CA KKFR/Phoenix A7 KXHT/Memphis, TH KXJM/Portland, OR WPOW/Miami, FL WWKX/Providence, Rf

KRMR/Sacramento CA KDON/Monterey-Salinas, CA KSFM/Sacramento, CA **KTFM/San Antonio, TX** XHTZ/San Diego, CA KMEL/San Francisco, CA KYLD/San Francisco, CA KUBE/Seattle-Tacoma, WA WLLD/Tampa, FL KOHT/Tucson, AZ WPGC/Washington, DC



The women's anthem for the new millennium is "Don't Think I'm Not" by Kandi, who was formerly in the group Xscape. Believe it or not, this track was recommended to me by a guy. KDGS/Wichita PD Greg Williams and I were talking about new music, and he said this track was a hit. "The women are going to love this!" Greg said. • So Kandi has branched off from the group, taking the solo route that will lead her onto the road of success. She has the talent, as we all heard when she was with Xscape, and with lyrics like these, the girl is bad! This is a great dance, Urban, pop and hip-hop record. • This track gives the cheaters something to think about. Don't get me wrong, it's not male-bashing. It just lets you know what's really going on when you're out at night or gone for the weekend. Don't think she's at home. "When you're out in the club/Don't think I'm not/And when you're out making love/Don't think I'm not" sings Kandi. • What goes around, comes around. Girlfriend is not going to be sitting at home waiting for you. So when you're in the club, another woman is giving you vibes on the dance floor and the situation is getting heated, don't think your woman's at home wondering where you are. Next time you see a beautiful woman dancing provocatively on the dance floor at the club who has all the men wanting her and has the ladies green with envy, don't sleep, because it might be your - Renee Bell

CHR Asst. Editor

spent 12 years as MD at CHR KKRD/Wichita, along with a previous stint as PD of KDLE/Wichita before being named PD of KDGS/Wichita in May of this year. My biggest challenge has been to get the industry to understand our commitment to the format. Many rumors were whispered about this, and, as usual, most are untrue. The BDS and R&R accurately reflect what it is that we are trying to do here in Wichita. I believe that I have great team in place. We have The Doug Banks Show. Stacey Perez with the Eat to the Beat old school party mix, myself in afternoons. Jo Jo Collins at night, the Quiet Storm and Otto Mation from 2pm-5pm. Our long-term goal is simply to be the best radio creative on-air promotions and dare to be different from the other guys who, in this market, have been on top for a long while. Nothing worth having comes easy must be assertive in everything we do in order for us to slay the dragon. But Entercom is a great company with excellent radio experience and leadership. I know that they will give us the tools that we need to win, and I predict that's exactly what we will do



CHR/Rhythmic

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MONTELL JORDAM Get It OnTonite (Def Soul/IDJMG)       7       Staturana F/PRODUCT G&B Maria Maria (Arista)         SANTANA F/PRODUCT G&B Maria Maria (Arista)       112 Only You       5       BRAMOY I Wanna Be Down         BLAQUE Bring It All To Me (Track Masters/Columbia)       112 Only You       5       BRAMOY I Wanna Be Down         702 Where My Girls At? (Motown/Universal)       118 BRAM KNRMERT Anytime       5       BRAMOY I Wanna Be Down         500HIQUE It Feels So Good (Farmclub/Republic/Universal)       19       BRAM MARKMERT Anytime       6       MREE Des Yous I Hear Music         10       BYNC Bye Bye Bye (Jive)       10       BRAMOY I Wanna Be Down       6       BRAMOY I Wanna Be Down         112 Only You       118 DRAM MARKMERT Anytime       6       MREE Des Yous I Hear Music       6       8       8       100 DRAM Proceed Dawn       6       MREE Des Yous I Hear Music       6       8       114 Dram Y MARUBE O P.P.       114	lost Played Recurrents	<b>TOP 100</b>	POWER GOLD
JUVENUE Back That Thang Up ( <i>Cash Money/Universal</i> ) DR. DRE <i>FEININEM</i> Forgot About Dre ( <i>Atternativinterscope</i> ) MONTELL JORDAM Get It On Tonite ( <i>Del Soul/DJMG</i> ) SANTANA <i>FPRODUCT</i> G&B Maria Maria ( <i>Arista</i> ) BLAQUE Bring It All To Me ( <i>Track Masters/Columbia</i> ) BLAQUE Bring It All To Me ( <i>Track Masters/Columbia</i> ) To Where My Girls A1? ( <i>Motown/Universal</i> ) N SYNC Bye Bye Bye ( <i>Jive</i> ) S SALFerst Torks By Forg SALFAPPPA AND AFCEPP S SALFerst Torks By Forg SALFAPPPA AND AFCEPP S SALFerst Noticity By Atternet Bye Grass SALFAPPPA AND AFCEPP S SALFerst Noticity Bye SALFAPPPA AND AFCEPP S SALFERST Noticity Bye SALFAPPPA AND AFCEPP S SALFAPPPA AND AFCEPP S SALFAPPPA AND AFCEPP S SALFAPPPA AND	DESTINY'S CHILD Say My Name (Columbia)	1 NEXT Too Close	51 QUAD CITY DJ'S C'mon N' Ride It
DR. DRE F/EMINEM Forgot About Dre (Atternativ/interscope)       + HTORNIDIS 8.1.6. Prototics       + HTORNIDIS 8.1.6. Prototics         MONTELL JORDAN Get It On Tonite (Def Sou//DJMG)       5 AZZ #FF A FRESH PRINE Sourmentine       5 SouEther CRN HERESCRUM/Los It S         S ANTAMA F/PRODUCT G&B Maria Maria (Arista)       5 SouEther CRN HERESCRUM/Los It S       5 SouEther CRN HERESCRUM/Los It S         BLAQUE Bring It All To Me (Track Masters/Columbia)       7 State Presonal.       5 SouEther CRN HERESCRUM/Los It S         7 T02 Where My Girls AT? (Motown/Universal)       11 2 Chy Yoe       8 MONTELL JORDAN The It Portsonal.       6 State Presonal.         S ONLIQUE It Feels So Good (Farmclub/Republic/Universal)       11 2 Chy Yoe       8 MONTELL JORDAN The It Now Mode       6 State Presonal.         S ONLIQUE It Feels So Good (Farmclub/Republic/Universal)       11 Read Ts Word       6 State Presonal.       6 State Presonal.         S UT DIRTY BASTARD Got Your Money (Elektra/EEG)       11 Los No No. No       6 State Presonal.       6 State Presonal.         S TOR MARCESCRUP (Read Maria A Girl Wants (RCA)       11 Los No Scrubs (LaFace/Arista)       7 State Presonal.       6 State Presonal.         BIAQUE BOB (Track Masters/Columbia)       12 Chy Want It Maria Maria (Arista)       7 State Presonal.       6 State Presonal.         S State Presonal.       11 Los No Scrubs (LaFace/Arista)       7 State Presonal.       7 State Maria Maria (Maria Presonal.	JUVENILE Back That Thang Up (Cash Money/Universal)		
MONTELL JORDAM Get It OnTonite (Def Sout/IDJ/MG)       56       Souther port and the control of the contro of the control of the control of the contr		4 NOTORIOUS B.I.G. Hypnotize	54 H-TOWN Knockin' Da Boots
SANTANA F/PRODUCT G&B Maria Maria (Arista)  EXAULT BY AND Constant of the second of t		6 K-CI & JOJO All My Life	56 SOMETHIN' FOR THE PEOPLE My Love Is The S
BLAQUE Bring It All To Me ( <i>Track Masters/Columbia</i> )       If 2 Coty You       If all An Account Anyme         10       TO2 Where My Girls At? ( <i>Matown/Universal</i> )       If Brink McCNHORT Anyme       If Brink McCNHORT Anyme         11       DRU HLL, Nr My Bad       If Brink McCNHORT Anyme       If Brink McCNHORT Anyme         12       DRU HLL, Nr My Bad       If Brink McCNHORT Anyme       If Brink McCNHORT Anyme         12       DRU HLL, Nr My Bad       If Brink McCNHORT Anyme       If Brink McCNHORT Anyme         13       NSTNC Bye Bye ( <i>Jive</i> )       If Brink McCNHORT Anyme       If Brink McCNHORT Anyme         14       NSTNC Bye Bye ( <i>Jive</i> )       If Brink McCNHORT Anyme       If Brink McCNHORT Anyme         14       NSTNC Bye Bye ( <i>Jive</i> )       If Brink McCNHORT Anyme       If Brink McCNHORT Anyme         15       PUEF DADY YARASE Cont Money (Elektra/EEG)       If Brink McCNHORT Anyme       If Brink McCNHORT Anyme         112       Anywhere (Bad Boy/Arista)       If Brink McCNHORT Back An One (Matown/Universal)       If Brink McCNHORT Back An One (Matown/Universal)       If Brink McCNHORT Anyme       If Brink McCNHORT Fields         12       Any Z F/AMML ARE Y Hoardbreaker (Columbia)       If Brink McCNHORT Fields       If Brink McCNHORT Fields       If Brink McCNHORT Fields         12       Cont Jone II       Sink McAnter Brink Main       If Brink McCNHORT Fiel		8 2 PAC I/DR. DRE California Love	58 TOTAL What About Us
12       DRU HLI IN y Bed       12       DEBUE DEB Went Hear Music         13       SONIQUE II Feels So Good (Farmclub/Republic/Universal)       14       HOTORIDUS 8.1.6. Gip Roppa         14       HOTORIDUS 8.1.6. Universal       15       PAUEE Killing Me Sonigue       16       DESTINY'S CHILD No. No. No.         15       PAUEE Killing Me Sonigue       16       PAUE Month       17       Motore Lipsonigue         16       PAUE Mark 11       Paue Mark 11       Paue Mark 12       Paue Mark 12       Paue Mark 12         17       DICT DIRTY BASTARD Got Your Money (Elektra/EEG)       18       Userin Music       17       Genage Mark 12			
13       MOTORIUS 51.6. 109 Popsa         13       MOTORIUS 51.6. 000 Popsa         14       MOTORIUS 51.6. 000 Popsa         15       PUEED MONO (FARTE VEMANCE 012)         16       PUEED MONO (FARTE VEMANCE 012)         17       MOTORIUS 51.6. 000 Popsa         18       MOTORIUS 51.6. 000 Popsa         19       PUEED MONO (FARTE VEMAS 112)         10       DESTINY'S CHILD BUS (KI.COMMON The is How We Do It         112       Anywhere (Bad Boy/Arista)         112       Capital         112       Anywhere (Bad Boy/Arista)         112       Capital         112       Anywhere (Bad Boy/Arista)         112       Capital         112       Capital         112       Capital         112       Anywhere (Bad Boy/Arista)         112       Capital         112       Capital         112       Capital         112       Anywhere (Bad Boy/Arista)         112       Capital         112       Anywhere (Bad Boy/Arista)         112       Capital         112       Anywhere (Bad Boy/Arista)         112       Capital         112       Anywhere (Bad Boy/Arista)     <	BLAQUE Bring It All To Me (Track Masters/Columbia)		
SONIQUE It Feels So Good (Farmclub/Republic/Universal)       5       PUEF BADDY (FARME HAWS & 12 HB       65       DESTIMY'S CHILD No. No. No.       6         N SYNC Bye Bye Bye (Jive)       11       PUEF BADDY (FARME HAWS & 12 HB       6       BIODP DOGY DOGY MADS MY Name         OL' DIRTY BASTARD Got Your Money (Elektra/EEG)       11       BIADULE BAD (FARME HAWS & 12 HB       6       BIODP DOGY DOGY MADS MY Name         CHRISTINA AGUILERA What A Giri Wants (RCA)       112 Anywhere (Bad Boy/Arista)       7       112 Copid       112 Copid       7       112 Copid       112 Copid <t< td=""><td>702 Where My Girls At? (Motown/Universal)</td><td>13 NOTORIOUS B.I.G. Big Poppa</td><td>63 NAUGHTY BY NATURE O.P.P.</td></t<>	702 Where My Girls At? (Motown/Universal)	13 NOTORIOUS B.I.G. Big Poppa	63 NAUGHTY BY NATURE O.P.P.
IN SYNC Bye Bye (Jive)       17       MORTL JORDAN This Is Now We Do It       67       FUGES Ready Or Not         OL' DIRTY BASTARD Got Your Money (Elektra/EEG)       18       Wist Samth Marri       69       WRECON-EFFECT Fump Staker         CHRISTINA AGUILERA What A Girl Wants (RCA)       19       WISL Samth Marri       69       WRECON-EFFECT Fump Staker         BLAQUE 808 (Track Masters/Columbia)       212 Copid       70 UB This Stab Web This       71 UB Bay Baby Baby         112 Anywhere (Bad Boy/Arista)       71 UC No Scrubs (LaFace/Arista)       72       72 WEFEN OW OW With       73 MOOP Doce The OND         20 PAPERBUY Ditry       21 Zopid       74 WYELE FAIN We Tyring To Stay Alway       73 MAR WORRING File Routh We Tyring To Stay Alway         21 LC No Scrubs (LaFace/Arista)       74 WYEL GABOW Memoly Danc       76 ZPAC Dear Marra       78 MOU Doce You Down         21 LC No Scrubs (LaFace/Arista)       74 MAR WORRING File Real Low       78 MOU Doce You Down       78 MAR WORRING File Routh Yei Marra         31 LC No Scrubs (LaFace/Arista)       78 MAR WORRING File Real Low       78 MAR WORRING File Routh Yei Memol       78 MAR WORRING File Routh Yei Marra         32 MAR WORRING File Routh Yei Marra       80 Barra       80 Barra <t< td=""><td>SONIQUE It Feels So Good (Farmclub/Republic/Universal)</td><td>15 FUGEES Killing Me Softly</td><td>65 DESTINY'S CHILD No, No, No</td></t<>	SONIQUE It Feels So Good (Farmclub/Republic/Universal)	15 FUGEES Killing Me Softly	65 DESTINY'S CHILD No, No, No
OL' DIRTY BASTARD Got Your Money (Elektra/EEG)       9       WILL SMITH Miami       69       WARREN 6 (MARE DOGS Regulate         CHRISTINA AGUILERA What A Girl Wants (RCA)       9       WILL SMITH Miami       69       WARREN 6 (MARE DOGS Regulate         BLAQUE 808 (Track Masters/Columbia)       112 Anywhere (Bad Boy/Arista)       71       TLC Baby-Baby-Baby-Baby       72       12 (Li NB Couch On You         TLC No Scrubs (LaFace/Arista)       74       WTCLEF JEAN WE Tyring To Stay Alive       76       78       <	'N SYNC Bye Bye Bye (Jive)	17 MONTELL JORDAN This Is How We Do It	67 FUGEES Ready Or Not
CHRISTINA AGUILERA What A Girl Wants (RCA)       20       HEITH SWEAT Twisted       70       JOH B. They Don't Know         BLAQUE 808 (Track Masters/Columbia)       21       112 Capid       TLC Baby Saby Saby       71       TLC Baby Saby Saby         112 Anywhere (Bad Boy/Arista)       29 AC KUDDECI How Do U Want It       74       WTCLEF JEAN We Tyring To Stay Alive         TLC No Scrubs (LaFace/Arista)       70       JOH B. They Don't Know       72       SNOOP DOGGY DOGG Ant' No Fun         TLC No Scrubs (LaFace/Arista)       74       WTCLEF JEAN We Tyring To Stay Alive       79       DefTaL UNDERGROUND Humpty Danc         DF. DRE Numin Burkan MCKNIGHT Back At One (Motown/Universal)       70       MAR MORRISON Return Of The Mack       70       DETTAL UNDERGROUND Humpty Danc         JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJ/MG)       74       WTL Saff Elon's Bars Monkey       74       WOL Saff Elon's Bars Monkey         DESTINY'S CHILD Buils, Bills, Bills, Bills, Bills, Golumbia)       75       SHAGEY VI HANGES VI You Hands Where       75       SMAGEY Don's Bars Monkey         DESTINY'S CHILD Bug A Boo (Columbia)       71       WERLEY HAREY Fanagy       84       LBG Rog Duri How Leis Get Down         9       LLX KIM EAREY Fonagy       74       SMAGEY Plan Kont Conget Sinck House       75         9       LLX KIM EAREY Fonagy       84       <	OL' DIRTY BASTARD Got Your Money (Elektra/EEG)		
BLAQUE 808 ( <i>Track Masters/Columbia</i> )       2112 Cupid       72       LL* KM Crush Gn You         112 Anywhere ( <i>Bad Boy/Arista</i> )       73       Stope Docs You Do GG Aint No Fun         112 Anywhere ( <i>Bad Boy/Arista</i> )       74       YPCLEF LEAN We Tyring To Stay Alive         112 Anywhere ( <i>Bad Boy/Arista</i> )       75       Stope Docs You Do U Want It         26       PILE DADDY (Master Cant Nobody Hold       76         27 PAC Labor Labo			
112 Anywhere (Bad Boy/Arista)       74       WTCLEF EAN WE Tyring To Stay Alive         112 Anywhere (Bad Boy/Arista)       75       DiGTAL UNDERGROUND Humpty Danc         TLC No Scrubs (LaFace/Arista)       76       PAG LipOBCCI How Do U Want II       75         BRIAN MCKNIGHT Back At One (Motown/Universal)       76       DiGTAL UNDERGROUND Freaks Of The Indi         JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJ/MG)       76       PAG LipOBC How Do U Want II       76         JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJ/MG)       78       MARY J. BLIGE Real Love       79       DigTAL UNDERGROUND Freaks Of The Indi         Si R MWA-LOT Baby Got Back       70       DigTAL UNDERGROUND Freaks Of The Indi       79       DigTAL UNDERGROUND Freaks Of The Indi         JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJ/MG)       74       MARY J. BLIGE Real Love       79       DigTAL UNDERGROUND Freaks Of The Indi         Si L COOL J Doin' It       79       MARY J. BLIGE Real Love       70       DigTAL UNDERGROUND Freaks Of The Indi         Si L COOL J Doin' It       70       GROVE THERE MON To It Mark OF The Indi       70       DigTAL UNDERGROUND (Eadstrefts)         Si L Cool J Doin' It       Si L Cool J Doin' It       Si L Cool J Doin' It       Si L Sup Tiate Mein Your Arms         Si L Cool J Doin' It       Si L Cool J Doin' It       Si L Sup Tiate Mein Your Arms <td< td=""><td></td><td>22 112 Cupid</td><td>72 LIL' KIM Crush On You</td></td<>		22 112 Cupid	72 LIL' KIM Crush On You
TLC No Scrubs (LaFace/Arista)       28       OR, DRE Nuthin' Burl A 'G' Thang       76       2PAC Dear Mama         BRIAN MCKNIGHT Back At One (Motown/Universal)       31       27       MARK MORRISON Return Of The Mack       78       2PAC Dear Mama         JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJMG)       27       MARY J. BLIGE Real Love       79       WILL SMITH Gaby Got Back       78       2PAC Dear Mama         JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJMG)       28       RETM: NASTY Da' Dip       78       2PAC Dear Mama         GROOV MARIAH CAREY Heartbreaker (Columbia)       31       LL COU J Doin' It       81       BEASTE BOYS Brass Monkey         BESTINY'S CHILD Bills, Bills (Columbia)       38       RETH SWEAT Nobody       34       LLS My Body         38       RETH SWEAT Nobody       34       LLS My Body       34       LLS My Body         39       SILK Freak MASTY Da' Dip       34       LLS My Body       34       LLS My Body         30       DESTINY'S CHILD Bulg A Boo (Columbia)       37       TLC Waterfails       37       100 MARY MOD MARE CAREY Fantasy         41       RAGE MALCAREY Fantasy       35       SULK Freak Me       36       35       27AC Lite Gees On         30       TLC Waterfails       BUK Kreak Me       36       36       36<		24 2 PAC 1/JODECI How Do U Want It	74 WYCLEF JEAN We Tyring To Stay Alive
BRIAN MCKNIGHT Back At One (Motown/Universal)       28       WALL SMITH Gettin' Jiggy Wit It       78       MOU Love You Down         JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJMG)       31       Christina Aguilera Genie In A Bottle (RCA)       80       GROVE THEORY Tell Me         CHRISTINA AGUILERA Genie In A Bottle (RCA)       31       LL COU J Doin' It       81       BEASTI BOYS Brass Monkey         DESTINY'S CHILD Bills, Bills, Bills, Bills (Columbia)       31       LC Creep       33       LL SUZY Take Me In Your Arms         BLACKSTREET POYS CHILD Bills, Bills, Bills, Bills (Columbia)       34       KETH SWEAT Nobody       35       Surger data         JESTINY'S CHILD Bug A Boo (Columbia)       39       BLACKSTREET Don'Leave Me       39       TOC Waterfalls       37       TCC Waterfalls         MARIAH CAREY Fantasy       31       SLL Freak Me       39       TON'I TONI TONE Let's Get Down       39         JACKSTREET Don'Leave Me       39       DALTHY BY MATURE Hip Hop Hooray       31       SLE GE GE CLINTON Atomic Dog       33         JACKSTREET BOYS SUPPONDER Strephody (Backsteret's Cont Leave Me       30       SLE Freak Me       35       SURS Strephody (Backsteret's Cont Leave Me       35       SURS Strephody (Backsteret's Cont Action Strephody (Backsteret's Cont Action Strephody (Backsteret's Cont Action Strephody (Backsteret's Cont Cont Action Strephody (Backsteret's Cont Cont Action Strephody		26 DR. DRE Nuthin' But A 'G' Thang	76 2PAC Dear Mama
JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJMG)       39 SIR MXX-ALD Baby Got Back       80 GROVE THEORY Tell Me         JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJMG)       51 LL COOL J Doin' It       51 LL COOL J Doin' It         GROWE THEORY Tell Me       51 LL COOL J Doin' It       51 BLAXSTREET BUYS Everybody (Backstreet's Coumbia)         MARIAH CAREY Heartbreaker (Columbia)       53 TLC Creep       53 LL SG My Body         DESTINY'S CHILD Bills, Bills, Bills (Columbia)       51 TLC Waterfalls       51 LL SG My Body         JDESTINY'S CHILD Bug A Boo (Columbia)       58 BLACKSTREET Don't Leave Me       58 TORY Town Towner Hip Hop Hooray         SR MXX-ALOT & MAGOD Luv 2 Luv U       58 TIMBALAND & MAGOD Luv 2 Luv U       58 TORY TOWN TOWN TOWNER Hip Hop Hooray         JR /R H Y T H MIC       Going For Adds 7/11/00       58 ELCKSTREET Don't Leave Me       59 TORY Town TONEL Let's Get Down         VYZ II MEN Pass You By (Motown/Universal)       50 LK Freak Me       59 DJ. KOOL Let Me Clear My Throat       59 BOYT I MEN Pass You By (Motown/Universal)         YYZ II MEN Pass You By (Motown/Universal)       50 CLUE HUGS + HARMONY Tha Crossroads       59 CAUPY Event Roads       59 CAUPY Event Roads         SR BLELLE Rise (Go Beat/Universal)       50 CAUPY And Knockin' Boots       50 CAUPY And Knockin' Boots       50 CAUPY And Knockin' Boots         SR A File Hores Coid is based on monitored airplay data taken from June 200       50 CAUPY And Knockin' Boots		28 WILL SMITH Gettin' Jiggy Wit It	78 INOJ Love You Down
32       FREAK NASTY Da' Dip       33       TLC Greep       33       TLC Greep       34       LIS SUZY Take Me in Your Arms         33       TLC Greep       34       KETH SWEAT Nobody       35       LIL SUZY Take Me in Your Arms         34       KETH SWEAT Nobody       35       LIL SUZY Take Me in Your Arms       34       LIG My Body         35       TLC Greep       33       LIC Creep       35       LIL SUZY Take Me in Your Arms         36       RETH SWEAT Nobody       35       LIL SUZY Take Me in Your Arms       36         36       ROB BASE & DJ E-Z ROCK It Takes Two       37       TLC waterfails       37         37       TLC Waterfails       37       SHAGGY Boombastic       37         38       TIMBALAND & MARGO Luv 2 Luv U       38       38       TIMBALAND & MARGO Luv 2 Luv U       39       SALT-M PEN Shotop         38       TLM KIAH CAREY Fantasy       37       C C UBE We Be Clubrin'       39       SALT-M PEN Shotop       39       SALT-M PEN Shotop         41       LIC COL J Loongin'       42       SALT-M PEN Shotop       39       SALT-M PEN Shotop       30       SALT-M P			80 GROOVE THEORY Tell Me
CHRISTINA AGUILERA Genie In A Bottle (RCA)       33       TLC Creep       33       TLC Creep       33       TLC Creep       34       LSE My Body         MARIAH CAREY Heartbreaker (Columbia)       34       LSE My Body       35       LLE SUZY Take Me In Your Arms       34       LSE My Body         DESTINY'S CHILD Bills, Bills, Bills (Columbia)       35       BLISTA RIVIES Put Your Hands Where       35       NAUGHTY BY NATURE Hip Hop Hooray         36       ROB BASE & DJ E-Z ROCK It Takes Two       35       NAUGHTY BY NATURE Hip Hop Hooray         37       TLC Waterfalls       36       ROB BASE & DJ E-Z ROCK It Takes Two       35       SHAGGY Boombastic         38       TIMBALAND & MAGOO Luv 2 Luv U       37       TLC Waterfalls       36       TOWY T ONIT OWEI Let's Get Down         39       BLACKSTREET Don't Leave Me       90       MARIAH CAREY Honey       91       COMMODORES Brick House         40       SLIK Freak Me       91       COMMODORES Brick House       92       George Courton Atomic Dog         42       SPAC Life Gee Town       43       D.J. KOOL Let Me Clear My Throat       43       SALT-N-PEPA Shoop         44       SPAC Liget Wast       91       COMMODORES Brick House       95       BOX TI Hight Broad         45       LIC COL J Loungini       45	JAY-Z F/AMIL AND JA Can I Get A (Def Jam/IDJMG)		
MARIAH CAREY Heartbreaker (Columbia)         DESTINY'S CHILD Bills, Bills, Bills (Columbia)         DESTINY'S CHILD Bug A Boo (Columbia)         35       BUSTA RHYMES Put Your Hands Where         36       ROB BASE & D IE-Z ROCK IT Takes Two         37       TLC waterfalls         38       BUSTA RHYMES Put Your Hands Where         39       BLACKSTREET Don't Leave Me         39       BLACKSTREET Don't Leave Me         30       BUSTA RHYMES Put Your Hands Where         36       ROB BASE & D IE-Z ROCK IT Takes Two         37       TLC waterfalls         38       BUSTA RHYMES Put Your Hands Where         39       BLACKSTREET Don't Leave Me         39       BLACKSTREET Don't Leave Me         30       BLACKSTREET Addres 7/11/00         41       RAPA CAREY Honey         42       R.P. & ENVYI Swing My Way         39       SALT-H-PERA Shoop         41       2PAC I Get Around         42       2PAC I Get Around         43       D.J. KOOL Let Me Clear My Throat         44       2PAC I Get Around         45       BONE THUGS-H-HARMONY Tha Crossroads         46       MASE What You Want         47       LL COOL J Loungin'	CHRISTINA AGUILERA Genie In A Bottle (RCA)		
DESTINY'S CHILD Bills, Bills (Columbia)       37       TLC Waterfalls       87       SHAGGY Boombastic         BESTINY'S CHILD Bug A Boo (Columbia)       39       BLACKSTREET Don't Leave Me       90       MARIAH CAREY Fantasy         BILK KSTREET DON'L Eave Me       90       MARIAH CAREY Honey       90       MARIAH CAREY Honey         SILK Freak Me       90       MARIAH CAREY Fantasy       91       COMMODORES Brick House         10       MARIAH CAREY Fantasy       92       GEORGE CLINTON Atomic Dog         11       MARIAH CAREY Fantasy       93       SALT-N-PEPA Shoop         12       K.P. & ENVYI Swing My Way       92       GEORGE CLINTON Atomic Dog         13       D.J. KOOL Let Me Clear My Throat       93       SALT-N-PEPA Shoop         14       2PAC I Get Around       94       NOTORIOUS B.I.G. Juicy         15       ICE CUBE We Be Clubbin'       95       BOYZ II MEN End Of The Road         16       MASE What You Want       97       TLC Red Light Special         18       LIL' KIM & FRIENDS Not Tonight       98       ICE CUBE II Was A Good Day         19       BONE THUGS-N-HARMONY Tha Crossroads       99       CANDYMAN Knockin' Boots         100       MARVIN GAYE Sexual Healing       100       MARVIN GAYE Sexual Healing <t< td=""><td>MARIAH CAREY Heartbreaker (Columbia)</td><td>35 BUSTA RHYMES Put Your Hands Where</td><td>85 LUKE Scarred</td></t<>	MARIAH CAREY Heartbreaker (Columbia)	35 BUSTA RHYMES Put Your Hands Where	85 LUKE Scarred
DESTINY'S CHILD Bug A Boo (Columbia)       39       BLACKSTREET Don't Leave Me       89       TONY! TON!! TON!! TON! I ton! Let's Get Down         90       MARIAH CAREY Fantasy       91       COMMODORES Brick House         92       GEORGE CLINTON Atomic Dog         93       BLACKSTREET Don't Leave Me       90       MARIAH CAREY Honey         94       MARIAH CAREY Fantasy       91       COMMODORES Brick House         93       SALT-IN-PEPA Shoop       93       SALT-IN-PEPA Shoop         94       22 K.P. & ENVYI Swing My Way       93       SALT-IN-PEPA Shoop         94       22 K.P. & ENVYI Swing My Way       93       SALT-IN-PEPA Shoop         94       24 K.P. & ENVYI Swing My Way       93       SALT-IN-PEPA Shoop         93       SALT-IN-PEPA Shoop       94       NOTORIOUS B.I.G. Juicy         94       22 K.P. & ENVYI Swing My Way       95       BOYZ II MEN End Of The Road         95       BOYZ II MEN Pass You By (Motown/Universal)       95       BONE THUGS-N-HARMONY Tha Crossroads       96         94       CANDYMAN Knockin' Boots       99       CANDYMAN Knockin' Boots       99       CANDYMAN Knockin' Boots         95       R. KELLY Bump 'N' Grind       90       Marvin GAYE Sexual Healing         95       R. KELLY Bump 'N Grind	DESTINY'S CHILD Bills, Bills, Bills (Columbia)	37 TLC Waterfalls	87 SHAGGY Boombastic
49       SLLK Freak Me       90       MARIAH CAREY Honey         41       MARIAH CAREY Fantasy       91       COMMODORES Brick House         42       K.P. & ENVYI Swing My Way       92       GEORGE CLINTON Atomic Dog         43       D.J. KOOL Let Me Clear My Throat       93       SALT-N-PEPA Shoop         44       2PAC I Get Around       93       SALT-N-PEPA Shoop         45       ICE CUBE We Be Clubbin'       95       BOYZ II MEN End Of The Road         46       MASE What You Want       95       BOYZ II MEN End Of The Road         47       LL COOL J Loungin'       95       BOYZ II MEN Pass You By (Motown/Universal)       96         50       R. KELLY Bump 'N' Grind       97       TLC Red Light Special       98         48       LIL' KIM & FRIENDS Not Tonight       98       ICE CUBE It Was A Good Day       99         99       CANDYMAN Knockin' Boots       100       MARVIN GAVE Sexual Healing         100       MARVIN GAVE Sexual Healing       100       MARVIN GAVE Sexual Healing	DESTINY'S CHILD Bug A Boo (Columbia)		89 TONY! TON!! TONE! Let's Get Down
42       K.P. & ENVYI Swing My Way       92       GEORGE CLINTON Atomic Dog         43       D.J. KOOL Let Me Clear My Throat       93       SALT-N-PEPA Shoop         44       2PAC I Get Around       94       NOTORIOUS B.I.G. Juicy         45       ICE CUBE We Be Clubbin'       95       BOYZ II MEN End Of The Road         46       MASE What You Want       96       BACKSTREET BOYS I'll Neve Break Your H         47       LL COOL J Loungin'       97       TLC Red Light Special         48       LIL' KIM & FRIENDS Not Tonight       98       ICE CUBE II Was A Good Day         99       CANDYMAN Knockin' Boots       100       MARVIN GAVE Sexual Healing         100       MARVIN GAVE Sexual Healing       100       MARVIN GAVE Sexual Healing         11       Yame finite' Moo (Workduide (Priority))       Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio			
44       2PAC I Get Around       94       NOTORIOUS B.I.G. Juicy         95       BOYZ II MEN End Of The Road       95       BOYZ II MEN End Of The Road         96       BACKSTREET BOYS I'll Never Break Your H       97       TLC Red Light Special         98       LLC YOL J Loungin'       98       ICE CUBE We Be Clubbin'       96         97       TLC Red Light Special       98       ICE CUBE Was A Good Day         99       CANDYMAN Knockin' Boots       99       CANDYMAN Knockin' Boots         100       MARVIN GAVE Sexual Healing       100       MARVIN GAVE Sexual Healing         11       Yame End (Priority)       Yame End (Priority)       Yame End (Priority)			
46       MASE What You Want       96       BACKSTREET BOYS I'll Never Break Your H         47       LL COOL J Loungin'       97       TLC Red Light Special         48       LIL' KIM & FRIENDS Not Tonight       98       ICE CUBE It Was A Good Day         99       CANDYMAN Knockin' Boots       90       CANDYMAN Knockin' Boots         50       R. KELLY Bump 'N' Grind       90       CANDYMAN Knockin' Boots         100       MARVIN GAYE Sexual Healing         112       Canter Market (Control of Premiere Radio Networks. Top 100 Power Gold is based on monitored airplay data taken from June 200		44 2PAC I Get Around	94 NOTORIOUS B.I.G. Juicy
47       LLC Courd J Coungin       97       ICC Red Light Special         48       LLC KIM & FRIENDS Not Tonight       98       ICC CUBE It Was A Good Day         99       CANDYMAN Knockin' Boots       90       CANDYMAN Knockin' Boots         100       MARVIN GAVE Sexual Healing         Wonitored airplay data supplied by Mediabase Research, a division of Premiere Radio         Not Y and State (Control of Control of the second of the	R/RHYTHMIC Going For Adds 7/11/00		
0YZ II MEN Pass You By (Motown/Universal)       49       BONE THUGS-N-HARMONY The Crossroads       99       CANDYMAN Knockin' Boots         100       MARVIN GAYE Sexual Healing         ABRIELLE Rise (Go Beat/Universal)       Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio         APRIELLE Rise (Mortdwide/Priority)       Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio			
E LA SOUL (/REDMAN Och (Tommy Boy) ABRIELLE Rise (Go Beat/Universal) Wonitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 Power Gold is based on monitored airplay data taken from June 200	NYZ II MEN Dana Van Br. (Mataun/Ilainataal)	49 BONE THUGS-N-HARMONY Tha Crossroads	99 CANDYMAN Knockin' Boots
ABRIELLE Rise (Go Beat/Universal) Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 Power Gold is based on monitored airplay data taken from June 200 Networks. Top 100 Power Gold is based on monitored airplay data taken from June 200		50 R. KELLY Bump 'N' Grind	TUU MARVIN GATE Sexual Healing
	L' ZANE f/112 Callin' Me (Worldwide/Priority)		i on monitored airplay data taken from June 2000
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	Maximize		



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4

# CHR/Rhythmic Playlists

July 7, 2000 R&R • 49

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WRITUMEN YOR         AMERIA         19.03-3700         Buel Geronimo         10.0100 ALL         10.01000 ALL	MARK 81 #3           WOHT/New York           Emmis         Coloretry/Raylor           (212) 229-9797         Coloretry/Raylor           Coloretry/Raylor         Coloretry/Raylor           12-Cours 2.380, 900         Coloretry/Raylor           Coloretry/Raylor           Coloretry/Raylor           Coloretry/Raylor           Coloretry/Raylor           Coloretry/Raylor           Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2">Colspan="2"           Colspan="2"           Colspan="2" <th colsp<="" td=""><td>MARKET #2           Emmis (818) 953-8200 StatuYoungić-Man 12- Cume 1, 803,400         Europe Computer Statu (818) 953-8200           Furth With 19- Cume 1, 803,400         Europe Computer Status (818) 953-8200           Furth With 19- Cume 1, 803,400         Computer Status (818) 953-8200           Furth With 19- Cume 1, 803,400         Computer Status (818) 953-8200           19- Cume 1, 803,400         Cume 1, 803,400           19- Cume 1, 804,700         Cume 1, 804,700           19- Cume 1, 804,700         Cume 1, 804,700           19- Cume 1, 804,700         Cume 1, 804,700           19- Cume 1, 804,700,700         <thc< td=""><td>MARKET #3           WBBM/Chicago Infinity (372) 944-6000 (22-cume 1,252,700         Image: Comparison 1, 2000           12-cume 1,252,700         Image: Comparison 1, 2000           13-5         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-6         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7         Image: Comparison 1, 2000         Image: Comparis</td><td>MARKET #4           KMEL/San Francisco AMFM (15) 533-1061 Matrix/Aure         MELSON To Comme 573.000           Tatis To Comme 573.000         Comme 573.000           Tatis Series         Comme 573.000         Comme Series           Tatis Series         Antist/Tritu         Comme Series           Series         Antist/Tritu         Comme Series           Series         Antist/Tritu         Series           Series         Antist/Tritu         Series           Series         Antist/Tritu         Series           Series         Antist/Tritu         Series           Series         Dir DRE/Tritus         Total           Series         Dir DRE/Tritus         Total</td></thc<></td></th>	<td>MARKET #2           Emmis (818) 953-8200 StatuYoungić-Man 12- Cume 1, 803,400         Europe Computer Statu (818) 953-8200           Furth With 19- Cume 1, 803,400         Europe Computer Status (818) 953-8200           Furth With 19- Cume 1, 803,400         Computer Status (818) 953-8200           Furth With 19- Cume 1, 803,400         Computer Status (818) 953-8200           19- Cume 1, 803,400         Cume 1, 803,400           19- Cume 1, 804,700         Cume 1, 804,700           19- Cume 1, 804,700         Cume 1, 804,700           19- Cume 1, 804,700         Cume 1, 804,700           19- Cume 1, 804,700,700         <thc< td=""><td>MARKET #3           WBBM/Chicago Infinity (372) 944-6000 (22-cume 1,252,700         Image: Comparison 1, 2000           12-cume 1,252,700         Image: Comparison 1, 2000           13-5         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-6         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7      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 13-7         Image: Comparison 1, 2000         Image: Comparison 1, 2000           13-7         Image: Comparison 1, 2000         Image: Comparis	MARKET #4           KMEL/San Francisco AMFM (15) 533-1061 Matrix/Aure         MELSON To Comme 573.000           Tatis To Comme 573.000         Comme 573.000           Tatis Series         Comme 573.000         Comme Series           Tatis Series         Antist/Tritu         Comme Series           Series         Antist/Tritu         Comme Series           Series         Antist/Tritu         Series           Series         Antist/Tritu         Series           Series         Antist/Tritu         Series           Series         Antist/Tritu         Series           Series         Dir DRE/Tritus         Total
MARKET as           AMFM (15) 335-0949 Martin Archer 12 Curre 878,080         Image: Curre 878,080           Image: Curre 878,080         Image: Curre 878,080 <thimage: 878,080<="" curre="" th=""> <thimage: curre<="" td=""><td>MARKET #0           WINNA Restance AMPM         Market IT31 563-2500         Image: Comparison of the second second second second second second second second second second second second second s</td><td>MARKET #9           WPGC/Washington, DC Infinity (2011) 918-0955 Sterner/RouseMitchem 12-Come 787.200         Difference (2011) 918-0955 Sterner/RouseMitchem 12-Come 787.200           Fuerra         Antis frittel (2011) 918-0955 Sterner/RouseMitchem 12-Come 787.200         Difference (2011) 918-0955 Sterner/RouseMitchem 12-Come 787.200           Fuerra         Antis frittel (2011) 918-0955 Sterner/RouseMitchem 12-Come 787.200         Difference (2011) 918-0955 Sterner/RouseMitchem 12-Come 787.200           Fuerra         Antis frittel (2011) 918-0955 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MARKET 114           KUBE /Steatina Tacsema           Ackerfey           (206) 285-2295           12- Cume 444.200           Putt         Function           12- Cume 444.200           Putt         Function           12- Cume 444.200           Putt         Function           13- Support         Function           14- Come 444.200           Putt         Function           15- Support         Function           16- Statum Schwart         Function           16- Statum Schwart         Function           16- Statum Schwart         Function           16- Statum Schwart         Function           17- Statum Schwart         Functin	MARKET #15           XHTZ/Sen Digg Califormula (619) 575-9090         Califormula (19) 575-9090         Califormula (19) 575-9090           Vascuez/Solvan 12- Curre 384,460         Califormula (19) 575-9090         Califormula (19) 575-9090           Vascuez/Solvan 12- Curre 384,460         Califormula (19) 575-9090         Califormula (19) 575-9090           Vascuez/Solvan 12- Curre 384,460         Califormula (19) 787-9090         Califormula (19) 797-900           S 63         LUV/Carre 10-Carron (19) 797-900         Califormula (19) 797-900         Califormula (19) 797-900           S 64         DA BRA/Marken (19) 797-900         Califormula (19) 797-900         Califormula (19) 797-900         Califormula (19) 797-900           S 65         Califormula (19) 797-900         Califormula (19) 797-900         Califormula (19) 797-900         Califormula (19) 797-900           S 64         LK1 (19) 798-100         Califormula (19) 797-900         Califormula (19) 797-900         Califormula (19) 797-900           S 64         DA BRA/Market Ulge Allow (10) 100-900         Califormula (19) 797-900         Califormula (19) 797-900         Califormula (19) 797-900           S 64         DA BRA/Market Ulge 100-900         Califormula (19) 777-900         Califormula 100-977-977- 977         Califormula 100-977-977         Califormula 100-977-977           S 64 <thda 100-977-977<="" bra="" market="" th="" ulge=""> <thda bra="" m<="" td=""><td>MARKET P16           KIFRP/Pagents           MARKET P16           Colspan="2"&gt;Colspan="2"           Colspan="2"                Colspan="2"                  <th c<="" td=""><td>MARKET #20           BERD, Balt, Ba</td><td>MARKET #21           HILD/Temps Infinity (27) 579-1925           Dirado 2-2 Cume 349.183         Exception 2-2 Cume 349.183           The First 2-3 Cume 349.183         Exception 2-2 Cume 349.183           The First 2-3 Cume 349.183         Exception 2-3 Cume 349.183           The First 2-3 Cume 349.183         Exception 2-3 Cume 349.183           The First 2-3 Cume 349.184         Exception 2-3 Cume 349.184           The First 2-3 Cume 349.184         Exception 2-3 Cume 349.184           The First 2-3 Cume 349.184         Exception 2-3 Cump 2-3 Cump 2-3 Cume 349.184         Exception 2-3 Cump 2-3 Cum 2-3 Cum 2-3 Cump 2-3 Cum 2-3 Cump 2-3 Cump 2-3 Cump 2-3 Cum 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Infinity (27) 579-1925           Dirado 2-2 Cume 349.183         Exception 2-2 Cume 349.183           The First 2-3 Cume 349.183         Exception 2-2 Cume 349.183           The First 2-3 Cume 349.183         Exception 2-3 Cume 349.183           The First 2-3 Cume 349.183         Exception 2-3 Cume 349.183           The First 2-3 Cume 349.184         Exception 2-3 Cume 349.184           The First 2-3 Cume 349.184         Exception 2-3 Cume 349.184           The First 2-3 Cume 349.184         Exception 2-3 Cump 2-3 Cump 2-3 Cume 349.184         Exception 2-3 Cump 2-3 Cum 2-3 Cum 2-3 Cump 2-3 Cum 2-3 Cump 2-3 Cump 2-3 Cump 2-3 Cum 2-3</td>	MARKET #20           BERD, Balt, Ba	MARKET #21           HILD/Temps Infinity (27) 579-1925           Dirado 2-2 Cume 349.183         Exception 2-2 Cume 349.183           The First 2-3 Cume 349.183         Exception 2-2 Cume 349.183           The First 2-3 Cume 349.183         Exception 2-3 Cume 349.183           The First 2-3 Cume 349.183         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### Urban



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# Let's Do It Again!

A quick recap of our two Urban panels

he R&R Convention 2000 Urban sessions were a hit. Professionalism abounded, and a number of interesting issues were discussed by our panelists, our moderators and convention attendees. On Thursday, June 15, we convened our minority owners panel discussion, which in itself was historic. Friday, June 16, our Urban panel discussion featured VPs of Programming and three independent record promoters exchanging thoughts about today's changing industry.

The minority owners session was extremely interesting because of the subject matter and the participants: Inner City Broadcasting Chairman and President of the National Association of Black Owned Broadcasters Pierre "Pepe" Sutton: Radio One President/ CEO Alfred Liggins Jr.; President/ CEO of Perry Broadcasting & Publishing and Secretary of Commerce for the State of Oklahoma Russell Perry; and BroadcastUrban.com CEO Jesse Wineberry. The panel moderator was Sherman Kizart, VP & Director/Urban Marketing for Interep.

### **Ongoing Growth**

Kizart got things started by having each panelist give a bit of their respective industry histories and a rundown of what their companies are currently doing, focusing on their ongoing growth. Liggins spoke first and was quite candid about Radio One's fast-paced expansion, which he expects to continue for some time to come.

He and the other panelists highlighted and expressed the importance of minority access to financial institutions to enable them to take advantage of ownership opportunities. Liggins explained the steps necessary to take a company public and offer an IPO. He courteously took the audience step-by-step through the process for their edification.

Liggins also talked a little about Radio One's plans for reshaping KKBT (The Beat)/Los Angeles, which it is now broadcasting on the new frequency of 100.3. He said that the station definitely needed to become more female-friendly and that his VP/Programming. Steve Hegwood, was working on that.

Sutton told how the Carters of Kansas City - both Andrew "Skip" Carter and his wife and partner, Mildred - came to New York and spoke with his father, Percy, and himself about what the Suttons should and shouldn't do when it came to running their facility. The Suttons had just bought WILB-AM with an option to purchase the FM frequency, which later became what is now WBLS-FM. The most prominent point made during this discussion was the mutual respect these African-Americans had for one another's business goals and accomplishments.

Sutton put it this way: "When Mrs. Carter said, 'You're gonna do

this and you're not gonna do that,' I said, 'Yes, ma'am!' It was respect, because they had already experienced things in radio station ownership that we hadn't and didn't know anything about. What was most important about this story is the fact that the Carters cared about us first as black folk and also as newcomers to broadcasting. That's important."

### **Public Vs. Private**

Perry, a seasoned entrepreneur, was very eloquent in his praise for the other two owners on the panel, but he also told the audience that these two young men were exceptions to the rule when it came to doing business in today's Wall Street-oriented broadcasting world. Not too many minority owners have the kinds of dollars needed to purchase numerous facilities in large and medium markets.

Perry and the other panelists discussed the positives and negatives of being a publicly owned company vs. being a private corporation. Perry made it clear that "most of us will never be able to afford radio stations that cost into the hundreds of millions of dollars. We're going to have to settle for something a lot smaller that costs a lot less. That's reality." Perry also mentioned how his organization has been able to find a programming niche in the Urban area while also finding a sales niche by marketing themselves to potential advertisers on a statewide basis, which continues to work for them.

Wineberry was extremely informative about the services his company offers to Urban stations. He mentioned that all of the other panelist were clients of BroadcastUrban.com and now had their radio stations on the Internet. He went on to explain the importance of Urban radio having an online presence,

### The New Reality

Friday's panel discussion, "Radio & Records — The New Reality," featured Urban radio consultant Tony Gray of Gray Communications as the moderator. The panelists were Greg Peck, Jeff McClusky & Associates; Teddy Astin, President, Tough Act Promotion; Ken Johnson, VP/Programming, Stratford Research; Tony Fields, VP/Programming, Blue Chip

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### URBAN DATABANK

### ivy League School Seeks Black Music Scholar

Harvard University is creating the Quincy Jones Professorship of African-American Music, a tenured position in the school's Afro-American studies department, reports Newsweek. The position was established through a gift from Time Warner, which has a long-standing business relationship with Jones. Although candidates are expected to have expertise in some area of African-American music (including blues, jazz and hip-hop), the department hopes to recruit a professor who is proficient in jazz, which Department Chair Henry Louis Gates describes as "black classical music." Source: Marketing to the Emerging Majorities, June 2000; "Jazzing Up the Ivy League," by B.J. Sigesmund, Newsweek, April 10, 2000.

### **Clinton Administration Focuses On Digital Divide**

While the Clinton administration addresses gaps in computer technology access, emphasis is being placed on race rather than income disparity, reports Salon.com. President Clinton calls the digital divide "the key civil rights issue of the 21st century," while Vice President Gore, in an effort to attract more African-American voters, describes the digital divide as the next battle in the crusade for civil rights.

Critics have accused Democrats of playing up the racial aspect of the digital divide because class doesn't have the same political firepower as race. Source: Marketing to the Emerging Majorities, June 2000; "Fighting Racism Online," by Alicia Montgomery, Salon.com, April 24, 2000.

### FACTOIDS

• For every new cellular phone sold, two in five buyers buy extra battery packs and/or a carrying case, while three in five purchase a cigarette lighter adapter/charger. (Consumer Electronics Association)

• Eight in 10 Internet users (80%) believe it's OK to download and share free digital music files, although 55% have never done so. (Greenfield Online)

More than half of adults (56%) read a newspaper daily, and 75% read one over a five-day period. Sixty-six percent read a Sunday paper weekly, and 80% read at least one over a four-week period. (Newspaper Association of America)

•If they could improve one aspect of their lives, 35% of Americans would improve their financial situation, 18% their commitment to religious faith, 13% their relationship with their children, and 10% each their marriage/love life and their job. (Lutheran Brotherhood)

• Three quarters of college students (75%) have downloaded digital music from the Internet, and 48% have purchased textbooks online. (Greenfield Online)

Source: Research ALERT, May 19, 2000 and June 2, 2000.

Broadcasting: Dave "Doc" Wynter, Director/Urban Programming, Clear Channel; and Hillary Johnson, President, Hillary Johnson & Associates.

Each member of the panel talked about the changes they have experienced and seen in our industry and the adjustments they've had to make in order to continue doing business in a profitable manner. The attendance was outstanding, and a lot of positive information was shared with the audience.

If you are interested in a taped copy of the actual panel discussions, please contact Jacqueline Lennon here at **R&R** at (310) 788-1619, and she'll make it happen for you.



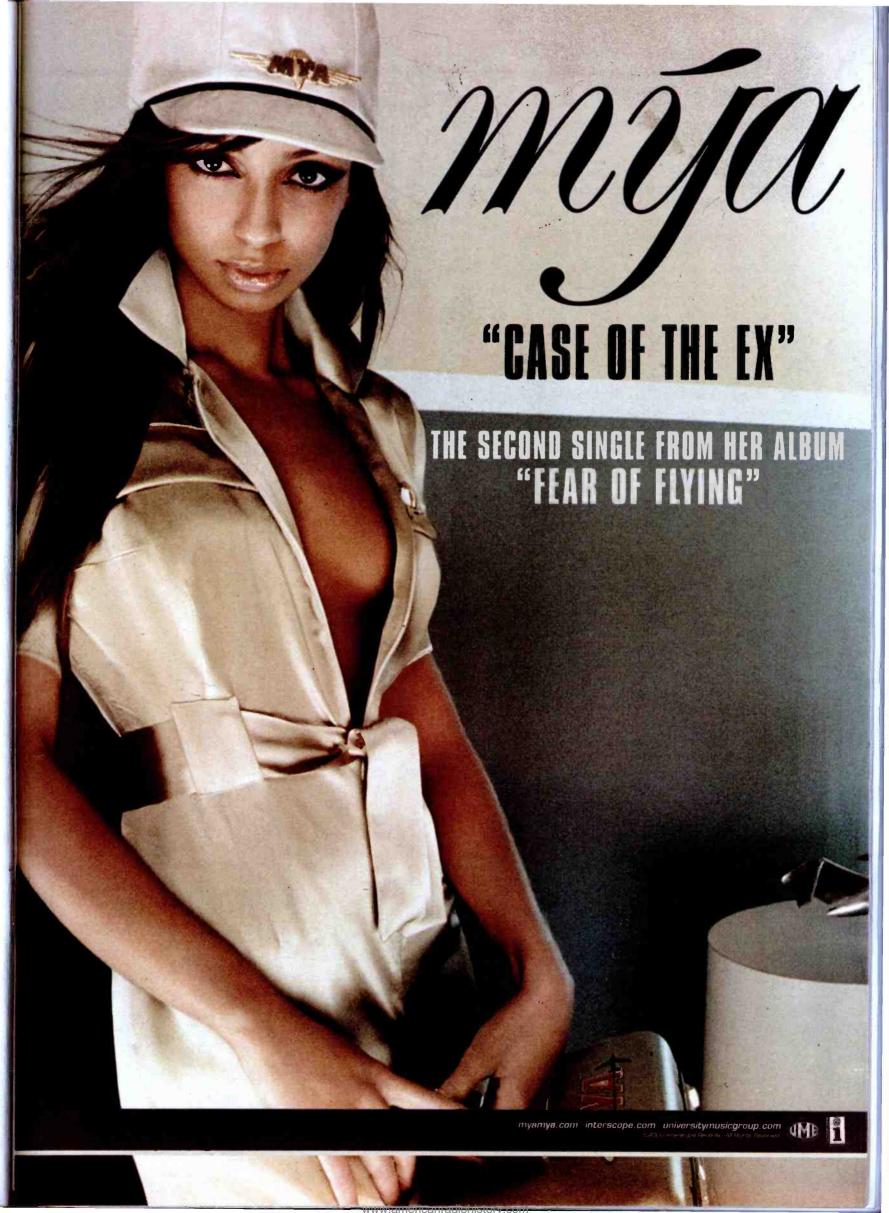
Magic Johnson Music/MCA recording artist Avant came by the Century Plaza Hotel during the R&R convention and took pictures and chatted with convention-goers. Though this photo is not from the convention, we couldn't resist sharing the "Colgate smiles" all three models possess. Pictured (I to r) are Magic Johnson, Asst. Urban Editor Tanya O'Quinn and Avant. I wonder if they go to the same dentist.

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# **Urban Top 50**

52

LA	1		and some	10 10 100			100 1100
LAST	1 A	July 7, 2000	TOTAL	+1-	GROSS	WEEKS ON	TOTAL STATION
WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL	PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	
2	0	AVANT Separated (Magic Johnson/MCA)	3248	+79	426122	15	83/1
1	2	JAGGED EDGE Let's Get Married (So So Det/Columbia)	3024	-158	413149	13	81/0
. 3	3	NEXT Wifey (Arista)	2898	+82	327744	9	81/0
4	4	DONELL JONES Where   Wanna Be (Untouchables/LaFace/Arista)	2553	-166	389566	17	77/0
5	5	LUCY PEARL Dance Tonight (Overbrook/Pookie/Beyond)	2525	-47	299499	12	79/0
6	6	IDEAL Whatever (Noontime/Virgin)	2477	+96	273224	8	80/1
8	0	SISQO Incomplete (Dragon/Def Soul/IDJMG)	2434	+192	312288	6	80/0
9	8	WHITNEY HOUSTON & DEBORAH COX Same Script (Arista)	2300	+105	245729	9	77/0
11	9	RUFF ENDZ No More (Epic)	2158	+245	271486	5	80/0
10	0	DA BRAT What'chu Like (So So Def/Columbia)	2076	+10	232792	9	80/1
12	0	NELLY Country Grammar (Fo' Reel/Universal)	1996	+91	229005	13	64/1
7	12	CARL THOMAS   Wish (Bad Boy/Arista)	1921	-343	326212	16	72/0
18	ß	KELLY PRICE As We Lay (Def Soul/IDJMG)	1916	+276	245944	5	77/0
15	0	JOE Treat Her Like A Lady (Jive)	1894	+145	194139	7	80/0
16	15	SAMMIE Crazy Things I Do (Freeworld/Capitol)	1714	+20	160123	8	66/0
22	16	JANET Doesn't Really Matter (Def Soul/IDJMG)	1677	+138	197947	4	77/1
23	Ø	R. KELLY Bad Man (LaFace/Arista)	1666	+129	184750	4	74/1
20	18	DR. DRE The Next Episode (Aftermath/Interscope)	1650	+81	198472	7	71/0
13	19	JAY-Z Big Pimpin' (Roc-A-Fella/IDJMG)	1602	-255	221003	<b>13</b> ·	71/0
14	20	D'ANGELO Send It On (Cheeba Sound/Virgin)	1595	-177	137580	10	72/0
24	2	LIL' KIM No Matter What They Say (Queen Bee/Undeas/Atlantic)	1570	+148	158689	5	75/0
25	22	DESTINY'S CHILD Jumpin, Jumpin (Columbia)	1551	+138	140204	5	69/0
21	23	BIG TYMERS Get Your Roll On (Cash Money/Universal)	1521	-37	172850	11	63/1
17	24	AALIYAH Try Again (BlackGround).	1423	-224	233736	17	65/0
28	25	AALIYAH F/DMX Come Back In One Piece (BlackGround)	1406	+70	124374	4 .	67/1
36	26	TONI BRAXTON Just Be A Man About It (LaFace/Arista)	1374	+322	156460	2	74/1
29	2	MARY J. BLIGE Your Child (MCA)	1328	+12	176121	.14	73/0
30	28	METHRONE Loving Each Other 4 Life (Clatown/Capitol)	1304	-3	113164	9	56/1
19	29	TRICK DADDY Shut Up (Slip 'N Slide/Atlantic)	1226	-386	138712	14	69/0
27	30	504 BOYZ Wobble, Wobble (No Limit/Priority)	1220	-153	136796	14	67/0
35	31	YOLANDA ADAMS Open My Heart (Elektra/EEG)	1158	+82	125141	5	60/0
26	32	EMINEM The Real Slim Shady (Aftermath/Interscope)	1140	-242	179592	9	68/0
Break	er 33	EVE F/JADAKISS Got It All (Ruff Ryders/Interscope)	1130	+132	138491	3	64/0
32	34	MYA F/JADAKISS Best Of Me (University/Interscope)	1080	-61	138580	13	61/0
34	35	TORREY CARTER F/MISSY ELLIOTT Take That (EastWest/EEG)	1068	-16	84555	8	60/0
Break		THREE 6 MAFIA Sippin' On Da Syrup (Hypnotize Minds/Loud)	1065	+106	126331	4	50/1
33	37	TONI BRAXTON He Wasn't Man Enough (LaFace/Arista)	1039	-81	151155	18	65/0
31	38	BUSTA RHYMES Get Out (Violator/Flipmode/Elektra/EEG)	1009	-184	82668	8	71/0
37	39	ICE CUBE F/DR. DRE & MC REN Hello (Lench Mob/Priority)	1009	-3	84155	5	64/0
47	1	COMMON The Light (MCA)	932	+193	115523	2	64/4
49	0	DMX What You Want (Ruff Ryders/IDJMG)	915	+246	128993	2	60/2
44	9	GERALD LEVERT Baby U Are (EastWest/EEG)	875	+58	86350	2	65/1
41	43	JUVENILE I Got That Fire (Cash Money/Universal)	814	-37	69610	6	48/0
42	44	DMX Party Up (Up in Here) (Ruff Ryders/IDJMG)	798	-34	150653	20	54/0
Debut		LIL BOW WOW Bounce With Me (So So Def/Columbia)	744	+351	50320	1	61/4
	46	MARY MARY Shackles (Praise You) (C2/Columbia)	742	-83	114938	17	53/0
43	-	<b>DONELL JONES</b> Do What I Gotta Do <i>(LaFace/Arista)</i>	648	+51	66084	1	46/0
	-	BIG PUNISHER It's So Hard (Loud)	630	-131	108157	13	40/0
46	48	SANTANA F/PRODUCT G&B Maria Maria (Arista)	576	-33	110879	13	40/0
-	49		562	-33 -99	46782	4	44/0
50	50	RAH DIGGA Break Fool (Violator/Flipmode/Elektra/EEG)	302	-23	40/82	4	44/U
MI	THEISE	84 Urban reporters. Monitored airplay data supplied by Mediabase Research, a	a division o	of Premier	e Radio Netw	orks. Song	gs ranked

### Most Added ----

ANITAL TILLE LADEL(3)	003
TIMBALAND & MAGOO We At it Again (BlackGround)	18
NUWINE Doin' (Real Deal)	6
COMMON The Light (MCA)	4
LIL BOW WOW Bounce With Me (So So Def/Columbia)	4
NO QUESTION I Don't Care (Ruffnation/WB)	4
CARL THOMAS Summer Rain (Bad Boy/Arista)	4
BEANIE SIGEL F/EVE Remember Them (Roc-A-Fella/DJMG)	3
LIL' ZANE F/112 Callin' Me (Worldwide/Priority)	3
W. MORRIS F/F. FINGAZ Work (Wanmor/Mercury/IDJMG)	3
KANDI Don't Think I'm Not (So So Def/Columbia)	3
DEVYNE STEPHENS Un-Huh (EastWest/EEG)	3

### Most Increased Plays TOTAL PLAY INCREASE

ARTIST TITLE LABELISI

LIL BOW WOW Bounce With Me (So So Del/Columbia)	+351
TONI BRAXTON Just Be A Man About It (LaFace/Arista)	+322
KELLY PRICE As We Lay (Def Soul/IDJMG)	+276
DMX What You Want (Ruff Ryders/IDJMG)	+246
RUFF ENDZ No More (Epic)	+245
DEBELAH MORGAN Dance With Me (DAS/Atlantic)	+202
COMMON The Light (MCA)	+193
SISQO Incomplete (Dragon/Def Soul/IDJMG)	+192
JESSICA Get Up (Restless)	+178
NO QUESTION   Don't Care (Ruffnation/WB)	+161



**EVE F/JADAKISS** Got It All (Ruff Ryders/Interscope) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 33 1130/132 64/0

### **THREE 6 MAFIA**

Added is the total number of new adds officially reported to R&R sch reporting station. Songs unreported as adds do not count id overall total stations playing a song. Most increased Plays lists

incre

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in total p

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chart app

Sippin' On Da Syrup (Hypnotize Minds/Loud) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHAR 1065/106 50/1 36

rch. a division of Prem 84 Urban reporters. Monitored airplay data supplied by Mediabase Hesearch, a division of Premiere Hadio Networks. Songs fanked by total plays for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.



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### 54 • R&R July 7, 2000

### **Urban Action**



### ARTIST: GERALD LEVERT ALBUM: G LABEL: EASTWEST/EEG

The latest joint from EastWest/EEG recording artist Gerald Levert is a good piece of listening material. (What an 1 talking about: This joint is the  $s^{*t!}$ ) My soulful and sensitive brotha is laying it down on his latest album G (and 1'm not just saying this because [Elektra West Coast Rep.] Earl Jackson has blackmail pictures of me). When 1 received the CD, 1 smiled at the picture of the handsome teddy bear and proceeded to make long-distance phone calls. Recently, I put G in the CD player and, in the words of Black Rob, "Like whoa!"

In the debut single, "Nothin' to Somethin'." Gerald talks about the transition from "sexin' to making love; from protection to no glove." In essence, life has gotten better for himself and his lady, and the struggledfilled journey from "the hooptie to the Benzo" has strengthened their relationship. The second single. "Mr. Too Dann Good," showed this romantic crooner as someone wanting to be everything to his lady, leaving her to want for no one nor no thing. The third single (they just keep coming) is "Baby U Are." With a "Be thankful for what you got" feel, Levert praises his lady and cites her as being the "difference between a woman and a girl." It



seems it's because of her that he sees "all of life's finer things, like rainbows and shining stars,"

There are so many great pieces on this CD - like the venturing "Application (Looking for a New Love)." the pleading "Don't Take It Away" and the painful duet with Kelly Price. "It Hurts Too Much to Stay." This conversation between lovers has some good dialogue going on. As Levert proclaims "I know he can't put that thang down like I do," Price responds "That was the past/You don't roll like you used to." (Ouch!) Talking about "I am woman, hear me roar!" in "Callin' Me," homegirl's femininity has a mind (actually a voice) of its own. It seems when "she" requires his attention, "she" calls for him. The song that made the best impression on me is the empathetic "She Done Been." Written for Levert's mom, Sylvia Rhone and seemingly all women who have exercised and proven their inner strength, this song is very touching, and Levert's genuine performance adds even more tenderness to this cut. "She done been lied to, cheated on/A victim of every sad song/A mother and a father/A definition of a perfect daughter/But she can't find a man/ Who done been [in] half the pain, she done been." What's even more impressive and appealing about this song is the intro, where Levert speaks to the male population: "You hrothas, ya'll forget you got a mama; got a lady that sticks with you through thick and thin, but you dog 'em. And you ain't been through half the shit that she done been in." (Fellas, ya listenin'?)

Like I said in the beginning of this breakdown, G is the  $s^{**t!}$  This collection of loving, passionate and sincere tunes is womenfocused (or so it seems). Levert knew exactly what he was doing when he composed this CD, 'cause with sympathetic and understanding material like that contained in these songs, he's going to find himself in the homes/cars/ offices of many women all over the country. Peace.

> — Tanya O'Quinn Asst. Urban Editor

# IN MY OPINION

### with Jerold Jackson

Toni Braxton "Just Be A Man About It" (LaFace/Arista)

PD - WKSP/August, GA

What's up with the men in Toni's life? First she daimed that her previous man wasn't "man enough" for her; now she's requesting for her 'aurrent' beau to "just be a man about it."

After a hiatus, Miss Braxton comes back to the music scene with a lot to say! "Just Be a Man About It" is a good, strong single that appeals to a lot of females who have been in similar situations. When you have to say goodbye to a former love, why not be truthful and mature about the departure? If he/she still loves you, the departure alone will bring pain. Why add insult to injury by lying to the person?

"Just Be a Man About It" and "Where I Wanna Be" by Donell Jones are in the same vein. It seems in the pre-millennium, Arista recording artists are setting both musical and moral standards. Jones' smooth and sincere "Where..." and Braxton's humble and heartening "Just..." are relaying messages that the young people today need to hear.



 Giving you fair worning. These are the singles that are going for adds or Thursday (7–11).

BOYZ II MEN Pass You By (Universal)

BUSTA RHYMES Fire (Elektra/EEG)

DE LA SOUL F/REDMAN Oooh (Tommy Boy)

MACK 10 From The Streets (Heo-Bengin'/Priority)

MACY GRAY Why Didn't You Call Me? (550 Music/Epic)

MAJOR FIGGAS Yeah, That's Us (Ruff Nation/WB)

MARY MARY F/BB JAY | Sings (C2/Calumbia)

MYA Case Of The Ex (University/Interscope)

TRINA Pull Over (Slip 'N' Slide/Atlantic)



# Co solo

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WERQ

**B-96** 

KQKS

WBLI

WCDX

WFXE

Impacting radio Tuesday, July 1].

Album in stores Tuesday, September 12.

PROJUCED by Star & "Shellspere" Briggs for Shellspere Productions Inc. and Kandi Jore Kandi Konto Management: Marvin McDay to for Manuelous In erprises

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June 05 KELLY PRICE As We Lay June 12 SISQO Incomplete June 19 JANET It Doesn't Really Matter June 26 DMX What You Want





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KIKI 25x WENZ 25x WJMI 5x



### New & Active

BEANIE SIGEL F/EVE Remember... (Roc-A-Fella/IDJIMG) Total Pays: 525. Total Statons: 43. Adds: 3 DRAMA Double Time (Drama's Cadence) (Atlantic) Total Pays: 524. Total Statons: 35. Adds: 1 RPM 2000 I Want Your Body (Grand Jury/WB) Total Pays: 46. Total Statons: 37. Adds: 0 DINY TOUCH I Wonder Wity (He's...) (Tommy Boy) Total Pays: 46. Total Statons: 39. Adds: 2 BLACK ROB FALL' IGM & G-DEP Espacio (Bad Boy/Arista) Total Pays: 39. Total Statons: 43. Adds: 1 DEBELAH MORGAN Dance With Me (DAS/Atlantic) Total Pays: 327. Total Statons: 39. Adds: 1 DEBELAH MORGAN Dance With Me (DAS/Atlantic) Total Pays: 327. Total Statons: 38. Adds: 1 DEBELAH MORGAN Dance With Me (DAS/Atlantic) Total Pays: 327. Total Statons: 38. Adds: 1 DESISCA Get Up (Restifiess) Total Pays: 327. Total Statons: 38. Adds: 0 DEF \$QUAD Focus (DreamWorks) Total Pays: 307. Total Statons: 30. Adds: 0 NO QUESTION I Don't Care (furfination/WB) Total Pays: 290. Total Stations: 39. Adds: 4 YING YAMG TWINK Whistle While... (Collipark) Total Pays: 290. Total Stations: 30. Adds: 0

RASHEEDA F, PASTOR TROY Do It (Motown) Tota Pays: 272. Total Stations: 24. Adds: 1 BIG PUNISHER 100% (Loud) Tota Pays: 216. Total Stations: 24. Adds: 2 LL' ZANE F/112 Callin' Me (Worldwide/Priority) Tota Pays: 199. Total Stations: 39. Adds: 3 MATURE F/MAST The Ulimate... (Track Masters/Columbia) Total Pays: 199. Total Stations: 25. Adds: 2 PHAT CAT PLAYERS F/CDCD BROWNI Sundress (Partane) Total Pays: 189. Total Stations: 22. Adds: 2 CARL THOMAS Summer Rain (Bad Boy/Arista) Total Pays: 185. Total Stations: 24. Adds: 4 KURNUT Who Ride Wit US (Antra/Arternis) Total Pays: 145. Total Stations: 24. Adds: 4 KURNUT Who Ride Wit US (Antra/Arternis) Total Pays: 14. Total Stations: 18. Adds: 18 WYCLEF JEAN F/ROCK & MELVY... It Doesn'L... (Columbia) Total Pays: 15. Total Stations: 18. Adds: 18 WYCLEF JEAN F/ROCK & MELVY... It Doesn'L... (Columbia) Total Pays: 145. Total Stations: 18. Adds: 18 WYCLEF JEAN F/ROCK & MELVY... It Doesn'L... (Columbia) Total Pays: 140. Total Stations: 16. Adds: 0 BEENE MAN Girts Them Sugar (Virgin) Total Pays: 135. Total Stations: 16. Adds: 1 Sengs: ranked by total plays

# Most Played Recurrents

	JOE I Wanna Know (Jive)
	SISQO Thong Song (Dragon/Det Soul/IDJMG)
	AALIYAH I Don't Wanna (BlackGround/Priority)
	DESTINY'S CHILD Say My Name (Columbia)
	DONELL JONES U Know What's Up (Untouchables/LaFace/Arista)
	MONTELL JORDAN Get It DnTonite (Def Soul/IDJMG)
And a second	MISSY "MISDEMEANOR" ELLIOTT Hot Boyz (EastWest/EEG)
	JAGGED EDGE He Can't Love U (So So Del/Columbia)
	JUVENILE Back That Thang Up (Cash Money/Universal)
HE-MANDAGE	DR. DRE F/EMINEM Forgot About Dre (Aftermath/Interscope)
1 mage covers	Q-TIP Vivrant Thing (Def Jam/IDJMG)
	HOT BDYS I Need A Hot Girl (Cash Money/Universal)
10 compto const	ANGIE STONE No More Rain (In This Cloud) (Arista)
	DRAMA Left, Right, Left (Atlantic)
ana al Olin Gray	GERALD LEVERT Mr. Too Damn Good (EastWest/EEG)
	SAMMIE   Like It (Freeworld/Capitol)
	702 Where My Girls At? (Motown)
	ERIC BENET Spend My Life With You (Warner Bros.)
	TLC No Scrubs (LaFace/Arista)
	LOX Ryde Or Die, Chick (Ruff Ryders/Interscope)



Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 PowerGold is based on monitored airplay data taken from June, 2000. © 2000, R&R Inc.

# Image: State of the state

### Reporters

### Stations and their adds listed alphabetically by market

WAJ2/Albany, NY * PD: Nike Morgan MD: Ron Williams 15: COMMON Tughr 1: TIMBALAND & MAGOO "Agan"	WPAL/Charleston, SC PD: Jae Jackson 5 TMBRUWD 5 MACOO'Agart" M.WMB Com TONY TOUCH "Wonder"	WCKX/Columbus, OH * VPProg.: Samy Fields PO: Paul Strong 1 BEANE SIGEL HEVE "Days" MRA "Case"	WTMG/Gainesville-Ocala, FL * OM/PD/MDI: Don Cody APD: Quincy I TRIBALAND & MAGOD "Again"	KRRQ/Lafayette, LA* PC: Dre Richards MD: Darlene Prejean No Adds	WKKV/Niiwaukee, WI * PD: Gary Young No Adds	KVSP/Oklahoma City, OK * PD: Terry Monday MD: Eddie Brasco 3 NO QUESTION "Care"	WEAS/Savannah, GA PD: Sam Nelson MD: Jevel Carter No Adds	WJUC/Toledo, OH * PD: Charlie Mack MD: Nibbi G. 2 KMOI Then* 1 GARL THOMAS "Summer" WTGLEFJEAN "Marter" TIMBALAND & MAGOO "Again
WHTA/Atlanta, GA * PD: Darreil Johnson APD: Ryran Cameron MD: Ryrnone Debrauz NO QUESTION "Care"	WWWZ/Charleston, SC * OM/PD: Terry Base MD: Ren Splackavellie 4 TIMBALAND alMACO: "Agan" 1 MeLVIN RELY "Stream"	KKDA/Dallas-Ft. Worth, TX * PDAID: Stip Chastlern 26 DAX: What	WIKS/Greenville, NC * PD/MD: B.K. Kirkland 1 DEAL Whatever 1 JANET Mater	WBTF/Lexington-Fayette, KY * VP/Prog.: Tomy Fields PD: Karen Jordan MD: Geralt Harrison 1: BEAKE SUGEL REVE "Days"	WNOV/Milwaukee, WI * POMD:Sandra Robinson PHATCAT PLAYERSSundress*	WJHM/Driando, FL * PD: Paus Allion Ind: MD: Jay Leve No Adds	KMJJ/Shreveport, LA PD: Nickae/Tee 15 COMMOV: Tight 12 LLBOW HOW "Bonce" 10 LLC24/E-17 Cable"	KJMM/Tuisa, OK * PD: Terry Manday APD: Aaron Bernard 7 NO QUESTION "Care"
WVEE/Atlanta, GA * PD: Tony Brown MD: Toula Lawe No.4ds	WPEG/Charlotte, NC * PD: Andre Carson ND: Hale Galack No Adds ,	WROU/Dayton, OH * POAID: Marco Sammans No Adds	WJMZ/Greenwille, SC * PC: Marvia Hankatan MC: Doug Davis CARL HOMAS Summer HO QUESTION "Care"	KIPR/Little Rock, AR * OR/PD/AID: Jee Booker No Adds	WBLX/Mobile, AL * Int. PO/MO: Nyronda Reuben No Adds	WPHI/Philadelphia , PA * PD: Maurice Dovee APD: Lamonda Williams 14 MAJOR FIGAS "Nun"		WESE/Tupelo, MS PD/MD: Passels Aniase No Adds
WFXA/Augusta, GA * PD: Rabert Syfler MD: Yaans Symone Ho Acas	WJTT/Chattanooga, TN * PD: Kaih Landychar MD: Magir 2: DEVMESTEREIS Un-Han* 1: RAS-REDARKOTOR	WDTJ/Detroit, MI* Oilt Jumes Alexander PD: Riab bel MD: Fallig bishame 15 TeBbu MD & MAGO Agan LL BOW MD & MAGO Agan LL SSICA Tar	WNEZ/Hartford, CT * POMID: Ricky Picardo APD: J.J. Finox No.Ads	KKBT/Les Angeles, CA * MD: Donay Faller No Adds	WJWZ/Montgomery, AL POMD:D-Reck 27 TBREALAND & MAGOD 'Again' WQQK/Nasthville, TN * ON: Jim Konwedy PD: Terry Facx	WUSL/Philadelphia, PA * Offic Hulan Lillin APDNID-Class Camper No Adds	KATZ/SI. Louis, MO * PD: Capet Atkins MD: Capet MD: Dig Mo MD: Dig Mo MD: Dig Mo MD: Monder TOMY TOUCH "Worder"	WKYS/Washinglon, D WP/Prog.:Save Hegwood 3 COMMON Lager
WEMX/Baton Rouge, LA * 70: Al at Wallace RPD: thys Versen MD: Adrise Long No Adds	WGCUChicago, IL * OM/PD-Exey Smith APD/MD: Jay Alan 2 UL BOW WOW 'Bounce'	WJLB/Detroit, MI** VP/Ops & Prog.: Michael Saund MD: Kris Kelley S R KcLU*Ba? THERJ. MOS & MAGO: Agen JESSICA*Gar	WEUP/Humitsville, AL * PDMD: Steve Marray I BJA72 Anon' NUMMETION''	WBLD/Losisville.KY * YP/Preg.: Tony Fields FD: Karan Jerdian IMC Gerald Harrian 0 BLOK ROB FILLTSabo" BETHE MAY Gate CANBLS Tate	No Adds WYBC/New Haven, CT * ON: Waywa Schmidt PD: Jawa Casolito APD: Saver Rickardson MD: Doc-P 4 Aut/MHEDARTCome"	WAMO/Pittsburgh, PA * PD: Ron Atlanc MD: OL Beogin No Acts	WHBX/Taliahassee, FL PDABD: Harricane Dove 4 AWAT'Spearator 12 DABRAT What'oru'	W JKS/Wilmängton, O PD: Tony Quartarone ND: Manuel Mena WatyA MORRIS - Wek*
KTCX/Beaumont, TX PDMD: Lou Bennett No Adds	WIZF/Cincinnati, OH * VP/Prog.: Kony Fields PD: Topy Fankin MD: Terri Thomas 1: Bic Puls-Sen 100x* 1: Bic Vals-Sen 100x* 1: UII: ZVM-Sen 100x*	WJJK/Dothan, AL PD/MD Tony Black 12 BL/2 Final 7 THVRA MD & MARDO "Agen" NJWRE "Don"	WTLC/Indianapolis, IN * PD: Brian Wallace No Adds	WG28/Louisville, KY * VP/Prog.: Tomy Fields VPC: Karea Jordan ND: Cerall Harrison BEAME SIGEL FRVE "Days"	3 BUSTA PRYME'S "For" 2 MELLY County" 1 BUC TAUERS For" KMAD Thac's LUL ZAME Fr12 "Calit" CAM FOR 'Nams" TIMEAL AND & MAGO' Agan" MUSIQ "Hends ' JULL SCOTT "Rain"	WOOK/Raieligh-Durham, NC * PD: Heale Mack MD: Jaill Beny 6 TMRSUMD & MACO 'Ague"	WTMP/Tampa, FL * PO: Lary Steels MD: Big Money 6 Talex More Steprens Tun-han*	WMNX/Wilmington, I PD: Rod Cruise MD: Mile Chaz No Adds
WJZD/Biloxi-Gulfport, MS PD: Rob Neal MD: Tabant Caniels 10 TalleALundo MuGoo "Agan" 5 MUWWE "Dan"	BOYZI NEW Pass" KANDI Thek" WENZ/Cleveland, OH * PD: Lasee Pariton	WZFX/Fayetteville, NC * PD: Booby Jay APD: Garwel Towis MD: Taylor Morgan No Aoss	WJMI/Jackson, MS * PD/MO:Stan Branson No Add:	WIBB/Macon, GA POMO: Frie Scott CAR: THOMAS Summer TIMBRA AND & MAGOO' Again Marka ANDERS, Mack Marka Anders, Mack Marka Chann Devrie Stermens Tun-Han*	WQUE/New Orleans, LA * PD: Gerod Stavas MD: Angela Watson GERALD LEVERT "Suby"	WCDX/Richmond, VA * PD: Aaron Maxwell MD: 8-Rock No: Acos	* = Mediabase	s
WBDT/Boston, MA * PD: Tom Calecocci MD: Christine Martinez No Adds	MD: Sam Sylk 3 TOM BRACTON "Just" WZAK/Cleveland, DH * MD: Langlerd Stephens	WDZZ/Filint, MI * PD:MO: Chris Reynolds No Acids	KPRS/Kansas City, MD * PD: Sam Weaver APDAMD: Myron Fears 4 TRIBRAND & MAGOO Agan 1 Bio Patister 100% (240, TROMAS Summer NOT ANODAN Vimsger Warna MORRS, "Work	WHRK/Memphis, TN * PDMD: Bobly D'Jay APD: Ellean Rathaniel No Acts	WBLS/New York, NY * PD: Visay Brown MD: Damaen Worrack No Acts	WDKX/Rochester, NY * PD: Andre Marcel MD: Kala Gaste 12 COMMON Lay? U' Woman NATINE FMAS Usmate AMEL LARRIEUX "Meny?	WILD/Boston, M/ Reported Frozen WFXE/Columbus KIIZ/Killeen-Temp WZHT/Montgome	Playlist (3): , GA bio, TX
WBLK/Buffalo, NY * *0.MO: Skip Oiltard	No Ads: WWOM/Columbia, SC * POMID: Paul Jackson	WYNN/Florence, SC OM: Matt Sourry PD: Gerald McSurain APD/M0: Meth Read 5 TARRAWG & McGO'Again' 7 MERPACE Loving		WEDR/Miami, FL * Off: Jumes Thomas PD/MD: Codric Hollywaad 3 LL BOW HOW "Burna" 1 DRAW HOwder	WOWI/Norfolk, VA * PD: K.J. Howary MD: Nichael Maxime 11 Thiffe 6 MARA "Septi- 6 TIMBLAM AURCAN "Dance" PMI CAT PURCH, "Syndress"	WTLZ/Saginaw, Mil* PD: Carls Repeats MD: Lang John	KBCE/Alexandria, LA WHXT/Columbia, SC WHXT/Columbia, SC WHW/Lansing, MI WFXM/Jacon, GA WDA/Myrte Beach, SC KDKS/Shreveport, LA	

WALR/Atlanta, GA * PD: Jim Kennedy No Adds	WBAV/Charlotte, NC * PD: Andre Carson MD: DC No Adds	KRNB/Dallas-Fl. Worth, TX * PD: Al Payne MD: Rudy "V" 5 TONI BRAXTON "Luss" 3 BRIAN MOREGIT 15.8.12" 1 JAGGED EDGE "Market"	WOMG/Greensboro, NC * PD: Alvin Stone MD: Bryan Maxwett 2: SISQO "Incomplete" LV "Woman's"	KJLH/Los Angeles, CA * PD/MD: Cliff Winston No Adds	WMCS/Milwaukee, WI PO/MD: Tyrane Jackson 7 AL JARREAL'Just	WOAS/Philadelphia, PA * PD: Joe Tamburo APD/MD: Daisy Davis RPM 2000 "Body" CARL THOMAS "Summe"	KMJM/SL Louis, MD * OM/PD: Chuck Alkins APD/MD: Eric Michaels AME: LARRELO: Talaany' BARRY WHITE: Yaay' NO LESTION "Care'	WHUR/Washington, DC PD: Hector Hannibal MD: David A. Dickinson No Acts
WWIN/Battimore, MD * D: Kathy Brown D: Keth Fisher No Acts	WVAZ/Chicago, IL * OM/PD: Maxa Myrick APD:MD: Jamiltah Muhammad	I BERUMANS Home" I BERUMANS Home" GERALD LEVERT "Boy" IOZ Frodown Whisper" JOE "Trad" MARY J BLIGE "Child"	KNJQHouston-Galveston, TX* PD: Carl Conner MIT: Carls Realiner	WRBV/Macon, GA PO/MD: Liss Charles NO OUESTION "Care" TOMNY SINS "Anre" BARRY WHITE "Way" DEBLUM NORGAN "Dance"	WDLT/Mobile, AL * PD: Mark Oylan MD: Kathy Barlow No Adds	KNJK/Phoenix, AZ PD: An Jackson MD: Akili Worthy	WLVH/Savannah, GA PD/MD: Verx Catron APD: Reger Moore No Adds	WMMU/Washington, DC PD: Chris Conners No A335 24/7 monitored
	No Adds	WDMK/Detroit, MI * PD/MD: James Alexander ? R. KELLY-Bad" CARL RHOMAS "Summer"	Nu, Lana Boather No Adds	AL JARREAU "Just"	WYLD/New Orleans, LA * PD/MD:LaBron Jocoph No Adds	8 RUFFEND2"More" 7 SISOC "Incomplete" EXPRESSION "Wind" FORDE ND'S "Messing"	38 Total Reporter 38 Current Reporter	78
WBHK/Birmingham, AL.* PD: Jay Dixon MD: Damyi Johnson No Adds	WLXC/Columbia, SC * PD/MD: Portia No Adds	WMXD/Detroit, M1 * VP/Ops & Prog.: Michael Sound	WKXI/Jackson, MS * PD/MD: Stan Branson No Adds	KJMS/Memphis, TN * PD: Boldy O'Jay MD: Eileen Natheniel No Adds	WRKS/New York, NY * PD: Tays Bessley APD: Lenny Groene	WFXC/Raieigh-Durham, NC * ND: Darryl Marriew	33 Current Pleyli	ets en to Urben AC (1):
WMGL/Charleston, SC		PD: Jonet G. BARRY WHITE 'Way'		WHQT/Miami, FL *	No Adds	No Adas	Reported Frozen KQXL/Baton Rou WUKS/Fayettevil	ige, LA
10: Terry Base ND: Belinde Parker FORCE MD'S "Messing" TOMMY SAMS "None"	WAGH/Columbus, GA PD: Dilly Dae MD: Ed Lawis No Adds	WFLM/Ft. Pierce, FL PD/ND: Allchest James No Adds	WSOL/Jacksonville, FL * PD: Dec Wynter APD/MD: K.J. No Accs	Station Alge: Tony Kidd PD: Derrick Brown MD: Yeasi Labulto 3 TOM/BRAKTON "Just"	WCF8/Orlando, FL.* PD: Steve Hellerest MD: Jee Davis No Adds	WKJS/Richmond, VA * PDMID: Kavin Kalas No Adds	Did Not Report, F WiLD/Boston, M KDKO/Denver-Bu KOKY/Little Roci	oulder. CO

# Urban Playlists

July 7, 2000 R&R • 61





GI (888

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JAMS!

MARKET #31

ume 197,100
Antistratics
DBBA/MWatchulue
DDBBA/WWatchulue
DDBBA/WWatchulue
DDBBA/WWatchulue
UKA/Mitseve
AvA/Mitseve
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AvA/Mitseve
DESTMYSCH DUArea Senight
UKYYFEAKCARADeas Senight
UKYYFEAKCARADeas Senight
AME/Docens Senight
DBBELW/DOURGAWSance With Me
TORREY CARTER. /Take That
HeLIV/Courty Gamma
JOE/ Wanna Know
HOUSIGN GOUNSance Senight.
DOWE/The Meak What.
DR DDE/The Mea

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WCKK/Columbus, OH

 Strong/sterens

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 PLATE

 12x Barts Antibation

 14x Barts Antibation

 15x Barts Antibation

MARKET #37

ume 259,800 ARTIS 1/1711.E LUD/CROUS What's Your Fandapy DOIELL JONE SWINNE's Warna Be Stock 1000 LUCY PERLIVATION Stock Wen AME TO COLASSI Wen AME TO COLASSI Wen AME TO COLASSI Wen Stock 1000 AME TO COLASSI Wen Stock 1000 Stock 10000 Stock 1000 Stock 1000 Stock 1000 Stock 1000

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Powers B

WPEG/Charlotte

(704) 333-0131 Carson/Quick

Lur Tar Lur Tar Jone State Sta

WJHM/Orlande

(407) 919-1000 Allen/Love

12+ Cume 319,200

AMFM

12+ Cume 250,800

Blue Chip (614) 487-1444 Strong/Stevens

12+ Cume 156,200

MARKET #34

POWER

MARKET #38

WTLC/Indianapolis

 Walace

 12.e Cume 139, 600

 13.e Rult / Feld/Data 164 Allan.

 14.e Z TON BRAXTONHe Wash 1Man.

 15.e Cold.With 154 Allan.

 16.e Life Cold.With 164 Allan.

 17.e All Allan With 154 Allan.

 18.e Cold.With 164 Allan.

 19.e Cold.With 164 Allan.

 19.e Cold.With 164 Allan.

WQUE/New Orleans Clear Channel (504) 827-6000 Stevens/Watson

12+ Cume 293,200

ATTRY JTTL 1 DR. OFE/The Next Execute Next Your Carman Selling Coarty Trengs 100 Add (YAVY) Again BIG THAIR SCG YOU Real On UNATI SCORE OF A Selling The Add YAVY Again BIG THAIR SCG YOU Real On UNATI SCORE OF A Selling The Add YAVY AND CORE AND THE ASS ADD YOU AND THE SCHOOL INFO COMPANY AND AND THE ADD NEXT WAYS PARENTIAL ADVSORY/Sundown LLCY PAR LANDSORY/Sundown LLCY PAR LANDSORY Sundown LLCY PAR LANDSORY Sundown LLCY PAR LANDSORY Sundown Sundown The Light DOWELL SUNDSTORY SUND SUND SUND SUND SUND WITH CORE DO SUND SUND SUND SUND SUND SUND PAR SUND SUND SUND SUND SUND TOWNER AND THE ADD THE ADD SUNT NEXT CONTACT THE ADD

Q93-

(317) 955-9852

12+ Cume 139,900

WKKV/Milwaukee

Clear Channel (414) 321-1007 Young

12+ Cume 197,100

## **Urban AC Playlists**

FIND COMPLETE PLAYLISTS FOR ALL URBAN AC REPORTERS ON R&R ONLINE MUSIC TRACKING MARKET #1 MARKET #3 MARKET #31 MARKET #2 WNOV/Milwäskee WRKS/New York WVAZ/Chicago KJLH/Los Angeles **K**iss KJELA Courier (414) 449-9668 Robinson AMFM (312) 360-9000 Myrick/Muhamm Taxi (310) 330-5550 (212) 242-9870 
 Biostingruture

 124 Cume 1, 570,600

 LATE

 124 Standard

 125 Cume 1, 570,600

 126 Cume 1, 570,600

 127 Standard

 128 Cume 1, 570,600

 129 Conference

 121 Conference

 129 Conference

 120 Conference

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 12 
 Towards

 12.6
 Curnel 45, SB0

 Pick Arts
 Curnel 45, SB0

 WT 19.
 Antistrittle

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 T3.6
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 10. 12+ Cume 45.500 12+ Cume 1.670.600 12+ Cume 338.900 12+ Cume 591.500 ARTIST/TITLE TEMPTATIONSTIM Here YOLANDA ADAMIS/Open My Heart HOUSTON & COX/Same Script. MARY MARY/Stractice. CULBERTSON & PERRY/TIM Const An THE TYTIFLE CARL THRANKS I West ERRC GRIEF LYMnen You Think Of Me DOWELL, JUNE SYMmere I Wanna Be DOWELL, JUNE SYMmere I Wanna Be DYMYJ (2) LOS STORMANN DYMYJ (2) LOS STORMANN HYMYJ (2) LOS STORMANN HYMYJ (2) LOS STORMANN HYMYJ (2) LOS STORMANN HYMYJ (2) LOS STORMANN HYMJ (2) LYMYJ (2) LYMYJ (2) JUNE STORMANN HYMJ (2) LYMYR SJ, Stormann HYMJ (2) LYMYR J, Stormann HYMYR J, Stormannn HYMYR J, Stormann HYMYR J, Stormannn HYMYR J, S Gi (een) 35040 32540 32850 31756 23955 25185 24090 17520 17520 17520 16425 16425 16425 16425 16425 16425 13140 13140 13140 13140 855 9855 8760 8760 8760 8760 8760 ANTIST/TITLE St (888) Antistrittut antistrittut BIG TYMERSGel Your Roal On RECTAMEN INREE 6 MARI MSGppm On Da Syrup Lit KIM Mo Marter What. AN IYMER MORCOme Back In. Lit WIO'ta Da Harf FRIIZZNO Marter CalaMACNIThe Light DR DRETING SOLUTION DR AL MYNELS / Got The Frain DR JACK THE SOLUTION DE FLATMENT ON A SOLUTION SOLUTION A SOLUTION DE Convertigence of the second se HOUSTOM & COWSENS Soft A. RELLVS and Main Milit CONDITION IT Not Love Ale ANGE STORE No More Fain (file...) ERIC DENET/Spend My Lib... EXVOR FOUNDONS/AV7 CLFMU LONES/24/Swen NO2F/JURDNONS/AV7 GEORDE BENSOM/The Challo NACKELLE FERFELLGas RAHSAM PALTERSDINTS Allight IN MARKET #35 MARKET MARKET # MARKET # WOWI/Nertells Clear Channel (757) 466-0009 Holiday/Mauzone WDAS/Philadelphia KRH8/Dallas-Ft. Worth K/Detroit 003 1 AMFM (610) 617-8500 Radio One (313) 259-2000 Service (972) 263-9911 Paves/V WDAS 1053 FM Protective 244, 256 124 Currer 244, 256 137 Turn 244, 256 138 The Artra VriffLE 139 29 LUCY PEARLDance longit 137 24 JUCY PEARLDance longit 137 24 JUCY PEARLDance longit 137 24 DORELL JORS SYMme I Warns Be 137 24 REXTWHYS 138 24 REXTWHYS 138 24 REXTWHYS 139 25 LUC RANNA State What... 139 25 JUCY REAM State What... 139 26 JUCY REAM State VIEW 139 27 JUCY REAM State VIEW 139 20 JUCY REAM State VIEW 139 20 JUCY REAM State State II... 131 26 JUCY REAM State State II... 132 36 JUCK State State State II... 133 37 JUCK State State State State State State State II... 134 30 JUCK State 12+ Cume \$18.388 12+ Cume 156,388 12+ Cume 122,700 12+ Cume 248,200 June 122,769
Anticity TTLE
ADDIS VIEW AND ADDIS VIE **a** (**nan**) 1900 1710 1425 1235 1235 1140 PLAYS LW TW 20 28 15 16 14 18 13 13 4 13 PLAYS LW TW 35 33 30 32 26 30 27 30 31 20 27 30 ARTIST/TITLE YOLANDA ADAMS/Open My Heart CARL THOMAS/I Wish DOINELL JOINE SWMarre I Wanna Be AVANT/Separated MATY MARY/Sheckles 64 (000) 5481 5103 4914 4725 4536 4347 4347 4347 4347 4347 4347 4347 4347 4347 4347 4347 3780 37 949119





4         13         MARY MARKYSTRuctus.           6         12         PARK CAT RAYERS, Sundhens           13         JACKED EDGCHA Can't Love U           6         JACKED EDGCHA Can't Love U           7         16         J.C. Maren Know           6         DEST LL, OFSkap Robuster         DEST LL, OFSkap Robuster           6         DEST LL, OFSkap Robuster         DEST LL, DEST DEST DEST DEST DEST DEST DEST DEST	1235 950 950 970 970 970 970 970 970 970 970 970 97	31         28         YULWEM ADAMSC           32         28         YULWEM ADAMSC           32         25         TEMPTATIONSC*m+           32         25         TEMPTATIONSC*m+           32         25         TEMPTATIONSC*m+           32         26         TORHAD LLXDRES*M+           31         21         TORHAD LLXDRES*M+           32         10         BLSSE FOWELLXDNC           31         11         DRUHLIL DBAMS/           30         11         DRUHLIL DBAMS/           31         11         DRUHLIL DBAMS/           32         11         BLSSE FOWELLXDNC           33         DRAFTY MHITCS           34         DRAFTY MHITCS           35         BLARTY MHITCS           36         REALTY MITCS           37         DESTATIONS           38         REALTY MITCS           39         RELLY MITCS           30         RELLY MITCS           37         JESSE FOWER           38         REALTY MITCS           39         REALTY MITCS           39         REALTY MITCS           30         REALTY MITCS           30         REALT
5 3 BRIAN MCKNIGHT/Stay Or Let It Go 2 LAURYN HILL/D'ANGELO/Nothing Matters	285	13 8 ANGE STONE/No M 5 5 PATTILABELLE/Hold
WHUR/Washington, DC Howard University (202) 606-3500 Hannibal/Dickinson 12+ Cume \$19,500	IR 3	WMMAJ/Washington, DC Radio One (301) 306-1111 Conners/Thompson 12+ Cume 348,789
PLAYS	01 (000)	PLAYS
20         21         HOUSTON & GOX Same Script           21         21         LUCY PRAND/Cance Script           21         21         WENRAND, Songhait Script           21         21         Script           21         22         Script           21         22         Script           21         22         Script           21         24         Script           21         25         Script           21         26         Call Script           22         26         27           23         27         27           24         26         26           25         26         27           26         27         27           27         27         27           28 <th>6933 6660 5994 4955 4955 4957 4329 4329 4329 2397 2997 2997 2997 2997 2997 2997 2</th> <th>11         REVORE DUMORDS:           10         DO CRELL, JORE SWING           16         14           17         HORELL, JORE SWING           16         14           17         HORELL, JORE SWING           14         16           14         17           14         16           11         JOELL, JORE SWING           11         JOELL, JORE SWING           11         JOELL, JORE SWING           11         JOELL, JORE SWING           12         IM ARMY ADMISSION           13         LUS WINGEN ADMISSION           14         INFORMANY STALE           15         JOEN ADMISSION           16         LAST WINGEN ADMISSION           17         JOEN ADMISSION           18         JOEN ADMISSION           19         LAST WINGEN ADMISSION           11         JOEN ADMISSION           12         BRAIN MODISSION           13         SAMORY NORTHONING           14         TORNERADING           15         SAMORY NORTHONING           16         LINTHER WINGBOOM           17         TORNERADING           18         LINTHER WINGBOOM</th>	6933 6660 5994 4955 4955 4957 4329 4329 4329 2397 2997 2997 2997 2997 2997 2997 2	11         REVORE DUMORDS:           10         DO CRELL, JORE SWING           16         14           17         HORELL, JORE SWING           16         14           17         HORELL, JORE SWING           14         16           14         17           14         16           11         JOELL, JORE SWING           11         JOELL, JORE SWING           11         JOELL, JORE SWING           11         JOELL, JORE SWING           12         IM ARMY ADMISSION           13         LUS WINGEN ADMISSION           14         INFORMANY STALE           15         JOEN ADMISSION           16         LAST WINGEN ADMISSION           17         JOEN ADMISSION           18         JOEN ADMISSION           19         LAST WINGEN ADMISSION           11         JOEN ADMISSION           12         BRAIN MODISSION           13         SAMORY NORTHONING           14         TORNERADING           15         SAMORY NORTHONING           16         LINTHER WINGBOOM           17         TORNERADING           18         LINTHER WINGBOOM
MARKET #11		MAR
WALR/Atlanta		WHQT/Mismi





VITS A POSTES

GI (888) 9744

kiss

MARKET #9

MAJIC 102.3 FM

# REP Urban AC Top 30

LA	M	<sup>®</sup> July 7, 2000		1.		,		
LAST	THIS	ARTIST TITLE LABEL(S)	PLAYS	PLAYS	GROSS MPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added
1	1	CARL THOMAS   Wish (Bad Boy/Arista)	842	-21	(00) 141858	17	36/0	ARTIST TITLE LABEL(S) ADDS
3	2	YOLANDA ADAMS Open My Heart (Elektra/EEG)	799	+87	118626	9	38/0	BARRY WHITE Which Way (Private Music/Windham Hill) 3
2	ğ	WHITNEY HOUSTON & DEBORAH COX Same Script (Arista)	789	+48	105604	9	38/0	TONI BRAXTON Just Be A Man About It (LaFace/Arista) 2
5	ð	DONELL JONES Where I Wanna Be (Untouchables/LaFace/Arista)	742	+80	124479	14	33/0	SISQO Incomplete (Dragon/Def Soul/IDJMG) 2
4	5	TEMPTATIONS I'm Here (Motown)	647	-23	95080	14	36/0	AL JARREAU Just To Be Loved (GRP/VMG) 2
6	6	KEVON EDMONDS No Love (I'm Not Used To) (RCA)	621	+6	104151	20	31/0	CARL THOMAS Summer Rain (Bad Boy/Arista) 2
7	7	JOE I Wanna Know (Jive)	522	-44	94895	27	31/0	NO QUESTION   Don't Care (Ruffnation/WB) 2
8	8	D'ANGELO Send It On (Cheeba Sound/Virgin)	475	+14	67559	10	32/0	FORCE MD'S Messing Around (Mad Love) 2
9	9	MARY MARY Shackles (Praise You) (C2/Columbia)	438	+7	74217	15	21/0	TOMMY SIMS Alone (Cherry/Universal) 2
11	0	AVANT Separated (Magic Johnson/MCA)	407	+49	53564	8	21/0	
10	11	TONI BRAXTON He Wasn't Man Enough (LaFace/Arista)	393	-29	74552	18	28/0	
Broak	er 🔞	TONI BRAXTON Just Be A Man About It (LaFace/Arista)	370	+47	43612	3	31/2	
Brook	~ B	JOE Treat Her Like A Lady (Jive)	361	+43	48570	5	31/1	
13	1	BRIAN MCKNIGHT 6,8,12 (Motown)	358	+18	36283	9	30/1	Most Increased
16	ß	LUCY PEARL Dance Tonight (Overbrook/Pookie/Beyond)	348	+44	75202	7	17/0	Plays MATA
17	16	KELLY PRICE As We Lay (Def Soul/IDJMG)	340	+44	51645	5	31/0	PLAY
12	17	DAVE KOZ F/MONTELL JORDAN Careless Whisper (Capitol)	336	-14	29215	11	28/1	ARTIST TITLE LABEL(S) INCREASE
19	18	JAGGED EDGE Let's Get Married (So So Det/Columbia)	334	+46	72933	6	17/1	BARRY WHITE Which (Private Music/Windham Hill) +120
25	œ	GERALD LEVERT Baby U Are (EastWest/EEG)	309	+67	37988	3	31/1	YOLANDA ADAMS Open My Heart (Elektra/EEG) +87
20	20	MARY J. BLIGE Your Child (MCA)	307	+37	49610	8	25/1	DONELL JONES Where (Untouchables/LaFace/Arista) +80
24	21	WILL DOWNING When You Need Me (Motown)	285	+40	35346	3	27/0	• AL JARREAU Just To Be Loved (GRP/VMG) +68
22	22	R. KELLY Bad Man (LaFace/Arista)	274	+16	32610	3	26/1	GERALD LEVERT Baby U Are (EastWest/EEG) +67
23	23	METHRONE Loving Each Other 4 Life (Clatown/Capitol)	254	0	17626	6	21/0	CARL THOMAS Summer Rain (Bad Boy/Arista) +57
26	24	ANGIE STONE Coulda Been You (Arista)	219	-16	9203	6	15/0	AVANT Separated (Magic Johnson/MCA) +49
27	25	LV Woman's Gotta Have It (Loud)	207	+32	23040	2	17/1	WHITNEY HOUSTON & DEBORAH COX Same Script (Arista) +48
21	26	PHAT CAT PLAYERS F/COCO BROWN Sundress (Parlane)	199	-64	20517	18	28/0	AMEL LARRIEUX Sweet Misery (550 Music/Epic) +48
Debut		BARRY WHITE Which Way Is Up (Private Music/Windham Hill)	161	+120	13349	1	21/3	TONI BRAXTON Just Be A Man About It (LaFace/Arista) +47
Debut	>28	SISQO Incomplete (Dragon/Def Soul/IDJMG)	159	+44	30944	1	16/2	
28	29	URBAN KNIGHTS F/HARDEMAN Strung Out (Narada)	156	-10	8713	7	12/0	
Debut	> 30	AMEL LARRIEUX Sweet Misery (550 Music/Epic)	152	+48	32614	1	20/1	
							_	

38 Urban AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 350 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

New & Active

AL JARREAU Just To Be Loved (GRP/VMG) Total Plays: 81, Total Stations: 13, Adds: 2 SPEECH Real Love (TVT) Total Plays: 79, Total Stations: 4, Adds: 0 RPM 2000 I Want Your Body (Grand Jury/WB) Total Plays: 76, Total Stations: 9, Adds: 1 AALIYAH I Don't Wanna (BlackGround/Priority) Total Plays: 76, Total Stations: 8, Adds: 0 MARY J. BLIGE Don't Waste Your Time (MCA) Total Plays: 52, Total Stations: 4, Adds: 0

Songs ranked by total plays

### Breakers.

TONI BRAXTON Just Be A Man About It (LaFace/Arista)

TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 370/47 12 31/2 JOE Treat Her Like A Lady (Jive) TOTAL PLAYSANCREASE TOTAL STATIONS/ADDS CHART 361/43 31/1 13

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songe unreported as adds do not count toward overall total disticus playing a song. Not increased Plays lists the songs with the greatest wash-to-wask increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

# NO OTHER LIKE IT TODAY!

That's why YOUR station needs ....

IDEAL Whatever (Noontime/Virgin) Total Plays: 150, Total Stations: 5, Adds: 0

RUFF ENDZ No More (Epic) Total Plays: 146, Total Stations: 11, Adds: 1

NEXT Wifey (Arista) Total Plays: 136, Total Stations: 4, Adds: 0

Total Plays: 83, Total Stations: 13, Adds: 2

GEORGE BENSON The Ghetto (GRP/VMG) Total Plays: 143, Total Stations: 18, Adds: 0

CARL THOMAS Summer Rain (Bad Boy/Arista)

- \* Stimulating, quality weekend program in a magazine format.
- \* Urban & suburban issues that highlight influential people with a spiritual foundation... Great for the public file!
- \* Choice of 26 or 54 minute program.
- \* Call 303-256-2898 for a demo CD. Host: Dr. Mark Brewer. Executive producer: John Irwin.



"Articulate. Informed. Passionate. Mark Brewer is the right person to address the underlying ills of American society and to point to possible solutions. Pollster George H. Gallup

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# THE VOICE TH "Satisfied"

"Her range is impeccable and this album will remain in your CD player for years to come." —Monica

"When you think you've heard just about everything, then comes Rachelle. This sista is truly an individual." —Deborah Cox

"She's my number one female vocalist. She has incredible range and texture in her voice." —Isaac Hayes

"When I first saw this lady perform, my jaw dropped, her voice is awesome. She sings like an angel." –Natalie Cole

"She is an incredible talent with a diverse style of soul." —Angie Stone

# ON TOUR NOW!

Produced by George Duke for George Duke Enterprises Management: Kent Blackwelder Management

# **AT SATISFIES.** Rachelle Ferrell

IMPACTING URBAN AC JULY 10

> The debut single from the highly anticipated album INDIVIDUALITY (CAN I BE ME?)



July 7. 2000

### Most Played Recurrents

GERALD LEVERT Mr. Too Damn Good (EastWest/EEG)

ERIC BENET When You Think Of Me (Warner Bros.)

DONELL JONES U Know What's Up (Untouchables/LaFace/Arista)

ANGLE STONE No More Rain (In This Cloud) (Arista)

**KEVON EDMONDS 24/7 (RCA)** 

D'ANGELO Untitled (How Does It Feel?) (Cheeba Sound/Virgin)

ERIC BENET Spend My Life With You (Warner Bros.)

MAXWELL Fortunate (Rock Land/Interscope/Columbia)

MINT CONDITION If You Love Me (Elektra/EEG)

BRIAN MCKNIGHT Back At One (Motown)

DAVE HOLLISTER Can't Stay (Def Squad/DreamWorks)

JEFFREY OSBORNE That's For Sure (Private Music/Windham Hill)

TEMPTATIONS Stay (Motown)

JESSE POWELL You (Silas/MCA)

GINUWINE, R.L., TYRESE, CASE The Best Man I Can Be (Columbia)

CASE Happily Ever After (Det Jam/IDJMG)

TYRESE Lately (RCA)

KIRK WHALUM All I Do (Warner Bros.)

TEMPTATIONS This Is My Promise (Motown)

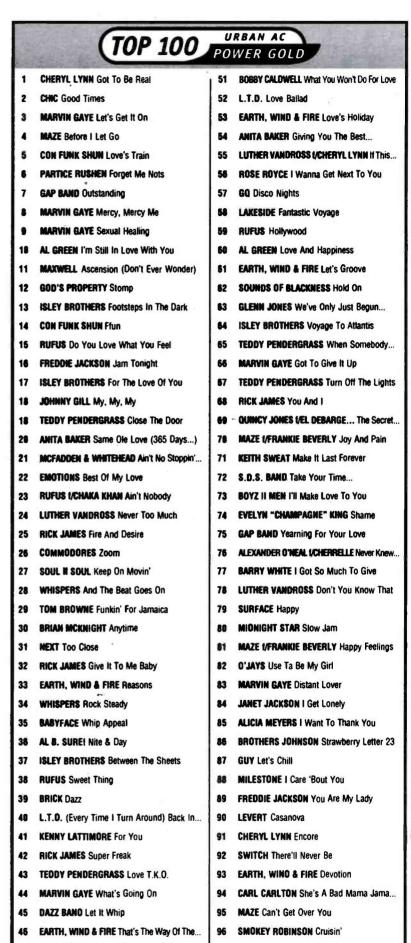
WHITNEY HOUSTON My Love Is Your Love (Arista)



BOYZ II MEN Pass You By (Universal) NORMAN BROWN (/VESTA Rain (Warner Bros.) **RACHELLE FERRELL** Satisfied (Capitol) MACY GRAY Why Didn't You Call Me (Epic) MARY MARY 1/BB JAY | Sings (C2/Columbia)



Motown recording artists The Temptations recently visited with R&R Urban Editor Walt "Baby" Love during his show The Countdown with Walt "Baby" Love. Since one of the Temps couldn't make the trip, "Baby" Love thought he'd use this chance to audition as a replacement. It seems most of the guys were pleased with Love's a capella performance of "I'm A Little Teapot." However, Ron (2nd from right) wasn't convinced. He wants to hear the remix.



- BARRY WHITE Practice What You Preach 97
- 98 **O'JAYS** Forever Mine
- 99 **ROSE ROYCE** Car Wash
- 108 STEVIE WONDER Ribbon In The Sky

47

48

49

58

AL GREEN Let's Stay Together

**HEATWAVE** Always And Forever

EVELYN KING I'm in Love

CHERRELLE & ALEXANDER O'NEAL Saturday Love

Monitored airpley data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 Power Gold is based on monitored airpley data taken from June, 2000. @ 2000, R&R Inc.

www.americanradiohistory.com

# **Country Reporters**

July 7, 2000 R&R • 67

MX/Akron, OH *	WZZK/Birmingham, AL *	KPLX/Dallas-Ft. Worth, TX*	WTOR/Greensboro, NC *	KBEQ/Kansas City. MO	KTEX/McAllen, TX *	KTST/Oklahoma City, DK	KBUL/Reno, NV *	WCTQ/Sarasota, FL *	KVOO/Tuisa, DK *
PUMX/ARCOT, UH * IE Rovin Meson D: Toni For: 1 ALAU JACKSON "Must" TRACY LAWRENCE "Lonety" KINLEYS "Gin" CRAIG MORGAN "Paraoise"	WZZK/Skrimingham, AL.* Outeroum Tise APD/MO: Scott Skewent 5 JO DEE MESSINA "Wey'	KPLXXDallas-t1, World, IX * PD-Bran Philips APD: Snorbuy Rivers MD: Cody Alan 1 CLINT BLACK *Live*	W104/Greensboro, NC * PD-Paul Franklin APD/MD: Dearno St. Clair No Adds	RUBELUKAINSAS CIMY, MU * PD: Millo Kervindy MD, T.J. McEntere SAWYER BROWN *Perfect*	I KI EXVINCATION, IX * OMPO-Nony Lanus MO Sonny Laguna CLINT BLACK THYN* GEORGK MIDDLEMAR "Place" BRAD PAISLEY "Danced"	RTSI/DIGENOME City, UK * OMPD Ted Stocker APD: Creat STEVE WARINER. *Kate*	KBUL/Hefto, NV * Obi Tom Jordan APD/ND: Chuck Revives 4 MAYTING ACCRUPT "There" 5 MATHING MICRANIP "Carra" BRAD PAISLEY "Danced"	WULTU/Sartasota, FL." PD: Rob Carpenter APD/Rob. Wanda Myles 29 FATH HILL W/MGRAW "Lets" 5 WALE HATES "Goodbys" 3 BILLY GLIMAR "No.cs" DUA/OND RID "Seuff" JESSICA ANDREWS "Now"	KYUV/IIISa, DA OMPDI Dave Block MDI Scott Woodson 2: MARTINA NCBRIDE "There"
<b>/GNA/Albany. NY *</b> D: Buzz Brindle D: Bit Earley No Adds	KIZN/Boise, ID * PO: Rich Summers APDMO: Spencer Burke 1 PHIL VASSAR "Just" CLIIIT BLACK "Live" TRISHA YEARWOOD "Where"	KSCS/Dailas-Ft, Worth, TX * PD: Cean Jamma APDriffic Linda O'Brian II: Adds	WRNS/Greenville, NC * PD Wayne Carlyle MD: Michael Scon 2 Bitty GLMAN "Voice" 1 VAUKEE GREY "Around"	KFKF/Kansas City, MO * PD: Date Carter APD/MO. Tony Stevene SARA EVANII "Born"	WGKX/Memphis, TN * PD: Grag Mozingo APD: Brian Driver MD: Mark Britingslay ARO's TIPPIs - This PATTY UDVELES - Trins	COXY/Oldahoma City, DK * OMPD Ted Stacker MD: 601 Reed TRAVIS TRITT "Intentions"	WKHK/Richmond, VA * PDAID: Kavin King 3 WARREN BROTHERS "Beat"	WJCL/Savannah, GA POMID: Bill West CRAIG MORGAN "Paradise"	WWZD/Tupelo, MS OM/PD.Tom Freeman 17 KEITH URBAIL "Everything" KIRLEYS "Girt"
RST/Albuquerque, NM * ) Brad Barvet D: JT Jones GMT ALLAS "Lown" TRACY LAWRENCE "Longy"	WKLB/Boston, MA * PD Mille Brophyr APOND Camy Negers 7 Anth Hull, WACGPAW 'Let's' 2 WARPEB (ROTHERS, 'Bear' SAA Levis, 'Bon'	WGNE/Daytona Beach, FL * PD: Blat Kramer BD: Hoadware Williams 9: CLINT: BLACK "Live" 9: GEORGIA MIDDLEMAN "Place"	WESC/Greenville, SC * OMPD: Ron Brooks PDMD: John Landrum CLINT BLACK "Live" DIAMOND RID "Stuff"	WDAF/Kansas City, MO * PDMD Ted Cramer No Acos	TAMMY COCHRAN "IF"	KXKT/Omaha, NE * PD: Tom Geodenn MD: John Genno "BRAD PAISLEY "Danced"	KFRG/Riverside, CA * OldPD Ray Manuale MD Oon Jeffrey N VICCE GUL "Feels" STEVE WARKER, "Kate"	KMPS/Seattle-Tacoma, WA * PD: Mark Richards MD: Tony Thomas No Apol	KNUE/Tyter-Longview, T OMPD Larry Kant MD: Robert Mauktin Bio Adds
VCTO/Allentown, PA * 0 Chuck Geiger PDND: Ed Pernera CRAIG MORGAN "Paradise"	WYRK/Buffalo, NY * PD: Mark Lindow APD/MOI Chris Keyzer 1 : VIACE GULL Frees	KYG0/Denver-Bouider, CD * OM/PD John BL John MD/TBD Sworken 8 CHAD BROCK Y/srf 1 KENVY ROGERS "WM"	WSSL/Greenville, SC * PD: Bruce Logen APDMB1:Kerry Owen 2 CRAV6 MDPGAR "Paradise" 2 YAAKE GREY "Abund" 2 BRAD PAISLEY "Danced"	PDI Mille Hermmond ND: Collien Adam 2 CLARK RAILY "Ranch" 1 RAVE WEAKES 'Lowng" GEORGIA MIDDLEMAI "Placa" SARA EVANS 'Born" TERRI CLARK "Gasoline"	1 TRACY LAWPENCE 'Loney' KINIEYS GGIT FAITH HILL WANCGRAW "Lets' WKIS/Miami, FL *	WOW/Omaha, NE * PD: tom Celles APDMB: Tom Scott No: Adds	WYYD/Reanake-Lynchburg, W.* POMD: Robym Jaymes 2 BRLY GILMAN "Yore"	KRMD/Shreveport, LA * PDI Ken Weil 20 BILLY CILL VAN * Voice* 2 FAITH HILL, WINDGRAW *Lets* PAITY LOVELESS *Gond* TY HERMOON *Lee*	KJUG/Visafia, CA * PD/MD: Deve Daniets No Adds
INC/Amarillo, TX Bob Shannon Petrick Clark No Adds	WEZL/Charleston, SC * PD: K/is Van Oyler MD: Gary Griffin SARA EVMS "Born"	KHKI/Des Moines, IA* P0: Seemmah Jones MD. JC Walter 8 TRANS - TRITT Intentions" 4 DIMADIAC RIG - Start 1 PHL, VASAR "Just"	WAYZ/Hagerstown, MD POMID: Dennie Hughes 21 STEVE WARMER "Ketter"	KXKC/Latayette, LA * PD Renee Revet MD Kally Thompson No Adds	PD: BillWise NAATHA MCBRIDE "There" BRAD PAISLEY "Danced" WMIL/Milwaukee, WI *	WWKA/Ortando, FL * PD: Lan Shadaellord ND: Shadow Servens No Adds	WBEE/Rochester, NY * PD: Fred Honon MD: Coyoes Callins 1: AARON IPPNIII "This" 1: WILKINSONS "Shame" WYROINAA "Nowhere"	VARREE GREV "Around" KORK/Spokane, WA * OMPD Ray Edwards APOMD Pray Edwards	WACO/Waco, TX PDOM Zack Owen APD/MD Jennifer Allen 10 TRISHA YEARWOOD "Whe 10 CLINT BLACK "Live"
NCY/Appleton, WI Lutt McCarthy AtO: Randy Shannon O: Jasse James Fatth HILL WiteGRAW "Lefts" Ketwyr RodeRa twr	WNKT/Charleston, SC * PO: Rob Kety MD: Pern Morgan SANYCR BRJWY "Perfect" SAR EVAILS "Born"	KLJY/Des Moines, IA *	WRBT/Harrisburg, PA * PO. Tom Beneon NO: Shelly Easton 8: BILLY GILMAN "Yoke"	KMDL/Latayette, LA * PD Bruce Mithelite MD TLD Switch 4 TRAVIS TRITT intermoss" PATTY LOVELESS "Kind" BULY RAY CYRUS "Lonny" GEORGIA MIDDLEMAM "Prace"	Old: Karry Wolle APD: Scott Oolphin MD: Mitch Morgan 4 TRANS TRITT Intertions" 1 AARON TIPPIN "Trus"	KHAYOKRATG, CA * POND: Merk HM 21 FATTH HILL HWINGGRAW "Lefts" 9 AADD TIPPH "That" 1 PATTH LOVELES "Hund" 1 TAIMIN COCHTAIL III 2 TAIMIN COCHTAIL III 2 TAIMIN COCHTAIL III 1 JESSICA ANDREWS "Hom" GEORGIA MIDDULMAA "Phace" BRAD PASIEY TOMERAS'	WXXQ/Rockford, IL OMPO_Jasse Gerus MO: Lynn Leby PATTY LOVELESS "Kind" Billy GLMAB "Voce"	4 SAMPKER BOTWIL "Perfect 2 DUADOR DIO "Sauri" 3 TRACY LAWRENCE "Longhy" BRAD PAISLEY "Danced" KNFR/Spokane, WA *	WMZQ/Washington, Di GMPD JerWyell APDINO, Jon Anthony 2 MARTINA MOBRIDE "There
KSF/Ashevitie. NC	WDBE/Charleston, WV OMPD: Jer Whitehead 2 ALAR: JACKSON "Must" 2 EPIC re-Table RV "Powers"	<ul> <li>CARY ALLAR "Lown" STEVE WARNER. "Rate"</li> <li>WYCO/Detroit. MI * PD: Lan Rodman</li> </ul>	WRK2/Harrisburg, PA * PD: Sam McGuire APD: Kaay Ins MD: Demission 2: CRAIG MORGAK "Paradise"	WIOV/Lancester, PA * PD: Dick Reymond APDMD: Keth Panka Be Adds	KEEY/Minneapolis, MN * OMPD: Gragg Swedbing APDMD: Travis Moon TRAVIS TRUTY - Intertions"	KPLM/Paim Springs, CA PD A Gordon APDAID Kris Richards THAFL LANSING TO APACT	KNCI/Sacramento, CA * OMPO: Mark Examp APD/MD: Janvith: Wood KENYY ROGERS : WHIT	PD: Scott Shenhon MD: Peut Neumann No: Adds	WDEZ/Wausau, WI OM Mark Skibbe PD: Mark Skibbe MDL Lou Skewert No Ados
KHX/Atlanta, GA *	WKKK7/Charlotte, NC * PD: Bill Young MD: Bare Michaele No Adds	APDABC: Ron Chatman No Acos KATH/EI Paso, TX *	WWYZ/Hantlord, CT * PC-Jay McCarty MC-Jay McCarty 6 VYRC Call : Yees 3 Phil: VASAR "Just" 2 Wolt Govery Cettry "Sair"	WITE/Lansing, MI * PD: JJ. McCrae MD: Chris Tyler No Acts	WRSUMODIE, AL * PORD BE Block APD: Save Kahry 1 CLNIT BLACK "LIV" 1 VINCE GUL "Vers" SARA EVALS "Born"	BRAD: PAISLEY "Derced" WXBM/Pensacola, FL *	WKCQ/Saginaw, M/ * CAMPO Rick Weller MD, Deve Jackson 1 BILLY GLMAN 'Yoke'	WPICI/Springfield, MA * PONIC: Chip Miller No Adds	WIRK/W. Paim Beach, PD Mach Mahan APDND, J.R. Jackson No. Adds
YAY/Atlanta, GA *	WSDC/Charlotte, NC * PD: Paul Johnson MD: Rick McCracken 1 GEORGM MIDLEMAN *Pace*	MD: John Hunter No Adds KHEY/EI Paso, TX *	KKHN/Honolulu, HI * Ott. ant Burry PD-Brock Washey	NO AGS KWNR/Las Vegas, NV * PD-John Narka HD: Brocks D'Brian L. DuAMbo Bio Storer	KATM/Modesto, CA * PD Randy Black APD/MO_Crine Costs 8 FAITH MILL WHACGRAW "Lef's" 4 TRANS INIT "Interbons" 4 TRANS INIT "Interbons" 2 BILLY RAY CYRUS "Loney"	BRAD PASSEY "Darked" 1 TRAVIS TRITT "Instemos" WYNONKA Nowhere" WYTU/Philadelphia, PA *	WIL/St. Louis, MO * *O Russ Schell APDIMD Mark Langeton 6 WARREN BROTHERS Seat	PD: dos Crain APDIDIO Kovin Poenal diTEVE WARINER, "Kabe"	KFDU/Wichita, KS * PD Moon Mulline 4 CLINY BLACK "LIVE" 4 STRVE WARNER "Native 3 JESSICA ANDREWS "Norw
: Slove Milleroull : Johnny Gray No: Adds PUR/Atlantic City, NJ	GEORGIA MIDDLEMAN "Place" KENNY ROGERS "Will     WUSY/Chattanooga, TN *     PO Lealls Perdue     Wo Bit Rendemer	POWD Chas Meetho 5 FATT MILL WARGGRAW "Let's" CRAIG VORGAN "Paracise" WXTA/Erie, PA	MD: Hancy Kright BRAD PRISEY "Danced" CRAIG MORGAN "Paradise" KIKK/Houston-Galveston, TX *	1 DIAMOND RID 'STUP" PHIL VASSAP 'JUR' WBUL/Lexington-Fayette, KY * POMED Ric Lanco	BRAD PAISLEY "Durced"     SAW-ER BHDWB "Perfect"     KTOM/Monterey, CA *     Okt/PD: Cory Mitchale	PD: Bob Mexay APDMD: Cadinac Jack No Aoss KMLE/Phoenix, AZ *	WRKX/St. Louis, MO * PO. Juli Aller MO. Care Caula 2 LEADIN RIMES "kred"	WBBS/Syracuse, NY * PDNO blog Servene Bic Acds	3 JESSICA ANDREWS "Now KZSN/Wichita, KS " OM Jack Oliver Int. PD: Den Holiday
Joe Kerly STEVE WARINER "Kutte" KXC/Augusta, GA *	WUSN/Chicago, 1L *	PO: Ron Arten BIL(Y GLINAR Yose" ROINE WISAP "Time" STEVE WARMER "Kate"	PD: Durrien Davis (MD: J.D. Durrien 15: Bit.LY: RAY CVRUS "Loney" 6: GEORGAN MrDDLEMAN "Place" SIXPENCE "There"	7 DARAYL WORLEY "When" 5 LEADA RIVES "Nero" WVLK/Lexington-Fayette, KY * PORD, John Swan	WLWI/Montgomery, AL POMD: Destance Dison	PD: Jeff Genteon APD/HD: Jon Allen No Aoss KNIX/Phoenix, AZ *	KKAT/Sait Loke City. UT * PD: Bitwins Stevens 3 Bully Gi MAR "boce" 3 MATTINA ACERIDE "There"	WQYK/Tampa, FL * Oth Enc Logan PD Bectar Martin APO:ND Jay Roberts No Adas	7 TOBY KEITH "Country" WGGY/Wilkes Barre, F
UND Zach Taylor TRANS TRITT "Intentions" DAADUIG TRIS Staff" VINCE GILL "Feels"	NO: Theia Blands 5 Yingle Giut "Tees" 6 FAUTH HILL WINGCRAW "Lefts" KENINY ROGERS "WHI"	KONU Eugene-Springfield, OR PD- Im Davis MD- Mail James PHIL VASSAR "Just"	KILT/Houston-Galveston, TX * PD: Debble Brazier WYNONNA "Rowhere"	T TRISMA YEARWOOD "Where" BRAD PAISLEY "Danced"	WGTR/Myrtie Beach, SC POND Jooy D BRAD PALLEY "Danced"	PD: Aten Stedge APD: Gorgen King MD: Green Foster 1: KitLeY's Tjert 1: MARK WILLS "Ament" 1: VINCE GLL "Fees"	KSOP/Saft Lake City, UT * PD: Con Hillan APC-MD: Debity Turpin 22 SAR4 KMAS "Ban"	WRBQ/Tampa, FL * PD: Ronnie Lare No Adds	1 MARTINA MCBRIDE "Then NARA WILLS "Amos" 1 VINCE GAL "Feels" FAITH HILL WARGHAW "T RENKY ROGERS "WI" PHIL VASAR "Just" CHRIS CAGLE "On" WYNONA "Nomere"
SE/Austin, TX * Wicher Chair Bod Picture Bod Picture Bod Picture Bod Picture Austral Mill Windgraw "Lete"	WUBE/Cincinnati, OH * OMPO: Two Closeon MD: Dube Nummiton 12: RURLEYS "Girl" 11: YARKEE GREY "Around"	KUSX/Fayetlaville, AR PD:Tem Tavis APOND: Tone Marconi 2 AARON LIPPM "This" 2 TRACY LAWRENCE "Lonety"	KKBQ/Howston, TX * MD Adds No Adds WDRMM/Huntsville, AL *	PC: Creatin Thomas IND: Brian Jonninge 2 J. FRIVE (ILC GOVE "More" JOANIE KELLER "Connetin"	WKDF/Mastrille, TN • PD Was McDwy WC Early Para	WDSY/Pitisburgh, PA * Outpo: Kash Cash APDRIED: Kash Cash APDRIED: Konsy Richards No Adjs	22 SAMA EVARS "Bon" 9 BRAD PARKEN "Danced" 6 PATTY LOVELESS "Kind" 6 KAINY MATTEA "BD" 5 JOHN RICH "Pray" 3 STEYE WAANER "Kate" 1 RAVE WKANES "Loving" TRAVIS TRITT "Interligins"	WTHUTerre Haute. 1N OWPD: Berry Kant ND Perry Marty TRAVIS TRITT "Interbons"	ICCDD/fakiona, WA PD480; Denery Boynton No Adds
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Country



# STATION of the YEAR

# **R&R Industry Achievement Award Winners**

This year's awards honor the best in the Country radio biz

ho do Country radio professionals consider to be the best in the biz? Look no further than the R&R 2000 Industry Achievement Awards. R&R readers named their favorites and then voted for the winner from six finalists. Here they are, the tops in Country radio.

### **Station Of The Year: KNIX/Phoenix**

KNIX broke WSIX/Nashville's hold (1998 and 1999) on R&R's Station of the Year honors and was named Country's top station. KNIX is, of course, no stranger to the trophies - R&R Achievement awards adorn its offices from wins garnered in the last two years by Larry Daniels (1998 PD of the Year) and Buddy Owens (MD of the Year in 1998 and 1999).

KNIX, one of the nation's most honored Country stations, was the Country Music Association's Radio Station of the Year in 1987. '88, '91, '93, '94 and '99. It took home the Academy of Country Music's Station of the Year trophy in 1986, '87, '92, '93 and '94. Plus, over the years its people ----Daniels, Owens and personality W. Steven Martin among them have taken home enough national and local awards to fill a warehouse.

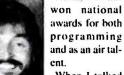
This year's accolade is especially meaningful, however, as it came almost exactly a year after massive change took place at the station. Buck Owens had owned KNIX for almost 30 years before selling it last year to Jacor, which in turn sold it to Clear Channel. In the change J.D. Freeman came aboard as VP/GM last June and Alan Sledge - recently named OD for Clear Channel Phoenix - was brought in as PD in July '99.

When KNIX won the CMA Major Market Station award last fall, Sledge told R&R, "KNIX represents only the best to a great many people, and its new leadership and owners pledge to honor its past while moving forward to create even greater experiences within the country music industry." The R&R Industry Achievement Award seems to say that KNIX is right on track.

Commenting on the award, Freeman said. "Twenty-five years ago I played my first country record on KNIX. I'm fortunate enough to have returned to my roots in Country radio and today have the privilege of running KNIX. We have assembled a terrific staff of talented people. KNIX is simply one of the greatest Country stations in America today."

### PD Of The Year: **Coyote Calhoun**

At the risk of stating the obvious, WAMZ/Louisville PD/afternoon personality Coyote Calhoun is one of a kind. He's one of the few people in radio, regardless of format, who has



When I talked with him on the phone about his latest honor, he was literally Coyote Calhoun

gushing. The past winner of ACM, CMA, Marconi, Billboard and Gavin Awards, Calhoun exclaimed, "This is the best one! I've been reading R&R since I first went to WAKY (Louisville) in 1973. To win an award from the trade magazine I've been reading since I've been in radio is a great honor. Especially at this point in my career, to win something as prestigious as this means a whole lot. Everybody in this category is a great programmer. Any one of them could have won, and no one would question it. Except for wanting to be in the Country Music DJ Hall of Fame, I don't care if I never win anything again the rest of my life."

An interesting sidelight to this story is the way Calhoun learned that he had won even before I had the chance to call him. "I was checkin' out your website (www. rronline.com) at about 7:00 one morning and saw my name as one of the winners," he says. "I almost fell out of my chair. I was just floored. It was one of the biggest thrills of my life. The only problem was that there was nobody in the house to tell. There was no one to celebrate with. I was running around my house, yelling to myself. It's the biggest shock I've ever had. It was actually kind of neat the way it happened."

### MD Of The Year: **Cody Alan**

Cody Alan has been the KPLX/ Dallas MD since its evolution to The Wolf" two years ago. On receiving the R&R honor, he said. "I couldn't ask for more than to get to come in every day and do a job I love. To be honored for it is a surprise and a wonderful feeling."

Alan was 15 when he started at a CHR station in Columbia, SC. It later flipped to Country, which was OK with him, since he was a big country fan. "My folks loved country and listened to WCOS all the time. I got ready for school every day listening to it. So I felt like I had a good understanding of what country was all about early on."

He left Cofor WCOS in 1995. He was there a year be-

fore moving to WWKA/Orlando for a year. He left for afternoons at KPLX/Dallas but moved to mornings after a couple of months. Two years later, when KPLX adopted the identity The Wolf in 1998, he moved back to afternoons.

It seems appropriate to ask the MD winner about his music philosophy. "My basic music philosophy can be summed up in one word: listen," Alan says. "It's my priority to listen closely to every CD that crosses my desk. Lyrics and melody matter, but listeningdoesn't end there. I've found it essential to also listen to the audience. What CDs are they buying? What songs are they buzzing about on the phones and streets?

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"And, finally, it's also important to listen to your gut. I believe that too often Country programmers follow the agendas of others rather than what's best for the listener. We've gotta get back to satisfying the listener by being more selective about the songs we play and searching out songs that affect lives and create passion."

Outlining The Wolf's unique music mix. Alan says, "Much of The Wolf's success can be attributed to our unique image and marketing, savvy DJs and heavy street promotion. Music is certainly a factor as well. At The Wolf we run a tight playlist with high spins. [PD] Brian Phillips, [APD] Smokey Rivers and I are very selective about which songs make the cut each week.

"Part of my goal is to search for songs outside the box to add Texas spice to The Wolf's playlist. This means occasional cuts from Texans like Charlie Robison and Dervl Dodd or album cuts that fit The Wolf image, like 'Brand New Whiskey' by Brooks & Dunn, all of which have enjoyed success on The Wolf. However, most importantly we want to play smash, mass-appeal hits that attract listeners' ears. Like Texas itself, The Wolf's unique music mix is big, broad and bold."

### **Personality Of The Year: Gerry House**

WSIX/Nashville morning personality Gerry House has more Personality of the Year hardware than just about anyone who's ever stuck his face behind a microphone. And now his overloaded mantel will also bear his third consecutive R&R Industry Achievement award for Country Personality of the Year.

House has been profiled so many times here and in other publications that it's hard to know



write about him, but it strikes me that House, like all Nashville Country air talent, is probably heard by more Country broadcasters than any talent in any other city. They

what new to

**Gerry House** 

come under close scrutiny from all the PDs and others during CRS, Fan Fair and the CMA Awards.

House's impact on people reminds me of when I was growing up in Chicago and people at work or school would talk about what Larry Lujack, Fred Winston or Clark Weber had said on the air that morning. I doubt there's any higher compliment for someone who's on the air.

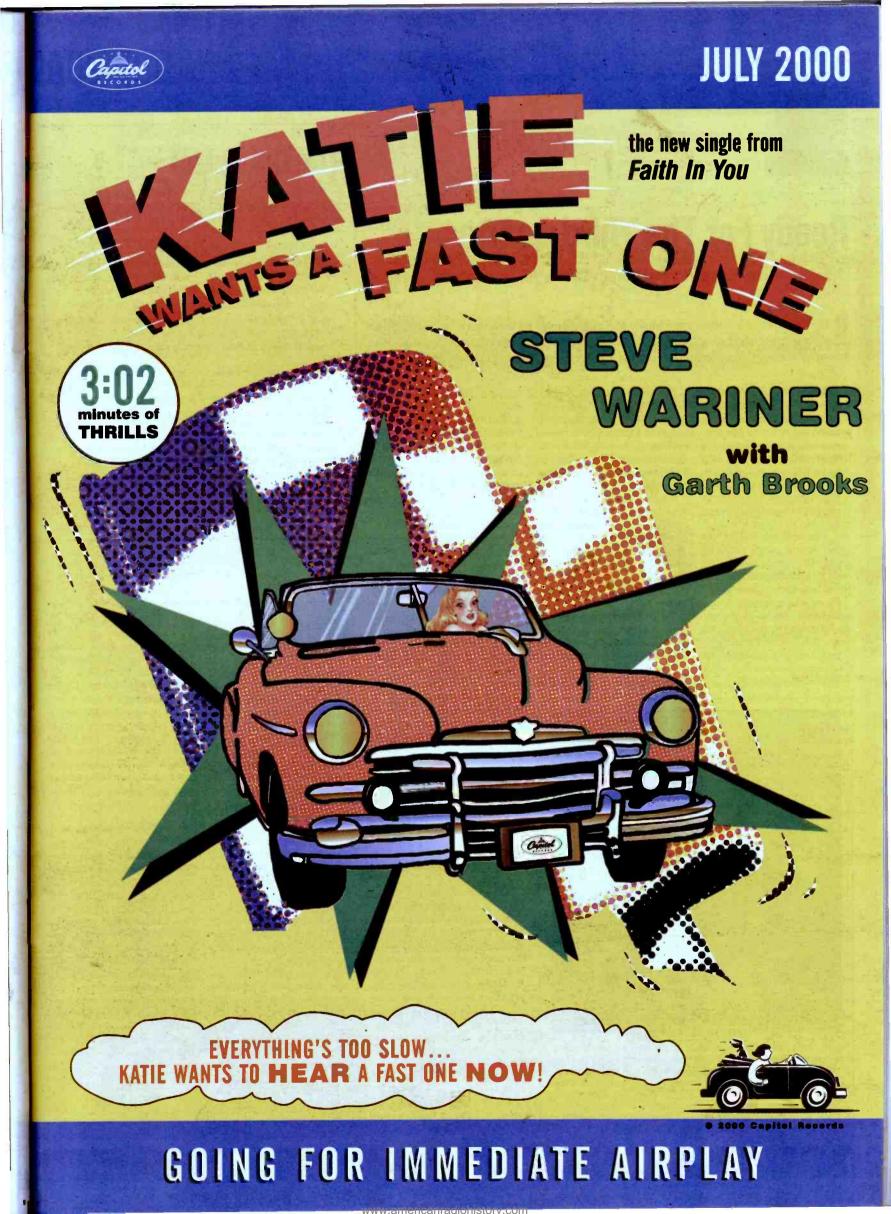
Commenting on the honor. House said. "The R&R award is the prettiest award given from obviously the most intelligent industry professionals working today. I just hope the folks at the pawn shop agree with me on how flattering this is."



DreamWorks recording artist Jessica Andrews got an added bonus when she sang the national anthem at the recent Indianapolis 500 race. While at the track she got to meet two TV icons best known for their roles on The Brady Bunch and Gomer Pyle, USMC. Pictured here are (I-r) Florence Henderson, Jim Nabors and Andrews.



lumbia for AC WMXK/Brunswick, GA. After a two-year Mormon mission in Seattle, he returned home to work



Nashville



# **Ready For The Third Quarter**

Familiar names shift to different labels for new album releases

illy Ray Cyrus, Neal McCoy and Mindy McCready are among the artists set to release debut albums at new label homes during the third quarter of 2000. The next three months will also see the arrival of a new George Strait album and two holiday projects by platinum-selling acts.

McCready's first project for Capitol is tentatively set for release Sept. 26. The album title has not been determined, and the Capitol promotion team is in the process of finalizing its decision on a first single. Produced by Billy Joe Walker Jr., McCready's album is her first since leaving BNA.

McCoy and Cyrus have already delivered the first singles from their new albums. McCoy's Giant debut, 24-7-365, is set for release Aug. 22. The former Atlantic artist is getting increased TV presence through a national TV ad campaign for Fleetwood Homes' manufactured housing

Cyrus, who previously scored multiplatinum albums on Mercury, has just released his first Monument single, "You Won't Be Lonely Now." A Sept. 3 release date has been set for the album, Southern Rain, which was produced by Dann Huff.

Lonestar and SHeDAISY are getting an early start on the holiday spirit. Lonestar's BNA album, This Christmas Time, is set for Sept. 12 release. Following the popularity of last year's Lyric Street holiday single, "Deck the Halls," SHeDAISY's Brand New Year arrives Sept. 26.

A new George Strait album is always good news for Country programmers. Strait follows up his recent greatest hits collection with the Sept. 19 release of an album of all-new material. The title is still to be determined, but Strait once again co-produced with MCA President Tony Brown.

The RCA Label Group's roster expanded last month when Arista became a sister label to RCA and BNA. The merger resulted in the departure of several Arista acts, including BlackHawk, Lee Roy Parnell, Sherrié

Austin and BR5-49. The Arista roster still includes Alan Jackson, Brooks & Dunn, Diamond Rio, Brad Paisley, Phil Vassar, Parn Tillis and newcomers Shannon Brown and Carolyn Dawn Johnson. Diamond Rio's Stuff, previously set for August release, has been moved to Oct. 17.

Sara Evans' third RCA album, Born to Fly, will be released in September. The project was produced by Paul Worley, who has production experience with at least two other female acts. Martina McBride and The Dixie Chicks. At BNA, five new recordings will be included on Kenny Chesney's Greatest Hits, due in September. BNA's third-quarter schedule also includes The Warren Brothers' King of Nothing and comic Bill Engvall's first album for the label, Now That's Awesome.

RLG is also releasing a notable compilation, Backstage at the Opry, under the direction of Bill Anderson. It's an expanded version of a previously released project that featured interviews and live performances by Anderson. Roy Acuff, John Conlee, Dottie West and Minnie Pearl. The new edition will include more recent material from Lorrie Morgan. Diamond Rio, Steve Wariner, Martina McBride. Vince Gill and Alan Jackson. It will also include the Brad Paisley/Chely Wright duet "Hard to Be a Wife," which they debuted last month at the Opry.

In addition to Strait's new album. MCA's third-quarter schedule includes Allison Moorer's second album, The Hardest Part, and the soundtrack to the Billy Bob Thornton film Daddy and Them. The soundtrack includes tracks by Dwight Yoakam, Sheryl Crow, Marty Stuart and Mark Chesnutt. Chesnutt's new album is expected to arrive this fall.

Terri Clark's new Mercury album. Fearless. is set to arrive in September. She co-produced the album, collaborating on various tracks with Steuart Smith and Mercury exec Keith Stegall,

Kenny Rogers' new Dreamcatcher release. There You Go Again, is set to arrive Sept. 12. Produced by Rogers, Brent Maher and Richard Marx. the album will include numerous guest appearances by other country acts.

# **The Quick List**

Keeping in mind that there are multitudes of good reasons why release schedules can change, here's a quick list of albums set to arrive between now and the end of September.

July 11: Daryle Singletary, Now and Again (Audium).

July 18: The Kinleys, Kinleys II (Epic); Darryl Worley, Hard Rain Don't Last (DreamWorks).

July 25: Aaron Tippin, People Like Us (Lyric Street). Aug. 1: Jo Dee Messina, Burn (Curb),

Aug. 8: The Kentucky Headhunters, Songs From the Grass String Ranch (Audium); Soundtrack, Daddy and Them (MCA).

Aug. 15: Tammy Cochran, Tammy Cochran (Epic, tentative release

Aug. 22: Confederate Railroad, Rockin' Country Party Pack (Atlantic); Bill Engvall, Now That's Awesome (BNA); Neal McCoy, 24-7-365(Giant); Collin Raye, Love Songs (Epic); Ricochet, What You Leave Behind (Columbia).

Aug. 29: Wade Hayes, Highways and Heartaches (Monument); Patty Loveless, Strong Heart (Epic).

Sept. 5: Billy Ray Cyrus, Southern Rain (Monument); Danni Leigh, A Shot of Whiskey and a Praver (Monument).

Sept. 12: Lonestar, This Christmas Time (BNA); Loretta Lynn, Still Country (Audium); Kenny Rogers, There You Go Again (Dreamcatcher); Shenandoah, Shenandoah 2000 (Freefalls Entertainment); Tanya Tucker. Greatest Hits (Capitol); The Warren Brothers, King of Nothing (BNA).

Sept. 19: Jessica Andrews, TBA (DreamWorks, tentative); Terri Clark, Fearless (Mercury); George Strait, TBA (MCA).

Sept. 26: Kenny Chesney, Greatest Hits (BNA); Sara Evans. Born to Fly(RCA); Mindy McCready, TBA (Capitol, tentative release date); Allison Moorer, The Hardest Part (MCA); SHeDAISY, Brand New Year (Lyric Street, holiday project).

Evidence of that is found in the album's first single. "He Will, She Knows," which features backing vocals by Collin Raye and Diamond Rio.

bel that launched earlier this year with albums by Ricky Van Shelton and Billy Swan, has new projects set to go from Daryle Singletary, The Kentucky Headhunters and Loretta Lynn, Audium has also entered into a partnership with the Country Music Foundation to release four albums, including Marty Robbins' live **Opry performances and Buck** Owens' early material from before he was signed to Capitol. A bluegrass compilation of truck-driving songs are in the works.

Lyric Street will be releasing Aaron Tippin's People Like Us on July 25. Produced by Tippin, Biff Watson and Mike Bradley, it contains his current single, "Kiss This."

Virgin has no albums set for thirdquarter release, but it's introducing newcomer Chris Cagle with the single "My Love Goes On and On."

DreamWorks will be issuing Darryl Worley's debut album. Hard Rain Don't Last. on July 18. Jessica Andrews' sophomore project - still untitled --- is tentatively set to arrive in late September. A new act. Jolie & The Wanted, performed at Dream-Works' Fan Fair show. Their debut single, "I Would," ships to radio later this month and will be followed by an October album release.

Jo Dee Messina releases her third

Curb album, Burn, Aug. 1. As always, the project was produced by Byron Gallimore and Tim McGraw.

Atlantic welcomes back Confederate Railroad with Rockin' Country Party Pack, a greatest hits compilation that features two new songs, including the single "Toss a Little Bone." John Michael Montgomery's Brand New Me, produced by Buddy Cannon and Norro Wilson, narrowly misses the third-quarter release schedule, but is expected in early October.

At Sony, there's one Columbia release set for the third quarter. Ricochet's What You Leave Behind. Travis Tritt's Columbia debut album arrives later this year, as does John Anderson's Epic debut. Epic's thirdquarter schedule includes The Kinleys' Kinleys II, Patty Loveless' Strong Heart and a Collin Rave compilation, Love Songs. Tammy Cochran's self-titled Epic debut album is tentatively set to arrive in August. Wade Hayes moves from Columbia to sister label Monument for the August release of Highways and Heartaches. The following week Monument releases Danni Leigh's A Shot of Whiskey and a Prayer.

### TELL US WHAT YOU THINK!

Share your opinion about this column - go to www. rronline.com and click the Message Boards button.



LYRIC STREET ADDRESS

Lyric Street had the platinum power of SHeDAISY to help attract a major crowd for the Jabel's inaugural Fan Fair concert, which also featured Aaron Tippin, Rascal Flatts, Sonva Isaacs and Chuck Wagon & The Wheels. From top to bottom, pictured are (I-r) Chuck Wagon & The Wheels' Sid Sequin, Chuck Wagon and Carl "Cal" Pyle; Tippin; Lyric Street President Randy Goodman; Rascal Flatts' Joe Don Rooney; Lyric Street Sr. VP/Marketing & Promotion Carson Schreiber; SHeDAISY's Kristyn Osborn; Rascal Flatts' Gary Levox; SHeDAISY's Kelsi Osborn; Rascal Flatts' Jay DeMarcus; SHeDAISY's Kassidy Osborn; Lyric Street Sr. VP/A&R Doug Howard; and Issacs

Audium Entertainment, a new la-

collection from Jimmy Martin and a

#### Country Top 50 Rar

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10         Image: Alam Jackson It Must Be Love (Arista/RLG)         19791         3938         447738         11         147/2         CLINT BLACK Love She Can't Live           10         Image: Alam Jackson It Must Be Love (Arista/RLG)         19791         3938         447738         11         147/2           10         Image: Alam Jackson It Must Be Love (Arista/RLG)         19791         3938         447738         11         147/2	
Image: Market Sine Courts         Image: Market Sine Sine Courts         <	
12 DIXIE CHICKS Cold Day In July (Monument) 16886 3286 392725 10 150/1 KENNY RDGERS He Will, She Knu	
14         15096         3041         337045         13         140/2         STEVE WARINER W/GARTH BRO	UNS Nalle (Capitol) 9
13 <b>(B) KEITH URBAN</b> Your Everything <i>(Capitol)</i> <b>14586 2944 324797 19 137/0</b>	
15 BROOKS & DUNN You'll Always Be Loved By Me (Arista/RLG) 13237 2649 294813 16 133/0	record
16         10         JOE DIFFIE It's Always Somethin' (Epic)         12779         2637         275095         19         130/3         Most Inc.	
17 10 GARTH BROOKS When You Come Back To Me Again (Capitol) 12329 2403 284758 9 103/1 Poin	TS TOTAL POINT INCREASE
18 DARRYL WORLEY When You Need My Love (DreamWorks) 11891 2383 267145 14 134/3 AMTIST TITLE (ABELIS) LONESTAR What About Now (BA	
19 19 TOBY KEITH Country Comes To Town (DreamWorks) 11753 2320 268815 8 137/6 ALAN JACKSON It Must Be Love	
20 (B) MARK WILLS Almost Doesn't Count (Mercury) 11321 2337 244584 14 133/3 JO DEE MESSINA That's The Way	
21 20 LEANN RIMES   Need You (Sparrow/Curb/Capitol) 10991 2190 251446 12 125/3 BILLY GILMAN One Voice (Epic)	+1660
23 29 BILLY GILMAN One Voice (Epic) 9870 1847 236532 7 105/10 RASCAL FLATTS Prayin' For Dayl	
22 29 FAITH HILL W/TIM MCGRAW Let's (Warner Bros./Curb) 9841 1933 226041 14 133/19 FAITH HILL W/TIM MCGRAW Let's	
25 CMARTINA MCBRIDE There You Are (RCA/RLG) 7879 1606 172516 7 116/12 ERIC HEATHERLY Flowers On Th	e Wall (Mercury) +1406
26 STEVE HOLY Blue Moon (Curb) 7375 1499 161899 12 117/1 MARK WILLS Almost Doesn't Co	,
28 29 VINCE GILL Feels Like Love (MCA) 7113 1405 160962 7 109/9 LEANN RIMES   Need You (Span	
ARUN HIPPIN KISS INIS (LYRC S	
A MONTCOMEDY CENTRY Call Man (Calumbia) 6700 1270 140241 11 1420	
27 Comment General Series (Lyric Street) 6635 1316 150952 6 89/8 MARTINA MCBRIDE There You A	
30 29 GARY ALLAN Lovin' You Against My Will (MCA) 5473 1128 120180 13 93/2 CLINT BLACK Love She Can't Live	
Breaker 1 TRACY LAWRENCE Lonely (Atlantic) 5316 1069 117089 6 93/7 TRACY LAWRENCE Lonely (Atlan	
31 33 KINLEYS She Ain't The Girl For You (Epic) 5046 1020 111575 15 100/4	
33 32 DIAMOND RIO Stuff (Arista/RLG) 4194 828 94369 6 76/9	
	rened
40 G CLINT BLACK Love She Can't Live Without (RCA/RLG) 2619 559 55200 4 58/9	S TOTAL PLAY
ARTIST HE CADELS)	INCREASE
Concernant what About Now [5]	
38 WADE HAYES Goodbye is The Wrong (DKC/Monument) 1898 437 36134 6 56/1 RASCAL FLATTS Prayin' For Dayl	
42 CD BRAD PAISLEY We Danced (Arista/RLG) 1856 372 40482 2 50/16 JO DEE MESSINA That's The Way 29 CD TRAVIS TRITT Best Of Intentions (Columbia) 1843 364 40779 2 35/13 BILLY GILMAN One Voice (Epic)	(Curb) +349 +346
TOTO OUS TOTOL 2 TO/S EDIC HEATHEDI Y BOWER On Th	
43 UP WILKINSUNS Shalle On we (chant) 1042 577 51006 5 47/5 MARK WILLS Almost Doesn't Col	
50 EP YANKEE GREY This lime Around (Monument) 1438 278 33111 2 23/6 AARON TIPPIN Kiss This (Lyric S	
48 ED TRISHA YEARWOOD Where Are You Now (MCA) 1407 297 29737 2 31/3 TOBY KEITH Country Comes To	
47 (1) CHELY WRIGHT She Went Out For Cigarettes (MCA) 1370 306 26877 4 40/0	
46 CRAIG MORGAN Paradise (Atlantic) 1317 262 29082 3 28/11	
44 JESSICA ANDREWS   Do Now (DreamWorks) 1117 233 23571 4 34/5 Break	8 <b>7</b> 5 .
Debut> 185 27001 1 16/5	
49 (1) KENNY ROGERS He Will, She Knows (Dreamcatcher) 940 217 17928 2 34/9 TRACY LAW	
Debut> DANNI LEIGH   Don't Feel That Way (Monument) 917 203 18469 1 15/0 62% of our reporters of	
150 Country reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. 7 Adds • Move	



150 Country reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Too Country reporters. Monitored airplay data supplied by Mediabase Hesearch, a division of Premiere Radio Networks. Songs ranked by total points for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining points/plays or remaining flat from previous week. If two songs are tied in total points/plays, the song being played on more stations is placed first. Breaker status is assigned to songs achieving airplay at 60% of reporter base for the first time. Songs that are down in points/plays for three consecutive weeks and below No. 1 are moved to recurrent. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do toward overall total stations playing a song. Most Pointa/Plays lists the songs with the greatest we increases in total Pointa/Plays. coried as adds do not con at in



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71

# Country Indicator"

July 7, 2000

#### RAR'S EXCLUSIVE REPORTED OVERVIEW OF NATIONAL AIRPLAY

HAR'S EXCLUSIVE REPORTI	EDO	ERV		DF NA	17101	VAL /	4 <i>/KP</i> L	AT	_ 1	Most Added
ARTIST TITLE (LABEL)	AL STATIONS/ ADDS	TOTAL	TOTAL PLAYS	58+		39-30	20-29	10-19		ARTIST TITLE LABEL(S) BRAD PAISLEY We Danced (Arista/RLG)
GARY ALLAN Lovin' You Against My Will (MCA)	28/0	1440	465	0	0	1	. 10	12		TRAVIS TRITT Best Of Intentions (Columbia)
JESSICA ANDREWS I Do Now (DreamWorks)	8/1	208	66	0	0	0	0	5		S. WARINER W/G. BROOKS Katie Wants (Ca) F. HILL W/T. MCGRAW Let's Make (Warner Bri
CLINT BLACK Love She Can't (RCA)	15/1	520	173	0	0	0	0	12	a .	PHIL VASSAR Just Another Day In Paradise (An
CHAD BROCK Yes! (Warner Bros.)	33/0	3521	1104	0	5	20	6	2		TRACY LAWRENCE Lonely (Atlantic) AARON TIPPIN Kiss This (Lyric Street)
GARTH BROOKS When You Come (Capitol)	31/0	2254	716	0	1	3	22	4	1	BILLY GILMAN One Voice (Epic)
BROOKS & DUNN You'll Always Be Loved (Arista)	35/0	2767	859	0	2	6	20	7		PATTY LOVELESS That's The Kind Of Mood I'm TRISHA YEARWOOD Where Are You Now (MC
ANITA COCHRAN Good Times (Warner Bros.)	4/0	141	47	0	0	0	0	2	2	SARA EVANS Born To Fly (RCA/RLG)
TAMMY COCHRAN If You Can (Epic)	12/0	475	163	0	0	0	3	7	<b>a</b> 1	ALAN JACKSON It Must Be Love (Arista/RLG) ERIC HEATHERLY Flowers On The Wall (Mercu
BILLY RAY CYRUS You Won't Be (Monument)	3/1	104	36	0	0	0	1	1		MARTINA MCBRIDE There You Are (RCA/RLG)
CLAY DAVIDSON Unconditional (Virgin)	35/0	3695	1170	1	8	17	6	3		KEITH URBAN Your Everything (Capitol) DIAMOND RIO Stuff (Arista/RLG)
DIAMOND RIO Stuff (Arista)	24/1	1095	342	0	0	0	2	21		<b>KINLEYS</b> She Ain't The Girl For You <i>(Epic)</i>
JOE DIFFIE It's Always Somethin' (Epic)	36/0	2792	877	0	1	6	22	6		CLINT BLACK Love She Can't Live Without (RC
DIXIE CHICKS Cold Day in July (Monument)	36/0	2990	940	0	2	7	25	2		JESSICA ANDREWS I Do Now (DreamWorks) RONNIE MILSAP Time, Love And Money (Virgi
SARA EVANS Born To Fly (RCA)	13/2	406	135	0	0	0	0	10	3	
VINCE GILL Feels Like Love (MCA)	35/0	1986	620	0	0	3	12	16	4	
BILLY GILMAN One Voice (Epic)	27/2	1135	370	0	0	1	2	19	5	
WADE HAYES Goodbye Is(DKC/Monument)	7/0	187	62	0	0	0	0	2	5	ana ana ani ang
ERIC HEATHERLY Flowers On The Wall (Mercury)	35/1	3216	1025	1	5	12	13	3	1	
FAITH HILL/TIM MCGRAW Let's (Warner Bros.)	33/3	1478	482	0	0	1	5	19	8	
STEVE HOLY Blue Moon (Curb)	27/0	1227	401	0	0	1	4	15	7	Most Increase
ALAN JACKSON It Must Be Love (Arista)	36/1	3384	1066	1	2	15	16	1	il	Points
TOBY KEITH Country Comes To Town (DreamWorks,		2307	727	0	2	0	19	13		ARTIST TITLE LABEL(S)
<b>KINLEYS</b> She Ain't The Girl( <i>Epic</i> )	16/1	559	175	Ŭ	Ō	0	2	7		F. HILL W/T. MCGRAW Let's Make (Warner Bros.
TRACY LAWRENCE Lonely (Atlantic)	30/3	1455	445	0	0	0	10	16		RASCAL FLATTS Prayin' For Daylight (Lyric St
LONESTAR What About Now (BNA)	36/0	3798	1184	1	6	16	12	1		TRACY LAWRENCE Lonely (Atlantic) JD DEE MESSINA That's The Way (Curb)
PATTY LOVELESS That's The Kind (Epic)	20/2	757	242	0	0	0	3	12	- E   I	ALAN JACKSON It Must Be Love (Arista/RLG)
		1978	640	0	0	0	15	19		VINCE GILL Feels Like Love (MCA) TOBY KEITH Country Comes To Town (DreamW
MARTINA MCBRIDE There You Are (RCA)	35/1		1302		7	23	5	0		LONESTAR What About Now (BNA/RLG)
REBA MCENTIRE I'll Be (MCA)	36/0	4155 3766		1		23	9	1		BRAD PAISLEY We Danced (Arista/RLG)
TIM MCGRAW Some Things Never Change (Curb)	36/0		1186	1	2	10		4	-	AARON TIPPIN Kiss This (Lyric Street) MARTINA MCBRIDE There You Are (RCA/RLG)
JO DEE MESSINA That's The Way (Curb)	36/0	3152	983	-	2		19	•		PHIL VASSAR Just Another Day In Paradise (Arista
GEORGIA MIDDLEMAN No Place Like Home (Giant)	1/0	19	. 5	0	0	0	0	0		SARA EVANS Born To Fly (RCA/RLG) PATTY LOVELESS That's The Kind Of Mood I'm In
RONNIE MILSAP Time, Love And Money (Virgin)	5/1	193	57	0	0	0	1	2	6 1	TRISHA YEARWOOD Where Are You Now (MC
MONTGOMERY GENTRY Self Made Man (Columbia)	31/0	1635	516	0	0	0	9	22		
CRAIG MORGAN Paradise (Atlantic)	2/1	8	3	0	0	0	0	0	2	
<b>RASCAL FLATTS</b> Prayin' For Daylight (Lyric Street)	36/0	3731	1170	. 1	5	17	11	2	0	
LEANN RIMES   Need You (Sparrow/Curb/Capitol)	32/0	1841	590	0	0	0	15 \	17	0	
KENNY ROGERS He Will, She Knows (DreamWorks)	5/1	94	31	0	0	0	0	2	3	
SAWYER BROWN Perfect World (Curb)	7/0	211	66	0	0	0	0	4	3	
SHEDAISY   WillBut (Lyric Street)	35/0	2722	862	0	1	5	26	3	0	Most Increase
AARON TIPPIN Kiss This (Lyric Street)	28/2	1246	409	0	0	1	4	18	5	Plays
KEITH URBAN Your Everything (Capitol)	32/1	2322	740	0	1	6	14	10		ARTIST TITLE LABEL(S)
PHIL VASSAR Just Another Day (Arista)	31/3	1065	344	0	0	0	2	19		F. HILL W/T. MCGRAW Let's Make (Warner Bros. RASCAL FLATTS Prayin' For Daylight (Lyric Sti
WARINER W/BROOKS Katie Wants A (Capitol)	5/4	123	41	0	0	0	1	1		TOBY KEITH Country Comes To Town (Dream)
WARREN BROTHERS/SARA EVANS That's (BNA)	31/0	1577	509	0	0	1	9	18		TRACY LAWRENCE Lonely (Atlantic)
WILKINSONS Shame On Me (Giant)	6/0	201	67	0	0	0	0	4	- 1	JO DEE MESSINA That's The Way (Curb) VINCE GILL Feels Like Love (MCA)
MARK WILLS Almost Doesn't Count (Mercury)	35/0	2165	688	0	0	0	20	13		ALAN JACKSON It Must Be Love (Arista/RLG)
LEE ANN WOMACK I Hope You Dance (MCA)	36/0	4200	1324	0	9	23	4	0		BRAD PAISLEY We Danced (Arista/RLG) LONESTAR What About Now (BNA/RLG)
DARRYL WORLEY When You Need (DreamWorks)	36/0	2396	754	0	0	1	23	10	2	AARON TIPPIN Kiss This (Lyric Street)
CHELY WRIGHT She Went Out For (MCA)	14/0	5 <b>05</b>	168	0	0	0	3	6	5	MARTINA MCBRIDE There You Are (RCA/RLG)
WYNONNA Going Nowhere (Mercury/Curb)	6/0	226	74	0	0	0	0	6		PHIL VASSAR Just Another Day In Paradise (Arista SARA EVANS Born To Fly (RCA/RLG)
YANKEE GREY This Time Around (Monument)	4/1	123	39	0	0	0	1	1	2	PATTY LOVELESS That's The Kind Of Mood I'm I
TRISHA YEARWOOD Where Are You Now (MCA)	17/2	593	179		0	0	0	13		BILLY GILMAN One Voice (Epic) S. WARINER W/G. BROOKS Katie Wants (Ca)
37 Country Indicator reporters in markets 124-202. Sor	© 2000, I		tically for	the airplay	week of	Sunday	6/25-Satu	rday 7/1.		TAMMY COCHRAN If You Can (Epic) TRAVIS TRITT Best Of Intentions (Columbia)

IST TITLE LABE ADD RAD PAISLEY We Danced (Arista/RLG) 5 RAVIS TRITT Best Of Intentions (Columbia) 5 WARINER W/G. BROOKS Katie Wants ... (Capitol) 4 HILL W/T. MCGRAW Let's Make ... (Warner Bros /Curb) 3 HIL VASSAR Just Another Day In Paradise (Arista/RLG) 3 RACY LAWRENCE Lonely (Atlantic) ARON TIPPIN Kiss This (Lyric Street) LLY GILMAN One Voice (Epic) ATTY LOVELESS That's The Kind Of Mood I'm In (Epic) 2 RISHA YEARWOOD Where Are You Now (MCA) ARA EVANS Born To Fly (RCA/RLG) AN JACKSON It Must Be Love (Arista/RLG) RIC HEATHERLY Flowers On The Wall (Mercury) ARTINA MCBRIDE There You Are (RCA/RLG) EITH URBAN Your Everything (Capitol) AMONO RIO Stuff (Arista/RLG) NLEYS She Ain't The Girl For You (Epic) INT BLACK Love She Can't Live Without (RCA/RLG) SSICA ANOREWS | Do Now (DreamWorks) DNNIE MILSAP Time, Love And Money (Virgin) Most Increased Points TOTAL POINT INCREASE THET TITLE LARFINS HILL W/T. MCGRAW Let's Make ... (Warner Bros./Curb) +343 ASCAL FLATTS Prayin' For Daylight (Lyric Street) +274 RACY LAWRENCE Lonely (Atlantic) +264 DEE MESSINA That's The Way (Curb) +248 AN JACKSON It Must Be Love (Arista/RLG) +226 NCE GILL Feels Like Love (MCA) +220DBY KEITH Country Comes To Town (DreamWorks) +216 DNESTAR What About Now (BNA/RLG) +195 RAD PAISLEY We Danced (Arista/RLG) +190 ARON TIPPIN Kiss This (Lyric Street) +181 ARTINA MCBRIDE There You Are (RCA/RLG) +167 HL VASSAR Just Another Day In Paradise (Arista/RLG) +155 +145 ARA EVANS Born To Fly (RCA/RLG) ATTY LOVELESS That's The Kind Of Mood I'm In (Epic) +143 RISHA YEARWOOD Where Are You Now (MCA) +135 **Most Increased** Plays TOTAL PLAY INCREASE TIST TITLE LABELIS HILL W/T. MCGRAW Let's Make ... (Warner Bros /Curb) +115 ASCAL FLATTS Prayin' For Daylight (Lyric Street) +89 DBY KEITH Country Comes To Town (DreamWorks) +75 RACY LAWRENCE Lonely (Atlantic) +69 DEE MESSINA That's The Way (Curb) +68 NCE GILL Feels Like Love (MCA) +68 AN JACKSON It Must Be Love (Arista/RLG) +67 RAD PAISLEY We Danced (Arista/RLG) +66 DNESTAR What About Now (BNA/RLG) +62 ARON TIPPIN Kiss This (Lyric Street) +58 ARTINA MCBRIDE There You Are (RCA/RLG) +57 HL VASSAR Just Another Day In Paradise (Arista/RLG) +56 ARA EVANS Born To Fly (RCA/RLG) +50 ATTY LOVELESS That's The Kind Of Mood I'm In (Epic) +42

WARINER W/G. BROOKS Katie Wants ... (Capitol)

+41

+41

+37

+37

Most Added .

# **Country Action**

# The New Album Gallery

#### In Stores: July 4, 2000



#### Daryle Singletary

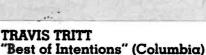
#### Now and Again (Audium)

Now and Again, Daryle Singletary's debut album for Audium Entertainment, marks a period of transition. The 10-track collection assesses Singletary's past with several hits from his three albums for Giant, but it also provides an indication of his future career with new tracks produced by Greg Cole. Explaining the package, Singletary says, "What we've

tried to do is maybe broaden the audience a little, without in any way slighting the fans who've been here all along." In attempting to broaden the audience, Singletary's first Audium single is "I Knew I Loved You," a fairly recent pop hit for Savage Garden. He says, "A great song is a great song, whether it's sung by a country artist or by a pop artist." In this case, there's no doubt that it's being sung by a country artist. After all, Singletary's rich baritone voice has never hidden his Georgia origins. Of the other four new tracks, Singletary co-wrote two of them — "I've Thought of Everything" and "Now and Again." The original recordings from his tenure at Giant include "Too Much Fun," "You Ain't Heard Nothing Yet," "Amen Kind of Love," "I Let Her Lie." "Would These Arms Be in Your Way" and "The Note." Clearly pleased with his new relationship at Audium, Singletary says. "They're allowing me to be myself. That's why I'm so excited about this project. This reflects my musical outlook more than anything I've done."



Pictured here with Brooks & Dunn during *Live From Nashville*, held at Ocean Way Nashville Studios, are (l to r) Huntsman Entertainment President Ron Huntsman, WPOC's Sheila Silverman and Laurie DeYoung and Huntsman Entertainment Inc. Affiliates Rep. Sean Brennen.



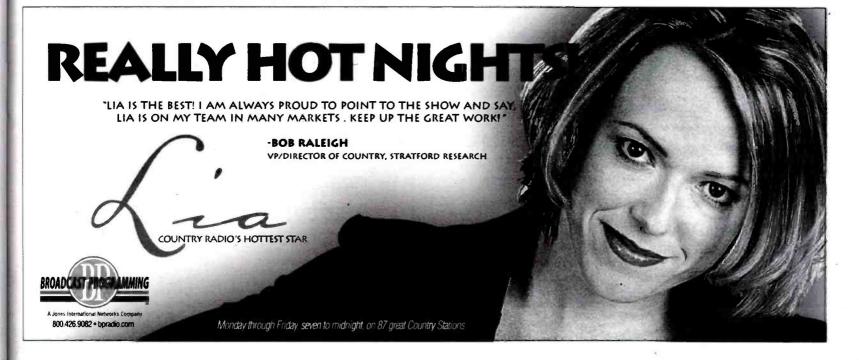
OUT OI

I think it's a perfect song. I love Travis Tritt. The guy has been great for our format, and it's just been too long since his voice has been on the radio. It's funny, because he came in to do our morning show and did the song live. Ever since he's been here, we've been getting calls asking, "When are you going to play that Travis Tritt record?" He only played it that one time live, and it made such an impression. It was so easy; it was a no-brainer. When we're getting requests for a song that isn't out yet, it had to be added out of the box.

Linda O'Brian, MD KSCS/Dallas

FLASHBACK

	YEAR AGO
	• No. 1: "Write This Down" - George Strait (fourth week) YEARS AGO
_@	• No. 1: "Any Man Of Mine" Shania Twain YEARS AGO
_ _ (B)	• No. I: "The Dance" Garth Brooks (third week) YEARS AGO
	• No. I: "Forty Hour Week (For A Livin")" - Alabama (second week) YEARS AGO
_05	• No. I: "You Win Again" Charley Pride YEARS AGO
e	• No. I: "Movin' On" Merle Haggard (second week)



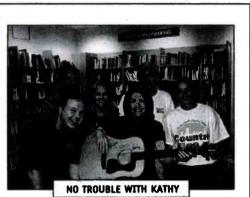
#### 74 • R&R July 7, 2000



#### New & Active

RONNIE MILSAP Time, Love And Money (Virgin) Total Stations: 12, Adds: 1, Points: 853, Plays: 157 (+42) SAWYER BROWN Perfect World (Curb) Total Stations: 22, Adds: 6, Points: 808, Plays: 170 (+57) STEVE WARINER W/GARTH BROOKS Katie... (Capitol) Total Stations: 12, Adds: 9, Points: 735, Plays: 137 (+101) ANITA COCHRAN Good Times (Warner Bros.) Total Stations: 17, Adds: 0, Points: 613, Plays: 123 (-95) GEORGIA MIDDLEMAN No Place Like Home (Giant) Total Stations: 16, Adds: 7, Points: 334, Plays: 79 (+47)

Songs ranked by total points.



Kathy Mattea was in Boston for a live lunchtime concert, and she was one of the first to sign the WKLB 2000 Star Guitar for the St. Jude Radiothon. Back row (l-r): Mercury Northeast Regional Rep. Damon Mobberly, WKLB Promotions Director Jen Joy, WKLB Promo Staff Nathan Wheeler. Front row (l-r): WKLB Promo Staff Jaime Sabine.



Steve Wariner stopped by WKLB to visit the staff. From left to right are WKLB PD Mike Brophey, Steve Wariner and Music Director/Asst. PD Ginny Rogers.

#### PLEASE SEND YOUR PHOTOS

**R&R** wants your best snapshots (color or black & white).

Please include the names and titles of all pictured and send them to:

**R&R** c/o Heidi Van Alstyne: 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

#### National Radio Formats

#### ABC RADIO NETWORKS

Coast-To-Coast Mark Edwards • (972) 991-9200

Adds: PHIL VASSAR Just Another Day In Paradise Hottest: BILLY GILMAN One Voice SHEDAISY 1 Will...But MARK WILLS Almost Doesn't Count

#### **ALTERNATIVE PROGRAMMING**

Steve Knoll • (800) 231-2818 Adds: No. Adds

Hottest: RASCAL FLATTS Prayin' For Daylight SHEDAISY I Will...But

#### **BROADCAST PROGRAMMING**

Ken Moultrie • (800) 426-9082

Mainstream Country

L.J. Smith Adds:

No Adds Hettest: LONESTAR What About Now ERIC HEATHERLY Flowers On The Wall TIM MCGRAW Some Things Never Change RASCAL FLATTS Prayin' For Daylight

#### **New Country**

**REBA MCENTIRE I'll Be** 

L.J. Smith Adds:

No Adds Hottest: LONESTAR What About Now CLAY DAVIDSON Unconditional ERIC HEATHERLY Flowers On The Wall CHAD BROCK Yes!

**RASCAL FLATTS Pravin' For Davlight** 

Lia

Ken Moultrie

Adds: No Adds

Hottest: REBA MCENTIRE I'll Be CHAD BROCK Yes! TIM MCGRAW Some Things Never Change RASCAL FLATTS Prayin' For Daylight ERIC HEATHERLY Flowers On The Wall

#### JONES RADIO NETWORK Jim Murphy • (303) 784-8700

CD COUNTRY John Hendricks

Adds: LISA ANGELLE A Woman Gets Lonely

Hottest: JO DEE MESSINA That's The Way TIM MCGRAW Some Things Never Change LEE ANN WOMACK I Hope You Dance REBA MCENTIRE I'll Be ERIC HEATHERLY Flowers On The Wall

### PREMIERE RADIO NETWORKS

After Midnite Kelly Erickson • (818) 461-5435

Aidds: No Adds Hots: CHAD BROCK Yes! CLAY DAVIDSON Unconditional LEE ANN WDMACK I Hope You Dance REBA MCENTIRE 111 Be ALAN JACKSON It Must Be Love ERC HEATHERLY Flowers On The Wall LONESTAR What About Now

#### RADIO ONE COUNTRY PLAYLIST

Jim West • (970) 949-3339

Adds: No Adds Hottest: FAITH HILL The Way You Love Me CLAY DAVIDSON Unconditional LEE ANN WOMACK | Hope You Dance

#### WESTWOOD ONE RADIO NETWORKS

Charlie Cook • (805) 294-9000

**Mainstream Country** 

David Felker

Adds: BILLY GILMAN One Voice

BILLY CALIMAN One voice TOBY KEITH Country Comes To Town DARRYL WORLEY When You Need My Love Hottest: CHAD BROCK Yes! CLAY WALKER The Chain Of Love

CHUD GHOCK Yes! CLAY WALKER The Chain Of Love LEE ANN WOMACK I Hope You Dance COLLIN RAYE Couldn't Last A Moment CLAY DAVIDSON Unconditional

#### **Hot Country**

David Felker

Adds: MONTGOMERY GENTRY Self Made Man AARON TIPPIN This Kiss Hottest:

LONESTAR What About Now COLLIN RAYE Couldn't Last A Moment LEE ANN WOMACK I Hope You Dance RASCAL FLATTS Prayin' For Daylight CHAD BROCK Yes!



#### ADDS

JOHN RICH I Pray For You KENNY ROGERS He Will, She Knows TRENT SUMMAR & THE NEW ROW MOB New Money TRAVIS TRITT Best Of Intentions

#### ELITE

LEE ANN WOMACK I Hope You Dance REBA MCENTRE I'll Be RASCAL FLATTS Prayin' For Daylight GARTH BROOKS When You Come Back To Me Again CLAY DAVIDSON Unconditional KEITH URBAN Your Everything ERIC HEATHERLY Flowers On The Wall BILLY GILMAN One Voice CHAD BROCK Yes! DARRYL WORLEY When You Need My Love



#### ADDS

TRUNIS TRITT Best Of Intentions KENNY ROGERS He Will. She Knows JOHN RICH I Pray For You TRENT SUMMAR New Money

TOP 10 FATTH HILL The Way You Love Me LEE ANN WOMACK I Hope You Dance BILLY GH MAN One Voice TOBY KEITH How Do You Like Me Now?! GARTH BROOKS When You Come Back To Me Again LEANN RINES I Need You REBA MICENTRE II BE CLAY WALKER The Chain Of Love CHAD BROCK Yes! SANYCE BROWN 800 Pound Jesus

Information current as of July 7.



42 million households Chris Parr, Director/Programmin Paul Hastaba, VP/GM

ADDS

DARYLE SINGLETARY I Knew I Loved You JOHN RICH I Pray For You KENNY ROGERS He Will, She Knows TRANKS TRITT Best Of Intendons

#### **TOP 10**

LEE ANN WOMACK I Hope You Dance REBA MCENTRE II BE CLAY DAVIDSON Unconditional FAITH HILL The Way You Love Me SHEDAUSY I Will...But ERIC HEATHERLY Flowers On The Wall CHAD BROCK Yes! KETH URBAN YOU FVerything RASCAL FLATTS Prayin' For Daylight GARTH BROOKS When You Come Back To Me Again

HEAVY

CHAU BHOLK YES! CLAY DAVIOSON Unconditional ERIC HEATHERLY Flowers On The Wall FATTH HILL The Way You Love Me GARTH BROOKS When You Come Back To Me Again JOE DIFFIE It's Anways Somethin' JO DEE MESSIMA That's The Way KETTH URBAN Your Everything LONESTAR What About Now RASCAL FLATTS Prayin' For Daylight REBA INCENTINE I'B Be SHEDIASY I Wall. But

#### HOT SHOTS

AARON TIPPIN Kiss This ALLISON MOORER Send Down An Angel BILLY GRI MAN One Voice BILLY RAY CYRUS You Won't Be Lonety Now KENNY ROGERS Heed You LISA ANGELLE A Woman Gets Lonety PRTY LOYELESS That's The Kind Of Mood I'm In TRAVIS TRITT Best Of Intentions TRENT SUMMAR & THE NEW ROW MOD New Money TRISHA YEARWOOD Where Are You Now

> Heavy rotation songs receive 28 plays per week Hot Shots receive 21 plays per week

> > Information current as of July 5



Most Played Recurrents

**COLLIN RAYE** Couldn't Last A Moment (Epic) FAITH HILL The Way You Love Me (Warner Bros.) 2 CLAY WALKER The Chain Of Love (Giant) TOBY KEITH How Do You Like Me Now? (DreamWorks) ANDY GRIGGS She's More (RCA/RLG) 6 GEORGE STRAIT The Best Day (MCA) KENNY ROGERS Buy Me A Rose (Dreamcatcher) 8 KENNY CHESNEY What I Need To Do (BNA/RLG) q DIXIE CHICKS Cowboy Take Me Away (Monument) TIM MCGRAW Something Like That (Curb) TIM MCGRAW My Best Friend (Curb) 13 14 FAITH HILL Breathe (Warner Bros.) TRACE ADKINS More (Capitol) 16 PHIL VASSAR Carlene (Arista/RLG) LONESTAR Amazed (BNA/RLG) 18 19 MARTINA MCBRIDE I Love You (RCA/RLG) 20 BRAD PAISLEY He Didn't Have To Be (Arista/RLG) 21 MARTINA MCBRIDE Love's The Only House (RCA/RLG) 22 23 CLINT BLACK When I Said I Do (RCA/RLG) GEORGE STRAIT Write This Down (MCA) 25 26 27 COUNTRY 28 **Going For Adds** 7/10/00

BILLY RAY CYRUS You Won't Be Lonely Now (Monument) COLLIN RAYE & BOBBIE EAKES (Tired Of) Loving This Way (Epic) STEVE WARINER w/GARTH BROOKS Katie Wants A Fast One (Capitol)



LIFE IS GOOD AT WXCT Kenny Chesney stopped by WXCT to hang out with the crew. Pictured (l-r) are BNA Representative Christian Svendson, Kenny Chesney and Ted Kelly.



50 SHANIA TWAIN No One Needs To Know

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Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 Power Gold is based on monitored airplay data taken from June 2000.

100 COLLIN RAYE That's My Story

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### **Country Playlists**



www.americanradiohistory.com

### **Country Playlists**

July 7, 2000 R&R • 77



#### Adult Contemporary



MIKE KINOSIAN mkinosox@rronline.com

# **SLC Players Win, Place & Show**

■ KSFI, KBEE and KISN grab the market's top three spots among women 25-54

immons Media Group's KSFI-FM/Salt Lake City is consistently the market leader among women 25-54. "FM 100" retained those bragging rights again this winter, with Hot ACs KBEE-FM and KISN-FM following as SLC's No. 2 and No. 3 stations, respectively, in that important demo.

"KSFI has been strong for many years." notes OM Alan Hague. "One constant is the Simmons

family's commitment to AC. Company President Craig Hanson has been with the station since its inception as a B/EZ station. The Simmons family has had tremendous

success with Alan Hague KSFI since acquiring it about 22 years ago."

Hague has been with KSFI for the last eight years, but his familiarity with FM 100 dates back to his eight-year run as crosstown KRSP-FM's GM. "When Simmons bought KRSP, I came over and began getting involved in programming and operations." he recalls. "Craig always says that FM 100 is 'his baby.' and I'd certainly agree with that."

An on-air cash promotion and some television advertising highlighted KSFI's winter activities. "We promoted Dain & Peggy's morning show." Hague says. "They do a great job in morning drive and play a major role in our success."

#### **A Crowded Field**

Providing direct format competition to FM 100 on the older side is KISN sister KOSY-FM. "Most of their strength is coming from Utah County." Hague explains. "They're certainly a flanker and sound older than we do. They play a lot of Carpenters. Barry Manilow and Barbra Streisand. A monitor of the two stations would show that KSFI is much more contemporary. We've been *the* Soft AC in this market and have also had some ability to penetrate the mainstream AC arena." Regarding the Hot AC skirmish

between KBEE and KISN, Hague remarks. "It comes and goes. There have been times when it hasn't been a battle at all because one's up and the other's down. Our Pop/ Alternative sister. KQMB, is now in the middle of things. With KQMB in the mix, it's making things even more interesting for KBEE and KISN. As far as AC radio is concerned, Salt Lake City is probably the most over-radioed market in the country."

Hague notes that KSFI doesn't share much audience with KBEE or KISN. "We're a soft radio station with a large exclusive cume." he says. "If anything, KBEE and KISN have become hotter over the last year."

On the subject of artist duplication, he comments, "With the advent of many popular artists like The Backstreet Boys and 'N Sync, we probably play more of the same music as the two Hot ACs than we used to: But we can't — and won't — play music by artists like Third Eye Blind."

#### **Upbeat Adult Station**

Last fall KISN began moving toward a more contemporary stance. As PD Sam Elliott comments. "Lines are so blurred that there really isn't a difference between Top 40 and Adult Top 40. It comes down to one or two records. If you play a Sisqo funk song, you're Top 40. If you don't, you're Adult Top 40. KISN is probably more aggressive musically than it's been in two years. This station has always had contemporary roots, but it was never really clearly defined. We're now a clean. upbeat radio station for adults."

KISN was recently acquired by Clear Channel. but Elliott comments on where then-KISN parent Trumper Communications aimed to move the station. "They wanted to take the younger end of KSFI's listeners," he says. "KSFI can play everything from The Backstreet Boys and Savage Garden to The Carpenters and Neil Diamond.

"The popularity of contemporary music in this market drives ratings. We were always playing the Jennifer Lopezes and Christina Aguileras, but we never played Pop/Alternative artists like The Goo Goo Dolls, Sugar Ray or Third Eye Blind. In terms of rank, the fall book was KISN's best in 10 years, when it was second among women 25-54.

"KZHT-FM is one of America's. most conservative Top 40s. It can get away with playing artists like Phil Collins and LeAnn Rimes because the market is so conservative. For all practical purposes, KISN, KBEE and KOMB are all the same. Pop/Alternatives like KOMB have noticed that their product has dried up, and they're now playing artists like The Backstreet Boys. Faith Hill and Lonestar. The top five songs in this market are on seven different stations. In other markets Adult Alternative KENZ-FM could be Pop/ Alternative.

#### **Top-Of-Mind Mornings**

With respect to Salt Lake's mainstream AC situation, Elliott says, "KSFI has always been dominant. KOSY has become more aggressive over the last six months. It brought KSFI from being a 900-pound gorilla down to a 500-pound one and plays some of the more contemporary soft music. You just can't move in this market."

Elliott reflects on when he arrived at KISN more than two years ago from WDAY/Fargo, ND. "Sta-

www.americanradiohistory.com

## **AC's Demographic Domination**

Here's how Satt Lake City's five ACs performed in market No. 35 among three female demos in the latest sweep. The station's market rank is shown in parentheses. The format makes up 18% of Satt Lake City's 28 rated signals.

1000	W 18-34	W 25-54	W 35-64
KBEE*	9.3 (No. 1)	7.0 (No. 2)	3.0 (No. 9)
KISN*	7.1 (No. 5)	6.5 (No. 3)	5.0 (No. 7)
KOSY	2.8 (No. 12)	5.8 (No. 6)	6.1 (No. 4)
KQMB+	6.4 (No. 7)	4.5 (No. 9)	2.8 (No. 13)
KSFI	7.5 (No. 3)	10.8 (No. 1)	12.4 (No. 1)
Hot AC Pop/Alternative		2	

"Lines are so blurred that there really isn't a difference between Top 40 and *Adult* Top 40. It comes down to one or two records."

Sam Elliott

tions here won when they had an exclusive body of music," he says. "KSFI was by itself — KOSY wasn't even six months old. KQMB had the Pop/Alternative arena, and KENZ focused on artists like The Clash, R.E.M. and U2. KZHT was the only Pop station. When you flip across the dial today, you'll hear everyone playing the same music."

Now in its 14th year. KISN's morning show is said to be the market's longest-running. "KBEE has had something like 60 different players in that same span." Elliott claims. "For the first time in the fall — and again this winter — our morning show was No. 1 among adult women. That's what separates us from the other stations.

"Fisher, Todd & Erin is amazing in terms of community awareness and recognition. They have 100% recognition among women 25-44. That doesn't mean they listen, but they know who they are. It's a huge benefit having a morning show that is so top-of-mind."

The "Secret Sound" contest, currently in its ninth month, was KISN's main winter promotional vehicle. "It's one of those fun things, that has grabbed the market." Elliott says. "People can play along, and our personalities get into it. We play it seven times a day, and our TSL just shot through the roof. We keep it going, whether we start the jackpot at \$1,000 or \$5,000."

#### No. 1 Buzz

Beyond doing a little television in the last phase of the winter book, it was business as usual for KBEE. "The only other thing we did was a contest that sent two people to the Grammy Awards," recalls PD **Rusty Keys**.

The Citadel Hot AC's firstplace finish among women 18-34 in the winter sweep was "a culmination of things we've been working on over the past year," Keys said. "It has a lot to do with the station's consistency. We found where we wanted to be and hammered it home.

"KISN's changes over the past few months have taken them a little more rhythmic. We lean slightly more modern, but both of us are very much Adult Top 40. KBEE and KISN do a good job — we just come at the audience from different angles."

Changes, Keys says, have also been in effect at KQMB. "They had been Pop/Alternative, but recently started playing Faith Hill and Celine Dion, who have been staples for us."

With five major players, there is no lack of format representation in Salt Lake City. "KISN and KSFI are doing what they're supposed to anc sound great," Keys says. "KQMB has made changes with their music and morning show and sound better every day. Quite honestly, I don't listen to KOSY very much.

"Working in this market make: waking up fun each morning, bu there probably isn't room for al these stations. It would be nice to see someone go away."

"Working in this market make: waking up fun each morning Everyone's here, but there prob ably isn't room for all these sta tions. It would be nice to see some one go away."

"A monitor of KSFI and KOSY would show that KSFI is much more contemporary. We've been *the* Soft AC in this market and have also had some ability to penetrate the mainstream AC arena."

Alan Hague

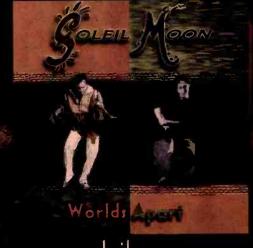
# DLEIL MOON "Never Say Goodbye"

"Watching them on stage is just, plain fun! When I heard them do 'Never Say Goodbye' I knew it was an automatic add. It's one of those songs that sticks in your head." - Dan Hurst, PD KUDL/Kansas City

"These guys have energy, chemistry.... what a great live performance. "Never Say Goodbye'- it's a perfect (i)." - Paul Kelley. PD KGBX/ Springfield

# Going for A/C Adds on July 17

from the debut album "Worlds Apart"



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# RR AC Top 30

LAST WEEK	THIS WEEK	Buly 7, 2000	TOTAL	PLAYS	GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS
1	1	FAITH HILL Breathe (Warner Bros.)	2617	-48	322044	25	112/0
2	0	MARC ANTHONY You Sang To Me (Columbia)	2430	+4	291292	20	110/1
5	3	DON HENLEY Taking You Home (Warner Bros.)	2324	+109	258794	* 10	109/0
3	4	LEANN RIMES I Need You (Sparrow/Curb/Capitol)	2218	-83	239434	15	110/0
4	5	LONESTAR Amazed (BNA/RLG)	2173	-102	256844	42	111/0
6	6	BACKSTREET BOYS Show Me The Meaning Of (Jive)	1967	-41	223007	24	107/0
7	7	SAVAGE GARDEN   Knew   Loved You (Columbia)	1890	-58	247272	38	110/0
11	8	CHRISTINA AGUILERA I Turn To You (RCA)	1743	+140	219396	10	103/1
9	9	SAVAGE GARDEN Crash And Burn (Columbia)	1675	-8	159394	15	105/0
10	10	ELTON JOHN Someday Out Of The Blue (DreamWorks)	1585	-54	186600	20	104/0
8	11	CELINE DION That's The Way It Is (550 Music/Epic)	1550	-140	197792	35	109/0
12	12	BRIAN MCKNIGHT Back At One (Motown/Universal)	1511	-44	186398	29	95/0
15	B	W. HOUSTON & E. IGLESIAS Could I Have This Kiss Forever (Arista)	1501	+276	177027	7	101/3
13	14	CELINE DION   Want You To Need Me (550 Music/Epic)	1381	-91	166855	12	101/0
14	15	PHIL COLLINS You'll Be In My Heart (Hollywood)	1266	-192	156738	64	101/0
16	16	98 DEGREES   Do (Cherish You) (Universal)	896	+42	102500	44	90/0
reske	-0	LARA FABIAN I Will Love Again (Columbia)	878	+85	130101	7	89/3
17	18	MACY GRAY   Try (Epic)	840	+13	130416	14	59/2
18	19	SANTANA F/ROB THOMAS Smooth (Arista)	830	+5	125844	35	45/0
20	20	SARAH MCLACHLAN I Will Remember You (Arista)	772	+17	107427	66	89/0
22	2	BACKSTREET BOYS The One (Jive)	566	+74	83625	4	58/1
21	22	WESTLIFE Swear It Again (Arista)	521	+5	50407	12	55/0
23	23	SASHA If You Believe (Reprise)	517	+41	37583	6	62/1
24	24	BETH NIELSEN CHAPMAN Shake My Soul (RCA)	392	-11	28366	6	51/0
25	Ø	MARK SCHULTZ He's My Son (Word/Epic)	384	+42	38871	3	61/6
26	20	DAVE KOZ Know You By Heart (Capitol)	351	+28	35466	8	56/2
27	ð	'N SYNC Bye Bye (Jive)	292	+10	53357	13	23/0
28	28	SUZY K W/DONNY OSMOND Now I Know (Vellum)	232	+7	16971	2	42/3
Debut	-	JON SECADA Stop (550 Music/Epic)	217	+115	40566	1	39/6
30	30	KENNY ROGERS Buy Me A Rose (Dreamcatcher)	169	+11	11280	2	21/2

Most Added. TITLE LABEL(S) ADDS N MELLENCAMP Yours ... (Sony Classical/Columbia) 8 RK SCHULTZ He's My Son (Word/Epic) 6 SECADA Stop (550 Music/Epic) 6 LANG Summerfling (Warner Bros.) 6 LY SIMON So Many Stars (Arista) 5 IOUSTON & E. IGLESIAS Could | Have ... (Arista) 3 A FABIAN I Will Love Again (Columbia) 3 Y K W/DONNY OSMOND Now I Know (Vellum) 3 I Wanna Know (Jive) 3 SICA SIMPSON I Think I'm In Love... (Columbia) 3 3

JANIS IAN Jolene (Windham Hill) ENRIQUE IGLESIAS Be With You (Interscope)

3

TOTAL

CHART

#### Most Increased Plays

ARTIST TITLE LABELIS	PLAY
W. HOUSTON & E. IGLESIAS Could   Have (Arist	a) +276
CHRISTINA AGUILERA I Tum To You (RCA)	+140
JON SECADA Stop (550 Music/Epic)	+115
DON HENLEY Taking You Home (Warner Bros.)	+109
LARA FABIAN I Will Love Again (Columbia)	+85
JOE I Wanna Know (Jive)	+78
BACKSTREET BOYS The One (Jive)	+74
JOHN MELLENCAMP Yours (Sony Classical/Colum	ibia) +74
J. BRICKMAN F/M. W. SMITH Love (Windham Hill	/) +68
JANIS IAN Jolene (Windham Hill)	+51

115 AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 875 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company), © 2000, R&R Inc.

ENRIQUE IGLESIAS Be With You (Interscope) Total Plays: 156, Total Stations: 12, Adds: 3

JOE I Wanna Know (Jive) Total Plays: 154, Total Stations: 25, Adds: 3

ALISON KRAUSS It Wouldn't Have Made Any Difference (Rounder) Total Plays: 136, Total Stations: 28, Adds: 1

JESSICA SIMPSON I Think I'm In Love With You (Columbia) Total Plays: 117, Total Stations: 21, Adds: 3

JOHN MELLENCAMP Yours Forever (Sony Classical/Columbia) Total Plays: 78. Total Stations: 21, Adds: 8

#### New & Active

TIM JAMES I'll Be Your Secret (C2/Columbia) Total Plays: 71, Total Stations: 12, Adds: 1

CARLY SIMON So Many Stars (Arista) Total Plays: 58, Total Stations: 19, Adds: 5

K.D. LANG Summerfling (Warner Bros.) Total Plays: 54, Total Stations: 14, Adds: 6

JANIS IAN Jolene (Windham Hill) Total Plays: 51, Total Stations: 18, Adds: 3

Songs ranked by total plays

## Breakers.

LARA FABIAN

I WIII Love Again (Columbia) Total playswicrease total stations/ados 878/85 89/3

Nost Added is the total number of new adds officielly reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest weak-o-weak increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

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n ga maga ta 11 mili kan ng malan di 14 mili kan manakan kan kan kan na sa kan

80

# know you by heart The love song from Dave's hit album: The Dance

Hooked on a feeling



Produced by Dave Koz Management: W.F. Leopold Management, Inc. hollywoodandvine.com • davekoz.com



07

Capitol

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#### **Most Played Recurrents**

BACKSTREET BOYS | Want It That Way (Jive)

'N SYNC (God Must Have Spent) A Little More Time On You (RCA)

EDWIN MCCAIN I Could Not Ask For More (Lava/Atlantic)

SHANIA TWAIN From This Moment On (Mercury/IDJMG)

CHER Believe (Warner Bros.)

98 DEGREES The Hardest Thing (Universal)

FAITH HILL This Kiss (Warner Bros.)

SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)

PHIL COLLINS True Colors (Atlantic)

'N SYNC w/GLORIA ESTEFAN Music Of My Heart (Epic)

MARC ANTHONY | Need To Know (Columbia)

NATALIE IMBRUGLIA Tom (RCA)

RICKY MARTIN She's All I Ever Had (C2/Columbia)

AEROSMITH | Don't Want To Miss A Thing (Columbia)

BACKSTREET BOYS All I Have To Give (Jive)

SHANIA TWAIN That Don't Impress Me Much (Mercury/IDJMG)

SHANIA TWAIN You've Got A Way (Mercury/IDJMG)

SHANIA TWAIN Man! I Feel Like A Woman! (Mercury/IDJMG)

ENRIQUE IGLESIAS Bailamos (Overbrook/Interscope)

JIM BRICKMAN t/MICHAEL W SMITH Love Of My Life (Windham Hill)



MICHAEL ENGLISH Heaven To Earth (Curb) DAVE KOZ 1/MONTELL JORDAN Careless Whisper (Capitol) PAT MCGEE BAND Runaway (Giant/WB)

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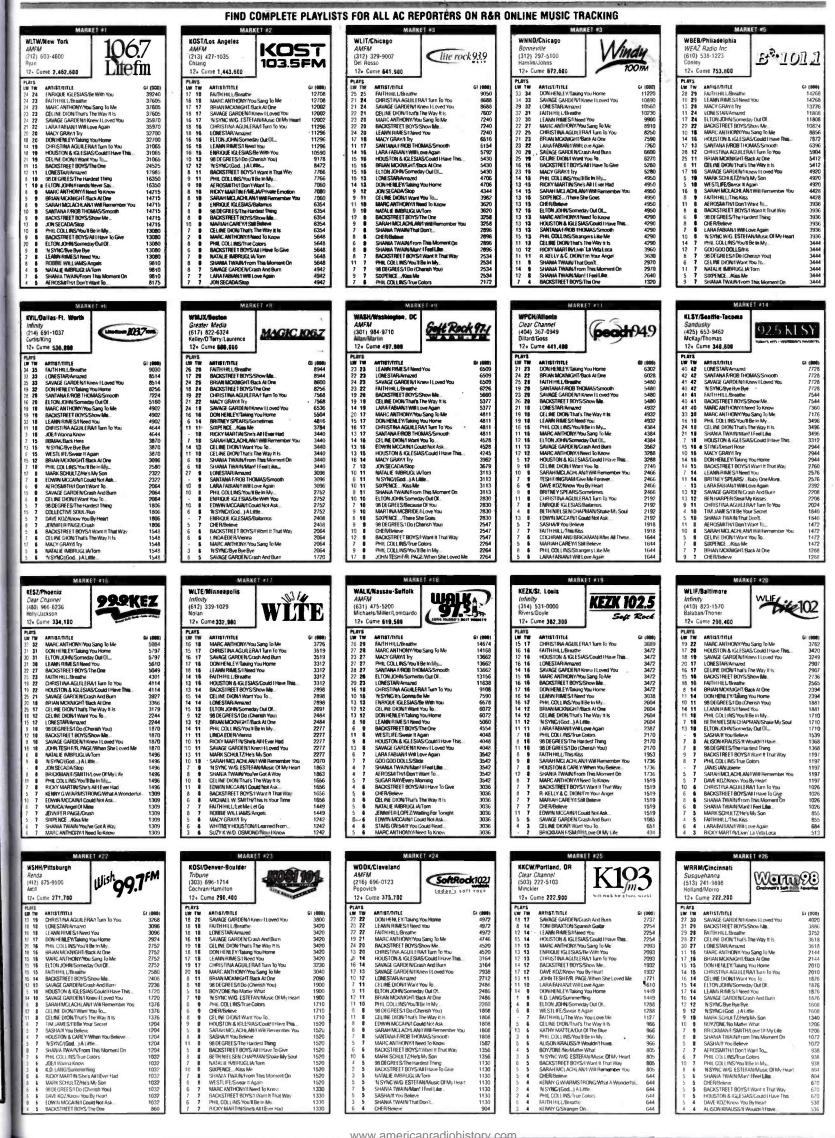
**R&R** c/o **Mike Kinosian:** 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067



O CHICAGO Will You

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## **AC Playlists**



#### 84 • R&R July 7, 2000

# Reporters

#### Stations and their adds listed alphabetically by market

			Stations a	and their adds list	ted alphabetically	by market				
AC Hot AC										
WYJB/Albany, NY * Olit Michael Morgan MD: Chris Holimberg 3 JONSE(ADA Step*	WTCB/Columbia, SC * PDMID: Brent Johnson NoAdds	KSSK/Honohulu, HI * PDAID: Julii Severs JESSICA SIMPSON "Threa"	KW/M/Monterey, CA * PDMD: Bernie Moody JOHMELLENDMP*Yous* JESSICASIMPSON*TheM*	<b>ISFI/Sell Lake City, UT *</b> OM/PD: Alan Mague MD: Lyle Morrie 21: MARCANIFONY Sang*	WKDD/Akron, OH * PC: Chuch Collins MD: Lynn Kally HMAGOROON 'Ionghi'	WDAQ/Danberry, CT PD: BUI Trotte BUD: Andy Caritale 00: BisThey SPLAPS: Dops" 7: EVERDLAR VecedarL	ICHOCE/Las Vegas. NV * PD: Duncen Peyton APDND: Shark 9 3000RS00WI Krystont: 8 MORY Pocelar:	WONOL/Orlando, FL * Dir/Ope: Dir/d Invest MD: Tim Baldwin 3 MM-CROW Tonpri 1 MREDRS Associety	KSNG/San Antonio, TX * OMI Virgil Thompson PDMID: Tom Lazar No Adits	
KMCA/Mongeorgue, MM * PD: Roger Scott MD: Jerna James NoAtt	WSNY/Columbus, OH " PD: Chuck Knight NoAde:	WAHR/Huntsville, AL * PD: Rob Harder MD: Bonny O'Brian DME K02 'Know'	WALK/Nassau-Suffolk, NY * YPProg.: Gene Alicheele APD: Rob Miller MD: Cherle Lomberdo 4:53Cd/SMP504:7het*	KODIT/San Antonio, TX * POND: Jim Machey NoAd2	KKOB/Albuquerque, NM * Olit: Brad Berret PD: Kenn McCloud (VRB2AR Wenders)	WMMD/Dayton, OH * PD: Jeff Stavana MD: Dawn Taylor	KSTJA.ss Veges, NV * PD: Jerry Dean MD: Larry Martino	KOBY/Oxnard-Ventura, CA * CNNPD: Mark Ellion Inteline	KFHIL/San Diego, CA * VPGUI: Tracy Johnson MD: Jan Sawal 15. BHICKERSAS WIN*	
WLEV/Allenipum, PA * PD: Vern Anderson JCE Vionui	KVIL/Dallas-FL. Worth, TX * PD: 600 Curtie MD: John King HOLSTON & KILESAS Yes' LARAFABARY/gun'	WTPl/indianapolis, IN * PD: Cary Havens MD: Shave Casper No.465.	WHUD/Newburgh, NY OMPD: Stave Patrone MDMPD: Tam Farst	KSBL/Santa Barbera, CA PD: Aviser Die MD: Nancy Newcomar NoActs	KPEK/Albuquerque, NM * Oli: Frank Jeson PD: Mile Parsons	No Adds	TOM BRANTON Years'	KZON/Phoenix, AZ * PD: Chris Ebbott MD: Kern Mantion	Khist/San Diego, CA * PD: Mille O'Bran MD: Key MicCal	
KYMG/Anchorage, AK ONE Mark Murphy MARK SCHULTZ "Son"	WLQT/Dayton, OH * PD: Sandy Colline MD: Blaven Scott NoAdds	WTFIN/Johnson City, TN * PDMD: Next E. McKeney "OHMELENCAMP"Next" KD LANG Summe"	CARYSICH May" WEMG/New Orleans, LA * PD: Stove Online APONE: Statemy Scott	KLSY/Sealle-Incore, WA* PD: Berry McKey MD: Darle Thomas 16 STBG Dawr	APD: Jakney Barteran DOQSTAR Corne' STONE FEMPLE PILOTS 'Sour'	APDAID: tille Callord 13 SONCLE finit: 19 MAYOHBOXINENTY Bent" 9 MMAGORDDN=Lunght	PD: Jill Navyar BBMAK 'Hav' VERTICAL HORIZON 'God' MACY GRAY 'Call'	15 MOBY Pacatan WPHH/Pittsburgh, PA * PD: Michael Hayes	2 DURWIDURWI Summer" KODUSan Francisco, CA * PD: Bob Learence	
WPCH/Atlanta, GA * OMPO: Vance Dillard APC: Shave Coss SUZYK WD OSIA/NO 'Boe'	KOSI/Denver-Bouider, CD * PD: Juli Cochran Prog. Big: Slave Humilton JONSCOLA Step*	WICVE/Johnstown, PA PD: Jack Michaels MD: Brian Wolle JackWelleNCAMP Yours'	SASHA Taleve" WILTW/New York, NY * Olif: Jan Ayan 0. EUTUAN Transk"	WHSN/South Band, IN PC: Jim Roberts NoAddi	KMCK/Anchorage, AK PD: Rory Lannen MD: Rick Sperke NEVE 'Dur'	KINCED/Des Maines, LA * PC: Idlay Biolesmere MD: Blave Jonian NO DOUBT Smph" VERTURA HOR2DN "God"	KURBA.Ittle Reck, AR * PD: Rendy Cam APD: Aeron Anthemy TRACCARMAN Woodry KD LANG Summer	APONIC: Sost Alexander VERICAL HORZON God	APDND: Nichard Rivers 10 BADISTREET BOYS 'One' KULLC/Sam Francisco, CA *	
WFPG/Allantic City, NJ PD: Gary Guide SUD: Marlens Agen SU2YK WD OSMOND New?	WOOF/Deltan, AL GMPD: Leigh Simpson GMND: Who Holderfield No.kds	WOLR/Kalamszoo, III Oli: Kan Largebear PD: Brian Warte MARKS248.12 "Son"	WWDE/Narialit, WA* OMPC: Dan Landan APOMIC: Juli Monau Nodas	KISC/Spokane, WA * PC: Rub Harder 6 MMKSOULTZ Son*	KAND/Austin, 17; * PC: Jan Robinson MC: Polick Lombor MC: Dor DONHERLY "borg"	KSTZ/Dec Maines, M.* MD: Jan Myers 29 JAHANG Mas'	KING/Les Angeles, CA * PD: Jhani Kayo APDMD: James Balar	PD: Randi Kushbarn APDRD: Ethan Mintan KODOURT Singh	PD: Louis Kapton MD: Julio Stoschal 1 STOR FEMPLEPHOTS "Sou" SISTERHAZE 'Dung: KNA Tallor"	
WBC/Augusta, GA * CMPC-John Shomby RoAca:	KTSIM/EI Pase, TX * PC: BW Tele MD: Sam Calestine No Add:	KSRC/Kansas City, MO * PO: Jon Zuliner MD: Januaro Adday Ro/Age	KMGL/Oklahoma City, OK * P0: Juli Couch APD: Kalle Yeeger att: Save officien	IOQY/Spatane, WA * MD: Serve Kright NoAds WMAAS/Springfield, MA *	GETHHART "Delcous" KLLY/Reductsfield, CA * PCMID: Jamen Catlin	EVERCLEAR 'Worderful' 3 DOORS DOMIT Krystonie" NINA CORDON ' krystonie"	No Asta KYSRA.se Angeles, CA * PD: August Parell Alfondo: Cale Page	KRSK/Perland, OR * OMPD: Jost Grey APDND: Jos Allen NSVC Gona' NEVE "Det"	KEZZY/San Jane, CA * PC: Jan Morphy AFDAB: Michael Mortnes 1 : DEROLIAR Worder&	
RCHLMattin, TX * PC: Also O'Maal APCMD: Wite Austin No.Adc	WICIC/Erie, PA PD: Ren Arlen KID: Greg Meur JOHIN 111 NOMP Your'	KUDL/Kancas City, MD * Off: Thom Hardel PD: Dan Hardel No Adds	NoAda KEFM/Omphe, HE * PDAID: Slove Alburteen	PD: Paul Cannon APCMIC: Hollin Staphone BINGLE (GLESI/S WIP*	1 STONE TEMPLE PROTS 'Son' DONYERLEY "Jaing" TOMO: 'Sugar' LALIPA SATERFRELD "Indust"	KSINEJ Pane, TX * CHAPD: Courtey Noteen HDNAPD: El Materio 1 JOISCONSIDE" 1 JESECASINESON Then" 1 MICHELE TURES TO:	NoAdds WZTR/Louisville, ICY *	WSHE/Providence, RI * PC: BIII Heam APC: Eddle Menen ItoAdb	1 DONHENLEY "Sang" KRUZ/Sanda Barbara, CA PDAD: Jan Randaan	
KGFM/Balanslield, CA * PD: Chris Edwards MD: Diag Daffee KD UNG Summe"	WKY/Evanaville, IV POND: Nork Enter No Adds	WJXB/Kaczville, TH * PCMD: Jaff Jurdgen NoAda	5 HOUSTON & REESING Yes" WINGF/Ortande, FL.* PD: Kan Payne APONE: Stranda Mathema	KGBX/Springfield, MD PDMD: Poul Kalley NoAdls WYYY/Syracuse, NY *	WWID/Galilianges, ND * VPProg: Bill Posta PC: Stars Manz MD: Grag Carpenter No.4db.	WOSM/Fayetteville, NC * APD: Deserve James ND: Matthew Alson To Mos	PD: Nuch O'Bhan IsSMC 'Gonu' WIMC/Memphis, TN *	WRAL/Raleigh-Durham, IIC * PD: Jos Fornicola SD: Ruis Paulin	NoAcco WAEV/Savancah, GA OlaPO: Scotty Bagas APD: Regard Editati	
WLIF/Ballimare, MD * OMPD: Gary Beleton MD: Mark Thomer NoAdo	WCR2/Flint, No * Onl/PD: J. Publich ND: George Victory: No Act:	KTDYAalayella, LA * PC: C.J. Carente MD: Blove Wiey KD UNE Samme'	No Adds WNIEZ/Passancola, FL * POMID: Kovin Pelorson No Adds	POND: Fich Lauber ItoA355 WRVF/Takada, OH *	WONCCOnten, MA * VPProg: Grug Stratest MD: Mile Malaney No.446	WINKFL Myers, FL * POND: Bub Grounger DATO The Wanted	laanta PDND: Gruce Wayne la:Ads WKT1,Mihvaalide, WI *	NoAdds KLCARtene, NV PC: Terry Mattee	PHISH "Haavy" TRACY CHAPMAN "Westerg"	
WMLU/Simmingham, AL.* Oth John Jankins PDAD: John Shart No.405	WUJVFL Wayne, M * Offic Lee Toten PD: Barb Richards MD: Jan Barron 1. KD1406 Serrora'	WFMKLancing, MI * PC: Tan Klasting Invides	WSWT/Poorin, IL. CMPD: Rendy Rundle NoAdts	PD: Cary Put MD: Kim Carson Vold3	WOEX/Basten, MA.* PD: Ren Valeri MD: Dany Magers	KALZ/Freene, CA* PD: E. Carto Johnson	PD: Clanny Clayton APCNE: Lossed Pasco NoAdb	STORE TEMPLE PLOTS "Sour" MICHELLE PLAKES "Do"	KPLZ/Seattle-Taceme, WA* PC: Kent Philips MD: Alex Hautenste NoAdo:	
WHLD/Bosten, MA * PD: Dan Kelley MD: Mark Lawrence HoAds	JOHNELLINGNIP Yours' WNFY/Frederick, ND ND: Norman Harry Schmidt	KINZQA.co: Vogas, NV * PC: Duncan Payton MD: that McKay NoAca:	WBEB/Philadelphia, PA * PD: Chris Conley CAR/ SMON May'	POMD: Rose Dani HoAsts	NoAdds WT <b>SS,Abullada, NY</b> *	VISRUM Data	WMYX/Mikraukse, WI * PO: Brian Kelly APO480: Buch Richards 1 WESTUFF Swar*	PD: Bender MD: Release White 1 DROMERS "Dea" NEVE "Dea"	WMTX/Iampa, FL * PD: Tony Florentino APDMD: Larry London NoAdds	
WEZN/Bridgeport, CT * POMD: Stove Marcus 1 HOUSTON & IGLESIAS TKes	GOD GOD GOLLS "Prozensy" JMIS WA "John" JOHNM LENCAMP Yours" ISBOF Freesee, CA *	KSHEAas Vegas, NV * PD: Tom Chase MD: John Berry Hu-Ads	KESZ/Phoenix, AZ * PC: Shaan Holly NoAds	PC: Bestly Rich APOMD: Leste Lois NoAdts	MD: Rob Locas GODGODDQLIS (bradeay) WNIT/Coder Rapids, IA	NV3NYT19988, UN PC: IIIIo Vager APC: Aney Winlord IIIC: Julio Lagen MACYGNV*Call VERTION HORIZON*Call	KSTP/Minneepolis, MH * CMMID: Leighten Puck 15 SANGE GADEN Coah* 14 DONHERLEY*Salarg*	WVOR/Rochester, NY * PD: Dave LaFree Ventical HOR/DN:Got*	WSSR/Tampa, FL * PD: Scott Chase MD: John Stewart 1 DROW&RS:Thur	
WHIC/Canten, OH * PD: Terry Simmone MD: Kayleigh Kriss NDA25	PD: South Hallin Holdas WLHT/Grand Ramids, MI *	KOSTA.cc Angeles, CA * PD: Johnny Chang HoAcc:	WSHH/Pittsburgh, PA * PDAID: Run Andir NoAdts	KDOV/Fyler-Longview, TX * OBVPC: Dave Monstand MDNPD: BBI Davis NoAdds	PDillD: Rendy Lee BRITNEY SPEARS Tops." CREED "Higher"	WYTVGrand Rapids, BD * PC: Jeff Androne APC: Eric O'Brien	WXPT/Minnespells, MH * PD: Duety Hayes APDMD: Paul Keimer, Dino EVERLAR Wordshir	WZNE/Rochester, NV * PONIC: Flick Inclined No Adas	3DOORSDOWN Wyptonia" TONIC Sugar" WWWWW/Talaado, OH *	
KCDAT/Carlor Rapids, IA PONED: Dick Station KEMV ROGERS 'By' MARK SDALL7: 'Son'	PD: UNI Balley APDMD: Mary Turner NoAdds	WVEZA.ouisville, KV * Olit: David Smith APDAID: Joe Fedele No Ass	KRCW/Portland, OR * PCMD: Bit Blogder CVRLYSMON Nany	WLZW/Ulice, NY PD: Rendy Jay MD: Trudy JDE Vierna' TMI/MESSizent'	WLNKCharlolle, NC * OM: Yem Jackson PD: Neel Sharpe ND: Pathy Yaughn VERTICAL HORZON 'Got'	ND: Non Evens NNA GORDON "Jongh" VERTICAL HORIZON Cod" EVERCLEAR "Wordsha"	KOSO/Mindeete, CA *	KZZO/Sacramenio, CA * PD: Alen Ode APD: Joe Mathems NoAdos	Off: The Roberts PD: Brien Casey MD: Blove Marshall NoAdds	
WDEF/Chaltanooga, TH * PD: Danky Howard MD: Danke Peters No.Adv	WMAG/Greensboro, NC * POND: Not: Allen Notats WMY//Greenville, SC *	WINCOVMadison, WI * VPProg. Pat O'Notil MC: Kan Flocher 1. O-RISTINAACULERA 'Km'	WWLL/Providence, RI * PDAID: Ton Holt JOE Warn? WRSN/Raleigh-Durham, NC * PDAID: Bob Bronson	WASH/Washington, DC * PD: Baue Alien MD: Bund Martin BADSTREET BD/S 'Dra'	WTND/Chicago, IL.* PD: Bury James APD: Hury Ellen Kachinako 6 3000PSD0WI Yoytonle*	WICSUGreensberg, NC * PD: Joff Cushman MD: Gano Pearson NoAdS	MD: Downe Miller 5 STORE TEMPLE PILOTS 'Sour' WULLKMontmouth-Ocean, NJ * OWAPD: Miller Kaplan	KYKKY/SL Louis, MO * PD: Smokey Rivers APDABC Grag Hewitt JOI SECADA 'Step'	K2PT/Rection, AZ * PD: Angle Hande APDMD: Laste Lois VERTICALHORIZIE Col' MACY GRAY Call	
WLIT/Chicago, IL.* PD: IMRe Cel Romo IMROLEIGLESAS Weit	PDMID: Gary Jackson 1 MACY GRATINY JON SECADA Stop: WSPA/Graenville, SC *	KVLY/McAllen, TX * PDBD: Alau Daran JORNELLENCARP "Nars"	CARLY SMON 'Nary' KRNC/Rend, NV * PD: Dan Fritz JANS W/ Johns'	WEAT/W. Paim Beach, PL * OMPO: Les Howard Jacoby APDMD: Ched Peny No.6ds	WVNX/Cincinnati, OH * PD: Brad Ellis MD: Erin Dawert NoAds	WIKZ/Hagerstown, MD PD: Rick Assander SISTERWZE Oarp:	APCARD: Cher Hunderson No Adds	WVRV/St. Louis, MO * PD: Joi Lanon MD: David Myers NoAds	WROXWashington, DC * Dr/Ope/PD: Steve Koebeu MD: Carol Perler NoAdas	
WNND/Chicago, IL * PD: Mark Hemin MD: Heynes Johns No Adds	ONE: Jam Kintend PDMD: Grog McKinney MARKSOULIZ Son' DAVE KOZ Yonow'	WLRQ/Melbourns, FL PD: Mark Landar BD: Kann Kay JANS MI 'Atma' HENNY ROCERS 'Bay'	WTVR/Richmond, VA * PDMD: Bill Cahle No Ards	KR88/Wichita, KS * MD: Toda Taylor 1 JOHNELENCMPThus	WNVX/Cleveland, OH * MD: Jay Hudson HoAds	CREED Hyter WTRC/Hartlond, CT * PD: Steve Saltieny	PDAND: Scotline LAURA SATTERFELD Haled STONE TRAVLE PLOTS 'Sow' TONC 'Super' DIDD 'Hee'	KBEE/Salt Lake City, UT * PD: Rusty Keys APOMD: Ben Cross	WMBX/West Palm Beach, FL DAMD: John D'Connett APDMD: Jell Clarke No.405	
WRRMCIncinnati, OH * OMPD: T.J. Holland APDIND: Ted Morro No App.	WRCH/Hartlord, CT * PD: Altan Camp MD: Joe Hann No.4dts	WRVR/Momphis, TN * Olit Joel Burlie PDMD: Kay Manley 5 WAYSDHUIZ Son'	WELOReancie-Lynchburg, W.* PD: Don Morrison MD/APD: Dick Device fis/4ds	WMGS/Willies Barre, PA * PDMD: Sum Philipe NoAds	WOAL_Clevetand, OH * MD: Stave Brown 7 TRAKS Why	MD: Cavid Simpson No Adds	WLTS/New Orleans, LA* PD: Save Seter ND: Charase Frage No Adds	VERTICAL HORIZOW GOF KISN/Salt Lake City, UT * PD: Sam Elitot	WRMF/West Paim Beach, FL PD: Rues Moriey MD: Dave Breveter	
WOOK/Cleveland, OH * PD: Dave Popovich APDAD: Scott Maler 4 LARAFRENN'Again'	KRTR/Honolula, HI * PDAD: Wayne Maria NoAdd:	WLTQ/Milwaukee, WI * POND: Sien Atlanson KD LMG Summer JONSTCADA Slop*	WGFB/Rockdard, IL PC: Net Williams WD: Carrie Matterion TeoAdds	WJBR/Wilmington, DE * PD: Hicknet Weine HD: Catey Hill JONSTOA Sho'	KWUU/Colerado Springe, CO * PD: Kevie Caleban IIID: Jeannine Jamas IlioAda	KUCD/Honolulu, HI * PCANC: BIII George NoAdds	WPLUNew York, NY * VPProg. Tem Cuddy PD: Scott Shannon ND: Teny Macaro	MD: Brien de Oeve JohnWKS1Mie* KCIMII/Saik Lake City, UT *	Nr Adds. WXLQ/Worcester, MA * PD: Rob Weller	
"= Mediadase	24/7 monitored	WLTE/Minneapolis, MN * PDMID: Gary Holen No Adds	KGBY/Sacramento, CA * PONIO: Blave Kelly NoAnt:	WSRS/Worcester, MA * PD: Serve Pack MD: Jackle Brush	WCGQ/Columbes, GA POND: Al Haynes APC: Shayn Green	KHOCHOuston-Galveston, TX* Olit: Jan Trapp APD: Jan Didavac MD: Lan Braday NrAdds	MPACORON "knyh" WPTE/Norfeik, VA * PD: Mark Bradley MD: 6. Deven Thomton	Oli: Alen Hague PD: Bob Waller 7 MCYGRW Call 6 DOISSIAR Come"	MD: Amy Navarto 1 NDDDUBT Single" 1 BEMAK 1990 MICY GRAY Call	
115 Total Report 115 Current Rep 111 Current Play	orters	WIDCC/Mabile, AL.* MD: Mary Booth MACY (BRAY 19y*	KYMX,Sacramento, CA* PD: Bryan Jackson No.Adds	Ile Adb WARIN/York, PA * PD: Kally West	9 3DOORSDOMIN Wystonie" 2 EVERILLEAR Wonderluf	WENS-Indianapolis, M * OMP/ID: Greg Dunkin	1 VERTICAL HORIZON 'God' NEVE 'Owr' EVERCLEAR 'Wonderfor'	*= Mediabase	24/7 monitored	
Reported Frazer WMJY/Biloxi-Gu KTRR/Ft. Collins WGN/Wilmingto	lifport, MS s, CO	*LISN/Modesto, CA * POMD: Gary Inchasts 1 KD LANG Summer*	KEZK/St. Lauis, MD * PD: Smotiny Rivers * MD: Jin Dayle JONSECADA 'Stap"	MD: Rick Stern 2 SLIZYKW/D OSMONO Now" WMCCY/Youngstown-	KICPN/Corpus Christi, TX * PD: Jeson Hillery MD: Ched Bennell NoAdis	MD: Jim Cerone 1 DeROFFEBLID: Never BBMAK Teal	KYTS/Oldahorne City, OK * Oli: Chris Baher PONID: Rey Kahee No Adb	95 Total Reporters 95 Current Report 94 Current Playlist		
Did Not Report, WPEZ/Macon, G	Piaylist Frozen (1): A	WOBM, Monmouth-Ocean, NJ* PD: Jeff Rafter MD: Liz Jareasi 4. ALSON KRALSS Wouldn? 1. CARLYSIMON Many*	KOSY/Saft Lake City, UT * PD: Paul Wilson 2 LABARABAK/Agan*	Warren, OH ** OM/PD: Dan Rivers MD: Mark French * NSNC'Gama* ENRIQUE (QEESNS WH*	KDND/Dallas-FL Worth, TX * APDAND: Lies Thomas No Adds	WFAT/Katamazoo, MU MD: Tany Travello 10 CHRISTINA/GUILERA'hun' 3 OOHHEMLEY "laking"	KSRZ/Ortaha, NE * PD: Kurt Owens MD: Dave Swan 285444 'twa'	Did Not Report, Pla KMHX/Santa Rosa		

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# Hot AC Top 30

LA	E.	® tube 7, 2000	· Mart - and - and the state	The Charles			1. 2 L. L. L. D. L.	and the state
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL	PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/	4. T.
1	1	VERTICAL HORIZON Everything You Want (RCA)	3697	-197	392328	28	92/0	ARTIST TITLE
2	2	MATCHBOX TWENTY Bent (Lava/Atlantic)	3379	+92	340778	12	86/1	VERTICAL
4	ğ	STING Desert Rose (A&M/Interscope)	2869	+124	321057	11	89/0	EVERCLEA
3	4	MACY GRAY   Try (Epic)	2658	-246	273673	24	86/0	NINA GOR
5	5	GOO GOO OOLLS Broadway (Warner Bros.)	2608	-108	240255	13	82/1	STONE TEN
7	6	CREED Higher (Wind-up)	2487	+104	270335	18	65/2	DON HENL
9	ŏ	NINE DAYS Absolutely (Story Of A Girl) (550 Music/Epic)	2457	+196	270808	10	75/1	NEVE It's O
6	8	FAITH HILL Breathe (Warner Bros.)	2358	-92	260617	23	71/0	MACY GRA
8	9	THIRD EYE BLIND Never Let You Go (Elektra/EEG)	2334	-45	244937	26	83/1	3 DOORS D
11	10	SANTANA F/ROB THOMAS Smooth (Arista)	1945	-72	213235	51	89/0	BBMAK Ba
13	0	SPLENDER   Think God Can Explain (C2/Columbia)	1878	+11	175562	16	62/0	TONIC Sug
10	12	SMASH MOUTH Then The Morning Comes (Interscope)	1864	-200	215877	35	77/0	TONIO Sug
12	13	SAVAGE GARDEN Crash And Burn (Columbia)	1769	-108	169702	13	68/1	
15	1	BEN HARPER Steal My Kisses (Virgin)	1707	+44	149206	11	71/0	1
17	15	SISTER HAZEL Change Your Mind (Universal)	1657	+150	142335	6	74/2	
14	16	RED HOT CHILI PEPPERS Otherside (Warner Bros.)	1656	-111	143805	15	59/0	
16	Ð	LONESTAR Amazed (BNA/RLG)	1629	+7	156743	24	57/0	
19	18	TRAIN Meet Virginia (Aware/Columbia)	1366	+5	147782	46	71/0	
18	19	MARC ANTHONY You Sang To Me (Columbia)	1337	-52	178479	14	55/0	
Breake	~ 20	DON HENLEY Taking You Home (Warner Bros.)	1322	+69	146968	7	67/5	
22	ð	NO DOUBT Simple Kind Of Life (Interscope)	1029	+61	99590	6	43/3	
21	22	SANTANA F/PRODUCT G&B Maria Maria (Arista)	952	-221	98319	13	58/0	
28	23	NINA GORDON Tonight And The Rest Of My (Warner Bros.)	831	+112	74848	2	56/6	ARTIST TITLE
24	ē	BRITNEY SPEARS Oops!I Did It Again (Jive)	824	+29	76680	5	30/2	EVERCLEA
30	Ø	BBMAK Back Here (Hollywood)	806	+119	76176	3	42/4	VERTICAL
23	26	'N SYNC Bye Bye (Jive)	791	-68	78069	16	38/0	NINE DAYS
26	1	ENRIQUE IGLESIAS Be With You (Interscope)	788	+53	96343	5	25/1	MACY GRA
25	28	GUSTER Fa Fa (Never Be The Same ) (Hybrid/Sire)	708	-68	53998	8	39/0	SISTER HA
Debut	-	EVERCLEAR Wonderful (Capitol)	699	+390	97786	1	51/9	STING Des
29	30	KID ROCK Only God Knows Why (Top Dog/Lava/Atlantic)	649	-66	47992	19	24/0	BBMAK Bac

95 Hot AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs 95 Hor AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Hadio Networks. Songs ranked by total plays for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1300 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

DIDO Here With Me (Arista) Total Plays: 608. Total Stations: 32. Adds: 1 MOBY Porcelain (V2) Total Plays: 584, Total Stations: 27, Adds: 2 CHRISTINA AGUILERA I Turn To You (RCA) Total Plays: 568, Total Stations: 39, Adds: 1 PHISH Heavy Things (Elektra/EEG) Total Plays: 546, Total Stations: 39, Adds: 1 NEVE It's Over Now (Portrait/C2/Columbia) Total Plays: 512. Total Stations: 34, Adds: 5 BACKSTREET BOYS The One (Jive) Total Plays: 467. Total Stations: 20. Adds: 1 11 SYNC It's Gonna Be Me (Jive) Total Plays: 461, Total Stations: 19, Adds: 2 LeANN RIMES | Need You (Sparrow/Curb/Capitol) Total Plays: 457, Total Stations: 23, Adds: 0

#### New & Active

TRAMS Why Does It Atways Rain On Me? (Independiente/Epic) Total Plays: 400, Total Stations: 32, Adds: 1 BON JOVI It's My Life (Island/IDJMG) Total Plays: 398, Total Stations: 26, Adds: 1 3 DOORS DOWN Kryptonite (Republic/Universal) Total Plays: 393. Total Stations: 28. Adds: 5 VERTICAL HORIZON You're A God (RCA) Total Plays: 380, Total Stations: 48, Adds: 11 JAYHAMMKS I'm Gonna Make You Love Me (American/Columbia) Total Plays: 364, Total Stations: 25, Adds: 2 BETH HART Delicious Surprise (143/Lava/Atlantic) Total Plays: 335, Total Stations: 21, Adds: 3 DURAN DURAN Someone Else Not Me (Hollywood) Total Plays: 302, Total Stations: 32, Adds: 1 SONIQUE It Feels So Good (Farmclub/Republic/Universal) Total Plays: 294, Total Stations: 9, Adds: 1

MICHELLE TUMES Do Ya? (Sparrow) Total Plays: 258, Total Stations: 16, Adds. 2 MACY GRAY Why Didn't You Call Me (Epic) Total Plays: 237, Total Stations: 29, Adds: 5 LARA FABIAN I Will Love Again (Columbia) Total Plays: 208. Total Stations: 11. Adds: 0 WHITNEY HOUSTON & ENRIQUE IGLESIAS Could 1... (Arista) Total Plays: 194. Total Stations: 12. Adds: 0 SHIVAREE Goodnight Moon (Capitol) Total Plays 129 Total Stations 11 Adds 0 STONE TEMPLE PILOTS Sour Girl (Atlantic) Total Plays: 93, Total Stations: 11, Adds: 6 TONIC Sugar (Universal) Total Plays: 86, Total Stations: 11, Adds: 4 TRACY CHAPMAN Wedding Song (Elektra/EEG) Total Plays: 77, Total Stations: 11, Adds: 2

Songe ranked by total plays

### Most Added.

ARTIST TITLE LABEL(S)	ADD:
VERTICAL HORIZON You're A God (RCA)	11
EVERCLEAR Wonderful (Capitol)	9
NINA GORDON Tonight And The Rest (Warner Bros.)	6
STONE TEMPLE PILOTS Sour Girl (Atlantic)	6
DON HENLEY Taking You Home (Warner Bros.)	5
NEVE It's Over Now (Portrait/C2/Columbia)	5
MACY GRAY Why Didn't You Call Me (Epic)	5
3 DOORS DOWN Kryptonite (Republic/Universal)	5
BBMAK Back Here (Hollywood)	4
TONIC Sugar (Universal)	4

#### Most Increased Plavs TOTAL

ARTIST TITLE LABEL(S)	INCREASE
EVERCLEAR Wonderful (Capitol)	+390
VERTICAL HORIZON You're A God (RCA)	+298
NINE DAYS Absolutely (Story ) (550 Music/Epic)	+196
MACY GRAY Why Didn't You Call Me (Epic)-	+196
SISTER HAZEL Change Your Mind (Universal)	+150
STING Desert Rose (A&M/Interscope)	+124
BBMAK Back Here (Hollywood)	+119
NINA GORDON Tonight And The (Warner Bros.)	+112
3 DOORS DOWN Kryptonite (Republic/Universal)	+109
CREED Higher (Wind-up)	+104

#### **Breakers**.

**DON HENLEY** 

Taking You Home (Warner Bros.) TOTAL PLAYSANCREASE TOTAL STATIONS/ADDS 1322/69 67/5

20

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song, litost increased Plays ists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



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luly 7. 2000

Most	Played	Recurrents

GOO GOO DOLLS Black Balloon (Warner Bros.)

MARC ANTHONY | Need To Know (Columbia)

SUGAR RAY Someday (Lava/Atlantic)

TAL BACHMAN She's So High (Columbia)

SMASH MOUTH All Star (Interscope)

FASTBALL Out Of My Head (Hollywood)

GOO GOO DOLLS Slide (Warner Bros.)

SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)

CELINE DION That's The Way It Is (550 Music/Epic)

SAVAGE GARDEN | Knew | Loved You (Columbia)

SUGAR RAY Every Morning (Lava/Atlantic)

NATALIE IMBRUGLIA Tom (RCA)

BACKSTREET BOYS Show Me The Meaning Of Being Lonely (Jive)

EAGLE-EYE CHERRY Save Tonight (Work/Epic)

LENNY KRAVITZ | Belong To You (Virgin)

STING Brand New Day (A&M/Interscope)

LENNY KRAVITZ Fly Away (Virgin)

TRACY CHAPMAN Telling Stories (There Is...) (Elektra/EEG)

SARAH MCLACHLAN | Will Remember You (Arista)

BLINK-182 All The Small Things (MCA)

HOT AC

**Going For Adds** 7/11/00

EVE 6 Promise (RCA) PAT MCGEE BAND Runaway (Giant/WB) MOLLYS YES Fall Down (Republic/Universal) R ANGELS Left To Right (Motown/Universal) THIRD EYE BLIND Deep Inside Of You (Elektra/EEG) WHEATUS Teenage Dirt Bag (Columbia)

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JESUS JONES Right Here, Right Now

POLICE Every Breath You Take

MEREDITH BROOKS Bitch

TOM PETTY Free Fallin'

JOHN COUGAR Jack & Diane

**MELISSA ETHERIDGE** Come To My Window

ALANIS MORISSETTE Hand In My Pocket

DAVE MATTHEWS BAND Crash Into Me

ALANIS MORISSETTE You Oughta Know

HUMAN LEAGUE Don't You Want Me

SHAWN COLVIN Sunny Came Home

SOPHIE B. HAWKINS As I Lay Me Down

DONNA LEWIS I Love You Always Forever

RED HOT CHILL PEPPERS Under The Bridge

**ROMANTICS** What I Like About You

HOOTHE & THE BLOWFISH Let Her Cry

GIN BLOSSOMS Follow You Down

BACKSTREET BOYS As Long As You Love Me

TOAD THE WET SPROCKET All I Want

THIRD EYE BLIND How's It Going to Be

R.E.M. The One I Love

DIONNE FARRIS I Know

MATCHBOX 28 Push

JEWEL Foolish Games

ACE OF BASE The Sign

**COUNTING CROWS Mr. Jones** 

SARAH MCLACHLAN Posession

U2 | Still Haven't Found What ...

BRYAN ADAMS Summer Of '69

SHERYL CROW Strong Enough

- GREEN DAY Time Of Your Life (Good Riddance)
- SUGAR RAY FM 2
- SARAH MCLACHLAN Angel THIRD EYE BLIND Semi-Charmed Life
- FASTBALL The Way
- EDWIN MCCAIN I'll Be
- SISTER HAZEL All For You 7
- **DUNCAN SHEIK Barely Breathing**
- BILLIES TRAVELER Bun-Around
- MATCHROX 20 3am 18
- CHUMBAWUMBA Tubthumping
- 12 PAIR & COLE | Don't Want To Wait
- SMASH MOUTH Walkin' On The Sun 13
- ALANIS MORISSETTE Ironic 14
- MATCHBOX 28 Real World 15
- WALLFLOWERS One Headlight
- 17 R.E.M. Losing My Religion
- NO DOUBT Don't Speak 12
- ALANIS MORISSETTE You Learn
- SHERVL CROW All I Wanna Do 20
- **SPIN DOCTORS** Two Princes 21
- 22 DEL AMITRI Roll To me
- THIRD EYE BLIND Jumper 23
- TONIC If You Could Only See 24
- SIMPLE MINDS Don't You (Forget About Me) 25
- 26 HOOTIE & THE BLOWFISH Only Wanna Be ...
- 27 MODERN ENGLISH | Melt With You
- MELISSA ETHERIDGE I'm The Only One 28
- NATALIE MERCHANT Wonder 29

**OMC** How Bizarre

8-52'S Love Shack

OND If You Leave

CRANRERRIES Dreams

GOO GOO DOLLS Name

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ALAMIS MORISSETTE Head Over Feet 30 SAVAGE GARDEN Truly Madly Deeply

HOOTIE & THE BLOWFISH I Go Blind

TRACY CHAPMAN Give Me One Reason

DEEP BLUE SOMETHING Breakfast At Tiffany's

NAKED EYES Always Something There To...

SHANIA TWAIN You're Still The One

MARCY PLAYGROUND Sex & Candy

SHERYL CROW If It Makes You Happy

EURYTHMICS Sweet Dreams (Are Made Of This)

**COLLECTIVE SOUL** December

PETER GABRIEL In Your Eyes

NATALIE MERCHANT Carnival

UB40 Red Red Wine

**OES'REE** You Gotta Be

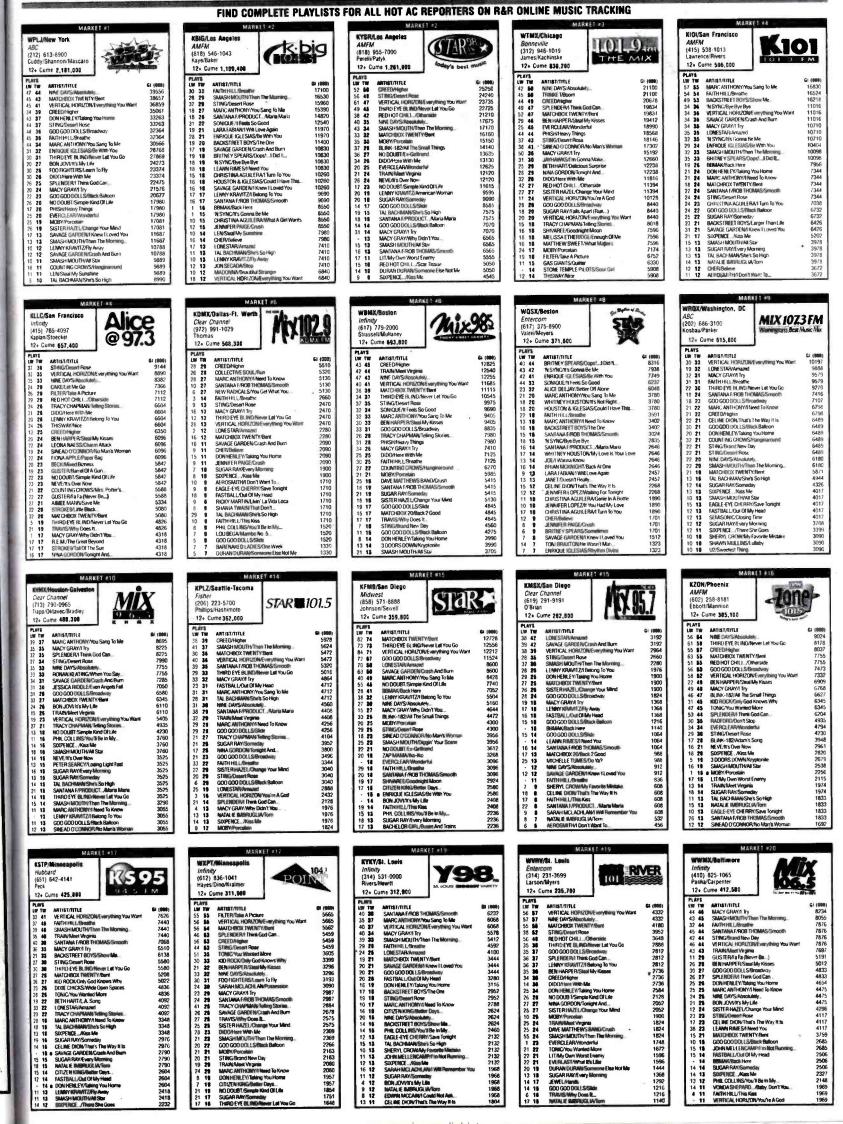
JEWEL You Were Meant For Me

- **BONNIE RAITT** Something To Talk About
  - 82 **U2** With Or Without You
  - **PRETENDERS** Brass In Pocket 83
  - 84 **COLLECTIVE SOUL** The World I Know
  - SHERYL CROW Everyday Is A Winding Road 85
  - SARAH MCLACHLAN Building A Mystery 86
  - 87 T'PAU Heart And Sout
  - CARDIGANS Lovefool 88
  - EDIE BRICKELL & NEW BOHEMIANSWhat I Am
  - BILLY IDDL Mony Mony
  - **HOOTIE & THE BLOWFISH Time** 91
  - 92 JOHN COUGAR Hurts So Good
  - **DISHWALLA** Counting Blue Cars 93
  - 94 **REMBRANOTS** I'll Be There For You
  - FINE YOUNG CANNIBALS She Drives Me Crazy 95
    - PAULA COLF Where Have All The Cowboys. 96
- 97 SAVAGE GAROEN | Want You
  - JOHN COUGAR MELLENCAMP Small Town 98
  - **TEARS FOR FEARS** Shout 99
  - 100 PAT BENATAR Hit Me With Your Best Shot



Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 Power Gold is based on monitored airplay data taken from June, 2000. © 2000, R&R Inc.

# Hot AC Playlists



luly 7, 2000

Ton 20

88

#### POP/ALTERNATIVE

		0020			
LW	TW	ARTIST TITLE (ABEL(S)	TW TOTA	LPLAYS T	TOTAL STATIONS/ ADDS
2	1	MATCHBOX TWENTY Bent (Lava/Atlantic)	1601	1617	32/0
1	2	VERTICAL HORIZON Everything You Want (RCA)	1519	1636	32/0
5	3	NINE DAYS Absolutely (Story Of A Girl) (550 Music)	1372	1300	32/0
4	0	CREED Higher (Wind-up)	1354	1307	31/0
3	5	STING Desert Rose (A&M/Interscope)	1328	1348	32/0
6	6	GOO GOO DOLLS Broadway (Warner Bros.)	1132	1209	30/0
8	7	THIRD EYE BLIND Never Let You Go (Elektra/EEG)	1094	1101	32/0
7	8	RED HOT CHILI PEPPERS Otherside (Warner Bros.)	1020	1108	31/0
9	9	MACY GRAY I Try (Epic)	970	1059	31/0
11	10	BEN HARPER Steal My Kisses (Virgin)	926	847	32/0
10	11	SPLENDER I Think God Can Explain (C2/Columbia)	873	920	26/0
12	12	SISTER HAZEL Change Your Mind (Universal)	791	745	29/1
14	B	NO DOUBT Simple Kind Of Life (Interscope)	707	675	29/1
13	14	SMASH MOUTH Then The Morning Comes (Interscope)	617	723	31/0
15	15	SANTANA F/ROB THOMAS Smooth (Arista)	550	563	30/0
18	16	TRAIN Meet Virginia (Aware/Columbia)	525	516	28/0
-	Ø	MOBY Porcelain (V2)	496	425	26/2
-	18	EVERCLEAR Wonderful (Capitol)	494	245	30/3
19	19	BLINK-182 All The Small Things (MCA)	490	501	25/0
	20	NINA GORDON Tonight And The Rest Of My (Warner Bros.)	461	418	26/1
					1

32 Pop/Alternative reporters. Songs ranked by total plays for the airpla of Sunday 6/25-Saturday 7/1. © 2000, R&R Inc.

#### New & Active

NEVE It's Over Now (Portrait/C2/Columbia) Total Plays: 402. Total Stations: 23. Adds: 2	
DIDO Here With Me (Arista) Total Plays: 392. Total Stations: 20, Adds: 1	
3 DOORS DOWN Kryptonite (Republic/Unive Total Plays: 291, Total Stations: 20, Adds: 3	rsal)
DON HENLEY Taking You Home (Warner Bro Total Plays: 245. Total Stations: 16, Adds: 2	s.)
VERTICAL HORIZON You're A God (RCA) Total Plays: 218. Total Stations: 28. Adds: 5	

BETH HART Delicious Surprise (143/Lava/A Total Plays: 198, Total Stations: 15, Adds: 2 BBMAX Back Here (Hollywood) Total Plays: 196, Total Stations: 9, Adds: 1 MICHELLE TUMES Do Ya? (Sparrow) Total Plays: 179. Total Stations: 10. Adds: 1 MACY GRAY Why Didn't You Call Me (Epic) Total Plays: 130. Total Stations: 18. Adds: 4

ENRIQUE IGLESIAS Be With You (Interscope) Total Plays: 129, Total Stations: 7, Adds: 1

Sones ranked by total plays



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		(TOP 100	POP/	VALTERNATIVE
	The Party of Street, or other	107 100	POV	VER GOLD
ADDS	1	GREEN DAY Time Of Your Life (Good )	51	MATCHBOX 20 Push
200		SUGAR RAY Fly		OMD If You Leave
32/0		FASTBALL The Way		VERVE PIPE The Freshmen
32/0		TONIC If You Could Only See		B-52'S Love Shack
32/0		THIRD EYE BLIND Semi-Charmed Life SISTER HAZEL All For You		EVERCLEAR I Will Buy You A New Life SARAH MCLACHLAN Building A Mystery
32/0		SARAH MCLACHLAN Angel		BLIND MELON No Rain
31/0	1	SMASH MOUTH Walkin' On The Sun		NO DOUBT Don't Speak
32/0	9	CRANBERRIES Dreams	59	DAVE MATTHEWS BAND What Would You Say
	10	THIRD EYE BLIND Jumper		JESUS JONES Right Here, Right Now
30/0	11	BLUES TRAVELER Run-Around		POLICE Every Breath You Take
32/0		WALLFLOWERS One Headlight		CLASH Should I Stay Or Should I Go
		MATCHBOX 20 3 AM		MELISSA ETHERIDGE Come To My Window
31/0		ALANIS MORISSETTE Ironic		EURYTHMICS Sweet Dreams (Are Made Of) HOOTIE & THE BLOWFISH I Go Blind
31/0		DAVE MATTHEWS BAND Crash Into Me CHUMBAWUMBA Tubthumping		MELISSA ETHERIDGE I'm The Only One
		MATCHBOX 20 Real World		NATALIE MERCHANT Jealousy
32/0		OUNCAN SHEIK Barety Breathing		DISHWALLA Counting Blue Cars
26/0		ALANIS MORISSETTE Head Over Feet	69	CARDIGANS Lovefool
29/1	20	MODERN ENGLISH   Mett With You	70	HOOTIE & THE BLOWFISH Only Wanna Be
29/1		MEREDITH BROOKS Bitch		COLLECTIVE SOUL The World I Know
29/1		R.E.M. Losing My Religion		SHANIA TWAIN You're Still The One
31/0		ALANIS MORISSETTE You Oughta Know		R.E.M. The One I Love
31/0		ALANIS MORISSETTE You Learn		SOPHIE B. HAWKINS Damn, I Wish I Was LISA LOEB & NINE STORIES Stay (I Missed You)
30/0		SIMPLE MINDS Don't You (Forget About Me) MARCY PLAYGROUND Sex & Candy		NAKED EYES Always Something There To
28/0		NATALIE MERCHANT Wonder		UB40 Red Red Wine
		JEWEL You Were Meant For Me		CRANBERRIES Linger
26/2	29	OMC How Bizarre	79	JEWEL Who Will Save Your Soul
30/3	30	TRACY CHAPMAN Give Me One Reason		GIN BLOSSOMS Hey Jealousy
		SHERYL CROW All I Wanna Do		EMF Unbelievable
25/0		4 NON BLONDES What's Up		U2   Still Haven't Found What
26/1		DEL AMITRI Roll To Me		WHEN IN ROME The Promise SAVAGE GARDEN Truly Madly Deeply
		PAULA COLE I Don't Want To Wait PETER GABRIEL In Your Eyes		CURE Friday I;m In Love
		REO HOT CHILI PEPPERS Under The Bridge		ROMANTICS What I Like About You
ay week		SHERYL CROW If It Makes You Happy	87	U2   Still Haven't Found What
.,	38	SPIN DOCTORS Two Princes	88	EDIE BRICKELL & NEW BOHEMIANS What I Am
	39	GREEN DAY When I Come Around		PRETENDERS I'll Stand By You
		ALANIS MORISSETTE Hand In My Pocket		JEWEL Foolish Games
U.S. C.		COUNTING CROWS Mr. Jones		SARAH MCLACHLAN Sweet Surrender PRETENDERS Brass in Pocket
and a good		SHERYL CROW Strong Enough NATALIE MERCHANT Carnival		PEARL JAM Better Man
Atlantic)		GOO GOO OOLLS Name	1	TOAD THE WET SPROCKET All I Want
		THIRD EYE BLIND How's It Going To Be?		PAULA COLE Where Have All The Cowboys
. I		EDWIN MCCAIN I'll Be		SARAH MCLACHLAN Adia
		DEEP BLUE SOMETHING Breakfast At	97	DEAD OR ALIVE You Spin Me Round (Like A )
	48	CURE Just Like Heaven		SHERYL CROW A Change
. 1		DAVE MATTHEWS BAND Ants Marching		GIN BLOSSOMS Found Out About You
/	50	COLLECTIVE SOUL December	100	TEARS FOR FEARS Shoul

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Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 Power Gold is based on monitored airplay data taken from June 2000.

NAC/Smooth Jazz



CAROL ARCHER archer@rronline.com

PART ONE OF A TWO-PART SERIES

# **Tales From R&R Convention 2000**

Music execs converge at the corner of Art and Commerce; mavens scrutinize new technology

alk about sweeping changes! In four years of mergers and acquisitions, 75 radio groups have become just two — Clear Channel and CBS. Consolidation has shrunk the record label universe, too, another process that is far from complete. Also, the Internet and new technologies are reshaping reality at a mind-boggling pace. How can today's professional navigate such a transformed business terrain?

That question was uppermost in my mind when I undertook the ambitious challenge of presenting four format sessions during R&R Convention 2000, which was held in Los Angeles two weeks ago. You'll get a sense here, and in next week's column, of some of the issues that were discussed in those sessions.

#### Airplay Vs. Sales

"The Intersection of Art & Commerce" session brought together top record executives: moderator Just Koz Entertainment President Hyman Katz, prominent artist manager Steve Chapman, Warner Bros./Jazz Exec. VP/GM Matt Pierson, Higher Octave Music co-Founder and President Matt Marshall, saxophonist and radio host Dave Koz, N-Coded Music President Carl Griffin and Mesa/Bluemoon President George Naufel.

The discussion centered primarily on improving record sales in this genre and on marketing measures labels need to take to-reach potential buyers. Katz opened with the observation that heavy airplay doesn't automatically produce substantial CD sales. He recalled that NAC/smooth jazz sales were more impressive in the era before full-time NAC/ Smooth Jazz radio was born, when the genre was heard only on specially shows.

Chapman pointed out that the audience for early NAC specialty shows were active listeners who purposefully sought out music, rather than today's vast mainstream NAC/SJ audience, who use it as a lifestyle element. "That's why there is a lot of music that is programmable, but not that attractive to consumers." he said.

#### Notable Exceptions

Panelists asserted that NAC/SJ artists who are notable exceptions and *do* sell well are "real," possessed of a unique instrumental voice, especially one that is highly melodic, a quality Koz described as critical. Naufel concurred, citing Rick Braun's "Notorious" as an example of a song with an unusual sound as well as memorable musicianship and melody. Griffin added that a song must also be compelling enough to energize a consumer and inspire them to make a purchase.

Pierson agreed, adding that while there is still a large fan base for NAC/ SJ music, many of the format's newer listeners use it as background because it doesn't have distracting lyrics. "The obvious goal is to penetrate the veneer that keeps people from connecting with the music on a deeper level." he said. "We all strive to sign artists who can make a passionate connection with their audience, because they are the format's lifeblood."

Discussing the need to attract a younger audience, Griffin suggested that more aggressive-sounding music

"We all strive to sign artists who can make a passionate connection with their audience, because they are the format's lifeblood."

Matt Pierson

will speak to college-age potential Urban AC and NAC/SJ listeners. Katz said that pop instrumental music is perceived as low in "hip factor." even by some record labels. "Adult music now is world music and classical crossover," added Marshall. "If you want kids, you've got to put a beat into it. Hip-hop beats are beginning to color smooth jazz. Look at Down To The Bone. It had a groove, stood out on radio, and it sold, Radio is in its own, advertiser-driven world and is not totally in sync with the artists. That's why we have to look at other ways to play the game."

#### **A Look Into The Future**

The "Tomorrow's Technology Today" session panelists were noted researcher, founder of the RAIN website and panel moderator Kurt Hanson; AMFMi Exec. VP/Chief Mktg. Officer Chuck Armstrong; KYOT/Phoenix PD Nick Francis; Sirius Satellite Radio Jazz PD Russ Davis; Warner Bros./Jazz VP/Mktg. Randali Kennedy: Netradio.com Jazz Programmer Rob Moore: and radio host and Editor of R&R's E-Charts David Lawrence. They surveyed today's technology landscape. including the effect of the Internet and new delivery systems on time-honored business models.

Francis recalled that for KYOT's startup over six years ago he assembled an airstaff of top major-market talent who voice-tracked their shows, then mailed DATs of them from distant locations. "In the future I'd like to see a way of connecting them electronically right into the station's server," he said. "Eventually a talented air person will need only a quiet room, a mike, a mixer, a PC and a fast modem."

Lawrence said that the audience for Internet radio is doing other things while listening. They don't use their audio players as they do television. Furthermore, he said that NAC/SJ streams are the most popular "audio wallpaper" because of their "patina and class." Davis said that informed, interested air personalities will play a role on Sirius because, "Humans need that contact. Our philosophy is to amplify those musicians and put them on a pedestal, especially instrumentalists."

Moore observed that his challenge is keeping NetRadio.com from being an "empty stream," although his listeners don't complain about the lack of air personalities and are able to click-and-buy, since the site is commerce-enabled. The service currently sells several thousand jazz CD units a week.

#### Perfect Overlap

Kennedy said that labels can establish dentographic and sales patterns of Internet CD sales and build their databases. Francis emphasized that the biggest potential for revenue on the 'Net, "by a mile, without a doubt, is reaching out to listeners by e-mail. Streaming isn't ready, but right now stations are generating revenue with e-mail." He added that he hopes to

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The R&R Convention's opening NAC/SJ session was "The Intersection of Art and Commerce." Panelists were (l-r) Mesa/Bluemoon Pres. George Naufel, artist manager Steve Chapman, Higher Octave Pres. Matt Marshall, artist Dave Koz, Carol Archer, Warner Bros./Jazz Exec. VP/GM Matt Pierson, N-Coded Music Pres. Carl Griffin and Just Koz Entertainment Pres. and moderator Kyman Katz.

send listeners audio e-mail birthday cards from KYOT station "voice" Geoffrey Holder (of the 7-Up "uncola" commercials fame) in the near future.

Armstrong offered VoxEmail.com - audio-enhanced e-mail - as an example of a perfect overlap between e-mail and business. In response to All That Jazz's Suzy Peters' inquiry about AMFM's policy of forbidding links on its station sites, he noted. "AMFM doesn't provide links because it's a capricious relationship, and we don't want to spam users. If you don't give them something programming- and marketing-oriented and station-centric, you've lost them forever. We don't want a station's website to become a commercial dumping ground, either.

"We've hired an 'i-manager' to be the third leg of the marketing stool. They extend the brand online and create customer interactions with the database, but they protect the relationship. We didn't do a deal with Broadcast.com not because we didn't want to stream our stations, but because we didn't want to pass out \$3 million in market cap to Yahoo! without participating in it."

#### **Supply And Demand**

Speaking from the audience on the issue of CD sales generated by station websites, KKSF/S.F. VP/Programming Paul Goldstein said, "We don't promote our streaming on-air. There's a huge potential, but we can't talk about it until we figure out how to allow enough people to hear the signal without creating a demand we can't fill. We can only do a few hundred streams at present." He predicted that soon stations will hire separate "i-staffs" to create online content that will be programmed just like radio, and cited www.kiisfmi.com as a phenomenal example of such a site.

John Sebastian said that it's important that the industry not undervalue the Internet's worth to radio. "There are so many other entertainment choices that are already taking away from radio that we should focus on what can help us, such as using email databases to market a station, but not promote things that encourage listeners to go elsewhere," he explained.

Hanson asked for examples of interesting websites or innovations. added Armstrong.

Francis said that www.live365.com allows users to create their own radio station. "There are interesting people out there creating unique entertainment." he asserted. "It's a whole community of amateur broadcasters." Armstrong added that schemes like interactive playlists are a good way to turn a "pull" vehicle into a "push." citing MTV's *Total Request Live* as an example of a "good way to get people in the door."

#### **Alternate Languages**

From the audience, Coast To Coast Marketing's Rachel Lewis explained that her father teaches English as a second language to Vietnamese immigrants in Orange County, CA. Many of his students are fans of music they hear on KTWV (The Wave)/ L.A., but aren't able to understand the rest of The Wave's content. "Is

"Eventually, a talented air person will need only a quiet room, a mike, a mixer, a PC and a fast modem."

Nick Francis

any effort being made to put that information into other languages?" she asked. "What a brilliant idea for streaming to offer alternate languages to the same programming!" exclaimed Armstrong. Hanson suggested that a station could offer various languages on its players and that websites could be translated.

Lawrence observed that many innovations have emerged because technologies are so new that there often aren't barriers to entering the market. "There is a lot of angst about missing some opportunity." he said. "Mel's very late to the market with streaming, but when he finally does it and monetizes it — which will piss off many people who've been doing it for years and losing money at it — we'll see that maybe being late to the Internet party isn't such a bad idea."

"He's talking about Mel Allen," dded Armstrong. RR NAC/Smooth Jazz Top 30

-	T	<sup>®</sup> July 7, 2000	and the			and an inter		
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	PLAYS	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS	I
1	0	BONEY JAMES & RICK BRAUN Grazin' (Warner Bros.)	805	+3	125484	10	37/0	l
2	2	GEORGE BENSON Deeper Than You Think (GRP/VMG)	670	+33	104993	9	35/0	l
3	3	PAUL TAYLOR Avenue (Peak/Unity/N-Coded)	613	-22	90561	23	31/0	l
S	4	BRIAN CULBERTSON Do You Really Love Me (Atlantic)	612	+55	101198	12	35/0	l
9	6	DOWN TO THE BONE The Zodiac (Internal Bass)	608	+115	101717	12	33/0	l
6	6	CHRIS STANDRING Hip Sway (Instinct)	583	+30	100137	12	36/0	ł
10	O	RONNY JORDAN London Lowdown (Blue Note)	521	+29	81588	19	32/0	ľ
7	8	BOB JAMES Raise The Roof (Warner Bros.)	487	-66	59076	19	30/0	l
4	9	MARC ANTOINE Palm Strings (GRP/VMG)	485	-83	57993	23	31/0	l
11	10	JOYCE COOLING Before Dawn (Heads Up)	440	-1	57001	14	32/1	I
12	1	RICHARD ELLIOT Moomba (Blue Note)	438	+16	55376	8	33/0	l
14	12	JEFF GOLUB F/PETER WHITE No Two Ways About It (GRP/VMG)	430	+16	56618	8	33/0	I
13	13	STEELY DAN Jack Of Speed (Giant/Reprise)	427	+7	-40100	10	30/0	I
8	14	URBAN KNIGHTS Sweet Home Chicago (Narada)	408	-122	57712	21	27/0	l
18	15	JAY BECKENSTEIN Sunrise (Windham Hill)	366	+28	53815	12	29/0	l
22	16	DAVE KDZ Can't Let You Go (The Sha) (Capitol)	365	+58	46825	3	34/1	I
15	Ð	EUGE GRODVE Vinyl (Warner Bros.)	361	+2	43597	9	31/0	I
17	18	CLUB 1600 Stay (N-Coded)	345	+3	58393	13	27/0	l
19	19	BRENDA RUSSELL Catch On (Hidden Beach)	345	+20	41350	7	26/0	l
21	20	BRIAN MCKNIGHT 6,8,12 (Motown)	316	+5	39499	7	23/0	l
24	2	TONI BRAXTON Spanish Guitar (LaFace/Arista)	301	+46	44671	5	22/0	I
23	22	ACOUSTIC ALCHEMY Beautiful Game (Higher Octave)	282	+7	21734	4	26/1	I
16	23	MAYSA Got To Be Strong (Rice/N-Coded)	281	-64	34724	15	20/0	I
26	24	CHUCK LOEB Silver Star (Shanachie)	180	+25	23689	4	15/1	I
30	25	MICHAEL MCODNALD The Meaning Of Love (Ramp)	153	+44	11523	2	14/3	I
25	26	TOM GRANT Tune It In (Windham Hill Jazz)	138	-34	10481	16	11/0	I
27	27	KIRK WHALUM Same Ole Love (Warner Bros.)	134	-14	26573	16	10/0	I
29	28	DON HENLEY Taking You Home (Warner Bros.)	132	0	10411	6	9/0	
Debut		JAZZMASTERS London Chimes (Hardcastle/Trippin 'N' Rhythm)	116	+10	11741	1	14/2	I
Debut	> 30	KEN NAVARRO Island Life (Positive)	112	+27	7600	1	11/1	1

#### Most Added.

ARTIST TITLE LABEL(S) ADDS CRAIG CHAQUICO Cafe Carnival (Higher Octave) 5 WALTER BEASLEY Comin' At Cha (Shanachie) 5 STEVE COLE Got It Goin' On (Bluemoon/Atlantic) 5 VARIOUS ARTISTS Manenberg (Heads Up) 4 MICHAEL MCOONALO The Meaning Of Love (Ramp) 3 3 KIM WATERS Hudson River Nights (Shanachie) JAZZMASTERS London ... (Hardcastle/Trippin 'N' Rhythm) 2 2 MICHAEL LINGTON Twice In A Lifetime (Samson) AL JARREAU Last Night (GRP/VMG) 2 2 LARRY CARLTON Silky Smooth (Warner Bros.) DAVID BENOIT Red Baron (GRP/VMG) 2

#### Most Increased Plays

TOTAL

PLAY ARTIST TITLE LABELIS DOWN TO THE BONE The Zodiac (Internal Bass) +115 DAVE KOZ Can't Let You Go (The Sha ... ) (Capitol) +58 CRAIG CHAQUICO Cafe Carnival (Higher Octave) +58 +55 BRIAN CULBERTSON Do You Really Love ... (Atlantic) +46 TONI BRAXTON Spanish Guitar (LaFace/Arista) MICHAEL MCDONALD The Meaning Of Love (Ramp) +44 GEORGE BENSON Deeper Than You... (GRP/VMG) +33 +33 BONEY JAMES All Night Long (Warner Bros.) +30 CHRIS STANDRING Hip Sway (Instinct) RONNY JORDAN London Lowdown (Blue Note) +29

37 NAC/Smooth Jazz reporters. Songs ranked by total plays for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 400 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company. © 2000, R&R Inc.

#### **New & Active**

 VARIOUS ARTISTS Manenberg (Heads Up)
 Will

 Total Plays: 101, Total Stations: 13, Adds: 4
 Tot

 NORMAN BROWN Celebration (Warner Bros.)
 BC

 Total Plays: 76, Total Stations: 7, Adds: 0
 Tot

 MICHAEL LINGTON Twice In A Lifetime (Samson)
 SA

 Total Plays: 75, Total Stations: 10, Adds: 2
 Tot

 NELSON RANGELL All In All (Shanachie)
 BE

 Total Plays: 71, Total Stations: 9, Adds: 1
 Tot

 KIM WATERS Hudson River Nights (Shanachie)
 AL

 Total Plays: 66, Total Stations: 12, Adds: 3
 Tot

 Total Plays: 62, Total Stations: 13, Adds: 5
 Sa

WALTER BEASLEY Comin' At Cha (Shanachie) Total Plays: 60, Total Stations: 10, Adds: 5 BONEY JAMES All Night Long (Warner Bros.) Total Plays: 59, Total Stations: 6, Adds: 0 SAM CARDON Last Night Of Summer (Treble V) Total Plays: 53, Total Stations: 7, Adds: 1 BEBEL GILBERTO So Nice (Summer Samba) (Six Degrees) Total Plays: 50, Total Stations: 5, Adds: 0 AL JARREAU Last Night (GRP/VMG) Total Plays: 48, Total Stations: 6, Adds: 2 Songs ranked by total plays

#### **Breakers**.

No Songs Qualified For Breaker Status This Week

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



### NAC/Smooth Jazz Action

# NAC notes with Carol Archer

ames & Braun's "Grazin'..." (Warner Bros.) continues to dominate at No. 1 with more than 125 plays over No. 2, George Benson's "Deeper ..." (GRP/VMG). But another huge story among our top 10 is the powerful surge in Down To The Bone's "The Zodiac" (Internal Bass). going from 9-5\* with an increase of +115 plays for top Most Increased.

Steve Cole's "Got It Goin' On" (Atlantic) Craig Chaquico's "Cafe Carnival" (Higher Octave) and Walter Beasley's "Coming at Cha" (Shanachie) are tied for Most Added with five new adds each, followed by Various Artists from Heads Up's superb Smooth Africa project, with the single, "Manenberg," picking up four adds.

I'm a longtime avid fan of Brazilian singer/ songwriter Ivan Lins, so when a superadvance copy of A Love Affair: The Music of Ivan Lins (Telarc), slated for late-September release, came across my desk last Friday, I didn't hesitate to listen. The album is a revelation! Highly regarded

producer Jason Miles (Miles Davis' Tutu, among many others) assembled a cross-section of leading artists, among them Sting (his reading of "She Walks This Earth" is particularly affecting, a complete natural for NAC/Smooth Jazz airplay). Vanessa Williams (one of her strongest performances ever. "Love Dance"). Grover Washington Jr., Peter White, Chaka Khan, Brenda Russell, Lisa Fischer, Freddie Cole, Dianne Reeves and Lins himself, to interpret these beautiful songs, most heard in English for the first time. Among many top-tier instrumental musicians on these tracks are Michael Brecker, Dave Koz, Joe Sample, Jay Beckenstein, Marcus Mitler and Chuck Loeb. It's impossible to separate this project from the caliber of its contributors, but the real star is Lins. This breathtaking record could make his name a household word.

My current favorite track - and one that makes my colleagues at R&R pop their heads into NAC Central to ask, "Who's that?" whenever I play - is Sammy Peralta's "Trust Me (I Gotta Go)" (N-Coded). Also new and noteworthy: WNUA's edit of The Roberts Bros.' "Sooner or Later" (BDM Records); Joe McBride's "Howzit in Dallas?" (as well as the title track from his CD Texas Rhythm Club on Heads Up); Maysa's "All My Life" (Rice/N-Coded): and Terry Windle's "4th Avenue" (Go Smooth), which is receiving limited airplay at KSSJ/Sacramento.



(GRP/VMG)

On this label debut, Dangerous Curves (GRP/VMG), guitarist Jeff Golub has given NAC/ SJ radio an unself-conscious, yet totally assured project filled with tasty, commercial tunes played with singular flair. Golub's guitar voice gains authority with each release, and here it's heard at its most expressive to date. Long known for such quality hit tracks as the seminal "Stockholm" (which sounds as fresh today as when it

was first released), Golub and producer Bud Harner offer up such delights as the first single, "No Two Ways About It" (a collaboration with Peter White), the notable soul-drenched title track and an inspired cover of "Soul Serenade," previously a saxophone hit for both King Curtis and David Sanborn. First-rate from top to bottom, Dangerous Curves showcases Golub's impressive chops as both a player and a composer.



Shadows of Love

WJJZ/Philadelphia APD/MD Michael Tozzi comments on this week's new adds. KIFM/ San Diego PD Mike Vasquez explains a somewhat unusual recent add, one that's up to 11 plays. Lastly, JRN PD Steve RAR'S EXCLUSI Hibbard offers thoughts about the new music being played on his NAC network.



Tozzi: We would have added Steve Cole's "Got It Goin' On" (Atlantic) last week, but we didn't have it on our desks then. Actually, we heard it months ago, when Brian Culbertson came to town in March. We interviewed him

during the Berks Jazz Festival, and he brought a bunch of tracks from Steve's album with him. We loved it! .it's going to be hard to top that first album because it was chock-full of great, hooky tunes, but I'm sure this one will measure up. What a great debut that was! We added Dave Koz's "Love is on the Way" (Capitol) from The Dance. We've polled both independent promoters and label people working this record. We didn't play "Surrender"; we went on the "Sha-La" song and played it about 500 times instead, and we were able to write



some history for them. We moved off that and onto "Love Is on the Way," which I believe will be the next single. There are three great songs on the album, including the one he wrote for his father, "Right by Your Side," and "The Bright Life," which is one of my favorites. **David Benoit**'s "The Red Baron" (GRP/VMG) has a very recognizable melody, although it's not the melody you think it is. It's a very beautiful piece. We played it a couple of times on our Sunday show, Soundscapes, and we thought it was time to move it into regular rotation. With Marc Antoine on the track, there are two great players on it.

Vasquez: I really hope our panel takes advantage of the opportunity to play this incredible piece of hip, compelling and cool music: Sting's "Desert Rose" (A&M/Interscope). When I first heard it a few months ago, I thought it might be a bit of a challenge for us. However, now that it's been exposed through the Jaguar campaign and various other media outlets, it's become the ideal crossover song for our station. It's one of those songs you can't wait to hear again and again. It's awesome!

Hibbard: Because the Al Jarreau album Tomorrow Today (GRP/VMG) was so anticipated, we decided to take a page from Steve Feinstein and play more than one track from it. We're playing "Last Night," "It's How You Say

It" and the lead track. Nick Francis said in a recent issue of R&R that Frank Cody encouraged him to listen to new music a lot of times, and I couldn't agree more! MD Cherl Marquard and I both think Craig Chaquico's "Cafe Carnival" (Higher Octave) has a lot of energy, and we liked it immediately. Another thing about Chaquico's work is that it doesn't duplicate anything else we're doing musically. One of my concerns about the format is the sameness of the music that's



developing. I don't know whether that begins with the artists or the programmers. I'm looking for music that covers new ground, rather than some-thing we've played before. Walter Bessley's "Comin' at Cha" (Shanachie) is one of his better ones. Very catchy.

featuring Kim Waters "Shadows of Love" **Add Date:** July 17th

National Promotion: Jack Ashton Consulting 818.880.1819 All That Jazz 310.395.6995 Kim Clark Promotion 856.256.8848

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### NAC/Smooth Jazz Reporters

Stations and their adds listed alphabetically by market

PD: Maxine Todd MD: Teresa Kincaid MICHAEL MCDONALO "Meaning"	WSMJ/Knoxville, TN PD/MD: Tom Miller 5 DAVE K02 "CAN" 4 ACOUST CAN" 4 ACOUST CAN "Twice"	WQCD/New York, NY PD: John Mullen MD: Rick Laboy JOYCE COOLING "Before"	PD: John Mullen PD: Chris Miller MD: Rick Laboy MD: David Shult		WJZW/Washington, DC PD: Kenny King <sup>No Adds</sup>
(HIH/Denver-Boulder, CD PD/MD: Becky Taylor <sub>No Adds</sub>	KTWV/Los Angeles, CA PD: Chris Brodie APD/MD: Ralph Stewart No Acas	WJCD/Norfolk, VA MD: Larry Hollowell 16 BOB BALDWH "Janaica" WAITE BEASE Y "Comm" SHAKATAK "Driting" JEFF JARVIS "Silver"	WWND/Raleigh-Durham, NC 12 KEN NAWARO 'isand' 12 CHUCK LOEB 'Sher' 12 WALTER BEASLEY 'Comm'	KWJZ/Seattle-Tacoma, WA PD: Carol Handley MD: Dianna Rose KIRGCLAPTON "Come"	KWSJ/Wichita, KS PD: Ron Allen MD: Patrick Murphy 4 CRAIG DYADUCO "Date" 4 KiM WATERS "Hudson" 3 DAVID BENOIT Prad 3 SAMWY PERALTA Thust" 1 ALJAREAU "Nopri" MICHER MCDONALD "Meaning"
VVMV/Detroit, MI PD: Tom Sleeker MD: Sandy Kovach 9 STEVE COLE "Gor"	WJZI/Milwaukee, WI PD: Chris Moreau MD: Debbie Young CRAIC CHACHIO "CAR" KMI WATERS "Hutbon"	WLDQ/Orlando, FL PD: Dave Kosh MD: Patricia James No Adds	KSSJ/Sacramento, CA PD: Steve Williams APD/MD: Ken Jones 1 VARIOUS ARTISTS "Manenberg"	WSJT/Tampa, FL PD: Ross Block MD: Kathy Curtis No Adds KDA2/Tucson, A2 PD/MD: Erik Foxx	JAZZMASTERS "Durnes" JRN/(Jones NAC)/Nationa PD: Steve Hibbard MD: Cheri Marquart CRAG CMADUCO "Cafe" WAITER BEASLEY "Comin"
EZL/Fresno, CA PD: J: Weidenheimer 5 Michael McCloNuD ("Meaning" 2 JMAGO Themonof STEVE COLE "Gor"	KSBR/Mission Viejo, CA DM/PD: Terry Wedel MO: Derrick Dixon WALTER BEASLEY "Comm"	WJJZ/Philadelphia, PA PD: Anne Gress APD/MD: Michael Tozzi I STEVE COLE "Ge" DAVID BENDIT "Red" DAVE KOZ "Way"	KBZN/Salt Lake City, UT PD/MD: Rob Riesen STMG Toesen CRAM CHADULO Tole" LARRY CARLTON "Smy"	37 Total Report 37 Current Rep 33 Current Play	ers
CIY/Kansas City, MD PD: Steve Wiersman MD: Michelle Chase vanicus Antists "Maneoberg" STEVE COLE "Got" MicruEL LINGTON "Twee"	KRVR/Modesto, CA PD: Jim Bryan MD: Doug Wulff No Acds	KYDT/Phoenix, AZ PD: Nick Francis APD/MD: Greg Morgan 10 VARIOUS ARTISTS "Manenderg"	cis APD/MD: Kelly Cole KIM WATERS Hudson" STEVE COLE FOR		olis, IN , Playlist Frozen (3): L
	PD/MD: Becky Taylor No Adrs VVMV/Detroit, MI PD: Tom Sieeker MD: Sandy Kovach 9 STEVE COLE "Gor EZL/Fresno, CA PD: J: Weidenheimer 5 Michel: MCDONAD "Meaning" 2 JANGO "Damond" STEVE COLE "Gor CIY/Kansas City, MD PD: Steve Wiersman MD: Michelle Chase VARIOUS ARTISTS "Manenberg" STEVE COLE "Gor	PD/MD: Becky Taylor       INT W 7/LOS Angets, CA         No Adds       PD: Chris Brodie         ADD/MD: Ralph Stewart       No Adds         VVMV/Detroit, MI       PD: Chris Brodie         PD: Tom Sleeker       WJZI/Milwaukee, WI         PD: Sandy Kovach       PD: Chris Moreau         9 STEVE COLE "Got"       WJZI/Milwaukee, WI         EZL/Fresno, CA       PD: Chris Moreau         You Watters Thuston"       KSBR/Mission Viejo, CA         DM/OD: Damond       Steve CoLe "Got"         Steve CoLe "Got"       KSBR/Mission Viejo, CA         DM/PD: Terry Wedel       MD: Detrick Dixon         WALTER BEASLEY "Comm"       WALTER BEASLEY "Comm"         CIY/Kansas City, MD       You Watter Beasley "Comm"         You Steve Wiersman       KRVR/Modesto, CA         You Steve Foor       Jim Bryan         Watter Got       MD: Doug Wulft	HIP/Jenver-Boulder, CD       KTWV/Los Angeles, CA         PD/MD: Becky Taylor       PD: Chris Brodie         No Ado:       PD: Chris Brodie         APD/MD: Ralph Stewart       WD: Larry Hollowell         No Ado:       WD: Chris Brodie         APD/MD: Ralph Stewart       WD: Larry Hollowell         No Ado:       WD: Chris Brodie         APD/MD: Ralph Stewart       WD: Larry Hollowell         No Ado:       WD: Chris Brodie         APD/MD: Ralph Stewart       WD: Larry Hollowell         No Ado:       WD: Chris Brodie         WWV/Detroit, MI       WJZI/Milwaukee, WI         PD: Chris Moreau       MD: Debbie Young         Chris Moreau       MD: Debbie Young         CHVENDALD Hearing*       CHRWAITER FALSION*         STEVE COLE Toor       KSBR/Mission Viejo, CA         D': J: Weidenheimer       KSBR/Mission Viejo, CA         STEVE COLE Toor       MD: Detrick Dixon         WAITER BEASLEY "Comm**       No Adds         CHY/Kansas City, MD       WD: MITER BEASLEY "Comm**         MD: Michelle Chase       PD: Jim Bryan         WAIDS Antist's Mememberg*       MD: Doug Wulff	MIN/Derver-Boulder, CD       KTWV/Los Angeles, CA       MD: Larry Hollowell       WWND/Haleigh-Durham, NC         *D/MD: Becky Taylor       Adds       MD: Larry Hollowell       Boo BALDWM-Januaci''       WWND/Haleigh-Durham, NC         *Mode       ADD/MD: Ralph Stewart       MD: Larry Hollowell       Boo BALDWM-Januaci''       WWND/Haleigh-Durham, NC         *Mode       ADD       MD: Larry Hollowell       Boo BALDWM-Januaci''       WWND/Haleigh-Durham, NC         *Mode       MD: Deboie       MD: Larry Hollowell       WLDQ/Orlando, FL       WUDD/MD: Ralph Stewart         *D: Sandy Kovach       WJZI//Milwaukee, WI       WJZI/Milwaukee, WI       WLDQ/Orlando, FL       PD: Steve Williams         *D: Debbie Young       CARG D-MURICO 'Cate'       WJJZ/Philadelphia, PA       PD: Steve Williams       APD/MD: Ken Jones         *D: J: Weidenheimer       Stew Colle 'Gor       KSBR/Mission Viejo, CA       WJJZ/Philadelphia, PA       PD: Minchael Tozzi       VARIOUS ARTISTS 'Maeneberg'         * MAGO: Damond'       Stew Colle 'Gor       WALTER BEASLEY 'Comm*       WJJZ/Philadelphia, PA       PD: Minchael Tozzi       VARIOUS ARTISTS 'Maeneberg'         * MAGO: Damond'       Stew Colle 'Gor       WALTER BEASLEY 'Comm*       VARIOUS ARTISTS 'Maeneberg'       VARIOUS ARTISTS 'Maeneberg'         * MGO: Damond'       Steve Wiersman       MD: Doug Wulff       <	HiH/Denver-Boulder, CD DO/MD: Becky Taylor No.Aos.       KTWV/Los Angeles, CA PD: Chris Brodie APD/MD: Ralph Stewart       WJCD/Morfolk, VA MD: Larry Hollowell 19 808 BADWM zanadr WSDRAK Cherg WSDRAK Che

KIM WATERS Secrets Told (Shanachie)

KENNY G Stranger On The Shore (Arista)

BONEY JAMES Boneyizm (Warner Bros.)

KENNY GARRETT Simply Said (Warner Bros.)

NORMAN BROWN Paradise (Warner Bros.)

BRIAN MCKNIGHT Back At One (Motown)

JOYCE COOLING Callie (Heads Up)

DAVID BENOIT Miles After Dark (GRP/VMG)

STEVE COLE It's Gonna Be Alright (Bluemoon/Atlantic)

ROGER SMITH Off The Hook (Miramar)

CHUCK LOEB High Five (Shanachie)

CRAIG CHAQUICO Forbidden Love (Higher Octave)

KENNY G W/LOUIS ARMSTRONG What A Wonderful World (Arista)

BRIAN CULBERTSON Back In The Day (Atlantic)

CHRIS BOTTI Drive Time (GRP/VMG)

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**Cafe Carnival Novelas** 

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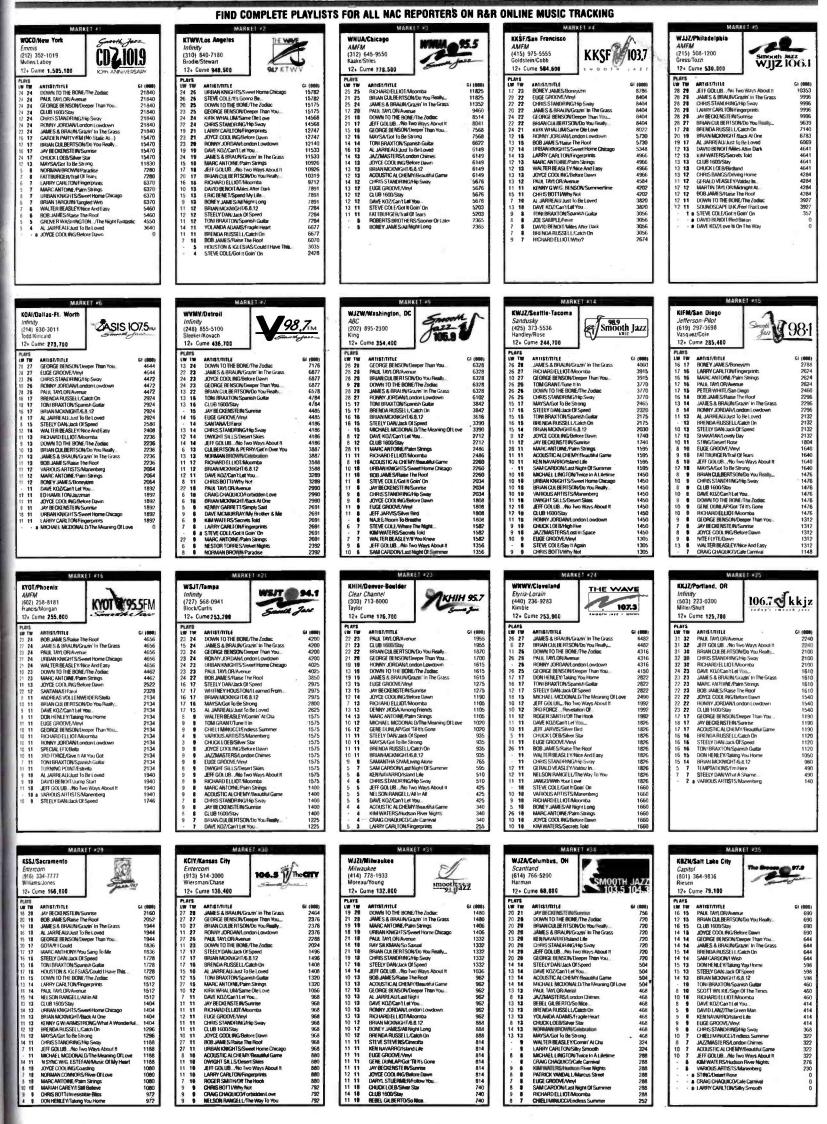
**Renee DePuy** 609-921-1188

**Count Basic** 

Wes Who?

## NAC/Smooth Jazz Playlists

July 7, 2000 R&R • 93



#### 94 • R&R July 7, 2000





"I look at the Breakers chart every week. To me, that's an important chart."

Gregg Steele

# **Time For An Active Divorce?**

CYNDEE MAXWELL max@rronline.com

R&R Convention 2000 panel discusses whether Active Rock needs to split

rom the hallowed halls of the Century Plaza Hotel, R&R Convention 2000 was a roaring success. Here are the highlights from just one of the Rock panels, "Does Active Rock Need to Split?" While the conversation included a number of topics such as the People Meter and new technology, for the purposes of this column we'll keep the focus on the title of the session itself.

Pollack Media Group's Pat Welsh moderated the panel, and he was joined by the following panelists: Restless VP/ Rock & Alternative Promotion Drew Murray. WZTA (Zeta)/Mi-

Drew Murray ami PD Greeg Steele, KISS/San Antonio PD Kevin Vargas and WWDC (DC101)/Washington DC APD/MD Buddy Rizer.

#### **Different Ways To Play**

Welsh began by pointing out how different Active Rock stations can be from market to market. "Some tend to be a lot more current- and recurrent-based, some play more gold, and some play a different selection of artists." he said.

Steele stated that rather than separate, the formats should unite. "I think the Rock format is really one format, whether it's alternative-leaning, classic-leaning, aggressive-leaning or pop-leaning," he pointed out.



mined by ownership issues opportunities in the marketplace. So instead of dividing it into smaller pieces. putting them into one big. group would solve a lot of political issues as well as define Rock as a viable long-term format.

"I look at the Breakers chart every



Kevin Vargas

"The different splinters are deter-

week. To me, that's an important chart. It's active stations that are really playing the nucleus of records that are on most stations. If you look at it, there are 50 stations on the Breakers chart - 25 Active Rock and 25 Alternative. The top 30 on the chart are on anywhere from 38 to 48 of those radio stations. To me, that's important



Gregg Steek

to help determine what records are really being spun. That's why I like the idea of putting Active Rock and Alternative together. That's what you are seeing on the Breakers chart.

Rizer asked. "If it's going to split. what's it going to split into? Look at the differences on the panel now -DC101 is nothing like KISS or Zeta. The Back Page makes us all look like we are the same radio station, and labels try to judge us that way. Even I don't know exactly what format I am. In BDS we're a Modern Rock station; in R&R we're an Active Rock station. We're really probably somewhere in between. We play the best rock hits for Washington, DC that's our goal. We don't worry about whether it fits a certain chart.

#### Look At The Library

Welsh compared the library of the stations on the panel - noting their numerous differences in currents, spins and gold - and wondered if library is the factor that determines what a station is. Steele thought so, saying, "The defining element between an Alternative. Active or a mainstream is the library, because the core of currents is very similar."

Vargas noted that at KISS. "We play Van Halen, Rush and Ozzy -- a lot of those artists that come from the hard classics - but they are not an A music type. We defined what our core is, but because of our market situation, KISS is a little unique. We're probably still the only city in the top 50 that doesn't have an Alternative, in the market

"KISS is positioned against a rather hard Classic Rocker in KZEP, so we need those kinds of artists to bridge the gap, to ensure that those

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KISS P2s who are KZEP P1s have a reason to come over, but not to the point where we drive away our PIs. San Antonio is still a hard rock market, even though it is evolving away from a lot of those artists. Great example: Four years ago we were playing 24 Queensryche tracks in library; today we play one.

When asked if it was a demographic issue or a psychographic one, Vargas answered. "It's a lifegroup issue. We're talking about fragmenting the format and asking. 'Who does it serve?' Is it Rock? Is it Alternative? What it really comes down to is, 'Who is your audience?' In our case. KISS is doing great in adults 25-54 while we're playing Slipknot at 10am and banging it 30 times a week. You have to determine who your target demo is, then give them what they want.

Rizer interjected, "We're an 18-34 station and proud to be so. There's only so much of a 25-plus audience out there. We're also No. 2 cume in Washington, DC, which isn't too common with Active Rock or Rock stations. We know what our audience is. We define them, and we serve them."

#### Political Issues Abound

Welsh noted that for those who want to split Active Rock, the point is to separate the more current-intensive stations because of the perception that Alternative stations get more support than Rock stations. If the Active Rock panel were to split, those current-intensive stations might then be more on a par with Alternative.

Steele commented, "The biggest issue for Active Rock stations in the argument about Alternative getting more support is whether your target audience is 18-34 or 25-54 Everyone says they need the 25-54 numbers, so they isolate the 25-34-year-olds and probably play more library tracks than an Alternative competitor. Therefore they have more spins. which wins a lot more favor with record companies. But additionally, when Alternative blossomed in the early '90s, many of the label promotion people did very well, and they're now heads of promotion. Their background, history and loyalties lean toward the stations with which they've built a long-term association.

In a market with an Alternative competitor. Rizer asserted that realtions with the record industry have improved for DC101 due to several factors. He said that now, "[PD] Bob [Neumann] and I get out and see everybody, and we try to educate the record community. However, any record company that makes a decision on where a hand should go or who gets what promotion based on where

the radio station is categorized is stupid and is doing bad business. Look at our situation: Our gross impressions are much better because we have better cume and better Time Spent Listening. For label people to ignore that just because we're an Active Rock station in R&R would be had business.

Murray agreed, saying, "It does come down to gross impressions. Usually when you compare the cume on a record at Alternative vs. the cume on a record at Active Rock, Alternative wins. When you break it down on a market-by-market basis for instance in Washington, DC the No. I most-played record on DC101 reaches more people than the No. 1 record on WHFS.

"What it comes down to at the end of the day is, 'What is the best radio station in any given marketplace?' From a record company perspective. it would be nice to have both the Active Rock and the Alternative, which gives you cross-cume. The record will get more familiar more quickly. But if you do have to make that decision. you have to go with the horse in the marketplace. In some markets it's the Alternative: in other markets it's the Active Rock.

"But at several major record companies, that's where it starts getting territorial - Rock guys fighting against Alternative guys. There's a lot of political bullshit that goes on, but at the end of the day there are only so many decisions you can make in the ivory tower. If you're not listening to your local people in the marketplace --- who should be telling you which station is the most effective in that market - then you're not doing your job."

#### Fountain Of Youth

Welsh then turned the conversation to the future, "At some point it's very likely that all Active Rock stations will be faced with the same choice that Rock stations faced 10 years ago Do you age with your audience, or do you stay in the demo and let people move in and out of your station?" he asked.

"I think a lot of the stations that an successful right now are making that evolutionary shift." stated Steele, citing KISS/San Antonio and WXT& Tampa. "They do play library. and that will always be an important par of the radio station, but they an evolving musically to meet the everchanging needs of the demo while remaining successful in the upper demo arena. You have to be on vo toes to keep in touch with your audi ence.

Steele also recalled that prior to the



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**ZADW** NZXL WRKT WPYX ярям **TOWW** Mero **WBAB** мвод **MAPL MXRC** MCMF YLHW MLZR MEBQ **MBIF** Already On: **WON SODA AOF BNIOD** 

**WBBB** 

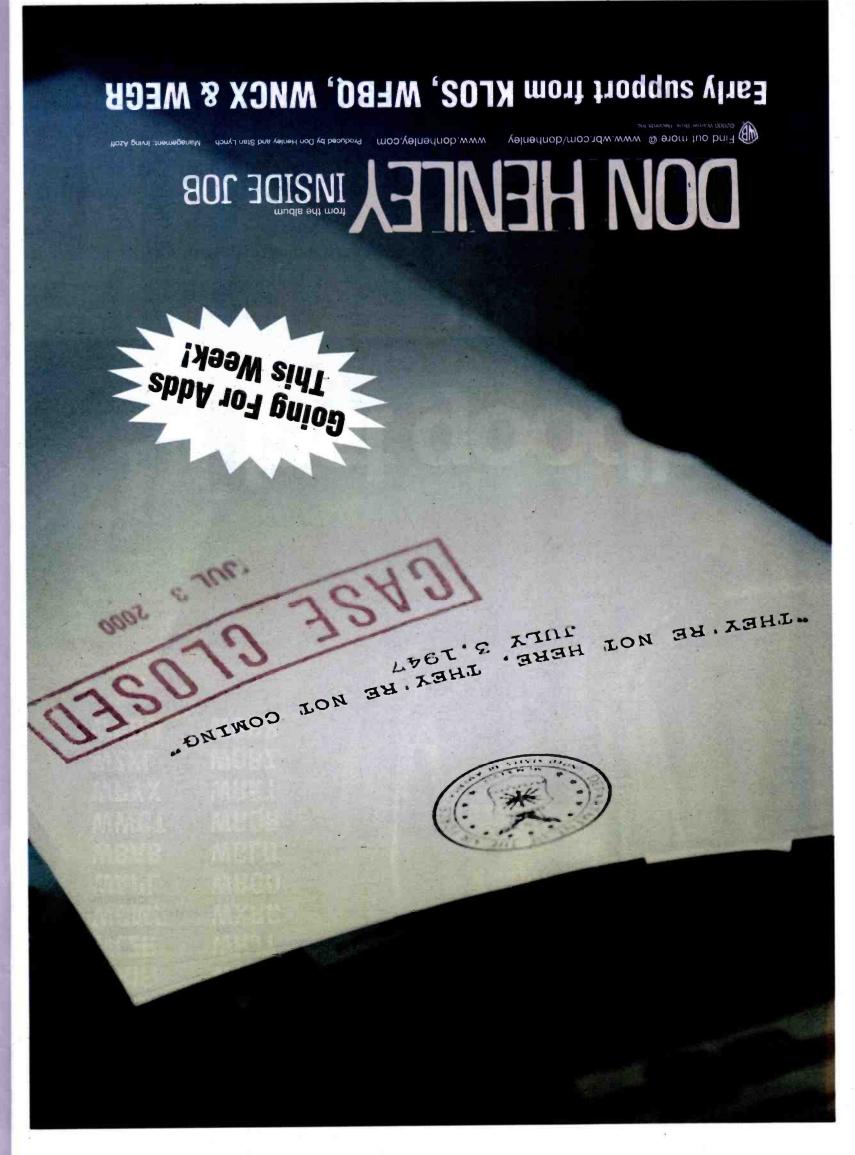
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# RR Rock Top 50

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LAST	THIS	ARTIST TITLE (ABEL(S)	TOTAL	PLAYS	GROSS IMPRESSIONS (00)	WSEKS ON CHART	TOTAL STATIONS	Mo
ť	1	CREED With Arms Wide Open (Wind-up)	1733	-14	105698	13	69/0	ARTIST TITLE LABEL(S)
2	2	3 DOORS DOWN Kryptonite (Republic/Universal)	1545	-10	107328	25	66/0	PRIMUS W/OZZY N.
3	3	METALLICA   Disappear (Hollywood)	1466	-44	90565	. 11	64/0	STIR Climbing The V
4	4	STONE TEMPLE PILOTS Sour Girl (Atlantic)	1300	+3	69793	14	59/0	8STOPS7 Question E
5	6	AC/DC Satellite Blues (EastWest/EEG)	1185	+81	66117	8	65/0	LIVE They Stood Up
8	6	U.P.O. Godless (Epic)	837	+64	54328	13	57/0	GODSMACK Bad Rel
11	õ	<b>RED HOT CHILI PEPPERS</b> Californication (Warner Bros.)	823	+222	52738	3.		ISLE OF Q Little Scen
10	8	A PERFECT CIRCLE Judith (Virgin)	744	+43	46858	12	49/0	KENNY WAYNE SHE
7	9	MATCHBOX TWENTY Bent (Lava/Atlantic)	672	-112	38552	12	38/0	3 DOORS DOWN Los
9	10	NICKELBACK Leader Of Men (Roadrunner)	647	-86	37559	22	43/0	J. PAGE & BLACK CR
6	11	RED HOT CHILI PEPPERS Otherside (Warner Bros.)	628	-206	40194	25	48/0	<b>ONE WAY RIDE</b> Pain
12	12	B.B. KING/ERIC CLAPTON Riding With The King (Duck/Reprise)	574	-10	33481	7	36/0	FINGER ELEVEN Dra
18	B	MOTLEY CRUE Hell On High Heels (Motley/Beyond)	554	+107	31192	4	42/2	
15	Ø	IRON MAIDEN The Wicker Man (Portrait/Columbia)	550	+50	29875	7	44/0	
16	Ğ	JESSE JAMES DUPREE Mainline (V2)	508	+16	21509	8	42/0	
17	16	GODSMACK Voodoo (Republic/Universal)	444	-39	28540	33	33/0	
19	Ð	CREED Higher (Wind-up)	433	+9	40453	43	48/0	
13	18	PEARL JAM Nothing As It Seems (Epic)	428	-146	22748	12	31/0	
Breake	_	CULT Painted On My Heart (Island/IDJMG)	424	+46	23838	4	38/2	
14	20	FOO FIGHTERS Breakout (Roswell/RCA)	419	-106	22061	11	38/0	Most
Breske		PEARL JAM Light Years (Epic)	416	+50	27047	4	32/1	
20	22	EVERCLEAR Wonderful (Capitol)	388	-20	24860	6	30/0	
32	23	3 DOORS DOWN Loser (Republic/Universal)	379	+141	26903	5	33/5	RED HOT CHILL PEPP
24	2	PAUL RODGERS Drifters (CMC/SRG)	378	+11	20511	7	29/0	PRIMUS W/OZZY N.
26	ø	EVE 6 Promise (RCA)	376	+52	20801	4	34/0	3 OOORS DOWN Los
28	26	PAPA ROACH Last Resort (DreamWorks)	335	+50	17019	5	27/1	LIVE They Stood Up
21	27	BUSH Warm Machine (Trauma)	319	-76	21122	10	25/0	MOTLEY CRUE Hell
27	28	DEFTONES Change (In The House Of Flies) (Maverick)	309	+1	15239	6	25/0	ISLE OF Q Little Sce
23	29	INDIGENOUS Little Time (Pachyderm)	305	64	19292	10	27/0	8STOPS7 Question E
30	30	GODSMACK Bad Religion (Republic/Universal)	299	+31	20434	3	29/6	AC/DC Satellite Blues
37	31	QUEENS OF THE STONE AGE The Lost Art Of (Interscope)	277	+59	20569	3	29/2	STIR Climbing The V
Debut	> 32	PRIMUS W/OZZY N.I.B. (Divine/Priority)	273	+169	13522	1	32/11	U.P.O. Godless (Epi
29	33	STEVE EARLE Transcendental Blues (E-Squared/Artemis)	260	-8	12835	8	25/0	
42	34	ONE WAY RIDE Painted Perfect (Refuge/MCA)	240	+56	11746	2	32/3	
34	35	INCUBUS Pardon Me (Immortal/Epic)	231	+2	14307	18	16/0	
36	36	JIMMY PAGE & BLACK CROWES What Is (Musicmaker.com)	223	+2	27169	18	22/0	
31	37	GOO GOO DOLLS Broadway (Warner Bros.)	218	-28	13227	14	14/0	
35	38	KID ROCK American Bad Ass (Top Dog/Lava/Atlantic)	211	-17	12422	9	19/0	
Debut	> 39	ISLE OF Q Little Scene (Universal)	210	+102	9815	1	27/6	<b></b>
44	00	UNION UNDERGROUND Turn Me On (Portrait/Columbia)	208	+41	9843	2	26/1	B
40	Ō	JIMMY PAGE & BLACK CROWES Ten (Musicmaker.com/TVT)	201	+11	12545	5	20/5	
33	42	BON JOVI It's My Life (Island/IDJMG)	194	-37	9998	7	19/0	
38	43	KORN Make Me Bad (Immortal/Epic)	184	-15	11164	20	17/0	Balance
39	44	ALICE COOPER Blow Me A Kiss (Spitfire)	180	-15	5965	6	16/0	Painted On
Debut	> 🚯	LIVE They Stood Up For Love (Radioactive/MCA)	177	+139	11874	1	26/7	TOTAL PLAYSMICREASE 424/46
41	46	DISTURBED Stupify (Giant/Reprise)	175	-12	9670	6	17/0	464/40
43	47	BRAMHALL I'm Leavin' (RCA)	167	-12	9335	3	21/0	
46	48	LIT Over My Head (Java/Capitol)	157	+6	9007	2	14/0	L
45	49	MONSTER MAGNET Silver Future (Restless)	151	-15	9806	16	13/0	TOTAL PLAYSANCREASE
50	50	LIMP BIZKIT Take A Look Around (Theme) (Hollywood)	134	+12	4976	2	9/0	416/50
HEMI	-	70 Rock reporters. Monitored airplay data supplied by Mediabase Research,						Most Added in the total

st Added

ARTIST TITLE LABELIS)	ADDS
PRIMUS W/OZZY N.I.B. (Divine/Priority)	11
STIR Climbing The Walls (Capitol)	9
8STOPS7 Question Everything (Reprise)	8
LIVE They Stood Up For Love (Radioactive/MCA)	7
GODSMACK Bad Religion (Republic/Universal)	6
ISLE OF Q Little Scene (Universal)	6
KENNY WAYNE SHEPHERD BAND Last (Giant/Reprise	e) 6
3 DOORS DOWN Loser (Republic/Universal)	5
J. PAGE & BLACK CROWES Ten (Musicmaker.com/TV	T) 5
ONE WAY RIDE Painted Perfect (Refuge/MCA)	3
FINGER ELEVEN Drag You Down (Wind-up)	3

#### Most Increased Plays

	PLAY
ARTIST TITLE LABEL(S)	INCREASE
<b>RED HOT CHILL PEPPERS</b> Californication (Warner Bros.,	+222
PRIMUS W/OZZY N.I.B. (Divine/Priority)	+169
3 OOORS OOWN Loser (Republic/Universal)	+141
LIVE They Stood Up For Love (Radioactive/MCA)	+139
MOTLEY CRUE Hell On High Heels (Motley/Beyond	) +107
ISLE OF Q Little Scene (Universal)	+102
8STOPS7 Question Everything (Reprise)	+100
AC/DC Satellite Blues (EastWest/EEG)	+81
STIR Climbing The Walls (Capitol)	+67
U.P.O. Godless (Epic)	+64

B	rea	kei	s.
			-

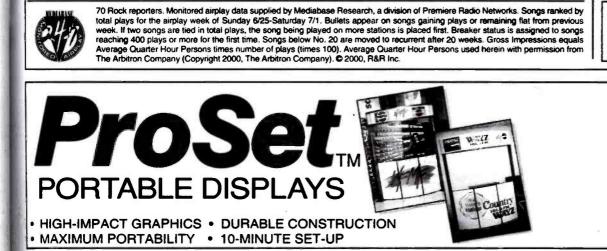
#### CULT

Painted On My Heart (Island/IDJMG) OTAL PLAYSMICREASE TOTAL STATIONS/ADOS CHART 424/46 38/2 PEARL JAM Light Years (Epic) DTAL PLAYSMICREASE TOTAL STATIONS/ADOS CHART

LAYBMICREASE TOTAL STATIONS/ADDS 16/50 32/1

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Nost increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

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#### **New & Active**

 8STOPS7 Question Everything (Reprise)

 Total Plays: 127, Total Stations: 26, Adds: 8

 INCUBUS Stellar (Immortal/Epic)

 Total Plays: 120, Total Stations: 16, Adds: 2

 KENNY WAYNE... Last Goodbye (Giant/Reprise)

 Total Plays: 110, Total Stations: 12, Adds: 6

 P.O.O. Rock The Party (Off The Hook) (Atlantic)

 Total Plays: 97, Total Stations: 14, Adds: 0

 COWBOY MOUTH Easy (Blackbird/Atlantic)

 Total Plays: 91, Total Stations: 9, Adds: 1

GOV'T MULE Fallen Down (Capricorn) Total Plays: 77, Total Stations: 10, Adds: 1 STIR Climbing The Walls (Capitol) Total Plays: 70, Total Stations: 20, Adds: 9 CREASE Frustration (Roadrunner) Total Plays: 64, Total Stations: 10, Adds: 2 SR-71 Right Now (RCA) Total Plays: 61, Total Stations: 12, Adds: 2 KORN Somebody Someone (Immortal/Epic) Total Plays: 42, Total Stations: 8, Adds: 2

Songs ranked by total plays

#### **Most Played Recurrents**

	METALLICA No Leaf Clover (Elektra/EEG)
	AC/DC Stiff Upper Lip (EastWest/EEG)
	CREED What If (Wind-up)
	KID ROCK Only God Knows Why (Top Dog/Lava/Atlantic)
	COLLECTIVE SOUL Heavy (Atlantic)
	FOO FIGHTERS Learn To Fly (Roswell/RCA)
	<b>RED HOT CHILI PEPPERS</b> Scar Tissue (Warner Bros.)
	STAIND Home (Flip/Elektra/EEG)
	LENNY KRAVITZ Fly Away (Virgin)
	SANTANA F/EVERLAST Put Your Lights On (Arista)
Party Andrews	SANTANA F/ROB THOMAS Smooth (Arista)
	GODSMACK Keep Away (Republic/Universal)
	BUSH The Chemicals Between Us (Trauma)
	LIVE The Dolphin's Cry (Radioactive/MCA)
	BUCKCHERRY Lit Up (DreamWorks)
	OLEANDER Why I'm Here (Republic/Universal)
	GODSMACK Whatever (Republic/Universal)
	LIT My Own Worst Enemy (RCA)
	EVERLAST What It's Like (Tommy Boy)
	METALLICA Turn The Page (Elektra/EEG)

ROCK

Going For Adds 7/11/00

ALIEN CRIME SYNDICATE Take Me To Your Leader (Will) AZTEK TRIP Average Day (Iguana) DOPE You Spin Me Round (Like A Record) (Flip/Epic) HALFORD Resurrection (Metal-Is/SRG) DON HENLEY They're Not Here, They're Not Coming (Warner Bros.) PODUNK Summer Song (Matchbox) RANCID Let Me Go (Epitaph) KENNY WAYNE SHEPHERD Last Goodbye (Giant/Reprise) SUM 41 Makes No Difference (Island/IDJMG) UNION Who Do You Think You Are (Spitfire)



Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 Power Gold is based on monitored airplay data taken from June 2000. © 2000, R&R Inc.

#### **Time For A Divorce?**

Continued from Page 94

breakout of Active Rock five years ago, many stations were not as plugged in to the needs of the audience. But now Active Rock has proven itself to be a viable format partially because stations are once again connected to a younger part of their demo.

Rizer contributed, "At the end of the day, when I am losing sleep, it's not about who gets what promotion or anything like that; it's about how I can do my job better and how we can continue to make the radio station relevant and grow, especially with the onslaught of the Internet, satellite radio and things like that. It's as simple as defining and serving the audience, finding what makes our station unique and finding things that keep us top-of-mind with the audience."

Welsh spoke about the music, noting the

development of many great new bands and tremendous sales stories. "What trends or genres do you see coming?" he asked.

"It's going to be all about the ability to go toward whatever is hot at the time," Rizer responded. "You can't ignore the trends, and to a certain extent you can't even predict the trends. You have to be able to react, hopefully fairly quickly, to the right ones. We're seeing the infusion of more hip-hop music into rock. You see Eminem on the Alternative charts and being played on a lot of stations. We'll include a little hip-hop in our next auditorium test to see what the audience thinks. We won't overreact, but it's something to keep an eye out for."

"It's music that's appealing to 18-34 men in some way," noted Murray, "Appealing to that group is what everybody on this panel is trying to achieve, and it's the consumer group that the record industry is trying to reach. You can't

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overthink it. If you see a guy buying Rage and Eminem at the same time, well, that's what he likes. Will most of your audience turn off the radio if they hear the Eminem record, or will they be curious and stick around?"

#### **Appeal Or Expectations?**

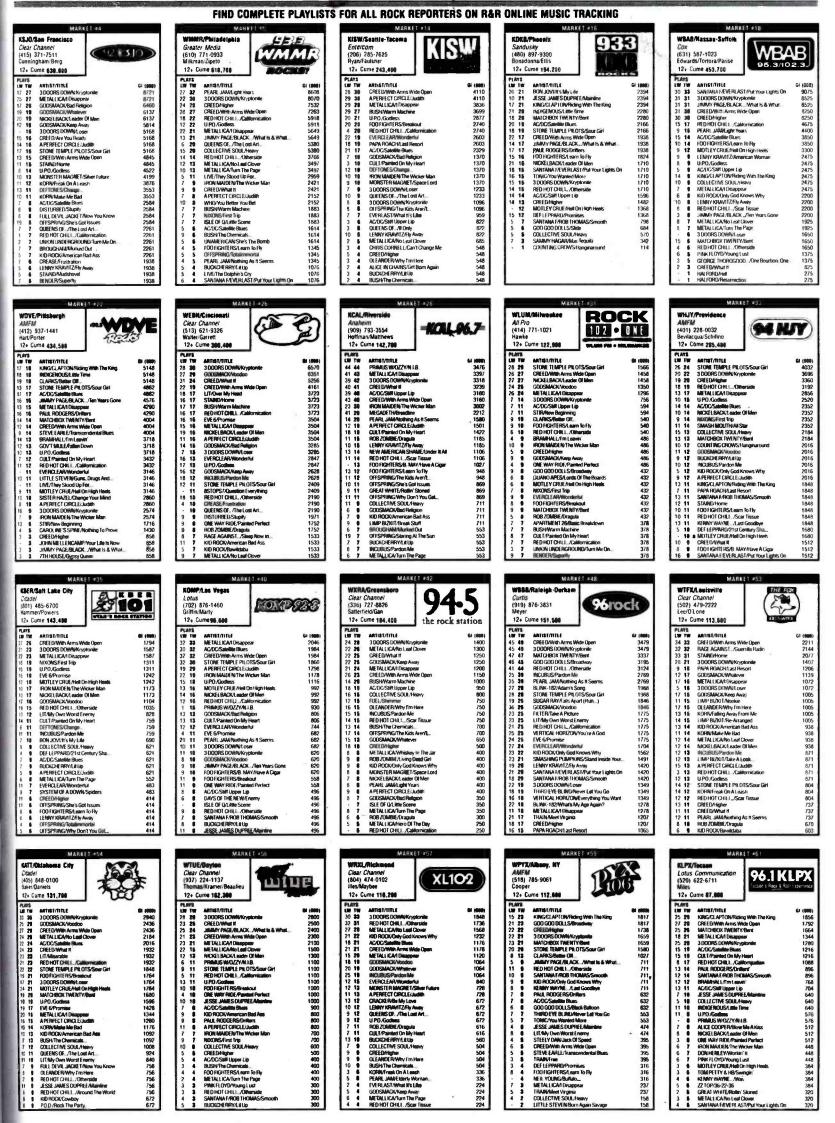
But Steele countered, "It's about the expectation levels. Nowadays your audience listens to a lot of different things. The aggressive Rages. Korns and Limp Bizkits are popular with the 18-34s who are also buying the Dr. Dre record, but they don't expect you to play that on your radio station."

Welsh asked if there was resistance on the part of 25-54s to extreme rock. Steele answered, "Most programmers have been playing it for nine years; people have had a long time to get used to it. The Kid Rocks and Limp Bizkits were a little difficult for some to swallow initially, but not anymore. It has become the mainstream. When No Doubt were successful, we played them. When the Bosstones were successful, we played them. We don't play them now, but at the time it was OK, and it worked. Play the hits, and let the audience tell you what they think."

Murray added. "Alternative is ingrained into the marketplace. It is a style of music. If you ask a 21-year-old college student at the University of Miami what kind of music they like, they'll say alternative. Then ask them what station they listen to, they'll say Zeta. It's about hit songs and hit music. As far as Rock goes, there will always be a place for Rock."

"Charts, categories and formats are not an audience game," remarked Rizer. "To a certain extent, they know what the Alternative station is and what the Rock station is, and they don't care. It's about the expectations for your station."





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### Reporters

#### Stations and their adds listed alphabetically by market

	Ro	ck			Active	Rock	
WPYX/Albany, NY *	KNCN/Corpus Christi, TX *	WOBZ/Macon, GA	WRXL/Richmond, VA *	WQBK/Albany, NY *	WGBF/Evansville, IN	W.LID/Madison, WI*	KDOT/Reno, NV *
No Adds	PD: Paula Newell A PO: Paula Newell A APOMD: "Big" Al Jones 2 3D00RSD0W//Tose/ ONEWAY RDE "Panted"	WOD2/WaC011, GA PD: Chris Ryder MD: Serina Scoti 17 KENY WAYNE Tast UMAY PAGE/BLACK "Ier"	WhAL/HIGHINHU, VA PD: Brian Illes MD: Rik Maybee No Adds	VECOF/Autoanty, ret PD: Season Groves MD: Jeff Callan 2 KDRN 'Somebody' ISLE OF 0 'Limie'	Vicio F/LVallis Villo, IV OM: Mike Sanders POMD: Tumer Watson No Adas	NOMPD: Glen Gardner APONID: Bleie Patton No Acos	PDMD: Jave Patterson No Adds
KZRR/Albuquerque, NM * Dir/Prog: Bill May PD: Phil Mahoney MD: Rob Brothers PRMLSWIQZY 'N IB'	WRKI/Danbury, CT PD: Tom Bass MD: Mary Scanlon 7 Janyawits Tutue	KFRQ/McAilen, TX * PD: Shilo Stevens MD: John DeLlee JUMY PAGEBLACK	KCAL/Riverside, CA * PD: Steve Hoffman MD: MLJ. Matthews No Adds	KZRK/Amarillo, TX PO: Eric Skryter APOADD: Randi Rush No Acts	WRCQ/Fayetteville, NC * PDMD: Sydney Scott hcAdds	WGIR/Manchester, NH PD: Todd Thomais MD: Kristin Burns No Adds	WNVE/Rochester, NY * Po: Erics Anderson Prog. Asst: Dem Jones Prog. Asst: Brad Eakins No Adds
WZZD/Allentown, PA * PD: Robin Lee MD: Karth Moyer No Ados	WE Stood Still Charborg BSTOPS7 Queston WTUE/Dayton, OH * Pb: Mile Thomas	WLUM/Milwaukee, WI * PDMD: Randy Hawte GRASS Finstral OWISY MOUTH Taay STIR Contention	WROV/Roanoke-Lynchburg, WA* PD: Buzz Casey MD: Heidi Krummert De/DLERTS Oblivon ReGERELIVEN Dag' WalWers Time"	WWWX-WXWX/Appleton- Green Bay, WI PD: Chris Alam MD: AJ No Adds	WWBN/Flint, MI PD: Bran Bedow MD: Chill Walker 3D00RS D0WH "Lose" UNON UNDERGROUND "Tam" CULT "Parted"	WMFS/Memphis, TN * PD: Rob Cressman APDMID: Dave Clapper No Adds	KRXQ/Sacramento, CA Stn. Mgr: Curtiss Johnson APD: Pat Martin MD: Kyles Brooks 3 OLEHSOFLost 3 GODSMACK Time'
KWHL/Anchorage, AK PD: Fitz Madrid APOMD: Kathy Mitchell PARI, MAI Tught NORH Somebody KORI Somebody HOROMBS South	PD: lilite Thomas APD: Steve Kramer MD: John Beaulieu No Aop KLAQ/EI Paso, TX *	WCLG/Morgantown, WV Po: Jeff Miller MD: Dave Mundock 850657 "Question"	WXRXRocidord, IL POBD Jan Sone REDHOTOLL "Cathona" CRT "Parted" LM* Stool	WCHZ/Augusta, GA PDMD: Chuck Williams LNF Stood '- R0820MBE Soun' KORN Sondody'	KRZR/Fresno, CA * Off. E. Carlie Johnson 1 PRIALSWOZZY %IB* WBYR/FL, Wayne, IN *	WZTA/Miami, FL * OM/PD: Gregg Steele APD: Scott Struber MD: Kimbe Ro/AdS	WZBH/Salisbury, MO Po: Sheen Murphy MD: Samantha Chase PRMLS W027 "N.B." NORLS 'Shear' XOR'S Shear'
HOB 704895 "Soum" PRIMUS WEOZZY 1N I 8 " WAPL/Appleton, WI	PD/MD: "Magic" Mike Ramsey APD: Gibin Garza 7 PRIMUSW/0ZZY"NIB."	WKLT/NW Michigan PD: Terri Ray MD: Tricle Fray	WKQZ/Saginaw, MI *	KLBJ/Austin, TX * OM: Jeff Carrol MD: Loris Lowe	PD: Jim Fax MD: Shannon Norris 1 ISLEOF G1.tds MOTLEY CRUE "Hell"	WLZR/Milwaukee, WI * PD: Kellin Hastings MD: Nartynn Nee (HED) PLAKET EARTH "Bartender"	DEADLIGHTS "Dokkon" KISS/San Antonio, TX *
WAPL/Appleton, Wi PD: Joe Calgero APDMID: Rose Mexwell HSIMYWAME_Tast PRIMUSW022Y %18*	WPHD/Elmira-Corning, NY PDMD: Stephen Shimer PRANSW02717118 402805 "State" STIR Danling"	MD: Tricle Fear 3 DOORS DOWN "Lose" GOOSMADX: Relique" STIR "Cambing" RMGER ELEVEN "Drag"	CMMPD: Jeck Lawron SCREAMIN CHEETAH Venus KBER/Saht Lake City, UT *	SLEOFO "Une" GCDSWCX"Regon" KRAB/Rakersfield, CA *	WXCRE/FL. Wayne, IN PDMD: Doc West 8 NCREBAC: Theme 6 3DOORSDOW "Loss" 5 OR WAY RDE "Parted"	COCR/Minneapolis, MN * Oli: Dave Hamilton PD: Wade Linder APOND: Ayen Ceette	Otil: Virgil Thompson PD: Kovin Varges MD: C.J. Cruz 2 OLEDIG: Lost ACDC:Salette
WZXL/Atlantic City, NJ PD: Sleve Reymond MD: Ketty Coro J. JMMYPGE/SLACK_Ten'	WRKT/Erie, PA VP/Programming: Ron Kline MD: Sammy Store	WBAB/Nassau-Suffolk, NY * PD: Ted Edwards APD: Reigh Tortors MD: John Peries	ON: Bruce Jones PD: Kelly Hammer APDMD: Helen Powers GODSMACK "Relgon"	CMMPD: Chris Squires MD: Darry Spanics 1 UNOI/UNDERGROUND "Turt"	PRIGER ELEVEN 'Drag' WRUF/Gainesville-Ocata, PL *	1 PROJECT 66 "One Armed" SUPPORT "Spill"	KIOZ/San Diego, CA * DirProg: Jim Richards APDAD: Shanon Leder 4 KDRN "Somebody"
8510F57 "Duestion" GODSMACK "Religion" ISLE OF 0 "Little"	ISLE OF OTLEW MOTLEY CRUE THEF KIKE G/Fayetheville, AR	KENNY WARKE_TAN'	KSJO/San Francisco, CA * PD: Keth Cunningham MD: Santh Berg No Adds	WYY/Ballimore, MD * PC: Rick Senues APORD: Rob Heckman No Adds	PD: Harry Guscott MD: MBu KBabrow SSTERHAZEL "Dark" WKLO/Grand Rapids, MI *	OMPD: Dave Taylor APD: Dave Taylor MD: Dave Sparts 3 KONK Sometody PRIALS WUZZY "NLB" KOTE: Charlose" CREASE "Instal	WRBR/South Bend, IN POMD: Mark McGB JAMN/ PAGEBLACK "Ten" PAGERELEVEN 'Drag'
KIOC/Beaumont, TX PD: Tray Poston MD: Mille Davis SR/11 Rght JMM/Y PMEEBLACK_Ten	PDAID: Sandy Scott No Adds	PD: John Griffin MD: Pash Landry No Adds	K202/San Luis Obispo, CA PD: Tode Martin ArDMD: Joe Anno	WCPFI/Billoxi-Guitport, MS Ott: Kenny Vest PD: Wayne Welkine APDMD: Recei Fes SJ/P0001"Set"	Old: Tony Gates APD40: Mark Feurle No Adds	WFMIT/Monmouth-Ocean, NJ * PD: Cart Crieft ArDND: Robyn Lane	KORN Somebody' SUPRIOT "Sof" TONIC "Sugar"
WKGB/Binghamton, NY PD: Jan Free MD: Tim Boland 3000RSDOW/10se <sup>-</sup>	WNDD/Gainesovite-Ocata, FL* PD: Tower Scott ND: Devid Pilley ND: Devid Pilley ND: Devid Pilley ND: Tousien STOPS: Tousien STOPS: Tousien	KFZX/Odessa-Midland, TX PD: Steve Oriscoli MD: Ona Dasson SR71:Ropt KDRN: Sonatody STR1: Cambrid RNGR4EVEN: Dag'	STIR "Cambing" PRIMALS WOOZY 'N I.B." LVK "Stood" 85T0P57 "Cuestion" ISLE OF 0."Liste"	SLIPHOUT Space PRAALSWOZZY 'N 18.6' SUM 41 Difference' SR-17 Rept' DEADLIGHTS' Obliven' EANTH CRSIS 'Nemesis'	WXOR/Greenville, NC POMD: Dente Arriens No Adds	No Acos WKZQ/Myrtle Beach, SC OMPT: Eric S. Hell	KHTQ/Spokane, WA * PD: Ken Richarde MD: Barry Gennet ISLEOFQT##*
10N/C Sugar 15LEOF 01.mt/ GOVT MULE "Faten" STIR "Dambing"	WXRA/Greensboro, NC *	KATT/Öldahoma City, OK *	ICIFX/Sente Rose, CA * MD: Candi Chambarlain No Acos	WRLR/Birmingham, AL * POBLO: Brudy APC: Brunner ROS 20486: Soun SCIONS: Sound SCIONS: Sound SCIONS: Sound SCIONS: Sound BCIONS: Sound SCIONS: SCIONS SCIONS: SCIONS SCIONS: SCIONS SCION	WTPT/Greenville, SC * Po: Zalk Tyler MD: Taylor 1 8510P57 "Dustion" PRAUSW022Y "N18"	WNOR/Nortolit, VA *	WQLZ/Springfield, IL. PD: Woody Carteon APD: John "Crash" Carroll MD: Recky LNE Secor
WROK/Canton, OH * OM: Chuck Stevens PDAID: Todd Downerd No Adds	APD: Marcla Gan No Accs WSTZ/Jackson, MS *	KALLYUKSANDITEL LITY, UK OM/PD: Chris Balar MD: Jake Daniels No Adds	KISW/Seattle-Tacoma, WA * VPKM: Clark Ryan APDMD: Cathy Feather Index	KITTE "Darkes" WAAF/Beston, MA * PD: Dave Dougles MD: John Observind	WQXA/Harrisburg, PA * PD: Cleudine DeLorenzo MD: Nacon KORN Sometody	PD: Harvey Kojan APDNID: Tim Perter PRIAUS WOZZY % I B " (HED) PLANETEARTH "Burtundar"	KZRQ/Springfield, MO PD: Ray Michaele MD: George Sparkovelater SA-71 Rotr
WPXC/Cape Cod, MA OM: Steve McVie PD: Suzame Toneire MD: Nick Rivers	PD&D: Kevin Kellh No Acts	KEZO/Omaha, NE * POND: Bruce Patrick PRIAUS WOZY 'HLB." GODSMACK 'Religion'	ICIUS/Springtield, MO PD: Kevin Kline MD: Neck McCaan	WXRC/Charlotte, NC *	PEALUM Light WCCC/Hartlord, CT * PD: Michael Picozzi APDMD: Mile Karoyi	KRÖC/Omaha, NE PD: Tim Sheridan APD: Sophia John MD: Jon Teny DOPE Spin" SR-71 Rote"	FINGER BLEVEN 'Drag" KORN 'Sometody' WXCTM/St. Louis, MO *
ND Adds	WRZK/Johnson City, TN POAD: Mark E. McKinney GOOSMOX: Relgion" UVE: Stoof SELOF 0.1 tte"	KCLB/Paim Springs, CA PDMD: Then Lacy No Adds	PRIMUS WOZZY TNI B " CREASE "Frustraf"	PDAID: Ran Bowen No Ads KRQR/Chico, CA	WAMX/Huntington, WV	WJRR/Orlando, FL * PD: Dick Sheetz APDMD: Pat Lynch	PD: Tommy Mattern APD: Eric Schmidt 3 DEADUGHTS "Delvon" SR-71 'Right"
PD: Joe Nugent MD: Tommy Lang QUEENS OF 'Lost'	WRKR/Kalamazoo, Mł	WGL0/Peoria, IL	WAQX/Syracuse, NY * PONID: Deve Frisina APD: Alexis 851095: Tubestorf PRIMUS W:022Y TALLB *	PDMID: Don Wilson 2 LWE Stood KILO/Colorado Springs, CO *	PDMD: Debble Wykle 2 8510PS7 "Dasston" R08 20M9/E "Scum"	ND A035	WXTB/Tampa, FL * OMI: Brad Hardin MD: Brian Biller No Adds
WYBB/Charleston, SC * OM: Ken Carson CARKS'Beter" UM: Stood" DM: WAY RICE "Panted" UM: WAY RICE "Panted" UM: ON UMOR RADUAD "Tem"	PDMID: Margot Smith No Adds KOMP/Las Vegas, NV *	OMPD: Russ Schenk APDMD: Tim Yilmen No Adds WWCT/Peoria, IL	WZZQ/Ferre Haute, IN PC-Jeff Strange MD: Monty Bigdry 5 WCJRUS Statur 5 QLEHOG.Los7	PONID: Con Junitain 8 RED NOT CHILL "California" 7 OLEENS 0FCol 5 R08 ZOM/BIE "Soum"	WQKK/Johnstown & WQWK/State College, PA POMD: Pat Urben LWE Stand" NUTIE "Charlone" SURJAWR CHERTAH Venus"	PD: Joel Sempson APDAD: Iden's "The Shark" Dybe 851095" / OxeStor" CREASE "Frustrat" ONE WAY RIDE: "Panted"	WRWK/Toledo, OH PONID: Chris Ammel No Adds
STIR Dimbing"	PD: John Griffin MD: Big Marty No Adds	VVVVCI/POUNd, IL PD: Jamie Mantley MD: Dobbie Hunter UVE Stood KENKY WAYNE _ 'Last'	S QUEENS OF . Los" S PRAAJS WOZZY "NLB " WIOT/Toledo, OH *	WAZU/Columbus, OH * OM: Charley Lake POMIC: Joe Peatemak R0820M8/E Soum*	KQRC/Kansas City, MO * PD: Vince Richards	WYSP/Philadelphia, PA * ONI: Tim Sabsen PD: Neal Mirsky MD: Nency Paluntoo KORV: Sombool/ MIGR LLVEN 'Dag'	KRTO/Tuisa, OK * PD: Chris Kelly APD: Kelly Garreti UNION UNDERGROUND "Tum" QUEENS OF. "Lost"
8 PRIMUS WIOZZY TNI 8" CUUT "Parend" ONE WAY RIGE "Parend" JADAY PAGE/BLACK"Ten"	WKOQ4.exington-Fayette, KY* POMID: Dennie Dilion No Adas	WMMR/Philadelphia, PA * PD: Sam Millonan APDMD: Kan Zipeto NoAdis	PD: Don Cavis MD: Will Worster 1 3DOORS DOWN "Lose"	WBZX/Columbus, OH * PD: Hal Fieh APDMD: Romit Hunter 10 Adds	MOD: VMIGHE Kreight 2 MOTLEY CRUE HINI PRIMUS WOZZY TH I B "	KUPD/Phoenix, AZ * PD: J.J. Jeffries MD: Larry MicFeelle	PROJECT 85 "One-Armed" PRIALS WODZY * N I 8 " KORN 'Somebody" NTTIE "Onartolle" INCLRUS "Stellar" OKE WIK RIDE "Parmed"
WEBN/Cincinnati, OH * ONE: Scott Reinhert PD: Michael Watter MD: Bob Gerrett No Adds	WTFX/Louisville, KY * OMPD: Michael Lae MD: Kalth O'Lone UNCLENRADIER "Nan"	KDKB/Phoenix, AZ *	KLPY/Fuccion, A2 * OMMO: Larry Miles No Adds	KEGL/Datias-Ft. Worth, TX * PD: Greg Stevens APD: Crivis Ryan MD: Crivis Scutt	KLFX/Killeen-Temple, TX PDMD: Bab Fonda No Adds	MD: Larry Intefeelle KORH: Sometoo/ UNONUNDERGROUND "lant" (NED) PUMET EARTH "Bartender"	WWOC/Washington, D PD: Bob Neumann APDMID: Buddy Rizer NCJBUS Stelar
*=Mediabase	24/7 monitored	PD: Joe Bonadonnii MD: Dock Elilia No Adds	KINOD/Tuksa, DK * PDMD: Rob Hurl 8570957 "Junston" ISLEOFQ"1.001"	2 GODSMCX: Religion" KBPI/Derwer-Boulder, CO * PD: Bob Richards APDelb: withe B.	WJXQ/Lensing, MI * PD: 8ob Olson MD: Kevin Contral 5 85T057 Touston" 4 QLEBIS OF. Lost 2 QLAULATIS "Obliven" 2 SLE OF Crast	KUFO/Portland, OR * Olit: Dave Numme APD400: Al Scott 11 PRIALS W022Y HUB." 3 LIMP B2/01" Tale"	KICT/Wichita, KS * PD: Jules Riley MD: R.J. Davis STR "Oktober"
70 Total Reporter 69 Current Repo 66 Current Playis	riers	WDVE/PHitsburgh, PA * PD: Gerrott Hart ND: Val Porter No Accs	WM2N/Wausau, WI PDMD: Nick Summers No Acts	Ho Adds	2 KORN Somebody'	WHEB/Portsmouth, NH * PD: Todd Thomas MD: Kat Kageleny No.6ds	PO D. Rock" WXBE/Wilkes Barre, Pr OM/PD: Aaron Roberts APD: Chris Loyd No Adds
Reported Frozen WRQR/Wilmingt	on, NC	WHJY/Providence, RI * PD: Joe Bevlacque MD: Sharon Schillino 10. MOREYCRUE Har	KATS/Yakima, WA PDMD: Ron Harris	PD: Sean Elliott APCMID: Paul Oakund (HED)PLATERAM Satender (OTTE 'Davida' PMGERELEVEN' (Drag'	PD: E.J. Mershall Co-MD: Sparty Co-MD: Semarths Knight ISLEOF0108* MOTLEYCRUE Her HIGGRELEVEN (Dag)		24/7 monitored
WRXR/Chattano WVRK/Columbu		8STOPS7 "Question"	No Adds WNCD/Youngstown-Warren, OH *	WRIF/Detroit, MI * OM: Doug Podell MD: Troy Hanson	KFMX/Lubbock, TX	72 Total Reporters	
Did Not Report F Weeks; Data Not WDHA/Morristov	Used (1):	WB88/Raleigh-Durham, NC * OM/PD: Andy Neyer KEMYYWANE. "Last"	PD: Chris Patrick MD: Dom Nardelle STIR Christing	5 DOPE Spin" 1 LIVE Shoot" R08 ZDMBE "Sourt"	STR "Climbing" SR-71 "Right" FAGERELEVEN "Drag"	72 Current Reporte 72 Current Playlists	

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# RR Active Rock Top 50

LAST	THIS	Buly 7, 2000	TOTAL	PLAYS	GROSS HIPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/	Most Added.
WEEK	-				(			ARTIST TITLE LABEL(S)
2	0	CREED With Arms Wide Open (Wind-up)	2140	+28	180043	15	71/0	KORN Somebody Someone (Immortal/Epic)
1	2	METALLICA   Disappear (Hollywood)	2073	-48	169527	11	71/0	PRIMUS W/OZZY N.I.B. (Divine/Priority)
4	8	A PERFECT CIRCLE Judith (Virgin)	1964	+73	147655	13	72/0	FINGER ELEVEN Drag You Down (Wind-up)
5	0	PAPA ROACH Last Resort (DreamWorks)	1790	+231	139875	17	70/0	ROB ZOMBIE Scum Of The Earth (Hollywood)
3	5	3 DOORS DOWN Kryptonite (Republic/Universal)	1778	-126	159471	27	69/0	ISLE OF Q Little Scene (Universal)
6	6	U.P.O. Godless (Epic)	1536	+24	110060	14	. 68/0	SR-71 Right Now (RCA)
7	O.	<b>DEFTONES</b> Change (In The House Of Flies) (Maverick)	1467	+109	108603	8	70/0	QUEENS OF THE STONE AGE The Lost Art (Interscope)
8	8	STONE TEMPLE PILOTS Sour Girl (Atlantic)	1288	-42	88004	16	59/0	KITTIE Charlotte (NG/Artemis)
15	9	<b>RED HOT CHILI PEPPERS</b> Californication (Warner Bros.)	1251	+294	108005	5	69/1	8STOPS7 Question Everything (Reprise)
9	0	GODSMACK Bad Religion (Republic/Universal)	1163	+77	86261	7	68/2	LIVE They Stood Up For Love (Radioactive/MCA)
12	0	LIMP BIZKIT Take A Look Around (Theme) (Hollywood)	1110	+80	95186	12	55/1	
16	12	DISTURBED Stupify (Giant/Reprise)	980	+37	75167	15	65/0	
10	13	KORN Make Me Bad (Immortal/Epic)	966	-108	102381	22	54/0	
13	14	KID ROCK American Bad Ass (Top Dog/Lava/Atlantic)	943	-38	79290	10	59/0	
18	15	3 DOORS DOWN Loser (Republic/Universal)	938	+103	73208	8	56/2	CTID
17	16	INCUBUS Pardon Me (Immortal/Epic)	891	-34	77530	34	54/0	STIR
14	17	FOO FIGHTERS Breakout (Roswell/RCA)	814	-166	63924	11	52/0	
11	18	NICKELBACK Leader Of Men (Roadrunner)	808	-236	50551	22	50/0	<b>Climbing the Walls</b>
19	19	AC/DC Satellite Blues (EastWest/EEG)	772	-34	56459	7	49/1	onning the mans
21	20	EVERCLEAR Wonderful (Capitol)	697	+13	38445	6	34/0	MOCT ADDED ACAINI
roskoi		PEARL JAM Light Years (Epic)	669	+96	48550	A	46/1	MOST ADDED AGAIN!
	8	UNION UNDERGROUND Turn Me On (Portrait/Columbia)	555	+22	52636	4	57/4	
24	8		544	+56	44141	6	54/5	on tour with 3 DOORS DOWN
26		QUEENS OF THE STONE AGE The Lost Art Of Keeping (Interscope)		+50	35292	3		Canado
27	24	INCUBUS Stellar (Immortal/Epic)	534				50/3	
25	3	IRON MAIDEN The Wicker Man (Portrait/Columbia)	522	0	46347	7	43/0	
30	26	ONE WAY RIDE Painted Perfect (Refuge/MCA)	506	+82	35530	3	51/3	
32	8	EVE 6 Promise (RCA)	465	+68	32689	4	35/0	
ebut>	28	ROB ZOMBIE Scum Of The Earth (Hollywood)	463	+365	37775	1	50/6	Most Increased
31	29	JESSE JAMES DUPREE Mainline (V2)	416	+9	21222	8	34/0	Dlave 1
36	30	MOTLEY CRUE Hell On High Heels (Motley/Beyond)	409	+71	40417	4	34/3	ARTIST TITLE LABELISI
35	3)	CULT Painted On My Heart (Island/IDJMG)	383	+43	28537	3	27/1	ROB ZOMBIE Scum Of The Earth (Hollywood)
37	32	P.O.D. Rock The Party (Off The Hook) (Atlantic)	341	+16	27651	5	38/1	RED HOT CHILL PEPPERS Californication (Warner Bros.)
ebut>	33	PRIMUS W/OZZY N.I.B. (Divine/Priority)	340	+183	29737	1	36/9	KORN Somebody Someone (Immortal/Epic)
ebut	39	KORN Somebody Someone (Immortal/Epic)	319	+245	26356	1	43/12	PAPA ROACH Last Resort (DreamWorks)
34	35	BENDER Superfly (TVT)	300	-40	18709	9	27/0	8STOPS7 Question Everything (Reprise)
28	36	MONSTER MAGNET Silver Future (Restless)	299	-160	29028	17	23/0	PRIMUS W/OZZY N.I.B. (Divine/Priority)
40	37	KITTIE Charlotte (NG/Artemis)	286	+11	19123	3	35/5	LIVE They Stood Up For Love (Radioactive/MCA)
ebut	38	8STOPS7 Question Everything (Reprise)	273	+184	16153	1	32/5	<b>DEFTONES</b> Change (In The House Of Files) (Maverick)
49	39	ISLE OF Q Little Scene (Universal)	247	+79	21169	2	32/6	
45	<b>4</b> D	LIT Over My Head (Java/Capitol)	224	+10	11624	3	17/0	3 DOORS DOWN Loser (Republic/Universal)
33	41	FULL DEVIL JACKET Now You Know (Island/IDJMG)	214	-148	16598	18	22/0	PEARL JAM Light Years (Epic)
29	42	APARTMENT 26 Basic Breakdown (Hollywood)	213	-241	18361	12	31/0	
42	43	8ROUGHAM Murked Out (Warner Bros.)	212	-31	18141	7	27/0	
	4		202	+15	21485	2	22/0	
46	-	PANTERA Goddamn Electric (EastWest/EEG) PROJECT 95 One-Armed Man (Play On) (PEC/Tooth & Mail/Atlantic)						
47	45	PROJECT 86 One-Armed Man (Play On) (BEC/Tooth & Nail/Atlantic)		+23	12291	2	25/2	
38	46	PEARL JAM Nothing As It Seems (Epic)	181	-136	11770	12	17/0	<b>Breakers</b> ®
ebut>	•	CREASE Frustration (Roadrunner)	180	+19	14864	1	22/2	
	48	NIXONS First Trip (Koch)	178	-91	13371	13	17/0	PEARL JAM Light Years (Epic)
41				6	19570	15	44 M	
41 48	49	BLINK-182 Adam's Song (MCA) FU MANCHU Over The Edge (Mammoth)	166 157	-6 -10	12579 11450	15 3	11/0 20/0	TOTAL PLAYSINCREASE TOTAL STATIONSIADDS C 669/96 46/1



72 Active Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 600 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company). © 2000, R&R inc.

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Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count lowerd overall total stations playing a song. Most Increased Plays lists the songs with the gradest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



#### July 7, 2000

#### New & Active

**DEADLIGHTS** Sweet Oblivion (*QED/Elektra/EEG*) Total Plays: 134, Total Stations: 21, Adds: 4

OOPE You Spin Me Round (Like...) (Flip/Epic) Total Plays: 128. Total Stations: 10, Adds: 2

LIVE They Stood Up For Love (Radioactive/MCA) Total Plays: 116. Total Stations: 21. Adds: 5

SLIPKNOT Spit It Out (Roadrunner) Total Plays: 109. Total Stations: 19. Adds: 4 SR-71 Right Now (RCA)

Total Plays: 105, Total Stations: 15, Adds: 6

Total Plays: 100, Total Stations: 12, Adds: 1 FINGER ELEVEN Drag You Down (Wind-up) Total Plays: 97, Total Stations: 22, Adds: 7 (HED) PLANET EARTH Bartender (Jive) Total Plays: 87, Total Stations: 9, Adds: 4 STIR Climbing The Walls (Capitol) Total Plays: 85, Total Stations: 13, Adds: 2 CRAZY TOWN Darkside. (Columbia)

J. PAGE & BLACK CROWESTen (Musicmaker.com/TVT)

Total Plays: 69, Total Stations: 10, Adds: 0

Songs ranked by total plays

#### Most Played Recurrents

STAIND Home (Flip/Elektra/EEG)

BUSH Warm Machine (Trauma)

**RED HOT CHILI PEPPERS** Otherside (Warner Bros.)

LIMP BIZKIT Break Stuff (Flip/Interscope)

GODSMACK Voodoo (Republic/Universal)

STAIND Mudshovel (Flip/Elektra/EEG)

GODSMACK Keep Away (Republic/Universal)

METALLICA No Leaf Clover (Elektra/EEG)

CREED What If (Wind-up)

#### CREED Higher (Wind-up)

GODSMACK Whatever (Republic/Universal)

LIMP BIZKIT Re-Arranged (Flip/Interscope)

RAGE AGAINST THE MACHINE Sleep Now In The Fire (Epic)

BUSH The Chemicals Between Us (Trauma)

KORN Falling Away From Me (Immortal/Epic)

#### SEVENDUST Waffle (TVT)

RAGE AGAINST THE MACHINE Guerrilla Radio (Epic)

#### BUCKCHERRY Lit Up (DreamWorks)

ROB ZOMBIE Dragula (Geffen/Interscope)

KID ROCK Bawitdaba (Top Dog/Lava/Atlantic)

#### ROCK

7/11/00

ALIEN CRIME SYNDICATE Take Me To Your Leader (Will) AZTEK TRIP Average Day (Iguana) DOPE You Spin Me Round (Like A Record) (Flip/Epic) HALFORD Resurrection (Metal-Is/SRG) DON HENLEY They're Not Here, They're Not Coming (Warner Bros.) PODUNK Summer Song (Matchbox) RANCID Let Me Go (Epitaph) KENNY WAYNE SHEPHERD Last Goodbye (Giant/Reprise) SUM 41 Makes No Difference (Island/IDJMG) UNION Who Do You Think You Are (Spitfire)

**Going For Adds** 



STONE TEMPLE PILOTS Big Empty 89 CREEO What's This Life For

90

91

92

93

94

95

96

97

- 40 AC/DC You Shook Me All Night Long
- 41 BUSH Machinehead
- 42 CREED One

39

- 43 FAITH NO MORE Epic
- 44 BUSH Everything Zen
- 45 VAN HALEN You Really Got Me
- 46 PEARL JAM Black
- 47 CREED My Own Prison
- 48 VAN HALEN Panama
- 49 AC/DC Highway To Hell
- 50 NIRVANA Heart-Shaped Box

98 RED HOT CHILI PEPPERS Give It Away 99 METALLICA Until It Sleeps

**GREEN DAY Basket Case** 

VAN HALEN Ain't Talking 'Bout Love

JIMI HENDRIX Purple Haze

**AFROSMITH** Walk This Way

LED ZEPPELIN Immigrant Song

AC/DC Thunderstruck

JIMI HENORIX All Along The Watchtower

SCORPIONS Rock You Like A Hurricane

100 LED ZEPPELIN Ocean

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Top 100 Power Gold is based on monitored airplay data taken from June 2000. © 2000, R&R Inc.

# **Active Rock Playlists**







hillin' in the O.C., baby! Since 1994 (Hed) Planet Earth have been building a following and plotting to take over the rap punk world at the right time. This band resounds with that Orange County/SoCal sound. Rage, Sublime and Korn meet Ice Cube, and guess what? (Hed) Planet Earth's timing couldn't be better.

(Hed) Planet Earth cite punk and hip-hop as influences. Vocalist Jahred, a.k.a. M.C.U.D., and guitarist Westyle befriended each other at punk and hip-hop shows, and they soon found four other heds with the same attitude. They thought that hip-hop was more underground than alternative, and punk was turning into metal. and those ideas were the fuel that fed (Hed)'s fire. The sextet's musical style, which they call "G-punk," emanates gangsta rap's hard-core sound, though not its ideals. When you listen to (Hed) Planet Earth, visions of slam dancing around a lowrider somewhere along the Pacific Coast Highway will enter your mind.

Songs from their upcoming Jive debut. Broke, have carned (Hed) Planet Earth a place among the top 10 specialty artists three weeks in a row. The single, "Bartender," is a smash. It's a Detroit-leanin'. "get a tattoo, cruise down the **Tracey Hoskin** Asst. Rock Editor

Strip. and when the guitars kick in. floor it" song. Sounding suspiciously like Rare Earth's "I Just Want to Celebrate." the hook, "I just want your company," works like a charm.

"Bartender" doesn't go for adds until July 24, but it's so damn good that WAAF/Boston. WXTM/St. Louis and KRXQ/Sacramento. among others, have already made it official. KRXQ/Sacramento MD Kylee Brooks says. "The first time we heard 'Bartender.' we knew we would add it. We considered its edginess, but it's a great song, and that element always breaks down the boundaries of daypart or doubt. The ran elements don't scare us at all. Combine that with obvious guitars, thousands of record sales to an established core and an obvious - albeit borrowed - hook, and I'd say we're very excited about (Hed) Planet Earth."

Oh, and just for the record, "hed" means "from deep in yo mind"! Peace out!



WCCC/Hartford, CT

eef Slew Bill Morganfield "Champagi Vandville "Rester Woman" is Tofield "Trouble With You Pitchell "One Day Away"

"City Beneath The..." On Parole "Can't We All Just.

WBAB/Long Island, NY

WTFX/Louisville, KY The Allinde Natural ny 1

WTFX/Louisville, KY

10

atal Shap Iper-1am

KLFX/Killees, TX alurday 10pm-midnight ob Fonda

Sunday Kight Bie Sunday 6-10pm Bool Slow

### EP **Top 20 Specialty Artists**

July 7, 2000

- NATIVITY IN BLACK 2 (Divine/Priority) "Sweet ...," "Electric ...," "N.I.B." 1
- 2 PANTERA (EastWest/EEG) "Goddamn Electric," "Hell Bound"
- IRON MAIDEN (Portrait/Columbia) "The Wicker Man," "Fallen Angel" 3
- TAPROOT (Atlantic) "Again And Again," "Mirror's Reflection" 4
- 5 MOTORHEAD (CMC/SRG) "See Me Burning," "Wake The Dead"
- 6 DISTURBED (Giant/Reprise) "Stupify," "Voices"
- 7 KITTIE (Ng/Artemis) "Charlotte"
- 8 **DEFTONES** (Maverick) "Change"
- 9 (HED) PLANET EARTH (Jive) "Bartender," "Killing Time"
- UNION UNDERGROUND (Portrait/Columbia) "Turn Me On (Mr. Deadman)" 10
- 11 ULTRASPANK (Epic) "Push," "Thanks"
- 12 EARTH CRISIS (Victory) "Slither"
- **ONE MINUTE SILENCE** (V2) "Food For The Brain" 13
- 14 PITCHSHIFTER (MCA) "Condescension"
- 15 FINGER ELEVEN (Wind-up) "Drag You Down"
- VENOM (SPV) "Resurrection" 16
- ISLE OF Q (Universal) "Little Scene" 17
- 18 RORSCHACH TEST (E-magine) "Satan," "Fornicator"
- 19 ALICE COOPER (Spitfire) "Brutal Planet"
- 20 STUCK MOJO (Century Media) "Hatebreed"

Ranked by total number of show's reporting the artist, with titles listed in order of most airplay.

ones Radio Network (JRN) Various Rezy Myzal/Les Brstas per "Ry Rys Song" ss Hill "Can't Get The Best lect Circle "Judith"

MJI Broadcasting (MJI) Hart Ra: 2/Corey Hothe 

• 8

WPXC/Cape Cod. MA To The Extreme Saturday 9:30-10:30pm Erik Statford vorn Somebody Someone" Finger Eleven "Drag You Down" Reveile "Flesh & Blood" Parava "Control of the State

(Hed) Planet Earth

KRZR/Fresso, CA tay Spin - 18 Branker 101 14

WKLQ/Grand Rapids, MI ay 9-18pm "The Rat" At

artas Te Ny D

WXRA/Greenshore, HC Outer Limits Senday 10-11pm Marcia Gan OC Salation The For Love"

WQXA/Herrisburg, PA 17 8-18-De S Ebab Cat The De

Shows and their Top 5 songs listed alphabetically by market WGIR/Menchester, NH Whiplash Sunday 18-11pm Readbill Readibili Steel Attack "Where Mankind Falls" Sixty Watt Sharnan "One More Time Ultraspank "Push" Kithe "Charlotte" Puston "Charlotte"

Specialty Show Reporters

KXXR/Minnespolls, MN X-treme Metal Shep Friday 1-4am Mick Davis Autom Of The Rock "S.O.M." Inschool Test "Sourt" st Test 's I Fail 'Flesho 'Pror's Ref "Por

KATT/Oklahema City, OK KATT's Dig Klobal Frider addatabl-Zaa Friday Erit 6

aar 10 The People" don in Balton "The sec-in "Challs" inco Cooper "Broad Planat" "" "mand "21st Century Six — C

-

KRXQ/Sacramento, CA Ear Whacks Sunday 8-9:30pm Che Brooks, Paul W Juck Moje Drawing Blood Jurder City Devils "Somebo

KRER/Salt Lake City, UT Radie Koes Sanday 9-11pm Darby ER.

KiOZ/See Diene CA

KISW/Seattle, WA music Hour Iday 18-11pm el "Sparks Are Gonna Fly

KZRQ/Seringlield, MO

WWDC/Washington, DC

KLPX/Tucson, AZ

Friday 10pm-midnight

den "The Wicker Mai nderground "Turn M n Black 2 "Sweet Le.

Electr

as Barro. PA



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av 10am - midsish nent "Live" Evil" h "I Got You" WXTM/St. Louis, MO

WXTM/St. Louis, MC Menday Might Motel Man-Fri 11pm-midnight

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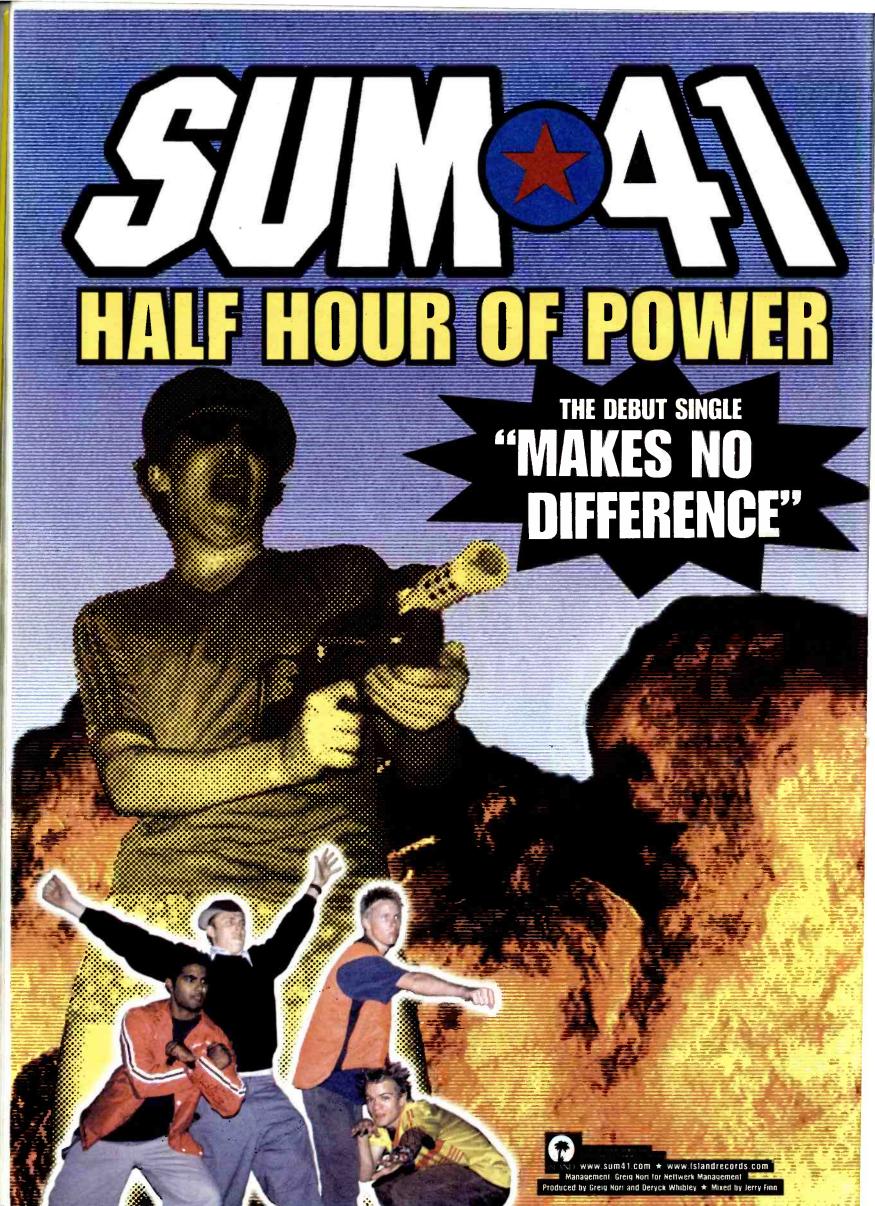


KATT/Oklahoma City, OK Louish Pod

DMF WXTH/St. Louis, MO

Active Rook d Rock panels





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Calacanis literally drew cheers when he discussed one of the issues facing the Internet, which he applied to radio: There isn't enough focus on the artist.

# **An Alternative Convention Diary**

The official account of four days of education and enjoyment

Ithough it takes quite a bit of organizing, I always look forward to the R&R Convention, since it is one of those increasingly rare events at which a majority of the format's players come together as a community. This year was no exception, and from the educational sessions to the entertaining events, it seemed that everyone had a great time. I know I did.

### Wednesday, June 14

The Jacobs Media Summit is a rare and wonderful thing in the radio and record industry: a pure learning experience that also happens to be free. The expectations are such that every year Paul Jacobs. Dave Beasing and the entire Jacobs Media family work very hard to top the previous year. I can honestly say that, without a doubt, they hit a new high this year.

I was a little nervous coming into the meetings, however. I broached the idea of inviting Active Rock stations and programmers to **R&R** Rock Editor Cyndee Maxwell and Paul Jacobs months before, and they liked the suggestion. In the weeks leading up to the event I had beard that the response from the Active Rock side would be enthusiastic, but you can never be sure. I was certain, however, that the Alternative turnout would be very strong.

Luckily, my fears turned out to be groundless, as there was a very nice firsttime turnout from Rock programmers. As I looked around the room and saw programmer after programmer from the Alternative side, I knew that this would yet again be a successful summit.

Wednesday featured as good a set of sessions as could be put together for a convention. Silicon Alley Reporter Editor Jason Calacanis was an engaging and passionate speaker, and helpful insight and information were provided by the speakers who followed him: Greater Detroit Radio's Heide Kramer Raphael with a presentation on promotions and marketing, and Edison Media's Larry Rosin with a presentation on Rock radio and Internet usage and listening. [1] give a basic overview of the sessions. since you can listen to them in their entirety on the Jacobs Media website (www.jacobsmedia.com), something 1 highly recommend you do.

### Embracing Multiple Mediums

Calacanis started out by comparing radio to the *Titanic*, a move that would have completely lost his radio audience had he been a less compelling speaker. Using examples and logic, Calacanis described how people will soon change how they listen to and process music, thanks to the Internet. He also took pains to explain that for radio to remain competitive, it needs to embrace a multiple-medium approach to its hrand, much like Martha Stewart does with her TV show, her magazine and her website.

I felt he made a great deal of sense, and I noted that of all the stations I know, the one closest to Calacanis' ideal is WNNX (99X)/Atlanta, which manages a formidable number of media outlets for the 99X brand, including a magazine, a website, a live show series, a series of CDs and, of course, a radio station.

Calacanis literally drew cheers when he discussed one of the issues facing the Internet, which he applied to radio: There isn't enough focus on the artist. His compelling visual indication of this was a recent issue of *Radio lnk* that highlighted the 40 most powerful people in radio. Calacanis pointed out that the magazine dropped talent like Howard Stern, Rush Limbaugh and Dr. Laura Schlessinger off the list and included middle managers and executives who had very little to do with what comes out of the speakers.

"Shame on you, *Radio Ink*!" Calacanis exclaimed. Holding up the issue, he then proceeded to ask the audience. if this is what they were aspiring to become. "Is this what you want to be? Do you want to be a suit?" It was an extraordinary moment that was truly inspiring.

Where Calacanis was inspiring, Raphael was practical and informative. Her session was a perfect example of what the summit has become known for: a roomful of programmers scribbling down lots of valuable information.

Rosin's closed out the day with yet another blockbuster presentation. As we know, Alternative radio is the format with the highest penetration of Internet users. As such, we are the format that will be hit by the Internet truck the soonest and the hardest. Rosin's presentation addressed these concerns (they are real) and made some suggestions about what radio can do to seize the opportunity of the Internet.

### Thursday, June 15

Thursday started with an intimate Q&A session with all of the Jacobs Media principals. I liked this idea, since it isn't often that a programmer can just show up at a convention and throw a bunch of questions at one of the most

respected consulting companies in the business.

After the Q&A, keynote speaker Jane Rinzler Buckingham once again blew away the crowd. Since there were quite a few Rock programmers in the crowd who had missed her presentation the year before, she re-covered a lot of ground from Alternative Summit 5. However, she made herself availahle to the Alternative PDs afterward for a more casual discussion with Dave Beasing and the program directors in attendance.

There were a lot of questions thrown her way, from the purely philosophical to the completely practical. (What's the hottest new thing I can give away on the air? Answer: Go-peds. ) As I had hoped and expected, people walked out of the session with a lot to think about.

Overall. I was very pleased with the summit this year. Attendees from both formats seemed to get a lot out of it. As Paul Jacobs says about the summit, his hope is that people walk away from it with actionable ideas, things that they can immediately put to work at their own stations. That happened.

With the successful end of the Jacobs Media Rock Summit, it was time for the R&R Convention to start. There was literally no time to take a break, however, because Infinity Broadcasting had flown in their Alternative music directors for a special industry-wide music meeting, which took place from 1 to 3pm. Lunch was served for everyone. and it was an Alternative who's who in the room, with record execs, PDs, MDs and other trade people all waiting to hear how things went. For many, it was the first time they would hear major releases that were slated for the future, including tracks by Orgy and VAST. The event went very smoothly, and by all appearances it certainly looks like the quality of music the format is looking forward to will remain very high.

Thursday ended with something I was very excited about — the Alternative Rate-A-Record. I was excited for the simple reason that I think that I have stumbled upon the perfect format for these types of things. Like many, I was very disappointed by the negativity at Gavin's Jukebox Jury, and I felt that the standard practice of having labels submit songs and programmers judge them was too vulnerable to defensiveness and

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over-criticism on the part of the panelists. So this year I required that the *panelists* each hring in a song to be judged.

The results were wonderful. There was a real sense of pride on the part of the panelists about the songs they picked. My one fear was that the panelists would be afraid of offending each other, so each song would be treated with kid gloves. That didn't happen. In fact, the panel had a tangible level of excitement.

Part of the appeal of the panel is the Hollywood aspect, and I was happy to get radio legend and famous voice-man Gary Owens to guest host. There's nothing like having a well-known voice introduce you to the audience! I also wanted to have an artist again. following the successful appearance of Moby last year. Special thanks to Kris Metzdorf and Atlantic Records for helping get Stone Temple Pilots lead singer Scott Weiland to take part. He was very eloquent and certainly one of the high points of the panel. In fact, the song he brought in, by the band Palo Alto, received the greatest amount of praise from the panelists.

### Friday, June 16

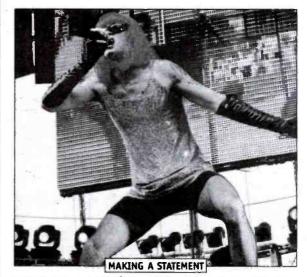
After an exhausting Thursday I kept Friday's activity to a minimum. I did want it to be compelling, however, so I put together a panel on a very topical subject: how hard the music has gotten within the format. Much to my surprise and delight, it never degraded into a "Let's merge Alternative and Active Rock" discussion. Rather, the panelists approached the subject of where the Alternative format's music was going. While a lot of interesting comments were made, my overall impression came down to a comment made by WXRK/New York MD Mike Peer: "This isn't a trend, this is a *movement*." I had never thought of it in those terms, and I felt it was an important point. After all, if the harder rock and hip-hop/ rock sound is much more than just the flavor of the month, the format should do everything it can to own as much of it as it can. It certainly appears that the format is doing just that, and, in this light, it makes total sense.

### Saturday, June 17

I was very excited when I heard that KROQ/Los Angeles' Weenie Roast was going to take place the weekend of the R&R Convention. My feeling was that it would be a great opportunity for the format community to come together at a hig event and relax while getting to know each other better. And that's exactly what happened, thanks to KROQ. The station provided R&R with enough tickets to cover all of the Alternative attendees. As I looked around the Weenie Roast VIP area while listening to the bands play. I saw one familiar face after another. What a wonderful way to close out a very memorable convention!

### TELL US WHAT YOU THINK!

Share your opinion about this column — go to *www. rronline.com* and click the Message Boards button.



And I don't mean fashion statement. Here's Stone Temple Pilots frontman Scott Weiland at KROQ/L.A.'s Weenie Roast dressed in drag in a show of support for No Doubt lead singer Gwen Stefani, who was the only woman on the Weenie Roast bill, and making a statement about the lack of women currently on Alternative radio.

# RR Alternative Top 50

ST EK	THIS	<b>July 7, 2000</b> Artist title labelisi	TOTAL	PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added.
ĸ	WEEK				(00)			ARTIST TITLE LABEL(S)
	1	<b>3 DOORS DOWN</b> Kryptonite (Republic/Universal)	2600	-135	278422	20	74/0	LIVE They Stood Up For Love (Radioactive/MCA)
	2	CREED With Arms Wide Open (Wind-up)	2276	-100	196662	15	68/0	STIR Climbing The Walls (Capitol)
	3	PAPA ROACH Last Resort (DreamWorks)	2223	+149	245302	15	72/1	KORN Somebody Someone (Immortal/Epic)
	4	EVERCLEAR Wonderful (Capitol)	2210	+9	177807	7	75/0	8STOPS7 Question Everything (Reprise)
	5	A PERFECT CIRCLE Judith (Virgin)	2208	-25	214392	13	73/1	GODSMACK Bad Religion (Republic/Universal)
	6	STONE TEMPLE PILOTS Sour Girl (Atlantic)	2167	-83	201761	14	74/0	VIBROLUSH Touch And Go (V2)
	7	BLINK-182 Adam's Song (MCA)	1977	-105	171149	23	72/0	MEST What's The Dillio (Maverick)
	8	<b>RED HOT CHILI PEPPERS</b> Californication (Warner Bros.)	1965	+242	219113	6	77/0	WHEATUS Teenage Dirtbag (Columbia)
	9	<b>DEFTONES</b> Change (In The House Of Flies) (Maverick)	1938	-3	180720	8	75/0	OPM Heaven Is A Half Pipe (If). (Atlantic)
	0	EVE 6 Promise (RCA)	1905	+85	176228	5	75/0	QUEENS OF THE STONE AGE The Lost Art (Interscore
	11	LIMP BIZKIT Take A Look Around (Theme) (Hollywood)	1722	-52	208548	13	62/2	
	12	SR-71 Right Now (RCA)	1677	+88	143563	9	74/0	
	13	METALLICA   Disappear (Hollywood)	1602	-66	167905	11	59/0	· · · ·
	14	DYNAMITE HACK Boyz In The Hood (Farmclub.com/Universal)	1516	-130	147161	11	64/1	
	15	INCUBUS Pardon Me (Immortal/Epic)	1426	-180	185235	34	64/0	Mighty Mighty
	16	NO DOUBT Simple Kind Of Life (Interscope)	1302	-55	104265	10	55/0 ·	
ker	D	INCUBUS Stellar (Immortal/Epic)	1137	+257	138212	3	65/0	
	18	LIT Over My Head (Java/Capitol)	1095	+71	88114	5	54/0	Bosstones
	19	EMINEM The Real Slim Shady (Aftermath/Interscope)	1059	+7	136670	9	49/0	
	20	NINE DAYS Absolutely (Story Of A Girl) (550 Music/Epic)	1024	-148	66844	15	44/0	"She Just Happened
	21	CYPRESS HILL Superstar (Ruffhouse/Columbia)	1010	-24	137117	17	43/0	GOING FOR ADDS
	22	FENIX TX All My Fault (Drive-Thru/MCA)	979	-92	88708	14	62/0	
	23	FOO FIGHTERS Breakout (Roswell/RCA)	974	-79	83497	17	55/0	7/24 😭
	24	MOBY Porcelain (V2)	946	-74	87835	10	50/0	Island Def Jam Music Group A Universal Music Comp.
	3	VERTICAL HORIZON You're A God (RCA)	859	+108	66421	3	50/2	
	26	LIMP BIZKIT Break Stuff (Flip/Interscope)	843	-46	116204	20	48/0	
	27	MATCHBOX TWENTY Bent (Lava/Atlantic)	826	-63	52511	12	36/0	
	28	DISTURBED Stupify (Giant/Reprise)	805	+76	66049	7	50/3	Most Increased
	2	NICKELBACK Leader Of Men (Roadrunner)	789	+94	40981	6	46/1	Plays 1
	30	PEARL JAM Light Years (Epic)	739	+56	99607	4	42/1	ARTIST TITLE LABEL(S)
	0	ELWOOD Sundown (Palm/London)	678	+8	49817	9	40/0	KORN Somebody Someone (Immortal/Epic)
	32	SNAKE RIVER CONSPIRACY How Soon Is Now? (Reprise)	578	+56	27680	3	42/0	INCUBUS Stellar (Immortal/Epic)
	33	<b>KID ROCK</b> American Bad Ass ( <i>Top Dog/Lava/Atlantic</i> )	574	-144	52024	9	41/0	RED HOT CHILL PEPPERS Californication (Warner Bros.)
	33 34	311 Large In The Margin (Capricorn)	565	+3	22711	5	39/0	8STOPS7 Question Everything (Reprise)
	-	OFFSPRING Totalimmortal (Elektra/EEG)	556	-257	58737	10	39/0 44/0	BT Never Gonna Come Back Down (Nettwerk/Capitol)
	35	KOTTONMOUTH KINGS Peace Not Greed (Suburban Noize/Capitol)			37135	5	49/2	LIVE They Stood Up For Love (Radioactive/MCA) -
	36		539	-5	65068	2		PAPA ROACH Last Resort (DreamWorks)
	37	BT Never Gonna Come Back Down (Nettwerk/Capitol)	522	+195			39/3	
	38	MXPX Responsibility (A&M/Interscope)	515	-6	29548	4	36/0	3 DOORS DOWN Loser ( <i>Republic/Universal</i> ) WHEATUS Teenage Dirtbag ( <i>Columbia</i> )
t)	39	KORN Somebody Someone (Immortal/Epic)	453	+283	43233	1	41/6	
	40	THIRD EYE BLIND 10 Days Late (Elektra/EEG)	449	-155	35786	12	31/0	MEST What's The Dillio (Maverick)
	0	MEST What's The Dillio (Maverick)	416	+126	49646	2	37/5	
	42	P.O.D. Rock The Party (Off The Hook) (Atlantic)	400	+39	26273	2	35/2	
	43	COWBOY MOUTH Easy (Blackbird/Atlantic)	378	+46	18827	2	19/1	<b>Breakers</b> .
_	44	WHEATUS Teenage Dirtbag (Columbia)	359	+136	36763	1	27/5	DICARCÍS®
	<b>(5</b> )	GODSMACK Bad Religion (Republic/Universal)	357	+74	61433	1	25/6	
t	46	8STOPS7 Question Everything (Reprise)	344	+241	18444	1	29/6	INCUBUS
	47	BUSH Warm Machine (Trauma)	342	-99	20652	8	25/0	Stellar (Immortal/Epic)
	48	STROKE9 Letters (Cherry/Universal)	333	-114	28788	14	19/0	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS
	49	SLIPKNOT Wait And Bleed (Roadrunner)	291	-58	57389	19	24/0	1137/257 65/0
	50	U.P.O. Godless (Epic)	289	+67	14989	1	23/3	



R&R Alternative: Debut 46 344x (+241!) question Everything "Race is not, and **New This Week:** will not be an issue **KEDJ WROX WLIR** WCYY in this case." WEJE WRRV WSFM KBRS -Robert Shapiro to Already On 32 Alternative Stations, Including: Last Week: 1403 scanned! From the acclaimed debut album Judge Lance Ito on the IN MODERATION This Week: 1831 scanned! Q101 KPNT KTBZ WPBZ WWDC O.J. Simpson case, 1994 www.8stops7.com c2000 Reprise Rec KENZ KWOD KCXX and more!!

# Space Cadet

# Lifting OffJuly 11th

901111



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# **Alternative Action**

110 • R&R July 7, 2000



BT Track: "NEVER GONNA COME BACK DOWN" LP: MOVEMENT IN STILL LIFE Labet: NETTWERK **Dayna Talley** Asst. Alternative Editor

ssentials: From the days of the earliest rayes in the '90s until now, BT has been a pio-

neer in the world of electronic music artistry. BT began his career in the heart of the rave/dance scene, and his progressive house/trance music garnered much attention in clubs across the U.S. While BT was a legitimate star on the rave scene, it was his creative and very listenable use of the house and trance sound that brought him to the attention of artists who wanted dance remixes done with their own work. Artists like Madonna,

Seal and Sarah McLachlan all relied on his mixing talents. While these projects continued to expand his artistry to an even wider audience, it was not until his collaboration with Tori Amos on the song "Blue Skies" (on his release *ESCM*) that he finally became recognized by critics as well as the general public.

One of the interesting things about BT is that he is a master of collaboration. In a field where ego generally rules the day, BT freely and openly shares his talents with a compelling array of artists, from Peter Gabriel to M. Doughty

> of Soul Coughing, who is featured on his latest single, "Never Gonna Come Back Down."

POV: "It's more of a challenge to make really lo-fidelity-edged music. It's chunky and raw and has energy, and that's what I like about a lot of breakbeat stuff. I want to apply those techniques and breakbeats to house music. Instead of all those cheesy builds and drops, I want to find ways to apply that same kind of emotion, but using new techniques. If I hear another snare-drum roll, I'm going to kick someone in the balls." Jake Kaplan, MD KFNK/Seattle-Tacoma, WA

As I go over our research and requests, Papa Roach is still No. I for us in requests and near the top in research. Also doing great is Cypress Hill's "Rock Superstar," which is



our best-testing record and is also requesting well. One other song exploding is The Deftones' "Change." On a personal level, I really like Disturbed's "Stupify" and Rage Against The Machine's "Testify." I also think that "Californication" by The Red Hot Chili Peppers will probably go to No. I, and I think it deserves it. It's a great song.

None of the record executives I talked with could remember having a nonwinter Tuesday off in their careers, but thanks to the 4th of July holiday, they got one. The radio community also seemed to enjoy the time off. Well, as can be expected when both sides of the industry are barbecuing on a Tuesday, it was a really light week for new music. How light was it? Pulling in a mere four radio stations put you in the most-added column ... Anyway, there was *some* action this week, and most-added honors went to **Live**, who pulled in eight stations with "They Stood up For ..." **Stir** was a hair away from the top, ending with seven adds for "Climbing the Walls" ...Then there's **The Kottonmouth Kings**, who sold more than 26,000 units last week. Hell, they were even top 100 sales in markets without any airplay, like Dallas ... I really like **The Dandy Warhols**, whose "Bohemian Like You" is my favorite new song .... I also like a couple of Interscope releases. Lefty and Queens Of



The Stone Age. I actually first heard the Queens Of The Stone Age in a KROQ music meeting more than a year ago, when the band were still unsigned ... Finally, keep an eye out for Unified Theory, which features the original drummer of Pearl Jam and former members of Blind Melon. RECORD OF THE WEEK: Sum 41's "Makes No Difference"

too much stereourge.net immortalrecords.com **#1 PHONES** virginrecords.com **New & Active** New this week: KPKX KRAD WCYY **Over 26 stations** have the urge including: KPHT KWOD KAEP WGRD WEDJ KROX KMYZ WPR7 WKRL WEJE KFLZ and many more ... 2000 Immortal Records LLC.

RR Alternative		
July 7, 2000		
Most Played Recurrents	(TOP 100	ALTERNATIV POWER GO
KORN Make Me Bad (Immortal/Epic)		51 CAVE The Distance
GODSMACK Voodoo (Republic/Universal)	1 FOO FIGHTERS Everlong 2 BLUR Song 2	51 CAKE The Distance 52 LIVE Lightning Co
<b>RED HOT CHILI PEPPERS</b> Otherside (Warner Bros.)	3 NIRVANA Smells Like Teen Spirit 4 SUBLIME Santeria.	53 BEASTIE BOYS () 54 SMASHING PUM
RAGE AGAINST THE MACHINE Sleep Now In The Fire (Epic)	5 STONE TEMPLE PILOTS Plush	55 HARVEY DANGER
LIT Miserable (RCA)	6 NIRVANA Come As You Are 7 GREEN DAY When I Come Around	56 CREED My Own 1 57 JANE'S ADDICTIO
BLINK-182 All The Small Things (MCA)	GREEN DAY Brain Stew     JANE'S ADDICTION Been Caught Stealing	58 PEARL JAM Daug 59 DAYS OF THE NE
BUSH The Chemicals Between Us (Trauma)	10 BECK Loser	60 PEARL JAM Black
LIMP BIZKIT Re-Arranged (Flip/Interscope)	11 NINE INCH NAILS Closer 12 ALICE IN CHAINS Man in The Box	61 PEARL JAM Bette 62 CANDLEBOX Far
	13 SUBLIME Wrong Way 14 OFFSPRING Self Esteem	63 VIOLENT FEMME 64 FAITH NO MORE
CREED Higher (Wind-up)	15 STONE TEMPLE PILOTS Interstate Love Song	65 BEASTIE BOYS S
FOO FIGHTERS Learn To Fly (Roswell/RCA)	16 SUBLIME What I Got	66 BECK Where It's
LIT My Own Worst Enemy (RCA)	17 OFFSPRING Come Out & Play 18 PEARL JAN Alive	67 SOUNDGARDEN

STAIND Home (Flip/Elektra/EEG)VERTICAL HORIZON Everything You Want (RCA)BLINK-182 What's My Age Again? (MCA)RAGE AGAINST THE MACHINE Guerrilla Radio (Epic)RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)STROKE9 Little Black Backpack (Cherry/Universal)

FILTER Take A Picture (Reprise)

FUEL Shimmer (550 Music/Epic)

Going For Adds 7/11/00

AMIGM

KORN Falling Away From Me (Immortal/Epic)

ALTERNATIVE

he

DANDY WARHOLS Bohemian Like You (Capitol) DIFFUSER Karma (Hollywood) FOO FIGHTERS Next Year (Roswell/RCA) KARISSA NOEL Corrupt (550 Music/Epic) K.G.B. Space Cadet (DreamWorks) LIQUID GANG Closer (Atlantic) RANCID Let Me Go (Epitaph) SUM 41 Makes No Difference (Island/IDJMG) THIRD EYE BLIND Deep Inside Of You (Elektra/EEG)



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# Alternative

112 • R&R July 7, 2000

WHRL/Albany, NY \* OM/PD: Susan Groves MD: Chris Osborne

LIVE "Stood" VIEROLUSH "Touch"

KTEG/Albuquerque, NM \* PD: Ellen Flaherty U.P.O. 'Godless' QUEENS OF "Lost'

WNNX/Atlanta, GA \* OM: Brian Philips PD: Leslie Fram APD/MD: Chris Williams Ito Acts

KROX/Austin, TX \* PD: Alan E. Smith

KOTTOBMOUTH LIVE "Stood" VIBROLUSH "T

KQXR/Boise, ID \* PD: Jacent Jackson MD: Pete Schiecke

WBCN/Boston, MA \* VP/Programming: Oedipus APD/MD: Sleven Strick

WFNX/Boston, MA \*

WEDG/Buffalo, NY \* PD/MD: Rich Wall MD: Ryan Patrick

WAVF/Charleston, SC \* PD: Greg Patrick APD/MD: Dammy Wilalobos VTBROLUSH "Touch" DISTUREED "Stuphy"

WEND/Charlotte, NC \* PD: Jack Daniel APD/MD: Kristen Pettus

WKQX/Chicago, IL PD: Dave Richards APD/MD: Mary Shuminas

DOPE "Spir" WHEATUS "Teenage" THIRD EVE BURD "Deep" CAVUAR "Tangering"

WWCD/Columbus, OH \* PD: Andy Davis MD: Jack DeVes

mbia, SC

WARQ/Columbia OM/PD: Gina Julia APD/ND: Lina Bielle

PD: Cruze MD: Laurie Gail

WRAX/Birmingham, AL \* PD: Dave Rossi APD: Herricane Shane MD: Sery Bee 1 KOTTOMOUTH KINGS "Peace" UM Stood

### Stations and their adds listed alphabetically by market

New	&	A	cti	VE
-----	---	---	-----	----

UNCLE KRACKER Yeah, Yeah, Yeah (Top Dog/Lava/Atlantic) Total Plays: 275, Total Stations: 25, Adds: 1 KITTIE Charlotte (NG/Artemis) Total Plays: 263, Total Stations: 21. Adds: 0 3 DOORS DOWN Loser (Republic/Universal) Total Plays: 249 Total Stations: 13 Adds: 2 SUICIDE MACHINES Permanent Holiday (Hollywood) Total Plays: 242, Total Stations: 21, Adds: 0 NOFX Bottles To The Ground (Epitaph) Total Plays: 232, Total Stations: 13, Adds: 1 URGE Too Much Stereo (Immortal/Virgin) Total Plays: 231, Total Stations: 20, Adds: 2 CULT Painted On My Heart (Island/IDJMG) Total Plays: 203, Total Stations: 12, Adds: 0

KRAD/Corpus Christi, TX PD/MD: Cary Smith DEADLGHTS: "Oblivion" DUEENS OF "Lost" STIR "Clemburg" URGE "Stereo"

KDGE/Dallas-Ft. Worth, TX \* PD: Duane Doherty MD: Alan Apo No Add

KTCL/Denver-Bouider, CD \*

ICCPK/Denver-Boulder, CD \* PD: Mike Stern IID: Motody Loe No Adds

KWRQ/Eugene-Springfield, DR PD: Ste Allen MD: Cla Iso Acts

KBRS/Fayetteville, AR PD: Kyte Gibson MD: Anhley Recs DISTURBED "Shupty" as10957 "Overston"

WJBX/Ft. Myers, FL.\* PD/MD: Loe Daniels 1 KORN "Something" P.O.D. "Acck" STIR "Combing"

WEJE/Ft. Wayne, IN \* PD/ND: JJ Fabini DLATIRAY (Bind) ISTOPS? "Question"

KFRR/Fresno, CA \* PD: Bruce Wayne MD: Reverand No Assis

WGRD/Grand Rapids, MI \* PD:Dan Clark MD:Tex Bransen VERTICAL HORIZON "Ged"

WXNH/Greenville, NC \* Oll: Jell Sanders ? P.D.D. Rock LVF "Stood" STIR "Climbing"

WEEO/Hagerstown, MD PO/ND: Austin Davis IVE "Stood" OPMI "Namen"

WMRO/man IID: Chas Kolly LIVE "Stoot" STIR "Clambing" ARO/Hartlord, CT \*

WXEG/Dayton, DH \* PD: Mite Thomas APD/MD: Alion Rantz

PD: F. Poll MD: Sabrina Sounders

CIMX/Detroit, MI PD: Morray Brookska APD: Vince Cannova MD: Mall Franklin

LIVE. They Stood Up For Love (Radioactive/MCA) Total Plays: 189, Total Stations: 26, Adds: 8 BLOODHOUND GANG Mope (Republic/Geffen/Interscope) Total Plays: 188, Total Stations: 15, Adds: 0 LONG BEACH OUB ALLSTARS Saw Red (DreamWorks) Total Plays: 179, Total Stations: 18, Adds: 0 OPM Heaven Is A Half Pipe (If ... ) (Atlantic) Total Plays: 178, Total Stations: 17, Adds: 4 STIR Climbing The Walls (Capitol) Total Plays: 166, Total Stations: 28, Adds: 7 PETER SEARCY Invent (Time Bomb) Total Plays: 154, Total Stations: 10. Adds: 1 GOUDIE Baby Hello (Music Company/Elektra/EEG) Total Plays: 147, Total Stations: 16. Adds: 1

### Reporters

KPDL/Honolulu, Hi \* PD/ND: Nikti Basque 1 LIMP BIZKIT \*Tam\* MEST \*Datio LEFTY \*G+5\* KTB2/Houston-Galveston, TX \* PD: Jim Trapp APD: Stove Robison

WEDJ/Indianapolis, IN \* PD: Tom Pasz NO: Scott Sanlord

RZX/Indianapolis, IN \* PD: Scott James NO: Michael Yapan

PD: Rick Schmidt ND: Crissy No Asts ille, FL \*

WNFZ/Knexville, TN \* PD: Dan Bozyk ND: Soner

KFTE/Lafayette, LA \* PO: Rob Summers ND: Scott Porrie VirRoLUSM \*Touch WHEATUS \*Tenage\* WHEATUS "Teenage" STIR "Climbing" UL ITMATE FAKEBOOK "Tell

WWDX/Lansing, MI \*

WXZZ/Lexington-Fayette, KY \* PD: Derek Madden MD: B.J. Kinard

KLEC/Little Rock, AR \* PD: Larry LeBlanc MD: Peter Guan GOUDIE "Baby" DEADLIGHTS "Oblevion" HE THAATE FAKEBOOK "Tell"

KRDQ/Los Angeles, CA \* VP/Prog.: Kevin Westberly APD: Law Bandbloom MD: Lis Worken In Jacon

th-Ocean, NJ \*

WHTG/Monm PO/NO: Nille Sa STIR "Clambing" TORIC 'Sugar

PD: Chris White MCP Rich Berlin Government GODSMACK 'Religion'

WZPC/Nashville, TN \* PD: Brian Krysz OM: Jim Patrick APD: Jason Joseph Te Acci WHRV/Newburgh, NY PD: Greg O'Brien MD: Andrew Boris In Antre

KKND/New Orteans, LA \* OM/PO: Dave Stewart ND:La: Dave Stewart

WXRIK/New York, NY \* PD: Steve Kingston IID: Mills Peer 6 VERICAL HORIZON "God" 4 KORR "Somebody"

WPLY/Philadelphia, PA \* PD: Jim McGuinn APD: Suzie Ownn MD: Dan Fein

PD: Peel Kriegler APD/MD: Marty Whitney

PD: Herb Ivy NO: Brian James

WDYL/Richmand, VA \* PD/ND: J.D. Kunes MEST Tollico WHEATUS "Teenage" GODSMACK "Pelipion" KCXX/Riverside, CA \* PD: Kelli Cluque APD: John DeSantis MD: Daryl James No Ada

WZZI/Roanoke-Lynchburg, VA

KWOD/Sacramento, CA \* A W U U/SalCramel. PD: Ren Bunce APD: Beamer Barbess 45 LIMP B201 "Tate" GOLDFINGER "BP" U.P.D. "Context"

WWVV/Savannah, GA PD: Phil Conn 77 MIST "billio" PAPA ROACH "Last" A PERFECT DRCLE "Judith" CPM "Reaven"

KPNT/St. Louis, MO \* OM/PD: Allan Fee APD: Marty Linck MD: Donny Mueller

PD: Bob Travis MD: Greg Travis VIBROLUSH "Touch" BH MARED "Lucky" STHR "Chembing"

KNDD/Seattle-Tacoma, WA \* PD: Phil Manning MD: Kim Monroe ZEBRAKA O "Playmate" TMRD Fre Bull Orea:

KFNK/Seattle-Tacoma, WA \* PD/MD: Jake Kapian No Adds

UNION UNDERGROUND Turn Me On... (Portrait/Columbia)

ULTIMATE FAKEBOOK Tell Me What You Want (550 Music/Epic)

Sonos ranked by total plays

Total Plays: 139, Total Stations: 7, Adds: 0

Total Plays: 133, Total Stations: 15. Adds: 3

Total Plays: 132 Total Stations: 16. Adds: 3

Total Plays: 123, Total Stations: 24, Adds: 6

Total Plays: 121, Total Stations: 10, Adds: 3 **DEADLIGHTS** Sweet Oblivion (**DED**/Elektra/EEG)

Total Plays: 106, Total Stations: 17, Adds: 2

ROB ZOMBIE Scum Of The Earth (Hollywood)

VIBROLUSH Touch And Go (V2)

LEFTY Girls (Interscope)

WHMP/Springlield, MA \* PD/ND: Adam Wright

WKRL/Syracuse, NY \* ON/PD: Nimi Griswold 5 KORK Sometody TOUC Sugar GOOSMACK Religion" ET These

WXSR/Tallakassee, FL PD: Scott Petibone ND: Kanzie 3 DOORS DOWN "Lover"

KFMA/Tucson, AZ \* Interim PD: John Michael 6 KORIs "Sometody" 4 ROB ZOMELE "Scum" 2 LEFTY "Guts"

KMYZ/Tulsa, DK \* PD: Lyna Barstow MD: Ray Seggern GDSMACK \* Respon

WHFS/Washington, DC \* PD: Robert Benjamin APD: Bob Waugh MD: Pat Ferrise

WP8Z/West Palm Beach, FL \* DM: John D'Connell APD/MD: Dan D'Brian

WSFM/Wilmington, NC PD: Chris Schart MD: Janice Suffar 5 Driahler HAC float 5 Driahler HAC float 5 Disturge of Start Distance for Start Start Outston

\* = Mediabase 24/7 monitored

79 Total Reporters 79 Current Reporters

**78 Current Playlists** 

Did Not Report, Playiist Frozen (1): WEQX/Albany, NY



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WRDX/Norfolk, VA \* PD/ND: Helly Wittiams 1 OPM "Heaven" 85T0P57 "Guestion" WIXO/Peoria, IL OM/PD: Ress Schenck APD/MD: Malt Bakan GODSMACK "Religion" INCLE KRACKER "Yeah

KEDJ/Phoenix. AZ \*

tburgh, PA \* schitta WXDX/Pittsb PD: John Moschitta APD: Brandon Davis MD: Lenny Diana 11 NOFK "Bothes" KORK "Somebody"

Erford Automatic GODSMACH "Rengion" B1 "Never" URGE "Stereo" BST0PS7 "Deaston" BST0PS7 "Deaston" ILI TIMATE FAKEBOOK "Tel" HIMEATUS "Frenancia" KORU "Someboch" KORU TORMOUTH "Eary"

KXRK/Salt Lake City, UT \* VP/Ops. & Prog.: Mike Summe APD/ND: Teld Noker

KITS/San Francisco, CA \* ONI: Ron Nenni PD: Jay Taylor MD: Aaron Azetson

KJEE/Santa Barbara, CA GM/PD: Eddle Gatierrez APD: John Schroeler

NO DOUBT "Bathwater BICKELBACK "Leader" ROB ZOMBIE "Scum"

.....

XTRA/San Diego, CA \* PO: Bryan Schock MD: Chris Muckley

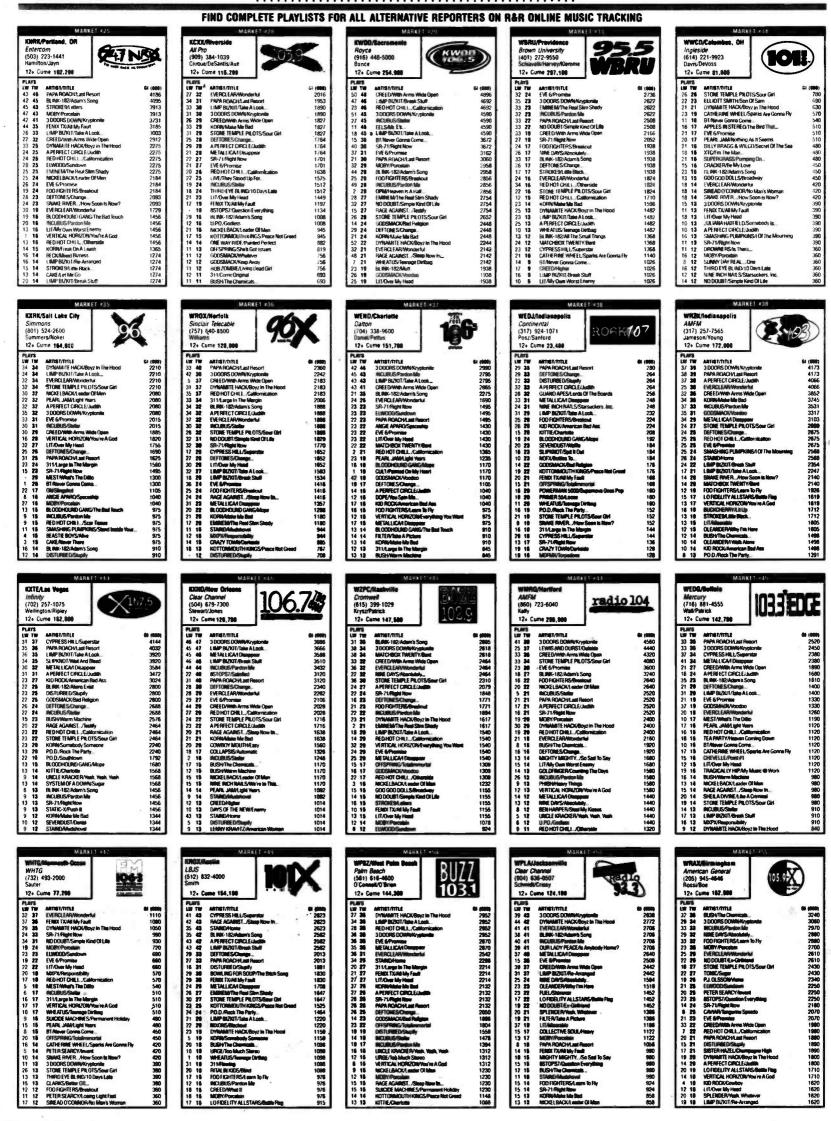
# Alternative Playlists



canradiohistory com

# Alternative Playlists

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# the first single from thirteen tales from urban bohemia

This single will make the coolest band in America a household name." -Steven Strick/WBCN

COULDN'T WAIT: 91X/San Diego Q101/Chicago

On Tour 7/19 - Philadelphia/ PA -7/20 - New York, NY -7/21 - Boston, MA -7/22 - Hoboken, NJ -7/24 - Toronto, Canada, 7/25 - Detroit, MI 7/26 - Chicago, IL -7/27 - Minneapolis, MN -7/29 - Denver, CO -7/30 - Salt Lake City, UT -8/2 - Los Angeles, CA 8/3 - San Francisco, Ca 8/4 - Spolkane, WA 8/6 - Seattle, WA -8/6 - Portland, OR -8/8 - Vancouver, Canada

Capitol

02000 Capitol Records. Hnc

Produced by D. Sardy and Courtney Taylor Taylor Monagement: Frank Gazzo & Mike Quinniar Monqui

### 116 • R&R July 7, 2000

# Alternative

New Music Specialty Shows

R&R's Exclusive Look At The Cutting Edge Of Alternative

# **Face The Facts**

Punk rockers Face To Face certainly didn't disappoint anyone with their single "Disappointed." It makes an impressive debut at No.1 this week. Also not disappointing are Lefty, who jump up to the No. 2 spot from No. 14 last week, while the Bay Area's KGB hold on to No. 9 for the second week in a row. Another debut this week comes from Sum 41.



**Dayna Talley** Asst. Alternative Editor

Their tune "Makes No Difference" falls into place at No.15.

I have been such a busy girl adjusting to my new gig and catching up on the loads of great music that you (wonderful) people are sending my way that I have barely had time to sleep. My lack of rest, however, has not kept me from all of the live music that comes to town. This week I made sure I was there to see both TVT's Magnified and RCA's Radford play fantastic sets at the Troubadour.

As far as what I have been listening to, Vibrolush's "Touch and Go" and "Back to the Floor" by Mile are two songs that definitely rate high in my book. Also, I just can't seem to get the catchy chorus of Wheatus' "Teenage Dirtbag" out of my head. Face To Face's Reactionary (Beyond) and Tahiti 80's Puzzle (Minty Fresh) have also been put into regular rotation. Records Of The Week: Ian Pooley, Grant-Lee Phillips and Ignite

Face to Face

# Top 20 Artists

July 7.2000

- 1 FACE TO FACE (Lady Luck/Beyond) "Disappointed"
- 2 LEFTY (Interscope) "Girls"
- 3 BT/M DOUGHTY (Nettwerk/Capitol) "Never Gonna Come Back Down"
- 4 DEFTONES (Maverick) "Elite"
- 5 KORN (Immortal/Epic) "Somebody Someone"
- 6 ROB ZOMBIE (Hollywood) "Scum Of The Earth"
- 7 RICHARD ASHCROFT (Hut/Virgin) "New York," "Money To Burn"
- 8 WHEATUS (Columbia) "Teenage Dirtbag"
- 9 K.G.B. (DreamWorks) "Captain Max"
- 10 IAN ASTBURY (Beggars Banquet) "High Time Amplifier"
- 11 MODEST MOUSE (Epic) "Tiny Cities Made Of Ashes"
- 12 SUNNY DAY REAL ESTATE (Time Bomb) "One"
- 13 BLOODHOUND GANG (Republic/Geffen/Interscope) "Mope"
- 14 RANCID (Epitaph) "Let Me Go"
- 15 SUM 41 (Island/IDJMG) "Makes No Difference"
- 16 DANDY WARHOLS (Capitol) "Bohemian Like You"
- 17 MXPX (A&M/Interscope) "Responsibility"
- 18 MEST (Maverick) "What's The Dillio"
- 19 NEW SCHOOL VS OLD SCHOOL VOL2 (Jive Electro) "Various"

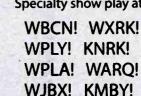
20 NOFX (Epitaph) "Bottles To The Ground"

Ranked by total number of shows reporting artist.

### Specialty Show Reporters

Shows and their Top 5 songs listed alphabetically by market

WHRL/Albany, NY Testing 1, 2, 3 Sunday Spm: Spn Obsorn Biogenetic Content Recorder 1: Genardtet International Read - Smash RUp" LeftyrGins" Tahrin 20 Tisaac"	KRAD/Corpus Christi, TX Bad Radio Salirday 10pm-midnight J.J. Thomas Ian Altory The Medic" Skill "Spy" Tak "Time In" Taproet "Again Ara Again" Machinenead "Acconorgaust"	WHTG/Monmouth, NJ The Underground Senday 11 pm:mindinght Jeff Raspe Scort "Uperathere" Dem Smick "Doma" Other "The Vice I Jow" Thaws "Coming Acound" Ben Folds Five "Berydown"	KWOD/Sacramento, CA Alternative Beat Sunday 100mr/2an Du David X Roge Agame The "Guerna Ratoo" Rog Zome "Hew to Make" POD. "Rock The Party" Crazy Jown "Dansote" Korn "Make We Bad"
WEQX/Albany, NY Download Thurstay 12:30-3pm Casay Kerchner Robad Ascord Inkey Toxik Midtown "Just Rock And Rol" Ymaans "leenge Offmag" Rancid 'Let We Go Repgie in Full "Congratutarons"	KDGE/Dallas, TX Adventure Club Sunday 6 spm Josh Venable MDPT "two Mhole Yans" Troping Dasy "One Through Four" Reburd Asscott "Money To Burn" Mustard Pug Lotta" Guard Lee Phillos "Midnight"	WXRK/New York, NY The "Buz?" Sunday midniphi-Zam Mike Peer/Ratio Raheem Kon: "Somebado, Someone" Lefty "Gets" Taroot "Again And Again" Dust for Life "Step into The Light" MXPX "Responsibility"	KCXX/San Bernardino, CA Kiteme X Saturday 9pm 3am Dare Desey/Dary James Papa Roach "Inter" Union Underground "Iran Ke_" Dope "ros Son Me Roand" Kime "Soa" System Of A Down "Snowbind"
WRAX/Birmingham, AL Regis Coffeehouse Sunday 10am-1pm Scott Register Alagnator Esconde Treening Gown Indigenous 'The Moorts Shinning' Werball Hercin Bast Feet Had' Jeff Buckey 'Treenbook Hem Armee Mann 'Calit Quis'	WXEG/Dayton, OH The X spin Cycle Sunday 9-18:30pm Alten Rantz Vorous-Ticer Mad Soft Ulternate Faebook Terl Me What You Third Syn Blind "Deep inside Of You" "Vs Linge "Too Much Sterro" 8 Stops 7 "Question Everything"	WROX/Nortolk, VA The Punk Show Sunday Topon-mininght Michole & Josh WRYT TO Upon-to Cort Godinger "Just Like Hearen" Wrists Suber Frenzal Roomb "Lets Drink A. Aiver Finita "Teleformization"	XTRA/San Diego, CA The Lab Sunday Tpm-Spm Action DJ Hitary Korni "Somedood Someone" B1AL Doughty "Never Goran Come" Too Ruoe "Net Today" A Pertect Lincie "J Libuas" Face To Face "Disappointed"
WBCN/Boston, MA Noctimal Emissions Sundary H-10pm Dedipex/Albert D BrM Dought Yever Gonz Cone" Suna "Poentu" Enstarzende"Sabria" Green Vevet "Rash"	KTGL/Denver, CO Advantaro University Sunday 7:30-8:30pm Protessor Kat Sunny Day Red	WPLY/Philadelphia. PA Y-Not Sunday 9gm-10:30pm Dan Fein Bil Sinutomb <sup>®</sup> Bele & Seastan Waking for The <sup>®</sup> Catherier What Waking for The <sup>®</sup> Eminem <sup>®</sup> The Way I Am <sup>®</sup> Wash Taraway You <sup>®</sup>	KITS/San Francisco, CA Sonderteck Sunday Topm-midiaight Aaron Atelsee Damers "May Jun" Insolance "Jung Up" Dent Let Thee Bun" Get Up Kids TIII Catch You" Le Tigre "Desptacon"
WFNX/Boston, MA The First Contact Frider and within t-Zam Chartie Regulation "Seponss" A Partice Circle "Thinking Of You" (Spord" Real And Apain" Mad Capsus Markets "Puise" Richard Astront "You On My"	WEJE/Fort Wayne, IN The Living Recen Evenday 7 Stym-Extern Med Twert-California' Mest Ywars The Dillo" Rob Zonobie "Scare Of The Earn" Sun 41 Mates the Difference" Pall "Sure In"	WXDX/Pittsburgh, PA Eige Of The X Sendey Filgen Lenny Diame Doors Down (Test" Doors The Title Test" Doors The Title Test Doors The Title Test Test Test Test Test Test Test Test	KPNT/S3. Louis, MO New Masic Sanday Sanday 7-X3gan Las Aaran Dandi "Sandarm" Mast Whath The Dala" Ennom Hat Doo Stan Spole Data "New Are More" BTAL Doughy "New Gona Come"
WEDG/Barffalo, NY Ready motogét-Tam Nyan Potrick Froge Etwar: Transmotor Dance Nell Crashers: Remember To Breather Rea Gardon Bad Way: An Diranco "To The Teen"	WJBX/F1. Myers, FL B Threas Sunday 8-16pm Lasser Fogge Eleven Tota you Down" Rodolich Tota You Down" Rodolich Tota Ad Hed ha "Milling Time" Bender "Staron Storu" Methods Of Maytem "Crash	KNRK/Portland, OR Sensiting Cool Bender Jam-Tapen Jaine Cooley Fact To Fare 'Not Poors' Modest Mouse' "Paper The Wats' Modest Mouse' "Paper The Wats' Modest Mouse' "And Mark Sum 41 "Mates No Difference" Verbow "New History"	WXSR/Tailahassee, FL Dateground Longe Endoy Flogm Reb The Longe Land Dations "Resempt" OMI "Revents." Land' Gast Agents Long Time" Role Zombe "Scum Of The Earth"
WBT2/Burlington, VT Spinning Uerest Sandry 6-23pan Store Pleard Enbrace "han Hou" Beik & Stassian The Wrong Girl Moyeet 3 Ang Day With Be. Damidt from Pars "Salang All Tat Candy Warloks "Shalun"	WEEG/Hagerstown, MD How Hear Tais Sonday Top-mininghi Aasta Davis Wertferder "Courtey" Bochundigen The Batalo Hight Bain 182" Garong Win Mysel" Tam Jores Cardgers "Burning Dom"	WCYY/Portland, ME Spinner Thursday 7-Spin Shaton Jeffrey Denois filer Denois filer Denois filer Machail Thold I Down	KFMA/Tacson, A2 Test Department Sandry 6-pen Mast Sery Histor Dady-O "Perpetator" Revered Honor Nat' Muts Your." DJ Dan Vs free "Pacific Ferm" Primal Scream "Swastka Eyes"
WOXY/Cincinnati, OH 11 O'Clock News Theoday Tjam-alkinght Mille Taylor Annat Yose "Annat" Solationm "Karna Save" Jurasci 5 "Swig Seri Tim Esson "They Wal Bury You" Digital Assessing "The Baseline"	WRZX/Indianapolis, IN Hangover Cale Evenday Sem Assin Dero Degen Veroish "Such And Go" Granddoy Miner A Ames Mann "Red Vice" Dumy Fanagam X Grittamed Mae Lou Read "Modern Dance"	WBRU/Providence, Ri Breaking and Entering Webscoley Tipp-michalight Jeah Kleanme SR-17 "Prinkas Correct" Kort Sonetody Someore" Mast Unimentadel La Brom Thrite" Trave "Coring Around"	KMY2/fulsa. DK New Fram The Edge Twestay Menageh 1: Blann Raydea Whatus "Terayde Dittag" Kom Sometods Someone" Lie "The Social Unit Rob Zombe "Scam Of The Earth" Le "Over My Head"
WWCD/Columbes, DH Invisible Hits Hear Santay 7 Japan Carlis Schieber Intig Girkun D' Till We" Beck 1907: Enstarznde, in Circles " Sinead D Connor "The Lamb's Book.," James Carler "Nuges"	KROQALos Angeles, CA Redney On The ROQ Sunday midnight-3am Redney Stepenheimer Dove: "Catch InSun" Retrait Adactor "Cary Word" Linus Ol Hollywood "Good Sounds" kelevid "These Wooden Ideas"	KR2Q/Reno, NV Wate The Neighbors Saturday Topon 12an Nomio and Nath Less To Razi Toro Lonness Night' Bradston Obeg Din Modest Mosa: Noon And Antarctica Jurasse 5 "Quality Control" Face To Face "Reactonary"	WHFS/Washington, OC New New This Senday, Biogm-10:30pm Dave March Verbor There History" Importables Never Say Goodhye" Lehy 'Gans' Sa By Seven 'Slab Source" Face To Face "Disapoprinto"
			36 Total Reporters





**Tune In**"

# RR Adult Alternative Top 30

LA	E	<sup>®</sup> July 7, 2000			A REAL PROPERTY AND A REAL OF	•		
LAST	THIS	ARTIST TITLE LABEL(S)	TOTAL	PLAYS	GROSS INPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added.
	1	MATCHBOX TWENTY Bent (Lava/Atlantic)	666	-14	51738	12	26/0	ARTIST TITLE LABEL(S) ADDS
2	2	PHISH Heavy Things (Elektra/EEG)	521	+23	39771	12	27/0	SINEAD O'CONNOR No Man's Woman (Atlantic) 2
3	ğ	B.B. KING/ERIC CLAPTON Riding With The King (Duck/Reprise)	507	+36	37474	7	25/0	AIMEE MANN Red Vines (Superego) 2
4	4	STING Desert Rose (A&M/Interscope)	425	-34	37406	25	24/0	INDIGO GIRLS Cold Beer And Remote Control (Epic) 2
5	5	JAYHAWKS I'm Gonna Make You Love Me (American/Columbia)	405	-29	29397	14	24/0	BEN HARPER Forgiven (Virgin) 2
7	6	ROBERT BRADLEY'S BLACKWATER Baby (RCA)	376	+29	32303	11	. 22/0	BILLY BRAGG & WILCO Secret Of The Sea (Elektra/EEG) 1
9	Ŏ	XTC I'm The Man Who Murdered Love (Idea/TVT)	338	+31	20975	8	22/0	DAVID GRAY Babylon (ATO) 1
12	8	DAVID GRAY Babylon (ATO)	312	+34	22411	6	20/1	EVERCLEAR Wonderful (Capitol) 1
8	9	STEELY DAN Jack Of Speed (Giant/Reprise)	309	0	21395	11	19/0	STONE TEMPLE PILOTS Sour Girl (Atlantic) 1
6	10	COUNTING CROWS Mrs. Potter's Lullaby (DGC/Geffen/Interscope)	303	-105	25823	17	22/0	VERTICAL HORIZON You're A God (RCA) 1
10	11	SHIVAREE Goodnight Moon (Capitol)	293	-4	15071	10	22/0	NEIL YOUNG Good To See You (Reprise) 1
14	12	EVERCLEAR Wonderful (Capitol)	289	+23	21435	4	15/1	MOBY Porcelain (V2) 1
11	B	NINE DAYS Absolutely (Story Of A Girl) (550 Music/Epic)	285	+5	15338	12	14/0	SISTER SEVEN The Only Thing That's Real (Arista) 1
16	Ō	SINEAD O'CONNOR No Man's Woman (Atlantic)	268	+15	18085	7	21/2	NO DOUBT Simple Kind Of Life (Interscope) 1
13	15	GOO GOO DOLLS Broadway (Warner Bros.)	262	-12	19410	10	13/0	
Breake	w 16	JONNY LANG Breakin' Me (A&M/Interscope)	250	+21	20991	3	19/0	
22	Ð	BILLY BRAGG & WILCO Secret Of The Sea (Elektra/EEG)	246	+20	17340	5	21/1	
19	18	STEVE EARLE Transcendental Blues (E-Squared/Artemis)	244	+11	13917	9	17/0	
20	19	STONE TEMPLE PILOTS Sour Girl (Atlantic)	241	+8	21097	9	15/1	Most Increased
18	20	TRACY CHAPMAN Wedding Song (Elektra/EEG)	235	-1	18251	6	21/0	Most Increased
23	21	TRAVIS Why Does It Always Rain On Me? (Independiente/Epic)	230	+5	17307	5	16/0	Plays TOTAL PLAY
17	22	GUSTER Fa Fa (Never Be The Same) (Hybrid/Sire)	225	-19	15431	13	19/0	ARTIST TITLE LABEL(S) INCREASE
24	23	VERTICAL HORIZON You're A God (RCA)	177	-3	9964	2	14/1	NEIL YOUNG Good To See You (Reprise) +57
25	24	SISTER HAZEL Change Your Mind (Universal)	164	+7	9302	3	12/0	INOIGO GIRLS Cold Beer And Remote Control (Epic) +49
26	25	PAT MCGEE BAND Runaway (Giant/WB)	148	-6	10023	7	13/0	SHELBY LYNNE Gotta Get Back (Island/IDJMG) +43
27	26	NO DOUBT Simple Kind Of Life (Interscope)	127	-8	6857	2	7/1	SISTER SEVEN The Only Thing That's Real (Arista) +38
30	2	DANIEL CAGE Sleepwalking (MCA)	126	+22	6566	2	13/0	B.B. KING/ERIC CLAPTON Riding (Duck/Reprise) +36
28	28	INDIGENOUS Little Time (Pachyderm)	125	+3	6741	4	11/0	DAVID GRAY Babylon (ATO) +34
Debut	> @	NEIL YOUNG Good To See You (Reprise)	113	+57	10291	1	14/1	BEN HARPER Forgiven (Virgin) +32
Debut	> 30	AIMEE MANN Red Vines (Superego)	112	+12	9032	1	11/2	XTC I'm The Man Who Murdered Love (Idea/TVT) +31



29 Adult Alternative reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. 29 Adult Atternative reporters. Monitored airplay data supplied by Mediadase Hesearch, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 6/25-Saturday 7/1. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status assigned to songs reaching 250 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

FISHBONE The Suffering (Hollywood) Total Plays: 112, Total Stations: 11, Adds: 0 RICHARD ASHCROFT A Song For The Lovers (Hut/Virgin) Total Plays: 100, Total Stations: 9, Adds: 0 **CREED** Higher (Wind-up) Total Plays: 92, Total Stations: 5, Adds: 0 LOS LOBOS Cumbia Raza (Hollywood) Total Plays: 91, Total Stations: 10, Adds: 0 PATTI SMITH Lo & Beholden (Arista) Total Plays: 91, Total Stations: 10, Adds: 0

DON HENLEY Taking You Home (Warner Bros.) Total Plays: 87, Total Stations: 5, Adds: 0 INDIGO GIRLS Cold Beer And Remote Control (Epic) Total Plays: 86, Total Stations: 10, Adds: 2 K.D. LANG Summerfling (Warner Bros.) Total Plays: 78, Total Stations: 6, Adds: 0 NINA GORDON Tonight And The Rest Of My ... (Warner Bros.) Total Plays: 78, Total Stations: 5, Adds: 0 BIG WU Kangaroo (Phoenix Media) Total Plays: 77, Total Stations: 7, Adds: 0

**GOING FOR ADDS NOW!** 

Couldn't Wait: WYEP WNCS

On The Late Show with David Letterman July 27

www.americanradiohistory.com

Songs ranked by total plays

New & Active

# Gomez **Revolutionary Kind**

the new song from the album Liquid Skin

w.freegomez.com www.virginrecords.com 🕫 2000 Virgin Records. Ltd

117

+32 urdered Love (Idea/TVT) +31 ROBERT BRADLEY'S BLACKWATER ... Baby (RCA) +29 8STOPS7 Question Everything (Reprise) 129

### **Breakers**.

JOHNY LANG Breakin' Me (A&M/Interscope) TOTAL PLAYSANCREASE CHART TOTAL STATIONS/ADDS 250/21 19/0

Nost Added is the total number of new adds officially reported to R&R by each reporting station. Songe unreported as adds do not count toward overall total stations playing a song. Nost increased Plays lists the songe with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

111

### 118 • R&R July 7, 2000

# Adult Alternative Playlists

FIND COMPLETE PLAYLISTS FOR ALL ADULT ALTERNATIVE REPORTERS ON R&R ONLINE MUSIC TRACKING MARKET =2 MARK Reporters CACD/Les Angeles WXRT/Chicaso Coangel KFOG 104 5 97.7 Clear Channel (310) 451-1031 Sandler 1031 Susq (415) Benso (773) 777-1700 Winer/Martin 543-1045 n/Evans/Jones Stations and their adds listed alphabetically by market 12. Cume 264.800 12+ Cume 499.800 12+ Cume 578.400 ANTISTATULE THANAAA BOB DYLANYIAmga Have Changed PHISHIkanyi Tangs MACHEON THANGAN AND UNIT AND ANTISTATU UNITABLE GLOBARY SALE POLICIES UNITABLE POLICIES UNITABLE SALE POLICIES UNITABLE POLICIES WITS/Indiananolis IN\* KENZ/Salt Lake City. UT \* ARTBY/TILE KIRGCLAPTON/Ficking With The King BEH MARPER Staal My Kases PHSIMHawy Tile Some Make. BULY RMAGE MY KING Some Of The Sea EVERCLARMINISTIC MY CONSERVED THE Sea EVERCLARMINISTIC ON EVERYTHING YOU Want PATL'SMITTISEEN These In These 
 PLAYS
 LW
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 <thT PLAYS LW TW 10 14 12 13 14 13 14 12 9 12 9 12 16 12 12 11 10 11 6 11 8 10 10 10 8 10 10 10 8 10 10 10 8 10 9 13 9 7 8 KGSR/Austin TX \* RGSH/Austin, TX \* PD: Jody Denberg MD: Susan Castle 12 AIMEE MAAN "Red" 7 INDIGO GIRLS "Color 2 KINGCLAPTON "Highway" 2 JOE ELV "Get" ARTIST/TITLE ARTIST/TITLE GI (800 ARTISTITUE EURYDRIADDelifum GUSTER/Barrel Of A Gun PHISH Heary Things ROBERT BRADLEY'S JBaby KINGCLAPTON Riding With The King ANTCHOR WREITY/Bent STING/Desert Rose PD: Rich Anton MD: Marie McCaliister D- Rouce Lones INEVE "Over"
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## **Opportunities**

### **OPENINGS**

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We are, and we'd like to add to our growing organization. Saga Cor

### OPENINGS

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### **GENERAL SALES** MANAGER

AM-FM is seeking a General Sales Manager for a Heritage Country sta-tion in the Greenville/Spartanburg market. Must have a proven marketing success record, excellent communication and organizational skills, dynamic leadership capabilities and strong presentation skills. We are seeking an individual who loves a challenge, thrives on competition and can build a strong team. Minimum five years broadcast experience required. Great compensation plan with an incentive based pay scale. Send resume and cover letter to: Human Resources, AM-FM, P.O. Box 100, Greenville, SC 29601. Or e-mail: csloan@amfm.com, EOE

### MIDWEST

TWO great jobs! Looking for a morning host AND co-host/news director for a medium Midwest market. Apply together or separately. Could be the move of a lifetime if you can entertain/ relate to women! Radio & Records, 10100 Santa Monica

Blvd., #896, 5th Floor, Los Angeles, CA 90067. EOE

**ENTERCOM KANSAS CITY** DIRECTOR OF SALES AND **GENERAL SALES MANAGERS** 

Entercom Kansas Citv's new 8-station cluster is looking for a Director of Sales and General Sales Managers. If you

 Have a vision to grow radio revenues • Are skilled at building a winning

team Understand the tremendous opportunities in a major cluster environment,

and • Are driven to succeed.

We would like you to be with us in Kansas City. Help us become not only the biggest but the best in Kansas City. Contact Bob Zuroweste at bobz@ entercomkc. com, (fax) 913-677-8900, or 4935 Belinder Road, Westwood, KS. 66205. Prefer 1.2 years cluster management experience for Director of Sales and 2-3 vears sales management experience for General Sales Managers positions. If this is not you, but someone you know, pass along this great opportunity. Equal Opportunity Employer.

MIDWEST OPERATOR NEEDS **ON-AIR, PROGRAMMING AND PROMOTIONS TALENT for cur**rent and future positions in country and nostlagia formats. If you get alot of ideas from other radio stations, do not apply. We are looking for original thinkers that can take a project and follow through to completion. Some experience is essential

Send cover letter, resume, and tape to: Radio & Records, 10100 Santa Monica Blvd., #895, 5th Floor, Los Angeles, CA 90067. EOE

Stable company, NOT FOR SALE to anyone.

### www.rronline.com

### **OPENINGS**



### **PROMOTIONS DIRECTOR** We are looking for someone who loves to make a radio station look GREAT on the street! You will have all the resources you'll need including a full-time assistant and support staff. The right person will receive one of the best compens packages available. You must be aggressive, dedicated and willing to work long hours. If you are looking for a 9 to 5 gig, tasp looking, this ain't it. Bonneville is a values driven company and equal opportunity employer. Come be part of our success slory. Send resumes to Human Resources c/o Debbie Jacquart, One Prudential Plaza, Suite 2780, Chicago, IL 60601.

### OB OPENING - KCFX Program Director OPPORTUNITY

Susquehanna Radio Corp. needs accom-plished Program Directors for our soon to be acquired stations in Kansas City.

Experience/skills: • At least three years of program manage-

ment experience • Background in classic hits, classic rock, rock or AC preferred Strategic thinker

 Strategic tinner
 Good talent coach
 Strong marketing/imaging skills
 If this describes you, please contact Nancy Vaeth-DuBroff via fax at: 713-954-2330 or email nyaeth@104krbe.com or Rick McDonald via fax at 404-504-0307 or email rmcdonald@99x.com.

mcconaud@99x.com.. Application Deadline: July 14, 2000 Susquehanna Radio Corp. is an Equal Em-ployment Opportunity Employer Susquehanna Radio Corp. is an ESOP Conpany. Susquehanna Radio Corp. Maintains a Drug-Free Work Environment

### **GENERAL MANAGER/TULSA**

Shamrock Communications seeks an experienced leader for our two Class C FM's in Tulsa. Oklahoma. If you have a background in growing revenue, increasing ratings and surpass-ing cash flow goals, this may be and excellent opportunity for you. We are looking for a GM who can attract, retain, and nurture top talent throughout all departments of our organiza-

Shamrock Communications is a family owned media company in radio for over 75 years. Do you have the vision, drive, and entrepreneur-ial spirit to take this successful cluster to the level? All applications must be received by July 28. No phone calls please. EOE.

Bill Nish, Human Resources Director Shamrock Communications 149 Penn Avenue Scranton, PA 18503 Fax: (570) 346-6038

### JOB OPENING - OPPORTUNITY KCMO-AM Program Director

Susquehanna Radio Corp. needs accomplished Program Directors for our soon to be acquired stations in Kansas City. Experience/skills:

 At least three years of program management experience · Background in talk formats preferred

Strategic thinker Good talent coach

Strong marketing/imaging skills

If this describes you, please contact Nancy Vaeth-DuBroff via fax at: 713-954-2330 or email nvæth@104krbe.com or Rick McDonald via fax at 404-504-0307 or email rmcdonald@99x.com Application Deadline: July 14, 2000

Susquehanna Radio Corp. is an Equal Employment Opportunity Employer Susquehanna Radio Corp. is an ESOP Company. Susquehanna Radio Corp. Maintains a Drug-Free Work Environment

arrety or positions: Program Director - Oldies WKIO, Champsign IL - If you have fresh ideas and think Oldies sta-tions should be fun and exciting, this is a great opportunity with a leading 25-54 performer. Marketing Director - WNOR/WAFX, Norfolk,VA - This is an excellent opportunity for a per-

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Are you having fun yet?

- son who has the skills and ability to NOT ALWAYS do it the way it's always been done.m anage and motivate promotional staff, have great organizational skills and understand the marketing needs of rock static
- Afternoon Host Sunny 95, Columbus Stable, award-winning, heritage Mainstream AC has a
- Afternoon Post Sunny 33, Columna starts, and a starts, and the second starts column starts column starts columna starts columna starts columna on on-air position.
- Night Host Adult CHR, Mix 94.5, Champaign, IL needs a fun-loving, energetic night host who loves music, can work the phones into a frenzy and keep the audience in this Big Ten college community involved in the show. Music Director experience and/or station imaging skills a major plus!

end tapes/rei pes/resumes to: Steven Goldstein **Executive Vice President** Saga Communications One Turkey Hill Road South Westport, CT 06880

No calls please. EOE/MF.

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OPPORTUNITY KNOCKS

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http://onairjobtipsheet.com

Production/Bd Op - WXPN/World Cale. Info on www.XPN.org; click on "community". \*

Long Island's number one Radio Station seeks fun, engaging, female-friendly morning show sidekick to round out The WALK Breakfast Club, If: You prep like crazy but still sound

spontaneous: You love making public appearances

and having fun; You know the entertainment scene

cold and can relate to our target 30-44 year old woman;

You can blend in with our heritage talent, and establish yourself as a Long Island morning essential;

Then you're the one we want to hear from! Rush tape, resume and references to Laurie Miller - Human Resources WALK-FM

66 Colonial Drive

Long Island, NY 11772

Females and Minorities are STRONGLY encouraged to apply for this position. WALK-FM is an Equal Opportunity Employer.

### www.rronline.com



95 Triple X, Northern New England's premiere CHR, has produced more major market personalities than any other radio station --- period. Do you wanna be next? Tapes and resumes to: Ben Hamilton, Program Director 95 Triple X

Colchester, Vt 05446

apply. No telephone calls. WXXX-FM is an equal opportunity employer.

### SOUTH

Wanted immediately: Morning show sidekick/street correspondent for News/Talk WRVA in Richmond. Two vears radio experience and valid drivers license required. News, stand-up reporting, and life experience preferred. Send resumes and tapes to: Tim Farley, Operations Manager, 200 N. 22nd, Street, Richmond, VA 23223. timfarley@clearchannel.com Females and minorities encouraged to apply. Clear Channel is an EOE.

P.O. Box 620

Women and minorities encouraged to

### **Opportunities**

### **O**PENINGS

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### RADIO-GENERAL MANAGER

Seattle's Radio Disney has a unique opportunity for a qualified individual with 6-10 years experience in sales, marketing and promotion. Ideal candidate should be extremely energetic and organized. We are looking for a creative seller who can grasp concept marketing and is capable of developing close partnerships within the community. NTR experience and a proven track record in motivating and leading others to higher levels of success a must. If you're considering a fun, new career path and want to inspire others in a family marketing environment, please fax your resume to Radio Disney at 801-495-1398.

Radio Disney is an equal opportunity employer.



We're looking for the Navy seals of radio advertising to represent the fish<sup>™</sup> 95.9fm based in Orange County, CA. Be one of a select few to represent our new flagship Contemporary Christian formatted station. Fax your resume' to Mike Hadley, GSM at 818-662-3751 or E-mail at mhadley@kkla.com. Be a big fish is a big pond! Salem Communications is an EOE employer.

KRXY, Olympia, WA's 94.5 is now accepting applications for a night-time personality. Uptempo, youthfulsound, with good phones. Tape and resume to: Bob Hart, 2124 Pacific Avenue SE, Olympia, WA 98506-4753. Premier Broadcasters is an Equal Opportunity Employer. Application deadline is July 20, 2000. EOE



**O**PENINGS

Assistant Program Director, KABC Radio:

Successful candidate will have a minimum of three years of talk radio management and/or supervisory experience, A.P.D. will assist the Program Director in developing and implementing programming strategies and formats. A.P.D. will hire and supervise, along with the Program Director, Executive Producers, Producers, Screeners, Board Operators and Program Coordinators. accessful candidate will work with the P.D. in interpreting and analyzing ratings and other research, A.P.D. will be in charge of talent, producer, screener, program coordinator and board operator scheduling and vacations as well as other administrative issues. A.P.D. will serve as a liaison, along with P.D., with Marketing and Promotions and Sales. Computer skills strongly preferred. Send resume to Erik Braverman, Program Director, KABC Radio, 3321 South LaCienega Blvd., Los Angeles, CA 90016. No phone calls please. Equal **Opportunity Employer.** 

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#894. 5th Floor, Los Angeles, CA 90067. EOE.

OPENINGS



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### RADIO & RECORDS 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

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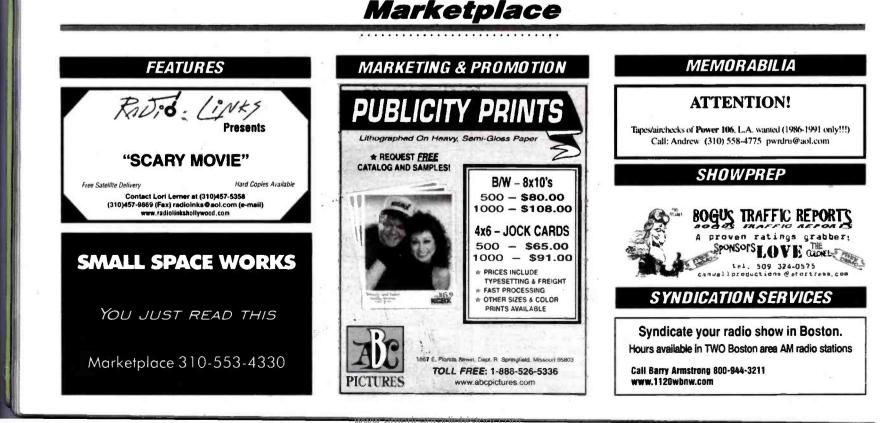
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- SASHA If You Believe (Reprise) BETH NIELSEN CHAPMAN Shake My Soul (RCA)
- MARK SCHULTZ He's My Son (Word/Epic)
- **DAVE KOZ** Know You By Heart (Capitol)
- 26 27 'N SYNC Bye Bye Bye (Jive)
- 28 SUZY K W/DONNY OSMONO Now I Know (Vellum)
- JON SECADA Stop (550 Music/Epic) 30 KENNY ROGERS Buy Me A Rose (Dreamcatcher)

### **#1 MOST ADDED**

JOHN MELLENCAMP Yours Forever (Sony Classical/Columbia) **#1 MOST INCREASED PLAYS** W. HOUSTON & E. IGLESIAS Could I Have This Kiss... (Arista) AC begins on Page 78.

### EVERCLEAR Wondertul (Capitol) KID ROCK Only God Knows Why (Top Dog/Lava/Atlantic) **#1 MOST ADDED** VERTICAL HORIZON You're A God (RCA) **#1 MOST INCREASED PLAYS**

ENRIQUE IGLESIAS Be With You (Interscope)

GUSTER Fa Fa (Never Be The Same ... ) (Hybrid/Sire)

BBMAK Back Here (Hollywood)

'N SYNC Bye Bye Bye (Jive)

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EVERCLEAR Wonderful (Capitol) AC begins on Page 78.

PAUL RODGERS Drifters (CMC/SRG)

- EVE 6 Promise (RCA) PAPA ROACH Last Resort (DreamWorks) 26 28
- 21 BUSH Warm Machine (Trauma) 28
- DEFTONES Change (In The House Of Flies) (Maverick) INDIGENOUS Little Time (Pachyderm) GDDSMACK Bad Religion (Republic/Universal) 27 23
- 29 30

### **#1 MOST ADDED** PRIMUS W/OZZY N.I.B. (Divine/Priority) **#1 MOST INCREASED PLAYS**

RED HOT CHILI PEPPERS Californication (Warner Bros.) ROCK begins on Page 94.



### National Airplay Overview July 7, 2000

The Back Pages.

### **URBAN AC**

- CARL THOMAS | Wish (Bad Boy/Arista)
- YOLANDA ADAMS Open My Heart (Elektra/EEG) WHITNEY HDUSTON & DEBORAH COX Same Script... (Arista)

LW

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11

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14 13

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- DONELL JONES Where... (Untouchables/LaFace/Arista) TEMPTATIONS I'm Here (Motown)
- Ğ KEVON EDMONOS No Love (I'm Not Used To) (RCA)
- JOE I Wanna Know (Jive)
- 8 D'ANGELO Send It On (Cheeba Sound/Virgin)
- 10
- MARY MARY Shackles (Praise You) (C2/Columbia) AVANT Separated (Magic Johnson/MCA) TONI BRAXTON He Wasn't Man Enough (LaFace/Arista)
- 10 TONI BRAXTON Just Be A Man About It (LaFace/Arista) JOE Treat Her Like A Lady (Jive) BRIAN MCKNIGHT 6,8,12 (Motown) 14 12 13
- 15 13

TW LW

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- 16 15 16
- LUCY PEARL Dance Tonight (Overbrook/Pookie/Beyond) KELLY PRICE As We Lay (Def Soul/IDJMG) OAVE KOZ F/MONTELL JOROAN Careless Whisper (Capitol) 17 12
- JAGGEO EDGE Let's Get Married (So So Det/Columbia) GERALD LEVERT Baby U Are (EastWest/EEG) MARY J. BLIGE Your Child (MCA) 19
- 25
- 20
- 24 WILL DOWNING When You Need Me (Motown)
- R. KELLY Bad Man (LaFace/Arista) METHRONE Loving Each Other 4 Life (Clatown/Capitol) 22 22
- 23 ANGLE STONE Coulda Been You (Arista)
- 24 26 27
- LV Woman's Gotta Have It (Loud)
- PHAT CAT PLAYERS F/COCO BROWN Sundress (Parlane) 21 26
- BARRY WHITE Which Way Is Up (Private Music/Windham Hill) 27
- SISQO Incomplete (Dragon/Def Soui/IDJMG) URBAN KNIGHTS F/HAROEMAN Strung Out (Narada)
- 28 29 30
  - AMEL LARRIEUX Sweet Misery (550 Music/Epic)

**#1 MOST ADDED** 

- BARRY WHITE Which Way Is Up (Private Music/Windham Hill)
- **#1 MOST INCREASED PLAYS**
- BARRY WHITE Which Way Is Up (Private Music/Windham Hill)

URBAN begins on Page 50.

### ACTIVE ROCK

LAA	1.44		1
2	0	CREED With Arms Wide Open (Wind-up)	1
1	2	METALLICA   Disappear (Hollywood)	2
4	3	A PERFECT CIRCLE Judith (Virgin)	7
5	4	PAPA ROACH Last Resort (DreamWorks)	5
5 3 6	5	3 DOORS OOWN Kryptonite (Republic/Universal)	4
6	6	U.P.O. Godless (Epic)	3
7	0	<b>OEFTONES</b> Change (In The House Of Flies) (Maverick)	6
8	8	STONE TEMPLE PILOTS Sour Girl (Atlantic)	1
5	9	<b>REO HOT CHILI PEPPERS</b> Californication (Warner Bros.)	8
9	10	GOOSMACK Bad Religion (Republic/Universal)	9
2	Ð	LIMP BIZKIT Take A Look Around (Theme ) (Hollywood)	1 10
6	12	DISTURBED Stupity (Giant/Reprise)	1
0	13	KORN Make Me Bad (Immortal/Epic)	1 13
3	14	KID RDCK American Bad Ass (Top Dog/Lava/Atlantic)	1:
8	Ð	3 DDDRS OOWN Loser (Republic/Universal)	1.
7	16	INCUBUS Pardon Me (Immortal/Epic)	1 10
4	17	FOO FIGHTERS Breakout (Roswell/RCA)	20
1	18	NICKELBACK Leader Of Men (Roadrunner)	2
9	19		20
1	20		1
3	21	PEARL JAM Light Years (Epic)	2
4	212	UNION UNDERGROUND Turn Me On (Portrait/Columbia)	11
6	23	QUEENS OF THE STONE AGE The Lost Art Of (Interscope)	11
7	23		2
25	25		2
30	26		2
32		EVE 6 Promise (RCA)	2
-	28	ROB ZOMBIE Scum Of The Earth (Hollywood)	3
31	29	JESSE JAMES OUPREE Mainline (V2)	3
36	30	MOTLEY CRUE Hell On High Heels (Motley/Beyond)	3
		#1 MOST ADDED	1
		KORN Somebody Someone (Immortal/Epic)	
		#1 MOST INCREASED PLAYS	
		# I MUST INGREASED FLATS	1

ROB ZOMBIE Scum Of The Farth (Hollywood) ROCK begins on Page 94.

- COUNTRY TW LEE ANN WOMACK I Hope You Dance (MCA) 1 CHAD BROCK Yes! (Warner Bros.) CLAY DAVIDSON Unconditional (Virgin) 2 REBA MCENTIRE I'll Be (MCA) LONESTAR What About Now (BNA/RLG) RASCAL FLATTS Prayin' For Daylight (Lyric Street) TIM MCGRAW Some Things Never Change (Curb) ERIC HEATHERLY Flowers On The Wall (Mercury) ALAN JACKSON It Must Be Love (Arista/RLG) JO DEE MESSINA That's The Way (Curb) DIXIE CHICKS Cold Day In July (Monut SHEDAISY I Will...But (Lyric Street) KEITH URBAN Your Everything (Capitol) 266666666666 BROOKS & DUNN You'll Always Be Loved By Me (Arista/RLG) JOE OIFFIE It's Always Somethin' (Epic) GARTH BROOKS When You Come Back To Me Again (Capitol) 16 17 OARRYL WORLEY When You Need My Love (DreamWorks) TOBY KEITH Country Comes To Town (DreamWorks) MARK WILLS Almost Doesn't Count (Mercury) LEANN RIMES I Need You (Sparrow/Curb/Capitol) BILLY GILMAN One Voice (Epic) FAITH HILL W/TIM MCGRAW Let's... (Warner Bros./Curb) MARTINA MCBRIDE There You Are (RCA/RLG) STEVE HOLY Blue Moon (Curb) VINCE GILL Feels Like Love (MCA) WARREN BROTHERS F/SARA EVANS That's The... (BNA/RLG) MONTGOMERY GENTRY Self Made Man (Columbia) AARON TIPPIN Kiss This (Lyric Street) GARY ALLAN Lovin' You Against My Will (MCA) TRACY LAWRENCE Lonely (Atlantic)
- #1 MOST ADDED. FAITH HILL W/TIM MCGRAW Let's Make Love (Warner Bros /Curb) **#1 MOST INCREASED PLAYS** 
  - LONESTAR What About Now (BNA/RLG)

COUNTRY begins on Page 67.

### ALTERNATIVE

- 3 DOORS DOWN Kryptonite (Republic/Universal) CREED With Arms Wide Open (Wind-up) PAPA ROACH Last Resort (DreamWorks) 3 EVERCLEAR Wonderful (Capitol) A PERFECT CIRCLE Judith (Virgin) 6 STONE TEMPLE PILOTS Sour Girl (Atlantic) BLINK-182 Adam's Song (MCA) REO HOT CHILI PEPPERS Californication (Warner Bros.) 8 **DEFTONES** Change (In The House Of Flies) (Maverick) Ď EVE 6 Promise (RCA) LIMP BIZKIT Take A Look Around (Theme...) (Hollywood) 11 SR-71 Right Now (RCA) METALLICA | Disappear (Hollywood) DYNAMITE HACK Boyz In The Hood (Farmclub.com/Universal) 12 13 14 INCUBUS Pardon Me (Immortal/Epic) 15 ND DOUBT Simple Kind Of Life (Interscope) 16 INCUBUS Stellar (Immortal/Epic) 17 18 19 LIT Over My Head (*Java/Capitol*) EMINEM The Real Slim Shady (*Aftermath/Interscope*) NINE DAYS Absolutely (Story Of A Girl) (*550 Music/Epic*) 20 21 CYPRESS HILL Superstar (Ruffhouse/Columbia) FENIX TX All My Fault (Drive-Thru/MCA) FOO FIGHTERS Breakout (Roswell/RCA) 22 23 24 **MOBY** Porcelain (V2) VERTICAL HORIZON You're A God (RCA) LIMP BIZKIT Break Stuff (Flip/Interscope) 26 27 MATCHBOX TWENTY Bent (Lava/Atlantic)
  - OISTURBED Stupity (Giant/Reprise)
  - NICKELBACK Leader Of Men (Roadru

PEARL JAM Light Years (Epic)

- **#1 MOST ADDED** LIVE They Stood Up For Love (Radioactive/MCA) **#1 MOST INCREASED PLAYS** KORN S v Someone (Im Epic)
  - ALTERNATIVE begins on Page 107.

- NAC/SMOOTH JAZZ
- LW 00 BONEY JAMES & RICK BRAUN Grazin'... (Warner Bros.) 1 GEDRGE BENSON Deeper Than You Think (GRP/VMG) PAUL TAYLOR Avenue (Peak/Unity/N-Coded) 2 3 5 BRIAN CULBERTSON Do You Really Love Me (Atlantic) 0000 DOWN TO THE BONE The Zodiac (Internal Bass) CHRIS STANDRING Hip Sway (Instinct) 9 6 RONNY JDRDAN London Lowdown (Blue Note) 10 BOB JAMES Raise The Roof (Warner Bros.) 8 MARC ANTOINE Palm Strings (GRP/VMG) JOYCE COOLING Before Dawn (Heads Up) 4 q 11 0003 RICHARD ELLIOT Moomba (Blue Note) 12 14 JEFF GOLUB F/PETER WHITE No Two Ways... (GRP/VMG) STEELY DAN Jack Of Speed (Giant/Reprise) 13 URBAN KNIGHTS Sweet Home Chicago (Narada) 18 JAY BECKENSTEIN Sunrise (Windham Hill) 55566666666 OAVE KOZ Can't Let You Go (The Sha ... ) (Capitol) 22 15 EUGE GROOVE Vinyl (Warner Bros.) CLUB 1600 Stay (N-Coded) BRENDA RUSSELL Catch On (Hidden Beach) 17 19 21 24 BRIAN MCKNIGHT 6.8.12 (Motown) TONI BRAXTON Spanish Guitar (LaFace/Arista) ACOUSTIC ALCHEMY Beautiful Game (Higher Octave) 23 16 MAYSA Got To Be Strong (Rice/N-Coded) 23 20 CHUCK LOEB Silver Star (Shanachie) MICHAEL MCDONALD The Meaning Of Love (Ramp) TOM GRANT Tune It In (Windham Hill Jazz) 26 30 25 26 27 27 KIRK WHALUM Same Ole Love (Warner Bros.) DON HENLEY Taking You Home (Warner Bros.) JAZZMASTERS London... (Hardcastle/Trippin 'N' Rhythm) 29 28 KEN NAVARRO Island Life (Positive) **#1 MOST ADDED** CRAIG CHAQUICO Cafe Carnival (Higher Octave) **#1 MOST INCREASED PLAYS OOWN TO THE BONE** The Zodiac (Inte rnal Rass) NAC begins on Page 89. **ADULT ALTERNATIVE** LW TW MATCHBOX TWENTY Bent (Lava/Atlantic) 2 PHISH Heavy Things (Elektra/EEG) 3 B.B. KING/ERIC CLAPTON Riding With ... (Duck/Reprise) STING Desert Rose (A&M/Interscope) JAYHAWKS I'm Gonna Make You Love... (American/Columbia) ROBERT BRADLEY'S BLACKWATER ... Baby (RCA) 678 9 XTC I'm The Man Who Murdered Love (Idea/TVT) 12 OAVIO GRAY Babylon (ATO) STEELY OAN Jack Of Speed (Giant/Reprise) CDUNTING CROWS Mrs. Potter's... (DGC/Geffen/Interscope) SHIVAREE Goodnight Moon (Capitol) 8 6 10 10 EVERCLEAR Wonderful (Capitol) NINE DAYS Absolutely (Story Of A Girt) (550 Music/Epic) SINEAD O'CONNOR No Man's Woman (Atlantic) 12 13 19 14 11 16 13 GOD GDD DDLLS Broadway (Warner Bros.) 15 JONNY LANG Breakin' Me (A&M/Interscope) BILLY BRAGG & WILCO Secret Of The Sea (Elektra/EEG) 21 22
- 19
  - STEVE EARLE Transcendental Blues (E-Squared/Artemis) STONE TEMPLE PILOTS Sour Girl (Atlantic)
- 20 18 20 TRACY CHAPMAN Wedding Song (Elektra/EEG)
- 23 TRAVIS Why Does It Always Rain On Me? (Independiente/Epic)
- GUSTER Fa Fa (Never Be The Same...) (Hybrid/Sire) VERTICAL HORIZON You're A God (RCA) 22
- 17 24 23 25 2 SISTER HAZEL Change Your Mind (Universal)
- 26 27 25
- PAT MCGEE BAND Runaway (Giant/WB) NO OOUBT Simple Kind Of Life (Interscope) 26
- 30 **DANIEL CAGE** Sleepwalking (MCA)
- 28 INDIGENOUS Little Time (Pachyderm)
- NEIL YOUNG Good To See You (Reprise)
  - AIMEE MANN Red Vines (Superego)

**#1 MOST ADDED** 

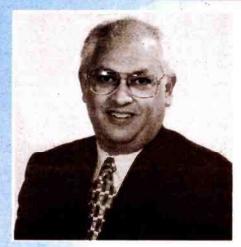
SINEAD D'CONNOR No Man's Woman (Atlantic) **#1 MOST INCREASED PLAYS** 

NEIL YOUNG GOOD TO See YOU //

AQULT ALTERNATIVE begins on Page 117.







s consolidation continues, fewer companies control more stations. However, the Telecom Act has also helped to create new opportunities for new companies. One of them is New Northwest Broadcasters, with 43 stations in eight markets.

New Northwest is headed by two very experienced radio executives, President Ivan Braiker and his partner, Michael O'Shea. Braiker is bullish on the business and

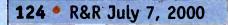
believes that tremendous opportunities still exist if you just know where to look. With a strong belief in local programming coupled with an understanding of the importance of making every employee feel a sense of pride in the company, Braiker appears to have a blueprint for success.

Braiker started his career in television sales. He made the move to radio and later founded the Satellite Music Network. In the '80s he founded Olympia Broadcasting, which operated stations in seven markets.

Beginning his career: "I worked in the U.S. Senate all through college. The senator I was working for was up for re-election my last year of school. I was going back and forth to the state to handle some of the different things involved with the campaign and had gotten to be very good friends with the General Manager for the CBS TV affiliate. He was on the board of the NAB at the time. On his way back to Las Vegas from Washington. DC, he gave me a call and asked me to pick him up at the airport and said he'd take me to dinner. He offered me a job selling TV time.

"I didn't even know anybody sold TV time. Nobody told me that I was supposed to play golf by 2:00 in the afternoon, so just by working diligently. I became the top biller in less than 90 days. Another friend of mine, Steve Gold, decided that we should buy a radio station together. We found this absolute piece of garbage that had had a fire in the studios. I remember looking at it and thinking, 'Oh my God, what are we doing? At 22, I was too young to understand fully what I was doing. We paid the grand total of \$150,000 for it, and 18 months later it was the No. 2 station in Las Vegas. We went on to buy an FM, and there I was in radio."

How he and Michael O'Shea got together to form New Northwest: "After I left SMN, I went over to Transtar with the understanding that I was going to be putting together my own radio group. Olympic Broadcasting. The first station we bought was in Seattle, KRPM. Michael and I had mutual friends, and my first call when I came into Seattle was to Michael. He was doing CHR, and I was doing Country, so we weren't directly competing. The second station we bought was the King Broadcasting station in Spokane. We changed the calls, and I quite literally copied everything Michael did in Seattle, including the look of the bumper stickers. It got to be such a running joke that Michael would send me the internal memos so I wouldn't have to wait to hear it on the air.



### IVAN BRAIKER

President, New Northwest Broadcasters

"We always said we wanted to do a project together, and it just kind of worked out a little over two years ago. Michael and I had lots of reasons to hang out together, and through all the hanging out we said, 'Let's see what we can do about building another radio company.' We closed on our first transaction, Yakima and Klamath Falls, Dec. 11, 1998. He is the dream partner."

The mission of the company: "The first thing on our plate was just buying radio stations. We wanted to have a platform. Both of us felt that there would be opportunities in the future through different trades and spins, and we just wanted to get our foot in the water and do a deal. We found the Yakima and Klamath Falls opportunity. As we were doing that, one of the bankers we were talking with said, You're in an industry that's consolidating. We think you need to work quickly.'

"As we looked at our region, none of the big consolidators were in the small or medium markets in the Northwest. We got out and started knocking on lots of doors and found there were some mom and pops we could buy. We did it the hard way. We went into these markets and bought piece by piece to end up with full clusters in each of the markets we're in. We are using relatively elastic definitions of the Northwest, focusing as far south as Central California and as far east as Montana."

Goals for the company: "Michael and I are committed broadcasters. We're out in that pond, kind of a medium fish. We know there are still a lot of folks out there, some damn big groupers out there, eating medium-sized fish, but there are still some smaller fish we are continuing to talk to about joining us for lunch. We are doing our best to stay out of the way of those groupers, but who knows? I've learned that you never say never to anything, but I'll tell you, our goal right now is to grow."

**Biggest challenges:** "The thing we didn't realize is what is involved in the new land we live in: consolidation. Marrying the Hatfields and McCoys is a whole lot tougher than one would think. You're piecing stations together in a market where they've hated one another since God created radio. You're putting them together in the same building and saying, 'You've got to work together and love one another.' It's a challenge. We've gone through the number 5 rapids, and we're now into some nice, gentle number 2s, and we can see the pond out in front."

The corporate culture of New Northwest Broadcasters: "Our philosophy is to create an environment where people feel good about the company that they're working for. They want to take care of the company as much as the company wants to take care of them. They have an opportunity to grow and learn. They really view the company as providing them with something they've never had the opportunity to experience. We know every one of our employees by name. We know about their families. And even though it's not a small company — over 200 employees — we let them know that we care about them and care about their lives, and that's paid back in the fact that they want to help take care of the company."

State of radio: "It's evolving. We're about to experience some interesting things. The Internet is going to pave the way for us to truly become the competitor to the newspaper. The medium being affected least by the new revenues created by the Internet is radio. Newspapers are being affected at 18% a year. We are going to start influencing the paradigm shift by letting people know that if they're going to shop for a car this weekend, they don't have to just look at the newspapers to see new car dealer ads. They're going to be able to go to their favorite station's website and see car ads that have actual digital pictures of the car and the actual window sticker of the car. They can prearrange a test drive of the car or actually buy the car. There is only one thing you can do with the newspaper, which is to see an out-of-register picture."

Internet strategy: "We're just starting to build it out. It's about 10 times more work than anybody thinks. As you get in the middle of it, you understand how confusing it is. We want to be able to influence the shifting of that paradigm. We want that car dealer advertising. We want a major piece of the help wanted and real estate advertising. We're going after the newspaper. In each one of our markets we have between 2.5 and 3.5 times the circulation of the daily newspaper. We touch that many more people than the local newspaper touches. Can you imagine what we can do to influence consumers?"

Something about New Northwest Broadcasters that might surprise our readers: "That it was a whole lot harder to do than it looked. Overnight success is really painful. I don't think we're done yet. Mark Mays made the comment that consolidation's in the seventh or eighth inning, but I think that is far from true. There is still unbelievable activity going on out there. We are still identifying markets and stations that we're starting conversations with."

Most influential individual: "Dick Oppenheimer, my boss at Star, has been my lifelong mentor. Both he and Steve Gold, my original partner, stuck the needle in my vein and gave me the main dose of radio." Career highlight: "Satellite Music Network."

**Career disappointment:** "That's a novel. I've learned from everything. I wish I had an MBA. I could visualize a lot of things going differently had I had the background and the knowledge an MBA gives you. I was a pretty naive young guy when I started Olympic Broadcasting. I knew how to build radio stations, but when you enter the world of Wall Street, there's a whole lot more you need to know besides how to make radio stations work. God knows I've got lots of black-and-blue marks now that will help teach me those things. "

Favorite radio format: "A really well-done Adult Alternative format."

Favorite song: "Unanswered Prayers' by Garth Brooks. I've sat down both of my kids and had them listen to this song. When my daughter was in the middle of the trauma of her first love, I told her to listen to the words. It's a great way to get across that sometimes the person whom you think is the love of your life and whom you think your life's going to end without isn't necessarily the one. There's just no better way to get that point across than that song."

Favorite television show: "I miss Seinfeld. Nothing's replaced it. I watch Friends now and then."

Favorite book: "Stranger in a Strange Land." Favorite movie: "Whenever I'm not feeling great, the one I stick in the VCR is Ferris Beuller's Day Off."

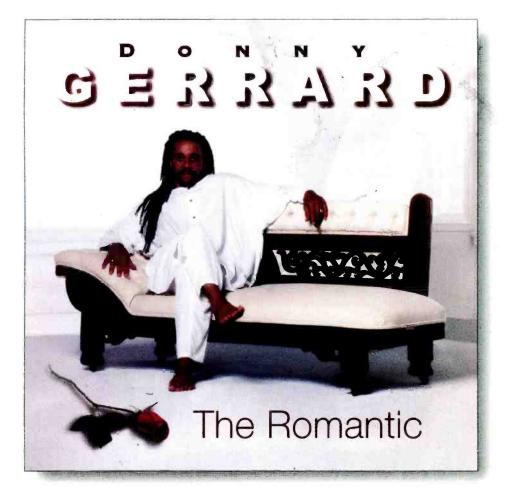
Favorite restaurant: "There's this little restaurant in Florence, Italy called Osteria Quinto."

Beverage of choice: "Club soda and lime."

**Hobbies:** "Radio. I'm a real addict. I love boating when I can do it, but so much of my life lately has been revolving around radio. I'm a gourmet cook: that is my creative outlet. I walk through the market and buy things that strike me as looking really good, and then I think of ways I want to put them together. I get together with two friends of mine for a guys' night, and we cook. We improvise on the spot."

**Stock recommendation:** "Right now I have been so focused on our company. There are a couple of companies, Saga and Emmis, that are just such well-run radio companies, I can't believe that they're not going to continue to do well."

Favorite website: "I'm an addict for onsale.com." E-mail address: "Ibraiker@newnw.com." Advice to the industry: "Listen to the people we serve."



"Donny Gerrard is the next Johnny Mathis, the new Nat King Cole. Incredible phone response!" Andre Marcel, PD, WDKX

> "We've been waiting for this! Everyone loves it—it's a sell out." Media Play

> > "We're playing it proudly. Remarkable voice!" Lee Rust, WJZR

"Donny Gerrard is a star on the rise! I love this album!" Miller London, President, Urban Network

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<u>Great Phone & Callout Stories:</u> WSTR-Top 10 requests during middays KFMB-#12 with females 18-34 KPLZ-Top 5 with women 25-32 WSSR-Top 10 with core audience WMC-#1 Potential song with core audience

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