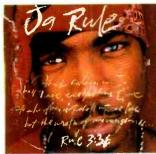
## NEWSSTAND PRICE \$6.50

# **Follow Ja Rule**

Ja Rule vaults to the top spot on the CHR/Rhythmic chart this week with "Between Me and You" (Murder



Inc./Def Jam/ IDJMG). The track, which features Christina Milian, also climbs to No. 5 at Urban and debuts at No. 5 on **R&R's** CHR/Pop **Callout America** survey.



# **OCTOBER 20, 2000**

# KROQ Is So 'Money'!

L.A.'s heritage Alternative **KROQ** saw its best ratings book ever in the summer 2000 Arbitrons, finishing first 18-34. With its successful *Kevin & Bean* morning show and a current-focused playlist, KROQ has never seen such stellar results. One component of the station's fortunes is a guy named "Money." Read about his role

at KROQ in **Jim** Kerr's Alternative column, Page 114.

It's Passionate. Soulful. Sensuous in every sense of the word. In other words, it's...

# Mindy McCready

"scream"

The debut single from her upcoming Capitol Records

release.



# Impact Date: October 30

Produced by Billy Joe Walker, Jr. Management: Hoffman Entertainment Inc.



# U2 BEAUTIFUL DAY

# IMPACTING CHR/POP NOW

Early: KIIS-FM 24x KISS 108 15x KZZP 18x G105 30x

Modern Rock BCS 6\* Adult Top 40 BDS 28\* AAA BDS 1\* Mainstream Rock BDS 14\* R&R Alternative 8 R&R Hot AC 26 R&R Adult Alternative 1 R&R Rock 10



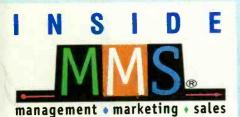
Jimmy & Doug's FARMCLUB.com 10/30 (USA) Saturday Night Live 12/9 (NBC)

All That You Can't Leave Behind In Stores 10.31.00



www.u2.com

www.americanradiohistory.com



Did you plan a career in radio sales, or did you just fall into it? Sales & Marketing Editor Pam Baker takes an entertaining look at leading sales trainer Chris Lytle's book The Accidental Salesperson: How to Take Control of Your Sales Career and Earn the Respect and Income You Deserve. This week's Management, Marketing & Sales section also contains a valuable sales tip from Leon Frank that outlines steps for creating a motivating compensation program. Columnist Dick Kazan gives advice on servicing clients after the sale, Chris Witting examines the power of affirmations, and our GM Spotlight honors Infinity's George Nicholaw Pages 10-16

# DARS: READY FOR TAKEOFF What does the launch of satellite radio

mean for terrestrial broadcasters? CHR Editor Tony Novia dissects Sirius and XM to find the answer.

Page 42

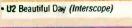
Page 3

## IN THE NEWS

- **Robert Taylor** joins **R&R** as Urban Sales Rep
- John Cook heads to **KRBV/Dallas as OM**
- Radio One taps new PDs: Darrell Johnson at KBFB/Dallas, Marv Hankston at WAMJ/Atlanta
- Pat McMahon appointed PD at KDMX/Dallas
- **Tony Kidd** assumes WTMI/Miami GM duties

### THIS # WEEK CHR/POP

only
• 3 DOORS DOWN Kryptonite (Republic/Universal)
CHR/RHYTHMIC
• JA RULE Between Me (Murder Inc./Def Jam/IDJMG)
URBAN
- MYSTIKAL Shake Ya Ass (Jive)
URBAN AC
• YOLANDA AOAMS Open My Heart (Elektra/EEG)
COUNTRY
JOHN M. MONTGOMERY The Little Girl (Atlantic)
AC
BBMAK Back Here (Hollywood)
NOT AC
CREED With Arms Wide Open (Wind-up)
NAC/SMOOTH JAZZ
• DAVE KDZ Can't Let You Go (Capitol)
ROCK
• 3 DOORS DDWN Loser (Republic/Universal)
ACTIVE ROCK
• 3 DODRS DDWN Loser (Republic/Universal)
ALTERNATIVE
GREEN DAY Minority (Reprise)
ADULT ALTERNATIVE



**NEWSSTAND PRICE \$6.50** 



# **OCTOBER 20, 2000**

# **AMFM Fined For Adams Airplay**

KHKS, WKQI failed to identify song sponsor

By Joe Howard R&R WASHINGTON BUREAU jhoward@rronline.com

The FCC fined former AMFM stations KHKS/Dallas and WKQI/Detroit \$4,000 each last week for sponsorship identification violations stemming from a promotion for a Bryan Adams single.

You might remember AMFM's (then known as Chancellor)

# **Group Heads Ponder Radio's Stock 'Crash'** Analysts, operators at Kagan seminar optimistic about rebound

# By JEFFREY YORKE R&R WASHINGTON BUREAU CHIEF yorke@rronline.com

NEW YORK - The radio industry has gone through a downright miserable time in the last two months, and even as panelists lamented radio's "crash" while speaking at the Kagan "Radio's New Golden Age" seminar earlier this week, their stocks were getting hammered again.

Kagan analyst Robin Flynn noted that trading multiples - which were as high as 23-times cash flow at the beginning of this year --- currently stand at a little over 10-times. Panelist Larry Wilson blamed the industry's troubles on stock analysts who probably never stepped inside a radio station." Even so, Wilsons Citadel Communications tumbled 16% Tues-

day But during a later panel session on trends in financing that featured a number of



Wall Street warriors, several panelists stressed that the radio sector has actually fared better than many investment sectors despite the stunning drops in share value. "Radio really hasn't experienced a recession if flat growth is a recession," said Brian McNeill, a partner in Alta Communications. "That's a pretty good business."

Others were also able to find sunshine in otherwise darkening investment days. Lazard Freres & Co. VP/Equity Research Chris Ensley acknowledged that "a lot has changed in radio, but a lot

hasn't changed. The dot-coms proved that radio can be used effectively and that it can be used to target audience." He said he suspects that "a lot of investors are on the sidelines right now but will be back in four or five months."

The investment community seemed to understand what radio executives have been telling them for weeks and what Regent CEO Terry Jacobson noted during the group heads session: "This industry has come back from every major downturn and continued to grow between 8% and 10%. Procter & Gamble would love that!"

For the industry's great consolidators, this would be an excellent time to catch their breath and operate stations, said Cumulus Media President/CEO Lew Dickey, noting that you won't find a lot of radio-station **KAGAN/See Page 8**  a Day Like Today" two years ago. According to FCC documents, former KHKS/Dallas VP/Operations John Cook said he was leaned on by AMFM execs to play the song 14 times a week, in return for which the station would receive over \$30,000, contest prizes and an Adams

"chainwide" add of Adams' "On

AMFM/See Page 33

# **Feed The Monster Halts Operations Amid Cash Deficit**

Finally buckling under what it called a "continuing cash shortfall," FTM Media (a.k.a. Feed The Monster) shut down its operations Monday. In spite of the shutdown, the company is still looking for a new business partner or even a buyer.

FTM managed and hosted websites for seven major-market stations owned by Infinity, including KROQ/Los Angeles, WBCN/Boston, WBBM-FM/ Chicago and WHFS/Washington. Responsibility for the sites has been turned over to Infinity.

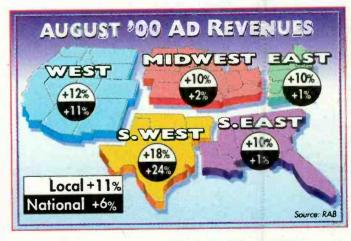
The slide started on Oct. 10, when FTM announced a meeting with "investors, investment banking firms and potential strategic partners" to try to address a lack of funds. At the same time the company announced the resignation of two directors, Bob Wilson and Greg Mastroieni. That night the station websites FTM managed were temporarily shut down, although they were

FTM/See Page 33

# WQHT, KROQ Surge In Summer

Hip-hop proved to be the sound of summer in the Big Apple, as Emmis' CHR/Rhythmic WQHT surged into second place with a 5.1-5.7 jump in the just-released summer 2000 Arbitron ratings for New York, WQHT's rise closes the gap with top-ranked Clear Channel AC WLTW, which fell 6.4-6.1. Meanwhile, SBS' WSKQ (Mega 97.9) continued to suffer from a soft salsa market, falling 3.8-3.7 with its highenergy Tropical format. New York Yankees baseball helped Talker WABC rise 2.8-3.1, while News WCBS-AM fell 2.7-2.3 for its lowest 12+ ratings in at least a guarter-century. **RATINGS/See Page 32** 

New Y	<i>ork</i>		Los Ang	ele	<b>S</b>
Station (Format)	Sp '00	Su '00	Station (Format)	Sp '00	Su '00
WLTW-FM (AC)	6.4	6.1	KSCA-FM (Reg. Mex.)	5.9	5.9
WQHT-FM (CHR/Rhy)	5.1	5.7	KIIS/KVVS (CHR/Pop)	5.1	4.9
WHTZ-FM (CHR/Pop)	4.8	4.9	KLVE-FM (Spanish AC)	5.0	4.9
WCBS-FM (Oldies)	4:2	4.4	KROQ-FM (Alt.)	4.5	4.9
WKTU-FM (CHR/Rhy)	4.6	4.3	KPWR-FM (CHR/Rhy)	4.2	4.4
Chica	go	No.	Philade	lph	ia 👘
Station (Format)	Sp '00	Su '00	Station (Format)	Sp '00	Su '00
MCCI EM (Urban)					
WGCI-FM (Urban)	6.4	6.8	WBEB-FM (AC)	6.1	6.4
WBBM-FM (CHR/Rhy)		6.8 5.7	WBEB-FM (AC) KYW-AM (News)	6.1 6.4	6.4 6.1
WBBM-FM (CHR/Rhy)			• •	6.4	
WBBM-FM (CHR/Rhy) WGN-AM (N/T)	6.0	5.7	KYW-AM (News)	6.4	6.1
WBBM-FM (CHR/Rhy)	6.0 6.2	5.7 5.6	KYW-AM (News) WDAS-FM (Urban AC)	6.4 5.7	6.1 6.1



# August Radio Revs Up 10%

August 2000 represented the 96th consecutive month of sales gains in the radio industry, according to the RAB, as local and national sales combined for a 10% gain over October '99. That breaks out to an 11% rise in local dollars and 6% growth in national numbers, thanks to a particularly impressive showing in the Southwest. On a year-to-date basis, radio is ahead 18% - 16% on the local front and 24% on the national side. "Radio is showing a consistent growth pattern over the long term," RAB President/CEO Gary Fries noted. "The nationwide double-digit increases in local sales are a testament to radio's ability to tap into the marketplace at the grass-roots level and deliver customers for its advertisers."

Register now for R&R's Talk Radio Seminar 2000: www.rronline.com



"Doing really great! It's stripped down, but with teeth. Great relief records for us!"--Glen Gardner/ WJJO Madison

"Sounds fantastic on the air. A Passionate song that's reacting big for us''--Eddie Guttierez/ KJEE Santa Barbara

Top 5 Phones At WJJO, WAMX, KJEE, KFMA and Requesting Early Everywhere!

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# OVER 80 ROCK AND ALTERNATIVE STATIONS INCLUDING:

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Alternative & Rock New & Active

FROM THE ALBUM STRAIT UP

FEATURING: JONATHAN OF KORN • BRANDON OF INCUBUS SERJ OF SYSTEM OF A DOWN • FRED OF LIMP BIZKIT MAX OF SOULFLY • LAJON OF SEVENDUST COREY OF SLIPKNOT • MARK OF SUGAR RAY DEZ OF COAL CHAMBER • M.C.U.D. OF (hed)p.e. JASON OF R.K.L. AND MOREI



IN MEMORY OF JAMES LYNN STRAIT

# **Cook Named OM** For KRBV/Dallas

John Cook has been tapped as OM for Infinity's CHR/Pop KRBV (Hot 100)/Dallas. He most recently held a similar post for Clear Channel's crosstown KBFB & KHKS.

"KRBV and KHKS are in one of radio's biggest CHR duels, KHVN, KOAI & KRBV VP/GM Dave Presher commented. "The chance to have someone of John Cook's caliber was too good to pass up. It gives Infinity the talents of both John Cook and [KRBV PD] Carmy Ferreri. It's like the 49ers when they had Joe Montana and Steve Young."

Cook said, "As a crosstown competitor of Hot 100, I developed a great deal of respect for Dave Presher and the team the station put together. Infinity has proven itself to be the place for talent and broadcasters. I am excited at the opportunity to work with people like Viacom President/COO Mel Karmazin and Infinity Radio President Dan Mason and Sr. VP Ben Hill, and to stay in Dallas at Hot 100."

COOK/See Page 24

# **McMahon Rejoins KDMX/Dallas As PD**

More than six years after leaving Hot AC KDMX (Mix 102.9)/Dallas' programming



The office manager, an AE and McMahon

one part-timer are the only staffers who remain from the last time McMahon programmed KDMX. He was Mix's first PD and had a three-year run there. "Things worked out well, and I was absolutely thrilled when they asked me to do this," he told R&R. "My wife is from here, and she's opened up her own business. Even if I have to wait tables at Denny's,

## McMAHON/See Page 33

# For The Record

CIRCULATION:

**R&R ONLINE SERVICES:** 

ADVERTISING/SALES:

NEWS DESK:

Marjorie Abagnalo has been promoted to GSM for Emmis' NAC/Smooth Jazz WQCD (CD101.9)/New York. Her new post was incorrectly reported as GM in a story in last week's issue (10/13)



**Robert Taylor** has joined R&R as Urban Sales Representative. In his new role Taylor will be responsible for advertising sales for R&R's print and online products in the Urban and Urban AC formats. Taylor joins R&R

with an extensive background in label promotion and sales. His re-

sume includes stints in promotion at RCA Records and A&M Records and in sales at CEMA Distribution. He also has print publication experience, having most recently worked for the Los Angeles Daily News.



formats."

Taylor commented, "It's a blessing — a great opportunity to serve the Urban formats with a company that has built its reputation on journalistic integrity and creativity."

R&R with a real under-

standing of the Urban

format's needs," R&R

GM Sky Daniels said.

"He, along with the edi-

torial team of Walt Love

and Tanya O'Quinn and

Music Meeting Director

Herb Jones, will help

R&R develop a deeper

commitment to the

cultural needs of these

# Radio One Taps PDs In Dallas, Atlanta Johnson joins KBFB; Hankston heads to WAMJ

Radio One has tapped new PDs for two of its properties. WHTA/ Atlanta PD Darrell Johnson has been selected to program recent Urban convert KBFB (97-9 The Beat)/Dallas, while WJMZ/Greenville-Spartanburg PD Marv Hankston has been named PD of Urban AC WAMJ/Atlanta.

Johnson reports to Radio One VP/ Programming Steve Hegwood, who is very familiar with Johnson's qualifications. "Darrell worked with me at WKYS/Washington as Asst. PD," Hegwood told R&R. "He also programmed WRXZ/Albany, GA, and it was there that I introduced him to [Radio One COO]

Mary Catherine Sneed, and she was very impressed. We then hired him as the PD of WHTA.

"He's very young, but extremely talented and passionate about this business. Darrell works extremely hard and truly gets the vibe of the audience. I've met a number of young programmers, and I place him at the top of the heap because he really understands how an entire radio station should sound - from promos to drops to music to segues." Johnson joined Radio One in 1998. KBFB was recently acquired from Clear Channel and had been Soft AC.

**RADIO ONE/See Page 26** 

# Kidd Assumes WTMI/Miami GM Duties

A station manager who' been surrounded by such artists as Sisqo, Toni Braxton, Gloria Estefan and Billy Joel will now be in charge of a radio station that offers Bach, Brahms, Bartok and Beethoven. Tony Kidd, who has been overseeing Cox Radio's AC WFLC and Urban AC WHQT in Miami-Ft. Lau-

derdale, has been named GM of Classical WTMI-FM. He'll retain his role as Format Coordinator for Cox's Urban properties.

commented, "I have had the privilege of working side-by-side with Tony for seven years now. He is a strong leader and skilled developer of radio stations. The listeners, advertisers and employees of WTMI will benefit from more focused at-

HOW TO REACH US RADIO & RECORDS INC. / 10100

310-788-1625

310-788-1699

310-788-1675

310-553-4330

Cox Radio Group VP Bob Green

310-203-8727

310-203-9763

310-553-4056

310-203-8450

dio station."

Kidd

moreinfo

newsroor

iill@

ented manager and the shared commitment to build a great Classical ra-Kidd added, "This culminates my 10-year desire to

tention, a creative and tal-

I'm thrilled to serve in this role at WTMI, and I'm looking forward to contributing to a greater standard

industry." Before joining Cox's Miami stations in 1993, Kidd programmed Urban AC WVEZ/Chicago. He's also held program management positions at WBEE/Rochester, NY and WZZK/Birmingham.

most-listened-to radio stations. It received a 3.5 rating in the spring 2000 Arbitrons in Miami and in nearby West Palm Beach.



BY KURT HANSON RAIN: RADIO AND INTERNET NEWSLETTER kurt@kurthanson.com

In a reorganization of the company's top ranks, re-spected research guru Gerry Boehme is replacing Mike Agovino as President of Katz Interactive. Boehme has confirmed.

Previously, the organization was led by a triumvirate of Managing Partners that included Agovino. Boehme and Mitch Kline. That structure, including

longer exists, Boehme said.

hottest new music."

Wilson noted, "It is enor-

mously exciting to be a

legendary [J Records

founder] Clive Davis,

whom I respect tremen-

dously. I am certain that the

team we've assembled, pi-

loted by Ron Gillyard, will

give 150% to developing

artists and delivering the

WILSON/See Page 33

"As President, I'm now responsible for both the daily operation and the future direction of the company," he explained. "The interactive space was something that I was concentrating on as part of my overall corporate responsibilities to Katz Media Group, so this represents an exciting opportunity for me to focus on

**BOEHME/See Page 24** 

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v@rronline.com	NASHVILLE BUREAU:	615-244-8822	615-248-6655	Ihelton@rronline.com



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The Back Pages 130

Wilson

# Wilson Joins J As Sr. VP/Urban Promo

J Records has tapped Ken Wilson as its first Sr. VP/Urban Promotion. Based in New York, he reports to Sr. VP/Black Music Ron Gillyard.

"Ken Wilson is one of the most talented executives in the business," Gillyard said. "It will be a pleasure to team with him as we work to make our Black Music division the pride of the music industry."

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part of the J Records force and to work again with the

the "Managing Partner" title, no



become a general manager.

of excellence in the radio

WTMI is one of South Florida's

Boehme

# **Appeals Court Strikes Down Editorial, Attack Rules**

# FCC failed to show how public interest benefits from rules, court says

sponding five days after the court-set

Sept. 29 deadline, writing, "The com-

mission still has not provided ad-

equate justification for the rules, and

in its order provides no assurance that

it will do so." The court also wrote

that it had previously noted a chro-

nology of events "now exceeding 20

years, when in response to a 1980

petition to vacate the rules, nothing

happened for long periods." Last year

the court concluded that the rules "in-

terfere with the editorial judgment of

By JEFFREY YORKE R&R WASHINGTON BUREAU CHIEF yorke@rronline.com

On Oct. 12 the U.S. Court of Appeals in Washington, DC rejected the FCC's request for more time to consider its personal attack and political editorial rules. The court rejected any further consideration of what has been viewed as the last vestige of the Fairness Doctrine abandoned by the commission nearly 15 years ago.

The FCC had said on Oct. 4 that it would suspend the rules for 60 days and ask broadcasters to determine if the suspension allowed them to air more editorials or editorialize more on nonpolitical topics. The court responded, "It is folly to suppose that the 60-day suspension and call to update the record cures anything."

**Court Criticizes Commission** 

In an unusual move, the court harshly criticized the FCC for re-

Backers of Sen. Rod Grams' anti-

LPFM bill, the Radio Broadcasting

Preservation Act of 2000, which calls for third-adjacent channel protection

for existing broadcasters, expect the

measure to be tacked onto a larger

omnibus spending bill that will be-

gin to wind its way through Congress

in the next few weeks.

professional journalists and entangle the government in day-to-day operations of the media" and "chill at least some speech and impose at least some burdens on activities at the heart of the First Amendment."

The court felt it was incumbent upon the FCC to "explain why the public interest would benefit from rules that raise these policy and constitutional doubts." In the end, the court felt that the commission had not made its case to retain the rules.

### Kennard Disappointed, Fritts Pleased

"I am disappointed with the court's decision to repeal these rules without the benefit of the further inquiry

FCC/See Page 6

# **Civil Rights And Religious Leaders To Congress: Back Off LPFM**

"We see no justification for any congressional effort to curtail FCC efforts to open the airwaves to local, noncommercial broadcasting that meets community needs and interests," wrote the National Association of Evangelicals in letters sent recently to Capitol Hill. The group suggested that Congress address any doubts about LPFM through oversight hearings and not circumvent the hearings process with legislation.

## Civil Rights Leaders Support LPFM

Meanwhile, Rev. Jesse Jackson and other civil rights leaders are asking Congress to back LPFM as it was envisioned by the FCC. The Rainbow/PUSH Coalition founder and President/CEO, along with Leadership Conference on Civil Rights Chairperson Dorothy Height, have written Senate and congressional leaders asking that they support the enhancement of "diversity in local radio broadcasting" and the FCC's LPFM plan by not backing Grams' bill or other pending anti-LPFM legislation. Although it did not cite the NAB — among the most vocal LPFM opponents — by name, the group said, "The broadcasting industry should cease its information campaign immediately and instead embrace the LPFM program that will bring new voices to the public airwaves."

LPFM/See Page 8

## Bloomberg BUSINESS BRIEFS

# Disney/ABC To Buy Infinity's KRLA/Los Angeles

**nfinity** spokesman Dana McClintock told **R&R** last week that Infinity will sell Talk **KRLA/Los Angeles** to **ABC Radio**. McClintock declined to give a sale price or speculate on when the transaction will take place. BIA Financial estimates KRLA's 1999 revenues at \$3.8 million. Infinity must sell one station in the L.A. market to comply with FCC requirements for the Viacom-CBS merger.

In other news from Disney, Vice Chairman Sandy Litvack has announced his resignation. Litvack will move into a part-time executive role, focusing primarily on legal and governmental affairs, at the end of this year.

### SRI To Measure Sirius Listening

**S**irius Satellite Radio and Statistical Research Inc. have signed an agreement that calls for the research company to develop audiencemeasurement methodology for Sirius' listenership. SRI is the creator of the RADAR ratings for national network radio.

Sirius has already launched two of its three broadcast satellites and expects to begin its 100-channel service in January. The satellite direct-tolistener service will initially be subscription-based, but Sirius plans to sell advertising on 50 of its nonmusic channels.

## Aurora Acquires Crystal Radio Group

A urora Communications, which recently terminated a deal with Nassau Broadcasting that would have taken Aurora out of radio ownership (R&R 10/6), has now agreed to pay \$53 million in cash to purchase Crystal Radio Group's nine New York State stations. Crystal owns WEOK-AM & WPDH-FM/Poughkeepsie, WCZX-FM/Hyde Park, WZAD-FM/Wurtsboro, WRRB-FM/Arlington, WPDA-FM/Jeffersonville, WALL-AM & WRRV-FM/ Newburgh-Middletown and WKNY-AM/Kingstown. Aurora VP/Finance Mike Mangan told R&R that Crystal owner Richard Dyson "has the opportunity to have a continuing role as an investor and has been invited to join Aurora's board."

## FCC Actions

The FCC last week affirmed the \$7,000 fine against KRXK/Rexford, ID levied in July after a woman called the station's morning show and explicitly recounted how she and her husband spiced up their lovemaking. Owner Communicast Consultants responded to the fine order last month, arguing, among other things, that the payment would be "economically crip-Continued on Page 6

# **R&R Stock Index**

This weighted index consists of all publicly traded companies that derive more than 5% of gross earnings from radio advertising.

			Change Since			
	10/13/00	10/6/00	10/13/00	10/13/99	10/6/00-10/13/00	
R&R Radio Index	352.14	223.61	210.10	-40%	-6%	
Dow Industrials	10,019.71	10,596.54	10,192.18	+1.79	-3.8%	
S&P 500	1247.41	1408.99	1374.16	+10%	-2.4%	



# What do you call a General Manager who does perceptual research at least once a year?



**Smart.** Doing at least an annual check-up allows them to see clearly what has taken place in their market and to fine-tune their product to avoid problems before they start affecting the ratings. Often, they can do one perceptual for their entire cluster, and that makes an annual study pretty affordable.

Now is the time to schedule your annual check up. Call us at (719) 540-0100...from 8:00 am to 5:00 pm mountain time, Monday through Friday. It's the smart thing to do.

# Moyes Research

America's Leading <u>Independent</u> Research Firm

# Radio Business

# **DEAL OF THE WEEK**

• WRRB-FM/Arlington (Poughkeepsie), WCZX-FM/Hyde Park (Poughkeepsie), WPDA-FM/Jeffersonville (Middletown-Newburgh), WKNY-AM/ Kingston, WALL-AM & WRRV-FM/ Middletown, WEOK-AM & WPDH-FM/ Poughkeepsie and WZAD-FM/Wurtsboro (Middletown-Newburgh), NY \$53 million

2000 DEAL	STUDALE
Dollars To Date:	<b>\$7,992,558,726</b> (Last Year: \$26,991,853,028)
Dollars This Week:	<b>\$64 million</b> (Last Year: \$114,825,500)
Stations Traded Th	<i>is Year: 991</i> (Last Year: 1,495)
Stations Traded Th	

2000 DEAL STO DATE

# **Crystal Yields Fortune To Aurora**

# Frank Osborn-led company grabs Hudson Valley group for \$53 million

# Deal of the Week

WRRB-FM/Arlington (Poughkeepsie), WCZX-FM/Hyde Park (Poughkeepsie), WPDA-FM/Jeffersonville (Middletown-Newburgh), WKNY-AM/Kingston, WALL-AM & WRRV-FM/ Middletown, WEOK-AM & WPDH-FM/ **Poughkeepsie and** WZAD-FM/Wurtsboro (Middletown-Newburgh), NY

PRICE: \$53 million TERMS: Asset sale for cash **BUYER: Aurora Communica**tions, headed by Frank Osborn. Phone: 203-388-0048

SELLER: Crystal Communications, headed by owner Robert Dyson. Phone: 914-471-1500 FREQUENCY: 96.9 MHz; 97.7 MHz; 106.1 MHz; 1490 kHz; 1340 kHz; 92.7 MHz; 1390 kHz; 101.5 MHz; 97:3 MHz POWER: 500 watts at 764 feet; 300 watts at 1,030 feet; 1.6kw at

626 feet; 1kw; 1kw; 3kw at 318 feet; 5kw day/106 watts night; 4.4kw at 1,540 feet; 600 watts at 722 feet FORMAT: Alternative; Oldies; Classic Rock; Full Service; News/ Talk; Alternative; Talk; Classic Rock: Oldies

New Hampshire

WTLS-AM & WGXL-FM/ Hanover, WVRR-FM/ Newport and WXXK-FM/ Lebanon

PRICE: \$11 million TERMS: Asset sale for cash **BUYER: Clear Channel Commu**nications, headed by Chairman/ CEO Lowry Mays. Phone: 606-655-2267

SELLER: Bob and Cheryl Frisch. Phone: 603-448-1400

FREQUENCY: 1400 kHz; 92.3 MHz; 101.7 MHz; 100.5 MHz

POWER: 1kw; 3kw at 318 feet; 260 watts at 1,115 feet; 22kw at 325 feet

FORMAT: News/Talk; Hot AC; Classic Hits; Country

COMMENT: Three separate licensees are listed as the owners of these properties. WLTS & WGXL are owned by Connecticut Valley Radio, WVRR is held by Real Rock Radio and Mountain View Broadcasting owns WXXK.

with a high degree of skepticism."

RTNDA President Barbara Cochran said, "For 20 years RTNDA has fought to get these antiquated and discriminatory rules repealed. We are extremely gratified that the U.S. Court of Appeals has removed these burdens from broadcasters."

# TRANSACTIONS AT A GLANCE

• WTLS-AM & WGXL-FM/Hanover, WVRR-FM/Newport and WXXK-FM/Lebanon, NH \$11 million

For The Record: The Cumulus/Clear Channel asset swap that appeared in last week's issue inadvertently listed the stations each party is receiving. Cumulus is acquiring four Harrisburg stations from Clear Channel and is also selling 41 properties to Clear Channel. Additionally, Douglass Communications' sale of stations to Clear Channel that appeared in the Sept. 22 issue of R&R should have included WINF-AM/Waynesboro, VA. The deal's price should have been listed as \$2.95 million

> BUSINESS BRIEFS

# Bloomberg

# **Continued from Page 4**

pling" to the company. The FCC rejected that argument, noting that KRXK is in the process of being sold and that Communicast had not shown it would be unable to pay the fine with the proceeds of the sale.

• FCC Chairman Bill Kennard announced the formation of a new agency task force designed to improve internal controls on nonpublic information. The task force will be led by Commissioner Michael Powell. Powell's Sr. Legal Adviser, Peter Tenhula, told R&R that the flow of leaked information coming from the agency "goes against Powell's grain," as Powell was formerly Chief of Staff of the Justice Department's Antitrust Division.

# Emmis Negotiates \$600 Million Term Loan

ocuments filed with the SEC show that Emmis Communications amended its existing \$400 million revolving credit loan on Oct. 2. That was the same day it closed on its \$559.5 million purchase of Lee Enterprises'TV stations. The new loan increases Emmis' commitments under the current agreement to \$1 billion.

In other Emmis news, Randy Bongarten has been named President of Emmis'TV division. Bongarten will remain head of Emmis International's radio properties in Hungary and Argentina, a post he has held since June 1998. Bongarten replaces Greg Nathanson, who will continue to advise the company and serve on its board of directors.

# Entravision Closes On Infinity Outdoor Billboards

ntravision Communications has closed on its \$168.2 million purchase of 1,200 Infinity Outdoor billboards in New York. Infinity Outdoor is a subsidiary of Infinity Broadcasting. The deal, which was announced in June, gives the Spanish-language operator about 11,000 displays in high-density Hispanic communities in Los Angeles and New York. Entravision's fastgrowing outdoor business represents approximately 20% of the company's annual revenues

# Infinity Oudoor Takes \$5 Million Equity In Kintera

nfinity Outdoor will exchange \$5 million of its advertising inventory for \$5 million in preferred Kintera stock. Kintera provides Internet fund-raising services to charitable, education and political organizations. The Infinity Outdoor inventory will be used on co-branded campaigns to promote

### **Continued on Page 8**



# FCC

Continued from Page 4 that a temporary suspension of the rules would have provided," FCC Chairman Bill Kennard said in a statement to the press. Kennard said that the FCC will "study the public-interest obligations of broadcasters in the digital age, including whether these rules should be reinstated.' NAB President/CEO Eddie Fritts

was delighted with the decision. "Today is a great day for the First Amendment," he said. "It is clear from this decision that future FCC attempts to regulate free speech will be viewed



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# Radio Business

# EARNINGS

# **NBG Reports Record Q2 Results; Ceridian Meets Expectations**

# New York Times ratings reiterated

NBG Radio Network (OTCBB: NSBD), in its third consecutive profit-able quarter, made \$409,610 in consolidated net income. That's a 197% gain over last Q3, when the company's consolidated net loss was \$425,197. Q3 EBITDA soared 371% to \$984,397, and total consolidated revenues grew 309% to \$3.1 million.

eridian (NYSE: CEN) met expectations with diluted earnings per share Cof \$.23 and cash earnings per share of \$.31. Even so, the Arbitron parent's stock dropped \$4 on Tuesday and closed near \$24. Ceridian Chairman/President/CEO Ronald Turner said the spinoff of Arbitron into an independent, publicly traded company is progressing according to plan and should be wrapped up by Christmas.

New York Times Co. (NYSE: NYT) announced its Q3 results, after which Prudential Securities' Brian Shipman maintained the issue as "strong buy" with a 12-month target price of \$58. CIBC World Markets analyst Rudolf Hokanson reiterated NYT as "buy" with a \$52 target. Times' radio stations continue to contribute strongly to its stock performance.

## LPFM

The letter says that, based on the FCC's extensive research, "lowpower radio is technically sound and will not harm the radio signals of current broadcasters." The letter is a followup to a June 5 letter sent to Sens. Trent Lott and Tom Daschle and

signed by a number of civil rights leaders who back the FCC's LPFM initiative.

Brownback became the 27th senator to sign on to Grams' bill and the 55th senator to back some form of law that would stifle LPFM.

### Kagan

Continued from Page 1

Continued from Page 4

dealmaking at 10-times cash flow. Emmis Radio President Doyle Rose signaled that his company is likely to lay back on acquisitions and "use the next six months to put our heads down and operate our stations." Among the items on Rose's agenda are improving cost efficiencies at the company's fivestation St. Louis cluster - he expects it to operate for the usual cost of operating three stations - and improving performance at Country KZLA/Los Angeles, where he said Emmis has made a minimum 24-month commitment to success in that format.

### **Clustering Benefits Await**

Several other midmarket group heads agreed with Rose's take on cluster savings and what they can do for a group's bottom line. "I absolutely think radio revenues will continue to grow," Dickey said, particularly as new technologies, new products and new advertisers come along. But Cumulus and others will, in the short term, continue to experience growing pains. "We did 120 transactions last year and didn't know where half of them were for a while," Dickey quipped. "And we controlled half of the revenues in those markets."

What Cumulus and others have discovered is that consolidation is a much bigger job than expected and comes with integration challenges. "We bought a lot of moms-and-pops and tried to make a business out of them, and we took our lumps along the way." Dickey said. "Now we put them under one roof, and we are teaching the staff a new culture."

Wilson agreed, noting that consolidators "frequently inherit situations that will take time." But he's confident that there are good opportunities for cost savings: "There are still some things we haven't figured out yet that will cut programming costs." As Dickey pointed out, "This is a very solid business that will take some time to prove out."

### **October Mayhem**

Radio stocks continued to get pounded on Tuesday, sending the R&R composite index down 8.38 to 193.97 in a sell-off on Wall Street. But amid the stock slides, some analysts remain optimistic.

"Radio didn't get hurt any worse than any other sector," First Union Securities veteran analyst Bishop Cheen told R&R. "I think it was a fairly democratic bloodbath." Cheen was quick to add that he has "lived through enough Octobers to read too

# Bloomberg



### **Continued from Page**

selected Kintera fund-raising customers. "It is critical to tie Kintera's Internet-based fund-raising to efficient means of marketing our initiatives across all media, including Infinity Outdoor properties," said Kintera CEO Harry Gruber.

# Interep, SBS Unite To Reach Latino Listeners

nterep and Spanish Broadcasting System have united in an effort to reach Latino listeners. The two have formed Multicultural Marketing Co., or MC2. SBS is committing \$3 million in airtime to MC2's first project, *Mi Casa America*, a program designed to increase awareness of home-ownership opportunities in the Latino community. The program will begin airing this month in San Antonio, Dallas and Chicago.

## **CBS-Plus Changes Name**

BS cross-media sales and marketing unit CBS-Plus, now owned by Viacom, is changing its name to Viacom Plus. The unit will continue under the direction of West Coast Sr. VP Pam Haering in Los Angeles and East Coast Sr. VP Lisa McCarthy in New York.

## Comedy World Secures \$20.5 Million In Funding

omedy programming provider Comedy World has secured \$20.5 million in funding. A portion of the new series B financing will be used for marketing and sales related to Comedy World's launch on syndicated radio. The financing was led by Moore Capital Management and included venture capital firm Attractor, which led Comedy World's series A funding in January.

# **NBG To Rep Fisher's Wake Up Show**

N BG Radio Network has signed a deal to provide sales representation to Fisher Entertainment's Wake Up Show, a weekly three-hour hip-hop show hosted by Sway and Tech. The program plays in Philadelphia, San Francisco and 18 other U.S. markets and in five other countries.

# American Tower Names Benincasa Sr. VP; Files Suit Against DC

A merican Tower has named Justin Benincasa Sr. VP. Benincasa had been Corporate Controller since the tower company was formed in 1995. The company built 467 towers during the third quarter of 2000 and owns or manages 10,800 towers in the U.S., of which 300 are broadcast sites.

In other American Tower news, the Washington Times reports that the company filed suit against the District of Columbia after DC Mayor Anthony Williams pulled the construction permit on an American Tower project. Neighbors had complained that the permit application for the tower was not presented to the neighborhood advisory board and that the broadcast stations listed on the paperwork were incorrect. American Tower is suing for the cost of the tower and lost revenue

# RadioTower.com, eFront Media Launch Internet Radio Directory

RadioTower.com, one of the first Internet radio directories, has entered into a partnership with eFront Media. Radio Tower.com will now be available through eFront.com's content-destination site, which helps users retrieve and tailor information in various categories. "This partnership will significantly increase our market reach, allowing millions of new users access to the Radio Tower.com service" said Radio Tower.com Chairman Michael Levine.eFront COO Dennis Acebo said, "Radio Tower's diverse musical categories and its broad international reach provide tremendous content value for our user base, as well as our advertisers worldwide.

much into this. Octobers have been very bad bull-market busters.

Cheen stressed that radio fundamentals are intact and blames fund managers "who were in high school in the early '90s" with having unre-alistic expectations. "This is an industry that has pulled back against very tough comparisons. It still has double-digit cash flow growth. Show me another industry where you can find that? Eventually, you cannot compete with your track record. Radio is a victim of its own success."

Salomon Smith Barney analyst Niraj Gupta generally agrees with Cheen's observation and believes radio stocks "will begin acting better in the second half of next year." Based on the historical growth of Clear Channel, Infinity and others, he said. "Investors will do really well to own these stocks at current levels."

Gupta told R&R that radio has taken a beating on Wall Street due to concerns that it won't be able to sustain the 20% top-line growth of late last year and earlier this year, which was mostly due to dot-com business. "That's pretty remarkable for a very mature industry," Gupta noted. "The industry growth is very much intact." He also predicted that radio will outpace the advertising market next year, noting that radio grew at a 1-1/2-times greater rate than the advertising market in the past five years.

Despite an enormous drop in its share price on Wall Street recently, Gupta's favorite pick is still Clear Channel. "It was last week, and it remains so," he said without hesitation. But he also likes Infinity and Emmis because of their collections of strategically owned and formatted stations, the way the operations are

managed, and how a lot of their shares are owned by group employees.

Gupta also likes Spanish-language broadcasters for their long-term growth potential: "They are a 10-year story." He recently met with management at Entravision and liked what he heard. In a research paper issued last week, Gupta said, "While the general market is clearly concerned about decelerating top-line growth, it is important to note that Spanish-language broadcasters continue to demonstrate robust revenue comparisons." Gupta said that even in a softening advertising market he expects Hispanic-oriented media companies to deliver 15%-plus top-line growth in Q4, compared to 6%-10% for general market radio.

R&R Editor-In-Chief Ron Rodrigues contributed to this story.





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Earlier this week Kansas' Sam

-Jeffrey Yorke

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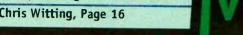
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- "Tell Yourself to Win" by Chris Witting, Page 16



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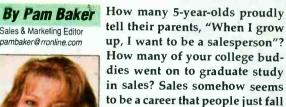
SALES & MANAGEMENT

# THE PERFECTLY PLANNED ACCIDENT

Make a commitment to your sales career

Sales & Marketing Editor pambaker@rronline.com

AKER



"These people become 'accidental salespeople,' unprepared to succeed in a career that requires a set of skills and a level of professionalism that they just don't teach in school," comments leading sales trainer Chris Lytle.

I recently received a copy of Lytle's book The Accidental Salesperson: How to Take Control of Your Sales Career and Earn the Respect and Income You Deserve. If you want to develop into a killer salesperson, I encourage you to read, read, read, and then read some more. This book offers a unique perspective on the selling process, and it can give you the means and the inspiration to improve your skills. For a bit of motivation, I thought I'd share some excerpts from The Accident Salesperson

into.

### THE CHOICE

Getting into sales accidentally makes it hard to sell on purpose. Therefore, a simple but crucial step is to make some commitments:

- Make a commitment to yourself to succeed.
- Make a commitment to the company you represent.
- Make a commitment to your product or service.
- Make a commitment to your customers.
- Make a commitment to "do it better."

OK, you've made The Choice. You're ready to embark on your own personal sales boom. Let's get something straight: If you are going to rise to the top of any profession, you are going to have to pay some kind of price. Can you imagine putting in four years of college, four years of medical school, then four years of residency at a hospital where you're on duty 24 hours at a time just to become a physician? Delayed gratification means sacrificing now in anticipation of a bigger reward in the future. Not only do doctors put in 12 years of intense study and work, they take out massive loans to pay for the privilege.

You got into sales for free. But somewhere along the way you're going to have to pay the price - including study, hard work and long hours.

### REJECTION

Part of the price you'll pay in selling will be dealing with rejection. When you sell on purpose, you will start to recognize that most of what you used to call rejection was merely indifference.

As an outside salesperson you do a lot more work than a retail clerk. A customer who walks into a clothing store looking for a blue double-breasted suit is already disposed to buy. Sure, the salesperson can mess up the sale by not knowing the product, not having the product or not being attentive. But contrast that with a scenario in which the salesperson in the blue double-breasted suit is calling on a buyer and trying to discover the buyer's need for a new product or process. The salesperson must persuade the prospect that there is a need and develop a sense of urgency so the prospect will act. The salesperson does this by creating a vision of a more efficient and profitable operation and offering evidence that purchasing the product will result in that vision being realized.

In sales, there is one opportunity after another to fail. Clients reject your approaches and hide from your phone calls. It's going to take some time. If you want to be needed (rather than need to be wanted), you will persist despite the resistance. You will make your clients' lives better and their businesses more profitable. Then something wonderful happens: Your clients give you referrals, and your prospects promptly return your calls. At that point you are wanted because your clients realize how much they need your expertise. You have become a partner instead of a vendor.

Sales is a series of defeats punctuated by profitable victories. If you focus on the defeats instead of the victories, you can easily lose sight of your goals. If you understand that you're paying your dues and that it does get better, you will hang in long enough to enjoy better relationships.

# **GIVE YOURSELF A RAISE**

Then there are your well-meaning parents, friends and spouse. They question how you can take the rejection and uncertainty of selling. One of my friends once told me he didn't understand how I could go to work not knowing how much money I was going to bring home at the end of the month. "That's a lot of pressure," he said. I thought to myself, "I'd rather not know how much I'm going to make than be sure about how little I'm going to make. I'd rather have a job where I can be rewarded for productivity and not just get a costof-living adjustment at the end of the year." Working on commission or some kind of salary-and-bonus arrangement gives you the tremendous opportunity to give yourself a monthly merit increase.

# **A HAPPY ENDING**

In the movie City Slickers, Billy Crystal plays Mitch, a radio advertising salesperson from New York. On his 39th birthday Mitch's station manager puts him on probation for having let an advertiser run an obnoxious spot that hurt the sound of the station.

Later that day Mitch speaks to his son Danny's class about what he does for a living. Danny introduces his father as a submarine commander, and Mitch has to explain to the class that he actually works at a radio station. He's not an announcer. He sells the airtime that the commercials go in. The glassy-eyed children let out a collective moan. Then comes Mitch's soliloquy that begins, "Value this time in your life, kids, because this is the time in your life when you still have your choices, and it goes by so quickly."

Mitch is a true "Accidental Salesperson" in the throes of a midlife crisis. That evening he questions what he's doing. "I sell air," he complains to his wife, Barbara.

Mitch's buddies are having their own midlife crises. For Mitch's birthday they give him a trip to Colorado to participate in a cattle drive. The trail boss is Curly (played by Jack Palance), who takes one look at Mitch and sees that he's lost and unhappy. Curly explains that two weeks on the trail isn't going to cure Mitch. Instead, Curly suggests that Mitch has to discover "the one thing" - what that is, Mitch must figure out for himself.

Shortly after that Curly dies. The "city slickers" commit to driving the herd to the next ranch themselves. There is a huge storm, and Norman, a baby bull Mitch helped deliver, is washed into a raging river. Mitch risks his life to lasso Norman and pull him to safety. The slickers heroically drive the herd to the next ranch, only to discover that the company that staged the cattle drive is going out of

business and selling the cattle to a meat processor.

The last scene shows Mitch returning to New York. His wife picks him up at the airport. "So, how are you?" she asks.

"Good. Things are good. Look what I found," Mitch says, pointing to his smile.

"Hmmm. That's nice. Where was it?"

"Colorado! I mean, it's always the last place you look." "Mitch," Barbara says, "I've been thinking. If you really hate your job, why don't you get out of there? We'll be all right."

"No. I'm not gonna quit my job. I'm just gonna do it better. I'm gonna do everything better.

Mitch has made The Choice. Mitch has finally realized that choices don't end when you're a little kid. Every day you are faced with a choice. You can quit your job and go do something else - or you can choose to do the job you have better

In City Slickers II, Mitch is the GM of the radio station.

The Accidental Salesperson: How to Take Control of Your Sales Career and Earn the Respect and Income You Deserve by Chris Lytle is available from AMACOM books, a division of American Management Association: 212-903-8316.

# THE PROSPECT'S PLEA

Buyers really do like good salespeople. They want to be given compelling reasons to act. They want to feel certain the purchase they have made is the right one.

Buyers also get frustrated when you don't sell them correctly. Some go elsewhere. At least one buyer put her frustration in writing and faxed it to her vendors. This memo is so powerful that I've labeled it "The Prospect's Plea." -- Chris Lytle

To:	All Sales Representatives
From:	Ellen Armstrong
Subject:	Conditions for seeing me

You have requested some of my valuable time. I understand that it is your job to do this. You must understand that if I saw every representative who requested an appointment, it would be a full-time job. I may agree to see you if you adhere to the following guidelines.

. Do not attempt to sell me anything until you understand my needs, challenges and experiences.

 Do not pressure me into doing business with you. The more you push, the less I will respond.

 Don't demean and criticize your competitors. If you do this, I will ask you to leave. I don't mind if you make valid comparisons. Gossip, however, contributes nothing of value to my business.

 Be clear, concise and articulate. If I agree to see you, I expect you to describe with the highest degree of professionalism how your product will benefit my business. If you ramble, you will lose my attention.

· I prefer ideas to programs. Be prepared to offer me your best ideas and opportunities. Programs that give me a "good deal" on products that don't fit my needs tend to work better for you than for me. Show me plans that you would buy if you were me.

· Be a resource. Learn about my business, and show me that you care. You can't get results for me if you don't know what's going on in my world.

· Listen as much as you talk, and don't waste my time.

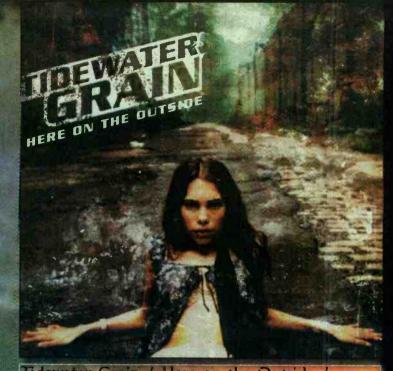
Now you have my conditions for an appointment. Please sign it and mail it back to me. Then call again, and I will consider giving you my valuable time.

"No company that markets products or services to the consumer can remain a leader in its field without a deep-seated commitment to advertising." - Edwin Artzt, former CEO of Procter & Gamble

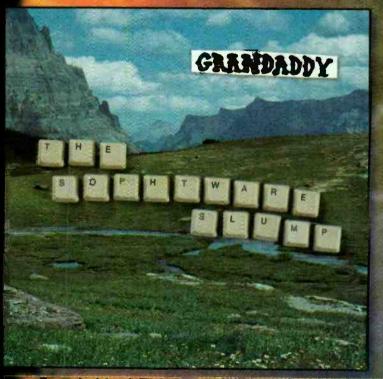


amy correia carnival love

Amy Correia / Carnival Love / Capital Records Charming and endearing - a bit Tom Waits, a bit Rickie Lee Jones - "Carnival Love" will be a record you will visit again and again.



Tidewater Grain / Here on the Outside / Ruffnation Records Firing an explosive blend of heavy grooves, large melodies, gruff guitars and vocal fervor, Tidewater Grain serve more than just a dose of down in dirty rock in roll.



Grandaddy / The Sophtware Slump / V2 Records Beyond the massive international critical acclaim for their new album, Grandaddy has been featured as KROQ's Catch of the Day National US Tour with Elliot Smith.





Caviar / Caviar / Island Records

Caviar offers a variety of catchy, eclectic tracks,

each with a unique sense of humor and lots of hooks. The single "Tangerine Speedo" has been

getting extensive airblay all over the country.

Debut Releases From ASCAP Members



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GEORGE NICHOLAW VP/GM of KNX-AM/Los Angeles (Infinity)

# Legendary broadcaster makes news

This week's GM Spotlight honors Infinity's **George Nicholaw**, a 48-year radio veteran. "He is an amazing man, both personally and professionally," says one KNX staffer. Another **R&R** reader writes, "George lives and breathes the business, and he has the most amazing radio stories!" Congratulations!

# I decided to enter the world of broadcasting because:

"I was on assignment in South America during the Korean War and saw television making big inroads in that part of the world. I said to myself, 'That's for me!""

# First job in broadcasting:

"Back in the early '50s you had to have radio experience to break into television. I landed at KDON in my hometown of Salinas, CA. I had great hours: 9am-midnight. I finally made it to CBS Television City in 1955. It was a great start — my salary dropped from \$350 per week to \$39 per week. Progress."

## Career highlights:

"Without question, the top one was making the decision to return to radio after 12 years at the CBS television stations in Los Angeles, Chicago and New York. Mr. William Paley decided on the 'Newsradio' format for the seven CBS-owned AM stations, and I was first in line, despite condolences from my colleagues in television. That was a time when TV was in and radio was out. Just think — 33-plus years later, and I've dodged all those bullets!"

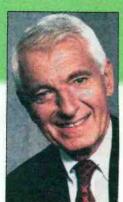


### The most challenging aspect of being a GM:

"Finding good people and allowing them to succeed. It's a great feeling to discover that one must be doing something right; so many KNX staffers are members of the CBS-Infinity 20-, 30- or 40-Year Clubs."

My most unforgettable moment at a radio station:

"When we made a profit in 1968, the first year of the 'Newsradio' format at KNX. Lucky for me, all of us at KNX made it then and every year since."



### I'm most proud of:

"The hundreds of awards that our KNX staff has won during these past three decades. Our walls here at the station speak volumes for the professionalism that has been recognized. Also, my decision to carry gavel-to-gavel coverage of the Watergate hearings. Everyone thought I was crazy because we lost commercial time from 7-10am and 11am-2pm Monday through Friday. Fortunately, our advertisers agreed with the decision and gave us great support in other dayparts. On top of that, KNX landed in the No. 1 ratings spot during those three months."

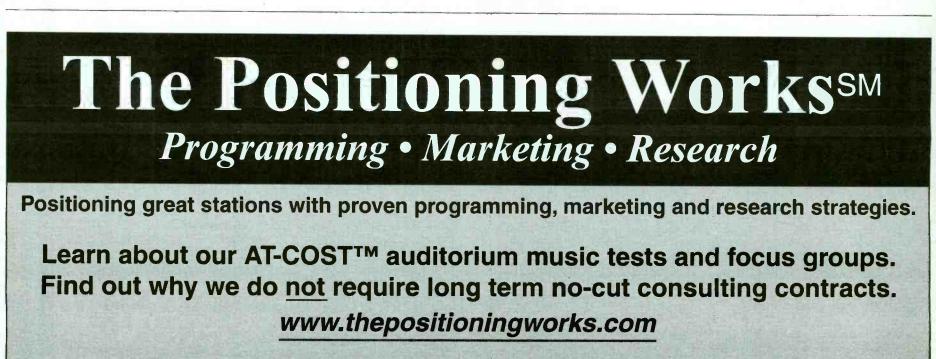
The best words of advice I've ever received were:

"When I went off to college at UC Berkeley, I was told, 'Don't worry about grades, just graduate. But along the way, learn to get along with people."

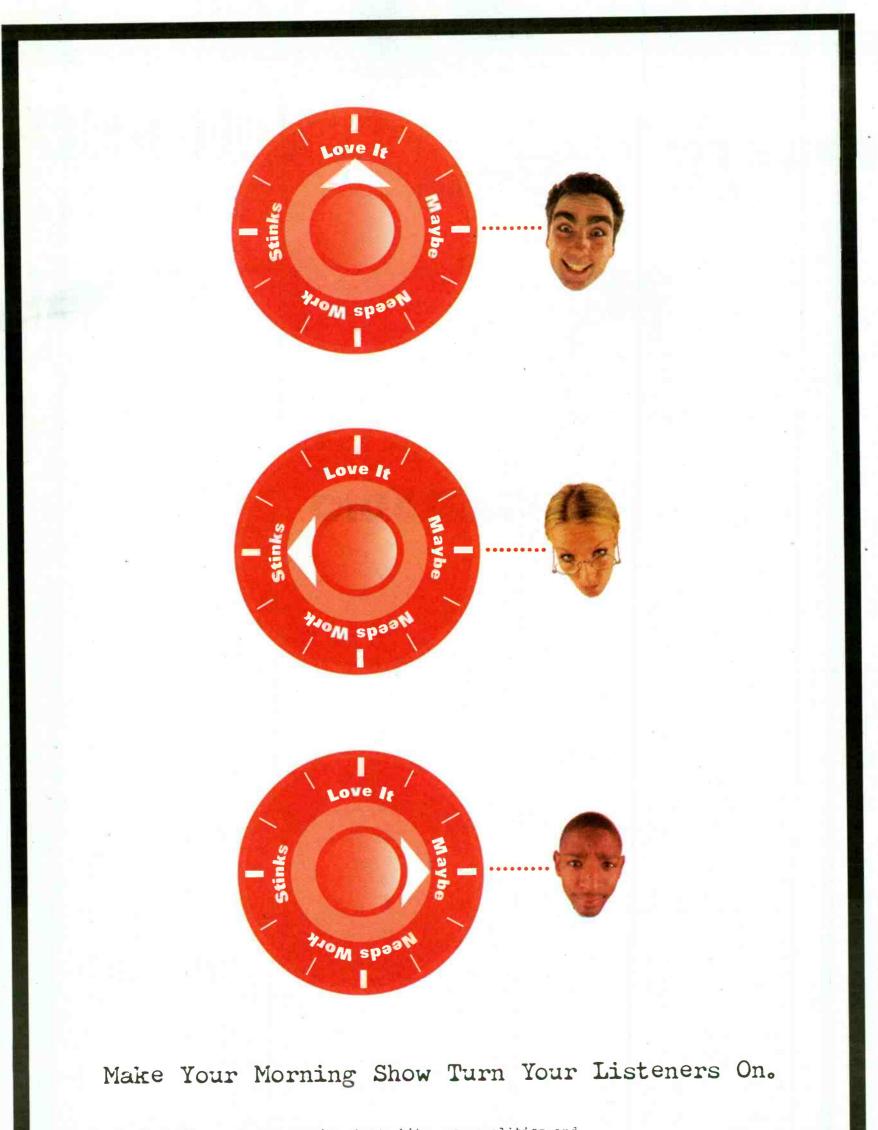
You'd be surprised to know that....

"I once spent a night in jail."

The GM Spotlight is selected by your nominations. Acknowledge the GM who made a difference in your career! E-mail nominations to pambaker@rronline.com.



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# management • marketing • sales



Leon Frank President Arkota Marketing Communication

Here are six steps for creating a compensation program that will motivate your sales force.

**Put it in writing.** Is your compensation agreement in writing and current? Or have you amended it as you've gone along and hoped everyone has the same memories? If you don't put it in writing, with a copy for each person, I guarantee you will have disagreements

when it's time to pay the commissions. Write it down, and keep it handy. Your compensation agreement is the ongoing motivational force you are using to improve your sales, and your salespeople should have it at the ready to refer to often.

Make it simple and clear. Simplicity is the key to effective sales compensation packages. Make sure that all elements of your package are so straightforward that three people calculating a commission come up with the same number. If your salespeople are spending their time calculating their commissions, they'll spend that much less time out selling your products. To keep it simple, don't try to achieve every element of salespeoples' work objectives through compensation. Identify three or four elements that are key, and base commissions on those. For example, don't attempt to motivate people through compensation to make phone calls, do followup or send out letters. Those do not bring in revenues to the company and so should not be directly compensated. Compensate salespeople for sales made, with provisions for bonuses when certain goals are met.

Make it consistent. Will all of your salespeople receive the same compensation for the same performance? This is critical to overall accomplishment and teamwork and to reducing turnover. Salespeople expect fairness from you. If you are not compensating them equally for the same performance, you'd better have a reason they can understand and accept. Of course, that doesn't mean that all salespeople will receive the same salary. You may pay different people different base salaries based on experience and performance. And different sales successes will yield different individual paychecks. But overall, there should be consistency in your compensation plans for people doing jobs with like skills. If you are not doing that and believe that the differences are justified, create different job titles so you can match the varied compensation levels with truly different jobs.

Make compensation unlimited. Do you have limits on how much your salespeople can earn? If so, you have limits on how much revenue they will bring in. Your objective should be to help your salespeople earn enormous amounts of money for themselves. If your compensation plan creates resentment, something is wrong — either with the plan or with your company's understanding of the value of the sales force. Salespeople bring in the stuff that allows everyone else to have a job. Compensate them for their performance, and structure their compensation so that when they're doing well, everyone in the company is happy about the increased revenues.

Align salespeoples' compensation with company goals. Your sales compensation plan is the

> implementation program for your company's goals. Outline your goals right in the compensation package, then design commissions and bonuses around meeting and exceeding those goals. Do you want your salespeople to increase sales by 10%, gain 25 new customers or increase customer retention by 20%? Make a complete list of work requirements and accomplishment goals, and outline all of it in the written compensation agreement.

> Get help from others. The primary element to designing any successful

compensation program — especially a commissionbased structure — is not to do it all by yourself. This is the kind of project that deserves a committee. That committee should include outsiders who are familiar with the industry, people from your management team (including your sales manager) and at least one of the salespeople who will be compensated by the program. Did you just yell, "No way!" when you read that part about a salesperson helping decide on commissions? Sounds a bit like letting the fox help design the lock for the henhouse, doesn't it? But who better to describe the challenges facing your sales team? Who better to point out flaws or holes in your program? Who better to provide the insight necessary to create a plan that will actually motivate the sales team to better performance? Assuming you pick someone who has a history with your company and who is objective and articulate, a salesperson on your compensation committee will be invaluable. Once you have the committee in place, hold several meetings with the goal of structuring a compensation program that will motivate the sales force to reach your corporate goals. Make a huge poster with your goals and post it in the meeting room. As you try each element of a commission package, test it against reaching the goals.

**Elements of compensation** Each salesperson's compensation should consist of three elements: base salary or draw, commission for sales made and bonuses for goals met. The last is typically based on group effort and will likely result in the salespeople splitting some amount of money. These bonuses are frequently key to getting salespeople to work together to help each other's customers.

The right commission structure can make a huge difference to your revenues. Take the time to structure it correctly. Then work with your sales force to make sure it is a motivating tool. You'll pocket the results.

Leon Frank is President of Arkota Marketing Communications, a firm specializing in creative marketing strategies that also works with companies to help them hire and train effective salespeople. Frank can be reached at 410-518-9878, or visit Arkota's website at *www.arkota.com.* For a free sample compensation agreement, fax your letterhead, with your name and title, to 410-544-8709. Ask for the Sales Force Compensation Agreement.

# **RADIO GETS RESULTS** SUCCESS STORIES FROM THE RAB

# DRIVE RESULTS WITH A MEDIA MIX

The success story of job-search website Headhunter.net is due largely to its strategic media mix of radio and outdoor advertising. Headhunter.net mixes drivetime radio advertising with billboards in high-traffic locations, and visits to the site have risen almost 20%! Take a look at the billboards on the main streets and highways in your city. If those advertisers aren't using radio, show them how adding radio to the media mix can deliver bigger results.

Category: E-Commerce and Job Recruiters

### Market: New York

Submitted by: NYMRAD (New York Market Radio) Client: Headhunter.net

**Situation:** Just as a doctor who says, "Your test results are negative," can give a patient the wrong idea, some marketing terms have negative connotations. Terms like "intrusive," "captured" and "trapped environment" don't exactly inspire images of growth and prosperity — that is, until you understand them in a marketing context. Headhunter.net understands that radio is an intrusive medium that captures prospects in a trapped environment, and it continues to build its brand by cashing in on radio's emotional power.

**Objective:** Headhunter.net is after the ultimate marketing prize: brand awareness. Its target is adults 25-54 who are already working, described by the company as "passive job seekers."

**Campaign:** In the first quarter of 2000 Headhunter used a combination of radio and outdoor in its 14 original markets, including New York. Headhunter.net Sr. VP/Marketing Judy Hackett calls radio "absolutely perfect for attracting job seekers on the way to and from work. We capture them in their cars when they're thinking about their jobs." The radio creative attempts to key in on such issues as the desire for more family time or a chance to escape a terrible commute. Hackett points out, "Radio is a wonderful way to draw emotion. We've chosen radio over TV because of radio's ability to target the times we want and its ability to generate emotion. We hit people when it counts, and we say, 'Everyone's got a reason to look for a better job. What's yours?'" Most job-searching, says Hackett, is done on Monday and Tuesday, and searches drop off as the weekend draws closer. Hackett also points out that the prime hours for job-searching are 11am-3pm. As a result, Headhunter supplements its drivetime radio with midday. "We're about 70%/30% drivetime/midday." says Hackett, "and we advertise mainly on Mondays, Tuesdays and Wednesdays.

**Results:** During its first-quarter campaign in 2000 Headhunter.net saw job searches nearly double, from an average of 650,000 a week to 1.2 million. Hackett adds, "After the first three-week flight ended, we were still able to maintain a weekly average of 900,000" — a 19% increase. The company continues to spend its marketing dollars with radio; according to the RAB's New York market X-Ray, Headhunter.net was the 11th-largest E-Commerce-Internet radio advertiser in the market for the first six months of 2000.

# RAB TOOLBOX

# More marketing information and resources from the RAB

Here you'll find more marketing information and resources from the RAB. For more information, call the RAB's Member Service HelpLine at 800-232-3131, or log on to RadioLink at *www.rab.com*. *INSTANT BACKGROUND — EMPLOYMENT* 

On average, 18-34-year-olds currently spend 20 months at a given job before moving to another company. (Research Alert, 2000)

The perceived advantages of posting job openings on the Internet, as identified by recruiters: greater exposure, 42%; convenience and efficiency, 28%; increased number of applicants, 22%; lower costs, 17%; more accessible, 14%. Major disadvantages of posting job openings on the Internet, as identified by recruiters: too many applicants, 20%; low quality of applicants, 15%; impersonal, 12%; inaccessibility of the Internet, 6%. (Yankelovich Partners, 2000)

### FROM THE RAB'S RADIO MARKETING GUIDE AND FACT BOOK

"Radio scores big with listeners around the clock. Americans wake up with radio and spend their day with radio. In fact, each day persons 12 and older spend 44% of their 6am to 6 pm media time with radio — more than they spend with any other medium."





After dozens of Vidpak™ campaigns the evidence is overwhelming: Vidpak works. It's simple, when people get a videotape in the mail they watch it. That's why dozens of stations have consistently seen dramatic ratings results (as illustrated below). So as you plan for 2001 consider the compelling benefits of the best of TV and direct-mail, in one powerful package.



# "INCREDIBLE"

"Our big war is in middays. We went into the book with middays at #9 (18-34) and came out of the book at #1. The rate of people watching this thing was incredible." -Jeff Allen PD WKKX, St. Louis

# "73% JUMP"

"We mailed women 25-49 and saw a 73% jump total week. I think I can safely say Vidpak worked beyond my wildest expectations."

-Dick Harlow GM WKSI, Greensboro

# "HARD TO BEAT"

"I think if you need and want a quick, big impact, Vidpak would be hard to beat."

-Tom Jackson, OM WLNK Charlotte

See the numbers and the research at:

# www.vidpak.com



4660 Paran Valley Atlanta, GA 30327 e-mail: iqtv@iqtv.com

**404 255-3550** FAX: 404 255-8152



### MANAGEMENT

THE ROAD TO

# THE SALE AFTER THE SALE

You've just closed a big By Dick Kazan deal, and you're excited. You worked hard to serve your customer, and now you'll receive the recognition and rewards you've earned. If you're like most salespeople, you think your job is done (until the next time you want to sell that client). But that's a big mistake, and it's a key reason most salespeople don't become top performers, After the sale can be your best chance to build a highly profitable long-term relationship.

Follow up to be sure your clients are pleased. Nothing is perfect, and your customers are going to have concerns. Will they get the results they

were seeking? What happens if something goes wrong? Wal-Mart founder Sam Walton said, "The two most important words I ever wrote were on that first Wal-Mart sign: 'Satisfaction Guaranteed.' They're still up there, and they have made all

the difference." Be as helpful to your customers as you would be if you were still trying to close the sale. If problems develop, help solve them, even if you have to absorb some costs to do it. You'll instill confidence and trust, which are the foundations of repeat business.

Offer something extra. Now that you have repeat customers, are there additional benefits you can provide? Can you offer a special price or terms on the next deal? Is there a reward for doing business with you? One of the smartest things the airline industry has ever done has been to create frequent-flyer programs. Each airline retains its best customers by offering them free flights, using seats that would otherwise go unsold. The cost to the carriers is negligible, and customers often go out of their way to fly particular airlines to get their frequent-flyer benefits.

Stay in touch. Even when your customers

aren't ready to buy, let them know you care. Enter their birthdays, anniversaries and other important dates in your calendar, and send flowers or a card with a personal note. Take a sincere interest in your customers' families, hobbies and other activities, and they'll welcome your calls. Such thoughtful gestures as occasionally bringing bagels or doughnuts for an overworked staff are also very much appreciated by clients. When you're with your clients, listen to their plans. When you're asked for advice, be objective on your clients' behalf — but when it's appropriate, these can be times to close additional business to everyone's benefit.

Keep in touch. With your clients' permission, add them to your mailing or e-mail lists for prod-

uct announcements (and to keep your name in front of them). Personalize what you send, referring to your clients by name. A car dealership with which I'd done business sent me an unsolicited mailer recently that opened with

"Dear Friend." The person who sent me the letter is not a friend, and he wouldn't know me if I visited his car lot — and that makes his letter appear insincere.

Ask for referrals. No one values your products more than a satisfied customer who's just done business with you. That person probably knows many others who could use what you offer and, if you make the request, might be happy to introduce you and recommend you. This is one of the easiest and most effective ways to prospect for new accounts, and it can help your business volume grow dramatically.

Next week: How having compassion for others can help you get ahead.

Dick Kazan is a successful entrepreneur who founded one of the largest computer leasing corporations in the United States and is a successful real estate entrepreneur. E-mail your comments or questions to him at rkazan@ix.netcom.com.

# THE MARCH OF DIMES AIR AWARDS

Since 1938, when the March Of Dimes was given its name by Eddie Cantor on his weekly radio program, a partnership between that organization and radio has flourished. The partnership continues today with the Achievement In Radio Awards.

Led by a volunteer national board of governors chaired by R&R Publisher/CEO Erica Farber, the AIR Awards are a showcase for radio broadcast-

ing, as well as a way to raise public awareness of the March Of Dimes mission to help prevent birth defects and infant mortality.

Each of the 15 AIR Awards markets customizes its own awards competition with the assistance of March Of Dimes staff, as well as the help of volunteers from radio and related industries.



Each market distributes about 35 honors in the areas of news, public affairs, sports, station promotion and marketing, advertising, programming and talent. The competitions culminate in award ceremo-

nies in each market. The distribution of this year's AIR Awards has already begun. The of Dimes' dates for each city: Chicago, Oct. 17; Nashville, Oct. 18; Houston, Oct. 27; Phoenix, Oct. 30; Boston, Nov. 2; Washington,

DC, Nov. 2; Atlanta, Nov. 7; Cleveland, Nov. 13; Philadelphia, Nov. 13; Baltimore, Nov. 14; Miami, Dec. 5; New York, Jan. 25; Milwaukee, March 1; Pittsburgh, March 1; and St. Louis, March 2

For more information about the March Of Dimes AIR Awards, contact Edward Schultz at 312-596-4701.

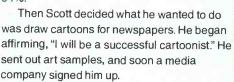
# **TELL YOURSELF TO WIN!**

# **By Chris Witting**

Scott dreamed of a more rewarding life, but he was stuck in a cubicle - until he found the way out. Here's how he did it.

Twenty times a day Scott repeated a positive statement, or "affirmation," that described what he wanted to have happen in his

life. He first tried these affirmations to improve his social life. It worked, and soon he was dating regularly. Next Scott affirmed that he'd score well on the entrance exam for business school - 94%, to be exact. Sure enough, when the test results arrived, his grade was 94%





company signed him up.

Does this story sound far-fetched? It's not. I'm talking about Scott Adams, creator of Dilbert, Adams is now a multimillionaire. By the way, he still believes in affirmations. When his Dilbert Principle book was published, he told me that affirmations helped it reach best-seller status.

Others have used the same technique. For example, Mark Victor Hansen and Jack Canfield once told me that affirmations helped turn their Chicken Soup for the Soul books into a worldwide franchise.

Affirmations can help you conquer your competition and win in any situation by harnessing untapped power within you. Repeated affirmations filter into your subconscious. While you do other things, or even sleep, your subconscious finds the way for you to reach your goals. Such messages can also give you unstoppable belief in yourself. That's why 32 rejections from publishers didn't defeat Hansen and Canfield. Affirmations made them true believers in their book, and they stayed the course until it became a hit.

Want to get started? Follow these steps.

Repeat affirmations often: Read or repeat your affirmations three times in the morning, three times at noon and again three times before bedtime. The more often you repeat them, the better they will work.

Say them aloud: Saying affirmations aloud, with emotion, can make them even more powerful.

Make eye contact: Stand before a mirror and look deeply into your own eyes to further impress the words on your conscious and subconscious mind.

Write them down: Add impact by writing your affirmations on paper at least 20 times each day. Scott Adams writes his affirmations, and he certainly has success to show for it.

Put them on cards: Copy your affirmations onto index cards. Put a card by your bed and another on your bathroom mirror. Tape cards to your car's dashboard, the fridge and in your personal planner

To make affirmations more effective, always state them in positive terms. For example, "Money is flowing to me." Avoid negative statements like "I won't ever be broke again" - they may confuse your subconscious.

Always put your affirmations in the present tense. If you say, "I will be healthy and strong," you're saying you aren't healthy now. Instead, say, "I am getting healthier and stronger every day."

Here are some examples:

 "Money is flowing toward me. I am growing wealthier each day. My attitude is a powerful money magnet."

• "I am taking positive action to achieve my goals. I am getting more things done each day."

• "I am growing more and more confident of success. I am achieving higher and higher sales goals."

Think of affirmations as advertisements designed to build your self-confidence and help you reach success. They're commercials for the most important product of all: you! Tell yourself to win by using affirmations, starting today.

Chris Witting's Success Journal is now on 265 stations. Call 1-800-743-1988. For free syndication tips and advice, visit www. svndication.net.

If time is money, what could you get for an extra radio commercial every ten minutes?

If you're in the radio business to make money (and who isn't) you need



Through an exclusive timeshifting process, Cash creates additional broadcast time to sell. It does it in real time, right on the air. It does it without reducing program content. It does it without affecting pitch or creating a "chipmunk effect," It does it in stereo or mono. It does it in variable amounts, adding from zero to five minutes, within two minutes to two hours.

Cash, from Prime Image - you don't need one unless you want to make some.



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www.americanradiohistory.com



# How Will DMCA Arbitration Affect Internet Broadcasters?

# Two webcasting pros debate the Digital Millennium Copyright Act

# By Kurt Hanson RAIN: Radio And

Internet Newsletter



For decades there has been a mutually beneficial relationship tablished by Federal

established by Federal copyright law — between the radio and record industries. Radio stations can freely play recorded music, with compensation to the record companies and artists coming from the sales generated by that airplay.

With the Digital Millennium

Copyright Act of 1998, created in response to the new industry of Internet-delivered radio, Congress mandated a change in that relationship, working under the presumption that there is a greater

risk that digitally delivered music will be used as a substitute for purchasing records. The DMCA established the principle that record companies deserve compensation for Internet airplay of their products. It established an arbitration panel to determine the rate of that compensation and named the RIAA the record companies' representative in the proceedings.



Last week in Internet News & Views Broadcast.com founder **Mark Cuban** argued that the fees the RIAA is reportedly asking in the arbitration negotiations could destroy the nascent webcasting industry. Cuban used as an example a fee of 1/2 cent per song, charged (as permitted by the DMCA) retroactively to October 1998, and demonstrated that such a fee could leave webcasters owing millions to record labels. This week Hiwire Asst. General Counsel **Steve Chen** argues the contrary, and Cuban responds to Chen's arguments.

## Steve Chen

Mark Cuban is correct in saying that the statutory license under the DMCA is retroactive to 1998. However, he is incorrect in theorizing that 1/2 cent per song is a likely fee.

Most reports on the negotiations indicate that the fee will almost certainly be a percentage of website revenues. This is the kind of licensing scheme that has already been adopted by ASCAP, BMI and SESAC. It is true that the RIAA has reportedly asked for 15% of gross revenues in its private negotiations with webcasters, which is far more than most webcasters wish to bear. But other reports have said that the most likely amount will be around 5% of revenues.

But no matter what the final result of arbitration, a fee structure based on a percentage of gross revenues

would not result in the costs Cuban suggested unless the webcasters have enormous revenues. Even in the worst-case scenario of a 15% fee, the RIAA fees would only cost a webcaster 1/2 cent per song if the webcaster was making at least 3.33 cents per song.



Radio stations looking into the business of rebroadcasting over the Internet should be aware that a case filed by a coalition of radio broadcasters, including Clear Channel, Emmis and Cox, is pending in the New York courts asking that broadcasters be exempt from additional fees under the DMCA since they have already paid [licensing fees] for the rights to broadcast. If that coalition prevails, there will be no additional RIAA fees for radio broadcasters streaming their signals over the Internet.

# Mark Cuban's Response

Steve Chen makes a correct observation, then does the wrong math. He says that the percentage of gross revenues paid in royalties to the RIAA could be 5%, which I'm sure is a possibility. But the percentage would be, as Steve states, of *website* revenue — not just streaming-related revenue. That makes a big difference.

Plus, he misses the most important point: Are there any pure webcasters with 5% margins? Not that I am aware of. So even a 5% fee will push webcasters further from being profitable.

So I stick by my observation that the RIAA is just a shill to help the record labels put webcasters out of business. I can't say how many times I've heard from record people that they will not be party to creating another MTV and that they want the success, when and if it happens on the 'Net, for themselves.

Want more evidence? Here is my RIAA slam of the week: Call any major record label and ask if you can negotiate a direct webcasting contract with the label rather than going through the RIAA. If I understand the Justice Department's position on this, the major labels are supposed to offer the opportunity for webcasters to negotiate licenses directly. But has anyone tried to negotiate and received more than a form letter or a generic response from a label legal department? Are there any major record labels negotiating with webcasters directly?

Maybe someone wants to create a station that broadcasts just The Beach Boys — or better yet, just one Beach Boys song. Why should that station be forced to negotiate with the RIAA?

www.americanradiohistory.com



# The Loop: The 'Net's 'Stairway To Free Bird'

Here's an interesting dichotomy: WLUP (The Loop)/ Chicago's website at *www.wlup.com*. It's an Information Age presence for a nostalgic radio format — high-tech, splashy graphics designed to grab eyes that belong with ears stuck on classic rock. It's like a laser 8-track!

There is plenty for site visitors to see, but perhaps not as much as there could be in terms of content. But aside from its empty "Contest" page (oops!) and the rather slim section on station personalities, The Loop does a fine job with the other rock-station website necessities: It has informative music news, exhaustive concert information, artist links and a complete list of the station's on-air features.

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boyal Cooper Chi The Looper Chi The Looper Byonis Concerts Antie Chije	Could You Use State Could You Use Yes? Great	Weigel Bits with Tim Weigel Oct 16, 2000
See See	Because the Loop's handing over cash, everyday, during Rocktoberf 1,000 everyday, during ante to 510,000 every that's right, even is the ante to 510,000 every that's right, even is the ante to 510,000 every that's right and be. And it's EASY to winit!	Figure Howe Figure Howe Finds Howe Berning Hager Berning Hager Carpo Lining Carpo L

The site's best feature is its "Volunteerism" page. The Loop is doing much more than merely paying lip service to a few causes to show its public-spiritedness. The wellresearched page is a real resource, with background information, links and phone numbers for what must be a

couple of hundred altruistic opportunities. My main complaint about The Loop's website: Where are the opportunities for interaction? The station should consider taking advantage of the web to strengthen its bond with its core listeners and to encourage those listeners to spend more time with the station. Would fans of The Loop care to get more of an insight into their favorite station than is possible by listening to the broadcast alone? Would those fans like the station even better if they were rewarded with prizes or VIP opportunities not available to more casual listeners?

Tuning into the station's stream (powered by Chicagobased RadioWave) is like a stroll through Rock radio history. (Sorry, but really, Rocktober, Two-fer Tuesday and Get the Led Out promos were getting kind of crusty 10 years ago, much less in Y2K.) There must be some way to breathe some fresh air into the format. Being in the No. 3 media market puts The Loop in a great position to introduce the innovations that could keep classic rock while still classic — exciting. But right now even the site's marketing of its fall ratings book promotion, the triedand-true Artist of the Day, is the classic, earthy-glam rock 'n' roll chick.

But maybe these elements are presenting The Loop's brand exactly as it should be presented. Perhaps Classic Rock listeners don't want any surprises on their stations' websites. That said, the site is sleek and professional. Its look and presentation do a fine job of giving the station a distinctive, if not particularly interactive, web presence. —Paul Maloney

# TALK AMERICA RADIO NETWORKS

**NETWORKS** 





WORLD WEB NEWS NETWORK

24/7

Contact: Cindy Johnson Andrea Gale Affiliate Relations 1455 East Tropicana, Suite #700 Las Vegas, Nevada 89119

Phone: 702.795.8255 Fax: 702.312.5777

www.talkamerica.com







# **DiskJockey.com Lays Off Half Its Staff**

DiscJockey.com, one of the largest Internet-only radio companies, has let about half of its staff go in an effort to focus on achieving profitability, one of its executives has confirmed.

DiscJockey.com VP/Business Development **Dave Giunta** told **R&R** that, although the company is indeed suffering from the current general softness in Internet advertising sales and has been unable to close a round of venture capital financing, it was recent internal productivity improvements that made it possible for the firm to lay off about half of its 20 employees. Most of the senior executives were retained.

Giunta told **R&R** that the recent layoffs were related to DiscJockey.com's development of a commercial-free subscription service. He said, "We did a survey to find

out if people would be interested in a subscription model. Every six or seven months we put out the survey, and it comes out the same way about 15% of our respondents say they'd give us a credit card [to charge

them] a nominal fee. When our listenership wasn't great, that didn't amount to a lot. But now, when we had 3 million unique visitors in August, and 10% to 15% are willing to do that, that's not a number we are willing to ignore."

About the development of the subscription service, Giunta said, "Someone said it was like developing the space program — we put a man on the moon, but in the process we also ended up with calculators and transis-



tors. The tools we built for the subscription service allowed us to program our commercial channels with a lot less effort than before. We can now program two weeks in advance, for three to four channels, in half an hour. So the productivity has absolutely gone through the roof. Given that, we've been able to cut back on

Certain personnel while keeping most of our senior people." Giunta also said that the company intends to focus on audio-ad- insertion technology from Hiwire to achieve profitability.

DiscJockey.com's first channel featuring Hiwire's targeted ads, the "Rock Around The Clock" channel, launched last week.

DiscJockey.com was founded in 1999 by Exec. VP/ Research & Development Richard Chadwick. In August CEO John Martino was replaced by Gregory Hunt, who was named President/CEO. Veteran radio programmer George Taylor Morris joined the firm last spring as VP/ Content & Music Programming.



Hot new music-related World Wide Web sites, cool cyberchats and other points of interest along the information superhighway.

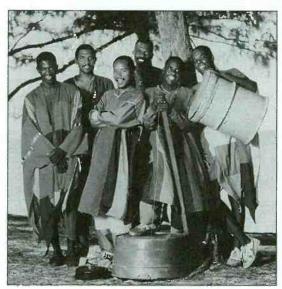
## 'Net Chats

• His heart was achy and breaky, but now it's *Southern Rain* that's on **Billy Ray Cyrus**' mind. Tell him what's on yours Monday (10/23) at 7pm ET, 4pm PT (*chat.yahoo.com*). • It's been a while, but the **Primitive Radio Gods** finally

have a *White Hot Peach* of an album out. Chat with them on Tuesday (10/24) at 10pm ET, 7pm PT (*www.twec.com*).

• VAST rock out with an orchestra and a bit of electronica to boot. Talk to bandleader Jon Crosby and the lads on Tuesday (10/24) at 8:30pm ET, 5:30pm PT (*www.sonicnet.com*).





• Arf, arf, mon! Ask those island rappers **Baha Men** "Who Let the Dogs Out" on Wednesday (10/25) at 8pm ET, 5pm PT (*www.amuznet.com*).

## On The Web

• Let Ambrosia Parsley garnish your plate when she and the boys in **Shivaree** perform their quirky country rock on Monday (10/23) at 4pm ET, 1pm PT (*www.twec.com*).

• Janis Ian had her first hit at age 15, and the world's been watching her ever since. Now you can watch her in performance on Thursday (10/26) at 9pm ET, 6pm PT (*www.aetmusic.com*).

--- Michael Anderson

# **READER FEEDBACK**

The troubles of website design company Feed The Monster and its decision to temporarily take down its client websites (see story, Page 1) and replace them with a "marker page" led to a great deal of reaction from *RAIN* readers. Here's the discussion that appeared as *RAIN* covered the story last week.

### From nTunes.com President Brian Parsons:

Feed The Monster has an agreement with Infinity to develop websites for Infinity stations for cash. Infinity has, understandably, been unhappy with the progress of those websites to date and with the missed deadlines and unfulfilled promises. Times are lean all over the industry, and we are seeing dot-coms fold and broadcast stocks deflate. Like any business, FTM needs money to operate and depends on timely payments from its clients, especially now.

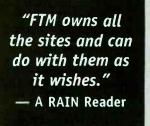
What we saw last week was a standoff between two companies that just happened to take place out in the street at high noon: Infinity attempting to bend FTM to its will while withholding financial support, FTM calling the bluff by yanking the sites and causing a backlash from the GMs to the parent company.

FTM is not out of the woods yet, but it will have to deliver websites quickly, or the monster will be sporting wings and a halo in dot-com heaven.

# From a *RAIN* reader:

FTM owns all the sites and can do with them as it wishes. The marker

page was clear in that respect. All stations were informed hours in advance of the marker placement ... Please note that the stations' general managers were in support of FTM's position, so it's not as if it was a



cheap shot to them. They were fully aware of the consequences of the negotiation process due to FTM's ownership of each site.

### From KHYI.com Webmaster Robert Brooks:

If Feed The Monster told the stations, "We own your site, and we can do what we want," I know what I'd do if I were one of the affected GMs. I would immediately cancel my contract with a company that had so little respect for my product and take my business elsewhere.

On the other hand, that may be easier said than done: Four of the eight station sites have Feed The Monster people as the sites' administrative contact, according to a WHOIS query. That means the stations *can't* take their sites back.

### From a RAIN reader:

Message to all broadcasters: Your web services provider must be able to make money or it will go the way of OnRadio, MagnitudeNetworks and now FTM. Doesn't this send a message to all of us that something is wrong with who we are doing business with on the Internet?

The views expressed in Reader Feedback are those of the writers only. The writers are solely responsible for their content. **R&R** reserves the right to edit Reader Feedback.

# nd advantage

# **Avoid That Ratings Slump**

f the only ratings data you pay attention to is the ranker, you're not doing enough to get your station on top. Designed specifically for PDs, PD Advantage<sup>™</sup> digs deep into your numbers to produce detailed reports on key performance issues like preference listening shifts, audience age range and Ultra Core listening to help you get an edge on your competition.

# Vital Signs: All the Essential Stats, **All in One Report**

Use the Vital Signs report in the new PD Advantage (version 2.5) to get a comprehensive overview of your station's health. Vital Signs puts crucial information like AQH, P1 TSL and age cell composition all into one easy-to-use report. The new Vital Signs can even do side-by-side comparisons of stations

in individual markets as well as across markets, to help you pinpoint where you're strong-and identify where you need some work.

# **Exclusive: Review Diary Comments** on Your Computer!

You can also use PD Advantage to see diary comments without ever leaving your office! PD Advantage is the only way to see your market's listener comments without making a costly trip to Arbitron's diary review office in Columbia, MDa feature worth the price of the service alone!

For more information, log onto www.arbitron.com/ pdadvantage or contact your Arbitron representative.

WPPP Wins
Spring Ratings
Series with
Pinpoint
Programming
Manager credits
PD Advantage for
rise in standings
- O. diante

Radio News

From Associated United Press Synd Staff at local station WPPP celebrated their Cinderella-story finish in the Spring Arbitron survey with a champagne toast at an all-staff meeting following the release of the Spring book. The station surprised many local radio watchers with a comefrom-behind victory in the Spring ratings race, finishing with a 7.2% share and a 43,500

SHARE

2.8%

AQH. The Spring results were all the more impressive given the decline the station endured in

					a	4
RA	DIO STAT	ION STAND	INGS	TO	DAYPART S	COF 85
	SHARE	AQH	COME	9:45		AG
FM BAND	7.2%	43,500	561,100		WPPP	
WPPP-FM		32,500	565,000	7:15	M-F 6A-10A	
WSSS-FM	5.4%		494,300	4:15	M-F 10A-3P	
WCCC-FM	2,8%	17,100	380,300	4:15	M-F 3P-7P	
WXXX-FM	2.2%	13,100		5:15	M-F 7P-MID	
	0.2%	1.100	26,700			
WHHH-FM		AQH	CUME	TSL	WKND 6A-MID	
AM BAND	SHARE	33,400	642,200	6:30	WSSS	A
WRRR-AM	5.5%		321,800	8:15	M-F 6A-10A	
WTTT-AM	3.5%	21,200		6:00		
	2.5%	14,900	311,300		M-F 10A-3P	
WDDD-AM		9,800	186,600	6:30	M-F 3P-7P	
WMMM-AM	1.6%	0,000			M-F 7P-MID	* 5
			and the second sec			

# SAME TIME LAST YEAR

WPPP was mired in an all-too-familiar spot. They not only lagged behind crosstown rival WSSS, but they also saw their lead over expansion team WCCC evaporate. Here's where they stood:

SHARE BEHIND/SHARES AHEAD STANDINGS -4.4% 3RD

the Winter book and increased competition from crosstown rival WSSS. Program director Jamie Jackson attributed the win to the station's steady focus on giving listeners what they want: "Our whole on-air staff has been

focused like a laser beam on be-

ing this market's at-work station-which is essential to reach the upscale demo we've been targeting,"

Interestingly, Jackson says the new PD AdvantagesM (version 2.5) software service from Arbitron also played a big role

AQH Share WPPP 12.6% M-F 6A-10A 12.6% M-F 10A-3P 11.2% M-F 3P-7P 8.7% M-F 7P-MID 8.5% WKND 6A-MID AQH Share WSSS 7.6% M-F 6A-10A 4.2% M-F 10A-3P 4.6% M-F 3P-7P 4.8% M-F 7P-MID 4.1% WKND 6A-MID

SCORES

in helping the station reach its target listeners. "Because of the Workplace Zip report in PD Advantage, I decided to move more of our remote broadcasts and billboard buys to the west side of town, where the report said more of our target listeners are working. This kind of surprised me, since conventional wisdom says you need the downtown zips to reach these guys ... but why argue with success, you know?" added Jackson.

PD Advantage: When You Know More, You Program Better



# MJI Broadcasting is proud to offer you a unique and comprehensive pre resource for the most clever, relevant and addictive daily games aroun

# TRUE & FALSE BIOGRAPHY

You read off a list of facts about a celebrity and your listeners determine if they're true or false

BATTLE OF THE SEXES One rep from each gender goes head-to-head to determine the superior sex

PILOT ERROR You read off names and plots of 3 TV shows; one is fake, your listeners pick which one

NAME THAT TOON You describe the cartoon character, your listeners tell you who you're talking about

LYRICAL PURSUIT You read the lyrics; your listeners tell us where they're from

> You give a word and 3 definitions; one is real, your listeners pick which one

MATCH GAME A.M. You recite part of a popular phrase or saying and your listeners complete it

TRIVIA QUESTIONS You offer a series of questions; your listeners rack their brain to answer them

CELEBRITY SCANDALS You provide the details of a celebrity scandal; your listeners determine the culprit

TALLER OR SHORTER You give a fictitious height and a celebrity name; your listeners decide if the celebrity is taller or shorter

TV TRIVIA You ask questions about TV-related categories; your listeners provide the answers

SPOT THE STINKBOMB

You read off 3 products manufactured and marketed in the U.S.; your listeners pick the phony

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Transform passive listeners into eager players!

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A must-have jock prep tool!

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# **'Net Success Sans Hype**

Perched atop the NAC/Smooth Jazz E-Charts for most of the summer and only now giving some

breathing room to other artists is the Eric Clapton/ B. B. King collaboration, Riding With the King. Andreas Wettstein, VP/New Media for Warner Inc., and I grabbed some transcontinental phone mocha and looked at the way the 'Net is changing the plans for the promotion of extraordinary works like this



**David Lawrence** 

The landscape of promotion planning is always shifting to accommodate new outlets: movable clubs, street teams, the 'Net and others. Wettstein says this album was promoted to the online consumer. "There was some significant Internet promotion, as well as some good old-fashioned grass-roots efforts, but the placement on the E-Charts speaks volumes about the online consumer," he said. "You're talking about people who are comfortable online, have credit cards and are used to using them online. And they're older. King and Clapton skew easily into that audience."

Not much of the album is being made available by Napster denizens, and Wettstein notes that the respect level for the artist is higher in this format. "I don't think Napster's demo matches up with Clapton and King," he said. "By the nature of what it does, Napster appeals to kids, especially college students, because that's where the meeting in the middle is of kids overlapping with fast connections. I'd like to think that the respect for Clapton and King says, 'Don't steal this stuff,' and I'd like to think that this will spread to other artists eventually."

Wettstein discussed the custom approach to promoting Warner artists on the web. "When we work an album on the 'Net, there is no standard template," he said. "It's a plan that we start with our experience with other artists and what we know about that artist and that particular project. Where we head depends upon the artist --- newsgroups, message boards. We really didn't do anything special to raise the awareness level of the King-Clapton project because people were so enamored of the pairing of the two to begin with."

Did the team expect the CD to appear consistently in the top five on Amazon, Barnes and Noble and other online sales outlets? "I didn't know

what to expect," Wettstein claimed. "I love these artists, and I love the blues. I was pleasantly sur-



prised at the outcome. There were no promotions on the play side beyond servicing the Internet radio space. We look at DMCA compliance as we build our list of service, and with it being such a new area, we keep watching the space for explosions and contractions."

And what is Wettstein looking forward to in technology? "A portable receiver. Wireless IP. Web music in cars, on the beach, while jogging." All perfect places for the blues.

Questions? Comments? david@netmusiccount down.com, or post to the Internet folder on the www.rronline.com message board

David Lawrence is heard on WGN/Chicago; is the host of Online Today and Online Tonight, syndicated high-tech/pop culture radio talk shows from Dame-Gallagner; and is the host of the 'Net Music Countdown radio shows from United Stations. A 25-year radio veteran, Lawrence was a founder of the American Comedy Network, is the voice of America Online, and is a leading expert on Internet entertainment



**B**MG makes it an even five of five majors that have announced and implemented limited releases of downloadable music in various formats and with various levels of security, limited play and distribution. Lycos, CheckOut.com and others have teamed with BMG for this latest round of toe-dipping, and hopefully the reaction will be good enough to spur the labels to move to the level of critical mass: deciding once and for all to put all currently released cuts and all back-catalog material on the 'Net in some digital format. The longer the Napster case drags on and the more the MP3.com case is misunderstood by well-meaning jurists, the less likely it is that this will occur anytime soon.

# STILL WAITING

The holiday season is here, and there will be no digital treats in anyone's stockings or under anyone's bushes this year, but it won't be for lack of trying. The majors have made whatever strides they can, given the incredible distraction of the legal battles being fought on their behalf by the RIAA. What this means for the E-Charts is that we will hold off making any changes to the current chart structure until digital downloads become broad-based enough, meaning that all current releases are available in digital format for download and sale and are offered by all the labels, not just a brave few. Maybe next year.

Urban

NELLY Country Grammar/"E.I.," "Grammar"

SISQO Unleash The Dragon/"Incomplete

TONI BRAXTON The Heat/"Man"

EMINEM Marshall Mathers LP/"Way

ERYKAH BADU Mama's Gun/"Lady

CARL THOMAS Emotional/"Summer

NEXT Welcome To Nextacy/"Wifey"

DMX Then There Was X/"Want"

ARTIST CD/Title

JOF My Name Is Joe/"Lady"

RUFF ENDZ Love Crimes/"More" JILL SCOTT Who Is Jill Scott?/"Gettin'

BOYZ II MEN Nathan Michael Shawn Wayna/"Pass"

YOLANDA ADAMS Mountain High Valley Low/ "Heart"

DONELL JONES Where I Wanna Be/"Wanna," "Luv" COMMON Like Water For Chocolate/ "Light"

DESTINY'S CHILD Writing's On The Wall/"Jumpin"

MYA Fear Of Flying/"Ex" WYCLEF JEAN The Ecleftic: 2 Sides II A Book/"911

B.B. KING/ERIC CLAPTON Riding With The King/"Rain"

BONEY JAMES & RICK BRAUN Shake It Up/"Grazin'"

NAC/Smooth Jazz

NORMAN BROWN Celebration/"Paradise

BDNEY JAMES Body Language/"Night" CHUCK LDEB listen/"Blue," "High"

JEFF GOLUB Dangerous Curves/"Two"

DAVID BENOIT Professional Dreamer/"Miles"

KIM WATERS One Special Moment/"Secrets"

WARREN HILL Life Thru Rose Colored Glasses/"Take

FDURPLAY Yes Please/"Robo'

KIRK WHALUM For You/"Goes"

LIL' ZANE Young World: The Future/ "Callin""

LIL BOW WOW Big Momma's House Soundtrack/"Bounce"

ARTIST CD/Title

TW

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- David Lawrence

- TW ARTIST CD/Title LW

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- MADONNA Music/"Music" 2
  - 3 DOORS DOWN The Better Life/"Kryptonite" BRITNEY SPEARS Oops!...I Did It Again/"Lucky' 2

CHR/Pop

- 3
- CREED Human Clay/"Arms'
- MATCHBOX TWENTY Mad Season/"Bent" 'N SYNC No Strings Attached/"Promise
- 13 BARENAKED LADIES Maroon/"Pinch"

  - STING Brand New Day/"Desert"
- 11 9 CORRS In Blue/"Breathless"
- DIDO No Angel/"Here' 12 10
- EVERCLEAR Songs From An American Movie Pt. 1/"Wonderful" 9 11
- NELLY Country Grammar/"Grammar" DESTINY'S CHILD Writing's On The Wall/"Jumpin' 16 12
- 7 13
- 10 CHRISTINA AGUILERA Christina Aguilera/"Ove 14
- 20 15 VERTICAL HORIZON Everything You Want/"God" 98 DEGREES Revelation/"Night
- 16
- 17 BON JOVI Crush/"Life" 17 15 18
- JANET Nutty Professor II Soundtrack/"Matter" 19 FAITH HILL Breathe/"Love'
- BAHA MEN Who Let The Dogs Out/"Dogs" 20

# Country

- LW TW ARTIST CD/Title 10 1 GEDRGE STRAIT Go On/"Go
- FAITH HILL Breathe/"Love" 1
- SHEDAISY The Whole Shebang/"Will" 5
- KEITH URBAN Keith Urban/"Everything" 4 4
- JO DEE MESSINA Burn/"Way" 2 5
- BRODKS & DUNN Tight Rope/"Loved"
- "LDNESTAR Lonely Grill/"Tell," "Now"
- ALAN JACKSON Under The Influence/"Love" 8
- TRAVIS TRITT Best Of Intentions/"Intentions'
- JOHN M. MONTGOMERY Brand New Me/"Little" 11 10
- 11 DIXIE CHICKS Flv/"Without"
- 12 14 MARTINA MCBRIDE Emotion/"There 12
- 13 13 PHIL VASSAR Phil Vassar/"Paradise"
- LEANN RIMES Jesus TV Soundtrack/"Need" 14 15 17 TOBY KEITH How Do You Like Me Now?/"Country" 18
- 16 JOE DIFFIE Night To Remember/"Somethin' 16
- 20 17 STEVE HOLY Blue Moon/"Moon"
- RASCAL FLATTS Rascal Flatts/"Daylight' 7 18
  - 19 AARON TIPPIN People Like Us/"Kiss
- 19 20 COLLIN RAYE Tracks/"Loving"

# Hot AC

- TW ARTIST CD/Titl LW BARENAKED LADIES Maroon/"Pinch"
- 3 DOORS DOWN Better Life/"Kryptonite" 5 CREED Human Clay/"Arms"
- 4 4
  - STING Brand New Day/"Desert" EVERCLEAR Songs From An American Movie Pt. 1/"Wonderful" 5
- 10 MATCHBOX TWENTY Mad Season/"Bent'
  - VERTICAL HORIZON Everything You Want/"God," "Everything"
- MADONNA Music/"Music' 15
- DIDO No Angel/"Here" 9
- 11 10 CORRS In Blue/"Breathless"
- MACY GRAY On How Life Is/"Try" 11 8
- 12 SANTANA Supernatural/"Smooth' 7
- 'N SYNC No Strings Attached/"Gonna" 16 13
  - NINA GORDON Tonight And The Rest Of My Life/"Tonight"
- 12 13 14 15 BON JOVI Crush/"Life"
- 18 16 FAITH HILL Breathe/"Way"
- SISTER HAZEL Fortress/"Change' 14 17
- FASTBALL Harsh Light Of Day/"Ocean" 18
- 19 THIRD EYE BLIND Blue/"Deep," "Never" 19
- WALLFLOWERS Breach/"Sleepwalker" 20

E-charts are based on weekly rankings of CD sales, downloads and streams of artists online compiled and tabulated directly from the logfiles of reporting websites. Reporters include Amazon.com BarnesandNoble.com, CDNOW.com, ChoiceRadio.com, City Internet Radio, DiscJockey, com. GoGaGa.com, KIISImi.com, Launch.com, Lycos Radio, NetRadio.com, NYLiveRadio.com, Phoenio Radio Net.com, Radio Free Virgin, Spinner.com, and The Evergreen Network Data is weighted based on traffic reports by web traffic monitor MediaMetrix. Charts are ranked with a 50/50 methodology of sales data and streamIng/airplay data for the six reporting formats. © 2000 R&R Inc. © 2000 Online Today, Net Music Countdown.

- WALTER BEASLEY For Your Pleasure/"Nice' PETER WHITE Perfect Moment/"San Diego" 16 13 PAUL TAYLOR Undercover/"Aerial" 14 TOM SCOTT Smokin' Section/"Smokin' 17 15 GERALD VEASLEY Love Letters/"Valdez 20 16 DAVID BENOIT Here's To You Charlie Brown/"Baron"
- 18 18 BRIAN TAROUIN Soft Touch/"Web." Darlin'
- WALTER BEASLEY Won't You Let Me Love You/"Comin" 19 9 20 SPYRO GYRO Got The Magic/"Breezeway
  - Alternative
- LW TW ARTIST CD/Title

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- 3 DOORS DOWN Better Life/"Loser"
- 14
- FUEL Something Like Human/"Hemorrhage" RED HOT CHILI PEPPERS Californication/"Californication" 2

EVERCLEAR Songs From An American Movie Pt. 1/"AM"

VERTICAL HORIZON Everything You Want/"God"

A PERFECT CIRCLE Mer De Noms/"Libras," "Judith"

- PAPA ROACH Infest/"Last" 3
- 6 BARENAKED LADIES Maroon/"Pinch"
- CREED Human Clav/"Ready" 4
- INCUBUS Make Yourself/"Stellar 9
- 8 DEFTONES White Pony/"Change'
- 112 All That You Can't Leave Behind/"Beautiful" 20 GREEN DAY Warning/"Minority"

SR-71 Now You See Inside/"Right"

ORGY Vapor Transmission/"Fiction" WHEATUS Wheatus/"Teenage"

WALLFLOWERS Breach/"Sleepwalker'

EVE 6 Horrorscope/"Promise"

RADIOHEAD Kid A/"Optimistic"

DISTURBED Sickness/"Stupity

# Newsbreakers

# **New KMBX/Seattle PD Is On The Case**

Veteran Seattle broadcaster Bob Case has been selected to program



KMBX/Seattle. He succeeds Gary Bryan, who remains with the New Century Media station and will focus on his morning drive airshift. "Bob and I have known each other

for 20 years,

Case

New Century Media/Seattle President/GM Michele Grosenick told R&R. "He and I worked effectively before at KUBE/ Seattle, where he was PD and I was Sales Manager. He has the highestquality reputation as a programmer, and I was very pleased to be able to put something together with him. He brings the strength, credibility and programming know-how that we need.'

Until five months ago KMBX was Classic Hits KJR-FM. When asked to describe the station's current format, Grosenick told R&R, "While I'm not the person with the programming background, I'd say it's a Rock AC that plays recurrents, rather than currents." Another format change, she says, is not expected.

Out of radio for the past several years, Case has most recently been running StreamAudio.com. He had several KUBE programming stints and left the CHR as Director/Operations. In addition to programming KZZP/Phoenix, he was also Exec. VP/GM of KGME, KDDJ, KEDJ & KHOT/Phoenix and Partner/Senior VP for Bedrock & Associates.

Hartwell Programs

Infinity's WBZZ (B-94)/Pitts-

burgh interim APD Jonny Hart-

well has joined crosstown Classic

Hits sister WZPT (Star 100.7). Al-

though he will be responsible for

programming WZPT, his title is

Asst. PD due to labor union rules in

forward to the future." Hartwell told R&R. "Since Mix 96.1 left the lo-

cal niche, it's really given Star

100.7 a fantastic opportunity to establish itself in Pittsburgh. I'm

giddy that [WBZZ OM] Keith

Clark gave me the golden parachute

at CHR/Pop WBZZ, serving as

Production Director, MD and Di-

rector/Web Services before being

named interim APD just a month

ago. Prior to that Hartwell worked as MD and afternoon drive personality for WHOT/Youngstown, OH.

Cook previously held PD posts

at KIIS-FM/Los Angeles and

WYXR/Philadelphia. He was also

Asst. PD at KRBQ/Houston.

Continued from Page 3

Hartwell spent almost four years

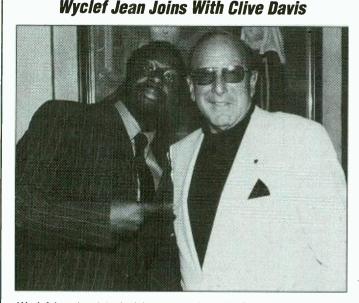
to take advantage of it."

"I'm feeling good and looking

Pittsburgh.

Cook

WZPT/Pittsburah



Wyclef Jean has inked a joint-venture deal with Clive Davis' J Records. Under this agreement Jean and his brand-new label, Clef Records, will sign and produce new talent, while I Records will handle the sales marketing and promotion for the imprint. Pictured (I-r) are Jean and Davis.

# 'Mega' Moves Into DC On WBZS-FM

Fast-growing Spanish-language broadcaster Mega Communications unveiled its latest property in its home market of Washington, DC on Monday at noon, as **WBZS-FM/Prince Frederick**, MD completed its move-in to become "Mega 92.7," a high-energy Tropical/Spanish Contemporary hybrid.

WBZS-AM, which had been Tropical "Mega 730," will simulcast its FM sister until later this week. At that time, the station is expected to become the new home of Regional Mexican WKDL (Radio Capital).

WBZS had been airing a Beautiful Music format prior to its purchase by Mega and covered the extreme southeastern portion of the Washington, DC market, With its move closer to the fast-growing Route 301 corridor, the signal now covers such Maryland communities as Waldorf, La Plata and St. Charles, in addition to Alexandria and Arlington County, VA, home to many Hispanics.

WBZS-FM marks the fifth DCarea property for Mega Communications and solidifies the company's status as the largest Spanishlanguage broadcaster in the region.

# Landau, Williams Join Dial As CEOs

David Landau and Ken Williams have been appointed co-Presidents/CEOs at Dial Communications. Landau and Williams became Exec. VPs at Premiere Radio Networks after it acquired their Multiverse Networks in 1997.

"Ken and David are two of the most highly regarded network radio executives in the business," said Dial Chairman Jeff Gasman. "They

have been involved with some of our industry's greatest success stories and will be instrumental in the continued growth and success of Dial Communications."

Dial currently provides ad sales rep services to such independent national radio production companies as NBG Radio Networks. Multinet Marketing and 60 Second Inc.

# Berghammer Now Zone 105/Minneapolis PD PD," said GM Amy Waggoner.

Two-year station vet Billy Berghammer has been promoted to PD of ABC's Classic Alternative "Zone 105" trimulcast of KZNR, KZNT & KZNZ/Minneapolis. Berghammer most recently was Asst. PD under previous PD Peter Johns.

"Billy did a great job as the assistant and deserves this shot as

Boehme

building that division into a real profit center for Katz."

As for Agovino and Kline, "Their corporate roles are currently being defined, and that will be an-

"The station sounds fresh and fun under his direction.' "I'm excited about the opportunity," enthused Berghammer, who

spent four years at WLUM/Milwaukee before joining Zone 105. "I look forward to taking the new 'Alternative Classics' format to a new level'

nounced shortly. I suspect that both of them will be very heavily involved in interactive, as well as other Katz initiatives."

Katz's deals to represent webcasters typically require that the webcaster give Katz a percentage of the equity in the company. "We

# **Sony Discos Promotes Llord To Chairman**

Sony Discos has elevated Oscar Llord to the newly created post of Chairman, Based in Miami, Llord was most recently President of the label.

Llord will now direct crossover activities for the company. He reports to Sony Music Entertainment Chairman/CEO Thomas Mottola and Sony Music International President/Latin America Frank Welzer

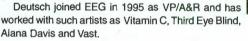
"In just under four years Oscar has achieved incredible results," Welzer said. "Under his leadership Sony Discos has reached a level of success never enjoyed by any other U.S. Latin music company. He is now positioned to catapult the company to the next level."



# Elektra Elevates Deutsch To Exec. VP

Elektra Entertainment Group has promoted Josh Deutsch to Exec. VP. Based in New York, he was previously Sr. VP/ A&R

"Josh has played a major role in Elektra's A&R strategy over the years," EEG Chairman/CEO Sylvia Rhone said. "He possesses those rarest of qualities in an A&R executive, that special insight to recognize and procure talent and exemplary creative instincts that have helped create one of the most diverse rosters in the business. His unwavering commitment, coupled with his tremendous leadership abilities, ensures even greater success in his new role."



Deutsch

# ABC Radio Net Resets Affiliate Relations Dept.

Former Shadow Traffic/Dallas GM Stephen Thompson has been appointed VP/Affiliate Relations for ABC Radio Networks. He will have nationwide responsibility for ABC News Radio and 24-Hour Formats, as well as shows hosted by Paul Harvey, Tom Joyner and Doug Banks.

At the same time Regional Directors Madeline Lawrie Goodrich and Todd Fowler are promoted to Sr. Directors for the East and West, respec tively, responsible for all medium- and major-market business. Kim Ryoh steps up from Manager to Director/Affiliate Relations, Small Markets, and former TM Century Regional Sales Manager Stacy Gannon takes Rygh's previous post.

Network Exec. VP/GM Darryl Brown commented, "Our affiliate relations group is an industry standard-setter with a powerful system to bring our products and services to 4,500-plus affiliate clients across the country."

# Shecterle Rises To KRBE Station Mgr.

Mark Shecterle, who has spent his entire radio career at CHR/Pop KRBE/Houston, has been promoted from Marketing Director to Station Manager of the Susquehanna-owned outlet. He reports to Nancy Vaeth-Dubroff, who serves as a Houston-based Sr. VP/Regional Manager.

Shecterle first joined KRBE in 1986 as a summer intern while a student at the University of Wisconsin/Stevens Point. When asked if he'd ever thought about one day running KRBE, Shecterle told **R&R**, "At that point in time, not in my wildest dreams. But after being with this company for so many years, I realized that it was a great company to work for. I started talk-

are basically talking to potential clients about a combination of commission rate and options to motivate our sales force, and we've gotten a great response from people we've spoken to," Boehme said. "All the deals that we've

ing to Nancy Vaeth-Dubroff about this and the possibility of one day becoming Station Manager. I'm very fortunate not to have to move to another station and to be able to do it all right here. I've worked with Nancy for upward of 10 years. She's very well-respected throughout the industry, and being educated under her has been phenomenal."

Vaeth-Dubroff added, "Shecterle is a wonderful success story. He started here as an intern and has been with the station ever since. He is smart, dedicated and strategic, and he's worked closely with both the sales and programming departments, which has given him a clear understanding of the needs of each department."

### done so far have included those elements.'

Announced representation deals signed by Katz have included NetRadio, Everstream, Akoo, Clear Channel's NuclearChannel.com website and Digacast.

Continued from Page 3

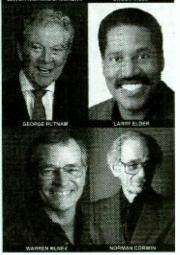


# THE MUSEUM OF TELEVISION & RADIO RADIO FESTIVAL 2000 October 27 to November 3









# L.A. Radio Day

Saturday, October 28 10:00 a.m. to 11:00 p.m.

10:00 a.m. to 12:00 p.m. **Re-creating Radio: Grim Scary Tales** Funding has been provided by the Ahmanson Foundation.

10:00 a.m. to 12:00 p.m. **Teen Media Craft Workshop** Scheduled to appear: Lisa Foxx from Star 98.7, Jed the Fish from 106.7 KROQ, Christina Kelley from Mega 92.3.\*

12:00 to 5:00 p.m. Ongoing Hands-on Radio Workshops for Kids of All Ages

12:30 to 1:30 p.m. Dr. Demento's Festival of Dementia

1:30 to 2:00 p.m. Dr. Demento and Stan Freberg

2:30 to 3:30 p.m. When Radio Was with Stan Freberg

3:00 to 5:00 p.m. **Re-creating Radio: Grim Scary Tales** 

4:00 to 7:00 p.m. **Q&A with L.A. Radio People** Radio personalities of the past and present: Earl McDaniel, Al Lohman, "Sweet Dick" Whittington, Jimmy O'Neill, Dave Hull, Bill Ballance, and Chuck Cecil, among others. The Museum wishes to thank LARADIO.com for its support of this event.

7:00 to 8:30 p.m. Chuck Cecil's Swingin' Years Dance Party

9:00 to 11:00 p.m. KISS Meets the Phantom of the Park Presented in association with KEI-AM.

# Live Broadcasts from the Museum

Friday, October 27; 5:00 a.m. to 10:00 p.m. Celebrating 40 Years of Talk KABC-AM, LOS ANGELES, 790 AM John & Ken, Dennis Prager, Al Rantel, Larry Elder, Mr. KABC Sunday, October 29; 10:00 to 11:00 a.m. Le Show with Harry Shearer NATIONALLY SYNDICATED/ KCRW-FM, SANTA MONICA, 89.9 FM

Sunday, October 29; 12:00 to 7:00 p.m. **Don't Touch That Dial, Jukebox Americana, Citybilly** KCSN-FM, NORTHRIDGE, 88.5 FM **Bobb Lynes, Barbara Sunday, Allen Larman, René Engel** 

Monday, October 30; 6:00 to 10:00 a.m. Big Boy's Neighborhood KPWR-FM, LOS ANGELES, 105.9 FM

Monday, October 30; 6:00 a.m. to 9:00 p.m. **Spend the Day with KLON** KLON-FM, LONG BEACH, 88.1 FM **James Janisse, Helen Borgers, Chuck Niles,** Alfredo Cruz

Monday, October 30; 10:00 p.m. to 12:00 a.m. **Jim Ladd's Living Room** KLOS-FM, LOS ANGELES, 95.5 FM

Tuesday, October 31; 9:00 to 11:00 a.m. **H2O: Havey to Olsen** INTERNET RADIO BROADCAST COMEDY WORLD NETWORK/ WWW.COMEDYWORLD.COM **Allan Havey and Susan Olsen** 

Tuesday, October 31; 9:00 a.m. to 12:00 p.m. **Morning Becomes Eclectic** with Nic Harcourt KCRW-FM, SANTA MONICA, 89.9 FM

Tuesday, October 31; 3:30 to 4:30 p.m. Which Way, L.A.? with Warren Olney KCRW-FM, SANTA MONICA, 89.9 FM

Tuesday, October 31; 2:00 to 7:00 p.m. **Shawn Parr** KZLA-FM, LOS ANGELES, 93.9 FM

Wednesday, November 1; 10:00 to 11:00 a.m. **Ask the Mayor** 

with Mayor Richard J. Riordan KFWB-AM, LOS ANGELES, 980 AM

Wednesday, November 1; 6:00 to 6:30 p.m. **This is Bob Harris** 

NATIONALLY SYNDICATED/ KNX-AM, LOS ANGELES, 1070 AM Wednesday, November 1; 10:00 p.m. to 12:00 a.m.

Loveline with Dr. Drew and Adam Carolla WESTWOOD ONE/KROQ-FM, LOS ANGELES, 106.7 FM

Thursday, November 2; 9:00 to 11:00 a.m. Larry Mantle's Airtalk KPCC-FM, LOS ANGELES, 89.3 FM Thursday, November 2; 9:00 a.m. to 12:00 p.m. **The Michael Jackson Show** KRLA-AM, LOS ANGELES, 1110 AM

Thursday, November 2; 1:00 to 2:00 p.m. **AM/FM Live with Alicia Flanary** KIEV-AM, GLENDALE, 870 AM **Special guest: Monty Hall** 

Thursday, November 2; 3:00 to 4:00 p.m. **The "A" List with Joe Wizan** KRLA-AM, LOS ANGELES, 1110 AM

Thursday, November 2; 4:00 to 7:00 p.m. **The Phil Hendrie Show** PREMIERE RADIO NETWORKS/ KFI-AM L OS ANGELES, 640 AM

Friday, November 3; 6:00 a.m. to 7:00 p.m. **KIEV Meeting of the Minds** KIEV-AM, GLENDALE, 870 AM **Hugh Hewitt, Bob Dornan, George Putnam, Michael Medved, Larry Marino** 

# Seminars

Tickets: \$10 each (\$8 for individual Museum Members) Series Price (all three): \$25 (\$18 for individual Museum Members). Tickets may be purchased in advance in the Museum lobby Wednesdays to Sundays from 12:00 to 5:00 p.m. and Thursday evenings until 9:00 p.m. OR By Phone: Order tickets by calling (310) 786-1091 from 12:00 to 5:00 p.m. daily. Programs and participants are subject to change.

The Rise of Rock FM

Monday, October 30; 7:00 to 8:30 p.m. In Person: Raechel Donahue, Jeff Gonzer, J. J. Jackson, Pat Kelley, Richard Kimball, Jim Ladd, Dusty Street

# Three Decades in Dementia: A Conversation with Dr. Demento

Tuesday, October 31; 7:00 to 8:30 p.m. Post-seminar reception sponsored by Rhino Records.

All News, All the Time: News Radio in the Information Age Wednesday, November 1; 7:00 to 8:30 p.m.

In Person: Jeff Baugh, Traffic Reporter, KFWB-AM Pete Demetriou, Reporter, KFWB-AM George Nicholaw, V.P./Gen. Mgr., KNX-AM Crys Quimby, News Director, KFWB-AM Bob Sims, News Director, KNX-AM Luis Torres, Reporter, KNX-AM

FUNDING FOR THIS FESTIVAL IS GENEROUSLY PROVIDED BY



THE EDWARD AND PATRICIA MCLAUGHLIN FOUNDATION

INTEREP

The Festival's opening reception is sponsored by Norman J. Pattiz, Chairman, Westwood One. In-kind support donated by *Broadcasting & Cable, Radio World*, and *R&R*: The Industry's Newspaper.

465 NORTH BEVERLY DRIVE, BEVERLY HILLS, CA 90210 • WWW.MTR.ORG • FESTIVAL HOTLINE: 310/786-1015

# Newsbreakers

Nashville evening host Rich Miller

moves to middays, and former mid-

day host Frank Seres segues to af-

News/Talk: WCCO-AM/Minneapo-

lis signs Don Shelby to host week-

day afternoons ... BusinessTalk-Radio

will carry Real Estate Today, hosted

Rock: John Vance rejoins WAOR/

South Bend, IN as morning show

Span. News/Talk: KRTX-AM/

Houston acquires the Spanish-lan-

guage broadcast rights to Houston

Records: Jennifer Dunn is ap-

pointed Dir./Human Resources for

Elektra Entertainment Group ...

Mary Fagot is now VP/Art for Vir-

gin Records America ... Joyce

Appey is named Dir./Sales & Mar-

keting, New Technologies for Sony

Music Distribution, and Dave

Curtis is now SVP/Label & Catalog

Sales for Sony ... Arista Records ap-

points Karen Kwak VP/A&R Ops.

Industry: MusicMatch appoints

David Bean VP/Programming.

& Administration.

Rockets NBA games.

ternoons

by Tom Kelly.

host.

# National Radio

• WESTWOOD ONE and HBO present the WBC welterweight championship bout between "Sugar" Shane Mosely and Antonio Diaz from Madison Square Garden, Nov. 4 at 9:30pm ET. For more information, contactTodd Goodman at 212-641-2177.

# Radio

• JEFF WILLIAMS is upped to Dir./Research for Hispanic Broadcasting. He rises from Dir./Research for Hispanic's Los Angeles cluster.

• JUDY CARLOUGH exits Broadcastspots.com, where she had been VP/ Agency & Affiliate Relations.

# Industry

• TODD BRODGINSKI is promoted to SVP of the Mitch Schneider Organization. He moves up from VP.

MARCEE RONDAN is also upped to SVP, rising from VP.

• American Women in Radio and Television announces its 2000-2001 officers: Nancy Logan, President and Chair of the Foundation of AWRT; Melodie Virtue, VP and Foundation Vice Chair; and Dorothy Polanco, Treasurer of both organizations.

### AC: Lori Lewis joins WSSR/Tampa as ND/morning drive news anchor ... Rod Davis moves to afternoons on WMAG/Greensboro as Steve Finnegan segues to morning show producer ... WLTS/New Orleans

changes calls to WKZN.

Changes

CHR: WJJS/Roanoke MD/morning co-host Melissa Morgan is upped to APD, and afternoon driver Rich Minor adds MD stripes ... WOWV & WOWZ/Utica, NY midday host Dana Dee exits, and PD J.P. Marks adds MD duties as evening host Laurie Jean adds interim middays ... WWZZ/Washington morning show producer and Dir./Imaging Jim Roberts exits ... WBLI/Long Island Asst. MD Fisher adds middays, and evening host Bobby Fester adds nights ... KKWD/Oklahoma City midday host Heather segues to morning co-host, and evening host Robbie Cruise adds middays ... WBHT/Wilkes Barre morning host **Bill Fox** exits

Country: WSIX/Nashville adds Dean Warfield to middays, John MacFlanigan to afternoons and Jayme Austin to evenings ... WSM/

VP/Regional Manager Wayne

# Radio One

### Continued from Page 3

Although Radio One has offered a contract to Johnson's replacement at 'HTA, an announcement had not been made as of press time. A new PD is expected within the next two weeks.

Hankston reports to Radio One

# CHRONICLE

MARRIAGES WXRX/Rockford, IL PD Jim Stone, wife Danielle, Oct. 7.

ALK RADIO

Brown. "Hankston came from a Radio One property, so it's always good to promote from within," Brown told **R&R**. "We're excited. Marv and I have been trying to figure out a way to work together for the last eight years, and I think he's going to do extremely well here in Atlanta. It's very difficult to find an Urban AC program director, and what we found in Marv is somebody who, although he's done a lot of mainstream radio, understands the format as well as anyone else out there."

Among the most important tasks ahead for Hankston is revising WAMJ's music direction and broadening its appeal to African-American adults. That includes the retooling of the station's morning show. "We go up against Tom Joyner, and to be in a marketplace like Atlanta, with all of the things going on here in the 'Black Mecca,' there's no morning show that talks to the Urban adult audience. We think we can develop a morning show that can talk to those adults."



# NATIONAL RADIO FORMATS

ALTERNATIVE PROGRAMMING Steve Knoll • (800) 231-2818 Gary Knoll

Rock C.O.C. Congratulations Song B.B. KING/ERIC CLAPTON | Wanna Be

Alternative COLLECTIVE SOUL Why Pt. 2 VALLEJO Into The New

CHR BOYZ II MEN Pass You By LENNY KRAVITZ Again RED HOT CHLL PEPPERS Californication SR-71 Right Now

Mainstream AC 98 DEGREES Give Me Just One Night (Una Noche)

L**ite AC** LEIGH NASH Need To Be Next To You

PAUL SIMON Old LEE ANN WOMACK I Hope You Dance

NAC ERIC ESSEX Rainy Night In Georgia BONEY JAMES All Night Long

UC AVANT My First Love C-MURDER Down For My N's NELLY E.I.

### JONES BROADCAST PROGRAMMING Ken Moultrie • (800) 426-9082

Alternative Teresa Cook EVE 6 On The Roof Again MARILYN MANSON Disposable Teens OFFSPRING Original Prankster

Hot AC Steve Young/Josh Hosler SHAWN MULLINS Everywhere I Go

CHR Steve Young/Josh Hosler MANDY MOORE Walk Me Home SHAGGY II Wasn't Me VITAMIN C The ttch

Rhythmic CHR Steve Young/Josh Hosler EMINEM Stan K-CI & JOJO Crazy SHADE SHIEST Where I Wanna Be

# Soft AC

Mike Bettelli LEANN RIMES Can't Fight The Moonlight

Mainstream AC Mike Bettelli MARC ANTHONY My Baby You

Delilah *Mike<sup>-</sup> Bettelli* No Adds

JONES RADIO NETWORK Jon Holiday • (303) 784-8700

Adult Hit Radio JJ MCKay MATCHBOX TWENTY If You're Gone SAMANTHA MUMBA Gotta Tell You

Rock Classics Rich Bryan SAMMY HAGAR Serious Juju SCDRPIONS Still Loving You

Soft Hits *Rick Brady* No Adds

### RADIO ONE NETWORKS Tony Mauro • (970) 949-3339

Choice AC Yvonne Day DEXTER FREEBISH Leaving Town LENNY KRAVITZ Again

New Rock Steve Leigh LENNY KRAVITZ Again A PERFECT CIRCLE 3 Libras

### WESTWOOD ONE RADIO NETWORKS Charlie Cook • (661) 294-9000 Bob Blackburn

Adult Rock & Roli Jeff Gonzer AEROSMITH Angel's Eye GEDDY LEE My Favorite Headache

Soft AC Andy Fuller No Adds

Bright AC Jim Hays MAOONNA Music

# MATCHBOX TWENTY If You're Gone

# THE MOST IMPORTANT DATES IN TALK RADIO

MARINA BEACH MARRIOTT, LOS ANGELES, CA EARLY BIRD REGISTRATION \$385

WWW.RRONLINE.COM

MARCH 8-10, 2001



# Show Prep

October 20, 2000 R&R • 27

# MONDAY, OCTOBER 30

### Buy A Doughnut Day

1963/The Lamborghini 350GTV sports car, designed by former tractor designer Fe**rruccio Lamborghini**, debuts.

- 1986/Discover magazine reports that almost 43 million tons of dust settle on the U.S. each year.
- 1988/Sears, Roebuck execs announce that the 110-story Sears Tower in Chicago is for sale at an asking price of \$800 million.
- Born: Henry Winkler 1945, Harry Hamlin 1951

## In Music History

1964/**Roy Orbison** receives his last gold record, for "Oh, Pretty Woman."

1989/Bette Midler wins \$40,000 in a suit against ad agency Young & Rubicam. The agency used a Midler soundalike singing "Do You Wanna Dance" in a car commercial.



Midler: Do you wanna sue?

- 1990/Axl Rose is arrested in Los Angeles for allegedly bashing a neighbor with a bottle after she complained about loud music coming from his house. He says she's a stalker who was injured throwing herself against his door.
- 1997/After 17 years with R.E.M., drummer **Bill Berry** announces his retirement due to poor health.
- Born: Grace Slick (ex-Jefferson Starship) 1939, Timothy B. Schmit (ex-Eagles) 1947, T. Graham Brown 1954

### **TUESDAY, OCTOBER 31**

Happy Halloween!

- 1956/Rear Admiral George John Dufek and six officers become the first people to land a plane at the South Pole
- 1986/Universal Studios in Hollywood presents Hollywood Horror Night, featuring characters from horror movies — and KIIS-FM morning man **Rick Dees**.
- 1997/The computer game *Riven* is released. It is the sequel to *Myst*, the best-selling entertainment CD of all time.

Born: Michael Landon 1936-1991, Jane Pauley 1950 In Music History

1989/A&M posthumously releases Karen Carpenter's Lovelines. 1990/Headliner Billy Idol amuses himself at a Halloween show in Seattle by having a load of dead fish dumped on opening act Faith No More.

Born: Adam Horovitz (Beastie Boys) 1966, Vanilla Ice 1969

## WEDNESDAY, NOVEMBER 1

National Caramel Apple Day 1950/Charles Cooper joins the Boston Celtics, becoming the first Afri-

### can American to play in the NBA. 1964/CBS buys a controlling interest

DATEBOOK

- in the New York Yankees for \$11.2 million. 1966/New Orleans is awarded the
- 16th NFL franchise and names its team the Saints. Born: Fernando Valenzuela 1960.
- Jenny McCarthy 1972 In Music History
- 1969/The New York Times reports the "Paul McCartney is dead" rumors that have been circulating, mostly in college papers,
- for months. 1985/The Ozzy Osbourne "Suicide Solution" lawsuit begins its eight-year journey through the U.S. courts.
- 1988/Presidential candidate Michael Dukakis uses **Bruce Hornsby's** "Look out Any Window," a protest against big, indifferent government, in a campaign commercial.
- Born: Lyle Lovett 1956, Anthony Kiedis (Red Hot Chili Peppers) 1962, Rick Allen (Def Leppard) 1963

# THURSDAY, NOVEMBER 2

- National Deviled Egg Day 1986/Actor Fred Grandy, best known as Gopher on The Love Boat, wins a congressional seat in lowa's sixth district.
- 1988/Cornell University student Robert Morris becomes the first person prosecuted under the Computer Fraud and Abuse Act of 1986. He's accused of unleashing a computer virus.
- Born: Pat Buchanan 1938, Stefanie Powers 1942

## In Music History

- 1979/The movie Quadrophenia, based on The Who's rock opera and featuring Sting in his acting debut, opens.
- 1988/Chet Atkins, newly named the CMA Musician of the Year, complains that the CMA Awards are disrespectful to instrumentalists because they don't get their awards on TV.
- 1990/Prince's fourth and (so far) final movie, *Graffiti Bridge*, opens. It gets dismal reviews and grosses only \$4.5 million. His first film, 1984's acclaimed *Purple Rain*, made more than \$70 million.
- 1995/A suit by two teenagers against **Courtney Love** is tossed out. The boys allege that Love punched them during a Seattle Hole show



Born: Keith Emerson (ex-Emerson, Lake & Palmer) 1944, k.d. lang 1961

## FRIDAY, NOVEMBER 3

Sandwich Day 1953/NBC-TV transmits the first color telecast from New York to the West Coast via a 4,000-mile closed circuit.

- 1979/NBC-TV premieres Diff'rent Strokes, a sitcom about a wealthy white N.Y. executive who adopts his deceased housekeeper's two African-American children.
- Born: Kate Capshaw 1953, Dolph Lundgren 1959

### In Music History

- 1961/Hank Williams and Jimmie Rodgers are the first musicians inducted into the Country Music Hall of Fame.
- 1972/James Taylor marries Carly Simon.
- 1995/A suit by Bob Dylan against Hootie & The Blowfish over the unauthorized quoting of five lines from Dylan's "Idiot Wind" in "Only Wanna Be With You" is settled out of court. Born: Adam Ant 1954

# SATURDAY NOVEMBER 4

### World Community Day

- 1965/Margaret Breedlove sets a women's land-speed record of 308.56 mph at the Bonneville Salt Flats in Utah.
- 1974/Boxer Mike Collins knocks out Pat Bronson with one punch just four seconds into the first round for the shortest boxing match on record.
- Born: Loretta Swit 1937, Ralph Macchio 1962
- In Music History 1976/A Bruce Springsteen show in New York is interrupted by a phoned-in bomb threat. After a police check finds pothing, the
- police check finds nothing, the show goes on. 1986/Tammy Wynette enters rehab
- for addiction to prescription drugs.
- Born: Chris Difford (ex-Squeeze) 1954, James Honeyman-Scott (The Pretenders) 1956-1982

### SUNDAY, NOVEMBER 5

### National Recreation Day

- 1971/The Los Angeles Lakers begin the longest winning streak in pro sports history by taking the first of 33 consecutive basketball games.
- 1986/Dick Clark registers for an IPO for his TV production company.
- 1997/CBS-TV's Murphy Brown character smokes marijuana to help overcome the effects of chemotherapy.
- Born: Sam Shepard 1943, Tatum O'Neal 1963
  - In Music History
- 1960/Country star Johnny Horton, 33, dies in an auto accident in Texas. His wife is widowed for the second time; her first husband was Hank Williams.
- 1973/The Who's Pete Townshend walks off during a Newcastle, England performance of *Quadrophenia* after a sound system problem puts the backing track 15 seconds out of
- sync with the band. He later returns, and the band plays oldies for the rest of the show. Born: Art Garfunkei 1941, Peter Noone (Herman's Hermits)

1947, Bryan Adams 1959

— Michael Anderson

& Brida Connolly

'zinescene Happily Ever After?

For Celine Dion, married life with hubby Rene Angelil after retiring from the music biz couldn't be happier, with the pending arrival of their first child together. For others, things are a bit bumpy right now. Garth Brooks and his wife, Sandy, are divorcing (could Brooks' rumored linking with Trisha Yearwood have anything to do with it? the tabs are asking), and Paul Anka and his wife, Anne, are separating. (People, Us Weekly, Entertainment Weekly)

Mariah Carey was lined up to sing the theme song for MCA/ Universal's Dr. Seuss' How the Grinch Stole Christmas, starring Jim Carrey, but it didn't happen. Carey's ex-husband, Sony honcho Tommy Mottola, wouldn't let Carey out of her contract with Sony to work for Sony rival MCA, even though Carey co-wrote the song. Faith Hill ended up recording the song instead. (People)

For sale recently on eBay: love letters **Janis Joplin** wrote to Peter DeBlanc, her lover in 1965. The seller? DeBlanc's ex-wife. (*New York, People*)

### All In The Family

Mobb Deep's Albert "Prodigy" Johnson has a lot of respect for his dad. "My pops did a lot of stupid shit, man," he says. "One time the nigga took me to rob a jewelry store. I was like, 5. He didn't give a fuck though. He was like, 'This is my son. He can see everything J do.' I love him for that. Even though it might not be right, so what? That was my *pops!*" (Vibe)

Victoria Beckham (Posh Spice), on reading to her 1-yearold son, Brooklyn: "I don't read to him at bedtime that much as yet. But what I do use is flashcards, which are actually supposed to be better for kids. And it suits my attention span as well." (Us Weekly)

Lil," Kim is putting the whole family thing off for a while. "I haven't had sex in eight months," she says. "To be honest, I now prefer to go bowling." (Us Weekly) What does Sinead O'Connor

worry about? "I used to worry about [marijuana's] effect on my brain, but I just smoked on through. I say to my [13-year-old] son I don't mind if he smokes a few spliffs, but I'd rather he didn't do it until he's finished college." (Us Weekly)



Marilyn Manson will be the 'zine High Times' upcoming cover boy, but don't get the wrong idea. While others around him were smoking during the photo shoot,



COP ROCK REVISITED? — Jennifer Lopez on her career choice: "My parents wanted me to be a lawyer, but I don't think I would have been very happy. I'd be in front of the jury, singing." (Us Weekly)

the goth rocker abstained. He didn't even need to touch a bong for the photo — one will be digitally inserted into his hand during production. (*Us Weekly*)

Manson tells *Talk* he is very close to his parents. "They're very proud that I'm doing something that I enjoy. My mom was always a big **Elvis** fan, so it works out. I'm kind of her version of Elvis."

Manson also tells the 'zine that he supports **George W. Bush** for president. Bush's response? Well, it's, "Thanks, but no thanks." Bush campaign spokesman **Tucker Eskew** tells *Entertainment Weekly*, "Governor Bush is a different kind of Republican — but not *that* different. We do not plan a coalition of Cross-Dressing Glam Rockers for Bush any time soon."

## Just Shake It Off

Mystikal takes all his success in stride. "God works in mysterious ways," he says. "Everything happens for a reason. Like the death of my sister [Michelle Tyler, who was murdered in 1994]. That was one of the hardest things I ever had to deal with. But I never questioned God, It kind of felt like her death was His way of preparing me for my career." Does the singer think James Brown would "shake his ass" to Mystikal's current smash hit? "I wouldn't want to see it, but I'm sure he'd do a move to it." (Rolling Stone)

Watching others shake it on the dance floor inspires **Merle Haggard** to play better. "You can actually set your metronome, so to speak — in your mind — by a pretty girl's ass," he says. "I mean, what's better than grooving on that? They know where the tempo is and where they want it to be. All you got to do is stay there. There's something about a dance." (*Spin*)

— Deborah Overman

Each week **R&R** sneaks a peek through the nation's consumer magazines in search of everything from the sublime to the ridiculous in music news. **R&R** has not verified any of these reports.

### UMA Awards are 1971/ to instrumentalhey don't get their /. h and (so far) final *ti Bridge*, opens. It 1986/ h and contained and

72 million has scholds

MYSTIKAL Shake Ya Ass

BACKSTREET BOYS Shape Of My Heart

JA RULE f/C. MILIAN Between Me And You

CHRISTINA AGUILERA Come On Over Baby (All I...)

OUTKAST B.O.B.

**GREEN DAY Minority** 

EMINEM The Way | Am

**RICKY MARTIN** She Bangs

LIMP BIZKIT Rollin'

MYA Case Of The Ex (Whatcha...)

SAMANTHA MUMBA Gotta Tell You

FUEL Hemorrhage (In My Hands)

PAPA ROACH Broken Home BAHA MEN Who Let The Dogs Out

BRITNEY SPEARS Lucky

ROBBIE WILLIAMS Rock DJ

WALLFLOWERS Sleepwalker

CREED With Arms Wide Open

MANDY MOORE Walk Me Home

DISTURBED Stupify GOOD CHARLOTTE Little Things

(HED) PLANET FARTH Bartander

NICKELBACK Leader Of Men

'N SYNC This I Promise You SPINESHANK Synthetic

LINKIN PARK One Step Closer

LUDACRIS What's Your Fantasy

NELLY Country Grammar BARENAKED LADIES Pinch Me

MACK 10 f/T-BOZ Tight To Def

JANET Doesn't Really Matter

SIS00 Incomplete

PRIMER 55 Loose

**BAGE AGAINST THE MACHINE Testify** 

RED HOT CHILI PEPPERS Californication

THIRD EYE BLIND Deep Inside Of You

MATCHBOX TWENTY If You're Gone

2GETHER The Hardest Part Of Breaking Up..

**DREAM** He Loves U Not

DEBELAH MORGAN Dance With Me WYCLEF JEAN I/MARY J. BLIGE 911

JAY-Z | Just Wanna Love II (Give It )

DEFTONES Change (In The House Of Flies)

COMMON The Light QUEENS OF THE STONE AGE The Lost Art Of...

DESINTY'S CHILD independent Women Part 1

98 DEGREES Give Me Just One Night (Una Noche)

3 DOORS DOWN Loser

GOOSMACK Awake

NO DOUBT Bathwater

LENNY KRAVITZ Again U2 Beautiful Day LIL BOW WOW Bounce With Me

RUFF ENDZ No More

SOULDECISION Faded

LIMP BIZKIT My Generat

COLD Just Got Wicked

VAST Free

SR-71 Right Now

MADONNA Music

PINK Most Girls

**ORGY** Fiction (Dreams In Digital)

# Show Prep

# TELEVISION

TOP TEN SHOWS

# **OCT. 9-OCT. 15**

# Total Audience (95.9 million households)

- 1 E.R.
- 2 Friends (8:30pm)
- 3 Friends (8pm)
- 4 Will & Grace
- 5 NFL Monday Night Football (Tampa Bay At
- Minnesota) 6 Who Wants To Be A Millionaire (Tuesdav)
- Just Shoot Me Who Wants To Be A 8
- Millionaire (Sunday) Everybody Loves 9
- Ravmond 10 Who Wants To Be A
- Millionaire (Wednesday)
- COMING NEXT WEEK

## **Tube Tops**

Sheryl Crow, Destiny's Child, Melissa Etheridge, Amy Grant, Heart, Cyndi Lauper and Wynonna perform from L.A.'s Wiltern Theater on Lifetime's two-hour Women Rock! Girls & Guitars (Sunday, 10/22, 8pm).

## Friday, 10/20

• Phish, Sessions at West 54th (PBS, check local listings for time). • Nelly Furtado, The Tonight Show With Jay Leno (NBC, check local listings for time).

· Lenny Kravitz, The Late Show With David Letterman (CBS, check local listings for time).

• Emmylou Harris performs and Ice-T is interviewed on Late Night With Conan O'Brien (NBC, check local listings for time).

• Palo alto. The Late Late Show With Craig Kilborn (CBS, check local listings for time).

# Saturday, 10/21

• Barenaked Ladies, Mad TV (Fox, 11pm).

• The Wallflowers, Saturday Night Live (NBC, 11:30pm).

Source: Nielsen Media Research

Persons 12-17

1 Dark Angel

(tie) WWF Smackdown!

4 That '70s Show

Will & Grace

The Habit)

(tie) Just Shoot Me

9 E.R.

8 Friends (8:00pm)

6 Friends (8:30pm)

7 ABC Sunday Picture

(Sister Act 2: Back In

2 Titus

5

# Sunday, 10/22

• Sinead O'Connor, Behind the Music (VH1, 9pm).

# Monday, 10/23

• Shawn Mullins, Jay Leno.

# Tuesday, 10/24

• Patti LaBelle, Jay Leno. • Busta Rhymes, Conan O'Brien.

## Wednesday, 10/25

· Dolly Parton guest-stars on Bette (CBS, 8pm). Matchbox Twenty, Jay Leno.

### Thursday, 10/26

• Foo Fighters, Jay Leno. • Jonathan Richman, Conan O'Brien

- Julie Gidlow

All show times are ET/PT unless otherwise noted, subtract one hour for CT. Check listings for showings in the Mountain time zone. All listings subject to change.

U2 Beautiful Day RAGE AGAINST THE MACHINE Testify ROBBIE WILLIAMS Rock DJ GREEN DAY Minority DAVID GRAY Babylon **DUFENS OF THE STONE AGE** The Lost Art Of NO DOUBT Bath MADONNA Music VAST Free LENNY KRAVITZ Again 3 DOORS DOWN Loser PAPA ROACH Broken Home MYSTIKAL Shake Ya Ass FUEL Hemorrhage (In My Hands) SR-71 Right Now WALLIFLOWERS Sie BARENAKED LADIES Pinch Me EVE 6 Promise RICHARD ASHCROFT Money To Burn

LIMP BIZKIT Rollin DIDO Here With Me SUNNA Power Struggle FASTBALL You're An Ocean HARVEY DANGER Sad Sweetheart Of The Rodeo MATCHBOX TWENTY If You're Gone COMMON The Light LIL BOW WOW Bounce With Me **GREEN DAY** Basket Case

NELLY Country Grammar DANOY WARHOLS Bohemian Like You

Video playlist for the week October 9-15.



FILMS

1

3

All figures in millions \* First week in release Source: ACNielsen EDI

**COMING ATTRACTIONS: This** week's openers include Bedazzled, starring Brendan Fraser and Elizabeth Hurley. The film's Restless soundtrack sports two cuts by Fraser --- "Dolphin Song" (which he sings in the movie) and "Inside of You Inside of Me" --- as well as Johnnie Taylor's "Just the One (I've Been Looking For)," Banana Oil's "My Family," Tony Phillips' "Frenazo," Apollo Four Forty's "Stop the Rock (Mint Royale Mix)," Javier Torres Mosley's "Mi Amor," Catalina's "DJ Girl Around the World (Disco Mix)," Gary Glitter's "Rock & Roll Part 2" and Tulku's "Meena Devi (Goddess Mix)."

Also opening this week is Pay It Forward, starring Kevin Spacey. Look sharp for recording artist Jon Bon Jovi in a supporting role.

-- Julie Gidlow

# VIDEO

### MORRISSEY: OYE ESTEBAN! (Warner Reprise)

This 70-minute DVD collection features 18 tracks that chronicle Morrissey's career, including five videos that were previously unavailable on any compilation - "The More You Ignore Me the Closer I Get," "Boxers," "Dagenham Dave,""The Boy Racer" and "Sunny" — as well as "Seasick, Yet Still Docked," which has never been available in any format. Other selections include "Every Day Is Like Sunday," "Suedehead," "November Spawned a Monster," "The Last of the Famous International Playboys," "We Hate It When Our Friends Become Successful," "Tomorrow," "Pregnant for the Last Time" and "You're the One for Me, Fatty."



Video airplay from October 23-30.

70 milligg households

Paul Marszalek VP/Music Program

YDLANDA ADAMS Open My Heart BACKSTREET BDYS Shape Of My Heart

BACKS INEEL BUTS Shape Crimy From EVERLAST Black Jesus MOBY 1/GWEN STEFANI Southside STEPHEN SIMMONDS I Can't Do That SPICE GIRLS Holler STONE TEMPLE PILDTS No Way Out

**INSIDE TRACK** 

DIDO Here With Me VERTICAL HDRIZON You're A God

EVAN AND JARON Crazy For This Girl DAVID GRAY Babylon

3 DOORS DOWN Kryptonite BON JOVI It's My Life CREED With Arms Wide Open FAITH HILL The Way You Love Me MADONNA Music

LENNY KRAVITZ Again RICKY MARTIN She Bangs MATCHBOX TWENTY If You're Gone SAOE By Your Side U2 Beautiful Day

BARENAKED LADIES Pinch Me DESTINY'S CHILD Independent Women Part 1 DIDO Here With Me EVAN AND JARON Crazy For This Girl DAVID GRAY Babylon VERTICAL HORIZON You're A God WALLFLOWERS Sleepwalker

CHRISTINA AGUILERA Come On Over Baby (All I...) BACKSTREET BOYS Shape Of My Heart COLLECTIVE SOUL Why Pt. 2 CORRS Breathless

BY I/GWEN STEFANI Southside

MOBY (GWEN STEFAN: Southside SHAWN MULLINS Everywhere I Go NINE DAYS II Am NO DOUBT Bathwater RED HOT CHILL PEPPERS Californication JILL SCOTT Gettin ' In The Way THIRD EYE BLIND Deep Inside Of You

3 DODRS DOWN Loser YOLANDA ADAMS Open My Heart ERYKAH BADU Bag Lady BAHA MEN Who Let The Dogs Out ALICE COOPER Gimme EVERCLEAR Wonderful

FUEL Hemorrhage (In My Hands) GREEN DAY Minority WHITNEY HOUSTON Fine ELTON JOHN Tiny Dancer R. KELLY I Wish

EVERLAST Black Jesus FASTBALL You're An Ocean

**ADDS** 

XL

NEW

LARGE

MEDIUM

CUSTOM

Plays

26

17

17

15

15

13

13

12

12

11

10

10

10 10

VН

MYSTIKAL Shake Ya Ass WYCLEF JEAN I/MARY J. BLIGE 911 JA RULE f/C. MILIAN Between You And Me YDLANDA AOAMS Open My Heart TONI BRAXTON Just Be A Man About It

## RAP CITY

LIL BOW WOW Bounce With Me LIL BOW WOW Bounce With Me SHYNE (/BARRINGTON LEVY Bad Boyz WU TANG CLAN The Jump Off SCARFACE II Ain't (Part II) C-MURDER (/SNOOP DOGG Down For My N's JA RULE (/C. MILLAN Between Me And You MY STIKAL Shake Ya Ass NFLI Y E I NELLY E.I JAY-Z I Just Wanna Love U (Give It 2 Me) OUTKAST B.O.B. Video playlist for the week ending October 22.

8STOPS7 Question Everything ORGY Fiction (Dreams In Digital) OUTKASTB.O.B. **GOOD CHARLOTTE** Little Things

www.americanradiohistory.com

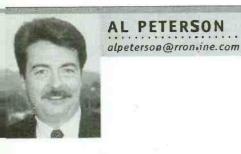
FOO FIGHTERS Next Year

R. KELLY Wish WYCLEF JEAN (MARY J. BLIGE 911 HUEY LEWIS & GWYNETH PALTROW Cruisin' LUCY PEARL Don't Mess With My Man SHELBY LYNE Gotta Get Back DEBELAH MORGAN Dance With Me SINEAD O'CONNOR Jealous STEPHEN SIMMONDS I Can't Do That SPICE GIRLS Holler STORE TEMPLE PILOT'S No Way Out CARL THOMAS Emotional **BEENJE MAN** Girls Dem Sura LUCY PEARL Don't Mess With My Man UNION UNDERGROUND Turn Me On "Mr. Deadman" KANDI Don't Think I'm Not CARL THOMAS Emotional TIONNE "T-BOZ" WATKINS My Getaway Video playlist for the week ending October 15.

BOX 55 million households Peter Cohen, VP/Programming National Top 20

R. KELLY I Wish JA RULE I/C, MILIAN Between Me And You DESTINY'S CHILD Independent Women Part 1 LIMP BIZKIT Rollin' SPICE GIRLS Holler MYSTIKAL Shake Ya Ass OUTKAST 8.0.8. LUDACRIS What's Your Fantasy 8.0.N. 8oys **RICKY MARTIN She Bangs** LIMP BIZKIT My Generation WYCLEF JEAN I/MARY J. BLIGE 911 SON BY FOUR Purest Of Pain TIONNE "T-BOZ" WATKINS My Getaway SIS00 Incomplete ORGY Fiction (Dreams In Digital) 3LW No More (Baby, I'ma Do Right) YOUTH ASYLUM Jasmir ERYKAH BADU Bag Ladv CHRISTINA AGUILERA Come On Over Baby (All I...)

Video playlist for the week ending October 15.



# **Big Sound, Small Market**

# Tips to help make any station sound like a major-league winner

s we continue our review of some of the sessions held at the recent NAB Radio Show that were most relevant to News/Talkers, this week our focus is on the ability of even the smallest radio station in the most remote corner of the nation to sound just as professional and -tight as the biggest station in a top-rated market.

The session "Big Sound/ Small Market" drew an overflow crowd that enjoyed a presentation by veteran Talk programmer and consultant **Valerie Geller**. Much of the hourlong session's content was based on material from Geller's just-released book, *The Powerful Radio Workbook*.

An easy read, Geller's work focuses on preparation.

performance and postproduction planning for managers, programmers and air talents. As those who know Geller have come to expect, she delivered numerous actionable suggestions to those assembled with her usual unbridled and passionate enthusiasm for the business in which she has worked for the past quarter century.

### Make Listening Worth The Investment

Right out of the box Geller offered the audience her credentials for addressing the topic at hand. "Although today I work as a consultant with a lot of News/Talk radio stations and



Valerie Geller

you work at a small-market station, there is probably no job you won't get to do short of building the transmitter."

Lest anyone think Geller was there to tell attendees that they should expect less from their station because it's in a small market, that notion was quickly dispelled. "I believe there is no such thing as a small-market sound," she said. "Whether you talk to one person over the radio or millions, your radio show must be excellent each and every time. When people listen to your show, it's important to remember that they are giving you their most precious asset — their time. Always strive to make it worth their investment." Geller allowed that today's radio world has changed the way things work in small-market radio stations. "Because of the economics of our business today, a lot of operators who work in small markets cannot afford an entire 24/7 live programming staff," she admitted.

"Most mix live morning and afternoon shows with programs that originate elsewhere. Mixing nationally syndicated programs in a way that makes them sound like your radio station has its arms wrapped around them is a big part of the objective you must have in order to create a big sound from your small- or mediummarket station."

But simply blending shows well will not necessarily make your station sound good, Geller believes. "No matter what you do, there is one constant that your listeners always know," she said. "The radio is either on or it's off, and it's interesting or it's boring. That is about the extent of what your station's listeners really know."

Continued on Page 30

# You're in Good Hands

"Local News: Long-Term Life Insurance" was the title of a session at this year's NAB Radio Show designed to prove how a strong commitment to local news is a financially sound investment in the future of your station, especially for those in small and medium markets.

Here are some suggestions from panelists Jay Fisher (KTKS/Barnett, MO), Michael Hammond (WNOX/ Knoxville) and Don Schrack (KMPH/ Fresno) for those looking to strengthen and reinvigorate the news department without busting the budget.

• Get everyone from the GV to the janitor involved in the news-gathering process. Instill a sense of urgency to encourage all staff to report breaking news or news leads.

• Have a great Rolodex. The phone is often your best friend and fastest source of information.

• Localize the day's leading story. For example, interview the local Ford dealer about the Firestone Tire controversy.

• Use local businesspeople as your panel of experts. A local doctor can be a regular analyst on national medical developments, or a local banker can comment on national business headlines. The names and voices of local experts strengthens the relationship between your station and your listeners.

 Have a "news tip hotline" with rewards for information. If budgets are limited, use specially designed coffee mugs, T-shirts and similar items as rewards.

• Effectively promote your station's news. Instead of saying, "The news is next," use top stories or headlines as a tease to encourage listeners to stay tuned.

• Develop a wide variety of regional and national news sources. Use them for sound and for identifying stories that can be localized.

• Provide highly produced "spec" newscasts for salespeople so advertisers can hear how their message will sound as part of your station's local news commitment.

Keep salespeople up to date on

what the news department s doing, such as special programming or event coverage that's taking place.

• Have an internship program with local high schools or tech schools.

 Use listener language to do the weather. Instead of, "Parthy cloudy with a 70% chance of rain," say, "Take your umbrella. There's a good chance it's going to rain today."

• When severe weather strikes, make weather and information your station's format. When the storm has passed, open your phones to callers detailing and reporting damage around the area.

• Along with airing PSAs highlight community events and leaders in your newscasts.

• Hire a "stringer" to cover routine meetings. This part-timer can expand your news coverage withtut killing the budget. Stories can be filed by email from the stringer's home and can be waiting for the morning "ewscast.

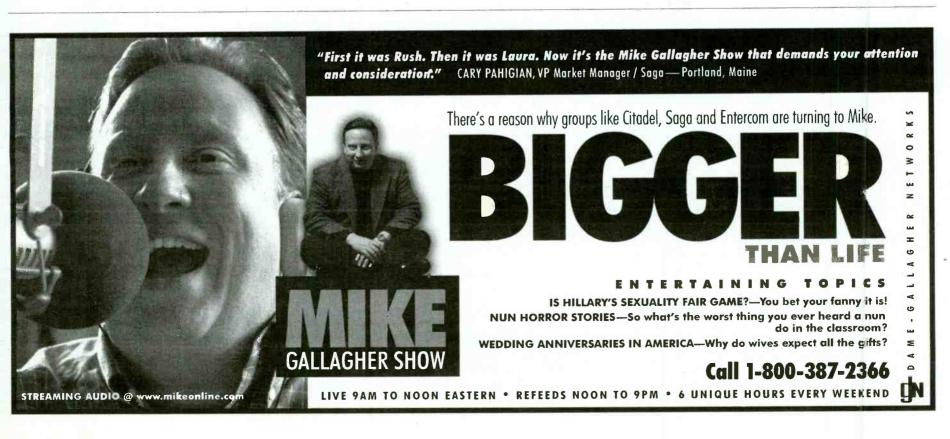
• Develop a relationship with your local newspaper to see if you can share information without interfering with each other's unique putation.

• Take doughnuts to the early moming dispatchers for emergency services in your commutity. Small gestures of appreciation can go a long way toward getting your next story.

• Have a written game plan for emergencies, and be sure everyone in the station knows where it is and who to call.

 In small markets, don't ignore the importance of high school or college sports teams and report or them with passion.

• Encourage all staff to pet involved in the community. Relationships lead to stronger ties with community newsmakers. This, in tuin, will help you build a stronger bont and news reputation with your listemers.



# News/Talk

### **Big Sound**

### Continued from Page 29

Geller then reminded the audience that an air talent must think of the listener before anything else involved with their show. "You don't work for your radio station," she said. "You work for 'what's in it for me?' radio. Every day, during every single minute that you are on the air, ask yourself, 'Am I inspiring, entertaining, informing and persuading?""

Geller cited an example of what she meant by telling the audience about a sign that hangs near the control room at WGN-AM/Chicago. "My friend [WGN OM] Mary June Rose has a sign hung up where everyone on the air can see it. It says, 'If we are not entertaining, informing or promoting, then what are we doing?' That's a really good thing, because every single day the people who work there are reminded that their job is to give the listeners something."

# **PSAs Are Not A Negative**

Geller next turned to the subject of public service announcements, something that many stations pay limited attention to in this day and age. "A lot is said about public service, but let's not forget what those words really mean — serving the public," she declared.

"Whenever I go into a station to do some work, I ask them, 'How have we served our listeners today? What have our listeners gotten from this radio station that they could not have gotten from any other place on planet Earth? What are we giving our listener that serves them in a way that no other station or media can?' That's something that I think small-market stations can do better than virtually anyone else."

Geller believes that small-market stations are also uniquely positioned to be real forces in their towns. "In a small market," she said, "you can actually effect change — the way people think, the way they live, even the way the city or town itself runs. You can provide listeners with the kind of information that can lead to actual change.

"Sure, the money is less when you work in a small market, but the way in which listeners listen is very different and, I think, much deeper. In smaller markets it is especially important that you always make what you do on the air matter to them."

### Creative Managing

In Geller's estimation, regardless of market size, you cannot manage everyone the same way. "Creative people are different," she reminded attendees. "Creative on-air people are more like artists than they are like bankers or factory workers. Therefore, you must treat them and manage them differently.

"Whether you are in market No. 99 or No. 1, the way you need to manage creative people is very, very, unique. No matter what we would like to think, radio is *not* a democracy. Creative gifts are not distributed equally; some people are more talented than others. That is simply a fact."

Suggesting that it is especially important to recognize this fact if you are managing in a smaller market, Geller continued, "The personalities that you have on the air at your station are the key to why listeners choose to listen to your station. Sure they listen because they like your station, but they listen mostly because they like that guy who's on in the morning or that woman at night or Paul Harvey.

"The main reason they listen is because your station has people on the "When people listen to your show, it's important to remember that they are giving you their most precious asset — their time. Always strive to make it worth their investment."

air with whom they connect. They like them, and they enjoy spending some of their time with them. Personalities are vital in small-market radio, even if your station has only one live show all day long. But if your station doesn't have any local personalities and airs all syndicated programming, then your production values, PSAs, news and every single other element on the station has to hold up a mirror and reflect your town."

### **Radio As Town Hall**

Although Geller admits that things have changed somewhat in recent years, she still believes strongly that radio's real strength is its ability to be the local information leader in a community. "As we live in an increasingly alienated culture and mobile society, people don't talk to their neighbors as much as they once did," she said. "They don't go to church as much as they once did. We tend to be more suspicious than ever of our neighbors as people come and go, moving from place to place. That's where I believe radio can still be the town hall, the center and heartbeat of a town that can pull it all together." Just how does Geller define her term "powerful radio"? "Powerful radio is when you sit in your car in a darkened garage, with the groceries melting in the back seat, but you can't get out of the car because you have to hear what the person on the radio is going to do next. That's powerful radio!

"If you can do that even two or three times a day, your station — regardless of what size market it's in — is going to be a No. 1 station. What listeners really want from you is product, permanence and consistency. If you give them that, they will be very loyal to you. Conversely, when you don't give them good reasons to be loyal, they can be extremely fickle."

### **Some Powerful Suggestions**

Geller next directed the audience's attention to a handout listing a dozen things she believes that all stations can do to not only make them sound bigger, but better. "If you can do even some of these things on the air at your station, I think you'll be way ahead of the game out there," she said. Here are some of Geller's suggestions:

• **Speak visually** — Ask yourself, "Am I creating word pictures and creating a Kodak moment in listeners' minds?" This is where radio has it all over television. • Start with your best stuff — When you start strong, you start at the top of your game and build from there.

• Do material that matters to you — If you don't care about it, how in the world will you make listeners care about it?

• Don't do it just because it's front-page news — There are lots of information sources. Just because something is today's top story doesn't always mean it's worth doing.

• Tell the truth, and never be boring — The two things that are most important. Do them both, and you can do whatever you want on the radio.

• **Protect your product** — Don't let anything boring or irrelevant clutter your radio show. Remember that listeners are giving you their precious time.

• Enjoy your station — If you can't listen to your station because you like to — as opposed to listening because "you have to" — ask yourself, "Why not?" Maybe some of the things bothering you about your station are bothering listeners too.

• Do engaging transitions — Always tease everything that's coming up next. If someone doesn't like the appetizer, you may still be able to get them to stick around because they like what's coming for dessert.

• Make it matter — If you can't find something that really matters about a topic, why is it on your radio station?

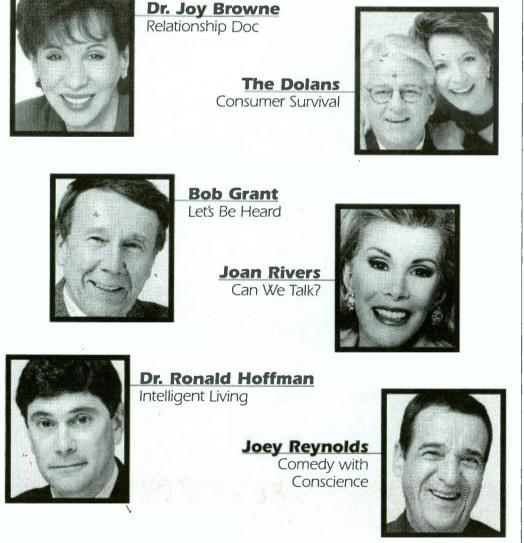
• Describe the details — Make a movie in the listener's mind.

• **Promote** — This is a very big and very loud country, so sometimes you have to shout to get noticed. If you don't brag about your show or your station, who will?

• Be yourself — The highest praise you can get, whether you're in market No. 1 or No. 299, is, "I've never met you, but I feel like I know you because I've listened to you on the radio."

# TALK BACK TO R&R!

Do you have questions,
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# **There Are Places I Remember**

The Beatles hold a unique place in our lives — and on Oldies stations

arlier this year a list of 1999's most-played records at Oldies stations elicited responses from some who were shocked — and a little dismayed — that The Beatles didn't even land a title in the top 100. And while that's the case again so far this year, The Beatles remain the most-played artists at Oldies radio.

There's obviously strength in numbers: There are numerous Beatles hits to program on an Oldies station. The Beatles are not just a phenomenon, but the band that created the underlying musical landscape for most people who fall within the baby boomer demo.

Not to discredit or criticize anyone, but how many of today's CHR acts will continue to capture their current fans' interest four decades from now? Of course, how many people in 1964 could have predicted that The Beatles would elicit such passion in their fans today? And what would have happened if the Fab Four had recorded only a handful of hit singles and then disappeared without ever progressing to *Revolver* and *Abbey* 

# TALK BACK TO R&R!

Do you have questions, comments or feedback regarding this column or other issues?

Call me at 615-244-8823 or e-mail: gilbert@rronline.com *Road*? Would we still even remember their individual names?

No doubt hoping to duplicate the success of Capitol Records' threevolume Anthology of live performances and recordings that were never officially released, Chronicle books has just put out The Beatles' long-awaited autobiography, The Beatles Anthology. Carrying a \$60 retail tag, the 370-page book is being printed in at least eight languages for distribution in Japan, Australia, New Zealand, France, Spain, Italy, Germany, Holland, Norway, Latin America and — of course — the U.K.

I haven't read the book, but I'm sure I will. I'm not a Beatles authority, but I must confess that my passion level toward the band runs embarrassingly high. I mean, if you're a fan at all and you're in London, you've got to walk across the street in front of the Abbey Road studios, don't you?

In my case, there was also a cold and rainy Saturday afternoon when I realized that I was just a few blocks from Savile Row, where the Apple Corps offices were once located. Much to my wife's chagrin, I dragged her through the drizzle to the front of the nondescript building, which had long ago been claimed by other tenants. I looked up at the rooftop while explaining to my wife its historical significance. She indulged me but failed to share my enthusiasm. We stood in front of the building for less than two minutes before I said, "OK, I've seen it. Let's go." But I had to see it, even if I couldn't hear "Get Back" ringing through the street.

Maybe these aren't rational emotions for a grown man, but I make no excuses, and I take comfort in knowing that Beatles music still strikes an emotional chord with Oldies listeners. And speaking of emotional chords, I still turn up the volume when the music rotation turns to "A Hard Day's Night" or "I Want to Hold Your Hand."

It could be worse. At least I've never hauled my wife to the building where the 1910 Fruitgum Company used to have their management office. How embarrassing would that be?

# Most-Played Songs From The Beatles Catalog

Despite The Beatles' status as the most-played artists at Oldies radio, the Mediabase 24/7 list of the 1,000 mostplayed songs so far this year doesn't include a Beatles title until No. 156. Even at that, the most-played title is "Twist & Shout," a cover version of The Isley Brothers hit.

Here's a list of the most popular Beatles titles at Oldies radio. To give you a slightly better idea of how the songs fall, the number to the left is the Mediabase ranking. You might note that the list still doesn't include "Revolution No. 9" or "Tomorrow Never Knows." *That* would qualify as the kind of bold programming move that would soon have you looking for your next job.

- 156 Twist & Shout
- 170 All My Loving
- 196 A Hard Day's Night
- 198 I Should Have Known
- Better
- 212 Can't Buy Me Love
- 213 We Can Work It Out
- 232 Ticket To Ride
- 254 Do You Want To Know A Secret
- 261 Eight Days A Week
- 273 Hello, Goodbye
- 286 Love Me Do
- 300 Yesterday
- 301 And I Love Her
- 305 I Want To Hold Your
- Hand 309 I Saw Her Standing
- There
- 359 Here Comes The Sun
- 362 Help! 363 | Feel Fine
- 364 Rock & Roll Music 366 She Loves You
- 370 If I Feli
- 390 Penny Lane
- 391 Something
- 420 Hey Jude
- 421 Please Please Me
- 429 P.S. I Love You 467 Get Back

477 Nowhere Man478 I'll Follow The Sun

468 Eleanor Rigby

- 486 Day Tripper
- 503 Let It Be
- 551 Ob-La-Di, Ob-La-Da 558 You're Gonna Lose
- That Girl
- 563 All You Need Is Love
- 588 No Reply
- 597 Michelle
- 627 I'm Happy Just To Dance With You
- 631 Got To Get You Into My Life
- 680 Good Day Sunshine
- 683 I'll Be Back
- 700 Lady Madonna
- 710 Come Together
- 714 Paperback Writer
- 728 Things We Said Today
- 768 Please Mr. Postman
- 783 In My Life
- 812 Drive My Car
- 862 The Long And Winding Road
- 868 Tell Me Why
- 884 Yellow Submarine
- 917 She's A Woman
- 964 This Boy
- 1000 Magical Mystery Tour

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# The 60's & 70's Never Sounded Better!



# 12+ SUMMER 2000 ARBITRON RESULTS

# New York - #1

		-	
Station (Format)	Owner	Sp '00	Su '00
WLTW-FM (AC)	Clear Chan.	6.4	6.1
WQHT-FM (CHR/Rhy)	Emmis	5.1	5.7
WHTZ-FM (CHR/Pop)	Clear Chan.	4.8	4.9
WCBS-FM (Oldies)	Infinity	4.2	4.4
WKTU-FM (CHR/Rhy)	Clear Chan.	4.6	4.3
WBLS-FM (Urban)	Inner City	3.4	3.7
WINS-AM (News)	Infinity	3.5	3.7
WSKQ-FM (Tropical)	SBS	3.8	3.7
WXRK-FM (Alt.)	Infinity	3.4	3.6
WRKS-FM (Urban AC)	Emmis	3.7	3.3
WQCD-FM (NAC/SJ)	Emmis	3.3	3.2
WABC-AM (Talk)	ABC	2.8	3.1
WOR-AM (Talk)	Buckley	2.7	3.0
WPAT-FM (Spanish AC)	SBS	2.5	2.7
WTJM-FM (Rhy/O)	Clear Chan.	2.5	2.7
WFAN-AM (Sports)	Infinity	2.4	2.6
WPLJ-FM (Hot AC)	ABC	2.6	2.5
WAXQ-FM (Cl. Rock)	Clear Chan.	2.6	2.3
WCBS-AM (News)	Infinity	2.7	2.3
WQXR-FM (Classical)	NY Times	2.4	2.3
WCAA-FM (Tropical)	Hispanic	1.8	2.0
WNEW-FM (Talk)	Infinity	1.9	1.9
WADO-AM (Spanish N/T)	Hispanic	1.6	1.5
WFME-FM (Rel.)	Family	1.0	1.0
	,		

# Chicago - #3

Station (Format)	Owner	Sp '00	Su '00
WGCI-FM (Urban)	Clear Chan.	6.4	6.8
WBBM-FM (CHR/Rhy)	Infinity	6.0	5.7
WGN-AM (N/T)	Tribune	6.2	5.6
WNUA-FM (NAC/SJ)	Clear Chan.	3.6	4.6
WBBM-AM (News)	Infinity	3.7	4.4
WKQX-FM (Alt.)	Emmis	3.4	4.0
WLS-AM (Talk)	ABC	4.2	3.9
WVAZ-FM (Urban AC)	Clear Chan.	3.7	3.9
WUSN-FM (Country)	Infinity	4.3	3.5
WTMX-FM (Hot AC)	Bonneville	3.3	3.4
WLUP-FM (Cl. Rock)	Bonneville	2.8	3.3
WJMK-FM (Oldies)	Infinity	3.1	3.1
WNND-FM (AC)	Bonneville	2.7	3.0
WLIT-FM (AC)	Clear Chan.	3.0	2.9
WLEY-FM (Reg. Mex.)	SBS	3.0	2.5
WUBT-FM (Rhy/O)	Clear Chan.	2.6	2.5
WXRT-FM (Adult Ait.)	Infinity	2.6	2.3
WCKG-FM (Talk)	Infinity	1.9	2.2
WOJO-FM (Reg. Mex.)	Hispanic	1.9	2.2
WXCD-FM (Cl. Rock)	ABC	1.9	2.1
WAIT-AM (Adult Std.)	Pride	1.7	1.7
WSCR-AM (Sports)*	Infinity	1.1	1.5
WGCI-AM (Gospei)	Clear Chan.	1.2	1.4
WNIB/WNIZ (Classical)	North IL	1.4	1.4
WDEK/WKIE (CHR/Pop)	Big City	1.5	1.3
WFMT-FM (Classical)	Chicago Ed.	1.3	1.3
WMVP-AM (Sports)	ABC	0.9	1.2

\* Moved to 670 KHz on August 1

# Ratings

Continued from Page 1

In Los Angeles, the story of the summer is Infinity's Alternative KROQ: It finished the summer book with its best ratings ever by placing first 18-34 and winning the English-language crown 25-54. KROQ tied Clear Channel's KIIS and simulcast partner KVVS/Lancaster-Palmdale, CA for that crown 12+. Other notable rises included that of Clear Channel's Hot AC KYSR (2.9-3.1) and its relocated KCMG (2.3-2.9).

Tribune's WGN-AM struggled to cope with the death of longtime morning host Bob Collins in the summer ratings for Chicago, as the News/Talk station slipped to third with a 6.2-5.6 trend. One point behind in fourth place was Clear Channel NAC/Smooth Jazz WNUA, which soared 3.6-4.6. Infinity's CHR/Rhyth-

# Los Angeles - #2

Station (Format)	Owner	Sp '00 :	Su '00
KSCA-FM (Reg. Mex.)	Hispanic	5.9	5.9
KIIS/KVVS (CHR/Pop)*	Clear Chan.	5.1	4.9
KLVE-FM (Spanish AC)	Hispanic	5.0	4.9
KROQ-FM (Alt.)	Infinity	4.5	4.9
KPWR-FM (CHR/Rhy)	Emmis	4.2	4.4
KOST-FM (AC)	Clear Chan.	3.1	3.5
KRTH-FM (Oldies)	Infinity	3.2	3.2
KYSR-FM (Hot AC)	Clear Chan.	2.9	3.1
KBUA/KBUE (Reg. Mex.)	Liberman	3.0	3.0
KFI-AM (Talk)	Clear Chan.	3.1	3.0
KCMG-FM (Rhy/O)**	Clear Chan.	2.3	2.9
KBIG-FM (Hot AC)	Clear Chan,	2.7	2.8
KKBT-FM (Urban)**	Radio One	2.4	2.8
KTWV-FM (NAC/SJ)	Infinity	2.9	2.8
KCBS-FM (Cl. Rock)	Infinity	.2.3	2.6
KLOS-FM (CI. Rock)	ABC	2.3	2.5
KLSX-FM (Talk)	Infinity	2.1	2.4
KZLA-FM (Country)	Emmis	2.1	2.2
KLAX-FM (Reg. Mex.)	SBS	2:3	2.1
KNX-AM (News)	Infinity	2.1	2.1
KABC-AM (Talk)	ABC	2.5	2.0
KFWB-AM (News)	Infinity	1.8	1.6
KMZT-FM (Classical)	Mt Wilson	1.3	1.6
KLAC-AM (Adult Std.)	Clear Chan.	2.2	1.5
KRCD/KRCV (Spanish/O)	Hispanic	2.4	1.5
KSSE-FM (Spanish Con.)	EXCL	1.7	1,4
KTNQ-AM (Spanish N/T)	Hispanic	1.8	1.4
KJLH-FM (Urban AC)	Taxi	1.8	1.3
KHJ-AM (Reg. Mex.)	Liberman	1.2	1.2
KLYY-FM (Spanish Con.)	Big City	0.8	1.0

\* KVVS-FM was KAVS-FM until August

KCMG-FM and KKBT-FM swapped frequencies on June 30

# San Diego - #15

Station (Format)	Owner	Sp '00	Su '00
KOGO-AM (Talk)	Clear Chan.	5.5	6.2
XHTZ-FM (CHR/Rhy)	Califormula	5.4	5.4
KHTS-FM (CHR/Pop)	Clear Chan.	4.9	5.2
KYXY-FM (AC)	Infinity	4.5	4.6
KGB-FM (Cl. Rock)	Clear Chan.	3.6	4.5
KIOZ-FM (Act. Rock)	Clear Chan.	4.6	4.5
KSON-FM (Country)	JeffPilot	4.3	4.2
XTRA-FM (Alt.)	XTRA Com	5.2	4.1
KFMB-FM (Hot AC)	Midwest TV	4.4	3.9
KIFM-FM (NAC/SJ)	JeffPilot	4.6	3.9
XHRM-FM (Rhy/O)	BiNational	3.0	3.5
KLNV-FM (Reg. Mex.)	Hispanic	4.0	3.4
KJQY-FM (Soft AC)	Clear Chan.	3.0	3.3
KFMB-AM (Full Serv.)	Midwest TV	2.0	2.5
KMSX-FM (Hot AC)	Clear Chan.	2.3	2.5
KXST-FM (Adult Alt.)	Compass	2,1	2.5
KBZT-FM (Oldies)	JeffPilot	1.9	2.4
KPLN-FM (CI. Hits)	Infinity	2.1	2.2
KFSD-FM (Classical)	Astor	1.1	2.0
XHCR-FM (Country)	Califormula	1.9	2.0
XTRA-AM (Sports)	XTRA Com	2.3	2.0
KPOP-AM (Adult Std.)	Clear Chan.	2.6	1.7
XLTN-FM (Spanish AC)	Califormula	1.1	1.7
KFI-AM (Talk)	Clear Chan.	1.4	1.6
KLQV-FM (Spanish AC)	Hispanic	1.7	1.4

mic WBBM-FM slipped 6.0-5.7, but News sister WBBM-AM finished fifth with an impressive 3.7-4.4 showing.

In the City of Brotherly Love, Jerry Lee's AC WBEB rose 6.1-6.4 to take first place 12+ from Infinity's News KYW, which slipped 6.4-6.1. The two stations tied for first in winter 2000. Philadelphia's biggest surge came from Infinity's Talk WPHT, which recently added Dr. Laura Schlessinger and Rush Limbaugh to its lineup. The syndicated hosts helped 'PHT jump 2.0-2.8 to pull into a tie with perennial Talk leader WWDB-FM

Philade	lphia -	<i>#5</i>	
Station (Format)	Owner	Sp '00	Su '00
WBEB-FM (AC) WI	EAZ-FM Radio	6.1	6.4
KYW-AM (News)	Infinity	6.4	6.1
WDAS-FM (Urban AC)	Clear Chan.	5.7	6.1
WUSL-FM (Urban)	Clear Chan.	5.3	5.4
WIOQ-FM (CHR/Pop)	Clear Chan.	5.4	5.3
WYSP-FM (Act. Rock)	Infinity	5.3	. 5.1
WJJZ-FM (NAC/SJ)	Clear Chan.	4.8	5.0
WOGL-FM (Oldies)	Infinity	4.2	4.3
WMGK-FM (CI. Hits)	Gr. Media	3.4	3.7
WXTU-FM (Country)	Beasley	4.0	3.7
WMMR-FM (Rock)	Gr. Media	3.8	3.5
WPLY-FM (Alt.)	Radio One	3.1	3.3
WLCE-FM (Rock AC)	Clear Chan.	3.4	3.0
WPEN-AM (Adult Std.)	Gr. Media	3.3	3.0
WPHT-AM (Talk)	Infinity	2.0	2.8
WWDB-FM (Talk)	Beasley	2.9	2.8
WIP-AM (Sports)	Infinity	3.2	2.7
WPHI-FM (Urban)	Radio One	3.0	2.6
WEJM-FM (Rhy/O)	Gr. Media	2.2	2.2
WDAS-AM (Rel.)	Clear Chan.	1.4	1.8
WPST-FM (CHR/Pop)	Nassau	1.4	1.5
WHAT-AM (Talk)	Inner City	1.0	1.0
WKXW-FM (Talk)	Press	0.8	1.0

# Nassau-Suffolk - #18

Station (Format)	Owner	Sp '00	Su '00
WBLI-FM (CHR/Pop)	Cox	5.2	5.4
WXRK-FM (Alt.)	Infinity	4.3	5.3
WALK-FM (AC)	Clear Chan.	5.6	5.2
WHTZ-FM (CHR/Pop)	Clear Chan.	5.0	5.2
WCBS-FM (Oldies)	Infinity	4.4	4.1
WFAN-AM (Sports)	Infinity	3.9	3.9
WBAB/WHFM (Rock)	Cox	4.1	3.7
WLTW-FM (AC)	Clear Chan.	3.6	3.3
WOR-AM (Talk)	Buckley	2.6	3.3
WQHT-FM (CHR/Rhy)	Emmis	2.7	3.3
WBZO-FM (Oldies)	Barnstable	2.7	2.9
WCBS-AM (News)	Infinity	3.2	2.9
WGSM/WHLI (Adult Std.)	Barnstable	3.2	2.9
WABC-AM (Talk)	ABC	2.4	2.8
WKJY-FM (AC)	Barnstable	2.1	2.8
WPLJ-FM (Hot AC)	ABC	2.5	2.8
WAXQ-FM (CI. Rock)	Clear Chan.	3.0	2.7
WKTU-FM (CHR/Rhy)	Clear Chan.	2.5	2.6
WQCD-FM (NAC/SJ)	Emmis	2.5	2.6
WNEW-FM (Talk)	Infinity	2.4	2.5
WINS-AM (News)	Infinity	2.8	2.4
WDRE/WLIR (Alt.)	Jarad	1.6	2.0
WBLS-FM (Urban)	Inner City	1.6	1.8
	Clear Chan.	1.7	1.7
WQXR-FM (Classical)	NY Times	2.1	1.6
WMJC-FM (Country)	Barnstable	1.5	1.4
WRCN-FM (CI. Hits)	Barnstable	0.9	1.1
WSKQ-FM (Tropical)	SBS	1.4	1.0
WXXP-FM (CHR/Rhy)	Jarad	0.6	1.0

# **Format Abbreviations**

AC-Adult Contemporary, Adult Alt-Adult Alternative, Adult Std. - Adult Standards, B/EZ-Beautiful/Easy Listening, CHR/Pop-Contemporary Hit Radio/Pop, CHR/Rhy-Contemporary Hit Radio/Rhythmic, Cl. Hits-Classic Hits, Cl. Rock-Classic Rock, Full Serv-Full Service, Hot AC-Hot AC, Misc-Miscellaneous, NAC/SJ-New AC/Smooth Jazz, Reg. Mex-Regional Mexican, Rhy/O-Rhythmic Oldies, Soft AC- Soft Adult Contemporary, Span. AC-Spanish Adult Contemporary, Spanish Con-Spanish Contemporary, Span N/T-Spanish News/Talk, Spanish/O-Spanish Oldies. Urban/AC-Urban Adult Contemporary, Urban-Urban Contemporary, Urban/O-Urban Oldies.

# Detroit - #7

Station (Format)	Owner	Sp '00 ;	Su '00
WNIC-FM (AC)	Clear Chan.	7.7	7.9
WJR-AM (Talk)	ABC	5.0	5.8
WRIF-FM (Act. Rock)	Gr. Media	5.4	5.6
WJLB-FM (Urban)	Clear Chan.	5.7	5.1
WOMC-FM (Oldies)	Infinity	5.0	4.9
WWJ-AM (News)	Infinity	4.9	4.9
WVMV-FM (NAC/SJ)	Infinity	5.6	4.6
WDRQ-FM (CHR/Pop)	ABC	4.6	4.4
WDTJ-FM (Urban)	Radio One	3.2	4.1
WCSX-FM (CI. Rock)	Gr. Media	3.7	3.9
WYCD-FM (Country)	Infinity	5.5	3.6
WKQI-FM (CHR/Pop)	Clear Chan.	3.6	3.5
WMXD-FM (Urban AC)	Clear Chan.	2.7	3.5
CIMX-FM (Alt.)	CHUM	2.8	3.0
WWWW-FM (CI. Hits)	Clear Chan.	2.8	2.7
CKWW-AM (Adult Std.)	CHUM	2.5	2.5
WPLT-FM (Hot AC)*	ABC	1.9	2.3
WXYT-AM (Talk)	Infinity	2.1	2.3
WGRV-FM (Rhy/O)	Gr. Media	2.5	2.0
WDFN-AM (Sports)	Clear Chan.	1.4	1.6
WKRK-FM (Talk)	Infinity	2.0	1.5
WGPR-FM (Urban AC)	WGPR-FM	1.2	1.1
* Was Alternative Oldies	until July		

Bost	on – #8		
Station (Format)	Owner	Sp '00	Su '00
WBZ-AM (N/T)	Infinity	7.3	7.1
WXKS-FM (CHR/Pop)	Clear Chan.	6.0	5.7
WJMN-FM (CHR/Rhy)	Clear Chan.	4.9	5.1
WMJX-FM (AC)	Gr. Media	5.5	5.0
WBMX-FM (Hot AC)	Infinity	4.1	4.4
WKLB-FM (Country)	Gr. Media	4.1	4.4
WODS-FM (Oldies)	Infinity	3.9	4.3
WZLX-FM (CI. Rock)	Infinity	3.0	4.3
WEEI-AM (Sports)	Entercom	4.0	4.2
WBCN-FM (Alt.)	Infinity	4.3	4.0
WCRB-FM (Classical)	Charles River	4.2	3.9
WRKO-AM (N/T)	Entercom	5.0	3.7
WAAF-FM (Act. Rock)	Entercom	2.7	3.0
WROR-FM (Oldies)	Gr. Media	2.7	2.8
WQSX-FM (Hot AC)	Entercom	3.0	2.6
WBOS-FM (Adult Alt.)	Gr. Media	1.8	2.3
	lymouth Rock	1.7	2.1
WBOT-FM (Urban)	Radio One	2.0	1.8
	hoenix Media	1.1	1.4
WXKS-AM (Adult Std.)	Clear Chan.	1.6	1.3
WILD-AM (Urban)	Nash	1.5	1.0
WTKK-FM (Talk)	Gr. Media	1.6	1.0
WZID-FM (AC)	Saga	1.0	1.0

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# St. Louis - #19

Station (Format)	Owner	Sp '00	Su '00
KMOX-AM (N/T)	Infinity	12.0	12.0
KEZK-FM (AC)	Infinity	7.3	7.5
WIL-FM (Country)	Bonneville	6.5	
KMJM-FM (Urban AC)	Clear Chan.	5.4	
KSLZ-FM (CHR/Pop)	Clear Chan.	5.7	4.8
KYKY-FM (Hot AC)	Infinity	3.8	4.6
WKKX-FM (Country)*	Bonneville	3.9	4.6
KTRS-AM (Talk)	Dorsey	4.3	4.2
WVRV-FM (Hot AC)	Bonneville	2.9	
KLOU-FM (Oldies)	Clear Chan.	3.7	3.6
KSHE-FM (Cl. Rock)	Emmis	3.6	3.6
KIHT-FM (Cl. Hits)	Emmis	3.5	3.1
WFUN-FM (Urban)	Radio One	0.0	3.1
KATZ-FM (Urban)	Clear Chan.	5.9	2.9
KPNT-FM (Alt.)	Emmis	3.5	2.9
KXOK-FM (Cl. Rock)	Emmis	2.5	2.8
WXTM-FM (Act. Rock)	Emmis	2.5	2.3
KFUO-FM (Classical)	Lutheran	2.3	2.2
WRTH-AM (Adult Std.)	Bonneville		
, , , ,		2.6	2.2
KATZ-AM (Gospel)	Clear Chan.	2.1	1.9
KSD-FM (Hot AC)	Clear Chan.	2.0	1.7
KFNS-A/F (Sports)	MO Sports	1.0	1.0

\* Became WSSM-FM (NAC/SJ) on October 6

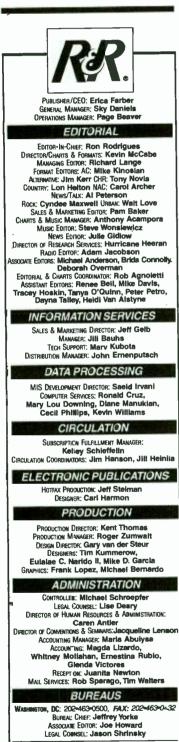
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# FTM

operational by the next morning. There seems to be a variety of opinions why the sites were down that night. An Infinity source told **R&R** FTM was turned away in its quest for additional funding from Infinity, and that reportedly caused the sites to be shut down. But they were back up by the next afternoon, prompting one reader of Kurt Hanson's *Radio And Internet* 

Continued from Page 1

Hanson's Radio And Internet Newsletter site to wonder if the shutdown was all just a publicity stunt. While FTM's own website is now offline (it was just a black screen at press time), most of the In-



LEGAL CONNECT: Jason Shrinsky NASHVILE: 615-244-6822, FAX: 615-248-6653 BURFAU Chille: Lon Helton ASSOCIATE EDITOR: Calvin Gillbert **ADVERTISING** Los Annelles: 310-653-4330, FAX: 310-203-645° SALES MUNAGER: Henry Mowry ADVENTISING CORFINATOR: Nancy Hoff SALES REPRESENTATIVES: Paul Colbert, Dawn Garrett, Milasy Iraffley, Kristy Reeves, Robert Taylor, Sharona White Nontraditional, SALES: Gary Nuell ADMINISTRATIVE ASSISTANT: Lisa Linarce SALES ASSISTANT: Deborah Gardner OFFORTUNITES SALES: Karen Murmaw INT. Dir./MUSIC MARKETING SERVICES: Jay Levy Vashingting 202-463-06500, FAX: 202-463-0632 SALES REPRESENTATIVE: Sharinon Weiner SALES REPRESENTATIVE: Sharinon finity station sites FTM had hosted are still up and running, though a few of them no longer bear the FTM Media copyright.

A source close to the situation told **R&R** that FTM's contribution was "much bigger than just putting up a website," saying there were also provisions in its deal for sales training and joint sales ventures, in addition to FTM's responsibility for operating, updating and maintaining the sites. The commitment from the stations included hiring staff devoted solely to the websites, as positions such as Internet Site Manager and Internet Sales Manager were created and filled.

KROQ.com Internet Sales Manager Scott Mackay confirms that the site is no longer working with FTM, saying that the station is running it in-house. Of KROQ.com's future, he says, "We're working on developing **a** new site to incorporate content from the past along with some new areas." Indeed, KROQ.com is handling the situation well, with messages to users informing them of pending changes.

A scrolling window at the site has several lighthearted messages, including, "This is KROQ.com's mother. He's down with the flu and won't be able to come online this week. He should be fine by next week. Thanks for caring," and, "Welcome to KROQ.com Lite with 50% less content ... Full-calorie version coming soon."

In August FTM reported fiscal Q1 2001 revenue was just \$177,895, and its net loss widened

### from \$938,159 (15 cents per share) to \$2.9 million (31 cents). FTM's deal with Infinity stations called for a split of ad revenues, and several Infinity stations, including KCBS-AM/San Francisco and KROQ, had six-figure ad commitments on their websites and were very concerned about any kind of shutdown.

A source close to FTM told **R&R** there were different revenue plans with different Infinity stations, with FTM getting 50% of the revenue in some cases, 25% in others. KROQ.com's Mackay told **R&R** that there were "multiple revenue channels" in that station's relationship with FTM, adding that the station's sales reps have always sold ads for the website and that that will continue on the station's new website.

- Joe Howard

# Wilson

### Continued from Page 3

Wilson most recently operated his own promotion and entertainment company called White Lable Music. Prior to that he was MCA Records' President/Black Music. Wilson also held multiple positions at Columbia Records, beginning as the West Coast Regional/Urban Promotion and working his way up to Sr. VP/Urban Promotion. He began his career at Beverly Glen Records while in college and was hired by Davis as West Coast District Manager/Arista Records.

# PRECIOUS METAL

The RIAA has issued the following awards for the month of September:

# MULTIPLATINUM ALBUMS

Wide Open Spaces, Dixie Chicks, Columbia (10 million); The Marshall Mathers LP, Eminem, Aftermath/Interscope; Oops! ... I Did It Again, Britney Spears, Jive; Savage Garden, Savage Garden, Columbia; No Way Out, Puff Daddy & The Family, Bad Boy/ Arista (7 million); The Writing's On The Wall, Destiny's Child, Columbia; Human Clay, Creed, Wind-up (6 million); Faith, Faith Hill, Warner Bros. (5 million); Follow The Leader, Korn, Immortal/Epic (4 million); Country Grammar, Nelly, Fo' Reel/Universal; On How Life Is, Macy Gray, Epic; Everywhere We Go, Kenny Chesney, BNA/RLG (2 million).

## PLATINUM ALBUMS

Can't Take Me Home, Pink, LaFace/Arista; Bad Boys, Soundtrack, Columbia; One Voice Billy Gilman, Epic; Vitamin C, Vitamin C, Elektra/EEG; Mountain High ... Valley Low, Yolanda Adams, Elektra/EEG; Emotion, MartIna McBride, RCA/RLG; I Got That Work, Big Tymers, Cash Money/Universal; *Crush*, **Bon Jovi**, Island/IDJMG.

# GOLD ALBUMS

What A Wonderful World, Anne Murray, Sparrow; White Pony, Deftones, Maverick; I Surrender All, Carman, Sparrow; Joseph And The Amazing Technicolor Dreamcoat, Original Canadian Cast, Decca; The Madding Crowd, Nine Davs. 550 Music; Son By Four, Son By Four, Sony Discos/Columbia; Twentieth Century, Alabama, RCA; You Won't Ever Be Lonely, Andy Griggs, RCA; I Got That Work, Big Tymers; The Ecleftic: 2 Sides II A Book, Wyclef Jean, Ruffhouse/Columbia; My Thoughts, Avant, Magic Johnson/MCA; Cruel Intentions, Soundtrack, Virgin; Crush. Bon Jovi: The Truth. Beanie Sigel, Roc-A-Fella/IDJMG; People Like Us. Aaron Tippin, Lyric Street; The Abba Generation, A\*Teens, MCA

# GOLD SINGLES

"Incomplete," Sisqo, Dragon/Def Soul/IDJMG; "Doesn't Really Matter," Janet Jackson, Def Soul/ IDJMG.

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# AMFM

## Continued from Page 1

concert appearance. The FCC, which found out about the scandal from a series of *Los Angeles Times* articles, considers such arrangements verboten unless a station identifies the song airplay as a paid announcement.

The Sept. 23, 1998 agreement between Chancellor and Adams' label, A&M Records, stipulated that A&M would purchase commercials on 10 Chancellor stations and would make Adams available for live concerts in certain cities with Chancellor stations. Additionally, A&M agreed to provide airfare, concert seats and CDs. Chancellor agreed to run promos and announcements for the concerts, furnish hotel accommodations and spending money for contestants and run contests promoting the new song.

The agreement also stated that KHKS would receive \$30,400. The agreement listed a Dec. 9, 1998 Adams concert in Detroit and a Dec. 12, 1998 appearance in Dallas as "pending," but listed appearances in Boston, New York and Orlando as "firm." Chancellor made no representations about playing the song in the written agreement.

Subsequently, Cook received a call from A&M VP/Entertainment & New Media Chuck Armstrong, who wanted Cook to play the song 14 times per week. Although it was against his usual selection criteria, Cook bowed to the pressure and added the song to KHKS' rotation during the week of Sept. 29-Oct. 4, 1998.

Later in October A&M questioned Armstrong and Chancellor Managing Director John Bassanelli about what it believed was insufficient airplay of the song on KHKS, resulting in Chancellor Chief of Programming Steve Rivers asking Cook to follow through on his "commitment" to the Adams campaign and to give "On a Day Like Today" better visibility. Cook at some point instructed the staff to air the song at least once daily.

song's exposure, Armstrong and Bassanelli tried calling Cook, but their calls were not returned. Ultimately, A&M canceled the pending Dec. 12 concert. GM Brenda Adriance told Cook the cancellation was due to "lack of airplay of the song."

# Motor City Meltdown

As a result of the Dallas cancellation, A&M also pulled the plug on the Detroit show, blaming prohibitive travel costs. WKQI PD Tom O'Brien was "frantic at the prospect of a concert cancellation," according to FCC documents, since the station had promoted the concert, booked a venue and scheduled other acts to appear with Adams.

In an effort to save the concert, O'Brien made "various promises and concessions," including increasing airplay of the song to 25 times per week. Indeed, between Nov. 12-18, 1998, WKQI aired it 29 times, with over half of the spins between 7am and 7pm. The station did not air any sponsorship announcements with the song. The station also agreed to switch the concert date to Dec. 13, 1998. From December 14-21, 1998, "On a Day Like Today" aired nine times.

### Fallout

News of the Adams airplay ultimately made for big news at the L.A. *Times*, and former AMFM COO Jim de Castro fired off a companywide memo stating, "Our promotional packages do not and may not include increased airplay as part of the deal. We do not accept 'pay for play' arrangements (either direct or indirect), and we do not make airplay decisions based on the sale of these packages."

AMFM has "plenty of opportunities between now and judgment day to avail themselves of their legal options," said Charles Kelley, Chief of the FCC's Enforcement Bureau's Investigations and Hearings Branch. Regarding payment of the fines, Kelley points out that AMFM has the opportunity to contest the fines and says the FCC "will take into consideration their responses."

Still not satisfied with the

## McMahon

Continued from Page 3

this is where we're going to be. "When Todd arrived earlier this year, he got the station back on track to be the Hot AC that it was designed to be. KDMX is 9 years old, and we'll stay the course for now. It's finally starting to get some respect in the marketplace. KDMX's ratings have been up and down, but it continues to be a pretty good performer for the company. Clear Channel has been nothing but great to me."

McMahon most recently programmed KTXQ/Dallas. His programming resume also includes stops at KBFB/Dallas, KEZK/St. Louis, WUSA/Tampa, KEZB/El Paso and KORQ/Abilene, TX. He was also MD at WNCI/Columbus and a consultant for Vallie Consulting.

# "Sorry ... I can't do your auditorium music test on the 21<sup>st</sup> because I'm already booked for the laundry soap test that night."

Auditorium tests, of course, need people to test the songs. Problem is, it is virtually impossible to get real people - people recruited at random who are just normal listeners - to come out to these tests held in the dark of night in some hotel. Normal folks just don't want to do it ... not even for 30 or 40 or 50 dollars. After all, would <u>you</u> do it?

But there <u>is</u> a group of people in every town who will take auditorium tests. They are people who have indicated to a local research company that they are willing to participate in all kinds of research in exchange for getting paid. It's a way they make their income. Local research companies really couldn't function if they didn't have a database of regulars like this that they could count on. But that's a long way from recruiting normal listeners totally at random from all over your metro.

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# Street Talk.

# **Behind Star System's Phaseout**

T received a call from Jason Kane, President of virtual radio facility Star System, on Tuesday in regard to the company's consolidation efforts. According to Kane, the Star System Center in Ft. Lauderdale is being phased out over the next three months. By the end of the year all Star System operations will have been consolidated in Austin. In response to claims that Star System - which provides programming via satellite and computer downloads to radio stations nationwide - was pressured into downsizing by Clear Channel, Kane tells ST, "No one at Clear Channel ordered me to do anything, let alone shut down the Star System in Ft. Lauderdale. What was said was to make the best use of resources, and the moves we are making in our division are being done to increase efficiency." Twelve of Star System's 18 full-time Ft. Lauderdale-based employees will relocate to Austin as part of the changes. "Our people are gladly moving; they want to be a part of this," Kane adds. "It's simple consolidation from two smaller centers to one large center."

Rumors concerning a format flip for Clear Channel's Rhythmic Oldies KTXQ (Magic 102)/ Dallas-Ft. Worth heated up late last week when ST received word that the station was all set to drop its programming at some point last weekend. Among the possible new formats: Soft AC, Alternative and "Texas Country." To fuel the fire, ST also learned that Clear Channel has registered the Internet domain www.1021thebuzz.net,



MCCARTNEY WINS THE GOLD

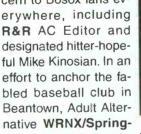
In 1999 MJI Broadcasting and Paul McCartney's MPL Communications teamed to produce a twohour special celebrating the 25th anniversary of the Paul McCartney and Wings album Band on the Run. The program aired on more than 100 radio stations across the U.S. and later in the year received a gold medal for Best Music Special at the International Radio Awards. A very busy McCartney finally came by MJI's New York headquarters a few weeks ago to receive the award and is seen here with MJI Dir./Rock Programming Sal Cirrincione (the guy on the left, in case you don't know who Paul is)

giving credence to rumors of a possible headto-head battle with Sunburst Media's recently acquired Alternative KDGE (The Edge). However, the format flip never materialized. When ST's sleuths returned to the investigation on Monday, it was learned that an Alternative war won't occur in Big D after all. According to sources, Clear Channel is in negotiations to acquire the intellectual property of KDGE! If that's the case, look for The Edge to shift to KXTQ's 102.1 MHz facility - a move that gives KDGE a 100kw Ft. Worth-based signal (it's currently using a 100kw tower in Gainesville, TX). Will Sunburst make a change at the 94.5 MHz facility KDGE presently has before switching frequencies with KLTY? Stay tuned ....

A management plan to stretch WLS/Chicago afternooners Roe Conn and Garry Meier's shift to five hours a day has resulted in Conn going solo from 2-3pm before joining Meier, then Meier continuing by himself for the 6-7pm hour despite "strenuous objections" from the duo, the Chicago Sun-Times reports. The move stems from the station's decision to move Dr. Laura Schlessinger's program from 2pm to 11pm to avoid conflicting with her syndicated TV show.

The Boston Red Sox's future ownership has

become a major concern to Bosox fans everywhere, including





field, MA on Tuesday officially unveiled a venture that - with listener donations - may make a serious pitch to the Yawkey Trust for ownership of the Bosox! The Red Sox New England Exchange's goal is to create a situation similar to that of the NFL's Green Bay Packers, in which local residents invest in the team. WRNX is asking for minimum pledges of \$1,000 and hopes to raise \$100 million before beginning the process of converting the pledges into assets. True baseball fans with money to part with can register online at www.wrnx.com/redsox.html.

Just a few hours south and west of Fenway Park, baseball fans have gone completely bonkers now that the New York Mets have won their first National League baseball pennant since 1986 and the New York Yankees have captured another American League pennant. However, the first "Subway Series" since 1956 may leave New York radio stations in a quandary over which team to rally behind in the World Series, which starts on Saturday. At Cox Radio's WBLI/Nassau-Suffolk, management has chosen the "Amazins" (Long Island is traditionally Mets country) and on Tuesday began airing "Who Let the Mets Out?" a tailor-made version of The Baha Men's CHR smash "Who Let the Dogs Out?." We won't be the ones to point out

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music

- Kyle Cantrell, Program Director WSM-FM/AM

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### Continued from Page 35

that the San Francisco Giants and Seattle Mariners adopted the track as a fight song long before the folks in Flushing.



KDWB, KTCZ & WLOL/Minneapolis VP/GM Marc Kalman turned in his resignation on Oct. 13 and will officially retire. The position will not be filled and Sr. VP/Marketing & Operations Dan Seeman and Sr. VP/Sales Scott Fransen absorb Kalman's former duties. The St. Paul, MN Pioneer Press reports that the move is the result of cost-cutting made in advance of a mid-October deadline and that, unofficially, Kalman's departure resolves tension that existed between Kalman and Clear Channel/Minneapolis Exec. VP Mick Anselmo. Across town, WCCO/Minneapolis PD Chuck Dickemann has accepted a job at Washington, DC-area software firm Lightningcast. APD Wendy Paulson takes interim PD duties, GM Brian Whittemore tells ST.

While many complain that the federal government takes eons to pass legislation, the folks at **XM Satellite Radio** may soon have much to cheer about. According to the *Washington Post*, House and Senate negotiators on Oct. 11 agreed to pay the full federal share of a new Red Line Metro station along New York Avenue NE. The subway stop will cost \$84 million, of which \$25 million will be provided by U.S. coffers. The funds are part of a \$4.8 billion spending plan that is set for a final congressional vote. The station would not only serve XM's 400 employees, but the Bureau of Alcohol, Tobacco and Firearms, which is moving to the fast-growing area of DC.

Meanwhile, Los Angeles' Community Development Agency is giving **Capitol Records** \$490,000 to be used toward the renovation of the Capitol office building, the *Los Angeles Times* reports. In a deal that has garnered much controversy, the CDA purchased a parking lot for \$1.5 million and is reselling the concrete car keeper to Capitol for the full price the agency paid. The CDA purchased the parking lot for nearly twice as much as the agency's appraisal said it was worth.



Former WUBE/Cincy morning host **Jim Fox** has returned to local radio, if only for a month or so. On Oct. 12 Fox became the interim 9pmmidnight talker on Clear Channel's 50kw boomer WLW. Clear Channel AM Ops Dir. Darryl Parks tells the *Cincinnati Enquirer* that Fox's stint is actually a two-to-three-week audition, and Parks will make a permanent decision based on listener feedback. Fox departed WUBE in April, when he pleaded guilty to soliciting sex from a minor.

WVKS/Toledo *Breakfast Club* members **Fred LeFebvre** and **Tricia Tischler** were added on Oct. 12 to a slander lawsuit filed in January by a *Toledo Blade* staff writer, the *Blade* reports. The suit was initially brought against morning host Denny Schaffer and 'VKS owner Clear Channel in response to on-air statements about a purported relationship between the re-

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# Records

Street Talk.

• Longtime Arista VP/Promotion and Washington, DC-area air talent **Jim Elliott** exits as **Etoile Zisselman** rises to VP/Promo, Adult Formats.

• With the promotion of **Mike Rittberg** to all things rock at Warner Bros., are promotions in the works for Dir./Alternative Promo **Rob Goldklang** and Nat'l Manager/Alternative Promo **Julie Mun**cy?

• Epic taps former Atlantic promo rep Zan Hefner as its new Dallas local.

• TVT VP/Rock Promotion Jeff Appleton will depart the company to pursue other opportunities, effective Oct. 27.

• Trauma Records founder **Rob Kahane** and **Paul Palmer** have received a substantial investment from German entertainment company In-Motion and plan to rebuild the label.

porter and the *Blade*'s co-publisher and editorin-chief.

There was much movement on the radio dial in Peoria, IL last week, courtesy of AAA Entertainment. Not only did its recently acquired WBGE flip from Urban Oldies to CHR as "Power 92," AAA changed the format on two stations it is LMA'ing from Kelly Communications. WFXF drops Active Rock for Classic Hits as "The Eagle," while WKSO — which had been stunting with an all-Jimmy Buffett format — flips from AC to an all-'80s format as "Channel 94.3." WFXF & WKSO are being acquired by AAA.

Dr. Laura Apologizes For Gay Remarks

Dr. Laura Schlessinger used the Oct. 9 Yom Kippur holiday as an opportunity to apologize for her often-criticized remarks about gays and lesbians by taking out an ad in the Oct. 11 edition of Daily Variety. The ad read in part, "While I express my opinions from the perspective of an Orthodox Jew and a staunch defender of the traditional family in talking about gays and lesbians, some of my words were poorly chosen." Schlessinger further states she was one of the first talk hosts to take calls from openly gay and lesbian listeners. Gay and Lesbian Alliance Against Defamation Exec. Director Joan Gary wasn't satisfied with the ad, telling the New York Times that she "did not put too much stock in the apology."

WGAY/Washington PD/ morning host **Bob Duckman** is slowly recovering in Baltimore's University of Maryland Shock Trauma Center after a head-on collision with a stolen car near his Annapolis, MD home on Oct. 12. Duckman, 54, was driving to work when the accident occurred. He's



expected to remain in the hospital for six to eight weeks.

The city of Chicago will dedicate Bob Collins Way today (10/20) at a ceremony honoring the late WGN-AM morning host, who died in a plane crash in February. The renamed part of E. Illinois Street at Cityfront Plaza Drive runs along-

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WMXB	WCPT	KUCD	WKRZ	KALZ	WINK	КСНО
WNTQ	WSTW	KCDU	WRHT	KKRD	WSSX	WA1A
KLLY	KCDA	KMXD	WGLU	WKDD	WXLK	WCDA
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WIOG	WAYV	KSSX	WMGB	WZOK	WSTO	KTOZ
WHTF	WRTS	WJET	WJBQ	- WMRV	WBFA	KISR
WWXM	KMXS	WBCD	WKMX	WJYY	WDAQ	N'SSTATE
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# Continued from Page 36

side WGN's Tribune Tower headquarters. The station will broadcast live from the event at 11am CT.

Kudos to ABC News GM/Radio Programming **Kate O'Brian**, who won an award for Outstanding News and Documentary Program Achievement for her network's millennium special. She shares the award with journalists Sam Donaldson, Cokie Roberts, Diane Sawyer, Barbara Walters and Connie Chung.

ST congratulates veteran radio consultant Walter Sabo, who has announced his engagement to Kathleen Heather McMenamin, a writer for N.Y.-based publishing company Bedford St. Martin's. We also send out best wishes to longtime independent promoter Marko Babineau, who married Mad TV Supervising Producer Lauren Dombrowski on Sunday.

Can't we get anything right? In a correction that appeared in the Oct. 6 installment of ST, we incorrectly printed the job title of Clear Channel/San Diego Dir./FM Programming Jim Richards. Richards had worked at WEBN/Cincinnati earlier in his career.

Finally, **ST** sends its deepest condolences to three longtime members of the **R&R** family. Myrtle Brown — the mother of **R&R** receptionist **Juanita Newton**, grandmother of Asst. Urban Editor **Tanya O'Quinn** and great-grandmother of Asst. CHR Editor **Renee Bell** passed away late Monday evening after a long illness. Brown was 85. Funeral arrangements are pending.

\*\*\*

# **Rumbles**

 Bill Hardekopf departs the GM slot at Contemporary Christian WRRS/Birmingham, as do the station's PD and four other employees. The six were let go by new owner STG Media due to budget concerns.

 Emerald City Radio eliminates the OM position at its recently acquired Santa Rosa, CA cluster.
 Former OM Brian Hudson returns to the PD post at News/Talk KSRO. He replaces Steve Rooney,

who'll focus on his PD/morning show duties at Country KFGY. Meanwhile, **Don Harrison** becomes PD at Rock KXFX, and **Candi Chamberlain** is now acting PD for Oldies KMGG.

 KRUF/Shreveport, LA OM/PD Dale Baird adds Dir/Programming Operations duties for Clear Channel's six-station cluster in the market. He'll now also oversee KEEL, KWKH, KITT, KTUX & KVKI.

 WRQR/Wilmington, NC PD Christine Martinez exits, OM John Stevens takes Martinez's former duties, and Gina Scott joins as APD. Greg Stepp rises to MD.

• Tim Butler returns to KGNC/Amarillo, TX as PD. He was the station's PD from 1991-97.

• Former WSSS/Charlotte PD Jeff Ballentine joins NextMedia as PD of CHR WSOY/Decatur, IL.

 WBZZ/Pittsburgh Creative Services Dir. Ryan Mill adds APD stripes, and Music Coordinator Nevin Dane is now MD.

 WCSX/Detroit names Jennifer Mefford GSM. She had been LSM of Greater Media crosstown sister WRIF.

 Former WUBE/Cincinnati Promo Dir. Twana Burns joins crosstown WYGY as Dir./Promotion & Marketing.



- CBS Records becomes Sony Music Entertainment.
   Inner City appoints Frankie Crocker VP/Entertainment and Programming.
- Jack Evans tapped as OM of KRFX/Denver.
- Fred Buggs becomes PD of WBLS/New York.
- J.B. Stone oversees KJLH/Los Angeles, appointed Dir./Broadcasting for Taxi Productions.
- Famous Lost Words: "Please don't sit there and think our management has been behind us from the first day." — Mark Thompson; "They're still not."
   — Brian Phillips, Mark & Brian of KLOS/Los Angeles.



- Carl Hirsch forms Regency Broadcasting, buys KJOI (now KYSR)/Los Angeles for \$44 million.
- Dick Asher appointed President/CEO of PolyGram Records.
- Rick Scott set as Dir./Programming for Ackerley Communications.
- **B.J. Hunter** captures OM chair for KOOL-AM & FM/Phoenix.
- Tim Maranville tapped as PD of KMZQ/Las Vegas.



- Jesse Bullet becomes Group PD of Southwestern.
   Charlie Quinn named OM of WROK & WZOK/
   Rockford, IL.
- Dick Bartley promoted to PD of WFYR/Chicago.
- Phil Zachary tapped as PD of WQUE-FM/New Orleans.
- Lon Helton hired by KHJ/L.A. as APD/midday host.



• **R&R** presents its All-Time Album Airplay 40. At No. 1 is Led Zeppelin with *Led Zeppelin 4.* 

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SATURDAY, 10/21	DAYTON, OH	HARA ARENA	FRIDAY, 11/3	SALT LAKE CITY, UT	E-CENTER
SUNDAY, 10/22	TOLEDO. OH	SPORTS ARENA	SATURDAY, 11/4	LAS VEGAS, NV	THE JOINT
TUESDAY, 10/24	NEW YORK CITY	ROSELAND	MONDAY, 11/6	SAN JOSE, CA	SAN JOSE EVENTS CENTER
WEDNESDAY, 10/25	FAIRFAX, VA	PATRIOTS CENTER	TUESDAY, 11/7	BAKERSFIELD, CA	CENTENHIAL GARDEN
THURSDAY 10/26	CHARLOTTE, NC	INDEPENDENCE ARENA	THURSDAY, 11/9	LOS ANGELES, CA	UNIVERSAL AMPHITHEATER
SUNDAY, 10/29	HOUSTON, TX	THE WOODLANDS	FRIDAY, 11/10	PHOENIX, AZ	VETERANS MEMORIAL COLISEUM
	SAN ANTONIO, TX	FREEMAN COLISEUM			
TUESDAY, 10/31	SAM ANIUMU, IA	ULTIMU CONSTOLI			

Sound Decisions.



# The ABCs of HOB's Expansion

HOB President/CEO outlines plans for a full-service music and entertainment firm

Let the Oct. 9 announcement by HOB Entertainment, the parent company of the House Of Blues, that it plans to open nine new venues in eight cities over the next couple of years is a vote of confidence in the growth potential of the concert business.

Granted, HOB's efforts will only be a drop in the bucket for concert-goers. But the new clubs are sure to be welcomed by Gen X-ers and baby boomers who want a better experience when they go to hear live music.

Here's the skinny: HOB has inked letters of intent to open new clubs in San Jose, San Diego, Denver, Dallas

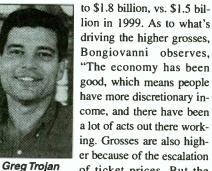
and Kansas City, in addition to the Anaheim, CA venue that's due to open in January 2001. The multifaceted entertainment firm also proposes to open 7,000- to 8,000-seat amphitheaters in San Jose, Austin and Salt Lake City. Austin will also be the site of a 20,000-seat HOB venue.

These efforts are in addition to the House Of Blues clubs in Cambridge, MA; New Orleans; Los Angeles; Chicago; Myrtle Beach, SC; Orlando; and Las Vegas. HOB Entertainment's House Of Blues Concerts owns, operates or exclusively books 20 arenas and amphitheaters in North America, and its HOB Media Properties runs the House Of Blues website at *www.hob.com* and related webcasts, HOB's pay-per-view events and its terrestrial and satellite broadcasts.

### Seeing An Opening

Gary Bongiovanni, veteran Editor-In-Chief of the respected touring trade magazine Pollstar, agrees that HOB's plans reflect the healthy climate that the touring business is enjoying these days. Why? One reason is simply that HOB has tens of millions of dollars to spend on building new venues. "We've known a lot of HOB's plans for a while, but the comprehensive announcement, which came not too long after the company scrapped its IPO plans, means it has lined up substantial financial backing without having to tap the capital markets. Forget the amphitheaters; the House Of Blues clubs are pretty expensive facilities to build. The company wouldn't be doing it if it didn't feel it saw an opening.'

Bongiovanni says that HOB's bold step comes at an opportune time for the touring industry. Concert grosses are expected to jump 20% this year



**rojan** of ticket prices. But the good news is that prices won't be climbing anywhere near what we saw in 1998 and '99, when prices in-

creased about 30%. "The live music scene is very much alive at this point, and it's interesting to see that HOB isn't going to roll over and let SFX Entertainment take over the entire market. HOB is the No. 2 player in the market, and a distant No. 2 at that, because SFX is so big. But SFX is also much bigger than the other players. There is probably as much ground between SFX and HOB as there is between HOB and the No. 3 player. It's an interesting industry they're developing."

Bongiovanni also likes HOB's odds. "I don't think one of its clubs has ever failed. It's proven that there is a market for what it does, which is operate a chain of well-run, properly themed clubs that have a very eclectic booking philosophy. It's a winning combination."

Not surprisingly, label execs with up-and-coming bands like having more venues that offer concert-goers a comfortable ambience. ATO Records President **Michael Mc-Donald**, who was tour manager for The Dave Matthews Band for years and whose label is currently enjoying sales and airplay success with David Gray, observes, "There's always a lack of one type of venue in each market. Sometimes it's an 800-seat club, in others it's a 1,600-seater. But the reality is that the more nice venues we have, the better it is.

"You always prefer people to be excited about going to the venue in addition to seeing the artist perform. You don't want them dreading seeing the artist because the venue smells like a frat house."

### **A Better Atmosphere**

It's that kind of sentiment - on both the professional and consumer fronts --- that HOB Entertainment President/CEO Greg Trojan wants to tap into. About baby boomers' desire for a better club atmosphere, he comments, "It's funny that people mention that, because we haven't done that by design. We think about the business in terms of building a brand based on the consumer's desire for an experience that really isn't being met right now. It's about building a brand that people can count on in terms of great service, safety, great food, personable service and the like.

"We looked around at the club business and saw that what people had to put up with to see live music in 1,000-seat clubs was pretty ridiculous. The time is ripe to provide a great guest experience, plus a great experience for the artist."

Rather than take market share from competitors, Trojan believes HOB can help expand the market. "It's very similar in some ways to Starbucks. Starbucks opened a lot of coffee shops, and now the industry has grown substantially. We think more people will come out to shows and our venues because of the experience we provide."

Trojan discounts any comparison to the film exhibition business, where some of the nation's largest theater

"You always prefer people to be excited about going to the venue in addition to seeing the artist perform. You don't want them dreading seeing the artist because the venue smells like a frat house."



Label execs and hard rock band Disturbed celebrate the gold certification of the group's debut Giant Records album, *The Sickness*. The disc was released in March and features the hit Rock track "Stupify." Pictured (l-r) are the band's attorney, Jeff Light; bassist Fuzz and drummer/programmer Mike Wengren; Giant Head/International & Communications Susan Markheim; guitarist Dan Donegan and vocalist David Draiman; Giant A&R exec Berko, GM Larry Jacobson and Head/A&R Jeff Aldrich; Warner Chappell Manager/Creative Services David Andreoni; and band manager Jeff Battaglia.

chains have declared bankruptcy because of overexpansion of costly new megaplexes. "Those companies each operate thousands of screens," he says. "We have seven House Of Blues venues. What we've seen with each venue is that there is a great demand for what we do, and we believe there is huge demand in the right markets. If we had 150 House Of Blues venues in major markets, then, yes, I'd admit I wouldn't know just how many more we could open."

On the concert promotion front HOB will, of course, have to deal directly with its biggest competitor, SFX, and SFX parent Clear Channel. But Trojan doesn't foresee any serious problems. "We are a major customer of many of Clear Channel's stations, and we buy a lot of airtime on those stations. We still do co-op events with them with the venues and promotions that are important for their stations. It's certainly our expectation that that won't change, because they still need us, like we still need them. It's a mutually beneficial relationship."

And HOB and SFX won't be going head-to-head in amphitheater shows. HOB has chosen markets such as Salt Lake City, in which it can open the city's first amphitheater, and markets that are large enough to support an additional venue, such as San Jose. Trojan notes, "We realized a while ago that there aren't many markets that need two large music amphitheaters."

### **Food And Booze**

While music is the major enticement to get people to clubs, HOB knows what will drive its success, and that's food and booze. Trojan says, "We.do make money on the admissions side, but one of the advantages of having this great brand is that it allows us to do other things, like organizing corporate events and other special events. We know we'll have a difficult time running a club if we depend mostly on putting bands in the clubs three or four "The live music scene is very much alive at this point, and it's interesting to see that HOB isn't going to roll over and let SFX take over the entire market."

Gary Bongiovanni

nights a week, so, yes, the food and beverage sales drive the economics of the business."

If HOB succeeds in its plans and is able to expand even further in the future, it will create a powerful network. Particularly if its multimedia division, with potential synergies galore, takes off. Trojan stresses, "What's fun and fulfilling about all this is that it builds on a strategy the company has had in place for a long time — especially since we bought the concert business about a year ago — and moves it to the forefront.

"We now have the ability to serve the music-loving audience and the artist community simultaneously. There are two major consumer groups we focus on: the people who come to our shows and the artists who play our venues. We were frustrated for quite a while when it came to developing relationships with the artists and their fans through the smaller House Of Blues venues. The artists would reach a point in their careers when they'd want to play larger venues, and we couldn't follow them. Now we're in a position to be a full-service company and work with the fans and artists from the small clubs to the midsized amphitheaters and beyond."

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# Organic Growth At Rock For Spineshank

Like the Energizer Bunny, hard rock keeps going and going and going. The latest act beginning to surface at radio is the Roadrunner Records quartet Spineshank, whose new single, "Synthetic," is receiving support at Active Rock, Rock and Alternative



Spineshank

Active Rockers jumping out with early adds include WAAF/Boston; WNOR/Norfolk; WRIF/Detroit; KRXQ/ Sacramento; KUPD/Phoenix; KIOZ/San Diego; WJJO/ Madison, WI: KRQC/Omaha; KILO/Colorado Springs; and KDOT/Reno, NV. Alternatives playing the single include WXDX/Pittsburgh, WPLA/Jacksonville, WEDJ/Indianapolis, WLRS/Louisville, KMBY/Monterey, KWOD/ Sacramento and KRZQ/Reno (the weekly plays leader among all formats during the period from Oct. 9-15, according to Mediabase). Rock outlets playing the song include WRXR/Chattanooga, TN: KFRQ/McAllen-Brownsville; and WNCD/Youngstown.

Spineshank have been a part of the Los Angeles hardmusic scene since 1996. After gigging around the region for a while, the band caught the attention of Roadrunner Records Director/A&R West Coast Kevin Estrada, who made the band his first signing to the label. Within a year and a half Spineshank released their debut album, Strictly Diesel. That disc went on to sell around 50,000 copies without airplay.

Estrada recalls, "I found them like I find most bands in the clubs. After I signed them, we would hang out in rehearsal rooms and work on new material. At the time they were a brutal, very heavy band, but after a while I began to hear songs with melodies. That's when I began talking to the guys about tearing the songs apart and focusing on the melodies."

After the release of Strictly Diesel Spineshank hit the road with other Los Angeles and Roadrunner bands and appeared on the Ozzfest tour. The roadwork further solidified their touring base and their relationships with other bands.

The growing success of other hard Los Angeles bands had an impact, not surprisingly, on Spineshank. Estrada notes, "Los Angeles has a very tight hard-music scene, and all of the bands support one another and want to see one another succeed. Bands like Static-X and Orgy have always been involved with Spineshank. Once Spineshank saw the success of the other bands, they grew more comfortable writing songs with melodies. They realized they weren't losing credibility and that they could still be a heavy band."

In setting up Spineshank at radio, Roadrunner had a tough call to make: Wait until the new year, or battle it out in the crowded fourth quarter? The label opted for the latter tactic. Roadrunner Sr. VP/Promotion Dave Loncao explains, "I hate trying to get a record out in the fourth quarter. It's always murder. But it seemed like the best time to launch the band because we had a lot of momentum going into the project."

The label has placed its bets on two key platforms. First, Roadrunner is readying the second volume of the MTV: Return of the Rock compilation series for release. The first volume, which featured such acts as Slipknot, Kid Rock and P.O.D., was released in mid-June 2000 and sold around 500,000 copies. The new volume, featuring Spineshank, hits stores in November. The other big reason

Roadrunner decided on a fourth-quarter campaign was the continued success of other hard rock bands

Loncao notes, "The first Return of the Rock quietly sold a lot of copies. This time around we're putting on a few more of our bands, like Spineshank and Nickelback. There's already a nice buzz about the project, so the awareness should build fast. And given all the hard music working so well that's in the same ballpark as Spineshank, we saw no reason to wait, especially since we were getting such great feedback from radio."

One big supporter of Spineshank is WJJO OM/PD Glen Gardner, who first caught wind of the band well over a year ago. He remembers, "Fear Factory were doing a show for us, and Spineshank were on the bill and really won over the crowd. That's a tough thing to do, especially since most people had never heard of the band at the time.

"After that we started playing some of the music from their first album. We were really looking forward to the new album. When we heard it, we all knew it was right up our alley, and we haven't been disappointed. It's been getting great initial phones, and we couldn't be happier."

KRXQ MD Kylee Brooks says her station has high hopes for the band. "The group has been through town a few times and really built a good, solid buzz on the streets. With all the hard rock being played, you really have to keep an eye on what you're playing and only play the ones who can grow it from the street, like this band."

Going forward, Roadrunner will keep the band on the road throughout the fourth quarter. A significant tour is in the works, as well as several radio shows. Spineshank's sophomore Roadrunner album, The Height of Callousness, was released Oct. 10.

## **Ready For Takeoff**

Mainstream rock with alterna-pop stylings. That's the appeal driving Denton, TX-based quartet Dollybraid, whose new song, "Broken Like an Angel," is receiving generous support from Alternative KDGE/Dallas. The influential station played the track 12 times - four of those in afternoon drive - during the period from Oct. 9-15.



Dollybraid formed in 1997 and sold around 2,000 copies of their self-titled EP, which was released in July 1999. Their new album, All the Hype That Money Can Buy, has just hit retail.

Lloyd Banks of Clarity Entertainment, which manages the band, says he has been receiving "a lot of interest from the labels since KDGE started playing the record. We haven't received any offers, but we're hoping things will happen pretty quickly."

Meanwhile, he says he's encouraging the band, who have yet to sign a publishing deal, "to keep writing and keep touring. We can't let all this interest sidetrack us. These guys have been successful in Denton and the surrounding areas, but we want to expand the market and hook up with other bands and do some show-swapping. They realize what got them where they are today was writing great songs and putting on a great live show. We have to make sure they keep on improving so they're ready when the time is right."

Contact Banks at 214-759-7409 for more information.

-Steve Wonsiewicz

# **MUSIC NEWS & VIEWS**

## **Scour Opens Chapter 11**

Scour Inc., maker of Napster-like software that allows users to copy MP3s, digital videos and other entertainment files, filed for voluntary bankruptcy Oct. 12 in Los Angeles. The company which is backed financially by Hollywood heavyweight Michael Ovitz - was sued by the RIAA and the MPAA in July over alleged copyright infringement. In its filing Scour listed assets of \$1.2 million and estimated total liabilities, including pending claims, of over \$100 million. The company also listed 199 creditors that are each owed between \$1 million and \$10 million. The bankruptcy filing automatically stays all pending litigation against the company. Meanwhile, the company's file-duplicating software and other services will remain available.

Scour President Dan Rodrigues said in a statement, "We took this step in order to preserve Scour's future. The Chapter 11 process will also provide our management and board of directors with adequate time to review and develop recapitalization and restructuring alternatives to strengthen and improve Scour's business position."

# Farmclub.com Upgrades, **Expands Site**

Farmclub.com has expanded its offerings, which include an online ticketing partnership with ticketmaster.com and an Internet video alliance with video company Eveo. New to the www.farmclub.com site are nine Internet radio stations, nine new streaming video channels in the "Watch" section, a personalized section called "My Channel" and an expanded news section. Farmclub.com President/COO Andy Schuon said the upgrade "represents a natural evolution for Farmclub.com, allowing it to offer more comprehensive services to entertain and empower the ever-expanding communities attracted to the site.

Madonna has won the headlinegrabbing battle over the use of the Internet address www.madonna.com. The World Intellectual Property Organization ruled that the site's previous owner, Dan Parisi, had no legitimate interests with regard to the domain name. Parisi has posted pornographic images on the site in the past and has also purchased such domain names as wallstreetjournal.com.



This 'n' that: Tool's website reports that the new studio album by the

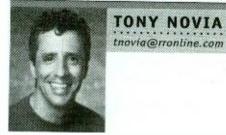
multiplatinum hard rock band will be released April 17 ... Reprise Records will release a live album culled from Neil Young's summer tour. The album will be titled. Road Rock Vol. 1 ... Cher's Internet-only album, Not Commercial, is expected to be released Nov. 8. It will be Cher's first album made up mainly of her own material, which she co-wrote with Timbuk 3's Pat MacDonald and songwriter Bruce Roberts ... Marilyn Manson have posted music by another artist on their website for the first time. The hard rockers posted the song "The Candidate" from Bon Harris, former frontman of techno act Nitzer Ebb.

Tour update: The Dave Matthews Band embark on a brief holiday tour, beginning Dec. 3 in Minneapolis ... Bob Dylan begins a tour, mostly of college campuses, Oct. 29 in Madison, WI British pop electronica artist Fatboy Slim (a.k.a. Norman Cook) will perform a handful of dates in the U.S., beginning Nov. 6 in New York ... Macy Gray starts a 10-date headlining tour Nov. 3 in Knoxville ... Matthew Ryan hits the road, opening for Steve Earle, beginning Nov. 8 in New Orleans ... MTV News reports that DreamWorks rock band Buckcherry, fresh from finishing their sophomore album, will begin a club tour Nov. 2 in San Diego.



Pos. Artist	Avg. G <mark>ros</mark> s (in 000s)	Among this week's new tours:
1 METALLICA	\$2,669.0	
2 DAVE MATTHEWS BAND	\$1,848.1	
3 'N SYNC	\$1,699.2	-
4 RICKY MARTIN	\$985.5	ALICE DEEJAY
5 PHISH	\$894.3	BOB DYLAN
6 OZZFEST 2000	\$754.8	NINA GORDON
7 TIM MCGRAW/FAITH HILL	\$753.6	JUCIFER
8 SANTANA	\$683.8	
9 PEARL JAM	\$613.3	NEXT
10 BRITNEY SPEARS	\$610.2	REEL BIG FISH
11 DIXIE CHICKS	\$587.1	
12 STING	\$568.3	
13 CREED	\$558.2	The CONCERT PULSE is courtesy of Polistar, a publication of Promoters'
14 UP IN SMOKE TOUR	\$537.6	On-Line Listings. (800) 344-7383;
15 AC/DC	\$516.3	California (209) 271-7900.





"We will provide listeners with an audio experience that aspires to deliver exactly what they want, when they want it."

Sirius Satellite Radio

# **Satellite Radio: Ready To Launch**

Consumers to get their first taste of nationwide signals

f all goes according to plan, subscribers will be able to choose satellite radio programming provided by Sirius Satellite Radio by the end of the year, and XM Satellite Radio is expected to offer widespread service within the first few months of next year.

What does this mean for terrestrial stations and, in particular, CHR? Will everything be business as usual? To best answer that question, I've put together a rundown of facts about each satellite radio company in order to provide you with a heads-up on the competition.

Satellite radio is technically referred to as satellite-delivered digital audio radio service, or DARS. DARS is the delivery of a digital signal from an uplink facility to orbiting satellites and back to antennae and receivers across the continental U.S. at a government-allocated frequency.

The companies assert that this system will enable a broadcaster to provide a high-quality, uninterrupted signal on a national scale without interference to local radio broadcast frequencies. Sirius and XM are the only two companies licensed by the FCC to broadcast DARS service, securing 12.5 megahertz of bandwidth between 2320 MHz and 2332 MHz on the radio frequency spectrum.

### Sirius Satellite Radio

Sirius was founded by David Margolese, one of the original champions of the DARS concept. Margolese spent seven years lobbying the FCC to auction the radio spectrum required for DARS service, and today his company is readying the launch of 50 commercial-free music channels and up to 50 channels featuring news, sports and entertainment programming

from its Manhattan-based national broadcast studio.

The full-service studios include two performance spaces, 150 miles of cable, a complete digital automation

system with a 4.2terabyte storage capacity and a comprehensive digital library containing more than 2 million pieces of music.

According to Sirius, the provider will not use a fixed orbit for its three satellites. Instead, the satellites will use inclined, egg-shaped orbits that will keep two satellites above the continental U.S. at all times at elevation angles of 60 degrees or more. This means the satellites will have a clear line of site from any antenna in almost any situation. In situations where a fixed orbit exists, a satellite's angle can be as low as 30 degrees, resulting in signal obstruction from an object as simple as a large truck.

Testing of the broadcast system will follow Sirius' recent satellite launches, with service expected to start by the end of this year. As for the signal's reach into urban areas with tall buildings, the company is constructing a network of approximately 105 terrestrial transmitters that will augment the satellite signal with a radio signal in dense urban areas and other topographically challenging locations. It has already completed its build-out in San Francisco and Houston and will com-

"You'll have more of the music, information and entertainment you seek with minimal interruption, while advertisers will have access to a costeffective means of reaching national niche markets like never before."

XM Satellite Radio

plete the remaining 44 markets by the end of this year.

To receive the service, consumers will need to obtain a Sirius receiver unit and a subscrip-

tion to the service. Sirius is presently working with several consumer electronics companies to develop a variety of receiver designs. The

receivers will be configured to receive Sirius channels in addition to traditional AM and FM transmissions. Moreover, the company has already locked in exclusive partnerships with companies such as Ford, DaimlerChrysler and BMW for inclusion of receivers in their vehicles starting with the new 2001 automobiles.

According to Sirius, the programming philosophy is to put the emphasis on the music and entertainment the listeners want, not on ad revenue, mass appeal and ratings. Sirius will maintain total control over the music that is broadcast and will produce all of the channels at its studios in New York with what it calls "an unprecedented group of programming talent."

The company's promotional literature sums up what its stock in trade aims to be: "We will provide listeners with an audio experience that aspires to deliver exactly what they want, when they want it."

### **XM Satellite Radio**

XM Satellite Radio is scheduled to launch shortly after Sirius. XM will offer approximately 100 radio channels available from coast-tocoast. The channels will originate from the company's Washington, DC-based studios via the two highest-powered commercial satellites ever produced, the company claims. Terrestrial repeaters will supplement the signals in crowded urban areas. As its website boasts, "Imagine driving from New York to Los Angeles without ever losing a channel!"

For \$9.95 per month, subscribers

can receive the XM signal in their cars and homes by using small, car phone-sized antennas and XM-capable radios. These radios will be manufactured by the leading consumer electronics companies and will be available at retail stores nationwide. Like Sirius, XM receivers will also be an option in several 2001 model-year automobiles.

XM has assembled a team of seasoned executives and strategic investors and partners from the leading media, consumer electronics, automotive, telecommunications and satellite companies. The DARS provider has signed agreements with companies such as Mitsubishi, Sony, Audiovox and Clarion to design, develop, produce and market radios capable of receiving XM's new band of radio.

XM President and CEO Hugh Panero says, "XM has built a state-of-the-art radio production facility, the largest of its kind in the United States, and the first-ever end-to-end digital radio complex, encompassing 60,000 square feet. Our new programming center will contain a network of more than 80 interconnected audio stu-

dios." And, not unlike Sirius, XM's programming will feature music, news, talk, sports, entertainment and children's programming.

Each channel will have a distinct name and personality, with the attitude, on-air talent and promotional support it takes to develop not just listeners, but fans. XM literature states, "To ensure that there's something for everyone, we will be providing a number of commercial-free music channels in popular formats.

"In addition, our limited-advertising channels will carry less than half of the advertising of a traditional AM or FM station. That way, you'll have more of the music, information and entertainment you seek with minimal interruption, while advertisers will have access to a cost-effective means of reaching national niche markets like never before."

Traditional radio companies such as Clear Channel seem to believe in satellite radio and XM. They've made a \$75 million investment in the company.

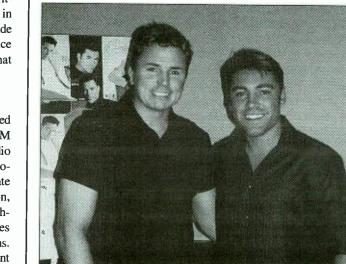


On a final note, Sirius and XM have announced an agreement to develop a unified standard for satellite radios. Their hope is that this new standard will help accelerate growth of the satellite radio category by enabling consumers to purchase one radio capable of receiving both companies' broadcasts. Both companies plan to

join together and jointly fund development of the technology and to work together to develop and promote the new standard by creating a service mark for satellite radio. Stay tuned.

OSCAR'S RUN-IN WITH RADIO

During a stop in Houston where Capitol recording artist Oscar De La Hoya (l) was promoting his new single, "Run to Me," he was sought out by many fans, including KSBM/Lafayette PD and morning show host Bobby Novosad.



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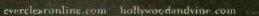
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Capitol

# CHR/Pop Top 50

# October 20, 2000

LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL	PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added®
1 A		3 DOORS DOWN Kryptonite (Republic/Universal)	10019	-173	1065014	18	- 169/0	ARTIST TITLE LABEL(S) ADDS
2		<b>CREED</b> With Arms Wide Open (Wind-up)	10000	+226	989371	10	167/0	USHER Pop Ya Collar (LaFace/Arista) 56
2	3	MADONNA Music (Maverick/WB)	9723	-109	976286	12	175/0	SISTER HAZEL Champagne High (Universal) 44
-		PINK Most Girls (LaFace/Arista)	9706	+561	1006707	12	167/3	FISHER I Will Love You (Farmclub.com/Interscope) 36 TIONNE "T-BOZ" WATKINS My Getaway (Maverick) 24
5	5	CHRISTINA AGUILERA Come On Over (All I Want) (RCA)	7695	-760	716761	14	172/0	TIONNE "T-BOZ" WATKINS My Getaway (Maverick) 24 DESTINY'S CHILD Independent Women Pt. 1 (Columbia) 21
7	6	SOULDECISION Faded (MCA)	7376	+234	611050	19	168/0	VITAMIN C The ltch (Elektra/EEG) 19
0	0	<b>'N SYNC</b> This   Promise You ( <i>Jive</i> )	7348	+680	762299	7	176/0	MYA Case Of The Ex (Whatcha) (University/Interscope)16
6	8	DESTINY'S CHILD Jumpin' Jumpin' (Columbia)	6830	-940	827876	20	157/0	MYSTIKAL Shake Ya Ass ( <i>Jive</i> ) 16
10	9	<b>NELLY</b> Country Grammar (Fo' Reel/Universal)	6294	-99	717599	13	154/1	DREAM He Loves U Not (Bad Boy/Arista) 15 SHAGGY It Wasn't Me (MCA) 15
15	Ū	SAMANTHA MUMBA Gotta Tell You (Wildcard/Polydor/Intersco		+559	590617	11	174/4	EMINEM Stan (Aftermath/Interscope) 15
12	0	VERTICAL HORIZON You're A God (RCA)	5806	+302	518542	13	158/0	
9	12	98 DEGREES Give Me Just One Night (Universal)	5792	-791	548128	11	168/0	
	12	<b>RICKY MARTIN</b> She Bangs (Columbia)	5618	+836	580476	4	173/1	
17	8	BACKSTREET BOYS Shape Of My Heart (Jive)	5480	+1268	611836	- 3	176/1	
20		JANET Doesn't Really Matter (Def Soul/IDJMG)	5357	-982	559597	19	161/0	
11	15 16	BON JOVI It's My Life (Island/IDJMG)	5232	+74	520666	22	153/0	
14	-	MATCHBOX TWENTY Bent (Lava/Atlantic)	5034	-370	549353	27	153/0	
13	17	BAHA MEN Who Let The Dogs Out (Artemis)	4733	-160	467290	14	157/0	
18	18	DEBELAH MORGAN Dance With Me (DAS/Atlantic)	4442	+328	430230	15	154/5	
21	0	TONI BRAXTON He Wasn't Man Enough (LaFace/Arista)	4279	-773	465044	25	132/0	Most Increased
16	20	KANDI Don't Think I'm Not (So So Def/Columbia)	4140	+413	452100	9	128/6	Plays
23	2	BARENAKED LADIES Pinch Me (Reprise)	4051	+373	391755	10	139/4	TOTAL
22	8		4024	+930	527977	5	154/16	ARTIST TITLE LABEL(S) PLAY
26	23	MYA Case Of The Ex (Whatcha) (University/Interscope)	3905	-680	324552	16	142/0	BACKSTREET BOYS Shape Of My Heart (Jive) +1268
19	24	EVERCLEAR Wonderful (Capitol)	3821	+480	444907	7	138/4	MYA Case Of The Ex (University/Interscope) +930
24	49	RUFF ENDZ No More (Epic)	3653	+575	337460	4	152/6	RICKY MARTIN She Bangs (Columbia) +836
25	26	MATCHBOX TWENTY If You're Gone (Lava/Atlantic)	3104	+373	257898	11	134/7	VITAMIN C The ltch (Elektra/EEG) +808
27	2	EVAN AND JARON Crazy For This Girl (Columbia)	2914	+585	309371	6	130/15	DESTINY'S CHILD Independent Women (Columbia) +702 'N SYNC This I Promise You (Jive) +680
Breake	-	DREAM He Loves U Not (Bad Boy/Arista)	2510	+162	214830	8	112/5	DREAM He Loves U Not (Bad Boy/Arista) +58
Breake	-	FAITH HILL The Way You Love Me (Warner Bros.)		+702	275056	4	115/21	MATCHBOX TWENTY If You're Gone (Lava/Atlantic) +575
35	30	DESTINY'S CHILD Independent Women Pt. 1 (Columbia)	2440 2140	+260	180990	5	116/4	PINK Most Girls (LaFace/Arista) +56
33	3	WALLFLOWERS Sleepwalker (Interscope)			146033	5	116/11	S. MUMBA Gotta Tell You (Wildcard/Polydor/Interscope) +55
37	32	SR-71 Right Now (RCA)	1659	+291 +311	161869	4	101/9	The second s
38	33	<b>RED HOT CHILI FEPPERS</b> Californication (Warner Bros.)	1643	-467	154505	6	93/0	
32	34	ENRIQUE IGLESIAS Sad Eyes (Interscope)	1642		177294	3	53/0 114/10	
39	35	NINE DAYS If I Am (550 Music)	1641	+364				the second s
40	36	SISQO incomplete (Dragon/Def Soul/IDJMG)	1447	+207	158605	4	81/9 91/0	
31	37	THIRD EYE BLIND Deep Inside Of You (Elektra/EEG)	1363	-735	170690	14		
42	38	BOYZ II MEN Pass You By (Universal)	1174	+176	96240		115/4	
34	39	BRITNEY SPEARS Lucky (Jive)	1153	-703	132997	13	120/0	
Debut	> 40	MANDY MOORE Walk Me Home (550 Music)	1118	+508	110065		106/11	Breakers
41	41	JAY-Z Big Pimpin' (Roc-A-Fella/IDJMG)	1103	-82	133528		59/0	
43	42	PAPA ROACH Last Resort (DreamWorks)	1074	+94	99072		68/2	DREAM
Debut	-	MIKAILA So In Love With Two (Island/IDJMG)	1047	+335	84143		90/10	He Loves U Not (Bad Boy/Arista)
Debut	-	VITAMIN C The ltch (Elektra/EEG)	937	+808	69867		120/19	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHAR
46	45	LENNY KRAVITZ Again (Virgin)	933	+120	107527		66/7	2914/585 130/15 28
Debut	-	MYSTIKAL Shake Ya Ass (Jive)	856	+178			62/16	FAITH HILL
Debut	> 1	JOY ENRIQUEZ Tell Me How You Feel (LaFace/Arista)	744	+200			67/5	The Way You Love Me (Warner Bros.)
36	48	FASTBALL You're An Ocean (Hollywood)	732	-670			82/0	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHAR
49	49	DEXTER FREEBISH Leaving Town (Capitol)	713	+27			51/2	2510/162 112/5 29
Debut	> 50	FRAGMA Toca's Miracle (Groovilicious/Atlantic)	712	-33	93993	1	31/0	

176 CHR/Pop reporters. Monitored airplay data supplied by Mediabase Hesearch, a division of Premiere Hadio Networks, sortigs ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 2500 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.





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# EXCLUSIVE NATIONAL MUSIC RESEARCH ESTIMATES October 20, 2000

CALLOUT AMERICA® song selection is based on the top 25 titles from the R&R CHR/Pop chart for the airplay week of September 24-30.

		С			ΟΡ	FAMILIA	AllHer				12				CALLOUT AMERICA®
		FA		AVERA		FAMIL	% BURN		WOMEN			RE	GIONS		Hot Score
	ARTIST TITLE LABEL(S)	TW	LW	2W	3W	TOTAL	TOTAL%		18-24			SOUTH	MID- WEST	WEST	By ANTHONY ACAM
	3 DOORS DOWN Kryptonite (Republic/Universal)	3.96	3.96	3.91	3.89	83.7	20.8	3.95	3.90	4.05	4.05	3.93	3.92	3.95	T a Rule blasts onto Callout A
	CREED With Arms Wide Open (Wind-up)	3.93	3.87	3.89	3.88	79.7	23.0	3.78	4.00	4.03	3.98	4.06	3.89	3.73	ca this week with the Hit Po
	PAPA ROACH Last Resort (DreamWorks)	3.88	3.91	3.86	3.93	61.9	11.1	4.16	3.79	3.26	4.10	3.90	3.72	3.78	song "Between Me And You" (M Inc./Def Jam/IDJMG). The trac
	'N SYNC This I Promise You (Jive)	3.83	3.72	_	_	69.8	12.1	3.98	3.70	3.67	3.81	3.80		3.82	turing Christina Milian, debuts
P	JA RULE F/C. MILIAN Between Me (Murder Inc./Def Jam/IDJMG)	3.80		_	-	48.5	8.7	3.85	3.90	3.33	3.71	3.86	3.89	3.74	No. 5 overall with a 3.80 total fav ity score. "Between" is eighth wit
R	MYA Case Of The Ex (Whatcha Gonna Do) (University/Interscope)	3.80	3.72	3.74	3.79	68.1		4.12		3.44	3.69	3.87			and an impressive second among
÷.,	PINK Most Girls (LaFace/Arista)	3.75	3.90	3.74	3.85		17.3	_	3.65				3.97		en 18-24. Rock music rules Callout A
	DESTINY'S CHILD Jumpin' Jumpin' (Columbia)	3.68	3.73		3.58	84.7		3.88	3.57		3.68	3.73	3.66		again this week as the top three
	SISQO Incomplete (Dragon/Def Soul/IDJMG)	3.65	3.58	3.82	3.67	42.3		3.79			3.79	3.64		3.34	are crossovers from the Rock and native formats.
	EVERCLEAR Wonderful (Capitol)	3.62	3.64	3.49	3.64	65.6			3.46		3.78		3.42		"Kryptonite" by 3 Doors
		3.59	3.58		3.59	82.7	25.0	3.83			3.75	No.	3.55		( <b>Republic/Universal</b> ) has become of the biggest multiformat hits
	NELLY Country Grammar (Fo' Reel/Universal)	3.59	3.84	3.83	3.83	80.0	32.4					3.79	3.70	3.20	year. The song ranks first overa
	SAMANTHA MUMBA Gotta Tell You (Wildcard/Polydor/Interscope)	3.59	3.48	3.51	_	50.0	8.9	1.1	3.46		3.59				with teens, second 18-24 and fi 34.
		3.52	_		-	62.9	17.3						3.77		"With Arms Wide Open" by
388	VERTICAL HORIZON You're A God (RCA)	3.51	3.60	3.63	3.59			-	3.43		200	3.67			(Wind-up) ranks second overa 18-24 and second 25-34.
	BON JOVI It's My Life (Island/IDJMG)	3.48	3.64	3.64	3.47	70.8		-		_	3.43			Share	Meanwhile, Papa Roach co a close third with "Last Ro
22		3.46	3.61	5.04	3.47		20.3	3.61	3.31				3.53	2000-000 ge	(DreamWorks). The chart-toppi
	MATCHBOX TWENTY Bent (Lava/Atlantic)			2.57	-	47.3	11.4		3.54		3.67		3.34		ternative song is first with teer fourth 18-24.
		3.45	3.42	3.57	3.45	83.4	33.4	-	3.35				3.33		'N Sync continue their roll as
		3.43	3.43		3.52	81.7		3.51					3.51		I Promise You" (Jive) ranks fourth all and with teens while coming
		3.41	3.49	3.41	3.40		35.1	3.57		_			3.46		18-24 and 25-34.
		3.40	3.42	3.41	3.44		11.1		3.38				3.45		Mya continues her climb up the vey as "Case Of The Ex (Whatcha
		3.38	3.31	3.54	3.53	45.5	13.1	3.26					3.24		na Do)" (University/Interscope)
		3.35	3.41		-	45.0		·	3.25	1	3.24			and and the	for fifth overall. "Case" is secon- teens and seventh 18-24.
	BRITNEY SPEARS Lucky (Jive)								3.12						Several songs are showing st
		3.31		3.29		79.7			3.23	_	3.31				in the 25-34 cell this week: "Mus Madonna (Maverick/WB) cor
		3.30	3.44	3.43					3.16						third with a 3.70, "Deep Inside Of
		3.30	3.49	3.44	3.43	79.0	33.7	3.28	3.40	3.18	3.24	3.32	3.36	3.29	by Third Eye Blind (Elektra/ ranks eighth, Bon Jovi's "It's My
		3.27	3.43	3.33	3.37	81.7	35.1	3.39	3.24	3.11	3.42	3.18	3.29	3.18	(Island/IDJMG) is 10th, and
ł	RICKY MARTIN She Bangs (Columbia)	3.21	-			55.7	15.8	3.27	2.96	3.46	3.31	3.31	3.20	3.00	Bangs" by <b>Ricky Martin (Colur</b> debuts at No. 11 in the demo.

Total sample size is 400 respondents with a +/-5 margin of error. Total average favorability estimates are based on a scale of 1-5 (1 = dislike very much, 5 = like very much). Total familiarity represents the percentage of respondents who recognized the song. Total burn represents the number of respondents who said they are tired of hearing the song. Songs must reach 40% familiarity before they appear in print. Hit Potential (HP) represents songs that have yet to chart in the top 25 on R&R's CHR/Pop chart. Sample composition is based on females aged 12-34, who responded favorably to a CHR/Pop musical montage in the following regions and markets: EAST: Baltimore, Boston, Long Island, New York, Philadelphia, Pittsburgh, Providence, Washington, DC. SOUTH: Atlanta, Dallas, Houston, Miami, San Antonio, Tampa. MIDWEST: Chicago, Cincinnati, Cleveland, Columbus, Detroit, Kansas City, Milwaukee, Minneapolis, St. Louis. WEST: Los Angeles, Phoenix, Portland, Sacramento, San Diego, San Francisco, Seattle. @ 2000, R&R Inc.





# **New & Active**

LEANN RIMES Can't Fight The Moonlight (Curb) Total Plays: 698, Total Stations: 51, Adds: 2

MACY GRAY Still (Epic) Total Plays: 690, Total Stations: 78, Adds: 13

SHAGGY It Wasn't Me (MCA) Total Plays: 500, Total Stations: 32, Adds: 15

JESSICA RIDDLE Symphony (Hollywood) Total Plays: 492, Total Stations: 46, Adds: 1

1 PLUS 1 Cherry Bomb (Elektra/EEG) Total Plays: 376, Total Stations: 44, Adds: 5

LEIGH NASH Need To Be Next To You (Engine/Arista) Total Plays: 337, Total Stations: 39, Adds: 9

NELLY FURTADO I'm Like A Bird (DreamWorks) Total Plays: 313, Total Stations: 38, Adds: 5

TIONNE "T-BOZ" WATKINS My Getaway (Maverick) Total Plays: 274, Total Stations: 59, Adds: 24

CRYSTAL SIERRA Playa No More (Virgin) Total Plays: 263, Total Stations: 21, Adds: 1

FISHER | Will Love You (Farmclub.com/Interscope) Total Plays: 217, Total Stations: 47, Adds: 36

EMINEM Stan (Aftermath/Interscope) Total Plays: 196, Total Stations: 17, Adds: 15

LIL BOW WOW Bounce With Me (So So Def/Columbia) Total Plays: 178, Total Stations: 21, Adds: 11

KRISTINE W Stronger (RCA) Total Plays: 155, Total Stations: 17, Adds: 1

CAVIAR Tangerine Speedo (Island/IDJMG) Total Plays: 98, Total Stations: 18, Adds: 7

SISTER HAZEL Champagne High (Universal) Total Plays: 53, Total Stations: 45, Adds: 44

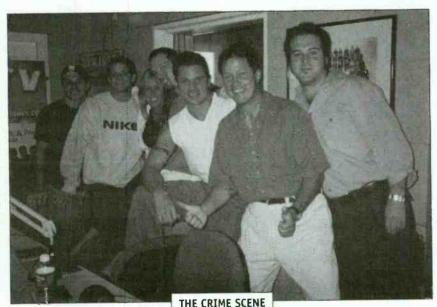
USHER Pop Ya Collar (LaFace/Arista) Total Plays: 34, Total Stations: 56, Adds: 56

Songs ranked by total plays



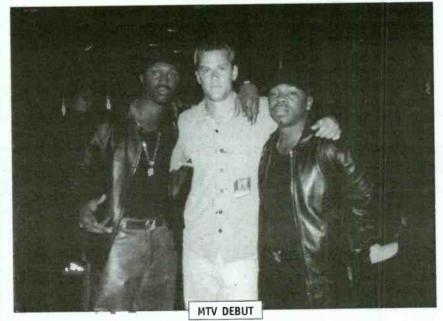
THANKS FOR THE SUPPORT

Multiplatinum Latin superstar Ricky Martin is shown here giving WKTU/New York VP/ Programming Frankie Blue and APD Jeff Z a special award for all the support they've given him.



THE CRIME SCENE

KIIS/Los Angeles morning show host Rick Dees and sidekick diva Ellen K gave the guys from 98 Degrees a tour of their studios, where damage is done every morning to unsuspecting listeners. Pictured are (I-r) 98 Degrees' Drew Lachey and Jeff Timmons, Ellen K, 98 Degrees' Justin Jeffre and Nick Lachey, Dees and Universal's J.J. Grossman.



Ruff Endz are shown here with KHTS/San Diego APD Rick Vaughn just before the MTV Video Music Awards at the Radio City Music Hall in New York.



Universal recording group Boyz II Men hung out with the morning crew from Big Boy's Neighborhcod at the KPWR (Power 106) studios during their visit to Los Angeles. Pictured are (l-r) B II M's Shawn, the morning show's Julissa, B II M's Nathan, morning show host Big Boy, B II M's Wanya, morning crew members DJ Ray and Fuzzy and B II M's Michael.



HERE'S TO MORE SUCCESS

Smash Mouth lead singer Steve Harwell enjoyed a cold brew with Hot AC station WBMX's image voice guy Sandy Thomas during the Mixfest 2000 at Suffolk Downs in Boston.

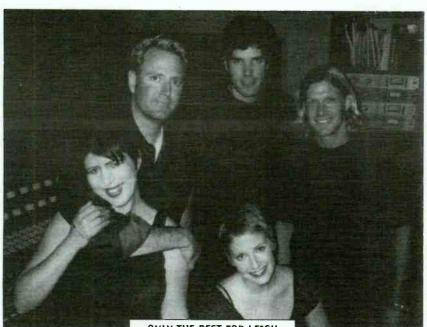


# **Most Played Recurrents**

1	********************************
004	NINE DAYS Absolutely (Story Of A Girl) (550 Music)
85	BBMAK Back Here (Hollywood)
	JOE   Wanna Know (Jive)
000	CREED Higher (Wind-up)
	"N SYNC It's Gonna Be Me (Jive)
800	AALIYAH Try Again (BlackGround/Virgin)
502	PINK There You Go (LaFace/Arista)
1064	VERTICAL HORIZON Everything You Want (RCA)
J	ESSICA SIMPSON   Think I'm In Love With You (Columbia)
539	SONIQUE It Feels So Good (Farmclub/Republic/Universal)
	SANTANA F/ROB THOMAS Smooth (Arista)
	DESTINY'S CHILD Say My Name (Columbia)
1000	'N SYNC Bye Bye Bye (Jive)
0095	MANDY MOORE I Wanna Be With You (550 Music)
0000	MACY GRAY   Try (Epic)
deco	STING Desert Rose (A&M/Interscope)
	ENRIQUE IGLESIAS Be With You (Interscope)
-100	BLAQUE Bring It All To Me (Track Masters/Columbia)
	ALICE DEEJAY Better Off Alone (Republic/Universal)
	BLINK-182 All The Small Things (MCA)

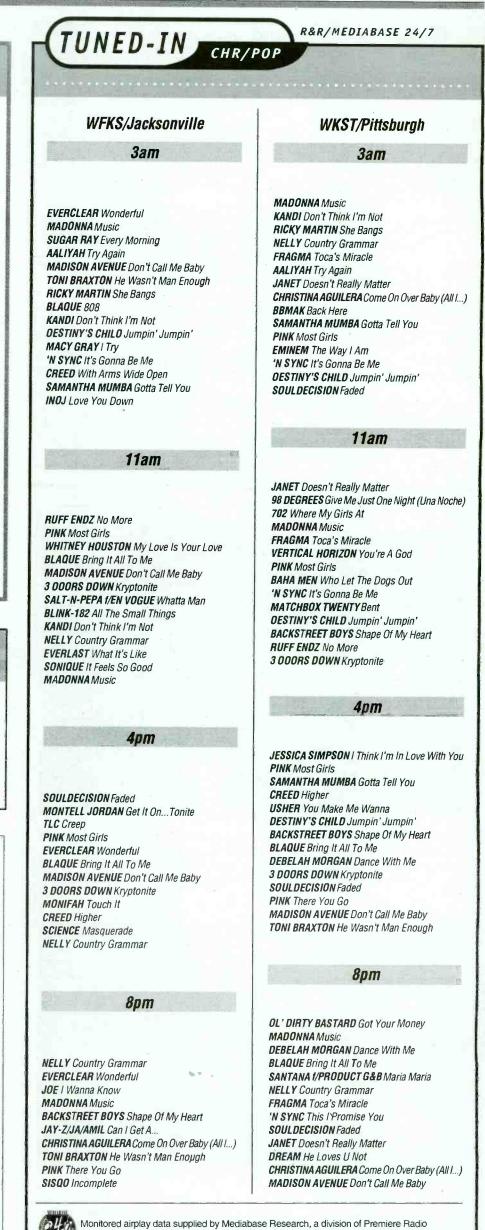
# CHR/POP Going For Adds 10/24/00

TONI BRAXTON Spanish Guitar (LaFace/Arista) EVERCLEAR AM Radio (Capitol) GABRIELLE Rise (Go Beat/Universal) DAVID GRAY Babylon (ATO/RCA) JA RULE f/C. MILIAN Between Me And You (Murder Inc./Def Jam/IDJMG) SPICE GIRLS Holler (Virgin)



ONLY THE BEST FOR LEIGH

Sixpence None The Richer lead singer Leigh Nash was ecstatic to work with some of the best folks in the biz on her new single, "Need to Be Next to You." Pictured are (clock-wise from l) songwriter Diane Warren, Music for Miramax Films President Randy Spend-love, producer Matt Serletic, The Engine's Lindsay Fellows and Nash.



Networks. Tuned-In is based on sample hours taken from Monday 10/9. © 2000, R&R Inc.

# **CHR/Pop Reporters**

WKSS/Hartford\_CT \*

WWKZ/Tupelo, MS

PD/MD: Rick Stevens

SISTER HAZE. "High" TICHNE "FIEDE"... "Get MACY GRANT'SHI" PINK "Most" CAMAR "Tangerine"

	THE OWNER AND ADDRESS OF THE OWNER ADDRESS OF THE O	100	ARRENT CONTRACTOR OF THE OWNER OF
		000	
) F	WFLY/Albany, NY * /P/Prog: Michael Morgan PD: Rob Dawes MD: Ellen Rockwell 2 RENOTORIU. Talkona" 2 ENNAND, ARON TSA" LENY/KRANTZ'Agen" KCHQ/Albuquerque, NM *	1	WRZE/Cape Cod, MA PD: Mike D'Donnell APD/MD: Kavin Matthew USHER 'Pop' MYSTIKAL Stelle' VTDAINE Charles WSSX/Charleston, SG DM/PD: Mike Edwards
	PD: D.J. Lopez 8 RSHER WIII "MIKALA "Love" SISTER HAZEL "High"		3 MYA "Case" 2 SISTER HAZEL "High" NINE DAYS "Am" VITAMIN C "Itch"
	KQID/Alexandria, LA Interim PD/MD: Jay Stevens dSHER 'Pop' SISTER HAZEL 'Hon' DESTINYS CHLD 'Women'		WVSR/Charleston, W OM: Jeff Whitehead APD/MD: Tommy Chuck MATCHBCX TWENTY "Gone" SOCA BOYS "Leader"
	rsi-ter-wir 12v0t/SEX+took CAWAR*Tangerno* WAEB/Allentown, PA * PD: Brian Check APD: Rob Acampora MD: Laura St. James		WNKS/Charlotte, NC PD: John Reynolds MD: Jason McCormick 1 DREAM "Loves" SISCO "roomplete" SHAGGY "Wash"
	3 PINK "Most" LEIGH NASH "Need" KGOT/Anchorage, AK		WICKJ/Chattanooga, PD: Tommy Bodean SHAGGY 'Wasn''
	PD: Bill Stewart 12 DHEAM "Loves" 10 DESTIMY'S CHILD "Women" WSTR/Attanta, GA * PD: Dan Bowen MD: J.R. Ammons		WKIE/Chicago, IL * PD: Chris Shebel APD/MD: Harry Legg 3 DREAM "Loves" GREEN DAY "Minonty" SISCO "Incomplete" BBMAK "Sale"
	6 SISTER HAZEL "High" WBTS/Atlanta, GA * PD: Dale D'Brian 19 NELLY EL." 8 VITAMING Titch" USHER "Pop"		KLRS/Chica, CA PD: Eric Brown USHER "Pop" 1 PLUS 1 "Cherry" SHAGGY Wash" LIL BOWWOW "Bounce" ROCKELL "Dance"
	WAYV/Atlantic City, NJ PD: Paul Kelly rsver war sister hvzt: -tigh* siston "ncomplete" WZNY/Augusta, GA *		WKFS/Cincinnati, OF PD: Rod Phillips MD: Jeff Murray 1 SHAGGY Wesn't 98 DEGRES "Everything" MACY GRAY "Sait"
	DM: John Shornby PD: T.J. McKay 11. SAWATHA MUMBA TBI" 2. MPA Case" 1. VITAMIN C'IIICH" rSSEEV.WWF KHFI/Austin, TX.*		WKRQ/Cincinnati, O DM: Chuck Finney PD: Tommy Frank APD/MD: Brian Doug! SAMANTHANUMBA "Tem DREAM "Lows" MACYGRAY "Sam
	PD: Beau Richards MD: Bobby Smith 11 KANOTTINIC 7 PSERIVWI 1 SR-71/Right MCYGRA/SWIT KKOCK/Bakerstield, CA*		WAKS/Cleveland, O PD: Dan Mason MD: Kasper 9 EMNEM "Stan" 3 USHER "Pop" BRITILEY SPEARS "Strong BARBWAKED LADIES "Pin
	OM/PD: Chris Squires 8 RUFEND: Wee* 5 MrSTNU: Stele* WXYV/Baltimore, MD * VP/Prog.; Bill Pasha OM: Kristie McIntyre APD: MD Throbb 6 BMRM:San* WFMF/Baton Rouge, LA *		KKMG/Colorado Spn DM: Bobby Inwin Interim PD/MD: Ro APD: Valerie Hart 8 MAY/GRAY Sair 7 EMINEM Sair 3 LILEOW WOM "Bounco" RSHER Win USHER Win
	PD/MD: Flash Phillips VIDAWIC Tto" DESTINYSCHILD "Women" SHVGSY "Weat" MACY GRAY "Stat" LEANINRIMES "Fight"		WNOK/Columbia, 5 DM: Jonathan Rus PD: Brad Kelly MACYGRAY 580"
	KOXY/Beaumont, TX PD/MD: Brandin Shaw DEBELAHMORGAN 'Darce' WXYK/Biloxi-Gulfport, MS PD: Scotty Valentine		WBFA/Columbus, 6 PD/MD: Sam Diato APD: Wes Carroll REDHOTCHILL "Callow USAER 1700" SISTER HAZEL "High"
	APD/MD: Kyle Curley 16 EMMEW 'San' FISHER 'War' LIGH NASH 'Need' USHER 'Pop' LIL'2AVE F/112 'Callin'' CAVAR 'Engenne' GOUTY.ORS' %ss'		WNCI/Columbus, C PD: Jimmy Steele MD: Joe Kelly 2 SF-71 "Rght" 1 WALLFLOWERS "Sleep: SHAGGY "Washt"
	WMRV/Binghamton. NY DM: Al Brock PD: Michael McCoy APD/MD: Dave Lozzi FSHB: WW		KHK\$/Dallas-Ft. W PD: Todd Shannon 1 EYAW AND JARON "Ge" BRITNEY SPEARS "Stew SHAGGY "Wesn" USHER "Pop"
	MANDY MOORE Yeak DESTINYSCHLD Years" USHER Yop" SISTER HAZEL YHON" WQEN/Birmingharn, AL * PD: Billy Surf MD: Billy Surf		KRBV/Dallas-Ft. W DM: John Cook PD: Carmy Ferreri MD: Jeff Miles 5 LUDACRIS Fantasy PUBLIC ANMOUNCEMED USAGE Pop
	LEMY KRAVITZ "Again" SISTER HAZEL "High" SR-71 "Right" KSAS/Boise, ID		WDKF/Dayton, OH PD/MD: Dino Robita USHER "Pop" VITAMINC "Itch"
	PD: Chad Grigg MD: Jim Davis VITAMIN Critch" BMREM "San" JOY ENRIQUE: "Tal"		WGTZ/Dayton, OH Dir./Ops.: Randy PD: Ange Caness MD: Scott Sharp No Adds
	KZMG/Boise, ID * PD: Mike Kasper MD: Kirk Frederick 2 Sister Hazel, High* 1 JOYENRIQUEZ "Teir"		WVYB/Daytona Be PD: Fargo MD: Kotter <sub>No Adds</sub>

MD: Kirk Frederic SISTER HAZEL "High JOY ENFIQUEZ "Tell" NINE DAYS "Am" FISHER "Will" MYA "Cave"

WXKS/Boston, MA \* PD: John Ivey APD/MD: David Corey DEBELAH MORGAN "D CISTER HAZEL "High"

PD: Bob Richards

41 33 22

WKSE/Buffalo, NY 1 PD: Dave Univers MD: Brian B. Wilde

WDRQ/Detroit. MI PD: Alex Tear APD: Jay Towers MD: Keith Curry ews WKQI/Detroit, MI \* <u>د م</u> PD: Tim Richards APD: J. Love MIKAILA "Love" LENNY KRAMTZ "Again FOO FIGHTERS "Next" NELLY FUFTADO "Bird" FISHER "Will" NN WKMX/Dothan, AL PD: John Hous MD. Phil Thomas WACY GRAY "SUIT" RSHER "WAIT" k WLVY/Elmira-Corning, NY PD/MD: Mike Stro APD: Brian Stoll TN \* MYSTIKAL "Shake" SISOO "lacomplete" TIONNE "T-BOZ" "Geta MANDY MOORE "Walk" FISHER "WII" VITAMINC "ttch" WRTS/Erie, PA PD: Beth Ann McBride APD: J.C. D: J.C. BRITNEY SPEAR; "Stronger" DESTINY'S CHILL: "Women" SISTER - VAZEL "High" TIONNE "T-BOZ" "Getaway" USHER T-POP FISHER WIR" KDUK/Eugene Springfield, OR PD: Paul Walker APD/MD: Valerie Steele USIER "Pop" )H \* WSTO/Evansville, IN WSTO/Evansville, IN PD: Dr. Dave Michaels APD: Jimmy Ocean MD: Cat Michaels SISTERHAZEL High" RSIER WIT DESTRYSORD Warren" USHER "Pop" OH \* ilas KMCK/Favetleville, AR PD: Dan Hentschel APD/MD: Mike Chase nн WWCK/Flint, ML\* PD/MD: Scott Seiple LENNY KRAVITZ "Agan" USHER "Pop" TIONNE "T-BC?"... "Getawa iger" ndi" WJMX/Florence, SC PD: Kidd Phillips ngs, CO SISTER HAZE. "H YOUTHASYLBM" LENNY KRAVITZ." RSHER "WII" ob Ryar WKFF/Ft, Myers-Naples, FL PD: Jim Rattford MD: Renee Reed No Adds WXKB/PL Myers-Naples, FL SC \* ish PD: Chris Cue MD: Randy Sherwyn SISQO "Incomplete USHER "Pop" GA mond KISR/Ft. Smith. AR NISPICE SHITLE, AR PD: Fred Baker MD: Mick Ryder 21 DEKTER RUEBISH "Lsaw USHER Too" SISTER HARLE "Hgh" RSHER "WI" M"STIKAL State" THOME "FAILE" "Getave 1 PLUS 1 "Derry" ma' 0H \* WYKS/Gainesville-Ocala, FL\* PD/MD: Jeri Bant APD: Mike Fort North, TX WSNX/Grand Rapids, MI PD: Jeff Andrews APD: Eric D'Brien MD: Brad Newman Worth, TX L.L.BOW WOW "Bo LISHER "Pop" WIXX/Green Bay, WI PD: Dan Stone MD: David Burns FNT "Mamacda WKZL/Greensboro, NC \* PD: Jeff McHugh APD/MD: Ronie Alexander taille EMINEN Star WERO/Greenville, NC DM/PD: Bill O'Brien H\* . James DREAM "Loves" BACKSTREET BOYS "Shape" MYA "Case" WRHT/Greenville, NC each. FL \* PD: J.T. Bosch APD/MD: Gina Gray DESTRIV''S CHILD 'W SISTER HAZEL "High" USHER "Pop" LEIGH MASH "Need" KFMO/Denver-Bouider, CO WFBC/Greenville, SC \* : Bob Richands RUFF END2 "More" MATCH80X TWENTY "Gone SR-71 "Apt" DESTINYS CHILD "Women" SHAGGY Vissin" MYA "Case" MYA "Case" PD: Nikki Nite MD: Skip Church WNNK/Harnsburg, PA PD: John D'Dea MD: Denny Logan 2 DESTINY'S CHILD TW MIE DAVE CHILT NINE UPPS "AITI SISQO Incomplete" VITAMING "Itch" KKDM/Des Moines, IA PD: Greg Chance MD: Steve Jordan 2 WALLFLOWERS "Seep"

PD: Tracy Austin MD: Mike McGowan Sarina Paris 'Look' USHER 'Pop' PD/MD: Johnny Vincent 1 LLBOWWOW "Bounce" MANDY MOORE Walk" USHER "Pop" KERX/Lincoln, NE KOMQ/Honolulu, HI PD: Sonny Valentine APD: Larry Freeze PD: Jacque Gonzales James MD: Justin Cruz RICKY MARTIN "Bangs" JA RULE F/C. MILIAN "Ber USHER "Pop" LIL BOW WOW "Bounce" MACY GRAY "Stat" KLAL/Little Rock, AR KLAL/LITTLE HOCK, J PD: Ed Johnson MD: Sydney Taylor MIKAILA "Love" JOY ENRIQUEZ "Teil" RED HOT CHILL. "Callo KRBE Houston-Galveston, TX \* PD: Jay Michaels APD/MD: Leslie Whittle KQAR/Little Rock, AR \* PD: Gary Robinson MYA "Case" WALLFLOWERS "Sleep" APD: Kevin Cruise 12 WALLFLOWERS "Steep" 2 BRITNEY SPEARS "Steep" BOYZ II MEN "Pass" AND VY FURDADO "Bird" VITAMIN C "ftch" MYSTIKAL "Shake" WKEE/Huntington, WV NELLY FURNE SISQO "Incomplete" TIONNE "T-BOZ"... "Getaw PD: Jim Davis APD/MD: Gary Miller KIIS/Los Angeles, CA \* -ISHER "WIIT" WANDY MOORE "Walk" DREAM "Loves" PD: Dan Kieley APD/MD: Michael Steele WZYP/Huntsville, AL \* CAVAR "Tangenne" CAVAR "Tangenne" SHAQGY "Wesn't" EVAN AND JARON "Girt MYSTIKAL "Shake" LEIGH NASH "Need" SR-71 "Right" PD: Bill West APD: Michael Chase MD: Alex Diaz SISTER HAZE RSHER "Will" MVA "Casa" WDJX/Louisville, KY \* WNOU/Indianapolis, IN \* DM: Greg Dunkin PD: David Edgar PD: Barry Fox APD/MD: Shane Collins KZII/Lübbock, TX APD: Chris Ott MD: Jana 7 LIMPBI2KIT Rollin" PD/MD: Jay Shannon LILBOWWOW "Bounce" EMINEM "Stan" DESTINY'S CHILD "Wome WMGB/Macon, GA WZPL/Indianapolis, IN PD: Heidi Winters MYA "Case" TIONNE "T-BOZ"... "Getaway PD: Scott Sands MD: Dave Decker 3 PINK "Most" 1 SAMANTHA MUMBA "Teil" SISTER HAZEL "High" WZEE/Madison, WI PD: Rich Davis WYOY/Jackson, MS PD: Todd Michaels PD: Todd Michaels Interim MD: Nathan West 8 EMNEM Stan 4 MYSTIKAL "Shake" SHAGGY "Wesni" SISTER HAZEL "Hor" MANDY MOORE "Wak" WAPE/Jacksonville, FL \* DM/PD: Cat Thomas APD/MD: Tony Mann 6 MYA "Case" MD: Jeff DeWitt WFKS/Jacksonville, FL \* 15 SHAKIRA "Creo" KANDI "Think" MATCHEOX TWENTY "Gone" DREAM "Loves" MD: Brent McKay VITAMINC "ttch" LIL'ZANE F/112 "Calin" USHER "Pop" WAOA/Melbourne, FL WALLA/MEIDOUTTE, FL DM/PD: Mike Lowe MD: Lany McKay DEBELAH MORGAN "Dance" SISTER HAZEL "High" USHER "Pop" WAEZ/Johnson City, TN \* PD: Gary Blake APD/MD: Chris Mann MATCHBOX TWENTY SOCA BOYS "Leader" WKSL/Memphis, TN \* DM/PD: Chris Taylor WGI U/Johnstown, PA PD/MD: Mitch Edwa MD: Bill Hughes 1 FAITHHILL 'Way' 1 KANDI 'Think' PLUS ONE "Flight" RED HOT CHILL... 'California MANDY MOORE "Wak" DEXTER FREEBISH "Leaving" SISTER HAZEL "High" PSHER "Wil" PLUS ONE "Right" WKFR/Kalamazoo, MI WHYI/Miami, FL \* PD: Woody Houston MD: Nick Taylor DEBELAH MORGAN "Dance" NELLY FURTADO "Brd" CAMAR "Tangeme" PD: Rob Roberts APD: Tony Banks MD: Diedre Poyner 4 TONKE THOZ "Getaway REDHOTCHUI "California" USHER "Pop" KCHZ/Kansas City, MO \* DM/PD: Just Plain Dave PD/MD: Mike Austin APD: Mike O'Reilly 5 LUDACRIS "Fantasy" GREEN DAY "Minority" USHER "Pop" SPICE GIRLS "Holler" KMXV/Kansas City, MO \* PD: Jon Zeline APD/MD: Dylan PD: Rob Morris APD/MD: Derek Moran MYA "Case" SR-71 "Right" WWST/Knoxville, TN PD: Rich Bailey APD/MD: Brad Jeffries WABB/Mobile, AL \* NINE DAYS "Am" MIKAILA "Love" DESTINY'S CHILD "Wome APD/MD: Pablo 1 MACY GRAY "Still" EMINEM "Start" 1 PLUS 1 "Cherry" KSMB/Lafavette, LA PD: Bobby Novosad APD: Crash Kelley Interim MD: Mark-In-The-Dark 16 MYA "Case" 2 VTXANINC Tech" 1 USHER "Pop" WLAN/Lancaster, PA PD/MD: Vince D'Ambrosio PD: Jeff Donavan APD: Pat Kain MD: Holly Love 4 DESTINY'SCHILD 'Women 3 DREAM "Loves" WHZZ/Lansing, MI \* PD: Jason Adams MD: Dave B. Goode SISTER HAZEL "Hig FISHER 1WII" KFMS/Las Vegas, NV \* PD: Rik McNeil MD: Nikki BRITKEY SPEARS "Stronger" USHER "Yop" SHAGGY "Mach" DAINEM "Stan" WWXM/Wyrthe Be PD: Waliy B. 12 VOLT SEX "Hook" CAVIAR "Eargerine" RSHER Will" SISTER HAZEL "High" TIONNE "THOZ"... "Gel USHER "Poo"

WQZQ/Nashville, TN \* WI KTA exinction-Favette, KY\* VP/Prog: Brian Krysz PD: Marco NELLY FURTADO "Bird" JESSICA RIDDLE "Symphony" WRVW/Nashville, TN \* VPD: Tom Peace DEBELAH MORGAN "Dance FAITH HILL "Way" MYSTIKAL "Shake" DESTINY'S CHILD "Women WBLI/Nassau-Suffolk, NY 1 PD: J.J. Rice APD/MD: AI Levine 7 EMINEM "Stan 1 BEMAK "Side" WFHN/New Bedford, MA\* PD: Jim Reitz APD/MD: Christine Fox 2 SPICE GIRLS "Holer" 1 FAITH HILL "Way" USHER "Pop" KRISTINE W "Stronger WKCI/New Haven, CT \* PD: Danny Ocean 6 DESTINY'S CHILO "Womer 4 DREAM "Loves" WOGN/New London, CT PD: Kevin Palana VITAMIN C "hch" BOYZ II MEN "Pass" TIONNE "T-BOZ" "Get KUMX/New Orleans, LA \* DM/PD: Dave Stewart MD: Annette Wade 4 FSHER: WW WEZB/New Orleans, LA \* PD: Jeff Scott APD/MD: Stacy Brady 1 LUL BOW WOW USHER "Poo" WHTZ/New York, NY \* Sr. VP/Prog.: Tom Pole DM: Kid Kelly MD: Paul "Cubby" Bryant 6 DESTINYSCHLD Women" KJYO/Oklahoma City, OK \* PD: Mike McCoy MD: Joe Friday 6 BARENAKED LADIES "Prict MUTAUM WJYY/Manchester, NH PD/MD: Harry Kozlowski APD: Steve Ouellette 6 RUFEROZ "More" MIKULA Tool" MIKULA Tool" SSTER Huzz "Hore" RSHER WIT BARENAKED LADIES "Pinch MYA "Case" LEIGH NASH "Need" TIONNE "T-BOZ"... "Getaway KOKO/Omaha, NE DM: Wayne Coy PD: Darrin Stone APD/MD: J.J. Morgan KBFM/McAllen Brownsville,TX DM/PD: Billy Santiago WXXL/Orlando, FL \* DM/PD: Adam Cook APD/MD: Pete DeGraf 6 SCIENCE 1 WPPY/Peoria, IL DM/PD: B.J. St DM/PD: B.J. Stone MD: F Reynolds 12 DREAM "Loves" USHER "Pop" REDHOT CHILL, "Callor BOYZ II MEN "Pass" SR-71 "Right" MIKAILA "Love" NINE DAYS" Am" WIOO/Philadelphia, PA \* PD: Brian Bridgman APD: Chris Marino MD: Marian Newsome KZZP/Phoenix, AZ \* PD: Marc Summers APD/MD: Karen Rite 22 SAMANTHA MUME USHER "Pop" KATHE LEE "Fails" WXSS/Milwaukee, WI\* PD: Brian Kelly APD/MD: JoJo Martinez WBZZ/Pittsburgh, PA DM: Keith Clark APD: Ryan Mill MD: Nevin Dane 14 MYA Case" 12 DREAM "Loves" VITAMINC "Itch" RED HOT CHILL "California KDWR/Minneanolis MN LILBOW WOW "Bounce" MACY GRAY "Still" USHER "Pop" 98 DEGREES "Everything" WKST/Pittsburgh, PA \* PD: Michael Hayes APD: Trout DM/PD: Jay Hastings vv JBCJ/Portland, N PD: Tim Moore MD: Mike Castano BRITNEY SPEARS Stro SISTER MAZEL "Hon" JOYENRIQUEZ THM MACY GRAY Stat LEE ANN WOMACK "Dar WJB0/Portland, ME WBBO/Monmouth-Ocean, NJ WBBU/MORTDUCH-UCE OM: Mike Kaplan APD/MD: Gregg Thomas BONJON "Thark" DREAM "Loss" TIONNE "TBOZ". "Getway" MYSTIKAL "Shake" KKRZ/Portland, OR \* PD: Torrymy Austin APD: Dr. Doug 1 EVAN AND JARON "Gir" WHHY/Montgomery, AL MANDY MOORE "Walk" WEBZ/Portsmouth, NH \* WERZ/Portsmouth, NH DM/PD: Jack D'Brien MD: Sarah Sullivan MIKAILA'LOVE' RSHER 'WIF LEE ANIWOMACK'Dance' SISTER HAZEL'High' TER HAZEL, "High" | HOT CHILI "Californa" | NE "T-802" .. "Getawav" WVAQ/Morgantown, WV PD/MD: Lacy Neff WSPK/Poughceepsie, NY PD: Scotty Mac APD/MD: Donnie Michaels 10 DESTINYSCHLD Women" WWXM/Myrtle Beach. SC J/Mines, ... DESTINY'S CHILD TWOIN USHER "Pop" TTONNE "T-BOZ", "Getaw MYSTIKAL "Shake" SATTHHILL "Way"

WPRO/Providence, RI\* PD: Tony Bristol MD: Davey Morris FISHER "WII" WHTS/Quad Cities, IA-IL DM/PD: Tony Waitekus MD: Kevin Walker MYA "Case WDCG/Raleigh-Durham, NC \* PD: Chris Edge APD: Keith Scott MD: Andie Summers DAVID GRAY "Babylon" LEIGH NASH "Need" MYA "Case" FAR TOO JONES "Julianne" WRVQ/Richmond, VA \* PD: Lisa McKay MD: Paulie Madison No Adds W.U.S.Roanoke-Lynchiburg, VA PD: David Lee Michaels APD: Melissa Morgan MD: Rich Minor 4 KANDI "Think" USHER "Pop" TIONNE "T-BOZ" "Gelankay VITAMIN C "Itch" MANDY MOORE "Walk" WXLK/Roanoke-Lynchburg, VA\* MXLIVINGEREILLY MD: Travis Dylan DESTINY'S CHILD "Worn 1 RISHER "Will" SISTER HAZEL "High" AARON CARTER "Party" USHER "Pop" WKGS/Rochester, NY \* PD: Erick Anderson Co-MD: Brad Eakins Co-MD: Dem Jones USHER "Pop" BRITNEY SPEARS "Stronger 1 PLUS 1 "Cherry" WPXY/Rochester, NY \* PD: Mike Danger MD: Norm On The Barstool JA RULE F/C. MILIAN 1 USHER "Pop" PLUS ONE "Flight" SHAGGY "Wasn" WZOK/Rockford, IL PD: David Jay MD: Jenna West TIONNE "I-BOZ" ... "G USHER "Pop" LEIGH NASH "Need" SISTER HAZEL "High BOYZ II MEN "Pass" KOND/Sacramento, CA \* Station Mgr.: Steve Weed APD: Heather Lee MD: Christopher K. 5 DESTINY'S CHILD "W 1 SPICE GIRLS "Holler" WIOG/Saginaw, MI \* PD: Mark Anderson MD: Brent Carey 2 JOY ENRIQUEZ "Tell 1 SISTER HAZEL "High LEE ANN WOMACK" KSXY/Santa Rosa, CA PD: Dave Roble L DAWE HODIE MYSTIKAL "Stelle" RSHER "Wil LLBOW WOW "Bound PLUS ONE "Flght" THEAWY "Sleeping" USHER "Pop" SISTER HAZEL "High" KSLZ/St. Louis, MO \* PD: Jeff Kapugi APD: Kandy Klutch MD: Boomer 18 BRITNEY SPEARS "Stronger 13 EMINEM "Stan" 2 EVAN AND JARONI "Girl" 1 BRIMMS "State" KZHT/Salt Lake City, UT \* PD: Jeff McCartney MD: Mark McCarthy RSHER "Will" TIONNE "T-BO2"\_ "Getaway USHER "Pop" KXXM/San Antonio, TX \* PD: Krash Kelly APD/MD: Duncan James INCUBUS "Stelaa" NINE DAYS "Am" SHAGGY "Wasn t KHTS/San Diego, CA \* PD: Diana Laird MD: Hitman Haze 3 CAVIAR "Tangeme" LIL ZANE F/112 "Call MACY GRAY "Skit" USHER "Pop" PD: Casey Keating MD: L.A. Reid KSLY/San Luis Obispo, CA PD/MD: Adam Burnes MYA "Case" WZAT/Savannah, GA DM/PD: John Thomas SISTER HAZEL "Higt USHER "Pop" PD: Mike Preston MD: Marcus D.

KRUF/Shreveport, LA \* Dir/Prog.: Date Baird SR-71 "Right" WNDV/South Bend, IN WNDV/South Bend, IN DM/PD: Casey Danie MD: Beau Derok NORE T-002", "Geteway" RUFF END2"Hore" NINE DAYS "An" LEANN RIMES Fight" K77U/Spokane, WA\* PD: Ken Hopkins APD/MD: Paul Gray WDBR/Springfield, IL PD: Rik Blade MD: Ryan McNeil SISTER HAZEL TRON SP-71 TRONT NELLY FURTADO "Bird" KHTO/Springfield, MO PD: Ray Michaels MD: Steve Kraus No Adds WNTO/Syracuse, NY \* DM/PD: Torn Mitchell APD/MD: Jimmy Disen 3 Milkaila "Love" 3 Sister Hazel "High" PSHER "Will" WWHT/Syracuse, NY PD/MD: Jason Kidd / MHD: Jackson ( Kurd EMINEW "Stan" LIL BOW WOW "Bounce" SH4GGY "Wash1" 3UW "More" MATCHBOX TWENTY "Gone" USHER "Pop" WHTF/Tallaha WHIF/Tallahassee PD/MD: Brian D'Conner 12 MYSTIKAL "Shalle" RSHER "Will" SISTER HAZEL "High" LILBOW WOW "Bounce" WFLZ/Tampa, FL \* PD: Domino APD: Ron Shepard MD: Stan "The Man" Priest 9 NINE DAYS "An 8 EMINEM "Stan" 5 SHAGGY "Wast USHER "Pop" WMGI/Terre Haute, IN PD: Steve Smil VID: Chad Edward SISTER HAZEL "High" TIONNE "T-BOZ"... "Get MANDY MOORE "Walk OREAM "Loves" WVKS/Toledo, OH PD: Bill Michaels MD: Mark Andrews EMINEM "Stan" MIKALA "Love" TIONNE "T-BOZ"... "Gesa WKHO/Traverse City, MI PD: Ron Pritchard MD: Joey B 8 NINE DAYS "Am" WPST/Trenton, NJ \* PD: Dave McKay APD/MD: Chris Puorro KR00/Turson, AZ \* PD: Mark Medina MD: Randy Williams 6 USHER\*Pop\* 1 SHADE SHEIST "Where" CRYSTAL SIERRA \*Playa MANDY MOORE "Wall

KHTT/Tulsa, OK\* DM: Sean Phillips PD: Carly Rush MD: Ronnie Ramirez FAITH HILL "Way" BARENAKED LADIES "Pinch RED HOT CHILL "California" KIZS/Tulsa, OK PD/MD: Dave Dailow MIKALA "Love" NINE DAYS "Am" KANDI "Think" SR-71 "Right" DESTINY'S CHILD "Women

KZQZ/San Francisco, CA\*

KBKS/Seattle-Tacoma, WA 6 PAPA ROACH "Last" VITAMIN C "tuch" EVAN AND JARON " Girt

KISX/Tyler-Longview, TX \* PD/MD: Larry Kent SISTERHAZEL "Hoh" LEIGH NASE "Need" SISTER HAZEL: "ng-LEIGH NASE "Need" USHER "Pool" TIONNE "FHIOZ"... "Gelaway" WSKS/Utica-Rome, NY PD: Stew Schantz APD/MD: Gina Jone FISHER "WII" S:SOO "Incomplete" TIONNE "TIEEOZ" "Getaway 1 EE ANN WOMACK "Dance" KWTX/Watco, TX PD: Jay Charies MD: John Dakes RSHER WR USHER WR DESTIMATION LUZANEE/112 "Calin" WWZZ/Weishington, DC \* PD: Mike Edwards APD/MD: Sean Seliers EVAN AND JARON "Gr WIFC/Wausau, WI PD: Danny Wright MD: Alley:Faith WLDIWestPalm Beach, FL\* PD: Jordan Walsh APD: Dawe Vayda 20 MYSTMA, "Shake" 7 NELLY "5..." 2 DREAM"Loves" 2 BABENIMED LADIES "Pinch"

KKRD/Wichita\_KS\* PD: Jack Diiver MD: Craig Hubbard 2 DESTINYS CHILD 'Work MYSTRAL 'Shake'' USHER\*\*Pop'' SISTEP HAZEL 'High' WBHT/Wilkes Barre, PA

PD: Mark McKay MD: Dylan Macken 2 TOME "T-BOZ"... "Get USNED Pop" WKRZ/Wilkes Barre, PA \*

WYR.H.Z./WWINGS barry PD: Jerry Padden MD: Jewrifer Knight 2 RAWR-OCH-Last 8.0 N "Boys" RSHIR-WWI SHOR MULLINS "Server SISOR "Incomplete" SISTEF HAZEL "High"

WSTW/Wilmington, DE \* PD: John Wilson APD/M0. Mike Rossi

LEIGHNASH "Need SISTER HAZEL "High" KFFM/Yakima, WA

PD: Jason Smith MD: Justin Riley WYCR/York, PA \*

PD: Davy Crockett MD: Saily Vicious

WBT\_ittungstown-Warren OH PD/MD Jenry Mac 9 980506HES "Sverything" 7 LLOACRES Tartasy" 6 SR-1: "Right" USY-ER Pop"

WHOTPhunostown-Waren OH\* PD: Torn Pappas APD/WD: Jay Kline 18 Kanol Think" URRER Pop"

### \* = Mediabase 24/7 monitored

176 Total Reporters 176 Current Reporters 176 Current Playlists

New Reporters (8) KSAS/Boise, ID KFMD/Denver-Bouider, CO KISR/Ft. Smith, AR WERO/Greenville, NC WFKS/Jacksonville, FL WPPY/Peoria, IL WKST/Pittsburgh, PA

WKHQ/Traverse City, MI

Moves from CHR/Rhythmic to CHR/Pop (1): KRBV/Dallas-Ft. Worth, TX

No Longer A Reporter (2): KZBB/Ft. Smith, AR WKPK/Traverse City, MI

Moves from CHR/Pop to Hot AC (2): KALC/Denver-Boulder, CO WRFY/Reading, PA

# CHR/Pop Playlists

FIND COMPLETE PLAYLISTS FOR ALL CHR/POP REPORTERS ON R&R ONLINE MUSIC TRACKING ARKET #2 MARKET #3 MARKET #4 WHTZ/New York KIIS/Los Angeles KZQZ/San Francisco WKIE/Chicago WIOQ/Philadelphia 92: fm All the hits One Station Clear Channel (212) 239-2300 Clear Channel (818) 845-1027 Kieley/Steele 7400 KISFM 102.7 Big City (312) 573-9400 Shebel/Leng *Clear Channel* 610) 667-8100 Iridoman/Marin (415) 957-0957 Keating/Reid 1 102 ananan . 12+ Cume 3,283,300 Shebel/Legg 12+ Cume 528,100 12+ Cume 2,106,400 12+ Cume 789,100 12+ Cume 1,005,800 PLAYS LW TW 68 78 78 77 76 75 76 74 27 60 69 59 54 56 43 47 51 45 ARTIST/TITLE PINK/Most Girls NELLY/Country Grammar 3 DOORS DUWK/Kryptonte DESTINY'S CHILD/Jumpin' Jumpin' MARC ANTHONYMY, Baby You N SYNC/This I Promise You M'W/Case Of The Ex... BON USY/DIA'Puest Of Pain... BACKSTREET BOYS/Shape Of My Heart CREED/Hypher MADORNA/Music 99 DEGREES/Give Me Just One... BAHA MEN/WHO Let The Dogs Dur SAMANTHA MUMBA/GOTA Tell You JANE/TO-san't Really... MATCH60X TWENTY/Bent BARENAGED LADIES/Princh/Me NINE DAYS/IT Ham TICKY MARTIN/She Bangs 702/Where My Girls AI? BUKKY MARTIN/She Bangs 700/MBIE ANTON/HO WASH' MAN... AMER CASCOP THE Clouds 70NI BRAXTON/HO WASH' MAN... ANDER She The Clouds 70NI BRAXTON/HO WASH' MARN' ALLYNHY MARN' MARN' MARN' MARKY MARN' MARN' MARN' MARN' MARN' MARN' MARN' MARN' MAND' MARN' Antir Fibs, tod Antir Fibs, tod SOM BY FOURPAPER OF Pain... DESTINY'S CHILD/Jumpir' Jumpin' PIN/Wolkos Giris MV4/Case Of The Ex... 3 DOORS DOWN/Kryptonite 39 DEORESCIÓNE Me Just One... SAMANTHA MUMBAVCotta Tel You KADUDOn'T Think in Mon CREED With Arms Wide Open SARINA PARIS/LOOK AUS 'N SYNC/This I Promise You PIN/Chere You Go BRIAN MCK/MGH/T6,8,12 'N SYNC/This I Promise You PIN/Chere You Go BRIAN MCK/MGH/T6,8,12 'N SYNC/Tis Gona Be Me NELLY/Coulty Grammar ALICE DEEJAY/Bettr Oft Alone NUF EAV/CAS UITHE WOR MANDY MOORET WAnna Be With You JANET/Doesn't Really... AMBEFVSexual (LI Da D) STIN/Chese Rose BON JUVUTS My Life THRO EYE BLIND/Deep Inside Of You BOYZI I MEN/PASS YOU BY LOVE BIFC/Jake You Time RICKY MARTIN/She Bangs MATCHBOX WENTY/I You're Gone ALIYA/WINY Again IDEAL/Mhatever SOUL SCARCHER/ Can't Gene ALIYA/WITY Again IDEAL/Mhatever BON JUVET/THEN TON I The Doog Out JOY ENRIQUEZ/Tell Me How You Fel DESTINY'S CHER Song With You Artis Frome Lowe, our of the second state of t PLAYS LW TW 77 76 79 76 77 72 71 70 71 61 45 48 44 44 46 43 24 40 35 39 39 38 35 35 35 35 33 31 26 31 39 30 29 30 39 29 PLAYS LW TW 66 72 62 68 69 68 67 67 69 66 67 66 67 76 46 59 37 46 51 44 45 43 44 45 42 42 41 41 37 40 39 40 27 38 36 38 34 35 28 38 34 35 28 38 34 35 28 38 36 428 42 62 22 21 16 20 26 18 7 17 16 20 25 18 18 18 17 17 16 16 16 
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# CHR/Pop Playlists



# CHR/Pop Playlists



www.americanradiohistory.com

# CHR/Rhythmic

October 20, 2000 R&R • 53

R Hip Hop Top 20				New &	Active
October 20, 2000	FT TOTAL P TW	LAYS TI LW	TOTAL STATIONS/ ADDS	KEITH SWEAT F/LIL' MO I'll Trade (Elektra/EEG) Total Plays: 462, Total Stations: 41, Adds: 1	COLE F/QUEEN LATIFAH I Can Do Too (Capitol) Total Plays: 166, Total Stations: 19, Adds: 2
MYSTIKAL Shake Ya Ass (Jive) J. RULE F/C. MILLAN Between (Murder Inc./Def Jam/IDJMG)	6124 5443	5933 4599	145/0 136/3	USHER Pop Ya Collar (LaFace/Arista) Total Plays: 457, Total Stations: 48, Adds: 44	B.G. I Know (Cash Money/Universal) Total Plays: 141, Total Stations: 12, Adds; 5
LIL BOW WOW Bounce With Me (So So Def/Columbia)	3825	3552	136/1	CHANTE' MOORE Straight Up (Silas/MCA)	SPICE GIRLS Holler (Virgin)
NELLY E.I. (Fo' Reel/Universal)           LUDACRIS What's Your Fantasy (Def Jam South/IDJMG)	3786 3727	3118 3248	136/50 131/1	Total Plays: 452, Total Stations: 31, Adds: 1	Total Plays: 140, Total Stations: 7, Adds: 2
WYCLEF JEAN F/MARY J. BLIGE 911 (Ruffhouse/Columbia)	2861	2572	109/6	E-40 F/NATE DOGG Nah, Nah (Sick Wid' It/Jive) Total Plays: 409, Total Stations: 13, Adds: 0	KELLY PRICE You Should've (T-Neck/Def Soul/IDJMC Total Plays: 129, Total Stations: 7, Adds: 1
<ul> <li>BEENIE MAN Girls Dem Sugar (Virgin)</li> <li>SHYNE F/BARRINGTON LEVY Bad Boyz (Bad Boy/Arista)</li> </ul>	2625 2585	2295 2215	119/7 104/3	SLIMM CUTTA-CALHOUN It's OK (Aquemini/EastWest/EEG)	LOUCHIE LOU & MICHIE ONE 10 Out Of 10 (Interscop
NELLY Country Grammar (Fo' Reel/Universal)	2559 2294	2969 2463	114/0 120/0	Total Plays: 397, Total Stations: 27, Adds: 1	Total Plays: 105, Total Stations: 7, Adds: 0
<ul> <li>COMMON The Light (MCA)</li> <li>LL' KIM F/SISQO How Many Licks (Queen Bee/Undeas/Atlantia)</li> </ul>		1983	111/1	YOLANDA ADAMS Open My Heart (Elektra/EEG) Total Plays: 386, Total Stations: 25, Adds: 2	<b>SOCA BOYS</b> Follow The Leader ( <i>Republic/Universa</i> Total Plays: 102, Total Stations: 10, Adds: 3
<b>C-MURDER</b> Down For My N's ( <i>Tru/No Limit/Priority</i> ) <b>DR. DRE</b> The Next Episode ( <i>Aftermath/Interscope</i> )	1915 1803	1685 1967	98/2 104/0	MUSIQ Just Friends (Def Soul/IDJMG)	PUBLIC ANNOUNCEMENT Mamacita (RCA)
JAY-Z F.M. BLEEK & AMIL Hey Papi (Def Soul/IDJMG)	1631	1985	96/0	Total Plays: 385, Total Stations: 21, Adds: 0	Total Plays: 101, Total Stations: 18, Adds: 18
BIG TYMERS #1 Stunna (Cash Money/Universal) EMINEM The Way I Am (Aftermath/Interscope)	1611 1542	1832 2040		LIMP BIZKIT Rollin' (Flip/Interscope) Total Plays: 311, Total Stations: 25, Adds: 8	SADE By Your Side (Epic) Total Plays: 94, Total Stations: 8, Adds: 1
<b>CAM'RON</b> What Means The World To You (Epic)	1532	1438	100/3	CRYSTAL SIERRA Playa No More (Virgin) Total Plays: 306, Total Stations: 24, Adds: 1	CASH MONEY Project Chick (Cash Money/Universe Total Plays: 94, Total Stations: 2, Adds: 1
<ul> <li>DMX F/SISQO What You Want (<i>Ruff Ryders/IDJMG</i>)</li> <li>JAY-Z Big Pimpin' (<i>Roc-A-Fella/IDJMG</i>)</li> </ul>	1487 1446	1678 1634			
<b>D</b> JAY-Z I Just Wanna Love U ( <i>Roc-A-Fella/IDJMG</i> )	1284	624	76/1	FUNKMASTER FLEX F/DMX Do You (Loud) Total Plays: 217, Total Stations: 4, Adds: 1	VITAMIN C The Itch (Elektra/EEG) Total Plays: 73, Total Stations: 8, Adds: 3
65 CHR/Rhythmic and 81 Urban reporters combine into a are ranked by total plays for the airplay week of Sunday 10/8-S reporter lists refer to CHR/Rhythmic and Urban sections. © 2000	Saturday	10/14. Fo	o Hop titles	LL COOL J F/KELLY PRICE You And Me (Def Janv/DJ/MG) Total Plays: 207, Total Stations: 20, Adds: 5	Songs ranked by total plays

# CHR/Rhythmic Reporters Stations and their adds listed alphabetically by market

KKSS/Albuquerque, NM \* PD: Tom Naylor 42 PUBLIC ANNOUNCEMENT "Mamacha" 13 RICKY MARTIN "Bangs" 14 EMINEM "Stan" 14 EMINEM "Stan" 15 ROKETS for Shape" 15 ROKETS for Shape" 15 ROKETS Resord

KYLZ/Albuquerque, NM PD: Robb Royale 4 USHER "Pop" 1 BEENIE MAN "GINS" 1 PUBLIC ANNOUNCEMENT 1 DOGGY'S ANGELS "Ready"

**KPRF/Amarillo, TX** PD/MD: Eric Michaels UL BOW WOW "Bounce" VITAMIN G "Itch"

KFAT/Anchorage, AK

DM: Mark Carlson PD: Steve Kicklighter APD/MD: Marvin Nugent 37 3LW "More" USHER "Pop" WZBZ/Atlantic City, NJ

PD: Ted Noah & KRISTINE W "Stronger" 7 SAMANTHA MUMBA "Tell" KQBT/Austin, TX \*

PD: Scooter B. Stevens APD: Mark McCray 2 EMINEM "Stan" USHER "Pop" DGGV'S ANGELS "Ready" PUBLIC ANNOUNCEMENT "Mamactia" KISV/Bakerstield, CA \*

PD: Bob Lewis APD/MD: Picazzo 4 EMINEN EMINEM "Stan" WERQ/Baltimore, MD \*

PD: Dion Summers APD: Neke Al Night MD: Darren Brin 14 USHER "Pop" NELLY "E.I. WBHJ/Birmingham, AL \*

PD: Mickey Johnson APD/MD: Mary Kay 21 CAM'RON "Means" 16 BEENIE MAN "Girls" 1 NELLY "E.1." PROFYLE "Liar" WJMN/Boston, MA \*

Station Mgr.: Cadillac Jack APD: Dennis D'Heron MD: Michelle Williams 59 JAY-2 "Just" 26 EMINEM "Stan 1 USHER "Pop" WSSP/Charleston, SC

PD: Keli Reynolds 76 3 DOORS DOWN "Kryptomte" TIONNE "T-802" "Getaway" USHER "Pop"

WBBM-FM/Chicago, IL \* PD: Todd Cavanah MD: Erik Bradley 12 JA RULE F/C. MILIANC"Between KBTE/Corpus Christi, TX

PD: Jason Hillery MD: Dørek Lee 20 Ekkinem "Stan" 5 Mack to F7F-B02 "Tight" 5 PUBLIC ANNOUNCEMENT "Mamacha" 3LW "More" KEITH SWEAT/LIL' MO "Trade" KZFM/Corpus Christi, TX \*

PD: Ed Ocanas MD: Arlene Madali MD: Danny Oakes 11 EANNeth "Stan" 5 LIMP BIZNUT Rollin" USHER Pop WYCLEF JEAN/MARY... "911"

KRBV/Oallas-Ft. Worth, TX \* PD: Carmy Ferreti MD: Jeff Miles 5 LUDACRIS "Fantasy" PUBLIC ANNOUNCEMENT "Mamacita" USHER "Pop"

WJFX/Ft. Wayne, IN \*

PD: Phil Becker APD/MD: Weasel 59 EMINEM "Stan" 27 USHER "Pop" 2 SHYNE FØ. LEVY "Boyz" B.G. "Know" SYGNATURE "Rain"

KBOS/Fresno, CA \*

PD: E. Curtis Johnson APD: Greg Hoffman MD: Travis Loughran

KSEQ/Fresno, CA \*

PD: Tommy Del Rie MD: Jo Jo Lopez IB BACKSTREET BOYS "Shape" USHER "Pop" ODGGY'S ANGELS "Ready" PUBLIC ANNOUNCEMENT "Mamac

28 USHER "Pop" 21 EMINEM "Sta 6 3LW "More"

KQKS/Denver-Bouider, CO \*

PD: Cat Collins MD: John E. Kage 9 TIONNE "T-BOZ"... "Getaway" PUBLIC ANNOUNCEMENT "M PROFYLE "Liar" WOBT/Jackson, MS KPRR/EI Paso, TX \*

PD: Scott Steele MD: Buce The Moose 4 EMMEM "Stan" BOYZ II MEN "Advance" JOY ENNIQUEZ "Tell" K-G1 & JOU "Crazy" USHER "Pop" MATCHBOX TWENTY "Gone MD: Victor Sta EMINEM "Stan" 3LW "More" NELLY "E.L." WCKZ/Ft. Wayne, IN VP/Prog.: Brian Michel APD/MD: Mike Thomas MR. C THE SLIDE MAN " PUBLIC ANNOUNCEMEN USHER "POP" SPOOKS "Maracas"

WJBT/Jacksonville, FL \* PD: Doc Wynter MD: Tilfany Green 29 IGD/X 'Funked' 20 WYCLEF JOHRC "Should ve" 20 WYCLEF JEAWAAY... '911" 18 NR.LV '93ter' 17 YOLANDA ADAMS'... '910" 16 CAS: MOLY... '910" 16 CAS: MOLY... '910" 19 USNER "Pop"

WJMH/Greensboro, NC \*

USHER "Fop" LL COOL JK. PRICE "You" SLIMM CUTTA-CALHOUN "OK" PUBLIC ANNOUNCEMENT "Mamadha

KBXX/Houston-Galveston, TX \*

WHHH/Indianapolis, IN \*

USHER "Fop C-ApuRDER "Down" WYOLEF JEANMARY... "911" PUILLC ANNOUNCEMENT "Mamacita DOGGY'S ANGELS "Ready"

ICXME/Honolulu, HI \*

PD: Jamie Hyatt MD: Ryan Kawamoto EMINEM "Stan" SOCA BOYS "Leader"

PD: Rob Scarpio MD: Kashawn Powell 13 K-CI & J0J0 "Crazy" 10 FMINEM "Stan"

PD: Scutt Wheeler MD: Carl Frye 29 EMINEM "Stan" 19 USHER "Pop"

OM/PD: Brian Douglas APD: Kendall B MD: Boogle D 16 FUNKMASTER FLEX/DMX "Do"

KiKi/Honeiulu, HI \*

PD: Fredrico MD: Pallio Sato

WXIS/Johnson City, TN

VVAIASJUUIIISUII CHY, UN PD: Blade Michaels MD: Tudd Ambrose 40 CHRISTINA AGULERA "Come" 18 K-D & JOJO "Chang" 19 K-D & JOJO "Chang" USHER "Poi T2)INK" TOD T2)INK" TOD T2)INK" "Shar" EMIREM "Shar"

KLUC/Las Vegas, NV \* PD: Cat Thomas PD: Cat Thomas APD: Mike Spencer MD: J.B. King 51 EBELAH MORGAN "Dance 1 SDULDEUSION "Faded" 28 NELLY "E.1." 6 LUDACRIS "Fantasy" 2 3LW "More"

KHTE/Little Rock, AR \* HT IE/LITTE FUCK, AF DIr/Prog.: Lairry LeBlanc MD: Peter Gunn 10 USHER "Pop" 3 LIMAP BIZKIT "Rollin" DOGGYS ANGELS "Ready" EWINEM "Stan" BEENLE MAN "Gars" GROOVE THEORY "4shure"

KPWR/Los Angeles, CA \* VP/Prog: Jimmy Steal APD: Damios Young MD: E-Man 42 USHER "Pop" CAMTRON "Means"

KLZK/Lubbock, TX PD: Tony Manero MD: Jackie James EMINEM "Stan" PUBLIC ANYOUNCEMENT "Mar DOGGYS ANGELS "Ready" SOCA BOYS "Leader"

KXHT/Memphis, TN \* PD: Lee Cagle MD: Devin Steel 8 OUTKAST "Jackson" 2 LIL BOW WOW "Bow" 1 3LW "More"

KHTN/Merced, CA PD: Rene Roberts APD/MD: Drew Stone 23 USHER "Pop" 16 SPICE GIALS "Holler" JULI SCOTT "Gettin" DOGGY'S ANGELS "Ready" B.G. "Know"

WPOW/Miami, FL \* PD: Kid Curry APD: Tony The Tiger MD: Eddle Mix 1 DESTINY'S CHILD "Women DOGGY'S ANGELS "Ready" CHINA DOLLS "Know"

KTTB/Minneapolis, MN PD: Tony Fields MD: Laurie Jones

3LW "More" K-CF & JOJO "Grazy" KOON/Monterey-Salinas, CA \* PD: Dan Watson APD/MD: Dennis Martinez

EMINEM "Stan" BABYFACE "Reason" LL CDOL J/K. PRICE "You" USHER "Pop" WJWZ/Montgomery, AL

PD/MD: D-Rock 10 BOYZ II MEN "Advance" JAGGED EDGE "Promise" WKTU/New York, NY \* VP/Ops.: Frankie Blue MD: Geronimo SHAGGY "Wasn't" EMMA SHAPLIN "Spente"

PD: Tracy Cloherty MD: Sean Taylor 15 ANGIE MARTINEZUAY-2 "Amor WNVZ/Nortolk, VA \* PD: Don London MD: Jay West 2 R. KELLY "Wish" 1 RICKY MARTIN "Bangs" KBAT/Odessa-Midland, TX PD: Leo Caro 10 R. KELLY "Wish" USHER "Pop" CRYSTAL SIERRA "Playa

WQHT/New York, NY \*

KKWD/Oklahoma City, OK D: Steve English USHER "Pop" KQCH/Omaha, NE

PD: Erik Johnson No Adds WPYO/Orlando, FL \*

PD: Phil Michaels MD: Vic The Latino 12 DARUDE "Sandstorm" 8 MYA "Case" 1 DEBELAH MORGAN "Dance" KCAQ/Oxnard-Ventura, CA

PD: Dan Garite APD: Big Bear MD: Erika 20 USHER "Pop" 14 EMINEM "Stan" DOGGY'S ANGELS "Ready" PUBLIC ANNOUNCEMENT "Mamacha"

KKUU/Palm Springs, CA

 BID: Patitie Moreno

 MD: Noise

 55

 NELU: KIM F/SISO0 "Lucka"

 40

 USHET PPor

 21

 K-CL & JOJO "Craw"

 15

 EMILE WIN FISION "Lucka"

 10

 MOY EMPLOY

 11

 UMP BIZINT "Rolin"

 10

 PROFILE "Lair"

 8

 MOY EMPLOYED

 11

 USHET ROLEZ "Lair"

 100 CMP SOCIELS "Heady"

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 <

KKFR/Phoenix, AZ \* PD: Bruce St. James APD/MD: Charlie Huero 3 USHER "Pop"

> KXJM/Portland, OR \* PD: Mark Adams MD: Pretty Boy D. 29 USHER "Pop" JOY ENRIQUEZ "Tell"

WWKX/Providence, RI \* PD: Jerry McKenna MD: Bradley Ryan 3 USHER "Pop" 1 CAM'RON "Means" FRAGMA "Toca's" PROFYLE "Liar"

PD: Bill Schulz 2 USHER "Pop" PUBLIC ANNOUNCEMENT "Mamacita" OOGGV'S ANGELS "Ready" CHANTE' MODRE "Straight"

KBMB/Sacramento, CA \* Dir/Prog.: Ibrahim "Ebro" Jam APD/MD: Big Kid Bootz 17 USHER "Pop" PUBLIC ANNOUNCEMENT "Mamacii GROYVE THEORY "Ashure" DOGGY'S AWGELS "Ready" SYGNATURE TRAIN"

KSEM/Sacramento, CA \*

PD: Bob West MD: Makeisha Russ 43 LIL BOW WOW "Bow 5 SPICE GIRLS "Holler"

WOCQ/Salisbury, MO PD: Wookie MD: Deelite

SADE "Side" EMINEM "Stan" LIMP BIZKIT "Rollin KUUU/Salt Lake City, UT \*

MD: Zac Davis 1 BEENE MAN "Girls" 1 SHAGEY "Wasn" 1 SHAGEY "Wasn" 1 SHADE SHEIST "Wh PROFYLE "Liar" USHER "Pop"

KBBT/San Antonio, TX PD: J.D. Gonzaiez APD: Romeo

APU: MUILEU MD: Danny B 12 BEENIE MAN "Gins" 12 EMINEM "Stan" 5 TIONNE "T-802"... "Getaw 4 LLI'. KIM F/SISOO "Licks" 4 31.W "More" 2 LIMP BIZKIT "Rollin" KTFM/San Antonio, TX \*

MD: Steve Chavez 8 BOYZ I MEN "Advance" 4 LIMP BIZKIT "Rollin" 2 TIOMNE "T-BOZ... "Getaway LL COLL JAC, PRICE "You" DOGGY'S ANGELS "Ready"

XHTZ/San Diego, CA \* AFTIZ/Sdfi Ulegu, GA DM/PD: Lisa Karsling MD: Dale Solivan 26 PUBLIC ANNOUNCEMENT 'Ma 2 TIONNE'T-802"... 'Getaway' 2 USHER 'Pop' LIMP BIZKIT 'Rollin'' DOGGY'S ANGELS 'Ready' B.G. 'Know'

WLLD/Tampa, FL \* PD: Orlando APD: Scantman 26 SHYNE F/B. LEVY "Boyz" KOHT/Tucson, AZ \* PD: Paco Jacobo MD: D-Wayne Chavez 19 PUBLIC ANNOUNCEMENT "Ma 6 EMINEM "Stam" 1 USNER "Pop" DOGGY'S ANGELS "Ready"

KBLZ/Tvler-Longview, TX 

WOWZ/Utica-Rome, NY PD/MD: J.P. Marks 18 VITAMIN C "Itch" 14 ROCKELL "Dance" 12 EMINEM "Stan"

USHER "Pop" K-CI & JOJO "Crazy R. KELLY "Wish"

WPGC/Washington, OC \* PD: Jay Stevens MD: Thea Mitchem

KOGS/Wichita, KS \* PD: Greg William MD: Jo Jo Collins B EMINEM "Stan" 4 MIKAILA "Love" PUBLIC ANNOUN

\* = Mediabase 24/7 monitored

71 Total Reporters 71 Current Reporters 70 Current Playlists

KMFL/San Francisco, CA \*

KYLD/San Francisco, CA \*

VP/Prog.: Michael Martin APD/MD: Glenn Aure

VP/Prog.: Michael Martin APD/MD: Jazzy Jim Archer

USHER "Pop" DOGGY'S ANGELS "Ready C.MURDER "Down"

PD: Craig Marshall MD: Suave Javi 13 USHER Prop" 14 WYCLEF JEAN/MARY "91 2 YOLANDA ADAMS "Open" MIKAILA "Love" DOGGY'S ANGELS "Ready"

DM: Shellie Hart PD: Eric Powers MD: Julie Pifal 1 CHANGING FACES "Dthi 1 USHER "Pop" WYCLEF JEAN/MARY...

KSYR/Shreveport, LA

rd Cla

PD: Howard Clark MD: Craig Cooper 21 SAAAITHA MUMBA "Teil" 20 SISQO "Incomplete" 39 MYSTIKAL Sbake MARGIN CAFTER "Party" MITANIN CONTROL BETINEY SPEARS "Strong SHAGCY "Wasn" LIL BOW WOW "Bounce"

KWIN/Stockton, CA \*

PD: John Christian APD/MD: Louie Cruz 20 USHER "Pop" 3 SOCA BOYS "Leader" 3 PUBLIC AMNOUNCEMENT "I DOGGY'S ANGELS "Beady"

DOGGY'S ANGELS "Ready" JOY ENRIQUEZ "Tell" COLE F/OUEEN LATIFAH "Can"

KWWV/San Luis Obispo, CA

KUBE/Seattle-Tacoma, WA \*

2PAC "Thug" PROFYLE "Lia USHER "Poo"

Reported Frozen Playlist (1): KISV/Bakersfield, CA

Did Not Report, Playlist Frozen (1): WPGC/Washington, MD

Moves from CHR/Rhythmic to CHR/POP (1): KCHX/Odessa-Midland, TX

www.americanradiohistory.com

KWNZ/Reno, NV \* KGGI/Riverside, CA \*

PD: Jesse Duran MD: Gina D 2 LIMP BIZKIT "Rollin" 1 BACKSTREET BOYS "Shape R. KELLY "Wish" USHER "Pop"

"Armed with tight lyrics, platinum dreams and some of the hottest producers in the game, Doggy's Angels have a bite of their own... these angels are ready to give Charlie's a run for their money." - THE SOURCE

> MOST ADDED!

PLEEZBALEEVIT (Featuring Latoya Williams) Produced by Battlecat

**SNOOP DOGG** 

PRESENTS

# **IMPACTING NOW**

Single in stores 10/31 Album in stores 11/21

ALCONTRACTOR AND

**Executive Producer:** Bigg Snoop Dogg

**NEW STATIONS THIS WEEK:** WHHH XHTZ **KYLZ** KHTE KWIN KBMB KTFM WXIS WPOW KLZK KHTN KANR WLHR KKUU

KSEO KWNZ KOHT KWWV

KKSS

KCAO

KOBT

KWPT

Appearing on Soul Train 12/2 Mad TV 10/24



Hear It now at TVTrecords.com

# RR CHR/Rhythmic Top 50

LAST WEEK	THIS WEEK	RTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added.	
-4	0	JA RULE F/C. MILIAN Between Me (Murder Inc./Def Jam/IDJMG)	3242	+372	517144	7	63/1	ARTIST TITLE LABEL(S)	AD
1	2	MYA Case Of The Ex (Whatcha) (University/Interscope)	3168	-144	379941	13	63/1	USHER Pop Ya Collar (LaFace/Arista)	9
2	3	MYSTIKAL Shake Ya Ass (Jive)	3085	+40	494569	10	68/1	EMINEM Stan (Aftermath/Interscope)	
6	4	NELLY E.I. (Fo' Reel/Universal)	2996	+396	396842	7	67/5	<b>DOGGY'S ANGELS</b> Baby If ( <i>Doggy Style/TVT</i> ) <b>PUBLIC ANNOUNCEMENT</b> Mamacita ( <i>RCA</i> )	
9	6	DESTINY'S CHILD Independent Women Pt. 1 (Columbia)	2809	+372	372135	7	62/1	<b>3LW</b> No More (Baby I'ma Do Right) <i>(Epic)</i>	
3	6	PINK Most Girls (LaFace/Arista)	2610	-274	340319	19	53/0	LIMP BIZKIT Rollin' (Flip/Interscope)	
91	0	LIL BOW WOW Bounce With Me (So So Def/Columbia)	2357	+205	331857	- 11	61/2	K-CI & JOJO Crazy (MCA)	
7	8	KANDI Don't Think I'm Not (So So Def/Columbia)	2314	-212	240524	17	<mark>48/0</mark>	TIONNE "T-BOZ" WATKINS My Getaway (Maverick) PROFYLE Liar (Motown/Universal)	
5	9	NELLY Country Grammar (Fo' Reel/Universal)	2300	-363	332490	29	61/0	BEENIE MAN Girls Dem Sugar (Virgin)	
16	0	SHAGGY It Wasn't Me (MCA)	2239	+632	251662	4	54/3	W. JEAN F/MARY J. BLIGE 911 (Ruffhouse/Columbi	a)
8	-11	RUFF ENDZ No More (Epic)	2145	-232	259380	18	62/0		
10	12	MADONNA Music (Maverick/WB)	2037	-116	226227	11	44/0		
17	13	LUDACRIS What's Your Fantasy (Def Jam South/IDJMG)	2019	+282	291459	8	54/1		
13	14	SISQO Incomplete (Dragon/Def Soul/IDJMG)	1903	-94	271674	18	54/1		659099005
19	6	LIL' KIM F/SISQO How Many Licks (Queen Bee/Undeas/Atlantic)	1653	+177	201881	9	53/2		
14	16	DR. DRE The Next Episode (Aftermath/Interscope)	1598	-229	247745	25	52/0		
15	17	CHRISTINA AGUILERA Come On Over (All I Want ) (RCA)	1494	-109	112254	14	38/1	the second second second second second	
21	18	CHANGING FACES That Other Woman (Atlantic)	1462	+71	155478	7	57/1	Most Increased	
12	19	EMINEM The Way I Am (Aftermath/Interscope)	1418	-518	222323	11	50/0	Plays	
24	20	R. KELLY I Wish (Jive)	1382	+156	237791	4	53/4	and the second	PLA
22	2)	"N SYNC This I Promise You (Jive)	1351	+127	128218	7	32/0	ARTIST TITLE LABEL(S)	CRE
eaker	- 22	3LW No More (Baby I'ma Do Right) (Epic)	1300	+185	121726	7	46/8	SHAGGY It Wasn't Me (MCA)	+6
23	23	BAHA MEN Who Let The Dogs Out (Artemis)	1220	-106	168614	12	31/0	NELLY E.I. (Fo' Reel/Universal) JA RULE Between Me (Murder Inc./Def Jam/IDJMG)	+3
reaker	<b>r</b> 24	ERYKAH BADU Bag Lady (Motown/Universal)	1069	-99	172109	10	37/0	DESTINY'S CHILD Independent Women (Columbia)	
reaker	25	SHADE SHEIST Where   Wanna Be (Baby Ree/London/Sire)	1057	+102	165771	5	46/2	K-CI & JOJO Crazy (MCA)	+3
34	26	BACKSTREET BOYS Shape Of My Heart (Jive)	915	+290	148732	2	25/3	EMINEM Stan (Aftermath/Interscope)	+3
27	27	COMMON The Light (MCA)	877	-224	116196		36/0	BACKSTREET BOYS Shape Of My Heart ( <i>Jive</i> ) LUDACRIS What's Your Fantasy ( <i>Def Jam South/IDJMG</i>	+2
47	28	EMINEM Stan (Aftermath/Interscope)	843	+324	187403		47/25	JAY-Z I Just Wanna Love U (Roc-A-Fella/IDJMG)	
42	29	PROFYLE Liar (Motown/Universal)	829	+116	113603		37/6	LIL BOW WOW Bounce With Me (So So Det/Columbia,	
32	30	BEENIE MAN Girls Dem Sugar (Virgin)	819	+79	187372		36/6		
31	3	RICKY MARTIN She Bangs (Columbia)	802	+45	97509		29/2		
29	32	98 DEGREES Give Me Just One Night (Universal)	732	-138	134223		29/0		
ebut	33	K-CI & JOJO Crazy (MCA)	726	+366	57392		47/6		passoners
30	34	DREAM He Loves U Not (Bad Boy/Arista)	703	+22	47759		24/0		
44	35	JOY ENRIQUEZ Tell Me How You Feel (LaFace/Arista)	679	+109	59216		37/4		
46	36	SHYNE F/BARRINGTON LEVY Bad Boyz (Bad Boy/Arista)	647	+76	165734		22/2	Bussland	
35	37	SAMANTHA MUMBA Gotta Tell You (Wildcard/Polydor/Interscope		+65	52130		31/2	<b>Breakers</b> ®	
38	38	DEBELAH MORGAN Dance With Me (DAS/Atlantic)	640	-52	56959		26/2	3LW	
45	39	MACK 10 F/T-BOZ Tight To Def (Hoo Bangin'/Priority)	581	+17	81206		40/1 25/0	No More (Baby I'ma Do Right) <i>(Epic</i> ,	,
33	40	DMX F/SISQO What You Want (Ruff Ryders/IDJMG)	578	-158	118742		25/0 25/6	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS	сн
Debut	-	WYCLEF JEAN F/MARY J. BLIGE 911 (Ruffhouse/Columbia)	573	+114	108932		25/6	1300/185 46/8	6
Debut>	-	JAY-Z I Just Wanna Love U (Roc-A-Fella/IDJMG)	568	+246	201126		6/1		-
36	43	BIG TYMERS #1 Stunna (Cash Money/Universal)	554	-124	84970		20/0 34/0	ERYKAH BADU	
40	44	NEXT Beauty Queen (Arista)	547	-65	111275		34/0 25/2	Bag Lady (Motown)	СН
48	45	MIKAILA So In Love With Two (Island/IDJMG)	497	+23	63164		25/2 22/2	1069/99 37/0	2
Debut>	10	2PAC Thug Nature (Death Row)	491	-42	69230		24/2	SHADE SHEIST	
50	47	<b>CAM'RON</b> What Means The World To You ( <i>Epic</i> )	485	-10	108276		24/3 15/2	Where I Wanna Be (Baby Ree/London/S	Sire
Debut	-	C-MURDER Down For My N's ( <i>Tru/No Limit/Priority</i> )	482	+34	66923 32522		38/6	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS	CH
Debut	-	TIONNE "T-BOZ" WATKINS My Getaway (Maverick)	474	+178	52522		30/0 41/3	1057/102 46/2	(
Debut	50	<b>BOYZ II MEN</b> Thank You In Advance (Universal) 71 CHR/Rhythmic reporters. Monitored airplay data supplied by Mediabase F	463	+133					



71 CHR/Rhythmic reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played 21 on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

# ed

	PLAY
ARTIST TITLE LABEL(S)	INCREASE
SHAGGY It Wasn't Me (MCA)	+632
NELLY E.I. (Fo' Reel/Universal)	+396
JA RULE Between Me (Murder Inc./Def Jam/IDJMG	) +372
DESTINY'S CHILD Independent Women (Columbia	+372
K-CI & JOJO Crazy (MCA)	+366
EMINEM Stan (Aftermath/Interscope)	+324
BACKSTREET BOYS Shape Of My Heart (Jive)	+290
LUDACRIS What's Your Fantasy (Def Jam South/IDJM	IG)+282
JAY-Z   Just Wanna Love U (Roc-A-Fella/IDJMG	
LIL BOW WOW Bounce With Me (So So Def/Columbi	

CHART 22 CHART 24 don/Sire) CHART 25

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



# CHR/Rhythmic

11	Mix Show Top 30
$/\Lambda$	Mix Show Top 30
	B October 20, 2000
1	JA RULE f/C. MILIAN Between Me And You (Murder Inc./Def Jam/IDJMG)
2	MYSTIKAL Shake Ya Ass (Jive)
3	MYA f/TYRESE Case Of The Ex (University/Interscope)
4	NELLY E.I. (Fo' Reel/Universal)
5	LUDACRIS What's Your Fantasy (Def Jam/IDJMG)
6	DR. DRE The Next Episode (Aftermath/Interscope)
7	RUFF ENDZ No More (Epic)
8	LIL BOW WOW Bounce With Me (So So Def/Columbia)
9	KANDI Don't Think I'm Not (So So Def/Columbia)
10	DESTINY'S CHILD Independent Women Part 1 (Columbia)
11	SHAGGY It Wasn't Me (MCA)
12	DA BRAT What'chu Like (So So Def/Columbia)
13	LIL' KIM (/SISQO How Many Licks (Queen Bee/Undeas/Atlantic)
14	NELLY Country Grammar (Fo' Reel/Universal)
15	BEENIE MAN Girls Dem Sugar (Virgin)
16	COMMON The Light (MCA)
17	MACK 10 f/T-BOZ Tight To Def (Hoo Bangin'/Priority)
18	PINK Most Girls (LaFace/Arista)
19	JAY-Z Big Pimpin' (Roc-A-Fella/IDJMG)
20	SHADE SHIEST Where I Wanna Be (Baby Ree/London/Sire)
21	JAY-Z I Just Wanna Love U (Give It) (Roc-A-Fella/IDJMG)
22	BIG TYMERS #1 Stunna (Cash Money/Universal)
23	DMX Party Up (Up In Here) (Ruff Ryders/IDJMG)
24	AALIYAH Try Again (BlackGround/Virgin)
DE	IACCED EDCE Latio Cat Manied (Ca Ca Dat/Orthunkia)

- 25 JAGGED EDGE Let's Get Married (So So Def/Columbia)
- 26 EMINEM The Way I Am (Aftermath/Interscope)
- 27 NEXT Wifey (Arista)
- 28 JUVENILE Back That Thang Up (Cash Money/Universal)
- 29 SHYNE 1/B. LEVY Bad Boyz (Bad Boy/Arista)
- 30 MADONNA Music (Maverick/WB)

37 CHR/Rhythmic Mix Show Reporters

# **Contributing Stations**

KKSS/Albuquerque, NM KQBT/Austin, TX KISV/Bakerstield, CA WBHJ/Birmîngham, AL WJMN/Boston, MA WBBM/Chicago, IL KZFM/Corpus Christi, TX KRBV/Dallas-Ft Worth, TX KPRR/El Paso, TX

CH'

WJFX/Ft. Wayne, IN KBOS/Fresno, CA WQHT/New York, NY KSEQ/Fresno, CA WNVZ/Norfolk, VA KIKI/Honolulu, HI KQCH/Omaha, NE KBXX/Houston-Galveston, TX WPY0/Orlando, FL KLUC/Las Vegas, NV KCAQ/Oxnard-Ventura, CA KPWR/Los Angeles, CA KKFR/Phoenix, AZ KXHT/Memphis, TN KXJM/Portland, OR WPOW/Miami, FL WWKX/Providence, RI

 KDDN/Monterey-Salinas, CA
 KBMB/Sacramento, CA

 WQHT/New York, NY
 KSFM/Sacramento, CA

 WNVZ/Norfolk, VA
 KTFM/San Antonio, TX

 KQCH/Omaha, NE
 KHTZ/San Diego, CA

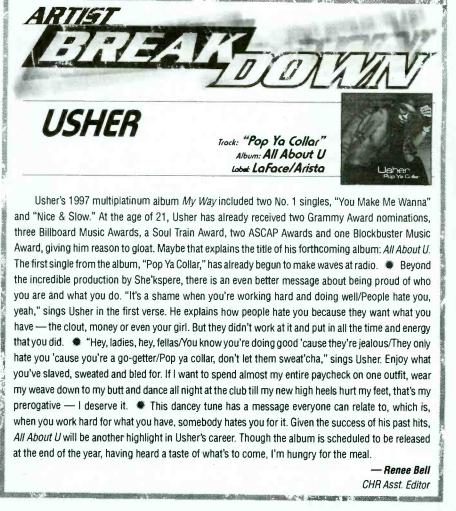
 WPYO/Orlando, FL
 KMEL/San Francisco, CA

 KCAQ/Oxnard-Ventura, CA
 KUBE/Seattle-Tacoma, WA

 KKFR/Phoenix, AZ
 WLLD/Tampa, FL

 KXJM/Portland, OR
 KOHT/Tucson, AZ

 WWKX/Providence, RI
 WPGC/Washington, DC



Emmanuel "E-man" Coquia MD, mix show host KPWR (Power 106)/Los Angeles, CA

Power 106 is my first job ever. In February 1994 I sent a mix tape to the Baka Boyz. I got a message on my pager, called the number back, and next thing you know, the Boyz were asking me to guest DJ on their *Friday Nite Flavas* mix show. Later that year they introduced me to Bruce St. James and Michelle Mercer (the MD and PD, respectively, back then), who offered me a mixer position. Of course I said, "Yes." From there, it's been an incredible experience as a DJ and an MD. From DJ-ing onstage with Mariah Carey on the American Music Awards to performing with Krayzie Bone and Shaq around the U.S. to mixin' it up on the turntables every morning with Big Boy, it's been an amazing experience. Running thangs with people like Jimmy Steal, Val Maki and Damion Young up at Power 106 has truly been a great working experience.

INDUSTRY PROFILE



October 20, 2000

# **Most Played Recurrents**

DESTINY'S CHILD Jumpin' Jumpin' (Columbia)

CHR/Rhythmic

JAY-Z Big Pimpin' (Roc-A-Fella/IDJMG)

JAGGED EDGE Let's Get Married (So So Def/Columbia)

JANET Doesn't Really Matter (Def Soul/IDJMG)

JOE I Wanna Know (Jive)

DA BRAT F/TYRESE What'chu Like (So So Def/Columbia)

AALIYAH Try Again (BlackGround/Virgin)

### **NEXT** Wifey (Arista)

DMX Party Up (Up In Here) (Ruff Ryders/IDJMG)

SISQO Thong Song (Dragon/Def Soul/IDJMG)

PINK There You Go (LaFace/Arista)

TONI BRAXTON He Wasn't Man Enough (LaFace/Arista)

**DESTINY'S CHILD** Say My Name (Columbia)

JUVENILE Back That Thang Up (Cash Money/Universal)

'N SYNC It's Gonna Be Me (Jive)

AVANT Separated (Magic Johnson/MCA)

BLAQUE Bring It All To Me (Track Masters/Columbia)

MONTELL JORDAN Get It On...Tonite (Def Soul/IDJMG)

DR. DRE F/EMINEM Forgot About Dre (Aftermath/Interscope)

702 Where My Girls At? (Motown)

### CHR/RHYTHMIC Going For Adds 10/24/00

**GROOVE THEORY** 4shure (Columbia) **OUTKAST** Ms. Jackson (LaFace/Arista) SAMMIE Can't Let You Go (Freeworld/Capitol) SYGNATURE The Rain (Columbia) STICKY FINGAZ Get Up (Universal)



JAY-Z I/MEMPHIS BLEEK... Hey Papi JOE I Wanna Know MONTELL JORDAN Get It On...Tonite MYSTIKAL Shake Ya Ass MADONNA Music 'N SYNC This I Promise You **NELLY** Country Grammar AAI IYAH Are You That Somebody **SOULDECISION** Faded TRICK DADDY Shut Up PINK Most Girls JAY-Z/JA/AMIL Can I Get A. CHRISTINA AGUILERA Come On Over Baby (All I...)

NASTYBOY KLICK Down For Yours NELLY E.I. DIVINE Lately EMINEM Bitch Please Pt 2 MARIAH CAREY Always Be My Baby JAY-Z Big Pimpin' **PINK** Most Girls TRICK DADDY Nann N\*\*\*a K-CI & JOJO Crazy DA BRAT What'chu Like TIMBALAND I/GINUWINE Keep It Real EMINEM The Way I Am

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 10/9. © 2000, R&R Inc.



# CHR/Rhythmic Playlists

FIND COMPLETE PLAYLISTS FOR ALL CHR/RHYTHMIC REPORTERS ON R&R ONLINE MUSIC TRACKING MARKET #1 MARKET #1 WARKET #3 MARKET #4 WKTU/New York **FOR** WBBM/Chicago KPWR/Los Angeles WOHT/New York POWER 1064 F M KMEL/San Francisco KU Clear Channel (201) 420-3700 Blue/Geroeime Clear Channel (415) 538-1061 Martin/Auro (312) 944-6000 Cavanah/Production **B96** (212) 229-9797 Cloberty/T-1 **KMELJAMS** (818) 953-4200 Steal/Youro/E-Ma 12+ Cume 2,516,900 12+ Cume 1,680,700 12+ Cume 2,320,100 12+ Cume 1,406,300 12+ Cume 791,000 ARTISTITUE MARC AITHONYM Baby You BB DEGREES Cive Me Just One. DESTINY'S CHILD/Jumpir Jumpiri MADONNAMUSE HOUSTON & IGLESU&SCould Have This... BAHA MENWANGE I TONI BRAXTONNE UT The Dogs Dut PINKMOST Ciris TONI BRAXTONNE Waant Man... BAKSST REFT BOYS Shape Of My Heart SONB Y FOUR Purves Of Pain... RICKY MARTINShe Bangs MELANIE CT Tum To You FRAGMA/TOXEN WAANT MAN... BAKSST REFT BOYS Shape Of My Heart SONB Y FOUR Purves Of Pain... RICKY MARTINShe Bangs MELANIE CT Tum To You FRAGMA/TOXEN WAANT MAN... BAKSST NETF BOYS Shape Of My Heart SOCA BOYSF OLIVIE Gramma JUNET TOXENT REAL SOCA BOYSF OLIVIE Gramma JUNET TOXENT GAMMA JUNET YOU GON DEBORAH COXI Never Know PINK/There You Go ZOMBE I ANITONK Yenkraft 400 ALICE DELAY/Bether Off Alone DESTINY'S CHILD/Independent Women... JOE/Wanna Know MS SYNC/This I Promise You MARCA ANTHON YYOU Sang To ME LARAFABIAN/WILLOVE Again MSER/Sexual (Li Da DI) RCKRELL/THE Darce JENNIFER LOFZ/Waiting For Tonight WHITNEY HOUSTON/TIS NOR Hight... AGISTON WENDET ON TOXING LOVE IS YOU LOVE DEDORAH COXINDON'S NOR HIGHT... ACIEVING ANTHON YOU STON ING NOR HIGHT... ACIEVING ANTHON YON STON ING HIGHT... ACIEVING THE YOU STON/TIS NOR HIGHT... ACIEVING THE YOU STON/TIS NOR HIGHT... ACIEVING THEY HOUSTON/TIS NOR HIGHT... ACIEVING ANTHAN WINBAGKAGTA INFORMATIAN WINBAGKAGT INFORMATIAN WINBAGKAGKAGAGT INFORMATIAN WINBAGKAGAGAGAT INFORMATIAN WINBAGKAG 
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NEXT/WHEY RUFF ENDZ/NO More 17375 13205 11120 11120 20 10 37 15 13 13 14 45 6 9035 9035 9035 8340 25 13 13 13 10 12 11 12 9 12 28 12 10 11 11 11 7 11 13 10 11 9 16 14 14 14 12 11 11 11 10 8340 8340 8340 8340 7645 7645 7645 6950 6255 6 12 11 12 18 12 4 11 23 10 20 8 9 8 - 8 5 8 13 7 RUFF ENDZ/No More MONTELL JORDAN/Get # On... Torite MARKET #4 MARKET #8 MARKET #9 MARKET #10 MARKET #12 KYLD/San Francisco WJMN/Baston WPGC/Washington, DC KBXX/Houston-WPOW/Miami 97.9 FM WilD 94.9 TUN MPGC Radio One (713) 623-2108 Scorpio/Powell THEBOX POWER Beasley (305) 653-6796 (415) 356-0949 (301) 918-0955 Stevens/Mitchen (781) 663-2500 McCartney/O'Her -95 lilliams 94.5 12+ Cume 915,600 12+ Cume 925,800 12+ Cume 790,800 12+ Cume 641.500 12+ Cume 663.700 PLAYS PLAYS LW TW 70 71 ARTIST/TITLE MYSTIKAL/Shake Ya Ass ERYKAH RADU/Bag Lady VOLANDA ADA/Shopen My Heart JA RULE FC: MILLIAN/Between Me And You TONI BRAYCIN/JAUS Be A Man... COMMON/The Light R. KELLU/IWSh JULL SCOTT/II'S LOVE WY/CLEF JEANMARY.../911 MUSIO/JJIST Frend's BEENIE MANG'nis Den Sugar SHYNE F78 LEV/VIBAB0g2 DESTINY'S CHILD/Jungenerdent Women... DESTINY'S CHILD/Jungenerdent Women... DESTINY'S CHILD/Jungenerdent Women... DESTINY'S CHILD/Jungenerdent Women... EISIOO/Incompete LUDACHISV/Nat You / Tantasy AVANT/Separated MARY MARY/Shackles... ERYKAH BADU/Hollywood DMAF FSISOO/Nat You Want LIL BOW WOW/Bounce With Me AVANT/Separate Love JUCY FEARL/Dane Tonight ARTIST/TITLE JA RULE F/C. MILIAN/Between Me And You NELLY/E.I. PLAYS LW TW 64 68 65 68 47 67 47 66 55 59 54 52 47 51 60 50 35 45 36 41 36 38 33 38 50 36 50 35 35 35 347 35 ARTIST/TITLE ARTIST/TITLE SHAGGV/TI Wasn't Me JA RULE F/C. MLIAN/Between Me And You NELLYE. I. LL BOW WOW/Bounce With Me DESTINY'S CHIL D/Independent Women... LUDACRIS/WHAT's Your Fantas ADRIAN/AUrthi Tomorrow KANU/Don't Timak' fm Not SISO0/Incomplete MY/VCase Of The Ex... PINKMost Gills 3LWNo More (Baby...) SILLEP/Growejet... JAGGED EDGE/Lef's Gel Married EWINE/MTRe Way J Am PLAYS LW TW ARTIST/TITLE SHAGGV/TI Wasn't Me JARULE F/C. MILLAN/Getween N. LUDACRIS/What's Your Fantasy BEENIE MANGris Dem Sugar NELLY/Country Grammar BIG PUINGHER/100% LIL ZANE F/112/Callin' Me MY/STIKAL/Shake Ya Ass DR. DRE/The Next Episode LEX PROJECT F/NADIA/Like Heas JOE/1 Wanna Know MYA/Case Of The Ex.. NELLY/E.L PINK/Most Girls TRINA/PuI Over FRAGMA/Toca's Miracle LIMP BIZK/TROInin ZOMBIE: NATION/Kentk and One... EMINE M/The Way I Am K/DE/Essing SONIQUE/Sky GI (000) ARTIST/TITLE GF (000 ARTIST/TITLE GI (000 ABTIST/TITLE ARTIST/TILE LIL BOW WOWBounce With Me MYSTIKAL/Shake Ya Ass LUDACRISVMatS Your Fantasy JARULE FC: MULIAW Between Me And EPYKAH BADU/Bag Lady PROPLEA ar DESTINY SS OHLD/Independent Women R. KELLV/R II BIG TYMERS/VI Stunna DONELL / DRESVMere I Wanna Be CHANGING FACES/That Other Woman DMK F/SIGGO/What You Want JAY2 F/MEMPHIS...http Papi SISODIncomplete JAGGED EDGP-Promise 90 96 69 91 93 89 95 84 31756 31756 31289 30822 27553 25025 23725 23075 21125 37530 29465 28635 25024 JA RULE F/C. MILIA/V3etween Me And Yo NELLVE. I. MYA/Case Of The Ex... P/IK/Most Gints LIL'KM F/SISOO/How Many Licks DESTINY'S CHILD/independent Women,... JAY-Z/J Just Wanna Love... LIL BOW WOW/Bounce Writh Me KANO/Don'T Tinki Tin Not NELLY/Country Grammar JOE/I Wanna Koow FUNKMASTER FLEX/DMX/Do You SISOO/Incomplete 69 54 43 41 38 38 38 37 71 68 53 24 2448 22410 1784 19550 17986 17204 16422 16422 16031 14858 13685 32844 29716 26588 23069 20723 17015 15770 15770 15770 19825 19825 19175 39 52 35 68 36 7 24 24 1852 20322 19941 17204 17204 15640 145584 12512 17252 10577 10166 89933 86022 8011 7820 7429 7038 6647 6647 6647 6647 6647 6647 65865 58655 5474 5474 5474 15925 15600 13650 13325 10725 10400 8775 8450 8125 6825 5850 5850 5850 5525 4875 36 33 33 32 31 29 26 25 13280 12865 12035 10790 10375 9960 9960 9960 9545 8300 7885 7885 6640 6640 SISQO/Incomplete JAGGED EDGE/Promise LIL' JON.../I Like Dem USHER/Pop Ya Collar 27 15 18 36 17 27 23 22 5 14 12 15 31 22 EVE FUADAKISS/Got It All JANET/Doesn't Really... SISOU/Incomplete EMMEMSian DAY-298 pimpan' DR. DRE/The Next Episode MYSTIKALS/bake Ya Ass OUTVASTIM's Stakson PINK/There You Go DESTIMY'S CHIL DJumpin' Jumpin' TONI BRAXTON're Wasn't Man... DMX/Party Up (Up In...) EMMEM/The Real Sime Shady JUVENIL'EBAC That Thang Up BIG PUNISHER FUO(55011 Not A Payer DRU HILL:FREDMAM/tow Deep Is You ALLYAH/Try Apain DMX FRSISOO/What You Want LL COOL JK, PRICEYOU And Me SDLE' FrGINLWINE/IT Wasn't Me DMX FRSISOO/What You Want LL COOL JK, PRICEYOU And Me SDLE' FrGINLWINE/IT Wasn't Me DMX FRSISOO/Thong Song 28 35 31 35 17 33 10 32 10 31 32 28 43 26 28 25 26 24 6 23 17 20 19 18 14 15 45 14 3 14 - 13 7 12 8 12 8 12 8 12 10 11 11 12 10 11 11 11 8 11 24 24 23 20 19 16 16 15 14 13 12 12 11 11 11 11 10 LILE BOW WOW/Bounde With Me AVANITAN First Love JOE/Treat Her Like... LUCY PEAL/Dance Tonight PROPYLELiar NELLY/Country Grammar KELLY PRICE/You Should ve... CAMTRON/What Means... AALIYA/VITy Again TONI BRAXTON/Spanish Gutar OUTKAST/MA...Jackson BOY2 JI MEN/Thank You In Advance JAY-2 FAMEMPHIS.../Hey Papi JAY-2 F/AMIL AND JA/Can T Get A... DOWELL JONESU / Know What's Up NELLY/Country Chamber ONE LL JONESU / Know What's Up NELLY/C I. OTTRV/Yrant Thing DESTINY'S CHILD Bills, Bills, Bills DMX/Panty Up (Up In...) SONIQUE/Sky SONIQUE/It Feels So Good LIL BOW WOW/Bounce With Me SYSTEM F/Out Of The Blue DJ JURGE/NHigher And Higher SHADE SHEISTWhere I Wanna Be DREAM/He Loves U Not LA RISSA/I DO Both Jay & Jane -M CELLY/Wich 4550 4225 3900 3900 3575 3575 3250 3250 3250 3250 3250 3250 3250 2925 2925 6225 5810 5810 5395 5395 LA RIGSA/I Do Both Jay & Jane R. KELLY/I Wish ALICE DEFLAW/Retter Off Alone AMBER/Sexual (LI Da D) DMX/Part VJ (Ug In...) MACK 10 F/T-B027/ight To Def MELANIE CI Tum To You SON BY FOUR/Purest Of Pain... SPICE GIRL S/Holler JANET/Doesn'T Realy... ATBJ9PM (Till I Come) 6536 6538 6071 5604 5604 5604 5604 5604 5604 5604 5137 5137 20 22 7 JMA-ZBig Primph" JS:105/tomp To My Beat BIG TYMERS/V1 Sturna JUVENIE/Back That Thang Up HAUS-A+10/LIGS/Oue Pasa MACK 10 F/T-B02/Tight To Def MYSTIKAL/Shake Ya Ass RUFF END2/No More DJ JEAN/Launch 4980 4980 4565 4565 4565 4565 4565 4150 16 37 4 9 4 10 25 33 11 12 5 3 8777 MARKET #14 MARKET #15 MARKET #17 MARKET #20 XHTZ/San Diego POWER 92 KTTB/Minneapolis KUBE/Seattle-Tacoma KKFR/Phoenix WERQ/Baltimore 11 7 90 the heat KUBE 93 fm Radio One (410) 332-8200 Summers/Neke At Night/Brin 92Q Ackerley (206) 285-2295 Powers/Pilat Califormula (619) 575-9090 Karsting/Solivan Blue Chip (952) 842-7200 Fields/Jones (602) 258-6161 St. James/Huero Car 12+ Cume 460,100 12+ Cume 347,800 12+ Cume 337.600 12+ Cume 30,300 12+ Cume 460,700 ARTISTUTTLE NWA/Chin Chock EMINE/MBitch Please Part 2 UCE CUBE / DRE. / Hello DR. DRE/XD/Gostve EMINE/MBitch Please Part 2 UCE CUBE / DRE. / Hello DR. DRE/DRE Med Episode CAM RON/Mat Means... SYADE SHEISTWATE (Wanna Be JAR CULE / C. MILLAWBetween Me And You MEXT Wifey DA BRAT F/TYRE SE/What'chu Like DESTINYS CHILLU/Jumpin' Jumpin'. JAGGED EDGE/L ets Get Married RUFF END/NO More EMINE/MThe Way1 Am PINK/Most Girls AVANT/Segarated AVANT/Segarated MWA/Case Of The Ex... JOEF Wanna Krow NELLY/Country Grammar NELLY/E.I LIL BOW WOW/Bounce With Me MYSTINKA/STAIL & Ass SUMWIN More (Baby...) EUDACHISWMat's Your Fantasy E-40FNATE FAOZ/Tight To Def LILK KIM FSISDO/How Many Licks JAY-ZBIP Plingin' KURUFT/MA Ride Wit US MYAL ANG KIG WIT JA ALTWAT/Ng Again KETH FAOZNATURE JAWATISDEE (Of Me ALTWATI/Ng Again KETH SVEATLL'/ MQ/III Trade... ZPA/CTING Nature JAY-Z FMEMPHIS... Ander Pap1 R. KELLY/Winh ARTIST/TITLE MYSTIKAL/Shake Ya Ass Ja RULE F/C, MILIAVVBetween Me And YOLANDA ADMS/Open My Heart BEENE MANGRIS Dem Sugar KELLY PRICE/YOU Shoukive... ERYYAH BADU/Bag Lady CARL THOMAS/Summer Rain R. KELLY/Wish TONI, BRAXTON/JUSI Be A Man... DORELL JONESW/Iner I Wanna Be JUY/2 F/MEMPHIS //Hey Papi MUSIQ/Jusi Friends CHANGING FACES/That/Other Woman WYCLEF JEANMARY...911 PROFYLE/Lar COMMONTHE Light SADE/By Your Side SHYNE F8, LEVY,Bad Boyz JOE/Treat Her Like... MYAF/JADAKISS/Best Of Me JAY/27 JUSI Wanna Love... JILL SCOTT/Gettin 'In The Way AVANT/Separated MYACase Of The Ex... SISCO/Incomplete C-MINDERY YOUR Side PLAYS PLAYS PLAYS PLAYS LW TW PLAYS LW TW ARTIST/TITLE LIL BOW WOW/Bounce With Me LUDACRISA/hats Your Fantasy PINAC/Most Gaits DESTINY'S CHILD/Independent Women... NELLV/E.L. SHAGGY/IL Wasn't Me MYSTIKAL/STAke Ya Ass NEXT/Wiley JA RULE F/C. MILLAN/Between Me And You 3LW/NK More (Baby...) LIL'KIM FSISSOO/How Many Licks RUFF END/ZHO More DR. DRE/The Next Episode JOE/J Wanna Know SHADE SHEIST/Where I Wanna Be KETH SVEAT/LL'MO/TH Trade... SLIMM CUTT-CALHOUNTH'S OK BAHA MENWING Let The Dogs Out MADONNA/Music ARTIST/TITLE MYA/Case Of The Ex.. PINK/Most Gils LILYKIM F/SISOO/How Many Licks NELLY/Country Grammar JARULE F/C. MILLAW/Between Me And You NELLY/E.I KAND/Don't Tinik I'm Not RUFF ENDZ/No More SISOO/Incomplete DESTINY'S CHILD/Independent Women... JOE/I Wanna Know DR, DRC/The Nead Episode EMINEM/The Way I Am MYSTIKAL/STAke Ya Ass JAY-Z/Big Pimpin' DA BRAT F/TYRESE/Mat/but Like LIL BOW WOW/Bounce With Me EMINEM/Stan BAHA ME/WMO Let The Dogs Out NEXT/Deauty Queen ARTIST/TITLE ABTIST/TITLE ABTIST/TITLE GI (086 ARTIST/TITLE ARTIST/TITLE GI (808 GI (000 61 (800 GI (000 ARTISTATULE LIC ZANE Fr/12/Callin' Me MADOXINA/Music JA RULE Fr/C MLIAN/Between Me And NELLY/E.1 LL COOL J/Imagine That SILW/No More (Baby...) DESTINY'S CHILD/Independent Womer MV/Case Of The Ex... SHAGGYI! Wasn't Me BOY2 II MEN/Thank You In Advance CHANGING FACES/That Officer Woman BOY2 II MEN/Thank You In Advance CHANGING FACES/That Officer Woman LIC KIM FSISOO/Tow Many Licks JOY ENRIQUEZ/Tell Me How You Feel SHADE SHEISTWARE I Wanna Be EMINEM/The Way Lam CHIRSTINA AGUILERA/Come On Over... COLE FOULDER LATIFAH/ Can Do Too PINK/Most Girks TIMBALAND & MAGOOWe At II Again DE LA SOULOOON SISOO/Incomplete EVE FIAJADAKISS/Gol II All LIL BOW WOW/Bounce With Me CHANTE' MOORE/Straight Up KANDUDon't Trink I'm Not JANE T/Doesn't Really... 98 DEGREES/Give Me Just One... DEELAH MORGAN/Dance With Me CHANTE' MOORE/Straight Up KANDUDOn't Trink I'm Not JANE T/Doesn't Really... 98 DEGREES/Give Me Just One... DEELAH MORGAN/Dance With Me CHANTE' MOORGAN/Dance With ME NARIAH CAREY/Can't Take That... TAMIA/CAREY/Can't Take That... MARIAH CAREY/Can't Take That... MARIAH CAREY/Can't Day Notore RUFF ENDZ/No More MACK 10 F/T-BOZ/Tigin To Def LOUCHLE LOUANICHE../10 Out Of 10 TRINA/FUIL Over 17212 16550 15226 16796 15561 15314 9858 9672 9300 672 672 672 
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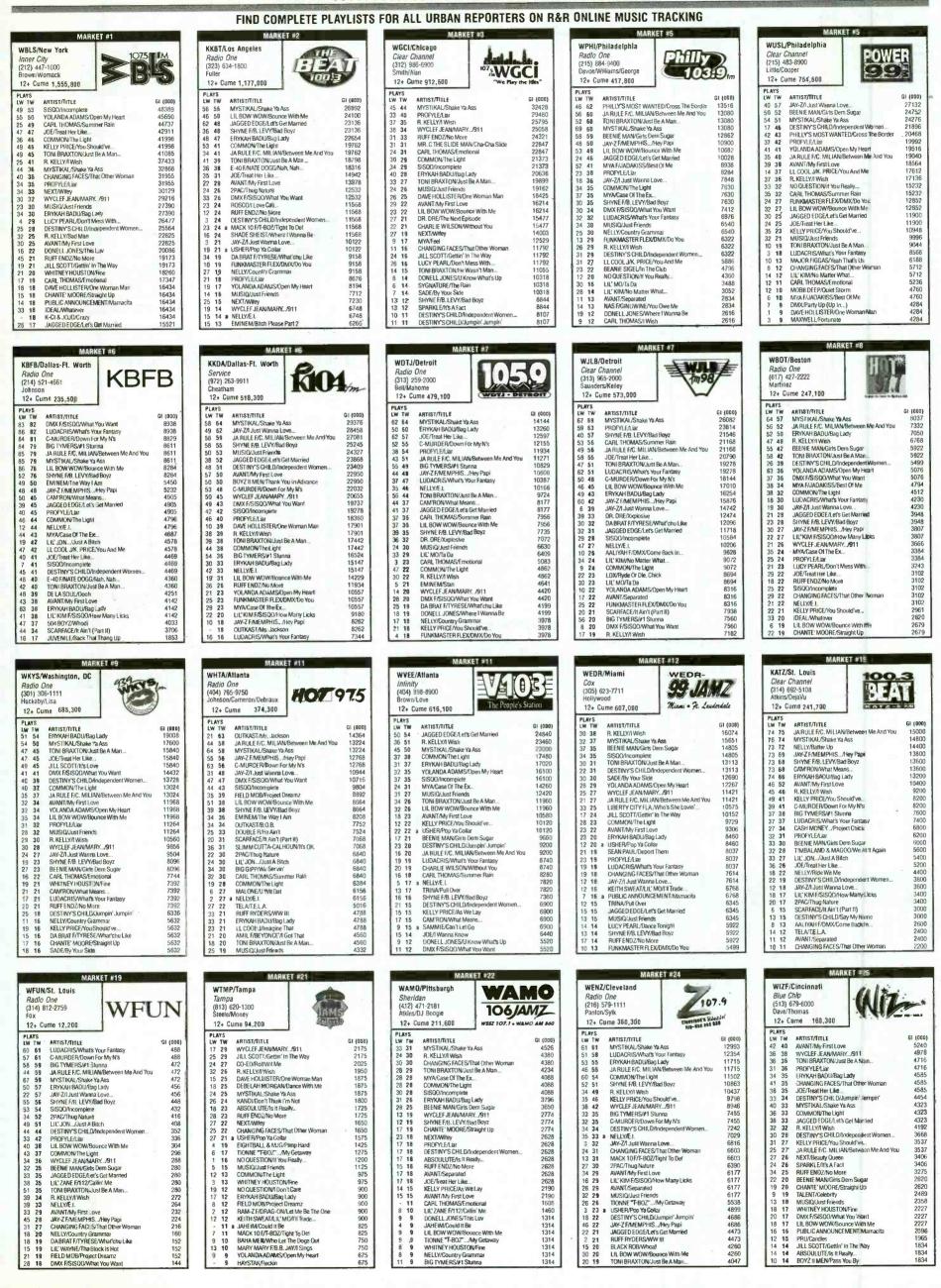
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# **Urban Playlists**



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WALT LOVE babylove@rronline.com

# **Break Down The Biases**

Interep's new profile reveals more surprises about the Urban radio listener

nterep Research's new profile of Urban radio listeners once again breaks down any biases that may still exist about the format's audience. By making comparisons between the percentage of Urban radio listeners in key qualitative categories --- income, employment, education and purchasing patterns — and the percentage of total U.S. adults in the same categories, the report clearly illustrates the consumer strength of Urban listeners.

Since Interep released its last study of Urban radio (1999, using Simmons 1998 data), the gap between Urban radio listeners and the total U.S. population has narrowed in two key areas: income and education. Interep VP/Director Urban Marketing Sherman Kizart spoke with me about the results of the newest study and the significance of the graphs on this page.

Kizart has spent the last four years with Interep. Prior to that, he spent 10 years working at the station level in some very competitive markets such as Memphis, New Orleans and Dayton. Sherman's extensive sales and marketing background gives him a unique overall perspective on Urban radio and its consumers.

"In terms of the basic overview of this study," he says, "the education of the advertisers and their agencies continues to be pivotal for the growth of Urban radio advertising revenues. Interep has an unmatched track record of providing educational research tools to local and national marketers for the benefit of the various Urban radio brands.

"The 'Interep 2000 Profile of the

Urban Radio Listener' presents a comprehensive qualitative overview in several categories, including audience composition, household income. education and family demographics. This profile is compelling information that all marketers of Urban radio should have."

### **Audience And Income**

Graph No. 1: Adult Audience Composition. "The adults 18-49 demographic is one of those highly requested demos of national and local marketers. The dot-com radio-buying frenzy over the past three years has added to this demographic's popularity with advertisers.

"When you factor in that 88% of Urban radio's listeners are in the 18-49 demographic, to say that is compelling is an understatement. Clearly, if a client is looking to target the 18-49 demographic, Urban radio is the most cost-efficient and cost-effective advertising vehicle for this particular audience.

Graph No. 2: Household Income, and Graph No. 3: Upper Income Households. "The traditional perception that the household

income level of Urban radio listeners is below general-market incomes is a big farce. The reality is that the Urban radio listener's household income levels are on par with the general market and exceed the general market in a couple of categories.

'As you can see, in household income from \$30,000 to \$50,000 and household income from \$50,000 to \$75,000 Urban radio listeners exceed the general-market levels. Here's another important factor: When you look at Urban radio listeners' growth in

"Urban radio listeners exceed the general market in two very important categories those who have graduated from high school and those who have attended college."

household income from 1998-1999, those levels grew by more than 100%, while the general-market levels grew by only 50%. The economic blinders come off when traditional marketers are presented with those types of facts. These income levels are remarkably strong."

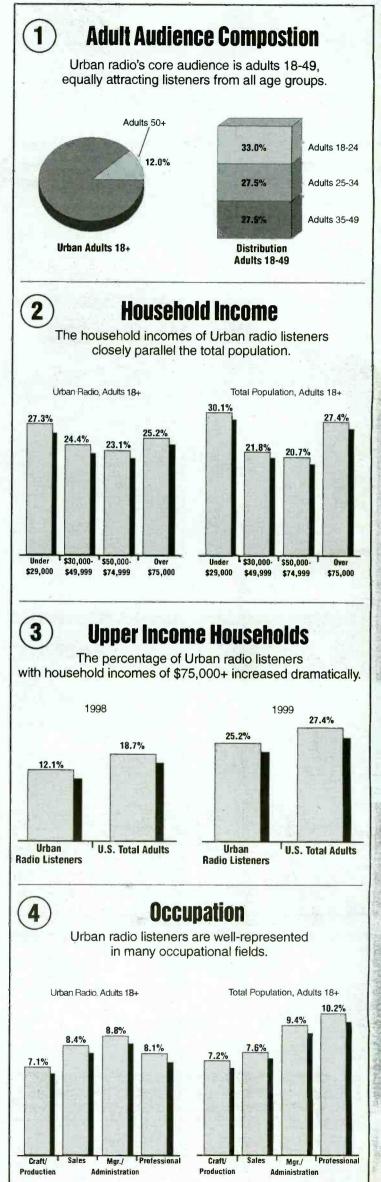
### **Occupation And Education**

Graph No. 4: Occupation. "Urban radio nearly mirrors the general market in terms of occupational levels. Looking at every major occupational level, you can see that Urban radio listeners are exactly on par with the general market. Traditionally, the perception has been that Urban radio listeners didn't mirror the general market when it came to occupational levels."

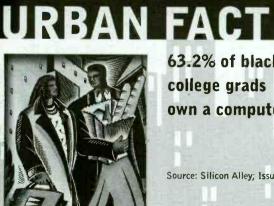
Graph No. 5: Education. "Again. the perception among marketers is that Urban radio listeners are not on par with their general-market counterparts.

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Continued on Page 66



Continued on Page 66



BRIAN K. KNOX, VP/Managing Director (212) 424-6496

MARY WARE, VP/Director Katz Urban Dim (312) 755-3883

63.2% of black college grads own a computer.

Source: Silicon Alley; Issue #31, vol. 4

Establish your brand in the erican com unity using local Urban Radio.



One of the Most Added (61%) of the Panel

Where do you go after you've hit #1? Right back to the top.

RUFFENDZ "WHERE DOES LOVE GO FROM HERE"

The dynamic follow-up to their chart-topping smash "No More" 🕤

From their debut album "Love Crimes"

	DFTHE	BUX!!							
KKBT	WJLB	WDTJ	WTMP	WIZF	KPRS	WCKX	wowi	WNEZ	WBLK
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			WTMG						
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WZHT	WIBB	WFXM	KIIZ	WHBX	WFXE	WDAI	WMNX	WJJN	WYNN
KBCE	WKJS	WMGL	WLXC	WFLM	WKXI				

Executive Producer: David McPherson

Produced by Manuel Seal for Seal Music Productions and

Nate Love & Mike Clemons for Clemons Brothers Entertainment

Management: Troy Patterson for 3rd Street Music Group

www.ruffendz.com www.epicrecards.com

"Epic" Reg. U.S. Pat. & Tm. Off. Marca Registrada./ 💬 is a trademark of Sony Music Entertainment Inc./# 2000 Sony Music Entertainment Inc.

Another smash from the Epic Records Group!

# STRANGER IN MY HOUSE

# Early Adds This Week!!

WJTT Chattanooga KJMM Tulsa KVSP Oklahoma City WROU Dayton



# THE HIGHLY ANTICIPATED NEW SINGLE FROM HER ELEKTRA DEBUT ALBUM A NU DAY IN STORES OCTOBER 24

TRACK PRODUCED BY ANTHONY "SHEP" CRAWFORD FOR JSJ PRODUCTIONS MANAGEMENT KENNETH CREAR / HUGGY CARTER FOR CREATIVE MANAGEMENT GROUP (CMG)

# Rep Urban Top 50

	1	<sup>®</sup> October 20, 2000						
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL PLAYS	PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS	
		MYSTIKAL Shake Ya Ass (Jive)	3386	-181	499732	12	81/0	ľ
3	0	<b>R. KELLY</b> I Wish ( <i>Jive</i> )	2977	+277	383813	5	80/0	t
5	3	PROFYLE Liar (Motown)	2760	+212	352035	9	77/4	
2	4	ERYKAH BADU Bag Lady (Motown)	2731	-253	358806	13	80/0	
6	6	JA RULE F/C. MILIAN Between Me (Murder Inc./Def Jam/IDJMG)	2658	+257	354174	6	76/2	ľ
4	6.	CHANGING FACES That Other Woman (Atlantic)	2497	-100	234461	10	77/0	
7	0	WYCLEF JEAN F/MARY J. BLIGE 911 (Ruffhouse/Columbia)	2409	+139	275407	6	75/1	I
8	8	DESTINY'S CHILD Independent Women Pt. 1 (Columbia)	2364	+234	287571	6	76/0	
10	9	LUDACRIS What's Your Fantasy (Def Jam South/IDJMG)	2033	+47	221240	10	68/0	
13	Ō	SHYNE F/BARRINGTON LEVY Bad Boyz (Bad Boy/Arista)	2008	+139	264432	9	66/1	
15	Ō	AVANT My First Love (Magic Johnson/MCA)	1962	+181	260414	5	7.4/3	ł
16	B	BEENIE MAN Girls Dem Sugar (Virgin)	1853	+67	204287	9	67/3	1
19	B	MUSIQ Just Friends (Def Soul/IDJMG)	1840	+219	250276	5	74/0	1
9	14	LIL BOW WOW Bounce With Me (So So Def/Columbia)	1820	-177	260847	16	71/0	
47	15	KELLY PRICE You Should've Told Me (T-Neck/Def Soul/IDJMG)	1724	-29	214349	8	74/0	
14	16	TONI BRAXTON Just Be A Man About It (LaFace/Arista)	1675	-125	300883	17	69/0	
18	17	COMMON The Light (MCA)	1605	-83	279345	17	65/0	
12	18	SISQO Incomplete (Dragon/Def Soul/IDJMG)	1582	-263	260766	21	69/0	
11	19	YOLANDA ADAMS Open My Heart (Elektra/EEG)	1554	-310	235288	20	67/0	
22	20	C-MURDER Down For My N's (Tru/No Limit/Priority)	1524	+65	173813	8	53/0	
25	21	CHANTE' MOORE Straight Up (Silas/MCA)	1360	+61	122660	5	63/1	-
20	22	JAY-Z F/MEMPHIS BLEEK & AMIL Hey Papi (Def Soul/IDJMG)	1255	-317	169725	10	64/0	1
Breaker	- 23	NELLY E.I. (Fo' Reel/Universal)	1167	+193	157746	4	61/46	
28	24	ABSOULUTE Is It Really Like That (Noontime/Atlantic)	1154	0	63274	8	55/1	1
21	25	CARL THOMAS Summer Rain (Bad Boy/Arista)	1153	-293	191060	13	53/0	
Breaker	- 26	KEITH SWEAT F/LIL' MO I'll Trade (A Million Bucks) (Elektra/EEG)	1146	+241	94747	3	71/1	
31	27	3LW No More (Baby I'ma Do Right) (Epic)	1146	+41	77599	6	60/4	
30	28	CAM'RON What Means The World To You (Epic)	1130	-43	123004	8	57/0	
23	29	BIG TYMERS #1 Stunna (Cash Money/Universal)	1110	-294	135775	12	52/0	
26	30	JILL SCOTT Gettin' In The Way (Hidden Beach/Epic)	1094	-103	119216	11	62/0	
27	31	RUFF ENDZ No More (Epic)	1040	-135	163878	20	63/0	
29	32	DMX F/SISQO What You Want (Ruff Ryders/IDJMG)	983	-252	154044	17	57/0	
24	33	MYA Case Of The Ex (Whatcha) (University/Interscope)	980	-378	112556	14	58/0	
38	34	WHITNEY HOUSTON Fine (Arista)	962	+96	95731	4	60/4	1
. 33	35	LIBERTY CITY FLA. Who's She Lovin' Now? (Harrell/Jive)	865	-93	65683	7	50/0	
40	36	TIONNE "T-BOZ" WATKINS My Getaway (Maverick)	846	+117	68170	2	62/0	
45	37	SADE By Your Side (Epic)	831	+210	90827	2	56/0	
41	38	NEXT Beauty Queen (Arista)	818	+107	68070	3	50/5	
39 -	39	SPARKLE It's A Fact (Motown)	795	+62	69890	3	52/1	
[Debut>	• •	DAVE HOLLISTER One Woman Man (Def Squad/DreamWorks)	789	+292	108887	1	65/10	
43	4	SCARFACE It Ain't (Part II) (Rap-A-Lot)	789	+52	72519	3	59/1	
42	42	LIL' KIM F/SISQO How Many Licks (Queen Bee/Undeas/Atlantic)	785	+50	70277	3	54/1	
Debut	• 43	USHER Pop Ya Collar (LaFace/Arista)	754	+426	111222	1	78/77	
35	44	DESTINY'S CHILD Jumpin' Jumpin' (Columbia)	740	-183	109828	20	49/0	
Debut	> 45	JAY-Z   Just Wanna Love U (Roc-A-Fella/IDJMG)	716	+358	171087	1	4/0	
32	46	LUCY PEARL Don't Mess With My Man (Overbrook/Pookie/Beyond		-316	89401	9	46/0	
[Debut]	-	JAHEIM Could It Be (Divine Mill/WB)	681	+248	43095	1	55/4	
47	48	METHRONE Your Body (Clatown/Capitol)	679	+65	50348	2	51/2	
36	49	TRINA Pull Over (Slip 'N Slide/Atlantic)	668	-265	70520	13	41/0	
46	50	DONELL JONES This Luv (Untouchables/LaFace/Arista)	642	+29	62758	3	43/0	-
		83 Urban reporters. Monitored airplay data supplied by Mediabase Research, a by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets a previous week. If two songs are tied in total plays, the song being played on mor songs reaching 1000 plays or more for the first time. Songs below No. 20 are n equals Average Quarter Hour Persons times number of plays (times 100). Avera from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000,	ppear on re stations noved to r age Quart	songs gai s is placed recurrent a er Hour Pe	ining plays o first. Breaker fter 20 weeks	status is a Gross Ir	ng flat from assigned to mpressions	

Most Added.

I		
	ARTIST TITLE. LABEL(S)	ADDS
	USHER Pop Ya Collar (LaFace/Arista)	77
	JAGGED EDGE Promise (So So Def/Columbia)	64
1	PUBLIC ANNOUNCEMENT Mamacita (RCA)	51
l	RUFF ENDZ Where Does Love Go From Here (Epic)	49
	NELLY E.I. (Fo' Reel/Universal)	46
1	DE LA SOUL F/CHAKA KHAN All Good (Tommy Boy)	30
	SUNDAY   Know (Better Place/Capitol)	30
	DAVE HOLLISTER One Woman (Def Squad/DreamWor	ks) <b>10</b>
	CAP1 F/TINY Creep (Motown)	9
	DSU U Ride (Independent)	6

# Most Increased Plays

	PLAY
ARTIST TITLE LABEL(S)	INCREASE
USHER Pop Ya Collar (LaFace/Arista)	+426
LL COOL J F/K. PRICE You And Me (Def Jam/IDJM	
JAY-Z   Just Wanna Love U (Roc-A-Fella/DJMG	) +358
D.HOLLISTER One Woman (Def Squad/DreamWork	(s) + <b>292</b>
CARL THOMAS Emotional (Bad Boy/Arista)	+279
R. KELLY   Wish (Jive)	+277
B.G. I Know (Cash Money/Universal)	+274
MACK 10 F/T-BOZ Tight To Def (Hoo Bangia'/Prior	
JA RULE Between Me (Murder Inc./Def Jarr/IDJM	G) +257
JAHEIM Could It Be (Divine Mill/WB)	+248

B	reakers.	
	NELLY	
E.1.	(Fo' Reel/Universal)	
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHAR
1167/193	61/46	23
KEI	TH SWEAT F/LIL' MO	
	Million Bucks) (Elek	
TOTAL PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHAR
1146/241	71/1	26
Most Added is the total by each reporting stat	71/1 number of new adds officially re ion. Songs unreported as adds ions playing a song Most Increa	do not count

toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



mericanradiohistory com

# 64 • R&R October 20, 2000

# **Urban Action**



# ARTIST: CHANGING FACES ALBUM: VISIT ME LABEL: ATLANTIC

"Why did ya'll pick that song to be the single?" I say to Atlantic West Coast rep Eric Burns while visiting his office on the pretext of getting a free lunch. "Because it's a good song," he responds (spoken like a true promotion rep). But after listening to the four-song CD that he had at the time, I found three other songs more impressive than the betraying yet encouraging "That Other Woman." Now that I have the full-length album, *Visit Me*, I have the opportunity to see for myself what the "strokin"" duo have been up to since their last big hit, "G.H.E.T.T.O.U.T."

**Changing Faces'** Charisse Lucas and Cassandra Rose release their third joint, which requests your presence at their "listening session." And the first track, which also doubles as the title track, is a great way to start this musical tarrying. "Visit Me" is a melodic, carnal imploration with a track complementing the sincere and suggestive lyrics. "We can talk about some things, and baby we can do some things/The perfect night for company, I need you to visit me," sing the duo, who look a lot like twins.

"Let's disappoint some friends/And let'em know we're staying in/Making love until no end/I need you to visit me." This R Kellypenned tune is hot, and Charisse and Cassandra are workin' the lyrics! Staying in the same hedonistic neighborhood is "Come Over." Though it's not as vibacious (I just made that up: can you tell?) as "Visit Me," it's good in its own right. Requesting the same type of company, this tune is more like "Hey, I got some time to kill. What'cha wanna do?"

Oh, s\*\*t! I swear someone was reading my diary, because "Ladies Man" has my thoughts *verbatim*: "I wanted to key his car, cut his clothes/I wanted him to die." (I'm now under a doctor's care.) It seems the guy in this tale has an extremely busy life (including other women to tend to), yet when he does find the time to "tend to" this homegirl, he lays it down right. Consequently, babygirl has learned to accept his "extracurricular" activities.

In "Baby U Ain't Got Me," lyrical lioness Queen Pen adds her two cents to the moneycan't-buy-you-love-themed song. While dude flashes his "whips, cribs, chips and hits" to tempt homegirl, C.F. exclaim "I want a man who's got it goin' on up top." These ladies are more concerned with mental prowess rather than material possessions. (Umm ... I have a price tag, but it's negotiable.)

There's something extra going on on "Be a Man" and "Doin' to Me." These two tracks have a little funkiness thrown into their mix. And even though you wouldn't think it by the title, "B\*\*\*h" has a blues influence! (Food for thought: Dudes, just because your lady may be too strong for you doesn't mean she's a b\*\*\*h.)

C. F. and I see eye-to-eye in "That Ain't Me." We don't see what's wrong with pointing out homegirl's flaws while accentuating *your* strengths in order to show your potential mate who he has isn't who he needs to be with. Dave Hollister's vocals supply soulful passion on "I Told You," "More Than a Friend" exalts a buddy, and "Don't Cry for Me" tenderly requests no sympathy for an inevitable goodbye.

Visit Me rates high on my "Frequently Listened To CDs" list. (Can't you tell by the word count?) My favorites are "Visit Me," "Baby U Ain't Got Me," "That Ain't Me," "More Than a Friend" and "Don't Cry for Me." Changing Faces have requested your presence. It would behoove you to comply. Peace.

> — Tanya O'Quinn Asst. Urban Editor

# In Memory Of...

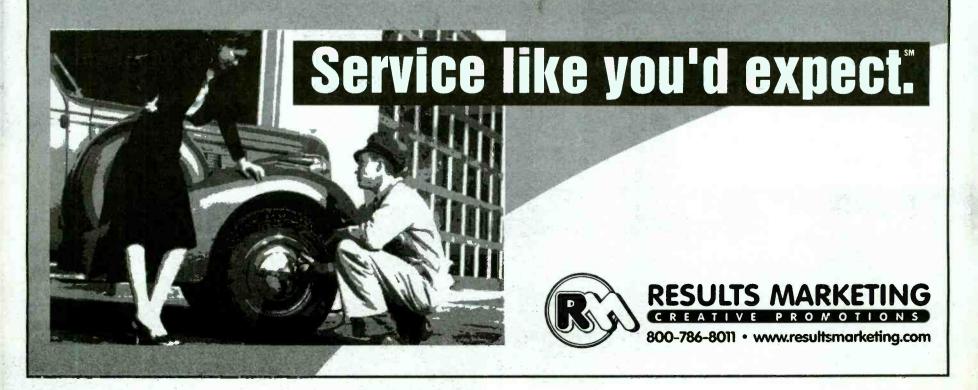
# Kym Marshalanta Winfrey

Two years ago a strong-willed mother of two told her boss and friend Miller London that she had cancer and "was going to beat this thing." Though doctors gave her only six months to live, Kym Marshalanta Winfrey surpassed their prediction by 18 months. On Oct. 5, 2000, Winfrey succumbed to the disease that she fought so valiantly to overcome.

Winfrey's "homegoing celebration" took place Saturday, Oct. 14. Hundreds of family, friends and colleagues filled St. Bridgid's Catholic Church in L.A. to take part in this ceremonial "tribute" to this dynamic and energetic young woman. As I looked around the church, I saw the saddened and confused faces of those who drove many miles as well as those who flew thousands of miles to say their final goodbyes to Winfrey. Even industry people who hadn't worked closely with Winfrey found themselves tearyeyed and melancholy.

As a part of the Urban Network staff, Winfrey had many responsibilities, including office communications, radio relations and advertising. My first two encounters with Winfrey produced a hard glare — or so I perceived. The remaining meetings produced a warm smile, which I will never forget. There was samething special about Winfrey that drew you into her world. With her unique, no-nonsense mentality, she made many friends who all grievously share the loss of such a strong spirit.

ADDVANCE NOTICE
Giving you fair warning: These are the singles that are going for adds on Tuesday (10/24).
BILAL Soul Sista (Interscope)
COMMON Ghetto Heaven (MCA)
CUBAN LINK F/TONY SUNSHINE Still Telling Lies (Terror Squad/Atlantic)
TONI ESTES Stupid (Nothing I Believe) (Priority)
JESSICA Don't Give A Damn (G-Funk/Restless)
AMEL LARRIEUX Make Me Whole (550 Music)
MILLION FAMILY MARCH ANTHEM Get It Together (BlackGround)
OUTKAST Ms. Jackson (LaFace/Arista)
STICKY FINGAZ Get It Up (Universal)
TAMIA Stranger In My House (Elektra/EEG)
WU-TANG CLAN Protect Ya Neck (The Jump Off) (Loud/Columbia)



# **BilalSoul Sister** Produced by Raphael Saadiq

From the forthcoming debut album "1st BORN SECOND"

Features guest appearances by

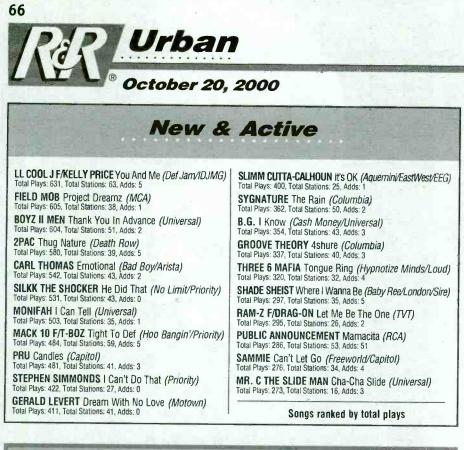
- •Common
- •Mos Def
- •Erykah Badu
- **•THE SOULQUARIANS**
- Ahmir "?UESTLOVE" Thompson

"Soul Sista" the single in stores November 7th "1st BORN SECOND" in stores January 2001

Video added to

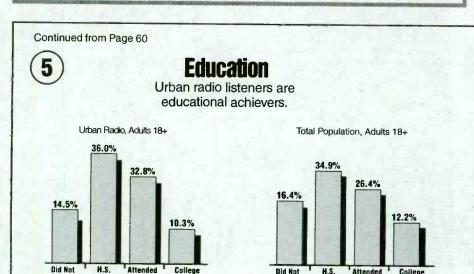
# **GOING FOR ADDS OCTOBER 23**

Nos Def appears courtes of Rawkus Records E ykah Badu appears courtesy of Mictown Records Common appears courtesy of MCA Records Ahmir "?UESTLOVE" Thompson appears courtesy of MCA



# Most Played Recurrents

	JAGGED EDGE Let's Get Married (So So Def/Columbia)	
	JOE Treat Her Like A Lady (Jive)	
	NEXT Wifey (Arista)	a
	NELLY Country Grammar (Fo' Reel/Universal)	
****	AVANT Separated (Magic Johnson/MCA)	



C.

te H.S. Graduate

College

# Break Down The Biases

Continued from Page 60

The reality is that Urban radio listeners exceed the general market in two very important categories — those who have graduated from high school and those who have attended college — which is a good thing for Urban radio advertisers to know and also for potential clients to know for their own positive education about who listens to Urban radio daily."

### Travel

**Graph No. 6: Domestic Travel.** "This graphic really speaks to the area of 'no Urban' dictates. No Urban dictates continue to impact radio revenue streams of Urban radio stations. Interep successfully turned around the no Urban dictate of a major airline recently by using information from the "Urban Contemporary Radio Profile of Domestic Travel."

Urban Radio, Adults 18+

7.5%

4 Or More Plane

Trips Past Yr.

www.americanradiohistory.com

56.3%

Stayed In Hotel/Motel Past Yr.

6

"What we were able to show this major airline is that Urban radio listeners take exactly the same number of airplane trips as the general market. We coupled the number of plane trips that Urban radio listeners took with the \$75,000+ household income profile of Urban radio listeners. This airline marketing executive changed his marketing practice because of this compelling information. That's why the continued aggressive education of advertisers and their agencies is imperative for our brands."

Sherman concluded, "In order for marketers of Urban radio to be successful, we have to continue to arm ourselves with effective tools to educate local and national marketers. The 'Interep 2000 Profile of the Urban Contemporary Radio Listener' offers a very powerful tool in that ongoing battle." Stations interested in getting more information

on this study can contact Kizart at 312-616-7204 or e-mail him at *shermankizart@interep.com*.

Total Population, Adults 18+

7.9%

**4 Or More Plane** 

Trips Past Yr.

57.3%

Stayed In

Hotel/Motel Past Yr.

"Clearly, if a client is looking to target the 18-49 demographic, Urban radio is the most cost-efficient and cost-effective advertising vehicle for this particular audience."

**Domestic Travel** 

Urban radio listeners' traveling habits

mirror that of the entire population.

"Last Christmas I needed help. The owner returned my call. Talk about service!"

> - Kent Bailey, Manager CMT International

Take a free **MusicMaster TestDrive.** Send us a backup of your current music\*. We'll convert it to **MusicMaster** and send you a couple of day's worth of logs, unedited, so you can see for yourself. No sales hype or pressure. You do the comparison and tell us how we did. Call us at **800.326.2609** or sign up on line at **http://switch.to/musicmaster**. We'll give you all the details and arrange for your **MusicMaster TestDrive**.

MusicMaster. We think it's the best and we want to prove it to you!

MusicMaster TestDrive 800.326.2609 e.mail: testdrive@musicmasteronline.com



**H.S.** Graduate

College

Graduate

# Reporters

### Stations and their adds listed alphabetically by market Urban WWDM/Columbia, SC \* 17 JARULE //C.MiLJAN\*Between" 12 DAVE HOLLISTER "Vieman" 10 USHER "Poo" 9 PUBLICANNOUNCEMENT "Marracta" 4 SYGNATURE "Rain" WDKX/Rochester, NY \* WJUC/Toledo, OH \* WYNN/Florence, SC WFXM/Macon, GA WQUE/New Orleans, LA WBOT/Boston, MA \* WKGN/Knoxville, TN WAJZ/Albany, NY \* W KGM/K NOXVIIE, IN PD/MD: Blair Braxton 9 UBLIC ANNOUNCEMENT "Ma 7 SUNDAY "Know" 7 KELY "EI NELY "EI NGED EDGE "Promise" USHER "Progr RUFF ENCZ "Where" DE LA SOULC. KHAN "Good" DM: Matt Scurry PD: Gerald McSwain APD/MD: Nikki Reed PD/MD: Derek Han PD: Gerod Stevens MD: Angela Watson PD: Chartie Mack MD: Nikki G. PD: Andre Marcel MD: Kala Gause PD/MD: Sugar Bear MD: Cherry Martinez 15 USHER "Pop" 10 LL COOL JK. PRICE "You" 10 NEXT "Beauty" 6 PUBLIC ANNOUNCEMENT "M 2 ASSOLUTE "Realy" 1 AUANT "Firet" DE LA SOUL/C. KHAN "Good" DAVE HOLLISTER "Woman" RUFF ENDZ "Where" NELLY "E.I." PUBLICANNOUNCEMENT "M MD: NIKar G. 28 RUFF ENDZ: "Where" 12 USHER "Fog" 6 JAGGED EDGE "Phomise" SUNDAY" Know" SHADE SHETST "Where" PUBLICANNOUNCEMENT "Mamach PHILLTS "MOUNCE WANTED "Border" DAVIDJCSJAS" "An" NELLY "E.I." USHER "Pop" K-CI & JOLO "Crazy" WYCLEF JEAN/MARY..."911" CARL THOMAS "Eincibonal" LL COOL J/K. PRICE "You" THD. Kala Vouse 23 DAVE HOLISTER "Woman" 8 NELLY "EI." 0 USHER "Pop" 1 GROOVE THEORY "4shure" 1 JAGGED EDGE "Promise" PUBLIC ANNOUNCEMENT "Marracis" NEXT "Beauty" 25 RUFF END2: Where" USHER "Pop" SAMINE "Can " DE LA SOUL/C. KHAN "Good" RUFF ENDZ "Where" USHER "Pop" SHADE SHEIST "Where SUNDAY "Know" WFXE/Columbus, GA WIBB/Macon, GA **KBCF/Alexandria**, LA AVANT "First" MACK 10 F/T-BOZ "Tight" PD: Terri Avery MD: Al Irvin Int.PD: Jay Michael MD: R.J. Polk PD/MD: Eric Sco MD: At ... 9 NELLY "E.1" 1 USHER "Poo" 2 RUFEND2 "Where" 2 PUBLIC ANNOUNCEMENT "Mamaola" 2 JAGGD DOE "Promise" 2 PHILLY'S MOS" WANTED "Eorder" SUNDAY "Know" CH \* WTMG/Gainesville-Ocala, FL \* OM/PD/MD: Don Cody APD: Quincy WBLS/New York, NY KR80/Lafavette, LA WTLZ/Saginaw, MI\* WBLK/Buffalo, NY \* USHER "Pop" DAVE HOLLISTER "Worr PD/MD: Darlene Preje PD: Vinny Brown MD: Deneen Womack ID: H.J. PUIK SUNDAY "Know" DE LA SOUL/C, KHAN "Gov PUBLC ANNOL/NCEMENT " CAP1 F/TINY "Creep" JAGGED EDGE "Promise" B.B. JAY "His" DS II "Bitter" NELLY "E.I." USHER "Pop" X-CON W/TW JAGED EDGE "Promise" PUBLIC ANNOUNCEMENT "Mamac PRODIGY OF MOBB DEEP "Keep" DE LA SOUL/C. KHAN "Good" RUFF ENOZ "Where" PD: Chris Reynolds MD: Long John 14 JAGGED EDGE "Promise" 14 USHER "Pop" PUBLIC ANNOUNCEMENT "RUFF END2 "Where" PD/MD: Skip Dillard 1 USHER "Pop" 1 USHER "Pop" 3 DE LA SOUL/C, KHAN "Gilod" 2 M.D.P. "Ante" 2 NELLY"EI." JAGGED EDGE "Promise" RUFF ENDZ "Where" 15 SUNDAY "Know" 10 USHER "Pop" 4 JAGGEDEOGE "Prov APD'UQUINCY 9 DE LA SOULIC, KHAN "Good" 9 USHER "Pop" 8 RUFE ROCZ "Where" 1 PUBLIC ANKOUNCEMENT "Mamacha" SUNDAY "Know" JAGEDE DICE "Pomise" DSU "Ride" USHER "Pop" X-CON W/TWIG & JAY "Mama" JAGGED EDGE "Promise" M.O.P. "Ante" DE LA SOUL/C. KHAN "Good" RUFF ENDZ "Where" PHILLY'S MDST WANTED "Border KJMM/Tulsa, OK \* PD: Terry Monday APD: Aaron Bernard NELLY "E.I." I/ID: Aaron Bernard ) NELLY "E.I." USHER "Pop" ? PUBLICANNOUNCEMENT "Mark JAGGED EDGE "Promise" DE LA SOUL/C. KHAN "Good" TAMIA "House" ZPAC "Thug" DSU "Ride" RUFF ENDZ "Where" NELLY "E.I." WOWI/Nortolk, VA 1 PD: K.J. Holiday MD: Michael Mauzone VP/Prog.: Tony Fields PD: Paul Strong WEAS/Savannah, GA PHILLY S MUST WAN I'LD "Border SUNDAY "Know" THREE 6 MAFIA "Ring" PUBLIC ANNOUNCEMENT "Mamacita" WHRK/Memphis, TN \* HU: MICTA'EL MALIZORE I NELLY "E.J." I USHER "Pop" PUBLIC ANNOUNCEMENT "Mama PRODIGY OF MOBB DEEP "Keep" PUFF ENDZ "Where" JAGGED EDGE "Promise" PD: Sam Nelson MD: Jewel Carter WWWZ/Charleston, SC.\* WHTA/Atlanta, GA \* OM/PD: Terry Base MD: Ron Splackaveilie NELLY "E. WIKS/Greenville, NC \* WHITNEY HOUSTON" Fine JAGGED EDGE "Promise" USHER "Pop" PD: Darrell Johnson APD: Ryan Cameron MD: Ramona Debraux WHNR/Lakeland-Winter Haven, FL D: Ron Splackavellie USHER "Pop" NELLY"F:I. PUBLIC ANNOUNCEMENT "Mar 2PAC "Thug" JAGGED EDGE "Promise" SUNDAY Knob SUNDAY Knob SUNDAY Knob RIFE NOZ "Where" K-D: & JOJD 'Crazy" Mar, CTH'S SUNDE MAN "Side" TALENT "Celebnty" PD/MD; B.K. Kirkland JAGGEO EDGE" Promise" GROOVE THEORY "4shure" PHILLY'S MOST WANTED "1 WEDR/Miami, FL \* PROFYLE "Liar" USHER "Pop" METHRONE "Body" GM: Frankie Grover Acting PD: Mique Mann OM: James Thomas PD/MD: Cedric Hollywood 27 NELLY "E.I." 13 USHER "Pop" JAGGED EDGE "Pro Acting PD: Mique Mann JAGGE0EDGE "Promise" 4 RUFF.END2 "Mhere" 4 PUBL:CANNOUNCEMENT "Mar 4 CAP1; FTINY "Creep" 4 SUNDAY "Know" 4 NELLY "E.1" USHER "Pop" DSU "Ride" KDKS/Shreveport, LA KUKA/SITEVE DOTT, LA PD/MD:Quinn Echols USHER "Pop" BRIAN MCKNIGHT "Wn" DE LA SOULCK. KHAN "Good" JAGGEDEDGE "Promise" PUBLICANNOUNCEMENT "Mamaoka" RUFEND2 "Where" WESE/Tupelo, MS PD/MD: Pamela Aniese KBFB/Dallas-Ft, Worth, TX \* WJMZ/Greenville, SC \* 20 USHER "Pop" 16 PUBLIC ANNOUNCEMENT "Man KVSP/Oklahoma City, OK PD:DarrellJoh B.G. "Know" DE LA SOUL/C. KHAN "Good" THREE 6 MAFIA "Ring" JAGGED EDGE "Promise" DAVE HOLLISTER "Woman" MD: Doug Davis PD: Terry Monday MD: Eddie Brasce WVEF/Atlanta GA \* DAVE HOLLISTER "Woman" PRU "Candles" USHER "Pop" USHER "Pop" SAMME "Can't" BOYZ II MEN "Advance" JAGGED EDGE "Promiss CAP1 F/TINY "Creep" PD: Tony Brown MD: Tosha Love NELLY "E.I." USHER "Pop" RUFF END2 "Where" JAGGED EDGE "Premise" PUBLIC ANNOUNCEMENT "Mamaco DE LA SOUL/C. KHAN "Good" TAMIA "House" KKDA/Dallas-Et Worth TX \* 22 USHER "Pop" 17 NELLY "E.I." 15 SAMMIE "Cant" 2 JAGGED EDGE "Promise" DAVE HOLLISTER "Woma PD/MD: Skip Ch WPEG/Charlotte, NC \* WNEZ/Hartford, CT \* B USHER "Pop" JAGGED EDGIL "Promise WKKV/Milwaukee, WI WQHH/Lansing, MI KMJJ/Shreveport, LA PD/MD: Ricky Ricardo APD: J.J. Foxx 23 PUBLIC ANNDUNCEMENT "Mart 14 DE LASOUL/C. KHAN "Good" 13 USHER "Poo" PD: Andre Carson MD: Nate Quick PD: Michael Tee 5 USHER "Pop" 2 LL COOL J/K. PRICE "You" 1 JAGGED EDGE "Promise" 5 RUFF ENDZ "Where" PD/MD: Brant Jot PD: Gary Young MD: Doc Love SHYNE F/B. LEVY "Boyz RUFF ENDZ "Where" WROU/Dayton, OH 41 NELLY "E.I." 14 USHER "Pop" 11 NEXT"Beauty" 5 JAGGED EDGE "Promise 4 THREE 6 MAFIA "Ring" 25 22 21 WFXA/Augusta, GA \* PD: Robert Taylor MD: Yana Symone 23 BEENIE MAN "Girls" 12 USHER "Pou" 9 JAGGEO EDGE "Promise" 5 PUBLICANVOLINCEMENT "Man 1 SCARACT \* Man" 20 PUBLIC ANNOUNCEMENT "M 9 NELLY "E.I." 8 USHER "Pop" 5 DE LA SOUL/C. KHAN "Good" 4 K-CI & JOJO "Crazy" WKYS/Washington, DC \* PD/MD: Marco Si VP/Prog.: Steve Hegwood NELLY "E.I." USHER "Pop" DAVE HOLLISTER "Woman JAGGED EDGE "Promise" USHER "Pop" NELLY"E.I." SUNDAY Know" PUBLIC ANNOUNCEMENT "Mamadia" B.B. JAY "Hiz" CAP1 F/TINY "Creep" DE LA SOUL/C. KHAN "Good" JAGGED FOR "Promise" WJHM/Orlando, FL \* PROFYLE "Liar" USHER "Pop" BEENIE MAN 'Girls" MACK 10 F/T-BOZ "Tight' USHER "Pop" SUNDAY "Know" NELLY "E.I." RUFF ENDZ "Where" JAGGED EDGE "Promise" OSLI "Brie" VP/Programming: John Roberts PD: Russ Allen Int. MD. Jay Love 22. OUTKAST "8.0.B." 1. USHER "Pop" KATZ/St. Louis, MO \* PRU "Candles" JAHEIM "Could" WJTT/Chattanooga, TN \* PD: Chack Atkins MD: OejaVu SYGNATURE "Rain" SPARKLE "Fact" 3LW "More" PUBLIC ANNOUNCEMENT "Mamaoita DSU "Ride" CAP1 F/TINY "Creep" PD: Keith Landecker MD: Magic WBLX/Mobile, AL \* PD/MD: Myronda Reuben 16 JA RULE F/C. MILIAN "Betw 3 USHER "Pop" CONTRACTION CONCEMENT 'N SCARFACE "Ain'!" DAVE HOLLISTER "Woman" RUFF ENOZ "Where" 43 USHER "Pop" 1 PUBLIC ANNOUNCEMENT "M JAGGED EDGE "Promisi" DE LA SOUL/C. KHAN "Sood" SI INDAY "Know" WEUP/Huntsville, AL WDTJ/Detroit, MI \* WBTFA exington-Favette, KY WPHI/Philadelphia, PA \* VP/Prog.: Tony Fields PD: Karen Jordan MD: Gerald Harrison 26 PROFYLE "Lia" 19 NELLY "E.I." USHER "Pop" RUFF ENDZ "Where" B.G. "Know" PD/MD: Steve Murray 9 DE LA SOUL/C. KHAN "Good" USHER "Pop" JAGGED EDGE "Promise" WJKS/Wilmington, DE PD: Maurice Devoe APO: Lamonda Williams MD: Raphael "Raiff" George WFUN/St. Louis, MO \* OM: James Alexander PD: Nate Bell MD: Phillip Mahome PD: Tony Quartaron MD: Manuel Mena USHER "Pop" JAGGED EDGE "Promise" RUFF ENDZ "Where" PUBLIC ANNOUNCEMENT "Ma PD: Mic Fox SUNDAY "Know" RUFF ENDZ "Where" WPRW/Augusta, GA CARL THOMAS "Emotional" LL COOL JX: PRICE "You" USHER "Pop" PUBLIC ANNOUNCEMENT "Mamacta" (AGCEP EDGE "Promise" D: Phillip meno-USHER "Pop" PUBLIC ANNOUNCEMENT "Mamacta" WHITNEY HOUSTON "Fine" RUFF ENDZ "Where" JAGGED EDGE "Promise" NELLY "E.1." RUFF ENDZ "Where" 8 USHER "Pop" 3 NELLY "E.I." JAGGED EDGE "Promise" AVANT "First" TAMIA "House" NELLY "E.I." CAP1 F/TINY "Creep BAHA MEN "Let" PD: Tim Snell MD: Nighttrain WZHT/Montgomery, AL USHER "Pop" 2PAC "Thug" CAP1 FITINY "Creep" JAGGED EDGE "Promise" WZH1/monings. PO: Darryl Elliott MD: Michael Long JAGGED EDGE "Promise SUNDAY "Know" RUFF ENDZ "Where" WTLC/Indianapolis, IN ID: MichaelLong USHER "Pop" SHADE SHEST "Where" JAGGED EDSE "Promise" RUFFEND2 "Where" NELLY "E.1." SHAM CUTTA-CALHOUN "OK" DE LA SOULCK KHAM "Good" DE LA SOULCK KHAM "Good" DIBLIC ANDUNCEMENT "Marr SUNDAY "Know" WHBX/Tallahassee, FL PD: Brian Wallace MD: Karyn Vaughn WUSL/Philadelphia, PA WGCI/Chicago, IL SUNDAY "Know" DE LASOUL/C, KHAN "Good" PUBLIC ANNOUNCEMENT "Mamac DS11"Ride" WJLB/Detroit, MI \* Acting PD/MD: Sherri Fine KIPR/Little Rock, AR \* OM: Helen Little APD/MD:Glenn Cooper WEMX/Baton Rouge, LA \* OM/PD:Elroy Smith APD/MD: Jay Alan VP/Ops & Prog.: Michael Saund APD/MD: KrisKelley RUFF ENDZ "Where" USHER "Pop" JAGGED EDGE "Promi No Add DM/PD/MD: Joe Booker 22 PUBLIC ANNOUNCEMENT "Ma 8 SUNDAY "Know" 1 JAGGED EDGE "Promise" PD: Mya Vernon APD/MD: Adrian Long 5 DE LA SOUL/C. KHAN "Goo 4 PRODIGY OF MOBB DEEP 4 PUBLIC ANNOUNCEMENT JAGGED EDGE "Promies" USHER "Pop" CHANTE' MOORE "Straght" NELLY "E.I." TOTAL INTERCEIPY PUBLIC ANNOUNCEMENT "Namacita" WHITNEY HOLSTON "Fine" USHER "Pop" NEXT "Beauty" DELA SOULIC KHAN "Good" KEITH SWEATALL: MO "Trade" AGGEDEDGE "Promise" WTMP/Tampa, FL \* PD: Larry Steele MD: Big Money 21 USHER "Pop" 11 USHER "Pop" 14 OKUER "North 6 RUFF END2 "Where" 4 PUBLIC ANNOUNCEMENT "Mail 3 K-GL& IOL "Crave" VIND PARTABLE VINDE ANAFAA "Ring" USHER "Pop" RUFF END2 "Where" SHADE SHEIST "Where" SUNDAY "Know" PUBLIC ANNOUNCEMENT "Mamacha WJMI/Jackson, MS \* USHER "Pop" USHER "Pop" RUFF ENDZ "Where" PHILLY'S MOST WANTED "Border WHITNEY HOUSTON "Fine" NEXT "Beauty" CHARLIE WILSON "Without" NELLY "E.I." USHER "Pop" SUNDAY "Know" JAGGED EDGE "Pro 3UW "More" PD/MD: Stan Bran WMNX/Wilmington, NC USHER "Pop". PUBLIC ANNOUNCEMENT "M WIZF/Cincinnati, OH PD: Rod Cruise MD: Mike Chaz WDAI/Myrtle Beach, SC VP/Prog.: Tony Fields MD: Terri Thomas NELLY "E.I." RUFF ENDZ "Where" SUNDAY "Know" JAGGED EDGE "Promise" X-CON W/TWIG & JAY "Mama" PD/MD: Chris Clay USHER "Pop" RUFFENDZ "Where" PUBLIC ANNOUNCEMENT "Ma LARCED EDGE "Promise" WJJN/Dothan, AL SAMMIE "Can't" JAGGED EDGE "Promise RUFF ENDZ "Where" USHER "Poo" PUBLIC ANNOUNCEMENT "N K-CI & JOJO "Crazy" NELLY "E.I." DE LA SOULZC. KHAN "Good" BONE THUGS-N-HARMONY "I JAGGED EOGE "Promise" SUNDAY "Know" MU: TETT THOMAS 16 PUBLIC ANNOUNCEMENT "N 7 MACK 10 F/F BO2 "Tigget" 3 DE LA SOUL/C, KHAN "Good 1 JAGGED EDGE "Promise" RAM-Z F/DRAG-ON "Lat" RUFF ENDZ "Where" WAMO/Pittsburgh, PA nacita PO/MD: TonyBlack 15 DE LA SOUL/C. KHAN "Good" 10 SUNDAY "Know" 10 USHER "Pop" 10 USHER "Pop" 10 RUFFENDZ "Where" KKBT/Los Angeles, CA \* PD: Ron Atkins MD: DJ Boogie MD: Dorsey Fuller 24 MACK 10F/T-BOZ "Tight" 21 USHER "Pop" 14 NELLY "E.I." KTCX/Beaumont, TX 8 - CHICO DEBARGE "Player" 7 USHER "Pop" 6 MR.C THE SLIDE MAN "Slide" JAGGED EDGE "Promise" FIELD MOB "Project" PD/MD: Lou Bennet WOOK/Nashville, TN \* D/MD: Lou Bennett DAVE HOLLISTER "Woman" PRU "Candles" JAGGED EDGE "Promise" USHER "Pop" GROOVE THEORY "4shure" RUFF ENDZ "Where" MACK 10 F/T-BOZ "Tight" WULK/TRASHVITIE, IN T OM: Jim Kennedy PD: Terry Fox 16 VELLY "E.I" 13 PUBLICANNOUNCEMENT "Mamadiz 4 USHER "Pop" AWANT "Frst" BOYZI INEN "Advance" METHRONE "Body" JAGGED EDGE "Promise" RUFF ENOZ "Where" KPRS/Kansas City, MO \* 8 NELLY "E.I." 7 JAGGED EDGE "Promise 3 CAP1 F/TINY "Creep" PD: Sam Weaver APD/MD: Myron Fears (PU/MU): mytuti rears 4 NELLY "E.1" 1 USHER "Pop" 6 DE LASQUUC, KHAN "Good" 5 JAHEM "Could" JAGED EDGE "Promise" RUFF ENDZ "Where" PUBLIC ANNUNCEMENT "Mamacita" .SUNDAY "Know" \* = Mediabase 24/7 monitored WBLO/Louisville, KY \* WENZ/Cleveland, OH \* WOOK/Baleigh-Durham NC WZFX/Fayetteville, NC VP/Prog.: Tony Fields PD: Karen Jordan MD: Gerald Harrison PD: Hosie Mack MD: Jodi Berry PD: Lance Pant MD: Sam Sylk PD: Bobby Jay APD: Garrett Davis MD: Taylor Morgan MD: JOBI BETTY 33 NELLY "E.I." 7 USHER "Pop" 4 LL COOL JK. PFICE "You 3 JAGGED EDGE "Promise" 1 PUBLIC ANNOUNCEMENT NELLY "E.I." USHER "Pop" PUBLIC ANNOUNCEMENT SUNDAY "Know" JAGGED EDGE "Promise" WYBC/New Haven, CT \* 33 WJZD/Biloxi-Gulfport, MS NELLY "E.I." DE LA SOUL/C. KHAN "Good BIG MD. "Man" DM: Wayne Schmidt PO: Juan Castillo APD: Steven Richards MD: Doc-P 15 NELLY "E.L." 15 NELLY "E.L." 15 USHER "Pop" 3 JAHEIM "Could" 1 JAGGED EDGE "Promise" PUBLIC ANNOUNCEMENT "Mamacita" RUFF ENDZ "Where" PD: Rob Neal MD: Tabari Daniels 20 SUNDAY "Know" 15 DE LASOUUC. KHAN "Good" 7 NELLY"EI." 6 USHER "Poo" 5 DSU "Rice" 5 PUEF KNOZ "Where" 5 PUEF KNOZ "Where" 5 PUEF KNOZ "Where" 5 PUEF KNOZ "Where" 83 Total Reporters 83 Current Reporters 83 Current Playilsts ID: Doc-P USHER "Pop" SUNDAY "Know" DE LASDUL/C. KHAN "Good" PUBLC ANDUNCEMENT "Man NELLY"EI." BAHA MEN "Lef" LU'KIM "NSGO" Licks" LU'KIM "NSGO" Licks" RAM-Z PORAG-ON "Lef" JAGGED DEG "Promise" NR. CTHE SLIDE MAN "Side" RUFFENDZ "Whee" CAPI F/TINY"COEep" WCDX/Richmond, VA \* KliZ/Killeen-Temple, TX WGZB/Louisville, KY \* WC DA/NCENTION, VA MD:B-Rock 15 DE LASOULC: KHAN "Good" 13 USHER "Pop" 9 BERNE MAN "Gits" 2 3UV "More" 1 NELLY "EL" PUBLIC ANNOUNCEMENT "Mar JAGED EDGE "Promise" RUFF ENDZ "Where" SUNDAY "Know" New Reporters (3): WPRW/Augusta, GA KBFB/Dallas-Ft. Worth, TX WFUN/St. Louis, MO VP/Prog.: Tony Fields PD: Karen Jordan MD: Gerald Harrison 35 PROP/LE\*Llar 18 NELLY\*E.1." USHER "Pop" RUFF END2 "Where" B.G. "Know" WHXT/Columbia, SC PD/MD: Mychal Maguin U/mD: mychai maguire NELLY "E.I." JAGGED EDGE "Promise" RUFF ENDZ "Where" USHER "Pop" MONIFAH "Teil" SUNDAY "Know" PUBLIC ANNOUNCEMENT "? WDZZ/Fliat, MI \* PD: Jerry Smokin' B MD: Bill Black PD/MD: Chris Reynolds 6 USHER "Pap" JAGGED EDGE "Promise" USHER "Pop" RUFF ENDZ "Where" PUBLIC ANNOUNCEMENT JAGGED EDGE "Promise" SHADE SHEIST "Where" Moves from Urban to CHR/Rhythmic (1): WJWZ/Montgomery, AL RUFF ENDZ "Where" Urban AC WHUR/Washington, DC \* WALR/Atlanta, GA WILD/Boston, MA WLXC/Columbia, SC \* WCFB/Orlando\_FL \* KMJM/St. Louis, MO WGPR/Detroit, MI \* KMJQ/Houston-Galveston, TX \* KJMS/Memphis, TN \* PD: Steve Goust APD: KJ Carson MD: T. Clark PD: Kennedy, Jim PD/MD: Portia PD 9 etta Hine PD: Carl Conner MD: Carla Boatner MD: Eileen Nathanie PD: Steve Holbrook MD: Joe Davis DM/PD: Chuck Atkins APD/MD: Eric Michaels PD: Hector Hannibal MD: David A. Dickinson CAVE HOLLISTER "War BRIAN MCKNIGHT "War CHANGING FACES "OWN JAMU: Portia BRIAN MCKNIGHT "Wia" JAGGED EDGE "Promise" DAVE HOLLISTER "Woma WILL DOWNINS "Tred" VICTOR FIELDS "Beach" RUFF ENDZ "Where" No Adds No Adde No Add GERALD LEVERT" 16 10 DAVE HOLLISTER "Woma BOYZ II MEN "Advance" IAGGED EDGE "Promise" WAMJ/Atlanta, GA \* 6 WYCLEFJEAN "911" 4 DAVE HOLLISTER "Viomar 3 BFIAN MCKNIGHT "Vion" WHQT/Miami, FL PRU "Candles" WDAS/Philadelphia, PA \* WKXI/Jackson, MS Station Mgr.: Tony Kidd PD: Derrick Brown MD: Traci Latrelle PD: Marvin Hanksti SADE "Side" PO/MO: Stan Brans PD: Joe Tamburro APD/MD: Daisy Davis WLVH/Savannah, GA WMMJ/Washington, DC METHRONE "Body" RUFF ENDZ "Where" DAVE HOLLISTER "W WMX0/Detroit\_MI WMGL/Charleston, SC PD/MD: Vern Catron APD: Roger Moore BOYZ II MEN "Acvand VP/Dps & Prog.: Michael Saund PD: Janet G. PD: Chris Conners WAGH/Columbus, GA 16 DAVE HOLLISTER "Woman 5 SADE "Side" 4 CHANGING FACES "Other" WWIN/Baltimore, MO DAVE HOLLISTER W PD: Terry Base MD: Belinda Parker BRIAN MCKNIGHT "Win" DAVE HOLLISTER "Wom: PD: Kathy Brown MD: Keith Fisher PD: Billy Dee MD: Ed Lewis WSOL/Jacksonville, FL \* KMJK/Phoenix, AZ BADU "Bao" 29 AL JARREAU "Just" 17 DAVE HOLLISTER "Wom 5 CARL THOMAS "Emitio BRIAN MCKNIGHT "Win RUFF ENDZ "Where" PD: Doc Wynter APD/MD: K.J. DAVE HOLL STER "Won PD: Art Jackson MD: Akili Worthy 8 OAVE HOLLISTER "Woman PATTI LABELLE "Call" WMCS/Milwaukee, WI WIIKS/Favetteville\_NC CTED 1 PD/MD: Tyrene Jackso KRNB/Dallas-R. Worth, TX \* 8 DAVE HOLLISTER "Womar JAGGED EDGE "Promise" PD: Bobby Jay APD: Garrett Davis MD: Calvin Pee \* = Mediabase 24/7 monitored No Add KOKY/Little Rock, AR PD: Al Payne MD: Rudy "V" KOXL/Baton Rouge, LA PD: Mark Dylan MD: Vernon Wells WDLT/Mobile, AL\* WBAV/Charlotte, NC WFXC/Raleigh-Durham, NC \* No Adds STEPHEN SIMMONDS "Can't PD: Mya Verni MD: Todd Day PD: Andre Carson MD: DC PD: Ron Anthony MD: Kathy Barlow 22 HILST. SOUL "Strict KDKO/Denver-Boulder, CO WFLM/Ft. Pierce, FL KELLY PRICE "Should've" BRIAN MCKNIGHT "Win" CARL THOMAS "Emotional" KEITH SWEATALL' MO "Trade DAVE HOLLISTER "Woman" MD: DC 7 WYCLEF JEAN "911" 1 DAVE HOLLISTER " BOYZ II MEN "Advan DAVE HOLLISTER 'Woma KJLH/Los Angeles, CA \* Int. PD/MD: Jim Walke 41 Total Reporters PD/MD: Michael Jame

WVAZ/Chicago, IL \* DM/PD: Maox Myrick APD/MD: Jamillah Muhammad WBHK/Birmingham, AL \* DAVE HOLLISTER "Woma PD: Jay Dixon MD: Darryl Johnson WZAK/Cleveland, OH \* No Add PD/MD: Lance Panto

No Adds

10 SADE "Siele" 10 TONIESTES "Stupid" 10 K-CI & JQJO "Crazy" 10 MEL WAI "ERS "Orunk" 5 SAMMIE "Can't"

WOMK/Detroit, MI \* PD/MD: James Alexander DAVE HOLLISTER "Woman" JAGGED EDGE "Promise" LADE BAC "One" CARL THOMAS "Free CARL THOMAS "Emotional" PHAT CAT PLAYERS "Every-Time" RUFF END? "Where"

WOMG/Greensborg, NC \* PD: Alvin Stowe MD: Bryan Maxwell

PD/MD: Cliff Winston 5 DAVE HOLLISTER "Womar 1 KELLY PRICE "Should ve" JAGGED EDGE "Promise"

WRBV/Macon, GA PD/MD:LisaCharles 10 WHITNEY HOUSTON "Fine" DAVE HOLLISTER "Woman" JAGED EDGE "Promise" CARL THOMAS "Errotional"

WYLD/New Orleans, LA 22 CARL THOMAS "Emotional"
 3 R. KELLY "Wish" DAVE HOLLISTER "Woman" KEITH SWEAT/LIL' MO "Trade WRKS/New York, NY \* PD: Toya Beasley APD: Lenny Greene 1 KEITH SWEATALLY MO "Trade" KEITH SWEAT/LIL MO "Trade DAVE HOLLISTER "Woman" GERALD LEVERT "Oream" STEPHEN SIMMONDS "Can'l

WFAC/Hatetgit-Durnan MD: Damyl Morrow 11 WHITNEY HOUSTON "Fine" 1 SADE "Side" 1 CHARLIE WILSON "Without" PATTI LABELLE "Cail" PATTI LABELLE "Call" WKJS/Richmond, VA \* PD/MD: Kevin Kotax 2 RONNE LAWS "Days" 2 ROY IMEN "Advance" 2 DAVE HOLLISTER "Woman" 2 HIL ST. SOUL "Strictly" RUFF ENDZ "Where".

41 Current Reporters 41 Current Playlists

New Reporters (2): WAMJ/Atlanta, GA WGPB/Detroit M

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# **Urban AC Playlists**



# Urban AC Top 30

		<sup>®</sup> October 20, 2000	TOTAL		GROSS	WEEKSON	TOTAL STATIONS	Most Addad
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL PLAYS	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added.
1	0	YOLANDA ADAMS Open My Heart (Elektra/EEG)	937	+37	147317	24	39/0	ARTIST TITLE LABEL(S) ADDS
2	2	TONI BRAXTON Just Be A Man About It (LaFace/Arista)	797	-90	116514	18	38/0	
7	3	SISQO Incomplete (Dragon/Def Soul/IDJMG)	594	+20	100169	16	27/0	D. HOLLISTER One Woman (Def Squad/DreamWorks) 24
8	4	CHARLIE WILSON Without You (Major Hits)	581	+48	65694	8	37/1	BRIAN MCKNIGHT Win (Motown)
3	5	BOYZ II MEN Pass You By (Universal)	580	-116	81637	14	33/0	JAGGED EDGE Promise (So So Def/Columbia) CARL THOMAS Emotional (Bad Boy/Arista)
5	6	ERYKAH BADU Bag Lady (Motown)	562	+5	100543	10	34/1	<b>RUFF ENDZ</b> Where Does Love Go From Here (Epic)
10	0	JILL SCOTT Gettin' In The Way (Hidden Beach/Epic)	561	+93	73118	9	32/0	SADE By Your Side (Epic)
6	8	JOE Treat Her Like A Lady (Jive)	549	-33	96805	20	32/0	BOYZ II MEN Thank You In Advance (Universal)
4	9	BEBE WINANS F/MCKNIGHT & JOE Coming Back Home (Motown)	546	-59	78412	12	32/0	KEITH SWEAT F/LIL' MO I'll Trade (Elektra/EEG)
18	1	SADE By Your Side (Epic)	467	+97	62655	3	38/4	PATTI LABELLE Call Me Gone (MCA)
14	0	AVANT My First Love (Magic Johnson/MCA)	441	+62	65578	5	27/0	
9	12	CARL THOMAS Summer Rain (Bad Boy/Arista)	431	-52	61691	13	26/0	
reaker	13	KELLY PRICE You Should've Told Me (T-Neck/Def Soul/IDJMG)	410	+111	71600	6	31/2	
13	14	<b>DONELL JONES</b> Where   Wanna Be (Untouchables/LaFace/Arista)	401	-13	81684	29	29/0	
-11	15	KEVON EDMONDS Love Will Be Waiting (RCA)	400	-58	49648	11	29/0	
12	16	NORMAN BROWN F/VESTA Rain (Warner Bros.)	397	-46	31329	13	30/0	
16	Ð	PATTI LABELLE Call Me Gone (MCA)	395	+28	44249	4	33/2	
17	18	TEMPTATIONS Selfish Reasons (Motown)	356	-6	25348	7	23/0	Most Increased
20	19	AL JARREAU Just To Be Loved (GRP/VMG)	350	+29	30919	10	28/1	Plays TOTAL
25	20	R. KELLY   Wish (Jive)	329	+59	47678	3	21/1	PIAYS TOTAL PLAY
15	21	RACHELLE FERBELL Satisfied (Capitol)	325	-94	32926	11	28/0	ARTIST TITLE LABEL(S) INCREAS
24	22	CHANGING FACES That Other Woman (Atlantic)	324	+69	46457	3	27/2	KELLY PRICE You Should've(T-Neck/Def Soul/IDJMG)+11
27	23	STEPHEN SIMMONDS   Can't Do That (Priority)	302	+33	27435	4	27/2	CARL THOMAS Emotional (Bad Boy/Arista) +10 SADE By Your Side (Epic) +9
28	24	WHITNEY HOUSTON Fine (Arista)	297	+68	35443	4	28/2	JILL SCOTT Gettin' In The Way (Hidden Beach/Epic) +9
19	25	LV Woman's Gotta Have It (Loud)	275	-66	34411	17	20/0	BRIAN MCKNIGHT Win (Motown) +8
22	26	PHIL PERRY Keep Me In The Dark (Peak/Private/Windham Hill)	267	-15	21205	6	25/0	D. HOLLISTER One Woman (Def Squad/DreamWorks) +7
)ebut>	27	GERALD LEVERT Dream With No Love (Motown)	226	+49	23773	1	28/2	CHANGING FACES That Other Woman (Atlantic) +6
26	28	GERALD LEVERT Baby U Are (EastWest/EEG)	213	-24	35091	18	29/0	WHITNEY HOUSTON Fine (Arista)         +6           K-CI & JOJO Crazy (MCA)         +6
23	29	RUFF ENDZ No More (Epic)	210	-55	60204	15	12/0	AVANT My First Love (Magic Johnson/MCA) +6
29	30	NEXT Wifey (Arista)	202	-29	56311	9	12/0	
NENLARA	SE	39 Urban AC reporters. Monitored airplay data supplied by Mediabase Researanked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets previous week. If two songs are tied in total plays, the song being played on more songs reaching 35C plays or more for the first time. Songs below No. 20 are more songle here the songle being to the songle bein	s appear of e stations oved to re	on songs ga s is placed fi ecurrent afte	ining plays or rst. Breaker s er 20 weeks.	r remainin tatus is as Gross Im	g flat from signed to pressions	
	II.	equals Average Quarter Hour Persons times number of plays (times 100). Average from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000,			uns usea nei	em with p	ennission	
	Ť	New & Active						
ARL THOM	MAS En	notional (Bad Boy/Arista) RONNIE LAWS Old D	ays/Old W	lays (HDH)		2000		<b>Breakers</b> ®

Total Plays: 193, Total Stations: 21, Adds: 5 PROFYLE Liar (Motown) PRU Candles (Capitol) LIBERTY CITY FLA. Who's She Lovin' Now? (Harrell/Jive) WYCLEF JEAN F/MARY J. BLIGE 911 (Ruffhouse/Columbia) LUCY PEARL Don't Mess With My Man (Overbrook/Pookie/Beyond)

J.T. TAYLOR How (Taylor Made)

RUNNIE LAWS Old Days/Old Ways (HDH) Total Plays: 147, Total Stations: 16, Adds: 1 DAVE HOLLISTER One Woman Man (Def Squad/DreamWorks) KEITH SWEAT F/LIL' MO I'll Trade (A Million Bucks) (Elektra/EEG) CHANTE' MOORE Straight Up (Silas/MCA) BRIAN MCKNIGHT Win (Motown) LATANYA Why You Acting Shady (TVT)

Songs ranked by total plays

# **KELLY PRICE**

You Should've Told Me (T-Neck/Def Soul/IDJMG) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART CHART 13 410/111 31/2 Most Added is the total number of new adds officially reported to R&R

by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

March of Dimes Saving babies, together

Thank you radio, for helping the March of Dimes fight to save babies' lives by participating in the 2000/2001 Achievement in Radio (A.I.R.Awards) A.I.R. AWARDS

Houston	Oct. 27	Phoenix Oct. 30
Boston	Nov. 2	Washington Nov. 2
Atlanta	Nov. 7	Cleveland Nov.13
Philadelphia	Nov. 13	Baltimore Nov. 14
Miami	Dec.5	New York Jan. 25
Milwaukee	Mar. 1	Pittsburgh Mar. 1
St. Louis	Mar. 2	and the second
	and the second sec	1 1 der 18 3 1 3



Achievement In Radio. A Braddcast Competition Celebrating Excellence in Radio to Benefit the March of Dimes Birth Defects Fou

Sponsored Nationally By: Ford Motor Company

Co-Sponsored By: Arbitron, Associated Press, Metro Networks/Shadow and R&R



**Most Played Recurrents** 

CARL THOMAS I Wish (Bad Boy/Arista)

MARY MARY Shackles (Praise You) (C2/Columbia)

WHITNEY HOUSTON & DEBORAH COX Same Script, Different Cast (Arista)

JOE I Wanna Know (Jive)

ANGIE STONE No More Rain (In This Cloud) (Arista)

KEVON EDMONDS No Love (I'm Not Used To) (RCA)

DONELL JONES U Know What's Up (Untouchables/LaFace/Arista)

MAXWELL Fortunate (Rock Land/Interscope/Columbia)

AVANT Separated (Magic Johnson/MCA)

BRIAN MCKNIGHT Back At One (Motown)

ERIC BENET Spend My Life With You (Warner Bros.)

D'ANGELO Untitled...(How Does It Feel) (Cheeba Sound/Virgin)

KEVON EDMONDS 24/7 (RCA)

CASE Happily Ever After (Def Jam/IDJMG)

TEMPTATIONS I'm Here (Motown)

TONI BRAXTON He Wasn't Man Enough (LaFace/Arista)

TEMPTATIONS Stay (Motown)

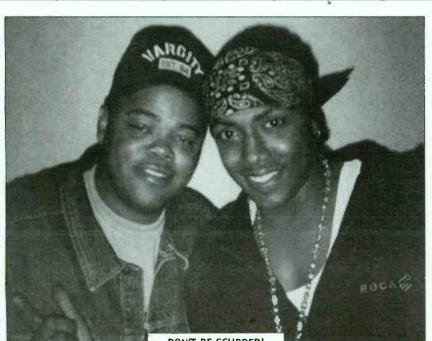
DEBORAH COX Nobody's Supposed To Be Here (Arista)

JESSE POWELL You (Silas/MCA)

TYRESE Lately (RCA)



AMEL LARRIEUX Make Me Whole (550 Music)



DON'T BE SCURRED!

warns "the braided-up pimp" to WJMZ/Greenville, SC's Rob Laidbac. Before his sold-out show at Club Millennium, Mystikal (r) quickly briefed the night talent on how to get her "with the biggest one" to ... umm ... well, you know the infamous title of **R&R**'s No. 1 song for the past five weeks.

TUNED-IN URBAN AC

WAMJ/Atlanta

WGPR/Detroit

3am

3am

STEVIE WONDER That Girl SISQO Incomplete NATALIE COLE This Will Be HOWARD HEWETT I'm For Real JACKSONS Shake Your Body... SILK Meeting In My Bedroom SPINNERS It's A Shame SHIRLEY MURDOCK AS We Lay STAPLE SINGERS Let's Do It Again RACHELLE FERRELL Satisfied COMMODORES Nightshift LUTHER VANDROSS Power Of Love... DONNA SUMMER Heaven Knows

### 11am

PRINCE Kiss YOLANDA ADAMS Open My Heart SLY & THE FAMILY STONE Everyday People MAXWELL Fortunate MARVIN GAYE Sexual Healing KOOL & THE GANG Ladies Night AL JARREAU We're In This Love Together CARL THOMAS I Wish KIRK FRANKLIN Why We Sing STAPLE SINGERS I'll Take You There PATTI LABELLE If Only You Knew

4pm

BILL WITHERS Use Me GAP BAND You Dropped A Bomb... JOE Treat Her Like A Lady PRINCE I Wanna Be Your Lover BRIAN MCKNIGHT Back At One STEPHANIE MILLS Never Knew Love... TAVARES It Only Takes A Minute SMOKEY ROBINSON Just To See Her LUCY PEARL Dance Tonight LUTHER INGRAM (If Lovin' You Is Wrong) I...

### 8pm

EARTH, WIND & FIRE Let's Groave SISQO Incomplete RUFUS Sweet Thing SOUL II SOUL Keep On Movin' SILK Meeting In My Bedroom DIANA ROSS Ain't No Mountain... DEBARGE Rhythm Of The Night STEVIE WONDER Living For The City MARY MARY Shackles (Praise You) MICHAEL JACKSON Wanna Be Startin' Somethin' SOLO Heaven AL GREEN You Ought To Be With Me



DEELE Sweet November BOB BALDWINNever Can Say Goodbye PEABO BRYSON Can You Stop The Rain J. INGRAM I/P. AUSTIN How Do You Keep... BOYZ II MEN Can You Stop The Rain ERIC BENET Spend My Life With You SADE By Your Side BRIAN CULBERTSON I/L. PERRY Get'n Over You PHIL PERRY Keep Me In The Dark... JOE Treat Her Like A Lady CO-ED Roll With Me THEO Lockdown THE SYSTEM Soul Food KYM WATERS I/M. MORGAN Am I The Same Girl...

# 10am

ISLEY BROTHERS Hello It's Me EVERYTHING BUT THE GIRL Driving NANCY WILSON (You Don't Know) How... NORMAN CONNORS I Am Your Melody M. MEADOWS t/L.FISCHER No Rhyme, No Reason STANLEY CLARK East River Drive

4pm

CON FUNK SHUN Make It Last THE SYSTEM Soul Food SWV Right Here R. KELLY Home Alone LATANYA Why U Actin' Shady GENE DUNLAP Got Till It's Gone CHARLIE WILSON Without You J.T. TAYLOR How KEVON EDMONDS Love Will Be Waiting SADE By Your Side STEPHEN SIMMONDS I Can't Do That JON B. They Don't Know

### 8pm

STEVIE WONDER Love Light In Flight STEPHEN SIMMONDS I Can't Do That PATRICE RUSHEN You Remind Me DOWN TO THE BONE Brooklyn Heights M. MEADOWS t/L. FISCHER No Rhyme, No Reason BEBE WINANS t/B. MCKNIGHT & JOE Coming Back... MELBA MOORE Love's Comin' At Ya

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 10/9. © 2000, R&R Inc.

## **Country Reporters**

#### Stations and their adds listed alphabetically by market

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e			Stations a	nd their adds list	ted alphabetically	y by market			
WOMX/Akron, OH * ON: Kevin Meson MD: Toni Foox 16 ALABAMA TYNEn* 1 KEMIY CHESNEY "Lost" 1 KONTCOMERY GENTRY "Night" KETTI URAN "GRICE"	WZZK/Birmingham, AL * OMPD: Jim Tice APDAND: Scott Stewart 6 SAPA EVMIS "Born" 4 IRENITY CHESNEY "Lost"	KPLX/Dallas-Ft. Worth, TX * PD: Brien Philipe APD: Brien Philipe MD: Cody Alen 10 LEE ANK WOMACK "Ashes" 9 BRAD PHISLEY "Danced"	WTQR/Greensboro, NC * PD: Paul Franklin APD/MD: Deano St-Clair 9 ALABAMA "When" 6 SONS OF THE DESERT "What" 3 KEITH URBAN "Grace"	KBEQ/Kansas City, WO * PD: Milos Kennedy MD: T.J. MildEnkire 5 TIM RUSHINOW "Misses" 5 FIM RUSHINOW "Misses" 5 FIM RUSH "Lucky" FAITH HILL "Baby"	KTEX/McAller, TX * OMPD: Monty Lawts MD: Sonny Laguna DON HENLEY "Wadding" TOBY KEITH "Shouldhi" WARREN BROTHERS "Move"	KGEE/Odessa-Midland, TX PD: Michael Lawrence APOMD: Boomer Kingston MOntrobuety GENTRY "Night" ANDY GRIGGS "Made"	WQDR/Raleigh-Durham, NC * PD: Brant Curtise APD/MID: Robin O'Brien No Adds	WJCL/Savannah, GA PD/MD: BH West JO DEE MESSIMA "Burn" KETTI URAM "Grad" DARRYL WDRLEY "Good"	KVD0/Tatilisa, OK * OMPD: Dave Block MD: Scott Woodson No Addi
WGNA/Albany, NY * PD: Buzz Brindle MD: Bill Earley 1 TOBY KETH "Shouldn" DARRYL WORLEY "Good"	KIZM/Boise, IO * PD: Rich Summers APD/MD: Spencer Burke No Adds	KSCS/Dallas-Ft. Worth, TX * PD: Dean James APD/MD: Linde O'Brian No Adds	WRNS/Greenville, NC * POMD: Weyne Cartyle 19 AUM JACSON "www.Memory" 15 LONESTAR "Tal" ALABANA "Whan" JESSICA ANDREWS "Am"	KFKF/Kansas City, MO * PD: Date Carter APD/ADL: forcy Stavens TOBY KETH "Shouldh" ALAN JACKSON "www.Nemory"	WGKX/Memphis, TN * PD: Grag Macango APD: Brian Driver MD: Mark Billingslay 11 JO DER MESSINA? Burm" TOBY KEITH "Shouldn"	KTST/Oklahoma City, OK * OM/PO: Ted Stector APD: Crash 1 LONESTAR Tell" ALAN JACKSON "www.Memory"	KBUL/Reno, NV * OM:Torn Jorden APDMIC: Chuck Reeves 3 DIAMOND RI® "Day" 2 REA MCRITRE "Wate" 2 SHEDATY "Lucky" 2 DARTY UWRLEY "Good" 1 KAINLEYS "In" MARSHUL CYLLON "Love"	KMPS/Seattle-Tacoma, WA * PD: Bocky Brenner MD: Milke Potenson TOBY KEITH "Shouldnt"	WWZD/Tispeto, MS OM/PD-Tons: Presentan 4 RASCHI, FLATTS "This" STEVE WARINER "Katio" KEBIN/MPROGERS: "War" JO OBI MESSIMA "Burn" DARRI, WORLEY "Good" MARK WILLS "Know" LEE Allin WORMACK "Ateles"
KRST/Albuquerque, NM * PD: Brad Barvet MD: J.T. Jones 2: CHNIS CAGLE "On" 2: ANDY GRIGGS "Made" 1: LEE AIM WOMACK "Ashes"	WKLB/Boston, MA * PC: Niko Brophey APDM06: Ginny Rogens 8 JO DEE MESSIMA "Burn" 1 OBY KERSIMA Burn" 6 LEE ANN WOMACK "Ashes" 5 DWIGHT YOAKAM "know"	WGNE/Daytona Beach, FL * PD: Bill Knumer MD: Heather Williame No Adds	WESC/Greenville, SC * OMPC: Ron Brooks APD/ABL: John Landrum ALABAMA "When"	WDAF/Kansas City, MO * POMO: Ted Cramer No Ados	WOGY/Memphis, TN * Olit-Joel Burke PONID: Mast Allbritton ALABARA "When"	COCY/Didahoma City, OK * OMPD: Ted Stacker MD: Bill Reed 5: JO DE: MESSIMA "Burn" 2: MONTODMERY GENTRY "Night" 1: TOBY KEY GENTRY "Night" DARRYL: WORLEY "Good"	ALAN JACKSON 'wwwfMemory' WIKHK/Richmond, VA * POMO: Kevin King 9 STEVE WARNER "Kate" 5 CHAD BROCK "Heit"	KRMD/Shreveport, LA * PD: Garry McCoy MD: James Anthony 1 RASDAL RUTIS "This" KETH URBAN "Gnou" JO DEE MESSIMA "Burn"	TRACEADKINS "Gonne" KNUE/Dpiter-Longview, TX  OM/PD: Larry Kart MD: Robart Maudin LD: Ref MetaSida "Anne" LD: DE: MORAKX "Ashes" LD: DE: MESSIda "Ann"
WCTO/Alientown, PA * PD: Chuck Geiger APDMID: Ed Parreira No Adds	WYRK/Buffalo, NY * PD: Mark Lindow APDMD: Chris Keyser 1 KEWY ROGERS "Will	KYGO/Denver-Boulder,CO * PD: John St. John MD:Tad Swendeen 2. JAME O'NEAL "Anzona" DARRYL WORLEY "Good" KHKI/Des Moines, IA *	WSSL/Greenville, SC * PD: Bruce Logen APD/MD: Kerry Owen 2 LEE ANN WOMACK "Ashes" TOBY KEITH "Shouldn"	WWV/KnoxvIIIe, TN * PC: Mille Hermonod MD: Collisen Adair 2. TREX: PONY "Pour" BLLY GELMAN "Oldahoma" BLLY GELMAN "Oldahoma" WARREN BROTHERS "Move"	WKIS/Miami, FL * PD: Ball Wise 3 TOBY KETH "Shouldn't" 2 CLARK FAMILY "Ranch"	ICXKT/Omaha, NE * PD:Tom Goodwin MD: John Gienn 3 sHEDAISY "Lucky" WARREN BROTHERS "Nove" LEE ANN WOMACK "Ashes"	KFRG/Riverside, CA * OM/PD: Rey Minesia MD: Don Jeffrey 6 SHAMT WOM "Holdin" 3 KETM URBAN "Gazon" 1 JAME "DAL, "Arkzona"	WBYT/South Bend, IN PD: Raiph Cherry APDMib: Lies Koels 25 GHRIS GAGLE "On" 21 TOBY KETH "Shoulden" 5 SHEDAISY "Lucky"	MONTROMERY GENTRY "Night" KJUG/Visalia, CA * PIDMID: Dave Daniels 2. SHEDNSY "Lucif" WARRE MONTRES" Move"
KGNC/Amarillo, TX PD/APD/AD: Petrick Clark 10 MARK WILLS "from" 10 KEITH URBAN "Grace" TOBY KEITH "Shouldn"	KHAK/Cedar Rapids, IA PD: Jett Winfield MD: Demy Johnson 7 AILOY GRIGES "Made"	PD: Savennah Jones MD: JC Welker No Adds KJJY/Des Molnes, IA *	WRBT/Harrisburg, PA * POMID: Shelly Easton No Adds WRIKZ/Harrisburg, PA *	KXKC/Lafayette, LA * PD: Renee Revet MC: Kelly Thompson 5 SHANN KWAIN "Holdin" 3 TOPY KETH "Shoutin1" 2 KETH URBAN "Graco" 2 BILLY GILMAN "Oklahoma"	WMIL/Milwaukse, WI * Ote: Keny Wolls APD: Socio Dolphin MD: MRch Morgan 4. JO DE: MBCsh Margan 3. RASCAL RAITS "This" 1. CLAY OANDSON "Lu" 1. JAMIE O'HEAL "Arkona" LFF AMIN WORACC' Ashes"	WOW/Ornaha, NE * PD:Tom Calues APD/MD: Tom Soott LEE ANN WOMACK *Ashes" GARY ALLAN "Right" JO DE: MESSIMA "Burn"	ALAN JACKSON "www.Memory" MIKDY MCCREADY "Sonsm" NEAL MCCOY "Man" WYYTD/Reancie-Lystchung, VA * PDMD: Robyrn Jaynes	KDRK/Spakane, WA * OM/PD: Ray Edwards APDMD: Tony Trovato 6 REBA MCKITRE: "White" 2 ANDY GRIGSS "Made" 1 KETH URBAN "Grace" TOBY KETH "Shouldn" JO DEC MESSINA "Berr"	LEE AIM WOMACK "Ashes" TOBY KEITH "Shouldn" WACO/Nitaco, TX POVIM: 2back Owen APDMBD: - enniter Allen
WNCY/Appleton, WI Oil: Jeff McCarthy PDMD: Randy Shenron APD: Jeese James ALAU JACKSON "www.Memoy" JO DEE MESSIM "Burn" NEAL MCCOT "Nen"	WEZU/Charleston, SC * PD: Kria kar Dylee ND: Carry Griffin 4 LEE ANN WOMACK "Aches" 3 JD DEE MESSINA "Burn" 2 SHEDAISY "Lucky"	OMPO: Boverise Brannligen MD: Eddle Hertled JD DEE MESSIMA "Burn" NEAL MCCOY "Man" WYCD/Detroit, MI "	WHAC/HATTSDUG, YA " PD: Sam Noclure APD: Kally the MID: Dandbellon 3 TOBY KETH "Shouldnt" SHEDAISY "Lucky"	KMDL/Latayette, LA * PD: Bruce Mitells MD: TLD. Smith 5 MHRUY MCCREADY "Scream" 4 TRICK POLY "Pour" 2 TRACE ADKINS "Gonna"	KEEY/Minneapolis, MN * OM#O: Gregg Swedberg APDM0: Thread Moon 16 SHEDAISY Ludg* 1 AI ARAM "When"	WWKA/Orlando, FL * PD: Lan Shackalford MO: Shadow Shavens 8. PHI WASRA *Left 8. PHI WASRA *Left	LEE ANN WOMACK Nohes" WARREN BROTHERS "Move" GARY ALLAN "Right" WBEE/Rochester, NY * PD: Final Horton	KNFR/Spokane, WA * Oik Scott Rusk PD/MD: Paul Neumann 2 KETTH URBAN Grace" 2 DWGHT VOAKAN "Know"	10 MOP SHGAS "Made" 10 KEITH URBAN "Grace" WMZO Washington, DC * OWPO Jan Wyen Aspanzi Jon Anthony
WKSF/Asheville, NC OM/PD: Jatt Davis ID: Andy Woods	WNKT/Charleston, SC * * PO: Jon Allin MD: Pem Morgan No Adds	PD: Lise Rodman APD/405: Ren Chatman 2 SHAMA TWAIN "Holds" ANDY GRIGGS "Made" WDJR/Dothan, AL	WWYZ/Hartford, CT * PD: Jay McCarlity MD: Jay Thomas 2: KETH: URBAN "Grace" 1: ERIC HEATHERLY "Champagne"	2 RASCAL FLATTS "This" 2 MARK WILLS "Know" WPCV/Lakeland, FL OMPD: Slave Howard	REBA MCENTIRE "Wo've" WKSJ/Mobile, AL * PDMID: Bill Black APD: Stave Kolley	7 BRAD PAISLEY "Danoad" TRACE ADIXINS "Gomma" KHAY/Oxnard, CA * POMUD: Mark Hill	MD: Coyete Colline No Adds WXXQ/Rockford, IL OMPD: Jesse Cercie	2 SHEDASY "Ludy" TOBY KETH "Shouldn 1" WPYCK/Springfield, MA * POMID: Chip Miller	3 LOWERTRA "Teur" 3 JO IIIEE MESSINA "Burn" 2 CANIE BROCK VNet 2 STERE WARINER "Katie"
DARRYL WORLEY "Good" WKHX/Atianta, GA * OMPO: Dane Hallem HD: Johnny Gray 2. PHIL WSAR "Just"	WQBE/Citarleston, WV OM/PC: Jut Whilaheed 14 JUNE (ORAL "Artona" 13 DARMY, WORLEY "Good" 13 JO DEE MESSINA "Burn"	PDMID: David Sommers 9 LEE ANN WOMACK "stars" 8 T09Y KEHT "Stoudon" 7 SHEDAISY "Lucky"	KKHN/Honchutu, HI * Ohi: Josi Coseeboom PDMID: Nancy Knight JO DEE MESSINA "Bum"	MD: Deve Wright DARRYL WORLEY "Good" WIOV/Lancaster, PA * PD: Dick Reymond APDMDI: Keith Patrick	1 ANDY GRIGS "Made" DARRY UWDREY "Good" LEE ANN WOMACK "Ashes" KATTW/Modesto, CA * PC: Randy Black	MONTGOMERY GENTRY 'Night' DARRYL WORLEY 'Good' KPLM/Palm Springs, CA PD: Al Gordon APDME: Kris Richards	MD: Lynn Leey KETX HRMN "Galad" TOBY KETTH "Shouldn" KNCI/Sacramento, CA * OMPD- Mark Evene	2 CAND BROCK "Yol" 1 LONESTA "Tel" 1 CONLEE TENNISON "Malan" CAROL'N DAWN JOHNSON "Georgia"	WDEZ/Watisau, WI Oli: Mink Skitche PD: Mink: Skitche MD: Lees Skewent TTW RUSHLOW "Misses"
2 PHL WSSWH Just WYAY/Atianta, GA * Off: Dene Hallem PD: Steve Mitchell MD: Johnny Gray	WKKT/Charlotte, NC * MD: Dave Michaele ALABAMA "Whan" CAROLYN DMWN JOHRISON "Georgia"	KHEY/EI Paso, TX * PD/MD: Chas Meilibu No Adds WXTA/Erie, PA PD: Ron Arien	KIKK/Houston-Galveston, TX * PD: Darren Davia 2 WAREN BROTHERS "Move" TCBY KEITH "Shouldh" ALAN JACKSON "www.Memory"	27 ALAN ARKIN Future Memory 27 ALAN ARKSON "www.Memory" 17 JO DEE MESSINA "Burn" 9 KETH URBAN "Grano" 4 RASCAL FLATS "Thes" 1 MARK WILLS "Krow" 1 TRACE ADKINS "Gorna" LEE ANN WOMACK "Ashes" JOHN ANDERSON "AIT"	<ul> <li>PDMID: Chris Costa</li> <li>APDMID: Chris Costa</li> <li>GHUAN JAXSON "www.demory"</li> <li>GHUA BOOK "Visit"</li> <li>CLAY DAVIDSON "Lu"</li> <li>MONTGOREY GENTRY "Hight"</li> <li>GEORGIA MIDDLEMAN "Kick"</li> </ul>	TOBY KETH "Shouldn" SHEDAISY "Ludky" WXBM/Pensacola, FL * PD/MD: Lynn West	APDAND: Jernifer Wood JO DEE MESSIMA "Burn" WKCQ/Saginaw, MI * OMPD: Rick Wallier	WFMB/Springfield, IL PD: Dave Shepel 16 LEE ANN WOMACK "Ashes" 15 DARRY. WORLEY "Good" 14 JO DEE MESSINA "Burn"	WIRKAWest Palm Beach, FL PC: Middi Mahan APDAND: J.R. Jackson No-Mdds
No Adds WPUR/Attantic City, NJ PD: Joe Kelly 10 JU DEE MESSINA "Born" 10 UWGHT VOAKAA "Born"	WSOC/Charlotte, NC * PD: Kevin O'Need 7 TRICK PON' "Pour" MONTGOMERY GENTRY "Nont" LEE ANN WOMACK "Ashes"	MD: Cheel Price LONESTAR "Tal" JO DEE MESSINA "Burn" DARRYL WORLEY "Good"	KILT/Houston-Galveston, TX * PD: Debble Brazier 5 MARK WILLS "Krow" KETTH URAW "Gaco" JO DEE MESSINA "Burn" MONTCOMERY GENTRY "Night" ANDRY GRIGES "Made" TDRY KETH "Shoukan"	WTTL/Lansing, MI * PD: J.J. McCraw MC: Chris Tyler 2 TOBY KETH "Shouldn" 1 JAME ONAL "Arzona"	KTOM/Monterey, CA * OM/PCr Cory Mildhale 3 CARGUYI DAWN JOHNSON "Georgia" 2 MARK WILLS "Krow" J. D CEK MESSINA "Burn" SHEDAISY "Lucky"	3 LEE ANN WORACK "Ashes" 2 DARRY WORLEY GOOT 1 MARK WILLS "Know" DWIGHT YOAKAN "Know" WXTU/Philadelohia, PA *	MD: Daves Jackteon CLARK HANLY "Ranch" ALANI JACKSON "www.Memory" WIL/St. Louis, MO * PD: Ruse Schell	KTTS/Springfield, MO PD: Jay Phillips APD/MO: Viewnen McDonald 17. JAMIE O'WEA. "Arizona" 17. STPV WARTNER Tsalia" 16. DARRYL WORLEY "Good" 16. LEX MARDSON Tur" 16. LEX MARDSON Tur"	KFDIAWIchita, KS * PD: Bearon Bautiline 7 LE JAN WOMACK "Ashes" 4 WERREN BROTHERS "Move" 1 NETH URBAN "Grace"
10 ALAM JACKSON "www.Memory" KEITH URBAN "Grace" SHEDNISY "Ludly"	WUSY/Chattanooga, TN * PO: Ciey Hunnicutt MD: Bill Poindexter 17. LONESTAR "fail" 15. TRACE ADXINS "Genne" 1. HOL, MCOY "Men" MOY GRIGSS "Make" JO BCE MESSINA "Sum"	KKNU/Eugene-Springfield, OR PC-Um Durb ND: Merit James. TOBY KEITH "Shouldn"" SNEDAISY "Lucky"	ALAN JACKSON "www.Memory" KKKBQ/Houston, TX * PD: Michael Cruise MD: Jay KeNy 2 LORESTAR Tell"	1 SHEDNSY "Lucio" 1 GATY ALAN "Right" 1 CLARK FAMILY "Rench" KWNR/Las Vegas, NV * (PO: John Merks	WLWI/Montpornery, AL. POMD: Deriene Dixon JO DEE MESSIMA "Bum" ANDY GRIGS. "Made" KETH URBAN "Grace"	PD: Bob McKay APD/MD: Cadhilac Jack MARK WILLS "Know" DARRYL WORLEY "Good" WARREN BROTHERS "Move"	APD/MD: Denny Montana KERH URBAN "Grace" KCKGT/Sait Lake City, UT * PD: Shawn Stevens	15 JO DEE MESSIWA "Burn" 15 REBA MCENTIRE "We'ye" WBBS/Syracuse, NY * POMD: Mog Stevense GRPV JL AM "Bich"	KZSM/Wichita, KS * Oficians: Offwor Int. PDE Dan Holiday
OMPD:Terminy Genity APDWHD:Zeach Taylor 2 WARREN BROTHERS "Hove" 1 JAMIE O'NEAL "Arizona" ALABAMA "When"	WUSN/Chicago, iL * PD: Justin Case MD: Tricle Biondo 6 NFAL MCCOY "Mar" 4 TOPK NETH "Shouldin"	WKDQ/Evansville, IN PD: Jon Pret IND: K.C. Todd SHEDMSY "Lucky" KETH URBAN "Grace" WARREN BROTHERS "Move" AARON TIPPIN "People"	2 LONESTAR "Tell" WTCR/Huntington, WV PDMD: Chuck Black 5 MARSHALL OYLLON "Lve" 5 TAMRY CONHAN "50"	MD: Brooks O'Brian 5 LORESTAR "fait" WBUL/Lexington-Fayette, KY * POWD: Ric Lanson	WGTF/Wyrtie Beach, SC * PDMO: Joey Dee 2 KENNY ROGENS Walf 1 ERIC #CATHERLY "Champagne" 1 CANQUW JOWN JOHNSON "Georga"	KMLE/Phoenix, AZ * PD: Julf Gerrison APD/MIC: Chris Lose 24 DUXE CHCIS: S'an' 25 TIM INCRAW "Things" 3 KETH URBAN "Grace" 1 DARRYL WORLEY "Good" CLARK FAMILX. "Granch"	APD: Billy Williams 3 SHAIL NRAIN "Hodin" 2 JUANE CYREAL "Arizona" 2 CLARK NAMEL "Ranch" 2 CLARK DAMEL JOHNSON "Georgia" MARSHALL DYLLON "Live" SHEDMSY "Luck" WARRE BOTHERS' Nove"	MONITCOMERY GENTRY THIGHT TOBY KETTH "Shouldon" WQYK/Tampa, FL * ONE Eric Logen	GBRY ALLAN "Right" BL_Y GILAN "Kightman" LEE ANN WOMACK "Ashes"
KASE/Austin, TX * PD: Nuc Daniels MD: Bob Petcet 10 SARA ENAIS "Bom" 3 CHAD BROCK "Visit" 3 CHAD BROCK "Visit" 3 CHAIS CARLE "On" 3 LEE ANN WOMACK "Ashes" 3 DWRGHT YOMAM "Know" 2 LUNESTAR "Tell"	WUBE/Cincinnati, 0H * OM/PD:Tim Closeon MD: Dute Hamilton 8 AJABANA "What" 3 DARTY, WOHLEY "God"	KKIX/Fayetteville, AR PD-Tom Travis APD/ME: Tome Marconi 3 AUDY Ence Marconi 3 AUDY Ence Marconi 3 LEE ANN WOMACK "Astras" 3 MONTGOMERY GENTRY "Majert"	5 TOBY KETH "Shouldn" 5 SHEDAY 'Lucky" 5 R/V HOOD "Critical" WDRM/Huntsville, AL * OM/PD: Johnny Randolph	4 CAROLYN DAWN JOHNSON "Georgia" 3 RASCAL PLATTS "The" WYLKALexington-Frayette, KY * PONED: John Swan JO DE: MESSIMA "Burn" ANDY GROSS "Made"	DWIGHT YOAKAM "Know" WKDF/Nastwille, TN * PD: Wee McShay MD: Eddle Forx 1 ALABAMA "When" CHALE TENNISON "Makin"	KNIX/Phoenix, AZ * PD: George King MD: Gween Foeter BILLY GILMAN "Oldshome"	KSDP/Salt Late City, UT * PD: Don Hilton APD:ND: Debby Turpin 5 WARRE MSOTHERS Never 4 TOBY NETH "Shouldn" 4 BWWW WHTE "Long"	PD: Beecher Martin APD/MD: Jey Roberts No Adds WRBQ/Tampa, FL * PD: Ronnie Lane No Adds	WGGYWIILes Barre, PA * PD: Millas Korlnik. HEAA MICENTRE *Ww Ina MERA MICENTRE *Ww Ina MERA MICENTRE *Ww Ina MICENTRE *Ww INA * EEAANS * Tucking* LEE ANN WOMACK *Antws* MINATGOMERY GENTRY *Might*
2 JO DEE MESSINA "Bum" KUZZ/Bakersfield, CA * PD: Evan Bridwall MD: Kris Daniels TOBY NETH "Shouldn" JO DEE MESSINA "Bum"	3 INCTIN LIRBAN "Grace" 2 SHEDASY "Lucky" 2 WARREN BROTHERS "Move" 2 DORC CHORS "Sin" 2 TIM RUSHLOW "Misses" GEORGE STRAIT "Come"	WKML/Fayetteville, NC * PD/APD/AID: Andy Brown 2 CLAY DANDSON Tus* 2 JAMIE O'NEML "Arizona"	MD: Den McClain 22 LONESTAF "fail" 22 JO DET MESSIAN "Burn" 22 LEF ANN WOMACK "Astes" 1 TERRI CLARK "Sasoline" NARK CHERNUTT "feeling" NEAL MCCOY "Man"	KZIXX/Lincoln, NE PD: Charling Thomae MD: Bring Janningg 2 LEE ANN WOMACK "Ashes" 2 JO DE WESKIM "Bum"	PHIL WASAR "Mas" RASCAL FLATTS "This" CHAD BROCK "Veit" WSIX/Nashville, TN * PD: Mike Moore	WDSY/PH0sburgh, PA * OM/PDC: Kellin Clark APDMID: Scomey Richards 5 PATTY LOVELESS "Kind"	KUBL/Sait Leke Chy, UT * OWPD: Ed Hill MD: Pet Garvet J: SHEDNSY "Ludy" J: DEF MESSIM "Bun"	WTHI/Terre Hauta, IN OMPD: Barry Kant MD: Perry Merty DARKY. WORLEY "Good" SHEDARY Tucky"	KXDD/Yakima, WA POMD: Devery Boymon 15 . LC DE MSSMM "Burn" 14 NETH URBAN "Grand" 14 NETH VIRBAN "Grand"
WPOC/Baltimore, MD * PD: Scott Lindenuider 5 PRITY LOVELESS "Indi" 2 BILLY RMY CYRUS "Loney"	WYGY/Cinclenati, OH * PD: Jay Philips APOMPD: Dewn Michaets 4. CHRIS CAGLE * "On" 2. JD DEE MESSIMA * Bum" 1. KEITH URBAN "Grace"	KUAD/FE. Collins, CD PD: Mark Cellaghan WD: Brien Gary 4 JO DEE MESSINA "Bren"	WFMS/Indianapolis, IN * PD: Bob Richards MD: J.D. Cennon 2 LONESTAR "Tea"	KSSN/Little Rock, AR * PDMD: Bill Dotson 2 ALA&MA "When" JO DEE MESSNA "Sun" IETH UBAN "Gnce"	3 AUABANA "When" 2 CLAY DAVIDSON "Ue" WSM/Nashville, TN * OM: Kyle Centrell PD: Tim Murphy	WPOR/Portland, ME PD: Clint Marith APO/MD: Erick Anderson JO DER WESSIM "Burn" REBA MCENTIRE "We're"	TOBY KETH "Shoutin " LEE ANN WOMACK "Ashes" KAJA/San Antonio, TX * CMAPD: Keth Montgomery MD: Jannie James	WTCM/Teaverse City, MI PD: Merk Staycer MD: Ryan Dobry 13 TOPY KETH "Shoulden"	WGTY/York, PA * OMMID: John Pellegrini MD: Team Jackson 1 : DawMorb No "Dev"
WXCT/Baton Rouge, LA * OMPD:Tod Kelly APD:Todd Day 1 RASCAL FAITS "This" SHEDAISY "Lucky"	WGAR/Cleveland, OH * PD: Clay Hunnicut MD: Chuck Collier GARY ALLAN 'Right'	WCKT/Ft. Myers, FL * PD: Kerry Babb MD: Deve Logen 1 JAME O'NEAL "Arbora" LEE ANN WOMACK "Asbes"	WMSU/Jackson, MS * PD: Rick Adams MD: Gill Stuart 3. LEE ANN WOMACK "Athes" 1. WINSTEN BROTHERS "Move" JO DEE MESSIAN "Bun" NETH URBAN "Grace" DWGHT VOMAM "Know"	KZLA/Los Angeles, CA * OMPD: R.J. Curtie MD: Tanya Campos 1 T09Y KETH *Shouldn"	VU: IIII NULEDIY MD: Kavin Anderson JO DE: MESSIAN "Burn" DARTV, WORLEY "Good" NEAL NGCOY "Nan" WARREN BROTHETS "Move" KEITH URBAN "Grace"	KUPL/Portland, OR * OM: Line Rogers PD: Carry Rolle MD: Rick Trylor 2 GARY ALLAN "Right" 1 GLARK FAMILY "Rench"	KCYY/San Antonio, TX *	12 BILLY GILLANT "Okabora" 12 BRYAN WNITE "Long" 12 TRICK POWY "Pour" KIIM/Tucson, AZ *	DARYL WORLEY "Good" WERK Youngstown Warren, OH PD: Chuck Stevens
WAREEN BROTHERS "Move" DWIGHT VOAKAM "Know" WYNK/Baton Rouge, LA * PD: Paul Or APD/MD: Austin James	KKCS/Colorado Springs, CO * PD: Stremon Store MD: Sto: Frenklin No Adds	WWGR/FL Myers, FL * PD: Mark Philips MD: Whe Farsidin 1 BILLY GILMWI "Okishome"	SHEDAISY "Lucky" WQIK/Jacksonwille, FL * PDMD: Milles Jamas APD: Jon Scott ANDY GMCSG "Made"	1 LEE ANN WOMACK "Ashes" JO DEE MESSINA "Burn" WAMZ/Louisville, KY * PD: Coyote Calhoun MD: Nightrain Lane	WMJC/Massau-Suffolk, NY * PD: Jim Aakor MD: Amanda Clarice 1 WAREN BROTHERS "Move" 1 TOBY KETH "Shouldn" TAMMY COOHRAW "Se"	KWJJ/Portland, OR * PDMD: Ken Boesen 3 ALM JACKSON "www.Memory" 2 REBA MCENTIRE "We're"	OMPC: Steve Glutteri ho Adds KSDN/San Diego, CA * OMPC: John Dimick	PD: Herb Column MD: John Collins KETTH URSAN "Grace" *= Mediabase	DDE MESSIMA "Bun" METH URBAN "Groot" 24/7 monitored
CLARK FLAMELY, "Rand" DARRYL WEFELY "Good" WEATSLIME OF CHIEFE "Night"	WCOS/Columbia, SC * PD: Lance Tidwell MD: Gien Genret 5 CHRIS CAGLE *0n* 1 JAME OFAL *Artona* JO DEE MESSINA *Burn*	WQHK/Ft. Wayne, IN * OMPD: Dean Michell MD: Mark Alten 3 ANDY GRIGIS "Mate" 2 LEE ANN WOMACK "Ashes"	JO DEE MESSINA "Burn" WROO/Jacksonville, FL * PD: Burz Jeckson MD: Rhonds Goff	1 ALÂBAMA "Mhen" NEAL COTY "Legacy" KLLL/Lubbock, TX PD: Jay Richards	WNOE/New Orleans, LA * PD: Lee Acree MD: Rebacca Lynn 7 VINCs (LL *rests* 3 CARQLYN DWNN JOHNSON *Georgis* 3 SHEDINSY *Lucky*	WOKO/Portsmouth, NH * Oik: Mark Ericson PD: Mark Jennings APD/MD: Den Lunnis 2 RASCAL RATTS "This" 1 ANOV GRIGGS "Made" 1 JANIE O'NEAL "Artzons"	APDNID: Grap Frey 19 BRAE PASLEY "Danced" KYCY/San Francisco, CA * Ott: Brian Thomas	187 Total Report 149 Monitored R	
POME: Frank Dewen APD: Jey Bernard JO DEE MESSINA-"Burn" KETH URBAN "Graos" WKNN/Biloxi-Gulfpoet, MS	WCOL/Columbus, OH * PD: Gelf Austin 5 TERRI CLARK "Gasoline" 5 PART VANUS Tom" 8 PART VANUS Tome" BLUX RAY CYRLS Tome" DARRY WORLEY "Good"	KSKS/Fresno, CA * PD: Mike Petersion MD: Jeson Hurst 4 DWIGHT YOAKAM "Know"	3 - RASCAL FLATS "This" 1 KETH URBAN "Stace" 1 LEE AIRN WOMACK "Ashes" GARY ALAN "Right" JAMIE O'NEAL "Arizona" WYOR/Lobesco City, TA 1	ADD: Neidy Yatase     1 JO DEK MESSINA "Burn"     1 TIN RUISHLOW "Mississ"     2 SHEDINSY "Lucky"     2 PETER DAWSON BAND "Wille"	YHCHWIST Cucky     WYNY/New York, NY *     PO: Larry Beer     APDAG: Merry Mitchell     15 SHANIA TWAIN THodain     1 JO DER WESSINA "Burn"	WCTK/Providence, RI * PD: Rock Evenett MD: Sam Saveens Jo DEE MESSIM "Sum" DMIGHT YOAKAM "Know"	APC: Steve Jordan MD: Richard Ryan DBY: KETH "Shouldn" LEE ANW WOMACK "Astes" DWRGHT YOAKAM "Know"	WAYZ/Hagersto	Playlist Frozen (2): wn, PA
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LON HELTON thelton@rronline.com

## **Being Better Between The Songs**

More advice on polishing nonmusic elements

hile air talent may need some convincing that there's more to what's between the songs than their own mellifluous tones, programmers know that it's attention to every on-air detail that makes a truly great radio station.

When last we left our intrepid panelists from the NAB convention's Country session (10/6), we had just wrapped up our conversation on personalities and were about to turn our attention to all of the other things that make up a station's sound, including jingles, promos, contests, liners, syndication and commercials. Once again, our panel consists of KYCY-AM & FM and KFRC-AM & FM/ San Francisco OM Brian Thomas, KRTY/San Jose PD Julie Stevens and consultant Joel Raab, with yours truly as moderator.

This week, rather than going with a running dialogue among the panelists, I pulled out a few salient points made on the various topics of discussion.

#### **Making Stopsets More Bearable**

LH: Anybody doing anything to make long stopsets a little more bearable?

JR: Some stations I work with use bumpers promoting the morning show or other things they want to highlight. There may be a quick one going into or out of spots or maybe even one in the middle. If you have a sevenminute stopset, put some stationality in it. We're not seguing two records in a row anymore, but we'll play seven spots in a row without identifying the radio station. The old-school thinking was, "Don't put your calls next to the spots." The better thinking is to identify the station as much as possible.

BT: We run big, produced items after the stopset, kind of saying, "Hey, wake up — we're back." There's big production going back to the music because that's what I want them to remember.

Also, this isn't between spots, but we have little quicky promos that get the message out, tease a contest or are contest-enticers that run between the songs. These are quick. A 40-second promo between songs can be a tuneout. I'm talking about five- to sevensecond sweepers that get the message across

L. J. Smith (Jones Broadcast Programming Consultant, from the audience): One of the problems I hear nationally is the need for more value to be put into the production of the commercials themselves. It's a big tune-out factor - but then, a lot of local production stinks

JS: A lot of national production does too.

JR: Even the nature of some of the commercials is bad for this format. A lot of them come from networks, but they can be just terrible for this format.

BT: You also really need to watch the number of live spots that you allow your talent to do, because you know who's going to get tagged even worse for "too much talk." Listeners don't realize that those are commercials. They think that it's just your talent talking. You should especially limit live spots during middays. In a perfect world I wouldn't do live spots at all in middays.

JR: If you have to do them, put them on the back end of a stopset with a music bed under them.

#### **Promote Early And Often**

LH: How far in front of an event do vou talk about it?

JR: Two to three weeks is not too much time. One of radio's problems is that we don't spend enough time prepromoting the things we do. When we have a great contest coming up, we'll promote it over the weekend, have a big announcement on Monday and start the contest on Tuesday.

JS: The same goes for promoting what we've done. We give away a ton of money, promote it for a day or two, and it's never mentioned again.

LH: Are we programming and promoting as if we're still in the good old days of 12-13 hours Time Spent Listening?

"Get on the phone with the morning show at night and discuss what they should be talking about the next morning."

Joel Raab

JR: Probably. Look how TV promotes itself. It promos new shows far in advance and very heavily. We don't do that. We think that just because find that I enjoy hearing the contest it's on the air, it's enough. Halfway execution. Anyone can give away a lot of money. You're going to get more through contests we talk about how listeners are just now getting it. That's because we haven't done a good

enough job of making it exciting and

selling them on it. We should be on

the air three weeks ahead of time,

three or four times an hour, promot-

I think all formats, not just Coun-

try, are guilty of not prepromoting

nearly enough. For some reason, we

think if we prepromote too much, the

audience is going to be sick of it and

isn't going to want to hear about it by

the time it actually gets on the air. The

key is promoting in creative ways so

it becomes part of the stationality and

LH: I don't think that money -

as in cash prizes --- ever goes out of

style. But in these days of megamil-

lion-dollar lotteries, Who Wants to Be

a Millionaire, Greed and so on, are

contests with prizes of \$100, \$500 or

JR: Money isn't passé. But it's not

so much the prize, it's the mechanism

for the prize. A market where I con-

sult had a competitor doing a \$1,000

Song of the Day contest, and we came

back with a \$100 Mystery Voice con-

test, where listeners had to guess who

the country artist was. It was a jack-

pot that built up and occasionally got

over \$1,000. What we tried to do was

make the contest more fun, more in-

volving for the audience, by creating

an emotional tie to the radio station

JS: Contesting is for jocks, not for

listeners. It's to keep them involved

and excited. So the more creative the

contest, the better results you're go-

ing to get from the jocks who are very

excited about doing that particular

thing. It's exciting to be able to go on

the air and say, "We're giving away

\$100,000." It's also exciting for the

jock to be able to say, "I work for that

radio station." That pays dividends in

BT: It does bring up the energy lev-

el of your talent. But if you know that

only 10% of your listeners participate

in a contest, the key is making that

contest appeal to the other 90% of

your listeners. Some of the best pro-

motions we've ever done are the cre-

ative ones for simple prizes. I even

www.americanradiohistory.com

ways you can't detect.

even \$1,000 passé?

with the contest.

a fun element of the radio station.

ing a major station contest.

#### recall on the creative contests you do. **Putting Listeners Between The Records**

LH: What are your thoughts about putting listeners on the air?

Johnson and SheDaisy's Kristyn.

JR: Early on in my consulting career I think I made the mistake of telling people that a call had to be perfect or it shouldn't go on the air. Of course, the calls totally dried up. Sometimes you have to take some liberties if you want that kind of interaction. Obviously, you want the calls to be as good as possible, but if you demand perfection, you won't get many calls on the air at all.

BT: Treat each caller like a performer. If they're not adding to the show, don't use it. Does it complete what you're trying to accomplish? Some of the greatest interaction on radio comes from the events of the day. When the lottery hit \$80 million here, the bit was, "How do you pick your numbers?" It's a cute little thing with lots of quick answers. It's a fun and emotional connection to the audience.

JR: Also, be sensitive to your region and make sure the callers sound right for the radio station. You'll usually want to avoid putting someone on the air who is way out of the target demo. An exception may be made if they're very entertaining, but be very selective in terms of what they sound like and make sure they're appropriate for the station.

#### **Features For Variety And Profit**

Finally, a few closing comments on talent, specialty programming and an overall idea of what stations should be trying to accomplish between the records.

JR: Sometimes you have to point air talent in the right direction. I don't care what size the market is. I was on the road the week of the Emmy awards, and I can't tell you how many morning shows didn't think the Emmy show was important enough to talk about on their shows.

One way the PD can help provide direction is to get on the phone with the morning show at night and discuss what they should be talking about the next morning. Or shoot them an e-mail: "Don't forget to talk about this" and "Here are a couple of different angles on that." It's so easy to second-guess and ask, "Why didn't you do this or that?" But it's much more productive to be proactive and help them. A lot of talent will really blossom with just that little boost in the right direction.

SOME GUYS HAVE ALL THE LUCK!

Horizon Award nominees SheDaisy strike a pose with the WCOL Co-

lumbus' Woody and the Wake-Up Call morning team at MJI Broadcast-

ing's 9th annual CMA Awards Remote Broadcast. Pictured (l-r) are She-Daisy's Kassidy, WCOL's Dan Zuko, SheDaisy's Kelsi, WCOL's Woody

> BT: We're all under constraints to make more money for our radio stations. We should be creating our own features as ways to create variety and to compete against the Hot ACs. It gives you an excuse to create variety on your station that will take care of the older listeners while also making the sales department happy. Features give you an additional stopset. We can put a feature on, and it becomes a new avail. We have to create that "25th hour of programming" so we can continue to make money.

> There are lots of features used by the Oldies format that Country could also use, Like a "No. 1 Country Weekend," where you just play songs that hit No. 1 for an entire weekend. We did a "Country A-to-Y93" weekend since we didn't have any "Z" artists. We get 20 sponsors for those weekends, and they generate a lot of revenue. Also, our listeners get very enthused about hearing songs they normally wouldn't hear on the radio station. In effect, we're making an excuse to create some variety to put on the station. We're getting ready to add a "Classic Country Drive at Five." Other ideas are "Oh-Wow Wednesday," "Classic Country Monday" or "Flashback to the '80s." Any way to increase TSL is a positive.

LJS: It's all about entertainment. Radio loses sight of that. It's not just about the songs or the jocks; it's about how we can entertain someone. Julie was right earlier when she said it's about more than just laughter. If I come out from a movie with tears in my eyes, I've been entertained. Most jocks don't get that. They think that if they don't have a punch line at the end, they haven't done their job. The point is understanding what entertainment is. I have a formula, Entertainment = Esquared, which means Entertainment equals Evoke Emotions. And that doesn't have to be just laughter.

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> "who i am is a MAJOR WOW !!!!!!"" MARK GRANTIN PD • WWQM

### "who i am

is the best song Jessica Andrews has ever had." CORY MIKHALS OM/PD • KTOM

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### Nashville



## **An Emotional Chord**

John Michael Montgomery talks about his album and latest No. 1 single

n his entire career two songs immediately grabbed **John Michael Montgomery**'s attention the first time he heard them. The first was "The Little Girl," his latest No. 1 single. The other one, however, may surprise you.

they're just like me and you.

They're people with emo-

tions. This song really hit

them hard. It's easy some-

times for Nashville to be

afraid, to think that radio

"On the other end of the spectrum, the first time I heard 'Sold! (The Grundy County Auction Incident),' I just sat back and laughed," Montgomery tells **R&R.** "I thought it was one of the funniest songs I'd ever heard. 'The Little Girl,' though, just floored me."

#### **Hit Potential**

Despite the song having an underlying religious theme in lyrics about an abused child, Country radio embraced "The Little Girl," which was written by Nashville songwriter Harley Allen. Montgomery thought the song had the potential to be a hit, but he took nothing for granted.

"You've got to start with radio," he says. "They've got to give it a chance. We decided to let a few stations hear the song. The program directors and disc jockeys took the song under their wings and decided they were going to play it. A lot of times it's the other way around: They're gonna play the song to try it out to see how the public reacts. With this, they took it and decided to play the song pretty much whether people liked it or not."

When asked if he and his label, Atlantic, were afraid the song was too emotional for today's Country radio, Montgomery says, "I think this song shows that radio isn't after anything other than good songs. Fans out there are more diverse than what a lot of people give them credit for.

"It's easy to get into a mold, especially if you're selling millions of records and all they want to hear is, 'I love you, I love you, I love ... forever, forever, forever' — although I feel like people need those songs just as much. But don't forget that people gotta laugh

#### TALK BACK TO R&R!

Do you have questions, comments or feedback regarding this column or other issues? Phone: 615-244-8822 E-mail: gilbert@rronline.com Fax: 615-248-6655 Or post your comments now. Go to www.rronline.com and click on Message Boards. and people gotta cry. Those are two emotions that are very important. "Program directors and disc jockeys are in the entertainment business, but

John Michael

Montgomery I affaid, to think that radio wouldn't play songs like this. n lyruntry dio more than radio dictates to Nash-Sirl," ville. It's up to Nashville if they want ville things to change. Radio is showing because of some of the songs that have otenbeen out this year — that they will thing play it if they feel like it's that good."

#### **Brand-New Album**

Since Montgomery didn't want to make the recording overly complicated, his single closely follows the arrangement in the original demo. He explains, "I wanted the organ in there to give it some underlying thing to carry the song. It's a simple song, but you didn't want to clutter it up with a bunch of other stuff. The organ line doesn't overpower my narration of the song as the storyteller. I also made sure that I stayed out of the way of what the song is about. The words were so powerful, I didn't want anything to detract from that -- including me singing it."

He gives credit to Buddy Cannon and Norro Wilson, who joined him in co-producing his new album, *Brand New Me*. Montgomery says, "I've had lots of producers over the past few years, and none of them have been bad. I enjoy using different producers. It makes it fun for me to go into the studio with another guy who has a different angle on things.

"It was easy to get to know them, because Buddy's from Tennessee, and Norro's from Kentucky. Me being from Kentucky, we had a whole lot more in common than I would have ever imagined. It didn't take long for us to feel like we'd known each other for years. We just let the production come to us. They didn't get offended if I questioned something. If I don't like something, I don't know how to approach it any differently."

Atlantic/Nashville President Barry Coburn made the final decision to release "The Little Girl" as the album's first single, but Montgomery isn't sure what the next one will be. "To be honest with you, I wanted 'Brand New Me' to be the first single," he says. "There's another song on there called 'Thanks for the G-Chord,' but I don't know if the lyrics are universal enough. Being a musician and being raised by a musical family, I have a high appreciation for that song. My first car was a blue Torino, so I feel like that song's written about me.

"It's probably going to be a little harder to figure out what the singles are going to be on this album. In the past I've tried to put what I thought were 10 hits on there. I feel like I'm more mature as an artist. I want to sing songs that I feel are more about me. There are some fun songs on there, too, but I feel like this album probably has more reality. The one thing about this album is that I think it's got more depth than anything I've ever done. That makes it harder to figure out what to choose for a single."

#### **Old Kentucky Home**

With the recent CMA Week activities. Montgomery has had higherthan-average visibility in Nashville lately. However, he has never lived in Nashville, and he has no plans to do so. He explains, "If I were down here 365 days a year, I think I'd get tired of things. The main reason I live in Kentucky is that I just love where I was raised. I've never been one of those guys who wanted to move away. When I cut 'Life's a Dance,' it was kind of scary. I thought, 'Now I have to move to Nashville. That's what you want to do if you want to be successful in country music.' I found out that you really don't have to do that.

"Nashville is like my office. It's where I come to work. I cut my albums here. I do my media stuff here. But when I want to get away from the job, I feel like my home's gotta be out of Nashville. When I'm back home with my buddies, we don't talk about music. We hunt, fish and golf. They don't talk about their jobs, and I don't talk about my job.

"If I were down here, I think all I would ever talk about is music. As much as I love music, I don't want to do it 24 hours a day, seven days a week. I think it's easier to watch the music industry from the outside than it is from the inside."

## **JAMIE O'NEAL**

#### NEW ARTIST FACT FILE

Current Single: "There Is No Arizona" Current Album, Label: *Shiver*, Mercury (early 2001 release) Influences: Dolly Parton, Tina Turner

#### Background

Jamie O'Neal was bom in Sydney, Australia, the first child of two professional musicians. When she was 2, her family moved to Hawaii. By the time she was 7, O'Neal was performing in the family's act at the Golden Nugget casino in Las Vegas. Explaining that the family group also toured throughout the U.S., Canada and Puerto Rico for shows at state fairs, hotels and corporate events, O'Neal tells **R&R**, "My dad used to write a lot of country and

inspirational songs, so we did a lot of his original material, as well as songs by Glen Campbell and Ronnie Milsap. We did a real mixture."

The group opened shows for Dolly Parton, Crystal Gayle, Eddie Rabbitt and Willie Nelson, eventually moving to Nashville, where they recorded three independent albums. While O'Neal was still a teenager, her parents divorced. Her mother returned to Australia, but O'Neal and



Jamie O'Neal

her father headed to Los Angeles, where he had a deal on a small country label. She was classmates with future *Friends* star David Schwimmer at Beverly Hills High School. She says, "I didn't see *Clueless*, but *Beverly Hills 90210* had some similarities. I kind of never really fit in, because I always left to go on the road then came back to do my tests."

O'Neal returned briefly to Nashville, where she sang demos for music publishing companies, but she found herself moving back to Australia after visiting her mother. Her homeland proved to be an excellent place to further hone her skills as a live performer. "There was a venue on every comer," she says. "My band was working five nights a week. I'd do sessions and TV. There was a lot of work for singers."

The work led to a two-year stint singing background vocals for Australian pop star Kylie Minogue, who was an international superstar at the time. Recalling the concerts, O'Neal says, "For the first two songs, you couldn't hear above the screaming. You literally had to put your finger in your ear to strain to hear your note. It was so loud and so forceful." However, the work strengthened O'Neal's voice even more. "We would rehearse nine hours a day for six weeks," she says. "I got used to singing all the time."

The exercise came in handy when O'Neal and her band traveled to Jakarta, Indonesia to appear at the grand opening of a luxury hotel. The three-month engagement required four sets a night, six nights a week. "It was kind of dicey," she admits. "You had to make the commitment to be there for three months, not knowing what it would be like. When we got there, nobody spoke English, so just getting the PA set up was a nightmare."

#### **Getting The Deal**

Recognizing her daughter's talents as a songwriter, O'Neal's mother sent a demo tape to Nashville music executive Harold Shedd some eight years ago. When Shedd called to offer a publishing deal, O'Neal recalls, "I was like, 'How dld you get this number?' My mom had not even told me she'd done it."

While writing songs, O'Neal worked as a studio vocalist, singing demos for other songwriters and providing background vocals on records by Mindy McCready, Clay Davidson, Chely Wright, Ronnie Milsap, Sonya Isaacs and others. As a songwriter, her work was recorded by Wright, LeAnn Rimes and Tammy Cochran.

EMI Music Publishing eventually arranged an audition with Mercury/ Nashville Sr. VP/A&R Keith Stegall. "I was set to sing four songs," O'Neal says. "He stopped me after two, and I thought I'd bombed. I thought I obviously wasn't what they were looking for. He said, 'You're a great singer. I didn't want you to have to keep going on because I've heard enough. It's great to meet you.' I was thinking, 'Man, if I could have just gotten to that last song, I had a really high note I was saving." Stegall liked what he heard, but O'Neal says, "Even when they made an offer and I had a contract, I still didn't believe it."

Although O'Neal's debut album, *Shiver*, won't be released until early next year, she's already making her presence known at Country radio with the first single, "There Is No Arizona."

She wrote the song with Lisa Drew and Shaye Smith. O'Neal says, "Lisa had the idea from the movie *Dolores Claiborne*. It's a line from the movie. Lisa said, 'I said I always wanted to write a song about Sedona. It's one of my favorite towns." With Smith providing a chord progression, O'Neal says, "I just started singing a melody they thought really went with that. I guess we were just lucky that Sedona rhymes with Arizona."

O'Neal hasn't undertaken a massive radio tour, but she says, "I think we're going to hit a few spots where the single is doing well to meet the radio guys and tell them thanks." In light of her family's music career, O'Neal has a strong understanding of how the business works. She says, "I've always thought that if you can make a living out of what you love to do, you're lucky. It's never been overwhelming to me, because it's always been the only thing I've wanted to do."

## REP Country Top 50

LAL		<sup>®</sup> October 20, 2000	TOTAL POINTS	TOTAL PLAYS	GROSS	WEEKS ON	TOTAL STATIONS/
WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TW	TOTAL PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ AODS
1 -	0	JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic)	28183	5564	647648	11	149/0
3	2	GEORGE STRAIT Go On (MCA)	25373	5062	575813	14	149/0
2	3	AARON TIPPIN Kiss This (Lyric Street)	24697	4973	550632	21	146/0
5	4	TRAVIS TRITT Best Of Intentions (Columbia)	23727	4734	538672	17	149/0
9	6	VINCE GILL Feels Like Love (MCA)	19604	3951	439698	22	145/1
8	6	LEANN RIMES   Need You (Sparrow/Curb/Capitol)	19516	3946	437933	27	139/0
6	7	F. HILL W/T. MCGRAW Let's Make Love (Warner Bros./Cur	b) <b>19339</b>	3919	433243	29	147/0
10	8	PHIL VASSAR Just Another Day In Paradise (Arista/RLG)	19203	3875	430717	20	146/3
12	9	BRAD PAISLEY We Danced (Arista/RLG)	19030	3775	434370	17	149/3
11	0	DIXIE CHICKS Without You (Monument)	18762	3655	438959	9	149/0
13	0	MARTINA MCBRIDE There You Are (RCA/RLG)	17545	3560	394551	22	145/1
34	12	TIM MCGRAW My Next Thirty Years (Curb)	17017	3358	392273	9	147/0
16	3	KENNY CHESNEY   Lost It (BNA/RLG)	16609	3246	386512	11	146/2
15	0	SARA EVANS Born To Fly (RCA/RLG)	16516	3242	383660	17	146/3
7	15	TOBY KEITH Country Comes To Town (DreamWorks)	16403	3403	352602	23	147/0
17	ſ	PATTY LOVELESS That's The Kind Of Mood I'm In (Epic)	13544	2731	302923	21	137/3
23	0	ALAN JACKSON www.Memory (Arista/RLG)	12224	2350	290176	4	132/11
19	18	SHANIA TWAIN I'm Holdin' On To Love (Mercury)	12127	2452	269628	13	124/5
18	19	S. WARINER W/G. BROOKS Katie Wants A Fast One (Capito	/) 11872	2378	269513	15	132/2
22	20	TERRI CLARK A Little Gasoline (Mercury)	10936	2239	241378	14	131/2
21	2	BILLY RAY CYRUS You Won't Be Lonely Now (Monument)	10719	2114	245766	16	138/3
26	22	LONESTAR Tell Her (BNA/RLG)	9840	1953	227439	5	128/11
24	2	CHAD BROCK The Visit (Warner Bros.)	.9122	1857	202767	11	128/6
25	23	CHRIS CAGLE My Love Goes On And On (Virgin)	8836	1763	201532	12	123/4
28	25	CLAY DAVIDSON I Can't Lie To Me (Virgin)	8046	1648	175550	13	120/5
27	26	CLARK FAMILY EXPERIENCE (Meanwhile) Back At (Curb)	7990	1614	178115	8	120/8
30	27	REBA MCENTIRE We're So Good Together (MCA)	7899	1595	178365	7	113/5
31	28	<b>RASCAL FLATTS</b> This Everyday Love (Lyric Street)	6863	1338	160682	6	109/10
29	29	KENNY ROGERS He Will, She Knows (Dreamcatcher)	6846	1353	154992	17	100/3
Breake		JAMIE O'NEAL There Is No Arizona (Mercury)	5962	1213	132750	10	100/12
43	6	JO DEE MESSINA Burn (Curb)	3672	750	80960	2	88/35
34	•	TRACE ADKINS I'm Gonna Love You Anyway (Capitol)	3630	793	73696	10	75/4
35	63	DARRYL WORLEY A Good Day To Run (DreamWorks)	3591	706	83581	3	86/17
46	34	LEE ANN WOMACK Ashes By Now (MCA)	3429	646	82077	3	76/27
36	35	MARK WILLS I Want To Know (Everything) (Mercury)	3378	714	72056	4	67/6
• 39	36	CAROLYN DAWN JOHNSON Georgia (Arista/RLG)	3229	672	70216	4	79/9
38	37	<b>NEAL MCCOY</b> Every Man For Himself ( <i>Giant</i> )	2862	603	61835	7	78/6
40	38	MONTGOMERY GENTRY All Night Long (Columbia)	2739	578	57623	3	61/11
44	39	ANDY GRIGGS You Made Me That Way (RCA/RLG)	2704	581	54986	3	67/12
37	40	SONS OF THE DESERT Everybody's Gotta Grow Up (MCA		492	46028	11	63/0
Debut		KEITH URBAN But For The Grace Of God (Capitol)	2181	409	52829	1	64/23
48	42	DWIGHT YOAKAM What Do You Know About Love (Reprise		386	54957	3	52/11
42	-43	ERIC HEATHERLY Swimming In Champagne (Mercury)	1957	425	40244	5	60/2 40/8
41	44	GARY ALLAN Right Where I Need To Be (MCA)	1831	386	40329	4	49/8 45/2
45	45	TAMMY COCHRAN So What (Epic)	1397	303	28077	5	45/2 40/2
50		MARSHALL DYLLON Live It Up (Dreamcatcher)	1326 1188	288 240	27264	2	40/2 43/17
Debut	-	WARREN BROTHERS Move On (BNA/RLG) CHALEE TENNISON Makin' Up With You (Asylum/WB)	1036	240	25979 21031	4	33/2
49	48	JOHN ANDERSON Nobody's Got It All <i>(Epic)</i>	1008	219	21031	4	26/3
Debut	49 > 60	BILLY GILMAN Oklahoma (Epic)	959	204 201	22306	1	20/3
Debut		DILLI UILIMAN UKIAIIUIIIA (EPIC)	202	201	22300		20/0



149 Country reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total points for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining points/ plays or remaining flat from previous week. If two songs are tied in total points/plays, the song being played on more stations is placed first. Breaker status is assigned to songs achieving airplay at 60% of reporter base for the first time. Songs that are down in points/plays for three consecutive weeks and below No. 1 are moved to recurrent. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

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ARTIST TITLE LABEL(S) ADDS JO DEE MESSINA Burn (Curb) 35 TOBY KEITH You Shouldn't Kiss Me... (DreamWorks) 28 LEE ANN WOMACK Ashes By Now (MCA) 27 KEITH URBAN But For The Grace Of God (Capitol) 23 18 SHEDAISY Lucky 4 U (Tonight I'm...) (Lyric Street) DARRYL WORLEY A Good Day To Run (DreamWorks) 17 WARREN BROTHERS Move On (BNA/RLG) 17 ALABAMA When It All Goes South (RCA) 15 JAMIE O'NEAL There Is No Arizona (Mercury) 12 ANDY GRIGGS You Made Me That Way (RCA/RLG) 12

Most Added

#### Most Increased Points TOTAL POINT INCREASE ARTIST TITLE LABEL(S) +3746 ALAN JACKSON www.Memory (Arista/RLG) JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic) +2546 LONESTAR Tell Her (BNA/RLG) +2350 **BRAD PAISLEY** We Danced (Arista/RLG) +2342 PHIL VASSAR Just Another Day ... (Arista/RLG) +2004DIXIE CHICKS Without You (Monument) +1946**REBA MCENTIRE** We're So Good Together (MCA) +1860TRAVIS TRITT Best Of Intentions (Columbia) +1684 TIM MCGRAW My Next Thirty Years (Curb) +1675 JO DEE MESSINA Burn (Curb) +1672 LEE ANN WOMACK Ashes By Now (MCA) +1653

RASCAL FLATTS This Everyday Love (Lyric Street) +1613

KENNY CHESNEY | Lost It (BNA/RLG)

CHAD BROCK The Visit (Warner Bros.)

SARA EVANS Born To Fly (RCA/RLG)



ALAN JALKOUN WWW.IVICITIUTY (ATIStartuc)	+/13
JOHN MICHAEL MONTGOMERY The Little Girl (Atlanti	c)+511
LONESTAR Tell Her (BNA/RLG)	+443
BRAD PAISLEY We Danced (Arista/RLG)	+437
DIXIE CHICKS Without You (Monument)	+392
<b>REBA MCENTIRE</b> We're So Good Together (MCA)	+390
PHIL VASSAR Just Another Day (Arista/RLG)	+387
JO DEE MESSINA Burn (Curb)	+375
TIM MCGRAW My Next Thirty Years (Curb)	+336
TRAVIS TRITT Best Of Intentions (Columbia)	+321

### **Breakers**®

JAMIE O'NEAL There Is No Arizona *(Mercury)* 67% of our reporters on it (100 stations) 12 Adds • Moves 33-30

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Points/Plays lists the songs with the greatest week-to-week increases in total Points/Plays.

S. AJIR FORCE

The Air Force is celebrating the holidays with something special for you and your listeners a fift FII.

This free one-hour program features conversations with members of SHeDAISY plus songs from their new Christmas album *Brand New Year*.

The program is on CD and includes local avails. Licensed country music stations should receive a copy of *The Gift VII* by the first week in December, otherwise, call (210) 652-3937 and we'll mail one to you.

+1627

+1381

+1227

## **Country Reporting Stations & Weights**

October 20, 2000

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Calls	Market	Mrkt#	AQH (00)	Cume (00)	Turn- Over	R&R Weight	Calls	Market	Mrict#	AQH (00)	Cume (00)	- Turn- Over	R&R Weight	Calls	Market	Mrkt#	AQH (00)	Cume (00)	Turn- Over	R&R Weight
WOMX	Akron	68	120	2003	17	5.4	WSSL	Greenville, SC	58	95	1564			WXBM	Pensacola	121		1097	13	4.7
WGNA	Albany, NY	<u> </u>	116	1419	12	5.5	WAYZ	Hagerstown	161	<u>90</u> 33	462	<u>16</u> 14	<u>4.8</u> 2.9	WXTU	Philadelphia	5	341	5162	15	9.2
KRST	Albuquerque	72	85	1284	15	4.6	WRKZ	Harrisburg	77	137	1784	13	5.9	KNIX	Phoenix	16	230	3702	16	7.5
WCTO	Allentown	67	156	1924	12	6.4	WRBT	Harrisburg	77	71	1024	14	4.2	KMLE	Phoenix	16	194	3231	17	6.8
KGNC	Amarillo	188	24	383	16	2.4	WWYZ	Hartford	44	194	2773	14	7.0	WDSY	Pittsburgh	22	237	3371	14	7.7
WNCY	Appleton-Oshkosh	134	76	892	12	4.5	KKHN	Honolulu	60	27	420	16	2.6	WPOR	Portland, ME	160	35	586	17	2.9
WKSF	Asheville	179	50	811	16	3.5	KILT	Houston-Galveston	10	350	4366	12	9.6	KUPL	Portland, OR	25	135	2185	16	5.8
<u>ŴYAY</u>	Atlanta	11	105	2511	24	4.8	KKBQ	Houston-Galveston	10	149	3283	22	5.8	KWJJ	Porlland, OR	25	108	2141	20	5.0
WKHX	Atlanta	11	250	4081	16	7.8	KIKK	Houston-Galveston	10	157	3104	20	6.0	WOKQ	Portsmouth	117	101	1667	17	4.9
WPUR	Atlantic City	137	30	478	16	2.7	WTCR	Huntington	144	52	694	13	3.7	WCTK	Providence	33_	176	2625	15	6.6
WIXIC	Augusta, GA	114	50	704	14	3.6	WDRM	Huntsville	109	95	1214	13	5.0	WLLR	Quad Cities, IA-IL	133	54	732	14	3.7
KASE	Austin	49	116	<u>1872</u>	16	5.3	WFMS	Indianapolis	38	178	2368	13	6.8	WODR	Raleigh-Durham		89	1599	18	4.6
KUZZ	Bakersfield	86	76	979	13	4.4	WMSI	Jackson, MS	118	52	723	14	3.6	WKIX	Raleigh-Durham	48	78	1688	22	4.2
WPOC	Baltimore	20	264	3697	14	8.2	<u>wqik</u>	Jacksonville	51	91	1424	16	4.7	KBUL	Reno	128	35	505	14	3.0
WYNK	Baton Rouge	82	69	1297	19	4.0	WROO	Jacksonville	51	67	954	14	4.1	WKHK	Richmond	57	84	1179	14	4.6
WXCT	Baton Rouge	82	45	685	15	3.3	WXBQ	Johnson City	96	108	1325	12	5.3	KFRG	Riverside	28	270	3994	15	8.2
KAYD	Beaumont	127	51	713	14	3.6	WMTZ	Johnstown	170	45	553	12	3.4	WYYD	Roanoke-Lynchburg		80	873	<u>11</u>	4.6
WKNN	Biloxi-Gulfport	136	38	671	18	3.0	KFKF	Kansas City	30	109	1839	17	5.1	WBEE WXXQ	Rochester, NY Rockford	<u>52</u>	251	<u>3443</u>	14	8.0
WHWK	Binghamton	166		471	11	3.4	KBEQ	Kansas City	30	101	1614	16	5.0	KNCI	Sacramento	<u>148</u> 29	<u>43</u> 147	639	<u>15</u> 16	<u>3.3</u> 6.0
WZZK	Birmingham	55	117	1605	14	5.4	WDAF	Kansas City	30	147	1740	12	6.2	WKCQ	Saginaw	125	100	<u>2347</u> 1428	10	<u> </u>
	Boise	124	34	525	15	2.9		Knoxville *	69	165	2090	13	6.5	KUBL	Salt Lake City	35	79	1736	22	4.2
WKLB WYRK	Boston Buffalo	8	274	3417	12	8.5	KMDL	Lafayette, LA	100	<u>59</u>	678	11	4.0	KKAT	Salt Lake City	35	<u> </u>	1356	27	3.3
KHAK	Cedar Rapids	<u>45</u> 201	<u>152</u> 37	<u>2027</u> 424	13	<u>6.3</u> 3.2	KOKC WPCV	Lafayette, LA	100	125	709	14	3.6	KSOP	Salt Lake City	35	62	1231	20	3.8
WEZL	Charleston, SC	87	<u> </u>	<u>424</u> 757	<u>11</u> 14	<u>3.7</u>	WIOV	Lakeland	98	<u>135</u> 88	<u>1721</u> 1534	13	5.9	KAJA	San Antonio	32	100	1855	19	4.8
WNKT	Charleston, SC	<u>87</u>	28	<u>447</u>	14	2.6	WITL	Lancaster Lansing	<u>111</u> 115	<u> </u>	1066	<u>17</u> 15	<u>4.6</u> 4.3	KCYY	San Antonio	32	92	1811	20	4.6
WQBE	Charleston, WV	162	<u></u> 57	723	13	3.8	KWNR	Lansing Las Vegas	40	105	1555	15	<u>4.3</u> 5.1	KSON	San Diego	15	150	2760	18	6.0
WKKT	Charlotte	37	86	1751	20	4.5	WVLK	Lexington-Fayette	106	66	<u>917</u>	14	4.1	KYCY	San Francisco	4	161	3227	20	6.1
WSOC	Charlotte	37	98	1834	19	4.8	WBUL	Lexington-Fayette	106	41	837	20	3.1	KRTY	San Jose	27	123	2304	19	5.4
WUSY	Chattanooga	104	130	1298	10	6.0	KZKX	Lincoln	172	18	402	22	2.0	WCTQ	Sarasota	78	63	699	11	4.1
WUSN	Chicago	3	495	6803	14	11.2	KSSN	Little Rock	83	65	987	15	4.0	WJCL	Savannah	154	18	266	15	2.1
WUBE	Cincinnati	26	200	2767	14	7.1	KZLA	Los Angeles	2	387	6556	17	9.7	KMPS	Seattle-Tacoma	14	249	<u>3788</u>	15	7.9
WYGY	Cincinnati	26	60	1587	26	3.6	WAMZ	Louisville	53	156	1987	13	6.3	KRMD	Shreveport	130	38	678	18	3.0
WGAR	Cleveland	24	241	3226	13	7.9	KLLL	Lubbock	177	44	528	12	3.4	WBYT	South Bend	163	30	422	14	<u>2.8</u> ·
KKCS	Colorado Springs	94	36	692	19	2.9	WDEN_	Macon	147	58	776	13	3.9	KNFR	Spokane	91	32	505	16	2.8
WCOS	Columbia, SC	89	78	1029	13	4.5	WWQM	Madison	120	30	470	16	2.7	KDRK	Spokane	91	40	618	15	3.2
WHOK	Columbus, OH	34	64	1252	20	3.9	KTEX	McAllen	63	83	1097	13	4.6	WFMB	Springfield, IL	<u>197</u>	34	396	12	3.0
WCOL	Columbus, OH	34	112	1832	16	5.2	WOGY	Memphis	46	39	990	25	2.9	WPKX	Springfield, MA	80		1114	14	4.4
KRYS	Corpus Christi	129	42	648	15	3.2	WGKX	Memphis	46	71	1334	19	4.1		Springfield, MO	146	40	562	14	3.2
KSCS	Dallas-Ft. Worth	6	324	5096	16	8.9	WKIS	Miami	12	241	3409	14	7.8	WIL WBBS	St. Louis Syracuse	<u>19</u> 75	<u>218</u> 83	<u>3107</u> 1268	<u>14</u> 15	<u>7.4</u> 4.5
KPLX	Dallas-Ft. Worth	6	314	4903	16	8.8	WMIL	Milwaukee	31	187	2421	13	6.9	WQYK	Tampa	21	· 221	2887	13	7.6
WGNE	Daytona Beach	93	53	1062	20	3.5	KEFY	Minneapolis	17	233	3923	17	7.5	WRBQ	Tampa '	21	150	2254	15	6.1
KYGO	Denver-Boulder	23	193	2981	15	6.9	WKSJ	Mobile Modasta	88	59	1056	18	3.7	WTHI	Terre Haute	192	52	658	13	3.7
<u>kjy</u> Khki	Des Moines Des Moines	92	<u>44</u>	<u>593</u>	13	<u>3.4</u> 3.0	Katm Ktom	Modesto Montereu Selince	122	185	2670	14	6.8	WIBW	Topeka	181	46	611	13	3.4
WYCD	Detroit	<u>92</u> 7	<u>36</u> 363	<u>526</u> 5013	<u>15</u> 14	<u> </u>	WLWI	Monterey-Salinas Montgomery	<u>74</u> 142	42 43	575 630	<u>14</u> 15	<u>3.3</u> 3.3	WTCM	Traverse City	196	34	361	11	3.0
WDJR	Dothan	184	303	552	14	2.8	WGTR	Myrtle Beach	173	<u>45</u> 19	310	16	2.2	KIIM	Tucson	61	112	1569	14	5.3
KHEY	El Paso	70	30	603	20	2.6	WSM	Nashville	43	46	1145	25	3.2	KV00	Tulsa	62	60	781	13	3.9
WXTA	Erie	156	31	427	<u></u> 14	2.8	WKDF	Nashville	43 43		1236	<u></u> 16	<u> </u>	WWZD	Tupelo	178	34	469	14	2.9
KKNU	· ·	143	39	500	13	3.2	WSIX	Nashville	43	101	1687	17	4.9	KNUE	Tyler-Longview	140	23	414	18	2.3
WKDQ	Evansville	152	45	613	14	3.4	WMJC	Nassau-Suffolk	18	113	2092	19	5.1	KJUG	Visalia-Tulare	106	38	577	15	3.1
KKIX	Fayetteville, AR	155	46	609	13	3.4	WNOE	New Orleans	41	96	1510	16	4.8	•WACO	Waco	193	71	1043	15	4.2
WKML	Fayetteville, NC	126	79	894	11	4.6	WYNY	New York	1	316	5650	18	8.7	WMZQ	Washington, DC	9	278	4675	17	8 <u>.2</u>
KSKS	Fresno	65	84	1183	14	4.6	WGH	Norfolk	36	94	1562	17	4.8	WDEZ	Wausau	158	52	672	13	3.7
KUAD	Ft. Collins	132	33	488	15	2.9	WCMS	Norfolk	36	106	1462	14	5.2	WIRK	West Palm Beach	50	96	1340	14	4.9
WCKT	Ft. Myers-Naples	71	42	675	16	3.2	KGEE	Odessa-Midland	174	25	358	14	2.5	KZSN	Wichita	84	46	783	17	3.3
WWGR	Ft. Myers-Naples	71	49	759	15	3.5	KTST	Oklahoma City	54	46	957	21	3.2	KFDI	Wichita	84	68	838	12	4.2
WQHK	Ft. Wayne	101	58	821	14	3.8	KXXXY	Oklahoma City	54	104	1462	14	5.1	WGGY	Wilkes Barre	64	87	1182	14	4.7
WBCT	Grand Rapids	66	104	1651	16	5.0	WOW	Omaha	73	37	669	18	3.0	KXDD	Yakima	194	41	457	11	3.3
WTOR	Greensboro	42	129	2048	16	5.6	KXIKT	Omaha	73	68	984	14	4.2	WGTY	York	103	38	576	15	3.1
WHSL	Greensboro	42	92	1486	16	4.7	WWKA	Orlando	39	176	2850	16	6.6	WQXK	Youngstown-Warren	97	152	1828	12	6.3
WRNS	Greenville, NC	81	86	1153	13	4.7	KHAY	Oxnard-Ventura	108	67	980	15	4.1					187 Co		eporters
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## RR Country Indicator

<sup>®</sup> October 20, 2000

#### R&R'S EXCLUSIVE REPORTED OVERVIEW OF NATIONAL AIRPLAY

	ARTIST TITLE (LABEL)	AL STATIONS/ ADDS	TOTAL POINTS	TOTAL PLAYS	50+	40-49	30-39	20-29	10-19	1-9
	TRACE ADKINS I'm Gonna Love (Capitol)	19/1	778	237	0	0	0	3	13	3
	GARY ALLAN Right Where I Need To Be (MCA)	15/1	544	176	0	0	0	1	11	3
	JOHN ANDERSON Nobody's Got It All (Epic)	6/0	244	70	0	0	0	0	3	3
	CHAD BROCK The Visit (Warner Bros.)	35/0	1983	608	0	0	2	11	19	3
	CHRIS CAGLE My Love Goes On (Virgin)	34/1	1651	527	0	0	0	9	17	8
	KENNY CHESNEY   Lost It (BNA/RLG)	38/0	2810	869	0	1	2	28	7	(
	CLARK FAMILY (Meanwhile) Back (Curb)	32/1	1429	436	0	0	1	6	18	7
	TERRI CLARK A Little Gasoline (Mercury)	37/0	2263	696	0	0	2	16	18	1
	BILLY RAY CYRUS You Won't Be (Monument)	35/1	2272	690	0	0	2	18	14	1
	CLAY DAVIDSON I Can't Lie To Me (Virgin)	35/1	1863	573	0	0	0	12	19	4
	DIXIE CHICKS Without You (Monument)	38/0	3179	990	0	3	9	17	9	(
	MARSHALL DYLLON Live It Up (DreamCatcher)	5/1	214	58	0	0	0	0	3	2
	SARA EVANS Born To Fly (RCA/RLG)	38/0	2828	872	0	3	2	23	10	
	VINCE GILL Feels Like Love (MCA)	38/0	3820	1182	1	4	18	11	3	1
	BILLY GILMAN Oklahoma (Epic)	3/2	55	17	0	0	0	0	1	2
	ANDY GRIGGS You Made Me That Way (RCA/RLG)	20/6	566	179	0	0	0	1	9	10
	ERIC HEATHERLY Swimming In (Mercury)	9/0	354	111	0	0	0.	0	9	(
	FAITH HILL/TIM MCGRAW Let's (Warner Bros.)	29/0	3025	954	1	3	18	2	5	(
	STEVE HOLY Blue Moon (Curb)	1/0	54	16	0	0	0	0	1	(
	CAROLYN DAWN JOHNSON Georgia (Arista/RLG)	12/0	474	156	0	0	0	1	9	2
	JOLIE & THE WANTED   Would (DreamWorks)	2/0	96	23	0	0	0	.0	1	1
	TOBY KEITH Country Comes To Town (DreamWorks)	) 31/0	3206	977	1	2	19	5	4	1
	TOBY KEITH You Shouldn't Kiss Me (DreamWorks,	9/9	160	52	0	0	0	0	3	(
	LONESTAR Tell Her (BNA/RLG)	36/1	1875	592	0	0	3	7	21	ŧ
	PATTY LOVELESS That's The Kind (Epic)	38/0	2712	841	0	1	0	29	8	. (
	MARTINA MCBRIDE There You Are (RCA/RLG)	37/0	3355	1027	1	1	13	17	5	. (
	NEAL MCCOY Every Man For (Giant)	21/1	779	230	0	0	0	2	14	1
	REBA MCENTIRE We're So Good (MCA)	37/3	1884	580	0	0	1	8	26	2
	TIM MCGRAW My Next Thirty Years (Curb)	38/0	2834	877	0	1	4	24	8	
	GEORGIA MIDDLEMAN No Place Like Home (Giant)	1/0	19	5	0	0	0	0	0	1
	MONTGOMERY GENTRY All Night Long (Columbia)	13/3	365	107	0	0	0	0	7	1
	JOHN M. MONTGOMERY The Little Girl (Atlantic)	38/0	4531	1396	1	9	25	3	0	(
	JAMIE O'NEAL There Is No Arizona (Mercury)	25/2	1079	336	0	0	1	3	16	1
	BRAD PAISLEY We Danced (Arista/RLG)	38/0	3652	1119	- 0	1	20	14	3	1
	<b>RASCAL FLATTS</b> This Everyday Love (Lyric Street)	33/2	1360	417	0	0	0	5	20	1
	RICOCHET She's Gone (Columbia)	6/0	159	55	0	0	0	0	4	1
	LEANN RIMES   Need You (Sparrow/Curb/Capitol)	32/0	3301	999	1	2	18	7	2	1
	KENNY ROGERS He Will, She Knows (DreamWorks)	28/1	1499	451	0	0	0	7	20	1
	SHEDAISY Lucky 4 You (Lyric Street)	10/10	59	° 19	0	0	0	0	0	10
	DARYLE SINGLETARY   Knew   Loved You (Audium)		115	30	0	0	0	1	1	(
	SONS OF THE DESERT Everybody's (MCA)	16/0	722	217	0	0	0	4	9	
	GEORGE STRAIT Go On (MCA)	38/0	4273	1320	1	5	26	4	2	(
	CHALEE TENNISON Makin' Up With (Warner Bros.)		103	31	0	0	0	0	2	1
	AARON TIPPIN Kiss This (Lyric Street)	37/0	4139	1276	1	4	26	5	1	(
	TRAVIS TRITT Best Of Intentions (Columbia)	38/0	4307	1333	1	6	25	5	1	(
	SHANIA TWAIN I'm Holdin' On To Love (Mercury)	36/0	2276	715	0	1	1	17	16	
	KEITH URBAN But For The Grace (Capitol)	18/9	474	142	0	0	0	1	8	9
	PHIL VASSAR Just Another Day (Arista/RLG)	38/0	3761	1146	1	3	18	12	4	(
	CLAY WALKER Once In A (Giant)	1/0	85	25	0	0	0	1	0	
	WARINER W/BROOKS Katie Wants A (Capitol)	37/2	2413	742	0	1	1	19	14	
	WARREN BROTHERS Move On (BNA/RLG)	3/2	57	18	0	0	0	0	1	
	MARK WILLS I Want To Know (Every) (Mercury)	24/2	915	278	0	0	0	3	12	1
	DARRYL WORLEY A Good Day To(DreamWorks)	30/10	823	258	0	0	0	2	13	1
-	DWIGHT YOAKAM What Do You Know(Reprise)	15/1	418	132	0	0	0	0	7	

37 Country Indicator reporters in markets 124-202. Songs ranked alphabetically for the airplay week of Sunday 10/8-Saturday 10/14. © 2000, R&R Inc.

Most Added ®	
ARTIST TITLE LABEL(S)-	ADDS
JO DEE MESSINA Burn (Curb) DARRYL WORLEY A Good Day To Run (DreamWorks	16 5) 10
SHEDAISY Lucky 4 You (Tonight I'm) (Lyric Street)	/
LEE ANN WOMACK Ashes By Now (MCA)	9
KEITH URBAN But For The Grace Of God (Capitol) TOBY KEITH You Shouldn't Kiss Me Like (DreamWork	9 (s) 9
ANDY GRIGGS You Made Me That Way (RCA/RLG)	6
ALAN JACKSON www.Memory (Arista/RLG)	3
REBA MCENTIRE We're So Good Together (MCA) MONTGOMERY GENTRY All Night Long (Columbia)	3
S. WARINER W/G. BROOKS Katie Wants (Capitol)	3
RASCAL FLATTS This Everyday Love (Lyric Street)	2
JAMIE O'NEAL There Is No Arizona (Mercury) MARK WILLS I Want To Know (Everything) (Mercu	2 (ry) 2
<b>RAY HOOD</b> Critical List ( <i>Caption</i> )	2
BILLY GILMAN Oklahoma (Epic)	2
WARREN BROTHERS Move On (BNA/RLG) TIM RUSHLOW She Misses Him (Atlantic)	2
	~
	,
Most Increased	
Points	TOTAL
	POINT
JO DEE MESSINA Burn (Curb)	+719
LEE ANN WOMACK Ashes By Now (MCA)	+575
PHIL VASSAR Just Another Day (Arista/RLG)	+547
BRAD PAISLEY We Danced (Arista/RLG) ALAN JACKSON www.Memory (Arista/RLG)	+547 +516
JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic)	+416
VINCE GILL Feels Like Love (MCA)	+385
<b>REBA MCENTIRE</b> We're So Good Together (MCA) <b>TRAVIS TRITT</b> Best Of Intentions (Columbia)	+349
TIM MCGRAW My Next Thirty Years (Curb)	+316
DIXIE CHICKS Without You (Monument)	+315
LONESTAR Tell Her (BNA/RLG) CLARK FAMILY EXPERIENCE (Meanwhile) (Curb)	+295 +292
CLAY DAVIDSON   Can't Lie To Me (Virgin)	+292
KENNY ROGERS He Will, She Knows (Dreamcatcher)	+289
	,
Most Increased	
Most Increased	
Plays	TOTAL
Plays	
Plays ARTIST TITLE LABEL(S) IN JO DEE MESSINA Burn (Curb)	TOTAL PLAY CREASE +217
Plays ARTIST TITLE LABEL(S) JO DEE MESSINA Burn (Curb) LEE ANN WOMACK Ashes By Now (MCA)	TOTAL PLAY CREASE +217 +172
Plays ARTIST TITLE LABEL(S) IN JO DEE MESSINA Burn (Curb) LEE ANN WOMACK Ashes By Now (MCA) ALAN JACKSON www.Memory (Arista/RLG)	TOTAL PLAY CREASE +217 +172 +163
Plays ARTIST TITLE LABEL(S) JO DEE MESSINA Burn (Curb) LEE ANN WOMACK Ashes By Now (MCA)	TOTAL PLAY CREASE +217 +172 +163 +144
<b>Plays</b> ARTIST TITLE LABEL(S) IN JO DEE MESSINA Burn (Curb) LEE ANN WOMACK Ashes By Now (MCA) ALAN JACKSON www.Memory (Arista/RLG) BRAD PAISLEY We Danced (Arista/RLG) PHIL VASSAR Just Another Day In Paradise (Arista/RLG) JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic)	TOTAL PLAY CREASE +217 +172 +163 +144 +140 +107
<b>Plays</b> ARTIST TITLE LABEL(S) IN JO DEE MESSINA Burn (Curb) LEE ANN WOMACK Ashes By Now (MCA) ALAN JACKSON www.Memory (Arista/RLG) BRAD PAISLEY We Danced (Arista/RLG) PHIL VASSAR Just Another Day In Paradise (Arista/RLG) JOHN MICHAEL MONTGOMERY THE Little Girl (Atlantic) VINCE GILL Feels Like Love (MCA)	TOTAL PLAY CREASE +217 +172 +163 +144 +140 +107 +101
Plays         ARTIST TITLE LABEL(S)         JO DEE MESSINA Burn (Curb)         LEE ANN WOMACK Ashes By Now (MCA)         ALAN JACKSON www.Memory (Arista/RLG)         BRAD PAISLEY We Danced (Arista/RLG)         PHIL VASSAR Just Another Day In Paradise (Arista/RLG)         JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic)         VINCE GILL Feels Like Love (MCA)         REBA MCENTIRE We're So Good Together (MCA)	TOTAL PLAY CREASE +217 +172 +163 +144 +140 +107
<b>Plays</b> ARTIST TITLE LABEL(S) JO DEE MESSINA BURN (Curb) LEE ANN WOMACK Ashes By Now (MCA) ALAN JACKSON www.Memory (Arista/RLG) BRAD PAISLEY We Danced (Arista/RLG) PHIL VASSAR Just Another Day In Paradise (Arista/RLG) JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic) VINCE GILL Feels Like Love (MCA) REBA MCENTIRE We're So Good Together (MCA) LONESTAR Teil Her (BNA/RLG) DARRYL WORLEY A Good Day To Run (DreamWorks)	TOTAL PLAY CREASE +217 +172 +163 +144 +140 +107 +101 +100 +87
Plays         ARTIST TITLE LABEL(S)         JO DEE MESSINA BURN (Curb)         LEE ANN WOMACK Ashes By Now (MCA)         ALAN JACKSON www.Memory (Arista/RLG)         BRAD PAISLEY We Danced (Arista/RLG)         PHIL VASSAR Just Another Day In Paradise (Arista/RLG)         JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic)         VINCE GILL Feels Like Love (MCA)         REBA MCENTIRE We're So Good Together (MCA)         LONESTAR Tell Her (BNA/RLG)         DARRYL WORLEY A Good Day To Run (DreamWorks)         CLAY DAVIDSON I Can't Lie To Me (Virgin)	TOTAL PLAY CREASE +217 +172 +163 +144 +140 +107 +101 +100 +87 ) +85 +84
Plays         ARTIST TITLE LABEL(S)         JO DEE MESSINA BURN (Curb)         LEE ANN WOMACK Ashes By Now (MCA)         ALAN JACKSON www.Memory (Arista/RLG)         BRAD PAISLEY We Danced (Arista/RLG)         PHIL VASSAR Just Another Day In Paradise (Arista/RLG)         JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic)         VINCE GILL Feels Like Love (MCA)         REBA MCENTIRE We're So Good Together (MCA)         LONESTAR Teil Her (BNA/RLG)         DARRYL WORLEY A Good Day To Run (DreamWorks)         CLAY DAVIDSON I Can't Lie To Me (Virgin)         TIM MCGRAW MY Next Thirty Years (Curb)	TOTAL PLAY CREASE +217 +172 +163 +144 +140 +107 +101 +101 +87 ) +85 +84 +83
Plays         ARTIST TITLE LABEL(S)         JO DEE MESSINA BURN (Curb)         LEE ANN WOMACK Ashes By Now (MCA)         ALAN JACKSON www.Memory (Arista/RLG)         BRAD PAISLEY We Danced (Arista/RLG)         PHIL VASSAR Just Another Day In Paradise (Arista/RLG)         JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic)         VINCE GILL Feels Like Love (MCA)         REBA MCENTIRE We're So Good Together (MCA)         LONESTAR Tell Her (BNA/RLG)         DARRYL WORLEY A Good Day To Run (DreamWorks)         CLAY DAVIDSON I Can't Lie To Me (Virgin)	TOTAL PLAY CREASE +217 +172 +163 +144 +140 +107 +101 +101 +87 ) +85 +84 +83
Plays     ARTIST TITLE LABEL(S)     JO DEE MESSINA BURN (Curb)     LEE ANN WOMACK Ashes By Now (MCA)     ALAN JACKSON www.Memory (Arista/RLG)     BRAD PAISLEY We Danced (Arista/RLG)     BRAD PAISLEY We Danced (Arista/RLG)     PHIL VASSAR Just Another Day In Paradise (Arista/RLG)     JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic)     VINCE GILL Feels Like Love (MCA)     REBA MCENTIRE We're So Good Together (MCA)     LONESTAR Tell Her (BNA/RLG)     DARRYL WORLEY A Good Day To Run (DreamWorks)     CLAY DAVIDSON I Can't Lie To Me (Virgin)     TIM MCGRAW My Next Thirty Years (Curb)     KENNY ROGERS He Will, She Knows (Dreamcatcher	TOTAL PLAY CREASE +217 +172 +163 +144 +140 +140 +107 +101 +100 +87 ) +85 +84 +83 ) +83

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## **Country Action**

# The New Album Gallery

#### In Stores: October 24, 2000



#### Chris Cagle Play It Loud (Virgin)

Singer-songwriter Chris Cagle titled his album *Play It Loud* because that's the way he wants people to hear it. On his debut album Cagle leans toward the rougher side of country, but he says, "I tried to put as much emotion and passion into as possible because that's who I am. I love deeply, and I hurt deeper. I want to create music that people can love to, hurt to, dance to and always want to listen to." Cagle wrote or

co-wrote eight of the 10 tracks on the album he co-produced with Robert Wright. Inspirations for songs come in many forms, such as the incident that led to Cagle writing "Country By the Grace of God." He explains, "One night my little sister took me to a 'pasture party' in Baytown, TX. Everyone parked their pickup trucks in a circle around a bonfire. The sun was setting, and the fireflies were out in all their glory. This guy jumped off a truck saying, 'We're American-born and country by the grace of God, baby!' — and then fell flat on his face." He adds, "My traditions of life are completely different than the traditions of George Jones, Merle Haggard and Willie Nelson, but I sing about my tradition. I sing in the format of my tradition. I sing about who I am and what I am." Describing the sessions for *Play It Loud*, Cagle says, "If we had beer, it would' ve been like a Saturday-night dance hall. It was the most fun I've ever had. We were just a bunch of guys being boys, just pushing knobs and playing instruments — and I loved it." He adds, "I wanted to create an environment that people could identify with one way or another, be it a lost love or a love they are in right now or the one that got away or the most fun time they ever had in high school with their friends."



Award-winning singer-songwriter-guitarist Vince Gill brought along his spouse, songbird Amy Grant, for a tour of the \$37 million Country Hall Of Fame, now nearing completion in downtown Nashville. Pictured (l-r) are retired Gaylord Entertainment CEO/ chairman of the Hall Of Fame's capital campaign "Bud" Wendell, Hall Of Fame trustee Janice Wendell, Hall of Fame Director Kyle Young, Gill and Grant.



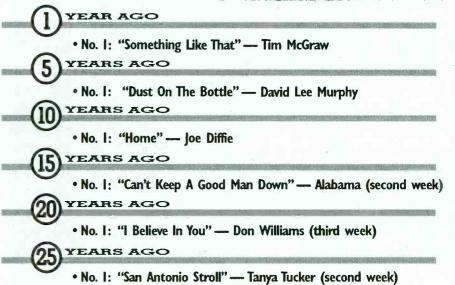
#### **Billy Ray Cyrus**

#### Southern Rain (Monument)

Perhaps as much as anyone, Billy Ray Cyrus has been committed to artistic growth throughout his career. After ending his lengthy relationship with Mercury and signing with Sony Music's Monument imprint, Cyrus says, "I'm more excited now than when I got my first record deal. Only now I'm older, more focused. I'm having more fun." In contemplating his future late last year, Cyrus admits, "I

was really depressed at that time. I was sitting in my backyard, and the rain was falling. In that instant my life flashed before me and I wrote the song 'Southern Rain.'" After Sony/Nashville execs saw one of his shows and heard the demo of "Southern Rain," Cyrus eventually signed with Monument. He says, "I knew Monument would be my home for Southern Rain. Not only is the label also home to The Dixie Chicks, but there's also a great history with Monument that I was excited and honored to be a part of." In recording the album, Cyrus worked for the first time with producers Dann Huff (Faith Hill, Lonestar) and Blake Chancey (Dixie Chicks), but he retained his own ap-- which has always served him well. He says, "Music is not a job; it's what I proach love to do. My goal is for my music to touch people's lives. I want them to feel they were moved inside." The album includes the current single, "You Won't Be Lonely Now," which sits at No. 21 on this week's R&R Country chart. Other highlights include "We the People," a country-rock anthem featuring vocals by Waylon Jennings, John Anderson, Montgomery Gentry, Danni Leigh and Yankee Grey. "Iwanted this album to be complete," Cyrus says. "I wanted each piece to fit and every song to have a part to play. I wanted the music to be real again. Southern Rain is everything I am and always will be." He adds, "There isn't one song that was forced on us or that doesn't belong. This is a body of work that I'm very proud of.'







## Country

#### **New & Active**

SHEDAISY Lucky 4 You (Tonight I'm...) (Lyric Street) Total Stations: 26, Adds: 18, Points: 817, Plays: 147 (+59)

**TOBY KEITH** You Shouldn't Kiss Me Like... (DreamWorks) Total Stations: 33, Adds: 28, Points: 694, Plays: 121 (+95)

ALABAMA When It All Goes South (RCA) Total Stations: 15, Adds: 15, Points: 387, Plays: 68 (+68)

Songs ranked by total points.



DOLLAR SHOTS BABY!

Here is a great photo taken at the Tim McGraw & Faith Hill concert in Grand Rapids, MI. The Warren Brothers were the opening act. Pictured (l-r) are Papa Joe Gillette, Brett Warren and Dominic Gillette.



PLEDGES FOR ST. JUDE

KRMD (FM 101.1)/Shreveport, LA concluded its annual Radiothon and St. Jude "Dream Home" giveaway on Sunday, Oct. 1. The "dream home," which is worth \$250,000, is fully furnished and is located in a local, luxurious neighborhood. Among the pledgers were country stars Shane McAnally and local boy Neal McCoy, who both pledged \$1,000. Pictured (l-r) are Tyler England and KRMD afternoon jock Mike Sieve.

### PLEASE SEND YOUR PHOTOS

**R&R** wants your best snapshots (color or black & white).

Please include the names and titles of all pictured and send them to:

**R&R** c/o Heidi Van Alstyne: 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

### National Radio Formats

#### ABC RADIO NETWORKS Coast-To-Coast

Mark Edwards • (972) 991-9200 Adds:

CHRIS CAGLE My Love Goes On And On KEITH URBAN But For The Grace Of God MARK WILLS I Want To Know (Everything...) Hottest:

ALAN JACKSON www.Memory PHIL VASSAR Just Another Day In Paradise KENNY CHESNEY I Lost It TIM MCGRAW My Next Thirty Years

#### ALTERNATIVE PROGRAMMING

Steve Knoll • (800) 231-2818

Gary Knoll

Adds: MARSHALL DYLLON Live It Up. JO DEE MESSINA Burn KEITH URBAN But For The Grace Of God WARREN BROTHERS Move On DARRYL WORLEY A Good Day To Run Hottest: JOHN M. MONTGOMERY The Little Girl SARA EVANS Born To Fly

#### JONES BROADCAST PROGRAMIVING

#### Ken Moultrie • (800) 426-9082

**Mainstream Country** 

L.J. Smith Adds:

JO DEE MESSINA Burn LEE ANN WOMACK Ashes By Now Hottest:

JOHN M. MONTGOMERY The Little Girl TRAVIS TRITT Best Of Intentions PHIL VASSAR Just Another Day In Paradise BRAD PAISLEY We Danced GEORGE STRAIT Go On

#### **New Country**

L.J. Smith Adds:

JO DEE MESSINA Burn

Hottest: JOHN M. MONTGOMERY The Little Girl GEORGE STRAIT Go On BRAD PAISLEY WE Danced TRAVIS TRITT Best Of Intentions AARON TIPPIN Kiss This Lia

#### -10

Ken Moultrie Adds:

No Adds

Hottest:

JOHN M. MONTGOMERY The Little Girl TRAVIS TRITT Best Of Intentions GEORGE STRAIT Go On BRAD PAISLEY We Danced PHIL VASSAR Just Another Day In Paradise

#### **JONES RADIO NETWORK**

Jim Murphy • (303) 784-8700 CD COUNTRY

John Hendricks Adds:

No Adds Hottest: TRAVIS TRITT Best Of Intentions GEORGE STRAIT Go On SARA EVANS Born To Fly JOHN M. MONTGOMERY The Little Girl DIXIE CHICKS Without You

#### **US COUNTRY**

Penny Mitchell Adds:

#### No Adds

Hottest: JOHN M. MONTGOMERY The Little Gir GEORGE STRAIT Go On BRAD PAISLEY We Danced LEANN RIMES I Need You DIXIE CHICKS Without You

#### **GREAT AMERICAN COUNTRY** John Hendricks

Adds:

CLARK FAMILY EXPERIENCE (Meanwhile) Back.. BRYAN WHITE How Long WILKINSONS 1999

Elite: FAITH HILL/TIM MCGRAW Let's Make Love PATTY LOVELESS That's The Kind Of Mood I'm In VINCE GILL Feels Like Love LEANN RIMES I Need You TOBY KEITH Country Comes To Town AARON TIPPIN Kiss This PHIL VASSAR Just Another Day In Paradise SHEDAISY I Will...But TRAVIS TRITT Best Of Intentions SARA EVANS Born To Fly

#### PREMIERE RADIO NETWORKS

### After Midnite

KELLY ERICKSON • (818) 461-5435 Adds: CAROLYN DAWN JOHNSON Georgia

RASCAL FLATTS This Everyday Love Hots: FAITH HILL/TIM MCGRAW Let's Make Love LEANN RIMES I Need You AARON TIPPIN Kiss This GEORGE STRAIT Go On JOHN M. MONTGOMERY The Little Girl MARTINA MCBRIDE There You Are BRAD PAISLEY We Danced

#### **RADIO ONE COUNTRY PLAYLIST**

JIM WEST • (970) 949-3339

Adds: No Adds Hottest: AARON TIPPIN Kiss This JO DEE MESSINA That's The Way FAITH HUL (TIM MCGRAW Let's Make 1

JO DEE MESSINA That's The Way FAITH HILL/TIM MCGRAW Let's Make Love JOHN MICHAEL MONTGOMERY The Little Girl

#### WESTWOOD ONE RADIO NETWORKS

Charlie Cook • (661) 294-9000

#### **Mainstream Country**

David Felker

Adds: CHRIS CAGLE My Love Goes On And On Hottest: JO DEE MESSINA That's The Way AARON TIPPIN Kiss This

AARON TIPPIN Kiss This JOHN M. MONTGOMERY The Little Girl GEORGE STRAIT GO ON TRAVIS TRITT Best Of Intentions

#### **Hot Country**

David Felker Adds:

JO DEE MESSINA Burn Hottest:

AARON TIPPIN Kiss This JOHN M. MONTGOMERY The Little Girl FAITH HILL/TIM MCGRAW Let's Make Love TRAVIS TRITT Best Of Intentions LEANN RIMES I Need You



#### ADDS

WILKINSDNS 1999 BRYAN WHITE How Long CLARK FAMILY EXPERIENCE (Meanwhile) Back At The.

#### **TOP 10**

SARA EVANS Born To Fly WARREN BROTHERS w/SARA EVANS That's The Beat Of A Hear AARON TIPPINK iss This FAITH HILL/TIM MCGRAW Let's Make Love GARTH BRODKS When You Come Back To Me Again BILLY GILMAN Oklahoma LEANN RIMES I Need You TRAVIS TRITT Best Of Intentions SHEDAISY I Will...But PHIL VASSAR Just Another Day In Paradise BRAD PAISLEY We Danced JO DEE MESSINA That's The Way KENNY CHESNEY I Lost It



42 million households Chris Parr, Director/Programming Paul Hastaba, VP/GM

ADDS

- ALAN JACKSON www.Memory ALISON KRAUSS Maybe DIAMOND RIO One More Day DON HENLEY For My Wedding RASCALL FLATTS This Everyday Love CLARK FAMILY EXPERIENCE (Meanwhile) Back At The. BILLY RAY CYRUS You Won't Be Lonely Now FAITH HILLTIM MCGRAW Let's Make Love JO DEE MESSINA That's The Way LEANN RIMES I Need You LISA ANGELLE A Woman Gets Lonely PATTY LOVELESS That's The Kind Of Mood I'm In PHIL VASSAR Just Another Day In Paradise SARA EVANS Bom To Fly
- TERRI CLARK A Little Gasoline TRAVIS TRITT Best Of Intentions
- VINCE GILL Feels Like Love

#### HEAVY

BILLY RAY CYRUS You Won't Be Lonely Now FAITH HILL/TIM MCGRAW Let's Make Love JO DEE MESSINA That's The Way KENNY CHESNEY I Lost It LEANN RIMESI Need You LISA ANGELLE A Woman Gets Lonely PHIL VASSAR Just Another Day In Paradise SARA EVANS Born To Fly TERRI CLARK A Little Gasoline TRAVIS TRITT Best Of Intentions VINCE GILL Feels Like Love

#### HOT SHOTS

BILLY GILMAN Oklahoma CAROLYN OAWN JDHNSON Georgia DARRYL WORLEY A Good Day To Run-DIAMONO RIO One More Day KEITH URBAN But For The Grace Of God LEE ANN WOMACK Ashes By Now MONTGOMERY GENTRY All Night Long RASCALL FLATTS This Everyday Love CLARK FAMILY EXPERIENCE (Meanwhile) Back At The... KINLEYSI'm In TOBY KEITH You Shouldn't Kiss Me Like This

TRICK PONY Pour Me

Heavy rotation songs receive 28 plays per week. Hot Shots receive 21 plays per week.

Information current as of October 18, 2000.



Ctober 20, 2000	TUNED-IN COUNT	R&R/MEDIABASE 24/7
lost Played Recurrents	TUNED-IN COUNT	TRY
JO DEE MESSINA That's The Way (Curb)	WKKO/Toledo	WGTR/Myrtle Beach
LONESTAR What About Now (BNA/RLG)	3am	3am
SHEDAISY   WillBut (Lyric Street)		
ALAN JACKSON It Must Be Love (Arista/RLG)	SHANIA TWAIN (If You're Not) I'm Outta	REBA MCENTIRE I'll Be
CHAD BROCK Yes! (Warner Bros.)	VINCE GILL Feels Like Love TOBY KEITH Wish I Didn't Know Now	GARTH BROOKS Papa Loves Mama TERRI CLARK A Little Gasoline LEE ANN WOMACK I'll Think Of A Reason La
LEE ANN WOMACK   Hope You Dance (MCA)	JOHN M. MONTGOMERY The Little Girl DIXIE CHICKS I Can Love You Better ERIC HEATHERLY Flowers On The Wall	MARTINA MCBRIDE There You Are ALABAMA If You're Gonna Play In TRACY LAWRENCE Lonely
JOE DIFFIE It's Always Somethin' (Epic)	STEVE WARINER/GARTH BROOKS Katie Wants ALABAMA God Must Have Spent A Little COLLIN RAYE I Can Still Feel You	JO DEE MESSINA I'm Alright LONESTAR Amazed
TOBY KEITH How Do You Like Me Now? (DreamWorks)	LEANN RIMES I Need You FAITH HILL The Way You Love Me	BILLY RAY CYRUS You Won't Be Lonely No TRISHA YEARWOOD XXX's And OOO's (An TOBY KEITH Country Comes To Town
RASCAL FLATTS Prayin' For Daylight (Lyric Street)	<b>KEITH WHITLEY</b> I'm No Stranger To The Rain <b>REBA MCENTIRE</b> Fancy	MARY C. CARPENTER   Feel Lucky CLAY WALKER If I Could Make A Living
FAITH HILL The Way You Love Me (Warner Bros.)		TRACTORS Baby Likes To Rock It DARRYL WORLEY A Good Day To Run SAWYER BROWN Thank God For You
KEITH URBAN Your Everything (Capitol)	11am	
TRACY LAWRENCE Lonely (Atlantic)		11am
BROOKS & DUNN You'll Always Be Loved By Me (Arista/RLG)	CHAD BROCK Yes!	
CLAY WALKER The Chain Of Love (Giant)	TIM MCGRAW My Next Thirty Years SAWYER BROWN Thank God For You TRAVIS TRITT Best Of Intentions	DIXIE CHICKS Cowboy Take Me Away TOBY KEITH Should've Been A Cowboy
DIXIE CHICKS Cowboy Take Me Away (Monument)	LEE ROY PARNELL Heart's Desire CLAY DAVIDSON / Can't Lie To Me COLLIN RAYE Couldn't Last A Moment	KENNY CHESNEY I Lost It AARON TIPPIN That's As Close As I'll Get
ANDY GRIGGS She's More (RCA/RLG)	JOE DIFFIE Pickup Man PATTY LOVELESS That's The Kind Of Mood I'm In	JOHN M. MONTGOMERY The Little Girl SHANIA TWAIN (If You're Not) I'm Outta TERRI CLARK A Little Gasoline
REBA MCENTIRE I'll Be (MCA)	MARK WILLS Don't Laugh At Me AARON TIPPIN Kiss This PAM TILLIS I Said A Prayer	RESTLESS HEART Why Does It Have To CLINT BLACK When I Said I Do CLARK FAMILY EXPERIENCE (Meanwhile) Ba
TIM MCGRAW Something Like That (Curb)	KEITH URBAN Your Everything MARTINA MCBRIDE There You Are	ALABAMA Song Of The South LONESTAR What About Now
LONESTAR Amazed (BNA/RLG)	111	KENTUCKY HEADHUNTERS Dumas Walker
GEORGE STRAIT The Best Day (MCA)	<b>4</b> pm	4pm
UNTRY Going For Adds 10/23/00 LEYS I'm In (Epic) YAN WHITE How Long (Asylum/WB)	JO DEE MESSINA I'm Alright AARON TIPPIN Kiss This ALABAMA Mountain Music DIXIE CHICKS Without You LITTLE TEXAS Army's Back In Austin TIM MCGRAW My Next Thirty Years REBA MCENTIRE I'll Be CLAY WALKER Rumor Has It JOHN M. MONTGOMERY The Little Girl ANDY GRIGGS You Won't Ever Be Lonely WYNONNA No One Else On Earth	ALAN JACKSON It Must Be Love RANDY TRAVIS Forever And Ever, Amen BRAD PAISLEY We Danced ALABAMA Take Me Down LONESTAR What About Now GARTH BROOKS Ain't Going Down (Til The VINCE GILL Feels Like Love BILLY RAY CYRUS Busy Man RASCAL FLATTS This Everyday Love SAMMY KERSHAW She Don't Know She's MARTINA MCBRIDE There You Are LORRIE MORGAN Watch Me
PLEASE SEND YOUR PHOTOS	8pm	8pm
<b>R&amp;R</b> wants your best snapshots (color or black & white). Please include the names and titles of all pictured and send them to:	JUDDS Why Not Me PHIL VASSAR Just Another Day In Paradise BRAD PAISLEY HE Didn't Have To Be MARY C. CARPENTER Down At The Twist JOHN M. MONTGOMERY The Little Girl TRAVIS TRITT Best Of Intentions BROOKS & DUNN Little Miss Honky Tonk BILLY RAY CYRUS You Won't Be Lonely Now REBA MCENTIRE/VINCE GILL The Heart Won't Lie DIXIE CHICKS Ready To Run AARON TIPPIN Kiss This LONESTAR What About Now	CLAY DAVIDSON Unconditional LONESTAR No News FAITH HILL/TIM MCGRAW Let's Make Love RANDY TRAVIS Deeper Than The Holler MOTLEY CRUE Glitter GEORGE STRAIT Write This Down SHANIA TWAIN I'm Holdin' On To Love (To CLINT BLACK Better Man KEITH URBAN Your Everything CHAD BROCK The Visit ALABAMA I'm In a Hurry (And Don't) REBA MCENTIRE We're So Good Together
<b>R&amp;R</b> c/o <b>Heidi Van Alstyne:</b> 10100 Santa Monica Blvd.,	GARTH BROOKS Two Pina Coladas TIM MCGRAW Down On The Farm	ALAN JACKSON Wanted LONESTAR What About Now

**R&R** c/o **Heidi Van Alstyne:** 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

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## **Country Playlists**



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## **Country Playlists**



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## **Country Playlists**

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## **Country Song Index**

TRACE ADKINS I'm Gonna Love You Anyway (Capitol) Prod: Trey Bruce Wr: Dean Miller, Stacy Dean Campbell Pub: EMI Blackwood Music Inc.(BMI)/ Song Island Publishing (Adm. by EMI Blackwood Music Inc.) (BMI)/Reynsong Publishing Corp. (Adm. by Wrensong Publishing Corp.) (ASCAP)/McSpadden Music (BMI)

A

#### ALABAMA When It All Goes South (RCA/RLG) Prod: Don Cook, Alabama Wr: John Jarvis, Rick Carnes, Janis Carnes Pub: Sony/ATV Music and Songs Of Peer Music (ASCAP)

GARY ALLAN Right Where I Need To Be (MCA) Prod: Tony Brown, Mark Wright Wr: Casey Beathard, Kendell Marvell Pub: ACUFF-Rose Music, Inc./601 Broadway Music (BMI)

JOHN ANDERSON Nobody's Got It All *(Epic)* Prod: Blake Chancey, Paul Worley Wr: Layng Martine Jr., Kent M. Robbins Pub: Layng Martine Jr., Songs (BMI), Irving Music, Inc. (BMI), Colter Bay Music (BMI).

R

#### CHAD BROCK The Visit (Warner Bros.)

Prod: Norro Wilson, Buddy Cannon Wr: Charlie Stefl, Gene Ellsworth, Brad Rogers Pub: Major Bob Music Co., Inc./ Mid-Summer Music Inc. (ASCAP)

CHRIS CAGLE My Love Goes On And On (Virgin) Prod: RobertWright Wr: Chris Cagle, Don Pfrimmer Pub: WB Music Corp. (ASCAP), Platinum Plow Music(ASCAP), All rights administered by WB Music Corp.(ASCAP)

#### KENNY CHESNEY | Lost It (BNA/RLG)

Prod: Buddy Cannon, Norro Wilson Wr: Neil Thrasher, Jimmy Olander Pub: Major Bob Music Company Inc. (ASCAP) Warner-Tamerlane Publishing Corp./Taxicaster Music (BMI)

**CLARK FAMILY EXPERIENCE** (Meanwhile) Back At The Ranch (*Curb*) **Prod:** Byron Gallimore, Tim McGraw **Wr:** Gordon Kennedy, Wayne Kirk Patrick **Pub:** Universal-PolyGram International Publishing, Inc./ Sondance Kid Music (ASCAP) All rights on behalf of Sondance Kid Music controlled and admin. by Universal-PolyGram International Publishing, Inc./Warner-Tamerlane Publishing\_Corp. (BMI)/Sell The Cow Music (BMI) All rights admin. by Warner-Tamerlane Publishing Corp.

#### TAMMY COCHRAN So What (Epic)

Prod: Blake Chancey, Anthony Martin Wr: Roxie Dean, Sonny Tillis, Jamie O'Neal Pub: WB Music Corp. (ASCAP) Warner-Tamerlane Publishing Corp. (BMI) EMI April Music (ASCAP)

BILLY RAY CYRUS You Won't Be Lonely Now (Monument) Prod: Dann Huff Wr: Brett James, John Bettis Pub: Sony/ATV Songs LLC dba Tree Publishing Co. (BMI)/Songs Of Teracel (BMI)/Big Red Tractor Music (ASCAP)/Hay Wagon Music (ASCAP)

#### **CLAY DAVIDSON I** Can't Lie To Me (Virgin)

Prod: Scott Hendricks, Jude Cole Wr: Clay Davidson, Kenny Beard, Casey Beathard Pub: Steel Wheels Music/CLMAT Publishing(BMI) All rights administered by Steel Wheels Music/Milene Music Inc.(ASCAP)/ Acufs Rose,Inc.(BMI)

#### **DIXIE CHICKS** Without You (Monument)

Prod: Blake Chancey, Paul Worley Wr: Natalie Maines, Eric Silver Pub: Scrapin'Toast Music (ASCAP) admin. by Bug Music/EMI April Music Inc. (ASCAP)/703 Music (ASCAP)

#### MARSHALL DYLLON Live It Up (DreamCatcher)

Prod: Robert Byrne, Phil Vassar, Jim Mazza Wr: Robert Byrne, Phil Vassar Pub: EMI Blackwood Music Inc./ Artbyrne Music (BMI) and EMI April Music Inc./ Phil Vassar Music (ASCAP)

#### SARA EVANS Born To Fly (RCA/RLG)

Prod: Paul Worley Wr: Sara Evans, Marcus Hummon, Darrell Scott Pub: Chuck Wagon Gourmet Music/Famous Music Corperation (ASCAP)

#### G

VINCE GILL Feels Like Love *(MCA)* Prod. Tony Brown Wr. Vince Gill Pub. Vinny Mae Music (BMI)

#### **BILLY GILMAN** Oklahoma (Epic)

Prod: David Malloy, Blake Chancey Wr: D. Vincent Williams, John Allen Pub: WB Music Corp. (ASCAP) Richard and Kastle Music (ASCAP)

#### G

ANDY GRIGGS You Made Me That Way (*RCA/RLG*) Prod: David Malloy, Gary Smith Wr: David Malloy, Gary Burr Pub: Starstruck Angel Music, Inc./Malloy's Toys Music (BMI)/MCA Music Publishing, a division of Universal Studios, Inc./Gary Burr Music, Inc. (ASCAP).

#### **ERIC HEATHERLY** Swimming In Champagne (*Mercury*) **Prod:** Keith Stegall **Wr:** Eric Heatherly, Richard E. Carpenter **Pub:** Still Working For The Man Music, Inc. (BMI); RC Moon Pie Music, admin. by MRBI (ASCAP)

H

REBECCA LYNN HOWARD I Don't Paint Myself Into Corners (MCA) Prod: Mark Wright, Greg Droman Wr: Rebecca Lynn Howard, Trey Bruce Pub: Tennessee Colonel Music/Rebecca Lynn Howard Music/Mopan River Music(admin. by ICG)/Big Red Tractor Music/ Ice Trey Music-ASCAP

**SONYA ISAACS** Barefoot In The Grass *(Lyric Street)* **Prod:** Michael D. Clute, Shelby Kennedy **Wr.** Shaye Smith, Ken Harrell **Pub:** EMI Blackwood Music Inc./ Mark Alan Springer Music (BMI) (All rights for Mark Alan Springer controlled by EMI Blackwood Music Inc.) (Acuff-Rose Music Inc.) (BMI)

#### CAROLYN DAWN JOHNSON Georgia (Arista/RLG)

Prod: Paul Worley, Carolyn Dawn Johnson Wr: Carolyn Dawn Johnson, Trov Verges

TOBY KEITH You Shouldn't Kiss Me Like That (*DreamWorks*) Prod: James Stroud, Toby Keith Wr: Toby Keith Pub: Tokeco Tunes (BMI)

#### LONESTAR Tell Her (BNA/RLG)

Prod: Dann Huff Wr: Craig Wiseman, B. Kwesi Pub: Almo Music Corp./ Daddy Rabbit Music (ASCAP). Rondor Music (London) Ltd. (PRS)

M

#### **NEAL MCCOY** Every Man For Himself (Giant)

**Prod:** Ed Seay, John Hobbs **Wr:** Mark Elliott, Tim Johnson **Pub:** Sony/ATB Songs IIc (All rights obo Sony/ATB songs IIc adm. by Sony Music Pub.)/ EMI Blackwood Music Inc./ Tim Johnson Music (All rights for Tim Johnson Music controlled and adm. by EMI Blackwood Music Inc. (BMI)

**REBA MCENTIRE** We're So Good Together *(MCA)* **Prod:** David Malloy, Reba McEntire **Wr:** Annie Roboff, Bob DiPiero, John Scott Sherrill **Pub:** ALMO Music Corp./Anwa (ASCAP)/Sony/

ATV Songs LLC/Nothing But The Wolf Music (BMI)

**GEORGIA MIDDLEMAN** No Place Like Home (*Giant*) **Prod:** Tony Haselden, Russ Zavitson **Wr:** Karyn Rochelle, AJ Masters **Pub:** Warner/Tamerlane Publishing Company Crutchfield Music (BMI)

MONTGOMERY GENTRY All Night Long *(Columbia)* Prod: Joe Scaife, Jim Cotton, Anthony Martin Wr: Charlie Daniels, Taz DiGregorio, Charlie Hayward, Jack Gavin, Bruce Brown Pub: Music Corporation Of America, Inc. (BMI)

0

#### JAMIE O'NEAL There Is No Arizona (Mercury)

Prod: Keith Stegall Wr: Jamie O'Neal, Lisa Drew, Shaye Smith Pub: EMI April Music/Pang Toon Music, adm.by EMI April Music; EMI April Music/Jersey Girl Music, adm. by EMI April Music (ASCAP); EMI Blackwood Music Inc./Mark Alan Springer Music adm.by EMI Blackwood Music Inc. (BMI)

#### RASCAL FLATTS This Everyday Love (Lyric Street)

R

Prod: Mark Bright, Marty Williams Wr: Danny Wells, Gene Nelson Pub: Irving Music, Inc. (BMI); 360 Music/Emella Music (SESAC)

**COLLIN RAYE W/BOBBIE EAKS** Tired Of Living This Way (*Epic*) **Prod:** Dann Huff, Collin Raye **Wr**: Gene LeSage, Allison Mellon **Pub:** EMI Blackwood Music Inc.(BMI) BritSar Music Publishing (BMI) controlled and administered by EMI Blackwood Music Inc.(BMI) BMG Songs, Inc.(ASCAP) Bases Loaded Music (ASCAP)

#### JOHN RICH | Pray For You (BNA/RLG)

**Prod:** John Rich, Sharon Vaughn **Wr:** JOhn Rich, Kenny Alphin **Pub:** Sony/ATV Tunes LLC, That's Rich Music. All rights on bahalf of Sony/ ATV Songs LLC, That's Rich Music administered by Sony/ATV Music Publishing. Famous Music Corperation, ASCAP

R

#### RICOCHET She's Gone (Columbia)

**Prod:** David Malloy **Wr:** Jeffrey Steele, John Hobbs, Michael Dulaney **Pub:** Songs of Windswept Pacific (BMI), Yellow Desert Music (BMI), My Life's Work Music (BMI), Little Blue Box Music, (BMI), Airstream Dreams Music (ASCAP), Coyote House Music, (ASCAP), Famous Music Corporation (ASCAP)

#### LEANN RIMES | Need You (Sparrow/Curb/Capitol)

Prod: Acrynon Production Group Wr: Lacy and Dennis Matkosky Pub: EMI April Music Inc./ Jeskar Music (ASCAP)

S

SHEDAISY Lucky 4 You (Tonight I'm Just Me) (*Lyric Street*) Prod: Dann Huff Wr: Kristyn Osborn, Jason Deere, Coley McCabe Pub: Without Anna Music (ASCAP), Lehsem Music, LLC (ASCAP) admin. by Music & Media International, Inc., WB Music Corp./Big TRactor Music (ASCAP)

#### DARYLE SINGLETARY I Knew I Loved You (Audium) Prod: Greg Cole Wr: Darren Hayes, Daniel Jones Pub: Rough Cut Music/WB Music Corp.(ASCAP)

SONS OF THE DESERT Everybody's Gotta Grow Up Sometime (*MCA*) Prod: Johnny Slate, Mark Wright Wr: Chris Lindsey, Stephonie Seekel Pub: Songs of Nashville DreamWorks/EMI Longitude Music/Barney Building Music-BMI

#### CHALEE TENNISON Makin' Up With You (Asylum/WB)

Prod: Jerry Taylor Wr: Phil O'Donnell, Jeremy Cambell Pub: Tanasi Music, a div. of Tanasi Group/Mike Curb Music (BMI)

#### AARON TIPPIN Kiss This (Lyric Street)

**Prod:** Aaron Tippin, Biff Watson, Mike Bradley **Wr:** Aaron Tippin, Thea Tippin, Philip Douglas **Pub:** ACUFF-Rose Music (BMI) Thea Later Music (BMI) Curb Songs (ASCAP)/Charlie Monk Music (Adm. by Curb Songs)/ Mick hits (Adm. by Curb Songs) (ASCAP)

SHANIA TWAIN I'm Holdin' On To Love (To Save My Life) (Mercury) Prod: Robert John "Mutt" Lange Wr: Shania Twain, Robert Lange Pub: BMI/ASCAP

U

#### KEITH URBAN But For The Grace Of God (Capitol)

**Prod:** Matt Rollings, KU **Wr:** Charlotte Caffrey, Jane Weidlin, Keith Urban **Pub:** BMG Songs Inc/WeedWackers/Coburn Music Inc. (Adm. by Ten Ten Music Group, Inc.) BMI

W

#### CLAY WALKER Once In A Lifetime Love (Giant)

**Prod:** Doug Johnson, Clay Walker **Wr:** Clay Walker, M. Jason Greene **Pub:** Lori Jayne Music/ Sondaddy Songs Adm. by (Muy Bueno Music Group) BMI

STEVE WARINER w/GARTH BROOKS Katie Wants A Fast One (*Capitol*) Prod: Steve Wariner Wr: Rick Carnes Pub: Songs of Peer Ltd., ASCAP/Steve Wariner Music, BMI

#### WARREN BROTHERS Move On (BNA/RLG)

**Prod:** BrettWarren, Brad Warren, Chris Farren **Wr:** BrettWarren, Brad Warren, Danny Wilde **Pub:** Warner-Tamerlane Publishing Corp./One Hundred Billion Dollar Music (BMI)

#### MARK WILLS I Want To Know...(Mercury)

**Prod**: Carson Chamberlain **Wr**: Lewis Anderson, Bob Regan **Pub**: Sony/ATV Songs LLC DBA Tree Publishing Co. (BMI); BMG Songs, Inc. (ASCAP)

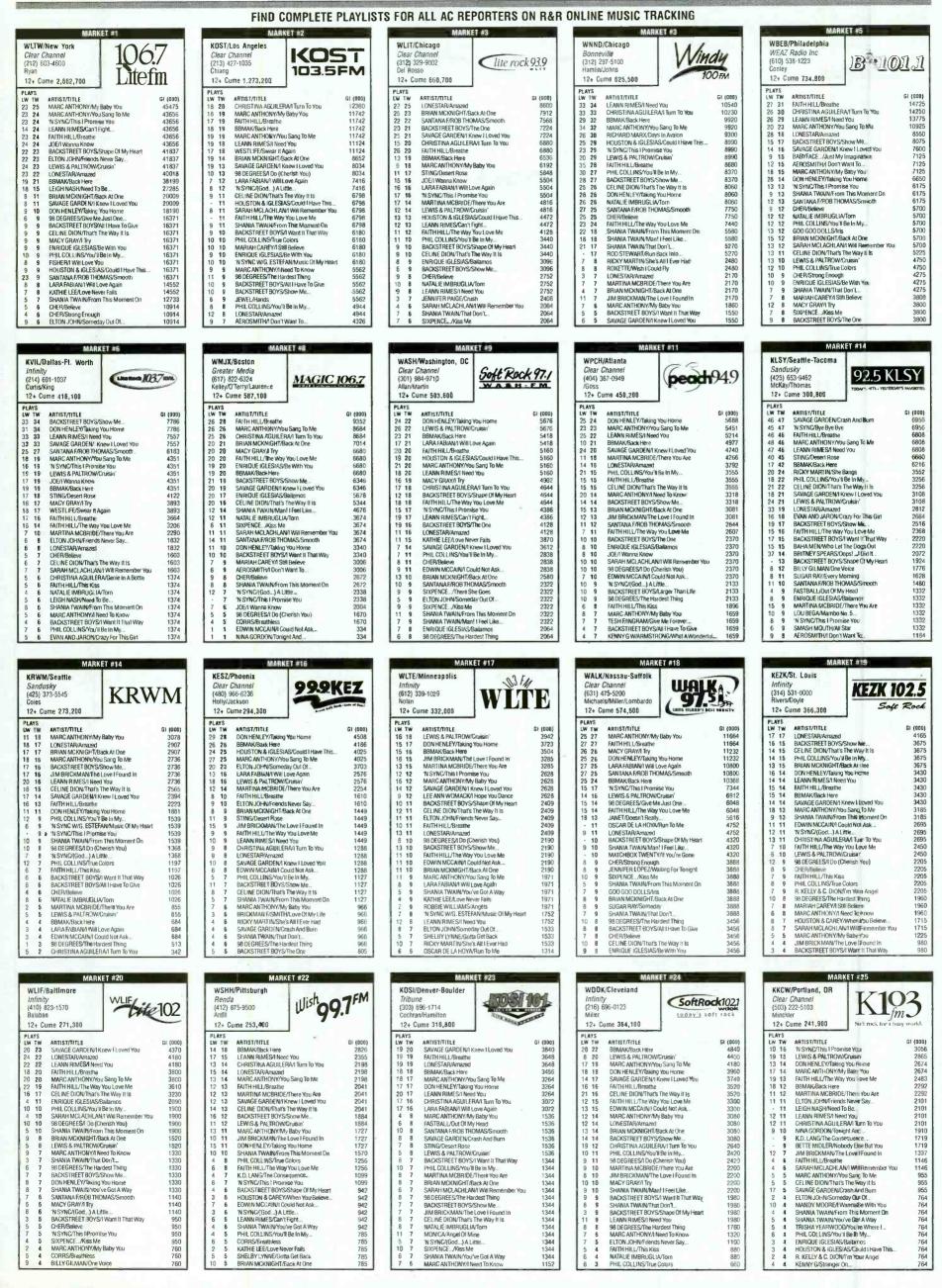
#### DARRYL WORLEY A Good Day To Run (DreamWorks)

**Prod:** Frank Rogers, James Stroud **Wr:** Darryl Worley, Bobby Tomberlin **Pub:** EMI Blackwood Music Inc./Hatley Creek Music (BMI)/Mike Curb Music (BMI).

DWIGHT YOAKAM What Do You Know About Love (Reprise) Prod: Pete Anderson Wr: Dwight Yoakam

Y

## AC Playlists



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## **Pop Flavor Adds Spice To The Mix**

WMBX/West Palm Beach reaches No. 1 among women 18-34

U ur three-part series on spring book No. 1s concludes with the emphasis on format stations ranking first among women 18-34.

West Palm Beach is home to one of the six Hot ACs placing first this spring among females 18-34. This southeastern Florida market has historically been the scene of one of the format's most intense headto-head tussles, between WEAT-FM (Sunny) and WRMF. But neither of those stations emerged this spring with the women 18-34 crown. The honor instead fell to Pop/Alternative "Mix," WMBX.

"After going through the music, it appeared pop music was doing very well, and we decided to use more of it for flavor," recalls OM/ PD John O'Connell. "By playing the best of the pop world as spice, we got a nice, fresh sound. As far as changes are concerned, that was the No. 1 thing we did."

Another major element O'Connell wanted to address was branding. "Sunny has done a great iob at being the workplace station. and we're getting there with Mix," he says. "You don't want to step on your sister station [WEAT-FM], but you want to cream 'RMF. It's very tough, however, to change people here, and we realized the best way to state who we are was through branding. When an artist like Sting came to town, it was 'Mix artist Sting,' and our contests were played on the 'Mix line.' We really started branding as hard as we could. That, coupled with us-

### ing more pop music; helped us quite a bit."

#### **Shifting Numbers**

Usually solid WRMF transitioned from Bright AC to Hot AC, and spring numbers reflected some serious year-to-year erosion. Among women 18-34, for example, WRMF fell 48% to 6.0 and a sixth-place finish. WRMF and WEAT-FM typically fight for first and second place among females 25-54 and 35-64. Sunny prevailed in both demos this spring, with 'RMF finishing fourth.

A big eye-opener in the market was the race for women 25-54, where WMBX finished second (albeit a distant second, at 7.4) to WEAT-FM (12.2). "More than anything else, people here are creatures of habit," notes O'Connell. "Getting them to switch from 'RMF to us has been a major chore.

"It's not really a case of attacking someone else as much as promoting your own station. WRMF has retained a lot of heritage '80s music, but we haven't. That's what separates the two stations — Mix is more current-based. WRMF is a great radio station, but anyone can be taken down. It takes time, and you have to be very methodical in looking at the market as a whole."

Mix doesn't profess to be a CHR/Pop station. "We're very upbeat and positive," says O'Connell. "WMBX superserves 25-34 females, and we look for records they like. I'd have to be a fool not to play the new Ricky Martin song ["She Bangs"]. You have to adapt your station to the market. People come here for vacations. The market has a party atmosphere, and your station should sound the same way. Playing records like that has helped us tremendously."

#### **Big-Bucks Promotion**

A spring Phrase That Pays promotion helped underscore Mix's new morning show and reinforced its music positioner. Designated

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## **18-34: Difficult To Dominate**

Finding stations that dominated in the women 18-34 demo, especially in the top 100 markets, was considerably more difficult than finding those that ruled among females 25-54 and 35-64.

Consider these spring sweep numbers: In markets 1-100, CHR/Pop accounted for a whopping 55% of No. 1s among women 18-34. Urban Contemporary (16%) and CHR/Rhythmic (14%) were second and third, respectively. Rounding it out were Country and Hot AC (6% each) and AC. Pop/ Alternative and Spanish (1% each).

AC shot up to second in markets 101-200 but still trailed CHR/Pop by a wide margin: 48% to 14%. Urban Contemporary was third (11%), Country fourth (7%) and CHR/Rhythmic fifth (6%). Completing the field were Hot AC, Pop/Alternative and Urban AC (3% each), Spanish (2%); and Adult Alternative, Classic Rock and Rock (1% each).

Here are this spring's No. 1 Hot ACs, Pop/Alternatives and ACs among women 18-34 in the top 200 markets. Stations are ranked in descending order of share in the demo. Top-100-market outlets appear first, followed by facilities in markets 101-200. Demo shares are followed by spring 1999-spring 2000 fluctuations. In market No. 56 Dayton, for example, Hot AC WMMX ranked first among women 18-34 with a 19 share, a 76% increase from what it posted in that demo last spring.

Top 100 Market

Top 100 markets								
Mkt Calls/City	Share	Fluctuation						
56 WMMX/Dayton*	19.0	+76%						
99 WPLJ/Morristown +	17.3	+56%						
68 WKDD/Akron*	14.5	-14%						
52 WVOR/Rochester, NY*	13.8	+27%						
59 WYJB/Albany #	13.6	+37%						
13 WFID/Puerto Rico*	11.3	+53%						
50 WMBX/West Palm Beach ^	8.8	+159%						
47 WPLJ/Monmouth +*	8.4	+ 6%						
Markets 1	01-200							
Mkt Calls/City	Share	Fluctuation						
101 WMEE/Ft. Wayne, IN*	23.1	+31%						
185 WZID/Manchester, NH #	23.1	-32%						
152 WIKY/Evansville, IN #	21.3	+35%						
151 WLZW/Ulica, NY #	19,6	+80%						
135 WSWT/Peoria, IL #	18.6	+142%						
122 KOSO/Modesto, CA A	18.3~	+10%						
188 WDAQ/Danbury, CT*	18.2	-31%						
110 WXLO/Worcester, MA ^	18.3	+1%						
161 WIKZ/Hagerstown, MD*	17.9	-4%						
184 KSBL/Santa Barbara #	17.5	+661%						
113 KZST/Santa Rosa, CA #	16.9	-5%						
116 WMBX/Ft, Pierce, FL + ^	16.4	+56%						
112 WEZN/Bridgeport, CT #	16.7	- 5%						
123, WHBC-FM/Canton, OH #	15.9	s -26%						
139 WEBE/Stamford_CT #	14.3	+147%						
165 KSTT/San Luis Obispo, CA #	14.0	+3%						
181 WCOD/Cape Cod, MA #	13.8	-12%						
199 WAFY/Frederick, MD #	13.2	-23%						
105 WSLQ/Roanoke, VA #	12.2	-32%						
132 KOSI/Ft. Collins, CO + #	8.8	+529%						
132 KTRR/Ft. Collins, CO #	8.8	-38%						
111110								
* Hot AC								

#### ^ Poo/Alternative

# AC

+ Below-the-line signal

Top-100-market stations shown here that ranked first among females 18-34 averaged a 13.3. The typical No. 1 in markets 101-200 registered a 16.5.
Some 87.5% of stations that ranked No. 1 among women 18-34 in top-100 markets notched spring-spring demo share improvements, compared to 52.3% of those from markets 101-200.

callers able to recite the line "Mix 102.3 plays today's best variety now with Mo & Sally in the morning" won \$102 and qualified to win a shot at \$500,000. "Winners were taken to a bank that was lined with 100 bags of cash," O'Connell explains. "One bag had \$500,000, and the other 99 each had \$20,000. More than anything else, people love cash as a prize."

15 84

The big-money opportunity has been upped to \$1 million this fall. "The battles here are the same as you'll find in a major market," O'Connell contends. "It really helps to do a cutthrough promotion that lets people know who we are."

#### TALK BACK TO R&R!

Do you have questions, comments or feedback regarding this column or other issues?

Call me at 310-788-1664 or e-mail: *mkinosox@rronline.com* 

We	Are	The	Cham	Dions
•			owcased top-200-	

stations reaching the top among women 18-34 (this week), women 25-54 (10/13) and women 35-64 (10/6). This week's honor roll begins with the true cream — winners in all three demos. Nearly one of every 10 stations listed (9%) was No. 1 this spring among women 18-34, 25-54 and 35-64.

#### No. 1 Women 18-34, 25-54 and 35-64 (9%)

56	WWMX/Dayton*
59	WYJB/Albany
112	WEZN/Bridgeport, CT
113	KZST/Santa Rosa, CA
123	WHBC-FM/Canton, OH
132	KTRR/Ft. Collins, CO

1 WLTW/New York

7 WNIC/Detroit

8 WMJX/Boston

10 KODA/Houston

16 KESZ/Phoenix

17 WLTE/Minneapolis

18 WALK/Long Island

24 WDOK/Cleveland ·

25 KKCW/Portland, OR

34 WSNY/Columbus, OH

35 KSFI/Salt Lake City

+ Below-the-line signal

36 WWDE/Norfolk

^ Pop/Alternative

\* Hot AC

26 WRRM/Cincinnati

33 WWLI/Providence

19 KEZK/St. Louis

23 KOSI/Denver

5 WBEB/Philadelphia

151 WLZW/Utica, NY
152 WIKY/Evansville, IN
184 KSBL/Santa Barbara, CA
185 WZID/Manchester, NH
188 WDAQ/Danbury, CT\*

139 WEBE/Stamford, CT

#### No. 1 Women 25-54 and 35-64 (42%)

- 40 KSNE/Las Vegas
  - 43 WJXA/Nashville 44 WBCH/Hartford
  - 45 WJYE/Buffalo
  - 50 WEAT-FM/West Palm Beach
  - 57 WTVR-FM/Richmond
  - 58 WSPA-FM/Greenville, SC
- 60 KSSK-FM/Honolulu 61 KMXZ/Tucson
- 75 \\\\
  - 75 WYYY/Syracuse 76 WJBR-FM/Wilmington, DE
  - 80 WHYN-FM/Springfield, MA\*
  - 82 KRVE/Baton Rouge
  - 84 KRBB/Wichita
  - 91 KISC/Spokane 93 WMGF/Daytona Beach +
  - 103 WARM-FM/York, PA
  - 106 KSOF/Visalia, CA +
  - 109 WAHR/Huntsville, AL
    - Continued on Page 90

Jontinued on Page 90

Quanti

# My Funny Friend and Me performed by STING

From the upcoming Walt Disney animated feature The Emperor's New Groove

Going for Adds at Mainstream AC October 23

> Already Committed: WASH WLTQ WFMK KJSN



### In Theatres December 15



Lyrics by Sting Music by Sting & David Hartley © 2000 Wonderland Music Company, Inc. (BMI). All Rights Reserved. Produced and Arranged by Jimmy Jam & Terry Lewis for Flyte Tyme Productions, Inc. Co-Produced by "Big Jim" Wright for Flyte Tyme Productions, Inc. Sting appears courtesy of A&M Records

Visit The Emperar's New Groove website: www.disney.com/groove Original Soundtrack available from Walt Disney Records © Disney



## 88 AC Top 30

LAST	THIS	Cotober 20, 2000  ARTIST TITLE LABELIS	TOTAL PLAYS	+/- PLAYS	GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/
3	0	BBMAK Back Here (Hollywood)	2273	+136	(00) 260554	10	112/3
3	2	DON HENLEY Taking You Home (Warner Bros.)	2273	-73	228258	25	108/0
1		MARC ANTHONY You Sang To Me (Columbia)	2207	-27	269367	35	113/0
2	3	FAITH HILL Breathe (Warner Bros.)	2004	+49	272163	40	109/0
5	5	LEANN RIMES   Need You (Sparrow/Curb/Capitol)	1921	-101	205713	30	105/0
4		CHRISTINA AGUILERA I Turn To You (RCA)	1658	-82	182022	25	100/0
6	6	LONESTAR Amazed (BNA)	1646	-92	213843	25 57	107/0
7	7	SAVAGE GARDEN I Knew I Loved You (Columbia)	1609	+38	201759	57	105/0
8	9	HUEY LEWIS & GWYNETH PALTROW Cruisin' (Hollywood)	1562	+30	194497	5	94/4
10	0	FAITH HILL The Way You Love Me (Warner Bros.)	1467	+233	155254	9	103/5
12	11	CELINE DION That's The Way It Is (550 Music)	1407	-17	172196	50	105/0
9	12	MARC ANTHONY My Baby You (Columbia)	1340	+53	185167	7	98/1
13		BACKSTREET BOYS Show Me The Meaning Of (Jive)	1271	-90	156037	39	98/0
11	13	"N SYNC This I Promise You ( <i>Jive</i> )	1160	+206	164305	4	105/14
19	6	MARTINA MCBRIDE There You Are (RCA)	1007	+200	100308	12	92/1
17	_	BRIAN MCKNIGHT Back At One (Motown/Universal)	1097	-59	153968	44	90/0
14	16	LARA FABIAN I Will Love Again (Columbia)	1093	-39	120635	22	90/0
16	17	JIM BRICKMAN The Love I Found In You (Windham Hill)	1048	-40	93626	12	91/1
15	18	PHIL COLLINS You'll Be In My Heart (Hollywood)	1040	+29	136512	79	94/0
18	-	W. HOUSTON & E. IGLESIAS Could I Have This Kiss Forever		-122	88697	22	83/0
20	20	ELTON JOHN Friends Never Say Goodbye ( <i>DreamWorks</i> )	(Ansia) 057 620	-113	92884	8	73/0
21	21	BACKSTREET BOYS Shape Of My Heart (Jive)	594	+283	98533	2	82/20
29	2 23	LEANN RIMES Can't Fight The Moonlight (Curb)	592	+203	90387	4	75/11
24	-		573	+52	63388	12	32/1
23	24	STING Desert Rose (A&M/Interscope) BACKSTREET BOYS The One (Jive)	546	-156	60409	12	56/0
22	25		457	+18	34422	7	50/0
27	26	CORRS Breathless (143/Lava/Atlantic)	457	+10	33906	8	52/5 64/3
25	27	SHELBY LYNNE Gotta Get Back (Island/IDJMG)					
26	28	JOE I Wanna Know (Jive)	374 299	-51 +22	80509 27845	13 2	44/0 52/6
30	29	OSCAR DE LA HOYA Run To Me (EMI Latin/Capitol) ROXETTE Wish I Could Fly (Edel America)	299	+22	16297	9	34/0
28	30	NUALITE WISH I GOULD FLY (EUCH AIHERICA)	201	*107	10297	9	34/0

Most Added

	ARTIST TITLE LABEL(S)	ADDS
	BACKSTREET BOYS Shape Of My Heart (Jive)	20
	SADE By Your Side (Epic)	19
	'N SYNC This I Promise You (Jive)	14
	LEANN RIMES Can't Fight The Moonlight (Curb)	11
	LARA FABIAN Love By Grace (Columbia)	8
	OSCAR DE LA HOYA Run To Me (EMI Latin/Capitol)	6
	RICHARD MARX Days In Avalon (Signal 21)	6
1	FAITH HILL The Way You Love Me (Warner Bros.)	5
	CORRS Breathless (143/Lava/Atlantic)	5
i	LEIGH NASH Need To Be Next To You (Engine/Arista)	5
1	MICHAEL MCDONALD The Meaning Of Love (Ramp)	5
	LEE ANN WOMACK I Hope You Dance (MCA)	5
	PAUL SIMON Old (Warner Bros.)	5
	SARAH BRIGHTMAN A Whiter Shade Of Pale (Angel)	5
	BRIAN MCKNIGHT Win (Motown/Universal)	5

TOTAL

#### Most Increased Plays

ARTIST TITLE LABEL(S)	PLAY
BACKSTREET BOYS Shape Of My Heart (Ji	ive) +283
H. LEWIS & G. PALTROW Cruisin' (Hollywa	ood) +233
'N SYNC This I Promise You (Jive)	+206
FAITH HILL The Way You Love Me (Warne	r Bros.) +167
SHANIA TWAIN From This Moment (Mercu	ry/IDJMG)+145
LEIGH NASH Need To Be Next To You (Eng	ine/Arista)+140
BBMAK Back Here (Hollywood)	+136
SARAH MCLACHLAN I Will Remember You	(Arista) +88
MARTINA MCBRIDE There You Are (RCA/R	RLG) +72
SADE By Your Side (Epic)	+63

115 AC reporters. Monitored airplay data supplied by Medlabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 875 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

LEIGH NASH Need To Be Next To You (Engine/Arista) Total Plays: 252 Total Stations: 41, Adds: 5 RICHARD MARX Days In Avalon (Signal 21) Total Plays: 191, Total Stations: 30, Adds: 6 NINA GORDON Tonight And The Rest Of My Life (Warner Bros.) Total Plays: 191, Total Stations: 23, Adds: 0 EVAN AND JARON Crazy For This Girl (Columbia) Total Plays: 190, Total Stations: 20, Adds: 1 MICHAEL McDONALD The Meaning Of Love (Ramp) Total Plays: 178, Total Stations: 34, Adds: 5

**New & Active** 

LARA FABIAN Love By Grace (Columbia) Total Plays: 119. Total Stations: 27. Adds: 8

LEE ANN WOMACK | Hope You Dance: (MCA) Total Plays: 117, Total Stations: 16, Adds: 5

KATHIE LEE Love Never Fails (Universal) Total Plays: 103, Total Stations: 20, Adds: 4

SAVAGE GARDEN Affirmation (Columbia) Total Plays: 81, Total Stations: 14, Adds: 0

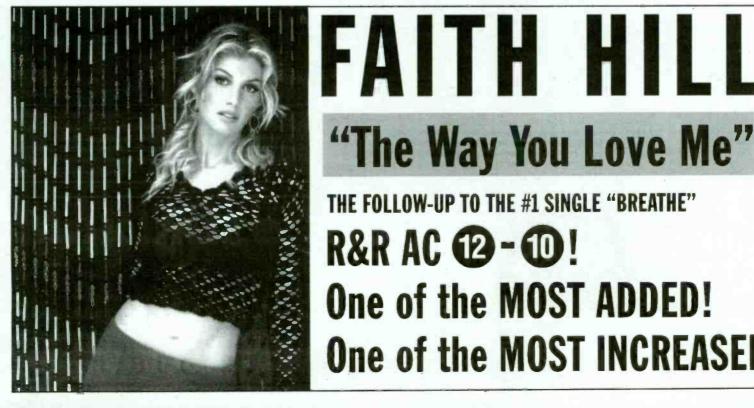
SADE By Your Side (Epic) Total Plays: 67, Total Stations: 34, Adds: 19

Songs ranked by total plays



**No Songs Qualified For Breaker Status This Week** 

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



## "The Way You Love Me" THE FOLLOW-UP TO THE #1 SINGLE "BREATHE" R&R AC @-@! **One of the MOST ADDED! One of the MOST INCREASED!**

Produced by Byron Gallimore and Faith Hill Mixed by Mike Shipley Management: Borman Entertainment





**New This Week:** WNND/Chicago WJBR/Wilmington

**KVLY/McAllen** WTFM/Johnson City

**Already On These Majors:** 

WLTE KYMX WEAT KVLY and many more

WWLI WMAG WLEV WJBR

WRSN KRBB



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# **KATHIE LEE** love never fai

The lst single from her debut pop album heart of a woman

New This Week: KKMJ/Austin WEAT/West Palm Beach KMGL/Oklahoma City WAJI/Ft. Wayne KMAJ/Topeka

WITO

Algeady On :... WLTWP KVAL WSHH RUDL and many more

WASH KLSY WWI

WIT WLIF WMGF KVLY

UNIVERSAL

"Kathis Lee was incredible and as nice as can be when she visited station last week. Our listeners love her and ale ner up. It is unreal to following that she has. Our contest lines were crazy with tans trying to ir lickets to meet her in the studio."

-Stan Atkinson, 20 WLTD/Mi wayka

produced by Jam and Delgado www.kathie-leenet



#### **Most Played Recurrents**

	SANTANA f/ROB THOMAS Smooth (Arista)
	SHANIA TWAIN From This Moment On (Mercury/IDJMG)
	SARAH McLACHLAN   Will Remember You (Arista)
	98 DEGREES   Do (Cherish You) (Universal)
	BACKSTREET BOYS I Want It That Way (Jive)
	EDWIN McCAIN I Could Not Ask For More (Lava/Atlantic)
	CHER Believe (Warner Bros.)
	98 DEGREES The Hardest Thing (Universal)
'N S	YNC (God Must Have Spent) A Little More Time On You (RCA
	PHIL COLLINS True Colors (Atlantic)
	FAITH HILL This Kiss (Warner Bros.)
	SAVAGE GARDEN Crash And Burn (Columbia)
******	SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)
	NATALIE IMBRUGLIA Torn (RCA)
10.2066333597878688	MARC ANTHONY   Need To Know (Columbia)

#### Continued from Page 86

	No. 1 Wome	n 25-54 and 35-	64 (Continued)
114 119 120 128 130 137 141 143 146	WSRS/Worcester, MA WBBQ/Augusta, GA WCRZ/Flint, MI WMGN/Madison, WI KRNO/Reno, NV KVKI/Shreveport, LA WFPG-FM/Atlantic City, NJ WHUD/Newburgh, NY + KMGE/Eugene, OR KGBX/Springfield, MO WPEZ/Macon, GA	163 167 168 170 176 180 183 198	WBZE/Tallahassee, FL WNSN/South Bend, IN WBMW/New London, CT KYMG/Anchorage, AK WKYE/Johnstown, PA WQLR/Kalamazoo, MI KMAJ-FM/Topeka, KS WOOF-FM/Dothan, AL WNKI/Elmira, NY* KDAT/Cedar Rapids, IA
	No. 1 \	Nomen 25-54 O	nly (19%)
9 14 15 29 31 37 46 47 48 49 62	KOIT-FM/San Francisco WRQX/Washington, DC* KPLZ/Seattle* KFMB-FM/San Diego ^ KYMX/Sacramento WMYX/Milwaukee* WLYT/Charlotte WMC-FM/Memphis* WLTW/Monmouth + WRSN/Raleigh KAMX/Austin ^ KRAV/Tulsa* WLHT/Grand Rapids	71 79 100 102 115 145 145 160 172 190	KTSM-FM/EI Paso WINK-FM/Ft. Myers* WRVF/Toledo KTDY/Lafayette, LA WEBE/New Haven, CT + WFMK/Lansing, MI WNIC/Ann Arbor, MI + WQKL/Ann Arbor, MI + WQKL/Ann Arbor, MI WMGX/Portland, ME* KEZG/Lincoln, NE KMXI/Chico, CA KZAP/Chico, CA
	No. 1	Women 35-64 O	nly (18%)
21 22 30 41 42 46 47 52 64 66	WLYF/Miami WDUV/Tampa WSHH/Pittsburgh KUDL/Kansas City WLMG/New Orleans WMAG/Greensboro WRVR/Memphis WOBM-FM/Monmouth WRMM/Rochester WMGS/Wilkes Barre WOOD-FM/Grand Rapids KWAV/Monterey	94 95 99 122 150 154 169 174 175 181	WKTK/Gainesville KKLI/Colorado Springs WLRQ/Melbourne WLTW/Morristown + KJSN/Modesto, CA WQHQ/Salisbury, MD WYKZ/Savannah, GA WGSY/Columbus, GA KODM/Odessa, TX WGNI/Wilmington, NC WQRC/Cape Cod, MA WNNS/Springfield, IL
	No. 1	Women 18-34 0	Only (7%)
47 50 52	3 WFID/Puerto Rico* 7 WPLJ/Monmouth + * 9 WMBX/West Palm Beach ^ 2 WVOR/Rochester* 9 WMEE/Ft. Wayne, IN*	110 122 132	WSLQ/Roanoke, VA WXLO/Worcester, MA ^ KOSO/Modesto, CA ^ KOSI/Ft. Collins, CO + WAFY/Frederick, MD

#### No. 1 Women 18-34 and Women 25-54 (5%)

68 WKDD/Akron\* 99 WPLJ/Morristown + \* 116 WMBX/Ft. Pierce, FL + ^ 135 WSWT/Peoria, IL 161 WIKZ/Hagerstown, MD\*165 KSTT/San Luis Obispo, CA181 WCOD/Cape Cod, MA

## TUNED-IN AC

WRMM/Rochester

#### 3am

LUTHER VANDROSS Always And Forever POINTER SISTERS He's So Shy SANTANA I/ROB THOMAS Smooth CHICAGO If You Leave Me Now ERIC CLAPTON Layla (Unplugged) BREATHE Hands To Heaven SHERYL CROW All I Wanna Do FOUR TOPS Baby I Need Your Loving SIXPENCE NONE THE RICHER Kiss Me RICHARD MARX Hold On To The Nights ROD STEWART Rhythm Of My Heart JOURNEY Faithfully ELTON JOHN Someday Out Of The Blue BOYZ II MEN End Of The Road

#### 11am

SERGIO MENDES Never Gonna Let You Go SANTANA f/ROB THOMAS Smooth RIGHTEOUS BROTHERS Unchained Melody GLORIA ESTEFAN It's Too Late WHITNEY HOUSTON So Emotional RICHARD MARX Right Here Waiting CARL CARLTON Everlasting Love SHANIA TWAIN From This Moment On JEFFREY OSBORNE On The Wings Of Love BONNIE RAITT Something To Talk About JETS Make It Real

#### 4pm

ALANNAH MYLES Black Velvet RICHARD MARX Hold On To The Nights SAVAGE GARDEN I Knew I Loved You QUEEN Crazy Little Thing Called Love ALL-4-ONE I Can Love You Like That DES'REE You Gotta Be ELTON JOHN Goodbye Yellow Brick Road CELINE DION TO Love You More JOHN COUGAR MELLENCAMP Small Town DAVID FOSTER Love Theme From St Elmos Fire CHER/PETER CETERA After All

#### 8pm

RONSTADT/NEVILLE All My Life TAYLOR DAYNE I'll Always Love You FAITH HILL Breathe BOB SEGER Against The Wind GENESIS Hold On My Hart P. BRYSON/ R. BELLE A Whole New World MICHAEL BOLTON When A Man Loves... CLIMAX Precious And Few SARAH MCLACHLAN Angel PATRICK SWAYZE She's Like The Wind CELINE DION (You Make Me Feel Like) A...

#### KKLI/Colo Springs

R&R/MEDIABASE 24/7

3am

TINA TURNER We Don't Need Another Hero BETTE MIOLER The Rose LONESTAR Amazed HEATWAVE Always And Forever AMY GRANT The Lucky One SERGIO MENDES Never Gonna Let You Go SARAH MCLACHLAN I Will Remember You STEVE WINWOOD Back In The High Life Again BRYAN ADAMS (Everything I Do) I Do It... K. ROGERS/D. PARTON Islands In The Stream 'N SYNC (God Must Have Spent) A Little More ... EAGLES Peaceful Easy Feeling JIMMY CLIFF I Can See Clearly Now KENNY G Songbird

#### 11am

FOREIGNER I Want To Know What Love Is MATTHEW WILDER Break My Stride CELINE DION That's The Way It Is TEMPTATIONS Just My Imagination (Running...) PERRY STEVE Oh Sherrie ALL-4-ONE I Swear ALANNAH MYLES Black Velvet ROD STEWART Your Song LIONEL RICHIE AII Night Long (All Night) LONESTAR Amazed PABLO CRUISE Love Will Find A Way BOYZ II MEN I'll Maker Love To You

#### 4pm

DON HENLEY The End Of The Innocence MIKE RENO & ANN WILSON Almost Paradise PHIL COLLINS You'll Be In My Heart STYLISTICS You Are Everything ELTON JOHN Sad Songs (Say So Much) TONY RICH PROJECT Nobody Knows ERIC CARMEN Hungry Eyes BETTE MIDLER From A Distance IRENE CARA What A Feeling SAVAGE GARDEN I Knew I Loved You STEVE WINWOOD Higher Love

#### 8pm

WHITNEY HOUSTON Where Do Broken Hearts Go CURTIS STIGERS Never Saw A Miracle REO SPEEDWAGON Keep On Loving You SHANIA TWAIN From This Moment On BEN E. KING Stand By Me MARC ANTHONY My Baby You PETER CETERA Glory Of Love JAMES INGRAM I Don't Have The Heart JIM BRICKMAN The Love I Found In You BACKSTREET BOYS I Want It That Way

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 10/9. © 2000, R&R Inc.

Going For Adds 10/23/00

JIM BRICKMAN & OLIVIA NEWTON-JOHN Change Of Heart (Windham Hill)

AC

\* Hot AC ^ Pop/Alternative

+ Below-the-line signal

## Reporters

#### Stations and their adds listed alphabetically by market

## WYJB/Albany, NY \* OM: Michael Morgan MD: Chris Holmberg

WNNO/Chicago, IL \*

FD: Mark Hamlin MD: Haynes Johns BACKSTREET BOYS "Shape LEE ANN WOWACK "Dance"

OM/PD: T.J. Holland APD/MD: Ted Morro NoAdds

KKLI/Colorado Springs, CO \*

OM: Kevin Callahan PD/MD: Jack Hamilton

WTCB/Columbia, SC \* PD/MD: Brent Johnson SADE "Side"

WSNY/Columbus, OH

KVIL/Dallas-Ft. Worth, TX

PD: Chuck Knight

PD: Bill Curils MD: John King 1 LEANNRIMES Fight

WLQT/Dayton, OH \* PD: Sandy Collins MD: Steven Scott

ID: Tim White LEWIS & PALTROW "Cruisin" LARA FABJAN "Again" MARTINA MCBRIDE "There" JIM BRICKMAN "Love" FAITH HILL "Way" NSYNC "Promise"

WOOF/Dothan, AL

KTSM/EI Paso, TX \*

PD: Bill Tole MD: Sam Cassiano BACKSTREET BOYS "Shape"

WXKC/Erie, PA

PD: Ron Arten MD: Greg Mauz RSHER WIT OSCAR DE LA HOYA "Run"

WIKY/Evansville, IN PD/MD: Mark Baker

WCRZ/Flint, MI \*

Nic Adds

No Aris

WAJI/Ft. Wayne, IN \* OM: Lee Tobin PD: Barb Richards MD: Jim Barron 1 RICKY MARTIN "Bargs" KATHE LEE "Fails"

WAFY/Frederick, MD

D: Norman Henry Sch BACKSTREET BOYS "Shape" MATCHBOX TWENTY "Gone OSCAR DE LA HOYA "Run"

WLHT/Grand Rapids, MI

PD: Bill Balley APD/MD: Mary Turner 3 BACKSTREET BOYS "Shap

GM/PD: Leigh Simpson DM/MD: Mike Holderfield

No Adds

KMGA/Albuquerque, NM PD: Roger Scott MD: Jenna James

WLEV/Allentown, PA \* PD: Vem Anderson NoAdds

KYMG/Anchorage, AK OM: Mark Murphy APD/MD: Dave Flavin NoAdds

WPCH/Atlanta, GA \* APD: Sieve Gosa NoAdds WFPG/Atlantic City, NJ PD: Gary Guida MD: Mariene Aqua BACKSTREETBOYS "Shape" LEANINRIMES "Fight"

WBBQ/Augusta, GA \* No Adds

KKMJ/Austin, TX \* RKIYUJ/RUSUII, 1X PD: Alex O'Neat APD/MD: Mike Austin 1 SADE'Side LARAFABIAN 'Grace' KATHIE LEE 'Fails'

KOSI/Denver-Boulder, CO \* PD: Jeff Cochran APDAMD: Stave Hamilton 1 LEGRINSSITileed" SADE "Sde" LARA PRBIAN "Graze" KGFM/Bakersfield, CA \* PD: Chris Edwards MD: Deug DeRoo 5 LEANNRIMES 'Fight' 5 SHELBY LYNNE 'Gota' 'N SYNC 'Promise' BACKSTREET BOYS 'Shape' KLTI/Des Moines, IA PD: Pete Paquette MD: Tim White

WLIF/Baltimore, MO \* OM/PD: Gary Balaban MD: Mark Thoner SADE "Side" BACKSTREET BOYS "Shape" LARA FARIAN "Grave"

WMJY/Biloxi-Gulfport, MS PD: Walter Brown MD: Angle Thompson 8 SARAH BRIGHTMAN "White WMLI/Birminnham, Al

WMJJ/BITTITITITI OM: John Jenkins PD/MD: John Stuart CORRS "Breathless" SADE "Side" LEANN RIMES "Fight"

WMJX/Boston, MA \* PD: Don Kelley MD: Mark Lawrence BACKSTREET BOYS "Stape"

WEZN/Bridgeport, CT \* PD/MD: Steve Marcus 8 NSYNC "Promise" 7 STING "Desart" 5 FAITH HILL "Way" WJYE/Buffalo, NY \*

OM/PD: J. Patrick MD: George McIntyre 1 BACKSTREETBOYS Shape 'N SYNC "Promise" WHBC/Canton, OH \* KTRR/Ft. Collins, CO PD/MD: Mark Callachan PD: Terry Simmons MD: Kayleigh Kriss

KDAT/Cedar Rapids, IA PD/MD: Dick Stadien SADE "Side" LEIGH MASH "Need"

WDEF/Chattanooga, TN PD: Danny Howard MD: Denise Peters 8 LEE ANN WOMACK "[

4 COARS "Breathless" 1 SHELBY LYNNE "Gota" WLIT/Chicago, IL PD: Mike Del Rosso No Adds

### \*= Mediabase 24/7 monitored

115 Total Reporters 115 Current Reporters 115 Current Playlists

New Reporters (5): W.IYE/Buffalo, NY KKLI/Colorado Springs, CO KLTI/Des Moines, IA WRMM/Rochester, NY KRWM/Seattle-Taco a WA

Moves From AC To Hot AC (1): WMXY/Youngstown-Warren,

No Longer A Reporter (3): KSOF/Fresno, CA KOSY/Salt Lake City, UT KOOI/Tyler-Longview, TX

WMAG/Greensboro, NC \* PD/MD: Nick Allen WMYI/Greenville, SC \* WRRM/Cincinnati, DH WSPA/Greenville, SC \* WDOK/Cleveland, OH \* PD: Scott Miller LEANNRIMES'Fight" OSCAR DE LAHOYA "Run" NSYWC "Promise" WRCH/Hartford, CT \* PD: Allan Camp MD: Joe Hann

PD: Gary Havens MD: Steve Cooper 7 MARCANTHONY 1W/

WKYE/Johnstown, PA

WQLR/Kałamazoo, MI

KSRC/Kansas City, MD \*

KUDL/Kansas City, MO \*

WJX8/Knoxville, TN \*

VMD: Vance Dilla LARAFABIAN "Grace"

KTDY/Lafayette, LA \* PD: C.J. Clements MD: Steve Wiley CORRS "Breathless"

WFMK/Lansing, MI \* PD: Tim Klesting 2 RSHER\*Wir 1 PAUL SIMON "Old"

PD: Duncan Payto MD: Mel McKay

PD: Tom Chase MD: John Berry NSYNC "Promise"

KSNE/Las Vegas, NV \*

WVEZ/Louisville, KY \* OM: David Smith APD/MD: Joe Fedele

WPEZ/Macon, GA

PD: Laura Worth LARA FABIAN "Grace" RICHARD MARX "Avai

/P/Prog: Pat O'N MD: Kim Fischer

WMGN/Madison, WI \*

SADE "Side" BACKSTREETBOYS "Shape"

LEE ANN WOMACK "Cance" SARAH BRIGHTMAN "Whiter EVAN AND JARON "Gir" PAUL SIMON "Old" BRIAN MCKNIGHT "Win"

KVLY/McAllen, TX

PD: Mark Lande MD: Karen Kay

PD: Jack Michaels MD: Brian Wolfe

OM: Ken Lanphear PD: Brian Wertz

PD: Jon Zellner MD: Jeanne Ashley

13 IN SYNC "Promise 13 BBMAK "Here"

OM: Thom McGinty PD: Dan Hurst NoAdds

AC

KRTR/Honolulu, HI D/MD: Wayne Ma LEANN RIMES Fight KSSK/Honolulu, HI \*

VP/Prog.: Gene Michaels APD: Rob Miller MD: Charlie Lombardo WAHR/Huntsville, AL \* PD: Rob Harder MD: Bonny O'Brien BACKSTREETBOYS "Shape" WHUD/Newburgh, NY

WPD: Steve Petrone IO/APD: Tom Funct BRIANMCK/NGHT "Win" MICHAEL MCDONALD "Meaning" WTPI/Indiananolis, IN \* WLMG/New Orleans, LA \*

WTFM/Johnson City, TN \* PDMD: Mark E. McKinney LEE ANN WOMACK "Dance" SADE "Side" SARAH BRIGHTMAN "White" ): Steve Suter \*D/MD: Johnny Scott SHELBY LYNNE "Gotta" WLTW/New York, NY \*

> FAITH HILL "Way" BRIAN MCKNIGHT "Win" WWDE/Norfolk, VA \*

OM/PD: Don London APD/MD: Jeff, Moreau NSVNC "Promise" KMGL/Dktahoma City, OK \* PD: Jeff Couch APD: Kathi Yeager MD: Steve O'Brien KATHIELFE "Fails"

KEFM/Omaha, NE \* PD/MD: Steve Albertser CREED "Arms" LEANN RIMES "Fight" CORRS "Breathless"

WMGF/Orlando, FL \* PD: Ken Payne APD/MD: Brenda Matthews FAITH HILL "Way" PICHARD MARX "Avaion"

WMEZ/Pensacola, FL \* PD/MD: Kevin Peterson NoAdds

WSWT/Peoria, IL OM/PD: Randy Rundle NSYNC"Promise" WBEB/Philadelphia, PA \* PD: Chris Conley BBMAK "Here" SADE "Side" KMZQ/Las Vegas, NV \*

KESZ/Phoenix, AZ \* D: Shaun Holly BACKSTREET BOYS "Shape

WSHH/Pittsburgh, PA D/MD: Ron An PAUL SIMON "OIK

KOST/Los Angeles, CA \* PD: Johnny Chiang RICHARD MAPX "Avalon" SADE "Side" KKCW/Portland, OR PD/WD: Bill Minckler

> WWLI/Providence, RI \* BACKSTREET BOYS "Shape" PAUL SIMON "Old" WRSN/Raleigh-Durham, NC

D: Bob BBMAK "Here" SADE "Side"

KRNO/Reno, NV \* PD: Dan Fritz BACKSTREET BOYS "Shape" MICHAEL MCDONALD "Meaning"

WTVR/Richmond, VA \* PD/MD: Bill Cabili 11 "NSYNC "Promise" 5 BACKSTREETBOYS "Shape" LARA FABIAN "Grace"

WGFB/Rockford, IL

PD: Matt Williams MD: Carrie Matteson BACKSTREET BOYS "Shape" N SYNC "Promise" NINE DAYS "Absolutely"

WLRQ/Melbourne, FL PD: Don Morrison MD/APD: Dick Daniels No Add

WRMM/Rochester, NY \* PD: Dave Symonds 1 LEANN RIMES "Fight" 1 SADE "Side" WRVR/Memphis, TN \* DM: Joel Burke PD/MD: Kay Manley

WLTQ/Milwaukee, WI \* PD/MD: Stan Atkinson PAUL SIMON "DId" BRIAN MICKNIGHT "WIN"

KGBY/Sacramento, CA \* PDMD: Steve Kelly LABAFABIAN "Grace" WKDD/Akron, DH \* WLTE/Minneapolis, MN \* MD: Gary Nolan BRIANMCKN8GHT "Win" RICHARD MARX "Avalor KYMX/Sacramento, CA WMXC/Mobile, AL \* MD: Mary Booth 2 MICHAEL MCDONALD "Meaning" KEZK/St. Louis, MO \* KJSN/Modesto, CA \* PD/MD: Gary Michaels SARAHBRIGHTMAN White PD: Smokey Ri MD: Jim Doyle SADE "Side" WOBIMMonmouth-Ocean, NJ \* PD: Jeff Rafter MD: Liz Jeressi MICHAEL/MCDONALD \*Meaning\* KSFI/Salt Lake City, UT OM/PD: Alan Hague MD: Lyle Morris LEANN RIMES "Fight" OSCAR DE LAHOYA "Run" KWAV/Monterey, CA \* PD/MD: Bernie Moody SARAH BRIGHTMAN \*\*\*\* KOXT/San Antonio, TX \* KSBL/Santa Barbara, CA PD: Peter Bie MD: Nancy Newcomer WALK/Nassau-Suttolk, NY KLSY/Seattle-Tacoma, WA PD: Barry McKay MD: Darla Thomas SADE "Side" KRWM/Sealle-Tacutta, WA\* PD: Tony Coles 9 "NSYNC"Promise" BACKSTREET BOYS "Shape" WNSN/South Bend, IN PD: Jim Roberts LEIGHINASH "Need" CORRS "Breathless" KISC/Spokane, WA \* PD: Rob Harder 4 OSCAR DE LAHOYA "Run" WSYNC"Promise" KXLY/Spokane, WA \* MD: Steve Knight 5 LEWIS& PALIROW "Cruisin" 1 NSYNC "Promise" WMAS/Springfield, MA PD: Paul Cannon APD/MD: Keith Stephen's LEANNRIMES "Fight" LEIGHNASH "Need" KGBX/Springfield, MO PD/MD: Paul Kelley 4 SADE "Side" MICHAEL MCDONALD "Meaning" WRVF/Toledo, DH \* PD: Cary Pall MD: Kim Canson SADE "Side" NATALIE COLE "Angel KMAJ/Topeka, KS PO/MID: Rose Diehl LEWIS & PALTROW "Cruisi KMXZ/Tucson, AZ PD: Bobby Rich APD/MD: Leslie Lois WLZW/Utica, NY PD: Randy Jay MD: Trudy OSCARDE LAHOYA "Run" LARAFABLAA"Grace" RICHARD MARX "Avaion" WASH/Washington, DC PD: Steve Alian MD: Randi Martin WEAT/West Paim Beach, FL\* OM/PD: Les Howard Jacoby APD/MD: Chad Perry KATHI: LEE Tails" SADE 'Side" KRBB/Wichita, KS \* SADE "Side" RICHARD MARX "Avalori WMGS/Wilkes Barre, PA PD/MD: Star Phillips BACKSTREET BOYS "Shape" WJBR/Wilmington, DE \* PD: Michael Waite MD: Catey Hill LEANN RIMES "Fight" LEE ANN WOMACK "Da WGNI/Wilmington, NC WSLO/Roanoke-Lynchburg, VA\* PD: Mike Farrow MD: Craig Thomas LEWIS& PALTROW "On WSRS/Worcester, MA \* PD: Steve Peck MD: Jackle Brush

WADD/AKTUN, DH PD: Chuck Collins MD: Lynn Keity 2 CHRISTINAAGUILERA "Come" 1 SISTER HAZEL "High" LEIGH NASH "Need" BILLIE MYERS "Jesus" KKOB/Albuquerque, NM \* OM: Brad Barrett PD: Kenn McCloud 18 VERTICAL HORIZON "God" KPEK/Albuquerque, NM \* OM: Bill May PD: Mike Parsons APD: Jaimey Barre LEIGH NASH "Nee KMXS/Anchorage, AK PD: Roxy Lennox MD: Rick Sparks SISTER HAZEL "High" KAMX/Austin, TX \* PD: Jim Robinson MD: Patrick Lemiuex 1 SISTERHAZEL "High" KARISSA NOEL "Compt" KLLY/Bakersfield, CA LET/Dorkershield, 1 MMD: Jason Griffin 12 VOLT SEX "Hook" SISTER HAZEL "High" PAT MCGEE BAND "Reb UNAMERICAN "Tonights WWMX/Baltimore, MD VP/Prog: Bill Pasha PD: Steve Monz MD: Greg Carpenter 3 DOORS DOWN "Kry DAVID GRAY "Babylo 8STOPS7 "Question" WBMX/Boston, MA \* VP/Prog.: Greg Stra MD: Mike Mullaney SISTERHAZEL "High" WQSX/Boston, MA PD: Ron Valeri MD: Rob Tyler WTSS/Buffalo, NY \* MO: Rob Lucas LEANNRIMES 'Fight' KATHE LEE 'Fails' WMT/Cedar Rapids, IA ; Erin De SHAWN MULLINS "Every SISTER HAZEL "High" WLNK/Charlotte, NC \* OM: Tom Jackson PD: Neal Sharpe MD: Patty Vaughn

WTMX/Chicago, IL \* PD: Barry James APD: Mary Ellen Kachinske 1 EVERCLEAR "Radio" LENNY KRAVITZ "Again" VIBROLUSH "Touch"

WVMX/Cincinnati, OH \* SISTER HAZEL "High" SHAWN MULLINS "Every SOULDECISION "Faded"

WMVX/Cleveland, DH \* MD: Jay Hudson 3D00RSD0WN'Kryptonite" U2"Day"

WQAL/Cleveland, OH \*

KVUU/Colorado Springs, CO \* 2: Kevin Callahan D: Jeannine James PAT MCGEE BAND "Rebe

WCGQ/Columbus, GA PD/MD: Al Haynes APD: Sheryn Green 8ST0PS7 "Question"

KKPN/Corpus Christi, TX \* PD: Jason Hillery MD: Chad Bennett DIDO "Thankyou" SISTER HAZEL "High" KARISSA NOEL "Corru

BACKSTREET BOY

WARM/York, PA PD: Kelly West MD: Rick Sten No Alds

KDMDX/Dallas-Ft. Worth, TX \* ADMOVU/Zelikes T L ..... OM: Todd Shannon PD: Pat McMahon APD/MD: Lisa Thomas

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KMXB/Las Vegas, NV Duncan Payton DAMD: Shark SISTER HAZEL "High"

WDAQ/Danbury, CT

WMMX/Davton, OH \*

KALC/Denver-Boulder, CO

KIMN/Denver-Bouider, CO PD: Ron Harreil APD/MD: Mike Gifford

KMXD/Des Moines, IA

KSTZ/Des Móines, IA \* MD: Jen Myers 1 LEIGHNASH "Need" U2 "Day"

WPLT/Detroit, MI

KSII/FI Pasn, TX \*

OM/PD: Courtney Nelson MD/APD: Eli Molano 1 MATCHEOX TWENTY "Gore" 1 BACKSTREET BOYS "Shape"

WQSM/Fayetteville, NC

APD: Susanna James MD: Matthew Allen 5 REDHOTCHILL, "California

WINK/Ft. Myers, FL PD/MD: Bob Grissinger SISTER HAZEL "High" BILLIE MYER "Jesus" SOULD RECEIPTION

PD: Tom O'Brie APD: Rob Haze MD: Ann Delisi

PD: Mike Blakemore MD: Steve Jordan SISTER HAZEL "High" DAVID GRAY "Babylon"

PD: Jim Lawson APD/MD: Kevin Koske

PD: Jeff Stevens MD: Dean Taylor

PD: Bill Trotta MD: Andy Cartisle 5 SISTER HAZEL "High" 5 MARTINA MCBRIDE

Hot AC

KURB/Little Rock, AR \* PD: Randy Cain APD: Aaron Anthony JESSIGARIDDLE "Symphony"

KBIG/Los Angeles, CA \* PD: Jhani Kaye APD/MD: James Baker 5 SOULDECISION "Failed"

KYSR/Los Angeles, CA \* PD: Angela Pereill APD/MD: Chris Patyk NO DOUBT "Bathy DIOC "Thankyou" DAVID GRAY "Bab

OM: Rick Belcher APD/MD: Leonard Peace 1 3D00RSD0WN\*Kryptonte\*

KSTP/Minneapolis, MN \* OM: Leighton Peck MD: Jill Roen MATCHROX TWENTY "Gone" FAITHHRLL "Way"

WXPT/Minneapolis, MN \* PD: Dusty Hayes APD/MD: Paul Kraimer, Dino SISTER HAZEL "Higt" KARISSA NOEL "Corrupt"

WMEE/Ft. Wayne, IN \* PD: John O'Rourke MD: Boomer 6 WALLFLOWERS'Steep" 2 MATCHOXTWENT'Gone" LEIGH NASH "Need"

KALZ/Fresno, CA \* PD: E. Curtis Johnson 6 MATCHBOX TWENTY "Gone" 15 L2 "Day" SISTER HAZEL "High"

KVSR/Fresno, CA \* PD: Mike Yeager APD: Andy Winford No Arth

WVTL/Grand Rapids, MI \* PD: Jeff Andrews APD: Eric O'Brlan MD: Ken Evans 10 SR-71 "Right" LENWY KRAVTTZ "Again"

WKSI/Greensboro, NC \* : Jeff Cust 5 SHAWN MULLINS "Everytwere" 1 SISTER HAZEL "High"

WIKZ/Hagerstown, MO PD: Rick Atexander MD: Jeff Roteman

WTIC/Hartford, CT \* PD: Steve Salhany MD: David Simpson SADE "Side" BACKSTREET BOYS "Shape"

KUCD/Honolala, HI \*

M: Jeff Silvers SHAWN MULLINS "Everyhwere SISTER HAZEL "High" KHMX/Houston-Galveston, TX\*

OM: Jim Trapp APD: Jim Oktavec MD: Lorl Bradley

WENS/Indianapolis, IN \* OM/PD: Greg DunkIn MD: Jim Cerone WFAT/Kalamazoo, MI MD: Tony Travatto 2 U2'Day

KMXP/Phoenix, AZ \* KZON/Phoenix, AZ \* OM/PD: Tim Maranville MD: Kevin Mannion

D. Ron Price RED HOT CHILL..."California" SISTER HAZEL "High"

OFFSFRING "Original" SISTER HAZEL "High" LIFEHOUSE "Hanging

WMGX/Portland, ME

PD: Randi Kirshbaum APD/MD: Ethan Minton

KRSK/Portland, OR \* PD: Dan Persigehi APD/MD: Jim Alien

WSNE/Providence, RI \* PD: Bill Hess APD: Eddle Moran

WRAL/Raleigh-Durham, NC

DAMD: Joe Wade Formic No Adds

WRFY/Reading, PA

PD: Al Burke APD/MD: Bobby D 18 8ST0PS7 "Question" 7 VITAMINC "ftch"

KLCA/Reno, NV PD: Dan Fritz VIBRDLUSH\*Touch\*

MD: Rebeca Wilde

U2 "Day" SISTER HAZEL "High" MACY GRAY "Sail"

WVOR/Rochester, NY \*

PD: Dave LeFrois SHAWN MULLINS "Everytwere" SISTER HAZEL "High"

WZNE/Rochester, NY \*

MD: Rich McKena SISTER HAZEL "High" KENNY WAYNE... "Last"

NZZO/Sacramento, CA \* PD: Alen Oda APD: Jim Matthews 8 SADE 'Side' 1 SISTERHAZEL 'High'

KYKY/St. Louis, MO \*

PD: Smokey Rivers APD/MD: Greg Hewitt MATCHERX TARDAY

WVRV/St. Louis, MO \* PD: Joe Larson MD: David Myers

KBEE/Salt Lake City, UT \*

KISN/Salt Lake City, UT \*

KQMB/Salt Lake City, UT \*

KSMG/San Antonio, TX \*

KFMB/San Diego, CA \*

96 Total Reporters

96 Current Playlists

New Reporters (2): WPLT/Detroit, MI

KMXP/Phoenix, AZ

Moves From AC To Hot AC (1):

Moves From CHR/Pop To Hot AC (2):

WMXY/Youngstown, OH

KALC/Denver-Boulder, CO WRFY/Reading, PA

96 Current Reporters

PD: Sam Elliot MD: Brian de Geus NELLYFURTADO "Bird" SOULDECISION "Faded"

OM: Alan Hague PD: Bob Walker

PD: -----12 U2 "Day" MACY GRAY "Still"

OM: Virgil Thompse PD/MD: Tom Lazar 5 RICKY MARTIN TBan

VP/GIM: Tracy Johns MD: Jen Sewell 2 FOOFIGHTERS "Next" DIOC "Thankyou"

29 U2 'Day'

WMXB/Richmond, VA \*

SOLD DECISION "Ender

WWDL / Lexington-Fayelle, KY \* OM: Doug Hamand PD: JHI Meyer 2 BARENAKED LADIES "Pinch" EVANAND JARON "Gat"

WMC/Memphis, TN \* Interim PO/MD: Bruce W 1 RICKYAMATIN Bangs" 1 U2 Day" NINE DAYS "Am" LENNY KRAVITZ "Again"

WKTI/Milwaukee, WI \*

WMYX/Milwaukee, WI PD: Brian Kelly APD/MD: Mark Richards NoAdds

KOSO/Modesto, CA \* PD: Max Miller MD: Donna Miller 33 U2 "Day" 7 NELLY FURTADO "Bird"

W.ILKMonmouth-Ocean, NJ OM/PD: Mike Kaplan APD/MD: Chaz Henderson 1 FATHHILL "Way" BACKSTREET BOYS "Shape" PD: Rusty Keys APD/MD: Ben Cross LEIGH NASH "Need" NINE DAYS "Am"

KCDU/Monterey, CA \* PD/MD: Mike Scott CAVIAR "Tangexine" U2 "Day" SISTER HAZEL "High"

WKZN/New Drieans, LA \* PD: Steve Suter NoAdds

WPLJ/New York, NY \* VP/Prog: Tom Cudo PD: Scott Shannon MD: Tony Mascaro NINE D4

WPTE/Norfolk, VA \* PD: Mark Bradley MD: F. Devon Thomton SISTER HAZEL "High" CORRS "Breathless"

KYIS/Oklahoma City, OK \* OM: Chris Baker PD/MD: Ray Kalusa

KSRZ/Omaha, NE \* PD: Kurt Owens MD: Dave Swan

WOMX/Orlando EL \* Roberts APD/MD: Tim Baldwin

KBBY/Oxnard-Ventura, CA ' 3 DOORS DOWN/\*Krypconte BACKSTREET 6C\*/S "Shape"

No Longer A Reporter (2): WZTR/Louisville, KY KMHX/Santa Rosa, CA WLTX/New Orleans, LA has changed calls to WKZN

KMSX/San Oiego, CA \* PD: Mike O'Brian MD: Kerry McCall evertra HA/FI "High"

KIOI/San Francisco, CA \* CREED "Arms" VERTICAL HORIZON "God"

KLLC/San Francisco, CA \*

KEZR/San Jose, CA \* PO: Jim Murphy APD/MD: Michael Martinez

KRUZ/Santa Barbara, CA PD/MD: Jim Rondesu NoAdds

WAEV/Savannah, GA

KPLZ/Seattle-Tacoma, WA \* PD: Kent Phillips MD: Alisa Hashimoto

OM/PD: Scotty Snipes APD: Robert Elfman BACKSTREET BOYS "Shap

WMTX/Tampa, FL \*

WSSR/Tampa, FL \* PD: Scott Chase MD: John Stewart PAT MCGEE BAND "Rebeo SISTER HAZEL "High" VIBROLUSH "Touch"

WWWM/Toledo, OH \*

DM: Tim Roberts PD: Brian Casey MD: Steve Marshall

SOULDECISION "Fade RED HOTCHILL. "Cal

KZPT/Tucson, AZ \*

PD: Angle Handa APD/MD: Leslie Lois

WRQX/Washington, DC \* Dir/Ops/PD: Steve Kosbau MD: Carol Parker NoAdds

WMBX/West Palm Beach, FL \* OM/PD: John O'Donnell APD/MD: Jeff Clarke

WRMF/West Paim Beach, FL \* PD: Russ Moriey MD: Dave Brewster BACKSTRET BOYS "Shape"

vn-Warren, OH

MATCHEOX TWENTY "Go LENNY KRAVITZ "Again" SISTER HAZEL "High"

WXLO/Worcester, MA \*

OM: Pete Falconi PD: Chase Murphy APD/MD: Amy Nav. SISTERHAZEL "High" LEIGH MASH "Nee!" MACY GRAY "Sat

WMXY/Youngstow OM/PD: Dan Rivers MD: Mark French 9 CRCCOMA

\*= Mediabase 24/7 monitored

CREED "Arms" BACKSTREET BOYS "Shape" BON JOVI "Life"

PD: Tony Florenting APD/MD: Larry Lor

DAVID GRAY "Babylor 1/2 "Dav"

PD: Louis Kaplan MD: Julie Stoeckel

## RAR Hot AC Top 30

LA	TI	<sup>®</sup> October 20, 2000					
LAST WEEK	THIS WEEK	ARTIST TITLE LABEL(S)	TOTAL	PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/
2	0	CREED With Arms Wide Open (Wind-up)	3366	+196	344037	8	87/3
1	2	MATCHBOX TWENTY Bent (Lava/Atlantic)	3226	-154	337791	27	89/0
3	3	EVERCLEAR Wonderful (Capitol)	2807	-39	263116	16	86/0
7	4	BARENAKED LADIES Pinch Me (Reprise)	2682	+195	288815	9	90/1
5	5	3 DOORS DOWN Kryptonite (Republic/Universal)	2638	+53	290488	14	69/5
6	6	VERTICAL HORIZON You're A God (RCA)	2637	+140	265342	14	87/2
4	7	NINE DAYS Absolutely (Story Of A Girl) (550 Music)	2527	-206	266817	25	87/0
8	8	STING Desert Rose (A&M/Interscope)	2250	-162	261548	26	82/0
10	9	VERTICAL HORIZON Everything You Want (RCA)	2066	-124	233857	43	87/0
9	10	SISTER HAZEL Change Your Mind (Universal)	2022	-207	187170	21	79/0
12	0	EVAN AND JARON Crazy For This Girl (Columbia)	1939	+73	179289	10	81/1
11	12	BON JOVI It's My Life (Island/IDJMG)	1874	-39	189160	12	77/1
13	13	NINA GORDON Tonight And The Rest Of My (Warner Bros.)	1752	-9	168709	17	71/0
19	1	<b>MATCHBOX TWENTY</b> If You're Gone (Lava/Atlantic)	1644	+188	202103	4	85/8
15	- 15	CREED Higher (Wind-up)	1582	-104	172163	33	67/0
14	16	BBMAK Back Here (Hollywood)	1557	-102	187681	18	59/0
17	Ū	MADONNA Music (Maverick/WB)	1461	+71	137889	8	45/0
16	18	SANTANA F/ROB THOMAS Smooth (Arista)	1424	-72	154567	66	85/0
Break	cer	FAITH HILL The Way You Love Me (Warner Bros.)	1396	+151	135979	6	58/2
20	20	THIRD EYE BLIND Deep Inside Of You (Elektra/EEG)	1347	-9	150336	11	57/0
24	2	<b>CORRS</b> Breathless (143/Lava/Atlantic)	1130	+124	131325	6	58/2
23	22	WALLFLOWERS Sleepwalker (Interscope)	1130	+60	132318	5	54/1
22	23	<b>DIDO</b> Here With Me (Arista)	1073	-59	118897	15	50/0
18	24	FASTBALL You're An Ocean (Hollywood)	994	-428	85946	10	68/0
25	25	SHAWN MULLINS Everywhere I Go (Columbia)	944	+199	107093	3	60/5
30	26	U2 Beautiful Day (Interscope)	682	+72	92184	2	37/13
Debu	-	DAVID GRAY Babylon (ATO/RCA)	672	+125	89708	1	46/6
27	_ 28	<b>RED HOT CHILI PEPPERS</b> Californication (Warner Bros.)	663	+23	68001	3	38/3
Debu	it> 🕲	LENNY KRAVITZ Again (Virgin)	646	+114	71171	1	34/4
26	30	'N SYNC It's Gonna Be Me (Jive)	597	-36	64548	10	23/0

#### Most Added

1	ARTIST TITLE LABEL(S) A	DDS
	SISTER HAZEL Champagne High (Universal)	28
	U2 Beautiful Day (Interscope)	13
	<b>MATCHBOX TWENTY</b> If You're Gone (Lava/Atlantic)	8
	BACKSTREET BOYS Shape Of My Heart (Jive)	8
	LEIGH NASH Need To Be Next To You (Engine/Arista)	7
1	DAVID GRAY Babylon (ATO/RCA)	6
	SOULDECISION Faded (MCA)	6
1	3 DOORS DOWN Kryptonite (Republic/Universal)	5
	SHAWN MULLINS Everywhere I Go (Columbia)	5
1	LENNY KRAVITZ Again (Virgin)	4
1		

#### Most Increased Plays

TOTAL PLAY INCREASE ARTIST TITLE LABEL(S) SHAWN MULLINS Everywhere | Go (Columbia) +199 CREED With Arms Wide Open (Wind-up) +196**BARENAKED LADIES** Pinch Me (Reprise) +195 MATCHBOX TWENTY If You're Gone (Lava/Atlantic)+188 FAITH HILL The Way You Love ... (Warner Bros.) +151 VERTICAL HORIZON You're A God (RCA) +140LEIGH NASH Need To Be Next... (Engine/Arista) +135 BACKSTREET BOYS Shape Of My Heart (Jive) +129 DAVID GRAY Babylon (ATO/RCA) +125 +124 CORRS Breathless (143/Lava/Atlantic)

RO

92

96 Hot AC reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1300 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

RICKY MARTIN She Bangs (Columbia) Total Plays: 590, Total Stations: 27, Adds: 2 DEXTER FREEBISH Leaving Town (Capitol) Total Plays: 581, Total Stations: 37, Adds: 0 CHRISTINA AGUILERA Come On Over (All I Want Is You) (RCA) Total Plays: 556, Total Stations: 22, Adds: 1 NINE DAYS If I Am (550 Music) Total Plays: 523, Total Stations: 36, Adds: 3 98 DEGREES Give Me Just One Night... (UNIVERSAL) Total Plays: 475, Total Stations: 17, Adds: 0 SOULDECISION Faded (MCA) Total Plays: 420. Total Stations: 22, Adds: 6 'N SYNC This I Promise You (Jive) Total Plays: 365, Total Stations: 18, Adds: 1

### New & Active

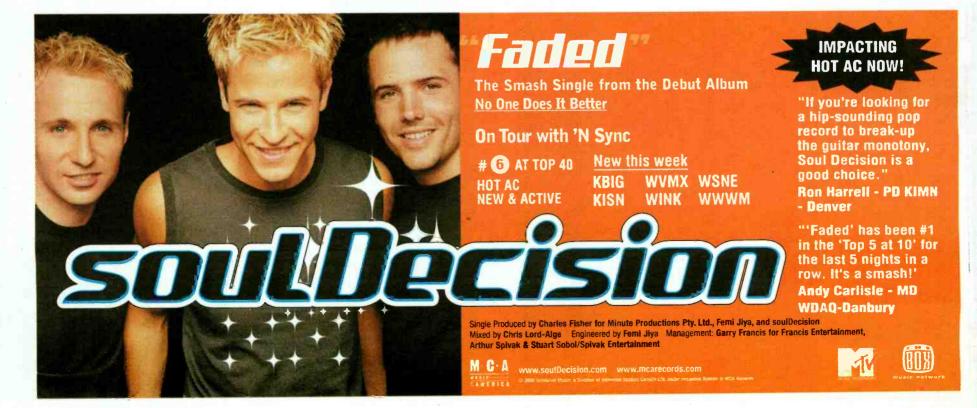
BACKSTREET BOYS Shape Of My Heart (*Jive*) Total Plays: 336. Total Stations: 28. Adds: 8 MACY GRAY Still (*Epic*) Total Plays: 327. Total Stations: 32. Adds: 3 SR-71 Right Now (*RCA*) Total Plays: 282. Total Stations: 18. Adds: 1 LEIGH NASH Need To Be Next To You (*Engine/Arista*) Total Plays: 274. Total Stations: 28. Adds: 7 8STOPS7 Question Everything (*Reprise*) Total Plays: 225. Total Stations: 19. Adds: 3 FOO FIGHTERS Next Year (*Roswell/RCA*). Total Plays: 220. Total Stations: 15. Adds: 1 NELLY FURTADO I'm Like A Bird (*DreamWorks*) Total Plays: 205. Total Stations: 20. Adds: 2 KARISSA NOEL Corrupt (550 Music) Total Plays: 187, Total Stations: 11, Adds: 3 LEANN RIMES Can't Fight The Moonlight (Curb) Total Plays: 143, Total Stations: 10, Adds: 1 JESSICA RIDDLE Symphony (Hollywood) Total Plays: 107, Total Stations: 13, Adds: 1 VIBROLUSH Touch And Go (Iguana/V2) Total Plays: 73, Total Stations: 10, Adds: 3 TRAVIS Turn (Epic) Total Plays: 65, Total Stations: 10, Adds: 0 SISTER HAZEL Champagne High (Universal) Total Plays: 33, Total Stations: 30, Adds: 28

Songs ranked by total plays



FAITH HILL The Way You Love Me (Warner Bros.) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS CHART 1396/151 58/2 19

Most Added is the total number of new adds officially reported to R&R by each reporting station, Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.





© October 20, 2000	TUNED-IN HOT	R&R/MEDIABASE 24/7		
st Played Recurrents	TUNED-IN HOT	AC		
MACY GRAY   Try (Epic)	WMXY/Youngstown	KMXP/Phoenix		
THIRD EYE BLIND Never Let You Go (Elektra/EEG)	3am	3am		
SMASH MOUTH Then The Morning Comes (Interscope)				
DON HENLEY Taking You Home (Warner Bros.)	HOOTIE & THE BLOWFISH Only Wanna Be With You	PAT BENATAR Invincible		
SUGAR RAY Someday (Lava/Atlantic)	BOB SEGER Old Time Rock & Roll JOE I Wanna Know	COLLECTIVE SOUL December FIXX Saved By Zero		
FAITH HILL Breathe (Warner Bros.)	TEARS FOR FEARS Head Over Heels ROBBIE WILLIAMS Angels	BON JOVI It's My Life OUTFIELD Your Love PROCLAIMERS I'm Gonna Be (500 Mile		
GOO GOO DOLLS Slide (Warner Bros.)	FLEETWOOD MAC Gold Dust Woman GREEN DAY Time Of Your Life (Good) CHER If I Could Turn Back Time	CURE Friday I'm In Love U2 Beautiful Day		
TRAIN Meet Virginia <i>(Aware/Columbia)</i>	BACKSTREET BOYS All I Have To Give JOHN COUGAR MELLENCAMP Cherry Bomb	DEF LEPPARD Armageddon It R.E.M. Everybody Hurts		
SMASH MOUTH All Star (Interscope)	EDWIN MCCAIN I Could Not Ask For More ROD STEWART You Wear It Well	SMITHEREENS A Girl Like You GOO GOO DOLLS Slide EVERCLEAR Wonderful		
GOO GOO DOLLS Broadway (Warner Bros.)	<b>GOO GOO DOLLS</b> Black Balloon JOHN PARR St. Elmo's Fire (Man In Motion)	STYX Come Sail Away		
GOO GOO DOLLS Black Balloon (Warner Bros.)				
TAL BACHMAN She's So High (Columbia)	<b>11</b> am	11am		
MARC ANTHONY   Need To Know (Columbia)				
SAVAGE GARDEN Crash And Burn (Columbia)	ELTON JOHN Crocodile Rock	DEPECHE MODE Policy Of Truth 3 DOORS DOWN Kryptonite		
FASTBALL Out Of My Head (Hollywood)	FAITH HILL This Kiss BRUCE SPRINGSTEEN Dancing In The Dark CRANBERRIES Dreams	JOHN CAFFERTY & BBB On The Dark S SANTANA I/ROB THOMAS Smooth R.E.M. It's The End Of The World As		
SIXPENCE NONE THE RICHER Kiss Me (Squint/Columbia)	BILLY JOEL She's Always A Woman SHERYL CROW My Favorite Mistake	NATALIE MERCHANT Wonder EAGLES Already Gone		
MARC ANTHONY You Sang To Me (Columbia)	JOHN COUGAR Hurts So Good SUGAR RAY Every Morning BOR SECEN Night Mayon	THIRD EYE BLIND Never Let You Go DAVID BOWIE Modern Love		
SUGAR RAY Every Morning (Lava/Atlantic)	BOB SEGER Night Moves SANTANA I/ROB THOMAS Smooth PETER GABRIEL In Your Eyes	GIN BLOSSOMS Til I Hear It From You YES Owner Of A Lonely Heart EVAN AND JARON Crazy For This Girl		
NATALIE IMBRUGLIA Torn (RCA)				
LONESTAR Amazed (BNA/RLG)	4pm	4pm		
	<b>4</b> µm	-pm		
Going For Adds 10/23/00	STYX The Best Of Times SANTANA I/ROB THOMAS Smooth ROD STEWART Forever Young BONNIE RAITT Something To Talk About JACKSON BROWNE Running On Empty EAGLE-EYE CHERRY Save Tonight	BILLY IDOL Rebel Yell TRAIN Meet Virginia BLONDIE Call Me GOO GOO DOLLS Black Balloon ROMANTICS What I Like About You TONIC If You Could Only See		
LE Rise (Go Beat/Universal) GWEN STEFANI Southside (V2)	GREG KIHN BAND Jeopardy PHIL COLLINS You'll Be In My Heart POLICE Roxanne	ANIMOTION Obsession DAVE MATTHEWS BAND Crash Into M EAGLES Life In The Fast Lane		

### PLEASE SEND YOUR PHOTOS

R&R wants your best snapshots (color or black & white).

Please include the names and titles of all pictured and send them to:

R&R c/o Mike Kinosian: 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067 EAGLES Life In The Fast Lane EVERCLEAR Santa Monica (Watch The ... ) EDDY GRANT Electric Avenue SISTER HAZEL Change Your Mind

#### 8pm

SANTANA I/ROB THOMAS Smooth INXS The One Thing CREED With Arms Wide Open U2 New Year's Day STING Desert Rose CARS You Might Think THIRD EYE BLIND Jumper PETER SCHILLING Major Tom (Coming Home) TONIC You Wanted More FIXX One Thing Leads To Another NO DOUBT Don't Speak



ENRIQUE IGLESIAS Be With You

VERTICAL HORIZON You're A God

8pm

BILLY JOEL Leave A Tender Moment Alone

W. HOUSTON/C. WINANS Count On Me

ELTON JOHN Can You Feel The Love Tonight

PATTY SMITH Sometimes Love Just Ain't ...

SURVIVOR High On You

LONESTAR Amazed

SEALS& CROFTS Get Closer

MADONNA Crazy For You ERIC CLAPTON Change The World

CELINE DION That's The Way It Is

FIVE STAIRSTEPS O-o-h Child

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 10/9. © 2000, R&R Inc.

## Hot AC Playlists



www.americanradiohistory.com

## Pop/Alternative

POP/ALTERNATIVE

<sup>®</sup> October 20, 2000

### **Top 20**

	• •	*******			
LW	TW	ARTIST TITLE LABEL(S)	TOTA		TOTAL STATIONS/
1	0	3 DOORS DOWN Kryptonite (Republic/Universal)	1585	1571	33/0
2	2	<b>CREED</b> With Arms Wide Open (Wind-up)	1554	1502	33/0
4	3	EVERCLEAR Wonderful (Capitol)	1360	1346	33/0
5	4	BARENAKED LADIES Pinch Me (Reprise)	1345	1213	33/0
6	6	VERTICAL HORIZON You're A God (RCA)	1318	1208	33/0
3	6	MATCHBOX TWENTY Bent (Lava/Atlantic)	1261	1355	32/0
7	7	NINE DAYS Absolutely (Story Of A Girl) (550 Music,	936	1031	32/0
11	8	EVAN AND JARON Crazy For This Girl (Columbia)	925	853	30/0
9	9.	THIRD EYE BLIND Deep Inside Of You (Elektra/EEG)	905 (	927	29/0
8	10	SISTER HAZEL Change Your Mind (Universal)	881	932	29/0
15	0	MATCHBOX TWENTY If You're Gone (Lava/Atlantic	) 849	702	33/1
13	12	NINA GORDON Tonight And The (Warner Bros.,	) 841	794	27/0
10	13	STING Desert Rose (A&M/Interscope)	809	892	30/0
12	14	BON JOVI It's My Life (Island/IDJMG)	773	806	29/0
14	6	CREED Higher (Wind-up)	764	722	32/0
18	16	WALLFLOWERS Sleepwalker (Interscope)	682	647	30/0
17	17	VERTICAL HORIZON Everything You Want (RCA)	620	671	32/0
-	18	U2 Beautiful Day (Interscope)	569	500	27/5
16	19	FASTBALL You're An Ocean (Hollywood)	535	683	27/0
-	20	RED HOT CHILI PEPPERS Californication (Warner Bros.	) 523	476	26/0
	WITTERST				

32 Pop/Alternative reporters. Songs ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. © 2000, R&R Inc.

#### **New & Active**

LENNY KRAVITZ Again (Virgin) Total Plays: 438, Total Stations: 24, Adds: 3 CORRS Breathless (143/Lava/Atlantic) Total Plays: 427, Total Stations: 22, Adds: 1 DAVID GRAY Babylon (ATO/RCA) Total Plays: 412, Total Stations: 25, Adds: 2 SHAWN MULLINS Everywhere I Go (Columbia) Total Plays: 399, Total Stations: 25, Adds: 2 NINE DAYS If I Am (550 Music) Total Plays: 349, Total Stations: 22, Adds: 0

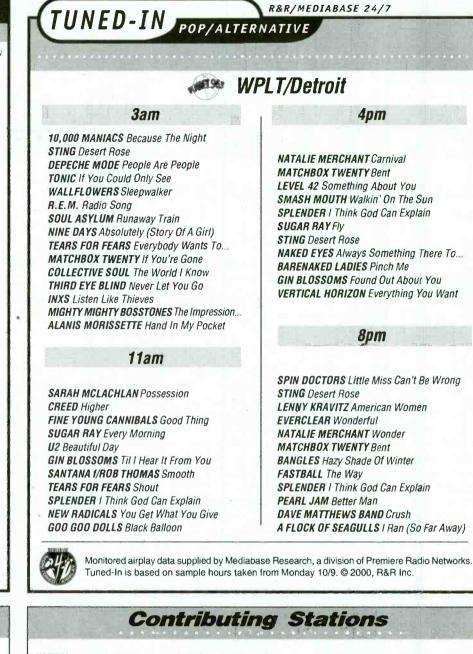
DEXTER FREEBISH Leaving Town (Capitol) Total Plays: 314, Total Stations: 19, Adds: 0 SR-71 Right Now (RCA) Total Plays: 241, Total Stations: 16, Adds: 1 FOO FIGHTERS Next Year (Roswell/RCA) Total Plays: 181, Total Stations: 14, Adds: 1 MACY GRAY Still (Epic) Total Plays: 164, Total Stations: 16, Adds: 2 KARISSA NOEL Corrupt (550 Music) Total Plays: 160, Total Stations: 10, Adds: 3

Songs ranked by total plays



WTMX - Chicago WSSR - Tampa WXPT - Minneapolis KAMX - Austin

ISUANA RECORDS



KPEK/Albuquerque, NM KAMX/Austin, TX KLLY/Bakersfield, CA WBMX/Boston, MA WLNK/Charlotte, NC WTMX/Chicago, IL KVUU/Colorado Springs, CO KKPN/Corpus Christi, TX KVSR/Fresno, CA WVTI/Grand Rapids, MI WKSI/Greensboro, NC KUCD/Honolulu, HI KMXB/Las Vegas, NV KYSR/Los Angeles, CA WXPT/Minneapolis, MN KOSO/Modesto, CA KCDU/Monterey-Salinas, CA WPTE/Norfolk, VA KYIS/Oklahoma City, OK KZON/Phoenix, AZ KLCA/Reno, NV WZNE/Rochester, NY KZZO/Sacramento, CA WVRV/St. Louis, MO KQMB/Salt Lake City, UT KFMB/San Diego, CA KLLC/San Francisco, CA KMHX/Santa Rosa, CA WSSR/Tampa, FL KZPT/Tucson, AZ WMBX/West Palm Beach, FL WXLO/Worcester, MA

"Smashing Pumpkins meets the 1980's! 'Touch & Go" has a familiar retro feel to it that should appeal to your adult audience. This is perfect for the Modern AC format!" — Scott Chase/WSSR-Tampa

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### NAC/Smooth Jazz



## **The Sixth Annual Label Summit**

Can the music branch of the family tree come to terms with reality?

**&**R's first NAC/Smooth Jazz label summit took place in 1995. Since then the format has undergone a dramatic evolution to earn the mainstream success it has today. And while radio was uncovering its winning methods, the format's music community came together each October to devise its own strategies to navigate radio's shifting terrain without stepping on land mines.

NAC/SJ record people, like their counterparts working in other, more mature formats, have endured numerous challenges. In 1997 a singlesbased "tracks mentality" replaced album airplay. It became more difficult to get airplay as playlists shrank (I remember telling four reporters in 1997 that **R&R** couldn't accommodate playlists exceeding 199 titles, many of which received only one play per week). Although music testing proved key to attracting a vast listening audience, in the view of music executives, research also sacrificed NAC/SJ's passionate and devoted core listeners — the very ones who were also its most active music consumers.

Record people claim that PDs new to the format depended on consultants' recommendations and haven't "enriched the gene pool" as a result. Across NAC/SJ programmers grew increasingly conservative regarding new adds (incontestably, only a handful remain confident enough to break records today). Now a large percentage of the panel reports "no adds," often for two consecutive weeks. Record reps are disheartened that

> Adam Leibovil All That Jazz

(310) 395-6995

programmers seem to have lost their commitment to new artists, too, citing Euge Groove and Jeff Kashiwa as the sole examples to emerge this year.

Promotion reps also mourn the loss of music-driven station events, such as listener parties, which effectively heightened artist awareness and drove CD sales. Those promotions were replaced by trip-a-day giveaways, the juggernaut of massive cume and high TSL. What's more, in recent years as many stations have faltered and abandoned NAC/SJ as have succeeded with it, which raised questions about the format's viability.

#### **Reason For Optimism**

Currently there is reason for optimism. Recent sign-ons in St. Louis, Denver and Richmond (and rumors of others in the near-future) are encouraging, particularly since they were initiated, in the case of Bonneville and Jefferson-Pilot, by groups with. little or no previous involvement in the format. And the impressive ratings and revenue successes of stations such as WQCD (CD 101.9)/New York, KTWV (The Wave)/Los Angeles, WNUA/Chicago, KKSF/San Francisco, WJJZ/Philadelphia, WVMV/ Detroit and others will continue to demonstrate NAC/SJ's commercial value and hopefully inspire future sign-ons.

Yet record people remain concerned about dwindling opportunities to expose new music. They are also alarmed by consolidation's negative impact on their businesses. They worry, for example, that PDs for one or more formats in a market assigned additional responsibility for programming a cluster's NAC/SJ station may not "get" the music and rely on consultants instead.

They wonder what will inspire PDs of the future to aspire to programming in the first place if their exceptional performance, loyalty and creativity aren't valued in the long run over short-term fiscal demands. They fear a cookie-cutter approach to NAC/SJ programming is destined to fail and will hasten the format's demise.

The past five label summits provided a forum to protest and process these and other challenges that the record business faced. But as I identified potent issues to explore in 2000, it became apparent that to be truly productive in today's altered reality, the sixth label summit would have to deepen the discussion from venting and identifying issues valid pursuits to be sure, but shallow in terms of actionability - into deeper waters, where opportunities to learn and adapt with the times rest like so many seashells waiting to be plucked from the ocean floor. Would the music branch of the format's family tree take the plunge at this year's meeting?

#### **There's The Rub**

Whether or not the record community approves of the current state of NAC/SJ radio — and most vehemently do not — it is what it is: reality. In order to survive, the music industry first needs to comprehend radio's new imperatives and emerging business models. Then it must accept them. Aye, as Shakespeare observed, there's the rub.

Who better to illuminate radio's new terrain at the summit than NAC/ Smooth Jazz's leading programming

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les PD Chris Brodie and APD/MD Ralph Stewart? Brodie and Stewart were eager to serve as a resource for their counterparts in records, to sit in the hot seat — Stewart joked that he tried to find logowear at Target and contribute openly to the summit dialogue, a 'courageous undertaking indeed.

team, KTWV (The Wave)/Los Ange-

Neither flinched at my opening salvo: "Record people say that radio no longer cares about music at all. Are they right? Is music still the central defining feature in NAC/Smooth Jazz radio's identity?"

"Since the mid-1990s we've been able to home in on what was going to make this format successful," Brodie began. "I will fall on my sword for this: Obviously, our formula works for our audience, or our radio station wouldn't be the No. 6 revenue station in the marketplace. I'm talking almighty dollars here. We may not play as much music as you — or we would like, but it's more important to us than ever before.

"I distinctly remember Ralph and I feeling very uncomfortable with the force-feeding of singles one at a time. We're rebels to this day, and we won't follow your path if we think a single is not the right track for us. Our audience is just like any other radio audience: They want to hear the hits." Stewart added, "If we happen to

decide a different track is better for

us than the one that's prescribed, we have a lot of explaining to do to the record person who's working the single. The mentality of finding the best music for a single isn't always embraced by the record community."

"I will fall on my sword for this: Obviously our formula works for our audience, or our radio station wouldn't be the No. 6 revenue station in the

> marketplace. I'm talking almighty dollars here."

> > Chris Brodie

"The goals of the labels and those of radio are different," Warner Bros. **Deborah Lewow** commented, "but we meet at the intersection of music, and it's a misinterpretation to think we're all fighting for the same thing, because we're not."

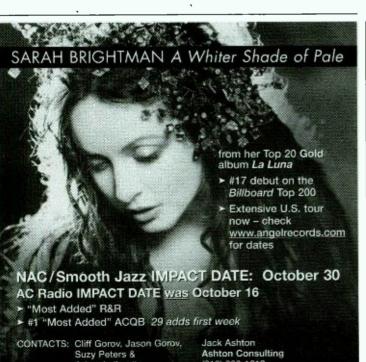
"At the same time, we're not fighting against you," Stewart said. "We'd love to have your artists get more exposure, recognition and sales, because that helps us too."

"We really want to be your marketing partners," Brodie continued. "There are a lot of creative ideas, like Laura Chiarelli's for bulk-shipping thousands of copies of a GRP CD sampler that we handed out at our Wave L.A. event. We can work together on other marketing ideas. In some cases it might be us asking you for a favor or for money, but it's an avenue that's open. It goes deeper than spins."

Later, as I reflected on all I heard at the summit, I was struck once again by the depth of passion and idealism in NAC/Smooth Jazz. What an amazing group of professionals! Now that the stakes are so high, I hope they'll redouble their efforts to turn obstacles into opportunities.



This was actually a lighthearted moment during the first half of the NAC/Smooth Jazz label summit, held Oct. 5 in the world-famous Club R&R. KTWV (The Wave)/L.A. APD Ralph Stewart (l) looks on as PD Chris Brodie (c) and Carol Archer trade shtick.



(818) 880-1819

## RAC/Smooth Jazz Top 30

LAST	THIS	October 20, 2000	TOTAL	+/-	GROSS	WEEKS ON	TOTAL STATIONS/	Mont Addad
LAST WEEK	WEEK	ARTIST TITLE LABEL(S)	PLAYS	+/- PLAYS	GROSS IMPRESSIONS (00)	CHART	ADDS	Most Added
1	۶İ.	DAVE KOZ Can't Let You Go (The Sha) (Capitol)	755	-28	109232	18	37/0	ARTIST TITLE LABEL(S) ADDS
2	2	STEVE COLE Got It Goin' On (Atlantic)	752	+57	109397	14	40/0	B. JAMES & R. BRAUN R.S.V.P. (Warner Bros.) 11
3	3	CRAIG CHAQUICO Cafe Carnival (Higher Octave)	714	+30	78027	15	36/0	BETTE MIDLER Love T.K.O. (Warner Bros.) 5
5	4	JEFF KASHIWA Hyde Park ("Ah, Oooh" Song) (Native Language	e) 627	+88	<b>101</b> 772	9	38/1	ACOUSTIC ALCHEMY Angel Of (Higher Octave) 5 SADE By Your Side (Epic) 3
4	5	JEFF GOLUB F/PETER WHITE No Two Ways About It (GRP/VM	G) <b>612</b>	-59	68190	23	34/0	<b>CHUCK LOEB</b> Blue Kiss <i>(Shanachie)</i> 3
8	6	MICHAEL LINGTON Twice In A Lifetime (Samson)	585	+45	80463	14	<b>38/1</b>	WARREN HILL Mambo 2000 (Narada) 3
12	0	SADE By Your Side (Epic)	569	+144	77596	3	39/3	STING She Walks This Earth (Telarc) 3
9	8	EUGE GROOVE Vinyl (Warner Bros.)	547	+3	74381	24	30/0	YULARA Flyin' High (Higher Octave)3
6	9	VARIOUS ARTISTS Manenberg (Heads Up)	543	+27	73997	15	30/0	
7	10	<b>DAVID BENOIT</b> Red Baron (GRP/VMG)	519	-2	75040	12	34/0	
11	0	WALTER BEASLEY Comin' At Cha (Shanachie)	516	+61	76773	13	37/0	
Breaker	12	AL JARREAU Last Night (GRP/VMG)	459	+33	48240	12	33/0	
10	13	RICHARD ELLIOT Moomba (Blue Note)	436	-102	39132	23	31/0	
17:	14	CHIELI MINUCCI My Girl Sunday (Shanachie)	363	+44	22414	7	33/2	
16	15	BONEY JAMES All Night Long (Warner Bros.)	343	+18	52757	12	26/0	
15	16	MICHAEL MCDONALD The Meaning Of Love (Ramp)	337	-31	33824	17	26/1	Most Increased
14	17	ACOUSTIC ALCHEMY Beautiful Game (Higher Octave)	322	-55	26670	19	28/0	
. 18	18	JAZZMASTERS London Chimes (Hardcastle/Trippin 'N' Rhythi	n) <b>291</b>	-9	29967	16	26/0	Plays
24	19	BRIAN BROMBERG Relentless (Native Language)	290	+73	<b>35025</b>	5	26/1	ARTIST TITLE LABEL(S) PLAY
19	20	GEORGE BENSON Deeper Than You Think (GRP/VMG)	286	-22	38355	24	26/0	SADE By Your Side (Epic) +144
21	21	GROVER WASHINGTON JR. Chameleon (Telarc)	252	+18	34445	4	27/2	JEFF KASHIWA Hyde Park (Native Language) +88
28	æ	CHUCK LOEB Blue Kiss (Shanachie)	251	+76	35775	2	26/3	CHUCK LOEB Blue Kiss (Shanachie) +76
25	23	RONNIE LAWS Old Days/Old Ways (HDH)	222	+38	25373	3	20/2	BRIAN BROMBERG Relentless (Native Language) +73
23	24	STING She Walks This Earth (Telarc)	219	+7	18741	3	19/3	WALTER BEASLEY Comin' At Cha (Shanachie) +61
22	25	TONI BRAXTON Spanish Guitar (LaFace/Arista)	219	-27	28319	20	17/0	STEVE COLE Got It Goin' On (Atlantic) +57 MICHAEL LINGTON Twice In A Lifetime (Samson) +45
30	26	WARREN HILL Mambo 2000 (Narada)	201	+31	37533	2	21/3	CHIELI MINUCCI My Girl Sunday (Shanachie) +44
26	27	JOE MCBRIDE Texas Rhythm Club (Heads Up)	201	+27	23521	4	21/2	RONNIE LAWS Old Days/Old Ways (HDH) +38
29	28	FOURPLAY Robo Bop (Warner Bros.)	173	+13	20914	8	16/0	AL JARREAU Last Night (GRP/VMG) +33
Debut	29	RIPPINGTONS Cruisin' Down Ocean Drive (Peak/Concord)	167	+23	13753	1	17/1	WARREN HILL Mambo 2000 (Narada) +31
[Debut]>	30	ERIC ESSIX Rainy Night In Georgia (Zebra)	160	+24	20265	1	18/1	CRAIG CHAQUICO Cafe Carnival (Higher Octave) +30

41 NAC/Smooth Jazz reporters. Songs ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining plays to songs reaching 400 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

#### **New & Active**

RONNY JORDAN F/ROY AYERS Mystic Voyage (Blue Note) Total Plays: 156, Total Stations: 13, Adds: 0

ROGER SMITH Uptown (Miramar) Total Plays: 99, Total Stations: 11, Adds: 0

MARC ANTOINE Children At Play (GRP/VMG) Total Plays: 97, Total Stations: 9, Adds: 0

JOYCE COOLING Coasting (Heads Up) Total Plays: 96, Total Stations: 10, Adds: 1

JIMMY HASLIP Novelas (Unitone) Total Plays: 95, Total Stations: 7, Adds: 0

PAUL TAYLOR Aerial (Peak/Unity/N-Coded) Total Plays: 76, Total Stations: 8, Adds: 0

BONA FIDE X-Ray Hip (N-Coded) Total Plays: 66, Total Stations: 7, Adds: 2

EAST WEST CONNECTION Surgical Spirit (Internal Bass) Total Plays: 64, Total Stations: 6, Adds: 0

Songs ranked by total plays

## ACOUSTIC ALCHEMY'S ANGEL OF THE **SOUTH?** ///// **Chris Brodie** Anne Gress Sandy Kovach **Carol Archer** "The Geo



**Renee De Puy** 

**Carol Handley Patricia** James

Deborah "ANGEL OF THE SOUTH" Lewow #2 MOST ADDED! Out Of The Box: KWJZ, WLOQ, WWND, KOAZ, KWSJ, JRN A Peer Pressure Promotion/Roger Lifeset 877-JAZZCAT

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**Breakers**®

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists

the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

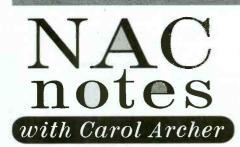
**AL JARREAU** Last Night (GRP/VMG) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 459/33 33/0

CHART 12

97

98 • R&R October 20, 2000

## NAC/Smooth Jazz Action



Our top three spots are static this week, with Dave Koz retaining the top slot, followed by Steve Cole at 2\* and Craig Chaquico at 3\*. But Jeff Kashiwa's "Hyde Park" (Native Language) is gaining ground with a move to 4\*, enough plays — +88 — to earn second Most Increased and an add at new reporter KJCD/Denver for a total of 93% of the panel.

It's no surprise that Sade's "By Your Side" (Epic) had another spectacular week as it surges toward the very top. The track is Most Increased again with +144 plays and gained adds at WQCD/New York, WJCD/Norfolk and WJZV/ Richmond. Power rotations — such as 31 plays at WLVE/Miami, 25 at KKSF/San Francisco and 24 at KMGQ/Santa Barbara, CA — are potent proof that programmers know this artist's value to listeners.

**Brian Bromberg**'s "Restless" (Native Language) makes another substantial move, this time 24-19\*, and earns an add at KJCD.

Chuck Loeb's "Blue Kiss" (Shanachie) hurtles 28-22\*, picks up three adds (including JRN) and secures third Most Increased with +76 plays. It's already getting 20 plays on KTWV (The Wave)/ Los Angeles and 15 on WNUA/Chicago.

Following up a smash isn't always easy because expectations are so high, but that's not a problem for Boney James and Rick Braun, whose "R.S.V.P." (Warner Bros.) is totally in-pocket musically — it's a natural to succeed "Grazin' in the Grass." Eleven reporters "responded, if you please" with adds on James & Braun, including such format leaders as KTWV, KKSF, WJJZ/Philadelphia, WNWV/Cleveland and JRN.

In addition, Warner Bros. had an impressive first week on **Bette Midler's** charming cover of "Love T.K.O.," which, with five adds, ties **Acoustic Alchemy's** "Angel of the South" (Higher Octave) for second Most Added. Midler picks up plays at WNUA, WJZW/Washington, KCIY/Kansas City, WLOQ/Orlando and JRN. She's getting 20 plays at WJJZ, 18 on WNWV and 13 on KTWV. Acoustic Alchemy were added by KWJZ/Seattle and JRN, among others.

Please don't overlook **Yulara**. The track "Flyin' High" (Higher Octave), which combines smooth jazz, world and ambient influences to surprising effect, merits a careful listen. KIFM added it this week. Yulara's CD *Future Tribe* deserves your attention, too, especially the first track, "Om Narnah Shivaya," written by Angelique Kidjo.



Spyro Gyra The Roxy/Los Angeles Oct. 13, 2000

Throughout their remarkable career **Spyro Gyra's** live dates have never failed to impress. I should know; I've been to more than I can count. Two recent shows I attended — in September at the Bermuda Jazz Festival and last week at Los Angeles' fabled Roxy — reaffirmed the veteran quintet's prevailing importance in contemporary jazz. Few acts can

boast a richer repertoire from which to draw, and, heard live, Spyro's songs are fresh and imaginative, never rote readings of their recordings. Demonstrating the group's extraordinary levels of individual and collective musicianship, the live Spyro Gyra experience is thrilling, everything a performance should be: artful, impassioned, technically astonishing and from the heart. From "Old San Juan" to guitarist Julio Fernandez's star turn, "De La Luz," to Charlie Mingus' "Pork Pie Hat" (covered beautifully by Jay Beckenstein on his solo *Eye Contact*), Spyro Gyra today have got the goods more than ever. My porkpie hat is off to them.



Jay Beckenstein

Thanks to the enthusiasm of such noted ears as KSSJ/Sacramento Station Manager Steve Williams and KIFM/San Diego Asst. PD/MD Kelly Cole, Voodoo Dogs' selftitled Palmetto Records release is taking off at NAC/Smooth Jazz at



the same time that it's enjoying a strong run up the Jazz charts. spoke with Palmetto GM **Pat Rustici** and VP/Promotion **Terry Coen** to learn more about the label's approach to marketing the intriguing Larry Goldings-Bob Ward collaboration.

Rustici: When we got the record, we had the feeling it was on the edge of NAC/Smooth Jazz so we sent it to Jazz, Smooth Jazz and some Alternative college shows. We've done well with Jazz airplay, and we're certainly encouraged by the record's growing acceptance at Smooth Jazz. As far as marketing goes, the challenge was in the name Voodoo Dogs instead of Larry Goldings' name, because he's a known entity. First we stickered the CD, and we put ads for it in Jazziz, Jazz Times and Downbeat with a personnel list and a short explanation describing the project. From that point, because the package is so striking, we took advantage of a lot of different retail promotions - primarily listening posts at 20 Tower Records locations. That proved so effective that Voodoo Dogs was the best seller of the 12 titles that were featured in August. Now, in anticipation of meaningful airplay, I've opened it up and put Voodoo Dogs In Tower listening posts nationally through December. The music is so strong, but people have to hear it. I've been working closely with Larry in regard to putting a band together, because the record is a studio invention, so to speak. The personnel are in place now, and they'll begin rehearsals soon. We intend to support any airplay we get with Dogs live dates and promotions. We've gotten great reviews and Jazz airplay, and now it's up to Smooth Jazz to give us some spins. Coen: Larry Goldings did a trio record for us last year that did very well. Voodoo Dogs was kind of a side project for him - just something he had in him - so he teamed up with Bob Ward, a veteran session man. We took the resulting record to Jazz radio, not knowing what to expect, because it's a more contemporary project than we're used to promoting at Jazz. It's been one of our first releases to generate phones - requests and inquiry cals - and a high level of active response. That excited radio programmers and helped us,

especially since *Voodoo Dogs* seems to be a record that can reach younger demos. The feedback we're getting is that listeners like the record because it's a bit left-field from the usual jazz sounds, and it's fun and makes them tap their feet and pop their fingers. There's a variety of music. "Here We Go" is the single, but some prefer "Crazy Man" or "Vicoden." It's not like everyone in every market has to play the same song, is it?



The follow-up to the BRENDA Top Ten Smooth RUSSELL Jazz/NAC single "CATCH ON." YOU CAN'T HIDE Another Hit from the critically acclaimed album, YOUR HEART "paris rain" **Already On:** WLOQ, WWND, JRN TURNER FEATURING CARL ANDERSON © 2000 Hidden Beach Recordings, L.C.

## NAC/Smooth Jazz Reporters

October 20, 2000 R&R • 99

#### Stations and their adds listed alphabetically by market

WZMR/Albany, NY PD: Patrick Ryan 1 BOB BALDWIN "Jamaica" GROVER WASHINGTON "Chameleon" STING "Walks"	KEZL/Fresno, CA PD: J. Weidenheimer STING "Walks"	KSBR/Mission Viejo, CA OM/PD: Terry Wedel MD: Logan Parris James & Braun "R.s.VP"	WJPL/Peoria, IL PD/MD: Rick Hirschmann No Adds	WJZV/Richmond, VA OM/PD: Tommy Fleming MARCUS JOHNSON "Sandy" ERIC ESSIX "Rainy" SADE "Side" WARREN HILL "Mambo"	KMGQ/Santa Barbara, CA PD: Mark De Anda APD/MD: Steve Bauer GROVER WASHINGTON, "Chameleon" JOYCE COOLING "Ceasting"	KOAZ/Tucson, AZ PD/MD: Erik Foxx JAMES & BRAUN "R.S.V.P" NORMAN BROWN "Breaking" JOE MCBRIDE "Reas" CHUCK LOEB "Kiss" ACOUSTIC ALCHEM" "Angel"
KNIK/Anchorage, AK OM/PD: Aaron Wallender MD: Jennifer Summers No Adds	WYJZ/Indianapolis, IN PD/MD: Carl Frye No Adds KCIY/Kansas City, MO PD: Steve Wiersman	KRVR/Modesto, CA PD: Jim Bryan MD: Doug Walff JAMES & BRAUN"R.S.VP" YULARA "Ryin"	WJJZ/Philadelphia, PA OM: Anne Gress AMD: Joe Proke JAMES & BRAUN "R.S.V.P"	KSSJ/Sacramento, CA PD: Steve Williams APD/MD: Ken Jones RIPPINGTONS "Cruisin" VANNI "Midinghit" VODDO DOOS "Birth"	KJZY/Santa Rosa, CA PD: Gordon Zlot MD: Rob Singleton No Adds	WJZW/Washington, DC PD/MD: Kenny King BETTE MIDLER "Love"
WNUA/Chicago, IL PD: Bob Kaake APD/MD: Carl Anderson BETTE MIDLER "Love" JOE MCBRIDE "Texas" KIRK WHALUM "Forever"	MD: Steve Wiersman MD: Michelle Chase WARREN HILL "Mambo" BETTE MIDLER "Love" WSMJ/Knoxville, TN PD/MD: Tom Miller No Adds	WOCD/New York, NY OM: John Mullen PD/MD: Charley Connolly CHIELI MINUCCI "Sunday" RONNIE LAWS "Days" SADE "Side"	KYOT/Phoenix, AZ PD: Shaun Holly APD/MD: Greg Morgan 9 RONNIE LAWS "Days" 7 MICHAEL MCDONALD "Meaning"	VOODOO DOGS "Birm WSSM/St. Louis, MO PD: Mike Watermann 11 MICHAEL LINGTDN "Twice" 10 WARREN HILL "Mambo" 7 STING "Desert" STING "Walks"	KWJZ/Seattle-Tacoma, WA PD: Carol Handley MD: Dianna Rose ACDUSTIC ALCHEMY "Angel" JAMES & BRAUN "R.S.V.P."	KWSJ/Wichita, KS PD: Ron Allen MD: Patrick Murphy Acoustic Alchewr "Angel" JAMES & BRAUN "R S.VP"
VNWV/Cleveland, OH PO/MD: Bernie Kimble James & BRAUN "R.S.V.P"	KTWV/Los Angeles, CA PD: Chris Brodie APD/MD: Ralph Stewart	WSJZ/New Orleans, LA OM/PD/MD: Mark Edwards JAMES & BRAUN "R.S.V.P" KIRK WHALUM "Uncon" VOODOO DOGS "Here"	KKJZ/Portland, OR PD/MD: Scott St. John No Adds	KBZN/Salt Lake City, UT PD/MD: Rob Riesen YANNI "Flame"	WSJT/Tampa, FL PD: Ross Block MD: Kathy Curtis JAMES & BRAUN "R.S.V.P" DAN SIEGEL "Heart"	JRN/(Jones NAC)/Nationa PD: Steve Hibbard MD: Cheri Marquart 10 ACOUSTIC ALCHEMY "Angel" CHUCK LOEP KWS? BETTE MIDLER "Love"
VJZA/Columbus, OH PD/MD: Bill Harman No Adds (JCD/Denver-Boulder, CO PD: John St. John CHUCK LOEB "Kiss"	DAAV SIEGEL "Heart" JAMES & BRAUN "R.S.V.P" KIRK WHALUM "Forever" EVERETTE HARP "Where" WLVE/Miami, FL PD: Bret Michael MD: Shirlitta Colon	WJCD/Norfolk, VA PD: Jay Lang MD: Larry Hollowell <sub>No Adds</sub>	WWND/Raleigh-Durham, NC PD/MD: Scott St. John 23 BRENDA RUSSELL "Hide" 10 ACOUSTIC ALCHEMY "Angel" 10 BORA HOE "X-Ray" 10 YULARA "Fryin"	KIFM/San Diego, CA PD: Mike Vasquez APD/MD: Kelly Cole RONAN HARDIMAN "Place" YULARA "Flynn"	41 Total Rep 41 Current F 40 Current P Did Not Rep	Reporters
UEFF KASHIWA "Hyde" BRIAN BROMBERG "Felentiess" SADE "Side" VVMV/Detroit, MI PD: Tom Sleeker MD: Sandy Kovach	WJZI/Milwaukee, WI OM/PD/MD: Chris Moreau No Adds	WLOQ/Drlando, FL PD: Dave Kosh MD: Patricia James BRRIDA RUSSELL 'Hide" BDNA FIDE 'X-Ray" BETTE MIDLER "Love"	KJZS/Reno, NV PD/MD: Jay Davis No Adds	KKSF/San Francisco, CA PD: Paul Goldstein MD: Laurie Cobb 4 James & Braun "R.S.V.P."	KOAI/Dallas New Reporte	s-Ft. Worth, TX ers (4): er-Boulder, CO NV nond, VA

### **Most Played Recurrents**

CHIELI MINU

BONEY JAMES & RICK BRAUN Grazin' In The Grass (Warner Bros.)

DOWN TO THE BONE The Zodiac (Internal Bass)

BRENDA RUSSELL Catch On (Hidden Beach/Epic)

BRIAN CULBERTSON Do You Really Love Me (Atlantic)

MARC ANTOINE Palm Strings (GRP/VMG)

CHRIS STANDRING Hip Sway (Instinct)

PAUL TAYLOR Avenue (Peak/Unity/N-Coded)

BOB JAMES Raise The Roof (Warner Bros.)

JOYCE COOLING Before Dawn (Heads Up)

**URBAN KNIGHTS** Sweet Home Chicago (Narada)

RONNY JORDAN London Lowdown (Blue Note)

**BONEY JAMES** Boneyizm (Warner Bros.)

CLUB 1600 Stay (N-Coded)

NORMAN BROWN Paradise (Warner Bros.)

LARRY CARLTON Fingerprints (Warner Bros.)

ROGER SMITH Off The Hook (Miramar)

CHRIS BOTTI Why Not (GRP/VMG)

KIM WATERS Secrets Told (Shanachie)

JAY BECKENSTEIN Sunrise (Windham Hill)

**DAVID BENOIT** Miles After Dark (GRP/VMG)

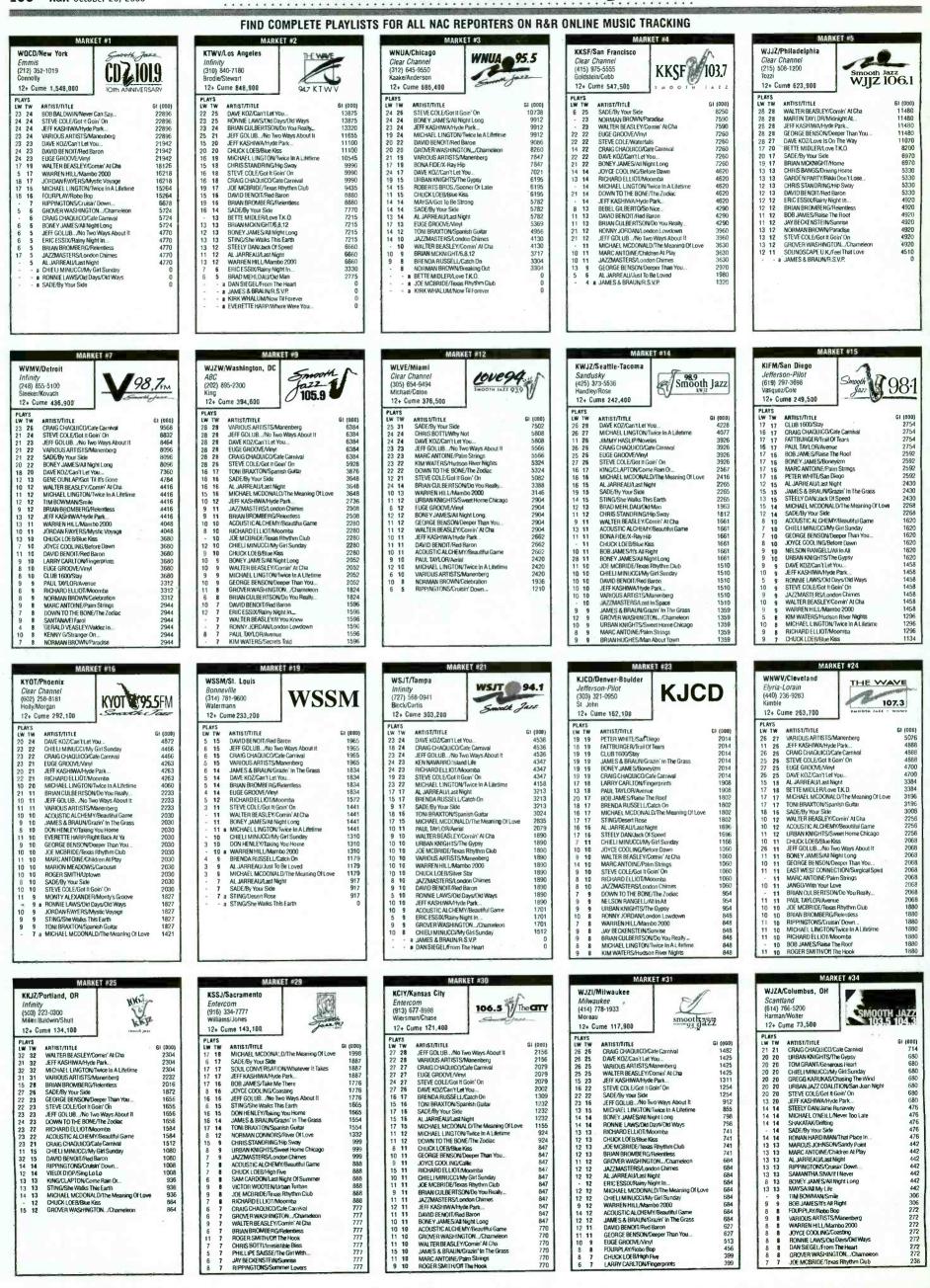
## NAC/SMOOTH JAZZ Going For Adds

**10/23/00 BOB BALDWIN** Funkin' For Jamaica (*Orpheus*) **EVA CASSIDY** Natural Woman (*Renata*) **ERIC JOHNSON...** Rain (*Favored Nations*) **BETTE MIDLER** Love T.K.O. (*Warner Bros.*)

BETTE MIDLER Love T.K.O. (*Warner Bros.)* BRENDA RUSSELL You Can't Hide Your Heart From Me (*Hidden Beach/Epic*)

#### **National Specialty Programming** JazzTrax ART GOOD 818-504-5787 no adds Netradio.com **ROB MOORE** 952-359-6734 Young & Rollins Scorpion **James & Braun** R.S.V.P. Will Sumner **Dangerous Ground** Will Sumner El Supremo **Dave Koz Radio Show Renee DePuy** 609-921-1188 Vanessa Williams f/Dave Koz Love Dance

## NAC/Smooth Jazz Playlists



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## **Rock Playlists**



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### Rock

CYNDEE MAXWELL max@rronline.com

## **Get The Most Out Of Rock Star Interviews**

Interview preparation tips for air talent

**By Lou Brutus** 

ow on earth do you get a reluctant rock star to open up during your live, on-air interview? Do you ever get sick of the same standard answers to, admittedly, the same standard questions? What could you or your listeners possibly have in common with a guy who spends his life traveling from one show to another in a bus with 10 other stinky guys? How can your interviews with musicians even begin to strike a chord with your audience and keep them tuned in?

If your program director doesn't have time to teach you some tricks, keep reading to see what one of the industry's finest experts in the area of artist interviews has to offer. I first heard Lou Brutus on

the air at then-WRCX/Chi-Lou Brutus cago during the station's first Rockstock festival. He skillfully handled numerous musicians with ease in many interesting dialogues that were relatable to listeners. He was funny, and the artists sounded comfortable.

Brutus has had a lot of experience in this role, with over 12 years on the air at such stations as WHJY/Providence, WMMR/Philadelphia, WRCX and WHFS/Washington, DC. He has also been the host of the nationally syndicated hardDrive for four years. Warm up the Xerox machine, because you'll want to make copies of these insightful tips from the interview master.

#### **The Temple of Preparation**

The battle to get a great interview is won before you ever walk into the studio. You have either got your act together in the form of prep or you don't. Think you can shoot from the hip and pull the interview out of the region of your buttocks? You're fooling yourself. As with anything else related to live radio, you must worship at the Temple of Preparation.

The hours you put in before the actual broadcast will pay off on a variety of levels. This is especially true when it comes to an interview situation where, along with the curveballs you get during a normal show, you have the added wild card of another human being who may or may not give a rat's patootie about the quality of your show.

The moment you find out an artist is coming is the moment you should begin getting ready. The obvious starting point these days is the web. Even baby bands tend to have numerous areas worth checking. Do not be

websites, especially if these are under the umbrella of the record company's main site. Although the quality of some of these sites has increased dramatically, the people who write them are usually the

same people who pen the official band bios, which, more often than not, are filled with the kind of meaningless wordplay and polysyllabic putterings that cause even Dennis Miller to weep openly and scurry for a copy of Webster's Dictionary.

Check out the official stuff, but don't expect much useful insight. The places you want to hit are the unauthorized sites. You are going to have to scroll past a lot of hero worship, but you will probably end up with lots more meaningful information.

The perfect illustration of this would be Marilyn Manson. Although the new www.marilynmanson.net is outstanding, the official Manson sites at the time of Mechanical Animals were pretty ZZZZZZZZZ, but the fan sites were phenomenal. After spending a weekend with them, I had a far better knowledge of Marilyn's history than I could ever have hoped to get elsewhere.

Not all of this knowledge was used in the interview, but the parts that made it in showed that I knew what Manson was about, helping him to open up and spill his guts on a variety of subjects. That's what it's all about. One last website tip: Use at least three different search engines. I've found Google to be the best.

#### **Cattle Prod Optional**

Other important places to search for information include your fellow staff members and other contacts in radio. Who's interviewed this person before? What got them talking? Does your PD have a cattle prod to jam into their solar plexus in case they clam up?

Also, don't forget to ask your listeners. I personally don't like to solicit on the air, but if someone calls in to request the artist, you can casually ask them what they would ask, given the opportunity. I try not to tell them what it's for, since you then have less chance for an honest response.

The final place I regularly check for material is in books. I have a library of several hundred music-related books at home, so that usually saves me the trouble of having to purchase something. While it may not be economically feasible for you to go out and buy a library, you might want to think about some general-knowledge research material. The Encyclopedia of Rock Stars by Dafydd Rees & Luke Crampton is a good place to

#### Think you can shoot from the hip and pull the interview out of the region of your buttocks? You're fooling yourself.

start, but there are others that cover the basics.

I can be a pain to get something specific to a particular artist, but you never know when it can pay off. Once, while preparing for an interview with Pete Townshend, I recalled a photo of a stage checklist in Richard Barnes' book The Who: Maximum R&B. Mixed in among the more mundane items Pete required onstage was "4711," an eau de cologne that he liked to snort between numbers. It wasn't easy to get, but when Townshend walked into the studio and saw a bottle of it, he knew he'd come someplace where they'd gone to some trouble to make him feel at home. This, in turn, led to one of the most enjoyable interviews I've ever done.

www.americanradiohistory.com

Make your guest feel at home when they get to the studio. These first, crucial moments can make the difference between dealing with a warm, fuzzy rock demigod and a snooty, displeased rock diva.

One last thing on prep: If the artist has a new album out, take the time to listen to it. Besides not sounding like a nimrod if they ask you about it, you never know what kind of tidbits you'll find in the liner notes. In my four-plus years of hosting hardDrive, I've often been amazed at the really cool subject matter that's popped up out of liner notes. Of course, hosting a prerecorded, syndicated show like hardDrive gives one safety nets in an interview situation that they'd normally not have live.

#### The Trick Of Familiarity

The next step is boiling down the information into something usable, the most critical part of the process. The important thing to remember is, don't just write down a list of questions. A good interview is not a list of questions; it is a conversation. Of course, you are going to have questions, but the trick is to not make it sound like you are reading them word for word off a list.

"First, make yourself as familiar as you can with every facet of your subject's life and career. The more you know off the top of your head, the more natural you will sound and feel. The more natural you sound and feel, the less you will look at your notes. Less note reading leads to more eye contact with your guest, who will think that you're really a fan (whether you are or not) and open up. Then they'll do all the talking.

While I don't normally have a list of questions, I have found it useful to have a list of subjects that I want to ask about. I've usually memorized most of the basic info I'll need, so just having the topics written down works for me. The list often contains dozens of subjects that I don't end up using, but it's always good to be prepared for the conversation to turn in any direction. Even with all the prep, you can still get hit by things you're unprepared for, but, hey, that's life.

The next part of the process is making your guest feel at home when they get to the studio. These first, crucial moments can make the difference between dealing with a warm, fuzzy rock demigod and a snooty, displeased rock diva. Besides having their favorite tea or cologne handy, there is nothing quite like having a bit of inside knowledge of a guest's musical interests outside their own band or their nonmusical hobbies (No. 6 from Slipknot is a big Pink Floyd fan, Hunter Thompson loves guns, Andy Partridge of XTC collects toy soldiers).

Does your guest collect toy trains? Head down to the local hobby store for the latest Lionel catalog for them to read in the tour bus. While your listeners may not give a hoot in hell about someone's hobbies, it can be the kind of thing that causes your guest to warm up immediately. You don't even have to deal with that stuff on the air. Slip it in before the interview or during a stopset. They'll love you for it, and it may make it easier for you to go backstage later and feast on a warm, fly-covered deli platter. Mmmmmmm, road meat.

#### A Short List Of Don'ts

One cautionary note here: Beware of the overasked "inside" question. What's this? It's the question that you think no one has ever asked before, the question that you think will cause vour subject to open up like a salesperson to a checkbook, but will invariably bring the interview to a screeching halt when your guest barks, "Jeez! Not that again!"

While there are too many of these to list, some things to remember are: Don't ask about anything you read in the National Enquirer. Don't ask Dexter from The Offspring about how smart he is. And don't ask anybody about the girl who just called in on the request line to remind the band about the fun they had the last time they were in town --- especially if she was calling from her high school detention class.

If you go through all of the trouble above, you'll usually find the interview itself to be the easiest part of the process. The most important thing here is to listen to the other person. What is said will dictate where the subject matter goes. Pay attention to what they're saying (not always easy while glancing at your notes), and you'll find it easier to steer the interview to the questions that you want to ask.

The final thing to remember is that if the person's still a dud after all your prep, get them off the air. There is no reason to let some mindless oaf sink your show just because they happen to know three guitar chords. If they turn mute or if they're just a jerk, show 'em the door!

Check out Brutus' website at www.loubrutus.com for insight into his strange and terrible saga. Lou Brutus can be reached via e-mail at brutusworld@aol.com.



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"The overall strong ratings performance of KISS was not maintained during our Sunday 7-Midnight daypart. The solution was to provide a show targeted to our demo, in line with the musical presentation, appealing to the Active Rock life group and...something unique. I offer the first book performance of Pile Driver as evidence." Kevin Vargas, KISS/San Antonio

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## RAR Rock Top 50

LAST WEEK	THIS	october 20, 2000	TOTAL	+1-	GROSS	WEEKS ON	TOTAL STATIONS	
WEEK	WEEK	ARTIST TITLE LABEL(S)	TOTAL	PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added
1	1	3 DOORS DOWN Loser (Republic/Universal)	1570	-16	98177	20	68/1	ARTIST TITLE LABEL(S)
2	2		1349	+86	94851	6	68/1	AEROSMITH Angel's Eye (Columbia)
3	3	PRIMUS W/OZZY N.I.B. (Divine/Priority)	1246	-25	77729	16	59/0	GEDDY LEE My Favorite Headache (Anthem/Atlantic)
5	4		1148	+130	68463	7	58/1	U.P.O. Feel Alive <i>(Epic)</i> EVE 6 On The Roof Again <i>(RCA)</i>
4	6		1124	+47	70015	10	63/1	<b>DUST FOR LIFE</b> Step Into The Light (Wind-up)
10	6	SAMMY HAGAR Serious Juju (Cabo Wabo/Beyond)	936	+92	58612	5	62/2	JOE BONAMASSA Cradle Rock (Okeh/550 Music)
6	7	3 DOORS DOWN Kryptonite (Republic/Universal)	932	-8	89185	40	66/0	PAPA ROACH Broken Home (DreamWorks)
8	8	CREED With Arms Wide Open (Wind-up)	828	-40	67123	28	60/0	B.B. KING/ERIC CLAPTON   Wanna Be (Duck/Reprise, GODSMACK Awake (Republic/Universal)
11	9	METALLICA I Disappear (Hollywood)	822	-56	73204	26	57/0	J. PAGE & BLACK CROWES Hey (Musicmaker.com/TV
14	0	U2 Beautiful Day (Interscope)	784	+93	63399	6	45/2	MARILYN MANSON Disposable Teens (Nothing/Interscop
7	11	RED HOT CHILI PEPPERS Californication (Warner Bros.)	749	-111	52004	18	54/0	CLARKS Chasin' Girls (Razor & Tie)
9	12	NICKELBACK Breathe (Roadrunner)	740	-54	40828	13	52/1	
12	13	AC/DC Meltdown (EastWest/EEG)	722	-58	41632	8	48/1	
18	(4)	GODSMACK Awake (Republic/Universal)	682	+103	45999	3	58/4	Most Increased
15	(5	WALLFLOWERS Sleepwalker (Interscope)	662	+35	41772	6	41/1	Plays
16	16	PAPA ROACH Last Resort (DreamWorks)	615	-30	49512	20	37/1	Thay 3
17	Ø	VAST Free (Elektra/EEG)	604	+40	40059	10	51/3	ARTIST TITLE LABEL(S) INC
13	18	KENNY WAYNE SHEPHERD BAND Last Goodbye (Giant/Reprise)	554	-171	35243	15	37/0	AEROSMITH Angel's Eye (Columbia)
20	19	IOMMI Goodbye Lament (Divine/Priority)	531	+41	28076	- 5	49/1	GEDDY LEE My Favorite Headache (Anthem/Atlantic) OFFSPRING Original Prankster (Columbia)
19	20	GREEN DAY Minority (Reprise)	509	+29	31846	7	34/1	<b>CREED</b> Are You Ready (Wind-up)
eaker	-	A PERFECT CIRCLE 3 Libras (Virgin)	461	+52	28845	6	36/1	GODSMACK Awake (Republic/Universal)
aker	-	STONE TEMPLE PILOTS No Way Out (Atlantic)	452	+38	26352	3	43/3	U2 Beautiful Day (Interscope)
aker		AEROSMITH Angel's Eye (Columbia)	448	+438	33163	1	65/65	SAMMY HAGAR Serious Juju (Cabo Wabo/Beyond) COLLECTIVE SOUL Why Pt. 2 (Atlantic)
21	24	FULL DEVIL JACKET Where Did You Go? (Island/IDJMG)	430	+9	22986	10	38/1	EVE 6 On The Roof Again (RCA)
eaker	-	LENNY KRAVITZ Again (Virgin)	422	+60	29374	4	32/1	PAPA ROACH Broken Home (DreamWorks)
eaker	-	MEGADETH Kill The King (Capitol)	418	+38	25112	5	42/3	
24	27	UNION UNDERGROUND Turn Me On (Portrait/Columbia)	369	-36	21882	17	38/0	
39	28	OFFSPRING Original Prankster (Columbia)	344	+165	29484	2	32/3	<b>Breakers</b> .
27	29	EVERLAST Black Jesus (Tommy Boy)	335	-14	21976	5	23/0	Di Cakei S®
8	30	GODSMACK Bad Religion (Republic/Universal)	333	-54	28231	18	23/0	A PERFECT CIRCLE
9	<b>(</b> )	JIMMY PAGE & BLACK CROWES Hey Hey (Musicmaker.com/TVT)		+11	13721	4	30/4	3 Libras <i>(Virgin)</i>
2	32	MATCHBOX TWENTY Crutch (Lava/Atlantic)	276	+38	16948	4	19/1	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS
0	33	COLD Just Got Wicked (Flip/Geffen/Interscope)	270	-3	15699	9	29/1	461/52 36/1
4	34	DUST FOR LIFE Step Into The Light (Wind-up)	262	+25	12661	3	32/8	
3	35	LINKIN PARK One Step Closer (Warner Bros.)	247	-3	12405	6	29/3	STONE TEMPLE PILOTS
0	<b>3</b> D	PAPA ROACH Broken Home (DreamWorks)	228	+63	10621	3	26/5	No Way Out (Atlantic) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS
but>	37	GEDDY LEE My Favorite Headache (Anthem/Atlantic)	219	+174	13746	1	41/18	452/38 43/3
1	38	SLASH'S SNAKEPIT Been There Lately (Koch)	196	-75	8522	7	24/0	
1	39	<b>COC</b> Congratulations Song (Sanctuary/SRG)	194	+17	8638	2	27/3	AEROSMITH
6	40	LIQUID GANG Closer (Lava/Atlantic)	169	-39	10271	3	25/0	Angel's Eye (Columbia)
17	41	MARVELOUS 3 Sugarbuzz (HiFi/Elektra/EEG)	159	-41	9926	11	15/0	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 0
3	42	VALLEJO Into The New (Crescent Moon/550 Music)	158	+19	5705	4	19/0	
5	43	FOO FIGHTERS Next Year (Roswell/RCA)	155	-67	11260	9	15/1	LENNY KRAVITZ
but>	44	MARK KNOPFLER What It Is (Warner Bros.)	151	+44	4530	1	13/1	Again <i>(Virgin)</i>
6	45	<b>IRON MAIDEN</b> Out Of The Silent Planet (Portrait/Columbia)	150	-13	6649	3	19/0	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 0 422/60 32/1
but>	46	B.B. KING/ERIC CLAPTON I Wanna Be (Duck/Reprise)	143	+52	5865	1	16/5	
but	47	TAPROOT Again And Again (Velvet Hammer/Atlantic)	138	-5	7709	1	18/0	MEGADETH
but	<b>4</b> B	TIDEWATER GRAIN Here On The Outside (Warner Bros.)	136	+7	5634	1	19/2	Kill The King (Capitol)
50	49	(HED) PLANET EARTH Bartender (Volcano/Jive)	129	-7	7706	3	16/0	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS C
44	50	<b>ORGY</b> Fiction (Dreams In Digital) (Elementree/Reprise)	125	-8	6289	6	14/0	418/38 42/3

72 Rock reporters, Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Sonos ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 400 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.



"It's powerful, intuitive, solid and above all flexi Kyle Cantrell, Program Director, WSM-FM/AM

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Most Added is the total number of new adds officially reported to R&R

by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



## New & Active

LIFEHOUSE Hanging By A Moment (DreamWorks)	MARILYN MANSON Disposable (Nothing/Interscope)				
Total Plays: 116, Total Stations: 16, Adds: 3	Total Plays: 72, Total Stations: 14, Adds: 4				
BENDER Isolate (TVT)	ULTRASPANK Where <i>(Epic)</i>				
Total Plays: 99, Total Stations: 13, Adds: 0	Total Plays: 68, Total Stations: 10, Adds: 1				
LIMP BIZKIT Rollin' ( <i>Flip/Interscope</i> )	BAR 7 4 Leaf Clover <i>(Idabel/Sin-Drome)</i>				
Totai Plays: 98, Total Stations: 10, Adds: 0	Total Plays: 67, Total Stations: 7, Adds: 0				
STRAIT UP F/LAJON Angel's Son (Immortal/Virgin)	<b>KITTIE</b> Paperdoll <i>(NG/Artemis)</i>				
Total Plays: 84, Total Stations: 10, Adds: 1	Total Plays: 64, Total Stations: 7, Adds: 1				
EVE 6 On The Roof Again (RCA)	<b>DEFTONES</b> Back To School (Maverick)				
Total Plays: 81, Total Stations: 20, Adds: 9	Total Plays: 60, Total Stations: 12, Adds: 2				
Songs ranked by total plays					

## **Most Played Recurrents**

**CREED** Higher (Wind-up)

**STONE TEMPLE PILOTS** Sour Girl (Atlantic)

U.P.O. Godless (Epic)

A PERFECT CIRCLE Judith (Virgin)

AC/DC Satellite Blues (EastWest/EEG)

GODSMACK Voodoo (Republic/Universal)

RED HOT CHILI PEPPERS Otherside (Warner Bros.)

METALLICA No Leaf Clover (Elektra/EEG)

**COLLECTIVE SOUL** Heavy (Atlantic)

FOO FIGHTERS Learn To Fly (Roswell/RCA)

INCUBUS Pardon Me (Immortal/Epic)

**DISTURBED** Stupify (Giant/Reprise)

RED HOT CHILI PEPPERS Scar Tissue (Warner Bros.)

GODSMACK Keep Away (Republic/Universal)

MATCHBOX TWENTY Bent (Lava/Atlantic)

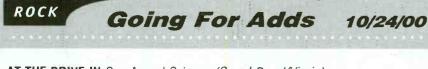
AC/DC Stiff Upper Lip (EastWest/EEG)

CREED What If (Wind-up)

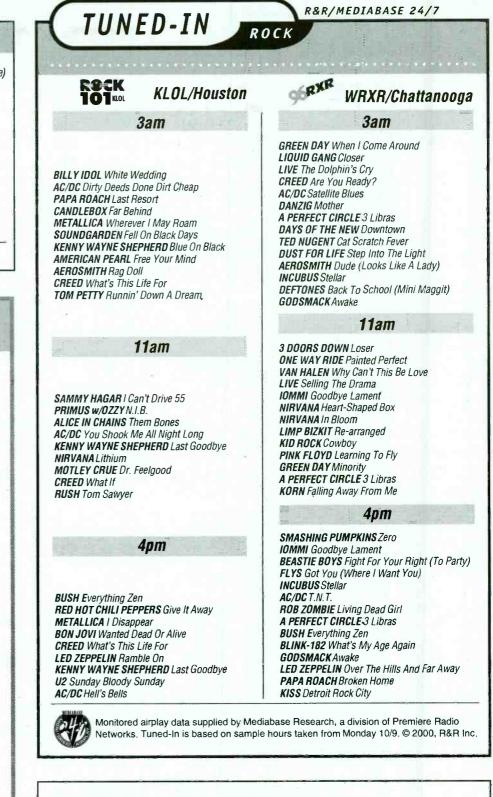
**OLEANDER** Why I'm Here (*Republic/Universal*)

KID ROCK Only God Knows Why (Top Dog/Lava/Atlantic)

METALLICA Turn The Page (Elektra/EEG)



AT THE DRIVE-IN One Armed Scissor (Grand Royal/Virgin) KARMA Diffuser (Hollywood) P.O.D. School Of Hard Knocks (Maverick)



## WMMS Is 'Almost Famous'

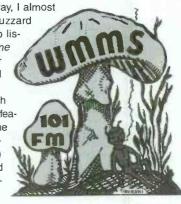
#### By Assistant Rock Editor Tracey Hoskin

Cleveland rocks! Say what you will about the "mistake on the lake," but as a native Northeastern Ohio girl, I can tell you it's true. I still get goose bumps when I think about the old WMMS/Cleveland drops. My love of music and radio is directly attributable to WMMS. For 30 years The Buzzard has been rockin' Northeastern Ohio, and now, thanks to Dream-Works, WMMS is finally getting recognized for its huge contribution to rock 'n' roll.

WMMS makes its third film appearance, in Cameron Crowe's latest, *Almost Famous*, after also showing up in *Howard the Duck* and *Light of Day*. Re-

member those? I hate to admit it, but I do. Anyway, I almos spilled my popcorn when I noticed the old pre-Buzzard logo in a backstage scene in *Famous*. I grew up listening to The Buzzard and reading *Scene Magazine* (also featured in the movie). I heard Van Halen for the first time on 100.7 (radio historians will recall that it was formerly 101).

WMMS rolled out the red carpet on Sept. 20 with a premiere of *Almost Famous* in Cleveland that was featured on the local NBC affiliate. To commemorate the occasion, WMMS printed stickers with the psychedelic-style mushroom logo (pictured on this page) and *Almost Famous* T-shirts emblazoned with the old logo. DreamWorks did a spectacular job with authenticity, not only with WMMS, but with the entire era.





#### Stations and their adds listed alphabetically by market

WCMF/Rochester, NY \*

PD: John McCrae MD: Dave Kane

U2 "Day" VAST "Free" GODSMACK "Awake" FULL DEVIL JACKET "Where KING/CLAPTON "Wanna"

GEODY LEE "Headache" EVE 6 "Roof" AEROSMITH "Angels" PALOALTO "Sonny"

WXRX/Rockford, IL

WKQZ/Saginaw, MI \*

OM/PD: Jack Lawson APD: Todd Kangas MD: Rebel Scott James

AEROSMITH "Angels" DUST FOR LIFE "Light" DEFTONES "School" MARILYN MANSON "Teens PANTERA "Shadow"

OM: Bruce Jones PD: Kelly Hammer APD/MD: Helen Powers

OM: Gary Schoenwette PD: Kelth Cunningham MD: Sarah Berg

PD: Todd Martin APD/MD: Joe Alvino AEROSMITH "Angels"

PD: Don Harrison MD: Howard Freek

AEROSMITH "Angels" DEFTONES "Change" MEGADETH "Kill" PAPA ROACH "Broken" U.PO. "Feel" OUST FOR LIFE "Light"

AEROSMITH "Angel's" COC "Song" TIDEWATER GRAIN "Outside"

KXFX/Santa Rosa, CA \*

KISW/Seattle-Tacoma, WA

VP/GM: Clark Ryan APD/MD: Cathy Faulkner

KTUX/Shreveport, LA PDMD: Paul Cannell

KXUS/Springfield, MO PD: Michelle Matthews MD: Mark McClain

WAQX/Syracuse, NY \*

AEROSMITH "Angels" GEDDY LEE "Headache" KING/CLAPTON "Wanna

PD/MD: Dave Frisin APD: Alexis 7 AEROSMITH "Angel's" CLARKS "Girls"

PD: Don Davis MD: Will Worster

WIOT/Toledo, OH \*

AEROSMITH "Angels" GODSMACK "Awake" STONE TEMPLE PILOTS "No"

WKLT/Traverse City, MI

PD: Terri Ray AEROSMITH "Angel's" EVE 6 "Roof" U.P.O. "Feel" SISTER HAZEL "High" PRESIDENTS OF... "Tiny"

KLPX/Tucson, AZ

OM: Larry Miles PD: Jonas Hunter MD: Corey Stone 3 AEROSMITH "Angels" DUSTFOR LIFE "Light"

KMOD/Tulsa, OK \*

WMZK/Wausau, WI

PDMD: Nick Summers AEROSMITH "Angels" MARII YN MANSON "Teens"

WXBE/Wilkes Barre, PA \* APDMD: Chris Lloyd 2 IOMMI"Lament" 2 SAMMY HAGAR "Serious" 1 AEROSMITH "Angels"

AEROSMITH "Angel's" JIMMY PAGE/BLACK... "Hey" GEDDY LEE "Headache"

OM/PD: John Stev MD: Gregg Stepp AEROSMITH "Angels"

WRQR/Wilmington, NC

DUST FOR LIFE "Light

DAMD: Rob Hurt AEROSMITH "Angels"

AEROSMITH "Angel's" GEDDY LEE "Headache"

AEROSMITH" U.P.O. "Feel" EVE 6 "Roof"

2 AEROSMITH "Angel" 2 U.P.O. "Feel"

KBER/Salt Lake City, UT \*

KSJO/San Francisco, CA \*

KZOZ/San Luis Obispo, CA

AEROSMITH "Angel's" GEDDY LEE "Headacht

WPYX/Albany, NY \* OM: John Cooper AEROSMITH "Angels" GEDDY LEE "Headache

KZRR/Albuquerque, NM Dir/Prog: Bill May PD: Phil Mahoney MD: Rob Brothers

WZZO/Allentown, PA \* PD: Robin Lee MD: Keith Moyer

GEDDY LEE "Headache" AEROSMITH "Angels" MARK KNOPFLER "What" PALOALTO "Sonny" KWHL/Anchorage, AK

PD: Fitz Madrid APD/MD: Kathy Mitchell AEROSMITH "Angels" NICKELBACK "Breathe

WAPL/Appleton, WI PD: Joe Calgaro APD/MD: Ross Maxwell

WZXL/Atlantic City, NJ PD: Steve Raymond MD: Kathy Coro GEDDY LEE "H

AEHUSMITH "Angels" TOM HAMBRIDGE "Opposites" DEFTONES "School" U.P.O. "Feel" KIOC/Beaumont, TX PD: Trey Poston MD: Mike Davis

J.P.O. "Feel" ITOEWATER GRAIN "Outside" WKGB/Binghamton, NY

PD: Jim Free MD: Tim Boland WROK/Canton, OH \* OM: Chuck Stevens PD/MD: Todd Downerd 7 AEROSMITH "Angels" U.P.O. "Feel"

WPXC/Cape Cod, MA OM: Steve McVie PD: Suzanne Tonaire MD: Nick Rivers AEROSMITH "Angels" EVE 6 "Root" STRAIT UP F/LAJON... "Angels"

KRNA/Cedar Rapids, IA PD: Joe Nugent MD: Tommy Lang 2 AEROSMITH "Angels" AEROSMITH "Angels" U.RO. "Feel" PAPA ROACH "Broken"

WYBB/Charleston, SC \* DM: Ken Carson AEROSMITH "Angels" GEDDY LEE "Headache" CLARKS "Girls" VAST "Free"

WKLC/Charleston, WV PD/MD: Mike Rappa AEROSMITH "Angels" EVE 6 "Roof" U.PO, "Feel"

WRXR/Chattanooga, TN \* PD: Scott Hamilton MD: Jill Jackson 0 AEROSMITH "Angels" AEROSMITH "Angels" U.PO. "Feel" OFFSPRING "Original"

WEBN/Cincinnati, OH \* OM: Scott Reinhart PD: Michael Walter MD: Bob Garrett DUST FOR LIFE "Light" LINKIN PARK "Closer"

WMMS/Cleveland, OH \* OM: Greg Ausham PD: Tony Tilford MD: Mark Penningtor 0 AEROSMITH "Angels" PAPA ROACH "Broken"

#### \*=Mediabase 24/7 monitored

WSTZ/Jackson, MS \* PD/MD: Kevin Keith 1 AEROSMITH "Angefs" 1 DUST FOR LIFE "Light" JOE BONAMASSA "Crac

WRKR/Kalamazoo, MI

KOMP/Las Vegas, NV \*

WKQQ/Lexington-Fayelle, KY \*

WTFX/Louisville. KY \*

AEROSMITH "Anonh"

PD: John Griffin MD: Big Marty

PD/MD: Dennis Du AEROSMITH "Angels"

OM/PD: Michael Lee MD: Keith O'Loane

WQBZ/Macon, GA

AEROSMITH "Angels" GEDDY LEE "Headache" JOE BONAMASSA "Cradk

PD: Chris Ryder MD: Sarina Scott

72 Total Reporters 72 Current Reporters 72 Current Playlists

New Reporters (4): WMMS/Cleveland, OH KLOL/Houston, TX WRTT/Huntsville, AL WCMF/Rochester, NY

Moves to Rock from Active Rock (2): WHEB/Portsmouth, NH WXBE/Wilkes Barre, PA

Moves from Rock to Alternative (2): WRZK/Johnson City, TN WZZQ/Terre Haute, IN

No Longer A Reporter (2): WRKI/Danbury, CT KKEG/Fayetteville, AR

WVRK/Columbus, GA OM/PD: Brian Water 2 AEROSMITH "Angels" 4 OFFSPRING "Original" KING CLAPTON "Wanna" JOE BONAMASSA "0-----

WTUE/Dayton, OH \*

KLAQ/EI Paso, TX \*

WPHD/Elmira-Coming, NY

sites

APD: Steve Kramer MD: John Beaulieu 2 AEROSMITH "Angels" GEDDYLEE "Headache

PD/MD: "Magic" Mi APD: Glenn Garza AEROSMITH "Angels" PAPA ROACH "Broken" EVE 6 "Roof" U.P.O. "Feel"

KNCN/Corpus Christi, TX \* WLUM/Milwaukee, WI \* PD/MD: Randy Hawke AEROSMITH "Angels" CLARKS "Girls" PD: Paula Newell APD/MD: "Big" Al Jones ALRUSMITH "Angels" DUST FOR LIFF "Linht"

Rock

EVE 6 "Roof" KITTIE "Paperdolf" WCLG/Morgantown, WV PD: Jeff Miller MD: Dave Murdock CLARKS "Girls"

KFRQ/McAllen, TX \*

**IDGE** "Opposites SISTER HAZEL "High MEGADETH "Kill"

an Angelis'

PD: Alex Duran MD: Keith West

WDHA/Morristown, NJ PD/MD: Terrie Carr 7 AEROSMITH "Angels" AEROSMITH "Angels" JOE BONAMASSA "Cradle" OFFSPRING "Original" JIMMY PAGE/BLACK "Hey"

WBAB/Nassau-Suffolk, NY PD: Ted Edwards APD: Ralph Tortora MD: John Parise

PD/MD: Stephen Shii KING/CLAPTON "Wanna" TOM HAMBRIDGE "Oppos SISTER HAZEL "High" AEROSM:TH "Angels" GEDDY LEE "Headache" AEROSMITH "Angel's" GEDDY LEE "Headache WRKT/Erie, PA VP/Programming: Roon Kline MD: Sammy Stone LIFEHOUSE "Hanging" AEROSMITH "Angels" COC "Song" JOE BONAMASSA "Cradle" DUST FOR LIFE "Light" WPLR/New Haven, CT \* PD: John Griffin MD: Pam Landry GEDDY LEE "Headache" JIMMY PAGE/BLACK STONE TEMPLE PILOTS

WXRA/Greensboro, NC \* PD/MD: Tim Satterfield 7 AEROSMITH "Angels" KF7X/Odessa-Midland, TX PD: Steve Driscoll MD: Dru Dawson

KLOL/Houston, TX \* KATT/Oklahoma City, OK \* OM/PD: Chris Baker MD: Jake Daniels 6 AEROSMITH "Angels" 1 COLD "Woked" GEDDY LEE "Headache" MARILYN MANSON "Teens" MD: Steve Fixx 3D00RS D0WN "Loser" FUEL "Hemorrhane" WRTT/Huntsville, AL

OM: Rob Harder PD: Jimbo Wood MD: Nikki KEZO/Omaha, NE \* AC/DC "Metdown" WALLFLOWERS "Steep" MATCHBOX TWENTY "Crutch" CREED "Ready" COLLECTIVE SOUL "Why" CALED Head COLLECTIVE SOUL "Mhy" 8 KD ROCK "Only" GREDN DAY "Minority" 5 STONE TEMPLE PILOTS "No" 4 VAST "Free" 9 RAPA ROACH "Broken" 9 LZ TDAY 4 PERFECT CIRCLE "Libras" J JIMMY PAGEBLACK. "Hey" 8 PAPA ROACH "Last" 5 AEROSMITH "Anges" 5 GODSMACK "Avake"

KCLB/Palm Springs, CA AEROSMITH "Angels" U.PO. "Feel" ULTRASPANK "Where" JOE BONAMASSA "Cradle"

> WGLO/Peoria, IL OM/PD: Russ Scheni APD/MD: Tim Ylinen

WWCT/Peoria, IL PD: Jamie Markley MD: Debble Hunter U.P.O. "Feel" EVE 6 "Roof"

WMMR/Philadelphia, PA PD: Sam Milkman APD/MD: Ken Zipeto

KDKB/Phoenix, A7 \* KUND/ PD: Joe Bonadonna MD: Dock Ellis

WDVE/Pittsburgh, PA \* PD: Garrett Hart MD: Val Porter No Adds

> WHEB/Portsmouth, NH \* WHICD/FUTSHOURI, PD: Russ Mottia APD/MD: Kat Kageleity 2 AEROSMITH "Angels" LINKIN PARK "Closer" MEGADETH "Kall" GEDOYLE "Headache" KING/CLAPTON "Wanna"

WHJY/Providence, RI \* AEROSMITH "Angels"

BBB/Raleigh-Ourham, NC \* VPD: Andy Meyer EROSMITH "Angels" AEROSMITH Angula EVE 6 "Roof" LIFEHOUSE "Hanging"

WRXL/Richmond, VA \* PD: John Lassman MD: Rik Maybee 20 F00 FIGHTERS 'Neat' 11 GODSMACK 'Awake' 9 AEROSMITH 'Angels' 8 GEDDY LEE "Headache

KCAL/Riverside, CA \* PD: Steve Hoffman MD: M.J. Matthews No Adds

WROV/Roanoke

Lynchburg, VA \* PD: Buzz Casey MD: Heidi Krummert

KATS/Yakima, WA PD/MD: Ron Herris 2 AEROSMITH "Angets" GEDOYLEE "Headache" ILPO "Eeel" WNCD/Youngstown-Warren, OH 1 PD: Chris Patrick MD: Dom Nardella 13 AEROSMITH "Angels" 1 COC "Song" LENNY KRAVITZ "Again" PANTERA "Shadow" U.P.O. "Feel"

22

WQBK/Albany, NY \* U2 "Day" SLIPKNOT "Wait" EVE 6 "Roof" UCEHOUSE "Hanging" KZRK/Amarillo, TX

PD: Eric Slayter APD/MD: J. Curry AEROSMITH "Angels" U.PO. "Feel" MARILYN MANSON "Teens" WWWX-WXWX/Appleton-

Green Bay, WI AD: AJ KOMMI "Lament" TAPROOT "Again

> WCHZ/Augusta, GA PD/MD: Chuck W DUST FOR LIFE "Light"

> > KLBJ/Austin, TX \* OM: Jeff Carrol MD: Loris Lowe AEROSMITH "Ange AEROSMITH "Angels GEDDY LEE "Headache" OFFSPRING "Onginal" STONE TEMPLE PILOTS "No"

KRAB/Bakersfield, CA \* OM/PD: Chris Squir MO: Danny Spanks AEROSMITH "Angels" MARILYN MANSON "Ter

WIYY/Baltimore, MD \* PD: Rick Strauss APD/MD: Rob Heckman AFROSMITH "Angels"

WCPR/Biloxi-Gulfport, MS OM: Kenny Vest PD: Wayne Watkins APD/MD: Scot Fox PANTERA"Shadow" STRAIT UP Frt.AJON... "Angel's" PALOALTO "Sonny" TIOEWATER GRAIN "Outside" SISTER HAZEL "High" CLARKS "Girls"

WRLR/Birmingham, AL \* PD: Brady APD/MD: Dave Clapper ALROSMITH "Angel PANTERA "Shadow" KITTIF "Paperdoli"

WAAF/Boston, MA \* PD: Dave Dougias MD: John Osterlind

WXRC/Charlotte, NC \*

PD7MD: Ron Bowen BONJUVi 'Older'' AEROSMITH "Angels'' MARILYN MANSON 'Teens' OFFSPRING 'Original' SPINESHAWK 'Synthetic' DOWNSET 'Together' 6GIG "Ground' KFMF/Chico, CA PD: Marty Griffin MD, Tim Buc Moore

AEROSMITH "Angels" MARILYN MANSON "To GREEN DAY "Minority" GEDDY LEE "Headache

KILO/Colorado Springs, CO OM: Rich Hawk PD/MD: Don Jantzen AEROSMITH "Angels" TAPROOT "Anain"

WAZU/Columbus, OH \* OM: Charley Lake PD/MD: Joe Pasternak 1 STONE TEMPLE PILOTS "No"

WBZX/Columbus, OH \* PD: Hai Fish APD/MD: Ronni Hunter PANTERA "Shadow" AEROSMITH "Angels" DUST FOR LIFE "Light"

> KEGL/Dallas-Ft. Worth, TX \* PD: Greg Stevens APD: Heather McVay MD: Cindy Scull AEROSMITH "Angel's" PANTERA "Shadow"

KBPI/Denver-Bouider, CO \* PD: Bob Richards APD/MD: Willie B. 2 AEROSMITH "Angels" 1 GREEN DAY "Minority

KAZR/Des Moines, IA \* PD: Sean Elilott APD/MD: Paul Oslund MARILYN MANSON "Teens" AEROSMITH "Angels"

> WRIF/Detroit, MI OM: Doug Podel MD: Troy Hanso AEROSMITH "Ange DEFTONES "Change DEFTONES "School" STONE TEMPLE PILOTS "No" A PERFECT CIRCLE "Libras"

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WGBF/Evansville, IN OM: Mike Sanders PD: Turner Watson MD: Fatboy Fatboy AEROSMITH "Angels" DUST FOR LIFF "Light" TAPROOT "Again" GEDDY LEE "Headache" U.P.O. "Feel"

Active Rock

WRCQ/Fayetteville, NC \* PD/MD: Sydney Scott AFROSMITH "Angels" TAPROT "Again" DUST FOR LIFE "Ught" U.PO. "Feel"

WWBN/Flint, MI PD; Brian Beddow MD: Chili Walker AEROSMITH "Angel's" IOMMI "Lament"

KRZR/Fresno, CA \* OM: E. Curtis Jo

WBYR/Ft. Wayne, IN \* PD: Jim Fox MD: Shannon Norris

WXKE/Ft, Wayne, IN PD/MD: Doc West 5 AEROSMITH "Angel's"

WRUF/Gainesville-Ocala, FL\* PD: Harry Guscott MD: Ryan North 3 SPINESHANK "Synthetic 1 LIFEHOUSE "Hanging" AERDSMITH "Angels"

WKLQ/Grand Rapids, MI \* M: Tony Gates PD/MD: Mark Feurle 3 MARILYN MANSON "Teens" 1 EVERLAST "Jesus" STONE TEMPLE PILOTS "No"

WXQR/Greenville, NC PD/MD: Darrin Arriens 6 AEROSMITH "Angels" 6 MARILYN MANSON "Teens" 5 GEDDY LEE "Headache"

WTPT/Greenville, SC \* PD: Zakk Tyler MD: Taylor U.P.O. "Feel" DUST FOR LIFE "Light"

WQXA/Harrisburg, PA \* PD: Claudine DeLo MD: Nixon AEROSMITH "Angel's"

WCCC/Hartford, CT \* PD: Michael Picozzi APD/MD: Mike Karolyi 2 AEROSMITH "Angels" 1 U.P.0. "Feel"

WAMX/Huntington, WV PD/MD: Debble Wylde 4 MARILYN MANSON "Teens" 3 AEROSMITH "Angels" 3 DFFSPRING "Original"

PD: Vince Richard 2 AEROSMITH "Angels" KLFX/Killeen-Temple, TX PD/MD: Bob Fonda MARILYN MANSON "Te

KORC/Kansas City, MO

WJXQ/Lansing, MI \* OM/PD: Bob Olson MD: Kevin Conrad 7 AEROSMITH"Angels" DEFTOMES "Schoot" MARILYN MANSON "Teens"

KIBZ/Lincoln, NE PD: E.J. Marshall Co-MD: Sparky Co-MD: Samantha Knight AEROSMITH "Angel's" STRAIT UP F/LAJON ... "Angel's"

KFMX/Lubbock, TX A PERFECT CIRCLE "Libra: PAPA ROACH "Broken" U.P.O. "Feet" AEROSMITH "Angels" PRESIDENTS OF... "Tiny"

WJJO/Madison, WI \* OM/PD: Glen Gardner APD/MD: Blake Patton 6GIG "Ground" PANTERA "Shadow" AFROSMITH "Angelis"

WGIR/Manchester, NH WGIR/Mianumous PD: Russ Mottla MD: Meegan Collier GEDDY LEE "Headache" AEROSMITH "Angels" MARILYN MANSON "Tex

WMFS/Memphis, TN \* PD: Rob Cressman MD: Mike Killabrew U.P.O. "Feel" 3 D00RS D0WN "Duck" SISTER HAZEL "High"

WZTA/Miami, FL \* OM/PD: Gregg Steele MD: Kimba 2 PRIMUSW/OZZY "N.I.B." 5 AEROSMITH "Angels"

PD: Keith Hastings MD: Marilynn Mee

OM: Dave Hamilton PD: Wade Linder APD/MD: Ryan Castle

26 AEROSMITH "Angels" 14 3 DOORS DOWN "Kryptonite" PANTERA "Shadow"

OM/PD: Dave Taylo APD: Dan Kennedy MD: Dave Sparks

AEROSMITH "Angei PRIMER 55 "Loose" STAIND "Bring"

PD: Carl Craft APD/MD: Robyn Lane

KHOP/Modesto, CA \*

WRAT/Monmouth-Ocean, NJ\*

WKZQ/Myrtle Beach, SC

OM/PD: Eric S. Hall APD/MD: Summer James 5 AEROSMITH "Angels" 3 COC "Song"

WNPL/Nashville, TN PD/MD: Derek Myers 4 AEROSMITH\*Angels" U.PO. "Feel" IOMM: "Lament"

WNOR/Norlolk, VA

PD: Harvey Kojan APD/MD: Tim Parker 16 APERFECT CIRCLE "Judit 3 AEROSMITH "Angels" PANTERA "Shadow"

KROC/Omaha, NE

WYSP/Philadelphia, PA \*

OM: Tim Sabean PD: Neal Mirsky MD: Nancy Palumbo AEROSMITH "Angels"

PO: J.J. Jettries MD: Larry McFeelie 7 AEROSMITH "Angels"

OM: Dave Numme APD/MD: AI Scott

OM: Steve Gunner PD/MD: Rick Tham AEROSMITH "Angels" U.P.O. "Feel" TAPROOT "Again"

KDOT/Reno, NV \*

PD/MD: Jave Patte 14 AEROSMITH "Angel's" 1 U.P.O. "Feel"

KUPD/Phoenix, AZ \*

KUFO/Portland, OR

'ROOT "Again" INE TEMPLE PILDTS "Break"

KORB/Quad Cities, IA-IL

PD: Tim Sheridan APD: Sophia John MD: Jon Terry

PD/MD: No Adds

WLZR/Milwaukee, WI \* KRXQ/Sacramento, CA \* Stn. Mgr.: Curtiss John APD: Pat Martin MD: Kylee Brooks

AEROSMITH "Angel's" KXXR/Minneapolis, MN \* WZBH/Salisbury, MD PD: Shawn Murphy MD: Samantha Chase GEDDYLEE "Headache" LIFEHOUSE "Hanging" AFROSMITH "Angels"

> KWKD/Salt Lake City, UT PD/MD: Cory Drape

WNVE/Rochester, NY \*

PD: Erick Anderson Prog. Asst.: Dem Jones Prog. Asst.: Brad Eakins

A PERFECT CIRCLE "Libras" AFROSMITH "Anoeis"

KISS/San Antonio, TX \* OM: Virgil Thomps PD: Kevin Vargas MD: C.J. Cruz AEROSMITH "Angels" COC "Song" DUST FOR LIFE "Light"

KIOZ/San Diego, CA \* Dir/Prog: Jlm Richards PD: Shauna Moran APD/MD: Shanon Leder STONE TEMPLE PILOTS "No"

WR8R/South Bend, IN PD/MD: Mark McGill AEROSMITH "Angels" U.PO. "Feel" EVERLAST "Jesus" SPINESHANK "Synthetic KITTIE "Paperdoll"

KHTQ/Spokane, WA \* OM: Brew Michael PD: Ken Richards MD: Barry Bennet

WQLZ/Springfield, IL PD: Woody Carlson APD/MD: Rocky D AEROSMITH "Angels"

ON "Teens"

WJRR/Orlando, FL \* APD/MD: Pat Lynch WLZX/Springfield, MA \* PD: Scott Laudani

COC "Song". KITTIE "Paperdoll" MARILYN MANSON" FUEL "Hemorrhage" LINKIN PARK "Closer" WTKX/Pensacola, FL \* PD: Joel Sampson APD/MD: Mark "The Shark" Dyba AEROSMITH "Angels" PANTERA "Shadow"

KZRQ/Springfield, MO PD: Ray Michaels. MD: George Spankmeister AEROSMITH "Angels" U.PO. "Feel"

WXTB/Tampa, FL \* OM: Brad Hardin MD: Brian Biller DEFTONES "School" A PERFECT CIRCLE "Libras" MARILYN MANSON "Teens"

WRWK/Toledo, OH

PD: Chris Ammel MD: Murphy 0 AEROSMITH "Angels" U.PD. "Feel"

KRTQ/Tulsa, OK \*

PD: Chris Kelly APD: Kelly Garrett 6 AEROSMITH "Angels" OFFSPRING "Original"

KICT/Wichita, KS \*

PD: Jules Riley MD: R.J. Davis MARILYN MANSON "Teens AEROSMITH "Accels"

\*=Mediabase 24/7 monitored

71 Total Reporters

**71 Current Playlists** 

New Reporters (4): KFMF/Chico, CA

WNPL/Nashville, TN KORB/Quad Cities, IA-IL KWKD/Salt Lake City, UT

WHEB/Portsmouth, NH

WXBE/Wilkes Barre, PA

No Longer A Reporter (1): KRQR/Chico, CA

Moves from Active Rock to Rock (2):

Moves from Active Rock to Alternative (1): WWDC/Washington, DC

**71 Current Reporters** 

## Real Active Rock Top 50

LAST	THIS	ARTIST TITLE LABEL(S)	TOTAL	+/- PLAYS	GROSS IMPRESSIONS (00)	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added
WEEK								ARTIST TITLE LABEL(S) ADD
7	0	<b>3 DOORS DOWN</b> Loser ( <i>Republic/Universal</i> )	2040	+33	162691	23	69/0	AEROSMITH Angel's Eye (Columbia) 5
3	2	FUEL Hemorrhage (In My Hands) (550 Music)	1802	+7	130242	10	69/1	U.P.O. Feel Alive (Epic) 1 MARILYN MANSON Disposable Teens (Nothing/Interscope) 14
4	3	PRIMUS W/OZZY N.I.B. (Divine/Priority)	1798	-3	136978	16	65/1	PANTERA I'll Cast A Shadow (EastWest/EEG)
5	4	CREED Are You Ready (Wind-up)	1767	+89	125785	8	70/0	<b>DUST FOR LIFE</b> Step Into The Light (Wind-up)
2	- 5	PAPA ROACH Last Resort (DreamWorks)	1738	-95	130900	32	63/0	TAPROOT Again And Again (Velvet Hammer/Atlantic)
6	6	<b>DISTURBED</b> Stupify (Giant/Reprise)	1457	-69	108701	30	67/0	GEDDY LEE My Favorite Headache (Anthem/Atlantic)
7	0	<b>COLLECTIVE SOUL</b> Why Pt. 2 ( <i>Atlantic</i> )	1426	+75	98358	5	61/0	OFFSPRING Original Prankster (Columbia) STONE TEMPLE PILOTS No Way Out (Atlantic)
9	8	GODSMACK Awake (Republic/Universal)	1399	+214	121365	3	70/0	A PERFECT CIRCLE 3 Libras (Virgin)
8	9	GREEN DAY Minority (Reprise)	1146	-54	75375	8	61/2	SPINESHANK Synthetic (Roadrunner)
11	10	UNION UNDERGROUND Turn Me On (Portrait/Columbia)	1114	-99	76612	19	66/0	
10	11	NICKELBACK Breathe (Roadrunner)	1033	-198	74442	13	58/0	
12	12	A PERFECT CIRCLE Judith (Virgin)	1002	-100	90120	28	59/1	
14	(3)	FULL DEVIL JACKET Where Did You Go? (Island/IDJMG)	966	+11	61241	10	63/0	
29	ß	OFFSPRING Original Prankster (Columbia)	920	+292	78789	2	64/5	the second s
21	B	A PERFECT CIRCLE 3 Libras (Virgin)	896	+78	58344	7	59/4	MEGADETH
22	16	PAPA ROACH Broken Home (DreamWorks)	867	+72	59231	6	62/1	IMEGADEIR
20	0	(HED) PLANET EARTH Bartender (Volcano/Jive)	858	+56	64579	14	62/0	
13	18	GODSMACK Bad Religion (Republic/Universal)	847	-182	69095	22	46/0	<b>"KILL THE KING"</b>
18	19	VAST Free (Elektra/EEG)	836	-26	56810	10	63/0	R&R ROCK 🕑 BREAKER!
17	20	COLD Just Got Wicked (Flip/Geffen/Interscope)	818	-5	65823	10	63/0	R&R ACTIVE ROCK 3
26	2	STONE TEMPLE PILOTS No Way Out (Atlantic)	817	+124	60603	3	59/5	
23	22	LINKIN PARK One Step Closer (Warner Bros.)	796	+55	62891	8	64/1	CAPITOL PUNISHMENT IN STORES 10/24
24	23	MEGADETH Kill The King (Capitol)	760	+65	67501	7	57/0	IN STORES IV/24
31	24	IOMMI Goodbye Lament (Divine/Priority)	753	+123	64421	5	56/3	Corritol
27	25	LIMP BIZKIT Rollin' (Flip/Interscope)	747	+71	58858	6	60/0	
15	26	<b>RED HOT CHILI PEPPERS</b> Californication (Warner Bros.)	744	-216	54071	20	50/0	
.25	27	EVERLAST Black Jesus (Tommy Boy)	684	-6	57748	6	44/2	
30	28	ORGY Fiction (Dreams In Digital) (Elementree/Reprise)	578	-32	33714	8	44/0	
32	29	LIMP BIZKIT My Generation (Flip/Interscope)	532	-32	51538	7	54/0	
28	.30	INCUBUS Stellar (Immortal/Epic)	520	-170	42025	18	35/0	Most Increased
34	3	SAMMY HAGAR Serious Juju (Cabo Wabo/Beyond)	477	+12	31092	5	36/0	Plays TOTA
36	32	DEFTONES Back To School (Mini Maggit) (Maverick)	466	+95	34061	3	54/3	ARTIST TITLE LABEL(S)
38	33	DUST FOR LIFE Step Into The Light (Wind-up)	427	+96	38177	4	49/6	AEROSMITH Angel's Eye (Columbia) +3
44	34	MARILYN MANSON Disposable Teens (Nothing/Interscope)	399	+182	45103	2	54/14	OFFSPRING Original Prankster (Columbia) +29
33	35	U2 Beautiful Day (Interscope)	399	+4	29886	6	25/1	GDDSMACK Awake (Republic/Universal) +2
40	36	COC Congratulations Song (Sanctuary/SRG)	381	+65	34698	3	40/3	MARILYN MANSON Disposable (Nothing/Interscope) +10 STONE TEMPLE PILOTS No Way Out (Atlantic) +12
37	Ð	TAPROOT Again And Again (Velvet Hammer/Atlantic)	362	+26	32909	12	42/6	IOMMI Goodbye Lament (Divine/Priority) +12
35	38	RAGE AGAINST THE MACHINE Testify (Epic)	351	-99	26615	12	28/0	DUST FOR LIFE Step Into The Light (Wind-up) +
ebut	> 39	AEROSMITH Angel's Eye (Columbia)	329	+311	35779	1	55/55	DEFTONES Back To School (Mini Maggit) (Maverick) +
42	40	VALLEJO Into The New (Crescent Moon/550 Music)	253	+2	17151	4	23/0	CREED Are You Ready (Wind-up)       +1         A PERFECT CIRCLE 3 Libras (Virgin)       +2
41	41	LIQUID GANG Closer (Lava/Atlantic)	244	-14	17608	4	28/0	
46	42	SEVENDUST Going Back To Cali (Republic/Universal)	180	+12	17051	2	23/0	
Debut		KITTIE Paperdoll (NG/Artemis)	180	+30	15705	1	22/3	
49	44	ONE MINUTE SILENCE Fish Out Of Water (V2)	173	+24	12864	2	16/0	
39	45	MARVELOUS 3 Sugarbuzz (HiFi/Elektra/EEG)	166	-148	14167	11	19/0	
43	46	WALLFLOWERS Sleepwalker (Interscope)	161	+6	8083	4	11/0	
ebut		SPINESHANK Synthetic (Roadrunner)	159	+43	13633	1	23/4	Brookoro
ebut	_	STRAIT UP F/LAJON OF SEVENDUST Angel's Son (Immortal/Virgi.	n) <b>151</b>	+45	7913	1	18/2	Breakers
45	. 49	CRUSHDOWN This (MCA)	147	-54	8928	5	20/0	No Songs Qualified For Breaker Status
	50	ULTRASPANK Where (Epic)	123	-17	9351	2	13/0	This Week

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.



71 Active Rock reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is asigned to songs reaching 600 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.





### Breakers. Top 30

	8				
LW	T₩	ARTIST TITLE. LABEL(S)	TW TOTAL	PLAYS T LW	TOTAL STATIC ADDS
3	0	FUEL Hemorrhage (In My Hands)(550 Music)	1371	1343	47/0
1	2	PAPA ROACH Last Resort (DreamWorks)	1305	1366	48/0
2	3	GREEN DAY Minority (Reprise)	1256	1362	45/1
4	4	DISTURBED Stupify (Giant/Reprise)	1236	1248	47/0
5	5	3 DOORS DOWN Loser (Republic/Universal)	1193	1229	45/0
0	6	<b>OFFSPRING</b> Original Prankster (Columbia)	1010	786	45/0
6	7	INCUBUS Stellar (Immortal/Epic)	947	1046	42/0
7	8	GODSMACK Awake (Republic/Universal)	899	818	45/0
8	9	LIMP BIZKIT Rollin' (Flip/Interscope)	857	788	46/0
9	10	A PERFECT CIRCLE Judith (Virgin)	749	787	47/1
4	Ū	PAPA ROACH Broken Home (DreamWorks)	747	705	44/0
1	12	<b>ORGY</b> Fiction (Dreams In Digital)(Elementree/Reprise)	747	742	43/0
3	13	LIMP BIZKIT My Generation (Flip/Interscope)	726	726	45/0
7	14	CREED Are You Ready (Wind-up)	723	680	35/0
8	15	LINKIN PARK One Step Closer(Warner Bros.)	706	678	47/1
9	16	BLINK-182 Man Overboard (MCA)	674	651	28/0
6	17	A PERFECT CIRCLE 3 Libras (Virgin)	667	681	41/1
5	18	RAGE AGAINST THE MACHINE Testify (Epic)	644	691	38/0
1	19	(HED) PLANET EARTH Bartender (Volcano/Jive)	633	593	44/0
4	20	COLLECTIVE SOUL Why Pt. 2(Atlantic)	563	557	32/0
0	21	VAST Free(Elektra/EEG)	540	624	41/0
5	22	EVERLAST Black Jesus (Tommy Boy).	512	554	41/1
_	23	MARILYN MANSON Disposable Teens (Nothing/Interscope)	501	349	44/4
2	24	UNION UNDERGROUND Turn Me On (Portrait/Columbia)	501	574	41/2
7	25	U2 Beautiful Day (Interscope)	476	485	29/1
9	26	STONE TEMPLE PILOTS No Way Out (Atlantic)	471	424	39/2
3.	27	<b>RED HOT CHILI PEPPERS</b> Californication (Warner Bros.)	<b>456</b>	563	41/0
8	28	PRIMUS W/OZZY N.I.B. (Divine/Priority)	456	468	20/1
0	29	RADIOHEAD Optimistic (Capitol)	391	380	23/2
_	30	DEFTONES Back To School (Mini Maggit)(Maverick)	375	331	43/2

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. 48 Breakers reporters. Songs ranked by total plays for the airplay week Sunday 10/8-Saturday 10/14. © 2000, R&R Inc.

#### **Contributing Stations**

WQBK/Albany, NY	<b>KTBZ/Houston-Galveston</b>	KUFO/Portland, OR
KTEG/Albuquerque	WRZX/Indianapolis	WBRU/Providence
WNNX/Atlanta	WNFZ/Knoxville	KRXQ/Sacramento
KROX/Austin	KXTE/Las Vegas	<b>KXRK/Salt Lake City</b>
WRAX/Birmingham	KROQ/Los Angeles	KISS/San Antonio
WAAF/Boston	WMFS/Memphis	KITS/San Francisco
WBCN/Boston	WZTA/Miami	KNDD/Seattle
WKQX/Chicago	KXXR/Minneapolis	KFNK/Seattle
(ILO/Colorado Springs	KKNO/New Orleans	KPNT/St. Louis
VBZX/Columbus, OH	WXRK/New York	WXTB/Tampa
(DGE/Dallas	WNDR/Norfolk	KFMA/Tucson
(BPI/Denver	WJRR/Orlando	KMYZ/Tulsa
WKLQ/Grand Rapids	WYSP/Philadelphia	WHFS/Washington, OC
WTPT/Greenville, SC	KEDJ/Phoenix	WWDC/Washington, DC
WQXA/Harrisburg	KUPD/Phoenix	KICT/Wichita
WCCC/Hartford	WXDX/Pittsburgh	WXBE/Wilkes Barre

Most P	layed Reci	urrents

	METALLICA   Disappear (Hollywood)
	3 DOORS DOWN Kryptonite (Republic/Universal)
	DEFTONES Change (In The House Of Flies) (Maverick)
99999999999999999999999999999999999999	INCUBUS Pardon Me (Immortal/Epic)
2000 S 200 S 200 S 200 S 200 S 200 S	KORN Make Me Bad (Immortal/Epic)
	CREED With Arms Wide Open (Wind-up)
	STAIND Mudshovel (Flip/Elektra/EEG)
	GODSMACK Voodoo (Republic/Universal)
	METALLICA No Leaf Clover (Elektra/EEG)
	U.P.O. Godless (Epic)

#### R&R/MEDIABASE 24/7 TUNED-IN ACTIVE ROCK **HWYSP** WYSP/Philadelphia WQXA/Harrisburg 3am 3am CREED What If GUNS N' ROSES Don't Cry SOUL ASYLUM Black Gold RED HOT CHILI PEPPERS Californication CLARKS Better Off Without You. AEROSMITH Sweet Emotion BILLY IDOL Rebel Yell **RAGE AGAINST THE MACHINE** Testify **RAGE AGAINST THE MACHINE** Testify ALICE IN CHAINS Rooster CANDLEBOX Far Behind VAST Free DEF LEPPARD Hysteria PRIMUS w/OZZY N.I.B. FOO FIGHTERS My Hero NICKELBACK Leader Of Men COLD Just Got Wicked RADIOHEAD Optimistic DISTURBED Stupity PINK FLOYD Brain Damage/Eclipse EVERLAST Black Jesus PAPA ROACH Last Resort LED ZEPPELIN Ramble On PEARL JAM Daughter AEROSMITH Livin' On The Edge 11am 11am ISLE OF O Little Scene FOO FIGHTERS Learn To Fly CLARKS Better Off Without You STONE TEMPLE PILOTS Wicked Garden FOO FIGHTERS Learn To Fly LED ZEPPELIN Fool In The Rain RED HOT CHILI PEPPERS Under The Bridge GUNS N' ROSES You Could Be Mine CREED With Arms Wide Open LENNY KRAVITZ Again **GREEN DAY** Minority **PINK FLOYD** Another Brick In The Wall (Pt. 2) LED ZEPPELIN Over The Hills And Far Away PINK FLOYD Learning To Fly BUSH Everything Zen 3 DOORS DOWN Loser STONE TEMPLE PILOTS Interstate Love Song CREED With Arms Wide Open VAN HALEN Somebody Get Me A Doctor A PERFECT CIRCLE Judith PRIMUS w/OZZY N.I.B. COLLECTIVE SOUL The World I Know DEFTONES Change (In The House Of Flies) BECK Loser AC/DC Shot Down In Flames 4pm 4pm GOO GOO DOLLS Long Way Down NIRVANA All Apologies LIVING COLOUR Cult Of Personality SOUNDGARDEN Fell On Black Days PRIMUS w/OZZY N.I.B. GUANO APES Open Your Eyes SOUNDGARDEN Fell On Black Days METALLICA | Disappear STONE TEMPLE PILOTS Big Empty RED HOT CHILI PEPPERS Otherside JIMI HENDRIX All Along The Watchtower BUSH Little Things LIVE Run To The Water PAPA ROACH Last Resort OFFSPRING Gotta Get Away KID ROCK Bawitdaba FUEL Hemorrhage JUDAS PRIEST Living After Midnight POISON Every Rose Has It's Thorn COLLECTIVE SOUL Why Pt. 2 IRON MAIDEN Wicker Man **CREED** With Arms Wide Open **LED ZEPPELIN** What Is & What Should Never Be 24 Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 10/9. © 2000, R&R Inc.

GEDDY LEE My Favorite (Anthem/Atlantic)	<b>U.P.O.</b> Feel Alive <i>(Epic)</i>
Total Plays: 93, Total Stations: 14, Adds: 6	Total Plays: 65, Total Stations: 24, Adds: 15
JESSE JAMES DUPREE Losing My Mind (V2)	EVE 6 On The Roof Again <i>(RCA)</i>
Total Plays: 86, Total Stations: 7, Adds: 0	Total Plays: 58, Total Stations: 10, Adds: 1
LIFEHOUSE Hanging By A Moment (DreamWorks)	<b>DOWNSET</b> Together <i>(Epitaph)</i>
Total Plays: 77, Total Stations: 13, Adds: 3	Total Plays: 57, Total Stations: 7, Adds: 1
6GIG Hit The Ground (Ultimatum)	PRIMER 55 Loose (Island/IDJMG)
Total Plays: 77, Total Stations: 12, Adds: 2	Total Plays: 54, Total Stations: 7, Adds: 1
LENNY KRAVITZ Again (Virgin)	TIDEWATER GRAIN Here On The (Warner Bros.,
Total Plays: 70, Total Stations: 8, Adds: 0	Total Plays: 49, Total Stations: 9, Adds: 1

ACTIVE ROCK Going For Adds 10/24/00

AT THE DRIVE-IN One Armed Scissor (Grand Royal/Virgin) KARMA Diffuser (Hollywood) P.O.D. School Of Hard Knocks (Maverick)



## Active Rock Playlists







Motor City madness, metal and mayhem ensued as radio and record industry types invaded Detroit last weekend for a CD release party. Factory 81 turned us all into believers when they flipped the renovated church they played in upside-down on that cold, crisp Midwestern night. I had barely had a chance to listen to their disc, Mankind, before I got off the plane from L.A., but a band playing live will usually win me before a CD does. And Factory 81 did!

The hometown crowd gave Factory 81 a raucous reception as the foursome took the stage to chants of, "We want 81!" The atmosphere was nothing short of electric as the band drove the kids into a hot, sweaty frenzy. There was an



energy in the air that was refreshing (and that seems to be missing from many live shows these days). Proud of their Detroit heritage, Factory 81 delivered for their enthusiastic and supportive

Self-produced and independently released in 1999, Mankind is eclectic, angry and extremely mature in content for the work of four young — all in their early 20s — punks from Michigan. (They're really four nice punks, but I don't want to ruin their reputations.) Vocalist Nate Wallace, guitarist Bill Schultz, bassist Kevin Lewis and drummer Andy Cyrulnik form a tight, cohesive unit. With a sound that has been compared to Rage Against The Machine, Factory's impressive live energy translates quite well to disc. Mojo recognized their talent and snatched them up, then remastered and rereleased Mankind.

Factory 81 debuted on the specialty chart last week and remain there this week. I asked the panelists what they thought about the band, and what I heard ranged from passionate to scolding. KBPI/Denver's Uncle Nasty was my favorite: "Where was everyone last year when this f'in great record came out? Hell, it's a year old! Do Factory a favor and play it before it's two years old and your listeners go on strike!" Meow! But he's right, you know.

ëP **Top 20 Specialty Artists** 

#### October 20, 2000

- 1 AMEN (Virgin) "The Price Of Reality," "Justified," "Refuse Amen"
- 2 NOTHINGFACE (TVT) "Bleeder," "Make Your Own Bones"
- 3 OVERKILL (Metal-Is/Sanctuary) "Bleed Me," "Death Comes Out ... "
- SOULFLY (Roadrunner) "Back To The Primitive," "Jumpdafuckup" 4
- 5 IOMMI (Divine/Priority) "Time Is Mine," "Goodbye Lament"
- 6 MORBID ANGEL (Earache) "He Who Sleeps," "I"
- MUDVAYNE (No Name/Epic) "Dig" 7
- DOWNSET (Epitaph) "Fallen Off," "Together" 8
- 9 SPINESHANK (Roadrunner) "Synthetic," "Malnutrition"
- 10 SLAVES ON DOPE (Divine/Priority) "Inches From The ... "
- 11 COC (Sanctuary/SRG) "Diablo Blvd.," "Doublewide"
- 12 STRAIT UP (Immortal/Virgin) "Absent," "Angel's Son," "Starlit Eves"
- 13 PRO-PAIN (Spitfire) "Thou Shalt Not"
- 14 COLD (Flip/Geffen/Interscope) "She Said," "Send In The Clowns"
- 15 FACTORY 81 (Mojo/Universal) "Nanu," "Rotten Strawberries"
- 16 HYPOCRISY (Nuclear Blast) "Digital Prophecy," "Legions Descend"
- 17 LAMB OF GOD (Metal Blade) "Black Label," "The Black Dahlia"
- 18 SPEEDEALER (Palm) "Hit It & Run"
- 19 NONPOINT (MCA) "What A Day"
- 20 KITTIE (Ng/Artemis) "Paperdoll"

Ranked by total number of shows reporting the artist, with titles listed in order of most airplay.

Jones Radio Network (JRN) Roxy Myzal/Lou Brulus Nonpoint "What A Day" Doust for Life "Step Into The Night" Deftones "Back To School" Iommi w/Peter Steele "Say No To Love" Everlast "Black Jesus"

MJI Broadcasting (MJI) Pile Driver Various Mark Razz/Corey Natko Megadeth "Kill The Kin Cold "Just Got Wicked" Fuel "Hemorrhane" Slash's Snakepit "Been There Lately" Limp Bizkit "My Generation"

WQBK/Albany, NY W UB (All Vally, NT Kick The PA Sunday 8-9pm Tim Nobie Southy "Jumodaluckup" Mudvayne "Dig" Jommi Time Is Mine" Norbingface" Make Your Own Bones" Morbid Angel "Gateways To Annih..."

KZRR/Albuguerque, NM Roadkill Roadkill Sunday 11-midnight Whiplash 200: "Over Me" Sout over me Syegategod "Blood Money" Overkill "Death Comes Out..." Southy "The Prophet" Factory 81 "Nanu"

KWHL/Anchorage, AK The Pil Sunday 8-9pm Bearded John Finger Eleven "Orag You Down' Slaves Dn Dope "Pushing Me" Eiffel "Audiblenarcotic" inset "Together

WKGB/Binghamton, NY Incoming Monday 10pm-11:30pm Tim Boland Timpet Elvern "Dray You Down" Liquid Gang "Bunt Force" Cold "Send In The Glovers" Stone Temple Pilots "Sex And Violence" Sunna "Power Struggle"

WPXC/Cape Cod, MA WPAC/Lope cost, To The Extreme Saturday 9:30-10:30pm Erik Statford Godsmack "Awake" Cold "Just Gor Wicked" Limp Bazki "Rollin" Nonpoint "What A Day" Mudvayne "Dig"

KEGL/Dallas, TX Unmodern Rock Show Sunday 7-9 pm Robert Miguel Samahta 7"Franed" Haitord "The One You Love..." Motley Crue "Fake" Siash's Snakepit "Been There Lately" Firehouse "Take It Ott"

WKLQ/Grand Rapids, MI Metal At Midnight Thursday midnight-1am Tom "Wiz" Stavrou Overkill "Oeath Comes Out.." Iowmi "Time Is Mine" Speeddealer "Hit & Run" Loud Rocks "Shame" Spineshank "Synthenbc"

Factory 81

#### WQXA/Harrisburg, PA Beats On The X Sunday 1-2am Nixon Soul Coughing "Rolling" Propellerheads "Bang On" Houverphonic "Mad About You" Smith And Mighty "Same" Cleveland Lounge "Drowning"

WQXA/Harrisburg, PA The Sunday News Sunday 8-10am Bill Hanson Pahaito "Soppy" BIII Halisun Paloato "Sonny" Citrus "The Drag" Project Grudge "Hard To Kill" Less Than Jake "Look What Happened" J. Masics "Where'd You Go"

WCCC/Hartford, CT Sunday Night Blues Sunday 6-10pm Beel Stew B. King/Capton "Riding With The King" Candy Kane "Let's Commit Adultry" Janis Jophin "Summertime" Lary Garner "That Was Her Dance" Jetf Pitchell "One Day Away"

KLFX/Killeen, TX Kul Radio Saturday 10pm-midnight Bob Fonda Virus 7 "Danger Me" Downside "Welcome To America" tornmi Time Is Mine" Limp Bizkit "My Generation" Krittikii "Zero"

Specialty Show Reporters

Shows and their Top 5 songs listed alphabetically by market

**KIBZ/Lincoln, NE** Sunday Night Buzz Sunday 10-midnight «Samantha Knight Spineshank "New Disease" Slaves On Dope "Fallout" Amen "Refuse Amen" (hed) planet earth "Feel Good" Loud Rocks "Still Not A Prayer"

WBAB/Long Island, NY Fingers Metal Shop Sunday 10pm-1am Fingers Overkill "Bleed Me" Godsmack "Awake" Cradle Of Fith "At The Gates..." Morbid Angel "He Who Sleeps" Cold "She Said"

WTFX/Louisville, KY The Attllude Network Salurday 10pm-2am Black Frank Nothingface "Bleeder" Soulfly "Bleed" Sninesbank "Asthmatic" opineshank "Asthmatic" Strait Up "Catch A Spirit

Detour Sunday 8-10pm Unris Allman Downset "Which Way" Primer 55 "Loose" Bloodhoud Gang "3.14" Fatboy Siim "Sunset (Bird Of Prey)" Everlast "Black Jesus" Chris All

KXXR/Minneapolis, MN X-treme Metal Shop Friday 1-4am Nick Davis Staves Dn Dope "Fallout" Mudvayne "Dig" Amen "Retuse Amen" Downset "Fallen Off Spineshank "Transparent"

KATT/Oklahoma City, OK KATT's Big Metal Friday midnight-2am Erik G. Slash's Snakepit "Been There Lately" Lizzy Borden "Deat With The Devit" Overklill "Bleed Me" Motley Crue "Porno Star" AC/DC "Meltdown"

KATT/Oklahoma City, OK Launch Pad Thursday midnight-1am Joe Mitchell Mecadeth "Kill The King" Joe Mitchell Megadeth "Kill The King" Strait Up "Angel's Son" Kittie "Paperdoll" Green Day "Minority" Lenny Kravitz "Again"

KUPD/Phoenix, AZ Red Radio Undergroun Sunday 7-9pm Sunday /- 4pm Larry Mac At The Drive-In "One Armed Scissor" Refused "Refused Are Fin..." Meat Puppets "Hercules" Radiohead "The National Anthem" Sulcidal Tendancies "Pop Song"

"Su Casa Es Mi Casa"

WRXL/Richmond, VA

KRXQ/Sacramento, CA Ear Whacks Sunday 8-9:30pm Che Brooks, Paul Wilbur Morbid Angel "I" Pro-Pain "Thou Shait Nol" Amen "Here's The Poison" AFI "Wester" Hot Rod Circuit "Place"

KBER/Salt Lake City, UT Radio Kaos Sunday 9-11pm Darby Overkill "Bleed Me" Eiffel "Audibienarcotic" Entel "Audibienarcolic" Mudvayne "-1" Nothingface "Make Your Own Bones" CDC "Ocublewide"

KIOZ/San Diego, CA Another State Of Mind Sundays 11-midnight Jack & Norm Mudxayne "internal Primates Forever" Cannibal Corpse "Hammer Smashef Face Nile "Black Seed Of Vangen" Agent Steel "Know Your Master" Knoy Diamond "The Frees Have..."

KISW/Seattle, WA KISW/Dearro, Metal Shop Saturday midnight-2am Adam Gehrke Nonpoint What A Day" Taproci "Again Ad Again" Hypocrisy "Legions Descend" Crown "Death Explosion" Iron Maiden "Fallen Angel"

KZRQ/Springfield, MO 

28 total reporters from the ctive Rock and Rock panels



WTFX/Louisville, KY

KUPD/Phoenix, AZ

Into The Pit Sunday 10pm-midnight Larry Mac & The Berzerker Soulfly "Back To The Primitive" Mudrame "Internal Primates." Mudvayne "Internal Primates. Suicidal Tendencies "Su Casa Nile "Black Seed Of Vengence Strait Up "Catch A Spirit"

The Metal File Mon-Fri 2-3am Johnny Young Hypocrisy "Into The Abyss" Souffy "Back To The Primitive" Deicide "Insineratehymm" Lamb Of God "Black Label" In Flames "Clay Man"



## "School of Hard Knocks"

GOING FOR ADDS NOW!

Couldn't Wait: Q101 WBCN WFNX KWOD Look for the video on

Music from the Motion Picture Little Nicky

IN STORES Halloween Produced by Rick Rubin and P.O.D. Mixed by Chris Lord-Alge



WWW.maverick.com/littlenicky ©2000 Mavenck Recording Company "Little Nicky" starring Adam Sandler in theaters 11/10



# BIG EARLY BUZZ!

NEW ALBUM IN JURY IOVES MELODY FEBRUARY 2001 www.diffuseronline.com © 2000 Hollywood Records, Inc.

Hollywood

## ADDS THIS WEEK AT ACTIVE ROCK ROCK ALTERNATIVE

PRODUCED BY Don Gilmore and Diffuser MIXED BY Machine

www.americanradiohistory.com

## Alternative

#### Stations and their adds listed alphabetically by market

#### **New & Active**

DAVID GRAY Babylon (ATO/RCA) Total Plays: 171, Total Stations: 16, Adds: 5 AARON LEWIS AND FRED DURST Outside (Flawless/Geffen/Interscope) Total Plays: 169, Total Stations: 8, Adds: 2 STRAIT UP F/LAJON OF SEVENDUST Angel's Son (Immortal/Virgin) Total Plays: 164, Total Stations: 19, Adds: 6 AT THE DRIVE-IN One Armed Scissor (Grand Royal/Virgin) Total Plays: 155, Total Stations: 23, Adds: 5 **ONE MINUTE SILENCE** Fish Out Of Water (V2) Total Plays: 139, Total Stations: 12, Adds: 1 INCUBUS F/BIG PUNISHER Still Not A Player (Loud/Columbia)

Total Plays: 138, Total Stations: 12, Adds: 1

#### Reporters

WEDJ/Indianapolis, IN \* n Pasz MD: Scott San 3 DOORS DOWN "Lose MEPHISTO ODYSSEY "I CRAZY TOWN "Butterthy /RZX/Indianapolis, IN \*

PD: Scott Jameson MD: Michael Young 2 DUST FOR LIFE "Light" WPLA/Jacksonville, FL \* PD: Rick Schmidt PD: Crissy \* At THE DRIVE IN "Armed" MARIVE MANSON "Teor" STRAIT UP FRADDIL, "Angels"

WRZK/Johnson City, TN PD/MD: Mark E. McKinney LIFEHOUSE 'Hanging' MOBY FrGWEN STEFANI 'Southsid EVE 6 'Roof'

WNFZ/Knoxville, TN \* PO: Dan Bozyk MD: Boner

KFTE/Lafayette, LA \* PD: Aab Summers MD: Scott Perrin 1 DUST FOR LIFE "Light" EVE 6 "Roor"

WWDX/Lansing, MI \* PD: Jeff Weiling EVE 6 "Roof" GOOD CHARLOTTE "Little"

KXTE/Las Vegas, NV \* APD/MD: Chris Ripley WXZZ/Lexington-Fayette, KY \* Interim PD/MD: 8.J. Kinard

FATBOY SLIM "Mama" MOBY FAGWEN STEFANI "Sou GOOD CHARLOTTE "Little" KLEC/Little Rock, AR

PD: Larry LeBlanc MD: Peter Gunn SPINESHANK "Synthetic" ELWOOD "Bush MEPHISTO 007SSEY "Cram" STRAIT UP FALAJOIL, "Arget's"

KROQ/Los Angeles, CA \* VP/Prog.: Kevin Weatherly APD: Gene Sandbloom MD: Lisa Worden

WLRS/Louisville, KY \* PD: Adam Fendrich MD: Jason Davis 16 COLLECTIVE SOUL "Wrw" 16 COLLECTIVE SOUL "Wrw" 19 MARLYN MANDON "Terns" 1 W MARDON "Terns" "A" "Monkey" DEFTONES "School" STONE TEMPLE PILOTS "No

WMAD/Madison, WI \* PD: Pat Frawley MD: Amy Hudson 17 MARILYN MANSON "Teems" 10 DEFTORES "School" 7 EVE 6 "Root"

WHTG/Monmouth-Ocean, NJ \* D: Mike Saute CREED "Ready" PALOALTO "Sonny" KM8Y/Monterey-Salinas, CA \*

PD: Chris White MD: Rich Berlin ELW000 "Buah" KOTTOMMOUTH KINGS "Bay MEPHISTO DDYSSEY "Crash" NGREBACK "Branch CRAZY TOWN "Butterfly" WZPC/Nashville, TN \* PD: Brian Krysz OM: Jim Patrick APD/MO: Jim Hunter

LIMP BEZKIT "Rotkn" MARILY'N MAASON "Teers" MOBY FROWEN STEFAMI "Southside PAPA ROACH "Broken" EVE & "Roof" LIFEHOUSE "Hanging"

WRRV/Newburgh, NY PD: Greg O'Brien MD: Andrew Boris PALDALTO 'Sonmy' EVE 6 "Boot"

KKND/New Orleans, LA \* OM/PO: Dave Stewart MD: Laura Jones 2 LIFEHOUSE \*Hanging" OUST FOR LIFE FUNDT STONE TEMPLE PILOTS \*No\* WXRK/New York, NY

PD: Steve Kingston MD: Mike Peer 2 AT THE DRIVE-IN "Armed" OUTKAST 'B 0.B " LEBMY (RRAVT2 "Acain" WBOX/Norfolk, VA

MD: Holly WI CRAZY TOWN EVE 5 "Roof" MARILYN MAN SON "Te KQRX/Odessa-Midland, TX

GM/PD: Dave Cardwell MD: Michael Mobley OFFSPRING "Original" ELWOOD "Bush" OFFSPRING "Original ELWOOD "Bush" MEPHISTO ODYSSEY "Cras-SISTER MAZEL "High" AT THE DRIVE-IN "Armed"

WIXO/Peorta, IL DM/PD: Matt Bahan LHEHOUSE "hanging" MARIYM MANSON "teens" EVE 6 "Boot" WPLY/Philadelphia, PA \*

PD: Jim McGuinn APD: Suzie Dunn MD: Dan Fein

KEDJ/Phoenix, AZ PD: Paul Kriegier APD/MD: Marty Whitney 3 SPINESHANK "Synthetic"

SPINESHARK Symmetric KOTTONMOUTH KINGS Day MOBY F/GWEN STEFANI So LEWIS AND DURST "Outside WXDX/Pittsburgh, PA \* PD: John Moschitta APD/MD: Lenny Diana

WCYY/Portland, ME WCTT/Portland, PD: Herb Ivy MD: Brian James 3 MARILYN MANSON "Te EVE 6 "Root" ELWDOD "Bush" AT THE DRIVE-INI "Arms

KNRK/Portland, OR PD: Mark Hamilio APD: Jayn No Adds WBRU/Providence, RI \* PD: Tim Schiavelli MD: Josh Klemme Ko Adds

KRZQ/Reno, NV PD: Guy Dark MD: Heather Pierce 1 COLD "Wicked" STRAIT UP FALADON\_ "

WDYL/Richmond, VA DM/PD: J.D. Kunes CAVIAR "Tangerine" EVE 5 "Roof"

KCXX/Riverside, CA \* DM/PD: Kelli Cluque APD: John DeSantis MD: Daryl James to Adds

WZZI/Roanoke-Lynchburg, VA \* PD: Bob Travis MD: Greg Travis

KWOD/Sacramento, CA \* PD: Ron Bunce APD: Boomer Barbosa GREEN DAY "Waiting" 3 DOORS DOWN "Ouch" CRAZY TOWN "Butterfly" MARILYN MANSON "Tee P.O.D. "Hard"

SPINESHANK Synthetic (Roadrunner)

Total Plays: 137, Total Stations: 16, Adds: 4

PALOALTO Sonny (American/Columbia)

Total Plays: 136. Total Stations: 12, Adds: 3

Total Plays: 134, Total Stations: 15, Adds: 3

Total Plays: 110, Total Stations: 11, Adds: 2

Total Plays: 102, Total Stations: 9, Adds: 2

PRIMER 55 Loose (Island/IDJMG)

**KITTIE** Paperdoll (NG/Artemis)

KOTTONMOUTH KINGS Day Dreamin' Fazes (Suburban Noize/Capitol)

Songs ranked by total plays

PD: Tommy mass MD: Donny Mueller 3 NICKELBACK "Breather"

KXRK/Salt Lake City, UT \* VP/Dps. & Prog.: Mike Summer APD/MD: Todd Noker 15 MOGY FAWEN STEFANI "Southside" 1 GOOD CHARLOTTE "Little"

PD: Bryan Scho MD: Chris Muckley EMINEM "Stan" FUEL "Hemorrhag

DM: Ron Nenni PD: Jay Taylor MD: Aaron Axeisen

KJEE/Santa Barbara, CA GM/PD: Eddie Gutierrez FATBOY SLIM "Marra"

WWVV/Savannah, GA PD: Phil Conn

KNDD/Seattle-Tacoma, WA \*

PD: Phil Manning MD: Kim Monroe 4 LIMP BIZKIT "One" 1 SUPERSUCKERS "Poo 1 GREEN DAY "Warning" LIFEMOUSE "Hangung"

KAEP/Spokane, WA PD: Dom Casual PD: Dom Cas MD: Kari Bushm 2 EVE 6 "Appr" 2 STING "After"

WKRL/Syracuse, NY \* DM/PD: Mimi Griswald htCrELBACK "Breate" PRIMER 55 'Loos" STRAT UP FAAJOBL. "Angel's AT THE DRIVE-IN "Annee" DAVID GRAY "Babyon"

#### \* = Mediabase 24/7 monitored

83 Total Reporters **83 Current Reporters** 83 Current Playlists

New Reporters (2): WJSE/Atlantic City, NJ WLRS/Louisville, KY

Moves From Rock To Alternative (2): WRZK/Johnson City, TN WZZQ/Terre Haute, IN

Moves From Active Rock To Alternative (1): WWDC/Washington, DC



EMINEM Stan (Aftermath/Interscope)

'A' Monkey Kong (Mammoth) Total Plays: 239, Total Stations: 26. Adds: 1

Total Plays: 240, Total Stations: 15, Adds: 4

Total Plays: 229, Total Stations: 18, Adds: 1

Total Plays: 214, Total Stations: 18, Adds: 4

Total Plays: 189, Total Stations: 14, Adds: 1

Total Plays: 176, Total Stations: 12, Adds: 0

6GIG Hit The Ground (Ultimatum)

NINE DAYS If I Am (550 Music)

WEQX/Albany, NY

WHRL/Albany, NY DM/PD: Susan Grove: MD: Chris Osborne

GODSMACK "Awake" PAPA ROACH "Broken"

WNNX/Atlanta, GA \*

OM: Brian Philips PD: Leslie Fram APD/MD: Chris Williams

KTEG/Albuquerque, NM \*

DAVID GRAY "Babylon" MOBY F/GWEN STEFANI "Southside DUST FOR LIFE "Light"

WJSE/Atlantic City, NJ

WJSE/Atlantic City, N PD: Al Parinello MD: Michele Amabile 11 A FUNCTION CIGAL TURKS 12 MICHAEL TURKS 12 MIC

KROX/Austin, TX \*

NOBY FROMEN STEFANI 'So

PD: Dave Rossi APD: Hurricane Shane 1 Cikkin PARK "Closer" ELWOOD "Buah" MOBY FROMEN STEFANI DUST FOR LIFE "LIGM"

KQXR/Boise, ID \*

PD: Jacent Jackson MD: Pete Schrecke 12 EMINEM "Stan"

WBCN/Boston, MA

VP/Programming: Oedipus APD/MD: Steven Strick 6 6GIG "Ground"

WFNX/Boston, MA \*

PD: Cruze MD: Laurie Gail 4 CRA2Y TOWN "Butterthy

WEDG/Buffalo, NY PD/MD: Rich Wall MD: Ryan Patrick 1 DUST FOR LIFE "Light" 1 LINIKIN PARK "Closer"

PD: Greg Patrick APD/MD: Danny Villalobos DAVID GRAY "Babylon"

PD: Jack Daniel APD/MD: Kristen Pettus No Adds

WKQX/Chicago, IL \* PD: Dave Richards APD/MD: Mary Shumin UNION UNDERGROUND

KITTIE "Paperdol CREED "Riders" STONE TEMPLE PILOTS "Break LEWIS AND DURST "Outside"

WAQZ/Cincinnati, DH \*

VALLEJO 'New' TAPROOT 'Again'

WEND/Charlotte, NC \*

WAVF/Charleston, SC \*

WRAX/Birmingham, AL \*

PD: Kyle Gu No Adds

SEVENDUST Going Back To Cali (Republic/Universal)

FATBOY SLIM Ya Mama (Skint/Astralwerks/Virgin)

WARQ/Columbia, SC \*

DEFTONES "School" MARILYN MANSON "Teens COLD "Wicked" ELWOOD "Bush"

WWCD/Columbus, OH

EVE 6 "Roof" AIMEE MANN "Red" J MASCIS & THE FOG

COLD "Wicked" EVE 6 "Roof" LIFEHOUSE "Hanging"

PD: Duane Ooherty MD: Alan Ayo MOBY FIGWEN STEFANI DUST FOR LIFE "Light" LIFEHOUSE "Hanging"

WXEG/Dayton, OH \* PD: Mike Thomas APD/MD: Allen Bantz

KRAO/Corpus Christi, TX PD/MD: Cory Smith

KDGE/Dallas-Ft. Worth, TX \*

KTCL/Denver-Boulder, CO \*

KNRQ/Eugene-Springfield, OR

U2 "Day" MOBY F/GWEN STEFANI "Sau VAST "Anything"

CIMX/Detroit, MI

PD: Murray Brookshaw APD: Vince Cannova MD: Matt Franklin 4 EMINEM "Stan"

PD: Stu Allen MD: Angie Wright GOOD CHARLOTTE "Lettw" (HED) PLANET EARTH "Bar

KBRS/Fayetteville, AR

PD: Kyle Gibson MD: Ashley Ross FRAVIS "Tun" LENNY KRAVITZ "Again" SPIKESRAAK "Synthetic" MOBY FROWEN STEFANI "Southskie"

WJBX/Ft. Myers, FL \*

WEJE/Ft. Wayne, IN \*

5 ELWOOD "Bush" 1 FATBOY SLIM "Mama" STRAIT UP FALAJON, "Angels"

KFRR/Fresno, CA \*

2 GOOD CHARLOTTE "LATIR 2 RADIOHEAD "Optimist" 2 MARILYN MANSON "Teen 1 DEFTDNES "School" 1 EVE 6 "Roor"

1 ORGY "Fiction" 1 BLINK-182 "Overboard" MOBY FAGWEN STEFANI "So

PD: Jeff Sans. MD: Dave Spain 3 LifeHOUSE "Hanging" 1 NICKELBACK "Breathe"

WXNR/Greenville, NC \*

WEEO/Hagerstown, MD

MU: AUSTIN Davis ELWOOD "Bush" DAVID GRAY "Babyton" LESS THAN JAKE "Look" NICKELBACK "Breathe"

WMRQ/Hartford, CT \*

MD: Chaz Kelly 1 STRAIT UP FILAJON "Angel's" NICKELBACK "Breathe" DUST FOR LIFE "Light"

KTBZ/Houston-Galveston, TX \* PD: Jim Trapp APO: Steve Robison No Adds

WGRD/Grand Rapids, MI

PD: Bruce Way MD: Reverend

PD:Dan Clark MD:Tom Bronson 7 19 WHEELS "Bro

MD: Lee Daniels WICKELBACK "Breathe" LIFEHOUSE "Handing"

PD: Andy Davis MD: Jack DeVoss

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XTRA/San Diego, CA \*

KITS/San Francisco, CA \*

Phil Conn SISTER HAZEL "H gr" ELECTRASY "Moreng" ORGY "Fiction" MARILYN MANSON "To

KFNK/Seattle-Tacoma, WA \* PD/MD: Jake Kapian 16 EMIREM "Stan" 4 MARILYN MANSON "Teers"

## WXSR/Tallahassee, FL PD: Scott Petibone MD: Kenzie DEFTONES "School" EVE 6 "Root" MARILY MAMSON "Teens" WZZQ/Terre Haute, IN PD: J. Jay King MD: Monty Bagley OFFSPRIME "Original" FATBOY SLIM "Mama" MOBY F/GWEN STEFANI "So GOOD CHARLOTTE "Little" DEFTONES "School" (HEO) PLANET EARTH "Bartence

KFMA/Tucson, AZ \* 3 UNION UNDERGROUND "Turn" 2 EVE 6 "Rowf"

KMYZ/Tulsa, OK \* PD: Lynn Barstow MD: Ray Seggern 1 LIFEHOUSE "Hanging" 1 RADIOHEAD "Optimist"

WHFS/Washington, DC PD: Robert Benja APO: Bob Waugh MD: Pat Ferrise

WWDC/Washington, DC \* PD: Bob Neumann APD/MB: Buddy Rizer 1 ERMY KRAYTZ \*Again" 1 UFFOUS \* Hagaing" 1 RADIOHEAD \*Optimize\*

WPBZ/West Palm Beach, FL \* OM: John O'Connell APD/MD: Dan O'Brian

PD: Chris Schart MD: Janice Sutter 15 DISTURBED "Stupity" ELWOOD 'Bush" INCUBUS ... "Still" DAVID GRAY "Babylos" UNION UNDERGROUND

## WSFM/Wilmington, NC

### Alternative



JIM KERR jimkerr@rronline.com

## Matt Smith: KROQ's 'Money' Man

DreamWorks' Smith tells us about his other job as the L.A. Alternative's sports guy

o most of our readers **Matt Smith** is a talented and funny promotion executive who works for DreamWorks. But to hundreds of thousands of Angelenos, he's "Money," the sports guy they love to hear as they wake up every morning to KROQ/Los Angeles' *Kevin & Bean*. I talked with Matt to get the story of this multitalented (and overworked) promo guy-radio star.

**R&R:** Give me some background on how you got involved with KROQ.

MS: My first job in the record business was working with Vicki Leben and Bill Carroll back when PolyGram Label Group was still around. I think I had been an intern there for about two months at the most when [Kevin & Bean hosts] Kevin Ryder and

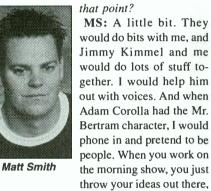
Gene "Bean" Baxter and PD Kevin Weatherly decided that the morning show at KROQ needed a full-time screener — the interns weren't working. They sent out a press release looking for a phone screener, and Vicki and Bill thought I would be perfect. They told Weatherly about me, and he passed my name along to Kevin and Bean.

They interviewed me, and we hit it off immediately. We're on the same frequency. So I got the job as their full-time phone screener. Monday through Friday I would show up at about 5am and stay until about 10 or 10:30am, and then I would go to school all day. Through the entire process I kept working with Bill and Vicki. I was also a parking valet at night. It was a pretty insane time in my life, as far as work went. I was always doing something, from 5am to 11pm.

About a month after I was hired, KROQ MD Darcy Fulmer left for VH1. Asst. PD Gene Sandbloom approached me at a Public Enemy release party and said, "You know, Darcy's gone, and we're going to need some help in the music department. We think you're great, and we hear you're really into music. Would you mind helping us out until we find somebody?"

That turned out to be for the three months between Darcy and Lisa Worden. They had me running Selector, sitting in music meetings and going to shows. I was in heaven. As à result, I got to know Kevin Weatherly and Gene Sandbloom very well, and I was also getting to know the morning guys while working for them.

**R&R:** Did you interact much with Kevin and Bean on the air at



and I think I fared pretty well throwing out comedy bits or whatever the

case would be. I did that for a year and a half, then went to work for London Records for three years. After that I went to work for DreamWorks, and I've been with DreamWorks for the past three years.

**R&R:** How did you get back with the morning show as a sports commentator?

MS: The guy they hired between Jimmy and me just didn't work out. They did a thing for three weeks where they had listeners come in and audition for the sports gig, and they had about three or four guys they targeted. They ended up hiring a guy who had a really good audition. Unfortunately, he just didn't click with Kevin and Bean. They have very distinctive personalities, and that's why their show is so successful. You either work with them or you don't. For me, from the moment I began answering phones, we were always on the same wavelength. We all thought the same way, and we all had the same sense of humor.

**R&R:** You'd also been a consistent caller to the show for a long time.

MS: Yes. I would call them, and they would call me, and I would call in and do bits. I'd be on the air about once every three weeks. I had been doing that for about six years. They always referred to me as "Money," and I've kept that moniker.

As far as my joining the show, it just sort of came up. Jimmy Kimmel was having a housewarming party, and me, Weatherly and Kevin Ryder were just hanging out, having a beer. They were talking about how they were bummed that the guy wasn't

working out like they thought he would. I don't know who it was, but someone looked at me and said, "Dude, *you* should do sports." And that's how it came about.

**R&R:** But it's one thing to mention it at a party and another thing to act on it.

MS: Well, they were dead serious. You could tell they weren't messing around. Kevin Ryder said, "That would be amazing," and Kevin Weatherly said, "That's a great idea." So I knew they weren't kidding. From there I started going into KROQ at 4am to use the production studio and record audition tapes.

I would go in and write sportscasts like the ones they expected to be broadcast every hour. I would pretend like I had just gotten there, and I would record one each hour just like I would be doing it, only I wasn't on the air. It was just to see if I could write them in the right amount of time, be funny and have my delivery work. I did that for six weeks.

**R&R:** What was that like?

MS: It was awful. Not only was I terrible, I was exhausted. I would get done at 8am and cruise to work. I would work until 7 at night and head home exhausted.

**R&R:** You said you were terrible. How did that translate into getting you on the air? Obviously, there had to be a spark.

MS: Everybody wanted it to work, and they all helped me out a lot. They would point out what I was doing wrong and what I was doing right. We'd go over the material a lot, and they would point out strengths and weaknesses. It's still developing.

My first on-air bit was football picks. They really felt that a football pool with the joke that Kevin had been in a pool for 11 years and never won was a great on-air bit — because not only is it true, it's funny. And so many people do a football pool, no matter if they're into football or not. They knew that I was a huge football guy, so they put me on the air doing football picks, and it went really well. Not only did I start to find my groove, my picks were great.

www.americanradic

## **Breaking Molly's Yes: Week 9**

A radio and record diary

Chris Williams

APD/MD, WNNX (99X)/Atlanta

I had a big letdown this week: Sales are 34-70-68. Damn! This is going to kill the record label's interest. I had hoped for 100 at least. After the initial letdown of Wednesday, the week actually turned around. As we had planned, Molly's Yes came back into the Atlanta market for the third time in three weeks. This time the visit included a performance on *The Morning X*. The band arrived at 6:45am for an 8:30 performance. They proceeded to unload crate after crate of gear like they were preparing for Kiss at Radio City Music Hall.

8:15am: I'm at home, listening to the live interview and performance. I think everything sounds pretty good, but I'm biased. I arrive at the station at 10am to a huge amount of discussion about Molly's Yes. Apparently, the performance really connected. The phone starts ringing off the hook with people proclaiming that this is the best live performance they've ever heard on *The Morning X*. Barnes, Leslie and Jimmy are impressed, and the rest of the office have become fans of the band.

Saturday: Molly's Yes perform at a 99X festival in the park. About 500 people show up and are receptive through a 35-minute set. Suddenly, the bagpipes start, and all 500 move toward the stage. Very encouraging. Steve Craig, our midday guy, is there introducing the band. He and Molly's Yes strike it up and leave on friendly terms. After the set Molly's Yes go over to our live broadcast and co-host for half an hour with our night jock, Toucher. This is their second time broadcasting together, so there is a great rapport. Toucher is now a fan. In one weekend the entire airstaff falls in love with this band, and I've forgotten all the bad news. Of course, next week is callout....

**Howard Leon** 

VP/Promotion, Universal Records

Oct. 11, 4:13am: Soundscan moves 70 to 68 pieces. Note to Sean Demery: I hope you're happy.

I think the first time on the air was week eight of the season, and they ad-libbed, "OK, Money, it's your first time on the air: Who's going to win the Super Bowl?" I said, "Tennessee-St. Louis, St. Louis wins." So I got credibility as a good football picker, which helped a lot in my being accepted, I think.

**R&R:** Did the football season really make everyone comfortable that you were going to work out?

MS: Yes. At the time I was only going in on Friday and Monday for football picks, and I was having so much fun. I'd pick games on Friday, and we'd go over them on Monday. Those guys probably thought they were going to get to make fun of me for being so bad, but it turned out that I did really well. And it worked. People started to recognize me. They'd e-mail Kevin and Bean saying, "We like Money, and his football picks are great." From there it went to the next level.

**R&R:** Give us an overview of where it is today.

MS: I went to being on the air every day in January. I believe Kevin & Bean's highest-rated half-hour is 7:30-8am, so KROQ decided to put me on once a day at 7:50. It was too much work for me to do more than one spot because of what I do at DreamWorks.

**R&R:** What's your day like?

MS: I wake up at 4:30. I go through about three hours of video that I record every night to get clips for the air. I get to KROQ about 6 or 6:30. I go through the papers and the Internet, and I go on the air at 7:50 and do my break, which is usually about five minutes. Then I get off the air and come straight to DreamWorks. **R&R:** What about conflicts be-

tween your two jobs?

MS: The great thing about Kevin

Weatherly and the *Kevin & Bean* guys is that they are very understanding. They understand that what I have with them is a part-time job, and it is secondary to what I do at DreamWorks.

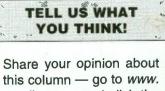
**R&R:** How do you handle that on the air?

MS: Sometimes I just don't do a report. Or sometimes, if I'm in the same place for a few days, Infinity, which is a very large radio company and has studios everywhere, will put it up on the Zephyr satellite, and we'll meet up from wherever I am. If we can make it happen, we make it happen. If we can't, we don't.

**R&R:** Do you miss a lot of days? MS: September was very rough because I was on the road a lot, and I missed a few days. It's tough, but they are very understanding. They also really wanted me to go with them on their New York trip, but I couldn't. I was on the road with Lifehouse all through Texas, and that's the way it was.

**R&R:** Obviously, your actions and the label's success have shown that your airwork hasn't affected your job at DreamWorks.

MS: Yes. DreamWorks' concern was that this was going to interfere with my job, but, because of the terms I'm on at KROQ, it can't. I still get to work at the same time I was getting in before.



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## October 30, 2000

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## Rep Alternative Top 50

LU	E	© October 20, 2000			Shuly			
LAST WEEK	THIS	ARTIST TITLE LABEL(S)	TOTAL	+/- PLAYS	GROSS	WEEKS ON CHART	TOTAL STATIONS	Most Added .
4	1	GREEN DAY Minority (Reprise)	3012	-150	293829	8	83/0	ARTIST TITLE LABEL(S)
2	0	FUEL Hemorrhage (In My Hands) (550 Music)	2916	+65	258375	10	81/1	EVE 6 On The Roof Again (RCA)
. 3	3	INCUBUS Stellar (Immortal/Epic)	2606	-59	245933	18	77/0	MOBY F/GWEN STEFANL Southside (V2)
5	4	3 DOORS DOWN Loser (Republic/Universal)	2345	-13	209468	15	79/1	LIFEHOUSE Hanging By A Moment (DreamWorks
6	6	BLINK-182 Man Overboard (MCA)	2266	+75	211017	5	81/1	MARILYN MANSON Disposable Teens (Nothing/Inters
4	6	PAPA ROACH Last Resort (DreamWorks)	2158	-158	242063	30	76/0	ELWOOD Bush (Palm/London) DEFTONES Back To School (Mini Maggit) (Maver.
7	0	<b>ORGY</b> Fiction (Dreams In Digital) (Elementree/Reprise)	2099	+11	173134	8	82/2	<b>DUST FOR LIFE</b> Step Into The Light (Wind-up)
8	8	U2 Beautiful Day (Interscope)	2054	+34	175723	6	74/1	NICKELBACK Breathe (Roadrunner)
14	9	OFFSPRING Original Prankster (Columbia)	1985	+593	239598	2	80/3	GOOD CHARLOTTE Little Things (Epic)
9	10	<b>DISTURBED</b> Stupify (Giant/Reprise)	1843	-11	200131	22	65/1	COLD Just Got Wicked (Flip/Geffen/Interscope)
12	11	SR-71 Right Now (RCA)	1587	-127	138266	24	66/0	STRAIT UP F/LAJON Angel's Son (Immortal/Virg.
11	12	VAST Free (Elektra/EEG)	1585	-58	102517	10	78/0	
10	13	<b>DEFTONES</b> Change (In The House Of Flies) (Maverick)	1578	-89	138587	23	64/0	
21	1	LIMP BIZKIT Rollin' ( <i>Flip/Interscope</i> )	1498	+214	166461	7	70/1	
15	6	A PERFECT CIRCLE 3 Libras (Virgin)	1480	+101	120379	7	65/1	
16	6	RADIOHEAD Optimistic (Capitol)	1462	+132	170184	4	74/3	CAVIAR
13	17	EVERLAST Black Jesus (Tommy Boy)	1445	-23	114192	6	70/0	<b>GAVIAN</b>
17	18	LIMP BIZKIT My Generation ( <i>Flip/Interscope</i> )	1295	-37	144527	7	66/0	
24	Ð	PAPA ROACH Broken Home ( <i>DreamWorks</i> )	1246	+53	134719	5	70/2	<b>"Tangerine Speed</b>
18	20	WHEATUS Teenage Dirtbag (Columbia)	1240	-140	82674	16	61/1	
Breake		GODSMACK Awake (Republic/Universal)	1181	+268	102891	3	68/2	New At: WDYL WJSE
	8	COLLECTIVE SOUL Why Pt. 2 (Atlantic)	1155	+200	75670	5	58/1	
25	23	EVERCLEAR AM Radio (Capitol)	1152	-151	73070	8	57/0	R&R Alternative 28
20	23	LINKIN PARK One Step Closer (Warner Bros.)	1141	+62	117573	6	66/2	
26		RAGE AGAINST THE MACHINE Testify (Epic)	1108	-72	147814	12	55/0	Island Def Jam Msic Group A Universal Music Company
.22	25 26	FOO FIGHTERS Next Year (Roswell/RCA)	1099	-211	79464	9	58/0	
19	20	(HED) PLANET EARTH Bartender (Volcano/Jive)	974		84347			
31	23	CAVIAR Tangerine Speedo (Island/IDJMG)	974	+52		9	57/2	
29	29	STONE TEMPLE PILOTS No Way Out (Atlantic)	891	+33	76334 86841	9	50/2	
35	30	GOOD CHARLOTTE Little Things (Epic)	851	+180 +44	74589	10	62/3	
33							59/6	Most Increased
32	31	WALLFLOWERS Sleepwalker (Interscope)	825	-31	52209	6	39/0 55/0	Plays
28	32	HARVEY DANGER Sad Sweetheart Of The Rodeo (London/Sire)	822	-104	54353	9	55/0	ARTIST TITLE LABEL(S)
30	33	DEXTER FREEBISH Leaving Town (Capitol)	785	-144	46273	11	43/0	OFFSPRING Original Prankster (Columbia) EVE 6 On The Roof Again (RCA)
36	34	CREED Are You Ready (Wind-up)	747	+40	83463	5	36/1	MARILYN MANSON Disposable (Nothing/Interscop
34	35	BARENAKED LADIES Pinch Me (Reprise)	719	-54	41088	10	31/0	<b>GODSMACK</b> Awake ( <i>Republic/Universal</i> )
37	36	EVE 6 Promise (RCA)	716	-84	60949	20	40/0	LIMP BIZKIT Rollin' (Flip/Interscope)
38	80	LENNY KRAVITZ Again (Virgin)	706	+7	48730	4	41/3	MOBY F/GWEN STEFANI Southside (V2)
43	33	LIFEHOUSE Hanging By A Moment (DreamWorks)	690	+155	44586	2	57/14	STONE TEMPLE PILOTS No Way Out (Atlantic) LIFEHOUSE Hanging By A Moment (DreamWorks
39	39	DEFTONES Back To School (Mini Maggit) (Maverick)	649	+57	60627	3	63/8	<b>RADIOHEAD</b> Optimistic <i>(Capitol)</i>
49	40	MARILYN MANSON Disposable Teens (Nothing/Interscope)	606	+288	82956	2	51/14	DUST FOR LIFE Step Into The Light (Wind-up)
40	41	UNION UNDERGROUND Turn Me On (Portrait/Columbia)	566	-14	38222	10	42/4	
42	42	VERTICAL HORIZON You're A God (RCA)	532	-72	30121	18	27/0	
46	43	DUST FOR LIFE Step Into The Light (Wind-up)	515	+118	79220	3	41/8	
44	44	VALLEJO Into The New (Crescent Moon/550 Music)	491	-11	29075	4	30/1	
Debut>	45	EVE 6 On The Roof Again (RCA)	402	+305	19123	1	50/18	
48	46	TAPROOT Again And Again (Velvet Hammer/Atlantic)	395	+47	36979	3	27/1	<b>Breakers •</b>
Debut	47	MOBY F/GWEN STEFANI Southside (V2)	394	+205	42919	1	45/15	GODSMACK
45	48	<b>OPM</b> Heaven Is A Half Pipe (If) (Atlantic)	305	-117	16905	14	21/0	Awake (Republic/Universal)
50	49	MATCHBOX TWENTY Crutch (Lava/Atlantic)	299	-40	14133	2	20/0	TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS
[Debut>	50	COLD Just Got Wicked (Flip/Geffen/Interscope)	284	+71	15230	1:	29/6	1181/268 68/2



83 Alternative reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining plays or remaining flat from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 1000 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitrar Composition of the Arbitrar Composition of 2000. Plays the composition of the Arbitrar Composition o Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.



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ARTIST TITLE LABEL(S)	ADDS
EVE 6 On The Roof Again (RCA)	18
MOBY F/GWEN STEFANI Southside (V2)	15
LIFEHOUSE Hanging By A Moment (DreamWorks)	14
MARILYN MANSON Disposable Teens (Nothing/Interscop	e) 14
ELWOOD Bush (Palm/London)	10
DEFTONES Back To School (Mini Maggit) (Maverick)	8
DUST FOR LIFE Step Into The Light (Wind-up)	8
NICKELBACK Breathe (Roadrunner)	7
GOOD CHARLOTTE Little Things (Epic)	6
COLD Just Got Wicked (Flip/Geffen/Interscope)	6
STRAIT UP F/LAJON Angel's Son (Immortal/Virgin)	6



d TOTAL

ARTIST TITLE LABEL(S)	INCREASE
OFFSPRING Original Prankster (Columbia)	+593
EVE 6 On The Roof Again (RCA)	+305
MARILYN MANSON Disposable (Nothing/Interscope	+288
GODSMACK Awake (Republic/Universal)	+268
LIMP BIZKIT Rollin' (Flip/Interscope)	+214
MOBY F/GWEN STEFANI Southside (V2)	+205
STONE TEMPLE PILOTS No Way Out (Atlantic)	+180
LIFEHOUSE Hanging By A Moment (DreamWorks)	+155
RADIOHEAD Optimistic (Capitol)	+132
DUST FOR LIFE Step Into The Light (Wind-up)	+118

Br	eakers .	
	GODSMACK	
Awake	(Republic/Universal	) —
L PLAYS/INCREASE	TOTAL STATIONS/ADDS	CHART
1181/268	68/2	2

Mo toward overall total stations playing a song. Most increased Pla the songs with the greatest week-to-week increases in tota Weighted chart appears on R&R ONLINE MUSIC TRACKING. ases in total plays.

HEA	VY ACTION	AT
KNDD 25x	KPNT 32x	KDGE 49x
KXTE 24x	91X 22x	WXDX 22x
KXRK 28x	KITS 22x	WBCN 20x
KNRK 26x	WROX 29x	WRZX 23x
MUSIC FELEVISION	Plays	a 2000 Pepnae Pecands

### **Alternative Action**

Break Through Artist

LIFEHOUSE Track: **"HANGING BY A MOMENT"** LP: *NO NAME FACE* Label: **DREAMWORKS** 

118 • R&R October 20, 2000

ssentials: Lifehouse frontman Jason Wade says, "You learn so many things every day, and it's overwhelming sometimes trying to see how it all fits together. I'm starting to realize that each day is a different road and a different journey,

and you don't have to have it all figured out.' That comment seems highly introspective coming from a 20-year-old, but this young man has more life experience than most his age (or older, for that matter). His family moved everywhere from Hong Kong to Seattle, and his world travels greatly influenced him. Both of Wade's parents were ministers who were heavily involved in their church as missionaries. Wade's multicultural experience lasted until his family moved back to the States and his parents were divorced. The breakup caused Wade much confusion, and he looked for an outlet to express his pain. He found it through music. It was a way to handle the pain of the divorce, the constant uprooting and his questioning of his own religious beliefs.

When his mother moved Wade and his sister to Seattle, he developed a passion for writing poetry, which led to songwriting. Wade says that he tries not to listen to a lot of radio or other people's music, because it tends to taint his



songwriting. He does admit that he is into Pearl Jam, Nirvana, The Beatles and Paul Simon, however. When his mother decided to move once again, this time to Malibu, CA, Wade really became serious about music. He joined a church youth group, where he met bassist Sergio Andrade. The two boys (both 15 at the time) began jamming and writing songs together. Playing a weekly gig at a local elementary school, they started to build a small following. They hooked up with producer Ron Aniello, who had become a huge supporter of the band, through their church. He teamed them up with guitarist Stuart Mathis, and they began playing with a new drummer, Rick Woolstenhulme.

**Davna Tallev** 

Asst. Alternative Editor

Years later Aniello played a key role in the signing and production of the group by calling an old friend, Michael Austin, a principal of DreamWorks Records. Austin agreed to finance the band's demo, which led to a record deal with his label. Lifehouse's debut album, *No Name Face*, came out recently. Since then these talented (and lucky) boys have worked hard to make their dreams come true. With the group's first single, "Hanging by a Moment," hitting Alternative radio hard and a tour with megastars Pearl Jam underway, Lifehouse are on the road to making a real name for themselves.

Artist POV: (Jason on the album's lyrical content) "I tend not to write about shallow things. I don't want to just connect to people and relate to them for relating's sake. I don't want them — or me — to be miserable and lonely and feel that there are no answers. I want to say something hopeful, that maybe we can figure out some of this stuff and be happy."

at the drive

wamericanradiohistory com

#### Jayn, APD/MD KNRK/Portland, OR

I am absolutely loving the response Coldplay is getting. Instant top-five phones for "Yellow," the first single from the album. Anyone who saw the movie *Paradise Lost* (either the first one or the sequel) needs to know that there is a benefit CD out on Koch Records to help shed more light on the case. Talk to



Christian about getting a copy. Look for the Eddie Vedder track, among others. People who saw the movie may want to buy the CD to support the cause. think it is such a weird and morbidly fascinating statement about radio and the world right now that in the radio edit for Wheatus' song "Teenage Dirtbag," the word "dick" is left in, but the word "gun" is taken out. The new U2 hits the stores on Halloween, the same day the Blazers kick off their season at home (against the Lakers, no less). It's like all of the forces of nature coming together to create a perfect moment. Quick Blazers note: Tom Gates of Nettwerk found out that I am a huge sports fan and asked, "What sport? Goth-ketball?"

It was a catch-up week for radio, as only two songs out of the top 10 Most Added had more new adds than stations already playing the song (they were **Elwood's** "Bush" with 10 adds and **Nickelback's** "Breathe" with seven early adds and 10 total stations). In fact, this week is a good illustration of the continuing strength that a number of projects are showing. **Eve 6's** "On the Roof Again" already had 32 stations and comes in at No. 1 Most Added with another 18 ... **Moby's** "Southside" (featuring **Gwen Stefani**) is another song with a rock-solid followup week, adding 15 for a total of 45 ... **Marilyn Manson** got more than 50 stations, with 14 adds for "Disposable Teens"... It was a good week for baby bands. **Lifehouse** were No. 3 Most Added with 14 new stations and almost 60 total for "Hanging by a Moment." **Dust For Life**, a great straight-ahead



rock band, are also doing well in the face of major superstar traffic with their "Step Into the Light"... Speaking of superstars, **Green Day** have a real fight on their hands to maintain their stranglehold on the top of the chart. **Fuel** are a mere 61 spins behind and closing in. **RECORD OF THE WEEK: Nickelback's "Breathe**"

"ONE ARMED SCISSOR" from the album relationship of command

www.grandroyal.com www.atthedrive-in

Already added at: WXRK WBTZ WCYY WKRL WPLA KNXS KQRX

> produced by: ROSS ROBINSON mixed by: ANDY WALLACE

## "JUST GOT WICKED"



R&R Alternative Debut 🗊

> Active Rock Monitor 23\*



New This Week: WLRS KRAD WARQ WHRL KRZQ WJSE

> Top 5 Phones at KUPD

Top 10 Phones at WAAF

Call out research #11 overall at WJJO

Already on it: KNDD KITS WEDG WXSR WEDJ KWOD KQRX KXTE KBRS and lots more

On Tour with 3 Doors Down, Marilyn Manson and Limp Bizkit this fall.



TIDITAL

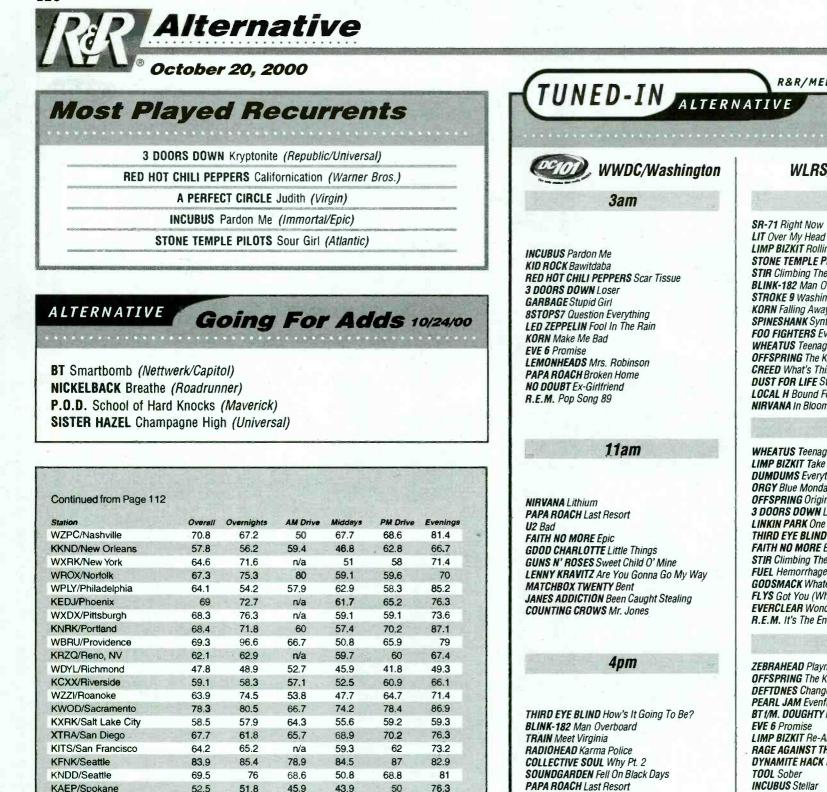
	It has the	and internet
irplay = Sal	ès' univ	
		15 spins = 83-124 pieces
loston		18 spins and WAAF 20 spins = 105-223
lorfolk		15 spins and WNOR 18 spins = 45-64 pi
ulsa		18 spins = 4-20 pieces
linneapolís		13 spins = 144-193 pieces
enver		21 spins = 90 -168 pieces
hoenix		18 spins = 96-134 pieces
Produced by I		Executive Producer:
Chris Vrenna	and COLD	Jordan Schur

Management: Rob McDermott for Andy Gould Management

www.coldonline.com

M. C.

pieces ieces



#### LIMP BIZKIT Rollin' (Air Raid Vehicle) STONE TEMPLE PILOTS Big Empty STIR Climbing The Walls BLINK-182 Man Overboard STROKE 9 Washin' + Wonderin' KORN Falling Away From Me SPINESHANK Synthetic FOO FIGHTERS Everlong WHEATUS Teenage Dirtbag OFFSPRING The Kids Aren't Alright **CREED** What's This Life For DUST FOR LIFE Step Into The Light LOCAL H Bound For The Floor NIRVANA In Bloom 11am WHEATUS Teenage Dirtbag LIMP BIZKIT Take A Look Around **DUMDUMS** Everything ORGY Blue Monday **OFFSPRING** Original Prankster 3 DOORS DOWN Loser

LINKIN PARK One Step Closer THIRD EYE BLIND Never Let You Go FAITH NO MORE Epic STIR Climbing The Walls FUEL Hemorrhage (In My Hands) **GODSMACK** Whatever FLYS Got You (Where I Want You) EVERCLEAR Wonderful R.E.M. It's The End Of The World As.

R&R/MEDIABASE 24/7

WLRS/Louisville

3am

#### 4om

ZEBRAHEAD Playmate Of The Year OFFSPRING The Kids Aren't Alright **DEFTDNES** Change (In The House Of Flies) **PEARL JAM** Evenflow BT I/M. DOUGHTY Never Gonna Come Back Down EVE 6 Promise LIMP BIZKIT Re-Arranged RAGE AGAINST THE MACHINE Testify DYNAMITE HACK Boyz In The Hood TOOL Soher INCUBUS Stellar SOUNDGARDEN Fell On Black Days ULTIMATE FAKEBOOK Tell Me What You Want **RADIOHEAD** Optimistic

Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Tuned-In is based on sample hours taken from Monday 10/9. © 2000, R&R Inc.

### On Tour with Marilyn Manson Starting 10/27

52.5

61.4

74.7

75.1

60.2

64.6

62.2

51.8

70.5

76.1

77.6

56.6

65.7

62

45.9

59.3

75

84.4

56.4

69.2

53.6

43.9

48.4

66.2

62.7

57.1

56.9

63.9

50

63.3

78.4

78.4

57.1

56.5

61.7

76.3

63.1

79.6

76.3

72.3

81.8

65

KAEP/Spokane

**KPNT/St. Louis** 

WKRL/Syracuse

WHFS/Washington

WPBZ/West Paim Beach

KFMA/Tucson

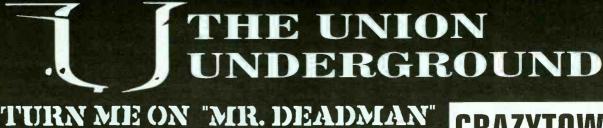
KMYZ/Tuisa

120

10/27	Minneapolis
10/28	Milwaukee
10/30	St. Louis
10/31	Kansas City
11/2	Tulsa
11/3	Houston
11/4	New Orleans
11/5	West Palm Beach, FL
11/6	Charlotte
	Atlanta
and n	nany more dates

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GUNS N' RDSES Paradise City

BLUES TRAVELER But Anyway

**GODSMACK** Whatever

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NEW AT: Q101 KFMA WSFM WJSE AIRPLAY = SALES

BOSTON: WFNX 15x WBCN 12x WAAF 10x 179-432 units Debut #119

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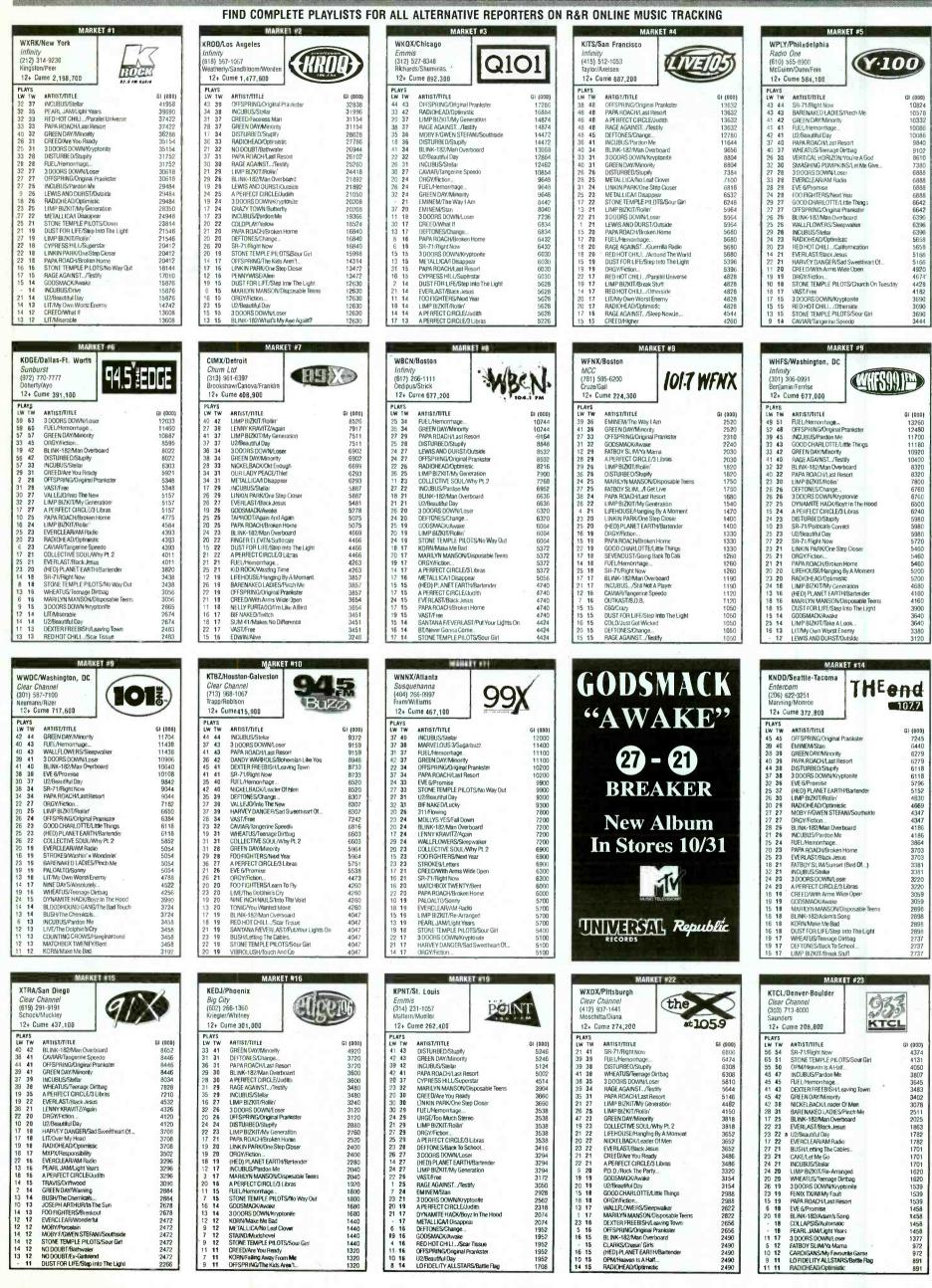
## CRAZYTOWN "Butterfly"

ALREADY ON: KROQ (Early strong phones) Q101

NEW: WFNX WROX KMBY KFRR WEDJ KWOD

ADDS 10/24

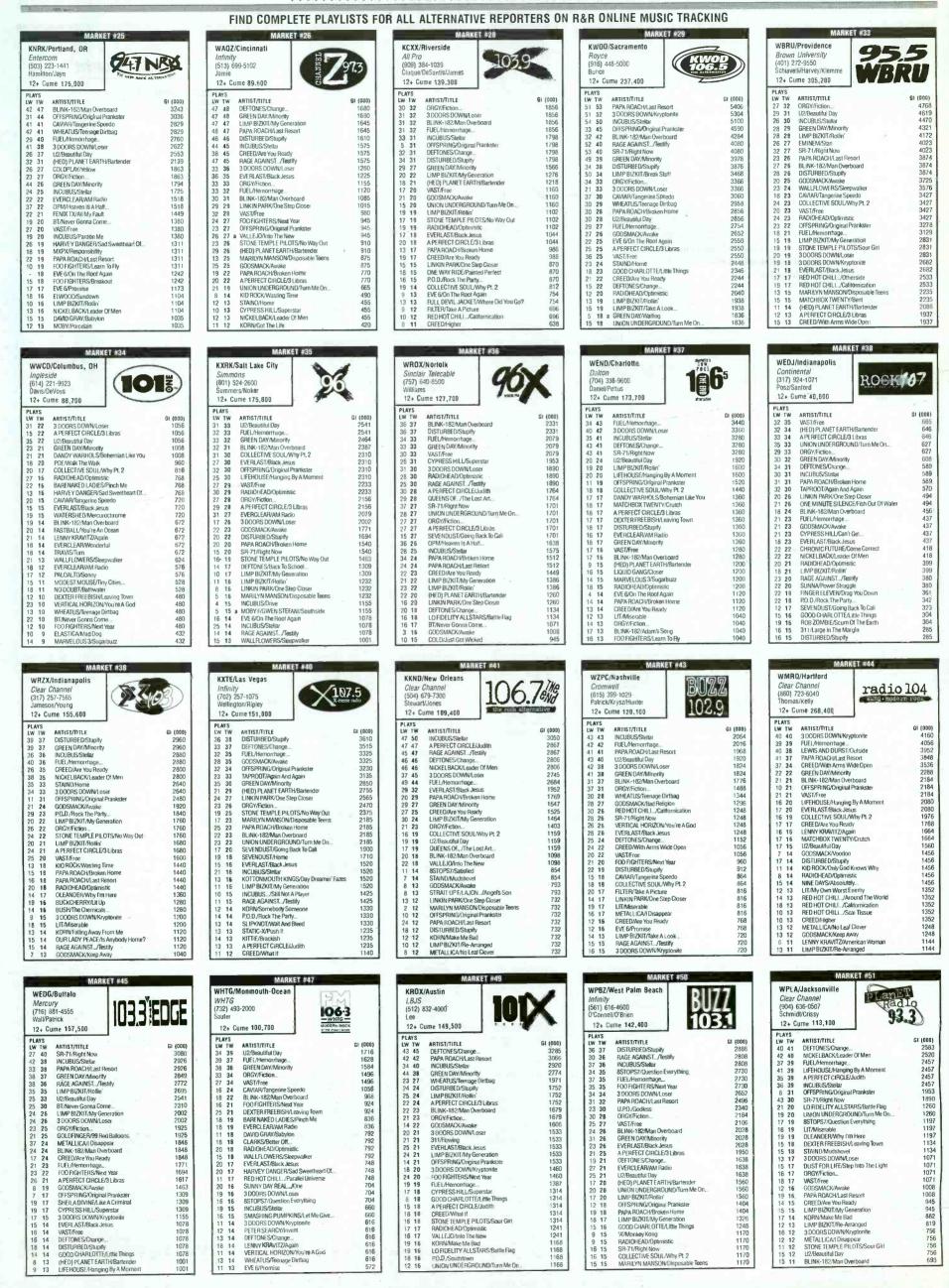
## Alternative Playlists



www.americanradiohistory.com

## **Alternative Playlists**

122 • R&R October 20, 2000



w americanradiohistory co



WBRU/Providence, RI

Woncy-rubridence, ni Breaking And Entering Wednesskay 10pm-midnight Josh Klemme Pearl Jan "Gen You" Matthew Sweet "So Far" Limp Bözkn "Rollin" Dentol Grand Pubah "Sandwiches" New Found Slory "Hit Or Miss"

KRZQ/Reno, NV

Wake The Neighbors Saturday 10pm-12am

Saturday 10pm-12am Homie Self "Trunk Aulia Amps" P.D.D. "Schwol Of Hardknox" Fatboy Stimr"Ya Mama" Bad Religion "No Substance" Amen "Retuse"

Alternative Beat Sunday 10pm-2am DJ David X atboy Slim "Ya Mama"

Fatboy Slim "Ya Mama" Mephisto Onyssey "Crash" Marz "In Thi) Mud" Radiohead "The National Anthem" Grand ThefuAudio "Stoopid Ass"

KCXX/San Bernardino, CA

Xtreme I Saturday 9pm-3am Dave Desey\Daryl James

Sou'lly "Terprist" Mudvayne "Dig" Primer 55 "Loose" Taproot "Aguin And AgaIn" Sevendust "Going Back To Cali"

KWOD/Sacramento, CA

#### New Music Specialty Shows

R&R's Exclusive Look At The Cutting Edge Of Alternative

## NYC Bound?

**Dayna Talley** Asst. Alternative Editor

lot of you good folks may be making your way to the CMJ convention in New York City. A Think of me while you are stumbling from seminar to seminar and party to party, as I will be here, holding down the R&R alt specialty fort. I will be expecting a full report. One showcase not to miss during the convention will be that of a band called Marz on Saturday night at CBGB's. Their sound has a strong hip-hop flavor with a subtle industrial mood lingering in the background. Marz's debut album, Lung Fu Mo She, showcases the talents and life experiences of its six-man lineup, three of whom are former members of Ministry. This is definitely something to give a listen to. Contact Rob Fiend at E-magine Entertainment (212-937-5521) for info on the band and the showcase

Another amazing show will be Russell Simins with At The Drive In on Friday night at Irving Plaza. In past columns I have hyped the amazing live show put on by ATDI, but they should not be the only ones to shine in this showcase. Russell Simins is said to be a great performer. His impressive resume includes being co-founder of and playing drums with the Jon Spencer Blues Explosion and playing the role of remixer extraordinaire for the likes of Cibo Matto and Luscious Jackson. It seems that he pulls off his offbeat style by having a wide-ranging musical background. If his live performance is anything like his debut album, Public Places, all who attend will be in for a treat. Others in the lineup that night will be specialty faves Grandaddy and Tenacious D. For info, give a shout to Tick at Grand Royal (310-954-3908).



I guess now that I have your weekend planned out for you, it's time to move on to the chart. Fatboy Slim is back on top, reclaiming the No. 1 spot this week. Not far behind are Spongebath Record's Self. making a stellar debut at No. 2. AFI return, at No. 4, and Nigo jump up from No. 16 last week to No. 6. Russell Simins begins his steady and sure climb to the top of the chart at No. 16, up from the No. 19 position last week. Other debuts this week are Creeper Lagoon with their new one, "Centipede Eyes," at No. 8, Badly Drawn Boy at No. 14, Burning Heads at No. 17, and, rounding out the chart, Diffuser at No. 20. Records Of The Week: Doves and DJ?Acucrack

#### R Top 20 Artists

October 20, 2000

- FATBOY SLIM (Skint/Astralwerks/Virgin) "Ya Mama,""Sunset (Bird Of Prey)" 1
- 2 SELF (Spongebath) "Trunk Fulla Amps"
- 3 RADIOHEAD (Capitol) "Optimistic,""National Anthem"
- 4 AFI (Nitro) "Days Of the Phoenix"
- 5 LESS THAN JAKE (Fat Wreck Chords) "Look What Happened"
- 6 NIGO F/BEN LEE (Mo Wax/Beggars Banquet) "Freediving"
- 7 STRAIT UP F/LAJON (Immortal/Virgin) "Angel's Son"
- CREEPER LAGOON (SpinART) "Centipede Eyes" 8
- 9 KOTTONMOUTH KINGS (Suburban Noize/Capitol) "Day Dreamin' Fazes"
- 10 J MASCIS & THE FOG (Ultimatum/Artemis) "Where'd You Go"
- 11 SPINESHANK (Roadrunner) "Synthetic"
- 12 LIFEHOUSE (DreamWorks) "Hanging By A Moment"
- 13 NEW FOUND GLORY (Drive-Thru/MCA) "Hit Or Miss"
- BADLY DRAWN BOY (Beggars Banquet) "Everybody's Stalking" 14
- 15 MOBY F/GWEN STEFANI (1/2) "Southside"
- 16 RUSSELL SIMINS (Grand Royal) "Comfortable Place," "Jim's Problem"
- 17 BURNING HEADS (Victory) "SOS," "Wise Guy"
- TAKE A BITE OUTTA RHYME(Republic/Universal) "Various" 18
- 19 COLD (Flip/Geffen/Interscope) "Just Got Wicked"
- 20 DIFFUSER (Hollywood) "Karma"

Ranked by total number of shows reporting artist.

#### Specialty Show Reporters

Shows and their Top 5 songs listed alphabetically by market

WHRL/Albany NY Testing 1, 2, 3 Sunday 8pm-9pm Osborn Orgy "Eva" Josh Jopin Band "Camera One" On "Soluble Words" Electracy "Moming Afterglow" Self "Trunk Fulla Arrops"

WEQX/Albany, NY Download Thursday 12:30-3pm Fric

Eric Moby "Southside" David Gray "Babylon" Limp Bizkit "Rollin'" Offspring "Driginal Prankster" Matthew Sweet "So Far"

KTEG/Albuquerque, NM Burning Sensations Sunday 7-8:30pm Adam 12 Adam 12 At The Drive In "One Armed Scis Bis "Dead Wrestlers" Downset "Together" Gametace "How Far Is..." Spoozys "Astral Astronauts"

WRAX/Birmingham, AL WHAX/BIRTINGRAF Reg's Coffeehouse Sunday 10am-1pm Scoll Register Walttowers "Steepwalker" Robert Bradleys... "Higher" Jil Sobule "Don't Want To... Mr. Henry "One" Radionead "Optimistic"

WBCN/Boston, MA Nocturnal Emissic Sunday 8-10pm Oedipus/Albert O dy Warhols "Godless" ie Serveert "Unsound" iack Highway "I Thought I Saw..." ly Drawn Boy "Everybody's Stalking" iper Lagoon "Big Money Struggle"

WFNX/Boston, MA The First Contact Friday midnight-2am Charlie Charite Smashing Pumpkins "Glass' Theme" Russell Simmins "Comfortable Place" NigoXen Lee "Freediving" Kid606 "Catstep" De La Sout/Busta "I. C. Y'All"

WEDG/Buffalo, NY Next Wave Monday midnight-1am Ryan Patrick Nigo/Ben Lee "Freediving" Tinled "Way Through" Phoenix "If You Ever Feel.." Mephisto Ddyssey "Crash" Orgy "Eva"

WAVF/Charleston, SC Cutting Edge Sunday 8:30-10pm H. Little John Cold "Just Got Wicked" Go Betweens "Going Blind" Set "Trunk Fulla Amps" J.Mascis & The Fog "Sameday"

WAQZ/Cincinnati, OH Under Volume and Angeler and A

KDGE/Dallas, TX

Adventure Club Sunday 6-9pm Josh Venable Errortype: Eleven "Better Than The..." Billy Bragg & Wilco "My Flying Saucer" Hefner "Christian Girls" At The Drive In "One Armed Scissor" Placebo "Slave To The Wage" WXEG/Dayton, OH KROQ/Los Angeles, CA The X Spin Cycle Sunday 9-10:30pm Allen Rantz Sournside st "Black Jesus" 'Slim "Ya Marna" ect Circle "3 Libras" ing Pumpkins "Let Me Give The...

**KTCL/Denver, CD** 

Adventure University Sunday 7:30-8:30pm Professor Kat

a "Uneasy" rahead "Playmate Df The Year" Ihat "Plastic" e "Back To The Floor" nez "Machismo"

WEJE/Fort Wayne, IN

The Living Room Sunday 7:30pm-8:30pm Matt Jericho

Matt Jericho Less Than Jake "Look What Happene Grand Thett Audio "Stoopid Ass" Bad Radio "Believe You Me" Marihyn Manson "Disposable Teens" Squirrel Nut Zippers "Bedbugs"

WJBX/Ft. Myers, FL

Lancer Boiler Room "Do It Agaln" Non-Point "Victim" COC "Congratulations Song" Slaves On Dope "Pushing Me" Sevendust "Going Back To Cali"

WGRD/Grand Bapids, MI

WEEO/Hagerstown, MD

Now Hear This Sunday 10pm-midnight Austin Davis Radohead "Optimistic" Dettones "Back To School" Orgy "Eva" Stone Temple Priots "No Way Out" Less Than Jake "Look What Happene

WMRQ/Hartford, CT

Radioactiv Sunday 9:30pm-10:30pm Michael Crittenden

Nadas "Coming Home" Mosey "Coming Home" Domestic Problems "Free" Ghettobillies "The Gap" Verve Pipe "Penny Is Poison"

99 Xtreme Sunday 8-10pm

Lancer

Rodney On The ROQ Sunday midnight-3am Rodney Bingenheimer ulwax "Too Many DJ's" herama "Apre Ski" : My Party "I'd Like To Get..." ifting Sand "Surfing With Britney"

WHTG/Monmouth, NJ The Underground Sunday 11pm-midnight Jeff Raspe "Summer Dn The..." A "Summer Dn The..." Voltaire "Aimost Human" Buffalo Tom "Going Underground Gien Hansard "The Stars Are.." US Crush "Same Old Story"

KMBY/Monterey-Salinas Timebomb Tuesday midnighl-12:30am Matt Black Burring Heads "S.O.S." Less Than Jake "Look What Happened Space Skadets "Andy And His Vespa" Smiley Kdds "Fromey Clowney" Vandats "Girthriends Dead"

WXRK/New York, NY The "Buzz" Sunday midnight-2am Matt Pintield Stillwater "Fever Dog" Gomez "Getting Better" Mudvayne "Dig" AFI "Days Of The Pheonix" 3 Doors Down "Duck & Run"

WROX/Norfolk, VA

The Punk Show Sunday 10pm-midnight Michele & Josh

WPLY/Philadelphia, PA

Y-Not Sunday 9pm-10:30pm Dan Fein Gomez "Revolutionary Kind" Badty Orawn Boy "Sereybody's Staking" Creeper Lagoon "Centipede Eyes" Dettones "Back To School" At The Drive In "Dne Armed Scissor"

WXDX/Pittsburgh, PA

Sunday 9-11pm Lenny Diana Crazy Town "Butterfly" Coid "Just Got Wicked" Straight Up/Lajon "Ange's San" Marityn Manson "Disposable Teens" Mr. Henry "Dne"

KNRK/Portland, OR

Coldplay "Shiver" Creeper Lagoon "Centipede Eyes" Nada Surf "Bad Best Friend" New Found Glory "Hit Or Miss" P.O.D. "School Of Hardknox"

WCYY/Portland, ME

WDST/Poughkeepsie, NY Indie Flux Thursday 10:30-11:30pm Justin Habersaal Murder City Devis "Press Gang" NigoRei Les "Freedking" Sharpshooters "Breakaway" Selt "Dameene" Giabio Project "Monster Trucks..."

Spinout Thursday 7-9pm Shawn Jeffrey Drgy "Eva" Roni Size "Railing Part 2" Cirrus "Ghettoblaster"

I-45 "2 or 3 Steps" Luke Slater "Bolt Up"

Something Cool Sunday 9pm-10pm Jaime Cooley

Edge Of The X Sunday 9-11om

Goldfinger "Just Like H FenIx TX "Apple Pie Con Black Flag "TV Party" Black Flag "Rise" Nerf Herder "Courtney"

KITS/San Francisco, CA Soundcheck Sunday 10pm-midnight Aaron Azelsen AITON AILENSEN Coldplay "Yellow" AFI "Oays (1) The Pheonix" AFI The Drive in "Dhe Armed Scissor" Jets To Brazil "Midday Annonymous" Modest Monse "A Different City"

> KJEE/Santa Barbara, CA New Noize Monday Midnight-2am Dave Henacek Greepe Lagon TBig Money Struggie" Badly Draw Boy "Once Ar wind The..." Nigo Ben Lee "Freediving" Hives "Hatel" Go Sg I..." Russell Simms "Jim's Problem"

KNDD/Seattle, WA Loudspeaker Sunday 11:00pm-Midnight Bill Rela Electracy "Norming Afterglow" Hives "HateTo Say I..." Green Day "Druch On Sunday" Jest To Brazil "Air Traffic Control" Creeper Lagoon "Big Money Strugge"

KPNT/St. Louis, MO KPN I/SA. LOUIS, MI New Music Sunday Sunday 7-9:30pm Les Aatin My Ruln "Terror" Crazy Town "Butterfly" Sevendust "Soung Back To Cali" Rockateliars "Da Boom Track" Praga Khan "Double Function"

WXSR/Tallahassee, FL 

KFMA/Tucson, AZ Test Department Sunday 5-9pm Matt Spry Less Than Jake "Gainsville Rock City" Less Than Jake "Look What Hannenet" Happened" Bomfunk MC's "Freestyler" Weston "Kins Like An Angel" Vandals "Jæikass"

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KXTE/Las Vegas, NV It Hurts When I Pee Sunday 10pm-midnight Chris Ripley & El Diablo Krite "Paper Dolls" Cott' Just Got Wicked" Cotd "Just Got Wicked" Cary Town "Burefry" Waterface "X-ation"

Winnex/Traineduct, C) Spinning Unrest Sunday 10pm-midnight Cousin Chris Radionead "The National Anthem" Marz "In The Mud" Bioofbound Gang "Three Point One Four" Brandston "Failen Star..." Weston "To Some I'm Genius" WEDJ/Indianapolis, IN A Boot To The Head Sunday 7pm-9pm Jason Duane Peters And... "LA Doom" 8-Movie Rats "Smoke" Jumine Head Titline Cort"

Movie Rats "Smoke" ening Heads "Wise Guy" unnin Riot "Drunk & Disorderly" rgotten "Who Blames You" WRZX/Indianapolis, IN

WH2A/IIIUI016/pUIIS, IW Hangover Cafe Sunday 9am-noon Oave Dugan Oanty Warhols "Solid" Downtown Mystic "Dead End Space" Badly Drawn Boy "Shining" Apples In Stereo "The Rainbow" Creeper Lagoon "Big Money Struggle

## RAR Adult Alternative Top 30

LAST	THIS	ARTIST TITLE LABEL(S)	TOTAL PLAYS	PLAYS	GROSS IMPRESSIONS	WEEKS ON CHART	TOTAL STATIONS/ ADDS	Most Added
1	0	U2 Beautiful Day (Interscope)	664	+17	53148	6	26/0	ARTIST TITLE LABEL(S) ADD
2	2	WALLFLOWERS Sleepwalker (Interscope)	606	+24	45959	7	27/0	BOB WEIR AND RATDOG Odessa (Arista)
3	3	BARENAKED LADIES Pinch Me (Reprise)	542	-4	34086	10	24/0	LYLE LOVETT She's Already Made Up Her Mind (MCA)
4	4	STING After The Rain Has Fallen (A&M/Interscope)	488	-29	36811	10	25/0	WARREN ZEVON Back In The High Life Again (Artemis)
5	5	DAVID GRAY Babylon (ATO/RCA)	447	-5	39383	21	23/0	TOM HAMBRIDGE Opposites Attract (Artemis) MARTIN SEXTON Hallelujah (Atlantic)
6	6	MARK KNOPFLER What It is (Warner Bros.)	445	+8	32813	7	24/0	FIVE FOR FIGHTING Easy Tonight (Aware/Columbia)
9	Ō	SHAWN MULLINS Everywhere I Go (Columbia)	357	+35	27324	6	23/0	ELECTRASY Morning Afterglow (Arista)
8	8	JOAN OSBORNE Safety In Numbers (Interscope)	342	+11	25642	9	23/0	PAT MCGEE BAND Rebecca (Giant/WB)
10	9	STONE TEMPLE PILOTS Sour Girl (Atlantic)	326	+24	27419	24	17/0	MOBY F/GWEN STEFANI Southside (V2)
7	10	<b>COUNTING CROWS</b> All My Friends (DGC/Geffen/Interscope)	296	-40	20419	12	21/0	RADIOHEAD Optimistic (Capitol)
12	0	DANDY WARHOLS Bohemian Like You (Capitol)	265	+2	20910	7	20/1	SARAH HARMER Basement Apt. (Zoe/Rounder)
reaker	-	JOHN HIATT Before I Go (Vanguard)	256	+30	16777	5	19/0	SONNY LANDRETH This River (Vanguard)
11	13	JONNY LANG Breakin' Me (A&M/Interscope)	252	-21	17064	18	15/0	
14	14	PAUL SIMON Old (Warner Bros.)	228	0	12878	4	15/1	
21	15	<b>XTC</b> Stupidly Happy (Idea/TVT)	211	+35	11986	5	16/0	
18	16	INDIGENOUS Rest Of My Days (Pachyderm)	207	+27	19549	. 4	20/1	
19	Ø	FOO FIGHTERS Next Year (Roswell/RCA)	193	+14	10708	6	12/0	
22	18	FIVE FOR FIGHTING Easy Tonight (Aware/Columbia)	186	+15	13989	5	18/3	Most Increased
23	19	CREED With Arms Wide Open (Wind-up)	183	+13	14834	3	8/1	
16	20	EVERCLEAR Wonderful (Capitol)	182	-27	16856	19	16/0	Plays
13	21	SISTER SEVEN The Only Thing That's Real (Arista)	174	-80	12008	14	15/0	ARTIST TITLE LABEL(S)
27	22	DEXTER FREEBISH Leaving Town (Capitol)	166	+11	8930	8	10/1	MOBY F/GWEN STEFANI Southside (V2)
28	23	PAT MCGEE BAND Rebecca (Giant/WB)	161	+8	8485	3	16/2	MATCHBOX TWENTY Crutch (Lava/Atlantic) +
Debut>	24	MATCHBOX TWENTY Crutch (Lava/Atlantic)	160	+37	9492	1	9/0	SHAWN MULLINS Everywhere I Go (Columbia)
20	25	<b>RED HOT CHILI PEPPERS</b> Californication (Warner Bros.)	160	-17	10965	12	7/0	<b>XTC</b> Stupidly Happy (Idea/TVT) +
25	26	MATCHBOX TWENTY If You're Gone (Lava/Atlantic)	156	-4	13769	2	10/0	JOHN HIATT Before I Go (Vanguard) +
26	27	COLLECTIVE SOUL Why Pt. 2 (Atlantic)	156	-4	11694	3	7/0	INDIGENOUS Rest Of My Days (Pachyderm) +
	28	KEB' MO' Come On Back (550 Music)	145	+11	<b>90</b> 55	2	14/0	BRUCE HORNSBY Sunflower Cat/It Takes A (RCA) + VERTICAL HORIZON Everything You Want (RCA) +
29	29	EVERCLEAR AM Radio (Capitol)	140	+3	8463	2	9/0	<b>RICKIE LEE JONES</b> Show Biz Kids (Artemis) +
17	30	VERTICAL HORIZON You're A God (RCA)	139	-53	8980	17	10/0	WALLFLOWERS Sleepwalker (Interscope) +

124

27 Adult Alternative reporters. Monitored airplay data supplied by Mediabase Research, a division of Premiere Radio Networks. Songs ranked by total plays for the airplay week of Sunday 10/8-Saturday 10/14. Bullets appear on songs gaining plays or remaining falt from previous week. If two songs are tied in total plays, the song being played on more stations is placed first. Breaker status is assigned to songs reaching 250 plays or more for the first time. Songs below No. 20 are moved to recurrent after 20 weeks. Gross Impressions equals Average Quarter Hour Persons times number of plays (times 100). Average Quarter Hour Persons used herein with permission from The Arbitron Company (Copyright 2000, The Arbitron Company). © 2000, R&R Inc.

B.B. KING/ERIC CLAPTON | Wanna Be (Duck/Reprise) Total Plays: 135, Total Stations: 15, Adds: 1 PHISH Back On The Train (Elektra/EEG) Total Plays: 131, Total Stations: 14, Adds: 1 LENNY KRAVITZ Again (Virgin) Total Plays: 130, Total Stations: 9, Adds: 1 **RICKIE LEE JONES** Show Biz Kids (Artemis) Total Plays: 110, Total Stations: 8, Adds: 0 KENNY WAYNE SHEPHERD BAND Where Was I? (Giant/Reprise) Total Plays: 105, Total Stations: 11, Adds: 0

Songs ranked by total plays

**New & Active** 

**Breakers**<sub>®</sub> JOHN HIATT

CHART 12

Before I Go (Vanguard) TOTAL PLAYS/INCREASE TOTAL STATIONS/ADDS 256/30 19/0

Most Added is the total number of new adds officially reported to R&R by each reporting station. Songs unreported as adds do not count toward overall total stations playing a song. Most Increased Plays lists the songs with the greatest week-to-week increases in total plays. Weighted chart appears on R&R ONLINE MUSIC TRACKING.

www.sting.compaq.com

In Heavy At: ting **KBCO KFOG** After The Rain Has Fallen KMTT **R&R Adult Alternative #4 KTCZ AAA Monitor #3** and more! 2.5 million scanned Miles A. Copeland, III for Firstars Artist Management

EMMYLOU HARRIS | Don't Wanna Talk About It (Nonesuch/Atlantic)

Total Plays: 96, Total Stations: 8, Adds: 0

Total Plays: 93, Total Stations: 8, Adds: 0

DAVID WILCOX Soul Song (Vanguard)

Total Plays: 88, Total Stations: 10, Adds: 0

Total Plays: 86, Total Stations: 10, Adds: 2

Total Plays: 85, Total Stations: 9, Adds: 0

BRUCE HORNSBY Sunflower Cat/It Takes A ... (RCA)

RADIOHEAD Optimistic (Capitol)

DIDO Thankyou (Arista)

## **Adult Alternative Playlists**

October 20, 2000 R&R • 125



www.americanradiohistory.com

### **Opportunities**

**O**PENINGS

#### **O**PENINGS

**O**PENINGS

**O**PENINGS

Night Talent

WFLZ/Tampa is looking for the next killer

night show... a position formally held by: Bubba the Love Sponge, Kramer, Kane...

are you the next monster night jock? Liner

card readers and people who do "shout-outs" need not apply. Send your tape... We don't even need a f%\$k-ing resume. Your

job description? Win, and don't lose the li-.

**IMAGING DIRECTOR** 

**Z104** 

Z104, a Bonneville station, is look-

ing for a stellar Imaging Director

who can also handle commercial

production duties and assist in im-

aging the morning show. Candidate should have a minimum of 2 years

production experience and on-air

commercial broadcast experience.

Must have the ability to work vari-

ous time schedules which may include weekends and holidays. The

ideal candidate must be goal oriented and a self-motivated individual

capable of independent work and follow through. A high degree of organization skills and attention to

detail is a must. If you can make

our imaging jump out of the radiothen we need to hear from you.

Send resume and tape with samples to H.R., WWZZ, 2000 15th Street, North, Suite 200, Arlington, VA

22201. Equal Opportunity/Affirma-

Heritage CHR PD Gig

**Available Yesterday!** 

Are you creative and organized... If

you are, we need to talk. You could

be driving one of the most respected

CHRs in the land. This heritage sta-

tion has been constantly in the top ten

nationally as ranked by Arbitron in

AQH. We need an experienced PD

who can step in with the coaching, onair, and creative skills to keep us there.

Experience with Digilink, Cool Edit

Pro, Selector and PowerGold a plus.

Must have strong management expe-

rience, great on-air skills and the abil-

ity to lead by example.T&R to:

Foster Communications Co., Inc.

QualityRock Q105.3 is looking for

a PD/Morning person. Can you

multi-task? We are Savannah's only

locally owned station and we wear

many hats. Copy, production and

music scheduling skills helpful.

Knowledge of RockAC music a plus.

T&R to: WRHQ, 1102 E. 52nd St.,

Savannah, Ga. 31404. EOE

Jay Michaels

EOE

www.americanradiohistory.com

2824 Sherwood Way

San Angelo, TX 76901

tive Action Employer.

cense!

EOE

Send stuff to:

No calls please

**Clear Channel Tampa** 



**Morning Show** WSSR/Tampa is looking for a new morning show... the female led team is exiting after 3 years. Need a team or single that can attract, communicate with, and entertain adult females. You need a strong work ethic, the will to go door-to-door to earn listeners, and the ability to think out of the box. If you do "Celebrity Birthdays", stay where you are. Send stuff to:

Dom Theodore, PD WFLZ Scott Chase, PD WSSR 4002 Gandy Blvd., Tampa, FL 33611 4002 Gandy Blvd., Tampa, FL 33611 No calls please EOE

#### HUNTSVILLE, AL

Locally Owned WZYP/WXMR/WVNN/WUMP have immediate openings for:

- Air Talent Assistant Program Director
- News Reporters/Anchors
- Sales Executive
- Internet Sales

Best Benefits in the business! Come join our Big Family Team. EOE. For further details: www.wzyp.net Overnight Packages to: WZYP/WXMR/WVNN/WUMP, OPENINGS, 1717 Highway 72 East, Athens, AL 35612. EOE

#### MIDWEST

100.000 watt Hot AC seeks overnight talent. Great opportunit to grow with a top rated station. T&R: KEEZ, Jeff Nixx, Box 3345, Mankato, MN 56001. EOE (10/20)

News director sought for five station cluster in Western Ne-braska. Contact: Ray Richards at pd@tracybroadcasting.com or call (308) 632-5667. KMOR EOE (10/20)



WKKG and Oldies 106.1 looking for a

solid programmer to make great programming even better. Dual 50k cannons, solid staff, state-of-the-art facility, supportive management team and awesome city. The selected applicant will enjoy a competitive salary, a generous benefits package including 401 k pension plan. Overnight your tape/resume and programming philosophy to John Foster, Director of Programming, White River Broadcasting, 3212 Washington Street, Columbus, IN 47203. EOE.

#### **ABC Radio in Minneapolis**

(KQRS, KXXR, ZONE 105) has an immediate opening for the position of 93X Sales Manager. If you have previous radio sales management experience and a successful track record let's talk about this opportunity. Apply today if you are prepared to demonstrate personal integrity, creativity, inventory management skills, knowledge of NTR, organizational ability, plus the leadership and vision required to grow a dynamic sales team. Send cover letter and re-sume to: Director of Sales, KQRS, Inc. 2000 SE Elm St. Mpls, MN 55414 or e-mail to: Peter.M.Frisch@ABC.Com. EOF.



NATIONAL

Production Director/Air Talent, T&R: Tony DeFranco, WIII/ WKRT, 277 Tompkins St., Cortland, NY 13045. Citadel Commu-nications is an EOE (10/20)

#### **PROMOTION MANAGER**

Come work for THE CHR station in our Nation's Capital. WWZZ/Z104, a Bonneville station, has an immediate opening for a Promotion Manager in our aggressive, fast paced Promotions Department. The ideal candidate excels under pressure, can manage and motivate a staff of 10 Z-Street Team members as well as create and coordinate exciting and unique promotions. Must have, at least two years broadcast promotional experience, detail oriented, flexible and able to work weekends. Strong communication, written and computer skills required. If you can operate effectively in high-pressure, timesensitive situations and possess an understanding of our target audience's lifestyle and interest, fax your resume to 703-526-4984 or e-mail to ccruz@thez.com. Applications will be accepted until October 23, 2000. AffirmativeAction/Equal Opportunity Employer

Major market NAC searching for incredibly talented artists for major dayparts. Seasoned pros from all formats with compelling voice, style and a "do anything to win" hallway attitude needed. We provide incredible company/management and all the tools to help you win. Major/large market pros with excellent production/station imaging or programming experience rush package to: B.A. Talent, 17 Hulfish Street, 2nd Floor, Princeton, NJ 08542. EOE

Full or Part Time Book Keeper Needed Well established independent record label is looking for a full or part-time book keeper. Position is New York based. Fax resume to: 212-226-8432. EOE

#### SOUTH

104.7 The Fish; 100,000 watt Contemporary Christian station in Atlanta with mainstream, Hot AC delivery, is looking for talent. Drive Times, Middays, and Nights; MD and Production Director too! Send your best to Kevin Avery, 104.7 The Fish, 2970 Peachtree Rd. NW, Suite 700, Atlanta, Georgia 30305. NO CALLS PLEASE! Salem Communications is an equal opportunity employer.

#### **ON-AIR PERSONALITY**

Z104, a Bonneville station, is looking for a part-time weekend personalities. Candidate should have 2 years previous related experience in mid/major market with a clear speaking voice that projects format style. CHR experience a must. Great pay for great talent. Must submit a cassette tape or CD of no more than 10 minutes of scoped music station air check. Send tape and resume to Human Resources, WWZZ, 2000 15th Street, North, Suite 200, Arlington, VA 22201. Equal Opportunity/ Affirmative Action Employer.

### **Opportunities**

#### **O**PENINGS

#### DIRECTOR OF FINANCE

ABC Radio/Chicago has an immediate opening for a Director of Finance. This individual will be responsible for all four stations. (WLS-AM, WXCD-FM, ESPN-AM and WRDZ-AM) financial operations. Responsibilities include accounting and record keeping functions and will oversee monthly closings and preparation of the monthly financial statements and reporting package. Responsible for managing business office staff. Must be able to communicate well and interact on a daily basis with station management. Additional responsibilities include preparation of the annual 10K Package and Tax Book for corpo rate, review of accounts payable, payroll, accounts receivable, and monthly ac-count analysis, etc. This individual will also be directly involved in the annual budgeting process, quarterly forecasting as well as preparation of the 5-year strategic plan. Strong grasp of internal controls is required. A minimum of 5 years financial management experience is required. CPA certification, prior experience in broadcast environment, knowledge of Marketron and GEAC software is preferred but not required. Please send resume to: Zernira Jones/Pres. & GM at 190 N. State Street, Chicago, IL 60601. No phone calls. EOE m/f/d/v

LaSalle County, Illinois 7 station cluster (Top 40, Country, Full Service, Rock) looking for AT. Ask for Lee at 815-224-2100 or fax resume to 815-224-2066. EOE.

Transmedia Radio Networks, San Francisco, seeks highly motivated, experienced national radio sales professional. Must possess strong prospecting, presentation skills. Ideal candidate will be an aggressive closer who maintains rate and inventory integrity. Fax resume: 415-956-2595. EOE

#### www.rronline.com

#### POSITIONS SOUGHT

#### POSITIONS SOUGHT

Nine years of radio broadcasting experience. DJ, promotion, producer, board opt.Worked at 7 radio stations in Detroit! Seeking weekend job. Email: djmartin88@hotmail.com. (10/20)

KGO S.F. working weekend female anchor seeking cohost/ anchor personality post in remunerative team radio family.27 years on-air. send2di@aol.com. (10/20)

Need satings? No problem, proven talent ready to roll. Resume includes includes stops in San Francisco, L.A., Sacramento. VICTOR: (916) 455-5969. (10/20)

Experienced Classic Country Radio AT seeking to expand successful show, nationally. More information RANGER DAVE: (765) 569-5167. (10/20)

Working GM - results: ratings-revenue-bottom line, MBA. 30 years exp. Email: robertclarke@juno.com ROBERT CLARKE: (352) 339-2093. Start ups and turn arounds. (10/20)

Say yes! Female, 11 years experience, absolutely ready for FT/PT radio in Dallas. Give me a chance. SANDI: (817) 285-0799, Djn4mee@aol.com. (10/20)

Sportscaster perfect for your college hoops. Seven years NFL, seven USC, three NFL. Ready to go right now. PETE ARBOGAST: (513) 779-6080. (10/20)

Rock jock who tripled ratings for males 25-54 (in one year!) is searching for next opportunity! Log on to: http://members.aol.com/joekleon/joekleon.html. (10/20)

How about my golden voice announcing your platinum hits? Ready to work! Check me out. WWW.RADIOSCHOOL.COM. GAIL: (972) 264-9884. (10/20)

Smooth and sultry or loud and lively, this woman can bring a shot of style to your station! KAY: (817) 695-2474. (10/20)

#### OPPORTUNITY KNOCKS in the pages of R&R every Friday CALL: 310-553-4330

Positions Sought

Nine years of radio broadcasting experience. DJ, promotion, producer, board opt. Worked at 7 radio stations in Detroit!. Seeking weekend job. Email: djmartin88@hotmail.com. (10/13)

15 year major market female talent seeking to make the jump to National Radio. Excellent V/O talent. Would like to write/ produce programming. djray65@aol.com. (10/13)

Six years radio experience. Currently reporter. Contact: RussNdc@aol.com for tape resume. Want living wage and medical. (10/13)

Rock Ratings Powerhouse ready to relocate and dive into new opportunity. 15 years on air experience. Log on to: http:// members.aol.com/joekleon/joekleon.html. (10/13)

Master Debater Matthew In The Morning. Top ranked. Major market experience. Hear the best demo online. www.Matthew InTheMorning.com. MATTHEW: (707) 526-6288. (10/13)

Working & winning morning duo seeks California or Hawaii gig. Animated! Different! Great history! (804) 990-1289 http:// TVandRadioJobs.com/buzz. (10/13)

Contra Costa College basketball voice still seeking NorCal/ Pacific Northwest gig before 11/22 and after 2/9. FRANK: (510) 223-1534. (10/13)

#### **Payable In Advance**

Opportunities Advertising orders must be typewritten on company/station letterhead and accompanied by advance payment. Ads are accepted by fax: (310-203-8727) or mail. Visa, MC, AmEx or Discover card accepted. Include card number, name as it appears on credit card, expiration date and phone number. Blind box responses are sent to advertisers every Friday by first-class mail.

#### Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PDT) eight days prior to issue date. Address all ads to:R&R Opportunities, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067.

#### RADIO & RECORDS 10100 Santa Monica Blvd., 5th Floor, Los Angeles, CA 90067

R&R is published weekly, except the week of December 25. Subscriptions are available for \$299.00 per year (plus applicable sales tax) in the United States or \$695.00 overnight delivery (U.S. funds only), \$320.00 in Canada and Mexico, and \$495.00 overseas (U.S. funds only) from Radio & Records Inc., at 10100 Santa Monica Bivd., 5th Floor, Los Angeles, California 90067. Annual subscription plan includes the weekly newspaper plus two R&R Directories issues and other special publications. Refunds are prorated based on the actual value of issue received prior to cancellation. Nonrefundable quarterly rates available. All reasonable care taken but no responsibility assumed for unsolicited material. R&R reserves all rights in material accepted for publication. All letters addressed to R&R or its Editors will be assumed intended for publication reproduction and may therefore be used for this purpose. Letters may be edited for space and clarity and may appear in the electronic versions of R&R. The writer assumes all liability regarding the content of the letter and its publication in R&R. Nothing may be reproduced in whole or in part without written permission from the Publisher.

POSTMASTER: Send address changes to R&R, 10100 Santa Monica Blvd., 5th Floor, Los Angeles, California 90067.

#### Positions Sought

I want a fulltime job now! TONY: (765) 456-3209, tonyridlen@yahoo.com. (10/13)

Radio gal going for the gold! www.radiochica.com, GERALDINE: (518) 373-0324. (10/13)

We wantTalk Radio, your problem, our opinions, we are funny, different, objective and it works. freeyourmind00@ hotmail.com. (10/13)

Classy female morning drive hostess! Remotes, production, cool-edit pro, VT and maestro. Colorado 1st choice! CONNIE: (308) 635.0115 or Sothernred@AOL.com. (10/13)

Say yes! Female, 11 years experience, absolutely ready for fulltime radio in Dallas. Give me a chance to prove myself. SANDI: (817) 285-0799, Djn4mee@aol.com. (10/13)

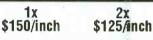
#### R&R Opportunities Free Advertising

Radio & Records provides free (20 words maximum) listings to radio stations ON A SPACE AVAIL-ABLE BASIS in Opportunities. Free listings of the same length are also available to individuals seeking work in the industry under Positions Sought.

#### Deadline

To appear in the following week's issue, your ad must be received by **Thursday non** (PST), eight days prior to issue date. Free Opportunities listings should be typewritten or printed on 8 1/2" X 11" company/ station letterhead and are accepted only by mail or fax: 310-203-8450. Only free positions sought ads are accepted by e-mail to: *kmumaw@rronline.com* Address all 20word ads to R&R Free Opportunities, 10100 Santa Monica Blvd., Fifth Floor, Los Angeles, CA 90067.

#### **R&R Opportunities Advertising**



Rates are per week (maximum 35 word per inch including heading). Includes generic border. If logo, custom border or larger heading are required, add 1/2 inch (\$60 for 1x, \$50 for 2x). In addition, all ads appear on R&R's website. (www. rronline.com).

#### Blind Box: add \$50

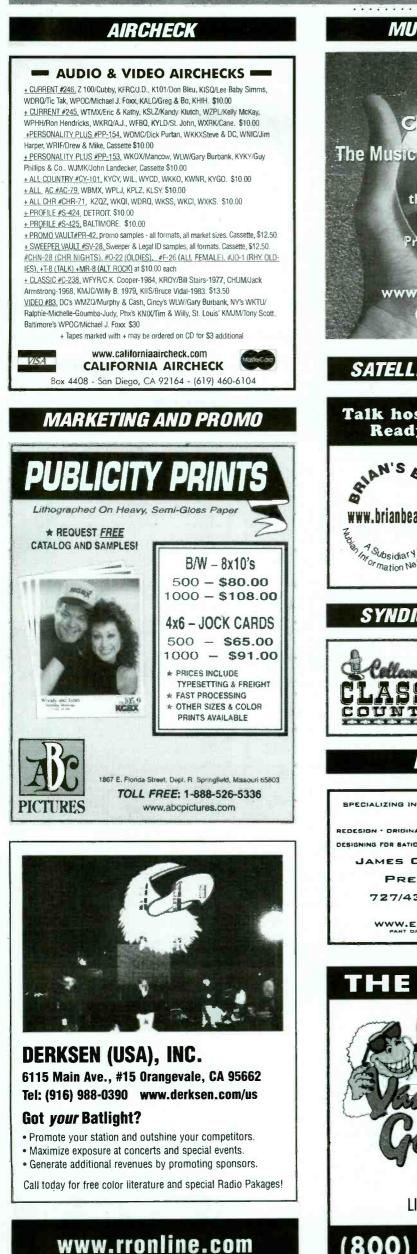
The R&R address and your box number adds 12 words to your ad. Regular Opportunities rates apply to Blind Box ads, but a \$50 service charge is added for shipping and handling.

Positions Sought: \$50/inch

Individuals seeking employment may run ads in the Positions Sought section at the special rate of \$50/inch.



### Marketplace









#### National Airplay Overview October 20, 2000

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LW

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#### CHR/POP

- LW 3 DOORS DOWN Kryptonite (Republic/Universal)
  - CREED With Arms Wide Open (Wind-up) MADONNA Music (Maverick/WB) 2

ΤW

2

3

4

5

7

- à PINK Most Girls (LaFace/Arista)
- CHRISTINA AGUILERA Come On Over (All I Want...) (RCA) SOULDECISION Faded (MCA) **6** 7
- 8 'N SYNC This | Promise You (Jive)
- 6 8
- DESTINY'S CHILD Jumpin' Jumpin' (Columbia) NELLY Country Grammar (Fo' Reel/Universal) SAMANTHA MUMBAGotta Tell You (Wildcard/Polydor/Interscope) 10 9 15
- Ď VERTICAL HORIZON You're A God (RCA)
- 12 9
- 98 DEGREES Give Me Just One Night... (Universal) RICKY MARTIN She Bangs (Columbia) BACKSTREET BOYS Shape Of My Heart (Jive) 17
- 13 20
- JANET Doesn't Really Matter (Def Soul/IDJMG) BON JOVI It's My Life (Island/IDJMG) MATCHBOX TWENTY Bent (Lava/Atlantic) 11
- 15 6 14
- 13
- 18 18 BAHA MEN Who Let The Dogs Out (Artemis)
- 21 16
- DEBELAH MORGAN Dance With Me (DAS/Atlantic) TONI BRAXTON He Wasn't Man Enough (LaFace/Arista) KANDI Don't Think I'm Not (So So Det/Columbia)
- 23 22 26 19 2022
- BARENAKED LADIES Pinch Me (*Reprise*) MYA Case Of The Ex (Whatcha...) (*University/Interscope*) EVERCLEAR Wonderful (*Capitol*)
- RUFF ENDZ No More (Epic)
- 24 25 27
- 24 25 25 27 25 29 39 MATCHBOX TWENTY If You're Gone (Lava/Atlantic) EVAN AND JARON Crazy For This Girl (Columbia) DREAM He Loves U Not (Bad Boy/Arista)
- 30 FAITH HILL The Way You Love Me (Warner Bros.) DESTINY'S CHILD Independent Women Pt. 1 (Columbia) 28
- 35

**#1 MOST ADDED** USHER Pop Ya Collar (LaFace/Arista) **#1 MOST INCREASED PLAYS** 

BACKSTREET BOYS Shape Of My Heart (Jive)

**TOP 5 NEW & ACTIVE** LEANN RIMES Can't Fight The Moor

light *(Curb)* MACY GRAY Still (Epic) SHAGGY It Wasn't Me (MCA) JESSICA RIDDLE Symphony (Hollywood) 1 PLUS 1 Cherry Bomb (Elektra/EEG)

CHR begins on Page 42.

#### AC

- LW 3 0
- BBMAK Back Here (Hollywood) DON HENLEY Taking You Home (Warner Bros.) MARC ANTHONY You Sang To Me (Columbia) 2
- 2
- 5 4
- FAITH HILL Breathe (Warner Bros.) LEANN RIMES | Need You (Sparrow/Curb/Capitol) CHRISTINA AGUILERA | Turn To You (RCA) 4
- 6 6
- LONESTAR Amazed (BNA) SAVAGE GARDEN I Knew I Loved You (Columbia) HUEY LEWIS & GWYNETH PALTROW Cruisin' (Hollywood) 8
- 10
- 8 9 10 12 FAITH HILL The Way You Love Me (Warner Bros.)
- 9 11
- 12 13
- CELINE DION That's The Way It is (550 Music) MARC ANTHONY My Baby You (Columbia) BACKSTREET BOYS Show Me The Meaning Of... (Jive) 11
- 14 15 19
- **'N SYNC** This I Promise You (*Jive*) **MARTINA MCBRIDE** There You Are (*RCA*) **BRIAN MCKNIGHT** Back At One (*Motown/Universal*) 17 16
- 14 16 17
- 15 18
- LARA FABIAN I Will Love Again *(Columbia)* JIM BRICKMAN The Love I Found In You *(Windham Hill)* PHIL COLLINS You'll Be In My Heart *(Hollywood)* 19 18
- W. HOUSTON & E. IGLESIAS Could | Have This Kiss ... (Arista) 20 20
- ELTON JOHN Friends Never Say Goodbye (DreamWorks) BACKSTREET BOYS Shape Of My Heart (Jive) 21
- 21 29 22
- 24 LEANN RIMES Can't Fight The Moonlight (Curb)
- 23 22 27 STING Desert Rose (A&M/Interscope) BACKSTREET BOYS The One (Jive) 24 25
- 26 **CORRS** Breathless (143/Lava/Atlantic)
- 25 SHELBY LYNNE Gotta Get Back (Island/IDJMG)
- 26 28
- JOE | Wanna Know (*Jive*) OSCAR DE LA HOYA Run To Me (*EMI Latin/Capitol*) ROXETTE Wish | Could Fly (*Edel America*) 29 30 28 30

### **#1 MOST ADDED**

#### BACKSTREET BOYS Shape Of My Heart (Jive) **#1 MOST INCREASED PLAYS**

BACKSTREET BOYS Shape Of My Heart (Jive)

#### **TOP 5 NEW & ACTIVE**

LEIGH NASH Need To Be Next To You (Engine/Arista) RICHARD MARX Days In Avalon (Signal 21) NINA GORDON Tonight And The Rest Of My ... (Warner Bros.) EVAN AND JARON Crazy For This Girl (Columbia) MICHAEL MCDONALD The Meaning Of Love (Ramp)

AC begins on Page 85.

#### **CHR/RHYTHMIC**

JA RULE F/C. MILIAN Between Me... (Murder Inc./Def Jam/IDJMG) MYA Case Of The Ex (Whatcha...) (University/Interscope) 0

URBAN

ERYKAH BADU Bag Lady (Motown) JA RULE F/C. MILIAN Between Me... (Murder Inc./Def Jam/IDJMG) CHANGING FACES That Other Woman (Atlantic)

WYCLEF JEAN F/MARY J. BLIGE 911 (Ruffhouse/Columbia)

DESTINY'S CHILD Independent Women Pt. 1 (Columbia) LUDACRIS What's Your Fantasy (Def Jam South/IDJMG) SHYNE F/BARRINGTON LEVY Bad Boyz (Bad Boy/Arista)

LIL BOW WOW Bounce With Me (So So Def/Columbia)

SISQO Incomplete (*Dragon/Def Soul/IDJMG*) YOLANDA ADAMS Open My Heart (*Elektra/EEG*) C-MURDER Down For My N's (*Tru/No Limit/Priority*)

ABSOULUTE Is It Really Like That (Noontime/Atlantic)

CAM'RON What Means The World To You (Epic) BIG TYMERS #1 Stunna (Cash Money/Universal) JILL SCOTT Gettin' In The Way (Hidden Beach/Epic)

**#1 MOST ADDED** 

USHER Pop Ya Collar (LaFace/Arista)

**#1 MOST INCREASED PLAYS** 

USHER Pop Ya Collar (LaFace/Arista)

**TOP 5 NEW & ACTIVE** 

LL COOL J F/KELLY PRICE You And Me (Def Jam/IDJMG)

FIELD MOB Project Dreamz (MCA)

BOYZ II MEN Thank You In Advance (Universal)

2PAC Thug Nature (Death Row)

CARL THOMAS Emotional (Bad Boy/Arista)

IIRRAN heains on Page 59

ROCK

3 DOORS DOWN Loser (Republic/Universal)

PRIMUS W/OZZY N.I.B. (Divine/Priority) CREED Are You Ready (Wind-up) FUEL Hemorrhage (In My Hands) (550 Music)

SAMMY HAGAR Serious Juju (Cabo Wabo/Beyond) 3 DOORS DOWN Kryptonite (Republic/Universal) CREED With Arms Wide Open (Wind-up)

U2 Beautiful Day (Interscope) RED HOT CHILI PEPPERS Californication (Warner Bros.)

KENNY WAYNE SHEPHERD BAND Last Goodbye (Giant/Reprise)

COLLECTIVE SOUL Why Pt. 2 (Atlantic)

METALLICA | Disappear (Hollywood)

NICKELBACK Breathe (Roadrunner) AC/DC Mettdown (EastWest/EEG) GODSMACK Awake (Republic/Universal)

WALLFLOWERS Sleepwalker (Interscope) PAPA ROACH Last Resort (DreamWorks) VAST Free (Elektra/EEG)

IOMMI Goodbye Lament (Divine/Priority) GREEN DAY Minority (Reprise) A PERFECT CIRCLE 3 Libras (Virgin)

OFFSPRING Original Prankster (Columbia)

29 EVERLAST Black Jesus (Tommy Boy) 30 GODSMACK Bad Religion (Republic/Universal)

AEROSMITH Angel's Eye (Co

**#1 MOST ADDED** 

**#1 MOST INCREASED PLAYS** 

AEROSMITH Angel's Eye (Columbia)

**TOP 5 NEW & ACTIVE** 

LIFEHOUSE Hanging By A Moment (DreamWorks)

**BENDER** Isolate (TVT)

LIMP BIZKIT Rollin' (Flip/Interscope)

STRAIT UP F/LAJON OF SEVENDUST Angel's Son (Immortal/Virgin) EVE 6 On The Roof Again (RCA)

ROCK begins on Page 101.

LENNY KRAVITZ Again (Virgin)

STONE TEMPLE PILOTS No Way Out (Atlantic)

AEROSMITH Angel's Eye (Columbia) FULL DEVIL JACKET Where Did You Go? (Island/IDJMG)

MEGADETH Kill The King (Capitol) UNION UNDERGROUND Turn Me On... (Portrait/Columbia)

3LW No More (Baby I'ma Do Right) (Epic)

**KELLY PRICE** You Should've Told Me (*T-Neck/Def Soul/IDJMG*) **TONI BRAXTON** Just Be A Man About It (*LaFace/Arista*)

CHANTE' MOORE Straight Up (*Silas/MCA*) JAY-Z F/MEMPHIS BLEEK & AMIL Hey Papi (*Def Soul/IDJMG*)

CARL THOMAS Summer Rain (Bad Boy/Arista) KEITH SWEAT F/LIL' MO I'll Trade (A Million Bucks) (Elektra/EEG)

AVANT My First Love (Magic Johnson/MCA) BEENIE MAN Girls Dem Sugar (Virgin) MUSIQ Just Friends (Def Soul/IDJMG)

MYSTIKAL Shake Ya Ass (Jive)

R. KELLY | Wish (Jive)

PROFYLE Liar (Motown)

**COMMON** The Light (MCA)

NELLY E.I. (Fo' Reel/Universal)

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- 345 MYSTIKAL Shake Ya Ass (Jive)
- NELLY E.I. (Fo' Reel/Universal) DESTINY'S CHILD Independent Women Pt. 1 (Columbia)
- PINK Most Girls (LaFace/Arista)
- 6 LIL BOW WOW Bounce With Me (So So Def/Columbia)
- KANDI Don't Think I'm Not (So So Det/Columbia) NELLY Country Grammar (Fo' Reel/Universal) SHAGGY It Wasn't Me (MCA)
- 9 Ď
- 16 RUFF ENDZ No More (Epic)
- 10 12
- ß 17
- MADONNA Music (Maverick/WB) LUDACRIS What's Your Fantasy (Def Jam South/IDJMG) SISQO Incomplete (Dragon/Def Soul/IDJMG)
- 13 15
- LIL' KIM F/SISQO How Many Licks (*Queen Bee/Undeas/Atlantic*) DR. DRE The Next Episode (*Attermath/Interscope*) CHRISTINA AGUILERA Come On Over (All I Want...) (*RCA*) 19 14 16
- 15
  - 18 CHANGING FACES That Other Woman (Atlantic)
- 21 EMINEM The Way I Am (Aftermath/Interscope) R. KELLY I Wish (Jive) 12 19 24

  - 'N SYNC This | Promise You (Jive)
- 10000 10000 10000 22 25 23 26
  - 3LW No More (Baby I'ma Do Right) (Epic) BAHA MEN Who Let The Dogs Out (Artemis)
  - 23 24 ERYKAH BADU Bag Lady (Motown/Universal)
- 28
- 25 SHADE SHEIST Where I Wanna Be (Baby Ree/London/Sire) BACKSTREET BOYS Shape Of My Heart (Jive) 34 27
  - 27 **COMMON** The Light (MCA)
- 28 29 30 47 EMINEM Stan (Aftermath/Interscope)
- 42
- PROFYLE Liar (Motown/Universal) BEENIE MAN Girls Dem Sugar (Virgin) 32

#### **#1 MOST ADDED**

USHER Pop Ya Collar (LaFace/Arista) **#1 MOST INCREASED PLAYS** SHAGGY It Wasn't Me (MCA)

**TOP 5 NEW & ACTIVE** KEITH SWEAT F/LIL' MO I'll Trade (A Million Bucks) (Elektra/EEG) USHER Pop Ya Collar (LaFace/Arista)

CHANTE' MOORE Straight Up (Silas/MCA)

E-40 F/NATE DOGG Nah, Nah... (Sick Wid' It/Jive)

SLIMM CUTTA-CALHOUN It's OK (Aquemini/EastWest/EEG)

CHR begins on Page 42.

HOT AC

BARENAKED LADIES Pinch Me (Reprise) 3 DOORS DOWN Kryptonite (Republic/Universal)

NINE DAYS Absolutely (Story Of A Girl) (550 Music) STING Desert Rose (A&M/Interscope)

VERTICAL HORIZON Everything You Want (RCA)

SISTER HAZEL Change Your Mind (Universal) EVAN AND JARON Crazy For This Girl (Columbia) BON JOVI It's My Life (Island/IDJMG)

CREED Higher (Wind-up) BBMAK Back Here (Hollywood) MADONNA Music (Maverick/WB) SANTANA F/ROB THOMAS Smooth (Arista)

WALLFLOWERS Sleepwalker (Interscope)

FASTBALL You're An Ocean (Hollywood) SHAWN MULLINS Everywhere I Go (Columbia)

DAVID GRAY Babylon (ATO/RCA) RED HOT CHILI PEPPERS Californication (Warner Bros.)

**#1 MOST ADDED** 

**#1 MOST INCREASED PLAYS** 

**TOP 5 NEW & ACTIVE** 

RICKY MARTIN She Bangs (Columbia)

DEXTER FREEBISH Leaving Town (Capitol)

CHRISTINA AGUILERA Come On Over (All | Want...) (RCA)

NINE DAYS If | Am (550 Music)

98 DEGREES Give Me Just One Night ... (Universal)

AC begins on Page 85.

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ibia)

SISTER HAZEL Champagne High (Universal)

SHAWN MULLINS Everywhere | Go (Co)

**DIDO** Here With Me (Arista)

U2 Beautiful Day (Interscope)

LENNY KRAVITZ Again (Virgin)

'N SYNC It's Gonna Be Me (Jive)

FAITH HILL The Way You Love Me (Warner Bros.) THIRD EYE BLIND Deep Inside Of You (Elektra/EEG) CORRS Breathless (143/Lava/Atlantic)

NINA GORDON Tonight And The Rest Of My... (Warner Bros.) MATCHBOX TWENTY If You're Gone (Lava/Atlantic)

**CREED** With Arms Wide Open (Wind-up) **MATCHBOX TWENTY** Bent (Lava/Atlantic)

VERTICAL HORIZON You're A God (RCA)

EVERCLEAR Wonderful (Capitol)

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The Back Pages.

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#### **URBAN AC**

- YOLANDA ADAMS Open My Heart (Elektra/EEG) TONI BRAXTON Just Be A Man About It (LaFace/Arista) SISQO Incomplete (Dragon/Def Soul/IDJMG) 0 2 80 CHARLIE WILSON Without You (Major Hits) BOYZ II MEN Pass You By (Universal) ERYKAH BADU Bag Lady (Motown) JILL SCOTT Gettin' In The Way (Hidden Beach/Epic) 8 10 JOE Treat Her Like A Lady (Jive) BEBE WINANS F/MCKNIGHT & JOEComing Back Home (Motown) 6 4 18 8 SADE By Your Side (Epic) AVANT My First Love (Magic Johnson/MCA) CARL THOMAS Summer Rain (Bad Boy/Arista) KELLY PRICE You Should've Told Me (T-Neck/Def Sout/IDJi/AG) 14 9
- 21 ß
- 13 DONELL JONES Where | Wanna Be (Untouchables/LaFace/Arista)
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- 11 12 KEVON EDMONDS Love Will Be Waiting (RCA) NORMAN BROWN F/VESTA Rain (Warner Bros.) PATTI LABELLE Call Me Gone (MCA) 16 16 Ð 17 20 TEMPTATIONS Selfish Reasons (Motown) AL JARREAU Just To Be Loved (GRP/VMG) 18
- 19 25 R. KELLY I Wish (Jive)
- RACHELLE FERRELL Satisfied (Capitol)
- 15 24 27 21 22 23 23 24 CHANGING FACES That Other Woman (Atlantic) STEPHEN SIMMONOS | Can't Do That (Priority)
- WHITNEY HOUSTON Fine (Arista)
- 28 19 22 25 26
- LV Woman's Gotta Have It (Loud) PHIL PERRY Keep Me In The Dark... (Peak/Private/Windham Hill) GERALO LEVERT Dream With No Love (Motown) 2
- 26 28 GERALD LEVERT Baby U Are (EastWest/EEG)
- 29 RUFF ENOZ No More (Epic) 23 29
- 30 NEXT Wifey (Arista)

**#1 MOST ADDED** DAVE HOLLISTER One Woman Man (Def Squad/DreamWorks)

**#1 MOST INCREASED PLAYS** KELLY PRICE You Should've Told Me (T-Neck/Def Soul/IDuMG)

**TOP 5 NEW & ACTIVE** 

CARL THOMAS Emotional (Bad Boy/Arista) PROFYLE Liar (Motown) PRU Candles (Capitol) LIBERTY CITY FLA. Who's She Lovin' Now? (Harrefl/Jive) WYCLEF JEAN F/MARY J. BLIGE 911 (Ruffhouse/Columbia)

URBAN begins on Page 59.

#### **ACTIVE ROCK**

- LW 3 DOORS DOWN Loser (Republic/Universal) FUEL Hemorrhage (In My Hands) (550 Music) PRIMUS W/OZZY N.I.B. (Divine/Priority) 00 3 CREED Are You Ready (Wind-up) PAPA ROACH Last Resort (DreamWorks) DISTURBED Stupify (Giant/Reprise) 6 78 COLLECTIVE SOUL Why Pt. 2 (Atlantic) GODSMACK Awake (Republic/Universal) GREEN DAY Minority (Reprise) 9 8 9 UNION UNDERGROUND Turn Me On... (Portrait/Columbia) 11 10 10 12 NICKELBACK Breathe (Roadrunner) A PERFECT CIRCLE Judith (Virgin) 11 12 34567 A PERFECT CIRCLE Judith (Virgin) FULL DEVIL JACKET Where Did You Go? (Island/IDJMG) OFFSPRING Original Prankster. (Columbia) A PERFECT CIRCLE 3 Libras (Virgin) PAPA ROACH Broken Home (DreamWorks) (HED) PLANET EARTH Bartender (Volcano/Jive) GODSMACK Bad Religion (Republic/Universal) VAST Free (Elektra/EEG) COLD Lust Cat Minked (Circle Coffae (Intersected)) 14 29 21 22 20 13 18 18 19 COLD Just Got Wicked (Flip/Geffen/Interscope) STONE TEMPLE PILOTS No Way Out (Atlantic) LINKIN PARK One Step Closer (Warner Bros.) 17 26 23 24 31 27 20 00 00 00

- MEGADETH Kill The King (Capitol) IOMMI Goodbye Lament (Divine/Priority) LIMP BIZKIT Rollin' (Flip/Interscope)
- RED HOT CHILI PEPPERS Californication (Warner Bros.)
- 26 27 28
- 15 25 30 EVERLAST Black Jesus (Tommy Boy) ORGY Fiction (Dreams In Digital) (Elementree/Reprise)
- 32 29 LIMP BIZKIT My Generation (Flip/Interscope) INCUBUS Stellar (Immortal/Epic) 28 30

#### **#1 MOST ADDED** AEROSMITH Angel's Eye (Columbia)

#### **#1 MOST INCREASED PLAYS** AEROSMITH Angel's Eye (Columbia)

**TOP 5 NEW & ACTIVE** 

GEDDY LEE My Favorite Headache (Anthem/Atlantic) JESSE JAMES DUPREE Losing My Mind (V2) LIFEHOUSE Hanging By A Moment (DreamWorks) **6GIG** Hit The Ground (Ultimatum) LENNY KRAVITZ Again (Virgin)

ROCK begins on Page 101,

## COUNTRY

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12 JOHN MICHAEL MONTGOMERY The Little Girl (Atlantic) GEORGE STRAIT Go On (MCA) AARON TIPPIN Kiss This (Lyric Street) **4** 5 TRAVIS TRITT Best Of Intentions (Columbia) VINCE GILL Feels Like Love (MCA) LEANN RIMES I Need You (Sparrow/Curb/Capitol) FAITH HILL W/TIM MCGRAW Let's Make Love (Wamer Bros/Curb) 6 10 PHIL VASSAR Just Another Day In Paradise (Arista/RLG) 00000000 BRAD PAISLEY We Danced (Arista/RLG) DIXIE CHICKS Without You (Monument) MARTINA MCBRIDE There You Are (RCA/RLG) 12 11 13 TIM MCGRAW My Next Thirty Years (Curb) KENNY CHESNEY | Lost It (BNA/RLG) SARA EVANS Born To Fly (RCA/RLG) 14 16 15 TOBY KEITH Country Comes To Town (DreamWorks) PATTY LOVELESS That's The Kind Of Mood I'm In (Epic) ALAN JACKSON www.Memory (Arista/RLG) SHANIA TWAIN I'm Holdin' On To Love... (Mercury) 17 23 19 S. WARINER W/G. BROOKS Katie Wants A Fast One (Capitol) TERRI CLARK A Little Gasoline (Mercury) 18 22 21 BILLY RAY CYRUS You Won't Be Lonely Now (Monument) 26 24 25 LONESTAR Tell Her (BNA/RLG) CHAD BROCK The Visit (Warner Bros.) CHRIS CAGLE My Love Goes On And On (Virgin) 28 27 CLAY OAVIDSON I Can't Lie To Me (Virgin) CLARK FAMILY EXPERIENCE (Meanwhile) Back At... (Curb) REBA MCENTIRE We're So Good Together (MCA) 30

KENNY ROGERS He Will, She Knows (Dreamcatcher) JAMIE O'NEAL There Is No Arizona (Mercury) **#1 MOST ADDED** JO DEE MESSINA Burn (Curb) **#1 MOST INCREASED PLAYS** 

RASCAL FLATTS This Everyday Love (Lyric Street)

ALAN JACKSON www.Memory (Arista/RLG)

#### **NEW & ACTIVE**

SHEDAISY Lucky 4 You (Tonight I'm ... ) (Lyric Street) TOBY KEITH You Shouldn't Kiss Me Like ... (DreamWorks) ALABAMA When It All Goes South (RCA)

#### COUNTRY begins on Page 71.

#### ALTERNATIVE **GREEN DAY** Minority (Reprise) FUEL Hemorrhage (In My Hands) (550 Music) INCUBUS Stellar (Immortal/Epic) 2 3 DOORS DOWN Loser (Republic/Universal) BLINK-182 Man Overboard (MCA) PAPA ROACH Last Resort (DreamWorks) 6 7 8 9 **ORGY** Fiction (Dreams in Digital) (Elementree/Reprise) U2 Beautiful Day (Interscope) OFFSPRING Original Prankster (Columbia) DISTURBED Stupify (Giant/Reprise) SR-71 Right Now (RCA) 10 11 VAST Free (Elektra/EEG) DEFTONES Change (In The House Of Flies) (Maverick) LIMP BIZKIT Rollin' (Flip/Interscope) A PERFECT CIRCLE 3 Libras (Virgin) RADIOHEAD Optimistic (Capitol) EVERLAST Black Jesus (Tommy Boy) 12 13 14 15 15 17 18 LIMP BIZKIT My Generation (Flip/Interscope) PAPA ROACH Broken Home (DreamWorks) WHEATUS Teenage Dirtbag (Columbia) WHEATUS Teenage Dirtbag (Columbia) GODSMACK Awake (Republic/Universal) COLLECTIVE SOUL Why Pt. 2 (Atlantic) EVERCLEAR AM Radio (Capitol) LINKIN PARK One Step Closer (Warner Bros.) RAGE AGAINST THE MACHINE Testify (Epic) FOO FIGHTERS Next Year (Roswell/RCA). (HED) PLANET EARTH Bartender (Volcano/Jive) CAVIAB Tangaring Space (Inland/II) MC)

- 25 26 2222 CAVIAR Tangerine Speedo (Island/IDJMG) STONE TEMPLE PILOTS No Way Out (Atlantic)
- GOOD CHARLOTTE Little Things (Epic)

#### **#1 MOST ADDED**

EVE 6 On The Roof Again (RCA) **#1 MOST INCREASED PLAYS** 

#### OFFSPRING Original Prankster (Columbia)

#### **TOP 5 NEW & ACTIVE**

EMINEM Stan (Aftermath/Interscope, 'A' Monkey Kong (Mammoth) SEVENDUST Going Back To Cali (Republic/Universal) FATBOY SLIM Ya Mama (Skint/Astralwerks/Virgin) 6GIG Hit The Ground (Ultimatum)

ALTERNATIVE begins on Page 113.

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## NAC/SMOOTH JAZZ

LW TW DAVE KOZ Can't Let You Go (The Sha ... ) (Capitol) STEVE COLE Got It Goin' On *(Atlantic)* CRAIG CHAQUICO Cafe Carnival *(Higher Octave)* JEFF KASHIWA Hyde Park ("Ah, Oooh" Song) *(Native Language)* 2 3 5 JEFF GOLUB F/PETER WHITE No Two Ways About It (GRP/VMG) 8 12 MICHAEL LINGTON Twice In A Lifetime (Samson) MICHAEL LINGTUN Twice in A Lifetime (Sams SADE By Your Side (Epic) EUGE GROOVE Vinyl (Warner Bros.) VARIOUS ARTISTS Manenberg (Heads Up) DAVID BENOIT Red Baron (GRP/VMG) WALTER BEASLEY Comin' At Cha (Shanachie) 9 6 10 11 11 13 AL JARREAU Last Night (GRP/VMG) RICHARD ELLIOT Moomba (Blue Note) CHIELI MINUCCI My Girl Sunday (Shanachie) 10 17 13 (1) (1) BONEY JAMES All Night Long (Warner Bros.) MICHAEL MCDONALD The Meaning Of Love (Ramp) ACOUSTIC ALCHEMY Beautiful Game (Higher Octave) JAZZMASTERS London Chimes (Hardcastle/Trippin 'N' Rhythm) 16 16 17 15 14 18 18 BRIAN BROMBERG Relentless (*Native Language*) GEORGE BENSON Deeper Than You Think (*GRP/VMG*) GROVER WASHINGTON JR. Chameleon (*Telarc*) 24 19 19 21 28 25 23 22 30 26 29 CHUCK LOEB Blue Kiss (Shanachie) RONNIE LAWS Old Days/Old Ways (HDH) STING She Walks This Earth (Telarc) TONI BRAXTON Spanish Guitar (LaFace/Arista) WARREN HILL Mambo 2000 (Narada) JOE MCBRIDE Texas Rhythm Club (Heads Up) FOURPLAY Robo Bop (Warner Bros.) RIPPINGTONS Cruisin' Down Ocean Drive (Peak/Concord) \_ ERIC ESSIX Rainy Night In Georgia (Zebra) **#1 MOST ADDED** BONEY JAMES & RICK BRAUN R.S.V.P. (Warner Bros.) **#1 MOST INCREASED PLAYS** SAOE By Your Side (Epic, **TOP 5 NEW & ACTIVE** RONNY JORDAN F/ROY AYERS Mystic Voyage (Blue Note) ROGER SMITH Uptown (Miramar) MARC ANTOINE Children At Play (GRP/VMG) JOYCE COOLING Coasting (Heads Up) JIMMY HASLIP Novelas (Unitone) NAC begins on Page 96. ADULT ALTERNATIVE LW TW U2 Beautiful Day (Interscope) WALLFLOWERS Sleepwalker (Interscope) BARENAKED LADIES Pinch Me (Reprise) STING After The Rain Has Fallen (A&M/Interscope) 8 3 4 5 3 DAVIO GRAY Babyion (ATO/RCA) MARK KNOPFLER What It is (Warner Bros.) SHAWN MULLINS Everywhere I Go (Columbia) JOAN OSBORNE Safety In Numbers (Interscope) 6 9 8 10 STONE TEMPLE PILOTS Sour Girl (Atlantic) COUNTING CROWS All My Friends (DGC/Geffen/Interscope) DANDY WARHOLS Bohemian Like You (Capitol) 7 12 15 11 14 21 18 19 22 23 16 13 27 28 JOHN HIATT Before | Go (Vanguard) JONNY LANG Breakin' Me (A&W/Interscope) PAUL SIMON Old (Warner Bros.) 13000000 

 TAGE Similar bids
 Store bids

 XTC Stupidly Happy (Idea/TVT)

 INDIGENOUS Rest Of My Days (Pachyderm)

 FOO FIGHTERS Next Year (Roswell/RCA)

 FIVE FOR FIGHTING Easy Tonight (Aware/Columbia)

 CREED With Arms Wide Open (Wind-up) EVERCLEAR Wonderful (Capitol) SISTER SEVEN The Only Thing That's Real (Arista) 20 21 22 23 24 SISTER SEVEN The Unity Thing That's Heat (Arista) DEXTER FREEBISH Leaving Town (Capitol) PAT MCGEE BAND Rebecca (Giant/WB) MATCHBOX TWENTY Crutch (Lava/Atlantic) RED HOT CHILI PEPPERS Californication (Warner Bros.) MATCHBOX TWENTY If You're Gone (Lava/Atlantic) COLLECTIVE SOUL Why Pt. 2 (Atlantic) 20 25 25 26 27 28 29 26 KEB' MO' Come On Back (550 Music) EVERCLEAR AM Radio (Capitol) VERTICAL HORIZON You're A God (RCA) \_\_\_\_\_ 29 17 30 **#1 MOST ADDED** BOB WEIR AND RATDOG Odessa (Arista)

**#1 MOST INCREASED PLAYS MOBY F/GWEN STEFANI** Southside (V2)

#### **TOP 5 NEW & ACTIVE**

B.B. KING/ERIC CLAPTON | Wanna Be (Duck/Reprise) PHISH Back On The Train (Elektra/EEG) LENNY KRAVITZ Again (Virgin) RICKIE LEE JONES Show Biz Kids (Artemis) KENNY WAYNE SHEPHERD BAND Where Was I? (Giant/Reprise)



**BOB FRISCH** 

By Erica Farber



or many broadcasters, the long-term goal is to be able to own and operate a station in the market in which they live. For Bob Frisch, this goal became a reality. With a solid background working for some great broadcasters, Frisch bought his first station in 1989 and currently operates a total of four stations.

One of them, WTSL, celebrates its 50th anuiversary serving the Upper Valley community in New Hampshire this year. Frisch has taken seriously the responsibility of serving the public interest. Through his many efforts, his stations have helped to raise thousands of dollars for various charities and organizations.

On Jan. 3 of next year Frisch's life will change. That is the date that Clear Channel is scheduled to take over his stations as the company continues to expand in the New England area.

Getting into the business: "When I was in college, I interned at a local station in Manchester, NH with the sales team. I worked in college radio as a DJ and sports announcer. I was fascinated with the sales end, and when I graduated, I ended up going right into radio."

Moving into ownership: "I was in the business for 16 years and had worked at stations all around the country in management. I hooked up with a fellow out of New York who became my partner. He's also my lawyer. He said, You'd probably make a pretty good radio owner.' I had never thought about it, because the prices in 1989 were pretty staggering. Of course, they're even more staggering today. He said, 'If you want to do this, we'll go after some investors.' We ended up raising the money."

Buying his stations: "My first station was WXXK-FM. The nickname is KIXX.' When I bought it in 1989, the station had been on the air for about 16 years, but it was just 1 year old as Country. Country was a little slow to catch on in New England, but we were the only Country station. About five years later — through a lot of hard work and Garth Brooks and Clint Black and the others who are superstars today coming onto the scene — Country suddenly became mainstream. KIXX has been the No. 1 station in our area for five straight years.

"In 1995 we purchased WTSL, 'AM-1400.' It's 50 years old this year. It's a heritage station, News/Talk and Sports, and the FM is WGXL, 'XL-92.' They are in the same market. Three of the four stations are in the same building: KIXX, WTSL and WGXL. WVRR is in another studio about 25 miles south of here, in Claremont."

Strategy for buying stations: "The original plan was to try to get a bunch of stations in the same area and eventually dominate the market with ratings and advertising revenue. We've achieved a fair amount of success in that area. It's a good size for a small market. There are probably 11 stations all together, and we have four of them. It's pretty competitive. It's just as active here as it ever was in Dallas, Florida and other places I've worked. You make your own action, and we're so involved with the community, we are busy all the time."

Owner/Operator, Mountain View Broadcasting, Valley Broadcasting and Real Rock Radio

Deciding to sell: "It was the right time, and the economy's strong here and throughout the country. We have the top stations in the market, and I've been doing this for such a long time that it feels like it's time to take a break. One of the reasons I was happy about selling to Clear Channel is that they indicated to us that they want to keep the community events. They want to keep things local. They want to promote the manager, replacing me from within. They want to keep the staff intact. They basically said that they like the programming and see very few changes, and I was pleased with that. I thought it was a great match."

On WTSL celebrating 50 years on the air: "We're really proud of it. It has a very strong news image. We have a news block in morning drive, from 5:30 to 9am: news, business, Paul Harvey, CBS news features, sports, etc. Then we do another hour of news at noon and another hour from 5-6pm. We have several newspeople. We're in the same area as Dartmouth College, which generates a fair amount of news. There are also some fairly big employers in this area, one being the Dartmouth-Hitchcock Medical Center, a teaching hospital and a huge facility with 3,000 employees. There's always something coming out of there.

"Even though we're not in a large metro area, we're unique in the fact that we're on the border of New Hampshire and Vermont. We cover the news and politics from New Hampshire and Vermont. We're about an hour from each capital. Then, of course, we have the New Hampshire primary every four years, including this year. That always brings a lot of politicians through the building. We spend a lot of money, time and energy keeping a local presence and keeping the history of the station going."

State of radio: "The radio industry is in pretty good shape. There's a lot more competition with television and the Internet, and satellite radio is becoming a reality. Radio will always work as long as you stay local and stay in touch with the people in your listening area and do things for the community and take part in events important to the people who live there. That's how we've built our radio stations. As long as you take care of your community, there will always be a place for local radio."

**Biggest challenge:** "Finding good radio people, people who want to get into it and love it in their gut. You don't find as many as you did years ago. People are too inclined to try it for a while, and, if it's too hard, they give up and move on."

Why radio is not as attractive a profession as it used to be: "It's hard work. In sales, for example, you're selling an intangible. You have to develop relationships with your customers, and that usually takes a bit of time. You have low unemployment, and people are desperate to hire in other industries, offering maybe more money in jobs where you don't have to work weekends doing live broadcasts and things like that.

"You don't find many dedicated salespeople who want to come in and work hard and be successful and enjoy the business. Radio has always been one of those black-and-white areas. If you get into the business, you either love it right away and stay, or you don't like it and find something else to do."

**On opportunities for smaller owners:** "There are opportunities. They're a little hotter, though, because the bigger companies are buying up the chains. You might have to look a little harder. But for the right person who really wants to work hard, have some fun and build up a community effort, radio is a great place to do it."

Most influential individual: "My wife, Cheryl, who works with me at the station, has been a big motivator throughout my career and basically convinced me to get into ownership. And my partner in New York, Bud Gibbs. He has had a calming effect and has been behind me all the way."

Something about his company that might surprise our readers: "We have been successful at running our stations as a group and at cross-promoting on our stations. Eleven years ago we started a back-toback blood drive through the American Red Cross. As we added the other stations, it became a four-station promotion as opposed to one. The chance of getting more people to give blood increased. But we also keep some of our promotions very separate."

Career highlight: "I won the New Hampshire Broadcaster of the Year Award in 1997. It was a great honor and a big surprise at the time. It was nice to be recognized. Last year, in our own community, I received the Sam Walton Business Leader Award through the Lebanon Chamber of Commerce. They presented me with a nice plaque, basically for doing all the community stuff we do every year."

Career disappointment: "I would have liked to stay on a little longer in Dallas. I was there for a year halfway through an ownership change, and a lot of things changed. I would have liked to make a bigger mark by staying in Dallas. It was such an incredible opportunity in a big market. That was a little disappointing to me." Favorite radio format: "Country. I love going to

Nashville every year for the CRS." Favorite television show: "Law and Order." Favorite song: "Angels Among Us' by Alabama." Favorite movie: "Air Force One and On Golden Pond."

- Favorite book: "The Lion's Game by Nelson DeMille." Favorite restaurant: "The Parker House Inn in Quechee, VT and the Capital Grill in Boston."
  - Beverage of choice: "Margarita, without salt." Stock recommendation: "Oracle." Hobbies: "Reading, gardening and travel." Favorite travel destination: "Bermuda. We go

every year." Advice to broadcasters: "We need to do a better job of training young people to understand that they don't start at the top, that they have to work their way up with lots of determination and that they can't give up so easily. If the radio business needs to improve in any area, it needs to train younger people to stay with it and take the benefits of a really great business."

Future plans: "I can't say that I'm retiring. I'm too young to retire. I'm going to take some time off. I have some other projects I'm thinking about, not in the radio business. When I get in the mood to get going again, which will probably be next summer, I'll be going at it again in a different business."

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