# THE NOMINEES ARE IN!

It's Time To Vote For R&R's Industry Achievement Awards: The Industry's Brightest Personalities, Finest Radio Stations, Most With-It Label Execs And Best Record Companies pp. 19-26

# WILL RADIO PAY ARTISTS AND LABELS?

Artist Groups, Broadcasters Take Performance-Rights Fight To Congress p.18









# PLUS

20 YEARS OF SMOOTH JAZZ IN CHICAGO, SAN FRAN, CLEVELAND p.12

TRIPLE A: CAPITOL CHAIRMAN JASON FLOM ON THE FUTURE OF THE BIZ p.63

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TALENT: SECRETS TO LAUNCHING A NEW PERSONALITY SHOW p.9

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-TOBY KNAPP, WFLZ/TAMPA

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-ROMEO, MD, Z100/NEW YORK

"Girls like listening to WFLZ. Girls like the Backstreet Boys. Yay for girls! "Inconsolable" sounds great on the air!"

-TOMMY CHUCK, PD, WFLZ/TAMPA



# 

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If You're Gone/ Matchbox Twenty /Atlantic

# 700,000 SPINS

Bring Me To Life/ Evanescence /Wind-Up

# 600,000 SPINS

-1979-/ Smashing Pumpkins / Virgin
From This Moment On/ Shania Twain / Mercury
Hero/Heroe/ Enrique Iglesias / Interscope/Universal Latino
Ironic/ Alanis Morissette / Maverick

# 500,000 SPINS

Come Down/ Bush /Trauma Crazy In Love/ Beyonce /Columbia I Try/ Macy Gray /Epic

# 400,000 SPINS

Before He Cheats/ Carrie Underwood /Arista/Arista Nashville
Check On It/ Beyonce Feat. Slim Thug /Music World/Columbia
Crazy/ Gnarls Barkley /Downtown/Atlantic/Lava
Me & U/ Cassie /NextSelection/Bad Boy/Atlantic
Mr. Brightside/ Killers /Island
My Love/ Justin Timberlake Feat. T.I. /Jive/Zomba
Say It Right/ Nelly Furtado /Mosley/Geffen
Somebody Like You/ Keith Urban /Capitol Nashville

# 300,000 SPINS

(I Hate) Everything About You/ Three Days Grace /Jive/Zomba Black Horse & The Cherry Tree/ KT Tunstall /Relentless/Virgin Candy Shop/ 50 Cent /Shady/Aftermath Keeper Of The Stars/ Tracy Byrd /BMG Spiderwebs/ No Doubt /Trauma The Sweet Escape/ Gwen Stefani Feat. Akon /Interscope U Remind Me/ Usher /Arista Where I Come From/ Alan Jackson /Arista Nashville

# **200,000 SPINS**

Big Me/ Foo Fighters / Capitol
Cupid's Chokehold/Breakfast In America/ Gym Class Heroes / Decaydance/Fueled By Ramen/Atlantic/Lava
I'm N Luv (Wit A Stripper)/ T-Pain / Konvict/Nappy Boy/Jive/Zomba
Lost Without U/ Robin Thicke / StarTrak/Interscope
Makes Me Wonder/ Maroon 5 / A&M/Octone/Interscope
Mississippi Girl/ Faith Hill / Warner Bros.
My Wish/ Rascal Flatts / Lyric Street
Remedy/ Seether / Wind-Up
Umbrella/ Rihanna Feat. Jay-Z / SRP/Def Jam/IDJMG
Walk It Out/ Unk / Big Ooomp/Koch
Watching You/ Rodney Atkins / Curb
Would You Go With Me/ Josh Turner / MCA Nashville

# 100,000 SPINS

Wrapped/ George Strait /MCA Nashville

Big Girls Don't Cry/ Fergie /Will.I.Am/A&M/Interscope Click Click Boom/ Saliva /Island/IDJMG Feels Like Today/ Rascal Flatts /Lyric Street Forever/ Papa Roach /El Tonal/Geffen Hey There Delilah/ Plain White T's /Fearless/Hollywood I Should Have Cheated/ Keyshia Cole /A&M/Interscope Indescribable/ Chris Tomlin /sixsteps/Sparrow/EMI CMG Into The Ocean/ Blue October /Universal Motown Land Of Confusion/ Disturbed /Reprise Long Trip Alone/ Dierks Bentley /Capitol Nashville Lost In This Moment/ Big & Rich /Warner Bros./WRN Lucky Man/ Montgomery Gentry /Columbia Mountains/Lonestar/BNA Paralyzer/Finger Eleven /Wind-Up Please Don't Go/ Tank / Good Game/BlackGround/Universal Motown Show Me Your Glory/Third Day /Essential/PLG Startin' With Me/ Jake Owen /RCA Stuntin' Like My Daddy/ Birdman Feat. Lil Wayne /Cash Money/Universal Motown This Woman's Work/ Maxwell /Columbia Ticks/ Brad Paisley / Arista Nashville Walk By Faith/ Jeremy Camp /BEC/Tooth & Nail

Beautiful Girls/ Sean Kingston / Beluga Heights/Epic/Koch

# ews -

# **MOVER** Mayo To Run Radio One **Radio Division**

After working as a consultant for Radio One, Barry Mayo has been named president of the company's radio division. He reports to Radio One CEO Alfred Liggins III. A 30-year radio veteran, Mavo in



January 2006 resigned from his post as senior VP/market manager for Emmis/New York.

"Barry is a legend in urban media, and we are fortunate to be able to have someone with his expertise fill such a critical role," Liggins says.

"We are no longer in the radio business," Mayo says, "we are in the 'audio entertainment business,' and we need to leverage our products well beyond the terrestrial signals we are licensed to operate," -Darnella Dunham

# **R&R Promotes Berman To** AC/Hot AC Editor

R&R has promoted radio editor Keith Berman to AC/hot AC editor. Berman will continue in his role as Street Talk Daily Evil Minion.

"In the five-and-a-half years that he's been with R&R, Keith has dedicated himself to contributing to the quality of R&R's editorial mission," R&R associate



Cyndee Maxwell says. "His duties have included a supporting role with Street Talk Daily, coverage

of Canadian

al director

publisher/editori-

radio and an overall role as radio editor. We now look forward to his enthusiastic efforts in the AC/hot AC community. where his well-established relationships will be a great benefit to us."

Chuck Taylor, who assumed the AC/hot AC editor position last August, continues as senior editor of features. Taylor, who doubles as singles review editor at R&R sister publication Billboard, will assume additional editing and feature writing responsibilities, working more closely with R&R executive editor Paul Heine.

# **CBS Settles With Imus, Hires Boomer & Carton For WFAN**

Aug. 14 was a busy day for CBS Radio. First, the company announced that Boomer Esiason and Craig Carton would be taking over the morning show once helmed by Don Imus on sports WFAN/New York beginning Sept. 4. Esiason is a former NFL quarterback and current CBS Sports broadcaster, and Carton is onehalf of Millennium Radio talk WKXW/Trenton, N.J.'s afternoon show "The Jersey Guys." The duo's new morning show on WFAN has been dubbed "Boomer and Carton in the Morning."



Shortly after, CBS Radio announced that it had reached a settlement with Imus over his outstanding contract. CBS spokeswoman Karen Mateo says that the two parties "have mutually agreed to settle claims that each had against the other regarding the Imus radio program on CBS" and that settlement terms "are con-

fidential and will not be disclosed."



Boomer & Carton

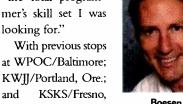
Imus had signed a five-year, \$40 million contract with CBS just before his dismissal from WFAN on April 12 for disparaging remarks he made about the Rutgers University women's basketball team. After his firing, Imus threatened to sue the company for \$120 million for breach of contract.

-Mike Boyle & Susan Visakowitz

# ON THE WEB **Boesen Miami-Bound**

Ken Boesen is headed to South Florida to program Beasley's WKIS (Kiss Country)/ Miami, replacing Bob Barnett, who exited the country outlet last month. According to WKIS GM Carole Bowen,

Boesen possesses "the total programmer's skill set I was looking for."



Boesen has plenty of experience in the format and says, "Carole has built a great staff and [market manager] Joe Bell is a really good guy. I'm thrilled to work with Beasley."

Boesen begins his new gig Aug. 27.

-R.J. Curtis

# Univision Music Faces

Univision Music is facing yet another lawsuit, just as Saban Capital Groupowner of parent company Univision Communications—attempts to sell the music group.

In a suit filed in Los Angeles County Superior Court, Platino Records seeks more than \$10 million from the group, which includes Univision Records, Fonovisa, Disa and La Calle, for breach of written contract and four other counts.

of promotions Daniel Mireles filed a suit against Univision Music, claiming he was wrongfully terminated after refusing to continue to participate in payola.

Similarly, Platino owner Alberto Mitchell claims he was asked by a Univision executive to draft a list of PDs to approach. Because Mitchell refused and testified in Mireles' case, the suit claims Univision, which distributes Platino's product, stopped promoting Platino's records.

Univision Communications senior legal counsel Arya Towfighi had no comment when contacted by R&R.

Lawsuit, Again

In November 2006, former Fonovisa VP

--- Jackie Madrigal

www.RadioandRecords.com

# Goliath, Meet David—He's From **A Small Market**

June was a big time for the little guys, who, in markets No. 76 and higher, saw revenue increase an average of 6%, while the top 25 markets "plunged an average of 4% in June," reports Jim Boyle, a senior media analyst with C.L. King & Associates.

Boyle analyzed the month's financial data from the top 300 markets and concluded, "If one is to operate, or invest, in radio stations, it seems much better to be in small- to midsized markets, like Saga and Regent," adding, "The outpacing is consistent and also dramatically widening for the small- to midsized markets in the two heaviest revenue months [May and June]. Small-mid markets substantially outpaced the 25 biggest radio markets by 300 basis points in May and 700 basis points in June. That is the 15th thrashing in the last 17 months." He calls May and June back-to-back revenue disappointments for the radio industry.

The analyst's findings were similar to those of the RAB, which found that during June, overall nonspot revenue rose 14% from June 2006 while national revenue plunged 8% and local dollars decreased 3%. Together, local and national sales declined 4% from the year-ago period. Combining all the numbers, including nonspot, grand-total radio revenue was off 3% from June 2006 to June 2007. — Jeffrey Yorke & Julie Gidlow

# Society of Singers Presents The 16th ELLA Award to Gladys Knight





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# Report: Consumers Shift To Digital Media

For the first time in a decade, consumers spent less time with media last year than they did in 2005, according to a study by Veronis Suhler Stevenson. Media usage per person declined 0.5% to 3,530 hours, driven by the "continued migration of consumers to digital alternatives for news, information and entertainment," the study concluded.

"We are in the midst of a major shift in the media landscape that is being fueled by changes in technology, end-user behaviors and the response by brand marketers and communications companies," VSS executive VP/managing director James Rutherfurd says. "We expect these shifts to continue over the next five years, as time- and place-shifting accelerate while consumers and businesses utilize more digital media alternatives, strengthening the new-media pull model at the expense of the traditional-media push model."

As a result, spending on alternative advertising, including Internet, mobile, videogames and digital out-of-home, among others, grew 36.6% to \$26.53 billion in 2006. Traditional advertising spending, however, grew only 2.4% to \$183.21 billion.

VSS forecasts the fastest-growing media segments in the next five years will be pure-play Internet and mobile services, branded entertainment, out-of-home media, outsourced custom publishing and public relations. Total Internet advertising is expected to reach \$61.98 billion in 2011, surpassing newspapers as the nation's largest ad medium. —Katy Bachman



# **ESPN Radio Signs On For The PPM**

ESPN Radio has entered into a multiyear agreement for Arbitron's Portable People Meter ratings services for its five O&Os: WEPN/New York, KSPN/Los Angeles, WMVP/Chicago, KESN/Dallas and WEAE/Pittsburgh.

"We are confident that this new methodology for tracking radio-listening habits will accurately reflect the vitality and immediacy of the medium," ESPN Radio/ESPN Deportes senior VP Traug F. Keller says.

The PPM is scheduled to go live in New York in December, Los Angeles and Chicago in March 2008, Dallas in September 2008 and Pittsburgh in September 2009.—Ken Ticker

# XOCL/San Diego Becomes 'La Mejor'

XOCL/San Diego dropped adult hits format "La Preciosa" in favor of regional Mexican as "La Mejor." The station carried adult hits as an affiliate of Clear Channel's La Preciosa Network.

PD Carlos Agundiz says XOCL is still putting together its on-air and promotion staff and is currently nonstop music, with programming consisting of norteño and banda currents. Agundiz says research outfit MVS found a "niche for this type of music mix."

While the station is on the U.S.-Tijuana border, Agundiz says it is focusing on San Diego. — Jackie Madrigal

# KPAM, KKAD Name Belcher OM

Pamplin Media Group talk KPAM (AM 860) and adult standards KKAD (Sunny 1550)/Portland, Ore., name Rick Belcher OM. Most recently, Belcher was PD at Journal Broadcast Group news/talk WTMJ (620)/Milwaukee from 1998 to 2006. He replaces Steve Nicholl, who was PD of both stations and has left the company.

During his time with WTMJ, Belcher was also VP of operations for WTMJ and hot AC sister WKTI (94.5), as well as senior group programmer for Journal. —*Mike Boyle* 

# Griffin Was 'Romantic Voice' Of KFRC

While best-known for his TV talk show and for being the creator of "Jeopardy!" and "Wheel of Fortune," Merv Griffin, who died Aug. 12 at age 82, began his multifaceted career in broadcasting as a crooner/songwriter on a local radio station. After studying at the University of San Francisco, Griffin quit school to apply for a job



Griffin

as a pianist at KFRC/San Francisco. The station needed a vocalist instead. He auditioned and was hired. Griffin was billed as "the young romantic voice of radio."

-Ken Tucker and Marc Berman, Mediaweek

# Osis Joins TVT Records



After four years with Mute Records as director of radio and video promotion, Ellena Osis is joining TVT Records' promotion department as national director of rock and adult formats.

Osis, who begins at TVT Aug. 27, will report to Brad Davidson, who was promoted last month to senior VP of promotion.

TVT's last overseer of rock was senior director of rock promotion John Perrone, who exited the label in July after almost 13 years. —*Mike Boyle* 

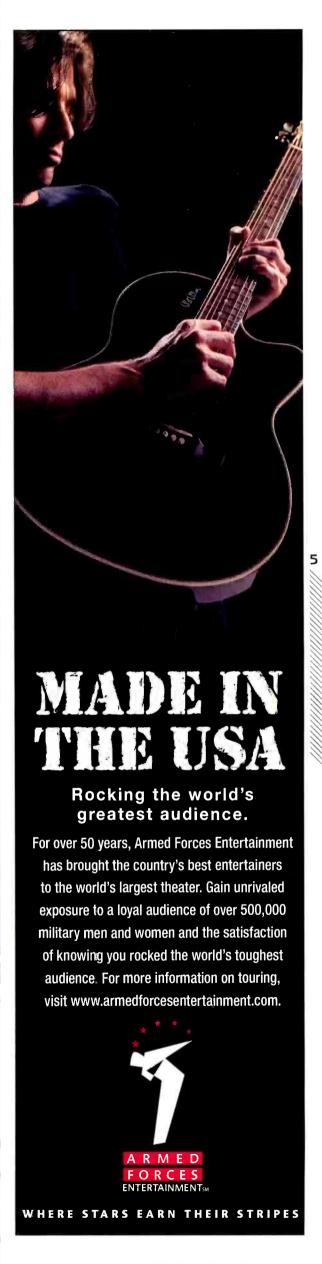
# CC/Blue Point Media Deal Terminated

Seven months after Christopher Devine's Blue Point Media said it would buy about three dozen Clear Channel stations in 11 markets in five Western states, the deal has unraveled and Clear Channel has renewed its search for a buyer.

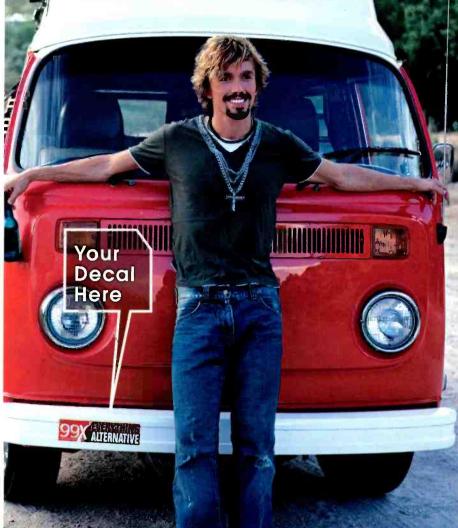
Clear Channel management at stations in Billings, Bozeman, Missoula and Shelby, Mont.; Burlington, Iowa; Casper, Cheyenne and Laramie, Wyo.; Duluth, Minn.; and Pocatello and Twin Falls, Idaho, were briefed on the deal's crash and burn by executive VP/CFO Jerry Kersting Aug. 8 in San Antonio.

A Clear Channel Radio memo alerting local executives to the briefing said, "We intend to move promptly to identify a new buyer. In doing so, we will contact you soon for updated market information and ask that you respond on an expedited basis."

Executives at Clear Channel and Blue Point declined to discuss the failed deal, reportedly worth \$16.5 million, but R&R has learned that financing radio properties has become increasingly difficult as commercial lending rates escalate. —Jeffrey Yorke



AUGUST 17, 2007



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# Regent Sued By New Shareholder Block

Los Angeles-based Riley Investment Partners Master Fund filed suit against Regent Communications for failing to call a special meeting of shareholders after shareholders represented by the group collected the signatures of 20% of the broadcaster's shareholders asking for a meeting.

In an Aug. 9 letter to Regent executives, the Riley group said, "Because you have ignored your obligations under Regent Communications' by-laws and Delaware law, we are forced to file suit against you in the Delaware Court of Chancery."

The exact purpose of the special meeting was unclear. Neither Riley nor Regent responded to requests for comment.

—Jeffrey Yorke

# **MOVERS**

Patti Johnson is promoted to VP/director of sales at Interep NetSolutions, replacing Jackie Wilson. Johnson joined the company as a sales assistant in 1991 and rose to VP/account



Johnson

manager of the network sales unit in 2006 ... Lisa Strickland is named ABC Radio Networks manager of affiliate relations. She replaces Wendy Duffy, who has moved on to Graham Entertainment. Strickland will be responsible for servicing stations with all of ABC Country's products ... David Kirby returns to a position he held previously: director of marketing and promotions at Greater Media's news/talk WCTC and AC WMGQ/New Brunswick, N.J. Jamie Marino moves up to promotions manager for both stations. Kirby and Marino replace promotions director Dawn Garbini, who accepted an events manager position at the Ronald McDonald House.

# **SHAKERS**

Colin Willis is promoted to senior VP of field sales/U.S. for Sony BMG Music Entertainment, He has been Sony BMG Sales senior VP of rack sales since 2005... Janice Brock joins Sony/ATV Music Publishing as VP of the office of the chairman and strategic marketing. She was previously with EMI Music Publishing for 19 years, most recently as VP of the office of the chairman and external communications . Michel Morin is named commissioner of the Canadian Radio-television and Telecommunications Commission. Morin has served as chief editor of TV news for Radio-Canada and the French-language news network RDI . . . Fisher Communications' John Tamerlano adds the title of VP of sales to his existing title of VP/GM of KATU-TV (ABC) and KUNP-TV (Univision) in Portland, Ore. . . . American Media Services-Internet (AMS-I) taps Bill Atkins as director of information technology.

# Business Briefing

By Jeffrey Yorke

# Citadel Reverses Course, Reports \$3.8M Profit

Citadel Broadcasting says it had a second-quarter profit of \$3.8 million or 3 cents per share—a reversal from the loss of \$74.8 million, or 67 cents per share, the Las Vegas-based operation reported for second-quarter 2006. Thomson Financial analysts expected earnings of 14 cents per share.

On June 12, Citadel completed its \$2.7 billion merger with ABC Radio, which gave it 22 stations in America's largest radio markets. Citadel Broadcasting is now the nation's third-largest radio group with 170 FM stations and 62 AM stations.

"The completion of the merger with ABC Radio was a major accomplishment for the quarter, and the company is excited about the addition of these large-market radio stations, the ABC Radio Network and the significant onair talent and management experience that is part of the ABC Radio business," Citadel chairman/CEO Farid Suleman says. "For the balance of 2007, the company is focused on the integration of the ABC Radio and network business with our existing operations and the sale of certain radio stations, which is expected to reduce the company's outstanding indebtedness."

# Other Radio Earnings . . .

Cumulus reported second-quarter revenue of \$87.3 million, matching its performance during the same period in 2006. But its profits hit \$2.54 million, or 6 cents per share, which was a steep decline from the \$6.74 million, or 11 cents per share, the Atlanta-based operation earned in Q2 2006 . . . Shares of Westwood One dipped to a 52-week low of \$3.73 on the New York Stock Exchange Aug. 9 after the company released its Q2 financial results, which showed it had \$111.1 million in revenue, a \$23.4 million or 17.4% drop compared with the \$134.5 million earned during Q2 2006. Westwood One blames the decrease on "lower demand for the company's products and services, increased competition and reduced audience levels." ... Saga Communications reported \$38.4 million in Q2 revenue compared with the \$37.9 million it reported a year ago.



**KENNY CHESNEY TOPS** COUNTRY WITH "NEVER
WANTED NOTHING MORE," HIS
12TH NO. 1—A NICE WAY TO
CELEBRATE THE ANNIVERSARY
OF HIS FIRST CHART-TOPPER, S GOT IT ALL," EXACTLY IO YEARS AGO THIS WEEK

# R&R

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COLRIF CAILLAT | FADS HER DEBUT TRACK
ALSO CLIMBS
7-25 AT HOT AC, WITH
10ST ADDED HONORS,
AND 30-28 AT AC.



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# Contents ISSUE #1723 • AUGUST 17, 2007









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Artist groups, broadcasters take performance-rights fight to Congress.

12 THREE SIGNALS, 20 AMAZING YEARS The honorable histories behind smooth jazz stations WNUA/Chicago, KKSF/ San Francisco and WNWV/Cleveland.

74 PUBLISHER'S PROFILE: MICHAEL GULD

Words of wisdom from Guld Resource Group founder/president and author of "The Million Dollar Rep: How to Be a Television and Radio Sales Superstar."

# DEPARTMENTS

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28 NEWS/TALK/SPORTS

Long-lived personality and "Talknet" host Sally Jessy Raphael believes that despite concerns over sagging numbers and competition from new media, "This is a fabulous time to get into radio."

10 STREET TALK Hot AC Star 102.7/Las Vegas PD Don

Hallett picks up a second station: Beasley's classic hits sister KKLZ.

31 THE SPIN

After three years, Kid Rock and Scorpions return to Active Rock duty.

30 віс ѕнотѕ

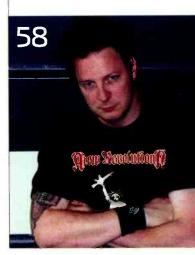
Backstreet Boys debuted new single "Inconsolable" during the "Romeo on the Radio" show on Z100/New York.

'It's a good time to be in radio because TV is so brutally bad. Most of the shows are judging your cooking, your dancing, your singing or your decorating. p.28



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# WWW.RADIOANDRECORDS.COM:

# What's New This Week

Aug. 20 Ready or not, phase I summer Arbitrends are here. See New York, Los Angeles and Chicago, among others, today.

► Click on Ratings

Connect yourself with the whole industry: Get listed in the **R&R Directory** ► Click on R&R **Directory** 

Aug. 22 Phase 1 summer Arbitrends keep rolling. Check out San Francisco. Providence and others today. ► Click on Ratings

Aug. 23 Catch up on the latest format flips, personnel changes and other news in your format. ► Click on Format News

Aug. 24 Find out who's ruling radio in the Great White North with R&R's Canada charts. ► Click on

Charts

www.americanradiohistory.com

# **MARKET SNAPSHOT:**



Richmond's written history began 400 years ago this year, when English captains Christopher Newport and John Smith made the first attempt to settle at the Falls of the James in 1607.

**POPULATION: 916,400** 

**RADIO MARKET RANK: 55** 

### **DEMOGRAPHICS:\***

	TOTAL	RICHMOND	
	75-MARKET	ARBITRON	
	POPULATION %	METRO %	INDEX
AGE 18-24	13%	13%	100
AGE 25-34	18%	1 <b>7%</b>	95
AGE 35-44	20%	20%	102
AGE 45-54	19%	20%	106
FEMALE	52%	53%	102
WHITE	83%	68%	83
AFRICAN-AMERICAN	12%	29%	247
HISPANIC ORIGIN	14%	5%	37
LISTENED TO RADIO ONLINE (PAST 30 DAYS)	9%	8%	97

# NO. OF RADIO STATIONS: 21

# **RADIO OWNERSHIP:**

OWNER	NO. OF STATIONS	RATINGS SHARE**
CLEAR CHANNEL	2 AM, 4 FM (6)	31.3%
RADIO ONE	3 FM	22.7%
cox	4 FM	12.1%

FORMATS: 2 urban, 2 AC, 2 gospel, 2 country, 2 alternative, 2 classic rock, 2 sports, 1 urban AC, 1 adult hits, 1 CHR/top 40, 5 other

### **RATINGS LEADERS:\*\***

STATION	FORMAT	AQH SHARE 12-PLUS
WKJS/WKJM-FM	URBAN AC	10.0
WBTJ-FM	URBAN	8.4
WRVA-AM	NEWS/TALK	7.9
WTVR-FM	AC	7.8
WPZZ-FM	GOSPEL.	6.4

# **INTERESTING FACT:\***

The households of oldies listeners in the Richmond metro area are 48% more likely than all other listener households to buy or lease a new or used vehicle at Pence.

\*Source: Scarborough Research 2007

# See You In September (In Richmond)

It's that time of year again, when parents shop feverishly for their kids' school supplies. This week we take a look at Richmond households that have at least one child to get a sense of the area's back-to-school shopping habits.

Forty percent of Richmond adults have one or more child in the household, and 23% of Richmond adults with at least one child at home are among the market's most avid radio listeners, compared with 20% of all adults.

So let's take a look at these listeners' purchasing habits in categories related to returning to school. You'll see from the first chart below that avid radio listeners with children in the home are 44% more likely than other Richmond consumers to have shopped for books at Waldenbooks in the past year. Meanwhile, according to the second chart, these same listeners are more than twice as likely as other Richmond consumers to have shopped at Shoe Carnival in the past three months.

As you pitch your station for fall ad buys, present clients with profiles of back-to-school shoppers who are also avid radio listeners.—Susan Visakowitz

# Bookstores/Sites Shopped Past 12 Mos. By Avid Radio Listeners

	TOTAL %	<b>TARGET</b> %	INDEX
ANY BOOKSTORE	73	77	106
WAL-MART	39	48	121
BARNES & NOBLE	38	43	112
TARGET	27	32	117
BOOKS-A-MILLION	19	24	126
AMAZON.COM	15	21	138
<b>BORDERS BOOKS &amp; MUSIC</b>	10	14	134
OTHER BOOKSTORE	10	11	117
WALDENBOOK5	6	9	144
BARNESANDNOBLE.COM	8	7	84

# Shoe Stores Shopped Past 3 Mos. By Avid Radio Listeners

	TOTAL %	TARGET %	INDEX
ANY SHOE STORE	71	80	113
WAL-MART	20	30	152
SHOE CARNIVAL	11	24	208
TARGET	12	24	194
PAYLESS SHOESOURCE	13	22	169
KOHL'S	14	21	150
DID NOT SHOP FOR FOOTWEAR	29	20	67
A&N	12	19	155
FOOT LOCKER	10	18	176
DICK'S SPORTING GOODS	10	13	136

SOURCE: Scarborough Research 2007

# Transactions at a Glance

Lazer Broadcasting is assuming Mapleton Communications' rights to purchase Salisbury Broadcasting's KXTY-FM/Morro Bay, Calif., for \$1.2 million . . . Hampton Radio II's WLRT-AM/Hampton, Va., to Red Zebra Broadcasting for \$950,000 . . . Seeger, Guest & Fort's Radio Woodville's KVLL-FM/Well, Texas, to Gap Broadcasting for \$750,000.

# Deal of the Week

WCAP-AM/Lowell, Mass. (Boston)

PRICE: \$2.66 million TERMS: Asset sale for cash plus note

**BUYER:** Merrimack Valley Radio, headed by managing member Clark Smidt. Phone: 978-470-2120. It owns no other stations. This represents its entry into this market.

**SELLER:** Northeast Radio, headed by president Maurice Cohen. Phone: 978-454-0404

FORMAT: News/talk/sports

**COMMENT:** Northeast Radio's WCAP-AM/Lowell, Mass., to Merrimack Valley Radio for \$2.66 million, consisting of an escrow deposit of \$100,000, \$2.03 million cash at closing and a promissory note in the amount of \$532,000.

# 2007 Deals to Date

Dollars to Date:
Dollars This Quarter:
Stations Traded This Year:
Stations Traded This Quarter:

\$2,758,416,977 \$1,489,570,620 1,314

426

(Last Year: \$22,853,807,656) (Last Year: \$2,357,754,241) (Last Year: 2,109) (Last Year: 238) RADIO & RECORDS

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# Secrets To Launching A New Personality Show

Jeff McHugh



'The bottom line is, the more empowered a show can be to manage itself, the better the results.'

—Jeff McHugh

f your station is entering the fall book with a new morning show or changing players on an existing show, you're probably preparing for the inevitable turbulence that change brings. After building a relationship with talent, listeners can reject new personalities and the personalities themselves can reject each other. Those worries kept me up at night last fall as the PD of hot AC KRSK (105.1 the Buzz)/Portland, Ore.

Our three-person afternoon show, "Dr. Doug, Daria and Skippy," played a major role in the station's success but I was losing Doug and Skippy to a sister station's morning show. The good news was that Daria O'Neill, the star of the show, was staying.

To avoid the "I used to listen when you had the old show" syndrome, a new program built around Daria had to be better—a titanic challenge since the old show was very good.

Of the many factors involved, three uncommon tactics stood out as making a dramatic difference in building a funny, lovable show that we believe is on its way to the stratosphere.

# Let The Players Choose Their Teammates

How would you like to be in a pre-arranged marriage? We'll do our best to choose the right partner for you, but what if you're dreaming of a wedding night with Keira Knightley and we lock you in with Miss Piggy?

Radio talent often has no input on who they're partnered with. In this case, we made Daria a part of the review and interview process from the beginning. If she wasn't feeling a candidate, they were quickly dropped from consideration. One day, Daria lit up after hearing Mitch Elliott of KLSY/Seattle. At the dinner where they met, it was love at first sight. Daria and Mitch have formed a very close, trusting partnership, and when people compliment the new show, Daria says, "It's because we love each other." That kind of chemistry can't come from management dictating who the players are.

Daria also had this left-field idea about hiring a local sketch comedian with zero radio experience as producer. I was convinced she was crazy and believed that once I talked her out of it, she'd thank me later. To pacify her, we actually considered the guy and decided to give him a chance. To our pleasant surprise, Ted Douglass is not only an incredibly competent producer, he's also extremely funny and likable on the air.

Also, Daria wanted to immediately disclose that Mitch is gay. But not having any experience with how the audience might accept or reject this aspect of Mitch's character, and since Mitch had not been out on the air before, I advised holding back until listeners got to know him. Our consultant, Randy Lane, who was crucial in building the show, agreed with Daria that Mitch should come out of the closet immediately, and they were right. Some listeners couldn't care less, while others were ecstatic that a big, mainstream station was allowing talent to truly be themselves. The bottom line is, the more empowered a show can be to manage itself, the better the results.

# **Listen Actively**

Obviously, you want to listen to a newly hatched show as much as possible. But most managers listen to the radio passively, while answering e-mail or chatting with someone. I found it helpful to listen to Daria and Mitch while doing absolutely nothing else. I took no meetings between 3 p.m. and 7 p.m., shut off the phone and shushed anyone who entered my office during a segment. I took notes on what they said, what I noticed and

how I reacted to it. Listening actively allowed me to really study the dynamics of each conversation.

Nuances become apparent, such as one talent's tendency to get interrupted and not complete a thought. The nuances became clues in digging up the roots of primary issues. After days and weeks of listening to the show almost as much as the people doing it, I got to know it intimately—as a P1 would. That allowed me to reassure nervous upper management that one questionable segment wasn't a pattern reflected in the show as a whole. I could also inform them that I was aware of an area where the program was challenged and how we were addressing it.

# Mountains, Not Molehills

From my notes, I noticed a million tiny details. Usually by the time I could catch Daria, Mitch and Ted in the hallway to address small problems, they had already fixed them. It was sometimes the larger issues, the broad strokes, that they did not find themselves: Daria's tendency to do the same features at the same time each day. Mitch's penchant to be too polite. Ted's fascination with obscure pop culture. The more we resisted meddling on little stuff and focused on the big issues, the better the show became. And the age-old coaching method of "focus on the positive, ignore the negative" held true. If you think about it, it's how you want your manager to treat you. When the show slammed a segment out of the ballpark, I set off fireworks in celebration. When a segment flopped, I tried to say as little as possible about it. Usually, they already knew it flopped and didn't need me to tell them again.

I'm very proud of Daria and Mitch. While they're new and building an audience, it's been the smoothest, most impressive new show launch I've ever been associated with. If I had to do it again, I would've spent more time enjoying the actual process and less time worrying about all imagined difficulties that never materialized.

Jeff McHugh is PD of KRSK/Portland, Ore.







■ TVT Records senior VP of promotion Brad Davidson is on a roll—his latest hire is Ellena Osis as national director of rock and adult formats. Osis spent the past four years at Mute Records as director of radio and video promotion. Osis starts Aug. 27.

Label Love

■ TVT West Coast rhythmic regional promo guy Sonny D segues to Epic Records for similar duties. He will remain in Los Angeles.

# I Now Pronounce You . . . Very Embarrassed

We really enjoy when people volunteer their own "can't make this crap up" true-life stories for us to share with the industry. Case in point: Mark Ericson, OM/wacky morning dude at Citadel country WOKQ/Portsmouth, N.H., who was heavily involved in a benefit concert recently to raise funds to support "a local park." It was in that very park that the station held the

concert starring Big Machine Recording artist **Dusty Drake**. It wasn't too much later when things began to get weird, as Ericson explains: "Dusty was about five minutes away from wrapping up his set with his wedding anthem, 'Say Yes,' when my girlfriend noticed a bride standing over in the garden—she has radar for these things," he says.

"Needless to say, I crashed this

small wedding of about 10 people, interrupted Dusty's set, dragged the bride and groom up onstage, asked them who the hell they were, then turned Dusty loose on them. Dusty sang 'Say Yes' to them, incorporating the couple's names into the song while they danced onstage in front of about 2,000 people, who gave them a standing ovation.

"While all this was going on," he continues, "their photographer came up and informed me that they really were hoping for the world's smallest wedding ceremony. 'Sorry' was the best I could do—but I did it in my radio voice."

Mark Ericson: Four-time Country Music Assn. nominee, Academy of Country Music nominee, Marconi nominee, wedding crasher.



# The Programming Department

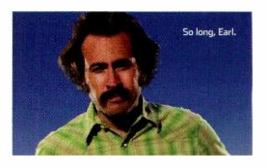
- Boy, that **Don Hallett** sure works fast. Hallett, who joined Beasley/Las Vegas in May as PD of hot AC KSTJ (Star 102.7), has already picked up a second station: classic hits sister KKLZ (Classic Hits 96.3). Hallett's previous notable PD stops include WMVX/Cleveland and WSNY/Columbus, Ohio.
- MD Freeze is no longer with CBS Radio rhythmic KSFM/Sacramento. PD Byron Kennedy is now looking for a replacement.
- Bobby Ramos has left his PD gig at Clear Channel Latin rhythm KLOL (Mega)/Houston and is looking at new programming opportunities. Ramos, who used to program KPRR/El Paso, can be reached at bobbyr281@aol.com.
- A ton of changes went down at Clear Channel's Salt Lake City cluster, mostly involving AC KOSY and hot AC KJMY (My 99.5): First, KOSY PD Steve Clem exits, and OM Jeff Cochran absorbs KOSY programming stripes. Cochran's first task: find a new morning show, as Kelly Monson is heading back to crosstown smooth jazz KBZN

- (97.9 the Breeze). Last, but not least, lan McCain returns as creative services director for My 99.5 and will also handle KOSY imaging—he knows his way to the men's room, since he programmed KCPX (now KXRV) when it was alternative.
- Congrats to our pal Riggs®, who has scored the PD gig at Gillen CHR/top 40 WYKS (Kiss 105.3)/Gainesville, plugging the vacancy created by Jeri Banta's departure in December 2006, You may recall Señor Riggs from his heady days as PD/midday jock at Clear Channel CHR/top 40 WKXJ (98-1 Kiss FM)/Chattanooga, Tenn., until the station went KABOOM in mid-June to make way for classic country WNGA. "I'm looking forward to joining the team in Gainesville and becoming a Gator fan and living in the swamp," Riggs tells ST, making it clear that, along with doing afternoons at Kiss, he's contractually required to assume allegiances to all local teams. "I'm also obligated to go through a candlelit ceremony involving a large ceramic penguin and six gallons of cottage cheese. I'm serious. But that's all I can tell you about. Everything from then on out is a secret."
- OK, we're scared and now must back away slowly. Look for Riggs to arrive just after Labor Day.
- After nine years at Tejas Broadcasting hot AC KLTG (the Beach 96.5)/Corpus Christi, Texas, multitasking OM/PD/morning dude Bert Clark has left the Beach for, well, the beach. Clark, a 28-year industry vet, is updating his résumé but would love to hear from you at 361-452-3667 (home) or 361-288-5385 (cell), especially if you have something to offer him. Back at the Beach, midday guy Chris Roberts picks up interim PD duties while market manager Kent Cooper fires up the Ronco PD Search-O-McDoohickey 2000™.
- Ryan Wild is the newly named OM of Clear Channel alternative-news/talk combo KCCQ (Channel Q) and KASI/Des Moines—and he doesn't even have to leave the cozy confines of lowa to do it. Wild currently programs Cumulus active rock WXLP (97X)/Quad Cities, lowa-III., and does middays on CHR/top 40 sister KBEA (B-100). He's replacing Jamie Marchiori, who's headed to Chicago to work in his family's business.

# Formats You'll Flip Over

Citadel's **WOKI/Knoxville** flipped from adult hits "98.7 Earl FM" to **Scott Shannon's** True Oldies Channel. VP/GM **Ed Brantley** reports two preliminary bits of good news: no staff layoffs and good early positive response to the new format. "I'm thrilled to be working with PD **Mike** 

**Hammond** and his crew,"True Oldies Godfather Shannon tells ST, before spilling the beans on some upcoming affiliates: "We're also going on **KVLL-FM/Lufkin, Texas**; **WVTK-FM/Burlington, Vt.**; and **WVOI-AM/Naples, Fla.** The oldies are alive and well."



# Jock-O-Rama-Matic

Syndicated morning dudes Ace & TJ, based at CBS Radio CHR/top 40 WNKS (Kiss 95.1)/Charlotte (home of R&R '07), have plucked a woman known simply as Guenn from the ranks of sales department obscurity down the hall and elevated her to lofty heights as their new sidekick and the role of "the girl," according to executive producer "Yankee Pete" Herrick. Guenn, who started at WNKS in 2005 in the promotions department and later became an account exec, replaces Madden, now back at KHOP/Modesto, Calif.



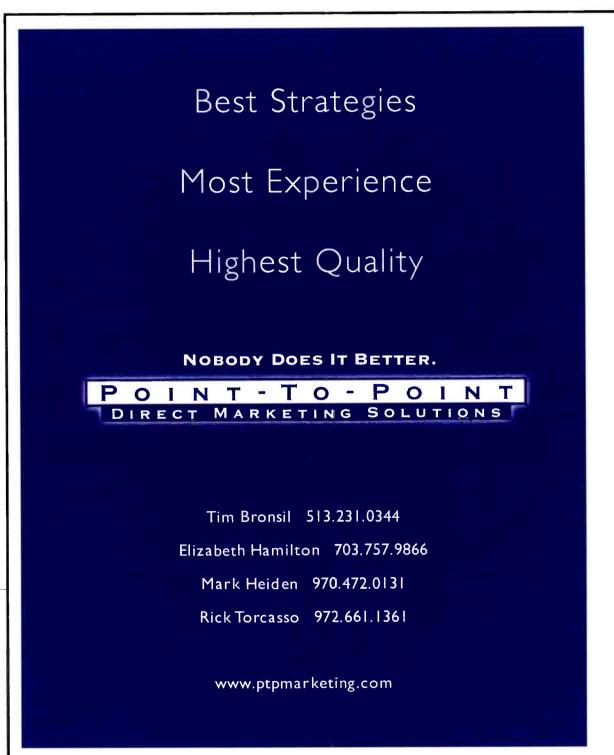
- Philly fave Chris McCoy has been inked to do mornings on Greater Media AC WMGQ (Magic 98.3)/Middlesex-Somerset-Union, N.J.,replacing Steve O'Brien. Mr. McCoy is not your typical radio job-hopper: He most recently spent 12 years doing mornings at AC monster WBEB (B101)/Philadelphia. Prior to that, he did middays for 15 years across the street at Greater Media classic rock WMGK.
- Eric DiMaggio has rejoined morning duo Kid & Ruben at new CBS Radio rhythmic KZON (101.5 JamZ)/Phoenix as the boys' new producer—again. DiMaggio already knows the team's quirks quite extensively: He used to work with K&R across the street at KZZP and most recently worked with Kid during his solo talk stint at KTAR-FM. Despite that history, he took the gig anyway.
- News continues to pour out of that urban metropolis otherwise known as South Bend, Ind.: Lindsey Bauer, morning co-host on Artistic Media Partners CHR/top 40 WNDV (U93), has decided to hitch her wagon to MD/morning co-host Scotty Wylde's and follow him to the Big City—in this case, she's joining him in mornings at Renda CHR/top 40 KHTT (K-Hits 106.9)/Tulsa. Unfortunately, this latest departure leaves U93 PD Karen Rite with a giant empty parking lot where her morning show used to be.
- Enjoy this movement at Cox urban WBHJ (95.7 Jamz)/
  Birmingham: Afternoon personality B. Brian has left,
  prompting PD Mickey Johnson to move MD Lil Homie from
  nights to afternoons. The night shift is then filled by Young
  Dil. "Buck Wilde Morning Show" co-host Ebony Steele exits

# Condolences

Veteran voice-over artist **Sam O'Neil** died Aug. 3 after a long battle with lymphoma. A celebration of his life was held Aug. 13 at Central Christian Church in Henderson, Nev. In lieu of flowers, donations may be sent to Nevada Cancer Institute, In Memory of Sam O'Neil, 10000 W. Charleston Blvd., Suite 260, Las Vegas, NV 89135.

- to join "The Rickey Smiley Morning Show" at Radio One urban KBFB (97.9 the Beat)/Dallas. The search for a replacement has begun.
- JoJo Lopez, PD of Mapleton rhythmic KWWV (WiLD 106.1) in beautiful San Luis Obispo, Calif., welcomes Alexia to middays via the miracle of a mysterious and complex process known as "voice-tracking." She replaces local fave Lady G, who moves to nights. Ms. Alexia also does weekends/fill-in at KHOP/Modesto, Calif., and has previously done mornings at KHTN/Modesto and KDON/Monterey.
- Late last month, Chuck "DJ Manic" Wright left the PD chair at Federated active rocker WBYR (the Bear)/Fort Wayne, Ind., and loudly announced he was heading west—now we know where: He's taking over nights at Pro-Active CHR/top 40 KQQB (Live 104.5)/Spokane. Wright plugs

- the hole created when **Dick** @ **Night** left in June for **KSAS/Boise**, **Idaho**. Best of all, Wright already knows his way around Spokane: He was PD of **KYWL** (Wild 103.9) a few years ago.
- The MD/midday post is open at Berkshire Broadcasting hot AC WDAQ (98Q)/Danbury, Conn., as Scott McDonnell departs. PD Chris Duggan unfurls his "I need a replacement" flag—and he's also looking for a morning co-host.
- The John Tesh World Takeover® proceeds as Clear Channel hot AC WMTX (Mix 100.7)/Tampa catches "Teshmania" at night. Tesh replaces Kyle, who, according to Mix OM/PD Doug Hamand, was only a temporary fill-in: "The funny part is, when I asked him to fill in, I told him it would only be for a few weeks," Hamand tells ST. "But it turned into 78"



# THREE SIGNALS, 20 Amazing Years

# The Honorable Histories Behind Smooth Jazz WNUA/Chicago, KKSF/ San Francisco And WNWV/Cleveland

# **By Carol Archer**

It began as a radio romance that soon blossomed into a nationwide love affair. Just six months after smooth jazz bowed as a full-time format at KTWV (the Wave)/Los Angeles on Valentine's Day 1987, WNUA/Chicago burst into public consciousness as America's second smooth jazz station. Within weeks, two more major-market properties followed suit—KKSF/San Francisco and WNWV/Cleveland—marking a handful of debuts so auspicious that they set into motion the proliferation of a hip new adult format. Other major markets sniffed the spark of success like prairie fire, fueling a ratings and revenue triumph, and spawning one of the most innovative and inventive radio formats of our time.

It has been 20 years since WNUA, KKSF and WNWV launched on the commercial airwaves. Each has since evolved with the tenor of the times, enduring myriad permutations. Certainly, the most effective radio outlets are those that know when it's the right time to institute changes. There have been plenty, but what has remained steady is that this trio of big signals in large markets has never lost regard for the unique musical and lifestyle position that smooth jazz continues to occupy among its dedicated base of listeners.

# City Of Big Shoulders

Pyramid Broadcasting founder Richie Balsbaugh launched WNUA under veteran PD Bob O'Connor's aegis in August 1987 on the 95.5 frequency with the slogan "Music for a new age"—thus defining the call letters and mirroring its initial programming stance.

GM John Gehron came aboard in July 1989, replacing original GM J. Michael Donovan. Lee Hansen succeeded O'Connor as PD two months

later, a post Hansen held for eight years before joining KKSF and later, KSSJ/Sacramento, where he remains station manager.

At the dawn of the 1990s, WNUA had already made its mark in the Chicago market with a sophisticated, cool musical template, made all the more potent by dynamic imaging. With director of marketing Suzy LeClaire's efforts, including the launch of the format's first CD sampler—a concept that later became ubiquitous across smooth jazz—along with a subsequent foray into generating NTR sponsorship dollars, WNUA was poised for a stunning breakthrough.

The station still embraced new age material and soft rock singer/songwriters that to this day work well in select markets. But, Hansen recalls, in dialogue with listeners, he was convinced to excise

some of the dreamier, more ethereal new age and folk-based music from the mix.

"While those genres made sense conceptually, they didn't hang together with the urban grooves that were so essential," he says. "Chicago is a 'city of big shoulders' and we needed a station that people could work with, that would move you along, keep you warm on bitter winter days and cool you off when it's sweltering."

Smooth jazz was about to morph at WNUA. On a programming panel at the NAB convention in 1996, Hansen said, "If you think WNUA is that station that doesn't play anything you've ever heard before, you'll be pleasantly surprised to find artists like Whitney Houston, Mariah Carey, Luther Vandross, Phil Collins and Michael McDonald who add legitimacy to the format—exclusive artists as we cross-pollinate."

## **Heady Days**

Then as now, WNUA (now owned by Clear Channel) was arguably esteemed as smooth jazz's preeminent outlet, along with Los Angeles' Wave. Current KJCD/Denver PD Michael Fischer recalls that during his tenure as WNUA APD/MD, he broke numerous hits including Vanessa Williams' "Daydreamin'," Basia's "Time and Tide," Enya's "Orinoco Flow" and Mariah Carey's "Vision of Love."



Subsequent PDs and APD/MDs who followed Fischer continued the tradition: Former regional VP of programming for Clear Channel's Chicago trade zone Bob Kaake recalls being "all alone for weeks of airplay" before others picked up on Bona Fide's "X-Ray Hip"; former APD/Ml) Carl Anderson championed Norah Jones, Remy Shand, Dido and others; former APD/MD and later PD Steve Stiles crossed over TLC's "Waterfalls," among others, to smooth jazz.

Perhaps it's the water in Lake Michigan, but there's no doubt that stepping out with such unorthodox titles took courage. It was still a time of exciting initiation for the format.

Fischer recalls,"I remember Boney James doing his first-ever track date, Warren Hill packing the China Club and Rick Braun doing one of his very earliest station parties for us. We were also first to ask artists to record custom Christmas songs."

Innovations continued unfolding with current KTWV PD Paul Goldstein's appointment as WNUA programmer in 1997. He pioneered today's ubiquitous trip-a-day, arguably among the biggest radio promotions in history, which contributed to WNUA's highest ratings in its first decade. It also signified a sea change that put smooth jazz squarely on the map as a competitive top five mass-appeal format.

Also in 1997, Chicago native and pianist/composer Ramsey Lewis began hosting morning drive on the station. Lewis, who can still be heard in a.m. drive today, is one of radio's earliest, longestrunning and most successful examples of a musician turned morning man.

Shortly after the turn of the millennium, Kaake, former group programmer for Bonneville, was named Clear Channel/Chicago region VP of programming. In lock step with APD/MD Anderson (before Anderson became PD of WJZW/Washington, then VP of programming for ABC Radio Networks), Kaake crafted the highest shares and cume in station history to that point, ranking top five 12+, generally with a 4 share or higher; No. 1 25-54 in spring 2002 with more than a 5 share; and six No. 1 books 35-64, each ranking between a 6.2 and 7 share.

In four books between fall '97 and summer '01, midday personality (now also MD) Rick O'Dell captured first-place finishes in three demos: 12+, 25-54 and 35-64; No. 1 in two demos in three books; and a lofty six times at No. 1 for 35-64.

Steve Stiles resigned as APD/MD in 2000 to build XM Satellite Radio's smooth jazz channel, Watercolors. His return to WNUA as PD in January 2005 coincided with a new station sign-on: an urban flanker that resulted in a ratings wobble and top-of-mind shortfall for the smooth jazz outlet. It didn't help that marketing dwindled and at the same time WNUA's audience was graying as its younger demos began growing scarce—an increasingly common scenario across the smooth jazz format.

## **Forward Momentum**

Toward the end of 2005, Clear Channel restructured management within its Chicago radio properties, appointing Earl Jones VP/GM and Chicago market manager, succeeding Gehron. In



addition, regional VP of programming Kaake exited, followed shortly by Stiles. Darren Davis was named the Chicago cluster's VP of programming in January 2006—and by spring 2007 WNUA had firmly returned to No. 4 12+ and persons 35-64 and No. 8 in persons 25-54, with cume topping 750,000.

"When it all began at WNUA back in 1987, I wasn't even in high school yet-the staff loves hearing me tell that story," Davis quips. "But seriously, I have such a huge amount of respect for air personalities Rick O'Dell and [7 p.m.-midnight host] Danae Alexander, imaging guru Bill Cochran and chief engineer Bob Fukuda, who have been here since the earliest days. Broadcast Architecture president Allen Kepler was the board-op for Danae's night program back in the day. Now he and the BA team are, of course, a huge part of our family and a big part of our success.'

'Now, as I drive through

postcard-like

views of the

skyline and

listening to

product on WNUA, it

never fails to humble and

--Darren Davis

polished

thrill me.

thé lake and

such a classy,

the city,

seeing the

panoramic

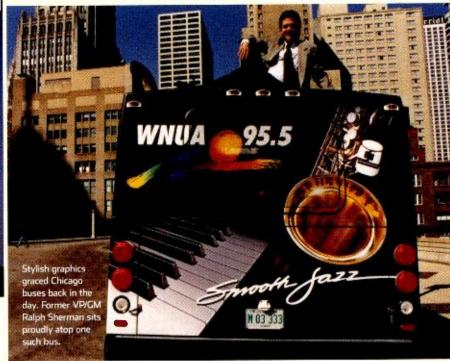
When Davis started in radio, he targeted five stations in America to program in his career: WNUA was among them. "Now, as I drive through the city, seeing the postcard-like panoramic views of the skyline and the lake and listening to such a classy, polished product on WNUA, it never fails to humble and thrill me," he says. "So many radio stations have lost their sizzle and become homogenized and watered down to sound like any station in any town. It's a shame to hear radio stations that don't have a feel unique to their hometown. That's why I'm so proud of WNUA and its success. WNUA doesn't sound like KTWV or KKSF or any other jazz station. It's got a ton of sexy, sophisticated soul that's uniquely Chicago. WNUA is smooth in every sense of the word."

Davis says that the introduction of electronic measurement in 2008 will prove to be an exciting time for the station. "WNUA listening, like most jazz stations, is underreported by diary keepers, so I'm eager to see what [the Portable People Meter] holds for heritage jazz stations on big signals like [those in] Chicago, L.A. and San Francisco.

"Plus, the greater detail and accuracy of PPM will allow us to try some different things," Davis adds. "We can experiment with more specialty programming like traditional jazz features and we can get a better grip on what the right balance is between vocals and instrumentals. It will be exciting to finetune WNUA as we head into our next 20 years."

# Conceived In A Conference Room

Like so many formats researched and reviewed with razor-edge scrutiny, KKSF/San Francisco was conceived in a conference room via a market study in mid-1987. Participants included



Brown Broadcasting chairman Mike Brown, president Phil Melrose and the station's founding GM Dave Kendrick. The choices were clear: Either take the safe

route and fill the market's existing album rock hole, or gamble on what Melrose called "hip AC," a hybrid of the recently launched KTWV; the daytime format of KINK/Portland, Ore.; and nighttime "Lights Out" jazz programming on KIFM/San Diego.

Kendrick recalls that the vote favored a targeted, localized and well-executed AC format that challenged conventional linear format wisdom regarding music styles and mix-an alternative in every sense—musically, formatically, commercially and environmentally that would touch people's lives and affect the community.

"As we left the room, Brown said, Gentlemen, you have my approval and backing. Now make it happen," "Kendrick recalls.

KIFM PD Bob O'Connor, consultant to the station's launch, recommended the now late Steve Feinstein as PD. The former MD of AOR WYSP/Philadelphia and R&R's AOR editor since 1983 was hired virtually on the spot.

With commercial jazz KJAZ and urban AC KBLX highly influential in the market, Feinstein conceived a blend of powerful contemporary jazz and world-flavored, structured solo piano and guitar instrumentals with exceptional pop artists and soft rock vocalists that would prove distinctive.

"The glue that holds the mix together should be a consistent sense of texture and melody," Feinstein told R&R in 1994. "To avoid becoming yuppie Muzak, we strive for music with substance and character, and avoid generic jazz fusion and schmaltz."

In the words of founding MD Nick Francis, now MD of noncommercial KPLU/Seattle,"The music has to enhance, not just fit the format."

# The Mood Of The City

San Francisco is, of course, charming, cosmopolitan, culturally diverse and progressive—a great place to live. But as a radio market, it's terrain hell for FM signals. Add to that more signals per capita than any other major market and less revenue per station than in comparable markets like Philadelphia, Detroit, Washington and Houston, and it adds up to a tough place to do radio.

"To capture the ears of listeners in this hyper-

Continued on page 16

# Concord





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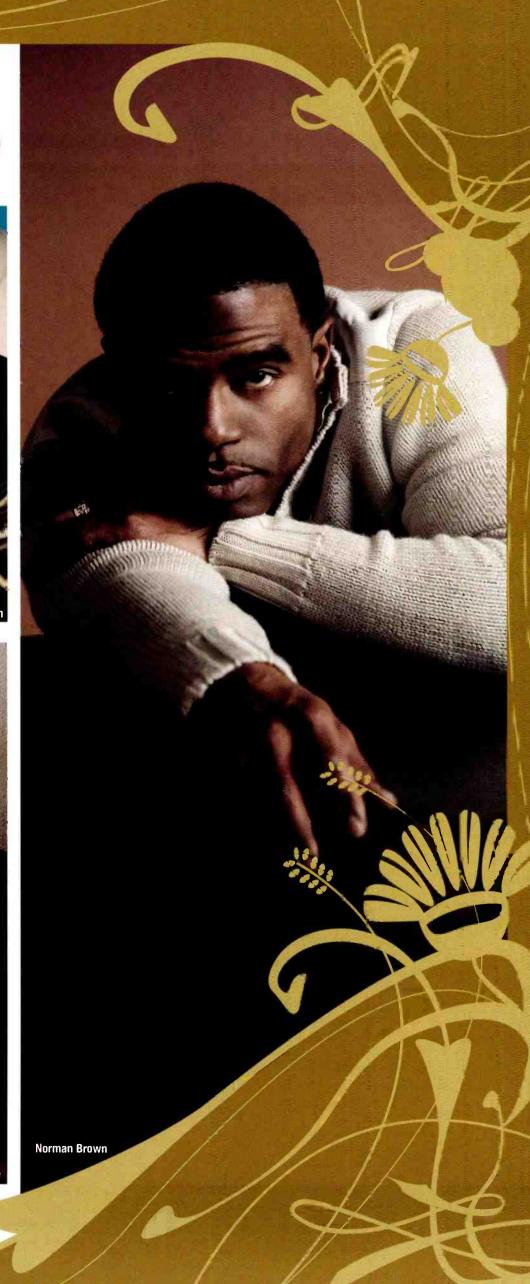
# Music Group













### Continued from page 13

fragmented market, you've got to know exactly who you are. Being focused is all-important," Feinstein said in '94. "We have to touch people, get under their skin and be more than a darned good music service. We have to capture their hearts as well as their ears. That's what it takes to survive the onslaught of eventual competitors."

KKSF launched auspiciously. "From day one, we knew we were on to something," Kendrick says. "Calls and letters from friends, family, competitors, clients and listeners poured in. Restaurants and shops all over the city started playing us and the tremendous word-of-mouth advertising that is so important to this format began. The overwhelming response was that our sound matched the mood of the city."

KKSF decided not to embrace an on-air slogan, as Feinstein explained: "We wanted the music to speak for itself," which along with "Music without borders" was the station's early off-air positioner. The words "jazz," "new age" and "relax" were banned from the airwaves and marketing material. KKSF eschewed musical ID and "station voice."

The station positioned listener benefits in marketing: escaping the routine, avoiding stress and winding down. Feinstein said, "Our marketing strategy was threefold: Make the partisans feel important, target new listeners, and play a key role in the community."

KKSF staged dozens of free listener-appreciation and rising-star parties. By 1996, it built a database of 120,000 subscribers to its quarterly magazine, Music Notes, thousands for its e-mail service InterNotes and mailed more than 750,000 targeted direct-mail pieces containing audiotapes that defined the sound of the station and encouraged sampling.

Strategic research also played a role from the start. In the early '90s, KKSF began using Broadcast Architecture to refine its playlist, though "it was up to the staff to implement the results," Kendrick told R&R in 1996. "This entrepreneurial spirit and freedom have created one of the most consistently and successfully programmed stations in the country."

By the end of 1995, KKSF would rank as San Francisco's No. 1 music station 25-54 six times and No. 1 overall 25-54 once, besting perennial news/talk giant KGO-AM. While no longer pulling box-car ratings, KKSF stands tall today as the market's No. 3 music station in persons 35-64—in the spring '07 Arbitron and in a four-book average of the past four quarterly surveys.

'To avoid becoming yuppie Muzak, we strive for music with

generic jazz fusion and schmaltz.

and character,

substance

and avoid

-Steve Feinstein in 1994

KKSF's distinguished record of community service began around 1988, when the impact of AIDS assumed crisis proportions in the locale. "That's when the light went on," Kendrick recalls. "If our special blend of music was working for Bay Area audiences, why not put the formula to work in the fight against AIDS?"

KKSF's concept of a one-album project targeted to raise \$30,000 to \$50,000 blossomed into a 10-album CD sampler series, selling hundreds of thousands of units and raising millions of dollars for the San Francisco AIDS Foundation.

# Third In Line: Cleveland's Wave

The third venerable smooth jazz outlet celebrating its 20th anniversary this year is Elyria-Lorain Broadcasting's WNWV (the Wave)/Cleveland. For the past two decades, the independently owned station has had the distinction of consistently pulling the highest shares nationally in the smooth jazz format. Its highest 12+ share was 5.8 in spring 2003, a 6.3 25-54 in fall 2002 and a whopping 8.1 in spring 2003.

WCZR/Cleveland dropped its heavy metal "Z-Rock" format in fall 1987 in favor of the Satellite Music Network's Wave light jazz/soft rock/melodic new age format on the 107.3 frequency with the call letters WNWV and the handle "Cleveland's Cool FM." A TV campaign featuring superstar saxophonist David Sanborn heralded the change. Three years later, the station went live and local 24/7, kicking off with Larry Carlton's buoyant "Smiles and Smiles to Go," followed by "It's a New Day for You" by Basia. Original weekday contests, which still run today, included Anybody's Guess and Dream Sets.

Like WNUA's Hansen and KKSF's Feinstein, WNWV founding PD Bernie Kimble's background was in AOR, having programmed WCMF/Rochester, N.Y., in the '70s. As the last PD to helm the venerable rocker in its heady, free-form era—long after most progressive stations had morphed to formatted mainstream AOR—Kimble was responsible for breaking numerous artists at 'CMF and even converted the station's garage into a performance studio where up-and-coming bands could play live on the air. Kimble's roots in eclectic genres still inform his musical sensibilities, and he has often been lauded for his great ears and programming ability, including Marconi Awards for jazz station of the year in 1995 and 2001.

# **Stick To Your Knitting**

Kimble's radio career spans almost 38 years; it began before radio stations had specialists like PDs, MDs or promotion directors and he learned to do everything (including middays, until recently) himself. In 2005, he told R&R that WNWV doesn't have resources comparable to some other major-market stations, so he devotes time and considerable creative energy developing guerrilla marketing tactics to make the station "sticky."

"I understand the pressure and what it's like to be in the box," Kimble said.

WNWV and sisters WEOL-AM and WKFM/Huron, Ohio, and WXYZ/Crestline-Mansfield, Ohio, remain under the same ownership since being licensed in the late 1940s, while the rest of the Cleveland market is heavily consolidated.

Elyria-Lorain's recently retired founding president and GM Gary Kneisley outlined his management philosophy for R&R in 1996: "We are pretty conservative in marketing and operations, but aggressive in our sales program and contemporary in our programming. We stick to our knitting," he said. "I've got a highly motivated staff that really wants to do the right things to make the station succeed, and the corporate culture fosters that wish."

More recently, the Wave put its money where its mouth is, advancing the cause of broadcast technology, when it became the first station in Cleveland to broadcast in HD and to make transmitter improvements to accommodate the new technology.





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# Will Radio Pay Artists And Labels?

# Artist Groups, Broadcasters Take Performance-Right Fight To Congress By Susan Butler

Folk singer Judy Collins sat before a dozen members of Congress, at times breaking into song as she testified. Performers should be paid for their recordings that radio stations broadcast over the air, she said—just as songwriters and publishers are paid for their songs. 

A few seats away, Charles Warfield Jr., president/CEO of African-American specialist Inner City Broadcasting, testified that minorities would be among the small, local broadcasters that will be forced out of business if they had to pay a new performance "tax" to artists and record companies.

In every other developed country worldwide, copyright laws grant performers and producers as well as songwriters and publishers the right to receive royalties for thé public performance of their recordings.

What's at stake is a fraction of the estimated \$20 billion radio earned in ad revenue last year. And the selection of these particular witnesses, along with R&B septuagenarian Sam Moore and recording-artist-turned-congressman Rep. Paul Hodes, D-N.H., illustrates how artist, label and broadcaster groups will be tugging on the heart strings of legislators and the public in a copyright fight expected to reach every corner of the country during the next couple of years.

The move to change U.S. copyright law had its official kickoff July 31, when the House Judiciary Subcommittee on Courts, the Internet and Intellectual Property held the first hearing on Capitol Hill to explore whether terrestrial radio should remain exempt from paying royalties to broadcast sound recordings.

In every other developed country worldwide, copyright laws grant performers (artists, musicians and vocalists) and producers (such copyright owners as record companies) as well as songwriters and publishers the right to receive royalties for the public performance of their recordings and compositions. And in most countries, those that broadcast sound recordings via digital and analog transmissions are required to license and pay to play that music. But in the United States, only digital broadcasters have that requirement.

Now, the MusicFIRST coalition has been

formed by more than 150 recording artists and near-NAB is vigorously opposing any change. The lobwith the rest of the world.

Comments offered during the hearing by the subcommittee chairman, Rep. Howard Berman, D-Calif., and other members suggest that most of them agree performers and labels should be compensated as long as the change in law doesn't harm songwriters and publishers.

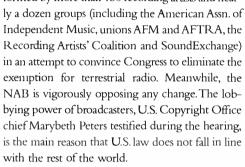
Still, even legislators seen as being more closely aligned with groups that often oppose copyright holders' positions may become strong mediators in this battle. Rep. Darrell Issa, R-Calif., noted during the hearing that he's a former chairman of the Consumer Electronics Assn. He predicted that, at one of the next two CEA conventions, a device is likely to be introduced that will enable listeners to make high-quality recordings of HD radio; CD sales, he said, "will probably plummet" as a result.

As the groups begin their campaigns in earnest, the primary issues in the performance-right debate are breaking down as follows:

### Compensation Vs. Promotion

Performers: Since recordings bring songs to life, songwriters and publishers should not be the only copyright holders paid for the broadcasts.

Broadcasters: For nearly 80 years, artists and the record industry have acknowledged how essential radio airplay is to sell records, concert tickets and merchandise. Songwriters and publishers receive royalties; artists and labels benefit from promotion.



# songs but help make them hits should not have to tour into old

age to support their families while radio is still playing their music. Many such performers and their heirs no longer sell records.

Broadcasters: Imposing a "tax" to pay to performers and labels would force many small, local broadcasters that provide essential community services out of business. (The Copyright Office says that there could be certain exemptions or scaled-down royalties for small broadcasters written into legislation.)



Performers: Most broadcasters select music that will garner the largest, most attractive audiences for advertisers, not music that will promote artists. U.S. ad revenue was estimated at \$20 billion for 2006.

Broadcasters: Since 2001, ad revenue is flat with no upturn in sight. Meanwhile, the continued promotional value of airplay is clear when one considers how far record companies will go to get records played on radio.

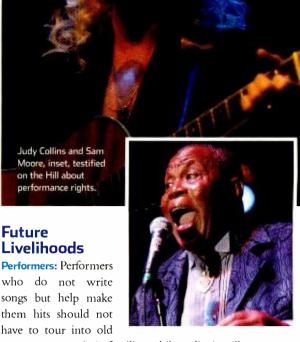
# **Level Playing Field With Digital**

Performers: Now that digital services provide exposure to a wider variety of artists, terrestrial radio's promotional power is diminished. Digital broadcasters pay royalties to play recordings, so it's only fair that terrestrial radio also pays.

Broadcasters: Only terrestrial broadcasters are licensed by the FCC, and they provide a certain amount of local programming like weather, news, public service announcements and emergency information for free. The playing field isn't level.

### **Balance With Rest Of The World**

Performers: Performers lose earnings when their music is played overseas because most foreign licensing groups that collect performance royalties will not pay American performers, since foreign performers do not have reciprocal rights in the United States. Broadcasters: Since the U.S. music market is much larger than the overseas markets, domestic and foreign performers benefit from the greater promotional value and related sales.



# **How Other Countries Calculate** What Radio Owes Performers

The royalty rates that commercial radio broadcasters pay to performers and producers around the world vary only slightly from country to country. Generally, they're set as some percentage of the broadcaster's net revenue from advertising, sponsorships and donations.

For example, France's SPRE collects 4.25% of the radio broadcaster's net revenue and then reduces the total amount to reflect the extent to which music is a proportion of the station's total programming. Even though France's commercial radio gross ad revenue for 2006 is estimated at €3.4 billion (\$4.3 billion), SPRE collected €19.8 million (\$26.1 million)about 0.58% of total ad revenue.

The United Kingdom's PPL scales the royalty rates from 2% to 5%, depending on the radio station's net revenue. But if music constitutes less than 15% of a station's programming, the royalty is 1% of net broadcasting revenue. -SB

Additional reporting by Mark Sutherland in London, Wolfgang Spahr in Hamburg and Aymeric Pichevin in Paris.

# 2007 R&R INDUSTRY ACHIEVEMENT AWARD NOMINEES

# CAST YOUR BALLOT **BY AUG. 31**

Earlier this year we asked you, our readers, to tell us who you think are the industry's brightest personalities, finest radio stations, most withit label executives and the best record companies. Within two weeks you flooded our fax machines, e-mail in-boxes and even snail mail with your responses. Hundreds upon hundreds of your nominations proved how important it is to be recognized by one's peers for these prestigious awards

Some 250 PDs, MDs and air talent; 209 radio stations; 87 record company executives; and 131 record companies have been nominated in 115 differ-

Now that the nominees have been narrowed down, the next step is to

vote. On Aug. 17, qualified R&R subscribers will receive an e-mail from Election Services Corp.—a professional, independent election company that has managed thousands of elections involving more than 30 million voters. This e-mail will contain all the necessary information needed to cast your ballot. The deadline to vote is Aug. 31.

The eligibility period for the 2007 R&R Industry Achievement Awards was June 1, 2006, to May 31, 2007. Thus, while some individuals have moved on to another company, we have noted the company they worked for during the eligibility period. Winners will be announced at the R&R Convention Sept. 26-28 in Charlotte at the Charlotte Convention Center.

And now, the nominees . . .

# **NATIONAL RADIO**

# Group Executive of the Year:



Don Benson Lincoln **Financial** 



Lew Dickey Cumulus



David Field Entercom





Clear Channel



John Hogan Peter Smyth Farid Greater Media



Suleman Çitadel

# Radio Industry Executive of the Year:



Fred Jacobs Jacobs Media



Allen Kepler Broadcast



Garv Marince Architecture Arbitron



Mike McVay McVav Media

Jan Jeffries

Cumulus



Joel Raab Joel Raab & Associates



Susan Stephens Jones Radio Networks

# Market Manager/General Manager of the Year:



Grea Ashlock Clear Channel



Darrel Gooden Lincoln Financial



CBS Radio



Laura Morris Claudia Puig Univision



Dave Robbins **CBS Radio** 



Rob Williams Clear Channel

# **Programming Executive of the Year:**



Clear Channel

Marc Chase Tom Cuddy



Citadel SBS



Pio Ferro



Pat Paxton Entercom



Kevin Weatherly **CBS Radio** 

# Marketing/Promotion Director of the Year:

Vicki Fiorelli Natalie Clear Channel Kirby

WNKS/Charlotte

Clear Channel

Carly Laskey Cha Chi Loprete WBCN/Boston

Darren Pfeffer Clear Channel

Annie Sandor Clear Channel

# Label of the Year (Platinum):

**Atlantic** 

Columbia

Interscope/ Geffen/A&M

Island Def Jam Music Group

NATIONAL RECORDS

Universal Motown

Zomba Label Group

# Syndicated Personality/Show of the Year:



Delilah Premiere Radio



Blair Garner Premiere Radio



Steve Harvey Kidd Premiere Radio Kraddick Yea Network



Lia Jones Radio Networks



John Tesh Tesh Media

# Label of the Year (Gold):

Big Machine Curb

Hollywood

Koch

TVT

Wind-up

# Senior Promotion Executive of the Year:







Gary Marella Universal



Richard Palmese **RCA Music** 



Brenda Romano Interscope/ Geffen/A&M



Greg Thompson Island Def Jam Music Group

# CHR/Top 40 Personality/Show of the Year:



Elvis Duran & the Z Kraddick in Morning Zoo the Morning WHTZ/New York KHKS/Dallas



JohnJay & Rich KZZP/Phoenix & Seacrest KRQQ/Tucson



On-Air With Rvan KIIS/Los Angeles WNCI/



The Morning Zoo With TJ Show Dave & Jimmy WNKS/Charlotte

# Local/Regional Promotion Executive of the Year:

Rob Chester Island Def Jam Music Group

Harvey Interscope/ Geffen/A&M

Paddy Rascona Epic

Young Warner Bros. Nashville

**Riccitelli** 

Group

Rick

Zomba Label

Jennifer Zidel Zomba Label Group

# CHR/TOP 40

# CHR/Top 40 Station of the Year: Markets 1-25:

WXKS-FM/ KHKS/ KRBE/ KIIS/ WBLI/Nassau- WHTZ/ Boston Dallas Houston Los Angeles Suffolk **New York** 

# CHR/Top 40 Station of the Year: Markets 26-100:

WNKS/ WNCI/ WABB/ WDCG/ KRQQ/ WKRZ/ Charlotte Columbus, Mobile Raleigh Tucson Wilkes-Barre Ohio

## CHR/Top 40 Station of the Year: Markets 101+:

WRTS/ WSTO/ WIXX/ WZYP/ WSPK/ WPST/ Erie, Pa. Evansville. Green Bav. Huntsville. Poughkeepsie, Trenton, N.J. Ind. Wis Ala. N.Y.

# CHR/Top 40 Program Director/OM of the Year:



Sharon Dastur WHTZ/New York



Patrick Davis John Ivev KHKS/Dallas



KIIS/Los Angeles WXKS-FM/



Cadillac Jack Jeremy Rice



WBLI/ Nassau-Suffolk



John Reynolds WNKS/Charlotte

# CHR/Top 40 Music Director of the Year:



Billy the Kidd JoJo Kasper WAKS/Cleveland KHKS/Dallas



Martinez WXSS/ Milwaukee





Julie Pilat Jana Sutter Romeo KIIS/Los Angeles WHTZ/New York WXXL/Orlando

Peter Gray RCA Music Columbia



Lee Leipsner Chris Lopes Interscope/ Geffen/A&M

CHR/Top 40 Promotion Executive of the Year:



Ken Lucek Zomba Label Group



Columbus, Ohio

Erik Olesen Island Def Jam Music Group



Dave Revnolds Universal Republic

# CHR/Top 40 Label of the Year:

Interscope/ Island Def **RCA Music** Universal Zomba Geffen/A&M Jam Music Group Motown Label Group Group

### $\mathsf{RHY}$ THMIC

# Rhythmic Station of the Year: Markets 1-25:

/MMLW WBBM-FM/ KOKS/ WOHT/ KKFR/ KUBE/ Boston Chicago Denver **New York** Phoenix Seattle

# Rhythmic Station of the Year: Markets 26-100:

KISV/ KXHT/ KGGI/ KBBT/ KWIN/ WMBX/West Memphis Riverside San Antonio Stockton Bakersfield Palm Beach

# Rhythmic Station of the Year: Markets 101+:

KZFM/Corpus WJFX/Fort KNEX/ KMRK/ KCAQ/ **KPAT/Santa** Christi, Texas Wayne, Ind. Laredo, Texas Odessa, Texas Oxnard, Calif. Maria, Calif.

## Rhythmic Program Director/OM of the Year:



Mark Adams DJ Buck KXJM/ Portland, Ore.



WZMX/Hartford KGGI/Riverside



Jesse Duran Cindy Hill



KBBT/San



Eric Powers KUBE/Seattle



Jimmy Steal KPWR/Los Angeles

# Rhythmic Music Director of the Year:



Erik Bradley WBBM-FM/ Chicago



E-Man KPWR/Los Angeles



GeeSpin WJMN/Boston



John E. Kage Shaggy KQKS/Denver



WNVZ/Norfolk



Karen Wild KUBE/Seattle

# Rhythmic Personality/Show of the Year:







Chino In The Funkmaster Morning



Dreena Gonzalez XHTZ/San Diego WQHT/New York KQKS/Denver



Orlando WLLD/Tampa



The Playhouse KXJM/ Portland, Ore.

# **Urban Music Director of the Year:**



Big Bink KBFB/Dallas



Big Von KMEL/San



Neke Howse WERQ/ Baltimore



Kool DJ Supa Kashon Mike Powell WUSL/ WEMX/Baton Rouge Philadelphia



Yonni Da Rude Boy WWW7/ Charleston, S.C.

# Rhythmic Promotion Executive of the Year:

Flex



Nino Cuccinello Interscope/ Geffen/A&M



Gary Marella John



McMann Koch



Dee Sonaram John Strazza Paula Tuggey Zomha Lahel Group



Capitol

# **Urban Personality/Show of the Year:**



LaDawn Black WERQ/ Baltimore



**Broadway** Joe KIPR/Little Rock WWWZ/



Club Charleston, S.C.



Da Breakfuss Dolewite & Scooby WUBT/Nashville WGCI/Chicago



Crazy Howard Shamara McGee WUSL/ Philadelphia

Rhythmic Label of the Year (Platinum):

**Atlantic** 

Columbia

Universal Motown

Interscope/

Island Def Geffen/A&M Jam Music Group

Motown

Zomba Label Group

# Rhythmic Label of the Year (Gold):

Koch

Machete

Nasty Boy

TVT

WUSL/

Philadelphia

Upstairs

WPGC/

Washington

# **Urban Promotion Executive of the Year:**



Larry Khan Zomba Label Group

Atlantic



Landy

Atlantic

Columbia

Garnett March Interscope

Interscope



CeCe McClendon Columbia

**Island Def** 

Jam Music



Universal

Motown

Benny Pough Shadow Island Def Jam Stokes Music Group Koch

Zomba Label Group

# URBAN

**Urban Station of the Year: Markets 1-25:** 

WVEE/ WERQ/ KKDA/ WJLB/ **Atlanta Baltimore** Dallas Detroit

**Urban Station of the Year: Markets 26-100:** 

WPFG/ WWW7/ WHRK/ WIMH/ KPDS/ KIPR/ Charleston, Charlotte Greensboro Kansas City Little Rock Memphis

**Urban Station of the Year: Markets 101+:** 

**Urban Program Director/OM of the Year:** 

Terry Base

Charleston, S.C.

WWWZ/

Tenn.

Augusta, Ga. Chattanooga, Fayetteville,

Stan Branson Skip

WJMI/

Jackson, Miss.

WZFX/ N.C.

Cheatham

KKDA/Dallas

WJMI/ Jackson, Miss.

**KJ Holiday** 

WJLB/Detroit

WEAS/ Savannah, Ga.

Thea

Mitchem

WUSL/ Philadelphia

KMJJ/ Shreveport, La.

Victor Starr

WFRQ/

Baltimore

# Group **Urban Label of the Year (Gold):**

**Urban Label of the Year (Platinum):** 

Asylum **Imperial** 

Koch

# URBAN AC

**Urban AC Station of the Year: Markets 1-25:** 

WMXD/ KMJQ/ WHQT/ WBLS/ WDAS-FM/ WHUR/ Detroit Houston Miami **New York** Philadelphia Washington

Urban AC Station of the Year: Markets 26-100:

WQMG/ WJMZ/ KOKY/ WVKL/ WPHR/ WIMX/Toledo Greenville, S.C. Little Rock Greensboro Norfolk Syracuse

**Urban AC Station of the Year: Markets 101+:** 

WKSP/ WKXI/ KNFK/ KJMG/ KVMA/ WTHG/ Augusta, Ga. Jackson, Miss. Lafayette, La. Monroe, La. Shreveport, La. Tuscaloosa, Ala.

# **Urban AC Program Director/OM of the Year:**



WBLS/New York WQMG/

Greensboro



Vinny Brown Shilynne Cole Dave

Dickinson

Washington

WHUR/

Mike Love

Columbia, S.C.

Jamillah WWDM/



**Elroy Smith** WVAZ/Chicago Muhammad WMXD/Detroit



AUGUST 17, 2007

## **Urban AC Music Director of the Year:**



Freddy Foxx WKJS/ Richmond



Jo Gamble WDAS-FM/ Philadelphia



Julie Gustines WHUR/ WRKS/New York



Traci LaTrelle Kelly Mac WJMZ/ Washington Greenville, S.C.



Armando Rivera WVAZ/Chicago

# Gospel Promotion Executive of the Year:



Ken Cook

Sony BMG

Eboni Funderburk-Grimes EMI Gospel



Jeff Grant Verity/Zomba Label Group



D.A. Johnson Gina Miller Malaco Music Light Records



Demetrius Summerville Integrity Gospel

# Urban AC Personality/Show of the Year:



Guv Black Mike Chase WBLS/New York WMMJ/ Washington



Frankie Darcell WMXD/Detroit

**Urban AC Promotion Executive of the Year:** 



The Real Show/ Tony Scott Ramonski Luv KMJM/St. Louis & Joe Soto WVAZ/Chicago





Wendy Williams WBLS/New York

Gospel Label of the Year: EMI Gospel Integrity Light Gospel

Records

Malaco Music Group

Tyscot

Verity/Zomba **Label Group** 

# COUNTRY

# Country Station of the Year: Markets 1-25:

WYCD/ WUSN/ KYGO/ KEEY/ WXTU/ KSON/ Chicago Denver Detroit Minneapolis Philadelphia San Diego

# Country Station of the Year: Markets 26-100:

KUZZ/ WUBE/ WFMS/ KBEO/ WSIX/ KUBL/ Bakersfield Cincinnati Indianapolis Kansas City Nashville Salt Lake City

# Country Station of the Year: Markets 101+:

Country Program Director/OM of the Year:

KIZN/ WUSY/ ΚΗΔΥ/ WPAP/ KTTS/ WTHI/ Boise, Idaho Chattanooga, Oxnard, Calif. Panama City, Springfield, Terre Haute, Fla. Mo. Ind.

# **Urban AC Label of the Year (Platinum):**

**Atlantic** 

Larry Khan

Zomba Label

Group

Columbia

Morace

Landy

Atlantic

Interscope

Stephanie

Lopez

Group

**RCA Music** 

Island Def Jam Music

Group

**Thomas** 

Island Def Jam

Music Group

Lytle

**RCA Music** 

Group

Michelle

Madison

Universal

Motown

Universal

Garnett

March

Interscope

# Motown

# Urban AC Label of the Year (Gold):

Bungalo

Concord

Hidden Beach

Music World Orpheus

# Beverlee Brannigan

KFDI/Wichita



Marks KSON/San Diego



**Bob McKay** WXTU/ Philadelphia



Mike Peterson WUSN/Chicago



John Shomby WHG/Norfolk



Gregg Swedberg KEEY/ Minneapolis

# GOSPEL

# Gospel Station of the Year:

WPZE/ WFMV/ Atlanta

Columbia, S.C. Dallas

KHVN-AM/

WHLH/ Jackson, Miss.

WXEZ/ Norfolk

WNNL/ Raleigh

# Country Music Director of the Year:







**Greg Frey** 

KILT/Houston





Chris Huff

KSCS/Dallas



Travis Moon

Minneapolis

KEEY/



KSON/San Diego

Gospel Program Director/OM of the Year:



Eileen Collier Tony "Gee WHAL/Memphis Greene WFMV/ Columbia, S.C.



Kenny J WHLW/ Montgomery, Ala.



**Dale Murray** WXEZ/Norfolk



Roberts

WHLH/

Jerry Smith WNNL/Raleigh Jackson, Miss.

Country Personality/Show of the Year:



Marci Braun Garret Doll

WUSN/Chicago KYGO/Denver

Laurie Dorsey Gang De Young KSCS/Dallas WPOC/



Gerry House Billy & the House Foundation

WSIX/Nashville



Greenwood KSD/St. Louis



Hudson & Kelly, Harrigan Mudflap, KILT/Houston JoJo

KYGO/Denver

Baltimore

# Country Label of the Year (Platinum):

Arista Nashville

Capitol Nashville MCA Nashville Warner Bros.

# Country Label of the Year (Gold):

Big Machine Broken Bow Curb

Equity

Lyric Street Midas

Mercury

James

Big Machine

WBEB/

Curb



WNIC/Detroit

Boucher WMJX/Boston



AC Promotion Executive of the Year:

AC Personality/Show of the Year:

Gene & Julie KVIL/Dallas

Adrian

Moreira

**RCA Music** 

Group



Mark & Kim KOST/Los Angeles



Valerie McCarthy KRWM/Seattle



Smaldone WLTW/New York

**Deb Urbont** 

Atlantic

WROX/

WRMF/

Beach

WXLO/

Mass.

Worcester,

West Palm

Washington

# **Country Promotion Executive of the Year:**



Skip Bishop Bill Catino Arista Nashville



Jimmy Universal Music Harnen Group Nashville



**Kevin Herring Carson** Lyric Street Capitol Nashville



Jack Purcell Big Machine

# Country Regional Promotion Executive of the Year:



BNA

Boston

**Buffy Cooper** Durham Show Dog

Nashville







Lori Hartigan Angela Lange Mandy Arista Nashville Capitol Nashville McCormack



Rick Young Warner Bros.

KEZK/

Philadelphia St. Louis

# AC Label of the Year:

Cerchione

Warner Bros.

WTMX/

Chicago

WMMX/

**Dayton** 

WDAQ/

Conn.

Justin Chase Byron "Ron"

Harrell

WDVD/Detroit

Danbury,

Atlantic

Nick Bedding Debbie

Hollywood

WWMX/

**Baltimore** 

WTSS/

Buffalo

KCIX/

Boise, Idaho

Columbia

Hot AC Station of the Year: Markets 1-25:

WDVD/

Detroit

WNNK/

WQSM/

Jeannine

Jersey

WTIC-FM/

Hartford

N.C.

Hot AC Program Director/OM of the Year:

Fayetteville,

Harrisburg

Hot AC Station of the Year: Markets 26-100:

Hot AC Station of the Year: Markets 101+:

HOT AC

Patricia

Morris

Capitol

Hollywood

KSTP-FM/

WTIC-FM/

Hartford

WBQB/

Bob

Neumann

WRMF/West

Palm Beach

Minneapolis

RCA Music Warner Bros.

Group

KMYI/

KMXB/

/ILAW

Ind

Dave

Popovich

Fredericksburg, Fort Wayne,

Las Vegas

San Diego

Linde

Curb

Thurman

**New York** 

# **AC Station of the Year: Markets 1-25:**

WALK/Nassau- WLTW/ KOST/ WMJX/ Los Angeles Suffolk

AC Station of the Year: Markets 26-100:

KSNE/ WRVF/ KMXZ/ WEAT/ WRRM/ KKCW/ West Palm Las Vegas Portland, Toledo Tucson Cincinnati Ore. Beach

# AC Station of the Year: Markets 101+:

WEBE/ Binghamton, Bridgeport, N.Y. Conn.

WHBC-FM/ WDEF/ Canton, Ohio Chattanooga, Tenn.

N.Y.

WHUD/ Newburgh,

# WSRS/ Worcester, Mass.

# AC Program Director/OM of the Year:



**Chris Conley** WBEB/ Philadelphia



Mark **Edwards** KEZK/St. Louis



Don Kelley WMJX/Boston



**Rob Miller** WALK/ Nassau-Suffolk



**Bobby Rich** KMXZ/Tucson



Stella Schwartz KOST/Los Angeles

# Hot AC Music Director of the Year:



KMXB/

Las Vegas

Laura Francis

WTVR/ Richmond



Hashimoto WOMX/Orlando KPLZ/Seattle



Sam Hill KALC/Denver



**Rob Lucas** WTSS/Buffalo





Scott Sands

W7PI /

WQAL/Cleveland Indianapolis

Tony Mascaro Mike WPLJ/New York Mullaney WBMX/Boston

# AC Music Director of the Year:



Tom Furci WHUD/

Newburgh, N.Y.



Joe Hann



David WRCH/Hartford KMXZ/Tucson O'Leary WSNE/

Providence



Morgan Prue Kat Simons WLTW/New

# Hot AC Personality/Show of the Year:



Don Bleu KIOI/ San Francisco



Craig & Company WTIC-FM/ Hartford



Jack Diamond WRQX/ Washington



Nelson & Terry KRSK/ Portland, Ore.



Scott & Todd Wilde & Fee WPL J/ WQAL/Cleveland **New York** 

# Smooth Jazz Promotion Executive of the Year:



**Bill Cason** Jeff Lunt Shanachie Trippin' 'N' Thythm



Patricia Morris Capitol

Smooth Jazz Label of the Year (Platinum):

Columbia



Jill Weindorf Concord

**RCA Music** 

Group

# Hot AC Promotion Executive of the Year:



Danny Cooper Virgin



Pete Cosenza Tom Cunningham Universal Republic



Laura Curtin Island Def Jam Emerson Music Group Interscope/



Geffen/A&M



Adrian Moreira RCA Music Group

# Smooth Jazz Label of the Year (Gold):

**Blue Note** 

Label Group/

NaradaJazz

Concord

Capitol

Heads Up

Trippin' 'N' Rendezvous

Rhythm

wwbc/

Washington

# Hot AC Label of the Year:

Columbia

Columbia

**Epic** 

Interscope/ Geffen/A&M

Island Def Jam Music Group

**RCA Music** 

Warner Bros.

# SMOOTH

# Smooth Jazz Station of the Year: Markets 1-25:

WNUA/ KTWV/ KIFM/ KWJZ/Seattle WSJT/Tampa

Chicago Los Angeles San Diego

# Smooth Jazz Station of the Year: Markets 26+:

WNWV/ Cleveland

KOAS/ Las Vegas WGRV/ Melbourne

KRVR/

Modesto, Calif. Orlando

WLOO/

KSSJ/ Sacramento

# Smooth Jazz Program Director/OM of the Year:



Ross Block WSJT/Tampa



Michael Fischer KJCD/Denver



Lori Lewis WSMJ/ **Baltimore** 



Samantha Pascual KOAS/Las Vegas



Mike Vasquez KIFM/San Diego

### Smooth Jazz Music Director of the Year:



Lynn Briggs Kelly Cole



KOAS/Las Vegas KIFM/San Diego WSJT/Tampa KWJZ/Seattle





Kathy Curtis Dianna Rose Doug Wulff



KRVR/Modesto,

# Smooth Jazz Personality/Show of the Year:



Alicia Kay WSJT/Tampa



Broadcast

Architecture Smooth Jazz Network

Maria Lopez Rick O'Dell



Becky Taylor KRVR/Modesto, WNUA/Chicago KJCD/Denver

# ALTERNATIVE

# Alternative Station of the Year: Markets 1-25:

WBCN/ KTBZ/ KROQ/ KITS/ KNDD/ Boston Houston Los Angeles San Francisco Seattle

# Alternative Station of the Year: Markets 26-100:

WRZX/ KXTE/ WBRU/ KMYZ/ Albany, N.Y. Grand Rapids Indianapolis Las Vegas **Providence** Tulsa

# Alternative Station of the Year: Markets 101+:

WJSE/ KQXR/ WBTZ/ KXNA/ WKZO/ WSFM/ Atlantic City, Boise, Idaho Burlington, Fayetteville, Myrtle Beach, Wilmington, S.C. N.C. Vt. Ark.

# Alternative Program Director/OM of the Year:



KPNT/St. Louis





Chris Ripley



Kevin KXTE/Las Vegas Weatherly KROQ/Los Angeles



Dave Wellington WBCN/Boston



Willobee WEQX/ Albany, N.Y.

### Alternative Music Director of the Year:



KTCL/Denver

**Eric Clouse** Don Jantzen



KTBZ/Houston

WPBZ/West

Palm Beach

**Kevin Mays** WBTZ/ Burlington, Vt.



Dan O'Brien WRCN/Boston



Homie Pooser KXTE/Las Vegas Los Angeles



Lisa Worden KROQ/

# Alternative Personality/Show of the Year:



KROQ/Los

Angeles

Kevin & Bean The Morning X

WNNX/Atlanta



Radio From Hell KXRK/Salt Lake



**Rod Ryan** KTBZ/Houston



Toucher & Rich Disorder WBCN/Boston KTXE/Las Vegas



# Alternative Promotion Executive of the Year:







Δlan Galbraith Island Def Jam Wind-up Music Group



Rob Goldklang Warner Bros.

Robbie

Lloyd

Interscope/

Warner

Wind-up

Bros.

Geffen/A&M



Lvnn McDonnell Reprise



# Rock & Active Rock Promotion Executive of the Year:







Dave Downey Ray Gmeiner Virgin 1 Iniversal Republic



Joanne Grand David 7<sub>omha</sub> Label Group



Joev Scoleri McGilvray Hollywood Island Def Jam Music Group

# Alternative Label of the Year (Platinum):

Geffen/A&M Music Group

Alternative Label of the Year (Gold):

Astralwerks Dangerbird Hollywood

Interscope/ Island Def Jam Virgin

Zomba Label Group

# Active Rock Label of the Year (Platinum):

Universal Warner Bros. Zomba Roadrunner Label Group Republic

# Active Rock Label of the Year (Gold):

The Firm Hollywood RED Wind-up

# Active Rock Station of the Year: Markets 1-25:

KBPI/ WRIF/ WMMR/ KISW/ WIVV/ WAAF/ **Baltimore** Boston Denver Detroit Philadelphia Seattle

# Active Rock Station of the Year: Markets 26-100:

KQRC/ WJJO/ KRXQ/ KISS/ WLZX/ WCCC/ Madison San Antonio Springfield, Mass. Hartford Kansas City Sacramento

### Active Rock Station of the Year: Markets 101+:

WWBN/ KFMX/ KROR/ KLAQ/ Abilene, Texas Biloxi, Miss. Chico, Calif. El Paso, Texas Flint, Mich. Lubbock, Texas

# Active Rock Program Director/OM of the Year:





Randy Hawke Dave Hill WJJO/Madison WIYY/Baltimore KISS/San



L.A. Llovd Antonio



Doug Podell WRIF/Detroit



Ron Valeri WAAF/Boston



Bill Weston WMMR/ Philadelphia

# ROCK

# Rock Station of the Year: Markets 1-50:

KUFO/ KSHE/ KCAL/ WEBN/ WMMS/ WNOR/ Riverside St. Louis Cleveland Norfolk Portland, Ore. Cincinnati

# Rock Station of the Year: Markets 51-100:

WAQX/ KMOD/ KZRR/ W770/ KAZR/ WONE/ **Des Moines** Syracuse Tulsa Albuquerque Allentown Akron

# **Rock Station of the Year: Markets 101+:**

WJXQ/ WGIR/ KCLB/ KTUX/ KIOC/ KWHL/ Manchester, Palm Springs, Shreveport, Anchorage, Beaumont, Lansing, Mich. N.H. Calif. La. Alaska

### Rock Program Director/OM of the Year:



KSHE/St. Louis







WNOR/Norfolk WHJY/Providence WMMS/





Scott

Reinhart

WEBN/Cincinnati



WZZO/Allentown

Manchester, N.H.

**Active Rock Music Director of the Year:** 



Heckman WIYY/Baltimore



Mike Karolyi Robyn Lane WRAT/ WCCC/Hartford Monmouth-Ocean



Blake Patton Mark



WJJO/Madison Pennington WRIF/Detroit



Sean Tyszler WMMR/ Philadelphia

# Rock Music Director of the Year:







Brangiforte WHJY/Providence



Andy Hall Dave Fritz WEBN/Cincinnati KAZR/ Des Moines





# Active Rock Personality/Show of the Year:



WJJO/Madisor

Johnny WRIF/Detroit Danger



Drew & Mike Pat Martin KRXQ/



Spiegel

WIYY/Baltimore

Mickey, Lisle & Hahn Preston & KISS/San Amelia &

Antonio



Steve WMMR/ Philadelphia

# Rock Personality/Show of the Year:







Rearman



The Dawn Patrol WZZO/Allentown WEBN/Cincinnati Morristown, N.J. Shreveport, La.



Nick & Drew KTHY/



John Ulett KSHE/St. Louis

KLUV/

Worth

Dallas-Fort.



Jody Dean & the John Lanigan Morning Team & Jimmy Malone WMJI/Cleveland



Oldies/Classic Hits Personality/Show of the Year:

Shotgun Tom Kelly KRTH/ Los Anaeles



Steven O. KOOL/Phoenix Sellers KONO-AM-FM/ San Antonio



Larry Wells WDRC/Hartford

## Rock Label of the Year:

Roadrunner

Universal Republic

Warner

**Curtis Kay** 

WDHA/

Zomba Label Group

# Classic Rock Station of the Year:

WFBQ/ Indianapolis Minneapolis Pittsburgh

KORS/

WDVE/

KGON/ Portland,

Ore.

KGB/ San Diego WAOY/ Springfield, Mass.

# Classic Rock Program Director/OM of the Year:



Bob Buchmann WAXO/ New York



Dave Hamilton KORS/ Minneapolis



Scott Jameson WFBQ/ Indianapolis



Charley Lake WMGK/ Philadelphia



John Moschitta WDVE/ Pittsburgh



Jim Richards KGB/San Diego WAMR/Miami

# LATIN

# Latin Formats Station of the Year: Markets 1-25:

KLVE/ KSCA/ WAMR/ WCMO/ WSKO/ WPRM/ Los Angeles Los Angeles Miami Miami **New York** Puerto Rico

# Latin Formats Station of the Year: Markets 26+:

KHHL/Austin KGBT/ KKPS/ WRUM/ WKKB/ WYMY/ McAllen McAllen Orlando Providence Raleigh

# Latin Formats Program Director/OM of the Year:



Pedro Javier González





José "Jimmy" WPAT/New York Martinez KHHL/Austin

Latin Formats Personality/Show of the Year:



Nava KSCA/Los Angeles



Aracely Rivera WLZL/ Washington



José Santos KLVE/Los Angeles

# Classic Rock Personality/Show of the Year:



Bob & Tom WFBQ/ Indianapolis



Jim & Randy WDVE/ Pittsburgh



Jim Kerr WAXQ/ New York



**KQRS** Morning Show KQRS/Minneapolis



KLOS/ Los Angeles



Mark & Brian Laura Steele WFBQ/ Indianapolis

José Antonio Carlos & Roxana Alvarez WAMR/Miami KLVE/ Los Angeles



El Chulo y La Bola KHHL/Austin



El Show de Don Cheto KBUE/Los Angeles



Eddie "Piolín" Sotelo KSCA/ Los Angeles



Alex "El Genio" Lucas KPRC/Salinas-Monterey

# OLDIES/CLASSIC

# Oldies/Classic Hits Station of the Year:

/ILMW Cleveland

KLUV/ Dallas

KRTH/

Los Angeles Oklahoma

KOMA/ City

WOGL/ Philadelphia

KONO-AM-FM/ San Antonio

# Oldies/Classic Hits Program Director/OM of the Year:



Roger Allen KONO-AM-FM/ San Antonio



Anne Gress Dave WOGL/ Lingafelt Philadelphia WXRC/



Kevin Metheny /ILMW



Dave Nagel WDRC/ Hartford



Buitrago Machete

Peter Z KLUV/ Dallas

# **Latin Formats Promotion Executive of the Year:**



Gabriel

Pietro Carlos **EMI** Televisa



Manolo González Univision



Records



Pérez Sony BMG Norte Universal Latino Balboa Records



**Albert** Saladín White



# Latin Formats Label of the Year (Platinum):

EMI Televisa Fonovisa

Sony BMG Norte

Universal Latino

Univision Records

Warner Latina

# Latin Formats Label of the Year (Gold):

Balboa Records J&N

Nacional

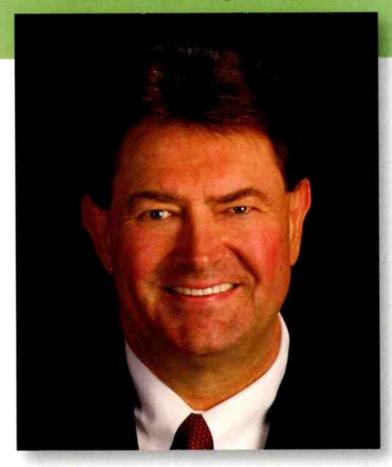
Premium Latin

Viva



# PUBLISHER'S PROFILE LUNCH

FRIDAY, SEPTEMBER 28, 2007 @ 12 NOON



Featuring DAN MASON, CBS Radio President/CEO Interviewed by ERICA FARBER, R&R President/Publisher

At the Charlotte Convention Center REGISTER NOW! www.radioandrecords.com





# Let's Talk

Sally Jessy Raphael sally3@sallyjr.com

'The real identification has always been in radio, and now it's time for radio to reclaim its birthright.'

—Sally Jessy Raphael

espite concerns over dropping numbers and competition from alternative forms of media, this is a fabulous time to get into radio. Any financial adviser will tell you to buy when the market is low. ■ Since it's clear radio has to take a new direction, anyone who is gutsy right now is likely to do very well. That's because, when things go down, most noncreative executives just stay put. They don't innovate. So an owner or manager who is willing to reinvent radio, or to go along with something new, stands to make a big splash for him or herself. ■ When radio went to all-music programming, it was so cost-effective that talk radio was all but ignored. But now that we can program our own music on iPods, talk is radio's best hope because the format is the last real theater of the mind. It's that imagination that keeps the listener glued to the radio show. It's that indefinable something that keeps you from getting out of your car even though you've reached your destination—you just have to hear what's going to be said next. If you tried to describe it, you might use words like "timing," "instinct," "chemistry" and "intelligence." But the real indefinable that makes compelling radio is talent. It's the talent that lights up the theater of the mind. It's the talent that reaches out of the radio and grabs your attention or your heart.

It takes a pro. Radio may sound easy. It may seem to some that anyone can talk on the radio. But very recent events in this industry show us quite clearly that it's not enough just to have a big name or big money to be a big hit on the radio. And it's also clear not just anyone can do it. It takes know-how. It takes talent. And talent isn't something you can teach. It's not something you can put your finger on. And if I knew the secret I wouldn't tell you. But you know talent when you hear it, and that's what makes good radio.



ABC SEWS RADIO 2008 PRESIDENTIAL ELECTION COVERAGE
DEBATES · PRIMARIES AND CAUCUSES · CONVENTIONS · EXPERT ANALYSIS · ROAD TO THE WHITE HOUSE FEATURE · SPECIAL REPORTS · ELECTION DAY

Ann Compton Sam Bonaldson Chailes Gibson George Stephanopoulos Kate Snow George Will George Will Programming Information: andrew.l.kalb@abc.com • Affiliate Information: ron.rivlin@citcomm.com

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It's also a good time to be in radio because TV is so brutally bad. It seems like most of the shows are made up of a panel of three judges who are judging your cooking, your dancing, your singing or your decorating. Any real creativity has been so stymied by the amount of money and the amount of people it takes to put on a TV show. Programs now copy one another ad nauseam. People can't be creative and they're forced to play what they think is safe. Radio doesn't have to do that, because it doesn't take that kind of expense, even for a big show like ours that has four anchors and 25 correspondents. You can afford to go out on a limb and be extremely creative.

People think that you look at someone on TV and you identify with them, but the real identification happens when you can't see them. That's when they can look like you, act like you, be like you, live like you. The real identification has always been in radio, and now it's time for radio to reclaim its birthright.

To turn risk to opportunity in radio, we have to act now, and we have to come up with programming that's compelling, not cookie-cutter; that's innovative, not expensive; and that listeners will return to over and over again.

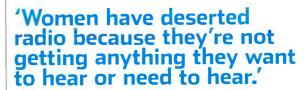
# Where Have All The Women Gone?

Radio drove women away about 15 years ago. It was a pretty self-satisfied industry that said to 53% of the population, "Get lost! We want to talk to the guys." Well, that's who they got. And now when they see their ratings and they see they only have male listeners, they wonder why.

Women are the ones with the purchasing power for most products that should be sold on radio. Women have deserted radio because they're not getting anything they want to hear or need to hear.

The marvelous thing about modern radio is that there are several places where it can beat any other form of entertainment. One of those places is in the car, where the only picture should be the road. The magic of radio is in the sound of the human voice and the companionship that it offers along the way. Another of those places is the kitchen, where the family gathers and you're doing a million things. The other place is when you're home alone and you want company or something to think about as you're going off to sleep at night.

Women invented multitasking, and it's well-known that women are quite fond of talking and listening. They've gone away from radio because management, which is largely male, keeps asking, "What do women want?"—but



—Sally Jessy Raphael

they keep asking other men. How many radio managers ask their wives what they'd like to listen to on the radio?

First, let's look at demographics. Madison Avenue likes to break things down into target demo groups to figure out how to sell them things. Maybe that works with guys, but women's lives transcend age groups. Our daily lives encompass everything from babies to grandparents, from work situations to parent-teacher associations, from fixing the leak under the kitchen sink to finding new ways to fix our husband's plumbing.

We're the ones doing the shopping for everything from diapers to Depends. But what we really hunger for is conversation—someone to talk to. We don't have to call them up on the phone and put our problems on the air. We can just go about our daily lives listening to the radio, and if the right show were on, it'd all be right there for us. And we'd be hooked.

But what is radio giving us? Screaming white men telling us how they want us to vote, how they want us to think. And as for women on the air, there are only sob sisters and politically conservative women talking to us. As much as we may care about politics, it occupies only a very small bit of our lives and our conversations. And not all of us need some self-appointed guru to tell us to be nice to our husbands as the sob sisters do. We are also interested in life, family, art, fashion, travel and health—topics that are not being covered by anyone in talk radio.

So that's why we're doing "Talknet With Sally Jessy Raphael." This may not be the best time for talent to be involved, but if we don't grab this opportunity now, someone else will. We have always been first and we want to be first to do this. If that means showing people the way, that's fine—it certainly won't be the first time. And if it means having imitators, well, that's very flattering.

Legendary TV/radio personality Sally Jessy Raphael is host of the daily "Talknet With Sally Jessy Raphael." The show is carried on stations in Baltimore, Phoenix, Providence and Tucson, among other markets.





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# **BIG SHOTS**

Compiled by Alexandra Cahill ACahill@RadioandRecords.com





# Backstreet's Back, Alright

**1.** The Backstreet Boys debuted new single "Inconsolable" for fans during the "Romeo on the Radio" show on Clear Channel's CHR/top 40 WHTZ (Z100)/New York. The group's new Jive Records album will arrive Oct. 30. From left are Z100's Niko; BSB's AJ McLean, Brian Littrell, Howie Dorough and Nick Carter; and Z100's Romeo.

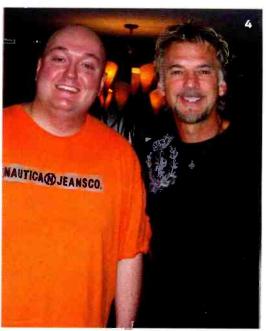
Hey, big shot! E-mail high-resolution photos from your promotions, appearances, promo tours and other radio and record industry events to ACahill@RadioandRecords.com.



2. Automatic for the People Welsh band the Automatic dropped in on Clear Channel modern rock WEND (106.5 the End) PD Jack Daniel during a visit to Charlotte, From left are vocalist Robin Hawkins, Daniel and guitarist James Frost. 3. Teen Choice Heartthrob Zac Efron, left, chatted up ABC News Radio entertainment correspondent David Blaustein about his work in "Hairspray" and "High School Musical 2." 4. In the Zone Columbia Records artist Kenny Loggins, right, spoke with Jones Radio Networks hot AC assistant OM Chad Blake before his performance at the Vilar Center for the Arts in Avon, Colo. 5. Back in Blaqk AFI's Davey Havok and Jade Puget discussed their electronic side project, Black Audio, during a visit to Entercom alternative KWOD/Sacramento. After the on-air interview, 30 KWOD listeners previewed tracks from the act's new Interscope CD, "CexCells," and hung out with the duo at a local recording studio. From left are Havok, KWOD afternoon drive jock Rubin, Puget and KWOD MD Andy Hawk. 6. Rise and Shine Herb Alpert performed at his Bel Air jazz club Vibrato recently in support of the Shout Factory reissue of his album "Rise!" From left are former A&M Records promotion director Jon Konjoyan, Alpert, Warner Bros. Records' Dave Scherer and Alpert's wife, vocalist Lani Hall Alpert. Photo: Steve Sidoruk 7. King of New York Night jock SiMan, left, welcomed J Records artist Emily King to Radio One's urban AC/ talk WAMJ (Magic 102.5). The native New Yorker was in Atlanta to promote her debut album, "East Side Story."









The gateway to music formats, the week in charts and airplay data.

# R&R TIMELINE



Whoopi Goldberg launches syndicated morning show

Whoopi" on five radio stations, including three of the top five markets. Ron Fair named chairman of Geffen Records. ■ Buzz Casey appointed PD of KDKB/Phoenix.

"Wake Up With





Mr. Ed Lambert joins KZZO/Sacramento as PD. ■ Upstart label Lofton Creek selects Mike Borchetta as president.

Jones Radio Networks taps John St. John as OM of its CD Country network feed.



Jack Silver becomes PD at FM talk K\_SX/Los Angeles. ■ KDMX/Dallas picks Jimmy Steal as its new PD. ■

Steve Butler returns to KYW/Philadelphia as director of news and programming.



KTCZ/Minneapolis recruits Jim Robinson for programming duties. ■ Brad Hardin rises to PD at

WAZU/Dayton. ■ Elektra promotes Jon Leshay to VP of alternative music and video promotion.



Gerry House returns to WSIX/Nashville for mornings. ■

KIOI/San Francisco appoints John Hayes VP/GM. ■ Robert W. Morgan returns to KMPC/Los Angeles for morning drive duties.



Longtime beautiful music outlet KFOG/San Francisco shifts to AOR. ■ Eddie Fritts wins elec-

tion to serve as NAB president. ■ WPRO-AM-

FM/Providence promotes Tom Cuddy to OM/PD.



Frank Cody named PD of AOR KLOS/Los

Angeles. ■ Pop-adult talk hybrid WWDC/Washington flips to top 40 under PD Dwight Douglas. ■ Forty-

two-year-old Elvis Presley dies on Aug. 16, 1977.





By Wade Jessen, Gary Trust, Anthony Colombo and Raphael George

# Finger Eleven Finishes Trek To No. 1



Finger Eleven scores its first Alternative chart-topper as "Paralyzer" (Wind-up) closes 2-1 in its 26th week on the chart. Its protracted climb is the secondlongest to No. 1 in the Nielsen BDS-fueled chart's history, trailing only the 27 weeks that it took "Wasteland" by 10 Years to crest at the top in February 2006. "Paralyzer" is the second consecutive top five for the Canadian quintet, following "One Thing," which peaked at No. 5 in March 2004.

# Hollywood Smash

"Hey There Delilah" by Plain White T's pushes 3-1 at Hot AC, giving the band and Hollywood Records their maiden No. 1 in the chart's 11-year history. "Delilah" tops the label's previous best showing, a No. 2 peak for Fastball's "The

Way" in June 1998. Bookending the top 10, Goo Goo Dolls extend their record for most top 10s at the format to 13 as "Before It's Too Late (Sam and Mikaela's Theme)" (Warner Bros.) advances 12-10. Beginning with "Name" in 1996, all the band's entries have hit the list's upper tier. Matchbox Twenty ranks second with 11 top 10s. Its latest, "How Far We've Come" (Atlantic), rises 10-7 with Most Increased Plays (up 291).

## Yankee Pride

Daddy Yankee jumps 3-1 on Latin Rhythm as "Ella Me Levanto" (Interscope) becomes his fourth charttopper, the most by a lead artist on the 2-year-old chart. However, he still has a way to go to match the success of his three previous No. 1s: "Lo Que Paso, Paso" ruled for eight weeks in 2005, "Rompe" led for 10 frames in early 2006, and "Impacto" logged 13 weeks on top from April through July. "Gasolina," widely considered his signature song, predates the list's inception.

# Kid Rock, Scorpions Storm Back

Kid Rock makes his first Active Rock appearance in exactly three years as "So Hott" (Atlantic) debuts at No. 34. The song is the 14th Active Rock listing for the Detroit native and his first since "I Am" wrapped up a 10week run in August 2004.

Also ending a three-year chart absence are the Scorpions, who debut at No. 29 on the Rock chart with "Humanity" (UMe). It's the German quintet's first appearance since "Love 'Em or Leave 'Em" peaked at No. 25 in July 2004.

# **Fabolous Returns To** Rhythmic Rooftop

Fabolous, with a little help from Ne-Yo, notches his second career Rhythmic No. 1 as "Make Me Better" (IDJMG) climbs 2-1, surpassing T-Pain's "Bartender" by a mere 24 spins. It's the rapper's first chart-topper since "Can't Let You Go" spent a week at No. 1 in May 2003. T-Pain, however, gets some payback on the Urban chart as Plies' "Shawty" (Atlantic), on which he is featured, rolls 2-1 to bump Fabolous out of the penthouse, "Shawty" is T-Pain's third Urban No. 1 this year, following his own "Buy U a Drank (Shawty Snappin')" and his featured spot on R. Kelly's "I'm a Flirt."

# Timberlake Top 10 Again

A week after Nickelback became just the fifth act to hit the CHR/Top 40 top 10 with five tracks from one album, Justin Timberlake adds his name to the elite list, as "LoveStoned" (Zomba) cruises 11-9. Timberlake is the second male artist, following Usher, to earn this distinction.

Timberlake's previous four top 10s from "FutureSex/LoveSounds"—"SexyBack,""My Love," "What Goes Around . . . Comes Around" and "Summer Love"—all hit No. 1, making him the only artist to reach the summit with a quartet of songs from one album.

# Sapp Makes Eye-Catching Run To No. 1

Marvin Sapp claims his first chart-topper on the Nielsen BDS-driven Gospel chart as "Never Would Have Made It" (Zomba) shoots 6-1 and swipes Most Increased Plays (up 125). Previously, Sapp's highest-charted title was a No. 6 peak with "Do You Know Him?" on the Jan. 6, 2006, list.

Sapp's five-spot jump is the biggest leap to the aper since Nielsen BDS began tracking the gospel format in April 2005. Since then, no title has logged a leap larger than 3-1, which has happened seven times, most recently with Youth for Christ's "The Struggle Is Over" last October.

By reaching No. 1 in 12 weeks, "Made It" makes the quickest climb to No. I since Kirk Franklin's "Looking for You" needed just 11 weeks to dominate the Nov. 4, 2005, chart.



# CHR/TOP 40



Bless this book and all its format bounty

# Wondrous Spring Books, Part Deux

Kevin Carter KCarter@RadioandRecords.com

s the spring book continues to roll out like a giant carpet unfurling across the land, PDs reach for the industrial-strength Maalox as they wait for their numbers. This week, we continue to shine the spotlight of success on our top 40 brethren and see what the hell went right as their stations rocketed north in the ratings. Rod Phillips took over as PD of Clear Channel's heritage WHYI (Y100)/Miami at the beginning of 2007, and received a great first report card: The station jumped 2.9-3.8 12+ and went 5.7-8.4 persons 18-34 to rank third in the market with the biggest demo numbers they've seen in literally a dozen years.Y100 also powered up 7.3-8.9 with women 18-34 to grab second place.

Phillips says that "a couple of things are coming together for Y100," namely the station's two drive time shows." 'Elvis Duran & the Y Morning Zoo' is a huge success story—after just one year on the air in Miami, they are No. 1 with women 18-34, No. 3 persons 18-34 and No. 4 women 25-54. The Michael Yo Show' includes Yo himself, who currently operates out of L.A., and Nina and Nick in Miami. This show has only grown in entertainment value since Michael has relocated to the West Coast."

Musically, Y added night mixes called "Club 100," but Phillips says the station is about as mainstream as possible from 10 a.m. to 10 p.m. "We power Carrie Underwood and Timbaland," he says.

Promotionally, it's all about tying into that unique South Florida vibe. "The Beach Babes go out daily to unload prizes on the beaches—not to run up our gas bill and hope someone with an Arbitron book spots them, but to get great audio from listeners chilling on the beach and partying at the clubs," Phillips says. The station also sets up shop and broadcasts live from the Y Spring Break Beach House.

"We had a great partnership with Fox TV here surrounding 'American Idol' and hosted several live intimate shows at our theater in the building featuring artists like Maroon 5, Enrique Iglesias and Sean Kingston," Phillips adds.

Making sure the ever-popular Internet thing is covered,Y100 did Hot Moms for Moms Day and Baby Idol promotions on its Web site, and it also features a different listener every few days as the Face of Y100 com

### **Monster June For WBLI**

"Me brag about a good book? Um, OK-that took about .0000000854 seconds." That's the politically correct tones of Jeremy Rice, Cox top 40 format coordinator and PD of WBLI/Nassau-Suffolk, which soared 6.1-8.3 to become No. 1 with women 25-44, jumped 3.8-4.5 12+ for second place and increased its TSL from 4:30 to 5:30. Mind you, WBLI is the No. 1 top 40 on Long Island—while operating in the shadow of WHTZ (Z100)/New York, the most-listened to station in America. "And we outcurred AC WALK by 24,000 with persons 25-54," Rice adds.

"Iune was an absolute monster. The BLI \$20,000 Fugitive was the talk of Long Island, and for the second year in a row, it paid off in the spring book. Long Island and the New York City area are such great places to be a CHR—there's a great mix of CHR music, from dance to pop/rock to pop rhythm and even Carrie Underwood was a big help this book," says Rice, who gives mad props to his crew.

"We have the strongest competition in the country from New York—and to win in the spring is a credit to our awesome staff of OM Nancy Cambino; 'BLI in the Morning' with Dana, Big Gay Randy and Drew; midday queen Gabrielle; APD/afternoon drive stud Al Levine on the Scene; and night Princess Astra."

It was "beer and pizza for all," according to WQEN (103.7 the Q)/Birmingham PD Keith Allen, whose station rocketed 4.3-5.8 for fourth 12+ and placed second 18-34."We are very excited about the spring book," he says. "Here it was just a case of picking from the best music out there and working our asses off. Everybody on the staff really spent a lot of time focusing on listeners, and it paid off. Congratulations to the entire staff who make me look good."



Phillips





Rice

# 'Superghettofabulous' WDCG

One of the biggest success stories belongs to WDCG (G105)/Raleigh, which vaulted 5.8-7.7 12+ under the command of PD/afternoon princess Randi West. Yup, it's No. 1.

"Today was superghettofabulous," West says, still a little stunned from seeing her book."It's a culmination of many, many things. My people always make me look good. I have the very best staff, and I'd put our staff up against anyone's in the country. They all do an awesome job, and it's obvious."

It was a particularly difficult book for West and G105, as "Bob & the Showgram" morning ringmaster Bob Dumas was on the sidelines for a good chunk of it, due to some serious health issues, and West herself was waking up ungodly early to helm mornings in his absence.

"To some degree, it is true that there was a lot of curiosity about Bob and his health issues, and I would expect to see huge spikes in the morning show, but it's across the board. It's in every daypart and every cell," West says. She's not lying: The station is No. 1 with women 18-49 and top of the heap in cume among persons 25-54.

"I was No. 1 with men 18-34 in afternoon drive. Men! Can you believe that?" she asks. "'The Showgram' was No. 1 in every single demographic. Just for fun, I was actively looking for a demo where they weren't No. 1, and they were even No. 1 with men 12-64. Ironically, the only demo we weren't No. 1 in mornings was teens 12-17-I think that's hysterical."

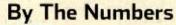
The perfect storm was brewing for G105—in addition to the great music top 40 is enjoying and the amazing personalities West has, the station is setting trends nationally with innovative promotions that have now been copied by a bunch of other stations across the fruited plain.

"We're the ones who started Pick Your Purse, which was our primary focus, but we created Little

Black Dress parties and other things," she says. "We're doing Cute Shoe parties now-we're really branching out and giving away stuff that people care about.

"It's just been fun; we've got a good vibe going on here, and I hope it continues," she says. "It's great to celebrate now, and we're going to revel in it. It's great when it happens, but it's kind of a surreal feeling. It's always hard with huge spikes because the celebration ensues, but then tomorrow's another day and summer's another book."

Additional reporting (and keyboards) by Keith Berman.



WHYI/Miami 12+: 2.9-3.8 (No. 8 tie)

18-34: 5.7-8.4 (No. 3)

WBLI/Nassau-Suffolk 12+: 3.8-4.5 (No. 2)

18-34: 6.0-6.9 (No. 3) WQEN/Birmingham

12+: 4.3-5.8 (No. 4)

18-34: 9.3-10.4 (No. 2 tie) WDCG/Raleigh

12+: 5.8-7.7 (No. 1) 18-34: 6.7-12.0 (No. 2)

Mon.-Sun., 6 a.m.-midnight, AQH share, spring 2007

SECOND STRAIGHT TOP 10, SPRINTS 14-10 WITH MOST INCREASED PLAYS (UP 1,042) IN INCREASED PLAYS (OF 1,042) IN ITS SEVENTH CHART WEEK, LESS THAN HALF THE TIME IT TOOK "U + UR HAND" (17 WEEKS).



► "WHO KNEW," PINK'S



THIS WEEK	LASTWEEK	WFFKS	TITLE CERTIFICATIONS THITPREDICTOR STATUS ARTIST IMPRINT / PROMOTION LABEL	PLA TW	\YS +/-	AUDIEN MILLIONS	
1	1	14	BIG GIRLS DON'T CRY NO. 1(6 WKS) 11 FERGIE WILLI.AM/A&M/INTERSCOPE	9890	-153	62.63 <b>0</b>	3
2	2	12	HEY THERE DELILAH PLAIN WHITE T'S FEARLESS/HOLLYWOOD	9188	+22	53.085	2
3	3	12	BEAUTIFUL GIRLS SEAN KINGSTON BELUGA HEIGHTS/EPIC	8295	-731	47.231	5
4	4	17	WAIT FOR YOU じゅうしょ は は は は は は は は は は は は は は は は は は は	8170	+329	48.819	4
5	5	9	THE WAY I ARE TIMBALAND FEATURING KERI HILSON MOSLEY/BLACKGROUND/INTERSCOPE	7751	+805	52.735	3
6	7	17	BUY U A DRANK (SHAWTY SNAPPIN') 1)2 T-PAIN FEATURING YUNG JOC KONVICT/NAPPY BOY/JIVE/ZOMBA	6103	-339	38.503	6
7	6	19	UMBRELLA RIHANNA FEATURING JAY-Z SRP/DEF JAM/IDJMG	5786	-926	34.601	7
8	10	n	ROCKSTAR II かいにKELBACK ROADRUNNER/ATLANTIC/LAVA	4987	+467	21.086	13
9	n	6	LOVESTONED JUSTIN TIMBERLAKE JIVE/20MBA	4980	+778	31.084	9
10	14	7	WHO KNEW MOST INCREASED PLAYS TO LAFACE/ZOMBA	4 <b>9</b> 65	+1042	32.100	8
11	8	20	MAKES ME WONDER MAROON 5  A&M/OCTONE/INTERSCOPE	4531	-591	23.761	11
12	9	19	SUMMER LOVE JUSTIN TIMBERLAKE JIVE/ZOMBA	4393	-652	27.520	10
B	13	8	SHUT UP AND DRIVE ☆ RIHANNA SRP/DEF JAM/IDJMG	4294	+267	20.252	15
14	15	7	WHEN YOU'RE GONE ないには AVRIL LAVIGNE RCA/RMG	4000	+203	18.227	19
15	16	13	THE GREAT ESCAPE BOYS LIKE CIRLS COLUMBIA	3968	+443	21.331	12
16	22	5	BARTENDER AIRPOWER T-PAIN FEATURING AKON KONVICT/NAPPY BOY/JIVE/ZOMBA	3633	+711	20.902	14
17	12	12	PARTY LIKE A ROCKSTAR SHOP BOYZ ONDECK/UNIVERSAL REPUBLIC	3489	-632	18.445	18
18	18	37	U + UR HAND PINK INFORMATION INCOME  LAFACE/ZOMBA	3133	-346	18.446	17
19	19	3C	HOME 112 to RCA/RMC	3086	-384	14.799	23
20	23	0	<b>EASY</b> PAULA DEANDA FEATURING BOW WOW ARISTA/RMG	2944	+317	15.328	22
21	20	7	THNKS FR TH MMRS FALL OUT BOY FUELED BY RAMEN/ISLAND/IDJMG	2941	-161	17.532	20
222	24	3	FIRST TIME LIFEHOUSE GEFFEN	2870	+320	11.319	27
23	27	3	MAKE ME BETTER FABOLOUS FEATURING NE-YO DESERT STORM/DEF JAM/IDJMG	2431	+544	19.763	16
24	17	9	REHAB AMY WINEHOUSE UNIVERSAL REPUBLIC	2198	-1313	12.023	24
25	26	4	A BAY BAY HURRICANE CHRIS POLO GROUNDS/J/RMG	2144	+227	11.548	25
26	35	2	OVER YOU 垃 垃 RCA/RMG	2105	+734	10.595	29
27	21	B	4 IN THE MORNING GWEN STEFANI INTERSCOPE	2071	-979	9.511	32
28	34	2	ME LOVE MOST ADDED SEAN KINGSTON BELUGA HEICHTS/EPIC	2009	+632	15.405	21
29	25	9	TIME AFTER TIME QUIETDRIVE RED INK/EPIC	1974	+10	5.938	
30	31	5	STRONGER KANYE WEST ROC-A-FELLA/DEF JAM/IDJMG	1948	+464	9.121	34
3	32	3	WAKE UP CALL MAROON 5 A&M/OCTONE/INTERSCOPE	1812	+385	5.994	40
32	29	13	WHAT I'VE DONE II ☆ LINKIN PARK WARNER BROS.	1749	+22	6.434	38
33	H	EW.	I GOT IT FROM MY MAMA WILL.I.AM WILL.I.AM/INTERSCOPE	1741	+723	11.103	28
34	36	*	LIKE THIS VIMS CAPITOL	1632	+283	9.880	31
35	39	2	<b>DO IT</b> NELLY FURTADO MOSLEY/GEFFEN	1358	+296	6.228	39
36	37	72	SEXY LADY YUNG BERG FEATURING JUNIOR YUNG BOSS/EPIC	1333	+133	8.772	35
37	30	16	LIKE A BOY CIARA  LAFACE/ZOMBA	1245	-306	7.790	36
38	N	EW	HOW FAR WE'VE COME MATCHBOX TWENTY MELISMA/ATLANTIC	1106	+130	4.387	
39	33	12	WHINE UP KAT DELUNA FEATURING ELEPHANT MAN EPIC	1002	-392	11.451	26
40	N	EW	SORRY, BLAME IT ON ME KONVICT/UPFRONT/SRC/UNIVERSAL MOTOWN	972	+170	9.222	33

MOST AD	DED
TITLE ARTIST / LABEL	NEW STATIONS
ME LOVE Sean Kingston (BELUGA HEIGHTS/EPIC) KBKS, KOND, KDWB, KHFI, KMXV, KQXY, KRBE, KZCH, WAEZ, WAOA. WAPE, WHO WAEZ, WOYS, WNTG WTWR, WYSR, WWCK, WY WXKL, WXYK, WZAT, WZY	KZMG, WAEV, 5, WHHY, WIHT, 5, WRVW
HILL.AM (WILL.AM/INTERSCOPE) KHFI, KMXV, KQXY, KRBE. Sirius Hits I, WAKS, WAOA, WAFI, WHOT, WIOQ, WARWAY, WHOT, WIOW, WTWR, W. WWHT, WWWQ, WXXX, WWYY	KRQQ, KSPW,
OVER YOU Daughtry (RCA/RMG) KDWB, KSMB, WAEB, WAE WDJX, WFMF, WHOT, WKS WRVW, WVKS, WVSR, WZJ	Z, WBLI, WBVD, Z, WLAN, WLDI,
SO UNCOOL Lucy Walsh (ISLAND/IDJMG) CKEY, KHTT, KKMG, KKOB, KWYL, WABB, WJBQ, WJIN WVYB, WXXX, WXYK	. KQMQ, KSAS,
STRONGER Kanye West (ROC-A-FELLA/DEF JAM/ID KKDM, WAOA, WBVD, WFL WJBQ, WLDI, WRVQ, WRVI Top 20 on 20	Y, WHYI, WIOG,
INCONSOLABLE Backstreet Boys (JIVE/ZOMBA) KKMG, KSAS, KZHT, KZZP, WHTZ, WIHT, WPRO, WXL	WBLI, WFLZ, K, WXXX, WZKL
BARTENDER T-Pain Feat. Akon (KONVICT/NAPPY BOY/JIV KKOB, KMXV, WBLI, WFLY, WLAN, WLKT, WNCI, WWS	E/ZOMBA) WFMF, WKSZ, T, WXKB
YOU ARE THE ONE Shiny Toy Guns (UNIVERSAL MOTOWN) CKEY, KKMG, KQMQ, KSMI WFLY, WHBQ, WPXY, WSS	
TEENAGERS My Chemical Romance (REPRISE) KJYO, KLAL, KMXV, KSMB WKSZ, WSTW	8, KWYL, WHHD,
SHAWTY Plies Feat. T-Pain (SLIP-N-SLIDE/ATLANTIC) KHFI, KJYO, KKRZ, KSAS, WVYB, XM Top 20 on 20	8 WAKS, WFLZ,
ADDED AT WDJX Louisville, KY PD: Shane Collins APD/MD: Ben Davis Daughtry, Over You, 24 Che'nelle, I Fell In Love Wi	007 DJX

	NEW AN	D ACTIVE	
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN
UNDENIABLE  Mat Kearney (AWARE/COLUMBIA)	890/33	SHAWTY Plies Feat. T-Pain (SLIP-N-SLIDE/ATLANTIC)	769/188
TOTAL STATIONS:	49	TOTAL STATIONS:	-52
PICTURES OF YOU The Last Goodnight (VIRGIN)	<b>☆</b> 838/86	TEENAGERS My Chemical Romance (REPRISE)	756/249
TOTAL STATIONS:	66	TOTAL STATIONS;	53
AYO TECHNOLOGY 50 Cent Feat. Justin Timberla Timbaland (SHADY/AFTERMATH/INTERS)		I FELL IN LOVE WITH THE DJ Che'Nelle (SCIP/CAPITOL)	521/71
TOTAL STATIONS:	69	TOTAL STATIONS:	55_
PARALYZER Finger Eleven (WIND-UP)	802/109	POTENTIAL BREAKUP SONG Aly & AJ	504/51
TOTAL STATIONS:	48	(HOLLYWOOD)	
I DON'T WANNA BE IN	LOVE	TOTAL STATIONS:	35
(DANCE FLOOR ANTHI Good Charlotte (DAYLIGHT/EPIC)		INCONSOLABLE  Backstreet Boys (JIVE/ZOMBA)	244/244
TOTAL STATIONS:	52	TOTAL STATIONS:	56



FOR WEEK ENDING AUGUST 12, 2007
LEGEND: See legend to charts in charts section for rules and symbol explanations.
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WKKF/Albany, NY PD: Randy McCarten

KKOB/Albuquerque, NM OM: Eddie Haskeil PD: Justin Riley APD: Mark Anderson MD: Carlos Duran

WAFR/Allentown, PA PD: Laura St. James MD: Eric Chase

WIXX/Appleton, WI PD: Tony Waitekus MD: David Burns

WKSZ/Appleton, WI APD/MD: Brian Davis

WSTR/Atlanta, GA PD: Dan Bowen MD: Michael Chase

WWWO/Atlanta, GA OM: Rob Roberts PD: Dylan Sprague

WHHD/Augusta, GA PD: Chuck Whitaker APD: Kris Fisher

KHFI/Austin, TX PD: Jay Shannor MD: Tony Cortez

WFMF/Baton Rouge, LA PD: Kevin Campbell

KQXY/Beaumont, TX OM: Jim West PD/MD: Brandin Shaw APD: Patrick Sanders

WXYK/Biloxi, MS OM: Kenny Vest PD: Lucas

WQEN/Birmingham, AL OM: Tom Hanrahan PD: Keith Aller APD/MD: Madison Reeves

KSAS/Boise, ID PD: Steve "Keke Luv" Kicklighter

KZMG/Boise, ID OM: RICH Sufficients
PD: Brad Collins
MD: Miggy Santos

WXKS/Boston, MA PD: Cadillac Jack APD/MD: Chris Tyler

CKEY/Buffalo, NY

WKSE/Buffalo, NY OM/PD: Sue O'Neil

APD/MD: Brian Wilde WXXX/Burlington, VT OM/PD: Ben Hamilton MD: Pete Belair

WZKL/Canton, OH PD: John Ster MD: Nikolina

WIHB/Charleston, SC MD: Dave Ryan

WSSX/Charleston, SC OM/PD: Mike Edwards APD/MD: Special Ed

WVSR/Charleston, WV PD: Wade Hill

WNKS/Charlotte, NC OM/PD: John Reynolds OM/PD: MD: Otis

WKSC/Chicago, IL PD: Rick Gillette MD: Jeff Murray

WKFS/Cincinnati, OH OM: Scott Reinhart PD: Mark Anderson

WAKS/Cleveland, OH OM: Kevin Metheny OM: Jeff Zukauckas PD: Bo Matthews APD/MD: Kasper

KKMG/Colorado Springs, CO OM: Bobby Irwin PD: John Foxx MD: Kat Jensen

WNOK/Columbia, SC PD: Wes McCair APD: Brian Paiz MD: Kelly Nash

WCGQ/Columbus, GA OM/PD: Bob Quick MD: Rob Carter

WNCI/Columbus, PD: Michael McCoy MD: Maxwell

KKPN/Corpus Christi, TX OM/PD: Scott Holt APD/MD: Dave Ross

KHKS/Dallas, TX PD: Patrick Davis APD/MD: Billy The Kidd

WDKF/Dayton, OH OM: Tony Tilford APD/MD: Ryan Drake

WGTZ/Dayton, OH OM: J.D. Kunes PD: Scott Sharp

WVYB/Daytona Beach, FL OM: Frank Scott PD: Ammie Olson

KKDM/Des Moines, IA PD/APD: Greg Chance MD: Scotty Cage

WKQI/Detroit, MI PD: Dom Theodore APD/MD: Beau Daniels

WWCK/Flint, MI OM: Jeff Wade PD: Jeff Andrews

WXKB/Ft. Myers, FL PD: Matt Johnson MD: Bruce The Moose

WYKS/Gainesville, FL OM: Kevin Quinr PD: Riggs WHTS/Grand Rapids, MI

OM: Brent Albe PD: Jack Spade WSNX/Grand Rapids, MI OM: Doug Montgomery PD: Eric O'Brien APD: Holmes

**WKZL/Greensboro, NC** PD: Jason Goodman APD/MD: Mike Klein WERO/Greenville, NC PD: Chris "Hollywood" Mann

PD: Chris Hollyy APD/MD: Beaver WFBC/Greenville, SC

PD: Chase Murphy MD: Natalie Randa WHKF/Harrisburg, PA OM: Chris Tolor

OM: Chris Tyler PD: JT Bosch APD: Mike Miller WKSS/Hartford, CT PD: Stan "The Man' Priest MD: Brian "Munchie" Donova

KQMQ/Honolulu, Hi MD: Ryan Sean

KRBE/Houston, TX

WZYP/Huntsville, AL PD: Michael Storm APD: Ally "Lisa" Elliott

WNOU/Indianapolis, IN OM: David Edgar PD: Chris Pickett APD/MD: Tim Rainey

WYOY/Jackson, MS APD/MD: Nate West

WAPE/Jacksonville, FL APD: Chase Daniels MD: Jay Styles

WFKS/Jacksonville, FL OM: Gail Austin PD: Todd Shannon APD: Jonathan Reed **WAEZ/Johnson City, TN** OM: Bill Hagy PD/MD: Jason Reed

KMXV/Kansas City, MO OM: Mike Rowe PD: Ponch MD: Gonzo

**WWST/Knoxville, TN** PD: Rich Bailey MD: Scott Bohannon

KSMB/Lafayette, LA OM: Keith LeBlanc PD: Bobby Novosad MD: Chris Reed

WLAN/Lancaster, PA PD: Dennis Mitchell MD: Jeff Hurley

WJIM/Lansing, MI PD: Josh Strickland WLKT/Lexington, KY PD: Daie O'Brian

KLAL/Little Rock, AR OM/PD: Randy Cain APD: Ed Johnson MD: Charlotte KIIS/Los Angeles, CA APD/MD: Julie Pilat

WD IX/Louisville KV PD: Shane Collins APD/MD: Ben Davis

WZKF/Louisville, KY WZEE/Madison, WI

OM: Mike Ferris
PD: Jon Reilly WAOA/Melbourne, FL PD: Tony Banks MD: Jimmy Knight

WBVD/Melbourne, FL OM: Ken Holiday PD/MD: B-Rock

WHBQ/Memphis, TN OM: Chris Taylor PD: Karson With a K MD: Joe Mack

WHYI/Miami, FL OM/PD: Rod Phillips MD: Michael Yo

WXSS/Milwaukee, WI OM/PD: Brian Kelly APD/MD: JoJo Martinez KDWB/Minneapolis, MN

OM/PD: Rob Morris MD: Lucas WARR/Mobile, AL PD: Tom "Jammer" Na APD: Q-Tip MD: Jonathan Shuford

KHOP/Modesto, CA OM: Richard Perry PD: Joe Roberts WHHY/Montgomery, AL

OM: Bill Jones PD/MD: Steve Smith **WRVW/Nashville, TN** OM/PD: Rich Davis MD: Tommy Butter

WBLI/Nassau, NY OM: Nancy Cambino PD: Jeremy Rice APD: Al Levine MD: Gabrielle Vaughn

WFHN/New Bedford, MA PD: Jim Reitz MD: Michael Rock

WKCI/New Haven, CT PD: Chaz Kelly MD: Mike "Jagger" Thomas

WEZB/New Orleans, LA OM/PD: Mike Kaplan APD: Tyler MD: Stevie G.

WHTZ/New York, NY OM: Tom Poleman PD: Sharon Dastur MD: Romeo

KJYO/Oklahoma City, OK OM: Tom Travis PD: Mike McCoy MD: Frito

KOCH/Omaha, NE OM: Tom Land PD: Erik Johnson MD: Corey Young

WXXL/Orlando, FL PD: Michael Bryan APD/MD: Jana Sutter

WIOO/Philadelphia, PA PD: Rick Vaughn APD/MD: Jo Jo Brooks

KZZP/Phoenix, AZ PD: Mark Medina MD: Greg "DJ Greggy D" D'Angelo WKST/Pittsburgh, PA

PD: Alex Tear APD: Drew Hall MD: Dylan WJBQ/Portland, ME OM/PD: Tim Moore MD: Mike Adams

KKRZ/Portland, OR PD: Brian Bridgman APD: Mick Lee

WPRO/Providence, RI OM/PD: Tony Bristol APD/MD: Davey Morris WDCG/Raleigh, NC

PD: Randi West APD/MD: Brody KWYL/Reno, NV OM/PD: Nick Elliott WRVO/Richmond, VA

WXLK/Roanoke, VA PD: Kevin Scott APD: Danny Meyers MD: Bob Patrick

WKGS/Rochester, NY PD: Erick Anderson MD: Jesse Graff

WPXY/Rochester, NY PD: Mike Danner

KDND/Sacramento, CA PD: Dan Mason MD: Christopher K.

WIOG/Saginaw, MI PD: Jerry Noble APD: Demas KZHT/Salt Lake City, UT

OM: Jeff Cochran PD: Jeff McCartney MD: Tricia Jenkins KXXM/San Antonio, TX

OM: George King PD: Tony Travatto APD: Russell Rush KHTS/San Diego, CA

PD: Jimmy Steele APD/MD: Hitman Haze Sirius Hits 1/Satellite PD: Kid Kelly APD/MD: Ryan Sampson

XM Top 20 on 20/Satellite OM: Jon Zellner PD: Michelle Cartier MD: Priestly

WAEV/Savannah, GA PD/MD: Russ Francis

WZAT/Savannah, GA OM: Sam Nelson KBKS/Seattle, WA PD: Marcus D. APD: Kristin "The Island Girl"

Geong MD: Eric Tyler KRUF/Shreveport, LA OM: Gary McCoy PD: Erin Bristol MD: Andrew "A.G." Gordon

KSPW/Springfield, MO KSLZ/St. Louis, MO

PD: Tommy Austin MD: Taylor J WNTQ/Syracuse, NY OM/PD: Tom Mitchell MD: Rick Roberts

WWHT/Syracuse, NY

PD: Butch Char MD: Jeff Wise WFLZ/Tampa, FL OM: Doug Hamano PD: Tommy Chuck

WTWR/Toledo, OH WVKS/Toledo, OH OM/PD: Bill Mich

MD: Boome WPST/Trenton, NJ OM/PD: Dave McKay APD/MD: Matt Sneed

KRQQ/Tucson, AZ OM/PD: Tim Richards MD: Chris Peters

KHTT/Tulsa, OK APD: Billy "The Baby DJ" Sexaur MD: Dylan

WIHT/Washington, DC PD: Jeff Kapugi APD: Toby Knapp MD: Gillian Sussman WLDI/West Palm Beach, FL OM: Dave Denver PD: Kobe

KZCH/Wichita, KS OM: Lyman James PD/MD: Sammy Suarez

WBHT/Wilkes Barre, PA PD: Justin Bryant APD/MD: A.J.

WKRZ/Wilkes Barre, PA OM: Jim Rising PD: Mike O'Donnell APD/MD: Kelly K

WSTW/Wilmington, DE PD: Mike Yeager APD/MD: Mike Rossi WAKZ/Youngstown, OH OM: Dan Rivers

WHOT/Youngstown, OH PD: John Trout



► TIMBALAND PICKS UP HIS SECOND STRAIGHT CANADA CHR/TOP 40 NO. 1 WITH "THE WAY I ARE."

	THIS WEEK	LASTWEEK	WEEKS UN CHAR!	TITLE CHR/TOP 40 INDICATO	-		AYS	
ı	-		120	ARTIST	IMPRINT / PROMOTION LABEL	TW	+/-	
ı	1	1	1-	BIG GIRLS DON'T CRY FERGIE	WILL.I.AM/A&M/INTERSCOPE	3323	-17	
ı	2	3	12	HEY THERE DELILAH PLAIN WHITE T'S	FEARLESS/HOLLYWOOD	3151	+89	
ı	3	4	15	WAIT FOR YOU ELLIOTT YAMIN	HICKORY	3050	+160	
ı	4	2	1	BEAUTIFUL GIRLS SEAN KINGSTON			-51	
ı	5	5	כו	THE WAY I ARE TIMBALAND FEAT. KERI HILSON	MOSLEY/BLACKGROUND/INTERSCOPE	2833	+249	
ı	6	6	13	UMBRELLA RIHANNA FEAT, JAY-Z	SRP/DEF JAM/IDJMG	2116	-204	
ı	7	,5	6	LOVESTONED JUSTIN TIMBERLAKE	JIVE/ZOMBA	2095	+401	
ı	8	7	B	BUY U A DRANK (SHAWTY SNAPPIN') T-PAIN FEAT, YUNG	HAWTY SNAPPIN') T-PAIN FEAT, YUNG JOC KONVICT/NAPPY BOY/JIVE/ZOMBA			
ı	9	13	3	SHUT UP AND DRIVE RIHANNA	VE RIHANNA SRP/DEF JAM/IDJMG			
ı	10	9	9	MAKES ME WONDER MAROON 5	A&M/OCTONE/INTERSCOPE	1755	-98	
ı	•	14	18	ROCKSTAR NICKELBACK	NICKELBACK ROADRUNNER/ATLANTIC/LAVA			
ı	12	16	4	WHEN YOU'RE GONE AVRIL LAVIGNE	RCA/RMG	1645	+185	
ı	13	8	В	SUMMER LOVE JUSTIN TIMBERLAKE	LOVE JUSTIN TIMBERLAKE JIVE/ZOMBA		-279	
ı	14	19	2	WHO KNEW PINK	PINK LAFACE/ZOMBA		+341	
ı	13	17	3	THE GREAT ESCAPE BOYS LIKE GIRLS	TESCAPE BOYS LIKE GIRLS COLUMBIA		+167	
ı	16	11	3	PARTY LIKE A ROCKSTAR SHOP BOYZ	IKE A ROCKSTAR SHOP BOYZ ONDECK/UNIVERSAL REPUBLIC		-226	
ı	17	21	3	ARTENDER T-PAIN FEAT. AKON KONVICT/NAPPY BOY/JIVE/ZOMBA		1479	+308	
ı	18	10	9	REHAB AMY WINEHOUSE UNIVERSAL REPUBLIC		1441	-318	
ı	19	20	9	ASY PAULA DEANDA FEAT. BOW WOW ARISTA/RMG		1395	+180	
۱	20	18	20	HOME DAUGHTRY	E DAUGHTRY RCA/RMG		-194	
	21	24	6	FIRST TIME LIFEHOUSE	E LIFEHOUSE GEFFEN		+147	
ı	22	30	3	STRONGER KANYE WEST	ROC-A-FELLA/DEF JAM/IDJMG	952	+307	
ı	23	15	13	4 IN THE MORNING GWEN STEFANI	INTERSCOPE	940	-548	
K	24	27	7	MAKE ME BETTER FABOLOUS FEAT. NE-YO	DESERT STORM/DEF JAM/IDJMG	889	+175	
ĸ	29	2€	4	A BAY BAY HURRICANE CHRIS	POLO GROUNDS/J/RMG	875	+150	
-	2E	22	17	THNKS FR TH MMRS FALL OUT BOY	FUELED BY RAMEN/ISLAND/IDJMG	845	-191	
K	2	31	2	OVER YOU DAUGHTRY	RCA/RMG	826	+347	
	28	32	3	WAKE UP CALL MAROON 5	A&M/OCTONE/INTERSCOPE	772	+300	
ľ	39	29	8	TIME AFTER TIME QUIETDRIVE	RED INK/EPIC	752	+89	
ı	3C	23	n	CLOTHES OFF!! GYM CLASS HEROES DECAYD.	ANCE/FUELED BY RAMEN/ATLANTIC/LAVA	625	-390	
K	3	38	2	ME LOVE SEAN KINGSTON	BÉLUGA HEIGHTS/EPIC	623	+313	
ı	32	28	17	WHAT I'VE DONE LINKIN PARK	WARNER BROS.	505	-192	
ı	33)	37	3	DO IT NELLY FURTADO	MOSLEY/GEFFEN	496	+168	
ı	je.	25	12	WHINE UP KAT DELUNA FEAT. ELEPHANT MAN	EPIC	483	-327	
K	35	36	6	LIKE THIS MIMS	CAPITOL	432	+60	
	36	35	2	HOW FAR WE'VE COME MATCHBOX TWENTY	MELISMA/ATLANTIC	411	+30	
	37	NE	¥	I GOT IT FROM MY MAMA WILL:LAM	WILL.I.AM/INTERSCOPE	366	+182	
	38	34	15	LIKE A BOY CIARA	LAFACE/ZOMBA	329	-62	
	30	NE	V	SORRY, BLAME IT ON ME AKON KON	/ICT/UPFRONT/SRC/UNIVERSAL MOTOWN	320	+78	
	40	40	3	PARALYZER FINGER ELEVEN	WIND-UP	309	+15	
Ī	Τ							
		1 1						

4	40	3	PARALYZER FINGER ELEVEN WIND-UP		+15
THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST CANADA CHR/TOP 40  IMPRINT / PROMOTION LABEL	PLA TW	NYS +/-
	2	14	THE WAY I ARE TIMBALAND FEAT. KERI HILSON MOSLEY/BLACKSTONE/INTERSCOPE/UNIVERSAL	696	+25
8	3	14	BIG GIRLS DON'T CRY FERGIE WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL	675	+14
3	1	11	BEAUTIFUL GIRLS SEANKINGSTON BELUGA HEIGHTS/EPIC/SONY BMG	632	-40
9	4.	10	HEY THERE DELILAH PLAIN WHITE T'S FEARLESS/HOLLYWOOD/UNIVERSAL	605	+21
6	8	11	WHEN YOU'RE GONE AVRIL LAVIGNE ❖ RCA/SONY BMG	488	+35
6	7	9	SHUT UP AND DRIVE RIHANNA SRP/DEF JAM/UNIVERSAL	487	+29
0	13	5	LOVESTONED JUSTINTIMBERLAKE JIVE/SONY BMG	478	+97
₿	9	5	OO IT NELLY FURTADO ♦ MOSLEY/GEFFEN/UNIVERSAL	461	+11
9	6	13	INSATIABLE ELISE ESTRADA ♦ ROCKSTAR	461	+1
Ю	10	n	WHINE UP KAT DELUNA FEATURING ELEPHANT MAN EPIC/SONY BMG	434	-9
7	5	19	UMBRELLA RIHANNA FEATURING JAY-Z SRP/DEF JAM/UNIVERSAL		-50
2	16	12	WAIT FOR YOU ELLIOTT YAMIN HICKORY/SONY BMG		+20
3.	n	18	SUMMER LOVE JUSTIN TIMBERLAKE JIVE/SONY BMG		-98
14	22	4	STRONGER KANYE WEST ROC-A-FELLA/OEF JAM/UNIVERSAL	323	+85
-5	12	19	MAKES ME WONDER MAROON 5 A&M/OCTONE/UNIVERSAL	321	-81
6	14	15	BUY U A ORANK (SHAWTY SNAPPIN') T-F4INFEAT. YUNG JOC KONVICT/NAPPY BOY/JIVE/SONY BMG	290	-44
17	15.	10	REHAB AMY WINEHOUSE ISLAND/UNIVERSAL	279	-48
18	17	25	PARALYZER FINGERELEVEN      WIND-UP	278	-39
19	18	14	THNKS FR TH MMRS FALL OUT BOY FUELED BY RAMEN/ISLAND/UNIVERSAL	254	-44
20	28	3	TONGUE TIED FABER DRIVE     UNIVERSAL REPUBLIC/UNIVERSAL	253	+53
21	19	8	PARTY LIKE A ROCKSTAR SHOP BOYZ ONDECK/UNIVERSAL REPUBLIC/UNIVERSAL	241	-15
22	27	5	RELAX (TAKE IT EASY) MIKA CASABLANCA/UNIVERSAL REPUBLIC/UNIVERSAL	238	+25
3	25	4	MONEY HONEY STATE OF SHOCK ◆ CORDOVA BAY	231	+10
24	23	17	HOME DAUGHTRY RCA/SONY BMC	230	-8
25	21	18	DON'T BE SHY BELLY FEATURING NINA SKY   ◆  CP	229	-19
26	24	8	LAST TIME CEORGE   → HC ENTERTAINMENT	224	-13
27			WAKE UP CALL MAROONS A&M/OCTONE/UNIVERSAL	223	+166
28	20	13	4 IN THE MORNING GWEN STEFANI INTERSCOPE/UNIVERSAL	217	-38
29	26	7	<b>WALLS FALL DOWN</b> BEDOUIN SOUNDCLASH ◆ DINE ALONE/UNIVERSAL	214	0
<b>30</b>	35	7	SHAKE TRAMP MARIANAS TRENCH ♦ 604/UNIVERSAL	203	+37

indicates CanCon AUGUST 17, 2007

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# RHYTHMIC



'Big Boy's Neighborhood' inks syndie deal with ABC Radio Networks

# There Goes The 'Neighborhood'

# Darnella Dunham DDunham@RadioandRecords.com

rom the outside, it would seem that working on-air seven hours a day might be a bit much for a morning show to handle. But if you listen to "Big Boy's Neighborhood" on Emmis' KPWR (Power 106)/Los Angeles, time flies because it sounds like the show's having so much fun. The program airs weekdays from 5 a.m. to 10 a.m. There's also a three-hour syndicated weekend show, "Big Boy's Hip-Hop Spot," which claims 25 affiliates. On Aug. 20, ABC Radio Networks' syndication deal for "Neighborhood" goes into effect, which will allow listeners nationwide to hear one of the brightest stars on L.A. radio six days a week. Affiliates for the new show are expected to be announced beginning Aug. 20.

Listeners have shown their love for Big Boy, a consistent top five 18-34 performer, during his 13-year run at Power 106. But they're not the only ones: R&R readers have voted him personality of the year seven consecutive times.

"We knew it was just a matter of time before Big Boy was nationally syndicated," Emmis VP of programming/Power 106 PD Jimmy Steal says. "Big is an amazing talent, and his morning show is solid, successful and appeals to a wide demographic of listeners. It's the only nationally syndicated hip-hop morning show and will be an excellent platform for music, movies, television

and sports stars."

Though offers to syndicate Big Boy have come before, the time zone challenge of syndicating a live show from west to east has always been an issue. The L.A. native didn't want syndication to affect his local listeners. That's why he's getting up in the middle of the night to crack the mic at 3 a.m. PT (6 a.m. ET) and staying on the air for a marathon seven-hour show. That way, affiliates in any time zone can get their Big Boy from 6 a.m. to 10 a.m. local time. Broadcasting that long may sound like too much for one person to handle, but "that seven hours is something I love," Big Boy says.

# The Man Behind The Same 'Neighborhood'

Don't expect any drastic changes to the show once it goes national. Producer Jason Ryan has been working on "Neighborhood" for nine years and says, "There's a lot of logistics that we've been planning on. We're making adjustments in the team to accommodate them, but it's still going to be the same great show."

Listeners of the local show aren't likely to notice a difference when syndication begins. Cohost "Luscious Liz" Hernandez intends on handling her entertainment news segments the same way she has in the past, by focusing on the biggest hip-hop stories. "When everyone's talking about Usher getting married, Beyoncé falling down the stairs, R. Kelly getting his trial date—those are the stories that you address," she says.

'I haven't burned out sitting in this seat, turning my own microphone on for 13 years. Doing an extra two hours a day—no way in the world that is going to burn me out.'

-Big Boy





Hernandez



Ryan

# The Foundation

With Hollywood in their backyard, Big Boy and Hernandez have been able to seize upon opportunities that provide national exposure. Big Boy has appeared in several films and TV shows, and Hernandez works part-time as a news correspondent for MTV. But "Neighborhood" is their top priority. "It's nice having that on the side," Hernandez says of her MTV gig. "But my main focus is here. We're just excited to get this thing off the ground."

Big Boy is managed by Benny Medina, who has handled the careers of Jennifer Lopez, Brandy and currently manages Tyra Banks and Kanye West. With a power broker of that magnitude behind him, it would be understandable if Big Boy immediately got to work on growing his brand to take advantage of his expanded radio exposure. But that's not the plan. Still, he says, "Benny wants everything—the book, the TV show, the cooking channel recipes, whatever."

Ryan adds, "There's always a lot of stuff brewing with Benny and Big, but for now, our plan is not necessarily to put a lot of it on the back burner, but at least place it on the side burner, because we have so much we need to do to get this show off the ground. That is our priority and the bread and butter of what we need to focus on."

Big Boy adds, "You've got to make sure that you're 100% on what your real grind is. When the right things line up that don't take away from what we're trying to do, then I'll approach those."

"Neighborhood" is also providing content for listeners off the air. "You do your best to get people to tune in to appointment listening," Ryan says. "But you have to have really great Web sites and podcasting and other ways for people to get it. Not everyone can move their lives around your schedule on the radio." In addition to the radio-bigboy.com and power106.fin sites, ABC plans to launch a Big Boy site of its own.

# Marathoners

Asked whether Big Boy and his team could burn out from working an extended shift, Ryan says, "That could be a fair question for somebody who isn't used to seeing how our show works, our work ethic or how deep our team is. We have a really strong team of people that supports Big and helps put the show on. You look at it on paper and it's a lot of hours. Right now we're already doing 30 hours a week as it is, and we're used to the grind. This is what we do best, so this is just really adding a little bit more and being smart about the way we get it all across the country."

Big Boy has no concerns about burning out. "This is just the beginning of something great," he says. "My boss even told me, 'If you get three years in at Power 106 then you're doing an excellent job.' And I haven't burned out sitting in this seat, turning my own microphone on for 13 years. Doing an extra two hours a day—no way in the world that is going to burn me out—no way at all, because I enjoy what I do too much. And, not to pat myself on the back, but I'm good at it."

AUGUST 17, 2007

The Music

Los Angeles APD/MD/

mixer E-Man has been

named national music

programmer for "Big

Boy's Neighborhood."

on the show and also

breathes music." -DD

E-Man mixes twice daily

handles music programming for the

syndicated "Big Boy's Hip-Hop Spot"

weekend show. Big Boy says, "E-Man's been

at this station for 12 years, and he lives and

KPWR (Power 106)/





nielsen BDS

×	¥	F			70		
THIS WEEK	LAST WEEK	WEEKS ON CHART	TITLE CERTIFICATIONS ARTIST MPRINT / PROMOTION LABEL	PL	AYS	AUDIE MILLIONS	
1	2	14	MAKE ME BETTER NO.1(1WK) 11 the FABOLLOUS FEATURING NE-YO DESERT STORM/DEF JAM/IDJMG	5326	+127	37.803	2
	1	14	BARTENDER T-PAIN FEATURING AKON KONVICT/NAPPY BOY/JIVE/ZOMBA	5302	-92	39.261	1
3	3	10	A BAY BAY HURRICANE CHRIS POLO GROUNDS/J/RMG	4765	+183	33.859	3
	7	8	SHAWTY PLIES FEATURING T-PAIN SLIP-N-SLIDE/ATLANTIC	4123	+478	29.636	4
5	6	9	THE WAY LARE TIMBALAND FEATURING KERI HILSON MOSLEY/BLACKGROUND/INTERSCOPE	4092	+169	27.315	5
6	4	14	BEAUTIFUL GIRLS 11 SEAN KINGSTON BELUGA HEIGHTS/EPIC/KOCH	3677	-634	24.708	7
7	5	18	UMBRELLA RIHANNA FEATURING JAY-Z SRP/DEF JAM/IDJ/MG	3509	-515	24.734	6
8	11	8	LET IT GO 位 KEYSHIA COLE FEATURING MISSY ELLIOTT & LIL KIM IMANI/GEFFEN/INTERSCOPE	2918	+437	<b>2</b> 2.021	9
9	9	13	BIG THING5 POPPIN' (DO IT)  T.I. GRAND HUSTLE/ATLANTIC	2886	-180	22.892	8
10	8	17	PARTY LIKE A ROCKSTAR SHOP BOYZ ONDECK/UNIVERSAL REPUBLIC	2818	-525	21.361	10
1	13	6	STRONGER KANYEWEST ROC-A-FELLA/DEF JAM/IDJMG	2754	+392	20.220	11
12	10	23	BUY U A DRANK (SHAWTY SNAPPIN') 11 <sup>2</sup> & T-PAIN FEATURING YUNG JOC KONVICT/NAPPY BOYJJIVE/ZOMBA	2560	-304	19.188	12
13	12	9	BIG GIRLS DON'T CRY 11 FERCIE WILL.I.AM/A&M/INTERSCOPE	2470	+89	16.554	14
14	16	8	CYCLONE AIRPOWER 位 ARISTAIRMG ARISTAIRMG	2462	+306	12.883	19
15	21	4	CRANK THAT (SOULJA BOY) AIRPOWER/MOST INCREASED PLAYS & SOULJA BOY COLLIPARK/INTERSCOPE	2449	+696	15.503	17
16	17	14	CANDY KISSES AMANDA PEREZ UPSTAIRS	2183	+32	11.400	22
17	20	5	SORRY, BLAME IT ON ME AKON KONVICT/UPFRONT/SRC/UNIVERSAL MOTOWN	2092	+275	16.044	15
18	15	21	GET IT SHAWTY  LLOYD THE INC./UNIVERSAL MOTOWN	1981	-187	15.802	16
19	14	16	LIKE THIS MMS CAPITOL	1948	-393	13.784	18
20	27	3	AYO TECHNOLOGY AIRPOWER & SOCENT FEAT, JUSTIN TIMBERLAKE & TIMBALANO SHADY/AFTERMATH/INTERSCOPE	1842	+511	12.728	<b>2</b> 0
21	19	16	LEAN LIKE A CHOLO DOWN A.K.A. KILO SILENT GIANTI/MACHETE	1606	-260	7.331	29
22	23	19	SEXY LADY YUNG BERG FEATURING JUNIOR YUNG BOSS/EPIC/KOCH	1448	-123	17.155	13
23	28	4	CAN'T LEAVE 'EM ALONE CIARA FEATURING SO CENT LAFACE/ZOMBA	1405	+219	7.592	28
24	29	4	ME LOVE SEAN KINGSTON BELLUGA HEIGHTS/EPIC/KOCH	1350	+239	8.038	27
25	24	12	SAME GIRL R. KELLY DUET WITH USHER JIVE/ZOMBA	1330	-160	9.726	24
26	31	3	YOU KNOW WHAT IT IS  T.I. FEATURING WYCLEF JEAN GRAND HUSTLE/ATLANTIC	1277	+344	7.311	30
27	<b>2</b> 2	20	ROCK YO HIPS CRIME MOB FEATURING LIL SCRAPPY CRUNK/BME/REPRISE/WARNER BROS.	1221	-357	9.897	23
28	25	16	SUMMER LOVE IT IN STATE	1202	-155	8.853	25
29	26	10	DO YOU         ID           NE-YO         DEF JAM/IDJMC	1095	-257	11.607	21
30	30	6	HIP HOP POLICE CHAMILLIONAIRE FEATURING SLICK RICK CHAMILLITARY/UNIVERSAL MOTOWN	1010	+12	4.411	39
31	N	EW	I GOT IT FROM MY MAMA WILLI.AM WILLI.AM/INTERSCOPE	725	+423	5.052	36
•	36	3	SHAWTY IS DA SH*! (10)         ☆           THE-DREAM         DEF JAM/IDJMG	668	+99	2.639	
0	34	3	LOVESTONED JUSTIN TIMBERLAKE JIVE/ZOMBA	664	+56	2.432	
34	38	3	WAIT FOR YOU	582	+82	2.927	
35	37	5	CUPID SHUFFLE CUPID ASYLUM/ATLANTIC/LAVA	531	-16	2.446	
36	32	13	WALL TO WALL  CHRIS BROWN JIVE/ZOMBA	528	-135	8.449	26
37	N	EW	HOOD FIGGA GORILLA ZOE BLOCK/BAD BOY SDUTH/ATLANTIC	497	+87	2.999	
38	33	13	WIPE ME DOWN LIL BOOSIE FEATURING FOXX & WEBBIE TRILL/ASYLUM/ATLANTIC	495	-120	3.879	
39	N	e <b>W</b>	BABY DON'T GO FABOLOUS FEATURING JERMAINE DUPRI DESERT STORM/DEF JAM/IDJMG	467	+122	5.118	35
40	N	W	MONEY IN THE BANK SWIZZ BEATZ UNIVERSAL MOTOWN	458	+41	5.218	34
	-					_	

MOST ADDED
TITLE NEW ARTIST / LABEL STATIONS
BED J. Holiday (MUSIC LINE/CAPITOL) KISV, KKER, KKSS., KPRR, KSEQ, KUUU, KVEC, WPOW, WRCL, WROW, WRED, WRVZ, WWKX
I GOT IT FROM MY MAMA 12 will.lam (WILL.IAM/INTERSCOPE) KDHT, KDON, KEZE, KIKI, KOHT, KPRR, KTBT, KVYB, WRCL, WWKL, WXIS, XHTZ
SWEETEST GIRL (DOLLAR BILL) 11 Wyclef Jean Feat. Akon, Lil Wayne & Niia (COLUMBIA) KBOS, KDHT, KISV, KKSS, KKWD, KQKS, KZFM, WKHT, WMBX, WRDW, WWKX
AYO TECHNOLOGY  50 Cent Feat. Justin Timberlake & Timbaland (SHADY/AFTERMATH/INTERSCOPE) KBOS, KIBT, KRKA, KSFM, KTTB, KXBT, KYLD, WNVZ, WPYO
P'M SO HOOD  DJ Khaled Feat. T-Paln. Trick Daddy, Rick Ross & Plies (TERROR SQUAD/KOCH) KHTN, KKSS, KSEQ, KVEC, KYZZ, KZZA, WRED, WXIS, XHTZ
SORRY, BLAME IT ON ME 7 Akon (KONVICT/UPFRONT/SRC/UNIVERSAL MOTOWN) KEZE, KGGI, KSEQ, KUUU, KYZZ. KZFM, WWKL
I DID YO BOYFRIEND 7 Melody (EPIC) KBDS, KCAQ, KKSS, KKWO, KXJM, KZFM, WRED
CRANK THAT (SOULJA BOY) 6 Soulja Boy (COLLIPARK/INTERSCOPE) KBFM, KCHZ, KTTB, KUUU, WLTO, WNVZ
STRONGER Kanye West (ROC-A-FELLA/DEF JAM/IDJMG) KPWT, KUBE, KXBT, WHZT, WIBT
HOOD FIGGA 5 Gorilla Zoe (BLOCK/BAD BOY SOUTH/ATLANTIC) KOHT, KKFR, KPRR, KPWT, WLLD

JAMIZ 963

Albany, NY
PD: Rob Ryan
MD: JD Redman

ADDED AT...
WAJZ

Keyshia Cole Feat. Missy Elliott & Lil' Kim, Let It Go, 6 Ciara Feat. 50 Cent, Can't Leave 'Em Alone, 5

FOR REPORTING STATIONS PLAYLISTS GO TO:

<b>NEW AND ACTIVE</b>				
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN	
THEY LIKE ME Shop Boyz (ONDECK/UNIVERSAL REPUBL TOTAL STATIONS:	447/202	GIVE IT TO YOU  Eve Feat. Sean Paul (AFTERMATH/FULL SURFACE/FRYDERS/GEFFEN/INTERSCOPE)	)	
UH-OHHH!! Ja Rule Feat. Lil Wayne (THE INC./UNIVERSAL MOTOW TOTAL STATIONS:	415/53 (N)	TOTAL STATIONS:  BED J. Holiday (MUSIC LINE/CAPITOL)	36 288/188	
GET BUCK IN HERE DJ Felli Fel Feat, Diddy, Akon, Lu	413/20	TOTAL STATIONS:	22	
(ROCK HILL)		I GET MONEY 50 Cent	268/60	
(ROCK HILL) TOTAL STATIONS:	40			
(ROCK HILL)		50 Cent (SHADY/AFTERMATH/INTERSO TOTAL STATIONS:  SHUT UP AND DRIVE Rihanna	OPE)	
(ROCK HILL) TOTAL STATIONS:  I FELL IN LOVE WITH THE DJ Che'Nelle	40	50 Cent (SHADY/AFTERMATH/INTERSO TOTAL STATIONS:  SHUT UP AND DRIVE	OPE) 44	
(ROCK HILL) TOTAL STATIONS:  I FELL IN LOVE WITH THE DJ Che'Nelle (SCIP/CAPITOL)	386/34 33 342/70	SO Cent (SHADV/AFTERMATH/INTERSC TOTAL STATIONS: SHUT UP AND DRIVE Ribanna (SRP/DEF JAM/IDJMG)	OPE) 44 246/9	

FOR WEEK ENDING AUGUST 12, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 74 rhytmic stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week.© 2007 Nielsen Business Media, Inc. All rights reserved.

## **CHART LEGEND**

Charts are ranked by plays (except for Country chart, which is based on audience impressions, computed by cross-referencing exact times of airplay with Arbitron listener data).

Songs showing an increase in plays (audience for Country) over the previous week, regardless of chart movement. A song will also receive a bullet if its percentage loss in plays (audience for Country) does not exceed the percentage of monitored station downtime for the format. Exempting the Country chart, a song that has been on the chart for more than 20 weeks will generally not

receive a bullet, even if it registers an increase in plays. Country titles that decline in audience but increase in plays will also receive a bullet if the total audience erosion for the week does not exceed 3%. A song in its first week at No. 1 will always receive a bullet, even if it has lost plays (audience for Country).

### **AUDIENCE TOTALS:**

Derived, in part, using certain Arbitron Inc. copyrighted Persons 12+ audience estimates, under license.

### AIRPOWER:

Awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both plays and audience.

# BREAKER:

Awarded solely on the Country chart to songs that receive airplay on 60% of the panel for the first time.

# HOT SHOT DEBUT:

Awarded solely on the Country chart to the highest-ranking new entry.

### **MOST INCREASED PLAYS:**

Awarded to the five songs with the largest increases in plays (audience for Country). Title with the top increase will also be highlighted if on chart. If two or more songs have an equal increase, the song ranked higher on chart will be listed first.

# MOST ADDED:

A listing of songs with the total number

of new adds either reported by each station or by automatic add thresholds. Title with top most added totals will also be highlighted if on chart.

# NEW AND ACTIVE:

Current songs below the chart threshold that are showing an increase in plays.

### TIES ON CHART:

A song with the best plays differential (audience for Country) over the previous week is ranked first if tied with another song on the chart. If the songs are still tied at this point, the title that is being played on the most stations at that format will be ranked first.

# RECURRENT RULE:

Songs below the top 20 (top 15 for

Urban AC, Hct AC, Christian AC, Christian CHR, Inspo, Christian Rock, Gospel, Rock, Triple A and Smooth Jazz become recurrents and are removed from the chart after 20 weeks. In addition, songs that have been on the chart for more than 52 weeks and rank below No. 10 become recurrents and are removed from the chart. Descending Country titles move to recurrent after 20 weeks if they rank below No. 10 in either audience or plays. Descending AC titles move to recurrent after 52 weeks if they rank below No. 5, after 26 weeks if they rank below No. 10, or after 20 weeks if they rank b≥low No. 15. Songs on Latin charts move to recurrent after 20 weeks if they rank below No. 20

MOST INCREASED PLAYS

in both audience and plays.

Nielsen BDS certification for airplay of 100,000 plays on all monitored stations, including satellite and national networks, across the United States and Canada. Numeral following symbol indicates multiple level of 100,000 plays.

Indicates title earned HitPredictor status in research data provided by Promosquad. Songs are tested online by Promosquad using multiple listens and a nationwide sample of carefully profiled music consumers.

Indicated solely on the Canadian charts for songs meeting Canadian content requirements.

#### RHYTHMIC REPORTERS

WAJZ/Albany, NY\* OM: Kevin Callahan MD: JD Redman

KKSS/Albuquerque, NM<sup>3</sup> PD: Homie Marco Arias MD: Matthew Candelaria

KFAT/Anchorage, AK "Man@l arge" Adams APD: Brad Erickson

WBTS/Atlanta, GA\* APD/MD: Maverick

KDHT/Austin, TX\* OM/PD: Chase APD: Picazzo Stevens MD: Bradley Grein

KXBT/Austin, TX\* OM: Dusty Haves PD Rudy Ramos APD: Chico Rico

KBDS/Bakersfield, CA\* APD: Adlai "DJ D-Lay' Wilson

KISV/Bakersfield, CA\* OM: Eric Sean PD/MD: J. Reed

WJMN/Boston, MA\* PD: Cadillac Jack APD: Dennis O'Heron MD: GeeSpin

WCZQ/Champaign, IL PD/MD: Roderick "SuavA" Lake

WRVZ/Charleston, WV\* OM: Rick Johnson PD/MD: Woody Woods

WIBT/Charlotte, NC\* OM: Bruce Logan PD: Rob Wagman

WBBM/Chicago, IL APD/MD: Erik Bradley

APD/MD: Jo Jo

KIBT/Colorado Springs

PD: Jared Goldberg MD: Madboy

KZFM/Corpus Christi, TX\* OM/PD: Ed Ocanas MD: Arlene M. Cordell

KZZA/Dallas, TX\* PD/MD: Joe "Jammin Joe" Martinez APD: Roger "DJ Spin" Sosa

KOKS/Denver, CO\* PD: Cat Collins APD/MD: John E. Kage

KPRR/EI Paso, TX\* OM: Steve Gramzay PD: Patti Dia: APD/MD: DJ Slo Motion

XHTO/EI Paso, TX\* OM/PD: Francisco Aquirre APD/MD: Alex "Big Al" Flora

WRCL/Flint, MI\* OM: J. Patrick PD: Nathan Reed MD: Clay Church

KBOS/Fresno, CA\* PD: Greg Hoffman MD: Danny Salas

KSEO/Fresno, CA\* OM/PD: Tommy Del Rio MD: DJLace

WBTT/Ft. Myers, FL\* PD: Scrap Jackson APD/MD: Omar "The Big O"

WFFY/Ft. Walton Beach, FL OM: Dan Collins PD: Chris Stryker

WJFX/Ft, Wayne, IN\* APD/MD: Weasel

WNHT/Ft. Wayne, IN\* PD: Vincent "MoJo" Wilson APD/MD: Shady Spencer

WHZT/Greenville, SC\* OM: Steve Crumbley PD/MD: Jet Black

WDLD/Hagerstown, MD OM: Rick Alexander PD/MD: Artie Shultz

WWKL/Harrisburg, PA\* OM/PD: John O'Dea APD/MD: Venetia

WZMX/Hartford, CT<sup>2</sup> OM: Steve Salhany PD/MD: DJ Buck APD: David Simpson

KDDB/Honolulu, HI\* PD: Ryan Sean KIKI/Honolulu, HI\*

PD: Tony Tecate APD: Pablo Sato MD: K-Smooth

KPHW/Honolulu, HI\* OM: Wayne Maria PD: KC Beierana MD: Kevin Akitake

KPTY/Houston, TX\* OM: Arnulfo Ramirez PD: Cindy Hill

WXIS/Johnson City, TN\*

KCHZ/Kansas City, MO\* OM/PD: Maurice DeVoe

WKHT/Knoxville, TN\* OM: Rich Bailey PD: Russ Aller MD: Joev Tack

KRKA/Lafayette, LA\*

KNEX/Laredo, TX PD: Arturo Serna III

KLUC/Las Vegas, NV\* APD/MD: J.B. King

KVEG/Las Vegas, NV\* PD: Sherita Saulsberry MD- Jesse " I-Noise" Garcia

WLTO/Lexington, KY\* PD: Tabatha Levrault

KPWR/Los Angeles, CA\* APD/MD: F-Man

KBTE/Lubbock, TX PD/MD: Magoo

KBFM/McAllen, TX\* OM: Billy Santiago PD: Johnny O MD: Frankie G

KXHT/Memphis, TN\* PD: Mo Better

WPOW/Miami, FL\* OM/PD: Tom Calococci MD: Eddie Mix

KTTB/Minneapolis, MN\* PD: Sam Elliot MD: Zannie K.

KHTN/Modesto, CA\* OM/PD: Rene Roberts

KDON/Monterey, CA\* OM/PD: Sam Diggedy APD/MD: Eric "The Funky 1"

KYZZ/Monterey, CA\* PD: Tommy Del Rio APD/MD: Q "Your Boy Q" Meyers

WWRX/New London, CT

WQHT/New York, NY\* APD/MD: Jill Strada

WNV7/Norfolk, VA\* OM: Don London PD: Tias Schuster MD: Shaggy

KMRK/Odessa, TX PD: Christopher Marquez APD/MD: Kid Vicious KKWD/Oklahoma City,

OM: Chris Baker

WPYO/Orlando, FL\* OM/PD: Steve Holbrook

KCAO/Oxnard, CA\*

KVYB/Oxnard, CA\* PD/AMD: Daniel "Mambo"

KKUU/Palm Springs, CA PD: Anthony "Antdog APD: Erin Deveaux MD: Ron T

WZPW/Peoria, IL OM: Matt Bahan PD/MD: Quint "Q" Hafron

WRDW/Philadelphia, PA<sup>1</sup> PD: Leo "Kid Leo" Baldwin

MD: Marian Newsome-McAdam

KKFR/Phoenix, AZ\* PD: Bruce St. James APD: Karlie Hustle MD: DJ Joev Boy

WRED/Portland, ME\* M/PD: Buzz Bradley MD: DJ Jon

KXJM/Portland, OR OM: Tim McNamera PD: Mark Adams APD: Carrie "Careezy" Fisher MD: Big Kid Bootz

WPKF/Poughkeepsie, NY PD: Aaron "Dave" McCord APD/MD: C.J. McIntyre

WWKX/Providence, RI\* OM: Tony Bristol PD/MD: Dan Hunt

KEWB/Redding, CA PD: Rico Garcia

APD: Joey Foxx

KGGI/Riverside, CA\* PD: Jesse Duran APD: Mike Medina MD: ODM Gutierez

WJJS/Roanoke, VA\*

KBMB/Sacramento, CA\* PD: Pattie Moreno MD: DJ Short-F

KSFM/Sacramento, CA\* PD: Byron Kennedy APD: Randy Fox

WOCQ/Salisbury, MD PD: Wookie MD: Deelite

KUUU/Salt Lake City, UT\* OM/PD: Brian Michel APD/MD: Kevin Cruise

KBBT/San Antonio, TX\* PD/MD: Cindy Hill APD: John Henry Medina

KPWT/San Antonio, TX\* OM: Roger Allen PD/MD: Doug Bennett

XHTZ/San Diego, CA\* PD: Rick Thomas APD: DJ Tre

XMOR/San Diego, CA\* OM/PD: Lee Cornell

KYLD/San Francisco, CA\* OM: Michael Martin PD/MD: Jazzy Jim Archei APD/MD: Travis Loughran

KWWV/San Luis Obispo. OM: Drew Ross PD/MD: JoJo Lopez APD: DJ Mel

KPAT/Santa Maria, CA MD: D I F-Wrek

KSXY/Santa Rosa, CA PD: Dray Lopez

KUBE/Seattle, WA\* OM: Shellie Hart APD/MD: Karen Wild

WYPW/South Bend, IN OM: Ron Stryker APD/MD: Mike "The Mayor Mike Jax" Jackson

KEZE/Spokane, WA\* OM: Roger Nelson PD: Boomer Davis

KWIN/Stockton, CA<sup>1</sup> PD: Louie Diaz

WLLD/Tampa, FL\* PD: Orlando APD: Scantman

KOHT/Tucson, AZ\* OM: Tim Richards PD: Fred Rico APD/MD: Rico Villalobos

KTBT/Tulsa, OK\* OM: Don Cristi PD: Corbin Pierce

KBLZ/Tyler, TX PD: Charlie O'Douglas MD: Marcus "DJ Marcus

WMBX/West Palm Beach, FL\* OM/PD: Mark McCray MD: Preston Lowe

KDGS/Wichita, KS\* PD: Greg "Hitman" Williams MD: Dave "Deuce" Jacobsen

KHHK/Yakima, WA OM: Dewey Boynton PD/MD: Matt Foley





<sup>\*</sup> Monitored Reporters

## URBAN/URBAN AC/GOSPEL



Common's latest album debuted at No. 1. So why isn't urban radio supporting him more?

## **Listeners Have Found** 'Forever'



n countless conversations with radio and label people about the state of hip-hop, most everyone expresses a common view that there is a need for higher-quality lyrics and better music. Fans of such groups as A Tribe Called Quest, De La Soul and Public Enemy especially miss the late-'80s/early-'90s era when lyrics mattered and hip-hop music was at its most innovative. Airplay then wasn't so much a factor, since the music was seldom sup-

ported by commercial stations. Releasing albums since 1992, Common has remained a consistently strong and relevant rapper during every stage of his career. "Finding Forever," his Geffen-issued new album, is the top-selling disc in the country, debuting at No. 1 on the Aug. 18 Billboard 200.

A rapper's rapper, he is an artist who hip-hop purists can be proud of. But it's not just Common's lyrics that are superb: The beats he raps over are also exceptional—especially on his last two projects, which featured music provided primarily by Kanye West.

As a highly respected rapper whose lyrics are never too intricate or complex to easily digest, Common says, "I always wanted to be that voice for all people. If I tell you a story about some spacey astrology thing, that's because I've experienced it or I've been next to somebody who experienced it. If I tell you a story about selling some dope or getting robbed or shot, that's because I'm next to the person that knows the person it happened to. I rap from a truthful place."

Common's 2000 release, the gold-certified "Like Water for Chocolate," produced "The Light," which logged 37 weeks on the Nielsen BDS-fueled Urban airplay chart, peaking at No. 5 on Sept. 16, 2000, while also securing airplay on some urban AC stations. But singles from subsequent projects "Electric Circus" and "Be" received tepid response from radio, despite four Grammy Award nominations, gold sales and a peak at No. 2 on Rhe Billboard 200 for the lat-

Lead single "The People" from Common's new album is warming up at urban radio. Last week it was New & Active.

"Finding Forever" executive producer Kanye West and Will.i.am are not only savvy, talented producers, they have the radio hits to back up their reputations. The majority of the production on "Finding Forever" was handled by West, resulting in an album worth listening to in its entirety.

Perhaps the best cut on the disc is "I Want You," which features and was produced by Will.i.am. Common has recorded other great hip-hop love songs in the past, but this one is more grown-up, sexy and seductive and still has an uptempo feel. Let's hope Geffen will release this as a single at urban radio. It certainly deserves its shot.

D'Angelo delivers what he does best on the J Dilla-produced track "So Far to Go." Common and West also are behind the hypnotic "U, Black Maybe." While these two songs work well in the context of the album, sadly, they probably wouldn't pan out on the air.

West samples George Duke's "Someday" on "Break My Heart," among the most musical tracks on "Finding Forever." Common's rhymes sound ideal alongside West's beat-a song that could appeal to 18-34 and 25-54 alike.

"Drivin' Me Wild" has a sound that's slightly to the left, and the hook sung by Lily Allen is quite catchy. "The Game" sounds like a great hip-hop record, but neither of these songs is likely to make it on the air without heavy



#### **Tour Dates**

Common is on the road promoting "Finding Forever." Here is where to find him:

Sept. 5. San Francisco Sept. 7, Los Angeles Sept. 8, Anaheim, Calif. Sept. 9, Las Vegas Sept. 13, Denver Sept. 15, Dallas Sept. 16, Austin Sept. 24, Toronto Oct. 7, New York

mixshow airplay.

There's a strong rock influence on "Southside." The success of songs like "Stronger" by West, "Umbrella" by Rihanna and "Party Like a Rockster" by Shop Boyz proves that urban listeners find this genre palatable in hip-hop music.

"The People" may take a while to build at urban-or it might not be the right single for radio. But "Finding Forever" has plenty of other gems to choose from.

The people have spoken by making Common's new album No. 1 in its first week out, demonstrating that listeners are receptive to hip-hop with great sound and substance. With the genre receiving more crossover airplay than ever, it has become increasingly difficult for urban radio to truly own artists.

In addition to what he has done musically for 15 years, Common's star is on the rise as an actor. Later this year he will appear as Denzel Washington's co-star in "American Gangster." Common also filmed "Wanted," co-starring with actors Morgan Freeman and Angelina Jolie.

"Finding Forever" has everything that some programmers have said hip-hop needs now: well-written, female-friendly lyrics and outstanding production. Instead of sending listeners elsewhere, here's hoping that programmers support this project.

#### SALES/CHART HISTORY

"Can I Borrow a Dollar? Units sold: 131,000

"Resurrection" (1994) Bilboard 200 Peak Position: Weeks on The Billboard 200:

Units sold: 233,000

"One Day It'll All Make Sense" (1997) Billboard 200 Peak Position:

No. 62 Weeks on The Billboard 200: Units sold: 273,000

"Like Water for Chocolate" (2000) Billboard 200 Peak Position: No. 16

Weeks on The Billboard 200: Units sold: 793,000

"Electric Circus" (2002) Billboard 200 Peak Position: Weeks on The Billboard 200: Units sold: 306,000

"Be" (2005) Billboard 200 Peak Position: Weeks on The Billboard 200: Units sold: 859,000

"Finding Forever" (2007) Billboard 200 Peak Position: Units sold: 156,000



















▶ WASHINGTON, D.C.-BRED J. HOLIDAY RINGS UP HIS FIRST TOP 10 AND OWNS THE SECOND-BEST GAIN ON THE CHART WITH "BED" (12-9, UP 446 PLAYS).





POWERED BY nielsen BDS

THIS WEEK	LASTWEEK	WEEKS	TITLE CERTIFICATIONS TATUS ARTIST IMPRINT / PROMOTION LABEL	PLA TW	\YS +/-	AUDIEN MILLIONS	
1	2	11	SHAWTY NO. 1(1 WK) PLIES FEATURING T-PAIN SLIP-N-SLIDE/ATLANTIC	4711	+278	44.593	1
2	1	14	MAKE ME BETTER FABOLOUS FEATURING NE-YO  DESERT STORM/DEF JAM/IDJMG	4343	-107	44.089	2
3	4	10	LET IT GO 位 KEYSHIA COLE FEATURING MISSY ELLIOTT & LIL KIM IMANI/GEFFEN	4278	+342	42.116	3
4	3	15	SAME GIRL R. KELLY DUET WITH USHER JIVE/ZDMBA	3494	-655	28.006	8
	5	12	DO YOU NE-YO DEF JAM/IDJMG	3481	+8	34.867	4
	7	10	BARTENDER T-PAIN FEATURING AKON KONVICT/NAPPY BOY/JIVE/ZOMBA	3365	+26	27.763	9
7	10	7	CRANK THAT (SOULJA BOY) SOULJA BOY COLLIPARK/INTERSCOPE	3216	+438	29.751	6
8	6	16	BIG THINGS POPPIN' (DO IT) T.I. GRAND HUSTLE/ATLANTIC	2966	-448	24.520	12
9	12	6	BED	2881	+446	28.175	7
10	8	<b>2</b> 2	WHEN I SEE U 位 FANTASIA J/RMG	2753	-380	32.247	5
11	11	8	BEAUTIFUL GIRLS SEAN KINGSTON BELUGA HEIGHTS/EPIC/KOCH	2720	-5	24.608	11
12	14	12	UNTIL THE END OF TIME	2513	+137	23.324	13
13	9	14	A BAY BAY HURRICANE CHRIS POLO GROUNDS/J/RMC	2267	-671	16.793	19
14	15	17	TEACHME 位 MUSQ SOULCHILD ATLANTIC	2146	-135	27.368	10
15	17	13	SEXY LADY YUNG BERG FEATURING JUNIOR YUNG BOSS/EPIC/KOCH	2020	-132	17.705	18
16	13	16	UMBRELLA 11 <sup>2</sup> 位 RIHANNA FEATURING JAY-Z SRP/DEF JAM/IDJMG	1990	-393	17.970	16
17	16	21	WIPE ME DOWN  LIL BOOSIE FEATURING FOXX & WEBBIE  TRILL/ASYLUM/ATLANTIC	1924	-324	19.360	15
18	18	7	CAN'T LEAVE 'EM ALONE CIARA FEATURING 50 CENT LAFACE/ZOMBA	1867	+121	17.719	17
19	27	4	YOU KNOW WHAT IT IS AIRPOWER 立 T.I. FEATURING WYCLEF JEAN GRAND HUSTLE/ATLANTIC	1710	+342	16.551	20
20	22	9	CAN'T TELL ME NOTHING  KANYEWEST ROC-A-FELLA/DEF JAM/IDJMG	1678	+93	11.133	24
21	20	16	GET ME BODIED  BEYONCE MUSIC WORLD/COLUMBIA	1663	-34	20.256	14
22	21	9	CUPID SHUFFLE  CUPID SATURDATE  CUPID SHUFFLE  CUPID ASYLUM/ATLANTIC	1542	-67	11.903	23
23	26	6	HOOD FIGGA GORILLA ZOE BLOCK/BAD BOY SOUTH/ATLANTIC	1467	+82	13.624	21
24	28	9	COFFEE SHOP YUNG JOG FEATURING GORILLA ZOE BLOCK/BAD BOY SOUTH/ATLANTIC	1350	+126	8.319	32
25	24	15	TAMBOURINE EVE AFTERMATH/FULL SURFACE/RUFF RYDERS/GEFFEN	1300	-246	12.615	22
26	29	5	SHAWTY IS DA SH*! (10)  THE-DREAM  DEF JAM/IDJMG	1272	+105	6.757	34
27	23	20	PARTY LIKE A ROCKSTAR SHOP BOYZ ONDECK/UNIVERSAL REPUBLIC	1243	-314	9.886	28
28	38	2	I GET MONEY MOST INCREASED PLAYS SOCENT SHADWAFTERMATH/INTERSCOPE	1165	+447	10.412	27
29	34	3	INT'L PLAYERS ANTHEM (I CHOOSE YOU)  UGK FEATURING OUTKAST  UGK/JIVE/ZOMBA	1142	+326	10.624	26
30	25	20	LIKE THIS  EELLY ROWLAND FEATURING EVE MUSIC WORLD/COLUMBIA	1134	-407	10.727	25
31	32	2	FREAKY GURL GUCCIMANE SO ICEY/CZAR/ASYLUM/ATLANTIC	1012	+134	8.434	31
32	31	7	CAN U BELIEVE ROBIN THICKE STAR TRAK/INTERSCOPE	846	-47	5.198	38
33	,	IEW	DUFFLE BAG BOY PLAYAZ CIRCLE FEATURING LIL WAYNE DTP/DEF JAM/IDJMG	799	+258	5.969	37
34	37	3	PLATA CIRCLE PEATORING CIE, WATNE  PUT A LITTLE UMPH IN IT  JACGED EDGE FEATURING ASHANTI  SO SO DEF/IDJIMG	799	+50	3.738	
35	36	5	MONEY IN THE BANK 位	793	+30	7.673	33
36	30	15	SWIZZ BEATZ UNIVERSAL MOTOWN HOW DO I BREATHE	753	-240	9.559	29
37	35	6	U AIN'T GOIN NOWHERE	721	-47	2.706	
38	33	12	WONDERFUL	699	-133	4.527	
39		EW	MARQUES HOUSTON T.U.G./UNIVERSAL MOTOWN  GOOD THINGS  ISSUE OF THE PROPERTY OF	663	+35	3.610	
40	40	2	RICH BOY FEATURING POLOW DA DON & KERI HILSON ZONE 4/INTERSCOPE  LIL LOVE  THE PROPERTY OF THE	653	-36	3.092	5.
Ë	4		30NE THUGS-N-HARMONY FEATURING MARIAH CAREY & BOW WOW FULL SURFACE/INTERSCOPE				

MOST ADD	ED
TITLE ARTIST / LABEL	N <b>EW</b> STATIONS
I'M SO HOOD  DJ Khaled Feat. T-Pain, Trick I Ross & Piles (TERROR SQUAD/KOCH) KBTT, KHTE, KIPR, KJMM, KNI KRRQ, KVSP, WAMO, WBFA, W WDKX, WEMX, WFXE, WHXT, WJLB, WJTT, WJLC, WJWZ, W WKKV, WQBT, WQHH, WRBJ, V WVEE, WWWZ, WZFX, XM The	DA, KOPW, BLK, WBTF, WIKS, WIZF, IZD, WJZE, WTMG,
ROC-A-FELLA BILLIONA Freeway Feat. Jay-Z (ROC-A-FELLA/DEF JAM/IDJM KBTT, KHTE, KIPR, KJMM, KM	5)

Ray Lavender (KONLIVE/GEFFEN) KBTT, KHTE. KIPR, KJMM, KNDA, KOPW, KVSP, WAMO, WBFA, WBLK, WBTF, WDKX, WEMX, WFKE, WHTA, WHXT, WJTT, WJUC, WJWZ, WJZD, WPWX, WQHH, WRBJ, WTMG, WWWZ, WZFX, WZHT GHETTO ROSE Keke Wyatt

KHTE, KIPR, KJMM, KVSP, WBLK, WBTF, WDKX, WJKS, WJTT, WJUC, WJZD, WTMG, WWWZ, WZFX			
IF I HAVE MY WAY 12			
Chrisette Michele			
(DEF JAM/IDJMG)			
KJMM, KNDA, KPRS, KVSP, WFXE, WJUC,			
WJZD, WJZE, WPEG, WQHH, WWWZ,			
WZHT			

WZHI	
HEARTBREAKER	8
Tank	
(GOOD CAME/BLACKGROUND/UNIVER	SAL
MOTOWN)	
KOPW, KTCX, WBLX, WHRK, WKKV,	
WQBT, WZFX, WZHT	

I GET MONEY	/			
50 Cent (SHADY/AFTERMATH/INTERSCOPE)				
WPRW, WVEE				
HYDROLIC	7			
B5 Feat. Bow Wow				
(BAD BOY/ATLANTIC)				
KBXX, KMJJ, KTCX, WBLX, WB	TP, WJWZ,			
WQHH				

MY DRINK N' MY 2 STEP Cassidy Feat. Swizz Beats (FULL SLRFACEJJ/RMG) WAMO, WBTJ, WHTA, WKYS, WPGC, WWPR

#### ADDED AT... WIKS

Greenville, NC

PD: J-Dot Crime Mcb. Circles, O
DJ Khaled, I'm So Hood, O
Playaz Circle Feat. Lil Wayne, Duffel Bag Boy, O
Trey Songz, Can't Help But Wait, O

FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

N	EW ANI	ACTIVE	
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN
ROCK ON (DO THE ROCKMAN) Montana Da Mac Feat. Unk (SAVOIR FAIR/KOCH) TOTAL STATIONS:	631/102	MY DRINK N' MY 2 STEP Cassidy Feat. Swizz Beats (FULL SURFACE/J/RMG)	<b>☆</b> 431/92
TOTAL STATIONS:	٠٠٠	TOTAL STATIONS:	50
PROMISE RING	508/46	TO TAL STATISTICS.	
Tiffany Evans Feat. C ara (COLUMBIA)		Timbaland Feat. Keri Hilson	423/110
TOTAL STATIONS:	52	(MOSLEY/BLACKGROUND/INTE	
		TOTAL STATIONS	36
B5 Feat. Bow Wow (BAD BOY/ATLANTIC)	499/208	HIP HOP POLICE Chamillionaire Feat. Slick Rick	
TOTAL STATIONS:	41	(CHAMILLITARY/UNIVERSAL M	
DI AVERIE DE MET	(00/30	TOTAL STATIONS:	37
PLAYER'S PRAYER Lloyd (THE INC./UNIVERSAL MOTOWN'	489/38	UH-OHHH!! Ja Rule Feat. Lil Wayne	379/54
TOTAL STATIONS:	38	(THE INC./UNIVERSAL MOTOW	
		TOTAL STATIONS:	55
CAN'T HELP BUT WAIT Trey Songz (SONG BOOK/ATLANTIC)	458/176	THEY LIKE ME Shop Boyz	303/69
TOTAL STATIONS:	47	(ONDECK/UNIVERSAL REPUBL	
		TOTAL STATIONS:	34

MOST INCREASE PLAYS	
+447	I GET MONEY  50 Cent (Shady/Aftermath/Interscope)  KNDA +40, WAMO +27, WJKS +23, WZFX +22, WQOK +21.  WHXT +18, WPHH +17, WWXZ +17, WZHT +17, KIFR +14
+446	DED  J. Holiday (MLG/Capitol)  WHTD +35, WQBT +30, WERQ +29, WHXT +20, KBTT +19, KBFB +18, WPHH +18, WPRW +17, WEMX +17, KBXX +16
+438	CRANK THAT (SOULJA BOY)  Soulja Boy (Colli-Park/Interscope)  KNDA +46, WPRW +30, KOPW +27, WJKS +25, KATZ +22,  WQUE +22, WHTD +21, WPHH +19, WTMG +18, WFXA +18
+342	LET IT GO  Keyshia Cole Feat. Missy Elliott & Lil Kim (Imani/Geffen)  KBTT +34, WQBT +32, KHTE +27, SIHJ +26, WZHT +22, WFXA +22, KATZ +21, WPRW +19, WHRK +16, WPHI +15
+342	T.I. Feat. Wyclef Jean (Grand Hustle/Atlantic) WDHT +36, WHTA +35, WEMX +34, WJZE +31, KBFB +26, WZHT +20, KKDA +18, WPHI +13, WBTP +12, WHHL +11

FOR WEEK ENDING AUGUST 12, 2007
LEGEND: See lagend to charts in charts section for rules and symbol explanations.
B3 urban stations-are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day,
7 days a week. Rao chart comprised of 83 urban and 74 Rhythmic electronically monitored Nielsen
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# URBAN AC

► "FUTURE BABY MAMA" (12-8) LIFTS **PRINCE** TO HIS 11TH URBAN AC TOP 10, AND HIS FIRST SINCE 2004.





POWERED BY

IIII CEIK	LAST WEEK	WEEKS ON CHART	TITLE CERTIFICATIONS PLAYS ARTIST IMPRINT / PROMOTION LABEL TW +/-		AUDIENCE MILLIONS RANK		
1	1	21	TEACHME NO. 1(5 WKS) MUSIQ SOULCHILD ATLANTIC	2054	+53	20.162	1
2	2	24	WHEN I SEE U FANTASIA J/RMG	1738	-44	18.457	2
3	3	45	PLEASE DON'T GO TANK GOOD GAME/BLACKGROUND/UNIVERSAL MOTOWN	1629	-94	15.977	3
0	4	18	CAN U BELIEVE ROBIN THICKE STAR TRAK/INTERSCOPE	1606	+68	13.637	4
5	6	12	IF I HAVE MY WAY CHRISTTE MICHELE DEF JAM/IDJMG	1274	+144	11.716	6
6	5	30	IF I WAS YOUR MAN	1135	-106	11.807	5
7	8	21	DJ DON'T GERALD LEVERT ATLANTIC	1004	-55	10.407	7
8	12	6	FUTURE BABY MAMA MOST INCREASED PLAYS PRINCE NPC/COLUMBIA	994	+169	7.906	10
9	7	43	LOST WITHOUT U ROBIN THICKE STAR TRAK/INTERSCOPE	966	-143	7.562	11
10	9	17	ANOTHER AGAIN JOHNLEGEND G.O.D./COLUMBIA	922	-64	8.003	9
11	n	32	IN MY SONGS	867	-28	7.300	12
12	10	25	WHAT'S MY NAME	828	-139	5,751	16
13	13	28	BRIAN MCKNIGHT WARNER BROS.  MAKE YA FEEL BEAUTIFUL	776	-46	6.667	13
14	14	7	RUBEN STUDDARD J/RMC <b>DO YOU</b> NE-YO DEF JAM/(DIMG	753	-24	10.189	8
15	15	12	ME	696	-74	6,419	14
16	19	4	TAMIA PLUS I/IMAGE BABY	587	+124	5.065	17
17	16	10	ANGIE STONE FEATURING BETTY WRIGHT STAX/CONCORD  HOW DO I BREATHE	563	-80	6.252	15
18	18	7	MARIO 3RD STREET/J/RMG HATE ON ME	550	+6	4.235	18
19	20	4	JILL SCOTT HIDDEN BEACH  BRUISED BUT NOT BROKEN AIRPOWER	389	+42	3,358	20
20	21	7	JOSS STONE VIRGIN/CAPITOL WHAT I GOTTA DO	352	+20	2.906	21
21	22	8	MACY GRAY WILLI.AM/GEFFEN  CAN U FEEL ME	332	+1	1.131	32
222	23	11	HOWARD HEWETT GROOVE SAME GIRL	321	+7		19
23	35	2	R. KELLY DUET WITH USHER JIVE/ZOMBA  ANGEL	24	+	3.688	
24	24	15	CHAKA KHAN BURGUNDY/COLUMBIA STAY WITH ME	293	+135	2,446	22
25	28	4	NORMAN BROWN PEAK/CONCDRD  WALK IN MY SHOES	288	-19	1.083	34
26	25	10	EMILY KING LIFEPRINT/J/RMG YOU SAVED MY LIFE	274	+17	1.837	26
27	26	15	KIERAN BLACK RAIN	252	-39	0.644	
28	27	7	CHUCK BROWN FEATURING DJ KOOL FULL CIRCLE/RAW VENTURE  TASTE	241	-30	1.264	30
29	31	3	RICK JAMES STONE CITY  ALRIGHT	238	-25	0.475	24
30	33	8	LEDISI VERVE FORECAST/VERVE THINKING OF YOU	221	+18	1.953	24
30	) NE	and the same	VICTOR FIELDS REGINA  MY LOVE	205	+14	0.592	
32	_	W	JOE JIVE/ZOMBA HEARTBREAKER	197	+106	1.580	29
			TANK GOOD GAME/BLACKGROUND/UNIVERSAL MOTOWN HOW DID YOU KNOW	176	+77	0.659	
33	74	13	PAUL TAYLOR FEATURING REGINA BELLE PEAK/CONCORD  LEAVING TONIGHT	173	-27	0.938	35
34	34	11	NE-YO FEATURING JENNIFER HUDSON DEF JAM/IDJMG ONLY ONE U	158	-9	1.891	25
35			FANTASIA J/RMG	132	+111	0.538	
36	100		SAKAI FAMILYTREE BETTER DAYS	127	+50	0.437	
37	NE		LORENZO DWENS & MICHAEL SPENCER MUSIC MIND	124	+11	0.445	
38	37	6	RELLY ROWLAND FEATURING EVE MUSIC WORLD/COLUMBIA  DON'T MATTER 112	124	-3	1.591	28
39	40	14	AKON KONVICT/UPFRONT/SRC/UNIVERSAL MOTOWN	120	+2	0.642	-
40	30	17	ANYTHING PATTILABELLEFEAT. MARY WARY WITH KANYE WEST & CONSEQUENCE UMBRELLA/BUNGALO	118	-91	1.088	33

	MOST ADDED	
	TITLE	NEW
	ARTIST / LABEL STAT  STOP BREAKING MY HEART Rahsaan Patterson (ARTISTRY) KJLH, KMEZ, KOKY, WAGH, WAMJ, WF WHUR, WLXC, WMCL, WMPZ, WQMG, WSRB, WTLZ	13
	FUTURE BABY MAMA Prince (NPC/COLUMBIA) WFXC, WKUS, WMJM, WRNB, WROU, WTLC, WVKL	7
	ANGEL Chaka Khan (BURGUNDY/COLUMBIA) WBAV, WOLT, WFLM, WIMX, WKSP, WM	7 IPZ,
	MY LOVE Joe (JIVE/ZOMBA) Strius Heart & Soul, WFLM, WIMX, WMN WSRB, WTLZ, WYLD	<b>7</b> 4J,
	BABY Angie Stone Feat. Betty Wright (STAX/CONCORD) WDAS, WDZZ, WKSP, WQMG, WQQK, WVAZ	6
I	HEARTBREAKER Tank (GOOD GAME/BLACKGROUND/UNIVERS MOTOWN) KDKS, KMJK, WAKB, WUHT, WWDM	5 AL
	I LIKE Sakai (FAMILY TREE) WHUR, WLXC, WTYB, WWDM	4
	ALREADY GOT JOY (SIMPLY BECAUSE) Darlene Mccoy (EMI GOSPEL/CAPITOL) WHUR, WTLZ, WVBE, WWDM	4
Ì	DO YOU Ne-Yo (DEF JAM/IDJMG) KMJQ, WFXC	2
	HATE ON ME Jill Scott (HIDDEN BEACH) KMJM, WMMJ	2



ADDED AT... KOKY Little Rock, AR PD: Mark Dylan

NE	W AN	D ACTIVE		
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN	
MAKEYOUHAPPY Musiq Soulchild (ATLANTIC)	116/28	DUET Paris Bennett (306/TVT)	73/32	
TOTAL STATIONS:	30	TOTAL STATIONS:	9	
ALREADY GOT JOY (SIMP BECAUSE) Darlene McCoy	LY 114/34	SUPERSTAR  Bar-Kays (RIGHT NOW)	70/1	
(EMI GOSPEL/CAPITOL) TOTAL STATIONS:	20	TOTAL STATIONS:	9	
TEARS DRY ON THEIR OWN	9B/33	GET ME BODIED 63/15 Beyonce (MUSIC WORLD/COLUMBIA)		
Amy Winehouse (UNIVERSAL REPUBLIC)		TOTAL STATIONS:	12	
TOTAL STATIONS:	10	BABY COME BACK HOME	56/5	
UNTIL THE END OF TIME Justin Timberlake	97/26	Vick Allen (WALDOXY/MALACO)		
(JIVE/ZOMBA)		TOTAL STATIONS:	6	
TOTAL STATIONS:	9	BED J. Holiday	53/17	
SOMEBODY ELSE Lenny Williams (LENTOM)	77/7	(MUSIC LINE/CAPITOL) TOTAL STATIONS:	11	
TOTAL STATIONS:	11			

MOST INCREASED PLAYS	
+169	FUTURE BABY MAMA Prince (NPC/Columbia) WRNB +15, WMJM +10, WMCL +9, KJMS +8, WAKB +7, WJMR -7, WBLS -7, KJLH +7, WFXC +7, WTLC +7
+144	IF I HAVE MY WAY Chrisette Michele (Def Jam/IDJMG) MLVH +13, WTLZ +12, KOKY +12, WPHR +9, WDZZ +9, WTYB +9, WQQK +9, WDLT +7, WJMR +6, WMCL +5
+135	ANGEL Chaka Khan (Burgundy/Columbia) WBAV +16, WTLZ +14, WDLT +19, WSRB +19, WHUR +8, KQXL +8, WKSP +8, WYLD +8, KMEZ +7, WVBE +6
+124	BABY Angie Stone Feat. Betty Wright (Stax/Concord) WDZZ +12, WMX +12, WSRB +10, WTLZ +8, KRNB +7, WNEW +7, WQGK +7, KMJK +6, WAKB +5, KBLX +5
+111	ONLY ONE U Fantasia (J/RMG) WAKB +12, WTLZ +10, WVBE +9, KMEZ +8, KOKY +8, WKXI +8, KBLX +7, KQXL +6, WAGH +6, WLXC +6

FOR WEEK ENDING AUGUST 12, 2007
LEGEND: See legend to charts in charts section for rules and symbol explanations.
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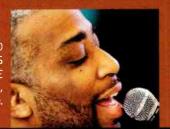


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▶ WILMINGTON, DEL.-BASED PASTOR BRUCE PARHAM LEAPS OVER THE AIRPOWER HURDLE WITH HIS FIRST CHARTING SINGLE, "CALL JESUS" (18-16).





POWERED BY

41

	LAST WEER	WEEKS ON CHAR	TITLE CERTIFICATIONS ARTIST IMPRINT / PROMOTION LABEL	PLA TW	YS +/-	AUDIEN MILLIONS	
	6	12	NEVER WOULD HAVE MADE IT NO.1 (1 WK)/MOST INCREASED PLAYS/MOST ADDED WERITY/ZOMBA	703	+125	2.604	6
2	1	36	ENCOURAGE YOURSELF DONALD LAWRENCE PRESENTS THE TRI-CITY SINGERS EMI GOSPEL	673	-81	3.870	1
3	4	22	NOBODY BUT THE LORD ALVIN DARLING & CELEBRATION EMTRO GOSPEL	655	+24	2.577	7
	2	39	FAITHFUL IS OUR GOD HEZEKIAH WALKER & LFC VERITY/ZOMBA	636	-47	3.574	3
,	3	24	BLESSED AND HIGHLY FAVORED THE CLARK SISTERS EMI-GOSPEL	634	-21	3.728	2
	5	40	LET GO DEWAYNE WOODS & WHEN SINGERS MEET QUIET WATER/VERITY/ZOMBA	585	-20	3.513	5
	7	47	BROKEN BUT I'M HEALED BYRONCAGE GOSPO CENTRIC/ZOMBA	551	-18	3.527	4
	9	15	PRAISE ON THE INSIDE JMOSS PAJAM/GOSPO CENTRIC/ZOMBA	508	+31	2.267	9
	8	23	PRAYIN' 4 U 7 SONS OF SOUL SOUL WORLD/VERITY/ZOMBA	486	+1	1.962	14
	12	17	ONE GOD  MAURETTE BROWN CLARK  AIR GOSPEL/MALACO	478	+41	2.317	8
	10	17	YOU KEEP ON BLESSING ME LUTHER BARNES & THE RED BUDD GOSPEL CHOIR  AIR GOSPEL/MALACO	475	+31	2.034	12
	13	10	BRAND NEW DAY JONATHAN BUTLER MARANATHA!	435	+30	2.074	11
	17	9	NOT ABOUT US BISHOPNOELJONES PRESENTS THE CITY OF REPUGE SANCTUARY CHOIR ALPHADOC/TYSCOT	407	+69	2.027	13
	14	36	HIGH PRAISE ANOINTED PACE SISTERS TYSCOT	389	-14	2.191	10
5	3	38	WE PRAISE YOU THE MCCLURKIN PROJECT GOSPO CENTRIC/ZOMBA	383	-58	1.772	15
	18	12	CALL JESUS AIRPOWER BRUCE PARHAM EMTROGOSPEL	346	+19	0.931	19
,	16	18	THE BLOOD  JAMES FORTUNE & FIYA WORLDWIDE	339	-11	1.219	17
3	19	15	HOW GOOD AND PLEASANT NEW BREED INTEGRITY	264	-23	0.880	20
	22	6	ANOTHER BLESSING MELVIR VILLIAMS FEATURING LEE WILLIAMS BLACKBERRY/MALACO	250	+36	0.665	25
0	20	14.	I GET JOY COKO LIGHT	231	-22	1.393	16
	-		WITH LONG LIFE ISRAEL & NEW BREED INTEGRITY	226	+112	0.474	
2	25	2	THE CLARK SISTERS EMI GOSPEL	210	+27	0.797	23
3	26	5	CELEBRATE SMOKIE NORFUL EMI COSPEL	205	+23	0.830	21
4	24	5	DESTINY STEPHEN HURD INTEGRITY	188	+4	0.373	-
5	21	13	MERCY JEFF MAJORS MUSIC ONE/EPIC/COLUMBIA	188	-47	1,123	18
6	23	11	CLOSEST FRIEND	187	-11	0.616	26
7	30	2,	GLORY TO YOU	171	+21	0.801	22
8	ii.	EW	JOANN ROSARIO FHAMMOND/VERITY/ZOMBA WITH ALL OF MY MIGHT	169	+21	0.611	27
9	27	5	BYRONCAGE GOSPO CENTRIC/ZOMBA  THANK YOU (I WON'T COMPLAIN)  OFFILM YOUR OF THE PROPERTY OF TH	162	+7	0.576	30
4	29	7	FRED HAMMOND VERITY/ZOMBA  GRACE BISHOP T.D. JAKES AND THE POTTER'S HOUSE MASS CHOIR  DEXTERITY SOUNDS/RHIND	161	+6	0.791	24

MOST A	ADDED
TITLE ARTIST / LABEL	STATIC
NEVER WOULD HA Marvin Sapp (VERITY/ZOMBA) KATZ, WHAL, WPZE	AVE MADE IT
ONE GOD Maurette Brown-clark (AIR GOSPEL/MALACO KATZ, KROI, WXTC	)
LIVIN* The Clark Sisters (EMI GOSPEL) WNOO, WOAD, WPPZ	43
BRAND NEW DAY Jonathan Butler (MARANATHA!) WPPZ, WSOK	
NOT ABOUT US Bishop Noel Jones Pro Refuge Sanctuary Cho (ALPHA DOG/TYSCOT, KHLR, WNNL	ir
STRONGER Myron Butler & Levi (EMI GCSPEL) WHAL, WOAD	
LISTEN Trin-i-tee 5:7 (SPIRIT RISING/MUSIC KROI, WXTC	WORLD)
PRAISE ON THE J Moss (PAJAM'GOSPO CENT WXTC	

MD: MoShay LaRen			
The Clark Sisters, Livini, Joann Rosario, Glory To Y Jonathan Butler, Brand N Kurt Carr & The Kurt Carr Sing	(ou, 17 ew Day, 1		
FOR REPORTING STATIONS	PLAYLIS	TS GO TO:	
www.RadioandR	ecords.	com	
1) NIELSEN BDS CFRTIFICATIONS	PL.	AYS LW	
CERTIFICATIONS	IW	LW	
	244	262	
	239	252	
	225	280	

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222

218

227

222

TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL
STRONGER Myron Butler & Levi (EMI GOSPEL)	145/28	BE BLESSED Bishop Paul S. Morton (TEHILLAH/LIGHT)
TOTAL STATIONS:	15	TOTAL STATIONS:
I NEVER LOST MY PRAIS Tramaine Hawkins (GOSPO CENTRIC/ZOMBA)	SE 141/15	FOR MY GOOD VaShawn Mitchell (TYSCOT)
TOTAL STATIONS:	18	TOTAL STATIONS:
GRATEFUL Hezekiah Walker & LFC (VERITY/ZOMBA)	139/9	SURGERY L. Spenser Smith & Testament (EMTRO GOSPEL)
TOTAL STATIONS:	13	TOTAL STATIONS:
EVERYBODY CLAP YOUR HAND5 Joshua's Troop	131/20	LISTEN Trin:i-tee 5:7 (SPIRIT RISING/MUSIC WORLD)
(NEW HAVEN)		TOTAL STATIONS:
TOTAL STATIONS:	11	AS LONG AS THERE'S YOU
IT'S ALREADY DONE Anointed Pace Sisters	125/5	The McClurkin Project (GOSPO CENTRIC/ZOMBA)
(EMI GOSPEL)	13	TOTAL STATIONS:
TOTAL STATIONS:	دا	

MOST INCREASED PLAYS	
+125	NEVER WOULD HAVE MADE IT Marvin Sapp (Verity/Zomba) WOAJ0 + 25, WSOK + 21, WHAL + 17, WNOO + 10, WPZE + 9, WFMV + 8, WPPZ + 8, KATZ + 8, WHLW + 6, KOKA + 6
+112	WITH LONG LIFE  Israel & New Breed (Integrity)  KOKA +44, WHLW +96, WXEZ +11, WEUP +9, WFLT +8,  WUFD +6, XSRT +5, WPCC +4, WXOK +4, WJNI +3
+69	NOT ABOUT US Bishop Noel Jones Presents The City Of Refuge Sanctuary Choir (Alpha Dog/Tyscot) WNNL +13, WXEZ +9, XSRT +7, KROI +6, KHLR +6, WFMV +5, WLOU +5, WOAD +4, WXVI +4, WSOK +4
+56	LISTEN Trin-i-tee S:7 (Spirit Rising/Music World) WXEZ +16, WPCC +9, KHLR +7, KROI +7, WXTC +4, WFLT +3, WLOU +2, WLIB +2, WUFO +2, WYLD +2
+4]	ONE GOD  Maurette Brown Clark (AIR Gospel/Malaco)  WXOK +12, WFPZ +8, KROI +8, KATZ +7, KOKA +6,  WNNI -5, WUFO +4, WCRB +3, WNI +3, WHLH +2

FOR WEEK ENDING AUGUST 12, 2007
LECEND: See legend to charts in charts section for rules and symbol explanations.
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#### **GOSPEL REPORTERS**

WPZE/Atlanta, GA\* OM: Frank Johnson PD/MD: Derek Harper

WTHB/Augusta, GA OM/PD: Ron Thomas APD: Sister Mary Kingcannon WCAO/Baltimore, MD\*

PD: Lee Michaels APD/MD: Danielle Brown WWIN/Baltimore, MD PD: Jeff Majors MD: Jean Alston

WXOK/Baton Rouge, LA\* OM: LeBron "LBJ" Joseph PD/MD: J'Michael Francois

WUFO/Buffalo, NY\* OM: Carol M. Salter PD/MD: Lee Pettigrew

WJNI/Charleston, SC\* OM: Michael Baynard PD: Belinda Parker MD: Anthony Baxter

WXTC/Charleston, SC\* OM: Bryan Taylor PD: Michael Tee APD: Edwin "Chef" Wright WPZS/Charlotte, NC\*

WNOO/Chattanooga, TN\* OM: Lee Clear PD/MD: Sam Terry

WGRB/Chicago, IL\* PD: Sonya M. Blakey APD/MD: Effie Rolfe

WJMO/Cleveland, OH\* OM/PD: Kim Johnson

WFMV/Columbia, SC\* PD: Tony "Gee" Green APD/MD: Monica Washington

PLAYS TW LW

364

322

380

290

306

371

316

316

271

250

II NIELSEN BDS CERTIFICATIONS

RECURRENTS

WEAM/Columbus, GA OM: Carl Conner, J PD: Pam Dixon

**WAJV/Columbus, MS** OM: GQ Riley PD: Sebastian Riley WJYD/Columbus, OH\* OM: Jerry Smith PD: Dawn Mosby

KHVN/Dallas, TX

WFLT/Flint, MI\* OM/PD: Sammie L. Jordan, Jr. MD: Anna Johnson WEAL/Greensboro, NC\* PD/MD: Joseph Level

KROI/Houston, TX\* OM/PD: Terri Thomas WDJL/Huntsville, AL\* PD/MD: Walter Peavey

TITLE ARTIST / IMPRINT / PROMOTION LABEL

VICTORY
TYE TRIBBETT & G.A. (INTEGRITY/COLUMBIA)

IT'S ON THE WAY
NEAL ROBERSON (BLACKBERRY/MALACO)

I'M STILL STANDING BISHOP PAUL S. MORTON (TEHILLAH/LIGHT)

UM GOOD

NORFUL (EMI GOSPEL)

THE STRUGGLE IS OVER YOUTH FOR CHRIST (EMTRO GOSPEL)

WEUP/Huntsville, AL\* OM: Hundley Batts PD: Steve Murry MD: Ricky Sykes

WTLC/Indianapolis, IN\* OM: Brian Wallace MD: Donayan Hartwell

WHLH/Jackson, MS\* OM: Steve Kelly PD: Jenell Roberts MD: Lance Fuller

WOAD/Jackson, MS\* OM: Stan Branson PD/MD: Percy Davis

KPRT/Kansas City, MO

ADDED AT... WPPZ

Philadelphia, PA MD: MoShay LaRen

KHLR/Little Rock, AR\* OM: Sonny Victory PD: Torrez Harris

KPZK/Little Rock, AR OM: Mark Dylan PD/MD: Billy St. James

WLOU/Louisville, KY\* PD: Bill Price

WBBP/Memphis, TN MD: Doreen Graves WHAL/Memphis, TN\* PD: Eileen Col ier APD/MD: Tracy Bethea

WLOK/Memphis, TN\* PD/MD: Kim Harper

WMBM/Miami, FL OM: E. Claudette Freeman PD/MD: Greg Cooper

WHLW/Montgomery, AL\* OM: Michael Long PD/MD: Kenny J.

WXVI/Montgomery, AL\* PD: Glinda Perkins

WTHE/Nassau, NY\* PD: Darren K. Greggs MD: Clara Mack

WPRF/New Orleans, LA PD: Kris "Cap'n Kris" McCo WYLD/New Orleans, LA\* APD/MD: Loretta Petit WLIB/New York, NY\* PD: Denise Hill

WXEZ/Norfolk, VA\* OM: John Shomb PD: Dale Murray

WPPZ/Philadelphia, PA\* OM: Elroy Smith MD: MoShay LaRen

WNNL/Raleigh, NC\* OM/PD: Jerry Šmi MD: Melissa Wade

WPZZ/Richmond, VA\* OM: Jerry Smith PD: Reggie Baker

Rejoice/Satellite PD: Willie Mae McIver

Sheridan Gospel Network/Satellite PD: Michael Gamble APD: Morgan Dukes MD: Ace Alexander

XM The Spirit/Satellite\* PD/MD: Jay Bryant WSOK/Savannah, GA\* PD: E. Larry McDuffie

KOKA/Shreveport, LA\* PD: Eddie Giles APD/MD: Sharon Flournoy

KATZ/St. Louis, MO\* PD: Terrence Bibb MD: Dwight Stone

WIMG/Trenton, NJ OM/PD: Felicia Brannon APD/MD: Robyn McCollum WTSK/Tuscaloosa, AL

OM: Greg Tomascello PD/AMD: Charles Anthony

WPGC/Washington, DC\* PD/MD: Cheryl Jackson WYCB/Washington, DC

WFAI/Wilmington, DE OM: Melvin Brittingham PD/MD: Manuel Mena

TITLE ARTIST / IMPRINT / PROMOTION LABEL

I'LL TRUST YOU
RICHARD SMALLWOOD (SOUL WORLD/VERITY/ZOMBA)

JESUS, JESUS, JESUS
REV. TIMOTHY WRICHT & THE NEW YORK FELLOWSHIP MASS CHOIR (MQM/JEC)

STEP ASIDE YOLANDA ADAMS (ATLANTIC)

HALLELUJAH TROY SNEED (EMTRO GOSPEL)

## **CHRISTIAN**



Noncomms find creative ways to generate revenue

## No Commercials? No Problem

Kevin Peterson

KPeterson@RadioandRecords.com

oncommercial Christian stations may not be able to run ads, but that hasn't stopped some of them from creatively generating funding for their operations. Listener support is typically the No. 1 way these stations fuel revenue. Business partners—or underwriters, as some stations refer to them—would be second in line.

On the listener front, the most common means to bring in the money is through "sharathons." Teresa White, senior business development director for WAY-FM Network, says station volunteers are essential for a successful sharathon. "Enthusiasm in the 11th hour is important, as well as onair talent that can foster a reaction from the listener," White says. "Also expect to put in some long hours—sometimes as much as 70-plus—with everyone giving it all they have to give."

JOY-FM network director of business and ministry development Malachi Crane says, "In the end, it's just a 'God thing.' Preparation is important, though. Do your best to make sure the listener knows the importance of the sharathons. Do a good job of telling the station's story and how the listener can play a huge role in making an impact in so many people's lives on a daily basis. Do this both on-air and off through mailings and one-on-one interaction with your donors."

Some may think that noncomms are running

ads when they hear sponsor announcements for businesses. But according to Randy Bronkema, VP of radio development for Cornerstone University Radio in Grand Rapids, there is a difference between commercials and business partner or underwriter announcements. "A commercial is an opportunity . . . to offer a call to action—in other words, 'Shop now and save' or 'Come in now and get 30% off,' " says Bronkema, who oversees Christian AC WCSG and Christian CHR/top 40 WAYG-WAYK/Grand Rapids-Kalamazoo.

Cranes notes, "Underwriting is meant to be an acknowledgement, listing noncomparative facts about the business, such as its name, location and contact details; services offered; and how long the business has been around, all of which should remain 'value-neutral' in the wording."

Among the ad categories that have an affinity for the format, according to White, are medical, automotive and financial services. "I have found that industries that involve a certain level of trust



'Industries that involve a certain level of trust between the business and customer want to be on Christian radio.'

-Teresa White



Crane



Bronkema

between the business and customer want to be on Christian radio," she says. "They want our listeners to know that the business can be trusted and has high ethical standards. Our listeners also want to hear about these types of businesses as well as others that feel and believe as they do."

#### **Business Sponsorships**

Sponsorships, Web development, concerts and events, remote broadcasts and promotional efforts are also significant revenue drivers for noncomms. Crane says, "I've seen some stations create their own business directory or publication and not only offer businesses the airwaves but a print avenue to help get their business branded with the station's audience."

White says, "Business sponsorships in the form of being a title sponsor of a concert, sponsor of an on-air show or specific segments within a show, weather/traffic sponsors and Web site sponsors are all great. This type of revenue does not take up on-air inventory and assists in reaching our goals."

One area you don't hear radio talking about much is estate planning and endowment. Bronkema believes that needs to change. "Too much of our money is going to the government, and it really needs to go to Christian radio and Christian ministries," he says. "It's an area where Christian colleges have done well."

If you like the idea, but don't know how to get started, he suggests that "this is where you partner with local financial planners or local attorneys. Host an estate-planning seminar. Invite your listeners and do a service for them, which in turn, helps you."

#### **Engendering Station 'Ownership'**

Bronkema foresees funds generated from major donors taking on increasing importance. "If you told the World War II generation that you needed \$50,000 to stay on the air, they would give you \$50,000. My generation, the baby boomers, practice philanthropy more like they run their businesses. They want to know what their return on investment will be if they give and how we're going to impact lives."

But Generation X wants more than return on investment—they want to feel involved with the radio station, according to Bronkema. "So what we need to do is almost create ownership of the radio station," he says. "WCSG does a great job of this; we hear a lot of people saying, 'This is my radio station,' and we obviously like that."



## CHRISTIAN AC

▶ WITH SPINS DETECTED AT 16 STATIONS, WORSHIP LEADER AND FORMER **ACCORDING TO** JOHN FRONTMAN JOHN **WALLER** OPENS AT NO. 30 WITH "STILL CALLS ME SON





**NEW AND ACTIVE** 

TITLE ARTIST / LABEL

SONG OF HOPE Robbie Seay Band (SPARROW/EMI CMG) TOTAL STATIONS:

Chris Rice (EB+FLO/INO) TOTAL STATIONS:

Drew Cline (UNDONE) TOTAL STATIONS

Relient K (CAPITOL/GOTEE) TOTAL STATIONS:

CAPTIVATED
Shawn McDonald
(SPARROW/EMI CMG)
TOTAL STATIONS:

SNEAKIN' INTO HEAVEN

I WILL (LIFT MY EYES)

GIVE UNTIL THERE'S NOTHING LEFT

PLAYS /GAIN

233/29

221/36

209/28

199/14

11

13

14 188/24

TITLE ARTIST / LABEL

THERE IS A REASON
Caedmon's Call
(INO)
TOTAL STATIONS

YOU CARRIED ME

OUR GREAT GOD

BEAUTIFUL NEWS

Mark Schultz (WORD-CURB)

Todd Agnew Feat. Rebecca St. Jar (INO)
TOTAL STATIONS:

Matt Redman (SIXSTEPS/SPARROW/EMI CMG) TOTAL STATIONS:

Building 429 (WORD-CURB) TOTAL STATIONS

POWERED BY nielsen

PLAYS /GAIN

180/18

175/2

162/18

158/17

156/43

43

11

12

I HIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	IT NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL/ TW	4YS +/-	AUDIEN MILLIONS	
1	1	20	BRING THE RAIN MERCYME	NO. 1(2 WK5)	1584	-16	4.561	1
2	2	21	GIVE YOU GLORY JEREMY CAMP	BEC/TOOTH & NAIL	1447	-115	4.282	3
3	3	25	EVERY TIME I BREATHE BIG DADDY WEAVE	FERVENT/WORD-CURB	1412	-25	4.317	2
4	4	24	I'M NOT WHO I WAS BRANDON HEATH	MONOMODE/REUNION/PLG	1252	-89	3.369	5
6	6	7	EAST TO WEST CASTING CROWNS	BEACH STREET/REUNION/PLC	1219	+74	3.256	6
6	5	31	UNDO RUSH OF FOOLS	MIDAS	1189	-33	4.053	4
7	8	13	GIVE ME WORDS TO SPEAK AARON SHUST	BRASH	1117	+48	3.070	8
8	9	16	YOU BRITT NICOLE	SPARROW/EMI CMG	1048	-18	2.491	11
9	7	13	ONLY THE WORLD MANDISA	SPARROW/EMI CMG	981	-100	2.430	12
10	11	8	LOVE THE LORD MOST LINCOLN BREWSTER	INCREASED PLAYS VERTICAL/INTEGRITY	970	+138	3.231	7
B	10	25	SOMETHING BEAUTIFUL NEWSBOYS	INPOP	889	-43	2.387	13
12	16	7	EVERYTHING GLORIOUS DAVID CROWDER BAND	SIXSTEPS/SPARROW/EMICMG	<b>73</b> 2	+49	1.670	16
13	13	9	I'M FOR YOU TOBYMAC	FOREFRONT/EMICMG	710	+1	1.346	20
14	12	39	EVERLASTING GOD LINCOLN BREWSTER	VERTICAL/INTEGRITY	710	-18	2.667	10
15	14	8	HOME DAUGHTRY	RCA/RMG	692	-11	2.966	9
16	17	5	SUNDAY TREE63	INPOP	593	+31	1.509	17
12	19	13	PROMISE OF A LIFETIME KUTLESS	BEC/TOOTH & NAIL	535	+14	0.692	28
18	22	3	MIRACLE OF THE MOMENT STEVEN CURTIS CHAPMAN	AIRPOWER SPARROW/EMICMG	521	+83	1.403	19
19	18	17	OVER MY HEAD BRIAN LITTRELL	REUNIÓN/PLG	521	-32	0.730	25
20	23	7	ALL THE WORLD POINT OF GRACE	WORD-CURB	466	+29	0.582	
2	24	8	COMING BACK TO LIFE ECHOING ANGELS	INO	455	+30	1.422	18
22	27	4	BE STILL STORYSIDE:B	SILENT MAJORITY/COTEE	450	+68	0.924	23
25	20	11	NATE SALLIE	CURB	435	-26	1.025	21
24	21	14	BEBO NORMAN	ESSENTIAL/PLG	413	-30	0.532	·
25	26	17	ANYWAY MARTINA MCBRIDE	RCA/PLG	390	-6	1.964	14
26	25	20	WHEN I GET WHERE I'M GOING GEOFF MOORE	ROCKETOWN	362	-61	0.711	27
27	28	4	JESUS HOLD ME ANDREW CARLTON	BAKERTOWN	360	+34	1.760	15
28	29	14	FIND ME TONIGHT EVERYDAY SUNDAY	INPOP	280	-36	0.893	24
25	<b>3</b> 0	4	TEARS OF THE SAINTS LEELAND	ESSENTIAL/PLG	254	-22	0.658	30
30	N	EW	STILL CALLS ME SON JOHN WALLER	BEACH STREET/REUNION/PLG	236	-5	0.387	

	Min X
MOST ADDED	
TITLE ARTIST / LABEL S	NEW TATIONS
WHEN OUR HEARTS SING Rush Of Fools (MIDAS) KHZR, <tis, wbsn,="" wcqr,="" wdjc,<br="">WPAR</tis,>	<b>7</b> wлt,
THERE IS A GOD 33miles (INO) KSBJ, WCQR, WMCU, WPAR	4
EVERYTHING GLORIOUS David Crowder Band (SIXSTEPS/SPARROW/EMI CMG) WDJC, WJQK, WJTL	3
MIRACLE OF THE MOMENT Steven Eurtls Chapman (SPARROWJEMI CMG) WAWZ, WDJC, WFSH	3
AFTER THE WORLD Disciple (SRE/IND) KBIQ, KGBI, WFHM	3
BACK TO THE CROSS Our Heart's Hero (GOTEE: KGBI, KKFS, WFHM	3
IN BETTER HANDS Natalie Grant (CURB) KCMS, KTSL, XM The Message	3
SUNDAY tree63 (INPOP) KVMV, WAWZ	2
BEAUTIFUL NEWS	2

1	MOST INCREASED PLAYS	
	+138	LO\ Linc W.A8 WRO
	+83	MIR Stev KHZR WFSH
	+74	EAS Cast

VE THE LORD Oln Brewster (Vertical/Integrity) 3 +28, WBSN +16, KBIQ +15, WCSG +10, KFIS +9, +9, WFHM +8, WFFH +7, KHZR +6, WBDX +6 RACLE OF THE MOMENT ven Curtis Chapman (Sparrow/EMI CMG) 1 • 24, KSBJ • 20, WGTS • 17, WCSG • 18, WAWZ • 18, 1 • 8, WMSJ • 6, WAFJ • 3, XMES • 3, KCMS • 2 ST TO WEST Casting Crowns (Beach Street/Reunion/PLG) WFSH +16, WLPJ +15, KLTY +9, KKFS +9, KTIS +7, KTSL +6, WFFH +6, WAWZ +4, WBDX +4, WJQK +3 WHEN OUR HEARTS SING +72 Rush Of Fools (Midas) KXQJ +24, KBNJ +14, KLJC +11, WMCU +9, KTIS +6, WQJC +2, SIST +1, WJTL +1, WMUZ +1, KFIS +1 +68 **BE STILL** StorySide:B (Silent Majority/Gotee) WRCM +19, WMSJ +16, XMES +7, KTSL +6, WCRJ +5, KCMS +4, WPOZ +4, WAFJ +3, WDJC +2, WLAB +2

			F	RECUF	REN	TS
I HIS WEEK	TITLE ARTIST / IMPRINT / PROMOTION LABEL	11 NIELSEN BDS CERTIFICATIONS	PL/ TW	AYS LW	THIS WEEK	TIT ART
	HOW CAN I KEEP FROM SINGING CHRIS TOMLIN (SIXSTEPS/SPARROW/EMI CMG)		678	690	6	BLE
2	MY SAVIOR MY GOD AARON SHUST (BRASH)		671	694	7	PR/ CAST
	MADE TO LOVE TOBYMAC (FOREFRONT/EMICMG)		631	673	8	HO'
4	TUNNEL THIRD DAY (ESSENTIAL/PLG)		574	693	9	<b>BY</b> GLORY
5	HOLY IS THE LORD CHRIS TOMLIN (SIXSTEPS/SPARROW/EMICMG)		569	543	10	MO

TITLE ARTIST / IMPRINT / PROMOTION LABEL  IN NIELSEN BDS CERTIFICATIONS	PL:	AYS LW
BLESSED BE YOUR NAME TREE63 (INPOP)	534	536
PRAISE YOU IN THIS STORM CASTING CROWNS (BEACH STREET/REUNION/PLG)	526	522
HOW GREAT IS OUR GOD CHRIS TOMLIN (SIXSTEPS/SPARROW/EMI CMG)	512	507
BY HIS WOUNDS GLORY REVEALED FEAT, MAC POWELL, MARK HALL, STEVEN CURTUS (HAPMAN, BRIAN LITTPELL (REUNION/PLG)	508	526
MOUNTAIN OF GOD THIRD DAY (ESSENTIAL/PLG)	478	479

FOR WEEK ENDING AUGUST 12, 2007
LEGEND: See legend to charts in charts section for rules and symbol explanations.
54 Christian AC stations are electronically monitored by Nielsen Broadcast Data Systems 24
hours a day, 7 days a week, Christian AC Indicator chart compiled of 32 reporters, christian CHR
27, christian rock 29 and inspo 18. © 2007 Nielsen Business Media, Inc. All rights reserved.

#### **CHRISTIAN CHR REPORTERS**

KLYT/Albuquerque, NM OM: Johann "Yo" Snyder MD: Joey Belville

KAFC/Anchorage, AK APD: MD: Mike Carrier

WHMX/Bangor, ME APD, MD: Morgan Smith

KWOF/Cedar Rapids, IA OM /PD: Jack Davis

WONU/Chicago, IL\* OM: Justin Knight
PD: Johnathon Eltrevoog MC: Mallory DeWees

KXWA/Denver, CO PD: Scott Veigel

KZZQ/Des Moines, IA

WJRF/Duluth, MN PD/MD: Terry Michaels

KNMI/Farmington, NM OM: Wilann Thomas PD: Darren Nez MD: Kenny Montano

WSCF/Ft. Pierce, FL PD/MD: Paul Tipton

WORQ/Green Bay, WI

WAYK/Kalamazoo, MI PD/MD: Mike Couchman

WYLV/Knoxville, TN\* PD/MD: Jonathan Unthank

WAYM/Nashville, TN\* OM: Dave Senes PD: Jeff Brown MD: Stace Whitmire

WNAZ/Nashville, TN\* OM/PD: Dave Queen APD: Jennifer Houchin MD: Seth Routzahn

WJLZ/Norfolk, VA\* OM/PD: JF Morgan APD: Anne Verebely

ADDED AT... WJTL

Lancaster, PA

Plumb, In My Arms, 15 David Crowder Band, Everything Glorious, 14 Rush of Fools, When Our Hearts Sing, 12 Michael W. Smith, How to Say Goodbye, 12

FOR REPORTING STATIONS PLAYLISTS GO TO

KJTH/Ponca City, OK PD/MD: Tony Weir APD: Jeremy Louis

KZRI/Portland, OR\* OM: Mike Novak PD: David Pierce APD: Eric Allen

KTPT/Rapid City, SD OM: Tom Schoenstedt PD/MD: Joseph Standish

WPRJ/Saginaw, MI OM: Gary Bugh PD/MD: Aaron Dicer

KLFF/San Luis Obispo, CA\* PD: Matt Williams MD: Noonie Fugler

WBYO/Sellersville, PA OM: David Baker PD/MD: Kristine McClain

KADI/Springfield, MO\* PD/MD: Rod Kittleman

WBVM/Tampa, FL\* PD: Johnny Vincent MD: Olivia Paff

WYSZ/Toledo, OH PD/MD: Jeff Howe APD: Rob Fairchild

KDUV/Visalia, CA\* PD: Joe Croft APD/MD: Shannon Steele

WCLQ/Wausau, WI

► CHRISTIAN CROSSOVER TRIO MXPX HOPS 2-1 ON THE CHRISTIAN ROCK SCORECARD WITH "YOU'RE ON FIRE," THE LEAD SINGLE FROM "SECRET WEAPON."





THIS WEEK	NCT WEEK	EFICS.	CHRISTIAN CHR	PLA	
Ē	3	35	ARTIST IMPRINT / PROMOTION LABEL  I'M FOR YOU	TW	+/-
	H	lo	TOBYMAC FOREFRONT/EMICMG	1067	+19
•		13	LET IT FADE  JEREMY CAMP  BEC/TOOTH & NAIL	987	+13
3		þ	AWAKENING SWITCHFOOT SPARROW/COLUMBIA/EMI CMG	883	-20
9		3	ZERO HAWK NELSON TOOTH & NAIL	813	+10
5	9	25	THE LAST NIGHT SKILLET ARDENT/SRE/INO	792	-2
5	5	20	YOU BRITT NICOLE SPARROW/EMI CMG	738	-53
7		24	SOMETHING BEAUTIFUL NEWSBOYS INPOP	731	+6
8	9		SIGNATURE OF DIVINE (YAHWEH) NEEDTOBREATHE ATLANTIC/LAVA/WORD-CURB	666	+30
9	3	7	RIGHT NOW THIS BEAUTIFUL REPUBLIC FOREFRONT/EMICMG	662	+21
0	-	V	I'M NOT WHO I WAS BRANDON HEATH REUNION/PLG	603	-22
0		5	GIVE UNTIL THERE'S NOTHING LEFT RELIENT K CAPITOL/GOTEE	593	+56
12		B	BEAUTY AYIESHA WOODS GOTEE	581	-7
3	7	5	EAST TO WEST CASTING CROWNS BEACH STREET/REUNION/PLG	552	+49
14		<b>25</b>	AFTER THE WORLD DISCIPLE SRE/IND	546	-40
15	5	10	IN MY ARMS PLUMB CURB	526	+14
16	8	3	HOME DAUGHTRY RCA/RMG	524	+36
17	13	2	ONLY THE WORLD MANDISA SPARROW/EMI CMG	506	-41
18	6	3	LONE RANGER NATE SALLIE CURB	434	-76
19	21	20	UNDO RUSH OF FOOLS MIDAS	429	+9
20	3C	7	HERE'S MY LIFE BARLOWGIRL FERVENT/WORD-CURB	425	+4
21	2.	5	WHAT DO WE KNOW THOUSAND FOOT KRUTCH TOOTH & NAIL	414	+36
23	52	5	JUST ME SEVENGLORY 7.SPIN	406	+4
2	×	7	I WANNA LIVE STELLARKART WORD-CURB	372	+1
23	5c	7	BEAUTIFUL DISASTER JON MCLAUGHLIN ISLAND/UMCG	342	+7
2	26	6	IT'S BEAUTIFUL ELEVENTYSEVEN FLICKER/PLG	340	+11
26	70	16	PRAISE AND ADORE (SOME LIVE WITHOUT IT) WAYORLY FLICKER/PLG	334	-147
7	35	3	CAN'T GO ON GROUPTCREW FERVENT/WORD-CURB	290	+9
23	25	3	EVERYTHING GLORIOUS DAVID CROWDER BAND SIXSTEPS/SPARROW/EMI CMG	272	+19
29	30	2	LET'S GO BACK EVERYDAY SUNDAY INPOP	241	+18
30	N	W	LET GO GREY HOLIDAY ESSENTIAL/PLG	238	+19

THE WEEK	F WEEK	WEEKS	CHRISTIAN ROCK	OI.	we
Ē	TSA.	SKE OKE	ARTIST IMPRINT / PROMOTION LABEL	TW	+/-
0	2	n	YOU'RE ON FIRE MXPX TOOTH& NAIL	274	+8
2	3	16	EVIL (A CHORUS OF RESISTANCE) PROJECT 86 TOOTH& NAIL	245	-17
5	1	13	PLAY IT SAFE DIZMAS CREDENTIAL/EMI CMG	243	-57
•	6	12	FIGHT LIKE THIS DECYFER DOWN SRE/INO	236	+16
0	10	4	HOTEL AQUARIUM FALLING UP BEC/TOOTH & NAIL	223	+30
6	5	6	I NEED YOU RELIENT K CAPITOL/GOTEE	220	-6
7	4	19	MADMEN WAYORLY FLICKER/PLG	220	-12
3	7	6	LET'S GO BACK EVERYDAY SUNDAY INPOP	218	+2
Э	8	10	TIME (TO LET THIS GO) NEVERTHELESS FLICKER/PLG	205	-1
0	18	2	COMATOSE SKILLET AROENT/SRE/IND	193	+36
0	13	8	LIE TO ME 12 STONES WINO-UP	193	+8
2	9	11	NEW SKEPTIC THEFOLD TOOTH & NAIL	186	-13
3	12	13	ZERO HAWK NELSON TOOTH & NAIL	176	-11
0	16	4	FALLS APART THOUSAND FOOT KRUTCH TOOTH & NAIL	174	+15
5	15	6	SCREAM JONAH 33 ARES	170	-10
6	17	7	HOLE IN MY HAND DAY OF FIRE ESSENTIAL/PLG	168	+10
17	14	10	FINDING OUT STELLAR KART WORD-CURB	168	-17
8	n	16	SOMEWHERE IN THE SKY KUTLESS BEC/TOOTH& NAIL	163	-30
9	20	3	F-STOP SULLIVAN TOOTH & NAIL	159	+14
<b>(2)</b>	29	3	AWAKE SEVENTH DAY SLUMBER BEC/TOOTH & NAIL	157	+36
<b>a</b>	22	3	AMAZING BECAUSE IT IS ALMOST. TOOTH& NAIL	157	+21
22	21	6	YOUR DEMON KIDS IN THE WAY FLICKER/PLG	139	-4
25	23	20	WAKE UP KJ-52 BEC/TOOTH&NAIL	130	-5
24)	30	7	TEMPTATION COME MY WAY SHOWDOWN MONO VS STEREO/GOTEE	129	+14
25	24	14	SING TO ME RUNKIDRIN TOOTH& NAIL	129	-5
25	27	2	LOVE IN YOUR ARMS ELEVENTYSEVEN FLICKER/PLG	128	+5
3	NE	W	THE UNWINDING CABLE CAR ANBERLIN TOOTH & NAIL	125	+36
288	25	Ş	POPULARITY JONEZETTA TOOTH& NAIL	123	-7
9	NE	W	LET GO RED ESSENTIAL/PLG	110	+65
<b>9</b>	N		WORLD AWAY EMERY TOOTH & NAIL	104	+21

VFFK	Medi	A.F.				
THIS WFFK	LAST W	WEER	TITLE ARTIST	IMPRINT / PROMOTION LABEL	TW	AYS +/-
0	1	6	EAST TO WEST CASTING CROWNS	BEACH STREET/REUNIDN/PLG	281	+14
2	2	18	BRING THE RAIN MERCYME	INO	262	+7
3	Ē	16	BE THOU NEAR TO ME SELAH	CURB	251	-8
4	E	11.	GIVE ME WORDS TO SPEAK AARONSHUST	BRASH	249	+41
9	4	10	GOD SPEAKING RONNIE FREEMAN	HARDLY	237	+2
6	1	8	GIVE YOU GLORY JEREMY CAMP	BEC/TOOTH & NAIL	230	+18
9	9	5	LET YOUR LIGHT SHINE BETHANY DILLON	SPARROW/EMI CMG	187	+17
(8)	10	7	YOU ARE GOOD POINT OF GRACE	WORD-CURB	177	+11
9		20	EVERY TIME I BREATHE BIG DADDY WEAVE	FERVENT/WORD-CURB	172	-14
10	8	17	I'M NOT WHO I WAS BRANDON HEATH	REUNION/PLG	170	-11

INSP	10						
	TW	LW	WKS	TITLE ARTIST	IMPRINT / PROMOTION LABEL	PL/ TW	AYS +/-
	n	17	2	THERE IS A REASON CAEDMON'S CALL	INO	157	+36
	2	14	5	OUR GREAT GOD TODD AGNEW FEAT. REBECCA ST. JAMES	ARDENT/INO	147	+15
	3	15	3	FINALLY FREE NICHOLE NORDEMAN	SPARROW/EMI CMG	141	+18
	-4	12	6	HALLELUJAH, JESUS MONK & NEAGLE	REUNION/PLG	137	-6
	1	RE-E	NTRY	YOUR MAJESTY IS EVERYWHERE GINGER MILLERMON	ANOTHEN	129	+25
	5	18	2	STILL CALLS ME SON JOHN WALLER	REUNION/PLG	119	+1
	17	19	2	ALL THE WORLD POINT OF GRACE	WORD-CURB	117	+9
	18	13	15	FATHER JADON LAVIK	BEC/TOOTH & NAIL	104	-32
	19	RE-E	NTRY	COMING BACK TO LIFE ECHOING ANGELS	INO	102	-6
	20	20	8	OVER MY HEAD BRIANLITTRELL	REUNION/PLG	101	-7

## FLYTAllauquerque, NM CM: Jcharn "Yo" Snyder MD: Jcey Belville

WC♥L/Bewling Green, KY

OM:K≥n Eurns PD: 5Lsan Woodard MD: W hitmey Yule

WV DF/Bridgeport, CT PD/MD: Bob Felberg

WCWP/Brookville, NY PD: Peter Bellotti MD: Reena Temburni

WUFM/Columbus, OH\* OM: Nichael Buckingham PD/ 40: Nikki Cantu APE: \_aire Moneyhon

#### KBNJ/Corpus Christi, TX PD: Arron Daniels

KVRK/Dallas, TX PD: Chris Goodwin MD: Drue Mitchell

WSNL/Flint, MI MD: Brian Goodman

WORQ/Green Bay, WI\*

WBFJ/Greensboro, NC PD/MD: Wally Decker APD: Darren Stevens

#### WJTL/Lancaster, PA\*

PD: John Shirk MD: Phil Smith

KIBZ/Lincoln, NE OM: Lester St. James PD/MD: Ron Drury

WDML/Marion, IL

WMKL/Miami, FL PD: Rob Robbins MD: Kelly Downing

Effect Radio Network/Network PD/MD: Brian Harman APD: Amanda Harman

## WJLZ/Norfolk, VA\* \_M/PD: JP Morgan

**CHRISTIAN ROCK REPORTERS** 

△ PD: Anne Verebely

WITR/Rochester, NY = D/MD: Samme Palermo 4.PD: Will "The Tuna" Benson

WPRJ/Saginaw, MI OM: Gary Bugh PD/MD: Aaron Dicer

WJIS/Sarasota, FL CM: Kris Byerly PD: Michelle Tellone MD: Elisha Skorski

#### Firexcape/Satellite PD/MD: Joe Hayes

Positive Rock Show/Satellite

PD/MD: Josh Booth Red Letter Rock 20/Satellite

PD: Cody Christopher MD: Reid Johnson

Sirius Spirit 66/Satellite\* PD: Al Skop MD: Joey Black

The Sound Of Light/Satellite

#### Whip Of Cords/Satellite OM/PD: Matt Rhodes

KCLC/St. Louis, MO MD: Dave Merkel

WBVM/Tampa, FL\* PD: Johnny Vincent MD: Olivia Paff

WYSZ/Toledo, OH PD/MD: Jeff Howe

WCLQ/Wausau, WI PD/MD: Matt Deane



## CHRISTIAN

#### **CHRISTIAN AC REPORTERS**

KGNZ/Abilene, TX PD/MD: Gary Hill

WFSH/Atlanta, GA\* PD: Kevin Avery MD: Mike Stoudt

WVFJ/Atlanta, GA\* OM/PD: Don Schaeffer APD: Steve Williams

WAFJ/Augusta, GA\* PD/MD: Steve Swanson

KPEZ/Austin, TX OM: Mac Daniels PD: Gary Walsh APD/MD: Steve Etheridge

WRBS/Baltimore, MD\* PD: David Paul MD: Mike Alley

WDJC/Birmingham, AL\*
APD/MD: Ronnie Bruce

KTSY/Boise, ID\*
OM: Chris Gilbreth
PD: Jerry Woods
APD/MD: Travis Culver

WCVK/Bowling Green, KY OM: Ken Burns PD: Susan Woodard MD: Whitney Yule

WAYR/Brunswick, GA

WRCM/Charlotte, NC\* OM: Gary Morland PD: Dwayne Harrison

WBDX/Chattanooga, TN\* OM/PD: Jason McKay APD/MD: Justin Wade

WAKW/Cincinnati, OH\* PD: Rob Lewis MD: Daryl Pierce

WFHM/Cleveland, OH\* PD: Len Howser MD: Josh Booth

KGTS/College Place, WA

KBIQ/Colorado Springs, CO\* PD: Bret Stevens MD: Jack Hamilton

KCVO/Columbia, MO OM/PD: Jim McDermott

WMHK/Columbia, SC\*

WCVO/Columbus, OH\* OM: Matt Hahn PD: Kurt Wallace APD/MD: Mike Russell

KBNJ/Corpus Christi, TX\*

KLTY/Dallas, TX\* PD: Chuck Finney APD/MD: Michael Prendergast

APD/MD: Michael Prendergas
KNWI/Des Moines, IA

WMUZ/Detroit, MI\* PD: Miranda Belcher APD: Randi Myles

MD: Jon Culbert

WWIB/Eau Claire, WI

OM: Paul Anthony PD/MD: Greg Steward

WCTL/Erie, PA OM: Ronald Raymond PD/MD: Adam Frase

KHPE/Eugene, OR MD: Paul Hernandez

KYTT/Eugene, OR OM: Dave DeAndrea PD/MD: Rick Stevens

KLRC/Fayetteville, AR PD/MD: Mark Michaels

WCLN/Fayetteville, NC OM/PD: Dan DeBruler APD: Syndi Long MD: Steve Turley KGCB/Flagstaff, AZ OM: Daniel White PD/MD: Mike Medlin

WPER/Fredericksburg, VA

KZKZ/Ft. Smith, AR OM/PD: Dave Burdue

WLAB/Ft. Wayne, IN\* PD: Don Buettner MD: Melissa Montana

WCSG/Grand Rapids, MI\* OM: Don Michael PD/MD: Chris Lemke APD: John Balyo

WJQK/Grand Rapids, MI\* OM/PD: Troy West APD/MD: Gary Thompson

WBFJ/Greensboro, NC PD/MD: Wally Decker APD: Darren Stevens

WLFJ/Greenville, SC\* PD/MD: Rob Dempsey APD: Gary Miller

KAIM/Honolulu, HI\* OM: Jack Waters PD/MD: Corry Reynolds

KSBJ/Houston, TX\* PD: Chuck Pryor MD: Jim Beeler

WCRJ/Jacksonville, FL\* PD: Roger Henderson MD: Theresa Ross

WCQR/Johnson City, TN\*
PD/MD: Jason Sharp
APD: Chalmer Harner

KOBC/Joplin, MO

KLJC/Kansas City, MO\* PD/MD: Michael Grimm

WJTL/Lancaster, PA\* PD: John Shirk MD: Phil Smith

WLGH/Lansing, MI

KFSH/Los Angeles, CA\* OM: Jim Tinker PD: Chuck Tyler APD/MD: Bob Shaw

WJIE/Louisville, KY\* PD: Jim Galipeau APD/MD: Chris Crain

WRVI/Louisville, KY OM/PD: C.C. Matthews

APD: Dave Reichel

KSWP/Lufkin, TX

OM/PD: Al Ross

APD/MD: Michelle Ross

KVMV/McAllen, TX\* PD: James Gamblin APD/MD: Bob Malone

KJIL/Meade, KS PD/MD: Michael Luskey

WMCU/Miami, FL\* OM/PD: Dwight Taylor

WFZH/Milwaukee, WI\* PD/MD: Danny Clayton

KTIS/Minneapolis, MN\* MD: Paul Perrault

KBMQ/Monroe, LA PD/MD: Phillip Brooks

WFFH/Nashville, TN\* PD/MD: Vance Dillard

New Life Media Network/Network PD/MD: Joe Buchanan

WBSN/New Orleans, LA\* OM: Julie Headrick PD: Tom Krimsier MD: Libby Krimsier

WAWZ/New York, NY\*
OM: Scott Taylor
PD: Johnny Stone
MD: Keith Stevens

KGBI/Omaha, NE\*
PD: Melody Miller
MD: Jeff Devereaux

WPOZ/Orlando, FL\*
OM/PD: Dean O'Neal
APD: Jeff Cruz
MD: Scott Smith

KLVA/Phoenix, AZ\*

WMSJ/Portland, ME\* PD: Paula K. APD: Joe Polek

KFIS/Portland, OR\* PD: Dave Arthur MD: Kat Taylor

KSLT/Rapid City, SD OM: Torn Schoenstedt PD: Dave Masters MD: Jennifer Walker

KSGN/Riverside, CA\* PD/MD: Bryan O'Neal

WPAR/Roanoke, VA\* OM: Jackie Howard PD: Jason Sharp MD: Brian Sumner

WRCI/Rochester, NY\* PD: Mark Shuttleworth

WQFL/Rockford, IL OM: Ralph Trentadue PD: Darren Marlar MD: Joe Buchanan

KKFS/Sacramento, CA\*
PD: Max Miller
APD/MD: Mark Standriff

KOAY/Salt Lake City, UT PD/MD: Alan Hague

Sirius Spirit 66/Satellite\*

XM The Message/Satellite\* OM: Jon Zellner PD: Mike Abrams MD: Jim Epperlein

KCMS/Seattle, WA\* PD: Scott Valentine MD: Sarah Taylor

WFRN/South Bend, IN PD: Jim Carter MD: Doug Moore

WHPZ/South Bend, IN PD/MD: Tom Scott

KTSL/Spokane, WA\* PD/MD: Beau Tyler

KWND/Springfield, MO\*

KKJM/St. Cloud, MN OM/PD: Diana Madsen

KHZR/St. Louis, MO\* OM: Sandi Brown PD/MD: Greg Cassidy

WLPJ/Tampa, FL\* PD: Carmen Brown APD: Dave Cruse MD: Jeff MacFarlane

KKCM/Tulsa, OK\*
OM: Steve Hunter
PD: Chris Kelly
APD: Dale Christopher

KXOJ/Tulsa, OK\* PD: Bob Thornton APD: Dave Gordon

WGTS/Washington, DC\* PD: Ty McFarland MD: Rob Conway

WGRC/Williamsport, PA OM: Don Casteline PD/MD: Larry Weidman

WXHL/Wilmington, DE OM: Dan Edwards PD/MD: Dave Kirby APD: Sal April



EEK	EEK	RT	CURICTIAN AC INDICATOR			
THIS WEEK	LAST WEE	WEEKS	TITLE ARTIST  CHRISTIAN AC INDICATOR  IMPRINT / PROMOT	TION LABEL 1	PLA	YS */-
i	1	21	BRING THE RAIN MERCYME	INO	793	-45
2	6	7	EAST TO WEST CASTING CROWNS BEACH STREET/R	REUNION/PLG	786	+74
3	2	21	GIVE YOU GLORY JEREMY CAMP BEC/Y	FOOTH & NAIL	779	-19
4	8	14	GIVE ME WORDS TO SPEAK AARON SHUST	BRASH	747	+62
5	4	13	ONLY THE WORLO MANDISA SPARE	ROW/EMI CMG	733	-14
6	3	23	I'M NOT WHO I WAS BRANDON HEATH	REUNION/PLG	721	-48
7	5	25	EVERY TIME I BREATHE BIG DADDY WEAVE FERVENT.	/WORD-CURB	685	-61
8	7	15	YOU BRITT NICOLE SPARE	ROW/EMI CMG	683	-2
9	10	12	I'M FOR YOU TOBYMAC FOREFR	ONT/EMICMG	568	+32
10	12	7	EVERYTHING GLORIOUS DAY D CROWDER BAND SIXSTEPS/SPARE	ROW/EMICMG	507	+27
n	9	26	SOMETHING BEAUTIFUL NEWSBOYS	INPOP	473	-74
12	n	29	UNOO RUSH OF FOOLS	MIDAS	428	-55
13	17	5	LOVE THE LORD LINCOLN BREWSTER	INTEGRITY	416	+75
14	22	4	SUNDAY TREEG3	INPOP	377	+68
15	16	6	BE STILL STORYSIDE:B SILENT MAJ	ORITY/GOTEE	362	+19
16	14	11	LONE RANGER NATE SALLIE	CURB	355	-6
17	15	11	ALL THE WORLD POINT OF GRACE	WORD-CURB	353	+6
18	21	7	COMING BACK TO LIFE ECHOING ANGELS	INO	<b>3</b> 26	+14
19	78	18	INTO THE DAY BEBO NORMAN	SSENTIAL/PLG	324	-12
20	20	16	YOU CARRIED ME BUILDING 429	WORD-CURB	309	-14
21	19	18	OVER MY HEAD BRIAN LITTRELL	REUNION/PLG	307	-20
22	23	9	PROMISE OF A LIFETIME KUTLESS BECC	TOOTH & NAIL	275	-3
23	24	n	TEARS OF THE SAINTS LEELAND	SSENTIAL/PLG	274	0
24	25	20	FIND ME TONIGHT EVERYDAY SUNDAY	INPOP	267	0
25	N	EW	MIRACLE OF THE MOMENT STEVENCURTIS CHAPMAN SPARI	ROW/EMI CMG	266	+106
26	26	13	THE REMEDY AYIESHA WOODS	COTEE	257	-8
27	27	10	STILL CALLS ME SON JOHNWALLER	REUNION/PLG	228	+9
28	28	2	GIVE UNTIL THERE'S NOTHING LEFT RELIENT K	APITOL/GOTEE	218	+20
29	30	3	FINALLY FREE NICHOLE NORDEMAN SPAR	ROW/EMI CMG	201	+17
30	N	EW	40 DAYS MARK SCHULTZ	WORD-CURB	197	+41

<b>Troy</b> Research						
TITLE	IMPRINT / PROMOTION LABEL	FAMº/o	W 25-54	W 25-34	W 35-44	W 45-
PRAISE YOU IN THIS STORM CASTING CROWNS	BEACH STREET/REUNION PLG	96%	4.24	4.11	4.26	4.3
MY SAVIOR MY GOD AARON SHUST	BRASH	95%	4.22	4.18	4.32	4.
BY HIS WOUNDS GLORY REVEALED-POWELL, CHAPMAN,	HALL, LITTRELL REUNION/PLG	97%	4.22	4.19	4.22	4.
VOICE OF TRUTH CASTING CROWNS	BEACH STREET/REUNION PLG	98%	4.21	4.19	4.26	4.
HOLY IS THE LORD CHRIS TOMLIN	SIXSTEPS/SPARROW/EMICMG	96%	4.21	4.10	4.30	4.
BRING THE RAIN MERCY ME	INO	87%	4.20	4.13	4.25	4.
EVERLASTING GOD LINCOLN BREWSTER	INTEGRITY	98%	4.16	4.04	4.19	4.
UNDO RUSH OF FOOLS	ESSENTIAL/PLG	96%	4.16	4.12	4.26	4.
MADE TO LOVE TOBYMAC	FOREFRONT/EMI CMG	94%	4.13	4.24	4.24	3.
EAST TO WEST CASTING CROWNS	BEACH STREET/REUNION PLG	86%	4.13	4.05	4.22	4.
SOMETHING BEAUTIFUL NEWSBOYS	INPOP	96%	4.09	4.04	4.09	4.
BLESSED BE YOUR NAME TREE 63	INPOP	99%	4.08	4.13	4.03	4.
GIVE YOU GLORY JEREMY CAMP	BEC/TOOTH & NAIL	97%	4.06	3.98	4.12	4.0
MOUNTAIN OF GOD THIRD DAY	ESSENTIAL/PLG	94%	4.05	4.02	4.09	4.
EVERY TIME I BREATHE BIG DADDY WEAVE	FERVENT/WORD-CURB	92%	4.04	3.91	4.15	4.
I'M NOT WHO I WAS BRANDON HEATH	REUNION/PLG	89%	3.98	3.94	4.02	3.
GIVE ME WORDS TO SPEAK AARON SHUST	BRASH	82%	3.84	3.70	3.87	3.
ONLY THE WORLD MANDISA	SPARROW/EMI CMG	93%	3.78	3.77	3.86	3.
YOU BRITT NICOLE	MIDAS	95%	3.72	3.76	3.89	3.
SUNDAY TREE 63	INPOP	69%	3.68	3,61	3.77	3.

Total Sample size is 2229. These are average scores for music in the Contemporary Christian AC format, based on data from surveys conducted throughout the US, using TroyResearch Online Music Tracking. Online panelists score each song on a 1-5 scale where 1 = strongly dislike and 5 = strongly like. TroyResearch is a registered trademark of RadloResearch.Com. To inquire about Online Music Tracking with TroyResearch, call Jonathan Little at 74C-549-9700, x61 or email Jlittle@troyresearch.com.

<sup>\*</sup> Monitored Reporters

### COUNTRY



The no-repeat work week goes country

# This Idea Bears Repeating

R.J. Curtis RCurtis@RadioandRecords.com

n assembling a profile of Bonneville's WYGY (the Wolf)/ Cincinnati, we lie awake at night, wondering if the station's MD, Kathy O'Connor, did the same—pondering how in the world she would find enough music for any given week. It's been almost a month since the Wolf rebranded itself, adding "Open Range Country" to its moniker, along with nearly 1,000 songs to the library. The extra music is necessary, you see, because not only did the Wolf make a commitment to imaging variety, it instituted a no-repeat 9-5 work week. In case that seems incredulous for country radio, allow us to repeat: No song plays twice between 9 a.m. Monday morning and 5 p.m. Friday afternoon.

The idea of "no repeat" has been a staple of AC radio for years, but no country stations that we know of have ever tried it. And let's face it: If someone in country had given it a whirl successfully others would have followed suit by now

Nope, WYGY is first, which comes as a surprise to Bonneville/Cincinnati OM Patti Marshall."Nobody's done it in country, but once you break that seal of, 'We're going to play all this music,' how do we demonstrate to listeners in a very real way that we really do play variety?"

Marshall says the idea came from O'Connor, who threw the "no-repeat workday" grenade in the room during a strategic conference call with consultant Jaye Albright, WYGY's research vendor and Marshall.

#### Recent History

It's helpful to back up and track the recent history of WYGY and Marshall. In slightly more than a year, the station has endured four owners: CBS Radio, Cumulus, Entercom and now Bonneville. Entercom flipped WYGY country and gave it a new frequency (97.3) in November 2006. The WYGY calls have flown over a country station before in Cincy; in the early '90s it was actually one of the first "Young Country" stations in America, calling itself "Y96." In fact, it was during those salad days of country that Marshall did afternoons at and programmed Y96, after originally coming to the market for nights on country sister WUBE (B105) in 1991.

When CBS Radio bought B105, Marshall segued into marketing, but returned to programming four years ago as PD of hot AC WKRQ (Q102). She was elevated to OM in the wake of WUBE/WYGY PD Marty Thompson's June departure, but her focus is primarily Q102. Two weeks ago, Marshall announced that Travis Moon, longtime APD/MD at Clear Channel's KEEY (K102)/Minneapolis, would join the two country outlets Aug. 27 as PD.

In Arbitron's spring 2007 survey, WUBE posted a 6.9 persons 12+ and ranks second in the market. WYGY trails with a 0.9. Clearly, WUBE is the mother ship for country in Cincinnati. Marshall describes the Wolf's role in the Bonneville cluster, saying it's similar to the days of Young Country going up against B105: "It's a flanker, but we also want the station to have some success of its own. Playing this music gives it a completely different music position than B105 and a different demographic appeal." While WUBE is a mainstream country station, the music mix that defines the term "Open Range Country" for the Wolf focuses on the years 1989-1994, with the fringe areas coming before and after.

"I would say that's the center of the radio station, but we just played the Statler Brothers the other day," Marshall says. "Just hearing 'Islands in the Stream'—I mean, what's wrong with that song?'

'Now the Wolf is a unique country radio station vs. being the second country station.



Patti Marshall

'Guess who had the shuffle" first? Radio did. Radio still owns the surprise, so use the power.

Indeed, music imaging touts the Wolf as playing everything from George Jones to Trace Adkins. That's not to say the Wolf doesn't play current music, although rotations will move slower because of the no-repeat work week. Spins for currents are being added to drive times and the station features more standard rotations for heavy currents on weekends to service P1s.

#### Females To Males

Marshall says B105 is targeted to deliver a 60-40 ratio of females to males, whereas the Wolf's music mix is designed for older males. Albright is responsible for the category and library architecture, and says the result should be a 50-50 mix of men and women. "It's going to be all about TSL, rather than cume. In the short run they want to build up loyalty and create some buzz, and hopefully cume will come," Albright says.

Marshall says the Wolf is now built around creating a point of differentiation between the two stations that is diverse demographically, musically and imaging-wise. "Now the Wolf is a unique country radio station vs. being the second country station."

Marshall says it was never meant to be a B105 clone."You have to separate stations in more ways than just imaging, and boy, there's some great country music that a station like B105 would love to play, but there just aren't enough hours in the day."

It's still early in the branding process for the Wolf, since the format flip was made as recently as November, and adding an extra positioning layer like "Open Range Country" will also take time. So far listener response has been overwhelmingly positive, especially for the no-repeat work week, Marshall says. "This approach has been done by hot AC and AC stations mostly to encourage inoffice listening. You don't get the listening fatigue that a hit-bound station can produce, but I don't know a lot that have stayed with it forever."

Marshall insists that research would get in the way. "I don't see how you could do an auditorium test," she says. "That's what's so great about what we're doing now. Can you imagine going into your library and saying, 'What a great song, let's play it!' Does that sound like radio 20 years ago?'

Not only have listeners embraced the wider music mix, but Marshall says her airstaff is onboard big time as well. "They have a unique position now. They're no longer in B105's shadow; the goals complement each other. You become your own thing and you focus the staff on what they bring to the party that's different than B105."

Might other country PDs experiment with a novel idea like a wider playlist featuring more than 1,000 songs and a no-repeat work week? Marshall says it is likely a struggle for PDs to try something like this because it doesn't test. She also believes that while radio might still own the element of surprise, it largely fails to use it.

"If you want to talk about why radio doesn't get the shares it used to, it's not the iPod's faultit's our fault. The iPod has a finite capability. Guess who had the 'shuffle' first? Radio did. We are the originator of the shuffle. Radio still owns the surprise, so use the power."



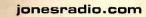
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## COUNTRY

► UP 13-10, TOBY KEITH'S "LOVE ME IF YOU CAN" BECCMES THE OKLAHOMAN'S 34TH TOP IC. FIFTEEN OF HIS PRIOR TOP 10 SINGLES HAVE SPENT TIME AT VO. 1





POWERED BY nielsen BDS

	LAST WEEK	WEEKS	I) NIELSEN BDS な HITPREDICTOR TITLE CERTIFICATIONS STATUS ARTIST IMPRINT / PROMOTION LABEL		ENCE LIONS) +/-	PLAY	/S RANK
1	1	11	NEVER WANTED NOTHING MORE NO. 1 (4 WKS) the KENNY CHESNEY BNA	<b>3</b> 6.256	-0.490	5027	1
2	3	23	THESE ARE MY PEOPLE  RODNEY ATKINS CURB	33.575	+1.000	4675	2
3	2	27	TEARDROPS ON MY GUITAR TAYLOR SWIFT BIG MACHINE	30.405	-3.246	4404	3
4	5	13	BECAUSE OF YOU REBA MCENTIRE DUET WITH KELLY CLARKSON MCA NASHVILLE	28.976	+2.352	4267	4
5	4	18	ITOLD YOU SO KEITH URBAN CAPITOL NASHVILLE	28.776	-3.698	4252	5
6	6	31	A DIFFERENT WORLD BUCKY COVINGTON LYRIC STREET	26.192	-0.288	3933	6
7	9	6	TAKE ME THERE RASCAL FLATTS LYRIC STREET	26.022	+1.265	3663	7
8	10	11	PROUD OF THE HOUSE WE BUILT  BROOKS & DUNN  ARISTA NASHVILLE	24.324	+2.124	3510	8
9	8	20	INEED YOU TIM MCGRAW WITH FAITH HILL CURB	23.555	-2.025	3460	9
10	13	10	LOVE ME IF YOU CAN TOBY KEITH SHOW DOG NASHVILLE	22.330	+1.769	3254	11
0	11	24	TOUCH TO CRAIG MORGAN BROKEN BOW	21.806	+0.267	3261	10
12	12	13	EVERYDAY AMERICA SUGARLAND MERCURY	21.453	+0.272	3170	12
13	15	13	IF YOU'RE READING THIS TIM MCGRAW CURB	19.304	+2.063	2780	14
14	16	8	ONLINE BRAD PAISLEY ARISTA NASHVILLE	18.579	+1.643	2726	15
15	17	29	ALL MY FRIENDS SAY LUKE BRYAN CAPITOL NASHVILLE	18.533	+1.893	2860	13
16	18	12	FREE AND EASY (DOWN THE ROAD I GO) DIERKS BENTLEY CAPITOL NASHVILLE	18.015	+1.929	2685	16
17	20	2	SO SMALL AIRPOWER/MOST INCREASED AUDIENCE TO CARRIE UNDERWOOD ARISTA/ARISTA NASHVILLE	16.145	+3.101	2243	18
18	19	17	HOW I FEEL 垃 粒 MARTINA MCBRIDE RCA	13.801	-0.488	2299	17
19	22	24	LIVIN' OUR LOVE SONG AIRPOWER TO JASON MICHAEL CARROLL ARISTA NASHVILLE	12.951	+0.321	2220	19
20	23	21	FALL AIRPOWER 12 CLAY WALKER ASYLUM-CURB	10.699	+0.849	1777	20
21	24	18	MEASURE OF A MAN  JACK INGRAM BIG MACHINE	9.916	+1.144	1655	21
22	25	21	JUST MIGHT HAVE HER RADIO ON	8.270	+0.709	1529	22
23	26	21	FAMOUS IN A SMALL TOWN MIRANDA LAMBERT COLUMBIA	8.154	+0.908	1381	23
24	28	15	ANOTHER SIDE OF YOU JOE NICHOLS UNIVERSAL SOUTH	7.851	+1.142	1209	25
23	27	7	FIRECRACKER  JOSH TURNER  MCA NASHVILLE	6.905	+0.026	1231	24
-26	29	10	AS IF SARA EVANS RCA	6.875	+1.318	1190	26
27	30	n	NOTHIN' BETTER TO DO LEANN RIMES ASYLUM-CURB	5.736	+0.484	1006	27
28	3	14	SUNDAY MORNING IN AMERICA KEITH ANDERSON ARISTA NASHVILLE	4.302	-0.173	873	28
29	32	23	SHE AIN'T RIGHT LEE BRICE ASYLUM-CURB	4.229	-0.159	865	29
30	33	15	YOU NEVER TAKE ME DANCING TRAVIS TRITT CATEGORY S	4.216	+0.133	706	31

THE SWITT	LAST WEEK	WEEKS ON CHART	TITLE CERTIFICATIONS	位 HITPREDICTOR STATUS T / PROMOTION LABEL		ENCE LIONS) +/-	PLA'	YS RAN
31	34	12	WAY BACK TEXAS PAT GREEN	BNA	4.129	+0.989	675	32
0	36	4	WHAT DO YA THINK ABOUT THAT MONTGOMERY GENTRY	COLUMBIA	4.034	+1.162	674	33
33	35	8	TANGLED UP BREA	KER THE MERCURY	3.170	+0.101	563	34
32	37	14	LAST TRAIN RUNNING WHISKEY FALLS	MIDAS/NEW REVOLUTION	3.130	+0.353	736	30
35	M	W	HOW 'BOUT THEM COWGIRLS HOT SH GEORGE STRAIT	OT DEBUT/MOST ADDED  MCA NASHVILLE	2.610	+2.283	353	4
36	38	12	THIS IS MY LIFE PHIL VASSAR	UNIVERSAL SOUTH	2.605	+0.019	523	36
37.	46	4	HEAVEN, HEARTACHE AND THE POWI TRISHA YEARWOOD	ER OF LOVE BREAKER BIG MACHINE	2.506	+0.686	519	3
38	44	4	WATCHING AIRPLANES GARY ALLAN	立 MCA NASHVILLE	2.404	+0.220	431	39
39	41	8	THE MORE I DRINK BLAKE SHELTON	WARNER BROS./WRN	2.344_	+0.029	529	3
40	43	15	THE ONE IN THE MIDDLE SARAH JOHNS	BNA	2.032	-0.262	428	4
41	40	12	MEN BUY THE DRINKS (GIRLS CALL THE STEVE HOLY		2.001	-0.322	495	38
42	39	20	I WANNA FEEL SOMETHING TRACE ADKINS	CAPITOL NASHVILLE	1.921	-0.563	335	4
43	47	4	WHAT KINDA GONE CHRIS CAGLE	CAPITOL NASHVILLE	1.907	+0.447	343	4
44	54	3	JOYRIDE JENNIFER HANSON	UNIVERSAL SOUTH	1.451	+0.410	189	5
45	50	8	GUITAR SLINGER CROSSIN DIXON	BROKEN BOW	1.331	+0.156	324	45
46	53	4	YOU STILLOWN ME EMERSON DRIVE MONTAG	E/MIDAS/NEW REVOLUTION	1.304	+0.256	311	46
47	45	20	DAISY HALFWAY TO HAZARD	₩ MERCURY	1.249	-0.663	177	5
48	56	8	THE STRONG ONE CLINT BLACK	th EQUITY	1.189	+0.272	195	5
<b>4</b> 9	PE	N	I GOT MY GAME ON TRACE ADKINS	CAPITOL NASHVILLE	1.142	+0.801	160	5
50	52	5	BIKER CHICK JO DEE MESSINA	CURB	1.136	+0.043	328	4
51	49	7	BAD FOR ME DANIELLE PECK	BIG MACHINE	1.054	-0.125	304	4
52	42	13	LOST FAITH HILL	WARNER BROS./WRN	0.952	-1.344	207	49
53	57	12	DAYS OF THUNDER MARK WILLS	EQUITY	0.904	+0.008	205	50
52	58-	6	NOWHERE THAN SOMEWHERE FLYNNYILLE TRAIN	SHOW DOG N <b>AS</b> HVILLE	0.900	+0.037	255	48
55	51	10	FLIP-FLOP SUMMER KENNY CHESNEY	BNA	0.860	-0.240	85	-
56	48	16	I'LL STAND BY YOU CARRIE UNDERWOOD	FREMANTLE/19	0.857	-0.385	114	SE
9	PE	N	BETWEEN RAISIN' HELL AND AMAZING BIG & RICH		0.752	+0.629	75	
58	PE	W	LAUGHED UNTIL WE CRIED JASON ALDEAN	BROKEN BOW	0.708	+0.294	153	55
59	60:	2	REVOLUTION RASCAL FLATTS	LYRIC STREET	0.662	+0.241	<b>6</b> 6	-
6.8	55	3	READY, SET, DON'T GO BILLY RAY CYRUS	WALT DISNEY/COS	0.632	-0.346	95	59

MOST
INCREASED
AUDIENCE
(IN MELLIONS)

+3.101 SO SMALL

#### +2.352 BECAUSE OF 仚

# +2.283 HOW BOUT THEM COWGIRLS

# +2.124 ROUD OF THE HOUSE WE BUILT

Brooks & Dunn (Arista Nashville) KPLX +0.494, KEEY +0.354, VYCD +0.335, WXTU +0.327, KWCI +0.135, WYRK +0.130, KUPL +0.11E, WAMZ +0.115, WUSN +0.173, WIL +0.101

## +2,063

Tim McGraw (Curb)
KPLX +0.465, KSON +0.407,
WYAY +0.268, WFMS +0.234,
KSCS +0.218, KMLE +0.213,
WIL +0.186, WSOC +0.174,
WIVK +0.141, WGKX +0.117

#### **NEW AND ACTIVE**

TOTAL STATIONS:

TITLE ARTIST / LABEL AUD / GAIN ROLLIN' WITH THE 0.516/0.317 FLOW

Mask Chesnutt
(LOTTON CREEK)

TOTAL STATIONE: 8

48

COUNTRY GIRL 0.447/0.158 TOTAL STATIONS:

TITLE ARTIST / LABEL AUD / GAIN MIGHTY MIGHTY LOVE 0.331/0.034
Ty Herndon
(TITAN/PYRAMID/NINE NORTH)
CTATIONS: 6

THE PRIZE 0.313/0.098 Joanna Cotten (WARNER BROS./WRN) TOTAL STATIONS

TITLE ARTIST / LABEL AUD / GAIN TILL WE AIN'T STRANGERS ANYMORE 0.311/0.152 Bon Jovi Feat. LeAnn Rimes (ISLAND/MERCURY) TOTAL STATIONS:

TAPES 0.307/0.002 Jason Meadows
(BACCERSTICK/CO5)



HOW 'BOUT THEM COWCIRLS 34
George Strait (MCA NASHYILLE)
KASE, KATC, KATM, KCYE, KDRK, KFDI, KFKF, KIIM, KIZN, KJIY, KKGO, KPLX, KRMD, KRST, KSCS, KSOP, KUBL, KUZZ, KWJJ, WBEE, WCTK, WCTO, WGH, WGKX, WKDF, WNKT, WOCK, WOKO, WAW, WPUR, WUBE, WWNU, WXCY, WYPY FOR YEEK EMDING AUGUST 12, 2007

SO SMALL Carrie Underwood (ARISTA/ARISTA (ARISTA/ARISTA NASH/VILLE) KASE, KBQT KHAY, KTEX, KTOM, KTTS, KUSS, KXKT, KZSN, WCTQ, WDSY, WKCQ, WKKO, WMAD, WONQ, WPKX, WRBT, WSM, WUSY, WHAT DO YA THINK ABOUT THAT 17 Montgomery Gentry (COLUMBA) KATC, KDRK, KFRG, KIXZ, KKGO, KNCI, KPLX, KUPL, KWLL, WESC, WKCQ, WNKT, WQMX. WQXK, WSLC. WUSY, WYPY

LAUGHED UNTIL WE

KHKI, KKNG, KMDL, KFTY, WCTK, WGKX, WGTY, W VK, WKHX, WNKT, WPUR, WQYK, WRNS, WWGR, WYCD

I GOT MY GAME Trace Adhins
(CAPITOL NASHVILLE)
KATM, KERK, KEEY, KIZH,
KMDL, KWJJ, WCTK, WCTO,
WGNA, WVK, WKHX, WJGI,
WOGK, WPAW

LECEND: See legend to charts in charts section for rules and symbol explanations.

13D zearity and 24 Canada country stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. Indicator chart comprised of 96 reporters.

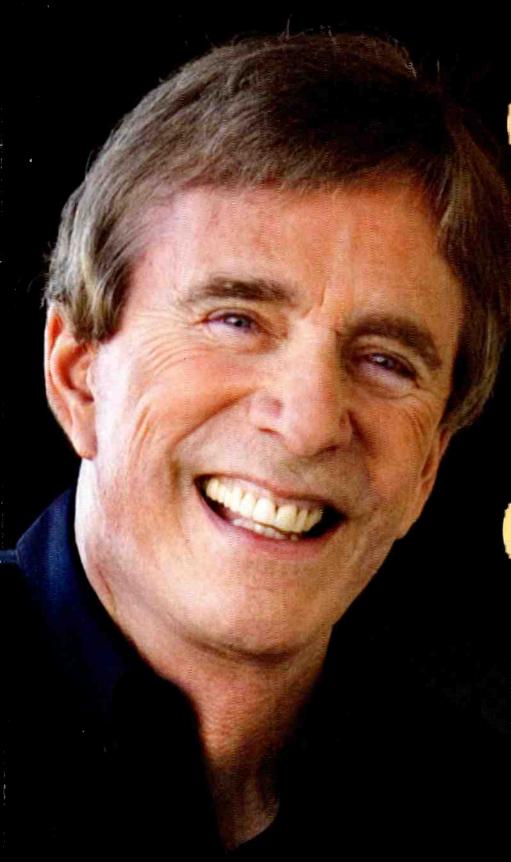
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**▶ GORD BAMFORD** HAS HIS FASTEST-RISING SINGLE TO DATE AS "BLAME IT ON THAT RED DRESS" RACES TO NO. 20 ON THE CANADA COUNTRY CHART IN ONLY ITS SECOND WEEK.

1	/CCK	YEEK	ART	COUNTRY INDICATOR			
1	THIS WEEK	AST WEE	WEEKS	TITLE	PLA		TOTAL
1	-			ARTIST IMPRINT / PROMOTION LABEL	TW	+/-	AUD.
3	1	1	10	NEVER WANTED NOTHING MORE KENNY CHESNEY BNA	3858	-15	8.316
٦	2	5	12	BECAUSE OF YOU REBA MCENTIRE DUET WITH KELLY CLARKSON MCA NASHVILLE	3568	+185	7.591
4	3	4	21	THESE ARE MY PEOPLE RODNEY ATKINS CURB	3497	+38	7.319
.	4	Z	17	I TOLD YOU SO KEITHURBAN CAPITOL NASHVILLE	3287	-468	6.964
1	5	3	25	TEARDROPS ON MY GUITAR TAYLOR SWIFT BIG MACHINE	3268	-241	6.756
ı	5	750	6	TAKE ME THERE RASCAL FLATTS LYRIC STREET	3264	+105	6.954
П	7	6	28	A DIFFERENT WORLD BUCKY COVINGTON LYRIC STREET	3 <b>173</b>	-122	6.029
4	В	9	21	TOUGH CRAIG MORGAN BROKEN BOW	3052	+151	6.526
н	9	8	16	I NEED YOU TIMMCGRAW WITH FAITH HILL CURB	2935	-21	5.908
۹	0	10	10	PROUD OF THE HOUSE WE BUILT BROOKS & DUNN ARISTA NASHVILLE	2900	+198	6.201
Н	9	11	12	EVERYDAY AMERICA SUGARLAND MERCURY	2775	+86	5.983
Н	2	12	9	LOVE ME IF YOU CAN TOBY KEITH SHOW DOG NASHVILLE	2682	+115	5.674
	13	15	20	ALL MY FRIENDS SAY LUKE BRYAN CAPITOL NASHVILLE	2496	+288	5.272
	4	14	11	FREE AND EASY (DOWN THE ROAD I GO) DIERKS BENTLEY CAPITOL NASHVILLE	2487	+188	5.363
1	15	16	6	ONLINE BRAD PAISLEY ARISTA NASHVILLE	2460	+292	5.334
Н	16	13	10	IF YOU'RE READING THIS TIM MCGRAW CURB	2414	+81	5.083
П	17	17	15	HOW I FEEL MARTINA MCBRIDE RCA	2078	-19	4.356
	18	18	18	LIVIN' OUR LOVE SONG JASON MICHAEL CARROLL ARISTA NASHVILLE	1875	+116	3.965
٦	19	19	14	MEASURE OF A MAN JACK INGRAM BIG MACHINE	1731	+176	3.655
	20	27	2	SO SMALL CARRIE UNDERWOOD ARISTA/ARISTA NASHVILLE	1644	+869	3.656
3	2	22	5	FIRECRACKER JOSH TURNER MCA NASHVILLE	1545	+221	3.296
П	22	ZI	17	JUST MIGHT HAVE HER RADIO ON TRENT TOMLINSON LYRIC STREET	1533	+176	3.159
	23	20	16	FALL CLAY WALKER ASYLUM-CURB	1511	+147	2.884
П	24	23	12	ANOTHER SIDE OF YOU JOE NICHOLS UNIVERSAL SOUTH	1261	+38	2.618
	25	24	13	FAMOUS IN A SMALL TOWN MIRANDA LAMBERT COLUMBIA	1222	+130	2.600
ı	26	25	7	AS IF SARA EVANS RCA	1190	+153	2.557
	2	26	8	NOTHIN' BETTER TO DO LEANN RIMES ASYLUM-CURB	988	+91	2.014
	28	31	3	WHAT DO YA THINK ABOUT THAT MONTGOMERY GENTRY COLUMBIA	870	+195	1.862
	29	28	8	YOU NEVER TAKE ME DANCING TRAVIS TRITT CATEGORY 5	786	+56	1.615
	30	30	4	TANGLED UP BILLY CURRINGTON MERCURY	754	+64	1.475
	31	32	8	SUNDAY MORNING IN AMERICA KEITH ANDERSON ARISTA NASHVILLE	711	+51	1.437
	32	29	7	THE MORE I DRINK BLAKE SHELTON WARNER BROS./WRN	696	-10	1.374
3	33	35	3	WATCHING AIRPLANES GARY ALLAN MCA NASHVILLE	617	+99	1.422
=	34	36	3	WAY BACK TEXAS PAT GREEN BNA	611	+114	1.203
	35	34	4	LAST TRAIN RUNNING WHISKEY FALLS MIDAS/NEW REVOLUTION	584	+24	1.137
	36	38	2	HEAVEN, HEARTACHE AND THE POWER OF LOVE TRISHA YEARWOOD BIG MACHINE	545	+107	1.188
	37	N	EW	HOW 'BOUT THEM COWGIRLS GEORGE STRAIT MCA NASHVILLE	503	+451	1.203
	38	39	11	SHE AIN'T RIGHT LEE BRICE ASYLUM-CURB	457	+50	0.764
	39	N	EW	WHAT KINDA GONE CHRIS CAGLE CAPITOL NASHVILLE	453	+92	0.902
	40	40	3	BAD FOR ME DANIELLE PECK BIG MACHINE	394	+13	0.760

THIS WEEK	LAST WEEK	WEEKS ON CHART	TITLE ARTIST	IMPRINT / PROMOTION LABEL	PLI	4YS +/-
	1	9	NEVER WANTED NOTHING MORE KENNY CHESNEY	BNA/SONY BMG	595	-6
2	2	11	BECAUSE OF YOU REBA MCENTIRE DUET WITH KELLY CLARKSON	MCA NASHVILLE/UNIVERSAL	590	+6
3	3	12	DIDN'T EVEN SEE THE DUST PAUL BRANDT 🍁	BRAND-T/UNIVERSAL	541	+5
4	7	11	FREE AND EASY (DOWN THE ROAD I GO) DIERKS BENTLEY	CAPITOL NASHVILLE/EMI	515	+20
6	6	6	ONLINE BRAD PAISLEY	ARISTA NASHVILLE/SONY BMG	512	+10
6	4	9	PROUD OF THE HOUSE WE BUILT BROOKS & DUNN	ARISTA NASHVILLE/SONY BMG	502	-2
0	8	7	WHAT DO YOU SEE DOC WALKER .	OPEN ROAD/UNIVERSAL	501	+7
8	5	17	I TOLD YOU SO KEITH URBAN	CAPITOL NASHVILLE/EMI	501	-3
9	9	8	DONE YOU WRONG AARON PRITCHETT 💠	ОРМ	486	+2
10	10	18	TEARDROPS ON MY GUITAR TAYLOR SWIFT	BIG MACHINE/UNIVERSAL	466	-13
0	n	10	ROCK IN MY BOOT JASON BLAINE 🔷	INDEPENDENT	456	+8
Ø	12	5	TAKE ME THERE RASCAL FLATTS	LYRIC STREET/UNIVERSAL	454	+8
B	21	3	TESTIFY EMERSON DRIVE •	MIDAS/KOCH	413	+105
14	14	18	THESE ARE MY PEOPLE RODNEY ATKINS	CURB/EMI	403	-14
13	19	4	IF YOU'RE READING THIS TIM MCGRAW	CURB/EMI	397	+54
16	17	8	LOVE ME IF YOU CAN TOBY KEITH	SHOW OOG NASHVILLE/UNIVERSAL	395	+14
17	§15 <sup>©</sup>	16	CHEAPER TO KEEP HER AARON LINES 🔸	OUTSIDE THE LINES	367	-23
18	13	18	PICKUP TRUCK SHANE YELLOWBIRD +	306/UNIVERSAL	352	-72
19	16	23	LOST IN THIS MOMENT BIG & RICH	WARNER BROS./WARNER	346	-42
20	33	2	BLAME IT ON THAT RED DRESS GORD BAMFORD .	GWB/ROYALTY	342	+123
2	50	2	50 SMALL CARRIE UNDERWOOD	ARISTA/ARISTA NASHVILLE/SONY BMG	319	+185
22	24	7	EVERYDAY AMERICA SUGARLAND	MERCURY/UNIVERSAL	319	+30
23	18.	14	I NEED YOU TIM MCGRAW WITH FAITH HILL	CURB/EMI	312	-39
24	20:	22	WRAPPED GEORGE STRAIT	MCA NASHVILLE/UNIVERSAL	310	-4
25	22	25	FIND OUT WHO YOUR FRIENDS ARE TRACY LAWRENCE	ROCKY COMFORT/CO5	270	-29
26	25	20	LET'S TALK ABOUT LOVE JESSIE FARRELL	UNIVERSAL	267	-3
2	28	10	GOTTA GET ME A CADILLAC WILLIE MACK	OPEN ROAD/UNIVERSAL	264	+6
28	31	6	STARTIN' WITH ME JAKE OWEN	RCA/SONY BMG	237	+6
29	30	9	NOTHIN' BETTER TO DO LEANN RIMES	CURB/EMI	235	-8
30	27	6	NOT EVEN A LITTLE DAMIAN MARSHALL .	BUSY MUSIC	234	-26

indicates CanCon

#### **COUNTRY INDICATOR REPORTERS**

KRAZ/Santa Barbara, CA PD/MD: Stefan Carpenter

KSNI/Santa Maria, CA PD/MD: Tim Brown

Sirius New Country/Satellite\* OM/PD: Scott Lindy MD: Al Skop

XM Highway 16/Satellite\* PD: Jon Anthony MD: Jay Thomas

WJCL/Savannah, GA\* OM: Pat Garrett PD: Boomer Lee

WBFM/Sheboygan, WI PD: Eddie Ybarra APD: Jeff "J.R." Kelm

KXKS/Shreveport, LA\* OM: Gary McCoy PD: Chris Evans

KSUX/Sioux City, IA PD/MD: Tony Michaels

WBYT/South Bend, IN PD: Clint Marsh

WTHI/Terre Haute, IN OM/PD: Barry Kent

WIBW/Topeka, KS PD: Keith Montgomery APD/MD: Stephanie Lyni

WTCM/Traverse City, MI OM/PD: Jack O'Malley MD: Carey Carlson

WWZD/Tupelo, MS OM: Rick Stevens PD: Paul Stone

**WFFN/Tuscaloosa, AL** OM: Greg Thomas PD: Trey Daniels

WFRG/Utica, NY OM/PD: Bill McAda

KJUG/Visalia, CA PD/MD: Dave Daniel

**WDEZ/Wausau, WI** PD: Chad Edwards APD/MD: Vanessa Ryan

WOVK/Wheeling, WV PD/MD: Jim Elliott

WILQ/Williamsport, PA OM/PD: Ted Minier APD/MD: John O'Brien

KXDD/Yakima, WA

OM/PD: Dewey Boyr APD/MD: Joel Baker

APD: Stinger MD: Shannon Marie

Jones CD Country/Satellite\* OM/PD: Jim Murphy MD: Rick Morgan

KEAN/Abilene, TX	
OM: Randy Jones	
PD/MD: Rudy Fernandez	
APD: Shav Hill	

KRRV/Alexandria, LA

KGNC/Amarillo, TX OM/PD: Tim Butler APD/MD: Patrick Clark

KBR J/Anchorage, AK PD: Matt Valley APD/MD: Eddie Maxwell

WIBL/Augusta, GA\*

KBKO/Bakersfield, CA\*

WJLS/Beckley, WV OM: Dave Willis PD/MD: Fred Persinger

KCTR/Billings, MT OM: Jay Brandon PD/MD: Mark Hill

WHWK/Binghamton, NY PD: Don Brake

WBWN/Bloomington, IL OM/PD: Dan Westhoff APD/MD: Buck Stevens

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WHKX/Bluefield, WV OM: Ken Dietz PD/MD: Joe Jarvis

KQFC/Boise, ID\* PD: Wes McShay MD: Ruby Cortez

KAGG/Bryan, TX MD: Danny Merreli

WIXY/Champaign, IL PD: Sky Phillips MD: Nicole Beals

WOGT/Chattanooga, TN\* PD: Duane Shannon

WYGY/Cincinnati, OH\* OM: Patti Marshall PD: Kathy O'Connor

WKCN/Columbus, GA\* OM: Bob Quick PD/MD: Brian Thomas

WSTH/Columbus, GA\*

OM: Brian Waters PD: Alan Quin APD/MD: Mike Kelly

KFTX/Corpus Christi, TX\*

KOUL/Corpus Christi, TX\* OM/PD: Bert Clark

KTYS/Dallas, TX\* OM: Tom Hunter PD: Gayle W. Poteet MD: Chris Huff

WTVY/Dothan, AL

OM/PD: Amie Pollard MD: Mike Casey

KKCB/Duluth, MN PD: Derek Moran

WQRB/Eau Claire, WI PD/MD: Mike McKay

WRSF/Elizabeth City, NC OM: Tom Charity PD: Ray Turner

PD: Hoss Michaels APD/MD: Carol Turner

WXTA/Erie, PA

KLLL/Lubbock, TX PD: Jeff Scott MD: Neely Yates KKNU/Eugene, OR

WKDQ/Evansville, IN PD/MD: Jon Prell KIAI/Mason City, IA PD: Phil O'Reilly MD: Robin McCann

KVOX/Fargo, ND OM: Janice Whitimore KRWQ/Medford, OR PD: Eric Heyer MD: Scott Winston OM/PD: Larry Nea MD: Scott Schuler

KUBB/Merced, CA OM/PD: Rene Robert MD: Dee Kelly

WOKK/Meridian, MS

WBAM/Montgomery, AL\*

WKKW/Morgantown, WV OM: Hoppy Kercheval PD/MD: John Bowen

**WMUS/Muskegon, MI\*** OM: Dave Taft PD: Mark Dixon

WGTR/Myrtle Beach, SC PD: Johnny Walker

KJCS/Nacogdoches, TX OM/PD: Wakeman "Gator"

WCTY/New London, CT OM/PD: Jimmy Lehn APD: Dave Elder

KHKX/Odessa, TX

MD: Korv James

PD: Mike Lawrence APD/MD: Kelley Peterson

KPLM/Palm Springs, CA

WPAP/Panama City, FL OM/PD: Jay Cruze MD: David Howard

**WYCT/Pensacola, FL** PD: Ric Sacola MD: Denis "Catfish" Miller

WFYR/Peoria, IL OM/PD: Ric Morga

WPOR/Portland, ME\* OM: Randi Kirshbaum MD: Shelly Kincaid

KOUT/Rapid City, SD PD/MD: Mark Houston

KBUL/Reno, NV\* OM: Nick Elliott PD/MD: Derek Gunn

KUUB/Reno, NV OM: Jim McClain APD: "Big" Chris Hart

WCEN/Saginaw, MI PD/MD: Joby Phillips

WWFG/Salisbury, MD OM/PD: Brian Cleary APD/MD: Sandra Lee

KGKL/San Angelo, TX

PD: Johnny wa MD: Korby Ray

APD: Erin Rohde

WKML/Fayetteville, NC PD/MD: DeanQ

KAFF/Flagstaff, AZ PD: C.J. Murri MD: Jenny Brawn

WXFL/Florence, AL OM: Jeff Thomas PD: Fletch Brown

WEGX/Florence, SC OM/PD: Randy "Mudflap" Wilcox MD: Chase Matthews

WFRE/Frederick, MD\*

WFLS/Fredericksburg, VA\* OM/PD: Paul Johnson APD: Mike Vincent

KHGE/Fresno, CA OM: Paul Wilson PD: Chuck Geiger

KUAD/Ft. Collins, CO PD: Mark Callaghan APD: Dave Jensen MD: Brian Gary

KTCS/Ft. Smith, AR OM: Lee Young PD/MD: Troy Eckelhoff

WBTU/Ft. Wayne, IN PD: Scott Roddy APD/MD: Adam Mayfield

WTRS/Gainesville, FL OM/PD: Shane Finch MD: Dave Tyler

WTNR/Grand Rapids, MI\*

PD/MD: Steve Stewart APD/MD: Dawn Michaels

WAYZ/Hagerstown, MD OM/PD: Randy Fitzsimmon MD: Tori Anderson

WCAT/Harrisburg, PA\*

WRWD/Poughkeepsie, NY OM: Reggie Osterhoudt PD: Aaron "Dave" McCord APD: Paty Quyn WTCR/Huntington, WV PD: Clint McElroy

KIXQ/Joplin, MO OM: Chad Elliot PD: Rob Meyer

WNWN/Kalamazoo, MI PD: P.J. Lacey APD: Scott Wagner MD: Tim Harris

WKOA/Lafayette, IN PD: Mark Allen APD: Annie James MD: Bob Vizza

KXKC/Lafayette, LA\*

PD: Casey Carter APD/MD: Sean Riley WBBN/Laurel, MS

KZKX/Lincoln, NE

KKJG/San Luis Obispo, CA OM/PD: Pepper Daniels MD: Adam Montiel

\* Monitored Reporters

www.americanradiohistory.com

# LEANN RIMES

A voice of unparalleled power and purity



LeAnn Rimes has blossomed into a mature song stylist
of exceptional range and emotional sensitivity
She is writing her own songs and bringing an actor's mastery of mood
and character to her movie-like music videos

We invite your notice and support as LeAnn Rimes contends for these 2007 CMA Awards.

FEMALE VOCALIST of the YEAR
SINGLE of the YEAR
SONG of the YEAR
VIDEO of the YEAR
...ENTERTAINER of the YEAR







### AC/HOT AC



'Knock Down the Walls' becomes Checker's first AC entry and extends a chart run to more than 48 years

# A 'Twist' On Longevity: Checking In With Chubby

Chuck Taylor
CTaylor@RadioandRecords.com

r. Watson, come here, I want you." It's that famous moment of discovery, spoken by telephone inventor Alexander Graham Bell to assistant Thomas A. Watson, that Chubby Checker most likens to his musical legacy. "Before Bell, there was no telephone. Before Chubby Checker, there was no dancing apart to the beat," he says, referring to his 1960 No. 1 hit "The Twist."

"In two minutes and 42 seconds, when I sang on 'American Bandstand' and did the dance—which is like putting out a cigarette with both feet or wiping off your bottom with a towel to the beat—the world forever changed the way it danced. That's my claim to fame," Checker says.

While still his signature song—and the only title to reach No. 1 in two different years, doing so again in 1962—it is far from Checker's only chart achievement. In all, Mr. Ernest Evanswho refers to his musical persona in the third person—has sold 250 million albums worldwide and charted 35 times on The Billboard Hot 100, including top 10s "Pony Time," "Let's Twist Again" and "The Fly" in 1961, and "Slow Twistin' "Limbo Rock" and "Popeye" in 1962. In 1988, "The Twist" was reborn as a No. 16 hit with rappers the Fat Boys. His last appearance was in 2003 with remixes of "Limbo Rock," which reached the top five on the Hot 100 Singles, Hot R&B/Hip-Hop and Hot Dance Singles sales charts.

This month, Checker, 65, extended his chart span to 48 years, two months and three weeks, with his entrée at AC radio: "Knock Down the Walls" on TEEC Records, which hit No. 30 Aug. 3 and continues to increase in spins. The cheery uptempo track—whose underlying message calls for reliance on a higher power—is playing on 12 AC stations, as well as one CHR/top 40 and one triple A.

While on the road in Houston, Checker checks in with R&R on returning to the spotlight.

#### So how does it feel to be back-again?

It's a miracle. All of my success is from the 20th

century. Most artists who got their play from another era live on because people love their past successes. But this song is a 21st century contribution to the music industry, and I tell you, it's a blessing from God.

#### How did "Knock Down the Walls" come about?

In 2001, I released "Chubby Checker's Sixty Minute Workout," an aerobics album that no one paid attention to, and "Knock Down the Walls" was on it. My producer Gary Lefkowith thought there was more to it and he had me come into the studio and rerecord it acoustically to a guitar. I'm too stupid to write a song like that, but I was inspired. It addresses the most powerful message in the universe.

Gary [with Mike Rogers] produced urban, urban AC, rock, top 40 and Radio Disney mixes so that everybody—the public at large and the people at radio—might give this song a chance to be heard. Everything is there to suit your taste. I am a checkerboard, the best of white, black, brown and everything you can put in one package. I address the entire human family.

# How about the effort to get an independent song to radio? I would assume that has been a test of patience.

I pick up the phone and make 105 phone calls a day. Some people say, "It's Chubby Checker, I'm not going to play it, what can he offer today? He's a dinosaur." I understand it. They're not rejecting me, they're rejecting what I represent. But I went to XM and met with one of the top men. I asked him to give me the benefit of the doubt. He played it and

added the record. That was the beginning. It was awesome. But yes, every step has been a struggle.

#### Meanwhile, after 40 years, you continue to tour.

The best way to describe what Chubby Checker does onstage: You've heard of the '66 Mustang Cobra? That's us, running as fast as the Porsche 928. We go onstage and kick some nasty butt. I've been on the road since the 12th grade and have never stopped. My people are all ages: grandmothers and their kids and their kids. Radio Disney played the remix of "Limbo Rock" 30,000 times. It's the best-kept secret in the music industry. So kids know Chubby Checker. Everybody knows Chubby.

# You've also branded your name with a line of food products, including a candy bar, flavored popcorn, hot dogs, steaks, even bottled water.

Things are going very well. I dreamed up the last—twist.com, which represents all of my food products and records. When I'm not on the road, I'm at home in the business world. We've got the world's only Checkerboard chocolate bar that blends milk, white and dark chocolate. So I've kept busy selling beef jerky and hot dogs to supermarkets, convenience stores, food clubs and restaurant chains—but the music continues to be the tender part of my soul.

# You've noted that it's bothersome to be so well-known for "The Twist," when you had numerous other hits. Have you made peace with your name-sake song?

Walt Disney is stuck with Mickey Mouse. The two are just never going to get away from each other, even though there's Snow White, the Seven Dwarfs, Donald Duck and Goofy. The only thing I was ever concerned about is that "The Twist" is just one character I have. The others are the Pony, the Fly, the Limbo and Popeye.

#### So what ambitions remain for Chubby Checker?

First, let's get my new record played. Give me that opportunity. I'm a good example for the people

that have come before and will be the same for those that come after.

I'd love to play some rock shows with Justin [Timberlake] or Beyoncé, because all of these kids are doing my dances -every time they throw their arms up in the air or move their feet, they're doing the Pony or the Fly. Where do you think all of these moves came from? I'm one of the best performers that ever lived; I don't mean to sound big-headed, but I know what I can do onstage. Since 1966, we get out there and it's all over.



-Chubby Checker



► MAROON 5 REACHES THE AC TOP 10 FOR A THIRD TIME, AS "MAKES ME WONDER" JUMPS 11-9 (UP 63 PLAYS).





POWERED BY nielsen BDS

THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	I NIELSEN BDS	PL. TW	AYS +/-	AUDIER MILLIONS	
1	1	14	HOME DAUGHTRY	NO. 1(2 WKS) 11 <sup>2</sup> ☆ RCA/RMG	1845	+103	15.639	1
2	2	20	EVERYTHING MICHAEL BUBLE	र्क 143/REPRISE	1619	-93	12.559	3
3	3	50	JOHN MAYER	RLD TO CHANGE 11 <sup>3</sup> AWARE/COLUMBIA	1 <b>5</b> 83	-6	11.656	6
4	5	17	THE SWEET ESCAPE  GWEN STEFANI FEATURING AKON	I) <sup>3</sup> INTERSCOPE	1463	-40	13.729	2
5	6	43	HOW TO SAVE A LIFE THE FRAY	I 11 <sup>4</sup> EPIC	1423	-1	11.362	7
6	4	44	CHASING CARS SNOW PATROL	POLYDOR/A&M/INTERSCOPE	1352	-162	10.627	8
7	7	17	BEFORE HE CHEATS CARRIE UNDERWOOD	114 🏚 ARISTA/ARISTA NASHVILLE/RMG	1283	-4	12.506	4
8	8	7	BIG GIRLS DON'T CRY FERGIE	MOST INCREASED PLAYS 11 th WILLIAM/A&M/INTERSCOPE	1175	+161	12.448	5
0	n	13	MAKES ME WONOER MARCON 5	1) <sup>2</sup> A&M/OCTONE/INTERSCOPE	937	+63	7.136	9
10	9	45	STREETCORNER SYM ROB THOMAS	PHONY II do MELISMA/ATLANTIC	861	-86	6.694	n
0	12	18	LITTLE WONDERS ROB THOMAS	WALT DISNEY/MELISMA/ATLANTIC	783	+10	4.372	14
12	14	9	(YOU WANT TO) MAK	MERCURY/ISLAND/IDJMG	678	+147	5.585	12
13	15	13	MY WISH RASCAL FLATTS	AIRPOWER 112 th	516	+60	1.859	15
14	13	22	FEBRUARY SONG JOSH GROBAN	143/REPRISE	446	-93	1.368	19
15	16	21	ANY WAY MARTINA MCBRIDE	AIRPOWER II 🕁	444	<b>+3</b> 9	1.548	18
16	18	5	HEY THERE DELILAH PLAIN WHITE T'S	II 位 FEARLESS/HOLLYWOOD	440	+152	5.358	13
	19	6	WAI'T FOR YOU ELLIOTT YAMIN	门 ☆ HICKORY	356	+74	6.748	10
18	17	10	PAUL MCCARTNEY	MPE/HEAR/CONCORD	303	-24	1.846	16
19	20	12	IF EVERYONE CARED NICKELBACK	ロとか ROADRUNNER/ATLANTIC/LAVA	237	+9	1.673	17
20	21	9	TAYLOR HICKS	ARISTA/RMG	207	-20	0.397	26
	24	2	BIG & RICH	WARNER BROS. (NASHVILLE)/WARNER BROS.	167	+37	0.718	23
22	23	10	CHRIS MICE	IND/COLUMBIA	148	-33	0.177	-
23	25	4	NO CINE IS TO BLAME KATRINA CARLSON WITH HOWA		131	+14	0.168	
9	26	6	CHRISETTE MICHELE	DEF JAM/IDJMG	112	+6	0.359	28
25	27	7	CHANGES LAREAU	WARRIOR	90	-2	0.092	-
26	N	EW	MESSAGE TO MYSELI MELISSA ETHERIDGE	ISLAND/IDJMG	87	+33	0.878	21
27	N	EW	PINK	LAFACE/ZOMBA	85	+17	0.599	24
28	30	2	COLBIE CALLAT	UNIVERSAL REPUBLIC	81	+13	0.160	
29	29	3	THE IROAD TRUEHEART	E-HEART	76	+3	0.031	-
30	28	13	I NEEDED TO FALL REO SPEEDWAGON	SPEEDWAGON/MAILBOAT	61	-28	0.163	

MOST ADDED
TITLE NEW ARTIST / LABEL STATIONS
BIG GIRLS OON'T CRY Fergie (WILLIAM/A&M/INTERSCOPE) KBEE, KEZK, KGBY, KKMJ, KNEV, KSOF, KTDY, KWAV, WDOK, WLIT, WLRQ, WMEZ, WRAL, WSNE, WTVR, WVAF, XM The Blend
BAND OF GOLO Kimberley Locke (CURB/REPRISE) KNEV. KGIS. KTSM. WCDV, WCRZ. WDEF, WFMK. WHLG, WJKK, WLTJ, WOOD, WYJB
(YOU WANT TO) MAKE A MEMORY  Bon Jovi (MERCURY/ISLAND/IDJMG) KBEE, KKMY, KQIS, WEBE, WFPC, WLRQ, WMEZ, WMGN, WMJY, WSRS, WZID
WAIT FOR YOU  Elliott Yamin (HICKORY) KMGL, KNEV. WDOK, WJKK, WMAS, WOBM, WVAF
HEY THERE DELILAH 7 Plain White T's (FEARLESS/HOLLYWOOD) KLTQ, WARM, WLTW, WMGN, WMGS, WMGV, WOBM
ALMOST LOVER 6 A Fine Frenzy (VIRGIN) KTSM, KWAV, WFMK, WHLG, WLTJ, WOOD
MAKES ME WONDER  Maroon 5  (A&M/OCTONE/INTERSCOPE)  WMEZ, WMXS, WRAL, WRRM, WSRS
FEELS LIKE Raquel Aurilia (SHEA35) KWAV, WFMK, WHLC, WJXB
ADDED AT WLTJ Pittsburgh, PA PD/MD: Chuck Stevens A Fine Frenzy, Almost Lover, 0 Kimberley Locke, Band Of Gold, 0
FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

			ı	RECUF	REN	TS			136
THISWEEK	TITLE ARTIST / IMPRINT / PROMOTION LABEL	n NIELSEN BDS CERTIFICATIONS	PL TW	AYS LW	THIS WEEK	TITLE ARTIST / IMPRINT / PROMOTION LABEL	I) NIELSEN BDS CERTIFICATIONS	PL TW	AYS LW
1	UNWRITTEN NATASHA BEDINGFIELD (EPIC)	115	948	1012	6	PUT YOUR RECORDS ON CORINNE BAILEY RAE (CAPITOL)	n	744	659
2	FAR AWAY NICKELBACK (RDADRUNNER/ATLANTIC/LAVA)	n <sup>4</sup>	848	878	7	HEAVEN LOS LONELY BOYS (DR/EPIC)	115	735	635
3	BAD DAY DANIEL POWTER (WARNER BROS.)	114	826	911	8	WHAT HURTS THE MOST RASCAL FLATTS (LYRIC STREET/HOLLYWOOD)	114	716	600
4	CHANGE KIMBERLEY LOCKE (CURB/REPRISE)		775	887	9	IRREPLACEABLE BEYONCE (COLUMBIA)	11 <sup>5</sup>	700	711
5	BECAUSE OF YOU KELLY CLARKSON (RCA/PMG)	n <sup>5</sup>	768	693	10	YOU AND ME LIFEHOUSE (GEFFEN)	n <sup>6</sup>	697	745

N	IEW AN	D ACTIVE	
TITLE FRTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLA /G
FIRST TIME Lifehouse (GEFFEN)	58/5	1973  James Blunt (CUSTARD/ATLANTIC)	47.
TOTAL STATIONS:	4	TOTAL STATIONS:	
4 IN THE MORNING  Gwen Stefani (INTERSCOPE)	57/23	DO YOU KNOW? (THE PING PONG SONG) Enrique Iglesias	46
TOTAL STATIONS:	2	(UNIVERSAL LATINO/INTERSCOPE)	
ALL GOOD THINGS		TOTAL STATIONS:	
(COME TO AN END) Nelly Furtado (MOSLEY/GEFFEN)	49/10	LOST WITHOUT U Robin Thicke (STAR TRAK/INTERSCOPE)	43
TOTAL STATIONS:	1	TOTAL STATIONS:	
J JST BECAUSE Cali (LEVITY)	48/25	REHAB Amy Winehouse (UNIVERSAL REPUBLIC)	40
TOTAL STATIONS:	- 11	TOTAL STATIONS:	
WHEN YOU'RE GC NE A-ril Lavigne (REA/RMG)	47/31	U + UR HANO Pink (LAFACE/ZOMBA)	32
TOTAL STATIONS:	3	TOTAL STATIONS:	

MOST INCREASE PLAYS		
+161	ŵ	BIG GIRLS DON'T CRY Fergie (willi.am/A6M/Interscope) KVLY 43, WVIC 412, WMTX 412, KKMJ 410, WMCS 49, WMXC 48, WMXS 47, WZID 47, KESZ 46, WYYY 46
+152	廿	HEY THERE DELILAH Plain White T's (Fearless/Hollywood) KVLY +21, WSRS +15, WCDY +11, WYYY +11, WMAS +9, KMCA +9, KISC +8, KKMY +7, WMXC +6, WFMK +6
+147	廿	(YOU WANT TO) MAKE A MEMOR' Bon Jovi (Mercury/Island/IDJMG) WRVR +22, WEBE +12, WWFS +12, KVLY +9, WJBR +8, WLEV +8, KISC +7, WAHR +6, WZID +6, WDEF +6
+103	並	HOME Daughtry (RCA/RMG) KQIS-11, WSHH-18, WZID-16, KMCL-16, WFPG-15, WMXC-15, KRNO-15, KKMU-15, WOBM-14, WYYY-14
+74	th	WAIT FOR YOU Elliott Yamin (Hickory) KQIS 41, WSRS +0, WALK +8, WWFS +8, WLEV +8, KKMY +6, WMJX +5, WLTW +4, WMGS +3, WMXC +3

FOR WEEK ENDING AUGUST 12, 2007

LEGEND: See legend to charts in charts section for rules and symbol explanations.

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► PREVIEWING HIS SECOND STUDIO ALBUM "ALL THE LOST SOULS," DUE SEPT. 18, **JAMES BLUNT RISES 32-27** (UP 118 PLAYS) WITH "1973."





POWERED BY nielsen BDS

THIS WEEK	LAST WEEK	WEEKS ON CHART	TITLE CERTIFICATIONS THITPREDICTOR STATUS ARTIST IMPRINT / PROMOTION LABEL	PL/ TW	\YS */-	AUDIE:	
1	3	15	HEY THERE DELILAH NO. 1(1 WK) IT IN PLAIN WHITE T'S FEARLESS/HOLLYWOOD	3169	+125	16.583	1
2	2	20	MAKES ME WONDER MAROON 5  A&M/OCTONE/INTERSCOPE	3165	-95	16.294	3
3	1	19	HOME 172 th DAUGHTRY RCA/RMG	3156	-155	16.447	2
0	4	10	BIG GIRLS DON'T CRY 11 ☆ FERGIE WILL.I.AM/A&M/INTERSCOPE	2948	+131	14.715	4
5	5	15	FIRST TIME LIFEHOUSE GEFFEN	2567	+36	11.668	5
6	6	31	ROCKSTAR I)☆ NICKELBACK ROADRUNNER/ATLANTIC/LAVA	2227	+97	10.516	6
7	10	4	HOW FAR WE'VE COME MOST INCREASED PLAYS MATCHBOX TWENTY MELISMA/ATLANTIC	2063	+291	9.347	8
8	7	31	THE SWEET ESCAPE 113 GWEN STEFANI FEATURING AKON INTERSCOPE	1957	-21	9.806	7
9	8	20	(YOU WANT TO) MAKE A MEMORY BON JOVI MERCURY/ISLAND/IDJMG	1862	-45	8.381	n
10	12	10	BEFORE IT'S TOO LATE (SAM AND MIKAELA'S THEME) 位 GOO GOO DOLLS WARNER BROS.	1722	+64	7.093	13
11	9	39	U + UR HAND PINK LAFACE/ZOMBA	1716	-104	9.238	9
12	13	8	WHO KNEW PINK LAFACE/ZOMBA	1692	+160	7.437	12
13	n	34	IF EVERYONE CARED NICKELBACK ROADRUNNER/ATLANTIC/LAVA	1639	-106	8.430	10
14	16	7	WHEN YOU'RE GONE AVRIL LAVIGNE RCA/RMG	1419	+215	5.426	15
15	14	11	REHAB AMY WINEHOUSE UNIVERSAL REPUBLIC	1412	-26	6.871	14
16	17	9	THNKS FR TH MMRS  FALL OUT BOY  FUELED BY RAMEN/ISLAND/IDJMG	1035	+108	4.723	16
17	18	16	DIG INCUBUS IMMORTAL/EPIC	950	+39	3.121	22
18	20	9	4 IN THE MORNING AIRPOWER THE COMEN STEFANI INTERSCOPE	896	+61	3.520	19
19	24	9	WAIT FOR YOU IT thELLIOTT YAMIN HICKORY	814	+72	3.996	18
20	23	9	ALL AT ONCE THE FRAY EPIC	798	+36	3.348	20
2	22	12	IF YOU'RE GONNA LEAVE EMERSON HART MANHATTAN/CAPITOL	794	+11	1.673	31
22	21	16	WHAT I'VE DONE IN LINKIN PARK WARNER BROS.	794	-36	4.481	17
23	19	19	FACE DOWN THE RED JUMPSUIT APPARATUS VIRGIN	766	-116	2.913	24
24	25	4	DREAMING WITH A BROKEN HEART  JOHN MAYER  AWARE/COLUMBIA	757	+151	3.058	23
25	27	6	BUBBLY MOST ADDED & COLBIE CAILLAT UNIVERSAL REPUBLIC	743	+176	3.140	21
26	26	13	SUMMER LOVE II 🏗 JUSTIN TIMBERLAKE JIVE/ZOMBA	527	-51	1.726	30
27	<b>3</b> 2	2	1973 JAMES BLUNT CUSTARD/ATLANTIC	510	+118	1.578	33
28	28	8	UMBRELLA RIHANNA FEATURING JAY-Z SRP/DEF JAM/IDJMG	505	-16	2.159	26
29	29	5	HOLLYWOOD COLLECTIVE SOUL EL	467	+9	0.918	-
30	38	2	OVER YOU 垃 垃 DAUGHTRY RCA/RMG	436	+155	2.469	25
3	36	2	WAKE UP CALL MAROON 5 A&M/OCTONE/INTERSCOPE	431	+123	1.668	32
32	35	3	PARALYZER 11 FINGER ELEVEN WIND-UP	428	+65	0.999	37
33	34	10	EVERYTHING MICHAEL BUBLE 143/REPRISE	391	+7	1.849	27
34	31	18	GIRLFRIEND 11 AVRILLAVIONE RCA/RMG	370	-65	1.743	29
35	40	2	HER EYES PAT MONAHAN COLUMBIA	359	+99	0.988.	38
36	30	13	WHEN WE DIE BOWLING FOR SOUP JIVE/ZOMBA	339	-119	0.611	
37	37	3	PICTURES OF YOU THE LAST COODNIGHT VIRGIN	331	+41	0.733	
9	i		HOLD ON KT TUNSTALL RELENTLESS/VIRGIN	328	+70	0.947	40
13	33	17	NEVER AGAIN KELLY CLARKSON RCA/RMG	314	-73	1.823	28
40	39	2	BEAUTIFUL GIRLS  SEAN KINGSTON  BELUGA HEIGHTS/EPIC	259	-12	0.976	39
_			DELOGATICION DELOG			-	

MOST AD	DED
TITLE	NEW
ARTIST / LABEL	STATIONS
BUBBLY Colbie Caillat	12
(UNIVERSAL REPUBLIC)	
KAMX, KFBZ, KOSO, KSRZ, WKDD, WMEE, WMGX, WM XM Flight 26	, WHBC, WINK, IMX, WTMX,
OVER YOU	11
Daughtry (RCA/RMG)	
KAMX, KLCA, KLLY, KMHX WKDD, WMJC, WMMX, WT	, KSTP, WHBC, MX,
XM Flight 26	
DREAMING WITH A BROKEN HEART	
John Mayer	8
(AWARE/COLUMBIA) KDMX, KLZR, KUDD, WHY	N WINK.
WMEE, WTSS, WWMX	14, 142,1410
WAKE UP CALL	6
Maroon5 (A&M/OCTONE/INTERSCOR	PE)
KMHX, KOSO, KSTZ, KZZU	
INCONSOLABLE Backstreet Boys	6
(JIVE/ZOMBA) KCDU, KLLY, WHBC, WKDD	, WQAL, WXLO
4 IN THE MORNING	5
Gwen Stefani (INTERSCOPE)	
KALZ, KFBZ, KYKY, KZZU,	WMGX
WHEN YOU'RE GON	E 4
Avril LavIgne (RCA/RMG)	
KBBY, WHYN, WKTI, WTSS	
1973	4
James Blunt (CUSTARD/ATLANTIC)	
KBBY, KCIX, WKDD, WMGX	
WAIT FOR YOU	4
Elliott Yamin (HICKORY)	
KALZ, KCDU, KFBZ, WTMX	
PARALYZER	4
Finger Eleven (WIND-UP)	
KDMX, KVUU, WTMX, WXI	LO



**WHBC** 

Canton, OH

NEW AND ACTIVE						
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN			
LAST REQUEST Paolo Nutini (ATLANTIC)	256/20	MESSAGE TO MYSELF Melissa Etheridge (ISLAND/IDJMG)	113/29			
TOTAL STATIONS:	19	TOTAL STATIONS:	14			
LOVE SONG Sara Bareilles (EPIC)	235/19	GIVE IT TO ME Timbaland Feat. Nelly Furtado & Timberlake				
TOTAL STATIONS:	23	(MOSLEY/BLACKGROUND/INTER	(SCOPE)			
CALLING YOU Blue October (UNIVERSAL MOTOWN)	219/44	THE WAY I ARE Timbaland Feat. Keri Hilson	99/14			
TOTAL STATIONS:	21	(MOSLEY/BLACKGROUND/INTER	SCOPE)			
I'LL STAND BY YOU Carrie Underwood (FREMANTLE/19) TOTAL STATIONS:	195/53	TOTAL STATIONS:  LDN  Lily Allen (CAPITOL)	94/53			
TOTAL STATIONS:	0	TOTAL STATIONS:	12			
NOLITA FAIRYTALE Vanessa Carlton (THE INC./UNIVERSAL MOTOWN TOTAL STATIONS:	191/30 ) 26	TEENAGERS My Chemical Romance (REPRISE)	73/28			
		TOTAL STATIONS:	- 5			

MOST **NCREASED PLAYS** +291 **HOW FAR WE'VE COME** matchbox twenty (Melisma/Atlantic) KVUU +25, W.I.K +21, KOSO +17, KI.CA +15, KI.TG +15, KAI.Z +14, WKRQ +14, KBBY +13, KILC +13, KILY +12 +215 WHEN YOU'RE GONE Avril Lavigne (RCA/RMG) WDVD +21, KLZR +20, WKTI +19, WJLK +17, KCIX +14, KALZ +10, WMJC +9, WMC +8, WQAL +8, KRSK +8 +176 Colbie Caillat (Universal Republic)
KAMX +25, WKDO +17, KEZR +16, WPLJ +15, KOSO +14,
WMMX +14, KALC +12, WINK +9, WTMX +7, KQKQ +5 +160 WHO KNEW Pink (LaFace/Zomba) KYKY •17, XF26 •17, WXMA •14, KSTZ •12, KAMX •11, KVUU •10. WKDO •9, KSRZ •9, WBMX •8, KALZ •8 +155 **OVER YOU** Daughtry (RCA/RMG) KSTP +23, KAMX +21, WWHA +18, KPLZ +16, WPLJ +14, WKDD +13, KVUU +10, WMMX +10, WTMX +10, WTIC +9

FOR WEEK ENDING AUGUST 12, 2007
LEGEND: See legend to charts In charts section for rules and symbol explanations.
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KDBZ/Anchorage, AK OM/PD: Tom Oakes

KMXS/Anchorage, AK PD/MD: Roxi Lennox APD: Joe Campbel WAYV/Atlantic City, NJ\* PD: Paul Kelly

KAMX/Austin, TX\* PD: Dusty Hayes APD: Carrie Benjamin

MD: Carev Edwards KLLY/Bakersfield, CA\* OM/PD: E.J. Tyler APD: Erik Fox

MD: Darci Dawr WWMX/Baltimore, MD\*

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KKPL/Ft. Collins, CO OM/PD: Mark Callaghar MD: Beano

WINK/Ft. Myers, FL\* PD: Chad Rufer APD: Dave Alexande

WAJI/Ft, Wayne, IN MD: Marti Taylor

WMEE/Ft. Wayne, IN1 APD/MD: Dave Michaels

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\* Monitored Reporters

1					
THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST CANADA AC IMPRINT / PROMOTION LABEL	PLA TW	NYS +/-
0	1	21	EVERYTHING MICHAEL BUBLE • 143/REPRISE/WARNER	466	+54
2	4	17	(YOU WANT TO) MAKE A MEMORY BON JOVI MERCURY/ISLAND/UNIVERSAL	392	+25
3	2	18	WHAT YOU WANT HAYLEY SALES ♦ UNIVERSAL	377	-12
4	3	17	MAKES ME WONDER MAROON S A&M/OCTONE/UNIVERSAL	367	-7
5	5	17	THE SWEET ESCAPE GWEN STEFANI FEATURING AKON INTERSCOPE/UNIVERSAL	354	-1
	6	24	WONDERFUL CHANTAL KREVIAZUK ◆ COLUMBIA/SONY BMG	302	+4
0	8	9	SON OF A PREACHERMAN JANN ARDEN 🍁 UNIVERSAL	284	+3
8	7	54	WAITING ON THE WORLD TO CHANGE JOHN MAYER AWARE/COLUMBIA/SONY BMG	267	-17
9	19	31	ORDINARY MIRACLE SARAH MCLACHLAN ♦ NETTWERK	262	-13
10	13	18	WEAK IN THE KNEES SERENA RYDER ◆	258	+4
1	14	6	TOO MUCH OF EVERYTHING CORNEILLE • DEJA MUSIQUE	256	+28
12	12	36	CHASING CARS SNOW PATROL POLYDOR/A&M/INTERSCOPE/UNIVERSAL	254	+2
13	10	14	BEFORE HE CHEATS CARRIE UNDERWOOD ARISTA/ARISTA NASHVILLE/SONY BMG	249	-23
14	20	5	BIG GIRLS DON'T CRY FERGIE WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL	247	+61
15	13	17	IT AIN'T ME BABE JESSE COOK ◆ EMI	240	-10
16	15	31	SUDDENLY I SEE KT TUNSTALL RELENTLESS/VIRGIN/EMI	202	-16
17	17	38	HURT CHRISTINA AGUILERA RCA/SONY BMG	199	-16
18	19	46	LOVE YOU LATELY DANIEL POWTER * WARNER BROS./WARNER	191	-4
19	21	23	LITTLE WONDERS ROB THOMAS WALT DISNEY/MELISMA/ATLANTIC/WARNER	189	+6
20	16	29	FOOLED AROUND AND FELL IN LOVE ROD STEWART J/SONY BMG	187	-30
21	22	26	SORRY AGAIN TOMISWICK	163	-8
22	24	10	ALL GOOD THINGS (COME TO AN END) NELLY FURTADO   MOSLEY/GEFFEN/UNIVERSAL	158	+13
23	26	3	1973 JAMES BLUNT CUSTARD/ATLANTIC/WARNER	151	+30
24	23	30	SAY IT RIGHT NELLY FURTADO ♦ MOSLEY/GEFFEN/UNIVERSAL	141	-24
25	29	6	WHEN YOU'RE GONE AVRIL LAYIGNE ♦ RCA/SONY BMG	137	+48
26	27	9	HOME DAUGHTRY RCA/SONY BMC	132	+27
27	25	28	AT SEVENTEEN JANN ARDEN ♦ UNIVERSAL	126	-1
28	28	23	SO NOT OVER YOU SIMPLY RED SIMPLYRED.COM/UNIVERSAL	89	-5

ADRIENNE ISABELLE BOULAY

**► MATCHBOX TWENTY'S** 

"HOW FAR WE'VE COME,"
IS SPEEDING UP THE CANADA

RETURN TO THE AIRWAVES.

HOT AC CHART (22-17).

21	31	6	AURIENNE (SABELLE BOULAY	AUDIUGRAM		-
0	36	10	PARTONS VITE KAOLIN	UNIVERSAL	83	+19
I DIS WEEN	LAST WEEK	WEEKS	TITLE CANADA H	IOT AC  :MPRINT / PROMOTION LABEL	PLA TW	YS +/-
	1	14	BIG GIRLS DON'T CRY FERGIE	WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL	765	+3
1	3	9	HEY THERE DELILAH PLAIN WHITE T'S	FEARLESS/HOLLYWOOD/UNIVERSAL	666	+4
1	4	12	WHEN YOU'RE GONE AVRIL LAVIGNE *	RCA/SONY BMG	642	+5
	2	19	MAKES ME WONDER MAROON S	A&M/OCTONE/UNIVERSAL	615	-3
	5	17	HOME DAUGHTRY	RCA/SONY BMG	566	-13
	7	9	REHAB AMY WINEHOUSE	ISLAND/UNIVERSAL	<b>5</b> 54	+3
	6	14	4 IN THE MORNING GWENSTEFANI	INTERSCOPE/UNIVERSAL	497	-3
3	8	19	BEFORE HE CHEATS CARRIEUNDERWOOD	ARISTA/ARISTA NASHVILLE/SONY BMG	480	-3
	12	8	THE WAY I ARE TIMBALAND FEATURING KERI HILSON	MOSLEY/BLACKSTONE/INTERSCOPE/UNIVERSAL	476	+4
0	9	21	PARALYZER FINGER ELEVEN +	WIND-UP	470	-2
ı	13	13	FIRST TIME LIFEHOUSE	GEFFEN/UNIVERSAL	436	-3
2	10	14	UMBRELLA RIHANNA FEATURING JAY-Z	SRP/DEF JAM/UNIVERSAL	414	-2
3)	16	7	WALLS FALL DOWN BEDOUIN SOUNDCLASH 💠	OINE ALONE/UNIVERSAL	405	+3
4	14	13	BELIEVE SUZIEMCNEIL 🍁	CURVE/UNIVERSAL	403	-9
9	17	9	WATT FOR YOU ELLIOTT YAMIN	HICKORY	396	+2
6	15	20	(YOU WANT TO) MAKE A MEMORY BON JOVE	MERCURY/ISLAND/UNIVERSAL	384	-2
7	<b>2</b> 2	3	HOW FAR WE'VE COME MATCHBOX TWENTY	MELISMA/ATLANTIC/WARNER	373	+5
В	13	19	EVERYTHING MICHAEL BUBLE 💠	143/REPRISE/WARNER	368	-6
9	23	6	DOWN IN HEAVEN KALAN PORTER 🍁	SONY BMG	347	+5
0	21	12	THNKS FR TH MMRS FALL OUT BOY	FUELED BY RAMEN/ISLAND/UNIVERSAL	341	+
n	19	17	FALLIN' FOR YOU EVA AVILA 🔷	SÓNY BMG	341	
2	18	7	BEAUTIFUL GIRLS SEAN KINGSTON	BELUGA HEIGHTS/EPIC/SDNY BMG	339	
3	28	4	DO IT NELLY FURTADO 🍁	MOSLEY/GEFFEN/UNIVERSAL	323	+7
4	20	n	YESTERDAY MAN ROZ BELL .	UNIVERSAL	299	-3
5	26	4	SHUT UP AND DRIVE RIHANNA	SRP/DEF JAM/UNIVERSAL	290	+4
6	25	9	TELL ME WHAT WE'RE GONNA DO NOW JOSS ST		268	+
7	32	3	LOVESTONED JUSTIN TIMBERLAKE	JIVE/SONY BMG	264	+5
8	30	6	ALL I WANT SHILOH .	BOGARD	243	+1
9	24	16	SUMMER LOVE JUSTIN TIMBERLAKE	JIVE/SONY BMG	242	-1
0	33	20	RDCKSTAR NICKELBACK .	Емі	210	+

indicates CanCon

86

AUDIOGRAM

## **SMOOTH JAZZ**



Adventurous programming animates two unique outlets

## Smooth In A Small Town

Carol Archer

CArcher@RadioandRecords.com

ot all the action in smooth jazz takes place in major markets. Take WSBZ/Destin, Fla., the nation's No. 226 market, or Mission Viejo, an unrated market in the heart of Southern California's Orange County and home to Saddleback College smooth jazz Indicator station KSBR. Both epitomize the upside of doing radio in small markets.

KSBR's longtime PD Terry Wedel says that even though the outlet's signal covers a relatively small market, it is shoehorned in the middle of two major markets that host a pair of pre-eminent smooth jazz stations: KTWV (the Wave)/Los Angeles and KIFM/San Diego. "That sets the bar really high, as far as listener expectations go," Wedel says.

But in terms of KSBR's primary programming, Wedel maintains that he and his staff are keenly aware that smooth jazz is well-defined in the minds of listeners, and that moving too far beyond those textural instrumental boundaries could defy listener expectations.

#### Jazzier Vocals Preferred

"Where we differ most from our larger commercial brethren is in our vocals," Wedel says. "We favor jazzier vocals—Diana Krall, Jane Monheit, Madeleine Peyroux, Sara Gazarek, James Torme and Jamie Cullum—over AC and Motown recurrents and oldies, and we tend to hop on new or unknown format vocalists earlier than others." For instance, KSBR is embracing Nyee Moses and Daniela Nardi.

Because of a limited promotional budget, Wedel and the students who staff his station spend a lot of time doing appearances and remotes at community events—"a lot of 'Taste Ofs.'" he adds.

But hands down, the linchpin of KSBR's promotional efforts is its annual Birthday Bash, which is presented in the garden of Mission San Juan Capistrano (of returning swallows fame), a fabulous extravaganza that 1 had the pleasure to attend Memorial Day weekend

Wedel says, "We receive a lot of local press going into the event and Cox Communications, whose South Orange County coverage footprint pretty much matches ours, tapes the event and produces two separate programs that air repeatedly" on one of the cable system's local channels, he says.

He adds that having a small signal area is a blessing and a curse. "On one hand, it would be nice if more people could hear us, but on the other, it allows us to concentrate our efforts on a fast-growing affluent area that really has no other local broadcast media to call its own," Wedel says. "There might only be about 400,000 people in our coverage area, but they are a pretty nice 400,000 to have."

#### **WSBZ: Where Vacation Never Ends**

After Carter Broadcasting sold its first station in Destin—soft AC WWAZ—to Tom Birch of Birch Ratings fame, the group's founder Mark Carter applied for another license and construction permit in the market, then built WSBZ (the Seabreeze) and launched smooth jazz in 1994.

"Being in a beautiful vacation market, we enjoy the opportunity to reach locals



THIS WEEK	LAST WEEK	WEEKS	TITLE SMOOTH JAZZ INDICATOR	_		AYS
-	20000	83500		PRINT / PROMOTION LABEL	TW	+/-
_	1	14	BORN 2 GROOVE EUGE GROOVE	NARADA JAZZ/BLG	185	-9
4	2	n	CATNAP NILS	BAJA/TSR	152	+4
3	4	18	LADIES' CHOICE PAUL TAYLOR	PEAK/CONCORD	151	+15
4	133	22	LET'S TAKE A RIDE NORMAN BROWN	PEAK/CONCORD	150	-2
5	5	11	STREET LIFE U-NAM	TRIPPIN'N' RHYTHM	135	0
6	10	9	REMEMBER ME MARION MEADOWS	HEADS UP	129	+1
7	9	14	BLACK RIVER KEIKO MATSUI	SHOUT! FACTORY	127	+4
8	8	7	FOREVER JEFF KASHIWA	NATIVE LANGUAGE	125	-1
9	7	13	SLAMMIN JAY SOTO	NUGROOVE	124	-3
10	6	23	NOODLE SOUP FOURSDEAST	NATIVE LANGUAGE	124	-7
0	n	7	R N R RICK BRAUN & RICHARD ELLIOT	ARTIZEN	717	+8
12	12	17	STAY WITH ME TONIGHT JACKIEM JOYNER	ARTIZEN	104	+3
13	13	7	TERESA PIECES OF A DREAM	HEADS UP	101	+2
14	19	2	AIN'T NO WOMAN (LIKE THE ONE I GOT) JEFF GOLUB FEAT. RICHARD R	ELLIOT NARADA JAZZ/BLG	98	+17
15	17	6	HI-LO SPLIT MARC ANTOINE	PEAK/CONCORD	93	-2
16	16	7	PARKSIDE SHUFFLE DOWN TO THE BONE	NARADA JAZZ/BLG	89	-7
17	15	13	TROUBLE SLEEPING CORINNE BAILEY RAE	CAPITOL	88	-9
18	25	2	SMOOTH VEGAS SOUL BALLET	ARTIZEN	85	+15
19	20	4	LANAI HIROSHIMA	HEADS UP	81	+2
20	25	2	COMING RIGHT AT YA MICHAEL MANSON	215	78	+8
21	21	15	RAINCOAT KELLY SWEET	RAZOR & TIE	78	0
22	N	EW	BUMPIN' ON THE WES SIDE BLAKE AARON	INNERVISION	74	+17
23	28	2	SMOOTH AS SILK MIKE CATALAND	CATMAN	73	+4
24	22	6	ROAD TO LOS SUENOS MARCUS JOHNSON	THREE KEYS	72	-4
25	27	2	SIMPLE PLEASURES SPYRO CYRA	HEADS UP	70	0
26	30	2	WHAT CHA GONNA DO? BRIANSIMPSON	RENDEZVOUS	69	+5
27	RE-E	NTRY	JUST AS YOU ARE EVERETTE HARP	SHANACHIE	64	0
29	NI	W	COME WHAT MAY NAJEE	HEADS UP	63	+31
29	RE-EI	NTRY	THE PINK PANTHER DAVE KOZ	CAPITOL	62	+1
30	RE-EI	NTRY	EVERYTHING MICHAEL BUBLE	143/REPRISE	60	+2

FOR WEEK ENDING AUGUST 12, 2007



Carter

## WSBZ Listener Profile

PD Mark Carter profiles the typical WSBZ listener. (Hint: deep pockets.)

- Audience skews slightly male
- Average age: 44
- Owns a business or is a professional
- Works in corporate
- management or as a private contractor in high-tech industry
- Owns a Lexus
- Loves imported beer
- May live in a big house in a feeder market, like Atlanta
- Owns second home—a beach house—in Destin
- Bank advertisers say he's more likely to pay cash for a house

and listeners on vacation. That's why we feel an obligation to approach our programming differently," Carter says. He notes that the concept of the Seabreeze is a relaxing but cool breeze off the beach, so the music must fit the feel of the station—the white sand beaches and trendy Emerald Coast lifestyle—and may include music by local and regional groups, like Destin band Jones and Company, whose breezy jazz track "Going Coastal" is a local airplay hit. Deeper tracks are in rotation after 7 p.m. on "The Nightbreeze" show.

"Being in a coastal market, the key here is relaxation," he says. "The AC hit 'On the Beach' by Chris Rea works well here, but would be out of place in Denver."

Like Wedel, Carter says a small market can focus more on upand-coming artists through weekend programming, such as WSBZ's "The Saturday Night CD," which showcases a fulllength recording to introduce listeners to new music, and "The Smooth Jazz Sunday Brunch," which highlights a new release by playing featured tracks each hour. Sundays at 9 p.m. is a full hour of Southern blues and roots music on "The Roadhouse," hosted by Uncle Harley.

"Even airing programming from [Broadcast Architecture's] Smooth Jazz Network allows us to keep a local flair," Carter says. "All music logs are generated by WSBZ, with agreement on currents with BA, which allows us to keep our regional and local feel while we benefit from the national punch of personalities Dave Koz, Ramsey Lewis and Kenny G."

Marketing efforts center on special live events, especially the station's mid-April ritual, the Seabreeze Jazz Festival. Attendance for the annual event topped 10,000 in 2007. Promotion of the festival includes local print, TV and direct mail; national print; and partnership with smooth jazz stations in key feeder markets Atlanta; Birmingham; Tallahassee, Fla.; and Montgomery, Ala.

Business is good, Carter adds, and even with a real estate slow-down in the market, WSBZ has stayed consistent with local advertising. "Smooth jazz has the lowest attrition when it comes to advertiser turnaround. In a vacation market, with a higher collection of seasonal businesses, that's important."

AIRPOWER IN JUST THREE WEEKS WITH THE CHART'S SECOND-BIGGEST PLAY INCREASE FOR "AIN'T NO





**NEW AND ACTIVE** 

TITLE ARTIST / LABEL

(SIMPLYRED.COM)

COOL OF THE NIGHT

Joyce Cooling (NARADA JAZZ/BLG) TOTAL STATIONS:

COME WHAT MAY

STAY Simply Red

PLAYS /GAIN

66/32

56/56

42/11

12

TITLE ARTIST / LABEL

(PENDEZVOUS)

TOTAL STATIO

Kirk Whalum (RENDEZVOUS) TOTAL STATIONS

FEELIN' GOOD

THE WAVE (2007)

WHAT CHA GONNA DO? Brian Simpson

POWERED BY nielsen BDS

PLAYS /GAIN

41/5

39/3

38/27

57

	LAST WEEK	WEEKS ON CHART	TITLE ARTIST	1) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL	AYS +/-	AUDIEN MILLIONS	
)	1	21	LET'S TAKE A RIDE NORMAN BROWN	NO. 1 (6 WKS) PEAK/CONCORD	630	+20	7.855	1
)	2	16	BORN 2 GROOVE	NARADA JAZZ/BLC	576	+7	6.053	3
	7	12	STREET LIFE M	OST INCREASED PLAYS TRIPPIN 'N' RHYTHM	522	+131	5.868	4
	4	22	CANTALOUPE ISLAND BRIAN BROMBERG	ARTISTRY	508.	+17	5.388	5
	5	17	BLACK RIVER KEIKO MATSUI	SHOUT! FACTORY	483	+25	5.066	6
ı	3	28	THE RHYTHM METHOD PAUL BROWN	PEAK/CONCORD	456	-58	4.718	7
	9	8	R N R RICK BRAUN & RICHARD ELLIOT	ARTIZEN	447	+65	<b>6</b> .299	2
ı	10	28	HYPNOTIC BONEY JAMES	CONCORD	376	-2	4.361	8
ı	8	24	TROUBLE SLEEPING CORINNE BAILEY RAE	CAPITOL	364	-21	3.335	11
i	6	28	GOT TO GIVE IT UP KIM WATERS	SHANACHIE	342	400	2.633	14
1	11	13	LADIES' CHOICE PAUL TAYLOR	PEAK/CONCORD	316	+1	3.725	9
1	15	17	NOODLE SOUP FOURBOEAST	NATIVE LANGUAGE	298	+23	2.411	16
	12	19	RAINCOAT KELLY SWEET	RAZOR & TIE	289	-18	2.461	15
	13	31	SAVE ROOM JOHN LECEND	EOO O /COLUMBIA	288	-19	3.398	10
	16	9	EVERYTHING MICHAEL BUBLE	I43/REPRISE	273	+9	2.774	12
1	17	n	CATNAP	BAJA/TSR	259	+5	2.246	17
1	19	12	STAY WITH ME TONIGHT	ARTIZEN	199	0	1.478	21
1	18	7	REMEMBER ME MARION NEADOWS	HEADS UP	195	-4	1.783	18
	25	3	AIN'T NO WOMAN (LIKE TO JEFF GOLUB FEATURING RICHARD ELLIO)	HE ONE I GOT) AIRPOWER	189	+73	2.664	13
	20	13	SLAMMIN JAY SOTO	AIRPOWER NU GROOVE	184	+9	1.504	20
1	24	7	PARKSIDE SHUFFLE DOWN TO THE BONE	NARADA JAZZ/BLG	172	+48	1.319	24
1	23	21	MYSTICAL CHIELI MINUCCI & SPECIAL EFX	SHANACHIE	138	+3	1.466	22
1	26	9	TERESA PIECES OF A DREAM	HEADS UP	126	+14	0.845	28
	22	4	WE GOT LOVE RYAN SHAW	ONE HAVEN/DATOR & TIF/DED	126	-10	1.615	19
5)	30	2	SMOOTHVEGAS SOUL BALLET	ARTIZEN	79	+7	0.849	26
	N	EW	NOT TOO LATE	BLUE NOTE/BLG	78	+9	0.594	I.
7	27	6	THE PINK PANTHER DAVE KOZ	CAPITOL	77	-6	0.828	30
8	N	EW	WATER TO DRINK (AGUA I		73	+4	0.343	-
9	28	13	JUST AS YOU ARE EVERETTE HARP	SHANACHIE	72	-8	0,250	-
	N	EW	HI-LO SPLIT	PEAK/CONCORD	70	+15	0.668	

100	
MOST ADDE	.D
FIRE AND RAIN Kenny "Babyface" Edmonds (MERCURY/IDJMG) KBZN, KJCD, WJZW, WQCD	STATIONS 4
COOL OF THE NIGHT Joyce Cooling (NARADA JAZZ/BLC) Jones Radio Networks, KJZY, WJ	3
HAPPY HOUR Jimmy Sommers Feat. Paul Bro (GEMINI) KJCD, KSSJ, WLOQ	3
LADIES' CHOICE Paul Taylor (PEAK/CONCORD) Jones Radio Networks, WLVE	2
RAINCOAT Keily Sweet (RAZOR & TIE) Jones Radio Networks, WYJZ	2
REMEMBER ME Marion Meadows (HEADS UP) KOAS, WVMV	2
WHAT CHA GONNA DO? Brian Simpson (RENDEZVOUS) Jones Radio Networks, WLOQ	2
BLUE WATER Eric Marienthal (PEAK/CONCORD) WNWV, XM Watercolors	2
CANTALOUPE ISLAND Brian Bromberg (ARTISTRY) WSJT	1
0	92.7
Harrisburg, PA  PDIMD: Paul Scott  Kirk Whalum, The Wave (2007  Nils, Catnap, 3  Chiell Minucci & Special EFX, M	
FOR REPORTING STATIONS PLAY www.RadioandRecor	

MOST INCREASED PLAYS	
+131	STREET LIFE  U-Nam (Trippin 'N' Rhythm)  WJZZ +22, WOSJ +89, W/JZ +14, WJZW +12, WJSJ +11,  KLIZ +11, WLVE +10, KYOT +7, KKSF +6, WNIJA +5
+73	AIN'T NO WOMAN (LIKE THE ONE I GOT)  Jeff Golub Feat. Richard Elliot (Narada Jazz/BLG) WCCD -13, KKSF-12, WSMJ -8, WJZW -7, KJZS -7, XWRC -5, WSJW -5, WNUA -4, KRVR -4, KBZN -3
+65	RNR  Rick Braun & Richard Elliot (ARTizen) KWJZ +12, WJZ +12, WNUA +8, WZW +7, KYOT +6, WSJW +4, KIFM +4, KQAS +3, WJZZ +2, SUC +2
+56	THE WAVE (2007) Kirk Whalum (Rendezvous) WSMJ +2Z, XWRC +1Z, WLDQ +1I, WNWV +3, WSJW +3, KBZN +2, KIFM +1, KKSF +1, WJSJ +1
+48	PARKSIDE SHUFFLE  Down To The Bone (Narada Jazz/BLC)  WDSJ +8, KHJZ +7, KQAS +7, KUZ +6, WJSJ +5, WJZW +4,  XWRC +3, KKSF +3, WJJZ +3, WJZZ +2

F	RECUR	REN	TS
PL.	AYS	THIS WEEK	TITI
263	263	6	DRE
254	307	7	MIS
243	271	8	SO PATTI
243	272	9	BEA DAVID
215	247	10	SAC RICK
	PL TW 263 254 243 243	PLAYS TW LW 263 263 254 307 243 271 243 272	263 263 6 254 307 7 243 271 8 243 272 9

TITLE	I) NIELSEN BDS	PL	AYS
ARTIST / IMPRINT / PROMOTION LABEL	CERTIFICATIONS	TW	LW
DRESSED TO CHILL MARION MEADOWS (HEADS UP)		202	194
MISTER MAGIC PETER WHITE (LEGACY/COLUMBIA)		162	171
SO AMAZING PATTI AUSTIN (RENDEZVOUS)		153	150
BEAT STREET  DAVID BENOIT (PEAK/CONCORD)		142	129
SAO PAULO RICK BRAUN ()		142	144

SMOOTH	<b>JA77</b>	REPORTERS

WJZZ/Atlanta, GA\* PD/MD: Dave Kosh

PD: Sandi Mallory APD/MD: Marcellus "Bassman" Shepard

WSMJ/Baltimore, MD\* PD/MD: Lori Lewis

WVSU/Birmingham, AL OM/PD: Andy Parrish

WNUA/Chicago, IL\* OM/PD: Darren Davis

MD: Rick O'Dell WNWV/Cleveland, OH\*

WDSJ/Dayton, OH\*

KJCD/Denver, CO\* PD/MD: Michael Fischer

WVMV/Detroit, MI\* MD: Sandy Kovach

WZJZ/Ft. Myers, FL APD/MD: Randi Bachmar

WSBZ/Ft. Walton Beach, FL MD: Mark Edwards

WSJW/Harrisburg, PA\* PD/MD: Paul Scott

WQTQ/Hartford, CT PD/MD: Stewart Stone

KHJZ/Houston, TX\* PD: Maxine Todd APD/MD: Greg Morgan

KPVU/Houston, TX

WYJZ/Indianapolis, IN\* OM/PD: Carl Frye MD: Brad Ellis

WJSJ/Jacksonville, FL\* OM/PD: Joel Widdows

KJLU/Jefferson City, MO OM: Mike Downey PD/MD: Dan Turner APD: LaVaughn Wilson

KOAS/Las Vegas, NV\* MD: Lynn Briggs

KUAP/Little Rock, AR PD/MD: Michael Nellum

KSBR/Los Angeles, CA OM/PD: Terry Wedel

KTWV/Los Angeles, CA\*

WGRV/Melbourne, FL OM: C.J. Sampson PD/MD: Randy Bennett

WLVE/Miami, FL\* KRVR/Modesto, CA\*

OM/MD: Doug Wulff PD: James Bryan WVAS/Montgomery, AL OM: Candy Capel MD: Jay Holcey WOCD/New York NY\* PD: Blake Lawrence MD: Carolyn Bednarski

WHOV/Norfolk, VA PD: Kevin "The Moose

WLOQ/Orlando, FL\* PD: Paul Lavoie APD/MD: Brian Morgan

WJJZ/Philadelphia, PA\* PD: Michael Tozzi MD: Frank Childs

KYOT/Phoenix, AZ\* PD: Smokey Rivers APD/MD: Angie Handa

KIJZ/Portland, OR\*

www.americanradiohistory.com

KJZS/Reno, NV\* PD/MD: Jay Davis

KSSJ/Sacramento, CA\* PD/MD: Lee Hansen

KBZN/Salt Lake City, UT\* OM/PD: Dan Jessop

KIFM/San Diego, CA\* PD: Mike Vasquez APD: J. Wiedenheimer MD: Kelly Cole

KKSF/San Francisco, CA\* PD/MD: Ken Jones

KJZY/Santa Rosa, CA\* PD: Gordon Zlot APD/MD: Rob Singleton

DMX Jazz Vocal Blend/Satellite PD/MD: Rochelle Matthews

FOR WEEK ENDING AUGUST 12, 2007 **LEGEND**: See legend to charts in charts section for rules and symbol explanations.
32 smooth Jazz stations are electronically monitored by Nielsen Broadcast Oata Systems 24 hours a day, 7 days a week. Indicator chart comprised of 16 reporters.
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DMX Smooth Jazz/Satellite PD/MD: Rochelle Matthews

Jones Radio Networks/Satellite\* OM/PD: Steve Hibbard APD/MD: Laurie Cobb

Music Choice Smooth Jazz/Satellite APD: Will Kinnally

Sirius Jazz Cafe/Satellite\* PD: Shirley Maldonado MD: Rick Laboy

XM Watercolors/Satellite PD: Shirlitta Colon MD: Lynette White

WJZW/Washington, DC\*

KWJZ/Seattle, WA\*

KCOZ/Springfield, MO

OM: Jae Jones PD/MD: Jarrett Grogan

WSJT/Tampa, FL\*

PD: Ross Block MD: Kathy Curtis

PD: Carol Handley MD: Dianna Rose

\* Monitored Reporters

## ALTERNATIVE/ACTIVE/ROCK



Active rock radio through the eyes of WJJO/Madison's PD

# **Unmistakably Randy**

Mike Boyle

MBoyle@RadioandRecords.com

sk him a question, get a no-nonsense answer. You may not always like the response you get from Mid-West Family Broadcasting active rock WJJO/Madison PD Randy Hawke, but in a world filled with tractor-loads of bovine scatology, at least you know where you stand with him or where he stands on the issues. With that in mind, the time appeared ripe to catch up with Mr. Hawke and see how things are in Madison, and then fire away on a few topics of interest and let the chips—as it were—fall where they may.

First, who is this man from Madison? Raised in Rochester, N.Y., Hawke's love of rock radio was bred through the airwaves of WCMF and the Brother Wease morning show. He attended Edinboro University outside of Erie, Pa., and went on to intern and then work at nearby WRKT (Rocket 101), where he handled just about every shift, including morning show sidekick.

After Erie, Garrett Hart, then PD at WAPL/Green Bay, Wis. (now at Sirius Satellite Radio), hired him as APD. When Hart bolted for the PD's office at WDVE/Pittsburgh, Hawke stepped into the programmer's role. During his tenure, the station was voted Rolling Stone's radio station of the

year and once nailed a 17 share 12+. From 'APL, he moved to WLUM/Milwaukee as PD and then in 2002 came to WIJO as OM/PD.

Today he also serves as Mid-West Family/Madison OM/PD for classic rock WHLK (the Lake); OM of urban WJQM, Spanish WLMV (La Movida AM1480) and talk WTDY (1670); and as PD for United Stations' syndicated "HardDrive XL" show with Lou Brutus, which airs weeknights on WJJO.

#### His Own Backyard

Hawke feels he's been fortunate thus far in his

Rapid-Fire Hawke

Mid-West Family Broadcasting active rock WJJO/Madison PD Randy Hawke is known for being none too shy to offer his opinion on industry topics. Following are a few rapid-fire responses regarding some of today's hot topics:

HD radio: "We're doing everything we can to promote it, but it's not catching on. I'm not sure that HD radio's role isn't undermanned because of resource and time constraints. Putting bad product out there just because you need product isn't necessarily a good idea. And it's still expensive when you try to justify the difference."

Text messaging: "I love it. I see it for the

demos we're trying to appeal to as 'the new thing.' This 'be caller No. 9' and 'register to win' mentality is something that radio has been doing for 40 years. Using the database for permission marketing and texting is the way listeners want to be communicated to and how they want to respond to the radio station."

Portable People Meter: "I'm looking forward to it because, as some smarter guy than me said long ago, doing the same thing over and over and expecting different results is the definition of insanity. We've been doing the same thing with the ratings for years and years, so in this case anything different is worth a try." —MB

'Our 'JJO
Girls wear
bikinis
everywhere,
no matter
what remote
they're on.
We are just
a black
concert Tshirt-wearin'
hard rock
station.'

-Randy Hawke



#### WJJO By The Numbers

Fall 2006-Winter 2007

Persons 12+: 4.1-4.8 (tied for No. 8) Persons 18-34: 11.3-8.9 (No. 2) Men 18-34: 16.4-11.8 (No. 1) Men 18-49: 9.4-9.6 (tied for No. 1) Source: Arbitron career, where at three of the four stations he's worked, the owner had a desk in the building, allowing him an open dialogue every day.

"Tom Walker is my GM here and he's one of the major stockholders in the company," Hawke says. "I know every person on the small board of directors from Mid-West Family on a first-name basis. We can joke; they know my kids' names and they understand what WJJO is all about."

To know the man is to know his station, so like him, Hawke's outlet doesn't pretend to be anything it's not. "It's tough to do a format like active rock where you're one of these stations forced to pretend that you're one thing and then try to sneak in doing another thing. You end up not fooling anyone. The clients aren't fooled that you're a classic rock station, and the audience isn't fooled that you're a hard rock station. WJJO is an unapologetic, core men 18–34 active rock station. We do not play Jimi Hendrix or Pink Floyd. We do, however, play Slipknot at 6 a.m. Our 'JJO Girls wear bikinis everywhere, no matter what remote they're on. We are just a black concert T-shirt-wearin' hard rock station."

Hawke describes Madison as a "forward-thinking, progressive and liberal city" that is also "technologically minded" and often compared to Austin. Describing his own station, Hawke says, "WJJO says what it's going to do and does it exactly as advertised. We define, underpromise and overdeliver. We make sure that what we promise we can do, we're going to get done, plus some. Results always trump everything."

#### **Challenges And The Music**

Hawke claims that national charts do not affect WJJO's musical barometer. When the station finds something that works, it simply sticks by it. He cites as an example the current Deaf Pedestrians track "Hail to the Geek."

"It's working for us right now. We're doing a 'Hail to the Geek' promotion because they're playing our station festival, Band Camp, and we're going to put those geeks on the stage. People know that song, they know that band, they've played Band Camp before, and we're going to work with that band as long as it goes. Another band, Nonpoint, is bigger here than they are anywhere in the world, but I don't really care if they're bigger anywhere else other than Madison. My job is to make sure I'm doing the right thing for this market."

Staying challenged each day is what continues to motivate Hawke, which spills over onto his staff.

"Five years ago my big goal was to do things we'd be famous for. We added some high-profile bits onto the morning show, but the challenge is, how do we make them better? We have the WJJO Girls with the calendars and the pin-up series. There's a new concept that we have to come up with every year. How do we make them better? How do we make our Band Camp festival better? The list goes on."

He adds, "I have a staff that looks at their individual jobs extremely well. My job is to challenge them to do it better."

## **ALTERNATIVE**

► PARAMORE'S "MISERY BUSINESS," ONE OF THREE TRACKS TO EARN AIRPOWER STRIPES, LEAPS 25-18 THANKS TO A 21% INCREASE IN PLAYS.





POWERED BY nielsen

.EK	15	F		A				777
I HIS WEEK	WIST	WFFKS		VIELSEN BDS THITPREDICTOR TIFICATIONS STATUS  IMPRINT / PROMOTION LABEL	PLA TW	4Y5 +/-	AUDIEN MILLIONS	
0	2	26	PARALYZER FINGER ELEVEN	NO. 1(1 WK) 11 位 WIND-UP	1963	+2	<b>7.8</b> 38	3
1	J.	Þ	ICKY THUMP THE WHITE STRIPES	THIRD MAN/WARNER BROS.	1931	-65	6.653	4
3	6	2		MOST INCREASED PLAYS ROSWELL/RCA/RMG	1787	+843	8.829	1
	4	12	NEVER TOO LATE THREE DAYS GRACE	∰ JIVE/ZOMBA	1661	+51	5.540	6
6	3	9	BLEED IT OUT LINKIN PARK	र्फ WARNER BROS.	1562	+118	6.625	5
6	3	19	WHAT I'VE DONE LINKIN PARK	口 <b>位</b> WARNER BROS.	1446	-189	8.012	2
7	1	13	TARANTULA THE SMASHING PUMPKINS	位 MARTHA'S MUSIC/REPRISE	1242	-161	4.733	8
8	7	23	SAY THIS SOONER (NO ONE VI THE ALMOST.	/ILL SEE THINGS THE WAY I DO). TOOTH & NAIL/VIRGIN	1232	-79	3.393	14
9	3	24	HEY THERE DELILAH PLAIN WHITE T'S	门 <b>位</b> FEARLESS/HOLLYWOOD	1132	-166	5.347	7
10	9	30	FOREVER PAPA RDACH	l) EL TONAL/GEFFEN	1128	-74	4.138	9
0	h	14	THE HEINRICH MANEUVE	R 位 CAPITOL	11113	+3	2.916	15
œ	2	15	SUPERMASSIVE BLACK H	MARNER BROS.	1109	+8	3.480	13
ø	D	26	ALL THE SAME SICK PUPPIES	RMR/VIRGIN	1103	-2	3.804	n
•	Б	9	OIL AND WATER INCUBUS	位 IMMORTAL/EPIC	972	+49	4.126	10
15		13	TEENAGERS MY CHEMICAL ROMANCE	th REPRISE	949	-25	2.802	17
16	D.	3	BREATH BREAKING BENJAMIN	HOLLYWOOD	878	-41	3.682	12
(F)	13	10	ALL AROUND ME FLYLEAF	AIRPOWER   AGM/OCTONE/INTERSCOPE	788	+59	2.696	19
18	25	6	MISERY BUSINESS PARAMORE	AIRPOWER   FUELED BY RAMEN/ATLANTIC/LAVA	772	+136	<b>2.73</b> 6	18
19		16	CAPITAL G NINE INCH NAILS	nothing/interscope	750	-244	1.826	28
20	22	6	STRAIGHT LINES SILVERCHAIR	AIRPOWER  ELEVEN:/ILG/ATLANTIC/LAVA	743	+30	2.821	16
2"	23	11	FAMOUS PUDDLE OF MUDD	FLAWLESS/GEFFEN	682	-64	2.035	24
22	25	12	FAR BEHIND SOCIAL DISTORTION	TIME BOMB	673	-1	2.502	20
23	2.	12	EVOLUTION KORN	VIRGIN	646	n_,	2.406	22
24	26	5	STIFF KITTENS BLAQK AUDIO	INTERSCOPE	633	+46	2.156	23
25	Œ	12	SHE BUILDS QUICK MACH VELVET REVOLVER	IINES 🛱 RCA/RMG	547	-266	1.126	38
26	2	12	MISSED THE BOAT MODEST MOUSE	<b>र्फ़</b> EPIC	546	-20	1.415	31
27	28	20	THNKS FR TH MMRS FALL OUT BOY	FUELED BY RAMEN/ISLAND/IDJMG	466	-28	1.849	27
28	32	7	THE GOOD LEFT UNDONI	GEFFEN	453	+28	1.331	34
29	25	18	YOU ARE THE ONE SHINY TOY GUNS	UNIVERSAL MOTOWN	449	-14	1.469	30
30	×	3	THRASH UNREAL AGAINST ME!	SIRE/REPRISE	437	+125	2.432	21
31	3C	9	SOULCRUSHER OPERATOR	ATLANT(C	436	-44	0.834	-
32	35	4	ISLAND (FLOAT AWAY) THE STARTING LINE	VIRGIN	403	+65	0.860	
33	34	4	I GET IT CHEVELLE	EPIC	390	+14	0.939	40
34	3€	2	TIME IS RUNNING OUT PAPA ROACH	EL TONAL/GEFFEN	383	+36	0.960	39
35	33	7	THE PURSUIT EVANS BLUE	HOLLYWOOD	383	+9	1.945	26
33	37	4	TYPICAL MUTEMATH	WARNER BROS.	<b>3</b> 67	+36	0.829	4
37	31	18	YOUNG FOLKS PETER BJORN AND JOHN FEAT. VICTOR		349	-73	1.333	33
33	38	3	WELL THOUGHT OUT TW SILVERSUN PICKUPS	INKLES  DANGERBIRD	346	+18	0.774	
39	40	2	A BEAUTIFUL LIE 30 SECONDS TO MARS	:MMORTAL/VIRGIN	296	0	1356	32
40		EW	WALKING DISASTER SUM 41	ISLAND/IDJMG	291	+67	0.792	

	MOST ADDED
	TITLE NEW ARTIST / LABEL STATIONS
	SO HOTT 24 Kid Rock (TOP DOG/ATLANTIC) CIMX, KFMA, KFTE, KHBZ, KPNT, KQRA, KQXR, KROQ, KRZQ, KTBZ, KXTE. WARQ, WAVF, WBTZ, WCRD, WKRI, WMFS, WNFZ, WPBZ, WRWK, WRZX, WTZR, WXNR, WZJO
	THE PRETENDER 8 Foo Fighters (ROSWELL/RCA/RMG) KMYZ, KQRA, KUCD, WHRL, WJRR, WSWD, WWDC, WZNE
	THRASH UNREAL 8 Against Me! (SIRE/REPRISE) KEDJ. KJEE, KRBZ, KROX, KTBZ, KWOD. WHTG, WWCD
1	3'S & 7'S 8  Queens Of The Stone Age (REKORDS REKORDS/INTERSCOPE) KQRA, KQXR, KRBZ, KROX, Sirius Alt Nation, WGRD, WHTG, WWCD
	AN END HAS A START 7 Editors (EPIC) KROX, KWOD, WGRD, WHTG, WMFS, WWCD, XM Ethel
	THAT'S THE WAY (MY LOVE 15)  The Smashing Pumpkins (MARTHA'S MUSIC/REPRISE) KBZT, KJEE, KROX, Sirius Alt Nation. WGRD, WRZX
	WALKING DISASTER 5 Sum 41 (ISLAND/IDJMG) KRZQ, KTCL, WBCN, WCYY, WSUN
	BECOMING THE BULL Atreyu (HOLLYWOOD) KEDJ, KQXR, WTZR, WZJO
	PARALYZER Finger Eleven (WIND-UP) KJEE, KROQ, KWOD
	ALL AROUND ME 3 Flyleaf (A&M/OCTONE/INTERSCOPE) KROQ, KXRK, WBTZ
	ADDED AT WCYY

KJEE, KROQ, KWOD	
ALL AROUND ME 3 Flyleaf (A&M/OCTONE/INTERSCOPE)	
KROQ, KXRK, WBTZ	
ADDED AT	
WCYY W	
Portland, ME	
PD: Herb Ivy MD: Brian James	
30 Seconds To Mars, A Beautiful Lie, 7 Silversun Pickups, Well Thought Out Twinkles, 7 Chevelle, I Get It, 6 Sum 41, Walking Disaster, 6	
FOR REPORTING STATIONS PLAYLISTS GO TO:	

N	IEW AND	ACTIVE	
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN
LET ME IN Hot Hot Heat (SIRE/REPRISE)	268/33	SO HOTT  Kid Rock (TOP DOG/ATLANTIC)	197/197
TOTAL STATIONS:	34	TOTAL STATIONS:	34
BECOMING THE BULL Atreyu (HOLLYWOOD)	238/67	THAT'S THE WAY (MY LOVE IS) The Smashing Pumpkins (MARTHA'S MUSIC/REPRISE)	186/13
TOTAL STATIONS:	43	TOTAL STATIONS:	18
YOU DON'T KNOW WHA LOVE IS (YOU JUST DO AS YOU'RE TOLD) The White Stripes	T 230/38	HERE I STAND Madina Lake (ROADRUNNER)	135/15
(THIRD MAN/WARNER BROS.)		TOTAL STATIONS:	18
TOTAL STATIONS:	22 22/13	AUSTRALIA The Shins	135/2
Fiction Plane (EIELER BROS.)		(SUB POP) TOTAL STATIONS:	9
TOTAL STATIONS:	13	BELIEVE	123/53
THE UNDERDOG	202/27	The Bravery (ISLAND/IDJMG)	.23/33
(MERGE) TOTAL STATIONS:	15	TOTAL STATIONS:	27



FOR WEEK ENDING AUGUST 12, 2007

LEGEND: See legend to charts in charts section for rules and symbol explanations.
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THIS WEEK	LAST WEEK	WEEKS ON CHART	TITLE ARTIST	II NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL/ TW	4YS +/-	AUDIE MILLIONS	
1	1	16	NEVER TOO LATE THREE DAYS GRACE	NO. 1(3 WKS)  JIVE/ZOMBA	1680	-13	6.034	1
8	3	13	FAMOUS PUDDLE OF MUDD	FLAWLESS/GEFFEN	1438	+21	5.019	3
9	5	13	EVOLUTION KORN	VIRGIN	1370	+34	3.901	5
ε	2	30	PARALYZER FINGER ELEVEN	l) WIND-UP	1370	-59	5.821	2
=		В	SHE BUILDS QUICK MACHINES VELVET REVOLVER	RCA/RMG	1269	-111	3.748	9
6	5	כו	I GET IT CHEVELLE	EPIC	1262	+54	3.879	6
0	u	7	BLEED IT OUT LINKIN PARK	WARNER BROS.	1050	+107	3.152	10
8	9	17	SOULCRUSHER OPERATOR	ATLANTIC	1038	+17	2.939	n
9	15	5	MADE OF SCARS STONE SOUR	ROADRUNNER	977	+46	2.709	14
.o	7	12	TARANTULA THE SMASHING PUMPKINS	MARTHA'S MUSIC/REPRISE	964	-218	2.925	12
<b>(b)</b>	33	2	THE PRETENDER AIRPOWER/F FOOFIGHTERS		941	+590	3.821	8
2	٤	18	I DON'T WANNA STOP OZZY OSBOURNE	EPIC	930	-174	3.830	7
В	12	15	ICKY THUMP THE WHITE STRIPES	THIRD MAN/WARNER BROS.	886	-56	2.777	13
14	10	19	WHAT I'VE DONE LINKIN PARK	WARNER BROS.	870	-123	4.101	4
5	7-4	13	THE PURSUIT EVANS BLUE	HOLLYWOOD	771	-22	1.698	19
1	13	7	HOMECOMING QUEEN HINDER	UNIVERSAL REPUBLIC	725	+45	2.289	16
	15	17	ALL AROUND ME FLYLEAF	A&M/OCTONE/INTERSCOPE	702	0	1.543	22
(3)	ā	5	ALCOHAULIN' ASS HELLYEAH	AIRPOWER EPIC	699	+101	1.998	18
9	v	<b>2</b> 2	DANCE OF THE MANATEE FAIR TO MIDLAND	SERJICAL STRIKE/UNIVERSAL REPUBLIC	644	-39	1.407	25
20	В	31	FOREVER PAPA ROACH	I1 EL TONAL/GEFFEN	629	-40	2.377	15
9	29	2	RISE TODAY ALTER BRIDGE	UNIVERSAL REPUBLIC	578	+136	1.561	21
1	24	4	BECOMING THE BULL ATREYU	HOLLYWOOD	568	+48	1.182	27
3	23	9	DROWNING POOL	ELEVEN SEVEN	544	+15	0.989	<b>3</b> 2
3	-2	3	PAPA ROACH	EL TONAL/GEFFEN	527	+116	1.676	20
25	-2	10	LIE TO ME 12 STONES	WIND-UP	525	-9	1.111	29
<b>B</b>	28	4	OZZY OSBOURNE	EPIC	490	+30	1.457	24
27	20	16	WHAT I WANT DAUGHTRY FEATURING SLASH	RCA/RMG	481	-129	2.018	17
23	50	5	SIXX: AM	ELEVEN SEVEN	470	+34	1.037	31
3	31	6	BROKEN GLASS BUCKCHERRY	ELEVEN SEVEN/ATLANTIC/LAVA	443	+19	0.864	33
30	25	8	FUEL.	EPIC	434	-54	1.072	30
31	27	19	<b>LIE</b> BLACK LIGHT BURNS	IAM:WOLFPACK/ADRENALINE	362	-111	0.686	35
32	26	18	SALIVA	ISLAND/IDJMG	345	-137	1.225	26
9	35	9	GET IN GET OUT CINDER ROAD	CAROLINE	327	0	0.453	38
34	N	EW	KID ROCK	TOP DOG/ATLANTIC	287	+287	1.516	23
<b>3</b> 5	34	10	THE ARMS OF SORROW KILLSWITCH ENGAGE	ROADRUNNER	271	-68	0.483	36
56	36	7	WHAT HAVE YOU DONE WITHIN TEMPTATION FEATURING KEITH CAPUTO	) ROADRUNNER	258	-16	0.228	
67	38	2	SUBMERSED	WIND-UP	238	+6	0.190	
58	40	4	FIVE FINGER DEATH PUNCH	FIRM	229	+36	0.331	-
39	39	4	SEVENDUST	7BR <b>O</b> S/ASYLUM	220	+1	0.454	37
40	37	14	CAPITAL G NINE INCH NAILS	NOTHING/INTERSCOPE	199	-73	1.151	28

n Rei	
MOST AD	DED
TITLE ARTIST / LABEL	NEV STATION:
SO HOTT Kid Rock (TOP DOG/ATLANTIC) KDJE. KDOT, KHTB, KHTQ, KOMP, KQRC, KRXQ, KUPC Sirius Octane, WAAF, WBS) WBZX, WCCC, WCHZ, WEB WJJO, WKLQ, WKQZ. WMM WRAT, WRIF, WRTT, WRUE WTFX, WTKX, WTPT, WWW WWWX. WXQR, WXTB, W	G, WBUZ, WBYR, G, WIIL, WIYY, MR, WQXA, G, WRXW, WRZK, BN, WWIZ,
THE PRETENDER Foo Fighters	13
(ROSWELL/RCA/RMG) KDOT, KICT, KISS, KNCN, K WHDR, WIYY, WJJO, WRXI WWBN, WXZZ	RXQ, KRZR, R, WTFX,
FALLING ON Finger Eleven (WIND-UP) KHTQ, KZRQ, WBSX, WBU WJJO, WKQZ, WMMR, WQ; WRZK, XM Squizz	2, WCCC, WHL, KA, WRTT,
TIME IS RUNNING O Papa Roach (EL TONAL/GEFFEN) KDJE, KICT, KNCN, WRXR, WWIZ, WXQR	
TEN TON BRICK Hurt (CAPITOL) WCCC, WEDG, WRTT, WRZI	4
3'5 & 7'5	4
Queens Of The Stone Age (REKORDS REKORDS/INTE KDJE, KHTQ, WIIL, XM Squ	
BECOMING THE BUL Atreyu (HOLLYWOOD) WBZX, WEDG, WRXW	L 3
RISE TODAY Alter Bridge (UNIVERSAL REPUBLIC) KDOT, WBZX, WMMR	3
NOT GOING AWAY Ozzy Osbourne (EPIC) KDOT, KRZR, WBUZ	3
BROKEN AGAIN Another Animal (UNIVERSAL REPUBLIC) KXFX, WTPT, WZOR	3



ADDED AT... WKQZ Saginaw, MI PD: Hoser MD: Matt Bingham Kid Rock, So Hott, 15

,	NEW ANI	ACTIVE	
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN
TEN TON BRICK Hur (CAPITOL)	189/56	THE KISS OF DAWN him (SIRE/WARNER BROS.)	105/37
TOTAL STATIONS:	25	TOTAL STATIONS:	20
HEAR ME NOW Framing Hanley (SILENT MAL ORITY/ILG)	161/7	A BEAUTIFUL LIE 30 Seconds To Mars (IMMORTAL/VIRGIN)	92/3
TOTAL STAT ONS:	19	TOTAL STATIONS:	1)
YOU AND ME AND THE DEVIL MAKES 3 Marslyn Marson	158/2	BROKEN AGAIN Another Animal (UNIVERSAL REPUBLIC)	76/20
(INTERSCOPE)	18	TOTAL STATIONS:	15
TOTAL STATIONS:	18	ANOTHER HERO LOST	64/30
CANNIBAL Sta ic-X	150/67	Shadows Fall (ATLANTIC/LAVA)	020
(REPRISE)		TOTAL STATIONS:	- 12
TOTAL STATIONS:	30	THRASH UNREAL	60/45
WHAT'S YOUR PROBLEM NOW?	136/18	Against Me! (SIRE/REPRISE)	
Supagroup (FOODCHAIN/MEROVINGIAN/CO	751	TOTAL STATIONS:	. 11
TOTAL STATIONS:	18		

MOST INCREASED PLAYS +590 THE PRETENDER Foo Fighters (Roswell/RCA/RMG) WXQR +27, WWWX +24, KUPD +22, WRZK +20, WTFX +20, WRXW +18, WHDR +18, WRXR +17, WTPT +16, KILO +15 +287 SO HOTT Kid Rock (Top Dog/Atlantic)
WRIF +21, KHTB +15, KISW +15, WKQZ +15, KOMP +14,
KXXR +14, WAAF +12, WTFX +11, KHTQ +10, KZBD +10 +136 Alter Bridge (Universal Republic)
WXQR +17, WCHZ +16, KDJE +10, WRIF +9, WYBB +8,
WKQZ +8, WZOR +7, WRUF +7, KHTB +7, WRXW +5 +116 TIME IS RUNNING OUT Papa Roach (El Tonal/Geffen)
WKLQ +17, WRXR +17, WYBB +10, KNCN +9, KDJE +8,
WBYR +7, WTKX +7, WTPT +7, WBUZ +5, KRZR +4 +107 BLEED IT OUT Linkin Park (Warner Bros.)
WRXR +44, WEDC +14, KOMP +12, WKLQ +10, WXQR +8,
WCCC +8, KILO +7, WYBB +7, KUPD +6, WAAF +5

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IMIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	IT NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PLA TW	4/-	AUDIE!	
1	1	18	I DON'T WANNA STOP OZZY OSBOURNE	NO. 1 (17 WKS) EPIC	471	-15	1.787	1
2	3	16	WHAT I WANT DAUGHTRY FEATURING SLASH	RCA/RMG	368	+7	1.048	4
3	4	13	SHE BUILDS QUICK MACHINES VELVET REVOLVER	RCA/RMG	367	+14	1.276	2
*	2	19	WHAT I'VE DONE LINKIN PARK	I ) WARNER BROS.	366	-21	1.189	3
9	6	28	PARALYZER FINGER ELEVEN	11 WIND-UP	319	+15	0.949	5
5	5	29	FOREVER PAPA ROACH	EL TONAL/GEFFEN	306	-11	0.867	7
7	7	12	FAMOUS PUDDLE OF MUDD	FLAWLESS/GEFFEN	257	-6	0.590	8
3	9	14	NEVER TOO LATE THREE DAYS GRACE	JIVE/ZOMBA	236	+34	0.873	6
3	8	14	SOULCRUSHER OPERATOR	ATLANTIC	211	+2	0.539	10
D	10	42	PAIN THREE DAYS GRACE	JIVE/ZOMBA	173	-24	0.447	13
=1	11	31	BREATH BREAKING BENJAMIN	HOLLYWDOD	163	-16	0.503	11
2	12	33	TEN THOUSAND FISTS DISTURBED	REPRISE	141	-12	0.395	16
3	NI	EW	THE PRETENDER AIRPOWER/ FOO FIGHTERS	MOST INCREASED PLAYS ROSWELL/RCA/RMG	131	+98	0.545	9
3	17	6	LIFE IS BEAUTIFUL SIXX: AM	ELEVEN SEVEN	128 -	+8	0.430	14
9	16	6	HOMECOMING QUEEN HINDER	UNIVERSAL REPUBLIC	121	+1	0.415	15
5	21	9	WASTED TIME FUEL	EPIC	114	+21	0.200	25
D	14	11	TARANTULA THE SMASHING PUMPKINS	MARTHA'S MUSIC/REPRISE	103	-25	0.455	12
B	22	8	I GET IT CHEVELLE	EPIC	102	+15	0.149	29
B	20	11	EVOLUTION KORN	VIRGIN	102	-1	0.219	22
20	18	17	BROKEN SUNDAY SALIVA	ISLAND/IDJMG	91	-22	0.170	28
<b>2</b> 1	19	14	THANK YOU TESLA	. TESLA ELECTRIC CO.	86	-24	0.212	24
2	29	3	BLEED IT OUT LINKIN PARK	WARNER BROS.	85	+36	0.357	17
3	25	2	DIRTY LITTLE ROCKSTAR THECULT	ROADRUNNER	84	+22	0.173	27
	27	4	ALCOHAULIN' ASS HELLYEAH	EPIC	80	+20	0.192	26
2	26	4	BROKEN GLASS BUCKCHERRY	ELEVEN SEVEN/ATLANTIC/LAVA	79	+18	0.214	23
ă	23	13	MADE OF SCARS STONE SOUR	ROADRUNNER	74	-9	0.142	-
7			THE LARGER BOWL	ANTHEM/ATLANTIC	69	+27	0.306	18
28	24	13	ICKY THUMP THE WHITE STRIPES	THIRD MAN/WARNER BROS.	63	-16	0.142	30
<b>2</b>	N	EW	HUMANITY SCORPIONS	NEW DOOR/UME	62	+35	0.227	21
30	28	3	I'VE GOT A FEELING TESLA	TESLA ELECTRIC CO.	52	-4	0.284	19

MOST ADDED
TITLE NEW STATIONS
50 HOTT 7 Kid Rock (TOP DOG/ATLANTIC) KAZR, KBER, WEBN, WJXQ, WKLC, WNOR, WXMM
THE PRETENDER 4 Foo Fighters [ROSWELL/RCA/RMG] KMOD, WAQX, WDHA, WEBN
LIFE IS BEAUTIFUL 2 Sixx: A.M. (ELEVEN SEVEN) KTUX, WVRK
DIRTY LITTLE ROCKSTAR 2 The Cult (ROADRUNNER) WDHA, WHJY
BLEED IT OUT Linkin Park (WARNER BROS.) KIOC, WXMM
BROKEN GLASS  Buckcherry (ELEVEN SEVEN/ATLANTIC/LAVA) KIOC, WEBN
HUMANITY 2 Scorpions (NEW DOOR/UME) KZRR, WZZO
THE LAST FIGHT 2 Velvet Revolver (RCA/RMG) WKLC, WVRK
i GET IT 1 Chevelle (EPIC) KTUX
ADDED AT WDHA Morristown, NJ
PD: Tony Paige MD: Curtis Kay
Foo Fighters, The Pretender, 13 The Cult, Dirty Little Rockstar, 9 Rush, The Larger Bowl, 7
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N	IEW AND	ACTIVE	
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN
NOT GOING AWAY Ozzy Osbourne (EPIC)	50/2	LIE TO ME 12 Stones (WIND-UP)	37/1
TOTAL STATIONS:	8	TOTAL STATIONS:	5
SO HOTT Kid Rock (TOP DOG/ATLANTIC)	48/48	THE PURSUIT Evans Blue (HOLLYWOOD)	32/0
TOTAL STATIONS:	12	TOTAL STATIONS:	5
RISE TODAY  Alter Bridge (UNIVERSAL REPUBLIC)	39/13	ROCK AND ROLL Poets & Pornstars (WENZL HOPPER/ADRENALINE)	27/3
TOTAL STATIONS:	5	TOTAL STATIONS:	2

MOST INCREASED PLAYS	
+98	THE PRETENDER  Foo Fighters (Roswell/RCA/RMG) WEBN +9, KUFO +8, WARD +8, KMOD +8, KBER +7, KAZR +6, WKLC +6, WZZO +6, WXFX +5, WDHA +3
+48	SO HOTT  Kid Rock (Top Dog/Atlantic)  WEBN +10, KAZR +9, WJXQ +8, KMOD +6, KBER +3,  WXMM +3, KUFO +2, WGIR +2, WHLIY +2, WDHA +1
+36	BLEED IT OUT Linkin Park (Warner Bros.) KAZR *11, KUFO *8, WEBN *7, KIOC *7, KBER *1, WDHA *1, WXMM *1
+35	HUMANITY Scorpions (New Door/UMe) WGIR +10, KZRR +9, WZZO +8, WHLY +6, WONE +2, WDHA +1, WJXQ +1
+34	NEVER TOO LATE Three Days Grace (Jive/Zomba) KAZR +14, WEBN +3, WKLC +6, KIOC +5, KBER +3, WRQK +1, WVRK +1, KTUX +1, KUFC +1

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			155
TITLE ARTIST / IMPRINT / PROMOTION LABEL	11 NIELSEN BDS CERTIFICATIONS	PL/ TW	AYS LW
THE ENEMY  GODS MACK (UNIVERSAL REPUBLIC)		168	177
LAND OF CONFUSION DISTURBED (REPRISE)		155	170
ANIMAL I HAVE BECOME THREE DAYS GRACE (JIVE/ZOMBA)		145	139
THE POT TOOL (TOOL DISSECTIONAL/VOLCANO/ZOMBA)		133	124
ROCKSTAR NICK = LBACK (ROADRUNNER)		130	132

TITLE ARTIST / IMPRINT / PROMOTION LABEL	NIELSEN BDS CERTIFICATIONS	PL/ TW	LW
YOU WOULDN'T KNOW HELLYEAH (EPIC)		117	125
FAR CRY RUSH (ANTHEM/ATLANTIC)		117	134
THROUGH GLASS STONE SOUR (ROADRUNNER)		110	112
DREAM ON AEROSMITH (COLUMBIA)		109	100
COMING UNDONE KORN(VIRGIN)		109	119

ADNE/Akron, OH\* JM: Nick Anthony PD: T.K. O'Grady APD/MD: Tin Daugherty

## KZRR/Albuquerque, NM\* OM: Bill May PE: Phil Ma\*oney M D: Rob Brαthers

₹ZO/Allentown, PA\*

#### PE: Tori Thomas MD: Keith Moyer

EWHL/Anchorage, AK E: Jen Shevlin AFD/MD: Brad Stennett

**₩TOS/Augusta, ME** @M/PD: Steve Smith **AF** D: Chris Rush

#### KIOC/Beaumont, TX\* OM/PD: Joey Armstrong

WPTQ/Bowling Green, KY OM/PD: Alex "Axe" Parocai APD/MD: Monty Foster

WRQK/Canton, OH\* PD: Keith Hamilton

WPXC/Cape Cod, MA PD: Suzanne Tonaire APD/MD: James Gallagher

WKLC/Charleston, WV\* OM/PD: Jay Nunley APD: Brian Thompson MD: Dawn Cox

## **WEBN/Cincinnat OH\*** OM/PD: Scott Reimart MD: Dave Fritz

RECURRENTS

THIS WEEK

WMMS/Clevelane, OH\* PD: Bo Matthews

WVRK/Columbus. GA\* OM: Brian Waters PD: Chris Chaos

KAZR/Des Moines, IA\* OM: Jim Schaefe PD: Ryan Patrick MD: Andy Hall

**WQCM/Hagerstown, MD** OM: Rick Alexander PD/MD: Mike Holder

#### **ROCK REPORTERS**

WRVC/Huntington, WV PD: Reeves Kirtner APD: Stephen Perry

WJXQ/Lansing, MI\* OM: Paul Cashin PD: Sheri Vegas

WGIR/Manchester, NH\* APD: Becky Pohotsky

WXFX/Montgomery, AL\* PD: Rick Hendrick

WDHA/Morristown, NJ\* PD: Tony Paige APD: Curtis Kay

WNOR/Norfolk, VA\* PD: Harvey Kojan APD/MD: Sonja Morrell

WXMM/Norfolk, VA\* OM/PD: John Shomby APD/MD: Zak Tyler

KCLB/Palm Springs, CA PD: Larry Snider MD: Jenn Brewski

KUFO/Portland, OR\* PD: Mike Tierney APD/MD: Dan Bozyk

WHJY/Providence, RI\* PD: Scott Laudani MD: Mike Brangiforte

KCAL/Riverside, CA\* PD: Steve Hoffman APD/MD: Daryl Norsell

WXRX/Rockford, IL PD: Jim Stone MD: Jon Schulz

KBER/Salt Lake City, UT\* PD: Kelly Hammer APD/MD: Darby Wilcox

**KZOZ/San Luis Obispo, CA** OM: Pepper Daniels PD/MD: Dusty Rhoads

KTUX/Shreveport, LA\*

KSHE/St. Louis, MO\* DM: Rick Balis APD: Katy Kruze MD: Guy Favazza

WAQX/Syracuse, NY\* OM: Tom Mitchell PD: Alexis APD/MD: Don Kelley

KMOD/Tulsa, OK\* OM/PD: Don Cristi

**WMZK/Wausau, WI** PD: Jeff Cecil

KBZS/Wichita Falls, TX PD: Liz Ryan

\* Monitored Reporters

#### **ALTERNATIVE & ACTIVE REPORTERS**

AL	TF	D	N/	lΤΙ	IV	F
AL	-16	·ĸ	17/	411		-

WEOX/Albany, NY\*

WHRL/Albany, NY\*

OM: John Cooper PD/MD: Tim Noble WNNX/Atlanta, GA\*

PD: Leslie Fram APD: Steve Craig

WJSE/Atlantic City, NJ OM/PD: Nick Giorno APD/MD: Shawn Castelluccio

WAEG/Augusta, GA OM: Ron Thomas PD: J.D. Kunes

KROX/Austin, TX\*

PD: Lynn Barstow

MD: Toby Ryan KRAB/Bakersfield, CA<sup>4</sup>

OM: Steve King PD/MD: Danny Spanks APD: Jared Mann

KNXX/Baton Rouge, LA\* OM/PD: Dave Dunaway APD: Phillip Kish MD: Darren Gauthier

KQXR/Boise, ID\* M: Dan McColly MD: Jeremi Smith

WBCN/Boston, MA<sup>4</sup> PD: Dave Wellingtor MD: Dan O'Brien

WFNX/Boston, MA\* PD: Keith Dakin MD: Paul Driscoll

WBTZ/Burlington, VT\* OM/PD: Matt Grasso APD/MD: Kevin Mays

WAVF/Charleston, SC\* PD: Lance Hale MD: Wendy Rollins

WZJO/Charleston, WV\* PD/MD: Bruce Clark

WEND/Charlotte, NC\*

PD/MD: Jack Daniel WKQX/Chicago, IL\*

MD: Nicole Gamboa WSWD/Cincinnati, OH\*

PD: Tommy Bodean APD: Julie Evans

WKDI/Cleveland, OH\*

WARQ/Columbia, SC\* PD: Dave Stewart MD: Matt Lee

WWCD/Columbus, OH\* OM: Randy Malloy PD: Andy "Andyman" Davis

KDGE/Dallas, TX PD: Duane Doherty APD: Chris Ryan MD: Josh Venable

WXEG/Dayton, OH\*

KTCL/Denver, CO\* MD: Eric "Boney" Clouse

CIMX/Detroit, MI\* MD: Jay Hudson

KXNA/Fayetteville, AR PD: Dave Jackson

WYSK/Fredericksburg, VA PD: Jim Spector

KFRR/Fresno, CA\* APD/MD: Rvan Oldfield

WJBX/Ft. Myers, FL\* APD: Anthony "Roach" Proffitt MD: Jeff Zito

WGRD/Grand Rapids, MI\*

WXNR/Greenville, NC\* APD/MD: Greg Brady

KUCD/Honolulu, HI\* PD: Adam Carr MD: Chris Sampaio

KTBZ/Houston, TX\* PD: Vince Richards MD: Don Jantzen

WRZX/Indianapolis, IN\* D/MD: Lenny Diana

WTZR/Johnson City, TN\* M/PD: Bruce Clarl

KRBZ/Kansas City, MO\* OM: Bob Edwards PD: Greg Bergen APD/MD: Jason Ulanet

WNFZ/Knoxville, TN\* OM: Terry Gillinghai PD: Shane Cox APD/MD: Valerie Hale

KFTF/Lafavette, I Δ\* MD: Jude Vice

KXTE/Las Vegas, NV\* PD: Chris Ripley MD: Homie Pooser

KROQ/Los Angeles, CA\* PD: Kevin Weatherly APD: Gene Sandbloom MD: Lisa Worden

WLRS/Louisville, KY\* APD/MD: Joe Stamm

WMFS/Memphis, TN\* MD: Sydney Nahors

WLUM/Milwaukee, WI\* MD: Chris Calef

WHTG/Monmouth, NJ\* MD: Matt Murray

WKZQ/Myrtle Beach, SC NM/PD: Mark McKinney MD: Mase Brazelle

WROX/Norfolk, VA\*

KHBZ/Oklahoma City, OK\* PD: Jeff Blackburn

MD: Crystal Clements WJRR/Orlando, FL\*

PD: Rick Everett MD: Brian Dickerman WOCL/Orlando, FL\*

PD: Bobby Smith KMRJ/Palm Springs, CA OM/PD: Thomas Mitchell APD/MD: Dwight Arnold

KEDJ/Phoenix, AZ\*

APD/MD: Tim Virgin WXDX/Pittsburgh, PA\* OM/PD: John Moschitta

WCYY/Portland, ME\* PD: Herb Ivv MD: Brian James

MD: Vinnie Ferauson

KNRK/Portland, OR PD: Mark Hamilto APD: Jaime Cooley

WBRU/Providence, RI APD: Tom Ghiden MD: Noah Chevalie

KRZO/Reno, NV\* OM: Mark Keefe PD: Melanie Flores MD: Chris Payne

WDYL/Richmond, VA<sup>4</sup> PD: Eric Kristenser MD: Jessica Lee

WRXL/Richmond, VA<sup>4</sup> PD/MD: Casey Krukowski

KCXX/Riverside, CA\* APD/MD: Bobby Sato

WZNE/Rochester, NY\* OM/PD: Stan Main

KWOD/Sacramento, CA\* MD: Andy Hawk

KXRK/Salt Lake City, UT\* OM: Alan Hague PD: Todd Noker APD: Corey O'Brien MD: Artie Fufki

KBZT/San Diego, CA\* PD: Garett Michaels APD: Mike Hansen MD: Mike Halloran

XETRA/San Diego, CA\* PD: Phil Manning MD: Canone

KITS/San Francisco, CA\* APD/MD: Aaron Axelse

KJEE/Santa Barbara, CA\* MD: Dave Hanacek

Music Choice Alternative/Satellite
PD: Justin Prager
MD: Gary Susalis

OM: Gary Schoenwetter PD: Rich McLaughlin APD: Khaled Elsebai

XM Ethel/Satellite\* PD: Steve Kingsto MD: Erik Range

WEXH/Savannah, GA\*

OM: Susan Groves MD: Leslie Scott

KNDD/Seattle, WA<sup>4</sup> APD: Jim Keller MD: Andrew Harms

KQRA/Springfield, MO<sup>4</sup> PD: Kristen Bergman MD: Shadow Williams

KPNT/St. Louis, MO APD: Kyle Guderian

WKRL/Syracuse, NY\*

WSUN/Tampa, FL\*

WRWK/Toledo, OH\* APD/MD: Carolyn Stone

KFMA/Tucson, AZ\* PD: Matt Spry MD: Greg Rampage

KMYZ/Tulsa, OK\* PD: Kenny Wall APD/MD: Amber Fiedler WWDC/Washington, DC\* PD: Chris Cruze

WPBZ/West Palm Beach, PD: John O'Connell

WSFM/Wilmington, NC OM: Jerry Mac PD/MD: Mike Kennedy

**ACTIVE** 

KEYJ/Abilene, TX OM: Randy Jones PD/AMD: Frank Pain

KTEG/Albuquerque, NM\* OM/PD: Bill May MD: Aaron "Buck" Burnett

WWWX/Appleton, WI\* PD/MD: Guy Dark

WCHZ/Augusta, GA\* PD: Chuck Williams

WIYY/Baltimore, MD\* APD/MD: Rob Heckman

WCPR/Biloxi, MS<sup>4</sup> APD/MD: Maynard

APD/MD: Tim Boland

WKGB/Binghamton, NY

WAAF/Boston, MA\* PD: Ron Valeri MD: Mistress Carrie

WEDG/Buffalo, NY\* PD/MD: Evil Jim WYBB/Charleston, SC\*

OM/PD: John F APD: Tom Kief

OM/PD: Mike Aller MD: Amy Hutto WRXR/Chattanooga, TN\*

OM: Kris Van Dyke WKLQ/Grand Rapids, MI\* PD: Boner UM: Brent Alberts PD/MD: Michael Grey WIIL/Chicago, IL\* WZOR/Green Bay, WI\*

KROR/Chico, CA

WXOR/Greenville, NC+ PD: Neil Randall OM: Rolf Pepple PD/MD: Dave Tripp KILO/Colorado Springs, CO\* WTPT/Greenville, SC\*

PD: Ross Ford MD: Jack Mehoff MD: Twisted Todd WBZX/Columbus, OH\* WQXA/Harrisburg, PA\*

KNCN/Corpus Christi, TX\* APD/MD: Monte Montana

KBPI/Denver, CO<sup>4</sup> PD: Willie B. APD/MD: Aaron "Double A"

APD/MD; Ronni Hunte

WRIF/Detroit, MI\* OM/PD: Doug Podell APD/MD: Mark Pennington

WGBF/Evansville, IN OM/PD: Mike Sanders APD/MD: Slick Nick

WWBN/Flint, MI\*

APD/MD: Tony LaBrie

KRZR/Fresno, CA\*

OM: J. Patrick

MD: Skippy

PD: Brian Beddow

WRXW/Jackson, MS\* KRBR/Duluth, MN OM/PD: Mark Fleische

WRZK/Johnson City, TN\* KI AO/FI Paso, TX\* PD/MD: Scott Onks OM/PD: Courtney Nelson APD/MD: Glenn Garza

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KQRC/Kansas City, MO\* OM/PD: Bob Edwards MD: Paul Marshall KOMP/Las Vegas, NV<sup>4</sup> PD: John Gr MD: Carlota

> KZCD/Lawton, OK PD: Don "Critter" Brown APD: J.C. "Kelso" Kellison

WXZZ/Lexington, KY\* PD: Johnny Maze

KDJE/Little Rock, AR\* OM: Sonny Victory PD: Jeff Petterson MD: Adam Peterso

WTFX/Louisville, KY\* MD: Charlie Steel

KFMX/Lubbock, TX

WJJO/Madison, WI\* PD: Randy Hawke APD/MD: Blake Patton

KFRQ/McAllen, TX\*

KBRE/Merced, CA PD/MD: Mikey Martinez APD: Jason LaChance

WHDR/Miami, FL OM: David Israe PD: Kevin Vargas MD: Dave Han

KXXR/Minneapolis, MN<sup>4</sup> OM: Dave Hai PD: Wade Linder APD/MD: Pablo

WRAT/Monmouth, NJ\* OM/PD: Carl Craft APD/MD: Robyn Lane

WCLG/Morgantown, WV

WBUZ/Nashville, TN\* OM: Dean Warfield PD/MD: Russ Schenck

KATT/Oklahoma City, OK\* MD: Jake Daniels WYYX/Panama City, FL

WTKX/Pensacola, FL\* APD/MD: Mark The Shark

WIXO/Peoria, IL

APD/MD: Stroke

WMMR/Philadelphia, PA\* PD: Bill Weston APD: Chuck Damico MD: Sean "The Rabbi" Tyszler

KUPD/Phoenix, AZ\* PD/MD: Larry McFeelie

► IN THIS YEAR OF MAJOR REUNIONS, THE CULT RETURNS

CHART WITH "DIRTY LITTLE ROCKSTAR" (40-28).

TO THE CANADA ROCK

**CANADA ROCK** 

TITLE

FALLING ON FINGER ELEVEN .

BORN LOSERS MATTHEW GOOD

THE PRETENDER FOO FIGHTERS

**ICKY THUMP** THE WHITE STRIPES

MONEY HONEY STATE OF SHOCK

UNDERCLASS HERO SUM 41 .

WORKING CLASS HERO GREEN DAY

NOTHING SPECIAL ILLSCARLETT .

HOMECOMING QUEEN HINDER .

TARANTULA THE SMASHING PUMPKINS

NEVER TOO LATE THREE DAYS GRACE

FAMILY BAND THE TRAGICALLY HIP .

AIN'T LIFE AMAZING KIM MITCHELL

THE HEINRICH MANEUVER INTERPOL

TEENAGERS MY CHEMICAL ROMANCE

DIRTY LITTLE ROCKSTAR THE CULT

KEEP THE CAR RUNNING ARCADE FIRE .

BLEED IT OUT LINKIN PARK

CAPITAL G NINE INCH NAILS

**EVERYTHING** BUCKCHERRY

FOREVER PAPA ROACH

LET ME IN HOT HOT HEAT .

SURRENDER BILLY TALENT

STRAIGHT LINES SILVERCHAIR

FAMOUS PURBLE OF MURD

INSTANT KADMA 10

I DON'T WANNA STOP OZZY OSBOURNE

WHAT I WANT DAUGHTRY FEATURING SLASH

WHAT I'VE DONE LINKIN PARK

SHE BUILDS QUICK MACHINES VELVET REVOLVER

12

13

2

18

16

13

16

15

10

6

12

28

14

29

19

12

6

23

2

24

WBYR/Ft. Wayne, IN1

WRUF/Gainesville, FL\*

MD: Kyle Devlin

APD/MD: Nixon

WCCC/Hartford, CT\*

PD: Michael Picozzi APD/MD: Mike Karolyi

WAMX/Huntington, WV

WRTT/Huntsville, AL\*

OM/PD: Lee Reynolds APD/MD: Clay Sander

EEK ENDING AUGUST 12, 2000

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7

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27

30

KDOT/Reno, NV\* OM: Jim McClain PD/MD: Jave Patterson

KRXQ/Sacramento, CA\* OM/PD: Jim Fox 'WKQZ/Saginaw, MI\*

APD/MD: Matt Bingham

WZBH/Salisbury, MD DM: Sue Timmo <sup>D</sup>D: Sean McHugh MD: Chris Steel

KHTB/Salt Lake City, UT APD/MD: Roger Orton

KISS/San Antonio, TX\* KIOZ/San Diego, CA\*

PD/MD: Shauna Moran-Brown KURO/San Luis Obispo, CA APD/MD: Stephanie Bell

KXFX/Santa Rosa, CA\* PD/MD: Scott Less

Music Choice Rock/Satellite MD: Gary Susalis

Sirius Octane/Satellite\* MD: Tom Wilkinson XM Squizz/Satellite

PD: Bodhi Ebright MD: Grant Random KISW/Seattle, WA\*

APD: Ryan Castle

156 -2 REPRISE/WARNER +38 149 EL TONAL/GEFFEN/UNIVERSAL 140 -7 ROADRUNNER 135 +50 SIRE/REPRISE/WARNER 136 +23 MERGE 132 -8 indicates CanCon

POWERED BY

PLAYS.

+24

+37

-13

+210

-30

-57

+4

+32

+21

-24

-13

+63

-41

+39

•16

+50

-34

30

.7

-37

+28

-11

-20

-22

501

459

420

410

386

370

321

300

286

281

267

260

255

254

250

240

211

200

193

188

169

164

IMPRINT / PROMOTION LABEL

MACHINE SHOP/WARNER BROS./WARNER

THIRD MAN/WARNER BROS./WARNER

FLAWLESS/GEFFEN/UNIVERSAL

WIND-I IP

UNIVERSAL

RCA/SONY BMG

EPIC/SONY BMG

CORDOVA BAY

REA/SONY BMG

ADITABILIS/FMI

REPRISE/WARNER

RED INK/SONY BMG

JIVE/SONY BMG

UNIVERSAL

FLEVEN:/ILC

ALERT/KOCH

CAPITOL/FMI

WARNER BROS./WARNER

WARNER BROS./WARNER

UNIVERSAL REPUBLIC/UNIVERSAL

MARTHA'S MUSIC/REPRISE/WARNER

NOTHING/INTERSCOPE/UNIVERSAL

ELEVEN SEVEN/UNIVERSAL

ATLANTIC/WARNER

ROSWELL/RCA/SONY BMG

PD: Ron Simonet MD: Dave Nelson WRBR/South Bend, IN OM/PD: Ron Stryker

WHBZ/Sheboygan, WI

KHTO/Spokane, WA\* PD/MD: Barry Be APD: Kris Siebers

KZBD/Spokane, WA\* PD: Frank Jaxon WLZX/Springfield, MA\*

PD/MD: Courtney Quinn KZRQ/Springfield, MO\* OM: Chris Cannon PD: Simon Nytes

WXTB/Tampa, FL\* PD: Double Down APD: Mike Killabrew

WKLL/Utica, NY MD: Ty

KFMW/Waterloo, IA KICT/Wichita, KS\*

MD: Rick Thomas WBSX/Wilkes Barre, PA\*

KATS/Yakima, WA OM/PD: Ron Harris

WWIZ/Youngstown, OH\* PD: Wes Styles

\* Monitored Reporters

24/7 NEWS ONLINE @ www.RadioandRecords.com

## **TRIPLE A**



Capitol Music Group's Jason Flom shared his thoughts at Triple A Summit

## The Magic Of Music

## John Schoenberger JSchoenberger@RadioandRecords.com

he 15th annual Triple A Summit kicked off Aug. 1, with a Q&A with Capitol Music Group chairman/CEO Jason Flom by R&R president/publisher Erica Farber.

The two shared a frank one-on-one conversation about the challenges and opportunities the recording industry faces. Flom was optimistic about the future of the music industry and the potential offered by Terra Firma's recent purchase of Capitol parent EMI.

## Even though you are known for finding and developing acts, you really wanted to be a rock star yourself.

It was really a lack-of-talent situation. I was in a band and I came into my friend's room where we rehearsed, and I heard the first Van Halen album. Being a guitar player, I immediately realized I could never acquire the kind of skills he had. So I started working as a poster-hanger for Atlantic. I gradually worked my way up the label ladder until I left a few years ago to join Virgin and now, the Capitol Music Group. Now that you are at the top, you are still that same music guy. Isn't that unusual for someone in your position?

As corporate as the music business has gotten, I do think that there are still plenty of people like me who love music and are still excited about finding acts. I have been fortunate to survive in the industry in spite of the hard times we are all facing.

I especially wanted to come do this Q&A at the Triple A Summit, because triple A is one of the few formats left that really cares about music and truly helps to launch artists' careers. It is amazing to me how, as a format, it has fewer stations than most others, yet still has a tremendous impact.

#### From your view, what is the future of the record business?

It is the first time that a major industry has been threatened so drastically based on illegal behavior. There is no simple way out of it. We are in meetings all of the time trying to figure out how we are going to monetize the millions and millions of songs that are being traded.

Granted, we are making some inroads, and with iTunes hitting 3 billion paid downloads, that is cause for hope. But the vast majority of songs that are being downloaded and played on MP3 players have been acquired without any money going to the labels or the artists.

The music industry is not going out of business. The whole model is going through a dramatic change and it will be different, but people will always love music and musicians will always need a label to help them reach their full potential.

## Terra Firma has bought EMI, which is the parent company of Capitol Music Group. What does that mean for you?

The guy who runs Terra Firma, Guy Hands, is a very savvy businessman and investor, yet he has chosen to put in somewhere between \$4 billion-\$5 billion in EMI at a time when he has to know the difficult times the music industry is going through.

It says a lot about his faith in the future of the music industry and in the team the company has in place around the world. It is also a positive that we get to remain a fourth major music label, rather than being merged with Warner Bros. or some other record label. More diversity in the industry is a good thing.

EMI has a fabulous musical heritage, and we will continue to do that heritage proud.



WEEK	WEEK	SIART	TRIPLE A INDICATOR			
THIS WEEK	LASTWEE	WEBKS	TITLE ARTIST	IMPRINT / PROMOTION LABEL	TW	4/-
1	1	12	TWO RYAN ADAMS	LOST HIGHWAY	588	-12
2)	5	4.	HOLD ON KT TUNSTALL	RELENTLESS/VIRGIN	543	+72
3)	3	6	IN THE COLORS BEN HARPER AND THE INNOCENT CRIMINALS	VIRGIN	541	+17
4)	4	13	AH MARY GRACE POTTER AND THE NOCTURNALS	HOLLYWOOD	533	+3
5	2	14	MISSED THE BOAT MODEST MOUSE	EPIC	513	-28
6	6	9	DON'T STOP NOW CROWDED HOUSE	ATO/RED	477	+11
7	7	12	FRANK & AVA SUZANNE VEGA	BLUE NOTE/BLG	401	-18
8	8	8	SHE MOVES IN HER OWN WAY THE KODKS	ASTRALWERKS	371	+6
9	n	10	THE UNDERDOG SPOON	MERGE	358	+5
10	ю	8	SING IT ALL NIGHT DESOL	SAZON	323	+12
11	9	9	THE PERFECT CRIME #2 THE DECEMBERISTS	CAPITOL	308	-15
12)	12	9	BUBBLY COLBIE CAILLAT	UNIVERSAL REPUBLIC	307	+10
13)	15	4	POOR MAN'S PARADISE THE SUBDUDES	BACK PORCH/MANHATTAN/BLG	290	+6
14	14	11	HEY THERE DELILAH PLAIN WHITE T'S	FEARLESS/HOLLYWOOD	281	-7
15)	17	6	REHAB AMY WINEHOUSE	UNIVERSAL REPUBLIC	243	+12
16	16	14	1, 2, 3, 4 FEIST	CHERRYTREE/POLYDOR/INTERSCOPE	234	-50
17	18	7	HOLLYWOOD COLLECTIVE SOUL	EL	220	-7
18	13	19	WHAT LIGHT WILCO	NONESUCH/WARNER BROS	220	-7
19	22	4	CAR CRASH MATT NATHANSON	VANGUARD	212	+19
20	20	6	LOVE IS THE ONLY WAY ROBERT RANDOLPH & THE FAMILY BAND	FEAT, DAVE MATTHEWS WARNER BROS	202	-1
21	21	3	DANCE TONIGHT PAUL MCCARTNEY	MPL/HEAR/CONCORD	198	+1
22	19	14	CLOSER TRAVIS	INDEPENDIENTE/EPIC	187	-17
23	23	4	YOU'RE A WOLF SEA WOLF	DANGERBIRD	182	-K
24	N	EW	HOW FAR WE'VE COME MATCHBOX TWENTY	MELISMA/ATLANTIC	179	+3
25	N	EW	RIGHT MOVES JOSH RITTER	VICTOR/CMG	167	+7
26	28	2	DIABLO ROJO RDDRIGO Y GABRIELA	ATO/RED	166	+4
27	N	EW	1973 JAMES BLUNT	CUSTARD/ATLANTIC	163	+4
28	N	EW	WALKEN WILCO	NONESUCH/WARNER BROS	160	+4
29	N	EW	LOVE SONG SARA BAREILLES	EPIC	160	+4
30	26	3	THE HEINRICH MANEUVER INTERPOL	CAPITOL	159	-13

FOR WEEK ENDING AUGUST 12, 2007



Erica Farber chuckles over a comment made by Jason Flom at the Triple A Summit.

## There is a lot of talk lately about radio paying the labels for the right to play their music.

I am very aware of what a hot topic that is, but you have to realize that [radio in] every other country in the world pays for the right to air the music. Right now it only goes to the publishers, which often cuts out any revenue for the artist—and, yes, the label.

Naturally, we are trying to change that model. But it is incorrect to think that we are only doing this because the record labels are hurting right now. Sure, that is one of the reasons, but we have been trying to alter this situation for a long time, and right now we are a bit more motivated to make it happen.

The same goes for the Internet stations. We understand the promotional value and exposure that all these outlets give us, but it is simply not right to use someone else's creative work to make a profit without giving some of that profit back.

#### So how do you view radio airplay? Is it still important?

There are all kinds of ways to market music and new avenues are opening up all the time, but there is still nothing like getting a song on the radio. I have seen many times one radio station that believed in an artist make all the difference.

Almost every record has some level of magic in it, and all it takes is the right combination of events to unlock it. The beauty of it all is that it is a different experience for each person.

'Almost

has some

and all it

the right

unlock it.

takes is

magic in it,

combination

of events to

-Jason Flom

level of

every record

**▶** BEN HARPER AND THE **INNOCENT CRIMINALS** MOVE 11-10 WITH "IN THE COLORS." IT IS HARPER'S SEVENTH STRAIGHT TCP 10, FOUR OF WHICH HAVE BEEN SOLO CREDITS.





POWERED BY nielsen

THIS WEEK	LAST WEEK	WEEKS	TITLE CERTIFICATION ARTIST IMPRINT / PROMOTION LABI	IS 💮	PL TW	AYS +/-	AUDIEI MILLIONS	
1	1	11	BUBBLY NO. 1(2 WKS) COLBIE CAILLAT UNIVERSAL REPUBL	IC 5	28	-5	1.814	1
2	4	4	HOLD ON MOST INCREASED PLAYS KT TUNSTALL RELENTLESS/VIRG	SIN Z	72	+54	1.654	4
3	5	12	TWO RYAN ADAMS LOST HIGHW.	AY	53	+42	1.196	8
4	6.	8	SHUT YOUR EYES SNOW PATROL POLYDOR/A&M/INTERSCOI	PE 4	25	+45	1.715	3
5	3	16	LAST REQUEST PAOLO NUTINI ATLANT	TIC	415	-55	1.393	6
6	2	15	HEY THERE DELILAH PLAIN WHITE T'S FEARLESS/HOLLYWOO	op E	411	-87	1.741	2
7		11	MISSED THE BOAT MODEST MOUSE EF	PIC 3	67	+34	1.004	10
0		8	REHAB AMY WINEHOUSE UNIVERSAL REPUBL	.IC	54	+35	1.219	7
9	9	9	DON'T STOP NOW CROWDED HOUSE ATO/RE	ED 3	36	+17	0.862	12
0	11	6	IN THE COLORS BEN HARPER AND THE INNOCENT CRIMINALS VIRG	IN 3	34	+32	0.890	11
0	12	9	HOLLYWOOD COLLECTIVE SOUL	EL 3	27	+28	1.423	5
12	15	11	AH MARY GRACE POTTER AND THE NOCTURNALS HOLLYWOO	OD 2	72	+23	0.346	-1
13	10	17	UNDER THE INFLUENCE JAMES MORRISON POLYDOR/INTERSCOI	PE 2	49	-70	0.554	25
14	14	15	1, 2, 3, 4 FEIST CHERRYTREE/POLYDOR/INTERSCOI		43	-17	0.750	14
15	13	21	YOU KNOW I'M NO GOOD AMY WINEHOUSE UNIVERSAL REPUBL		39	-26	1.084	9
16	18	7	SING IT ALL NIGHT DESOL SAZO	1	35	+21	0.441	28
17	23	2	1973 AIRPOWER JAMES BLUNT CUSTARO/ATLANT	1C 2	26	+34	0.759	13
18	m	16	WHAT LIGHT WILCO NONESUCH/WARNER BRO	S.	22	-2	0.610	20
19	24	3	HOW FAR WE'VE COME AIRPOWER MELISMAJATLANT	ıc a	216	+36	0.661	17
20	2Ĉ	6	DANCE TONIGHT PAUL MCCARTNEY MPL/HEAR/CONCOR	RD Z	2'4	+8	0.562	23
21	21	5	SHE MOVES IN HER OWN WAY THE KOOKS ASTRALWER!	κς <b>2</b>	04	+10	0.557	24
22	19	9	THE PERFECT CRIME #2 THE DECEMBERISTS CAPITO	OL 2	02	-7	0.585	21
23	ıE	16	RUBY KAISER CHIEFS B-UNIQUE/UNIVERSAL MOTOW	/N 1	94	-40	0.688	16
24	25	3	THE UNDERDOG SPOON MERC	SE 1	93	+22	0.702	15
25	22	12	YOUNG FOLKS PETER BJORN AND JOHN FEAT. VICTORIA BERGSMAN ALMOSTGOLD/RED/COLUMB	IA 1	84	-10	0.612	19
26	2€	10	FRANK & AVA SUZANNE VECA BLUE NOTE/BI	LG 1	83	+21	0.454	27
27	27.	19	INTO THE OCEAN BLUE OCTOBER UNIVERSAL MOTOW	1) /N	56	-6	0.426	-
28	29	3	FIRST TIME LIFEHOUSE GEFFE	N I	43	+6	0.645	18
29	28	15	WORKING CLASS HERO GREEN DAY REPRIS	SE 1	37	-31	0.578	22
30	N	EW	BE MY SOMEBODY NORAH JONES BLUE NOTE/BU	.6 1	28	+11	0.183	-1

MOST ADDED	
TITLE ARTIST / LABEL STAT	NEW IONS
GOOD EXCUSE The John Butler Trio (JARRAH/ATLANTIC/LAVA) KTHX, WCOO, WNCS, WRLT, WXRV	5
THE UNDERDOG Spoon (MERGE) CIDR, KRVB, WMMM, WTTS	4
IN THE COLORS  Ben Harper And The Innocent Criminal (VIRCIN)  Sirius Spectrum, WRLT, WRNX	3
James Blunt (CUSTARD/ATLANTIC) KENZ, KRSH, KTCZ	3
CAR CRASH Matt Nathanson (VANGUARD) WTTS, WXRV, WZEW	3
HOLO ON KT Tunstall (RELENTLESS/VIRGIN) CIDR, KMTT	2
REHAB Amy Winehouse (UNIVERSAL REPUBLIC) KGSR, WRNX	2
HOW FAR WE'VE COME matchbox twenty (MELISMA/ATLANTIC) KINK, WCLZ	2

ADDED AT... 92.9 BOS **WBOS** Boston, MA PD: David Ginsburg MD: Dana Marshall FOR REPORTING STATIONS PLAYLISTS GO TO:

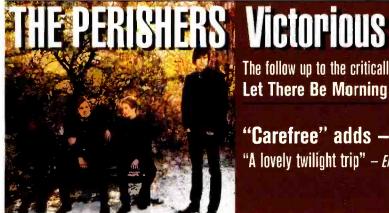
LOVE SONG Sara Bareilles (EPIC) WBOS, WDOD

F	RECUR	REN	TS			N.E
PL.	AYS LW	THIS WEEK	TITLE ARTIST / IMPRINT / PROMOTION LABEL	11 NIELSEN BDS CERTIFICATIONS	PL/ TW	AYS LW
9	232	6	THINK I'M IN LOVE BECK (INTERSCOPE)		155	151
2	239	7	THINKING ABOUT YOU NORAH JONES (BLUE NOTE/BLG)		143	152
,	223	8	NEW SHOES PAOLO NUTINI (ATLANTIC)		135	131
	200	9	SATELLITE GUSTER (REPRISE)		124	133
,	170	10	I WILL FOLLOW YOU INTO THE DA	ARK .	122	134

NE	W AN	D ACTIVE	
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN
POOR MAN'S PARADISE The Subdudes (BACK PORCH/MANHATTAN/BLG)	95/21	FALLING SLOWLY Glen Hansard & Marketa Irglova (CANVASBACK/COLUMBIA)	55/10
TOTAL STATICNS:	10	TOTAL STATIONS:	8
LOVE SONG Sara Bareilles (EPIC)	89/5	DARLIN' DO NOT FEAR Brett Dennen (DUALTONE)	50/12
TOTAL STATICNS:	12	TOTAL STATIONS:	8
WALKEN Wilco (NONESUCH/WARNER BROS.)	70/20	HOME Daughtry (RCA/RMG)	49/6
TOTAL STATIONS:	10	TOTAL STATIONS:	3
INSTANT KARMA U2 (WARNER BROS.)	68/3	THE PRETENDER Foo Fighters (ROSWELL/RCA/RMG)	46/17
TOTAL STATIGNS:	9	TOTAL STATIONS:	3
CRY FOR HOME Van Morrison With Tom Jones (MANHATTAN/BLG)	66/9	DIABLO ROJO Rodrigo Y Gabriela (ATO/RED)	44/3
TOTAL STATIONS:	6	TOTAL STATIONS:	7

MOST INCREASED **PLAYS** +54 HOLD ON KT Tunstall (Relentless/Virgin)
CIDR +9, WZEW +8, WNCS +6, WRNX +6, KRVB +6,
KFOG +5, KINK +5, KGSR +4, KXLY +4, KENZ +2 +45 SHUT YOUR EYES Snow Patrol (Polydor/A&M/Interscope) WDOO +0, WCOO +0, KTHX +9, CIDR +5, WRNR WCLZ +3, KFOG +3, KTCZ +2, WNCS +2, WXRT +2 +42 Ryan Adams (Lost Highway) WTTS +9, WRLT +8, WCOO +7, WRNR +4, WZEW +4, KWMT +4, KPRI +3, WDOO +3, SISP +2, KINK +2 +36 **HOW FAR WE'VE COME** matchbox twenty (Melisma/Atlantic) WCLZ +16, KINK +8, WBOS +7, WXRV +7, KMTT +6, WCOO +6, WZEW +5, WTTS +1 +35 Amy Winehouse (Universal Republic) KMTT +15, WRNX +10, KPRI +7, WMMM +7, WNCS +7, WCLZ +3, KPTL +3, WBOS +2, WRLT +2, WXRV +2

FOR WEEK ENDING AUGUST 12, 2007
LEGEND: See legend to charts in charts section for rules and symbol explanations.
30 triple A stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a
day, 7 days a week. Indicator chart comprised of 48 reporters.
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TITLE ARTIST / IMPRINT / PROMOTION LABEL

EFETTER THAN
THE JOHN BUTLER TRIO (JARRAH/ATLANTIC/LAVA)

READ MY MIND
THE KILLERS (ISLAND/IDJMG)

THE STORY
BRANDI (ARLILE (COLUMBIA)

SEE THE WORLD

GRAVITY
JOHN MAYER (AWARE/COLUMBIA)

PLAYS TW LW

242

216

The follow up to the critically acclaimed Let There Be Morning

"Carefree" adds - August 20 "A lovely twilight trip" - Entertainment Weekly



# FERRABY LIONHEART Catch the Brass Ring

"Small Planet" adds - August 27

"Finding new music as great as Ferraby Lionheart's is like finding a needle in a haystack...occasionally you stumble upon that one great new artist that makes the search worthwhile."

- The Tripwire

## **AMERICANA**

ÆEK	WEEK		7	, ,	
THIS WEEK	LAST	TITLE ARTIST :MPRINT / PROMOTION LABEL	TW	PLAYS	CUMULATIVE
0	1	EASY TIGER RYAN ADAMS LOST HIGHWAY	550	+4	4958
2	2	TRANSLATED FROM LOVE KELLY WILLIS RYKODISC	516	+26	3970
3	5	STREET SYMPHONY THE SUBDUDES BACK PORCH/MANHATTAN/BLG	424	+70	1754
4	3	COMPADRES: AN ANTHOLOGY OF DUETS MARTY STUART SUPERLATONE/UME	421	-10	4084
9	4	THE ONE WHO'S LEAVIN' DOUGSPARTZ GREAT NORTH	365	+9	2184
6	10	NOBLE CREATURES THE COURDS YEP ROC	336	+35	1748
7	6	DIAMONDS IN THE DARK SARAH BORGES AND THE BROKEN SINGLES SUGAR HILL	315	-12	3766
8	7	ROOM TO GROW ADRIENNE YOUNG ADDIEBELLE	315	-11	3819
9	9	LETTERS FROM SINNERS & STRANGERS EILEN JEWELL SIGNATURE SOUNDS	300	-6	2037
10	8	CIMARRON MANIFESTO JIMMY LAFAVE RED HOUSE	291	-30	4716
0	,12	LOOK OUT HACKENSAW BOYS NETTWERK	288	+7	1777
12	v	IT CAME FROM SAN ANTONIO BRUCE ROBISON PREMIUM	283	-1	2396
0	14	ONE TOUGH TOWN DAVID OLNEY RED PARLOR	278	+25	24 <b>58</b>
0	20	DIAMONDS IN THE SUN WALT WILKINS AND THE MYSTIQUEROS PALO DURO	269	+49	949
0	13	ANCHORED IN LOVE: A TRIBUTE TO JUNE CARTER CASH VARIOUS ARTISTS DUALTONE	265	+9	2646
6	19	THE SPIRITUAL KIND TERRI HENDRIX WILDRY	252	+31	974
0	16	SIRENS OF THE DITCH JASON ISBELL NEW WEST	239	+5	1103
18	26	UNGLAMOROUS LORI MCKENNA STYLESONIC/REPRISE	227	+38	976
0	21	DIAMONDS TO DUST GURF MORLIX BLUE CORN	222	+6	5233
20	22	STRANGE NAMES AND NEW SENSATIONS STEVE FORBERT 429/SLG	219	+5	1541
0	25	WAGONMASTER PORTER WAGONER ANTI-/EPITAPH	214	+15	1997
222	30	BROKEN CHORD  JEFFERY HALFORD & THE HEALERS  SHDELESS	214	+35	1521
23	15	REARVIEW MIRROR TEARS KENDEL CARSON TRAIN WRECK	213	-24	3959
24	18	ANCHORS & ANVILS AMY LAVERE ARCHER	210	-11	3655
25	17	SKY BLUE SKY WILCO NONESUCH/WARNER BROS.	209	-20	4401
26	24	TEDDY THOMPSON  VERVE FORECAST/VERVE	207	+5	699
27	28	LOW COUNTRY SUITE KING WILKIE ZOE/ROUNDER	199	+13	1395
28	33	TOPAZ CITY MAX STALLING BLIND NELLO	196	+22	1144
29	27	SALVATION BLUES MARKOLSON HACKTONE	194	+6	1894
30	23	BALLS ELIZABETH COOK 31 TIGERS	190	-14	4221



VERSATILE HEART Linda Thompson (ROUNDER)

WOUNDED
HEART OF
AMERICA: TOM
RUSSELL
SONGS
Various Artists
(HIGHTONE)

BLACK CAT BONE Lee Rocker (ALLIGATOR)

TILE
THE HOTTES'
STATE
Various Artists
(HICKORY)

WILD EYED SERENADE Jason Eady (JASON EADY)

THE BLUEGRAS ELVISES Shawn Camp & Billy Burnette (SKEETERBIT)

TTEST LOVIN' PRETTY WOMEN
tists Steep Canyon Range

THE TRUMPET
CHILD
Over The Rhine
(STEREOPHONIC)

ROLL
Kevin Deal
(PIEDRERO MUS

(PIEDRERO MUSIC)

OR WEEK ENDING AUGUST 12, 2007

The Americana chart represents the reported play of terrestrial radio stations, nationally syndicated radio shows, satellite radio and internet stations that have agreed to submit weekly spin counts. For more information please visit www.americanamusic.org. © 2007 Americana Music Association.

## TRIPLE A

#### **TRIPLE A REPORTERS**

WAPS/Akron, OH OM: Andrew James PD/MD: Bill Gruber

KNBA/Anchorage, AK OM/PD: Loren Dixon MD: Danny Preston

KSPN/Aspen, CO

KGSR/Austin, TX\* OM: Chase PD: Chris Edge APD: Jody Denberg MD: Susan Castle

KUT/Austin, TX PD: Hawk Mendenha MD: Jeff McCord

WRNR/Baltimore, MD\* OM/PD: Bob Waugh APD/MD: Alex Cortright

WTMD/Baltimore, MD PD/MD: Mike "Matthews" Vasilikos

KLRR/Bend, OR OM/PD: Doug Donoho APD: David Miller

KRVB/Boise, ID\*
OM/PD: Dan McColly
MD: Tim Johnstone

WBOS/Boston, MA\* PD: David Ginsburg MD: Dana Marshall

WXRV/Boston, MA\* OM/PD: Ron Bowen APD/MD: Catie Wilber

KMMS/Bozeman, MT

**KYSL/Breckenridge, CO** PD: Tom Fricke MD: TJ Sanders

WNCS/Burlington, VT\*
PD: Zeb Norris
APD/MD: Jamie Canfield

WMVY/Cape Cod, MA PD/MD: PJ Finn

WCOO/Charleston, SC\* OM/PD: Mike Allen MD: Jöel Frank

WCNR/Charlottesville, VA OM: Rick Daniels PD: Brad Savage APD: Tad Abbey

WNRN/Charlottesville, VA OM: Tim Davis PD: Michael Friend MD: Jaz Tupelo

WDOD/Chattanooga, TN\* OM/PD: Danny Howard MD: Brad Steiner

WXRT/Chicago, IL\* OM/MD: John Farneda PD: Norm Winer WCBE/Columbus, OH OM: Tammy Allen PD: Dan Mushalko MD: Maggie Brennan

WMWV/Conway, NH PD/MD: Mark Johnson APD: Roy Prescott

KBCO/Denver, CO\* PD: Scott Arbough MD: Mark Abuzzahab

KCUV/Denver, CO\* PD: Doug Clifton MD: Benji McPhail

KPTL/Des Moines, IA\*
PD: Deeva McClurkin

CIDR/Detroit, MI\*

KHUM/Eureka, CA OM: Cliff Berkowitz PD/MD: Mike Dronkers APD: Larry Trask

WFIV/Farragut, TN OM: Brian Tatum PD/MD: Todd Ethridge

KOZT/Ft. Bragg, CA PD: Tom Yates APD/MD: Kate Haves

WEHM/Hamptons, NY

MD: Harry Wareing **KSUT/Ignacio, CO**PD: Steve Rauworth

MD: Stasia Lanier

WTTS/Indianapolis, IN\* PD: Brad Holtz APD/MD: Laura Duncan

KMTN/Jackson, WY PD/MD: Mark "Fish"

KTBG/Kansas City, MO PD: Jon Hart MD: Byron Johnson

WEBK/Killington, VT PD: Dave "Uncle Dave" Tibbs

PD: Dave "Uncle Dave" Tibbs APD/MD: James Emmons KOHO/Leavenworth, WA

PD: Elliott Salmon
MD: Carl Widing

KROK/Leesville, LA

OM: Rick Barnickel PD/MD: Sandy Blackwell WFPK/Louisville, KY

OM: Brian Conn
PD: Stacy Owen
APD: Laura Shine

WMMM/Madison, WI\*

OM: David Moore PD: Pat Gallagher MD: Gabby Parsons

KTCZ/Minneapolis, MN\* PD: Lauren MacLeash MD: Thorn WZEW/Mobile, AL\*
OM: Tim Camp
PD: Gene Murrell
MD: Lee Ann Konik-Camp

WBJB/Monmouth, NJ OM: Tom Brennan PD: Rich Robinson APD: Leo Zaccari

KPIG/Monterey, CA OM: Frank Caprista APD: Aileen MacNeary

MD: Jeff Raspe

WRLT/Nashville, TN\* OM/PD: David Hall APD/MD: Rev. Keith Coes

WFUV/New York, NY OM: Ralph Jennings PD: Chuck Singleton APD: Tara Anderson

MD: Rita Houston

WRSI/Northampton, MA PD: Sean O'Mealy

KDBB/Park Hills, MO PD: Glenn Berry MD: Kenny Carrow

WXPN/Philadelphia, PA OM/MD: Dan Reed PD: Bruce Warren

WYEP/Pittsburgh, PA PD: Kyle Smith MD: Mike Sauter

**WCLZ/Portland, ME\*** PD: Herb Ivy MD: Brian James

KINK/Portland, OR\* PD: Dennis Constantine APD/MD: Dean Kattari

WDST/Poughkeepsie, NY OM: Greg Gattine PD: Jimmy Buff

MD: Dave Doud

KSQY/Rapid City, SD

KTHX/Reno, NV\*
PD: Mark Keefe
APD/MD: Dave Herold

WOCM/Salisbury, MD OM: David Rothner

PD/AMD: Skip Dixxon

KENZ/Salt Lake City, UT\*

PD: Mike Peer

KPRI/San Diego, CA\*

OM/PD: Bob Burch

APD: Sean Smith

KFOG/San Francisco, CA\*

PD: David Benson
MD: Kelly Ransford

KPND/Sandpoint, ID OM: Dylan Benefield APD/MD: Diane Michaels KBAC/Santa Fe, NM PD/MD: Ira Gordon

KRSH/Santa Rosa, CA\*

DMX Folk Rock/Satellite OM: Leanne Flask

Music Choice Adult Alternative/Satellite PD: Justin Prager

MD: Dave Sloan

MD: Tiffany Sinder
Sirius Spectrum/Satellite\*

PD: Gary Schoenwetter MD: Sean Mascoll

XM Cafe/Satellite PD: Bill Evans MD: Brian Chamberlain

KMTT/Seattle, WA\*

WKZE/Sharon, CT OM/APD: Pete Nugent PD: Will Stanley

MD: Will Baylies

WNCW/Spindale, NC
OM/PD: Dave Kester
MD: Martin Anderson

**KXLY/Spokane, WA\*** PD: Ken Richards MD: Marie McCallister

WRNX/Springfield, MA\*

KCLC/St. Louis, MO PD: Rich Reighard MD: Will Baker

KFMU/Steamboat Springs, CO OM: Julia Arrotti PD/MD: John Johnston

**KTAO/Taos, NM** OM: Dave Noll

PD/MD: Brad Hockmeyer

KWMT/Tucson, AZ\*

PD: Blake Rogers
MD: Jennie Grabel

WVOD/Wanchese, NC

MD: Jeff White
WXPK/White Plains, NY

APD/MD: Rob Lipshutz
WTYD/Williamsburg, VA
PD/MD: Amy Miller

**WUIN/Wilmington, NC** PD: Beau Gunn MD: Michelle Daniel

\* Monitored Reporters



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## **LATIN**



Award-winning bachata singer Andy Andy scores with multiformat hit

# Hitting The Market Like A Storm

Jackie Madrigal

JMadrigal@RadioandRecords.com

ominican-born bachata singer Andy Andy is making an impact on the U.S. Latin music scene with his latest single, "Maldito Amor," from his first EMI Televisa album, "Tú Me Haces Falta." His career is long and lustrous, with several Premio Lo Nuestro and Latin Grammy Award nods, three Latin Billboard Award wins and other accolades.

But the best recognition Andy Andy could possibly receive is the public's admiration and his colleagues' respect, which he certainly has. Programmers perceive him as not only a successful artist but as a humble, down-to-earth human being. CBS Radio tropical WLZL (El Zol)/Washington PD Aracely Rivera says the singer "has an air of humility and accessibility about him that is rare today."

Andy Andy also has a unique voice, according to CBS Radio WYUU (La Nueva)/ Tampa MD Carlos José Peralta, which helps him stand out: "He has helped position bachata where it is now."

Currently No. 9 on R&R's Tropical chart and No. 15 at Latin Rhythm, "Maldito Amor" has endeared the singer to programmers. Spanish Broadcasting System (SBS) Latin rhythm WODA (Reggaetón 94)/Puerto Rico PD Rogie Gallart says the single "intrigued me and I'm trying it out," even though the artist's music wouldn't normally fit his station's playlist. "Maldito Amor," he says, is undoubtedly a hit.

While in Los Angeles, Andy Andy spoke with R&R about his latest album, his new partnership with EMI Televisa and his future plans.

#### Tell us about the new CD.

"Tú Me Haces Falta" is a very special album for me, because it's the continuation of my previous album "Ironía," which had a lot of success. It gave me three nominations to Prentio Lo Nuestro and won me three Latin Billboard Awards. It also gave me the first opportunity to come to Los Angeles. "Tú Me Haces Falta" was very well-planned, and I was very demanding of it. I included five ballads, because I wanted to reach out to the pop audience and win their acceptance. I want them to know I can do pop as well as bachata.

#### Bachata and ballad's are actually quite similar, because both tend to be romantic.

Sure, and I think that's why I feel so comfortable singing ballads. The times are a bit different, but when it comes to interpretation, they are very similar. I feel great singing both. I hope to release a full pop album in the near future, with the label's support. But that doesn't mean I would abandon bachata.

You're promoting the album on the West Coast. How has L.A. responded to your music?

I always get great feedback from the public in L.A. And the media is embracing my music more and more. I just heard the single on El Cucuy's show [heard in mornings on SBS regional Mexican KLAX]. I'm glad to hear my song on a station that targets a Mexican audience and to know that more and more people are getting exposed to bachata.

#### In fact, bachata is really well-received by the Mexican population.

Mexican music and bachata have a lot in common. Bachata comes from the more humble neighborhoods in the Dominican Republic. It comes from the pueblo, and it's the same thing with Mexican music. It all comes from the pueblo and we can all identify with it. Bachata unites people from different countries, and Mexicans have always received bachata very well. That's why I'm glad to be on the West Coast and that EMI



THISWEEK	LAST WEEK	WEEKS	TITLE ARTIST	IMPRINT / PROMOTION LABEL
0	1	9	RAININ IN PARAOIZE MANUCHAO	NACIONAL/BECAUSE
2	4	11	NANAI MALA RODRIGUEZ	MACHETE
3	3.	10	ENTRE LA GUERRA Y EL AMOR DELUX	SONY BMG NORTE
4	2	12	A MARTE PASTILLA	SONY BMG NORTE
5	7	8	LA VIOA RABANES	UNIVERSAL LATINO
6	8	n	INTOCABLE ALEKS SYNTEK	EMITELEVISA
7	6	28	NARCISISTA POR EXCELENCIA PANDA	WARNERLATINA
8	5	13	BESAME EL TRI	FONOVISA
9	N	EW	EL MICROFONO MEXICAN INSTITUTE OF SOUND	NACIONAL
10	11	11	LOS MALAVENTURADOS NO LLORAN PANDA	WARNER LATINA
0	10	5	ME GUSTAS COMO QUIERAS MILLO TORRES Y EL TERCER PLANETA	TRIBAL VIBES
12	RE-E	NTRY	BIENVENIDO SHOW DELIRIO	GOLD FLAME/V&J
13	13	4	ANGEL DELIRIO	GOLD FLAME/V&J
14	14	3	GATO ENCERRADO GATO BLANCO	TROPISOUNDS/WATTS UP!
15	15	21	ENAMORADO GUSTAVO LAUREANO	UNIVERSAL LATINO
16	RE-E	NTRY	AOOSI ALLISON	SONY BMC NORTE
17	18	10	SENTIMENTTAL MODERATTO	EMI TELEVISA
18	17	12	PRISIONERO MIRANDA	EMI TELEVISA
19	N	EW	TRAS NUBES PAMBO	SONY BMG NORTE
20	N	EW	ESCRIBEME PRONTO M.I.S.	NACIONAL

THIS WEEK	-	WEEKS	RECORD POOL	
THIS	LASTINE	WEEK	ARTIST	IMPRINT / PROMOTION LABEL
0	1	6	MI GENTE MARC ANTHONY	SONY BMG NORTE
2	3	9	CORTAME LAS VENAS TONO ROSARIO	UNIVERSAL LATINO
3	4	11	ADONDE SE FUE XTREME	LA CALLE/UNIVISION
4	2	n	LA FOTO SE ME BORRO ELVIS CRESPO	MACHETÉ
5	7	3	MALOITO AMOR ANDY ANDY	EMI TELEVISA
6	5	7	OALE AZOTA TONY TOUCH FEAT. IVY QUEEN	EMI TELEVISA
7	9	5	SI LA VES POR AHI EL GRAN COMBO DE PUERTO RICO	DISCOS 605/SONY BMG NORTE
8	8	13	NO ME LA PONGAS OURA PEDRO CONGA	M.P.
9	n	4	ME SIENTO VIVO MICHAEL STUART	MACHETE
10	12	3	EN QUE FALLAMOS IVY QUEEN	UNIVISION
n	6	22	EMPECE A LLORAR ANTHONY CRUZ	M.P.
12	13	8	TUYA JENNIFER PENA	UNIVISION
15	16	11	TE QUIERO ASI BETZAIDA	MELODY/FONOVISA
AUGUST 12, 2207	18	5	LA MUJER QUE MAS TE OUELE ISSAC DELGADO FEAT. VICTOR MANUELLE	LA CALLE/UNIVISION
15	14	16	CONECTATE OPTIMO	SONY BMG NORTE
16	17.	9	CHIQUILLA CHIQUITA JOE VERAS	JVN
DNI 17	15	6	WHINE UP KAT DELUNA FEAT. ELEPHANT MAN	EPIC
FDR WEEK ENDING	20	19	OIME QUE FALTO ZACARIAS FERREIRA	J&N
19	10	18	NAOA PUEOE CAMBIARME PAULINA RUBIO	UNIVERSAL LATINO
ã <b>2</b> 0	N	EW	NUESTRO AMOR ES ASI MAGNATE	VI/MACHETE



Andy Andy

Televisa has my same vision and is focusing efforts in this area. It's also a first step to reach Mexico, which I hope to do soon.

## Bachata is hot right now. Not only are tropical stations playing it, but also some pop and Latin rhythm outlets.

Definitely. But I do have to say I don't like when people classify bachata as "bachata urbana" [urban bachata], because it doesn't exist. Bachata is bachata. If a reggaetón artist sings a bachata song or a song with bachata sounds, it doesn't mean it's bachata urbana. By doing that, it is breaking up the genre and confusing people. I saw an article where they mentioned bachata urbana with artists like Toby Love, Aventura, Xtreme, etc. They are bachata artists. Bachata urbana does not exist. It's all bachata with touches of other sounds.

#### Where are you off to now?

To New York and Miami to continue promoting the album. I'm going to be at the Dominican Parade in New York, then in Connecticut, Atlanta, Boston and Houston. I hope to announce a U.S. tour later in the year. I also hope to go to Mexico soon. The album will be released there, which is great news. Bachata has had so much support in the U.S. that I think Mexico is the next step.

▶ FIDEL REUDA ZOOMS 28-18 AND EARNS AIRPOWER, MOST ADDED AND MOST INCREASED PLAYS (UP 142) WITH "PAZ EN ESTE AMOR," HIS FIRST REGIONAL MEXICAN APPEARANCE





TITLE ARTIST / LABEL

EL JURAMENTO
Cardenales De Nuevo Leon
(SERCA)
TOTAL STATIONS:

CON TEQUILA Y SAL

TOTAL STATIONS

LAS PARRANDAS

+136

+78

+68

+61

LAGRIMAS DEL CORAZON 270/9

**NEW AND ACTIVE** 

TUYA
Jennifer Pena
(UNIVISION)
TOTAL STATIONS:

El Potro De Sinaloa (MACHETE) TOTAL STATIONS:

∆liados De La Sierra (ASL)
TOTAL STATIONS:

Kumbia All Starz

SPEEDY GONZALES

Fidel Rueda (Machete) KSTN +25, KWEI +23, KISF +17, KTJM +15, KTTA +12, KMYX +11, KLVO +10, KDUT +9, WLEY +9, KBNO +8

Los Primos De Durango (Mar Internacio KDUT +21, KOND +20, KTJM +17, KESS +17, KLEY +15 KDXX +13, KIWI +12, KQBU +10, WOJO +9, KSTN +5

Intocable (EMI Televisa)
KLHB +15, KQBU +13, KTTA +12, WLEY +12, KHHL +9,
KISF +8, KYQQ +6, KBNO +5, XHTY +5, WEDJ +5

Cruz Martinez Presenta Los Super Reyes

(Warner Latina) KSAB +26, KLHB +16, KHHL +5, XHTY +5, KKPS +2, KESS +2, KOND +2, KWEI +2, KSCA +2, KQBU +2

TE PINO QUE TE QUENES Los Creadorez Del Pasito Duraguense De Alfredo Ramirez (Disa/Edimonsa) KCMT +5, WOJO +13, KQBU +12, WLEY +11, KESS +9, KROM +9, KLAX +8, KISF +8, WBZY +7, KSAH +4

Y TU TE VAS

NO ME QUITES TU AMOR 197/44

CON LOS OJOS CERRADOS 177/46

PLAYS /GAIN

280/32

240/4

230/59

POWERED BY nielsen

PLAYS /GAIN

205/11

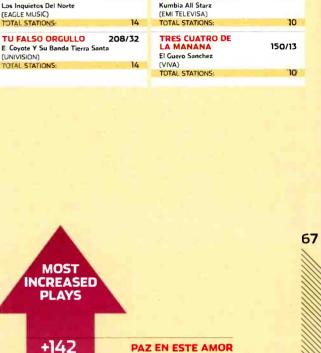
15

168/2

THIS WEEK	LAST WEEK	WEEKS	TITLE	NIELSEN BDS RTIFICATIONS OMOTION LABEL	PL#	NYS +/-	AUDIEN MILLIONS	
1	1	1 <b>7</b>	BASTA YA CONJUNTO PRIMAVERA	FONOVISA	1425	+47	13.086	1
2	2	11	LAGRIMAS DEL CORAZON GRUPO MONTEZ DE DURANGO	OISA	1391	+3	10.863	5
3	3	12	A TI SI PUEDO DECIRTE EL CHAPO DE SINALOA	DISA	1257	-125	8.993	7
4	4	21	MIL HERIDAS CUISILLOS	MUSART/BALBOA	1252	+2	10.729	6
5	5	19	DE TI EXCLUSIVO LA ARROLLADORA BANDA EL LIMON	DISA/EDIMONSA	1224	+47	12.245	2
6	3	15	POR AMARTE ASI ALACRANES MUSICAL	UNIVISION	1176	-22	10.893	4
7	3	8	OLVIDAME TU DUELO	UNIVISION	1110	+26	11.007	3
8		11	LAGRIMAS DE SANGRE LOS TIGRES DEL NORTE	FONOVISA	1097	-34	5.915	14
9	9	11	UN JUEGO LOS RIELEROS DEL NORTE	FONOVISA	1001	-17	6.824	10
10		15	CUANDO REGRESES PATRULLA 81	DISA	900	-9	6.235	13
11	13	27	ESO Y MAS JOAN SEBASTIAN	_	899	-20	7.116	9
12	15	5	BASTO	MUSART/BALBOA	864	+78	5.226	15
13	E	15	NTOCABLE	EMI TELEVISA	806	+11	7.397	8
14	14	17	JENNI RIVERA  OJALA	FONOVISA	715	-49	4.828	17
15	15	28	MARCO ANTONIO SOLIS  DAME UN BESO	FONOVISA	631	-83	5.006	16
16	18	13	CHUY Y MAURICIO	EMI TELEVISA	615	+45	6.260	12
17	16	9	TE VOY A MOSTRAR	MACHETE	589	-50	2.398	29
18	22	4	DIANA REYES  PAZ EN ESTE AMOR AIRPOWER/MOST INCREASED PLAY	UNIVERSAL LATINO S/MOST ADDED	578	+142	-	11
19	2=	3	TE PIDO QUE TE QUEDES AIRPOWER	MACHETE			6.518	
20	2	6	LOS CREADOREZ DEL PASITO DURAGUENSE DE ALFREDO RAMIREZ MUSICO, POETA Y LOCO	DISA/EDIMONSA	552 <b>541</b>	+68	3.936	20
21			SERGIO VEGA Y SI VOLVIERA A NACER	SONY BMG NORTE	533	-57	4.514	19
	17	30	ALEGRES DE LA SIERRA  CON TAL DE QUE ME OLVIDES	EDIMAL/VIVA		1 100	-	24
22	25	8	LOS INVASORES DE NUEVO LEON TU CASTIGO	SERCA	508	+6	2.947	
23	22	7	BANDA PEQUENOS MUSICAL PORQUE TE QUIERO	FONOVISA	485	-44	2.529	28
24	25	12	BANDA EL RECODO  Y TU TE VAS	FONOVISA	478	-18	2.857	25
25	32	5		AR INTERNACIONAL	475	+136	2.543	27
26	27	4	BRONCO  CUATRO MESES	FONOVISA	459	-10	2.758	26
27	20	19	BANDA MACHOS INVISIBLE	SONY BMG NORTE	458	-63	4.709	18
28	25	19	PALOMO	DISA	405	-77	1.814	32
29	31	9	PALABRA DE MACHO LOS CONTENTOS DE SINALOA	DISA/EDIMONSA	377	+9	1.672	35
30	29	9	PALOMA QUERIDA LOS HURACANES DEL NORTE	UNIVISION	342	-51	1.729	34
31	35	3	EL MUDO LOS MORROS DEL NORTE	DiSA	326	+8	1.314	0.0
32		128	MUEVELO CRUZ MARTINEZ PRESENTA LOS SUPER REYES	WARNER LATINA	325	+61	2.114	31
33	39	2	EL NO ERES TU LOS HOROSCOPOS DE DURANGO	DISA	313	+13	3.106	23
34	33	20	ES COSA DE EL GRACIELA BELTRAN	UNIVISION	307	-27	2.379	30
35	-	EW	ENAMORADO DE TI TIERRA CALI	VENEMUSIC	298	+22	1.627	37
36	30	12	EL MZ LOS TUCANES OE TIJUANA	UNIVISION	295	-74	1.578	38
37	N	E'W	SANTO TORIBIO ROMO LOS ORIGINALES DE SAN JUAN	EMI TELEVISA	293	+24	1.484	-
38	34	9	QUE HARIA SIN TI LA AUTORIDAD DE LA SIÈRRA	OISA	289	-39	1.519	39
39	38	4	UN PAR DE ALMOHADAS GRUPO EXTÉRMINADOR	FONOVISA	288	-40	0.831	
40	N	EW	QUE NADIE SEPA MI SUFRIR LA ONDA	DEGO	284	+21	1.152	

MOST ADDED	
TITLE ARTIST / LABEL STATI	NEW ONS
PAZ EN ESTE AMOR Fidel Rueda (MACHETE) KISF, KMYX, KSTN, KTJM, KTTA, KWEI	6
TE PIOO QUE TE QUEDES Los Creadorex Del Pasito Duraguense De Alfredo Ramírez (DISA/EDIMONSA) KCMT, KISF, KLAX, KROM, WBZY	5
Y TU TE VAS Los Primos De Durango (MAR INTERNATIONAL) KDXX, KESS, KIWI, KLEY, KQBU	5
CHOCHEMAN Bronco (FONOVISA) KCMT, KJFA, KLAX, KSKD	4
CHUY Y MAURICIO EI Potro De Sinaloa (MACHETE) KDUT, KLEY, KROM	3
EL NO ERES TU Los Horoscopos De Durango (DISA) KLEY, KLTN, KSAH	3
SANTO TORIBIO ROMO Los Originales De San Juan (EMI TELEVISA) KBNO, KLBN, KSKD	3





ADDED AT... **KDXX** Dallas, TX

OM: Andy Lockridge PD: Chayan Ortuno

**EL JURAMENTO** 

(SERCA) KBNO, KLEY, KSAH

LAS PARRANDAS Los Inquietos Del Norte (EAGLE) KLAX, KRZZ, WOJO

(ASL) KOUT, KDXX, KTJM

Los Cardenales De Nuevo Leon

Aliados De La Sierra, Con Los Ojos Cerrados, 14 Los Primos De Durango, Y Tu Te Vas, 13 Linderos Del Norte, Como Olvidarte, 7 Los Tigres Del Norte, El Discipulo Del Diablo, 7

FOR REPORTING STATIONS PLAYLISTS GO TO

FOR WEEK ENDING AUGUST 12, 2007
LEGEND: See legend to charts in charts section for rules and symbol explanations,
50 regional mexican stations electronically monitored by Nielsen Broadcast Data Systems 24
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MUEVELO

#### REGIONAL MEXICAN MONITORED REPORTERS

KJFA/Alt uquerque, NM PD: Antorio Covarrubias

KLVO/Albuquerque, NM PD/MD: R≥re Leon

WBZY/Atlanta, GA OM: Clay Funnicutt PD: Robbin Ramirez APD: Aly Yourg

KHHL/Austin, TX
PD: Jose "Jime" Martinez

KIWI/Bakersfield, CA

KMQA/Bakersfield, CA OM: Irene Estalante PD/MD: Yesen a De Luna APD: Victor Martinez KMYX/Bakersfield, CA OM: Robert Chavez PD: Pepe Escamilla

KWEI/Boise, ID OM: Steve Ramirez PD: Melvin Albanez

WLEY/Chicago, IL

WOJO/Chicago, IL PD: Rafael Bautista

KLHB/Corpus Christi, TX

KSAB/Corpus Christi, TX PD/MD: Dan Pena

KDXX/Dallas, TX OM: Andy Lockridge PD: Chayan Ortuno

KESS/Dallas, TX KBNO/Denver, CO

PD: Socorro Rios MD: Zenon Ferrufino KXPK/Denver, CO PD: Napoleon Sanchez

XHNZ/EI Paso, TX PD: Francisco Aguirre MD: Arturo Buenrostro

KLBN/Fresno, CA KOND/Fresno, CA KOQO/Fresno, CA

KLTN/Houston, TX PD: Raul Brindis MD: Angel Basulto

KQBU/Houston, TX KTJM/Houston, TX

WEDJ/Indianapolis, IN PD/MD: Manuel Sepulveda

KISF/Las Vegas, NV

KBUE/Los Angeles, CA PD: Pepe Garza

KLAX/Los Angeles, CA OM: Pio Ferro PD: Juan Carlos Hidalgo MD: Lupita Del Castillo

KLYY/Los Angeles, CA OM/PD: Elias Autrar

KSCA/Los Angeles, CA

KGBT/McAllen, TX PD: Hugo De La Cruz MD: Armando Almazan

KKPS/McAllen, TX PD: Mando San Roman MD: Robert Montalvo

KSKD/Merced, CA OM: Debbie Gomez PD: Saul Fiallos

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KRAY/Monterey, CA

KXLM/Oxnard, CA PD/MD: Salvador Prieto

KHOT/Phoenix, AZ OM: Eleazar Garcia PD: Nelson Oseida WYMY/Raleigh, NC

KXSB/Riverside, CA

KTTA/Sacramento, CA

KDUT/Salt Lake City, UT OM: Carlos Martin Valdez PD: Cesar Valdiosera

KLEY/San Antonio, TX OM: Robin Flores PD: Rudy Ramos APD/MD: Danny D.

KROM/San Antonio, TX PD: Rogelio Leal

KSAH/San Antonio, TX OM: Robin Flores PD: Alfonso Flores APD: Minnie Ochoa MD: Juan Martinez

KXTN/San Antonio, TX PD: Jon Ramirez APD: Pete A. Morales III

KLNV/San Diego, CA PD/MD: Jose Gadea APD: Gabriel Alvarez

XHTY/San Diego, CA PD: Elvis Valle

KRZZ/San Francisco, CA OM: Olga Rosales PD: Jesse Portillo

KSOL/San Francisco, CA PD/MD: Jose Luis Gonzalez

KSTN/Stockton, CA

KCMT/Tucson, AZ PD/MD: Enrique Mayans

KYQQ/Wichita, KS OM: Beverlee Brannigan PD: Arnoldo Gonzalez NEWCOMER KANY GARCIA IS OFF TO A PROMISING START AS DEBUT SINGLE "HOY YA ME VOY" FLIES 27-10 AND EARNS AIRPOWER, MOST INCREASED PLAYS AND MOST ADDED HONORS.





POWERED BY nielsen BDS

H	WEEK	WEEKS ON CHART		1) NIELSEN BDS	, Lis	i n	ALIDIENCE		
Æ	LAST	WEE	ARTIST	CERTIFICATIONS IMPRINT / PROMOTION LABEL	PLAYS TW +/-		MILLIONS		
0	2	17	DIMELO ENRIQUE IGLESIAS	NO. 1(6 WKS) INTERSCOPE/UNIVERSAL LATINO	867	+34	8. <b>4</b> 04	1	
2	1	24	TODO CAMBIO CAMILA	SONY BMG NORTE	847	-59	7.676	4	
3	4	12	OJALA PUDIERA BORRARTE	WARNER LATINA	714	+31	5.869	9	
4	3	15	TE VOY A PERDER ALEJANDRO FERNANDEZ	SONY BMC NORTE	672	-38	8.036	2	
5	5	22	ME DUELE AMARTE	SONY BMG NORTE	610	-53	5.226	12	
6	6	25	SI NOS QUEDARA POCO TIEMPO		578	-36	7.708	3	
7	7	12	INTOCABLE ALEKS SYNTEK	AIRPOWER EMITELEVISA	571	-1	3.745	18	
8	6	6	QUIEN RICARDO ARJONA	SONY BMG NORTE	541	+52	7.161	6	
9	13	6	The second secon	AIRPOWER WARNER LATINA	426	+68	3.570	20	
10	27	4		INCREASED PLAYS/MOST ADDED SONY BMG NORTE	419	+157	6.928	7	
11	9	18	BELLA TRAICION		416	-50	3.248	25	
12	10	13.	PERDONAME EN SILENCIO	EMI TELEVISA	401	-2	3.467	21	
13	14	.4	TU Y YO SOMOS UNO MISMO	SONY BMG NORTE	384	+30	1.914	36	
14	16	6	TU	EMITELEVISA	371	+32	5.928	8	
15	20	2	JEREMIAS  BESAME SIN MIEDO	UNIVERSAL LATINO	361	+51	3.327	22	
16	25	4	BAILA MI CORAZON	VIRGIN/EMI TELEVISA	353	+78	1.431		
17	12	40	BELANOVA ME MUERO	UNIVERSAL LATINO				11	
	-		LA 5A ESTACION  AHORA QUE TE VAS	SONY BMG NORTE	352	-23	5.491		
18	11	15	LA SA ESTACION  DUELE (CRAZY)	SONY BMG NORTE	351	-50	2.756	29	
19	15	22	KALIMBA Y SI TE DIGO	SONY BMG NORTE  AIRPOWER	330	-20	2.569	32	
20	24	9	FANNY LU SUENOS ROTOS	UNIVERSAL LATINO	321	+36	7.396	5	
<b>a</b>	30	7.	LA 5A ESTACION  BENDITA TU LUZ	SDNY BMG NDRTE	279	+42	1.232	2	
22	23	43	MANA	WARNER LATINA	272	-15	5,148	13	
23	21	8	SOLO DEJATE AMAR	SONY BMC NORTE	267	-28	0.809		
24	29	18	ALEXANDRE PIRES	EMI TELEVISA	261	+14	5.129	14	
25	26	8	CON TU NOMBRE RICKY MARTIN	SONY BMG NORTE	258	-8	2.789	28	
26	33	2	INTOCABLE	EMI TELEVISA	254	+33	4.237	15	
27	28	15	OJALA MARCO ANTONIO SOLIS	FONOVISA	249	-10	3.622	19	
28	22	15	QUE ME DES TU CARINO JUAN LUIS GUERRA Y 440	EMI TELEVISA	231	-59	5.551	10	
29	32	3	TENGO MIEDO CHAYANNE	SONY BMG NORTE	230	+8	2.650	30	
30	34	2	MI CORAZONCITO AVENTURA	PREMIUM LATIN	220	+11	1.078		
31	38	3	IMPACTO DADDY YANKEE FEATURING FERGIE	EL CARTEL/INTERSCOPE	218	+17	1.478	-20	
32	31	15	TORRE DE BABEL DAVID BISBAL	VALE/UNIVERSAL LATIND	204	-29	2.648	31	
33	36	4	UMBRELLA RIHANNA FEATURING JAY-Z	SRP/DEF JAM/ID.JMG	201	-3	3.311	23	
34	37	0	SOLO MIO ANAIS	UNIVISION	199	-5	0.846		
35	RE-E	NTRY	TUYA JENNIFER PENA	UNIVISION	190	+13	4.094	16	
36	RE-E	NTRY	AYUDAME PAULINA RUBIO	UNIVERSAL LATINO	189	+30	0.635		
37	39	10	POR AMARTE PEPE AGUILAR	EMI TELEVISA	189	-11	3.918	17	
38	RE-E	NTRY	POBRE CORAZON		186	+17	3.276	24	
39	RE E	MTRY	MUEVELO  COLT MARTINEZ DESENTALOS SUBSDIDENTS	UNIVISION	179	-4	1.461		
aŭ		18	CRUZ MARTINEZ PRESENTA LOS SUPER REYES  SENTIMENTTAL	WARNER LATINA	176	-20	0.841		
			MODERATTO	EMI TELEVISA			de la companya della companya della companya de la companya della		

MOST ADDED
TITLE NEW STATIONS
HOY YA ME VOY 7 Kany Garcia (SONY BMG NORTE) KPSL, KQQK, KRIO, KTCY, WAMR, XAVO, XLTN
SUENOS ROTOS 4 La Sa Estacion (SONY BMG NORTE) KEXA, WIAC, WIOA, WXYX
SOLO PARA TI Camila (SONY BMG NORTE) KBMG, WKAQ, XAVO, XLTN
OBSESION 2 Aventura (PREMILIM LATIN) KSSE, KVVA
DEMASIADO FUERTE Yolandita Monge (LA CALLE/UNIVISION) WKAQ, WPAT
MIRAME 2 Jenni Rivera (FONOVISA) KEXA, KLVE
LA GLORIA DE DIOS  Noemi Luz Feat. Ricardo Montaner (VENEMUSIC) WIOA, WKAQ
QUIEN 1 Ricardo Arjona (SONY BMG NORTE) XLTN
SOLO MIO 1 Anais (UNIVISION) XAVO
CON TU NOMBRE 1 Ricky Martin (SONY BMG NORTE)



**MOST** INCREASED **PLAYS** +157 HOY YA ME VOY Kany García (Sony BMG Norte) WXYX +27, XHFG +17, KRIO +17, KPSL +16, XAVO +15, WAMR +14, KQQK +13, KTCY +12, WKAQ +6, WIAC +6 +92 **SOLO PARA TI** Camila (Sony BMC Norte)

XAVO +23, KRIO +18, XLTN +13, XHFC +12, WKAQ +12,

XHPX +9, KBMG +8, WAMR +3, WFID +1 +78 BAILA MI CORAZON Belanova (Universal Latino) XHFC +25, XHPX +21, WWVA +15, KRIO +5, KEXA +5, KVVA +4, KSSE +4, KTCY +1, KQQK +1, KXXS +1 +68 Miguel Bose Feat. Julieta Venegas (Warner Latina) WXYX +18, XHPX +12, XHFG +9, WIOA +6, WKAQ +5, KEXA +5, KQQK +5, XLTN +3, KRIO +2, WIAC +2 +52 Ricardo Arjona (Sony BMG Norte) WXYX +16, KRIO +11, XLTN +11, XAVO +9, KBMG +7, WIOA +6, WRMA +5, KLVE +3, WWVA +3, XHFG +2

FCR WEEK ENDING AUGUST 12, 2007
LEGEND: See legend to charts in charts section for rules and symbol explanations.
25 Latin pop, 14 tropical and 12 Latin rhythm stations are electronically monitored by Nielsen
Braadcast Data Systems 24 hours a day, 7 days a week. © 2007 Nielsen Business Media, Inc.
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## +17 3.276 24 Camila, Solo Para Ti, 13 Ricardo Arjona, Quien, 11 Kany Garcia, Hoy Ya Me Voy, 8

FOR REPORTING STATIONS PLAYLISTS GO TO www.RadioandRecords.com

Patina

#### WWVA/Atlanta, GA

68

OM: Clay Hunnicutt
PD/MD: Robbie Ramirez

#### KXXS/Austin, TX

OM/PD: Romeo Herrera MD: Julieta Jil

#### KPSL/Bakersfield, CA

PD: Isidro Roman

#### KTCY/Dallas, TX PD: Javier Casanova

#### XHPX/El Paso, TX

PD: David Castillo

#### KMMM/Fresno, CA

PD: Jorge Guillen

#### KQQK/Houston, TX

PD: Ezequiel Gonzalez MD: Raquenell Villarreal

#### KLVE/Los Angeles, CA

PD: Jose Santos

#### KSSE/Los Angeles, CA

OM: Elias Autran PD: Nestor Rocha APD: Andrea Becerra

#### KWIZ/Los Angeles, CA PD: Eddie Leon

**XAVO/McAllen, TX** OM: Jeff Koch PD: Juan Facundo

#### WAMR/Miami, FL PD: Pedro Javier Gonzalez

WRMA/Miami, FL

LATIN POP MONITORED REPORTERS

ADDED AT...
XLTN

San Diego, CA PD: Libia Sauza

OM/PD: Tony Campos

#### KEXA/Monterey, CA

PD: Vicente Romero

#### WPAT/New York, NY

PD: Tony Luna

#### KVVA/Phoenix, AZ

PD: Edgar Pineda

#### WFID/Puerto Rico

PD: Lucy-Ann Ramos

#### WIAC/Puerto Rico

PD: Valerie Mejia

#### WIOA/Puerto Rico

PD: Fernando De Hostos

#### WKAQ/Puerto Rico

PD: Carlos Gonzalez APD: Natalia Cuevas

#### WXYX/Puerto Rico

PD/MD: Herman Davila

#### KBMG/Salt Lake City, UT

OM: Carlos Martin Valdez PD: Ana Perez

#### KRIO/San Antonio, TX

OM: Robin Flores PD/MD: Manny Herrera

#### XHFG/San Diego, CA

PD: Elvis Valle

#### XLTN/San Diego, CA

PD: Libia Sauza

FOR WEEK ENDING AUGUST 12, 2007

			the state of the s					
Period II	LAST WEEK	WEEKS	TITLE	NIELSEN BDS ERTIFICATIONS ROMOTION LABEL	PLA TW	NYS +/-	AUDIE	
1	1	9	MI GENTE NO. 1 (3 WKS)/MOST A	ADDED SONY BMG NORTE	355	+13	5.418	2
2	3	25	MI CORAZONCITO AVENTURA	PREMIUM LATIN	291	-3	4.425	3
3	3	27	MAS QUE TU AMIGO	LA CALLE/UNIVISION	249	-2	1.545	21
4	5	13	CORTAME LAS VENAS TONO ROSARIO	UNIVERSAL LATINO	243	-2	2.935	6
5	4	14	LA FOTO SE ME BORRO ELVIS CRESPO	MACHETE	240	-45	1.691	19
6	2	10	ME SIENTO VIVO MICHAEL STUART	MACHETE	234	-13	2.180	13
7	6	15	QUE ME DES TU CARINO JUAN LUIS GUERRA Y 440	EMI TELEVISA	223	-32	2.282	11
8	С	6	ELLA ME LEVANTO	CARTEL/INTERSCOPE	208	+22	3.356	5
9	8	6	MALDITO AMOR ANDY ANDY	EMI TELEVISA	198	+9	2.926	7
10	Э	10	Y SI TE DIGO FANNY LU	UNIVERSAL LATINO	184	+8	5.762	1
11	2	10	SI LA VES POR AHI	05/SONY BMG NORTE	181	-3	1.225	25
12	6	27	NUNCA HABIA LLORADO ASI VICTOR MANUELLE DUET WITH DON OMAR	SONY BMG NORTE	177	-17	1.135	27
13	11	18	PASARELA	//UNIVERSAL LATINO	176	+4	1.479	22
14	3	8	NO TE VEO CASA DE LEONES	WARNER LATINA	176	0	1.896	18
15	20	29	EN EL AMOR JOE VERAS	J&N	159	+1	2.555	10
16	5	15	LA MUJER QUE MAS TE DUELE	LA CALLE/UNIVISION	150	-8	1.068	28
17	EC	5	NO LLORES	DY/SONY BMG NORTE	144	+20	3.634	4
18	B	19	DIME QUE FALTO ZACARIAS FERREIRA	N.AL	143	-10	2.736	8
19	フ	13	CONECTATE OPTIMO	SONY BMG NORTE	140	-5	1.136	26
20	D	26	QUE LLOREN IVY QUEEN	UNIVISION	124	-12	0.697	32
21	28	18	IMPACTO	CARTEL/INTERSCOPE	121	+7	0.554	33
22	24	15.	DIMELO	/UNIVERSAL LATINO	109	-3	1.057	29
23	2	24	SIENTE EL BOOM TITO "EL BAMBINO" FEATURING RANDY	EMI TELEVISA	107	+3	2.207	12
24		30	IGUAL QUE AYER	VUNIVERSAL LATINO	106	-3	2.710	9
25	5	4	AYER LA VI DON OMAR	VI/MACHETE	104	+11	1.959	17
26	ž	6	NUESTRO AMOR ES ASI MAGNATE	VI/MACHETE	94	+3	1.636	20
27	23	10	MARIA OLGA TANON	UNIVISION	94	-7	0.400	
28	H	EV"	LA TRAVESIA MOST INCREASED F		90	+54	2.102	15
29	2	3	EN QUE FALLAMOS	UNIVISION	89	+4	1.307	23
30	29	9	Y TODAVIA	LA CALLE/UNIVISION	76	+4	0.282	
31			COMO FUI A ENAMORARME DE TI	LA CALLE/UNIVISION	75	+23	0.410	
32		1-1	TU JEREMIAS	UNIVERSAL LATINO	67	+14	0.165	-
33	RE-E	HTRY	5 LETRAS ALEXIS & FIDO	SONY BMG NORTE	66	+13	0.215	
34	35	0	LA CUMBIA DE LOS ABURRIDOS CALLE 13	SONY BMG NORTE	<b>6</b> 6	-7	0.387	
35	н	EW	ZUN DADA	JNIVERSAL MOTOWN	60	+17	0.190	-
36	34	0	DALE PA' TRA (BACK IT UP)	POR CINCO/MACHETE	60	-16	0.187	
37	#		SENSACION DEL BLOQUE	JNIVERSAL MOTOWN	59	+27	2.022	16

	-				_	_	_	_
18 T	LAST WEEK	WEEKS		SEN BDS	PLA	\YS */·	AUDIE	
	3	6	ELLA ME LEVANTO NO. 1 (1 WK) DADDY YANKEE EL CARTEL	/INT <b>ERS</b> COPE	484	+42	6.305	3
2	2	25	MI CORAZONCITO		471	-5	7.044	2
3	1	15	NO TE VEO	EMIUM LATIN	471	-19	7.586	1
	4	18	THE WAY SHE MOVES	RNER LATINA	387	-20	4.757	8
5	5	17	ZION FEATURING AKON BABY/CMG/SRC/UNIVERS  LLORARAS		365	-15	5.060	5
6	8	12	AYER LA VI	RSAL LATINO	346	+30	4.906	7
Ţ	6	26	SIENTE EL BOOM	VI/MACHETE	346	-16	4.461	9
8	10	13	NUESTRO AMOR ES ASI	EMI TELEVISA	317	+41	5.037	6
9	9	34	MAGNATE IGUAL QUE AYER	VI/MACHETE	283	-27	3.488	12
10	7	18	IMPACTO	RSAL LATINO	282	-36	3.262	13
	13	9	DADDY YANKEE FEATURING FERGIE EL CARTEL  5 LETRAS	/INTERSCOPE	244	+9	3.661	11
10			ALEXIS & FIDO SON' DIMELO	Y BMG NORTE		+13	2.705	14
H	16	15	ENRIQUE IGLESIAS INTERSCOPE/UNIVE YO TE QUIERO	RSALLATINO	238		200	
10	15	14		WY/MACHETE	238	+7	5.204	4
15	19	5		RNER LATINA	218	+15	1.848	25
15	14	4		EMI TELEVISA	215	-16	1.862	24
16	18	9	ZION BABY/CMG/SRC/UNIVERS CONECTATE	SAL MOTOWN	209	-5	4.238	10
T.	11	17	OPTIMO SON'	Y BMG NORTE	205	-32	2.050	19
18	17	27	QUE LLOREN IVY QUEEN	UNIVISION	196	-24	2.667	15
19	22	5		Y BMG NORTE	192	+32	2.176	18
20	26	2	NO LLORES GLORIA ESTEFAN AIRPOWER/MOST ADDEI BURGUNDY/SON'		179	+58	2.469	16
- 19	12	14	DOWN A.K.A. KILO SILENT GIA	NT/MACHETE	169	-67	1.575	33
7.8	21	13	EN QUE FALLAMOS IVY QUEEN	UNIVISION	161	-7	1.945	22
25	N	EW	TRADICIONAL A LO BRAVO MOST INCREASED I TEGO CALDERON WA	PLAYS RNER LATINA	153	+93	2.467	17
24	23	8	WHINE UP KAT DELUNA FEATURING ELEPHANT MAN	EPIC	135	-24	2.015	21
25	27	9	MANDA UNA SENAL MANA WA	RNER LATINA	131	+26	1.399	35
26	24	12	LA CUMBIA DE LOS ABURRIDOS CALLE 13 SON'	Y BMG NORTE	124	-28	1.678	29
27	20	18	ERES PARA MI JULIETA VENEGAS SON'	Y BMG NORTE	123	-46	1.310	-
28	30	21	APARENTEMENTE YAGA Y MACKIE FEATURING ARCANGEL Y DE LA GHETTO LA CALI	LE/UNIVISION	121	+23	2.015	20
29	35	6	BEAUTIFUL GIRLS SEAN KINGSTON BELUGA HEIGHT	rs/epic/ <b>ko</b> ch	110	+19	1.660	30
30	32	7	Y SI TE DIGO FANNY LU UNIVE	RSAL LATINO	106	+10	1.733	27
3]	37	3	CARITA DE ANGEL INVASION FEATURING ANGEL & KHRIZ	VI/MACHETE	104	+22	1.238	39
32	31	7	PERDONAME	RSAL LATINO	104	+7	1.351	37
33	PE 4	e Tur	SI NOS QUEDARA POCO TIEMPO	Y BMG NORTE	100	+27	0.909	
34	25	8	UMBRELLA	EF JAM/IOJMG	96	-43	1.808	26
35	40	2	LA FOTO SE ME BORRO ELVIS CRESPO	MACHETE	93	+18	1.222	40
3E	ľ	riw .	LAS DE LA INTUICION	Y BMG NORTE	92	+23	0.911	
37	10000	£)#	CANDY KISSES AMANDA PEREZ	UPSTAIRS	89	+15	0.512	
38	28	3	POBRE CORAZON DIVINO	UNIVISION	88	-16	1.043	
39	H	E'm	QUE ME DES TU CARINO	EMI TELEVISA	87	+32	0.586	
40	## 4	NTH!	DALE PA' TRA (BACK IT UP)		87	+13	1.181	
		-	NOTCH CINCO POR GIN	ICO/MACHE IE			التحصير	

#### **TROPICAL & LATIN RHYTHM MONITORED REPORTERS**

#### TROPICAL

WLAT/Har:ford, CT PD/MD Nelson Brudys WXD. Miami, FL PD: Rucdy Hernandez WSKQ New York, NY PD: Jorge Mer WNUE, Orlando, FL PD: Rafael Grul on MD: Jc se Martinez

WRUM/Orlando, FL

PD: Raymond Torres

PD: Juan Arroyo WKKB/Providence, RI PD: Juan D. Gonzalez APD: Darvin Garcia WPMZ/Providence, RI PD: Zoilo Garcia MD: Dilson Mendez, Jr. WPRM/Puerto Rico PD: Jorge Pabon

OM: Thea Mitchem

WEMG/Philadelphia, PA

WUBA/Philadelphia, PA

PD: DJ Frankie

WZNT/Puerto Rico PD: Pedro Arroyo WSPR/Springfield, MA

PD: Marcos Rivera

+]

-2

LA CALLE/UNIVISION

LA CALLE/UNIVISION

FONOVISA

56

56

0.210

0.176

0.763 31

WYUU/Tampa, FL OM: Mike Culotta PD: Ricardo Blanco MD: Carlos Jose Peralta WLZL/Washington, DC

PD: Aracely Rivera

LATIN RHYTHM

WVIV/Chicago, IL OM, PD: Cesar Canales APE: Lucy Herrera MD: Armando Reyes KFZO/Dallas, TX OM: Andy Lockridge PD: Thayan Ortuno APC: Alejandro Covarrubias KLLE/Fresno, CA PE: Tony Santos MD: Ramona Rivera

PD: Al Sanchez KLOL/Houston, TX PD: Bobby Ramos KXOL/Los Angeles, CA OM: Pio Ferro PD: Jerry Pulles WMGE/Miami, FL OM: Rod Phillips PD: Rogelio Alfonso MD: Raymond Hernandez WCAA/New York, NY PD: Pete Manriquez MD: DJ Kazzanova

WTLQ/Ft. Myers, FL

KVIB/Phoenix, AZ OM/PD: Josh Villa APD: Mark Garcia WODA/Puerto Rico OM: Jose Nelson PD/MD: Rogie Gallart WVOZ/Puerto Rico PD: Jamie Ortiz MD: Edgar Diaz KVVZ/San Francisco, CA PD: Bismarck Espinoza

ADONDE SE FUE XTREME

OJALA MARCO ANTONIO SOLIS

SOLO TU Y YO

BILLBOARD nielsen CHARTS SoundScan

		ALBUMS	Billbeard TOF				J
	CERT.	Title	MPRINT & NUMBER / DISTRIBUTING LABEL (PRICE)	WEEKS ON CHT	2 WEEKS	LAST	WEEK
3		Underground Kingz		1	SHOT But	HOT DE	0
1		The Real Testament	11-11-11-11-11-11-11-11-11-11-11-11-11-	1	W	NE	2
4		NOW 25		48	1	3	3
1	Ħ	Iontana 2 (Soundtrack)/Meet Miley Cyrus	5 4 MILEY CYRUS Hannah	7	4	5	4
6		Jonas Brothers	JONAS BROTHERS	1	W	NE	5
7	1.5	Hairspray	4 2 SOUNDTRACK	5	2	4	6
8 9 6 47 FERGIE WILLIAMA&M/INTERSCOPE 007490/IGA (13.98)  18 5 6 71. GRAND HUSTLE/ATLANTIC 202172*/AG (18.98)  10 2 - 2 VIGIN 03878* (18.98) ⊕  11 7 - 2 KORN  RAZOR & TIE 8915 (18.98) ⊕  12 10 8 13 LINKIN PARK  MACHINE SHOP 44477*/WARNER BROS. (18.98) ⊕  13 12 9 22 MAY WINEHOUSE  UNIVERSAL REPUBLIC 008428**/UMRG (10.98)  14 6 - 2 SEAN KINGSTON  BELUGA HEIGHTS/WOCH/EPIC 12999/SONY MUSIC (18.98)  15 14 11 97 ROADBUNKE 613300 (18.98) ⊕  All The Right Reasons  MACHINE 120702 (18.98)  16 13 13 42 TAYLOR SWIFT  17 16 44 10 RIHANNA  SRP/DEF JAM 008968**/DJMG (13.98)  BON JOVI  MERCURY/ISLAND 0089968**/DJMG (13.98)  18 15 12 3 BON JOVI  MERCURY/ISLAND 0089968**/DJMG (13.98)  BON JOVI  MAROON 5  AMM OCTONE 0089917/IGA (18.98)  Planet Earth  T-PAIN  FERGIE  MAROON 5  AMM OCTONE 0089917/IGA (18.98)  Planet Earth  T-PAIN  FERGIE  The Dutchess  22 2 VIGEN 348.5 PLANT (18.98)  Planet Earth  T-PAIN  FERGIE  TIM MCGRAW  Let It Go  Let It Go  The Best Damp Thing  The Best Damp Thing  The Best Damp Thing	19	Finding Forever	COMMON	2	-	1	7
8   5   6   T.I.   GRAND HUSTLE/ATLANTIC 202172*/AG (18.98)   T.I. VS T.I.P.     10   2   -   2   KORN   Untitled     11   7   -   2   KIDZ BOP KIDS   Kidz Bop 12     12   10   8   13   LINKIN PARK   MACHINE \$109 4447/WARNER BROS (18.98)   Minutes To Midnight     13   12   9   22   UNIVERSAL REPUBLIC 008428*/UMRG (10.98)   Back To Black     14   6   -   2   SEAN KINGSTON   BELUGA REIGHTS/KOCHUEPIC 12999/SONY MUSIC (18.98)   Sean Kingston     15   14   11   97   NICKELBACK   ROADRUNNER 618300 (18.98)   MIT TAYLOR SWIFT   Taylor Swift     16   13   13   42   BIS MACHINE 120702 (18.98)   Good Girl Gone Bad     17   16   14   10   RIHANNA   SRP/DEF JAM 008968*/IJJJMG (13.98)   Good Girl Gone Bad     18   15   12   B MERCURY/ISLAND 008902/UMGN/IJJMG (13.98)   Lost Highway     18   11   12   MAROON 5   AAM/IDCTONE 008917//GA (18.98)   RIHANNA   SRP/DEF JAM 008968*/IJJJMG (13.98)   Lost Highway     18   11   12   MAROON 5   AAM/IDCTONE 008917//GA (18.98)   Planet Earth     19   12   10   7-PAIN   ROMOCT/MAPPY BOY/JIVE 08719/ZOMBA (18.98)   Epiphany     22   17   10   24   PEAIN WHITE T'S   Every Second Counts     23   34   16   8   RIISTA NASHYILLE 07171/SBN (18.98)   Let It Go     24   25   38   20   TIM MCGRAW   CURB 78974 (18.98)   Let It Go     25   26   27   27   27   27   27   27   27	2	The Dutchess	9 6 FERGIE	47	6	9	8
10   2   -   2   KORN   VIRGIN 03878* (18.98) ⊕		T.I. Vs T.I.P.	g s T.I.	6	5	8	9
11	-	Untitled	KORN	2		2	10
12   10   8   13		Kidz Bop 12	KIDZ BOP KIDS	2		7	11
MACHINE SRIP 447/WARRER BROS. (18.98)			10 8 13 LINKIN PARK		A	10	12
UNIVERSAL REPUBLIC CID8428* TUNKIG (10.98)  SEAN KINGSTON  BELUGA HEIGHTS/KOCH/EPIC 12999/SONY MUSIC (18.98)  NICKELBACK ROADRUNNER 818300 (18.98) ⊕  All The Right Reasons  Taylor Swift  Taylor Swift  Taylor Swift  RIHANNA SRPICE JAM 008968*/IDJMG (13.98)  BON JOVI MERCURY/ISLAND 008962*/UMGN/IDJMG (13.98)  It Won't Be Soon Before Long  AAM OCTONE 008917/GA (18.98)  It Won't Be Soon Before Long  AAM OCTONE 008917/GA (18.98)  Planet Earth  PAP/COLUMBIA 12970/SONY MUSIC (18.98)  Planet Earth  T-PAIN RPC/COLUMBIA 12970/SONY MUSIC (18.98)  Every Second Counts  FEARLESS 00377/HDLIWOOD (11.98)  Sean Kingston  Good Girl Gone Bad  It Won't Be Soon Before Long  AMON'CT/MAPPY BOY/JIVE 08719/ZOMBA (18.98)  Epiphany  County To Pain FEARLESS 00377/HDLIWOOD (11.98)  Every Second Counts  Tim MCGRAW County Tim MCGRAW County Tim MCGRAW County Taylor (18.98)  Let It Go  AVRIL LAVIGNE  The Best Damp Thing			MACHINE SHOP 44477/WARNER BROS. (18.98) €  12.2 AMY WINEHOUSE		WOULD IN		13
15			6 SEAN KINGSTON				-
ROADRUNNER \$18300 (18.98)	6		BELUGA HEIGHTS/KOCH/EPIC 12999/SONY MUSIC (18.98)		11		
BIS MACHINE 120702 (18 98)   BIS MACHINE 120702 (18 98)   BIS MACHINE 120702 (18 98)   Good Girl Gone Bad		-	ROADRUNNER 618300 (18.98) (+)			7070	
18   15   12   3   BON JOY   MERCURY/ISLAND 008985/IUJMG (13.98)   Lost Highway			BIG MACHINE 120702 (18.98)				
18			SRP/DEF JAM 008968*/IDJMG (13.98)				
12   13   14   15   15   16   17   17   18   18   18   18   18   18			MARCON 5		12		
19   10   10   10   10   10   10   10			A&M DCTONE 008917/IGA (18.98)				
13   13   16   10			NPG/COLUMBIA 12970/SDNY MUSIC (18.98)				
23 25 38 20 CIRB 78974 (18.98)  Every Second Counts  Every Second Counts  Sth Gear  ARISTA NASHVILLE 07171/SBN (18.98)  Let It Go			KONVICT/NAPPY BOY/JIVE 08719/ZOMBA (18.98)	10			21
24 25 38 20 CIRB 78974 (18.98)  25 38 21 AVRIL LAVIGNE  26 27 AVRIL LAVIGNE  27 AVRIL LAVIGNE  28 ARISTA NASHVILLE 07171/S8N (18.98)  Let It Go	•	Every Second Counts	17 10 24 FEARLESS 000377/HDLLYW00D (11.98)	24	10	17	22
22 23 38 40 CURB 78974 (18.98) Left it GO		5th Gear	ARISTA NASHVILLE 07171/SBN (18.98)	8	16	22	23
		Let It Go	20 38 20 CURB 78974 (18.98)	20	38	25	24
		The Best Damn Thing		17	23	23	25

#### Billboard HOT DIGITAL SONGS

		=		
WEEK	LAST WEEK	WEEKS ON CHI	TITLE ARTIST (IMPRINT / PROMOTION LABEL)	CERT,
1	1	3	#1 3 WKS SEAN KINGSTON (BELUGA HEIGHTS/EPIC/KOCH)	
2	2	3	STRONGER KANYE WEST (RDC-A-FELLA/DEF JAM/IDJMG)	
3	4	10	THE WAY I ARE TIMBALANO (MOSLEY/BLACKGROUND/INTERSCOPE)	
	5	17	BIG GIRLS DON'T CRY FERGIE (WILL.I.AM/A&M/INTERSCOPE)	65 A
	3	19	HEY THERE DELILAH PLAIN WHITE T'S (FEARLESS/HOLLYWODD)	
6	14	2	ME LOVE	
	7	8	SEAN KINGSTON (BELUGA HEIGHTS/EPIC/KDCH)  A BAY BAY HURRICANE CHRIS (POLO GROUNDS/J/RMG)	10000
8	12	5	CRANK THAT (SOULJA BOY) SOULJA BOY (COLLIPARK/INTERSCOPE)	
9	9	10	SHUT UP AND DRIVE RIHANNA (SRP/DEF JAM/IDJMG)	
30	6	12	UMBRELLA RIHANNA FEAT, JAY-Z (SRP/DEF JAM/IDJMG)	
<b>31</b>	8	4	SORRY, BLAME IT ON ME AKON (KONVICT/UPFRONT/SRC/UNIVERSAL MOTOWN)	
12		1	AYO TECHNOLOGY 50 CENT (SHADY/AFTERMATH/INTERSCOPE)	
13	13	10	BARTENDER T-PAIN FEAT. AKON (KONVICT/NAPPY BOY/JIVE/ZOMBA)	
14	11	12	PARTY LIKE A ROCKSTAR SHOP BOYZ (ONDECK/UNIVERSAL REPUBLIC)	
15	15	16	ROCKSTAR NICKELBACK (ROAORUNNER)	
16	10	78	POTENTIAL BREAKUP SONG ALY & AJ (HOLLYWOOD)	
17	18	12	THE GREAT ESCAPE	
18	26	6	BOYS LIKE GIRLS (COLUMBIA)  WHEN YOU'RE GONE	
19		1	AVRIL LAVIGNE (RCA/RMG) S.O.S. JONAS BROTHERS (HOLLYWOOD)	
20	17	14	REHAB AMY WINEHOUSE (UNIVERSAL REPUBLIC)	
21	22	19	WHAT I'VE DONE LINKIN PARK (MACHINE SHOP/WARNER BROS.)	
22	19	5	SHAWTY	
23	23	18	PLIES FEAT. T-PAIN (SLIP-N-SLIDE/ATLANTIC)  THNKS FR TH MMRS  FALL OUT BOY (FUELED BY RAMEN/ISLAND/IDJMG)	
24		1	IF YOU'RE READING THIS	
25	27	3	HOLD ON	
	THE R. P. LEWIS CO., LANSING	1 20	JONAS BROTHERS (HOLLYWOOD)	

Section 1	WEEK	LAST	WEEKS ON CHT	TITLE ARTIST (IMPRINT / PROMQTION LABEL)	CERT
- Company	26	32	4	WHO KNEW PINK (LAFACE/ZDMBA)	STATE OF STA
a contractory a	27	25	10	FIRST TIME LIFEHOUSE (GEFFEN)	
-	28	16	24	GIRLFRIEND AVRIL LAVIGNE (RCA/RMG)	-
ı	29	20	3	CYCLONE BABY BASH FEAT. T-PAIN (ARISTA/RMG)	1738.00
Statement of	30	30		WHINE UP KAT DELUNA FEAT. ELEPHANT MAN (EPIC)	
Total Control of	31	21	12	BIG THINGS POPPIN' (DO IT) T.I. (GRAND HUSTLE/ATLANTIC)	
i	32	24	14	WAIT FOR YOU ELLIOTT YAMIN (HICKORY)	
	33	28	24	BUY U A DRANK (SHAWTY SNAPPIN') T-PAIN FEAT. YUNG JOC (KDNVICT/NAPPY BDY/JIVE/ZOMBA)	
-	34	31	9	MAKE ME BETTER FABOLOUS FEAT. NE-YO (DESERT STORM/DEF JAM/IDJMG)	
	35	-	1	THE PRETENDER FOO FIGHTERS (ROSWELL/RCA/RMG)	
-	36	129	16	MAKES ME WONDER MAROON 5 (A&M/OCTONE/INTERSCOPE)	the second
	37	49	5	LOVESTONED JUSTIN TIMBERLAKE (JIVE/ZOMBA)	
	38	34	14	LEAN LIKE A CHOLO DDWN A.K.A. KILD (SILENT GIANT/MACHETE)	B
	39	40	9	TEENAGERS MY CHEMICAL ROMANCE (REPRISE)	
-	40	36	32	THE SWEET ESCAPE GWEN STEFANI FEAT. AKON (INTERSCOPE)	
	41	37	22	TEARDROPS ON MY GUITAR TAYLOR SWIFT (BIG MACHINE)	
	42	35	28	GLAMOROUS FERGIE FEAT, LUDACRIS (WILL: AM/A&M/INTERSCOPE)	
1	43	60	4	BUBBLY COLBIE CAILLAT (UNIVERSAL REPUBLIC)	è :
	44	62	2	BED J. HDLIDAY (MUSIC LINE/CAPITOL)	
	45	73	2	MAKES ME HAPPY DRAKE BELL (UNIVERSAL MOTOWN)	100
	46	58	4	WHAT TIME IS IT HIGH SCHOOL MUSICAL 2 CAST (WALT DISNEY)	
	47	-	1	BLEED IT OUT LINKIN PARK (WARNER BROS.)	
	48	41	3	LET IT GO KEYSHIA COLE FEAT, MISSY ELLIOTT & LIL KIM (IMANI/GEFFEN)	
	49	38	6	EVERYTHING MICHAEL BUBLE (143/REPRISE)	9
- Control of the Cont	50	61	9	I NEED YOU TIM MCGRAW WITH FAITH HILL (CURB)	

#### VIDEO CHANNELS

#### MTV





		TW
	Army Of Me, Going Through Changes	15
	Nelly Furtado, Do It	15
	Rihanna, Shut Up And Drive	15
	Gym Class Heroes, Clothes Off!!	14
	Kanve West, Stronger	14
	Fall Out Boy, The Take Over, The Breaks	13
	Silverstein, If You Could See Into My Soul	12
	Mark Ronson, Stop Me	12
	Chris Brown, Wall To Wall	12
ú	Linkin Park, Bleed It Out	10
	Boys Like Girls, The Great Escape	10
	Timbaland, The Way   Are	10
	Hurricane Chris, A Bay Bay	8
	Gwen Stefani, 4 in The Morning	6
	Sean Kingston, Beautiful Girls	5
i	R. Kelly Duet With Usher, Sama Girl	4
	Garrison Starr, Beautiful In Los Angeles	4
	Fabolous, Make Me Better	4
	Ne-Yo, Do You	4
ı	Justin Timberlake, LoveStoned	4
	Justice, D.A.N.C.E.	4
	Kat Deluna, Whine Up	4
	Plain White T's, Hey There Delilah	4
í	MIKA, Love Today	3
	Hellogoodbye, Dh, It is Love	3
i	T-Pain, Bartender	3

## VP/Music Prog: Stephis MD: Kelly G Viacom 212-975-4055

1	T-Pain, Bartender	17	13
2	Hurricane Chris, A Bay Bay	17	17
3	T.I., Big Things Poppin (Do It)	17	18
4	Plies, Shawty	17	19
5	J. Holiday, Bed	16	13
6	Yung Berg, Sexy Lady	14	15
7	Kevshia Cole, Let it Go	13	8
5 6 7 8	Kanve West, Can't Tell Me Nothing	13	8
9	Ne-Yo, Do You	13	15
10	Cupid, Cupid Shuffle	12	11
11	Ciara, Can't Leave 'Em Alone	12	19
11	UGK, int'l Players Anthem (I Choose You)	11	12
13	Yung Joc, Coffee Shop	11	15
14	50 Cent. I Get Money	10	4
15 16	Chamillionaire, Hip Hop Police	10	10
16	Sean Kingston, Beautiful Girls	10	17
17	Fabolous, Make Me Better	9	6
18.	.T.L. You Know What It Is	8	8
19	R. Kelly Duet With Usher, Same Girl	8	10
20	Kanye West, Stronger	7	3
21	Tiffany Evans, Promise Ring	8 7 7 7	10 3 7 7
22	Common, The People		7
23	Bomani D'mite Armah, Read A Book	7	8
24	Pretty Ricky, Love Like Honey	6	0
25	Chris Brown, Wall To Wall	6	13
26	Diddy, Through The Pain	555	0
27	Gorilla Zoe, Hood Figga	5	2
19 20 21 22 23 24 25 26 27 28 29	Ludecris, Chingy, Small World & Steph Jones, Celebrity	5	13 0 2 3 0 0
29	Soulia Boy, Crank That (Soulia Boy)	4	0
30	Kafani, Fast (Like A Nascar)	4	0

MD: Tony Troyato Scripps 615-327-7525



1	Luke Bryan, All My Friends Say	38	16
2	Phil Vassar, This is My Life	35	18
3	Toby Keith, Love Me If You Can	33	27
4	Keith Urban, I Told You So	33	31
5	Brad Paisley, Online	33	32
5	Bucky Covington, A Different World	31	31
7	Tim McGraw With Faith Hill, I Need You	30	28
8	Rodney Atkins, These Are My People	29	30
9	Craig Morgan, Tough	28	27
10	Big & Rich, Lost In This Moment	28	29
11	LeAnn Rimes, Nothin' Better To Do	26	20
12	Carrie Underwood, Wasted	26	21
13	Sugarland, Everyday America	25	19
14	Dierks Bentley, Free And Easy	25	22
15	Blake Shelton, The More I Drink	24	18
16	Miranda Lambert, Famous In A Small Town	24	20
17	Taylor Swift, Teardrops On My Guitar	24	23
18	Kellie Pickler, I Wonder	24	23
19	Reba McEntire Duet With Kelly Clarkson, Because	23	21
2ŏ	Trace Adkins, I Wanna Feel Something	22	18
21	Little Big Town, A Little More You	20	10
22	Billy Ray Cyrus, Ready, Set, Don't Go	20	11
23	Tracy Lawrence, Find Dut Who Your	18	18
24	Emerson Drive, Moments	16	12
25	Jason Michael Carroll, Livin' Dur Love Song	15	12
25 26	Joe Nichols. Another Side Of You		11/2
27	Montgomery Gentry, What Do Ya Think	13	10
28	Jack Ingram, Measure Of A Man.	13	11
29	Rascal Hatts, Stand	12	14
30	Danielle Peck, Bad For Me	11	14
30	Danielle Feck, Day FOF IVIE	. 1	446
_	10.7	_	_

		TW	LW
1	T.I., You Know What it is	35	19
2	Chamillionaire, Hip Hop Police	33	0
3	Kanye West, Can't Tell Me Nothing	33	3
4	Madina Lake, Here   Stand	33	14
5	T-Pain, Bartender	32	19
5	Common, The People	32	_20
7	Army Of Me, Going Through Changes	31	0
8	Silverstein, If You Could See Into My Soul	31	0
9	Plies, Shawty	24	25
10	Linkin Park, Bleed it Out	23	0
11	50 Cent.   Get Money	23	18
12	UGK, Int'l Players Anthem (I Choose You)	23	26
13	R. Kelly Duet With Usher, Same Girl	22	19
14	Fabolous, Make Me Better	22	20
15	Kanye West, Stronger	22	28
16	Paramore, Misery Business	22	
17	The White Stripes, You Don't Know What	21	11
18	Fall Out Boy, The Take Over, The Breaks	21	17
19	Flyleaf, All Around Me	21	18
20	My Chemical Romance, Teenagers	21	19
21	Saosin, You're Not Alone	21	19
22	Rise Against, The Good Left Undone	21	19
23	Muse, Supermassive Black Hole	21	19
24	Korn, Evolution		21
25	Ciara, Can't Leave 'Em Alone	19	15
26	Timbaland, The Way I Are	19	15
27	Gym Class Heroes, Clothes Off!!	18	14
2021 2023 24 25 26 27 28	Bone Thugs-N-Harmony, Lil Love	18	15 .
29	Boys Like Girls, The Great Escape	18	27
30	Yung Joc, Coffee Shop	17	17.
Α.	Chamble His Use Balan	20	n

		TW	LW	
- 1	Plain White Ts, Hey There Dalilah	26	25	
2	Amy Winehouse, Rehab	24	23	
3	Fergie, Big Girls Don't Cry	24	27	
4	Avril Lavigne, When You're Gone	21	16	
5	Litehouse, First Time	21	21	
6		20	18	
7	Nicketback, Rockstar	19	0	
8	The Fray, All At Once	19	17	
9	Justin Timberlake, LoveStoned	17	17	
10		17	17	
11	Feist, 1, 2, 3, 4	17	17	
12	Goo Goo Dolls, Before It's Too Late (	17	17	
13	Paolo Nutini, Last Request	17	18	
14	Gwen Stefani, 4 In The Morning	17	19	
15	Maroon 5, Wake Up Call	16	3	
16	Silverchair, Straight Lines	14	13	
17	Rooney, When Did Your Heart Go Missing?	14	13	
18	Michael Buble, Everything	14	14	
19	Elliott Yamin, Wait For You	14	16	
20	Brandi Carlile, The Story	13	14	
21	Colbie Caillat, Bubbly	11	8	
22	Mat Kearney, Undeniable	11	13	
23	Rihanna, Shut Up And Drive	10	0	
24	A Fine Frenzy, Almost Lover	10	11	
25	Cobie Calilat, Bubbly Mat Keamey, Underniable Rihanna, Shut Up And Drive A Fine Frenzy, Almost Lover R. Kelly Duet With Usher, Same Girl Baughtay, Home	10	13	
26	Daughtry, Home	9	7	
27 28	KT Tunstall, Hold Dn	9	10	
28	Mark Ronson, Stop Me	9	31	
29	Incubus, Dig	9	11	
30	Rihanna, Umbrella	8	20	
Â+	Nickelback, Rockstar	19	0	

**CMT** 

			TW	LW
	1	Big & Rich, Lost In This Moment	25	24
	2	Brad Paisley, Online	24	20
	3	Rodney Atkins, These Are My People	24	22
	4	Kellie Pickler, I Wonder	23	24
	5	Brent Keith, Looking For A Road	22	10
	6	Trace Adkins, I Wanna Feel Something	22	21
	7	Reba McEntire Duet With Kelly Clarkson, Because	22	22
	8	Dierks Bendey, Free And Easy	22	26
	9	Toby Keith, Love Me If You Can	21	16
	10	Tim McGraw With Faith Hill, I Need You	21	18
	11	Keith Urban, I Told You So	21	25
	12	Montgomery Gentry, What Do Ya Think	19	10
	13	Sara Evans. As If	17	11
	14	Blake Shelton, The More I Drink	17	19
	15	Billy Ray Cyrus, Ready, Set, Don't Go	13	14
	16	Miranda Lambert, Famous In A Small Jown	12	7
	17	Joe Nichols, Another Side Of You	12	9
	18	LeAnn Rimes, Nothin' Better To Do	12	11
	19	Luke Bryan, All My Friends Say	11	11
	20	Sugarland, Everyday America	11	16
	21	Phil Vassar, This Is My Life	10	D
	21	Jack Ingram, Measure Of A Man	10	9
	23	Danielle Peck. Bad For Me	10	11
2	24	Sugarland, Want To	10	11
	25	Little Big Town, A Little More You	10	12
	26	Keith Urban, Stupid Boy	9	8
	27	Rascal Flatts, Stand	8	6
	28	Craig Morgan, Tough	8	8
	29	Eric Church, Guys Like Me	8	12
	30	Tracy Lawrence. Find Dut Who Your	.8	20

FUSE

## Dir. Pgmg.: Janis Unterweiser Rainbow-Media 212-324-3416

1	Kom, Evolution	24	25
2	Sean Kingston, Beautiful Girts	21	16
3	The Used, Pretty Handsome Awkward	18	0
4	Avril Lavigne, When You're Gone	18	12
5	Saosin, You're Not Alone	18	15
6	Sum 41, Underclass Hero	17	12
7	Boys Like Girls, The Great Escape	17	15
8	Paramore, Misery Business	17	15
9	My Chemical Romance, Teenagers	17	17
10	Gym Class Heroes, Clothes Off!	17	17
11	Almost, Say This SoonerO	16	14
12	The White Stripes, You Don't Know What	15	3
13	Maroon 5, Wake Up Call	15	3
14	Motion City Soundbrack, Broken Heart	15	13
15	Linkin Park, Bleed It Dut	14	0
16	Three Days Grace, Never Too Late	74	13
17	Plain White Ts, Hey There Delilah	14	14
18	Yellowcard, Light Up The Sky	13	10
19	Sixx: A.M., Life Is Beautiful	13	11
20	Flyleaf, All Around Me	13	16
21	Modest Mouse, Missed The Boat	12	2
22	Chris Brown, Wall To Wall	12	10
23	Automatic Automatic, Monster	12	11
w	Automaco Hutomado, Monator	110	

#### MuchMusic Canada Dir. Music Pgmg: Sheila Sullivan CHUM Limited 416-591-5757

П	1	Kanye West, Stronger	28 27	32
	2	Sean Kingston Resultiful Girls	.27	29
	3	Belly, Don't Be Shy Rihanna, Shut Up And Drive	26	14
	4	Rihanna, Shut Up And Drive	24	26
	5	Plain White Ts, Hey There Delilah	23	21
	5	Linkin Park, Bleed It Out	22	14
	7	Feruie, Biu Girls Don't Crv	21	19
	8	Fergie, Biy Girls Don't Cry Timbaland, The Way I Are	21	26
	9	Avril Lavigne, When You're Gone	20	16
	10	Avril Lavigne, When You're Gone My Chemical Romance. Teenagers	19	17
	11	Nelly Furtado, Do It	19	17
	11	Hilary Duff, Stranger	78	19
	13	Bedouin Soundclash, Walls Fall Down	17	13
	14	Sum 41, Underclass Hero	17	18
	15	AlexisOnFire, Rough Hands	16	15
	16	J Diggz, Gimmie Dat	16	16
	17	IIIScarlett, Nothing Special	16	20
	18	Johnstones, Gone For A Long Time	15	9
	19	Justin Timberlake, LoveStoned	15	10
-	20	Fall Our Boy, The Take Over, The Breaks	15	19
	21	J.B., Fire In Ya Eyes	14	9
	22	Finger Eleven, Falling On	14	1500
- 3	23	George, Last Time	14	16
	24	The Used, Pretty Handsome Awkward	12	13
- :	25	T.I., You Know What It Is	12	17 .A
	26	will.i.am, I Got It From My Mama	11	A
- 1	15 16 17 18 19 20 21 22 23 24 25 26 27 28 29	Marianas Trench, Shake Tramp	10	11
	28	Kom, Evolution	9	13
- 1	29	Avril Lavigne, Girlfriend	8	2
	30	Tokyo Police Club, Citizens Of Tomorrow	8	3

#### **STREAMS**

	AOL Song Streams Pete Schiecke	_∲>Ra	dio
	212-652-6400	TW	LW
1	Mario, How Do I Breathe	92.050	91.040
2	Sean Kingston, Beautiful Girls	90,316	87,503
3	R. Kelly Duet With Usher, Same Girl Chris Brown,	83,431	82,733
5	Wall To Wall	79.969	78,240
б	Bartender Justin Timberlake,	79,425	75,460
7	Summer Love Plies, Shawty	76,716 75,015	74,239
8	Elliott Yamin, Wait For You	74,582	60,609
9	Do You	73,670	71,294
*10	Fabolous, Make Me Better Keyshia Cole,	72,727	71,479
12	Let it Go Papa Roach,	68,915	67,605
13	Forever Timbaland,	66,370	63,474
14	The Way I Are T.I., Big Things Poppin' (Do ft)	65,855	56.718
15	Plain White T's, Hey There Delilah	65,425	61,171
16	Boys Like Girls, The Great Escape Kat Deluna.	61.558	58,878
18	Whine Up	60,710	54,749
19	Tattoo Yung Berg,	60,010	57,630
20	Sexy Lady Bucky Covington, A Different World	57,452 55,671.	48,166 52,432

	YAHOO! Song Streams	MUS	SIC
	310-526-4300	TW	LW
1	Sean Kingston, Beautiful Girls	304,748	309,437
2	Plain White T's, Hey There Delilah	281,734	275,733
3	Elliott Yamin, Wait For You Shop Boyz,	252,355	252,879
5	Party Like A Rockstar Maroon 5.	224,428	225,827
6	Makes Me Wonder Pink,	215,096	226,847
7	Who Knew Humcane Chris.	205,897	176,156
8	A Bay Bay Boys Like Girls, The Great Escape	189,958	179,118
9	Lifehouse, First Time	180,204	179,071
10	T-Pain, Bartender	169,168	93,444
11	Rihanna, Shut Up And Drive Gym Class Heroes,	164,192	167,186
13	Clothes Off!!	159,971	154,272
14	Make Me Better Avril Lavigne,	155,274	120,160
15	When You're Gone Kat Deluna,	154,189	148,031
	Whine Up	153,157	194,814

144 411 134 294 143,292 139,557

## AOL > TOTAL STREAMS



3	How Those Dollah	487,721	468.06
10	Hey There Delilah Kelly Clarkson,	407,721	400,00
10	"Never Again	486,398	483.60
11	T-Pain.	400,000	100,00
	Buy U A Drank	483,811	604.01
12	Maroon 5.		
22	Makes Me Wonder	482,071	505,56
13	Shop Boyz.		
	Party Like A Rockstar	471,319	476,34
14	Aly & AJ,		
	Potential Breakup Song	442,615	280,35
15	Avril Lavigne,	400,000	100.00
16	When You're Gone Chris Brown,	435,830	402,97
10	Wall To Wall	429.221	420.26
17	R. Kelly Duet With Usher,	423,221	720,20
	Same Girl	399.835	391.90
18	Bevonce & Shakira.		
	Beautiful Liar	394,778	397,60
19	Ciara,		
	Like A Boy	375,666	385,64
20	Lil Mama,	360.485	207.47
21	Lip Gloss Boys Like Girls,	300,460	387,47
21	The Great Escape	354,618	322,39
22	Fabolous.	334,010	SEL
***	Make Me Better	353,471	306.95
23	Kat Deluna,	000,	
	Whine Up	350,098	340,98
24	Keyshia Cole,	-	Range State
-	Let It Go	335,976	270,04
25	Mario	004 533	221.00
~	How Do I Breathe	331,577	324,30
26	Akon,	328.374	76.72
27	Sorry, Blame It On Me Huey,	320,314	10,12
21	Pop. Lock & Drop It	325 783	328.86

307 105 77 420 306.018 289.519 302,350 317,779 296,202 314,658 292,003 309,703 280,944 245,401

**AUGUST 17, 2007** 

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3

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## THE BACK PAGES

#### CHR/TOP 40 BIG GIRLS DON'T CRY HEY THERE DELILAH PLAIN WHITE T'S BEAUTIFUL GIRLS I) BELUGA HEIGHTS/EPIC WAIT FOR YOU 17 5 THE WAY I ARE TIMBALAND FEATURING KERI HILSON MOSLEY/BLACKGROUND/INTERSCOPE BUY U A DRANK (SHAWTY SNAPPIN') UMBRELLA RIHANNA FEATURING JAY-Z 19 8 ROCKSTAR 门 位 ROADRUNNER/ATLANTIC/LAVA LOVESTONED JIVE/ZOMBA

		= =		RHYTHMI	
		LAST WEEK	WEEKS	I NIELSEN B TITLE CERTIFICATION ARTIST	
	1	2	14	MAKE ME BETTER NO FABOLOUS FEATURING NE-YO	1(TWK) 日 位 DESERT STORM/DEF JAM/IDJMG
	7	1	14	BARTENDER T-PAIN FEATURING AKON	位 KONVICT/NAPPY BOY/JIVE/ZOMBA
	4	3	10	A BAY BAY HURRICANE CHRIS	POLO GROUNDS/J/RMG
	4	7	8	SHAWTY PLIES FEATURING T-PAIN	SLIP-N-SLIDE/ATLANTIC
l	5	6	9	THE WAY I ARE TIMBALAND FEATURING KERI HILSON MD	SLEY/BLACKGROUND/INTERSCOPE
ì	6	4	14	BEAUTIFUL GIRLS SEAN KINGSTON	I 1 BELUGA HEIGHTS/EPIC/KOCH
	7	5	18	UMBRELLA RIHANNA FEATURING JAY-Z	11 <sup>2</sup> ☆ SRP/DEF JAM/IDJMG
	0	n	8	LET IT GO KEYSHIA COLE FEATURING MISSY ELLIOTT & LIL KIM	∰ IMANI/GEFFEN/INTERSCOPE
	N.	9	13	BIG THINGS POPPIN' (DO IT)	CRAND HUSTLE/ATLANTIC
Ì	Ti	8	17	PARTY LIKE A ROCKSTAR SHOP BOYZ	ONDECK/UNIVERSAL REPUBLIC

**#1** MOST ADDED

BED J. Holiday (MUSIC LINE/CAPITOL)

**#1 MOST INCREASED PLAYS** 

CRANK THAT (SOULJA BOY) Soulja Boy (COLLIPARK/INTERSCOPE)

TOP 5 NEW AND ACTIVE

THEY LIKE ME Shop Boyz (ONDECK/UNIVERSAL REPUBLIC)

UH-OHHH!! Ja Rule Feat, Lil Wayne (THE INC/UNIVERSAL MOTOWN)

GET BUCK IN HERE DJ Felli Fel Feat. Diddy, Akon, Ludacris & Lil Jon (ROCK HILL)

I FELL IN LOVE WITH THE DJ Che'Nelle (SCIP/CAPITOL)

#### URBAN 11 NIELSEN BDS CERTIFICATIONS THITPREDICTOR STATUS RINT / PROMOTION LABEL NO. 1(1WK) SLIP-N-SLIDE/ATLANTIC SHAWTY PLIES FEATURING T-PAIN 11 MAKE ME BETTER DESERT STORM/DEF JAM/IDJMG LET IT GO KEYSHIA COLE FEATURING MISSY ELLIOTT & LIL KIM SAME GIRL R. KELLY DUET WITH USHER IVE/ZDMRA 15 5 12 DO YOU DEF JAM/IDJMC BARTENDER 6 KONVICT/NAPPY BOY/JIVE/ZOMBA 7 CRANK THAT (SOULJA BOY) GRAND HUSTLE/ATLANTIC BIG THINGS POPPIN' (DO IT) BED MUSIC LINE/CAPITOL 6 LHDLIDAY WHEN I SEE U FANTASIA J/RMC

#### **#** MOST ADDED

I'M SO HOOD DJ Khaled Feat. T-Pain, Trick Daddy, Rick Ross & Plies (TERROR SQUAD/KOCH)

#### **#** MOST INCREASED PLAYS

I GET MONEY 50 Cent (SHADY/AFTERMATH/INTERSCOPE)

#### **TOP 5 NEW AND ACTIVE**

ROCK ON (DO THE ROCKMAN) Montana Da Mac Feat, Unk (SAVOIR FAIR/KOCH)

PROMISE RING Tiffany Evans Feat. Ciara (COLUMBIA)

HYDROLIC B5 Feat. Bow Wow (BAD BOY/ATLANTIC)

PLAYER'S PRAYER Lloyd (THE INC./UNIVERSAL MOTOWN)

CAN'T HELP BUT WAIT Trey Songz (SONG BOOK/ATLANTIC)

#### **#**I MOST ADDED

ME LOVE Sean Kingston (BELUGA HEIGHTS/EPIC)

#### **#** MOST INCREASED PLAYS

WHO KNEW Pink (LAFACE/ZOMBA)

#### **TOP 5 NEW AND ACTIVE**

UNDENIABLE Mat Kearney (AWARE/COLUMBIA)

PICTURES OF YOU The Last Goodnight (VIRGIN)

AYO TECHNOLOGY 50 Cent Feat. Justin Timberlake & Timbaland (SHADY/AFTERMATH/INTERSCOPE)

PARALYZER Finger Eleven (WIND-UP)

I DON'T WANNA BE IN LOVE (DANCE FLOOR ANTHEM) Good Charlotte (DAYLIGHT/EPIC) COMPLETE CHR/TOP 40 CHART ON PAGE 33

#### SWEETEST GIRL (DOLLAR BILL) Wyclef Jean Feat. Akon, Lil Wayne & Niia (COLUMBIA) COMPLETE RHYTHMIC CHART ON PAGE 36

COUNTRY

	7	COMPLETE	<b>URBAN</b> CHART	ON PAGE 39
--	---	----------	--------------------	------------

	ORDAN AC					
THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	11 NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL		
1	1	21	TEACHME MUSIQ SOULCHILD	NO. 1(5 WKS) ATLANTIC		
2	2	24	WHEN I SEE U FANTASIA	J/RMG		
3	3	45	PLEASE DON'T GO TANK	GOOD GAME/BLACKGROUND/UNIVERSAL MOTOWN		
0	4	18	CAN U BELIEVE ROBIN THICKE	STAR TRAK/INTERSCOPE		
0	6	12	IF I HAVE MY WAY CHRISETTE MICHELE	DEF JAM/IDJMG		
6	5	30	IF I WAS YOUR MAN	IIVE/70MPA		

HDRAN AC

1	1	21	TEACHME MUSIQ SOULCHILD	NO. 1(5 WKS)
2	2	24	WHEN I SEE U FANTASIA	J/RMG
3	3	45	PLEASE DON'T GO	GOOD GAME/BLACKGROUND/UNIVERSAL MOTOWN
0	4	18	CAN U BELIEVE ROBIN THICKE	STAR TRAK/INTERSCOPE
0	6	12	IF I HAVE MY WAY	DEF JAM/IDJMG
6	5	30	IF I WAS YOUR MAN	JIVE/ZOMBA
7	8	21	DJ DON'T GERALD LEVERT	ATLANTIC
8	12	6	FUTURE BABY MAMA	MOST INCREASED PLAYS NPG/COLUMBIA
9	7	43	LOST WITHOUT U	STAR TRAK/INTERSCOPE
10	9	17	ANOTHER AGAIN JOHN LEGEND	G.O.O.D./COLUMBIA

#### 11 NIELSEN BDS CERTIFICATIONS NEVER WANTED NOTHING MORE NO. 1(4 WKS) THESE ARE MY PEOPLE 3 23 TEARDROPS ON MY GUITAR 2 27 BIG MACHINE BECAUSE OF YOU 5 REBA MCENTIRE DUET WITH KELLY CLARKSON MCA NASHVILLE I TOLD YOU SO 4 18 A DIFFERENT WORLD ₩ LYRIC STREET 6 31 TAKE ME THERE **立** LYRIC STREET 6 PROUD OF THE HOUSE WE BUILT 8 10 11 I NEED YOU CURB 8 20 LOVE ME IF YOU CAN tir 13 SHOW DOG NASHVILLE

#### NO. 1(2 WKS) 112 位 ☆ 143/REPRISE EVERYTHING WAITING ON THE WORLD TO CHANGE 50 AWARE/COLUMBIA THE SWEET ESCAPE 17 INTERSCOPE HOW TO SAVE A LIFE CHASING CARS POLYDOR/A&M/INTERSCOPE BEFORE HE CHEATS ARISTA/ARISTA NASHVILLE/RMG **BIG GIRLS DON'T CRY** MOST INCREASED PLAYS 11 th MAKES ME WONDER 0 13 A&M/OCTONE/INTERSCOPE STREETCORNER SYMPHONY MELISMA/ATLANTIC

#### **#** MOST ADDED

STOP BREAKING MY HEART Rahsaan Patterson (ARTISTRY)

#### **#** MOST INCREASED PLAYS

FUTURE BABY MAMA Prince (NPG/COLUMBIA)

#### TOP 5 NEW AND ACTIVE

MAKEYOUHAPPY Musia Soulchild (ATLANTIC)

ALREADY GOT JOY (SIMPLY BECAUSE) Darlene McCoy (EMI GOSPEL/CAPITOL)

TEARS DRY ON THEIR OWN Amy Winehouse (UNIVERSAL REPUBLIC) UNTIL THE END OF TIME Justin Timberlake (IIVE/70MBA)

SOMEBODY ELSE Lenny Williams (LENTOM)

COMPLETE URBAN AC CHART ON PAGE 40

## **#** MOST ADDED

HOW 'BOUT THEM COWGIRLS George Strait (MCANASHVILLE)

#### **#** MOST INCREASED AUDIENCE

SO SMALL Carrie Underwood (ARISTA/ARISTA NASHVILLE)

#### **TOP 5 NEW AND ACTIVE**

ROLLIN' WITH THE FLOW Mark Chesnutt (LOFTON (REFK)

COUNTRY GIRL Rissi Palmer (1720)

MIGHTY MIGHTY LOVE Ty Herndon (TITAN/PYRAMID/NINE NORTH)

THE PRIZE Joanna Cotten (WARNER BROS./WRN) TILL WE AIN'T STRANGERS ANYMORE Bon Jovi Feat. LeAnn Rimes (ISLAND/MERCURY)

COMPLETE COUNTRY CHART ON PAGE 48

#### **#** MOST ADDED

BIG GIRLS DON'T CRY Fergie (WILL.I.AM/A&M/INTERSCOPE)

#### **#** MOST INCREASED PLAYS

BIG GIRLS DON'T CRY Fergie (WILL.I.AM/A&M/INTERSCOPE)

#### **TOP 5 NEW AND ACTIVE**

FIRST TIME Lifehouse (GEFFEN)

4 IN THE MORNING Gwen Stefani (INTERSCOPE)

ALL GOOD THINGS (COME TO AN END) Nelly Furtado (MOSLEY/GEFFEN)

JUST BECAUSE Cali (LEVITY) WHEN YOU'RE GONE Avril Lavigne (RCA/RMG)

COMPLETE AC CHART ON PAGE 53

## THE BACK PAGES

#### HOT AC NO. 1(1 WK) HEY THERE DELILAH PLAIN WHITE T'S 15 MAKES ME WONDER HOME I1<sup>2</sup> ☆ 19 BIG GIRLS DON'T CRY WILL.I.AM/A&M/INTERSCOPE 10 FIRST TIME HOW FAR WE'VE COME MOST INCREASED PLAYS THE SWEET ESCAPE 31 (YOU WANT TO) MAKE A MEMORY

SMOOTH JAZZ				
THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	1) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL
1	1	21	LET'S TAKE A RIDE NORMAN BROWN	NO. 1(6 WKS) PEAK/CONCORD
9	2	16	BORN 2 GROOVE EUGE GROOVE	NARADA JAZZ/BLG
3	7	12	STREET LIFE U-NAM	MOST INCREASED PLAYS TRIPPIN'N' RHYTHM
4	4	22	CANTALOUPE ISLAND BRIAN BROMBERG	ARTISTRY
5	5	17	BLACK RIVER KEIKO MATSUI	SHOUT! FACTORY
6	3	28	THE RHYTHM METHOD PAUL BROWN	PEAK/CONCORD
7	9	8	R N R RICK BRAUN & RICHARD ELLIOT	ARTIZEN
8	10	28	HYPNOTIC BONEY JAMES	CONCORD
9	8	24	TROUBLE SLEEPING CORINNE BAILEY RAE	CAPITOL
10	6	28	GOT TO GIVE IT UP	SHANACHIE

**#** MOST ADDED

FIRE AND RAIN Kenny "Babyface" Edmonds (MERCURY/IDJMG)

**#1 MOST INCREASED PLAYS** 

STREET LIFE U-Nam (TRIPPIN'N'RHYTHM)

**TOP 5 NEW AND ACTIVE** 

WHAT CHA GONNA DO? Brian Simpson (RENDEZVOUS)

THE WAVE (2007) Kirk Whalum (RENDEZVOUS)

FEELIN' GOOD The Pussycat Dolls (INTERSCOPE)

ALTERNATIVE				
THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	1) NIELSEN BDS
1	2	26	PARALYZER FINGER ELEVEN	NO. 1(1 WK) n か WIND-UP
2		16	ICKY THUMP THE WHITE STRIPES	third man/warner bros.
0	16	2	THE PRETENDER FOO FIGHTERS	MOST INCREASED PLAYS 会 ROSWELL/RCA/RMG
4	4	12	NEVER TOO LATE THREE DAYS GRACE	JIV <b>E/ZO</b> MBA
5	5	9	BLEED IT OUT LINKIN PARK	WARNER BROS.
6	3	19	WHAT I'VE DONE LINKIN PARK	I) 🏚 WARNER BROS.
7	6	13	TARANTULA THE SMASHING PUMPKINS	MARTHA'S MUSIC/REPRISE
8	7	23	SAY THIS SOONER (NO THE ALMOST.	ONE WILL SEE THINGS THE WAY I DO). TOOTH & NAIL/VIRGIN
9	8	24	HEY THERE DELILA! PLAIN WHITE T'S	H 計 位 FEARLESS/HOLLYWOOD
10	9	30	FOREVER PAPA ROACH	EL TONAL/GEFFEN

#### **#** MOST ADDED

SO HOTT Kid Rock (TOP DOG/ATLANTIC)

#### **#** MOST INCREASED PLAYS

THE PRETENDER Foo Fighters (ROSWELL/RCA/RMG)

#### **TOP 5 NEW AND ACTIVE**

LET ME IN Hot Hot Heat (SIRE/REPRISE)

BECOMING THE BULL Atreyu (HOLLYWOOD)

Y<mark>ou don't know what love is (You Just do as You're told)</mark> The **White Stripe**s (Thiroman/Warner Bros.)

TWO SISTERS Fiction Plane (BIELER BROS.)

THE UNDERDOG Spoon (MERGE) COMPLETE ALTERNATIVE CHART ON PAGE 59

#### **#** MOST ADDED

BEFORE IT'S TOO LATE (SAM AND MIKAELA'S THEME) ☆

BUBBLY Colbie Caillat (UNIVERSAL REPUBLIC)

#### **#** MOST INCREASED PLAYS

HOW FAR WE'VE COME matchbox twenty (MELISMA/ATLANTIC)

#### **TOP 5 NEW AND ACTIVE**

LAST REQUEST Paolo Nutini (ATLANTIC)

LOVE SONG Sara Bareilles (EPIC)

CALLING YOU Blue October (UNIVERSAL MOTOWN) I'LL STAND BY YOU Carrie Underwood (FREMANTLE/19)

NOLITA FAIRYTALE Vanessa Carlton (THE INC /LINIVERSA) MOTOWN

COMPLETE HOT AC CHART ON PAGE 54

#### STAY Simply Red (SIMPLYRED.COM) COOL OF THE NIGHT Joyce Cooling (NARADA JAZZ/BLG) COMPLETE SMOOTH JAZZ CHART ON PAGE 57

#### ACTIVE ROCK 1) NIELSEN BDS CERTIFICATIONS FAMOUS PUDDLE OF MUDD 13 ELAWLESS/GEEFEN **EVOLUTION** 13 VIRGIN PARALYZER 30 WIND-UP SHE BUILDS QUICK MACHINES VELVET REVOLVER 13 I GET IT 10 EPIC. BLEED IT OUT WARNER BROS. SOULCRUSHER MADE OF SCARS ROADRUNNER TARANTULA MARTHA'S MUSIC/REPRISE

9

10

#### **#** MOST ADDED

SO HOTT Kid Rock (TOP DOG/ATLANTIC)

#### **#** MOST INCREASED PLAYS

THE PRETENDER Foo Fighters (ROSWELL/RCA/RMG)

#### **TOP 5 NEW AND ACTIVE**

TEN TON BRICK Hurt (CAPITOL)

HEAR ME NOW Framing Hanley (SILENT MAJORITY/ILG)

YOU AND ME AND THE DEVIL MAKES 3 Marilyn Manson (INTERSCOPE)

CANNIBAL Static-X (REPRISE)

WHAT'S YOUR PROBLEM NOW? Supagroup (FOODCHAIN/MEROVINGIAN/COS)

COMPLETE ACTIVE ROCK CHART ON PAGE 60

#### ROCK I1 NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL DON'T WANNA STOP NO. 1(17 WKS) 18 WHAT I WANT DAUGHTRY FEATURING SLASH 16 RCA/RMG SHE BUILDS QUICK MACHINES 13 RCA/RMG WHAT I'VE DONE VARNER BROS. PARALYZER FINGER FLEVEN 28 WINO-UP **FOREVER** 29 EL TONAL/GEFFEN FAMOUS FLAWLESS/GEFFEN NEVER TOO LATE 8 14

#### **# MOST ADDED**

ATLANTIC

JIVE/ZOMBA

SOULCRUSHER

PAIN

SO HOTT Kid Rock (TOP DOG/ATLANTIC)

#### **#** MOST INCREASED PLAYS

THE PRETENDER Foo Fighters (ROSWELL/RCA/RMC)

#### TOP 5 NEW AND ACTIVE

NOT GOING AWAY Ozzy Osbourne (EPIC)

SO HOTT Kid Rock (TOP DOG/ATLANTIC)

RISE TODAY Alter Bridge (UNIVERSAL REPUBLIC)

LIE TO ME 12 Stones (WIND-UP) THE PURSUIT Evans Blue (HOLLYWOOD)

COMPLETE ROCK CHART ON PAGE 61

TRIPLE A				
THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	I7 NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL
1	1	n	SUBBLY COLBIE CAILLAT	NO. 1 (2 WKS)  UNIVERSAL REPUBLIC
2	4	4	HOLD ON KT TUNSTALL	MOST INCREASED PLAYS RELENTLESS/VIRGIN
3	5	12	TWO RYAN ADAMS	LOST HIGHWAY
4	6	8	SHUT YOUR EYES SNOW PATROL	POLYDOR/A&M/INTERSCOPE
5	3	16	LAST REQUEST PAOLO NUTINI	ATLANTIC
6	2	15	HEY THERE DELILAH PLAINWHITE T'S	FEARLESS/HOLLYWOOD
7	7	11	MISSED THE BOAT MODEST MOUSE	EPIC
8	8	8	REHAB AMY WINEHOUSE	UNIVERSAL REPUBLIC
9	9	9	DON'T STOP NOW CROWDED HOUSE	ATO/RED
10	11	6	IN THE COLORS BEN HARPER AND THE INNOCENT CRI	MINALS VIRGIN

#### **#** MOST ADDED

GOOD EXCUSE The John Butler Trio (JARRAH/ATLANTIC/LAVA)

#### **# MOST INCREASED PLAYS**

HOLD ON KT Tunstall (RELENTLESS/ViRGIN)

#### TOP 5 NEW AND ACTIVE

POOR MAN'S PARADISE The Subdudes (BACK PORCH/MANHATTAN/BLG)

LOVE SONG Sara Bareilles (EPiC)

WALKEN WILCO (NONESUCH/WARNER BROS.)

INSTANT KARMA UZ (WARNER BROS.)

CRY FOR HOME Van Morrison With Tom Jones (MANHATTAN/BLG)

COMPLETE TRIPLE A CHART ON PAGE 64



Words of wisdom from the author of 'The Million Dollar Rep: How to Be a Television and Radio Sales Superstar'

# Michael Guld

By Erica Farber

Michael Guld is proof that if you set clear goals and focus your efforts, anything is possible. Guld has lived his radio dream of building a station from scratch and now devotes his career to helping others grow their businesses through people, promotion and passion.

Beginning your career: I attended the University of Georgia and got my undergraduate and graduate degrees, then my MBA. I first was a real estate investment analyst for Metropolitan Life Insurance. It paid well but I was absolutely miserable. I decided to work backward and find out what my passions were. I played in rock'n'roll bands all through high school and college and could always put together a promotional and advertising campaign in a second—and yet I wanted to be in sales.

Getting into radio: A friend of mine, Bob Green, who worked for Cox, suggested I should be in radio. Since I didn't have experience, I couldn't get a job, but I became a stringer selling at WSB in Atlanta. I was paid big commissions, 20%, and struggled for the first six months. Then I started making more money than I thought was possible at that age.

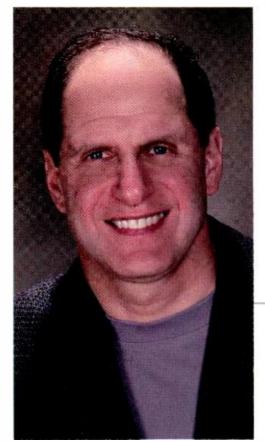
The sales manager started a new station in Atlanta called the Fox [WFOX], which I joined. A year later I broke away and started a real estate company, but I missed the business. So I got back into it in 1986.

I had a 10-year goal to work my way up to be a general manager and owner. I started out in Raleigh, moved down to Jacksonville, where I was a sales manager for five different stations at five different times, all within the same group. I came up to Richmond to be a director of sales and then had an opportunity to start a radio station from scratch. There were three of us, and we started out of my house.

Founding of Guld Resource Group: After a few years we built a great station, and I had accomplished my goal and was ready for another challenge. I stepped down as an operating partner, still staying on as an investment partner, and wanted to spend more time writing, speaking, training

and consulting. That was the founding of the Guld Resource Group. I set a goal to do two things: write a book on the broadcasting industry and to speak at a national broadcast convention. Within two years, I met both goals.

Becoming an author: I wrote "The Million Dollar Rep: How to Be a Television and Radio Sales Superstar" because there wasn't one book particularly geared toward [the sales aspect of] the broadcasting business. I wanted something I could give to my reps before I started training, with tips and advice—not only on sales, but marketing.



Selling gets you in the door, but ultimately it's marketing expertise that sells products.

Mission of the company: I've got one foot in the broadcast arena and another in the general business arena. I do general speaking, training and consulting. My true intent is to bridge the gap between performance and potential of the individual. For the direct account, you are their marketing consultant, ad agency and trusted adviser. So much of our focus has been on the sale that I try to add the principals of marketing that help clients develop successful businesses. My mission is to share knowledge.

**Biggest challenge:** Not enough time. I'm a big believer in doing everything well and putting 115% into it.

State of radio: We're blinded by the headlines about the so-called "perceived obstacles" in our way. Satellite is a threat, but by no means impeding our listening habits or revenue opportunities. The Internet and new high-tech ways are a bigger threat, taking away funds from some of the major advertisers. But I think we're letting them control our destiny.

Career highlight: I started a radio station from scratch and after 9-11, we got together as a group and wanted to make a difference. We teamed up with Starbucks and a local grocery store, and in three days raised \$54,000 for the Red Cross. In our second or third year of operation we won the Virginia Assn. of Broadcaster's Community Service Award.

Career disappointment: I learned from anything I did that wasn't successful. Whatever obstacles come your way, you overcome and bust through them or you learn from them.

Most influential individual: I have two. Martin Sherry, the sales manager at WSB radio who hired me, took me under his wing and was one of the most talented and inspiring broadcasters I'd ever met. The second was Mike Cutchel, who was then president of Prism Radio Partners. Mike was my mentor and a guiding light. When you're talking to Mike, you are the most important person at that point in time. He has laser-guided focus and speaks to the soul. He's probably one of the most astute broadcasters I've ever met.

Advice for broadcasters: Regain your passion for why you got into the business and spread the gospel to your listeners, customers and staff. Have fun in success.

'Selling gets you in the door, but ultimately it's marketing expertise that sells products.'

-Michael Guld

#### Liner Notes

Profile: Michael Guld Title: Guld Resource Group president

Favorite radio format: Adult variety hits Favorite TV show:

"CBS Sunday Morning"
Favorite song: "Rikki
Don't Lose That
Number," Steely Dan
Favorite book: "Good
to Great," Jim Collins

Favorite movie: "Butch Cassidy & the Sundance Kid"

**Favorite restaurant:**Japonais at the Mirage in Las Vegas

Beverage of choice: Vodka martini straight up, double olive Hobbies: Working out, golf and playing drums E-mail address: michael. guld@guldresource.com

AUGUST 17, 2007



# November 15-16, 2007

Marriott at Vanderbilt University, Nashville, Tennessee



OUT OF THE LOBBY Singer-songwriter Cary Brothers has been making a real name for himself as a regular at the Hotel Cafe in Los Angeles. His performance at the Achievement Awards luncheon on Saturday, Aug. 4, did a lot in helping to make him better known among the triple A community.

SLAM DUNK There was a lot of interest about the young trio from the U.K. known as Back Door Slam. And the band's performance spotlighting the singing and guitar skills of frontman Davy Knowles at the outdoor stage on Friday evening, Aug. 3, lived up to the expectations





ALL SMILES Josh Ritter is a very entertaining artist, and the chance to see him and his band up close and personal at the first of the late-night Club R&Rs at the St. Julien Hotel on Wednesday, Aug. 1, was a special occasion for the convention

CANADIAN SENSATION Jeremy Fisher and his band took the outdoor stage on Thursday evening, Aug. 2, by Storm. Already quite popular up North, his set got the whole convention talking about this exciting young artist.

NICE IRISH LAD Fionn Regan is already a very successful performer in the U.K and throughout Europe, and his performance at LuLu's Kitchen on Wednesday evening, Aug. 1, was the perfect setting to get things going in the

# TRIPLE A SUMMIT PERFORMANCE HIGHLIGHTS

OINT-TO-POINT DIRECT MARKETING SOLUTIONS



SONGWRITIN' MAMA Singer-songwriter Lori McKenna - who is married with five children - won over the Friday night, Aug. 3, audience at the Fox Theatre in very short order. She left the crowd wanting more!



LOVE CONQUERS ALL Just as Sara Bareilles' "Love Song" was getting ready to explode at radio, she and her band did the opening slot on Thursday night, Aug. 3, at the Fox Theatre. She won the audience over by the



RELAXED AND CONFIDENT Willy Mason's solo acoustic performance at LuLu's Kitchen on Wednesday evening, Aug. 1, revealed an emerging artist with confidence, composure and great songs!

CAUSE FOR CELEBRATION Just prior to his performance at the Achievement Awards luncheon on Saturday, Aug. 4, it was revealed that Matt Wertz had just been signed to Capitol. He was happy, and we saw

INSTANT BUZZ There is no question that Sea Wolf, led by the talents of Alex Brown Church, was one of the surprise acts at the Summit this year. Their performance on the second stage on Thursday evening, Aug. 3, was a hit