#### **URBAN AC SPECIAL BIG THREE SQUARE OFF**

Joyner, Harvey and Baisden Rap About Their Role In Radio And The Future Of National Personalities Plus: How Urban AC Programmers Maximize Multiple Syndicated Shows pp.16-20

#### TIME FOR A SPONSORSHIP MODEL?

Integrating Clients Into Station Programming Offers Upsides For Listeners And Advertisers—But It's Not For Everyone p.12





PLUS

METAL SPECIAL: ROCK RADIO BANGS ITS HEAD DAILY pp.21-22

AIR TALENT: HOW TO CAST A MORNING SHOW p.45

THE PPM: HOW IT WILL AFFECT NEWS/TALK/SPORTS p.24

**PROFILE:** ZOMBA'S JOE RICCITELLI IS BULLISH ON THE RECORD BIZ p.70



www.americanradiohistory

FROM BIG & RICH

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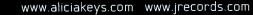


Amper

#1 URBAN #1 URBAN AC BUILDING #1 RHYTHMIC GAINER BUILDING #1 MOST ADDED TOP 40

#1 HOT 100 AUDIENCE #1 HOT 100 ROLLING AUDIENCE #1 HOT 100 BUILDING AUDIENCE #1 HOT 100 AUDIENCE GAINER

# UNDENIABLY, THE BIGGEST SONG ON AMERICAN RADIO



© 2007 J Records, a unit of Sony BMG Music Entertainmen

#### MOVER **Bloom Is Back**

Veteran programmer Andy Bloom returns to radio and Philadelphia as PD of CBS Radio sports WIP. Bloom, who has been working on Capitol Hill as communications director for Rep. Michael Turner, R-Ohio, replaces Tom Lee, who moved on to ESPN sports KESN/Dallas.

Bloom is best-known for his tenure as PD of the market's WYSP when it became the first station to simulcast Howard Stern in 1986. Bloom cites several reasons for joining WIP, especially the station's high-profile live and local talent lineup, which includes morning show anchor Angelo Cataldi and controversial market veteran Howard Eskin in afternoons. -Mike Stern

#### SHAKER Strazza Earns Senior VP Wings

Zomba Label Group VP of promotion John Strazza has been promoted to senior VP of promotion.

"I would like to thank both [president/CEO] Barry Weiss and lexecutive VP of pop promo-



Strazza tion] Joe Riccitelli for this incredible opportuni-

ty," he says, "and I'm extremely honored to be part of this great pop promotion team." Strazza began his label career in 1989 at CBS Records. He was later named manager

of dance promotion at Columbia Records and then upped to senior director of crossover radio, before joining RCA Records in the same capacity. In 2001, he joined Jive Records as VP of rhythm/crossover radio promotion. -Kevin Carter

#### **ΠΕΔΙ ΜΔΚΕΡ Patrick Partners With** Sports Illustrated

Calling it "the pinnacle of sports journalism," Dan Patrick announced that he has formed a partnership with Sports Illustrated. The multifaceted agreement includes SI revamping DanPatrick.com with an audio stream, and eventually video, of his new daily show.

Patrick, a former ESPN host and sportscaster, also picks up Clear Channel sports WTEM/Washington to carry his new Content Factory-distributed radio show in middays from 11 a.m. to 1 p.m. -Mike Stern

#### FCC's Martin Pressured By **Capitol Hill, Obama On Localism**

Kevin Martin wants to relax cross-ownership rules to allow a company to own a newspaper and broadcast stations in the same market. But now the FCC chairman is feeling the heat from politicians on Capitol Hill, including presidential hopeful Sen. Barack Obama, D-Ill. In



mittee members Sen. Byron Dorgan, D-N.D., and Sen. Trent Lott, R-Miss., reminded the chairman to put "sufficient mechanisms in place to ensure that broadcasters are serving their local communities" before the FCC considers any changes to existing media ownership limits. Martin then got an Oct. 22 letter from Obama, who wants to put

a fiery two-page Oct. 18 letter to Martin, Senate Commerce Com-

the brakes on Martin's plan to vote on ownership rule changes during the FCC's Dec. 18 meeting. "I believe both the proposed time line and process are irresponsible," Obama wrote in a heated 700-word letter.

Obama objects to the FCC allowing greater consolidation without first fully understanding "how that would limit opportunities for minority, small-business and women-owned firms." On the same day Obama's letter arrived, the NAB filed comments with the FCC asking that it relax cross-ownership rules. The NAB noted that the FCC's 10 research studies on media ownership "demonstrate the lack of harm and, indeed, the benefits that would be gained from allowing local broadcasters to adopt more economically viable ownership structures." -- Jeffrey Yorke

R ( RI

#### **ON THE WEB Imus Jockeys For Cable** TV Show

Don Imus is talking with RFD-TV, a network focused on rural America, about carrying his as-yet-unannounced new show, according to the New York Times. This would be a dramatic



departure from MSNBC, which simulcast the talk show host's radio program before he was fired earlier this year.

RFD says that it could use Imus to gain entry into additional cable systems.

In September, RFD aired a documentary on Imus' ranch in New Mexico, where the former CBS Radio personality hosts sick children. --Mike Stern

#### Mozart Moves On

Mount Wilson classical KMZT/Los Angeles will flip to talk Oct. 29. Veteran L.A. talk host Michael Jackson returns to anchor the station in morning drive.

Despite a crowded talk market, owner Saul Levine says that he sees an opening, with Dodgers baseball returning to KABC and the possibility of the Citadel talker picking up a syndicated Don Imus show. "That means a lot of programming that isn't talk or isn't local," he says.

Levine also believes the market's talk offerings are unbalanced. Stations are "either extremely conservative or liberal and way out there," he says. -Mike Stern

#### Salem Promotes Thiele

Peter Thiele has been promoted to OM for Salem Media/New York, home of Christian talkers WMCA and WWDJ. Thiele brings more than 20 years of experience to the Big Apple, most recently working as program OM for Salem/San Francisco.

Operations VP Michael Reichert says, "Peter's demonstrated leadership and experience in the various programming roles he has held over the years make him a natural choice for operations manager."

-Julie Gidlow and Kevin Peterson

DATES AROUND THE ELOCK: www.RadioandRecords.com

3

# ward Stern since he

n leads Lycos' list of the it popular talk radio hosts e seventh year in a row

ongoing campaign against online music theft. The letters give stuogged at p2plawsuits.com, at a counted rate before a formal

div called for Rush Limbauo

\$2.1M

#### **Howard Rules Satellite Ratings**

The most popular channels on satellite radio mirror the most popular formats on free radio, according to the first satellite ratings released from Arbitron. Among the top-rated channels were such hitbased formats as XM Satellite Radio's 20 on 20 channel, such oldies for-

mats as Sirius Satellite Radio's Gold or XM's '60s on 6 channels, country and AC. The ratings, for persons 12+, were based on about 466,000 diaries across 300 markets measured by Arbitron for the spring 2007 survey.

Howard Stern's two channels on Sirius, Howard 100 and Howard 101, were the No. 1- and No. 2-ranked channels by AQH audience with 96,700 and 30,700 listeners, respectively.

With the exception of the Stern channels and No. 10-ranked New Country, XM, with 8.2 million subscribers to Sirius' 7.1 million, dominated the top 10-ranked channels.

In third place was XM's the Blend (AC) with an AQH audience of 27,100, followed by Flight 26 (modern AC), Willie's Place (classic country), Top Tracks (classic rock), 20 on 20 (a countdown of the most popular songs), '60s on 6 (oldies) and the Virus (talk featuring Opie & Anthony). -Katy Bachman, Mediaweek



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#### Hastings To Step Down As BFoA Prez

Broadcasters Foundation of America (BFoA) president Gordon Hastings will step down when his replacement is named and re-establish Gordon Hastings &



Associates, the management firm he formed and operated in the early '90s until becoming BFoA president in 1994. Through his firm,

Hastings will contin-

Hastings

ue his involvement with the foundation by marketing the Golden Mike Award, Celebrity Golf Tournament, NAB Golf Tournament and the Offshore Fishing and Family Weekend. Hastings will also be a member of the search committee for his replacement, which will be headed by BFoA chairman Philip Lombardo. —Julie Gidlow

#### Arbitron Revenue Up As PPM Costs Rise

Portable People Meters will be a revenue generator once widely in use, but it's going to cost Arbitron a bunch to get the electronic data collection bank up and running. Arbitron reports that its third-quarter revenue jumped 6.4% to \$96.5 million from \$90.7 million in Q3 2006, but costs and expenses for the quarter rose by 16.4%, to \$66.1 million from \$56.8 million.

Arbitron says the costs were due in part to planned expenditures for the rollout of the PPM in Philadelphia, New York, Nassau-Suffolk, Middlesex-Somerset-Union, Los Angeles, Riverside, Chicago and San Francisco.

Arbitron also reports that net income fell 15.4% to \$17.2 million from \$20.2 million, resulting in 58 cents per share compared with 69 cents per share in Q3 2006. —Jeffrey Yorke

### Street Questions Live Nation/Madonna Deal

With its long-rumored Madonna deal in place, Live Nation and the newly formed Artist Nation are now facing doubts from Wall Street and the music industry over the reported \$120 million, 10-year deal.

But Live Nation principals aren't bothered by the chatter. Chairman of global music Arthur Fogel told R&R's sister publication Billboard that "there was more than one bidder in the game with Madonna for this deal, and the reality is that when the spin in our business is, 'They overpaid,' that's always about covering up your failings and your inability to deliver the deal."

—Ken Tucker and Ray Waddell, Billboard

#### KGO Expands S.F. Ratings Lead

It was a great San Francisco summer for KGO: The Citadel newser surged 5.4-5.9 in persons 12+ in the summer 2007 Arbitron ratings survey. Stepping back 4.6-4.2 to finish No. 2 was Entercom AC KOIT. Elsewhere in the top five, Clear Channel urban KMEL improved (3.7-4.1), as did Entercom classical KDFC (3.0-3.5), while Univision regional Mexican KSOL slipped 3.7-3.3.

In Dallas, Service urban KKDA rocketed to the top with a 3.9-5.6 persons 12+ finish. CBS Radio oldies KLUV moved to the No. 2 position (4.1-4.6), while Clear Channel CHR/top 40 KHKS—No. 1 in the spring book—took third (5.0-4.4).

CBS Radio urban WVEE/Atlanta held onto its No. 1 position, climbing 9.4-9.7. Cox news/talk WSB was off (8.1-7.8), but held firm at No. 2.

In Detroit, Clear Channel urban AC WMXD opened its lead with a 5.5-6.1 leap. CBS Radio news WWJ hustled 4.7-5.1 for second place, while smooth jazz sister WVMV also improved (4.3-4.9).

Off, but still No. 1 in Washington, Howard University urban AC WHUR went 6.6-6.0. Right behind was Bonneville news WTOP (5.8-5.6). The No. 3 and No. 4 stations were also down: CBS Radio urban WPGC (6.1-5.5) and Radio One urban AC WMMJ (5.5-5.3). However, Radio One urban WKYS charged into the top five (3.9-4.7).

For complete summer Arbitron ratings, go to radioandrecords.com. -Mike Boyle

#### Whoopi Out At WLIT

Citing poor ratings, Clear Channel AC WLIT (the Lite 93.9)/

Chicago cancelled Whoopi Goldberg's Premiere Radio Networks syndicated show and brought back former morning

host Melissa Forman, who had the shift for

five years prior to Goldberg joining the station's lineup 14 months ago. Forman rejoined the station in afternoons in February, and will continue voice-tracking the 4 p.m.-7 p.m. show in addition to doing mornings.

"I obviously made a mistake in replacing Melissa a year ago," Clear Channel regional VP of programming Darren Davis says, "and the ratings have suffered."—*Mike Boyle* 

#### **Packer To Radio America**

Michael Packer joins Radio America in the newly created position of VP of programming, tasked with managing all of the conservative network's existing programs while developing new talent. He previously ran Packer Talk Radio Consulting and programmed many of the largest talk stations in the nation. —*Mike Stern* 

#### **BBR Reshuffles Deck**

Lee Adams, national director of promotion for Nashville-based indie label Broken Bow Records, has risen toVP of promotion. She replaces Jon Loba, who exited in August.

Meanwhile, Nancy Johnson joins BBR as director of promotion for the Southeast region. She replaces JoJamie Hahr, who is exiting. Johnson has been an independent song-plugger for the past year.

Additionally, BBR Southwest regional Mark Janese exits for the same position at BNA Records. Janese replaces Scott Long, who exits. —*Ken Tucker* 

#### WSRT Fires Two Over Diary Indiscretion

Northern Broadcasting AC WSRT/Traverse City-Petoskey, Mich., fired two employees who admitted to filling out spring 2007 Arbitron diaries, a violation of the ratings company's policies.

However, the story doesn't end there. Glenda Lee, claiming to be one of the fired WSRT employees and the wife of the other fired employee, a programmer, sent a note to R&R accepting blame for the incident.

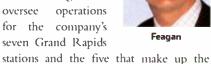
"I filled out three of the diaries," Lee wrote, adding that they "were never intended to be submitted" and that her son saw the diaries in a mail pile on her desk and put them out for the carrier.

WSRT GM Charlie Ferguson says Lee's note "does not change the situation."

Arbitron reissued the market report after learning of the violation. —*Mike Boyle* 

#### CC Recruits Feagan As Western Michigan VP/MM

Tim Feagan is appointed VP/market manager for Clear Channel's Western Michigan stations. In this role, Feagan will oversee operations for the company's seven Grand Rapids



Muskegon cluster. Feagan will be based in Grand Rapids and reports to senior VP Dave Crowl.

Michigan native Feagan is a 15-year broadcast veteran. He has managed offices for Katz Radio in Los Angeles, Chicago and Houston, and has served as general sales manager for WVAZ/Chicago and GM for WBCT/Grand Rapids. Most recently, he was president of Team Industries.—Susan Visakowitz

# Business Briefing

#### By Jeffrey Yorke

#### Salem Pays \$12.3M For Radio One's WTPS/Miami

Salem Communications has agreed to pay \$12.3 million for Radio One's news/talk WTPS (the People's Station)/Miami. Salem began an LMA Oct. 18 and says it will expand its local programming using the newly acquired signal, which will now be known as WMCU.

"The programmers who have been heard on our [Christian talk] WKAT-AM 1360 will now have a new and expanded home at 1080 AM, and the coverage of this new 50,000-watt signal is enormous, reaching from the Florida Keys to Boca Raton," Salem's Joe Davis says.

5

#### Deals 'N' Squeals

Ivon Gois' Gois Broadcasting has picked up a pair of AM stations in Hartford, Conn., from Steve Brisker's Freedom Communications for \$2.65 million. In a burgeoning Hispanic marketplace, Gois gets tropical WLAT and Spanish news/talk WNEZ. Brisker paid \$3 million for the stations in 2004 but they recently slid into a judge-appointed receivership handled by Larry Patrick. Freedom's other outlet, WKND/Windsor, Conn., is "potentially available," says brokerage Patrick Communications' Greg Guy, who handled the deal.

Mary Quass' Iowa-based NRG Media has sold three stations to Red Beacon Communications, a Nebraska-based operator headed by Mike Flood. Red Beacon will take over KNEN/Norfolk, Neb., and KTCH and KCTY/Wayne, Neb., in an LMA beginning Nov. 1. No sale price was announced.

#### Tidbits

CBS Corp. keeps Les Moonves in the saddle as president/CEO through Sept. 30, 2011, under a deal that extends his contract and ties his compensation closer to the company's stock performance. Moonves' salary is \$3.5 million per year, versus \$5.9 million in the previous contract, which included \$2.9 million in deferred compensation. Included in the agreement is a onetime option to purchase 5 million shares of CBS Class B common stock . . . Contrary to rumors, CBS Radio news KFWB/Los Angeles is not going to air brokered shows on the weekends.



**SINCE 2006** 



100.7

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# MIKE O'REILLY BDSradio.com

O VV B

Mike O'Reilly: Program Director KFMB 100.7 JACK-FM San Diego, former JACK-FM consultant with SparkNet Communications.

www.americanradiohistory

RAME. KENNY CHESNEY HAS LED THE LIST FOR 10 WEEKS TOTAL THIS YEAR WITH THREE CHART-TOPPERS), WICE AS MANY AS RUNNER-JP RODNEY ATKINS.

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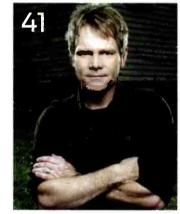
# R&R

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WWW.RADIOANDRECORDS.COM:

#### 'The compliance agreements between the major labels and radio have actually helped the relationship.' p.70



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#### JUAN LUIS GUERRA Y 440 IS THE ONLY ARTIST TO TOP THE TROPICAL CHART WITH TWO TITLES IN 2007. "LA TRAVESIA," AT NO. 1 FOR A FIFTH WEEK, FOLLOWS "LA LLAVE DE MI CORAZON," WHICH WEEKS IN MARCH AND APRIL



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What's Μ lew Week Inline

#### Oct. 29 All the summer 2007 Aribtrends have been released. Now's your chance to see how everyone else did. ► Click on Ratings

Oct. 30 Sirius unveils its third-quarter financial results today. Stay tuned to R&R for complete coverage. ▶ Bookmark Radioand-Records.com Records.com

#### Oct. 31 Today it's Entravision's turn to share third-quarter numbers. Keep it locked into R&R for all the details. Bookmark Radioand-

#### Nov. 1 Catch up on the latest format flips, personnel changes and other news in your format. Click on Format News

Nov. 2 Find out who's ruling radio across the pond with R&R Euro charts. Click on Charts

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nielsen

#### **MARKET SNAPSHOT:**



During Orlando's budget planning, the City Council made a commitment to maintain the same level of funding this fiscal year for human service and community-based agencies and arts and cultural organizations as was awarded last year.

#### **POPULATION:** 1,448,600 **RADIO MARKET RANK: 34 DEMOGRAPHICS:\***

	TOTAL	ORLANOO	
	91-MARKET	ARBITRON	
	POPULATION %	METRO %	INOEX
AGE 18-24	13%	13%	102
AGE 25-34	18%	19%	106
AGE 35-44	20%	21%	104
AGE 45-54	19%	19%	100
MALE	48%	49%	101
WHITE	81%	81%	100
AFRICAN AMERICAN	13%	15%	112
HISPANIC ORIGIN	16%	22%	136
VISITED RADIO WEB SI	те <sub>6%</sub>	10%	160

#### **NO. OF RADIO STATIONS: 25**

#### **RADIO OWNERSHIP:**

OWNER	NO. OF STATIONS	<b>RATINGS SHARE**</b>
сох	1 AM, 5 FM (6)	30.5%
CLEAR CHANNEL	2 AM, 4 FM (6)	24.0%
CBS	3 FM	10.6%

FORMATS: 2 rhythmic, 2 country, 2 talk, 2 AC, 2 alternative, 2 sports, 1 urban AC, 1 CHR/top 40, 1 tropical, 1 smooth, 12 other

#### **RATINGS LEADERS:\*\***

STATION	FORMAT	AQH SHARE 12-PLUS
WWKA-FM	COUNTRY	6.1
WCFB-FM	URBAN AC	5.9
WPYO-FM	RHYTHMIC	5.0
WMMO-FM	AC	4.8
WXXL-FM	CHR/TOP 40	4.6
WOMX-FM	HOT AC	4.6

#### **INTERESTING FACT:\*\*\***

Urban AC listeners in the Orlando metro area are 81% more likely to have spent \$500 or more on fine jewelry in the past 12 months than all other listeners in the market.

urce: Scarborough Multi-Market Study, Release 1 2007 \*\*Source: Arbitron Spring 2007 Report \*\*\*Source: Scarborough Metro Local Market Study, Release 1

#### FOR THE RECORD:

In the Oct. 12 issue's Market Snapshot of Albany, N.Y., Regent should have been listed as owning four FMs in the market with a 15.2% ratings share.

#### **Mickey Mouse Blues**

All of Orlando's top 10 first-half 2006 radio advertisers slashed and burned their budgets in the market a year later. In fact, each of these advertisers cut roughly \$300,000 or more year over year-the worst performance we've yet seen in this recurring examination of local-market radio spending from 2006 to 2007. Walt Disney cut more than \$600,000 from its radio ad spending budget in Orlando from first-half '06 to first-half '07, sliding from \$1,147,608 to \$415,228. Also making cuts above the half-million-dollar mark were News Corp., which chopped about \$550,000 from its radio ad spending year over year, and McDonald's and Cox Enterprises, both of which shed about \$500,000. In the \$400,00-\$499,000 budget-busting range were General Electric,

AutoNation, Heard Bill Enterprises and Anheuser-Busch.

Making the smallest-but still deep-cuts from first-half '06 to first-half '07 were National Amusements and AT&T, which shed slightly less than \$300,000 from its Orlando radio advertising outlay year over year.

The spending of the top 10 advertisers of first-half 2006 combined for roughly \$8,131,000. In the same period a year later, these 10 advertisers combined for approximately \$3,400,000. -Susan Visakowitz

PARENT COMPANY	1H 2006	1H 2007
ANHEUSER-BUSCH	\$645,794	\$238,175
AT&T	\$897,554	\$599,041
AUTONATION	\$825,175	\$361,330
COX ENTERPRISE5	\$704,033	\$169,301
GENERAL ELECTRIC	\$853,525	\$448,164
HEARD BILL ENTERPRISES	\$732,767	\$390,114
McDONALD'5	\$820,242	\$312,895
NATIONAL AMUSEMENTS	\$653,943	\$203,050
NEWS CORP.	\$849,422	\$294,395
WALT DISNEY	\$1,147,608	\$415,228

#### Top Orlando Radio Advertisers (By Units) PERIOD: JAN. 1-JUN. 30

PARENT COMPANY	1H 2006	1H 2007	
ANHEUSER-BUSCH	8457	6754	
AT&T	10562	13218	
AUTONATION	11316	9802	
BERKSHIRE HATHAWAY	11822	13563	
GENERAL ELECTRIC	12414	12661	
HEARD BILL ENTERPRISES	15636	15499	
McDONALD'S	11784	10869	
NEWS CORP.	9906	9064	
UNITED AUTO GROUP	8758	1535	
WALT DISNEY	15228	10513	

SOURCE: Nielsen Monitor-Plus

#### Transactions at a Glance

Radio One's WTPS-AM/Coral Gables, Fla., to Salem Communications for approximately \$12.25 million . . . Archway Broadcasting Group's WDZ-AM, WDZQ-FM, WSOY-AM-FM/Decatur and WCZQ-FM/Monticello, Ill., to Joyner Radio for \$4.4 million.

#### Deal of the Week

WTPS-AM/Coral Gables (Miami-Fort Lauderdale-Hollywood), Fla.

BUYER: Salem Communications, headed by CEO Edward Atsinger III. Phone: 805-987-0400. It owns 97 other stations, including WKAT-AM/Miami-Fort Lauderdale-Hollywood.

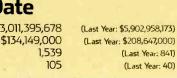
301-306-1111

BROKER: Mark W. Jorgenson of Jorgenson Broadcast Brokerage

Communications for approximately \$12.25 million. Salem began operating the station Oct. 18 via a local marketing agreement.

#### 2007 Deals to Date \$3,011,395,678

Dollars This Quarter: Stations Traded This Year: Stations Traded This Quarter:





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# (PAST 30 DAYS)

#### 10%

PRICE: \$12.25 million TERMS: Asset sale

SELLER: Radio One, headed by president/CEO/COO Alfred Liggins. Phone:

FORMAT: News/talk

COMMENT: Radio One's WTPS-AM/Coral Gables, Fla., to Salem

**Dollars to Date:** 

Intricately produced promotion marries suspense, social commentary and plenty of market attention

# **Two Strangers** And A Wedding

#### Alexandra Cahill ACahill@RadioandRecords.com

'By 10 at night the bride was in bed with the television cameraman. It didn't last too long. -Phil Dowse

y any standards, the courtship of T.R. Bell and Laura O'Connor would be deemed unorthodox. Their meeting was orchestrated by hot AC WTMX (101.9 the Mix)/Chicago marketing director Dave Karwowski and his team as an extended "social experiment." The bizarro promotion—which included background checks, interviews with parents and exes, and a first date that took place behind an oh-so-unromantic tarp at a local restaurant-culminated in a wed-

ding attended by family and friends, and a performance by R&B singer John Legend.

#### **Checks And Balances**

When Bell and O'Connor finally came face to face at Chicago's River East Arts Center, it was not love at first sight. And while in the end they never exchanged vows, Two Strangers and a Wedding: Is Love Blind? was an unqualified success for Mix. The stunt created a media frenzy in Chicago and piqued the interest of the producers of ABC-TV's "20/20," who documented the whirlwind courtship in a 15-minute segment.

Mix listeners responded by mobbing the morning show at Kaminsky Park and flooding the station's Web site, eager for footage of the event. "We normally get 1.8 [million]-2 million hits on our Web site per month," Karwowski says. "We got 4 million hits in two days. People were just devouring our site."

Bonneville VP of programming Greg Solk brought the promotion to the attention of WTMX after he was pitched by Absolute &



Dowse-or A&D-a joint venture between Phil Dowse Media and Absolute Radio International that was formed by primary directors Phil Dowse and Clive Dickens in 2006. According to Dowse, he and Dickens felt that "no one was working hard to devise promotional intellectual property" for the broadcast industry. "Compelling and emotionally engaging content is reasonably rare on U.S. radio."

A&D launched Two Strangers and a Wedding on an Australian morning show in the late 1990s. Since, the promotion has been successfully carried out by stations in New Zealand, Ireland, the United Kingdom, Hungary and in the States, at KLOS/Los Angeles, WPLJ/New York and WTMX.

"There was no such thing as reality television or reality radio in the '90s," Dowse says. "The whole concept of Two Strangers and a Wedding was unheard-of at the time.

What we're trying to do here is find people who are really serious about falling in love. Once the radio stations get to that point, they know how to run Two Strangers and a Wedding," he adds.

Although Dowse and Dickens strive to guide each station through the process, Dowse cautions that "we can't control what happens on the final day, and indeed, what happens afterward."

In one market, a couple got married "at 9 on a Friday morning and at noon on a Saturday were off to Bali with the television crew along for the ride. By 10 at night the bride was in bed with the television cameraman. It didn't last too long."

To prepare stations for the promotion, Dowse and Dickens go into their markets and stage a two-day boot camp to walk the entire station through every element—from the morning show to the product team to the programming staff.

Once the boot camp ends, Dowse and Dickens conduct "conference calls two or three times a week with the station right up to the beginning of the project, through the seven- or eightweek campaign and right to the end."

#### The Best Of Strangers

Theresa Angela, a 30-year veteran of hot AC WPLJ/New York and the station's promotion and marketing director, staged Two Strangers and a Wedding in 2006. "People couldn't believe we were actually going to do something like this," she says. "We explained that we'll find a bride and then we'll help her find the groom and neither one will be able to see each other or meet each other, but they'll be able to talk with each other. And hopefully, at the altar, they'll decide they want to go through with it and make a go of it."

Ultimately, once again, Lisa Frissora (aka Roxanne) and John Malloy (aka Tommy) didn't officially tie the knot at the wedding hosted by WPLJ morning personalities Scott Shannon and Todd Pettengill, but they dated for several months.

Angela says that she handled most of the logistics, but "everyone had to work on this from programming, sales and promotion, so it was a team effort."

The Mix's Karwowski says that the project required seven staffers. To handle every aspect of the promotion, the work was divided into thirds. Karwowski says that part of the group sifted through applications and qualified people, another third handled on-air content and guest management and the remaining third focused on the wedding itself.

Because Two Strangers and a Wedding attracts so much media interest when executed correctly. it is an excellent tool for generating revenue."I feel with the right sponsorship and right clients onboard, these kinds of reality games can be unbelievably profitable," Dowse says.

Angela adds that doing a promotion of this magnitude requires the support of the sales department and their clients. "Everything was coordinated through our sales and promotion departments: from the wedding gowns to the tuxedos to the wedding bands to the catering. Everything was done from scratch."

The Mix's goal was to secure one main sponsor, which in this case was U.S. Cellular. Karwowski says he was careful to introduce other sponsors like jewelers and florists naturally throughout the promotion, however. "For the audience, we didn't want to come off as this prepackaged, well-thought-out concept-which it was. To the consumer it came off as an idea that grew into a production."

After Karwowski and his team completed Two Strangers and a Wedding, he says, "it opened our eyes to what we can accomplish. Until you're pushed outside your safety zone, you don't know what you can or can't do. It showed us interesting things about our radio station and listeners."

Dowse, who plans to launch a new project in the States in which a station gets to "play God" and grant a listener another chance at life, including a new name, job and friends, says that the appeal of A&D's promotions is in creating comment and controversy.

"That equals content, which is one of the things that radio stations need to do in this day and age," he says. "If you just play the best songs for your target, you're incredibly vulnerable."

#### STREET TALK.

By Kevin Carter and Keith Berman

# **October: Dry-Heave Awareness Month**

#### **Baby Poop**

And this time, it's poop that comes from one of our own: Congrats and much love to R&R sales manager Kristy Scott and her husband, Aaron, who are the proud first-time parents of son Liam Aaron Scott. The redheaded Liam tipped the scales at 8 lbs., 14 oz., which almost qualifies him to double as a bowling ball. Everyone involved in this project is doing just fine.

Congrats to Rob Barnett, president/CEO/big giant head of My Damn Channel, and his wife, Sara MacDonald, on their latest production: The birth of their twins, daughter Jesse Isabella MacDonald and son Dylan Bernard Barnett, Oct. 18: Jesse weighed in at 6 lbs., 2 oz., while Dylan was 6 lbs., 10 oz. Everyone involved in this ambitious nine-month project is healthy, in peace

and in love-including

big sister Julia.

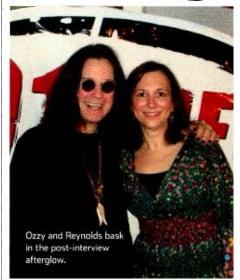
October was also Breast Cancer Awareness Month, and many stations drew attention to that fact, in some cases using unconventional methods to gain effective results: **WAPE/Jacksonville's** "Big Ape Morning Mess With Mark & Kris" teamed up with the Susan G. Komen Foundation to encourage women—and men—to be examined. "Seven percent of all breast cancer victims are men," the recently enlightened **Mark Kaye** says—so (brace yourself) the 5-foot-9-inch, 230-pound "man-boobequipped stunt troll" **Mikey P**. was dispatched to "a local mannmography facility" for the first live-on-air "Man-o-Gram."

Kaye says, "**Tasha** the mammographer explained that because Mikey P. had such large man-teats, they were easier to photograph and actually hurt less than it would if he had a normal-sized boob." Afterward, Mikey begged to differ: "It hurt like a bitch. They squished my man-boob into a pancake between these two cold black plates. But what really hurt was that my boob hair stuck to the plates and really pulled a lot." Thanks for the desperately unwanted visual, Mikey. "He was amazingly restrained during the whole episode," Kaye says. "Apparently, the cancer people asked him not to act like he was in pain because they didn't want to dissuade others from getting mammograms. The big puss really contained himself."

Dramatic epilogue: Mikey's test results won't be back for a week, but, in a subsequent self-exam in the shower the next day, Mikey panicked when he found what he though was a lump. Kaye says, "Turns out it was just an errant gummy bear that got lodged in what medical experts later classified as his 'sub-boobular crease.' "The bear in question has since been successfully removed.



## **Marketing Princess Meets The Prince**



KUFO/Portland, Ore., was the lucky recipient of a recent impromptu visit from the Prince of Friggin' Darkness himself, Ozzy Osbourne. Marketing princess Susan Reynolds gives us a peek behind the curtain, as it were: "Ozzy was on a tour bus heading north on I-5 from Los Angeles to Seattle, so awesome Epic promo queen Debi Lipetz decided they should pull off the freeway in Portland and stop by KUFO."The genial Ozzy hung out with afternoon jock Marconi for a candid 25-minute interview that touched on a variety of subjects, like the infamous Osbournes' MTV reality show, his current album and a Black Sabbath reunion.

"Ozzy told some great stories," Reynolds says. "Like how his daughter **Kelly** always had friends over at all hours, so he just got in the habit of saying, 'Upstairs, second door on the left' to whoever walked in, without really knowing who they were. One day, this group of about 15 Japanese kids walked in the door, and he sends them upstairs as usual—Kelly comes flying out of her room and yells, 'Who the f\*\*k are these people?'Turns out they were a bunch of tourists who just happened to find the Osbourne abode and came walking in.''

Ozzy gladly stuck around for photos and autographed a Gibson Les Paul guitar for KUFO's upcoming charity fund-raiser, the KUFO Rocka-thon for Kids. "I also got to take a contest winner aboard Ozzy's tour bus, and it's fabulous---complete with flat-screens, leather couches, a vibrating captain's chair upfront and a copy of **Eric Clapton's** book sitting open on the table," Reynolds says. "He was a great sport, for sure. All in all, it was a pretty great way to start the day here."

## Formats You'll Flip Over

Cape Cod Broadcasting spent much of last week celebrating after flipping **WKPE** from classic rock back to its CHR/top 40 roots, thus resurrecting the popular **Cape 104** brand, which enjoyed an eight-year top 40 run from 1983 to 1992. "We're pretty excited and have had good response so far," OM/PID **Wayne White** tells ST. "It's a nice fit for the company as well." **Steve Binder**, who was part of the original incarnation of Cape 104, is back doing mornings, and **Shailene Jackson** is doing afternoons.

# Keep A Good Thought . .

■ Gwen Roberts, much loved for her many years in the programming department of KIIS-FM/Los Angeles, was recently diagnosed with lung cancer. We are pleased to report that Roberts was released from the hospital and is receiving chemo and physical therapy. Flowers and other best wishes can be sent to her attention c/o the Shelby Ridge Nursing Home, Rehab Select, 881 Third St. NE, Alabaster, Ala. 35007 or by calling 205-620-8500.  Our condolences go out to our friend Ken
 Anthony, former R&R rock editor, on the passing of his father, Matthew Moniz, who lost his battle with stomach cancer Oct. T7. He was 92.
 Anthony's father's death comes just eight months after his mom, Regina, passed away. Anthony can be reached at radiott@aol.com.

# **The Programming Department**

■ WBNS (Mix 97.1)/Columbus, Ohio, PD Jay Taylor has been promoted to the newly created position of director of programming and ops for RadiOhio. He will hang on to his day job at Mix 97.1. Taylor's notable programming stops include KITS (Live 105)/San Francisco, KOME/San Jose and KEDG/Las Vegas. Most recently, he was OM of Triad/Mississippi Media's cluster in Gulfport, Miss. RadiOhio also owns WBNS-AM (1460 the Fan), the Ohio News Network and the Ohio State Sports Network.

Big changes at Clear Channel CHR/top 40 WBVD (Kiss 95.1)/Melbourne as APD/afternoon driver B-Rock is headed home to Pennsylvania while PD Michael Bryan—who spends most of his time doing programming stuff at his other station, nearby sister WXXL (XL106.7)/Orlando—is taking on more of a big-picture role at Kiss as brand manager and adding on new regional director of interactive services stripes valid for a good chunk of the company's Southeast region.

Live, from the Kidd Kraddick universe, Josh Medlock is upped from OM to VP of marketing for Kraddick's Yea Network, which distributes his syndicated morning show. Not a bad move up for Medlock, who has been with Kraddick only since January. Kraddick's show is carried on 65 affiliates and counting.

Changes at Emmis/Austin, as APD/afternoon talent Picazzo Stevens has left rhythmic KDHT (Hot 93.3) after a two-year run. Mr. Picazzo's previous programming stops include the late KWIE/Riverside and two tours of duty at KISV/Bakersfield. He can be reached at 512-706-5007 or picazzoboy@gmail.com. FM OM Chase has made some interim personnel moves: Night jock Deuce slides up to handle afternoons and music duties for now, while D-Train fills in on nights. Bobby Ramos, former PD of KPRR/EI Paso and KLOL (Mega 101)/Houston, has landed headfirst in the vacant PD chair at Sun City hurban KVIB (95.1 Latino Vibe)/Phoenix.

After 13 years with Cox Radio/Tampa, PD Nick Sanders is leaving '80s hits WPOI (the Point)/Tampa at the end of the month as his position is eliminated. Sanders' other notable career stops, all in Florida, include PD of sister WCOF (Coast 107.3), PD of WOMX/Orlando, nights on WAPE/Jacksonville and afternoons on the late WHLY (Y-106)/Orlando. Sanders can be reached at 727-409-5406 (cell) or 813-925-8524 (home).

As if he wasn't already busy enough as APD/MD/wacky morning guy at Midwest Radio CHR/top 40 WMGI (100.7 Mix FM)/Terre Haute, Ind., Jamie Dawson adds PD stripes. So much for show-and-go. Dawson is an eight-year station vet, starting as an intern. He replaces Rich O'Brien, who recently exited.

Tony Bear is the new PD/afternoon talent at Clear Channel rhythmic oldies KQOD (Mega 100)/Stockton, replacing D. Ferreira. Mr. Bear's previous programming stops include urban AC WFLM (104.7 the Flame)/Fort Pierce, Fla.; APD of rhythmic oldies KAJM (Mega 104.3)/Phoenix; and his own online station at tonybear.com.

The lovely and talented midday princess Montana has been upped from MD to PD of Bicoastal Media rocker KZZE (Rock 106.3)/Medford, Ore. She takes over the reins from Michael Moon, who will now focus on his other gig: PD/morning guy on AC sister KLDZ. A man who calls himself Squirrel is already in the building as the new PD at Cenla CHR/top 40 KQID (Q93)/Alexandria, La., replacing Trent Erikson, who left earlier this month. Señor Squirrel was last seen in a large oak tree outside WKMX/Dothan, Ala.



Can't you see that Squirrel's nuts?

Feel free to offer him nuts at squirrel@q93fm.com.

Chris Kellogg moves away from the Connecticut coastline as he leaves the APD/morning chair at Cox AC WCTZ (96.7 the Coast)/Stamford-Norwalk, Conn., and heads north for mornings at Citadel AC WMAS-FM/Springfield, Mass. Kellogg will join existing equipment Dina McMahon and Lopez to form the tastefully named "Kellogg Krew," and he replaces OM/morning guy Paul "Boom" Cannon, who left in August. Word is still pending on Cannon's replacement in the programming realm, but, for now, APD/MD Rob Anthony is ably holding things down.

Cumulus CHR/top 40 WAOA (WA1A)/Melbourne is in the hunt for a night jock with mad MD skillz to fill the void created when Jimmy Knight recently graduated to his first PD gig at WAZY/Lafayette, Ind. Weekender Damon Free, who had been acting MD and filling in on nights, has exited.

■ Life in Wilkes-Barre is just now starting to get back to what passes for normal after the populace slowly comes to grips with the chilling news that longtime **WBHT** afternoon jock **Marino** had been awarded . . . wait for it . . . assistant MD stripes by PD Justin Bryant.

### **New Conclave Sheriff In Town**

Tim Kelly of Elyria-Lorain Broadcasting has been elected the new board chairman of the Conclave. This infusion of new blood follows the decision of longtime chairman Danno Wolkoff to step down. Wolkoff, owner/founder and president/CEO of Envision Radio Networks, had been a board member of the nonprofit Conclave for 15 years, the past seven as chairman. Kelly is the corporate director of ops for Cleveland-based Elyria-Lorain and the market manager of Elyria-Lorain's WKFM and WLKR-AM-FM/Sandusky, Ohio.

# Jock-O-Rama

For the first time in 17 years, **WSTR** (Star 94)/Atlanta has a new morning show, and it's a deal that's mutually beneficial to both parties: Marco, Shannon and stunt boy Superphat Mikey, aka "The Morning Mess," were most recently enjoyed on WNOU (RadioNow 93.1)/Indianapolis, but were thrust into the ranks of the radio homeless two weeks ago when Emmis sold the station's intellectual property out from under them to Radio One and announced 93.1 would become news/talk WIBC-FM in January 2008. On a positive note, the trio was reportedly under contract until May 2008, but Emmis graciously voided all of the RadioNow personalities' non-competes, allowing them to actively seek employment immediately. Coincidentally, Star 94 just happened to be looking for a new morning show: Longtime co-host **Vikki Locke** announced a few months ago that she would leave before the end of the year for health reasons, and the station began the search in earnest to replace her and **Steve McCoy**. *Voilà!* "The Morning Mess" debuts in January.

■ WJHM (102 Jamz)/Orlando night jock/mixmeister DJ Kaye Dunaway has left the station. No replacement has been named. Ms. Dunaway joined Jamz in May 2006 and previously worked at Clear Channel urban WBFA/Columbus, Ga.

After a six-week cup of coffee at

Results Radio's **KEWB (Power 94)/Redding, Calif.**, morning guy Keola is leaving for larger pastures. "He feels he just couldn't pass on the opportunity to re-enter major-market radio," OM **Rick Healy** says. Mr. Keola, a veteran of **KBKS/Seattle**, **KCHZ/Kansas City**, **KIKI/Honolulu** and **KWIN/Stockton**, will announce his new plans soon.

Changes at Cox rhythmic **KPWT** (Power 106.7)/San Antonio as morning personality **UB Rodriguez** has left the building—he will be replaced by ABC's newly syndicated "Big Boy's Neighborhood." Rodriguez just joined the station in February. Earlier this month, after a similarly short stay, his former co-host **Corina** returned to Phoenix to join the **Kid & Ruben** morning show on CBS rhythmic **KZON (101.5 JamZ)**. Rodriguez, who started his career at Cox urban AC **WHQT (Hot 105)/Miami**, previously did afternoons on **WMBX (X102.3)/West Palm Beach**, overnights on **KKDA/Dallas** and nights at the now-defunct **KBTB/San Francisco**. He can be reached at ubonair@gmail.com.

Another new **Big Boy** believer is Buckley rhythmic **KHTN (Hot 104.7)/Modesto, Calif.**, where he replaces "The Loudmouf Morning Show," according to PD **Rene Roberts**. As a result of Mr. Boy's arrival, **Jay Boogie** exits, and **Izzy Real** moves to afternoons to team up with **Drew Stone**. Integrating Clients Into Station Programming Offers Upsides For Listeners And Advertisers– But It's Not For Everyone

#### By Chuck Taylor Illustration By Ellen Weinstein

While radio has been searching for years to find creative alternatives to excessive spotloads—which earlier this decade, at their most egregious, reached as high as 16 minutes per hour on music stations—it's hardly been as simple as taking the lawn mower to the shop for a quick fix. ■ As stations continued adding commercial inventory to compensate for excessive prices paid for outlets during the manic buying spree that followed passage of the Telecom Act of 1996, advertising practically mowed over the entertainment element of radio. The well-documented result: New-media competitors boasting fewer interruptions and more variety skimmed listeners and stole cume. ■ In response, Clear Channel Radio—whom many considered the worst offender of cluttering the airwaves with dizzying spotloads—initiated its Less Is

More initiative in early 2005, aiming to get advertising messages across in fewer than the traditional 30 or 60 seconds. For the most part, the model hit pay dirt. According to the company, while it varies by station, more than one-third of on-air spots are currently

:30 or shorter. Clear Channel is now taking the lead with another novel initiative to redefine how airtime is paid for: Could sponsorships become the new spots?

For decades, such a model has been the cornerstone of noncommercial radio, where particular shows, blocks and dayparts are "brought to you by ...." The concept of for-profit FMs offering a similar approach to a single vendor has, so far, been employed in varying degrees at three Clear Channel stations-in Philadelphia, Dallas and Rochester, N.Y. While the program is just off the launching pad, and there are few tangible figures at this point to track its effectiveness, sponsorships have already brewed a share of suspicion in the marketplace. Ad buyers are certainly in favor of new concepts, but insist that the model will appeal to only a handful of brands linked to an equally limited number of music formats. As well, Clear Channel competitors are weighing in with an equally cocked collective brow.

#### A New Ad Concept

Although unusual, Clear Channel's foray into an alternate advertising model isn't the first. Commercial broadcasters have discussed converting from spots to sponsorships since at least the 1980s. In 2005, the Morey Organization positioned its three eastern Long Island FMs as jockless and commercial-free with a short-lived sponsorship model billed as FM Channel Casting. Last year, Phoenix Media alternative WFNX/Boston cut an exclusive sponsorship deal with beverage maker Snapple and rolled out a 40-Day Snapple Summer Free for All. Eventually, with little fanfare, those stations returned to traditional spots.

Clear Channel Radio CEO John Hogan stresses that as with any innovation that tests the tried and true, there are no hard-and-fast rules. "Each market interprets these new opportunities in their own way. You're seeing us field these new and creative ideas because we believe broadcasters have to improve everything—revenue models, programming, promotion, business systems, every-

me Fo

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Or



thing—to stay successful. We've been happy with these early efforts, so you'll continue to see even more new initiatives from us moving forward."

Leading the sponsorship charge is the company's KZPS/Dallas, which on April 23 flipped from classic rock to a classic rock/Americana hybrid as Lone Star 92.5. The station blends contemporary country with Southern rock and alt-country, running the gamut from ZZ Top and Stevie Ray Vaughan to Old 97's and Pat Green. Willie Nelson serves as the voice of the station. (See page 54 to read more about the station's programming.)

Lone Star's business model allows sponsors one to two minutes of spoken-word content per hour, delivered live in conversational form by on-air personalities. Initial clients include Southwest Airlines, AT&T, Harley-Davidson, Coors and Guitar Center.

"Conceptually, this is a new model for terrestrial radio, where pure sponsorship replaces long-form messaging—which is integrated into the content of the format so that it's more engag-

'Conceptually, this is a new model for terrestrial radio, where pure sponsorship replaces long-form messagingwhich is integrated into the content of the format so that it's more engaging and reflective of the lifestyle of the listener. -J.D. Freeman ing and reflective of the lifestyle of the listener," Clear Channel/Dallas market manager J.D. Freeman says. "This is much more engaging than falling into a stopset of eight or nine spots."

With fewer messages on the airwaves, he says that clients stand out, which is in turn more valuable and more personal for the advertiser. "I compare it to the model that has been used for decades by talents like Paul Harvey."

#### Fly With Lone Star

Southwest Airlines, for example, is branded by the station's personalities as "the official airline of Lone Star"—its partner to travel across the state or cross country. "We play a lot of artists who participate in the Austin City Limits Music Festival," Freeman says. "We'll announce, 'The festival is coming up next week, this artist is playing there and Southwest Airlines will take you there. We integrate messaging in three different ways: on-air, online and on the street. So we'll direct listeners to go to our

Web site and book their travel. It's all about giving them a purpose to use Southwest Airlines."

Southwest spokeswoman Brandy King says that the airline's maverick persona made the Lone Star alliance alluring. "First, Willie Nelson is one of our spokespeople, so there was that natural tiein. We found the proposal quite appealing. We have a slot in the morning show that allows us to match flexible messaging with personalities that the station's audience knows and trusts," such as veteran Dallas morning men Bo & Jim and afternoon driver Redbeard.

She adds that the company has received appreciative feedback from customers giving the airline credit for Lone Star's "commercial-free" music. "In turn, we hope that listeners will become loyal to our brand with their business."

The company also has prominent branding on Lone Star's Web site (lonestar925.com), as well as the unique benefit of scrolling messaging on car radios equipped with data functions.

Freeman says, "Listeners understand that this is a different thing. We're here for entertainment and the music. There are two things we wanted to do with this format: eliminate the repetition and minimize the disruption, and thus build brand loyalty for the station."

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In the spring 2007 Arbitron survey (covering the period from March 30 to June 21), KZPS increased its men 25-54 target demo cume by 16,000, growing from 155,900 in winter to 171,900 in spring. Likewise, men 25-54 AQH persons jumped from 9,900 to 10,100 while its share in the demo was flat at 4.5, ranked third in the market.

"We're engaging clients who are interested in associating themselves with the lifestyle of our audience, who doesn't want a lot of bells and whistles or hype," Freeman says.

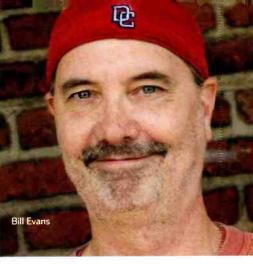
In line, Freeman explains that the station accepts sponsorships from one brand at a time: "Advertisers get exclusivity on the station. We'll only have one airline, one cellular carrier, one beer, for example."

A recent campaign with Harley-Davidson whose core consumers mesh with Lone Star's upper-demo male audience—demonstrates the station's effectiveness at moving consumers with a sponsorship model. When the station invited listeners to come to a local dealership, "more than 4,000 people showed up and they sold 24 cycles that day." For emphasis, Freeman repeats: "That day."

Two other Clear Channel outlets feeling their way through the sponsorship model are, first, WCRR (Country 107.3)/Rochester. In August the station rebranded itself on-air and online as Labatt Blue Country 107.3, according to Clear Channel/Rochester OM Dave DeFrois. The partnership with the Canadian beer maker married the Labbat Blue logo with the station's logo—however, the initiative has since vanished from the station's imaging.

Second, alternative WRFF (Radio 104.5)/ Philadelphia—which in May flipped from tropical as Rumba 104.5—was considered a particularly relevant testing ground, given the market's adoption of Arbitron's Portable People Meter ratings service. Clear Channel executives, however, *Continued on page 14* 





station promotions and tightening traffic reports in the market."Listeners feel that fewer interruptions are better. The PPM has underlined that."

#### **Mixed Emotions**

In hand, the media-buying community has greeted the sponsorship concept with mixed emotions. Philly-based Harmelin Media executive VP Lyn Strickler says that when broached about Clear Channel's sponsorship program, "we were concerned that few of our clients were going to fit into such a model. For a club or a beer matched with a particular format, it could be a perfect alliance, but what about health care companies or so many other advertisers? I can't imagine recommending that they become affiliated to that degree. We have some concerns if these stations intend to limit themselves to large sponsorships."

Strickler adds, "It's a huge challenge not just for radio, but for most media to offer more value to listeners and advertisers. I admire that the industry is trying new things and it's great that Clear Channel has come up with this model-as long as they remain flexible and are willing to move to something else if they see that it's not working." On the other hand, she says, "With Less Is More,

we also had concerns, but we saw the big picturethat less clutter was important for the radio industry. Surely it's a good thing for the industry to allow creativity. So we'll see how this plays out."

'We have some concerns if these stations intend to limit themselves to large sponsorships. -Lyn Strickler Mindshare, says the concept of reducing clutter and allowing an advertiser to "own" an hour offers promise-with a caveat. "I've discussed the sponsorship with our Dallas buyer, who gave us an overall lay of the land about how it works. It's something we will let our clients know is available-but I don't think it would work for everyone. There are too many advertisers out there to include all of them; that, of course, would work against the very concept. I just don't know that a station that's having no problem selling under the standard business model would have any reason to do this, so we have not used it yet for any of our accounts."

Brandy King

Like Strickler, Cotter adds, "I could see it being effective on a couple stations in a market for a very specific advertiser, but I don't see it going beyond that to become a full-time prospect."

Meanwhile, Clear Channel has recently experimented with other nontraditional strategies. In mid-September, the company aligned with NBC for on-air and online promotions in the top 10 markets aiming to drive consumers to the TV net-

# 14

#### Likewise, Richard Cotter, managing partner/ director of local broadcast/USA for media buyer

A Day In The Life

How three stations with three different advertising models stacked up on Oct. 3.

#### **Sponsorship Model** KZPS/Dallas

**Spots aired:** 



In place of heavy spotloads, the sponsorship model used by Clear Channel classic rock/Americana hybrid KZPS (Lonestar 92.5)/Dallas affords clients one to two minutes of spoken-word content per hour, delivered live in conversational form by on-air personalities. The station aired 12 prerecorded spots from four clients. Only eight hours carried spots.

**Hybrid Model** WRFF/Philadelphia



A lean, mean music machine, Clear Channel alternative WRFF (Radio 104.5) keeps clutter to a minimum with a hybrid spot/sponsorship model. While some hours of music are "brought to you by" specific clients, the station aired 143 spots of varying lengths, for an average of six units per hour.

#### **Traditional Spot Model** WIOQ/Philadelphia

#### **Spots aired:**



Clear Channel CHR/top 40 WIOQ (Q102) carries a spotload not unusual for a music station. It aired 288 commercials, or roughly 12 spots of varying lengths per hour.

SOURCE: Nielsen SpotScar

Continued from page 13

to protect proprietary information.

links for any sponsored advertisers.

A Clear Channel executive intimately familiar with the company's Philadelphia properties says, "From what I understand, the station was set up to be a unique model and adapt to the new advertising world. One of the tasks involves partnerships for its clients-there are commercials as well as hybrid sponsorships, and the station is on track with its plan to integrate the two."

declined to discuss the initiative, citing a desire

The station, which rose to the top of the 18-

34 ratings heap in Philly within one month of its

sign-on, according to PPM data, runs no more

than five minutes of commercials per hour, and

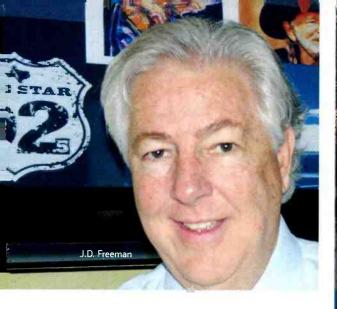
keeps jock talk and other non-music elements to

a bare minimum. Its Web site doesn't have any

But a honcho with a competing broadcast company in the market wonders if the muted response has more to do with less-than-stellar vendor response to the initiative. "In my discussions with the ad community, I have not heard of one deal that was successfully sold long-term with the sponsorship model here," the official says. "I know that WRFF is attempting to run a low commercial inventory, but I've heard that there is little interest in broadcasters devoting their dollars to the sponsorship model."

Greater Media/Philadelphia VP of sales Paul Blake acknowledges that advertisers are seeking new and innovative ways to reach the audience and there has been significant discussion across the market about sponsorships. While declining to discuss WRFF specifically, he does address his company's reaction:"We do not have a specific 'off-the-shelf' sponsorship model for advertisers. We achieve results by surrounding the listener/consumer with various integrated marketing programs customized for our advertisers: interactive, mobile messaging, podcasts, rich media, custom events, display ads, category-specific print programs and the like."

John Fullam, VP/market manager for Greater Media/Philadelphia, echoed the importance of searching out new advertising models in an article last month in R&R sister publication Mediaweek. While not specifically addressing Clear Channel's sponsorship model, he said, "We need to steal a chapter from television's book and create better ways to keep people around during the break." His company has reacted by shortening



work's new series "Journeyman." Elements included 15-second, preproduced NBC spots integrated with music complementing the show's travel-through-time theme. In addition, on-air spots directed listeners to radio station microsites, where they could select favorite now-and-then music combinations of artists or genres to help create playlists for participating Clear Channel stations. Online previews for "Journeyman" were also posted on station Web sites.

In addition, when the show premiered Sept. 24, NBC sponsored programming for the entire day on Clear Channel CHR/top 40 powerhouses WHTZ (Z100)/New York, KIIS/Los Angeles, WKSC/Chicago and WIOQ/Philadelphia, as well as rhythmic KYLD/San Francisco. Instead of traditional commercials, vignettes from the TV show were hosted hourly by the series' actors.

NBC's new show "Chuck" was also featured on those stations from 6 a.m. to 7 a.m., with its actors rapping conversationally about the program. Each outlet branded itself during the hour as "Chuck-FM."

Clear Channel radio sales president Jeff Howard said in a statement that the NBC alliance enables the radio group to "customize audio and digital messaging for massive impact. We expect the combination of NBC's high-quality production and the massive listenership of five of our largest-reach vehicles to drive viewership in their 18-49 demographic."

#### Satellite Weighs In

While satellite radio prides itself on offering commercial-free music channels, XM has played into the sponsorship game. XM Cafe (channel 45), a triple A offering that has been part of the subscription-based service since XM launched in September 2001, was recently rebranded as Starbucks XM Cafe. When tuned to the channel, the java giant's name is prominently displayed on receiver display screens.

Starbucks previously had its own Hear Music channel on XM, branded with the coffee maker's boutique record label—and featuring much of the music on-air that it was selling in its stores. The channel was removed from the lineup when XM Cafe was rebranded.

"Their imaging and ours were very similar, so the merger of the two was not a train wreck in any sense of the word," XM programmer Bill Evans says. "I regularly confer with the folks at Starbucks and they express what artists and releases they like and are supporting. That doesn't mean I have a mandate to add or play them all; we still have the freedom to choose what we want to add to the new Starbucks XM Cafe, but frankly, we already generally agree on most of the music."

Toyota's Scion division recently added 17 Internet radio channels to its Srion broadband Web site.

### Your New Car Radio Auto Manufacturers Enter The Internet Radio Race

-

Welcome to the new generation of corporate racio, coming to you live from an auto dealership near you.

Car manufactures are racing to establish Internet radio stations and online playlisting tools as part of a new marketing strategy aimed at hip, tech-savvy young adults. The latest—and to date, biggest—effort comes from Teyota's Scion division, which this summer added 17 Internet radio channels to its experimental Scion Broadband microsite. The company tapped Live365 for the Internet radio technology and 15 jocks from such partners as Vice Records and Ninja Tune Records for programming. Each channel features three hours of music that is looped 24/7 and updated monthly.

It's an interesting time to enter the Web radio game, as new webcasting royalty rates may doom thousauds of independent Internet radio outlets. But deep-pocketed auto manufacturers seem unccncerned about paying the higher fees. Scion Radio 17 and the entire Scion Broadband site—which also includes comedy shorts and celebrity interviews—is simply a marketing effort disguised as a source of entertainment.

"We don't look at it as a revenue generator, because that's going to be impossible," says Jeri Yoshizu, Scion sales promotions manager at Toyota. "We sell cars. But as you get further into the generation we're targeting, which is the 18to 34-year-old male, corporations are advancing in their sophistication in marketing and advertising. It's beyond TV, billboards and the Internet."

Using music to create interest in a brand is hardly new, particularly for the automotive industry. But inifiatives like Scion Broadband are raising the bar by blurring the line between online ads and online music services. That line faces further distortion as corporate branding moves ncreasingly into the sponsored-entertainment field online.

"Corporations have to start creating branded items to find new ways of branding to people who are completely inundated by communication," Yoshizu says. "We have to spend money to advertise our brand regardless, so why not do things that are going to benefit people?"

But car manufacturers aren't finding this strategy easy, particularly when it comes to licensing music. The music industry considers such microsites and services as advertising, and as such has set licensing rates at levels much higher than these companies ant cipated.

This is why companies so far have teamed with existing digital music services instead of trying to go it alone. After dumping its music widget initiative, Nissan struck a deal with Yahoo Music to sponsor a series of live performances filmed at Yahoo's Los Angeles studios, called Nissan Live Sets, with footage appearing on the main Yahoo Music site. According to sources at Yahoo, Nissan is highly involved in selecting artists, and often will tie performances to marketing campaigns for new car models. Santana, for instance, is branded around the new Rogue. Since the program started more than a year ago, more than 10 million fans have viewed the performances, including those attending events live, and Nissan just reupped the initiative for another year.

If Scion's online experiment proves successful, it's likely that more consumer brands of all stripes, and not just automakers, will launch their own online entertainment sites. As yet, the jury's out. While the main Scion Web site averages 750,000 hits per month, the Broadband microsite averages only 10,000—although that's without virtually any marketing so far. With the addition of the Internet radio element, the company plans to begin advertising the service in hopes of increasing traffic.

"I'm not aiming for a Nike-sized audience or iTunes-sized audience," Yoshizu says. "We're aiming for the people that are going to respect what Scion is trying to achieve. And that's the best you can hope for."—Antony Bruno, Billboard

'l could see it being effective on a couple stations in a market for a very specific advertiser, but l don't see it going beyond that to become a full-time prospect.'

Richard Cotter

The channel has also incorporated specialty programming that Starbucks promotes in-store in its daily and weekly calendar of events. Evans adds, "They are very marketing- and music-oriented, and they bring a lot of positive things to the table for our channel. It's a cooperative effort." (See page 59 to read more about Starbucks XM Cafe.)

Radio's flirtation with a sponsorship model and broader industry efforts to offer integrated marketing campaigns across multiple platforms are part of a larger branded entertainment trend affecting all media. "Radio needs to evolve in the media landscape," Clear Channel's Freeman says. "It takes a while to launch any new initiative and it takes courage to succeed—but we see an opportunity to educate clients that sponsorships are just not that unusual. Look at car races, arenas, even the evening news.

"I've never been at a radio station where people recall advertisers—and now we have listeners going to Guitar Center saying how much they like the relationship with Lone Star. In an overhyped world, there's something in it for them," he says. "The traditional model is not going away overnight, but well-branded advertisers don't need to beat listeners over the head reiterating why they're the greatest product out there. The wave of the future is going to be about new ways to bond with customers on a personal level. This is a way to separate their messages from the noise. I believe we're off to a great start."

Additional reporting by John Schoenberger and Mediaweek senior editor Katy Bachman.

# Urban AC Special

Joyner, Harvey and Baisden rap about their role in radio and the future of national personalities

# **Big Three Square Off**

#### **By Hillary Crosley**

Urban AC radio has long charmed listeners with a dependable playlist of targeted music. However, with so many new media distractions, often the difference between audience tuning in and opting out comes down to offering a reliable stable of personalities. Such syndicated hits as "The Tom Joyner in the Morning Show," "The Steve Harvey Morning Show" and "The Michael Baisden Show" have become indispensible anchors for many urban ACs. Each show's host delivers a successful concoction of wit, listener interaction and topical material that keeps more than 150 urban ACs happy—and often at the top of their time slots.

"Funny is funny," says Harvey, who is based at Inner City urban AC WBLS/New York and syndicated on a reported 51 stations via a joint venture of Inner City and Premiere Radio Networks. "Our listeners know they're going to have a good time listening to our show."

Even so, the business of syndicated programming often calls for a balancing act between talk and music. As such, Joyner aims to give his audience both.

"People are still looking for music when they go to the urban AC format," says Joyner, who is syndicated by Reach Media to a reported 115 stations from ABC Radio Networks' Dallas studios. "But it's not so much talk vs. music as it is whatever is compelling."

On Aug. 29, for example, Joyner spent four hours discussing the socio-economic climate in New Orleans on the anniversary of Hurricane Katrina. Listeners called in, and Joyner had a significant discussion about how he and his audience felt about the progress that has been made in rebuilding the flood-ravaged region. The next day, Joyner says the show returned to its normal mix of music and talk.

"On average we play three to four songs an hour," Harvey says. "But if we've got a really good interview, like Hillary Clinton, Barack Obama or the Jena 6, we're not going to stop that to play a song."

Baisden, who is syndicated by ABC from its IDallas studios to a reported 50 stations, agrees that he doesn't feel the need for music to break the flow."I allow the pace of the show to dictate how much music I play," he says. "If the conversation is really hot, who cares about the song?"

Even so, he adds, "The music can add emphasis to the show's topic. If a song can convey the point better than the callers, I let it roll."

#### **Positioning A Syndicated Show**

Syndication is all the more challenging because each show must tailor its content to fit a broad national audience, yet still maintain enough intimacy to appeal on a local level.

Even tougher, Harvey's morning show airs on urban and urban AC stations, so content must appeal to grandparents, parents and children alike.

"We're on 32 urban contemporary stations, almost half of our affiliates, so we've taken that urban AC mold and thrown it out the window," Harvey says. "We provide great music, great content and we refuse to draw the line."

Meanwhile, counting "Pimps in the Pulpit" as



#### Harvey Vs. Joyner: Who Wins?

In the 24 markets where both personalities are heard, Steve Harvey was the women 25-54 ratings victor in 12 markets while Tom Joyner prevailed in 11 markets, according to the spring 2007 Arbitron survey. (Discrete demo dayparts for the Portable People Meter market of Philadelphia were not available from Arbitron, although Harvey had a significant lead in fall 2006, the market's last diary-based survey.)

In the four top 10 markets where the two shows compete, Harvey leads in three (Chicago, Dallas and Washington), Joyner in one (Atlanta).

The charts below list the contested markets each personality wins, followed by his local affiliate's call letters and morning drive share in women 25-54. The competing host's name, call letters and share are in parentheses. Markets are listed in descending order. —*Mott Gornick* 

#### Steve Harvey wins in:

Chicago, WCCI, 5.1 (Joyner, WVAZ, 5.0) Dallas, KRNB, 3.7 (Joyner, KSOC, 3.2) Washington, WHUR, 12.2 (Joyner, WMMJ, 6.0) Detroit, WMXD, 10.9 (Joyner, WDMK, 2.8) Tampa, WBTP, 7.1 (Joyner, WTMP, 1.1) Charlotte, WBAV, 13.7 (Joyner, WIMP, 1.1) Charlotte, WBAV, 13.7 (Joyner, WQNC, 3.4) Kansas City, KPRS, 8.4 (Joyner, KMJK, 5.1) Norfolk, WVKL, 17.9 (Joyner, WMUS, 7.3) Little Rock, KHTE, 4.6 (Joyner, KOKY, 4) Columbia, S.C., WWDM, 16.7 (Joyner, WLXC, 6.2) New Haven, Conn., WPHH, 10.1 (Joyner, WYBC, 6.7) Shreveport, La., KDKS, 15.2 (Joyner, KVMA, 14)

#### Tom Joyner wins in:

Atlanta, WALR, 8.4 (Harvey, WAMJ, 7.1) Miami, WHQT, 8.3 (Harvey, WMIB, 5.9) St. Louis, WFUN, 5.7 (Harvey, KATZ, 3.2) Orlando, WCFB, 10.1 (Harvey, WJHM, 4.7) Milwaukee, WJMR, 7.3 (Harvey, WJHM, 4.7) Milwaukee, WJMR, 7.3 (Harvey, WJHM, 4.7) Mashville, WQQK, 6.7 (Harvey, WUBT, 5.4) Greensboro, WQMC, 8.3 (Harvey, WUBT, 5.4) Greensboro, WQMC, 8.3 (Harvey, WBT, 5.4) New Orleans, WYLD, 16.2 (Harvey, WBTJ, 8.4) Birmingham, WBHK, 16.3 (Harvey, WUHT, 9.3)

SOURCE: R&R analysis of spring 2007 Arbitron, Mon.-Fri., 6 a.m.-10 a.m., women 25-54



his most popular segment, Baisden's afternoon show is clearly aimed at adults. However, the bad boy of radio says kids are a wonderful addition and he ensures they are also addressed.

"Make no mistake, this is grown-folks' radio," Baisden says, "but we focus on the kids, especially during the last segment when we know they'll be in the car with their parents."

Although Baisden is primarily syndicated on urban AC outlets, he refuses to label himself as either an urban or urban AC personality. He says, "I'll leave the labeling up to the industry people."

Joyner echoes that the most important thing, beyond any format label, is to superserve anyone who tunes in.

"I've learned that the key is serving your audience," he says. "My show is not really that regionalized or age-specific because, honestly, the needs of black people are the same everywhere."

#### **Looking Ahead**

While this syndicated trio is well-entrenched in the urban landscape—along with "Doug Banks in the Morning" and "The Wendy Williams Experience"—few new faces are on the national horizon, a factor that concerns many in the industry, including these leaders.

"We don't have a minor league, and that worries me," Joyner says. He is working toward hatching new content ideas for syndication, which he hopes will develop into spinoffs of his show.

Baisden offers a more tentative big picture: "I'm afraid that urban radio is going to lose its audience in the next five to 10 years."

He admits that syndicated radio has perhaps hurt the industry "in ways we won't be able to measure until the three major players are gone. There is very little originality or training for today's DJs. The corporate takeover of radio has every station sounding exactly alike. It's madness."



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# Urban AC Special

# How urban AC programmers maximize multiple syndicated shows on their stations Making It Work

#### By Darnella Dunham

Having more than one syndicated weekday shift is becoming more commonplace on urban AC outlets, so it is all the more essential for programmers to find innovative ways to make the shows work seamlessly for their stations. Having syndicated personalities voice station promos and offer customized liners are standard ways to integrate their presence outside their daypart. Programmers, meanwhile, have flexed their creative muscle by incorporating syndicated talent into the overall vibe of the station's persona, finding ways to align them with local talent and the overall community feel of the outlet. ■ Bridging the gap between national shows and local talent is the ultimate challenge of successfully integrating syndicated programming. Most PDs say that rather than creating the illusion that syndicated personalities are broadcasting solely in the respective market where they are being carried, they embrace the expansive reach of the shows and their focus outside of a single locale.

"Listeners know these shows are national," Citadel-owned WUHT (Hot 107.7)/Birmingham PD John Long says. "What we do is identify the station as many times as possible to make sure we're properly branding the show with the station, and then fill in local news, traffic and weather to make sure local information is being provided. We also have designated slots for station promos in the shows and pipe in call-ins when we're out in the streets, too."

Last Bastion Station's KOKY/Little Rock airs "The Tom Joyner Morning Show" and "The Michael Baisden Show," and PD Mark Dylan takes a similar approach. "We don't attempt to de-emphasize the fact that they're coast-to-coast shows. We emphasize the fact that both are so in tune with black American politics, lifestyle issues and concerns that you're out of the loop nationally if you're not listening locally. It's worked well for us."

Radio One WWIN (Magic 95.9)/Baltimore program manager Tim Watts says, "I don't treat the audience like they don't know. When I'm localizing, my mission is to make the program more digestible. I don't try and cover the fact that the show originates elsewhere. We use as many local flavor elements as we can, but my audience isn't bombarded with phony-sounding prerecorded drops. I give them a spoonful of sugar to help the medicine go down, and very soon they realize the medicine is what they want anyway."

#### **Execution Is Everything**

National contests typically offer bigger prizes for listeners, but if they don't come across as local, they may not be as appealing to listeners. Next-Media's WTLZ (Hot 107)/Saginaw, Mich., enjoyed the benefits of its audience's local perception of a national promotion. "With Tom Joyner giving away \$1,000 every hour, we try to give the impression that we're the station giving away the cash," PD/MD Eugene Brown says. "And believe me, our receptionist gets many calls throughout the day with listeners trying to get the 'toll free number to the studio for the cash.' So we can tweak the situation to fit what we're trying to accomplish in regards to perception."

Clear Channel's WMXD (Mix 92.3)/Detroit broadcasts three syndicated weekday shows: Baisden, Steve Harvey and Keith Sweat. The station came out on top in the summer 2007 ratings, ranking No. 1 12+. PD Jamillah Muhammad describes the various ways she utilizes the syndicated personalities: "What we do to localize our syndicated programming is to incorporate a local personality within the shows. The local talent is constantly talking to the national talent within the breaks. We also make sure the national talent has a substantial presence outside of their respective daypart. Often you hear talent during their show and when the show is over, you don't hear them anymore on the station. Make them a part; they are a huge investment to your station, your market and your listeners."

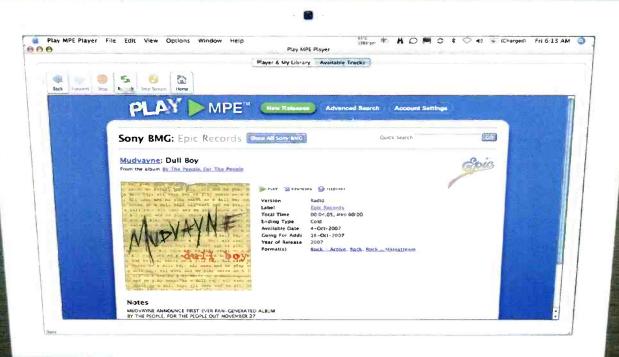
In order to make the personalities, contesting and overall content of the show connect with listeners, it's vital to have talented people working off the air. "I hire producers for these shows rather than board operators," Radio One KSOC (94.5 K Soul)/Dallas OM/PD John Candelaria says." A board operator is entrusted to making the show local every minute of the day, which requires the producer to be the local eyes and ears for the national show host. Producers must learn to discipline themselves to look at news, water-cooler talk, rummage through magazines and Web sites to give the host every opportunity to talk about the show from a local standpoint."

Continued on page 20





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# Urban AC Special

#### Continued from page 18

Radio One/Richmond OM Jeff "Uzi-D" Anderson programs WKJS, and also recognizes the difference a strong producer can make. "We have the greatest Joyner producer I've ever seen. Clovia Lawrence—or 'Community Clovia,' as she's been coined—makes sure that we are very localized. We have updates from Tom about all the various community events where we will be. We own the connection with all of our state and county dignitaries, and all of our local Tom Joyner drop-ins bridge our morning show producer to the show like an extended local arm."

#### Live And In Person

Having syndicated personalities visit the market is obviously ideal, but there are other ways for listeners to make a visible connection with a national show. "I have a full-time announcer [Tony Richards], whose duties are to be our man on the streets," Howard University's WHUR/ Washington PD Dave Dickinson says. "We call the segment 'Taking It to the Streets,' and we use two minutes in the 7, 8 and 9 a.m. hours just for the segment. We have him talking to local politicians, civic leaders, area offices and conducting giveaways. Of course, we have scheduled market appearances with Steve [Harvey] at least three or four times a year for promotion and community events.

"We don't have the opportunity to localize Michael Baisden as easily because of inventory issues—his show makes great money," Dickinson adds. "However, we do cut material for Mike to throw to traffic and news. We are fortunate that Michael's sidekick, George Wilborn, was a part of our morning show before Harvey. George is still much in demand in D.C. and has

# **Keeping It Live And Local**

While syndicated peogramming is stronger than ever at many urban AC putlets, there remain those who insist that local programming continues to work best.

Aundrae Russel. PD at Taxi Productions' KJLH/Los Angeles for nearly 2C years, says, "We've never had anything prerecorded, voize-tracked or syndicated during the week. Owner Stevie Wont er doesn't like it, and I don't like it from a programming stanc point. We pride ourselves on being live all the time."

For Inner City KBLX/San Francisco PD/morning show host Kevin Brown, carry ng a syndicated a.m. drive show isn't likely to happen, since he occupies the morning chair. But live, local content a so persists on all other weekday shifts, because "any deviation from what's made the radio station a success in the fabric of the community for close to 30 years" isn't warranted, he says. 'This radid station is an important part of the San Francisco Bay Amea and we've never found a syndicated program that reflects the unique perspective that the San Francisco Bay Amea audience expects from its radio stations."

Yes, some synd caled programming is more cost-effective than employing a scaff of full-timers for a morning show, and in some instances generates more revenue. However, KJLH has never had the inclination to carry syndication in any full-time shifts.

"We haven't even come close," Russell says. "Sure, it's been brought up and syndicated shows have been pitched to us, but that's as far as it's gotten. I think it's bringing the radio industry dawn with all the syndication and voice-tracking. It's taking jobs away from people; it's stifling creativity and keeping people from developing." Brown acknowledges the bottom-line benefits and says, "If you're an accountant and you look at the paperwork, I'm sure it's tempting to run the radio station out of a closet. But thus far, this is the approach that works for KBLX." The station, which ranked No. 4 in persons 25-54 in the summer Arbitron survey, is "one of the highest-rated urban ACs west

of the Mississippi, in a marketplace that has less than a 7% black population. It's a formula that works," he says.

One of the benefits of being privately owned is the absence of corporate pressure to pick up a show syndicated by the station's parent company, especially when the owner—in this case recording artist Wonder—isn't a fan of this form of broadcasting. "He and I agree on a lot of these things. Hopefully it'll catch on and other people will go, 'Let's stop the voice-



tracking and overnight board ops,' " Russell says.

"We try to deal with everything that's going on with our people. Back in the day, we had a moniker at KJLH that said, 'We Are You.' We still borrow that sometimes, because we are the people, which is why we do radio the way we do," he adds. "I know people are saying, 'More music, more music,' but we like doing it just as we always have." -DD

comedy shows in the area quite often."

According to Clear Channel WMIB (103.5 the Beat)/Miami MD/promotions director Vanessa Benecetty. "We always make sure that Steve Harvey and Keith Sweat make appearances in the market as often as possible." But the station also utilizes them with new media, promoting them on its Web site, thebeatmiami.com.

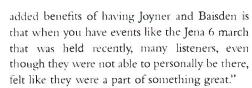
Inner City's WWDM (the Big DM)/Columbia, S.C., PD Mike Love adds: "We have our

syndicated host post all over our Web site as well, just as if they are part of our local staff."

#### Superserving The Community

Syndicated personalities also make themselves available to reach out to the community. Cox's WCFB (Star 94)/Orlando Kevin Gardner says, "Once we had Tom and Sybil [from "The Tom Joyner Morning Show"] voice an entire weekend where we raised money for local tornado victims. It sounded like they were in the studio and several listeners commented on them showing care and concern."

WTLZ's Brown says, "One of the



Clear Channel WPHR (Power 106.9)/Syracuse PD Butch Charles says, "Tom Joyner and especially Michael Baisden spent significant time on the issue and the subsequent rally. Power 106.9 mobilized the Syracuse community, inspiring and helping to initiate local vigils and rallies. Baisden invited me and other affiliate programmers on his show to spread the word about what was happening in our respective cities. Power 106.9 devoted all day to discussing the issue. We made contact with Sybil from Tom Joyner's show after the morning show and Baisden before his program and used them during our midday program to provide updates and perspective of the events in Jena that day. Our listeners should hear from the syndicated personalities in dayparts other than their national shows."

The way KSOC's Candelaria sees it, making the syndicated programming work for a local station is just plain hard work. "It is a real challenge to keep the show local and top of mind for a host who has a million things on his mind," he says. "Get to know the support staff well and work them. They have the host's eyes and ears and can help you develop a concept."



SELED

Ke-in Gardner

Roadrunner's Amy Sciarretto talks radio, promotion, females and defines 'neo-grind'



'There is a

market for

this genre

and it will

absolutely

bring more

attention to your station.'

-Amy Sciarretto

of music,

#### **By Mike Boyle**

If ever the music biz had a well-rounded and versatile mover and shaker, a person who completely and wholeheartedly covers his or her turf, Amy Sciarretto would be the industry's poster child. As Roadrunner Records director of hard rock radio promotion and director of regional video promotion, Sciarretto has made it her business—and personal goal—to blanket the world of metal music as a writer, radio host and label promotion executive.

Getting her start in the business while in college, Sciarretto began writing for Philadelphia-based music mag Chord. To this day her byline is splashed across numerous music magazines worldwide.

In 2001, she was recruited by Roadrunner to handle all things metal in the radio department, both commercial and college, which has since earned her the unofficial title of Reigning Queen of Metal.

#### **Promoting Metal**

A major function of Sciarretto's job is promoting baby bands; unlike a lot of other formats, she points directly to metal radio as the place these bands receive their first exposure—not on the Internet, as has become the norm for so many genres.

"I always tell the radio stations I work with that it starts with them," Sciarretto says. "We know that people buy records based on what they hear, not what they read about. Radio drives record sales, especially for baby bands. I know this format likes to be the champion for new music and to claim that they played it first. Even when a band like our Killswitch Engage crosses over to active rock, metal radio will support them because they started it all for that band and will continue to own them."

Sciarretto further credits the success metal bands enjoy today to the willingness of "unsung heroes": programmers and show hosts who give new metal music a shot, regardless of the current raging style.

In her own life, she says, "I grew up listening to 'Rockers' on WYSP in Philadelphia and whenever I came to New York for something, the minute I hit Exit 7A on the Jersey Turnpike, I'd turn on Seton Hall University's WSOU. I never had to bring CDs in the car because I knew these stations would be playing music I wanted to hear. The same thing applies today. When you find the avenue for the music you want, you're going to return to that well, which is why metal radio and these shows have the legion of fans that they do."

Sciarretto notes that many of the specialty metal shows she works with at college and commercial

radio have been on the air for 20-25 years. It's those longtime Friday and Saturday night programs that have made the genre what it is today.

METAL SPECIAL

"These metal radio programmers and show hosts are passionate," she says—though sometimes that fervor turns uncomfortably competitive, because many markets have dueling metal shows:"They all want the band to stop by the station and co-host their radio shows or they want a performance."

Such a scenario is Sciarretto's single biggest daily challenge as a label promotion person. "Artists will have done 10 interviews in one day and I'll ask them to do just one more because a certain station has been extra supportive. The most challenging thing, though, is trying to take care of every metal show, whether it's a 500-watt college station or 100,000 watts in a major market. I want to take care of everybody and cover every base."

For rock stations curious about the genre or seeking validation as one of its torchbearers, Sciarretto says, "There's already a ton of shows out there that are successful, so don't be afraid. WAAF in Boston, for example, is doing a one-hour metal feature five nights a week. If that's too much of an initial commitment, give listeners two hours of programming after midnight. There's a ton of starving metal fans. There is a market for this genre, and it will absolutely bring more attention to your station. And remember, some of these artists have and will continue to cross over to active rock and alternative."

#### Women In Metal

Taking a front-and-center position in the world of metal music these days are female performers. At Roadrunner, Sciarretto has two female-fronted acts from Europe: Within Temptation and the charttopping Nightwish. Sciarretto says, "Once in a while we'll run into programmers that aren't open to the idea of playing female-fronted bands because

#### **Upcoming Metal Radio Releases**

OCT. 30 BLOODSIMPLE, "Red Harvest" (Reprise)

LIZZY BORDEN, "Appointment With Death" (Metal Blade)

#### NOV. 6

AGNOSTIC FRONT, "Warriors" (Nuclear Blast) DEMON HUNTER, "Storm the Gates of Hell" (Solid State/Tooth & Nail) PAIN PRINCIPLE, "Waiting for the Flies" (Blind Prophecy) SCARPOINT, "The Silence We Deserve" (Blind Prophecy)

NOV. 13 QUEENSRŸCHE, "Take Cover" (Rhino)



they don't think they sound texturally as good, but l think that my bands and others like Lacuna Coil on Century Media are great because it gives the genre a break from what some call the 'Cookie Monster' vocals of so many metal bands."

Sciarretto adds that, in general, most programmers and hosts are open to exposing femalefronted bands and will let listeners decide.

"Ever been to Ozzfest? There are some scarylooking dudes there," she says. "It's nice to have a female like Maria Brink from {Century Media act] In This Moment to look at. She's an attractive blonde up there screaming her face off. The meet-and-greets for second-stage bands at festivals are always packed because metal dudes want to meet the chick."

#### 'Neo-Grind'

You can't call yourself connected to the metal format unless you're hip to the latest trends. Sciarretto points to a term she has come up with: "neo-grind."

"These are bands like [Metal Blade act] Job for a Cowboy that are so extreme. There is nothing you would ever hear from them on daytime radio, yet they have 300,000 MySpace fans. Their music is not melodic in any way; it's just brutal. The buzz on them and bands like them is huge and they're selling like wildfire." Sciarretto also mentions Through the Eyes of the Dead (Prosthetic Records), Suicide Silence (Century Media) and the Red Chord (Metal Blade) as bands she would slot into the category.

"Radio shows are now playing it because listeners are latching on and demanding it," Sciarretto says. "It's really fast music with modern stuff like keyboards thrown in—but man, it's exhausting to listen to." 21

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From terrestrial and satellite to the Internet, metal music remains a mighty force on radio

The Merry State Of Metal

METAL SPECIAL

'Metal is

cycling back in

popularity now, and all of

these kids are

discovering it.

Plus, we still

have Ozzy

Osbourne

putting out

records. -Mike Z

and Iron

Maiden

fortune to bang their head, heavy metal is a genre of rock music that first surfaced in the late 1960s and early 1970s, with roots often traced to such legendary bands as Led Zeppelin, Deep Purple and Black Sabbath—even the Beatles' "Helter Skelter." Dowsed in blues and psychedelic rock, these bands launched the sound on the premise of a style filled with thick, heavy guitars and drums, lightning-fast electric guitar solos, theatrics and lots of amplified distortion.

For the benefit of those who have never had the good

22

By the mid-'70s, heavy metal took on less of a blues-based sound with bands like Judas Priest, which ushered in a British heavy metal wave, followed by bands adding a tinge of punk and even a modicum of speed to their playing.

**By Mike Boyle** 

Many can claim to have survived the heralded heavy metal hair band days of the '80s—some headbangers are still stuck there—followed by the nu metal of the late '90s and early 2000s from such bands as Korn and Disturbed.

In 2007, metal music runs the gamut, from such subgenres as death metal or deathcore and metalcore to stoner metal, thrash and Christian metal. No matter the flavor, this format still represents

nassively popular specialty programming on hundreds of terrestrial rock stations, now daily in many cities, in addition to satellite and Internet radio outlets that have featured 24/7 metal for years.

#### **Metal On Terrestrial Radio**

The excitement generated for metal music on FM begins with the show hosts themselves. Talk to a few and the passion just oozes out. "Metal has never gone away; it just keeps evolving," says Entercom active rock WAAF/Boston "Harder Faster" host Mike Hsu, who also anchors middays on the station. "In the past few years, metal has caught fire because people have been looking for something different. A lot of the nu metal like Limp Bizkit had run its course and people were looking to get back to the real hard



rock—the guitar solos were sorely missed. A lot of bands like Killswitch Engage, Shadows Fall and Unearth have also helped bring that back."

Hsu adds that bands are putting more hardcore punk into the mix these days and seem to be receptive to bringing in other influences. "Harder Faster,"

which airs weeknights 11 p.m.-midnight, is one of a growing number of metal shows that now air daily and are not relegated to just late Friday or Saturday nights. "PD Ron Valeri gives me total freedom,

which is like jamming a knife in his eye," Hsu says with a laugh. WAAF stretches its metal commitment with a retro metal Saturday night show called "Hairball" from 9 p.m. to midnight, hosted by Mike Wild.

Fifteen-year Clear Channel active rock WTFX/Louisville vet Frank Webb, who serves as MD/overnight host, slips in nightly metal feature "Metal After Midnight" in addition to the station's weekly two-hour Saturday night metal show, "Attitude Network," which he also hosts.

Webb says WTFX's extended commitment to the genre in weeknights was a no-brainer. "Ratings are good on the 'Attitude Network,' and other stations that we pay attention to have had success doing weeknight metal shows."

Regardless of the frequency of these shows, the time relegated to them remains relatively small anywhere from 30 minutes to three hours—so music maintaining center stage is a must.

Chuck Loesch, who in addition to overnights and various engineering responsibilities, hosts the two-hour Saturday night "No Control" metal show on Emmis alternative KROX/Austin, says, "I only play snippets of interviews into songs, because I want to get to as much music as possible. I direct people to our Web site to download full interviews."

As for the future of the genre on FM, there seem to be few concerns. "Metal is cycling back in popularity, and you have all of these kids discovering it. Plus, we still have Ozzy Osbourne and Iron Maiden putting out records," says Anaheim Broadcasting rock KCAL/Riverside-San Bernardino's Mike Z, who hosts "The Mosh Pit." "It's a really cool time in music and metal."

Loesch adds that despite ups and downs through the years, metal has never gone away: "There's representation of many different styles of metal—and it's selling, too."

#### **Space Invaders**

Sirius Satellite Radio's Jose Mangin, programmer of and a host on the satcaster's metal channel Hard Attack 27 since its inception, is part



of a group that helped expand metal's growth. "I know we're affecting listeners' lives with this music that we love," he says, though he admits that there is definite structure. "It can't be free-form, college, play-whatever-we-want. Over the years it's been drilled into my DNA that, yes, I am an "über-master fan' when it comes to metal music and radio, but I'm also a programmer. The cool thing is that I'm playing music as if it was for my friends and we're just cruising down the road. I get to decide what songs and DJs I'd like to hear, what imaging sounds best—all in an effort to give

the listener the ultimate metal experience." At XM Satellite Radio, seven-year vet and Liquid Metal (channel 42) PD Ward Cleaver says that his outlet is closer to death metal and hard-

core than anything else. "We don't go the way of active rock at all. It's brutal straight through. We don't back down."

#### View From The Internet

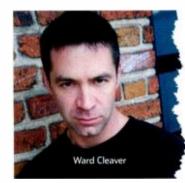
In his 29 years of programming metal radio

on terrestrial, satellite and now the Internet, Hardradio.com founder/president Tracy Barnes believes this is among the most fertile times in the genre's history. "With the pioneers of hard rock and metal now firmly entrenched as classic, heritage music, a huge groundswell of like-minded bands is appearing worldwide. With format stalwarts such as Iron Maiden selling out stadiums worldwide in minutes, Eddie Van Halen putting his groundbreaking band back together and doing a tour, and Judas Priest still hot rockin', the door is wide open for upcoming metal bands that play in a traditional vein to find acceptance."

Further illustrating his point, Barnes points to just about any sporting event around the world, where you're bound to hear AC/DC's "Back in Black," Ozzy Osborne's "Crazy Train" or Guns N' Roses' "Welcome to the Jungle."

Barnes says that instead of the demo-tape trading that fans participated in during the late '70s and early '80s, hearing a new band is now as instantaneous as a quick broadband download.

"So many bands seeking exposure and promotional consideration are contacting us at HardRadio, that 18 months ago we opened HardAxe.net, a site dedicated to upcoming hard rock and metal bands. The site hosts close to a thousand talented worldwide bands. For sure, there is no shortage of developing talent." Ref



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Four early indicators of how the PPM will affect news, talk and sports stations

# This Is Not A Test

#### Mike Stern MStern@RadioandRecords.com

n my informal survey of issues that are top of mind with the news/talk/sports community, Arbitron's launch of the Portable People Meter and how it will affect spoken-word stations certainly resonated as a key topic. Obviously, it's still early in the PPM rollout, but already there appear to be four early indicators of the ratings technology's impact on news/talk/sports outlets.

Much like the PPM uses a panel methodology, I worked with a panel of experts on this column. Also, much like the system, I got a large amount of relevant data from my panel. Assisting me were Arbitron VP of programming services and development Gary Marince; Arbitron manager of custom research Mason Meyer; Mark O'Neill with R.O.I. Media Services, which consults clients including Emmis Communications and Spanish Broadcasting System on PPM issues; and Bob Michaels' MediaSense founder Bob Michaels, a 17year veteran of Arbitron who consults on PPM issues with clients that include Sean Hannity. The first data to come out of the PPM trials is that cume rose significantly while TSL softened. Since R&R has previously explored this in depth, we'll move on to less widely reported aspects of the PPM.

#### Early Indicator No. 1

**Employment is a factor.** In a reversal from the diary, the PPM captures more listening from people who are working than people who are unemployed. Marince says, "There is a greater likelihood that someone who is employed will be out and around." That activity creates more listening opportunities. Michaels adds, "People who work rise about 45 minutes earlier, according to early PPM results, so there is more time available to listen."

'The nonemployed are home watching television. The employed, who are still mostly male, are in a position to hear more radio. PPM catches that.' Add that to the fact that they commute to and from work in cars, where radio still dominates, and you can see the opportunities for quarter-hours.

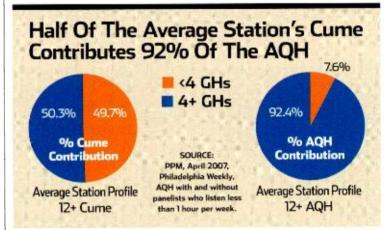
Putting it bluntly, Marince says, "The nonemployed are home watching television. The employed, who are still mostly male, are in a position to hear more radio. PPM catches that."

**Conclusion:** The audience of news/talk/sports stations mainly comprises 25- to 54-year-old working males. That means the PPM should capture listening the diary didn't report.

#### Early Indicator No. 2

**Comparison of diary and PPM results.** For his agency presentations about buying radio, O'Neill has built a chart of how different formats' ratings changed with the PPM. "By combining data from Philadelphia and Houston, we were able to build an index of how different formats were doing with PPM compared to how they performed in diary methodology. An index of 100 would mean the ratings are the same from diary to PPM. A score over 100 means the format's ratings have improved, while a score under 100 means the format is receiving softer ratings in the new methodology."

According to O'Neill's calculations, "from the early data, spoken-word stations did well." Both



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news and talk stations indexed right at 100 in 12+ and at nearly 120 in 25-54. Sports stations weren't as strong but still indexed at 70 in 12+ and 85 in 25-54. O'Neill cautions that these are early results: "We don't know if market composition or ethnicity will affect this."

Sports stations with an index of 70 or higher is significant because of adjustments in media buying with the PPM. Arbitron is talking to agencies about how to buy radio with the new measurement system. The company's presentation is titled "How 70 Meter Target Rating Points Can Equal 100 Diary Points." Putting this into simple terms, Marince says, "In the old days [diaries], buying 100 GRPs would reach a certain number of people. With PPM, 70 GRPs will reach the same number of people." While it's not a direct correlation, this makes an index of 70 or higher an important benchmark.

**Conclusion:** So far, spoken-word formats have all indexed above the important benchmark, with news and talk stations even breaking 100 in key demos. This should be a good indicator that the formats will prosper under the PPM.

#### Early Indicator No. 3

The 80/20 rule is now the 50/90 rule. A basic rule of thumb in the diary system is that 20% of a station's cume delivers 80% of its AQH. Based on an average of all the stations in Philadelphia, with the PPM, 50% of a station's cume generates more than 90% of its AQH. The other 50% of a station's cume is delivering less than four quarter-hours of listening in a week. The PPM captures a lot of incidental listening that has very little ratings impact, generating only 7% of a station's AQH.

According to O'Neill, "the 50% that listens an hour or more is the core of any station's audience." He notes that "the P1s are a subset of this group and comprise a majority of it. The other 50% who give less than an hour a week are much tougher to reach in any meaningful way."

However, news and talk stations in Philadelphia defy the averages. Nearly 65% of the curnes of CBS Radio news KYW and talk WPHT listen for more than an hour per week. There are several possible explanations for this. It could mean that spoken-word stations get less casual exposure in stores and offices, and therefore attract less random cume. It might also mean that news and talk listeners are more loyal to their stations than music listeners.

**Conclusion:** Spoken-word stations have less casual cume than other formats. Since that type of cume generates only 7% of a station's AQH, it shouldn't affect ratings negatively. Conversely, news and talk stations have a greater percentage of heavy users, which may indicate station loyalty.

#### Early Indicator No. 4

**Play-by-play is for real.** In building several PPM sportsrelated presentations for Arbitron, Meyer found that the continuous PPM sample "opens the door to a whole new level of understanding that wasn't available with the diary," because the diary sample sizes were too low to look at specific games. With the continuous measurement in the PPM, it's possible to actually view the audience flow of an individual game.

Some of the first numbers for play-by-play are staggering. In the diary system, the cume for the Philadelphia Eagles' first regular-season game was 87,200. This year with the PPM, it was more than 500,000. The share for the game worked out to a 30.4 6+ and a 48.3 in men 25-54.

#### **Survey Says**

Thanks to everyone who responded to my informal survey about what people, topics and concerns are most important to you. Many of your suggestions are now on my list of future columns or topics for the Talk Radio Seminar. Here's a look at some of the ideas you suggested.

■ You Could Have Picked Britney: Bul no, you want to read interviews with Rush Limbaugh and Howard Stern. A lot of people want to know where Randy Michaels is today and his thoughts about the state of radio. A few creative interview suggestions included Jesse Ventura and George Steinbrenner.

It's About the Benjamins: Clearly the budget crunch is a problem everywhere. A lot of you said that marketing with a limited or no budget is your biggest challenge. The proverAnother important observation comes from the Phillies ratings during baseball season. Baseball is bringing a lot of exclusive listeners to WPHT: "Out of 769,000 listeners, the Phillies are responsible for exclusively delivering 39%," Mason says. Day games clearly have higher tune-in than night games.

O'Neill recalls, "During the original test in Houston, the Astros were in the playoffs. You could see the afternoon games start off strong then tail off some as people got home and switched on the television." He also points out that "West Coast stations will benefit most from this, since their teams travel east to play with earlier start times."

**Conclusion:** The PPM will enable stations to see the actual audience for play-by-play broadcasts. This data will most likely change how play-by-play is sold. While sports has traditionally been an "emotional buy," the PPM will enable agencies that require more specific audience data to consider buying play-by-play broadcasts.

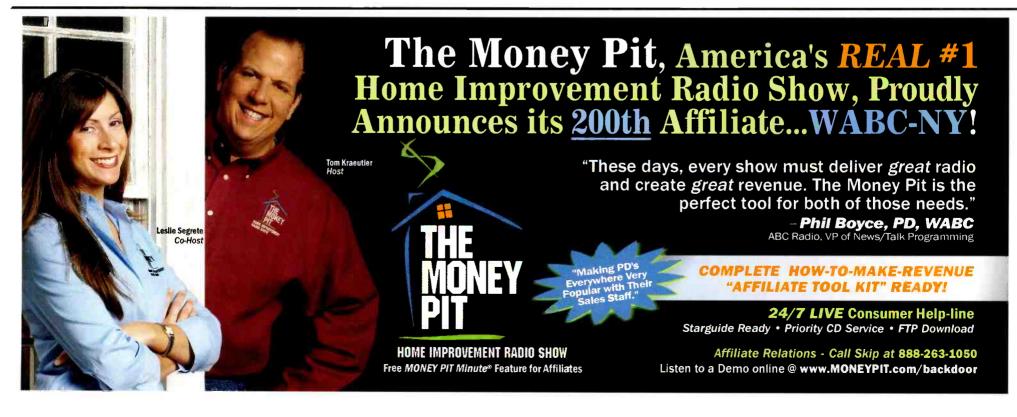
Based on all this early data, the outlook of the PPM for spoken-word stations appears to be positive. Soon we'll have a lot more data to explore as the PPM rolls out in New York, Chicago and Los Angeles.

bial "talent puddle" is also a significant hurdle. Many people responded that finding great talent is extremely difficult.

■ Teach Me, Yoda: Topics you would welcome advice on include the Portable People Meter, more effective time management, new research techniques and expanding content onto new digital delivery platforms.

Sing Their Praises: It's the people behind the scenes that got the nod as unsung heroes of the format. Producers, imaging talent and board ops are the folks who keep the station on the air every day with little or no thanks.

The survey not only yielded excellent feedback, but opened up many great dialogues. Feel free to join the discussion anytime by e-mailing me at MStern@RadioandRecords.com.



#### **BIG SHOTS**

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Compiled by Alexandra Cahill ACahill@RadioandRecords.com





# **Great Pretenders**

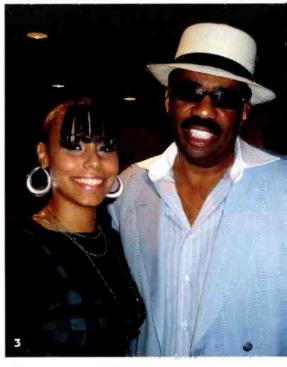
**1.** Northshire alternative WEQX/Manchester, Vt., staffers hosted Foosday after the Foo Fighters performed at the Glen Falls (N.Y.) Civic Center. The band participated in a backstage on-air interview and a meet-and-greet with some 'EQX listeners. From left are Foo Fighter Chris Shiflett, OM/PD Willobee, MD Amber Miller, Foo Fighter Dave Grohl and evening jock Stiller.

Hey, big shot! E-mail high-resolution photos from your promotions, appearances, promo tours and other radio and record industry events to ACahill@RadioandRecords.com.



2. America The Beautiful "Voice of America Music Mix" host Larry London welcomed Columbia artist Beyoncé to VOA's Washington, D.C., studios. London is also the 6 a.m.-noon jock on XM Satellite Radio's the Blend (channel 25). 3. King Of Comedy Inner City urban AC WBLS/New York morning show host and R&R's 2007 syndicated personality of the year Steve Harvey chatted with Atlantic artist Deemi. Her debut album. "Soundtrack of My Life," dropped July 10. 4. Livin' Legend Premiere Radio Networks host Blair Garner welcomed country superstar Dolly Parton to his nationally syndicated show "After MidNite With Blair Garner." Parton's new single, "Better Get to Livin'," was released Sept. 24 on her new label, Dolly Records. 5. Jukebox Heroes Rhino Entertainment executives presented Foreigner founder Mick Jones with a platinum plaque at Los Angeles' Chateau Marmont to mark the double-platinum sales of the band's greatesthits collection, "The Very Best . . . And Beyond." From left are Foreigner manager Phil Carson, Foreigner vocalist Kelly Hansen, Jones, Rhino executive VP/GM Kevin Gore and Rhino senior VP of strategic marketing, custom product and synch licensing Mark Pinkus. 6. Winning Season Gracie Henderson won the Lennar Homes \$50,000 Kick Off Contest from CBS Radio country KILT-FM/sports KILT-AM/Houston. She accepted her check from KILT-AM morning duo Andre Ware and Marc Vandermeer and Lennar Homes regional VP Don Luke. From left are Ware. Henderson, Vandermeer and Luke. 7. Sonic Impact Former Semisonic member Dan Wilson has stepped out on his own. In anticipation of his new American/ Columbia solo album, he visited several stations on the West Coast, including Entercom triple A KMTT (the Mountain)/ Seattle. From left are midday personality/ APD/MD Shawn Stewart and Wilson.







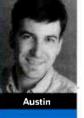


# The gateway to music formats, the week in charts and airplay data.

# R&R TIMELINE

ABC Radio Networks taps Carl Anderson for the newly created posi-

tion of VP of music programming. E Former Clear Channel/Indianapolis VP/GM Chris Wheat joins Entercom/ Norfolk in a similar position. Tommy Austin rises to director of programming and operations for Clear Channel's St. Louis cluster.





Virgin Records hires Steve Leeds as senior VP of promotion. ■ KRLD/ Dallas ups Tyler Cox to director of news and operations. 🔳 Shaun Holly named PD of KNIX/Phoenix.





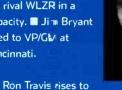
adds OM duties at hot AC sister WRQX. Atlantic Records promotes Lisa Velasquez to VP of pop and crossover promotion. APD Darren Davis rises to PD at AC WASH/Washington.



Elektra Records recruits Bob Catania as VP of pop promotion. ■ Jay Clark joins WWWE/Cleveland as PD. WEZW/Milwaukee welcomes Fred Heller as PD.

#### James Long rejoins WJR/Detroit as president/GM.

WQFM/Milwaukee PD Greg Ausham exits to join crosstown rival WLZR in a similar capacity. 🗖 Ji 🖩 Bryant is promoted to VP/G₩ at WKRQ/Cincinnati.



PD at KOCY/Oklahoma City. ■ WPIX/New York ushers in Alan Anderson as PD. Rick Bisceglia elevated to director of national AC promotion at Arista.



Stan Bly acpointed VP of promotion at MCA Records. ■ KROY/ Sacramentic PD Dave Michaels rises to OM of KROY and KROI-FM. ■ Larry Snider climbs to PD at KYNO/Fresno.

#### THE SPIN



By Wade Jessen, Gary Trust, Anthony Colombo and Raphael George

#### Women Rule Urban, Urban AC Charts



As "No One" (RMG) rolls 3-1. Alicia Keys has now topped the Urban chart with the lead track from each of her three studio albums. "Fallin'," from her 2001 debut, spent two weeks at No. 1 and "You Don't Know My Name," from her 2003 sophomore set, ruled for five weeks. Keys' chart-topping total stands at four, as she also scored as Usher's duet partner on "My Boo" in 2004.

At Urban AC, Angie Stone claims her second career No. 1 with "Baby" (Concord) and becomes the first woman since Mary J. Blige, with "Take Me As I Am" in the Jan. 19 issue, to reach the chart's apex. Stone hadn't topped the chart since her debut, "No More Rain (In This Cloud)," led the list for 10 weeks starting in December 1999. Between the top billings by Stone and Blige, the list was led by Musiq Soulchild (14 weeks), Tank (10) and Robin Thicke (15). "Baby" also gives legendary featured artist Betty Wright her first Nielsen-BDS era No. 1 on any chart and Concord Records its best Urban AC showing since Regina Belle's "Oooh Baby" peaked at No. 9 in 2002.

#### Foos Mark 10 Weeks On Top

The Foo Fighters'"The Pretender" (RMG) maintains a firm grip on

the Alternative chart's top spot for a 10th consecutive week, marking the first time since 2001 that the format has had two songs spend at

least 10 weeks at No. 1 in the same year. With 15 weeks on top between April and July, Linkin Park's "What I've Done" is 2007's other double-digit chart-topper. In 2001, Staind's "It's Been Awhile" held the pole position for 16

weeks, and Nickelback's "How You Remind Me" reigned for 13 weeks.

#### **Strait Shoots Into Third Place For Most Top 10s**

Country kingpin George Strait adds more ink to his already remarkable chart history as "How 'Bout Them Cowgirls" (MCA Nashville) sprints 11-9 to become his 76th Country top 10. That moves Strait past Conway Twitty (75) into sole possession of third place behind Eddy Arnold (92) and George Jones (78) for the most top 10s in the chart's 63-year history. Strait began his top 10 run with his debut chart single, "Unwound," a No. 6 hit in 1981.

The chart also welcomes the return of Strait's fellow Texan, Clay Walker. He scores his 16th top 10 with "Fall" (Asylum-Curb), which hops 12-10. Walker most recently cracked the top 10 when "I Can't Sleep" peaked at No. 9 in September 2003.

#### Linkin Park Casts 'Shadow' **Over Alternative Top 20**

As "Shadow of the Day" (Warner Bros.) leaps 27-20, Linkin Park becomes the first act in the Nielsen BDS era (and the third in the 19-year history of the Alternative chart) to simultaneously place three tracks in the top 20. "Shadow" joins "Bleed It Out" (No. 2) and "What I've Done" (No. 13) in the chart's upper half. It's the first time an act has landed three top 20 titles in the same week since U2 in February 1992 with "Until the End of the World" (No. 5), "Mysterious Ways" (No. 8) and "One" (No. 18). U2 posted three top 20 tracks on three occasions (for a total of five weeks): twice in 1992 and once in 1988 on the Dec. 10 chart. Coincidentally, that date is the same frame that R.E.M. also scored three top 20 titles. The Alternative chart became driven solely by monitored airplay in January 1994.

#### Ladies Continue To Lead At Hot AC

On her first foray at the Hot AC format. Colbie Caillat coasts all the way to No. 1 as "Bubbly" (Universal Republic) rises 3-1, continuing an unprecedented success streak for female artists at the format. The track follows Hot AC leaders "Big Girls Don't Cry" (Interscope) by Fergie and "Who Knew" (Zomba) by Pink, marking the first time that a trio of solo female artists has reigned successively in the chart's 11-year history.

Also impressively, with a 9-5 bound at CHR/Top 40 and a 12-9 climb at AC, "Bubbly" (which topped Triple A for three weeks in August) becomes one of only five songs to have topped Hot AC and Triple A while also reaching the top five at CHR/Top 40 and top 10 at AC. It's the first debut single and first by a female to do so. Eric Clapton's "Change the World" was the first in 1996, followed by Train's "Drops of Jupiter (Tell Me)" in 2001-02. Notably, the three most recent members of this elite crossover club all joined within the last year. Prior to "Bubbly,""How to Save a Life" by the Fray and "Hey There Delilah" by Plain White T's scored multiformat success.

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Part 2 of 1...OK, so I stretched out the material just a tad ...

## From Zero To **Syndication: The Sequel**

#### Kevin Carter KCarter@RadioandRecords.com

ast week I began to spin the riveting recap of one of my favorite sessions at the recent R&R Convention, "From Zero to Syndication," which offered insights into the nuts and bolts that power several successful drive-time shows that recently began to syndicate. 
My panelists consisted of Dave Kaelin & Jimmy Jam of Clear Channel's WNCI/

Columbus, Ohio; Ace & TJ, based at CBS Radio's WNKS (Kiss 95.1)/ Charlotte; and afternoon duo Matt & Ramona, who originate from Lincoln Financial hot AC/talk hybrid WLNK (107.9 the Link)/Charlotte. My comoderator was Lincoln Financial syndication guru Tony Garcia.

One of the main concerns of any expansion effort was the acknowledgement that you cannot sacrifice the innate quality that made the show so compelling in the first place: its indelible local appeal. "We said we weren't going to do syndication if we couldn't serve Charlotte," Ace said. "We are a low-maintenance show; salespeople walk into our office and if we can do it, we do it. We work extra hard to keep the trust with salespeople and make that commitment to not let Charlotte slide," he said.

All panelists gave federally mandated props to their local PDs for their syndication support, starting with the extensive butt-kissing laid on WNCI PD Michael McCoy, who was sitting in the front row: "Michael knows we do it right," Kaelin said. "I don't care how good the show is, you have to superserve your home base." His partner Jimmy added, "Michael is the first one to run in and say, 'The ratings are in from your Dayton affiliate, come look.' But for the first few months, people were only looking at our Columbus numbers.'

"The staff at WNKS has known us since we've been syndicated," Ace said. "We were already here and established in the market when John Reynolds came in as PD. People have always looked to us to step up and alert John to something. I hope it's kept us endeared to the staff, and I think they see us as advocates.'

Ramona recalls the day she and Matt were contacted by WLNK PD Neal Sharpe, who used to work with them at WNCI. Sharpe dangled the syndication carrot in front of the duo, who were work-

ing in Norfolk at the time."Frankly, we were just looking for a free weekend out of town where people didn't know us," she said. "But we came here and realized, 'We can do it here, and we can do it anywhere.' We knew coming in that Neal would be supportive, especially since [WLNK-based syndicated morning hosts| Bob & Sheri had already climbed the mountain. He knows us, and he trusts us. No one can be harder on us about what went on on-air than us."

Once Matt & Ramona took the job in Charlotte, the wheels began turning fairly rapidly:"We were too stupid to be afraid," she said. "We had been doing well in Norfolk, and we believed in the show."The whole concept of fear appears to be a relative term, according to Ace: "We never thought we weren't good enough," he said." It was more like, 'Which button does what?' '

Jimmy Jam shared a similar experience: "The week leading up to our syndication debut, we were crapping bricks and watching clocks. When we first got into it, it was nerve-racking, but it was more about the mechanical and technical aspects of it." Indeed, all the talent remarked about a complex internal syndication clock now ticking away in their brains. "Over the past year, we're becoming more comfortable with juggling this incredible pie chart in our heads," Kaelin said.

Wondering if those on the panel are actually in the loop to catch potential flack when it comes their way-or if they have "people" to buffer the drama for them-TJ volunteered that executive

producer Pete Herrick "is our filter. If it's something they really have a concern about, we'll do conference calls, we'll sit down when we do an affiliate visit; we're pretty hands-on with them."

Some perceived "problems" are nothing more than challenges to be tamed:"We haven't had anyone bitch about the show," Jimmy Jam said. "They may be having some music battle and don't want us to interview someone; if that's the case, we'll just cut them a local break to play over the feed." In other words, they tend not to sweat the small stuff, according to Kaelin."The local PDs are trusting us for the majority of this show. In many cases, we're coming into a CHR that needs a little buzz in the mornings, so that's why they're coming to us."

Ramona added,"If there have been complaints, Tony handles them." And she's not kidding: "You do have to buffer bad news," said Garcia, who

TJ & Ace

Matt & Ramona

Jimmy Jam & Dave Kaelin

considers it part of his job to absorb any negativity before it reaches his talent.

"We now have to prep a local show, then prep a national show and they're like two different shows," Kaelin said. For Ace & TJ, overlapping their schedules actually help their show prep. "Ace stays up late and I'll get up early, then we'll get together before the show," TJ said. "We do use some national services with daily stuff, but as far as putting the show together, Ace and I do that ourselves. Everybody else is busy doing everything before the show, and we would prefer them to be in on the bit like a listener would, so we can get their honest response.' "I feel like I'm

prepping all the time because I do a lifestyle show," Ramona added. "About 20% of what we do on-air is done using a prep service because we assume people have already heard it by the time we get on the air. We do our own prep, we search Web sites and newspapers, and I hit a different women's magazine every day."

Some of that show prep might turn out to be subconscious, as evidenced when Ace turned to Matt & Ramona and said, "I had to stop listening to you guys, because I'd be afraid of accidentally using anything from you."

So, what makes a good show a ripe candidate for syndication? "It's about content," Garcia said. "It's about having the kind of content that can transplant itself." Matt chimed in: "If local was so great, everyone would watch the public access channel. You're not going to listen to crap just because it's local." R&R

# **CHR/TOP 40**

APOLOGIZE MOST INCREASED PLAYS 11

11 NIELSEN BDS THIPREDICTOR CERTIFICATIONS STATUS IMPRINT / PROMOTION LABEL

NO. 1 (2 WKS) ROC-A-FELLA/DEF JAM/IDJMC

MOSLEY/BLACKGROUND/INTERSCOPE

11 th LAFACE/ZOMBA

II 🟚 JIVE/ZOMBA

UNIVERSAL REPUBLIC

A&M/OCTONE/INTERSCOPE

COLLIPARK/INTERSCOPE

WIND

COLUMBIA

11 th REA/RMG

n

WILL.I.AM/A&M/INTERSCOPE

AIRPOWER

AYO TECHNOLOGY SO CENT FEAT. JUSTIN TIMBERLAKE & TIMBALAND SHADY/AFTERMATH/INTERSCOPE

SRP/DEF JAM/IDJMG

WFFKS

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la. 13

. 19 TITLE ARTIST

STRONGER

WHO KNEW

APOLOGIZE

BUBBLY COLBIE CAILLAT

OVER YOU

ROCKSTAR

SOULJA BOY TELL'EM BIG GIRLS DON'T CRY

WAIT FOR YOU

THE GREAT ESCAPE

WHEN YOU'RE GONE

PARALYZER

CYCLONE

LOVESTONED

WAKE UP CALL

HATE THAT I LOVE YOU

CRANK THAT (SOULJA BOY)

THE WAY I ARE TIMBALAND FEATURING KERI HILSON

► T-PAIN'S GUEST STINT ON CHRIS BROWN'S "KISS KISS" AT NO. 39 UPS THE FORMER'S TITLE COUNT TO FIVE, EQUALING 50 CENT'S CHART RECORD FROM 2005.

AUDIENCE

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57.486

59.120

46.305

55,869

32.653

36.790

25.637

28.337

34.582

31.106

33.026

28.755

23.467

18.121

29.743

23.351

16.013

PLAYS

7956 +1142

6343 +1068

+81

-228

-413

-824

+196

+517

+390

-514

+344

-496

-426

+659

+533

-527

-818

9018

8550

8217

5957

5913

5473

5341

5224

5216

5084

4184

3847

3652

3612

3370



MOST ADDED

NO ONE IN Alicia Keys (J/RMG) KDWB, KKOB, KKRZ, KZMG, KZZP, WOKF, WFKS, WFLZ, WHHO, WIHB, WIQQ, WKQI, WKZL, WPRO, WSSX, WVYB, WXKS, WYKS, WZKL

Fergie (WILL.I.AM/A&M/INTERSCOPE) KBKS, KDWB. KRQQ, KSLZ, WBLI, WBVD, WDCG, WFLZ, WFMF, WKSS, WRVW, WSSX, WSTR, WWHT, WWST, WXXL, WYKS, WZRF

LOVE LIKE THIS 17 Natasha Bedingfield Feat. Sean Kingston (PHONOCENIC/EPIC) CKEY, KJYO, KKDM, KRUF, KSPW, WAEZ, WBLI, WKCS, WKSS, WKST, WKZL, WLDI, WNOK, WQEN, WRVW, WVSR, WXXL

TAKE YOU THERE 17 Sean Kingston (BELUGA HEIGHTS/EPIC) KDND, KHOP, KKOB, KWNZ, KZHT, WAKZ, WDKF, WEZB, WFKS, WHTZ, WKGS, WKSS, WSNX, WVKS, WVYB, WXXX, XM Top 20 on 20

Holiday
 (MUSIC LINE/CAPITOL)
 WABB, WAKS, WERO, WEBC, WFMF, WIHB,
 WKFS, WKCS, WKKF, WKSE, WLDI, WQEN,
 WRVW, WSSX, WWCK, WXLK

Linkin Park [WARNER BROS.] KKMG, KLAL, KXXM, WBHT, WFBC, WFLZ, WGTZ, WIOC, WJIM, WKRZ, WRVQ, WSSX, WWHT, WXLK, WYOY

COWB, KHKS, KHOP, KKOB, KKRZ, KSPW, CZZP, WAKZ, WEZB, WHTZ, WKSE, WKST, WKS

stin Timberlake Duet With Beyonce

JUSTIN TIMOGRIARE Duet with Beyonce "JIVE/ZOMBA) "OND, KKDM, KRUF, KSAS, KZCH, WABB, WDJX, WDKF, WGTZ, WIOG, WNKS, WYOY

Paramore FUELED BY RAMEN/ATLANTIC/LAVA) «KDM, KZZP, WFLY, WIHB, WKCI, WPRO, «PPST, WSNX, WXKS, WXXL

COLUMBIA) «HFI, KHKS, KHOP, KKPN, KMXV, KQCH, WJIM, WSSX, WYKS, WZEE

Matchbox Twenty, How Far We've Com

ustin Timberlake Duet With Beyonce, Until The End Of Time, 1

FOR REPORTING STATIONS PLAYLISTS GO TO v.Radioan

dRecords.co

UNTIL THE END OF TIME

SHADOW OF THE DAY

Thris Brown Feat. T-Pain JIVE/ZOMBA)

MISERY BUSINESS

HERO/HEROINE

Boys Like Girls

ADDED AT ... **KSAS** Soise, ID

PD: Steve Kicklighter

TAKE YOU THERE

BED

-1 Holiday

KISS KISS

NEW

18

17

17

16

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13

12

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TITLE ARTIST / LABEL

CLUMSY



POWERED BY nielsen BDS

60

40

39

33

39

#### **NEW AND ACTIVE** TITLE ARTIST / LABEL PLAYS /GAIN PLAYS /GAIN TITLE ARTIST / LABEL BABY LOVE Nicole Scherzinger Feat. will.i.am (INTERSCOPE) TOTAL STATIONS: 893/13 BABY DON'T GO 608/82 Fabolous Feat, Jermaine Dupri (DESERT STORM/DEF JAM/IDJMG) TOTAL STATIONS: 63 CARISTA/RMG) TOTAL TAKE YOU THERE 🏠 577/252 Sean Kingston (BELUGA HEIGHTS/EPIC) TOTAL STATIONS: 66 TOTAL STATIC NO ONE SEVEN DAYS OF LONELY 486/55 827/472 Alicia Keys I Nine (J/RMG) (I/RMG) TOTAL STATIONS: 50 TOTAL STATIONS: SWEETEST GIRL (DOLLAR BILL) 819/13 Wyclef Jean Feat. Akon, Lil Wayne & Niia LIGHT UP THE SKY 446/20 819/138 Yellowcard (CAPITOL) (COLUMBIA) TOTAL STATIONS: 43 TOTAL STATIONS: SHADOW OF THE DAY 416/264 Linkin Park (WARNER BROS.) TOTAL STATIONS: NEVER TOO LATE 1 646/82 Three Days Grace (JiVE/ZOMBA) TOTAL STATIONS: 34

MOST CREASED PLAYS			29
+1142	¢	APOLOGIZE           Timbaland Feat. OneRepublic           (Mosley/Blackground/Interscope)           XT20 - 50, WRVW +47, KBKS +38, KSLZ +37, WBV/D +37,           KKDM +56, KJYO - 54, WDCC +31, WCCQ +22, WKST +26	
1068	¢	BUBBLY Colbie Caillat (Universal Republic) WXXL +54, WXSS +48, WHHD +38, KKPN +36, WPMF +31, WKSZ +31, WAB4 +27, WAEV +24, KHOP +24, WXKB +24	
+768	\$	CLUMSY Fergie (will.i.am/A&M/Interscope) KQCH +32, WDCG +28, WKSS +26, KDWB +22, WAKS +21, KBKS +21, WFMF +21, WWHT +20, WVSR +19, KKFN +18	Ŵ
+678	ŵ	LOVE LIKE THIS Natasha Bedingfield Feat. Sean Kingstor (Phonogenic/Epic) WKST +35, WNOK +31, XT20 +30, WXXL +28, KXXM +26, WBLI +24, WZYP +22, KRLIF +22, WYKS +21, WQEN +9	,
+659		PARALYZER Finger Eleven (Wind-up) WKF5 +35, XT20 +35, KSL2 +25, WFBC +24, WIHT +24, WAB6 +23, WKS5 +22, WIHB +22, WNK5 +21, WJIM +21	

FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 127 CHR/top 40 and 17 Canada CHR/top 40 stations are electronically monitored by Nielse Broadcast Data Systems 24 hours a day. 7 days a week. CHR/Top 40 indicator chart comp of 54 reporters. © 2007 Nielsen Business Media, Inc. All rights reserved.



18		2	BABY BASH FEATURING T-PAIN	ARISTA/RMG	3088	+457	21.722
19	21	n	HOW FAR WE'VE COME MATCHBOX TWENTY		2978	+321	12.087
20	16	<b>2</b> 2	HEY THERE DELILAH PLAIN WHITE T'S		2965	-384	14.498
2	23	3	CLUMSY FERGIE	WILL.I.AM/A&M/INTERSCOPE	2656	+768	15.224
22	Π	7	GIMME MORE BRITNEY SPEARS	JIVE/ZOMBA	2484	-847	17.231
23	26	7	I DON'T WANNA BE IN LOVE (DAN GOOD CHARLOTTE	CE FLOOR ANTHEM) DAYLIGHT/EPIC	2379	+164	12.853
24	20	15	BARTENDER T-PAIN FEATURING AKON	1) KONVICT/NAPPY BOY/JIVE/ZOMBA	2361	-753	10.855
25	23	9	TEENAGERS MY CHEMICAL ROMANCE	REPRISE	2343	-196	6.610
26	27	4	JORDIN SPARKS	JIVE/ZOMBA	2338	+409	13.643
2	25	18	FIRST TIME LIFEHOUSE	1) GEFFEN	2114	-111	8.650
2	34	2	GOOD LIFE KANYE WEST FEATURING T-PAIN	ROC-A-FELLA/DEF JAM/IDJMG	2005	+567	17.090
29	29	6	LET IT GO KEYSHIA COLE FEATURING MISSY ELLIDTT & LIL KIM	I) IMAN!/GEFFEN	1933	+98	12.145
30	33	3	BED J. HOLIDAY	1) MUSIC LINE/CAPITOL	1846	+372	11.822
31	32	3	I'M LIKE A LAWYER(ME & YOU) FALLOUT BOY	FUELED BY RAMEN/ISLAND/IDJMG	1776	+285	7.018
32	39	2	LOVE LIKE THIS NATASHA BEDINGFIELD FEATURING SEAN KINGSTON	PHONDGENIC/EPIC	1762	+678	6.805
35	3	3	S.O.S. JONAS BROTHERS	HOLLYWOOD	1733	+227	7.008
36	24	2	ME LOVE SEAN KINGSTON	BELUGA HEIGHTS/EPIC	1519	-769	8.138
35	38	2	UNTIL THE END OF TIME JUSTIN TIMBERLAKE DUET WITH BEYONCE	JIVE/ZOMBA	1486	+326	8.769
3E	36	5	THE LAST GOODNIGHT	VIRGIN	1388	+58	4.028
37	30	10	SHAWTY PLIES FEATURING T-PAIN	SLIP-N-SLIDE/ATLANTIC	1227	-486	6.415
38	N	W		FUELED BY RAMEN/ATLANTIC/LAVA	1121	+199	7.706
39	N	W	KISS KISS CHRIS BROWN FEATURING T-PAIN	DIVE/ZOMBA	1061	+456	8.603
4C	-	4	DO IT WELL JENNIFER LOPEZ	EPIC	926	-257	2.978
-							

#### OCTOBER 26, 2007

# **CHR/TOP 40**

#### **CHR/TOP 40 MONITORED REPORTERS**

OM: Mike Ferris PD: Jon Reilly

PD: Tony Banks

PD: Zac Davis APD/MD: QTIP

OM: Richard Pe

PD: Joe Roberts

APD: Madde

WFLY/Albany, NY OM: Kevin Callahan PD: Terry O'Donnell APD: Brian Cody

WKKF/Albany, NY PD: Randy McCarte

KKOB/Albuquerque, NM OM: Eddie Haskell PD: Justin Riley APD: Mark Anderson MD: Carlos Durar

WAEB/Allentown, PA PD: Laura St. James MD: Eric Chase

WIXX/Appleton, WI PU: Tony Waitekus MD: David Burns

WKSZ/Appleton, WI PD: Dayton Kane APD/MD: Brian Davis

WSTR/Atlanta, GA PD: Dan Bowen MD: Michael Chase

WWWQ/Atlanta, GA OM: Roh Roberts PD: Dylan Sprague

WHHD/Augusta, GA PD: Chuck Whitaker APD: Kris Fishe KHFI/Austin, TX

OM: Mac Daniels PD: Jay Shannor MD: Tony Cortez

WFMF/Baton Rouge, LA PD: Kevin Campbell

KQXY/Beaumont, TX OM: Jim West PD/MD: Brandin Shaw APD: Patrick Sanders

30

WXYK/Biloxi, MS OM: Kenny Vest PD: Lucas WQEN/Birmingham, AL OM: Tom Hanrahan

PD: Keith Allen APD/MD: Madison Reeves KSAS/Boise, ID

PD: Steve "Keke Luv" Kicklighter KZMG/Boise, ID

MD: Miggy Sa WXKS/Boston, MA PD: Cadillac Jack APD/MD: Chris Tyler

CKEY/Buffalo, NY PD/MD: Dave Lin WKSE/Buffalo, NY OM/PD: Sue O'Neil APD/MD: Brian Wilde

WXXX/Burlington, VT OM/PD: Ben Hamilton MD: Pete Belai

WZKL/Canton, OH MD: Nikolina

WIHB/Charleston, SC OM/PD: Bryan Taylo MD: Dave Ryan

WSSX/Charleston, SC OM/PD: Mike Edwards APD/MD: Special Ed WVSR/Charleston, WV

OM: Jeff Whiteh PD: Wade Hill MD: Jason Reed itehea

WNKS/Charlotte, NC OM/PD: John Rey MD: Otis

WKSC/Chicago, IL PD: Rick Gillette MD: Jeff Murray

WKFS/Cincinnati, OH PD: Mark Anderson

WAKS/Cleveland, OH OM: Jeff Zukauckas PD: Bo Matthe APD/MD: Kasper

KKMG/Colorado Springs, CO OM<sup>.</sup> Bohhy Irwi PD: John Foxx MD: Kat Jens

WNOK/Columbia, SC PD: Wes McCai APD: Brian Pai MD: Kelly Nasł

WCGQ/Columbus, GA OM/PD: Bob Quick MD: Rob Carter

WNCI/Columbus, OH PD: Michael McCoy MD: Maxwell

OM/PD: Scott Holt APD/MD: Dave Ross KHKS/Dallas, TX PD: Patrick Davis APD/MD: Billy The Kidd WDKF/Dayton, OH OM: Tony Littord APD/MD: Ryan Drake WGTZ/Dayton, OH OM: J.D. Kunes PD: Scott Sharp WVYB/Daytona Beach, FL OM: Frank Scott PD: Ammie Olson KKDM/Des Moines, IA PD/APD: Greg Chance MD: Scotty Cage WKQI/Detroit, MI PD: Dom Theodore APD/MD: Beau Daniels WWCK/Flint, MI OM: Jeff Wade PD: Jeff Andrews WXKB/Ft. Myers, FL MD: Bruce The Moose WYKS/Gainesville, FL

KKPN/Corpus Christi, TX

PD/MD: Riggs WHTS/Grand Rapids, MI OM: Brent Alberts PD: Jack Spade WSNX/Grand Rapids, MI

OM: Doug Montgor PD: Eric O'Brien APD: Holmes WKZL/Greensboro, NC PU: Jason Goodman APD: Josie

WERO/Greenville, NC PD: Chris "Hollywood" Mann APD/MD: Beaver WFBC/Greenville, SC PD: Chase Murphy MD: Natalie Randal WHKF/Harrisburg, PA

DM: Chris Tyle D: JT Bosch APD: Mike Miller MD: 00 WKSS/Hartford, CT

PD: Stan 'The Man' Priest MD: Brian "Munchie" Done KOMO/Honolulu, HI

KRBE/Houston, TX : Leslie Whitt WZYP/Huntsville, AL APD: Ally "Lisa" Elliott

PD: JR Ammons APD: Chase Daniels

WYOY/Jackson, MS APD/MD: Nate West

WAPE/Jacksonville, FL

WFKS/Jacksonville, FL OM: Gail Austin KZZP/Phoenix, AZ PD: Mark Medina MD: Greg "DJ Greggy D" D'Angelo

OM: Gail Austin PD: Todd Shannon APD: Jonathan Reed WAEZ/Johnson City, TN OM: Bill Hagy PD/MD: Jason Reed WKST/Pittsburgh, PA

PD: Alex Tear APD: Drew Hall MD: Dylan KMXV/Kansas City, MO WJBQ/Portland, ME OM/PD: Tim Moore MD: Mike Adams

PD: Ponch MD: Gonzo WWST/Knoxville, TN PD: Rich Bailey MD: Scott Bohannon KKRZ/Portland, OR PD: Brian Bridgma APD: Mick Lee

KSMB/Lafayette, LA OM: Keith LeBlar PD: Bobby Novosad MD: Chris Reed

WLAN/Lancaster, PA PD: Dennis Mitchel MD: Jeff Hurley WJIM/Lansing, MI PD: Josh Strickland

WLKT/Lexington, KY PD- IA

KLAL/Little Rock, AR OM/PD: Randy Cain APD: Ed Johnson MD: Charlotte

KIIS/Los Angeles, CA APD/MD: Julie Pilat WDJX/Louisville, KY

APD/MD: Ben Davis

WKGS/Rochester, NY WZKF/Louisville, KY PD/MD: Chris Randolph PD: Erick Anders MD: Jesse Graff WZEE/Madison, WI WPXY/Rochester, NY PD: Mike Dange KDND/Sacramento, CA WAOA/Melbourne, FL PD: Dan Mason MD: Christopher K. WBVD/Melbourne, FL WIOG/Saginàw, MI PD: Jerry Noble APD: Demas OM: Ken Holiday PD: Michael Bryan WHBQ/Memphis, TN OM: Chris Taylor PD: Karson With a K MD: Joe Mack KZHT/Salt Lake City, UT PD: Jeff McCartney MD: Tricia Jenkins WHYI/Miami, FL OM/PD: Rod Phillip MD: Michael Yo KXXM/San Antonio, TX OM: George King PD: Tony Travatto APD: Russell Rus WXSS/Milwaukee, WI OM/PD: Brian Kelly APD/MD: JoJo Martinez KHTS/San Diego, CA **KDWB/Minneapolis, MN** OM/PD: Rob Morris MD: Lucas PD: Jimmy Steele APD/MD: Hitman Haze Sirius Hits 1/Satellite OM: Kid Kelly WABB/Mobile, AL PD: Jim Ryan APD/MD: Ryan Sampson XM Top 20 on 20/Satellite KHOP/Modesto, CA OM: Jon Zelln PD: Michelle Cartier MD: Priestly MD: Reagan Marks WAEV/Savannah, GA PD/MD: Russ Francis WHHY/Montgomery, AL WZAT/Savannah, GA OM: Bill Jones PD/MD: Steve Smith OM: Sam Nelson WRVW/Nashville, TN OM/PD: Rich Davis KBKS/Seattle, WA PD: Steve River APD: Marcus D. MD: Eric Tyler OM/PD: Rich Davis MD: Tommy Butter WBLI/Nassau, NY KRUF/Shreveport, LA OM: Gary McCoy OM: Nancy Cambino PD: Jeremy Rice APD: Al Levine MD: Gabrielle Vaughn OM: Gary McCoy PD: Erin Bristol MD: Andrew "A.G." Gordon WFHN/New Bedford, MA KSPW/Springfield, MO PD: Jim Reitz MD: Michael Rock OM: Chris Cann PD: Adam Adar WKCI/New Haven, CT PD: Chaz Kelly MD: Mike "Jagger" Thomas WEZB/New Orleans, LA OM/PD: Mike Kaplan MD: Stevie G. WHTZ/New York, NY PD: Sharon Dastur MD: Romeo KJYO/Oklahoma City, OK OM: Tom Travis PD: Mike McCoy

MD: Boomer

KRQQ/Tucson, AZ OM/PD: Tim Richard MD: Chris Peters KHTT/Tulsa, OK

KZCH/Wichita, KS OM: Lyman James PD/MD: Sammy Suarez

PD: Justin Bryan APD/MD: A.J.

OM: Jim Rising PD: Mike O'Donnell APD/MD: Kelly K

PD: Mike Yeager APD/MD: Mike Rossi

MD: I-Dub



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LAST

► AFTER SITTING AT NO. 2 FOR THE PAST THREE WEEKS. KANYE WEST MOVES INTO THE TOP SLOT OF THE CANADA CHR/TOP 40 CHART WITH "STRONGER."

POWERED BY nielsen

BDS

	5			
	WEEKS ON CHART	TITLE CHR/TOP 40 INDICATOR	PLA	N'S
	ME	ARTIST IMPRINT / PROMOTION LABEL	TW	+/-
	13	STRDNGER KANYE WEST ROC-A-FELLA/DEF JAM/IDJMG	3255	+20
5	22	WHO KNEW PINK LAFACE/ZOMBA	2871	-122
ŝ.	6	APOLDGIZE TIMBALAND FEAT. ONEREPUBLIC MOSLEY/BLACKGROUND/INTERSCOPE	2776	+428
	20	THE WAY I ARE TIMBALAND FEAT. KERI HILSON MOSLEY/BLACKGROUND/INTERSCOPE	2668	-270
	12	OVER YOU DAUGHTRY RCA/RMG	2592	+153
	16	LOVESTONED JUSTIN TIMBERLAKE JIVE/ZOMBA	2515	-297
	7	BUBBLY COLBIE CAILLAT UNIVERSAL REPUBLIC	2324	+429
10	13	WAKE UP CALL MAROON 5 A&M/DCTONE/INTERSCOPE	2182	+135
	8	HATE THAT I LOVE YOU RIHANNA FEAT. NE-YO SRP/DEF JAM/IDJMG	2161	+299
	15	CRANK THAT (SOULJA BOY) SOULJA BOY TELL'EM COLLIPARK/INTERSCOPE	1779	+155
and a	28	ROCKSTAR NICKELBACK ROADRUNNER/ATLANTIC/LAVA	1746	-213
	24	BIG GIRLS DON'T CRY FERGIE WILL LAM/A&M/INTERSCOPE	1669	-206
2	19	THE GREAT ESCAPE BOYS LIKE GIRLS COLUMBIA	1667	-306
	7	GIMME MORE BRITNEY SPEARS JIVE/ZOMBA	1568	-166
	17	WHEN YOU'RE GONE AVRIL LAVIGNE RCA/RMG	1556	-387
1	13	PARALYZER FINGER ELEVEN WIND-UP	1492	+275
1	12	HOW FAR WE'VE COME MATCHBOX TWENTY MELISMA/ATLANTIC	1431	+13
;	25	WAIT FOR YOU ELLIOTT YAMIN HICKORY/RED	1399	-48
2	6	CYCLONE BABY BASH FEAT. T-PAIN ARISTA/RMG	1314	+200
5	3	CLUMSY FERGIE WILL.I.AM/A&M/INTERSCOPE	1244	+346
4	10	AYO TECHNOLOGY 50 CENT FEAT. JUSTIN TIMBERLAKE & TIMBALAND SHADY/AFTERMATH/INTERSCOPE	1161	+121
1	6	I DON'T WANNA BE IN LOVE (DANCE FLOOR ANTHEM) GOOD CHARLOTTE OAYLIGHT/EPIC	1128	+294
a des	10	TEENAGERS MY CHEMICAL ROMANCE REPRISE	980	-257
•	4	TATTOO JORDIN SPARKS JIVE/ZOMBA	959	+237
5	18	BARTENDER T-PAIN FEAT. AKON KONVICT/NAPPY BOY/JIVE/ZOMBA	900	-169
3	7	LET IT GO KEYSHIA COLE FEAT. MISSY ELLIOTT & LIL' KIM IMANI/GEFFEN	885	+84
5	16	FIRST TIME LIFEHOUSE GEFFEN	826	-67
1	12	ME LOVE SEAN KINGSTON BELUGA HEIGHTS/EPIC	813	-337
2	5	BED J. HOLIDAY MUSIC LINE/CAPITOL	784	+163
3	3	GOOD LIFE KANYE WEST FEAT. T-PAIN ROC-A-FELLA/DEF JAM/IDJMG	783	+189
-		LOVE LIKE THIS NATASHA BEDINGFIELD FEAT. SEAN KINGSTON PHONOGENIC/EPIC	638	+408
5	2	UNTIL THE END OF TIME JUSTINTIMBERLAKE DUET WITH BEYONCE JIVE/ZOMBA	635	+206
5	4	I'M LIKE A LAWYER(ME & YOU) FALLOUT BOY FJELED BY RAMEN/ISLAND/IDJMG	600	+72
		KISS KISS CHRIS BROWN FEAT. T-PAIN JIVE/ZOMBA	562	+238
7	2	MISERY BUSINESS PARAMORE FUELED BY RAMEN/ATLANTIC/LAVA	553	+167
5	2	S.O.S. JONAS BROTHERS HOLLYWOOD	496	+141
1	10	SHAWTY PLIES FEAT. T-PAIN SLIP-N-SLIDE/ATLANTIC	425	-249
	CHE?	BABY LOVE NICOLE SCHERZINGER FEAT. WILL.I.AM INTERSCOPE	386	+48
4	17	MAKE ME BETTER FABOLOUS FEAT. NE-YO DESERT STORM/DEF JAM/IDJMG	375	-186
NE	W	INTO THE NIGHT SANTANA FEAT. CHAD KROEGER ARISTA/RMG	351	+23

WEEKS **CANADA CHR/TOP 40** PLAYS TITLE PRINT / PROMOTION LABEL TW 656 14 STRONGER KANYE WEST ROC-A-FELLA/DEF JAM/UNIVERSAL THE WAY I ARE TIMBALAND FEAT. KERI HILSON MOST FY/BLACKOROUND/INTERSCOPE/UNIVERSAL 615 24 APOLOGIZE TIMBALAND FEAT. ONEREPUBLIC MOSLEY/BLACKGROUND/INTERSCOPE/UNIVERSAL 570 6 541 **GIMME MORE** BRITNEY SPEARS JIVE/SONY BMG 7 15 LOVESTONED JUSTIN TIMBERLAKE JIVE/SONY BMG 524 WAKE UP CALL MAROON 5 A&M/OCTONE/UNIVERSAL 491 11 455 MOSLEY/GEFFEN/UNIVERSAL DO IT NELLY FURTADO + 15 423 DON'T STOP THE MUSIC RIHANNA SRP/DEF JAM/UNIVERSAL 7 CORDOVA BAY 416 14 HATE THAT I LOVE YOU RIHANNA FEATURING NE-YO SRP/DEF JAM/UNIVERSAL 412 7 402 ARISTA/SONY BMG HOT AVRIL LAVIGNE + 4 363 RCA/SONY BMG 10 OVER YOU DAUGHTRY UNIVERSAL REPUBLIC/UNIVERSAL 356 13 INTO THE NIGHT SANTANA FEATURING CHAD KROEGER + ARISTA/SONY BMG 351 5 SHADY/AFTERMATH/INTERSCOPE/UNIVERSAL 320 AYO TECHNOLOGY 50 CENT FEAT, JUSTIN TIMBERLAKE & TIMBALAND 9 299 WHO KNEW PINK LAFACE/SONY BMG 14 BELUGA HEIGHTS/EPIC/SONY BMG 258 11 ME LOVE SEAN KINGSTON WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL 248 CLUMSY FERGIE 3 COLLIPARK/INTERSCOPE/UNIVERSAL 225 CRANK THAT (SOUL JA BOY) SOUL JA BOY TELL'EM 4 223 WHEN YOU'RE GONE AVRIL LAVIGNE RCA/SONY BMG 21 HEY THERE DELILAH PLAIN WHITE T'S FEARLESS/HOLLYWOOD/UNIVERSAL 220 20 216 BIG GIRLS DON'T CRY FERGIE WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL 24 209 HC ENTERTAINMENT 18 LAST TIME GEORGE + BUBBLY COLBIE CAILLAT INIVERSAL REPUBLIC/UNIVERSAL 204 3 204 SEVEN DAY FOOL JULLY BLACK UNIVERSAL 11 THE GREAT ESCAPE BOYS LIKE GIRLS COLUMBIA/SONY BMG 201 15 HELLO GOODBYE LIVE ON ARRIVAL + ROCKSTAR 196 n NEVER TOO LATE THREE DAYS GRACE 🔶 JIVE/SONY BMG 193 9 192 POC-A-FELLA/DEF JAM/UNIVERSAL GOOD LIFE KANYE WEST FEATURING T-PAIN 2 182 MELISMA/ATLANTIC/WARNER

Indicates CanCor

+11

-43

+82

-22

-40

+19

-4

+12

-12

+53

+12

+41

+5

+40

-8

-35

-70

+66

+16

-16

-17

-47

+3

+57

-7

-49

-16

+8

+54

-13

FOR WEEK ENDING OCTOBER 21, 2007

HOW FAR WE'VE COME MATCHBOX TWENTY

KSLZ/St. Louis, MO PU: Iommy A MD: Taylor J WNTQ/Syracuse, NY OM/PD: Tom Mitchell MD: Rick Roberts WWHT/Syracuse, NY PD: Butch Chai MD: Jeff Wise WFLZ/Tampa, FL OM: Doug Haman PD: Tommy Chuck WTWR/Toledo, OH PD: Steve Marshall

WVKS/Toledo, OH OM/PD: Bill Michaels

WPST/Trenton, NJ OM/PD: Dave McKay APD/MD: Matt Sneed

Baby DJ'

MD: Dylan

WIHT/Washington, DC PD: Jeff Kapugi APD: Toby Knapp MD: Gillian Sussman WLDI/West Palm Beach, FL

OIVI: Dave De PD: Kobe

WBHT/Wilkes Barre, PA

WKRZ/Wilkes Barre, PA

WSTW/Wilmington, DE

OM: Dan Rivers PD: Sean Stevens MD: Krissy Taylor

WAKZ/Youngstown, OH

WHOT/Youngstown, OH

MD: Frito KOCH/Omaha, NE m Land PD: Erik Johnson MD: Corey Young WXXL/Orlando, FL PD: Michael Bryan APD/MD: Jana Sutter WIQO/Philadelphia, PA PD: Rick Vaughn APD/MD: Jo Jo Brooks

WPRO/Providence, RI

OM/PD: Tony Bristol APD/MD: Davey Morris

WDCG/Raleigh, NC

OM: Chris Shebe PD: Randi West APD/MD: Brody

KWNZ/Reno, NV

KWYL/Reno, NV OM/PD: Nick Elliott

WRVQ/Richmond, VA

WXLK/Roanoke, VA

PD: Kevin Scott APD: Danny Meyers MD: Bob Patrick

APD: Johnny B

PD· Bo

OM/PD: Eddie Gomez

# Operating Blind

#### without a strategic view of the competition?

## nielsen

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**SPOT**SCAN





What makes these rhythmic Web sites outstanding?

# This Is Why They're Hot



KS107.5

page alive. The logo is very strong and the overall design of the Web site accents the electric theme of the station logo. The home page offers a good overview of what's happening on the air, and the font is fun and a little quirky. There are also features like "Pick the Music" and "Come Party With Us" that involve listeners in selecting music and joining the street team.

KQKS (KS107.5)/Denver, ks1075.com: It's always been easy for me to find exactly what I'm looking for on ks1075.com. The home page is simple and clean, and advertisers probably love the fact that users don't have to scroll down to see the ads; they are easily visible but don't take away from the rest of the site's content. The jocks and mixers are showcased on top of the home page and constantly rotate. All of the pictures are yummy and MD John E. Kage spotlights new music, which helps familiarize listeners with tunes before they hit the airwaves.

#### KYLD (Wild 94.9)/San Francisco, wild949.com:

Clear Channel's Wild 94.9 uses the same template as other sites owned by the company, but wild949.com really stands out in a good way. It offers more than enough activities to keep visitors tuned in to the site. They can listen to the live stream while chatting and there's video and/or audio links for all the news stories posted, along with vivid images. The Wild Music section allows visitors to instantly rate, request and hear new music. Instead of just listing the most-played songs, the top 20 music videos are prominently displayed with links to the actual clips. The Wild On-Demand area provides instant access to podcasts from the T-Man's morning show and other popular features. And the color and overall appearance of this site is delicious.

**WBBM (B96)/Chicago, b96.com:** What draws visitors in is the great, high-resolution banner images of the personalities that continue to rotate, and I love the varied transitions that they make as they go by. Also, each banner is customized with a design and font to reflect the style of each jock. Channels and mini banners help make navigating the site easy, but also enhance b96.com, since different colors and fonts are utilized to make those sections more visually interesting. There are only a few words used at most to describe each channel, which makes it easy to skim. There's also a blog section that has posts from all B96 personalities, in addition to daily posts, live chats and videos.

#### XMOR (Blazin' 98.9)/San Diego, blazin989.com:

Graphics really make blazin989.com appealing. While there are channels provided on the left for all categories, there are a couple of banners and several boxes in the center of the home page for special events, contests and shows. Each of these has graphics that capture the essence of the station as well as what it's promoting. The background adds a little something extra and makes the page appear complete and polished.

#### Darnella Dunham DDunham@RadioandRecords.com

arlier this month, Emmis' WQHT (Hot 97)/New York's hot97.com was voted best hip-hop radio Web site by VH1 at its Hip-Hop Honors awards show. The station was nominated, along with rhythmic sister KPWR (Power 106)/Los Angeles, Clear Channel-owned urban outlets WGCI/Chicago and WUSL (Power 99)/Philadelphia and CBS Radio's urban WVEE (V-103)/Atlanta. Overall, Hot 97 bested the competition by winning 39%

of the online vote.

Emmis is a company that is committed to extending the brand of its stations via new-media platforms, and its Web sites bring it all together. Hot 97 wasn't just recognized for the look of hot97.com, but for its content.

According to webmaster Frank Miller, "The hip-hop dominance of Hot 97 gives us the ability to provide exclusive content that can't be found anywhere else online. We update our content daily with the latest news, music, videos and artist exclusives, because it all happens right down the hall in the Hot 97 studios."

I spend a lot of time on station Web sites learning about personalities, listening online and getting details about on-air and online promotions. But what makes hot97.com exceptional is its ease of navigation. Every time I visit, there seems to be something new to explore, and the biggest contest is always in plain view. Also, the moving text is visually engaging and not a distraction or annoying. Other bonuses include easy access to podcasts and video from interviews. While most stations highlight core artists at the top of the page, hot97.com utilizes images of its veteran jocks and makes Miss Jones, Angie Martinez and Funkmaster Flex the stars of the site.

There are many more noteworthy rhythmic station Web sites in addition to hot97.com. Here are a few destinations that do an outstanding job of extending on-air brands online.

**KEZE (Wired 96.9)/Spokane, keze.com:** The first attribute that appeals to me on Wired 96.9's site is its visual aesthetic. The hot pink and bright green colors on top of a black background are stimulating, and the flashing artists keep the home



#### **Online Turnoffs**

Many of the elements that make a Web site appealing are subjective. But there are some things station sites should not do.

No maintenance: By mentioning your station Web site, you're inviting listeners to visit online. But dated jock bios aren't likely to keep them coming back. Web sites are living, breathing extensions of your station, and not regularly changing elements is comparable to not changing the music on your station and expecting listeners to keep coming back. Clutter on the home page: If the majority of your content is here, visitors may become overwhelmed and leave your page entirely. Outdated artists: If an artist has music on your station that is being played only in the gold category, it's probably time to remove that artist from the home page. Many stations feature core artists here, and your station and site automatically appear dated when not-so-hot acts are the first thing visitors see. -DD

# BOLD FACE NAMES BRIGHT STARS REGISTER TODAY & SAVE! **BIG OPPORTUNITIES** FIND OUT WHAT THE R&B/HIP-HOP COMMUNITY IS BUZZING ABOUT!

# ANNOUNCING ...

#### FEATURED EAKERS INCLUDE:

EBRO DANDEN, PD, Hot 97 SHEILA ELDRIDGE, Sr. VP/Partner, Perry Broadcasting ETHIOPIA HABTEMARIAM, VP, Universal Music Publishing DEREK HARPER, Program Director, WPZE CHRIS HICKS, Sr. VP of Urban A&R, Atlantic and Warner/Chappell STEPHEN HILL, VP of Programming, BET KYAMBO "HIP-HOP" JOSHUA, Head of Urban A&R, Columbia COREY "CL" LLEWELLYN, President/CEO, Digiwaxx Media

LORI SALE, Head of Global Branded Entertainment, International Creative Management DR. CORNEL WEST, Professor of Religion & African American Studies, Princeton University ALVIN WILLIAMS, Senior Director of Music Industry Development, Gospel Music Channel LAMONDA WILLIAMS, Director of Urban Programming, Music Choice AND MANY MORE!



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Billboard's 8th annual R&B/Hip-Hop Conference & Awards is returning to the ATL!! This must-attend conference brings together top industry players to network, share knowledge, and discover new talent. It will be jam-packed with savvy speakers, valuable networking opportunities, educational sessions, artist showcases, and a reception honoring the best and brightest in R&B/Hip-Hop radio. But the excitement doesn't end there. Capping the three-day event will be a special evening celebration saluting Billboard's Founders Award honorees with live performances by today's hottest R&B/Hip-Hop artists!

Georgia

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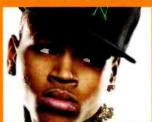
# RHYTHMIC

IN NIELSEN BDS THE HITPREDICTOR

week

34

► "KISS KISS" (9-6) BY CHRIS BROWN-TAKES MOST INCREASED AYS (UP 589) FOR THE THIRD TIME SINCE THE SONG'S DEBUT ALONG KANYE WEST (NO. 5), THE TI ACKS HAVE



MOST ADDED

NEW STATIONS

27

23

TITLE ARTIST / LABEL

SOULJA GIRL

ROC BOYS (AND THE WINNER IS)...

WINNER IS)... 2' Jay-Z (RQC-A-FELLA/DEF JAW/IDJMG) KBBT, KBDS, KBMB, KCAQ, KDDB, KDCS, KHTN, KISV, KKFR, KKSS, KPTV, KPWR, KSEQ, KUUL, KVEC, KWIN, KXHT, KXJM, KYZZ, WAJZ, WNHT, WNVZ, WRDW, WRED, WRVZ, WWKX, WXIS



TITLE ARTIST / LABEL

CAN'T HELP BUT

Trey Songz (SONG BOOK/ATLANTIC) TOTAL STATIONS:

COME HOME

Amanda Perez (UPSTAIRS) TOTAL STATIONS

HYPNOTIZED

BODY

Gemini

I'M SO HOOD 5 DJ Khaled Feat. T-Pain. Trick Daddy, Rick Ross & Plies (TERROR SQUAD/KOCH) TOTAL STATIONS:

Ja Rule Feat. Ashley Joi (THE INC./UNIVERSAL MOTOWN) TOTAL STATIONS:

POWERED BY nielsen

#### NEW AND ACTIVE

PLAYS /GAIN

544/51

1 534/185

40

35

24

36

411/8

401/5

486/69

ACTIVE		
TITLE ARTIST / LABEL		PLAYS /GAIN
CLUMSY	107	368/108
Fergie	-	
(WILL.I.AM/A&M/INTERSCO	PE)	
TOTAL STATIONS:		19
JUST FINE	<b>ф</b>	310/187
Mary J. Blige		
(MATRIARCH/GEFFEN/INTE	RSCC	
TOTAL STATIONS:		36
MOVE SHAKE DROP		309/27
		309/27
DJ Laz		
(DIAZ BROTHERS/TVT)		12
TOTAL STATIONS:		12
WHAT IS IT		270/195
Baby Bash Feat, Sean King	iston	
(ARISTA/RMG)	_	
TOTAL STATIONS:		32
POP BOTTLES		258/42
Birdman Feat. Lil Wayne		
(CASH MONEY/UNIVERSAL	MOT	
TOTAL STATIONS:		20

TITLE CERTIFICATIONS STATUS	PLA	AY5 */-		
1 1 14 CRANK THAT (SOULJA BOY) NO. 1(6 WKS) II 🛱 SOULJA BOY TELL'EM COLLIPARK/INTERSCOPE	5594	-219	<b>42</b> .580	1
2 10 BED II th J. HOLIDAY MUSIC LINE/CAPITOL	4661	-303	33.394	4
3 18 CYCLONE the start of the s	4392	-181	33.847	3
6 11 BABY DON'T GO FABOLOUS FEATURING JERMAINE DUPRI DESERT STORM/DEF JAM/IDJMG	4164	+97	29.858	6
8 6 GOOD LIFE CANYE WEST FEATURING T-PAIN ROC-A-FELLA/DEF JAM/IDJMG	4145	+411	36.933	2
6 9 6 KISS KISS MOST INCREASED PLAYS D	4081	+589	32.508	5
4 16 STRONGER 11 KANYE WEST ROC-A-FELLA/DEF JAM/IDJMC	3819	-559	29.121	7
5 18 SHAWTY II	3661	-476	25.330	9
9 10 6 NO ONE	3544	+445	28.355	8
0 7 18 LET IT GO	3281	-458	20.747	10
III         III         IIII         SHAWTY IS A 10         IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII	2708	+247	16.902	13
	2693	-292	19.261	11
HATE THAT I LOVE YOU	2658	+197	14.815	14
IN THE END OF TIME	2233	+397	12.628	17
JUSTIN TIMBERLAKE DUET WITH BEYDNCE JIVE/ZOMBA	-		11.847	20
	2184	+146		
14 13 50 CENT FEAT. JUSTIN TIMBERLAKE & TIMBALAND SHADY/AFTERMATH/INTERSCOPE	1975	-244	18.939	12
POE BOY/ATLANTIC	1903	+385	12.270	18
WYCLEF JEAN FEATURING AKON, LIL WAYNE & NIIA COLUMBIA	1840	*166	9.772	24
CORILLA ZOE BLOCK/BAD BOY SOUTH/ATLANTIC	1790	+150	12.804	16
18         24         MAKE ME BETTER FABOLOUS FEATURING NE-YO         DESERT STORM/DEF JAM/IDJMG	1678	-152	11.764	21
15         13         YOU KNOW WHAT IT IS TI. FEATURING WYCLEF JEAN         IP           GRAND HUSTLE/ATLANTIC         GRAND HUSTLE/ATLANTIC         IP	1661	-492	10.740	22
28 3 APOLOGIZE TIMBALAND FEATURING ONEREPUBLIC MOSLEY/BLACKGROUND/INTERSCOPE	1660	+485	12.018	19
30         26         10         GET BUCK IN HERE DJ FELLI FEL FEATURING DIDDY, AKON, LUDACRIS & LIL JON         10	1310	+12	13.309	15
23 20 A BAY BAY HURRICANE CHRIS POLO GROUNDS/J/RMG	1276	-205	6.637	28
29 4 THE HAND CLAP HURRICANE CHRIS FEATURING BIG POPPA OF RATCHET CITY POLO GROUNDS/J/RMG	1217	+182	6.181	29
24 19 BIG GIRLS DON'T CRY	1086	-250	7.327	27
D 37 3 DUFFLE BAG BOY PLAYAZ CIRCLE FEATURING LIL WAYNE DTP/DEF JAM/IDJMG	973	+312	7.950	26
28 25 9 WADSYANAME DERRTY/UNIVERSAL MOTOWN	950	-36 <b>3</b>	4.610	36
29 40 2 SOULJA GIRL SOULJA BOY TELL'EM FEATURING 1-15 COLUPARK/INTERSCOPE	905	+368	5.151	34
30 32 / GIRLS KISS GIRLS	887	+105	3.912	
TI SBURGH SLIM DEF JAM/IDJMG	863	-354	10.548	23
32 31 7 FREAKY GURL	796	-3	5.747	30
30 15 SORRY, BLAME IT ON ME	772	-192	4.760	35
	720	+44	4.330	38
30 S SECRET ADMIRER	703	+90	4.024	
PITBULL FEATURING LLOYD FÂMOUS ARTISTS/TVT				
	615	-27	5.744	31
SEAN KINGSTON BELUGA HEIGHTS/EPIC/KOCH	609	+183	2.794	-
HIGH 4 LIFE/UNIVERSAL REPUBLIC	603	+68	3.571	-
39         36         13         LOVESTONED JUSTIN TIMBERLAKE         11 th JIVE/ZOMBA	592	-72	4.065	-
40 NEW GIRLFRIEND BOW WOW & OMARION T.U.G./COLUMBIA	572	+436	3.741	-

	SOULJA GIRL 23 Soulja Boy Tell'em Feat. I-15	Gemini (BIG GUN)		TOTAL STATIONS:	20
	(COLLIPARK/INTERSCOPE)	TOTAL STATIONS:	20		
	KCAQ, KDDB, KDHT, KISV, KKFR, KKSS,				
	KLUC, KPWR, KRKA, KSEQ, KVEG, KYZZ, KZFM, KZON, KZZA, WAJZ, WLLD, WPOW,				
	WRDW, WRED, WRVZ, WWKX, WXIS				
	WHAT IS IT 11				
	Baby Bash Feat. Sean Kingston				
	(ARISTA/RMG)				
	KBDS, KBOS, KCAQ, KHTN, KIBT, KISV,				
	KKFR, KTBT, KXJM, KZON, WRVZ				
	GIRLFRIEND 9				
	Bow Wow & Omarion				
	(T.U.G./COLUMBIA) KLUC, KOHT, KPWR, KWIN, WJJS, WKHT,				
	WMBX, WXIS, XHTO				
÷					
	CHURCH 9 T-Pain				
	(KONVICT/NAPPY BOY/JIVE/ZOMBA)				
	KBMB, KDDB, KKSS, KWIN, WNHT, WRDW,				
	WRED, WRVZ, WXIS	MOST			
	HATE THAT I LOVE YOU 6	INCREASE	1.1		
	Rihanna Feat. Ne-Yo				
	(SRP/DEF JAM/IDJMG)	PLAYS			
	KIBT, KKFR, KPTY, WBTT, WQHT, WZMX	And a second second			
	DUFFEL BAG BOY 6				
	Playaz Circle Feat. Lil Wayne				
	(DTP/DEF JAM/IDJMG) KPRR, KUUU, WNVZ, WRCL, WWKX,	+589	th KI	SS KISS	
	WZMX	FJOS			
				is Brown Feat. T-Pain (Jive/Zomt T +44, WNHT +36, KPRR +34, XHTZ +34, W	
	GET BUCK IN HERE 6 DJ Felli Fel Feat. Diddy, Akon, Ludacris &			4 +29, KKSS +28, WJMN +26, WAJZ +25, KK	
	Lil Jon	1 OF			
	(ROCK HILL)	+485		OLOGIZE	
	KBMB, KDDB, KZZA, WRDW, WRVZ, WWKX		Tin	abaland Feat. OneRepublic	
	WWA			5 +60, KLUC +35, WRDW +27, WWKL +27, KI	KI +24,
	SUPERSTAR 6		WAJ	Z +22, KEZE +22, WPOW +21, KBOS +21, WIB	rt +19
	Lupe Flasco	+445	th NC	ONE	
	(IST & ISTH/ATLANTIC) KDDB, KIBT, KISV, KXJM, WRDW, WXIS	төөр			
				cia Keys (J/RMG) A +38, WPOW +38, WNHT +36, KTTB -25, K	1110+25
	TAKE YOU THERE 5			N +24, KPHW +24, WXI5 +22, KKS5 +B, KB	
	Sean Kingston (BELUGA HEIGHTS/EPIC/KOCH)	170			
	KKWD, KVYB, KWIN, WJJS, WWKL	+436		RLFRIEND	
				Wow & Omarion (T.U.G./Columb (X +40, WJFX +38, WJMN +27, KHTN +27, KI	
				+26, KCAQ +25, KEZE +25, KXJM +24, KYZZ	
				OD LIFE	
				iye West Feat. T-Pain	
				-A-Fella/Def Jam/I0JMG) fT +53, KBMB +42, WZMX +37, WWKX +36, 1	XMOD +37
	ADDED AT			8 +26, KCAQ +22, KYZZ +20, KTTB +16, KKS	
	KZZA 1067 KDL				
	THE TEXAS PARTY STATION				
	Dallas, TX				
	PD: Al Fuentes				
	Soulia Boy Tell'em Feat, 1-15, Soulia Girl, 1				

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CURATE • TRUSTWORTHY • COMPREHENSIVE

Soulja Boy Tell'em Feat. I-15, Soulja Girl, 1 DJ Felli Fel, Get Buck In Here, 0 Timbaland Feat. OneRepublic, Apologize, 0

R REPORTING STATIONS PLAYLISTS GO TO Dadie

WEEK ENDING OCTOBER 21, 2007 FOR WEEK ENDING OLTOBER 21, 2007 LECEND: See legend to charts in charts section for rules and symbol explanations. 75 rhythmic stations are electronically monitored by Nielsen Broadcast Data Systems 24 h a day, 7 days a week.@ 2007 Nielsen Business Media, Inc. All rights reserved.



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#### RHYTHMIC REPORTERS

WAJZ/Albany, NY\* OM: Kevin Callahar PD: Rob Ryan MD: JD Redman

KKSS/Albuquerque, NM\* PD: Homie Marco Arias MD: Matthew Candelaria

KFAT/Anchorage, AK OM: Tom Oakes PD/MD: McConnell "Man@Large" Adams APD: Brad Erickson

WBTS/Atlanta, GA\* PD: Lee Cagle APD/MD: Maverick

KDHT/Austin, TX\* OM/PD: Chase KXBT/Austin, TX\*

: Rudy Ramos APD: Chico Rico

KBDS/Bakersfield, CA\* PD: Robert Cha APD: Adlai "DJ D-Lay"

KISV/Bakersfield, CA\* OM: Eric Sea PD/MD: J. Reed

WJMN/Boston, MA\* PD: Cadillac Jack APD: Dennis O'Heron MD: GeeSnin

WCZQ/Champaign, IL PD/MD: Roderick "SuavA" Lake

WRVZ/Charleston, WV\* OM: Rick Johnson PD/MD: Woody Woods

WIBT/Charlotte, NC\* OM: Bruce Logan PD: Rob Wagman APD/MD: lo lo

WBBM/Chicago, IL\* Todd Cav APD/MD: Erik Bradley

KIBT/Colorado Springs, CO\* PD: Jared Goldberg MD: Madboy

KZFM/Corpus Christi, TX\* OM/PD: Ed Ocanas MD: Arlene M, Cordell

KZZA/Dallas, TX\* PD: Al Fuentes

KQKS/Denver, CD\* PD: Cat Collins APD/MD: John E. Kage

KPRR/FI Paso, TX\* OM: Steve Gramzay PD: Patti Diaz APD/MD: DJ Slo Motion

XHTO/EI Paso, TX\* OM/PD: Francisco Aguirre APD/MD: Alex "Big Al" Flora

WRCL/Flint, MI\* OM: J. Patrick PD: Nathan Reed MD: Clay Church

KBOS/Fresno, CA\* PD: Greg Hoffman MD: Danny Salas

KSEQ/Fresno, CA\* OM/PD: Tommy Del Rio MD: DJ Lace

WBTT/Ft. Myers, FL\* PD: Scrap Jackson APD/MD: Omar "The Big O' OM: Dan Collins OM/PD: Sam Elliot PD: Philip "Drex" Rene MD: Zannie K WJFX/Ft. Wayne, IN\* KHTN/Modesto, CA\* OM/PD: Rene Roberts

KTTB/Minneapolis, MN\*

APD/MD: Weasel KDON/Monterey, CA\* WNHT/Ft. Wayne, IN\* OM/PD: Sam Diggedy APD/MD: Eric "The Funky 1" nt "Mojo" Wilson

APD/MD: Shady Spencer KYZZ/Monterey, CA\* PD: Tommy Del Rio APD/MD: Q "Your Boy Q" WHZT/Greenville, SC\* OM: Steve Crumbley

PD/MD: Jet Black WDLD/Hagerstown, MD

WFFY/Ft. Walton Beach, FL

PD: Phil Becker

PD· Vir

OM: Rick Alexande PD/MD: Artie Shultz WWKL/Harrisburg, PA\*

OM/PD: John O'Dea

APD/MD: Venetia

OM: Steve Salhany PD/MD: DJ Buck

OM: Wayne Maria

MD: Kevin Akitake

KPTY/Houston, TX\*

OM: Arnulfo Ramirez

PD: Cindy Hill

OM: Rich Bailey

PD: KC Bejerana

APD: David Simpson

OM: Don Londor PD: Tias Schuster MD: Shaggy WZMX/Hartford, CT\*

Mevers

PD: Fhr

WQHT/New York, NY\*

APD/MD: Jill Strada

WNVZ/Norfolk, VA\*

KMRK/Odessa, TX PD: Christopher Marguez APD/MD: Kid Vicious

KDDB/Honolulu, HI\* KKWD/Oklahoma City, PD: Ryan Sean OK\* OM: Chris Baker KIKI/Honolulu, HI\* PD: Ronnie Ramirez

PD: Tony Tecate APD: Pablo Sato MD: K-Smooth KPHW/Honolulu, HI\*

KCAO/Oxnard, CA\* PD/MD: Brian "Big Bear" Davis

WPYO/Orlando, FL\*

OM: Steve Holbrook

PD: Stevie DeMann

KVYB/Oxnard, CA\* PD/AMD: Daniel "Mambo Herreion KKUU/Palm Springs, CA

WXIS/Johnson City, TN\* PD/MD: Todd Ambrose PD: Anthony "Antdog" Quiroz APD: Erin Deveaux MD: Ron T

KCHZ/Kansas City, MO\* WZPW/Peoria, IL OM/PD: Maurice DeVoe OM: Matt Bahar WKHT/Knoxville, TN\* PD/MD: Quint "Q" Hafron

MD: Joey Tack WRDW/Philadelphia, PA\* PD: Leo "Kid Leo" Baldwin KRKA/Lafavette, LA\* MD: Marian Newsome-PD/MD: Chris Logar McAdam

KNEX/Laredo, TX PD: Arturo Serna II

KLUC/Las Vegas, NV\* APD/MD: J.B. King

PD: Jimmy Stea

APD/MD: F-Man

OM: Jeff Scott

PD/MD: Magoo

KBTE/Lubbock, TX

KSTO/Lubbock, TX

D: Eddie Moreno

APD: Vince Carrillo

MD: Gilbert Saldana

PD: Mo Bette

MD: Eddie Mix

WPOW/Miami, FL\* OM/PD: Tom Calococci

KVEG/Las Vegas, NV\* PD: Sherita Saulshe MD: Jesse "J-Noise" Garcia

OM/PD: Buzz Bradley WLTO/Lexington, KY\* MD: DJ Jon OM: Robert Lindsey PD: Tabatha Levrault

KXJM/Portland, OR\* OM: Tim McNamera PD: Mark Adams KPWR/Los Angeles, CA\* APD: Carrie "Careezy" Fisher MD: Big Kid Bootz

PD: Dennis Martinez MD: DJ Mikee Mike

WPKF/Poughkeepsie, NY PD: Aaron "Dave" McCord APD/MD: C.J. McIntyre

WWKX/Providence, RI\* OM: Tony Bristol PD/MD: Dan Hunt APD: Joey Foxx

KEWB/Redding, CA

OM: Rick Healy PD: Rico Garcia

KBFM/McAllen, TX\* OM: Billy Santiago PD: Johnny O MD: Frankie G

KGGI/Riverside, CA\* KXHT/Memphis, TN\* PD: Jesse Duran APD: Mike Medina MD: ODM Gutierez

WJJS/Roanoke, VA\* PD/MD: Cisqo

\* Monitored Reporters



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- 3 -

LOOK LIKE MONEY

2007 -

ENDING OCTOBER 21,

VEEK

FOR

"I'M SO HOOD" RISES 15-10 AT RAP AND 12-8 AT URBAN TO GIVE DJ KHALED HIS FIRST TOP POWERED BY nielsen

35

10 ON BOTH CHARTS.										
LAST WEEK	WEENS	RAP 11 NIELSEN BD TITLE CERTIFICATION ARTIST IMPRINT / PROMOTION LABE	S PL	PLAYS TW +/-		AUDIENCE MILLIONS RANK				
1	18	CRANK THAT (SOULJA BOY) NO. 1(7 WKS) to SOULJA BOY TELL'EM COLLIPARK/INTERSCO	* 8457	-620	66.176	2				
3	7	GOOD LIFE MOST INCREASED PLAYS KANYE WEST FEATURING T-PAIN ROC-A-FELLA/DEF JAM/IDJM	6 7659	+681	71. <b>731</b>	1				
2	25	SHAWTY I PLIES FEATURING T-PAIN SLIP-N-SLIDE/ATLANT	1 6468	-740	53.028	3				
4	12	BABY DON'T GO FABOLDUS FEATURING JERMAINE DUPRI DESERT STORM/DEF JAM/IDJM	G 5535	+216	42.218	4				
8	13	DUFFLE BAG BOY PLAYAZ CIRCLE FEATURING LIL WAYNE DTP/DEF JAM/IDJM	4705	+555	40.857	5				
6	21	CYCLONE BABY BASH FEATURING T-PAIN ARISTA/RM	4691	-145	35.226	6				
7	20	HOOD FIGGA GORILLA ZDE BLDCK/BAD BOY SOUTH/ATLANT	4635	+95	34.677	7				
5	17	STRONGER I KANYE WEST ROC-A-FELLA/DEF JAM/IDJM	1 4528	-770	33.938	8				
1C	8	HYPNOTIZED PLIES FEATURING AKDN BIG GATES/SLIP-N-SLIDE/ATLANT	3438	+219	18.424	17				
15	10	I'M SO HOOD DJ KHALED FEAT, T-PAIN, TRICK DADDY, RICK ROSS & PLIES TERROR SQUAD/KOC	н 3393	+333	29.669	9				
13	12	MY DRINK N' MY 2 STEP CASSIDY FEATURING SWIZZ BEATZ FULL SURFACE/J/RM	G 3263	+175	25.895	11				
9	17	YOU KNOW WHAT IT IS T.I. FEATURING WYCLEF JEAN GRAND HUSTLE/ATLANT	3240	-754	24.471	12				
14	14	FREAKY GURL GUCCI MANE BIG CAT/ASYLUM/ATLANT	IC 3110	+37	23.815	13				
18	5	SOULJA GIRL SOULJA BOY TELL'EM FEATURING I-15 CDLLIPARK/INTERSCDF	2918	+600	20.941	16				
12	26	MAKE ME BETTER FABOLOUS FEATURING NE-YO DESERT STORM/DEF JAM/IDJM	1 2821	-339	23.465	14				
19	8	LOW FLO RIDA FEATURING T-PAIN POE BOY/ATLANT	2714	+470	16.669	19				
20	8	THE HAND CLAP HURRICANE CHRIS FEATURING BIG POPPA OF RATCHET CITY POLO GROUNDS/J/RM	c 2439	+300	12.342	21				
17	13	AYO TECHNOLOGY 50 CENT FEAT. JUSTIN TIMBERLAKE & TIMBALAND SHADY/AFTERMATH/INTERSCOF	e 2324	-251	26.857	10				
n	14	I GET MONEY 50 CENT SHADY/AFTERMATH/INTERSCOF	e 2311	-891	23.286	15				
16	9	WADSYANAME NELLY DERRTY/UNIVERSAL MOTOW	N 1917	- <b>6</b> 96	9.448	25				
21	5	BLUE MAGIC JAY-Z ROC-A-FELLA/DEF JAM/IDJM	G 1608	-302	10.152	23				
22	13	GET BUCK IN HERE DJ FELLI FEL FEATURING DIDDY, AKON, LUDACRIS & LIL JON ROCK HIL	1460	+36	13.710	20				
23	6	I WANT YOU COMMON G.O.O.D./GEFFEN/INTERSCOF	e 1411	+130	9.653	24				
25	6	POP BOTTLES BIRDMAN FEATURING LIL WAYNE CASH MONEY/UNIVERSAL MOTOW	N 961	+115	6.239	26				
24	2C	CAN'T TELL ME NOTHING KANYE WEST ROC-A-FELLA/DEF JAM/IDJM	g 946	-195	17.979	18				
27	4	GIRLS KISS GIRLS PITTSBURGH SLIM DEF JAM/IDJM	6 <b>945</b>	+144	3.979	31				
26	6	BODY JA RULE FEATURING ASHLEY JOI THE INC./UNIVERSAL MOTOW	N 887	+60	4.266	29				
29	5	GET IT BIG TRAP STARZ HIGH 4 LIFE/UNIVERSAL REPUBL	r 775	+84	5.739	27				
28	4	BOTTLE POPPIN' YUNG JOC FEATURING GORILLA ZOE BLOCK/BAO BOY SOUTH/ATLANTI	766	+10	3.756	34				
37	2	ROC BOYS (AND THE WINNER IS) JAY-Z ROC-A-FELLA/DEF JAM/IDJM	<sub>6</sub> 751	+307	10.417	22				
30	5	SECRET ADMIRER PITBULL FEATURING LLOYD FAMOUS ARTISTS/TV	T 718	+98	4.093	30				
31	4	DON'T CALL ME NO MO PROJECT PAT KOC	н 624	+35	2.319	-				
39	3	INDEPENDENT WEBBIE TRILL/ASYLU	M 544	+115	3.089	37				
35	2	THEME SONG (HOGGS ON DA GRIND) SLIM THUG STAR TRAK/GEFFEN/INTERSCOF	514	+23	2.158	-				
36	7	WATCH MY SHOES 3DEEP TRILL/ASYLUI	M 512	+63	3.888	32				
E	3	BLOW YA MIND STYLES P FEATURING SWIZZ BEATZ KOC	H 485	+93	3.450	35				
33	7	THINGS U DO DJENVY & RED CAFE FEATURING NINA SKY SHAKEDOWN/GANG BLOK/KOC	H 485	-85	3.370	36				
38	3	LET'S VIBE YO GOTTI MOUTH OF THE SOUTH/TV	T 457	+19	2.042					
34	5	HOT THING TALIB KWELI FEATURING WILL.I.AM BLACKSMITH/WARNER BRO	5. 447	-94	3.786	33				
	-	LOOK LIKE MONEY								

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OCTOBER 26, 2007

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XMOR/San Diego, CA\* OM/PD: Lee Cornell KYLD/San Francisco, CA\* M: Michael Martin PD/MD: Jazzy Jim Archer APD/MD: Travis Loughran

> KWWV/San Luis Obispo. ٢A OM: Drew Ross PD/MD: JoJo Lopez APD: DJ Mel

KBMB/Sacramento, CA\* PD: Pattie Moreno

KSFM/Sacramento, CA\*

WOCO/Salisbury, MD

OM/PD: Brian Miche

APD/MD: Kevin Cruise

KUUU/Salt Lake City, UT\*

KBBT/San Antonio, TX\*

KPWT/San Antonio, TX\*

APD: John Henry Medina

OM: Roger Allen PD/MD: Doug Bennett

XHTZ/San Diego, CA\*

PD: Rick Thomas

APD: DJ Tre

MD: DJ Short-E

PD: Byron Kennedy

APD: Randy Fox

PD: Deelite MD: Bill Baker

KPAT/Santa Maria, CA MD: DJ E-Wrek

KUBE/Seattle, WA\* OM: Shellie Hart PD: Eric Powers APD/MD: Karen Wild

WYPW/South Bend, IN OM: Ron Stryker APD/MD: Mike "The Mayor Mike Jax" Jackson

KEZE/Spokane, WA\* OM: Roger Nelson PD: Boomer Davis

KWIN/Stockton, CA\* PD: Louie Diaz

WLLD/Tampa, FL\* PD: Orlando APD: Scantman MD: Kristi Reif

KDHT/Tucson, AZ\* OM: Tim Richards PD: Fred Rico APD/MD: Rico Villaiobos

KTBT/Tulsa, OK\* OM: Don Cristi PD: Corbin Pierce MD: Jonathan Shuford

KBLZ/Tyler, TX PD: Charlie O'Douglas MD: Marcus "DJ Marcus

WMBX/West Palm Beach, FL\*

KDGS/Wichita, KS\*

KHHK/Yakima, WA OM: Dewey Boynton PD/MD: Matt Foley

KKFR/Phoenix, AZ\* PD: Bruce St. James APD: Karlie Hustle MD: DJ Joey Boy KZON/Phoenix, AZ\*

WRED/Portland, ME\*

Love" Love

OM/PD: Mark McCray MD: Preston Lowe

PD: Greg "Hitman" Williams MD: Dave "Deuce" Jacobsen

70 36 42 86 33 410 +49 1.235 PHATTRAXX/UNIVERSAL REPUBLIC

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# **URBAN/URBAN AC/GOSPEL**



Syndication One's new president of programming sets his sights on larger-than-life entertainment

# **Bernstein Is Back**

#### Darnella Dunham DDunham@RadioandRecords.com

n August 2006, SupeRadio Networks president Gary Bernstein unexpectedly exited the syndication company. During a 14-year run with the program supplier he was bestknown for creating its urban and mix-show divisions, which syndicated more than a dozen shows, including Russ Parr's morning show, "Walt Love's Gospel Traxx," "The Wendy

Williams Experience,""The Baka Boyz Hip-Hop Master Mix," "The Donnie McClurkin Show," "The BeBe Winans Radio Show," "The Backspin With Spinderella" and "Smashtime Radio With Clinton Sparks."

Rather than immediately hook up with another syndie outfit, Bernstein began to work closely with Radio One urban WHTA (Hot 107.9)/Atlanta personality CoCo Brother to help him land more affiliates for his holy hip-hop program, "The Spirit of Hip-Hop," while continuing to work with recording artist Angelique Cinelu.

#### **Roster Of Shows**

After a year of working independently, Bernstein has returned to the syndication ranks full-time as president of programming for Radio One's syndication division. In addition to "The Spirit of Hip-Hop," Syndication One's lineup includes "The Yolanda Adams Morning Show,""The Al Sharpton Show" and "The Rickey Smiley Morning Show" with more expected to be announced.

Naturally, Bernstein is upbeat about the future of the network's offerings, particularly "The Spirit of Hip-Hop," which he has worked with for the past year. "There was a huge hole for a young-end inspirational radio show, and that's proven to be the case because the ratings have been off the charts," he says.

He predicts that gospel singer Adams' foray into morning radio (where she is accompanied by Brother Larry Jones) will benefit gospel stations, especially once they're measured by Arbitron's Portable People Meter. Having "a morning show



Bernstein

with superstar talent in the inspirational field is going to be huge and critical for the gospel stations because we've all seen what can happen when these stations get in trouble by PPM," he says. "So having major star power that's entertainment-oriented will work well in a PPM world and will be critical to these stations."

As for Smiley, who targets 18- to 34-year-olds from his base at Radio One urban KBFB (97.9 the Beat)/Dallas, Bernstein says that "the timing's been perfect for someone like Rickey to come aboard with a new fresh sound and an allstar cast."

#### Radio Route To Syndication

The hosts of all but one of Syndication One's offerings made names for themselves in other media before crossing over to radio. But Bernstein says that doesn't mean the company isn't open to fresh new talent traveling a radio route to syndication.

"When there's not a huge training ground and there's not a lot of people getting an opportunity, work is more cutthroat," he says.

"But those few that are passionate" and are willing to work their way up from small to medium to large markets "or just come up with a great concept won't be denied. They can cut through and make a difference. So, just because right now there's not a lot of new brands com-



Adams, left, and Jones

CoCo Brother

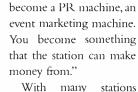
ing out doesn't mean it's impossible for someone in a small market with a big concept to come up with a great syndicated platform. I'm always in the streets looking for the next big thing. I don't like looking for the obvious, I like looking for what's way ahead of the curve, because I always want to be ahead of the curve."

While it is owned by Radio One, Syndication One intends to provide content for stations owned by other companies, in the same way that Clear Channel's Premiere Radio Networks does. "I want Syndication One to be first with world-class content," Bernstein says. "We're going to serve every single radio station—it's truly going to be an independent company. For Rickey Smiley, we're getting contracts from Clear Channel to Cumulus, across the board. One of the reasons why I was brought in to run Syndication One was to have that

relationship with all the broadcast groups. That's important for a syndication company."

#### Live Events

In addition to content, Radio One's syndication arm hopes to also provide ancillary events. Plans call for a multi-artist tour branded with "The Spirit of Hip-Hop" to hit multiple cities, modeled after a recent event staged by WHTA that Bernstein says drew 16,000 people. "The goal is to take 12 bands on the road to different markets and do similar events in other cities. Now, when you can do that, you're not just a radio program to a station—you



With many stations forced to operate with bare-bones marketing budgets, Bernstein believes such an approach presents marketing opportunities that can help generate media exposure for affiliates while also providing sponsorships that can be sold to clients. "In Atlanta, ABC Family sponsored the event," he says.

ther The PPM is top of mind for many programmers, and Bernstein feels that the new ratings methodology will help boost syndication.

"There will be a huge awareness that appointment listening is where it's at, and therefore, programs and benchmarks and features that create excitement will be needed," he says. "Weekends and personalities are going to be more important, and the development of personalities in all aspects of urban radio is going to be critical. Developing great entertainment programs that are bigger than life—that's what it's going to come down to."

## URBAN

UNTIL THE END OF TIME JUSTIN TIMBERLAKE DUET WITH BEYONCE

CIRCLE FEATURING LIL WAYNE

DUFFLE BAG BOY

KISS KISS CHRIS BROWN FEATURING T-PAIN

GOOD LIFE KANYE WEST FEATURING T-PAIN

CAN'T HELP BUT WAIT

CRANK THAT (SOULJA BOY)

MY DRINK N' MY 2 STEP

LET IT GO KEYSHIA COLE FEATURING MISSY ELLIOTT & LIL KIM

OULJA GIRL AIRPOWER

INT'L PLAYERS ANTHEM (I CHOOSE YOU)

JERMAINE DUPRI

THE HAND CLAP HURRICANE CHRIS FEATURING BIG POPPA OF RATCHET CITY POLO GROUNDS/J/RMG

CASSIDY FEATURING SWIZZ BEATZ

SHOULDA LET YOU GO

YOU KNOW WHAT IT IS

T.I. FEATURING WYCLEF JEAN

I GET MONEY

JUST FINE

I WANT YOU

BLUE MAGIC

HYPNOTIZED

HATE THAT I LOVE YOU

CAN'T LEAVE 'EM ALONE

CRYING OUT FOR ME

WADSYANAME

SUFFOCATE

BARTENDER

WOMAN

POP BOTTLES

ONLY ONE U

AN FEATURING LIL WAYNE

CAN'T TELL ME NOTHING

PUT A LITTLE UMPH IN IT

STRONGER

LOW

GIVIN' ME A RUSH

FLO RIDA FEATURING T-PAIN

BABY DON'T GO

KEYSHIA COLE INTRODUCING AMINA

SHAWTY IS A 10

I'M SO HOOD

HOOD FIGGA

SHAWTY PLIES FEATURING T-PAIN

FREAKY GURL

IN NIELSEN BDS CERTIFICATIONS

DJ KHALED FEATURING T-PAIN, TRICK DADDY, RICK ROSS & PLIES TERROR SQUAD/KOCH

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WEEKS ON CHART

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TITLE

BED

HDLIDAY

▶ J. HOLIDAY MAY HAVE LOST HIS NO. 1 RANKING TO ALICIA KEYS, BUT HIS FOLLOW-UP, "SUFFOCATE," IS THE LIST'S ONLY DEBUT, AT NO. 32, ENTERING WITH MOST INCREASED PLAYS (UP 494).

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21.564

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18.069

19.010

15.790

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5.407

4.816

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PLAYS

+370

-307

-258

+243

+167

+270

+351

+282

-55

+392

-401

-264

+131

-423

+40

+182

+232

-167

-262

-537

+119

+357

+160

-185

+73

+118

+19

+122

-380

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+230

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PRINT / PROMOTION LABEL

L/RMC

JIVE/ZOMBA

JIVE/ZOMBA

DEF JAM/IDJMG

th

MUSIC LINE/CAPITOL

ITTP/DEF JAM/IDJMG

ROC-A-FEL\_A/DEF JAM/IDJMG

BLOCK/BAD BOY SOUTH/ATLANTIC

し COLLIPARK/INTERSCOPE

SLIP-N-SLIDE/ATLANTIC

FULL SURFACE/J/RMG

BIG CAT/ASYLUM/ATLANTIC

OLLIPARK/INTERSCOP

GRAND HUSTLE/ATLANTIC

SHADY/AFTERM TH/INTERSCOPE

DESERT STORM/DEF JAM/IDJMG

ROC-A-FELL#/DEF JAM/IDJMG

BIG GATES/SLIP-N-SLIDE/ATLANTIC

UGK/JIVE/ZOMBA

G.O.O.D./GEFFEN

SRF/DEF JAM/IDJMG

3RD STREET/J/RMG

LAFACE/ZOMBA

WARNER BROS.

POE BOY/ATLANTIC

JIVE/ZOMBA

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J/RMG

DERRTY/UNIVERSAL MOTOWN

۱۱ מ Konvict/Nappy Boy/Jive/Zomba

ROC-A-FELLA/DEE JAM/ID IMG

ROC-A-FELLA/JEF JAM/IDJMG

SO SD DEF/ISLAND URBAN/IDJMG

CASH MONEY/UNIVERSAL MOTOWN

MOST INCREASED PLAYS

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IMANI/GEFFEN

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MOST ADDED

TITLE ARTIST / LABEL

CUT OFF TIME

SUPERSTAR

he City

GET IT BIG

Omarion Feat. Kat De Luna

ROC BOYS [AND THE WINNER IS] ...

ay-Z ROC-A-FELLA-DEF JAM/IDJMG

KBTT, KDAY, KHTE, KIPR, KJMM, KKDA, KMJJ, KNDA, KOPW, KPRS, KRRQ, KSJM,

KMJJ, KNDA, KDPW, KHRS, KRKU, KSJM, KTCX, KVSP, SFiles Hot Jamz, WAMO, WBRA, WBLX, WBTF, WCDX, WDXX, WEUP, WFXA, WFXF, WHXT, WIKS, WJZP, WJZS, WJKI, WJTT, WJUC, WJWZ, WJZD, WJZS, WPEG, WPHH, WPWX, WQHH, WBSJ, WTMG, WWWZ, WZHT

Dmarton Feat, Kat Ue Luna (XOCH/EPIC) KBT, KHTE, KPR, KJMM, KNDA, KOPW, KPRS, KRRQ, K3JM, KVSP, WAMO, WBFA, NBLK, WBTF, WDKX, WEMX, WEUP, NFXA, WFXE, WIKS, WJMS, WJMT, NJUC, WJWZ, WJZD, WKKV, WPEC, WQB' WQHH, WTMG, WWWZ, WXBT, WZHT

Lepp Flaso (IST & ISTHATLANTIC) SBTT, KHTE, KIPR, KJMM, KNDA, KDPW, KRRQ, KVSP, WJFA, WBLK, WDKX, WEMX, WEUP, WFXE, VJMI, WJTT, WJUC, WJZH, XM WPWX, WQHH, WRBJ, WTMC, WZHT, XM

573/282

492/130

492/31

477/52

476/52

68

45

54

46

47

TITLE ARTIST / LABEL

LOST IN LOVE

TOTAL STATIONS

Project Pat

(KOCH)

3deep (TRILL/ASYLUM) TOTAL STATIONS

BODY

(ZONE 4/INTERSCOPE)

WATCH MY SHOES

Ja Rule Feat, Ashley Joi (THE INC./UNIVERSAL MOTOWN) TOTAL STATIONS:

lav-7

1-15

NEW STATIONS

WOBT,

21

12

43

ROC BOYS (AND THE WINNER IS)...

(ROC-A-FELLA/DEF JAM/IDJMG)

DON'T CALL ME NO MO

POWEREDBY nielsen BDS

#### **NEW AND ACTIVE** TITLE PLAY5 /GAIN

	ARTIST / LABEL	/GAIN
	THEME SONG (HOGGS ON DA GRIND) Slim Thug (STAR TRAK/GEFFEN)	461/14
	TOTAL STATIONS:	49
	INDEPENDENT Webbie (TRILL/ASYLUM)	438/105
	TOTAL STATIONS:	43
	BLOW YA MIND Styles P Feat. Swizz Beatz (KOCH)	422/92
	TOTAL STATIONS:	59
	LOOK LIKE MONEY Young Ralph (PHATTRAXX/UNIVERSAL REPL	397/44
-	TOTAL STATIONS:	40
	LET'S VIBE Yo Gotti (MOUTH OF THE SOUTH/TVT)	383/23
	TOTAL STATIONS:	- 28

MOST INCREASED PLAYS	
+494	SUFFOCATE J. Holiday (Music Line/Capitol) WZHT +67, WTMG +24, WBFA +21, WQHH +20, KTCX +20, W7HH +99, WEAS +89, WHHH -18, WBLX +16, WBLX +16
+392	CAN'T HELP BUT WAIT Trey Songz (Song Book/Atlantic) WVRR +41, WOWI +39, WQBT +36, KRRQ +31, WJMH +23, WZHT +23, XCTY +20, KBFB +9, WIZF +18, WUSL +17
+370	NO ONE     Alicia Keys (J/RMG)     WCZB +45, WJMI +33, WCDX +27, WCKX +24, WWPR +23,     WQUE +23, WJMI +22, WJMI +21, KBXX +18, WCCI +18
+357	JUST FINE     Mary J. Blige (Matriarch/Geffen)     KNDA +28, WGZP +23, WZFX +22, KIPR +20, WHT0 +19,     WENZ +19, WCKX +16, WJTT +4, WHHL +13, KB/FB +13
+351	SHAWTY IS A 10     The-Dream (Def Jam/DJMG)     WCDX+30, WHTA+29, WVEE+29, W2HT+26, WIZF+26,     SIHJ+24, KBTT+22, WEDR+22, WKYS+IB, WQOK+17

FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 84 urban stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. Rap chart comprised of 84 urban and 75 Rhythmic electronically monitored Nielsen Broadcast Data Systems stations. © 2007 Nielsen Business Media, Inc. All rights reserved.

#### **CHART LEGEND**

3

Charts are ranked by plays (except for Country chart, which is based on audience impressions, computed by crossreferencing exact times of airplay with Arbitron listener data).

Songs showing an increase in plays (audience for Country) over the previous week, regardless of chart movement. A song will also receive a bullet if its percentage loss in plays (audience for Country) does not exceed the percentage of monitored station downtime for the format. Exempting the Country chart, a song that has been on the chart for more than 20 weeks will generally not

#### receive a bullet, even if it registers an increase in plays. Country tit es that decline in audience but increase in plays will also receive a hullet if the total audience erosion for the week does not exceed 3%. A song in its first week at No. 1 will always receive a bullet, even if it has lost plays (audience for Country).

AUDIENCE TOTALS:

Derived, in part, using certain Arbitron Inc. copyrighted Persons 12+ audience estimates, under license.

#### **AIRPOWER:**

Awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both plays and audience.

#### BREAKER:

Awarded solely on the Country chart tc songs that receive airplay on 60% of the panel for the first time.

#### HOT SHOT DEBUT:

Awarded solely on the Country chart to the highest-ranking new entry.

#### MOST INCREASED PLAYS:

Awarded to the five songs with the langest increases in plays (audience for Country). Title with the top increase will also be highlighted if on chart. If two or more songs have an equal increase, the song ranked higher on chart will be listed first

#### MOST ADDED:

A listing of songs with the total number

also be highlighted if on chart.

#### NEW AND ACTIVE:

that are showing an increase in plays. TIES ON CHART:

station or by automatic add thresholds. Title wth top most added totals will

#### Current songs below the chart threshold

#### A song with the best plays differential (audience for Country) over the previous week is ranked first if tied with another song on the chart. If the songs are still tied at this point, the title that is being played on the most stations at that format will be ranked first.

RECURRENT RULE: Songs below the top 20 (top 15 for

after 20 weeks if they rank below No. 10 in either audience or plays Descending AC titles move to recurrent after 52 weeks if they rank below No. 5, after 26 weeks if they rank below No. 10, or after 20 weeks if they rank below No. 15. Songs on atin charts move to recurrent after

Urban AC, Hot AC, Christian AC,

Rock, Gospel, Rock, Triple A and

Smooth Jazz) become recurrents

and are removed from the chart

that have been on the chart for

after 20 weeks. In addition, songs

more than 52 weeks and rank below No. 10 become recurrents and are

removed from the chart. Descending

Country titles move to recurrent

Christian CHR, Inspo, Christian

in both audience and plays.

Nielsen BDS certification for n airplay of 100,000 plays on all monitored stations, including satellite and national networks, across the United States and Canada. Numeral following symbol indicates multiple level of 100,000 plays.

Indicates title earned run redicte status in research data provided Indicates title earned HitPredictor by Promosquad. Songs are tested online by Promosquad using multiple listens and a nationwide sample of carefully profiled music consumers.

Indicated solely on the Canadian charts for songs meeting Canadian content requirements.

### THE STATE THE STATE (HIGH 4 LIFE/UNIVERSAL REPUBLIC) HITT, KHTE, KIPK, KJMM, KOPW, KRRQ, HVSP, WBFA, WBLK, WBTF, WDKX, WEU WJMI, WJTT, WJJC, WJWZ, WJZD, WJZE, WQHH, WTMG, YWWZ SUFFOCATE

SUPPO-L Holiday (MUSIC LINE/CAPITOL) KTCX, WBLX, W3TP, WEAS, WEMX, WGCI, WHHL, WIKS, WPHH, WPWX, WQUE, JUST FINE Mary J. Blige (MATRIARCH/GEFFEN) KDAY, WCKX, WENZ, WGZB, WHHL, WIZF,

WVEE GIVIN' ME A RUSH 7 (REPRISE/WARNER BROS.) WEAS, WJKS. WJZE, WDWI, WPEG, WPWX, WWPR 6 Raheem Devaughn (JVE/ZOMBA) KMJJ, KTCX, Sirius Hot Jamz, WBLX, W-TD, WXBT CHURCH

#### (KCNVICT/NAPPY BOY/JIVE/ZOMBA) KIAJJ, KTCX, WBLX, WHTD, WPRW, WQUE ADDED AT ...

**KNDA** Corpus Christi, TX PD: Richard Leal MD: Napp-1 Jay-Z, Roc Boys (And The Winner Is) ..., 1 Lupe Fiasco, Superstar, O Omarion Feat. Kar De Luna, Cut Off Time, O

www.RadigandRecords.com of new adds either reported by each

FOR REPORTING STATIONS PLAYLISTS GO TO:

37

## **URBAN AC**

ONE FEATURING BETTY WRIGHT

11 NIELSEN BDS

ROMOTION LABEL

BURGUNDY/COLUMBIA

STAR TRAK/INTERSCOPE

GOOD GAME/BLACKGRDUND/UNIVERSAL MOTOWN

GOOD GAME/BLACKGROUND/UNIVERSAL MOTOWN

MOST INCREASED P

DEF JAM/IDJMG

HIDDEN BEACH

JIVE/ZOMBA

DEF JAM/IDJMG

NPG/COLUMBI/

VIRGIN/CAPITOL

MUSIC LINE/CAPITOL

VERVE FORECAST/VERVE

IT'S TIME CHILD/SHANACHIE

BLUE NOTE/CAPITOL

DEF JAM/IDJMG

IMANI/GEFFEN

JIVE/ZOMBA

3RD STREET/J/RMG

LIFEPR(NT/J/RMG

FAMILY TIES/ATLANTIC

THE GROOVE/THE MACHINE PRODUCTIONS

PEAK/CONCORD

LAFACE/ZOMBA

3RD STREET/J/RMG

UMBRELLA/BUNGALO

DIVINE MILL/ATLANTIC

FAMILY TREE

EMI GOSPEL

BLACK RAIN

ATLANTIC

JIVE/ZOMBA

J/RMG

ARTISTRY

J/RMG

PEAK/CONCORD

RCH/GEFFEN

STAX/CONCORD

J/RMG

ATLANTIC

n

11

J/RMG

IMPRINT /

NO. 1(1WK)

+48

+92

-60

-45

-151

+51

-194

-59

-78

+57

0

-177

+15

-79

-7

+83

+127

+108

+64

+50

+34

-53

+147

+81

+58

+95

+3

-7

0

-76

+74

-8

-16

-50

-9

-39

-12

-10

+54

+6

1715

1638

1615

1288

1183

1181

1163

1028

976

905

841

744

731

703

690

644

634

567

542

472

349

344

321

315

305

299

231

224

208

196

193

170

169

169

146

132

129

124

117

109

LAST WEEK

2 14

6 12

5 22

7 34

4 28

9 17

10 16

13 31

15 9

18

22 4

21

33

25 6

24 3

30 2

29 8

14 14

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37 11

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8 8 55

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10 11 n

T 12 17

13

15 16 11

17 17 8

13 19 3

20

21

22

24

25

26

27 27 8

28

29

30 23 14

31 35 20

32 32 5

33 31 6

34 28 18

35

36 34 20

37

38 38 2

39

40

38 19 WEEKS ON CHART

31

TITLE ARTIST

BAB

NO ONE

TEACHME

ANGEL

CHAKA KH/

MUSIQ SOULCHILD

IF I HAVE MY WAY

WHEN I SEE U

CAN U BELIEVE

HATE ON ME

MY LOVE

DO YOU

DJ DON'T

BED

J. HOLIDAY

ALRIGHT

GERALD LEVERT

AFTER TONIGHT

ONLY ONE U

JUST FINE MARY J. BLICE

I APOLOGIZE

ELISABETH WITHER

WOMAN

RAHEEM DEVAUGHN

CRYING OUT FOR ME

WALK IN MY SHOES

YOU SAVED MY LIFE

ON THE RADIO

COUNT ON ME

CAN U FEEL ME

MARIO

I LIKE SAKAI

NEVER

SPEND THE NIGHT

HOW DO I BREATHE

LATE NIGHT RENDEVOUS

ALREADY GOT JOY (SIMPLY BECAUSE)

HEARTSTRINGS

DO YOU FEEL ME

LET IT GO KEYSHIA COLE FEATURING MISSY ELLIOTT & LIL KIM

UNTIL THE END OF TIME

PUT YOU UP ON GAME

JUSTIN TIMBERLAKE DUET WITH BEYONCE

STOP BREAKING MY HEART

PLEASE DON'T GO

FUTURE BABY MAMA

BRUISED BUT NOT BROKEN

▶ WITH A CAREER THAT SPANS THE ENTIRE 15-YEAR HISTORY OF THE URBAN AC CHART, **JOE** NOTCHES HIS 13TH TOP 10 WITH "MY LOVE" (11-10). HE ALSO SCORES WITH BACK-TO-BACK TRACKS FOR THE FIRST TIME SINCE 2002.

AUDIENCE

1

2

5

6

4

7

10

9

12

8

13

16

11

18

17

14

21

19

74

30

22

15

25

33

32

23

29

31

28

38

27

14.375

16.775

16.009

10.125

9.550

10.200

9.352

6.960

8 905

6.860

9.101

5.620

4 927

6.913

4.431

4.658

5.248

3.541

3.876

2.675

1.802

2.967

5.037

2.522

1.407

1.425

2.676

1.845

1.466

1.911

0.527

1134

2.184

0.976



TITLE ARTIST / LABEL

POETRY MAN

Queen Latifah

WOOK, WTYB

(J/RMG)

HEARTBREAKER

MY LOVE

Jill S

MOST ADDED

JIII SCOTE (HIDDEN BEACH) KDKS, KMEZ, KNEK, KOKY, KQXL, WAGH, WBLS, WDLT, WCPR, WHUR, WIMX, WKXI, WLXC, WMGL, WMPZ, WSRB, WTLZ, WXST

(FLAVOR UNIT/VERVE) KMEZ, KNEK, KOKY, KQXL, WAGH, WBLS, WGPR, WKXI, WLXC, WMMJ, WMPZ, WTLZ, WVBE, WWDM

JUST FINE 8 Mary J. Blige (MATRIARCH/GEFFEN) KMJK, KRNB, WBAV, WDLT, WHRP, WPHR, WDCV, WRVP

Tank (GOOD GAME/BLACKGROUND/UNIVERSAL

KRNB, WJMZ, WKSP, WQNC, WROU, WSOL, WXMG

KJMS, KRNB, WMMJ, WPHR, WQQK, WWIN, WYLD

I APOLOGIZE Ann Nesby (IT'S TIME CHILD/SHANACHIE) KRNB, KWAA, Sirius Heart & Soul, WDA' WGPR, WVBE

KJMS, KMJK, KMJQ, WMXD, WQQK

Elisabeth Withers (BLUE NOTE/CAPITOL) KMJK, WBAV, WPHR, WQQK, WYLD

PUT YOU UP ON GAME

Aretha Franklin With Fantasia

AFTER TONIGHT

HEARTSTRINGS

(PEAK/CONCORD)

NEVER

NEW STATIONS

18

14

8

7



TITLE ARTIST / LABEL

The Temptations

(NEW DOOR) TOTAL STATIONS:

Marvin Sapp (VERITY/ZOMBA) TOTAL STATIONS

Keyshia Cole Intr (IMANI/GEFFEN)

OTAL STATIONS

(DECCA) TOTAL STATIONS:

Boyz II Men

NEVER WOULD HAVE

SHOULDA LET YOU GO

**RIBBON IN THE SKY** 

YOU JUST DON'T WANT TO KNOW Marvin Winans (PURESPRINGS GOSPEL) TOTAL STATIONS;

HOW DEEP IS YOUR LOVE 98/82

POWERED BY nielsen BDS

#### NEW AND ACTIVE

PLAYS /GAIN

82/20

82/10

56/49

50/11

38

20

13

16

16.

TITLE ARTIST / LABEL	PLAYS /GAIN
GOOD LIFE Kanye West Feat. T-Pain [ROC-A-FELLA/DEF JAM/IDJMG]	45/18
TOTAL STATIONS:	18
YOU STILL GOT IT Floyd Taylor (MALACO)	40/1
TOTAL STATIONS:	7
I REMEMBER Keyshia Cole (IMANI/GEFFEN)	37/3
TOTAL STATIONS:	6
POETRY MAN Queen Latifah (FLAVOR UNIT/VERVE)	36/26
TOTAL STATIONS:	7
LIVIN' The Clark Sisters (EMI GOSPEL)	30/4
TOTAL STATIONS:	28

nce

6	MOST INCREASED PLAYS	
5		
5	+147	JUST FINE Mary J. Blige (Matriarch/Geffen) KRNB +21, XSG2 +12, WTLZ +11, WBAV +10, WHRP +7, WTYB +7, KMJK +7, WXST +7, WDLT +6, WQGK +6
5 KI,	+127	UNTIL THE END OF TIME Justin Timberlake Duet With Beyonc (Jive/Zomba) KQXL +11, WCPR +11, WVKL +10, WSRB +8, WRNB +7, KQXY -7, WTL2 +7, WKXL +6, KNEX +6, WPHR +6
5	+108	PUT YOU UP ON GAME Aretha Franklin With Fantasia (J/RMG) WQQK +& WWN +1, KQXL +9, WHP +8, **SOL +8, WPHR +8, WYLD +8, WDZZ +6, WVBE +6, WMPZ +6
	+95	DO YOU FEEL ME Anthony Hamilton (Def Jam/IDJMG) KRNB+Z3, WVBE+I3, WBAV+I2, WTIZ+I1, KVMA+8, WIMX+7, WPHR+5, WMGL+5, KNEK+4, SHS+3
3	+92	NO ONE Alicia Keys (J/RMG) WJMZ +21, WMJM +42, WWINI +10, WBAV +7 KQXL +7, WROU +7, WMJB +6, KJLH +6, WFLM +6, WFCFR +6
-		

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FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 70 urban AC stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2007 Nielsen Business Media, Inc. All rights reserved.



Jaheim (DIVINE MILL/ATLANTIC) Sirius Heart & Soul, WAMJ, WDZZ, WKX WRNB 2.321 26 IF I KNEW Jimmy Sommers Feat. Vikter Duplaix (GEMINI) KOKY, WAGH, WHUR. WLXC, WVBE 1.295 34 1.130 39 0.486 -1.011 -0.660

#### ADDED AT.... Magie 104. KNEK Lafavette, LA PO: D-Rock

Jill Scott, My Love, 7 Queen Latifah, Poetry Man, 5 Unco Sam, Grown Man Shh..., FOR REPORTING STATIONS PLAYLISTS GO TO:

## "GIVE YOUR AUDIENCE A BACKSTAGE PASS WHILE YOUR ADVERTISERS GET A FRONT ROW SEAT"

9

<section-header></section-header>	120 x 600 rotatin
How does it work? Tou provide station logo We develop customized media player	

We assist in embedding it on your website

### introducing the Syndicated Media Player



A new clip featuring a different artist each day of the week !

Exclusive content from your core artists including: John Legend, Anita Baker, Janet Jackson, Stevie Wonder, Anthony Hamilton, Ne-Yo, Brian McKnight, Corinne Bailey Rae, Beyonce, Usher

Great local sponsorship opportunities with a customized player offering pre-roll, banner ads and custom skin

Player and content market exclusive

Content updated automatically overnight, We Do All the Work!!

See it live on www.crystalmedianetworks.com/player





1

2

5678

10

14

40

BROOKLYN CHURCH LEADER THE **REV. TIMOTHY WRIGHT** TAKES THE MOST INCREASED PLAYS NOD (UP 79) WITH "YOU MUST COME IN AT THE DOOR" (22-21).



TITLE ARTIST / LABEL

Chicago Mass Choir (NEW HAVEN) TOTAL STATIONS:

GOD IS MY EVERYTHING

YOU JUST DON'T WANT TO KNOW

#### **NEW AND ACTIVE**

PLAYS /GAIN 171/9

170/20

170/16

16

13

19 155/33

18

12

152/5

ACTIVE	
TITLE	PLAYS
ARTIST / LABEL	/GAIN
WE WORSHIP YOU Youthful Praise (EVIDENCE GOSPEL/LIGHT)	138/26
TOTAL STATIONS:	14
JESUS Shekinah Glory Ministry (KINGDOM)	128/43
TOTAL STATIONS	14
LORD I LOVE YOU Shei Atkins (SOUL MUZICK/PAID IN FULL)	127/22
TOTAL STATIONS:	20
SHOW YOURSELF MIGH1'Y Bishop Albert Jamison (WEIS/LIGHT)	124/26
TOTAL STATIONS:	11
SUNDAY MORNING Shawn McLemore And New Image (WORLDWIDE)	124/18
TOTAL STATIONS:	8

POWERED BY

nielsen

BDS

LAST WEEK	WEEKS ON CHART	I] NIELSEN BDS           TITLE         CERTIFICATIONS           ARTIST         IMPRINT / PROMOTION LABEL	PLA TW	4YS +/-		
1	22	NEVER WOULD HAVE MADE IT NO. 1 (11 WKS) MARVIN SAPP VERITY/ZOMBA	974	+26	4.914	1
2	27	ONE GOD MAURETTE BROWN CLARK AIR GOSPEL/MALACO	775	+19	3.957	2
3	25	PRAISE ON THE INSIDE J MOSS PAJAM/GOSPO CENTRIC/ZOMBA	638	-21	3.552	4
4	34	BLESSED AND HIGHLY FAVORED THE CLARK SISTERS EMI GOSPEL	603	+13	3.789	3
9	20	BRAND NEW DAY JONATHAN BUTLER MARANATHA!	531	+44	3.189	5
7	27	YOU KEEP ON BLESSING ME LUTHER BARNES & THE RED BUDD GOSPEL CHOIR AIR GOSPEL/MALACO	528	+22	2.662	. 7
8	22	CALL JESUS BRUCE PARHAM EMTRO GOSPEL	522	+35	1.990	15
10	7	RIGHT NOW PRAISE THE NEW LIFE COMMUNITY CHOR FEATURING JOHN P. KEE TYSCOT/NEW LIFE/VERITY/ZOMBA	483	+32	1.958	17
б	50	LET GO DEWAYNE WOODS & WHEN SINGERS MEET QUIET WATER/VERITY/20MBA	482	-32	2.433	9
11	12	LIVIN' THE CLARK SISTERS EMI GOSPEL	478	+43	2.392	10
5	46	ENCOURAGE YOURSELF DONALD LAWRENCE PRESENTS THE TRI-CITY SINGERS EMI GOSPEL	452	-71	2.760	6
B	32	NOBODY BUT THE LORD ALVIN DARLING & CELEBRATION EMTRO GOSPEL	413	-6	1.933	18
12	10	WITH ALL OF MY MIGHT BYRON CAGE GOSPO CENTRIC/ZOMBA	411	-16	2.032	14
19	10	LISTEN TRIN-I-TEE 5:7 SPIRIT RISING/MUSIC WORLD	405	+41	2.304	n
15	33	PRAYIN' 4 U 7 SONS OF SOUL SOUL WORLD/VERITY/ZOMBA	403	+2	1.968	16
16	19	NOT ABOUT US BISHOP NOEL JONES PRESENTS THE CITY OF REFUGE SANCTUARY CHOIR AL PHA DOC/TYSCOT	401	+2	1.681	20
17	10	STRONGER MYRON BUTLER & LEVI EMI GOSPEL	395	+14	2.511	8
14	11	WITH LONG LIFE ISRAEL & NEW BREED FEATURING T-BONE INTEGRITY	392	-18	1.621	21
18	6	I RECOMMEND JESUS THE CANTON SPIRITUALS VERITY/ZOMBA	388	+14	1.830	19
20	6	HE'S DONE ENOUGH BEVERLY CRAWFORD JDI	387	+54	1.501	22
22	6	YOU MUST COME IN AT THE DOOR MOST INCREASED PLAYS REV. TIMOTHY WRIGHT MQM/JEG	354	+79	1.119	25
24	4	LOVE HIM LIKE I DO RUBEN STUDDARD, DEITRICK HADDON & MARY MARY VERITY/ZOMBA	321	+58	2.154	13
21	8	TELL IT GEORGIA MASS CHOIR SAVOY/MALACO	307	+8	0.955	28
28	2	DECLARATION (THIS IS IT!) MOST ADDED KIRK FRANKLIN GOSPO CENTRIC/20MBA	<b>27</b> 5	+58	2.186	12
23	7	BE BLESSED BISHOP PAUL S. MORTON TEHILLAH/LIGHT	266	+1	0.872	30
25	16	ANOTHER BLESSING MELVIN WILLIAMS FEATURING LEE WILLIAMS BLACKBERRY/MALACO	243	0	0.796	
26	3	EVERYBODY CLAP YOUR HANDS JOSHUA'S TROOP NEW HAVEN	242	+9	1.112	26
29	5	MACNIFY PASTOR RUDOLPH MCKISSICK JR. AND THE WORD & WORSHIP MASS CHOIR EMTRO COSPEL	218	+7	0.549	
30	2	GIANTS DONALD LAWRENCE PRESENTS THE TRI-CITY SINGERS EMI COSPEL	209	+10	0.923	29
27	12	GRATEFUL HEZEKIAH WALKER & LFC VERITY/ZOMBA	196	-28	1.382	23
	( and a set		-			

	Marvin Winans (PURESPRINGS GOSPEL)
	TOTAL STATIONS:
TITLE NEW ARTIST / LABEL STATIONS	WATCH ME PRAISE HIM Voices Of Unity Feat. Damita Hadd
DECLARATION (THIS IS IT!) 3 Kirk Franklin	(TYSCOT) TOTAL STATIONS:
(GOSPO CENTRIC/ZOMBA) KOKA, WJMO, WXEZ	THE LIGHT Ricky Dillard & "New G" (New Gen
LOVE 3 God's Chosen	Chorale) (NUSPRING/EMI GOSPEL) TOTAL STATIONS:
(DESTIN2B1) WEUP, WUFO, WX <b>EZ</b>	GOD IS KEEPING ME
SWEEPING THROUGH THE CITY 3	Mississippi Mass Choir (MALACO) TOTAL STATIONS:
Shirley Caesar (SHU-BEL/LIGHT) Sirius Praise, WTHE, WXOK	INTAL STATIONS:
HOLD ON 2 Yolanda Adams (COLUMBIA)	
Sirius Pralse, WFLT	
LISTEN 1 Trin-I-tee 5:7 (SPIRIT RISING/MUSIC WORLD) WFLT	
LIVIN' 1 The Clark Sisters (EMI GOSPEL) WJMO	
WITH LONG LIFE 1 Israel & New Breed Feat. T-Bone (INTEGRITY) WJMO	MOST
I RECOMMEND JESUS 1 The Canton Spirituals (VERITY/ZOMBA) WPZZ	MOST INCREASED PLAYS
HE'S DONE ENOUGH 1 Beverly Crawford (JDI) WXEZ	+79
	and the second second
ADDED AT WPPZ Prilise103.9	and the second second
Philadelphia, PA	+58
MD: CeCe McGhee	-20
Sister Perri, Say No, O	1 S. 1 S. 1
FOR REPORTING STATIONS PLAYLISTS GO TO:	+58

MOST ADDED

#### OST EASED AYS

+54

+44

ww.RadioandRecords.co

1	
+79	YOU MUST COME IN AT
The state of the	THE DOOR
1.0	Rev. Timothy Wright (MQM/JEG
and the second	WHLW +56, WHLH +8, WPZE +6, WOAD +4

WHLW +56, WHLH +8, WPZE +6, WO WPCC +3, WEUP +2, WXVI +2, WLOK	
LOVE HIM LIKE I DO Ruben Studdard, Deitrick	
Mary Mary (Verity/Zomba)	
WXEZ +17, WOAD +13, WEUP +12, WJM	
WLOU +5, KROI +3, KHLR +2, WPZZ	1, WCAO +1

**DECLARATION (THIS IS IT!)** Kirk Franklin (Gospo Centric/Zomba) WJMO +21, WXEZ +20, WHLH +9, WPPZ +3, WNNL +3, WPZS +2, WLIB +2, WJYD +1, WPZE +1, WPZZ +1

**HE'S DONE ENOUGH** Beverly Crawford (JDI) WHLW +24, WXVI +8, WJNI +6, WCAO +4, X5RT +3, KROI +3, WLOU +2, WHAL +2, KOKA +2, WNOO +2

BRAND NEW DAY Jonathan Butler (Maranatha!) WHLW +13, WJMO +11, WNNL +9, WTLC +5, WCRB +4, KROI +4, WNOO +4, WLIB +4, WOAD +3, WJYD +2

### FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 39 gospel stations are electranically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week, © 2007 Nielsen Business Media, Inc. All rights reserved.

WPZE/Atlanta, GA\* OM: Frank Johnson PD/MD: Derek Harper WTHB/Augusta, GA OM/PD: Ron Thomas APD: Sister Mary Kingcannon WCAO/Baltimore, MD\* PD: Lee Michaels APD/MD: Danielle Brown WWIN/Baltimore, MD PD: Jeff Majors MD: \_ean Alston WXOK/Baton Rouge, LA\* OM: LeBron "LBJ" Joseph PD/MD: J'Michael Francois WUFO/Buffalo, NY\* PD: E wayne "Lar Cumberlander MD: Duane Price

TITLE ARTIST / IMPRINT / PROMOTION LABEL

BROKEN BUT I'M HEALED BYRON CAGE (GOSPO CENTRIC/ZOMBA)

FAITHFUL IS OUR GOD HEZEKIAH WALKER & LFC (VERITY/ZOMBA)

JESUS, JESUS, JESUS REV. TIMOTHY WRIGHT & THE NEW YORK FELLOWSHIP MASS CHOIR (MQM/JEG)

STEP ASIDE YOLANDA ADAMS (ATLANTIC)

HIGH PRAISE ANDINTED PACE SISTERS (TYSCOT)

WFMV/Columbia, SC\* WJNI/Charleston, SC\* OM: Michael Baynard PD: Belinda Parker MD: Anthony Baxter PD: Tony "Gee" Green APD/MD: Monica Washington WEAM/Columbus, GA WXTC/Charleston, SC\* OM: Carl Conner, Jr. PD: Pam Dixon OM: Bryan Taylor PD: Michael Tee APD: Edwin "Chef" Wright WAJV/Columbus, MS OM: GQ Riley PD: Sebastian Riley WPZS/Charlotte, NC\* PD: Alvin Stowe MD: Tonya Rivens WJYD/Columbus, OH\* OM: Jerry Smith PD: Dawn Mosby WNOO/Chattanooga, TN\* KHVN/Dallas, TX PD: Antonio Johnson OM: Lee Clear PD/MD: Sam Terry WGRB/Chicago, IL\* WFLT/Flint, MI\* OM/PD: Sammie L. Jordan, Jr. MD: Anna Johnson PD: Sonya M. Blakey APD/MD: Effie Rolfe WJMO/Cleveland, OH\* PD/MD: Terry Bello WEAL/Greensboro, NC\* PD/MD: Joseph Level

#### RECURRENTS

PLAYS

343

314

357

276

248

332

325

308

277

266

Antonio J

11 NIELSEN BDS CERTIFICATIONS

TITLE IN NIELSEN BDS ARTIST / IMPRINT / PROMOTION LABEL CERTIFICATION		AYS LW
IMAGINE ME KIRK FRANKLIN (FO YO SOUL/GOSPO CENTRIC/ZOMBA)	256	265
SO GOOD TO ME VANESSA BELL ARMSTRONG (EMIGOSPEL)	247	243
I'LL TRUST YOU RICHARD SMALLWOOD (SOUL WORLD/VERITY/ZOMBA)	232	251
THE BLOOD JAMES FORTUNE & FIYA (WORLDWIDE)	214	230
I'M STILL STANDING BISHOP PAUL S, MORTON (TEHILLAH/LIGHT)	206	189

#### **GOSPEL REPORTERS** KROI/Houston, TX\* OM/PD: Terri Thomas

KPRT/Kansas City, MO OM: Andre Carson PD: Myron Fears APD: Freddie Bell MD: Debbie Dee Johnson WDJL/Huntsville, AL\* PD/MD: Walter Peavey WEUP/Huntsville, AL\* KHLR/Little Rock, AR\* OM: Sonny Victory PD: Torrez Harris KPZK/Little Rock, AR WTLC/Indianapolis, IN\* OM: Brian Wallace MD: Donavan Hartwell OM: Mark Dylan PD/MD: Billy St. James WLOU/Louisville, KY\* PD: Bill Price WHLH/Jackson, MS\* WBBP/Memphis, TN MD: Doreen Graves WHAL/Memphis, TN\* PD: Eileen Collier APD/MD: Tracy Bethea WOAD/Jackson, MS\* WLOK/Memphis, TN\* PD/MD: Kim Harper

OM: Hundley Batts PD: Steve Murry MD: Ricky Sykes

OM: Steve Kelly PD: Jenell Roberts MD: Lance Fuller

OM: Stan Branson PD/MD: Percy Davis

WMBM/Miami, FL PD/MD: Greg Cooper WHLW/Montgomery, AL\* OM: Michael Long PD/MD: Connye Bryant WXVI/Montgomery, AL\* PD: Glinda Perkins WTHE/Nassau, NY\* MD: Clara Mack WPRF/New Orleans, LA PD: Kris "Cap'n Kris" McCoy WYLD/New Orleans, LA\* APD/MD: Loretta Petit WLIB/New York, NY\* PD: Denise Hill WXEZ/Norfolk, VA\* OM: Johr Shomby PD: Dale Murray

WPPZ/Philadelphia, PA\* OM: Eiroy Smith APD: MoShay LaRen MD: CeCe McGhee WNNL/Raleigh, NC\* OM/PD: Jerry Smi MD: Melissa Wade WPZZ/Richmond, VA\* OM: Jeff Anderson PD: Reggie Baker Rejoice/Satellite PD: Willie Mae Mclver Sheridan Gospel Network/Satellite PD: Michael Jamble APD: Morgan Dukes MD: Ace Alexander Sirius Praise/Satellite\* OM: B.J. Stone PD: Pat McKay MD: Sasha Montero

XM The Spirit/Satellite\* PD/MD: Jay Bryant WSOK/Savannah, GA\* PD: E. Larry McDuffie KOKA/Shreveport, LA\* PD: Eddie Giles APD/MD: Sharon Flournoy KATZ/St. Louis, MO\* MD: Dwight Stone WIMG/Trenton, NJ OM/PD: Felicia Brannon APD/MD: Robyn McCollum WTSK/Tuscaloosa, AL OM: Greg Tomascello PD/AMD: Charles Anthony WPGC/Washington, DC\* PD/MD: Cheryl Jackson WFAI/Wilmington, DE OM: Melvin Brittingham PD/MD: Manuel Mena \* Monitored Reporters

OCTOBER 26, 2007

24/7 NEWS ONLINE @ www.RadioandRecords.com





A new focus for Steven Curtis Chapman

### **Living In The Moment**



Chapman



'We're trying to encourage people to bring their spare change and calling it change the world for orphans.

-Steven Curtis Chapman

the money-and he is enjoying utilizing one of those ideas on his fall tour. He says "We're trying to encourage people to bring their spare change and calling it 'change the world for orphans.' We've all got that little jar that we throw our change in, so I'm encouraging people to throw a few extra dollars in there too, and when they get to church or work or school, we're asking them to set it out, then bring that change to the concert, where we'll also take up a donation. Each night, we're actually bringing a family onstage at the concert who has applied at Shaohannah's Hope and giving them that money." At most concerts, several thousand dollars are collected.

The Chapman family not only puts its money where its mouth is, but walks the walk in addition to talking the talk: "My family and I have spent several months in Asia over the last couple of years," he says. "We lived in an orphanage for a month last summer and about two-and-a-half weeks this summer. We were in Africa and northern Uganda for a while, visiting orphans there. My heart and eyes have been opened up in a lot of ways, and I've been doing this with my family, so it's been so cool to see the lessons God has been teaching us all together."

As for whether the Chapmans will adopt any more children themselves, he says with a smile, "We have come up with another plan. Every year, Lord willing, we're going to China and the foundation is building an orphanage there. We're really close to getting the money we need. We go over and stay in the orphanage and just love on these kids and get to know them. We're starting to develop a history and a relationship with certain children now; with that, we don't necessarily have to bring any more home with us."

Chapman shares a story supporting his new life mantra."I've got a friend that says he quit wearing a watch because God spoke to him and said, 'Whenever you're looking at your watch, you really just need to be looking at the face of Jesus and asking him what time he wants it to be for you, what does he want you to be about right now, in the moment that he's given you.'

"Obviously we all have stuff that we deal with, but I'm just trying, as best I can with God's grace, to not get so caught up in stuff that I'm missing the moment and what God's doing right now," Chapman says."Even the hard moments, the bad ones and the painful ones probably teach us more than the rest." R&R

Kevin Peterson KPeterson@RadioandRecords.com

n the eve of the release of Steven Curtis Chapman's 16th studio album, the 20-year Christian music staple is crossing the country on tour with a band that includes his two sons. During the summer, he spent time with his family living in an orphanage, as he continues to be an advocate for adoption around the world. Even with all of those commitments, Chapman's new focus has become living in the moment. - He's so focused on thriving in the here and now that he's titled his new album "This Moment" and first single "Miracle of the Moment." The song has already climbed into the top five at Christian AC radio, a feat for which Chapman never loses appreciation.

"There's just so much great music out right now, so I was really grateful to see radio respond to it and pick it up," he says.

The track "Cinderella," which was written about his young daughters, also carries the theme of focusing on the present. "Because of what's been going on in my life, in the industry and our world, there's so much thinking about what's happening in the future. For me, being at the 20year mark in my career and looking over my shoulder, it's really easy to think about what happened back there or maybe wanting to go redo something," he says.

"God's just really been saying to me, 'I just want you to be here today, in this moment and watch what I'm teaching you, what I'm revealing to you and through you; don't get wrapped up in the

future.' That's really a message that God's been preaching to me and my spirit, and it's shown up a lot in this record."

One focus that hasn't changed for Chapman is his commitment to help others find the miracle of adoption that he and his wife, Mary Beth, have experienced three times, adopting girls. Together they formed Shaohannah's Hope, a foundation named after their first adopted daughter, and dedicated to helping prospective adoptive parents overcome financial barriers. Chapman says that doesn't mean they act as an adoption agency; their role is to award financial grants to qualified families already in the process of adopting. The size of the grant is determined by several factors, the most important being need.

Chapman employs several methods of raising

"Tiffany's voice captures you from her first words. You feel the emotion from a mother trusting God with her child which definitely connects with our listeners." - Phillip Brooks, KBMQ

Top 5 at CHR and crossing over to AC #2 New and Active AC Indicator! Top 5 iTunes Christian Gospel Download chart

FROM THE NEW PLUMB COLLECTION 'BLINK' www.plumbinfo.com

41



## CHRISTIAN AC ALBUM "HOW YOU LIVE (TURN UP THE MUSIC)."

1] NIELSEN BOS

WEEK WEEK S

42

► POINT OF GRACE CLAIMS MOST INCREASED PLAYS (UP 101) AT NO. 17 WITH THE TITLE TRACK AND SECOND SINGLE FROM ITS



MOST ADDED



TITLE ARTIST / LABEL

Disciple (SRE/INO) TOTAL STATIONS

CAPTIVATED Shawn McDonald (SPARROW/EMI CMG) TOTAL STATIONS

AFTER THE WORLD

POWERED BY nielsen BDS

#### **NEW AND ACTIVE** PLAYS /GAIN

337/18

276/12

16

11

TITLE ARTIST / LABEL	PLAYS /GAIN
SET THE WORLD ON FIR Britt Nicole (SPARROW/EMI CMG)	E 174/45
TOTAL STATIONS:	12
OUR GREAT GOD Todd Agnew Feat. Rebecca St. Ja (ARDENT/INO)	165/3 ames
TOTAL STATIONS:	12
HOLD ME Jonny Diaz Band (JONNY DIAZ BAND)	159/12
TOTAL STATIONS:	5
LIVE FOR YOU Connersvine (INO)	153/13
TOTAL STATIONS:	12
HOLD ME JESUS Big Daddy Weave (FERVENT/WORD-CURB)	141/30
TOTAL STATIONS:	10
-	

THIS W	LAST W	WEEKS	TITLE CERTIFICATIONS ARTIST IMPRINT / PROMOTION LABEL	PLA	4YS */-	AUDIE	
Ð.	1	17	EAST TO WEST NO. 1(7 WKS) CASTING CROWNS BEACH STREET/REUNION/PLG	1710	+13	5.132	1
2	2	8	AMAZING GRACE (MY CHAINS ARE GONE) CHRIS TOMLIN SIXSTEPS/SPARROW/EMI CMG	1269	+47	3.794	2
3	5	13	MIRACLE OF THE MOMENT STEVEN CURTIS CHAPMAN SPARROW/EMI CMG	1107	+47	2.250	12
4	4	17	EVERYTHING GLORIOUS DAVID CROWDER BAND SIXSTEPS/SPARROW/EMICMG	1086	-6	2.691	7
5	3	30	BRING THE RAIN MERCYME INO	1015	-152	3.746	3
6	6	18	LOVE THE LORD LINCOLN BREWSTER VERTICAL/INTEGRITY	989	-47	2.339	n
7	7	23	GIVE ME WORDS TO SPEAK AARON SHUST BRASH	951	-43	2.193	13
8	9	9	IN BETTER HANDS NATALIE GRANT CURB	926	+45	2.139	14
9	8	31	GIVE YOU GLORY JEREMY CAMP BEC/TOOTH & NAIL	890	-38	2.561	9
10	n	41	UNDO RUSH OF FOOLS MIDAS	845	-23	2.773	5
n	15	3	GOD WITH US AIRPOWER	819	+99	1.668	20
12	12	19	I'M FOR YOU TOBYMAC FOREFRONT/EMICMG I'M NOT WHO I WAS	818	-37	1.484	21
12	10	34	BRANDON HEATH MONOMODE/REUNION/PLG	814	-57	2.996	4
12	13	35	BIG DADDY WAVE FERVENT/WORD-CURB	762	-50	2.772	6
E	16	6	NEWSBOYS INPOP	755	+53	1.811	19
1E	14	15	HOW YOU LIVE (TURN UP THE MUSIC) MOST INCREASED PLAYS	731	-6	1.266	24
17	18	5	POINT OF GRACE WORD-CURB	729	+101	1.819	18
12	17	18	MONK & NEAGLE REUNION/PLG COMING BACK TO LIFE	683	+36	2.093	15
20	20 19	18	ECHOING ANGELS INO	614 604	+26	1.970	16 8
20	21	8	DAUGHTRY RCA/RMG	584	+39	0.899	30
22	21	8	RUSH OF FOOLS MIDAS	552	+31	1.011	26
23	25	2	ROBBIE SEAY BAND SPARROW/EMI CMG YOU ARE EVERYTHING	517	+39	1.019	25
2	24	4	MATTHEW WEST SPARROW/EMICMG MADE	514	+24	2.369	10
23	26	14	CALEBROWDEN SLANTED/SPRING HILL BE STILL STORYSINE-R SII FNT MA LORITY/COTFF	497	+21	0.901	29
23	23	14	STORYSIDE:B SILENT MAJORITY/GOTEE JESUS HOLD ME ANDREW CARLTON BAKERTOWN	495	+2	1.926	17
27	29	3	ANDREW CARLTUN DARENTUNN DON'T GET COMFORTABLE MOST ADDED BRANDOM NEATH MONOMODE/REUNION/PLG	404	+49	0.607	
1	11.Q	inter i	THERE IS A GOD 33MiLES INO	378	+57	0.924	28
-	27	7	BEAUTIFUL NEWS MATT REDMAN SIXSTEPS/SPARROW/EMICMG	358	-16	0.881	
10	28	10	THERE IS A REASON CAEDMON'S CALL INO	339	-19	0.552	
-						Service Street	

		WRITH	G ON THE WALL	254/35
TITLE NEW		Mark Ha	rris	
ARTIST / LABEL STATIONS	•	(INO)		
DON'T GET COMFORTABLE 4		TOTAL S	TATIONS:	19
Brandon Heath		CIVE U	NTIL THERE'S	
(REUNION/PLG)			NG LEFT	248/4
KLTY, WBSN, WFHM, WJTL		Relient K		240/4
	_		/GOTEE)	
GOD SPEAKING 4			TATIONS:	16
Mandisa		TOTAL 3	IATIONS.	10
(SPARROW/EMI CMG) WAFJ, WCSG, WDJC, WLAB		WHEN	THE SAINTS	193/6
HAD, HEDD, HOSE, HEAD		Sara Gro	ves	
SET THE WORLD ON FIRE 3		(INO)		
Britt Nicole		TOTAL S	TATIONS:	1
(SPARROW/EMI CMG)				
WJQK, WMUZ, WRCI				
IN WONDER 2				
Newsboys (INPOP)				
WLAB, WVFJ				
11EAD, 11113				
HOW YOU LIVE (TURN UP				
THE MUSIC) 2				
Point Of Grace				
(WORD-CURB)				
WMHK, WVFJ				
YOU ARE EVERYTHING 2				
Matthew West				
(SPARROW/EMI CMG)				
KSBJ, WC5G				
THE TWENTY-FIRST TIME 2				
Monk & Neagle				
(REUNION/PLG)				
KGBI, WLPJ			MOST	
the second s	-		MOST	
WRITING ON THE WALL 2			NCREASED	
Mark Harris			PLAYS	
(INO)		1	FLATS	
KBIQ, KVMV		-		
FIND YOU WAITING 2				
DecembeRadio				
(SLANTED/SPRING HILL)			.101	
WBDX, WMUZ			+101	н
				(Т
ADDED AT			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Poi
Formati			100	. WLA
WAFJ 883				WM
Augusta, GA			.00	
PD/MD: Steve Swanson			+99	GC
				Me
Mandisa, God Speaking, O Ruth, You Are, O			a second second	WJIE
Ruth, tou Are, U				WBC
		-	+79	GC
			T/3	60

FOR REPORTING STATIONS PLAYLISTS GO TO: .RadioandRecords.com

#### MOST CREASED PLAYS

+57

+53

+101HOW YOU LIVE (TURN UP THE MUSIC) 
 Point Of Grace (Word-Curb)

 WLAB +36, WDJC +17, WCRU +11, WMUZ +8, WAFJ +7,

 WMHK +7, WVFJ +5, KTSL +3, KSBJ +3, SIST +3
 +99 GOD WITH US MercyMe (INO) WJIE +82, WCRJ +12, KTSL +9, WMSJ +9, WFFH +9, WBDX +9, KKCM +7, XMES +7, WRCI +7, SIST +6 +79 **GOD SPEAKING** Mandisa (Sparrow/EMI CMG) KSBJ +21, KHZR +20, WCRJ +16, WDJC +7, WLAB +6, KXOJ +2, WFHM +2, WJKL +2, KBIQ +1, KWND +1

THERE IS A	GOD
33Miles (INO)	
	QR +7, KBNJ +4, KXQJ +3,
WRBS +3, KTSY +3, W	MSJ +2, WPAR +1, WAFJ +1

IN WONDER Newsboys (Inpop) KTSL +10, KKCM +9, WCRJ +8, KTIS +4, WMSJ +4, WJQK +4, WJTL +4, WMUZ +4, WVFJ +4, KSCN +4

CHR

FOR WEEK ENDING OCTOBER 21, 2007 LECEND: See legend to charts in charts section for rules and symbol explanations. 53 Christian AC stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. Christian AC Indicator chart compiled of 32 reporters, christian 25, christian rock 28 and inspo 16. © 2007 Nielsen Business Media, Inc. All rights reserved.

KLYT/Albuquerque, NM OM: Johann "Yo" Snyder MD: Joey Belville

TITLE ARTIST / IMPRINT / PROMOTION LABEL

EVERLASTING GOD LINCOLN BREWSTER (VERTICAL/INTEGRITY)

HOLY IS THE LORD

BLESSED BE YOUR NAME

MADE TO LOVE TOBYMAC (FOREFRONT/EMICMG)

MY SAVIOR MY GOD

AARON SHUST (BRAS

KAFC/Anchorage, AK OM/PD: Mark Guy APD/MD: Mike Carrier

WHMX/Bangor, ME OM/PD: Tim Collins APD/MD: Morgan Smith

WONU/Chicago, IL\* OM: Justin Knight PD/MD: Johnathon Eltrevoog KXWA/Denver, CO PD: Scott Veigel

IN NIELSEN BDS

KZZQ/Des Moines, IA PD: Mike Schlote

WJRF/Duluth, MN PD/MD: Terry Michaels

KNMI/Farmington, NM OM/PD: Darren Nez MD: Kenny Montano

WSCF/Ft. Pierce, FL PD/MD: Paul Tipton

#### **CHRISTIAN CHR REPORTERS**

WORQ/Green Bay, WI OM/PD: Jim Raider WAYK/Kalamazoo, MI

TITLE ARTIST / IMPRINT / PROMOTION LABEL

HOW GREAT IS OUR GOD CHRIS TOMLIN (SIXSTEPS/SPARROW/EMICMG)

PRAISE YOU IN THIS STORM CASTING CROWNS (BEACH STREET/REUNION/PLG)

VOICE OF TRUTH CASTING CROWNS (BEACH STREET/REUNION/PLG)

HE REIGNS NEWSBOYS (SPARROW/EMICMG)

STRONG TOWER

RECURRENTS

PLAYS

646

618

539

555

514

TW

662

591

532

528

483

*IEEK* 

PD/MD: Mike Couchman

WYLV/Knoxville, TN\* PD/MD: Jonathan Unthank

WAYM/Nashville, TN\* OM: Dave Series PD: Jeff Brown MD: Stace Whitmire

WNAZ/Nashville, TN\* OM/PD: Dave Queen APD: Jennifer Houchin MD: Seth Routzahn

I) NIELSEN BDS CERTIFICATIONS

KJTH/Ponca City, OK PD/MD: Tony Wei

KTPT/Rapid City, SD

WPRJ/Saginaw, MI OM: Gary Bugh PD/MD: Aaron Dicer

KLFF/San Luis Obispo, CA\* PD: Matt Williams MD: Noonie Fugler

WBYO/Sellersville, PA OM: David Baker PD/MD: Kristine McClain

KADI/Springfield, MO\* PD/MD: Rod Kittleman

WBVM/Tampa, FL\* PD: Wendy Templeton MD: Olivia Paff

WYSZ/Toledo, OH PD/MD: Jeff Howe APD: Rob Fairchild

KDUV/Visalia, CA\* PD: Joe Croft APD/MD: Shannon Steele

WCLQ/Wausau, WI PD/MD: Matt Deane

PLAYS TW LW

471

478

437

428

445

467

460

450

448

445

APD: Jes Wes

KZRI/Portland, OR\* OM: Mike Novak PD: David Pierce APD: Eric Allen

OM: Tom Schoenstedt PD: Jennifer Walker

## HRISTIAN

**SKILLET**, LED BY FRONTMAN JOHN COOPER, DOMINATES CHRISTIAN ROCK WITH "COMATOSE," WHICH DRAWS 289 PLAYS AT 26 REPORTING STATIONS.



**CHRISTIAN ROCK** 



THIS WEEK	WEEK	WEEKS	CHRISTIAN CHR		
THIS	LAST	WEE	TITLE ARTIST IMPRINT / PROMOTION LABEL	TW	4YS */-
1.	1	17	SIGNATURE OF DIVINE (YAHWEH) NEEDTOBREATHE ATLANTIC/WORD-CURB	898	-85
2	2	16	GIVE UNTIL THERE'S NOTHING LEFT RELIENTK CAPITOL/GOTEE	892	-17
3	5	10	THE OLDER I GET SKILLET ARDENT/SRE/INO	845	+70
4	3	24	I'M FOR YOU TOBYMAC FOREFRONT/EMICMG	809	-51
	4	20	IN MY ARMS           PLUMB         CURB	789	+1
6	6	15	WHAT DO WE KNOW?           THOUSAND FOOTKRUTCH           TOOTH & NAIL	781	+40
7	7	16	EAST TO WEST CASTING CROWNS BEACH STREET/REUNION/PLG	662	-50
8	S	n	LET GO GREY HOLIDAY ESSENTIAL/PLG	624	+45
9	8	15	JUST ME SEVENGLORY 75PIN	604	-50
10	13	10	SONG OF HOPE ROBBIE SEAY BAND SPARROW/EMICMC	557	+26
1	14	13	EVERYTHING GLORIOUS DAVID CROWDER BAND SIXSTEPS/SPARROW/EMI CMG	553	+29
12	10	16	IT'S BEAUTIFUL ELEVENTYSEVEN FLICKER/PLG	527	-49
13	T.	21	ZERO HAWK NELSON TOOTH & NAIL	520	-38
14	15	12	LET'S GO BACK EVERYDAY SUNDAY INPOP	493	+9
15	12	27	LET IT FADE JEREMY CAMP BEC/TOOTH & NAIL	457	-84
6	19	8	YOU ARE RUTH BEC/TOOTH&NAIL	429	+34
	18	8	THINGS LEFT UNSAID DISCIPLE SRE/INO	423	+23
18	21	7	WHAT I'VE DONE UNTIL JUNE FLICKER/PLG	416	+28
19	20	17	I WANNA LIVE STELLARKART WORD-CURB	390	-1
20	24	6	BELIEVE MAINSTAY BEC/TOOTH & NAIL	373	+56
21	22	17	BEAUTIFUL DISASTER JON MCLAUGHLIN ISLAND/UMCG	371	-8
22	23	6	FENCE RIDERS JIMMY NEEDHAM INPOP	348	+16
23	29	2	WE NEED EACH OTHER         Sparrow/emickig           SANCTUS REAL         Sparrow/emickig	334	+66
24	30	5	HEAD OVER HEELS (IN THIS LIFE) SWITCHFOOT SPARROW/COLUMBIA/EMI CMG	306	+40
25	25	6	WHO I WANNA BE OVERFLOW MARANATHA!	305	-10
26	26	13	CAN'T GO ON GROUP1CREW FERVENT/WORD-CURB	294	-11
27	17	17	HERE'S MY LIFE BARLOWCIRL FERVENT/WORD-CURB	287	-121
28	28	5	CRAZY BEAUTIFUL CHASEN OMG	277	+6
29	27	3	HUSH INHABITED 7SPIN	267	-27
30	RE-EI	ITRY	AFTER YOUR HEART PHIL WICKHAM SIMPLE/INO	258	-6

IN LAST W	WEEKS	TITLE				
3	žč	ARTIST	IMPRINT / PROMOTION LABEL	TW	*/-	
2	12	COMATOSE SKILLET	ARDENT/SRE/INO	289	+37	
1	14	HOTEL AQUARIUM FALLING UP	BEC/TOOTH & NAIL	285	+23	
5	10	WHEN HOPE IS ALL YOU HAVE SPOKEN	TOOTH & NAIL	252	+22	
3	11	LET GO RED	ESSENTIAL/PLG	248	+8	
6	9	WORLD AWAY EMERY	TOOTH & NAIL	240	+15	
8	16	I NEED YOU RELIENT K	CAPITOL/GOTEE	230	+19	
10	5	PART ONE WAVORLY	FLICKER/PLG	221	+22	
4	14	FALLS APART THOUSAND FOOT KRUTCH	TOOTH & NAIL	221	-13	
7	8	STARING AT THE LIGHT WEDDING	BRAVE NEW WORLD	220	+6	
9	9	NEVER LET ME GO FAMILY FORCE 5	MAVERICK/MONO VS STEREO/GOTEE	216	+12	
20	3	ANGELS MXPX	TOOTH & NAIL	211	+63	
15	9	BLACK BOX THIS BEAUTIFUL REPUBLIC	FOREFRON T/EMI CMG	203	+20	
14	13	AMAZING BECAUSE IT IS ALMOST.	TOOTH & NAIL	203	+19	
n	12	LOVE IN YOUR ARMS ELEVENTYSEVEN	FLICKER/PLG	197	+6	
13	13	F-STOP SULLIVAN	TOOTH & NAIL	182	-5	
18	4	ILLUMINATE PROJECT 86	TOOTH& NAIL	181	+27	
21	n	THE UNWINDING CABLE CAR	TOOTH & NAIL	173	+28	
19	9	GAME ON DISCIPLE	SRE/INO	173	+24	
16	16	YOUR DEMON KIDS IN THE WAY	FLICKER/PLG	168	+10	
24	4	SWEET REDEEMER HIGH FLIGHT SOCIETY	RKT/ROCKETOWN	147	+5	
17	13	AWAKE SEVENTH DAY SLUMBER	BEC/TOOTH & NAIL	146	-11	
22	10	ELEVEN REGRETS MANIC DRIVE	WHIPLASH	143	-1	
23	5	RA-RANDOM TRANSISTOR RADIO	UP AT NITE	141	-2	
12	16	LET'S GO BACK EVERYDAY SUNDAY	INPOP	138	-51	
25	7	NEED THE SEND	TOOTH & NAIL	135	+8	
28	2	WOLVES (G.O.B. VS TONY WONDER) CHASING VICTORY	MONO VS STEREO/GOTEE	120	+13	
27	4	MAKE MONEY MONEY JOHN REUBEN	GOTEE	113	-4	
26	18	LIE TO ME 12 STONES	WIND-UP	100	-25	
N		REVOLUTION GREY HOLIDAY	ESSENTIAL/PLG	90	-7	
N		THE WAY YOU DANCE BLINDSIDE	DRT	85	+13	

43

WEEKS TITLE ARTIST PLAYS IMPRINT / PROMOTION LABEL BEACH STREET/REUNION/PLG 16 EAST TO WEST CASTING CROWNS 310 2 8 IN BETTER HANDS NATALIE GRANT 274 CURB ENDING OCTOBER 21, 2007 AMAZING GRACE (MY CHAINS ARE GONE) CHRIS TOMLIM 8 SIXSTEPS/SPARROW/EMICMG 258 4 MIRACLE OF THE MOMENT STEVEN CURTIS CHAPMAN 9 SPARROW/EMICMG 214 18 GIVE YOU GLORY JEREMY CAMP BEC/TOOTH & NAIL 201 LOVE THE LORD LINCOLN BREWSTER 7 INTEGRITY 184 THERE IS A REASON CAEDMON'S CALL 12 161 iNO 89 9 ANYWAY KATIE GIGUERE MARTINGALE 158 NFFK HOW YOU LIVE (TURN UP THE MUSIC) POINT OF GRACE 3 WORD-CURB 144 10 9 YOU ARE MARK ROACH 142 BO MYRRH/WORD-CURB

	WKS	TITLE ARTIST	IMPRINT / PROMOTION LABEL	PL TW
	2	EVERYTHING GLORIOUS DAVID CROWDER BAND	SIXSTEPS/SPARROW/EMICMG	141
)	2	GOD WITH US MERCYME	INO	140
	5	WRITING ON THE WALL MARK HARRIS	INO	140
	13	FINALLY FREE NICHOLE NORDEMAN	SPARROW/EMI CMG	140
	2	RESCUE ME SELAH	CURB	132
	7	I'M FORGIVEN ALLEN & SBURY WITH BRYAN OUNCAN	RAZOR & TIE	127
	15	LET YOUR LIGHT SHINE BETHANY DILLON	SPARROW/EMI CMG	121
	5	THERE IS A GOD 33MILES	INO	114
N	EW	YOU ARE EVERYTHING MATTHEW WEST	SPARROW/EMI CMG	112
NI	EW	WHEN OUR HEARTS SING RUSH OF FOOLS	MIDAS	102

KLYT/Albuquerque, NM OM: Johann "Yo" Snyder MD: Joey Belville

WCVK/Bowling Green, KY OM: Ken Burns PD: Susan Woodard MD: Whitney Yule

WVOF/Bridgeport, CT PD/MD: Bob Felberg

WCWP/Brookville, NY PD: Peter Bellotti MD: Reena Temburni

OM/PD: Jim Raider

WUFM/Columbus, OH\* OM: Michael Buckingham PD/MD: Nikki Cantu APD: Laine Moneyhon

KBNJ/Corpus Christi, TX PD: Arron Daniels

KVRK/Dallas, TX PD: Chris Goodwin MD: Drue Mitchell

WSNL/Flint, MI

MD: Brian Goodman WORQ/Green Bay, WI\*

#### **CHRISTIAN ROCK** WBFJ/Greensboro, NC

PD/MD: Brian Harman

WITE/Rochester, NY PD/MD: Samme Palermo APC: Will "The Tuna" Benson

WJI5, Sarasota, FL

Firexcape/Satellite

Positive Rock Show/Satellite PD/MD: Josh Booth

Red Letter Rock 20/Satellite PD: Cody Christopher MD: Reid Johnson

Sirius Spirit 66/Satellite\* PD: Al Skop MD: Joey Biack

The Sound Of Light/Satellite PD/MD: Bill Moore

#### Whip Of Cords/Satellite OM/PD: Matt Rhodes

PLAYS

+24

+45

-2

-16

+3

+6

-4

-4

+53

+25

KCLC/St. Louis, MO MD: Dave Merkel

WBVM/Tampa, FL\* PD: Wendy Templeton MD: Olivia Paff

WYSZ/Toledo, OH PD/MD: Jeff Howe

WCLO/Wausau, WI PD/MD: Matt Deane

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14

13

**INSPO** 

-27

-17

+3

+3

-21

-8

-31

+6

+32

-45

PD/MD: Wally Decker APD: Darren Stevens

WJTL/Lancaster, PA\*

PD: John Shirk MD: Phil Smith

KIBZ/Lincoln, NE

OM: Lester St. James PD/MD: Ron Drury

WDML/Marion, IL

MD: Tom Schroeder

WMKL/Miami, FL

PD: Rob Robbins MD: Kelly Downing

20 21

23

27 28 29

Effect Radio Network/Network

**WPRJ/Saginaw, MI** コM: Cary Bugh アン/MD: Aaron Dicer

DM: Kris Byerly D: Michelle Tellone ∿D: E isha Skorski

PD/MD: Joe Hayes

114 112 102 MIDAS



#### **CHRISTIAN AC REPORTERS**

KGNZ/Abilene, TX PD/MD: Gary Hill

WFSH/Atlanta, GA PD: Kevin Avery MD: Mike Stoudt

WVFJ/Atlanta, GA\* OM/PD: Don Schaeffer APD: Steve Williams

WAFJ/Augusta, GA\* PD/MD: Steve Swanson

**KPF7/Austin, TX** OM: Mac Daniels PD: Gary Walsh APD/MD: Steve Etheridge

WRBS/Baltimore, MD\* PD: David Paul MD: Mike Alley WDJC/Birmingham, AL\*

APD/MD: Ronnie Bruce KTSY/Boise ID\*

OM: Chris Gilbreth PD: Jerry Woods APD/MD: Travis Culver

WCVK/Bowling Green, KY OM: Ken Burns PD: Susan Woodard MD: Whitney Yule

WAYR/Brunswick, GA PD/MD: Bart Wagne WRCM/Charlotte, NC\*

OM: Gary Morland PD: Dwayne Harrison

WBDX/Chattanooga, TN\* OM/PD: Jason McKay APD/MD: Justin Wade

WJKL/Chicago, IL\*

WAKW/Cincinnati, OH\* PD: Rob Lewis MD: Daryl Pierce

WFHM/Cleveland, OH\* PD: Len Howser MD: Josh Booth

KGTS/College Place, WA PD/MD: Elizabeth Nelson

KBIQ/Colorado Springs, CO\* PD: Bret Stevens MD: Jack Hamilton

KCVO/Columbia, MO OM/PD: Jim McDerm

WMHK/Columbia, SC\* PD: Steve Sunshine

WCVO/Columbus, OH\* M: Matt Hahn PD: Kurt Wallace APD/MD: Mike Russel

KBNJ/Corpus Christi, TX\* PD: Joe Fa

KLTY/Dallas, TX\* PD: Chuck Finney APD/MD: Michael Prendergast

KNWI/Des Moines, IA PD/MD: Dave St. John

WMUZ/Detroit, MI\* PD: Miranda Belcher APD: Randi Myles MD: Jon Culberi

WWIB/Eau Claire, WI OM: Paul Anthony PD/MD: Greg Steward

WCTL/Erie, PA OM: Ronald Raymond PD/MD: Adam Frase

KHPE/Eugene, OR MD: Paul Hernandez

KYTT/Eugene, OR OM: Dave DeAndrea PD/MD: Rick Stevens

KLRC/Fayetteville, AR PD/MD: Mark Michaels

WCLN/Fayetteville, NC OM/PD: Dan DeBruler APD: Syndi Long MD: Steve Turley KGCB/Flagstaff, AZ

OM: Daniel White PD/MD: Mike Medlin WPER/Fredericksburg, VA

PD: Frankie Morea KZKZ/Et. Smith, AR

WLAB/Ft. Wayne, IN\* PD: Don Buettne

MD: Melissa Montana WCSG/Grand Rapids, MI\* OM: Don Michae PD/MD: Chris Lemke

APD: John Balyo WJQK/Grand Rapids, MI\* OM/PD: Troy West APD/MD: Gary Thompson

WBFJ/Greensboro, NC PD/MD: Wally Decker APD: Darren Stevens

WLFJ/Greenville, SC\* PD/MD: Rob Dempsey APD: Gary Miller

KAIM/Honolulu, HI\* OM: Jack Waters PD/MD: Corry Reynolds

KSBJ/Houston, TX\* PD: Chuck Pryor MD<sup>•</sup> lim Beele

WCRJ/Jacksonville, FL\* PD: Roger Henderso MD: Theresa Ross

WCQR/Johnson City, TN\* APD: Chalmer Harpe KOBC/Joplin, MO

OM/PD: Lisa Davis KLJC/Kansas City, MO\* PD/MD: Michael Grimm

WJTL/Lancaster, PA\*

KESH/Los Angeles, CA\*

APD/MD: Bob Shaw WJIE/Louisville, KY\*

PD: Jim Galipeau APD/MD: Chris Crain WRVI/Louisville, KY

OM/PD: C.C. Matthews APD: Dave Reichel KSWP/Lufkin, TX

OM/PD: Al Ross APD/MD: Michelle Ross

KVMV/McAllen, TX\* APD/MD: Bob Malone KJIL/Meade, KS

PD/MD: Michael Luskey WFZH/Milwaukee, WI\*

PD: Danny Clayton MD: Rick Hail KTIS/Minneapolis, MN\*

PD: Jason Sharp MD: Paul Perrault KBMQ/Monroe, LA

PD/MD: Phillip Brooks WFFH/Nashville, TN\*

PD/MD: Vance Dillard New Life Media Network/Network PD/MD: Joe Buchana

WBSN/New Orleans, LA\* OM: Julie Headrick PD: Tom Krimsier MD: Libby Krimsier

WAWZ/New York, NY\* OM: Scott Taylor PD: Johnny Stone MD: Keith Steven

KGBI/Omaha, NE\* PD: Melody Miller MD: Jeff Devereaux

WPOZ/Orlando, FL\* OM/PD: Dean O'Neal APD: leff Cruz MD: Scott Smith

WMSJ/Portland, ME\* PD: Paula K KEIS/Portland, OR\*

PD: Dave Arthu MD: Kat Taylor KSLT/Rapid City, SD

OM: Tom Schoenst PD: Dave Masters KSGN/Riverside, CA\* PD/MD: Bryan O'Neal

WPAR/Roanoke, VA\* OM: Jackie Howard MD: Brian Sumne

WRCI/Rochester, NY\* PD<sup>•</sup> Mark Shuttley WOFL/Rockford, IL

OM: Ralph Trentadue PD: Darren Marlar MD: Joe Buchanan

KKFS/Sacramento, CA\* PD/MD: Max Miller KOAY/Salt Lake City, UT

PD/MD: Alan Hagu Sirius Spirit 66/Satellite\* PD/MD: Al Skop

XM The Message/Satellite\* OM: Jon Zellner PD: Mike Abrams MD: Jim Epperleir

KCMS/Seattle, WA\* PD: Scott Valentin MD: Sarah Taylor

WFRN/South Bend, IN PD: Jim Carter MD: Doug Moore

WHPZ/South Bend, IN PD/MD: Tom Scott

KTSL/Spokane, WA\* PD/MD: Beau Tyler

KWND/Springfield, MO\* PD/MD· Jerem

KKJM/St. Cloud, MN OM/PD: Diana Madsen

KHZR/St. Louis, MO<sup>a</sup> OM Sandi Brov PD/MD: Greg Cassidy

WLPJ/Tampa, FL\* PD: Carmen Brown APD: Dave Cruse MD: Jeff MacFarlane

KKCM/Tulsa, OK\* OM: Steve Hunter PD: Chris Kelly APD: Dale Christopher

KXOJ/Tulsa, OK\* PD: Bob Thornton APD: Dave Gordon

WGTS/Washington, DC\* PD: Ty McFarland MD: Rob Conway

WGRC/Williamsport, PA OM: Don Castelin PD/MD: Larry Weidmar

WXHL/Wilmington, DE OM: Dan Edwards PD/MD: Dave Kirby APD: Sal April

\* Monitored Reporters



THIS WEEK

12

22 23

24

26

27 28 29

30

▶ WITH 195 PLAYS AT 12 STATIONS, MARK HARRIS DEBUTS AT NO. 27 WITH "WRITING ON THE WALL," THE LEAD SINGLE FROM HIS SECOND SOLO SET "WINDOWS AND WALLS."

LAST WEEK	WEEKS	TITLE ARTIST IMPRINT / PROMOTION LABEL				
1	17	EAST TO WEST CASTING CROWNS	BEACH STREET/REUNION/PLG	973	-31	
2	14	SUNDAY TREEG3	INPOP	799	+18	
5	8	AMAZING GRACE (MY CHAINS ARE GONE) EHRIS TOMLIN	SIXSTEPS/SPARROW/EMICMG	716	+33	
3	17	EVERYTHING GLORIOUS DAVID CROWDER BAND	SIXSTEPS/SPARROW/EMI CMG	704	0	
4	11	MIRACLE OF THE MOMENT STEVEN CURTIS CHAPMAN	SPARROW/EMI CMG	697	+4	
7	8	IN BETTER HANDS NATALIE GRANT	CURB	648	+53	
6	15	LOVE THE LORD LINCOLN BREWSTER	INTEGRITY	603	-17	
8	8	IN WONDER NEWSBOYS	INPOP	587	+55	
12	3	GOD WITH US MERCYME	INO	505	+42	
11	10	SONG OF HOPE ROBBIE SEAY BAND	SPARROW/EMI CMG	498	+29	
10	22	I'M FOR YOU TOBYMAC	FOREFRONT/EMI CMG	471	-25	
17	4	HOW YOU LIVE (TURN UP THE MUSIC) POINT OF GRACE	WORD-CURB	451	+75	
9	24	GIVE ME WORDS TO SPEAK AARON SHUST	BRASH	440	-69	
15	7	WHEN OUR HEARTS SING RUSH OF FOOLS	MIDAS	407	+12	
16	12	GIVE UNTIL THERE'S NOTHING LEFT RELIENT K	CAP:TOL/GOTEE	394	+14	
14	16	BE STILL STORYSIDE:B	SILENT MAJORITY/GOTEE	382	-25	
18	6	THE TWENTY-FIRST TIME MONK & NEAGLE	REUNION/PLG	381	+36	
21	3	YOU ARE EVERYTHING MATTHEW WEST	SPARROW/EMI CMG	363	+90	
20	8	SIGNATURE OF DIVINE (YAHWEH) NEEDTOBREATHE	ATLANTIC/WORO-CURB	323	+13	
19	8	JESUS HOLD ME ANDREW CARLTON	BAKERTOWN	317	+2	
22	19	PROMISE OF A LIFETIME KUTLESS	BEC/TODTH & NAIL	261	-5	
25	2	MADE CALEB ROWDEN	SLANTED/SPRING HILL	243	+38	
23	17	COMING BACK TO LIFE ECHOING ANGELS	INO	238	-8	
24	5	THE REAL JESUS DOWNHERE	CENTRICITY	229	-1	
26	5	THERE IS A REASON CAEDMON'S CALL	INO	201	-1	
27	6	CAPTIVATED SHAWN MCDONALD	SPARROW/EMI CMG	196	-2	
Ne		WRITING ON THE WALL MARK HARRIS	INO	195	+40	
	the second s	SET THE WORLD ON FIRE BRITT NICOLE	SPARROW/EMICMG	158	+21	
28	2	THERE IS A GOD 33MILES	INO	158	-16	
30	3	HOME DAUGHTRY	RCA/RMG	147	-20	



#### CHDISTIAN AC **MUSIC RESEARCH**

IroyResearch						
TITLE ARTIST IMPRINT / PROMOT	ION LABEL	FAM%	W 25-54	W 25-34	W 35-44	W 45-54
EAST TO WEST CASTING CROWNS BEACH STREET/R	EUNION/PLG	96%	4.34	4.31	4.35	4.37
AMAZING GRACE (MY CHAINS ARE GONE) CHRIS TOMLIN SIXSTEPS/SPAR	ROW/EMICMG	93%	4.33	4.20	4.33	4.46
BRING THE RAIN MERCYME	INO	96%	4.22	4.13	4.24	4.30
PROMISE OF A LIFETIME KUTLESS BEC/77	OOTH & NAIL	94%	4.10	4.06	4.13	4.12
EVERLASTING GOD LINCOLN BREWSTER	INTEGRITY	97%	4.08	3.88	4.14	4.22
UNDO RUSH OF FOOLS	MIDAS	95%	4.07	4.04	4.11	4.06
GIVE YOU GLORY JEREMY CAMP BEC/T	OOTH & NAIL	97%	4.07	4.04	4.04	4.12
MADE TO LOVE TOBYMAC FOREFRC	DNT/ EMI CMG	98%	4.04	4.20	4.06	3.86
I'M FOR YOU TOBYMAC FOREFRO	ONT/ EMICMG	89%	4.03	4.16	4.01	3.92
EVERY TIME I BREATHE BIG DADDY WEAVE FERVENT	WORD-CURB	95%	4.01	3.99	4.00	4.05
GIVE ME WORDS TO SPEAK AARON SHUST	BRASH	89%	4.01	3.95	4.04	4.03
I'M NOT WHO I WAS BRANDON HEATH	EUNION/PLG	95%	3.99	3.95	4.00	4.02
SOMETHING BEAUTIFUL NEWSBOYS	INPOP	96%	3.99	3.91	3.95	4.10
LOVE THE LORD LINCOLN BREWSTER	INTEGRITY	89%	3.93	3.84	3.94	4.02
EVERYTHING GLORIOUS DAVID CROWDER BAND	OW/ EMI CMG	94%	<b>3.9</b> 0	3.85	3.93	3.93
WHEN OUR HEARTS SING RUSH DF FOOLS	MIDAS	80%	3.87	3.88	3.87	3.87
IN WONDER NEWSBOYS	INPOP	71%	3.87	3.74	3.89	3.97
HOW YOU LIVE POINT OF GRACE	WORD-CURB	69%	3.80	3.75	3.82	3.83
IN BETTER HANDS NATALIE GRANT	CURB	69%	3.79	3.87	3.74	3.78
MIRACLE OF THE MOMENT STEVEN CURTISCHAPMAN SPARR	DW/ EMI CMG	74%	3.78	3.72	3.84	3.78

Total Sample size is 2303. These are average scores for music in the Contemporary Christian AC format, based on data from surveys conducted throughout the US, using TroyResearch Online Music Tracking. Online panelists score each song on a 1-5 scale where 1 = strongly dislike and 5 = strongly like. TroyResearch is a registered trade-mark of RadioResearch.Com. To inquire about Online Music Tracking with TroyResearch, call Jonathan Little at 740-549-9700, x61 or email jlittle@troyresearch.com.

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www.americanradiohistory.com

PD: John Shirl MD: Phil Smith WLGH/Lansing, MI PD: Jenn Czelada OM: Jim Tinker PD: Chuck Tyler





2007 R&R Convention session recap

### How To Cast A Morning Show

#### R.J. Curtis RCurtis@RadioandRecords.com

onfession time: My head is still spinning from the R&R Convention even though it wrapped four weeks ago. It wasn't the Rhythmic panel I was charged to cover, though I did find the live rap performance by somebody named "Vawn" riveting. No, I'm still trying to decide if I'm a "generator" or a "reactor"—two terms I learned about

during the "How to Cast a Morning Show" session. If you're a programmer, you've undoubtedly lived through the challenge (i.e., pain) of finding the right morning show. If you're a morning show talent, you've likely been on the other side of the equation, correctly cast, or perhaps worse, miscast with a partner who simply wasn't the right fit.

The session sought to eliminate the pitfalls of a poorly cast morning show, and the panel, moderated by Talentmasters' Don Anthony, certainly knew its stuff.

Geller Media International president Valerie Geller works with more than 500 stations in 28 countries, and literally wrote the book on this stuff ("Creating Powerful Radio: Getting, Growing and Keeping Audiences"). When trying to create powerful morning radio, identifying who is the generator and who is the reactor is key, Geller said.

"When you're casting a show, it's important to understand people's basic nature and talents," Geller explained, offering Howard Stern as an example. "He's a reactive talent; when he's alone in a room, he's really boring." But the minute he has sidekicks Robin Quivers and Gary Dell'Abate to generate for him, "he becomes alive and he's really funny."

Gellar says a true generator is someone who wakes up every morning with a million ideas, even if they're not always good ones. Reactors, on the other hand, "are people who face the blank page with utter and sheer terror." Give a reactor a five-hour show on their own and they will freak out. Let a generator say something to the reactor, and the reactor can respond with something that keeps the conversation moving. Put two reactors together, and it's boring. Pairing up generators usually renders the show "unlistenable, because they'll fight for mic time," Geller said.

The magical combination? A generator and a

reactor or one generator and a room full of reactors, something Geller said "generally goes all the way to No. 1."

Well-cast morning shows must be properly aligned with the station's format and target demo and management's goals, according to Vallie-Richards-Donovan Consulting VP Mike Donovan, who heads up the firm's Morning Masters talent coaching division. Morning shows misaligned with the format won't perform well, and "either the station will outperform it or both will perform poorly," he said.

You might sum up Yankee Pete's position on morning show casting as "opposites attract." The executive producer of the nationally syndicated "Ace & TJ Show" suggested that talent "be opposite, but still get along. There's a fine line between wanting to spend time outside of your airshift with the people you work with and *having* to spend time together."

Another important attribute of successful morning shows, Pete said, is honestly caring for other members of the show like they are friends or family. That said, he added, "If you have a partner that you just cannot stand, in my opinion, there's no way to fix it"—apart from bringing in someone else.

"Radio is one of the only facets of entertainment where the convenience store owner or ambulance driver, orthodontist or assistant manager at the Gap can become radio personalities just because of who they are," said Dr. Dave Kolin,



TalentMasters' Don Anthony, right, presides over the multiformat session 'How to Cast a Morning Show,' with Geller Media International president Valerie Geller, left, and Dr. Dave Kolin, executive VP of United Stations' comedy division.

'If you have a partner that you just cannot stand, in my opinion, there's no way to fix it.'

'Radio is one of the only facets of entertainment where the convenience store owner or ambulance driver, orthodontist or assistant manager at the Gap can become radio personalities just because of who they are.

—Dr. Dave Kolin

The best shows, with the funniest elements, come from real life, and Kolin is certainly qualified to speak on that subject. While in dental school he earned \$25 per week calling in with voices and characters for Scott Shannon, who did mornings on CHR/top 40 WHTZ (Z100)/New York at the time.

executiveVP of United Stations' comedy division.

Geller also offered this method of evaluating potential cast members: "Would you take a five-hour car ride with this person and have a fabulous time?" In essence, that's what you're asking listeners to do, she said.

Donovan said his recruitment MO involves regular listening to shows all over the country, taking notes on them and contacting the hosts to gauge interest in potential opportunities. When looking for a team for Journal's WKTI/Milwaukee recently, Donovan and Journal VP of programming Tom Land split up the top 200 markets, going through talent after talent. "We didn't rule out any format. We're a hot AC but we looked at any format country, alternative, rock—anybody we thought would fit. We found three talented people and basically arranged a marriage."

When searching for another character for the "Ace & TJ Show," Yankee Pete says the team quickly eliminated 275 of nearly 300 tapes."Radio people who are looking to join another show suck," he said. "I can't put my finger on what it was, but we went with someone who loved to tell stories, loves pop culture and who is in line with our format [top 40]."

If you can't find something on an aircheck you like, "don't try and make it work," he added. When it was all said and done, the perfect fit for the show "was someone in our building who worked in promotions who had never expressed an interest in being on the air."

Geller cited one of the greatest case studies of that very scenario: Bill Handel, the successful morning host on Clear Channel's talk KFI/Los Angeles. Originally an attorney who came on the air as a legal expert, Handel quickly proved "funny, opinionated and could talk about other stuff," Geller said. A weekend show became a weekday show, and then mornings, "a slot Handel now rules in Los Angeles."

"Here's the curse of our business," Geller said. "Everybody talks, so everyone thinks this is easy, but it's so hard. The people who do it are really special and earn every dime they make." 45



► AFTER MORE THAN TWO YEARS. MARK CHESNUTT RETURNS TO THE LIST'S TOP 40 WITH -15 COVER OF CHARLIE RICH S CLASSIC "ROLLIN' WITH THE FLOW" R CH'S ORIGINAL SPENT TWO WEEKS ATOP THE CHAFT IN 1977.





POWERED BY nielsen BDS

	THIS WEEK	LAST WEEK	WEEKS ON CHART			AUDI (IN MIL TW		PLAY	YS RANK
	1	1	9	DON'T BLINK KENNY CHESNEY	NO. 1 (2 WKS)	35.162	-0.792	4435	1
	2	4	22	FREE AND EASY (DOWN THE RED DIERKS BENTLEY	CAPITOL NASHVILLE	31.131	+2.927	3995	2
	3	3	23	IF YOU'RE READING THIS TIM MEGRAW	tt CURB	29.332	-1.115	3815	3
	4	5	12	SO SMALL CARRIE UNDERWOOD	ARISTA/ARISTA NASHVILLE	27.457	+0.096	3584	4
	5	2	20	LOVE ME IF YOU CAN TOBY KEITH	요 SHOW DOG NASHVILLE	26.556	-5.508	3471	5
	6	8	8	MORE THAN A MEMORY GARTH BROOKS	PEARL/BIG MACHINE	26.301	+1.324	3455	6
	7	7	18	ONLINE BRAD PAISLEY	ARISTA NASHVILLE	22.792	-4.205	2854	10
	8	10	34	LIVIN' OUR LOVE SONG JASON MICHAEL CARROLL	ARISTA NASHVILLE	22.685	+0.815	3012	8
	9	n	n	HOW 'BOUT THEM COWGIRLS GEORGE STRAIT	🛱 MCA NASHVILLE	22.362	+0.866	<b>290</b> 0	9
- 7	10	12	31	FALL CLAY WALKER	🛱 ASYLUM-CURB	22.360	+1.267	3057	7
	1	13	17	FIRECRACKER JOSH TURNER	MCA NASHVILLE	21.756	+1.498	2736	11
	12	9	16	TAKE ME THERE RASCAL FLATTS		19.497	-5.151	2605	12
	13	15	10	OUR SONG TAYLOR SWIFT	DIG MACHINE	18.418	+1.974	2462	13
1.	14	14	9	EVERYBODY KEITH URBAN	CAPITOL NASHVILLE	18.379	+0.877	2428	14
	15	16	20	AS IF SARA EVANS	tt RCA	16.593	+0.382	2301	16
	16	17	14	WHAT DO YA THINK ABOUT TH MONTGOMERY GENTRY	AT transformation to the columbia	16.082	+0.169	2301	17
	17	18	31	FAMOUS IN A SMALL TOWN MIRANDA LAMBERT	COLUMBIA	16.056	+0.235	2327	15
	18	21	25	ANOTHER SIDE OF YOU JOE NICHOLS		13.173	+0.404	1 <b>9</b> 87	18
46	19	20	21	NOTHIN' BETTER TO DO LEANN RIMES	ASYLUM-CURB	12.808	+0.006	1839	19
111.	20	24	6	STAY SUGARLAND		11.507	+1.633	1640	21
1///	21	22	14	WATCHING AIRPLANES		11.338	+1.005	1643	20
1/1	22	23	14	HEAVEN, HEARTACHE AND THE TRISHA YEARWOOD	BIG MACHINE	9.866	-0.074	1564	22
1///	23	41	2	WINNER AT A LOSING GAME BREA Rascal Flatts	KER/MOST INCREASED AUDIENCE 1	9.512	+6.358	1121	25
1///	24	25	9	STEALING CINDERELLA CHUCK WICKS	tt RCA	8.621	+1.160	1265	24
1/1,	25	26	18	THE MORE I DRINK BLAKE SHELTON	WARNER BROS./WRN	8.153	+0.793	1284	23
1/1,	26	27	10	HOW LONG EAGLES	ERC/LOST HIGHWAY/MERCURY	6.915	-0.060	1045	26
1/1,	27	33	13	READY, SET, DON'T GO BILLY RAY CYRUS WITH MILEY CY	BREAKER     RUS WALT DISNEY/LYRIC STREET	6.609	+2.000	735	32
1///	28	28	22	WAY BACK TEXAS PAT GREEN	BNA	5.661	-0.201	856	29
1	29	29	11	LAUGHED UNTIL WE CRIED JASON ALDEAN	BROKEN BOW	5.525	+0.120	938	27
12. 12.	30	31	14	WHAT KINDA GONE CHRIS CAGLE		5,419	+0.578	860	28

THIS WEEK	LAST WEEK	WEEKS ON CHART	II NIELSEN BDS 位 HITPREDICTOR TITLE CERTIFICATIONS STATUS ARTIST IMPRINT / PROMOTION LABEL	AUDI (IN MIL TW		PLA TW	MS RANK
3	30	18	TANGLED UP 12 BILLY CURRINGTON MERCURY	5.076	-0.318	832	30 MOST INCREASED
32	35	6	INTERNATIONAL HARVESTER CRAIG MORGAN BROKEN BOW	4.812	+0.466	727	33 AUDIENCE
37	38	5	CLEANING THIS GUN (COME ON IN BOY)	4.807	+0.720	791	(IN MILLIONS) +6.358
3.	34	5	RED UMBRELLA FAITH HILL WARNER BROS./WRN	4.735	+0.168	721	35 WINNER AT A
35	36	14	YOU STILL OWN ME EMERSON DRIVE MONTAGE/MIDAS/NEW REVOLUTION	4.232	+0.080	726	34 LOSING GAME 位
36	39	7	IT'S GOOD TO BE US BUCKY COVINGTON LYRIC STREET	3.836	+0.358	688	37 Rascal Flatts (Lyrik Street)
37	37	11	IGOT MY GAME ON TRACE ADKINS CAPITOL NASHVILLE	3.746	-0.403	691	36 KS0N +0.446, WDAF +0.445, KW3J +0.433, WCH +0.402, KPUX +0.293, KWNR +0.274,
38	60	2	LETTER TO ME MDST ADDED 12 BRAD PAISLEY ARISTA NASHVILLE	3.223	+2.663	439	38 WKHX +0.256, WETK +0.233, WUSN +0.223, WFMS +0.211
39	40	ท	BETWEEN RAISING HELL AND AMAZING GRACE BIG & RICH WARNER BROS./WRN	3.0 <b>73</b>	-0.129	423	39 +2.927
-	42	10	ROLLIN' WITH THE FLOW 12 MARK CHESNUTT LOFTON CREEK	2.672	-0.010	263	45 FREE AND EASY (DOWN THE
•	43	9	I'M WITH THE BAND LITTLE BIG TOWN EQUITY	2.451	+0.282	381	41 ROAD I GO) 位
•	45	5	THINGS THAT NEVER CROSS & MAN'S MIND         1           KELLIE PICKLER         BNA	2.212	+0.356	403	40 Dierks Bentley
45	44	13	JOYRIDE JENNIFER HANSON UNIVERSAL SOUTH	1.783	-0.224	327	(Capitol Nashville) 42 WUSN +0.638, KMPS +0.379, WDAF +0.260, WCOL +0.203,
•	48	3	TAKIN' OFF THIS PAIN ASHTON SHEPHERD MCA NASHVILLE	1.350	+0.175	319	WFMS +0.142 WYRK +0.138.
33	5]	3	LOVE DON'T LIVE HERE LADY ANTEBELLUM CAPITOL NASHVILLE	1.345	+0.395	246	46 +2.663
46	46	8	SOMETHIN' ABOUT A WOMAN 11 JAKE OWEN RCA	1.305	-0.171	299	44 LETTER TO ME
47	47	18	THE STRONG ONE 12 CLINT BLACK EQUITY	1.210	-0.128	227	48 Brad Paisley
-	49	9	GOES DOWN EASY VAN ZANT COLUMBIA	1.027	-0.033	219	(Arista Nashville) •KPLX +0.237 WYRK +0.218,
49	N	EW	GET MY DRINK ON HOT SHOT DEBUT TOBY KEITH SHOW DOC NASHVILLE	0.904	+0.880	132	WKHX +0.201, KYGO +0.191, 55 WCTK +0.140, WCH +0.135, KMPS +0.126, WCNA +0.109,
30	53	3	HAPPY ENDINGS LEE BRICE ASYLUM-CURB	0.888	+0.051	227	47 KSCS +0.109, KTEX +0.101
5	N	EW	WE WEREN'T CRAZY JOSH GRACIN LYRIC STREET	0.874	+0.500	72	+2.000 READY, SET,
6	57	7	TILL WE AIN'T STRANGERS ANYMORE BON JOVI FEATURING LEANN RIMES ISLAND/CURB/MERCURY	0.751	+0.066	73	DON'T GO
.5	58	3	YOU DON'T HAVE TO GD HDME GRETCHEN WILSON COLUMBIA	0.744	+0.123	146	54 Billy Ray Cyrus With Miley Cyrus
34	56	3	ONCE A WOMAN GETS A HOLD OF YOUR HEART HEARTLAND COUNTRY THUNDER	0.736	+0.041	105	58 (Walt Disney/Lyric Street) WYCD +0.40", KSON +0.366,
55	52	4	WHAT IF IT'S ME ANDY GRIGGS MONTAGE	0.708	-0.183	201	51 KEEY +0.278, KSCS +0.239, WUSN +0.212, KMPS +0.152, KMLE +0.126, WUBL +0.119,
56	54	5	SINNERS LIKE ME ERIC CHURCH CAPITOL NASHVILLE	0.698	-0.085	170	53 KW11 +0.087, WWYZ +0.079
5	59	4	THE POWER OF ONE BOMSHEL CURB	0.693	+0.091	202	50 + 1.9 /4 OUR SONG
63	RE-E	NTRY	COWBOY TOWN BROOKS & DUNN ARISTA NASHVILLE	0.641	+0.319	72	
59	55	5	BETTER GET TO LIVIN' DOLLY PARTON DOLLY	0.617	-0.134	93	60 Taylor Swift (Big Machine) WUSN +0.395, WDSY +0.275,
30	N	E'W	WE RODE IN TRUCKS LUKE BRYAN CAPITOL NASHVILLE	0.614	+0.261	77	WGH +0.132, WSM +0.119, WKLB +0.103, WCTO +0.095,
							WQDR +0.08', WQYK +0.073, WRBT +0.064, KEEY +0.060

#### **NEW AND ACTIVE**

TITLE ART ST / LABEL	AUD / GAIN	TITLE ARTIST / LAB
JUST GOT STA LOVIN' YOU Jarres Otto (WARNER BROSJW TOTAL STATIONS:	0.613/0.066	ALL SUMM LONG Kid Rock (TOP DOG/ATI TOTAL STATIO
COUNTRY GIPL Rissi Palmer	0.587/0.048	LOVE IS A THING Phil Vassar

20

(1720) TOTAL STATIONS:

TLE	
RTIST / LABEL	AUD / GAIN
LL SUMMER	

#### TLANTIC) ONS: 2 BEAUTIFUL 0.293/0.137

0.500/0.223

### Phil Vassar (UNIVERSAL SOUTH) TOTAL STATIONS:



#### SOMETHING STRONGER 0.224/0.141 THAN ME Travis Tritt (CATEGORY 5) TOTAL STATIONS: 16

			1
			(
MOS	TAC	DEC	-
			1
			1

# LETTER TO ME 31 Brad Paisley (ARISTA NASHVILLE) KATC, KORK, KFKF, KFRC, KMPS, KPLX, KRST, KFTY, KSCS, KSON, KTEX, KWJJ, KXKT, WCKX, WCAE, WITL, WCCQ, WKIS, WKLB, WNKT, WORQ, WPAW, WQMX, WUBE, WWGR, WWNU, WYPY

## LOSING GAME 26 Rascal Flatts (LYRIC STREET) KATC, KBQI, KHAY, KIIM, KKNG, KSCS, KSON, KWNR, KXKS, KXKT, WCOL, WCTO, WFMS, WGCY, WORE, WIVK, WKXC, WNKT, WCGI, WPAW, WQXK, WSOC, WUBL, WUSN, WWGR, WXBM

#### WINNER AT A LOSING GAME READY, SET, DON'T GO 26 Billy Ray Cyrus Feat. Miley Billy Ray Cyrus Feat. Miley Cyrus (WaLT DISNEY) LYFIC STREET) KC\*E. NIZN, KKGO, KKNC, KM=SK, KKGO, KKNC, WHE, WGKX, WGNE, WGY, WHAX, WUBL, WUSN, WLSY, WWNU, WWYZ, WXXY, WXU

### GET MY DRINK ON 11 GET MY DRINK ON TH Toby Keith (SHOW DOG NASHVILLE) KIZN, WAMZ, WFBE, WGGY, WKDF, WQHK, WRNS, WUBE, WXCY, WXTU, WYCD 23

STAY 10 Sugarland (MERCURY) KBQI, KHEY, WCOL, WDAF, WFMS, WKKT, WKXC, WOGI, WRBT, WWGR

10

FOF WEEK ENDINC OCTOBER 21, 2007

LECEND: See legeed to charts in charts section for rules and symbol explanations. — concry and 26 Cenada country stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a way, 7 days a week. Indicator chart comprised of 115 reporters. © 2007 Nielsen Business Media, Inc. All rights reserved.

NYPY





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- Brian Philips -EVP/GM CMT\_MTV Networks



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#### COUNTRY INDICATOR REPORTERS

KXKC/Lafayette, LA\*

PD: Casey Larter APD/MD: Sean Riley

WBBN/Laurel, MS

WLXX/Lexington, KY\* OM: Robert Lindsey PD/MD: Marshall Stewart

WWOM/Madison. WI\*

PD: Brad Austin APD/MD: Kenny Jay

KIAI/Mason City, IA PD: Phil O'Reilly MD: Robin McCann

KRWQ/Medford, OR OM/PD: Larry Neal MD: Scott Schuler

KUBB/Merced, CA

UM/PD: Rene MD: Dee Kelly

#### KEAN/Abilene, TX OM: Randy Jones PD/MD: Rudy Fernandez APD: Shay Hill

KRRV/Alexandria, LA MD: Hollywood Ha

KGNC/Amarillo, TX OM/PD: Tim Butler APD/MD: Patrick Clark

KBRJ/Anchorage, AK PD: Matt Valley APD/MD: Eddie Maxwell

WYAY/Atlanta, GA\* OM/PD: Mark Richards MD: Sandy Weaver

WPUR/Atlantic City, NJ\* PD: Joe Kelly

WIBL/Augusta, GA\*

KBKO/Bakersfield, CA\*

WJLS/Beckley, WV OM: Dave Willis PD/MD: Fred Persinger

KCTR/Billings, MT OM: Jay Brandon PD/MD: Mark Hill

WZKX/Biloxi, MS\* OM/PD: Bryan Rhodes

WHWK/Binghamton, NY PD: Don Brake

WBWN/Bloomington, IL OM/PD: Dan Westhoff APD/MD: Buck Stevens

WHKX/Bluefield, WV UM: Ken Dietz PD/MD: Joe Jarvis

KQFC/Boise, ID\* PD: Wes McShay MD: Ruby Cortez

KAGG/Bryan, TX

WOKO/Burlington, VT\* OM/PD: Steve Pelkey MD: Bill Sargent

WIXY/Champaign, IL PD: Sky Phillips MD: Nicole Beals

WOGT/Chattanooga, TN\* PD: Duane Shannor WYGY/Cincinnati, OH\* OM: Patti Marshall PD: Travis Moon

WKCN/Columbus, GA\* OM: Bob Quick PD/MD: Brian Thomas

WSTH/Columbus, GA\* OM: Brian Waters PD: Alan Quin APD/MD: Mike Kelly

KFTX/Corpus Christi, TX\*

KOUL/Corpus Christi, TX\* OM/PD: Clayton Allen

KRYS/Corpus Christi, TX\* OM: Paula Newell PD: Frank Edwards

KTYS/Dallas, TX\* OM: Tom Hunter PD: Gayle W. Poteet MD: Chris Huff

KWLI/Denver, CO\* APD/MD: Randy Shannon

KJJY/Des Moines, IA\* OM: Jack O'Brien PD: Andy Elliott MD: Eddie Hatfield

WTVY/Dothan, AL OM/PD: Amie Pollard MD: Mike Casey KKCB/Duluth, MN WAXX/Eau Claire, WI OM/PD: George House

WQRB/Eau Claire, WI PD/MD: Mike McKay WRSF/Elizabeth City, NC ON: TOM Charity PD: Kris Richards

KZKX/Lincoln, NE WTWF/Erie, PA PD: Carrie Leigh PD: Hoss Michaels APD/MD: Carol Turner

WXTA/Erie, PA OM/PD: Adam Reese KLLL/Lubbock, TX MD: Neely Yates

KKNU/Eugene, OR WKDQ/Evansville, IN PD/MD: Jon Prell

KVOX/Fargo, ND PD: Eric Heyer MD: Scott Winston

WKML/Fayetteville, NC

KAFF/Flagstaff, AZ PD: C.J. Murri MD: Jenny Brawn

Wilcox MD: Chase Matthews

KHGE/Fresno, CA

PD: Chuck Geiger APD/MD: Kris Daniels

KUAD/Ft. Collins, CO

KTCS/Ft. Smith, AR

OM: Lee Young PD/MD: Troy Eckelhoff

WBTU/Ft. Wayne, IN

PD: Scott Roddy APD/MD: Adam Mayfield

WTRS/Gainesville, FL OM/PD: Shane Finch MD: Dave Tyler

PD: Steve Stewart APD/MD: Brian Sims

OM/PD: Randy Fitz MD: Tori Anderson

WNCY/Green Bay, WI\* OM: Jeff McCarthy

WTNR/Grand Rapids, MI\*

PD: Mark Callagha APD: Dave Jensen MD: Brian Gary

WFRE/Frederick, MD\*

WOKK/Meridian, MS PD: Todd Rupe WXFL/Florence, AL OM: Jeff Thomas PD: Fletch Brown W8AM/Montgomery, AL\*

WEGX/Florence, SC OM/PD: Randy "Mudflap" WKKW/Morgantown, WV OM: Hoppy Kercheval PD/MD: John Bowen

> WMDH/Muncie, IN MD: Shane Goad

WFLS/Fredericksburg, VA\* OM/PD: Paul Johnson APD: Mike Vincent WMUS/Muskegon, MI\* DM: Dave Tart PD: Mark Dixon

> WGTR/Myrtle Beach, SC MD: Korby Ray

> > **KJCS/Naco<mark>gdoch</mark>es, TX** PD: Robby Lynn APD: Erin Rohde

WCTY/New London, CT OM/PD: Jimmy Lehn APD: Dave Elder KHKX/Odessa, TX

PD: Mike Lawrence APD/MD: Kelley Peterson

KPLM/Palm Springs, CA PD: Al Gordon MD: Kory James

WPAP/Panama City, FL OM/PD: Jay Cruze MD: David Howard WYCT/Pensacola, FL

WFYR/Peoria, IL OM/PD: Ric Morgan

WAYZ/Hagerstown, MD WPOR/Portland, ME\* OM: Randi Nitsinga PD: Matty Jeff MD: Shelly Kincaid

WCAT/Harrisburg, PA\* WRWD/Poughkeepsie, NY OM: Reggie Osterhoudt PD: Aaron "Dave" McCord APD: Paty Quyn

WTCR/Huntington, WV PD: Clint McElroy KOUT/Rapid City, SD PD/MD: Mark Houston KIXQ/Joplin, MO

OM: Chau Enios PD: Cody Carlson WNWN/Kalamazoo, Ml APD: Scott Wagner MD: Tim Harris

KUUB/Reno, NV OM: Jim McClain APD: "Big" Chris Hart KDBR/Kalispell, MT WDWG/Rocky Mount, NC WKOA/Lafayette, IN PD: Mark Allen APD: Annie James MD: Bob Vizza

PD/MD: Rick Braswell APD: Dave Richmond

WCEN/Saginaw, MI PD/MD: Joby Phillips

KBUL/Reno, NV\*

OM: Nick Elliott PD/MD: Derek Gunn

WWFG/Salisbury, MD OM/PD: Brian Cleary APD/MD: Sandra Lee KEGA/Salt Lake City, UT\* UM: Alan Hague PD: Cody Alan

KGKL/San Angelo, TX OM/PD: Boomer Kingsto KUSS/San Diego, CA\* PD: Mike O'Brian

KKJG/San Luis Obispo, CA OM/PD: Pepper Daniels MD: Adam Montiel

KRAZ/Santa Barbara, CA PD/MD: Stefan Carpenter

KSNI/Santa Maria, CA

Jones CD Country/Satellite\* OM/PD: Jim Murphy MD: Rick Morgan

Sirius New Country/Satellite\* OM/PD: Scott Lindv MD: Al Skop

XM Highway 16/Satellite\* PD: Jon Anthony MD: Jay Thomas

WJCL/Savannah, GA\* OM: Pat Garrett PD: Boomer Lee

WBFM/Sheboygan, WI PD: Eddie Ybarra APD: Jeff "J.R." Keim

KRMD/Shreveport, LA\* APD/MD: James Arthony

KSUX/Sioux City, IA PD/MD: Tony Michaels

WBYT/South Bend, IN PD: Clint Marsh APD: Stinger MD: Shannon Marie

KIXZ/Spokane, WA\* OM: Robert Harder PD/AMD: Paul "Coyote"

WTHI/Terre Haute, IN OM/PD: Barry Kent

WIBW/Topeka, KS PD: Keith Montgomery APD/MD: Stephanie Lynn

WTCM/Traverse City, MI OM/PD: Jack O'Mallay MD: Carey Carlson

WWZO/Tupelo, MS OM: Rick Stevens PD: Paul Stone

WFFN/Tuscaloosa, AL OM/PD: Greg Thomas

WFRG/Utica, NY OM/PD: Bill McAdams

KJUG/Visalia, CA PD: Dave Daniels MD: Adam Jeffries

WDEZ/Wausau, WI PD: Chad Edwards APD/MD: Vanessa Ryan

WOVK/Wheeling, WV PD/MD: Jim Elliott

OM/PD: Lyman Ja APD: Todd Taylor MD: Rick Regan

WILQ/Williamsport, PA OM/PD: Ted Minier APD/MD: John O'Brien

KXDD/Yakima, WA OM/PD: Dewey Boyntor APD/MD: Joei Baker

\* Monitored Reporte-



THIS WEEK

40

HIS WEEK

123

4

8

10

14

15

18

19 20

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30

31 4

► JOHNNY REID HAS THE SECOND CANADA COUNTRY TOP FIVE HIT OF HIS CAREER AS "DARLIN' " JUMPS 7-5.

POWERED BY nielsen BDS

47

+10

+14

+36

-47

+16

-10

-78

+3

-4

+36

-60

-47

-11

+50

-22

+58

-5

-36

+13

+8

+8

-23

-20

-107

-19

-48

+26

-46

-61

+31

264

🔶 indicates CanCon

LAGT WEEK	CS HART	COUNTRY INDICATOR	ΡŢ		
LAGT	WEEKS ON CHART	TITLE ARTIST IMPRINT / PROMOTION LABEL	TW	*/-	AUD
1	9	DON'T BLINK KENNY CHESNEY BNA	4684	+86	10.81E
14	21	FREE AND EASY (DOWN THE ROAD I GO) DIERKS BENTLEY CAPITOL NASHVILLE	4421	+258	10.00=
-	12	SO SMALL CARRIE UNDERWOOD ARISTA/ARISTA NASHVILLE	3942	+289	9.124
e	8	MORE THAN A MEMORY GARTH BROOKS PEARL/BIG MACHINE	3767	+266	8.582
٤	28	LIVIN' OUR LOVE SONG JASON MICHAEL CARROLL ARISTA NASHVILLE	3612	+127	8.425
ĩ	19	LOVE ME IF YOU CAN TOBY KEITH SHOW DOG NASHVILLE	3587	-628	7.772
4	20	IF YOU'RE READING THIS TIM MCGRAW CURB	3581	-123	7.882
1C	11	HOW 'BOUT THEM COWGIRLS GEORGE STRAIT MCA NASHVILLE	3565	+197	8.142
15	26	FALL CLAY WALKER ASYLUM-CURB	3256	+360	7.241
12	15	FIRECRACKER JOSH TURNER MCANASHVILLE	3247	+209	7.535
15	9	EVERYBODY KEITH URBAN CAPITOL NASHVILLE	3122	+234	7.059
15	13	WHAT DO YA THINK ABOUT THAT MONTGOMERY GENTRY COLUMBIA	2807	+197	6.242
18	7	OUR SONG TAYLOR SWIFT BIG MACHINE	2803	+384	6.389
16	17	AS IF SARA EVANS RCA	2696	+134	5.828
17	22	ANOTHER SIDE OF YOU JOE NICHOLS UNIVERSAL SOUTH	2617	+80	5.763
7	16	ONLINE BRAD PAISLEY ARISTA NASHVILLE	2608	-887	5.932
9	16	TAKE ME THERE RASCAL FLATTS LYRIC STREET	2577	-837	5.935
11	20	PROUD OF THE HOUSE WE BUILT BROOKS & DUNN ARISTA NASHVILLE	2519	-719	5.253
19	23	FAMOUS IN A SMALL TOWN MIRANDA LAMBERT COLUMBIA	2385	+87	5.233
2C	18	NOTHIN' BETTER TO DO LEANN RIMES ASYLUM-CURB	2095	+156	4.706
22	5	STAY SUGARLAND MERCURY	2080	+314	4.293
23	13	WATCHING AIRPLANES GARY ALLAN MCA NASHVILLE	1984	+222	4.413
21	12	HEAVEN, HEARTACHE AND THE POWER OF LOVE TRISHA YEARWOOD BIG MACHINE	1946	+42	4.169
25	17	THE MORE I DRINK BLAKE SHELTON WARNER BROS./WRN	1573	+101	3.185
39	2	WINNER AT A LOSING GAME RASCAL FLATTS LYRIC STREET	1557	+738	3.597
26	4	STEALING CINDERELLA CHUCK WICKS RCA	1440	+125	3.153
24	8	HOW LONG EAGLES ERC/LOST HIGHWAY/MERCURY	1375	-152	2.958
28	9	LAUGHED UNTIL WE CRIED JASON ALDEAN BROKEN BOW	1280	+120	2.665
27	74	TANGLED UP BILLY CURRINGTON MERCURY	1204	+19	2.588
30	n	WHAT KINDA GONE CHRIS CAGLE CAPITOL NASHVILLE	1112	+101	2.269
33	4	INTERNATIONAL HARVESTER CRAIG MORGAN BROKEN BOW	1082	+155	2.511
29	13	WAY BACK TEXAS PAT GREEN BNA	1063	+11	2.237
37	3	CLEANING THIS GUN (CDME DN IN BOY) RODNEY ATKINS CURB	1038	+198	2.146
32	6	IT'S GDDD TO BE US BUCKY COVINGTON LYRIC STREET	988	+54	2.139
35	3	RED UMBRELLA FAITH HILL WARNER BROS./WRN	950	+91	1.871
31	20	NEVER WANTED NOTHING MORE KENNY CHESNEY BNA	933	-49	2.112
34	9	I GDT MY GAME ON TRACE ADKINS CAPITOL NASHVILLE	930	+15	1.972
38	8	YOU STILL OWN ME EMERSON DRIVE MONTAGE/MIDAS/NEW REVOLUTION	879	+51	1.818
	EWe	READY, SET, DDN'T GO BILLY RAY CYRUS FEAT. MILEY CYRUS WALT DISNEY/LYRIC STREET	877	+535	1.981
N	EWI	LETTER TO ME BRAD PAISLEY ARISTA NASHVILLE	641	+360	1.372

LAST WEEK WFFKS ON CHART PLAYS CANADA COUNTRY TITLE ARTIST IMPRINT / PROMOTION LABEL 1 3 DON'T BLINK KENNYCHESNEY BNA/SONV BMG 636 MORE THAN A MEMORY GARTH BROOKS DEADLING MACHINE/UNIVERSAL 2 3 612 5 P SO SMALL CARRIE UNDERWOOD ARISTA/ARISTA NASHVILLE/SONY BMG 599 FREE AND EASY (DOWN THE ROAD I GO) DIERKS BENTLEY 537 3 2 CAPITOL NASHVILLE/EMI 7 9 DARLIN' JOHNNY REID + OPEN ROAD/UNIVERSAL 529 6 12 BLAME IT ON THAT RED DRESS CORD BAMFORD \* GWB/ROYALTY 517 ARISTA NASHVILLE/SONY BMG 15 ONLINE BRAD PAISLEY 4 505 HOW 'BOUT THEM COWGIRLS GEORGE STRAIT 9 G MCA NASHVILLE/UNIVERSAL 489 12 EVERYBODY KEITH URBAN CAPITOL NASHVILLE/EMI 452 -COME ON & GET SOME PAUL BRANDT + 16 UNIVERSAL 451 19 PROUD OF THE HOUSE WE BUILT BROOKS & DUNN ARISTA NASHVILLE/SONY BMG 447 8 TAKE ME THERE RASCAL FLATTS 10 15 LYRIC STREET/UNIVERSAL 436 13 10 GOOD TIME DERIC RUTTAN INDEPENDENT 434 OUR SONG TAYLOR SWIFT 23 . BIG MACHINE/UNIVERSAL 412 IF YOU'RE READING THIS THM MEGRAW 406 14 14 CURB/EMI 25 3 306 395 17 5 SOMEBODY'S SON AARON LINES + OUTSIDE THE LINES 393 15 18 LOVE ME IF YOU CAN TOBY KEITH SHOW DOG NASHVILLE/UNIVERSAL 389 FELL RIGHT INTO YOU JESSIE FARRELL 🔶 9 E UNIVERSAL 387 21 13 AS IF SARA EVANS RCA/SONY BMG 380 ALL MY FRIENDS SAY LUKE BRYAN 22 CAPITOL NASHVILLE/EMI 377 HOW LONG EAGLES 8 18 ERC/MERCURY/LOST HIGHWAY/UNIVERSAL 354 FIRECRACKER JOSH TURNER 20 13 MCA NASHVILLE/UNIVERSAL 352 11 12 MIDAS/KOCH 351 YOU CAN'T BEAT AN ORIGINAL BRAD JOHNER 🝁 26 10 306 315 DONE YOU WRONG AARON PRITCHETT + 24 18 OPM 310 WHAT DO YA THINK ABOUT THAT MONTGOMERY GENTRY 30 9 COLUMBIA/SONY BMG 291 28 17 WHAT DO YOU SEE DOC WALKER + OPEN ROAD/UNIVERSAL 281 27 21 BECAUSE OF YOU REBA MCENTIRE DUET WITH KELLY CLARKSON MCA NASHVILLE/UNIVERSAL 267

OCTOBER 26, 2007

FOR WEEK ENDING OCTOBER 21, 2007 www.americanradiohistory.com

RING OF FIRE GEORGE CANYON +

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UNIVERSAL

KZSN/Wichita, KS\*

## ΑС/НОТ АС



Post-convention recap, part one, for those who weren't awake early enough

### Keeping Adults On The Radio: The Movie

#### Keith Berman KBerman@RadioandRecords.com

t's probably safe to say that we took Charlotte by storm. While riding back to the airport the morning after the R&R Convention ended, the cab driver asked me if I had been in town for "the big radio convention." I had a great time in Charlotte, and I hope those of you who attended did as well. Some of my own personal highlights included seeing WNKS

(Kiss 95.1)/Charlotte OM/PD John Reynolds interview the hilarious and extremely charismatic Simon Le Bon and John Taylor from Duran Duran (for those of you who were there and heard the ruckus over the beeping, we found out later that it actually wasn't the sound system . . . it was Taylor's BlackBerry beeping in his pocket) and being part of the sold-out crowd at the first night of Van Halen's reunion tour.

R&R Convention '08 is set to roll Sept. 17-19 in Austin, which totally rules! Make your reservations and begin setting aside T&E budgets now—and I'm pleased to say we already have people registering to take advantage of our extra-early bird rate of \$299. (Hint: Register now at radioandrecords.com.) However, before we start putting together next year's sessions, I'm going to recap the three adult formats panels we put on at R&R '07 for those of who couldn't make it.

The convention kicked off with the adult formats session moderated by McVay Media president Mike McVay called "Keeping Adults on the Radio," where he and the panelists discussed how to maintain adult listening. McVay started on a positive note, commenting that the industry is healthier than we've been led to believe: Radio has lost only two shares during the past five years, and growing urban sprawl contributes to longer commutes, which in turn leads to more in-car listening in mornings as 15 million Americans are now on their way to work by 6 a.m.

"FM listeners ages 25-54 want more information than they're getting, and they'll listen longer if you give them information and different content," said ABC News Radio VP/GM Steve Jones, whose company just launched a news service for hot AC stations. A survey of 1,000 listeners conducted by the network showed they want a mix of hard and lifestyle news, but also relevant stories with which they can connect.

"Listeners want to be entertained and informed, but humor should be driven by the story," he said, and his comments can be extended to jocks as well as news. "Avoid repetition. Don't load newscasts with audio elements."

Kurt Johnson, CBS Radio VP of Jack programming and PD of its Dallas affiliate, KJKK, isn't eager to hold a funeral for radio quite yet either: "The state of mind of radio kind of irks me sometimes," he said.

"We need to move forward. The heroes we had in our youth weren't imitating the jocks of the past. Beat the drum for radio. You just have to be relevant and have to evolve. Try new things. Surprise yourself and push yourself daily, because [listeners] have more options now. You've got to put a lot into the relationship with the listeners. Be careful not to become irrelevant."

Heather Cohen, who recently joined the Weiss Agency, says the industry needs to better understand listeners and how it can become integrated into their lives; she polls her sister-in-law on things happening in her life, then applies that information to her programming.

"We want air talent who are engaging, who we can relate to. How can we fit into the world of women?" she asked, advising that Web sites are underutilized. Also commenting that content is



Clear Channel Radio senior VP of Hispanic radio Alfredo Alonzo, left, discusses the buying power of Spanish-language radio as the Weiss Agency's Heather Cohen and CBS Radio VP of Jack programming Kurt Johnson look on.

**'FM** 

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—Lisa McKay

connection

information

-Steve Jones

listen longer

king, Cohen stressed that it's important to find great talent that supplies content unavailable anywhere else, but that is useless without some marketing and promotion.

WQDR/Raleigh PD/afternoon talent Lisa McKay stressed that stations need a connection with their listeners and described the current state of the listener-radio relationship as "unrequited love. We really have to ask ourselves if we want to break our listeners' hearts or have a love affair with them," she said. "There's a direct connection between TLC and TSL: The more love you put into your station, the more you get back. It's the handshake effect: You reach out, they reach back. Make the connection, answer emails, answer phones."

It's easy for listeners to feel disconnected from radio, McKay said, when jocks don't answer phones or personally respond to e-mail, or when listeners punch up the webcam and don't see anyone in the studio."It's like no one's returning the high-five. Kids have always had other choices. Jocks need to high-five kids back. Make it a priority in your day to involve them," she said.

McVay described the current diary systemand ratings in general-as a popularity contest much like political elections."I've tried to create programming that makes my stations popular. What gets stations elected?" he asked his panel. McKay again pushed for being responsive to listeners, which Johnson echoed."You have to make sure your station is going through the steps that [make] your listeners fall in love with you: Look attractive, listen to them, show you have a clue and that you're someone they want to be with, then keep it going long-term by doing nice things, and put things in the bank," he said. "Listeners don't remember all your accomplishments. We're in the business of people remembering they listen to us."

Cohen advised that it's important to be as local as possible and become a part of your community. Listening can become a grass-roots marketing campaign if you put your listeners on the air, since they will bring in their friends and relatives to hear them.

Stay tuned next week as I discuss the two other AC/hot AC sessions, "BTW, What's Up With Your Web Site?" and "Which Part of the Radio Oreo Is More Delicious?"

24/7 NEWS ONLINE @ www.RadioandRecords.com



► AFTER A TWO-WEEK DIP TO NO. 2, FERGIE'S "BIG GIRLS DON'T CRY" RETURNS FOR A SECOND WEEK AT THE SUMMIT, REGISTERING ITS HIGHEST WEEKLY PLAYS TOTA\_ (2,051).





POWERED BY nielsen BDS

> PLAYS /GAIN 51/2

3 43/24

> 10 41/31

5 40/0

23 36/0

2

49

S WEEK	LAST WEEK	WEEKS ON CHART	I) NIELSEN 8DS 🏠 HITPREDICTOR TITLE CERTIFICATIONS STATUS	Di.	AVC	ALIEN		
THIS	SVI	WEB	TITLE CERTIFICATIONS STATUS ARTIST IMPRINT / PROMOTION LABEL	TW	AYS +/-	AUDIE		TITLE PLAYS TITLE PLAYS TITLE PLAYS ARTIST / LABEL /GAIN ARTIST / LABEL /GAIN
	2	17	BIG GIRLS DON'T CRY     NO. 1 (2 WKS)     11 <sup>3</sup> ☆       FERGIE     WILLIAWA&M/INTERSCOPE       HOME     11 <sup>3</sup> ☆	2051	+69	16.807	1	I JUST LOVE YOU     82/0     TATTOO     51/2       Five For Fighting (AWARE/COLUME(A)     Jordin Sparks (JIVE/ZOMBA)
2	100	24	DAUGHTRY REA/RMG	1976	-55	15.414	2	MOST ADDED (AWARE/COLUMEIA) (JIVEZOMBA) TOTAL STATIONS: 14 TOTAL STATIONS: 3
3	3	15 27	HEY THERE DELILAH     11 <sup>2</sup> ✿       PLAIN WHITE T'S     FEARLESS/HDLLYWOOD       THE SWEET ESCAPE     11 <sup>3</sup> GWEN STERANI FEATURING AKON     INTERSCOPE	1502 1466	-95 -54	11.720 12.091	5	INTO THE NIGHT 77/22 NOT MY PROBLEM 43/24 Santana Feat. Chad Kroeger Dana Parish (ARISTA/RMG) (COMBUSTION) TOTAL STATIONS: 10
5	7	16	WAIT FOR YOU 11 <sup>2</sup> ☆	1300	+62	9.844	7	TOTAL STATIONS     7     TOTAL STATIONS:     10       OVER YOU     75/8     APOLOGIZE     41/31
6	6	27	ELLIOTT YAMIN HICKORY/RED BEFORE HE CHEATS CARRIE UNDERWOOD ARISTA/ARISTA NASHVILLE/RMG	1262	-26	12.951	3	TITLE ARTIST / LABEL         NEW STATIONS         Daughtry (RCA/RMG)         Timbaland Feat. OneRepublic (MOSLEY/BLACKGROUND/INTERSCOPE)           BUBBLY         5         TOTAL STATIONS         8         TOTAL STATIONS:         5
7	5	19	(YOU WANT TO) MAKE A MEMORY BON JOVI EVERYTHING	1253	-109	9.402	8	Colbie Caillat 1973 75/4 TAKING CHANCES 40/0 (UNIVERSAL REPUBLIC) KMXZ WLT. WRRM, WSLO, WSRS James Blunt Platinum Weird
8	8	30	MICHAEL BUBLE 143/REPRISE	1216	-14	8.221	10	LOST         5         TOTAL STATIONS         6         ENTERTAINMENT/INTERSCOPE)
9	12 10	12 9	BUBBLY MOST INCREASED PLAYS/MOST ADDED COLBIE CAILLAT UNVERSAL REPUBLIC HOW LONG	1126 1035	+366 -88	10.759 5.623	-	Faith Hill     THE AIR THAT I BREATHE     S6/7       (WARNER BROS.)     Tom Fuller Band     U + UR HAND     36/0
			EAGLES ERC ANALYSIS AND ANALYSIS ANALYSIS AND ANALYSIS		-00	-	13	KISC, KMGL, KVKI, WMXC, WRCH         (MESA/BLUEMOON/SMC)         Pink           TAKING CHANCES         4         TOTAL STATIONS:         13         (LAFACE/ZOMBA)
	n	23	MAROON S A&M/OC"ONE/INTERSCOPE	852	+6	7.380	11	Celine Dion
	14	11	PINK LAFACE/ZDMBA	713	+67	8.527	9	(COLUMBIA) KGBX, KSNE, WTVR, WYYY
	16	5	TAKING CHANCES 位 CELINE DION COLUMBIA	710	+122	6.204	12	THE TRACKS OF MY TEARS 4 Boyz II Men
3	13	10	BAND OF GOLD trimer to the second sec	675	+27	1.783	16	(DECCA) KWAV, WCDV, WFMK, WTFM
15	15	23	MY WISH 12 ☆ RASCAL FLATTS LYRIC STPEET/HOLLYWOOD	466	-153	1.615	17	WHO KNEW 3 Pink
16	17	12	LOST IN THIS MOMENT BIG&RICH WARNER BROS. (NASHVILLE) WARNER BROS.	397	-7	1.305	18	(LAFACE/ZOMBA) KGBY, WSNE, WSRS
	18	9	FIRE AND RAIN KENNY "BABYFACE" EDMONDS MERCURY/IDJMG	380	+20	3.597	14	NOT MY PROBLEM 3 Dana Parish
18	20	4	LOST 🏫 FAITH HILL WARNER BROS. (NASHVILLE)/WARNER BROS.	242	+10	1.027	22	(COMBUSTION) KBEZ, WCDV, WRSA
9	21	6	SOMEBODY'S ME the second secon	223	+25	0.894	23	SOMEBODY'S ME 2 Enrique latesias
20	22	5	NOTHIN' BETTER TO DO LEANN RIMES CURB/REPRISE	184	+22	0.252	-	(INTERSCOPE) WMGV, WRVR MOST
21	23	6	INCONSOLABLE C BACKSTREET BOYS JIVE/ZOMBA	137	-6	0.332	-	DREAM ON 2 INCREASED
22	25	3	DREAM ON the second sec	134	+5	0.273		Kelly Sweet (RAZOR & TIE) Sirius Starlite, WLHT
23	24	7	FIRST TIME IN LIFEHOUSE CEFFEN	134	-1	0.408	-	FEELS LIKE 2
24	27	5	I DON'T WANNA SING THAT SONG KELLY KING CALELLO	126	+5	0.143	1.1	Raquel Auria (SHEA35) KTSM, WRSA +366 BUBBLY
23	28	2	ALMOST LOVER	122	+13	1.914	15	Colbie Caillat (Universal Republic)
26	30	4	KNOCK DOWN THE WALLS CHUBBY CHECKER TEEC	99	+12	0.132		WRSA (12 06 0
27	N	EW	DREAMING WITH A BROKEN HEART	95	+9	0.803	24	Huntsville, AL PD: John Melone + 22  TAKING CHANCES Celine Dion (Columbia) WSRS 41, WOOD 40, KKMY 49, WLTJ 49, WJBR 46,
28	26	-4	NO ONE IS TO BLAME KATRINA CARLSON WITH HOWARD JONES KATAPHDNIC	91	-33	0.172		MD: Nate Cholevik WVAF +6, KKCW +5, WCRZ +5, KOSI +5, WRVR +4
29	29	2	FEELS LIKE RAQUEL AURILIA SHEA35	87	-3	0.047		Raquel Aurilia, Feels Like, 0 +69 the BIG GIRLS DON'T CRY Fergie (will.iam/A&M/Interscope)
30	RE-E	NTRY	WHEN YOU'RE GONE         I1           AVRIL LAVIGNE         RCA/RMG	84	-1	0.205	-	FOR REPORTING STATIONS PLAYLISTS GO TO: WASH +D, WEZF +8, KCBY +5, WRVR +4, KMGA +4, KSNE +4, WLEV +4, WMCN +4, KMGL +4, WJXB +4
-	-	-		and the second s	-	The rest of the local division of the local		

#### RECURRENTS

THIS WEEK		NIELSEN BDS	PL. TW	AYS
1	WAITING ON THE WORLD TO CHAN JOHN MAYER (AWARE/COLUMBIA)		1143	1180
2	HOW TO SAVE A LIFE THE FRAY (EPIC)	n <sup>5</sup>	1075	1153
3	CHASING CARS SNOW PATROL (POLYDOR/A&M/INTERSCOPE)	n <sup>4</sup>	983	998
4	UNWRITTEN NATASHA BEDINGFIELD (EPIC)	n <sup>5</sup>	934	901
5	BAD DAY DANIEL POWTER (WARNER BROS.)	n <sup>4</sup>	376	782

THIS WEEK	TITLE ARTIST / IMPRINT / PROMOTION LABEL	1) NIELSEN BDS CERTIFICATIONS	PL. TW	AYS LW
6	YOU AND ME LIFEHOUSE (GEFFEN)	11 <sup>6</sup>	714	632
7	BREAKAWAY KELLY (LARKSON (WALT CISNEY/HOLLYWOOD)	11 <sup>5</sup>	680	636
8	FAR AWAY NICKELBACK (ROADRUNNER/ATLANTIC/LAVA)	n <sup>4</sup>	680	696
9	BECAUSE OF YOU KELLY CLARKSON (RCA/RMG)	115	676	719
10	YOU'RE BEAUTIFUL JAMES BLUNT (CUSTARD/ATLANTIC)	n <sup>4</sup>	662	761



FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 99 AC, 27 Canada AC and 23 Canada hot AC stations are electronically monitored by Nielsen Broadcast Cata Systems 24 hours a day, 7 days a week. © 2007 Nielsen Business Media, Inc. All rights reserved.



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Beacon Host Austin Harris

## HOT AC

11 NIELSEN BDS THIPREDICTOR CERTIFICATIONS STATUS

11<sup>3</sup> ✿ WILL.I.AM/A&M/INTERSCOPE

A&M/OCTONE/INTERSCOPE

FEARLESS/HOLLYWOOD

I1<sup>2</sup> ✿ ROADRUNNER/ATLANTIC/LAVA

A&M/OCTONE/INTERSCOPE

り 館 FUELED BY RAMEN/ISLAND/IDJMG

AWARE/COLUMBIA

11 🏚 LAFACE/ZOMBA

MELISMA/ATLANTIC

이 쇼 GEFFEN

RCA/RMG

 $m^3$ 

ŵ

COLUMBIA

ARISTA/RMG

WIND-UP

VIRGIN

II<sup>2</sup> th ORY/RED

RCA/RMG

m

EPIC

EL

ŵ

COLUMBIA

INTERSCOPE

J/RMG

n

JIVE/ZOMBA

HOLLYWOOD

WARNER BROS.

t

FPIC

CAPITOL

n<sup>2</sup> ☆

HICKOR

MERCURY/ISLAND/IDJMG

MOST ADDED

HOLLYWOOD/AWARE/COLUMBIA

THE INC./UNIVERSAL MOTOWN

FLEVEN:/ILG/ATLANTIC/LAVA

MOSLEY/BLACKGROUND/INTERSCOPE

ELEVEN SEVEN/ATLANTIC/LAVA

CUSTARD/ATLANTIC

RELENTLESS/VIRGIN

'n

NO. 1(IWK)

LAST WEEK WEEKS ON CHART

3

1 18

2 20

5 14

4 25

7 12

9 14

10 41

11 30

13 12

14 ,19

16 13

18 13

19 19

21 9

24 5

23 15

25

29

20 12

27 5

26 19

30 8

31 6

33 5

34

35 4

36 3

32 20

NEW

NEW

NEW

6

7

3

16

TITLE ARTIST

BUBBL

WHO KNEW

FIRST TIME

OVER YOU

ROCKSTAR

HER EYES

HOME

PARALYZER

FINGER ELEVE

WAKE UP CALL

HEY THERE DELILAH

MAKES ME WONDER

INTO THE NIGHT SANTANA FEATURING CHAD KROEGER

THNKS FR TH MMRS

PICTURES OF YOU

WHEN YOU'RE GONE

WAIT FOR YOU

LOVE SONG

LOST HIGHWAY

CALLING YOU BLUE OCTOBER

HOLLYWOOD

BOYS LIKE GIRLS

1973 JAMES BLUNT

MAT KEARNEY 4 IN THE MORNING GWEN STEFANI

HOLD ON

NOLITA FAIRYTALE

STRAIGHT LINES

LOVESTONED

THE WAY I ARE

LIGHT UP THE SKY

FALLING DOWN

1234

format Ne

15 Formats Covered

SORRY

UMBRELLA

SEVEN DAYS OF LONELY

AND FEATURING KERI HILSON

BEFORE IT'S TOO LATE (SAM AND MIKAELA'S THEME)

THE GREAT ESCAPE

BREATHE IN BREATHE OUT

BOYS LIKE GRUS

APOLOGIZE MOST INCREASED PLAY

MOSLE
MOSLE
MOSLE

BIG GIRLS DON'T CRY

HOW FAR WE'VE COME

DREAMING WITH A BROKEN HEART

THIS WEEK

•

6 6 12

8

9 8 25

10

13 15 6

14

15 12 29

17

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19 17 17

20

21

22 22 13

23

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29 28 11

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32

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35 40 2

36

37

38

39

50

► TIMBALAND'S TOP FIVE CHR/TOP 40 HIT "APO\_OGIZE" RISES 29-25 WITH MOST INCREASED PLAYS (UP 240) AND MOST ADDED, WHILE PREVIOUS SINGLE "THE WAY I ARE" REGAINS ITS BULLET AT NO. 34.

AUDIENCE

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36

15.097

15.334

14.213

14 797

14.163

13.233

12.896

9955

9.620

9.304

8.761

7.512

7.186

9.412

7.727

5,191

5.790

4 821

5.445

2.990

4.103

2468

2.738

3.468

4.862

2,301

2.567

1.916

1049

1.163

0.714

2.110

1.154

1.361

0.789

1.312

1.373

0.430

0.896

1.136

PLAYS

+99

-9

-197

+70

-171

+80

+32

+47

-257

-109

-33

+81

+212

+7

-177

+109

+235

+9

-147

+92

+82

+9

+10

+92

+240

-198

+152

-127

-79

+2

+37

+56

+29

+43

+88

+42

-56

+27

+23

+37

3072

3069

2865

2820

2722

2594

2420

2024

1962

1741

1721

1668

1552

1514

1487

1433

1418

1132

1072

911

811

798

792

783

731

720

655

511

466

449

442

402

374

336

335

311

297

269

241

239



MOST ADDED

APOLOGIZE Timbaland Feat. OneRepublic (MOSLEY/BLACKGROUND/INTERSCOPE) KIDI, KMHIX, KOSO, KVUU, WCDA, WKTI, WRMF

(VIRGIN) KHMX, KSTP, KURB, WAJI, WPTE, WXLO

SHADOW OF THE DAY Linkin Park (WARNER BROS.) KALC, KCDA, KLLY, KYSR, KZZO, WRMF

I DON'T WANNA BE IN LOVE (DANCE FLOOR ANTHEM)

(DAYLIGHT/EPIC) KLCA, KOSO, KUDD, KV<mark>UU, KZZ</mark>O, WZPL

HOT Avril Lavigne (RCA/RMG) KCDU, KCIX, KLCA, KLLY, WAYY

DREAMING WITH A BROKEN HEART

(AWARE/COLUMBIA) KMXP, WDVD, WNNK, WQLH

INTO THE NIGHT Santana Feat. Chad Kroeger

(ARISTA/RMG) KFYV, KQKQ, KVUU, WZPL

(COLUMBIA) KALC, KCDA, KHMX, KSRZ

FALLING DOWN Duran Duran (EPIC) KRSK, KZZU, WAJI, WHBC

Ingrid Michaelson (CABIN 24/ORIGINAL SIGNAL/REO) KLCA, KOSO, WINK, WMMX

THE WAY I AM

ADDED AT ...

**KLCA** 

OM: Bill Schulz

PD: Beej Bretz MD: Connie Wray

Avril Lavigne, Hot, O Good Charlotte, I Don't Wanna B

Dadioa

In Love (Dance Floor Anthem), O Ingrid Michaelson, The Way I Am, O Lifehouse, Whatever It Takes, O

OR REPORTING STATIONS PLAYLISTS GO TO

Reno, NV

John Mayer

HER EYES

Pat Monah

NEW STATIONS

6

6

4

4

Alice @ 96.5

TITLE ARTIST / LABEL

PICTURES OF YOU

SHADOW OF THE DAY

The Last Goodnight

Good Charlotte



POWERED BY nielsen BDS

TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN
SHADOW OF THE DAY Linkin Park (WARNER BROS.)	221/132	HATE THAT I LOVE YOU Rihanna Feat. Ne-Yo (SRP/DEF JAM/IDJMG)	131/23
TOTAL STATIONS	19	TOTAL STATIONS:	6
LOVE LIKE THIS Natasha Bedingfield	189/19	STRONGER Kanye West	125/22
(PHONOGENIC/EPIC) TOTAL STATIONS:	21	(ROC-A-FELLA/DEF JAM/IDJMG) TOTAL STATIONS:	7
THE WAY I AM Ingrid Michaelson (CABIN 24/ORIGINAL SIGNAL/RE	140/59	CAR CRASH Matt Nathanson (VANGUARD)	110/10
TOTAL STATIONS:	17	TOTAL STATIONS:	14
TEENAGERS My Chemical Romance	136/23	MISERY BUSINESS Paramore	108/23
(REPRISE) TOTAL STATIONS:	15	(FUELED BY RAMEN/ATLANTIC/L) TOTAL STATIONS:	AVA) 7
I DON'T WANNA BE IN LO (DANCE FLOOR ANTHEM) Good Charlotte (DAYLIGHT/EPIC)		BEST DAYS (THE REST OF OUR LIVES) Graham Colton (UNIVERSAL REPUBLIC)	102/59
TOTAL STATIONS:	10	TOTAL STATIONS:	11

MOST INCREASEI PLAYS		
+240	ŵ	APOLOGIZE Timbaland Feat. OneRepublic (Mosley/Blackground/Interscope) KVUU +26, WUVD +19, KZ2U +17, KFVY +16, WQAL +15, KVOI +5, KLLY +15, KOSO +15, WKRQ +44, WZPL +14
+235		PICTURES OF YOU The Last Goodnight (Virgin) WDVD 52, KSTD +24, KCKQ +18, WZPL +15, KHMX +14, WCDA +12, KVUU +12, KEZR +9, KCDU +8, KCIX +7
+212	¢	INTO THE NIGHT Santana Feat. Chad Kroeger (Arista/RMG) WPTE +28, KLCA +19, KVUU +17, KZZU +16, KRUZ +16, WRQX +16, KALZ +15, WDVD +11, KSRZ +9, KALC +8
+152		BREATHE IN BREATHE OUT Mat Kearney (Hollywood/Aware/Columbia) WPTE +20, KPEK +16, KJZR +6, WBMX +14, KLCA +13, KEZR +12, WMGX +11, KCDU +9, KLTG +8, KURB +8
+132		SHADOW OF THE DAY Linkin Park (Warner Bros.) KLCA +27, WENS +22, KYSR +20, KZZO +44, KCDA +9, KCDU +8, KLTG +7, KQKQ +6, KRSK +5, KCIX +5

WEEK ENDING OCTOBER 21, 2007

LEGEND: See legend to charts in charts section for rules and symbol explanations. 82 hot AC stations are electronically monitored by Nielsen BroadCast Data Systems 24 ho day, 7 days a week. © 2007 Nielsen Business Media, Inc. All rights reserved.



R&R Industry At A Glance Search By Key Phrase/Word CCURATE . TRUSTWORTHY . COMPREHENSIVE

Headlines



WKDD/Akron, OH\* OM/PD: Keith Kenned

WRVE/Albany, NY\* OM/PD: Randy McCarten APD: Kevin Rush MD: Tred Hulse KPEK/Albuquerque, NM\*

PD: Tony Manero MD: Jamie Frye

KDBZ/Anchorage, AK OM/PD: Tom Oakes KMXS/Anchorage, AK PD/MD: Roxi Lennox APD: Joe Campbell

WAYV/Atlantic City, NJ\*

KAMX/Austin, TX\* PD: Cat Thomas APD/MD: Carey Edwards

KLLY/Bakersfield, CA\* J. Tyle OM/PD: E.J. T APD: Erik Fox MD: Darci Dawn

WWMX/Baltimore, MD\* OM: Dave LaBrozzi PD: Greq Carpenter

WMRV/Binghamton, NY PD: Bob Taylor KCIX/Boise, ID\* PD/MD: Brent Carey WBMX/Boston, MA\*

PD: Jerry McKenna APD/MD: Mike Mullaney WUHU/Bowling Green, KY PD/MD: Brooke Summers

WTSS/Buffalo, NY\* OM: Sue O'Neil PD: Brian Demay MD: Rob Lucas

WHBC/Canton, OH\* PD: Hunter Scott APD/MD: Kayleigh Kriss

WCOD/Cape Cod, MA OM: Steve McVie PD: Kevin Matthews

WLNK/Charlotte, NC\* PD: Neal Sharpe APD: Anthony Michaels MD: Todd Haller

WTMX/Chicago, IL\* PD: Mary Ellen Kachinske MD: Nikki Chuminatto WKRQ/Cincinnati, OH\* OM/PD: Patti Marshall APD: Grover Collins MD: Brian Douglas

WQAL/Cleveland, OH\* PD: Dave Popovich

KVUU/Colorado Springs, CO\* PD: Chris Pickett MD: Darren McKee WBNS/Columbus, OH\* OM/PD: Jay Taylor MD: Sue Leighton

KLTG/Corpus Christi, TX\* OM: Clayton Allen PD: Chris Roberts

KDMX/Dallas, TX\* PD: Rick O'Bryan MD: Lisa Thomas WDAQ/Danbury, CT

PD: Chris Dugga MD: Zach Dillon WMMX/Dayton, OH\* OM/PD: Jeff Steven APD: Shaun Vincent

KALC/Denver, CO\* OM/PD: Dave Symon APD/MD: Sam Hill onds

KIMN/Denver, CO\* PD: John Roberts MD: Hollywood Henderson

KSTZ/Des Moines, IA\* PD: Jim Schaeter MD: Jimmy Wright

WDVD/Detroit, MI\* OM/PD: Ron Harrell MD: Jesse Addy

KBMX/Duluth, MN D: Corey Cart

KSII/El Paso, TX\* OM: Courtney Nelson PD: Jerry Kidd

WBQB/Fredericksburg, VA OM/PD: Chris Carmichael OM/PD: Chris Carmichae MD: Crystal Presley KALZ/Fresno, CA\* OM/PD: Paul Wilson APD: Laurie West

KKPL/Ft. Collins, CO OM/PD: Mark Callaghan MD: Beano WINK/Ft. Myers, FL\* PD: Chad Rufer APD: Dave Alexander WAJI/Ft. Wayne, IN\* PD: Barb Richards MD: Marti Taylor WMEE/Ft. Wayne, IN\* OM/PD: Rob Kelley APD/MD: Dave Michaels WQLH/Green Bay, WI\* PD: Jimmy Clark WWHA/Greenville, NC\* OM/PD: Mike "Maddawg" " Biddle WIKZ/Hagerstown, MD OM/PD: Rick Alexander MD: Jeff Roteman WNNK/Harrisburg, PA\* OM/PD: John O'Dea MD: Denny Logan WTIC/Hartford, CT\* OM: Steve Salhany PD/MD: Jeannine Jersey KHMX/Houston, TX\* OM: Ken Charles PD: Vince Richards APD/MD: Keith Scott WZPL/Indianapolis, IN\* OM/PD: Scott Sands APD: Kari Johll MD: Dave Decker KMXB/Las Vegas, NV\* PD: Justin Chase MD: Brandon Bell WCDA/Lexington, KY\* PD/MD: Chris Elliott KURB/Little Rock, AR\* OM/PD: Randy Cain APD/MD: Becky Rogers WXMA/Louisville, KY\* PD: George Lindsey MD: Katrina Blair WMC/Memphis, TN\* OM: Jerry Dean PD: Lance Ballance MD: Jill Bucco WKTI/Milwaukee, WI\* PD: Bob Walker WMYX/Milwaukee, WI\* OM: Brian Kelly PD: Mike Nelson KSTP/Minneapolis, MN\* PD: Leighton Peck APD/MD: Jill Roer KOSO/Modesto, CA\* D: John Chimp WJLK/Monmouth, NJ\* OM/PD: Lou Russo MD: Steve Ardolina KCDU/Monterey, CA\* OM/PD: Kenny Allen WGMT/Montpelier, VT PD/MD: Steve Nichols APD: Jeff Garfield WPLJ/New York, NY\* OM: Tom Cuddy PD: Scott Shannon MD: Tony Mascaro WPTE/Norfolk, VA\* PD: Barry McKay MD: Heather Branch KYIS/Oklahoma City, OK\* OM/PD: Chris Baker MD: Cisco WMX0/Olean, NY MD: Chris Hicks KQKQ/Omaha, NE\* PD/MD: Nevin Dane KSRZ/Omaha, NE\* OM: Tom Land PD: J. Pat Miller MD: Jessica Dol WOMX/Orlando, FL\* PD: Jeff Cushman MD: Laura Francis KBBY/Oxnard, CA\* OM: Torn Watson PD: Todd Violette MD: Keli Reynolds KFYV/Oxnard, CA\* OM: Brian "Big Bear" Davis MD: Maverick KPSI/Palm Springs, CA PD: Connie Breeze MD: Bradley Ryan

#### HOT AC REPORTERS

KMXP/Phoenix, AZ\* OM: Alan Sledge PD: Ron Price MD: Allen Frey WMGX/Portland, ME\* OM: Chris Mac PD: Randi Kirshbaum APD/MD: Ethan Minton KRSK/Portland, OR\* PD: Jeff McHugh MD: Sheryl Stewart WBWZ/Poughkeepsie, NY PD: Aaron "Dave" McCord MD: Chris Chase KLCA/Reno, NV\* OM: Bill Schulz PD: Beej Bretz MD: Connie Wray KZZO/Sacramento, CA\* OM: Byron Kennedy PD: Jeff Z. APD/MD: Shawn Cash WGER/Saginaw, MI PD: Bob Moore KJMY/Salt Lake City, UT\* PD: Rob Boshard KUDD/Salt Lake City, UT\* OM/PD: Brian Michel KMYI/San Diego, CA\* MD: Jen Sewell-Sorensor KIOI/San Francisco, CA\* PD: Stacy Cunningha MD: Darren McPeake KLLC/San Francisco, CA\* PD: Chris Mays APD/MD: Jayn KEZR/San Jose, CA\* PD: Dana Jang MD: Kirk Peffe KRUZ/Santa Barbara, CA\* KMHX/Santa Rosa, CA\* PD: Danny Wright Sirius The Pulse/Satellite\* OM: Kid Kelly PD: Jim Ryan MD: Heidi O'Brien XM Flight 26/Satellite\* OM: Jon Zellner PD/MD: Mike Abrams KPLZ/Seattle, WA\* PD: Kent Phillips APD: Leonard Barokas MD: Alisa Hashimoto KCDA/Spokane, WA\* OM: Robert Harder PD: Scott Shannon KZZU/Spokane, WA\* OM: Roger Nelson OM: Roger Nelso PD: Ken Hopkins WHYN/Springfield, MA\* OM/PD: Pat McKay MD: Kevin Johnson KYKY/St. Louis, MO\* PD: Mark Edwards MD: Jen Myers WQKX/Sunbury, PA PD: Drew Kelly APD: Chad Evans MD: Rob Senter WBOW/Terre Haute, IN PD: Sketch Brumfield WWWM/Toledo, OH\* PD: Ron Finn KLZR/Topeka, KS\* PD/MD: Jon Thomas KLRK/Waco, TX OM: Tom Barfield PD/MD: Dustin Drew APD: Beth Richards WRQX/Washington, DC\* OM/PD: Kenny King MD: Carol Parker WRMF/West Palm Beach, FL\* PD: Bob Neumann APD/MD: Amy Navarro KNIN/Wichita Falls, TX OM: Chris Walter: PD: Liz Ryan KFBZ/Wichita, KS\* PD· II Mo WINC/Winchester, VA OM/PD: Jeff Adams APD/MD: Paula Kidwell WXLO/Worcester, MA\* OM/PD: Jay Beau Jones APD/MD: Mary Knight



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JUSTIN HINES PICKS UP HIS FIRST TOP 30 HIT AS "WISH YOU WELL" JUMPS 31-28 ON THE CANADA AC CHAFT.

LAST WEEK	WEEKS	TITLE CANADA AC ARTIST IMPRINT / PROMOTION LABEL	PL/ TW	ays +/-
2	15	BIG GIRLS DON'T CRY FERGIE WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL	381	+3
1	13	1973 JAMES BLUNT CUSTARD/ATLANTIC/WARNER	379	-3
4	6	LOST MICHAEL BUBLE 🔶 143/REPRISE/WARNER	364	+10
3	11	HEY THERE DELILAH PLAIN WHITE T'S FEARLESS/HOLLYWOOD/UNIVERSAL	359	-9
5	27	(YOU WANT TO) MAKE A MEMORY BON JOVI MERCURY/ISLAND/UNIVERSAL	349	+14
8	6	TAKING CHANCES CELINE DION COLUMBIA/SONY BMG	325	+14
7	15	DOWN IN HEAVEN KALAN PORTER + SONY BMG	302	-10
6	28	WHAT YOU WANT HAYLEY SALES 🔶 UNIVERSAL	278	-37
10	19	HOME DAUGHTRY RCA/SONY BMG	268	+20
9	27	MAKES ME WONDER MAROON 5 A&M/OCTONE/UNIVERSAL	263	-26
11	31		229	-16
12	16	WHEN YOU'RE GONE AVRIL LAVIGNE + RCA/SONY BMG	223	-7
13	19	SON OF A PREACHERMAN JANN ARDEN 🔶 UNIVERSAL	222	-3
16	8	THE FACE RYANDAN 🔶 UNIVERSAL	217	+16
14.	24	BEFORE HE CHEATS CARRIE UNDERWOOD ARISTA/ARISTA NASHVILLE/SONY BMG	203	-6
18	20	ALL GOOD THINGS (COME TO AN END) NELLY FURTADO 🔶 MOSLEY/GEFFEN/UNIVERSAL	193	+8
17	16	TOO MUCH OF EVERYTHING CORNEILLE 🔶 DEJA MUSIQUE	179	-21
15	64	WAITING ON THE WORLD TO CHANGE JOHN MAJER AWARE/COLUMBIA/SONY BMG	176	-25
20	7	HOW LONG EAGLES ERC/MERCURY/LOST HIGHWAY/UNIVERSAL	175	+6
22	27	THE SWEET ESCAPE GWEN STEFANI FEATURING AKON INTERSCOPE/UNIVERSAL	159	-9
21	27	IT AIN'T ME BABE JESSE COOK 🔶 EMI	155	-13
23	9	BELIEVE SUZIE MCNEIL I	147	+7
25	10	SEVEN DAY FOOL JULLY BLACK I	144	+20
27	3	THE STORY OF YOUR LIFE ALI SLAIGHT 🔶 WARNER	131	+18
28	4	BUBBLY COLBIE CAILLAT UNIVERSAL REPUBLIC/UNIVERSAL	127	+36
24	28	WEAK IN THE KNEES SERENA RYDER 🔶 EMI	127	-3
26	14	MORE THAN A FEELING SYLVAIN COSSETTE 🔶 VEGA	123	+5
31	9	WISH YOU WELL JUSTINHINES 🔶 UNIVERSAL	107	+21
34	4	BAND OF GOLD KIMBERLEY LOCKE CURB/EMI	101	+22
30	5	INCONSOLABLE BACKSTREET BOYS JIVE/SONY BMG	100	+14

LAST WEEK	WEEKS	TITLE ARTIST	PLAYS TW +/-		
1	10	WAKE UP CALL MAROON 5	A&M/OCTONE/UNIVERSAL	751	-16
2	13	HOW FAR WE'VE COME MATCHBOX TWENTY	MELISMA/ATLANTIC/WARNER	727	-13
6	7	INTO THE NIGHT SANTANA FEATURING CHAD KROEGE	R 🔶 ARISTA/SONY BMC	668	+60
7	11	OVER YOU DAUGHTRY	RCA/SONY BMC	649	+42
5	13	LOVESTONED JUSTIN TIMBERLAKE	JIVE/SONY BMG	602	-15
4	18	THE WAY I ARE TIMBALANC FEATURING KERI HILSON	MOSLEY/BLACKGROUND/INTERSCOPE/UNIVERSAL	594	-30
9	11	SEVEN DAY FOOL JULLY BLACK 🔶	UNIVERSAL	562	+28
3	14	DO IT NELLY FURTADO 🔶	MOSLEY/GEFFEN/UNIVERSAL	554	-87
8	12	TONGUE TIED FABER DRIVE 🔶	CUE TIED FABER DRIVE 🔶 UNIVERSAL REPUBLIC/UNIVERSAL		+15
10	19	HEY THERE DELILAH PLAIN WHITE T'S	THERE DELILAH PLAIN WHITE T'S FEARLESS/HOLLYWOOD/UNIVERSAL		-10
13	7	BUBBLY COLBIE CAILLAT	UNIVERSAL REPUBLIC/UNIVERSAL	512	+96
11	12	MONEY HONEY STATE OF SHOCK 🔶	CORDOVA BAY	466	+20
12	5	ALL I EVER WANTED BRIAN MELO +	SONY BMG	438	+13
20	n	1973 JAMES BLUNT	CUSTARD/ATLANTIC/WARNER	411	+57
16	8	HOLD ON KT TUNSTALL	RELENTLESS/VIRGIN/EMI	379	-30
17	22	THNKS FR TH MMRS FALL OUT BOY	FUELED BY RAMEN/ISLAND/UNIVERSAL	374	-26
18	24	BIG GIRLS DON'T CRY FERGIE	WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL	369	+6
22	4	APOLOGIZE TIMBALAND FEATURING ONEREPUBLIC	MOSLEY/BLACKGROUND/INTERSCOPE/UNIVERSAL	368	+66
15	14	SHUT UP AND DRIVE RIF ANNA	SRP/DEF JAM/UNIVERSAL	348	-64
14	16	DOWN IN HEAVEN KALAN PORTER 🌩	SONY BMG	337	-78
19	17	WALLS FALL DOWN BEDOUIN SOUNDCLASH 🔶	DINE ALONE/UNIVERSAL	330	-29
24	6	STRONGER KANYE WEST	ROC-A-FELLA/DEF JAM/UNIVERSAL	327	+43
26	3	I'LL KEEP YOUR MEMORY VAGUE FINGER ELEVEN	✤ WiND-UP	305	+46
29	3	1234 FEIST 🔶	ARTS & CRAFTS	304	+74
23	23	FIRST TIME LIFEHOUSE	GEFFEN/UNIVERSAL	304	+13
30	6	PICTURES OF YOU THE LAST GOODNIGHT	VIRGIN/EMI	281	+54
27	38	WHO KNEW PINK	LAFACE/SONY BMG	278	+23
21	7	SOMEBODY'S ME ENRIQUE IGLESIAS	UNIVERSAL LATINO/INTERSCOPE/UNIVERSAL	268	-37
25	7	ROLLER COASTER MAJOF MAKER 🔶	MAJOR MAKER/EMI	262	-20
28	7	GIMME MORE BRITNEY SPEARS	JIVE/SONY BMG	230	-3

\* Monitored Reporters

#### indicates CanCon

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Art Good's long and winding road toward building a priceless island brand

### **Catalina JazzTrax Festival Turns 20**

#### Carol Archer CArcher@RadioandRecords.com

t the top of the historical circular art deco building, the ballroom's elegant French doors open to a panorama of moonlight glinting on the water, as several thousand rapt music lovers sway to the soulful sounds of smooth jazz that suffuse the silky night air.

If it's October, this must be Art Good's fabled Catalina JazzTrax Festival, now entering its 21st season. One really must visit the rocky paradise known as Catalina Island, 26 miles off the coast of California, to grasp its timeless appeal. The locale is largely undeveloped, while the event's destination in the laid-back town of Avalon, with its scenic harbor, feels like a small town set in the 1940s. Cars are forbidden, so people get around on foot and in golf carts. Much of Catalina is a designated national and state park, with herds of wild buffalo and longhorn sheep, and some of the best scuba diving along the West Coast.

Add smooth jazz to the equation for a nearly idyllic experience. "It's the island, it's the ballroom, it's the music," Good says.

He launched the contemporary jazz evening show "Lites Out San Diego" on KIFM in 1982. Soon after, his involvement with concert booking began at Humphries by the Bay, the now-legendary San Diego venue. It's simple, Good says: "You work for a local radio station, you want to be syndicated. You help create a local concert series and you want one of your own."

But it was the addition of his weekly syndicated new-music show, "JazzTrax," to his repertoire in 1985 that gave rise to the valuable JazzTrax brand, the linchpin of which is the Catalina JazzTrax Festival.

In 1982, KIFM then-GM Bruce Walton sent Good to Catalina to develop an idea for a station promotion. It was October, when the weather on the island is perfect. He loved the island's retro ambiance so much that he began to throw his birthday parties there—but a larger vision appeared to him five years later, on the fateful day he first set foot in the ballroom: One look and the words "jazz festival" formed in Good's mind

Built originally as a casino by the Wrigley family in 1929, the Avalon Ballroom upstairs loomed in the American psyche as the setting of CBS' national big band radio broadcasts through the 1950s, including New Year's Eve, and in such lyrics as "I found my love in Avalon" and the Four Preps hit "Twenty-Six Miles (Santa Catalina)." The name was resurrected in San Francisco in the '60s for a venue, similar to the Fillmore West.

The lineup for the first Catalina JazzTrax Festival in October 1987 featured Earl Klugh, Spyro Gyra and Uncle Festive, the contemporary jazz band in which veteran music industry executive Bud Harner played drums. "And a group that no one knew also played: the Rippingtons," Good says with obvious amusement.

But the big story was backstage, because he didn't have enough money to pay guitarist Klugh. "He and his people verbally beat me up pretty badly before agreeing to go onstage for less money," he recalls. "The next night, Spyro Gyra [leader] Jay Beckenstein told me he'd heard stories and asked if I had their money. I told him I did, but only because I'd underpaid Earl," he says.

Harner recalls that Uncle Festive was not paid that year-and the band spent the night in one hotel room. "That was OK, because Art was already a friend. The next year we were paid and got two hotel rooms," he says.



NAJEE WRESTLES THE NO 1 SPOT FROM JEFE COLLIB VIA A TIEBREAKER AS "COME WHAT MAY" (2-1, UP 9) OUTPACES "AIN'T NO WOMAN" [1-2, UP 7].

THIS WEEK	IAST WEEK	WEKS	SMOOTH JAZZ INDICATOR	PROMOTION LABEL	PLA	YS
1	2	n	COME WHAT MAY NAJEE	HEADS UP	178	+9
2	1	12	AIN'T NO WOMAN (LIKE THE ONE I GOT) JEFF GOLUB FEAT, RICHARD ELLIOT	NARADA JAZZ/BLG	178	+7
3	6	5	L.A. CITY LIGHTS CANDY DULFER	HEADS UP	154	+17
4	3	17	R N R RICK BRAUN & RICHARD ELLIOT	ARTIZEN	146	-15
5	9	21	CATNAP NILS	BAJA/TSR	143	+13
6	7	24	BLACK RIVER KEIKO MATSUI	SHOUT! FACTORY	142	+6
7	5	19	REMEMBER ME MARION MEADOWS	HEADS UP	141	-2
8	14	8	LET IT GO BONEY JAMES	CONCORD	130	+19
9	10	12	WHAT CHA GONNA DO? BRIAN SIMPSON	RENDEZVOUS	123	1
10	4	24	BORN 2 GROOVE EUGE GROOVE	NARADA JAZZ/BLG	123	-24
11	19	5	VENICE CHRIS BOTTI	COLUMBIA	122	+21
12	8	23	SLAMMIN JAY SOTO	NUGROOVE	120	-13
13	B	21	STREET LIFE U-NAM	TRIPPIN 'N' RHYTHM	117	-6
14	16	n	BUMPIN' ON THE WES SIDE BLAKE AARON	INNERVISION	112	+3
15	13	12	COMING RIGHT AT YA MICHAEL MANSON	NUGROOVE	112	-6
16	21	8	BLUE WATER ERIC MARIENTHAL	PEAK/CONCORD	105	+5
17	18	3	GIVE IT TO ME BABY DAVE SERENY	NUGROOVE	103	+]
18	17	12	SMOOTH AS SILK MIKE CATALANO	CATMAN	103	-1
19	23	4	HAPPY HOUR JIMMY SOMMERS	GEMINI	101	+3
20	12	12	SMOOTHVEGAS SOUL BALLET	ARTIZEN	101	-17
21	24	17	FOREVER JEFF KASHIWA	NATIVE LANGUAGE	91	-7
22	27	3	YOU BELONG TO ME CHAKA KHAN FEAT. MICHAEL MCDONALD	URGUNDY/COLUMBIA	87	-4
23	N	EW	POETRY MAN QUEEN LATIFAH	FLAVOR UNIT/VERVE	85	+21
24	28	12	SIMPLE PLEASURES SPYRO GYRA	HEADS UP	84	-6
25	20	16	HI-LO SPLIT MARC ANTOINE	PEAK/CONCORD	84	-17
26	29	7	FIRE ANO RAIN KENNY "BABYFACE" EOMONDS	MERCURY/IDJMG	83	+1
27	22	17	TERESA PIECES OF A DREAM	HEADS UP	82	-17
28	25	17	PARKSIDE SHUFFLE DOWN TO THE BONE	NARADA JAZZ/BLG	81	-14
29	26	6	BLISS RANDY SCOTT FEAT. TIM BOWMAN	MEGAWAVE	81	-14
30	30	3	BOSSA AWHILE RONNY SMITH	K&A	80	+2

FOR WEEK ENDING OCTOBER 21, 2007



'It's the

island,

it's the

it's the

music.

ballroom,

-Art Good

Good prides himself on presenting new acts-like the Rippingtons-before their ascent to the forefront of format fame. Others he has showcased include Mindi Abair in 1994, Paul Brown before his first solo CD was released, Canadian nuevoflamenco guitar sensation Jesse Cook and, in 2007, saxophonists Jackiem Joyner and Jessie J.

The first 10 years were financially challenging."I never owned a piece of property until 1999. Other people bought houses. I owned a festival, figuring it would pay off tenfold, eventually," he says. Instead, 10 years passed before he turned a profit.

Good is not only an idealist, but a trailblazing pioneer. He presented the first all-smooth jazz Jazz Trax cruise, published the first smooth jazz magazine, Jazz Trax, and was first to syndicate a radio show in the format. "And I believe Catalina was the first allsmooth jazz festival," he adds. The fact that Catalina Jazz Trax now spans three weekends sets it apart as well.

Good's fond memories of 1991, the first year that the festival evolved from one to two weekends, include headliner Grover Washington Jr., who finished his set both nights, then headed to local club the Blue Parrot to sit in with a local band at midnight.

Originally, Good repeated the bill during both weekends, but in 1999, when he expanded the festival to three consecutive ones, he began booking nearly 30 separate acts, including some who play unplugged at the Wrigley ranch on Thursday evenings, the night before the festival weekend's kickoff.

The 2007 Catalina JazzTrax lineup included the crème de la crème: Abair, Tim Bowman, Brown, Nick Colionne, Candy Dulfer, Kyle Eastwood, Four80East, Paul Jackson Jr., J. Joyner, Gregg Karukas, Michael Lington, Nils, Marion Meadows, Oli Silk, Steve Oliver, David Pack, Ray Parker Jr., Pieces of a Dream, Lee Ritenour, Lao Tizer, U-Nam, Peter White, Jazz Attack with Richard Elliot, Rick Braun and White, and Norman Brown's Summer Storm featuring Peabo Bryson, Meadows and Jeff Lorber.

Congratulations to Art Good on 20 years of the Catalina JazzTrax Festival, along with his countless contributions to and unflagging support of smooth jazz through the years. Here's to 20 more

## SMOOTH JAZZ UP AIRPOWER AND MOST INCREASED PLAYS

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▶ "BLUE WATER," THE FIRST SINGLE FROM ERIC MARIENTHAL'S JUST AROUND THE CORNER" ALBUM, PICKS HONORS (22-17, UP 53).





POWERED BY nielsen BDS

The second	LAST WFFN	WEEKS	<b>TITLE</b> ARTIST	11 NIELSEN BOS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL/ TW	¥YS */-	AUDIE	
Ĩ	1	18	R N R NO RICK BRAUN & RICHARD ELLIOT	. 1(8 WKS) ARTIZEN	562	-21	6.354	2
2	2	13	AIN'T NO WOMAN (LIKE THE ONE JEFF GOLUB FEATURING RICHARD ELLIOT	I GOT) NARADA JAZZ/BLG	528	+8	6.815	1
3	3	27	BLACK RIVER KEIKO MATSUI	SHOUT! FACTORY	503	+6	5.138	6
4	4	23	LADIES' CHOICE	PEAK/CONCORD	484	-9	5.731	3
5	5	26	BORN 2 GROOVE	NARADA JAZZ/BLG	481	-5	5.223	5
6	7	27	NOODLE SOUP FOUR80EAST	N ATIVE LANGUAGE	413	+40	5.549	4
7	6	22	STREET LIFE U-NAM	TRIPPIN 'N' RHYTHM	384	-32	4.518	7
8	8	10	FIRE AND RAIN KENNY "BABYFACE" EDMONDS	MERCURY/IDJMG	366	+24	4.038	8
9	10	23	SLAMMIN JAY SOTO	NUGRODVE	310	+20	2.474	16
10	9	34	TROUBLE SLEEPING CORINNE BAILEY RAE	CAPITOL	287	-36	3.693	10
1	12	3	POETRY MAN QUEEN LATIFAH	FLA/OR UNIT/VERVE	280	+17	3.804	9
12	18	7	LET IT GO BONEY JAMES	CONCORD	272	+39	3.546	U
13	15	17	REMEMBER ME MARION MEADOWS	HEADS UP	262	+24	2.124	20
14	14	21	CATNAP NILS	BAJA/TSR	249	-1	2.555	15
15	11	32	CANTALOUPE ISLAND BRIAN BROMBERG	ARTISTRY	249	-17	3.047	13
16	16	7	L.A. CITY LIGHTS CANDY DULFER	HEADS UP	245	+11	3.229	12
17	22	5	BLUE WATER AIRPOWER/MOS	ST INCREASED PLAYS PEAK/CONCORD	223	+53	2.635	14
18	19	17	PARKSIDE SHUFFLE DOWN TO THE BONE	NARADA JAZZ/BLG	215	-17	1.445	26
19	17	19	EVERYTHING MICHAEL BUBLE	143/REPRISE	207	-26	2.275	18
2C	23	4	VENICE MOS CHRISBOTTI	COLUMBIA	195	+30	2.309	17
21	21	8	COME WHAT MAY NAJEE	HEADS UP	173	-10	2.079	21
22	20	10	WHAT CHA GONNA DO? BRIAN SIMPSON	RENDEZVOUS	167	-27	1.674	25
23	24	5	YOU BELONG TO ME CHAKA KHAN FEATURING MICHAEL MCDONALD	BURGL NDY/CÓLUMBIA	161	-1	1.243	27
24	25	10	THE WAVE (2007) KIRK WHALUM	RENDEŽVOUS	136	-8	2.158	19
25	26	7	HAPPY HOUR JIMMY SOMMERS	GEMINI	113	0	0.949	30
26		3	FEELIN' GOOD THE PUSSYCAT DOLLS	A&M/INTERSCOPE	105	+8	1.731	23
27	N	EW	COMING RIGHT AT YA MICHAEL MANSON	NUGROOVE	102	+13	1.101	29
28	29	9	HI-LO SPLIT MARC ANTOINE	PEAK/CONCORD	96	+3	1.705	24
29	27	19	TERESA PIECES OF A DREAM	HEADS UP	14	-10	0.486	-
30	30	14	WE GOT LOVE RYAN SHAW	ONE HAVEN/RAZOR & TIE/RED	\$7	-5	0.653	

	TITLE ARTIST / LA
MOST ADDED	LET'S DO Wayman Tis (RENDEZVO) TOTAL STAT
	KEEPIN' I Nick Colionn (NARADA JA TOTAL STAT
TITLE NEW ARTIST / LABEL STATIONS	NO ONE Alicia Keys (J/RMG)
VENICE 6 Chris Botti (COLUMBIA) KIFM, KKSF, KRVR, WJJZ, WLOQ, WSJW	TOTAL STAT
POETRY MAN 5 Queen Latifath (FLAVOR UNIT/VERVE) KHJZ, KJZY, KRVR, KYOT, WLVE	
BLUE WATER 4 Eric Marienthal (PEAK/CONCORD) KRVR, KYOT, Sirius Jazz Cafe, WLOQ	
L.A. CITY LIGHTS 2 Candy Dulfer (HEADS UP) KTWV, WJZZ	
OLD SCHOOL 2 Everette Harp (SHANACHIE) WLOQ, XM Watercolors	
AIN'T NO WOMAN (LIKE THE ONE I GOT) 1 Jeff Golub Feat. Richard Elliot (NARADA JAZZ/BLG) KHJZ	
CATNAP 1 Nils (BAJA/TSR) KSSJ	
LET IT GO ) Boney James (CONCORD) WJSJ	IN
WHAT CHA GONNA DO? 1 Brian Simpson (RENDEZVOUS) WJZW	
ADDED AT KRVR Modesto, CA OM/MD: Doug Wulff PD: James Bryan	
Chris Botti, Venice, 2	

	NEW AND	D ACT
TLE RTIST / LABEL	PLAYS /GAIN	TITLE
T'S DO IT AGAIN Iyman Tisdale ENDEZVOUS)	79/18	BETWE Nyee Mo (NYEE M
TAL STATIONS:	8	TOTAL S
EEPIN' IT COOL ek Colionne ARADA JAZZ/BLG)	72/10	SWEET Chiell Mi
TAL STATIONS:	8	TOTAL S
<mark>D ONE</mark> cia Keys RMG)	68/30	BUMPI Blake Aa (INNERV
TAL STATIONS:	10	TOTAL S

N	D ACTIVE		
'S N	TITLE ARTIST / LABEL	PLAYS /GAIN	
8	BETWEEN US Nyee Moses (NYEE MOSES)	63/10	
8	TOTAL STATIONS:	8	
0	SWEET SURRENDER Chiell Minucci & Special EFX (SHANACHIE)	62/7	
8	TOTAL STATIONS:	6	
0	BUMPIN' ON THE WES SIDE Blake Aaron (INNERVISION)	<b>S7/3</b>	
0	TOTAL STATIONS:	5	



+53

+40

+39

+30

+30

ASEL	
<b>YS</b>	

BLUE WATER Eric Marienthal (Peak/Concord) SIJC +15, KJZY +13, WQCD +11, KKSF +4, KSSJ +2, WSJT +2, WLOQ +2, KWJZ +1, KBZN +1, KIFM +1 53

NOODLE SOUP Four 80East (Native Language) KRVR +12, WNUA +5, KHLZ +4, KJZ5 +4, WQCD +2, WSJT +2, KBZN +2, WSMJ +2, KYOT +2, WJZW +1

LET IT GO Boney James (Concord) WDSJ +7, WQCD +6, WNWV +5, KYOT +4, WSMJ +4, KKSF +4, WJSJ +4, WNUA +3, XWRC +2, WSJT +2 VENICE

Chris Botti (Columbia) KJCD +8, SJJC +4, WNWY +3, WLOQ +3, KBZN +2, KWJZ +2, XWRC +2, KIFM +2, WSJW +2, KOAS +2

NO ONE Alicia Keys (J/RMG) KTWV +13, WQCD +10, KJCD +2, WSMJ +1, WVMV +1, KIFM +1, KOAS +1, WJSJ +1, WSJT +1

FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 30 smooth jazz stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. Indicator chart comprised of 16 reporters. © 2007 Nielsen Business Media, Inc. All rights reserved.

WJZZ/Atlanta, GA\* PD/MD: Dave Kosh

TITLE ARTIST / IMPRINT / PROMOTION LABEL

LET'S TAKE A RIDE NORMAN BROWN (PEAK/CONCORD)

THE RHYTHM METHOO

GOT TO GIVE IT UP KIM WATERS (SHANACHIE)

KELLY SWEET (RAZOR & TIE) HYPNOTIC

BONEY JAMES (CONCORD)

RAINCOAT

WEAA/Baltimore, MD PD: Sandi Mallory APD/MD: Marcellus "Bassman" S nepard

WSMJ/Baltimore, MD\* PD/MD: Lori Lewis

WVSU/Birmingham, AL OM/PD: Andy Parrish WNUA/Chicago, IL\*

Davis MD: Rick O'Dell

**₩N₩V/Cleveland, OH\*** O·M/PD: Bernie Kimble WDSJ/Dayton, OH\* CI-M/PD: Jeff Stevens

KJCD/Denver, CO\* PD/MD: Michael Fisci

WZJZ/Ft. Myers, FL

OM: Louis Kaplan APD/MD: Randi Bachman WSBZ/Ft. Walton Beach, FL PD: Mark Carter MD: Mark Edwards

ischer

WSJW/Harrisburg, PA\* PD/MD: Paul Scott

KSBP/Los Angeles, CA OM/PD: Terry Wedel MD: Vienna Yip

#### KTWV/Los Angeles, CA\* PD: Paul Goldstein

WGRV/Melbourne, FL

PD/MD: Randy Bennett WLVE/Miami, FL\* OM/PD: Rich McMillan

KRVR/Modesto, CA\*

WVAS/Montgomery, AL OM: Candy Capel MD: Jay Holcey

WQCD/New York, NY\* PD: Blake Lawrence MD: Carolyn Bednarski

#### SMOOTH JAZZ REPORTERS

APD/MD: Blake Florence

PD: Michael Tozzi MD: Frank Childs

OM/MD: Doug Wulff PD: James Bryan

TITLE ARTIST / IMPRINT / PROMOTION LABEL

LOST WITHOUT U ROBIN THICKE (STAR TRAK/INTERSCOPE)

ORESSED TO CHILL

GOOD TO GO CHUCK LOEB (HEADS UP)

ARION MEADOWS (HEADS UP)

MOMENTS IN LOVE THE ART OF NOISE (ZTT/ISLANO/UME)

GIRL IN THE RED DRESS GREGG KARUKAS (TRIPPIN'N' RHYTHM)

KBZN/Salt Lake City, UT\* OM/PD: Dar Jessop

KKSF/San Francisco, CA\* PD/MD: Ken Jones

KJZY/Santa Rosa, CA\*

PD: Gordon Zot APD/MD: Rcc Singleton DMX Jazz vocal Blend/Satellite PD/MD: Roct elle Matthews

DMX Smooth Jazz/Satellite PD/MD: Roch elle Matthews

Jones Radio Networks/Satellite\* OM/PD: Steve Hibbard APD/MD: Laurie Cobb

Music Choice Sm oth

XM Watercolors/Satellite\*

KCOZ/Springfield, MO OM: Jae Jones PD/MD: Jarrett Grogan

WSJT/Tampa, FL\* PD: Ross Block MD: Kathy Curtis

WJZW/Washington, DC\* PD: Steve Allan

KWJZ/Seattle, WA\* PD: Carol Handley MD: Dianna Rose

\* Monitored Reporters

WJJZ/Philadelphia, PA\*

Queen Latifah, Poetry Man. 2 Eric Marienthal, Blue Water, 1

11 NIELSEN BDS CERTIFICATIONS

FOR REPORTING STATIONS PLAYLISTS GO TO: v.RadioandRecords.com

KYOT/Phoenix. AZ\*

KJZS/Reno, NV\*

KSSJ/Sacramento, CA\* PD/MD: Lee Hansen

WHOV/Norfolk, VA PD: Kevin "The Moose" Anderson

OM: Mark Keefe PD/MD: Jay Davis

KIFM/San Diego, CA\* PD: Mike Vasquez APD: J. Wiecenheimer MD: Kelly Core

PLAYS

135

127

128

128

120

TW

143

132

131

130

121



Jazz/Satellite APD: Will Kinnally

Sirius Jazz Cafe/Satellite\* OM: Gregg Steele PD: Shirley Maldonado

PD: Smokey Rivers APD/MD: Angie Handa

KPVU/Houston, TX PD: V/ayne Turner WJSJ/Jacksonville, FL\* OM/PD: Joel Widdows

PLAYS

256

183

188

178

158

TW

231

131

176

160

155

IN NIELSEN BDS CERTIFICATIONS

RECURRENTS

THIS

6

8

10

KJLU/Jefferson City, MO OM: Mike Downey PD/VD: Dan Turner APD: LaVaughn Wilson

KOAS/Las Vegas, NV\* PD: Samantha Pascual MD: Lynn Briggs

KUAP/Little Rock, AR PD/MD: Michael Nellums

WQTQ/Hartford, CT PD/MD: Stewart Stone KHJZ/Houston, TX\* PD: Maxine Todd APD/MD: Greg Morgan

WVMV/Detroit, MI\* OM/PD: Tom Sleeker MD: Sandy Kovach

## ALTERNATIVE/ACTIVE/ROCK



With more than 1,000 'In the Studio' shows in the can, the Texas radio vet is reborn on Lonestar 92.5

### A Reinvigorated Redbeard

#### Mike Boyle MBoyle@RadioandRecords.com

edbeard received a phone call last spring that he never would have imagined in his wildest dreams. No longer a fan of where radio was going, the Texas rock radio veteran had retired from the local airwaves a few years earlier. Apart from a stint with XM Satellite Radio from 2000 to 2002 and hosting his weekly syndicated "In the Studio" show, the soft-spoken person-

ality had hung up his headphones.

But here was Clear Channel programmer Duane Doherty on the phone, trying to lure him out of his self-imposed radio exile. The bait: Doherty and Dallas market manager J.D. Freeman were about to flip classic rock KZPS to "Lonestar 92.5," featuring "the music we love in Dallas without the hype," as Doherty put it when the station launched in April.

"Doherty and Freeman asked me on the phone, 'What if we do this?' And they laid out the Lonestar music concept as a format," Redbeard recalls. "I said, 'Keep talking, that's half of it.' They added, 'What if we also do a business model that takes away the six- and seven-minute-long trainwreck spotloads and go to an NPR-style model whereby entire hours of Lonestar music are brought to you by corporate partners such as Southwest Airlines, AT&T or Coors beer?' I told them, 'I'll be there tomorrow.' "

And with that, Redbeard, best-known in Dallas for his 14-year stretch on defunct rocker KTXQ (Q102), said to hell with retirement and joined Lonestar as MD/afternoon host.

#### The Music That Drives 'Lonestar'

Redbeard calls the station "a work in progress that's still evolving," and equates its wide-open playlist to being the opposite of Jack.

"The Jack format starts from a rock premise, and then goes to the pop side of things. The Lonestar format, if we had to give it a name, is the 'Bubba' format. It has a rock center and then goes toward the country side of music. It plays everything rock'n'roll and runs the gamut from Roy Orbison and Johnny Cash to Cross Canadian Ragweed to Tab Benoit."

Redbeard says that the way he describes the classic rock/Americana hybrid to anyone who hasn't heard it is that it sounds "exactly like any backyard barbecue in any suburban household in the Dallas/Fort Worth metro. This is what our music has sounded like around here for the last 20-25 years."

And just six months into the new format, what has been the reaction to such a home-grown concept? "Are you kidding me?" Redbeard replies. "The people who listen to this radio station think they have died and gone to heaven—and I am not blowing smoke. These people are crazy for it. They want to give Duane Doherty and J.D. Freeman the Nobel Peace Prize."

The reaction has also spread to print, where local paper the Dallas Observer has honored Lonestar with a best local station award.

"I've been doing radio for over 35 years and I have never seen a response like this," Redbeard says. "I wasn't prepared for it, and if it works, hopefully a model like this can spread." (Read more about the station's sponsorship model on page 12.)

#### Redbeard's 'Other' Love

Although he removed himself from day-to-day radio duty several years back, Redbeard continued doing what has been his calling card among listeners outside Dallas for nearly 20 years: hosting nationally syndicated show "In the Studio." 'The people who listen to this radio station think they have died and gone to heaven. They want to give Duane Doherty and J.D. Freeman the Nobel Peace Prize.'

-Redbeard



**KZPS/Dallas** 

Oct. 17, 3 p.m.

Music Monitor

Neil Young, "Cinnamon Girl"

Arc Angels, "Sweet Nadine"

Willie Nelson, "On the Road Again"

George Thorogood, "Move It on Over"

Los Lobos, "Will the Wolf Survive?"

The Black Crowes, "Twice As Hard"

Jerry Jeff Walker, "L.A. Freeway"

Lucinda Williams, "Righteously"

Bad Company, "Good Lovin' Gone Bad"

James Gang, "Funk #49"

Cross Canadian Ragweed, "Bang My Head"

Tom Petty & the Heartbreakers, "Jammin' Me"

John Mellencamp, "I'm Not Running Anymore"

Bullet Productions' Steve Smith came to him in 1987 with a concept for a weekly show where each episode would revisit a classic rock album. "In the Studio" features Redbeard interviewing the musicians about making the album and playing tracks from it.

After convincing Smith that he could do the show from Dallas—and not New York or Los Angeles, where most nationally syndicated shows were done at the time—Redbeard immediately put the first six shows in the can.

"I can remember like it was yesterday what those first six shows were," Redbeard recalls. "We launched the show with the first Crosby, Stills and Nash album; I interviewed all three of them. The second show was Jethro Tull, "Aqualung"; followed by Lynyrd Skynyrd's first album; then "The Yes Album"; Rod Stewart's "Every Picture Tells a Story"; and the Doors' first album, a show I did with Ray Manzarek."

The first show launched the week of June 26, 1988, with 60 stations. It peaked in 1990 with 180 affiliates and was also heard in Canada and on Armed Forces Radio. Today it airs on roughly 100 stations.

"I'll never forget getting a call about four months into the show from Gary Krantz, who was at MJI Broadcasting at the time," Redbeard says. "Krantz said to me, 'Redbeard, I just want to congratulate you on going past 100 stations with your new show. The 100-station point is the gold standard in the industry.' Of course, I was new to all of this; what did I know?"

To mark the recent occasion of the 1,000th "In the Studio," Redbeard turned to another milestone: the 40th anniversary of the release of "Are You Experienced?" by the Jinii Hendrix Experience.

"Any historical or research book will tell you that 'Are You Experienced?' is probably the most important debut album in rock history," Redbeard says. "It's No. 15 on the Rolling Stone 500 Greatest Albums of All Time list. I don't think anyone would argue that that album changed the course of rock'n'roll forever."

Looking ahead to next year's 20th anniversary of "In the Studio," which today is distributed by

Radio KG, Redbeard plans to make it a yearlong celebration.

"That gives us 50 cracks at doing something special," he says. "We have -1.000shows to draw from, so rather than me picking those shows, we now have something we didn't have 20 years ago—the Internet. We'll direct our audience to our Web site inthestudio.net, and let them tell us the most important shows we've done over the past 20 years. I love R&R that idea."

54

Source: Nielsen BDS

## ALTERNATIVE

TITLE ARTIST

4

8

10

14

17

20

36

38

39

40

12 THE PRETENDER

F NIELSEN 805 ☆ HITPREOICTOR CERTIFICATIONS STATUS IMPRINT / PRCIMOTION LABEL

NO. 1(10 WKS)

SEETHER REACHES THE TCP FIVE FOR A THIRD TIME AS "FAKE IT" MOVES 7-5 WITH A 108-SPIN INCREASE.

AUDENCE

11.075

PLAYS

2270

岱



MOST ADDED

RAINY MONDAY IC Shiny Toy Cans (UNIVERSA: MOTOWN) KNXX, KQRAS, Sirius Alt Nation, WEQX, WENX, WHTG, WLUM, WROX, WWCD, XM

NEW

TITLE ARTIST / LABEL



POWERED BY nielsen BDS

55

NEW AND ACTIVE							
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN				
TICK TICK BOOM The Hives (INTERSCOPE)	270/18	CAN'T BELIEVE A SINGLE WORD VHS Or Beta	202/25				
TOTAL STATIONS:	27	(ASTRALWERKS) TOTAL STATIONS:	19				
RISE TODAY Alter Bridge (UNIVERSAL REPUBLIC)	245/30	PSYCHO Puddle Of Mudd	187/30				
TOTAL STATIONS:	22	(FLAWLESS/GEFFEN)					
BODYSNATCHERS	227/106	TOTAL STATIONS:	20				
Radiohead (RADIOHEAD)	22//100	NO I IN THREESOME Interpol (CAPITOL)	179/19				
TOTAL STATIONS	22	TOTAL STATIONS:	25				
ALCOHAULIN ASS HellYeah (EPIC)	208/36	UNTIL THE END Breaking Benjamin	146/55				
TOTAL STATIONS:	16	(HOLLY WOOD) TOTAL STATIONS	15				
LONG ROAD TO RUIN Foo Fighters	205/10	WE'VE GOT EVERYTH					
(ROSWELL/RCA/R VG)		Modest Mouse					
TOTAL STATIONS:	16	(EPIC) TOTAL STATIONS:	15				

Z	MOST NCREASEI PLAYS		
	PLAYS		
	+147	<b>t</b>	SHADOW OF THE DAY Linkin Park (Warner Bros.) SIAN +14, WRXL +14, WRQX +44, WLRS +14, KFMA +11, KPNT +11, WZNE +10, WBRU +8, KRZQ +7, KQRA +7
	+125		EMPTY WALLS Serj Tankian (Serjical Strike/Reprise) KROQ +28, WZJO +77, WIEX +02, WFXH +12, WTZR +0, KNXX +9, KCXX +8, WNNX +8, WOLL +7, KFMA +6
	+123		SHADOWPLAY The Killers (Island/IDJMG) SIAN +12, KJEE +12, WCYY +12, KCNL +11, WWCD +11, KNXX +10, KROQ +9, KNDD +9, KNRK +9, WOCL +8
	+114		GOOD TIMES BAD TIMES Godsmack (Universal Republic) WZJO 47, KOXX 45, WHRL 44, WCYY 43, WLRS 41, KQXR 40, WTZR 40, WXDX 48, WNFZ 47, WXNR 47
	+108	th	FAKE IT Seether (Wind-up) KRZQ +7; KJEE +4; WSUN +2; WKRL +0; WKQX +9; WLUM +8; WRWK +6; WDYL +5; KWOD +5; KXRK +5

FOO FIGHTERS RDSWELL/RCA/RMG	2270	+29	11.075	
19 BLEED IT OUT LINKIN PARK WARNER BROS.	1674	-94	7.943	2
16 MISERY BUSINESS DARAMORE FUELED BY RAMEN/ATLANTIC/LAVA	1620	-59	5.959	4
22 NEVER TOO LATE	1585	-72	5.963	3
8 FAKE IT the wind-up	1531	+108	4.621	10
8 BIG CASINO TINY EVIL/INTERSCOPE	1529	+28	5.533	6
36 FINGERELEVEN WIND-UP	1497	-20	5.856	5
6 SERJICALSEVEN WILLS SERJICALSTRIKE/REPRISE	1237	+125	5.187	7
2 ALL AROUND ME	1186	-67	3.326	12
PLYLEAF AGM/CC_ONE/INTERSCOPE 9 YOU DON'T KNOW WHAT LO™E IS (YOU JUST DO AS YOU RE TOLD) ☆	1137	+32	3.628	11
THE WHITE STRIPES     THIRD M/N/WARNER BROS.       26     ICKY THUMP	973	-1	4.885	9
THE WHITE STRIPES THIRD MAN/WARNER BROS.	947	-11	3.059	13
AGAINST ME! SIRE/REPRISE	906	-107	5.064	8
LINKIN PARK WARNER BROS.	885	+75	2.497	15
If the second		-		-
ANGELS AND AIRWAVES SURETONE/GEFFEN	811	-27	2.832	14
SILVERCHAIR ELEVEN://LC/ATLANTIC/LAVA	762	-134	2.127	20
SILVERSUN PICKUPS DANGERBIRD	760	+69	2.227	19
12 TIME IS RUNNING OUT PAPA ROACH EL TONAL/GEFFEN	759	-38	2.473	16
10 SO HOTT KID ROCK TOP DOC/ATLANTIC	715	-111	1.540	23
3 SHADOW OF THE DAY AI 2 POWER/MOST INCREASED PLAYS & WARNER BROS.	605	+147	<b>2</b> .294	18
10 BECOMING THE BULL ATREYU HOLLYWOOD	596	+43	1.449	27
14 ISLAND (FLOAT AWAY) THE STARTING LINE VIRGIN	589	+14	1.471	24
3 ALMOST EASY AVENGED SEVENFOLD HOPELESS/WARNER BROS.	584	+76	1.467	25
THAT'S THE WAY (MY LOVE IS)     THE SMASHING PUMPKINS     MARTH#'S MUSIC/REPRISE	523	-13	1.449	26
5 3'S & 7'S QUEENS OF THE STONE AGE REKORDS REKORDS/INTERSCOPE	507	+10	1.128	33
19 OIL AND WATER 11 INCUBUS IMMORTAL/EPIC	483	-2	2.380	17
3 BELIEVE THE BRAVERY ISLAND/IDJMG	460	+87	1.224	31
2 HARDSIN EDDIE VEDDER MONKEY WRENCHJJRMG	425	+105	2.039	21
THE GOOD LEFT UNDOBE	419	-28	1.643	22
4 THE RUNNING FREE	373	+30	0.692	
COHEED AND CAMBRIA COLUMBIA 5 THE UNDERDOG THE UNDERDOG	360	-28	1.037	34
WALKING DISASTER	355	-67	1.030	35
GOOD TIMES BAD TIMES	331	+114	1.141	32
OUR TIME NOW	323	+60	0.634	
TYPICAL		+00		-
H MUTEMATH TELEPROMFT/WARNER BROS.	321		0.886	39
THE KILLERS ISLAND/IDJMG	315	+123	1.299	30
8 BECK INTERSCOPE	308	-61	1.319	28
PUSCIFER PUSCIFER/RED	302	+62	0.902	37
2 1234	296	+41	1.316	29
FEIST CHERRYTREE/POLYDOR/INTERSCOPE PRETTY HANDSOME AVKWARD	-			

Ethel		TOTAL	STATIONS:			AL ST
THE BEL EVE Bravery (ISLAND/ICLIMG) KRBZ, KRCQ, KRZQ, KXRK, WHTG	5	Foo Fig (ROSWI	ROAD TO RUIN hters ELL/RCA/R MG) STATIONS:	20	5/10 WE	VE ( est M
OUR TIME NOW Plain White T's (FEARLESS-KOLLYWOOD) KJEE, KMYS, KPNT, KTBZ, WEND	5			-		AL ST
SHADOW PLAY The Killers (ISLAND/IDLMG) KCNL, KHBC, KJEE, WCYY, WOCL	5					
MY WORD Sick Puppies (RMR/VIRCM) KHBZ, KMYZ, KNXX, KPNT, WGRD	5					
SHADOW OF THE DAY Linkin Park (WARNER ESOS.) KEDJ, KHB2 WLRS, WRXL	4					
QUEEN B Puscifer (PUSCIFER, RD) KFTE, KRO», WCYY, WPBZ	4		MOST			
GOOD TI MES BAD TIMES Godsmack (UNIVERSAL REPUBLIC) KPNT, WCY", WHRL, WLRS	4		INCREASED PLAYS		н.	
I GET IT Chevelle	3		PLAYS		1.1	
(EPIC) KFMA, KROK, WWDC ALMOST EASY	3		+147	廿	SHADOV Linkin Parl SIAN +14, WRXL KPNT +11, WZNE	( (Wa +14, 1
Avenged Sezenfold (HOPELESS WARNER BROS.) KRZQ, WBRJ, WEND			+125		EMPTY Serj Tankia KROQ +28, WZ. KNXX +9, KCXX	<b>VA</b> In (Si JO +17,
			+123		SHADOV The Killers SIAN +12, KJEE KNXX +10, KRO	(Isla +12, W
			+114		GOOD TI Godsmack WZJO +17, KCO KQXR +10, WTZ	(Univ (+15, 1
			+108	<b>t</b>	FAKE IT Seether (Wi KRZQ +17, KJEE WLUM +8, WRV	+14, 11
ADDED #T WROCX Norfolk, VA PD: Jay MicLaels Saosin, It's "ar Better To Learn, 3	<					
The Smashing Pumpkins, That's The	Way					

The Smashing Pumpkins, That's T (My Love Is., 1 Shiny Toy Cuns, Rainy Monday, 0 FOR REPORTING STATIONS PLAYLISTS GO TO

FOR WEEF: ENDING OCTOBER 21, 2007 **LEGEND:** See legend to charts in charts section for rules and symbol explanations. 71 alternative and 26 Canada rock stations are electronically monitored by Nielsen Broadcast Data Systems 24-hours a day, 7 days a week. © 2007 Nielsen Business Media, Inc. All rights reserved.

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### **ACTIVE ROCK**

H H

56

TONE SOUT TS FOURTH HIT FROM "COME WHAT(EVER) MAY" AS "ZZYZX RD." ENTERS AT NO. 40 WITH A 50% INCREASE IN PLAYS.



## 67

THIS WEE	LAST WEF	WAAMS WAAMS	TITLE ARTIST	IN NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL.4 TW	*/-		
1	1	12	THE PRETENDER	IO. 1 (4 WKS) ROSWELL/RCA/RMG	1818	+36	6.924	1
2	2	9	FAKE IT SEETHER	WIND-UP	1653	+54	5.570	2
3	3	11	SO HOTT KID ROCK	TOP DOG/ATLANTIC	1443	-85	5.060	4
4	4	17		WARNER BROS.	1296	-207	4.359	5
5	6	15			1279	+73	4.136	6
6	5	15	ALCOHAULIN' ASS	ELEVEN SEVEN	1254	+36	3.961	9
7	8	12	HELLYEAH RISE TODAY	EPIC	1225	+68	4.046	7
8	9	26	ALTER BRIDGE	UNIVERSAL REPUBLIC	1165	+12	5.345	3
9	10	14	THREE DAYS GRACE	JIVE/ZOMBA	1154	+9	2.977	12
10	10	6	ATREYU EMPTY WALLS	HOLLYWOOD	1105			12
11		20	SERJ TANKIAN	SERJICAL STRIKE/REPRISE	-	+39	3.149	_
			CHEVELLE ALMOST EASY	EPIC	1045	-118	3.434	10
12	13	5	AVENGED SEVENFOLD	HOPELESS/WARNER BROS.	927	+61	2,248	15
13	12	40	FINGER ELEVEN	WIND-UP	897	-18	4.021	8
14	14	14	OZZY OSBOURNE	EPIC	830	-20	1.981	17
15	22	3	GOOD TIMES BAD TIMES AIRPOWER.	UNIVERSAL REPUBLIC	770	+180	2.397	14
16	16	9	THE LAST FIGHT	RCA/RMG	717	-32	2.091	16
	20	7	HOLY DIVER KILLSWITCH ENGAGE	ROADRUNNER	709	+61	1.851	18
18	19	19	SOLDIERS DROWNING POOL	ELEVEN SEVEN	700	+13	1.503	21
9	18	8	BROKEN AGAIN ANOTHER ANIMAL	UNIVERSAL REPUBLIC	686	-9	1.639	20
20	15	23	FAMOUS PUDDLE OF MUDD	FLAWLESS/GEFFEN	667	-150	2.734	13
21	21	10	TEN TON BRICK	CAPITOL	644	-1	1.500	22
22	17	13	TIME IS RUNNING OUT PAPA ROACH	EL TONAL/GEFFEN	608	-139	1.669	19
3	24	4	HOLD ON KORN	VIRGIN	570	+81	1.180	25
14)	23	8	KING OF THE STEREO	ISLAND/IDJMG	566	+22	1.459	23
25	25	14	THE BLEEDING		471	+26	0.781	30
26	23	3		FIRM	470	+95	1,204	24
27	*	9	FALLING ON	FLAWLESS/GEFFEN	459	+12	0.858	27
28	14	2	FINGER ELEVEN	WIND-UP	347	+138	0.896	26
20	2	4	MUDVAYNE	EPIC	344		-	-
30	29		RED CRASHED	ESSENTIAL/RED		+58	0.453	36
		5	DAUGHTRY NOTHING TO LOSE	RCA/RMG	306	-6	0.459	35
31	31	3		ATLANTIC	302	+15	0.669	31
32	27	20	12 STORES THAT'S THE WAY (MY LOVE IS)	WIND-UP	282	-126	0.846	28
53	30	5	THE SMASHING PUMPKINS	MARTHA'S MUSIC/REPRISE	256	-45	0.413	38
4	34	2	UNTIL THE END BREAKING BENJAMIN	HOLLYWOOD	250	+18	0.381	39
55		201	SHADOW OF THE DAY	WARNER BROS.	233	+78	0.808	29
36	37	4	YOU DON'T KNOW WHAT LOVE IS (YOU THE WHITE STRIPES	J JUST DO AS YOU'RE TOLD) THIRD MAN/WARNER BROS.	229	+23	0.630	32
37	39	5	SO MANY PEOPLE NEUROSONIC	BODOG	207	+30	0.301	
38	3	14	BEG TO DIFFER SEVENDUST	7BROS/ASYLUM	206	-44	0.316	-
39	38	5	ANOTHER HERO LOST SHADOWS FALL	ATLANTIC/LAVA	186	+5	0.184	
	and the second second	EN	ZZYZX RD.		169	+57	0.601	33

	Ν		D ACTIVE	
	TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLA /GA
and the second second	THE RUNNING FREE	165/18	RAT RACE	112
MOST ADDED	Coheed And Cambria (COLUMBIA)		Skindred (BIELER BROS.)	
MOST ABDED	TOTAL STATIONS:	21	TOTAL STATIONS:	104/
a tanà amin'ny fi	Course Of Nature (SILENT MAJORITY/ILG)	152/24	Bloodsimple (REPRISE)	104/
	TOTAL STATIONS:	16	TOTAL STATIONS:	97
TITLE NEW ARTIST / LABEL STATIONS	LIKE SOUR GRAPES Fair To Midland (SERJICAL STRIKE/UNIVERSAL)	137/9	Puscifer (PUSCIFER/RED)	27
PSYCHO 8 Puddle Of Mudd	TOTAL STATIONS:	20	TOTAL STATIONS: MISERY BUSINESS	89
(FLAWLESS/GEFFEN) KICT, KIOZ, KLAQ, KUPD, Sirius Octane, WBYR, WLZX, WRAT	THRASH UNREAL Against Me! (SIRE/REPRISE)	134/22	Paramore (FUELED BY RAMEN/ATLANTIC/L TOTAL STATIONS:	
DULL BOY 7 Mudvayne	TOTAL STATIONS:	12	BEAUTIFUL TRAGEDY	81/
(EPIC) KHTB, KISS, KTEG, WRIF, WRZK, WYBB, WZMR	RIOT Three Days Grace (JIVE/ZOMBA)	129/29	In This Moment (CENTURY MEDIA) TOTAL STATIONS:	
UNTIL THE END 7	TOTAL STATIONS:	.13		
Breaking Benjamin (HOLLYWOOD) KNCN, KUPD, WBYR, WCCC, WLZX, WQXA, WYBB				
I WANNA BE YOUR MAN 7 Endeveratter (RAZOR & TIE) KHTB, KXRX, WBUZ, WBYR, WCCC, WJJO, XM Squizz				
MARCH OF WAR 6 Nonpoint (BIELER BROS.) WIIL. WKQZ, WRXW, WXQR, WZOR, XM Squizz				
SHADOW OF THE DAY 5 Linkin Park (WARNER BROS.) KIOZ, KTEG, WCHZ, WKLQ, WKQZ				
HOLD ON 4 Korn (VIRGIN) KDJE, KISW, WBUZ, WCHZ	MOST INCREASED PLAYS			
ZZYZX RD. 4 Stone Sour (ROADRUNNER) KZBO, KZRQ, WLZX, WRTT	100			
HOME 4 Bobaflex (TVT)	+180	Gods WXQR	D TIMES BAD TIMES mack (Universal Republic) +19, WCHZ +17, KNCN +16, WCPR +13, WR +11, WZOR +8, WLIO +7, WYBB +7, KRZR	
WBUZ, WJJO, WRIF, WXQR GONE 4	+138	DUL	L BOY	
Fuel (EPIC) KOMP, WCCC, WRIF, WYBB		Mudv KZRQ +	<b>/ayne</b> ( <mark>E</mark> pic) 14, WRXW +11, KHTQ +9, KUPD +9, KRZI +8, SIOC +7, KTEG +7, KXFX +7, WBYR +7	
	+95	Pudd wxQR	CHO le Of Mudd (Flawless/Geffen) +2, WRXW +11, KXXR +9, WCPR +9, KIO, 7, WCHZ +7, WBZX +6, WRZK +6, WRQZ	Z +8, : +5
	+81	Korn KUPD+	D ON (Vīrgin) 4, WRZK +10, KICT +10, KIDJE +9, KQRC +7, KHTQ +6, WTFX +6, KXFX +6, KZBD	
	+78	Linki	DOW OF THE DAY n Park (Warner Bros.) •5, KZRQ +5, WQXA +0, KIOZ +7, KDJE •6, KTEG +5, WBZX +5, WKQZ +4, KHTQ	
ADDED AT WBYR Ft. Wayne, IN MD: Stiller Blandelande Out To Cet You O				



### Rollasian **TOLL** FREE 1.800.231.6074 www.rollcsign.com

Bloodsimple, Out To Get You, O Breaking Benjamin, Until The End, O Endeverafter, I Wanna Be Your Man, O Puddle Of Mudd, Psycho, O

OR REPORTING STATIONS PLAYLISTS GO TO: RadioandRecords.com

FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanation 63 active rock stations are electronically monitored by Nielsen Broadcast Data System hours a day, 7 days a week © 2007 Nielsen Business Media, Inc. All rights reserved.

**Disposable Plastic Banners** 

POWERED BY nielsen

PLAYS /GAIN

112/7

104/33

17

34

16

11

15

97/9

89/6

81/20

BDS



► BRUCE SPRINGSTEEN POSTS A 7% INCREASE AS "RADIO NOWHERE" JUMPS 25-22.





POWERED BY nielsen BDS

57

THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	INIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PLA TW	4YS +/-			
	2	n	THE PRETENDER FOO FIGHTERS	NO. 1 (2 WKS) ROSWELL/RCA/RMG	<b>39</b> 3	+16	1.422	1	
2	1	38	PARALYZER FINGER ELEVEN	1) WIND-UP	373	-6	1.366	2	MOST ADDED
3	3	10	SO HOTT KID ROCK	TOP DOG/ATLANTIC	355	-3	1.092	4	
•	4	8	FAKE IT SEETHER	WIND-UP	341	+7	1.070	5	
5	5	24	NEVER TOO LATE THREE DAYS GRACE	JIVE/ZOMBA	335	+13	1.029	6	
6	6	28	I DON'T WANNA STOP OZZY OSBOURNE	EPIC	308	-13	1.219	3	ARTIST / LABEL STATIONS NOTHING TO LOSE 3
-	7	22	FAMOUS PUDDLE OF MUDD	FLAWLESS/GEFFEN	287	-29	0.681	8	Operator (ATLANTIC)
0	8	10	ALTER BRIOGE	UNIVERSAL REPUBLIC	276	+31	0.604	n	KIOC, WDHA, WNOR RISE TODAY 2
	9	16	LIFE IS BEAUTIFUL SIXX: A.M.	ELEVEN SEVEN	251	+23	0.739	7	Alter Bridge (UNIVERSAL REPUBLIC)
σ	n	26	WHAT I WANT DAUGHTRY FEATURING SLASH	RCA/RMG	196	-7	0.674	9	WGIR, WHJY
п	10	39	FOREVER PAPA ROACH	EL TONAL/GEFFEN	195	-23	0.660	0	Sixx: A.M. (ELEVEN SEVEN)
E	12	29	WHAT I'VE DONE LINKIN PARK	UN2 WARNER BROS.	174	-19	0.519	12	GOOD TIMES BAD TIMES 2
Ð	13	14	ALCOHAULIN' ASS HELLYEAH	EPIC	163	+1	0.413	14	Godsmack (UNIVERSAL REPUBLIC)
R.	14	18	I GET IT CHEVELLE	EPIC	135	-7	0.246	21	WJXQ, WNOR
E	17	10	OZZY DSBOURNE	EPIC	128	0	0.224	22	Endeverafter (RAZOR & TIE)
ъ	16	7	THE LAST FIGHT VELVET REVOLVER	REA/RMG	127	-7	0.342	18	WKLC, WNOR
5	23	2	GOOD TIMES BAD TIMES GODSMACK	MOST INCREASED PLAYS UNIVERSAL REPUBLIC	117	+32	0.185	24	Three Days Grace (JIVE/ZOMBA)
В	19	n	SCORPIONS	AIRPOWER NEW DOOR/UME	115	+2	0.373	15	WGIR NOT GOING AWAY 1
B	18	13	BLEED IT OUT LINKIN PARK	WARNER BROS.	114	-3	0.478	13	Ozzy Osbourne (EPIC)
2	21	4	CRASHED DAUGHTRY	RCA/RMG	113	+1	0.357	16	WRQK CRASHED
21	20	11	THE LARGER BOWL RUSH	ANTHEM/ATLANTIC	80	-33	0.344	17	Daughtry (RCA/RMG)
2	25	7	RADIO NOWHERE BRUCE SPRINGSTEEN	COLUMBIA	78	+7	0.326	20	WDHA
8	24	6	EMPTY WALLS SERJTANKIAN	SERJICAL STRIKE/REPRISE	73	+2	0.124	26	BROKEN AGAIN 1 Another Animat (UNIVERSAL REPUBLIC)
8	27	3	BROKEN AGAIN ANOTHER ANIMAL	UNIVERSAL REPUBLIC	62	+3	0.095	29	KTUX
25	26	16	HOMECOMING QUEEN HINDER	UNIVERSAL REPUBLIC	55	-11	0.186	23	ADDED AT
26	28	n	I'VE GOT A FEELING TESLA	TESLA ELECTRIC CO.	54	-4	0.338	19	WDHA WWW
	N	EW	ALMOST EASY AVENGED SEVENFOLD	HOPELESS/WARNER BROS.	48	+7	0.082	30	Morristown, NJ PD: Tony Paige
28	29	3	PAPA ROACH	EL TONAL/GEFFEN	47	-10	0.067	-	MD: Curtis Kay Daughtry, Crashed, 9
29	30	4	BECOMING THE BULL ATREYU	HOLLYWOOD	45	-10	0.069	-	Operator, Nothing To Lose, 4
	N	EW	FALLING ON FINGER ELEVEN	WIND-UP	32	+19	0.103	28	FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

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TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN
UNTIL THE END Breaking Benjamin (HOLLYWOOD)	30/2	HOLD ON Korn (VIRGIN)	28/3
TOTAL STATIONS:	3	TOTAL STATIONS:	7
NOTHING TO LOSE Operator (ATLANTIC) TOTAL STATIONS:	29/18	PSYCHO Puddle Of Mudd (FLAWLESS/GEFFEN) TOTAL STATIONS:	27/0
THE BLEEDING Five Finger Death Punch (FIRM) TOTAL STATIONS:	29/7	WELCOME TO THE MACHINE Queensrythe (RHINO)	26/16
		TOTAL STATIONS:	6

NEW AND ACTIVE

MOST NCREASED PLAYS	
+32	GOOD TIMES BAD TIMES Godsmack (Universal Republic) KAZR +8, WXMM +8, BRER +7, WOHA +6, WKLC +6, KUFO +3, WAQX +2, WRQK +2, WXFX +2, WJXQ +2
+31	RISE TODAY Alter Bridge (Lniversal Republic) WHJY +0, WKLC +6, WZZO +5, KTUX +4, WNOR +3, WGIR +3, WXMM +2, WJXQ +2, WONE +2, KIOC +1
+23	LIFE IS BEAUTIFUL Sixx: A.M. (Eleven Seven) WHLY +9, WGR +7, WXMM +6, WVRK +5, WKLC +3, WXFX +2, KIOC +1, KUFD +1, WRGK +1
+19	FALLING ON Finger Eleven (Wind-up) WNOR +16, WKLC +1, KBER +1, KTUX +1, WDHA +1
+18	NOTHING TO LOSE

TITLE ARTIST / IMPRINT / PROMOTION LABEL IN NIELSEN BDS PLAYS TW LW ROCKSTAR NICKELBACK (ROADRUNNER) 115 116 BREATH BREAKING BENJAMIN (HOLLYWOOD) 115 128 SHE BUILDS QUICK MACHINES VELVET REVOLVER (RCA/RMG) 110 136 THE ENEMY GODSMACK (UNIVERSAL REPUBLIC) 109 129 SWEET EMOTION 107 99

#### RECURRENTS

THIS WEEK		LSEN BDS FICATIONS TV	PLAY	/S
6	ANOTHER BRICK IN THE WALL (PART II) PINK FLOYD (COLUMBIA)	106	5	94
	SWEET CHILD O' MINE GUNS N' ROSES (GEFFEN)	106	5	106
8	CRAZY BITCH BUCKCHERRY (ELEVEN SEVEN/ATLANTIC/LAVA)	105	5	91
9	BACK IN BLACK AC/DC (ATCO/ATLANTIC)	105	5	107
1C	FOR THOSE ABOUT TO ROCK (WE SALUTE Y AC/DC (ATLANTIC)	YOU) 10'	۱.	97

### FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 24 rock stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2007 Nielsen Business Media, Inc. All rights reserved.

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WXRX/Rockford, IL

KBER/Salt Lake City, UT\* PD: Kelly Hammer APD/MD: Darby Wilcox

KZOZ/San Luis Obispo, CA

OM: Pepper Daniels PD/MD: Dusty Rhoads

PD: Jim Stone MD: Jon Schulz

VCNE/Akron, OH\* CLA: Chuck: Collins FD: T.K. O'Grady APD/MD: Tim Daugherty

KCRR/Albuquerque, NM\* CL/ Bill May FD: Phil Mahoney N D Rob Erothers

VZZO/Allentown, PA\* FD: Tori Thomas N. D. Keith Moyer

HewHL/Anchorage, AK P: Jen Shevlin PD/MD: Brad Stennett

VTOS/Augusta, ME C1/1′PD: Steve Smith APD: Chris Rush

KIOC/Beaumont, TX\* OM: Trey Poston PD: Joey Armstrong

WPTQ/Bowling Green, KY OM/PD: Alex "Axe" Parocai APD/MD: Monty Foster

WPXC/Cape Cod, MA PD/MD: Suzanne Tonaire

WKLC/Charleston, WV\* OM/PD: Jay Nunley APD: Brian Thompson MD: Dawn Cox

WRQK/Canton, OH\* PD: Keith Hamilton

KAZR/Des Moines, IA\* OM: Jim Schaefer PD: Ryan Patr ck MD: Andy Hal

WQCM/Hagerstown, MD OM: Rick Alexander PD/MD: Mike Holder

WEBN/Cincinnati, OH\* OM/PD: Scott Reinhart MD: Dave Fritz

WMMS/Cleveland, OH\* PD: Bo Matthews

WVRK/Columbus, GA\* OM: Brian Waters PD: Chris Chaos

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WHJY/Providence, RI\* PD: Scott Laudani MD: Mike Brangiforte

KTUX/Shreveport, LA\* OM/PD: Gary McCoy MD: Flynt Stone

KSHE/St. Louis, MO\* ON : Rick Balis APD: Katy Kruze MC : Guy Favazza

WAQX/Syracuse, NY\* OV: Tom Mitchell OV: Tom Mitchell PD: Alexis APD/MD: Don Kelley

KMOD/Tulsa, OK\* OV/PD: Don Cristi

WMZK/Wausau, WI PD: Jeff Cecil

KBZS/Wichita Falls, TX D: Liz Ryan

\* Monitored Reporters

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MD: Noah Chevalier

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MD: Amber Miller

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WJSE/Atlantic City, NJ OM/PD: Nick Gig APD/MD: Shawn Castelluccio

WAEG/Augusta, GA PD: J.D. Kunes

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APD: Jared Mann

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KOXR/Boise, ID\*

OM: Dan McColly

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APD/MD: Spik

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APD: Julie Evans

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PD: Scott P

MD: Jude Vice

PD: Chris Ripley MD: Homie Poose

PD: Kevin Weatherly

MD: Lisa Worden

APD: Gene Sandbloom

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WLUM/Milwaukee, WI\*

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): Rob Cres

MD: Sydney Nabors

PD: Jacent Jackson MD: Chris Calef

PD: Terrie Carr MD: Matt Murray

MD: Mase Brazelle

OM: Tom Travis

WJRR/Orlando, FL<sup>a</sup>

PD: Rick Everett MD: Brian Dickerman

WOCI /Orlando, EL\*

KEOJ/Phoenix, AZ\*

PD: Bruce St. James APD/MD: Tim Virgin

WCYY/Portland, ME\*

KNRK/Portland, OR\*

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PD: Mark Hamilt

APD: Jaime Cooley

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PD: Lazlo APD: Jim Keller MD: Andrew Harms

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MD: Ty WSUN/Tampa, FL\* WXOX/Pittsburgh, PA\* OM/PD: John Moschitta MD: Vinnie Ferguson PD: Sharl

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MD: Skippy

WSFM/Wilmington, NC OM: Jerry Mac PD/MD: Mike Kennedy

ACTIVE KEY I/Abilene, TX

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Montell

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WWBN/Flint, Mi\* OM: J. Patrick PD: Brian Beddow APD/MD: Tony LaBrie



► RAINE MAIDA'S "YELLOW BRICK ROAD" LEAPS 45-30 ON THE CANADA ROCK CHART. HE SCORED SIX NO. 15 AS A MEMBER OF OUR LADY PEACE.

POWERED BY

N

-	WEEKS ON CHART	CANADA ROCK	MPRINT / PROMOTION LABEL	PLA TW	YS +/-
1	12	THE PRETENDER FOO FIGHTERS	ROSWELL/RCA/SONY BMG	618	-4
	q	HARD SUN EDDIE VEDDER 🔶	MONKEY WRENCH/J/SONY BMG	602	+9
3	9	THE LAST FIGHT VELVET REVOLVER	RCA/SONY BMG	448	+1
	16	BLEED IT OUT LINKIN PARK	WARNER BROS./WARNER	405	+5
	12	DIRTY LITTLE ROCKSTAR THE CULT	NEW WILDERNESS/ROADRUNNER	366	-8
	13	THRASH UNREAL AGAINST ME!	SIRE/WARNER	351	+34
	22	FALLING ON FINGER ELEVEN +	WIND-UP	327	-46
	20	BORN LOSERS MATTHEW GOOD 🔶	UNIVERSAL	324	-40
	17	HOMECOMING QUEEN HINDER 🔶	UNIVERSAL REPUBLIC/UNIVERSAL	303	-12
	R	YOU DON'T KNOW WHAT LOVE IS (YOU JUST DO AS YOU'RE TOLD) T	HEWHITE STRIPES THIRD MAN/WARNER BROS,/WARNER	288	+20
	7	FAKE IT SEETHER	WIND-UP	271	+23
	6	BIG CASINO JIMMY EAT WORLD	TINY EVIL/INTERSCOPE/UNIVERSAL	260	+33
	25	MONEY HONEY STATE OF SHOCK +	CORDOVA BAY	259	-19
	7	RADIO NOWHERE BRUCE SPRINGSTEEN	COLUMBIA/SONY BMG	245	-6
	20	NOTHING SPECIAL ILLSCARLETT +	RED INK/SONY BMG	238	+8
	21	FAMOUS PUDDLE OF MUOD	FLAWLESS/GEFFEN/UNIVERSAL	218	-39
	9	SO HOTT KID ROCK	TOP DOG/ATLANTIC/WARNER	217	-2
	7	THE LUCKY ONES PRIDE TIGER 🔶	EMI	212	-6
	6	LIFE IS BEAUTIFUL SIXX: A.M.	ELEVEN SEVEN	203	+23
	10	RIOT THREE DAYS GRACE 🔶	JIVE/SONY BMG	201	-1
1	13	LET ME IN HOT HOT HEAT 🔶	SIRE/REPRISE/WARNER	186	-14
	23	WHAT I WANT DAUGHTRY FEATURING SLASH	RCA/SONY BMG	172	-32
	29	WHAT I'VE DONE LINKIN PARK	MACHINE SHOP/WARNER BROS./WARNER	153	-14
	15	STRAIGHT LINES SILVERCHAIR	ELEVEN:/ILG	148	-19
	28	I DON'T WANNA STOP OZZY DSBOURNE	EPIC/SONY BMG	140	-33
	5	WAR PIGS CAKE	UPBEAT/FONTANA NORTH	137	+25
	6	WALKING DISASTER SUM 41 🔶	AQUARIUS	137	-9
3	4	EMPTY WALLS SERJ TANKIAN	SERJICAL STRIKE/REPRISE/WARNER	130	+35
	3	WEIGHTY GHOST WINTERSLEEP 🔶	DEPENDENT/EMI	127	+42
5	2	YELLOW BRICK ROAD RAINE MAIDA +	KINGNOISE	114	+50

WTKX/Pensacola, FL\*

APD/MD: Mark The Shark

WMMR/Philadelphia, PA\*

MD: Sean "The Rabbi" Tyszler

WIXO/Peoria, IL

PD: Bill Weston

APD: Chuck Damice

KUPD/Phoenix, AZ\*

PD/MD Larry McFe

KDOT/Reno, NV\*

lim MrC

PD/MD: Jave Patterson

KRXQ/Sacramento, CA\* OM/PD: Jim Fox

WKQZ/Saginaw, MI\*

APD/MD: Matt Bingham

WZBH/Salisbury, MD

KHTB/Salt Lake City, UT\*

PD: Kayvon Motiee APD/MD: Roger Orton

KISS/San Antonio, TX\* PD/MD: LA Lloyd

KiOZ/San Diego, CA\*

OM/PD: Andy Winford

APD/MD: Stephanie Bell

KXFX/Santa Rosa, CA\*

Sirius Octane/Satellite<sup>3</sup>

Music Choice Rock/Satellite

PD/MD-Scott Less

MD: Gary Susalis

OM: Gregg Steele PD: Jeff Regan MD: Tom Wilkinson

PD/MD: Shauna Moran-Brown

KURQ/San Luis Obispo, CA

M· Jim Richar

OM: Sue Timmons PD: Sean McHugh

MD: Chris Steele

OM/PD: Matt Bahar

XM Squizz/Satellite\*

PD: Bodhi Ebright MD: Grant Random

KISW/Seattle, WA\*

OM/PD: Dave Richards APD: Ryan Castle

WHBZ/Sheboygan, WI

WRBR/South Bend, IN OM/PD: Ron Stryke

KHTO/Spokane, WA\* PD/MD: Barry Bennett

KZBD/Spokane, WA\*

WLZX/Springfield, MA\*

KZRQ/Springfield, MO\*

OM: Chris Cannon PD: Simon Nytes

WXTB/Tampa, FL\*

OM: Brad Hardin PD: Double Down APD: Mike Killabrew

WKLL/Utica, NY MD: Ty

OM/PD: Michael (

PD: Ray Michaels MD: Rick Thomas

KICT/Wichita, KS\*

WBSX/Wilkes Barre, PA\*

WWIZ/Youngstown, OH\* PD: Wes Styles

Monitored Reporters

OCTOBER 26, 2007

PD/MD: James McKa

KATS/Yakima, WA

OM/PD: Ron Harris

KFMW/Waterloo, IA

PD/MD: Courtney Quinn

APD: Kris Siebers

PD: Frank Jaxo

PD: Ron Simon

MD: Dave Nelson

KRZR/Fresno, CA\*

WBYR/Ft, Wayne, IN\*

OM/PD Paul Wilson

APD/MD: Sti WRUF/Gainesville, FL\* OM/PD: Harry Guscol

WKLO/Grand Rapids, MI\* OM: Brent Alberts PD/MD: Michael Grey

WZOR/Green Bay, WI\* PD: Joe Calgaro APD: Cutter MD: Borna Velic

WXQR/Greenville, NC\* OM: Rolf Pepple PD/MD: Dave Tripp

WTPT/Greenville, SC\* OM/PD: Mark Hendrix

MD: Twisted Todd WQXA/Harrisburg, PA\* OM/PD: Ken Carso

APD/MD: Nivor WCCC/Hartford, CT\*

APD/MD: Mike Karoly WAMX/Huntington, WV

PD/MD: Erik Rain APD: Robin Wilds WRTT/Huntsville, AL\* OM/PD: Lee Reynolds APD/MD: Clay Sanders

WRXW/Jackson, MS\* PD/MD: Brad Ste

WRZK/Johnson City, TN\* PD/MD: Scott Onks

KQRC/Kansas City, MO\* OM/PD: Bob Edwa MD: Paul Marshall

KOMP/Las Vegas, NV\* PD: John Gri MD: Carlota

www.americanradiohistory.com

KZCD/Lawton, OK PD: Don "Critter" Brown APD: J.C. "Kelso" Kellison

WXZZ/Lexington, KY\* OW: Robert Lindsey PD: Johnny Maze APD: Twitch

KDJE/Little Rock, AR\*

WTFX/Louisville, KY\*

KFMX/Lubbock, TX : Wes Ne

WJJO/Madison, WI\*

PD: Randy Hawke APD/MD: Blake Patton

KFRO/McAilen, TX\*

KBRE/Merced, CA

WHDR/Miami, FL\*

KXXR/Minneapolis, MN<sup>a</sup>

WRAT/Monmouth, NJ\*

WCLG/Morgantown, WV OM/PD: Jeff Miller

WBUZ/Nashville, TN\*

OM: Dean Warfield PD/MD: Russ Schenck

OM/PD: Chris Baker

MD: Jake Daniels

APD/MD: Stroke

KATT/Oklahoma City, OK\*

WYYX/Panama City, FL

OM: David Israe

PD: Kevin Vargas

OM: Dave Hamilton PD: Wade Linder APD/MD: Pablo

OM/PD: Carl Craft APD/MD: Robyn Lan

MD: Dave Han

PD/MD: Mikey Martinez APD: Jason LaChance

OM/PD: Mike Q

OM: Sonny Victor PD: Jeff Petterson

MD: Adam Pet

PD: Charlie Steele MD: Frank Webb

MD: Kyle Devlir

## **TRIPLE A**



Starbucks XM Cafe's Bill Evans is having the time of his life

### **Been There**, **Still Doing That**

#### John Schoenberger JSchoenberger@RadioandRecords.com

any radio pundits know Bill Evans as a veteran programmer who spent 10 years at rocker WLUP/Chicago and later helped forge the triple A format at KBAC/Santa Fe, N.M., then at KFOG/San Francisco. But for the past seven years he has headed XM Satellite Radio's triple A channel, XM Cafe. Evans says he has never been connected to a better expe-

rience. Sure, the delivery method is different and revenue is derived from a subscription model, but he sees this as an opportunity to give triple A another voice in the expanding media landscape.

XM officially launched seven years ago and during that time some channels have come or gone, but there has also been consistency with much of the original menu. The Cafe is one of those channels.

'It was designed to be in the upper echelon of our total channel platform," Evans says."We rely on a number of channels to serve as the main framework for the service. On the music side, the various Decades channels are in that group, as well as the Deep Tracks, Top Tracks and Big Tracks channels on the rock side."

Evans says many of these "hits" channels are designed to take the pressure off so that other stations might reach deeper into the music library and broaden the selection of newer titles. For the adults who subscribe, the Cafe does well because it represents the kind of radio many of them grew up on and acts as a vital source to discover new music.

Because of his many years in terrestrial radio, Evans often compares what he is doing musically now to what he used to do then. Most of it is very similar, he says, although there are obviously some significant differences. Generally, traditional radio gets feedback and insight about how it's doing mostly from ratings, studies and focus groups. But since people are paying for the XM service, subscribers feel entitled to discuss their preferences. Consequently, Evans has lots of communication with listeners.

"We also do studies and surveys to get an idea of how we are doing-which channels are the most popular and so on," he says. "All of this gives us a pretty good idea of what we are doing right and what we need to improve upon."

He adds that it's eye-opening when beginning to see what people really want. This

more adventurous."

is especially truly with a channel like the

Cafe, which employs a lot of new music.

"We find that people really do crave learn-

ing about new artists and new releases. My

old terrestrial radio instincts tell me that

people can handle only so much new

music, but we have discovered we can be

But Evans still incorporates many of

the things he learned in his previous

positions, such as couching the newer

stuff with more familiar library selections.

artist and not so much about the hit song.

on the charts, but we also packet that

The Cafe is also very much about the

"We often play the same track that is

#### Shared Music

Among XM Satellite Radio's 69 music channels, Starbucks XM Cafe shares the most current releases with the Loft. the Verge and X Country, according to Bill Evans. The most library artists are shared with Deep Tracks, Fred, Top Tracks and Big Tracks. Channels that play the most artists that triple A played first are the Blend and Flight 26, -JS



#### RYAN ADAMS SCORES THE WEEK'S TOP DEBUT AS "EVERYBODY KNOWS" LEAPS IN AT NO. 19.

Name of the	ATT WEEK	WEEKS ON OHART			PL	YS
	3	NO	ARTIST	IMPRINT / PROMOTION LABEL	TW	+/-
	2	7	RADIO NOWHERE BRUCE SPRINGSTEEN	COLUMBIA	583	+37
2	1	14	HOLO ON KT TUNSTALL	RELENTLESS/VIRGIN	575	-35
5	3	16	IN THE COLORS BEN HARPER & THE INNOCENT CRIMINALS	VIRGIN	498	-23
	4	6	GONE, GONE, GONE (OONE MOVEO ON) ROBERT PLANT &	ALISON KRAUSS ROUNDER	447	+16
	5	8	PUNISH THE MONKEY MARK KNOPFLER	WARNER BROS	409	+1
	9	б	HARO SUN EODIE VEDDER	MONKEYWRENCH/J/RMG	387	+38
	6	n	RIGHT MOVES JOSH RITTER	VICTOR/ÉMG	374	-n
	8	8	HOW LONG EAGLES	ERC/MERCURY/LOST HIGHWAY	361	+2
1	11	3	YOU'RE THE WORLO TO ME DAVID GRAY	ATO/RED	350	+35
3	7	10	GOOD EXCUSE THE JOHN BUTLER TRID	JARRAH/ATLANTIC/LAVA	342	-18
i I	10	10	LOVE ME LIKE THE WORLO IS ENDING BENLEE	NEW WEST	322	6
2	12	5	CITY OF IMMIGRANTS STEVE EARLE	NEW WEST	281	-12
	13	n	LOVE SONG SARA BAREILLES	EPIĆ	278	+1
1	14	6	DON'T YOU WISH IT WAS TRUE JOHN FOGERTY	FANTASY/CONCORD	273	0
1	16	3	AIN'T NO TIME GRACE POTTER AND THE NOCTURNALS	RAGGED COMPANY/HOLLY WOOD	261	+17
5	15	20	THE UNDEROOG SPOON	MERCE	254	+2
	18	n	HOW FAR WE'VE COME MATCHBOX TWENTY	MELISMA/ATLANTIC	239	-1
8	17	7	ALL DOWNHILL LYLE LOVETT AND HIS LARGE BAND	CURB/LOST HIGHWAY	235	-5
	N	EW	EVERYBOOY KNOWS RYAN ADAMS	LOST HIGHWAY	228	+54
D	19	11	WALKEN WILCO	NONESUCH/WARNER BROS.	214	-13
1	21	n	1973 JAMES BLUNT	CUSTARD/ATLANTIC	205	-5
2	25	4	CAN'T BELIEVE A SINGLE WORD VHS OR BETA	ASTRALWERKS	204	+2
3	24	3	SILVER LINING RILO KILEY	WARNER BROS.	202	-4
4	23	8	COME HOME BACK DOOR SLAM	BLIX STREET	202	-8
5	27	3	LISTENING TO LEVON MARC COHN	DECCA	201	0
6	22	9	SHUT YOUR EYES SNOW PATROL	POLYDOR/A&M/INTERSCOPE	192	-18
r	26	7	OARLIN' DO NOT FEAR BRETT DENNEN	DUALTONE	185	-17
8	29	3	FALLING SLOWLY CLEN HANSARD & MARKETA IRGLOVA	CANVASBACK/COLUMBIA	184	-6
9	N	EW	STRAPPEO FOR CASH FOUNTAINS OF WAYNE	VIRGIN	183	+16
0	30	2	MY MOON MY MAN FEIST	CHERRYTREE/POLYDOR/INTERSCOPE	181	-4



with another track we like. When they hit recurrent status, we then move on to a couple more tracks. We can get anywhere between four to six months of life out of a good album that we have committed to.'



Evans

#### **Music Monitor**

Oct. 10, 4 p.m.

Coldplay, "Speed of Sound" Dave Matthews, "Oh" Jce Henry, "Parker's Mood" Hope Walks, "You Crossed the Line' El iott Smith, "Waltz #2" Erandi Carlile, "Throw It Al Away' World Party, "Way Down There" Crace Potter & the Nocturnals, "hin't No Way" Jcri Mitche I, "Shine" Wilco, "Impossible Germany" Tem Petty, "You Wreck Me" F Tunstall, "If Only" Source: Nielson BDS

That decision is largely based on gut. Evans says he and MD Brian Chamberlain have a clear idea of the texture and sound

they want for the channel. However, they also remember that they are not programming in a vacuum, so they keep a balanced sound in relation to other stations within their general genre of music. The Cafe was recently rebranded with the Starbucks name

(see story, page 12). The java giant had its own XM channel for a time called Hear Music that featured much of the music it sells in its stores. Many acts were shared between the two channels, so it was decided to combine them.

> "Their imaging and ours were very similar, so the merger of the two was not a train wreck in any sense of the word," Evans says. "I regularly confer with the folks at Starbucks, but that doesn't mean I have a mandate to play everything they suggest. We still have the freedom to choose what we want to add to the new Starbucks XM Cafe, but frankly, we generally agree on most of the music."

> Being involved with the triple A format has been gratifying for Evans, and he believes the genre is getting more of the respect it deserves.

> "I am very proud of this format-the way we can break new artists and keep an open mind to new styles, while supporting veteran acts who are still making great music. We remain true to the original mission of committing to artists and building long-term relationships with them, something that few other formats do these days: terrestrial, satellite or otherwise. RAR

## RIPLE

60

READ MY MIND

SEE THE WORLD

JOMEZ (ATO/RED)

THE KILLERS (ISLAND/IDJMG) LAST REQUEST PAOLO NUTINI (ATLANTIC)

HEY THERE DELILAH PLAIN WHITE T'S (FEARLESS/HOLLYWOOD)

WINEHOUSE (UNIVERSAL REPUBLIC)

YOU KNOW I'M NO GOOD

#### **SANTANA** AND CHAD KROEGER OPEN AT NO. 29 WITH "INTO THE NIGHT." KROEGER'S ONLY OTHER TRIPLE A APPEARANCE WAS NICKELBACK'S "HOW YOU REMIND ME" IN 2002.





POWERED BY nielsen BDS

1         4         Mall Delta         Model Delta </th <th>WFFK</th> <th>LAST WEEK</th> <th>5</th> <th>HART</th> <th></th> <th>NIELSEN BDS</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th colspan="3">NEW AND ACTIVE</th> <th></th>	WFFK	LAST WEEK	5	HART		NIELSEN BDS						NEW AND ACTIVE			
1         N         No.2001         NO.2001 </th <th>É</th> <th>LAST</th> <th>WFF</th> <th>ONO</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th>the second second second second</th> <th>TITLE ARTIST / LABEL</th> <th></th> <th>TITLE ARTIST / LABEL</th> <th>PLA /GA</th>	É	LAST	WFF	ONO							the second second second second	TITLE ARTIST / LABEL		TITLE ARTIST / LABEL	PLA /GA
1         0	1	1	1			ELENTLESS/VIRGIN	620	-1	2.219	1		LISTENING TO LEVON		ALMOST LOVER A Fine Frenzy	98
Image: 1		3	1			A&M/INTERSCOPE	523	+15	2.074	2	MOST ADDED		.15		
0         0		2		0	BRUCE SPRINGSTEEN	COLUMBIA	506	-9	1.798	3		Steve Earle	109/16	Pat Monahan	83
I         I         IMARK OFFICIE         I	•	4	1			MERGE	429	-13	1.532	5			11		
I         I		7				WARNER BROS.	405	+8	1.158	8			109/2		81
6         7         0.00007         0.0000         7         0.000         1         0.0000         0		5	1	12		USTARD/ATLANTIC	401	-1	1,191	7		(COLUMBIA)	12		
9         7         COME_COME_COME_COME_COME_COME_COME_COME_	1	б			BUBBLY		385	-17	1.645	4	Sheryl Crow (A&M/INTERSCOPE)	ALL DOWNHILL		REALIZE	78
B         Filter CA.DES         Month		9				ROUNDER	377	+21	1.060	10	Spectrum, WBOS, WDOD, WNCS, WRLT,	(CURB/LOST HIGHWAY)	- 11	(UNIVERSAL REPUBLIC)	
N         A         VOURD RD         VOURD         VOURD         VOURD RD		8	1			VIRGIN	347	-34	1.050	n	JENNY DON'T BE HASTY 3		102/8		7
ID       Solution       Solut		14		4	DAVID GRAY	ATO/RED	330	+50	1.240	6	(ATLANTIC)	(WARNER BROS.)	.10	(BLIX STREET)	
10       21       24       Here       Consistence       Consistence         10       21       24       Here       Consistence       Consistence       Consistence         10       2       Additional Market Ver Code Additional M		12	1	12	THE KOOKS	ASTRALWERKS	324	+17	0.922	13	CREEDENCE SONG 3				
B         B         Model and metry         Model		11	2	25	FEIST CHERRYTREE/POL	YDOR/INTERSCOPE	314	+7	1.116	9	(FANTASY/CONCORD)				
No.       Description       Description <thdescripin< th=""> <thdescripinion< th=""> <thde< td=""><td></td><td>13</td><td>1</td><td>15</td><td>MATCHBOX TWENTY</td><td>MELISMA/ATLANTIC</td><td>310</td><td>+16</td><td>0.907</td><td>15</td><td></td><td></td><td></td><td></td><td></td></thde<></thdescripinion<></thdescripin<>		13	1	15	MATCHBOX TWENTY	MELISMA/ATLANTIC	310	+16	0.907	15					
Image: Marrier		10		21	MODEST MOUSE	EPIC	303	-26	0.854	18	(CABIN 24/ORIGINAL SIGNAL/RED)				
ID       V		18		1	EDDIE VEDDER MONK	EY WRENCH/J/RMG	294	+44	0.966	12	UP ALL NIGHT 3				
7       9       LAVE SOURCE       AIRPOVER       CHU P       203       43       0.692       201         16       17       FIRST TIME       Correl       299       4.4       0.897       16         19       10       HOLLYWOOD       EL       212       47       0.760       19         20       9       HOLLYWOOD       EL       222       47       0.760       19         21       4       BREATHE IN BREATHE OUT       IDDITION       205       43       0.895       17         22       4       DOCS       BREATHE IN BREATHE OUT       IDDITION       205       43       0.895       17       28       0.427       27       7       FERENDOD KNOWS       2       0.00000000000000000000000000000000000	6	15	1	12	MATT NATHANSON	VANGUARD	272	-6	0.917	14	(WIDESPREAD)				
Ib       Ib <th< td=""><td>7</td><td>17</td><td></td><td>3</td><td>SARA BAREILLES</td><td></td><td>263</td><td>+13</td><td>0.692</td><td>20</td><td>YOU'RE THE WORLD TO ME 2</td><td></td><td></td><td></td><td></td></th<>	7	17		3	SARA BAREILLES		263	+13	0.692	20	YOU'RE THE WORLD TO ME 2				
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12       4       MERATHE IN SREATHE OUT       HOLLYWOOD/AWARE/CULUMBA       191       -15       0.544       24         22       4       DOCS MARKARER       HEATHE IN SREATHE OUT       HOLLYWOOD/AWARE/CULUMBA       177       +28       0.427       27         23       3       MONDERFUL WORLD       HETATVECTOR/WARREBERS       177       +28       0.427       27         24       3       MONDOR/WERSCORE       142       -2       0.177       -         25       7       SLISRHAMR       ELEVEN/LCATLANT/CLAWA       140       -44       0.387       29         28       7       FREATHE NICK       INCOMENTIFEE/POLVOR/WERSCORE       139       +2       0.599       22         28       7       FREST       CHERRYTREE/POLVOR/WITHE/POLVOR/WITHEE/POLVOR/WITHEE/POLVOR/WITHE/POLVOR/WIT	D	20		a	EAGLES ERC/MERCU	JRY/LOST.HIGHWAY	205	-13	0.895	17	(CUSTARD/ATLANTIC)				
12       4       Downey Here       HEFFALVECTORWARRERBOS       177       +28       0.427       27         13       3       WONDERFUL WORLD       POLYDORWARRERBOS       142       -2       0.177       -         15       7       STRAIGHT LINES       ELEVENVICATIANTICIAMA       140       -44       0.387       29         24       3       MY MOON MY MAN       ELEVENVICATIANTICIAMA       140       -44       0.387       29         28       7       FALLING SLOWLY       CHERRYTREE/ROLVDOR/INTERSCOP       139       +22       0.599       22         28       7       FALLING SLOWLY       CANVASBACKACULMERA       114       -33       0.609       21         27       9       GOOD EXCUSE       JARRAHATLANTICIAMA       114       -20       0.166       -         28       7       FALLING SLOWLY       CANVASBACKACULMERA       114       -20       0.166       -         29       GOOD EXCUSE       JARRAHATLANTICIAMA       114       -20       0.166       -         29       TOT KINGHT       JARRAHATLANTICIAMA       114       -20       0.166       -         20       TOT KINGHT       JARRAHATLANTICIAMA       114       -20		21		4	MAT KEARNEY HOLLYWOOD	AWARE/COLUMBIA	191	+15	0.544	24	EVERYBODY KNOWS 2				
23       3       WONDERFUL WORLD MASS MORRISON       POLYDOR/INTERSCORE       142       -2       0.177       -         25       7       STRAICHT LINES ELEVEN/ICATLANTICUAM       140       +4       0.387       29         26       7       STRAICHT LINES ELEVEN/ICATLANTICUAM       140       +4       0.387       29         28       7       FALLING SLOWLY CLENHARSADE MARKETARDE MARKETAR	2	22		4	DAMIEN RICE HEFFA/VECT	OR/WARNER BROS.	177	+28	0.427	27	(LOST HIGHWAY)				
1/2       SILVERENAR       ELEVEN/JICATLANTICIZAMA       IAU       4/4       0.057       29         24       3       MY MOON MY MAN refst       CHERRYTREE/POLYDOR/INTERSCOPE       139       4/2       0.599       22         28       7       FALLING SLOWLY OF DEGNARD & MARETA IRCIDVA CANVASBACK/COLUMBIA       114       -13       0.609       21         27       9       GOOD EXCUSE THE JOHNAUSTREATON       JARRAHVATLANTICIZAVA       114       -20       0.166       -         10       JARRAHVATLANTICIZAVA       114       -20       0.166       -       <	3	23		2	JAMES MORRISON POL	YDOR/INTERSCOPE	142	-2	0.177						
24       3       HEST       CHERRYTREE/POLYDOR/INTERSCOPE       139       -22       0.599       22       ADDED AT       KENZ 20(11/14/2000)	4	25		1	SILVERCHAIR ELEVEN:/	ILG/ATLANTIC/LAVA	140	+4	0.387	29		+69			
CLEMMARKARD MARKELA IRCLUVA       CLAMVASBALANDOLOMERA       CLAMVASBALANDOLOMERA       CLAMVASBALANDOLOMERA         27       9       GOOD EXCUSE THE JOHN BUTLER TRIO       JARRAHVATLANTIC/LAVA       114       -20       0.166       -         NEW       EVERYBODY KNOWS TWAN ADAMS       LOST HICHWAY       113       +10       0.275       -         INTO THE NIGHT SANTANA FEATURING CHAD KROECER       ARISTA/RMC       111       +22       0.568       23         26       17       SING IT ALL NIGHT DESOL       SANTANA FEATURING CHAD KROECER       ARISTA/RMC       111       +22       0.568       23         THE UCHWAY       SANTANA FEATURING CHAD KROECER       ARISTA/RMC       111       +22       0.568       23         Sing IT ALL NIGHT DESOL       SANTANA FEATURING CHAD KROECER       ARISTA/RMC       111       +22       0.568       23         THE ESOL       SING IT ALL NIGHT DESOL       SANTANA FEATURING STATIONS PLAYLISTS CO TO: www.RadioandRecords.com       +444       HARD SUN Secore Station Statio	5	24		2	FEIST CHERRYTREE/POI	YDOR/INTERSCOPE	139	+2	0.599	22		12 COL	KENZ	+20, KXLY +13, KPRI +12, WRNR +8, WBOS +3	3,
21       9       THE JOHNBUTLER TRIO       JARRAH/ATLANTIC/LAVIA       114       -20       0,000       -       MD: Shawn Stewart       MD: Shawn Stewart       MD: Shawn Stewart       MRX + 25,000       WRX + 25,000       <		-		'	GLEN HANSARD & MARKETA IRGLOVA CANV	ASBACK/COLUMBIA	-	-		21	Seattle, WA	+50			E
RANA ADAMS       LOST HIGHWAY       III       +IO       0.275       -       Mige Mansard & Marketa Inglowity, 2 Rito Kiley, Silver Lining, 1 ShartaNa FEATURING CHAD KROEGER       HARD SUN         26       17       SING IT ALL NIGHT DESOL       ARISTA/RMC       III       +22       0,568       23         FOR REPORTING STATIONS PLAYLISTS GO TO: WWW.RadioandRecords.com         FOR REPORTING STATIONS PLAYLISTS GO TO: WWW.RadioandRecords.com         FAGA BASK RVB +2, WNCS +2, KMTT +2, KBCO +2         TITLE       I) NIELSEN BDS       PLAYS       I) NIELSEN BDS       PLAYS       +444       HARD SUN Score	7	-	-	9	THE JOHN BUTLER TRIO JARR	AH/ATLANTIC/LAVA			100		MD: Shawn Stewart		WRLT	+9, KINK +7, SISP +6, WNCS +5, KTHX +5,	
SANTANA FEATURING (HAD KROEGEER       ARISTA/RMG       III       +22       0.568       23       Sheryl Crow, Shine Over Babylon, 1       Eddie Vedder (Monkey Wrench/J/RMG)         26       17       SING IT ALL NIGHT       sazon       III       -25       0.455       26       FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com       +29       LONG ROAD TO RUIN KFOC 3, KMT -4         VECUREENTS         TITLE       I) NIELSEN BDS       PLAYS       I) NIELSEN BDS       PLAYS       +28       DOGS	8	N	IEW		RYAN ADAMS	LOST HIGHWAY					Glen Hansard & Marketa Irglova, Falling Slowly, 2	+44			
ZE IV DESOL       SAZON       III       ZE VOUS       WWW.RadioandRecords.com         RECURRENTS         TITLE       I) NIELSEN BDS       PLAYS       I) NIELSEN BDS       PLAYS       III VIELSEN BDS       III VIELSEN BDS       PLAYS       III VIELSEN BDS       III V	9			86. <sup>2</sup> . M.	SANTANA FEATURING CHAD KROEGER	ARISTA/RMG	-	-			Sheryl Crow, Shine Over Babylon, 1		Eddi SISP +	e Vedder (Monkey Wrench/J/RMG) 12, WDOD •8, WTTS +6, WZEW +5, WRLT +4	
TITLE I) NIELSEN BDS PLAYS TITLE I) NIELSEN BDS PLAYS TITLE I) NIELSEN BDS PLAYS	0	26				SAZON	ļII	-25	0.455	26	www.RadioandRecords.com	+79			
TITLE I) NIELSEN BDS PLAYS Y TITLE I) NIELSEN BDS PLAYS HAVE WITH A WARD AND AND A WARD						RECU	RREN	ITS				123	Foo	Fighters (Roswell/RCA/RMG)	
TITLE I) NIELSEN BDS PLAYS Y TITLE I) NIELSEN BDS PLAYS COR 4, KPL 47, KTC 4, K							-					+28	DO	GS	
ARTIST / IMPRINT / PROMOTION LABEL CERTIFICATIONS TW LW E ARTIST / IMPRINT / PROMOTION LABEL CERTIFICATIONS TW LW	THIS WEEK	TIT	rLE	/ [147			THIS WEEK	TITLE					Dam CIDR •	nien Rice (Heffa/Vector/Warner Bros.) -7, KPTL +7, KTCZ +5, SISP +5, KRVB +3, KPR	i +2,

FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 30 triple A stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week, Indicator chart comprised of 46 reporters. © 2007 Nielsen Business Media, Inc. All rights reserved.

## **INDUSTRY INFO AT YOUR FINGERTIPS**

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COMPANIES . PROGRAM'S . PEOPLE

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TWO RYAN ADAMS (LOST HIGHWAY)

NEW SHOES PADLO NUTINI (ATLANTIC)

THE STORY BRANDI CARLILE (COLUMBIA)

CHASING CARS SNOW PATROL (POLYDOR/A&M/INTERSCOPE)

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INTO THE OCEAN BLUE OCTOBER (UNIVERSAL MOTOWN)

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## AMERICANA

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THIE WEEK	LAST WEGH	TITLE ARTIST IMPRINT / PROMOTION LABEL	TW	PLAYS	CUMULATIVE
1	1	WASHINGTON SQUARE SERENADE STEVE EARLE NEW WEST	660	-3	3863
	H	REVIVAL JOHN FOCERTY FANTASY/CONCORD	489	+21	2002
	4	RAISING SAND ROBERT PLANT & ALISON KRAUSS ROUNDER	466	+39	1987
4	2	IT'S NOT BIG IT'S LARGE LYLE LOVETT AND HIS LARGE BAND LOST HIGHWAY	450	-22	3685
9	5	KANE WELCH KAPLIN KANE WELCH KAPLIN COMPASS	412	0	3009
E	E	DWIGHT SINGS BUCK DWIGHT YDAKAM NEW WEST	360	+122	762
Ð	17	MAGIC BRUCE SPRINGSTEEN AND THE E STREET EAND COLUMBIA	307	+89	776
8	7	TRANSLATED FROM LOVE KELLY WILLIS RYKODISC	303	с	8036
9	Zz	GOIN' HOME: A TRIBUTE TO FATS DOMINO VARIOUS ARTISTS VANCUARD	289	+101	645
ю	8	EASY TIGER RYAN ADAMS LOST HIGHWAY	283	-lå	8781
1	13	BETWEEN DAYLIGHT AND DARK MARY GAUTHIER LOST HIGHWAY	283	+25	1100
2	10	SONGBIRD: RARE TRACKS AND FORGOTTEN GEMS EMMYLOU HARRIS RHINO	282	+15	1185
B	6	STREET SYMPHONY THE SUBDUDES BACK PORCH/MANHATTAN/BLG	276	-52	5988
14	12	SONG OF AMERICA VARIOUS ARTISTS 31 TICERS	259	-2	1511
15	14	MADE IN THE SHADE RED STICK RAMBLERS SUGAR HILL	257	+18	1080
15	9	DIAMONDS IN THE SUN WALT WILKINS AND THE MYSTIQUEROS PALO DURO	241	-33	3910
87	ų	THE SPIRITUAL KIND TERRI HENDRIX WILDRY	230	-36	3842
13	21	MESCALITO RYAN BINGHAM LOST HICHWAY	227	+35	598
19	39	THE BLUEGRASS DIARIES JIM LAUDERDALE YEP ROC	210	+8	871
10	38	NEVER LOOK BACK TOM GILLAM TREE HOUSE	209	+5	1106
21	16	ROLL KEVIN DEAL PIEORERO	208	-22	2320
22	25	THE BLUEGRASS SESSIONS MERLE HAGGARD MCCOURY	202	+23	619
3	20	REMEMBER THE SUN PIETA BROWN ONE LITTLE INDIAN	201	+8	869
2	24	TALK MEMPHIS TONI PRICE ANTONE'S/TEXAS	198	+19	981
3	26	LONG ROAD OUT OF EDEN EACLES ERC/MERCURY.LOST HIGHWAY	188	+15	1072
-6	40	KILL TO GET CRIMSON MARKKNOPFLER WARNER BROS.	173	+25	626
<b>.</b>	29	WILD EYED SERENADE JASON EADY LITTORARIA	165	-5	1670
28	23	UNGLAMOROUS LORIMCKENNA REPRISE	163	-23	3506
29	53	GUARDIAN DUNCAN EARL WALTERS SPENT ROUND	163	+41	851
30	53	BEAUTIFUL DOOR BILLY BOB THORNTON NEW DOOR	162	-3	678



FOR WEEK ENDING OCTOBER 21, 2007

Americans chart represents the reported play of terrestrial radio stations, nationally syndicated radio shows, satellite radio and internet stations that have ec to submit weekly spin counts. For more information please visit www.americanamusic.org, © 2007 Americana Music Association.

### TRIPLE A

#### TRIPLE A REPORTERS

PD: Lauren MacLeash MD: Thorn

WZEW/Mobile, AL\*

MD: Lee Ann Konik-Camp

WBJB/Monmouth, NJ

OM: Tom Brennan PD: Rich Robinson

APD: Leo Zaccari

KPIG/Monterey, CA

APD: Aileen MacNeary

WRLT/Nashville, TN\*

APD/MD: Rev. Keith Coes

WFUV/New York, NY

OM: Ralph Jennings PD: Chuck Singleton

APD: Tara Anderson

WRSI/Northampton, MA

PD: Sean O'Mealy MD: Chris "Monte" Belmonte

KDBB/Park Hills, MO

WXPN/Philadelphia, PA

WYEP/Pittsburgh, PA

WCLZ/Portland, ME\*

KINK/Portland, OR\*

PD: Dennis Constantine APD/MD: Dean Kattari

WDST/Poughkeepsie, NY

PD: Glenn Berry MD: Kenny Carrow

OM/MD: Dan Reed

PD: Bruce Warren

PD: Kyle Smith

MD: Mike Sauter

PD: Herb Ivy MD: Brian James

M: Greg Gatti

PD: Jimmy Buff

MD: Dave Doud

PD: Mark Keefe

OM- David Roth

PD: Mike Peer

KTHX/Reno, NV\*

APD/MD: Dave Herold

PD/AMD: Skip Dixxon

KPRI/San Diego, CA\*

OM/PD: Bob Burch APD: Sean Smith

PD: David Benson MD: Kelly Ransford

WOCM/Salisbury, MD

KENZ/Salt Lake City, UT\*

KFOG/San Francisco, CA\*

MD: Rita Houston

OM: Frank Caprista

OM/PD: David Hal

MD: Jeff Raspe

OM: Tim Camp PD: Gene Murrel

WAPS/Akron, OH OM: Andrew James PD/MD: Bill Gruber

KNBA/Anchorage, AK OM/PD: Loren Dixor MD: Danny Preston

KSPN/Aspen, CO PD: Sam Scho

KGSR/Austin, TX\*

OM: Chase PD: Chris Edge APD: Jody Denberg MD: Susan Castle KUT/Austin, TX

PD: Hawk Mendenhali MD: Jeff McCord WRNR/Baltimore, MD\*

OM/PD: Boh Wauni APD/MD: Alex Cortright

WTMD/Baltimore, MD PD/MD: Mike "Matthews Vasilikos

KLRR/Bend, OR OM/PD: Doug Donoho APD: David Miller

KRVB/Boise, ID\* OM/PD: Dan McColly MD: Tim Johnstone

WBOS/Boston, MA\* MD: Dana Marshal WXRV/Boston, MA\*

OM/PD: Ron Bowen APD/MD: Catie Wilber KMMS/Bozeman, MT

OM/PD: Michelle Wolfe KYSL/Breckenridge, CO PD: Tom Fricke MD: TJ Sanders

WNCS/Burlington, VT\* PD: Zeb Norris

APD/MD: Jamie Canfield WMVY/Cape Cod, MA PD/MD: PJ Finn

WCOO/Charleston, SC\* OM/PD: Mike Allen MD: Joel Frank

WCNR/Charlottesville, VA OM: Rick Daniel PD: Brad Savage

MD: Jeff Sweatman

OM: Tim Davis PD: Michael Friend

WDOD/Chattanooga, TN<sup>3</sup>

WCBE/Columbus, OH OM: Tammy Aller PD: Dan Mushalko MD: Maggie Brenna

WMWV/Conway, NH PD/MD: Mark Johnson APD: Roy Prescott

KBCO/Denver, CO\* PD: Scott Arbough MD: Mark Abuzzahab

KCUV/Denver, CO\* PD: Doug Clifton MD: Benji McPhail

KPTL/Des Moines, IA\* PD: Deeya McClurki

CIDR/Detroit, MI\* PD: Matt Fra

KHUM/Eureka, CA OM: Cliff Berkowitz PD/MD: Mike Dronkers APD: Larry Trask

WFIV/Farragut, TN OM: Brian Tat PD/MD: Todd Ethridae

KOZT/Ft. Bragg, CA APD/MD: Kate Hayes

WEHM/Hamptons, NY PD: Lauren Stone MD: Harry Wareing

KSUT/Ignacio, CO PD: Steve Rauworth MD: Stasia Lanier

WTTS/Indianapolis, IN\* PD: Brad Holtz

APD/MD: Laura Duncan KMTN/Jackson, WY PD/MD: Mark "Fish"

Fishman KTBG/Kansas City, MO

PD: Jon Hart MD: Byron Johnson

WEBK/Killington, VT PD: Dave "Uncle Dave" Tibbs APD/MD: James Emmons

KOHO/Leavenworth, WA PD: Elliott Salmon MD: Carl Widing

KROK/Leesville, LA OM: Rick Barnicke

WFPK/Louisville, KY

APD: Laura Shine WMMM/Madison, WI\*

OM: David Moore PD: Pat Gallagher MD: Gabby Parsons KTCZ/Minneapolis, MN\* KBAC/Santa Fe, NM PD/MD: Ira Gordor KRSH/Santa Rosa, CA\* PD/MD: Nate Camphell

> DMX Folk Rock/Satellite OM: Leanne Flask MD: Dave Sloan

Music Choice Adult Alternative/Satellite PD: Justin Prager MD: Tiffany Sinder

Sirius Spectrum/Satellite\* OM: Gregg Steele PD: Gary Schoenwetter MD: Sean Mascoll

XM Cafe/Satellite PD: Bill Evans MD: Brian Chamberlain

KMTT/Seattle, WA\* PD: Kevin Welch APD/MD: Shawn Stewart

WKZE/Sharon, CT OM/APD: Pete Nugent PD: Will Stanley MD: Will Baylies

WNCW/Spindale, NC OM/PD: Dave Kester MD: Martin Anderson

KXLY/Spokane, WA\* PD: Ken Richards MD: Marie McCallister

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WRNX/Springfield, MA\* APD: Kevin Johnso

KCLC/St. Louis, MO PD: Rich Reighard MD: Will Bake

KFMU/Steamboat Springs, CO OM: Julia Arrotti PD/MD: John Johnston

KTAO/Taos, NM OM: Dave Noll PD/MD: Brad Hockmeyer

KWMT/Tucson, AZ\* OM: Tim Richards PD: Blake Rogers MD: Jennie Grabe

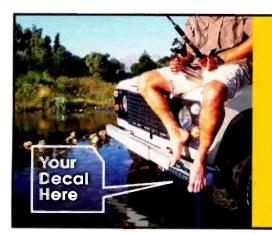
WVOD/Wanchese, NC PD: Matt Cooper MD: Jeff White

WXPK/White Plains, NY PD: Chris Herrmanı APD/MD: Roh Linshutz

WTYD/Williamsburg, VA PD/MD: Amy Miller

WUIN/Wilmington, NC PD: Beau Gunn MD: Michelle Daniel

KPND/Sandpoint, ID OM: Dylan Benefield APD/MD Diane Michaels \* Monitored Reporters



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### WNRN/Charlottesville, VA







OM: Brian Conn PD: Stacy Owen





Opportunities in emerging markets discussed at the **R&R** Convention

### **No Translation** Needed

#### Jackie Madrigal

JMadrigal@RadioandRecords.com



panish-language formats are growing at a pace few Englishlanguage formats can match. Although such major markets as Los Angeles, Houston, Mianii and New York continue to see Hispanic population increases, the largest growth is occurring in such emerging markets as Fort Myers, Charlotte, Nashville, Raleigh and Atlanta, according to Arbitron's "The Shift in Mainstream Demographics: Hispanic Is the General Market" study.

During the "No Translation Needed: Latin Radio's Growth, Ratings & Revenue" session at the recent R&R Convention, panelists tackled revenue and growth opportunities in these burgeoning markets. Moderated by José Santos, president of consultancy Santos Latin Media, panelists included Clear Channel Hispanic division VP of programming Jim Lawson, Lotus Entravision Reps president Mary Hawley, Border Media Partners/Austin VP/market manager Jerry Del Core, WYMY/Raleigh PD Julie Garza and Sony BMG Norte VP of A&R and marketing Nir Seroussi.

Highlights of the discussion follow.

#### Jose Santos: In terms of national advertising, what's been the reaction of national advertisers towards these markets?

Mary Hawley: National advertisers are very excited about these emerging markets. We've seen a lot of growth in the Pacific Northwest at an incredible pace, and while parts of that market are very mature, like Yakima/Eastern Washington, there are other parts, like Portland or Seattle, that are on fire right now. What advertisers really like to see is when a radio station comes in, TV follows and then print. And it's all before the census data documents that the market is viable. The smart advertisers are taking advantage of those things and are getting involved, because the first one in wins. We are looking for the Southeast to catch on fire this coming year, and hoping it happens before the census comes out, because it's just too far away.

Jerry Del Core: The hardest part is that buyers aren't as in tune to the market and part of our job has to be to get the word out about what's going on in these communities. A buyer sitting in Chicago, New York or L.A. doesn't see the local growth and activity, and we have to tell the story. And if we're not telling the story, the station in the market is not going to get on anybody's radar. If we're doing the job of going out to the rep firm or agency and ultimately get a new client, that's when we can move the needle.

#### Santos: How does it look in terms of local sales?

Del Core: The truth is the low-hanging fruit is easy. It's what all of us can get, and that slice of the pie is really small. Our focus now needs to be, How do we grow our business? The way we're going to do it is by going after what is considered generalmarket dollars. Part of our strategy is if a market is 30% Hispanic, a general-market buy should include 30% of [its] dollars targeted to Hispanic listeners. If we're not doing that, we're making a fundamental mistake. If we're focusing ourselves as part of the market instead of just the Hispanic corner, we're going to get a lot further.

Santos: How do you approach a general manager that doesn't know Spanish, never sold a Spanish-language station, doesn't realize there's a growing



ST WEEK EKS CHART

CAFÉ TACUBA MOVES TO THE TOP OF LATIN ROCK/ALTERNATIVE WITH "VOLVER A COMENZAR," THE FIRST SINGLE FROM ITS RECENTLY RELEASED ALBUM "SINO."

#### **ROCK/ALTERNATIVE**

F.	3	No.	ARTIST	IMPRINT / PROMOTION LABEL
	3	5	VOLVER A COMENZAR CAFE TACUBA	UNIVERSAL LATINO
z	1			BECAUSE/NACIONAL
3	4	n	EL MICROFONO MEXICAN INSTITUTE OF SOUND	NACIONAL
4	7	10	BAILA MI CORAZON BELANOVA	UNIVERSAL LATINO
5	5	4	ANTES DEL FIN CIRCO	SONY BMG NORTE
6	*	3	HOST OF GHOST PORTER	NACIONAL
7	n	6	ME ENAMORA JUANES	UNIVERSAL LATINO
8	RE-E	NTRY	ORION RODRIGO Y GABRIELA	ATO
9	8	3	COLORES PASTILLA	SONY BMG NORTE
10	6	.7	EL INFAME "ESTAR Y NO ESTAR" PANDA	WARNER LATINA
1	N	A TALONEAR EL TRI		FONOVISA
12	12	10	MAROUK AUSTIN TV	TERRICOLAS IMBECILES
13	9	21	NANAI MALA RODRIGUEZ	MACHETE
14	2	18	LA VIDA RABANES	UNIVERSAL LATINO
15	15	20	ENTRE LA GUERRA Y EL AMOR DELUX	SONY BMG NORTE
16	10	8	TU THE MONAS	WATTS UP!
17	N	NEW PLA PLA PLA BENGALA		UNIVERSAL MUSIC MEXICO
18	13	22	BESAME EL TRI	FONOVISA
19	19	5	ESCUCHAME FATIMA	INDEPENDIENTE
20	N	EW	OANDY DEL SUR NORTEC COLLECTIVE	NACIONAL
-				

	RECORD POOL	WEEKS ON CHART	LAST WEEK	THIS WERK
IMPRINT / PROMOTION LABEL	TITLE ARTIST		ISA	£
M.P./JVN/J&N	DAMELA SI ANAMOR	10	2.	
BURGUNDY/SONY BMG NORTE	NO LLORES GLORIA ESTEFAN	9	1	2
M.B./.VVL/.9.M	ANTES DE QUE TE VAYAS TITO ROJAS	7	3	3
SONY BMG NORTE	SI NOS DUELE VICTOR MANUELLE	5	4	4
UNIVISION	LOS QUE LUCHAMOS KINTO SOL	5	8	5
CUTTING	OEJALO AHI FULANITO FEAT. LA BANDA GORDA	6	5	5
M.R.VVL/.9.M	OESEOS DE AMARTE DOMENIC MARTE	5	9	7
EMITELEVISA	MALDITO AMOR ANDY ANDY	13	6	8
EMITELEVISA	LA TRAVESIA JUAN LUIS CUERRA Y 440	6	7	9
VI/MACHETE	PA' LA TUMBA HECTOR "EL FATHER"	2	10	ю
EMI TELEVISA	CUESTA ABAJO JERRY RIVERA		NE	1
WARNER LATINA	TRADICIONAL A LO BRAVO TEGO CALDERON	3	15	12
MELODY/FONOVISA	LICUADORA CROOKED STILO	3	18	13
SONY BMG NORTE	MI GENTE MARC ANTHONY	16	B	14
M&L/NVL/.9.M	NO ME LA PONGAS OURA PEDRO CONGA	TRY	RE-EN	15
VI/MACHETE	NUESTRO AMOR ES ASI MAGNATE	n	P	16
UNIVISION	SENTIMIENTO IVY QUEEN	2	20	17
SONY BMG NORTE	S LETRAS ALEXIS & FIDO	10	14	18
UNIVERSAL LATINO	CORTAME LAS VENAS TONO ROSARIO	19	17	19
SONY BMG NORTE	AGUANILE MARC ANTHONY	v	NE	20



WEEK ENDING OCTOBER 21,

FOR

Del Core



Lawson

#### Hispanic community, and yet there's a clear opportunity for a Spanish-language format?

Jim Lawson: We analyze markets every day. One of the great things about Clear Channel is that we don't force a market to do anything except make their numbers. If there's an opportunity there we just bring it to their attention. In the case of Atlanta it was very easy. Jerry [Del Core, who was at Clear Channel/Atlanta at the time] embraced it immediately, so much so that we now have two Spanish-language stations there. And we grew revenue in that market, where there wasn't some before. In other markets, it's more difficult. It's not that they don't want to do it, but there are a lot of other challenges that come along with that. You need a bilingual receptionist, for example, which is something you don't think about. There's a lot of support staff that needs to be hired. Del Core: It's no different than any other business. If you're going to make a token effort to put on a format and you don't really commit to it, it's not going to work. And the biggest fear on the station side is that you have a financial commitment upfront. If you overlook the simplest thing, you are going to hurt your business. You have to welcome and embrace people into R&R vour format.

## REGIONAL IMON ROCKETS IN AT NO. 28 WITH ITS 10TH REGIONAL MEXICAN CHART ENTRY, "SOBRE MIS PIES." IT IS THE WEEK'S TOP DEBUT, MOST INCREASED PLAYS (UP 209) AND MOST ADCED WINNER

► LA ARROLLADORA BANDA EL





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<b>F</b> .,	~	5.5		2	-		
THIS WEEK	LAST WEEP	WEEKS	TITLE CERTIFICATIONS ARTIST IMPRINT / PROMOTION LABEL	PL. TW	AYS +/-		
1	1	9	ESTOS CELOS NO. 1 (4 WK5) VIČENTE FERNANDEZ SONY BMC NORTE	1474	-68	11.314	1
2	2	22	A TI SI PUEDO DECIRTE	1248	+29	10.358	2
3	5	9	SIN QUE LO SEPAS TU	1223	+135	8.753	3
4	3	21	LOS TEMERARIOS FONOVISA	1163	-52	7.541	9
5	4	15	GRUPO MONTEZ DE DURANGO DISA BASTO	1103	-110	8.130	5
6	6	13	INTOCABLE EMI TELEVISA TE PIDO QUE TE QUEDES	1039	-37	7.442	10
7	7	29	LOS CREADOREZ DEL PASITO DURAGUENSE DE ALFREDO RAMIREZ DISA/EDIMONSA DE TI EXCLUSIVO	863	-72	7.919	7
8	14	14	LA ARROLLADORA BANDA EL LIMON DISA/EDIMONSA PAZ EN ESTE AMOR UNDER DISA/EDIMONSA	823	+76	6.948	n
9	12	5	FIDEL RUEDA MACHETE NO PUEDO OLVIDARLA	813	+65	4.205	17
10	8	25	MARCO ANTONIO SOLIS FONOVISA CUANDO REGRESES	797	-20	6.053	13
π	10	27	PATRULLA 81 DISA BASTA YA	790	+11	8.378	4
12	n	23	CONJUNTO PRIMAVERA FONOVISA CHUY Y MAURICIO	784	+23	7.708	3
13	13	25	EL POTRO DE SINALOA MACHETE POR AMARTE ASI	720	-28	7.971	6
14	9	18	ALACRANES MUSICAL UNIVISION OLVIDAME TU	711	-82	5.185	14
15	7	9	COMO OLVIDARTE	709	+96	2.800	26
16	16	31	LINDEROS DEL NORTE A.R.C. MIL HERIDAS	647	-44	6.920	20
17	18	15	UISILLOS MUSART/BALBOA Y TU TE VAS	611	+4	2.946	25
18	22	3	LOS PRIMOS DE DURANGO MAR INTERNACIONAL AHORA QUE ESTUVISTI: LEJOS AIRPOWER			-	25
19	19	18	JENNI RIVERA FONOVISA CON TAL DE QUE ME OLVIDES	585	+79 -18	3.452 3.120	22
20	15	21	LOS INVASORES DE NUEVO LEON SERCA	585	-112	4.081	18
21	23	11	LOS TICRES DEL NORTE FONOVISA MUEVELO	522	+27	3.174	21
22	28	2	CRUZ MARTINEZ PRESENTA LOS SUPER REYES WARNER LATINA QUE BONITO	520	+105	2.685	27
23	24	8	BANDA EL RECODO FONOVISA PERDONAME	506	+27	2.455	32
24	32	2	CUISILLOS MUSART/BALBOA	442	+56	3.074	24
25	21	37	LOS HURACANES DEL NORTE UNIVISION ESO Y MAS	437	-78	4.808	15
26	30	7	JOAN SEBASTIAN MUSART/BALBOA CON LOS OJOS CERRADOS	433	+27	2.555	31
27	35	2	ALIADOS DE LA SIERRA ASL EL AMOR QUE NUNCA FUE	429	+67	2.335	33
28	_	V	CONJUNTO PRIMAVERA FONOVISA SOBRE MIS PIES MOST INCREASED PLAYS/MOST ADDED		+209		
29	26	25	LA ARROLLADORA BANDA EL LIMON DISA/EDIMONSA DISA/EDIMONSA MIRAME	421	-33	<b>3.216</b> <b>4.36</b> 4	20
30	25	9	JENNI RIVERA FONOVISA SOLO JUGASTE	404	-69	2.603	30
31	31	4	LOS TUCANES DE TIJUANA UNIVISION QUISIERA SER	404	+2	3.109	23
32	34	10	EL PUMA DE SINALOA ASL	391	+9	1.457	
33	20	6	LOS INQUIETOS DEL NORTE EAGLE MUSIC 100% MEXICANO	389	-158	2.080	35
34	36	n	PEPE AGUILAR EMI TELEVISA ENAMORADO DE TI UTORI GUILA	385	+23	2.080	34
35		12.11	TIERRA CALI VENEMUSIC EL BATO GACHO	358	+78	1.930	36
36	40	4	GRACIELA BELTRAN UNIVISION ANDO BUSCANDO AMOR	357	+44	1.950	
37	NI	-	BRAZEROS MUSICAL DE DURANCO DISA	352	+44	1.270	37
38	29	7	LOS RIELEROS DEL NORTE FONOVISA AMOR MIO	333	-78	1.676	57
39			K-PAZ DE LA SIERRA DISA GRACIAS POR TU AMOR	322	+23	2.624	29
40	27	3	PESADO WARNER LATINA SOLO CONTIGO	318	-112		23
			DUELO UNIVISION	210	-112	1.237	

1		
		TI
		AF
	MOST ADDED	DI Lo (FC
		TO
	1923	NI Gri (G) TO
	TITLE NEW ARTIST / LABEL STATIONS	M
	SOBRE MIS PIES 9 La Arrolladora Banda El Limon	Ro (Vi
	(DISA/EDIMONSA) KISF, KIWI, KLNV, KOND, KRZZ, KSKD, KTUZ, WOJO, XHTY	TO EL AK
	CUANDO TE LAVAS LA CARA 8 Sergio Vega	(UI TO
	(SONY BMG NORTE) KBNO, KBUE, KCMT, KDUT, KSTN, KTTA, KYQQ, XHTY	EN Lai (Di
	VEN Y DIME 7 Los Rieleros Del Norte	ТО
	(FONOVISA) KHOT, KJF <b>A,</b> KLAX, KLHB, KTJM, KXLM, KXSB	
	MAS ALLA DEL UNIVERSO 6 Rogelio Martínez	
	(VIVA) KDUT, KGBT, KIWI, KMYX, KWEI, WOJO	
	UN BUEN PERDEDOR 6 K-Paz With Franco De Vita (EDIMONSA) KBNO, KDUT, KHHL, KLAX, KSKD, KWEI	
	LA RATA FLACA 5	
	La Autentica De Jerez (VIVA) KDUT, KMYX, KRAY, KXLM, KXSB	
	ME LLEGA, ME LLEGA 5 Pablo Montero (FONOVISA) KDUT, KDXX, KSTN, KWEI, KXLM	
	COMO OLVIDARTE 4 Linderos Del Norte (A.R.C.) KISF, KLAX, KRZZ, WLEY	4
	VOLE MUY ALTO 4	
	Los Huracanes Del Norte (UNIVISION) KBNO, KHHL, KOND, KSOL	
	ENTRE LA VIDA 4 Lalo Mora	
	(EDIMONSA) KSAB, KTJM, KTUZ, KYQQ	
	ADDED AT	
	Los Angeles, CA OM: Pio Ferro	
	PD: Juan Carlos Hidalgo MD: Lupita De Castillo	
	Conjunto Primavera, El Amor Que Nunca Fue, 20 El Potro De Sinaloa, Chuy Y Mauricio, 11 K. Pata due con Starco De Vite, Un Rue Deudedon, 11	
	K-Paz a duo con Franco De Vita, Un Buen Perdedor, 11 Linderos Del Norte, Como Olvidarte, 8 Los Rieleros Del Norte, Ven Y Dime, 7	
	FOR REPORTING STATIONS PLAYLISTS GO TO:	
	www.DadioandDecords.com	

	NEW AN
TITLE ARTIST / LABEL	PLAYS /GAIN
EL DISCIPULO DEL DIABLO .os Tigres Del Norte FONOVISA)	276/22
OTAL STATIONS:	12
NUNCA ME FUI irupo Innovacion GARMEX)	275/11
OTAL STATIONS:	18
MAS ALLA DEL JNIVERSO Rogelio Martinez VIVA]	259/131
OTAL STATIONS:	16
L AVION DE LAS 3	238/11
OTAL STATIONS:	21
INTRE LA VIDA alo Mora DISA/EDIMONSA)	235/68
OTAL STATIONS:	20

D	ACTIVE	
	TITLE ARTIST / LABEL	PLAYS /GAIN
	AMOR SIN MAQUILLAJE Joan Sebastian (MUSART/BALBOA)	230/67
	TOTAL STATIONS:	15
	A PESAR DE TODO Banda Machos	223/12
	(SONY BMG NORTE) TOTAL STATIONS:	16
	YA VES El Poder Del Norte (DISA)	215/2
	TOTAL STATIONS:	10
	CIUDADO Solido (FREDDIE)	191/18
	TOTAL STATIONS:	5
	TU JUGUETE Los Angeles Azules (MUSART:BALBOA)	190/54
	TOTAL STATIONS:	10

MOST INCREASED PLAYS	
+209	SOBRE MIS PIES La Arrolladora Banda El Limon (Disa/Edimonsa)
	K5AH +16, KLNV +16, K5K0 +16, KDUT +14, K5CA +13, KTUZ +13, K5TN +12, KLAX +12, KIWI +11, KYQQ +10
+135	SIN QUE LO SEPAS TU Los Temerarios (Fonovisa) KLNV +22, KCBT +21, KSCA +75, XHTY +14, KROM +14; KONO +12, KLTN +12, KHOT +11, KSOL +10, WEDJ +9
+131	MAS ALLA DEL UNIVERSO Rogelio Martinez (Viva) KOQO +23, KWEI +18, WBZY +44, KX58 +44, KXLM +12, KTUZ +11, KRAY +11, KIWI +6, KMYX +6, KYQQ +5
+122	CUANDO TE LAVAS LA CARA Sergio Vega (Sony BMG Norte) KBUE +24, KCMT +20, KBNO 47, KYQQ +14, KSTN +13, XHTY +13, KTTA +11, KDUT +8, KWEI +2
+109	LA RATA FLACA La Autentica De Jerez (Viva) KDJT +22, KTJZ +93, KSKD +13, KRAY +13, KMYX +11, KLBN +10, KYQQ +7, K3LM +7, KXSB +7, KWEI +1

#### **REGIONAL MEXICAN MONITORED REPORTERS**

KJFA/Albuquerque, NM PD: Antonio Lovarrubias KLVO/Albu querque, NM PD/MD: Rene Leon

WBZY/Atlantz, GA OM: Clay Hunnicutt PD: Robbie Farrirez APD: Aly Young

KHHL/Austin, TX PC: Jose "Jirne" Martinez KIWI/Bakersfield, CA PC/MD: Rau Evangelista

KMQA/Bakersfield, CA OM: Irene Escalante PD/MD: Yesenia De Luna APD: Victor Martinez

KMYX/Bakersfield, CA OM: Robert Chavez PD: Pepe Escamilla KWEI/Boise, ID OM: Steve Ramirez PD: Melvin Albanez WLEY/Chicago, IL PD: Marylu Ramos WOJO/Chicago, IL OM: Cesar Canales PD: Rafael Bautista KLHB/Corpus Christi, TX OM: Clayton Allen PD/MD: Luis Munoz

KBNO/Denver, CO PD: Socorro Rios MD: Zenon Ferrufino KXPK/Denver, CO PD: Napoleon Sanche XHNZ/El Paso, TX PD: Francisco Aguirre MD: Arturo Buenrostro KLBN/Fresno, CA PD/MD: Jorge Guillen **KSAB/Corpus Christi, TX** OM: Paula Newell PD/MD: Dan Pena KOND/Fresno, CA PD: Juan Fernando

KOQO/Fresno, CA KDXX/Dallas, TX OM: Andy Lockridge PD: Chayan Ortuno KLTN/Houston, TX PD: Raul Read D: Jorge Guiller **KESS/Dallas, TX** PD: Chayan Ortuno PD: Raul Brindis MD: Angel Basulto KQBU/Houston, TX Arnulfo Ramire KTJM/Houston, TX Ezequiel Gonza WEDJ/Indianapolis, IN PD/MD: Manuel Sepulveda KISF/Las Vegas, NV PD: Jose Ramon Bravo KBUE/Los Angeles, CA PD: Pepe Garza

KLAX/Los Angeles, CA OM: Pio Ferro PD: Juan Carlos Hidalgo MD: Lupita Del Castillo KLYY/Los Angeles, CA OM/PD: Elias Autran

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**KSCA/Los Angeles, CA** PD: Veronca Nava KGBT/McAllen, TX PD: Hugo De La Cruz MD: Armando Almazan

KKPS/McAllen, TX PD: Mando San Roman MD: Robert Montalvo KSKD/Merced, CA OM: Debbie Gomez PD: Saul Fiallos

PD: Julie Carza KXSB/Riverside, CA PD/MD: Salvador Prieto

KRAY/Monterey, CA

WQBU/New York, NY

PD: Vicente Rom

PD: Gerarco Lopez APD: Gabriel Pino

OM: Kevin Christopher PD/MD: Sammy Soto

KXLM/Oxnard, CA

KHOT/Phoenix, AZ

WYMY/Raleigh, NC

OM: Eleazar Garcia PD: Nelsor Oseida

PD/MD: Salvador Prieto

#### **KTTA/Sacramento, CA** PD: Juan Gonzalez KDUT/Salt Lake City, UT OM: Carlos Martin Valdez PD: Cesar Valdiosera KTUZ/OMahoma City, OK

KLEY/San Antonio, TX OM: Robin Flores PD: Rudy Ramos APD/MD: Danny D. KROM/San Antonio, TX PD: Rogelio Leal

KSAH/San Antonio, TX OM: Robin Flores PD: Alfonso Flores

KXTN/San Antonio, TX PD: Jon Ramirez APD: Pete A. Morales III

KCMT/Tucson, AZ PD/MD: Enrique Mayans APD: Minnie Ochoa MD: Juan Martinez

FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 52 regional revision stations electronically monitored by Vielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2007 Nielsen Business Media, Inc. All rights reserved.

**KYQQ/Wichita, KS** OM: Beverlee Brannigan PD: Arnoldo Gonzalez

KLNV/San Diego, CA APD: Gabriel Alvarez

XHTY/San Diego, CA

KRZZ/San Francisco, CA

KSOL/San Francisco, CA PD/MD: Jose Luis Gonzalez

KSTN/Stockton, CA PD: Kent Rodriguez

PD: Elvis Valle

OM: Olga Rosales PD: Jesse Portillo

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CCTOBER 26, 2007

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## LATIN POP

11 NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL

PLAYS

TITLE ARTIST

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#### ENRIQUE IGLESIAS GLIDES 14-10 AND SCORES HIS 24TH LATIN POP TOP 10 WITH "ALGUIEN SOY YO" (UP 105 PLAYS), WHILE PREVIOUS CHART-TOPPER "DIMELO" STAYS PUT AT NO. 2.



MOST ADDED



POWERED BY nielsen BDS

NE	EW ANI	Ο ΑCTIVE	
TITLE ARTIST / LABEL	PLAYS /GAIN	TITLE ARTIST / LABEL	PLAYS /GAIN
TE DIRE Ana Gabriel (EMI TELEVISA)	101/17	SILENCIO David Bisbal (UNIVERSAL LAT/NQ)	78/3
TOTAL STATIONS:	б	TOTAL STATIONS:	5
QUIERO Ricardo Arjona (SONY BMG NORTE)	97/52	ME LOVE Sean Kingston (BELUGA HEIGHTS/EPIC/KOCH)	73/33
TOTAL STATIONS:	7	TOTAL STATIONS:	2
ECHAME A MI LA CULPA Ricardo Montaner Feat. Juanes (EMI TELEVISA)	86/20	ANTES DEL FIN Circo (SONY BMG NORTE)	73/9
TOTAL STATIONS:	4	TOTAL STATIONS:	2
SIEMPRE EN MI MENTE Alex Ubago	85/85	HOY QUIERO CONFESARME Olga Tanon	72/21
(WARNER LATINA) TOTAL STATIONS:	5	(UNIVISION) TOTAL STATIONS:	4
	_		
SI NOS DUELE Victor Manuelle	80/13	QUE NOS PASO Kany Garcia	70/70
(SONY BMG NORTE) TOTAL STATIONS:	5	(SONY BMG NORTE) TOTAL STATIONS:	9
TUTAL STATIONS:		TOTAL STATIONS:	

MOST INCREASEI PLAYS	
+145	SEXY MOVIMIENTO Wisin & Yandel (WY/Machete) WXYX +47, KSSE +33, KVXA +27, WKAQ +9, WXVA +17, KXOS +6, KQK+1, KTCY +1
+105	ALGUIEN SOY YO Enrique Iglesias (Interscope/Universal Latino) KLOL +24, KXOB +22, KSSE +9, XHFG +6, XAVO +3, WPAT +3, KBMC +8, WMGE +8, WIOA +7, WWVA +5
+92	NO ESTAMOS SOLOS Eros Ramazzotti & Ricky Martin (Sony BMG Norte) XHPX +25, WPAT +24, WRMA +23, KRIO +14, WXYX +11, WKAQ +9, XHFG +4, KVVA +2, WIAC +1, KLOL +1
+85	SIEMPRE EN MI MENTE Alex Ubago (Warner Latina) WIAC +32, XAVO +27, WKAQ +15, WIOA +9, WAMR +1
+70	QUE NOS PASO Kany Garcia (Sony BMG Norte) WKAQ +37, WIDA +3, WFID +10, WXYX +5, KLOL +1, KSSE +1, KVVA +1, WPAT +1, WRMA +1

FOR WEEK ENDING OCTOBER 21, 2007 LEGEND: See legend to charts in charts section for rules and symbol explanations. 27 Latin pop. 15 tropical and 10 Latin rhythm stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2007 Nielsen Business Media, Inc All rights reserved.

6	1	7	ME ENAMORA NO. 1(5 WKS) JUANES UNIVERSAL LATINO	1150	+31	13.619	1
2	Z	27	DIMELO ENRIQUE IGLESIAS INTERSCOPE/UNIVERSAL LATINO	701	-25	7.390	2
3	3	34	TODO CAMBIO CAMILA SONY BMG NORTE	687	-27	6.421	5
4	5	22	INTOCABLE ALEKS SYNTEK EMI TELEVISA	<b>6</b> 60	-30	5.070	8
3	6	10	CANILA SONY BMG NORTE	653	-3	6.541	4
Æ	4	22	OJALA PUDIERA BORRARTE MANA WARNER LATINA	627	-85	6.241	6
7	7	14	BAILA MI CORAZON BELANOVA UNIVERSAL LATINO	575	-25	3.562	22
E	8	14	HOY YA ME VOY KANY GARCIA SONY BMG NORTE	565	+9	3.513	23
H	9	35	SI NOS QUEDARA POCO TIEMPO CHAYANNE SONY BMG NORTE	561	+13	6.879	3
	14	6	ALGUIEN SOY YO ENRIQUE IGLESIAS INTERSCOPE/UNIVERSAL LATINO	547	+105	6.049	9
r	10	25	TE VOY A PERDER ALEJANDRO FERNANDEZ SONY BMG NORTE	527	+2	<b>6</b> .086	7
5	n	32	ME DUELE AMARTE REIK SONY BMG NORTE	474	-16	5.553	12
-	15	7	DE QUE SIRVE REIK SONY BMG NORTE	403	-22	3.228	25
2	12	12	BESAME SIN MIEDO RBD EMITELEVISA	391	-83	2.465	28
-5	16	17	SUENOS ROTOS LA 5A ESTACION SONY BMG NORTE	353	-34	2.382	30
-6	13	16	QUIEN RICARDO ARJONA SONY BMG NORTE	352	-106	3.697	20
0	ZI	30	PERFECTA MIRANDA EMI TELEVISA	338	+21	1.171	
-	18	16	MORENA MIA MIGUEL BOSE FEATURING JULIETA VENEGAS WARNER LATINA	330	-34	2.197	32
39	17	50	ME MUERO LA 5A ESTACION SONY BMG NORTE	330	-55	4.045	17
ບ	19	4	AYER BLACK: GUAYABA MACHETE	327	-4	3.895	18
2	20	6	LA TRAVESIA JUAN LUIS GUERRA Y 440 EMI TELEVISA	323	+2	5.652	n
22	30	3	NO ESTAMOS SOLOS EROS RAMAZZOTTI & RICKY MARTIN SONY BMG NORTE	311	+92	5.177	14
3	23	10	MI CORAZONCITO AVENTURA PREMIUM LATIN	300	+13	2.679	27
23	24	14	TU Y YO SOMOS UNO MISMO TIMBIRICHE EMITELEVISA	280	-1	1.388	-
25	22	16	TU JEREMIAS UNIVERSAL LATINO	277	-26	3.237	24
3	27	4	ES DE VERDAD BELINDA EMI TELEVISA	273	+26	3.783	19
2	25	6	PSICOFONIA GLORIA TREVI UNIVISION	273	+5	2.107	34
3	31	3	NO ME HAGAS SUFRIR MANNY MANUEL UNIVERSAL LATINO	241	+28	4.072	16
29	26	12	LO QUE CALLAS EMI TELEVISA	241	-25	1.404	
Ð	28	20	POR AMARTE PEPE AGUILAR EMI TELEVISA NO SE ME HACE FACIL	226	-11	5.385	13
3	34	3	ALEJANDRO FERNANDEZ SONY BMG NORTE	221	+33	1.420	
2	29	n	JENNIFERPENA UNIVISION NO PENSE ENAMORARME OTRA VEZ	211	-20	4.912	15
3	32	6	MYRIAM HERNANDEZ LA CALLE/UNIVISION NO PUEDO OLVIDARLA	200	+2	6.017	10
3	37	2	MARCO ANTONIO SOLIS FONOVISA Y SI TE DIGO	184	+18	2.988	26
5	33	19	TENCO UNIVERSAL LATINO	173	-22	2.125	33
36	36	13	CHAYANNE SONY BMG NORTE	160	-24	1.078	-
1	39	4	ERCIE WILL.I.AM/A&M/INTERSCOPE MUEVELO	158	-2	2.421	29
	38	12	CRUZ MARTINEZ PRESENTA LOS SUPER REYES WARNER LATINA SEXY MOVIMIENTO MOST INCREASED PLAYS/MOST ADDED	150	-11	0.948	-
39		EW	WISIN & YANDEL MACHETE POBRE CORAZON	145	+145	1.481	70
۵۵	RE-B	NTRY	DIVINO	118	-18	1.575	39

		TOTAL STATIONS:	
	TITLE NEW ARTIST / LABEL STATIONS	ECHAME A MI LA CULPA Ricardo Montaner Feat. Juanes (EMI TELEVISA)	86/20
	SEXY MOVIMIENTO 5	TOTAL STATIONS:	and the
	Wisin Y Yandel (MACHETE) KSSE, KVVA, WKAQ, WWVA, WXYX	SIEMPRE EN MI MENTE Alex Ubago (WARNER LATINA)	85/8
	ALGUIEN SOY YO 4	TOTAL STATIONS:	
	Enrique Iglesias (INTERSCOPE/UNIVERSAL LATINO) KLOL, KXOB, WMGE, XHFG	SI NOS DUELE Victor Manuelle (SONY BMG NORTE)	80/1
	SIEMPRE EN MI MENTE 4 Alex Ubago (WARNER LATINA) WIAC, WIOA, WKAQ, XAVO	TOTAL STATIONS:	
. 4	EL ALMA AL AIRE 4 Alejandro Sanz (WARNER LATINA) KQQK, KTCY, WIOA, XHPX		
	QUE NOS PASO 3 Kany Garcia (SONY BMG NORTE)		
	WFID, WIOA, WKAQ		
	AHORA ENTENDI 3 Yuridia (SONY BMG NORTE) KBMG, KVVA, WIOA		
	VIVE YA 3 Andrea Bocelli Feat. Laura Pausini (SIENTE) WIAC, WIOA, WKAQ		
	DEJAME VIVIR 3 Jarabe De Palo (WARNER LATINA) WIAC, WIOA, WKAQ	MOST INCREASED PLAYS	
	NO SE ME HACE FACIL 2 Alejandro Fernandez (SONY BMC NORTE)		
	WWVA, XLTN NO ESTAMOS SOLOS 2 Eros Ramazzotti Feat. Ricky Martin	+145	9 V V
	(SONY BMG NORTE) KRIO, XHPX		N
		+105	EK
		+92	F E (S X V
		OF	
		+85	9 4 V
		+70	C H V
	ADDED AT XHPX El Paso, TX		ĸ
	PD: David Castillo		
	Eros Ramazzotti Feat. Ricky Martin, No Estamos Solos, 26 Alejandro Sanz, El Alma Al Aire, 19 Molotov, Yofo, 12		
	Jeremias, Comienzo Del Final, 9	FOR WEEK ENDING OCTO LEGEND: See legend to	charts in
	COD DEDODTING STATIONS DI AVILISTS CO TO-	TT Latin man 15 tourisation	d 10 Latin

#### LATIN POP MONITORED REPORTERS

WWVA/Atlanta, GA OM: Clay Hunnicutt PD/MD: Robbie Ramirez

KXXS/Austin, TX OM/PD: Romeo Herrera MD: Julieta Jil

KPSL/Bakersfield, CA PD: Isidro Roman

KTCY/Dallas, TX PD: Javier Casanova

XHPX/EI Paso, TX PD: David Castillo

KXOB/Fresno, CA PD: Jorge Guillen

KLOL/Houston, TX OM/PD: Vince Richards KQQK/Houston, TX

PD: Ezequiel Gonzalez MD: Raquenell Villarreal

KLVE/Los Angeles, CA PD: Jose Santos

OM: Jeff Koch PD: Juan Facundo WAMR/Miami, FL

XAVO/McAllen, TX

KSSE/Los Angeles, CA

KWIZ/Los Angeles, CA

OM: Elias Autran

PD: Nestor Rocha

PD: Eddie Leon

APD: Andrea Becerra

PD: Pedro Javier Gonzalez

WMGE/Miami, FL OM: Rod Phillips PD: Rogelio Alfonso MD: Raymond Hernandez

WRMA/Miami, FL OM/PD: Tony Campos

OR REPORTING STATIONS PLAYLISTS GO TO www.RadioandRecords.com

KEXA/Monterey, CA PD: Vicente Romero

WPAT/New York, NY PD: Tony Luna

KVVA/Phoenix, AZ PD: Edgar Pineda

WFID/Puerto Rico PD: Lucy-Ann Ramos

WIAC/Puerto Rico PD: Valerie Mejia

WIOA/Puerto Rico PD: Fernando De Hostos

WKAQ/Puerto Rico PD: Carlos Gonzalez APD: Natalia Cuevas

WXYX/Puerto Rico PD/MD: Herman Davila KBMG/Salt Lake City, UT OM: Carlos Martin Valdez PD: Ana Perez

KRIO/San Antonio, TX OM: Robin Flores PD/MD: Manny Herrera

XHFG/San Diego, CA PD: Elvis Valle

XLTN/San Diego, CA PD: Libia Sauza



WISIN & YANDEL'S "SEXY MOVIMIENTO," THE FIRST SINGLE FROM "LOS EXTRATERRESTRES" (DUE NOV. 6), ZOOMS ONTO LATIN RHYTHM AT NO. 4 (UP 440) PLAYS) AND TROPICAL AT NO. 10 (UP 242), EARNING AIRPOWER, MOST INCREASED PLAYS AND MOST ADDED HONORS ON BOTH CHARTS.





POWERED BY niclsen BDS

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FOR WEEK ENDING OCTOBER 21, 2007

					1.11		
a driver	WEEKS	TROPICAL TITLE ARTIST	11 NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL. TW	AYS +/-		
1	n	LA TRAVESIA JUAN LUIS GUERRA Y 440	NO. 1(5 WKS) EMI TELEVISA	405	+27	4.716	1
2 Z	18	NO TE VEO CASA DE LEONES	WARNER LATINA	301	-19	3.167	5
3	3⊊	MI CORAZONCITO AVENTURA	PREMIUM LATIN	293	-3	3.913	3
- 4	65		UNIVERSAL LATINO	284	-1	1.644	14
Б	4	CUESTA ABAJO	EMI TELEVISA	276	+12	2.894	7
9	6	SOLO DIME QUE SI TITO "EL BAMBIND"	EMITELEVISA	267	+26	1,206	20
n	3	CONTEO REGRESIVO		262	+51	2.933	6
5	9	GILBERTO SANTA ROSA	SONY BMG NORTE	255	-20	3.571	4
7	16	VICTOR MANUELLE MALDITO AMOR	SONY BMG NORTE	252	-2	1.949	12
	NEW		EMI TELEVISA	242	-	4.000	
ю	-	ELLA ME LEVANTO	MACHETE		+242	1112	2
3	19	DADDY YANKEE MI GENTE	EL CARTEL/INTERSCOPE	227	_	1.730	
	-	MARC ANTHONY DESEOS DE AMARTE	SONY BMG NORTE	225	-29	1.343	18
12	10-		M.P./JVN/J&N	214	+5	0.951	22
14	E State		LA CALLE/UNIVISION	183	-11	2.098	11
Б	-		VI/MACHETE	178	+31	2.383	10
B	15	GLORIA ESTEFAN	BURGUNDY/SONY BMG NORTE	173	-28	1.083	21
ZC	3	AGUANILE MARC ANTHONY	SONY BMG NORTE	159	+43	2.549	8
22	5	LA AMAS COMO YO KARIS FEATURING KEN-Y	PINA/UNIVERSAL LATINO	142	+32	0.887	24
B	6	ELVIS CRESPO	MACHETE	134	+16	1.392	17
17	n	COMO FUI A ENAMORARME DE TITO NIEVES	E TI LA CALLE/UNIVISION	132	+11	0.941	23
16	20	ME SIENTO VIVO MICHAEL STUART	MACHETE	119	-23	0.614	28
27	8	ANTES DE QUE TE VAYAS TITO ROJAS	M.P./JVN/J & N	113	+20	1.273	19
24	8	DEBIL LENY	UNIVERSAL LATINO	111	+5	0.500	30
30	3	TE VEO NENA EL GRAN COMBO DE PUERTO RICO	SONY BMG NORTE	110	+24	1.417	16
26	12	5 LETRAS ALEXIS & FIDO	SONY BMG NORTE	104	+10	0.397	
3	9	AMAR O MORIR MIGUEL ANGEL		98	-5	0.432	37
21	29	DIME QUE FALTO		98	-15	2.477	9
29			M.P./JVN/J& N	86	0	0.195	
23	9	JOSE ALBERTO "EL CANARIO"	212	79	-31	0.337	
31	7	SALSA KIDS	BLACK PEARL	78	-5	0.773	25
		ZION	BABY/CMG/SRC/UNIVERSAL MOTOWN	75	+47	0.169	23
23	20	VOZAVOZ	VENEMUSIC	-	-		
-	-	EL GRAN COMBO DE PUERTO RICO	DISCOS 605/SONY BMG NORTE	74	-16	0.330	-
	11	JEREMIAS SAZON	UNIVERSAL LATINO	74	-43	0.188	-
34	2	ORO SOLIDO ALGUEIN SOY YO	24 <b>K</b>	70	-2	0.439	36
		ENRIQUE IGLESIAS	INTERSCOPE/UNIVERSAL LATINO	69	+45	0.616	27
32	4	CARLY TONES	BLACK PEARL	69	-13	0.098	
37	14	YO TE QUIERO WISIN & YANDEL	WY/MACHETE	68	+3	0.504	29
38	9	OJALA PUDIERA BORRARTE	WARNER LATINA	62	-3	0.407	-
55	4	ES TAN DIFICIL ZACARIAS FERREIRA	M.P./JVN/J& N	62	-9	0.423	38
33	8	CARITA DE ANGEL INVASION FEATURING ANGEL & KHRIZ	VI/MACHETE	61	-12	0.334	-

LAST WEEK	WEEKS		11 NIELSEN BDS CERTIFICATIONS	PL	AYS +/-		
1	1E	ELLA ME LEVANTO NO. 1(9 DADDY YANKEE	WKS) EL CARTEL/INTERSCOPE	513	+27	7.828	4
2	25	NO TE VEO CASA DE LEONES	WARNER LATINA	475	+9	8.016	2
3	35		PREMIUM LATIN	472	+33	7.850	3
N	EW	SEXY MOVIMIENTO AIRPOWER/MOST INCREAS		440	+440	8,134	1
5	22	AYER LA VI DON OMAR	VI/MACHETE	407	+5	<b>6</b> .602	6
4	7	SOLO DIME QUE SI	EMITELEVISA	405	-6	6.623	5
8	13	CARITA DE ANGEL INVASION FEATURING ANGEL & KHRIZ	VI/MACHETE	292	+22	4.373	10
9	6	ME ENAMORA JUANES	UNIVERSAL LATINO	291	+23	3.273	16
7	24	YO TE QUIERO WISIN & YANDEL	WY/MACHETE	288	+18	5.623	7
n	27	LLORARAS R.K.M. & KEN-Y	PINA/UNIVERSAL LATINO	282	+50	5.183	8
10	23	NUESTRO AMOR ES ASI MAGNATE	VI/MACHETE	254	+7	3.833	13
16	2	QUITARTE TO TEGO CALDERON	WARNER LATINA	242	+56	4.011	12
12	19:	5 LETRAS ALEXIS & FIDO	SONY BMG NORTE	238	+15	5.069	9
6	19	ZUN DADA ZION BABY/CN	SOLUTIVERSAL MOTOWN	219	-78	3.810	14
15	44	IGUAL QUE AYER R.K.M. & KEN-Y	PINA/UNIVERSAL LATINO	207	+18	1.945	24
13	15	TODO CAMBIO CAMILA	SONY BMG NORTE	198	-21	1.772	29
17	17	PERDONAME La FACTORIA	UNIVERSAL LATINO	197	+26	4.032	n
14	15	MUEVELO CRUZ MARTINEZ PRESENTA LOS SUPER REYES	WARNER LATINA	174	-18	0.993	
21	4	PA' LA TUMBA AIRPO' HECTOR "EL FATHER"		164	+24	2.299	19
-9	28	THE WAY SHE MOVES ZION FEATURING AKON BABY/CN	IC/SRC/UNIVERSAL MCTOWN	154	+5	2.583	17
24	3	CALABRIA 2007 ENUR FEATURING NATASHA	MINISTRY OF SOUND	140	+26	2.048	21
27	5	PA'L NORTE CALLE 13 FEATURING ORISHAS	SONY BMG NORTE	136	+37	2.027	22
22	5	SENTIMIENTO IVY QUEEN	UNIVISION	122	-9	1.878	25
26	3	SE DESVIVE POR ELLA		120	+17	1.772	30
28	2 -	FANS TITO "EL BAMBINO" FEATURING R.K.M. & KEN-Y	EMI TELEVISA	113	+17	1.859	26
18	8	QUE TE PICA NOTCH	INCO POR CINCO/MAIHETE	111	-40	2.483	18
23	18	WHINE UP KAT DELUNA FEATURING ELEPHANT MAN	EPIC	103	-23	1.454	38
NE	EW	CANCION DE AMOR	VI/MA_HETE	101	+88	1.670	33
33	3	CYCLONE BABY BASH FEATURING T-PAIN	ARISTA/RMG	95	+16	3.652	15
40	2	MENSAJE DE TEXTO EDDIE DEE	BIG TIME	91	+27	1.414	39
36	2	DEMASIADO FUERTE YOLANDITA MONGE	LA CALLE/UNIVISION	85	+13	1.387	40
32	2	SHORTY CASA DE LEONES	WARNER LATINA	85	+5	0.805	-
25	13	OJALA PUDIERA BORRARTE	WARNERLATINA	84	-21	0.591	-
30	8	THE WAY I ARE TIMBALAND FEATURING KERI HILSON MOSLEY/	B_ACKGROUND/INTERSCOPE	77	-10	1.745	32
35	10	EL MELLAO VOLTIO	SONY BMG NORTE	76	0	1.301	-
31	4	DIGANME CARLY TONES	BLACK PEARL	76	-7	0.969	-
RE-E	NTRY	BARTENDER T-PAIN FEATURING AKON KONV	CT/NAPPY BOY/JIVE/ZOMBA	74	+10	1.536	36
NE		BIG GIRLS DON'T CRY FERGIE	MLL.I.AM/A&M/INTERSCOPE	71	+54	0.506	
NE	-	LA NETA ZION FEATURING KUMBIA KINGS BABY/CM	G 'SRC/UNIVERSAL MOTOWN	65	+59	0.444	-
Ne	and the second se	STRONGER KANYE WEST ROC-A	FELLA/DEF JAM/UNIVERSAL	65	+21	1.778	28

#### **TROPICAL & LATIN RHYTHM MONITORED REPORTERS**

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23 29 30

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TFOPICAL

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PD'MD: Nelson Brudys

FD Gino"Latino" Reyes

WSKQ/New York, NY FD Jorge Mier WNUE/Orlando, FL PD: Rafael Grullon MD: Jose Martinez

WRUM/Orlando, FL PD: Raymond Torres

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**WUBA/Philadelphia, PA** OM: Thea Mitchem PD: Juan Arroyo

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KVVZ/San Francisco, CA PD: Bismarck Espinoza

OCTOBER 26, 2007

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41 4 DUFFEL BAG BOY PLAYAZ CIRCLE FEAT. LIL WAYNE (DTP/DEF JAM/IDJMG) 25 22 THE GREAT ESCAPE

UMBRELLA RIHANNA FEAT. JAY-Z (SRP/DEF JAM/IDJMG

ME LOVE SEAN KINGSTON (BELUGA HEIGHTS/EPIC)

SHAWTY IS DA SH\*! (10)

40 15 MISERY BUSINESS

SOULJA GIRL SOULJA BOY TELL'EM FEAT. I-15 (COL

THE PRETENDER FOO FIGHTERS (ROSWELL/RCA/RM

SWEETEST GIRL (DOLLAR BILL)

CLEF JEAN FEAT. AKON, LIL WAYNE & NIIA (COLUM

VICT/NAPPY

INE)

NE DUPRI (DESERT

HYPNOTIZED PLIES FEAT. AKON (BIG GATES/SLIP-N-SLIDE/ATLANTIC)

BOYS LIKE GIRLS

14 WHO KNEW

29 HEY THERE DELILAH

BLEED IT OUT LINKIN PARK (WARNER

BARTENDER

OUR SONG

TAKE ME THERE

13 BEAUTIFUL GIRLS

BABY DON'T GO

LOVESTONED

FAROLOUS FEAT JE

RASCAL FLATTS (LYRIC STREET)

TEENAGERS MY CHEMICAL ROMANCE (REPRISE)

SHUT UP AND DRIVE

58 29 WHAT I'VE DONE LINKIN PARK (MACHINE SHOP/WARNER BROS.)

B         NEW         1         SANTANA LEGACYCOLUMBI/ARISTA 06293/RMG (18.98)         Ultimate Santana           9         6         7         6         KANYE WEST R0c-A-FELANDEF JAM 009541/IDJMG (13.98)         Graduation           10         16         23         14         GRATTEST CALNET         COLBIE CALLLAT UNVERSAL REPUBLIC 009219/UMRG (10.98)         Graduation           11         NEW         1         ANGIE STONE STAX 301:46/C0NC0R0 (18.98)         The Art Of Love & War           12         11         6         4         KEYSHIA COLE CONFIDENTIAL/MAN/GEFFEN D09475'/GA (13.98)         The Art Of Love & War           13         5         √         3         MATCHBOX TWENTY MELISM/Add (19.98) ⊕         Exile On Mainstream           14         15         3         SOULJA BOY TELL'EM COLLIPARK/INTERSCOPE 009962*/IGA (13.98)         Souljaboytellem.com           15         15         4         JILL SCOTT HIDDEN BEACH 00050 (18.98) ⊕         The Real Thing: Words And Sounds Vol. 3           16         15         15         3         J. HOLIDAY MUSIC LINE 11805*/CAPIDL (12.98)         Back Of My Lac'	SHA MAN	WEEK	2 WEEKS AGO	WEEKS ON CHT	ARTIST Title	CERT		
1         -         2         TOP DOG ATTANT 2005547/05 (18.98)         HOCK N Holl Jeeus           3         3         2         4         MASCAL FLATTS         Still Feels Good           4         10         -         2         JOSH GROBAN         Noel           5         10         -         2         JOSH GROBAN         Noel           6         7         8         5         REAM CENTIFE         Noel           7         9         10         10         SOUNDTRACK         High School Musical 2           8         NEW         1         SAUNTRANA         LEAGEY/COLUMBINANSTA 06293/RMG (18.98)         Ultimate Santana           9         10         10         SOUNDTRACK         High School Musical 2         Coco           10         16         7         5         REW         1         SANTANA         LEAGEY/COLUMBINANSTA 06293/RMG (18.98)         Ultimate Santana           10         16         7         5         NOCA FELLAPE HAN 0983-RIME (13.98)         Graduation           11         16         6         7         5         NOCA FELLAPE HAN 0983-RIME (13.98)         The Art Of Love & War           12         11         6         7         NOCA FELLAPE HAN 098	1	2	1	3				
3         3         2         4         FASCAL FLATTS FUNC STREET DODSAFULLYWODD (18.98)         Still Feels Good           4         10         -         2         JOSH GROBAN LIGARCANEL         Noei           5         MEW         1         JIMMY EAT WORLD TWY EVUNTERSCORE 009324/0A (13.98)         Noei           6         7         8         5         REM MCENTIFIE MEA MACHTIEL         Other State (13.98)         Reba Duets           7         9         10         10         SOUNDTRACK MACH MASHINELE 009002/UMGN (13.98)         High School Musical 2           8         NEW         1         SANTANA LEGACYCOLUMBIAARISTA 00233/RMG (18.98)         Ultimate Santana           9         10         10         SOUNDTRACK MATCHES TONE CALLELAT LEGACYCOLUMBIAARISTA 00230/RMG (13.98)         Graduation           10         16         23         14         EEXECOLUMBIAARISTA 00230/RMG (13.98)         The Art Of Love & War           12         11         6         4         KEYSHIIA COLE COMICIENTIER 00931/RMG (13.98)         Just Like You           13         5         1         3         MATCHBOX TWERNY MATCHBOX 0005 (15.98)         The Art Of Love & War           14         15         3         SOULJA BOY TELLYEM COMICHANTARTIC 27730ARG (13.98)         Guilaboytellem.com     <	2	1	-	2	KID ROCK Bock N Boll Jesus			
4         10         -         2         JOSH GROBAN INVEL         Noel           3         1         JUSH GROBAN INVERUBARENES 231548/WARKER BROS. (18.99)         Noel           6         7         8         5         REBA MCENTIRE MCA MASHVILE 09090/UMOR (13.98)         Reba Duets           7         9         10         10         SOUNDTRACK MACMARENES 00051 (15.90)         High School Musical 2         Reba Duets           8         6         7         6         5         REBA MCENTIRE MCA MASHVILE 00090/UMOR (13.98)         High School Musical 2         Reba Duets           9         10         10         SOUNDTRACK         High School Musical 2         Reba Duets           8         6         7         6         7         6         Reba Duets         Match Doster 00093/UMOR (13.98)         Graduation           10         16         23         14         RELEATENT COLBIE CALLAT         Cocco           11         Neve         1         ANGE STONE STAX 301.46(CONCOR (15.90)         The Art Of Love & War           12         11         6         4         Stax 301.46(CONCOR (15.90)         Souljaboytellem.com           13         5         5         3         30.46(CONCOR (15.90)         Alt 19.90         Exil	3	3	2	4	RASCAL FLATTS Still Feels Good			
3         1         JIMMY EAT WORLD         Chase This Light           3         1         Tim YeurUniterscope coopsychilder (13.88)         Reba Duets           6         7         8         5         Reba MCENTIFE Mca MASHVILLE OBSIGUIMEN (13.98)         Reba Duets           7         9         10         10         SANTANA         High School Musical 2         Reba Duets           8         NEW         1         SANTANA         Utimate Santana         Graduation           9         10         0         SANTANA         Utimate Santana         Graduation           9         16         23         14         Effective Collete CallLAT         Cocco           10         16         23         14         Effective Collete CallLAT         Cocco           11         16         4         KEYSHIA COLE         Collete CallLAT         Cocco           12         11         6         4         KEYSHIA COLE         Collete CallLAT         Cocco           13         5         3         MattCHBOX TWENTY         Exile On Mainstream         Matt Like You           14         15         3         SOULJA BOY TELL'EM         Souljaboytellem.com           14         15         3 <td>4</td> <td>10</td> <td>-</td> <td>2</td> <td>JOSH GROBAN Noe</td> <td>1</td>	4	10	-	2	JOSH GROBAN Noe	1		
6       7       8       5       REBA MCENTIRE MCA MASHVILLE 008903/UMGN (13.98)       Reba Duets         7       9       10       10       SOUDDTFRACK WAIT DISKEY 000851 (18.98)       High School Musical 2       Reba Duets         8       NEW       1       SANDUTTRACK COUNDTFRACK       High School Musical 2       Reba Duets         9       10       10       SOUDTTRACK WAIT DISKEY 000851 (18.98)       Ultimate Santana         9       6       7       6       7       6       7       6       7       6       7       6       7       6       7       6       7       6       7       6       7       6       7       6       7       6       7       7       6       7       7       6       7       7       6       7       7       6       7       7       6       7       7       6       7       7       7       6       7	6	HOT	SHOT BUT	1	JIMMY EAT WORLD Chase This Ligh			
7       9       10       10       SOUNDTRACK Watt Disker 000051 (18.98)       High School Musical 2         8       NEW       1       SANTANA LEAADV(CUUMBHAARISTA 05293/RMG (18.98)       Ultimate Santana         9       6       7       6       KANYE WEST POCA-FELLADEE 1 AM 00541/(DJMG (13.98)       Graduation         10       16       23       14       COLBIE CALLAT CANTEN COLE       Coce       Coce         11       NEW       1       ANGE STONE STAX 30+48(CONCORD (18.98)       The Art Of Love & War         12       11       6       4       COMPICE TALLAME 1 MO 0541/(DJMG (13.98)       Just Like You         13       5       1       3       MATCHBOX TWENTY WELISMAR/GEFEN 009475*/(6A (13.98)       Extile On Mainstream         14       15       3       SOULJAB BOY TELL'EM COLLARKINTERSCORE 009692*/IGA (13.98)       Souljaboytellem.com         15       16       4       JULL SCOTT       The Real Thing: Words And Sounds Vol. 3         16       7       3       J. HOLIDAY MISIC LINE 1005*/CAPTIOL (12.98)       Back Of My Lac'         18       24       22       17       MILEY CYRUS MAI DISKYCHOLYWOD 000645 (23.98)       Hannah: Montana 2 (Soundtrack)/Meet Miley Cyrus       Image Captage Ca	6	7	8	5	REBA MCENTIRE Beba Duets			
6         NEW         1         SANTANA LEGACY(CULMBIA/ARISTA 06293/RMG (18.98)         Ultimate Santana           9         6         7         6         KANYE WEST R0C.A.FELLA/DEF JAM 009541/0JJMG (13.98)         Graduation           10         16         23         14         ANSIE WEST R0C.A.FELLA/DEF JAM 009541/0JJMG (13.98)         Cocco           11         NEW         1         ANGIE STONE STAX 301:4/CONC0R0 (18.90)         The Art Of Love & War           12         11         6         4         KEYSHIA COLE CONFIDENTIA//MAM/GEFER 009275'/GA (13.98)         The Art Of Love & War           13         5         ^         3         MATCHEOX TWENTY WELISM/ATLANTC 27:40/AG (19.98) ⊕         Exile On Mainstream           14         15         3         SOULJA BOY TELL'EM COLLPARK/ITA/ICB/CONE 009927/IGA (13.98)         Souljaboytellem.com           15         15         4         J. HOLIDAY MILESYCHAUCH (10.98) ⊕         The Real Thing: Words And Sounds Vol.3           161         16         5         3         J. HOLIDAY MILESYCHAUCH (12.98)         Back Of My Lac'           175         22         21         17         MILESYCHYBUL/W000 000465 (23.98)         Hannah: Montana 2 (Soundtrack)//Meet Miley Cyrus         I           18         2         2         17         MATCHEREN/	7	9	10	10	SOUNDTRACK High School Musical	E		
●         6         7         6         KANYE WEST R0C-A-FELLAMEE JAM 009541/0JJMG (13.98) R0C-A-FELLAMEE JAM 009541/0JJMG (13.98) R0C-A-FELLAMEE JAM 009541/0JJMG (13.98)         Graduation           10         16         23         14         RANGIE STONE RANGE STONE STOLENE         Coco           11         16         4         ANGIE STONE COMPLEXING (18.98)         The Art Of Love & War           12         11         6         4         KEYSHIA COLE COMPLEXING (18.98)         The Art Of Love & War           13         5         4         3         MATCHBOX TWENTY MATCHBOX TWENTY         Exile On Mainstream           14         15         3         COLLPARKINTERSOFE 009962*/IGA (13.98)         Souljaboytellem.com           15         15         4         JILL SCOTT HIDDEN BEACH 00050 (18.98)         The Real Thing: Words And Sounds Vol. 3           16         20         5         3         J. HOLIDAY MUSIC LINE HIDS*/CAPITOL (12.98)         Back Of My Lac'           17         7         SARA EVANS ROADHAKE 813300 (18.98)         Hannah Montana 2 (Soundtrack)/Meet Miley Cyrus B           18         24         22         10         NICKELBACK ROADHAKE 813300 (18.98)         Greatest Hits           20         14         -         2         Effic CLAPTON DUDKRERPHISE 204332/WARNE BROS (25.98)	8	N	w	1	SANTANA Ultimate Santana			
1D         16         23         14         CALLET UNVERSAL REPUBLIC 009219/UMARG (10.98)         Coco           11         NEW         1         SARA 30*46/CONCORD (18.98)         The Art Of Love & War           12         11         6         4         KEYSHIA COLE CONFIDENTIAL/IMAN/GEFEN D09475*/IGA (13.98)         The Art Of Love & War           13         5         1         3         Matchebox TWENTY MELISMA/ATLANTIC 297340/AG (19.98) ⊕         Exile On Mainstream           14         15         3         SOULJPARK/INTERSCOPE 009962*/IGA (13.98)         Onliabotytellem.com           15         15         4         JILL SCOTT HIDDEN REACH 00050 (18.98) ⊕         The Real Thing: Words And Sounds Vol. 3           15         15         3         J. HOLIDAY MUSIC LINE 11605*/CAPITOL (12.98)         Hannah. Montana 2 (Soundtrack)/Meet Miley Cyrus         Image: Complete Clapton           18         24         22         107         MILEY CYRUS MAID DIMEKELBACK         All The Right Reasons         Greatest Hits           20         14         -         2         SARA EVANS RCANBHVILLE 09770/SBN (18.98)         Complete Clapton           18         24         22         107         16         4         FOO FIGHTERS PODUCK/REPRISE 29432/WARNER BROS (25.98)         Complete Clapton           21	9	б	7	6	KANYE WEST Graduation			
1         NEW         1         ANGIE STONE STAX 30144/C00C0R0 (18.98)         The Art Of Love & War           12         11         6         4         KEYSHIA COLE CONFIGENTIAL/MANUGEFFEN 009475*//GA (13.98)         Just Like You           13         5         4         4         KEYSHIA COLE CONFIGENTIAL/MANUGEFFEN 009475*//GA (13.98)         Just Like You           14         15         3         MATCHBOX TWENTY MELISM/ATLANTIC 297340/AG (19.98) ⊕         Exile On Mainstream           14         15         3         SOULJA BOY TELLEM COLLIPAR/INTERSCOPE 009962*//GA (13.98)         The Real Thing: Words And Sounds Vol. 3           15         15         4         JILLE Y CYRUS WALT DISNEY/HOLL12:98)         Back Of My Lac'           17         20         5         3         J. HOLIDAY MUSIC LIKE TH005*/CAPITOL (12.98)         Hannah. Montana 2 (Soundtrack)/Meet Miley Cyrus           18         24         22         10         NICKE BACK ROA MARVILE 04770/SBN (18.98)         Gareatest Hits           20         14         -         2         SARA EVANS RCA MARVILE 04770/SBN (18.98)         Complete Clapton           21         19         17         6         SO CENT SHADY/AFTERMATH/INTERSCOPE 008931*//GA (13.98)         Curtis           22         17         16         4         CO FIGHTERS	10	16	23	14	GREATEST COLBIE CAILLAT	•		
12       11       6       4       KEYSHIA COLE CONFIDENTIAL/IMAN//GEFFEN D09475*//GA (13.98)       Just Like You         13       5       4       MATCHBANK ZPY340/AR (19.98) ⊕       Exile On Mainstream         14       15       3       SOULJA BOY TELL'EM COLLIPARK/INTERSCOPE 009962*/IGA (13.98)       Souljaboytellem.com         15       15       4       JILL SCOTT HIDDEN BEACH 00050 (18.98) ⊕       The Real Thing: Words And Sounds Vol. 3         15       75       15       4       JILLSCOTT MUSC LINE 11805*/CAPITOL (12.98)       Back Of My Lac'         167       20       5       3       J. HOLIDAY MUSIC LINE 11805*/CAPITOL (12.98)       Hannah. Montana 2 (Soundtrack)/Meet Miley Cyrus       Back Of My Lac'         17       72       21       17       MILEY CYRUS WALT DISMEV/HOLLYWODD 000465 (23.98)       Hannah. Montana 2 (Soundtrack)/Meet Miley Cyrus       Back Of My Lac'         18       24       22       107       NICKELBACK NADRUNKE B18300 (18.98) ⊕       All The Right Reasons       Greatest Hits         20       14       -       2       SARA EVANS RCA MASHVILLE 02770/SN (18.98)       Complete Clapton         21       19       17       6       SO CENT SHADY/AFTERMATH/INTERSCOPE 008931*/IGA (13.98)       Echoes, Silence, Patience & Grace         23       4       - </td <td>6</td> <td>N</td> <td>w</td> <td>1</td> <td>ANGIE STONE The Art Of Love &amp; Wa</td> <td></td>	6	N	w	1	ANGIE STONE The Art Of Love & Wa			
13       5       4       3       Matcheory Website       Disk (13.98)         14       15       3       SOULJA BOY TELL'EM MELISMAATLANTIC 297340/A6 (19.98) ⊕       Exile On Mainstream         14       15       3       SOULJA BOY TELL'EM COLLPARK/INTERSCOPE 009962*/IGA (13.98)       Souljaboytellem.com         15       15       4       JILL SCOTT HIDDEN BEACH 00050 (18.98) ⊕       The Real Thing: Words And Sounds Vol. 3         157       20       5       3       J. HOLIDAY MUELY CYRUS Wat DISNEV/HOL (12.98)       Back Of My Lac'         167       22       21       17       MILEY CYRUS Wat DISNEV/HOL (12.98)       Hannah. Montana 2 (Soundtrack)/Meet Miley Cyrus       Image: Complete Clapton         18       24       22       10       NICKELBACK ROAR MASHVILLE 08770/SBN (18.98)       Greatest Hits         20       14       -       2       SARA EVANS ROA NASHVILLE 08770/SBN (18.98)       Complete Clapton         21       19       7       6       SADOVATEEMATHANTERSCOPE 000931*/IGA (13.98)       Curtis         22       17       16       4       FOO FIGHTERS ROSWELLARCA 11516*/IMME (18.98)       Echoes, Silence, Patience & Grace         23       4       -       2       LEANN RIMES LOUB 78934(18.98)       The Alchemy Index: Vols. 1 & II: Fire & Water <td>-</td> <td>11</td> <td>6</td> <td></td> <td>KEYSHIA COLE</td> <td></td>	-	11	6		KEYSHIA COLE			
14       15       3       SOULJA BOY TELL'EM COLLFARXIMIERSCOPE 009982*/IGA (13.98)       souljaboytellem.com         15       15       15       4       JILL SCOTT HIDDEN BEACH 00050 (18.98) (10.198)       The Real Thing: Words And Sounds Vol. 3         15       15       15       3       JILL SCOTT HIDDEN BEACH 00050 (18.98) (10.98)       Back Of My Lac'         157       20       5       3       JILL SCOTT HIDDEN BEACH 00050 (18.98) (12.98)       Back Of My Lac'         157       22       21       17       MILEY CYRUS WALT DISNEYHOLLYWODD 000465 (23.98)       Hannah. Montana 2 (Soundtrack)/Meet Miley Cyrus       Back Of My Lac'         18       24       22       107       MILEY CYRUS WALT DISNEYHOLLYWODD 000465 (23.98)       Hannah. Montana 2 (Soundtrack)/Meet Miley Cyrus       Back Analytic Line The Right Reasons         18       24       22       107       NICKELBACK ROADRUNNER B18300 (18.98) (18.98)       Greatest Hits         20       14       -       2       ECRIC CLAPTON DUCKREPRISE 294332/WARNER BROS (25.98)       Complete Clapton         21       19       17       5       SOENT SHADY/ATTERMATH/INTERSCOPE 009931*/IGA (13.98)       Curtis         22       17       16       4       FOO FIGHTERS ROSWELLARA 11516*/RMG (18.98)       Echoes, Silence, Patience & Grace         <		- 11) References	-		MATCHBOX TWENTY Exile On Mainstream			
15         15         15         4         JILL SCOTT HIDDEN BEACH 00050 (18.98) ⊕         The Real Thing: Words And Sounds Vol. 3           157         20         5         3         J. HOLIDAY MUSIC LINE 11805*/CAPITOL (12.98)         Back Of My Lac'           157         20         5         3         J. HOLIDAY MUSIC LINE 11805*/CAPITOL (12.98)         Back Of My Lac'           157         22         21         17         MILEY CYRUS WALT DISNEYHOUL17WODD 000465 (23.98)         Hannah Montana 2 (Soundtrack)/Meet Miley Cyrus         I           18         24         22         107         NICKELBACK NOADRUNNER 618300 (18.98) ⊕         All The Right Reasons           19         -         2         SARA EVANS ROA NASHVILE 08770/SBN (18.98)         Greatest Hits           20         14         -         2         Encl C LLAPTON DUCKREPRISE 294332/WARNER BROS (25.98)         Complete Clapton           21         19         17         6         50 CENT SHADY/AFTERMATH/INTERSCOPE 008931*/IGA (13.98)         Echoes, Silence, Patience & Grace           23         4         -         2         LEANN RIMES CHARA 478 (13.98)         The Alchemy Index: Vols. I & II: Fire & Water           24         19         6         KENNY CHESNEY BNA 11457/SBN (18.98)         Just Who I Am: Poets & Pirates					SOULJA BOY TELL'EM souliaboytellem.com	-		
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4 Kevin Michael, it Don't Make Any, et al. 5 The Last Goodingthy, Pictures Of You 14 13 6 Fool Fightness, The Pretendiat 14 15 7 Nicole Scherzinger, Baby Love 13 14 9 Alicia Keys, No Dne 13 15 10 Ashiver, Tisdale, He Said, She Said 11 6	4 Daughtry, Dev You 21 19 5 Alicia Keys, No One 19 14 6 matchbox twenty, How Far We've Cerne 19 19 7 Pink, Who Knew 19 24 8 Jennifer Lopez, Do I Well 17 17 9 Foo Fighters, The Pretender 16 14 10 Rihama, Hate That Love You 16 14	3         Tiffany Evans, Promse Ring         10,646         11,877           4         Colbie Calllat, Bubbly         10,170         14,447           5         Soulja Boy Tell'ern, Crank That (Soulja Boy)         8,683         36,207           6         Gucci Mane,         10,170         14,447
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24         Martina Lake, Here I Stand         4         6           25         Chamiltonaire, High Hop Police         3         4           26         Avril Lavigne, Hot         2         0           27         Cassidy, My Drink IV My 2 Step         2         0           28         Mario. Crying Out For Me         2         0           29         Izere Cara, Hashdance-What A Feeling         2         0           30         NeV50. Servic Tore         2         0	24 Ververhardroder, interaction, interaction	In The End 4,698 5,353 14 Britney Spears, 4,693 8,117 Toxic 4,693 8,117 15 Unk, 4,173 12,658 16 Piles, 12,658
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I         Playaz Circle, Duffel Bag Boy         18         18           2         Cassidy, My Drink N My 2 Step:         17         15           3         Kanye West, Good Life         17         17           4         Alicia Keys, No One         16         16           5         The Oream, Shawy Is A 10         15         16	1         Sugarland, Stay         24         21           2         Brad Paisley, Gntine         22         20           3         Montgomery Genry, What Do Ya Think, 20         24           4         Same Evens, As If         26           5         Tork Keiths, Love Me If You Can         20           26         Trace Advins, Jost My Gene On         19           18         Tease Advins, Jost My Gene On         19	Video On Demand         Video On Demand           John Lenac         Image: State S
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13         Soudia Boy Tell'em, Soulja Giri         8         5           14         J. Holiday, Beau         8         8           15         Trey Senga, Can't Heip Bu; Wait, B         13         8           16         Keyshia Cale Immoducing Anrine, Shoulde         7         8           17         Omarion, Cat Off Time         6         4           18         Weider Jean         Souders Girl Collor Bill)         5           19         Fabolous, Baby Don't Go         6         7           20         TL, You Know/What Its         9         9		5         Avril Lavigne.           Hot         157,313           107         107,152           6         Sean Kingston.           Beautiful Girls         123,840           129,840         139,458           7         Fergle,           Big Girls Don't Cry         110,576           8         Soulia Boy Tell'ern,
21     50 Cent, Ayo lechnology     5       22     Nefly, Wadsyaname     4       23     Rihanna, Hate That Love You     4       24     Birdman, Pop Bottles     4       24     Birdman, Pop Bottles     4	18     Came UnderWolo, Wasted.     5       19     Jason Michael Camel, Livin Dur Love Song.     9       20     Dierks Bentley, Free And Essy House Wei     9       21     Craig Morgan, International Havestan     8       22     Craig Morgan, International Havestan     8       23     Craig Walker, Fail     8       24     Clay Walker, Fail     8       25     Big & Rich, Los In This Moment     8       26     Nickelback, Rockstar     8	8         Soulja Boy Tell'ern, Soulja Biy Tell'ern,         98,716         0           9         Aly & AJ, Potenial Breakup Song         91,079         98,406           10         Rihanna, Umbrella         84,699         94,507           11         Timbaland, The Way I Are         83,410         88,510
27         Ne-Yo, Can We Chill         3         0           28         Jay-Z, Big Pimpini         3         0           29         Unk, Hit The Dance Floor         3         0           30         DJ Envy & Red Cafe, Things U Do         3         2	27         Black Shetton, The More I Drink         8         9           272         Black Shetton, The More I Drink         8         12           28         Sugardand, Everyday America         7         5           29         Sugardand, Everyday America         7         5           30         VanZart, Gees Down Easy         7         5           34Ar         Big & Rich, Between Raising Heil And         15         1           34Ar         Jason Aldeen, Luaghed Umi Wo Cried         9         4	12         J. Holiday.         82,122         81,760           13         Rihanna,         Don't Stop The Music         73,116         78,842           14         50 Cent,         Ayo Technology         72,535         78,627           15         Akon,         2         2         78,647
A+     Jay Z. Blue Magic     13     5       A+     Jay Z. Blue Magic     13     5       A+     Jay Z. Blue Magic     18     5       A+     Jay Z. Blue Magic     18     5       Great American Country MD: Tony Trovero Scripts B15-327-525     Great American Country Great American Country	FUSE Dir. Pgmg:: Janis Unterweiser Rainbow-Media 212-324-3416	Sorry, Blame I: On Me 72,065 83,271 16 colbie Caillat. Bubbly 69,490 66,252 17 Karrye West. Stronger 69,309 85,895 18 Chris Brown,
TW LW	Twillion 1 Marcon 5, Wake Up Call 2 The Academy Holl Eventhing We Had IF 16	Wail To Wail         68,022         85,666           19         T-Pain,         83,022         85,666           20         Carrie Underwood,         64,427         68,056           20         Carrie Underwood,         61,749         45,745
4 Sara Evans, As II 28 35 5 Reta McSine Que Vin Kelly Clarkson, Because 27 27 6 Carrie Underwood, So Small 26 26 7 Brooks & Dunn, Proud 01 The House We 25 27 8 Toby Keith, Love Meil You Can 25 28 9 Micraeda Landere Earonsis In & Scraal 2, 4 25	3 50 Cent, Ayo technology 15 15	
10 Kenny Chesney, Don't Bink 22 23 11 Dierks Bernley, Free And Easy 22 24 12 Trisha Yearwood, Heaven, Heartache 21 24 13 Blake Shefton, The More I Dinik 20 19	Rithanna, Hate That Love You 15 20     Fall Due Toy, in Like A Lavyer, 14 19     Seri Tankian, Empty Walk 14     Seri Tankian, Manager Seri Tankian, Seri Tankian 19     Seri Tankian, Seri Kushangar 13     Silversum Pickups, Wei Thought Dun 12     Seri Tankian, Seri Kushangar 10     Seri Tankian, Seri Kushangar 1     Silversum Pickups, Wei Thought Dun 12     Seri Tankian, Seri Tought Dun 12     Seri Tankian,	1         Souija Boy Tell'ern, Crank That (Souija Boy)         764,033         1,049,212           2         Britmer Spears, Gimme More         742,456         1,075,938           3         Aicia Keys. No One         691,306         646,682           4         Karye West,         691,306         646,682
17         Sugarland, Stay         19         12           18         Emerson Drive, Moments         19         13           19         Joe Nichols, Another Sciel 01         19         18           20         LeAm Rimes, Nothin 2         19         26           21         Blake Shetton, Don't Make Me         17         15           22         Mantaneous Centry, What Do Ya Think, T         17         17	16         Baby, Bash, Cyclone         11         0           17         Coheed And Cambria, The Running Free         11         6           18         Sum 41, Walking Disaster         11         14           19         Against Mel, Thrash Umrael         11         15           20         Gwen Stefani, Now That You Got It.         11         16           21         Prink, Who Knew         11         17           22         Good Chartone, 10 Oni Wanna Be Ih Love 11         17	Stronger         530,786         570,418           J. Holday,         Bed         528,764         514,536           Chris Brown,         528,764         514,536           Kiss Kiss         522,724         505,839           Sean Kingston,         820,053         477,192
23         Craig Mongan, Tough         16         17           24         Hall Retchum, InFort0 11 The Alamo         14         5           25         Jason Michael Carroll, Livin Our Love         14         16           26         Alison Krauss, Simple Love         14         17           27         Eagles, Hov Love         14         17           28         Elify Ray Cyrus, Rearly, Set, Don't Go         13         13           29         Carly Walker, Fail         12         11	16         Baiyt, Baiyt, Cyclone         11         0           17         Coheed And Cambria, The Running Free         11         6           18         Sum 41, Walking Disaster         11         14           19         Against Met, Thrash Unreal         11         15           20         Goven Stafan, New That You Got It         11         16           21         Prink, Who Knew         11         17           23         The Staring Line, Island (Hoat Ave)         11         17           24         Brink, Who Knew         11         17           25         Good Charlotter, I Don't Wanna Be lin Love 11         17         26           26         Angels And AirVasers, Evenythind's Merkward         11         20           26         Angels And AirVasers, Evenythind's Markward         11         20           27         The White Stripes, You Don't Know What 10         13         28         Heier, All Around Me         10         16           28         Jennifer Lopez, Doit Weil         9         4         30         The Strashing Pamyteinse. That's The Way         9	8         Avril Lavigne, When You're Gone         448.796         431.814           9         50 Cent, Ayo Technology         440.555         424,199           10         Keyshia Cole, Left 'Go         424,756         448.014           11         Colbie Califat.         424,756         448.014
30 Carrie Underwood. Before He Cheats 11 6 A+ Garch Birnoks, More Than A Memory 9 0 A+ Gretchen Wilson, You Don't Hwor Boo 6 4 A+ Jacon Aldean, Laugher Undi We Cried 6 4	A+ Bafy Bash, Cyclone 11 0 A+ Plies. Hypnotized 8 0	Bubbly 423,627 396,891 12 Fergie, Big Girls Don't Cry 420.157 462,496 13 Plain White T's, Hery There Deliah 402,770 397,419
MTV2 St. UPMusic & Talent: Amy Dayle VPMusic & Talent: Peter Barro Viacom 212-258-900	MuchMusic Canada Di: Music Pgmg Sheta Sullivan CHUM Limited 416-591-5757	14         Timbaland, The Way I Are         395,380         351,586           15         Elliott Yamin, Wait For You         392,775         390,853           16         Chris Brown, Waillo Vail         384,306         475,394           17         Avril Lavigne, Girlfmend         382,022         356,088
TW LW	TW LW 1 Britney Spears, Gimme More 42 19 2 Souija Boy Tell Fem, Crank That 52 21 3 Hedley, She's So Sorry 27 21 4 Karrye West, Good Liv Mana 24 13 6 Linkin Park, Sheed Hout 23 17 9 Doent, Light Money 29 19 9 Mochols, Wake Up Call 19 16 10 Foo Engines. The Protender 19 20 11 Avril Lavines. Hot	18         Rihanna,         378,896         384,062           19         Baby Bash,         376,335         301,721           20         Hurricane Chris,         376,355         301,721           20         Hurricane Chris,         376,745         356,948           21         T-Pain,         376,745         356,948
7 Flayaz Cacle, Dutter Day Doy	6 Linkin Park, Bleed It Out 23 17 7 50 Cert, I Get Money 20 18 8 Attack in Black, Young Leaves 19 12 9 Maroon 5, Wake Up Cal 19 16 10 Foor Egitters. The Privender 19 20 11 Avril Lavigne, Hot 18 12 12 Faber Drive, Tongue Tied 17 17	Bartender         375,152         495,803           22         Aly & AJ,         Potential Breakup Song         364,432         333,094           23         Rihanna,         361,450         365,250         365,250           24         Daughthy,         0         365,573         321,646
13 DJ Khaled, Tri So Hond 14 Hurricane Chris, The Hand Clapp 11 12 15 Soujja Boy Tell ern, Crank That 11 13 16 Agenest Mei, Thrach Unreal 17 The Red Jumpsin Apparentus, Your 9 19 The Red Jumpsin Apparentus, Your 9 19 Berland Jumpsin Apparentus, Your 9 19 Berland Jumpsin Apparentus, Your 9 10 Berland Jumpsin Apparentus, Your 9 11 Berland Jumpsin Apparentus, Your 9 12 Berland Jumpsin Apparentus, Your 9 13 December Jumpsin Apparentus, Your 9 14 Berland Jumpsin Apparentus, Your 9 15 Berland Jumpsin Apparentus, Your 9 16 Berland Jumpsin Apparentus, Your 9 17 December Jumpsin Apparentus, Your 9 18 Berland Jumpsin Apparentus,	12 C 11 18/18/19 D	25 Pink, 340,158 356,528 26 Justin Timberlake, 340,158 356,528 27 Beyonce & Shakira, Beautiful Liar 321,840 283,551
20 Angels And Ainvaves, Everything's Magic 9 8 21 Arreyu, Beconing The Bull 9 9 22 Avenged Sevenfold, Almost Easy 8 3 23 Talib Kweli Feat, william, Hot Thing 8 8 24 Exe Erichter, The Berneford, 8 15	20. Fingler Eleven, Til Keep Your Memory         3         6           21. Gwen Stefani, Now Harl You Gotti         13         10           22. Rinhanna, Hate That I Lov You         12         15           23. Juliy Black, Seven Day Fool         10         4           24. Netly Functado, Do h         10         14           25. Busta Rhymes, Put Your Hands Where         9         3	Wake Up Call         315965         301,318           29         Jennifer Lopez, Do It Well         306,965         266,888           30         Sean Kingston, Me Love         306,444         329,672           31         Yune Berg,         306,444         329,672
26 The Academy IsG, Everything We Had 5 5 27 Wyclet Jean, Sweetst Gir (Dotto Fall) 5 5 28 The Starting Line, Island (Float Avary) 5 14 29 Ja Rute, Body 30 Kenna, Say (bodbye To Love 4 9 30 Kenna, Say (bodbye To Love 14 9	26         Berdnun Spundecksch, Weils Fall Down         9         7           27         Clucky Danger Baund, Traveling         9         11           28         Ne Yo, Can We Chail         9         12           29         Finger Eleven, Falling On         9         16           30         Can Barlow, Legendery         8         0           Arr Belly, Ridin         15         0	Sexy Lady 29,564 22 Awrill Lavigne, 281,613 305,518 33 Fabolous, 77,970 363,988 34 Kelly Clarkson, 277,970 363,988 34 Kelly Clarkson, 277,572 258,122
A+ The Red Jumpsuit Apparatus. Your 9 0 A+ Plies. Hypnotized 7 5	A+ Belly, Ridin' 15 0 A+ Lou Barlow, Legendary 8 0 A+ Linkin Park, Shadow Of The Day 8 0	<b>35</b> T-Pain, Buy U A Drank 274,349 245,557

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27 B

5 14 BUBBLY COLBIE CAILLAT (UNIVERSAL REPUBLIC

CYCLONE BABY BASH FEAT, T-PAIN (ARISTA/RM

I/RMG

BRITNEY SPEARS (JIVE/ZOMBA)

HATE THAT I LOVE YOU RIHANNA FEAT. NE-YO (SRP/DEF JAM/ID

HOW FAR WE'VE COME MATCHBOX TWENTY (MELISMA/ATLAN

AYO TECHNOLOGY 50 CENT FEAT. JUSTIN TIMBERLAKE & TIMBALAND (SH

THE WAY I ARE

14 27 BIG GIRLS DON'T CRY FERGIE (WILL.I.AM/A&M/INTERSCOPE

PARALYZER FINGER ELEVEN (WI

5 DO IT WELL

3 I'M SO HOOD

48 3 INTO THE NIGHT

21 9 OVER YOU

SHADOWPLAY

THE KILLERS (ISLAND/ID

19 10 WAKE UP CALL MARDON 5 (A&M/OCTONE/INTERSCI

DAUGHTRY (RCA/RMG 22 4 TATTOO JORDIN SPARKS (JIVE/ZOMBA)

18 12 BED J. HOLIOAY (MUSIC LINE/CAPITOL)

SANTANA FEAT. CHAO KROEGER (ARISTA/RMG)

I DON'T WANNA BE IN LOVE (DANCE FLOOR ANTHEM) GOOD CHARLOTTE (DAYLIGHT/EPIC)

GOOD LIFE KANYE WEST FEAT. T-PAIN (ROC-A-FELLA/DEF JAM/ID

-A-FELLA/DEE JAN

DJMG

4 13 STRONGER

NO ONE

GIMME MORE

ROCKSTAR

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OCTOBER 26, 2007



#### **OPPORTUNITIES**



ESPN Radio has current openings in Connecticut and California. Hiring for an Account Executive to handle sales in Los Angeles and San Francisco territories, and a Talent Producer for our Bristol, CT headquarters location. Résumés now being accepted online at: www.espn.com/joinourteam. EOE

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Are you tired of doing "corporate" radio and not having much of a say in how you perform your duties??? Well, do we have a job for you!!! 100.7 FM The Bay in Baltimore, MD is looking for a Program Director to take Shamrock's Classic Rock station to the next level. The right candidate will be creative, competitive, a great talent coach, internet-savvy, and sound great on the air. This is a great opportunity to work for a 100+ year old family-owned and operated multi-media company. If you're an expert in music rotation and flow, can interpret and implement music and perceptual research, possess strong organizational skills, can write and produce great imaging, and have a minimum of three years programming experience, we want to talk to you. Please e-mail/ MP-3 your résumé and sample of on-air work to Jeff Laird, General Manager of WZBA-FM at *ilaird@thebayonline.com*. No phone calls please. Shamrock Communications is an Equal Opportunity Employer.

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- AUDIO & VIDEO AIRCHECKS

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PERSONALITY PLUS #PP-227, KKRW/Dean & Rog, WMMR/Preston & Steve, KYSR/Valentine & Lisa Foxx, WMET/Greaseman, \$13 CD

PERSONALITY PLUS #PP-233, KQRC/Johnny Dare, KDWB/Dave Ryan, KYKY/Guy Phillips, KIIS/Ryan Seacrest, \$15 CD.

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ALL CHR #CHR-150, KDWB, WKQI, WKST, KMXV, KCHZ \$15 CD ALL A/C #AC-158, KBIG, WDVD, WWDE, KVIL, WKQC \$15 CD

ALL COUNTRY #CY-180, KSD, WIL, KYGO, KWEL, . \$15 CD. MARKET PROFILE #S-582 DENVER! CHR AC Gold Ciry AOR \$15 CD

MARKET PROFILE #S-532 DERVER: CHA AC Gold City AOR \$15 CD MARKET PROFILE #S-538 ST. LOUIS! AOR CHR AC Gold City AUC \$15 CD PROMO VAULT #PR-69 – promo samples – all market sizes – all formats. \$17 CD SWEEPER VAULT #SV-55 – Sweeper & Lega ID samples, all formats. \$17 CD. ALT-12 (ALL ALTERNATIVE CHN-41 (CHR NIGHTS), 0-29 (ALL OLDIES), CR-

(CLASSIC ROCK), AOR-17 IALL AOR) at \$15 each CD. CLASSIC #C-318, WCFL/Ron Britain-1966, WPGC/Brian Lawrence-1971

KMET/Mary Turner-1982. WFYR/LarryDixon-1988. KOPA-KZZP 1982.. \$18 CD. VIDEO #110, Chicago's WKSC/Ty Bentli, LA's KRTH/Shotgun Tom Kelly. Cincy's WLW/Gary Burbank, San Diego's XHRM/Jagger & Kristi, Seattle's KKWF/Fitz... 2 hrs. \$30 VHS, \$35 DVD.



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#### Deadline

To appear in the following week's issue, your ad must be received by Thursday noon (PST), eight days prior to issue date. Free Opportunities listings should be typewritten or printed on 81/2" x11" company/station letterhead and are accepted only by mail or fax: 310-203-8727. Only free positions sought ads are accepted by e-mail to: <u>rcorrea@radioandrecords.com</u>. Address all 20word ads to R&R Free Opportunities, 5055 Wilshire Blvd., Suite 600, Los Angeles, Ca. 90036.

## THE INDUSTRY'S #1 NEWS SITE!



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## THE BACK PAGES



POWERED BY nielsen BDS

#### **CHR/TOP 40**

THIS WEEK	LAST WEEK	WEEKS ON CHART		SEN BDS THE HITPREDICTOR ICATIONS STATUS IMPRINT / PROMOTION LABEL
1	1	13	STRONGER KANYE WEST	NO. 1(2 WKS) n ROC-A-FELLA/DEF JAM/IDJMG
a.	2	19	THE WAY I ARE TIMBALAND FEATURING KERI HILSON	MOSLEY/BLACKGROUND/INTERSCOPE
1	3	17	WHO KNEW PINK	በ 🛱 LAFACE/ZOMBA
4	4	6	APOLOGIZE MOS TIMBALAND FEATURING ONEREPUBLIC	ST INCREASED PLAYS
5	9	6	BUBBLY COLBIE CAILLAT	
б	5	16	LOVESTONED JUSTIN TIMBERLAKE	LI 🗘 JIVE/ZOMBA
7	7	12	OVER YOU DAUGHTRY	<del>ثا</del> RCA/RMG
8	10	13	WAKE UP CALL MAROON 5	A&M/OCTONE/INTERSCOPE
9	n	7	HATE THAT I LOVE YOU RIHANNA FEATURING NE-YO	SRP/DEF JAM/IDJMG
10	6	21	ROCKSTAR NICKELBACK	ROADRUNNER/ATLANTIC/LAVA

NO. MOST ADDED

NO ONE Alicia Keys (J/RMG)

NO. MOST INCREASED PLAYS

APOLOGIZE Timbaland Feat. OneRepublic (MOSLEY/BLACKGROUND/INTERSCOPE)

TOP **5** NEW AND ACTIVE

BABY LOVE Nicole Scherzinger Feat. will.i.am (INTERSCOPE)

INTO THE NIGHT Santana Feat. Chad Kroeger (ARISTA/RMG)

NO ONE Alicia Keys (J/RMG)

SWEETEST GIRL (DOLLAR BILL) Wyclef Jean Feat. Akon, Lil Wayne & Niia (COLUMBIA)

NEVER TOO LATE Three Days Grace (JIVE/ZOMBA)

COMPLETE CHR/TOP 40 CHART ON PAGE 29

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#### RHYTHMIC

	LAST WEEK	WEEKS	TITLE CERTIFICATIO	
	1	14	CRANK THAT (SOULJA BOY) NO.	1(6 WKS) 11 🕁 COLLIPARK/INTERSCOPE
	2	10	BED J. HOLIDAY	미 🏠 MUSIC LINE/CAPITOL
	3	18	CYCLONE BABY BASH FEATURING T-PAIN	
I	6	n	BABY DON'T GO FABOLOUS FEATURING JERMAINE DUPRI	DESERT STORM/DEF JAM/IDJMG
	8	6	GOOD LIFE KANYE WEST FEATURING T-PAIN	ROC-A-FELLA/DEF JAM/IDJMG
	9	6	KISS KISS MOST INC CHRIS BROWN FEATURING T-PAIN	
	4	16	STRONGER KANYE WEST	IT ROC-A-FELLA/DEF JAM/IDJMG
	5	18	SHAWTY PLIES FEATURING T-PAIN	11 SLIP-N-SLIDE/ATLANTIC
	10	6	NO ONE ALICIA KEYS	<mark>لل</mark> J/RMG
	7	18	LET IT GO KEYSHIA COLE FEATURING MISSY ELLIOTT & LIL KIM	비 ☆ IMANI/GEFFEN/INTERSCOPE

#### NO. MOST ADDED

ROC BOYS (AND THE WINNER IS)... Jay-Z (ROC-A-FELLA/DEF JAM/IDJMG)

NO. MOST INCREASED PLAYS

KISS KISS Chris Brown Feat. T-Pain (JIVE/ZOMBA)

#### TOP **5** NEW AND ACTIVE

I'M 'SO HOOD DJ Khaled Feat. T-Pain, Trick Daddy, Rick Ross & Plies (TERROR SQUAD/KOCH) CAN'T HELP BUT WAIT Trey Songz (SONG BOOK/ATLANTIC) COME HOME Amanda Perez (UPSTAIRS) BODY Ja Rule Feat. Ashley Joi (THE INC./UNIVERSAL MOTOWN)

HYPNOTIZED Gemini (BIG GUN)

COMPLETE RHYTHMIC CHART ON PAGE 34

URBAN						
LAST WEEK	WEEKS	TITLE CERTIFICATIO				
3	8	NO ONE NO ALICIA KEYS	D. 1(1 WK) 📅 J/RMG			
1	16	BED J. HOLIDAY	이 ☆ MUSIC LINE/CAPITOL			
2	22	UNTIL THE END OF TIME JUSTIN TIMBERLAKE DUET WITH BEYONCE	JIVE/ZOMBA			
5	n	DUFFLE BAG BOY PLAYAZ CIRCLE FEATURING LIL WAYNE	DTP/DEF JAM/IDJMG			
4	7	KISS KISS CHRIS BROWN FEATURING T-PAIN	JIVE/ZOMBA			
6	5	GOOD LIFE KANYE WEST FEATURING T-PAIN	ROC-A-FELLA/DEF JAM/IDJMG			
8	15	SHAWTY IS A 10 THE-DREAM	DEF JAM/IDJMG			
12	10	I'M SO HOOD DJ KHALED FEATURING T-PAIN, TRICK DAODY, RICK ROS	S & PLIES TERROR SQUAD/KOCH			
n	16	HOOD FIGGA GORILLA ZOE	BLOCK/BAD BOY SOUTH/ATLANTIC			
13	10	CAN'T HELP BUT WAIT TREY SONGZ	SONG BOOK/ATLANTIC			

#### NO. MOST ADDED

ROC BOYS (AND THE WINNER IS)..., Jay-Z (ROC-A-FELLA/DEF JAM/IDJMC)

NO. MOST INCREASED PLAYS SUFFOCATE J. Holiday (MUSIC LINE/CAPITOL)

#### TOP **5** NEW AND ACTIVE

ROC BOYS (AND THE WINNER IS) ... Jay-Z (ROC-A-FELLA/DEF JAM/IDJMG)

- LOST IN LOVE I-15 (ZONE 4/INTERSCOPE)
- DON'T CALL ME NO MO Project Pat (KOCH)
- WATCH MY SHOES 3deep (TRILL/ASYLUM)
- BODY Ja Rule Feat. Ashley Joi (THE INC./UNIVERSAL MOTOWN)

#### COMPLETE URBAN CHART ON PAGE 37

#### **URBAN AC**

THIS WEEK	LAST WEEK	WEEKS	<b>TITLE</b> ARTIST	1) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL
1	2	14	BABY ANGIE STONE FEATURING BETTY WRI	IND. 1(1WK) GHT STAX/CONCORD
2	3	8	NO ONE ALICIA KEYS	J/RMG
3	1	31		1) ATLANTIC
4	6	12	ANGEL CHAKA KHAN	BURGUNDY/COLUMBIA
5	5	22	IF I HAVE MY WAY CHRISETTE MICHELE	DEF JAM/IDJMG
6	7	34	WHEN I SEE U FANTASIA	l) J/RMG
7	4	28	CAN U BELIEVE ROBIN THICKE	STAR TRAK/INTERSCOPE
8	8	55	PLEASE DON'T GO	11 GOOD GAME/BLACKGROUND/UNIVERSAL MOTOWN
9	9	17	HATE ON ME	HIDDEN BEACH
10	11	n	MY LOVE JOE	JIVE/ZOMBA

#### NO. MOST ADDED MY LOVE JIII Scott (HIDDEN BEACH)

#### NO. MOST INCREASED PLAYS JUST FINE Mary J. Blige (MATRIARCH/GEFFEN)

#### TOP 5 NEW AND ACTIVE

HOW DEEP IS YOUR LOVE The Temptations (NEW DOOR) NEVER WOULD HAVE MADE IT Marvin Sapp (VERITY/ZOMBA) SHOULDA LET YOU GO Keyshia Cole Introducing Amina (IMANI/GEFFEN) RIBBON IN THE SKY Boyz II Men (DECCA) YOU JUST DON'T WANT TO KNOW Marvin Winans (PURESPRINGS GOSPEL)

#### COMPLETE URBAN AC CHART ON PAGE 38

#### COUNTRY

THIS WEEK

LAST WEEK	WEEKS, ON CHART	<b>TITLE</b> ARTIST	I) NIELSEN BDS TH HITPREDICTOR CERTIFICATIONS STATUS IMPRINT / PROMOTION LABEL
1	9	DON'T BLINK KENNY CHESNEY	NO. 1(2 WKS)
4	22	FREE AND EASY (DOW DIERKS BENTLEY	VN THE ROAD I GO) CAPITOL NASHVILLE
3	23	IF YOU'RE READING T	THIS CURB
5	12	SO SMALL CARRIE UNDERWOOD	ARISTA/ARISTA NASHVILLE
2	20	LOVE ME IF YOU CAN TOBY KEITH	
8	8	MORE THAN A MEMO GARTH BROOKS	RY the pearl/big machine
7	18	ONLINE BRAD PAISLEY	ARISTA NASHVILLE
10	34	LIVIN' OUR LOVE SON	IG ARISTA NASHVILLE
11	11	HOW 'BOUT THEM CO GEORGE STRAIT	WGIRLS the MEA NASHVILLE
12	31	FALL CLAY WALKER	ASYLUM-CURB

	THIS WEEK	LAST WEEK	WEEKS	TITLE CERTIFICATION ARTIST IN		
	1	2	17	BIG GIRLS DON'T CRY NO. 7	VILLI.AM/A&M/INTERSCOPE	
	2	1	24	HOME DAUGHTRY	11 <sup>3</sup> 🏦 RCA/RMG	
	3	3	15	HEY THERE DELILAH PLAIN WHITE T'S		
	4	4	27	THE SWEET ESCAPE GWEN STEFANI FEATURING AKON	11 <sup>3</sup> INTERSCOPE	
	5	7	16	WAIT FOR YOU ELLIOTT YAMIN		
-1	6	6	27	BEFORE HE CHEATS CARRIE UNDERWOOD	114 🏠 ARISTA/ARISTA NASHVILLE/RMG	
	7	5	19	(YOU WANT TO) MAKE A MEMORY BON JOVI		
	8	8	30	EVERYTHING MICHAEL BUBLE	143/REPRISE	
	9	12	12	BUBBLY MOST INCREASED PLAY	S/MOST ADDED UNIVERSAL REPUBLIC	
	T	10	9	HOW LONG EAGLES	tt ERC	

#### NO. MOST ADDED LETTER TO ME Brad Paisley (ARISTA NASHVILLE)

NO. MOST INCREASED AUDIENCE WINNER AT A LOSING GAME Rascal Flatts (LYRIC STREET)

#### TOP **5** NEW AND ACTIVE

JUST GOT STARTED LOVIN' YOU James Otto (WARNER BROS./WRN) COUNTRY GIRL Rissi Palmer (1720) ALL SUMMER LONG Kid Rock (TOP DOG/ATLANTIC) LOVE IS A BEAUTIFUL THING Phil Vassar (UNIVERSAL SOUTH) GIRL NEXT DOOR Cole Deggs & The Lonesome (COLUMBIA)

#### COMPLETE COUNTRY CHART ON PAGE 46

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#### NO. MOST ADDED BUBBLY Colbie Caillat (UNIVERSAL REPUBLIC)

NO. MOST INCREASED PLAYS BUBBLY Colbie Caillat (UNIVERSAL REPUBLIC)

#### TOP **5** NEW AND ACTIVE

I JUST LOVE YOU Five For Fighting (AWARE/COLUMBIA) INTO THE NIGHT Santana Feat. Chad Kroeger (ARISTA/RMG) OVER YOU Daughtry (RCA/RMG) 1973 James Blunt (CUSTARD/ATLANTIC)

THE AIR THAT I BREATHE Tom Fuller Band (MESA/BLUEMOON/SMC)

COMPLETE AC CHART ON PAGE 49

THIS WEEK

## THE BACK PAGES



#### HOT AC

THIS WEEK	LAST WEEK	WEEKS ON CHART	TITLE CERTIFICATION ARTIST IN	
1	3	16	BUBBLY NO.	1(1WK) triversal republic
2	1	18	WHO KNEW PINK	LAFACE/ZOMBA
3	2	20	BIG GIRLS DON'T CRY	11 <sup>3</sup> ✿ Will.I.AM/A&M/INTERSCOPE
4	5	14	HOW FAR WE'VE COME MATCHBOX TWENTY	MELISMA/ATLANTIC
5	4	25	FIRST TIME LIFEHOUSE	11 🛱 GEFFEN
6	6	12	OVER YOU DAUGHTRY	RCA/RMG
7	7	12	WAKE UP CALL MAROON 5	A&M/OCTONE/INTERSCOPE
8	9	14	DREAMING WITH A BROKEN HEART	AWARE/COLUMBIA
9	8	25	HEY THERE DELILAH	
10	10	41	ROCKSTAR NICKELBACK	

#### NO. MOST ADDED

APOLOGIZE Timbaland Feat. OneRepublic (MOSLEY/BLACKGROUND/INTERSCOPE)

NO. MOST INCREASED PLAYS APOLOGIZE Timbaland Feat. OneRepublic (MOSLEY/BLACKGROUND/INTERSCOPE)

#### TOP **5** NEW AND ACTIVE

SHADOW OF THE DAY Linkin Park (WARNER BROS.) LOVE LIKE THIS Natasha Bedingfield (PHONOGENIC/EPIC) THE WAY LAM Ingrid Michaelson (CABIN 24/ORIGINAL SIGNAL/RED) TEENAGERS My Chemical Romance (REPRISE) I DON'T WANNA BE IN LOVE (DANCE FLOOR ANTHEM) Good Charlotte (DAYLIGHT/EPIC)

COMPLETE HOT AC CHART ON PAGE 50

#### SMOOTH JAZZ

THIS WEEK	LAST WEEK	WEEKS ON CHART	TITLE ARTIST	IN NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	
1	1	18	R N R RICK BRAUN & RICHARD ELLIOT	NO. 1(8 WKS)	
2	2	13	AIN'T NO WOMAN (LIKE THE JEFF GOLLB FEATURING RICHARD ELLIOT	ONE I GOT) NARADA JAZZ/BLG	
3	3	27	BLACK RIVER KEIKO MATSUI	SHOUT! FACTORY	
4	4	23	LADIES' CHOICE PAUL TAYLOR	PEAK/CONCORD	
5	5	26	BORN 2 GROOVE	NARADA JAZZ/BLG	
6	7	27	NOODLE SOUP	NAT VE LANGUAGE	
7	6	22	STREET LIFE	TRIPPIN 'N' RHYTHM	
8	8	10	FIRE AND RAIN KENNY "BABYFACE" EDMONDS	MERCURY/IDJMG	
9	10	23	SLAMMIN JAY SOTO	NUGROOVE	
10	9	34	CORINNE BAILEY RAE	CAPITOL	

#### NO. MOST ADDED

VENICE Chris Botti (COLUMBIA)

#### NO. MOST INCREASED PLAYS BLUE WATER Eric Marienthal (PEAK/CONCORD)

TOP **5** NEW AND ACTIVE

LET'S DO IT AGAIN Wayman Tisdale (RENDEZVOUS) KEEPIN' IT COOL Nick Colionne (NARADA JAZZ/BLG) NO ONE Alicia Keys (I/RMG) BETWEEN US Nyee Moses (NYEE MOSES) SWEET SURRENDER Chieli Minucci & Special EFX (SHANACHIE)

COMPLETE SMOOTH JAZZ CHART ON PAGE 53

#### ALTERNATIVE

THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	NELSEN BDS	
1		12	THE PRETENDER FOOFICHTERS	NC. 1 (10 WKS) COSWELL/RCA/RMG	
2		19	BLEED IT OUT	WARNER BROS.	
3	-	16	MISERY BUSINESS PARAMORE	fueled by Ramen/Atlantic/Lava	
4	L	22	NEVER TOO LATE THREE DAYS GRACE	<b>ث</b> JIVE/ZOMBA	
5	Ŧ	8	FAKE IT SEETHER	ាំ WIND-UP	
6	e	8	BIG CASINO JIMMY EAT WORLO	TINY EVIL/INTERSCOPE	
7	-	36	PARALYZER FINGER ELEVEN	በ 🏠 WIND-UP	
8	ç	6	EMPTY WALLS SERUTANKIAN	SERJICAL STRIKE/REPRISE	
9	ε	20	ALL AROUND ME	A&M/OCTONE/INTERSCOPE	
10	10	9	YOU DON'T KNOW WHAT THE WHITE STRIPES	LOVE IS (YOU JUST DO AS YOU'RE TOLO)	

#### NO. MOST ADDED

RAINY MONDAY Shiny Toy Guns (UNIVERSAL MOTOWN)

NO. MOST INCREASED PLAYS SHADOW OF THE DAY Linkin Park (WARNER BROS.)

#### TOP 5 NEW AND ACTIVE

69

11 NIELSEN BDS

TICK TICK BOOM The Hives (INTERSCOPE) RISE TODAY Alter Bridge (UNIVERSAL REPUBLIC) BODYSNATCHERS Radiohead (RAD OHEAD) ALCOHAULIN' ASS HellYeah (EPIC) LONG ROAD TO RUIN Foo Fighters (RCSWELL/RCA/RMG)

COMPLETE ALTERNATIVE CHART ON PAGE 55

#### ACTIVE ROCK

THIS WEEK	LAST WEEK	WEEKS	<b>TITLE</b> ARTIST	NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL
1	1	12	THE PRETENDER FOO FIGHTERS	NO. 1 (4 WKS) ROSWELL/RCA/RMG
2	2	9	FAKE IT SEETHER	WIND-UP
3	3	11	SO HOTT KID ROCK	TOP DOG/ATLANTIC
4	4	17	BLEED IT OUT	WARNER BROS.
	6	15	LIFE IS BEAUTIFUL SIXX: A.M.	ELEVEN SEVEN
	5	15	ALCOHAULIN' ASS HELLYEAH	EPIC
7	8	12	RISE TODAY ALTER BRIDGE	UNIVERSAL REPUBLIC
8	9	26	NEVER TOO LATE THREE DAYS GRACE	JIVE/ZOMBA
9	10	14	BECOMING THE BULL	HOLLYWOOD
10	11	6	EMPTY WALLS SERJ TANKIAN	SERJICAL STRIKE/REPRISE

#### NO. MOST ADDED PSYCHO Puddle Of Mudd (FLAWLESS/GEFFEN)

NO. MOST INCREASED PLAYS

GOOD TIMES BAD TIMES Godsmack (UNIVERSAL REPUBLIC)

#### TOP 5 NEW AND ACTIVE

THE RUNNING FREE Coheed And Cambria (COLUMBIA) ANGER CAGE Course Of Nature (SILENT MAJORITY/ILG) TALL TALES TASTE LIKE SOUR GRAPES Fair To Midland (SERUCAL STRIKE/UNIVERSAL REPUBLIC) THRASH UNREAL Against Me! (SIRE/REPRISE) RIOT Three Days Grace (UVE/ZOMBA)

COMPLETE ACTIVE ROCK CHART ON PAGE 56

#### ROCK IN NIELSEN BDS TITLE ARTIST IMPRINT / PROMOTION LABEL THE PRETENDER NO. 1(2 WKS) 2 n ROSWELL/RCA/RMG PARALYZER 38 WIND-UP SO HOTT 10 TOP DOG/ATLANTIC 4 FAKE IT 8 WIND-UP NEVER TOO LATE 5 24 JIVE/ZOMBA I DON'T WANNA STOP 28 EPIC FAMOUS PUDDLE OF MUDD 22 FLAWLESS/GEFFEN RISE TODAY ю UNIVERSAL REPUBLIC LIFE IS BEAUTIFUL 16 ELEVEN SEVEN WHAT I WANT 26 C SLASH DCA/DMC

#### NO. MOST ADDED NOTHING TO LOSE Operator (ATLANTIC)

#### NO. MOST INCREASED PLAYS

GOOD TIMES BAD TIMES Godsmack (UNIVERSAL REPUBLIC)

#### TOP **5** NEW AND ACTIVE

UNTIL THE END Breaking Benjamin (HOLLYWOOD) NOTHING TO LOSE Operator (ATLANTIC) THE BLEEDING Five Finger Death Punch (FIRM) HOLD ON Korn (VIRGIN) PSYCHO Puddle Of Mudd (FLAWLESS/GEFFEN)

COMPLETE ROCK CHART ON PAGE 57

### TRIPLE A

THIS	LAST	WEED	ARTIST	IMPRINT / PROMOTION LABEL
1	1	14	HOLD ON NO.	1(8 WKS) RELENTLESS/VIRGIN
2	3	18	SHUT YOUR EYES SNOW PATROL	POLYDOR/A&M/INTERSCOPE
3	2	8	RADIO NOWHERE ERUCE SPRINGSTEEN	COLUMBIA
4	4	13	THE UNDERDOG SPOON	MERGE
	7	7	PUNISH THE MONKEY MARK KNOPFLER	WARNER BROS.
6	5	12	1973 JAMES BLUNT	CUSTARD/ATLANTIC
7	6	21	BUBBLY CDLBIE CAILLAT	UNIVERSAL REPUBLIC
8	9	7	GONE, GONE, GONE (DONE MOVED ROBERT PLANT & ALISON KRAUSS	ON) ROUNDER
9	8	16	IN THE COLORS BEN HARPER & THE INNOCENT CRIMINALS	VIRGIN
10	14	4	YOU'RE THE WORLD TO ME DAVID GRAY	ATO/RED

#### NO. MOST ADDED SHINE OVER BABYLON Sheryl Crow (ASM/INTERSCOPE)

NO. MOST INCREASED PLAYS SHINE OVER BABYLON Sheryl Crow (A&M/INTERSCOPE)

#### TOP **5** NEW AND ACTIVE

LISTENING TO LEVON Marc Cohn (DECCA) CITY OF IMMIGRANTS Steve Earle INEW WEST 

OCTOBER 26, 2007

#### www.americanradiohistory.com

24:7 NEWS ONLINE @ www.RadioandRecords.com

THIS WEEK	LAST WEEK	WEEKS	TITLE ARTIST	IMPRIN
1	1	14	HOLD ON ET TUNSTALL	NO. 1(8 W

TURPENTINE Brandi Carlile (COLUMBIA)
ALL DOWNHILL Lyle Lovett And His Large Band (CURB/LOST HIGHWAY
SILVER LINING Rilo Kiley (WARNER EROS.)
COMPLETE TRIPLE A CHART ON PAGE 60



With some of the biggest acts of the past decade in his stable, Zomba executive VP of pop promotion maintains optimism about industry's future

## Joe Riccitelli

#### By Erica Farber

With passion and focus, Joe Riccitelli is bullish on the record business. From his early days as an intern to his promotion earlier this year to executive VP of pop promotion for Zomba Label Group, he is quick to credit his staff as the reason for the group's success.

**Getting into the business:** I was interning at PolyGram in the promotion department, working under John Betancourt, David Leach, Brenda Romano and John Boulos. I was calling college radio stations, reporting to Jack Isquith, who was running the college radio department. Then it was time to get a real job. I took a position as an advertising clerk in the sales department there, but kept close contact with the promotion department. When Jack left to go to Epic to run their college department, the position opened up. I interviewed with David and John [Betancourt] and they gave me the job. I did that for six months and then interviewed for a field job, and they moved me to Charlotte.

I did that in Charlotte, Dallas and Boston over a three-year period, as labels were expanding. They wanted to launch a Polydor label, which eventually became [the PolyGram Label Group] within about 18 months. I was doing promotion for Polydor in Boston and moved to New York to do national CHR. Then Polydor became [PLG]. It was the vision of Alain Levy. He brought in Rick Dobbis and Johnny Barbis and I was the CHR director, working side by side with Vicki Leben. I moved up in the national CHR department, became a VP in 1993 and senior VP of promotion, following Sky Daniels, in 1995.

Joining Zomba Label Group: PolyGram was sold to Universal in 1998 and merged the Island and Mercury staffs. I exited at that point and within a week landed the position at Jive. Barry Weiss and I had been talking for six months about coming over as he was working on the next growth spurt with the launch of Britney Spears and the success of the Backstreet Boys. We became the Zomba Label Group when BMG purchased the company. LaFace and Arista folded in with us in 2004. Recently, we moved to the Sony offices and now we're one of the largest chart-share front-line companies in the business. Long-range plans: We have some really big releases [in the fourth quarter]. On Oct. 30, there's Backstreet Boys, who have sold 75 million records and are one of the biggest recording acts in the business. Nov. 6, we have Chris Brown's sophomore record. His current single, "Kiss Kiss" featuring T-Pain, is flying up the charts. Britney Spears' album "Blackout" features the song "Gimme More," which [had] been No. 1 on iTunes. While the general public is infatuated with the whole media circus going on with her, they still have the ability to separate good songs; they've purchased this record in droves and [it was] No. 3 on The Billboard Hot 100. Then we have our first American Idol coming out, with Jordin Sparks.

**Relationship between radio and records:** The compliance agreements between the major labels and radio have actually helped the relationship. The best music will rise to the top. Radio now has tools to use besides callout research: digital songs and ringtone numbers that can help in making better decisions and not basing everything strictly on research. That is going to help both [industries] overall.



I'm a competitive promotion head and I'm passionate about what I believe in, but there are times it can get difficult. We all have the same goals, and we will be working closer with each other as we move down the road.

**State of radio:** [The Portable People Meter] is going to make a big difference for radio. It's going to be much more of a real deal and radio will be able to accurately look at what's going on in their marketplace. Getting this type of information on a near minute-by-minute basis can be a blessing and a curse. We have to make sure knee-jerk decisions aren't being made because information is coming so quickly.

State of the record business: Controlling costs is like any other business; we're getting a better handle on it. The record business is not going to go away. I luckily work for a boss in Barry where we pride ourselves on selling records and making a profit. I'm going on my ninth year. We've done well in that time and a lot of it has to do with how we make decisions. Our batting average is much better than other labels'.

**Something that would surprise readers to learn:** The way we go out of our way to watch costs and make decisions about picking singles. We're an A&R-driven company that really believes radio is the forefront.

**Career highlight:** Just trying to be true to myself and the people that work with me and for me. I go out of my way to help people get started in the business. Sony BMG does a good job with its internship program. I spend a couple of hours every semester doing a presentation about the music business. I try to give insight and help them understand the tools we use on a daily basis.

We take a lot of time with our department interns. William Patterson University in New Jersey, where I graduated, has a music business master's degree program that [veteran record label executive] Jim Caparro is involved with, and I work closely with them and donate time to the music management program.

**Most influential individual:** Barry Weiss. I've learned so much about the business in general from him and have become a better manager overall. And Johnny Barbis, because of his promotion expertise and the big-hearted guy that he is.

Advice for radio: Be open-minded and look at the tools in front of you to help make decisions.

Advice for the music industry: Passion and teamwork are two things that keep Zomba at the top.

'The compliance agreements between the major labels and radio have actually helped the relationship.'

—Joe Riccitelli

#### of pop promotion **Favorite radio format:** CHR/top 40

Liver Notes

Profile: Joe Riccitelli

Title: Zomba Label

Group executive VP

Favorite TV show: "Top Chef" Favorite song: "Thunder Road" by Bruce Springsteen Favorite movies: "The Natural," "Crimson Tide" and "The Shawshank Redemption" Favorite book: "Lonesome Dove by Larry McMurty Favorite restaurant: Craft in New York Beverage of choice: Oregon Pinot Noir Hobbies: "Working out, reading and playing fantasy sports.' E-mail address: ioe.riccitelli @jiverecords.com



## **R&R CHRISTIAN SUMMIT**

#### THURSDAY

8:00am-5:00pm REGISTRATION OPENS

#### 8:30-10:00am OPENING KEYNOTE/BREAKFAST Featuring Dave Burchett

Sponsored by Integrity Label Group Performance by Paul Baloche & Kathryn Scott

Emmy Award-winning television sports director, author and Christian speaker Dave Burchett will open the Summit with his unique blend of humor, compas-

sion, insight and honesty. He is the author of "When Bad Christians Happen to Good People" and "Bring'em Back Alive – A Healing Plan For Those Wounded by the Church." He and his

wife, Joni, were also staff members of Campus Crusade's Athletes In Action. To learn more about Burchett, go to www.daveburchett.com.

#### 10:15-11:30am GENERAL SESSION Facing The Facts About New Media

Internet radio, satellite radio, podcasts, social networking sites and other forms of new media that compete for listeners' attention surround terrestrial radio. This panel will cover not only how to compete with new media, but how to use new media to promote your radio station and engage the new-media savvy listeners of today.

Moderator: Mark Adkison, EMI CMG VP of digital

strategy & development. Panelists: Alan Mason, Goodratings Strategic Services partner; Scott Lindy, Sirius director of country programming; Joe Galante, Sony BMG chairman

#### 11:45am-1:30pm LUNCH

Sponsored by Word Entertainment Performances by Mark Schultz, Stellar Kart, Cadia

#### 1:45-2:45pm GENERAL SESSION One Step Closer To The Truth: Arbitron's PPM

Arbitron will host this session to bring you up to speed on the latest PPM information, including the most recent numbers from PPM markets, and some of them may surprise you. PPM is definitely changing the way programmers think. We'll find out why. what they're doing differently and how it's working.

#### 3:00-5:00pm GENERAL SESSION **Radio And Records Group Therapy**

Performance by Justin Unger

Co-sponsored by Heights Music Group and ONdO Entertainment This panel is back for the third year in a row by popular demand. Panelists from the Christian radio community and from the Christian record community will discuss what's most important to their community right now. With interaction from audience members, we'll all

## November 15-16, 2007

#### **Marriott at Vanderbilt University Nashville, Tennessee**



Paul Baloche

Addison Road

discuss how we can continue the growth of the Chris-

tian music industry, radio and records, and continue to

Kathryn Scott

33Miles

INTEGRITY

word

lead people to Christ.

5:30-700pm DINNER

Sponsored by EMI-CMG

Daniel Doss, Josh Wilson







Caedmon's Call







**Britt Nicole** 

### **Robbie Seav**

Laura Story

P

provident

11:45am-1:30pm LUNCH Sponsored by Provident Label Group Performances by Michael W. Smith, Leeland,

Brandon Heath, Kelly Pease. Matt Maher

1:45-2:45pm GENERAL SESSION Brand Development: Making The Big Idea Happen

Sheri Warnke is a senior media and marketing executive with more than 25 years of national experience in magazine publishing, national advertising, entertainment and music marketing, experiential marketing and event promotion. If you've had big ideas but have never been able to pull them off, Sheri will let you know how strategic partnerships with national



corporations or companies in your own community can help make them happen.

#### 3:00-4:00pm GENERAL SESSION **Creating Powerful Radio**

Geller Media International president and "Creating Powerful Radio" author Valerie Geller will show you how to get, keep and grow your audience by creating powerful radio. Most importantly, she'll talk about how to never lose a listener!



#### 4:15-5:30pm GENERAL SESSION **Christian Rate-A-Record\***

Another popular panel returns for the third straight year as panelists from radio and labels, as well as audience members, get to listen to brand-new music, then rate each song using Broadcast Architecture's Mix-Master digital dials Panelists: Dan Michaels INO Records: David Pierce, K-LOVE/Air 1; Andrea Kleid, EMI CMG; Scott Smith, WPOZ/ Orlando

#### **R&R CHRISTIAN INDUSTRY ACHIEVEMENT AWARDS DINNER**

Performances by MercyMe, Caedmon's Call, The Afters, Skillet

**R&R Christian Industry Achievement Awards** Once again this year, awards will be presented for stations of the year in all market sizes, plus PD, MD and personalities of the year. We'll also crown labels and record promoters of the year as nominated and voted on by you.





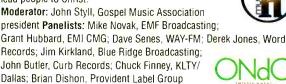
story of his family's escape from Iran when he was just 9 years old. They moved to the United States,

people a year. Nasser also authored "Glory Revealed, which was released along with the "Glory Revealed" CD, and joined Third Day's Mac Powell and other artists on





Fee



The Afters

Mark Schultz

EMI Music Christian Music Group Performances by Mandisa, Matthew West, Britt Nicole. Robbie Seay,

7:15pm CLUB R&R (offsite) Sponsored by Curb







#### 8:00am-5:00pm REGISTRATION OPEN

#### 8:30-10:00am KEYNOTE/BREAKFAST **Featuring David Nasser**

Sponsored by INO Records

Performances by 33Miles, Addison Road, Laura Story Author, speaker and minister David Nasser will deliver the Friday morning keynote with his amazing

where he struggled as a young man, then found Christ in college and began sharing his story with others. Today he speaks to over 500,000



10:15-11:30am GENERAL SESSION The Slacker And The Spoiled:

Engaging Gen X & Y Sponsored by INO Records

Performance by Fee

the "Glory Revealed" tour.

How can you attract and keep younger listeners tuned in to your station? We'll find out from one of the top experts in this field, Tristan Coopersmith, director of marketing, research and trends at The Intelligence Group, a division of Creative Artists Agency that focuses on

consumer insights and trend forecasting. Tristan will first explain what these two very different generations want and then share how Christian radio stations and record labels can meet those needs in a way that will resonate and have a lasting impact



7:45pm **CLUB R&R** 











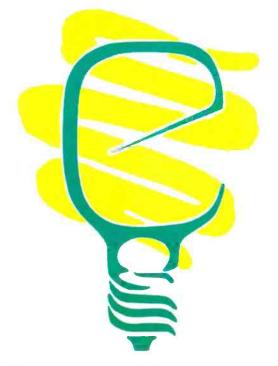
# The Edison National Christmas Music Test

Play the strongest holiday music with the most trusted name in holiday research!

A comprehensive holiday list tested with a large national sample of Christmas music listeners. Fielding now with immediate results on your desk by November 9.

## Make sure your station celebrates this holiday season.

For availability in your market, contact Sean Ross (sross@edisonresearch.com) or Melissa DeCesare (mdecesare@edisonresearch.com). Or call 908-707-4707



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