

#### STRAIT UP

George Strait Establishes

A Country Career-High Bow At No. 19 With 'I Saw God Today.' He's The Fifth Act And 'God' The Seventh Nielsen BDS Era Song To Debut In The Top 20 p.23

#### SOUND DECISIONS

Three For The Show: Josh Kelley, We The Kings And The Almost Break With Tradition On New Projects p.24



FEBRUARY 15. 2008 NO. 1749 \$6.50

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WEB: Terrestrial Radio Internat Civisions Reach New Heights. Can Labels Cash In? pus

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Although he had never heard of our music, he said our snow had taken his mind off things and let him just relax — he clears roadside bombs every day. After another show a soldier told us, 'I' I never forget you guys as long as I live.' As a performer, you don't often get to hear things like that, out on an Armed Forces Entertainment tour you hear it a lot and it's humbling.

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- ALAN SCHAEFER, LEAD SINGER - FIVE STAR IRIS



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### R&R News Focus

#### **MOVER** O'Neill To Manage Salem/New York

Sean O'Neill is named GM of Salem Communications' two New York stations, Christian talkers WMCA-AM and WWDJ-AM. He replaces Susan Lucchesi, who left last



year. O'Neill was most recently general sales manager at CBS Radio KFWB (News 980)/ Los Angeles and the Dodgers Radio Network. Before, he was VP/GM of Big City Radio's Latin pop KLYY (Viva 107.1)/Los Angeles. O'Neill says, "There are many exciting opportunities on the horizon, and I'm honored to be leading the team."-Kevin Peterson

#### **SHAKER** Chicago Welcomes 'El Chulo De La Mañana'

Spanish Broadcasting System regional Mexican WLEY (La Ley)/Chicago has a new morning show, "El Chulo de la Mañana," hosted by Joaquín Garza, "El Chulo." The show airs 5:30 a.m.-10 a.m. Monday-Friday. "From all corners of the country where his show is heard, Joaquín Garza continues to make history as one of the most popular Hispanic radio hosts in the country," SBS/Chicago VP/GM Terry Hardin says. "We are glad to welcome this talented team to the SBS family." Prior to joining La Ley, Garza hosted "El Chulo y La Bola" on Border Media Partners' regional Mexican KHHL (La Ley)/Austin. "El Chulo de la Mañana" also simulcasts on Border's Texas outlets in San Antonio, Laredo, McAllen and Austin.

#### **DEALMAKER CCR Selects Ando For Streaming Metrics**

Clear Channel Radio's Online Music & Radio division will use Ando Media's audience measurement service. Webcast Metrics, for all of its stations engaged in streaming. CCR will measure in real time their online audiences, which will help plan promotions and ad campaigns. run in streams. Additionally, Ando provides real-time listener statistics for all of its social networking sites. "We now have third-partyvalidated real-time statistics at the station level," Online Music & Radio VP of business/product development Larry Linietsky says.-Mike Boyle

#### **RAB Conference Casts Light** On Future Opportunities

RAB president Jeff Haley unveiled a bold industry mission to put radio receivers "on every mobile phone, PDA and MP3 player within the next five years" during his Feb. 12 keynote speech at the RAB 2008 conference in Atlanta."We need to be everywhere there is a speaker and headphones," he said, estimating that making radio available on cell phones could bring the industry an additional \$3 billion in incremental revenue.

RAB chairman and Greater Media president/CEO Peter Smyth told R&R that broadcasters are in discussions with device makers attracted to the idea, because it would increase available entertainment choices.

Haley added that there is evidence of demand for radio on additional devices: An FM tuner is the top-selling accessory for Apple's iPod, and a survey Microsoft conducted of users of its radio-equipped Zune MP3 player found that 74% of respondents say radio is the main way they discover music.

Optimism also peaked through in an opening-day session Feb. 11 on "How to Cross the Digital Divide." Executives from the digital divisions of three radio groups identified local online advertising as the fastest-growing segment in the interactive

ad market—worth an estimated \$8 billion. marketing/sales excellence in the urban marketplace. "I don't know why everyone is so gloomy," said Deb Esayian, panel moderator and Emmis Interactive VP of integrated sales." I think this is the best opportunity we've ever had." Entercom senior VP of digital Sandy Smallens added that digital is "the latest place where we can take our brands to bring them alive," while Mike Aronow, director of sales development for CBS Radio's digital media group, noted, "We can't just be in the space. We have to lead."

In another panel, a group of sales experts assured broadcasters that stations previously passed over by media buyers as "second- or third-tier" options are now getting in on ad buys in markets where Arbitron's Portable People Meter ratings service has been commercialized.

Blaise Howard, VP/GM at top-rated AC WBEB/Philadelphia, said that advertisers in his market, the first to adopt electronic audience measurement, have gone as deep as 18 stations.—Paul Heine

#### Hats Off At RAB



American Urban Radio Networks presented its annual Urban Knight Awards Feb. 11 at the RAB Radio Sales, Management and Leadership Conference in Atlanta. WHUR/Washington GM Jim Watkins, center, was inducted into the Urban Knight Hall of Fame, along with Michael Carter, president of the Carter Co. Broadcast Group (KPRS/Kansas City), With Watkins are AURN executive VP of sales Howard Eisen, left, and president of program operations and affiliations Jerry Lopes. The Urban Knight Awards were initiated in 2002 to honor

nts playoff run and eventual ser Bowl victory, according

Inspiring Women in Radio. That's up slightly from last slightly less than 17% of the

Kagan. The predicted increase expected growth of 2%-3%. station revenue is expected to increase at a 4.9% compound

#### ON THE WEB

#### **CCKA To Double Number** Of Marketing Directors

Looking to attract more advertisers to radio's growing multiplatform opportunities across traditional and digital channels, Katz Media Group expands Clear Channel Katz Advantage's marketing group. The group plans to double the number of marketing directors who promote benefits of multiplatform radio to advertisers from 25 to 50. In addition, CCKA's marketing group, which recently opened an Atlanta office, will open a San Francisco bureau, for a total of nine locations. Eleven groups represented by CCKA-including Clear Channel (which boasts the largest Internet radio platform), Cox Radio, Greater Media, Emmis and Citadel—have committed to support the expansion by endorsing higher premiums for sales commissions. CCKA, like the rest of the radio industry, has begun to more aggressively reposition radio beyond its traditional definition in order to create new revenue streams and turn around a sluggish. traditional ad market.

"Radio has made enormous advances in the last two to three years and has reemerged as a flexible, modern medium," says Bonnie Press, president of Katz Advantage, which has already had success orchestrating multiplatform radio campaigns for Carmax, Pizza Hut, Seat Exchange and Turner Broadcasting. "There is a level of awareness among advertisers, but there is a lot more to do." -Katy Bachman, Mediaweek

#### **Neal Becomes Source PD**

Clear Channel urban WKKV (V100)/ Milwaukee mixer Tony Neal is upped to PD of Radio Multi Media's WNOV-AM (860 AM the Source)/Milwaukee. The station was recently acquired from Courier as

an urban AC outlet, but is now leaning more urban. Neal, who is also founder of the Core DJs, will maintain his position with the organization and continue to mix on V100. In



addition, he is a part-owner of Radio Multi Media.-Darnella Dunham

www.RadioandRecords.com

#### **Cutbacks Continue To Rock CBS Radio, Emmis**

Following in the footsteps of Clear Channel Radio, Emmis Communications and CBS Radio effected massive layoffs Feb. 6-8, from the executive suites to back-room operations, amounting to what the companies claim represents less than 5% of their work forces.

While Emmis was trumpeting the Feb. 5 debut of its new rock station WRXP/New York, which replaced smooth jazz WQCD (CD101.9), the company was also eliminating 46 positions in Los Angeles, New York, St. Louis, Austin and Chicago. The company says that an additional dozen employees will experience reduced hours or have their positions changed. A few of the eliminated positions were in sales: many were part-time employees.

Emmis spokeswoman Kate Snedeker says, "Like many of our industry peers, Emmis took these steps as an expense reduction effort and to better position the company. Emmis provided a generous severance package and extended benefits to all affected employees. No further eliminations are planned."

Wachovia media analyst Marci Ryvicker says the Emmis cutbacks "will have a greater impact than the incremental promotional costs that are likely to result from the [New York] format change." Ryvicker adds that Emmis isn't expected to spend as much promoting WRXP as it did to launch rhythmic AC KMVN/Los Angeles in August 2006.

Meanwhile, sweeping budget cuts rocked CBS Radio Feb. 7. In New York, three programmers were let go: WXRK (92.3 K-Rock) PD Tracy Cloherty, WWFS (Fresh 102.7) PD Rick Martini and WCBS-AM PD Crys Quimby. Also exiting were triple A WXRT/Chicago VP/GM Michael Damsky, AC KVIL/Dallas PD Charlie Connolly and smooth jazz KHJZ/Houston PD Maxine Todd. Replacing Todd is Jeff Garrison, who remains PD of country KILT.

CBS Radio says, "With these actions, we continue to build on our strategy of deploying our assets to best grow our ratings and monetize results."-Mike Boyle

#### Media Monitors Links With The PPM

Broadcast monitoring and verification service Media Monitors and Arbitron have signed an agreement that allows Media Monitors to link Portable People Meter minute-level audience data with Media Monitors airplay information in a new service called Audience Response. It analyzes PPM data and Media Monitors airplay to help programmers hear what was on the air when they observe audience level changes. Audience Response is available in Philadelphia and Houston and other PPM cities as they launch.—Mike Boyle

#### Denver Now Has The 'One'

After blowing out most of its airstaff at the end of January, AC KSYY (Sassy 107)/ Denver flips to rhythmic "One FM." Market vets (and married team) Davin & Ana Fessmire take mornings, Gerry Dixon moves across the hall from sister KTNI (Martini 101.5) as MD/midday host, and Martini morning guy Blake Powers takes over One afternoons. Owner Denver Radio director of operations for programming entertainment Tim Maranville is still looking for on-air people, a promo director and webmaster.—Keith Berman



#### **Birth Of The Morning Zoo**

Ironically, the concept of the Morning Zoo more closely resembles a circus, with its troupe of high-flying comedic personalities, contesting, on-air games, parody songs and various clown-around stunts and skits, along with news and service elements. The a.m. radio format was originated by Scott Shannon and Cleveland Wheeler at CHR/top 40 WRBQ (Q105)/Tampa in 1981 as "The Q Morning Zoo." The show ranked so highly—with shares reaching into the 20s-that it was soon imitated as a morning staple around the country and as far away as Australia.

Shannon brought "The Morning Zoo" with him to CHR/top 40 WHTZ (Z100)/New

York in August 1983, where it continues to dominate today: host Elvis Duran has been at the helm since 1996. In 2006, Z100 began simulcasting "The Morning Zoo" on Clear Channel sister WHYL (Y100)/Miami.



The concept crossed to other formats as well, including rock WMMR/Philadelphia, country KKBQ/Houston and Christian WAWZ/Zarepath, N.J.—Chuck Taylor

### Business Briefing

#### Clear Channel: Satellite Merger Would Be 'Genuine Threat'

Clear Channel, the largest radio operator in the world with more than 700 sets of call letters to its name, has told the FCC that approval of a Sirius-XM merger would be a "genuine threat" to terrestrial radio. According to FCC documents, Clear Channel reps met with Democratic commissioners Michael Copps and Jonathan Adelstein and Republican commissioner Robert McDowell to insist that a merger would not be in the public's interest.

Clear Channel is concerned that an "enormous amount of spectrum would be concentrated in the control of one essentially unregulated entity" should the transaction proceed as proposed, creating a threat to the economic framework of terrestrial broadcast radio.

#### Bid4Spots Passes \$8 Million Mark

Bid4Spots, a supplemental outlet for unsold radio inventory, has crossed the \$8 million threshold, according to the company. The service, which began beta testing in 2005, started formal operations in 2006.

#### RealNetworks Forecasts Lower Revenue

Citing slower growth in its Rhapsody America music business, RealNetworks

says first-quarter revenue will be between \$139 million and \$143 million, and per-share income will be between a loss of 8 cents and a gain of 2 cents. Analysts were expecting revenue of \$151 million with earnings of 1 cent per share. For the full year, Real expects an adjusted loss of between 9 cents and 4 cents per share on revenue of between \$612 million and \$632 million, while analysts were expecting 10 cents per share on revenue of \$643.7 million. Meanwhile, Q4 net income was \$2.7 million, or 2 cents per share, compared with \$39.3 million, or 22 cents in the year-ago quarter; revenue was up 25% to \$157 million.

#### **Tidbits**

RAB president/CEO Jeff Haley estimates that overall political spending for the impending presidential election will total about \$3 billion. Of that, he anticipates radio will attract 10%, or \$300 million . . . Universal Music Group spent \$350,000 in the second half of 2007 to lobby the federal government, according to a disclosure form...The North American Broadcasters Assn. will honor former NAB boss Eddie Fritts in recognition of outstanding leadership in the broadcasting industry. Fritts will be presented the group's International Achievement Award Feb. 26 at an award ceremony during NABA's annual general meeting and conference in Atlanta.

#### Transactions at a Glance

Coastline Communications of Carolina's WYNA-FM/Calabash, N.C., to Qantum Communications for \$4 million . . . New Life Evangelistic Center's KTCN-FM/Eureka Springs, Ark., to Northeast Oklahoma Broadcast Network for \$302,000 . . . Siefker Broadcasting's WMLM-AM/St. Louis to Krol Communications for \$205,000 . . . William G. Spears Jr., holder of a 30% membership interest in Wolf Creek Broadcasting, licensee of KWUF-AM-FM/Pagosa Springs, Colo., is acquiring the 60% interest held by Spears Partners, controlled by his father, William G. Spears, for \$179,216.40.

#### Deal of the Week

WPUP-FM/Arcade, WGAU-AM and WRFC-AM/Athens, WGMG-FM/Crawford,  $WNGC\text{-}FM/Toccoa\ and\ WXKT\text{-}FM/Washington,\ Ga.$ 

PRICE: \$60 million TERMS: Asset sale for cash

BUYER: Cox Radio, headed by president/CEO Robert Neil. Phone: 678-645-0000. It owns 79 other stations. This represents its entry into this market.

SELLER: Southern Broadcasting, headed by president Paul Stone. Phone: 706-549-6222

FORMAT: Alternative, news/talk, sports/talk, AC, country, country

COMMENT: Southern Broadcasting WPUP-FM/Arcade, WGAU-AM and WRFC-AM/Athens, WGMG-FM/Crawford, WNGC-FM/Toccoa and WXKT-FM/Washington, Ga., to Cox Radio for \$60 million. Cox has already paid \$12 million in option costs.

#### 2008 Deals to Date

\$118,978,036 Dollars to Date: (Last Year: \$172,736,021) \$118,978,036 **Dollars This Quarter:** (Last Year: \$172,736,021) (Last Year: 146) Stations Traded This Year: Stations Traded This Quarter: (Last Year: 146)



FIREFLIGHT SHINES ATOP HRISTIAN ROCK FOR A SECOND VEEK WITH "UNBREAKABLE," ARCH 4. A YEAR AGO THIS

### R&R

FORMAT	Page	Artist / Title
CHR/TOP 40	27	Flo Rida Featuring T-Pain / Low
RHYTHMIC	30	Flo Rida Featuring T-Pain / Low
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URBAN	33	J. Holiday / Suffocate
URBAN AC	34	Alicia Keys / Like You'll Never See Me Again
GOSPEL	5	Kirk Franklin / Declaration (This Is It!)
CHRISTIAN AC	<u>=</u> 7	MercyMe / God With Us
CHRISTIAN CHR	38	Sanctus Real / We Need Each Other
CHRISTIAN ROCK	38	Fireflight / Unbreakable
SOFT AC/INSPIRATIONAL	丑	MercyMe / God With Us
COUNTRY	42	Brad Paisley / Letter To Me
AC	49	Colbie Caillat / Bubbly
HOT AC	50	Timbaland Featuring OneRepublic A Apologize
SMOOTH JAZZ	3	Paul Hardcastle / Lucky Star
ALTERNATIVE	55	Seether / Fake It
ACTIVE ROCK	56	Puddle Of Mudd / Psycho
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TRIPLE A	EC	Jack Johnson / If I Had Eyes
AMERICANA	61	<b>Levon Helm /</b> Dirt Farmer
REGIONAL MEXICAN	€3	La <b>Arrolladora</b> Banda <b>El Limon</b> Sobre Mis Pies
LATIN POP	€4	Juanes / Gotas De Agua Dulce
TROPICAL	€5	Gilberto Santa Rosa / Conteo Regresivo
LATIN RHYTHM	€	Flex / Te Quiero
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**PUDDLE OF MUDD'S** 

LATIN ROCK / ALTERNATIVE



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#### **FEATURES**

12 RADIO'S GENERATION NEXT College radio stations once had on-air volunteers standing in line. Now they're recruiting talent-many who don't even listen to the medium.

15 ONLINE RADIO'S **ROLLER-COASTER RIDE** 

While pure-play Internet radio slows, terrestrial radio Web divisions reach new heights. Can labels cash in?

44 AC SPECIAL

'Fresh' into action: All eyes on three AC stations. Plus: Fresh father Greg Dunkin outlines concepts behind the name; Philly's B101 freshens up.

70 PUBLISHER'S PROFILE MusicMaster president Joe Knapp celebrates 25 years of radio, TV, Internet software scheduling system.

#### DEPARTMENTS

6 MANAGEMENT/MARKETING/SALES MediaEKG's Sam Milkman on the Portable People Meter and the law of unintended consequences.

MARKET PROFILE: COLUMBUS Like most of Ohio, state capital Columbus is Clear Channel country. Radio One, Saga and Wilks are the market's other dominant players.

10 STREET TALK

Pink slips continue to fly, with two dozen additional CBS Radio personnel cutbacks in Los Angeles, Cleveland, Phoenix, Las Vegas and Portland, Ore.

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George Strait establishes a career-high bow at Country as "I Saw God Today" debuts at No. 19.

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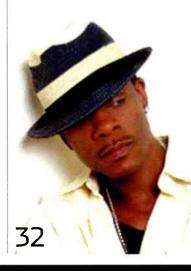
Three for the show: Josh Kelley, We the Kings and the Almost break with tradition on new projects.

'The Portable People Meter was not designed to put us in a more myopic world, fixated on the minutiae and the meaningless, paralyzed in our quest to build something better for the audience. p.6



#### **COLUMNS**

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Feb. 18 Connect yourself with the whole industry: Get listed in the R&R Directory.

► Click on R&R Directory



Feb. 19 Discover tomorrow's hits today with HitPredictor.

► Click on Charts

Feb. 20 Catch up on the latest format flips, personnel changes and other news in your format.

► Click on Format News

Radio One and Entercom release their fourth-quarter and full-year 2007 results. Stay tuned for complete

coverage.



Feb. 22 Updated charts and playlists from across the street to across the nation. ► Click on Charts

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Putting too much weight on early hypotheses threatens to shut down the creative process

### The PPM And The Law Of Unintended Consequences



'The PPM was not designed to put us in a more myopic world, fixated on the minutia and the meaningless, paralyzed in our quest to build

-Sam Milkman

something

better for

the audience.'

Sam Milkman sammilkman@mediaekg.com

say the least—as many of the basic tenets of how we design programming will be tested and challenged by the new reality of the Portable People Meter. New ways of doing things will clearly emerge. Old ways of programming will be questioned, modified and perhaps discarded entirely. We will be inundated by "new findings" on a weekly basis as hypotheses about what works in the PPM and what doesn't float through our industry. Some of these new ideas will help us all develop better programming and better-serve our audiences. Others, I fear, may distract us for a short time at best-or in the worst case, disrupt radio's ability to thrive in an increasingly competitive new world of entertainment media. What we may be seeing at work is the law of unintended consequences: A new ratings system designed to provide better understanding of how listeners use radio may unintentionally lead us to damage the product if we're not careful in interpreting all this new information.

e're living in an interesting time in the radio industry, to

Good programming—not sleight of hand generates good ratings.

Having lived through the original PPM test in Philadelphia as a programmer, one theme that I shared with my staff at the time still runs through my head: Do great radio and the ratings will take care of themselves. Rather than spend time focusing on how to manipulate (or attack) the new PPM system, let's spend it creating content that genuinely excites and delights our audience. With the right strategy and good execution, the ratings ought to flow naturally.

Early PPM analysis has generated lots of theories. The best and the brightest of our industry are poring over PPM data, studying what is working and what isn't. We hear that the PPM does a better job of capturing listening to playby-play, for example, so perhaps broadcast rights for Major League Baseball will be considered more valuable than in the past. Traffic and weather appear to build audience for allnews stations, but outlets should be careful about commercial placement around these features, because an "adjacency" that runs beforehand can drive down audience and offset the gains generated by traffic and weather. Being the first country station in your market to get an interview with Kenny Chesney may not matter, and more than one station can benefit, independently, by showcasing a Chesney interview. But how you execute that interview sure does matter. When a jock highlights the fact that he's about to take a break without "teasing" anything compelling to follow, he

Some of these hypotheses are just that: theories of what might cause listening levels to go up or down. Some are based on PPM data from two or three markets combined, to generate a large-enough sample for us to have a good degree of confidence in the findings. Others are based on one or two examples and the exposure of just 10 or so listeners holding meters. And jumping to any conclusions based upon that little information is scary.

The scariest hypothesis of all, however, is the

notion that all DJ talk drives down listening. That's an early observation by some folks who have studied PPM results. It may prove to be true for a lot of DJ talk, but what that means is a whole different story. Some dips in audience caused by DJ talk ought to be tolerated because they help a station build its brand and keep listeners coming back. Other dips may really indicate a turnoff, and that talk should be eliminated. The real trick will be deciphering what category the talk you're analyzing fits into.

A large drop in audience on a consistent basis whenever a particular DJ talks probably means he or she isn't offering anything the audience finds entertaining or compelling. Beyond that, we shouldn't make snap judgments about what talk means to a music station. Otherwise we risk turning music radio into a race to the bottom where we eliminate every conceivable bit of talk until stations are nothing more than iPods with commercials.

It may be that listeners have an expectation of talk on some music stations and not on others. It may be that we don't know enough about what sort of talk works on a music station and what doesn't.

In any case, our focus should be on giving listeners what they want-getting them closer to the music, the story, the artists, the ideas—and putting it all in a package that is as fun and easy to use as their iPods. The focus should not be on every little dip and drop in a station's PPM audience levels on a daily basis that may or may not mean anything at all in the long run.

The PPM may be better at showing us what causes tune-out than how to build a brand long term. It was designed to provide more accurate ratings based upon real listener exposure, as opposed to subjective recall in the diary system. With a better understanding of what builds a mass audience, we should be able to design better programming to attract that audience. The PPM was not designed to put us in a more myopic world, fixated on the minutia and the meaningless, paralyzed in our quest to build something better for the audience

Zooming in on minute-by-minute PPM information is more likely to show you what may be turning off an audience. The elements driving long-term audience growth aren't quite as evident on that granular level.

Putting too much weight on early hypotheses about what happens when DJs talk threatens to shut down the creative process. Programmers who take this too literally will turn their frequencies into "20-songs-in-a-row" stations, and listeners and our industry will be much worse off for it. That's the law of unintended consequences at work: a new system design to help us make better radio actually causing an unexpected—and unhelpful result: radio that is more bland and boring. Ref

Sam Milkman is president of MediaEKG. In the past 15 years, he has served as PD at rock WMMR/Philadelphia, operations director at alternative WXRK (K-Rock)/New York and research director at CHR/top 40 WHTZ (Z100)/New York.



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- The New York Times . \*



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#### Columbus

ike most of Ohio, the state capital of Columbus is Clear Channel country. The company's CHR/top 40 monster WNCI was radio's top dog 25-54, 18-34 and 12+ in the fall 2007 Arbitron, while country sister WCOL ranked third 25-54 and 18-34, and tied Radio One urban WCKX for second place 12+. With three stations apiece, Radio One, Saga and Wilks are the market's other dominant radio players, although Clear Channel's audience share nearly equals that of the other three combined. Clear Channel's five-station cluster also includes news/talk WTVN, ranked fourth 12+.

Wilks, which entered Columbus in late 2006 when it closed on three FMs from CBS Radio, has WLVQ (Q-FM 96) as its top performer. The station, which celebrated its 31st year in the rock format Feb. 14, ranked second in the fall in 25-54, fifth in 18-34. Wilks flipped WAZU to country WNNK in January 2007 to complement heritage country WHOK (the Hawk), giving Columbus its fourth country outlet. The city, where 79% of the population is white, is also a strong Christian radio market, with Christian Voice of Central Ohio's WCVO tied for seventh in adults 25-54.

Two companies carve up the lion's share of the \$194.8 million Columbus TV market: Sinclair Broadcasting, which owns ABC-affiliate WSYX (channel 6) and operates Fox affiliate WTTE (channel 28) via local marketing agreement, grabbed 37.9%, while Dispatch Broadcasting Group's market-leading CBS affiliate WBNS (channel 10) commandeered 31.1%. WBNS and Columbus' sole remaining daily newspaper, the Columbus Dispatch, are privately owned by the Wolfe family.

Columbus has a diverse economy based on education, insurance, health care, retail and technology. Acknowledged by Money magazine as the eighth-best large city in the United States to inhabit, it is gearing up to celebrate its bicentennial in 2012.—Paul Heine



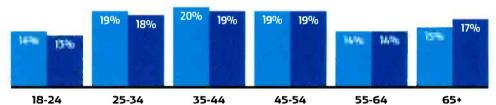
- TV DMA Rank: 32
- Population 2-Plus: 2,184,129
- TV Households: 905,690
- No. Of TV Stations (Net/Ind/Public/): 5/1/1
- Radio Metro Rank: 37
- Population 12-Plus: 1,427,000
- No. Of Radio Stations (Rated): 26

#### WHO THEY ARE

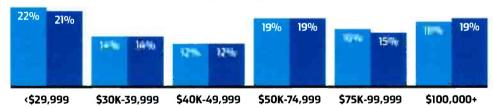
Columbus I	MA %	US %
Men	49%	49%
Women	51%	52%
Married	57%	57%
Never Married (Single)	26%	25%
Widowed/Legally Separated/Divorced	18%	18%
White	87%	83%
Black/African American	10%	12%
Hispanic	-	13%
Other		3%
Employed Full-Time (35 Hours Or More)	52%	50%
Employed Part-Time (Less Than 35 hours)	16%	15%
Not Employed	32%	35%
No Children In Household (Under 18)	59%	59%
One Or More Children	42%	41%
Two Or More Children	24%	24%
Three Or More Children	8%	9%

SOURCE: SCARBOROUGH USA+, RELEASE 1 2007

#### Market Demographics (vs. US)



#### Market Household Income (vs. US)



SOURCE: SCARBOROUGH USA+, RELEASE 1 2007, DMA

#### MARKETPLACE

Local Ad Revenue (Mil)				
	2006	JAN SEPT. '06	JAN *SEPT. '07	YTD %
FSI Coupon	\$9M	\$7M	\$7M	7%
Local Magazine	8M	6М	6M	1%
Local Newspaper	77M	53M	49M.	-8%
Outdoor	22M	16M	15M	-4%
Spot Radio	71M	41M	39M	-4%
Spot TV	175M	130M	127M	-2%

SOURCE: Nielsen Monitor-Plus, DMA

Local Online Ad Revenue (Mil)					
	LOCAL	NATIONAL	TOTAL	SHARE	
Newspapers	\$30M	\$5.7M	\$35.7M	13.6%	
Television	5.8M	12.1M	17.9M	6.8%	
Radio	1M	0.1M	1.1M	0.4%	
Directories	9.1M	3.1M	12.2M	4.7%	
Magazines	0.9M	20.6M	21.4M	8.2%	
Other Print	1.1M	Mf.0	1.2M	0.5%	
Pure Play	33.2M	139.2M	172.4M	65.8%	
Total	\$81.1M	\$180.9M	\$261.9M		

© 2007, Borrell Associates, estimates based on Q3 figures, DMA

SQAD Cost Per Point TV Monitor					
TELEVISION P25-54	EARLY AM	EARLY NEWS	PRIME	LATE NEWS	
January '08	▼\$90	<b>▼</b> \$126	<b>▼</b> \$278	<b>V</b> \$165	
December '07	▲113	<b>▲</b> 165	▲321	▼201	
September '07	<b>▼10</b> 2	<b>▼</b> 151	<b>V</b> 311	<b>▼</b> 204	
June '07	116	177	286	210	

SOURCE: SQAD Q4 2007, DMA

SQAD Cost Per Point Radio Monitor				
RADIO P18-49	AM DRIVE	MIDDAY	PM DRIVE	
January '08	<b>▼</b> \$104	▼\$99	▲\$122	
December '07	<b>▼</b> 106	<b>▼</b> 105	<b>▼</b> 118	
September '07	<b>V</b> 113	▲108	▲125	
June '07	113	104	118	

SOURCE: SQAD Q4 2007, METRO

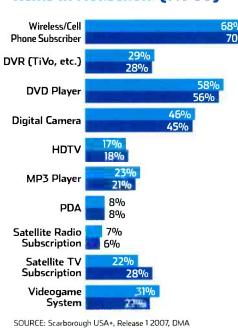
**COLOR KEY:** 



Trending Downward

#### **MEDIA**

#### Items In Household (vs. US)



#### **Newspaper Readers**

Any Daily (Cume)	65%
Any Sunday (Average)	59%
Online (Past 30 Days)	19%

#### **Out-Of-Home**

COMMUTING TIME	
(To Work, One-Way)	
< 10 Minutes	13%
10-19 Minutes	21%
20-29 Minutes	13%
30-59 Minutes	13%
60+ Minutes	
Don't Commute	3%
MODE OF TRAVEL	
Carpool	
Drive (Not Carpool)	92%
Public Transportation	
(Combination of COTA, taxi, or other)	12%

#### Web Connection (HHLD)

31%
16%
20%
31%

#### Cable Denetration

Capie Pelice	ation
Cable, Non ADS	68.5%
Alternate Delivery	5ys. 19.9%
Digital Cable	
Cable With Pay	30.8%

#### **Television Usage**

Early AM (5-9a)	29.5%
Early Fringe (4-6p)	45.4%
Early News (6-6:30p)	53.9%
Prime Access (7-8p)	58.7%
Prime	68.4%
Late News (11-11:30p)	53.9%

Newspaper, OOH and Web: Scarborough Columbus Local Market Study, Release 2 2007; Cable: Nielsen; TV: Nielsen Fall. 2007 Live+7, all DMA

#### Audio/Video Stores Shopped Past 12 Months (HHLD)

Best Buy	30%	Radio Shack	8%
Circuit City	16%	Sam's Club	8%
Cord Camera	4%	Sears	7%
hhgregg	10%	Target	14%
Kmart	6%	Wal-Mart	34%

SOURCE: Scarborough Columbus Local Market Study, Release 2 2007, DMA

t Buy	30%	Radio Shack	8%	Other Store 16%
uit City	16%	Sam's Club	8%	Did Not Shop For Audio/Video Items 36%
d Camera	40/0	Sears	7%	Any Audio/Video Store Shopped 64%
regg	10%	Target	14%	
art	6%	Wal-Mart	34%	

#### RADIO

Radio Spending,	, Past	Five	Month	15	
All amounts are in \$(000's	5)				
ADVERTISER	NAL-80	07-DE0	07-NOV	07-OCT	07-SEP
AT&T	<b>\$</b> 58	\$52	\$57	\$46	\$56
<b>Verizon Communications</b>	52	60	34	26	45
Kroger	91	12	1 134	105	19
Berkshire Hathaway	49	36	38	32	26
Signet Group	33	75	61	34	20
Ohio, State Of	51	55	84	43	17
Meijer	20	123	87	56	18
McDonald's	71	18	3 25	26	16
Ohio Tobacco Prevention F	ndn. 8	49	29	13	27
Giant Eagle	17	46	63	33	20

SOURCE: Nielsen SpotScan, Metro

#### Radio Ownership

NO. OF STATIONS	SHARE
4 FM, 1 AM (5)	28.8
3 FM	12.2
3 FM	10.4
	4 FM, 1 AM (5) 3 FM

SOURCE: Arbitron Fall 2007, Metro

#### **Radio Formats**

3 country, 3 news/talk, 2 oldies, 2 AC, 2 smooth jazz, 1 classic country, 1 urban, 1 urban AC, 1 alternative, 1 hot AC, 1 rock, 1 regional Mexican, 1 sports, 1 gospel, 1 Christian AC ... and 4 others

D	i	-	•	_

PERSONS 12+, SU	4. 07-FALL 07 (RANK)	PERSONS 18-34 FA	LL 07 (RANK)	PERSONS 25-54 FA	LL 07 (RANK)
WNCI-FM	6.8-8.2 (1)	WNCI-FM	(1)	WNCI-FM	(1)
WCKX-FM	7.0-7.0 (2)	WCKX-FM	(2)	WLVQ-FM	(2)
WCOL-FM	8.0-7.0 (2)	WCOL-FM	(3)	WCOL-FM	(3)
WTVN-AM	7.0-6.7 (4)	WBZX-FM	(4)	WSNY-FM	(4)
WLVQ-FM	4.6-5.3 (5)	WLVQ-FM	(5)	WBNS-FM	(5)

SOURCE: Arbitron Fall 2007, AQH share, Mon-Sun 6a-mid, Metro

-10	p-Selling Albun	15			
	ARTIST	TITLE		ARTIST	TITLE
1	MARS VOLTA	BEDLAM IN GOLIATH	6	SOUNDTRACK	HANNAH MONTANA 2: MEET MILEY CYRUS
2	ALICIA KEYS	ASTAM	7	CHRIS BROWN	EXCLUSIVE
3	SOUNDTRACK	ONUL	8	TAYLOR SWIFT	TAYLOR SWIFT
4	BULLET FOR MY VALENTINE	SCREAM AIM FIRE	9	SOUNDTRACK	HANNAH MONTANA 2: NON-STOP DANCING
5	VARIOUS ARTISTS	2008 GRAMMY NOMINEES	10	SUGARLAND	ENJOY THE RIDE

SOURCE: Nielsen SoundScan, for week ending: 02/03/2008.



President & Publisher Erica Farber EFarber@RadioandRecor (323) 954-3422

Associate Publisher/Editorial Director Cyndee Maxwell CMaxwell@RadioandRecords.com (323) 954-3420

Executive Editor Paul Heine

Senior Editor (News, Rock Editor) Mike Boyle MBoyle@RadioandRecords.com (646) 654–4727

Senior Editor (Features) Chuck Taylor CTaylor@RadioandRecord (646) 654-4729

CHR/Top 40 Editor Kevin Carter KCarter@RadioandRe (323) 954-3433

Washington, D.C. Bureau Chief/Business Editor Jeffrey Yorke Yorke@RadioandRecords.co (301) 773-7005

Country Editor R.J. Curtis RCurtis@RadioandRecords.com (323) 954-3444

Radio Editor Ken Tucker KTucker@RadioandRecords.com (615) 321-4286

Latin Formats Editor Jackie Madrigal JMadrigal@RadioandRecords.com (323) 954-3427 Urban/Rhythmic/Gospel Editor

DDunham@RadioandRecords.com (323) 954-3421 Contributing Urban Editor

Hillary Crosley HCrosley@RadioandRecords.com (646) 654-4647

Christian Editor Kevin Peterson KPeterson@RadioandRecords.com (850) 916-9933

Triple A Editor John Schoenberge JSchoenberger@RadioandRecords.com (323) 954-3429

Smooth Jazz Editor Carol Archer CArcher@RadioandRecords.com (323) 954-3419

AC/Hot AC Editor Keith Berman K.Berman@RadioandRecords.com (323) 954-3432

News/Talk/Sports Editor Mike Stern (773) 857-2693

News Editor Julie Gidlo JGidlow@Radioa (323) 954-3417

Online Editor Alexandra Cahill ACahill@RadioandRecords.com (646) 654-4679

Ratings Editor Hurricane Heera HHeeran@RadioandRecords.com (323) 954-3425

Copy Chief Chris Woods

Copy Editors Wayne Robins, Christa Titus

#### CHARTS

Oirector of Charts Silvio Pietroluongo SPietroluongo@RadioandRecords.com (646) 654-4624

Nashville Director of Operations and Charts Wade Jessen (Country, Christian & Cospel) WJessen@RadioandRecords.com (615) 321-4291

Chart Managers
Anthony Colombo
(Alternative, Active Rock, Heritage
Rock, Triple A) AColombo@Radio (646) 654-4640

RGeorge@Radioa (646) 654-4623

Gordon Murray (Smooth Jazz) GMurray@Radioa (646) 654-4638 adioandRecords.com

Jose Promis is@RadioandRecords.com (323) 525-2287

Gary Trust (Hot AC, AC) ndRecords.com (646) 654-4659

Director of Music Operations

Josh Bennett JBennett@RadioandRecords.com (323) 954-3431

Charts & Music Manager Michael Vogel MVogel@Radioa (323) 954-3439

Chart Assistant Mary DeCroce (Country, Christian, Gospel) MDeCroce@RadioandRecords.com (615) 321-4293

Chart Production Manager Michael Cusson

Associate Chart Production Manager Alex Vitoulis

#### ART

Creative Director Josh Klenert

Art Director Ray Carlson

Advertising Artist Ken Diamond

#### PRODUCTION

Production Director Terrence Sanders Senior Editorial Production Manager Barry Bishin

Editorial Production Manager Susan Chicola

Editorial Production Rodger Leonard, Anthony T. Stallings

Advertising Production Manager Chris Dexter

Director of Digital Products Susan Shankin

Design Albert Escalante, Glorioso Fajardo, Patricia McMahon

#### SALES

Director of Sales Henry Mowry HMowry@RadioandRecords.com (323) 954-3424

Sales Manager Kristy Scott KScott@RadioandRecords.com (323) 954-3435

Sales Representatives Rosalina Correa

RCorrea@RadioandRecords.com (323) 954-3434 Melissa Garn

MGarn@Radioa (615) 321-4283 Brent Gilinsky

BGilinsky@Radio (323) 954-3416

Gabrielle Graf GGraf@Radioan (614) 937-4088

lessica Harrell

Meredith Hupp MHupp@RadioandRecords.com (615) 321-4282

Maria Parker MParker@RadioandRecords.com (323) 954-3437

Rob Pierce RPierce@RadioandRecords.com

(646) 654-4707 Steve Resnik

SResnik@RadioandRecords.com (323) 954-3445 Michelle Rich

MRich@RadioandRecords.com (812) 303-7676

Sales Assistant Jana Rockwell JRockwell@RadioandRecords.com (323) 954-3428

#### NEW BUSINESS DEVELOPMENT

Senior Director/Digital Initiatives John Fagot JFagot@RadioandRecords.com (323) 954-3430

#### ADMINISTRATION

Executive Assistant Lisa Linares LLinares@RadioandRecords.com (323) 954-3436

#### SUBSCRIPTIONS

(800) 562-2706 (U.S.); (818) 487-4582 (outside U.S.)

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### **TIMELINE**



Dwight Walker is named VP/market

manager of KOIT, KDFC and KMAX/San

Francisco. Lava Records announces the appointment of John Boulos as senior VP of pop promotion. Butler becomes national PD of news/talk programming for Salem.





Mark Krieschen rises to VP/GM of WGN-AM/Chicago. ■ WHZT and WJMZ/Greenville, S.C., appoint Steve Sinicropi to VP/GM. ■ Charlie Colombo becomes executive VP/GM of Launch Radio Networks.



MCA Records promotes Benny Pough to VP of promotion for R&B music. Joey Arbagey is officially tapped as

PD of KMEL/San Francisco. ■ KSSJ/Sacramento

selects Steve Williams for the programming chair.



Broadcasting elevates Kevin

Stapleford to VP of programming for the company and OM of XTRA-FM (91X)/San Diego; concurrently Mike Halloran rises to PD of



91X. ■ WWSW/Pittsburgh ups Gary Marince to OM.



David Gingold is upped to president of Barnstable Broadcasting. WFYR/Chicago makes John

Wetherbee's PD duties permanent. David Pearlman is installed as

VP/GM at WMAQ/ Chicago.



WHK/ Cleveland sets Ron

Jones in place as VP/ GM. ■ Jonathon Brandmeier debuts on WLUP/Chicago. ■ WIOD/Miami welcomes new PD Mike Elliott.



Chuck Ingersoll rises to PD at WCMF/Rochester, N.Y. ■ KIRL/St. Louis flips to country, with Mike Fee

set as PD. ■ Dave Hammond joins WWSW/

Pittsburgh as PD.

#### Welcome To Black Thursday At CBS Radio

On the heels of similarly painful moves made recently by Clear Channel and Emmis, CBS Radio conducted a bunch of major personnel cutbacks last week, and many of the names involved are shocking. In addition to the people listed in the news story (see page 4), also out are New York's WCBS-FM promo director Theresa Beyer and WFAN promotion director/label vet Jocelyn Taub, along with several sales, IT and engineering people. Locate Taub at 917-562-8117 or nycjct@aol.com.

And that was just the tip of the radio iceberg: In Los Angeles, as many as 12 people are out, including market vet Karen Tobin, famous for her decade at KIIS-FM, who exits after four years as director of marketing at classic hits KRTH (K-Earth 101). Reach Tobin at 818-402-2134 or tobincom@pacbell.net. Also M.I.A. in L.A.: K-Earth general sales manager Sue Freund and local sales manager George Fritzinger and KLSX production director Ronn Lipkin, a 17-year station vet. He'll be expanding his voice-over and production biz and can be reached at whizkids90010@yahoo.com.

Turning to Cleveland, PD Scott Miller exits AC powerhouse WDOK; his duties are absorbed by hot AC sister WQAL (Q104) PD Dave Popovich. "Know anyone who wants an AC PD with a few No. 1 books under his belt?" Miller asks. If this sounds like you, reach him at mediamax@sbcglobal.net or 440-840-1028.

Dateline: Phoenix, where eight people are reportedly out, including country KMLE PD Jay McCarthy, who can be reached at 602-321-4945 or ijunot@cox.net. His duties will be absorbed by oldies sister KOOL PD Kris Abrams; the station earlier bid farewell to nine-year morning personality Bill Gardner and night jock Dave Shannon. Gardner has 40 years' experience in programming and mornings with a list of calls as long as . . . well, it's long: KIOI (KIOI)/San Francisco, WFYR/Chicago, WIBG and WFIL/Philadelphia and KCBQ/San Diego. He was also a member of the startup team at KVIL/Dallas. Reach him at 480-451-1461 or atpbill@aol.com.

In Las Vegas, PD Craig Powers has been chopped from KKJJ (100.5 Jack-FM) after six years and is now available for new opportunities in country, classic rock or AC. Powers previously spent many years at country KlK/Anaheim, Calif., and five years at Curb Records. Reach him at 702-456-6774 or mrcraigpowers@earthlink.net.

The CBS Radio Cutback Train of Despair also visited classic hits KLTH (K-Hits 106.7)/Portland, Ore., and picked up Dave McKay, who had been doing noon-4 p.m. Brad Dolbeer, who had been doing 9 a.m.-noon, resumes the 10 a.m.-3 p.m. shift. At rhythmic AC KVMX (MOViN 107.5), APD/afternoon goddess Stacey Lynn was let go, and triple A KINK morning co-host Rebecca Webb also exited the building.

#### **KOIT Sure Smells Fresh**

The "Fresh" brand has now spread as far west as the Bay Area, as Entercom secures the exclusive market rights to the Fresh FM identity for its heritage AC monster, KOIT-FM/San Francisco. Like a delicious chocolate-vanilla swirl, KOIT will blend the Fresh name into its identity alongside its "Lite rock, less talk" position-

er. "KOIT has been the dominant music station in San Francisco for over 22 years," Entercom/San Francisco VP/market manager Dwight Walker says. "KOIT's call letters, in and of themselves, are an industry icon, and we continue to take all of the necessary steps to insure that this brand remains fresh and dominant."

#### Tuna-Riffic News!

L.A. radio legend Charlie Tuna is back where he belongs: playing the greatest hits on Earth! Tuna has been hired by CBS Radio to do weekends and fill-in at classic hits KRTH (K-Earth 101). His regular shifts will be Saturdays 9 a.m.-2 p.m. and Sundays 10 a.m.-3 p.m. "The reaction was terrific," Tuna tells ST of his introduction yesterday. "Listeners were crying on the phones because they were so happy. In just

a few hours, I received almost 1,000 e-mails containing good wishes. Even [industry historian] Art Vuolo called to say, 'Well, they finally got it right. You're now where you should have been 10 years ago.' The reaction has even exceeded my expectations. It feels like I'm home with the potential for my biggest audience since KHJ [Los Angeles]." Tuna most recently did mornings at Clear Channel AC KBIG/Los Angeles, but left last September when the station morphed into 104.3 MYfm.



#### Health Issues Force Gillispie's Retirement

Our thoughts are with longtime consultant/programmer Greg Gillispie, who has been dealing with an inoperable brain tumor for the past two years. To better focus on his ongoing health issues, Gillispie has announced his retirement from the business after 36 years. In a statement about his condition, Gillispie is

"hopeful that with prayer and medical attention, he will be able to return to work. He remains positive and is grateful to everyone who has been supportive to him; his wife, Cathie; and daughter. Sara." Consultants Mike McVay, Kent Burkhart, Lee Abrams and Dwight Douglas have teamed up with label vets

Neil Lasher and George Cappellini to create a fund-raiser to honor and assist Gillispie. To participate as a member of the formal planning committee, contact mike@mcvaymedia.com, george@gcapprocks.com or neil lasher@sonvatv.com. For details, contact Cathie Gillispie at 678-401-4235.

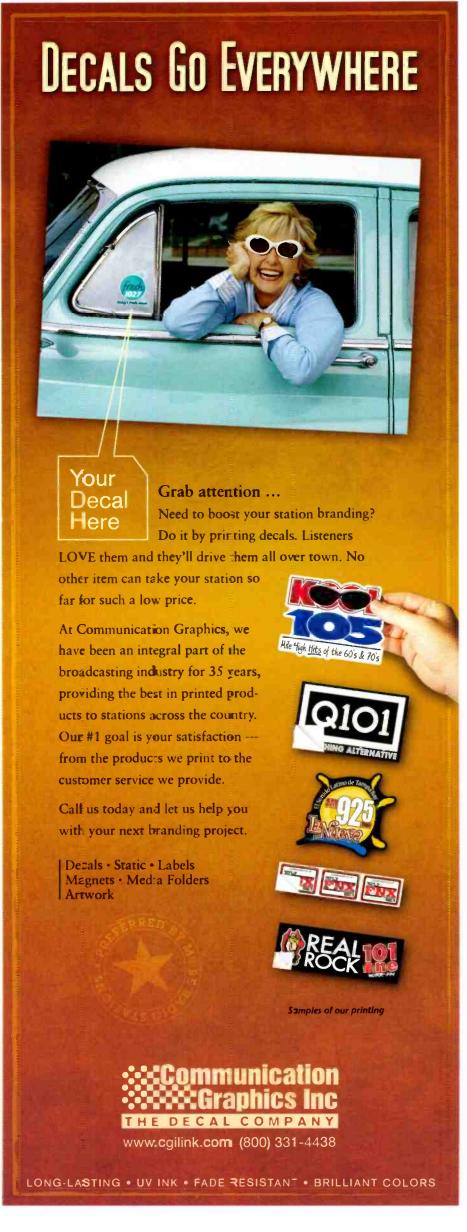
#### People, Places, Stuff & Whatnot

- Chuck Maylin is your new VP/market manager at Beasley/Las Vegas, where he'll rule over classic hits KKLZ, AC KFRH (Fresh 102.7), country KCYE (Coyote Country 104.3), news/talk KDWN-AM and classic country KBET-AM, leaving him almost no time to score that \$9.99 prime rib deal at Bally's. Maylin was last seen in Seattle, where he owned and ran marketing and sales consultancy Bizop; before that, he was in Europe as director of international relations for NRJ, running 27 stations in Germany, Poland and Sweden. Mmmm . . . . Swedish meatballs . . . .
- The Brother Wease era has officially come to a close at Entercom classic rock WCMF/Rochester, N.Y., as the company confirmed it terminated contract talks with its longtime morning personality, who had been off the air since Dec. 21. The permanent morning show on WCMF will consist of the crew that's been holding down the fort since Wease's little vacation: "The Men's Room," which includes members of the "Radio Free Wease" show, with Tom Mule, Bill Moran, Sally Carpenter and Rich "Lumpy" Flaherty.
- WJGL/Jacksonville morning talent John Thomas, who worked at the late, great KHJ/Los Angeles in the late '70s, gets the big call and will soon head north to assume the APD/midday position at CBS oldies WOMC Detroit, sandwiched between the legendary Dick Purtan and afternoon personality Ted "the Bear" Richards. The shift has been open since December, when Jay Towers moved to mornings on sports sister WXYT.
- Kori White has been upped to the newly created position of OM for the whole damn Cox/Birmingham cluster, which includes urban AC WBHK, urban WBHJ, gospel WAGG and Latin WPSB. White, who has been with Cox since 1996, will hold on to his day job as director of marketing and promotions for WBHK and WAGG.
- Shawn Cash is leaving mornings at CBS Radio hot AC KZZO (100.5 the Zone)/
  Sacramento. And get this: Cash is leaving the industry behind to start up his own non-radio business. [Ed. note: The "that bastard" is implied.] Back at the station, Cash's now-former co-host Hill Jordan will hold things down as PD Jeff Z casts his net upon the waters to find someone to pair up with her.
- Sunny Quinn exits middays on CBS Radio AC WEAT (Sunny 104.3)/West Palm Beach after 13 years. PD Rick Shockley is looking for a replacement.

- Briton Jon leaves the morning show on Sunshine hot AC WKZY/Gainesville as he and the station go in those fabled "different directions." WKZY PD Matt "the Bratt" Derrick is now hunting high and low for his next morning co-host.
- Tanya Tyler is new to mornings at Fort Myers Broadcasting hot AC WINK/Fort Myers, where she'll slide in alongside current morning guy Jeff Andrews and producer Richie Rich. The lovely Ms. Tyler is inbound from afternoons at KZZU/Spokane.
- It's a good news/bad news thing at Univision rhythmic KPTY (Party 93.3)/Houston. First, the good news: Cristal Bubblin' (may not be her actual birth name) joins "The Mexicanz Morning Show" with Chico & the Latin Rascal. The bad news: Personalities Dave Morales and Mean Green exit.



- After an extensive, expensive, exhaustive national search, Mainline CHR/top 40 WDJX/Louisville circled around and located its new morning personality—doing nights on 'DJX. That's right, Ben Davis will move into the harsh light of day to replace 20-year station vet Peter B, who announced his retirement in December. Davis will make the momentous move Feb. 18, sitting in with Peter and co-host Kelly K for two weeks before he and Kelly take flight March 3. Until a new night show is hired, PD Shane Collins has turned to Sarah Jaye, former night jock on hot AC sister WXMA (102.3 the Max), to cover the shift.
- It's always gratifying when someone can successfully navigate up the food chain from lowly intern to full-time greatness, and such is the case at Riviera rhythmic KKFR (Power 98.3)/Phoenix, where Kevin "Gio" Rivers has paid his dues and is upped to nights. Rivers started as a promotions intern in 2004 and worked his way to board op, part-timer and now, the pinnacle: nights.
- It's the end of a 40-year contemporary era at Mapleton's KMBY/Monterey, which jettisoned its alternative format and donated its 103.9 frequency to classical sister KBOQ, whose former 95.5 home is now the headquarters of new country contender Hank-FM. Yee-hah.



College radio stations once had on-air volunteers standing in line. Now they have to actively recruit talent -many of whom don't even listen to the medium anymore

# RADIO'S GENERATION

#### By Alexandra Cahill And Mike Stern ■ Illustration By Thomas Herpich

Norm Prusslin developed an interest in radio at 8 years old. A fanatical New York Yankees fan, he remembers falling asleep to baseball games broadcast on a transistor radio under his pillow. Prusslin's passion for radio eventually led him to Stony Brook (N.Y.) University, where he served noncommercial WUSB as GM for 29 years until his retirement in 2006. ■ Now he is president of college radio service organization the Intercollegiate Broadcasting System and director of Media and Interdisciplinary Arts Minor/Living Learning Center programs at Stony Brook. ■ In the broadcasting classes he teaches at the university, Prusslin says that student interest in radio has waned in recent years. "When I ask them, 'How many of you listen to the radio on a regular basis?,' not many hands go up," he says. Some students listen to online stations or NPR regularly, but general rock and commercial stations aren't popular within the college-age demographic. 
Gary Reid, a professor and GM of student-run WDBM (Impact 89FM)/East Lansing, Mich., encounters much the same mind-set in his telecommunications courses at Michigan State University: "I ask my broadcast classes how many have a radio. Out of about 40 kids, three or four raise their hands. Then I ask them how many have a car and 15 or 20 raise their hands. Then I ask if they have car radios. They generally say, 'Yeah, but I don't listen.' "

Such an attitude among America's younger demographics is growing ever more pervasive. Even at colleges and universities whose curriculum includes broadcasting, the hip factor of working at a campus station has lost a lot of its luster, according to the educators and students responsible for staffing stations.

Kyle Scott, a Cornell University freshman and jock at Cornell Radio Guild's rock WVBR/Ithaca, N.Y., admits that radio has a tough time competing with iTunes and other MP3 outlets among college kids."I find that radio is listened to more by an older generation. It's most commonly used by students my age while driving or as an alarm clock."

Buffalo State college student and WBNY GM Dave Vogan agrees that radio is low on his peer group's radar. To find out about new artists, he says, the Internet—and specifically mtv.com, vh1.com and wikipedia.com—have become more popular resources.

#### Seismic Shift

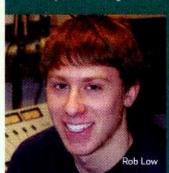
Prusslin says, "The traditional broadcast industry that so many people have grown up with is clearly evolving. This really is a seismic shift in all kinds of ways."

Despite these challenges, stations like WVBR, which launched in 1935, have succeeded in their communities. According to Jordan Gremli, a Cornell University senior from Pearl River, N.Y., and GM/president of WVBR, college stations can thrive by giving students and off-campus listeners content they can't find on Internet-based music services.

"We see the same trends in music that everybody else in the radio industry sees," Grenili says, "but

#### Profile Of A Future Broadcaster

Meet Rob Low, sports director at Novi High School's educational radio station WOVI in Novi, Mich. A senior interested in a career in radio, Low plans to study broadcasting at either



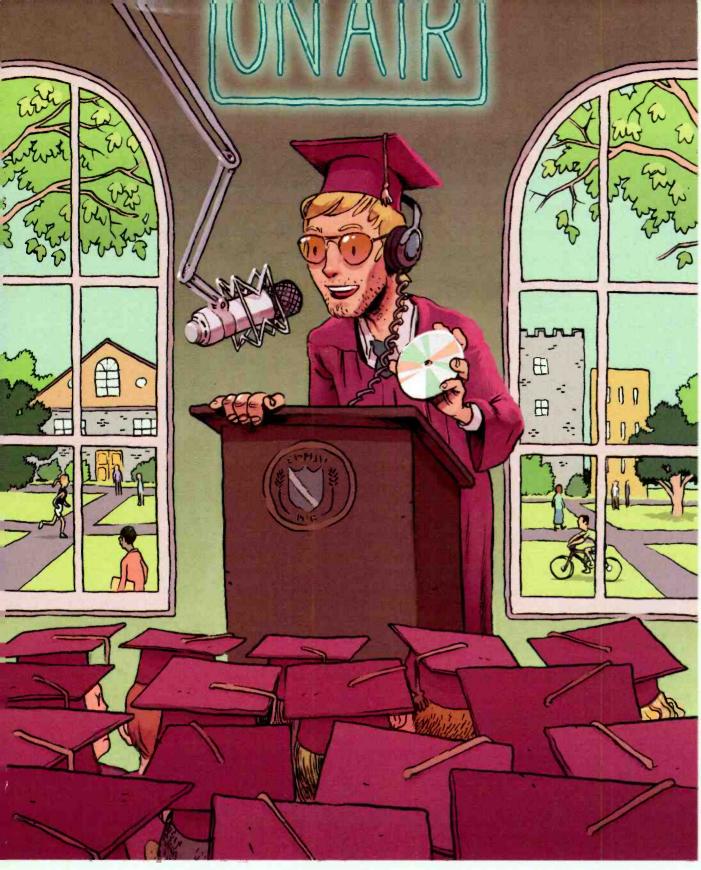
Michigan State University or Central Michigan University.

"I've always wanted to do sports play-by-play on the radio or on TV," he says. "Then I took broadcasting classes and got more interested in not only sports on the radio but being a DJ."

Low says he is a regular listener and mentions CTV Globe Media alternative CIMX/Detroit and CBS Radio sports WKRK/Detroit by name. But radio listening among his friends is mixed, he

says. "Some just will not listen for some reason. But a lot of them think a career in radio is kind of a neat thing, even though it might not be as popular as it once was."

Asked how commercial radio might bring back listeners his age, Low says, "Some stations do a good job of getting themselves out there by sponsoring local events, broadcasting live from festivals and things like that." He pauses, thinks for a second and then adds, "That's a tough question."-MS



they're probably more pronounced among college students. We work very hard to give WVBR listeners something they can't get anywhere else-content they can't get by pushing 'play' on iTunes.

"I think that's what people like about WVBR," he adds. "They can get content that is hyper-local and stuff that is about them. People on campus know that the station is run by students and they can call up and make a requestwhich will be granted because other students are running the show

"We are right on the border of broadcasting to college students and to people in town, which is a fine line to cross," Gremli says of the station, which is not funded by Cornell.

According to WVBR VP of public relations and Cornell junior Kara Capelli, WVBR is the only station in Ithaca that recognizes the importance of the local music scene."Local music is integrated into our normal programming, and each time a local artist is played, the DJ makes a big deal of the importance of local music to listeners." Additionally, she says, the station airs a live weekly show, "Tuesdays With the Band," which features a local act. The band is invited to the studio to talk about upcoming events, including CD releases, shows and tours, and to play its music live on the air.

#### Recruitment Challenges

Prusslin insists that college stations still have a lot going for them and can carve out a variety of niches. From a musical standpoint, if they are regarded as an expert in a particular musical genre, they can-at the least-drive people to listen online. He adds that sports frequently play a big part in attracting listeners, particularly among alumni, who are spread across the country and will tune in online to hear a ballgame

Still, on college campuses where students rely heavily on iTunes and music blogs to discover new music, it can be difficult for stations to recruit volunteers who are even aware of the

According to Prusslin, "Some campuses have radio stations that are very well-known or posi-

'The traditional broadcast industry that so many people have grown up with is clearly evolving This really is a seismic shift in all kinds of ways.

-Norm Prusslin

tioned either by location, advertising or publicity. They have open houses and recruiting fairs. Stations that do that have a fighting chance. They have to be aggressive and get out there. And then, of course, is there a connection with an academic program?" If there is, the station has a built-in group of student workers.

He also points out that some stations are still working with equipment that dates back to the '70s. "That's really a problem. Students expect state-of-the-art equipment."

As the music industry has changed, so have the types of students who are drawn to college radio. "It's no longer the kids I call 'the tragically hip'" that participate in college radio, WDBM's Reid says. "The students who thought it was their job to 'hip-up' the school by exposing the leadingedge stuff have mostly moved to the Web. We seem to get students who want to be exposed to new music and get feedback from their peers."

He says that college radio has lost its place since there are so many new outlets for alternative music, obsoleting the traditional college radio model.

Lack of dedication among station staffers not planning to pursue a broadcasting career is also an issue. WDBM, which has an airstaff of 47 students and a total staff of 100, including trainees, sometimes has students dropping out of their shifts at the last minute, Reid says.

Tom McCray, a broadcasting professor at Buffalo State College and the WBNY faculty adviser, says that when he started out, students were keenly interested in radio."Then we got a slew of people who wanted to work here because they liked music-but weren't interested in radio." It soon became difficult to rein in the students and show them how to run a radio station, "If the station was run more tightly and professionally, it would attract students who want to get into radio."

One of the scary things, McCray adds, "is that college students are not listening to radio and as a result, they really have no idea what a station should sound like. So where they could experiment and do some things on a college radio station, they don't even know how to anymore."

Tina Peel, an alumni adviser and WBNY graduate, notes that station management is part of the problem with the college radio culture."PDs slack off and it becomes a vicious cycle. All of the other students then think it's OK to sign off because there never was a rule. Then management changes every two semesters and it's hard to be consistent."

WBNY, which is run by 50 student staffers and receives \$17,000 per year from Buffalo State's United Student Government, had an adviser that was supportive of the station, but knew nothing about radio. "Now Tom and I are trying to mop up the mess," Peel says. "Dave [Vogan] and the new PD are trying hard to change things, but it doesn't happen overnight. And since it's a volunteer organization and the interest level is low, you can't just say, 'We'll find somebody else,' because we might not."

The outlook has been more positive for WVBR, thanks in part to the guidance of its board of directors."We do more intense recruiting at the beginning of the year," says Gremli, who oversees about 130 staff members. "We work very

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closely with the orientation steering committee at Cornell." Because WVBR has done so well, the recruitment process was more selective this semester.

Freshman recruit Scott had a pre-existing interest in broadcasting, while Dhara Shah found out about the station at a campus event.

"I didn't intend to get involved in broadcasting before coming to Cornell," says Shah, a Spanish major from Queens."I honestly never knew that a radio station existed on campus. WVBR, however, basically took me by surprise and I got involved in something that I didn't expect myself to."

Scott was interested in WVBR because it was "not the typical radio station with a loose format and relatively small budget. WVBR is an actual commercial radio station with a large share in the Ithaca market."

Gremli, who plans to pursue a career in broadcast meteorology, has dedicated himself to reaching out to alumni and promoting the success of the station. He is especially proud of the 40th anniversary of WVBR's format flip to rock, the

'College radio is the perfect place to experiment with the future of radio. These students are the age of the people who are no longer listening to radio. They are the ones who might come up with programming that would get their peers to listen.

-Tina Peel



relaunch of the station's Web site and its new externship and internship program.

"We actually got an e-mail from the VP of programming at Sirius Satellite Radio, Steve Blatter," Gremli says. "He was a WVBR alum and had worked at the station in the '80s. He said, 'Why don't you come down and I will give you a tour of the studios? In December, a group of about 20 of us drove to New York City and they gave us the grand tour of Sirius. They brought in all the programmers and VPs and said, 'You are the type of people that we're looking to recruit."

Prusslin advises students who are serious about a career in radio to "go to conferences and become members of professional organizations. If they are interested in the field, they need to start acting like they're already in it. They also need to get internships and volunteer at the stations."

WBNY adviser Peel says, "College radio is the perfect place to experiment with the future of radio. These students are the age of the people who are no longer listening to radio. They are the ones who might come up with programming



that would get their peers to listen!

Peel adds that WBNY has wrestling and videogame talk shows, and she believes that radio needs to consider more experimental programming. "Commercial radio can't afford to do that, but college radio can. College students need to be energized by the knowledge that they are the future. They are going to be the ones to save the business," she says. "Now is the time to experiment, when they have nothing to lose."

#### **Broadcasting Prof: Opportunities Still Exist**

"When I go into a classroom and ask how many students listen to radio on a regular basis, almost everyone raises their hand," says Dick Kernan, VP of Specs Howard School of Broadcasting in Detroit. "I get every industry newsletter and they all say the same thing: that young people aren't listening to radio. I think it's overblown."

But Kernan admits that interest in broadcasting isn't what it used to be. "Right now our classes probably break down to a little over half of our students studying video and the rest are here for radio. Twenty years ago, it was probably 70/30 radio to video. We're still getting interest, just not like it was."

He believes students entering the school today are every bit as creative as those from 20 years ago. "The problem they have is that the people running the radio industry aren't exactly on the cutting edge of what's creative. So students have no other outlet except for podcasting and Internet kinds of things."

Kernan says Specs Howard graduates benefit from several factors, including the "lack of a bench" available to radio stations, because the medium doesn't develop young talent like it used to. Also helping is "the fact that radio stations are so damn cheap. We're putting grads into positions that five years ago they never would have had a shot at."

One radio trend that caught Kernan by surprise is placing graduates of the video production track into radio stations. "So mary stations shoot video of promotions, concert events, remotes and sporsorships, and then post it on their Web sites. A lot of our grads are taking those positions."

He isn't ready to write off radio yet. "I've been in the business 51 years and seen all kinds of things written off as dead. When I got my first job in radio in 1956, my dad said, 'Nice move. Read a newspaper, because radio's dead." Kernan also remembers when AM was supposed to be over. At the end of the '70s, conventional wisdom was that everybody was listening to FM and now, "there are still AM stations doing very well."

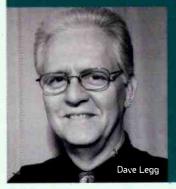
Breaking new music may yet prove to be the answer for commercial radio's woes, he says. "This Internet thing is really cute, but how many people really have the time? The average bear can't spend the day combing through Web sites looking for music." He recalls the dawn of FM radio when DJs were on the air because of their passion for exposing music.

Kernan also sees an opportunity in HD radio that could fuel the same kind of creativity that first spawned FM. "My ultimate hope is that that's going to be the thing that turns it around."—MS

#### Thirty Years In High School

Dave Legg, a teacher at Novi (Mich.) High School, asks his students taking his Introduction to Broadcasting course to raise their hand if they listen to the radio every day. "Out of a group of 24 kids, I'll get two or three," says Legg, who also manages WOVI-FM, the school's station. "Twenty years ago, there would be two or three kids who didn't raise their hands."

For more than three decades, Legg has managed the station and the school's cable TV channel while teaching interested students about



broadcasting. Most Ls≥c to be radio fans, but now they con't listen, because they say it's boring. His current students have grown up with digita.

"Kids are just media-o-iented," Legg says. "They con's differentiate between mediums. They'll do radio, TV, journa ism, graphic arts and drama They are interested in technology or communications in gen∋ral." He also feels that "they have an innate sense of how everthing's converging. teach them that what they learn in a proadcast course is not that different from a journalism course; it's only how the finished product is delivered to the public."

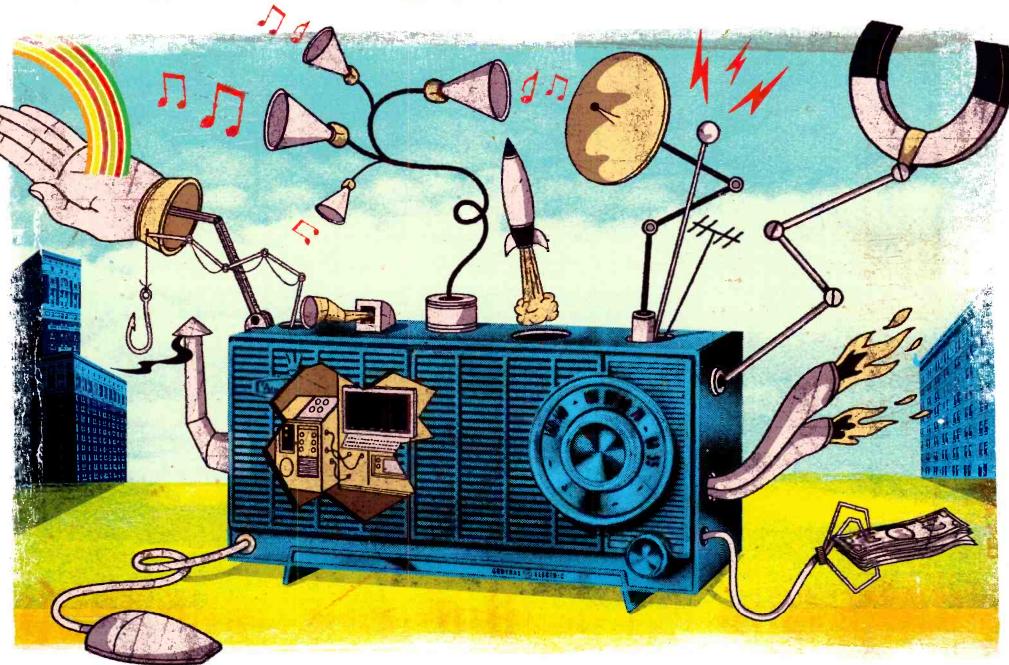
Legg says radio's problem isn't lack of interest, it's the execution. "They are really disillusioned with commercial radio. They find it bland. It doesn't speak to their sensibilities." He says that his student broadcasters enjoy "going on the air and sharing their music

with other people and gatting readback from the community."

\_agg believes that the type of student who is interested in racio has remained basically the same through the years. "They tend to like things that are a little edgier, out of the commercia mainstrear," he says. "They aren't being served by current pop culture." Legg also sees radio students preferring music with more staying power, such as classic rock. 'Most say they really got the ove of that music from their parents. They talk lovingy allicut their parents' plc egard collection.

Based on what he sees in the dassroom, Legg says that racio needs to continue evolving. "t's a really good thing racio s diversifying with online, HP trannes and so on," he savs. "Commercial radic is losing \*eenagers. They will have to find a model that's going to capture them back."-AS

# Online Radio's



While pure-play Internet radio slows, the Web divisions of terrestrial radio reach new heights. Can labels cash in?

> By Susan Visakowitz Illustration by Christian Northeast

On the surface, the sound bites are alarming: Online radio listening flattened in 2007! Royalty rates for streaming are on the rise! Pure-play operations face a loss of market share! But insiders say that these trends actually reveal a maturing industry—not a deteriorating one. And while the past year was one of flux for online radio, there is a group that stands to benefit from the roller-coaster ride: record labels.

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According to JPMorgan's Internet Radio Scorecard for November 2007, total unique visitors to Internet radio stood flat compared with year-ago levels. Within this metric, however, was a telling detail: Traffic rose more than 20% at the terrestrial operators' sites, while Internet radio pure plays dropped 11%. One can go beyond the start of 2007 to see the trend taking shape, according to the study: "For the pure-play Internet radio sites, traffic seemed to hit a wall after reaching a recent peak of 41 million in June 2006 and then proceeded to endure difficult comps within a year. Interestingly, this coincided with acceleration in traffic for the terrestrial operators' sites. During that stretch, the pure plays' share of Internet radio traffic drifted down from about 65%-57%, while the terrestrials' share grew from 35% to 43%."

JPMorgan radio analyst John Blackledge notes that terrestrial operators are now seeing returns on their investment in the online space."They are putting more money behind it, strategically positioning themselves to capture more consumers in hopes of monetizing an audience," he says. "And they also have a good platform to promote it: airwaves."

CBS Radio president of digital media and integrated marketing David Goodman says, plainly, "Terrestrial stations streaming online are growing at a much faster pace than pure plays . . . and we have commercials. It just goes to show that people have passion for their favorite radio stations. Don't underestimate the power of a great radio station and what it means to listeners.'

However, the easy assumption to make—that terrestrial plays are cannibalizing audiences from their online competitors—is faulty, analysts say. The reason for the drop in pure-play market share can be attributed to a number of factors.

First, Bill Rose, senior VP of marketing and business development for Arbitron, observes that Internet-only broadcasters have to be "mindful of how many listeners they have" because every new listener requires additional bandwidth. Rose suggests that some of the larger pure plays may simply have been "easing off the accelerator" in the past 12-18 months in their promotional efforts, which in turn might have resulted in audience declines. He adds that "online broadcasters can also cap how many people they allow to listen at a time. They can manage growth to match what they can pay for."

Blackledge offers a similar take: "It's hard to pin the numbers down on a single force, but some of the decline the pure plays have seen may be a function of them realizing what they have to pay on a growing number of listeners and not promoting their services as much as a result."

Yahoo Music GM Ian Rogers says that while the accessibility of Yahoo's radio service has not changed—it's still available on the home page and the company's messenger service—Yahoo isn't aggressively pushing to expand its online radio division. "We're not doing anything more with it," he says. "We're not investing heavily right now. We have a fantastic product, but we've been backed into a corner with a cost structure that makes no sense."



became No. 1 ahead of AOL, Yahoo and the rest, there was a validation of everything we've been doing for the last three years.'

-Gerrit Meier

#### **Pure-Play Pricing Pressures**

The cost structure Rogers alludes to is the second reason for the shift in market share away from pure-play operations: All webcasters, including terrestrial operators in the online space, are dealing with higher royalty rates than they were a year ago—but those owned by conglomerates may be better able to absorb the hike. A ruling last March by the Copyright Royalty Board set new rates for 2006-2010, with commercial webcast and simulcast rates starting at .08 cents per stream (up from about .07 cents) for 2006 and incrementally rising to .19 cents by 2010.

"The royalties are completely out of whack," Rogers says. "It doesn't compute to incur huge content costs for few listeners. We're not interested in radio as a loss leader."

The picture is similar at AOL. AOL Radio and Music spokesman Kurt Patat says that "AOL Radio 4.0 is here, but we are really in a holding pattern, looking at the negotiations" between trade group the Digital Music Assn. and SoundExchange, the government-designated agency that collects and distributes music royalties paid by Internet broadcasters.

"It's a serious time for us," Patat continues. "We're trying to figure out what's next. Shutting down [AOL Radio] is one solution on the table, but certainly not the only one—we are revamp-

ing our business model," he adds, somewhat softening the company's position as presented in a doomsday report that Bloomberg News published in November.

The flip side of this coin is the increasing attention terrestrial players have given their online divisions. Arbitron's Rose gives credit, in particular, to Clear Channel, noting that the company "has made a concerted effort over the past several years to gain greater presence" in the online space. In an October 2007 comScore Arbitron Online Radio Ratings measurement of the number of different people who listened to Internet radio during a given daypart, Clear Channel came out on top among listeners who "tuned in" Monday-Friday from 6 a.m. to 7 p.m.

"When we became No. 1 ahead of AOL, Yahoo and the rest, there was a validation of everything we've been doing for the last three years," Clear Channel Online Music and Radio (CCOMR) seniorVP/GM Gerrit Meier says."The audience is telling us we must be doing something right."

Goodman says that "what makes a radio station great goes well beyond its music. Imaging, contests, promotions, interactivity, personalities, events—all of those things are important. As terrestrial stations come online, people are recognizing it's great radio because it's got great content."

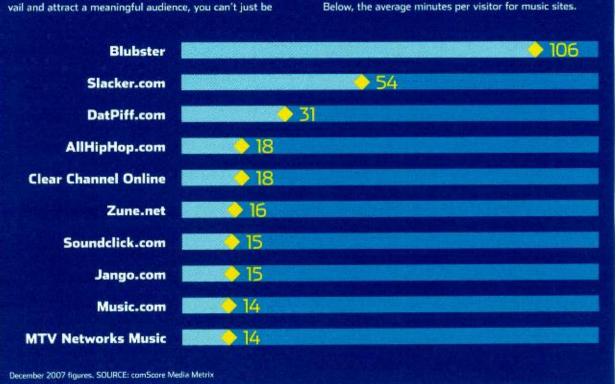
He adds that CBS Radio's vision is that

#### Longtime Listeners Online Radio Fights To Keep Users Tuned In Clear Channel Online Music and Radio senior VP/GM Gerrit sampled. The audience needs to be coming back more often Meier says that while unique visitors are important, what the and staying engaged." company is striving for is an engaged audience-one that spends more time and returns more frequently to its sites than to social networking sites like MySpace.

"We live in a world of unlimited choice," he says. "To pre-

With that in mind, Meier says Clear Channel is working on "creating as many doors as possible from one content element to another. As long as you don't create dead ends, browsing times will extend."

Below, the average minutes per visitor for music sites.





"Internet radio is more than just a playlist. It's about taking the spirit of a great radio station and manifesting that experience onto the Web through imaging and promotion, and then coupling that experience with interactivity and multimedia content."

The pure plays, in Goodman's view, are at a distinct disadvantage because they don't have the "portfolio of great brands we do. We're not starting from zero, and it's amazing the assets we have to work with. On any given day we're working with the best talent, newsmakers, celebrities, musicians, sports figures and politicians."

CBS Radio's general approach to expanding its Web presence has been having individual stations create special programming that relates to its onair brand. For instance, alternative KROQ/Los Angeles has made highlights of its popular concerts such as the KROO Almost Acoustic Christmas shows, available online.

Clear Channel, on the other hand, has worked on combining content unique to individual stations with syndicated national programming created by CCOMR and has also focused on streamlining the look of its stations' sites, with a new, less cluttered template rolled out in top markets last vear

And Meier agrees with Goodman that the terrestrial operators' common strength lies in their ability to move content from on-air to online." If you execute that transfer correctly, you will always be more powerful than a company that only has one side of the equation."

But some doubt the sway of the terrestrials' Internet plays, especially from the advertising community that is seeking niche markets in the vast ocean of online content. Eric Ronning, comanaging partner of Ronning Lipset Radio, an advertising rep firm that specializes in servicing major Web-only brands, notes that when considering the reach of terrestrial radio, its online numbers aren't that substantial.

"A lot of the growth is just a simple result of the fact that over a period of time they've been getting more and more of their traditional stations online," he says. "And because they can get their heaviest listeners to go from the car to online at work, that's shown some impact. But if anything, the fact that the pure plays are still holding their ground is a testament to just how strong they are. The terrestrials are catching up simply by providing the product and telling lots of people where it is. It's not really indicative of the strength of the product."

Co-managing partner Andy Lipset notes that pure plays are "still oceanfront property" as far as advertisers are concerned."Whatever drop-off the



pure plays may be seeing in audience hasn't equated to a drop-off in billing, because the programming experience they create is so differentiated and user-focused, and that equals great results for advertisers."

Lipset also notes that one problem advertisers have had with over-the-air radio carries over to online simulcasts: heavy spotloads. "The low commercial loads on pure-play streams are a real advantage. There's also the fact that the formatting is so specifically geared to the listeners. With pure plays, you're either creating your own stream or choosing from hundreds of niche preprogrammed stations. The lean-in or engagement of the listener is going to be a lot higher in that environment."

#### **Record Labels Win**

For record labels, though, the teeter-totter shift in market share between pure plays and terrestrial radio is immaterial. "For us, anybody delivering music to the masses is a welcome partner," says Linde Thurman, VP of adult promotion for independent label Curb Records, whose roster includes country heavy-hitters like Tim McGraw, LeAnn Rimes and Wynonna Judd.

And, in general, many believe that more competitors in online radio—no matter what their origincan only be a plus." As more players have gotten into the mix, it has made the user experience of online radio better, and also given listeners so many options," A&M/Octone head of sales and artist development Rome Thomas says. "New competitors in the space just means there are more ways of getting our content out into the marketplace.'

Columbia VP of digital marketing Samantha Saturn agrees. "Internet radio as a whole is very important. It's a healthy part of the digital mix. As consumers are using new ways to tune in to discover new music online, we have to be there, period. So we support the whole space. Every partner is valuable.

What does stand out for Saturn about the terrestrial operators is their level of excitement when engaging in promotional efforts. "They've been the most aggressive lately, which has been good for us. And they're incredibly flexible with their programs. There's so much we can do, and it's really been a collaborative effort."

Thurman says it's important to supply as much content as possible to station sites. "You want to showcase your artists as a whole, especially artists that are on the extreme ends of the spectrum: huge artists that are coming back with a new album or baby artists that you are introducing for the first time. You want to encourage people to fall in love with artists instead of songs, and terrestrial radio can't go deep on an album very quickly. Online radio has really done a lot for enhancing radio as a whole, to let radio deliver the whole package."

Yahoo Music GM lan Rogers, far left, says that new rates for streaming radio have left his company 'backed into a corner with a cost structure that makes no sense. Meanwhile, CBS Radio president of digital media and integrated marketing David Goodman. left, says terrestrial radio's online growth shows that 'people have passion for their favorite radio stations.

Saturn says,"When there is something happening for one of our artists on-air in a local market, we go back to the online space and work aggressively with the station to add a video widget to the Web site or point back to an on-demand feature or whatever the case may be. We hyperpromote in areas where we're seeing success. Even if there's a trend in just a couple of markets, I can create a digital asset for our radio team to take to those particular stations right away."

Thomas adds, "We have no hesitation to create exclusive assets for a station and custom marketing to exploit one particular marketplace. The terrestrial stations are also integrating mobile better these days, so we can do shortcodes where listeners send a text and get an exclusive digital track download or an exclusive co-branded wallpaper, for example."

It's also easier to get more online exposure for developing artists on the terrestrial side, Thomas believes."You can get the radio plays on the pureplay side, but those partners are a little more hesitant to give up feature placements. It's valuable real estate and they have to be more selective."

But despite the opportunities terrestrial-operated sites provide, pure plays undoubtedly have their own strengths, and they aren't just rolling over in the face of the royalties battle or new competitors.

AOL senior VP of vertical programming Mike Rich believes targeting remains one of his company's greatest assets. "As the online audience fragments even more, you need to narrow-cast to a specific passion point. We can work with artists, labels and managers to align our collective priorities so we can have a situation where we expose the right artists to the right consumers at the right time."

AOL Radio and Music senior programming manager Pete Schiecke emphasizes the value of research. "With one mouse click, our listeners can rate any song they're listening to and tell us how much they like it. And this really helps the labels. If the research is strong, they can bring that to other outlets. And because we tend to play more than just the lead track on an album and we tend to go deeper earlier than our competitors, we can help guide labels on their singles. At terrestrial, they are still dealing with archaic methods of research like callout. It is relied on so heavily, but it's not very accurate."

Lastly, Yahoo's Rogers says that the pure plays remain a stronger national platform for promotion, especially for megastar artists. "For us, radio is just one component of what we do. A major artist coming to Yahoo with a new project is going to get play across the Yahoo brand."

So what can be expected in 2008? Signs point to more growth for the entire online space, which means terrestrials and pure plays may both see dividends.

JPMorgan's Blackledge says, "At this point next year we expect terrestrials would have gained share but not necessarily at the expense of the pure plays. We're hopeful that we can see overall online listening climb again."

CCOMR's Meier adds, "The last few years have shown us that if great content is out there, people will find it. For consumers searching for quality content, online radio is just what the doctor ordered."





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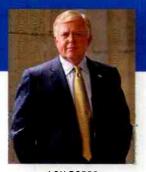
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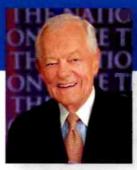


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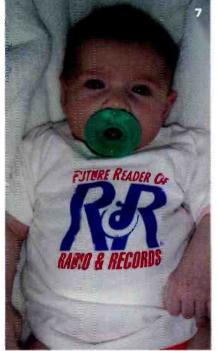
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#### **BIG SHOTS**

Compiled by Alexandra Cahill





### **Party Of Five**

1. A&M/Octone act Maroon 5, led by vocalist Adam Levine, and RCA Nashville singer/songwriter Sara Evans teamed for a special "CMT Crossroads" performance scheduled to premiere on CMT in May. The artists collaborated on hit songs and classic covers for an SRO crowd at the Factory in Franklin, Tenn. From left are Taillight TV producer Tom Forrest, CMT executive VP of production and development CMT John Hamlin, CMT executive director of production Margaret Comeaux, Evans, Levine, CMT/VH1 editorial director Bill Flanagan and CMT senior VP of music strategy Jay Frank. Photo: Krista Lee

Hey, big shot! E-mail high-resolution photos from your promotions, appearances, promo tours and other radio and record industry events to ACahill@RadioandRecords.com.

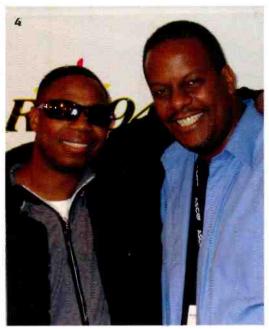


Rvan Tedder, left, chatted with Jones Radio Networks hot AC assistant OM Chad Blake before the band's headlining performance at the Gothic Theatre in Denver. The guintet is touring to support its Mosley Music Group/ Interscope debut, "Dreaming Out Loud." 3. Leader Of The Pack Columbia Records artist Keith Anderson engaged Entercom country WPAW (the Wolf) staffers in some friendly competition during a visit to the Wolf Studios in Greensboro. From left are WPAW midday personality Clay JD Walker, morning personality Chuck Marsh, Anderson and PD Randy Bliss. 4. They've Got The Beat Harlem-born rapper/producer Doug E. Fresh, left, dropped by the Cox urban AC WCFB (Star 94.5) studios in Orlando to kick it with Bronxborn Jerry D, the station's director of on-air talent. 5. A Night To Remember Cumulus hot AC KBBY (B95.1)/Oxnard-Ventura, Calif., PD Todd Violette enjoyed Mardi Gras with family and friends at the Endymion Ball in New Orleans. From left are Violette; Entercom CHR/top 40 WEZB (B97)/New Orleans PD Mike Kaplan; his friend Troy LaComb; Todd's wife, Stacey; Island Def Jam national director of top 40 promotion Sharon LePere; and IDJ regional promotion manager Manny Simon. 6. Top Of The Pops R&R was warmly welcomed to the studios of Citadel hot AC WPLJ (95.5 WPLJ)/New York to present 2007 R&R Awards to PD/morning host Scott Shannon-for R&R hot AC personality/show of the year for "Scott & Todd in the Morning" and Tony Mascaro, hot AC MD of the year. From left are R&R AC/hot AC chart manager Gary Trust, Shannon, Mascaro and R&R director of charts Silvio Pietroluongo. 7. Parental Pride Giana, daughter of Red strategic marketing national promotion director Crissy Zagami, shows that she's already being

2. The Power Of One OneRepublic frontman









primed for a career in radio.

## Formats

The gateway to music formats, the week in charts and airplay data.

### R&RSPIN SPOTLIGHT



#### Strait Up

George Strait's careerbest debut this issue joins a select group of top 20 Country arrivals. Of the seven titles to enter in that lofty bracket in the

Nielsen BDS era, three belong to Garth Brooks:

Artist, Title, Debut Position, Month/Year George Strait, "I Saw God Today," No. <sup>7</sup>9, February 2008

Garth Brooks, "More Than a Memory," No. 1, September 2007

Kenny Chesney, "Don't Blink," No. 16, August 2007

Carrie Underwood, "So Small," No. 20 August 2007

Keith Urban, "Once in a Lifetime," No. 17, September 2006

Garth Brooks, "Good Ride Cowboy," No. 18, October 2005

Garth Brooks, "The Thunder Rolls," Nc. 19, May 1991



#### Can't Stop 'The Bleeding'

Five Finger Death Punch's "The Bleeding" becomes just the seventh track to log a journey of 20 weeks or more to the Active Rock top 10. While the chart launched in 1997, all these lengthy trips have occurred in slightly more than five years.

Artist, Title, Weeks To Top 10, Month/Year Five Finger Death Punch, "The Bleeding," 30, February 2008

Seether, "Fine Again," 25, December 2002 Hinder, "Get Stoned," 22, January 2005 Jet, "Are You Gonna Be My Girl," 21, February 2004

Smile Empty Soul, "Bottom of a Bottle," 21, September 2003

The Exies, "Ugly," 20, March 2005 Shinedown, "45," 20, March 2004

#### THE SPIN



By Wade Jessen, Gary Trust, Anthony Colombo and Raphael George

#### Holiday Celebration At Urban

J. Holiday becomes the first male singer to guide his first two Urban chart appearances as a lead artist to No. 1, as "Suffocate" (Capitol) rises 3–1. The track follows "Bed," which spent five weeks at the summit starting in August. Among all artists, the Washington native joins Beyoncé and rappers the Game, Twista and Yung Joc as the only lead vocalists to start their careers with back-to-back No. 1s.

#### Strait Logs Career-High Bow

George Strait enjoys the best start of his career on the Country chart as "I Saw God Today" (MCA Nashville) takes the Hot Shot Debut at No. 19. Previously, Strait twice opened as high as No. 30, with "You'll Be There" (April 2005) and "It Just Comes Natural" (October 2006).

"God" introduces Strait's "Troubadour" album, due April 1.

With the lofty entry, Strait becomes the fifth artist, and "God" the seventh title, in the 18-year Nielsen BDS era to debut inside the top 20 (see Spin Spotlight, left).

#### Active Rock Top 10 Mark TKO'd

Five Finger Death Punch fights its way to a new Active Rock record for longest climb into the top 10, as "The Bleeding" (Firm) jumps 12-9 in its 30th chart week, smashing the high-water mark of 25 frames that Seether's "Fine Again" set five years ago. "Bleeding" is only the seventh song in Active Rock chart history to take at least 20 weeks to reach the top 10 (see Spin Spotlight, left).



#### Taylor-Made

Taylor Dayne returns to the AC chart after a 14-year absence, as "Beautiful" (Intention) enters at No. 29. Dayne placed eight songs on the AC tally between 1988 and 1994, including her sole No. 1, "Love Will Lead You Back," in 1990.

At Hot AC, another Taylor—Taylor Swift—two-steps 11-9 with "Teardrops on My Guitar" (Universal Republic) to score just the sixth shared Country/Hot AC top 10 by a solo female since the latter chart's inception in 1996. The ballad reached No. 2 at Country in August.

### Hardcastle's 'Star' Rises

Paul Hardcastle takes over the reins at Smooth Jazz, as "Lucky Star" (Trippin 'N' Rhythm) shoots 3-1. "Star" marks Hardcastle's first solo chart appearance since "Serene," which topped the tally in October 2005. His sole other entry also reached No. 1: Helming side project Jazzmasters, he reigned for four weeks in fall 2006 with "Free As the Wind."

#### Crows, R.E.M. Return

Two veteran groups with a combined 11 No. 1s return to the Triple A chart. Counting Crows enter at No. 20 with "You Can't Count on Me" (Interscope), the band's 12th chart appearance and first since "Accidentally in Love," its fifth chart-topper, in July 2004.

At No. 26, R.E.M. reaches the list for a 13th time with "Supernatural Superserious" (Warner Bros.). The song has already surpassed the No. 28 peak of the trio's last chart appearance in April 2007, "#9 Dream"

### Franklin Zaps Sapp's No. 1 Run

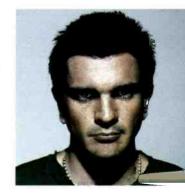
Kirk Franklin hops 2-1 on the Gospel chart with "Declaration (This Is It!)" (Zomba), halting labelmate Marvin Sapp's unprecedented 26-week run at the top. Franklin's last stint at No. 1 was with "Looking for You," which led for a then-record 18 weeks in 2005–06. His new track reworks Kenny Loggins' "This Is It," a No. 11 hit on the Billboard Hot 100 in 1979.

Concurrently, two groups claim their first Gospel top 10s: Bishop Noel Jones Presents the City of Refuge Sanctuary Choir's "Not About Us" (Tyscot), up 11-9, and Ricky Dillard & "New G" (New Generation Chorale)'s "The Light" (EMI Gospel), which advances 13-10.

#### Juanes Back Atop Latin Pop

Juanes steps 2-1 at Latin Pop with "Gotas de Agua

Dulce" (Universal Latino), his eighth career chart champ. The Colombian rocker makes a hasty return to the pinnacle: His previous No. 1, "Me Enamora," held the top spot for 17 weeks from October through January before making way for RBD's "Inalcanzable" (EMI Televisa), which led the last three frames.



### R&R SOUND DECISIONS



Three for the show: Josh Kelley, We the Kings and the Almost break with tradition on new projects

#### Life Is Not 'Unfair' After All

Ken Tucker KTucker@RadioandRecords.com

> op singer/songwriter Josh Kelley appears to have a hit record on his hands. New album "Special Company," on his own DNK Records, has sold 18,000 digital copies in three weeks, according to Nielsen SoundScan. The set debuted at No. 2 on Billboard's Top Digital Albums chart in the Feb. 2 issue. (The physical CD, released Feb. 5, is now in stores.)

Ironically, Kelley's first single from that album, the blue-eyed soul-leaning "Unfair," is just now beginning to get radio airplay. In fact, it has yet to chart on R&R's Hot AC tally. The song is, however, part of the soundtrack to the film "27 Dresses," currently in theaters. While Kelley's new wife, actress Katherine Heigl ("Grey's Anatomy"), stars in the movie, Kelley says the song wasn't a cinch to get in. "I sent that movie a lot of songs, and they loved that one. It helped that Katherine was in the movie, but if it wasn't a great song, they wouldn't have put it in."

A Diane Warren tune, "Unfair" is the only song Kelley didn't have a hand in writing for the new project. "The whole album talks about becoming a man and preparing to make this ultimate commitment I was about to make: marriage," he says. "It's nice that there's also a song in there that [points out] that love is also unfair."

Kelley's brother, Charles, a member of rising country trio Lady Antebellum, co-wrote two songs on the album, and bandmates Dave Haywood and Hillary Scott also make appearances. Josh Kelley produced and played a number of the instruments on the record, much of which was recorded at his home studio in Nashville.

Kelley's last album, "Just Say the Word," also on DNK and released in 2006, has sold

23,000 copies, so the new set appears destined to eclipse its sales. DNK is distributed by New Yorkbased Icon Music Entertainment Services.

Bonneville AC WTMX (the Mix)/Chicago PD Mary Ellen Kachinske says that since the station has had success with past Kelley hits "Amazing" and "Only You," "it was a natural to give 'Unfair' a shot. It is just getting started, but our audience are big fans of his and expect solid support again."

Kelley will tour with OneRepublic beginning later this month. After a headlining run in March and April, he'll join the One Tree Hill tour later in the spring.

'We haven't done any positioning or expensive programs to sell records. **Imagine** what they will do whén those doors open.'

-Steve Greenberg

#### Off-The-Cuff Videos **Build We The** Kings' Fan Base

Besides playing an excellent guitar riff and writing soul-searching lyrics, We the Kings frontman Travis Clark is also a mean field goal kicker. While these talents might seem unrelated, S-Curve label head Steve Greenberg would beg to differ.

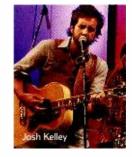
The label built an online campaign using Nabbr, an embeddable video player, to which the band adds new content on a regular basis. "We included the usual things, like videos of live or acoustic performances, but we also wanted the band to build something that was almost like their own online TV series," Greenberg says. "They started to do fun things, and one of their ideas was to have Travis try to kick longer and longer field goals and post those videos."

Since recently relaunched S-Curve Records released its debut in October, We the Kings has steadily climbed the sales charts, landing at No. 15 on Billboard's Heatseekers list. The band's music has appeared on such shows as "One Tree Hill" and "Newport Harbor," and it will be featured in mtvU's Freshman 5 for up-and-coming artists during spring break 2008 coverage.

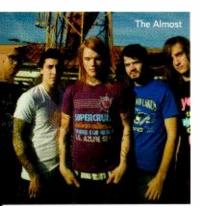
Greenberg credits the success to a mixture of oldand new-school strategies. "The band has been doing a ton of touring," he says, adding that the next step is radio, because he believes that the track "Check Yes Julietz" could be a hit. The band also shot a video with Alan Ferguson, who has lensed clips for Fall Out Boy and Gym Class Heroes.

The band's self-titled debut has moved only 28,000 copies, according to Nielsen SoundScan. "We haven't done any positioning or expensive programs to sell records," Greenberg says. "Imagine what they will do when those doors open."

-Cortney Harding, Billboard







#### 'Southern Weather' Storms Onto Christian Chart

Aaron Gillespie, one of the co-founders of Christian rock group Underoath and the band's drummer, is following in the footsteps of idol Dave Grohl, who stepped out from behind the drum kit in Nirvana to front the Foo Fighters. Gillespie has done the same with new Christian rock band the Almost.

The band's second single, "Southern Weather," jumped 19-4 in its second week on R&R's Christian Rock chart in the Feb. 1 issue. The song is No. 8 this week. The band's album, also titled "Southern Weather," has sold 208,000 copies, according to Nielsen SoundScan.

Spirit Communications' WUFM/Columbus, Ohio, spun the song 58 times during the week ending Feb. 9, and has been playing it since November. PD/MD Nikki Cantu says response has been strong. "We've gotten response not just from fans of the Almost, who love whatever they would put out, but the rest

of our listeners really like it, too."

Gillespie says he plans to balance both bands and that he likes the change of pace from Underoath's heavy rock sound. "As much as I love what I do in that band, there are songs in me and music that I enjoy just as much that come from melody," he said in the Almost's bio. "With 'Southern Weather," it's got a much broader scope. I'm excited by the fact that this album can find an audience with a lot of different people."—Kevin Peterson

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### R&R CHR/TOP 40



Proving success is truly a team effort, successful stations share latest ratings triumphs

### Radio's Favorite Season: Rising In The Fall



Bryan

Kevin Carter KCarter@RadioandRecords.com

our times a year, that warm post-book afterglow washes over us, much like it's doing as we speak. As I hastily towel off, I'm pleased to be able to let some of America's best-programmed CHR/top 40 stations share their latest Arbitron success stories. Sure, you'll probably recognize most of the following players from their previous appearances in these pages, but that's just a testament to the strength of the teams these gifted programmers have assembled, and we salute them for carrying the flag of our favorite format so proudly.

#### WXXL (XL106.7)/Orlando

To truly understand just how powerfully the presence of Clear Channel's WXXL (XL106.7) is felt in the Orlando community, one need look no further than this powerfully literate Arbitron diary comment: "Every station that is not 106.7 is gay." And there you have it. "I think that pretty much sums it up," says PD Michael Bryan, who maintained the numbers as the station underwent some major changes. "Surviving a new PD—me—not to mention a morning show breakup after 17 years, XL is in our best position in years. We finished No. 1 with 18-34 persons in two of the last three books. including spring and fall 2007. Our fall book was especially strong, driven by terrific performances: 'Stick on the Radio' is No. 1 in afternoons 18-34 with a three-share increase book-to-book and yearto-year. Jana Sutter is dominating in middays, finishing No. 1 18-34 for the first time in many years and our new morning show, 'Johnny & Jayde,' is already No. 2 18-34 behind Steve Harvey [heard on CBS Radio urban WJHM] after less than a year together. Oh, and our night numbers have nearly doubled over fall '06," Bryan says. "Even more than the 18-34 numbers, XL is currently playing incredibly well with females 25-54, finishing fourth. Our focus is on making our content and music consistently great every day. I know this sounds cliché, but we're all on the same page; every single day matters. We've also reduced the clutter and focused on the things the audience truly wants, and, we've done it as a team. We're looking forward to an even bigger opportunity for growth in 2008."

#### WNCI/Columbus, Ohio

Although Clear Channel's WNCI is once again perched high atop those 12+ Columbus, Ohio, clouds (leaping 6.8-8.2), PD Michael McCoy still has one foot firmly planted on the ground. "This wasn't the best 12+ book we've had since I've been here, but the way the demos shook out, it might have been the most dominating," he says. "We've swept 12+, 18-34, 25-54 a number of times, but never with as much consistency across the money demos as we did this time around." McCoy quickly rattles off some significant highlights: "Morning guys Dave & Jimmy turned in close to a 25 share 18-34, which proves they have the ability not only to syndicate and win in other markets, but to improve the product in their home market at the same time. The station pulled a 17 share 18-34 and a 9 share 25-54. One of the things that makes this book so gratifying is that we did so well in the face of some of the best competition WNCI has had in years: We're flanked on the young end by Radio One rhythmic WCKX and locally owned hot AC WBNS on the upper end. Both stations are very well-programmed and very competitive. Consequently, my satisfaction level is through the roof. WNCI is one hell of a team, from Dave, Jimmy, Kelsey, Chachi & Gandhi on 'The Morning Zoo' to Andy Clark, Chris Davis, Maxwell and all the prime weekend talent, not to mention our regional VP/market manager Tom Thon and director of programming Johnboy Crenshaw," McCoy says.



McCov



McKay



Davis



Davis

#### WPST/Trenton, N.J.

" 'PST's consistency in the ratings is pretty impressive," Nassau Broadcasting associate director of programming Dave McKay says. "In my 15 years with the station, there have been only one or two socalled 'disappointing' books—and in those, we were still probably No. 1 with our target demo." That said, the fall '07 numbers were particularly impressive: "We were No. 1 with persons 18-34, 18-49 and 25-54, and shares were up across the board." 'PST bookended the fall book strongly, kicking off the festivities with a lifestyle promotion called Win Free Mortgage or Rent for Life, which sounds pretty hard to tune away from."We wrapped up the book with a Christmas Cash \$1,000-a-day promotion," he says. "Plus, there was our sold-out Winter Wonder Jam with Avril Lavigne, Simple Plan and others. Oh, and in addition to the Trenton ratings, our Philly [Portable People Meter] numbers continue to look great. Our half-million cume regularly beats out a bunch of in-market stations. We couldn't be happier."

#### WRVW (107.5 the River)/Nashville

"Well, we didn't suck," an understated River OM/ PD Rich Davis says, "Rising to a 10.5 with adults 18-34 and 5.0 adults 25-54 was great, in addition to our 5.7 12+. When you take a look inside the numbers it gets a little better, as my midday girl Madison-voice-tracked from WQEN/Birmingham—grabbed the No. 1 spot with adults 18-34. She's a pop culture monster and kicks as much butt online as she does on the air. Woody and Jim and Intern Adam in mornings rose 6.2-9.0 with adults 18-34, and my bellwether afternoon guy Ryno held down the No. 2 spot again, behind Jurban sister WUBT (the Beat)] for the last eight books. We were also No. 2 with women 12+ and 25-54 and cleaned up in teens," he says. "One of the coolest book promotions we did in the fall was our RiverTube promotion where we asked listeners to create a 30second spot for the station. The best one grabbed \$1,000 and got their commercial featured on News Channel Five. The entries were fantastic, and we ended up with some great free TV [the spots were traded] to promote the station."

#### KHKS/Dallas

Just like Clear Channel sister WNCI, KHKS (106.1 Kiss-FM)/Dallas pulled off yet another remarkable ratings achievement, landing at No. 1 in the market 12+—again—just as it did in the fall, winter and spring of 2007. Ho-hum . . . "For KHKS, it always starts with 'Kidd Kraddick in the Morning,' "PD Patrick Davis of the self-syndicated show that's based at Kiss. "The show dominates like no other I've ever seen: It's No. 1 in virtually every demo, female and persons. Unbelievable." Davis also singles out the successful ratings performances from jocks Atom Smasher and Billy the Kidd. "They know how to be creative and memorable in short segments, which is a rare talent. We're lucky to have them," he says. "And the music supply didn't hurt either. Hits from Rihanna, Fergie, OneRepublic and Timbaland gave us music that people were passionate about."

### R&R CHR/TOP 40

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16   13   BUCKCHERRY   SURRY   SUR	8	13	14	LINKIN PARK 11 th	4536	+274	22.194	16
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10.7/16   50.	8	24	10-		2799	+61	14.610	23
28   4   DAUGHTRY	2	27.	13		2512	+224	10.716	30
31   4   SNOOP DOGG   DOGGYSTYLE/GEFFEN/INTERSCOPE   2297   +548   13.738   22   29   9   ENUR FEATURING NATASJA   CALABRIA 20DB   ULTRA   1956   +666   16.668   22   26   11   MAROON 5   WONT CO HOME WITHOUT YOU   A&M/OCTONE/INTERSCOPE   1654   -642   6.042   33   30   5   JANET   FEEDBACK   ISLAND/IDJMG   1626   -180   5.258   33   34   5   KANYE WEST FEATURING DWELE   FLASHING LIGHTS   ROC-A-FELLA/DEF JAM/IDJMG   1373   +29   10.640   33   5   LIFEHOUSE   WHATEVER IT TAKES   GEFFEN/INTERSCOPE   1198   +136   3.452   -35   5   LUPE FIASCO FEATURING MATTHEW SANTOS   SUPERSTAR   IST & IST HIATLANTIC   1138   +333   8.236   3   38   2   LUPE FIASCO FEATURING MATTHEW SANTOS   SUPERSTAR   IST & IST & IST HIATLANTIC   1138   +333   8.236   3   3   2   BRITINEY SPEARS   JIVE/ZOMBA   1113   -265   12.295   2   37   6   BILUE OCTOBER   CALLING YOU   BRANDO/UNIVERSAL MOTOWN   942   0   3.366   -3   CASCADA   WHAT HIST IST   SEATURING SEAN KINGSTON   MBK/J/RMG   745   +129   5.998   3   3   2   BABY BASH FEATURING SEAN KINGSTON   MBK/J/RMG   745   +129   5.998   3   3   2   BABY BASH FEATURING SEAN KINGSTON   MBK/J/RMG   745   +129   5.998   3   3   2   CASCADA   CALLING YOU   CASCADA   MBK/J/RMG   745   +129   5.998   3   3   3   3   3   3   3   3   3	8	32	3		2420	+783	21.086	18
29 9 ENUR FEATURING NATASJA CALABRIA 2008 29 9 ENUR FEATURING NATASJA CALABRIA 2008 20 111 MAROON 5 WON'T GOHOME WITHOUT YOU AGM/OCTONE/INTERSCOPE 20 112 MAROON 5 WON'T GOHOME WITHOUT YOU AGM/OCTONE/INTERSCOPE 21 30 5 JANET FEEDBACK ISLAND/IDJMG 1626 -180 5.258 33 22 LIFEHOUSE WHATEVER IT TAKES GEFFEN/INTERSCOPE 23 5 LIFEHOUSE WHATEVER IT TAKES GEFFEN/INTERSCOPE 24 38 2 LUPE FLASHING MATTHEW SANTOS SUPERSTAR 25 36 3 CASCADA WHAT HURTS THE MOST MOSHING MATTHEW SANTOS SUPERSTAR 26 37 6 BLUE OCTOBER CALLING YOU BRANDO/UNIVERSAL MOTOWN 39 2 BABY BASH FEATURING SEAN KINGSTON WHAT ISIT ALICIA KEYS LIKE YOU'LL NEVER SEEME ACAIN MBK/J/RMG 745 -129 5.998 33	26	28	4		2362	+454	11.935	28
23 26 11 MAROON 5 WONT CO HOME WITHOUT YOU AGM/OCTONE/INTERSCOPE 1654 -642 6.042 3 30 5 JANET FEEDBACK ISLAND/IDJMG 1626 -180 5.258 3 31 25 KANYE WEST FEATURING DWELE FLASHING LIGHTS ROC-A-FELLA/DEF JAM/IDJMG 1373 +29 10.640 3 32 35 5 LIFEHOUSE WHATEVER IT TAKES GEFFEN/INTERSCOPE 1198 +136 3.452 - 33 12 LUPE FLASHING LIGHTS HOLLYWOOD 1168 +442 9.708 3 38 2 LUPE FLASHING MATTHEW SANTOS SUPERSTAR SUPERSTAR IST & IST & IST H/ATLANTIC 1138 +333 8.236 3 36 3 CASCADA TO WHAT HURTS THE MOST ROBBINS 1137 +173 13.099 2 37 6 BLUE OCTOBER CALLING YOU BRANDO/UNIVERSAL MOTOWN 942 0 3.366 - 39 2 BABY BASH FEATURING SEAN KINGSTON WHAT IS IT S.199 5.998 3 LIKEY OUTLINEVER SEEME AGAIN MBK/J/RMG 745 +129 5.998 3	7	31	4		2297	+548	13.738	24
30   5   JANET   FEEDBACK   ISLAND/IDJMG   1626   -180   5.258   3.4   5   KANYE WEST FEATURING DWELE   FLASHING LIGHTS   ROC-A-FELLA/DEF JAM/IDJMG   1373   +29   10.640   3.3   3.5   LIFEHOUSE   WHATEVER IT TAKES   GEFFEN/INTERSCOPE   1198   +136   3.452   -1.3   3.452   3.4   3	23	29	9		1956	+66	16.668	22
34   5   KANYE WEST FEATURING DWELE   FLASHING LIGHTS   ROC-A-FELLA/DEF JAM/IDJMG   1373   +29   10.640   3	2	26	11		1654	-642	6.042	35
34   5   FLASHING LIGHTS   ROC-A-FELLA/DEF JAM/IDJMG   1373   129   10.640   5	30	30	5		1626	-180	5.258	38
New   Johas Brothers   Hollywood   1168   +442   9.708   3.422	9	34	5		1373	+29	10.640	31
WHEN YOU LOOK ME IN THE EYES	2	35	5		1198	+136	3.452	-
38   2   SUPERSTAR   IST & IST HATLANTIC   II 38   \$353   \$3.26   \$3.56   \$3	3	N	EV		1168	+442	9.708	32
33   12   BRITNEY SPEARS   JIVE/ZOMBA   1113   -265   12.295   2	3	38	2		1138	+333	8.236	33
37   6     BLUE OCTOBER	9	36	3		1137	+173	13.099	26
39 2 BABY BASH FEATURING SEAN KINGSTON WHAT ISIT ARISTA/RMG 927 +124 5.137 3 LIKE YOU'LL NEVER SEE ME ACAIN MBK/J/RMG 745 +129 5.998 3	5	<b>3</b> 3	12		1113	-265	<b>12.</b> 295	27
WHAT IS IT  ALICIA KEYS  LIKE YOU'LL NEVER SEE ME AGAIN  ALICIA KEYS  LIKE YOU'LL NEVER SEE ME AGAIN  MBK/J/RMG  745 +129 5.998 3	9	37	6		942	0	3.366	-
LIKE YOU'LL NEVER SEE ME AGAIN MBK/J/RMG 743 129 3.5980 3	3	39	2		927	+124	5.137	39
COLDIE CALL AT	9	N	E/		745	+129	5.998	36
COLBIE CAILLAI REALIZE UNIVERSAL REPUBLIC 732 +159 2.637	40	N	E	COLBIE CAILLAT REALIZE UNIVERSAL REPUBLIC	732	+159	2.637	

MOST ADDED
ARTIST NEW TITLE / LABEL STATIONS
JORDIN SPARKS DUET WITH CHRIS BROWN 25 No Air (19/Jive/Zomba) KKDM, KQCH, KQMQ, KQXY, KSLZ, WABB, WAEB, WDJX, WFLY, WHOT, WHTS, WJIM, WKQI, WKRZ, WKSS, WKST, WPXY, WRVW,
WSTW, WTWR, WVKS, WWCK, WXXL, WZAT, WZEE  JONAS BROTHERS  When You Look Me In The Eyes (Hollywood) KHOP, KJYO, KKPN, KSAS, KSPW, KZCH,
KZHT, KZZP, WABB, WAEZ, WBHT, WERO, WHBQ, WHYI, WKRZ. WNCI, WNKS, WNTQ, WRVW, WVSR, WWST, WYOY

WZAT, WZEE
JONAS BROTHERS 22 When You Look Me In The Eyes (Hollywood)
KHOP, KJYO, KKPN, KSAS, KSPW, KZCH, KZHT, KZZP, WABB, WAEZ, WBHT, WERO, WHBQ, WHYI, WKRZ WNCI, WNKS, WNTQ, WRVW, WVSR, WWST, WYOY
NATASHA BEDINGFIELD 17 Pocketful Of Sunshine
(Phonogenic/Epic) KHOP, KHTT. KKPN, KQMQ, KSAS, KWNZ, KZHT, Sirius Hits I, WCCQ, WEZB, WFHN, WFLY, WHBQ, WJIM, WRVQ, WVYB, WYKS
SNOOP DOGG Sensual Seduction (Dogystyle/Ceffen/In:erscope) (XDWB, KHFI, KHKS, KKRZ, KRQQ, KZCH, WBHT, WDJX, WFMF, WIOG, WJBQ, WJIM, WNCI, WPXY
FLYLEAF 14 All Around Me (A&M/Octone/Interscope) KHTT, KKM, KMXV, KSMB, KXXM, WAEV, WERO, WEZB, WHBQ, WHHD, WIXX, WPRO, WXYK, WZKL
LUPE FIASCO FEAT. MAITHEW SANTOS 12 Superstar (1st 6 15th/Atlantic) KOND, KSMB, WAKZ, WDJX, WFBC, WHBQ, WHYI, WLDI, WNTQ, WXLK, WYOY, WZKF
LEONA LEWIS Bleeding Love (Arista/RMG) KKOB, KZHT, WABB, WAEV, WCGQ, WFBC, WHBQ, WNKS, WNOU, WPRO, WRVW, WXLK
COLBIE CAILLAT 10 Realize (Universal Republic) KHOP, KZHT, WBHT, WDCG, WIOG, WKRZ, WLKT, WNCI, WSTW, WVKS
CHERISH FEAT. YUNG JOC Killa (Sho:Nutl/Capitol) KKPN, KLAL, KSLZ, KZZP, WCGQ, WHHD, WKGS, WKST, WSNX, WYKS
SARA BAREILLES Love Song (Epic) (KRBE, WADA, WHHY, WHOT, WSNX, WTWR, WWCK, WWH-T, WWWQ
WFHN Fun 107

New Bedford, MA
PD: Jim Reitz
MD: Michael Rock
Colby O'Donis Feat. Akon, What You Got, O
Natasha Bedingfield, Pocketful Of
Sunshine, O

FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

	NEW AN	DACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
TREY SONGZ Can't Hels But Wait (Song Bock/Atlants) TOTAL STATIONS:	610/13	FLYLEAF All Around Me (A&M/Octone/Interscope) TOTAL STATIONS:	455/111
CHERISH FEAT YUNG JO Killa (Sho'Nuff/Capitol)		BOW WOW & OMARION Hey Baby (Jump Off) (T.U.G./Columbia)	421/62
TOTAL STATIONS:	47	TOTAL STATIONS:	33
MATCHBOX TWENTY These Hard Times (Melisma/Atlantic) TOTAL STATIONS:	504/195	J. HOLIDAY Suffocate (Music Line/Capitol) TOTAL STATIONS:	410/57
KAT DELUNA FEAT. BUSTA RHYMES Run The Show	496/112	TAYLOR SWIFT Our Song (Big Machine)	373/76
(Epic) TOTAL STATIONS:	54	TOTAL STATIONS:	13
LEONA LEWIS Bleeding _ove	494/322	PARAMORE crushcrush (Fueled By Ramen/RRP)	367/75
(SYCO/J/FMG) TOTAL STATIONS:	51	TOTAL STATIONS:	24



FCR WEEF ENDING FEBRUARY 10, 2008
LECEND: See legend to charts in charts section for rules and symbol explanations.
12° CHR/tca 40 and 17 Canada CHR/top 40 stations are electronically monitored by Nielsen
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#### **CHR/TOP 40 INDICATOR REPORTERS**

KQID/Alexandria, LA
PD: Squirrel
MD: Jessica

WSTO/Evansville, IN OM: Tim Huelsing PD: Jason Addams

WQGN/New London, CT

KGOT/Anchorage, AK OM: Mark Murphy PD/MD: Bill Stewart

WDAY/Fargo, ND PD: Troy Dayton MD: Zander Kelly

WSPK/Newburgh, NY MD: Danny Valentino

WWBX/Bangor, ME PD: Tommy Frank

KMXF/Fayetteville, AR OM: Dave Ashcraft PD/MD: Jay Steele

KCRS/Odessa, TX PD/MD: Nate Rodriguez

KRSQ/Billings, MT OM/PD: Kyle McCoy

WMSR/Florence, AL OM: Brian Landrum PD: Jon "Fatguy" Marte WILN/Panama City, FL PD: Chris Alan MD: Spoon

WWYL/Binghamton, NY

WJMX/Florence, SC OM: Randy "Mudflap" Wilcox PD/MD: Scotty G.

WPIA/Peoria, IL OM: Gabe Reynolds PD/MD: Don "Big D" Black

WBNQ/Bloomington, IL DM: Dan Westhoff PD: Dave Adams APD: Chad Fasig MD: Mason Schreader

OM/PD: "Big Dog" Rick Hayes APD/MD: Mike "Mike at Night" Oldham

KRCS/Rapid City, SD OM/PD: Charlie O'Douglas

KNDE/Bryan, TX

KIXY/San Angelo, TX OM: Jay Michaels PD/MD: David Carr

WRZE/Cape Cod, MA OM: Steve McVie PD: David Duran

KKXL/Grand Forks, ND OM: Rick Acker PD/MD: Trevor D APD: Dave Andrews

**WQPO/Harrisonburg, VA** PD: Bobby Mason MD: Ryan O'Bryan

Music Choice Hit List/Satellite PD: Justin Prager MD: Michael Schwab

KTRS/Casper, WY

WXER/Sheboygan, WI OM: Patrick Pendergast PD/MD: Ron Simonet

KZIA/Cedar Rapids, IA

KLAZ/Hot Springs, AR OM/PD: Keith Michaels APD/MD: Aaron Garrett

WQQB/Champaign, IL

WNDV/South Bend, IN PD: Karen Rite MD: Scotty Wylde WKEE/Huntington, WV

PD: Jim Davis APD/MD: Gary Miller KCLD/St. Cloud, MN

KSYN/Joplin, MO OM: Chad Elliot PD: Steve Kraus MD: Chris Cortez

OM: Matt Senne PD: JJ Holiday APD: Wayne D. MD: Timmy Daniels

OM: Vinnie Kice PD/MD: PJ Styles

WHTE/Charlottesville, VA

KFRX/Lincoln, NE OM: Lester St. Jan PD: Matt McKay APD/MD: JJ Ryan

WHTF/Tallahassee, FL PD/MD: Brian O'Conne

WJYY/Concord (Lakes Region), NH

WMGI/Terre Haute, IN

WKMX/Dothan, AL PD: Trent Michaels MD: Chris Alan

PD/MD: AJ Dukette

KZII/Lubbock, TX OM: Wes Nessm PD: Jacqui Neal

WCIL/Marion, IL

WKHQ/Traverse City, MI PD: Dave B. Goode MD: Lunchbox

WWAX/Duluth, MN OM: Bill Jones PD/MD: Tony Hart

KUJ/Tri-Cities, WA PD: Jon E Quest MD: Ivy

WWKZ/Tupelo, MS OM/PD: Rick Stevens

WBIZ/Eau Claire, WI OM: Mike Cushman PD/MD: Jare E Jordan

KIFS/Medford, OR PD/MD: Gemineye Mayers

WJDQ/Meridian, MS OM/PD: Bob O'Dell

WIFC/Wausau, WI

PD: Jammin' Joe Malone MD: Belky

WNKI/Elmira, NY OM/PD: Scott Free MD: Eric McKay

KNOE/Monroe, LA OM/PD: Bobby Richards

WAZO/Wilmington, NC OM/PD: Jerry Mac

WRTS/Erie, PA PD: Jessica Curry APD: Danial Baxter

WVAQ/Morgantown, WV OM: Hoppy Kercheval PD: Lacy Neff KFFM/Yakima, WA OM: Ron Harris
PD/MD: Steve Rocha

WDKS/Evansville, IN PD: Keith Curry

WWXM/Myrtle Beach, SC OM: Jimmy Fueger PD: Ron Roberts MD: Larry Knight



► SUM 41'S "WITH ME" MOVES UP FOUR POSITIONS TO NO. 27 ON THE CANADA CHR/TOP 40 CHART, THE BAND'S FIRST CHARTED SINGLE AT THE FORMAT FROM ITS ALBUM "UNDERCLASS HERO."

nielsen

**DMDS** 

**BDS** 

	THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST CHR/TOP 40 INDICATO	DR .	DI 4	AYS
1	弄	3	N N	TITLE	IMPRINT / PROMOTION LABEL	TW	+/-
		2	12	FLO RIDA FEAT. T-PAIN LOW	POE BOY/ATLANTIC	3318	+192
П	2	1	14	ALICIA KEYS NO ONE	MBK/J/RMG	3016	-180
П	3	3	17	FERGIE CLUMSY	WILL.I.AM/A&M/INTERSCOPE	2852	-138
ı	4	6	7	RIHANNA DON'T STOP THE MUSIC	SRP/DEF JAM/IDJMG	2578	+252
ı	5	5	11	TAYLOR SWIFT TEARDROPS ON MY GUITAR	BIG MACHINE/UNIVERSAL REPUBLIC	2563	+25
ı	6	4	18	JORDIN SPARKS TATTOO	19/JIVE/ZOMBA	2556	-82
k	7	12	6	CHRIS BROWN WITH YOU	JIVE/ZOMBA	2419	+377
I	8	8	13	LINKIN PARK SHADOW OF THE DAY	WARNER BROS.	2316	+146
ľ	9	11	12	SEAN KINGSTON TAKE YOU THERE	BELUGA HEIGHTS/EPIC	2298	+196
1	10	7	20	TIMBALAND FEAT. ONEREPUBLIC APOLOGIZE	MOSLEY/BLACKGROUND/INTERSCOPE	2173	-109
ı	11	17	6	MILEY CYRUS SEE YDU AGAIN	HOLLYWOOD	2026	+309
ı	12	13	14	BUCKCHERRY SORRY	ELEVEN SEVEN/ATLANTIC	1974	+143
1	13	9	27	FINGER ELEVEN PARALYZER	WIND-UP	1921	-247
ı	14	14	13	WYCLEF JEAN FEAT. AKON, LIL WAYNE & NIIA SWEETE	ST GIRL (DOLLAR BILL) COLUMBIA	1865	+98
ı	15	18	6	SARA BAREILLES LOVESONG	EPIC	1826	+226
1	16	10	15	CHRIS BROWN FEAT. T-PAIN KISS KISS	JIVE/ZOMBA	1777	-361
ı	17	19	7	ONEREPUBLIC STOP AND STARE	MOSLEY/INTERSCOPE	1626	+144
ı	18	20	15	SANTANA FEAT. CHAD KROEGER INTO THE NIGHT	ARISTA/RMG	1382	-12
ı	19	15	16	PARAMORE MISERY BUSINESS	FUELED BY RAMEN/RRP	1368	-388
ı	20	24	5	DAUGHTRY FEELS LIKE TONIGHT	RCA/RMG	1337	+273
ı	21	23	7	PLIES FEAT. AKON HYPNOTIZED	BIG GATES/SLIP-N-SLIDE/ATLANTIC	1233	+161
ı	22:	22	11	THREE DAYS GRACE NEVER TOO LATE	JIVE/ZOMBA	1232	+87
ı	23	16	15	NATASHA BEDINGFIELD FEAT. SEAN KINGSTON LOVEL	IKE THIS PHONOGENIC/EPIC	1229	-513
I	24	<b>2</b> 6	10	BOYS LIKE GIRLS HERO/HEROINE	COLUMBIA	1213	+173
ı	25	28	9	SNOOP DOGG SENSUAL SEDUCTION	DOCGYSTYLE/GEFFEN/INTERSCOPE	1053	+294
ı	26	27	5	JANET FEEDBACK	ISLAND/IÐJMG	949	+43
	27	25	9	MAROON S WON'T GO HOME WITHOUT YOU	A&M/OCTONE/INTERSCOPE	903	-154
	28	33	3	JORDIN SPARKS DUET WITH CHRIS BROWN NO AIR	19/JIVE/ZOMBA	842	+233
	29	29	9	ENUR FEAT. NATASJA CALABRIA 2008	ULTRA	834	+90
	3C	34	4	CASCADA WHAT HURTS THE MOST	ROBBINS	656	+143
	31	40	2	LUPE FIASCO FEAT. MATTHEW SANTOS SUPERSTAR	1ST & 15TH/ATLANTIC	651	+349
	32	30	6	KANYE WEST FEAT. DWELE FLASHING LIGHTS	ROC-A-FELLA/DEF JAM/IDJMG	600	-32
ı	33)	NI	W	JONAS BROTHERS WHEN YOU LOOK ME IN THE EYES	HOLLYWOOD	571	+275
	34	35	6	LIFEHOUSE WHATEVER IT TAKES	GEFFEN/INTERSCOPE	560	+58
	35	37	3	ALICIA KEYS LIKE YOU'LL NEVER SEE ME AGAIN	MBK/J/RMG	547	+122
	36	32	20	BABY BASH FEAT. T-PAIN CYCLONE	ARISTA/RMG	465	-147
	37	36	5	BLUE OCTOBER CALLING YOU	UNIVERSAL MOTOWN	445	+10
	38	31	9	BRITNEY SPEARS PIECE OF ME	JIVE/ZOMBA	437	-177
	39	N	W	J. HOLIDAY SUFFOCATE	MUSIC LINE/CAPITOL	380	+154
	40	N	EW	BABY BASH FEAT. SEAN KINGSTON WHAT IS IT	ARISTA/RMG	338	+47

100	LASTWEEK	WEEKS	ARTIST TITLE CANADA CHR/TOP 40 IMPRINT /	PROMOTION LABEL	PLA TW	4/-
	1	10	FLO RIDA FEATURING T-PAIN LOW POE BO	DY/ATLANTIC/WARNER	661	+49
2	3	13	BRITNEY SPEARS PIECE OF ME	JIVE/SONY BMC	516	-8
3	2	16	ALICIA KEYS NO ONE	MBK/J/SONY BMG	509	-54
4	8	5	CHRIS BROWN WITH YOU	JIVE/SONY BMG	462	+54
5	4	22	TIMBALAND FEAT. ONEREPUBLIC APOLOGIZE MOSLEY/BLACKGROUND/IN	TERSCOPE/UNIVERSAL	462	-57
6	6	16	WYCLEF JEAN FEAT. AKON, LIL WAYNE & NIIA SWEETEST GIRL (DOLLAR BILL)	COLUM <b>BIA/SONY</b> BMG	460	+36
7	5	23	RIHANNA DON'T STOP THE MUSIC SRI	P/DEF JAM/UNIVERSAL	457	-53
8	10	10	SEAN KINGSTON TAKE YOU THERE BELUGA HE	IGHTS/EPIC/SONY BMG	417	+2
9	9	16	HEDLEY FOR THE NIGHTS I CAN'T REMEMBER ◆	UNIVERSAL	417	+18
0	7	19	FERGIE CLUMSY WILL.I.AM/A&M/IN	TERSCOPE/UNIVERSAL	371	-43
11	11	14	JORDIN SPARKS TATTOO	19/JIVE/SONY BMG	364	-30
2	13	12	ELISE ESTRADA UNLOVE YOU 💠	ROCKSTAR	344	-23
3	12	14	SIMPLE PLAN WHEN I'M GONE 🍁	ATLANTIC/WARNER	342	-29
4	15	21	SANTANA FEATURING CHAD KROEGER INTO THE NIGHT 🍁	ARISTA/SDNY BMG	339	+6
5	19	7	JANET FEEDBACK	ISLAND/UNIVERSAL	332	+5
6	17	13	ENUR FEATURING NATASJA CALABRIA 2008	ULTRA	312	+19
7	20	5	MILEY CYRUS SEE YOU AGAIN HO	LLYWOOD/UNIVERSAL	306	+3
8	16	10	TAYLOR SWIFT TEARDROPS ON MY GUITAR BIG	MACHINE/UNIVERSAL	290	-2
9	18	9	DANNY FERNANCES FEATURING JUELZ SANTANA CURIOUS 🍁	FORTUNE 5	285	-1
a 📗	14	20	AVRIL LAVIGNE HOT 💠	ARISTA/SONY BMG	272	-79
D	21	14	LINKIN PARK SHADOW OF THE DAY WA	ARNER BROS./WARNER	268	+1
	23	8	ONEREPUBLIC STOP AND STARE MOSLEY/IN	TERSCOPE/UNIVERSAL	267	+15
	29	3	MICHAEL JACKSON WITH AKON WANNA BE STARTIN' SOMETHIN' 2008 LE	GACY/EPIC/SONY BMG	250	+3
4	24	n	FINGER ELEVEN I'LL KEEP YOUR MEMORY VAGUE 🍑	WIND-UP	238	-9
5	28	25	THREE DAYS GRACE NEVER TOO LATE 💠	JIVE/SONY BMC	227	+6
26	27	9	KREESHA TURNER BOUNCE WITH ME 🍁	EMI	226	+2
27)	31	3	SUM 41 WITH ME 💠	AQUARIUS	225	+16
28	30	10	ILLSCARLETT LIFE OF A SOLDIER 💠	SONY BMG	225	+7
29	32	5	BUCKCHERRY SORRY ELEV	EN SEVEN/UNIVERSAL	217	+10
c I	25	14-	CHRIS BROWN FEATURING T-PAIN KISS KISS	JIVE/SONY BMG	217	-2

FOR WEEK ENDING FEBRUARY 10, 2008

indicates CanCon

**FEBRUARY 15, 2008** 





Universal Motown VP of rhythm promotion excels in and out of the office

#### What Kundu Can Do

#### Darnella Dunham DDunham@RadioandRecords.com

orking as a VP of promotion at any record label is a demanding position, but for many, it can ultimately enhance their time management skills and improve their ability to delegate. Universal Motown VP of rhythmic promotion Sujit Kundu joined the label as director of national rhythmic promotion in 2005, and two years later he was promoted to his current position.

His tireless work ethic and ability to multitask are assets that have helped him a great deal during his 9-5—and with his outside venture, SKAM, or Suit Kundu Artist Management.

In high school, Kundu started promoting parties and continued to do so while studying economics and accounting at the University of California Santa Barbara. During that time, he established a relationship with former Emmis rhythmic KPWR (Power 106)/Los Angeles APD/MD Damion "Damizza" Young, while he was working at a station in Santa Barbara. After graduation, Kundu ventured into radio and mixshow promotion, and he and Young collaborated to form a production/DJ management company after they both relocated to L.A.

As their company was flourishing, Kundu and Young went their separate ways. Kundu retained his interest in DJ management and then established SKAM. A month later he accepted a radio promotion position at MCA Records, and after his stint there, he returned to independent promotion, all the while cultivating SKAM.

Today, SKAM represents 18 prominent DJs and has five employees reporting to Kundu."They really do most of the work," Kundu says. "It's my vision and they just see it out. If they have a question, they

Handling his responsibilities at Universal Motown has been Kundu's focus since 2005, as SKAM has continued to flourish.

Before joining Universal Motown, he worked in various capacities that prepped him for the rigorous schedule he now maintains at the label and on the side with SKAM. Kundu says, "In the past, I've been a tour manager and a club promoter. These are

24-hour jobs. I'm accustomed to doing morning radio at 6 a.m. with an artist and then not finishing until 2 a.m. at the club the next day. I usually come to work at 7:30 and don't leave until 10 p.m. I'm not bummed out about it; I like it. I'm here all the time and when they need someone to do something, I'm always willing,"

The collective experience that Kundu has accumulated in his various roles has proved to be useful in many ways."When you run your own business, it's your money, so you spend it like it's yours," he says."When it comes to budgets and stuff like that, I'm probably a little bit cheaper than somebody else who's spending just the company's money, because I've had to watch my own money in the past. And being out there, you're used to getting a little more value, because you don't have as many resources. I think that definitely helps.

The relationship Kundu keeps with the DJs he works with helps make SKAM a source of pleasure instead of just business. "The DJs are all my boys. They're my friends first," he says. "There isn't anybody I represent that I wouldn't go hang out with any day of the week if they wanted to.'

Since his job as a promotion exec at Universal Motown is Kundu's top priority, it would be natural to assume that he would try to get them to support the records that he is working. But he insists that that is not the case. "I don't work my DJs on records," Kundu says. "They're playing hits in clubs; they're not breaking new records. What they spin is middle-of-the-line stuff that's already big. They're not trying out a new record at 12:30 a.m. in front of 2,000 people. So it's not really that type of situation. I might have a personal preference record that

I'm not working that I think is good, and I'll be just like any other consumer wanting to hear it. Sometimes it just happens to be mine, but more times than not, it's just a song that I like."

Kundu channeled his indefatigable level of energy into his new role when he joined Universal Motown, and it is still paramount even as SKAM contimies to prosper.

Regarding the growth of his company, Kundu says,"It's not something that I ever planned on. The DJ culture grew. We were in a position to grow with it. Realistically, my focus is at Universal. I'm here all day. No matter what it is I'm doing, I want to win."



SKAM DJs Eric Cubeechee, left, KPWR (Power 106)/Los Angeles' DJ Vice, second from left, and WEDR (99 Jamz)/Miami's DJ Irie, right, crowd around Kundu during a night

#### Universal Motown Propels Two Simultaneous Hits For Akon

This year, Universal Motown will release projects from Lil Wayne, Nelly, Lloyd and Ryan Leslie. VP of rhythmic promotion Sujit Kundu says, "I'm looking forward to a big year here."

Last year was all about Akon. His ranking as the most-played artist on rhythmic radio was laudable, and his placement of Il songs on the chart during 2007 was historic. On the eve of the Nov. 14, 2006, release of his sophomore album, "Konvicted," rhythmic programmers were originally split between Akon's "I Wanna Love You" featuring Snoop Dogg and "Smack That" featuring Eminem as launch singles. While the typical approach from a promotion perspective would have been to persuade the panel to focus on one single, Kundu recalls the challenge he and the rhythmic team at Universal Motown faced in getting both singles the airplay they deserved simultaneously.

"It was harder than people imagine," Kundu recalls. "Granted, they were both hits, but we had

half of the panel wanting to play the Snoop record and the other half wanting the Eminem record. The ones that wanted to play Eminem were like, 'We're having huge success with this; it's a hit.' And then the half that were playing Snoop were saying, 'This is a hit; those guys are idiots.' To get them to both play the same one at the same time was hard. It took a lot of attention."

To compound the challenge. programmers were also spinning other songs featuring Akon, so they were especially reluctant to make room for two of his tracks. PDs would complain about scheduling problems because multiple Akon songs were in rotation.

Nevertheless, Universal Motown continued to persistently work radio on both records, "I think the songs spoke for themselves and every week, radio increased their belief." Kundu says. "They were both hit records, and we knew if we stood behind them, they would make it."-DD

### R&R RHYTHMIC

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NO. 40, JORDIN SPARKS IS THE FIRST "AMERICAN IDOL" WINNER TO HAVE AT LEAST TWO DEBUTS ON THE RHYTHMIC CHART. "TATTOO" BOWED IN JANUARY AND SPENT TWO WEEKS ON THE LIST.

THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABEL	PLA TW	4/-	AUDIE:	
1	1	22	FLO RIDA FEATURING T-PAIN NO. 1(9 WKS) 11 <sup>2</sup> LOW POE BOYATLANTIC	5631	-186	43.369	1
2	2	10	CHRIS BROWN  WITH YOU  JIVE/ZOMBA	5450	+281	40.130	2
3	3	11	SNOOP DOGG SENSUAL SEQUETION DOGGYSTYLE/GEFFEN/INTERSCOPE	4993	+83	38.855	3
4	5	10	WEBBIE, LIL' PHAT & LIL' BOOSIE INDEPENDENT  TRILL'ASYLUM/ATLANTIC	3868	+278	23.362	7
0	4	n	ALICIA KEYS  II 位 LIKE YOU'LL NEVER SEE ME AGAIN MBK/J/RMG	3654	+93	24.149	5
0	6	16	TREY SONGZ II ☆ CAN'THELP BUT WAIT SONG BOOK/ATLANTIC	3622	+46	25.742	4
7	10	13	J. HOLIDAY SUFFOCATE MUSIC LINE/CAPITOL  MUSIC LINE/CAPITOL	3246	+322	20.928	8
8	7	22	PLIES FEATURING AKON HYPNOTIZED BIG GATES/SLIP-N-SLIDE/ATLANTIC	3059	-433	23.837	6
	9	15	FERGIE CLUMSY WILL.I.AM/A&M/INTERSCOPE	2869	-120	17.455	14
0	13	17	SEAN KINGSTON TAKE YOU THERE BELUGA HEIGHTS/KOCH/EPIC	2681	+210	18.266	12
n	15	5	RIHANNA DON'T STOP THE MUSIC SRP/DEF JAM/IDJMG	2662	+419	19.038	11
1	8	19	TIMBALAND FEATURING ONEREPUBLIC APOLOGIZE MOSLEY/BLACKGROUND/INTERSCOPE	2661	-393	17.802	13
13	18	5	APOLIOLIZE MOSLEY/BLAKTGROUNDIN'S ENSCLIPE LUPE FIASCO FEAT. MATTHEW SANTOS MOST INCREASED PLAYS SUPERSTAR 1ST & 1STHATLANTIC	2495	+421	20.223	9
	11	22	ALICIA KEYS 11 <sup>3</sup> 位	2467	-442	16.505	15
15	16	12	NO ONE MBK/J/RMC PITBULL FEATURING LIL JON	2433	+217	19.046	10
	12	15	THE ANTHEM FAMOUS ARTISTS/TVT  BABY BASH FEATURING SEAN KINGSTON  APPENDIX	2153	-368	13.783	19
	14	22	WHAT IS IT  CHRIS BROWN FEATURING T-PAIN  112 12	2070	-397	16.021	16
18	19	9	KISSKISS JIVE/ZOMBA FAT JOE FEATURING J. HOLIDAY	2002	-8	13.789	18
19	20	6	TERROR SQUAD/IMPERIAL/CAPITOL BIRDMAN FEATURING LIL WAYNE	2001	+245	12.001	20
20	17	12	POP BOTTLES CASH MONEY/UNIVERSAL MOTOWN  KANYE WEST FEATURING DWELE	1791	-322	15.114	17
21	24	4	FLASHING LIGHTS ROC-A-FELLA/DEF JAM/IDJMG  2 PISTOLS FEATURING T-PAIN & TAY DIZM	1575	+310	7.898	27
22	28	3	SHEGOTIT UNIVERSAL REPUBLIC  RAY J & YUNG BERG	1456	+414	9.854	23
23	22	13	SEXY CAN I KNOCKOUT/DEJA 34/EPIC/KOCH BIG GEMINI	1453	+74	8.175	26
24	27	6	HYPNOTIZED BIG GUN/UPSTAIRS  THE-DREAM	1225	+119	10.780	21
25	21	17	FALSETTO RADIO KILLA/DEF JAM/IDJMG BOW WOW & OMARION 🏚	1156	-471	7.031	28
	29	3	GIRLFRIEND T.U.G./CDLUMBIA MARIO ☆	1122	+191	9.276	25
			CRYING OUT FORME 3RD STREET/J/RMG ENUR FEATURING NATASJA	-	-90		24
27	25	10	CALABRIA 2008 ULTRA PLAYAZ CIRCLE FEATURING LIL WAYNE 11	1063	-90	9.521 6.698	29
70	23	19	DUFFLE BAG BOY DTP/DEF JAM/IDJMG  JANET				
29	26	5	FEEDBACK ISLAND/IDJMG SHAWTY LO	973	-183	5.336	35
30	30	5	DEYKNOW D4L/ASYLUM BOW WOW & OMARION	911	+134	6.160	32
2	31	3	HEY BABY COMP OFF) T.U.G./COLUMBIA KEYSHIA COLE	906	+146	4.981	38
H	34	2	I REMEMBER IMANI/GEFFEN/INTERSCOPE  ASIA CRUISE	797	+246	10.618	22
7	33	4	SELFISH HITZ COMMITTEE/JIVE/ZOMBA MISSY ELLIOTT	761	+94	3.474	77
34	37	2	CHING-A-LING THE GOLO MIND/ATLANTIC  MARY J. BLIGE	708	+179	6.090	33
35	38	5	JUST FINE MATRIARCH/GEFFEN/INTERSCOPE  COLBY O'DONIS FEATURING AKON	655	+129	6.368	31
36		EW	WHAT U GOT KONLIVE/GEFFEN/INTERSCOPE TRINA	630	+224	6.406	30
37	32	7	SINGLE AGAIN SLIP-N-SLIDE  NATASHA BEDINGFIELD FEATURING SEAN KINGSTON 17	629	-102	4.053	40
38	35	5	LOVE LIKE THIS PHONOGENIC/EPIC  CHERISH FEATURING YUNG JOC	551	+10	4.218	39
39		EW	JORDIN SPARKS DUET WITH CHRIS BROWN	545	+166	2.996	
40	N	EW	NO AIR 19/JIVE/ZOMBA	506	+87	3.912	

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BOW WOW & OMARION Hey Baby (Jump Off) (T.U.G./Columbia) KCAQ, KCGI, KPWR, KUBE, KVEG, WBTT, WKHT  SOULJA BOY TELL'EM FEAT. ARAB Yahhh (ColliPark/Interscope) KBBT, KODB, WRDW, WRED, WRVZ, WXIS, XHTZ	(Island/	DJMG)	E, KISV	, KSEQ, I	KWIN,	
FEAT. ARAB Yahhh (ColliPark/Interscope) KBBT, KDDB, WRDW, WRED, WRVZ, WXIS, XHTZ	(T.U.G./ KCAQ, I	by (Jump ( Columbia)	Off)		wвтт,	7
LUPE FIASCO FEAT.	Yahhh (ColliPa KBBT, I	ARAB	oe)		z, wx	7 IS,
LUPE FIASCO FEAT. MATTHEW SANTOS Superstar (lst & 15th/Atlantic) KCHZ, KPWT, KYYB, WIBT, WLTO, WWKL	Supersi (1st & 1	tar 5th/Atlantic	)		wwĸ	6



NEW AND	
PLAYS /GAIN	ARTIST TITLE / LABEL
	ROSCOE UMALI FE. VALENTINO & E-40 Live It Up! (Artisans Of War)
29	TOTAL STATIONS:
485/147	THE DEY Give You The World (Epic/Koch)
42	TOTAL STATIONS:
480/246 ca/Universal Motown]	RYAN LESLIE Diamond Girl (NextSelection/Casablanca TOTAL STATIONS:
AIN & 459/12	DOLLA FEAT. T-PAI TAY DIZM Who The F*** Is That
37	(Jive/Zomba) TOTAL STATIONS:
J,	TOTAL STATIONS:
<b>☆</b> 458/0	CASELY Emotional
41	(Diaz Brothers/Epic/Koch)
	10.7.0 0.11701137

D	ACTIVE	
	ARTIST TITLE / LABEL	PLAYS /GAIN
	FLO RIDA Elevator (Poe Boy/Atlantic)	403/158
	TOTAL STATIONS:	47
	LIL' WILL  My Dougie (Rudebwoy/Unauthorized/Asylum)	380/12
	TOTAL STATIONS:	23
	YING YANG TWINS Drop	326/60
	TOTAL STATIONS:	36
	PITBULL FEAT. TRINA & YOUNG BO\$\$ Go Girl (Famous Artists/TVT)	326/18
	TOTAL STATIONS:	25
	LIL MAMA FEAT. CHRIS BROWN Shawty Get Loose (Jive/Zomba)	313/113
	TOTAL STATIONS:	46

MOST INCREASED PLAYS	1	
+421		LUPE FIASCO FEAT. MATTHEW SANTOS Superstar (1st & 15th/Atlantic) WKHT +40, KCHZ +32, KPWT +30, WNHT +28, WJFX +25, KEZE +23, WLTO +23, WRCL +22, WWKL +22, WZMX +21
+419	廿	RIHANNA  Don't Stop The Music (SRP/Def Jam/IDJMG) KCAQ +34, KXET +32, WNVZ +28, KVYB +28, WNHT +28, KBFM +23, WLTD +19, WJFX +19, WWKL +19, KEZE +18
+414		RAY J & YUNG BERG  Sexy Can I (Knockout/Deja 34/Epic/Koch) KLLX +45, WLLD +27, KP+W +26, WAJZ +26, KYZZ +25, KSEQ +23, WRED +21, KEZE +18, KDD6 +16, KZFM +16
+322	廿	J. HOLIDAY Suffocate (Music Line/Capitol) WRDW +36, K5FM +36, WNHT +33, WWXX +31, WPOW +29, KYZZ +18, WHZT +17, WBTS +16, WNVZ +15, KBMB +15
+310	廿	2 PISTOLS FEAT. T-PAIN & TAY DIZM She Got It (Universal Republic) WZMX +32, WNHT +31, KZZA +26, KLUC +22, KPWT +21, WPYO +21, WJFX +16, KHTN +15, KIBT +14, KPWR +12

#### **CHART LEGEND**

Charts are ranked by plays (except for Country chart, which is based on audience impressions, computed by cross-referencing exact times of airplay with Arbitron listener data).

Songs showing an increase in plays (audience for Country) over the previous week, regardless of chart movement. A song will also receive a bullet if its percentage loss in plays (audience for Country) does not exceed the percentage of monitored station downtime for the format. Exempting the Country chart, a song that has been on the chart for more than 20 weeks will generally not

receive a bullet, even if it registers an increase in plays. Country titles that decline in audience but increase in plays will also receive a bullet if the total audience erosion for the week does not exceed 3%. A song in its first week at No. 1 will always receive a bullet, even if it has lost plays (audience for Country).

#### AUDIENCE TOTALS:

Derived, in part, using certain Arbitron Inc. copyrighted Persons 12+ audience estimates, under license.

#### AIRPOWER:

Awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both plays and audience.

#### BREAKER:

Awarded solely on the Country chart to songs that receive airplay on 60% of the panel for the first time.

#### HOT SHOT DEBUT:

Awarded solely on the Country chart to the highest-ranking new entry.

#### MOST INCREASED PLAYS:

Awarded to the five songs with the largest increases in plays (audience for Country). Title with the top increase will also be highlighted if on chart. If two or more songs have an equal increase, the song ranked higher on chart will be listed first.

#### MOST ADDED:

A listing of sangs with the total number

of new adds either reported by each station or by automatic add thresholds. Title with top most added totals will also be highlighted if on chart.

#### NEW AND ACTIVE:

Current songs below the chart threshold that are showing an increase in plays.

#### TIES ON CHART:

A song with the best plays differential [audience for Country] over the previous week is ranked first if tied with another song on the chart. If the songs are still tied at this point, the title that is being played on the most stations at that format will be ranked first.

#### RECURRENT RULE:

Songs below the top 20 (top 15 for

Urban AC, Hot AC, Christian AC, Christian CHR, Inspo. Christian Rock, Gospel, Rock, Triple A and Smooth Jazz) become recurrents and are removed from the chart after 20 weeks. In addition, songs that have been on the chart for more than 52 weeks and rank below No. 10 become recurrents and are removed from the chart. Descending Country titles move to recurrent after 20 weeks if they rank below No 10 in either audience or plays. Descending AC titles move to recur rent after 52 weeks if they rank below No. 5, after 26 weeks if they rank below No. 10, or after 20 weeks if they rank below No. 15. Songs on Latin charts move to recurrent after 20 weeks if they rank below No. 20

in both audience and plays

FOR WEEK ENDING FEBRUARY 10, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
75 rhythmic stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours
a day, 7 days a week.© 2008 Nielsen Business Media. Inc. All rights reserved.

Nielsen BDS certification for airplay of 100,000 plays on all monitored stations, including satellite and national networks, across the United States and Canada. Numeral following symbol indicates multiple level of 100,000 plays.

Indicates title earned HitPredictor status in research data provided by Promosquad. Songs are tested online by Promosquad using multiple listens and a nationwide sample of carefully profiled music consumers.

Indicated solely on the Canadian charts for songs meeting Canadian content requirements.

KKSS/Albuquerque, NM\* PD: D.J. Lopez MD: Matthew Candelaria

KFAT/Anchorage, AK OM: Tom Oakes PD/MD: McConnell "Man@Large" Adams APD: Brad Frickson

WBTS/Atlanta, GA\* PD: Lee Cagle APD/MD: Maverick

KDHT/Austin, TX\* OM/PD: Chase APD: Boogie MD: Deuce

KXBT/Austin, TX\* APD: Chico Rico

KBDS/Bakersfield, CA\* PD: Robert Chavez APD: Adlai "DJ D-Lay"

KISV/Bakersfield, CA\*

WJMN/Boston, MA\* OM: Cadillac Jack PD: Chris Tyler APD: Dennis O'Heron MD: GeeSpin

WCZQ/Champaign, IL PD/MD: Roderick "SuavA"

WRVZ/Charleston, WV\* PD/MD: Woody Woods

WIBT/Charlotte, NC\*

PD: Rob Wagmar APD/MD: JoJo WBBM/Chicago, IL\* PD: Todd Cavanah APD/MD: Erik Bradley

KIBT/Colorado Springs, CO<sup>3</sup> PD: Jared Goldberg MD: Madbov

KZFM/Corpus Christi, TX\* MD: Arlene M. Cordell

KZZA/Dallas, TX PD: Al Fuentes MD: DJ Reave

KQKS/Denver, CO\*

APD/MD: John E. Kage KPRR/EI Paso, TX\*

PD: Patti Diaz APD/MD: DJ Slo Motion XHTO/El Paso, TX\*

OM/PD: Francisco Aquirre APD/MD: Alex "Big Al" Flora

WRCL/Flint, MI\* OM: J. Patrick PD: Nathan Reed MD: Clay Church

KBOS/Fresno, CA\* PD: Greg Hoffman MD: Danny Salas

KSEQ/Fresno, CA\* OM/PD: Tommy Del Rio MD: DJ Lace

WBTT/Ft. Myers, FL\* PD: Scrap Jackson APD/MD: Omar "The Big O" WFFY/Ft. Walton Beach, FL PD: Lugnut

WJFX/Ft. Wayne, IN\* APD/MD: Weasel

WNHT/Ft. Wayne, IN\* PD: Vincent "MoJo" Wilson APD/MD: Shady Spencer

WHZT/Greenville, SC\* OM: Steve Crumbles PD/MD: Jet Black

WDLD/Hagerstown, MD PD/MD: Artie Shultz

WWKL/Harrisburg, PA\* OM/PD: John O'Dea APD/MD: Venetia

WZMX/Hartford, CT\* PD/MD: DJ Buck APD: David Simpson

KDDB/Honolulu, HI\* PD: Rvan Sean

KIKI/Honolulu, HI\* PD/MD: K-Smooth

KPHW/Honolulu, HI\* OM: Wayne Maria PD-KC Rejerana MD: Kevin Akitake

KPTY/Houston, TX\* OM: Arnulfo Ramirez PD: Cindy Hill

WXIS/Johnson City, TN\* PD/MD: Todd Ambi

KCHZ/Kansas City, MO\*

WKHT/Knoxville, TN\* OM: Rich Bailey PD: Darren Stephens MD: Joey Tack

KRKA/Lafayette, LA\*

KNEX/Laredo, TX

KLUC/Las Vegas, NV\* OM/PD: Cat Thomas APD/MD: J.B. King

KVEG/Las Vegas, NV\*

MD: Jesse "J-Noise" Garcia

WLTO/Lexington, KY\* PD: Tabatha Levrault

KPWR/Los Angeles, CA\* APD/MD: E-Man

KBTE/Lubbock, TX PD/MD: Magoo

KSTO/Lubbock, TX PD: Eddie Moreno APD: Vince Carrillo MD: Gilbert Saldana

KBFM/McAllen, TX\* OM: Billy Santiago PD: Johnny O MD: Frankie G

KXHT/Memphis, TN\* PD: Mo Bette

WPOW/Miami, FL\* OM/PD: Tom Calococci MD: Eddie Mix KTTB/Minneapolis, MN\* OM/PD: Sam Elliot MD: Zannie K.

KHTN/Modesto, CA\* OM/PD: Rene Roberts

KDON/Monterey, CA\* OM/PD: Sam Diggedy APD/MD: Eric "The Funky 1"

KYZZ/Monterey, CA\*

WQHT/New York, NY\* APD/MD: Jill Strada

WNVZ/Norfolk VA\* DM: Don London PD: Tias Schuster MD: Shaggy

KMRK/Odessa, TX PD: Christopher Marquez APD/MD: Kid Vicious

KKWD/Oklahoma City, OK\* OM: Chris Baker

WPYO/Orlando, FL\* OM: Steve Holbrook PD: Stevie DeMann

KCAO/Oxnard, CA\* Davis

KVYB/Oxnard, CA\* PD/AMD: Daniel "Mambo"

KKUU/Palm Springs, CA PD: Anthony "Antdog" Quiroz APD: Erin Deveaux

MD: Ron T. WZPW/Peoria, IL OM: Matt Bahan PD/MD: Quint "Q" Hafron

WRDW/Philadelphia, PA\* PD: Leo "Kid Leo" Baldwin MD: Marian Newsome-

McAdam KKFR/Phoenix, AZ\* PD: Bruce St. James APD: Karlie Hustle

MD: DJ Joev Bov KZON/Phoenix, AZ\*

PD: Dennis Martinez APD: Strawberry MD: DJ Mikee Mike

WRED/Portland, ME\* OM/PD: Buzz Bradley MD: DJ Jon

KXJM/Portland, OR\* OM: Tim McNamera PD: Mark Adams APD: Carrie "Careezy" Fisher MD: Big Kid Bootz

WPKF/Poughkeepsie, NY APD/MD: C.J. McIntyre

WWKX/Providence, RI\* PD/MD: Dan Hunt

APD: Joey Foxx KEWB/Redding, CA PD: Rico Garcia

KGGI/Riverside, CA\* PD: Jesse Duran MD: DJ KC

WJJS/Roanoke, VA\* PD/MD: Cisqo

KBMB/Sacramento, CA\* n: Pattie Moren MD: DJ Short-E

KSFM/Sacramento, CA\* PD: Byron Kennedy APD: Randy Fox

WOCQ/Salisbury, MD PD: Deelite MD: Bill Baker

KUUU/Salt Lake City, UT\* OM/PD: Brian Miche APD/MD: Kevin Cruise

KBBT/San Antonio, TX\* PD: Homie Marco Arias APD: John Henry Medina

KPWT/San Antonio, TX\* OM: Roger Aller PD: Eric Sean

XHTZ/San Diego, CA\* APD: DITre

XMOR/San Diego, CA\*

KYLD/San Francisco, CA\* OM: Michael Martin PD/MD: Jazzy Jim Archer APD/MD: Travis Loughran

KWWV/San Luis Obispo, CA OM: Drew Ross PD/MD: JoJo Lopez APD: DJ Mel

KPAT/Santa Maria, CA MD: DJ E-Wrek

KUBE/Seattle, WA\* OM: Shellie Hart PD: Eric Powers APD/MD: Karen Wild

WYPW/South Bend, IN APD/MD: Mike "The Mayor Mike Jax" Jackson

KEZE/Spokane, WA\* OM: Roger Nelson PD: Boomer Davis

KWIN/Stockton, CA\* PD: Louie Dia:

WLLD/Tampa, FL\* PD: Orlando APD: Scantm

MD: Kristi Reif KOHT/Tucson, AZ\* PD: Fred Rico

KTBT/Tulsa, OK\* OM: Don Cristi PD: Corbin Pierce MD: Jonathan Shuford

KBLZ/Tyler, TX PD: Charlie O'Douglas MD: Marcus "DJ Marcus

WMBX/West Palm Beach, OM/PD: Mark McCray

MD: Preston Lowe KDGS/Wichita, KS\* PD: Greg "Hitman" Williams MD: Dave "Deuce" Jacobsen

KHHK/Yakima, WA OM: Dewey Boynton PD/MD: Matt Foley

Monitored Reporters



► FLO RIDA DEBUTS AT NO. 33 WITH 'ELEVATOR" WHILE DEBUT SINGLE "LOW" INKS

POWERED BY nielser

**DMDS** 

IS WEEK	LAST WEEK	WEEKS ON CHART	RAP  IN NIELSEN BDS  ARTIST CERTIFICATIONS	PI.	AYS	AUDIE	NCE
Ĕ			TITLE IMPRINT / PROMOTION LABEL	TW	+/-	MILLIONS	
1	1	24	LOW POE BOY/ATLANTIC	9118	-122	76.396	1
	,2	19	WEBBIE, LIL' PHAT & LIL' BOOSIE INDEPENDENT TRILL'ASYLUM/ATLANTIC	8346	+84	61.250	2
3	7	13	LUPE FIASCO FEAT. MATTHEW SANTOS MOST INCREASED PLAYS SUPERSTAR IST & IST & IST & IST HATLANTIC	4289	+ <b>6</b> 56	34.389	4
4	5	10	FAT JOE FEATURING J, HOLIDAY IWON'T TELL TERROR SQUAD/IMPERIAL/CAPITOL	4090	+158	32.302	5
5	8	15	SHAWTY LO DEY KNOW D4L/ASYLUM	4048	+505	32.290	6
6	4	24	PLIES FEATURING AKON HYPNOTIZED BIG GATES/SLIP-N-SLIDE/ATLANTIC	3870	-558	29.760	7
7	3	14	KANYE WEST FEATURING DWELE FLASHING LIGHTS  ROC-A-FELLA/DEF JAM'IDJMG	3816	-919	34.554	3
8	6	22	POP BOTTLES  CASH MONEY/UNIVERSAL MCTOWN	3758	-92	27.951	8
9	9	23	KANYE WEST FEATURING T-PAIN GOODLIFE 11 ROC-A-FELLA/DEF JAM:IDJMG	2811	-564	25.622	9
	12	12	PITBULL FEATURING LIL JON THE ANTHEM FAMOUS ARTISTS/TVT	2540	+241	19.448	10
<b>m</b>	15	5	2 PISTOLS FEATURING T-PAIN & TAY DIZM SHEGOT IT UNIVERSAL REPUBLIC	2342	+507	12.068	17
12	10	16	BABY BASH FEATURING SEAN KINGSTON WHAT IS IT ARISTN/RMG	2278	-385	14.529	15
12	13	n	ROCKO UMMA DO ME ROCKY ROAD/ISLAND URBAN. TDJMG	2276	+309	17.035	13
14	17	4	MISSY ELLIOTT CHING-A-LING THE GOLD MIND/ATLANTIC	2149	+503	17.044	12
15	31	29	PLAYAZ CIRCLE FEATURING LIL WAYNE DUFFLE BAG BOY DTP/DEF JAM.IDJMG	1972	-520	15.436	14
10	14	26	DJ KHALED FEAT. T-PAIN, TRICK DADDY, RICK ROSS & PLIES I'M SO HOOD TERROR SQUAL/KOCH	1720	-156	19.219	11
0	19	4	JAY-Z FEATURING PHARRELL IKNOW ROC-A-FELLA/DEF JAM. IDJMG	1716	+155	12.137	16
	16	34	SOULJA BOY TELL'EM CRANK THAT (SOULJA BOY) COLLIPARK/INTERSCOPE	1656	-181	10.617	18
0	22	16	BIG GEMINI HYPNOTIZED BIG GUN/UPSTAIRS	1524	+64	8.207	21
	20	37	BABY BASH FEATURING T-PAIN CYCLONE ARISTX/RMG	1344	-204	9.189	19
11	21	13	TRINA SINGLE AGAIN SLIP-N-SLIDE	1326	-183	7.907	22
	24	13	DOLLA FEATURING T-PAIN & TAY DIZM	1276	+65	7.319	24
	23	10	HURRICANE CHRIS FEATURING BOXIE	215	-13	6.507	26
24	30	3	PLAYAS ROCK POLO GROUNDSJ/RMG RICK ROSS FEATURING T-PAIN	1035	+340	7.333	23
25	25	3	THE BOSS SLIP-N-SLIDE/DEF JAM/IDJMG BOW WOW & OMARION	1014	+193	5.495	28
26	28	5	HEY BABY (JUMP OFF) T.U.G./COLJMBIA LIL' WILL	867	+87	8.549	20
27	27	10	MY DOUGIE FLIDEBWOY/LINAUTHORIZED/ASYLUM GLASSES MALONE FEATURING AKON	718	-123	6.517	25
28	26	9	CASH MONEY/UNIVERSAL MCTOWN SCARFACE FEATURING TREY SONGZ	703	-97	4.743	30
29	29	10	GIRL YOU KNOW EAP-A-LOT 4 LIFE/ASYLUM/ATLANTIC  DEM FRANCHIZE BOYZ	685	-86	2.790	_
30	32	4	TALKIN' OUT DA SIDE OF YA NECK! VIRGIN/CÆPITOL  MIKE JONES FEATURING HURRICANE CHRIS	665	+55	3.095	38
31	N.	-	DROP & GIMME 50 ICE AGE/SWI5HAHOUSE/ASYLUM/WARNERBROS.  LIL MAMA FEATURING CHRIS BROWN	636	+282	4.725	31
32	31	4	SHAWTY CET LOOSE JIVE/ZOMBA  BAKE UP BOYZ FEATURING JIM JONES	622	-1	1.460	اد
33		EW.	NOW I CAN DO THAT PHASE ONE FLO RIDA	550	*199	5.064	29
			ELEVATOR POE BOY/ATLANTIC  SOULJA BOY TELL'EM FEATURING ARAB				
34		≡W =w	YAHHH! COLLIPARK/INTERSCOPE THE DEY	514	+213	4.670	32
35 36 37 38 39 40		EW	GIVE YOU THE WORLD EPIC'KOCH  ROSCOE UMALI FEATURING BOBEY VALENTING & E-40	513	+159	4.092	33
36	34	2	LIVE IT UP!  ARTISANS OF WAR  POP IT OFF BOYZ	511	-7	2008	
37	36	5	CRANK DAT BATMAN UNIVERSAL MOTOWN	487	+16	3.003	39
38	38	18	JAY-Z ROC BOYS (AND THE WINNER IS) ROC-A-FELLA/DEF JAM/IDJMG	385	-34	6.420	27
39		EW	YING YANG TWINS DROP  TVT	351	+65	3.425	37
40	N	EW	PITBULL FEATURING TRINA & YOUNG BOSS CO GIRL FAMOUS ARTISTS/TVT	337	+12	2.871	40

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### R&R URBAN/URBAN AC/GOSPEL



Keith Sweat reflects on his first year on the air

#### A Year Of Sweat

#### Darnella Dunham DDunham@RadioandRecords.com

eith Sweat made an unusual career change in 1987 when he left his day job in the commodities market of the New York Mercantile Exchange to become a full-time singer/writer/ producer. After consistently releasing albums during the last two decades, several with multiplatinum success, Sweat made another surprise move Feb. 26, 2007, when it was announced that he would host a new nightly five-hour slow-jams show for Premiere Radio Networks.

In less than a year, "The Keith Sweat Hotel" has landed 25 affiliates, including Clear Channel urban ACs WMXD/Detroit, WMIB/ Miami and WKUS/Norfolk. While unexpected, Sweat said at the time of the Atlanta-based show's launch that it was radio that first inspired his music career.

"Radio is one of the reasons I wanted to be a singer, so I've always had an interest in that part of the business," he said. "And now, the timing is right for me to add something different to my legacy and to take a chance in sharing who I am on a more intimate level with those listeners checking into the 'Sweat Hotel.'

He may be new to radio, but Sweat had some heavyweights in his corner to lay out the blueprint and provide guidance. His 7 p.m.-midnight show was created by Clear Channel senior VP of urban programming Doc Wynter and is programmed by WMXD (Mix 92.3)/Detroit PD Jamillah Muhammad.

A year after crossing over to radio, Sweat continues to juggle his new career with recording and weekend touring. He says the transition wasn't as drastic as one might think. "It's not really a difference—it's all networking. I'm accustomed to being onstage and trying to entertain the audience, so it's pretty much just not seeing instant gratification. It's hearing it on the radio and not really seeing it. You still get to converse with people, but you just have to make them feel like you're right there with them."

One of his early challenges was to let his own personality shine. Initially, Sweat says he found himself trying to sound like how he thought an on-air personality should sound. "I started out like that, because I thought that was the protocol. But as I continued to do it, I became more of myself and I realized people listen to me because of who I am and not because they wanted me to be a 'DJ personality.' The people just want to hear me and what I had to say about certain issues. People more so tune in because of me, because they get the kid from Harlem who has made it to the point he has made it to. and now he's on radio. They know I'm familiar with the songs that I'm playing, because that's the type of music I've done pretty much my whole career."

When "The Keith Sweat Hotel" launched, Sweat was still recording his latest release, "Just Me," due March 18 and featuring guest artists Keyshia Cole and Athena Cage, the latter who dueted on the million-selling 1996 hit "Nobody."While interacting with fans on a daily basis has afforded him the opportunity to be more intimate with them, he says it hasn't affected how he creates his music.

"I really don't think it changes the music that I am doing. I would have said that if I wasn't successful musically, and I understand that people enjoy what I've done before I even got on radio. So it didn't change my music at all. It would probably make me stay more geared toward what I've been doing, because more people call and request my songs and tell me that they enjoy what I've done and they really love my music."

Some artists get frustrated when fans only

'My radio show is what I call good radio." It's what radio used to be: good music; it will feel like I'm right in your home and you're having a conversation with me right there.'

-Keith Sweat



want to hear their older material, but that's not the case for Sweat. He still enjoys performing his hits and appreciates those who call in to request them. "I don't really get tired of it. Even if a song of mine comes on the radio or I might hear it somewhere else, it always feels like the first time for me because it's music with substance—not something I just put together and threw out there to the public and they gravi-

Sweat's music still moves younger Latinos, and his recent collaboration with Baby Bash on the latter's single "Don't Stop" is poised to keep him top of mind with that demographic. According to Sweat, "I've always had a large Hispanic following, especially on the West Coast. When I go to L.A. and the West Coast I get a lot of Latinos, Hispanics coming out to my show. I would say [they are] more than 75% of the people that's in the audience."

Collaborating with Pretty Ricky's Pleasure on a forthcoming track and Mario's recent remake of Sweat's 1988 hit "Right and a Wrong Way"

> should also help keep him relevant with younger audiences. "I think he did a great job," Sweat says about Mario's interpretation. "When a young artist like a Mario or Omarion or one of those kind of artists would even bless me and want to do lone of my songs], that just shows that they're a fan, No. 1. I don't think negatively about an artist listening to any song that I've done in the past and wanting to remake that song. For me, it's like giving me my props, so I don't have a problem with that."

As his radio show approaches its one-year anniversary, listeners can expect more of the same. "I'm a firm believer [in] if it's not broke, don't fix it," Sweat says. "Right now I'm doing phenomenally well—the people are gravitating toward my show, and that's why I'm able to pick up a lot of affiliates. It's a woman's show, which makes it great.

"My radio show is what I call 'good radio.' It's what radio used to be: good music; it will feel like I'm right in your home and you're having a conversation with me right there. And that's why I think my ratings are doing well and the show is doing well, because people know I'm not a standoffish person. I bring you into my zone and say, 'Come on in, enjoy yourself and have a good time, and you can call me and talk to me like you're talking to the guy next door or your sister, your brother or whoever you're close with.' And I make you feel like that when you listen to the show."

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► SINGER/SONGWRITER THE-DREAM SCORES HIS SECOND TOP 10 AS A VOCALIST WITH "FALSETTO" (13-10). HIS SONGWRITING TALENTS HAVE NETTED FIVE OTHER TOP 10s, INCLUDING NO. 1 HITS "UMBRELLA" FOR RIHANNA AND J. HOLIDAY'S "BED" AND "SUFFOCATE."

THIS WEEK	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS TATUS TITLE IMPRINT / PROMOTION LABEL	PLA TW	\YS */-	AUDIEN MILLIONS	
1	3	17	J. HOLIDAY NO. 1(1 WK) SUFFOCATE MUSIC LINE/CAPITOL	4562	+176	44.299	1
2	1	15	WEBBIE, LIL' PHAT & LIL' BOOSIE	4478	-194	37.627	4
3	5	11	INDEPENDENT TRILL/ASYLUM/ATLANTIC KEYSHIA COLE	4418	+236	<b>42.</b> 536	2
4	2	15	IREMEMBER IMANI/GEFFEN/INTERSCOPE  ALICIA KEYS  □ ☆	4161	-351	41.718	3
5			LIKE YOU'LL NEVER SEE ME AGAIN MBK/J/RMG  SNOOP DOGG	4145	-124		5
	4	12	SENSUAL SEDUCTION DOGGYSTYLE/GEFFEN/INTERSCOPE  CHRIS BROWN	9 <del>7. d</del>		35.724	
6	7	10	WITH YOU JIVE/ZOMBA FLO RIDA FEATURING T-PAIN 1) <sup>2</sup>	3646	+311	33.652	7
7	6	18	LOW POEBOY/ATLANTIC MARIO	3487	+64	33.027	8
8	8	20	CRYING OUT FOR ME 3RD STREET/J/RMG	3220	+46	34.040	6
9	10	12	SHAWTY LO  DEY KNOW  D4L/ASYLUM	3137	+371	26.129	12
10	13	9	THE-DREAM MOST INCREASED PLAYS FALSETTO RADIO KILLA/DEF JAM/IDJMG	3061	+521	29.459	10
0	12	19	MARY J. BLIGE  JUST FINE MATRIARCH/GEFFEN/INTERSCOPE	2604	+16	29.869	9
12	9	26	TREY SONGZ CAN'T HELP BUT WAIT SONG BOOK/ATLANTIC	2563	-338	<b>28.</b> 202	11
13	15	8	FAT JOE FEATURING J. HOLIDAY IWON'TTELL TERROR SQUAD/IMPERIAL/CAPITOL	2088	+166	18.513	14
14	11	12	KANYE WEST FEATURING DWELE FLASHING LIGHTS ROC-A-FELLA/DEF JAM/IDJMG	2025	-597	19.440	13
15	16	9	ROCKO UMMA DO ME ROCKY ROAD/ISLAND URBAN/IDJMG	2019	+234	15.390	17
16	20	4	LUPE FIASCO FEATURING MATTHEW SANTOS SUPERSTAR IST & ISTH/ATLANTIC	1794	+235	14.166	18
17	22	3	RAY J & YUNG BERG AIRPOWER SEXYCANI KNOCKOUT/DEJA 34/EPIC/KOCH	<b>17</b> 84	+417	15.405	16
18	14	18	BIRDMAN FEATURING LIL WAYNE POP BOTTLES CASH MONEY/UNIVERSAL MOTOWN	1757	-337	15.950	15
19	23	4	JAY-Z FEATURING PHARRELL AIRPOWER 🏚	1479	+200	11.277	20
20	18	24	ROC-A-FELLA/DEF JAM/IDJMC ALICIA KEYS  11.3 ☆	1463	-222	13.898	19
21	25	3	NOONE MBKJ/RMG MISSY ELLIOTT	1441	+324	10.953	21
22	19	9	CHING-A-LING THE COLD MIND/ATLANTIC  MARY J. BLIGE	1298	-283	8.628	22
		jadyla	WORK THAT MATRIARCH/GEFFEN/INTERSCOPE HURRICANE CHRIS FEATURING BOXIE	1000			
23	26	8	PLAYAS ROCK POLO GROUNDS/J/RMG  BOW WOW & OMARION	1054	+30	5.467	28
24	21	14	GIRLFRIEND T.U.G./COLUMBIA	946	-478	7.315	23
25	27	11	TAKE YOU THERE BELUGA HEIGHTS/EPIC/KOCH	892	-65	4.613	33
	29	6	JAHEIM NEVER DIVINE MILL/ATLANTIC	883	+90	6.807	24
27	24	5	JANET	846	-380	4.401	34
28	37	2	RICK ROSS FEATURING T-PAIN THE BOSS SLIP-N-SLIDE/DEF JAM/IDJMG	822	+224	5.403	29
29	32	4	DOLLA FEATURING T-PAIN & TAY DIZM WHO THE F*** IS THAT JIVE/ZOMBA	817	+53	5.203	31
30	40	2	2 PISTOLS FEATURING T-PAIN & TAY DIZM SHE COT IT UNIVERSAL REPUBLIC	767	+197	4.171	36
31	35	2	RAHEEM DEVAUGHN CUSTOMER  JIVE/ZOMBA	748	+96	5.678	27
32	30	6	TRINA SINGLE AGAIN SLIP-N-SLIDE	697	-81	3.854	37
33	38	2	LYFE JENNINGS MOST ADDED TO COLUMBIA	687	+98	6.038	26
34	31	6	SCARFACE FEATURING TREY SONGZ GIRL YOU KNOW RAP-A-LOT 4 LIFE/ASYLUM/ATLANTIC	676	-90	4.677	32
35	36	3	CHERI DENNIS FEATURING YUNG JOC & GORILLA ZOE PORTRAIT DE LOVE BAD BOY/ATLANTIC	665	+43	2.817	-
36	33	8	DEM FRANCHIZE BOYZ TALKIN' OUT DA SIDE OF YA NECK! VIRGIN/CAPITOL	638	-84	2.488	
37	ii.		CHERISH FEATURING YUNG JOC KILLA SHO'NUFF/CAPITOL	604	+68	3.795	38
38	11		MIKE JONES FEATURING HURRICANE CHRIS	556	+86	2.404	
39		Em	DROP & GIMME 50 ICE AGE/SWISHAHOUSE/ASYLUM/WARNER BROS.  LIL' WILL	487	+75	6.508	25
	100		MY DOUGIE RUDEBWOY/UNAUTHORIZED/ASYLUM	707	,,,	0.500	



ARTIST	PLAYS	ARTIST	PLAYS
TITLE / LABEL	/GAIN	TITLE / LABEL	/GAIN
TREY SONGZ Last Time	439/129	CHARLIE WILSON FEAT. T-PAIN	269/66
(Song Bock/Atlantic)	43	Supa Sexxy (Jive/Zomba)	
TUTAL STATIONS:	43	TOTAL STATIONS:	35
SOULJA BOY TELL'EM FEAT. ARAB YAHHH! (ColliPark/ nterscope)	396/192	PLIES Bust It Baby (Big Gates/Slip-N-Slide/Atlantic)	243/5
TOTAL STATIONS:	51	TOTAL STATIONS:	20
BAKE UP BOYZ FEAT. JIM JONES Now I Car Do That (Phase One)	357/16	USHER FEAT. YOUNG JEZZY Love In This Club (LaFace/Zomba)	235/235
TOTAL STATIONS:	42	TOTAL STATIONS:	39
RAZAH #	342/26	YUNG RALPH I Work Hard	231/66
(Manhood'Def Jam/IDJMG) TOTAL STATIONS:	32	(Universal Republic) TOTAL STATIONS:	36
TOTAL STATIONS:	32	TOTAL STATIONS:	,
LIL MAMA FEAT. CHRIS BROWN Shawty Get Loose	323/169	BOW WOW & OMARION He Ain't Gotta Know (T.U.G./Columbia)	211/90
(Jive/Zomba)		TOTAL STATIONS:	26
TOTAL STATIONS:	54		

MOST INCREASED **PLAYS** +521 THE-DREAM Falsetto (Radio Killa/Def Jam/IDJMC) SIHJ +50, WCCI +34, WENZ +30, KKDA +29, WQOK +29, KBXX +28, WERQ +25, WZHT +25, WJLB +24, KJMM +23 +417 RAY J & YUNG BERG Sexy Can I (Knockout/Deja 34/Epic/Koch) WJMH +42, WERQ +27, WQOK +24, WIZF +22, WHTD +22, WBFA +21, WEUP +19, KDAY +18, KBFB +15, WKYS +14 +371 Dey Know (D4L/Asylum) WOWI +48, WZHT +43, WXBT +30, WPEG +25, WHHH +25, WIZF +22, KBXX +22, KBFB +21, KATZ +21, KNDA +17 +324 Ching-A-Ling (The Gold Mind/Atlantic)
WIZF +30, WEUP +25, WOWI +21, WXBT +19, WQBT +17,
WBFA +17, WZFX +16, WJZE +16, WHTA +15, WCZB +15 +311 **CHRIS BROWN** With You (Jive/Zomba) WGZB +42, WHHH +37, WCKX +32, WTMG +24, WJBT +23, KHTE +23, WPRW +18, WIKS +17, KBFB +16, WHTA +16

**WJZE** Toledo, OH Flo Rida, Elevator, 2 Lil Mama, Shawty Get Loose, 1 Jim Jones, Love Me ■o More, 0 Yung Ralph, I Work Fard, 0 FOR REPORTING STATEONS PLAYLISTS GO TO:

Luv
(Island/IDJMG)
(RBTT, KDAY, KHTE, MPR, KJMM, KNDA,
KOPW, KVSP, Sirius Inst Jamz, WAMO,
WBFA, WBFF, WDKX, WEMX, WFXA,
WFXE, WJKS, WJLB, VJMI, WJTT, WJUC,
WJZD, WPEG, WQHH WRBJ, WTMC,
WYEE, WWWZ, WXBT, WZFX, WZHT, XM
The City

Elevator
(Poe Boy/Atlantic)
(RBTT, KIPR, KJMM, HKDA, KVSP, WAMO, WBFA, WBLK, WDKX WEMX, WEUP, WFXA, WFXE, WJMI, WJTT, WJUC, WJZD, WJZE, WQHH, WTMC WZHT

STACK\$ FEAT. SWIZZ BEATZ 19
Whatcha Lookin' At?
(SOBE)
KBTT, KHTE, KIPR, KBMM, KNDA, KOPW,
KVSP, WBFA, WBTF, VDKX, WFXA, WFXE,
WJBT, WJMI, WJTT, VJZD, WRBJ, WTMG,

FLO RIDA

ADDED AT...

FOR WEEK ENDING FEBRUARY 10, 2008 **LEGEND:** See legend to charts in charts section for rules and symbol explanations.

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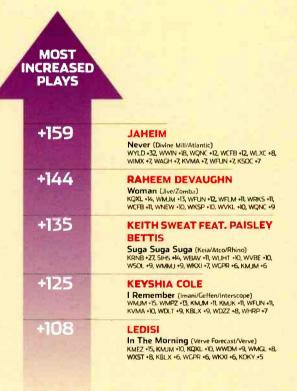
► LEDISI, WHO MISSED OUT ON WINNING A GRAMMY AWARD FOR BEST R&B ALBUM, EARNS HER SECOND DEBUT AS A LEAD ARTIST WITH "IN THE MORNING" AT NO. 31.

Tree = 853	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	PL, TW	4YS +/-	AU0IE MILLIONS	
1	1	14	ALICIA KEYS NO. 1(5 WKS) I1 LIKE YOU'LL NEVER SEE ME AGAIN MBK/J/RMG	2128	+71	19.992	1
2	2	17	JAHEIM MOST INCREASED PLAYS NEVER DIVINE MILLIATLANTIC	1879	+159	17,274	3
3	3	18	MARY J. BLIGE  JUST FINE MATRIARCH/GEFFEN/INTERSCOPE	1804	+92	18.638	2
4	4	14	KEYSHIA COLE IREMEMBER IMANI/GEFFEN/INTERSCOPE	1721	+125	15.466	4
5	5	20	RAHEEM DEVAUGHN WOMAN JIVE/ZOMBA	1325	+144	12.768	5
6	6	24	ALICIA KEYS NO ONE NBK/J/RMG	1012	-m	9.005	7
7	9	12	ERYKAH BADU HONEY UNIVERSAL MOTOWN	1001	+60	6.957	9
8	7	47	MUSIQ SOULCHILD 17 TEACHME ATLANTIC	993	-91	7.570	8
9	10	24	JUSTIN TIMBERLAKE DUET WITH BEYONCE 11 UNTIL THE END OF TIME JIVE/ZDMBA	908	-31	9.748	6
10	8	27	JOE MY LOVE JIVE/ZOMBA	869	-73	5.161	13
11	n	28	CHAKA KHAN ANGEL BURGUNDY/COLUMBIA	831	-15	6.653	11
12	14	29	LEDISI ALRIGHT VERVE FORECAST/VERVE	660	+21	6.722	10
15	15	15	KIRK FRANKLIN DECLARATION (THIS IS IT!) GOSPO CENTRIC/ZOMBA	636	-1	6.347	12
14	13	30	ANGIE STONE FEATURING BETTY WRIGHT BABY STAX/CMC	623	-61	4.930	15
15	16	10	CHAKA KHAN ONE FOR ALL TIME BURGUNDY/COLUMBIA	586	+24	5.014	14
16	12	19	ARETHA FRANKLIN WITH FANTASIA PUT YOU UP ON GAME  J/RMG	557	-150	3.341	20
	18	4	ANGIE STONE AIR POWER SOMETIMES STAX/CMG	506	+54	4.266	16
18	17	16	JILL SCOTT MYLOVE HIDDEN BEACH	506	+37	4.086	17
19	19	20	WILL DOWNING AFTER TONICHT PEAK/CMG	349	-70	2.553	22
20	27	3	KEITH SWEAT FEATURING PAISLEY BETTIS SUGA SUGA SUGA SUGA SUGA	334	+135	1.663	25
21	26	8	J. HOLIDAY SUFFOCATE MUSIC LINE/CAPITOL	309	+76	4.025	18
22	22	12	CHRISETTE MICHELE BE OK DEF JAM/IDJMG	265	-27	1.250	31
23	23	11	TAMIA ALMOST PLUS 1/IMAGE	256	-30	1.644	26
24	20	18	ANTHONY HAMILTON DO YOU FEEL ME DEF JAM/IDJMG	250	-86	2.561	21
25	24	5	MICHAEL MCDONALD LOVE T.K.O. UNIVERSAL MOTOWN	235	-41	1.026	33
26	21	7	MARY J. BLIGE WORK THAT MATRIARCH/GEFFEN/INTERSCOPE	219	-77	2.498	23
27	31	2	CHARLIE WILSON FEATURING T-PAIN SUPA SEXXY JIVE/ZOMBA	196	+44	0.723	40
28	29	3	CHERI DENNIS FEATURING YUNG JOC & GORILLA ZOE PORTRAIT OF LOVE BAD BOY/ATLANTIC	192	+32	0.989	35
29	25	10	MARVIN WINANS JUST DON'T WANNAKNOW PURESPRINGS GOSPEL	178	-66	0.833	38
30	30	10	TREY SONGZ CAN'T HELP BUT WAIT SONG BOOK/ATLANTIC	177	+18	3.343	19
31	N	EW .	LEDISI IN THE MORNING VERVE FORECAST/VERVE	162	+108	0.932	37
32	28	14	YOLANDA ADAMS HOLD ON COLUMBIA	160	-5	1.004	34
33	32	12	JOHNTA AUSTIN THE ONE THAT GOT AWAY SO SO DEF/ISLAND URBAN/IDJMG	147	-3	0.589	
34	33	19	ELISABETH WITHERS HEARTSTRINGS BLUE NOTE/CAPITOL	-125	-22	0.782	39
35	34	8	MARVIN SAPP NEVER WOULD HAVE MADE IT VERITY/ZOMBA	109	-27	1.479	27
36	37	2	MARY J. BLIGE HURT AGAIN MATRIARCH/GEFFEN/INTERSCOPE	108	+37	0.983	36
37	36	4	WILLIE CLAYTON A WOMAN KNOWS MALACO	103	-4	0.456	
38	N	W	EMILY KING U&I LIFEPRINT/J/RMG	100	+82	0.453	
39	35	13	KEYSHIA COLE INTRODUCING AMINA SHOULDALET YOU GO IMANI/GEFFEN/INTERSCOPE	96	-34	1.290	29
40	38	2	LYFE JENNINGS NEVER NEVER LAND COLUMBIA	80	+11	1.272	30

MOST ADDED	
ARTIST TITLE / LABEL STATE	NEW
BOYZ II MEN Just My Imagination (Running Away With Me) (Decca) KMEZ, KOKY, KQXL, WHUR, WKXI, WA WMPZ, WQMG, WTLZ, WWDM, WXST	11 AGL,
KEITH SWEAT FEAT. PAISLEY BETTIS Suga Suga Suga (Keia/Atco/Rhino) WBAY, WLVH, WMIB, WMMJ, WSRB	5
CHARLIE WILSON FEAT. T-PAIN Supa Sexxy (Jive/Zomba) Sirius Heart & Soul, WFXC, WKSP	3
EMILY KING U & I (J/RMG) KMJM, Sirius Heart & Soul, WGPR	3
ERYKAH BADU Honey (Universal Motown) WBHK, WLVH	2
LEDISI Alright (Verve Forecast/Verve) WCFB, XM Suite 62	2
LEDISI In The Morning (Verve Forecast/Verve) KMJM, WUHT	2
ALICE SMITH Dream (BBE) WMMJ, WMPZ	2
JAHEIM Never (Divine Mill/Atlantic) WCFB	1
RAHEEM DEVAUGHN Woman (Jive/Zomba) WCFB	1

	N	EW AND	ACTIVE
	ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL
T	P.K. CARTER FEAT, ANGIE STONE Ain't Nothin Like A Sista (Manifest/Revelve)	69/19	BOYZ II MEN Just My Imagina (Running Away I (Decca)
	TOTAL STATIONS:	17	TOTAL STATION
	SNOOP DOGG Sensual Seduction (Doggystyle/Geffen/Interscope)	62/13	CHICAGO MA God Is My Every (New Haven)
	TOTAL STATIONS:	6	TOTAL STATIONS
ew NS	MARY J. BLIGE Stay Down (Matriarch/Geffen/Interscope)	59/24	MARCUS MIL CORINNE BA
11	TOTAL STATIONS:	12.	(Concord Jazz/CM
	RAHEEM DEVAUGHN	45/3	TOTAL STATIONS
., .	Customer (Jive/Zomba)		ISRAEL & NE FEAT, T-BON
	TOTAL STATIONS:	8	With Long Life
5	SAID Fantasy	39/10	(Integrity/Columb
	(20 West)		GEORGIA MA
	TOTAL STATIONS:	5	Tell It (Savoy/Malaco) TOTAL STATIONS
3			

ARTIST TITLE / LABEL	PLAYS /GAIN
BOYZ II MEN Just My Imagination (Running Away With Me) (Decca)	37/20
TOTAL STATIONS:	2.2
CHICAGO MASS CHOIR God Is My Everything (New Haven)	35/21
TOTAL STATIONS:	.25
MARCUS MILLER FEAT. CORINNE BAILEY RAE Free (Concord Jazz/CMG)	34/7
TOTAL STATIONS:	6
ISRAEL & NEW BREED FEAT. T-BONE With Long Life (Integrity/Columbia)	32/4
TOTAL STATIONS:	20
GEORGIA MASS CHOIR	31/13
Tell It (Savoy/Malaco)	
TOTAL STATIONS:	26



FOR WEEK ENDING FEBRUARY 10, 2008 **LEGEND:** See legend to charts in charts section for rules and symbol explanations.

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Boyz II Men, Just My Imagination, 1

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► FORMER NEW LIFE SINGERS MEMBER BEVERLY CRAWFORD HOOKS MOST INCREASED PLAYS (UP 69) AND A NEW PEAK POSITION (7-3) WITH "HE'S DONE ENOUGH."

2 <b>3</b> 4 5	2 1 7 6	18 38 22 43	KIRK FRANKLIN DECLARATION (THIS IS IT!)  MARVIN SAPP NEVER WOULD HAVE MADE IT  NO. 1 (1 WK) COSPD CENTRIC/ZOMBA  VERITY/ZOMBA	897	-6		
5	6	22	MARVIN SAPP			4.152	1
5	6			859	-82	3.500	3
5		43	BEVERLY CRAWFORD MOST INCREASED PLAYS HE'S DONE ENOUGH JDI	800	+69	3.088	5
	3		MAURETTE BROWN CLARK ONE GOD AIR GOSPEL/MALACO	764	+50	3.740	2
6	-	28	THE CLARK SISTERS	733	-30	3.470	4
	4	22	REV. TIMOTHY WRIGHT & THE NEW YORK FELLOWSHIP MASS CHOIR YOU MUST COME IN AT THE DOOR MQMJJEG	720	-34	2.789	9
7	5	23	THE NEW LIFE COMMUNITY CHOIR FEAT. JOHN P. KEE RIGHT NOW PRAISE TYSCOT/NEW LIFE/VERITY/ZOMBA	713	-1	2.840	8
8	8	41	J MOSS PRAISE ON THE INSIDE PAJAM/COSPO CENTRIC/ZOMBA	574	-42	2.976	6
9	n	35	BISHOP NOEL JONES PRESENTS THE CITY OF REFUGE SANCTUARY CHOIR NOT ABOUT US	527	+3	2.221	13
10	13	16	RICKY DILLARD & "NEW G" (NEW GENERATION CHORALE) THELIGHT NUSPRING/EMI (OSPEL	509	+35	2.427	12
	10	26	TRIN-I-TEE 5:7 LISTEN SPIRIT RISING/MUSIC WORLD	507	-10	2.696	10
T	9	38	BRUCE PARHAM CALL JESUS EMTRO GOSPEL	505	-50	2.089	14
0	16	18	DONALD LAWRENCE PRESENTS THE TRI-CITY SINGERS GIANTS EMIGOSPEL	492	+41	2.939	7
	12	20	RUBEN STUDDARD, DEITRICK HADDON & MARY MARY LOVE HIM LIKE I DO VERITY/ZOMBA	486	-35	2.558	11
0	17	13	ANGELA SPIVEY & THE VOICES OF VICTORY EYES ON THE PRIZE  JEG	485	+37	1.666	18
0	15	12	YOLANDA ADAMS HOLDON COLUMBIA	468	+13	1.814	16
17	19	4	DORINDA CLARK-COLE MOST ADDED TAKE IT BACK GOSPO CENTRIC/ZOMBA	447	+56	1.659	19
18	18	10	BONAFIDE PRAISERS WORK IT OUT EMTRO GOSPEL	423	+24	1.443	21
19 2	20	12	SHEKINAH GLORY MINISTRY AIRPOWER JESUS KINCDOM	422	+34	1.563	20
20	21	19	JOSHUA'S TROOP EVERYBODY CLAP YOUR HANDS NEW HAVEN	407	+33	1.856	15
21	22	3	CANTON JONES MY DAY ARROW	321	+58	1.771	17
22	25	5	JONATHAN NELSON FEATURING PURPOSE MY NAME IS VICTORY INTEGRITY	247	+25	0.844	23
23	24	7	<b>DEWAYNE WOODS FEATURING THE TRI-CITY SINGERS</b> COD IS QUIET WATER/VERITY/ZOMBA	240	+9	0.754	26
24 2	27	6	JIMMY HICKS & THE VOICES OF INTEGRITY MOVE WORLDWIDE	226	+28	0.705	27
25	26	9	JEFF MAJORS FEATURING GERALD LEVERT BEGGAR MUSIC ONE	216	0	0.847	22
26	29	2	ISAIAH D. THOMAS & E.O.P. THE GREATEST HABAKKUK	213	+62	0.789	25
27	23	18	PASTOR RUDOLPH MCKISSICK JR. AND THE WORD & WORSHIP MASS CHOIR MAGNIFY $\operatorname{EMTRO}\nolimits$ GOSPEL	204	-30	0.562	30
28	28	2	SHIRLEY CAESAR SWEEPING THROUGH THE CITY SHU-BEL/LIGHT	<b>16</b> 5	-5	0.309	•
29	30	13	CHICAGO MASS CHOIR GOD IS MY EVERYTHING NEW HAVEN	162	+21	0.464	-
30	N	W	LEE WILLIAMS AND THE SPIRITUAL QC'S HE LAID HIS HANDS ON ME MCG	151	+16	0.705	28

MOST ADDED
ARTIST NEW TITLE / LABEL STATIONS
DORINDA CLARK-COLE 3
Take It Back (Gospo Centric/Zomba) WCHB, WJYD, WNNL
ANGELA SPIVEY 2 Eyes On The Prize (JEG) WJNI, WPPZ
RICKY DILLARD & NEW G 2 The Light
(NuSpring/EMI Gospel) Sirius Praise, WPZS
CANTON JONES 2 My Day (Arrow) WPZZ, WXEZ
ISAIAH D. THOMAS & E.O.P. 2 The Greatest (Habakkuk) KHLR, KROI
BISMOP ALBERT JAMISON 2 Show Yourself Mighty (Weis/Light) Sirius Praise, WFMI
JAMES FORTUNE & FIYA 2 I Trust You
(Blacksmoke) KOKA, WFMI
CYNTHIA JONES  Gotta Soul (Angel Dove) Sirlus Praise, WUFO
REGINA BELLE 2
God Is Good (Pendulum) WUFO, WXOK
ADDED AT WXOK
Baton Rouge, LA
PD/MD: J'Michael Francois
Regina Belle, God Is Good, 2 J Moss, Abundantly, O
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ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
DEITRICK HADDON PRES VOICES OF UNITY He's Able	SENTS 149/39	JAMES FORTUNE & FIYA I Trust You (Blacksmoke)	106/33
(Tyscot)		TOTAL STATIONS:	11
TOTAL STATIONS:	14		
BOBBY JONES FEAT. KA CLARK-SHEARD Can't Nogody	REN 136/2	MELONIE DANIELS & PROPHET TODD HALL My Praise Is My Weapon (Gospel Today/Alliant)	102/0
(Gospo Centric/Zomba)		TOTAL STATIONS:	8
TOTAL Ş"ATIONS:	12		
CHRISTOPHER Yes	128/8	NIKEA HOOKER  Kea's Prayer (JEG)	96/9
(JEG)-		TOTAL STATIONS:	12
TOTAL STATIONS:	12		
MURRILLS Family (There's A Healing)	121/29	MARVIN WINANS Just Don't Wanna Know (PureSprings Gospel)	94/5
(Quiet Water/Verity/Zomba)		TOTAL STATIONS:	13
TOTAL STATIONS:	12	TOTAL STATISTIS.	
YOUTHFUL PRAISE We Worship You	113/8	PERCY BADY Wonderful Life (Kingdom Biz)	84/12
(Evidence Gospel/Light)		TOTAL STATIONS:	. 8
TOTAL STATIONS:	14		

**NEW AND ACTIVE** 

MOST INCREASED PLAYS +69 BEVERLY CRAWFORD He's Done Enough (JDI) SIPR +16, WPZS +11, WHLH +10, WLIB +8, WEUP +8, KOKA +7, WPCC +7, WTLC +6, WFLT +6, WNNL +5 +62 ISAIAH D. THOMAS & E.O.P. The Greatest (Habakkuk)
WOAD +17, WCAO +13, WXVI +11, WLIB +9, KHLR +6,
XSRT +4, KROI +4, WFMI +3, WLOU +2, WUFO +2 **CANTON JONES** +58 My Day (Arrow) XSRT +21, WFMI +10, WHLH +10, WPZZ +10, WLOU +5. WTLC +5, WHAL +4, WPZE +3, KROI +3, WLIB +2 +56 DORINDA CLARK-COLE Take It Back (Gospo Centric/Zomba) WOAD +K, WCHB +K, WNNL +12, WHLH +11, WJYD +9, WJMO +6, WFMI +4, WXEZ +4, WXTC +4, WPCC +3 +50 MAURETTE BROWN CLARK One God (AIR Gospel/Malaco)
WHLH +22, WPZZ +6, WNOO +6, SIPR +5, WPCC +5,
WOAD +4, WNNL +4, WPRS +4, WTLC +4, WXVI +4

FOR WEEK ENDING FEBRUARY 10, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
42 gospels stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a cay, 7 days a week. © 2008 Nielsen Business Media, Inc. All rights reserved. 257 282

301 281

### ST G TE VI TI

DS PL	AYS LW	THIS WEEK	ARTIST TITLE / MPRINT / PROMOTION LABEL	11 NIEL CERTIF
452	465	6	BISHOP PAUL S. MORTON BE BLESSED (TEHILLAH/LIGHT)	
413	412	7	DEWAYNE WOODS & WHEN SINGERS MEE LET GO (QUIET WATER/VERITY/ZOMBA)	
408	418	8	THE CLARK SISTERS BLESSED & HIGHLY FAVORED (EMI GOSPEL)	
371	417	9	HEZEKIAH WALKER & LFC GRATEFUL (VERITY/ZOMBA)	
329	354	10	JONATHAN BUTLER BRAND NEW DAY (MARANATHA!)	
	452 413 408 371	A52 465 413 412 408 418 371 417	452 465 6 413 412 7 408 418 8 371 417 9	452 465 6 BISHOP PAUL S. MORTON BE BLESSED (TEHILLAH/LIGHT)  413 412 7 DEWAYNE WOODS & WHEN SING! LET CO (QUIET WATER/VERITY/ZOMBA)  408 418 8 THE CLARK SISTERS BLESSED & HIGHLY FAVORED (EMI GOSPEL)  371 417 9 HEZEKIAH WALKER & LFC GRATEFUL (VERITY/ZOMBA)  329 354 10 JONATHAN BUTLER

**RECURRENTS** 

WPZE/Atlanta, GA\* OM: Steve Hegwood PD/MD: Derek Harper

WCAD/Baltimore, MD\* PD: Lee Michaels APD/MD: Danielle Brown WWIN/Baltimore, MD

WXOK/Baton Rouge, LA\* OM: LeBron "LBJ" Joseph PD/MD: J'Michael Francois WUFO/Buffalo, NY\*

PD: Dwayne "Lan Cumberlander MD: Duane Price WJNI/Charleston, SC\* OM: Michael Baynard PD: Belinda Parker MD: Anthony Baxter

WXTC/Charleston, SC\* OM: Bryan Taylor PD: Michael Tee APD: Edwin "Chef" Wright WPZS/Charlotte, NC\* PD: Alvin Stowe MD: Tonya Rivens WNOO/Chattanooga, TN\* OM: Lee Clear PD/MD: Sam Terry WGRB/Chicago, IL\* PD: Sonya M. Blakey APD/MD: Effie Rolfe

WJMO/Cleveland, OH\* PD/MD: Kim Johnson WFMV/Columbia, SC\* PD: Tony "Gee" Green APD/MD: Monica Washington WEAM/Columbus, GA OM: Carl Conner, J PD: Pam Dixon

WAJV/Columbus, MS OM: GQ Riley PD: Sebastian Riley WJYD/Columbus, OH\* OM: Jerry Smith PD: Dawn Mosby KHVN/Dallas, TX WCHB/Detroit, MI\* OM/PD: Al Payne WFLT/Flint, MI\* OM/PD: Sammie L. Jordan, Jr. WEAL/Greensboro, NC\* PD/MD: Joseph Level KROI/Houston, TX\* WDJL/Huntsville, AL\* PD/MD: Walter Peavey

WEUP/Huntsville, AL\* OM: Hundley Batts PD: Steve Murry MD: Ricky Sykes

WTLC/Indianapolis, IN\* OM: Brian Wallace PD: The First Lady MD: Donavan Hartwell WHLH/Jackson, MS<sup>3</sup>

OM: Steve Kelly MD: Lance Fuller WOAD/Jackson, MS\* OM: Stan Branson PD/MD: Percy Davis KPRT/Kansas City, MO

OM: Andre Carson PD: Myron Fears APD: Freddie Bell MD Debbie Dee Johnson KHLR/Little Rock, AR\* OM: Sonny Victory PD: JC Loves KPZK/Little Rock, AR @M: Mark Dylan FD/MD: Billy St. James WLOU/Louisville, KY\*

**GOSPEL REPORTERS** 

II NIELSEN BDS

WBBP/Memphis, TN WHAL/Memphis, TN\* PD: Eileen Collier APD/MD: Tracy Bethea

WLOK/Memphis, TN\* FD/MD: Kim Harper WMBM/Miami, FL FD/MD: Greg Cooper

WHLW/Montgomery, AL\*
CIM: Michael Long
FD/MD: Connye Bryant WXVI/Montgomery, AL\* PD: Glinda Perkins WTHE/Nassau, NY\* MD: Clara Mack

WPRF/New Orleans, LA WYLD/New Orleans, LA\* PD: Derrick Corbett APD/MD: Loretta Petit WLIB/New York, NY\*

WFMI/Norfolk, VA\* OM: Neal Williams PD: Mike Chandler WXEZ/Norfolk, VA\*

OM: John Shomby PD: Dale Murray WPPZ/Philadelphia, PA\*

OM/PD: Elroy Smith APD/MD CeCe McGhee WNNL/Raleigh, NC\* OM/PD: Jerry Smith MD: Melissa Wade

WPZZ/Richmond, VA\* OM: Jeff Anderson PD: Reggie Baker

Rejoice/Satellite PD: Willie Mae McIver Sheridan Gospel Network/Satellite PD: Michael Gamble APD: Morgan Dukes MD: Ace Alexander

Sirius Praise/Satellite\*
OM: B.J. Stone
PD: Pat McKey
MD: Sasha Montero

XM The Spirit/Satellite\* PD/MD: Jay Bryant WSOK/Savannah, GA\* PD: E. Larry McDuffie

PD: Eddie Giles APD/MD: Sharon Flournoy KATZ/St. Louis, MO\* WIMG/Trenton, NJ OM/PD: Felicia Brannon APD/MD: Robyn McCollum WTSK/Tuscaloosa, AL OM: Greg Tomascello PD/AMD: Charles Anthony

KOKA/Shreveport, LA\*

WPGC/Washington, DC\* WPRS/Washington, DC\*
PD/MD: Ron Thompson WFAI/Wilmington, DE OM: Melvin Brittingham PD/MD: Manuel Mena

\* Monitored Reporters

### R&R CHRISTIAN



As others attempt to cost-cut their way to success, Northwestern Media invests in human resources

#### **Goodbye Network**, **Hello Live And Local**

Kevin Peterson KPeterson@RadioandRecords.com

s recent headlines have made all too obvious, the trend in radio today is one of cutbacks and consolidation. However, Northwestern Media, owned by and based at Northwestern College in St. Paul, Minn., is going in the opposite direction. The noncommercial broadcaster has been hiring PDs, station managers and air personalities as it transitions stations in seven markets from programming that is part satellite and part local to 100% local. In an effort to make them self-supportive, Northwestern has linked its stations via wide area networks and built new systems.

The broadcaster's flagship station is Christian AC KTIS/Minneapolis-St. Paul, which for many years housed the Skylight satellite network. The net provided as much as 60% of programming for Northwestern stations in Duluth, Minn.; Sioux Falls, S.D.; Fargo, N.D.; Madison; Sarasota, Fla.; Des Moines; and Waterloo, Iowa, and a handful of

But in 2004 Northwestern made a strategic decision to focus more on local programming. Last October, the Skylight network ceased to exist.

#### **Community Penetration**

Former mainstream programmer Reid Holsen was recruited in 2004 by Northwestern senior VP for media Dr. PaulVirts to help localize the seven markets. "We all got together and felt that our focus should be to penetrate our local communities," says Holsen, now assistant VP for the company. "We looked at our mission to lead people to Christ and nurture them in their faith walk, and we decided that to be able to do that, and to compete in this world of one-size-fits-all radio, we really wanted to focus on our local markets."

With Holsen at the programming helm, Northwestern invested in staff and strived to reach out to its audiences on a deeper level than typical promotions would allow. The goal: continue to build relationships, not just on the ministry level, but in the business and nonprofit communities.

As part of the process of moving off the Skylight network, Holsen says the first step was to change the way stations were operated on the local level. "Before, things were basically run by a station manager. Music was scheduled and sent out from the Twin Cities and everybody played the same music playlist," he says. That all changed, beginning with KNWI/Des Moines in late 2004, which became the first of the seven stations to employ a local PD and use its own music scheduling software. Paul Perrault and Dick Whitworth came onboard as PD and station manager, respectively. "That was our first test station to fully, 100% have on their own two legs, scheduling, editing and putting on the air their own programming. They were also the first test market to get out and penetrate in the community in building relationships."

#### **Local Management Teams**

Holsen says that one of Northwestern's first tenets in localizing its stations was to develop solid management teams. In the past three years, it has put strong, engaged PDs and station managers in place in the remaining markets, he says.

"Everybody has their own music scheduling software, they're involved with planning their own what we call 'experience' calendar or promotions calendar, to get out in their communities and plan what they're going to do with their resources. We encourage them to do their own business planning, their own budget planning, to be empowered and to be held accountable for their own market."



'We really want to position the stations so they're strong in their communities, so it sounds and reflects the tastes and attitudes of the local community. -Reid Holsen

The broadcaster has pledged to be live and local during the prime listening hours of 6 a.m.-6 p.m. and voice-tracked by local talent during the rest

Northwestern is equipping its new managers with systems and resources to achieve their goals, Holsen says. "We're investing now in wide area networks throughout Northwestern College and radio, so all the radio stations are linked on the same computer system, which will allow us to share resources, to push and pull voice-tracking when we do need it, when we're not on live. We really want to position the stations so they're strong in their communities, so it sounds and reflects the tastes and attitudes of the local community.'

Beneath that umbrella goal of better positioning the stations in their communities are three priorities: to be self-supporting, to deliver exceptional content and to have a good experience with the station's donor base. "You can't do that from a satellite base, from a distance," Holsen says. "You've really got to get on the ground and build relationships in our communities. We think that's really valuable for us."

#### 'The Experience Business'

The three-year conversion process has required Holsen and Northwestern to change the way they think about radio. "We're not in the radio business, we're in what we like to call the 'experience business,' the connection business," he says. To build those connections and strengthen relationships, Holsen relies on a variation of the four P's of marketing strategy: position, or what the station stands for; programming and promoting to that position;

Holsen says of the last element, "We join the local chamber of commerce, we get involved with the local health system and do what we call 'penetrative' promotions and lifestyle events and ministry events in the community that take us an extra step further than maybe the normal radio station would. It really is mission-based radio."

While several of radio's largest owners have fired scores of employees or instituted a hiring freeze, Holsen says Northwestern determines how many staff members it can support in each group to get the job done. "Then we position people for success. We look at their gift set, we look at what they're good at and we have to make sure that our associates are in the right place at the right time. We've moved some people around to make sure that the right station manager is with the right program director and we have the right personalities in the right seat. We've been spending a good deal of time on that because we think that the investment in our people is the most important thing to do to get going.'

Holsen says he and Northwestern managesays. "And we are always looking for new opportunities, too.'

ment are encouraged by the initial results from this construction phase. Phase two "is the really fun part, to get into that experience business, build our Web sites, be really creative and brainstorm ideas as part of the planning process," he

# CHRISTIAN AC

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▶ WITH A TRIPLE-DIGIT SURGE IN SPINS (UP 241), CHRISTIAN POP ICON STEVEN CURTIS CHAPMAN SNARES MOST INCREASED PLAYS AND LEAPS OVER THE AIRPOWER HURDLE WITH "CINDERELLA" (19-13).

This will i	LAST WEEK	WEEKS	ARTIST TITLE	13 NELSEN BDS CERTIFICATIONS MPRINT / PROMOTION LABEL	PL A	YS +/-	AUDIEN MILLIONS	
1	1	19	MERCYME NO.	1 (8 WKS)	1667	-12	4.434	1
2	2	18	MATTHEW WEST YOU ARE EVERYTHING	SPARROW/EMI CMG	1492	+31	3.465	3
3	3	24	CHRIS TOMLIN AMAZING GRACE (MY CHAINS ARE GONE)	SIXSTEPS/SPARROW/EMICMG	1385	-76	3.228	4
9	7	7.	JEREMY CAMP	BET/TOOTH & NAIL	1309	+195	3.576	2
5	6	22	NEWSBOYS IN WONDER	INPOP	1193	+11	2.563	7.
6	4	33	CASTING CROWNS EAST TO WEST	BEACH STREET/REUNION/PLG	1176	-102	3.043	5
7	5	25	NATALIE GRANT IN BETTER HANDS	CURB	1171	-71	2.124	8
8	8	23	MONK & NEAGLE THE TWENTY-FIRST TIME	REUNION/PLG	1008	-44	2.673	6
9	9	21	POINT OF GRACE HOW YOU LIVE (TURN UP THE MUSIC)	WORD-CURB	939	-60	1.987	9
10	n	19	BRANDON HEATH DON'T GET COMFORTABLE	MONOMOLE/REUNION/PLG	769	-24	1.559	14
11	10	24	ROBBIE SEAY BAND SONG OF HOPE	SPARROW/EMI CMG	762	-60	1.597	13
12	12	24.	RUSH OF FOOLS WHEN OUR HEARTS SING	MIDAS	680	-38	1.747	12
13	19	3	STEVEN CURTIS CHAPMAN AIRPOWER	/MOST INCREASED PLAYS SPARROW/EMICMG	<b>6</b> 36	+241	1.854	10
14	14	12	BRITT NICOLE SET THE WORLD ON FIRE	SPARROW/EMI CMG	596	-10	1.113	20
15	13	33	DAVID CROWDER BAND EVERYTHING GLORIOUS	SIXSTEPS/SPARROW/EMI CMG	570	-40	1.514	15
16	15	4	FEE ALL BECAUSE OF JESUS	INO	562	+75	1.286	17
0	17	8	BIG DADDY WEAVE HOLD ME JESUS	FERVENT/WORD-CURB	496	+54	1.244	18
18	16	7	BUILDING 429 SINGING OVER ME	WORD-CURB	491	+44	1.204	19
19	23	2	CASTING CROWNS EVERY MAN	BEACH STREET/REUNION/PLG	446	+119	0.961	24
20	20	8	MANDISA GOD SPEAKING	SPARRDW/EMI CMG	399	+15	0.967	22
2	N	EW	33MILES THANK YOU	INO.	363	+105	0.965	23
22	18	20	CALEB ROWDEN MADE	SLANTED/SPRING HILL	355	-64	0.869	26
23	22	4	TOBYMAC FEATURING SITI MONRO	E FOREFRONT/EMI CMG	354	+2	0.603	-
24	21	17	33MILES THERE IS A GOD	ONI	335	-31	0.660	
23	26	4	CARRIE UNDERWOOD SO SMALL	ARISTA/ARISTA NASHVILLE/PLG	326	+36	1.748	11
26	29	2	JADON LAVIK COME THOU FOUNT	BEC/TOOTH & NAIL	297	+28	0.973	21
27	27	4	DECEMBERADIO FIND YOU WAITING	SLAN ED/SPRING HILL	291	+11	0.577	
28	25	6	SARA GROVES WHEN THE SAINTS	INO	289	-11	0.395	-
29	N	EW	NEEDTOBREATHE WASHED BY THE WATER	ATLANTIC/WORD-CURB	284	+48	0.900	25
30	N	EW	TENTH AVENUE NORTH LOVE IS HERE	REUNIDN/PLG	283	+91	0.855	28

MOST ADDED
ARTIST NEW TITLE / LABEL STATIONS
RUSH OF FOOLS 12 Can't Get Away (Midas) KBNJ, KKSP, KLJC, KTSL, KXOJ, WBDX, WBSN, WCQR, WCRJ, WCSG, WDJC, WJTL
STEVEN CURTIS CHAPMAN 8 Cinderella (Sparrow/EMI CMG) KKSP, KTSY, WCRJ, WCSG, WJQK, WJTL, WLPJ, WMSJ
33MILES Thank You (INO) KBNJ, KFIS, KFSH, KKSP, KLTY, WCQR, WJQK, WLFJ
NEEDTOBREATHE 4 Washed By The Water (Atlantic/Word-Curb) WAFJ, WCRJ, WDJC, WGTS
AARON SHUST Watch Over Me (Brash) KKFS, KKSP, Sirius Spirit 66, WRBS
TENTH AVENUE NORTH Love Is Here (Reunion/PLG) KBIQ, KFIS, WAFJ

MARK HARRIS All For The Glory of You (INO) WJKL, WJQK, WRBS JEREMY CAMP Let It Fade (BEC/Tooth & Nail) KKCM, WVFJ ADDED AT... OLE THE WCSG Grand Rapids, MI Chris Rice, Tell Me the Story Again, 6 Rush Of Fools, Can't Get Away, 6 Steven Curtis Chapman, Cinderella, 6

FOR REPORTING STATIONS PLAYLISTS GO TO www.RadioandRecords.com

LAURA STORY Mighty To Save (INO) KKSP, KVMV, WMSJ

			F	RECUR	REN	TS			
THIS WEEK		NIELSEN BDS ERTIFICATIONS	PL/ TW	AYS LW	THIS WFFK	ARTIST TITLE / MPRINT / PROMOTION LABEL	II NIELSEN BDS CERTIFICATIONS	PL TW	AYS LW
1	MERCYME BRING THE RAIN (INO)		724	754	6	JEREMY CAMP GIVE YOL GLORY (BEC/TOOTH & NAIL.)		604	654
2	RUSH OF FOOLS UNDO (MIDAS)		689	713	7	TREE63 BLESSEDIBE YOUR NAME (INPOP)		592	585
3	BRANDON HEATH I'M NOT WHO I WAS (MONOMODE/REUNION/PLG)		684	680	8	BIG DADDY WEAVE EVERY TIME I BREATHE (FERVENT/WORD-CURB)		591	564
4	AARON SHUST MY SAVIOR MY GOD (BRASH)		630	649	9	LINCOLN BREWSTER LOVE THE LORD (INTEGRETY)		585	593
5	LINCOLN BREWSTER EVERLASTING GOD (INTEGRITY)		519	612	10	TOBY MAC MADE TOLOVE (FOREFRONT/EMICMG)		527	542

N	EW AND	ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
PHILLIPS, CRAIG & DEAN Top Of Mr Lungs (INO)	269/10	SANCTUS REAL We Need Each Other (Sparrow/EMI CMG)	206/2
TOTAL STATIONS:	19	TOTAL STATIONS:	16
DAVID CROWDER BAND Never Let Go (Sixsteps/Sparrow/EMI CMG)	249/10	PHIL WICKHAM After Your Heart (Simple/INO)	199/0
TOTAL STATIONS:	15	TOTAL STATIONS:	19
MATT MAHER Your Grace Is Enough (Essential PLG)	245/47	NEEDTOBREATHE Signature Of Divine (Yahweh) (Atlantic/Word-Curb)	189/10
TOTAL STATIONS:	19	TOTAL STATIONS:	16
MAINSTAY Where Your Heart Belongs (BEC/Tooth & Nail)	233/28	LAURA STORY Mighty To Save (INO)	157/3
TOTAL STATIONS:	12	TOTAL STATIONS:	
MARK SCHULTZ Everything To Me (Word-Cumb)	216/3	JEREMY CAMP Tonight (BEC/Tooth & Nail)	130/
	13	TOTAL STATIONS:	



FOR WEEK ENDING FEBRUARY 10, 2008 LEGEND: See legend to charts in charts section for rules and symbol explanations.

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# SOFT AC INSPIRATIONAL REPORTERS

WMIT/Asheville, NC PD: Tom Greene MD: Matt Stockman

WNFR/Flint, MI OM: Lori McNaughton PD: Brian Smith MD: Ellyn Davey

PD: John Owe is APD: Kevin VanBuren MD Cecil VanHouten

Family Life Ministries Network/Network

KLVV/Ponca City, OK PD/MD: Tony Weir APD: Jeremy Louis

WSMR/Sarasota, FL OM: Douglas Poll PD: Dave Reerson APD: Dan Young
MD: Paul Perrault

KCFB/St. Cloud, MN PD: Jim Park MD: Chuck Heuberger WOLW/Traverse City, MI PD/MD: Patrick Green

KCBI/Dallas, TX\* PD: Mike Tirone APD: Bill Bumpas MD: John McLain

Family Life Communications WA-R/Network Network/Network PD: Dawn Burnstead OM Marvin Sanders PD: Rick Robe tson APD: Adam Biddell MD: Bill Ronning MD Jim Stanley

WGSL/Rockford, IL OM: Ron Tietsort PD: Corey Neese MD: Charmel Jacobs

OM: Karen Benke PD: Mark Bystrom MD: Todd Christopher

WGNV/Wausau, WI

WCDR/Dayton, OH OM: Keith Hamer PD/MD: Eric Johnson

KNLB/Phoeni», AZ PD: Faron Eckalbarger

KCRN/San Angelo, TX PD/MD: Mark Mohr APD: Steve Hayes

KYCC/Stockton, CA PD: Scott Mearns MD: Marina Tahod

# CHRISTIAN

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► WITH MOST ADDED HONORS (FIVE STATIONS), MULTIPLATINUM-SELLING BAND CASTING CROWNS OPENS AT NO. 30 ON CHRISTIAN CHR WITH "EVERY MAN."

THIS WEEK	STWEEK	WEEKS	CHRISTIAN CHR	PLA	AYS
Ē	IAST	N S	TITLE IMPRINT / PROMOTION LABEL	TW	+/-
1	1	16	SANCTUS REAL WE NEED EACH OTHER SPARROW/EMI CMG	945	-14
0	2	n	AFTERS NEVER GOING BACK TO OK INO	918	+34
3	3	7	TOBYMAC FEAT. SITI MONROE ONE WORLD FOREFRONT/EMI CMG	870	+30
4	4	24	SKILLET THE OLDER I GET ARDENT/SRE/IND	754	-26
5	5	20	MAINSTAY BELIEVE BEC/TOOTH & NAIL	716	+4
6	9	12	DECEMBERADIO FIND YOU WAITING SLANTED/SPRING HILL	661	+41
7	7	13	ROCKET SUMMER SD MUCH LOVE ISLAND/IDJMG	641	-28
8	8	19	CHASEN CRAZY BEAUTIFUL OMG	633	+11
9	6	19	SWITCHFOOT HEAD OVER HEELS (IN THIS LIFE) COLUMBIA/SPARROW/EMI CMG	609	-70
10	10	6	ADDISON ROAD ALL THAT MATTERS INO	603	+33
0	13	5.	HAWK NELSON FRIEND LIKE THAT BEC/TOOTH & NAIL	573	+39
12	14	14	BRITT NICOLE SET THE WORLD ON FIRE SPARROW/EMICMC	520	-12
13	11	17	INHABITED HUSH 75PIN	488	-73
14	16	4	JEREMY CAMP NO MATTER WHAT IT TAKES BEC/TOOTH & NAIL	481	+31
15	15	25	GREY HOLIDAY LET GO ESSENTIAL/PLG	480	-47
16	12	10	NEWSBOYS IN WONDER INPOP	465	-70
7	18	5	SEVENGLORY LET IT BE LOVE 75PIN	437	+41
18	17	n	MATTHEW WEST YOU ARE EVERYTHING SPARROW/EMI CMG	437	+9
19	21	6	LEELAND COUNT ME IN ESSENTIAL/PLG	391	+33
20	19	9	STEPHANIE SMITH NOT AFRAID GOTEE	389	+18
21	20	13	FALLING UP HOTEL AQUARIUM BEC/TOOTH & NAIL	375	+11
22	22	3	NEEDTOBREATHE WASHED BY THE WATER ATLANTIC/WORD-CURB	363	+14
23	23	9	MERCYME COD WITH US INO	333	+1
24	25	9	STORYSIDE:B BE STILL SILENT MAJORITY/GOTEE	327	+1
25	27	3	FIREFLIGHT UNBREAKABLE FLICKER/PLG	325	+41
26	24.	20	JIMMY NEEDHAM FENCE RIDERS INPOP	322	-8
27	26	3	STELLAR KART JESUSLOVES YOU WORD-CURB	303	-1
28	30	2	MYRIAD A THOUSAND WINTERS MELTING KOSMOS/KOCH	242	+23
29	28	17-	PHIL WICKHAM AFTER YOUR HEART SIMPLE/INO	229	-36
30	j.	W	CASTING CROWNS EVERY MAN REUNION/PLG	207	+93

١	THIS WEEK	LAST,WEEK	WEEKS	CHRISTIAN ROCK		AYS
				TITLE IMPRINT / PROMOTION LABEL FIREFLIGHT	TW	+/-
	U		8	UNBREAKABLE FLICKER/PLG IVORYLINE	302	+23
	2	5	9	BE STILL AND BREATHE TOOTH & NAIL  A ROTTERDAM NOVEMBER	256	+33
	3	4	7	CITY WITHOUT A HEART ARN	237	+1
	4	2	13	PILLAR FOR THE LOVE OF THE GAME  FLICKER/PLG	224	-41
	5	7	12	AFTERS NEVER COING BACK TO OK INO	221	+8
	6	8	5	ALMOST. SOUTHERN WEATHER TOOTH & NAIL	218	+7
ı	7	3	14	DEMON HUNTER CARRY MÉ DOWN SOLID STATE/TOOTH & NAIL	212	-27
ı	8	6	5	SKILLET LIVE FREE OR LET ME DIE ARDENT/SRE/INO	210	-5
	9	9	5	CHILDREN 18:3 YOU KNOW WE'RE ALL SO FOND OF DYING TOOTH & NAIL	207	+2
	10	10	4	FALLING UP COOD MORNING PLANETARIUM BEC/TOOTH & NAIL	201	+5
		n	5	HAWK NELSON FRIEND LIKE THAT BEC/TOOTH & NAIL	199	+7
	12	15	3	WEDDING I'LL SLEEP WHEN I'M DEAD BRAVE NEW WORLD	190	+20
I	13	22	3	RELIENT K DEVASTATION AND REFORM CAPITOL/GOTEE	184	+51
ı	14	12	12	EDISON GLASS LET CO CREDENTIAL/EMI CMG	182	-6
ı	15	13	12	FOLD MEDICINE TOOTH & NAIL	178	-9
	16	17	6	THIS BEAUTIFUL REPUBLIC CASTING OFF FOREFRONT/EMICMG	168	+6
	17	28	2	THOUSAND FOOT KRUTCH THE FLAME IN ALL OF US TOOTH & NAIL	166	+78
ı	18	14	10	12 STONES IT WAS YOU WIND-UP	161	-20
	19	20	3	SECRET AND WHISPER VANISHINGS TOOTH& NAIL	151	+11
ı	20	16	17	MXPX	143	-25
ı	21	19	4	ANGELS TOOTH & NAIL  WAYORLY  TOUR STATEMENT S	136	-16
	22	23	3	STAY WITH ME FLICKER/PLG  AFTER EDMUND  FLICKER/PLG  CLAUSED FOR MALE AND APPLICATION OF THE PLANT OF T	120	+4
	23	21	6	FIGHTING FOR YOUR HEART (LET IT GO)  EVER STAYS RED  ON THE BRINK OF IT ALL  VERTICAL SHIFT	118	-19
	24	24	n	A DREAM TOO LATE	115	0
	25			INTERMISSION TO THE MOON TOOTH & NAIL  FAMILY FORCE 5	112	+101
	26	N.	EW	FACE DOWN MAVERICK/GOTEE  ANBERLIN	103	+32
	27	29	2	HELLO ALONE TOOTH & NAIL  DISCIPLE	103	+19
	28	18	13	LOVE HATE (ON AND ON) SRE/INO DIZMAS	103	-55
	29	26	4	SHAKE IT OFF CREDENTIAL/EMICMG  JONAH 33	94	-3
	30		W	DYING TO LIVE ARES  EVERYDAY SUNDAY	90	+72
•				APATHY FOR APOLOGIES !NPOP	90	+12

E	WEEK	La La				SOFT	
ž	W.SF.	WEEKS	ARTIST TITLE	T IMPRINT / PROMOTION LABEL			
1	1	16	MERCYME GOD WITH US	INO	322	-3	
2	3	22	CHRIS TOMLIN AMAZING CRACE (MY CHAINS ARE GONE)	SIXSTEPS/SPARROW/EMI CMG	240	-5	
3	6	15	MATTHEW WEST YOU ARE EVERYTHING	SPARROW/EMI CMG	233	+1	
4	4	16	SELAH RESCUEME	CURB	211	-32	
5	_2	14	SARA GROVES WHEN THE SAINTS	INO	210	-52	
6	5	17	POINT OF GRACE HOW YOU LIVE (TURN UP THE MUSIC)	WORD-CURB	188	-45	
7	<b>.</b> 7 ·	13	SHANNON WEXELBERG COUNT IT ALL JOY	DISCOVERY HOUSE	177	-15	
8	9	22	NATALIE GRANT INBETTER HANDS	CURB	176	0	
9	8	5	VICKY BEECHING GREAT IS YOUR GLORY	SURVIVOR/SPARROW/EMICMG	170	-15	
10	30	8	PAUL BALOCHE OUR GOD SAVES	INTEGRITY	159	+8	

400			ARTIST		PLA	
TW	FW	WK5	TITLE	IMPRINT / PROMOTION LABEL	TW	+/-
	15	6	MARK SCHULTZ EVERYTHING TO ME	WORD-CURB	155	+2
12	14	2	CASTING CROWNS EVERY MAN	REUNION/PLG	151	+]9
13	12	5	PHILLIPS, CRAIG & DEAN TOP OF MY LUNGS	INO	150	+8
14	19	3	JAIME JAMGOCHIAN SING OF OUR GOD	CENTRICITY	135	+19
15	11	10	FFH WORSHIP IN THE WAITING	KINDRED	129	-15
16	13	13	MICHAEL O'BRIEN GOD OF ALL MERCY	CROWN	124	-12
17	20	2	STEVEN CURTIS CHAPMAN CINDERELLA	SPARROW/EMI CMG	123	+2
18	18	19.	33MILES THERE IS A GOD	INO	104	-17.
19	RE-ENTRY		RUSH OF FOOLS WHEN OUR HEARTS SING	MIDAS	98	+5
20	17	19	MARK HARRIS WRITING ON THE WALL	INO	97	-29

# **CHRISTIAN CHR REPORTERS**

KLYT/Alb squerque, NN
OM: Johann "Yo" Snyder
MD: Joes Eelville

KAFC/Anchorage, AK OM/FD: Mark Guy APD/MD: Mike Carrier

WHM X/Bangor, ME OW/FD: Tim Collins APD/MD: Morgan Smith

WONU/II icago, IL\* OM: Justin Knight

PD: ND: Jannathon Eltrevoog

KZZQ/Des Moines, IA

WJRF/Duluth, MN PD/MD: Terry Michaels

KNMI/Farmington, NM OM/PD: Darren Nez MD: Kenny Montano

WSCF/Ft. Pierce, FL

WORQ/Green Bay, WI

WAYK/Kalamazoo, MI PD/MD: Mike Couchman

WYLV/Knoxville, TN\* PD/MD: Jonathan Unthank

WAYM/Nashville, TN\* OM: Dave Senes PD: Jeff Brown MD: Stace Whitmire

WNAZ/Nashville, TN\* OM/PD: Dave Queen APD: Jennifer Houchin MD: Seth Routzahn

WJLZ/Norfolk. VA\* OM/PD: J<sup>2</sup> Morgan APD: Anne Verrebely

KJTH/Pc nca Gty, OK PD/MD: Tony Visi APD: Jes Wes

KZRI/Portlan:, OR\* OM: Mike Nova< PD: Davic Pierc

KTPT/Rapid C ty, SD OM: Tom Schoenstedt PD: Jenniler Walker

WPRJ/Saginaw, MI OM: Gary Bugh PD/MD: Aaron Dicer

KLFF/San Luis Obispo, CA\* PD: Matt Williams MD: Noonie Fugler

WBYO/Sellersville, PA OM: David Baker PD/MD: Kristine McClain

KADI/Springfield, MO\* PD/MD: Rod Kittleman

WBVM/Tampa, FL\* PD: Wendy Templeton MD: Olivia Paff

WYSZ/Toledo, OH PD/MD: Jeff Howe APD: Rob Fairchild

KDUV/Visalia, CA\* PD: Joe Croft APD/MD: Shannon Steele

WCLQ/Wausau, WI PD/MD: Matt Deane

<sup>\*</sup> Monitored Reporters

# **CHRISTIAN AC REPORTERS**

KGNZ/Abilene, TX PD/MD: Gary Hil

WFSH/Atlanta, GA\* MD: Mike Stoudt

WVFJ/Atlanta, GA\* OM/PD: Don Schaeffer APD: Steve Williams

WAFJ/Augusta, GA\* PD/MD: Steve Swanson

KPEZ/Austin, TX\* OM: Mac Daniels PD: Gary Walsh
APD/MD: Steve Etheridge

WRBS/Baltimore, MD\* PD: David Paul

MD: Chris Scotland WDJC/Birmingham, AL\*

KTSY/Boise, ID\* OM: Chris Gilbreth

PD: Jerry Woods APD/MD: Travis Culver WCVK/Bowling Green, KY OM: Ken Burns PD: Susan Woodard

MD: Whitney Yule WAYR/Brunswick, GA PD/MD: Bart Wagni

WRCM/Charlotte, NC\* M: Gary Morland OM: Gary Morland PD: Dwayne Harrison

WBDX/Chattanooga, TN\* OM/PD: Jason McKay APD/MD: Justin Wade

WAKW/Cincinnati, OH\* PD: Rob Lewis MD: Daryl Pierce

WFHM/Cleveland, OH\* PD: Len Howser MD: Josh Booth

KGTS/College Place, WA PD: Elizabeth Nelsor MD: Ernest Beck

KBIQ/Colorado Springs, CO\* PD: Bret Stevens MD: Jack Hamilton

KCVO/Columbia, MO

WMHK/Columbia, SC\* PD: Steve Sunshine

WCVO/Columbus, OH\* APD: Todd Stach MD: Mike Russell

KBNJ/Corpus Christi, TX\*

KLTY/Dallas, TX\* PD: Chuck Finney APD/MD: Michael Prendergast

KNWI/Des Moines, IA PD/MD: Dave St. John

WMUZ/Detroit, MI\* PD: Miranda Belche APD: Randi Myles MD: Jon Culbert

WWIB/Eau Claire, WI OM: Paul Anthony PD/MD: Greg Steward

WCTL/Erie, PA OM: Ronald Raymond PD/MD: Adam Frase

KHPE/Eugene, OR MD: Paul Hernandez

KYTT/Eugene, OR PD/MD: Rick Stevens

KLRC/Fayetteville, AR PD/MD: Mark Michaels

WCLN/Fayetteville, NC OM/PD: Dan DeBrule APD: Syndi Long APD: Syndi Long MD: Steve Turley

KGCB/Flagstaff, AZ OM: Daniel White PD/MD: Mike Medlin

WPER/Fredericksburg, VA

KZKZ/Ft. Smith. AR

WLAB/Ft. Wayne, IN\* PD: Don Buettne MD: Melissa Montana

WCSG/Grand Rapids, MI\*

WJQK/Grand Rapids, MI\* OM: Troy West PD/MD: Gary Thompson

WBFJ/Greenshoro, NC PD/MD: Waliy Decker APD: Darren Stevens

WLFJ/Greenville, SC\* PD/MD: Rob Dempsey APD: Gary Miller

KAIM/Honolulu, HI\* OM: Jack Waters PD/MD: Corry Reynolds

KSBJ/Houston, TX\* PD: Chuck Pryor MD: Jim Beeler

WCRJ/Jacksonville, FL\*

WCQR/Johnson City, TN\*

KOBC/Joplin, MO OM/PD: Lisa Davis

KLJC/Kansas City, MO\* PD/MD: Michael Grimm

WJTL/Lancaster, PA\* PD: John Shirk MD: Phil Smith

WLGH/Lansing, MI

KKSP/Little Rock, AR\* APD: Brad Scoleri

KFSH/Los Angeles, CA\* OM: Jim Tinker PD: Chuck Tyler APD/MD: Bob Shaw

WJIE/Louisville, KY\* PD: Jim Galipeau APD/MD: Chris Crain

WRVI/Louisville, KY

KSWP/Lufkin, TX APD/MD: Michelle Ross

KVMV/McAllen, TX\* PD: James Gamblin APD/MD: Bob Malone

KJIL/Meade, KS PD/MD: Michael Luskey

WFZH/Milwaukee, W1\* PD: Danny Clayton MD: Rick Hall

KTIS/Minneapolis, MN\* PD: Jason Sharp MD: Paul Perrault

KBMQ/Monroe, LA

WFFH/Nashville, TN\*

New Life Media/Network

WBSN/New Orleans, LA\*

OM: Julie Headrick PD: Tom Krimsier MD: Libby Krimsie

WAWZ/New York, NY\* OM: Scott Taylor PD: Johnny Stone

KGBI/Omaha NE\* PD: Melody Miller MD: Jeff Devereaux

MD: Keith Stevens

WPOZ/Orlando, FL\* OM/PD: Dean O'Neal

APD: Jeff Cruz WMSJ/Portland, ME\*

PD/MD: Kenny Robinson KFIS/Portland, OR<sup>3</sup>

PD: Dave Arthu MD: Kat Taylor KSLT/Rapid City, SD

PD/MD: Dave Masters KSGN/Riverside, CA\* PD/MD: Bryan O'Neal

MD: Brandi Lanai WPAR/Roanoke VA\* OM: Jackie Howard MD: Brian Sumner

WRCI/Rochester, NY\*

WOFL/Rockford, IL OM: Ralph Trentadue PD/MD: Johnny V. APD: Susan Hollingsworth

KKFS/Sacramento, CA\*

Sirius Spirit 66/Satellite\*

XM The Message/Satellite\* OM: Jon Zellner PD: Mike Abrams MD: Jim Epperleir

KCMS/Seattle, WA\* PD: Scott Valentine MD: Sarah Taylor

WFRN/South Bend, IN MD: Doug Moore

WHPZ/South Bend, IN PD/MD: Tom Scott

KTSL/Spokane, WA\*

KWND/Springfield, MO\* PD/MD: Jeremy Morris

KKJM/St. Cloud, MN OM/PD: Diana Madse KHZR/St. Louis, MO\*

OM: Sandi Brown PD/MD: Greg Cassidy

WLPJ/Tampa, FL\* PD: Carmen Brown APD: Dave Cruse MD: Jeff MacFarlane

KKCM/Tulsa, OK\* OM: Steve Hunter PD: Chris Kelly

KXOJ/Tulsa, OK\* PD: Bob Thornton APD: Dave Gordon

WGTS/Washington, DC\* PD: Becky Wilson Alignay MD: Rob Conway

WGRC/Williamsport, PA OM: Don Casteline PD/MD: Larry Weidman

WXHL/Wilmington, DE OM: Dan Edwards PD/MD: Dave Kirby APD: Sal April

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► WITH 218 PLAYS AT 13 REPORTING STATIONS, ATLANTA-BASED WORSHIP LEADER AARON **SHUST** BOWS AT NO. 24 WITH "WATCH OVER ME." THE SECOND SINGLE FROM HIS "WHISPERED AND SHOUTED" ALBUM.

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THIS WEEK	LAST WEEK	WEEKS	ARTIST CHRISTIAN AC INDICATO		PLA	
l 6	1	≯ō 17	TITLE  MERCYME GOD WITHUS	IMPRINT / PROMOTION LABEL	7W 926	+/-
9	2	17	MATTHEW WEST YOU ARE EVERYTHING	SPARRDW/EMI CMG	333	+6
3	4	22	CHRIS TOMLIN AMAZING GRACE (MY CHAINS ARE GONE)	SIXSTEPS/SPARROW/EMI CMG	715	-18
4	3	22	NEWSBOYS IN WONDER	INPOP	699	-36
5	7	5	JEREMY CAMP LET IT FADE	BEC/TOOTH & NAIL	675	+117
6	5	18	POINT OF GRACE HOW YOU LIVE (TURN UP THE MUSIC)	WORD-CURB	625	-26
7	6	22	NATALIE GRANT IN BETTER HANDS	CURB	623	-11
8	8	24	ROBBIE SEAY BAND SONGOF HOPE	SPARRDW/EMI CMG	512	+5
9	13	5	FEE ALL BECAUSE OF JESUS	INO	465	+104
10	9	15	BRITT NICOLE SET THE WORLD ON FIRE	SPARROW/EMI CMG	440	-25
11	10	14	BRANDON HEATH DON'T GET COMFORTABLE	REUNION/PLG	424	-16
12	15	3	CASTING CROWNS EVERY MAN	REUNION/PLG	365	+88
13	71	20	MONK & NEAGLE THE TWENTY-FIRST TIME	REUNION/PLG	363	-71
14	12	31	CASTING CROWNS EAST TO WEST	BEACH STREET/REUNION/PLG	354	-12
15	16	2	STEVEN CURTIS CHAPMAN CINDERELLA	SPARROW/EMI CMG	333	+57
16	14	12	BUILDING 429 SINGING OVER ME	WORD-CURB	323	+26
0	18	10	SANCTUS REAL WE NEED EACH OTHER	SPARROW/EMI CMG	287	+23
18	19	7	BIG DADDY WEAVE ONLY JESUS	FERVENT/WORD-CURB	268	+7
19	21	13	SARA GROVES WHEN THE SAINTS	INO	261	+10
20	22	4	PHILLIPS, CRAIG & DEAN TOP OF MY LUNGS	INO	252	+8
21	20	16	CALEB ROWDEN MADE	SLANTED/SPRING HILL	238	-15
22	24	5	MARK SCHULTZ EVERYTHING TO ME	WORD-CURB	233	+16
23	<b>2</b> 6	8	MANDISA GOD SPEAKING	SPARROW/EMI CMG	226	+37
24	N	EW	AARON SHUST WATCH OVER ME	BRASH	218	+58
25	23	15	MARK HARRIS WRITING ON THE WALL	INO	216	-14
26	25	2,	TOBYMAC FEAT. SITI MONROE ONE WORLD	FOREFRONT/EMICMG	204	+14
27	N	EW	DECEMBER ADIO FIND YOU WAITING	SLANTED/SPRING HILL	198	+57
28	27	6	PHIL WICKHAM AFTER YOUR HEART	SIMPLE/INO	198	+9
29	29	2	MICHAEL ENGLISH THE ONLY THING GOOD IN ME	CURB	196	+11
30	28	4	JOHN WALLER CALLING FOR A FLOOD	BEACH STREET/REUNION/PLG	194	+6

28 4 JOHN WALLER CALLING FOR A FLOOR		BEACH ST	REET/REUN	ION/PLG	194	+6
M	HRISTIAN AC JSIC RESEARCH					
<b>Troy</b> Research ARTIST			w	w	w	V
TITLE	IMPRINT / PROMOTION LABEL	FAM%	25-54	25-34	35-44	45-
CHRIS TOMLIN AMAZING GRACE (MY CHAINS ARE GONE)	SIXSTEPS/SPARROW/EMI CMG	97%	4.41	4.37	4.38	4.4
CASTING CROWNS EAST TO WEST	BEACH STREET/REUNION/PLG	98%	4.41	4.38	4.37	4.
MERCYME BRING THE RAIN	1NO	99%	4.33	4.24	4.28	4.4
MERCYME GOD WITH US	INO	92%	4.22	4.15	4.21	4.
33MILES THERE IS A GOD	INO.	96%	4.14	4.19	4.10	4.
STORYSIDE:B BE STILL	SILENT MAJORITY/GOTEE	85%	4.13	4.09	4.19	4
ROBBIE SEAY BAND SONG OF HOPE	SPARROW/EMI CMG	89%	4.12	4.11	4.11	4.
TOBYMAC MADE TO LOVE	FOREFRONT/EMI CMG	99%	4.10	4.14	4.08	4.
MATTHEW WEST YOU ARE EVERYTHING	SPARROW/EMI.CMC	89%	4.06	4.06	4.03	4.
AARON SHUST GIVE ME WORDS TO SPEAK	BRASH	98%	4.04	3.98	4.04	4.
NEWSBOYS IN WONDER	INPOP	92%	4.02	3.99	4.06	4.
NATALIE GRANT IN BETTER HANDS	CURB	91%	3.99	4.06	3.98	3.
TOBYMAC I'M FOR YOU	FOREFRONT/EMI CMC	94%	3.98	4.05	3.99	3.
JEREMY CAMP LET IT FADE	BEC/TOOTH & NAIL	66%	3.98	4.00	4.06	3.
BRANDON HEATH DON'T GET COMFORTABLE	REUNION/PLG	88%	3.96	4.04	4.06	3.
RUSH OF FOOLS WHEN OUR HEARTS SING	MIDAS	94%	3.96	3.93	3.98	3.
POINT OF GRACE HOW YOU LIVE (TURN UP THE MUSIC)	WORD-CURB	90%	3.95	3.85	3.99	4.
MANDISA GOD SPEAKING	SPARROW/EMI CMG	78%	3.95	3.98	3.90	3.9
LINCOLN BREWSTER LOVE THE LORD	INTEGRITY	91%	3.92	3.86	3.91	3.
DAVID CROWDER BAND EVERYTHING GLORIOUS	SIKSTEPS/SPARROW/EMI CMG	98%	3.90	3.90	3.87	3.

Total Sample size is 2787. These are average scores for music in the Contemporary Christian AC format, based on data from surveys conducted throughout the US, using TroyResearch Online Music Tracking. Online panelists score each song on a 1-5 scale where 1 = strongly dislike and 5 = strongly like. TroyResearch Is a registered trademark of RadioResearch.Com. To inquire about Online Music Tracking with TroyResearch, call Jonathan Little at 740-549-9700, x61 or email jlittle@troyresearch.com.

<sup>\*</sup> Monitored Reporters

# R&R COUNTRY



All things PPM, endless performances, a daylong sales track and—oh, yeah—Garthzilla

# **CRS-39 Sneak Preview**

R.J. Curtis RCurtis@RadioandRecords.com

efore we launch into a thrilling overview of this year's Country Radio Seminar, to be held March 5-7 at the Nashville Convention Center, let's clear up a little misnomer. "If you look up 'seminar' in the dictionary, it's defined as 'a small gathering,' but we haven't had a small gathering at CRS in a very long time," says Ed Salamon, executive director of Country Radio Broadcasters, which produces the event.

We did the research, and he's right. CRS has indeed been attracting more than 2,000 people from the country community for years now. That's why Salamon is an executive director and we merely report on this stuff.

# Good Balance

There's another aspect to that misnomer, by the way. While this annual convergence is called the Country Radio Seminar, about half the attendees are from radio; the rest hail from the music industry. That factoid is a good segue into CRS agenda details, because if you look carefully at the complete agenda (available at 'crb.org), you'll see some real continuity at work.

Thursday, March 6, is designated as a Country Music Town Meeting, a daylong track for the music industry. "Research 101," the day's featured session (3:05 p.m.-3:55 p.m.), sets out to deconstruct the process by which MDs and PDs put together a station playlist. Sales, callout and chart momentum will all be taken

"If you don't know about research, this is the way to understand it and how to use it," says CRS agenda chairman Bob Richards, whose day job is programming Cumulus' WFMS/Indianapolis. Richards is also pumped about the panelists for this session. Bullseye Marketing/ Research founder John Hart will moderate as consultant Rusty Walker, KYGO/Denver PD Joel Burke and WBCT/Grand Rapids PD Doug Montgomery take the audience through the process, step by step.

# Plenty 'O PPM

Although 2007 was an up year for country radio with more stations programming the format and higher listening levels, "it's becoming harder for country radio and all formats to turn that into revenue, because radio right now is being challenged in the sales arena," Salamon says. A daylong track of sales sessions on Friday, March 7, will help attendees confront those hurdles, offering a nīcē balance with the previous day's music industry focus. "Hopefully that makes it easier for sellers who may only be able to attend one day."

One of the hottest topics in any format right now is Arbitron's Portable People Meter methodology, and Friday's agenda offers three panels designed to better understand this new form of audience measurement."PPM: Our New World of Selling" starts the day at 8:30 a.m. A concurrent session, "Straight Answers About PPM-In English," begins at 9 a.m., presented by R.O.I. Media Solutions partner/managing member Mark Shannon O'Neill. Arguably one of the foremost authorities on the PPM, O'Neill has analyzed reams of PPM data and presented his findings to Wall Street, major radio groups, the Arbitron Advisory Council and R.O.I. clients. "Radio's New PPM World" immediately follows O'Neill's presentation, bringing attendees a front-line view with Beasley's WXTU/Philadelphia PD Bob McKay and Cox Radio's KKBQ/Houston PD Johnny Chiang. Bob Michaels, the former longtime VP of programming services at Arbitron who specializes in PPM analysis with his Mediasense consultancy, will moderate.

A fourth PPM panel, "The Country Format Through the PPM Lens,"takes place when CRS-

'A lot of the consensus about how PPM will affect programming is going to happen right in the meetings at CRS.

-Ed Salamon





39 gets under way Wednesday, March 5. Among the findings Arbitron plans to present from 2:30 p.m. to 3:50 p.m. are how often country listeners tune in, how long they stay and where they go when they're not using country radio.

By now, it's obvious that the PPM is a huge priority for the agenda committee this year. "It's not if, but when it comes to your market," Richards says. What's more, the PPM sessions will be relevant to programmers and sales managers alike, because "communication between the two is going to be so important" once the PPM comes to more markets, she says. Salamon adds, "A lot of the consensus about how PPM will affect programming is going to happen right in the meetings at CRS. And anybody can be part of it."

# It's Official: A Three-Day Event

For the first time in seven years, CRS begins one day earlier. "After 9-11, we dropped Saturday and became a two-day convention," Salamon says. This year the convention has a full slate of Wednesday sessions, starting with the "Artist Radio Taping Session" at 8:45 a.m., followed by "Garth Brooks-Up Close." That's right, folks, if you missed him in Kansas City and Los Angeles, Garthzilla appears at CRS for the first time in years. After a Q&A moderated by WSIX/Nashville morning personality Gerry House, things will get interesting when a CRS radio attendee is chosen to sing a duet with Brooks.

Richards says the decision to expand CRS into a third day came about because "it got tougher to contain it to just two." In the past few years, the seminar grew to two-and-a-half days as more people arrived on Tuesday and Wednesday. That trend, coupled with not having enough time to cover desired topics on Thursday and Friday, prompted the expansion. According to Richards, "Last year was the first year we cut the number of concurrent panels, so we didn't have to put people in the position of choosing from four or five different sessions."

Wednesday evening's Music City Jam has become an anticipated event, due to a partnership between CRB and the Academy of Country Music, which has been instrumental in securing A-list performers. This year, Brad Paisley hosts, and as with previous Jams, you can expect the unexpected in guest performers. Additionally, every day at CRS includes a label-sponsored luncheon with a full band performance from at least one act. Curb Records presents Rodney Atkins and Ashley Gearing on Wednesday, Sony BMG has Montgomery Gentry and Keith Anderson on Thursday, and Capitol Records presents Lady Antebellum and Emily West on Friday.

It's virtually impossible in this column to prep you for everything to see, hear and do at CRS, so do yourself a favor and log on to crb.org for the complete agenda. Whether or not you've attended before, I personally guarantee CRS will be a rewarding experience that can advance your career. As Salamon so succinctly puts it, "With all the changes that have come about from consolidation of the radio and music businesses, this is one format that comes together annually for true growth through sharing."



# RADIO

Hosted By: Suzanne Alexander

Co-Host:

Storme Warren

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# COUNTRY

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MUZIK MAFIA MEMBER JAMES OTTO CROSSES THE AIRPOWER THRESHOLD AT NO. 20 WITH "JUST GOT STARTED LOVIN" YOU," HIS HIGHEST-CHARTING SINGLE SINCE HE FIRST DEBUTED ON THE LIST IN 2002.

THIS WEEK	LASTWEEK	WEEKS	ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABEL	AUDI (IN MIL TW		PLAY	/S RANK
1	1	18	BRAD PAISLEY NO. 1(4 WKS)  LETTER TO ME  ARISTA NASHVILLE	<b>3</b> 1.527	-1.830	4320	1
2	2	18	RASCAL FLATTS	29.507	-2.023	4076	3
3	4	21	RODNEY ATKINS CLEANING THIS GUN (COME ON IN BOY) CURB	28.534	+1.064	3924	4
0	3	30	GARY ALLAN WATCHING AIRPLANES MCA NASHVILLE	28.339	+0.026	4121	2
5	6	29	BILLY RAY CYRUS WITH MILEY CYRUS 位 READY, SET, DON'T GO WALT DISNEY, LYRIC STREET	27.085	+1.508	3736	5
6	5	17	KENNY CHESNEY DUET WITH GEORGE STRAIT SHIFTWORK BNA	26.882	+0.877	3686	6
0	7	14	ALAN JACKSON SMALL TOWN SOUTHERN MAN ARISTA NASHVILLE	25.681	+1.482	3587	7
8	8	11	CARRIE UNDERWOOD ALL-AMERICANGIRL ARISTA/ARISTA NASHVILLE	23.151	+1.194	3239	8
9	9	25	CHUCK WICKS ☆ STEALING CINDERELLA RCA	21.634	+0.345	3147	9
10	10	22	CRAIG MORGAN INTERNATIONAL HARVESTER BROKEN BOW	18.844	+0.178	2882	10
0	13	30	CHRIS CAGLE WHAT KINDA GONE CAPITOL NASHVILLE	17.495	+0.992	2619	11
12	n	17	TOBY KEITH GET MY DRINK ON SHOW DOG NASHVILLE	16.956	-1.547	2443	13
13	14	16	BROOKS & DUNN GOD MUST BE BUSY ARISTA NASHVILLE	16.048	-0.317	2349	14
14	15	27	JASON ALDEAN LAUGHED UNTIL WE CRIED BROKEN BOW	15.996	+1.034	2501	12
13	16	10	TRACE ADKINS YOU'RE GONNA MISS THIS CAPITOL NASHVILLE	15.759	+2.794	2229	16
16	12	14	TIM MCGRAW 位 SUSPICIONS CURB	15.119	-2.213	2273	15
17	17 =	23	BUCKY COVINGTON IT'S GOOD TO BE US LYRIC STREET	13.216	+0.576	1979	17
18	18.	15	PHIL VASSAR LOVE IS A BEAUTIFUL THING UNIVERSAL SOUTH	12.375	+1.269	1954	18
19	NE	W	GEORGE STRAIT HOT SHOT DEBUT/BREAKER/MIA/MOST ADDED 11 SAW GOD TODAY MCA NASHVILLE	10.967	+10.884	1227	24
20	20	17	JAMES OTTO JUST GOT STARTED LOVIN' YOU WARNER BROS./WRN	9.991	+1.364	1635	20
21	19	9	GARTH BROOKS & HUEY LEWIS WORKIN' FOR A LIVIN' PEARL/BIG MACHINE	9.543	-0.086	1542	21
22	21	21	KELLIE PICKLER THINGS THAT NEVER CROSS A MAN'S MIND BNA	9.029	+0.407	1532	22
23	22	30	PMERSON DRIVE YOU STILL OWN ME MONTAGE/MIDAS/NEW REVOLUTION	8.821	+0.224	1670	19
24	23	19	LADY ANTEBELLUM LOVE DON'T LIVE HERE CAPITOL NASHVILLE	8.331	+0.865	1391	23
25	30	5	TAYLOR SWIFT PICTURE TO BURN BIG MACHINE	7.335	+3.154	1092	26
26	- 24	6	JOE NICHOLS IT AIN'T NO CRIME UNIVERSAL SOUTH	6.671	+0.710	1142	25
27	25	26	MARK CHESNUTT ROLLIN' WITH THE FLOW LOFTON CREEK	5.948	+0.144	966	29
28	26	24	JAKE OWEN SOMETHIN' ABOUT A WOMAN RCA	5.729	+0.045	1012	27
29	28	19	ASHTON SHEPHERD TAKIN' OFF THIS PAIN MCA NASHVILLE	4.844	+0.092	981	28
30	27	6	JOSH TURNER FEAT. TRISHA YEARWOOD & ANOTHER TRY MCA NASHVILLE	4.713	-0.079	885	31

	34146	LAST WEEK	WEEKS	ARTIST TITLE  IN NIELSEN BDS  HITPREDICTOR CERTIFICATIONS STATUS IMPRINT / PROMOTION LABEL		ENCE LIONS) +/-	PLAY	YS RANK
	31)	29	34	JACK INGRAM MAYBE SHE'LL GET LONELY BIG MACHINE	4.665	+0.103	899	30
	32	32	4	JEWEL BREAKER STRONGER WOMAN VALORY	4.547	+1.451	696	33
1	33	31	17	JOSH GRACIN WE WEREN'T CRAZY LYRIC STREET	3.524	+0.089	745	32
	34	34	5	DIERKS BENTLEY TRYING TO STOP YOUR LEAVING CAPITOL NASHVILLE	2.955	+0.200	469	37
	35	35	19	LEE BRICE HAPPY ENDINGS ASYLUM-CURB	2,556	-0.170	<b>63</b> 3	34
1	36	33	16	LUKE BRYAN WERODE IN TRUCKS CAPITOL NASHVILLE	2.462	-0.492	507	35
Į	37	37	6	MIRANDA LAMBERT BREAKER GUNPOWDER & LEAD COLUMBIA	2.376	+0.334	483	36
1	38	36	13	TERRI CLARK IN MY NEXT LIFE BNA	2.268	-0.026	455	38
	39	38	6	TRISHA YEARWOOD THIS IS ME YOU'RE TALKING TO BIG MACHINE	1.905	+0.011	332	40
1	40	42	3	EAGLES BUSY BEING FABULOUS ERC/LOST HIGHWAY/MERCURY	1.682	+0.325	275	44
1	41		2	KEITH ANDERSON ISTILL MISS YOU COLUMBIA	1.662	+0.387	294	43
1	42	39	6	JYPSI IDON'T LOVE YOU LIKE THAT ARISTA NASHVILLE	1.591	-0.065	324	41
ı	43	41	4	SARA EVANS SOME THINGS NEVER CHANGE RCA	1.507	-0.096	304	42
	44	47	3	BLAKE SHELTON HOME WARNER BROS./WRN	1.339	+0.347	214	47
	45	43	12	WHISKEY FALLS FALLING INTO YOU MIDAS/NEW REVOLUTION	1.184	-0.160	346	39
	46	53	3	CLAY WALKER SHE LIKES IT IN THE MORNING ASYLUM-CURB	1.083	+0.334	158	50
	47	50	3	PHIL STACEY IF YOU DIDN'T LOVE ME LYRIC STREET	1.053	+0.219	259	45
1	48	46	9	TRACY LAWRENCE TIL I WAS A DADOY TOO ROCKY COMFORT/COS	1.022	-0.084	229	46
ı	49	48	3	RANDY OWEN BRAID MY HAIR DMP/NEW REVOLUTION	0.956	+0.019	117	54
	50	49	14	DOLLY PARTON BETTER GET TO LIVIN' DOLLY	0.890	+0.048	95	55
	51	52	6	ROCKIE LYNNE ICAN'T BELIEVE IT'S ME ROBBINS NASHVILLE	0.812	+0.061	84	58
	52	51	6	STAR DE AZLAN SHE'S PRETTY CURB	0.694	-0.107	193	49
-	53	56	72	ELI YOUNG BAND WHEN IT RAINS CARNIVAL	0.672	+0.214	85	57
	54	55	5	CARTER'S CHORD YOUNG LOVE SHOW DOG NASHVILLE	0.667	+0.052	196	48
	55	40	15	MARTINA MCBRIDE ☆ FOR THESE TIMES RCA	0.603	-1.046	129	52
	56	54	5	THE ROAD HAMMERS IDON'T KNOW WHEN TO QUIT MONTAGE	0.558	-0.123	148	51
1	57	45	11	BIG & RICH LOUD WARNER BROS./WRN	0.492	-0.621	78	60
	58	59	2	JASON MICHAEL CARROLL ICAN SLEEP WHENI'M DEAD ARISTA NASHVILLE	0.448	+0.051	124	53
	59	RE-E	NTRY	REBA MCENTIRE DUET WITH KENNY CHESNEY EVERY OTHER WEEKEND MCA NASHVILLE	0.404	+0.031	27	
	60	NI	EW.	THE LOST TRAILERS HOLLER BACK BNA	0.336	+0.113	37	
-								

MOST NCREASED AUDIENCE

+10.884

+3.154 TAYLOR SWIFT 曲

+2.794 TRACE ADKINS

+1.508
BILLY RAY
CYRUS WITH
MILEY CYRUS

Ready, Set, Don't Go (Walt Disney/Lyric Street) WUSN +1468, WMIL +0.290, WKIS +0.170. KATM +0.117, KILT +0.109, KMPS +0.108, WKLB +0.089, WIOV +0.077, WQXK +0.076, WGH +0.070

Small Town
Southern Man
(Arista Nashville)
KKGO +0.408, WMIL +0.279,
KYCO +0.276, WKLB +0.173,
WUSN +0.171, WKLH +0.173,
WUL +0.095, WDSY +0.092,
KSON +0.081, KNIX +0.078

### ARTIST TITLE / LABEL AUDIENCE / GAIN ELI YOUNG BAND Small Town Kid 0.327/0.015 (CamivaC TOTAL STATIONS

JO DEE MESSIMA I'm Done 0.291/0.273

## NEW AND ACTIVE

MEN AND	761116
ARTIST TITLE / LABEL A	AUDIENCE / GAIN
RISSI PALMER Hold On To Me (1720)	0.242/0.117
TOTAL STATIONS:	13

CHESNEY 0.238/0.108 Wife And Kids TOTAL STATIONS:

ARTIST
TITLE / LABEL AUDIENCE / GAIN CROSS CANADIAN RAGWEED 0.183/0.043 Cry Lonely (Universal South) TOTAL STATIONS:

KID ROCK 0.177/0.097 All Summer Long (Top Dog/Atlantic) TOTAL STATIONS:



GEORGE STRAIT 55
I Saw God Today
(MCA Nashville)
KAJA, KATC, KBEQ, KCYE,
KEPY, KFDI, KFRC, KHAY,
KHIKI, KILT, KKCO, KKNC,
KMLE, KMPS, KNCI, KPLX,
KRST, KRTY, KSON, KSSN,
KWJJ, KWNR, KXKS, KXKT,
WBCT, WBEE, WDSY, WFBE,
WGCY, WCKX, WCTY, WIL
WIOV, WKIS, WKLB, WMAD,
WMIL, WOGI, WOKQ, WQBE,
WQDR, WQXK, WGYK.

MOB GEORGE STRAIT 55 JEWEL

JEWEL 24
Stronger Woman
(Valory)
KATC, KILT, KMDL. KMPS,
KNCI, KRTY, KSON, KUPL.
KWJJ, WDSY, WFBE, WCCY,
WOKQ, WQBE, WQHK.
WRNS, WUBL, WUSJ, WUSY,
WWNU, WXBQ, WXTU,
WYCD, WYPY

TAYLOR SWIFT 23
Picture To Burn
(Big Machine)
KATC, KHAY, KIIM, KIXZ.
KKGO, KMPS, KPLX, KUPL,
KXKS, KXKT, WAMZ, WGCY,
WGKX, WMAD, WMIL,
WQDR, WQXK, WGYK,
WSLC, WUBL, WUSY,
WWGR, WXBM

KRTY, KSKS, KSOP, KUBL, WBEE, WGGY, WGNA, WGNE, WGTY, WKDF, WKXC, WSLC, WWGR

SARA EVANS Some Things Never Change (RCA) KATC, KBEQ, KBUL, KKWF, WDAF, WKHX, WOGK, WQDR, WSOC, WUBE, WXTU, WYCD

FOR WEEK ENDING FEBRUARY 10, 2008

EGEND: See egend to charts in charts section for rules and symbol explanations.

13 country and 28 Canada country stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. Indicator chart comprised of 114 reporters.

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# FREE COUNTRY DAILY E-MAIL

NEWS OF THE DAY OP 5

INDUSTRY



ACCURATE TRUSTWORTHY COMPREHENSIVE

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KRRV/Alexandria, LA PD: Hollywood Harrison APD/MD: Melissa Frost

KGNC/Amarillo, TX OM/PD: Tim Butler APD/MD: Patrick Clark

KBRJ/Anchorage, AK PD: Matt Valley APD/MD: Eddie Maxwell

WPUR/Atlantic City, NJ\*

KBKO/Bakersfield, CA\* PD/MD: Kenn McCloud

WJLS/Beckley, WV OM: Dave Willis PD/MD: Fred Persinger

KCTR/Billings, MT OM: Jay Brandon PD/MD: Mark Hil

WZKX/Biloxi, MS\*

WHWK/Binghamton, NY PD: Don Brake

WBWN/Bloomington, IL OM/PD: Dan Westhoff APD/MD: Buck Stevens

WHKX/Bluefield, WV OM: Ken Dietz PD/MD: Joe Jarvis

KQFC/Boise, ID\* PD: Wes McShay MD: Ruby Cortez

KAGG/Bryan, TX OM: Will Welch APD/MD: Adam Drake

WOKO/Burlington, VT\* OM/PD: Steve Pelkey OM/PD: Steve P MD: Bill Sargent

WIXY/Champaign, IL MD: Nicole Beals

WOGT/Chattanooga, TN\*

WYGY/Cincinnati, OH\* OM: Patti Marshall PD: Travis Moon

KCCY/Colorado Springs, CO\* PD: Jesse Garcia APD/MD: Chris Brooks

WKCN/Columbus, GA\* OM: Bob Quick PD/MD: Brian Thomas

WSTH/Columbus, GA\* OM: Brian Waters PD: Alan Quin APD/MD: Mike Kelly

KFTX/Corpus Christi, TX\* MD: "Dr. Bruce Nelson" Stratton

KOUL/Corpus Christi, TX\*

KRYS/Corpus Christi, TX\* OM: Paula Newell PD: Frank Edwards

KTYS/Dallas, TX\* OM: Tom Hunter PD: Gayle W. Poteet MD: Chris Huff

KWLI/Denver, CO\* APD/MD: Randy Shannon

KJJY/Des Moines, IA\* PD: Andy Elliott MD: Eddie Hatfield

WTVY/Dothan, AL OM/PD: Amie Pollard MD: Mike Casey

KKCB/Duluth, MN

WAXX/Eau Claire, WI OM/PD: George House APD/MD: Alex Edwards

WQRB/Eau Claire, WI PD/MD: Mike McKay

**WRSF/Elizabeth City, NC** OM: Curtis Cuervo PD: Les Humble

OM: Joe Lang PD: Bob Domingo APD: Chuck Rambaldo

WXTA/Erie, PA

KKNU/Eugene, OR

WKDQ/Evansville, IN

KVOX/Fargo, ND PD: Eric Heyer MD: Scott Winston

WKML/Fayetteville, NC

KAFF/Flagstaff, AZ PD: C.J. Murri MD: Jenny Brawn

WXFL/Florence, AL OM: Jeff Thomas PD: Fletch Brown

WEGX/Florence, SC OM/PD: Randy "Mudflap" Wilcox MD: Chase Matthews

WFRE/Frederick, MD\*

WFLS/Fredericksburg, VA\* OM/PD: Paul Johnso APD: Todd Grimsted

KHGE/Fresno, CA

PD: Chuck Geiger APD/MD: Kris Daniels KUAD/Ft. Collins, CO

APD: Dave Jensen MD: Brian Gary

KTCS/Ft. Smith, AR OM: Lee Young PD/MD: Troy Eckelhoff

WBTU/Ft. Wayne, IN OM: Phil Becker PD/MD: Scott Roddy

WTRS/Gainesville, FL OM/PD: Shane Finch MD: Dave Tyler

WTNR/Grand Rapids, MI\* OM: Brent Alberts PD: Steve Stewart APD/MD: Brian Sims

WNCY/Green Bay, WI\*

WAYZ/Hagerstown, MD

WCAT/Harrisburg, PA\*

WTCR/Huntington, WV PD: Judy Eaton MD: Scott Hesson

KIXO/Joplin, MO OM: Chad Elliot PD: Cody Carlson MD: J-Dub

WNWN/Kalamazoo, MI PD: P.J. Lacey APD: Scott Wagner MD: Tim Harris

KDBR/Kalispell, MT

WKOA/Lafayette, IN PD: Mark Allen APD: Annie James MD: Bob Vizza

KXKC/Lafayette, LA\* PD: Casey Carter APD/MD: Sean Rilev

KEGA/Salt Lake City, UT\*

KGKL/San Angelo, TX

KUSS/San Diego, CA\* PD: Mike O'Brian MD: Delana Bennett

KKJG/San Luis Obispo, CA OM/PD: Pepper Daniels MD: Adam Montiel

KRAZ/Santa Barbara, CA

Jones CD Country/Satellite\* OM/PD: Jim Murphy MD: Rick Morgan

Jones US Country/Satellite\* OM/PD: Penny Mitchell MD: Joani Williams

XM Highway 16/Satellite\* PD: Jon Anthony MD: Jay Thomas

WJCL/Savannah, GA\* OM: Pat Garrett PD: Boomer Lee

WBFM/Sheboygan, WI PD: Eddie Ybarra

KRMD/Shreveport, LA\*

PD: Paul Orr APD/MD: James Anthony

KSUX/Sioux City, IA PD/MD: Tony Michaels

WBYT/South Bend, IN PD: Clint Marsh APD: Stinger MD: Shannon Marie

KDRK/Spokane, WA\* OM: Frank Jackson

WTHI/Terre Haute, IN

WIBW/Topeka, KS PD: Keith Montgomery APD/MD: Stephanie Lynn

WTCM/Traverse City, MI OM/PD: Jack O'Malley MD: Carey Carlson

WWZD/Tupelo, MS OM: Rick Stevens PD: Paul Stone

WFFN/Tuscaloosa, AL OM: Greg Thomas

WFRG/Utica, NY

K JUG/Visalia, CA PD: Dave Daniels MD: Adam Jeffries

**WDEZ/Wausau, WI** APD/MD: Vanessa Ryan

WOVK/Wheeling, WV PD/MD: Jim Elliott

KZSN/Wichita, KS\* OM/PD: Lyman James

WILQ/Williamsport, PA OM/PD: Ted Minier APD/MD: John O'Brien

KXDD/Yakima, WA OM/PD: Dewey Boynt APD/MD: Joel Baker

Monitored Reporters

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OM/PD: Lyman Ja APD: Todd Taylor MD: Rick Regan

OM: Frank Jacks PD: Jay Daniels

Sirius New Country/Satellite\* PD: Scott Lindy

KSNI/Santa Maria, CA

WBBN/Laurel, MS OM/PD: Tom Freema

WLXX/Lexington, KY\* OM: Robert Lindsey PD/MD: Marshall Stewart

KZKX/Lincoln, NE PD: Hoss Michaels APD/MD: Carol Turner

KLLL/Lubbock, TX MD: Neely Yates

WWQM/Madison, WI\* PD: Brad Austin APD/MD: Kenny Jay

KIAI/Mason City, IA PD: Phil O'Reilly MD: Robin McCann

KRWQ/Medford, OR OM/PD: Larry Neal MD: Scott Schuler

KUBB/Merced, CA OM/PD: Rene Roberts APD: Danny Hill MD: Dee Kelly

WOKK/Meridian, MS

WBAM/Montgomery, AL\* WKKW/Morgantown, WV OM: Hoppy Kercheval PD/MD: John Bowen

WMDH/Muncie, IN

PD: Jon Sipes MD: Shane Goad WMUS/Muskegon, MI\* OM: Dave Taft PD: Mark Dixon

WGTR/Myrtle Beach, SC

KJCS/Nacogdoches, TX PD/MD: Robby Lynn

WCTY/New London, CT OM/PD: Jimmy Lehn APD: Dave Elder

KHKX/Odessa, TX PD: Mike Lawrence APD/MD: Kelley Peterson

KPLM/Palm Springs, CA PD: Al Gordon MD: Kory James

WPAP/Panama City, FL APD: David Howard MD: Shane Collins

WYCT/Pensacola, FL PD: Todd Nixon MD: Denis "Catfish" Miller

WFYR/Peoria, IL OM/PD: Ric Morga

WPOR/Portland, ME\* PD: Matty Jeff MD: Shelly Kincaid

WRWD/Poughkeepsie, NY OM: Reggie Osterhoudt PD: Aaron "Dave" McCord APD: Paty Quyn

KOUT/Rapid City, SD PD/MD: Mark Houston

KUUB/Reno, NV OM: Jim McClain APD: "Big" Chris Hart

WDWG/Rocky Mount, NC OM: David Perkins PD/MD: Rick Braswell APD: Dave Richmond

WCEN/Saginaw, MI

WWFG/Salisbury, MD PD/AMD: Sandra Lee



TERRI CLARK EARNS HER THIRD CHART-TOPPER ON THE CANADA COUNTRY CHART AS "IN MY NEXT LIFE" JUMPS 2-1.

POWERED BY nielsen RDS

OMDS DIGITAL DOWNLOADS

1		Ma.				
EEK	/EEK	IRT	COUNTRY INDICATOR			
THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST TITLE  COUNTRY INDICATOR  IMPRINT / PROMOTION LABEL	PLA TW	YS +/-	TOTAL AUD.
0	5	17	RODNEY ATKINS CLEANING THIS GUN (COME ON IN BOY)  CURB	4228	+365	9.176
2	3	15	BILLY RAY CYRUS W/MILEY CYRUS READY, SET, DON'T GO WALT DISNEY/LYRIC STREET	4131	+52	8.834
3	2	15	BRAD PAISLEY LETTER TO ME ARISTA NASHVILLE	4119	-177	9.053
4	7	n	ALAN JACKSON SMALL TOWN SOUTHERN MAN ARISTA NASHVILLE	3967	+266	8.782
5	6	8	KENNY CHESNEY DUET WITH GEORGE STRAIT SHIFTWORK BNA	3931	+182	8.479
6	4	27	GARY ALLAN WATCHING AIRPLANES MCA NASHVILLE	3919	-107	7.940
7	1	16	RASCAL FLATTS WINNER AT A LOSING GAME LYRIC STREET	3839	-505	8.807
8	8	7	CARRIE UNDERWOOD ALL-AMERICAN GIRL ARISTA/ARISTA NASHVILLE	3662	+269	8.667
9	10	18	CHUCK WICKS STEALING CINDERELLA RCA	3345	+209	7.371
10	9	18	CRAIG MORGAN INTERNATIONAL HARVESTER BROKEN BOW	3285	+98	7.008
a	12	12	BROOKS & DUNN GOD MUST BE BUSY ARISTA NASHVILLE	2923	+128	6.354
12	14	25	CHRIS CAGLE WHAT KINDA GONE CAPITOL NASHVILLE	2869	+183	6.199
13	15	23	JASON ALDEAN LAUGHED UNTIL WE CRIED BROKEN BOW	2710	+85	5.903
14	11	14	TOBY KEITH GET MY DRINK ON SHOW DOG NASHVILLE	2704	-354	6.030
13	17	6	TRACE ADKINS YOU'RE GONNA MISS THIS CAPITOL NASHVILLE	2620	+424	5.601
16	13	9	TIM MCGRAW SUSPICIONS CURB	2527	-227	5.343
17	16	20	BUCKY COVINGTON IT'S GOOD TO BE US LYRIC STREET	2436	+148	5.604
Ta	19	10	PHIL VASSAR LOVE IS A BEAUTIFUL THING UNIVERSAL SOUTH	2198	+162	4.655
G	18	6	GARTH BROOKS & HUEY LEWIS WORKIN' FOR A LIVIN' PEARL/BIG MACHINE	2165	+105	4.459
20	21	9	JAMES OTTO JUST GOT STARTED LOVIN' YOU RAYBAW/WARNER BROS./WRN	1992	+274	4.160
2	20	22	EMERSON DRIVE YOU STILL OWN ME MONTAGE/MIDAS/NEW REVOLUTION	1864	-8	3.995
22	23	14	KELLIE PICKLER THINGS THAT NEVER CROSS A MAN'S MIND BNA	1799	+168	3.552
23	22	15	MARK CHESNUTT ROLLIN WITH THE FLOW LOFTON CREEK	1661	+18	3,442
24	24	13	LADY ANTEBELLUM LOVE DON'T LIVE HERE CAPITOL NASHVILLE	1647	+62	3.776
25	27	5	TAYLOR SWIFT PICTURE TO BURN BIG MACHINE	1569	+575	3.223
23	-	5	JOE NICHOLS IT AIN'T NO CRIME UNIVERSAL SOUTH	1485	+106	3,435
2	54	2	GEORGE STRAIT I SAW GOD TODAY MCA NASHVILLE	1286	+1113	2.641
28	26	10	JACK INGRAM MAYBE SHE'LL GET LONELY BIG MACHINE	1232	+66	2.842
29	28	5	DIERKS BENTLEY TRYING TO STOP YOUR LEAVING CAPITOL NASHVILLE	1165	+233	2.524
30	29	5	JOSH TURNER FEAT. TRISHA YEARWOOD ANOTHER TRY  MCA NASHVILLE	1011	+95	2.118
6	30	6	ASHTON SHEPHERD TAKIN' OFF THIS PAIN MCA NASHVILLE	979	+105	2.347
6	31	10	JOSH GRACIN WE WEREN'T CRAZY LYRIC STREET	939	+85	1.853
6	32	8	JAKE OWEN SOMETHING ABOUT A WOMAN RCA	904	+67	2.078
32	33	10	LUKE BRYAN WE RODE IN TRUCKS CAPITOL NASHVILLE	840	+7	1.598
33	39	3	JEWEL STRONGER WOMAN VALORY	802	+332	1.500
36	34	5	MIRANDA LAMBERT GUNPOWDER & LEAD COLUMBIA	759	+27	1.579
37	35	5	TERRI CLARK IN MY NEXT LIFE BNA	599	+21	1.629
38	37	5	LEE BRICE HAPPY ENDINGS ASYLUM-CURB	527	+17	0.973
39	38	5	TRISHA YEARWOOD THIS IS ME YOU'RE TALKING TO BIG MACHINE	519	+22	1.010
40	40	5	SARA EVANS SOME THINGS NEVER CHANGE RCA	502	+67	1.161
	Santana.		THE Country Indicator chart can be found in R&R Music Tracking and the latest edition of R&r otfax. call 800-562-2706 or e-mail: radioandrecords@oubservice.com.			1,101
Tosil	orribe !	to the H	otfax call 800-562-2706 or e-mail: radioandrecords@pubservice.com			

THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST TITLE CANADA COUNTRY	IMPRINT / PROMOTION LABEL	PLA TW	AYS +/-
	2	14	TERRI CLARK IN MY NEXT LIFE	BNA/SONY BMG	656	-6
2	1	16	BRAD PAISLEY LETTER TOME	ARISTA NASHVILLE/SONY BMG	650	-2
3	4	9	KENNY CHESNEY DUET WITH GEORGE STRAIT SHIFTWOR		642	+1
4	6	8	CARRIE UNDERWOOD ALL-AMERICAN GIRL	ARISTA/SONY BMG	626	+6
5	5	12	ALAN JACKSON SMALL TOWN SOUTHERN MAN	ARISTA NASHVILLE/SONY BMG	611	+2
6	3	16	RASCAL FLATTS WINNER AT A LOSING GAME	LYRIC STREET/UNIVERSAL	575	-7
7	8	16	BILLY RAY CYRUS WITH MILEY CYRUS READY, SET, DON'T GO	WALT DISNEY/LYRIC STREET/UNIVERSAL	536	+1
8	14	15	RODNEY ATKINS CLEANING THIS GUN (COME ON IN BOY)	CURB/EMI	516	+3
9	13	4	GORD BAMFORD STAYED 'TIL TWO .	ROYALTY	508	+2
С	9	10	EMERSON DRIVE EVERYDAY WOMAN .	MIDAS/KOCH	497	-2
11	11	12	TOBY KEITH GET MY DRINK ON	SHOW DOG NASHVILLE/UNIVERSAL	495	
Ð	16	12	BROOKS & DUNN GOD MUST BE BUSY	ARISTA NASHVILLE/SONY BMG	487	+2
3	10	17	WILLIE MACK DON'T WASTE YOUR PRETTY ◆	OPEN ROAD/UNIVERSAL	482	-2
3	15	20	GARY ALLAN WATCHING AIRPLANES	MCA NASHVILLE/UNIVERSAL	477	+
5	12	10	TIM MCGRAW SUSPICIONS	CURB/EMI	469	-1
e	7	21	TAYLOR SWIFT OUR SONG	OPEN ROAD/UNIVERSAL	468	-6
Ðİ	28	2	CRYSTAL SHAWANDA YOU CAN LET GO 💠	RCA/SONY BMG	428	+]4
8	17	15	JASON BLAINE FLIRTIN' WITH ME 🔶	NMM ADE	426	-4
9	19	5	GARTH BROOKS & HUEY LEWIS WORKIN' FOR A LIVIN'	PEARL/BIG MACHINE/UNIVERSAL	412	
20	26	3	PAUL BRANDT THAT'S WORTH FIGHTIN' FOR 🍁	BRAND-T/UNIVERSAL	409	+
P	24	4	JOHNNY REID THANK YOU .	OPEN ROAD/UNIVERSAL	386	+3
Ð	27	9	CHUCK WICKS STEALING CINDERELLA	RCA/SONY BMG	378	+4
3	23	12	ALEX J ROBINSON BREAKIN' ON THE LOVE THING .	DALE SPEAKING	367	-1
2	21	16	DOC WALKER THAT TRAIN 🔷	OPEN ROAD/UNIVERSAL	364	-2
5	22	19	SHANE YELLOWBIRD I REMEMBER THE MUSIC 🍁	306	358	-3
6	29	3	TRACE ADKINS YOU'RE CONNAMISS THIS	CAPITOL NASHVILLE/EMI	354	+7
7	20	25	MONTGOMERY GENTRY WHAT DO YA THINK ABOUT THAT	COLUMBIA/SONY BMG	345	-5
8	18	16	SUGARLAND STAY	MERCURY/UNIVERSAL	343	-8
9	31	5	CHRIS CAGLE WHAT KINDA CONE	CAPITOL NASHVILLE/EMI	307	+4

♦ indicates CanCon

# R&R AC SPECIAL



Fresh father Greg Dunkin outlines concepts behind the name

# Meet The Freshmaker

Keith Berman KBerman@RadioandRecords.com

Fresh is older than it looks. Greg Dunkin, a consultant with Vallie-Richards-Donovan, says the idea, which is not simply an easily defined format in a box, began brewing in his head several years ago while programming hot AC KZPT (104.1 the Point)/Tucson. ■The station sounded good and was well-positioned, but its ratings weren't meeting his expectations. This confused him, especially since he'd programmed hot ACs since the 1980s, and they'd done extremely well. But now, the format just wasn't performing as well as it had in the past.

"I was driving my wife nuts-I had notepads and lists all over the walls," he says with a laugh.

On all that paper were some basic thoughts about the reasons behind hot AC's faltering performance: "The population had shifted. Back in the day, when hot AC had been performing well with adults, the bulk of the population was 25-34. That population had shifted into the 35-44 and 35-49 range, and these hot AC stations continued to target 25-34."

As the audience graduated to softer or mainstream ACs, those stations began performing very well-but based on what they were playing, a large hole in the adult formats opened up. "The mainstream AC stations, although they had developed a fairly contemporary playlist in some markets, were still playing a lot of music from the '60s and '70s, the real slow, sappy Elton John, Mariah Carey-type music," Dunkin says."I thought there was an opportunity here for a format that was contemporary, soft and had the production values and sensibilities that this audience—who had once listened to hot AC and had graduated to an older demo-would accept."

Dunkin stresses that the Fresh stations currently on the air are mainstream AC outlets, not hot AC. While upper demos tend to have an appetite for older music styles, they still like the contemporary styles that Fresh offers. "These older demos want to stay in touch with contemporary music, they want to feel that they're up to date," he says. "Listening to the music allows them to feel like they're on top of things without having to hear 'Wind Beneath My Wings' every five hours."

However, he is also quick to point out that Fresh is not a format: It's a marketing and positioning platform. While most people may define it as such and box it into what's being done in New York, Chicago and Las Vegas (see story, page 46), each station is customized based on its market situation, and Fresh works more as a concept rather than a plug-and-play format.

"Fresh can be many different things. It's not cookie-cutter at all," Dunkin says. "The word itself says 'contemporary.' It can be soft, it can be uptempo-but that needs to be defined by the parameters that exist within each specific market."

When meeting with a potential Fresh client,

'There was an opportunity for a format that was contemporary, soft and had the production values and sensibilities that this audiencewho had once listened to hot AC and had graduated to añ older would demoaccept.

-Greg Dunkin



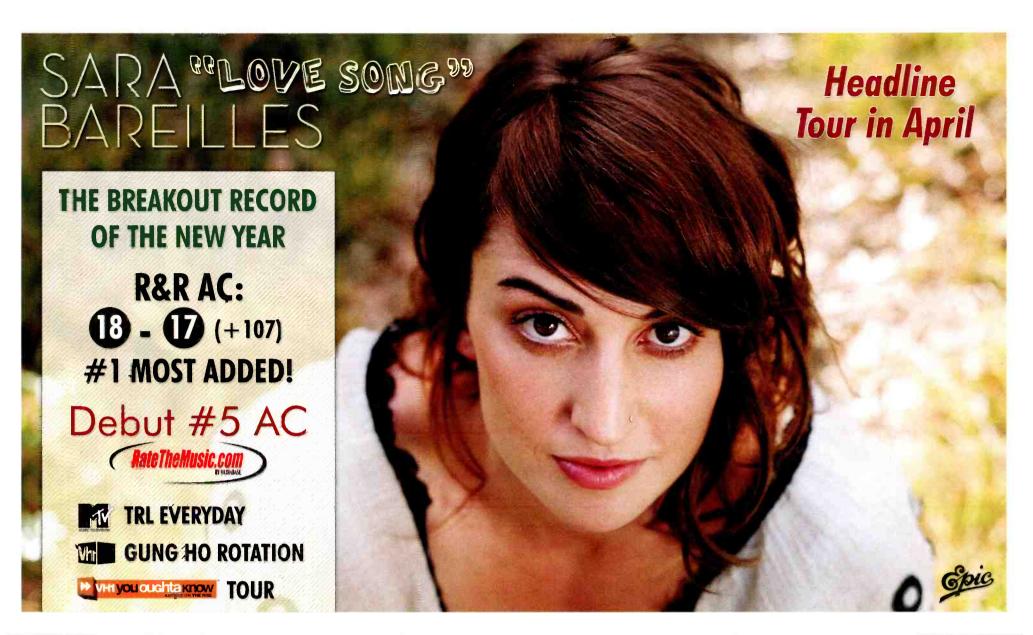
Dunkin says he and other researchers sit down with the management and programming team to look at the puzzle pieces, figure out where the hole in the market is, how to position the station and what kind of marketing and programming platform would fill the client's needs."It does take some time," he says.

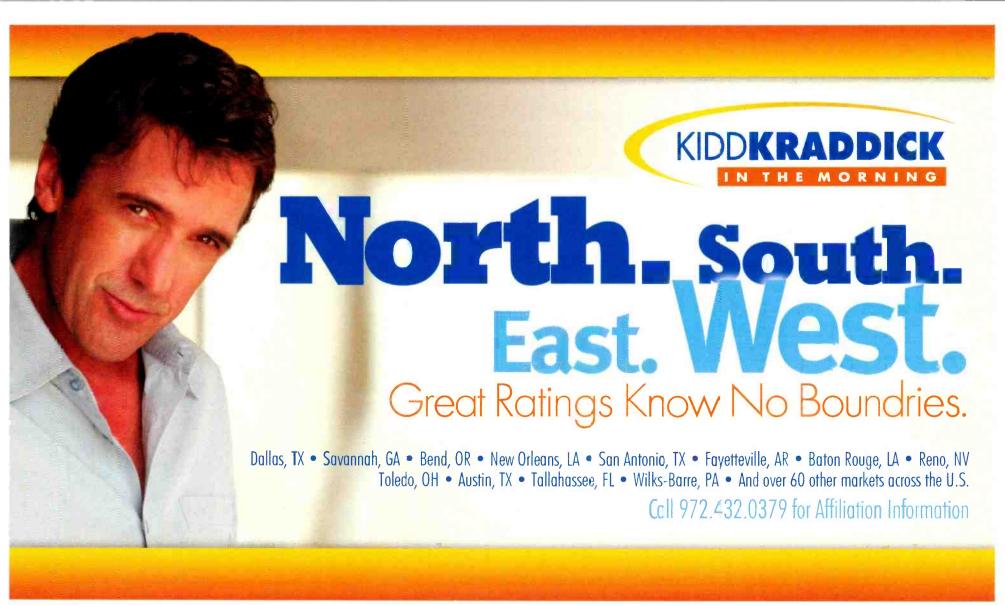
While it wasn't intentional to offer Fresh as a modular infrastructure, some stations' situations worked out that way. Once a couple of the fullon Fresh stations went on-air, older AC stations in other markets found they might be vulnerable to a similar attack. "One of the ways that many stations have decided to fend off the possibility of a Fresh attack is to contemporize their music images-and what better way to do that than use the word 'Fresh' itself and implement some of the tools they have available when they subscribe to Fresh," Dunkin says.

Dunkin doesn't hesitate to share credit, saying that Fresh wasn't entirely his creation and that the researchers who helped define the market hole, along with CBS Radio senior VP of programming Greg Strassell and the local PDs and marketing teams, are doing the heavy lifting on a daily basis. They're also the ones keeping their feet on the marketing gas pedal, he adds, since marketing is one of the main ways Fresh distinguishes itself.

"Unless the awareness is there and product perceptions are solid or formed, you're not really in the race. You can't get elected sheriff unless people know you're running for office, and I think marketing and positioning will continue to be an important tool for stations that want to succeed in the long run," he says.

"When you talk about Fresh being a marketing and programming platform, there's nothing to say that Fresh couldn't be a country or urban or top 40 station. It all comes down to the conditions that exist in the marketplace and knowing the strengths and vulnerabilities of your competition."





All eyes on three AC stations

# 'Fresh' Into Action

# By Keith Berman

The AC world started off 2007 with a bang when, bright and early on Jan. 2, CBS Radio flipped hot ACWNEW (Mix 102.7)/New York to AC as WWFS under the name "Fresh 102.7." It was a definite departure from the usual AC fare, and, according to CBS senior VP of programming Greg Strassell, the decision did not come easily. "I have to tell you, we certainly debated whether we wanted to try a new radio name like Fresh in the nation's No. 1 market," Strassell says. He was first pitched on the Fresh concept by Greg Dunkin—now a consultant with Vallie-Richards-Donovan —when Dunkin interviewed for a PD job in 2005. Determined to find a strong opportunity in New York for women 25-54, Fresh seemed to be the way for CBS to "make a mark, cut through and be memorable," according to Strassell.

"Consultant Gary Berkowitz, PD Rick Martini and GM Maire Mason and I all speculated that this was the same discussion that had happened before the first Kiss or first Power stations were launched," he says. "We knew this had a lot of potential."

Potential is the key word: While Fresh is proving to be a successful brand, it is a slow burnnot something that explodes right out of the gate. Patience is required.

After spending a lot of time and effort investigating the format, researching the market and then methodically launching Fresh, the company was "guardedly confident," in Strassell's words, about its success."However, the station picked up instant positive reaction in the industry and with the audience, and you could hear it being played in a lot of places where 102.7 didn't play before. All of the indicators were starting to signal CBS Radio had a winner," he says.

"The early reaction in the Arbitron monthlies was a key indicator, and then hearing changes being made at |perennial top-rated Clear Channel AC] WLTW also signaled Fresh was making an impact. We are also pleased in how well the station is performing in streaming numbers and [Portable People Meter (PPM)] precurrency data. Our fall 25-54 women diary Arbitron showed the strongest numbers yet, so we are very pleased with the launch. This is a long-term brand build, and it's still very early in the game."

WWFS jumped 3.6-4.6 in that target demo during the fall 2007 survey, giving the station more than double the numbers it had in its last book as retro dance-formatted Mix 102.7. It's

interesting to note that despite the growing success during the course of a year, Strassell still refers to the time frame as being "very early."

### Hip, Not Wallpaper

Although it took another eight months for a second Fresh to appear—this time in Las Vegas—the success in New York did not go unnoticed. In fact, news about New York's Fresh prompted Beasley to give the concept a serious look when coming up with plans for what was then KSTI (Star 102.7).

PD Don Hallett arrived at KSTJ in April 2007 and found that although it had fully evolved into a hot AC several years earlier, Star was still heavily perceived as an '80s-only station and wasn't getting credit for the new music it was playing.

With Beasley going up against an AC, a hot AC and an adult hits station, Hallett wanted to slide his station in between Clear Channel's KSNE (Sunny 106.5) and CBS Radio's KMXB (Mix 94.1) and position it as an at-work station with a lifestyle that young adult women 25-49 could enjoy, not background audio wallpaper or something strident.

"They wanted a hip and contemporary station without anything too loud or repetitious," Hallett says, "a station that would work in today's modern work environment that wouldn't make them feel old or be sleepy." KFRH (Fresh 102.7) was born of that idea on Sept. 17. "We are the station that doesn't play the slow and sleepy songs or the repetitious top 40 music."

Hallett theorizes that without contemporizing

'It's a niche format—it's far hipper than mainstream, but it's totally palatable in an office.

-Don Hallett

the sound of a mainstream AC, it can easily lapse into an oldies station by continuing to play mainstay tracks like Billy Joel's "She's Always a Woman" or the Four Seasons' "December 1963 (Oh What a Night)." And while there's a place for those kinds of stations, there are plenty of consumers who don't want to hear an abundance of classic hits or alternative crossover acts.

"But they do want hip, new artists," he says. "It's an oasis of AC, not to make a smooth jazz reference. It's a niche format—it's far hipper than mainstream, but it's totally palatable in an office. The No. 1 synonym for 'fresh' in the thesaurus is 'new.' What woman of any age hasn't at one time said, 'I want something new and contemporary' while they were making a style or purchasing decision? This is truly a fresh-sounding product."

Continued on page 48





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# R&R AC SPECIAL

### Continued from page 46

While Beasley didn't expect to reach ratings parity with Sunny or Mix in a short period of time, Hallett says the station has exceeded Beasley's first-book goals, climbing 1.9-2.2 12+ in the fall. The next step in the station's evolution, he says, is educating the audience about the new station on 102.7 via a marketing campaign.

### Chicago Gets Fresh

On Nov. 5, Fresh debuted in a second top five market: Chicago. Once again, it was CBS Radio making the move, detonating FM talker WCKG to make way for WCFS (Fresh 105.9). Mike Peterson, PD of country sister WUSN (US99.5) since June 2004, added programming stripes at the new station.

"We looked at two different formats seriously, and this was one of them. One of the obvious reasons was the success in New York—we have a similar AC situation here in Chicago, and all signs pointed towards essentially the same hole," Peterson says. "At the end of the decision-making process, this was the most viable—partially because of the hole in the market and also because we're looking forward to the PPM world."

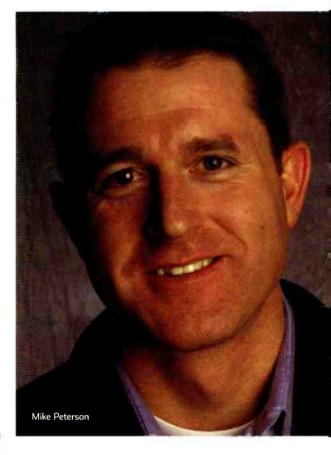
In addition to testing positively, the Fresh name and brand allow flexibility within each station, as Dunkin pointed out (see story, page 44). That makes audience adoption that much quicker, according to Peterson, and helps generate a massappeal station that not only delivers an instantly viable product, but also allows Fresh to grow at a rate that CBS is comfortable with.

However, Chicago was a different situation coming in than New York, since WNEW was already female-targeted at Mix 102.7, before its flip, while WCFS was built from the ashes of a male-dominated FM talker. But, as Peterson points out, Fresh allows for a station to put a brand-new and unique brand on a mainstream product while giving each station the room to tweak within its own market conditions.

"We want to build a very strong foundation for a radio station that's going to be around for a long time," he says. "It's basic fundamental radio: Play the hits, play the best-testing records that fit the Fresh feel that we want, do a lot of research, and make sure we're on track with music and marketing and message, listen to the market and see

'We want to build a very strong foundation for a radio station that's going to be around for a long time.

-Mike Peterson



# Philly's B101 Freshens Up

The press release came out last September, announcing that legendary AC WBEB (B101)/Philadelphia had purchased the market rights to the "Fresh" name; shortly after, "The Fresh Music Mix" began making its way into B101's presentation, and everyone began taking bets on how long until the station went full-on Fresh.

It never meant to go all the way, though. B101 VP/GM Blaise Howard says that the intention was always just to use the word itself to enhance the station's already strong brand.

"Early last year, we did some research and saw this word pop up that people like, and we started using it in our own liners and actually did a TV spot and a billboard with the phrase 'fresh new music," " Howard says. "We loved the way it sounded."

B101 liked the term so much, the station actually tried to trademark it-but found that Greg Dunkin had beaten it to the punch. "We looked at it as a really wonderful, strong word and a real enhancement to the strong brand we already have, and we thought it might be pretty important for us to get a hold of," Howard says. "So we called Greg and told him what we'd been doing and that we were probably unknowingly in violation of the copyrights, but we wanted it to become part of our brand."

Thankfully, Dunkin was forgiving, and B101 added the word to its lexicon without completely changing into a Fresh costume. That said, it's become a pretty powerful portion of the station's imaging.

"It's all about empowerment and respecting the listeners" opinion and their ability to get involved with the product. What Fresh means here is engaging the listeners in a storefront way and not a back-room way of programming the station," says PD Chuck Knight, who did on-air and online tests as one of his first acts as B101's PD.

One method the top-rated station uses to interact with its audience and respect its opinions is through on-air and online music tests, which Knight conducted as one of his first acts after taking over as PD last September.

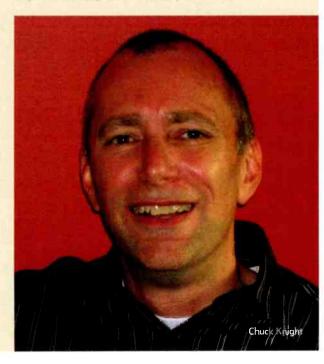
By engaging listeners and putting their suggestions into

action, it makes the station more airy and transparent hence. Fresh-to the audience; plus, B101 can also freshen up its playlist and dispel the notion that it's narrow or stale.

So far, it seems to be working. "The jocks come in and say, 'We're getting more calls than we have in the past,'

Proving that Fresh is not a one-size-fits-all concept, Howard, Knight and the rest of the B101 staff are using the aspects of Fresh that apply to their own situation and executing it as they need to in Philadelphia.

"We do it differently than New York, New York does it differently than Las Vegas," Knight says. "But we're all still trying to feel our way around this thing and figure out how we take it into the future, what works out of it and what doesn't, how we can fine-tune it, what didn't connect at all and what we need to move forward with."-KB



how the other stations adjust."

While the buzz among listeners and buyers is already positive, giving CBS Radio indications of a successful Fresh launch in Chicago, Peterson and the company are cautious about their numbers so far. The station came on as Clear Channel's crosstown WLIT (93.9 the Lite) went all-Christmas, skewing the December numbers, but Peterson says what they have seen is "extremely encouraging."

"We're really excited about it. We're not going to take any major risks or set any new programming trends or set the world on fire-although maybe the fact that we're doing it so fundamentally basic is a new trend," he says with a laugh. "It's a very concerted effort by CBS Radio to build a rock-solid radio station from the ground up." RAR

# KFRH/Las Vegas

3 p.m.-4 p.m., Jan. 31

DANIEL POWTER, "BAD DAY" FINGER ELEVEN, "ONE THING" SCANDAL, "GOODBYE TO YOU" MATCHBOX TWENTY, "THESE HARD TIMES" LENNY KRAVITZ, "IT AIN'T OVER 'TIL IT'S OVER"

AVRIL LAVIGNE, "WHEN YOU'RE GONE" PINK, "WHO KNEW"

DAVE MATTHEWS BAND, "CRASH INTO ME" JEWEL, "WHO WILL SAVE YOUR SOUL" JOHN MAYER, "YOUR BODY IS A WONDERLAND"

KELLY CLARKSON, "BECAUSE OF YOU" NATALIE MERCHANT, "WONDER" GWEN STEFANI, "4 IN THE MORNING"

SOURCE: Nielsen BDS

nielsen BDS

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► MICHAEL BUBLÉ COLLECTS HIS FIFTH TOP 10 WITH "LOST" (11-9), WHICH SPORTS MOST INCREASED PLAYS (UP 163) FOR THE THIFD TIME IN FOUR WEEKS. THE SONG IS JUST THE FIFTH NON-HOLIDAY SONG SINCE 2005 TO REACH THE TOP 10 IN FIVE WEEKS OR LESS. THREE OF THE FIVE BELONG TO BUBLÉ.

	LAST WEEK	WEEKS ON CHART		NIELSEN BDS	PLA TW	AYS +/-	AUDIE!	
1	1	28	COLBIE CAILLAT BUBBLY	NO. 1(7 WKS) 11 <sup>3</sup> UNIVERSAL REPUBLIC	2213	-22	17.266	1
2	2	33	FERGIE BIG GIRLS DON'T CRY	11 <sup>4</sup> 位 WILL.I.AM/AGM/INTERSCOPE	1990	-76	· <b>6</b> .291	2
3	3	40	DAUGHTRY HOME	I1 <sup>3</sup>	1816	-16	2.710	3
4	4	31	PLAIN WHITE T'S HEY THERE DELILAH	I13 位 FEARLESS/HOLLYWOOD	1481	-28	1.292	4
5	5	32	ELLIOTT YAMIN WAIT FOR YOU	I1 <sup>2</sup> 敢 HICKORY/RED	1418	-8	9.198	6
6	6	27	PINK WHO KNEW	I1 <sup>3</sup>	1292	+107	1.028	5
7		21	CELINE DION TAKING CHANCES	CDLUMBIA	1272	+142	8.716	8
8	×	15	TIMBALAND FEATURING	ONEREPUBLIC 11 <sup>3</sup> ☆ MOSLEY/BLACKGROUND/INTERSCOPE	965	+83	<b>9</b> .091	7
9	11	5	MICHAEL BUBLE	MOST INCREASED PLAYS  143/REPRISE	884	+163	6.988	9
10	10	5	MICHAEL MCDONALD (YOURLOVE KEEPS LIFTING ME) HIGHI	ER AND HIGHER UNIVERSAL MOTOWN	863	+140	3.620	14
11	9	25	EAGLES HDW LONG	₩ ERC	758	-111	3.478	16
1	15	7	ALICIA KEYS NO ONE	I1 <sup>3</sup> MBK/J/RMG	623	+103	5.335	10
13	14	7	TAYLOR SWIFT TEARDROPS DN MY GUITAR	l) <sup>2</sup> ☆ BIG MACHINE/UNIVERSAL REPUBLIC	582	+61	4.570	12
14	12	26	KIMBERLEY LOCKE BAND OF GOLD	CURB/REPRISE	562	-119	1.648	21
15	13	25	KENNY "BABYFACE" EDM	MONDS  MERCURY/IDJMG	477	-82	3.492	15
16	16	17	JOHN MAYER DREAMING WITH A BROKEN HEART	か AV/ARE/COLUMBIA	449	-64	<b>2</b> .193	19
17	18	5	SARA BAREILLES LOVE SONG	MOST ADDED TO EPIC	445	+107	<b>S</b> .551	11
18	17	19	FAITH HILL LOST	か WARNER BROS. (NASHVILLE) WARNER BROS.	435	+4	2.587	18
9	20	6	JORDIN SPARKS TATTOO	II <b>☆</b> 19/JIVE/ZOMBA	255	+80	4.551	13
20	19	18	LIFEHOUSE FIRST TIME	GEFFEN/INTERSCOPE	243	+26	2.752	17
21	21	15	KELLY SWEET DREAM ON	☆ RAZOR & TIE	163	-10	0.524	30
2	23	11	DAUGHTRY OVER YOU	11 <sup>2</sup> RCA/RMG	161	+8	1.669	20
23	25	5	DANA PARISH NOT MY PROBLEM	COMBUSTION	138	+12	0.145	
24	24	13	SANTANA FEATURING CH	HAD KROEGER II ARISTA/RMG	135	-2	1.395	23
25	28	3	INGRID MICHAELSON THE WAY I AM	立 CABIN 24/ORIGINAL SIGNAL/RED	129	+44	1.256	26
25.	N	EW	IDINA MENZEL BRAVE	WARNER BROS.	127	+52	1.443	22
27	29	2	PLUMB IN MY ARMS	CURB/REPRISE	118	+34	0.125	
28	27	9	MAROON S WAKE UP CALL	A&M/OCTCNE/INTERSCOPE	91	-9	1.330	24
29	Name and		TAYLOR DAYNE BEAUTIFUL	INTENTION	85	+9	0.144	51
30.			EAGLES BUSY BEING FABULOUS	ERC	84	+56	1.261	25
			BUSY BEING FABULOUS	ERC		- 50	1.201	-

MOST ADDED
ARTIST NEW
TITLE / LABEL STATIONS  SARA BAREILLES 10
Love Song (Epic) KISC, KUDL, WALK, WCRZ, WOOK, WEZF, WMGC, WMGS, WMXC, WWDE
JORDIN SPARKS 10 Tattoo (19/Jive/Zomba) KBIG, KTSM, KUMU, KWAV, WDEF, WJBR, WJXB, WMCS, WMJX, WRVR
TAYLOR SWIFT  Teardrops On My Guitar (Big Machine/Universal Republic) KEZK. KISC, KRWM, KTDY, WDOK, WEZF, WTFM, WTVR, WZID
STEVEN CURTIS CHAPMAN 9 Cinderella (Sparrow/EMI CMC) KQIS, KWAY, WCDV, WDEF, WFMK, WJKK, WJK, WTCB, WTFM
ALICIA KEYS 8 No One (MBKJ/IRMG) KISC, KNEY, KSOF, WEZF, WJBR, WLRQ, WMXC, WWDE
MICHAEL BUBLE 7 Lost (M43/Reprise) KEZK, KKMY, KSNE, WJXB, WNIC, WRAL, WWFS
PLUMB In My Arms (Curb/Reprise) KKMY, WEZF, WJXB, WMGV, WMXC, WOOD

DDED AT
WJXB \$\mathbb{F}\mathbb{F}\mathbb{F}\mathbb{975}
noxville, TN Knoxville's Soft Bock
D: Jeff Jarnigan
lichael Buble, Lost, 2 ordin Sparks, Tattoo, 0 lumb, In My Arms, 0 teven Curtis Chapman, Cinderella, 0 oylor Dayne, Beautiful, 0
R REPORTING STATIONS PLAYLISTS GO TO:
www.RadioandRecords.com

			RECUR	REN	TS			
THIS WEEK	ARTIST II NIELSEN BDS TITLE / IMPRINT / PROMOTION LABEL CERTIFICATION		.AYS	THIS WEEK	ARTIST TITLE / IMPRINT / PROMOTION LABEL	I) NIELSEN BDS CERTIFICATIONS	PL/ TW	AYS LW
1	GWEN STEFANI FEATURING AKON THES MEET ESCAPE (INTERSCOPE)	983	1098	6	NATASHA BEDINGFIELD UNWRITTEM (EPIC)	$\eta^6$	901	950
2	BON JOVI (YOU WANT TO) MAKE A MEMORY (MERCURY/ISLAND/IDJMC)	971	948	7	DANIEL POWTER BAD DAY (WARNER BROS.)	n <sup>5</sup>	885	775
3	CARRIE UNDERWOOD BEFORE HE CHEATS (ARISTA/ARISTA NASHVILLE/RMC)	971	1019	8	SNOW PATROL CHASING CARS (POLYDOR/A&M/INTERSCOPE)	n <sup>4</sup>	820	881
4	THE FRAY HOW TO SAVE A LIFE (EPIC)	<b>92</b> 2	975	9	MICHABL BUBLE EVERYTHING(143/REPRISE)	n	748	812
5	JOHN MAYER WAITING ON THE WORLD TO CHANGE (AWARE/COLUMBIA)	902	952	10	LIFEHOUSE YOU AND ME (GEFFEN/INTERSCOPE)	n <sup>7</sup>	744	768

NE	W AN	DACTIVE	
ARTIST TITLE / LAEEL	PLAYS ,GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
BARRY NANILOW Copacabana (At The Copa) (2008) (Arista/RMQ	58/8	BUCKCHERRY Sorry (Eleven Seven/Atlantic/RRP)	37/4
TOTAL STATIONS:	T)	TOTAL STATIONS:	3
MAROON 5 Won't Go Hame Without You (A&M/Octor=/Interscope)	58/1	FERGIE Clumsy (will,i.am/A&M/Interscope)	30/4
TOTAL STATIONS:	5	TOTAL STATIONS:	2
QUEEN LATIFAH Poetry Man (Flavor Unitre/erve)	49/11	MATCHBOX TWENTY These Hard Times (Melisma/Atlantic)	29/0
TOTAL STATIONS:	15	TOTAL STATIONS:	3
LANDON PIGG Falling In Love At A Coffee Shop (RCA/RMG)	38/38	KATRINA CARLSON Here And Now (Kataphonic)	25/23
TOTAL STATIONS:	10	TOTAL STATIONS:	9
THE LAST GOODNIGHT Pictures Of You (Virgin)	38/0	C NOTE Forgive Me (JKH)	25/3
TOTAL STATIONS:	3	TOTAL STATIONS:	"6

PLAYS		
+163	廿	MICHAEL BUBLE Lost (143/Reprise) WMX5 +6, KTDY +13, WJBR +11, KGBX +8, WLEV +7, WOBM +7, WTFM +7, WCRZ +6, WWFS +6, WOOD +5
+142	廿	CELINE DION Taking Chances (Columbia) KSSK +44, WRVF +12, KUDL +6, KEZK +6, WTVR +6, WMCF +5, KMCA +4, KMCL +4, KCBX +4, WJXB +4
+140		MICHAEL MCDONALD (Your Love Keeps Lifting Me) Higher And Higher (Universal Notown) SISL +88, WMAS +13, WARM-8, KUMU +7, WRPM-6, KTDY-6, KKMJ +6, WCDV +5, WSRS +5, WWDE +5
+107	曲	PINK Who Knew (LaFace/Zomba) KSSK +14, KNEV +13, KUMU +10, KBAY +9, WMUY +8, WSPA +8, KISC +7, KSNE +7, KMGL +6, WJAF +6
+107	廿	SARA BAREILLES Love Song (Epic) KESZ +IS, WWFS +IS, KMGA +ID, WLHT +9, WMCC +6, WJBR +S, WRVF +S, WCDV +S, WLIT +S, WYJB +5

FOF WEEK ENDING FEBRUARY 10, 2008

LECEND: See legend to charts in charts section for rules and symbol explanations.
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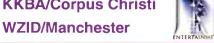
# **NEW AIRPLAY:**

MOST INCREASED

WMJX/Boston KUMU/Honolulu WCDV/Baton Rouge **KWAV/Monterey** WHLG/Ft. Pierce KNEV/Reno

WFMK/Lansing KKBA/Corpus Christi

KKMY/Beaumont



# HOT AC

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▶ JACK JOHNSON RETURNS TO THE LIST FOR THE FIRST TIME IN A YEAR-AND-A-HALF WITH HIS SIXTH TRIPLE A CHART-TOPPER, "IF I HAD EYES" (NO. 40). HIS BIGGEST HOT AC HITS ARE 2002'S DEBUT TRACK "FLAKE" AND 2006'S "UPSIDE DOWN," BOTH OF WHICH REACHED NO. 9.

THIS WEEK	LAST WEEK	WEEKS	IN NIELSEN BDS 位 HITPREDICTOR ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABE	PL/	AYS	AUDIEI MILLIONS	
1	1	19	TIMBALAND FEAT. ONEREPUBLIC NO. 1(4 WK5) 113 th APOLOGIZE MOSLEY/BLACKGROUND/INTERSCOP		-16	14.966	1
2	3	22	SANTANA FEATURING CHAD KROEGER 11 食INTOTHE NIGHT ARISTA/RM		-10	11.918	8
3	2	32	COLBIE CAILLAT BUBBLY UNIVERSAL REPUBLI		-131	13.609	2
0	5	25	SARA BAREILLES LOVE SONG EPI	2570	+101	12.881	5
5	4	29	FINGER ELEVEN PARALYZER WIND-U		-20	12.949	4
6	7	28	DAUGHTRY OVER YOU RCA/RM		+58	13.188	3
7	6	34	PINK  NHO KNEW  LAFACE/ZOMB		-164	12.448	6
8	9	18	BUCKCHERRY SORRY ELEVEN SEVEN/ATLANTIC/RR	2238	+48	10.261	10
9	n	13	TAYLOR SWIFT TEARDROPS DN MY GUITAR BIG MACHINE/UNIVERSAL REPUBLIC		+113	10.027	11
10	10	16	LINKIN PARK SHADOW OF THE DAY WARNER BRO		+90	9.378	12
n	8	28	MAROON 5 WAKE UP CALL A&M/OCTONE/INTERSCOP	7068	-184	11.966	7
12	12	14	JORDIN SPARKS 11 11 TATTOO 19/JIVE/ZOMB	1884	+19	8.439	13
13	14	14	LIFEHOUSE WHATEVER IT TAKES GEFFEN/INTERSCOP	1856	+71	7.643	14
14	13	12	ALICIA KEYS NO ONE MBK/J/RM	1849	+46	10.604	9
15	17	5	DAUGHTRY MOST INCREASED PLAYS FELS LIKE TONIGHT RCARM	1584	+185	7.248	15
16	16	15	INGRID MICHAELSON THE WAY I AM CABIN 24/ORIGINAL SIGNAL/RE	1547	+74	7.013	16
17	18	8	JOHN MAYER  SAY AWARE/COLUMBI	1446	+124	5.320	17
18	19	9	MAROON 5 WDN'T GO HOME WITHOUT YOU A&M/OCTONE/INTERSCOP	1325	+124	4.896	19
19	21	8	MATCHBOX TWENTY MOST ADDED THESE HARD TIMES MELISMA/ATLANTI		+148	3.489	21
20	20	13	FERGIE I VILL.I.AM/ASM/INTERSCOP  CLUMSY WILL.I.AM/ASM/INTERSCOP		-39	4.974	18
21	-23	15	NATASHA BEDINGFIELD LOYELIKE THIS PHONOCENIC/EPI	854	-10	4.116	20
22	22	13	LENNY KRAVITZ FLL BE WAITING VIRGI	850	-29	2.718	22
.23	27	10	THREE DAYS GRACE  NEVER TOO LATE  JIVE/ZOMB		+90	2.078	27
24	25	11	EMERSON HART I WISH THE BEST FOR YOU MANHATTAN/CAPITO	650	+19	1.432	30
23	31	4	SHERYL CROW LOVE IS FREE A&M/INTERSCOP	616	+114	2.135	26
26	24	15	GOOD CHARLOTTE IDON'T WANNA BEINLOVE (DANCE FLOOR ANTHEM) DAYLIGHT/EPI	616	-50	2.544	23
27	30	4	COLBIE CAILLAT REALIZE UNIVERSAL REPUBLI		+89	2.342	25
28	29	13	GRAHAM COLTON BEST DAYS UNIVERSAL REPUBLI	477	-39	0.867	33
29	28	17	DURAN DURAN FALLING DOWN EPI	300	-207	1.329	31
30	33	4	ONEREPUBLIC STOP AND STARE MOSLEY/INTERSCOP	388	+74	1.516	29
31	-32	12	MATT NATHANSON CAR CRASH ACROBAT/VANGUAR	357	-82	0.758	35
32	38	2	PAT MONAHAN TWO WAYS TO SAY GOODBYE COLUMBI	299	+85	0.358	
33	74	8	PARAMORE MISERY BUSINESS FUELED BY RAMEN/RR	293	-7	1.009	32
34	36	3	JAMES BLUNT SAME MISTAKE CUSTARD/ATLANTI	288	+11	0.479	39
35	35	15	RIHANNA FEATURING NE-YO HATE THAT I LOVE YOU SRP/DEF JAM/IDJM	2 264	-29	2.479	24
36	37	20	TIMBALAND FEATURING KERI HILSON 11.3 th THE WAY I ARE MOSLEY/BLACKGROUND/INTERSCOP	7 243	-23	1.681	28
37			THE BRAVERY BELIEVE ISLAND/IDJM	197	+58	0.285	
38			VANESSA CARLTON HANDS ON ME THE INC./UNIVERSAL MOTOW	194	+40	0.247	
39	40	2	MILEY CYRUS SEE YOU ACAIN HOLLYWOO	181	-10	0.853	34
40	N	EW	JACK JOHNSON IF I HAD EYES BRUSHFIRE/UNIVERSAL REPUBLI	178	+11	0.711	36
_	-	-	SHOOTH INDICATE OF THE PARTY OF				

MOST ADDED	
ARTIST NEW TITLE / LABEL STATIONS	
MATCHBOX TWENTY These Hard Times (Melisma/Atlantic) KDMX, KLLC, KMXP, KQKQ, KYKY, WQLH, WRQX, WTSS, WXMA	
LIFEHOUSE 6 Whatever it Takes (Geffen/Interscope) KIOI, KMYI, WDVD, WMYX, WRMF, WWMX	
SHERYL CROW Love Is Free (A&M/Interscope) KSII, KSRZ, KUDD, KYKY, KZZO, WBNS	
COUNTING CROWS You Can't Count On Me (Geffen/Interscope) KCDU, KLCA, KLLY, KUDD, WAYV, WTMX	
COLBIE CAILLAT 5 Realize (Universal Republic) KVUU, WMEE, WQAL, WWMX, WXMA	
PAT MONAHAN 5 Two Ways To Say Goodbye (Columbia) KCDA, KMXB, KZZU, WCDA, WKDD	
LANDON PIGG 5 Falling In Love At A Coffee Shop (RCA/RMG) KLZR, KMHX, KOSO, KSII, WCDA	
MAROON 5 Won't Go Home Without You	



(A&M/Octone/Interscope) KCDA, KSII, WRQX, WTMX

THE SPILL CANVAS All Over You (One Eleven/Sire/Reprise) KCDU, KVLY, WAYV, WZPL

THREE DAYS GRACE Never Too Late (Jive/Zomba) KZZU, WINK, WMEE

I	NEW AND	D ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAY /GAI
RIHANNA Don't Stop The Music (SRP/Def Jam/IDJMG)	169/11	JOSH KELLEY Unfair (DNK)	118/2
TOTAL STATIONS:	11	TOTAL STATIONS:	- India
MARIE DIGBY Say It Again (Hollywood)	160/61	LANDON PIGG Falling In Love At A Coffee Shop (RCA/RMG)	111/10
TOTAL STATIONS:	14	TOTAL STATIONS:	
GAVIN DEGRAW In Love With A Girl (J/RMG)	131/71	RILO KILEY Silver Lining (Warner Bros.)	86.
TOTAL STATIONS:	n	TOTAL STATIONS:	
CHRIS BROWN With You (Jive/Zomba)	127/12	JONAS BROTHERS When You Look Me In The Eyes (Hollywood)	71,
TOTAL STATIONS:	6	TOTAL STATIONS:	
COLLECTIVE SOUL All That I Know (EI)	123/31	SEAN KINGSTON Take You There (Beluga Heights/Epic)	69/
TOTAL STATIONS:	9	TOTAL STATIONS:	



FOR WEEK ENDING FEBRUARY 10, 2008 EGENETS: See legend to charts in charts section for rules and symbol explanations. 82 hot AC stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2008 Nielsen Business Media, Inc. All rights reserved.

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# **AC REPORTERS**

WYJB/Albany, NY\* OM: Kevin Callahan PD: Ric Mitchell APD/MD: Chad O' Hara

KMGA/Albuquerque, NM\* OM: Eddie Haskel PD/MD: Justin Rilev

WLFV/Allentown, PA\* OM/PD: Shelly Easton APD/MD: Jerry Padder

KYMG/Anchorage, AK OM: Mark Murphy PD/MD: Dave Flavin

WFPG/Atlantic City, NJ\*

KKMJ/Austin, TX\* APD: Stephen Michael Kerr

MD: Terri McCormick WCDV/Baton Rouge, LA\* OM: LeBron "LBJ" Joseph PD: Jeff Johnson

KKMY/Beaumont, TX\* PD: Don Rivers

WMJY/Biloxi, MS\*

OM/PD: Walter F WMXW/Binghamton, NY

KXLT/Boise, ID\*

APD/MD: Tobin Jeffries WMJX/Boston, MA\*

OM/PD: Don Kelley APD: Candy O'Terry MD: Mark Laurence WEBE/Bridgeport, CT\*

MD: Danny Lyons WEZF/Burlington, VT\*

PD/MD: Gale Parmelee

WVAF/Charleston, WV\*

WDEF/Chattanooga, TN\* OM/PD: Danny How APD: Patti Sanders

WLIT/Chicago, IL\* OM/PD: Darren Davis APD/MD: Eric Richeke

WRRM/Cincinnati, OH\* APD: Ted Morro

WDOK/Cleveland, OH\* PD: Dave Popovich MD: Ted Kowalski

WTCB/Columbia, SC\* OM/PD: Brent Johnson APD: Jennifer Jensen

WGSY/Columbus, GA\* PD: Alan Quin

KKBA/Corpus Christi, TX\* PD/MD: Bart Allison APD: Norma Jean Morales

WLQT/Dayton, OH\*

APD/MD: Brian Michaels

KOSI/Denver, CO\* PD: Gary Nolan APD/MD: Steve Hamilton WMGC/Detroit, MI\*

PD: Lori Bennett WNIC/Detroit MI\*

WOOF/Dothan, AL PD/MD: Leigh Simpson

KTSM/El Paso, TX\* PD/MD: Bill Tole APD: Sam Cassiano

WXKC/Erie, PA OM: Adam Reese PD: Ron Arlen

WCRZ/Flint, MI\* OM/PD: J. Patrick APD/MD: George McIntyre

WDAR/Florence, SC PD/MD: Wil Nichols

WAFY/Frederick, MD

KSOF/Fresno, CA<sup>4</sup> OM: Paul Wilson PD: Mike Brady MD: Kristen Kelley

KTRR/Ft. Collins, CO

WHLG/Ft. Pierce, FL\*

MD: Kim Carson

WLHT/Grand Rapids, MI\*

WOOD/Grand Rapids, MI\*

OM: Doug Montgomery PD/MD: Tim Kiesling

WMGV/Greenville, NC\* PD: Colleen Jackson WSPA/Greenville, SC\*

OM: Mark Hamlin PD/MD: Mike McKeel

WRCH/Hartford, CT\* MD: loe Hann

KSSK/Honolulu, HI\*

KUMU/Honolulu, HI\*

WAHR/Huntsville, AL\*

WRSA/Huntsville, AL\* MD: Nate Cholevik

WJKK/Jackson, MS\*

WTFM/Johnson City, TN\* PD/MD: Mark Baker

KCKC/Kansas City, MO\* OM: Mike Kennedy PD: Ed Walker

KUDL/Kansas City, MO\*

WJXB/Knoxville, TN\*

KOIS/Lafavette, LA\* PD: "Fast Eddie" Nelson MD: Ed "Big Tuna" Perkins

KTDY/Lafayette, LA\* PD: C. J. Clements APD: Debbie Ray MD: Steve Wiley

WFMK/Lansing, MI\* OM: Brent Alberts PD/MD: Chris Reynolds

KSNE/Las Vegas, NV\* PD: Tom Chase MD: John Berry

KBIG/Los Angeles, CA\* PD/MD: Dave "Chachi" Der APD: Jason Griffin

KOST/Los Angeles, CA\*

WMGN/Madison, WI\*

PD: Pat O'Neill APD: Amy Ziebell MD: Amy Abbott

WZID/Manchester, NH\*

WLRQ/Melbourne, FL\* OM/PD: Ken Holiday APD/MD: Michael W. Lowe

WRVR/Memphis, TN\* OM/PD: Jerry Dear MD: Scott Miller

WMGO/Middlesex, NJ PD: Jeff Rafter APD/MD: Debbie Mazella WLDB/Milwaukee, WI\*

WMXC/Mobile, AL\* OM: Steve Powe PD: Dan Mason MD: Mary Booth

WOBM/Monmouth, NJ\* PD/MD: Steve Ardolic

KWAV/Monterey, CA\*

WMXS/Montgomery, AL\* PD/MD: Brian Roberts

WALK/Nassau, NY\* APD: Patrick Shea

WKJY/Nassau, NY\* MD: Iodi Vale

WLTW/New York, NY\* APD/MD: Morgan Prue

WWFS/New York, NY\* APD/MD: Fabi Pimentel

WHUD/Newburgh, NY\* OM/PD: Steven Petr APD/MD: Tom Furci

WVBW/Norfolk, VA\* OM: John Shomby PD: Mike Allen

WWDF/Norfolk VA\* MD: Mark McCarthy

KCHX/Odessa, TX

KMGL/Oklahoma City, OK\*

WMGF/Orlando, FL\* OM: Chris Kampmeier PD/MD: Ken Payne APD: Brenda Matthew

KEZN/Palm Springs, CA PD/MD: Rick Shaw

WMEZ/Pensacola, FL\* PD/MD: John Sykes

WSWT/Peoria, IL

WBEB/Philadelphia, PA\* PD: Chuck Knight

KESZ/Phoenix, AZ\*

WLTJ/Pittsburgh, PA\*

WSHH/Pittsburgh, PA\*

WHOM/Portland, ME\* OM/PD: Tim Moore

KKCW/Portland, OR\*

WBYY/Portsmouth, NH

MD: Pat McCrueden WSNE/Providence, RI\*

PD: Rick Everett APD/MD: David O'Leary WWLI/Providence, RI\*

OM/PD: Tony Bristol APD: Mike Rovin WRAL/Raleigh, NC\*

PD: Barry Fox APD/MD: Jim Kelly KSHA/Redding, CA

KNEV/Reno, NV\*

KRNO/Reno, NV\*

WTVR/Richmond, VA\* OM/PD: Bill Cahill APD: Adam Stubbs MD: Kat Simons

WSLQ/Roanoke, VA\* PD: Jim Murphy MD: Dick Daniels

WGFR/Rockford II PD: Timothy Crull MD: Gail Lewis

KBEE/Salt Lake City, UT\* PD: Rusty Keys

KBAY/San Jose, CA\* PD: Dana Jang MD: Steve Fox

KSBL/Santa Barbara, CA MD: Peter Bie

Music Choice Lite Hits/Satellite PD: Justin Prager MD: Michael Schwab

Sirius Starlite/Satellite\* OM/PD: Kid Kelly

XM The Blend/Satellite\* OM/PD: Mike Abrams

KRWM/Seattle, WA\*

KVKI/Shreveport, LA\* OM/PD: Gary McCoy

WNSN/South Bend, IN OM/PD: Jim Roberts APD/MD: Brad King KISC/Spokane, WA®

WMAS/Springfield, MA\* OM/PD: Rob Antho MD: Jim Raino

KGBX/Springfield, MO\* OM/PD: Paul Kelley

KEZK/St. Louis, MO\* PD: Mark Edwards APD: Bob London

WYYY/Syracuse, NY\* OM: Rich Lauber PD: Kathy Rowe APD/MD: Marne Mason

WRVF/Toledo, OH\* OM: Bil Michaels PD: Tom Cook MD: KC Palmer

KONA/Tri-Cities, WA OM/PD: Doug Da

KMXZ/Tucson, AZ\* APD/MD: Leslie Lois

KBEZ/Tulsa, OK\*

KOOI/Tyler, TX PD/MD: Rick Evans

WLZW/Utica, NY MD: Mark Richards

WASH/Washington, DC\* KRBB/Wichita, KS\*

OM/PD: Lyman James MD: Dave Wilson WMGS/Wilkes Barre, PA\* PD: Stan Phillips APD: Fran Pantuso

MD: Brian Hughes WJBR/Wilmington, DE\* OM/PD: Michael Waite MD: Catey Hill

WSRS/Worcester, MA\* PD/MD: Tom Holt

WARM/York, PA\*

MD: Melanie Gardner

\* Monitored Reporters

THIS WEEK	LAST WEEK	WEEKS	CANADA AC			
ZH.	LAST	WEE	ARTIST TITLE	IMPRINT / PROMOTION LABEL	TW	4/-
0	1	20	COLBIE CAILLAT BUBBLY	UNIVERSAL REPUBLIC/UNIVERSAL	430	+4
2	3	13	TIMBALAND FEAT. ONEREPUBLIC APOLOGIZE	MOSLEY/BLACKGROUND/INTERSCOPE/UNIVERSAL	371	+22
3	2	22	MICHAEL BUBLE LOST 🍁	143/REPRISE/WARNER	370	-45
4	4	22	CELINE DION TAKING CHANCES	COLUMBIA/SONY BMG	321	-5
5	6	31	FERGIE BIG GIRLS DON'T CRY	WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL	301	-5
6	5	18	FEIST 1234 🍁	ARTS & CRAFTS	300	-6
0	9	24	ENRIQUE IGLESIAS SOMEBOOY'S ME	UNIVERSAL LATINO/INTERSCOPE/UNIVERSAL	293	+11
8	8	27	PLAIN WHITE T'S HEY THERE DELILAH	FEARLESS/HOLLYWOOD/UNIVERSAL	293	+8
9	7	26	JULLY BLACK SEVEN DAY FOOL 🍁	UNIVERSAL	274	-23
10	10	29	JAMES BLUNT 1973	CUSTARD/ATLANTIC/WARNER	273	-9
n	12	19	ALI SLAIGHT THE STORY OF YOUR LIFE 💠	WARNER	259	-2
12	13	24	RYANDAN THE FACE 💠	UNIVERSAL	240	-11
13	11	19	BLUE RODEO THIS TOWN .	WARNER	239	-24
14	19	5	ALICIA KEYS NO ONE	MBK/J/SONY BMC	220	+38
15	14	43	BON JOVI (YOU WANT TO) MAKE A MEMORY	MERCURY/ISLAND/UNIVERSAL	213	-11
16	15	31	KALAN PORTER DOWN IN HEAVEN 💠	SONY BMC	201	-19
17	16	32	AVRIL LAVIGNE WHEN YOU'RE GONE .	RCA/SONY BMG	194	-18
18	17	44	HAYLEY SALES WHAT YOU WANT 🔷	UNIVERSAL	192	-19
19	18	35	DAUGHTRY HOME	RCA/SONY BMG	174	-17
20	21	24	JUSTIN HINES WISH YOU WELL 💠	UNIVERSAL	153	+23
21	20	17	BRIAN MELD ALL IEVER WANTED .	SONY BMC	132	-4
22	22	8	SANTANA FEAT. CHAD KRDEGER INTO THE NIGHT	ARISTA/SONY BMG	83	-12
23	23	23	EAGLES HOW LONG	ERC/MERCURY/LOST HIGHWAY/UNIVERSAL	77	-11
24	24	18	KIMBERLEY LOCKE BAND OF GOLD	CURB/EMI	72	-15
25	25	24	SUZIE MCNEIL BELIEVE 🍁	CURVE/UNIVERSAL	67	-10
26	28	4	ISABELLE BOULAY TON HISTOIRE 🔸	AUDIOGRAM	66	-3
27	29	9	BOOM DESJARDINS UN PEU PRESSE 🔸	BOOM DESJARDINS	64	-5
28	NE	W	BRYAN ADAMS I THOUGHT I'D SEEN EVERYTHING 💠	UNIVERSAL	61	+40
29	41	2	TAYLOR SWIFT TEARDROPS ON MY GUITAR	BIG MACHINE/UNIVERSAL	61	+19
30	27	14	KATIE MELUA IF YOU WERE A SAILBOAT	DRAMATICO/UNIVERSAL	61	-11

18	NE	W	BRYAN ADAMS I THOUGHT I'D SEEN EVERYTHING 💠 UNIVERSAL	61	+40
9	41	2	TAYLOR SWIFT TEARDROPS ON MY GUITAR BIG MACHINE/UNIVERSAL	61	+19
10	27	14	KATIE MELUA IF YOU WERE A SAILBOAT DRAMATICO/UNIVERSAL	61	-11
THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE CANADA HOT AC IMPRINT / PROMOTION LABEL	PL	AYS +/-
	1	15	<b>HEOLEY</b> FOR THE NIGHTS I CAN'T REMEMBER ♦ UNIVERSAL	813	+20
2	2	11	JORDIN SPARKS TATTOO 19/JIVE/SONY BMG	805	+15
3	3	19	ALICIA KEYS NO ONE MBK/J/SONY BMG	704	-38
	8	11	MAROON S WON'T GO HOME WITHOUT YOU A&M/DCTONE/INTERSCOPE/UNIVERSAL	699	+6
5	5	17	FERGIE CLUMSY WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL	697	-26
5	4	15	RIHANNA DON'T STOP THE MUSIC SRP/DEF JAM/UNIVERSAL	686	-49
7	7	16	AVRIL LAVIGNE HOT ❖  ARISTA/SONY BMG	656	-14
	9	19	FINGER ELEVEN I'LL KEEP YOUR MEMORY VAGUE ◆ WIND-UP	641	+11
•	6	20	TIMBALAND FEAT. ONEREPUBLIC APOLOGIZE MOSLEY/BLACKGROUND/INTERSCOPE/UNIVERSAL	631	-65
	10	15	NATASHA BEDINGFIELD FEAT. SEAN KINGSTON LOVE LIKE THIS PHONOGENIC/EPIC/SONY BMG	588	+74
	11	13	SIMPLE PLAN WHENI'M GDNE . ATLANTIC/WARNER	540	+3
2	12	10	BUCKCHERRY SORRY ELEVEN SEVEN/UNIVERSAL	535	+4
3	15	28	STATE DF SHOCK MONEY HONEY  CORDOVA BAY	455	+2
4	13	12	LINKIN PARK SHADOW OF THE DAY WARNER BROS,/WARNER	436	-48
5	14	23	COLBIE CAILLAT BUBBLY UNIVERSAL REPUBLIC/UNIVERSAL	410	-45
3	16	10	TAYLOR SWIFT TEARDROPS ON MY CUITAR BIG MACHINE/UNIVERSAL	407	+9
	23	4	JOHN MAYER SAY AWARE/COLUMBIA/SONY BMG	377	+74
В	20	8	ELISE ESTRADA UNLOVE YOU ❖ ROCKSTAR	373	+38
9	17	23	SANTANA FEAT. CHAD KROEGER INTO THE NIGHT ◆ ARISTA/SONY BMG	371	-19
0	24	5	'FABER ORIVE WHEN I'M WITH YOU ◆ UNIVERSAL REPUBLIC/UNIVERSAL	359	+56
1	18	21	BRIAN MELO ALL I EVER WANTED ♦ SONY BMG	355	-32
2	22	7	ONEREPUBLIC STOP AND STARE MOSLEY/INTERSCOPE/UNIVERSAL	352	+39
3	19	10	LENNY KRAVITZ I'LL BE WAITING VIRGIN/EMI	343	+7
4	25	4	DAUGHTRY FEELS LIKE TONIGHT RCA/SONY BMC	328	+38
5	31	3	SARA BAREILLES LOVE SONG EPIC/SONY BMG	306	+46
6	28	4	CHRIS BROWN WITH YOU JIVE/SONY BMG	288	+9
7	29	27	DAUGHTRY OVER YOU RCA/SONY BMG	259	-20
8	32	6	THREE DAYS GRACE NEVER TOO LATE ♦ JIVE/SONY BMG	258	-1
9	26	13	I NINE SEVEN DAYS OF LONELY	253	-36
o	36	29	MATCHBOX TWENTY HOW FAR WE'VE COME MELISMA/ATLANTIC/WARNER	251	+12

FOR WEEK ENDING FEBRUARY 10, 2008

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# R&R SMOOTH JAZZ



Building a bridge between jazz and hip-hop

# **WHOV's 'World Famous Lessons In Jazz'**

Carol Archer CArcher@RadioandRecords.com

ith a name like Kevin "the Moose" Anderson, you know this man has got to have a mission. As PD of Hampton University's noncommercial WHOV/Hampton Roads, Va., he says it is his mandate to bridge the not-so-apparent gap between jazz and hip-hop. With co-hosts Montez "the Whiz" Martin and Marcel "Big Cel" Canady, Anderson helms the "World Famous Lessons in Jazz Series" ("WFLJS") from 1 a.m. to 6 a.m., Monday through Thursday. The show is designed to educate listeners through music (see list, below), history lessons and interviews with such famous jazz musicians as Roy Ayers and Jeff Lorber, along with leading hip-hop producers, who are living embodiments of the cross-pollination between the genres.

As longtime friends, Anderson, Martin and Canady also produce 10 compilations per year, with an 11th best-of and an additional uptempo "summer breakout," with music to "play at a barbecue," Anderson says.

Abiodun Oyewole of veteran rap act Last Poets says he's excited about what the WHOV show offers, "because the brothers use jazz as a prism to look at modern music."

WHOV's primary musical focus is jazz, but it caters to a richly diverse audience with a successful gospel morning show, Latin, R&B, rap and reggae. It launched in 1941 and became the first blackowned educational FM station among historically black institutions of higher learning in 1964. It was granted a power increase to 10,000 watts in 1992 and now blankets a 60-mile radius including Norfolk, Newport News and Chesapeake. WHOV is the only jazz station in the greater Norfolk market.

Anderson, who has served as PD since fall 2000. says that with several colleges nearby, as well as Air Force, Navy and Marine bases, the market encompasses a diverse global community. "WFLJS" CD compilations are popular with military personnel, whose feedback suggests that many listen while serving in Iraq and Afghanistan.

As a Richmond native, Anderson's lifelong immersion in music began at an early age. His parents listened to jazz, and his mom worked for a one-stop. Later, standing at 6 feet 3 inches and weighing close to 300 pounds, he played center on Hampton's football team. He held a series of jobs in record stores that expedited his discovery of and love for jazz. Anderson would scour the bins, digging to unearth treasures like Donald Byrd's Blue Note recordings, Roy Ayers' PolyGram sides ("I love him to death," he says) and countless others. A jazz omnivore, he listened to everything.

At the same time, he became acquainted with people working in local radio—jocks, primarily, who encouraged his avid interest in jazz. Anderson made tapes for friends that proved so popular on campus that one of his professors suggested he take a scholarly approach to jazz music, perhaps from a historical perspective.

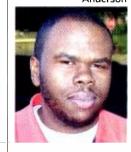
"Being a history major, I wrote my thesis on comparative analysis of hip-hop to jazz. I saw my role as connecting the two," he says. But attending a Winter Music Conference proved decisive to Anderson's career. He learned about the concept of pirate stations—and burned with desire to build one himself. It is that early thrill for the concept that today illuminates the "WFLJS" sobriquet: "Illegal rap radio."

To attract younger listeners—and to keep from alienating older ones—the "WFLJS" playlist focuses on jazz-based and "conscious" hip-hop songs from the likes of Common and those featuring jazz samples. "I try to get people to understand it's a duality that exists. You won't hear Lil Jon, but you will hear Talib Kweli, Mos Def, Common and A Tribe Called Ouest," Anderson says.

He builds three-song sets mindful of music flow:

'Jazz is a hard sell nowadays. People have misconceptions about it. That's one of the things we try to do with the show: redefine iazz.

> -Kevin 'the Moose' Anderson



'People were calling us, rewinding tapes they had recorded to find out what a certain song was.'

> -Kevin 'the Moose' Anderson

for instance, saxophonist Mike Phillips" G Money" from the album "Uncommon Denominator" into Down to the Bone's "Angel Baby" from "Spread Love Like Wildfire" and "Rapper Delight" from Hidden Beach's "Uncovered, Vol. 4" collection. "We can play one of Jeff Lorber's original songs that Jay-Z samples and get phone calls. Young people don't know it's not a Jay-Z song," Anderson says. "Then in the next breath, someone their parents' age will call and say, 'That's Jeff Lorber, ain't it? I used to play that song when I'd walk my girl, Patrice, home.' I've also found out that a lot of high school and college kids who play in a band listen to our music.

"We have touched a nerve with people in this area—awakened a musical beast," he adds. "If you work in radio, you know how people call, trying to sing you a song that you played a few weeks ago. It got to the point that people were calling us, rewinding tapes they had recorded to find out what a certain song was."

The founding members of "WFLJS" are also building relationships with the artists they support through interviews, and since June 2006, through artist participation in the "Jazz in the Hip-Hop Generation" symposium series they organize on Hampton's historic campus. With its roster of esteemed jazz musicians and hip-hop producers-Q-Tip, Easy Mo Bee, Ayers, Lorber and Lenny White, among others—the symposium represents "a conjunction of two worlds.'

Anderson believes the gathering is the perfect cross-generational vehicle to assist in preserving jazz music culture. Young and old alike witness-and participate in—a dialog between generations on a wide variety of topics.

Despite a lack of awareness of music theory and instrumental training, many young hip-hop artists' and producers' reliance on jazz and soul master works has fostered a cross-genre exchange of music, style and information. Similarly, some veterans of jazzfusion and R&B have found their careers reinvigorated as a result of sampling and jazz-based hiphop—ultimately providing an opportunity for jazz to tap into the maturing hip-hop audience.

Anderson speaks with urgency about the future of iazz, "It's a hard sell nowadays, People have misconceptions about it," he says. "That's one of the things we try to do with the show: redefine jazz."

# **Music Monitor**

WHOV's "WFLJS, Vol. 53" show aired Oct. 16 and 25, 2007.

Jeff Lorber, "Pacific Coast Highway" Prince & the NPG, "Strollin' Chico Hamilton, "The Morning Side of Love" Pieces of a Dream, "Sailing"

Yellow Daisies, "Fertile Ground" (Nicola Conte remix)

Curtis Fuller, "Fire Spot After Dark" (Re-bop Re Savoy remix)

Candy Dulfer, "Two Miles"

Chris Botti Featuring Jill Scott, "Good Morning Heartache"

Brian Culbertson, "Dreaming of You" Joe Sample & Roy Ayers, "Last Buzz"

Norman Connors, "I Am Your Melody"

Curtis Mayfield, "You're So Good to Me"

Source: WHOV station log

Special EFX, "Summer's End"

# SMOOTH JAZZ

nielsen POWERED BY BDS

DIGITAL DOWNLOADS

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		NEW AND A	CTIVE		
ARTIST TIT_E / LABEL	AUD / GAIN	ARTIST TITLE / LABEL	AUD / GAIN	ARTIST TITLE / LABEL	AUD / GAIN
KELLY SWEET  Dream On  (Razor & Te)	70/1	JOHN LEGEND  Each Day Gets Better  (G.O.O.D./Columbia/SUM)	51/6	NICK COLIONNE Keepin' It Cool (Narada Jazz/BLG)	37/2
TOTAL STATIONS	9	TOTAL STATIONS:	5	TOTAL STATIONS:	6
U-NAM Keep The Faith (Trippin 'N' Rhythm)	61/9	MARC ANTOINE Spooky (Peak/CMG)	42/28	RAUL MIDON Pick Somebody Up (Manhattan/BLG)	29/17
TOTAL STATIONS:	. 6	TOTAL STATIONS:	5	TOTAL STATIONS:	2

MARCUS MILLER FEATURING CORINNE BAILEY RAE

NORMAN BROWN



► SAXOPHONIST JESSY J IS AWARDED AIRPOWER STRIPES AT NO. 15 FOR HER PAUL BROWN-PRODUCED DEBUT SINCLE, "TEQUILA MOON" (192 PLAYS, UP 49).





THIS WEEK	LAST WEEK	WEEKS	SMOOTH JAZZ INDICATOR  ARTIST TITLE IMPRINT / PROMOTION LABEL	PLA TW	4YS +/-
0	1	19	CANDY DULFER L.A. CITY LIGHTS HEADS UP	174	+10
2	3	12	PAUL HARDCASTLE LUCKY STAR TRIPPIN 'N' RHYTHM	169	+16
3	4.	22	ERIC MARIENTHAL BLUE WATER PEAK/CMG	155	+10
4	2	14	EVERETTE HARP OLD SCHOOL SHANACHIE	155	-3
5	6	6	EUGE GROOVE MR. GROOVE NARADA JAZZ/BLG	139	+8
6	5	18	JIMMY SOMMERS HAPPY HOUR GEMINI	137	-6
7	7	22	BONEY JAMES LET IT GO CONCORD/CMG	131	+4
8	9	6	JESSY J TEQUILA MOON PEAK/CMG	124	+14
9	8	25	NAJEE COME WHAT MAY HEADS UP	118	-2
10	17	2	KENNY G SAX-O-LOCO STARBLICKS/CONCORD/CMG	117	+22
I	14	5	NILS DREAMIN' BAJA/TSR	114	+10
12	15	5	LES SABLER CLUB STREET MUSIC FORCE	113	+10
13	11	3	TOM BRAXTON FEAT, BRIAN SIMPSON ESCAPE PACIFIC COAST JAZZ	112	+4
14	10-	6	CHUCK LOEB WINDOW OF THE SOUL HEADS UP	109	0
15	16-	6	RICK BRAUN & RICHARD ELLIOT BETTER TIMES ARTIZEN	108	+12
16	12	19	CHRIS BOTTI VENICE COLUMBIA	105	-3
17	13	5	PAUL BROWN OL' SKOOLIN' PEAK/CMG	104	-3
18	18	10	WALTER BEASLEY WHY NOT YOU HEADS UP	95	+1
19	21	4	DARREN MOTAMEDY LOVE YOU JUST SO MUCH MASHAD	94	+6
20	19	2	NORMAN BROWN POP'S COOL GROOVE PEAK/CMG	94	+4
20	22	4	BRIAN HUGHES WHILE THE WORLD SLOWLY TURNS SYLVAN HOUSE	93	+6
222	20	4	MICHAEL MCDONALD WALK ON BY UNIVERSAL MOTOWN	90	+1
23	27	2	CHRIS STANDRING LOVE & PARAGRAPHS ULTIMATE VIBE	77	+10
24	70	3	CHRIS GEITH WAVES OF LIFE NUANCE	76	+7
25	23	4	ALICIA KEYS NO ONE MBK/J/RMG	73	-3
26	24	13	NICK COLIONNE KEEPIN' IT COOL NARADA JAZZ/BLG	72	0
27	25	9	MATT MARSHAK SPACE COASTIN' NUANCE	71	0
28	28	7	CURTIS HAYWOOD RAINSONG SMOOTH SOUNDS	68	+2
29	4	EW	JAARED YOUR SMILE TRIPPIN 'N' RHYTHM	65	+13
30	RE-E	NTRY	CHAKAKHANFEAT, MICHAEL MCDONALD YOUBELONGTOME BURGUNDY/COLUMBIA	63	+2

		1		A	
	A	М	10:	5T	
A	-	ICF	RE	ASI	ED
		P	LA	YS	
_	1				

+74	MICHAEL MCDONALD (Your Love Keeps Lifting Me] Higher And Higher (Universal Motown) KHLZ +16, WDSJ +15, WJSJ +17, WJZW +10, WLVE +9, KIFM +9, KJZS +2, WLOQ +2, WSMJ +1, KKSF +1
+66	KENNY G Sax-o-loco (Starbucks/Concord/CMG) KTWV +20, KJZS +10, KHJZ +9, KBZN +7, SJJC +7, JSJ +6, XWRC +5, KIFM +4, KRVR +3, WJSJ +2
+56	PAUL BROWN OI' Skoolin' (Peak/CMC) KTWV +12, WLOQ +10, WJZW +10, WDSJ +8, KJCD +7, WJSJ +3, WSMJ +2, SJJC +2, KJZS +2, WLVE +2
+49	JESSY J Tequila Moon (Peak/CMC) KTWV +20, JSJ +7, KUZS +7, WJIZ +7, WNWV +5, WVMV +3, SJUC +3, WSJT +2, WJZZ +1, KIFM +1
+428	PAUL HARDCASTLE Lucky Star (Trippin 'N' Rhythm) KTWV +18, WSJW +14, KHJZ +8, SUC +4, KJCD +4, WJZZ +3, KIFM +3, WSMJ +3, WJZW +2, WJZE +2

FOR WEEK ENDING FEBRUARY 10, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
29 smooth jazz stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week, Indicator chart comprised of 16 reporters.
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# SMOOTH JAZZ REPORTERS

www american radiohistory com

W177/Atlanta, GA OM: Steve Hegwoo PD/MD: Dave Kosh

WEA A/Baltimore, MD PD: Sandi Mallory APD/MD: Marcellus "Bassman"

WSMJ/Baltimore, MD\* PD/MD; Lori Lewis

WVSU/Birmingham, AL OM/PIC: Andy Parrish

WNU4/Chicago, IL\* OM/PD: Darren Davis MD: Fick O'Dell

WN'A'V/Cleveland, OH\* OM/PD: Bernie Kimble

WDSJ/Dayton, OH\*

KJCD/Denver, CO\* PD/MD: Michael Fisc

WVMV/Detroit, MI\* OM/PD: Tom Sleeker MD: Sandy Kovach

WZJZ/Ft. Myers, FL OM: Louis Kaplan APD/MD: Randi Bachman

WSBZ/Ft. Walton Beach, FL PD: Mark Carter MD: Mark Edwards

WSJW/Harrisburg, PA\* PD/MD: Paul Scott

WQTQ/Hartford, CT PD/MD: Stewart Stope

KHJZ/Houston, TX\* APD/MD: Greg Morgan

82

80

80

BAJA/TSR

+5

+27

+25

0.618

0.606

0.498

KPVU/Houston, TX

WJSJ/Jacksonville, FL\*

KJLU/Jefferson City, MO OM: Mike Downey PD/MD: Dan Turner APD: LaVaughn Wilson

KOAS/Las Vegas, NV\* PD: Samantha Pascual MD: Lynn Briggs

KSBR/Los Angeles. CA OM/PD: Terry Wedel MD: Vienna Yip

KTWV/Los Angeles, CA\* APD/MD: Blake Florence

WGRV/Melbourne, FL APD: Jan Julia

WLVE/Miami, FL\* OM/PD: Rich McMillan

KRVR/Modesto, CA\* OM/MD: Doug Wulff PC: James Bryan

WVAS/Montgomery, AL OM: Candy Cape MD: Jay Holcey

WHOV/Norfolk, VA

Walter Beasley, Why Not You, 10 Chuck Loeb, Window Of The Soul, 9

FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

WLOQ/Orlando, FL\* APD: Brian Morgan MD: Patricia James

ADDED AT...

**WDSJ** Dayton, OH OM/PD: Jeff Stevens Smooth Jazz

WJJZ/Philadelphia, PA\* MD: Frank Childs

KYOT/Phoenix, AZ\* APD/MD: Angie Handa

KJZS/Reno, NV\* DM: Mark Keefe PD/MD: Jay Davis

KSSJ/Sacramento, CA\* PD/MD: Lee Hansen

KBZN/Salt Lake City, UT \*

KIFM/San Diego, CA\* PD: Mike Vasquez APD: J. Wiedenheimer MD: Kelly Cole

KKSF/San Francisco, CA\*\*
PD/MD: Ken Jones

KJZY/Santa Rosa, CA= APD/MD: Rob Singleton

DMX Jazz Vocal Blend Setellite

DMX Smooth Jazz/Satellite PD/MD: Rochelle Matthews

Jones Radio Networks/Satellite\* OM/PD: Steve Hibbard APD/MD: Laurie Cobb

Music Choice Smooth Jazz/Satellite APD: Will Kinnally

Sirius Jazz Cafe/Satellite\* OM: Gregg Steele PD: Shirley Maldonado

XM Watercolors/Satellite\* MD: Lynette White

KWJZ/Seattle, WA\* PD: Carol Handley MD: Dianna Rose

KCOZ/Springfield, MO OM: Jae Jones PD/MD: Jarrett Grogan

WSJT/Tampa, FL\* PD: Ross Block MD: Kathy Curtis

WJZW/Washington, DC\*

\* Monitored Reporters

# ALTERNATIVE/ACTIVE/ROCK



Clear Channel's new Dallas OM Vince Richards is up for the challenge

# Resurrecting The Eagle, **Retooling The Edge**

Mike Boyle MBoyle@RadioandRecords.com

fter spending six-and-a-half years in Houston most recently as director of FM programming for the Clear Channel cluster, Vince Richards made known his desire to become a cluster OM for the company, which coincidently, was looking to make some changes in Dallas. I'I was already doing some work there and basically went through the process of pitching myself for the Dallas OM job," Richards says. "It felt good. They wanted someone to come in and be a leader in the programming department. The opportunity presented itself in a manner that made us all comfortable."

However, before Richards' move to Big D Dec. 18, we also announced my new position as could be announced last December, there were other major issues that had to be addressed in the market.

# Resurrecting The Eagle

As the decision was being made that Richards would move to Dallas-although he will also commute to Houston a few days per month to offer help and guidance to that cluster—the company conducted a research project in the market to find out what to do with La Preciosa, the 2year-old Spanish-language oldies format at 97.1 that it dumped Nov. 30.

"At the time of us coming to terms with me being OM, the station was playing Christmas music and we had to come up with a format by the time Christmas rolled around," Richards says.

When the results were in from the research project, a secret meeting was called to study the data. That led Clear Channel to resurrect the rockformatted Eagle (KEGL), which the company abandoned in 2004 for an AC format know as Sunny 97.1, the precursor to La Preciosa.

With that decision made, Richards says, "we still could not announce that I was coming to Dallas, because it could have tipped off what we were going to do, with my rock background. After deciding to bring the Eagle back, we had about two-and-a-half weeks to do it-but we did it in 10 days. When we signed the station on last OM for the cluster, with direct PD responsibilities for KEGL and [alternative] KDGE." Richards also oversees CHR/top 40 KHKS (106.1 Kiss FM), hot AC KDMX (Mix 102.9) and Americana KZPS (Lone Star 92.5).

# The Eagle Vs. The Edge

With the Eagle relaunched, Richards officially took over PD duties for KDGE (the Edge) from Duane Doherty, who now solely concentrates on programming KZPS."We really felt like one programmer needed to oversee both the Eagle and the Edge because both stations can collide and be predatory on each other," Richards says. "We have both stations pretty much where we want them now. The biggest thing for me is getting a morning show on the Edge. I'm not in a big hurry, because I want to make sure I get the right show, because this decision will affect the radio station for an extended period of time."

The station's former morning show, the syndicated "Lex & Terry Show," was moved to the Eagle, because, as Richards says, "On the Edge, it wasn't a real good fit; it was more of a guys' morning show. The Edge, in my view, is not supposed to be a male-dominated radio station, much like alternative KTBZ [the Buzz] in Houston is not maledominated. We see them both as all-inclusive."

Keeping the Eagle and the Edge from getting in each other's way musically isn't difficult to explain.

'After deciding to bring the Eagle back, we<sup>-</sup>had about twoand-a-half weeks to do it-but we did it in 10 days.

-Vince Richards



Eagle airstaff: Lex & Terry in mornings, Big Rig in middays (voicetracked; he also does middays at active rock sister WXTB/Tampa), APD/MD Chris Ryan in afternoons and Zakk United in nights.

### **Edge airstaff:**

Mornings are open, MD Ayo does middays, Jessie is in afternoons and Josh is back for nights, voice-tracking from hot AC sister KYSR (98.7)/Los Angeles, where he hosts late afternoons/ evenings.

"If you look at the library material on both stations [see list, below], you see that they are both different in many respects," Richards says. "As the stations both evolve into what the view and the thinking is, there will be a distinct difference."

He adds that the stations share some songs, such as Seether's "Fake It" or Foo Fighters' "The Pretender," but as with the library, there is a distinct difference when it comes to currents, which Richards describes as "evolving" on the Eagle. "Right now it's about 70% gold to 30% current."

# **Evolving The Eagle**

Richards says no one should look for a rebranding of the Edge, other than what will come when a new morning show finally kicks off, but to expect much more from the Eagle in the near future.

"Programming and features will evolve, but we purposely have kept it pretty clean-sounding and noncluttered. We'll let the music do the talking as we move forward." Richards also reports that the station is looking at bringing back some of the heritage things the Eagle was known for, such as the annual BFD concert.

"The Eagle was a relatively successful radio station when they pulled the plug and changed formats in 2004," Richards says."I think there are certain expectations from the audience as to what the station should be and should do. It's our job to make sure we're fulfilling those expectations." Ref

# Most-Played Eagle, Edge Acts

Illustrating the difference between Clear Channel rock KEGL (the Eagle)/Dallas and alternative sister KDGE (the Edge), PD Vince Richards supplied R&R with the top 10 most-played acts for both stations from January 2008.-MB

# The Eagle

- 1. AC/DC
- 2. Led Zeppelin
- 3. Ozzy Osbourne
- 4. Metallica
- 5. Three Days Grace
- 6. Tool
- 7. Pink Floyd
- 8. Van Halen
- 9. Guns N' Roses
- 10. Foo Fighters

### The Edge

- 1. Linkin Park
- 2. Foo Fighters
- 3. Nirvana
- 4. Red Hot Chili Peppers
- 5. Three Days Grace
- 6. Rise Against
- 7. Seether
- 8. Chevelle
- 9. Green Day
- 10. Pearl Jam

# **ALTERNATIVE**

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► ATREYU ROLLS 28-21 IN ITS THIRD WEEK ON THE CHART AS "FALLING DOWN" FOSTS A 160-SPIN INCREASE.

I HIS WEEK	LASTWEEK	WEEKS		NIELSEN BDS	P., TW	AYS +/-	AUDIE	
1	1	24	SEETHER FAKE IT	NO. 1(8 WKS) n か WIND-UP	1841	-66	7.858	2
ī	2	16	FOO FIGHTERS LONG ROAD TO RUIN	ROSWELL/RCA/RMG	1783	-18	5.434	4
3	3	19	LINKIN PARK SHADOW OF THE DAY	(1) the warner bros.	1593	-59	5.574	3
0	4	13	PARAMORE CRUSHCRUSHCRUSH	FUELED BY RAMEN/RRP	1381	+30	4.530	8
5	5	28	FOO FIGHTERS THE PRETENDER	门 <b>位</b> ROSWELL/RCA/RMG	1307	+2	8.038	1
6	8	33	RISE AGAINST THE GOOD LEFT UNDONE	GEFFEN/INTERSCOPE	1201	+17	5.073	6
7	6	19	AVENGED SEVENFOLD ALMOST EASY	HOPELESS/WARNER BROS.	1175	-39	<b>3</b> .392	15
ε	9	16	RADIOHEAD BODYSNATCHERS	TBD/ATO	1093	-13	3.505	12
٤	10	30	CHEVELLE IGET IT	立 EPIC	1075	-25	4.133	9
13	12	19	THE BRAVERY BELIEVE	ISLAND/IDJMG	1041	-38	3.447	14
Т	11	52	FINGER ELEVEN PARALYZER	n <sup>3</sup> 食 wind-tip	1033	-58	5.126	5
12	7	22	SERJ TANKIAN EMPTY WALLS		988	-213	<b>*.7</b> 94	7
<b>(B)</b>	14	15	PUDDLE OF MUDD PSYCHO	SERJICAL STRIKE/REPRISE	976	+55	3.526	11
Œ	15	10	JACK JOHNSON	FLAWLESS/GEFFEN/INTERSCOPE  BRUSHFIRE/UNIVERSAL REPUBLIC	861	+47	<b>2.884</b>	17
15	13	38	THREE DAYS GRACE	II ☆	853	-78	3.778	10
15	18	4	NEVER TOO LATE  FOXBORO HOT TUBS  MOTHER MARY	JIVE/ZOMBA  JINGLE TOWN	800	+70	3.385	16
17	16	9	JIMMY EAT WORLD	ф	791	-6	ā.528	19
1a	29	2		TINY EVIL/INTERSCOPE  RPOWER/MOST INCREASED PLAYS   THE PROPERTY OF THE PROPER	695	+276	2.651	18
15	17	35	NINE IN THE AFTERNOON  LINKIN PARK  BLEED IT OUT	DECAYDANCE/FUELED BY RAMEN/RRP	687	-48	3.457	13
2	21	3	ASHES DIVIDE THE STONE	WARNER BROS.	631	+10	1490	25
2	28	3	ATREYU	ISLAND/IDJMG	583	+160	2.063	21
22	19	17	FALLING DOWN  THE KILLERS SHADOWPLAY	HOLLYWOOD  SLAND/IDJMG	572	-76	1885	23
23	22	n	SICK PUPPIES MY WORLD	RMR/VIRGIN	560	-6	.261	30
22	25	10	BREAKING BENJAMIN UNTIL THE END	ф	502	+54	1462	26
25	23	14	SHINY TOY GUNS RAINY MONDAY	HDLLYWOOD	475	-49	2.955	40
2€	24	18	EDDIE VEDDER HARD SUN	UNIVERSAL MOTOWN	457	-53	1550	24
2	27	8	THREE DAYS GRACE	MDNKEY WRENCH/J/RMG    JIVE/ZOMBA	440	+12	1307	29
28	34	3	SERJ TANKIAN SKY IS OVER	<b>\$</b>	423	+82	1327	28
29	26	4	BULLET FOR MY VALEN SCREAM AIM FIRE	SERJICAL STRIKE/REPRISE  ITINE  JIVE/ZOMBA	396	-32	C.678	
30	31	8	HURT TEN TON BRICK	CAPITOL	389	-6	-178	34
63	33	3	SIXX: A.M. LIFE IS BEAUTIFUL	ELEVEN SEVEN	384	+28	1032	36
32	32	4	THE WHITE STRIPES CONQUEST	THIRD MAN/WARNER BROS.	375	-7	€775	E. 1
35	30	10	ROGUE WAVE LAKE MICHIGAN	BRUSHFIRE/UNIVERSAL REPUBLIC	373	-27	<b>C</b> .925	
39	39	_2	THEORY OF A DEADMA		345	+63	<b>D</b> 946	
35	37	2	BUCKCHERRY SORRY	ELEVEN SEVEN/ATLANTIC/RRP	322	+27	2088	20
56	35	9	KORN HDLD ON	VIRGIN	309	-4	<b>2</b> 670	
•	36	5	SPOON DON'T YOU EVAH	MERGE	306	+4	C.891	
3.5	N	EW	AGAINST ME!	SIRE/REPRISE	<b>2</b> 67	+96	1409	27
19	91	W	MGMT TIME TO PRETEND	COLUMBIA	263	+7	1,025	37
20		i <del>n</del>	VAMPIRE WEEKEND A-PUNK	XL/BEGGARS GROUP	257	+43	3,085	35
	STATE OF THE PARTY OF	No. of Street, or other		THE PROPERTY OF				

MOST AD	DED
ARTIST TITLE / LABEL	NE STATION
10 YEARS	10
Beautiful (Universal Republic) KDGE, KHBZ, KPNT, KQXR, WRWK, WRXL, WTZR, WZ.	
R.E.M. Supernatural Superserious	
(Warner Bros.)	
KRBZ, KWOD, KXRK, Sirlus WARQ, WEQX, WHTG, WW	Alt Nation, CD, XM Ethel
VAMPIRE WEEKEND	•
A-Punk (XL/Beggars Group) KEDJ, KJEE, KNDD, WLUM,	WWCD, XETRA
SAVING ABEL	
Addicted (Virgin) KHBZ, WARQ, WNFZ, WPB WRZX	Z, WRWK,
ATREYU	
Falling Down (Hollywood) KUCD, WNFZ, WRWK, WRZ	X, XETRA
APOCALYPTICA FEA	т.
I'm Not Jesus (Jive/Zomba) KTBZ, KWOD, WFXH, WHR	L, WNFZ
ANGELS AND AIRWA	VES !
Secret Crowds (Suretone/Geffen/Interscope KFMA, KNDD, WHTG, WLUI	
SEETHER	1
Rise Above This (Wind-up)	
KROX, KTCL, WBCN, WSUN	
SAFETYSUIT Someone Like You	
(Universal Motown) KEXX, KJEE, KPNT, WLUM,	WRXL
ASHES DIVIDE	
The Stone (Island/IDJMG)	
(Island/IDJMG) KFTE, WBRU, WLRS, WXD)	(

ADDED AT... **WARQ** ROCK 93.5 Columbia, SC PD: Dave Stewart MD: Matt Lee R.E.M., Supernatural Superserious, O Saving Abel, Addicted, O Ludo, Love Me Dead, O

FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

	PLAY5 'GAIN	ARTIST	PLAYS
		TITLE / LABEL	/GAIN
Run (Downtown/Atlantic)	252/87	ANGELS AND AIRWAVES Secret Crowds (Suretone/Geffen/Interscope)	163/55
TOTAL STATIONS:	34	TOTAL STATIONS:	22
10 YEARS  Beautiful (Universal Republic)	239/162	SEETHER Rise Above This (Wind-up)	<b>155/10</b> 3
TOTAL STATIONS:	29	TOTAL STATIONS:	15
ARMOR FOR SLEEP Hold The Deor (Sire/Warner Bros.)	239/27	CHEVELLE The Fad (Epic)	151/41
TOTAL STATIONS:	32	TOTAL STATIONS:	22
APOCALYPTICA FEAT. COREY TAYLOR I'm Not Jesus	211/74	FLYLEAF Breathe Today (A&M/Octone/Interscope)	148/13
(Jive/Zomba)		TOTAL STATIONS:	12
TOTAL STATIONS:	28	R.E.M.	142/142
KATE NASH Foundations	164/46	Supernatural Superserious (Warner Bros.)	142/142
(Fiction/Geffen/Interscope)		TOTAL STATIONS:	23
TOTAL STATIONS:	13		

MOST INCREASED PLAYS INCREASE IN +276 **PANIC AT THE DISCO** Nine In The Afternoon (Decaydance/Fueled By SIAN +31, KUCD +23, WRWK +20, KNXX +18, WSUN +17, KJEE +14, CIMX +13, KROX +11, WPBZ +10, WBTZ +9 +162 10 YEARS Beautiful (Universal Republic) WMFS +16. KQRA +14, WRZX +13, KNXX +11, KDGE +11, WJBX +11, WFXH +9, WPBZ +9, WRXL +9, KUCD +8 +160 ATREYU Falling Down (Hollywood) WZJO +16, WTZR +12, KMYZ +11, KQXR +10, WBTZ +10, WRWK +10, KFMA +8, WCYY +8, KUCD +8, WJBX +8 +142 Supernatural Superserious (Warner Bros.) WEQX +23, KNRK +22, XETH +19, KWOO +18, SIAN +14, KBZT +13, KITS +5, KNDO +4, KRBZ +4, WFNX +3 +103 SEETHER Rise Above This (Wind-up)
KFMA +23, WSUN +20, WBTZ +18, WMFS +13, KTCL +8,
WBCN +8, WZNE +8, WJRR +3, KXTE +1, KDCE +1

FOR WEEK ENDING FEBRUARY 10, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
69 alternative and 26 Canada rock stations are electronically monitored by Nielsen Broadcast
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# **ACTIVE ROCK**

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► CHEVELLE I ANDS THE LONE AIRPOWER THIS WEEK WITH "THE FAD" (22-18, UP 131 PLAYS).

Post of 1	LASTWEEK	WENTHE	ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PLA TW	\YS */-	AUDIEI MILLIONS	
0	1	Ð	PUDDLE OF MUDD PSYCHO	FLAWLESS/GEFFEN/INTERSCOPE	1771	+62	6.578	1
ž	.2	35	SEETHER FAKE IT	11 WIND-UP	1589	-79	6.185	2
3	-3	27	AVENGED SEVENFOLD ALMOST EASY	HOPELESS/WARNER BROS.	1574	-39	4.821	3
0	4	٦	FOO FIGHTERS LONG ROAD TO RUIN	ROSWELL/RCA/RMG	1426	+83	4.794	4
5	5	31	SIXX: A.M. LIFE IS BEAUTIFUL	ELEVEN SEVEN	1232	-98	4.542	5
6	6	26	HURT TEN TON BRICK	CAPITOL	1214	-8	3.027	8
0	7	20	KORN HOLD ON	VIRGIN	1071	+22	3.063	7
3	8	18	BREAKING BENJAMIN UNTIL THE END	HOLLYWOOD	1065	+59	3.299	6
3	12	_0	FIVE FINGER DEATH PUNCH THE BLEEDING	FIRM	943	+69	2.524	11
10	10	7	LINKIN PARK SHADOW OF THE DAY	WARNER BROS.	938	+25	2.995	10
0	16	3	THEORY OF A DEADMAN	604/ROADRUNNER/RRP	878	+218	2.236	14
12	9	24	ANOTHER ANIMAL BROKEN AGAIN	UNIVERSAL REPUBLIC	762	-153	2.304	12
B	18	4	ASHES DIVIDE THE STONE	ISLAND/IDJMG	755	+125	1.866	17
14	13	32	SERJ TANKIAN EMPTY WALLS	SERJICAL STRIKE/REPRISE	737	-109	2.182	15
Б	n	30	ATREYU BECOMING THE BUILL	HOLLYWOOD	709	-176	1.981	16
16	15	28	FOO FIGHTERS THE PRETENDER	ROSWELL/RCA/RMG	677	+6	3.004	9
7	14	23	KILLSWITCH ENGAGE HOLY DIVER	ROADRUNNER/RRP	667	-86	2.270	13
38	22	4		AIRPOWER EPIC	662	+131	1.533	19
9	20	9	BULLET FOR MY VALENTINE SCREAM AIM FIRE	JIVE/ZOMBA	631	+26	1.161	29
20	17	20	RED LETGO	ESSENTIAL/RED	616	-32	1.358	24
1	31	3	ATREYU FALLING DOWN	HOLLYWOOD	540	+163	1.196	26
22	23	-5	ALTER BRIDGE WATCH OVER YOU	UNIVERSAL REPUBLIC	538	+27	1.504	20
22	19	83	KID ROCK AMEN	TOP DOG/ATLANTIC	500	-122	1.398	21
24	21	12	OZZY OSBOURNE BLACK RAIN	EPIC	498	-96	1.396	22
29	27	34	ENDEVERAFTER I WANNA BE YOUR MAN	RAZOR & TIE	472	+26	0.863	33
26	2E	12	AIRBOURNE TOO MUCH, TOO YOUNG, TOO FAST	ROADRUNNER/RRP	457	+16	1.382	23
9	32	16	THREE DAYS GRACE RIOT	JIVE/ZOMBA	456	+95	1.180	27
28	25	111	EGYPT CENTRAL YOU MAKE ME SICK	FAT LADY/ILG	451	+38	0.869	32
29	25	18	MUDVAYNE DULL BOY	EPIC	439	-44	1.164	28
30	•	EW	APOCALYPTICA FEATURING COREY TA I'M NOT JESUS	AYLOR MOST ADDED JIVE/ZOMBA	404	+216	1.304	25
T	25	19	GODSMACK GOOD TIMES BAD TIMES	UNIVERSAL REPUBLIC	403	-81	1.737	18
D	3C	15	NONPOINT MARCH OF WAR	BIELER BROS.	398	-15	0.723	34
0	33	9	DROWNING POOL ENEMY	ELEVEN SEVEN	385	+25	0.66	36
0	32	JO.	BLOODSIMPLE OUT TO GET YOU	REPRISE	348	+5	0.489	
35	N	E₩	10 YEARS MOST II BEAUTIFUL	NCREASED PLAYS UNIVERSAL REPUBLIC	<b>3</b> 36	+262	0.920	30
36	35	2	SAVING ABEL ADDICTED	VIRGIN	313	+80	0.510	
37	35	8	FLYLEAF BREATHE TODAY	A&M/OCTONE/INTERSCOPE	307	-4	0.642	37
38	N	ev i	SERJ TANKIAN SKY IS OVER	SERJICAL STRIKE/REPRISE	306	+98	0.719	35
39	26	15	OPERATOR NOTHING TO LOSE	ATLANTIC	300	-150	0.617	38
40		14	COURSE OF NATURE ANGERCAGE	SILENT MAJORITY/ILG	269	-2	0.591	39

MOST AD	DED
ARTIST TITLE / LABEL	NE STATION
APOCALYPTICA FEA	т.
I'm Not Jesus (Jive/Zomba) KLAQ, KXXR, WBSX, WCCC WKQZ, WMMR, WRXW, WT WYBB	, WIYY, WKLQ, FX, WWBN,
SEETHER Rise Above This	1
(Wind-up) KHTB, KLAQ, KOMP, KZBD, WQXA, WRIF, WRUF, WXQF	WBUZ, WKŁQ, ₹, XM Squizz
ATREYU Falling Down	10
(Hollywood) KICT, KNCN, WBUZ, WBZX, WRXR, WTPT, WWWX, WZ	WIYY, WLZX, MR
SEVENOUST Prodigal Son (7Bros/Asylum) KHTQ, KZBD, Sirius Octane, WJJO, WKLQ, WXQR, WZO	WBYR, WIIL, R, XM Squizz
10 YEARS	
Beautiful (Universal Republic) KLAQ, KRZR, WBSX, WQXA WTFX, WWIZ, WWWX, WX	A, WRXW, ZZ
THEORY OF A DEAD So Happy	MAN 8
(604/Roadrunner/RRP) KNCN, KRZR, KXFX, KZBD, WTFX, WTKX	WIYY, WMMR,
SAVING ABEL Addicted	(
(Virgin) KDJE, WBYR, WCHZ, WRXF WWWX	R, WWIZ,
SERJ TANKIAN Sky Is Over (Seriical Strike/Reprise)	
(Serjical Strike/Reprise) WAAF, WRUF, WRXW, WTF. WZMR	X, WWBN,
CHEVELLE The Fad (Epic)	, MAZNAD
EGYPT CENTRAL	, WZMR
You Make Me Sick (Fat Lady/ILG) KILO, KNCN, WCCC, WZMR,	



N	EW ANI	DACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAY /GAII
12 STONES Anthem For The Underdog (Wind-up)	254/50	CINDER ROAD Should've Known Better (Caroline)	121/
TOTAL STATIONS:	30	TOTAL STATIONS	- 1
VELVET REVOLVER Get Out The Door (RCA/RMG)	251/9	RISE AGAINST The Good Left Undone (Geffen/Interscope)	104/
TOTAL STATIONS	24	TOTAL STATIONS:	- 7
BLACK TIE Shockwave (Interscope)	209/35	LINKIN PARK Given Up (Warner Bros.)	100/2
TOTAL STATIONS:	23	TOTAL STATIONS:	-
DRAGONFORCE Through The Fire And Flames (Roadrunner/RRP)	188/18	DEAF PEDESTRIANS Hail To The Geek (Dotpointperiod/Capitol)	86/
TOTAL STATIONS:	26	TOTAL STATIONS:	- 1
SOILWORK Exile (Nuclear Blast/Caroline)	145/5	THOUSAND FOOT KRUTCH Falls Apart (Tooth & Nail)	85/5
TOTAL STATIONS:	18	TOTAL STATIONS:	1

MOST INCREASED **PLAYS** +262 10 YEARS Beautiful (Universal Republic) KXXR +4, WWWX +4, KQRC +14, WCCC +14, WZOR +13, WKQZ +13, KUPD +13, WLZX +12, KHTQ +11, KRZR +11 +218 THEORY OF A DEADMAN **So Happy** (604/Roadrunner/RRP) WRZK +15, WRXW +13, KDJE +13, KNCN +13, KZRQ +11, WXQR +10, WTFX +10, KOMP +10, KRZR +10, WTKX +9 +216 **APOCALYPTICA FEAT. COREY** l'm Not Jesus (Jive/Zomba) KXXR +18, WXQR +17, KZRQ +15, WBYR +14, WAAF +13, WZOR +10, KDOT +10, WBSX +9, KRXQ +9, WTFX +9 +163 Falling Down (Hollywood)
WRXW 43, WWWX 12, WRXR 12, WWIZ 10, WYY 10, WCHZ 19, WRZK 8, KUPD 18, KDJE 16, KNCN 16 CHEVELLE +131 The Fad (Epic)
WXQR +21, WRZK +14, WQXA +10, WCCC +9, WCPR+9,
KKT +9, WKLQ +8, WYBB +7, KOMP +6, KDOT +5

FOR WEEK ENDING FEBRUARY 10, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
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FEBRUARY 15, 2008

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► THEORY OF A DEADMAN EARNS IN OST ADDED AND MOST INCREASED PLAYS HONORS FOR A SECOND STRAIGHT WEEK (UP 45) AS "SO HAPPY" RISES 18-12.

IHIS WEER	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL		PL:	AYS +/-	AUDIENCE MILLIONS RANK	
1	1	24	SEETHER FAKEIT	NO. 1 (13 WKS) 13 WIND-UP	435	+29	1.502	1
2	2	32	SIXX: A.M. LIFE IS BEAUTIFUL	ELEVEN SEVEN	394	+14	1.274	2
3	3	13	LINKIN PARK SHADOW OF THE DAY	WARNER BROS.	318	+21	1.133	3
0	5	16	PUDDLE OF MUDD PSYCHO	FLAWLESS/GEFFEN/INTERSCOPE	308	+36	0.999	4
9	8	10	FOO FIGHTERS LONG ROAD TO RUIN	ROSWELL/RCA/RMG	249	+37	0.643	7
5	4	14	KID ROCK AMEN	TOP DOG/ATLANTIC	249	-27	0.700	6
7	7	54	FINGER ELEVEN PARALYZER	11 <sup>3</sup> WIND-UP	243	+27	0.741	5
3	6	26	ALTER BRIDGE RISE TODAY	UNIVERSAL REPUBLIC	239	+8	0.642	8
Э	9	40	THREE DAYS GRACE NEVER TOO LATE	JIVE/ZOMBA	217	+12	0.602	11
.0	10	27.	FOO FIGHTERS THE PRETENDER	ROSWELL/RCA/RMG	191	-6	0.638	9
•	11-	5	THE BLACK CROWES GOODBYE DAUGHTERS OF THE REVOLUTION	SILVER ARROW	188	+24	0.569	12
2	18	3	THEORY OF A DEADMAN MOST IN SO HAPPY	CREASED PLAYS/MOST ADDED 604/ROADRUNNER/RRP	151	+45	0.559	13
3:	12	30	HELLYEAH ALCOHAULIN' ASS	EPIC	151	-12	0.634	10
0	19	n	AIRBOURNE TOO MUCH, TOO YOUNG, TOO FAST	ROADRUNNER/RRP	134	+28	0.226	22
5	14	18	GODSMACK GOOD TIMES BAD TIMES	UNIVERSAL REPUBLIC	130	-3	0.341	15
6	17	7	BUCKCHERRY SORRY	ELEVEN SEVEN/ATLANTIC/RRP	129	+11	0.516	14
7	13	17	AVENGED SEVENFOLD ALMOST EASY	HOPELESS/WARNER BROS.	128	-6	0.206	25
-8	15	14	LENNY KRAVITZ BRING IT ON	VIRGIN	120	-2	0.274	19
9	16	15	OZZY OSBOURNE BLACK RAIN	EPIC	118	-4	0.264	20
20	21	9	BREAKING BENJAMIN UNTIL THE END	HOLLYWOOD	94	+12	0.298	16
21	20	20	DAUGHTRY CRASHED	RCA/RMG	89	-8	0.201	26
22	25	2	THREE DAYS GRACE RIOT	JIVE/ZOMBA	68	+15	0.278	17
23	22	î	BRAD DELP & BARRY GOUDRE ROCKIN' AWAY	<b>AU</b> AZOFF	68	-2	0.221	24
2	26	3	HELLYEAH THANK YOU	EPIC	66	+15	0.249	21
3	24	19.	ANOTHER ANIMAL BROKEN AGAIN	UNIVERSAL REPUBLIC	61	+6	0.110	
26	27	2	ASHES DIVIDE THE STONE	island/idumg	58	+9	0.147	28
27	23	8	ENDEVERAFTER I WANNA BE YOUR MAN	RAZOR & TIE	55	-10	0.091	-
23	PI	EW	10 YEARS BEAUTIFUL	UNIVERSAL REPUBLIC	52	+27	0.277	18
9	30	3	HURT TEN TON BRICK	CAPITOL	51	+5	0.100	-
50	P	EW	ALTER BRIDGE WATCH OVER YOU	UNIVERSAL REPUBLIC	47	+15	0.127	-

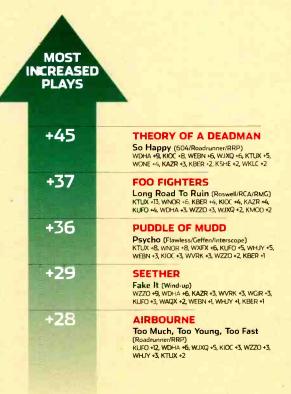
MOST ADDED
ARTIST NEV
TITLE / LABEL STATIONS
THEORY OF A DEADMAN 3 So Happy (604/Roadrunner/RRP) KIOC, WNOR, WVRK
THREE DAYS GRACE 2 Riot (Live/Zomba) KMOD, KTUX
APOCALYPTICA FEAT. COREY TAYLOR I'm Not Jesus (Jive/Zomba) KBER, WKLC
10 YEARS 2 Beautiful (Universal Republic) KBER, KUFO
FOO FIGHTERS Long Road To Ruin (Rosweil/RCA/RMG) WVRK
AIRBOURNE Too Much, Too Young, Too Fast (Roadrunner/RRP) KUFO
VELVET REVOLVER  Get Out The Door (RCA/RMC) WVRK
COLLECTIVE SOUL.  New Vibration (EI) WGIR
R.E.M. Supernatural Superserious (Warner Bros.) WHJY
ADDED AT WVRK Columbus, GA OM: Brian Waters PD: Chris Chaos Foo Fighters, Long Road To Ruin, D
Theory Of A Deadman, So Happy, O Velvet Revolver, Get Out The Door, O

FOR REPORTING STATIONS PLAYLISTS GO TO:

ARTIST TITLE / LABEL	PLAYS !GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
COLLECTIVE SOUL New Vibrat on (EI)	41/8	KILLSWITCH ENGAGE Holy Diver [Roadrunner/RRP]	36/7
TOTAL STATIONS:	4	TOTAL STATIONS:	9
FIVE FINGER DEATH PUNCH The Bleeding (Firm)	40/9	SAVING ABEL Addicted (Virgin)	34/10
TOTAL STATIONS:	9	TOTAL STATIONS:	4
SIXX: A.M. Accidents Can Happen (Eleven Seven)	38/8	ATREYU Falling Down (Hollywood)	33/20
TOTAL STATIONS;	3	TOTAL STATIONS:	10

**NEW AND ACTIVE** 

WATCHOVERTOO		L REF OBEIC			www.RadioandR	ecoras.	COITI
		RECU	RREN	TS			
	LSEN BDS F	PLAYS LW	THIS WEEK	ARTIST TITLE / IMPRINT / PROMOTION LABEL	1) NIELSEN BDS CERTIFICATIONS	PL.	AYS LW
OZZY OSBOURNE I DCN'T WAR NA STOP (EPIC)	139	158	6	GUNS N' ROSES SWEET CHILD O' MINE (GEFFEN#NTERSCOPE)		103	101
LIMKIN PARK WHAT I'VE DNE (WARNER BROS.)	134	133	7	AEROSMITH SWEET EMOTION (COLUMBIA)		102	94
AC/DC BACK IN BLÆIK (LEGACY/EPIC)	108	107	8	PINK FLOYD  ANOTHER BRICK IN THE WALL (PART II) (COLUMBIA)		100	m
PAPA ROACH FOFEVER (E_TONAL/GEFFEN/INTERSCOPE)	107	107	9	RUSH TOM SAWYER (ANTHEM/MERCURY/UME)		97	96
NICKELBACK ROCKSTAR (ROADRUNNER)	104	87	1C	PEARL JAM EVEN FLOW (EPIC)		95	94



FOF WEEK ENDING FEBRUARY 10, 2008
LECEND: See legend to charts in charts section for rules and symbol explanations.
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WONE/Alron, CH\* CM Chuck Collins FD: T.K. O Grady #PE/MD: Tim Daugherty

KZP.R/All uque sque, NM<sup>4</sup> CM: Bill May
FD: Phil Mahoney
MD: Rob Brothers

WZZO/Al entown, PA\* ND: Keith Joyer

KW HL/Ar chorage, AK FD/ √D: Brad Sternett

WTDS/Augustas ME □M\_PD: Steve Smith △PE: Chris Rush

KIOC/Beaumont, TX\* OM: Trey Poston PD: Joey Armstrong

WPTQ/Bowling Green, KY OM/PD: Alex "Axe" Parocai APD/MD: Monty Foster

WROK/Canton, OH\*

WPXC/Cape Cod, MA PD/MD: Suzanne Tonaire

WKLC/Charleston, WV\* OM/PD: Jay Nunley APD: Brian Thompson MD: Dawn Cox

WEBN/Cincinnat OH\* OM/PD: Scott Reimart MD: Dave Fritz

WMMS/Cleveland, OH\*

WVRK/Columbi = GA\* OM: Brian Waters PD: Chris Chaos

KAZR/Des Moines, IA\* OM: Scott Allen PD: Ryan Patrick MD: Andy Hall

WQCM/Hagerstown, MD OIVI: KICK Alexandel PD/MD: Mike Holder

# WRYC/Huntington, WV

**ROCK REPORTERS** 

PD: Reeves Kirtner APD Stephen Perry

WJXQ/Lansing, MI\* OM: Paul Cashin PD: Sheri Vegas

WGIR/Manchester, NH\* PD: Chris "Doc" Garrett

WXFX/Montgomery, AL\* PD: Rick Hendrick

WDHA/Morristown, NJ\* PD: Tony Paige APD: Curtis Kay

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## WNOR/Norfolk, VA\* PD: Harvey Kojan APD/MD: Sonja Morrell

WXMM/Norfolk, VA\* OM/PD: John Shomby

KCLB/Palm Springs, CA OM/PD: Jen Shevlin MD: Jenn Brewski

KUEO/Portland, OR\* PD: Chris Patyk APD/MD: Dan Bozyk

WHJY/Providence, RI\* PD: Scott Laudani

## KCAL/Riverside, CA\* PD: Steve Hoffman APD/MD: Daryl Norsell

WXRX/Rockford, IL

D: Jim Stone
MD: Jon Schulz

KBER/Salt Lake City, UT\* □D: Kelly Hammer □PD/MD: Darby Wilcox

KZOZ/San Luis Obispo, CA OM: Pepper Daniels PD/MD: Dusty Rhoads

KTUX/Shreveport, LA\* JM/PD: Gary McCoy 4PD/MD: Randy Hill

KSHE/St. Louis, MO\* OM: Rick Balis APD: Katy Kruze MD: Guy Favazza

WAQX/Syracuse, NY\* OM: Tom Mitchell PD: Alexis APD/MD: Don Kelley

KMOD/Tulsa, OK\* OM/PD: Don Cristi

**WMZK/Wausau, WI** PD: Jeff Cecil

KBZS/Wichita Falls, TX

<sup>\*</sup> Monitored Reporters

23

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ARTIST

FOO FIGHTERS LONG ROAD TO RUIN

LINKIN PARK SHADOW OF THE DAY

SIXX: A.M. LIFE IS BEAUTIFUL

AGAINST ME! THRASH UNREAL

MATTHEW GOOD I'M A WINDOW .

THE TREWS HOLD ME IN YOUR ARMS .

AIRBOURNE TOO MUCH, TOO YOUNG, TOO FAST

FINGER ELEVEN I'LL KEEP YOUR MEMORY VAGUE .

QUEENS OF THE STONE AGE MAKE IT WIT CHU

STATE OF SHOCK HEARTS THAT BLEED .

THEORY OF A DEADMAN SO HAPPY

WINTERSLEEP WEIGHTY GHOST

**ECONOLINE CRUSH DIRTY** 

PUDDLE OF MUDD PSYCHO

EDDIE VEDDER HARDSLIN .

LENNY KRAVITZ BRING IT ON

THREE DAYS GRACE RIOT .

FOO FIGHTERS THE PRETENDER

NEVERENDING WHITE LIGHTS ALWAYS

RADIOHEAD BOOYSNATCHERS

SERJ TANKIAN EMPTY WALLS

RAINE MAIDA YELLOW BRICK ROAD

JIMMY EAT WORLD BIG CASINO

BILLY TALENT THIS SUFFERING .

FOXBORO HOT TUBS MOTHER MARY

VELVET REVOLVER THE LAST FIGHT

BUCKCHERRY SORRY

FEBRUARY 10, 2008

KID ROCK AMEN

AGAINST ME! STOP

**▶ QUEENS OF THE STONE AGE** LANDS ITS THIRD CANADA ROCK TOP 10 AS "MAKE IT WIT CHU" JUMPS 13-10.

**CANADA ROCK** 

POWERED BY

DMDS ATAL DOWNLOADS AILABLE AT DMDS.COM

-2

-16

-41

+54

-2

-57

0

-10

+49

+19

+74

-77

+18

+20

-19

-36

-17

-6

+29

+12

-6

-15

-32

-41

-11

-1

+49

+31

.9

PLAYS

584

514

405

402

363

357

353

321

278

272

257

251

234

222

222

220

206

184

173

157

141

138

130

125

122

116

114

114

IMPRINT / PROMOTION LABEL

ROSWELL/RCA/SONY BMG

WARNER BROS./WARNER

THE BUMSTEAD/UNIVERSAL

REKORDS REKORDS/INTERSCO

ROADRUNNER/WARNER

FLEVEN SEVEN

SIRE/WARNER

WIND-UP

UNIVERSAL

CORDOVA BAY

604/UNIVERSAL

DEDENDENT/EMI

VIDCIMIENT

JIVE/SONY BMG

MAPLEMUSIC

ATLANTIC/WARNER

JINGLE TOWN

RCA/SONY 8MG

ELEVEN SEVEN/UNIVERSAL

FLAWLESS/GEFFEN/UNIVERSAL

MONKEY WRENCH/J/SONY BMG

TOP DOG/ATLANTIC/WARNER

SIRE/REPRISE/WARNER

ROSWELL/RCA/SONY BMG

SERJICAL STRIKE/REPRISE/WARNER

TINY EVIL/INTERSCOPE/UNIVERSAL

WIND-UP

# ALTERNATIVE & ACTIVE REPORTERS

		_				_
ΑI	T	ᇚ	м	AT	IV	
Αl	-11	EK	IX	AT	I۷	_

WEQX/Albany, NY\*

MD: Amber Miller

WHRL/Albany, NY\*

PD/MD: Tim Noble KROX/Austin, TX\*

PD: Lynn Barstow MD: Toby Ryan

KRAB/Bakersfield, CA\* OM: Steve King PD/MD: Danny Spanks APD: Jared Mann

KNXX/Baton Rouge, LA\* OM/PD: Dave Dunawa APD: Phillip Kish MD: Darren Gauthier

KOXR/Roise, ID\* OM: Dan McColly PD: Jeremy Nicolato

MD: Jeremi Smith WBCN/Boston, MA\*

PD: Dave Wellingt MD: Dan O'Brien WFNX/Boston, MA\*

MD: Paul Driscoll WBTZ/Burlington, VT\*

APD/MD: Kevin Mays WZJO/Charleston, WV\*

WEND/Charlotte, NC\* PD/MD: Jack Daniel

WKQX/Chicago, IL\*

WSWD/Cincinnati, OH\*

APD: Julie Evans

WKRK/Cleveland, OH\*

WARO/Columbia, SC\* MD: Matt Lee

WWCD/Columbus, OH\*

PD: Andy "Andyman" Davis

KDGE/Dallas, TX\* OM/PD: Vince Richards APD: Chris Ryan

WXEG/Dayton, OH\*

PD: Steve Kramer

KTCL/Denver, CO\* MD: Eric "Boney" Clouse

CiMX/Detroit, Mi\*

MD: Jay Hudson

KXNA/Favetteville, AR

WJBX/Ft. Myers, FL\* APD: Anthony "Roach" Proffitt MD: Jeff Zito

WGRD/Grand Rapids, MI\*

WXNR/Greenville, NC\* OM: Bruce S MD: Blando

KUCD/Honolulu, HI\* PD: Adam Carr MD: Chris Sampaio

KTBZ/Houston, TX3

WRZX/Indianapolis, IN1

WTZR/Johnson City, TN<sup>4</sup>

KRBZ/Kansas City, MO\* OM: Bob Edwards PD: Greg Bergen APD/MD: Jason Ulanet

WNFZ/Knoxville, TN<sup>4</sup> OM: Terry Gillinghan PD: Shane Cox APD/MD: Valerie Hale

KETE/Lafavette, LΔ\* PD: Scott Peri MD: Jude Vice

KXTE/Las Vegas, NV\* MD: Homie Poose

KROQ/Los Angeles, CA\* APD: Gene Sandbloom

WLRS/Louisville, KY\* APD/MD: Joe Stamr

MD-Lisa Worder

PD: Rob Cressman MD: Sydney Nabors

WLUM/Milwaukee, WI\* MD: Chris Calef

WHTG/Monmouth, NJ\* PD: Terrie Carr MD: Matt Murray

WKZQ/Myrtle Beach, SC OM/PD: Mark McKinn MD: Mase Brazelle

WROX/Norfolk, VA\* OM/PD: Jay Micha

KHBZ/Oklahoma City, OK\*

PD: Jeff Blackburn

KMRJ/Palm Springs, CA

WJRR/Orlando, FL\*

APD/MD: Dwight Arnold

KEDJ/Phoenix, AZ\* APD/MD: Tim Virgin

WXDX/Pittsburgh, PA\* OM/PD: John Mosch MD: Vinnie Ferguson

WCYY/Portland, ME\* PD: Herb Ivy MD: Brian James

KNRK/Portland, OR\* APD: Jaime Cooley

WBRU/Providence, RI\* OM: Mark Stachowsk PD: Chris Novello

MD: Nick Castillo KRZQ/Reno, NV\* OM: Mark Keef PD: Melanie Flores

MD: Chris Payne

WDYL/Richmond, VA\*

WRXL/Richmond, VA\* PD/MD: Casey Krukowski

KCXX/Riverside, CA\* APD/MD: Bobby Sato

WZNE/Rochester, NY PD/MD: Dann

KWOD/Sacramento, CΔ\* OM/PD: Curtiss Joh MD: Andy Hawk

KXRK/Salt Lake City, UT\* PD: Todd Noker APD: Corey O'Brien MD: Artie Fufkin

KBZT/San Diego, CA\* PD: Garett Michael APD: Mike Hansen MD: Mike Hallorar

XFTRA/San Diego, CA\* MD: Capone

KITS/San Francisco, CA\* PD: Dave Numme APD/MD: Aaron Axelsen

KCNL/San Jose, CA\*

KJEE/Santa Barbara, CA\* PD: Eddie Gutierrez MD: Dave Hanacek

Music Choice Alternative/Satellite MD: Gary Susalis

Sirius Alt Nation/Satellite\* UM: Gregg Steele PD: Rich McLaughlin APD: Khaled Elseba

XM Ethel/Satellite\* PD: Steve Kingsto MD: Erik Range

WFXH/Savannah, GA\* PD: Boome APD/MD: Leslie Scott

KNDD/Seattle, WA1

PD: Lazlo APD: Jim Keller MD: Andrew Harms

KQRA/Springfield, MO\* MD: Shadow Williams

KDNT/St Louis MO1 PD: Tommy Matterr APD: Kyle Guderian MD: Scott Rizzuto

WKRL/Syracuse, NY\*

WSUN/Tampa, FL\*

WRWK/Toledo, OH\* PD: Dan McClintock APD/MD: Carolyn Stone

KFMA/Tucson, AZ<sup>4</sup> PD: Matt Spry

APD: Chris Firmage MD: Greg Rampage

KMYZ/Tulsa, OK\*

WWDC/Washington, DC\*

APN: Dave Hennessy MD: Greg Roche WPBZ/West Palm Beach,

PD: John O'Connel MD: Ross Mahoney

WSFM/Wilmington, NC OM: Jerry Mac PD/MD: Mike Kennedy

**ACTIVE** 

KEYJ/Abilene, TX PD/AMD: Frank Pain WZMR/Albany, NY d: Kevin Callahar PD: Nik Rivers APD/MD: Christy Taylor

KTEG/Albuquerque, NM\* OM/PD: Bill May MD: Aaron "Buck" Burnett

WWWX/Appleton, WI PD/MD: Guy Dark

WJSE/Atlantic City, NJ APD/MD: Shawn Castelluccio

WCHZ/Augusta, GA\* OM: Harley Drew PD: Chuck Williams

WIYY/Baltimore, MD\* APD/MD: Rob Heckman

WCPR/Biloxi, MS\* OM: Kenny Vest APD/MD: Maynard

WKGB/Binghamton, NY APD/MD: Tim Boland

WAAF/Boston, MA\* PD: Ron Valeri MD: Mistress Carrie

WEDG/Buffalo, NY\*

WYBB/Charleston, SC\* MD: Amy Hutto

WRXR/Chattanooga, TN\* OM: Kris Van Dyke PD: Boner

WIIL/Chicago, IL\* OM/PD: John Perry APD: Tom Kief MD: Steve Salzman

KRQR/Chico, CA PD: Neil Randall

KILO/Colorado Springs, CO\* MD: Jack Mehoff

WBZX/Columbus, OH<sup>4</sup> PD: Hal Fish APD/MD: Ronni Hunter

KNCN/Corpus Christi, TX\* OM/PD: Paula Newell APD/MD: Monte Montana

KBPI/Denver, CO\* APD/MD: Aaron "Double A"

WRIF/Detroit, MI\* OM/PD: Doug Podell APD/MD: Mark Pennington

KRBR/Duluth, MN OM/PD: Mark Fleische

KLAO/El Paso, TX\* APD/MD: Glenn Garza

WGBF/Evansville, IN OM/PD: Mike Sanders APD/MD: Slick Nick

WWBN/Flint, MI\* KOMP/Las Vegas, NV\* OM: J. Patrick PD: Brian Beddow MD: Carlota APD/MD: Tony LaBrie

KZCD/Lawton, OK KRZR/Fresno, CA\* APD: J.C. "Kelso" Kellisor APD/MD: Skippy

WRUF/Gainesville, FL\* OM/PD: Harry Guscoti MD: Kyle Devlin

WBYR/Ft. Wayne, IN\*

WKLO/Grand Rapids, MI\* PD/MD: Michael Grey

WZOR/Green Bay, WI\* PD: Joe Calgaro APD: Cutter MD: Borna Velic

WXQR/Greenville, NC\*

WTPT/Greenville, SC\* OM/PD: Mark Hendrix MD: Twisted Todd

WOXA/Harrisburg, PA\* APD/MD: Nixon

WCCC/Hartford, CT\* PD: Michael Picozzi APD/MD: Mike Karolyi

WAMX/Huntington, WV APD: Robin Wilds

WRTT/Huntsville, AL\* OM/PD: Lee Reynolds APD/MD: Clay Sanders

WRXW/Jackson, MS\* PD/MD: Brad Stevens

WRZK/Johnson City, TN\* PD/MD: Scott Onks

KORC/Kansas City, MO<sup>4</sup> OM/PD: Bob Edwar MD: Paul Marshall

WXZZ/Lexington, KY\* OM: Robert Lindsey PD: Johnny Maze APD: Twitch

KDJE/Little Rock, AR\* OM: Sonny Victory PD: Jeff Petterson MD: Adam Peterson

WTFX/Louisville, KY\* MD: Frank Webb

KFMX/Lubbock, TX

WJJO/Madison, WI\* PD: Randy Hawke APD/MD: Blake Patton

KFRO/McAllen, TX\* KBRE/Merced, CA

APD/MD: Mikey Martinez WHOR/Miami, FL<sup>a</sup> OM: David Israe PD: Kevin Vargas

MD: Dave Ha

KXXR/Minneapolis, MN\* OM: Dave Hamilto PD: Wade Linder APD/MD: Pablo

WRAT/Monmouth, NJ\* OM/PD: Carl Craft APD/MD: Robyn Lane

WCLG/Morgantown, WV OM/PD: Jeff Miller

WBUZ/Nashville, TN\* OM: Dean Warfield PD/MD: Troy Hanson APD: Zigz

KATT/Oklahoma City, OK\* OM/PD: Chris Bake MD: Jake Daniels

WYYX/Panama City, FL PD: Chris Alan APD/MD: Stroke

WTKX/Pensacola, FL\* APD/MD: Mark The Shark WIXO/Peoria II OM/PD: Matt Ba

WMMR/Philadelphia, PA\* PD: Bill Weston APD: Chuck Damico

MD: Sean "The Rabbi" Tyszler

KUPD/Phoenix, AZ\* D/MD: Larry McF

KDOT/Reno, NV\* OM: Jim McClain PD/MD: Jave Patterson

KRXQ/Sacramento, CA<sup>4</sup> OM/PD: Jim Fox

WKOZ/Saginaw, MI\* ΔPD/MD: Matt Bingbar

WZBH/Salisbury, MD OM: Sue Timmons PD: Sean McHugh MD: Chris Steele

KHTB/Salt Lake City, UT PD: Kayvon Motiee APD/MD: Roger Orton

KISS/San Antonio, TX\*

KIOZ/San Diego, CA\* PD/MD: Shauna Moran-Brown

KURO/San Luis Obispo, CA APD/MD: Stephanie Bell

KXFX/Santa Rosa, CA\*

Music Choice Rock/Satellite MD: Gary Susalis

Sirius Octane/Satellite\*

OM: Gregg Steel PD: Jeff Regan XM Squizz/Satellite<sup>4</sup>

MD: Grant Random

 indicates CanCon KISW/Seattle, WA\* OM/PD: Dave Rick APD: Ryan Castle

WHBZ/Sheboygan, WI MD: Dave Nelson

WRBR/South Bend. IN OM/PD: Ron Stryke

KHTO/Spokane, WA\* PD/MD: Barry Ben APD: Kris Siebers

KZBD/Spokane, WA\* OM/PD: Frank Jackson

WLZX/Springfield, MA\* PD/MD: Courtney Quinn

KZRO/Springfield, MO\* OM: Chris Cannor PD: Simon Nytes

WXTB/Tampa, FL\* OM: Brad Hardin PD: Double Down APD: Mike Killahrew

WKLL/Utica, NY KFMW/Waterloo, IA OM/PD: Michael Cross

KICT/Wichita, KS\* MD: Rick Thomas

WBSX/Wilkes Barre, PA\*

PD/MD: James McKay KATS/Yakima, WA OM/PD: Ron Harris

WWIZ/Youngstown, OH\*

Monitored Reporters

**FEBRUARY 15, 2008** 





The latest, most up-to-date call times for the Triple A panel

# **Triple A Panel Check List**

# John Schoenberger

JSchoenberger@RadioandRecords.com

OK, promotion people! You have been clamoring for an updated music call times list from me for close to a year. Since we recently added several new stations to the triple A reporting panel, I decided to heed your request. Below is the most up-to-date list on the planet.

Station/Market, Title, Name, Phone Number, Music Call Times

**CIDR/Detroit**, PD, Matt Franklin, 313-961-9811, M-F 11 a.m.-3 p.m.

**KBAC/Santa Fe, N.M.**, Director of programming, Ira Gordon, 505-471-1067, Th-F 9 a.m.-11 a.m.

KBCO/Denver, MI), Mark Abuzzahab, 303-444-5600, noon-2 p.m.

**KCLC/5t. Louis**, MI), Will Baker, 636-949-4887, F 2 p.m.-5 p.m.

KCMP/Minneapolis, MD, Melanie Walker, 651–290–1118, T 1 p.m.-4 p.m.

KCUV/Denver, MD, Benji McPahil, 303-296-7034, T

**KDBB/Park Hills, Mo.**, PD, Glenn Berry, 573-431-1000, Th 11 a.m.-1 p.m.

KENZ/Salt Lake City, PD, Mike Peer, 801–484–6700, No set

**KFMU/Steamboat Springs, Colo.**, PD/MD, John Johnson, 970-879-5368, Th noon-2 p.m.

KFOG/San Francisco, MD, Kelly Ransford, 415-995-7098, W 3 p.m. -5 p.m.

**KGSR/Austin, MD**, Susan Castle, 512-908-4986, T 9 a.m.-11 a.m.

KINK/Portland, Ore., MI), Dean Kattari, 503-517-6071, Th

KHUM/Eureka, Calif., PD/MD, Mike Dronkers, 707-786-5104, W 2 p.m.-4 p.m.

KLRR/Bend, Ore., OM/PD, Doug Donoho, 541-382-5263, W 8 a.m.-10 a.m.

KMMS/Bozeman, Mont., PD, Michelle Wolfe, 406-586-2343, T 10 a.m.-noon

**KMTN/Jackson Hole, Wyo.**, PD, Mark Fishman, 307-733-4500, No set time

**KMTT/Seattle**, PD APD/MD, Shawn Stewart, 206-577-2490, T 3 p.m.-5 p.m.

KNBA/Anchorage, Alaska, MD, Danny Preston, 907-793-3519, W-Th 10 a.m.-noon

KOHO/Leavenworth, Wash., PD, Elliott Salmon, 509-548-1011, Th 1 p.m.-3 p.m.

**KOZT/Fort Bragg, Calif.**, APD/MD, Kate Hayes, 707-964-0095, W 1 p.m.-3 p.m.

KPIG/Monterey, OM, Frank Caprista, 831-722-9092, No set rime

**KPND/Sandpoint, Idaho**, PD/MD, Diane Michaels, 208–263–2012, W 8 a.m.-10 a.m.

KPRI/San Diego, AMD, Sean Smith, 858-320-7022, Th 11 a.m.-1 p.m.

**KPTL/Des Moines**, PD, Deeya McClurkin, 515–245–8900, No set time

KROK/Leesburg, La., PD, Sandy Blackwell, 337-537-9292,

T-Th 1 p.m.-3 p.m.

**KRSH/Santa Rosa, Calif.**, PD, Nate Campbell, 707-588-0707, W 10 a.m.-11:30 a.m.

KRVB/Boise, Idaho, MD, Tim Johnstone, 208–947–5601, Th 10 a.m.-noon

KRVO/Kalispell, Mont., MD, Mark Radway, 406-755-8700, T 10 a.m.-noon

**KSPN/Aspen, Colo.**, Director of programming, Sam Scholl, 970-925-5776. Th. 10.3 m.-noon

97()-925-5776, Th 10 a.m.-noon **KSUT/Durango, Colo.,** MI), Stasia Lanier, 97()-563-0255, Th

9 a.m.-noon

KTAO/Taos, N.M., GM/PD, Brad Hockmeyer, 505-758-

5826, W 11 a.m.-1 p.m. **KTBG/Kansas City**, PD, Jon Hart, 660-543-4491, T 10 a.m.-

noon **KTCZ/Minneapolis**, APD/MD, Thorn, 952-417-3292, No

KTHX/Reno, Nev., PD, Mark Keefe, 775-333-0123, No set time; APD/MD, Dave Herold, 775-333-0123, T-W-Th 10 a.m.-noon

**KUT/Austin**, MD, Jeff McCord, 512-471-1631, Th 1 p.m.-3 p.m.

KWMT/Tucson, PD Blake Rogers, 520-618-1677, Th-F 10 a.m.-noon; MD, Jennie Grabel, 520-618-2151, T-W 10 a.m.-noon

**KXLY/Spokane**, MD, Marie McCallister, 509–329–5027, W-Th 2 p.m.–3 p.m.

**KYSL/Breckenridge, Colo.**, PD, Tom Fricke, 970-262-3677, Th 10 a.m.-noon; MD, T.J. Sanders, 970-262-3677, W 1-3 p.m.

**WAPS/Akron**, PD, Bill Gruber, 330–761–3098, Th 10 a.m.-4 p.m.; MD, CG Gould, 303–761–3104, W 10 a.m.-4 p.m.

**WBJB/Monmouth, N.J.**, MD, Jeff Raspe, 732-224-2457, W 3 p.m.-5 p.m.

WCBE/Columbus, Ohio, MI), Maggie Brennan, 614-365-5555, Th 4 p.m.-6 p.m.

WCLZ/Portland, Maine, PD, Ethan Minton, 207-774-4561, No set time

**WCNR/Charlottesville, Va.**, PD, Brad Savage, 434-220-2300, W 3:30 p.m.-5:30 p.m.; MD, Jeff Sweatman, 434-220-2300, Th 10 a.m.-noon

**WCOO/Charleston, S.C.**, OM, Mike Allen, 843-769-4799, No set time; APD/MD, Joel Frank, 843-769-4799, No set time

**WDOD/Chattanooga, Tenn.**, OM/PD, Danny Howard, 423-321-6215, F 10 a.m.-1 p.m.; MD, Brad Steiner, 423-321-6200, Th 10 a.m.-noon

**WDST/Poughkeepsie, N.Y.**, MD, Dave Doud, 845-679-7266,Th 1-3 p.m.; assistant MD, Carmel Holt, 845-679-7600, M noon-2 p.m.

**WEHM/East Hampton, N.Y.,** MD, Harry Wareing, 631–267–7800, M 11 a.m.-2 p.m.

**WEXT/Albany, N.Y.**, PID/MID, Chris Wienk, 518–880–3400, Th-F 1 p.m.-3 p.m.

WFIV/Farragut, Tenn., GM, Brian Tatum, 865-218-5609, No set time

**WFPK/Louisville**, PD, Stacy Owen, 502-814-6519, Th 1 p.m.-3 p.m.

**WFUV/New York**, MD, Rita Houston, 718-817-4550, W 5 p.m.-7 p.m.; assistant MD, Russ Borris, 718-817-4550, W 5 p.m.-7 p.m.

WJCU/Cleveland, MD, Karoline Kramer Gould, 216-548-4747, Th 9 a.m.-noon

WKZE/Sharon, Conn., MD, Will Bailles, 845-758-9810, T No set time

WMMM/Madison, Wis., MD, Gabby Parsons, 608-826-1229, Th 10:30 a.m.-1:30 p.m.
 WMVY/Cape Cod, Mass., PD, PJ Finn, 508-693-7840, T-W-

Th noon-1 p.m.
WMWV/Conway, N.H., PD, Mark Johnson, 603-356-8870,

T-W 10 a.m.-noon
WNCW/Spindale, N.C., APD/MD, Martin Anderson, 828-

287–8000, T 3 p.m.–5 p.m.

WNRN/Charlottesville, Va., MD, Rhonda Chollock, 434-971-4096, W 3 p.m.-5 p.m.

**WNCS/Burlington, Vt.**, Pl.), Zeb Norris, 802-223-2396, No set time; Ml.), Jamie Canfield, 802-223-4295, W-Th-F 11 a.m.-1 p.m.

**WOCM/Ocean City, Md.**, PD, Skip Dixon, 410-524-4900, T 2 p.m.-3:30 p.m.

**WRNR/Baltimore**, OM, Bob Waugh, 410-626-0103, No set time; PD, Alex Cortright, 410-626-0103, W 10:30 a.m.-12:30 p.m.

WRLT/Nashville, APD/MD, Keith Coes, 615-242-5600, T-Th 2 p.m.-4 p.m.

**WRNX/Springfield, Mass**, APD, Kevin Johnson, 413–781–1011, Th noon–3 p.m.

**WRSI/Northampton, Mass.,** MD, Monte Belmonte, 414-586-74(0), W 1 p.m.-2 p.m.

WTMD/Baltimore, APD, Mike Matthews, 410-704-8938, T-F 11 a.m.-2 p.m.

WTTS/Indianapolis, PD, Brad Holtz, 812-332-3366, No set time; MD, Laura Duncan, 812-332-3366, Th 10 a.m.-1 p.m.

**WTYD/Williamsburg, Va.,** MD, Amy Miller, 757-565-1079, T 2 p.m.-3:30 p.m.

WUIN/Wilmington, N.C., PD, Beau Gunn, 910-772-6331, T noon-1 p.m.

**WVOD/Elizabeth City, N.C.**, PD, Matt Cooper, 252-475-1888, No set time; MD, Jeff White, 252-475-1888, W 10 a co -2 p.m.

WXPK/Westchester, N.Y., PD, Chris Herrmann, 914-397-0127 No set time; APD/MD, Rob Lipshutz, 914-397-0127, W-Th-F 11 a.m.-1 p.m.

**WXPN/Philadelphia**, assistant GM/PD, Bruce Warren, 215-746-3296, No set time; OM/MD, Dan Reed, 215-746-3293, No set time

WXRV/Boston, OM, Ron Bowen, 978-374-4733, No set time; APD/MD Catie Wilbur, 978-374-4733, T 9 a.m.-11 a.m.

**WXRT/Chicago**, OM/MD, John Farneda, 773-777-1700, Th 11 a.m.-2 p.m.

**WYEP/Pittsburgh**, MD, Mike Sauter, 412-697-2926, T 3 p.m.-6 p.m.

WYM5/Milwaukee, PD, Kedar Coleman, 414-475-8900, No set time

**WZEW/Mobile**, PD, Gene Murrell, 251-438-5460, No set time; MD, Lee Ann Konik, 251-438-5460, T-W-Th 3:30 p.m.-5 p.m.

**DMX Folk Rock**, MD, Dave Sloan, 310-696-4133, W 9 a.m.-5 p.m.

**Music Choice Adult Alternative**, PD, Justin Prager, 646-459-3314, F 3 p.m.-6 p.m.

Sirius Spectrum, PD, Gary Schoenwetter, 212-901-6506, No set time

XM Cafe, MD, Brian Chamberlain, 202-380-4454, T-W noon-2 p.m.

**XM Loft**, MD, Jerry Rubino, 202-380-4483, T-W 9 a.m-5 p.m.

# TRIPLE A

DIGITAL DOWNLOADS

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► **FEIST**, ONE OF FIVE FEMALE SOLO ARTISTS IN THE TOP 10, SCORES A NEW CAREER-BEST CHART PEAK WITH "MY MOON MY MAN" (10-8).

Size East	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	PL/ TW	AYS +/-	AUDIE!	
1	1	n	JACK JOHNSON NO. 1(5 WKS) IF I HAD EYES BRUSHFIRE/UNIVERSAL REPUBLIC	632	+15	2.057	2
2	2	14	INGRID MICHAELSON THE WAY I AM CABIN 24/ORIGINAL SIGNAL/RED	584	-19	2.401	1
3	3	25	SARA BAREILLES LOVE SONG EPIC	472	+6	1.494	3
4	5	10	KT TUNSTALL SAVING MY FACE RELENTLESS/VIRGIN	417	-2	1.104	8
5	4	16	RYAN ADAMS EVERYBODY KNOWS LOST HIGHWAY	384	-31	0.986	11
6	9	8	SHERYL CROW LOVE IS FREE A&M/INTERSCOPE	356	+59	1.227	5
7	6	20	DAVID GRAY YOU'RETHE WORLD TO ME ATO/RED	329	-37	1.162	7
8	10	19	FEIST MY MOON MY MAN CHERRYTREE/POLYDOR/INTERSCOPE	324	+6	1.085	9
9	7	23	EDDIE VEDDER HARD SUN MONKEY WRENCHJJRMG	310	-26	1.258	4
10	11	10	MIKE DOUGHTY 27 JENNIFERS ATO/RED	306	-12	0.713	17
n	8	12	BRUCE SPRINGSTEEN GIRLS IN THEIR SUMMER CLOTHES COLUMBIA	304	-21	0.754	15
12	13	20	MAT KEARNEY BREATHE IN BREATHE OUT HOLLYWOOD/AWARE/COLUMBIA	280	-3	0.970	13
13	12	14	COLBIE CAILLAT REALIZE UNIVERSAL REPUBLIC	273	-19	0.793	14
14	16	16	BRANDI CARLILE TURPENTINE COLUMBIA	245	-6	0.984	12
15	14	14	LENNY KRAVITZ I'LL BE WAITING VIRGIN	244	-23	0.682	18
16	18	8	RADIOHEAD JIGSAW FALUNG INTO PLACE TBD/ATO	222	0	0.550	23
17	19	5	JOHN MAYER SAY AWARE/COLUMBIA	222	-6	0.466	30
18	15	15	PAOLO NUTINI JENNY DON'T BE HASTY ATLANTIC	218	-21	0.496	27
19	17	3	SHAWN MULLINS ALL IN MY HEAD VANGUARD	203	-29	0.607	20
20	N	EW	COUNTING CROWS YOU CAN'T COUNT ON ME  AIRPOWER/MOST INCREASED PLAYS/MOST ADDED GEFFENINTERSCOPE	202	+202	1.220	6
21	20	9	SPOON DON'T YOU EVAH MERCE	200	-5	0.725	16
22	22	7	ONEREPUBLIC STOP AND STARE MOSLEY/INTERSCOPE	196	+10	0.516	25
23	21	9	FOO FIGHTERS LONG ROAD TO RUIN ROSWELL/RCA/RMG	181	0	0.479	28
24	24	2	ROBERT PLANT / ALISON KRAUSS PLEASE READ THE LETTER ROUNDER	168	+12	0.571	22
25.	23	2	THE B-525 FUNPLEX ASTRALWERKS	167	+10	0.476	29
26	N	EW	R.E.M. SUPERNATURAL SUPERSERIOUS WARNER BROS.	166	+165	0.994	10
27	28	3	THE BLACK CROWES GOODBYE DAUGHTERS OF THE REVOLUTION SILVER ARROW	165	+11	0.660	19
28	25	3	BEN HARPER & THE INNOCENT CRIMINALS FIGHT OUTTA YOU VIRGIN	152	+3	0.318	-
29	27	3	COLLECTIVE SOUL ALL THAT I KNOW EL	145	+7	0.583	21
30	30	6	MAROON 5 WON'T GO HOME WITHOUT YOU A&M/OCTONE/INTERSCOPE	131	+7	0.500	26

MOST ADDED	
ARTIST TITLE / LABEL ST	NEW ATIONS
COUNTING CROWS	15
You Can't Count On Me	
(Geffen/Interscope) CIDR, KBCO, KFOG, KINK, KPRI, KTC	,
KTHX, Sirius Spectrum, WCLZ, WCOO	
WMMM, WNCS, WXRT, WZEW, XM C	afe
R.E.M.	15
Supernatural Superserious	
(Warner Bros.)	
CIDR, KBCO, KCUV, KENZ, KGSR, KM KPRI, Sirius Spectrum, WCOO, WMMI	
WNCS, WRLT, WRNR, WXRT, WXRV	
SHERYL CROW	5
Love Is Free	
(A&M/Interscope)	
KBCO, KMTT, WCLZ, WMMM, WRNX	
AUGUSTANA	4
Sweet And Low (Epic)	
CIDR, KBCO, KPTL, WNCS	
THE B-525	3
Funplex	
(Astralwerks)	
KPRI, WRNX, WXRV	
LANDON PIGG	3
Falling In Love At A Coffee Shop	
(RCA/RMG) KGSR, KPTL, Sirius Spectrum	
BODEANS Everyday	3

ADDED AT  KPRI	1021 KPR
San Oiego, CA	
PD: Bob Burch APD: Sean Smith	
Counting Crows, You C The B·52s, Funplex, O R.E.M., Supernatural S	
FOR REPORTING STATIO	NS PLAYLISTS GO TO
www.Radioand	Records.com

SHAWN MULLINS All In My Head (Vanguard) KBCO, KTCZ

	R						
ARTIST TITLE / IMPRINT / PROMOTION LABEL	I) NIELSEN BDS CERTIFICATIONS	PL. TW	AYS LW	THIS WEEK	ARTIST TITLE / IMPRINT / PROM		
SNOW PATROL SHUT YOUR EYES (POLYDOR/A&M/INTERSCOPE)		263	280	6	GOMEZ SEE THE WORLD (ATO/RED)		
ROBERT PLANT / ALISON KRAUSS GONE. GONE, GONE (DONE MOVED ON) (ROUNDER)		212	224	7	SNOW PATROL CHASING CARS (POLYDOR/A		
SPOON THE UNDERDOG (MERGE)		191	205	8	THE KILLERS READ MY MIND (ISLAND/IDJ)		
MATCHBOX TWENTY HOW FAR WE'VE COME (MELISMA/ATLANTIC)		164	162	9	COLBIE CAILLAT BUBBLY (UNIVERSAL REPUB		
BEN HARPER & THE INNOCENT CRI	IMINALS	156	162	10	PLAIN WHITE T'S HEY THERE DELILAH (FEARL		
		156	162	10	HEY THERE DELILAH (FEA		

ARTIST	11 NIELSEN BDS	PL	AYS
TITLE / IMPRINT / PROMOTION LABEL	CERTIFICATIONS	TW	LW
GOMEZ SEE THE WORLD (ATO/RED)		126	114
SNOW PATROL CHASING CARS (POLYDOR/A&M/INTERSCOPE)		125	131
THE KILLERS READ MY MIND (ISLAND/IDJMG)		122	107
COLBIE CAILLAT BUBBLY (UNIVERSAL REPUBLIC)		117	132
PLAIN WHITE T'S HEY THERE DELILAH (FEARLESS/HOLLYWOOD)		115	115

P.	IEW AND	O ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
NEWTON FAULKNER  Dream Catch Me (Aware/Columbia)	129/31	LINKIN PARK Shadow Of The Day (Warner Bros.)	74/6
TOTAL STATIONS:	17	TOTAL STATIONS:	4
AUGUSTANA Sweet And Low (Epic)	86/81	LANDON PIGG Falling In Love At A Coffee Shop (RCA/RMG)	71/51
TOTAL STATIONS:	10	TOTAL STATIONS:	10
BAND OF HORSES No One's Gonna Love You (Sub Pop)	84/8	JOE JACKSON Invisible Man (Rykodisc)	68/3
TOTAL STATIONS:	7	TOTAL STATIONS:	13
GLEN HANSARD & MARKETA IRGLOVA Falling Slowly	83/26	WYCLEF JEAN & NORAH JONES Any Other Day	64/7
(Canvasback/Columbia)		(Columbia)	
TOTAL STATIONS:	15	TOTAL STATIONS:	8
GOOD CHARLOTTE  I Don't Wanna Be In Love (Dans Anthem)	77/5 te Floor	KATHLEEN EDWARDS The Cheapest Key (Zoe/Rounder)	64/6
(Daylight/Epic)		TOTAL STATIONS:	9
TOTAL STATIONS:	2		

PLAYS	
+202	COUNTING CROWS  You Can't Count On Me (Geffen/Interscope) KRVB +9, KINK +7, CIDR +16, KTCZ +86, KPRI +15, WTTS +15, KBCO +13, KXLY +12, SISP +10, KMTT +9
+165	R.E.M. Supernatural Superserious (Warner Bros.) WRNR +25, WTTS +21, WXRT +21, WRLT +17, CIOR +13, KBCO +11, SISP +10, WCOO +9, KXLY +7, WDOD +7
+81	AUGUSTANA  Sweet And Low (Epic)  KENZ +24, KRVB +24, KPTL +10, CIDR +8, KBCO +8,  KPRI +3, KTHX +1, KWMT +1, KXLY +1, WNCS +1
+59	SHERYL CROW  Love Is Free (A&M/Interscope) WRNX +5, WZEW +10, WCDO +9, WTTS +6, WRNR +4, SISP +3, KCSR +3, KENZ +2, KTCZ +2, WDOD +2
+51	LANDDN PIGG Falling In Love At A Coffee Shop (RCA/RMG) KUSR +12, KPTL +10, WXRV +10, KTCZ +5, WRLT +5, KRSH +4, KWMT +3, WTTS +1, KRVB +1, WMMM +1

FOR WEEK ENDING FEBRUARY 10, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
30 triple A stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. Indicator chart comprised of 52 reporters.
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# R&R TRIPLE A/ AMERICANA

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THIS WEEK	LASTWEEK	WEEKS	ARTIST TITLE  TRIPLE A INDICATOR  IMPRINT / PROMOTION LABEL			NYS +/-
1	4	8	JACK JOHNSON IF I HAD EYES	BRUSHFIRE/UNIVERSAL REPUBLIC	676	+33
2	3	11	MIKE DOUGHTY 27 JENNIFERS	ATO/RED	477	-22
3	2	8	KT TUNSTALL SAVING MY FACE	RELENTLESS/VIRGIN	<b>4</b> 64	-36
4	4	9	SPOON DON'T YDU EVAH	MERGE	432	-12
3	6	5	ROBERT PLANT / ALISON KRAUSS PLEASE READ THE LETTER	ROUNDER	426	+5
6	5	15	RYAN ADAMS EVERYBODY KNOWS	LOST HIGHWAY	398	-41
7	7	10	BRUCE SPRINGSTEEN GIRLS IN THEIR SUMMER CLOTHES	COLUMBIA	359	-5
8	8	8	BEN HARPER & THE INNOCENT CRIMINALS FIGHT OUTTA YOU	VIRGIN	340	-19
9	14	6	RADIOHEAD JIGSAW FALLING INTO PLACE	TBD/ATO	320	+47
0	10	13	INGRID MICHAELSON THE WAY I AM	CABIN 24/ORIGINAL SIGNAL/RED	320	+4
0	13	3	JOE JACKSON INVISIBLE MAN	RYKODISC	313	+24
0	15	3	NÅDA SURF WHOSE AUTHDRITY	BARSUK	290	+25
0	16	4	JOHN MAYER SAY	AWARE/COLUMBIA	290	+25
0	17	5	SHAWN MULLINS ALLINMY HEAD	VANGUARD	286	+23
•	20	4	SHERYL CROW LOVE IS FREE	A&M/INTERSCOPE	283	+44
6	21	4	TIFT MERRITT BROKEN	FANTASY/EMG	277	+41
17	9.	12	WIDESPREAD PANIC UP ALL NIGHT	WIDESPREAD	273	-81
18	12	17	DAVID GRAY YOU'RE THE WORLD TO ME	ATO/RED	262	-35
19	11,	20	EDDIE VEDDER HARDSUN	MONKEYWRENCH/J/RMG	259	-45
20	23	7	LENNY KRAVITZ I'LL BE WAITING	ViRGIN	258	+29
9	M	W	THE B-52S FUNPLEX	ASTRALWERKS	254	+106
22	18	6	FOO FIGHTERS LONG ROAD TO RUIN	ROSWELL/RCA/RMG	246	-4
23	16	W	CAT POWER NEW YORK	MATADOR/BEGGARS GROUP	228	+50
2	H	N	KATHLEEN EDWARDS THE CHEAPEST KEY	ZOE/ROUNDER	225	+70
23	H		THE BLACK CROWES COODBYE DAUGHTERS OF THE REVOLUTION	SILVER ARROW	222	+51
23	28	2	ERIC LINDELL LAY BACK DOWN	ALLIGATOR	220	+19
2	26	3	BIG HEAD TODD & THE MONSTERS ALL THE LOVE YOU NEED	BIG	218	+7
28	27	7	COLBIE CAILLAT REALIZE	UNIVERSAL REPUBLIC	207	+5
29	25	8	JOSH RITTER RUMORS	VICTOR/SONY BMG	191	-24
30	NE	W	TRISTAN PRETTYMAN MADLY	VIRGIN	186	+17

MOST ADDED	R.E.M. 22 Supernatural Superserious (Warner Bros.) KBAC, KCMP, KFMU, KLRR, KMTN, KPND, KSPN, KTBC, KUT, WAPS, WBJB,	COUNTING CROWS 18 You Can't Count On Me (Geffen/Interscope) KFMU, KLRR, KMTN, KNBA, KOZT, KRYO, KSPN, KTBG, KYSL, Music	WIDESPREAD PANIC 12 Boom Boom Boom (Widespread) KBAC, KMTN, KPIC, KPND. KSPN, KTBG, WCBE. WOST, WMWV, WNCW, WOCM,	THE BLACK CRCWES Goodbye Daughter Of The Revolution (Silver Arrow) KDBE, KROK, KTBC, WDST, WOCM	
	WCNR, WEHM, WEXT, WFUV, WJCU, WMVY, WNRN, WUIN, WYOD, WXPK, WYEP	Choice Adult Alternative, WBJB, WCNR, WFIV, WFUV, WMVY, WVOD, WYEP, XM The Loft	THE B-525 5 Funplex (Astraiwerks) KHUM, KLRR, KMMS, KUT, WDST	Love Is Free (A&IWInterscope) KDBE, KOHO, KPNC, KROK	



► RADIGHEAD HAS THE SOLE NEW TITLE IN THE TRIPLE A INDICATOR TOP 10 AS "JIGSAW FALLING INTO PLACE" JUMPS 14-9.

THIS WEEK	LAST WEEK	ARTIST TITLE  AMERICANA IMPRINT / PROMOTION LABEL	TW	PLAYS	CUMULATIVE
1	1	LEVON HELM DIRT FARMER DIRT FARMER/VANGUARD	448	-28	6493
2	3	TIFT MERRITT ANOTHER COUNTRY FANTASY/CMG	404	-9	1628
3	2	ROBERT PLANT & ALISON KRAUSS RAISING SAND ROUNDER	394	-61	9715
4	4	STEVE EARLE WASHINGTON SQUARE SERENADE NEW WEST	385	-18	11531
5	5	WILLIE NELSON MOMENT OF FOREVER LOST HIGHWAY	353	+46	1182
6	6	RYAN BINGHAM MESCALITO LOST HIGHWAY	296	-4	5029
7	8	MANDO SAENZ BUCKET CARNIVAL	277	+13	1133
0	9	DRIVE-BY TRUCKERS BRIGHTER THAN CREATIONS'S DARK NEW WEST	268	+9	1011
9	7	JESSE DAYTON & BRENNEN LEIGH HOLDIN' OUR OWN AND OTHER COUNTRY COLD DUETS STAG	263	-23	1879
10	16	JUST A LITTLELOVIN' LOST HIGHWAY	255	+38	798
n	10	WILL HOGE  DRAW THE CURTAINS RYKODISC	250	-1	3180
12	n	SHOOTER JENNINGS THE WOLF UNIVERSAL SOUTH	238	-1	4406
13	12	THE GOUGERS A LONG DAY FOR THE WEATHERVANE THE WEATHERVANE	230	-6	3830
0	23	PAUL THORN A LONG WAY FROM TUPELO PERPETUAL OBSCURITY	228	+67	430
9	17	BLEU EDMONDSON LOST BOY SMITH	219	+12	2084
16	14	SETH WALKER SETH WALKER HYENA	210	-11	1979
17	33	ALLISON MOORER MOCKINGBIRD NEW LINE	206	+69	632
18	13	JOHN FOGERTY REVIVAL FANTASY/CMG	201	-29	7650
19	18	ERIC LINDELL LOW ON CASH, RICHINLOVE ALLIGATOR	198	-6	904
20	26	MALCOLM HOLCOMBE GAMBLIN' HOUSE ECHO MOUNTAIN	189	+37	443
9	41	THE STEELDRIVERS THE STEEL DRIVERS ROUNDER	184	+64	364
22	20	YARN YARN YARN	178	-18	3161
23	15	CHIP TAYLOR & CARRIE RODRIGUEZ LIVE FROM THE RUHR TRIENNALE TRAIN WRECK	168	-53	3659
24	21	EAGLES LONG ROAD OUT OF EDEN ERC/MERCURY/LOST HIGHWAY	161	-12	3762
25	19	DWIGHT YOAKAM DWIGHT SINGS BUCK NEW WEST	159	-44	5335
26	22	CROSS CANADIAN RAGWEED MISSION CALIFORNIA UNIVERSAL SOUTH	152	-20	2069
27	31	AMANDA SHAW PRETTY RUNS OUT ROUNDER	152	+10	530
28	40	BLIND BOYS OF ALABAMA DOWN IN NEW ORLEANS TIME LIFE	151	+29	379
29	28	THE BRIDGE THE BRIDGE HYENA	140	-7	1947
30	30	BLUE RODEO SMALL MIRACLES TELESOUL	140	-5	2526



FOR WEEK ENDING FEBRUARY 10, 2008

The Americana chart represents the reported play of terrestrial radio stations, nationally syndicated radio shows, satellite radio and internet stations that have agreed to submit weekly spin counts. For more information please visit www.americanamusic.org. © 2008 Americana Music Association.



www.americanradiohistory.com





A one-on-one conversation with singer/songwriter and 'La Academia' contestant Yuridia

# When Second **Place Is First**

Jackie Madrigal JMadrigal@RadioandRecords.com

exico's reality talent/music show "La Academia" has launched several young pop and regional Mexican artists, but none have experienced as much international success as Yuridia. One would think she won the contest—but, in fact, she took second place. As a member of the fourth edition of "La Academia," Yuridia has surpassed expectations. Her first album, "La Voz de un Angel," released in December 2005, featured the songs she sang on the show. It has sold 781,000 copies in Mexico, according to label Sony BMG. In the United States the album has moved 107,500 copies, according to Nielsen SoundScan-impressive numbers for any Latin artist, and all the more so for a new one.

Yuridia's second album, "Habla el Corazón," a compilation of English-language hits in Spanish, has sold 254,000 copies in Mexico and 83,000 in the States. The disc also fostered one of her biggest hits at U.S. Latin radio, "Como Yo Nadie Te Ha Amado," which spent 25 weeks on R&R's Latin Pop chart, five of those at No. 1.

Pop stations from across the country have embraced Yuridia's music, while in Puerto Rico, her songs are also among the most-requested.

Spanish Broadcasting System Latin pop WIOA (Estereotempo)/Puerto Rico PD Fernando de Hostos says, "From the moment I first heard her, I loved the way she sang. Right from the beginning, it was clear she had great potential, because she has a powerful and refreshing voice, and is very talented. She also attracts kids as well as adults."

"Entre Mariposas" is Yuridia's latest album and her first with all-new music. Since its December 2007 release in the United States, it has sold 18,000 copies, while in Mexico sales are at 134,600. The single "Ahora Entendí" is No. 7 on the Latin Pop chart. De Hostos says that song is among the station's 15 most-requested.

Uni-Radio Latin pop XHFG (Pulsar)/San Diego PD Elvis Valle calls Yuridia "one of the best voices" to come out of "La Academia." "She's chosen good songs that are very well-arranged. Her success comes from having a great voice and being an artist that sings ballads that have a long shelf life."

The 21-year-old singer/songwriter recently did a concert at Los Angeles' Nokia Theatre alongside labelmate Camila. The appearance was her first performance as a solo artist; she had previously performed while on tour with "La Academia" contestants. "I love my job," Yuridia said after belting out one of her hits and feeling the audience's loving response. While in town, she spoke with R&R about her short, but remarkably successful career.

### Talk about your latest album, the first with new songs, some of which you wrote.

For the first time, I took a stab at writing, and I was a lot more involved in the process. I began recording "Entre Mariposas" in August and finished it in October 2007. It was released in November in Mexico and December in the U.S.

### "Ahora Entendí" is doing great on U.S. radio. How do you feel radio has received you?

Great! I've really enjoyed visiting each station.

### Your name always comes up when PDs mention promising new artists. Do you feel pressure because people expect so much from you?

I don't see it as pressure or a weight on my shoulders. Right now I'm going through a phase where I'm enjoying everything I do. I love it. This is a new part of my life, where I'm working hard to promote this album. I really enjoy it.



### There was a time after "La Academia" ended where you left the music scene for a while and many people doubted that you would come back. Have the doubts about being a performer dissipated?

I never had any doubts. I always knew what I wanted to do. I took time to go home and see my family. And if I was given the opportunity, I knew I would continue singing. I had a beautiful baby and I continued working, and actually recorded the second album while I was pregnant. Three months after my son's birth, I began promoting the second album. I feel like I never stopped working. What I did do was stop doing interviews.

## You are the most successful artist to come out of "La Academia." You have sold an unprecedented number of copies of your first album. The second and third are doing just as well. Is it overwhelming for you?

It's overwhelming when you see all the people waiting to see you. When you think about it, you realize how many like what you do. They buy your records because they want to hear you sing, and it feels weird, because I never imagined it, never expected it. But it's so exciting.

### How do you feel onstage with so many people waiting to see you perform?

I feel great. I'm very excited about what I'm doing now and I want to perform. I'm always nervous when I'm going to get onstage. But I love doing it.

### Describe the process of working on this album and your first songwriting credits, including "Ahora Entendí."

It was a lot of fun, because there are a lot of people around me that supported me. I was very involved. My family and friends were there with me. The people whom I worked with on this album are very talented and helped me bring out what I wanted to say. I loved working with Mario Domm. I loved the whole process. I had fun and really enjoyed it. I think the end result is wonderful.

### What's the toughest thing about your success, and the most rewarding?

The toughest thing comes when you get off the stage and go to a hotel and you're not with your family. To be far away from my son and my family is rough. But at the end of the day, everything takes its rightful place again.

# REGIONAL MEXICAN

BDS

► LOS TIGRES DEL NORTE SCORES AIRPOWER HONORS (UP 110 SPINS) AS "RUMBO AL SUR," THE FIRST SINGLE FROM "RAICES" [DUE MARCH 4), MOVES CLOSER TO THE TOP 10 (16-11).

FEK	VEEK	ART	□ NIELSEN BDS				
THIS WEE	LAST WEE	WEEKS	ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	PL/ TW	4/-	AUDIE	
1	1	17	LA ARROLLADORA BANDA EL LIMON NO. 1 (9 WKS) SOBRE MIS PIES DISA/EDIMONSA	1489	-42	9.653	1
2	2	16	K-PAZ WITH FRANCO DE VITA UN BUEN PERDEDOR DISA/EDIMONSA	1326	-17	8.985	3
3	3	5	CONJUNTO PRIMAVERA TELLORE FONOVISA	1255	-75	9.151	2
4	4	11	EL CHAPO DE SINALOA SI TE AGARRAN LAS GANAS (CIERRA LOS OJOS) DISA	1237	+62	8.239	4
5	6	11	PATRULLA 81 TE QUIERO MUCHO DISA	1021	-31	5.702	8
6	5	25	VICENTE FERNANDEZ ESTOS CELOS SONY BMG NORTE	1017	-119	7.882	5
7	10	12	EL POTRO DE SINALOA EL VASO DERRAMA MACHETE	911	+59	5.440	10
8	8	25	LINDEROS DEL NORTE COMO OLVIDARTE A.R.C.	902	-28	3.944	21
9	9	30	FIDEL RUEDA PAZ EN ESTE AMOR MACHETE	888	+3	5.491	9
10	7	8	PEPE AGUILAR YA NUNCA MAS EMI TELEVISA	873.	-90	5.908	6
n	16	3	LOS TIGRES DEL NORTE AIRPOWER RUMBO AL SUR FONOVISA	823	+110	4.295	15
12	13	4	LOS CREADOREZ DEL PASITO DURANGUENSE DE ALFREDO RAMIREZ POR QUIEN ME DEJAS DISA/EDIMONSA	820	+44	4.210	17
13	12	18	VOLE MUY ALTO  UNIVISION  UNIVISION	765	-71	3.749	23
14	14	21	MARCO ANTONIO SOLIS NO PUEDO OLVIDARLA FONOVISA	741	+14	4.418	13
15	15	12	BETO Y SUS CANARIOS SITUTE VAS ASL	730	+33	3.908	22
16	11	19	JENNI RIVERA AHORA QUE ESTUVISTE LEJOS FONOVISA	700	-136	4.902	12
17	19	7	GRUPO MONTEZ DE DURANGO AIRPOWER COMDENLOS BUENOS TIEMPOS DISA	699	+42	4.087	19
18	25	15	ALACRANES MUSICAL AIRPOWER SIN TUAMOR UNIVISION	669	+101	5.010	11
19	16	39	EL POTRO DE SINALOA CHUY Y MAURICIO MACHETE	664	-23	5.791	7
20	21	9	DINASTIA DE TUZANTLA AIRPOWER MALDITO TEXTO YENEMUSIC	644	+52	4.289	16
21	17	18	BANDA EL RECODO QUE BONITO FONDVISA	638	-44	3.541	25
22	29	3	VICENTE FERNANDEZ LA DERROTA SONY BMG NORTE	550	+82	3.500	26
23	20	14	SERGIO VEGA CUANDO TE LAVAS LA CARA SONY BMG NORTE	538	-57	3.310	27
24	<b>2</b> 2	14	GRUPO INNOVACION NUNCA ME FUI GARMEX/FONOVISA	520	-71	1.440	
25	26	10	TONO Y FREDDY	517	-8	2.353	33
26	23	38	EL CHAPO DE SINALOA	517	-45	4.208	18
27	35	3	A TISI PIUEDO DECIRTE DISA PONZONA MUSICAL TAL VEZ ASL	496	+89	4.051	20
28	30	4	LA AUTENTICA DE JEREZ LA RATAFLACA VIVA	495	+32	4.336	14
29	28	17	LOS RIELEROS DEL NORTE VEN Y DIME FONOVISA	466	-16	2.565	30
30	34	2	VEN Y UIME ALEGRES DE LA SIERRA ESTA VEZ SIM MENTIRAS VIVA	454	+41	2.319	34
31	31	7	EL COYOTE Y SU BANDA TIERRA SANTA	450	-1	3.592	24
32	36	9	LOS MORROS DEL NORTE	438	+52	2.279	36
33	33	8	CONJUNTO AGUA AZUL	430	+9	3.229	29
34	27	11	EL DICCIONARIO  A.C.E.  LOS BUITRES DE CULIACAN SINALOA  NOVOYA ALLORAD.	426	-77	1.639	
35	Sec.		NO VOY A LLORAR LADISCOMUSIC/UNIVERSAL LATINO  LOS INQUIETOS DEL NORTE	412	+93	1.787	39
36	<b>3</b> 2	10	AMOR MORTAL EAGLE  EL CHALINILLO  AL MISURO NIVEL	411	-20	2.551	31
37	37	2	AL MISMO NIVEL DISA  LOS TEMERARIOS	397	+14	0.863	
38		NTRY	TOQUEN MARIACHIS CANTEN FONOVISA  GERMAN MONTERO  MANAYEE FECONODOR	384	+79	3.295	28
M			AMANTES ESCONDIDOS UNIVISION				

MOST A	DDED
ARTIST TITLE / LABEL	NEV STATION
DIANA REYES  Me Muero (DBC) KBNO, KCMT, KDUT, KRAY KTTA, KXLM, KXSB, WED.	II /, KSKD, KSTN,
ALACRANES MUSIC Sin Tu Amor (Univision) KGBT, KISF, KLHB, KLTN, WEDJ	
LOS TIGRES DEL NO Rumbo Al Sur (Fonovisa) KHHL, KHOT, KISF, KLEY,	
VICENTE FERNAND La Derrota (Sony BMG Norte) KBNO, KISF, KLAX, KTJM,	
BANDA EL RECODO Tomame O Dejame (Fonovisa) KLAX, KLBN, KRAY, WOX	
DAREYES DE LA SII Hasta El Dia De Hoy (Disa) KBUE, KDUT, KHOT, KSKD	
JENNI RIVERA Inolvidable (Fonovisa) KIST, KOND, KRZZ, KSTN,	5 KWEI
EL TRONO DE MEXI La Carta (DBC) KLVO, KRAY, KSKD, KTTA	
LOS KAPSI Tu Yo Somos Uno Mismo (DBC) KDUT, KSKD. KTTA, WLCC	, woJo
LOS INQUIETOS DE Amor Mortal (Eagle) KBNO, KLAX, KTJM, WYM	

**NEW AND ACTIVE** ARTIST TITLE / LABEL P\_AYS /GAIN ARTIST TITLE / LABEL INTOCABLE
Te Lo Juro
(EMI Televisa)
TOTAL STATIONS ROGELIO MARTINEZ Aferrado A Ti 332/48 196/15 (Viva) TOTAL STATIONS: BANDA EL RECODO 241/78 ALIADOS DE LA SIERRA 181/40 Tomame O Dejamo (Fonovisa) TOTAL STAT ONS: TOTAL STATIONS: FORASTEROS DE SAN LUIS LOS ANGELES DE CHARLY 171/18 225/31 Antes De Que Te Vayas Donde Esta Vama TOTAL STATIONS: TOTAL STAT ONS: La Llamada 225/16 (Univision)
TOTAL STATIONS: (Serca)
TOTAL STAT ONS: 10 LOS DAREYES DE LA 164/86 ADAN ROMERO 204/20 Hasta El Dia De Hoy Solo Un Dia (Ahora Te Amo) TOTAL STATIONS: (La Sierra)
TOTAL STAT ONS:

PLAYS /GAIN

19

8

165/5

MOST INCREASED **PLAYS** +156 DIANA REYES Me Muero (DBC) KSKD +18, KTTA +12, WEDJ +11, KCMT +10, WOJO +10, KBNO +8, KSTN +8, KDUT +7, KRAY +7, KXLM +7 +110 LOS TIGRES DEL NORTE Rumbo Al Sur (Fonovisa) XHNZ +27, KXTS +20, KLBN +16, KLEY +13, KRZZ +12, KISF +11, KOND +10, KHHL +10, KWEI +9, KHOT +9 +101 **ALACRANES MUSICAL** Sin Tu Amor (Univision) KXTS +18, KYQQ +16, KCMT +15, KTUZ +12, KGBT +10, KLHB +10, WEDJ +10, KLNV +9, KISF +9, KLTN +9 +93 LOS INQUIETOS DEL NORTE Amor Mortal (Eagle)
KOND +13, KXLM +11, KTIM +11, KTUZ +10, KXSB +10,
KBNO +10, KDUT +8. KLAX +7, KLBN +5, WYMY +5 +89 PONZONA MUSICAL Tal Vez (ASL) KCMT +25, WOJO +13, KWIZ +7, KWEI +6, KHOT +6, KRZZ +5, KIWI +5, KESS +4, WEDJ +4, KRAY +4

FOR WEEK ENDING FEBRUARY 10, 2008 LEGEND: See legend to charts in charts section for rules and symbol explanations. 55 regional mexican stations electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2008 Nielsen Business Media, Inc. All rights reserved.

### Vicente Fernandez, La Derrota, 13 Los Inquietos Del Norte, Amor Mortal, 10 Diana Reyes, Me Muero, 8 375 +24 1.803 38 MUSART/BALBOA FOR REPORTING STATIONS PLAYLISTS GO TO 362 +37 1.889

ADDED AT... **KBNO** Denver, CD PD: Socorro Rios MD: Zenon Ferrufino

KJFA/Albuquerque, NM PD: Antonio Covarrubias

KLVC/Albuquerque, NM PD/MD: Pene Leon

WBZY/Atlanta, GA OM: Clay Hunnicutt PD: Robb e Ramirez APD: Aly Young

KHHL/Austin, TX PD: Jose "Jime" Martinez

KIWI. Bakersfield, CA PD/MD: Raul Evangelista

KMQA/Bakersfield, CA OM: Irene Escalante PD/M ): Yesenia De Luna APD: 'Victor Martinez

KMYX/Bakersfield, CA OM: Robert Chavez PD: Cesar Chavez

KWEI/Boise, ID OM: Steve Ramirez PD: Melvin Albanez

JOAN SEBASTIAN

VAGON CHICANO COMO ARRANCARTE

WLEY/Chicago, IL

WOJO/Chicago, IL OM: Cesar Canales PD: Rafael Bautista

KLHB/Corpus Christi, TX PD/MD: Luis Munoz

KSAB/Corpus Christi, TX OM: Paula Newell PD/MD: Dan Pena

KDXX/Dallas, TX OM: Andy Lockridge

KESS/Dallas, TX PD: Oscar Rios KBNO/Denver, CO

MD: Zenon Ferrufino KXPK/Denver, CO

XHNZ/EI Paso, TX

MD: Arturo Buenrostro KLBN/Fresno, CA PD/MD: Jorge Guille

KOND/Fresno, CA

**KOQO/Fresno, CA** PD: Jorge Guillen

KLTN/Houston, TX PD: Raul Brindis MD: Angel Basulto KTJM/Houston, TX

**WEDJ/Indianapolis, IN** PD/MD: Manuel Sepulveda

KISF/Las Vegas, NV PD: Jose Ramon Bravo KBUE/Los Angeles, CA

KLAX/Los Angeles, CA OM: Pio Ferro PD: Juan Carlos Hidalgo MD: Lupita Del Castillo

REGIONAL MEXICAN MONITORED REPORTERS KLYY/Los Angeles, CA OM/PD: Elias Autran

> KSCA/Los Angeles, CA KWIZ/Los Angeles, CA

KGBT/McAllen, TX D: Hugo De La Cruz MD: Armando Almazar

KKPS/McAllen, TX D: Mando San Roman
MD: Robert Montalvo

KSKD/Merced. CA

KRAY/Monterey, CA

WOBU/New York, NY PD: Gerardo Lopez APD: Gabriel Pino

KTUZ/Okłahoma City, OK OM/PD: Kevin Christop MD: Gabriel Ocegueda

KXLM/Oxnard, CA PD/MD: Salvador Prieto

KHOT/Phoenix, AZ OM: Eleazar Garcia PD: Nelson Oseida

WYMY/Raleigh, NC

KXSB/Riverside, CA PD/MD: Salvador Prieto

KTTA/Sacramento, CA

KDUT/Sait Lake City, UT OM: Carlos Martin Va PD: Cesar Valciosera

KLEY/San Autonio, TX PD: Rudy Ramos APD/MD: Edgar Monsivais

KROM/San Antonio, TX PD: Rogelio Leal

KSAH/San Antonio, TX OM: Robin Flo es PD: Alfonso Flores APD: Minnie Cchoa MD: Juan Martinez

KXTN/San Antonio, TX PD: Jon Ramirez APD: Pete A. Morales III

KLNV/San Diego, CA APD: Cabriel All.

XHTY/San Diego, CA

KRZZ/San Francisco, CA OM: Olga Rosales PD: Jesse Portillo

KSOL/San Francisco, CA KIST/Santa Barbara, CA

OM: Keith Royer PD: Jose Fierros

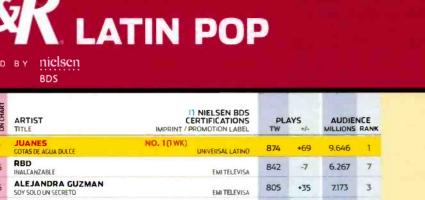
KXTS/Santa Rosa, CA OM: Krista Bowker PD: Alex Ballesteros

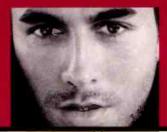
KSTN/Stockton, CA

WLCC/Tampa, FL

KCMT/Tucson, AZ PD/MD: Enrique Mayans

KYQQ/Wichita, KS OM: Beverlee Brannigan PD: Arnoldo Gonzalez





► ENRIQUE IGLESIAS SCORES THE TOP DEBUT AS WELL AS AIRPOWER, MOST ADDED AND MOST INCREASED PLAYS (UP 419 SPINS) WITH "DONDE ESTAN CORAZON," THE FIRST SINGLE FROM HIS HITS COLLECTION "95/08 EXITOS," DUE MARCH 25.

THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS APRINT / PROMOTION LABEL	PL/ TW	AYS +/-	AUDIE!	
0	2	7	JUANES NO. COTAS DE AGUA DULCE	UNIVERSAL LATINO	874	+69	9.646	1
2.	1	16	RBD INALCANZABLE	EMITELEVISA	842	-7	6.267	7
3	4	16	ALEJANDRA GUZMAN SOY SOLO UN SECRETO	EMI TELEVISA	805	+35	7.173	3
4	3	23	JUANES ME ENAMORA	UNIVERSAL LATINO	750	-54	8.468	2
5	5	50	CAMILA TODO CAMBIO	SONY BMC NORTE	676	-69	6.643	5
6	6	38	MANA OJALA PUDIERA BORRARTE	WARNER LATINA	669	-48	6.365	6
7	7	16	YURIDIA AHORA ENTENDI	SONY BMG NORTE	625	-66	2.902	32
8	9	19	ALEJANORO FERNANDEZ NO SE ME HACE FACIL	SONY BMC NORTE	622	+11	4.271	14
9	10	15	FLEX TE QUIERO	EMITELEVISA	612	+22	3.749	23
10	8	22	ENRIQUE IGLESIAS ALGUIEN SOY YO	INTERSCOPE/UNIVERSAL LATINO	562	-97	5.231	9
11	n,	26	AVENTURA MI CORAZONCITO	PREMIUM LATIN	515	+11	4.112	15
12	N	EW		REASED PLAYS/MOST ADDED UNIVERSAL LATINO	481	+419	6.751	4
	12	31	SHAKIRA LAS DE LA INTUICION	EPIC/SONY BMG NORTE	389	-66	1.783	-
	15	51	CHAYANNE SI NOS QUEDARA POCO TIEMPO	SONY BMG NORTE	357	0	4.756	12
15	17	48	REIK ME DUELE AMARTE	SONY BMG NORTE	343	-8	3.449	25
16	13	43	ENRIQUE IGLESIAS		326	-47	2.929	29
17	14	15	RICARDO ARJONA	INTERSCOPE/UNIVERSAL LATINO SONY BMG NORTE	314	-52	3.316	26
18	21	3	QUIERO BELANOVA		310	+20	1.598	10
19	23	10	JEREMIAS AIRPOWER		297	+13	3,934	18
	16	30	COMIENZO DEL FINAL BELANOVA	UNIVERSAL LATINO	294	-60	1.714	
21	19	12	BAILA MI CORAZON  EDNITA NAZARIO	UNIVERSAL LATINO	291	-5	4.987	11
22	28	10	NO TE MENTIA  LA FACTORIA	SONY BMG NORTE	279	+25	1.319	-
23	22	10	PERDONAME	UNIVERSAL LATINO	274	-15	5.020	10
24	18	4	CON MI SOLEDAD  CHAYANNE	FONOVISA	269	-49	3.599	24
25	25	10	JESSE & JOY	SONY BMC NORTE	268	-13	3.258	27
26		18	ESPACIO SIDERAL MARCO ANTONIO SOLIS	WARNER LATINA	260	-23	5.349	8
	24		NO PUEDO OLVIDARLA  ANDREA BOCELLI FEATURING LAUF	FONOVISA NA PAUSINI		-40	3.842	21
27	20	13	VIVE YA  CAMILA	SUGAR/SIENTE	252			-
28	37	2	YO QUIERO WISIN & YANDEL FEATURING FRAN	SONY BMC NORTE	251	+88	3.901	19
29	26	5	OYE, DONDE ESTA EL AMOR GILBERTO SANTA ROSA	MACHETE	242	-23	3.855	20
30	27	9	CONTEOREGRESIVO MIGUEL BOSE FEATURING BIMBA B	SONY BMG NORTE	240	-20	3.950	17
31	33	2	COMOUNLOBO  JUAN LUIS GUERRA Y 440	WARNER LATINA	229	+49	1.909	
32	30	3	SOLO TENGO OJOS PARATI DIVINO FEATURING ABRAHAM	EMI TELEVISA	225	+12	3.763	22
33	32	3	ME ARRODILLO ANTE TI  LA NUEVA BANDA TIMBIRICHE	LUAR/MACHETE	219	+14	2.925	30
34	·	EW	TU, TU, TU  KANY GARCIA	EMITELEVISA	213	+153	0.724	1
35	31	3	AMIGO EN EL BANO  EROS RAMAZZOTTI & RICKY MART	SONY BMG NORTE	205	-3	1.896	
36	29	19	NO ESTAMOS SOLOS	SONY BMG NORTE	191	-33	1.047	
<b>37</b>	40	2	MANNY MANUEL SE ME OLVIDO	UNIVERSAL LATING	179	+37	2.403	36
38	N	EW	JESSE & JOY LLEGASTE TU	WARNERLATINA	171	+46	1.718	-
39	35	7	JARABE DE PALO DEJAME VIVIR	WARNER LATINA	171	-1	2.699	33
40	34	4	ALICIA KEYS NO ONE	MBK/J/RMC	168	-11	2.915	31

MOST ADDED
ARTIST NEW TITLE / LABEL STATIONS
ENRIQUE IGLESIAS 23  Donde Estan Corazon (Universal Latino) KBMC, KEYA, KLOL, KLVE, KPSL, KQQK, KRIO, KSSE, KTCY, KVVA, KXOB, KXXS, VAMR, WFID, WIAC, WIOA, WKAQ, WPAT, WRMA, WWVA, WXYX, XHFG, XHPX
PLAYA LIMBO El Eco De Tu Voz (Sony BMG Norte) KQQK, KTCY, XAVO, XHFG, XHPX
CAMILA Yo Quiero (Sony BMG Norte) KBMG, KSSE, XHFG
LA NUEVA BANDA TIMBIRICHE 3 Tu, Tu, Tu [EM! Televisa] KBMG, KRIO, KXXS
MDO 3 No Queda Nada (Machete) KTCY, WKAQ, XHPX
MIGUEL BOSE FEAT. BIMBA BOSE 2 Como Un Lobo (Warner Latina)
WIOA, XHPX  JESSE & JOY  Llegaste Tu (Warner Latina) WIAC, WIOA
JUANES 1 Gotas De Agua Duice (Universal Latino) KLVE
JENNIFER LOPEZ Por Arriesgarnos (Epic/Sony BMG Norte) WKAQ
SEAN KINGSTON 1





ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	/GAI
MDO No Queda Nada (Machete)	130/50	JENNIFER LOPEZ Por Arriesgarnos (Epic/Sony BMG Norte)	80/2
TOTAL STATIONS:	8	TOTAL STATIONS:	
ENUR FEAT. NATASJA Calabria 2008 (Ultra)	110/8	PLAYA LIMBO El Eco De Tu Voz (Sony BMG Norte)	76/7
TOTAL STATIONS:	6	TOTAL STATIONS:	
CIRCO Alguien (Sony BMG Norte)	98/9	ALEKS SYNTEK Historias De Danzon Y Arrabal (EMI Televisa)	72/
TOTAL STATIONS:	4	TOTAL STATIONS:	
RIHANNA Don't Stop The Music (SRP/Def Jam/IDJMG)	87/31	MYRIAM HERNANDEZ  Donde Estara Mi Primavera (La Calle/Univision)	71/1
TOTAL STATIONS:	5	TOTAL STATIONS:	
CHENDA Todo Ira Bien (Universal Latino)	81/33	OLGA TANON Cosas Del Amor (Univision)	70/2
TOTAL STATIONS:	6	TOTAL STATIONS:	



FOR WEEK ENDING FEBRUARY 10, 2008
LEGEND: See legend to charts In charts section for rules and symbol explanations.
26 Latin pop, 16 tropical and 10 Latin rhythm stations are electronically monitored by Niels
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# TROPICAL & LATIN RHYTHM MONITORED REPORTERS

# TROPICAL

WNNW/Boston, MA

OM: Kevin Wright PD: Johnny McKenzie

WLAT/Hartford, CT PD/MD: Nelson Brudys

WXD I/Miami, FL PD: Gino "Latino" Reyes

WSKQ/New York, NY PD: Tony Luna

WNUE/Orlando, FL PD: Rafael Grullon MD: Inse Martinez

WRUM/Orlando, FL PD: Raymond Torres

WEMG/Philadelphia, PA PD: DJ Frankie

WUBA/Philadelphia, PA OM: Thea Mitchem PD: Juan Arroyo

WKKB/Providence, RI PD: Darvin Garcia

WPMZ/Providence, RI PD: Zoilo Garcia MD: Dilson Mendez, Jr.

WPRM/Puerto Rico

PD: Jorge Pabon

WZNT/Puerto Rico PD: Pedro Arroyo

WSPR/Springfield, MA

PD: Marcos Rivera WYUU/Tampa, FL

OM: Mike Culotta PD: Ricardo Blanco MD: Carlos Jose Peralta

WLZL/Washington, DC PD: Aracely Rivera

WORC/Worcester, MA

OM: Lilly Guzman PD/AMD: Sergio Toribio

Me Love (Beluga Heights/Epic) WFID

# **LATIN RHYTHM**

WVIV/Chicago, IL OM/PD: Cesar Canales APD: Lucy Herrera MD: Armando Reyes

KFZO/Dallas, TX

OM: Andy Lockridge APD: Alejandro Covarrubias KLLE/Fresno, CA

PD: Al Sanchez MD: Ramona Rivera

WTLQ/Ft. Myers, FL PD: Hector Velazquez

KXOL/Los Angeles, CA OM: Pio Ferro

PD: Jerry Pulles WCAA/New York, NY

OM: Pete Manriquez PD: Tony Santos MD: DJ Kazzanova

KVIB/Phoenix, AZ PD: Bobby Ramos

APD: Mark Garcia

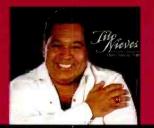
WODA/Puerto Rico OM: Jose Nelson PD/MD: Rogie Gallart

WVOZ/Puerto Rico PD: Jamie Ortiz MD: Edgar Diaz

KVVZ/San Francisco, CA PD: Bismarck Espinoza

# &R LATIN

POWERED BY niclsen
BDS



► TITO NIEVES ACHIEVES A NEW
TROPICA\_ PEAK AT NO. 7 (UP 43 PLAYS)
WITH "M MAYOR SACRIFICIO," THE THIRD
HIT FROM CURRENT ALBLIM "CANCIONES
CLASICAS DE MARCO ANTONIO SOLIS."

1.6 (1)	LAST WEEK	WEEKS	TROPICAL ARTIST	1) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PLA TW	AYS +/-	AUDIE!	
1	1	19	GILBERTO SANTA ROSA CONTEO REGRESIVO	NO. 1 (14 WKS) SONY BMG NORTE	439	+22	3.959	1
2	2	27	JUAN LUIS GUERRA Y 440 LA TRAVESIA	EMI TELEVISA	341	-24	3.315	2
3	4	22	JUANES ME ENAMORA	UNIVERSAL LATINO	280	+27	2.118	5
4	3	17	WISIN & YANDEL SEXY MOVIMIENTO	MACHETE	278	-40	1.511	13
5	5	14	N'KLABE SI YA NO ESTAS	NU LIFE/MACHETE	242	-2	1.248	20
6	8	12	FLEX TE QUIERO	EMITELEVISA	230	+26	1.576	12
9	n	13	TITO NIEVES MI MAYOR SACRIFICIO	LA CALLE/UNIVISION	221	+43	0.944	25
8	12	8	NG2 ELLA MENEA	SONY BMG NORTE	216	+40	1.601	10
9	13	32	DADDY YANKEE ELLA ME LEVANTO	EL CARTEL/INTERSCOPE	198	+24	1.141	21,
10	7	26	DOMINIC MARTE DESEOS DE AMARTE	M.P./JVN/J & N	194	-23	1.099	23
ή	17	34	CASA DE LEONES NO TE VEO	WARNER LATINA	191	+41	1.338	17
12	6	12	TITO "EL BAMBINO" EL TRA	EM! TELEVISA	181	-45	1.350	16
13	9	12	LOS HERMANOS ROSARIO ALO	M.P./JVN/J & N	175	-21	1.497	14
14	15	4	JUANES GOTAS DE AGUA DULCE	UNIVERSAL LATI <b>N</b> O	174	+16	1.839	6
15	21	30	DON OMAR AYER LA VI	VI/MACHETE	172	+34	1.284	19
16	18	10	HECTOR ACOSTA SIN PERDON	D.A.M.	167	+21	2.923	3
17	14	20	JERRY RIVERA CUESTA ABAJO	EMI TELEVISA	156	-14	0.896	27
18	19	19	MARC ANTHONY AGUANILE	SONY BMG NORTE	154	+10	1.746	7
19	10	9	ALEXIS & FIDO SOY IGUAL QUE TU	SONY BMG NORTE	151	-30	0.637	32
20	15	20	JOSE ALBERTO "EL CANARIO" LA CALLE	212	143	-25	0.921	26
21	20	_12	AVENTURA EL PERDEDOR	PREMIUM LATIN	139	-4	0.619	33
22	24	11	TITO ROJAS DIGAME SENDRA	M.P./JVN/J & N	136	+6	1.687	8
23	25	20	ZACARIAS FERREIRA ES TAN DIFICIL	M.P./JVN/J & N	135	+11	0.647	31
24	26	12,	OLGA TANON HOY QUIERO CONFESARME	UNIVISION	134	+11	0.689	30
25	22	14	FRANK REYES AMOR DESPERDICIADO	M.P./JVN/J & N	134	-1	1.301	18
26	23	11	ELVIS MARTINEZ LENTO Y SUAVE	UNIVERSAL LATINO	133	+1	0.535	36
27	27	9	RICARDO ARJONA QUIERO	SONY BMG NORTE	117	+10	1.396	15
28	32	5	NEJO Y DALMATA ALGO MUSICAL	UMS/UNIVERSAL LATINO	102	+17	0.733	29
29	35	4	MARLON LA BILIRRUBINA	LA CALLE/UNIVISION	95	+21	1.109	22
30	38	2	JERRY RIVERA YIRA YIRA	EMI TELEVISA	88	+34	0.397	-

THIS WEEK	LAST WEEK	WEEKS	ROCK/ALTERNATIVE	
1	1	<b>\$0</b>	MOTEL YTEVAS	IMPRINT / PROMOTION LABEL
				WARNER LATINA
2		11	MANU CHAO ME LLAMAN CALLE	BECAUSE/NACIONAL
3	3	19	CAFE TACVBA VOLVER A COMENZAR	UNIVERSAL LATINO
4	4	12	MOLOTOV YOFO	UNIVERSAL LATINO
5	5	6	FATIMA CON TUS PALABRAS	NOT LISTED
6	n	3	DISIDENTE ENEMIGO	PISTOLERO/V&J
7	10	4	MAGO DE OZ CANCION DE LOS DESEOS	LOCOMOTIVE
8	9	14	PASTILLA COLORES	SONY BMG NORTE
9	8	5	BELANOVA CADA QUE	UNIVERSAL LATINO
10	6	8	CAFE TACVBA 53100	UNIVERSAL LATINO
0	18	2	MARS VOLTA WAX SIMULACRA	UNIVERSAL MOTOWN
12	13	6	MIRANDA PERFECTA	EMI TELEVISA
B	RE-E	NTRY	OELIRIO BIENVENIDO SHOW	GOLD FLAME/V&J
14	N	W	BIRDS OF TOKYO MINOR WAR	мсм
13	20	5	MONTE NEGRO GIVE ME LOVE (NO LLORES)	FEED THE HUNGRY
16	14	7	CAFE TACVBA EL OUTSIDER	UNIVERSAL LATINO
Ø	15	4	DILDO VENTURA	UNIVERSAL MEXICO
18	17	2	MAGO DE OZ CIUOAD DE LOS ARBOLES	LOCOMOTIVE
19	RE-B	NTRY	ATERCIOPEL ADOS CRUZ DE SAL	NACIONAL
20	16	6	ENJAMBRE ESPALDA DE BRONCE	NOT LISTED

H	LASTAMEEK	WEEKS ON CHAIN	ARTIST TITLE  LATIN RHYTHM 1) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL.	AYS +/-	AUDIEI MILLIONS	
1	1	15	FLEX NO. 1 (2 WKS) TE QUIERO EMI TELEVISA	501	+33	6.430	L
2	3	12	ALEXIS & FIDO SOY IGUAL QUE TU SONY EMG NORTE	459	+104	5.701	2
3	2	17	WISIN & YANDEL SEXY MOVIMENTO MACHETE	393	-15	4.064	5
4	5	14	PITBULL FEATURING LIL JON THE ANTHEM FAMOUS AFTISTS/TVT	310	+20	4.720	4
5	4	33	LA FACTORIA PERDONAME UNIVERSAL LATINO	286	-35	4.876	3
6	11	12	RBD AIRPOWER INALCANZABLE EMITELEVISA	269	+43	1.776	15
7	8	9	NEJO Y DALMATA ALGO MUSICAL UMS/UNIVERSAL LATINO	268	+17	3.074	8
8	7	12	AVENTURA EL PERDEDOR PREMIUM LATIN	265	+12	2.714	10
9	6	17	<b>DON OMAR</b> CANCION DE AMOR  V▶MACHETE	254	-18	2.019	14
10	9	22	JUANES MEENAMORA UNIVERSAL LATINO	229	-20	1.533	19
0	12	5	JUANES GOTAS DE AGUA DULCE UNIVERSAL LATINO	227	+17	2.219	13
12	13	38	DON OMAR AYER LA VI VI'MACHETE	193	-34	2.244	12
13	14	31	CAMILA TODO CAMBIO SONY BWG NORTE	172	-14	0.966	-
14	13	9	XTREME FEATURING ADRIENNE NO ME DIGAS QUE NO LA CALLE/JNIVISION	164	-24	2.301	11
15	15	5	R.K.M. & KEN-Y MIS DIAS SIN TI UNIVERSAL LATINO	160	-2	1.690	17
16	21	4	WISIN & YANDEL AHORA ES MACHETE	155	+13	2.815	9
17	18	9	NICKY JAM FEATURING R.K.M. & KEN-Y TON TON TON PINA/UNIVERSAL LATINO	144	-12	3.115	7
18	17	15	TITO "EL BAMBINO" EL TRA EMITELEVISA	142	-19	1.082	35
19	23	,8	FLO RIDA FEATURING T-PAIN LOW POE BOY.ATLANTIC	140	+10	3.588	6
20	15	41	CASA DE LEONES NO TE VEO WARNER LATINA	139	-28	1.430	23
21	25	16	BELANOVA BAILA MI CORAZON UNIVERSAL LATINO	136	+11	1.344	28
22		EW	ANGEL Y KHRIZ MOST INCREASED PLAYS LA VECINA VIJMACHETE	135	+119	1.365	26
23	20	12	ENRIQUE IGLESIAS ALGUIEN SOY YO INTERSCOPE/UNIVERSAL LATINO	112	-34	0.637	1.
24	H	EW	ENRIQUE IGLESIAS DONDE ESTAN CORAZON  MOST ADDED UNIVERSAL LATINO	101	+91	1.367	25
25	31	3	WISIN & YANDEL FEATURING FRANCO DE VITA OYE, DONDE ESTA EL AMDR MACHETE	90	+4	1.202	32
26	24	18	TEGO CALDERON QUITARTE TO WARNER LATINA	89	-37	1.479	22
27	9.1	eritis.	REIK ME DUELE AMARTE SONY BMG NORTE	88	+25	0.484	-
28	32	11	GILBERTO SANTA ROSA CONTEO REGRESIVO SONY BMG NORTE	83	-3	0.857	-
29	40	2	ALEJANDRA GUZMAN SOY SOLO UN SECRETO EMITELEVISA	82	+14	0.544	-
30	22	12	VOLTIO FEATURING JOWELL Y RANDY PONMELA WHITE LION/SONY BMG NORTE	81	-57	1.290	29

THIS WEEK	LAST WEEK	WEEKS	RECORD PO	IMPRINT / PROMOTION LABEL
	1	11	GILBERTO SANTA ROSA CONTEO REGRESIVO	SONY BMG NORTE
2	2	9	GLORIA TREVI PSICDFONIA	UNIVISION
3	4	9	LOS HERMANOS ROSARIO ALO	M.P./JVN/J&N
4	3	7	WISIN & YANDEL SEXY MOVIMIENTO	MACHETE
5	5	12	GLORIA ESTEFAN ME ODIO	BURGUNOY/SONY BMG NORTE
5	7	8	TITO ROJAS DIGAME SENORA	M.P./JVN/J&N
	6	8	PUERTO RICAN POWER ESA MUJER	M.P./JVN/J&N
3	9	5	N'KLABE SI YA NO ESTAS	NU LIFE/MACHETE
9	12	12	ANTHONY CRUZ MICHULI CHULI	M.P./JVN/J&N
10	8	15	MARC ANTHONY AGUANILE	SONY BMG NORTE
D	N	EW	NICKY JAM FEAT. R.K.M. GASPELA	PINA/UNIVERSAL LATINO
2	16	3	DON OMAR CANCION DE AMOR	VI/MACHETE
3	15	6	XTREME FEAT. ADRIENNE NO MEDIGAS QUE NO	LA CALLE/UNIVISION
4	30	14	TITO "EL BAMBINO" SOLO DIME QUE SI	EMITELEVISA
5	11	6	FLEX TE QUIERO	EMITELEVISA
6	17	2	ALEXIS & FIDO SOY IGUAL QUE TU	SONY BMG NORTE
7	4	13	BELANOVA BAILA MI CORAZON	UNIVERSAL LATINO
8	8	4	ZACARIAS FERREIRA ES TANOIFICIL	M.P./JVN/J&N
79	°3	16	IVY QUEEN SENTIMIENTO	UNIVISION
20	79	15	JERRY RIVERA CUESTA ABAJO	EMI TELEVISA

BDS

15 5

54 40

AMY WINEHOUSE

JONAS BROTHERS

BILLBOARD MICISCA CHARTS COMPILED BY SoundScan

### Billbeard TOP ALBUMS TRITAL HER STEEK Title #1 JACK JOHNSON 0 Sleep Through The Static SHERYL CROW NEW Detours GREATEST ALICIA KEYS MBK/L11552 3 1 2 13 LENNY KRAVITZ It Is Time For A Love Revolution VARIOUS ARTISTS 2008 Grammy Nominees SOUNDTRACK 2 1 MARY J. BLIGE 7 6 4 Growing Pains K.D. LANG Watershed MILEY CYRUS 00 000465 (23.98) Hannah Montana 2 (Soundtrack)/Meet Miley Cyrus 10 10 TAYLOR SWIFT Taylor Swift 2 10 9 6 KEYSHIA COLE Just Like You **CHRIS BROWN** Exclusive III 12 11 7 SOUNDTRACK 13 NEW Step Up 2: The Streets KENNY G NEW 14 Rhythm & Romance SARA BAREILLES 15 16 23 Little Voice **GARTH BROOKS** The Ultimate Hits 5 16 12 9 VARIOUS ARTISTS TRATEGIC MARKETING GROUP/UNIVERSAL/ZOMBA 10765/CAPITOL (18.98) DAUGHTRY Daughtry 3 13 24 19 SOUNDTRACK Alvin And The Chipmunks SUGARLAND Enjoy The Ride 2 18 14 COLBIE CAILLAT HANNAH MONTANA 7 -Hannah Montana 2: Non-Stop Dance Party WALT DISNEY 001106 (18.98) RADIOHEAD TBD 21622\*/ATO (13.98)

# Billbeard HOT DIGITAL

/UMRG (10.98)

WEEK	LAST	WEEKS ON CHT	TITLE ARTIST (IMPRINT / PROMOTION LABEL)	CERT.
1	1			8
		14	# LOW 11 WKS FLO RIDA FEATURING T-PAIN (POE BOY/ATLANTIC)	-
2	2	2	NEW SOUL YAEL NAIM (TOT OU TARO/ATLANTIC)	
3	3	10	DON'T STOP THE MUSIC RIHANNA (SRP/DEF JAM/IDJMG)	H
4	4	14	LOVE SONG SARA BAREILLES (EPIC)	
	5	11	WITH YOU CHRIS BROWN (JIVE/ZOMBA)	8.
6)	6	9	SORRY BUCKCHERRY (ELEVEN SEVEN/ATLANTIC/RRP)	
7	7	10	SEE YOU AGAIN MILEY CYRUS (HOLLYWOOD)	
8	9	15	TAKE YOU THERE SEAN KINGSTON (BELUGA HEIGHTS/EPIC)	
	8	28	APOLOGIZE TIMBALAND FEAT. ONEREPUBLIC (MOSLEY/BLACKGROUND/INTERSCOPE)	
10	-	1	FREE FALLIN' TOM PETTY (MCA/UME)	
111	11	22	NO ONE	
	10	15	PIECE OF ME	Ŧ
13	2-	9	SENSUAL SEDUCTION	
14	19	3	WHEN YOU LOOK ME IN THE EYES	
15	15	42	JONAS BROTHERS (HOLLYWOOD) TEARDROPS ON MY GUITAR	•
16	13	25	SWEETEST GIRL (DOLLAR BILL)	•
17	24	8	SUPERSTAR	
18	16	13	SHADOW OF THE DAY	
19	12	17	LOVE LIKE THIS	•
20	18	5	NATASHA BEDINGFIELD FEAT SEAN KINGSTON (PHONOGENC/EPIC)  INDEPENDENT	
21	22	7	STOP AND STARE	
22	31	5	NO AIR	E par
23	28	20	OUR SONG	•
24	25	20	TATTOO	
25	17	19	JORDIN SPARKS (JIVE/ZOMBA)  INTO THE NIGHT	

u		E	IL SUNUS	
THIS	LAST	WEEKS ON CHT	TITLE ARTIST (IMPRINT / PROMOTION LABEL)	CERT.
26	14	17	CLUMSY FERGIE (WILL.I.AM/A&M/INTERSCOPE)	
27	20	31	CRANK THAT (SOULJA BOY) SOULJA BOY TELL'EM (COLLIPARK/INTERSCOPE)	
28	27	31	PARALYZER FINGER ELEVEN (WIND-UP)	-
29	23	3	LIKE WHOA ALY & AJ (HOLLYWODD)	
30	26	17	KISS KISS Chris Brown Featuring T-Pain (JIVE/ZOMBA)	
31	30	30	BUBBLY COLBIE CAILLAT (UNIVERSAL REPUBLIC)	-
32	29	9	WON'T GO HOME WITHOUT YOU MAROON 5 (A&M/OCTONE/INTERSCOPE)	
33	45	29	STRONGER KANYE WEST (RDC-A-FELLA/DEF JAM/IDJMG)	
34	33	29	CYCLONE BABY BASH FEATURING T-PAIN (ARISTA/RMG)	
35	41	17	HYPNOTIZED PLIES FEAT. AKON (BIG GATES/SLIP-N-SLIDE/ATLANTIC)	
	32	24	I DON'T WANNA BE IN LOVE (DANCE FLOOR ANTHEM) GOOD CHARLOTTE (DAYLIGHT/EPIC)	•
37	1-	1	I'LL BE WAITING LENNY KRAVITZ (VIRGIN)	
38	36	4"	HANNAH MONTANA (WALT DISNEY)	
39	-	1	I WON'T BACK DOWN TOM PETTY (MCA/UME)	
40	39	45	HEY THERE DELILAH PLAN WHITE T'S (FEARLESS/HOLLYWOOD)	
41	37	20	READY, SET, DON'T GO BILLY RAY CYRUS WITH MILEY CYRUS (WALT DISNEY)	
42	34	3	WHAT HURTS THE MOST CASCADA (ROBBINS)	
43	48	38	UMBRELLA RIHANNA FEATURING JAY-Z (SRP/DEF JAM/IDJMG)	2
44	43	3	WHATEVER IT TAKES LIFEHOUSE (GEFFEN/INTERSCOPE)	
45	-	1	LOVE IS FREE SHERYL CROW (A&M/INTERSCOPE)	
46	53	3	ALL-AMERICAN GIRL CARRIE UNDERWOOD (ARISTA/ARISTA NASHVILLE)	
0	63		YAHHH! Soulja boy tellem featuring arab (Collipark/Interscope)	
48	50	6	FEEDBACK JANET (ISLAND/IDJMG)	
49	35	5	IF I HAD EYES  JACK JOHNSON (BRUSHFIRE/UNIVERSAL REPUBLIC)	
50	38	31	MISERY BUSINESS PARAMORE (FUELED BY RAMEN/RRP)	

Back To Black

Jonas Brothers

# VIDEO CHANNELS



7/81.0111 212-236-0000		
	TW	LV
lo Rida. Low	12	7
lihanna, Don't Stop The Music	9	10
fissy Elliott, Ching-A-Ling	8	10
obra Starship, The City Is At War	8	4
at Joe Feat, J. Holiday, I Won't Teli	8	5
ampire Weekend, A-Punk	8	6
shlee Simpson, Outta My Head (Ah Ya Ya)	8	7
he DEY, Give You The World	7	- 5
dicia Kevs. Like You'll Never See Me	7	7
pill Canvas, All Over You	7	7
pill Canvas, All Over You he-Dream, Falsetto	6	3
olbie Caillet, Realize	6	5 7 7 7 3 5 1
neRepublic Stop And Stare	5	1

OneRepublic, Stop And Sta Sara Bareilles, Love Song Timbaland, Scream Erykah Badu, Honey J. Holiday, Suffocate Maroon 5, Won't Go Home Mar White Best Days

VP/Music Prog: Stephen Hill MD: Kelly G Wacom 212-975-4055

		TW	LW
1	Soulja Boy Tell'em. Yahhh	19	12
2	Bow Wow & Dmarion, Hey Baby	18	11
3	Lupe Fiasco, Superstar	17	11
4	Webbie, Lif Phat & Lil Boosie, Independent	17	17
5	Chris Brown, With You	15	18
6	The-Dream, Falsetto	14	14
7	Janet, Feedback	12	16
8	Shawty Lo, Dey Know	11	9
9	Lil Mama, Shawty Get Loose	11	9
10	Alicia Kove Like You'll Moyer See Mo	13	13

Alicia Keys, Like You'll Never See Keyshia Cole, | Hennember Wann, Caying Our For Me Wann, Caying Our For Me Hann, Caying Our For Me Lenny Kravitz. | Ill Be Wating Erykal Badu, Honey Cheri Dennis, Portait Of Love Fraude, Having Snoop Bogg, Sensual Seduction Johnse, Bed Wohley Jeans J. Holiday, Sufficiate Missy Elliott Chann. Adunc Johnte, Red Monkey Jeans J. Holiday, Suffocate Missy Elliott, Ching-A-Ling Pop It Off Boyz, Crank Dat Batmar Rocko, Umma Do Me Pop it Off Boyz, train to de Batting Rocko, Umma Do Me Sean Kingston, Take You There Dolla, Who The F\*\*\* Is That Plies, I Am The Club B.G., For A Minute

MD: Tony Trevato Scripps 615-327-7525



	Chuck Wicks, Stealing Cinderella	32	20
,	Keith Urban, Everybody	32	26
	Gary Allan, Watching Airplanes	31	25
i	Alan Jackson, Small Town Southern Man	31	26
	Brad Paisley, Letter To Me	31	27
	Jason Aldean, Laughed Until We Cried	31	28
	Kenny Chesney W/George Strait, Shiftwork	30	24
1	Garth Brooks & Huey Lewis, Workin' For A	30	26
	Taylor Swift, Dur Song	28	27
i	Carrie Underwood, All-American Girl	26	43
	Bucky Covington, it's Good To Be Us	23	18
	Robert Plant/Alison Krauss, Gone, Gone,	21	12
3	Carrie Underwood, So Small	21	15
1	Bon Jovi, Till We Ain't Strangers Anymore	20	18
ò	Martina McBride, For These Times	20	20
,	Montgomery Gentry, What Do Ya Think	20	22
•	Sugarland, Stay	20	29
3	Craig Morgan, International Harvester	18	17
3	Lady Antebellum, Love Don't Live Here	17	17
)	Dolly Parton, Better Get To Livin'	15	14
1	Emerson Orive, You Still Dwn Me	14	11
?	Brooks & Dunn, God Must Be Busy	14	12
3	Billy Ray Cyrus W/Miley Cyrus, Ready, Set, Ashton Shepherd, Takin Off This Pain	14	14
1	Ashton Shepherd, Takin Off This Pain	14	15
,	Tracy Lawrence, Find Dut Who Your Friends	14	17
,	Clay Walker, Fall	14	19
7	Luke Bryan, We Rode In Trucks	13	7
3	James Otto, Just Got Started Lovin' You	12	13
•	Faith Hill, Red Umbrella	12	15
)	Blake Shelton. The More I Drink	11	9

# MTV2

		1 44	LAA
1	Cohced And Cambria, Feathers	17	0
2	Webbie, Lil' Phat & Lil Boosie, Independent	13	15
3	Flo Rida, Low	12	12
4	Shawty Lo, Dey Know	12	15
5	Missy Elliott, Ching-A-Ling	11	2
6	Spill Canvas, All Over You	11	10
5	Vampire Weekend, A-Punk	9	11
8	Scarface, Girl You Know	8	9
9	Soulia Boy Tell'em, Yahhh	8	10
Ŏ	Cobra Starship, The City Is At War	8	11
1	Fat Joe, I Won't Tell	8	13
2	Dolla, Who The F*** Is That	7	8
3	Aiden, Moment	6	8 5 7 10
4	Chevelle,   Get It	666	5
5	Pop It Off Boyz, Crank Dat Batman	6	7
3456789	Ludacris, Down In The Dirty	6	10
7	Rick Ross, Speedin'	6	12
8	Kid Rock, Amen	6	5
9	Jimmy Eat World, Always Be	5	12
Ø	Missy Elliott, Shake Your Pom Pom	4	1
0123456	Hurricane Chris, Playas Rock	4	6
2	Queens Of The Stone Age, Make It Wit Chu	3	0
3	30 Seconds To Mars, A Beautiful Lie	3	0
4	Plies, I Am The Club	3	0
5	Kid Sister, Pro Nails	33333	3
6	Jay-Z, Roc Boys (And The Winner Is)	3	3

		TW	LW	
1	Sara Bareilles, Love Song	27	49	
2	Lenny Kravitz, I'll Be Waiting	24	23	
3	Buckcherry, Sorry	20	20	
4	Mary J. Blige, Just Fine	20	22	
5	Maroon 5, Won't Go Home Without You	18	18	
6	OneRepublic, Stop And Stare	17	3	
7	Sheryl Crow, Love Is Free	17	13	
8	Alicia Keys. No One	17	15	
9	Fergie, Clumsy	17	16	
10	Linkin Park, Shadow Of The Day	17	18	
11	Rihanna, Don't Stop The Music	16	17	
12	Ingrid Michaelson, The Way I Am	16	20	
13	Natasha Bedingfield, Love Like This	16	21	
14	Wyclef Jean, Sweetest Girl (Dollar Bill)	15	13	
15	Santana, Into The Night	15	16	
16	Foo Fighters, Long Road To Ruin	14	10	
17	Kid Rock, Amen	14	13	
18	Glen Hansard & Marketa Irgiova, Faling Slowly	13	1	
19	Taylor Swift, Teardrops On My Guitar	13	8	
20	Daughtry, Feels Like Tonight	13	13	
21	James Blunt, Same Mistake	13	13	
22	Lifehouse, Whatever It Takes	12	10	
21 22 23 24	Chrisette Michele, Be Dk	11	8	
24	Nelly Furtado, In God's Hands	11	11	
25	Snoop Dogg, Sensual Seduction	10	9	
25	Colbie Caillat, Realize	10	9	
27	Eddie Vedder, Guaranteed	10	13	
28	John Mayer, Sav	9	7	
29	Jordin Sparks, Tattoo	9	9	
30	Robert Plant/Alison Krauss, Gone, Gone,	9	14	

VP Music & Talent Rel: Chris Parr Dir Music Pgmg: Evan Kroft Viacom 615-335-8400

CMT

12 0

			CAA	
1	Carrie Underwood, All-American Girl	23	29	
2	Jason Aldean, Laughed Until We Cried	22	16	
3	Billy Ray Cyrus W/Miley Cyrus, Ready, Set.	22	19	
4	Sugarland, Stay	22	21	
5	Alan Jackson, Small Town Southern Man	22 22	22	
6	Taylor Swift, Our Song	21	23	
7	Gary Allan, Watching Airplanes	20	19	
8	Kenny Chesney W/George Strait, Shiftwork	20	19	
9	Craig Morgan, International Harvester	18	18	
10	Robert Plant/Alison Krauss, Gone, Gone,	18	19	
11	Keith Urban, Everybody	17	18	
12	Brad Paisley, Letter To Me	16	23	
13	Garth Brooks & Huey Lewis, Workin' For A	14	9	
14	Eagles, Busy Being Fabulous	14	10	
15	Lady Antebellum, Love Don't Live Here	14	13	
16	Coffie Caillat, Bubbly	14	18	
17	Tim McGraw, Suspicions	12	0	
18	Rascal Flatts, Take Me There	10	15	
19	Dolly Parton, Better Get To Livin'	9	4	
20	Chuck Wicks, Stealing Cinderella	9	6	
21	Luke Bryan, We Rode in Trucks	9	7	
22	Trace Adkins, I Got My Game Dn	8	8	
23	Kid Rock, Amen	8	19	
24	Big & Rich, Lost In This Moment	7	4	
21 22 23 24 25 26 27	Carrie Underwood, Before He Cheats	7	4	
26	Brad Paistey, Online	7	5	
27	Miranda Lambert, Gunpowder & Lead	7	4 4 5 7 2 3 5	
28	Garth Brooks, More Than A Memory	6	2	
29	Oierks Bentley, Long Trip Alone	6	3	
30	Steve Earle, City Of Immigrants	6	5	

A+ Tim McGraw, Suspicions

Dir. Pgmg: Janis Unterweiser Rainbow-Media 212-324-3416

1	Avenued Sevenfold, Almost Easy	20	19
2	Linkin Park, Shadow Of The Day	20	25
3	OneRepublic, Stop And Stare	19	2
4	Chris Brown, With You	19	21
- 5	Ro Rida, Low	19	24
6	Maroon 5, Won't Go Home Without You	18	21
7	Alicia Keys, Like You'll Never See Me	17	17
8	Rihanna. Don't Stop The Music	17	20
9	Paramore, Crushcrushcrush	17	20
10	Cobra Starship, The City Is At War	17	21
11	Wyclel Jean, Sweetest Girl (Dollar Bill)	16	14
12	Jimmy Eat World, Always Be	15	2
13	Lupe Fiasco, Superstar	15	10
14	Foo Fighters, Long Road To Ruin	15	14
15	Chevelle, I Get It	14	12
16	White Stripes, Conquest	14	14
17	Avril Lavigne, Hot	14	15
18	Snoop Dogg, Sensual Seduction	14	16
19	Boys Like Girls, Hero/Heroine	14	18
20	Three Days Grace, Never Too Late	13	14
27 22 23 24 25	Puddle Of Mudd. Psycho	13	14
22	Fergie, Clumsy	13	15
23	Rise Against, The Good Left Undone	13	19
24	Simple Plan, When I'm Gone	12	12
25	Mary J. Blige, Just Fine	12	13
26	30 Seconds To Mars, A Beautiful Lie	9	2
27	Kanye West, Can't Tell Me Nothing	9	8
28	Ashlee Simpson, Outta My Head (Ah Ya Ya)	9	9
29	Shiny Toy Guns, Rainy Monday	9	10
30	Kom, Hold On	9	10

# MuchMusic Canada Dir. Music Pgmg: Sheila Sullivan CHUM Limited 416-591-5757

1	Flo Rida, Low	29	29
9	City And Colour, Waiting	27	10
2	OneRepublic, Stop And Stare	24	10
4	Trews, Hold Me In Your Arms	21	17
Ë	Britney Spears, Piece Of Me	20	31
5	Timbaland, Scream	20	31 36
7	Feist, I Feel It All	18	8
8	M.I.A., Paper Planes	17	13
ő	Simple Plan, When I'm Gone	17	22
9 10	Bedouin Soundclash, St. Andrews	16	14
11	Fergie, Clumsy	16	20
12	State Of Shock, Hearts That Bleed	15	15
13	Foo Fighters, Long Road To Ruin	15	17
14	Hedley, For The Nights I Can't Remember	15	20
13 14 15 16	Miley Cyrus, Start All Over	14	20
16	Chris Brown, With You	13	5
17	Billy Talent, This Suffering	13	5
18	Gwen Stefani, Early Winter	11	10
19	Wyclel Jean, Sweetest Girl (Dollar Bill)	11	11
20	Alicia Keys, Like You'll Never See Me Again	11	16
21	Belly, Ridin'	10	9
17 18 19 20 21 22 23 24	Natasha Bedingfield, Love Like This	10	11
23	Soulia Boy Tell em, Yahhh	10	14
24	Chris Brown, Kiss Kiss	10	14
25	Ne-Yo, Go On Girl	10	18
26	Missy Elliott, Ching-A-Ling	9	
27	Jonas Brothers, When You Look Me In	9 9	0
25 26 27 28	Timbaland. The Way I Are	9	0 0 3 9
29	Alicia Keys. No Dna	9	9
30	Justin Nozuka. After Tonight	9	13

# **STREAMS**

	AOL Video On Demand AO	L 🌭 m	usic
	Pete Schiecke 212-652-6400	TW	LW
1	Flo Rida, Low	44,289	42,001
2	Britney Spears, Piece Of Me	32.591	34,418
3		29,172	31,875
4	Soutja Boy Tell'em, Crank That (Soutja Boy)	25,228	27,243
5	Taylor Swift. Our Song	23,909	25,127
6	Soulja Boy Tell'em, Yahhh	23,074	23,299
8	Taylor Swift, Teardrops On My Guitar Pop It Off Boyz,	16,707	14,534
	Crank Dat Batman Rihanna,	16.421	15,683
10	Don't Stop The Music Timbaland.	15,454	13,129
11	Apologize Chris Brown,	15,403	17,209
12	Kiss Kiss Sean Kingston.	14,411	13,663
13	Take You There Alicia Keys,	14,283	12,537
14	No One Jordin Sparks,	14,118	14,727
15		13.077	12,279
16	Rockstar  DJ Khaled,	12,712	11,698
17	I'm So Hood  J. Holiday, Suffocate	12,503	13,166
19	Rindman	12,303	13,100

YAHOO!
Video Streams
Ant. Am. an

MUSIC John Lenac 310-526-4300

12,179 11,636

11.664 12.340

	310-320-4300	TW	LW
1	Heidi Montag, Higher	268,101	0
2	Rihanna, HateThat   LoveYou	148,647	54,604
3	Rihanna, Don't Stop The Music	123,380	116,36
4	Fergie, Clumsy	105.227	104,99
5	Mary J. Blige, Just Fine	96,184	98,854
6	Colbie Caillat, Bubbly	93,954	91,138
7	Timbaland, Apologize	92,735	83.583
8	Jordin Sparks, Tattoo	83.386	97.529
9	Alicia Keys, No One	82.745	79.453
10	50 Cent. Ayo Technology	73,172	60.210
11	Kanye West, Stronger	72,454	62,484
12	Kelly Člarkson, Never Again	67.339	75,478
13	Wyclef Jean, Sweetest Girl (Dollar Bill)	66,786	46,853
14	Love Like This	65,103	64,97
15	Good Life	64,912	55,730
16	Britney Spears, Gimme More	63,695	67,058
17	Crank That (Soulia Boy)	63,414	66,144
18	Piece Of Me	63,070	52,12
19	Wait For You	62,752	59,964
20	Avrif Lavigne, When You're Gone	.62.181	60.704

AOL STREAMS



			-
		TW	LW
1	Alicia Keys.	683.854	mem
2	No One Timbaland,	605,260	
3	Apologize Rihanna,		445,594
4	Don't Stop The Music Britney Spears, Piece Of Me	521,068	
5	Chris Brown,	502,039	529,630
6	With You Colbie Caillat,	470,149	463,636
7	Bubbly	463,020	512,131
8	Jordin Sparks. Tattoo Flo Rida,	453,970	506,095
9	Low Taylor Swift,	432,847	442,369
10	Teardrops On My Guitar	406,429	382,268
	Rihanna, HateThat I LoveYou Hekli Montag,	401,604	392,356
11	Higher	358,228	0
12	Natasha Bedingfield, Love LikeThis	357,381	377,293
13	Wyclef Jean. Sweetest Girl (Dollar Bill)	321,947	250,894
14	Fergie, Clumsy	309,312	327,443
15	Clurnsy Kanye West, Stronger	282,930	287,737
16	Stronger Matchbox Twenty, How Far We've Come	276.987	321,974
17	Chris Brown.	276.764	313.470
18	Kiss Kiss Sara Bareilles, Love Song	275.939	271,173
19	Alicia Keys, Like You'll Never See Me	270,495	277,746
20	Mario, Crying Out For Me	263,230	259,885
21	Mary J. Blige, Just Fine		261,356
22	Just Fine J. Holiday, Suffocate	255,751	
23	Britney Spears,	249,644	240,968
24	Gimme More Elliott Yamin;	242,401	262,717
25	Wait For You Buckcherry,	240,184	245.593
26	Sorry Rihanna,	232,882	208,616
27	Umbrella Soulja Boy Tell'em,	232,243	229.621
28	Crank That (Soulja Boy) J. Holiday,	226,349	243,089
26 29	Bed	223,341	296,204
	Kanye West, Good Life	220,385	232,569
30	Janet, Feedback	220,153	242.366
31	Taylor Swift, Our Song	220,101	233,190
32	Paramore.	218,548	231.137
33	Misery Business Leona Lewis, Bleeding Love	216,822	290,867
34	Baby Bash. Cyclone	202,148	
35	Daughtry, Over You	201,594	
	O TO TOU	201,004	211,000

# R&R OPPORTUNITIES/MARKETPLACE

# **OPPORTUNITIES**

# WEST



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106.9 The Light

Blue Ridge Broadcasting is looking for an On-Air Personality to develop and execute a Christian-focused air shift that is current, enjoyable and relevant for the target listening audience on BRB's radio stations. To perform on-air announcing and technical duties of live and/or prepared programming scheduled shifts. Please send resume and on-air sample to HR at Blue Ridge Broadcasting, PO Box 159 Black Mountain, NC 28711.

# SOUTH



Citadel Broadcasting is looking a dynamic leader to take the Citadel Lafayette sales team to new heights. This person will oversee a staff of 13-17 people including sales reps and a sales manager/sales managers and is responsible for the sales success of 5 market-leading radio stations. This person must have vision, enthusiasm and integrity. Broadcast sales experience is a must, management experience preferred.

- -Please send resume to: Mary Galyean, Citadel Market Manager, via email only at mary.galyean@citcomm.com.
- -Resumes must be received by Friday, February 15th, 2007.

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# **VOICEOVER SERVICES**



# **POSITIONS SOUGHT**

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**Strong News delivery.** Tight boards, and behind scene ability. Very technical, and detail oriented. Dependable, and Organized. Jeff Autrey 903-451-4756; <a href="mailto:autrey00@embarqmail.com">autrey00@embarqmail.com</a>

**Lots of energy, dedicated and loyal** – plus a little goofy! Good on-air presence, GREAT Promotions! Erick Wynn 817-361-6022, <u>brendawilliam9035@sbcglobal.net</u>

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**Experienced TV/Radio Talent** interested in Houston market. LOVES TO TALK SPORTS! Entertaining and confrontational with improv and interviews. Contact: PDFunny@aol.com

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**Highly Experienced Radio Engineer** seeks project assignments. Station construction, systems integregation, troubleshooting, maintenance, training. Team leader. Bill Elliott, 305-230-6834. Email: billelliott@3DSJ.com

Enthusiastic woman with 20 years experience, an affable personality on and off air, and a love for production. 305.396.6211/ Myles516@gmail.com

**Experienced, zealous, fun, involved broadcaster** looking for employment. Strong delivery, on-air presence and digital and production skills. Mason 817-986-8836 nobodythepa@yahoo.com

**Bilingual radio announcer** 35+ years experience. Looking for work anywhere in U.S. E-mail: <a href="mailto:arcetampa@aol.com">arcetampa@aol.com</a> or call George [786] 521-9711

Fluently bilingual with great On-Air presence/delivery. Creative copywriting ability. Very driven, and dependable. Strong work ethics, and multi-tasked. Sandra 972-820-8836, sanquez77@yahoo.com

Fluently Bilingual. Good on-air presence, with notable Production ability. Strong work ethics. Great attitude and very helpful. Mayra Lopez 903-386-9749, mayradlp@yahoo.com

DMDS DIGITAL DOWNLOADS AVAILABLE AT DMDS.COM

	CHR/TOP 40						
THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	I) NIELSEN BDS THIPREDICTOR CERTIFICATIONS STATUS IMPRINT / PROMOTION LABEL			
1	1	14	FLO RIDA FEATURING LOW	T-PAIN NO. 1 (2 WKS) n <sup>2</sup> POE BOY/ATLANTIC			
2	2	16	ALICIA KEYS NO ONE	I) <sup>3</sup> MBK/J/RMG			
3	3	19	FERGIE CLUMSY	i) 食 Will.i.am/a&m/interscope			
4	4	22	TIMBALAND FEATURI APDLDGIZE	NG ONEREPUBLIC 11 <sup>3</sup> 位 MDSLEY/BLACKGROUND/INTERSCOPE			
5	6	9	RIHANNA DON'T STOP THE MUSIC	SRP/DEF JAM/IDJMG			
6	8	8	CHRIS BROWN N	MOST INCREASED PLAYS  JIVE/ZOMBA			
7	5	20	JORDIN SPARKS	I1 位 †9/JIVE/ZOMBA			
8	10	15	SEAN KINGSTON TAKE YOU THERE	食 BELUGA HEIGHTS/EPIC			
9	7	14	TAYLOR SWIFT TEARDROPS ON MY GUITAR	I1 <sup>2</sup>			
10	12	16	WYCLEF JEAN FEATU SWEETEST GIRL (DOLLAR BILL)	RING AKON, LIL WAYNE & NIIA 11 COLUMBIA			

	3	RHYTH	MIC
LAST WEEK	WEEKS		LSEN BDS THE HITPREDICTOR STATUS IMPRINT / PROMOTION LABEL
1	22	FLO RIDA FEATURING T-PAI	N NO. 1 (9 WKS) n <sup>2</sup> POE BOY/ATLANTIC
2	10	CHRIS BROWN WITH YOU	<b>☆</b> JIVE/ZOMBA
3	n	SNOOP DOGG SENSUAL SEDUCTION	DOGGYSTYLE/GEFFEN/INTERSCOPE
5	10	WEBBIE, LIL' PHAT & LIL' BE	OOSIE TRILL/ASYLUM/ATLANTIC
4	n	ALICIA KEYS LIKE YOU'LL NEVER SEE ME AGAIN	I) 位 MBK/J/RMG
б	16	TREY SONGZ CAN'T HELP BUT WAIT	SONG BOOK/ATLANTIC
10	13	J. HOLIDAY SUFFOCATE	位 MUSIC LINE/CAPITOL
.7	22	PLIES FEATURING AKON HYPNOTIZED	I 1 BIG GATES/SLIP-N-SLIDE/ATLANTIC
9	15	FERGIE CLUMSY	II 並 WILL.I.AM/A&M/INTERSCOPE
13	17	SEAN KINGSTON TAKE YOU THERE	BELUGA HEIGHTS/KOCH/EPIC
	1 2 3 5 4 6 10 7	1 22 2 10 3 11 5 10 4 11 6 16 10 13 7 22 9 15	1 22 FLO RIDA FEATURING T-PAILOW  2 10 CHRIS BROWN WITH YOU  3 11 SNOOP DOGG SENSUAL SEDUCTION  5 10 WEBBIE, LIL' PHAT & LIL' BI INDEPENDENT  4 11 ALICIA KEYS LIKE YOU'LL NEVER SEE ME AGAIN  TREY SONGZ CAN'T HELP BUT WAIT  10 13 J. HOLIDAY SUFFOCATE  7 22 PLIES FEATURING AKON HYPNOTIZED  9 15 FERGIE CLUMSY  33 17 SEAN KINGSTON

	URBAN						
THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST TITLE	I) NIELSEN BDS . 位 HITPREDICTOR CERTIFICATIONS STATUS IMPRINT / PROMOTION LABEL			
1	3	17	J. HOLIDAY SUFFOCATE	NO. 1(TWK)			
2	1	15	WEBBIE, LIL' PHAT &	LIL' BOOSIE TRILL/ASYLUM/ATLANTIC			
3	5	11	KEYSHIA COLE IREMEMBER	IMANI/GEFFEN/INTERSCOPE			
4	2	15	ALICIA KEYS LIKE YOU'LL NEVER SEE ME AGA	IN			
5	4	12,	SNOOP DOGG SENSUAL SEDUCTION	DOGGYSTYLE/GEFFEN/INTERSCOPE			
6	7	10	CHRIS BROWN WITH YOU	立 JIVE/ZOMBA			
7	6	18	FLO RIDA FEATURING	T-PAIN 112 POE BOY/ATLANTIC			
8	8	20	MARIO CRYING OUT FOR ME	\$ 3RD STREET/J/RMG			
9	10	12	SHAWTY LO DEYKNOW	D4L/ASYLUM			
10	13	9	THE-DREAM FALSETTO	MOST INCREASED PLAYS  RADIO KILLA/DEF JAM/IDJMG			

# NO. MOST ADDED

JORDIN SPARKS DUET WITH CHRIS BROWN No Air (19/JIVE/ZOMBA)

### NO. I MOST INCREASED PLAYS

CHRIS BROWN With You (JIVE/ZOMBA)

# **TOP 5 NEW AND ACTIVE**

TREY SONGZ Can't Help But Wait (SONG BOOK/ATLANTIC)

CHERISH FEAT. YUNG JOC Killa (SHO'NUFF/CAPITOL)

MATCHBOX TWENTY These Hard Times (MELISMA/ATLANTIC)

KAT DELLINA FEAT, BUSTA PHYMES Run The Show (EPIC)

LEONA LEWIS Bleeding Love (SYCO/J/RMG)

COMPLETE CHR/TOP 40 CHART ON PAGE 27

# NO. MOST ADDED

LIL MAMA FEAT. CHRIS BROWN & T-PAIN Shawty Get Loose (JIVE/ZOMBA)

### NO. I MOST INCREASED PLAYS

LUPE FIASCO FEAT. MATTHEW SANTOS Superstar (IST & 15TH/ATLANTIC)

# **TOP 5 NEW AND ACTIVE**

ROSCOE UMALI FEAT. BOBBY VALENTINO & E-40 Live It Up! (ARTISANS OF WAR)

THE DEY Give You The World (EPIC/KOCH)

RYAN LESLIE Diamond Girl (NEXTSELECTION/CASABLANCA/UNIVERSAL MOTOWN)

DOLLA FEAT. T-PAIN & TAY DIZM Who The F\*\*\* Is That (JIVE/ZOMBA) CASELY Emotional (DIAZ BROTHERS/EPIC/KOCH)

### NO. MOST ADDED

LYFE JENNINGS Never Never Land (COLUMBIA)

# NO. I MOST INCREASED PLAYS

THE-DREAM Falsetto (RADIO KILLA/DEF JAM/IDJMC)

# **TOP 5 NEW AND ACTIVE**

TREY SONGZ Last Time (SONG BOOK/ATLANTIC)

SOULJA BOY TELL'EM FEAT. ARAB YAHHH! (COLLIPARK/INTERSCOPE)

BAKE UP BOYZ FEAT. JIM JONES Now I Can Do That (PHASE ONE)

RAZAH Rain (MANHOOD/DEF JAM/IDJMG)

LIL MAMA FEAT. CHRIS BROWN Shawty Get Loose (JIVE/ZOMBA) COMPLETE URBAN CHART ON PAGE 33

COMPLETE RHYTHMIC CHART ON PAGE 30

	URBAN AC						
THIS WEEK	LAST WEEK	WEEKS	ARTIST	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL			
1	1	14	ALICIA KEYS LIKE YOU'LL NEVER SEE ME AGAIN	NO. 1(5 WKS) 11 MBK/J/RMG			
2	2	17	JAHEIM NEVER	OST INCREASED PLAYS DIVINE MILL/ATLANTIC			
3	3	18	MARY J. BLIGE JUST FINE	MATRIARCH/GEFFEN/INTERSCOPE			
0	4	14	KEYSHIA COLE IREMEMBER	IMANI/GEFFEN/INTERSCOPE			
5	5	20	RAHEEM DEVAUGHN WOMAN	JIVE/ZOMBA			
6	6	24	ALICIA KEYS NO ONE	MBK/J/RMG			
9	9	12	ERYKAH BADU HONEY	UNIVERSAL MOTOWN			
8	7	47	MUSIQ SOULCHILD TEACHME	1) ATLANTIC			
9	10	24	JUSTIN TIMBERLAKE DUE UNTIL THE END OF TIME	T WITH BEYONCE II			
10	8	27	JOE MY LOVE	JIVE/ZOMBA			

COUNTRY					
THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST TITLE	1) NIELSEN BDS 12 HITPREDICTOR CERTIFICATIONS STATUS IMPRINT / PROMOTION LABEL	
1	1	18	BRAD PAISLEY LETTER TO ME	NO. 1(4 WKS)	
2	2	18	RASCAL FLATTS WINNER AT A LOSING GAME	<b>☆</b> LYRIC STREET	
3	4	21	RODNEY ATKINS CLEANING THIS GUN (COME ON	N BOY) CURB	
4	3	30	GARY ALLAN WATCHING AIRPLANES	立 MCA NASHVILLE	
5	6	29	BILLY RAY CYRUS W READY, SET, DON'T GO	TH MILEY CYRUS  WALT DISNEY/LYRIC STREET	
6	5	17	KENNY CHESNEY DU SHIFTWORK	ET WITH GEORGE STRAIT BNA	
7	7	14	ALAN JACKSON SMALL TOWN SOUTHERN MAN	☆ ARISTA NASHVILLE	
8	8	11	CARRIE UNDERWOOI ALL-AMERICAN GIRL	ARISTA/ARISTA NASHVILLE	
9	9	25	CHUCK WICKS STEALING CINDERELLA	<b>☆</b> RCA	
10	10	22	CRAIG MORGAN INTERNATIONAL HARVESTER	BROKEN BOW	

### 1) NIELSEN BDS CERTIFICATIONS ARTIST COLBIE CAILLAT NO. 1(7 WKS) FERGIE BIG GIRLS DON'T CRY I14 位 WILL.I.AM/A&M/INTERSCOPE 33 11<sup>3</sup> ☆ RCA/RMG DAUGHTRY 40 PLAIN WHITE T'S HEY THERE DELILAH ELLIOTT YAMIN 11<sup>2</sup> ☆ HICKORY/RED 32 1)<sup>3</sup> 位 LAFACE/ZOMBA PINK WHO KNEW 27. 6 CELINE DION TIMBALAND FEATURING ONEREPUBLIC 11<sup>3</sup> ☆ APOLOCIZE MOSLEY/BLACKGROUND/INTERSCOPE MICHAEL BUBLE MOST INCREASED PLAYS # MICHAEL MCDONALD (YOUR LOVE KEEPS LIFTING ME) HIGHER AND HIGHER UNIVERSAL MOTOWN

# NO. MOST ADDED

BOYZ II MEN Just My Imagination (Running Away With Me) (DECCA)

### NO. MOST INCREASED PLAYS

JAHEIM Never (DIVINEMILL/ATLANTIC)

# TOP 5 NEW AND ACTIVE

P.K. CARTER FEAT. ANGIE STONE Ain't Nothin Like A Sista (MANIFEST/REVELVE)

SNOOP DOGG Sensual Seduction (DOGGYSTYLE/GEFFEN/INTERSCOPE)

MARY J. BLIGE Stay Down (MATRIARCH/GEFFEN/INTERSCOPE)

RAHEEM DEVAUGHN Customer (JIVE/ZOMBA) SAID Fantasy (20 WEST)

COMPLETE URBAN AC CHART ON PAGE 34

# NO. MOST ADDED

GEORGE STRAIT I Saw God Today (MCA NASHVILLE)

### NO. MOST INCREASED AUDIENCE

GEORGE STRAIT I Saw God Today (MCA NASHVILLE)

# **TOP 5 NEW AND ACTIVE**

ELI YOUNG BAND Small Town Kid (CARNIVAL)

JO DEE MESSINA I'm Done (CURB)

RISSI PALMER Hold On To Me (1720)

KENNY CHESNEY Wife And Kids (BNA) CROSS CANADIAN RAGWEED Cry Lonely (UNIVERSAL SOUTH)

COMPLETE COUNTRY CHART ON PAGE 42

# NO. MOST ADDED

SARA BAREILLES Love Song (EPIC)

# NO. I MOST INCREASED PLAYS

MICHAEL BUBLE Lost (143/REPRISE)

# TOP 5 NEW AND ACTIVE

BARRY MANILOW Copacabana (At The Copa) (2008) (ARISTA/RMG)

MAROON 5 Won't Go Home Without You (A&M/OCTONE/INTERSCOPE)

OUFFN LATIFAH Poetry Man (FLAVOR UNIT/VERVE)

LANDON PIGG Falling In Love At A Coffee Shop (RCA/RMG)

THE LAST GOODNIGHT Pictures Of You (VIRGIN)

COMPLETE AC CHART ON PAGE 49

BDS

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	HOT AC					
THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST TITLE	11 NIELSEN BDS  HITPREDICTOR CERTIFICATIONS STATUS IMPRINT / PROMOTION LABEL		
1	1	19	TIMBALAND FEAT. (	DNEREPUBLIC NO. 1(4 WKS) 173 🏚  MOSLEY/BLACKGROUND/INTERSCOPE		
2	3	22	SANTANA FEATURII INTO THE NIGHT	NG CHAD KROEGER I 位 ARISTA/RMG		
1	2	32	COLBIE CAILLAT BUBBLY	UNIVERSAL REPUBLIC		
0	5	25	SARA BAREILLES LOVE SONG	EPIC		
5	4	29	FINGER ELEVEN PARALYZER	n 3 wind-up		
6	7	28	<b>DAUGHTRY</b> OVER YOU	I1 <sup>2</sup> ☆ RCA/RMG		
7	6	34	PINK WHO KNEW	1) <sup>3</sup> ☆ LAFACE/ZOMBA		
8	9	18	BUCKCHERRY SORRY	ELEVEN SEVEN/ATLANTIC/RRP		
9	11	13	TAYLOR SWIFT TEARDROPS ON MY GUITAR	り <sup>2</sup>		
10	10	16	LINKIN PARK SHADOW OF THE DAY	I)		

JAZZ	<b>SMOOTH</b>			
11 NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	ARTIST TITLE	WEEKS ON CHART	AST WEEK	THIS WEEK
NO. 1(1 WK) TRIPPIN 'N' RHYTHM	PAUL HARDCASTLE LUCKY STAR	14	3	1
CONCORD/CMG	BONEY JAMES LETIT GO	23	1	3
PEAK/CMG	ERIC MARIENTHAL BLUE WATER	21	2	
HEADS UP	CANDY DULFER L.A. CITY LIGHTS	23	4	
COLUMBIA	CHRIS BOTTI VENICE	20	5	5
NUGROOVE	JAY SOTO SLAMMIN	39	6	6
NARADA JAZZ/BLG	EUGE GROOVE MR. GROOVE	8	7	7
STARBUCKS/CONCORD/CMG	KENNY G SAX-0-LOCO	3	10	8
Shanachie	EVERETTE HARP OLD SCHOOL	15	8	9
NYEE MOSES	NYEE MOSES BETWEENUS	15	12	10

I	ALTERNATIVE							
THIS WEEK	LAST WEEK	WCEN(3 ON CHART	ARTIST TITLE	I) NIELSEN BDS				
1	1	24	SEETHER FAKE IT	NO. 1(8 WKS)				
1	2	16	FOO FIGHTERS LONG ROAD TO RUIN	RDSWELL/RC4/RMG				
3	3	19	LINKIN PARK SHADOW OF THE DAY	) <b>位</b> WARNER BROS.				
0	4	13	PARAMORE CRUSHCRUSHCRUSH	FUELED BY RAMEN/RRP				
5	5	28	FOO FIGHTERS THE PRETENDER	)位 ROSWELL/RC4/RMG				
6	8	33	RISE AGAINST THE GOOD LEFT UNDONE	<b>位</b> GEFFEN/INTERSCOPE				
7	6	19	AVENGED SEVENFOLI ALMOST EASY	HOPELESS/WARNER BROS.				
8	9	16	RADIOHEAD BODYSNATCHERS	TBO/ATO				
9	10	30	CHEVELLE IGET IT	THE EPIC				
10	-12	19	THE BRAVERY BELIEVE	ISLAND.'IDJMG				

# NO. MOST ADDED

MATCHBOX TWENTY These Hard Times (MELISMA/ATLANTIC)

# NO. MOST INCREASED PLAYS

DAUGHTRY Feels Like Tonight (RCA/RMG)

# **TOP 5 NEW AND ACTIVE**

RIHANNA Don't Stop The Music (SRP/DEF JAM/IDJMG)

MARIE DIGBY Say It Again (HOLLYWOOD)

GAVIN DEGRAW In Love With A Girl (J/RMG)

CHRIS BROWN With You (JIVE/ZOMBA)

COMPLETE HOT AC CHART ON PAGE 50

COLLECTIVE SOUL All That I Know (EL)

# NO. MOST ADDED

CHRIS STANDRING Love & Paragraphs (ULTIMATE VIBE)

# NO. MOST INCREASED PLAYS

MICHAEL MCDONALD (Your Love Keeps Lifting Me) Higher And Higher (UNIVERSAL MOTOWN)

# **TOP 5 NEW AND ACTIVE**

KELLY SWEET Dream On (RAZOR & TIF)

U-NAM Keep The Faith (TRIPPIN 'N' RHYTHM)

JOHN LEGEND Each Day Gets Better (G.O.O.D./COLUMBIA/SUM)

MARC ANTOINE Spooky (PEAK/CMG)

**COMPLETE SMOOTH JAZZ CHART ON PAGE 53** 

NICK COLIONNE Keepin' It Cool (NARADA JAZZ/BLG)

# NO. MOST ADDED

10 YEARS Beautiful (UNIVERSAL REPUBLIC)

# NO. MOST INCREASED PLAYS

PANIC AT THE DISCO Nine In The Afternoon (DECAYDANCE/FUELED BY RAMEN/RRP)

# **TOP 5 NEW AND ACTIVE**

GNARLS BARKLEY Run (DOWNTOWN/ATLANTIC)

10 YEARS Beautiful (UNIVERSAL REPUBLIC)

ARMOR FOR SLEEP Hold The Door (SIRE/WARNER BROS.)

APOCALYPTICA FEAT. COREY TAYLOR I'm Not Jesus (JIVE/ZOMBA)

COMPLETE ALTERNATIVE CHART ON PAGE 55

KATE NASH Foundations (FICTION/GEFFEN/INTERSCOPE)

### **ACTIVE ROCK** IT NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL IDDLE OF MUDD SEETHER WIND-UP AVENGED SEVENFOLD HOPELESS/WARNER BROS. FOO FIGHTERS SIXX: A.M. 31 FLEVEN SEVEN HURT TEN TON BRICK 26 CAPITOL KORN 20 BREAKING BENJAMIN 18 HO! LYWOOD FIVE FINGER DEATH PUNCH 30 FIRM LINKIN PARK WARNER BROS

			ROC	K
THE WHIE	LAST WEEK	WEEKS ON CHART	ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL
	1	24	SEETHER FAKEIT	NO. 1 (13 WKS) 11 WIND-UP
2	2	32	SIXX: A.M. LIFE IS BEAUTIFUL	ELEV <b>ÉN</b> SEVEN
3	3	13	LINKIN PARK SHADOW OF THE DAY	WARNER BROS.
4	5	16	PUDDLE OF MUDD PSYCHO	FLAWLESS/GEFFEN/INTERSCOPE
5	8	10	FOO FIGHTERS LONG ROAD TO RUIN	ROSWELL/REA/RNG
6	4	14	KID ROCK	TOP DOG/ATLANTIC
7	7	54	FINGER ELEVEN PARALYZER	I) <sup>3</sup> WiND-UP
8	6	26	ALTER BRIDGE RISE TODAY	UNIVERSAL REPUBLIC
9	9	40	THREE DAYS GRACE NEVER TOO LATE	JIVE/ZOMBA
10	10	27	FOO FIGHTERS THE PRETENDER	ROSWELL/RCA/RMG

### TRIPLE A IT NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL INGRID MICHAELSON 2 14 CABIN 24/ORIGINAL SIGNAL/RED SARA BAREILLES 3 25 KT TUNSTALL 10 RELENTLESS/VIRGIN RYAN ADAMS 16 LOST HICHWAY SHERYL CROW 9 8 A&M/INTERSCOPE DAVID GRAY 20 8 FEIST MY MOON MY MAN 19 10 CHERRYTREE/POLYDOR/INTERSCOPE EDDIE VEDDER 23 MONKEY WRENCH/J/RMG MIKE DOUGHTY

# NO. MOST ADDED

APOCALYPTICA FEAT. COREY TAYLOR I'm Not Jesus (JIVE/ZOMBA)

### NO. MOST INCREASED PLAYS

10 YEARS Beautiful (UNIVERSAL REPUBLIC)

# TOP 5 NEW AND ACTIVE

12 STONES Anthem For The Underdog (WIND-UP)

VELVET REVOLVER Get Out The Door (RCA/RMG)

BLACK TIE Shockwave (INTERSCOPE)

DRAGONFORCE Through The Fire And Flames (ROADRUNNER/RRP)

SOILWORK Exile (NUCLEAR BLAST/CAROLINE)

# COMPLETE ACTIVE ROCK CHART ON PAGE 56

10	27	NEVER TOO LATE  FOO FIGHTERS THE PRETENDER
	-	THE FRE LENGER
		NO. MOST ADDED

THEORY OF A DEADMAN So Happy (604/ROADRUNNER/RRP)

# NO. MOST INCREASED PLAYS

THEORY OF A DEADMAN So Happy (604/ROADRUNNER/RRP)

# **TOP 5 NEW AND ACTIVE**

COLLECTIVE SOUL New Vibration (EL)

FIVE FINGER DEATH PUNCH The Bleeding (FIRM)

SIXX: A.M. Accidents Can Happen (ELEVEN SEVEN)

KILLSWITCH ENGAGE Holy Diver (ROADRUNNER/RRP) SAVING ABEL Addicted (VIRGIN)

### COMPLETE ROCK CHART ON PAGE 57

www.americanradiohistory.com

# NO. MOST ADDED

COUNTING CROWS You Can't Count On Me (GEFFEN/INTERSCOPE)

## NO. MOST INCREASED PLAYS

COUNTING CROWS You Can't Count On Me (GEFFEN/INTERSCOPE)

# **TOP 5 NEW AND ACTIVE**

NEWTON FAULKNER Dream Catch Me (AWARE/COLUMBIA)

AUGUSTANA Sweet And Low (EPIC)

BAND OF HORSES No One's Gonna Love You (SUB POP)

GLEN HANSARD & MARKETA IRGLOVA Falling Slowly (CANVASBACK/COLUMBIA)

GOOD CHARLOTTE I Don't Wanna Be In Love (Dance Floor Anthem) (DAYLIGHT/EPIC)

COMPLETE TRIPLE A CHART ON PAGE 60



MusicMaster president celebrates 25 years of radio, TV, internet scheduling software system

# Joseph J. Knapp

By Erica Farber

t was 1983 when Joe Knapp's first music log ran on WZZU/ Milwaukee. Now, 25 years later, more than 2,500 broadcasters in radio, TV and the Internet use the MusicMaster founder/president's music scheduling software. • "From the Ohio Scientific and Radio Shack TRS-80 computers we started with to the software we have today, it's been quite a journey," Knapp says.

Getting into the business: Almost from birth in 1953, I've been fascinated with radio and music. At 11, I built an illegal radio station in Cleveland. At the suggestion of the FCC engineers who shut me down, I brushed up on broadcasting law and passed the First Class license exam at 18 and quit my hamburger-flipping job to find work in radio. A year later, after working on mobile telephones for Ohio Bell, I landed my first radio job helping build WSUM-AM in suburban Parma, Ohio. When I started, it was just a muddy field. When we signed on, I was behind the microphone doing evenings.

Career path: I became chief engineer and afternoon drive jock at WBKC-AM/Chardon, Ohio. Between radio jobs I installed and repaired police radios and radar, worked at college radio stations and consulting. My wish came true when I got hired at Malrite's WMMS-FM/Cleveland. I'd been a fan since they went album rock. I helped move the Buzzard studios downtown. Working with those great people was an incredible learning experience. The company transferred me to WZUU-AM-FM/Milwaukee, but I hated leaving and moved on quickly.

Doing afternoons at crosstown WQFM included some programming, production and promotions. After getting fired, I tried in vain to find another programming gig but ran out of money. After reconsidering the stability of engineering, I became chief engineer for Booth's WZZP-FM/Cleveland. I tried going back to WMMS, but they sent me to Milwaukee to rebuild the WZUU studios, which is where I wrote the music scheduling program.

Malrite sent me to New York to help build WHTZ (Z100). Eventually, Carl Hirsh put me in charge of the project. At 3:30 a.m., my voice was the first heard on that station doing a station ID, followed by "New York, New York" by Frank Sinatra. Scott Shannon asked me to stay, but my wife and I decided Milwaukee was a better place to raise kids.

I continued improving my software, which started on an Ohio Scientific Challenger 8P computer and was originally called Revolve. I sold a copy to WCXI-FM/Detroit, then began rewriting it for the Radio Shack TRS-80, then for the IBM PC. In 1985, I licensed it to Tapscan to sell with their software as MusicScan. In 1994, following a bitter legal dispute, that deal ended and I formed my own company, changing the name to MusicMaster. Finally, we rewrote it once more for Microsoft Windows

Reason for creating MusicMaster: To save time. I helped manually preschedule WZUU's music, which was time-consuming. I'd been teaching myself computer programming, knowing that computers would soon become essential radio components. Music scheduling involves decisionmaking, which is what computers do best.



Long-term goals: Steady growth at a pace that preserves product quality. We're also exploring new technologies that converge with music scheduling.

Biggest challenge: Competing against a huge brand. There's still a lot of loyalty to our competitor, which keeps some from taking a serious look. Old dogs fear new tricks, which I can understand, being an old dog myself. We keep trying to reach them, knowing they'll love MusicMaster once they see it.

Something about MusicMaster that would surprise readers: That huge radio, television and satellite companies are using it. I'm sure some people still think it's a distant second to the big S [Selector].

Most influential individuals: My dad, John Knapp, a radar operator for the Navy during World War II, showed me how to turn an old radio into a transmitter. We were poor, but he managed to bring me some used electronics textbooks when I was 9, then looked the other way when I ran an illegal radio station in my bedroom. I love him for giving me the space to be myself.

One night, in my early teens, I called Jim Casazar's pirate station and won a contest. We met, and he helped me improve my pirate station. We eventually worked at competing stations in Cleveland, trading audio processing secrets and making our stations sound great. Paul LeSage was the GM at WZUU when I wrote Revolve. I think he knew in advance what I would ultimately accomplish. His confidence in me was inspiring. Scott Wirt, my first employee in 1988 and now our VP, is a computer programming genius. His ability to grasp new ideas is amazing. These days, I supply ideas and broad concepts and Scott turns them into reality.

Advice for broadcasters: Embrace new technology and think outside the old wooden radio cabinet. I've heard that the word "radio" was first used before Heinrich Hertz even proved the existence of radio waves. It was a prefix meaning "radiant," which is how alpha, beta and gamma rays from decaying atoms came to be known as radioactivity. Radio will never die, but the names may be changed to protect the innocent.

You may not need a transmitter soon. Today I can access a million radio choices in my car via the Internet using a Sprint Treo and the line-in jack. Once every car has broadband Internet, let's use that to make radio more efficient and personal. Instead of producing a great audio stream for one market, let's create hundreds of great streams for the world. Today's best broadcasters will continue to generate great content. I'm here to help with that.

'You may not need a transmitter soon. Today I can access a million radio choices in my car via the Internet using a Sprint Treo and the line-in jack. Once every car has broadband Internet, let's use that to make radio more efficient and personal.' - Joseph J. Knapp

Liner Notes Profile: Joseph J.

Knapp Title: MusicMaster

founder/president Favorite radio format: "News/talk . . . sorry,

everyone." Favorite TV show: "Boston Legal"

Favorite song: "How Can I Keep From Singing" by Enya Favorite movie: "Grand

Canvon' Favorite book: "22 Immutable Laws of

Marketing" by Reis & Favorite restaurant:

Red & Bunny's Diner, Oconomowoc, Wis. Beverage of choice: "Iced Zen green tea. unsweetened."

Hobbies: "Vinyl record collecting."

E-mail address: joeknapp@aware.com Oont Miss the Hottest Week in Datin Music!

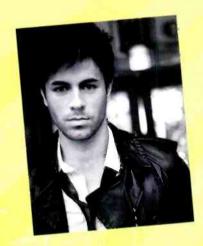


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You And Me/ Lifehouse /Geffen/Interscope

# ♦600,000 SPINS

I Like It, I Love It/ Tim McGraw /Curb

# ♦500,000 SPINS

Write This Down/ George Strait /MCA

# **♦400,000 SPINS**

100 Years/ Five For Fighting /Aware/Columbia
Buy U A Drank (Shawty Snappin')/ T-Pain Feat. Yung Joc /Konviet/Nappy Boy/Jive/Zomba
Glycerine/ Bush /Trauma
I Go Blind/ Hootie & The Blowfish /Reprise
SexyBack/ Justin Timberlake /Jive/Zomba
Yes!/ Chad Brock /Warner Bros.

# +300,000 SPINS

Apologize/ Timbaland Feat. OneRepublic /Mosley/Blackground/Interscope
Glamorous/ Fergie Feat. Ludacris /Will.I.Am/A&M/Interscope
I Go Back/ Kenny Chesney /BNA
It's Goin' Down/ Yung Joc /Block/Bad Boy South/Atlantic
Let's Get It Started/ Black Eyed Peas /A&M
Move Along/ All-American Rejects /Doghouse/Interscope
No One/ Alicia Keys /MBK/J/RMG
Pony/ Ginuwine /550/Epic
Suds In The Bucket/ Sara Evans /RCA

Who Knew/ Pink /LaFace/Zomba

♦ 200,000 SPINS

Animal I Have Become/ Three Days Grace /Jive/Zomba

Bed/ J. Holiday /Music Line/Capitol

Got You Where I Want You/Te Tengo Como Quiero/ Flys /Trauma/Delicious Vinyl

Hate That I Love You/ Rihanna Feat. Ne-Yo /SRP/Def Jam/IDJMG

I Got A Feelin'/ Billy Currington /Mercury

Kiss Kiss/ Chris Brown Feat. T-Pain /Jive/Zomba

Low/ Flo Rida Feat. T-Pain /Poe Boy/Atlantic

Over You/ Daughtry /RCA/RMG

She Let Herself Go/ George Strait /MCA Nashville

She's Every Woman/ Garth Brooks /Capitol Nashville

Suddenly I See/ KT Tunstall /Relentless/Virgin

Teardrops On My Guitar/Taylor Swift /Big Machine/Universal Republic

# ♦100,000 SPINS

Baby Don't Go/ Fabolous Feat. Jermaine Dupri /Desert Storm/Def Jam/IDJMG Bleed It Out/ Linkin Park /Warner Bros.

Can't Help But Wait/ Trey Songz /Songbook/Atlantic

Everybody/ Keith Urban /Capitol Nashville

Fake It/ Seether /Wind-Up

Hypnotized/ Plies Feat. Akon /Big Gates/Slip-N-Slide/Atlantic

Into The Night/ Santana Feat. Chad Kroeger /Arista/RMG

Misery Business/ Paramore /Fueled By Ramen/RRP

Our Song/ Taylor Swift /Big Machine

Rehab/ Amy Winehouse /Universal Republic

Shadow Of The Day/ Linkin Park /Warner Bros.

Soul Meets Body/ Death Cab For Cutie /Atlantic

Tattoo/ Jordin Sparks /19/Jive/Zomba

What Do Ya Think About That/ Montgomery Gentry /Columbia

# ♦50,000 SPINS

Like You'll Never See Me Again/ Alicia Keys /MBK/J/RMG With You/ Chris Brown /Jive/Zomba

