#### CHR/TOP 40 SPECIAL



A 'Perfect Storm' Of People, Strategy And Circumstances Helps Propel CHR/Top 40 KIIS To The Top In L.A. pp.28-40



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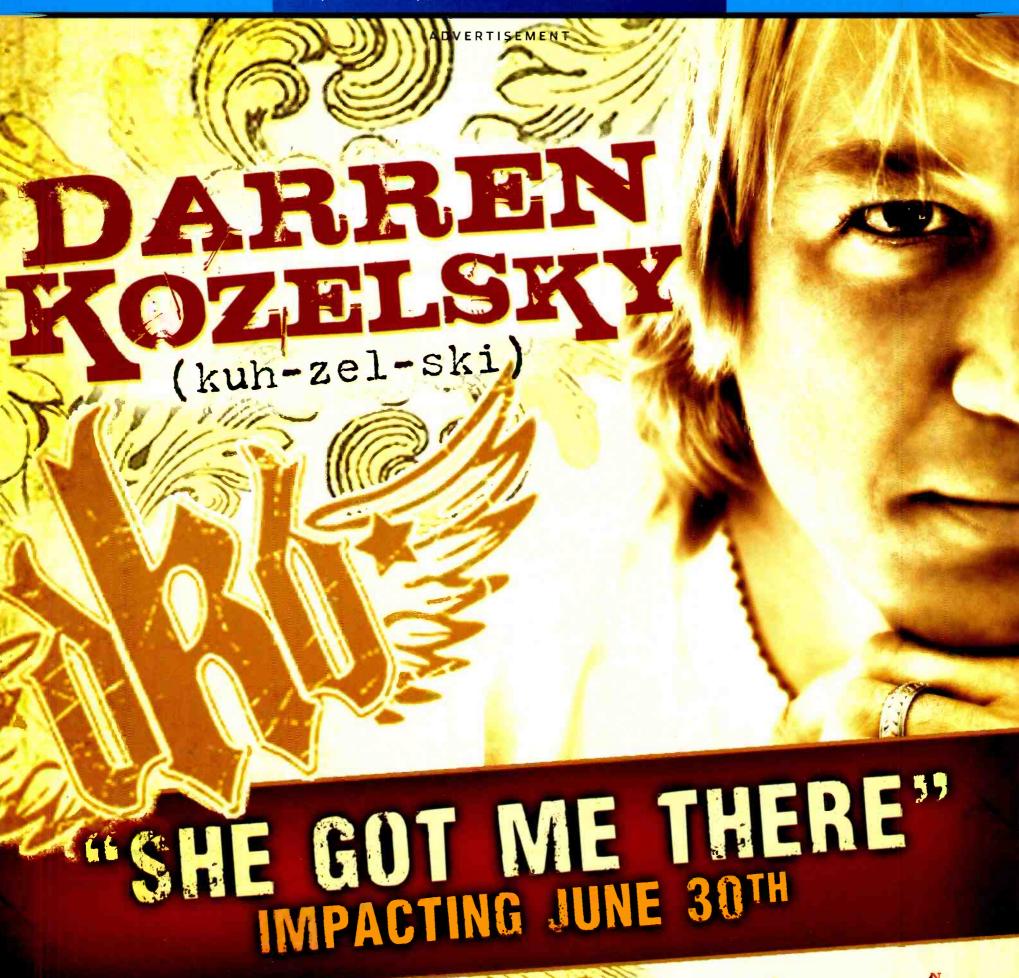


Edison's 30 Under 30 Have Plenty To Say About Radio's Future pp.46-65

RESEARCH: New Paragon Study Says Youth Listening Is Up .44

PROFILE: United Stations' Andy Denemark On 30 Years In Radio And A House In The Woods p.82

MUSIC MATTERS: Randy Owen Is Back Because Of The Kids p.26







# Jonas Brothers BURNIN' LIP



"#1 PHONES. ON FIRE."
-ERIC TYLER/ KBKS

WHTZ KIIS WKSC WXKS WHYI KBKS WEZB KOND KXXM WXSS WNCI KHKS CKEY WIDQ WBZW KRQQ KZZP KHTS KZHT WKSE WPRO XM 200N20 SIRIUS HITS 1

SOLD-OUT TOUR JULY AUGUST

HOLLYWOOD

# R&R News Focus

#### **MOVER**

#### Thomas Scores WBCN/ **Boston PD Stripes**

Mike Thomas, who's already in the CBS Radio/Boston megaplex as PD of classic rock WZLX, picks up additional programming duties at alternative sister WBCN, filling the hole made by Dave Wellington's recent departure.

"I just want to thank [GM] Mark Hannon for everything that he has done for me," Thomas says. "I also want to thank [CBS Radio senior VP of programming] Greg Strassell and [president/CEO] Dan Mason for all of their support. I'm really looking forward to working with the entire 'BCN staff."

Thomas has been with WZLX since February 2006, and his programming résumé includes stops at KGB/San Diego and WFBQ/Indianapolis.

-Keith Berman and Kevin Carter

#### **SHAKER**

#### **Bonneville Recruits** Journal Vet

After 17 years with Journal Communications, Carl Gardner joins Bonneville International as VP/market manager for the company's

Seattle cluster, which includes news/talk KiRO, talk KTTH and classic hits KBSG. Most recently executive VP of TV and radio operations for Journal Broadcast Group and VP of digi-



tal media for its parent company, the Seattle native replaces Scott Sutherland, who transferred to Bonneville's Phoenix cluster when Erik Hellum left to join GapWest.-Mike Stern

#### Morris Takes CMG **Adult Promo Post**

Capitol VP of adult formats Patty Morris moves back to New York to head adult format promotion for Capitol Music Group, reporting to CMG head of promotion Greg Thompson and overseeing AC, hot AC and smooth jazz. Meanwhile, her partner Danny Cooper, Virgin VP of adult formats, will remain based in the landmark Capitol Tower in Hollywood.

"They are the ultimate team in adult promotion, and we are very fortunate to have Danny on the West Coast and Patty on the East Coast to help drive the company's agenda from the home office," Thompson says.—Keith Berman

#### **Broadcasters: The PPM** 'Doesn't Meet Expectations'

Group heads from Clear Channel, Cumulus Media, Radio One, Inner City Broadcast Holdings and Saga Communications have sent a letter to Arbitron executives claiming that the PPM "doesn't meet expectations." Areas of improvement the broadcasters want from Arbitron include guaranteed 100% delivery of 18-54 sample targets, improvement in 18-34 sample sizes, elimination of the 6-11 age demo so that more resources are focused on building the 18-54 sample and Media Rating Council accreditation for the recruitment system Arbitron is using everywhere but Houston by June 30, 2009, or conversion in all markets to the Houston address-based recruitment model at no addition-

al cost to subscribers.



Cox Radio president/CEO Bob Neil says, "We're tired of meaningless slogans like 'continuous improvement.' We need specifics and due dates, whether it's sample sizes or MRC accreditation."

At press time Arbitron had not responded to the letter, which was first made public June 23. However, reaction from broadcast groups that did not sign the letter and support Arbitron's decision to restart the rollout of the PPM was immediate.

"While Emmis agrees with many of the 'industry expectations' cited in the letter, we did not agree that a further postponement of PPM currency was in the best

interests of the industry," radio division president Rick Cummings says. "Therefore, we declined to sign the letter. We do continue, however, to work with Arbitron closely on achieving a more robust PPM panel sample, particularly with listeners under 35 and with minorities.'

Cummings adds, "We believe the benchmarks established by the Radio Advisory Council were inadequate. Arbitron needs to continue to raise the bar in areas like 18-34 [designated delivery index] and response and compliance rates."

Meanwhile, CBS Radio released a statement saying it opposed delaying commercialization of the PPM and pledging its support of the new methodology."[We] have every confidence in Arbitron that they will continue to improve the service and deliver us information that will help elevate our accountability with our clients," CBS says.



DuCoty

Arbitron Radio Advisory Council chairman Chuck DuCoty, who also serves as COO of NRG Media, says, "The council never asked Arbitron to stop the rollout and we haven't taken a position with regard to the restart. The majority of the issues raised in the letter from Bob Neil, et al., are the same issues the Advisory Council has been raising all along."

DuCoty says that the council's position on MRC accreditation is that it was not necessary as long as Arbitron continues to aggressively pursue it. He adds, "My personal feeling is that MRC accreditation will not solve the sample-size issues or the sample distribution issues that concern all of us."—Mike Boyle

5Bil 0.6 3.5

tore, according to the company, omers are renting and purchas-ng more than 50,000 movies ach day. The online store excess of 2,000 film titles

spending on recorded music will fall, from \$33.4 billion world-wide in 2007 to \$32.5 billion in 2012, according to PriceWaterhouseCoopers. Global spending on digital music for-

pound annual gain

100" listing of "the world's most powerful—and best-Stern, Rush Limbaugh and Ryan Seacrest are radio's Ione

#### ON THE WEB

#### **Triton Media Gets Its** Jones (Media) On

New York-based Triton Media has acquired entrepreneur Glenn Jones' Denver-based Jones Media Group and its operating companies: Jones Media America, Jones Radio Networks and JonesTM. While financial details were not disclosed, one source close to the deal put the price at the "low nine figures."

Triton Radio Networks CEO Spencer Brown says the combination of the two companies will "create a nice footprint in the 24/7 business" by pairing Jones Radio with Triton's Dial Global Digital, which he expects to run in the short term as separate businesses.

The companies will be combined under Dial Global co-president/CEOs David Landau and Ken Williams. Brown says there will be some consolidation of operations, but that the new entity will be looking to recruit new producers and talent to grow the business."This is a growth story and not a consolidation story," Brown says.

Four Jones staffers have exited: VP of marketing Kim Ketchel, director of marketing Sarah Beatty, marketing manager Jan Whitbeck and graphic artist Alexis McDowell.—Jeffrey Yorke

#### Radio Relay Benefits Flood Victims

Send It South, a "radio relay" benefit for flood victims in Iowa and southern Minnesota, has raised more than \$40,000 for the American Red Cross, Spearheaded by Dan Seeman, VP/GM of Hubbard talk WFMP/Minneapolis, the relay started in northern Minnesota June 20, moving south market by market. Each market held a one-hour radiothon and then sent its total south to the next market. The relay started in Grand Forks, N.D., and ended in Des Moines with 12 stops along the way. The day ended with the Minnesota Twins baseball team's radio network promoting the effort during a game that night.

"It's always amazing to watch Minnesotans come together to help people in need," Seeman says. "The best part was that every broadcaster I talked to, along with the Minnesota Twins, said 'Count me in' when asked to participate in this event."-Mike Stern

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One Stepat a Time

THE FOLLOW UP TO THE TOP 5

**BREAKING AT:** 

HITS "TATTOO" & "NO AIR"

Z1OO 44x, KISS1O8 30x, WSTW 33x, KDND, KZHT, XM 2Oon2O, WRVW, KMXV, WPRO, CKEY, WKSE, WRVQ, WSSX 27x, KSMB 24x, WVKS 23x

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From Her **Self-Titled** 



Stirling McIlwain





#### Progress Made On **Royalty Front**

Music publishers, record labels and digital music providers have hammered out a settlement on two of the five royalty rates currently scheduled to be set this October by the U.S. Copyright Royalty Board, according to National Music Publishers' Assn. president/CEO David Israelite.

But the details will remain confidential until they are presented to the three U.S. judges sitting on the board, who must approve and set the rates.

So far, the three sectors have reached an agreement on the rates for Internet streaming and limited downloads, but they could not reach a settlement on the other three rates: digital permanent downloads, physical product and ringtones.

Each sector will file briefs and documentation supporting their respective stances by July 2, with closing arguments expected to be made by July 4.—Ed Christman, Billboard

#### Cross To Spearhead **Corus Internet Initiative**

After roughly 20 years at alternative CFNY (102.1 the Edge)/Toronto, PD Alan Cross is giving up the reins to join a new Internet initiative for parent company Corus. "We're almost ready to launch a very comprehensive radio and Internet play that we hope will revolutionize the convergence of the two," Cross says. "I will be running [it] and basically being the host and face of it." Corus is looking to penetrate all English-speaking territories in Canada with its company-wide initiative. Cross will also continue doing his popular syndicated "Ongoing History of New Music" series.—Keith Berman

#### Radio's Silver Lining?

RAB CEO Jeff Haley told 150 influential and powerful radio decision-makers at the New York State Broadcasters' 47th annual executive conference June 24 that online listening is a growth



market. "Around 10%-11% of our total audience is listening to radio through their computer screens," he said. "The idea that you can do contests online and use the Web to create podcasts helps take our brand from an audio experience to an audio and visual experience."

Haley reminded attendees that more than 4,200 stations offer online programming, and 33 million listeners are tuning in to their favorite stations via the Internet each week. He offered some impressive numbers that jive with the recent Borrell Associates study figures: Station Web site revenue has skyrocketed from \$18 million to \$255 million in five years.

Haley later told R&R that the industry needs to refocus on being a "sponsored audio content business. It's not the device. It's not the distribution channel—it's the content." Meanwhile, the RAB's monthly revenue numbers declined 8% compared with May 2007 -Jeffrey Yorke



#### FCC Cracks Down On Indecency

A picture is said to be worth a thousand words, but when it came to CBS-TV showing a split-second frame of Janet Jackson's bare breast to millions of unsuspecting Super Bowl halftime show viewers on Feb. 1, 2004, it was worth at least a \$550,000 fine from the FCC. That record fine broke down to a \$27,500 charge—the highest fine allowable at the time—to each of the 20 CBS-owned TV stations broadcasting the game. Applauded by scores of family advocacy groups and even promoted by then-FCC chairman Michael Powell, the fine set a precedent for how the FCC would police indecency with broadcasters in the future.

The moment sparked an FCC campaign to

clean up America's ai waves. The FCC, already reviewing a listener complaint about a February 2003 program by shock jock Howard Stern, hit Infinity Broadcasting with a \$27,500 fine in March 2004, then the next month slammed Clear Channel with a whopping \$495,000 fine for an April 2003 Stern show. Broadcasters responded with "zerc tolerance" indecency policies: Clear Channel ejected Stem from its stations. In early October that year, Stern announced he was headed to Sirius Satellite Radio. Others, including Bubba the Love Sponge and the Regular Guys, also soon succumbed to the pressures of the FCC's indecency crackdown and looked for alternate platforms to practice their craft.—Jeffrey Yorke

#### **Battery Now Fully Charged**

Neil Levine has been named senior VP/ GM of newly formed BMG Label Group imprint Battery Records, which will be distributed through Sony BMG's RED Marketing Group.

Levine, most recently head of Capitol

Music Group's urban division, will be based in RED's New York offices.

He previously helmed the relaunch of Imperial Records, headed up TVT Records' urban divi-



sion and formed Penalty Records in 1994.-Kevin Carter

#### Lee Offers Free, **Pretested Commercials**

AC WBEB (B101)/Philadelphia owner Jerry Lee is offering to create pretested radio commercials for anyone who advertises in Philadelphia, and he says he'll do it for free.

Lee, who once gave away 50,000 custom-designed radios tuned to only B101, is making the offer on behalf of the entire Philadelphia radio community, which has come together to form advocacy group the Philadelphia Radio Organization (PRO Radio) on the heels of the market adopting Arbitron's PPM

Lee believes radio advertising can be more effective than TV when commercials are created using a research-driven development process previously adopted by WBEB.

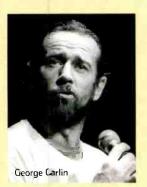
As for PRO Radio, the membership has empowered WBEB VP/GM Blaise Howard to sell large "select" accounts on its behalf.-Mike Boyle



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When for r-time Grammy Award-winning comedian George Carlin died June 22 from heart failure in a Santa Monica, Calif., hospital, the 71-year-old left a monumental legacy: his famous "Seven Dirty Words" routine, which in 1978 resulted in a landmark Supreme Court decision that set FCC regulatory policy, though it remains unwritten today.

The list of seven "dirty" words has been pointed to by FCC chairman Kevin Martin as a guide to broadcasters who want to steer clear of regulatory quicksand. In a note to clients about Carlin's illustrious career, David Oxenford, a partner



with Washington law firm Davis Wright Tremaine. writes that the FCC v. Pacifica Supreme Court case was about " 'indecency,' not 'obscenity' " and that "perhaps the greatest misimpression of the Carlin routine is the widely held belief that there are in fact 'seven dirty words' that can never be said on air."

"In fact, that has never been the FCC's holding," Oxenford continues. "Until recently, there were no words that were specifically banned on the air-all had to be evaluated by context. Even though recent FCC decisions have tried to make the 'F-word' and the 'S-word' into those words that you can never say on

radio or TV outside the safe harbor [from 10 p.m. to 6 a.m.], even those bans are not absolute, as the FCC's approval of the airing of [the movie] 'Saving Private Ryan' during prime-time hours has shown."

The other words in the Carlin routine have never been specifically prohibited in all contexts—"Some in fact have been deemed not by themselves indecent in subsequent FCC cases," Oxenford says. "Instead, under the rules that the FCC has tried to enforce, a contextual review of the program must be done to determine if, in context, the words were used to shock or titillate, and whether they were used to describe sexual or excretory functions." - Jeffrey Yorke

#### Transactions at a Glance

Chapin Enterprises' KBZR-FM/Papillion, Neb., to VSS Catholic Communications for \$4.5 million . . . Community Wireless' KCPW-FM/Salt Lake City to Wasatch Public Media for \$2.4 million . . . R&R Radio's KIST-AM/Santa Barbara, Calif., to California Lutheran University for \$1.4 million . . . Community Wireless' KCPW-AM/Tooele, Utah, to IHR Educational Broadcasting for \$1.3 million . . . Ozark Christian College's KOBC-FM/Joplin, Mo., to Educational Media Foundation for \$1 million . . . Quad Cities Media's WKBF-AM/Rock Island, Ill., to La Jefa Latino Broadcasting for \$680,000 . . . R&J Broadcasting's KMAV-AM & FM/Mayville, N.D., to KMSR Inc. for \$480,000 . . . Lifeline Ministries' WJEP-AM/Ochlocknee, Ga., to Georgia Triangle Broadcasting for \$280,000 . . . Michael Radio Group's KGRK-FM/Glenrock, Wyo., to Cochise Broadcasting for \$210,000.

#### Deal of the Week

WMGM-FM/Atlantic City, WTKU-FM/Ocean City, WJSE-FM/Petersburg, and WOND-AM and WTAA-AM/Pleasantville (Atlantic City-Cape May), N.J.

TERMS: Asset sale for cash

BUYER: Atlantic Broadcasting of Linwood, N.J., headed by CEO Brett DeNafo. Phone: 609-816-3389. It owns no other stations. This represents its entry into this market.

SELLER: Access.1 Communications, headed by president/COO Chesley Maddox-Dorsey. Phone: 212-714-1000

FORMATS: Classic rock; oldies; alternative; news/talk; talk

BROKER: Kalil & Co.

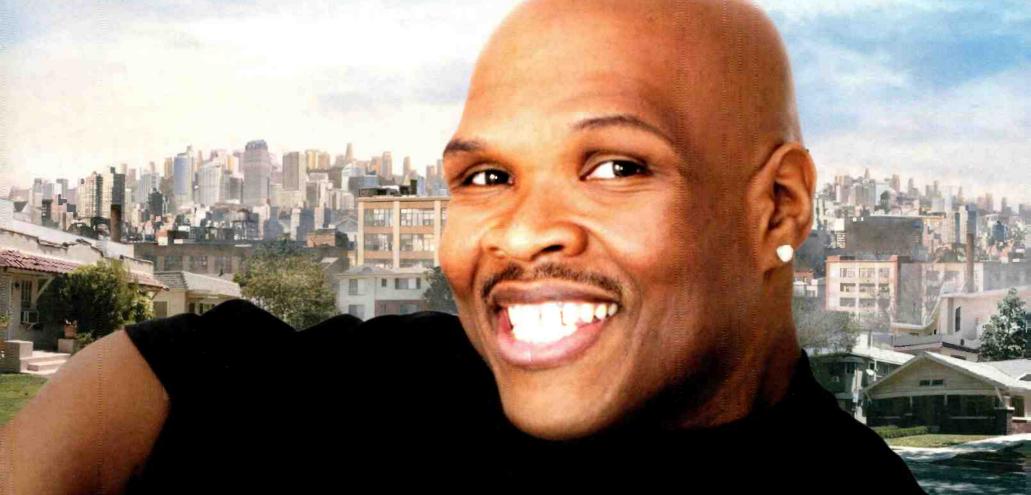
**COMMENT:** Access.1 Communications' WMGM-FM/Atlantic City, WTKU-FM/Ocean City, WJSE-FM/Petersburg, and WOND-AM and WTAA-AM/Pleasantville, N.J., to Atlantic Broadcasting of Linwood, N.J., for \$9.5 million, payable in cash at closing with a \$475,000 escrow deposit.

#### 2008 Deals to Date

\$552,625,092 Dollars to Date: (Last Year: \$1,299,961,350) \$216,104,625 Dollars This Quarter: (Last Year: \$999,762.218) Stations Traded This Year: (Last Year: 916) Stations Traded This Quarter: (Last Year: 673)







#### **BIG RATINGS 18-34**

Baton Rouge / WEMX-FM 1 5.7 to 8.8
San Diego / XHTZ-FM 1 2.2 to 5.3
San Antonio / KPWT-FM 1 1.7 to 3.0

Now on 31 Affiliates and growing!



Contact Angela Freeman for market exclusive opportunities at (972) 448-3358.



abcradionetworks.com

Source: Arbitron Metro, Mon- Fri 6a-10a: Winter 2007 vs. Winter 2003 AQH Rating A18-34



KENNY CHESNEY CROWNS

# R&R

FORMAT Page Artist/Title CHR/TOP 40 Rihanna / Take A Bow RHYTHMIC Lil Wayne Featuring Static Major / Lolligop URBAN 47 Keyshia Cole / Heaven Sent URBAN AC 48 Raheem DeVaughn / Woman RAP 49 Lil Wayne Featuring Static Major / Lolligop GOSPEL 50 Marvin Sapp / Never Would Have Made It CHRISTIAN AC 52 Third Day / Call My Name CHRISTIAN CHR 53 Third Day / Call My Name CHRISTIAN ROCK 53 Red / Lost SOFT AC / NSPIRATIONAL 55 Weredith Andrews / You're Not Alone COUNTRY 56 Kenny Chesney / Better As A Memory AC 60 Sara Bareilles / Love Song HOT AC 61 Leona Lewis / Bleeding Love SMOOTH JAZZ 64 Tegula Moorg ALTERNATIVE 66 Pork And Beans ACTIVE ROCK 67 Insigh The Fire ROCK 68 Seether / Rise Above This TRIPLE A 72 Death Cab For Cutie / Insigh The Fire AMERICANA 73 Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyses De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind REGION AL MEXICAN 75 Dareyse De La Sierra / Hayes Carll / Trouble In Mind			
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AC 60 Sara Bareilles / Love Song  HOT AC 61 Leona Lewis / Bleeding Love  SMOOTH JAZZ 64 Jessy J / Tequila Moor)  ALTERNATIVE 66 Weezer / Pork And Beans  ACTIVE ROCK 67 Disturbed / Inside The Fire  ROCK 68 Seether / Rise Above This  TRIPLE A 72 Death Cab For Cutie / Invill Possess Your Heart  AMERICANA 73 Hayes Carll / Trouble In Mind  REGION AL MEXICAN 75 Dareyes De La Sierra / Hasta El Dia De Hoy  LATIN POP 76 Mana / Si No Te Hubieras Ido  TROPICAL 77 Flex / Te Quiero  LATIN RHYTHM 77 Daddy Yankee / Pose	SOFT AC/ NSPIRATIONAL	53	
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TE Quiero  LATIN RHYTHM  Daddy Yankee / Pose  LATIN BOCK / ALTERNATIVE  Babasonicos /	LATIN POP	76	
LATIN BOCK / ALTERNATIVE Babasonicos /	TROPICAL	77	
	LATIN RHYTHM	7.7	
-	LATIN ROCK / ALTERNATIVE	77	Babasonicos / Piamas

MANÁ LEADS LATIN POP FCR A 10TH WEEK WITH SING TE HUBERIAS IDC." SEVEN NO. 1s DATING



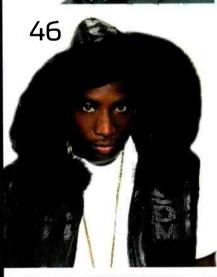
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# Contents ISSUE #1768 • JUNE 27, 2008









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#### CHR/TOP 40 SPECIAL KIIS AND TELL

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16 TALKING THE TALK Voice-tracking is here to stay so you might as well find out how to do it right. The experts weigh in.

82 PUBLISHER'S PROFILE United Stations' Andy Denemark says syndication is continuing to evolve and he's happy to be at a company that recognizes its changing role.

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10 MANAGEMENT/MARKETING/SALES Getting sales and programming on the same page is not as hard as you think, according to consultant Jim McVay.

12 MARKET PROFILE America's first licensed commercial station, KDKA, is just one part of Pittsburgh's legacy.

14 STREET TALK Last week turned out to be pretty great for a couple of single-letter-for-theirlast-name staffers at WUSL (Power

25 THE SPIN

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26 SOUND DECISIONS

Randy Owen's return as a solo artist is due in part to the children of St. Jude Children's Research Hospital.

'We have a great situation here. We get here early, stay late, go have a drink and brainstorm.' p.36



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Country

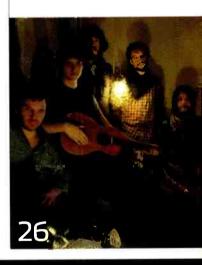
59 AC/Hot AC 63 Smooth Jazz

65 Rock

Triple A

74 Latin

78 National Airplay



#### WWW.RADIOANDRECORDS.COM:

# What's New This Week Online



July 1 Tampa.

Phase 2 spring Arbitrends are released from Buffalo, Dallas, Minneapolis and **► Click** on Ratings

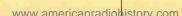
July 2 Phase 2 spring Arbitrends continue to roll out. Catch Atlanta, Miami, Orlando and West Palm Beach.

► Click on Ratings



Colorado Springs, Denver, Fresno, Seattle and Portland, Ore., are in today's batch of phase 2 spring Arbitrends. ► Click on Ratings







Strategies to unify two worlds with one mission

## Sales, Programming **Go Hand In Hand**



'Write a mission statement for your station's programming and sales teams. When strengths are driven by a mission, then

strengths will feed the

mission.

-Jim McVay

Jim McVay jim@mcvaymedia.com

ales and programming working hand in hand seems like common sense, and that is the catch. Everyone thinks the solution to shoring up the broadcasting industry's current state and survival in this recession must be more complex. ■The Los Angeles Times ran a promotional ad at the end of April with the tag line, "Sorry, radio, but the numbers send a clear signal." It was about the supposed greater reach of the big daily paper and claimed that just one ad in print hits more people than drive-time spots on 20 stations.

According to Arbitron and Edison Media Research, which conducted the latest Internet and multimedia study, among people who are employed full-time or part-time and who listen at work, there is a clear up-and-down trend. Their study reports that "the portion of people who listen most often to radio stations through a computer over the Internet has grown from 12% to 20% in one year's time. The portion who listens most often via a regular radio has declined from 88% to 80%." And if you didn't see this coming: "After all, on the Internet, the competition is not just the other stations in town. The possibilities are essentially infinite."

#### **Bottom Line Speculation**

In addition, now there is speculation that radio's spike in interactive revenue is coming out of its own pocket, with double-digit growth in an attractive new category. It was reported that Radio One CEO/president/treasurer Alfred Liggins says he's seen it firsthand: an advertiser like Toyota saying that, for example, a previous year's \$1 million radio budget for a local market is now \$800,000 for radio and \$200,000 for interactive.

Not everyone will agree with Liggins. However, his thoughts are shared by other knowledgeable broadcasters.

We all know that doesn't include competition with MP3 players, satellite radio, HD radio channels and smart phones (e.g., V Cast). If that isn't enough to have all of us looking up at the skies for the Four Horsemen of the Apocalypse, we still have competition in our markets on a local level with TV, billboards, direct mail and door-to-door termite marketing campaigns. Just when we think

it can't get any worse, there's competition with other terrestrial stations in your market and for the closed-minded general sales managers, stations within your own cluster competing for the almighty dollar from the same advertiser.

Walk into a conference room with programming and management, and most of the time it is Clash of the Titans. Why? The bottom line is it doesn't matter how good a sales force you have if you have an inferior product to sell (I didn't say ratings) and it doesn't matter how superior your product is if you have an inferior sales force. Sometimes it is a no-brainer to see where the weak links are. The majority of the time, it is the mere fact of the different mind-sets between programming and sales.

The common goal is the same: to have a strong overall brand and brand awareness that can be equated to revenue contributing to the company's bottom line. But if the money doesn't come in, that's when you see that your stations are up for sale, waiting for the next owner to figure out the balancing act between sales and programming.

#### Tips For Unity

Some of us in the industry have been fortunate to be schooled in programming and sales. Here are some tips I've learned along the way from some very smart people in both camps.

■ Share the mission: Write a mission statement for your station's programming and sales teams. If your cluster already has a mission statement, add an addendum to include ways sales and programming can be a strength for one another. When strengths are driven by a mission, then strengths will feed the mission.

- Create a new friendship: Relationships are not inconsequential to the bottom line. A 1990 study of stations sponsored by former broadcaster New City Communications of Worcester, Mass., showed that stations with the greatest profits have the highest percentage of employees with best friends at work. If you are a programmer, make a friend in sales, and vice versa. Even if it is just for an occasional coffee, the bond and understanding of the other's world will become invaluable.
- Tear down the myths between programming and sales: Talk openly about expectations between sales and programming when representing the station. This includes on-air, the sales office, meetings, remotes, station events and when selling the station to clients. Assumptions grow from popular beliefs that are inaccurate regarding programming and sales.
- **Share the rewards:** Share in the pleasure you have with one another, while working toward the common goal, from ratings parties, to landing a big account, to promotions. Peer recognition is the most powerful form of celebration, especially when programming and sales are working as one. This bring the departments closer together with a feeling of respect and a sense that everyone's work is truly appreciated.
- **Recognize good work:** There's nothing better to re-energize a person or build a bridge between people and departments than showing recognition for an old-fashioned "job well done."
- Share the brain trust: Salespeople can learn a lot about accounts and gain knowledge on prospects from the eyes and ears of the programming department, including hot ZIPs for clients. Programming can learn about opportunities for station exposure and underwriting opportunities for station events and promotions from clients and business connections
- Give your clients what they want: Always understand clients' objectives before you walk in the door to make a proposal to them. Make sure you understand what they want to accomplish, and then make sure the information is communicated through sales to programming. The end result should allow clients to hear on the radio what they told sales and see the results from their on-air campaign through increased traffic and/or exposure.

Each day presents new challenges to overcome between programming and sales. One thing to remember is to keep moving forward toward the common goal, which is achievable by perfecting the points mentioned here. Only when sales and programming are truly working hand in hand is your station going to achieve success.

If you would like to share some of your own key steps that have helped you develop sales and programming teams working hand in hand or are having difficulty with meshing the teams into one, please e-mail me.

Jim McVay is executive VP of sales for McVay Media. With multitalents in the broadcasting industry spanning 14 years, he specializes in syndication, marketing, sales, operations and corporate consulting.

# Two Fresh Daily Mini-Features Morning and Afternoon Drive

# Radio Celebrity Juice, Not from Concentrate

NEW YORK - WQHT-FM LOS ANGELES - KPWR-FM CHICAGO - WBBM-FM SAN FRANCISCO - KMVQ-FM DALLAS-FT. WORTH - KMVK-FM FOUSTON - KKHH-FM

MIAMI - WPCW-FM PHOENIX - KZCN-FM MINNEAPOLIS - WFMP-FM SAN DIEGO - KSCF-FM

Market Exclusive

CLEVELAND - WAKS-FM PORTLAND - KVMX-FM FITTSBURGH - WBZW-FM KANSAS CITY - KCHZ-FM MORFOLK - WNVZ-FM NEW CRLEANS - WEZB-FM



"C"Student



### Pittsburgh

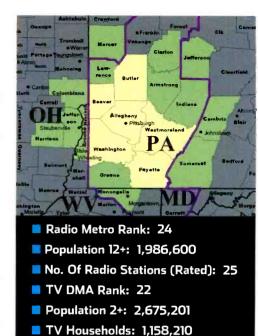
ittsburgh's legacy as a steel town is long past. Today, the market prides itself on life sciences, robotics and health care. But one thing that hasn't changed is the city's reputation as a sports town, home to the Steelers, Penguins and Pirates. It's no surprise the market has one of only five owned-and-operated ESPN Radio stations. Another Pittsburgh legacy that remains is broadcasting, home to the oldest radio station in the nation, KDKA-AM, now owned by CBS Radio. CBS also owns three other stations as well as a TV duopoly that includes O&O KDKA-TV, one of the oldest TV stations and the longtime news leader.

WTAE, Hearst-Argyle Television's ABC affiliate, and WPXI, Cox TV's NBC affiliate, have worked hard to unseat KDKA, with some success. While KDKA remains No. 1 at 4, 5, 6 and 11 p.m., WTAE is No. 1 in mornings, followed by WPXI.WTAE also has the largest cume audience of any other TV station in the market. Already a highly competitive TV market, the prospect of local people meter measurement early next year is likely to raise the stakes.

Meanwhile, local cable provider Comcast is bracing itself for battle. Verizon FiOS recently began offering its subscrip-

Conservative-minded Pittsburgh is also ground zero for continued wrangling over Lamar Advertising's plans to erect a 1,200square-foot digital billboard at the new Grant Street Transportation Center. Outdoor market leader Lamar has also been converting 42 of its conventional billboards to digital. JC Decaux has the advertising contract for Pittsburgh International Airport.

David Beihoof, president of the city's largest newspaper, the Pittsburgh Post-Gazette (owned by Toledo-based Block Communications, a 107-year-old privately held media firm), will retire in July. He'll be succeeded by co-publisher Diana Block.—Katy Bachman, Mediaweek

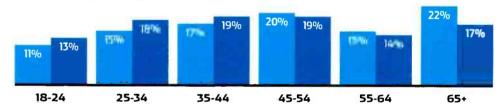


No. Of TV Stations (Net./Ind./Public/Loc. Cable): 6/4/2/1

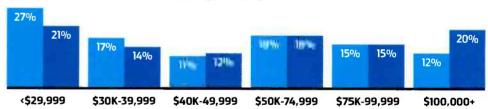
Pittsburgh D	MA %	US %
Men	47%	49%
Women	53%	51%
Married	55%	57%
Never Married (Single)	26%	25%
Widowed/Legally Separated/Divorced	19%	18%
White	92%	83%
Black/African-American	6%	12%
Hispanic		13%
Other		3%
Employed Full-Time (35 Hours Or More)	43%	50%
Employed Part-Time (Less Than 35 Hours)	15%	15%
Not Employed	42%	35%
No Children In Household (Under 18)	68%	59%
One Or More Children	32%	41%
Two Or More Children	18%	25%
Three Or More Children	6%	10%

SOURCE: SCARBOROUGH USA+, RELEASE 2 2007

#### Market Demographics (vs. US)



#### Market Household Income (vs. US)



SOURCE: SCARBOROUGH USA+, RELEASE 2 2007, DMA

#### MARKETPLACE

Local Ad Revenue (Mil)					
	2006	2007	% CHANGE 2006 TO 2007		
Spot Television	\$253.5M	\$210.3M	-17%		
Newspaper	149.9M	139.7M	-7%		
Radio	60.3M	64.1M	6%		
Outdoor	34.4M	34.6M	0%		
Local Magazine	8.0M	8.1M	1%		
Total	506.2M	456.7M	-10%		

SOURCE: Nielsen Monitor-Plus, DMA

Local Online Ad Revenue (Mil)						
	LOCAL	NATIONAL	TOTAL	SHARE		
Pureplay	\$33.4M	\$144.6M	\$178.0M	68.1%		
Magazines	0.6M	25.3M	25.8M	9.9%		
Newspapers	16.4M	8.4M	24.8M	9.5%		
Television	4.1M	16.0M	20.2M	7.7%		
Directories	5.0M	4.8M	9.9M	3.8%		
Radio	1.0M	0.7M	1.6M	0.6%		
Other Print	0.8M	0.1M	0.9M	0.3%		
Total	\$61.3M	\$199 9M	\$261.2M			

© 2008, Borrell Associates, estimates based on Q4 figures, DMA

SQAD Cost Per Point TV Monitor					
TELEVISION P25-54	EARLY AM	EARLY NEWS	PRIME	LATE NEWS	
May '08	<b>▼</b> \$120	<b>▲</b> \$181	<b>▼</b> \$489	<b>▼</b> \$244	
April '08	▲121	▲173	▲492	▲247	
March '07	<b>▼</b> 104	<b>▼</b> 135	<b>▼</b> 426	<b>▼</b> 213	
December '07	142	194	513	260	

SQAD Cost Per Point Radio Monitor				
RADIO P18-49	AM DRIVE	MIDDAY	PM DRIVE	
May '08	▲ ▼\$109	▲ ▼\$99	▲ ▼\$113	
April '08	<b>▲</b> ▼105	<b>▲ ▼</b> 98	<b>▲ ▼113</b>	
March '07	<b>▲</b> ▼101	▲ ▼93	<b>▲ ▼110</b>	
December '07	118	113	119	

SOURCE: SQAD Q1 2008, METRO

**COLOR KEY:** 

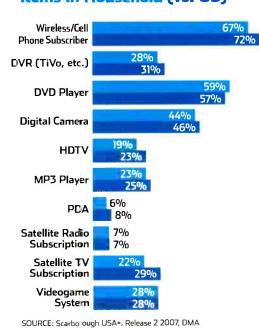




SOURCE: SQAD Q1 2008, DMA

#### MEDIA

#### Items In Household (vs. US)



**Best Buy** 

Kmart

**Circuit City** 

Radio Shack

**ADVERTISER** 

Signet Group

News Corp.

McDonald's

Giant Eagle

Supervalu

**HD Radio** 

Ratings

Daimler Chrysler

SOURCE: Nielsen SpotScan, Metro

WDVE-FM

KDKA-AM

WSHH-FM

WDSY-FM

WPGB-FM

ARTIST

USHER

JUNE 27, 2008

University of Pittsburgh

PERSONS 12+, FALL 07-WINTER 08 (RANK)

9.8-9.0(1)

8.3-8.2(2)

6.0-5.9 (3)

6.0-5.3 (4)

4.8-5.1 (5)

SOURCE: Arbitron Winter 2008, AQH share, Mon-Sun 6a-mid, Metro

Berkshire Hathaway

Verizon

RADIO

All amounts are in \$(000's)

#### Newspaper Readers

Any Daily (Cume) Any Sunday (Average) 65% Online (Past 30 Days) 20%

#### **Out-Of-Home**

COMMO LING LIME	
(To Work, One-Way)	
< 10 Minutes	20%
10-19 Minutes	29%
20-29 Minutes	19%
30-59 Minutes	22%
60+ Minutes	
Don't Commute	5%
MODE OF TRAVEL	
Carpool	
Drive (Not Carpool)	96%
Public Transportation	
(Combination of subway/light ra	il,
bus, taxi or other)	12%

7%

9%

10%

32%

08-FEB 08-JAN

\$128

77

28

53

58

21

51

38

43

(1)

(2)

(3)

(4)

\$121

60

83

49

36

19

69

4

31

52

PERSONS 18-34 WINTER 08 (RANK)

WKST-FM

WDVE-FM

WXDX-FM

WAMO-FM

WRRK-FM

Web Connection (HHI D)

24%
13%
25%
6%
34%

#### Cable Penetration

Capic : cilculat	
Cable, Non ADS	73%
Alternate Delivery Sys.	20%
Digital Cable	
Cable With Pay	36%

#### Television Usage

Did Not Shop For Audio/Video Items 41%

Any Audio/Video Store Shopped 59%

NO. OF

**STATIONS** 

5 FM

3 FM, 1 AM (4)

2 FM, 2 AM (4)

PERSONS 25-54 WINTER 08 (RANK)

WDVE-FM

WDSY-FM

WRRK-FM

WWSW-FM

WPGB-FM

Radio Ownership

OWNER

CBS Radio

Renda

Clear Channel

SOURCE: Arbitron Winter 2008, Metro

Radio Usage

AM Drive (6a-10a) 76%

Midday (10a-3p) 69%

SOURCE: Arbitron Winter 2008, Persons 12+, Metro

	., -	
Early AM (5-9a)	32%	
Early Fringe (4-6p)	54%	
Early News (6-6:30p)	61%	
Prime Access (7-8p)	64%	
Prime	70%	
Late News (11-11:30p) 59		

JMadrigal@Radi (323) 954-3427 Newspaper, OOH and Web: Scarborough Pittsburgh Local Market Study, Release 1 2008; Cable: Nielsen; TV: Nielsen Winter 2008 Live+7, all DMA

15%

RATINGS

SHARE

27.2

18.4

10.6

PM Drive (3p-7p) 78%

Evening (7p-Mid) 47%

(1)

(2)

(2)

(4)

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3

Top-Selling Albums

LIL WAYNE THA CARTER III **VARIOUS ARTISTS** 2 **NOW 28** PLIES DISTURBED

**DEFINITION OF REAL** INDESTRUCTIBLE HERE I STAND

TITLE

Audio/Video Stores Shopped Past 12 Months (HHLD)

14%

11%

SOURCE: Scarborough Pittsburgh Local Market Study, Release 1 2008, DMA

Radio Spending, Past Five Months

\$95

42

38

94

38

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TOBY KEITH

TITLE REVELATION FLAVORS OF ENTANGLEMENT

**SEEING SOUNDS** TOBY KEITH: 35 BIGGEST HITS

MY MORNING JACKET EVIL URGES 10

50URCE: Nielsen SoundScan, for week ending: 06/15/2008

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# TIMELINE



Dave Reynolds chosen as VP of promotion for Virgin Records. Tracy Cloherty named PD of WXRK-

FM/New York. ■ Dem Jones upped to PD of WBZA-FM/Rochester, N.Y.



Craig Rossi boosted to station manager of KBIG and KOST/Los Angeles.

■ Tom Tradup tapped as national PD for Salem's news/talk stations. ■ Kevin Carter becomes CHR/top 40 editor for R&R.



Doug Morris ascends to chairman/ CEO of Universal Music Group and PolyGram.

■ Gary Krantz joins AMFM Radio Networks as VP of programming, music and entertainment. Mancow Muller moves to mornings at WKQX-FM/Chicago.



Muller

Tim DuBois elevated to president of Arista/Nashville. ■ Ed

Scarborough set as PD at WMXJ/Miami. ■ John Lander lands morn-

ings at KFMB-FM (B100)/San Diego.

Tyler Cox chosen to

WBZ/Boston, ■ Sky Daniels tapped as PD of KISW/Seattle. ■ Jay Stevens named OM of KOY-FM/Phoenix.



Rick Devlin appointed

VP/director of ABC Talkradio. ■ Scott Shannon set as PD of WHTZ/New York.

"Mellow rock" KNX-FM becomes CHR/top 40 KKHR/Los Angeles.



Harold Childs becomes first senior VP of

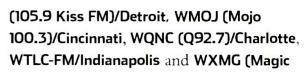
A&M Records. ■ Walt Tirburski is promoted to station manager of WMMS/Cleveland. ■ Gerry DeFrancesco takes the MD chair at WFIL/Philadelphia.



### Mo'Nique, Mo'Often

Radio One is getting pretty damn serious about its plans to roll out a new afternoon radio show starring actor/comedian

Mo'Nique via its Syndication One arm. We initially mentioned she was set to hit the air on WMMJ (Majic 102.3)/Washington, where current afternoon dude **Alvin John Waples** remains aboard in an unspecified capacity. Turns out that's just the tip of the iceberg: "The Mo'Nique Show" has also been cleared on KMJQ (Majic 102.1)/Houston, WRNB/Philadelphia, WDMK





98.9)/Columbus, Ohio. They join previously announced Los Angeles affiliate Magic urban KDAY, conveniently located right across the hall from R&R. Maybe she'll stop by! To make room, WMOI PD Phillip David March will move from afternoons to middays, and WRNB night jock DC Todd will segue to overnights as afternoon personality Lady B

#### The Programming Department

- Last week turned out to be pretty great for a couple of longtime staffers at Clear Channel's WUSL (Power 99)/Philadelphia First, OM Thea Mitchem makes it official and rewards Johnny V with the permanent nod in afternoons and the title of online content coordinator. Mr.V has been holding down afternoons since the beginning of the year when the syndicated Wendy Williams went buh-bye. And there's more: Let's talk about Eddie F, who is handed bonus assistant MD stripes. Eddie started at Power 99 as an intern in 2001, has grown into the station's all-around utility infielder/production/imaging dude and the host of Power 99's nightly "Streetz Sportz Report."
- Main Line urban AC WROU/Dayton has hired Garth Adams as PD/midday personality. Adams segues from St. Louis,

where he spent a decade at Radio One urban AC WTLC, two years at WFUN and, most recently. Clear Channel urban AC KMJM. Adams replaces J.D. Kunes, who looked after WROU when it was owned by Radio One. Steve Weed remains firmly aboard as OM.

Much like a giant dude-shaped tennis ball, Greg Ryan is being volleyed back to his old stomping grounds, transferring back from Entercom/Greenville, S.C., to AC sister WKTK/Gainesville as PD/afternoon driver. See if you can follow his path of employment without getting dizzy: In March 2007, Ryan was given the PD reins to WKTK, but, just five months later, he transferred to Entercom/Greenville as director of operations. He'll be back in Gainesville June 30 and also needs label service, at 3600 NW 43rd St., Suite B, Gainesville, Fla. 32606.

Finally—our long, regional nightmare is over, and Cumulus CHR/top 40 WHOT (Hot 101)/Youngstown, Ohio, has a new PD: MD/night jock JDub, who has been Hot 101's unofficial interim PD since John Trout left in August 2007 after five years. Mr. Dub's promotion launches him into some pretty rarified company: He becomes only the fourth-and youngest-PD in Hot 101's 53-year history, standing with Trout, Dick Thompson and Tom Pappas. "It's amazing to follow the path of all the great people who have walked these hallways," JDub tells ST."I have an awesome staff here and one of the greatest local morning shows out there. I plan to continue the great tradition WHOT has carried in its past and contintie its success"

#### WLS-FM Lives Again!

Citadel has put the wheels in motion to change the call letters on "True Oldies" WZZN/Chicago to WLS-FM, thus bringing back the classic calls that once ruled

the Windy City back in the day. Not only that, but the station will roll out a logo and imaging that harks back to its heyday to re-create the magic. We also hear

there are some more WLSoriented changes in the works, which the Chicago Sun-Times' Robert Feder says may involve the return of some original WLS-FM

jocks. There are some ties to the original WLS-FM already in place: The legendary Dick Biondi does nights, and Brant Miller is in mornings.

#### Condolences

We are deeply saddened to report the passing of longtime record promotion vet Michael Steele, best-known for gigs with Capitol, MCA, SBK and Hitmakers. Steele's wife, Pam, reports that he died June 18 after a long battle with cancer. "He fought to live every day of his life with more courage than I have ever witnessed," she tells ST. Services have not yet been set.



#### Quick Hits

- Last week, morning team Big Lip Bandit and Supa Cindy left the building at Cox urban WEDR (99 Jamz)/Miami. We now know who's replacing them: Syndication One's "Rickey Smiley and Deez Nuts Morning Show" will fill the void, effective July 7. "We are excited to bring this brilliant morning program to Miami," an obviously excited GM Jerry Rushin says. "Rickey and his crew have an unmatched combination of humor, compassion, creativity and star power that makes for the kind of radio we haven't heard in a while." WEDR part-timer Kim Bell will handle local news and traffic cut-ins for show Smiley's show also picks up its 15th and 16th affiliates with the addition of Access.l urban KBTT (103.7 Tha Beat)/Shreveport, La., and Cumulus urban WSEA (Power 100.3)/Myrtle Beach, S.C.
- It's a happy reunion at CBS Radio rhythmic KXJM (Jammin' 107.5)/Portland, Ore., which welcomes back two of its prodigal children from when the place was Jammin' 95.5 and owned by Rose City Radio: Alexa, now doing middays at sister KMVO (MOVIN 99.7)/San Francisco, will voice-track the same shift at her old station, while former night jock Stevie G will take his old shift back. The moves reunite them with morning personality PK and "The PlayHouse," which was the only show to make the move from 95.5 to 107.5 in May when CBS Radio acquired the station's intellectual property.
- Radio One CHR/top 40 WNOU (RadioNOW 100.9)/Indianapolis has made some major daytime adjustments, starting with the hire of a new midday personality: Say hello to Reka Rob-



inson, who has been given her shot at full-time greatness. Robinson is inbound from CBS Radio CHR/top 40 KBKS (106.1 Kiss FM)/Seattle, where she had risen from intern to part-time/fill-in. Concurrent with Robinson's July 1 arrival, RadioNOW midday princess McKinzie will become the permanent cohost on the "Scotty Davis in

the Morning" show, news that will no doubt come as sweet relief, since she's been juggling both shifts since April.

- John Prince exits afternoons at Cox '80s KHPT (106.9 the Point)/Houston. Seconds later, his still-warm shift was taken over by now-former midday goddess Pam Kelly.
- Mary Diaz is going to the show! Diaz, who does middays at Buckley rhythmic KHTN (Hot 1047)/ Modesto, Calif., has been not-so-randomly selected to do nights at CBS Radio rhythmic AC KMVQ (MOVIN 99.7)/San Francisco. Nice! "We're thrilled to end the oil companies' monopoly on Mary's money by saving her all the cash she spent driving to Merced," MOViN VP of programming Mike Preston tells ST. "Seriously, she's a Bay Area homegirl, and now she can finally stay home and start MOViN." Diaz will replace market fixture Katie Mason, who recently stepped down from radio to focus on her voice-over business.
- Jim Brady has left nights at Cumulus oldies WRQN/Toledo-and the industry, as the 45-year radio vet will focus on his real estate career. Longtime swing guy Buddy Carr, who's actually one of the original WOHO Good Guys and is a wellknown commodity in the market, moves into nights.

- There's a prime night opening in the land of the midnight sun: Anchorage, Alaska, where New Northwest rhythmic **KFAT** will be losing night jock **Big C** July 2. As we speak, KFAT PD McConnell "Man @ Large" Adams has launched a 50-state search for his replacement. Sound awesome? Wanna meet a moose?
- Joe Johnson, a 22-year veteran of Lincoln Financial oldies WMXJ (Majic 102.7)/Miami, is about to seriously timecrunch his existing duties as production/creative services director: He picks up morning show co-host duties, joining Donna Davis. Johnson is no stranger to cracking a live mic—he also does the nationally syndicated "Beatle Brunch" show. Johnson replaces Bruce Kelly, who left in late April.
- Milwaukee mainstay Ellen Stout is retiring from her morning co-host gig at Milwaukee Radio Alliance AC WLDB (B93.3), but will remain aboard to do part-time/fill-in.

Stout suffers from fibromyalgia, which, while not lifethreatening, Stout describes as "life-altering." She's been in radio since 1974, spending a quarter-century partnered with her husband, Dick Stout, and joined B93.3 PD Stan Atkinson in mornings when the station launched last year. "It will be a huge loss," Atkinson tells ST. He's hoping to get someone in the house quickly though.

■ Candace Peterson has given up the 4 a.m. wake-up call of co-hosting mornings at Clear Channel AC KOSY/Salt Lake City to become a full-time mom. "She was just delightful on the air, and she and Fisher have had a great show and a lot of fun," PD Jeff Cochran tells ST. "Candace had another baby back in February, but really wanted to do the mom thing. When you're the family radio station, you can't very well say no when someone wants to be with her family." Fisher is flying solo for now, but Cochran is scouring the Earth to get a replacement in ASAP.

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# The Art And Science Of

Voice-tracking isn't going away: Experts offer advice on how to best use the technology without sacrificing localism By Mike Stern

#### One of radio's most controversial developments

in the last decade is undoubtedly the advent of voice-tracking. Regardless of whether you are a proponent or opponent of the practice, there is no doubt it is here to stay. With programmers and air talent in markets of all sizes now wearing enough hats to fill a boutique, voice-tracking has become an essential job skill in today's radio environment. Meet Michelle Matthews, OM for Clear Channel's Omaha cluster, whose duties include oversight of two country stations—heritage KXKT (Kat 103) and new country KTWI (Twister 93-3)—classic hits KGOR (Superhits 99.9), news/talk KFAB (News Radio 1110) and '80s-based rocker KKBW (96-1 the Brew), where she is also morning cohost. As you might imagine, the days of live staffs around the clock at each of those properties are long gone.

'You have to fit into the environment and be an actor. It's a matter of figuring out how I can be this person the programmer wants and still do the show I want to do.

-Randi West

Matthews rides herd over stations filled with a dizzying combination of live local talent, recorded local talent, content from talent in other markets and syndicated shows. In a classic understatement, she offers humbly, "It's an extra challenge trying to balance the best of all worlds."

Combining Matthews' experiences with those of others who have mastered the art of voicetracking provides, if not a road map, at least a solid guidebook for how to maximize every show on a station—live or not.

#### Stay Involved

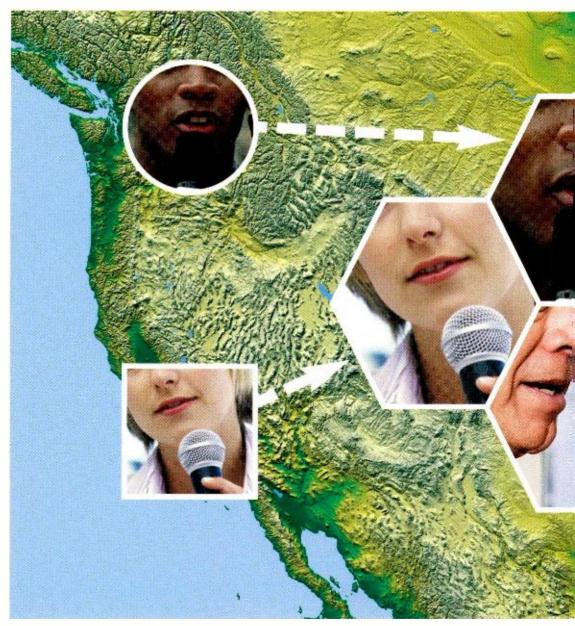
Among the ways that Matthews employs voicetracking involves talent from other markets. For instance, Twister imports Amy James from Clear Channel country KEEY (K102)/Minneapolis. "She does a really good job of personalizing the breaks and is phenomenal at communicating the spirit of the radio station and of local events," Matthews says. To help, the station keeps James informed on everything it does.

That effort receives kudos from Clear Channel CHR/top 40 WDCG (G105)/Raleigh PD/afternoon host Randi West, who tracks several other stations in addition to her work there. In fact, early on, West was considered a pioneer of the practice, exporting to no fewer than 18 stations for Clear Channel. "It comes down to communication. It's about being involved," she says, suggesting that stations should "treat your outside voice-trackers like they are in your building. Put me on your e-mail distribution list. Even if it's a memo about passes for the parking lot or food in the kitchen, send it to me. The reality is, there are a lot of ways to incorporate small things that are internal to the station into your show content."

Jacobs Media consultant Keith Cunningham agrees that at least some of the burden belongs on the station. "It's up to the home-market staff to get as much information as possible to that jock. E-mail, mail or fax all the station information you have." Even more important, he continues, "have a conversation at least once a week, though three times would be even better, just to

say, 'Here's what's going on in the market this week.' Jocks should have an open line to the PD or someone on staff that they can ask questions." While stations need to communicate as much information as possible to an out-of-market talent, there are numerous resources available to jocks who need to learn about a new city. Maria Lopez, night host on Clear Channel smooth jazz KKSF/San Francisco and the company's Smooth Jazz Network, used to run her own home-based smooth jazz voice-tracking operation. She says, "Chambers of Commerce are a good source of what is going on in the market."

West agrees: "We pretended like we were moving to each city and joined the Chamber



# VOICE-ZACKING

of Commerce. They send you a welcome kit with everything you want to know about the city." She also suggests everything from studying TV station Web sites to radio message boards to learn. Another secret weapon: "Go there. I would buy an airline ticket and fly to the market. I didn't tell anybody, I didn't tell the PD. I'd just go. It was like a little mini-vacation and when I came back, people would say, 'Wow, you really know the market."

Lopez mentions another unlikely info source. "Salespeople would call me," which helped her understand the station's financial priorities. That communication led to opportunities to travel to the markets to make appearances as well as endorsement deals

For a format like smooth jazz, Lopez was also able to become part of the music community."I would find out who's appearing in town." It reached the point where she would get e-mails from musicians telling her about gigs in the cities in which she was heard.

#### Staying Motivated

One of the biggest challenges Matthews faces with locally based talent is keeping them focused in the production studio while tracking a show. "I'm not giving you permission to do a sloppy show by asking you to do it voice-tracked," she

says. "I tell them that if they're doing great content and compelling radio, it doesn't matter if they're sitting in the studio right that second or if they did it earlier that day."

But everyone has a bad day now and then. Clear Channel CHR/top 40 WAKS/Cleveland APD/MD Kasper, who hosts afternoons and tracks several stations, says, "I save a lot of my stuff just in case I need to use it down the road. I won't over-rely on it or use it six times, but if it's been a few months and if I'm having a bad day, I'll go back to that."

In West's opinion, motivation comes from within: "You either have passion to do it or you don't. It shows,"

Jacobs' Cunningham only sees one way to keep talent focused. "It's holding their job over their heads," he says. "It's contingent on them keeping their jobs at the station to not mail it in. If they aren't to some degree self-motivated to not cut corners and always put on the best show they can, maybe they're not right for you."

Cunningham adds one suggestion to help talent stay in the mood while tracking."They ought to crank the music in their headphones and listen to the last minute-and-a-half of the record before they do their break, so they get into the mode of the music a little bit. Too often a lot of



Tesh Success

Clear Channel/Omaha cluster OM Michelle Matthews says taking the voice-tracked version of the syndicated John Tesh shaw for classic hits KGOR has been a "real success." In the winter 2008 Arhitron, Tesh ranked No. 1 in the market with adults 35-64, second in men 35-64 and third in women 35-64.-MS



#### **Being Prepared**

Continued on page 18

With five stations that are primarily voice-tracked or carrying syndicatión during nighttime and weekend hours, Clear Channel/Omaha cluster OM Michelle Matthews worries about staffing up the stations in a hurry in case of inclement weather or other potential disasters.

At Radio & Records' 2008 Talk Radio Seminar, a panel on preparing for disasters addressed similar issues with suggestions that are relevant to any station, regardless of format.

In emergency situations, everyone on staff becomes a reporter. Personnel from all departments should be trained ahead of time to be able to help report developments.

- Preparations are useless unless the staff knows about them. Address emergency plans with the entire staff at least four times per year.
- Extended power outages may mean the station will need cash. No power means no way to process credit cards, and ATMs
- If your station is short on staff, make arrangements with other stations in nearby cities to swap personnel as the situation warrants.
- In particularly bad situations. provide a place for staffers to sleep and put someone in charge of bringing in food, water, cots and bedding.-MS



Continued from page 17

voice-track jocks take the music for granted and just listen to the last 10 seconds, thinking, 'I know the Foo Fighters record."

#### **Beyond The Tracks**

It's ironic to Matthews that the station with the most voice-tracking in her Omaha cluster, KGOR, is among the outlets with the most personality. On this station alone, Matthews extends her local morning show, with host Dave Wingert tracking 10 a.m.-noon. Noon-5 p.m. is tracked by Lucy Chapman, who is never in the studio "unless she's giving something away, then she'll go live for a few minutes," Matthews says. Then it's straight into the voice-tracked version of the syndicated John Tesh show, which Matthews describes as "a real success for KGOR." The station adds traffic and news reports to keep a local feel and Tesh accommodates with personalized voice work. "We've really been able to take his breaks and add our personality and imaging around them," Matthews says.

Finding extra ways to incorporate voicetracked hosts into the station, such as the addition-



#### Lessons Learned

By the time Randi West made the leap to programming and took over Clear Channel CHR/top 40 WDCG (G105)/Raleigh, she had voice-tracked some 18 different Clear Channel stations. Working with so many programmers definitely taught her a few things. "I knew how I was going to manage my people," she says, pointing to four lessons she gleaned from that experience, which she is passing on to her staff.

- Have fun.
- Have passion.
- Have the integrity of the art form, not the ego.
- Be organized.—MS

al voicing from Tesh, is invaluable to making personalities sound local. "You have to think beyond the voice-tracking," West says." I offer up anything I possibly can. I do endorsements and spots for other markets. It just adds to the continuity of the radio station." After all, West asks, wouldn't it be odd to hear her show five hours per day, five days per week, but never anywhere else on the station?

One part of voice-tracking that draws a difference of opinion is the ability to use the technology to make every break perfect. At one end of the spectrum, Kasper says, "You have to get rid of the mentality of, 'Oh, it's tracked, so I can do it over again.' You just end up doing it over and over again." Instead, he says, "envision that break as being live. You'll have more of a natural sound when you're doing it."

Diametrically opposed to such a point of view are Cunningham and Matthews."I try to tell my staff that this is an opportunity not to half-ass it, but to really sit down and do your breaks right," Matthews says. Cunningham adds, "Since jocks have the opportunity for 'do-overs' because they are in the studio, it creates an environment where there is no reason not to expect a voice-track shift to sound perfect. Every jock ought to listen to every break they do in the voice-track room to make sure they are comfortable with it."

As low key as smooth jazz is, Lopez splits the difference."I try to make it as natural as possible and not to sound like an automaton. I don't go back in and fine-tune and take out breaths and stuff like that." On the other hand, she says, "If there's a promo I have to do and I really fuck it up, I can fix it. That's an advantage. I can sound like I never really royally fuck up."



Serving The Community

Matthews brings up a major concern facing voicetracked stations: being able to go live when faced with breaking news. "It's tough to be able to turn on a dime when you need to and have the manpower in those crucial hours when you need bodies in the building. What you can't afford to sacrifice is the immediacy that local radio is about in those times. Those are the moments that you need to be live and be available to your listeners," she says.

For her cluster, Matthews says, "We have procedures in place for weekends. There are lists of contacts, and staffers know who to get a hold of in situations."

West says that the perception that out-of-town talent do not care about the community simply isn't accurate."The reality is that you have to care because it's a reflection of you." She recalls the morning the space shuttle Columbia exploded on re-entry."1 was tracking a weekend show for Charleston, S.C. I drove to the radio station, followed the news coverage and sent them new breaks." For her, it's about pride in the product. "The reality is, you can be as good as you want to be. To the listener, the only person who sounds stupid is you."

#### **Geography Should Not Affect Airchecks**

A trio of veteran voice-trackers that has collectively worked for dozens of programmers all say essentially the same thing about feedback they received on their work. "It was spotty," says Clear Channel's Smooth Jazz Network night host Maria Lopez, who until recently ran her own voice-tracking business. "Some guys really come at you with, 'Wow, you sound great,' and some you never hear from at all. Some are really hands-on and some aren't. As long as they were sending me logs, I figured they were happy."

Clear Channel CHR/top 40 WDCG (G105)/Raleigh PD/afternoon host Randi West, who at one point was voice-tracking 18 stations, says every station has its own personality because

every PD is fundamentally different. She also says that some were more hands-on than others.

Frequently getting contrary feedback. West tried to find balance. "You have to fit into your daypart and your environment and the personality of the radio station. You also have to be true to your art form. All personalities have their own style. You have to fit into the environment and be an actor. It's a matter of figuring out how I can be this person the programmer wants and still do the show I want to do."

Clear Channel CHR/top 40 WAKS/Cleveland APD/MD/afternoon host Kasper says he's seen more programmers take the hands-off approach. Kasper, who generally tracks three or four other stations at any given time, says he's "never had a sitdown to go over a complete show aircheck. Naturally, at first you do talk more, just to get a feel for each other and the sound of the station. After that initial period of time, you're good to go and they are going to let you know if you do something wrong or if you could do somethina more."

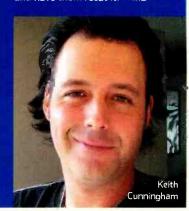
Bristling at the lack of proactive programmers is Jacobs Media consultant Keith Cunningham, who says programmers need to "take the voice-track label off the shift and aircheck jocks just as you would a full-time personality that is live every day. Find the time to listen to the shows and sit down with them."

The only difference should be that the meeting is over the phone. "All the things that come with a regular aircheck ought to apply to working with a voice-track jock," Cunningham says. "The session is different by virtue of them not being in the same room, but the end result is the same. The jock not living in my market is not an excuse."

On a daily basis, Cunningham says, programmers should listen to voice-tracks before they air. "You can't mispronounce street names or club names. It sounds ridiculous. There's no excuse for that. Have someone listen to all the voice-tracks before they hit the air to make sure there isn't an obvious gaffe like that."

While overworked program-

mers may groan at the suggestion, Cunningham points out that "if it's a music-intensive station, the breaks aren't that long. There are maybe 15 minutes of jock breaks in a midday shift. Find 15-20 minutes to listen to the breaks and if one isn't good, take it out and have them recut it."-M5



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# 30 UNDER 30



Lessons in radio fundamentals from the industry's young innovators

# Kids Say The Darnedest Things

Mike Stern
MStern@RadioandRecords.com

he radio business seems so much more complex today than it was a decade ago. From stock prices and budget cuts to digital applications and aging audiences, it's easy to lose track of the real priorities and responsibilities of being a broadcaster, which, ironically, are most likely the things that originally drew many to the industry. An easy way to reset your gyroscope is by speaking with members of Edison Media Research's second annual 30 Under 30, a group of broadcasters nominated for recognition by their peers. The fresh perspective offered by these youthful voices is a great reminder of radio's most basic lessons, which broadcasters should take the time to soak up.

#### Ian Bush: 'Be Credible'

Perhaps it's not surprising that spoken-word formats are somewhat under-represented among the membership of the 30 Under 30. Only one member is working solely in talk radio. Ian Bush does "everything that an AFTRA member can" at CBS Radio news KYW/Philadelphia. Bush started as a morning writer, moved to reporting and Web site duties "back in the day of needing to know some HTML code," the grizzled 26-year-old says, recalling the tough old days. "Then I started reporting more often and just started anchoring around Christmas last year."

Being part of a generation that has grown up with the Internet doesn't mean Bush isn't conscientious. "I've pretty much always grown up with

'People don't think of it as just another radio station—it's KYW. People know these stations, and it's part of who they are.'

-lan Bus



some kind of online trove of information that's easily searchable," he says. But just because it's available doesn't mean it's accurate. "Being a reporter and journalist, I'm still given pause by blogs and Wikipedia. I take things I read with a grain of salt."

For Bush, being part of KYW demands responsibility: "I always try my hardest to get the facts right the first time. A lot of blogs will just change their text [to correct an error]. Just press 'refresh' and the lines will change." That doesn't work for a station like KYW. "We've got to strive to be legit the first time. I think that's what sets us apart."

The pride in his work extends to the station as well. "I'm not going to lie; it's a little scary being

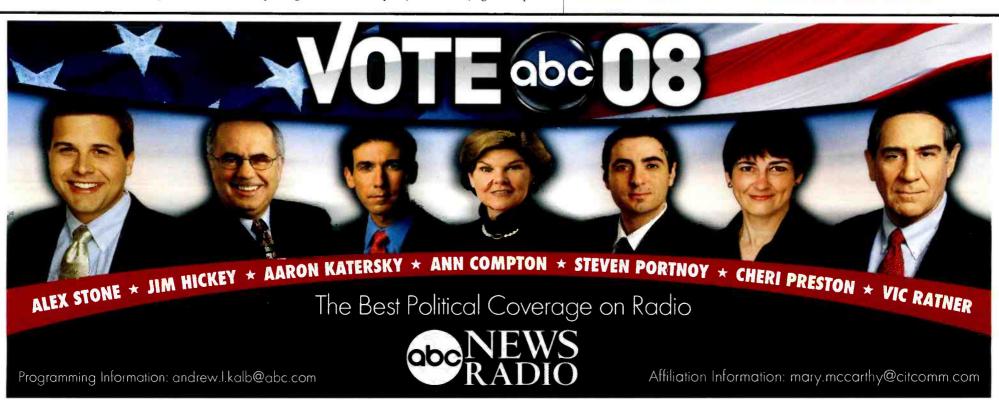
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#### Sins Of The Father

Meg Dowdy and Ian Bush, two members of Edison Media Research's 30 Under 30 for 2008, point to family when talking about how they ended up in broadcasting.

"My dad always had NPR on in the background in the house," Bush says. "We would listen to 'Car Talk' and 'Weekend Edition' on the weekends." At one point Bush annexed his father's basement bar. "I had a bunch of karaoke machines, so it looked like I had this big studio." he recalls.

For Dowdy, the inspiration came from a different generation. "My grandfather was really into ham radio," she says. "He had this huge radio room and he would sit there and talk to people on the other side of the world. I was mesmerized by that."—MS



# It's All About Who You Know.

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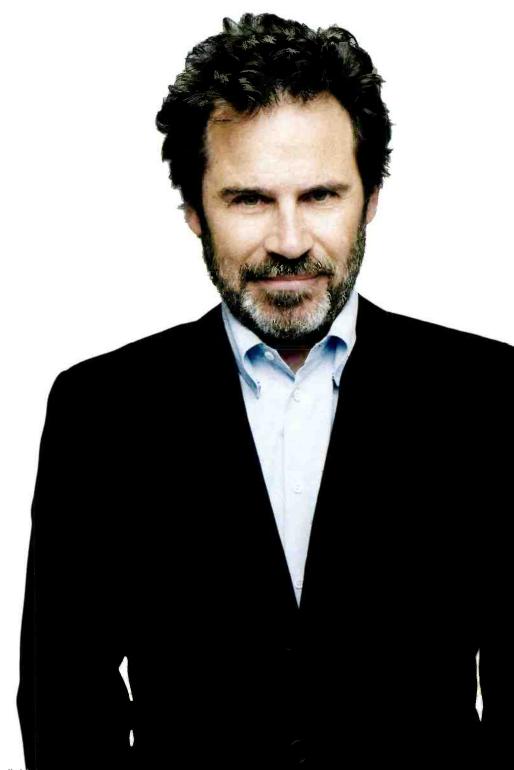
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#### **FORMAT FOCUS: 30 UNDER 30**





26 in a business where people ask, Where are you going to be in 20 years? Is AM radio going to be around that long?" But Bush isn't concerned. "When I think about news radio—this format—I'm really glad I got involved with it. I think it's part of a lot of people's daily sustenance. It's vital to them. People don't think of it as just another radio station; it's KYW. People know these stations and it's part of who they are."

While you might expect it to seem uncool among his friends, Bush says his budding career on AM radio seems downright glamorous."A lot of my friends were communications majors in college. Most of them wanted to do something in television, while I wanted to be in radio and none of them are working in television."

#### Meg Dowdy: 'Be Local'

Glasgow, Ky., was recently deemed the No. 1 rural place to live in America by Progressive Farmer magazine. Meg Dowdy, PD/promotions director/assistant chief operator for both Royse Radio stations in the market—talk WCLU-AM and AC WCLU-FM-says, "It was a nice recognition, but at the same time it also gives you some insight about the kind of folks around here and the kind of community in which I live."



Luckily, Dowdy has a strong sense of community, "The most important thing to me is really the local aspect of it," she says. "We're just small stations, but we try to do what we can for people in the community and it's given us a loval listener base."

That philosophy comes through in station programming. "We focus a lot of our time and energy on local news," Dowdy says, noting that the talk sta-

tion does five 30-minute live local newscasts each day. "It's really important to let people know what's going on in our hometown. That's one of our main duties as broadcasters—telling people what they need to know."

The local focus also comes through in station promotions. "We're not just doing paid remotes at car lots. We're doing remotes at Little League games to show people that we really do care about them and we are going to be a contributor to this community."

Dowdy believes it's localism, not new technology, that gives radio a bright future. "Podcasts, downloads and streams are not local," she says. "What's going to help us survive into the future isn't trying to have 50 stations in one group. It's thinking about things we can do to connect to our listeners. Instead of just giving them something cold, generic and distant, try to incorporate people and community. Maybe that's something they'll enjoy.'

The FCC's recent push for increased localism seems curious to Dowdy."That's what we do already."Asking not to be teased about it, Dowdy says she even comes in on Christmas Day and broadcasts live. "To me, it's important to know there's someone for lonely people to listen to." She gets calls from grateful seniors who are alone on the holiday."It means a lot to me to know that something I'm doing is making a difference in somebody's life."

#### Joshua Wilkey: 'Be Broadcasters'

While not actively involved with a news, talk or sports station, anyone who has bought and sold stations and opened his own station brokerage operation by the age of 28 certainly deserves to be profiled with the more businessminded spoken-word formats.

By age 18, Joshua Wilkey was already a troubleshooter for a company that owned fast food franchises, giving him a background in management and business development. Wanting a change, he took a weekend job as a board operator at a local station. "Within three years, I progressed on to general manager and had a chance to buy the station," Wilkey says. He did so and sold it for a profit soon after.

Profits from the sale helped create Wilkey South Media Brokers, where he worked with owners in small markets to help them buy and sell stations. Wilkey's experience with AM radio and willingness to take small-market listings led to his current success. In the process, he acquired two Kentucky stations, hot AC WFXY/Middlesboro and oldies WANO/Pineville, both of which he broke down and rebuilt from the ground up.

Asked to apply his troubleshooting skills to the industry. Wilkey, also a private pilot, likens radio to flying. "When I was learning to fly an airplane, they taught me an expression: 'No matter what happens, fly the plane.' "That means even if equipment fails, focus on flying "or you are going to die,"Wilkey says. "The radio business needs to start flying the plane. We've become so focused on perpetuating our pessimism and worrying about what Wall Street is going to say about a business they don't really know anything about that we've decided we can't be innovators anymore."

Wilkey sees Wall Street throwing off the industry's own perspective about its business. "Is radio a horrible business? No. Our milestones are just measured differently than that of General Motors or Toyota," he says. "If you look at the free cash flow of radio, there's not another business that's going to offer you as high a profit margin. We just need to measure ourselves in ways that are relevant, not with the same standards as General Motors, or of course we're going to look troubled."

His advice to the heads of other radio companies is simple: "Sales are not going to grow when you continue to cut your expenses. The leaders in this business need to start investing in innovation and relevancy, and we'll be fine."





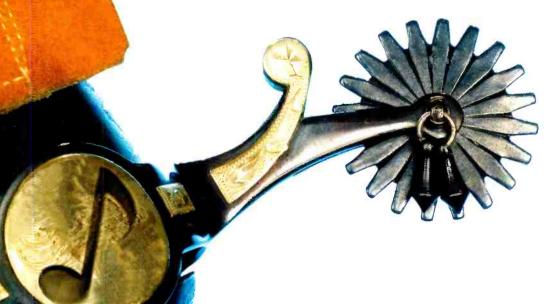
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#### **BIG SHOTS**

#### Compiled by Alexandra Cahill

ACahill@RadioandRecords.com





#### **Gold Record**

After nearly 20 years on the job, Phil Roberts, right, retired as president of the New Jersey Broadcasters Assn. To commemorate his service to the industry, BMI assistant VP of sales and marketing for media licensing Dan Spears presented him with a BMI gold record at the 2008 Mid-Atlantic Broadcasters Conference in Atlantic City, N.J.

#### Hitting A High Note

Sony Records pop act C-Note recently performed a few of its songs for the staff at McVay Media's Cleveland office. Posing for photos after the brief concert are C-Notes' David Perez and Orlando Torres, McVay program coordinator Jessica McVay, band member Raul Molina, McVay VP of operations/programming Jerry King, band members Josh Correa and Johnathan Lopez, and McVay executive VP of sales Jim McVay.

#### Triple Threat

Singer/songwriter Jason Mraz, left, stopped by Music Choice's New York studios to film an exclusive interview for the network. The Atlantic artist's third studio album, "We Sing. We Dance. We Steal Things.," dropped May 13. Mraz is pictured with Music Choice rock programming manager Gary Susalis.



#### Country Living

Mel Wheeler-owned country WSLC MD/ APD Robynn Jaymes chatted with Arista Nashville artist Jason Michael Carroll during a concert stop in Roanoke, Va. "I Can Sleep When I'm Dead," the third single off Carroll's debut CD, "Waitin' in the Country," moves 24-23 this week on R&R's Country chart. From left are Arista Nashville regional promotion director Jeri Cooper, Carroll and Jaymes.



#### Forever > Knight

R&B legend/actress Gladys Knight discussed recent projects with Voice of America music mix host Larry London, including her CD "Before Me."



#### **Guitar Heroes**

Bueller, the new afternoon personality at Results Radio KRQR (106.7 Z-Rock), showed Epic trio Chevelle how to hold a guitar during the band's visit to the Chico, Calif., active rock outlet. From left are drummer Sam Loeffler, bassist Dean Bernardini, Bueller and vocalist/guitarist Pete Loeffler.



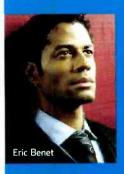
#### After The Rain

Wilks Broadcasting country KBEQ and Universal South teamed up to give Kansas City a taste of alt/country act Eli Young Band. The Denton, Texas, quartet performed its debut single, "When It Rains," at the Beaumont in Kansas City. From left are Universal South VP of promotion Teddi Bonadies, Wilks/Kansas City VP of programming operations Mike Kennedy, lead guitarist James Young, vocalist/guitarist Mike Eli, KBEQ MD TJ McEntire, drummer Chris Thompson, bassist Jon Jones and Universal South Southwest regional promo rep Karen McGuire.



# 

The gateway to music formats, the week in charts and airplay data.



#### Magnificent Seven

"You're the Only One" becomes Eric Benet's seventh straight Urban AC top 10, moving him into a tie for second-longest top 10 streak (excluding holiday tracks) in

the chart's history. A look at the format's steadiest runs of top 10 success:

Artist, No. Of Consecutive Top 10s, Streak Span Toni Braxton, 10, 1993-96 Eric Benet, seven, 1999-present Jill Scott, seven, 2000-05 Luther Vandross, seven, 1998-2003 Kenny "Babyface" Edmonds, seven, 1993-96



#### Sugar High

At just five weeks, Sugarland enjoys its quickest vault into the Country top 10 with "All I Want to Do." In the last two years, only six songs have entered the list's uppermost bracket more swiftly; all but one ("Once in a Lifetime") reached No. 1:

Weeks To Top 10, Artist, Title, Date 1, Garth Brooks, "More Than a Memory," Sept. 7, 2007

- 3, Kenny Chesney, "Don't Blink," Sept. 14, 2007
- 3, Keith Urban, "Once in a Lifetime," Sept. 8, 2006
- 4, George Strait, "I Saw God Today," March 7, 2008
- 4, Rascal Flatts, "Take Me There," Aug. 3, 2007
- 4, Kenny Chesney, "Never Wanted Nothing More," June 29, 2007

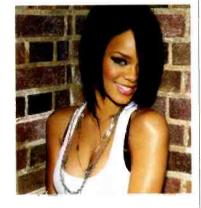
### THE SPIN



By Wade Jessen, Gary Trust, Anthony Colombo and Raphael George

#### Rihanna Brings Down The House

Rihanna enjoys a standing ovation at CHR/Top 40, as "Take a Bow" (IDJMG) rises 2-1. The singer leads all artists with nine top 10s at the format since her chart debut three years ago, though "Bow" becomes only her second No. 1. She previously led with "SOS" for one week in May 2006. Not resting on her new chart-topping laurels, Rihanna also debuts at No. 33



with "Disturbia." Both current hits hail from her new "Good Girl Gone Bad: Reloaded" album, which shines on this week's Billboard's Top Albums chart (see page 78)

"Bow" is the second No. 1 in the Nielsen BDS-based CHR/Top 40 tally's 15-year history to borrow the title of a previous chart-topper, with both reaching the top spot this year. Madonna led with her own "Take a Bow" for five weeks in 1995, while in March, Chris Brown spent two weeks at No. 1 with "With You," the same title with which Jessica Simpson reigned for two frames in 2004.

#### 'Viva' Coldplay!

Coldplay becomes the second act in the 12-year archives of the Triple A chart to score two top five tracks simultaneously, as "Viva La Vida" (Capitol) jumps 8-3 to join "Violet Hill" at No. 5. The quartet matches the feat of U2, which placed "Beautiful Day" and "Walk On" at Nos. 4 and 5 on the Jan. 26, 2001, chart, Claiming Most Increased Plays honors for a third consecutive week at Alternative (16-12, up 263), "Viva" is the first title to win that trophy three weeks in a row since Jimmy Eat World's "Big Casino" last September. "Viva" also leaps 15-10 in its fourth frame at Hot AC, the format's fastest top 10 arrival since Matchbox Twenty's "How Far We've Come" flew 17-10 in its third week in the Aug. 10, 2007, issue.

#### Cole's 'Heaven'-ly Ascent

Keyshia Cole enters a tie for most chart-toppers by a solo female in the 15-year history of the Nielsen BDS-fueled Urban chart, as "Heaven Sent" (Interscope) becomes her fifth No. 1 with a 3-1 jump. Cole joins the elite company of Mariah Carey, Alicia Keys and Monica as Urban's leading ladies.

Cole is also the first female since Monica in 1995-96 to land three Urban No. 1s from a single album. Her platinum release "Just Like You" previously produced "Let It Go" (two weeks at No. 1 last August) and "I Remember" (three weeks in February). Cole is the first artist overall to string together three consecutive No. 1s since Usher, who sent four straight songs to No. 1 (as a lead) in 2004.

#### It's A 'Sunshine' Day

Natasha Bedingfield marches to new milestones at adult radio, as "Pocketful of Sunshine" (Epic) springs 11-9 on Hot AC and enters AC at No. 25 (up 127%). The track is her second Hot AC top 10, following the No. 2-peaking "Unwritten" in 2006. It's also her second chart entry at AC, where "Unwritten" ruled for 11 weeks. Bedingfield meanwhile continues scaling CHR/Top 40, where "Sunshine," her fourth top 10, pushes 7-6.

#### Caillat Collects Second Top 10

Colbie Caillat earns her second top 10 in as many tries at CHR/Top 40, as "Realize" (Universal Republic) rises 11-10 (up 254 plays). Caillat's debut hit, "Bubbly," reached No. 2 in November. At 19 weeks, "Realize" completes the chart's third-longest journey to the top 10. Only Matchbox Twenty's "Back 2 Good" (21 weeks in 1999) and Evan & Jaron's "Crazy for This Girl" (20 frames in 2001) needed more time to reach the top tier. "Realize" also steps 7-6 at Hot AC and bullets at No. 23 (up 18%) at AC.

#### Seether Repeats At Rock

Seether becomes the first act in two years to notch back-to-back No. 1s at Rock, as "Rise Above This" (Wind-up), does just that, bumping 2-1. The track follows the band's 17-week domination with "Fake It," the first single from its album "Finding Beauty in Negative Spaces." Previously, the last act at Rock to score consecutive and multiple No. 1s from a release was

Nickelback, whose "All the Right Reasons" album yielded back-to-back leaders "Photograph" and "Animals" in 2005-06, as well as a third top track in "Rockstar."



# R&R. SOUND DECISIONS



Concern for children helped spawn new album

### Randy's Return

Ken Tucker KTucker@RadioandRecords.com

ormer Alabama frontman Randy Owen says his return to a solo career four years after the band last toured is due to two things. The first is that he realized that as spokesman for St. Jude Children's Research Hospital in Memphis, he needed to have a platform on which to stand. "It's something that played heavily on my mind," he says. "I wanted to be part of the current solution of working with the kids. Having a new record would help that cause."

Secondly, he realized people still wanted to hear him sing."That was really a huge part of the decision, too," he says. After starting to record his solo project with John Rich, Owen hit the road. "I did big shows, small shows, and after I came back I was completely convinced that the public still wanted to see me play music. I came back totally energized and excited about the project and we finished it up.'

Due Nov. 11, Owen's solo debut, "One on One," will be released on Nashville independent Broken Bow. An autobiography, tentatively titled "Born

Country," will also be published on that date by HarperOne, an imprint of Harper Collins.

Shawn Pennington of Dale Morris & Associates, Owen's management company, says the project wasn't shopped to any other label, major or otherwise, besides Broken Bow."They're great at creating radio hits and our company is really good at building brands," he says. "It's a perfect match. All the tools are there."

The I-done-her-wrong single "Like I Never Broke Her Heart" is at radio, but it's not the first release from the project. "Braid My Hair," which

was released to radio in the spring, is a touching tune about a young cancer victim who wants nothing more than to be able to braid her hair. All publishing proceeds of the song go to St. Jude.

"Heart" is already garnering airplay in Philadelphia, Washington, Seattle and Cincinnati, among other markets. CBS Radio country

> WYCD/Detroit PD Tim Roberts is an early believer. "The whole project is very strong and his familiar voice and ability to deliver impact lyrics is a great mix in our format today," he says.

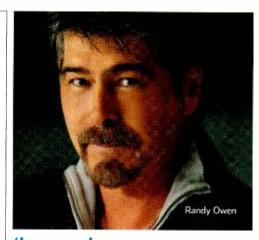
Broken Bow GM Brad Howell says that because of his stature, Owen, who was recently honored with an Ellis Island Medal

of Honor, the Paul G. Rogers Public Service Award and the NAB Service to America Award for his work with St. Jude, is in demand on the TV, radio and print circuit. "There are going to be some unique opportunities with the album and the book coming out the same day," he says.

While marketing plans are still being formulated, Owen is confirmed to appear on American Public Television's "Legends & Lyrics" in December with Kris Kristofferson and Patty Griffin.

"We're looking for corporate alliances," Pennington says, citing past deals between clients Kenny Chesney and Corona as well as Big & Rich's Chevy partnership as examples of what the company has in mind for Owen.

And even though Alabama charted two singles via tiny independent MDJ before the group signed with RCA, Owen says there's no comparison between that label and full-service Broken Bow. "That was an independent label but not of this category," he says. "Broken Bow is the king of kings. This is one to be excited about."

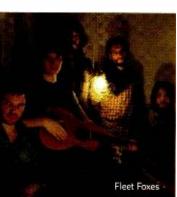


'I wanted to be part of the current solution of working with the kids. Having a new record would help that cause.

-Randy Owen

#### **Hometown Heroes**

As it prepares to celebrate its 20th birthday, venerable Seattle indie label Sub Pop has a fresh hit on its hands with the selftitled debut from hometown rock outfit Fleet Foxes. The set recently debuted at No. 83 on the Billboard 200 with sales of 8,000 units, according to Nielsen SoundScan, and also opened at No. 5 on the Tastemakers chart, No. 10 on Top Independent Albums and No. 29 on Top Rock Albums.



The tally is Sub Pop's secondbiggest opening-week sum of the year, behind only Flight of the Conchords'self-titled debut, which shifted 18,000 units in late April.

Fleet Foxes hadn't even played outside of Seattle until a couple of months ago. But the group has been quietly laying a foundation at home since 2006, when it began booking local shows and distributing a self-released, Phil Ek-pro-

duced EP that frontman Robin Pecknold, now 22, and his brother would silk-screen in their parents' basement.

Between then and the time Sub Pop won a label bidding war late last year, the band's sound morphed from uptempo, Love- and Beach Boys-influenced rock to a more folk-inflected style featuring a strong emphasis on Crosby, Stills & Nash-ish vocal harmonies, furthering Pecknold's goal for the music to become "more adventurous."

In the spring, Fleet Foxes hit the road for the first time with Sub Pop labelmate Blitzen Trapper and began selling another EP, "Sun Giant," exclusively at shows. A run of more than 1,100 copies went clean, so Sub Pop moved quickly to make it available first on subpop.com and then at retail via Alternative Distribution Alliance. "We're over 10,000 copies on an EP that was just supposed to be a tour item," Sub Pop director of radio promo/A&R Sue Busch says.

The buzz went to another level entirely after Fleet Foxes' multiple performances at South by Southwest in March, resulting in an avalanche of press at home (Rolling Stone, Spin) and abroad (a five-star lead review in the latest issue of Mojo). "We did a listening party on AOL, and the album was streamed on MySpace," Busch says. "These are usual suspects for some of our bigger artists, but it's especially great for Fleet Foxes because they're brand-new.'

Sub Pop is also enjoying an unprecedented level of commercial radio support for one of its baby bands, according to Busch, who notes that emphasis track "White Winter Hymnal" is getting airplay at Entercom alternative KNDD (107.7 the End)/Seattle, Entravision alternative KDLE/KDLD (Indie 103)/Los Angeles and University of Pennsylvania noncommercial triple A WXPN/Philadelphia, among other stations. "That doesn't really happen for us," she says.

A video for "White Winter Hymnal," featuring band members rendered as puppets and directed by Robin's brother Sean, will be completed by the end of the month. But the main focus in the coming weeks will be on touring: Fleet Foxes sold out two U.K. shows the week of June 9, and a handful of dates are already sold out for a North American run that began June 26 in Seattle.

To cement the band's place in the annals of Sub Pop, the label is featuring Fleet Foxes as part of its upcoming 20th-anniversary blowout in Seattle the weekend of July 11.-Jonathan Cohen, Billboard



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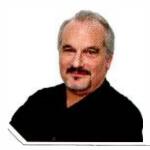
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# R&R CHR/TOP 40 SPECIAL

#### Part One Of A Two-Part Special



A 'perfect storm' of people, strategy and circumstances helps propel KIIS-FM to the top in Los Angeles

# **What Makes** KIIS Click

Kevin Carter KCarter@RadioandRecords.com

Photographs By Jeremy Montemagni/RETNA LTD.

Peel away the layers of any successful station and you can clearly examine all the elements that help create that success: the right music mix, the right people, a great hallway vibe, perfect timing and a little luck, to name a few. Such is the case at the mighty KIIS-FM/Los Angeles, which, as we speak, happens to be sitting atop the L.A. ratings mountain, breaking a 5 share for the first time in seven years. KIIS is also No. 1 in AQH and cume in the market 12+ and No. 1 in a whole bunch of other fabulous demos.

'When you're No. 1, the challenge is to stay there, and it's not easy. Every ratings book starts with a zero. Listening to KIIS is not a habit, it's a choice. - John Ivey

Let's talk revenue: KIIS is America's No. 2-billing station, chalking up a ridiculous \$65.9 million in revenue in 2007, up from No. 7 nationally (\$52.8 million) in 2006. We'll stop at listing a bunch of dry numbers, because that doesn't really tell the story.

There are many factors behind the Clear Channel station's current success. First and foremost, it's the unique music mix, uncompromisingly designed and built by PD John Ivey and APD/MD Julie Pilat, both of whom staunchly refuse to play the national chart game (much to the consternation of labels at times), smartly electing instead to play the music that accurately reflects the unique Latin/hip-hop-flavored musical tastes of the market, which is 40.7% Hispanic, according to Arbitron. The station's on-air and online content is aimed squarely at a YouTube- and TMZ-savvy audience that deeply desires its daily fix of pop culture and celebrity dirt, backed by the musical soundtrack KIIS provides.

The public face of KIIS is its staff of young, hungry, energetic personalities who deliver this carefully designed package; a crew that begins at dawn with Ryan Seacrest and keeps the momentum flowing the rest of the day. Bottom line: KIIS succeeds because all these factors have coalesced at the same fortuitous moment in time, a "perfect storm" of circumstance, as more than one staffer attests to. "Lightning in a bottle" is how another describes it.

In any event, KIIS is firing on all cylinders because of a wide variety of people, music, design and history, all colliding at the same point in time. But it's mostly about the people who power KIIS, many of whom you will meet up close and personal in the next two weeks, from Seacrest and crew to Ivey, Pilat, all the full-time jocks, market manager Greg Ashlock and ace programming assistant Lisa Marie Gallegos, to name a few. Granted, they may constitute the tip of the proverbial iceberg that is KIIS, but they are the most outwardly visible manifestation of the inner machinery that truly makes KIIS click.



### John Ivey, KIIS-FM PD

"Being No. 1 overall is a really big deal," says KIIS-FM PD John Ivey, master of the understatement, broadcasting live from that rarified air high atop the Los Angeles rating heap. "It's amazing to crack a 5 share for the first time in my seven years," says Ivey, now the longest-reigning PD at KIIS, who transferred to his current position in the summer of 2001 after a successful six-plus-year run at Clear Channel CHR/top 40 sister WXKS (Kiss 108)/Boston. ■ In addition to the requisite culture shock of moving cross-country, Ivey admits that the internal dynamics of KIIS at the time of his arrival were a bit, er, challenging: "I walked in here at a slight disadvantage to a certain extent, because none of the staff here was mine. Some were good, some not so good, and most of them there had these long contracts that we couldn't necessarily get out of," he says. "It took me at least a year-and-a-half to make determinations, wait out some of these deals and cycle though the staff changes that I wanted to make. A lot of them were living in the past," he says bluntly. "They no longer realized that you had to keep working hard."

Ivey says many of them, surprisingly, subscribed to the school of "Let's do our four and hit the door," but it's not like he didn't try to give them the benefit of one last chance to succeed:"I told them, 'We're going to do things differently. We're actually going to work and put in a full day and try to win," "which he says drew a decidedly mixed response. Some people were not onboard with his scary and ambitious plan: "They told me, basically, 'Um, thanks anyway, but that's not really what I do,' which surprised me, but I thought, 'OK then, let me load up the cannon and fire your ass across the 134 Freeway outside."

#### Young, Hungry Staff

Today, with that personnel drama safely in the past and a young, hungry, personally selected staff ready to go to war for him, Ivey and his crew are clearly relishing their powerful position.

Which brings us to the other key to the success of KIIS: its unique music mix, which leans decidedly toward the rhythmic/hip-hop side, reflecting the tastes of its listeners-and the resulting ratings don't lie."If you get to know your market well enough, it's not like you have to follow a chart," Ivey says, much to the dismay of any labels that happen to be working any mainstream or rock-leaning product.

It's a scenario that sometimes results in the occasional "spirited discussion" with a label that's trying to convince the station to play some rock-leaning song that may be top 10 or even No. 1 nationally. "That may be the case, but that song doesn't fit my radio station right now," Ivey says. "When I first got here, the idea of 'rhythmic' music was dance, and management was trying to inch me toward what would be considered New York records that [CHR/top 40 WHTZ] Z100 or [thendance-focused] WKTU might play, but this market has become more and more Hispanic, and it will only go further, and that's very different from many other markets. It's both Latin-based and it's hip-hop. Thankfully, [APD/MD Jule Pilat] and I have figured out the right records to put on the radio station. Sure, we still cuss and fight and argue, and we're both very passionate about it."

He says that those awkward label discussions have become less frequent as the ratings have continued to climb. "It's a definite diffuser when you're No. 1," Ivey says. "And I'm not saying that in an arrogant fashion; it's more of in a 'Hey, I don't wanna screw this up' fashion. We think we have our market figured out to a great degree about the style of music we should be playing. Sure, there are going to be hits and misses, but I believe we hit more than we miss. That's part of the leverage of trying to play it a little aggressively, but safe enough to always have familiar records on the station, which is key."

#### Credit Due

Ivey is also quick to give full credit to his young, energetic airstaff, which starts off with some morning guy named Ryan Seacrest, to 10-year vet Jojo Wright anchoring nights, to his relatively new midday and afternoon personalities Sisanie and Boy Toy Jesse, both of whom came to his attention thanks to Jimmy Steele, PD of Clear Channel CHR/top 40 sister KHTS (Channel 9-3-3)/San Diego, Jesse still does afternoons for Channel 9-3-3, while Ivey refers to Sisanie as "a gift": "Jimmy left her in a basket on my porch with a little pink blanket around her," he says with a laugh.

Indeed, it's this younger dynamic that Ivey says sets KIIS apart from, say, his previous station, and not in a negative way, just different. "These kids here are communal, they actually hang out together," he says. "When I first went to Boston, the talent level was both a blessing and a curse. All four of my major dayparts were made up of guys who had been together for 20 years. The great part was, everybody knew who they were and it was a very successful combination. The downside was, they lived four very different lives and it was like the Beatles showing up in different limos. Here at KIIS, they're all on the bus together."

Most of the jocks agree that Ivey is a great talent evaluator, and it's a trait that he doesn't deny. In fact, he admits it's one of his strong suits as a programmer. He also knows instinctively how to treat these delicate egos in order to coax maximum performance from them."I don't like sitting in daily aircheck sessions, like some hard-ass PDs that I've worked for, going over the whole show break by break, grinding and grinding, then throwing the cassette back into your chest," he says. "I do things very differently here. First, these people are all pros and they know what to do. Secondarily, I'd rather just talk about the show and give them little things to work on. To be honest, they all have great instincts. If something went bad enough that I have to walk into the control room and give them that look, they'll usually confess their sins, and that's the end of it."

#### **Paid Dues**

With great power comes great responsibility, and Ivey preaches that gospel to his troops on a daily basis. "One of the things I've always done with everybody in the building, from the intern level on up, is that I want them to truly understand where they are and have the knowledge and history of the station. It took me 30 years to get to KIIS-FM. I didn't just wake up here. I paid my dues, I struggled, I made no money, and I worried about having a job the next day. I always like to remind everyone that we all came from somewhere: I'm from Kentucky, [morning show co-host Ellen K's] from Indiana, Ryan's from Atlanta, Jojo's from Texas. We all bit and scratched and kicked and fought our way to get here, and we don't take it lightly. When you're No. 1, the challenge is to stay there, and it's not easy," Ivey says."Remember, every ratings book starts with a zero. Listening to KHS is not a habit, it's a choice."

That winning feeling that permeates every nook and cranny of KIIS should remain intact for the next few years—Ivey and most of the crew are re-signed to new deals and will be around for a while. "Everybody in this building either grew up listening to KIIS or grew up admiring KIIS and realizes the magnitude of KIIS, and we're all working on keeping the flame burning," he says. "We all share a common bond and we feel extremely privileged to be here. We all realize there's this bigger entity, a living, breathing thing called KIIS, and it's not going to go down on our watch."



#### Eileen Woodbury, **Marketing Director**

"I count how many years I've been at KIIS by events . . . I just finished my sixth Wango Tango, so that means I've been here for six-and-a-half years," says Eileen Woodbury, who has actually been with owner Clear Channel for a lot longer than that and has a deep Los Angeles radio marketing background: She used to be head marketing director for AMFM, which was absorbed by Clear Channel in 1999. At the time, she was overseeing marketing for the late KKBT (the Beat) and KCMG (the former Mega), until the Beat was spun off. Under Clear Channel, Mega soon morphed into Hot 92, and Woodbury began working with KIIS and now-alternative sister KYSR.

'KIIS is the brand and at 102.7 it exists this way; at kiisfm.com, it exists another way . it's just a different interpretation of the brand.

-Eileen Woodbury

"I now have two very active, fun, busy stations, and I also oversee all of the cluster marketing initiatives," she says. Trying to get her to describe what passes for "an average day" proves a bit challenging, but Woodbury says, "They all go very fast. I'm very focused and have a balanced life. I'm in at 8:30 a.m. and I try and leave by 6, but in between the days are full, fast and furious."

As the pace of the industry has increased exponentially through the years, Woodbury admits that her methods have also evolved during that same span:"I started out in this business being very analretentive and analytical. I had all the graphs and charts, but thank God, as the industry has evolved and consolidated upon itself, the pace has quickened. Today, it's all about 'moments,' " she says.

"I now have enough experience that decisions can be made at a moment's notice. I'm not freaking out over trying to be super-anal and contain everything in a neat little box . . . it's now splitsecond decisions and then we move on"

#### Changing Business Model

The methodology that Woodbury is now subscribing to should not imply any degree of carelessness or a cavalier attitude—rather, it's simply a matter of adapting to a changing business model that is more fast-paced than ever before. In other words: You snooze, you're screwed.

She and her staff have perfected the ability to change on the fly. "We can't afford to wait," she

# R&R CHR/TOP 40 SPECIAL

#### Continued from page 29

says. "That's why it's so important to have people with more qualifications, because the jobs have become bigger and more difficult. When you are overseeing two or more stations at a time, it's vital to have people who know how all the moving parts work and understand the concept of working with multiple formats."

Woodbury's day is spent primarily with one arm in the programming department and the other in sales. "We have a fabulous sales department," she says. "They've all been with the station for a very long time and have helped us tremendously. We've also worked in conjunction with and helped develop a lot of programs that are good for their clients. They understand programming and marketing, know KIIS inside and out, and would no sooner submit something that they feel would not be good for the station than we would allow it," she says.

Which is not to say there hasn't been that rare exception: "OK, there have been a few times when [PD John Ivey] and I have looked at each other and gone, 'Are you kidding me?' "she says with a laugh. "But that's more a matter of, 'Let me see if I can get one through,' and that doesn't happen very often."

'We now have an allencompassing campaign we can offer any advertiser: on-air, online, text, on-site . they're all new ways to reach existing and new listeners.'

-Eileen Woodbury

#### **Marketing Animal**

The whole marketing animal took on an added dimension with the online component: "I love that part,"Woodbury says enthusiastically."When we began developing our integrated media department. I became fascinated with the possibilities. It was a whole new world." Like many people with a new toy, the conventional wisdom around the industry was: "Your Web site is an extension of your station. Everything you do on the station, you do on your Web site." It took a bit of a learning curve to get the on-air/online mix just right, she says. "Ryan Seacrest! 'KIIS pays your bills!' Big logos! There was all this explosive stuff all over the Web sites. It was sensory overload, a chaotic mess," she says. "We had to realize the online universe is very different. People use the Web site differently than they use the radio station, KIIS is the brand and at 102.7 it exists this way; at kiisfm.com, it exists another way . . . it's just a different interpretation of the brand. We learned that there is a difference between a radio user and a Web user, but they can all enjoy the KIIS brand, just in a different way.'

And that online, on-demand philosophy extends into the ways that Woodbury and crew reach their audience."People today want to decide how

to communicate. They want to decide what messages come to them," she says. "We want to communicate with our listeners however they want to communicate: If they want it online, they got it. If they want a text message, they can have that."

Woodbury admits there was some initial trepidation when the station first introduced the KIIS text platform: "At first we wondered if this was going to hurt our online requests or Web traffic, but I realized, 'I go online every day, and I also text every day.' I have to imagine that people will pick whatever method they want, and we should give them every option," she says. "Because of these innovations, we now have an all-encompassing campaign we can offer any advertiser: onair, online, text, on-site . . . they're all new ways to reach existing and new listeners."

Now that she's working for the No. 1 station in the market, Woodbury says it's all about the people and the chemistry. "First of all, it's so unbelievable to have Ryan Seacrest on our team. And the people here are great. We trust each other, we learn from each other, and we respect each other," she says."We all come from different backgrounds and we're all different ages, but everything is just clicking now. This perfect storm began five years ago, and we're riding it as long as we can."

### Kelly Doherty, Imaging Director

"A radio station should sound like a person that you want to hang out with. And grab drinks with, if you're of age," KIIS-FM imaging director Kelly Doherty says. "The station should have its own personality. You should want to hurry up and get in your car or turn it on at home because you want to hang out with that person. And everything I do to image KIIS-FM is filtered through that."

Doherty feels completely at home within the confines of her production studio. It's where she does her best work, and on her terms." I started my career on the air, and I didn't like it," she says. "But if I sat in a production room and screwed up, I could do it over again." It's that creative freedom that Doherty, a nationally revered creative wizard known to her clients as KellyKellyKelly, brings to KIIS. But the most important tool she brings to the party is her ears: her innate sense of listening to reality and her ability to reflect that truth back out into the air. "When you're imaging the sound of a radio station, things are so much different now than they were before, like how you were talking like you were in a commercial. Today, people don't want you to talk at them, they want you to talk to them. It's all about a more natural approach," she says. "So we shy away from using radio lingo like 'Your chance to win!' or 'Details here'; if you were talking to your friend, you would never say that. The key is to break everything down and just be real. You should consider a listener a friend. Then you become relatable. And I think that's what separates the imaging on KIIS from other radio stations."

It's that great intangible thing called stationality, and Doherty has worked hard to instinctively know how KIIS should sound. When listeners tune in they know what to expect. The trick is for her to be able to hear that sound in her head and translate the feeling out onto the radio to help sell the image of KIIS-FM. "I'll use [Ryan] Seacrest as an example: The most fun thing in the world is making fun of Ryan," she says."That's not to say everybody does it, but he loves it. Ryan is like a gossip hound. He's talking about everybody, and everybody's talking about him. And if you ignore that, then you're not relatable. If you make fun of yourself, then people jump on the bandwagon. When we were giving away 'American Idol' tickets, rather than just saying, 'Win your tickets to "American Idol," 'it was, 'Win your tickets and see if Rvan falls on his face onstage, Or, 'Go and watch Ryan butcher the contestants' names.' Stuff like that. It's all about pulling the listeners into that intimate little club you've created," she says. "They're talking about it anyway, and if we ignore it, we're stupid. So when you hear stuff like that on the air, it separates our sound from everybody else out there."

#### **Creative Process**

Doherty's years of experience have prepared her for many things, but it's this intimate peek into her top-secret creative process that really indicates the sheer depth of talent and her amazing ability to translate a few well-chosen words of direction from PD John Ivey into promos that kick ass.

"John will walk in here and say, 'We're giving away some Wango Tango tickets. I want you to



'The key is to break everything down and just be real. You should consider a listener a friend. Then you become relatable.

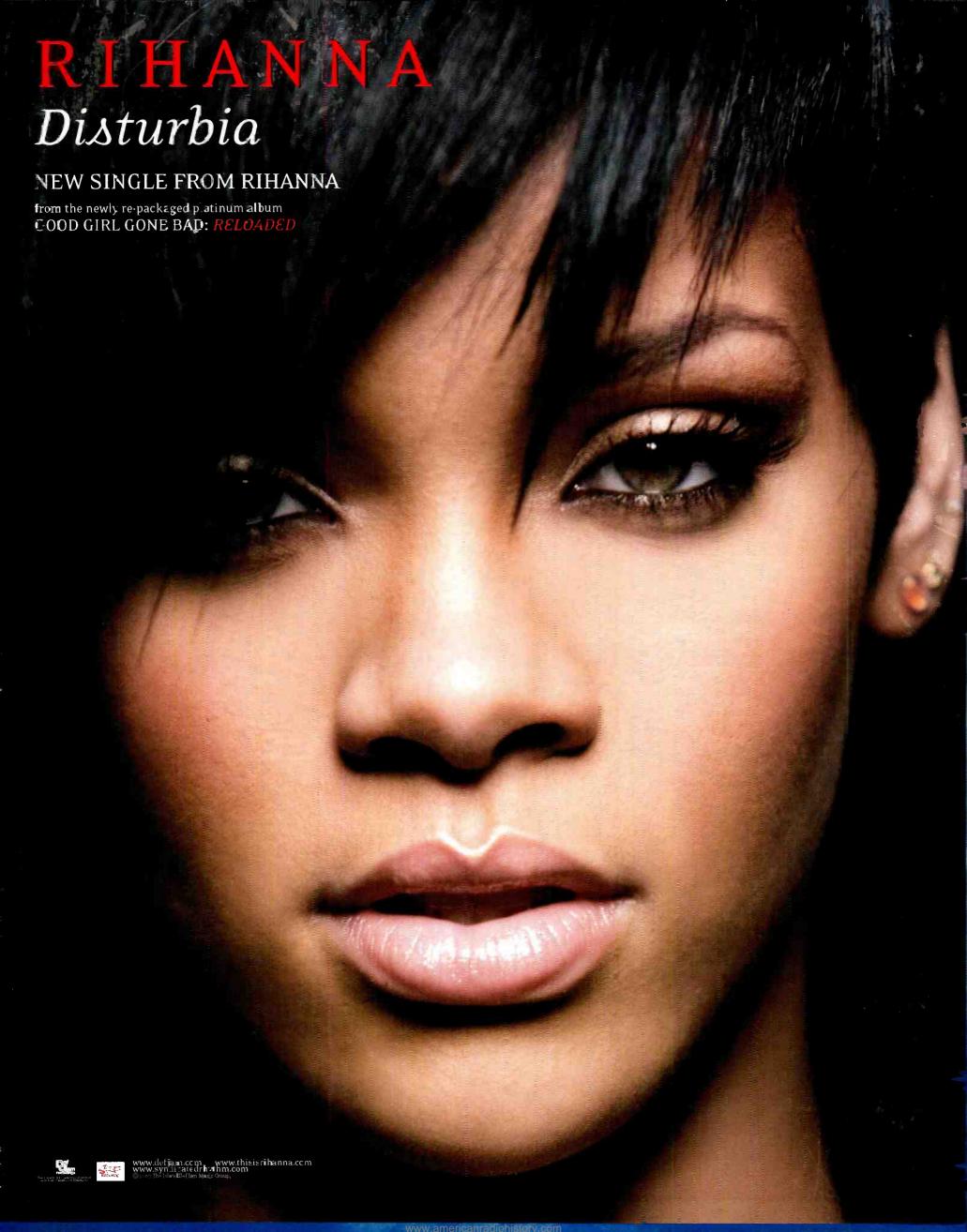
-Kelly Doherty

make a promo that says, "Listen, fuckers! Get your fuckin' tickets, or else you're going to be fucked when they're sold out!" 'And I say, 'OK,' and then he walks out. And I sit there and write the copy exactly how he said it-and translate it into listener mode, of course," she says, laughing at the thought of how she spends her day. "That's literally how he does it. It sounds like a joke and it sounds like I'm embellishing, but I'm not at all."

So, to translate this process into a readerfriendly format, is it safe to say that Ivey, in his uniquely colloquial way, is simply endeavoring to convey the urgency of the situation using common everyday language? "Sure, I guess you could put it that way," Doherty says with a smile. "He's just so passionate about what he does."

#### **Stripped Down**

Following in the footsteps blazed by Clear Channel's "Less Is More" policy, Doherty says today's



# R&R CHR/TOP 40 SPECIAL

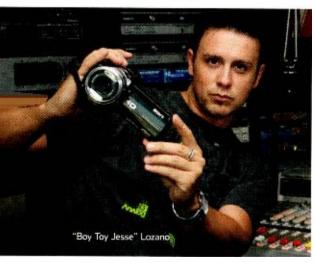
# "Boy Toy Jesse" Lozano, Afternoons

"Boy Toy Jesse" Lozano is a member of the new breed of air talent that has helped bring an added sense of energy and entertainment value to KIIS-FM. He's been full-time in afternoons for the past year-and-a-half, where he had the great fortune of stepping into the rather large shoes of predecessor Sean Valentine, who finally fulfilled his longstanding desire to do mornings when he segued to wake-ups at AC sister KBIG. Just like his midday compadre Sisanie Reategui, Lozano's radio roots lead directly back to sister KHTS (Channel 9-3-3) in his hometown of San Diego, where he still does afternoons via voice-tracking.

"San Diego is only an hour-and-a-half away, and you can hear KIIS-FM in the majority of the North County end of San Diego," he says. "It's the station that I always looked forward to working at."

Lozano's road to KIIS was the I-5 freeway, literally. Three years ago, while he was still producing the "AJ's Playhouse" morning show on Channel 9–3–3, he was lucky enough to score a Sunday night gig at KIIS. That commitment became the commute from hell, but one he did willingly to set the stage for future growth. "I would get off the air at midnight Sunday, drive back to San Diego, get home by 2 a.m., sleep for two hours, then go into work as the producer of the morning show," he recalls, yawning at the memory of those sleep-deprived yet formative days. "I was still running on my adrenaline from being on KIIS-FM. I did that for about three years."

Eventually, Lozano was upped to afternoons on Channel 9-3-3, which was a much better mental health fit for his weekly KIIS commute. PID John Ivey began to take notice of his work from afar. "Every once in awhile, he'd shoot me an email that said, 'Hey, man, I heard you on Sunday. You're keeping it tight. I appreciate it.' Nothing big, but it was enough to know that I was doing the right thing."



#### Heating Up

Things began to heat up in earnest a few months before Valentine announced his morning move. "I had only been doing afternoons for about five months when John and [APD/MD Julie Pilat] started asking for audio from my show in San Diego. They didn't tell me why they were asking for stuff, and I didn't care. I was like, 'Sure, I'll send

it! I'll MP3 it!" A short time later, Lozano received the call of a lifetime, and to make the story even more entertaining, we should add that he was naked at the time.

"I was literally getting out of the shower, getting ready to do a live broadcast from the Justin Timberlake concert in San Diego, when the phone rang. It was John Ivey. It was probably the third time in three years that I had a phone conversation with him. He said, 'You know what, man, we've got this gig. Valentine is set on doing mornings and you're our guy for afternoons.'"

To say Lozano was a tad excited about Ivey's call would be a fair assessment. "John has told everybody the story about how I hyperventilated on the phone," Lozano says. "We had to take a break from talking for a second because I think I started crying." Lozano's hire was another crucial link in the overall invigoration of the KIIS brand that has been no small part of the station's current success. "You obviously look for someone who lives the life, walks the walk and talks the talk," Lozano says of the KIIS youth movement. "They put a few of us in there, man, and it's like, boom—we're steamrolling."

#### 20-Something Success

Like his on-air pal Reategui, who is only 24, Lozano has put in the work and achieved his major-market dream gig at the age of 28, and he has enough experience and poise to be more than fully aware of his vaunted position in the radio world: "I've never felt like this before," he says. "When I talk to my peers from other radio stations around the country and try to describe what it's like to work at KIIS-FM, it's tough, mostly because just the normal day-to-day awesomeness of my job kind of makes it feel like I'm bragging, because I know that everybody across the country doesn't have it like we do here in L.A. It's almost like I don't talk about how insanely awesome this job is, from the second I step off the elevator on the fifth floor until I put my keys in the car when I'm leaving.

"I'm now a member of the fraternity of people who worked at KIIS-FM in Los Angeles and no one can ever take my name off that list, and that is an amazing feeling," Lozano says. "If I do nothing else big in my career, if I top out now at 28 years old, I don't even care. I don't care. It's just so awesome working at KIIS-FM, and I'll stay here as long as they let me."



# Jojo "On the Radio" Wright, Nights

With 10 years at KIIS-FM now under his belt, night jock Jojo Wright is probably the closest thing the station has these days to what passes for "the grizzled veteran" among a relatively new—and young—airstaff. His deep desire to work in Los Angeles involved taking a slight step backward from nights at rhythmic KYLD/San Francisco, under then-PD Michael Martin (now sitting down the hall in his cushy Clear Channel/Los Angeles VP of programming office).

'Get me in contact with somebody at KIIS, because they keep hiring people—but not me.'

-Jojo Wright

"I felt I had the night thing down, so I called my buddy Billy Burke, who was at KIIS at the time and said, 'Dude, get me in contact with somebody at KIIS, because they keep hiring people—but not me,' "Wright recalls. Then-KIIS PD John Cook was intrigued, but the best he could offer Wright was the not-so-glamorous overnight show. After some soul-searching, he decided to take it.

"It was a huge commitment and a pay cut, but I really wanted to work there, so I took the low-key Tony Romo approach," he says. Shortly after Wright's arrival, Cook left. Wright's immediate thought: "I'm screwed." Not true, as it turns out, as the late, great Dan Kieley came in and moved some people around: He put Sean Valentine on in the afternoon and gave Wright his long-desired night shot on KIIS.

#### The Click

"Things really started to click for the station and for me personally," says Wright, who eventually had to brace himself to meet yet another new PID: some dude named John Ivey, who had transferred from WXKS (Kiss 108)/Boston. Wright admits their relationship didn't start on real solid ground: "We didn't know each other that well and I'm

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#### Continued from page 34

sure he wanted to kill me a few times . . . as a matter of fact, he'll probably tell you he still wants to kill me at times," he says with a laugh.

"Sure, it was a bumpy road for a minute, but John has really helped me develop my show to a different level. Now we sit around every day and brainstorm ways to make the show better, and I really enjoy our working relationship." [Editor's note: PD butt kissed? Check.]

Any jock will tell you that it's tough to keep any show fresh for any length of time, especially a fast-moving, phone-intensive night show where the younger-demo callers can sometimes become a tad overwhelming. That's usually around the time when said night jock starts looking around for an earlier airshift and some grownups to talk to. Wright, however, seems to have full command of his coping skills. After all these years doing nights, how does he combat that feeling? "It's called hiring a really good phone screener," he says. "Seriously, certain things about nights can drive you crazy if you let them, but the way my night show runs is different. It may be a kids' show, but it's so not tailored to kids. It's aimed more toward college kids and young adults, but the way we do it, the kids want to listen.'

Which is not to say that Wright harbors a desire to someday move up and do an older-targeted shift—perhaps mornings, where many of the benchmarks of a highly organized night show can often translate into a successful morning show? He doesn't rule that possibility out. "I dig what I'm doing, but at a certain point I'd like to do what [Ryan] Seacrest does, a selected TV/radio thing, and the morning thing will

'We have a great situation here. We get here early, stay late, go have a drink and brainstorm.'

-Jojo Wright

eventually appeal to me as well, but it would have to be a really special situation because I'm very happy here," he says. "John sometimes calls me Peter Pan, which is a weird statement, but something happens to me when I get in the studio," Wright says, referring to his on-air alter ego, Jojo on the Radio."I'm a shy guy off the air, and I can be this weird little recluse at times, but when I walk into that studio at 7 and that sound effect kicks off, something just clicks. It's the one place where I know I'm supposed to be. It's a very special feeling."

#### Not Phoning It In

Even though he hates the San Francisco 49ers (he's a die-hard Dallas Cowboys fan) Jojo grudgingly cites the legendary work ethic of Hall of Fame wide receiver Jerry Rice as a parallel to the situation at KIIS: "Jerry always worked harder than the new guys coming in, because he feared slipping. It's the same feeling here at KHS-FM-the fear that after 10 years, I'll start phoning it in. Well, I'm not phoning in crap," he says. "There's something real special about this place, and this is not a recent development. I think John Ivey is a great talent evaluator and he's done a great job of bringing in a lot of good new talent like Jafternoon drive's Boy Toy Jesse and midday personality Sisanie Reategui] that bring that same winning vibe.

"We have a great situation here," he says, citing a unique work environment that harks back to your first small-market station back in the day, when everyone was hungry and enthusiastic and hung out together on and off the air. "We get here early, stay late, go have a drink and brainstorm," he says. "That's KHS-FM right now, and

#### KIIS-FM By The Numbers

#### Revenue

2006: \$52.8 million (No. 7 nationally) 2007: \$65.9 million (No. 1) SOURCE: BIA Financial Networks

#### Ratings

Fall 2007	Winter 2008 (Rank)
18.3	17.6 (No. 1)
10.4	10.0 (1)
7.4	7.4 (2)
5.8	6.5 (2)
5.2	6.0 (2)
7.1	7.0 (2)
3.6	4.0 (4)
	18.3 10.4 7.4 5.8 5.2 7.1

Mon.-Sun., 6 a.m.-midnight, AQH share

#### 12+ Cume Persons

Fall 2007 Winter 2008 (Rank) 2.028,700 2,050,500 (No. 1) Mon.-Sun., 6 a.m.-midnight

SOURCE: Arbitron

that feeling doesn't happen in a lot of big markets. It would be so easy to kick your feet up and feel like you've made it, and dude, that's the one thing I fear the most. I don't want us to ever get complacent. We're all a confident bunch, we know what we're doing, but we walk in every day and work like we're in last place."

### Julie Pilat, APD/MD

"I'm really glad we moved into a new building a few years ago, because back when I was in high school, I took a tour of KIIS-FM when it was in the old building—so every day when I first started working here, I felt like I was still showing up for a tour."

That's the straight-up historical perspective from KIIS APD/MD Julie Pilat, who will celebrate her sixth year at the station in November. Her hire by PD John Ivey, spiriting her away from rhythmic KUBE in her hometown of Seattle, was considered a bold, outside-the-box choice at the time.

"Those first few years, when our ratings weren't so good, went by slow, but ever since we figured it all out, it's gone by a lot faster," she says, referring to that mysterious confluence of music, people and events that have now put KIIS on the fast track to success. "John Ivey is the best people person I've ever worked for, and he's really assembled a fantastic team," Pilat says. "That was the key: building the right team and programming specifically for L.A."

And that means ignoring the national charts and embracing the rich (and expanding) Hispanic heritage in the market. Like her musical partner Ivey, Pilat admits she sometimes has to have those difficult conversations with labels that involve that dreaded word: "No."

"We have to hold our ground sometimes, and people get upset because what we're playing doesn't always match up with chart positions," she says. "But at the same time, I'd like to say twice as often, label people can get really excited and are great partners when we step out on stuff and lead the way for the pop format for records that we know will be huge in Los Angeles."

Back to that tour of KIIS that changed her life: While she was in high school in Seattle, she came down to L.A. for vacation."I thought KIIS-FM was the best-sounding radio station I'd ever heard in my life, and Whitney Allen was who I wanted to sound like as a DJ, so I wrote her a fan letter and [sent her] a tape and asked how she got into radio. Within a week, not only did she send me back this three-page. typewritten letter full of pointers, but she also called Chet Buchanan at KUBE and told him, 'You've got

'We have to hold our ground sometimes, and people get upset because what we're playing doesn't always match up with chart positions.

-Julie Pilat



to get this girl on the air.' A few days later, I was home in my living room, and Chet calls and says, 'Why are you airchecking with people in Los Angeles?'They put me on the air that weekend."

As much as Pilat loved her formative years at KUBE, she knows her current position puts her

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# R&R CHR/TOP 40 SPECIAL

#### Continued from page 36

squarely in the wheelhouse of showbiz and pop culture, two vitally important facets that also power "On-Air With Ryan Seacrest" and infuses the very essence of KHS. "Ryan is attracting A-level guests, not only music people, but also pop culture people, and I think that really translates," she says. "The whole station reflects that vibe. It's very, very L.A." Pilat sometimes feels like an air traffic controller juggling all the available talent, musical or otherwise, that the station now attracts. "We could sometimes have six artists a day coming in, not to mention all the movie producers who live here that might want to talk about tracks for possible placement in films; or something that's going to be in a television show; or artists and managers and songwriters and producers and agents," she says.

And while KHS embraces the whole showbiz vibe, Pilat stresses that the station is also careful

#### KIIS Top 10 Songs Year-To-Date

Rank	Song Title	Artist
1	With You	Chris Brown
2	Low	Flo Rida Feat. T-Pain
3	Don't Stop The Music	Rihanna
4	The Anthem	Pitbull Feat. Lil Jon
5	Sexy Can I	Ray J & Yung Berg
6	No Air	Jordin Sparks Duet With Chris Brown
7	Clumsy	Fergie
8	Flashing Lights	Kanye West Feat. Dwele
9	Love In This Club	Usher Feat. Young Jeezy
10	Touch My Body	Mariah Carey

to balance that aspect by being super-local in focus: "One of the most popular things we're doing right now with Ryan is giving away a quinceañera," she says, describing the traditional Hispanic 15th birthday celebration for girls. "That

kind of event is such an important part of the day-to-day fabric of the lifestyle of L.A.," she says. "You can't forget about that, just because it's not happening on the Sunset Strip."

Let us review: A team is only as good as the sum of its parts. "We have a staff of people here who have always wanted to be at KHS. They all know the heritage of the station and have worked hard to get here," she says. "They say that any good radio station takes on the personality of its PD, and it's so true here," she says. "John Ivey is just as real as it can get, so if anybody tried to be a diva, he'd just strangle them."

It's also a crew that eagerly embraces new opportunities: "It's like the Lewis & Clark era again when it comes to the online space, integrated marketing and text messaging," Pilat says. "There are just so many things that are new and never been done before—until now. It's a really exciting time for radio, and everybody here is always jumping to take us to the next level."

#### **Greg Ashlock,** Clear Channel/ Los Angeles President/Market Manager

From his lofty perch at the top of the eight-station Clear Channel/Los Angeles power pyramid, president/market manager Greg Ashlock's view of his role as GM of KIIS-FM is crystal-clear: "I hire the best people I can, then get out of the way and let them do their job," he says, and the reasons are equally evident: "I have the utmost confidence in [PD] John Ivey's ability on the programming side. We have an incredible marketing director in Eileen Woodbury, who really thinks outside the box, likes to push the envelope and is on top of everything that is pop culture," he says.

"We also have who I consider to be the best music director in the business, [APD/MD] Julie Pilat, who really has her fingers on the pulse of the music community. She knows the street, the music and is, in my opinion, at least a step ahead of the rest of the industry in identifying what's going to be hot and what's around the corner."

As Ashlock's big-picture cluster role is more wide-ranging, that confidence allows him to complete the other 784 things he has to accomplish on a daily basis. "As much as I'd love to get involved, with that trifecta of John, Julie and Eileen taking care of the content side, I don't have to get that involved in the day-to-day operations. On some of the more strategic decisions, whether it be a talent issue, something on the marketing side or one of the major events we're doing, I will participate to a degree, but these guys really work well together, and they've worked together long enough that they know each other and feed off each other."

#### Intangible Ingredients

Ashlock isn't the only person who mentions several key intangible ingredients to the internal and external success of KIIS: Bonding, camaraderie and chemistry—lightning in a bottle. "I don't know whether people always consider the behind-thescenes chemistry as important as the on-air chemistry, but it really is," he says. "If you look at the

chemistry that exists between, say [morning show host Ryan Seacrest and co-host Ellen K], which is really smooth, and each has their defined roles, it's just as important to have that same chemistry behind the scenes. All of the managers and staff here have a great example to follow when they see how well John, Julie and Eileen operate and how they collaborate in the decision-making process. That's how things operate here at KIIS."

#### Online Presence

The overall success of KIIS is also defined by its sizable online presence. Ashlock gives props to director of integrated media Michele Lavin. "KIIS is always near the top [among all Clear Channel stations] in terms of page views and unique visitors," he says, "and the Web site is also known for all of the creative programs or video blogs that [jocks] Jojo and Boy Toy Jesse are doing. KIIS is really setting the standard for the industry in how to successfully integrate online with on-air, and that's another key element for us. Our programmers and marketing people work very closely with our online folks to make sure both vehicles complement each other."

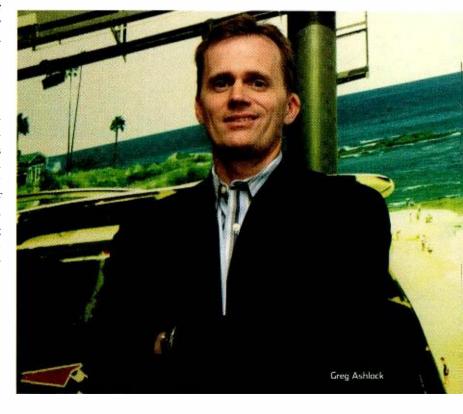
Given the station's stellar numbers, Ashlock's aforementioned shrewd management technique of staying out the way appears to be working like a charm. "The key to the success at KIIS-FM is that it's one of the few stations in the country that

'I hire the best people I can, then get out of the way and let them do their job.'

-Greg Ashlock

can appeal to pretty much every demo," he says. "You wake up in the morning with Ryan Seacrest and have that great teen audience, but also have the 18–34s and the mons in the 25–49 demo. Ryan's show is one of the few that both moms and daughters can connect over and talk about."

In fact, Ashlock notes that according to Clear Channel talent booker Amy Sugarman, for the first time, the station doesn't have to reach out to book talent on KIIS. Instead, "the talent is calling us to be booked on KIIS. We get to pick and choose, so we can afford to be very selective and book only the guests that reflect the very best of KIIS," he says. "Ryan's presentation, as well as his success on ["American Idol"] and his other endeavors have certainly helped, but his is one of those shows that gives you a real defined connectedness with your kid. The fact that the show is attracting so many different demos is one of the reasons that KIIS' cume is now over 2 million."



# The Anatomy of a HIT Record



## "Handlebars"



### Michael Martin, Clear Channel/ **Los Angeles VP Of Programming**

"KIIS has always been a well-oiled, eight-cylinder machine, but this thing is now a locomotive." That's the observation of Clear Channel/Los Angeles VP of programming Michael Martin, whose arrival back home in L.A. last summer marked the completion of a full-circle career that began, coincidentally, at KIIS in 1986.

"KIIS was my very first radio job, period," he says of his fortuitous entrance into the industry as an intern and mixer, working his way up to



MD. His KIIS "wonder years" were spent working with (and learning from) a wide array of PDs like Steve Rivers, Jerry DeFrancesco and Bill Richards. In 1992, Martin got his big break: a huge first PD job at rhythmic KYLD/San Francisco. That turned into a successful 12-year Bay Area tour that saw Martin further rise through the ranks to regional VP of programming, then senior VP, before he returned home to assume his present post last year.

"KIIS has definitely progressed over time, with new talent and new energy in the hallways," he says. "KIIS has always been such a great machine, but coming back this time I've never seen it so refined and run so well." PD John Ivey and APD/MD Julie Pilat "have their fingers firmly on the pulse of that radio station. They don't miss a beat. I've never seen a marketing plan executed so well. To me, KIIS-FM is one of the great examples of how a radio station connects every dot, using on-air, online, outdoor and a texting

**'KIIS has** always been such a great machine, but I've never seen it so refined and run so well.'

-Michael Martin

### NEXT WEEK:

Part 2 of R&R's CHR/Top 40 Special concludes with an in-depth look at the morning engine that drives KIIS-FM, including conversations with multimedia mogul Ryan Seacrest, co-host Ellen K and "On-Air With Ryan Seacrest" executive producer Dennis Clark.

component. How did we let the audience know this particular promotion was coming? How did we execute it? How did we remind them what we did after the fact?

"Every dot is connected. If there's a way to promote what they're doing and promote the brand of that station, the team at KIIS will find out how to do it effectively," he says.

Like virtually every one of Martin's co-workers, he also remarks about the unique set of circumstances that makes KIIS—as large as it is on the outside-somehow feel like your first smallmarket radio job on the inside, where the people actually like each other. "You can definitely feel that vibe when you walk the halls," he says. "This is a great family. People here actually do hang out with each other. It's so rare to see that, because there are a lot of lines drawn at other radio stations, but here at KIIS, the walls are down, everyone hangs out together and it's a great feeling-which translates onto the air."

When pressed to define his role at KIIS, Martin doesn't hesitate: "There are children you worry about and children you don't worry about . . . with KIIS, my role is to stay out of its way and let it do what it does. I'm there to support the radio station and help wherever I can. If there's a problem that needs me, I'm there. On a typical day, I'll walk by Ivey's office, peek my head in the door and say, 'Everything OK?' He says, 'Everything's OK,' and I keep walking."

### Lisa Marie Gallegos, **Programming Assistant**

And now let's meet the person who is often referred to as "the glue" or "the mom" or other similar terms of endearment. For the past 11 years, Lisa Marie Gallegos has been KIIS-FM's not-so-secret weapon, the person who calmly and confidently keeps the programming department humming along, and always with a smile.

"Lisa Marie keeps [APD/MD Julic Pilat] and [me] in order," PD John Ivey says. "She knows and loves this station and is totally dedicated to making our days easier. Nothing falls through the cracks here. She's a true professional."

Lisa Marie vividly remembers when her road to radio started: She was in the sixth grade: "I idolized [former KIIS morning man] Rick Dees and I wanted to be on the air with him," she says. "I just loved radio, and I always wanted to work at KIIS-FM. I enjoyed the parody stuff from Dr. Demento, was fascinated by [former L.A. rocker| KMET and just the overall glory of radio itself." Things became so intense that, during a grammar-school career discussion in which the teacher asked everyone in the class what they wanted to be when they grew up, "I said 'radio disc jockey' and her mouth fell open," she recalls.

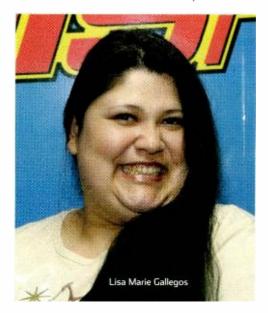
When she got to high school, Gallegos took a course at the Academy of Radio and Broadcasting. "I tried anything I could just to get my foot in the door at a radio station—and at the time I was working a 40-hour week as a restaurant manager, but I

wasn't happy," she says. That happiness quotient increased considerably when she landed an internship at the late KIBB (B100), working with Gary Spears, while keeping her restaurant gig. "I was honored that they saw how hungry I was," she says. That trait served her well when, in 1997, then-afternoon jock Sean Valentine's phone screener left KIIS, creating a classic foot-in-the-door opening. Gallegos interviewed with then-KIIS MD Tracy Austin, and things apparently went well."She hired me right out of the interview," she says. She quickly became Valentine's producer, but it was still a part-time gig and she was after a full-time radio job. "I gradually became more involved with the back-office stuff, and when they needed someone full-time, I jumped in and learned everything," she says. "I worked in the continuity department, sales and promotions. This is now the fifth year working for John and Julie, and it's been great. This is the station that I've always wanted to work at, and I enjoy coming here every day.'

It's especially gratifying to Gallegos, who started as a radio station intern, that she is now the

'She knows and loves this station and is totally dedicated to making our days easier.'

-John Ivev



point person for the successful KIIS internship program. "I really love giving people the same opportunity that I had," she says. "I'm just hoping to plant that seed, if that's where they want to go. It's always gratifying to see someone come here with their dreams set, and they start out as a street-teamer, work hard and end up on the air somewhere doing mornings. It's so great when you see people blossoming."

You've probably figured out by now that Gallegos is considered the MVP of the programming department. "It's pretty scary," Pilat says. "I'd stack Lisa Marie up against most superheroes. The Incredible Hulk? She'd crush him. Iron Man? That's easy. Batman? I'd like to see him try and

> not return one of John Ivev's calls. Lisa Marie would hunt him down no matter what cave he was hiding in. She saves us regularly."

> Cluster VP of programming Michael Martin adds, "In 'The Wizard of Oz,' when you peeked behind the curtain, vou saw someone behind those levers and knobs making the whole thing work. Peek behind the curtain at Clear Channel/Los Angeles and you see









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# CHR/TOP 40

BDS

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► THE PUSSYCAT DOLLS ROCKET IN AT NO. 29 WITH "WHEN I GROW UP" (UP 634 PLAYS), THE LEAD TRACK FROM THEIR SECOND ALBUM, "DOLL DOMINATION," DUE IN SEPTEMBER. THEIR FIRST SET, "PCD," PRODUCED FIVE CHART HITS IN 2005-06, INCLUDING THE NO. 1s "STICKWITU" AND "BUTTONS" AND NO. 2 HIT "DON'T CHA."

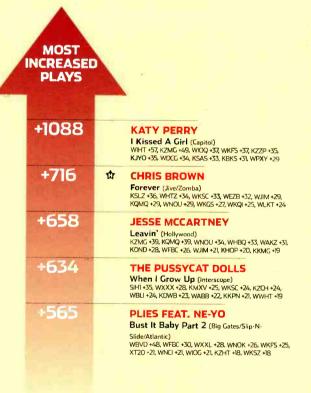
THISWEEK	LAST,WEEK	WEEKS	II NIELSEN BDS	PL TW	AY5 +/-	AUOIE	
1	2	13	RIHANNA TAKE A BOW  NO. 1 (1 WK) SRP/DEF JAM/IDJMG	9280	+438	54.031	2
2	1	18	LEONA LEWIS BLEEDING LOVE SYCOJURMG	9213	-407	55.856	1
6	4	13	JESSE MCCARTNEY LEAVIN' HDLLYWOOD	7274	+658	39.112	6
=	3	15	RAY J & YUNG BERG 11 <sup>2</sup> SEXY CAN I KNOCKOUT/DEJA 34/KOCH/EPIC	6916	-321	41.240	5
5	9	6	KATY PERRY HKISSED A GIRL CAPITOL	6741	+1088	42.409	4
6	7	17	NATASHA BEDINGFIELD  POCKETFUL OF SUNSHINE PHONOGENIC/EPIC	6638	+229	34.204	9
6	6	13	DANITY KANE DAMAGED BAD BOY/ATLANTIC	6508	+94	43.750	3
8	8	n	LIL WAYNE FEATURING STATIC MAJOR  1)2  LOLLIPOP (ASH MONEY/UNIVERSAL MOTOWN	6147	-170	36.739	7
9	5	-18	USHER FEATURING YOUNG JEEZY LOVE INTHIS CLUB LAFACE/ZOMBA	6040	-431	35.183	8
10	11	19	COLBIE CAILLAT II ☆ REALIZE UNIVERSAL REPUBLIC	5324	+254	25.946	13
11	13	12	METRO STATION SHAKE IT RED INK/RED/COLUMBIA	5005	+446	25.042	14
12	16	8	CHRIS BROWN	4893	+716	33.469	10
13	10	22	JORDIN SPARKS DUET WITH CHRIS BROWN 112 ☆	4683	-682	27.503	12
19	12	10	COLBY O'DONIS FEATURING AKON	4674	+109	30.206	11
15	17	-11	3 DOORS DOWN	4072	+341	17.371	18
16	14-	37.	FLYLEAF	4061	-186	21.027	15
17	18	13	ALL AROUND ME AGM/OCTONE/INTERSCOPE  GAVIN DEGRAW	3706	+206	18.893	16
18	15	14	MADONNA FEATURING JUSTIN TIMBERLAKE II ☆	3146	-1089	18.292	17
19	21	6	4 MINUTES WARNER BROS.  NEW KIDS ON THE BLOCK AIRPOWER ☆	2901	+226	12.798	20
20	20	29	ONEREPUBLIC INTERSCOPE	2713	-307	12.429	21
21	23	4	STOP AND STARE MOSLEY/INTERSCOPE MILEY CYRUS	2632	+456		23
222	22	6	7 THINGS HOLLYWOOD  DUFFY			11.642	
23	19	9	MERCY MERCURY/IDJMG MARIAH CAREY	2596	+254	8.964	26
24	26	4	BYE BYE   ISLAND/IDJMG PLIES FEATURING NE-YO   11	2473	-963	11.524	24
	-	5	BUST IT BABY PART 2 BIG GATES/SLIP-N-SLIDE/ATLANTIC  KID ROCK	2404	+565	13.421	19
25	27		ALL SUMMER LONG TOP DOG/ATLANTIC  KARDINAL OFFISHALL FEATURING AKON	2275	+450	7.856	29
26	34	3	DANGEROUS KONLIVE/GEFFEN/INTERSCOPE  MARIAH CAREY  112	1634	+526	8.469	27
27	28	19	TOUCH MY BODY ISLAND/IDJMG	1567	-176	9.402	25
28	29	8	THE PUSSYCAT DOLLS  PAIN & TAY DIZM  ONIVERSAL REPUBLIC	1491	-22	6.918	32
29			WHENI CROW UP INTERSCOPE MAROON 5 FEATURING RIHANNA	1422	+634	11.986	22
30	30	5	IF I NEVER SEE YOUR FACE AGAIN A&M/OCTONE/INTERSCOPE	1375	-46	4.531	40
31	25	0	JOHN MAYER SAY AWARE/COLUMBIA	1340	-506	6.909	33
32	24	-0	SEAN KINGSTON FEAT. ELAN & JUELZ SANTANA THERE'S NOTHIN BELUGA HEIGHTS/EPIC	1290	-564	7.206	31
33	NE		RIHANNA DISTURBIA SRP/DEF JAM/IDJMG	1188	+468	7.643	30
34	39	2	SECONDHAND SERENADE FALL FOR YOU  GLASSNOTE/ILG/ATLANTIC	1139	+288	6.417	36
35	<b>3</b> 5	3	ESTELLE FEATURING KANYE WEST AMERICAN BOY HOME SCHOOL/ATLANTIC	THB	+82	4.521	H
3€	32	6	BRITNEY SPEARS BREAKTHEICE JIVE/ZOMBA	1083	-164	7.964	28
37	31	2	SIMPLE PLAN YOUR LOVE IS A LIE  LAVA/ATLANTIC/RRP	1027	-305	4.200	-
38.	38	3	BOYS LIKE GIRLS THUNDER COLUMBIA	1023	+107	2.493	-
35	NE	W	DAVID COOK  THE TIME OF MY LIFE 19/RCA/RMG	972	+189	4.181	-
40	NE:	W	SARA BAREILLES BOTTLE IT UP EPIC	957	+161	2.758	-

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VXKS, WXLK, WXSS, WXXX, WXYK, VYKS, XM Top 20 on 20	٧
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THE PUSSYCAT DOLLS 22 When I Grow Up	•
Interscope)	
OWB, KJYO, KRUF, KSMB, KWYL, KXXM,	
VAEV, WAEZ, WBLI, WIHB, WIHT, WJIM, VKSC, WLDI, WLKT, WNCI, WNTQ, WPRO,	
VOVO WAYED WAYES WAYON	

WYKS, XM Top 20 on 20	
When I Grow Up (Interscope)	22
KOWB, KJYO, KRUF, KSMB, KWYL, KXXN WAEV, WAEZ, WBLI, WIHB, WIHT, WJIM, WKSC, WLDI, WLKT, WNCI, WNTQ, WPRO WRVQ, WVSR, WYKS, WYOY	
RIHANNA Disturbia	17
(SRP/Def Jam/IDJMG) KJYO, KKDM, KKOB, KQXY, KSLZ, WBLI,	
WBVD, WDJX, WHHD, WHHY, WHKF, WJBQ, WJIM, WWCK, WWHT, WZEE, WZY	P
COLDPLAY Viva La Vida (Capitol)	16
KBKS, KKMG, KKOB, WAEB, WBLI, WERO WFLY, WHHD, WIHB, WIOG, WJIM, WKSE, WLAN, WLKT, WXLK, WYKS	
MENUDO Lost	15
(Wright Enterprises/Menudo/Epic) CKEY, KIIS, KKPN, KQMQ, KSMB, WBHT, WCGQ, WFHN, WHBQ, WJBQ, WPRO, WSSX, WVYB, WWST, WXYK	
MADONNA Give It 2 Me (Wanner Bros.) KHOP, KJYO, KKOB, KSAS, KZMG, WCCQ, WDJQ, WEZB, WFLY, WIXX, WKSZ, WPXY WSSX, WZEE	4
PLIES FEAT. NE-YO Bust It Baby Part 2 (Big Gates/Slip-N-Slide/Atlantic)	3
KBKS, KKDM, KLAL, WABB, WDCG, WEZE WIOG, WKSS, WKZL, WLKT, WNCI, WNOK WXXL	i, ,
KARDINAL OFFISHALL FEAT. AKON	3
Dangerous (KonLive/Geffen/Interscope) KJYO, KKDM, KKOB, WBHT, WBZW, WDJC WERO, WFBC, WFMF, WHYI, WKQI, WNOK	Q.
WPXY	



ARTIST PLAYS TITLE / LABEL  THE SPILL CANVAS All Over You (One Eleven/Sire/Reprise)  TOTAL STATIONS:  ARTIST PLA TITLE / LABEL  JORDIN SPARKS One Step At A Time (19/Jive/Zomba)  TOTAL STATIONS:  67  TOTAL STATIONS:
All Over You One Step At A Time (One Eleven/Sire/Reprise) (19/Jive/Zomba)
TOTAL STATIONS: 67 TOTAL STATIONS:
PARAMORE the Sepol173 FLOBOTS 592/1 That's What You Get (Fueled By Ramen/RRP) Handlebars (Universal Republic)
TOTAL STATIONS: 55 TOTAL STATIONS:
FOREVER THE SICKEST KIDS 877/53 V.I.C. 545/1 Whoa Oh! (Me Vs. Everyone) (Young Magui/Warner Bros.)
(Universal Motown) TOTAL STATIONS:
THREE 6 MAFIA FEAT, PROJECT
NEYO   827/111   PAT, YOUNG D & SUPERPOWER   541/2
TOTAL STATIONS: 76 (Hypnotize Minds/Columbia)
COLDPLAY 817/425 Viva La Vida (Capitol) TOTAL STATIONS:  FLO RIDA FEAT. WILL.I.AM 522/
TOTAL STATIONS: 60 In The Ayer
(Poe Boy/Atlantic) TOTAL STATIONS:



FOR WEEK ENDING JUNE 22, 2008 **LEGEND:** See legend to charts in charts section for rules and symbol explanations. 127 CHR/top 40 and 18 Canada CHR/top 40 stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. CHR/Top 40 indicator chart comprised of 58 reporters. © 2008 Nielsen Business Media, Inc. All rights reserved.



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ARTIST

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www americanradiohistory com

ARTIST

RIHANNA TAKE A BOW

KATY PERRY I KISSED A GIRL

CHRIS BROWN FOREVER

LEONALEWIS BLEEDINGLOVE

RAY J & YUNG BERG SEXY CAN

KREESHA TURNER DON'T CALL ME BABY .

SIMPLE PLAN YOUR LOVE IS A LIE .

NEW KIDS ON THE BLOCK SUMMERTIME

DANITY KANE DAMAGED

MARIAH CAREY BYE BYE

BRITNEY SPEARS BREAK THEICE

FLO RIDA FEATURING T-PAIN LOW

GAVIN DEGRAW IN LOVE WITH A GIRL

JULLY BLACK UNTIL ISTAY .

Ol'JA ROCK STEADY .

**COLBIE CAILLAT REALIZE** 

ADDICTIV TONITE

DUFFY MERCY

NE-YO CLOSER

USHER FEATURING YOUNG JEEZY LOVE IN THIS CLUB

LIL WAYNE FEATURING STATIC MAJOR LOLLIPOP

COLBY O'DONIS FEATURING AKON WHAT YOU GOT

NATASHA BEDINGFIELD POCKETFUL OF SUNSHINE

BELLY & KESHIA CHANTE GET TO KNOW YOU 4

MAROON S FEATURING RIHANNA IF I NEVER SEE YOUR FACE AGAIN

JESSE MCCARTNEY LEAVIN'

METRO STATION SHAKE IT

HEDLEY NEVER TOO LATE .

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JESSE MCCARTNEY LEAVING

RAY J & YUNG BERG SEXY CAN I

KATY PERRY I KISSED A GIRL

METRO STATION SHAKE IT

CHRIS BROWN FOREVER

COLRIF CAILLAT REALIZE

FLYLEAF ALL AROUND ME

MARIAH CAREY BYE BYE

KID ROCK ALL SUMMER LONG

MARIAH CAREY TOUCH MY BODY

DAVID COOK THE TIME OF MY LIFE

FLOBOTS HANDLEBARS

JOHN MAYER SAY

**PIHANNA** DISTURBIA

PLIES FEAT. NE-YO BUST IT BABY PART 2

THE PUSSYCAT DOLLS WHEN I GROW UP

SECONDHAND SERENADE FALL FOR YOU

ESTELLE FEAT. KANYE WEST AMERICAN BOY

FOREVER THE SICKEST KIDS WHOA OH! (ME VS. EVERYONE)

KARDINAL OFFISHALL FEATURING AKON DANGEROUS .

MADONNA FEATURING JUSTIN TIMBERLAKE 4 MINUTES

**CANADA CHR/TOP 40** 

KASPERFROMTHEK WHATCHAGONDO

SMALL TOWN SLEEPER BACKSFAT

JORDIN SPARKS ONE STEP AT A TIME

SIMPLE PLAN YOUR LOVE IS A LIE

2 PISTOLS FEAT. T-PAIN & TAY DIZM SHEGOT IT

MILEY CYRUS 7 THINGS

DUFFY MERCY

3 DOORS DOWN IT'S NOT MY TIME

GAVIN DEGRAW IN LOVE WITH A GIRL

NEW KIDS ON THE BLOCK SUMMERTIME

NATASHA BEDINGFIELD POCKETFUL OF SUNSHINE

LIL WAYNE FEAT, STATIC MAJOR LOLLIPOP

USHER FEAT, YOUNG JEEZY LOVE IN THIS CLUB

COLBY O'DONIS FEAT, AKON WHAT YOU GOT

JORDIN SPARKS DUET WITH CHRIS BROWN NO AIR

MADONNA FEAT, JUSTIN TIMBERLAKE 4 MINUTES

MAROON S FEAT. RIHANNA IF INEVER SEE YOUR FACE AGAIN

SEAN KINGSTON FEAT. ELAN & JUELZ SANTANA THERE'S NOTHIN

DANITY KANE DAMAGED

RIHANNA TAKE A BOW

► "ROCK STEADY," THE INTRODUCTORY SINGLE FROM BRITISH COLUMBIA'S DI'JA. LEAPS 34-26 AT CANADA CHR/TOP 40

**CHR/TOP 40 INDICATOR** 

POWERED BY nielsen BDS

DMD5

PLAYS

-77

+50

+187

+104

+100

-198

+477

+101

+120

-367

+228

+57

+151

+82

-245

+64

-65

-730

+160

-202

+366

+195

+89

-77

-233

+190

-190

+252

+129

+4

+117

+134

-4

-243

+55

-158

+222

+34

+8

+117

+124

+20

-57

+39

-28

+11

-29

48

+32

-7

-32

+24

+5

-4

-29

-12

+30

-50

-14

-41

+57

+10

+63

+19

+26

-14

3555

3413

3001

2944

2671

2648

2520

2387

2369

2364

2078

1991

1951

1873

1743

1545

1631

1556

1491

1328

1319

1216

1158

768

766

709

674

613

460

454

437

410

400

358

353

349

700

677

669

587

576

574

518

493

478

477

472

460

457

414

411

401

395

336

326

296

230

259

254

254

241

236

216

PLAYS

IMPRINT / PROMOTION LABEL

SRP/DEF JAM/IDJMG

BAD BOY/ATLANTIC

PHONOGENIC/EPIC

KNOCKOUT/DEJA 34/KOCH/EPIC

RED INK/RED/COLUMBIA

UNIVERSAL REPUBLIC

UNIVERSAL REPUBLIC

A&M/OCTONE/INTERSCOPE

19/JIVE/ZOMBA

WARNER BROS

INTERSCOPE

ISLAND/IDJMG

HOLLYWOOD

MERCURY/IDJMG

ISLAND/ID IMC

INTERSCOPE

19/RCA/RMC

FΩ 459

A&M/OCTONE/INTERSCOPE

BELUGA HEIGHTS/EPIC

UNIVERSAL REPUBLIC

UNIVERSAL REPUBLIC

AWARE/COLUMBIA

LAVA/ATLANTIC/RRP

SRP/DEF JAM/JD IMG

UNIVERSAL MOTOWN

19/JIVE/ZOMBA

HOME SCHOOL/ATLANTIC

IMPRINT / PROMOTION LABEL

SRP/DEF JAM/UNIVERSAL

WARNER BROS./WARNER

HOLLYWOOD/UNIVERSAL

CASH MONEY/UNIVERSAL

LAVA/ATLANTIC/WARNER

KONLIVE/GEFFFN/UNIVERSAL

PHONOGENIC/EPIC/SONY BMG

BAD BOY/ATLANTIC/WARNER

NTERSCOPE/UNIVERSAL

MERCURY/UNIVERSAL

ISLAND/UNIVERSAL

DEF JAM/UNIVERSAL

A&M/OCTONE/UNIVERSAL

POE BOY/ATLANTIC/WARNER

UNIVERSAL REPUBLIC/UNIVERSAL

UNIVERSAL

ROCKSTAR

LIDRAN HEAT

CP 259

LAFACE/SONY BMG

RED INK/COLUMBIA/SONY BMG

KONLIVE/GEFFEN/UNIVERSAL

CAPITOL/EMI

JIVE/SONY BMG

SYCO/I/SONY BMG

LINIVERSAL

GLASSNOTE/ILG/ATLANTIC

BIG GATES/SLIP-N-SLIDE/ATLANTIC

TOP DOG/ATLANTIC

J/RMG

KONLIVE/CEEEN/INTERSCORE

LAFACE/ZOMBA

JIVE/ZOMBA

CASH MONEY/UNIVERSAL MOTOWN

HDLLYWOOD

CAPITOL

### **CHR/TOP 40 MONITORED REPORTERS**

WFLY/Albany, NY OM: Kevin Callalan PD: Terry O'Donnell APD: Brian Cody MD: Marissa Lanchak

WKKF/Albany, NY

KKOB/Albuquerque, NM OM: Eddie Haskell PD: Justin Riley APD: Mark Anderson MD: Carlos Duran

WAEB/Allentown, PA

WIXX/Appleton, WI MD: David Burn

WKSZ/Appleton, WI APD/MD: Brian Davis

WSTR/Atlanta GA PD: Dan Bowen MD: Michael Chase

WWWQ/Atlanta, GA

APD/MD: Johnny O WHHD/Augusta, GA

APD: Kris Fisher KHFI/Austin, TX PD: Jay Shannor MD: Tony Cortez

WFMF/Baton Rouge, LA PD: Kevin Campbell

KQXY/Beaumont, TX APD: Patrick Sanders

WXYK/Biloxi, MS OM: Kenn PD: Lucas

WOEN/Birmingham, AL APD/MD: Madison Reeves

KSAS/Boise, ID Kicklighter APD: Chris "Lucky" Stewart

KZMG/Boise, ID MD: Miggy Santos

WXKS/Boston, MA

OM: Cadillac Jack PD: Chris Tyler MD: Jim Clerkin CKEY/Buffalo, NY

WKSE/Buffalo. NY WXXX/Burlington, VT

MD: Pete Belai WDJQ/Canton, OH

MD: Nikolina WIHB/Charleston, SC

MD: Dave Ryan WSSX/Charleston, SC APD/MD: Special Ed

WVSR/Charleston, WV PD: Wade Hill MD: Jason Reed

WNKS/Charlotte, NC MD: Otis

WKSC/Chicago<sub>s</sub> IL PD: Rick Gillette MD: Jeff Murray

WKFS/Cincinnati, OH OM: Scott Reinhart PD: Mark Andersten

WAKS/Cleveland, OH OM: Kevin Metheny OM: Jeff Zukauckas PD: Bo Matthews APD/MD: Kasper

KKMG/Colorade Springs, CO

KVUU/Colorado Springs, CO MD: Darren McKee

WNOK/Columbia, SC

WCGO/Columbus, GA WNCI/Columbus, OH

MD: Maxwe

KKPN/Corpus Christi, TX APD/MD: Dave Ross

KHKS/Dallas, TX APD/MD: Billy The Kidd

WDKF/Dayton, OH OM: Tony Hittora APD/MD: Ryan Drake

WVYB/Daytona Beach, FL

KKDM/Des Moines, IA PD/APD: Greg Chance MD: Scotty Cage

WKOI/Detroit, MI APD/MD: Beau Daniels

WWCK/Flint, MI OM: Jeff Wade PD: Jeff Andrews

WXKB/Ft. Myers, FL

MD: Bruce The Moose WYKS/Gainesville, FL

PD/MD: Riggs WHTS/Grand Rapids, MI OM: Brent Alberts PD: Jack Spade

WSNX/Grand Rapids, MI UM: Doug Montgomery PD: Eric O'Brien APD: Holmos

WKZL/Greensboro, NC APD: Jason ( APD: Josie

WERO/Greenville, NO PD: Chris "Hollywood" Mann APD/MD: Beaver

WFBC/Greenville, SC PD: Chase Murphy MD: Natalie Randall

WHKF/Harrisburg, PA PD: IT R APD: Mike Miller

WKSS/Hartford, CT PD: Stan 'The Man' Pri MD: Brian "Munchie" [

KQMQ/Honolulu, HI

KRBE/Houston, TX

WZYP/Huntsville, AL

**WNOU/Indianapolis, IN** OM: Brian Wallace PD: Tim Rainey

WYOY/Jackson, MS PD: Zak Tyler APD/MD: Nate West

WAPE/Jacksonville, FL PD: JR Ammons APD/MD: Chase Daniels

WFKS/Jacksonville, FL PD: Todd Shannon APD: Jonathan Reed

WAEZ/Johnson City, TN OM: Bill Hagy PD/MD: Jason Reed KMXV/Kansas City, MO

PD: Ponch WWST/Knoxville, TN

MD: Scott Bohannon

KSMB/Lafayette, LA

WLAN/Lancaster, PA WJIM/Lansing, MI

WLKT/Lexington, KY PD: JB Wilde

KLAL/Little Rock, AR

APD: Ed Johnson MD: Charlotte KIIS/Los Angeles, CA

APD/MD: Julie Pilat WDJX/Louisville, KY

APD/MD: Ben Davis

WZKF/Louisville. KV

WZEE/Madison, WI

WAOA/Melbourne, FL WBVD/Melbourne, FL

OM: Ken Holiday PD: Mike Klein WHRO/Memphis, TN

OM: Chris Taylo MD: Joe Mack WHYI/Miami, FL

MD: Michael Yo WXSS/Milwaukee, WI DM/PD: Brian Kelly APD/MD: JoJo Martinez

KDWB/Minneapolis, MN OM/PD: Rob Morris MD: Lucas

WABB/Mobile, AL APD/MD: QTIE

KHOP/Modesto, CA PD/MD: MoJoe Roberts APD: Madder

WHHY/Montgomery, AL OM: Bill Jones PD/MD: Steve Smith WRVW/Nashville, TN

OM/PD: Rich Davis MD: Tommy Butter WBLI/Nassau, NY

MD: Tim Clarke WFHN/New Bedford, MA

MD: Michael Rock WKCI/New Haven, CT PD: Chaz Kelly MD: Mike "Jagger" Thomas

**WEZB/New Orleans, LA** OM/PD: Mike Kaplan MD: Stevie G.

WHTZ/New York, NY OM: Tom Poleman PD: Sharon Dastur MD: Romeo

KJYO/Oklahoma City, OK PD: Mike McCoy MD: Frito

KOCH/Omaha, NE D: Mark Todd MD: Corev Young

WXXI /Orlando, El APD/MD: Jana Sutter

WIOQ/Philadelphia, PA

APD/MD: Jo Jo Brooks

KZZP/Phoenix, AZ PD: Mark Medina MD: Greg "DJ Greggy D" D'Angelo

WBZW/Pittsburgh, PA APD/MD: Kobe

WKST/Pittsburgh, PA PD: Alex Tear APD: Drew Hall MD: Dylan

WJBQ/Portland, ME MD: Mike Adams KKRZ/Portland, OR

APD: Mick Lee WPRO/Providence, RI OM/PD: Tony Bristol APD/MD: Davey Morris

WDCG/Raleigh, NC APD/MD: Br KWNZ/Reno, NV

KWYL/Reno, NV OM/PD: Nick Elliott APD: Rude Boy MD: Amy Black

WRVO/Richmond, VA

WXI K/Roanoke VA PD: Kevin Scott APD: Danny Meyers MD: Bob Patrick

**WKGS/Rochester, NY** PD: Erick Anderson MD: Jesse Graff

WPXY/Rochester, NY PD: Mike Danger

KDND/Sacramento, CA PD: Dan Mason MD: Christopher K.

WIOG/Saginaw, MI PD: Jerry Noble APD: Demas

KZHT/Salt Lake City, UT OM: Jeff Lochran PD: Jeff McCartney MD: Tricia Jenkins

KXXM/San Antonio, TX OM: George King PD: Tony Travatto APD/MD: Russell Rush

KHTS/San Diego, CA APD/MD: Hitman Haze

Sirius Hits 1/Satellite APD/MD: Ryan Sampson

XM Top 20 on 20/Satellite OM: Jon Zeimei PD: Michelle Cartier

WAEV/Savannah, GA PD/MD: Russ Francis KBKS/Seattle, WA

PD: Becky Brenne APD: Bender MD: Eric Tyler KRUF/Shreveport, LA OM: Gary McCoy PD: Erin Bristol MD: Andrew "A.G." Gordon

KSPW/Springfield, MO OM/PD: Chris Cannon KSLZ/St. Louis, MO

MD: Taylor I WNTQ/Syracuse, NY

WWHT/Syracuse, NY PD: Butch Cha MD: Jeff Wise

WFLZ/Tampa, FL OM: Doug Hamano PD: Tommy Chuck WTWR/Toledo, OH

WVKS/Toledo, OH PD: Nathan Reed MD: Boom

KRQQ/Tucson, AZ

KHTT/Tulsa, OK APD: Billy "The Baby DJ"

MD: Mikey B. WIHT/Washington, DC PD: Jeff Kapugi APD: Toby Knapp MD: Gillian Sussm

WLDI/West Palm Beach, FL PD: PJ APD/MD: Valentine

KZCH/Wichita, KS OM; Lyman James PD/MD: Sammy Suarez

WBHT/Wilkes Barre, PA MD: Marino WKRZ/Wilkes Barre, PA

APD/MD: Kelly K WSTW/Wilmington, DE PD: Mike Yeager APD/MD: Mike Rossi

WAKZ/Youngstown, OH OM: Dan Rivers PD: Sean Stevens MD: Krissy Taylor

WHOT/Youngstown, OH

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JUNE 27, 2008





New Paragon study shows increased TSL among young listeners

### **Understanding Listeners Under 30**

### Darnella Dunham DDunham@RadioandRecords.com

adio has taken a beating in recent years for not doing enough to appeal to younger listeners. However, Paragon Media Strategies' second annual Youth Radio and New Media Study shows that we're in the midst of turning around declining youth-listening trends. Increased TSL and radio being used as the primary source for new music by listeners are some of the highlights of the online survey.

Paragon Media Strategies president/COO of radio John Stevens says, "This year's results of this ongoing study can be considered great news for radio, which hasn't had a lot to celebrate lately with younger demos. Fourteen- to 24-year-old TSL to radio is up, and radio continues to dominate incar music listening. More young listeners say they are listening to radio 'more' than 'less,' and that is a significant change from a year ago."

More than 400 14- to 24-year-olds were interviewed online for the study. The panel of participants was split evenly between male and female respondents, with 49% in the 14-18 age range and 51% in the 19-24 demo.

The results of Paragon's 2007 study showed that teens and young adults were abandoning radio in favor of other new-media options. This year, instead of losing listeners, radio is showing substantial growth. The majority of the respondents spent one to three hours per week listening to radio, the same as in 2007. However, the percentage rose significantly, from 28% last year to 37% this year. They're still listening to music elsewhere (CDs, MP3 players, the Internet, satellite radio), but radio continues to have a strong presence in their lives

When asked about the amount of time they spend listening to radio now as opposed to one to three years ago, 35% said less and 54% said more.

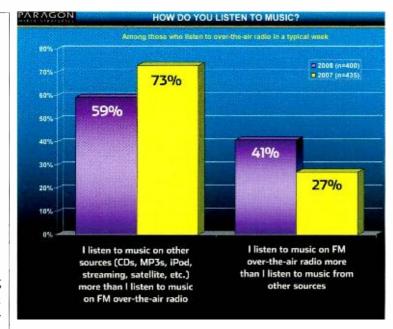
According to the study, overall TSL among young listeners decreased by 3% last year and it's up 19% this year. One of the driving forces behind the increase is more in-car listening. This year's Paragon survey shows that tuning in to the radio while in the car increased by 33%. The demographics with the biggest growth were males 19-24 (up 42%) and females 14-18 (up 40%).

As for at-work listening, there was a slight 3% bump, while at-home listening remained flat. Internet radio TSL—including terrestrial stations that stream online and Internet-only stationsseems to have increased. A substantial amount of those who previously listened for less than an hour per week now tune in for one to three hours per week. Gaming and cell phone usage have caused minimal erosion to radio listening, but 16% of those who visit social networking sites like MySpace and Facebook spent less time listening to terrestrial radio.

New music is extremely important to the Paragon study participants. The Internet is still where most 14- to 24-year-olds go to discover new music (82%), but radio is the second stop—up from 54% last year to 65% in 2008. The Web is also the primary source for learning about new music, even though its percentage dropped a bit from 40% to 34%. Radio, on the other hand, is on the rise, going from 22% to 27%.

To get young adults to listen more, Paragon's results reveal that playing songs they like that aren't currently being played, more new music, more comedy/humor, information about the songs and more familiar music would do the trick.

Young listeners who participated in Paragon's study would be more likely to visit stations more frequently (83%) if there were more individual songs from artists in which they were interested. New songs, a variety of stations, traffic/news/weather and convenience are the biggest draws that radio has for



### **Beyond The Numbers**

A few months before the second annual Youth Radio and New Media Study results were released by Paragon Media Strategies, I had a chance to speak with about 100 UCLA students. Even though the comments I heard that day had nothing to do with Paragon's research, they helped validate the results presented by the company. The news may not be shocking, but it serves as a reminder of what programmers should be mindful of every day. Here are some observations from the 18- to 23-year-olds I spoke with that day.

Listener observation: There's not enough substance in the lyrical content of many hip-hop and R&B songs getting played on the radio. Solution: Don't totally abandon novelty records that are hits, but be inclusive of songs with substance that may take longer

Listener observation: There's too much repetition. Stations should play more different titles by popular artists so that you don't get sick of the same song so

Solution: Be open to playing more than one song by an artist in

significant rotation. For example, since Lil Wayne is on fire right now, programmers who get it are playing "Got Money," "A Milli" and "Lollipop."

Listener observation: There's too much talk on radio (breaks, commercial, promos, imaging), but it's not an issue if it's funny, entertaining or informative. Solution: Keep the imaging and promos as compelling and entertaining as you expect your personalities to be.

Listener observation: One student identified with and remained loyal to specific stations because she was familiar with most of the on-air personalities. Solution: Rather than eliminating jocks who still live the lifestyle just because they age out of the demo, recognize that heritage and a connection with personalities matter to younger listeners.

Listener observation: Surfing the Web is the best way to find new and local music since many stations play the same songs. Solution: Highlight new and local music with imaging when it's played in rotation, or incorporate special programming to serve this need.-DD

# RHYTHMIC

DMDS DIGITAL DOWNLOADS



► THE-DREAM RALLIES TO A NEW CAREER-BEST CHART PEAK, AS "I LUV YOUR GIRL"
GLIDES 12-7 (UP 540 PLAYS, THE CHART'S
SECOND-BIGGEST GAIN). THE RANKING
SURPASSES HIS PREVIOUS BENCHMARK OF NO...8, WHICH "SHAWTY IS A 10" HIT LAST FALL.

THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABEL	PLA TW	YS +/-	AUDIEN MILLIONS	
1	1	14	LIL WAYNE FEAT. STATIC MAJOR NO. 1(9 WKS) 11 0 11 11 11 11 11 11 11 11 11 11 11 1	6247	-258	49.240	1
2	2	13	PLIES FEATURING NE-YO BUST IT 3ABY PART 2 BIG GATES/SLIP-N-SLIDE/ATLANTIC	5589	+2	36.835	2
3	S	11	DAVID BANNER FEAT. CHRIS BROWN MOST INCREASED PLAYS GET LIKEME BLIG. F.A.C.E./SRC/UNIVERSAL MOTOWN	4197	+758	26.000	4
	8	9	KARDINAL OFFISHALL FEATURING AKON DANCER JUS KONLIVE/GEFFEN/INTERSCOPE	3707	+500	26.510	3
5	10	9	THREE 6 MAFIA FEAT. PROJECT PAT, YOUNG D & SUPERPOWER LOLLI (CL I (POP THAT BODY) HYPNOTIZE MINDS/COLUMBIA	3644	+536	21.044	8
6	3	20	COLBY O'DONIS FEATURING AKON WHAT YOU GOT KONLIVE/GEFFEN/INTERSCOPE	3633	-243	23.072	7
7	12	8	THE-DREAM ILLUV YOUR GIRL RADIO KILLA/DEF JAM/IDJMC	3461	+540	23.593	6
8	9	10	RIHANNA TAKE A BOW SRP/DEF JAM/IDJMC	3441	+323	17.070	14
9	4	19	USHER FEATURING YOUNG JEEZY LOVE IN THIS CLUB LAFACE/ZOMBA	3165	-292	24.578	5
10	6	16	LEONA LEWIS         112           BLEEDING LOYE         SYCO/J/RMG	3070	-287	18.104	9
n	7	22	RAY J & YUNG BERG  SEXY CA 1 KNOCKOUT/DEJA 34/EPIC/KOCH	2907	-406	17.982	12
12	11	16	RICK ROSS FEATURING T-PAIN THE BOSS SLIP-N-SLIDE/DEF JAM/IDJMG	2341	-588	18.036	11
13	18	6	CHRIS BROWN 位	2335	+335	14.553	16
14	14	8	FOREVEF JIVE/ZOMBA  USHER FEATURING BEYONCE & LIL WAYNE LAFACE/ZOMBA  LAFACE/ZOMBA	2246	-385	13.773	17
15	19	5	LIL WAYNE FEATURING T-PAIN OIT MOREY  CASH MONEY/UNIVERSAL MOTOWN	2210	+368	15.474	15
H	13	10	MARIAH CAREY 🏚	2199	-578	10.268	22
	16	15	BYE BYE ISLAND/IDJMG  DANITY KANE  I1 位	2024	-133	12.468	18
	17	10	DAMAGED BAD BOY/ATLANTIC  NE-YC	1997	-124	18.092	10
19	15	19	CLOSER DEF JAM/IDJMG JORDIN SPARKS DUET WITH CHRIS BROWN 112 位	1986	-370	12.40	19
20	21	7	NO AIR 19/JIVE/ZOMBA  V.I.C.	1888	+382	10,277	21
21	26	5	GET SILLY YOUNG MOGUL/WARNER BROS.  LLOYD FEATURING LIL WAYNE	1445	+202	10.340	20
22	25	6	THE GAME FEATURING KEYSHIA COLE	1427	+125	10.153	23
23	28	4	CAME'S FAIN CEFFEN/INTERSCOPE  LIL WAYNE MOST ADDED ☆	1373	+442	17.603	13
24	24	19	AMILLI CASH MONEY/UNIVERSAL MOTOWN MARIAH CAREY I12 ☆	1187	-178	6.638	29
25	22	10	TOUCH MY BODY ISLAND/IDJMG  ESTELLE FEATURING KANYE WEST	1154	-350	6.981	28
26	23	15	AMERICAN BOY HOME SCHOOL/ATLANTIC  DJ FELLI FEL FEAT. KANYE WEST, JERMAINE DUPRI, FABOLOUS & NE-YO	1118	-280	8.998	25
27	27	5	FINERTHINGS SO SO DEF/IDJMG KANYE WEST FEATURING CHRIS MARTIN	1098	-57	9.941	24
28	31	4	HOMECDMING ROC-A-FELLA/DEF JAM/IDJMG YUNG BERG FEATURING CASHA	998	+168	5.508	34
29	30	5	THE BUSINESS YUNG BOSS/EPIC/KOCH  CHRIS BROWN	979	+138	8.158	26
30	33	4	TAKE YOU DOWN JIVE/ZOMBA  JESSE MCCARTNEY ☆	916	+163	5.459	35
50	35	3	LEAVIN' HOLLYWOOD  KEYSHIA COLE	858	+145	6.209	31
-	37	3	HEAVEN SENT IMANI/GEFFEN/INTERSCOPE FLO R DA FEATURING WILL.I.AM	857	+187	5.073	37
77	Police.	€W	IN THE AYER POE BOY/ATLANTIC  NELLY FEATURING AKON & ASHANTI	840	+342	3.250	)/ -
33			BODY ONME DERRTY/UNIVERSAL MOTOWN  YOUN 3 JEEZY FEATURING KANYE WEST ☆	805	+342	5.886	33
34	38	3	PUT ON CTE/DEF JAM/IDJMG  ALICIA KEYS				27
35	32	4	TEENACELOVE AFFAIR MBK/J/RMC USHER MBK/J/RMC	800	-5	7.223	
36	40	2	MOVING MOUNTAINS LAFACE/ZOMBA  BABY BASH FEATURING KEITH SWEAT	789	+232	5.984	32
37	36	12	DON'T STOP  PITBUIL FEATURING TRINA & YOUNG BO\$\$	789	+97	6.474	30
38	34	12	COGIRL FAMOUS ARTISTS/TVT RICK POSS FEATURING NELLY & AVERY STORM	721	+7	5.229	36
39		EW	HERETAL SLIP-N-SLIDE/DEF JAM/IDJMG  2 PISTOLS FEATURING RAY J	715	+341	4.575	38
40)	39	3	YOU KNOW ME UNIVERSAL REPUBLIC	644	+28	3.512	

Luce Lepte
MOST ADDED
ARTIST NEW TITLE / LABEL STATIONS
LIL WAYNE  A Milli (Cash Money/Universal Motown)  KCAQ, KDLW, KEZE, KHTN, KISV, KKFR,  KPWT, KSEQ, KVEC, KXET, KYZZ, WAJZ,  WBTT, WJQM, WRCL, XI-TZ
USHER 13 Moving Mountains (Laface/Zomba) KDCS, KDLW, KEZE, KGG , KSEQ, KSFM, KVEC, KXBT, KYZZ, KZON, WIBT, WNVZ, XHTZ
KATY PERRY  1 Kissed A Girl (Capitol) KDDB, KDCS, KDLW, KLLC, KPHW, KSEQ, KXBT, KYZZ, WBBM, WHZT, WJFX, WRDW, WXIS
RIHANNA 13 Disturbia (SRP/Def Jam/IDJMG) KBMB, KCHZ, KDDB, KDLW, KISV, KVYB, KZZA, WIBT, WLTO, WREW, WRED, WRVZ, WXIS
NELLY FEAT. ASHANTI & AKON Body On Me (Oerrty/Universal Motown) KBDS, KBDS, KOHT, KPRR. KPTY, KTBT. KTTB, KWIN, XHTZ
RICK ROSS FEAT. NELLY & AVERY STORM 9 Here I Am (Stip-N-Stide/Def Jam/IDJ/MG) KBBT, KDHT, KEZE, KPRR, KRKA, KVEG, KXJM, WJMK, WWKX
HOT STYLZ FEAT. YUNG JOC 9 Lookin Boy (Swagg Team/Block/Jive/Zomba) KDCS, KDHT, KPRR, KSEQ, KTBT, KUUU, KYZZ, WAJZ, WMBX
ONE BLOCK RADIUS 8 You Got Me (Property/Mercury/IDJMG; KPTY, KSFM, KWIN, KXBT, KZZA, WPOW, WXIS, XHTZ
LIL WAYNE FEAT. T-PAIN 7 Got Money (Cash Money/Universal Motown) KCHZ, KSFM, KTTB, KVY3, KZDN, WBTS, WIBT
V.I.C. 7 Get Silly (Young Mogul/Warner Bros.) KCAQ, KDHT, KGGI, KXJM, WHZT, WJJS, XHTO

#### ADDED AT... **KXBT**

BX AV 1043

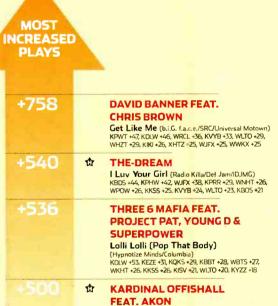
Austin, TX PD: Rudy Ram

Lil Wayne, A Milli, 13 Katy Perry, I Kissed A Girl, 3 One Block Radius, You Got Me, O Usher, Moving Mountains, O

FOR REPORTING STATIONS PLAYLISTS GO TO:

l.	NEW AN
ARTIST TITLE / LABEL	PLAYS /GAIN
KATY PERRY I Kissed A Girl (Capitol)	629/288
TOTAL STATIONS:	27
HOT STYLZ FEAT. YUNG JOC Lookin Boy (Swagg Team/Block/Jive/Zomba)	589/184
TOTAL STATIONS:	42
DJ LAZ FEAT. FLO RIDA CASELY Move Shake Drop (VIP/Universal Republic)	<b>559/47</b>
TOTAL STATIONS:	41
SHAWTY LO Foolish (D4L/Asylum)	488/73
TOTAL STATIONS:	44
SAVAGE FEAT. SOULJA BOY TELL'EM Swing	333/239
(Dawn Raid/Universal Republic) TOTAL STATIONS:	37

D ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN
PRIMA J Corazon (You're Not Alone) (Geffen/Interscope)	320/41
TOTAL STATIONS:	25
RAY J Gifts [Knackout/DEJA 34/Koch]	317/132
TOTAL STATIONS:	-31
ONE BLOCK RADIUS You Got Me (Property/Mercury/IDJMG)	305/162
TOTAL STATIONS:	28
DUFFY Mercy (Mercury/IDJMG)	296/65
TOTAL STATIONS:	23
COLORBLIND The Break-Up Song (Evident)	279/14
TOTAL STATIONS:	17



Dangerous (KonLive/Geffen/Interscope)
KVEG +37, KLLUC +30, KOHT +26, XMOR +24, KBBT +20,
WRVZ +20, WLTO +20, WNVZ +19, WWKX +18, KWIN +17

A Milli (Cash Money/Universal Motown)

KPWT +42, WQHT +38, WZMX +36, WNVZ +36, KYZZ +22,

WLLD +21, KHTN +21, WWKX +20, KSEQ +19, KBOS +18

FOR WEEK ENDING JUNE 22, 2008

EGENDI'S ce legend to charts in charts section for rules and symbol explanations.

77 rhythmic stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2008 Nielsen Business Media. Inc. All rights reserved.

### CHART LEGEND

Charts are ranked by plays (except for Courtry chart, which is based on audience impressions, computed by crossreferer cing exact times of airplay with Arbitron listener data).

Schos showing an increase in plays (audience for Country) over the previous week, regardless of chart movement. A song will also receive a bullet if its percentage loss in plays (audience for Country) does not exceed the percentage of monitorec station downtime for the for mat. Exer pting the Country chart, a song that has been on the chart for more than 20 weeks will generally not receive a bullet, even if it registers an increase in plays. Country titles that decline in audience but increase in plays will also receive a bullet if the total audience erosion for the week does not exceed 3%. A song in its first week at No. 1 will always receive a bullet, even if it has lost plays (audience for Country).

### **AUDIENCE TOTALS:**

Derived, in part, using certain Arbitron Inc. copyrighted Persons 12+ audience estimates, under license.

### AIRPOWER:

Awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both plays and audience.

### RDFAKED.

Awarded solely on the Country chart to songs that receive airplay on 60% of the panel for the first time.

### HOT SHOT DEBUT:

Awarded solely on the Country chart to the highest-ranking new entry.

### MOST INCREASED PLAYS:

Awarded to the five songs with the largest increases in plays (audience for Country). Title with the top increase will also be highlighted if on chart. If two or more songs have an equal increase, the song ranked higher on chart will be listed first.

### MOST ADDED:

A listing of songs with the total number

of new adds either reported by each station or by automatic add thresholds. Title with top most added totals will also be highlighted if on chart.

### **NEW AND ACTIVE:**

Current songs below the chart threshold that are showing an increase in plays.

### TIES ON CHART:

A song with the best p ays differential (audience for Country) over the previous week is ranked first if tied with another song on the chart. If the songs are still tied at this point, the title that is being played on the most stations at that format will be ranked first.

### RECURRENT RULE:

Songs below the top 20 (top 15 for

Urban AC, Hot AC, Christian AC, Christian CHR, Christian Rock, Gospel, Rock, Triple A and Smooth Jazz; top 10 for Soft AC/Inspirational) become recurrents and are removed from the chart after 20 weeks. In addition, songs that have been on the chart for more than 52 weeks and rank below No. 10 become recurrents and are removed from the chart. Descending Country titles move to recurrent after 20 weeks if they rank below No. 10 in either audience or plays. Descending AC titles move to recurrent after 52 weeks if they rank below No. 5, after 26 weeks if they rank below No. 10, or after 20 weeks if they rank below No. 15. Songs on Latin charts move to recurrent after 20 weeks if they rank below No. 20 in both audience and plays.

Nielsen BDS certification for airplay of 100,000 plays on all monitored stations, including satellite and national networks, across the United States and Canada. Numeral following symbol indicates multiple level of 100,000 plays.

Indicates title earned HitPredictor Indicates title control status in research data provided by Promosquad. Songs are tested online by Promosquad using multiple listens and a nationwide sample of carefully profiled music consumers.

Indicated solely on the Canadian charts for songs meeting Canadian content requirements.

# R&R URBAN/URBAN AC/GOSPEL

### **FORMAT FOCUS: 30 UNDER 30**



How Charlamagne Tha God landed a prime-time position with Wendy Williams

### **Rolling With The Queen**

### Darnella Dunham DDunham@RadioandRecords.com

orking on-air side by side with a big-name personality can be a precarious endeavor, especially for someone with as strong a presence as Charlamagne Tha God. Every weekday he sits beside Wendy Williams and co-hosts afternoon drive with the 20-plus-year veteran in the studios of the legendary Inner City Broadcasting WBLS/New York, accomplishing the daunting task of respecting the role of the star of the Westwood One-syndicated show "The Wendy Williams Experience," yet still making his presence felt.

This year, Edison Media Research recognized Charlamagne as an up-and-coming broadcaster by selecting him as one of its 30 Under 30 in radio. In addition to his on-air gig, Charlamagne writes a column for Ozone magazine, and his book, titled "Socially Irresponsible," is due later this year. He's also a youth minister and owner/co-CEO of Stupid Dope Moves—a lifestyle brand that has spawned a clothing line. Charlamagne's next major project is the release of "South Crack: The Album," a compilation of artists from South Carolina. Despite his many outside ventures, radio still has his full attention.

While it may seem as though Charlamagne landed in New York from out of nowhere, he actually acquired years of radio experience in South Carolina before landing in the No. 1 market next to Williams.

He started as an intern in 2000 at top-rated Citadel urban WWWZ (Z93 Jamz)/Charleston. He was eventually hired for a paid position in the promotions department, but then-MD Ron White suggested that Charlamagne put his personality and talents to use on the air. After spending time with the jocks learning the technical side of being a personality, he was given a Sunday midday shift to voice-track. Charlamagne's raw personality and outspoken nature were not conducive to the shift, so he was moved to Saturday nights.

It wasn't long after now-defunctWWBZ (Hot 98.9) launched in Charleston that the Rainbow-owned station courted him to host weeknights. At the age of 20, Charlamagne found himself with a full-time on-air position, but he didn't quite appreciate the magnitude of his accomplishment until he parted ways with the

### The Future Of Talk Radio?

Charlamagne Tha God. co-host of "The Wendy Williams Experience," has set a lofty goal for himself. "Eventually I want to be the biggest radio personality on the planet," he says. "I want a talk radio show-I want to do what Michael Baisden. Don Imus, Michael Savage and Mark Riley do. But it'll be different hecause I'm vounger." The aspiring talk show host sees that as an advantage that could help him attract the 18-34 demo. "We've got issues we need to discuss, too, I feel like I can capture that audience and that audience will grow with me into the future. I want to be that future of talk radio."

Charlamagne

Tha God

station. He then moved to the record side of the business as an A&R rep for independent label Never So Deep Records, then a subsidiary of MCA Records.

Charlamagne continued to utilize his on-air talents by producing and hosting a music compilation that was presented like a radio show. This unintended aircheck ended up in the hands of WWDM (the Big DM)/Columbia, S.C., PD Mike Love during its run as a hip-hop outlet, and he offered Charlamagne a weekend shift. "Eventually the Big DM flipped formats back to urban AC," Charlamagne says. "I had made my mark in Columbia." Once again, the crosstown competitor scooped him up for nightsthis time it was Inner City's WXHT (Hot 103.9).

### Love Me Or Hate Me

Working on-air in New York was an early dream of Charlamagne's, and it came true in March 2006 when Williams unofficially hired him as a sidekick. The two had previously interacted in South Carolina, and after Hot 103.9 management moved him from full-time to part-time, Williams and her manager invited him to New York to attend a party. At the event she casually asked him to stop by her show the following day. Charlamagne recalls, "I came on the show and we just clicked. I didn't even know she was looking for a partner."

The casual approach continued when he joined the show."It wasn't like, 'I got a new partner,' "he says. "It was more like Charlamagne came one day [and] hung out. Charlamagne was here the next day [and] hung out . . . [and] Charlamagne is still here.'

Though he has a larger-than-life personality, the co-host says he had no problem staying out of the way of the star of the show because he knew how to play his position. "I'm not going to come in and try and take over Wendy's system," he says about his mind-set after first starting on "The Experience." "I'm Dwayne Wade and she's Shaq. When it's time for me to score, I score, and when it's time for me to pass, I pass. That's what a team is about."

But it took listeners a while to warm up to him. "When I first got out here some people were saying,'I like him,' and some were saying,'I hate him,

> I can't stand him-he's country, he's always talking shit.' But the way I do radio, I would have never got accepted in New York if I didn't have a cosign from Wendy Williams. It would have never happened."

Always being himself on the air and drawing a strong reaction from listeners have been a blessing and a curse. "I've got what you call politically incorrect views and potentially dangerous rhetoric," he says. "I'm fully aware of that, and I'm fully aware of the fact that I don't think like everyone else. Maybe I do think like everyone else but I say what I feel. I'm fully aware of that because it's been brought to my attention too many times for me not to be aware of it. I believe people respect honesty.'

### More Urban Honorees

Edison Media Research selected three individuals from urban radio for its 30 Under 30 honor roll this year. In addition to Charlamagne Tha God, Talya Johnson and Tazz Daddy made the

After joining WPGC-FM/Washington in 2005, Johnson was promoted to MD earlier this year. During her time with the CBS Radio urban station, the D.C. native has worked in the promotions department and scaled the ranks from programming assistant, to assistant MD, to her current position. Johnson is also the station's internship coordinator.

Tazz Daddy got his start in radio as an adoles-

cent, co-hosting a show at the University of Pennsylvania's noncommercial triple A WXPN. By the time he was 13, he was a production assistant for the show. His first venture into commercial radio came in the '90s as associate producer of Radio One's WPHI/Philadelphia "Home Team" morning show. Tazz Daddy accepted other on-air and production opportunities throughout the years and landed in Dallas in September 2006 as late-night personality on Service Broadcasting's urban heritage KKDA (K104)/Dallas. After parting ways with the station, Tazz Daddy remained in the market and joined the syndicated "Rickey Smiley and Deez Nuts Morning Show" as executive producer.-DD



# URBAN

RDS

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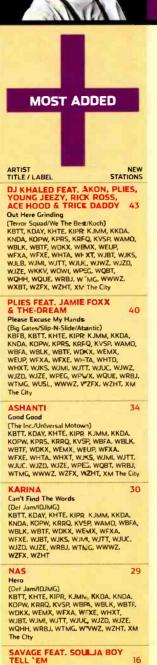
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THOUGH PLIES RETREATS 1-2 WITH "BUST IT BABY PART 2," HE ENJOYS THE WEEK'S TOP DEBUT AT NO. 35 WITH "PLEASE EXCUSE MY HANDS," FEATURING JAMIE FOXX AND THE-DREAM. THE NEW SONG GROWS BY 277 PLAYS, A HANDSOME 65% GAIN.

NEW AND ACTIVE

THIS WITE	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABEL	PLA TW	4YS +/-	AUDIEN MILLIONS	
	3	10	KEYSHIA COLE NO. 1(TWK) ☆ HEAVEN SENT IMANI/GEFFEN/INTERSCOPE	4422	+179	41.315	3
2	1	15	PLIES FEATURING NE-YO BUST IT EABY PART 2 BIG GATES/SLIP-N-SLIDE/ATLANTIC	4400	-421	41.547	2
3	2	14	LILL WAYNE FEATURING STATIC MAJOR 112 位 LOLLIPOP CASH MONEY/UNIVERSAL MOTOWN	4162	-326	42.378	1
G	4	11	THE-DREAM  ILUV YOUR GIRL  RADIO KILLA/DEF JAM/IDJMG	4109	+184	38.059	4
5	5	11	TAKE YOU DOWN JIVE/ZOMBA	3809	-36	36.752	6
t	9	6	LIL WAYNE MOST INCREASED PLAYS  AMILLI  CASH MONEY/UNIVERSAL MOTOWN	3299	+984	37.863	5
7	6	9	USHER FEATURING BEYONCE & LIL WAYNE LOYE IN THIS CLUB PART II  LAFACE/ZOMBA	3139	-190	26.052	7
8	7	10	VI.C.  GET SILLY  YOUNG MOGUL/WARNER BROS.	2626	-59	19.736	10
G	8	9	TEPRAGELOVE AFFAIR  MBK/J/RMG	2527	+143	19.942	8
0	10	6	LLOYD FEATURING LIL WAYNE GIRLS ARPUND THE WORLD  THE INC./UNIVERSAL MOTOWN	2421	+186	18.39€	14
	12	6	HOT STYLZ FEATURING YUNG JOC LOOKIN BOY SWAGG TEAM/BLOCK/JIVE/ZOMBA	2419	+270	18.985	13
E	16	5	YOUNG JEEZY FEATURING KANYE WEST PUT ON CORPORATE THUGZ/DEF JAM/IDJMG	2414	+408	19.346	12
8	14	6	THE GAME FEATURING KEYSHIA COLE  GAME'S PAIN  GAME'S PAIN  GEFFEN/INTERSCOPE	2074	+42	15.619	17
K	21	7	RIHANNA AIRPOWER II 位 TAKE A BOW SRP/DEF JAM/IDJIMG	2035	+499	14.042	19
E	19	8	SHAWTY LO FOOLISH D4L/ASYLUM	1975	+48	12.610	22
Œ	11	21	2 PISTOLS FEATURING T-PAIN & TAY DIZM 11 & SHE GOT IT UNIVERSAL REPUBLIC	1891	-297	16.901	15
TP	17	19	TREY SONGZ LAST TIME SONG BOOK/ATLANTIC	1878	-123	]9.898	9
18	15	19	USHEP: FEATURING YOUNG JEEZY 11 <sup>2</sup> 位 LOVEINT-HISCLUB LAFACE/ZOMBA	1764	-267	19.570	11
13	18	21	RICK FOSS FEATURING T-PAIN THE BOSS SLIP-N-SLIDE/DEF JAM/IDJMG	1750	-189	15.889	16
z	13	17	ASHANTI THE WAY FHAT (LOVE YOU THE INC./UNIVERSAL MOTOWN	1726	-345	14.858	18
21	23	4	TAC MAINTENANT 位 NEED UBAD JJRMC	1673	+200	13.710	21
2	25	11	DAVID BANNER FEATURING CHRIS BROWN GETLIKE ME  BLG, F.A.C.E./SRC/JUNIVERSAL MOTOWN	1435	+147	9.186	25
Z	20	15	JORDIN SPARKS DUET WITH CHRIS BROWN NO AIR 19/JIVE/ZOMBA	1413	-280	13.834	20
2	30	3	RICK ROSS FEATURING NELLY & AVERY STORM 位 HEREIAW SLIP-N-SLIDE/DEF JAM/IDJMG	1337	+280	9.628	24
Z	26	3	USHEF 位 MOVING NOUNTAINS LAFACE/ZOMBA	1324	+152	10.397	23
Z	32	4	YUNG BERG FEATURING CASHA THE BUSINESS YUNG BOSS/EPIC/KOCH	1003	+63	5.326	35
2	31	8	ACE HOOD FEATURING ROCK ROSS & T-PAIN CASH FLOW WE'THE BEST/DEF JAM/IDJMG	1001	+15	4.468	39
25	24	8	MARIAH CAREY  BYE BYE  USLAND/IDJMG	997	-342	5.537	32
2:	28	19	MARIAH CAREY TOUCH M™ BODY ISLAND/1DJMG	964	-133	7.194	29
32	27	11	NE-YO CLOSER DEF JAM/IDJMG	960	-151	8.979	26
3	34	3	LIL WAYNE FEATURING T-PAIN GOT MONEY CASHMONEY/UNIVERSAL MOTOWN	863	-2	6.769	30
38	2 29	10	MARIO MUSIC FOR LOVE  3RD STREET/J/RMG	862	-196	8.534	27
2	38	2	THREE 6 MAFIA FEAT. PROJECT PAT. YDUNG D & SUPERPOWER LOLLI (POP THAT BODY) HYPNOTIZE MINDS/COLUMBIA	859	+183	5.392	34
3	37	2	GREG STREET PRESENTS NAPPY ROOTS GOOD DAY INTERSCOPE	740	+6	4.044	40
3			PLIES FEATURING JAMIE FOXX & THE-DREAM PLEASE EXCUSE MY HANDS BIG GATES/SLIP-N-SLIDE/ATLANTIC	704	+277	4.645	38
3		-	ROBIN THICKE MAGIC STAR TRAK/INTERSCOPE	681	+90	5.436	33
3-	39	7	CHERISH AMNESIA SHOʻNUFF/CAPITOL	652	-16	2.949	
3	40	2	SOULJA BOY TELL'EM DONK COLLIPARK/INTERSCOPE	635	+2	5.710	31
3		e.	DAY26 SINCE YOL 'VE BEEN GONE BAD BOY/ATLANTIC	626	+97	3.309	-



(SRP/Def Jam/IDJMG) KBFB, KTCX, WBLX, WEAS, WERQ, WHHH, WKYS, WQBT, WQOK

MD: Iariq Spence Karina, Can't Find The Werds, 9 Ashanti, Good Good, 7 OJ Khaled, Out Here Grinding, 0 NAS, Hero, 0 Plies, Please Excuse My Hands, 0

FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

ADDED AT...

**WDKX** 

PD: Andre Marcel MD: Tariq Spence

MOST INCREASEI PLAYS		
+984	仚	LIL V A Mill WZHT +
+499	ф	Take A WZHT +
+408	廿	YOU KAN Put O KNDA +! WEUP +
+280	廿	RICK & A\ Here WKYS+ WHTA+
+277		PLIE & TH Please (Big Gar KBFB +3 WHITD +

r	IEW AN	DACTIVE
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST PLAYS TITLE / LABEL /GAIN
SLIM FEAT. YOUNG JOC So Fly (M3/Asylum)	622/242	DJ KHALED FEAT. AKON, PLIES, YOUNG JEEZY, ROCK ROSS, ACE HOOD & TRICK DADDY 463/143
TOTAL STATIONS:	71	Out Here Grincing (Terror Squad/We The Best/Koch)
PLEASURE P.	598/74	TOTAL STATIONS: 62
(Atlantic)		MAINO 408/129
TOTAL STATIONS:	21	Hi Hater (Hustle Hard/Atlautic)
JENNIFER HUDSON Spotlight	582/96	TOTAL STATIONS 50
(Arista/F.MG)		ESTELLE FEAT.
TOTAL STATIONS:	46	KANYE WEST 384/0
NELLY FEAT, AKON		American Boy (Home School/Atlantic)
& ASHANTI	517/223	TOTAL STATIONS 49
Body On Me (Derrty/Universal Motown)		PRETTY RICKY 360/151
TOTAL STATIONS:	53	Cuddle Up
RAY J	513/249	(BlueStar/Atlantic TOTAL STATIONS 46
Gifts (Knockaut/DEJA 34/Koch)		NOEL GOURDIN 332/38 The River
TOTAL STATIONS:	61	(Epic)
		TOTAL STATIONS 34

li (Cash Money/Universal Motown) •51, WKYS +49, WQET =41, WEMX +38, WTMC +35, •34, WHXT +30, WBTF •30, WWPR +28, WPWX +27 A Bow (SRP/Def J=m/10JMG) +65, Wizf +33, WCDX +33, WQOK +29, KKDA +25, +23, WEAS +21, WBLK 48, WIKS +18, KTCX +16 ING JEEZY FEAT. **)n** (Corporate Thugz<mark>/D</mark>ef Janv/IDJMG) -57, WJUC +24, WQOK +23, WZHT +18, WEDR +18, +16, KVSP +16, KHTE +**1E**, KJMM +14, WBTF +14 VERY STORM | Am (Slip-N-Slide/Def Jam/IDJMG) +34, WEDR +25, WIZF +35, WHHH +24, KHTE +23, +17, WJWZ +16, KRRQ +15, WXBT +14, WFXA +1] S FEAT. JAMIE FOXX se Excuse My Hands ates/Slip-N-Slide/Atlantic) 30, WCDX +26, KKDA +25, KIPR +24, KHTE +24, +16, WZHT +13, WJZC +12, WQUE +12, WPEG +11

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626

GRAND HUSTLE/ATLANTIC

-127

4.710 37



ACCURATE TRUSTWORTHY COMPREHENSIVE

7 T.I. NO MATTER WHAT

# URBAN AC

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▶ A PAIR OF FORMAT VETERANS BOW WITH THEIR LATEST OFFERINGS: HOWARD HEWETT AT NO. 38 WITH "I WANNA KNOW" AND **REGINA BELLE** AT NO. 40 WITH HER FIRST GOSPEL ENDEAVOR, "GOD IS GOOD." BELLE'S SONG ALSO HOLDS AT NO. 2 ON THE GOSPEL CHART.

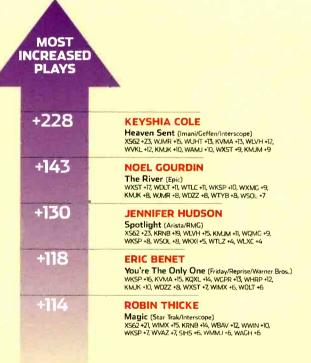
THISWCEN	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	PL. TW	AYS +/-	AUDIE MILLIONS	
1	1	39	RAHEEM DEVAUGHN NO. 1(7 WKS) WOMAN JIVE/ZOMBA	1745	+45	13.923	2
0	2	27	MARVIN SAPP NEVER WOULD HAVE MADE IT VERITY/ZOMBA	1535	+4	12.542	3
3	5	17	NOEL GOURDIN THE RIVER EPIC	1484	+143	9.343	8
4	3	36	JAHEIM NEVER DIVINE MILL/ATLANTIC	1370	-24	11.545	4
5	4	33	KEYSHIA COLE I1 IREMEMBER IMANI/GEFFEN/INTERSCOPE	1356	-24	10.385	5
3	7	9	ALICIA KEYS TERNAGE LOVE AFFAIR MBK/J/RMG	1355	+94	14.000	1
2	6	21	LYFE JENNINGS NEVER NEVER LAND COLUMBIA	1241	-63	9.266	9
•	n	8	ERIC BENET	1038	+118	7.862	12
5	8	37	MARY J. BLIGE	1024	-61	9.884	6
0	14	6	KEYSHIA COLE MOST INCREASED PLAYS	915	+228	9,474	7
n	10	33	HEAVEN SENT IMANI/GEFFEN/INTERSCOPE ALICIA KEYS 11 <sup>2</sup>	877	-44	7.901	11
2	12	19	LIKE YOU'LL NEVER SEE ME AGAIN  MARIAH CAREY  NO	822	-62	9.073	10
3	13	23	TOUCHMY BODY ISLAND/IDJMC  ANGIE STONE	762	+66	6.633	13
4	15	12	SOMETIMES STAX/CMG  JAHEIM FEATURING KEYSHIA COLE				
5	9	31	I'VE CHANGED DIVINE MILL/ATLANTIC  ERYKAH BADU	746	+102	5.919	14
	-	21	HONEY UNIVERSAL MOTOWN  DWELE	709	-244	4.934	19
6	00		I'M CHEATIN' RT/KOCH	670	+43	3.567	21
7	17	11	LET GO STAX/CMG ROBIN THICKE AIRPOWER	611	+23	4.856	20
8	22	2	MAGIC STAR TRAK/INTERSCOPE  JENNIFER HUDSON MOST ADDED	431	+114	5.485	16
9	24	2	SPOTLIGHT ARISTA/RMG	430	+130	2.956	24
20	19	20	LEDISI IN THE MORNING VERVE FORECAST/VERVE	419	+13	3.492	22
21	18	11	ASHANTI THE WAY THAT ! LOVE YOU THE INC./UNIVERSAL MOTOWN	390	-43	5.066	18
22	21	10	RAHSAAN PATTERSON FEELS GOOD ARTISTRY	377	+38	2.073	25
23	20	12	AL GREEN FEATURING JOHN LEGEND STAY WITH ME (BY THE SEA) BLUE NOTE/CAPITOL	356	-9	1.882	27
24	23	8	ANTHONY DAVID FEATURING INDIA.ARIE WORDS SOULBIRD/UNIVERSAL REPUBLIC	351	+44	1.692	28
<b>9</b> 5	25	7	WILL DOWNING FANTASY (SPENDING TIME WITH YOU) PEAK/CMG	272	+5	1.183	33
<u>16</u>	28	2	KEITH SWEAT FEATURING ATHENA CAGE BUTTERSCOTCH KEIA/ATCO/RHINO	267	+42	1.048	36
7	40	2	USHER MOVING MOUNTAINS LAFACE/ZOMBA	249	+111	1.335	30
28	26	16	RAHEEM DEVAUGHN CUSTOMER JIVE/ZOMBA	232	-24	1.646	29
29	34	3	CHAZ BY MY SIDE PPK	224	+49	1.127	35
50	29	5	CHANTE MOORE IT AIN'T SUPPOSED TO BE THIS WAY PEAK/CMG	209	-4	0.915	40
31	35	6	JORDIN SPARKS DUET WITH CHRIS BROWN NO AIR 112 19/JIVE/ZOMBA	197	+22	5.260	17
32	30	7	JILL SCOTT FEATURING GEORGE DUKE WHENEVER YOU'RE AROUND HIDDEN BEACH	176	-37	1.270	32
<b>5</b> 3	33	5	CALVIN RICHARDSON SANG NO MORE NU MO/SHANACHIE	173	-6	0.597	
<b>5</b> 4	32	14	CHRISETTE MICHELE	173	-13	0.883	
35	37	4	MARY J. BLIGE	171	+2	5.610	15
<b>3</b> 6	31	9	ALGEBRA	165	-45	0.428	
37	36	6	RUN AND HIDE KEDAR  ERYKAH BADU	153	-19	0.581	
38		-	SOLDIER UNIVERSAL MOTOWN HOWARD HEWETT	146	+9	0.495	
39	30	6	THE GROOVE KEANTHONY	142	-6	0.484	
30			I AIN'TTRYNA REPRISE/WARNER BROS. <b>REGINA BELLE</b>				
10		-	GOD IS GOOD PENDULUM	121	+1	0,866	

MOST ADDED
ARTIST NEW
TITLE / LABEL STATIONS  JENNIFER HUDSON 5 Spotlight (Arista/RMC) KMJM, WBLS, WKSP, WLVH, WSOL
ANTHONY DAVID FEAT. INDIA.ARIE  Words (Universal Republic)  KMJM, WFXC, WSRB, WUHT
USHER  Moving Mountains (LaFace/Zomba)  WBLS, WKUS, WPHR, WYLD
ROBIN THICKE  Magic (StarTrak/Interscope) WBAV, WFXC, WVAZ, WWIN
DWELE 3 I'm Cheatin' (RT/Koch) WHRP, WTYB, WZAK
KEYSHIA COLE 3 Heaven Sent (Imani/Geffen/Interscope) KVMA, WAMJ, WLVH
KEITH SWEAT FEAT. ATHENA CAGE 3 Butterscotch (Keia/Akto/Rhino) WKSP, WMGL. WMIB
CHAUNCEY BLACK Everyday Is Your Birthday (Geffen/Interscope) WKSP, WTLZ, WWDM
NOEL GOURDIN 2 The River (Epic) WMXD, WTLC

ERIC BENET
You're The Only One
(Friday/Reprise/Warner Bros.)
KVMA, WMJM



	NEW AND	ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
APRIL HILL I Wanna Be Free (Jazzy Peach)	110/14	THE CLARK SISTERS Livin' (EMI Gospel)	63/19
TOTAL STATIONS:	18	TOTAL STATIONS:	36
Q Steal My Show (Blackground/Universal Motown	98/7	BRENT JONES & THE T.P. MOBB The Ocean	60/15
TOTAL STATIONS:	L)	(Tyscot) TOTAL STATIONS:	- 11
MARIAH CAREY I'm That Chick (Island/IDJMC) TOTAL STATIONS:	95/0 3ì	KIRK FRANKLIN Jesus (Fo Yo Soul/Gospo Centric/Zomba)	54/9
		TOTAL STATIONS:	26
CHAUNCEY BLACK Everyday is Your Birthday (Geffen/Interscope) TOTAL STATIONS:	94/31	EMILY BELL Messin' Around (OEC/CO5)	44/7
TOTAL STATIONS.		TOTAL STATIONS:	*5
CHRIS BROWN Take You Down (Jive/Zomba) TOTAL STATIONS:	70/18	JAZMINE SULLIVAN Need U Bad (J/RMG) TOTAL STATIONS:	33/11
		TUTAL STATIONS:	D



FOR WEEK ENDING JUNE 22, 2008

LEGEND: See legend to charts in charts section for rules and symbol explanations.
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# Hilton Austin Hotel • Austin, Texas

ADDED AT..

PD: Vic Clemons MD: Cayman Kelly

Satellite

www.radioandrecords.com/Conventions/RRconvention.asp for more information.

CO-LOCATED WITH TH



### **URBAN AC REPORTERS**

WMRZ/Albany, GA

PD/MD: Paul "Precious Paul" Edwards

WAMJ/Atlanta, GA\* PD/MD: Derek Harper

WAKB/Augusta, GA<sup>3</sup> OM/PD: Terry Monday MD: JayTek

WKSP/Augusta, GA\* OM: Steve Burke PD/MD: Tim "Fattz" Snell APD: Cher Best

WWIN/Baltimore, MD\* PD: Tim Watts

MD: Keller Wynder KQXL/Baton Rouge, LA\*

PD: J'Michael François WBHK/Birmingham, AL\* PD: Darryl Johnson

WUHT/Birmingham, AL\* PD: John Long

APD: Chris Coleman

WMGL/Charleston, SC\* OM/PD: Terry Ease MD: TK Jones

WXST/Charleston, SC\*

OM/PD: Michael Tee WBAV/Charlotte, NC\* PD/MD: Terri A⊬ery

WONC/Charlotte, NC\*

MD: Chris James WMPZ/Chattanooga, TN\*

OM: Keith Landecke PD: Andrea Perry MD: Eric Foste

WSRB/Chicago, IL\*

WVAZ/Chicago, IL\* PD/MD: Derrick Brown

WMOJ/Cincinnati, OH\* PD: Phillip D. March MD: Faith Daniels

WZAK/Cleveland, OH\*

WLXC/Columbia, SC\* PD/MD: Doug Williams

WWDM/Columbia, SC\* PD/MD: Mike Love

WAGH/Columbus, GA\* OM: Brian Waters PD: Derrick "Lil' D" Greene MD: Edward Lewis

WKZJ/Columbus, GA OM/PD: Carl Conner, J MD: Brandon Conner

WXMG/Columbus, OH\* OM: J.D. Kunes PD: Warren Stevens

KRNB/Dallas, TX\* APD: Nate Quick

KSOC/Dallas, TX\*

WROU/Dayton, OH\* OM: Steve Weed PD: Garth Adams

WGPR/Detroit, MI\* PD: Carolyn James MD: Karen Addison

WMXD/Detroit, MI OM: KJ Holiday PD: Jamillah Muhammad APD: Oneil Stevens

WBBK/Dothan, AL OM: Kris Van Dyke PD: JJ "Big Daddy" Davis WUKS/Fayetteville, NC

WDZZ/Flint, MI\* OM: Jim Ken PD: Trey Michaels

WZTF/Florence, SC OM: Randy "Mudflap" Wilcox PD/MD: Denis Davis

WELM/Et. Pierce, EL\* PD: Joe Fisher MD: Joseph Jenkins

WQMG/Greensboro, NC\* PD: Shilvnne Cole

WJMZ/Greenville, SC\* OM/PD: Steve Crumbley APD/MD: Kelly Mac

KMJO/Houston, TX\*

WHRP/Huntsville, AL\* OM: Jim Kennedy APD/MD: Toni Terrel

WTLC/Indianapolis, IN\* APD/MD: The First Lady Rave

WKXI/Jackson, MS\*

WSOL/Jacksonville, FL\* OM: Gail Austin PD/MD: KJ Brooks

KMJK/Kansas City, MO\* OM: Jim Kennedy PD: Jerold Jackson MD: Yvonne Daniels

KNEK/Lafayette, LA\*

KZWA/Lake Charles, LA

KOKY/Little Rock, AR\*

KJLH/Los Angeles, CA\* PD/MD: Aundrae Russe

WMJM/Louisville, KY\* PD/MD: Tim Gerard Girton

KJMS/Memphis, TN\*

WHOT/Miami, FL\* PD: Phil Michaels-Trueba APD: Karen Vaughn

WMIB/Miami, FL\* D: Nate Bel MD: Vanessa Benedetty Jerome

WJMR/Milwaukee, WI\* PD/MD: Lauri Jones

WDLT/Mobile, AL\* OM/PD: James Alexander OM: Jim Kennedy MD: Cathy Barloy

KJMG/Monroe, LA PD: Chris Collins

WWMG/Montgomery, AL PD/MD: Darryl Elliott

WQQK/Nashville, TN\* OM: Jim Kennedy PD: Kenny Smoov

KMEZ/New Orleans, LA\* PD: LeBron "LBJ" Joseph APD/MD: Kelder Summers

WYLD/New Orleans, LA\*

WBLS/New York, NY\* PD: Skip Dillard APD: Cynthia Smith

WRKS/New York, NY\* APD/MD: Julie Gustines,

WKUS/Norfolk, VA\*

WVKL/Norfolk, VA\* OM/PD: Don London MD: Theressa Brown

WCFB/Orlando, FL\* OM: Steve Holbrook PD: Kevin Gardner

WDAS/Philadelphia, PA OM: Thea Mitchem PD: Joe Tamburro

WRNB/Philadelphia, PA\* OM/PD: Elroy Smith APD/MD: MoShay LaRer

WFXC/Raleigh, NC\* OM/PD: Cy Young APD/MD: Jodi Berr

APD/MD: Jo Gamble

WKJS/Richmond, VA\* OM/PD: Jeff Anders MD: Freddy Foxx

WVBE/Roanoke, VA\* OM/PD: Walt Ford

WTLZ/Saginaw, MI\*

KBLX/San Francisco, CA\* PD: Kevin Brown MD: Kimmie Taylor

Music Choice R&B Soul/Satellite OM/PD: Damon Williams APD: Mecca Thames MD: Lamonda Williams

Sirius Heart & Soul/Satellite\*

The Touch/Satellite APD/MD: Hollywood Hernandez XM Suite 62/Satellite\*

MD: Cayman Kelly WLVH/Savannah, GA\*

PD/MD: Gary Young WTYB/Savannah, GA\*

OM: Jim Kennedy PD: Yolanda Neel KDKS/Shreveport, LA\*

KVMA/Shreveport, LA\*

KMJM/St. Louis, MO\* PD: Darrel Eason

WFUN/St. Louis, MO\* OM/PD: Jowcol "Boogie D" Gilchrist APD/MD: Niecy Davis WPHR/Syracuse, NY

OM: Rich Lauber PD: Butch Charles APD/MD: Kenny Dees WIMX/Toledo, OH\* PD: Rockey Love

APD/MD: Brandi Brown WTUG/Tuscaloosa, AL OM: Greg Tomascello PD/MD: Charles Anthony

WGOV/Valdosta, GA OM/PD: Jammin' Jammie Brooks

WHUR/Washington, DC\* PD: Dave Dickinsor MD: Traci LaTrelle

WMMJ/Washington, DC\* PD: Kathy Brown MD: Mike Chase

WNEW/West Palm Beach, FL\* OM/PD: Mark McCray APD: Kyle Stewart MD: Patrice Wright



➤ SAY HELLO TO BROOKLYN-BORN MAINO, WHO SHINES WITH HIS FIRST CHART HIT, "HI HATER," AT NO. 36. THE TRACK PREPS HIS ALBUM "IF TOMORROW COMES," DUE SEPT. 30.

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WEEK	WEEK	WEEKS	RAP	5131	Ŋ.		
THIS	LAST	WEE	ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	PL/ TW	4/-	AUDIEN MILLIONS	
1	1	15	LIL WAYNE FEAT. STATIC MAJOR NO. 1 (12 WKS) 112 LOLLIPOP CASH MONEY/UNIVERSAL MOTOWN	13409	-584	91.618	1
2	2	16	PLIES FEATURING NE-YO BUST IT BABY PART 2 BIG GATES/SLIP-N-SLIDE/ATLANTIC	9989	-=19	78.383	2
3	4	13	DAVID BANNER FEATURING CHRIS BROWN GET LIKE ME B.I.G. F.A.C.E./SRC/UNIVERSAL MOTOWN	5632	+905	35.187	4
4	10	8	LIL WAYNE MOST INCREASED PLAYS  A MILLI CASH MONEY/UNIVERSAL MOTOWN	<b>∔672</b>	+1+26	55.466	3
5	5	12	<b>V.I.C.</b> GET SILLY YOUNG MOGUL/WARNER BROS.	<b>3514</b>	+123	30.013	6
6	7	10	THREE 6 MAFIA FEAT. PROJECT PAT, YOUNG D & SUPERPOWER LOLLI LOLLI (POP THAT BODY) HYPNOTIZE MINDS/COLUMBIA	<b>+503</b>	9ا*+	26.437	9
7	3	22	RICK ROSS FEATURING T-PAÏN THE BOSS SLIP-N-SLIDE/DEF JAM/IDJMG	<b>∔091</b>	- 77	33.925	5
8	8	10	KARDINAL OFFISHALL FEATURING AKON DANGEROUS KONLIVE/GEFFEN/INTERSCOPE	<b>4</b> 059	+467	28.473	7
9	9	9	THE GAME FEATURING KEYSHIA COLE GAME'S PAIN GEFFEN/INTERSCOPE	3501	+167	25.772	10
10	6	24	2 PISTOLS FEATURING T-PAIN & TAY DIZM IN SHE GOT IT UNIVERSAL REPUBLIC	3334	-462	27.112	8
11	12	7	YOUNG JEEZY FEATURING KANYE WEST PUT ON CDRPORATE THUGZ/DEF JAM/IDJMG	3219	+\$63	25.232	n
12	11	6	LIL WAYNE FEATURING T-PAIN GOT MONEY CASH MONEY/UNIVERSAL MOTOWN	3073	+366	22.243	12
13	13	7	HOT STYLZ FEATURING YUNG JOC LOOKINBOY SWACG TEAM/BLOCK/JIVE/ZOMBA	1008	+¢54	21.949	13
14	14	11	SHAWTY LO FOOLISH D4L/ASYLUM	2463	+ 21	15.221	14
15	20	3	RICK ROSS FEATURING NELLY & AVERY STORM HERE I AM SLIP-N-SLIDE/DEF JAM/IDJMG	2052	+621	14.203	15
16	17	5	YUNG BERG FEATURING CASHA THE BUSINESS YUNG BOSS/EPIC/KOCH	2001	+231	10.833	19
17	15	43	FLO RIDA FEATURING T-PAIN LOW POE BOY/ATLANTIC	900	-245	11.861	17
18	16	6	KANYE WEST FEATURING CHRIS MARTIN HOMECOMING ROC-A-FELLA/DEF JAM/IDJMG	1721	<b>-17</b> 6	12.692	16
19	18	38	WEBBIE FEATURING LIL' PHAT & LIL' BOOSIE 11 INDEPENDENT TRILL'ASYLUM/ATLANTIC	472	-158	8.716	21
20	24	2	NELLY FEATURING AKON & ASHANTI BODY ON ME DERRTY/UNIVERSAL MOTOWN	357	+565	5.462	29
21	21	14	ACE HOOD FEATURING ROCK ROSS & T-PAIN CASH FLOW WE THE BEST/DEF JAM/IDJMG	1158	-21	5.516	28
22	19	17	DJ FELLI FEL FEAT. KANYE WEST, JERMAINE DUPRI, FABOLOUS & NE-YO FINER THINGS SO SO DEFADJING	1148	-342	9.155	20
23	25	4	2 PISTOLS FEATURING RAY J YOU KNOW ME UNIVERSAL REPUBLIC	938	+155	4.133	36
24	29	4	FLO RIDA FEATURING WILL.I.AM IN THE AVER POE BOY/ATLANTIC	395	+192	5.189	34
25	30	14	BABY BASH FEATURING KEITH SWEAT DON'T STOP ARISTA/RMG	1813	+79	6.545	22
26	38	2	PLIES FEATURING JAMIE FOXX & THE-DREAM PLEASE EXCUSE MY HANDS BIG GATES/SLIP-N-SLIDE/ATLANTIC	766	+295	5.272	31
27	N	EW	SLIM FEATURING YOUNG JOC SOFLY M3/ASYLUM	763	+235	6.362	24
28	22	8	T.I. NO MATTER WHAT GRAND HUSTLE/ATLANTIC	751	-222	5.446	23
29	26	3	GREG STREET PRESENTS NAPPY ROOTS GOOD DAY INTERSCOPE	742	-4	4.046	37
30	28	16	PITBULL FEATURING TRINA & YOUNG BO\$\$ CO GIRL FAMOUS ARTISTS/TVT	723	€6	5.238	33
31	31	5	SOULJA BOY TELL'EM DONK COLLIPARK/INTERSCOPE	592	45	5.042	27
32	35	2	DJ.KHALED FEAT. AKON, PLIES, YOUNG JEEZY, ROCK ROSS, ACE HOOD & TRICK DADDY OUT HERE GRINDING TERROR SQUAD/WE THE BEST/KOCH	559	+71	5.408	30
33	27	14	SNOOP DOGG FEATURING TOO \$HORT & MISTAH F.A.B. LIFE OF DA PARTY DOGGYSTYLE/GEFFEN/INTERSCOPE	546	-90	6.283	25
34	34	2	DJ LAZ FEATURING FLO RIDA & CASELY MOVE SHAKE DROP  VIP/UNIVERSAL REPUBLIC	576	+49	2.880	
35	23	14	BUN-B FEATURING SEAN KINGSTON THAT'S GANGSTA  JPRINCE/TRILL/RAP-A-LOT 4 LIFE/ASYLUM	365	-282	3.717	39
<b>3€</b>	N	EW	MAINO HI HATER HUSTLE HARD/ATLANTIC	561	+31	11.183	18
37	33	7	BLOOD RAW FEATURING YOUNG JEEZY LOUIE CTE/DEF JAM/IDJMG	551	-21	2.343	
38	39	8	FAT JOE FEATURING PLIES & DRE AIN'T SAYIN' NOTHIN' TERROR SQUAD/IMPERIAL/CAPITOL	510	+44	2.567	-
39	32	10	G UNIT  LIKE THE WAY SHE DO IT  GUNITHING SQUAD/MPERIAL/CAPITOLE  GUNIT/INTERSCOPE	506	-87	5.062	26
36 37 38 39 40	37	4	BIRDMAN FEATURING LIL WAYNE	400	-31	2.394	
			TRUN THIS CASH MONEY/UNIVERSAL MOTOWN				



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<sup>\*</sup> Monitored Reporters

# GOSPEL

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▶ WITH AN 18-16 SKIP (UP 9%), BYRON CAGE RECAPTURES HIS PREVIOUS PEAK POSITION AND ACHIEVES AIRPOWER WITH "ROYALTY." THE SONG APPEARS ON HIS ALBUM "LIVE AT THE APOLLO: THE PROCLAMATION."

THIS WEEK	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	PL.	AYS +/-	AUDIE MILLIONS	
1	1	57	MARVIN SAPP NEVER WOULD HAVE MADE IT  NO. 1 (39 WKS) VERITY/ZOMBA	1180	+49	5.020	
2	2	16	REGINA BELLE GDD IS GOOD PENDULUM	1010	+78	3.394	2
3	3	23	DORINDA CLARK-COLE TAKE IT BACK COSPO CENTRIC/ZOMBA	916	-16	3.344	3
4	4	29	TROY SNEED PRESENTS BONAFIDE PRAISERS WORK IT OUT EMTRD COSPEL	912	-7	3.237	5
5	5	31	SHEKINAH GLORY MINISTRY JESUS KINGDOM	827	+9	3.313	4
6	7	19	JAMES FORTUNE & FIYA ITRUST YDU BLACK SMOKE/WORLDWIDE	801	+52	2.517	7
7	6	47	THE CLARK SISTERS LIVIN' EMICOSPEL	694	-72	2.924	6
8	8	35	RICKY DILLARD & "NEW G" (NEW GENERATION CHORALE) THE LIGHT NUSPRING	631	-55	2.403	10
9	9	41	BEVERLY CRAWFORD HE'S DONE ENOUGH JDI	603	-36	2.255	12
10	10	54	BISHOP NOEL JONES PRESENTS THE CITY OF REFUGE SANCTUARY CHOIR NOT ABOUT US	591	+9	2.448	8
11	12	9	KIRK FRANKLIN JESUS FO YO SQUL/GOSPO CENTRIC/ZOMBA	515	+17	2.406	9
12	W	37	KIRK FRANKLIN DECLARATION (THIS IS IT!) GOSPO CENTRIC/ZOMBA	511	-12	2.302	n
13	13	42	THE NEW LIFE COMMUNITY CHOIR FEAT. JOHN P, KEE RIGHT NOW PRAISE TYSCOTINEW LIFE/WERTTY/ZOMBA	468	+8	1.907	13
14	15	24	JONATHAN NELSON FEATURING PURPOSE MY NAME IS VICTORY INTEGRITY	440	+25	1.579	14
15	14	16	CECE WINANS WAGING WAR PURESPRINGS GOSPEL	435	+8	1.316	16
16	18	13	BYRON CAGE ROYALTY (LIVE AT THE APOLLO)  AIRPOWER COSPO CENTRIC/ZOMBA	378	+31	1.148	20
0	17	21	ISAIAH D. THOMAS & ELEMENTS OF PRAISE THE GREATEST HABAKKUK	360	+12	1.123	21
18	23	10	THE WEST ANGELES COGIC MASS CHOIR AIRPOWER LORD PREPARE ME EMI COSPEL	322	+71	1.449	15
Э	19	19	DONALD LAWRENCE INTRODUCES: THE MURRILLS FAMILY (THERE'S A HEALING) QUIET WATER/VERITY/ZOMBA	296	+11	0.854	23
20	29	2	ZHJIS WITHFREDHAMMOND, SMOKKENORFUL & JMOSS AIRPOWER/MOST INCREASED PLAYS/MOST ADDED COVER ME PAJAM/GOSPO CENTRIC/ZOMBA	294	+95	1.197	18
21	20	б	JEFF MAJORS GLORY GLORY MUSIC ONE	283	+13	1.158	19
222	21	12	ISRAEL & NEW BREED IF NOT FOR YOUR GRACE COLUMBIA/INTEGRITY	276	+9	0.604	30
23	27	7	JASON CHAMPION ALWAYS BROOKS/EMIGOSPEL	269	+49	1.030	22
24	22	14	CHRISTOPHER YES JEG	265	+5	0.665	27
25	26	8	J MOSS ABUNDANTLY PAJAM/COSPO CENTRIC/ZOMBA	262	+21	0.808	24
26	24	3	TYE TRIBBETT & G.A. STANDOUT COLUMBIA	261	+12	1.313	17
27	25	17	DEITRICK HADDON PRESENTS VOICES OF UNITY HE'S ABLE TYSCOT	222	-21	0.458	-
28	28	4	NATHANIEL & NECY SERVE NOBODY BUT YOU WOGG	215	+13	0.388	i.
29	<b>3</b> 0	5	NORMAN HUTCHINS IT'S YOUR SEASON IR	196	+21	0.692	25
30	NE	W	RICKY DILLARD & "NEW G" (NEW GENERATION CHORALE) ONE MORE CHANCE NUSPRING/EMI GOSPEL	184	+15	0,330	-

11 NIELSEN BDS CERTIFICATIONS

MOST ADDED	٦
ARTIST TITLE / LABEL STAT	NEW
21:03 WITH FRED HAMMOND SMOKIE NORFUL & J MOSS Cover Me (PAJAM/Gospo Centric/Zomba) WJMO, WPRS, WPZE, WPZS, WPZZ	
ARKANSAS GOSPEL MASS CHOIR I Lift My Hands (T) KHLR, WFLT, WFMI, WHLW	4
DAMITA No Looking Back (Tyscot) WFLT, WFMI, WHLW	3
JASON CHAMPION Always (Brooks/EMI Gospel) KROI, WNNL	2
RICKY DILLARD & NEW G One More Chance (NuSpring/EMI Gospel) KHVN, WHLW	2
PASTOR GREGG PATRICK & THE BRIDGE PROJECT  I Am A Witness (Crossover) WFMI, WXVI	2
KATHY TAYLOR Oh How Precious (Katco) WHAL, WHLH	2
NIYOKI Joy (D2C) WJYD, WPRS	2
ADDED AT KROI Houston, TX	

ARTIST NEW TITLE / LABEL STATIONS
21:03 WITH FRED HAMMOND, SMOKIE NORFUL & J MOSS 5 Cover Me (PAJAM/Gospo Centric/Zomba) WJMO, WPRS, WPZE, WPZS, WPZZ
ARKANSAS GOSPEL MASS CHOIR 4 I Lift My Hands (T) KHLR, WFLT, WFMI, WHLW
DAMITA No Looking Back (Tyscot) WFLT, WFMI, WHLW
JASON CHAMPION 2 Always (Brooks/EMI Gospei) KROI, WNNL
RICKY DILLARD & NEW G 2 One More Chance (NuSpring/EMI Gospel) KHVN, WHLW
PASTOR GREGG PATRICK & THE BRIDGE PROJECT 2 I Am A Witness (Crossover) WFMI, WXVI
KATHY TAYLOR 2 Oh How Precious (Katco) WHAL, WHLH
NIYOKI 2 Joy (D2C) WJYD, WPRS
ADDED AT  KROI  Houston, TX  PD/MD: Terri Thomas  Jason Champion, Always, 11
Canton Jones, Hater Day, 10

FOR REPORTING STATIONS PLAYLISTS GO TD:

•	RECUI	Mari	T5			
PL.	AYS LW	THIS WEEK	ARTIST TITLE / IMPRINT / PROMOTION LABEL	I) NIELSEN BDS CERTIFICATIONS	PL.	AYS LW
	586	6	HEZEKIAH WALKER & LFC GRATEFUL (VERITY/ZOMBA)		400	422
	520	7	CANTON JONES MY DAY (ARROW)		363	388
	421	8	DONALD LAWRENCE PRESENTS TH ENCOURAGE YOURSELF (EMI GOSPEL)	E TRI-CITY SINGERS	289	288
	419		DEWAYNE WOODS & WHEN SINGE LET GO (QUIET WATER/VERITY/ZOMBA)	RS MEET	279	274
	399		BRUCE PARHAM  (ALL JESUS (EMTRO GOSPEL)		275	269

NE	W AN	D ACTIVE
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST PLAYS TITLE / LABEL / GAIN
TYE TRIBBETT & G.A. Hold On (Integrity/Columbia)	183/25	BILLY RIVERS & THE ANGELIC VOICES OF FAITH 115/O He'll Never Leave You
TOTAL STATIONS:	22	(Right Now)
DESTINY PRAISE His Will	183/11	TOTAL STATIONS: 12 SUPREME 7 113/6
(Destiny Style)		Another Yes
TOTAL STATIONS:	14	(T) TOTAL STATIONS: 14
DAMITA No Looking Back (Tyscot)	143/48	KATHY TAYLOR Oh How Precious
TOTAL STATIONS:	.14	(Katco)
PASTOR GREGG PATRICK		TOTAL STATIONS: 10
& THE BRIDGE PROJECT I Am A Witness (CrossOver)	137/74	L.J.REYNOLDS 102/1 You Can Make It (Crystal Rose/EMI Gospel)
TOTAL STATIONS:	25	TOTAL STATIONS: 10
LEE WILLIAMS AND THE SPIRITUAL QC'S He Laid His Hands On Me (MCG)	127/38	ARKANSAS GOSPEL MASS CHOIR 86/46 I Lift My Hands
TOTAL STATIONS:	28	TOTAL STATIONS: 10
	20	TOTAL STATIONS.

MOST INCREASED PLAYS	
+95	21:03 WITH FRED HAMMOND, SMOKIE NORFUL & J MOSS Cover Me (PAJAM/Gospo Centric/Zomba) WPZS +23, WFLT +44, WPRS +11, WJMO +8, WPZZ +8, WPZE +7, WJNI +7, WXEZ +4, SIPR +3, WHLW +3
+78	REGINA BELLE God Is Good (Pendulum) WXVI +16, W.OU +16, W.CAO +8, WFMI +7, WLIB +6, KHLR +6, WEAL +6, WYLD +6, WHAL +5, KATZ +4
+74	PASTOR GREGG PATRICK & THE BRIDGE PROJECT I Am A Witness (CrossOver) WXEZ +19, WFLT +10, WFMI +10, WLOU +8, WXVI +8, WOAD +4, WEUP +2, KHVN +1, WFMV +1, WJMO +1
+71	THE WEST ANGELES COGIC MASS CHOIR Lord Prepare Me (EMI Gospel) WXVI -15, WHAL +7, WSOK +7, WLOU +7, WCAO +6, WFLT +4, WXOK +4, KHLR +4, KROI +4, WGRB +3
52	JAMES FORTUNE & FIYA  1 Trust You (Black Smoke/WorldWide) WPZS +19, WHAL +15, WUFO +13, WJMO +8, WOAD +7, WXVI +5, WEUP +5, SIPR +5, WNDO +4, WLOU +4

FOR WEEK ENDING JUNE 22, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
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### **GOSPEL REPORTERS**

WPZE/Atlanta, GA\* OM: Steve Hegwood PD/MD: Derek Harper WTHB/Augusta, GA\* OM/PD: Terry Monday APD: JayTek WCAO/Baltimore, MD\*
PD: Lee Michaels
APD/MD: Danielle Brown WWIN/Baltimore, MD\* PD: Mike Roberts

ARTIST
TITLE / (MPRINT / PROMOTION LABEL

JOSHUA'S TROOP EVERYBODY CLAP YOUR HANDS (NEW HAVEN)

J MOSS
PRAISE ON THE INSIDE (PAJAM/COSPO CENTRIC/ZOMBA)

RUBEN STUDDARD, DEITRICK HADDON & MARY MARY LOVEHIM LIKE I DO (VERITY/ZOMBA)

MAURETTE BROWN CLARK

MYRON BUTLER & LEVI

WXOK/Baton Rouge, LA\* OM: LeBron "LBJ" Joseph PD/MD: J'Michael Francois WUFO/Buffalo, NY\* PD: Dwayne "Landers" Cumberlander MD: Duane Price

WJNI/Charleston, SC\* OM: Michael Baynard PD: Belinda Parker MD: Anthony Baxter

WXTC/Charleston, SC\* PD: Michael Tee APD: Edwin "Chef" Wright WPZS/Charlotte, NC\* PD: Alvin Stowe MD: Tonya Rivens WNOO/Chattanooga, TN\*

OM: Lee Clear PD/MD: Sam Terry WGRB/Chicago, IL\* PD: Sonya M. Blakey APD/MD: Effie Rolfe

WJMO/Cleveland, OH\* PD/MD: Kim Jahnson WFMV/Columbia, SC\*
PD: Tony "Gee" Green
APD/MD: Monica Washington

WEAM/Columbus, GA OM: Carl Conner, Jr. PD: Pam Dixon

WAJV/Columbus, MS OM: GQ Riley PD: Sebastian Riley WJYD/Columbus, OH\* OM: Jerry Smith PD: Dawn Mosby

PLAYS TW LW

516

510

435

417

405

KHVN/Dallas, TX\* PD: Antonio Johnson WCHB/Detroit, MI\* OM/PD: Al Payne WFLT/Flint, MI\* OM/PD: Sammie L. Jordan, Jr. WEAL/Greensboro, NC\* PD/MD: Joseph Level

KROI/Houston, TX\* OM/PD: Terri Thomas WDJL/Huntsville, AL\* WEUP/Huntsville, AL\*

WTLC/Indianapolis, IN\* OM: Brian Wallace PD: The First Lady Raye WHLH/Jackson, MS\* OM: Steve Kelly MD: Lance Fuller

WOAD/Jackson, MS\* OM: Stan Branson PD/MD: Percy Davis KPRT/Kansas City, MO

OM: Andre Carson PD: Myron Fears APD: Freddie Bell MD: Debbie Dee Johnson KHLR/Little Rock, AR\* OM: Sonny Victory PD: JC Loves KPZK/Little Rock, AR OM: Mark Dylan PD/MD: Billy St. James WLOU/Louisville, KY\* PD: Bill Price

WBBP/Memphis, TN MD: Doreen Graves WHAL/Memphis, TN\*
PD: Eileen Collier
APD/MD: Tracy Bethea

WLOK/Memphis, TN\* PD/MD: Kim Harper WMBM/Miami, FL PD/MD: Greg Cooper WHLW/Montgomery, AL\* OM: Michael Long PD/MD: Connye Bryant

WXVI/Montgomery, AL\* PD: Glinda Perkins WTHE/Nassau, NY\*

Rejoice Radio/Network OM: Frankie Hemphill PD: RaShaun Green MD: Samuel Priester

Rejoice! Musical Soulfood/Network PD: Willie Mae McIve WPRF/New Orleans, LA PD: Kris "Cap'n Kris" McCoy

WYLD/New Orleans, LA\* PD: Derrick Corbett APD/MD: Loretta Petit WLIB/New York, NY\* WFMI/Norfolk, VA\*

WXEZ/Norfolk, VA\* PD: Dale Murray

WNNL/Raleigh, NC\* OM/PD: Jerry Smit MD: Melissa Wade WPZZ/Richmond, VA\* OM: Jeff Anderson PD: Reggie Baker Sheridan Gospel Network/Satellite PD: Michael Gamble APD: Morgan Dukes MD: Ace Alexander Sirius Praise/Satellite\* OM: B.J. Stone PD: Pat McKay XM The Spirit/Satellite\* PD/MD: Jay Bryant

WPPZ/Philadelphia, PA\*

WSOK/Savannah, GA\* PD: E. Larry McDuffie KOKA/Shreveport, LA\* PD: Eddie Giles APD/MD: Sharon Flournoy KATZ/St. Louis, MO\* MD: Dwight Stone WIMG/Trenton, NJ OM/PD: Felicia Brannon APD/MD: Robyn McCallum WTSK/Tuscaloosa, AL OM: Greg Tomascello PD/AMD: Charles Anthony WPRS/Washington, DC\*
PD: Matt Anderson WFAI/Wilmington, DE OM: Melvin Brittingham

\* Monitored Reporters

PD/MD: Manuel Mena



### **FORMAT FOCUS: 30 UNDER 30**



Christian programmer gets national recognition

### **Humbled To Be Honored Again**

Kevin Peterson KPeterson@RadioandRecords.com

> or the second consecutive year, Edison Media Research conducted a nationwide search for the 30 most promising broadcasters under the age of 30—and for the second year in a row, Christian programmer Scott Herrold has been named to that list. Last year, Herrold was recognized for his work as PD/air personality of then-Christian rock KCXR (the Cross)/Tulsa.

After the station was taken off the air, Herrold spent a brief period of time working on the air in mainstream radio in the Tulsa area, but realized quickly how much he missed Christian radio. That led him to his current position as PD/morning man for the Christian AC SOS Radio Network in Las Vegas.

### Major-League Talent

Herrold says baseball indirectly got him started in radio. He recalls, "When I was a freshman in high school, my mom said I had to join a club or play a sport. I tried out for the baseball team and got cut. I was devastated because I had played baseball all my life, but I looked at what else [Salem High School] offered that looked fun. We had a 200-watt school radio station called WSDP [88.1 the Escape] in Plymouth, Mich., so I tried out for that my freshman year."

He was named to the station staff and did everything from news and sports reports to play-by-play and music shows, "My senior year I did a Christian rock show called 'The Freak Show,' which was based off of the song 'Jesus Freak.' We didn't have anything like that in Detroit anywhere."

WSDP station manager/teacher Bill Keith was Herrold's first mentor. "He was really the first guy that invested in me in radio to help me to be a better air talent, focus on what I was doing and helped me to get into the music programming side of it," Herrold says. "There was one point where I had joined the wrestling team in high school and tried to quit the radio station and he wouldn't let me, and I'm so thankful for that."

### **Future Vocation**

His four years of high school radio laid the groundwork for Herrold's future vocation. He says, "My senior year I was the program director and there was a Conclave TalenTrak event in Detroit, so I asked my station man-

ager if I could go to that. It was pretty much a job fair for radio and PD Garrett Michaels and MD Alex Tear from then-alternative WPLT/Detroit were there, speaking with all of these guys from the radio stations I grew up listening to, so I wanted to check it out.

"All of these guys were sharing and Garrett Michaels talked about getting jobs and dressing the part and putting together your demos and résumés. I went up and talked to him after it was over and did a couple of aircheck sessions," he says.

It was one of those sessions that got Herrold's foot in the door at a Detroit station. He recalls, "Alex Tear heard my tape and said that it was kind of funny that I did a Christian rock show, because they were going to start a Christian show ["Cross Trax"] at WPLT and he wanted to borrow all my CDs. They offered me a board operator position when I was a senior in high school and I worked my way up through that. I ended up doing overnights. I worked there all through college and added some duties at our sister station |CHR/ top 40] WDRQ, and that pretty much paid for my education at Eastern Michigan University."

Herrold also credits Michaels and Tear with mentoring him on the music programming side of the business, teaching him how to build relationships, organize concerts and put promotions together with programming.

After college, Herrold was hired by Bob Thornton in Tulsa to help launch Christian rock KCXR (the Cross). Thornton says, "I was looking for someone who was in the target demo of the rock station we were about to launch, but also someone who was mature

### Herrold's Radio **History**

#### 1994-98:

News/sports/air talent/PD WSDP (88.1 the Escape)/Plymouth, Mich., Salem High School

1998-2002: Air talent, WPI T-WDVD/Detroit. WIOG/Saginaw, Mich.

2000-02: Air talent, WDRQ/Detroit

2002-07: PD/MD/air talent, KCXR/Tulsa

2007: Air talent. KHTT/Tulsa

#### 2007-present:

PD/morning host, SOS Radio Network/Las

'We weren't

impacting

were just adding to

culture, we

the decay of it, and I

didn't want

to be part of

that. I wanted

something

that's going to lift people

really

to do

up.

enough to handle programming, management, etc. I did not offer Scott the job on the first call, but I knew pretty early on he was our guy. He had great experience for someone that young and was just really smart. He thought strategically, had a great work ethic and was very eager to learn. Scott will tell you I mentored him for a while, but the truth was he was going to be successful no matter what."

Herrold says that not only did Thornton mentor him, but he also helped change his perspective on Christian radio."When I was young I wanted to get into Christian radio and I wanted to do everything differently," he says. "I wanted to see Christian rock and Christian CHR take off because I felt like that was the biggest opportunity to impact culture, but as I've learned and grown and seen the research, having done it on the rock side and working with Christian AC stations like KXOJ [Tulsa] and SOS, my perspective has changed."

After KCXR was taken off the air, Herrold briefly worked on-air in mainstream CHR/top 40 while he was looking for his next programming opportunity."It just reminded me of why I got into Christian music in the first place," he says. "Kids were calling to request songs and I would go to concerts and these kids are singing all the lyrics to these dirty songs. I just felt like we weren't really impacting culture, we're just adding to the decay of it all,

and I didn't want to be a part of that. I wanted to do something that's going to lift people up and encourage them and point them back toward God."



### Sending Out An

That's when the door opened at KSOS/LasVegas, the flagship for a network of 43 signals in Nevada, Arizona, California, Florida, Idaho, Montana, New Mexico, Utah and Wyoming, "I was pretty excited about SOS,

because it's a station that's been around for 35 years," Herrold says. "It has a lot of heritage in Las Vegas. It's always had pretty solid ratings and they've done a really good job of impacting the community. They've focused on meeting their listeners where they are. They've built a strong network over the years. Financially it's debt-free, and I would say that president/GM Brad Staley is one of the strongest men of integrity I've ever met in my life. This was a great opportunity to come out here and work with him.'

Herrold and the other 30 Under 30 honorees were given free tuition to this year's Conclave Learning Conference in Minneapolis and will be honored June 28 during a special luncheon presentation featuring Isaac Hayes, Humbled by being recognized two years in a row, Herrold says, "I was really surprised to be a part of it the first year and I didn't even think you could be part of it two years in a row, so that was really a blessing, but I'm not really sure where they even got my name."

-Scott Herrold

## **CHRISTIAN AC**

nielsen BDS

DNDS DIGITAL DOWNLOADS AVAILABLE AT DMDS.COM



► CHRIS TOMLIN LOGS THE THIRD-HIGHEST DEBUT OF HIS CAREER (EXCLUDING HOLIDAY SONGS), AS "JESUS MESSIAH" SOARS IN AT NO. 18. HE OPENED AT NO. 3 WITH "HOLY IS THE LORD" IN 2005 AND AT NO. 6 WITH "HOW GREAT IS OUR GOD" IN 2006, BOTH OF WHICH ROSE TO NO. 1.

III ( ME.)	LASTWEEK	WEEKS	ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL: TW	AYS +/-	AUDIE MILLIONS	
1	1	11	THIRD DAY NO	D. 1(3 WKS) ESSENTIAL/PLG	1622	+104	4.845	1
2	2	19	MATT MAHER YOUR GRACE IS ENOUGH	essential/plg	1273	+11	4.099	2
3	4	23	FEE ALL BECAUSE OF JESUS	INO	1171	-75	3.141	4
4	3	26	JEREMY CAMP LET IT FADE	BEC/TOOTH & NAIL	1159	-97	2.895	5
5	5	20	NEEDTOBREATHE WASHED BY THE WATER	ATLANTIC/WORD-CURB	1100	-84	2.348	10
€	6	20	TENTH AVENUE NORTH LOVE IS HERE	REUNION/PLG	1026	-89	2.733	7
7	7	21	CASTING CROWNS EVERY MAN	BEACH STREET/REUNION/PLG	1002	-86	2,180	12
2	8	37	MATTHEW WEST YOU ARE EVERYTHING	SPARROW/EMI CMG	963	-16	2.768	6
9	9	43	ROBBIE SEAY BAND SONG OF HOPE	SPARROW/EMI CMG	920	-33	3.665	3
3	10	16	AARON SHUST WATCH OVER ME	BRASH	892	-30	2.289	11
	11	12	NATALIE GRANT I WILL NOT BE MOVED	CURB	877	+21	1,902	16
	16	3	MERCYME YOU REIGN	INO	858	+136	2.408	9
5	12	22	STEVEN CURTIS CHAPMAN CINDERELLA	SPARROW/EMI CMG	785	-8	2.091	14
	17	15	CHRIS SLIGH	BRASH	782	+65	1.692	19
5	13	38	MERCYME GOD WITHUS	INO	749	-27	1.942	15
	14	21	JADON LAVIK	BEC/TOOTH & NAIL	738	-2	2.440	8
	18	8	MATTHEW WEST SOMETHING TO SAY		716	+41	1.325	23
	N	W		SPARROW/EMI CMG  ST INCREASED PLAYS SIXSTEPS/SPARROW/EMI CMG	671	+551	1.764	17
b	20	14	LAURA STDRY MIGHTY TO SAVE	SIX51EP5/SPARKOW/EMI CMG	655	+23	1.211	25
)	22	5		RPOWER FERVENT/WORD-CURB	650	+63	1.714	18
	21	n	MEREDITH ANDREWS YOU'RE NOT ALONE	WORD-CURB	613	-8	1.459	20
3	24	8	PLUMB IN MY ARMS	WURD-CURB	606	+72	1.217	24
3	23	12	NEWSBDYS STAY STRONG	SPARROW/EMICMG	557	+14	1.377	22
4	19	20	33MILES THANK YOU	SPARROW/EMI (MC	544	-89	1.027	26
9	25	4	SWITCHFOOT		412	+33	0.723	
9	26	5	LIFEHOUSE	A/WALT DISNEY/SPARROW/EMI CMG	396	+26	2.106	13
	28	2	BRANDON HEATH	GEFFEN/INTERSCOPE	391	+62	0.491	
3	27	2	GIVE ME YOUR EYES  BIG DADDY WEAVE	REUNION/PLG	341	+11	0.633	
			ABOVE THE GOLDEN STATE	FERVENT/WORD-CURB	316	+50	1.432	21
	29	9	SOUND OF YOUR NAME FIREFLIGHT	SPARROW/EMI CMG	302	-15	0.757	30
			BRAND NEW DAY	FLICKER/PLG	302	-15	0.737	50

MOST ADDED	
ARTIST TITLE / LABEL STAT	NEW IONS
LINCOLN BREWSTER Today Is The Day (Integrity) KBIQ, KLTY, KTIS, KXOJ, Sirius Spirit 66 WMUZ, XM The Message	7
FRANCESCA BATTISTELLI I'm Letting Go (Fervent/Word-Curb) KAIM, KLTY, KTSY, WMHK, WPAR, WRE	6
BROOKE FRASER Shadowfeet (Wood And Bone) KBNJ, WCQR, WJQK	3
LAURA STORY Mighty To Save (INO) KKSP, KTSY	2
BIG DADDY WEAVE What Life Would Be Like (Fervent/Word-Curb) KVMV, WCQR	2
ABOVE THE GOLDEN STATE Sound Of Your Name (Sparrow/EMI CMG) KHZR, WMUZ	2
TOBYMAC FEAT, KIRK	

KBNJ, WCQR, WJQK	
AURA STORY dighty To Save INO) KKSP, KTSY	2
SIG DADDY WEAVE Vhat Life Would Be Like Fervent/Word-Curb) VMV, WCQR	2
ABOVE THE GOLDEN STATE found Of Your Name Sparrow/EMI CMG) (HZR, WMUZ	2
FOBYMAC FEAT. KIRK RANKLIN & MANDISA oose My Soul ForeFront/EMI CMG) VBSN, WJKL	2
DOWNHERE Here I Am Centricity) XXXI, WCSG	2
AYIESHA WOODS ove Like This Gotee) (HZR, KLJC	2
ADDED AT KTSY  Joise, ID  10: Jerry Woods 40: Travis Culver  Journa Story, Mighty to Save, 5  rancesca Battistelli, I'm Letting Go, 4	
R REPORTING STATIONS PLAYLISTS G	
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	<b>NEW AND</b>	ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
SALVADOR Aware (Word-Curb)	279/22	SANCTUS REAL Whatever You're Doing (Somethin (Sparrow/EMI CMG)	
TOTAL STATIONS:	12	TOTAL STATIONS:	14
WARREN BARFIELD Love Is Not A Fight (Essential/PLG) TOTAL STATIONS:	252/22	TOBYMAC FEAT. KIRK FRANKLIN & MANDISA Lose My Soul (ForeFront/EMI CMG)	13\$/27
(OTAL STATIONS.		TOTAL STATIONS:	12
MARK HARRIS All For The Glory of You (INO) TOTAL STATIONS:	234/7	CAEDMON'S CALL Need Your Love (INO)	125/29
TUTAL STATIONS:		TOTAL STATIONS:	9
MANDISA Voice Of A Savior	195/7	LINCOLN BREWSTER	114/37
(Sparrow/EMI CMG)		Today Is The Day	
TOTAL STATIONS:	12	(Integrity) TOTAL STATIONS:	11
LEELAND Opposite Way (Essential/PLG)	149/5	PHIL STACEY	106/14
TOTAL STATIONS:	11	(Lyric Street)	
		TOTAL STATIONS:	7

IN	MOST CREASED PLAYS	
3	+551	CHRIS TOMLIN  Jesus Messiah (Sixsteps/Sparrow/EMI CMG) WAWZ +33, WLAB +30, NCMS +28, WHAP +28, WHZH +28, KTS +20, KTSY +9, WBSN +19
	+136	MERCYME You Reign (INO) WLAB +29, KCINS +27, KHZR +15, KTSY +15, WAWZ +14, WFSH +10, WJQK +8, WMIT +7, WLPJ +5, WFHM +5
	+104	THIRD DAY  Call My Name (Essential/PLG)  KTSY +20, WMIT +12, WAKW +11, WLFJ +11, KFIS +10,  KKSP +9, KSBJ +8, WPAR +7, WCSG +7, WFHM +4
	+72	PLUMB In My Arms (Curb) WCQR +24, WLPJ +21, KHZR +14, WLFJ +12, WCSG +4, KBNJ +3, KVMV +2, XMES +2, WDJC +2, WBSN +2
	+65	CHRIS SLIGH  Empty Me (Brash)  WJKL +23, WLFI +20, WJIE +6, KBNJ +4, WJQK +3,  WJTL +3, WFFH +3, WAFI +2, WLAB +2, KSBJ +2

	ı	RECUF	RREN	TS	567 582 529 544 (REUNION/PLG) 519 522		
ARTIST 11 NIELSEN B TITLE / IMPRINT / PROMOTION LABEL CERTIFICATIO		AYS LW	THIS WEEK				
DECEMBERADIO FIND YOU WAITING (SLANTED/SPRING HILL)	753	786	6	LINCOLN BREWSTER EVERLASTING GOD (INTEGRITY)		567	582
CHRIS TOMLIN  AMAZING GRACE (MY CHAINS ARE GONE) (SIXSTEPS/SPARROW/EMI CMG)	676	733	7	RUSH OF FOOLS UNDO (MIDAS)		529	544
AARON SHUST MY SAVIOR MY GOD (BRASH)	626	611	8	BRANDON HEATH I'M NOT WHO I WAS (MONOMODE/REUNION/PLG)		519	522
TREE63 BLESSED BE YOUR NAME (INPOP)	598	575	9	BIG DADDY WEAVE EVERY TIME I BREATHE (FERVENT/WORO-CURB)		498	506
CASTING CROWNS EAST TO WEST (BEACH STREET/REUNION/PLG)	588	589	10	MERCYME BRING THE RAIN (INO)		494	535

FOR WEEK ENDING JUNE 22, 2008

ECENTRY JONE 22, 2008

EEGEND: See legend to charts in charts section for rules and symbol explanations.

53 Christian AC stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. Christian AC Indicator chart compiled of 31 reporters. Knistian CHR 25, christian rock 25 and soft AC/inspirational 20. © 2008 Nielsen Business Media, Inc. All rights reserved.

### **SOFT AC/INSPIRATIONAL REPORTERS**

W+CF/Bangor, ME OM Tim Collins PE/MD: Joe Polek

KCBI/Dallas, TX\* PE: Mike Tirone APD: Bill Bumpas MD John McLain

WCDR/Dayton, OH OM: Keith Hamer ⊇D/MD: Eric Johnson

WN FR/Flint, MI DM: Lori McNaughton D: Brian Smith MJ: Ellyn Davey

WAGO/Greenville, NC PD: Keith Aycock MD: Tiffany Johnson

WCRH/Hagerstown, MD OM: Jeff Ward PD: Jeffrey Bean MD: Susanna Scott

WHCB/Johnson City, TN MD: Dave Purin

KAMB/Merced, CA PD/MD: David Benton Family Life Communications/Network PD: Dawn Bumstead APD: Adam Biddell MD: Bill Ronning

WAFR/Network OM: Marvin Sanders PD: Rick Robertson MD: Jim Stanley

KNLB/Phoenix, AZ PD: Faron Eckelbarger

KLVV/Ponca City, OK

KLMP/Rapid City, SD PD: Suzanne Happs MD: Jamie Knapp

WGSL/Rockford, IL OM: Ron Tietsort PD: Corey Neese MD: Charmel Jacobs

KCRN/San Angelo, TX PD/MD: Mark Mohr APD: Steve Hayes

WSMR/Sarasota, FL OM: Douglas Poll PD: Dan Young MD: Paul Perrault

KCFB/St. Cloud, MN PD: Jim Park MD: Chuck Heuberger

KYCC/Stockton, CA PD: Scott Mearns MD: Marina Tahod

WOLW/Traverse City, MI PD/MD: Patrick Green

WGNV/Wausau, WI OM: Karen Benke PD: Mark Bystrom MD: Todd Christopher

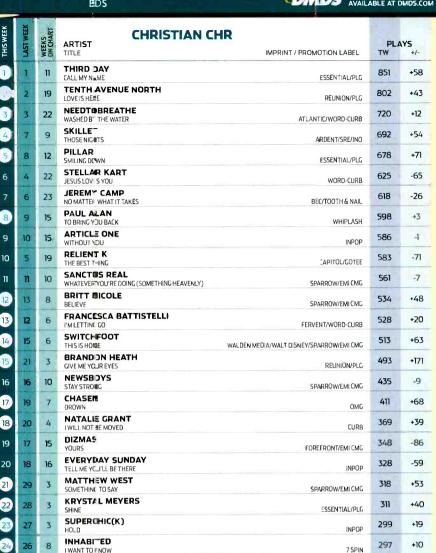
\* Monitored Reporters

# CHRISTIAN

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▶ WITH 275 PLAYS AT 10 REPORTING STATIONS, TOBYMAC STARTS AT NO. 27 ON CHRISTIAN CHR WITH "LOSE MY SOUL." THE TRACK FEATURES THE ADDITIONAL TALENTS OF KIRK FRANKLIN AND MANDISA.

THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	IMPRINT / PROMOTION LABEL	PLA TW	\YS +/-
0	16	13	RED LOST	ESSENTIAL/PLG	273	+2
0	3	9	PILLAR RECKLESS YOUTH	ESSENTIAL/PLG	258	+24
9	5	16	PROJECT 86 MOLOTOV	TOOTH & NAIL	244	+17
9	6	12	RUN KID RUN CAPTIVES COME HOME	TOOTH & NAIL	228	+11
5	2	14	P.O.D. ADDICTED	COLUMBIA/INO	227	-13
€	4	17	STELLAR KART SHINE LIKE THE STARS	WORD-CURB	217	-17
7	7	15	<b>DEMON HUNTER</b> FADING AWAY	SOLID STATE/TOOTH & NAIL	205	-10
9	12	8	EVER STAYS RED RUN	VERTICAL SHIFT	96	+21
9	15	4	A ROTTERDAM NOVEMBER CRIPPLING MACHINE	ARN	82	+30
10	9	6	FIREFLIGHT THE HUNGER	FLICKER/PLG	179	+2
π	8	13	MXPX SECRET WEAPON	TOOTH & NAIL	177	-25
0	25	3	HOUSE OF HEROES IN THE VALLEY OF THE DYING SUN	GOTEE	172	+46
13	10	20	EVERYDAY SUNDAY APATHY FOR APOLOGIES	INPOP	68	-8
14	20_	3	WEDDING RECEIVE	BRAVE NEW WORLD	64	+27
19	18	2	IVORYLINE REMIND ME I'M ALIVE	TOOTH & NAIL	63	+24
18	27	4	SUPERCHIC(K) HEY HEY	INPOP	161	+41
0	24	8	SEARCH THE CITY CLOCKS AND TIME PIECES	BEC/TOOTH & NAIL	58	+29
18	R	17	SPOKEN TRADING IN THIS TROUBLED HEART	TOOTH & NAIL	58	-18
19	16	4	MANAFEST SO BEAUTIFUL	BEC/TOOTH & NAIL	157	+6
20	28	3	FOLD BESIDE YOU NOW	TOOTH & NAIL	49	+33
2"	14	18	EMERY THE PARTY SONG	TOOTH & NAIL	45	-8
22	17	13	EOWYN SILENT SCREAMS	EOWYN	39	-5
2.	13′	20	ANBERLIN HELLO ALONE	TOOTH & NAIL	35	-29
24	19	19	DEAS VAIL ANYTHING YOU SAY	BRAVE NEW WORLD	33	-6
25	22	3	CAPITOL LIGHTS OUT OF CONTROL	TOOTH & NAIL	30	-1
26	26	7	SINCE OCTOBER DISASTER	TOOTH & NAIL	317	-9
27	ŀ	EW	CLASSIC CRIME CLOSER THAN WE THINK	TOOTH & NAIL	80	+19
28		20	FAMILY FORCE 5 FACE DOWN	MAVERICK/GOTEE	03	+2
29	RE-E	NTRY	MANIC DRIVE OBVIOUS	WHIPLASH	00	0
30	ŀ	EW	KUTLESS THE FEELING	BEC/TOOTH & NAIL	98	+16

¥	EEK	R		9	SOFT AC/INSP
THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE IMPRINT / PROMOTION LABEL	PLA TW	Y5 +/-
1	11	10	MEREDITH ANDREWS YOU'RE NOT ALONE WORD-CURB	324	-35
2	2	16	LAURA STORY MIGHTY TO SAVE INO	286	-26
3	7	4	MERCYNIE YOUREIGN INO	285	+42
4	3	9	SALVADOR AWARE WORD-CURB	282	+14
5	6	8	FEE ALL    ECAUSE OF JESUS INO	247	-4
6	5	19	JADON LAVIK COME THOU FOUNT BEC/TOOTH & NAIL	242	-17
7	9	7	MANDISA VOICE OF A SAVIOR SPARROW/EMI CMG	240	+38
8	8	5	POINT CF GRACE HEALTHE WOUND WORD-CURB	239	+36
9	10	9	MICHAEL V. SMITH FEAT. ISRAEL HOUGHTON & CHRISTY NOCKELS SOGREAT REUNION/PLG	217	+17
10	4	13	RUSH OF FOOLS PEACEBESTILL MIDAS	212	-56

P(R.	ATE	ANC	<b>L</b>			
TV	LW	WKS	ARTIST TITLE	IMPRINT / PROMOTION LABEL	PL/ W	AYS +/-
1	14	4	SONFLOWERZ MY ADDRATION	SONFLOWERZ	203	+35
12	11	31	MARK ROACH SURROUNDED	MYRRH/WORD-CURB	90	-6
•	N	EW	CHRIS TOMLIN JESUS MESSIAH	SIXSTEPS/SPARROW/EMI CMG	77	+122
14	12	16	WAYBURN DEAN THROUGHTHERAIN	WAYJADE	77	-16
15	15	3	BIG DADDY WEAVE WHAT LIFE WOULD BE LIKE	FERVENT/WORD-CURB	57	+12
16	13	19	JEREMY CAMP LET IT FADE	BEC/TDOTH & NAIL	53	-26
17	20	3	KENT BOTTENFIELD ASON OF MY OWN	IBB	33	+28
18	18	12	GORDON MOTE DON'T LET ME MISS THE CLORY	SPRING HILL	18	-1
15	16	19	TWILA PARIS LIVETO PRAISE	MOUNTAIN SPRING	108	-29
20			CURT COLLINS ANOTHER DAY	FSS	106	+5
		-				

### **CHRISTIAN CHR REPORTERS**

KLYT/Albuquerque	, NM
OM: Johann "Yo" Sn	vder

JOSH WILSON 3 MINUTE SONG

CHRIS SLIGH

FALLING UP

CHRIS TAYLOR

CASTING CROWNS

GOOD MORILING PLANETARIUM

TOBYMAC FEAT. KIRK FRANKLIN & MANDISA

25

WEEK ENDING JUNE 22, 2008

6

13

20

6

NEW

25

23

MD: Joey Belville

#### KAFC/Anchorage, AK OM/PD: Mark Guy APD/MD: Mike Carrier

WHMX/Bangor, ME OM/PD: Tim Collins APD/MD: Morgan Smith

### WONU/Chicago, IL\* PD/MD: Johnathon Eltrevoog

KXWA/Denver, CO PD: Scott Veigel

### WJRF/Duluth, MN PD/MD: Terry Michaels

KNMI/Farmington, NM OM/PD: Darren Nez MD: Kenny Montano

#### WSCF/Ft. Pierce, FL PD/MD: Jon Hamilton APD: Brian Strickland

WORQ/Green Bay, WI OM/PD: Jim Raider

-8

-34

+53

-55

+25

-53

290

287

275

263

258

SPARROW/EMI CMG

FOREFRONT/EMI CMG

BEC/TOOTH & NAIL

BEC/TOOTH & NAIL

BEACH STREET/REUNION/PLG

### WAYK/Kalamazoo, MI PD/MD: Mike Couchman

WYLV/Knoxville, TN\* PD: Marshall Stewart MD: Kris Love

#### WAYM/Nashville, TN\* OM: Dave Senes PD: Jeff Brown MD: Stace Whitmire

### WMAZ/Nashville, TN\* ON APD: Lave Queen

AP : Jenr ifer Houchin ME: Seth Routzahn

### W.L.Z.'Ncrfolk, VA\* OM/PD: Anne Verebely

F.JTH/Ponca City, OK FD.MD: Tony Weir

#### FZ3I/Portland, OR\* (IN: N ke Novak FD David Pierce

FP & Eric Allen

#### KTPT/Rapid City, SD OM: Tom Schoenstedt

PD: Jennifer Walker

#### WPRJ/Saginaw, MI OM: Aaron Dicer MD: Josh Thompson

WBYO/Sellersville, PA OM: David Baker PD/MD: Kristine McClain

### KADI/Springfield, MO\* PD/MD: Rod Kittleman

#### WBVM/Tampa, FL\* OM: Chris Samrson PD/MD: Olivia Faff

WYSZ/Toledo OH PD/MD: Jeff Howe

#### KDUV/Visalia, CA\* PD: Joe Croft

APD/MD: Shannon Steele

### WCLO/Wausam, WI PD/MD: Matt Deane

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WFSH/Atlanta, GA\* PD: Mike Blakemore MD: Mike Stoudt

WVFJ/Atlanta, GA\* OM/PD: Don Schaeffer APD: Steve Williams

WAFJ/Augusta, GA\* PD/MD: Steve Swanson

KPEZ/Austin, TX\* OM: Mac Daniels PD: Gary Walsh APD/MD: Steve Etheridge

WRBS/Baltimore, MD\* PD: David Paul MD: Chris Scotland

WDJC/Birmingham, AL\*

KTSY/Boise, ID\*
OM: Chris Gilbreth
PD: Jerry Woods
APD/MD: Travis Culver

WCVK/Bowling Green, KY OM: Ken Burns PD: Susan Woodard

WAYR/Brunswick, GA PD/MD: Bart Wagner

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WBDX/Chattanooga, TN\* OM/PD: Jason McKay MD: Justin Wade

WJKL/Chicago, IL\*

WAKW/Cincinnati, OH\* PD: Rob Lewis MD: Daryl Pierce

WFHM/Cleveland, OH\* PD: Len Howser MD: Josh Booth

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KBIQ/Colorado Springs, CO\*

MD: Jack Hamilton

KCVO/Columbia, MO

OM/PD: Jim McDermott

WMHK/Columbia, SC\*
PD: Steve Sunshine

WCVO/Columbus, OH\* PD: Todd Stach MD: Mike Russell

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APD/MD: Michael Prenderga KNWI/Des Moines, IA

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KGCB/Flagstaff, AZ OM: Daniel White PD/MD: Mike Medlin

WPER/Fredericksburg, VA

KZKZ/Ft. Smith, AR OM/PD: Dave Burdue

WLAB/Ft. Wayne, IN\* PD: Don Buettner MD: Melissa Montana

WCSG/Grand Rapids, MI\*
PD: Chris Lemke

WJQK/Grand Rapids, MI\* OM: Troy West PD/MD: Gary Thompson

WBFJ/Greensboro, NC PD/MD: Wally Decker APD: Darren Stevens

WLFJ/Greenville, SC\* PD/MD: Rob Dempsey APD: Gary Miller

KAIM/Honolulu, HI\* OM: Jack Waters PD/MD: Corry Reynolds

KSBJ/Houston, TX\*
PD: Jon Huil
MD: Jim Beeler

WCRJ/Jacksonville, FL\* PD: Chris Wayne MD: Theresa Ross

WCQR/Johnson City, TN\*
PD: Chalmer Harper

KOBC/Joplin, MO OM/PD: Lisa Davis

KLJC/Kansas City, MO\* PD/MD: Michael Grimm WJTL/Lancaster, PA\*

PD: John Shirk MD: Phil Smith

WLGH/Lansing, MI PD: Jenn Czelada

KKSP/Little Rock, AR\* PD: Don Burns

KFSH/Los Angeles, CA\* OM: Jim Tinker PD: Chuck Tyler

PD: Chuck Tyler APD/MD: Bob Shaw WJIE/Louisville, KY\*

PD: Jim Galipeau APD/MD: Chris Crain WRVI/Louisville, KY OM/PD: CC Matthews APD: Dave Reichel

KSWP/Lufkin, TX OM/PD: Al Ross APD/MD: Michelle Ross

APD/MD: Michelle Ross

KVMV/McAllen, TX\*
PD: James Gamblin
APD/MD: Bob Malone

KJIL/Meade, KS PD/MD: Michael Luskey

WAWZ/Middlesex, NJ\* OM: Scott Taylor PD: Johnny Stone MD: Keith Stevens

KTIS/Minneapolis, MN\* PD: Jason Sharp

KBMQ/Manrae, LA PD/MD: Phillip Brooks

WFFH/Nashville, TN\* PD/MD: Vance Dillard Family Life Ministries/Network PD: John Owens APD: Kevin VanBuren

New Life Media/Network PD/MD: Joe Buchanan

MD: Cecil Van Houte

WBSN/New Orleans, LA\*
OM: Julie Headrick
PD: Tom Krimsier
MD: Libby Krimsier

KGBI/Omaha, NE\* PD: Melody Miller MD: Jeff Devereaux

WPOZ/Orlando, FL\* OM/PD: Dean O'Neal APD: Jeff Cruz

WMSJ/Portland, ME\* OM/PD: Paula K. MD: Kenny Robinson

KFIS/Portland, OR\* PD: Dave Arthur MD: Kat Taylor

KSLT/Rapid City, SD OM: Tom Schoenstedt PD/MD: Dave Masters

KSGN/Riverside, CA\* PD: Bryan O'Neal MD: Brandi Lanai

WPAR/Roanoke, VA\* OM: Jackie Howard MD: Brian Sumner

WQFL/Rockford, IL PD/MD: Johnny V. KKFS/Sacramento, CA\*

PD/MD: Max Miller
Sirius Spirit 66/Satellite\*

XM The Message/Satellite\* ОМ: Jon Zellner

MD: Jim Epperlein

KCMS/Seattle, WA\*
PD: Scott Valentine

PD: Mike Ahrams

MD: Sarah Taylor

WFRN/South Bend, IN
PD: Jim Carter

MD: Doug Moore
WHPZ/South Bend, IN.

KWND/Springfield, MO\* PD/MD: Jeremy Morris

KKJM/St. Cloud, MN OM/PD: Diana Madsen

KHZR/St. Louis, MO\* OM: Sandi Brown PD/MD: Greg Cassidy

WLPJ/Tampa, FL\* PD: Carmen Brown APD: Dave Cruse MD: Jeff MacFarlane

KKCM/Tulsa, OK\* OM: Steve Hunter PD: Chris Kelly

KXOJ/Tulsa, OK\* PD: Bob Thornton APD: Dave Gordon

WGTS/Washington, DC\* PD: Becky Wilson Alignay MD: Rob Conway

WGRC/Williamsport, PA OM: Don Casteline PD/MD: Larry Weidman

WXHL/Wilmington, DE OM: Dan Edwards PD/MD: Dave Kirby APD: Sal April



► WITH 180 PLAYS AT 11 REPORTING STATIONS, **LEELAND** POSTS THE CHART'S SOLE DEBUT (NO. 30) WITH "OPPOSITE WAY," THE TITLE TRACK FROM THE BAND'S SOPHOMORE SET.

DMDS
DIGITAL DOWNLOADS
AVAILABLE AT DMDS.COM

EEK	EEK	RT	CHRISTIAN AS INDIGA			396
THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	IMPRINT / PROMOTION LABEL	PLA TW	Y5 +/-
0	1	12	THIRD DAY CALL MY NAME	ESSENTIAL/PLG	975	+50
2	3	19	NEEDTOBREATHE WASHED BY THE WATER	ATLANTIC/WORO-CURB	730	-47
3	2	16	MATT MAHER YOUR GRACE IS ENOUGH	ESSENTIAL/PLG	701	-79
4	4	24	FEE ALL BECAUSE OF JESUS	INO	631	-37
5	7	14	MEREDITH ANDREWS YOU'RE NOT ALONE	WORD-CURB	622	+20
6	5	22	CASTING CROWNS EVERY MAN	BEACH STREET/REUNION/PLG	608	-47
7	9	13	NATALIE GRANT I WILL NOT BE MOVED	CURB	543	+35
8	16	4	MERCYME YOU REIGN	INO	538	+85
9	8	17.	TENTH AVENUE NORTH LOVE IS HERE	REUNION/PLG	537	+3
10	14	6	FRANCESCA BATTISTELLI IMLETTINGGO	FERVENT/WORD-CURB	519	+57
1	25	2	CHRIS TOMLIN JESUS MESSIAH	SIXSTEPS/SPARROW/EMI (MG	516	+288
12	6	20	AARON SHUST WATCH OVER ME	BRASH	500	-124
13	10	15	CHRIS SLIGH EMPTY ME	BRASH	495	-3
0	n	15	LAURA STORY MIGHTY TO SAVE	INO	489	+13
ß	12	10	MATTHEW WEST SOMETHING TO SAY	SPARROW/EMI CMG	484	+12
<b>6</b>	15	14	NEWSBOYS STAY STRONG	SPARRÓW/EMI CMG	477	+16
0	19	5	BIG DADDY WEAVE WHAT LIFE WOULD BE LIKE	FERVENT/WORD-CURB	476	+62
18	13	11	MANDISA VOICE OF A SAVIOR	SPARROW/EMI CMG	470	+7
19	18	6	SWITCHFOOT THIS IS HOME WAI	.DEN MEDIA/WALT DISNEY/SPARROW/EMI CMG	427	+12
20	17.	20	DECEMBERADIO FINO YOU WAITING	SLANTED/SPRING HILL	397	-37
21	22	17	AFTERS KEEPING ME ALIVE	INO	351	-12
22	21	13	MARK HARRIS ALL FOR THE GLORY OF YOU	INO	346	-35
23	20	19	33MILES THANK YOU	INO	308	-75
24	23.	9	JADON LAVIK COME THOU FOUNT	BEC/TOOTH & NAIL	256	+7
25	29	2	BRANDON HEATH GIVE ME YOUR EYES	REUNION/PŁG	253	+74
26	27	2	TOBYMAC FEAT. KIRK FRANKLIN & MANDISA LOSE	MY SOUL FOREFRONT/EMICMG	235	+40
27	24	n	WARREN BARFIELD LOVE IS NOT A FIGHT	ESSENTIAL/PLG	224	-11
28	26	7	JOSH WILSON 3 MINUTE SONG	SPARROW/EMI CMG	208	+5
29	28	7	SALVADOR AWARE	woro-curb	191	+6
30	NE	W	LEELAND OPPOSITE WAY	ESSENTIAL/PLG	180	+38

CHRISTIAN CHR MUSIC RESEARCH										
Hit Music Research ARTIST	LUDDULT ( PROLUCTION LADS)		5,140	Bullina.	W	W	w			
FEE ALL BECAUSE OF JESUS	IMPRINT / PROMOTION LABEL	4.18	92%	BURN% 28%	3.82	25-34 4.10	18-34 3.97			
CASTING CROWNS EVERY MAN		4.15	98%	29%	4.13	4.16	4.15			
	BEACHSTREET/REUNION/PLG					8				
WARREN BARFIELD LOVE IS NOT A FIGHT	ESSENTIAL/PLG	4.15	69%	12%	4.40	3.82	4.09			
SKILLET THOSE NIGHTS	ARDENT/SRE/INO	4.15	83%	20%	4.12	4.00	4.07			
SEABIRD RESCUE	CREDENTIAL/EMI CMC	4.12	75%	8%	4.27	4.13	4.20			
SANCTUS REAL WHATEVER YOU'RE DOING	SPARROW/EMI CMG	4.09	80%	13%	3.84	4.05	3.94			
THOUSAND FOOT KRUTCH WISH YOU WELL	TOOTH & NAIL	4.07	96%	23%	3.85	4.12	3.97			
STARFIELD REIGN IN US	SPARROW/EMI CMG	4.05	<b>7</b> 9%	13%	4.29	4.45	4.36			
FLYLEAF ALL AROUND ME	SRE/OCTONE	4.03	99%	23%	4.11	3.95	4.03			
MATTHEW WEST SOMETHING TO SAY	SPARROW/EMI CMG	4.02	63%	12%	4.12	4.00	4.06			
JEREMY CAMP NO MATTER WHAT IT TAKES	BEC/TOOTH & NAIL	4.01	94%	22%	3.83	4.06	3.95			
TENTH AVENUE NORTH LOVE IS HERE	REUNION/PLG	4.00	93%	23%	3.85	4.01	3.93			
FALLING UP GOOD MORNING PLANETARIUM	BEC/TOOTH & NAIL	3.99	90%	15%	3.95	3.97	3.96			
PAUL WRIGHT SUNSET CLIFFS (TAKE ME OVER)	OCEAN AVENUE	3.97	77%	15%	4.00	4.00	4.00			
NEEDTOBREATHE WASHED BY THE WATER	ATLANTIC/ WORD-CURB	3.97	86%	23%	3.80	3.99	3.97			
THIRD DAY CALL MY NAME	ESSENTIAL/PLG	3.95	88%	20%	3.71	4.11	3.90			
RELIENT K THE BEST THING	CAPITOL/GDTEE	3.95	93%	24%	3.89	3.72	3.81			
FIREFLIGHT UNBREAKABLE	FLICKER/PLG	3.95	95%	23%	3.98	3.79	3.88			
STELLAR KART JESUS LOVES YOU	WORD-CURB	3.94	90%	22%	3.73	3.86	3.79			
LEELAND OPPOSITE WAY	ESSENTIAL/PLG	3.92	74%	12%	3.85	4.12	3.95			

This report is a cumulative sample of current online music surveys conducted by Christian CHR stations across the country. Total sample size is 914 respondents. Total average favorability estimates are based on a scale of 1-5. (I= don't like it at all, 5 = love it). Total familiarity represents the percentage of respondents who recognized the song. Total burn represents the number of respondents who said they are tired of hearing the song. Sample composition is based on persons 12\*. Persons are screened via the internet. Once passed, they can take the music test when invited to do so by their local radio station. When comparing this data with what is happening at your station please keep in mind that number of spins, percentage of familiarity, and other factors must be considered, and that your results may vary accordingly. HitMusicResearch.com results are intended to show opinions of participants on the internet only. Hit Music Research is a registered trademark of HitMusicResearch.com. The HMR system is available exclusively for local Christian radio stations by contacting Ken Farley at (615) 331-0736 or Ken@hitmusicresearch.com

<sup>\*</sup> Monitored Reporters

# R&K COUNTRY



Pop to country migration: Everybody's talkin'

### **Country Pops Off**

R.J. Curtis RCurtis@RadioandRecords.com

wo weeks ago in our weekly "Going for Adds" feature, which is delivered online, I was discussing a scenario that may have seemed impossible a few years ago but could actually happen in early 2009. Can you imagine sitting at the New Faces of Country Music show at Country Radio Seminar next March in Nashville, preparing to see Darius Rucker, Jessica Simpson and Jewel perform? Jewel's debut country single "Stronger Woman" recently peaked at No. 13 and her latest, "I Do," just arrived at radio. Jessica Simpson's "Come On Over" debuted at No. 41 and has since improved 36-33-29, while Rucker, who still performs with Hootie & the Blowfish, has a top 30 record (so far) with "Don't Think I Don't Think About It."

Obviously, lots can happen between now and when the New Faces eligibility period ends later this year, but this scenario wouldn't be unprecedented. Emilio was an established Tejano star when he played New Faces in 1996; in 1986, Billy Joe Royal was considered a country new face, in spite of his top 10 pop single from 1965, "Down in the Boondocks."

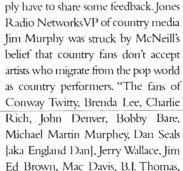
Then there was Exile, a 1984 New Faces performer that had 1978's smash "Kiss You All Over" and was considered a pop act. Of those three, only Exile continued to have consistent chart success in this genre after its initial achievements. The band went on to score seven No. 1 country records after its New Faces appearance.

Next, I mentioned some of the comments Entravision KNTY (the Wolf)/

Sacaramento's Bob McNeill made in the June 13 Country column, where he raised concern about what he calls identity theft. McNeill worries that country radio is in danger of losing its uniqueness due to its "headlong rush to pop-sounding music." McNeill cites acts like Taylor Swift, Carrie Underwood and Rascal Flatts, which have recently appeared on CHR/top 40 and AC stations, wondering,"Will those listeners develop an appetite for country, listening to the crossover music? Or will they tune in—and right back out again—when they hear the first George Strait or Josh Turner?" Additionally, McNeill doesn't believe country fans ever accept artists who migrate from the pop world as country acts.

### Vast, Unpaid Research Department

Thankfully, people seem to actually read this stuff and sometimes they even react to certain comments. The inbox was pinging like crazy afterward and we sim-





Elvis. Nitty Gritty Dirt Band and Kenny Rogers may respectfully disagree. All these singers had their first, substintial success as pop acts before having enjoyed some measure of success in the country format."

He adds, "It may be more accurate to say listeners, to some degree, and country radio programmers, to a greater degree, have distaste for pop artists who appear to have no long-term commitment to the format or the fans. There have been many very successful pop acts over the years who have failed to make an impact with country fans, I believe, for that reason."

The list above, Murphy says, is proof that some pop acts can and do make the transition quite nice-

### Acts That 'Popped' **Before Going** Country

Conway Twitty Billy Joe Royal George Hamilton IV Michael Johnson Brenda Lee Ray Stevens Kenny Rogers Tom Jones Bohby Bare Exile Roy Orbison Michael Martin Murphey The Charlie Daniels Band Olivia Newton-John **Bobby Goldsboro** Jerry Wallace Wanda Jackson Mac Davis Sheh Wooley Nitty Gritty Dirt Band **B.J.** Thomas

Three No. 2 albums on the Regional Mexican Albums chart in 1993, 1994 and 1996 ("Southern Exposure," "Soundlife" and "Quedate")

### Exile

"Kiss You All Over" spent four weeks at No. Lon the Billhoard Hot 100 in 1978. -compiled by Wade

Jessen



Blake

ly and some became core artists for country in their day. "Finally, let's not hate Taylor Swift or Rascal Flatts because they appeal to a younger audience. Some of our most beloved country pioneers—Buck Owens, Johnny Cash and Waylon Jennings, to name a fewwere kept off the [Grand Ole] Opry and banned from some stations for not being country enough in their early days. Funny how yesterday's 'not country enough' becomes tomorrow's 'mainstream.' Times change and the best stations adjust."

### **Proceed With Caution**

Next came this from Citadel's KQFC/Boise, Idaho, PD Wes McShay: "The pop crossover of country acts like Carrie Underwood, Taylor Swift and Rascal Flatts is less of an issue than the 'come on in' philosophy of opening our arms to any and all artists who have previously established themselves in another genre of music. If the artist established themselves first at country, the listener seems to be more accepting of a crossover sound."

For the others, McShay says he takes it on a songby-song basis. For example, Bon Jovi had a No.1 hit when teaming with Sugarland's Jennifer Nettles and "he hasn't had anything close to a hit since. The Eagles' reception has been tepid at best by the country P1. However, I believe if they had a song that resembled 'Tequila Sunrise' now, the story could be different.

"This is a time when massaging your daily music log is very important. If you buy into the idea that a pre-established name, regardless of format background, is better than an unknown country newbie, your mantra should be 'proceed with caution.' It's about the song," he says.

Finally, this from Columbia Northeast regional Cliff Blake, who is working Simpson's single "Come On Over": "We in country are always the last to see change before it is upon us. We were the last to switch from vinyl to cassettes, cassettes to CDs, and will be the last to switch from CDs to digital delivery. We are one of the formats least likely to purchase music over the Internet. The generation coming up behind us is blind to format restrictions. Take my daughter, Darcie, who'll troll Rhapsody, rapidly switching from the Beatles to the Killers to Johnny Cash to Finger Eleven to Leona Lewis and on and on. Makes my head spin sometimes, but all she's doing is going from hit to hit."

Blake adds, "We'd better get used to it. Whether an artist switches from pop to country or a country hit crosses over to Radio Disney isn't even an arguable point for these new music consumers."

### What Exactly Is GFA Anyway?

Bear with me here while I describe an R&R product that may resemble a blatant pitch-something I'm not very good at-but will hopefully provide context for references to "Going for Adds."

GFA is a feature you may or may not already see each week that magically appears in your e-mail inbox every Thursday. It's always music-focused, discussing new releases that have come across this

desk and made their way to what I refer to as "heavy rotation in the car." GFA also links to electronic press kits, which are interesting to watch and always helpful in terms of getting familiar with new artists.

Now here's the really cool part about GFA: It's free, and if you aren't already receiving it, be sure to e-mail me (rcurtis@radioandrecords .com), so we can add your name to the list.-RC

# COUNTRY

BDS

DMDS DIGITAL DOWNLOADS AVAILABLE AT DMDS.COM



► IN ITS FIFTH CHART WEEK, KEITH URBAN'S "YOU LOOK GOOD IN MY SHIRT" VAULTS 22-14, SEWING ON AIRPOWER AND MOST INCREASED AUDIENCE STRIPES (UP 4.3 MILLION IMPRESSIONS).

THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE  IN NIELSEN BDS  HITPREDICTOR STATUS IMPRINT / PROMOTION LABEL		ENCE LIONS) +/-	PLA'	YS RANK
1	1	14	KENNY CHESNEY NO. 1(2 WKS)   BETTER AS A MEMORY BNA	29. <b>22</b> 5	+1.207	4280	1
2	3	<b>2</b> 2	BLAKE SHELTON  HOME WARNER BRDS./WRN	27.550	+0.799	4052	2
	6	18	MONTGOMERY GENTRY BACK WHEN I KNEW IT ALL COLUMBIA	<b>26.5</b> 95	+1.044	3865	3
4	2	15	CARRIE UNDERWOOD LAST NAME 19/ARISTA/ARISTA NASHVILLE	26.261	-1.683	3802	4
5	7	11	ALAN JACKSON GOOD TIME ARISTA NASHVILLE	25.322	+1.941	3742	5
6	4	18	BRAD PAISLEY ☐ ☆ FM STILL A GUY ARISTA NASHVILLE	22.503	-3.281	3251	6
7	8	24	DIERKS BENTLEY  TRYING TO STOP YOUR LEAVING CAPITOL NASHVILLE	20.816	+0.577	3230	7
8	5	18	RASCAL FLATTS EVERY DAY LYRIC STREET	19.554	-6.207	2685	9
9	10	9	BROOKS & DUNN  PUT A GIRL IN IT  ARISTA NASHVILLE	19.368	+2.182	2972	8
10	13	5	SUGARLAND ALL I WANT TO DO MERCURY	18.087	+3.114	2682	10
0	12	25	MIRANDA LAMBERT 位 CDLUMBIA CDLUMBIA	16.522	+1.095	2547	11
12	14	21	KEITH ANDERSON ISTILL MISS YOU COLUMBIA	16.461	+1.594	2527	12
13	n	20	GEORGE STRAIT  I SAW GOD TODAY  MCA NASHVILLE	15.813	-0.788	2019	20
14	22	5	KETTH URBAN AIRPOWER/MOST INCREASED AUDIENCE ☆ YOU LOOK GOOD IN MY SHIRT CAPITOL NASHVILLE	14.792	+4.354	2128	16
15	15	36	JOSH GRACIN WE WEREN'T CRAZY LYRIC STREET	14.569	+0.819	2439	13
16	17	6	TAYLOR SWIFT SHOULD'VE SAID NO BIG MACHINE	14.221	+1.917	2182	15
7	16	25	JOSH TURNER FEATURING TRISHA YEARWOOD 位 ANOTHER TRY MCA NASHVILLE	13.879	+0.143	2270	14
18	18	21	REBA MCENTIRE ☆ EVERY OTHER WEEKEND MCA NASHVILLE	12.887	+0.703	2047	18
19	19	14	GARY ALLAN 位 LEARNING HOW TO BEND MCA NASHVILLE	12.703	+0.914	2117	17
20	20	18	THE LOST TRAILERS HOLLER BACK BNA	12.210	+0.973	2030	19
2	23	17	JULIANNE HOUGH THAT SONG IN MY HEAD MERCURY	9.873	+0.894	1642	23
22	25	13	JIMMY WAYNE 位 DO YOU BELIEVE ME NOW VALORY	9.764	+1.272	1706	22
23	24	21	JASON MICHAEL CARROLL CAN SLEEP WHEN I'M DEAD ARISTA NASHVILLE	9.591	+0.744	1752	21
24	27	10	DARIUS RUCKER  DON'T THINK I DON'T THINK ABOUT IT CAPITOL NASHVILLE	9.012	+1.844	1417	24
25	32	4	TROUBADOUR MCA NASHVILLE	8.163	+2.683	1352	25
26	26	25	TRISHA YEARWOOD THIS IS ME YOU'RE TALKING TO BIG MACHINE	7.966	-0.053	1311	26
27	28	16	COUNTRY MAN CAPITOL NASHVILLE	6.943	+0.375	1242	27
28	31	12	HEIDI NEWFIELD JOHNNY & JUNE ASYLUM/CURB	6.184	+0.584	1218	28
29	33	4	JESSICA SIMPSON COME ON OVER EPIC/COLUMBIA	5.978	+1.532	976	29
30	30	14	SUGARLAND FEATURING LITTLE BIG TOWN & JAKE OWEN LIFE IN A NORTHERN TOWN MERCURY	5.549	-0.188	718	34

THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST CERTIFICATIONS STATUS  IITLE IMPRINT / PROMOTION LABEL		ENCE LIONS) +/-	PLA'	YS RANK
31	21	17	TOBY KEITH  SHE'S A HOTTIE SHOW DOG NASHVILLE	4.676	-5.947	900	32
32	35	10	CHUCK WICKS ALL I EVER WANTED RCA	4.666	+0.637	947	30
33	34	9	JASON ALDEAN RELENTLESS BROKEN BOW	4.576	+0.402	924	31
34	51	2	BRAD PAISLEY BREAKER/MOST ADDED TO ARISTA NASHVILLE	3.634	+2.607	591	36
33	36	14	CRYSTAL SHAWANDA YOU CAN LET GO RCA	3.567	-0.111	658	35
36	39	7	CRAIG MORGAN LOVE REMEMBERS BNA	3.326	+0.753	718	33
9	38	16	JO DEE MESSINA THE CURB	2.780	+0.204	591	37
38	40	12	JAMEY JOHNSON IN COLOR MERCURY	2.293	-0.006	465	39
39	41	31	ELI YOUNG BAND WHEN IT RAINS REPUBLIC SOUTH/UNIVERSAL SOUTH	2.253	+0,259	323	46
40	44	9	BUCKY COVINGTON FLL WALK LYRIC STREET	2.193	+0.664	504	38
4	42	n	RODNEY ATKINS INVISIBLY SHAKEN CURB	1.865	+0.070	462	41
42	45	5	KELLIE PICKLER DON'T YOU KNOW YOU'RE BEAUTIFUL 19/BNA	1.849	+0.358	349	44
43	43	8	ADAM GREGORY CRAZY DAYS NSA/MIDAS/NEW REVOLUTION	1.762	+0.222	463	40
44	29	17	TIM MCGRAW KRISTOFFERSON CURB	1.683	-4.691	413	42
45	47	6	ASHTON SHEPHERD SOUNDS SO GOOD MCA NASHVILLE	1.664	+0.385	397	43
46	46	10	ERIC CHURCH HIS KIND OF MONEY (MY KIND OF LOVE) CAPITOL NASHVILLE	1.331	+0.034	336	45
47	50	7	RISSI PALMER NO AIR 172D	1.237	+0.077	241	50
48	49	9	<b>DAVID NAIL</b> I'M ABOUT TO COME ALIVE MCA NASHVILLE	1.165	-0.010	298	48
49	52	3	RANDY HOUSER ANYTHING GOES UNIVERSAL SOUTH	1.137	+0.162	259	49
50	53	2	PAT GREEN LET ME BNA	1.124	+0.159	79	
51	37	17	<b>LEANN RIMES</b> GOOD FRIEND AND A GLASS OF WINE ASYLUM/CURB	1.107	-1.490	216	52
52	48	10	<b>KEVIN FOWLER</b> BEST MISTAKE I EVER MADE EQUITY	1.065	-0.135	74	-
53	56	3	LADY ANTEBELLUM LOOKIN FOR A GOOD TIME CAPITOL NASHVILLE	1.031	+0.204	139	57
54	54	5	CHRIS YOUNG VOICES RCA	1,004	+0.093	298	47
69	58	2	JAMES OTTO FOR YOU WARNER BROS./WRN	0.885	+0.280	235	51
56	Ni	W	RASCAL FLATTS HOT SHOT DEBUT BOB THAT HEAD LYRIC STREET	0.812	+0.810	147	56
57	57	6	KID ROCK ALL SUMMER LONG TOP DOG/ATLANTIC	0.751	-0.033	133	58
58	NE	W	MARCEL ILOVE THIS SONG LYRIC STREET	0.748	+0.367	164	54
59	55	12	LONESTAR LET ME LOVE YOU LONESTAR/COS	0.720	-0.122	188	53
60	NE	W	LEE BRICE UPPER MIDDLE CLASS WHITE TRASH CURB	0.598	+0.235	131	59

MOST
INCREASED
AUDIENCE (INMILLIONS)
AUDIENCE (INMILLIONS)

+4.325 **KEITH URBAN** 壶

+3.069 SUGARLAND 廿

+2.672 GEORGE STRAIT

Troubadour (MCA Nashville) KTEX +0.277, KMPS +0.229, WAMZ +0.124, KBWF +0.115, WBEE +0.055, KTST +0.089, KSSN -0.089, WPAW +0.082 KNCI +0.081, WDSY +0.079

+2.607 RAD PAISLE

Waitin' On A Woman (Arista Nashville) KSCS +0.317, WUBE +0.202, WAMZ +0.173, KWNR +0.146, KFRG +0.141, KNCI +0.106, KSKS +0.102, KKWF +0.096, WGNA +0.093, WGH +0.089

+2,124

Put A Girl In It

ARTIST
TITLE / LABEL AUDIENCE / GAIN ZAC BROWN BAND Chicken Fried (Live Nation) TOTAL STATIONS: 0.511/0.063

DIXON 0.440/0.132 I Love My Old Bird Dog (& I Love You).
(Broken Bow)
TOTAL STATIONS:
2

**NEW AND ACTIVE** 

ARTIST TITLE / LABEL AUDIENCE / GAIN ASHLEY 0.435/0.049 (Curb)
TOTAL STATIONS: JEWEL 0.429/0.193

TOTAL STATIONS: GRETCHEN 0.340/0.340 WILSON 0.3 Don't Do Me No Good (Valory)
TOTAL STATIONS: (Columbia)
TOTAL STATIONS:



FOR WEEK ENDING JUNE 22, 2008

Waltin' Dn A Woman (Arista Nashviile) KBEQ, KBWF, KCYE, KEGA, KFDI, KIIM, KIXZ, KKGO, KKNC, KNCI, KRTY, KSON. KTTS, KYOO, KWJJ, KWNR, WAMZ, WGNE, WIOW, WKLB. WKSF, WOCK, WPAW, WQMX, WQYK, WSLC, WUSJ, WWGR, WWNU, WXTU

RASCAL FLATTS 2: Bob That Head (Lyric Street) KATC, KBUL, KBWF, KEGA, KIZN, KKWF, KMDL, KSKS, KSOP, KUBL, KVOO, KWJJ, WAMZ, WDAF, WFBE, WGH, WGNA, WITL, WKHX, WOGK, WQHK, WRNS, WUBE, WXTU, WYRK

JESSICA SIMPSON 21 Come On Over (Epic/Columbia)

KAJA, KATC, KKNG, KRTY, KTOM. KTST, KUPL. KVOO, WBCT, WBUL, WCOL. WGH, WMIL. WPAW, WQHK, WQYK, WUBL. WWGR, WWNU, WWYZ, WYPY

GEORGE STRAIT

LADY ANTEBELLUM 12 Lookin' For A Good Time (Capitol Nashville) KHKI, WGGY, WIOV, WITL,

ARTIST TITLE / LABEL AUDIENCE / GAIN

CHRIS CAGLE 0.345/0.002

LEGEND: See legend to charts in charts section for rules and symbol explanations.

408 country and 28 Canada country stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. Indicator chart comprised of 113 reporters

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### **COUNTRY MONITORED REPORTERS**

WQMX/Akron, OH\* OM: Chuck Collins PD: Sue Wilson APD/MD: Ken Steel

WGNA/Albany, NY\*

KRST/Albuquerque, NM\* OM/PD: Eddie Haskeil MD: Paul Bailey

WCTO/Allentown, PA\* OM/PD: Shelly Easton APD/MD: Jerry Padden

WKSF/Asheville, NC\* OM/PD: Jeff Davis MD: Brian Hatfield

WKHX/Atlanta, GA\* OM/PD: Mark Richards MD: Mike Macho

OM/PD: Clay Hunnicutt APD/MD: Lance Houston

WKXC/Augusta, GA\* PD: T Gentry

KUZZ/Bakersfield, CA\* PD: Evan Bridwell APD/MD: Donna James

WYPY/Baton Rouge, LA\* PD: Dave Dunaway APD/MD: Jimmy Brooks

KIZN/Boise, ID\* APD: Steve Shannon MD: Spencer Burke

WKLB/Boston, MA\* OM: Don Kelley PD: Mike Brophey APD/MD: Ginny Rogers

WYRK/Buffalo, NY\*

WEZL/Charleston, SC\* OM: Steve Burke PD: Bill West

WQBE/Charleston, WV\* OM: Jeff White PD: Ed Roberts MD: Bill Hagy

WKKT/Charlotte, NC\* OM/PD: Bruce Logan APD/MD: Ryan Dokke

WSOC/Charlotte, NC\* PD: D.J. Stout APD/MD: Rick McCracken

WUSY/Chattanooga, TN\* MD: Bill Poindexter

WUSN/Chicago, IL\* PD: Mike Peterson MD: Marci Braun

WUBE/Cincinnati, OH\* OM: Patti Marshall PD: Travis Moon APD: Kathy O'Connor MD: Duke Hamilton

KATC/Colorado Springs, CO\* OM: Bobby Irwin PD: Jim West MD: Wingnut

WWNU/Columbia, 5C\* PD: Rick Taylor MD: Tyler On The Radio

WCOL/Columbus, OH\* PD: John Crenshaw APD/MD: Dan E. Zuko

KSCS/Dallas, TX\* PD: Crash Poteet APD/MD: Chris Huff

KYGO/Denver, CO\* PD: Joel Burke MD: Garrett Doll

KHKI/Des Moines, 1A\* OM: Jack O'Brien PD/MD: Andy Elliott

WYCD/Detroit, MI\* APD/MD: Mike Scott

WFBE/Flint, MI\* PD: April Rose APD: Keith Allen

KSKS/Fresno, CA\*

WWGR/Ft. Myers, FL\*
PD/MD: Justin Tyler PD/MD: Justin Ty APD: Steve Hart

WQHK/Ft. Wayne, IN\* OM/PD: Rob Kelley MD: Dave Michaels

WOGK/Gainesville, FL\* PD: Mr. Bob MD: Big Red

WBCT/Grand Rapids, Mi\* OM/PD: Doug Montgomery APD/MD: Dave Taft

WPAW/Greensboro, NC\* PD: Randall Bliss APD: Clay J.D. Walker

WRNS/Greenville, NC\* PD/MD: Wayne Carlyle

WRBT/Harrisburg, PA\* PD: JT Bosch APD/MD: Newman

WWYZ/Hartford, CT\*

KILT/Houston, TX\* PU: Jeff Garrisor MD: Greg Frey

WFMS/Indianapolis, IN\* PD: Bob Richards MD: J.D. Cannon

WUSJ/Jackson, MS\*

WGNE/Jacksonville, FL\* OM/PD: Chuck Beck

WXBQ/Johnson City, TN\* PD/MD: Bill Hagy

KBEQ/Kansas City, MO\* PD: Mike Kennedy MD: T.J. McEntire

KFKF/Kansas City, MO\* OM/PD: Dale Carter APD/MD: Tony Stevens

WDAF/Kansas City, MO\* OM: Thom McGinty PD: Michael Cruise

WIVK/Knoxville, TN\* OM/PD: Mike Hammond MD: Colleen Addair

KMDL/Lafayette, LA\* PD: Scott Bryant MD: T.D. Smith

WPCV/Lakeland, FL\* OM/PD: Mike James APD/MD: Jeni Taylor

WIOV/Lancaster, PA\* PD: Al Brock

WITL/Lansing, MI\*

KCYE/Las Vegas, NV\* PD/MD: R.W. Smith

KWNR/Las Vegas, NV\* PD: Cary Rolfe MD: Jason Steiner

WBUL/Lexington, KY\* PD: Mark Grantin

KSSN/Little Rock, AR\* PD/MD: Chad Heritage

KKGO/Los Angeles, CA\* OM: Mike Johnson OM: Mike Johnson PD: Tonya Campos

WAMZ/Louisville, KY\* PD: Coyote Calhoun MD: Night Train Lane

WMAD/Madison, WI OM: Mike Ferris PD: Jon Reilly APD/MD: Tyler Reese

WBEE/Rochester, NY\* PD: Billy Kidd APD/MD: Weslea Neas

KNTY/Sacramento, CA\* PD/MD: Bob McNeill

WKCQ/Saginaw, MI\* OM/PD: Mike Skot

KEGA/Salt Lake City, UT\*

KSOP/Salt Lake City, UT\*

KUBL/Salt Lake City, UT\* PD: Ed Hill MD: Pat Garrett

KAJA/San Antonio, TX\* OM/PD: George King MD: Kactus Lou

KSON/San Diego, CA\*

PD: John Marks APD/MD: Brooks O'Brian

APD: Keola MD: Nikki Landry

KRTY/San Jose, CA\*

KKWF/Seattle, WA\* PD: Lance Tidwell

KMPS/Seattle, WA\*

KXKS/Shreveport, LA\* OM: Gary McCoy PD: Chris Evans

KIXZ/Spokane, WA\*

OM: Robert Harder PD/AMD: Paul "Coyote" Neumann

WPKX/Springfield, MA\* OM/PD: Pat McKay APD: Marc Spencer

KTTS/Springfield, MO\*

APD/MD: Curly Clark

OM: Richard Perry PD: Randy Black MD: Nikki Thomas

WQYK/Tampa, FL\* OM/PD: Mike Culotta APD: Beecher Martin MD: Jay Roberts

KIIM/Tucson, AZ\* OM: Herb Crowe PD/MD: Buzz Jackson

KVOO/Tulsa, OK\*

KFDI/Wichita, KS\*

WIRK/West Palm Beach, FL\* PD: Mitch Mahan MD: JR Jackson

UM/PD: Beverlee Brannigan APD/MD: Carol Hughes

WGCY/Wilkes Barre, PA\* PD: Doc Medek MD: Jessie Roberts

WXCY/Wilmington, DE\* OM/PD: Dave Hovel APD: Mike Joseph MD: Chris Duff

WGTY/York, PA\*

PD: Scott Donato MD: Dan Douglas

KATM/Stockton, CA\*

MD: Tony Thomas

KBWF/San Francisco, CA\*

OM/PD: Mike Skot APD: Kevin Profitt MD: John Richards

PD: Mark Evans APD: Greg Cole

KTEX/McAllen, TX\*

WGKX/Memphis, TN\*

WMIL/Milwaukee, WI\* APD: Scott Dolphin MD: Mitch Morgan

KEEY/Minneapolis, MN\* OM/PD: Gregg Swedberg MD: Mary Gallas

KTOM/Monterey, CA\* OM: Sam Diggedy PD: Wes Poe APD/MD: Jim Pearson

WKDF/Nashville, TN\* OM/PD: Larry Stone MD: Billy Harper

WSIX/Nashville, TN\* OM: Rich Davis PD: Keith Kaufman

WGH/Norfolk, VA\* OM/PD: John Shomby APD/MD: Mark McKay

KKNG/Oklahoma City, OK\* OM/PD: Kevin Christopher MD: Lynn Waggoner

KTST/Oklahoma City, OK\*

KXKT/Omaha, NE\* MD: Craig Allen

WXBM/Pensacola, FL\*

WXTU/Philadelphia, PA\* OM/APD: Roy Land PD: Bob McKay

KMLE/Phoenix, AZ\* PD: Kris Abrams APD: Andrew Bland MD: Gwen Foster

KNIX/Phoenix, AZ\* PD: Ray Massie

WDSY/Pittsburgh, PA\* OM/PD: Keith Clark APD/MD: Stoney Richards

WOGI/Pittsburgh, PA\* OM: Frank Bell PD: Dave Anthony

KUPL/Portland, OR\* APD/MD: Rick Taylor

KWJJ/Portland, OR\* OM: Clark Ryan PD: Mike Moore APD/MD: Savannah Jones

WOKQ/Portsmouth, NH\* OM: Mark Ericson PD: Mark Jennings MD: Dan Lunnie

APD: Sam Stevens MD: Stephen Giuttari

WQDR/Raleigh, NC\* OM: Paul Michaels OM: Paul Michae PD: Lisa Mckay MD: Billy Dukes

KBUL/Reno, NV\* PD: Brad Hansen APD/MD: Derek Gunn

KFRG/Riverside, CA\* OM: Lee Douglas PD/MD: Don Jeffrey

WSLC/Roanoke, VA\* PD: Brett Sharp MD: Robynn Jaymes



► JESSICA SIMPSON LANDS HER FIRST TOP 30 HIT AT CANADA COUNTRY, AS "COME ON OVER" SURGES 41-27.

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### **COUNTRY INDICATOR HIGHLIGHTS**

		_

ARTIST TITLE IMPRINT / PROMOTION LABEL

**BLAKE SHELTON HOME** 

WARNER BROS./WRN

### MOST ADDED

ARTIST TITLE	IMPRINT / PROMOTION LABEL	NEW STATIONS
BRAD PAISLEY WAITIN' ON A WOMAN	ARISTA NASHVILLE	40
RASCAL FLATTS BOB THAT HEAD	LYRIC STREET	40
JESSICA SIMPSON COME ON OVER	EPłC/COLUMBIA	18
GEORGE STRAIT TROUBADOUR	MCA NASHVILLE	13
DARIUS RUCKER DON'T THINK I DON'T THINK ABOUT IT	CAPITOL NASHVILLE	8
JASON ALDEAN RELENTLESS	BROKEN BOW	8
LADY ANTERELLUM I OOKIN' FOR A GOOD TIME	CAPITOL NASHVILLE	8

### MOST INCREASED PLAYS

ARTIST TITLE	IMPRINT / PROMOTION LABEL	GAIN
BRAD PAISLEY WAITIN' ON A WOMAN	ARISTA NASHVILLE	+714
RASCAL FLATTS BOB THAT HEAD	LYRIC STREET	+454
KEITH URBAN YOU LOOK GOOD IN MY SHIRT	CAPITOL NASHVILLE	+445
GEORGE STRAIT TROUBADOUR	MCA NASHVILLE	+343
JESSICA SIMPSON COME ON OVER	EPIC/COLUMBIA	+332
SUGARLAND ALL I WANT TO DO	MERCURY	+303
DARIUS RUCKER DON'T THINK I DON'T THINK ABOUT IT	CAPITOL NASHVILLE	+288

### INDICATOR EXCLUSIVES

TW	LW	ARTIST TITLE	IMPRINT / PROMOTION LABEL	TW PLAYS	+/-
51	49	MARK CHESNUTT WHEN YOU LOVE HER LIKE CRA	ZY LOFTON CREEK	266	-39
54	-	THE ROAD HAMMERS GIRL ON THE BILLBOARD	MONTAGE	217	+74
<b>3</b>	54	CARTER'S CHORD DIFFERENT BREED	SHOW DOG NASHVILLE	217	+12
56	_	ZAC BROWN BAND CHICKEN FRIED	LIVE NATION	198	+76
59	-	TODD O'NEILL CAN I COME OVER TONIGHT	ARIA NASHVILLE	154	+34
60	51	RICK HUCKABY I GOT YOU COVERED	HEADCOACH	151	-136

Get your first look at next week's complete Country Indicator chart action in R&R Country HotFax, in your e-mail in-box every Monday. To subscribe to R&R Country HotFax, visit www.radioandrecords.com.

	THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST TITLE CANADA COUNTRY	IMPRINT / PROMOTION LABEL	PL/ TW	AYS +/-
K	0	1	10	ALAN JACKSON GOOD TIME	ARISTA NASHVILLE/SONY BMG	732	+21
K	2	2	11	KENNY CHESNEY BETTER AS A MEMORY	BNA/SONY BMG	692	+14
	3	6	8	BROOKS & DUNN PUT A GIRL IN IT	ARISTA NASHVILLE/SONY BMG	675	+67
	4	4	13	CARRIE UNDERWOOD LAST NAME	ARISTA/ARISTA NASHVILLE/SONY BMG	610	-16
K	5	7	21	LADY ANTEBELLUM LOVE DON'T LIVE HERE	CAPITOL NASHVILLE/EMI	608	+24
ш	6	3	17	BRAD PAISLEY I'M STILL A GUY	ARISTA NASHVILLE/SONY BMG	589	-43
	7	5	15	RASCAL FLATTS EVERY DAY	LYRIC STREET/UNIVERSAL	555	-59
K	8	9	6	ADAM GREGORY CRAZY DAYS 🍑	NSA/MIDAS/KOCH	542	+35
	9	8	17	JAMES OTTO JUST GOT STARTED LOVIN' YOU	RAYBAW/WARNER BROS./WARNER	534	-25
K	10	13	3	CRYSTAL SHAWANDA WHAT DO I HAVE TO DO 🔷	RCA/SONY BMG	528	+79
K	D	10	14	MONTGOMERY GENTRY BACK WHEN I KNEW IT ALL	COLUMBIA/SONY BMG	508	+5
	12	14	4	SUGARLAND ALL (WANT TO DO	MERCURY/UNIVERSAL	496	+82
K	13	18	4	PAUL BRANDT RISK .	UNIVERSAL	478	+80
K	14)	20	4	TAYLOR SWIFT SHOULD'VE SAID NO	BIG MACHINE/UNIVERSAL	450	+75
	3	28	3	KEITH URBAN YOU LOOK GOOD IN MY SHIRT	CAPITOL NASHVILLE/EMI	434	+137
K	16	30	3	JOHNNY REID OUT OF THE BLUE 💠	OPEN ROAD/UNIVERSAL	427	+141
	7	12	16	AARON LINES MOMENTS THAT MATTER 🍁	OUTSIDE THE LINES	425	-31
ľ	8	11	12	SHANE YELLOWBIRD DRIVE ME HOME 🔸	306/KQCH	417	-82
K	19	16	n	REBA MCENTIRE EVERY OTHER WEEKEND	MCA NASHVILLE/UNIVERSAL	414	+2
1	20	21	4	JASON BLAINE MY FIRST CAR 🍁	косн	404	+59
	21	17	13	THE HIGGINS FLOWER CHILD .	OPEN ROAD/UNIVERSAL	375	-37
2	22	15	17	DOC WALKER BEAUTIFUL LIFE 🔸	OPEN ROAD/UNIVERSAL	368	-45
7	23	19	20	DERIC RUTTAN FIRST TIME IN A LONG TIME 💠	ON RAMP/EMI	362	-31
16	24	26	6	KEITH ANDERSON I STILL MISS YOU	COLUMBIA/SONY BMG	326	+26
2	25	27	9	GARY ALLAN LEARNING HOW TO BEND	MCA NASHVILLE/UNIVERSAL	289	-11
7	6	25	19	GEORGE STRAIT I SAW GOD TODAY	MCA NASHVILLE/UNIVERSAL	284	-22
•	27	41	2	JESSICA SIMPSON COME ON OVER	EPIC/SONY BMG	281	+103
2	8	24	22	TRACE ADKINS YOU'RE GONNA MISS THIS.	CAPITOL NASHVILLE/EMI	273	-34

FOR WEEK ENDING JUNE 22, 2008

PHIL VASSAR LOVE IS A BEAUTIFUL THING

30 35 5 MIRANDA LAMBERT GUNPOWDER & LEAD

100

+18

UNIVERSAL SOUTH/UNIVERSAL 271 -63

COLUMBIA/SONY BMG 268



### **FORMAT FOCUS: 30 UNDER 30**



Another year, another class of geniuses

### Radio's Wonderchildren, **Unite!**





dison Media Research performed a reprise of its "30 Under 30" this year, casting its net upon the waters of radio to scoop up yet another batch of talented wunderkind who can help lead the industry's next generation. With the class of 2008 being honored June 28 at the Conclave in Minneapolis, here's a look at AC's and hot AC's proud entries.



Daniel Anstandig grew up listening to radio in Cleveland. "It always sounded like they were having fun, and I wanted to be a part of the action," he says, revealing that he got into the business when he was 9 by relentlessly calling stations and asking for a job.

"Around the same time, I started a low-power radio station out of my parents' basement," he says. "Unfortunately, I built the transmitter without a harmonics filter, and I was interfering with the TV audio on channel 8. Needless to say, my pirate radio career was cut short."

Anstandig has a unique vantage point, especially since his consulting gig takes him to stations around the globe. No matter where he is, he sees radio's advantage being its ubiquitous presence: "Ninety-four percent of the population uses radio in an average week," he says. "Only a handful of industries in the world have achieved this level of reach."

However, those listeners are increasingly moving over to Internet listening, and Anstandig believes that one of our biggest Achilles' heels is people who are inexperienced with and oblivious to digital media applications. "Programmers must take a new approach to integrating digital media in their content offerings, especially those who are aiming to win among persons 18-49," he says.

Despite the challenges, Anstandig is still excited about what he does."People want to be surrounded by others who are having fun. We simply need to have fun as an industry again," he says. "The problem is not that there are fewer young creative people; the problem is that fewer young creative people make it through the entrance door of a radio station."

### Justin Riley, KMGA (99.5 Magic FM) and KKOB-FM/Albuquerque PD

Justin Riley is your typical radio geek: He started out recording his local stations on a tape deck in his bedroom, then timing out the jock breaks so he could record over them with his own, "My dad knew the GM of the local stations and got me a tour on the day before my 12th birthday," he says.

After following station people around to remotes and learning how to do segues and run the board, he got his first show on his 13th birthday-Fridays 10 p.m.-midnight-and Riley was hooked."I built quite a neat little studio in my bedroom, and if I'd had a stick, I could've broadcast to the neighborhood," he says.

Sadly, Riley doesn't see those kinds of opportunities anymore for kids to learn about radio: "How's a kid going to pretend they have a radio station today, put a touchscreen in their bedroom and hit 'auto'?" he asks. With overnights either voice-tracked or automated, there isn't a training ground for the next generation of talent or programmers.

"It could be a huge weakness for us in the long run when all of us retire and there's no one to take over," he says. "I'm not pulling an airshift, which is good on most days, but on some days, I'd really like to be in there to help me be more dialed in with the station. There's just too much we're missing because of how few people we have running the whole industry.'

### Alex Roman, WPLJ and WABC-AM/New York director of engineering

"Believe it or not, I originally leaned toward progranming," Alex Roman says. "I was bored one evening when I was in high school and called a DJ." After hanging out at a station and learning how to do the basics, he told one of the engineers that "all





these electronics look neat." One technical tour and a trip out to the transmitter later, Roman was converted to engineering.

While he still loves the programming aspects of radio, engineering is what really gets him excited. "I have put so much stuff into radio stations in the last couple of years," he says. "A station today looks nothing like it did 10-15 years ago." Roman points out that you now don't have to physically move anything around a station; it's all done by computer.

Since delivering content is what charges him up about radio, Roman likes having all the different platforms being used these days: "It's all the same production and on-air stuff, we're just distributing them [in] other ways besides a radio transmitter." Unfortunately, it also means that Roman's days are full, given that the more technical stuff gets, the easier it is to break it."The amount of work it takes to keep this stuff up and running is immense," he says. "Every one of those components is controlled by some computer that's going to lock up or need to be upgraded or whatever else. My job is absolutely getting harder."

Despite that, he sees new technologies as cool science projects, since he and his staff get to mess with toys and figure out how to make them work without ever having laid eyes on them before."I'm never bored," he says.

### Justin Chase, KMXB (Mix 94.1) and KKJJ (100.5 Jack FM)/Las Vegas PD

Justin Chase got into radio when he was only 14, but came from the music side, having been in music programs from elementary through high school. "I knew I wasn't talented enough to make it as a musician, and radio seemed like fun," he says.

Like Anstandig, Chase also sees radio's strength in its ability to reach an audience, and one of his biggest thrills is going out among the masses and overhearing someone talking about his station. "A huge strength is our personalities: our morning shows, daypart jocks and even our station imaging touch people on a personal level," he says. "People still talk about who 'Mark and Mercedes in the Morning' interviewed or some funny weekend promo we did." However, he also advocates being digitally aware, since there are so many new delivery systems that the industry can use to reach out-streaming, video, HD radio, mobile streaming, text-messaging and more.

With radio going digital in audience measurement and delivery method, Chase is excited—but given his concerns, he also warns that it's important to find people who can embrace new technologies and relate to audiences.

"Stations and companies that are embracing ondemand features will have better luck attracting the younger demographics. Finding and developing up-and-coming talent is key," he says. "The days of posting a position and expecting young talent to send you a T&R are over. You have to go out and recruit them. You'd be surprised [at] what kind of amazing talent you could find from people who have never even been in radio before.'

WMAS-AM & FM/Springfield, Mass., OM/PD Rob Anthony declined to be interviewed due to time constraints.



DIDS DIGITAL DOWNLOADS



► DAVID COOK CONTINUES HIS RAPID RISE TOWARD THE TOP 10, AS "THE TIME OF MY LIFE" HOPS 13-11 WITH MOST INCREASED PLAYS FOR A FOURTH CONSECUTIVE WEEK (UP 289). HIS "AMERICAN IDOL" VICTORY SONG ALSO JUMPS 20-16 AT HOT AC AND DEBUTS ON CHR/TOP 40 AT NO. 39.

THIS WEEK	LAST WEEK	WEEKS		NIELSEN BDS RTIFICATIONS	THE PROMO	REDICTOR STATUS ITION LABEL	PL/ TW	NY5 +/-	AUDIEI MILLIONS	
0	1	24	SARA BAREILLES LOVE SONG	NO. 1(7	WKS)	11 <sup>3</sup> ☆ EPIC	2276	+57	18.406	1
2	2	11	LEONA LEWIS BLEEDING LOVE			11 <sup>2</sup> SYCO/J/RMG	1906	+85	16.830	2
3	3	47	COLBIE CAILLAT BUBBLY		UNIVER	I14 SAL REPUBLIC	1666	-85	13.498	3
4	5	34	TIMBALAND FEATURING		<b>C</b> /Blackgrouni	I1 <sup>5</sup> 食 D/INTERSCOPE	1591	+91	10.151	8
5	4	24	MICHAEL BUBLE			食 143/REPRISE	1438	-66	10.448	6
6	10	16	JOHN MAYER SAY		AWA	RE/COLUMBIA	1365	+277	11.695	4
7	6	26	TAYLOR SWIFT TEARDROPS ON MY GUITAR	BIG MA	ACHINE/UNIVER	11 <sup>3</sup> 食 SAL REPUBLIC	1289	-63	7.324	n
8	7	25	JORDIN SPARKS		)!	I1 <sup>2</sup> 食 B/JIVE/ZOMBA	1251	-12	10.315	7
9	8	52	FERGIE BIG GIRLS DON'T CRY		WILL.I.AM/A&N	い <sup>5</sup> ☆ WINTERSCOPE	1209	-22	10.022	10
10	9	26	ALICIA KEYS NO ONE			11 <sup>5</sup> ф мвк/J/RмС	1091	-7	10.101	9
n.	13	5	DAVID COOK THE TIME OF MY LIFE	MOST INCREA	SED PLAY	5 th	1025	+289	<b>6.54</b> 9	12
13	n	17	DAUGHTRY FEELS LIKE TONIGHT			RCA/RMG	1014	+56	10.595	5
0	12	21	PLUMB IN MY ARMS		(	URB/REPRISE	948	+58	3.699	15
14	14	20	EAGLES BUSY BEING FABULOUS			û ERC	659	-38	2.690	17
ᄩ	15	19	<b>LANDON PIGG</b> FALLING IN LOVE AT A COFFEE SHOP			RCA/RMG	525	-81	2.515	19
16	16	11	JOSH GROBAN AWAKE			143/REPRISE	506	+10	1.826	21
0	18	11	NELLY FURTADO FEATU IN COD'S HANDS		RBAN Mosley/Geffen	I/INTERSCOPE	457	+83	1.600	23
18	17	16	KIMBERLEY LOCKE		C	URB/REPRISE	438	-36	1.033	27
19	19	7	JORDIN SPARKS DUET NO AIR	WITH CHRIS BR		11 <sup>2</sup> B/JIVE/ZOMBA	416	+95	5.333	13
20	20	11	LIFEHOUSE WHATEVER IT TAKES		GEFFEN	II 食	380	+75	3.545	16
2	21	7	JOURNEY AFTER ALL THESE YEARS			NOMOTA	289	+19	0.738	
2	22	9	BRYAN ADAMS I THOUGHT I'D SEEN EVERYTHING			BADMAN	276	+6	0.479	-
3	23	8	COLBIE CAILLAT REALIZE		UNIVER	5AL REPUBLIC	266	+41	1.800	22
2	25	13	MAROON 5 WON'T GO HOME WITHOUT YOU		A&M/OCTONE	/INTERSCOPE	229	+50	3.935	14
25	NE	W	POCKETFUL OF SUNSHINE	MOST A		NOGENIC/EPIC	177	+99	2.475	20
26	26	6	ROOM FOR TWO ROOTS BEFORE BRANCHES		CURB/W	ARNER BROS.	163	+16	0.219	-
2~	24	18	ENOTE FORGIVE ME			JKHENT	163	-61	0.459	
2.3	29	2	ONEREPUBLIC STOP AND STARE		MOSLEY	II 位 //INTERSCOPE	123	+34	1,438	24
29	27	13	REO SPEEDWAGON FIND YOUR OWN WAY HOME		SPEEDWAG	ON/MAILBOAT	123	-18	0.130	8
3)	28	3	ON MY WAY HERE		9	6/19/RCA/RMG	113	0	0.204	-

MOST ADDED	
ARTIST TITLE / LABEL ST	NEW
NATASHA BEDINGFIELD Pocketful Of Sunshine (Phonogenic/Epic) KBIG, KTSM, WAHR, WCDV, WJBR, V WLHT, WMGV, WWFS	9 ,8XLV
DAVID COOK The Time Of My Life (19/RCA/RMG) KKMY, KRWM, WASH, WJBR, WLRQ, WRAL	6
FOREIGNER Too Late (Atlantic/Rhino) KWAV, WHLG, WLHT, WSPA, WTCB,	6 WYJB
JOURNEY After All These Years (Nomota) KMGL, KTDY, KVKI, WCDV, WLRQ	5
JORDIN SPARKS DUET WITH CHRIS BROWN No Air (19/Jive/Zomba) KWAV, WJXB, WMGS, WMGV, XM The Blend	5
HILARY MCRAE Every Day (When Will You Be Mine) (Hear/CMG) WJXB, WSHH, WTCB, WTFM, WZID	5
NELLY FURTADO FEAT. KEITH URBAN In God's Hands (Geffen/Interscope) WFPG, WMJY, WVBW	3
ROOM FOR TWO Roots Before Branches (Curb/Warner Bros.) KMGA, WDEF, WTVR	3
ADDED AT	0.7

ADDED AT WHUD
Newburgh, NY
OM/PD: Steven Petrone APD/MD: Tom Furci
George Michael With Paul McCartney, Heal The Pain, O
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			F	RECUR	REN	TS
THIS WEEK	ARTIST TITLE / IMPRINT / PROMOTION LABEL	1) NIELSEN BDS CERTIFICATIONS	PL TW	AYS LW	THIS WEEK	ART TITLI
1	DAUGHTRY HOME (RCA/RMG)	n <sup>4</sup>	928	1041	6	NAT
2	PINK WHO KNEW (LAFACE/ZOMBA)	n <sup>4</sup>	852	901	7	DAN BAD D
3	PLAIN WHITE T'S HEY THERE DELILAH (FEARLESS/HOLLYWOOD)	n <sup>4</sup>	845	759	8	JOH
E	GWEN STEFANI FEATURING AKON THE SWEET ESCAPE (INTERSCOPE)	n <sup>5</sup>	824	711	9	NICI FAR A
Ę	THE FRAY HOW TO SAVE A LIFE (EPIC)	116	765	643	10	CAR BEFOI

ARTIST	II NIELSEN BDS	PL.	AYS
TITLE / IMPRINT / PROMOTION LABEL	CERTIFICATIONS	TW	LW
NATASHA BEDINGFIELD UNWRITTEN (EPIC)	n <sup>6</sup>	749	782
DANIEL POWTER BAD DAY (WARNER BROS.)	115	718	670
JOHN MAYER WAITING ON THE WORLD TO CHANGE (AWARE/CDLUI	мВіA)	630	754
NICKELBACK FAR AWAY (ROADRUNNER/ATLANTIC/LAVA)	n <sup>5</sup>	625	610
CARRIE UNDERWOOD BEFORE HE CHEATS (ARISTA/ARISTA NASHVILLE/RM	G) I16	623	632

N	EW ANI	O ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAY5 /GAIN
KID ROCK All Summer Long (Top Dog/Atlantic) TOTAL STATIONS:	99/24	HILARY MCRAE Every Day (When Will You Be M (Hear/CMG) TOTAL STATIONS:	62/12 line)
NEIL DIAMOND Pretty Amazing Grace (Columbia)	98/16	GAVIN DEGRAW In Love With A Girl (J/RMG)	53/24
TOTAL STATIONS:	16	TOTAL STATIONS:	4
MATCHBOX TWENTY These Hard Times (Melisma/Atlantic)	95/6	MINDI ABAIR Stars (Peak/CMG)	53/2
TOTAL STATIONS:	13	TOTAL STATIONS:	13
KARMINA The Kiss (CBS)	75/16	MICHAEL DAMIAN Getting So Much Better (Caption)	51/2
TOTAL STATIONS:	16	TOTAL STATIONS:	9
CHRIS BROWN With You (Jive/Zomba)	71/11	GREG MEDORO Imagining You (Odds On)	43/0
TOTAL STATIONS:	7	TOTAL STATIONS:	10

+289	<b>DAVID COOK</b> The Time Of My Life (19/RCA/RMG) WRVR +23, KCKC +23, WSNE +20, KESZ +17, WBEB +12, WJBR +11, KXLT +10, WHOM +9, WSRS +8, WSPA +7	
+277	JOHN MAYER  Say (Aware/Columbia)  WLTW +14, W+10M +12, KKMY +17, WALK +9, WJBR +9, KCKC +9, KMCA +9, WFPG +9, WMCC +9, WEZF +9	
+99	NATASHA BEDINGFIELD  Pocketful Of Sunshine (Phonogenic/Epic) WSNE +21, WBEB +15, WAHR +12, WJBR +9, KBIG +8, WALK +8, KKCW +7, WKJY +6, WHUD +6, WCDV +4	
+95	JORDIN SPARKS DUET WITH CHRIS BROWN No Air (19/Jive/Zomba) WSNE +20, WSRS +13, KESZ +11, XBLN +10, WLTJ +7, WLEV +6, WKLY +4, KTSM +4, KUDL +4, WWFS +3	

MOST INCREASED **PLAYS** 

FOR WEEK ENDING JUNE 22, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
102 AC, 27 Canada AC and 24 Canada hot AC stations are electronically monitored by Nielsen
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TIMBALAND FEAT. ONEREPUBLIC Apologize (Mosley/Blackground/Interscope) KBAY +13, WBEB +13, KCKC +7, WFPG +6, KKCW +6, KMXZ +6, WKJY +6, KBEE +6, WMCN +5, WGSY +4

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► KATY PERRY MATCHES THE MARK FOR HIGHEST DEBUT OF THE YEAR AT HOT AC, AS HER TOP FIVE CHR/TOP 40 SMASH "I KISSED A GIRL" BLASTS IN AT NO. 29 (UP 203 PLAYS) WITH MOST ADDED HONORS. IN JANUARY, DAUGHTRY LAUNCHED AT THE SAME SPOT WITH "FEELS LIKE TONIGHT."

	THIS WEEK	LAST WEEK	WEEKS		NIELSEN BDS	PLA TW	\ <b>Y</b> S +/-	AUDIE!	
THELSURE POWERF   S   4   3 DOORS DOWN   UNIVERSAL REPUIRED   S   23   ONORS DOWN   UNIVERSAL REPUIRED   S   25   ONORS DOWN   UNIVERSAL REPUIRED   S   25   ONORS DOWN   UNIVERSAL REPUIRED   S   26   ONORS DOWN   UNIVERSAL REPUIRED   S   26   ONORS DOWN   UNIVERSAL REPUIRED   S   ON REPUIRED   S   ON REPUIRED   S   ONORS DOWN   UNIVERSAL REPUIRED   S   ON R	1		12		NO. 1(5 WKS) 11 <sup>2</sup> 位 SYCO/J/RMG	<b>304</b>	0	16.654	1
1	2	2	24			2628	-107	13.083	2
3	3	5	14			<b>2</b> 561	+133	11.688	4
33   SALES	4	3	23			2531	+3	11.608	5
FIRALIZE   UNIVERSAL REPUBLIC   2319   4-10.0333   9	5		33			2364	-125	11.753	3
19   NILDREWTHARE   JANUE   250   9   10   10   10   10   10   10   10	6	1	23			2363	+48	10.845	7
10   NATASHA BEDINGFIELD   PHONOCENCIPIC   ZD99   +208   0.168   8	7	6	19			<b>=319</b>	-8	10.033	9
10   15   4   COLDPLAY   MOST INCREASED PLAYS   EIBN -5440   9.310   II     10   15   4   COLDPLAY   WALANDA   MOST INCREASED PLAYS   EIBN -5440   9.310   II     10   12   13   SORRY   SORRY   ELEVIS SEVENIALIZATIC REP   1396   -101   9.566   10     12   13   JORDIN SPARKS DUET WITH CHRIS BROWN   11/2   1488   55   7.883   12     13   19   28   MARDOON S   MOST TOO HOW WITHOUT WITH CHRIS BROWN   11/2   1488   55   7.883   12     15   19   CAVIN POSSDALE   MOST TOO HOW WITHOUT WITH CHRIS BROWN   11/2   1492   20     15   16   17   THE LAST COODNIGHT   VIRION CAPITOL   1426   -36   4.458   21     16   22   4   DAVID COOK   SIRVE   MERCURYIDADIC   1387   -42   5.469   15     17   15   DUFFY   MERCURYIDADIC   1387   -42   5.469   15     18   19   13   JASON MRAZ   MERCURYIDADIC   1387   -42   5.469   15     18   19   13   JASON MRAZ   MERCURYIDADIC   1587   -42   5.489   15     19   22   9   KILD ROCK   AIRPOWER   TOP DOCURTANTIC   160   -237   4.985   19     20   18   14   VALE NAIM   TOT OUT TRADUCTANTIC   160   -237   4.985   19     21   22   13   MADONNA FEATURING JUSTIN TIMBERILAKE   MIRRIED REPORTED SET   5.5098   18     22   23   13   MADONNA FEATURING JUSTIN TIMBERILAKE   MARWER BROS   5.55   5.156   17     23   25   7   SARA BARREILLES   MARWER BROS   5.55   5.156   17     24   25   6   MAROON 5 FEATURING RIHANNA   ASMOCTONE/INTERSORPE   252   -331   1.306   28     25   7   SARA BARREILLES   MARWER BROS   5.50   5.50   5.156   17     26   7   SARA BARREILLES   MARWER BROS   5.50   5.50   5.156   17     26   7   SARA BARREILLES   MARWER BROS   5.50   5.50   5.50   5.156   17     27   29   7   NEWTON FAULKNER   ASMOCTONE/INTERSORPE   252   -331   1.306   28     26   7   SARA BARREILLES   MARWER BROS   5.50   5.	8	8	44			<b>2</b> 104	-153	11.443	6
10   15   4   COLDPIAY   MOST INCREASED PLAYS   10   10   11   10   9   37   SUCKCHERRY   112   1396   1-01   9.566   10   10   10   12   13   10   28   MAROON 5   SORRY   ELEVENSEVENATICATION PROPERTY   1248   55   7.883   12   13   10   28   MAROON 5   MOST OF ONE WITHOUT YOU   ASMOCTOBENITERSCOPE   1705   -194   7.604   13   13   10   28   MAROON 5   MOST OF ONE WITHOUT YOU   ASMOCTOBENITERSCOPE   1463   -112   4.921   20   15   16   17   THE LAST GOODNIGHT   WISCINCAPITOL   1426   -36   4.458   21   17   17   17   18   18   18   18   1	9	1	10		PHONOGENIC/EPIC	2099	+208	10.168	8
1   9   5   5   5   5   5   5   5   5   5	10	15	4	COLDPLAY		1918	+540	9.310	n
10   28   MARCON 5   MARCON 5   MARCON 5   MARCON 6   MARCON 5   MARCON 6	n	9	37			1396	-101	9.566	10
13   10   28   MAROON S   AAMOCTONE/INTERSCOPE   1705   -194   7.604   13     14   15   9   GAVIN POSSDALE   IDENTIFICATION   IDENTIFICATION	12.	12	13			1748	+5	7.883	12
15   9   10   17   THE LAST GOODNIGHT   1426   -36   4,458   21   15   16   17   THE LAST GOODNIGHT   17   17   18   19   127   6,952   14   17   19   19   19   19   19   19   19	13	10	28	MAROON 5		1705	-194	7.604	13
Solution   State BAUTRUL   S	14	15	9			1463	+112	4.921	20
19   19   15   15   15   15   15   15	15	le	17	THE LAST GOODNIGHT		1+26	-36	4.458	21
18   19   13   JASON MRAZ   ATLANTICIRAP   B51   +135   5.393   16     19   22   9   KIL ROCK   AIRPOWER   TORDOCATLANTIC   160   +237   4.985   19     20   18   14   VAEL NAIM   TOTOUTARDATLANTIC   1835   -202   5.098   18     21   25   10   PANIC AT THE DISCO   NIKEN THE AFTERIOON   DECAYDANCE-FUELD BY RAMENIRAP   540   +37   3.512   22     22   23   13   MADON NA FEATURING JUSTIN TIMBERLAKE   WARNER BROS   935   -65   5.156   17     23   25   15   THE SPILL CANVAS   WARNER BROS   465   5.156   17     24   25   6   MARON NA FEATURING RIHANNA   FINEVER SET YOUR FARE ACIAN   ASMOCTONE/INTERSCOPE   E38   +106   3.479   23     25   7   SARA BAREILLES   STAR BAREILLES   STAR BAREILLES   STAR BALLARDINOME   ASMOCTONE/INTERSCOPE   525   +97   1.430   27     27   29   7   NEWTOH FAULKNER   ASMOCTONE/INTERSCOPE   225   +97   1.430   27     29   NEW HISSED AGRIE   MOST ADDED   CAPITOL   360   +202   1.911   25     30   35   8   ANNA NALICK   SHIRE	16	20	4			<b>14</b> 19	+272	6.952	14
19   22   9   KID ROCK   AIRPOWER   TOPODGATANTIC   160   +237   4,985   19   19   19   19   19   19   19   1	17	la.	15		MERCURY/IDJMG	1387	+42	5.489	15
19   22   9	18	19	13		ATLANTIC/RRP	<b>1</b> 851	+135	5.393	16
12   13   NEW SQUL	19	22	9			160	+237	4.985	19
13	20	12	14			1935	-20⊋	5.098	18
## AMMUTES WARNER BROS. \$33 -63 5,136 17  ## AMMUTES ALL OVER YOU ONE ELEVEN/SIRE/REPRISE \$05 +56 2,667 24  ## AMMOON S FEATURING RIHANNA AMMOCTONE/INTERSCOPE E38 +106 3,479 23  ## AMMOON S FEATURING RIHANNA AMMOCTONE/INTERSCOPE E38 +106 3,479 23  ## AMMOON S FEATURING RIHANNA AMMOCTONE/INTERSCOPE E38 +106 3,479 23  ## AMMOON S FEATURING RIHANNA AMMOCTONE/INTERSCOPE E52 +31 1,306 28  ## AMMOON S FEATURING RIHANNA AMMOCTONE/INTERSCOPE E52 +31 1,306 28  ## AMMOON S FEATURING RIHANNA AMMOCTONE/INTERSCOPE E52 +31 1,306 28  ## AMMOON S FEATURING RIHANNA AMMOCTONE/INTERSCOPE E52 +31 1,306 28  ## AMMOON S AMMOON S AMMOON S S S S S S S S S S S S S S S S S S	21	25	10		DECAYDANCE/FUELED BY RAMEN/RRP	540	+37	3.512	22
ALL OVER YOU	22	2	13			935	-65	5.156	17
SARA BAREILLES   SARA BAREILES   SARA BAREILLES   SARA BAREILLES   SARA BAREILLES   SARA BARAILES   SARA BAREILLES   SARA B	23	2.	15		ONE ELEVEN/SIRE/REPRISE	<u>\$05</u>	+56	2.667	24
BOTTLEIT UP   EPIC   2-52   5-71   1.506   2-8	24	25	6			£38	+10€	3.479	23
29   S	25	25	7			552	+31	1.306	28
DREAM CATCHME	26	39	5			525	+97	1.430	27
NEW   KATY PERRY   MOST ADDED   250 +202   1.911   25	27	29	7		AWARE/COLUMBIA	<b>~92</b>	+58	0.729	40
IKISSED AGRIL   IKISSED AGRI	28	3.	5		VANGUARD	391	+64	1.178	29
SHINE	29	N	EW			360	+201	1.911	25
SEETHER   SEETHER   SUND-UP   S46   O   1.107   31	30	35	8		EPIĆ	33	+56	0.807	39
## RISE ABOVE THIS   WIND-UP   S48   U   1.07   S1	31	2"	8		MAVERICK/REPRISE	349	-111	0.859	36
1	32	35	6		WIND-UP	346	0	1.107	31
SRP/DEF_JAM/IDJMC	33	37	4		HOLLYWOOD	286	+38	1.010	32
Name	34	36	3			258	+2	1.861	26
STATE   STAT	35	3=	3			258	+13	0.394	-
SAY IT AGAIN	<b>3</b> 6	3	20		BRUSHFIRE/UNIVERSAL REPUBLIC	242	-175	1.007	33
PORK AND BEANS   DCC/GEFFEN/INTERSCOPE   14	57	32	19		HOLLYWOOD	233	-161	0.827	38
SHAKEIT REDINK/RED/COLUMBIA 211 +37 0.665 1 1 2	58	N	EW		DGC/GEFFEN/INTERSCOPE	714	+90	0.485	-
219 +4 1.001 34	39	N	EW		RED INK/RED/COLUMBIA	211	+57	0.689	2
	40	39	2			Z)9	+4	1.001	34

MOST A	ADDED
ARTIST TITLE / LABEL	NEW STATIONS
KATY PERRY I Kissed A Girl (Capitol) KCDU, KHMX, KJMY, K KOSO, KYIS, WJLK, WI WRMF, WTIC, WWMX,	16 (LLC, KMHK, KMXP, (DD, WMC, WQAL, WZPL
COLDPLAY Viva La Vida (Capitol) KALZ, KIOI, KURB, WII WMC, WMTX, WRVE, V	10 NK, WKDD, WKTI, WTSS
DAVID COOK The Time Of My Life (19/RCA/RMG) KALZ, KEZR, KSII, WCI WLNK, WMTX, WTSS	9 DA, WHYN, WKTI,
MAROON 5 FEAT If I Never See Your Fac (A&M/Octone/Interscop KALZ, KSII, KURB, KYI WRQX, WXLO, XM Flig	te Again oe) ⟨Y, WKTI, ₩MGX,
DAUGHTRY What About Now (RCA/RMG) KEZR, KPLZ, KSTZ, KZ	7 ZO, WHBC WMEE,
JON MCLAUGHLI Beating My Heart (Island/IDJMG) KLTG, KMHX, KPEK, K XM Flight 26	
O.A.R. Shattered (Turn The C (Atlantic/RRP) KLLY, KQKQ, KZZU, W	
KID ROCK All Summer Long (Top Dog/Atlantic) KDMX, KFYV, KPLZ, V	/RQX
THE SPILL CANV All Over You (One Eleven/Sire/Repris KALZ, KEZR, KFYV, W	se)
LESLEY ROY I'm Gone, I'm Going (Jive/Zomba) KCDU, KUDD, WINK, V	/PST



**KPLZ** Seattle, WA PD: Kent Phillips APD: Leonard Barokas MD: Alisa Hashimoto

ADDED AT...

Carrie Underwood, Last Name, O Daughtry, What About Now, 0 Duffy, Mercy, 0 Kid Rock, All Summer Long, 0 Rihanna, Take A Bow, 0

FOR REPORTING STATIONS PLAYLISTS GO TO

N	EW ANI	O ACTIVE
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST PLAYS TITLE / LABEL /GAIN
TRISTAN PRETTYMAN Madly (Virgin/Capitol)	203/44	DANITY KANE 130/41 Damaged (Bad Boy/Atlantic)
TOTAL STATIONS:	26	TOTAL STATIONS: 6
DAUGHTRY What About Now (RCA/RMG)	166/39	LESLEY ROY 126/12 I'm Gone, I'm Goneg (Jive/Zomba)
TOTAL STATIONS:	- 11	TOTAL STATIONS: 18
DEATH CAB FOR CUTIE I Will Possess Your Heart (Atlantic)	162/20	MICHAEL BUBLE 109/19 Lost (143/Reprise)
TOTAL STATIONS:	13	TOTAL STATIONS: 7
ADELE Chasing Pavements (XL/Columbia)	139/30	TAYLOR SWIFT 96/2 Our Song (Big Machine/Universal Republic)
TOTAL STATIONS:	25	TOTAL STATIONS 6
O.A.R. Shattered (Turn The Car Around (Everfine/Atlantic/RRP)	135/80 )	HILARY MCRAE 91/8 Every Day (When Will You Be Mine) (Hear/CMG)
TOTAL STATIONS:	15	TOTAL STATIONS. 10

+540 COLDPLAY Viva La Vida (Capitol) KLLY +25, WKTI +25, WJLK +2 , WINK +20, KIOI +20, WWMX +19, KALZ +19, WKDD +9, WZPL +19, WCDA +17 +272 DAVID COOK The Time Of My Life 19/RCA/RMG)
WKT1+23, KJMY+21, KPEK+2\_ KZZD+18, WTMX+17,
KLTG+15, WPTE+13, WMTX+15 KEZR+11, KALZ+11 +237 KID ROCK All Summer Long (Top Dog/Atlantic)
KDMX +3Q, WKRQ +21, WCDA +21, KQKQ +19, WTIC +16,
KFYV +15, WQAL +14, WTMX +14, WRMF +13, WXMA +12 NATASHA BEDINGFIELD

Pocketful Of Sunshine (Phonogenia/Epic)
WBMX +24, WTIC +23, WKRQ +22, WMYX +20, WTMX +16,
WQAL +14, WOMX +12, KFBZ +2, SIPL +10, KCIX +8 +208 +203 KATY PERRY I Kissed A Girl (Capitol) WZPL +22, WWMX +21, KOSO +20, WPLJ +18, WKDD +16, KHMX +15, WTIC +14, WQAL +13 KMXP +10, KZZO +9

MOST INCREASED **PLAYS** 

FOR WEEK ENDING JUNE 22, 2008 FOR WEEN ENDING JUNE 22, 2008 LEGEND: See legend to charts in charts section for rules and symbol explanations. 82 hot AC stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2008 Nielsen Business Media, Inc. All rights reserved.



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NATASHA BEDINGFIELD ASCENDS TO THE TOP OF THE CANADA HOT AC LIST FOR THE FIRST TIME, AS "POCKETFUL OF SUNSHINE" RISES 2-1. FOR MORE ON THE SINGER, SEE THE SPIN (PAGE 25).

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WMYX/Milwaukee, WI3

KSTP/Minneapolis, MN\*

OM: Brian Kelly PD: Mike Nelson

PD: Leighton Peck APD/MD: Jill Roer

KOSO/Modesto, CA\*

WJLK/Monmouth, NJ\* OM/PD: Lou Russo MD: Steve Ardolina

KCDU/Monterey, CA\* OM/PD: Kenny Allen

WGMT/Montpelier, VT

WPLJ/New York, NY\*

PD/MD: Steve Nichols

APD: Jeff Garfield

OM: Tom Cuddy PD: Scott Shannon MD: Tony Mascaro

WPTE/Norfolk, VA\*

KYIS/Oklahoma City, OK\* OM/PD: Chris Baker MD: Cisco

PD: Barry McKay

MD: Heather Branch

WMXO/Olean, NY

KQKQ/Omaha, NE<sup>4</sup>

OM/PD: Nevin Dane MD: Heather Lee

KSRZ/Omaha, NE\*

WOMX/Orlando, FL\*

PD: Jeff Cushman APD: Bobby Smith MD: Laura Francis

KBBV/Oxnard, CA\*

PD: Todd Violette MD: Keli Reynolds

OM: Tom Land PD: J. Pat Miller

MD: Jessica Dol

PD/MD: Chris Hicks

PD: Angie Good APD: John Chimpo

MD: Alicia Pecorino

WKDD/Akron, OH\* OM/PD: Keith Kennedy

WRVE/Albany, NY\* OM/PD: Randy McCarten APD: Kevin Rush MD: Tred Hulse

KPEK/Albuquerque, NM\* PD: Tony Manero MD: Jamie Frye

KDBZ/Anchorage, AK

KMXS/Anchorage, AK

WAYV/Atlantic City, NJ\* PD: Rob Garcia

KAMX/Austin, TX\* APD/MD: Carey Edwards

KLLY/Bakersfield, CA\* OM/PD: E.J. Tyler APD: Erik Fox MD: Darci Dawn

WWMX/Baltimore, MD\* OM: Dave LaBrozzi PD: Greg Carpenter

WLTB/Binghamton, NY OM/PD: Dana Potter APD: Dan Michaels MD: Steve Gilinsky

WMRV/Binghamton, NY OM/PD: Jim Free

KCIX/Boise, ID\* PD/MD: Brent Carey

WBMX/Boston, MA\* PD: Jay Beau Jones APD/MD: Mike Mullaney

WUHU/Bowling Green, KY PD/MD: Brooke Summers

WTSS/Buffalo, NY\* PD: Brian Demay

WHBC/Canton, OH\* PD: Hunter Scott APD/MD: Kayleigh Kriss

WCOD/Cape Cod, MA

OM: Steve McVie PD: Kevin Matthews WLNK/Charlotte, NC\*

PD: Neal Sharpe APD: Anthony Michaels MD: Todd Haller

WTMX/Chicago, IL\* PD: Mary Ellen Kachinske MD: Nikki Chuminatto

WKRO/Cincinnati, OH\* APD: Grover Collins MD: Brian Douglas

WNNF/Cincinnati, OH\* PD: Mark Anderso

WQAL/Cleveland, OH\* PD: Dave Popovich

WBNS/Columbus, OH\* OM/PD: Jay Taylor MD: Sue Leighton

WI NH/Concord (Lakes Region), NH OM: Andy Mack PD: Molly King

KLTG/Corpus Christi, TX\*
OM: Clayton Allen OM: Clayton Allen PD: Chris Roberts

KDMX/Dallas, TX\* MD: Lisa Thomas

WDAQ/Danbury, CT PD/MD: Zach Dillon

WMMX/Dayton, OH\* APD: Shaun Vincent

KALC/Denver, CO<sup>4</sup> PD: Dylan Sprague APD/MD: Sam Hill

KIMN/Denver, CO\* PD: John Roberts MD: Hollywood Henderson

KSTZ/Des Moines, IA\* OM/PD: Scott Allen MD: Jimmy Wright

WDVD/Detroit, MI\* OM/PD: Ron Ha MD: Jesse Addy

KBMX/Duluth, MN PD: Corey Carter

KSII/El Paso, TX\* OM: Courtney Nelson PD: Jerry Kidd

WBQB/Fredericksburg, VA OM/PD: Chris Carmichael

KALZ/Fresno, CA\* OM/PD: Paul Wilson APD: Laurie West

KKPL/Ft, Collins, CO. OM/PD: Mark Callaghan MD: Beano

WINK/Ft. Myers, FL\* PD: Chad Rufer APD: Dave Alexander

WAJI/Ft. Wayne, IN\* OM: Lee Tobin PD: Barb Richards MD: Marti Taylor

WMEE/Ft. Wayne, IN\* OM/PD: Rob Kelley APD/MD: Dave Michaels

**WQLH/Green Bay, WI\*** PD: Jimmy Clark

**WIKZ/Hagerstown, MD** OM/PD: Rick Alexander MD: Jeff Roteman

**WNNK/Harrisburg, PA\*** OM/PD: John O'Dea MD: Denny Logan

WTIC/Hartford, CT\* OM: Steve Salhany PD/MD: Jeannine Jersey

KLAZ/Hot Springs, AR OM/PD: Keith Michaels APD/MD: Aaron Garrett

KHMX/Houston, TX\* OM: Ken Charles PD/MD: Keith Scott

WZPL/Indianapolis, IN\* OM/PD: Scott Sands APD: Kari Johll MD: Dave Decker

KQUR/Laredo, TX

KMXB/Las Vegas, NV\* PD: Justin Chase MD: Brandon Bell

WCDA/Lexington, KY\* OM: Charlie Kend PD: Dale O'Brian MD: Chris Elliott

KURB/Little Rock, AR\* OM/PD: Randy Cain APD/MD: Becky Rogers

WXMA/Louisville, KY\* PD: George Lindsey MD: Katrina Blair

KVLY/McAllen, TX\* PD: Alex Duran APD/MD: Meridee

WMC/Memphis, TN\* OM: Jerry Dean PD: Lance Ballance MD: Jill Bucco

WKTI/Milwaukee, WI\*

KIDI/San Francisco, CA\*

OM/PD: Mike Preston APD: Marcus D. Najera

KEZR/San Jose, CA\*

KRUZ/Santa Barbara, CA\* PD: Matt Stone

KMHX/Santa Rosa, CA\* PD: Danny Wright

Music Choice Adult Top 40/Satellite

Sirius The Pulse/Satellite\*

XM Flight 26/Satellite\*

KPLZ/Seattle, WA\*

KCDA/Spokane, WA\* OM/PD: Robert Harder

KZZU/Spokane, WA\*

WHYN/Springfield, MA\*

KYKY/St. Louis, MO\* PD: Mark Edwards MD: Jen Myers

WQKX/Sunbury, PA PD: Drew Kelly APD: Chad Evans MD: Rob Senter

KFYV/Oxnard, CA\* WMTX/Tampa, FL\* OM: Brian "Big Bear" Davis APD/MD: Maverick OM/PD: Doug Hamand APD/MD: Kurt Schreine

KPSI/Palm Springs, CA

PD: Connie Breeze MD: Bradley Ryan KMXP/Phoenix, AZ\*

OM: Alan Sledge PD: Ron Price MD: Allen Frey

WMGX/Portland, ME\* OM: Chris Mac PD: Randi Kirshbaum APD/MD: Shelly Kincaid

KRSK/Portland, OR\* OM/PD: Clark Ryan MD: Sheryl Stewart

WBWZ/Poughkeepsie, NY PD: Aaron "Dave" McCord MD: Chris Chase

KLCA/Reno, NV\* OM: Bill Schulz PD: Beej Bretz MD: Connie Wray

KZZO/Sacramento, CA\* OM: Byron Kennedy PD: Jeff Z.

WGER/Saginaw, MI PD: Bob Moore

KJMY/Salt Lake City, UT\* OM: Jeff Cochran PD: Rob Boshard

KUDD/Salt Lake City, UT\*

KMYI/San Diego, CA\* PD: Jimmy Steele MD: Jen Sorenson

OM: Michael Erickso PD: Andrew Jeffries

KLLC/San Francisco, CA\* MD: Jayr

PD: Dana Jang MD: Kirk Peffer

MD: Michael Schwah

OM: Kid Kelly PD/MD: Jim Ryan

OM: Jon Zellner PD/MD: Mike Abrams

PD: Kent Phillips APD: Leonard Barokas MD: Alisa Hashimoto

PD: Ken Hopkins

MD: Kevin Johnson

WBOW/Terre Haute, IN PD/MD: Adam Michaels

WWWM/Toledo, OH\*

KLZR/Topeka, KS\* WPST/Trenton, NJ\*

OM/PD: Dave McKay APD/MD: Matt Sneed KLRK/Waco, TX OM: Tom Barfield PD/MD: Dustin Drew

APD: Beth Richards WRQX/Washington, DC\* OM/PD: Kenny King MD: Carol Parker

WRMF/West Palm Beach, FL\* PD: Bob Neumann APD/MD: Amy Navarro

KNIN/Wichita Falls, TX OM: Chris Walters PD: Liz Ryan

KFBZ/Wichita, KS\*

**WINC/Winchester, VA** OM/PD: Jeff Adams APD/MD: Paula Kidwell

WXI O/Worcester, MA\* OM/PD: Jerry McKenna APD/MD: Mary Knight

THIS WEEK	LAST WEEK	WEEKS	ARTIST CANADA AC	PLA	Y5
Æ	3	¥8	TITLE IMPRINT / PROMOTION LABEL	TW	+/-
1	1	16	LEONA LEWIS BLEEDING LOVE SYCO/J/SONY BMG	374	-9
2	2	20	SARA BAREILLES LOVE SONG EPIC/SONY BMG	348	+7
•	6	20	BRYAN ADAMS I THOUGHT I'O SEEN EVERYTHING ◆ BADMAN/UNIVERSAL	308	+19
4	3	24	ALICIA KEYS NO ONE MBK/J/SONY BMG	307	+6
5	5	41	MICHAEL BUBLE LOST ◆ 143/REPRISE/WARNER	291	0
6	7	15	JOHN MAYER SAY AWARE/COLUMBIA/SONY BMG	287	+2
7	8	39	COLBIE CAILLAT BUBBLY UNIVERSAL REPUBLIC/UNIVERSAL	278	-6
8	9	32	TIMBALAND FEAT. ONEREPUBLIC APDLOGIZE MOSLEY/BLACKGROUND/INTERSCOPE/UNIVERSAL	277	-4
9	4	17	NELLY FURTADO FEATURING KEITH URBAN IN GOD'S HANDS ◆ MOSLEY/GEFFEN/UNIVERSAL	274	-18
10	10	37	FEIST 1234 ❖ ARTS & CRAFTS	243	-4
1	12	13	CELINE DION ALONE COLUMBIA/SONY BMG	224	+16
12	11	14	SARAH SLEAN GET HOME • WARNER	214	-3
13	18	13	DUFFY MERCY MERCURY/UNIVERSAL	187	+36
14	13	19	<b>HEDLEY</b> FOR THE NIGHTS I CAN'T REMEMBER ♥  UNIVERSAL	187	-2
15	15	50	FERGIE BIG GIRLS DON'T CRY WILL.I.AM/A&M/INTERSCOPE/UNIVERSAL	177	0
16	14	45	JULLY BLACK SEVEN DAY FOOL   UNIVERSAL	175	-8
17	16	22	SHERYL CROW LOVE IS FREE A&M/INTERSCOPE/UNIVERSAL	160	-2
18	20	8	JULLY BLACK UNTIL I STAY 🔸 UNIVERSAL	144	+11
19	25	3	DIVINE BROWN LAY IT ON THE LINE • WARNER MUSIC CANADA/WARNER	141	+54
20	19	21	MICHAEL MCDONALD (YOUR LOVE KEEPS LIFTING ME) HIGHER AND HIGHER UNIVERSAL MOTOWN/UNIVERSAL	136	0
21	24	4	KREESHA TURNER DON'T CALL MEBABY ♦ EMI	129	+31
22	21	7	DAUGHTRY FEELS LIKE TONICHT RCA/SONY BMG	127	0
23	27	4	INGRID MICHAELSON THE WAY I AM CABIN 24	107	+26
24	32	3	NATASHA BEDINGFIELD POCKETFUL OF SUNSHINE PHONOGENIC/EPIC/SONY BMG	105	+39
25	34	4	GAROU HEAVEN'S TABLE ♦ SONY BMC	103	+38
26	22	21	TAYLOR SWIFT TEARDROPS ON MY GUITAR BIG MACHINE/UNIVERSAL	102	-5
27	23	19	JORDIN SPARKS TATTOO 19/JIVE/SONY BMG	101	+1
28	29	5	THE LOST FINGERS PUMP UP THE JAM ◆ TANDEM	77	0
29	26	7	ROSE LA LISTE EMI	<b>7</b> 5	-7
30	37	3	IMA REVIENS ♦ DIVINE ANGEL	70	+9
×	*	F			

-0	3/	3	IMA REVIENS	DIVINE ANGEL	/0	+9
THIS WEEK	LAST WEEK	WEEKS	CANADA HOT A	vc		
THIS	P.S.	WEE	ARTIST TITLE	IMPRINT / PROMOTION LABEL	TW	4/-
0	2	14	NATASHA BEDINGFIELD POCKETFUL OF SUNSHINE	PHONOGENIC/EPIC/SONY BMG	820	-8
2	1	14	MADONNA FEAT. JUSTIN TIMBERLAKE 4 MINUTES	WARNER BROS./WARNER	776	-70
3	3	12	HEDLEY NEVER TOO LATE .	UNIVERSAL	766	-19
4	5	11	RIHANNA TAKE A BOW	SRP/DEF JAM/UNIVERSAL	703	+2
5	4	20	LEONA LEWIS BLEEDING LOVE	SYCO/J/SONY BMG	647	-10
6	6	16	SIMPLE PLAN YOUR LOVE IS A LIE 💠	LAVA/ATLANTIC/WARNER	645	-5
7	9	12	DUFFY MERCY	MERCURY/UNIVERSAL	588	+5
8	10	14	GAVIN DEGRAW IN LOVE WITH A GIRL	J/SONY BMG	561	+2
9	8	10	KREESHA TURNER DON'T CALL ME BABY 💠	ЕМІ	555	-4
10	7	26	ONEREPUBLIC STOP AND STARE	MOSLEY/INTERSCOPE/UNIVERSAL	475	-9
	17	6	NEW KIDS ON THE BLOCK SUMMERTIME	INTERSCOPE/UNIVERSAL	470	+7
12	11	17	JORDIN SPARKS DUET WITH CHRIS BROWN NO AIR	19/JIVE/SONY BMG	466	-2
13	15	8	3 DOORS DOWN IT'S NOT MY TIME	UNIVERSAL REPUBLIC/UNIVERSAL	455	+5
14	19	10	AVRIL LAVIGNE INNOCENCE 🍁	RCA/SONY BMG	433	+4
15	12	16	CRASH PARALLEL WORLD WE KNOW .	BLACK BOX RECORDINGS/SONY BMG	431	-4
16	13	14	USHER FEATURING YOUNG JEEZY LOVE IN THIS CLUB	LAFACE/SONY BMG	429	+5
	21	6	MAROON S FEATURING RIHANNA IF I NEVER SEE YOUR FACE A	GAIN A&M/OCTONE/UNIVERSAL	419	+4
18	31	3	KATY PERRY I KISSED A GIRL	CAPITOL/EMI	384	+12
19	14	23	DAUGHTRY FEELS LIKE TONIGHT	RCA/SONY BMG	372	-4
20	20	16	BRITNEY SPEARS BREAK THE ICE	JIVE/SONY BMG	369	-2
21)	22	13	STATE OF SHOCK HEARTS THAT BLEED 💠	CORDOVA BAY	368	+3
22	18	22	SARA BAREILLES LOVE SONG	EPIC/SONY BMG	357	-4
23	26	9	COLBIE CAILLAT REALIZE	UNIVERSAL REPUBLIC/UNIVERSAL	349	+5
24	24	4	KARDINAL OFFISHALL FEATURING AKON DANGEROUS .	kOnlive/Geffen/Universal	321	-8
25	27	8	METRO STATION SHAKE IT	RED INK/COLUMBIA/SONY BMG	318	+4
26	16	19	MILEY CYRUS SEE YOU AGAIN	HOLLYWOOD/UNIVERSAL	310	-9
27)	25	6	DANITY KANE DAMAGED	BAD BOY/ATLANTIC/WARNER	305	+7
28	23	24	FABER DRIVE WHEN I'M WITH YOU .	UNIVERSAL REPUBLIC/UNIVERSAL	285	-7
29	30	25	THREE DAYS GRACE NEVER TOO LATE .	JIVE/SONY BMG	283	+19
30	34	5	CHRIS BROWN FOREVER	JIVE/SONY BMG	277	+3

indicates CanCon

JUNE 27, 2008

www.americanradiohistory.com

<sup>\*</sup> Monitored Reporters

# R&R SMOOTH JAZZ

### **FORMAT FOCUS: 30 UNDER 30**



Did a 24-year-old radio junkie actually think, 'Someday I want to get into smooth jazz?'

### 'Wave' Hello To Blake **Florence**

Carol Archer CArcher@RadioandRecords.com

mong the august coterie of luminaries in Edison Media Research's recently released "30 Under 30," there is one whose radio career encompasses two stations in the nation's No. 2 market: Los Angeles. Not a bad place to forge a career, huh? Meet 24-year-old Blake Florence, who, for the last nine months, has held the plum post of APD/MD of CBS Radio's venerable smooth jazz KTWV (the Wave)—and who will soon join the ranks of the Wave's target demo: adults 25+.

He was only 4 and barely out of diapers when the Wave launched smooth jazz as a full-time format in 1987, but his romance with radio reaches back to age 15, where he hung out after school with his cousin, who worked at hot AC KFMB/San Diego. Florence volunteered to screen calls for night jock Michael Steel, whom he revered

as a "rock star." Answering the request line brought the surprise realization that jocks don't choose their own music; rather, it is selected and programmed by someone else who has "thought it out with a theory behind it," he says, and unbeknownst to listeners, like "smoke and mirrors."

The insight proved decisive to Florence. The radio business—especially programming -captured his imagination completely.

From the start, he says, "the PD was the coolest job," with the notion of being responsible for the on-air product.

He first focused on school, attending junior college to study audio technology, where he learned to edit audio and video. In 2002, while still a student, he added to his skill-set a gig as an intern for an events planning company. Then an internship opened in the promotions department at Clear Channel AC KOST under PD Stella Schwartz. He worked with former KOST programming coordinator Courtney Van Ness, producing and scheduling PSAs and volunteering to do everything else.

"Courtney was willing to teach me anything. [She wasn't] one of those people who withheld information," he says.

Then-Clear Channel/L.A. director of AC programming Jhanie Kaye allowed Florence to sit in on staff meetings. AC sister KBIG PD Dave "Chachi" Denes took time to explain ratings.

> Florence realized that to capture a coveted programming post, he would have to rise through the ranks. "Being a programming assistant was the route, so my first realistic goal was to get to that position." He laid out a strategy and was hired as part-time promotions assistant for KOST and AC sister KBIG—with one foot now in the door.

"I learned something, one way or another, from every-

except one APD, who I asked to show me Selector. He said no and I thought he was joking, but when I asked why not, he actually said, 'Because then you could take my job," he recalls. The response floored Florence and motivated him to learn the music scheduling program on his own. "It's kind of like how guys don't like to ask for directions: But 1 just try to be a sponge and soak up what I can, when I can."



### **Turning Point**

Florence was soon promoted to KOST programming coordinator. He already under-

### Rising Through The Ranks

- Get your foot in the door: At 15, Blake Florence answered the request line for hot AC KFMB/San Diego's nighttime show.
- Study to develop skills: Florence studied audio technology in college.
- Deepen skills to support the job and career you want: He interned at an event planning company.
- Work without pay: Florence slipped into programming as promotions assistant at ACs KOST and KBIG/ Los Angeles.
- Ask questions: become a sponge.
- Accept any paid position, despite the wages, even if part-time.
- Be industrious; be indispensable: Florence taught himself Selector and with mastery of that skill, he rose to full-time **KOST** programming coordinator.
- Apply for the gig you want: Florence figured KTWV (the Wave)/Los Angeles PD Paul Goldstein might hire someone familiar with smooth jazz instrumentals, as APD and MD. He figured right.--CA

stood most of an APD's responsibilities when Clear Channel/L.A. began to consolidate positions, including APD and MD gigs at KOST and KBIG. The upheaval opened his eyes. "Once I got through it, I realized I still loved radio and waking up every day to come

With an eye toward being an MD, Florence expanded his relationships within the cluster. In August 2007, he saw a job posting for the APD/ MD position at the Wave in Los Angeles. He knew of KTWV PD Paul Goldstein's reputation as a format veteran and was familiar with the station, which he had monitored to detect Selector sound codes. Florence was determined to meet Goldstein, whether or not he got the jobwhich, triumphantly, he did.

Goldstein recalls, "Blake had everything I was looking for, including killer Selector skills. He is an absolute gem to work with and always two steps ahead. His excellent programming instincts, top organizational skills, graceful way with people and superior work ethic help make him an asset to the Wave."

Musically, there is often a steep learning curve when one joins a new format. While Florence's personal tastes run more toward alternative rock-Tool, Bad Religion, Pennywise and Faction—he doesn't have preconceived notions. "I'm open and I'm not afraid to ask a lot of questions. I learn so much from Paul," he says. He's also learning to appreciate the smooth jazz genre: David Benoit's new CD "Heroes" is among his current favorites.

### The Station In His Head

While it is imperative that radio get in touch with younger listeners, doing so successfully may not depend on a programmer's age.

"I like to think that 15 years from now" -at 39-"I can still attract younger listeners. If you're in-demo, that can help spark ideas, but you still need to execute them, and we need people willing to take time to figure that out." You don't have to live in the demo to do so, Florence says.

He believes budget cuts may actually stimulate programmers to develop creative new ideas. Like many young radio people, an as-yet-untried station exists in his imagination, one born of new technology in which listeners have multiple options to design playlists and buy the music they want, when they want. It would integrate a request-based format via the Internet and/or text messaging. Florence says, "I've seen programs that are doing some cool Web page requests for a specific daypart or hour, and I've seen stations that have done it for a day or a weekend. With the right technology in place, a listener- controlled station could be a huge success."-CA

# SMOOTH JAZZ

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▶ BONEY JAMES TAKES THE CHART'S LARGEST POSITION JUMP (28-20) WITH "THE WAY SHE WALKS (UP 44 PLAYS). THE SONG IS THE FIRST TO CROSS THE AIRPOWER THRESHOLD IN AS QUICKLY AS TWC WEEKS SINCE BRIAN CULBERTSON'S "ALWAYS REMEMBER" IN THE APRIL 11 ISSUE.

	THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	11 NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL, TW	4YS +/-	AUDIE MILLIONS	
	1	1	23	JESSY J TEQUILA MOON	NO. 1(7 WKS) PEAK/CMG	433	+6	4.042	1
1	2	2	22	CHRIS STANDRING LOVE & PARAGRAPHS	ULTIMATE VIBE	396	-30	3.498	2
1	3	3	13	BRIAN CULBERTSON ALWAYS REMEMBER	GRP/VERVE	355	-7	3.409	3
	4	4	30	CHUCK LOEB WINDOW OF THE SOUL	HEADS UP	354	-8	2.636	8
	9	5	22	KENNY G SAX-D-LOCO	STARBUCKS/CONCORD/CMG	348	0	2.893	6
	6	7	17	THE SAX PACK FALLIN' FOR YOU	MOST INCREASED PLAYS SHANACHIE	334	+50	2.982	5
1	7	8	20	NORMAN BROWN POP'S COOL GROOVE	PEAK/CMG	265	-6	2.047	11
i	8	6	26	PAUL BROWN OL'SKOOLIN'	PEAK/CMG	265	-37	1.730	16
	9	10	14	JESSE COOK CAFE MOCHA	COACH HOUSE/KOCH	254	+7	3.405	4
	10	11	20	MARCUS MILLER FEAT	TURING CORINNE BAILEY RAE 3 DEUCES/CMG	229	-6	1.975	14
	0	14	11	WAYMAN TISDALE THROWIN' IT DOWN	RENDEZVOUS	228	+33	2.246	9
	12	13	16	MINDI ABAIR SMILE	PEAK/CMG	224	+8	2.028	12
	13	9	27	EUGE GROOVE	NARADA JAZZ/CAPITOL	221	-33	2.827	7
	14	16	16	JOHN LEGEND EACH DAY GETS BETTER	G.O.O.D./COLUMBIA	208	+29	1.629	18
100	15	12	34	EVERETTE HARP OLD SCHOOL	SHANACHIE	196	-27	1.572	19
	16	17	10	EARL KLUGH DRIFTIN'	КОСН	183	+14	1.747	15
Ī	17	22	3	MICK HUCKNALL FARTHER UP THE ROAD	AIRPOWER ATCO/RHINO	144	+24	2.004	13
	18	18	6	DAVID BENOIT HUMAN NATURE	PEAK/C <b>M</b> G	143	+5	2.098	10
	19	20	6	ERIC DARIUS GOIN' ALL OUT	BLUE NOTE/CAPITOL	134	+10	1.311	21
	20	28	2	BONEY JAMES THE WAY SHE WALKS	AIRPOWER CONCORD/CMG	115	+44	1.656	17
Ĭ	21	21	14	ALICIA KEYS LIKE YOU'LL NEVER SEE ME AGAIN	37	114	-9	1.245	22
	22	23	17	ROBIN THICKE CAN U BELIEVE	STAR TRAK/INTERSCOPE	109	-2	1.150	23
	23	RE-E	NTRY	BOB BALDWIN THIRO WIND	NUCROOVE	91	+5	0.726	28
	24	25	13	SEAL ROLLING	WARNER BROS.	80	-10	0.461	-
	25	26	7	CANDY DULFER BACK TO JUAN	HEAO5 UP	78	-6	0.614	- 1
1	26	27	8	JAY SOTO STAY AWHILE	NUCROOVE	74	-5	0.638	-
	27	24	16	MARC ANTOINE SPOOKY	PEAK/CMG	69	-28	0.863	25
	28	N	EW	PAUL HARDCASTLE MARIMBA	MOST ADDED TRIPPIN'N'RHYTHM	68	+35	0.474	-
	29	N	EW	AL GREEN FEATURING STAY WITH ME (BY THE SEA)		62	+13	0.909	24
	30	N	EW	MELODY GARDOT WORRISOME HEART	VERVE	62	+7	0.368	

		NEW AND A	CTIVE		
ARTIST TITLE / LABEL	AUD / GAIN	ARTIST TITLE / LABEL	AUD / GAIN	ARTIST TITLE / LABEL	AUD / GAIN
NAJEE Out Of A Dream (Heads Up)	51/8	KENNY G  Tango (Starbucks/Concord/CMG)	47/5	U-NAM Keep The Faith (Trippin 'N' Rhythm)	41/0
TOTAL STATIONS:	6	TOTAL STATIONS:	3	TOTAL STATIONS:	5
WARREN HILL La Dolce Vita (Koch)	48/26	NICK COLIONNE Keepin' It Cool (Narada Jazz/Capitol)	47/3	INCOGNITO N.O.T. (Heads Up)	37/21
TOTAL STATIONS:	10	TOTAL STATIONS:	6	TOTAL STATIONS:	5

ARTIST THTLE / LABEL  PAUL HARDCASTLE  Marimba (Trippin 'N' Rhythm) KBZN, Sirius Jazz Cafe, WJJZ, WJZZ  ERIC DARIUS Goin' All Out (Blue Note/Capitol) KIFM, WJJZ, WJZZ  ALICIA KEYS Like You'li Never See Me Again (MBK/J/RMC) KKSF, KYOT  NAJEE  Out Of A Dream (Heads Up) WJZZ, XM Watercolors  JOHN LEGEND Each Day Gets Better (G.O.O.D./Columbia) KKSF  MICK HUCKNALL Farther Up The Road (Atco/Rhino) KBZN  KENNY G Tango (Starbucks/Concord/CMC) KIFM  INCOGNITO N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING Precious (Heads Up) WJZZ  ESPERANZA SPALDING Precious (Heads Up) Sirius Jazz Cafe			
PAUL HARDCASTLE Marimba (Trippin 'N' Rhythm) KBZN, Sirius Jazz Cafe, WJJZ, WJZZ  ERIC DARIUS Goin' All Out (Blue Note/Capitol) KIFM, WJJZ, WJZZ  ALICIA KEYS Like You'll Never See Me Again (MBKJ/JRMC) KKSF, KYOT  NAJEE Out Of A Dream (Heads Up) WJZZ, XM Watercolors  JOHN LEGEND Each Day Gets Better (C.O.D./Columbia) KKSF  JESSE COOK Afe Mocha (Koch) KKSF  MICK HUCKNALL Farther Up The Road (Atco/Rhino) KBZN  KENNY G Tango (Starbucks/Concord/CMG) KIFM  INCOGNITO N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING Precious (Heads Up) WJZZ  ESPERANZA SPALDING  1 Precious (Heads Up)		MOST ADDED	
Marimba (Trippin "N' Rhythm) KBZN, Sirius Jazz Cafe, WJJZ, WJZZ  ERIC DARIUS Goin' All Out (Blue Note/Capitol) KIFM, WJJZ, WJZZ  ALICIA KEYS Like You'li Never See Me Again (MBKJ/JRMG) KKSF, KYOT  NAJEE Out Of A Dream (Heads Up) WJZZ, XM Watercolors  JOHN LEGEND Each Day Gets Better (C.O.O.D./Columbia) KKSF  JESSE COOK Cafe Mocha (Koch) KKSF  MICK HUCKNALL Farther Up The Road (Atco/Rhino) KBZN  KENNY G Tango (Starbucks/Concord/CMG) KIFM  INCOGNITO N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING Precious (Heads Up)	,	TITLE / LABEL STAT	
Goin' All Out (Blue Note/Capitol) (KIFM, WIJZ, WJZZ  ALICIA KEYS  Like You'll Never See Me Again (MBK/J/RMC) (KSF, KYOT  NAJEE  Out Of A Dream (Heads Up) WJZZ, XM Watercolors  JOHN LEGEND  Each Day Gets Better (G.O.O.D./Columbia) KKSF  JESSE COOK  Cafe Mocha (Koch) (KOch) (KSF)  MICK HUCKNALL 1 Farther Up The Road (Atco/Rhino) KBZN  KENNY G Tango (Starbucks/Concord/CMG) KIFM  INCOGNITO N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING 1 Precious (Heads Up)		Marimba (Trippin 'N' Rhythm)	4
Like You'll Never See Me Again (MBK/J/RMG) KKSF, KYOT  NAJEE  Out Of A Dream (Heads Up) WJZZ. XM Watercolors  JOHN LEGEND  Each Day Gets Better (G.O.O.D./Columbia) KKSF  JESSE COOK  Cafe Mocha (Koch) KKSF  MICK HUCKNALL Farther Up The Road (Atco/Rhino) KBZN  KENNY G  Tango (Starbucks/Concord/CMG) KIFM  INCOGNITO N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING Precious (Heads Up)		Goin' All Out (Blue Note/Capitol)	3
Out Of A Dream (Heads Up) WJZZ XM Watercolors  JOHN LEGEND Each Day Gets Better (G.O.D.D./Columbia) KKSF  JESSE COOK Cafe Mocha (Koch) KKSF  MICK HUCKNALL Farther Up The Road (Atco/Rhino) KBZN  KENNY G Tango (Starbucks/Concord/CMC) KIFM  INCOGNITO N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING Precious (Heads Up)		Like You'll Never See Me Again (MBK/J/RMG)	2
Each Day Gets Better (C.O.D.D./Columbia) KKSF  JESSE COOK 1 Cafe Mocha (Koch) KKSF  MICK HUCKNALL Farther Up The Road (Atco/Rhino) KBZN  KENNY G Tango (Starbucks/Concord/CMG) KIFM  INCOGNITO N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING Precious (Heads Up)		Out Of A Dream (Heads Up)	2
Cafe Mocha (Koch) (Koch) (KSSF)  MICK HUCKNALL Farther Up The Road (Atco/Rhino) (KBZN)  KENNY G 1 Tango (Starbucks/Concord/CMG) (KIFM)  INCOGNITO 1 N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING 1 Precious (Heads Up)		Each Day Gets Better (G.O.O.D./Columbia)	1
Farther Up The Road (Atco/Rhino) KBZN  KENNY G 1 Tango (Starbucks/Concord/CMG) KIFM  INCOGNITO 1 N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING 1 Precious (Heads Up)		Cafe Mocha (Koch)	1
Tango (Starbucks/Concord/CMG) KIFM  INCOGNITO N.O.T. (Heads Up) WJZZ  ESPERANZA SPALDING Precious (Heads Up)		Farther Up The Road (Atco/Rhino)	1
N.O.T. (Heads Up) WJZZ ESPERANZA SPALDING 1 Precious (Heads Up)		Tango (Starbucks/Concord/CMG)	1
Precious (Heads Up)		N.O.T. (Heads Up)	1
		Precious (Heads Up)	1

VEEK	AST WEEK	ART	SMOOTH JAZZ INDICATOR		
THIS WEEK	LAST	WEEKS ON CHART	ARTIST TITLE IMPRINT / PROMOTION LABEL	PL/ TW	4/-
1	1	11	EARL KLUGH DRIFTIN' KOCH	180	-3
2	2	9	BRIAN CULBERTSON ALWAYS REMEMBER GRP/VERVE	165	0
3	4	25	JESSY J TEQUILA MDON PEAK/CMG	153	-4
4	3	10	WAYMAN TISDALE THROWIN' IT DOWN RENDEZVOUS	145	-13
5	5	21	KENNY G SAX-O-LOCO STARBUCKS/CONCORD/CMG	139	-4
6	6	16	GERALD VEASLEY SLIP N SLIDE HEADS UP	138	-4
0	11	8	BONEY JAMES THE WAY SHE WALKS CONCORD/CMG	135	+14
8	10	8	CANDY DULFER BACK TO JUAN HEADS UP	134	+7
9	7	17	SAX PACK FALLIN' FOR YOU SHANACHIE	131	-4
10	8	21	NORMAN BROWN POP'S COOL GROOVE PEAK/CMG	129	-5
1	14	19	MARCUS MILLER FEAT. CORINNE BAILEY RAE FREE 3 DEUCES/CMG	120	+3
12	13	7	GAIL JHONSON PEARLS NU GROOVE	117	0
B	16	8	DAVID WELLS FRIDAY AFTERNOON NUANCE	115	0
12	19	3	ERIC DARIUS GOIN' ALL OUT BLUE NOTE/CAPITOL	114	+9
15	12	10	MATT MARSHAK I'M ON FIRE NUANCE	113	-7
16	22	5	DAVID BENOIT HUMAN NATURE PEAK/EMG	110	+7
1	18	16	MINDI ABAIR SMILE PEAK/EMG	110	+3
18	23	13	SOUL BALLET DA DA DIAMONDS ARTIZEN	106	+4
0	24	3	GERALD ALBRIGHT KNOCK ON WOOD PEAK/CMG	105	+5
20	28	2	LAWSON ROLLINS FEAT, FLORA PURIM INFINITA INFINITA/BAJA/TSR	101	+10
21	9	18	STEVE OLIVER FEAT. WARREN HILL ON THE UPSIDE SOM	101	-27
22	2	10	JESSE CODK CAFE MOCHA KOCH	99	-4
23	29	3	NAJEE OUT OF A DREAM HEADS UP	97	+7
24	20	9	JAY SOTO STAY AWHILE NUCROOVE	97	-8
25	-	EW	KEN NAVARRO DADDY-O POSITIVE	94	+7
26		17	BOB BALDWIN THIRD WIND NUCROOVE	94	+1
27	15	16	JIMMY SOMMERS FEAT, BRIAN CULBERTSON KICKIN' IT GEMINI	94	-22
28	TE	14	DWAYNE KERR SMOOTH DMANNS	93	-22
.29	26	17	SEKOU BUNCH TAKE 5/IN THREE TRIPPIN 'N' RHYTHM	92	-2
30	68	EW	PAUL HARDCASTLE MARIMBA TRIPPIN 'N' RHYTHM	90	+19
		1	\	20 9 20	

FOR REPORTING STATIONS PLAYLISTS GO TO:

WIIZ97/5

MOST INCREASED PLAYS

+50 THE SAX PACK Fallin' For You (Shanachie)
WJJZ +17, WJZZ +13, WVMV +10, WLOQ +7, KIFM +4,
WSJT +4, KKSF +3, WNUA +2, KYOT +2, WDSJ +1 +44 BONEY JAMES The Way She Walks (Concord/CMG)
WLOQ +12, KTWV +11, WJJZ +9, KBZN +6, WVMV +6,
WNWV +1, KIFM +1 +35 PAUL HARDCASTLE Marimba (Trippin 'N' Rhythm) KWJZ +10. SJJC +6, WJZZ +5, KBZN +5, KSSJ +1, XWRC +1, KKSF +1, KYOT +1, WOSJ +1, WJJZ +1 +33 WAYMAN TISDALE Throwin' It Down (Rendezvous)
KWJZ +15, KSSJ +3, WDSJ +3, WNUA +2, WLVE +2,
SUC +1, KRVR +1, KBZN +1, KTWV +1, WSJW +1 JOHN LEGEND Each Day Gets Better (G.O.O.D./Columbia) KRVR +5, WNUA +3, WDSJ +2, KBZN +2, WLOQ +2, SUC +2, WLVE +1, KYOT +1, WLUZ +1, WNWV +1

FOR WEEK ENDING JUNE 22, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.

Timooth jazz stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week, Indicator chart comprised of 16 reporters.

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### SMOOTH JAZZ REPORTERS

WJZZ/Atlanta, GA\* OM: Steve Hegwood PD/MD: Dave Kosh

WEAA/Baltimore, MD PD: Sandi Mallory APD/MD: Marcellus "Bassman' Snepard

WVSU/Birmingham, AL OM/PD: Andy Parrish

WNUA/Chicago, IL\* OM/PD: Darren I MD: Rick O'Dell

WNWV/Cleveland, OH\* CM/PD: Bernie Kimble

WDSJ/Dayton, OH\* OM/PD: Jeff Stevens

WVMV/Detroit, MI\* OM/PD: Tom Sleeker MD: Sandy Kovach

WZJZ/Ft, Myers, FL OM: Louis Kaplan APD/MD: Randi Bachman

WSBZ/Ft. Walton Beach, FL PD: Mark Carter MD: Mark Edwards

WSJW/Harrisburg, PA\* PD/MD: Paul Scott

WQTQ/Hartford, CT PD/MD: Stewart Stone

**KPVU/Houston, TX** PD: Larry Coleman

KJLU/Jefferson City, MO OM: Mike Downey PD/MD: Dan Turner APD: LaVaughn Wilson

KOAS/Las Vegas, NV\* OM/PD: Duncan Payton MD: Lynn Briggs

KUAP/Little Rock, AR PD/MD: Michael Neilums

KSBR/Los Angeles, CA OM/PD: Terry Wedel MD: Vienna Yip

KTWV/Los Angeles, CA\* PD: Paul Goldstein APD/MD: Blake Florence

WGRV/Melbourne. FL PD/MD: Randy Bennett APD: Jan Julian

WLVE/Miami, FL\* OM/PD: Rich McMillan

KRVR/Modesto, CA\* OM/MD: Doug Wulff PD: James Bryan

WVAS/Montgomery, AL OM: Candy Capel MD: Jay Holcey

WHOV/Norfolk, VA PD: Kevin "The Moose" Anderson

WLOQ/Orlando, FL\* PD: Paul Lavoie APD: Brian Morgan MD: Patricia James

ADDED AT...

**WJJZ** 

Philadelphia, PA

Paul Hardcastle, Marimba, 1 Eric Darius, Goin' All Out, 0

W117/Philadelphia, PA\* PD: Michael Tozzi MD: Frank Childs

KYOT/Phoenix, AZ\* PD: Smokey Rivers APD/MD: Angie Handa

KSSJ/Sacramento, CA\* PD/MD: Lee Hansen

KBZN/Salt Lake City, \_IT\*
OM/PD: Dan Jesson

KIFM/San Diego, CA\* PD: Mike Vasquez APD: J. Wiedenheimer MD: Kelly Cole

KKSF/San Francisco, C4\* PD/MD: Ken Jones

KJZY/Santa Rosa, CA PD: Gordon Zlot APD/MD: Rob Singleton

DMX Jazz Vocal Blenc. Satellite

PD: Shirlitta Colon
MD: Lynette White

DMX Smooth Jazz/Satellite PD/MD: Rochelle Matthers

Jones Radio Networks/Satellite\* OM/PD: Steve Hibbard APD/MD: Laurie Cobb

Music Choice Smooth Jazz/Satellite APD: Will Kinnally

Sirius Jazz Cafe/Satellite\* OM: Gregg Steele PD: Shirley Maldonado

XM Watercolors/Satellite

**KWJZ/Seattle, WA\*** PD: Carol Handley MD: Dianna Rose

KCOZ/Springfield, MO OM: Jae Jones PD/MD: Jarrett Grogan

WSJT/Tampa, FL\* PD: Ross Block MD: Kathy Curtis

\* Monitored Reporters

## R&R ALTERNATIVE/ACTIVE/ROCK

### **FORMAT FOCUS: 30 UNDER 30**



Meet the alternative/active rock/rock class of 2008

### **Tomorrow's Rock Leaders Today**

Mike Boyle MBoyle@RadioandRecords.com

> dison Media Research's nationwide talent search, "30 Under 30," was launched in 2007 to recognize and help retain promising young broadcasters. In only the second year of the competition, VP of music and programming Sean Ross and his colleagues at Edison Media Research were able to choose from hundreds of nominations.

"We were pleasantly surprised by the wide variety of people and talents represented by this year's nominees," Ross says, "and also by seeing so many new names at a time when new talent is crucial to our industry."

Ross adds, "It was very difficult to narrow the field down. We appreciate the thoughtfulness that our nominators brought to this

process, and we're looking forward to seeing everybody in Minneapolis."

The '08 winners are receiving free tuition to year's Conclave Learning Conference in Minneapolis, June 26-29 at the Marriott City



Center Horel, and will be honored during a special luncheon presentation June 28.

Among the alternative, active rock and rock formats, this year's "30 Under 30" honorees include James "Doubledown" Howard, PD at Clear Channel active rock WXTB/Tanipa, rock KYRK/New Orleans and alternative WTZB/Sarasota, Fla.; Marisa Magnatta, associate producer of Greater Media active rock WMMR/Philadelphia's "The Preston & Steve Show"; Courtney Quinn, PD/MD/midday host at Communications active rock WLZX/Springfield, Mass.; and Chris Thomas, PD/midday host for Wilks Broadcasting rock WLVQ/Columbus, Ohio.

How are these young whippersnappers viewing their newfound fame and the state of radio these days?

### **Making The List**

"Honored" and "flattered" is how Magnatta describes her reaction to making the list. She was nominated by PD Bill Weston, who says, "As the associate/technical producer of 'The 'Preston & Steve Show,' Marisa impresses me every day with her ability to manage so many things at once in the middle of a fast-moving show. She is poised, clear-thinking and solution-oriented in a daily maelstrom of activity."

As you would expect from those Clear Channel jesters in Tampa, Doubledown says he was "stoked" to be nominated by his peers, which, he says, "means I have to question the judgment of those who brought my name up."

Meanwhile, a humble Thomas says, "I'm looking forward to meeting the other 29 winners at Conclave. It's a cool opportunity the '30 Under 30' list is giving young people in radio to share our stories.'

WLZX's Quinn says she is feeling "incredulous" about being selected. Explaining that reaction, Quinn adds, "I find it hard to believe that out of the hundreds of individuals under 30 in the industry today, I'm one of the brightest talents, consid-



ering how I fell into this business. Breaking in at [New River Valley Radio Partners] classic rock WBRW, a mom-and-pop operation in Blacksburg, Va., my radio education was what one might call less than formal. I accepted an internship there at the start of my final semester at Virginia Tech and was thrown into the fire with

'l am a bit entertained by some critics constant need to predict when radio will be replaced or overtaken by another form of media technology.'

-Chris Thomas



### **Chris Thomas** First radio job: 1999, nights, KSEZ/Sioux City, Iowa

Current: PD/midday host, WLVQ/Columbus, Ohio

### Marisa Magnatta

First radio job: 2003, behind the scenes on WMMR/Philadelphia morning show Current: Associate producer of "The Preston & Steve Show." WMMR/Philadelphia

### Doubledown

First radio job: 2002, part-time/swing/sales, WJRR/Orlando Current: PD/night host, WXTB/Tampa; PD, KYRK/New Orleans and WTZB/Sarasota

### Courtney Quinn

First radio job: 2001, news anchor, WBRW/Blacksburg, Va. PD/MD/midday host. WLZX, Springfield,

their then-afternoon talent, Robbie Raggs. He was loud, he was crass, he was outrageous, and he was provocative. I was scared shitless."

### The Future's So Bright

You would think that with story after story about declining revenue in radio and resulting industrywide consolidation of positions that this crop of newbies might be discouraged about the future of the business. Oh, how wrong you would be.

"I actually feel great about the future of radio," Doubledown says. "Sure, there are plenty of naysayers out there, but radio is in a good place. We are innovating and stretching our brands across new and exciting vehicles. We are also fighting harder now that competition has become so fierce and competition breeds excellence. If we continue to bring new and, yes, young people into our business, radio will continue to hold a powerful relevancy in our clients' and listeners' lives."

Speaking of stretching radio's brands across new vehicles, Quinn says that while the world is becoming increasingly at-your-fingertips and on-demand, radio will have to digitally intertwine itself and simultaneously find a way to differentiate itself from all the noise. Claiming to be up for the challenge, she says that radio does that "with compelling, local content presented by exciting, entertaining personalities that have something to say and through stellar branding that won't let go of your audience's ears. We do it with out-of-the-box writing, images and ideas that pop. Otherwise, radio will end up like one of a mil-



lion Google advertisements you see but never clickevery single day."

Waving the flag for radio, WLVQ's Thomas says, "It seems like the future of radio has been in the limelight a lot this past couple of years. Questioning the suc-

cess and validity of radio is good in the sense that it keeps our industry on its toes. It shows we are not simply comfortable with things as they stand. We are attentive to the challenges that lie ahead. However, I am a bit entertained by some critics' constant need to predict when radio will be 'replaced' or 'overtaken' by another form of media technology. Radio will stand as a direct gateway to the pulse of each unique community."

WMMR's Magnatta is bullish on HD radio, saying the future of radio lies in attracting younger people. "I think HD radio has the opportunity to offer a free-form, anything-goes attitude that will appeal to the younger demo. There are so many options for HD radio, it's a way to try different formats and see if they work."

Doubledown has an idea that addresses Magnatta's point about attracting young people

"Right now radio is losing to new technologies, and the 'next thing' excites youngsters. That's why we need to be more than radio, we need to be audio entertainment brands. How do we do it? It's going to take a think tank of people even younger than me to figure that out. So let's put one together and see what we can accomplish."

# **ALTERNATIVE**

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► JACK JOHNSON LEADS FOUR NEW ENTRIES ONTO THE CHART, AS "HOPE" DEBUTS AT NO. 31. THE TRACK IS THE FOLLOW-UP TO JOHNSON'S HIGHEST-CHARTING SONG AT THE FORMAT, "IF I HAD EYES," WHICH ROSE TO NO. 7 IN MARCH.

HERDI	LASTARK	WEEKS		ELSEN BDS THITPREDICTOR IFICATIONS STATUS	PL TW	AYS +/-	AUDIE MILLIONS	
0	1	10	WEEZER PORK AND BEANS	NO. 1(8 WKS) & COC/GEFFEN/INTERSCOPE	2027	+32	9.928	1
2	2	7	THE OFFSPRING HAMMERHEAD	COLUMBIA	1859	+10	8.131	2
9		12	FOO FIGHTERS LET IT DIE	ROSWELL/RCA/RMG	1685	+106	6.829	4
4	4	16	LINKIN PARK GIVEN UP	WARNER BROS.	1522	+26	6.975	3
5	5	18	SEETHER RISE ABOVE THIS	WIND-UP	1405	+12	<b>5.79</b> 9	6
6	6	14	DEATH CAB FOR CUTIE I WILL POSSESS YOUR HEART	ATLANTIC	1375	-6	5.550	7
7	8	9	NINE INCH NAILS DISCIPLINE	THE NULL CORPORATION/RED	1317	-31	4.469	10
8	7	12	FLOBOTS HANDLEBARS	UNIVERSAL REPUBLIC	1296	-76	4.658	9
9	9	13	DISTURBED INSIDE THE FIRE	REPRISE	1280	+40	4.141	12
10	10	13	THE RACONTEURS SALUTE YOUR SOLUTION	THIRD MAN/WARNER BROS.	1122	-112	4.067	13
11	12	18	3 DOORS DOWN	UNIVERSAL REPUBLIC	1091	-12	4.755	8
12	16	3		OST INCREASED PLAYS  CAPITOL	1061	+263	6.256	5
B	14	14	SAVING ABEL ADDICTED	SKIDDCO/VIRGIN/CAPITOL	1005	+47	2.928	17
14	77	8	COLDPLAY VIOLET HILL	CAPITOL	978	-164	3.883	14
<b>B</b>	15	7	SHINEDOWN DEVOUR	ATLANTIC	905	+52	2.816	18
16	18	14	LUDO LOVE ME OEAD	REDBIRD/ISLAND/IDJMG	867	+80	2.476	21
17	13	34	PUDDLE OF MUDD PSYCHO	FLAWLESS/GEFFEN/INTERSCOPE	866	-97	4.399	11
18		8	CAROLINA LIAR		834	+45	2.787	19
19	30.	10	SAFETYSUIT SOMEONE LIKE YOU	ATLANTIC	754	+16	1.917	25
20	19	38	THE BRAVERY BELIEVE	UNIVERSAL MOTOWN	695	-58	3.857	15
(21)	21	19	10 YEARS BEAUTIFUL	ISLAND/IDJMG	575	-2	3.036	16
22	23	5	SCARS ON BROADWAY	UNIVERSAL REPUBLIC	632	+32	1.735	27
23	24	12	THE KOOKS	VELVET HAMMER/INTERSCOPE	626	+28	1.951	23
24		3	REHAB	ASTRALWERKS/CAPITOL	614	+125	2.025	22
25	25	9	SITTIN' AT A BAR (BARTENDER SONG)  ALKALINE TRIO	EPIC/UNIVERSAL REPUBLIC	577	+40	1.942	24
26	27	n	AVENGED SEVENFOLD	ÉPIC	532	+13	1.564	28
27	22	16	PENNYWISE	HOPELESS/WARNER BROS.	529	-95	1.802	26
28	16	18	MGMT	MYSPACE	501	-21	1.112	33
29	50	10	TIME TO PRETEND  RED  ALREADY OVER	COLUMBIA	486	+33	1.228	30
30	34	2	KATY PERRY	ESSENTIAL/RED/EPIC	436	+117	2.669	20
3		EW	JACK JOHNSON	CAPITOL	334	+92	1.332	29
32	33	19	APOCALYPTICA FEATURING		306	-38	0.905	35
33	35	4	PUDDLE OF MUDD	20-20 ENT./JIVE/ZOMBA	294	-7	1.139	31
34	38	2	WE DON'T HAVE TO LOOK BACK NOW  THE TING TINGS	FLAWLESS/GEFFEN/INTERSCOPE	289	+28	0.760	39
35	36	3	SHUT UP AND LET ME GO SICK PUPPIES	COLUMBIA	276	-7	0.635	
36		W	THEORY OF A DEADMAN	RMR/VIRGIN/CAPITOL	267	+105	0.597	
37	30	6	BAD GIRLFRIEND  TANTRIC	604/ROADRUNNER/RRP	257	+13	0.519	
38		N	ATMOSPHERE	SILENT MAJORITY/ILG	251	+30	0.787	38
39		6	THE CURE	RHYMESAYERS/ILG	240	-133	0.624	
40	n i	N	3 DOORS DOWN	SURETONE/GEFFEN/INTERSCOPE	231	+91	0.483	
			TRAIN	UNIVERSAL REPUBLIC		,,,	0.405	

MOST ADD	ED
ARTIST TITLE / LABEL	NE STATIO
STAIND	1
Believe (Flip/Atlantic) CIMX, KPNT, KQRA, KRZQ, K WJBX, WLUM, WMFS, WNFZ WXEG	XRK, WGRD, , WRZX,
BECK Gamma Ray (Geffen/Interscope)	
KJEE, KNDD, KRBZ, KROX, K Nation, WBRU, WEQX, WFNX Ethel	
COLDPLAY	1 1 24
Viva La Vida (Capitol) KDGE, KPNT, WEND, WPBZ,	WSUN, WZNE
THEORY OF A DEADW	IAN (
(604/Roadrunner/RRP) KFMA, KQXR, WFXH, WKRK,	WTZR, WZJO
APOCALYPTICA	
I Don't Care (20-20/Jive/Zomba) KQXR, WARQ, WLUM, WTZR	, wżjo, wzn
REHAB Sittin' At A Bar (Bartender S	
(Epic/Universal Republic) KXTE, WKQX, WNFZ, WXEG,	
ATREYU	
Slow Burn (Hallywood) KRZQ, WEND, WFXH, WMFS,	WRWK
TRAPT	T 11/2
Who's Going Home With You (Eleven Seven) KQXR, KTCL, KXRK, WMFS, V	
3 DOORS DOWN	4
(Universal Republic) KHBZ, KNXX, KQXR, WCYY	
KATY PERRY	4
l Kissed A Girl (Capitol)	
KQRA, KRAB, KRZQ, WCYY	

MOST INCREASED **PLAYS** +263 +125 +117 +107 +106

	NEW AND	ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
ATREYU Slow Burn (Hollywood)	216/107	WEEZER Troublemaker (DGC/Interscope)	130/10
TOTAL STATIONS:	31*	TOTAL STATIONS:	16
TRAPT Who's Going Home With You (Eleven Seven)	199/93 Fonight?	APOCALYPTICA I Don't Care (20-20 Ent./Jive/Zomba)	129/31
TOTAL STATIONS:	22	TOTAL STATIONS:	15
THE BLACK KEYS Strange Times (Nonesuch/Warr er Bros.)	189/15	REV THEDRY Hell Yeah (Van Howes/Maloof/Interscope)	124/15
TOTAL STATIONS:	19	TOTAL STATIONS:	16
CANDLEBOX Stand (Silent Majority/ LG)	173/10	MINDLESS SELF INDULGENCE Never Wanted To Dance	97/20
TOTAL STATIONS:	15	(UCR/The End)	
THE OFFSPRING You're Gonna Go Far, Kid (Columbia)	133/88	TOTAL STATIONS:  THRIVING IVORY Angels On The Moon	95/10
TOTAL STATIONS:	19	(Wind-up)	-
		TOTAL STATIONS:	12

COLDPLAY
Viva La Vida (Capitot)
KNXX +21, KDCE +20, WSUN +19, KRBZ +18, WEND +15,
WCYY +14, WRWK +12, KCXX +11, KYSR +10, KXRK +10 Sittin' At A Bar (Bartender Song) (Epic/Universal Republic)
WROX +16, WEND +13, WRZX +12, WFXH +12, KMYZ +11,
WZNE +11, WARQ +7, WXNR +7, KXTE +6, KPNT +5 KATY PERRY
I Kissed A Girl (Capitol)
KFMA +19, KRAB +16, XTRA +15, KQRA +14, KUCD +13,
WROX +12, KXRK +11, KWOD +7, WCYY +6, KJEE +5 Slow Burn (Hollywood) WZJO +17, KXRK +14, WTZR +14, KCXX +8, KPNT +8, WGRD +7, KNDD +7, KFMA +7, WEND +7, WRWK +7 **FOO FIGHTERS** Let It Die (Roswell/RCA/RMG) KCXX +5, KROX +11, WEND +11, WXNR +10, KRAB +9, KBZT +9, KNXX +8, WMFS +6, WFXH +5, KYSR +5

FOR WEEK ENDING JUNE 22, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
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ADDED AT... **WMFS** Memphis, TN

Trapt, Who's Going Home With You Tonight?, 11 Atreyu, Slow Burn, 5 Staind, Believe, O

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# **ACTIVE ROCK**

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► ATREYU DOES ANYTHING BUT A "SLOW BURN," AS ITS LATEST TAKES OFF AT NO. 33, THE WEEK'S HIGHEST DEBUT, AND COLLECTS MOST INCREASED PLAYS HONORS (UP 147). THE TRACE FOLLOWS "BECOMING THE BULL" AND "FALLING DOWN," BOTH OF WHICH PEAKED AT NO. 4.

NEW AND ACTIVE

EEK	TEST.	IRT	11 NIELSEN DOC		THE T			
THIS WEEK	LAST	WEEKS	ARTIST TITLE	IT NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PLA TW	λγς +/-	AUDIEN MILLIONS	
1	1	13	DISTURBED INSIDE THEFIRE	NO. 1(9 WKS)	834	+7	6.312	1
2	2	21	SAVING ABEL ADDICTED	SKIDDCO/VIRGIN/CAPIȚOL	752	+22	5.775	2
3		18	SEETHER RISE ABOVE THIS	WIND-UP	612	-4	5.291	3
4	5	8	SHINEDOWN DEVOUR	ATLANTIC	379	+69	3.826	5
5	*	17	LINKIN PARK	WARNER BROS.	339	-14	3.829	4
6		20	10 YEARS BEAUTIFUL	UNIVERSAL REPUBLIC	<b>2</b> 09	-19	3.118	8
7		7	THE OFFSPRING HAMMERHEAD	COLUMBIA	1112	+30	3.177	7
8	9	10	MOTLE CRUE SAINTS OF COS ANGELES	MOTLEY	041	+45	2.998	10
9	D	9	FOO FIGHTERS LET IT DIE	ROSWELL/RCA/RMG	D09	+106	3.054	9
10	8	16	AVENGED SEVENFOLD AFTERLIFE	HOPELESS/WARNER BROS.	∌93	-11	2.418	12
0	Б	18	TANTRIC DOWN AND DUT	SILENT MAJORITY/ILG	376	+4=	1.859	17
12		19	3 DOORS DOWN IT'S NOT MY TIME	UNIVERSAL REPUBLIC	335	-24	3.343	6
13	F.	10	FIVE FINGER DEATH PUNCH NEVER ENOUGH	FIRM	310	+33	2.053	14
14		5	THEORY OF A DEADMAN	604/ROADRUNNER/RRP	748	+87	1.931	16
15	P	20	APOCALYPTICA FEATURING COR		739	-95	1.952	15
16	6	38	PUDDLE OF MUDD PSYCHO	11 FLAWLESS/GEFFEN/INTERSCOPE	583	-47	2.458	11
17	13	50	SIXX: A.M. LIFE IS BEALTIFUL	ELEVEN SEVEN	543	+1	2.387	13
18	15	17	RED ALREADY O*ER	ESSENTIAL/RED/EPIC	539	-37	1.427	18
19	3	6	CANDLEBOX STAND	SILENT MAJORITY/ILG	395	+38	1.073	21
2C	24	5	The state of the s	AIRPOWER  UNIVERSAL REPUBLIC	571	+21	1.348	19
21	- Z	13	ANOTHER BLACK DAY WICKED SOLLS	BIELER BROS.	\$38	-21	0.974	25
222	-25	ņ	REV THEORY HELL YEAH	VAN HOWES/MALOOF/INTERSCOPE	525	+22	1.041	22
23	a	18	SEVENDUST PRODIGAL SON	7BROS/ASYLUM/ILG	514	-86	0.944	26
24	25	9	NINE INCH NAILS DISCIPLINE	THE NULL CORPORATION/RED	511	-25	0.880	28
25	27	9	WEEZER PORK AND EANS	DGC/GEFFEN/INTERSCOPE	<b>⊲</b> 26	+21	1.207	20
03	23	5	SCARS ON BROADWAY THEY SAY	VELVET HAMMER/INTERSCOPE	<b>317</b>	+39	0.664	30
27	29	5	AIRBOURNE RUNNIN' WILD	ROADRUNNER/RRP	596	+34	1.026	23
28	ō	7	POP EVIL HERO	PAZZO/JARD STAR	533	+17	0.440	32
29	38	5	PUDDLE OF MUDD WE DON'T HAVE TO LOOK BACK NOW	FLAWLESS/GEFFEN/INTERSCOPE	324	+12	0.889	27
30	3)	14	KID ROCK ALL SUMMER LONG	TOP DOG/ATLANTIC	204	-38	0.836	29
31	3	8	ALTER ERIDGE BEFORE TOMORROW COMES	UNIVERSAL REPUBLIC	293	-40	0.641	31
32	35	3	REHAB SITTIN' AT A BAR (BARTENDER SONG)	EPIC/UNIVERSAL REPUBLIC	284	+70	0.987	24
33		EW.		NCREASED PLAYS HOLLYWDOD	251	+147	0.421	33
34	34	2	TRAPT WHO'S GOING HOME WITH YOU TONIGHT?	ELEVEN SEVEN	<b>.</b> 49	+24	0.384	35
35	39	2	JET BLACK STARE READY TO ROLL	ISLAND/IDJMG	221	+67	0.248	-
36	33	3	ENDEVERAFTER BABY BABY BABY	RAZOR & TIE	184	+9	0.322	39
37	43	2	EARSHCT MISSUNDER TOOD	IN DE COOT	72	+22	0.182	
38		aithn	HURT LODED	CAPITOL	750	+20	0.195	
39	35	12	THE RACONTEURS SALUTE YOUR SOLUTION	THIRD MAN/WARNER BROS.	50	-30	0.334	36
40	,	EW	FLOBOTS		51	+2	0.417	34
_		-	HANDLEBAF5	UNIVERSAL REPUBLIC			111111111111111111111111111111111111111	

MOST AD	DED
ARTIST TITLE / LABEL	STATIONS
STAIND	16
Believe (Flip/Atlantic)	
KHTQ, KOMP, KXFX, Strius C WBUZ, WCCC, WCHZ, WEDO WQXA, WRAT, WRXW, WTP	Octane, WAAF, , WIIL, WLZX,
WQXA, WRAT, WRXW, WTP	T, XN Squizz
ATREYU Slow Burn	11
(Hollywood)	
KDJE, KDOT, KLAQ, KXXR, WIIL, WRXW, WRZK, WWW	
APOCALYPTICA	9
I Don't Care (20-20/Jive/Zomba)	
KXXR, WBSX, WCCC. WJJO, WQXA, WRXW, WWBN	WK∟⊋, WKQZ,
BLACK STONE CHER	RV 7
Blind Man	n é
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane,	WTFX, WXQR,
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz	
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane,	
(Roadrunner/RRP) KHTQ, KQRC. Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP)	MAN 6
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT,	MAN 6
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT, REMAB Sittin' At A Bar (Bartender	MAN 6
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT, REMAB	MAN 6
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT, REMAB Sittin' At A Bar (Bartender (Epic/Universal Republic)	MAN 6
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT,  REMAB Sittin' At A Bar (Bartender (Epic/Universal Republic) KZRQ, WAAF, WCCC, WKLQ  EGYPT CENTRAL Taking You Down	MAN 6 WTPL WWIZ  Songi
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (60/4/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT,  REHAB Sittin' At A Bar (Bartender (Epic/Universal Republic) KZRQ, WAAF, WCCC, WKLQ  EGYPT CENTRAL	MAN 6 WTPL WWIZ Songi
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT,  REHAB Sittin' At A Bar (Bartender (Epic/Universal Republic) KZRQ, WAAF, WCCC, WKLQ  EGYPT CENTRAL Taking You Down (Fat Lady/ILG) KHTQ, KLAQ, WJJO, WZMR  MIDNIGHT TO TWELY	MAN 6 WTPL WWIZ Songi
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT, REMAB Sittln' At A Bar (Bartender (Epic/Universal Republic) KZRQ, WAAF, WCCC, WKLQ  EGYPT CENTRAL Taking You Down (Fat Lady/ILG) KHTQ, KLAQ, WJJO, WZMR	MAN 6 WTPL WWIZ Songi
(Roadunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT,  REHAB Sittin' At A Bar (Bartender (Epic/Universal Republic) KZRQ, WAAF, WCCC, WKLQ  EGYPT CENTRAL Taking You Down (Fat Lady/ILG) KHTQ, KLAQ, WJJO, WZMR  MIDNIGHT TO TWELN Slam	MAN 6 WTPL WWIZ  Songi  4
(Roadrunner/RRP) KHTQ, KQRC, Sirius Octane, WZOR, XM Squizz  THEORY OF A DEAD Bad Girlfriend (604/Roadrunner/RRP) KATT, KNCN, KRZR, WRAT, REMAB Sittln' At A Bar (Bartender (Epic/Universal Republic) KZRQ, WAAF, WCCC, WKLQ  EGYPT CENTRAL Taking You Down (Fat Lady/ILG) KHTQ, KLAQ, WJJO, WZMR  MIDNIGHT TO TWELY Slam (JKH Ent)	MAN 6 WTPL WWIZ Songi 4 VE 4 K, WXQR

ADDED AT... WAAF Boston, MA PD: Ron Valer MD: Mistress Carrie

JET BLACK STARE Ready To Roll (Island/IDJMG) WMMR, WWBN, WXQR

FOR REPORTING STATIONS PLAYLISTS GO TO:

NE	W AN	DACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
MIDNIGHT TO TWELVE Slam (JKH Ent)	150/35	ROYAL BLISS Save Me (Merovingian/Caroline/Contraband)	89/24
TOTAL STATIONS:	.28	TOTAL STATIONS:	7
BULLET FOR MY VALENTINE Waking The Demon (20-20 Ent./Jiv-/Zomba)	135/2	SLIPKNOT All Hope Is Gone (Roadrunner/RRP)	79/79
TOTAL STATIO 4S:	32	TOTAL STATIONS:	21
APOCALYPTICA I Don't Care (20-20 Ent./Jiv //Zomba)	133/60	RA Broken Hearted Soul (Sahaja)	74/25
TOTAL STATIO 45:	22	TOTAL STATIONS:	12
ANEW REVOLUTION Done (Koch)	120/4	BLACK STONE CHERRY Blind Man (Roadrunner/RRP)	60/28
TOTAL STATIOUS:	10	TOTAL STATIONS:	20
EGYPT CENTRAL Taking You Down (Fat Lady/ILG)	111/45	STEREOSIDE So Long (Bieler Bros.)	55/23
TOTAL STATIONS:	17	TOTAL STATIONS:	7

MOST INCREASED PLAYS +147 ATREYU Slow Burn (Hollywood) KILD +16, KUPD +14, WKQZ +14, KDJE +13, KXXR +11, WWWX +10, WJJO +8, WZMR +6, WEDG +6, WCHZ +6 +106 **FOO FIGHTERS** Let It Die (Roswell/RCA/RMG) WWBN +10, KRXQ +9, KHTQ +9, WTPT +9, WCHZ +8, WWIZ +7, XSQU +6, WZMR +5, WJJO +5, WYBB +4 +87 THEORY OF A DEADMAN Bad Girlfriend (604/Roadrunner/RRP) KRZR +11, KHTQ +9, WKLQ +8, WQXA +7, WZMR +7, WWIZ +6, KXFX +5, KBPI +5, WJJO +4, WRUF +4 179 All Hope Is Gone (Roadrunner/RRP) WJJO +9, KRZR +11, KUPD +9, WZOR +9, KDJE +5, KDOT +3, KXFX +3, KATT +2, KHTB +2, WCCC +2 **•70** Sittin' At A Bar (Bartender Song) (Epic/Universal Republic) (Epic/Universal Republic)
WAAF +14, KRXQ +14, WZMR +9, KLAQ +6, WIYY +5,
WCCC +5, WCHZ +3, KHTQ +3, WYBB +2, WJJO +2

FOR WEEK ENDING JUNE 22, 2008

LEGEND: See legend to charts in charts section for rules and symbol explanations.
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► SHINEDOWN'S "DEVOUR" RISES 8-6 WITH THE LARGEST GAIN IN PLAYS OF ANY TITLE IN THE TOP 10 (UP 43). AT SEVEN WEEKS ON THE CHART, THE TRACK IS ALSO THE YOUNGEST TITLE IN THE TOP 10.

THIS WEEK	LASTWEEK	WEEKS	ARTIST TITLE	11 NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL/ TW	4Y5 +/-	AUDIE MILLIONS	
1	2	18	SEETHER N RISE ABOVETHIS	IO. 1(TWK)	393	+21	1.291	2
•	1	18	3 DOORS DOWN IT'S NOT MY TIME	UNIVERSAL REPUBLIC	389	+11	1.315	1
0	6	16	SAVING ABEL ADDICTED	SKIDDCO/VIRGIN/CAPITOL	334	+34	1.001	6
2	4	10	MOTLEY CRUE SAINTS OF LOS ANGELES	MOTLEY	331	0	1.002	5
5	3	35	PUDDLE OF MUDD PSYCHO	FLAWLESS/GEFFEN/INTERSCOPE	327	-11	1.032	4
6	8	7	SHINEDOWN DEVDUR	ATLANTIC	321	+43	0.896	8
7	5	13	DISTURBED INSIDE THE FIRE	REPRISE	309	-9	0.955	7
8	7	51	SIXX: A.M. LIFE IS BEAUTIFUL	1) ELEVEN SEVEN	291	-6	1.071	3
9	10	14	KID ROCK ALL SUMMER LONG	TOP DOG/ATLANTIC	225	+14	0.606	10
כו	9	22	THEORY OF A DEADMAN	6D4/ROADRUNNER/RRP	206	-36	0.533	12
0	16	9	FOO FIGHTERS LET IT DIE	ROSWELL/RCA/RMG	180	+55	0.695	9
12	12	20	IO YEARS BEAUTIFUL	UNIVERSAL REPUBLIC	179	+34	0.474	14
13	n	43	SEETHER FAKE IT	1) WIND-UP	160	-2	0.543	11
14	<b>2</b> 2	4	THEORY OF A DEADMAN AIRPOWER/MOST BAD GIRLFRIEND	INCREASED PLAYS/MOST ADDED 604/ROADRUNNER/RRP	147	+67	0.426	15
15	14	6	CANDLEBOX STAND	SILENT MAJORITY/ILG	147	+18	0.484	13
16	13	7	THE OFFSPRING HAMMERHEAD	COLUMBIA	137	+2	0.406	16
17	15	16	LINKIN PARK GIVEN UP	WARNER BROS.	106	-22	0.289	18
B	19	4	3 DOORS DOWN	UNIVERSAL REPUBLIC	99	0	0.166	22
19	17	18	APOCALYPTICA FEATURING CORI	EY TAYLOR 2D-20 ENT./JIVE/ZOMBA	93	-28	0.308	17
20	18	15	DEF LEPPARD FEATURING TIM MENNELIVES	CGRAW ISLAND/CURB/UME	92	-18	0.198	21
4	21	6	AIRBOURNE RUNNIN' WILD	ROADRUNNER/RRP	88	+4	0.127	24
<b>1</b>	23	8	AVENGED SEVENFOLD, AFTERLIFE	HOPELESS/WARNER BROS.	63	+6	0.083	29
<b>3</b>	24	7	THE RACONTEURS SALUTE YOUR SOLUTION	THIRD MAN/WARNER BROS.	53	+1	0.287	19
24	26	10	REV THEORY HELL YEAH	VAN HOWES/MALOOF/INTERSCOPE	51	+4	0.049	4
25	NE	EW	PUDDLE OF MUDD WE DON'T HAVE TO LOOK BACK NOW	FLAWLESS/GEFFEN/INTERSCOPE	45	+13	0.220	20
26	25	4	ANOTHER BLACK DAY WICKED SOULS	BIELER BROS.	43	-5	0.044	
7	29	3	ARANDA STILL IN THE DARK	ASTONISH	38	+1	0.105	26
28	30	8	TANTRIC DOWN AND OUT	SILENT MAJORITY/ILG	37	+2	0.057	-
29			THE BLACK CROWES WOUNDED BIRD	SILVER ARROW	33	+16	0.149	23
30	28	17	ATREYU FALLING DOWN	HOLLYWOOD	33	-5	0.060	
	-							

MOST AD	DED
ARTIST	N
TITLE / LABEL	STATIO
THEORY OF A DEAL Bad Girlfriend (604/Roadrunner/RRP) WEBN, WHJY, WMMS, WO	
FOO FIGHTERS Let It Die (Roswell/RCA/RMG) WHJY, WNOR	
THE BLACK CROWE Wounded Bird (Silver Arrow) WDHA, WHJY	S
STAIND Believe (Flip/Atlantic) WKLC, WONE	
SEETHER Rise Above This (Wind-up) WGIR	
CANDLEBOX Stand (Silent Majority/ILG) WJXQ	
TANTRIC Down And Out (Silent Majority/ILG) WJXQ	
PUDDLE OF MUDD We Don't Have To Look Ba (Flawless/Geffen/Interscope WHJY	
REHAB Sittin' At A Bar (Bartender (Epic/Universal Republic) KIOC	r Song)

WKLC ROC Charleston, WV OM/PD: Jay Nunley MD: Dawn Cox Apocalyptica, I Don't Care, O Egypt Central, Taking You Down Staind, Believe, O Stereoside, So Long, D FOR REPORTING STATIONS PLAYL

II NIELSEN BDS CERTIFICATIONS

OCK	105	
O Down, O		
LAYLIST	rs 60 TO:	
ords.	com	
PL/ TW	AYS LW	
95	94	
92	85	
92	88	
91	94	
88	75	

NE	W ANI	ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
POP EVIL Hero [Pazzo/Jard Star]	32/6	ROYAL BLISS Save Me (Merovingian/Caroline/Contraband)	23/0
TOTAL STATIONS:	6	TOTAL STATIONS:	1
REHAB Sittin' At A Bar [Bartender Song) (Epic/Universal Republic)	29/16	WEEZER Pork And Beans (DGC/Geffen/Interscope)	22/4
TOTAL STATIONS:	4	TOTAL STATIONS:	6
NINE INCH NAILS Discipline	29/11	SIXX: A.M. Pray For Me	22/1
(The Null Corporation/RED) TOTAL STATIONS:	η	(Eleven Seven) TOTAL STATIONS:	2

MOST INCREASED PLAYS	
+67	THEORY OF A DEADMAN Bad Girlfriend (604/Roadrunner/RRP) WNOR +18, WMMS +15, WDHA +7, WHUY +6, KIOC +5, WKLC +4, KBER +3, WEBN +3, WGIR +3, KSHE +2
+55	FOO FIGHTERS  Let It Die (Roswell/RCA/RMG) WHJY +12, WJXQ +9, WMMS +6, WEBN +6, WDHA +4, KTUX +4, WGIR +4, WVRK +3, KIOC +2, KBER +1
+43	SHINEDOWN  Devour (Atlantic)  KTUX +15, KIOC +9, WJXQ +7, WDHA +7, WNOR +5, WKLC +4, WZZO +2, WVRK +2, KMOD +1, WEBN +1
+34	SAVING ABEL Addicted (Skiddco/Virgin/Capitol) KTUX +44, WKLC +5, WMM5 +4, WXMM +4, WNOR +3, WDHA +3, KSHE +3, WVRK +2, WEBN +2
+34	10 YEARS Beautiful (Universal Republic) WMM5 +15, WRQK +9, WJXQ +8, WVRK +7, WDHA +4, WXMM +2

FOR WEEK ENDING JUNE 22, 2008
LEGEND: See legend to charts in charts section for rules and symbol explanations.
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### ROCK REPORTERS

WONE/Akron, OH\* OM: Chuck Collins PD: T.K. O'Grady APD/MD: Tim Daugherty

ARTIST
TITLE / IMPRINT / PROMOTION LABEL

GUNS N' ROSES SWEET CHILD O' MINE (GEFFEN/INTERSCOPE)

ANOTHER BRICK IN THE WALL (PART II) (COLUMBIA)

THREE DAYS GRACE

PINK FLOYD

FINGER ELEVEN

AC/DC BACK IN BLACK (LEGACY/EPIC)

KZRR/Albuquerque, NM\* OM: Bill May PD: Phil Mahoney MD: Rob Brothers

WZZO/Allentown, PA\* PD: Tori Thomas MD: Keith Moyer

KWHL/Anchorage, AK PD: Brad Stennett MD: Matthew Collins

WTOS/Augusta, ME

OM/PD: Steve Smith APD: Chris Rush

KIOC/Beaumont, TX\* OM: Trey Poston PD: Joey Armstrong

II NIELSEN BDS CERTIFICATIONS

130

108

104

100

97

127

98

101

100

109

WPTQ/Bowling Green, KY OM/PD: Alex "Axe" Paroca? APD/MD: Monty Foster

WRQK/Canton, OH\* PD: Greg Ausham

WPXC/Cape Cod, MA PD/MD: Suzanne Tonaire

WKLC/Charleston, WV\* OM/PD: Jay Nunley APD: Brian Thompson MD: Dawn Cox

WEBN/Cincinnati, OH\* OM/PD: Scott Reinhart MD: Dave Fritz

RECURRENTS

WMMS/Cleveland, OH\*

WVRK/Columbus, GA\* OM: Brian Waters PD: Chris Chaos

KAZR/Des Moines, IA\*

KHQG/Duluth, MN

**WQCM/Hagerstown, MD** OM: Rick Alexander PD/MD: Mike Holder

ARTIST
TITLE / IMPRINT / PROMOTION LABEL

FOO FIGHTERS LONG ROAD TO RUIN (ROSWELL/RCA/RMG)

FOO FIGHTERS
THE PRETENDER (ROSWELL/RCA/RMG)

LED ZEPPELIN
BLACK DOG (SWAN SONG/ATLANTIC)

OZZY OSBOURNE

AC/DC
FOR THOSE ABOUT TO ROCK (WE SALUTE YOU) (ATLANTIC)

WRVC/Huntington, WV PD: Reeves Kirtner APD: Stephen Perry

WJXQ/Lansing, MI\* OM: Paul Cashin PD: Sheri Vegas

WGIR/Manchester, NH\* PD: Chris "Doc" Garrett

WXFX/Montgomery, AL\* PD: Rick Hendrick

WDHA/Morristown, NJ\* PD: Tony Paige APD: Curtis Kay

WNOR/Norfolk, VA\* PD: Harvey Kojan APD/MD: Sonja Morrell

WXMM/Norfolk, VA\*

KCLB/Palm Springs, CA OM/PD: Jen Shevlin MD: Jenn Brewski

KUFO/Portland, OR\* PD: Chris Patyk APD/MD: Dan Bozyk

WHJY/Providence, RI\* PD: Scott Laudani

KCAL/Riverside, CA\* PD: Steve Hoffman APD/MD: Daryl Norsell

WXRX/Rockford, IL MD: Jim Stone

KBER/Salt Lake City, UT\* PD: Kelly Hammer APiD/MD: Darby Wilcox

KZOZ/San Luis Obispo, CA OM: Pepper Daniels PD/MD: Dusty Rhoads

KTUX/Shreveport, LA\* OM: Gary McCoy PD/MD: Randy Hill

KSHE/St. Louis, MO\* OM: Rick Balis APD: Katy Kruze MD: Guy Favazza

WAQX/Syracuse, NY\* OM: Tom Mitchell PD: Alexis
APD/MD: Don Kelley

KMOD/Tulsa, OK\* OM/PD: Don Cristi

WMZK/Wausau, WI MD: Steve Resnick

KBZS/Wichita Falls, TX PD: Liz Ryan

\* Monitored Reporters

JUNE 27, 2008





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ARTIST

SEETHER RISE ABOVE THIS

FOO FIGHTERS LET IT DIE

3 DDDRS DOWN IT'S NOT MY TIME

THE OFFSPRING HAMMERHEAD

THE TREWS PARANOID FREAK .

FINGER ELEVEN TALKING TO THE WALLS .

MOTLEY CRUE SAINTS OF LOS ANGELES

MATT MAYS & EL TORPEDO TALL TREES

THEORY OF A DEADMAN SOHAPPY

QUEENS OF THE STONE AGE MAKE IT WIT CHU

THE RACONTEURS SALUTE YOUR SOLUTION

THEORY OF A DEADMAN BAD GIRLFRIEND .

STAREWELL BROKE AND OUT OF MONEY

CITY AND COLOUR SLEEPING SICKNESS

SAM ROBERTS THEMKIDS

WEEZER PORK AND BEANS

AIRBOURNE RUNNIN' WILD

KID ROCK ALL SUMMER LONG

NINE INCH NAILS DISCIPLINE

REV THEORY HELL YEAR

PUDDLE OF MUDD PSYCHO

**DISTURBED** INSIDE THE FIRE

WINTERSLEEP OBLIVION

AGE OF DAZE AFFLICTED .

SAVING ABEL ADDICTED

SHINEDOWN DEVOUR

LINKIN PARK GIVEN UP

GOB UNDERGROUND

COLOPLAY VIOLET HILL

► "ADDICTED" CLIMBS FOUR POSITIONS TO NO. 27, GRANTING SAVING **ABEL ITS FIRST TOP 30** CANADA ROCK HIT.

**CANADA ROCK** 

V.

POWERED BY

DMDS

PLAYS

-14

+13

-6

-31

-27

-5

0

537

491

471

471

438

420

WIND-UP

IMPRINT / PROMOTION LABEL

UNIVERSAL REPUBLIC/UNIVERSAL

ROSWELL/RCA/SONY BMG

PARLOPHONE/EMI

COLUMBIA/SONY BMG

UNIVERSAL

WIND-UP

### **ALTERNATIVE & ACTIVE REPORTERS**

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WEQX/Albany, NY\*

WHRL/Albany, NY\* OM: John Cooper PD/MD: Tim Noble

KROX/Austin, TX\*

KRAB/Bakersfield, CA<sup>3</sup> OM: Kenn McCloud PD/MD: Danny Spanks APD: Jared Mani

KNXX/Baton Rouge, LA\* OM/PD: Dave Dunaway APD: Phillip Kish MD: Darren Gauthær

KQXR/Boise, ID PD: Jeremy Nicolato MD: Jeremi Smith

WBCN/Boston, MA\* PD: Mike Thomas MD: Dan O'Brien

WFNX/Boston, MA\* MD: Paul Driscoll

WBTZ/Burlington, VT\* OM/PD: Matt Grasso APD/MD: Kevin Mays

WZJO/Charleston, WV\*

WEND/Charlotte, NC\* PD/MD: Jack Daniel

WKQX/Chicago, IL\*

WSWD/Cincinnati, OH4

ΔPD: Julie Evans WKRK/Cleveland, OH\*

WARQ/Columbia, SC<sup>4</sup>

MD: Matt Lee

WWCD/Columbus, OH\* OM: Randy Malloy PD: Andy "Andyman" Davis

KDGE/Dallas, TX\* OM/PD: Vince Richards APD: Chris Ryan

WXEG/Dayton, OH\*

KTCL/Denver, CO\*

MD: Eric "Boney" Clouse

CIMX/Detroit, MI\* MD: Jay Hudson

KXNA/Fayetteville, AR

WJBX/Ft. Myers, FL\* APD: Anthony "Roach" Proffitt MD: Jeff Zito

WGRD/Grand Rapids, MI\* PD: Jerry Tarrants

WXNR/Greenville, NC\* OM: Bruce Simel MD: Blando

KUCD/Honolulu, HP MD: Chris Sampaio

KTBZ/Houston, TX\* PD: Don Jantzen MD: Karah Leigh

WRZX/Indianapolis, IN\*

WTZR/Johnson City, TN\* PD/MD: Jay Patrix

KRBZ/Kansas City, MO\* OM: Bob Edwar PD: Greg Bergen APD/MD: Jason Ulanet

WNFZ/Knoxville, TN\* OM: Terry Gillinghan PD: Shane Cox APD/MD: Valerie Hale

KFTE/Lafayette, LA\* PD: Scott Perri MD: Jude Vice

KXTE/Las Vegas, NV\* PD: Chris Ripley MD: Homie Poose

KROQ/Los Angeles, CA\* APD: Gene Sandbloor

KYSR/Los Angeles, CA\* APD/MD: Julie Pilat

WMFS/Memphis, TN\* PD: Rob Cressman MD: Sydney Nabors

WLUM/Milwaukee, WI\* PD: Jacent Jackson

WHTG/Monmouth, NJ\* PD: Terrie Carr MD: Matt Murray

WKZO/Myrtle Beach, SC

OM/PD: Mark McK MD: Mase Brazelle

WROX/Norfolk, VA4 OM/PD: Jay Micha

KHBZ/Oklahoma City, OK\* PD: Jeff Blackburn

WJRR/Orlando, FL\*

KEDJ/Phoenix, AZ\* ΔPD/MD: Tim Virgin

WXDX/Pittsburgh, PA\* OM/PD: John Moschitta MD: Vinnie Ferguson

WCYY/Portland, MF\* PD: Herb Ivy MD: Brian James

KNRK/Portland, OR\*

PD: Mark Hamilto WBRU/Providence, RI\*

DM: Mark Stachowsk PD: Chris Novello APD: Tom Ghider MD: Nick Castillo

KRZQ/Reno, NV\* OM: Mark Keefe PD: Melanie Flores MD: Chris Payne

WDYL/Richmond, VA\*

WRXL/Richmond, VA\* PD/MD: Casey Krukowski

KCXX/Riverside, CA\* PD: John DeSantis APD/MD: Bobby Sato

W7NF/Rochester NV\*

KWOD/Sacramento, CA\* MD: Andy Hawk

KXRK/Salt Lake City, UT\* OM: Alan Hagu PD: Todd Noker APD: Corey O'Brien

MD: Artie Fufkin

MD: Mike Hallora

KBZT/San Diego, CA\* PD: Garett Michael APD: Mike Hansen

XETRA/San Diego, CA\* PD: Phil Manni MD: Capone

KITS/San Francisco, CA\* PD: Dave Numme APD/MD: Aaron Axelsen

KCNL/San Jose, CA<sup>3</sup>

KJEE/Santa Barbara, CA\* MD: Dave Hanacek

Music Choice Alternative/Satellite
PD: Justin Prager
MD: Gary Susalis

> Sirius Alt Nation/Satellite<sup>4</sup> OM: Gregg Steele APD: Khaled Elsebai

XM Ethel/Satellite<sup>4</sup> MD: Erik Range

WFXH/Savannah, GA\*

OM: Jon Robbins APD/MD: Leslie Scott

KNDD/Seattle, WA\* APD/MD: Andrew Harms

KQRA/Springfield, MO\*

MD: Shadow Williams KPNT/St. Louis, MC

APD: Kyle Guderian MD: Scott Rizzuto

WKRL/Syracuse, NY\*

WSUN/Tampa, FL\*

WRWK/Toledo, OH\* APD/MD: Carolyn Stone

KFMA/Tucson, AZ\* D: Matt Spry
D: Chris Firmage MD: Greg Rampage

KMYZ/Tulsa, OK4

WWDC/Washington, DC\* MD: Grea Roche

WPBZ/West Palm Beach, FL\* MD: Ross Mahoney

WSFM/Wilmington, NC OM: Jerry Mac PD/MD: Mike Kennedy

**ACTIVE** 

KEYJ/Abilene, TX OM: Randy Jones PD/AMD: Frank Pain

WZMR/Albany, NY\* OM: Kevin Calla PD: Nik Rivers

KTEG/Albuquerque, NM\* OM/PD: Bill May MD: Aaron "Buck" Burnett

WWWX/Appleton, WI PD/MD: Guy Dark

WJSE/Atlantic City, NJ DM/PD: Rich DeSiste APD/MD: Scott Reill

WCHZ/Augusta, GA\* PD: Chuck Williams

WIYY/Baltimore, MD\* FD: Dave Hill APD/MD: Rob Heckman

WCPR/Biloxi, MS\* OM: Kenny Vest APD/MD: Maynard

WKGB/Binghamton, NY OM/PD: Jim Free APD/MD: Tim Boland

WAAF/Boston, MA<sup>4</sup> PD: Ron Valeri MD: Mistress Carrie

WEDG/Buffalo, NY\*

WYBB/Charleston, SC4 MD: Amy Hutto

WRXR/Chattanooga, TN\*

WIIL/Chicago, IL\* QM/PD: Jol APD: Tom Kief

KRQR/Chico, CA OM: Chad Perry PD: Neil Randall

MD: Jack Mehoff

KILO/Colorado Springs, CO\*

KNCN/Corpus Christi, TX\* OM/PD: Paula Newell APD/MD: Monte Montana

KBPI/Denver, CO\* PD: Willie B. APD/MD: Aaron "Double A"

WRIF/Detroit, MI\* OM/PD: Doug Podell APD/MD: Mark Pennington

KLAO/El Paso, TX\* OM/PD: Courtney Nels APD/MD: Glenn Garza

WGBF/Evansville, IN APD/MD: Slick Nick

WWBN/Flint, MI\* OM: J. Patrick PD: Brian Beddov APD/MD: Tony LaBrie

> KRZR/Fresno, CA\* APD/MD: Skippy WBYR/Ft. Wayne, IN

WRUF/Gainesville, FL\* OM/PD: Harry Guse APD: Kyle Baldry MD: Jack Wich

WKLQ/Grand Rapids, MI\* PD/MD: Michael Grey WZOR/Green Bay, WI\*

PD: Joe Calgaro APD: Cutter MD: Borna Velic

WXOR/Greenville, NC\*

WTPT/Greenville, SC\* MD: Twisted Todd

WQXA/Harrisburg, PA\* APD/MD: Nixon

WCCC/Hartford, CT\* APD/MD: Mike Karolyi

WAMX/Huntington, WV PD/MD: Erik Raine APD: Robin Wilds

WRTT/Huntsville, AL\* APD/MD: Clay Sanders

WRXW/Jackson, MS\*

WRZK/Johnson City, TN<sup>4</sup> PD/MD: Scott Onk KQRC/Kansas City, MO\*

OM/PD: Bob Edwa MD: Paul Marshall KOMP/Las Vegas, NV\* MD: Carlota

KZCD/Lawton, OK APD: 1.C. "Kelso" Kellison

WXZZ/Lexington, KY\* OM: Robert Lindsey PD: Johnny Maze APD: Twitch

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KDJE/Little Rock, AR\* OM: Sonny Victory PD: Jeff Petterson

DEATH CAB FOR CUTIE I WILL POSSESS YOUR HEART

WTFX/Louisville, KY\* MD: Frank Webb

KFMX/Lubbock, TX

WJJO/Madison, WI\* PD: Randy Hawk APD/MD: Blake Pattor

KFRQ/McAllen, TX\*

KBRE/Merced, CA

WHDR/Miami, FL\* PD: Kevin Vargas

MD: Dave Han KXXR/Minneapolis, MN\* OM: Dave Hamilt

PD: Wade Linder

APD/MD: Pablo

WRAT/Monmouth, NJ\* OM/PD: Carl Craft APD/MD: Robyn Lane

WCLG/Morgantown, WV OM/PD: Jeff Miller

WBUZ/Nashville, TN\* OM: Dean Warfield PD/MD: Troy Hanson APD: Zigz

KATT/Oklahoma City, OK\* OM/PD: Chris Baker MD: Jake Daniels

WYYX/Panama City, FL APD/MD: Stroke

WTKX/Pensacola, FL\* APD/MD: Mark The Shark WIXO/Peoria, IL

WMMR/Philadelphia, PA\* PD: Bill Weston APD: Chuck Damico MD: Sean "The Rabbi" Tyszler

WYSP/Philadelphia, PA<sup>4</sup> APD: Spike MD: Jeff Sottolano

KUPD/Phoenix, AZ\* PD/MD: Larry McFeelie

KDOT/Reno, NV\* OM: Jim McClain PD/MD: Jave Patterson

KRXO/Sacramento, CA\*

WKQZ/Saginaw, MI\* PD: Hoser APD/MD: Matt Bingham

W7RH/Salishury MD DM: Sue Timmons PD: Sean McHugh MD: Chris Steele

KHTB/Salt Lake City, UT\* APD/MD: Roger Orto

KISS/San Antonio, TX\*

KIOZ/San Diego, CA\* PD/MD: Shauna Moran-Brown

KURO/San Luis Obispo, CA DM: Mark Mitche APD/MD: Stephanie Bell

KXFX/Santa Rosa, CA\* PD/MD: Scott Less

Music Choice Rock/Satellite PD: Justin Prager MD: Gary Susalis

DGC/GEFFEN/UNIVERSAL +4 404 MOTLEY 401 -13 THE BUMSTEAD/UNIVERSAL 343 -22 SONIC/WARNER 265 +32 +7 ROADRUNNER/UNIVERSAL 250 -5 TOP DOG/ATLANTIC/WARNER 245 THE NULL CORPORATION 228 -8 -38 604/UNIVERSAL 224 REKORDS REKORDS/INTERSCOPE/UNIVERSAL 213 -21 +12 VAN HOWES/MALOOF/INTERSCOPE/UNIVERSAL 210 THIRD MAN/WARNER BROS./WARNER 208 -51 30 FLAWLESS/GEFFEN/UNIVERSAL 201 +37 6D4/UNIVERSAL 189 -13 REPRISE/WARNER 179 ΔΩΙΙΔΒΙΙΙ5/ΕΜΙ 175 -9 161 41 +4 WIDEAWAKE 156 NOTLISTED 151 +13 +10 DINE ALONE 145 +16 164 +1 ATLANTIC/WARNER 141 ATI ANTIC/WARNER 132 -2 -19 WARNER BROS./WARNER 122 indicates Ca

Sirius Octane/Satellite\* OM: Gregg Steele PD: Jeff Regan

XM Souizz/Satellite\* PD: Bodhi Ebright MD: Grant Randon KISW/Seattle, WA<sup>4</sup>

OM/PD: Dave Richards APD: Ryan Castle WHBZ/Sheboygan, WI

MD: Dave Nelson WRBR/South Bend, IN

PD: Tommy Carrol KHTQ/Spokane, WA\* PD/MD: Barry Bei APD: Kris Siebers

WLZX/Springfield, MA\*

KZRO/Springfield, MO\*

OM: Valorie Knig PD: Simon Nytes WXTB/Tampa, FL\*

OM: Brad Hardin APD: Mike Killabrew

WKLL/Utica, NY KEMW/Waterloo, IA

WBSX/Wilkes Barre, PA\* PD/MD: James McKay

KATS/Yakima, WA

WWIZ/Youngstown, OH\* OM/PD: Scott Kennedy





Triple A Industry Achievement Awards nominees determined

### **Let The Voting Begin**

### John Schoenberger JSchoenberger@RadioandRecords.com

hank you for submitting your nominations for this year's R&R Triple A Industry Achievement Awards. These nominations were voted on by your peers in the triple A community and it is those peers who will choose the winners, so now is the time to pick your favorite for each category. All eligible voters will soon receive their instructions via online company Election Services Corp., and the deadline for posting your choices will be July 11—so don't put it off! ■ There are a dozen categories total as we added two new ones this year: We broke out noncommercial station of the year to markets 1-50 and 50+ and we added an independent promotion executive of the year category. While virtually all of 2007's award winners have been nominated again this year, there are some new faces, such as WTYD/Williamsburg, Va., programmer Amy Miller and Sirius Satellite Radio director of rock programming Gary Schoenwetter in the PD of the year category. Miller was also named to Edison Media Research's 2008 "30 Under 30" list. This year, the Triple A Industry Achievement Awards presentation will be held at the Awards Brunch taking place Aug. 9 at the R&R Triple A Summit in Boulder, Colo., starting at 10 a.m.

### Label promotion executive of the year:



Brian Corona Dan Connelly Ray Di Pietro James Evans Lisa Sonkin Atlantic



Capitol Music Lost Highway





Geffen/A&M



Columbia/Epic



Julie Muncy Bros./Reprise

### Independent promotion executive of the year:



Marathon Entertainment



Right Arm Resource



**Daunt** Dauntless Promotion



M:M Music

Meg MacDonald

T Tombrink Media

### Platinum label of the year:

**Atlantic** Interscope/Geffen/A&M Capitol Music Group Universal Republic

Columbia/Epic Warner Bros./Reprise

### Gold label of the year:

Concord

New West

Sub Pop

Vanguard

### Station of the Year: Markets 1-25 (Commercial):

WXRT/Chicago KINK/Portland, Ore.

KBCO/Denver KPRI/San Diego

KTCZ/Minneapolis KFOG/San Francisco

### Station of the year: Markets 26-100 (Commercial):

KGSR/Austin WMMM/Madison **KPTL/Des Moines KPIG/Monterey** 

WTTS/Indianapolis KXLY/Spokane

### Station of the year: Markets 101+ (Commercial):

KRVB/Boise, Idaho WDST/Poughkeepsie, N.Y. WNCS/Burlington, Vt. KTHX/Reno, Nev.

WCNR/Charlottesville, Va. WXPK/White Plains, N.Y.

### Station of the year: Markets 1-50 (Noncommercial):

**KUT/Austin** WXPN/Philadelphia

KTBG/Kansas City WYEP/Pittsburgh

WFUV/New York KEXP/Seattle

### Station of the year: Markets 50+ (Noncommercial):

WAPS/Akron KSUT/Durango, Colo. WEXT/Albany, N.Y. WFPK/Louisville

KNBA/Anchorage, Alaska WBJB/Monmouth-Ocean

### PD of the year:



Arbough KBCO/Denver



MacLeash KTCZ/Menneapolis



Amy Miller WTYD/



Garv Williamsburg, Va. Sirius Spectrum





Schoenwetter WXPN/Philadelphia WXRT/Chicago

### MD of the year:



KBCO/Denver

Mark



Burlington, Vt.



Laura Duncan John



WXRT/Chicago



Kelly Ransford KFOG/San



Thorn KTCZ/ Minneapolis

### Personality of the year:



KTCZ/

Minneapolis



WXRT/Chicago

Lin Brehmer Jim McGuinn

WXPN/

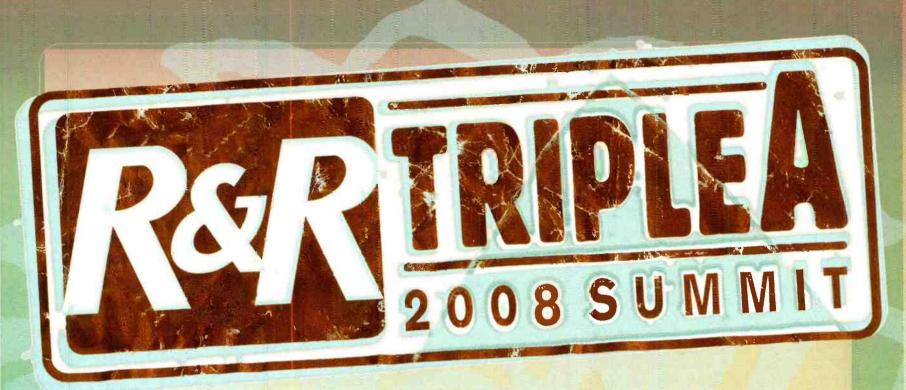
Philadelphia



Shawn

KMTT/Seattle

Dave Morey KFOG/ Saunders San Francisco KBCO/Denver



AUGUST 6-9, 2008 St. Julien Hotel & Spa Boulder, Go



Featuring a Q&A with DAN MASON **CBS Radio President/CEO** 

HURRY! LAST CHANCE TO SAVE! EARLY BIRD RATE ENDS JUNE 27, 2008!

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# TRIPLE A

DIGITAL DOWNLOADS

AVAILABLE AT DMDS.COM



MY MORNING JACKET ROLLS 18-10 (UP 42 PLAYS) WITH "I'M AMAZED." THE TRACK LEADS OFF THE BAND'S NEW ALBUM, "EVIL URGES," WHICH ROARED ONTO THE BILLBOARD 200 AT NO. 9 LAST WEEK WITH SALES OF 49,000.

THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	1) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL/ TW	AYS */-	AUDIE MILLIONS	
1	2	13	DEATH CAB FOR CUTIE NO IWILL POSSESS YOUR HEART	. 1(5 WKS)	555	-25	3.643	1
2	11	17	JASON MRAZ	ATLANTIC/RRP	554	-9.	2.098	6
3	8	4	COLDPLAY MOST INCREASE	D PLAYS/MOST ADDED	515	+127	2.878	3
2	6	11	DUFFY MERCY	MERCURY/IDJMG	461	+41	2.153	4
g q	3	8	COLDPLAY VIOLET HILL	CAPITOL	456	-83	2.931	2
6	4	19	AUGUSTANA SWEET AND LOW	EPIC	434	+3	1.903	7
0	7	6	JACK JOHNSON HOPE	BRUSHFIRE/UNIVERSAL REPUBLIC	413	+48	1.463	12
8	5	14	JAKOB DYLAN SOMETHING GOOD THIS WAY COMES	STARBUCKS/COLUMBIA	393	-28	1.357	19
9	9	15	MATT NATHANSON COME ON GET HIGHER	VANGUARD	361	+33	1.357	20
10	18	8	MY MORNING JACKET	ATO/RED	324	+42	1.795	8
0	15	5	R.E.M. HOLLOW MAN	WARNER BROS.	324	+34	1.221	22
12	10	20	COUNTING CROWS YOU CAN'T COUNT ON ME	DGC/GEFFEN/INTERSCOPE	305	-43	1.396	17
13	17	6	LOS LONELY BOYS STAYING WITH ME	EPIC	296	+22	1.220	23
14	12	15	YAEL NAIM NEW SOUL	TOT OU TARD/ATLANTIC	295	+20	1.416	16
15	19	11	NEEDTOBREATHE MORE TIME	ATLANTIC	273	+24	0.714	÷
16	11	7	AMOS LEE LISTEN	BLUE NOTE/EAPITOL	254	-7	0.658	
17	20	10	SARA BAREILLES BOTTLEITUP	EPIC	249	+14	0.870	28
18	14	16	NEWTON FAULKNER DREAM CATCHME	AWARE/COLUMBIA	236	-27	0.851	29
19	16	12	MUDCRUTCH SCARE EASY	REPRISE	232	-53	0.985	24
20	24	4	THE RACONTEURS ALL OLD ENOUGH	RPOWER THIRD MAN/WARNER BROS.	228	+27	1.515	11
9	27	4	BIG BLUE BALL FEATURING PETER BURN YOU UP, BURN YOU DOWN	GABRIEL REAL WORLD	214	+15	1.359	18
0	21	2	JOHN MELLENCAMP MY SWEET LOVE	HEAR/CMG	211	+2	0.700	5
23	22	20	R.E.M. SUPERNATURAL SUPERSERIOUS	WARNER BROS.	211	-7	1.345	21
24	N	EW	RADIOHEAD HOUSE OF CARDS	TBD/ATO	185	+21	1.452	13
25	23	4	THE CURE THE ONLY ONE	SURETONE/GEFFEN/INTERSCOPE	184	-9	0.885	27
26	26	9	ALANIS MORISSETTE UNDERNEATH	MAVERICK/REPRISE	181	+9	0.660	
27	11.	aru+	GAVIN ROSSDALE LOVE REMAINS THE SAME	INTERSCOPE	180	+17	0.912	26
28			COUNTING CROWS COME AROUND	OGC/GEFFEN/INTERSCOPE	174	+40	0.840	
29	29	2	AIMEE MANN FREEWAY	SUPEREGO	174	+6	0,846	30
9	28	3	OLD 97'S DANCE WITH ME	NEW WEST	167	•6	0.294	

MOST ADDED	
and the same of th	NEW ATIONS
COLDPLAY Viva La Vida (Capitol) KMTT, KSWD, Sirius Spectrum, WRNF WRNX, WRXP, WTGB, WTTS, WZGC	9
O.A.R. Shattered (Turn The Car Around) (Everfine/Atlantic/RRP) KPTL, KRVB, WCLZ, WCOO, WXRV, W	6 vzgc
R.E.M. Hoflow Man (Warner Bros.) KBCO. KPTL, KSWD, WMMM, WZGC	5
MY MORNING JACKET I'm Amazed (ATO/RED) KSWD, WRNX, WRXP, WTGB, WZGC	5
BIG BLUE BALL FEAT. PETER GABRIEL Burn You Up, Burn You Down (Real World) KGSR, KMTT, KSWD, WRXP, WZGC	5
DEATH CAB FOR CUTIE I Will Possess Your Heart (Atlantic) KSWD, WRXP, WTGB, W2GC	4
LOS LONELY BOYS StayIng With Me (Epic) KSWD, WRLT, WTGB, WZGC	4
GAVIN ROSSDALE Love Remains The Same (Interscope) KBCO. KMTT, KSWD, WZGC	4

wrnr

WRNR Baltimore, MD OM/PD: Bob Waugh APD/MD: Alex Cortright Coldplay, Viva La Vida, 11 Eric Hutchinson, Rock & Roll, 11 My Morning Jacket, Evil Urges, 11 Chumbawamba, Add Me, 1 OR REPORTING STATIONS PLAYLISTS GO TO

132

131

108

137

141

118

94

ADDED AT...

			F	RECUF	REN	TS	
THIS WEEK	ARTIST TITLE / IMPRINT / PROMOTION LABEL	1) NIELSEN BDS CERTIFICATIONS	PL.	AYS LW	THIS WEEK	ARTIST TITLE / IMPRINT / PROMOTION LABEL	1) NIELSEN BDS CERTIFICATIONS
	SPOON DON'T YOU EVAH (MERGE)		272	282	6	EDDIE VEDDER HARD SUN (MONKEY WRENCH/J/RMC)	
2	JACK JOHNSON IF I HAD EYES (BRUSHFIRE/UNIVERSAL REPUBLIC)		245	245	7	SNOW PATROL SHUT YOUR EYES (POLYDOR/A&M/INTERSCOPE)	
3	INGRID MICHAELSON THE WAY I AM (CABIN 24/ORIGINAL SIGNAL/RED)		168	193	8	SNOW PATROL CHASING CARS (POLYDOR/A&M/INTERSCOPE)	
4	SARA BAREILLES LOVE SONG (EPIC)		141	168	9	ROBERT PLANT / ALISON KRAUSS CONE, CONE, CONE (DONE MOVED ON) (ROUNDER)	
6	DAVID GRAY YOU'RE THE WORLD TO ME (ATO/RED)		140	145	10	THE KILLERS READ MY MIND (ISLAND/IDJMG)	

NE	W AN	D ACTIVE	
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
G. LOVE & SFECIAL SAUCE Peace, Love & Happiness (Brushfire)	166/36	ERIC HUTCHINSON Rock & Roll (Let's Break/Warner Bros.)	111/28
TOTAL STATIONS:	17	TOTAL STATIONS:	9
ALEJANDRO ESCOVEDO Always A Friend (Back Porch/Man sattan/Capitol)	155/7	KT TUNSTALL Little Favours (Relentless/Virgin/Capitol)	103/1
TOTAL STATIONS:	20	TOTAL STATIONS:	- 13
WEEZER Pork And Beans (DGC/Geffen/Interscope)	135/15	ADELE Chasing Pavements (XL/Columbia)	96/38
TOTAL STATIONS:	8	TOTAL STATIONS:	10
ROBERT PLANT / ALISON KRAUSS Rich Woman	122/12	MASON JENNINGS Fighter Girl (Brushfire/Universal Republic)	85/3
(Rounder)		TOTAL STATIONS:	8
TOTAL STATIONS:	13	SHERYL CROW	81/22
O.A.R. Shattered (Turn The Car Around)	121/63	Motivation (A&M/Interscope)	01/22
(Everfine/Atlantic RRP)		TOTAL STATIONS:	10
TOTAL STATIONS:	14		

PLAYS	
+127	COLDPLAY  Viva La Vida (Capitol)  WMMM +15, WXRV +12, KPRI +11, CIDR +10, WZEW +9, KTHX +9, WNCS +8, WCLZ +8, KTCZ +7, KINK +7
+63	O.A.R. Shattered (Turn The Car Around) (Everfine/Atlantic/RRP) CDR +8, KPTL +2, WOZC +9, KXLY +5, KTCZ +4, KRVB +4, WNCS +4, WTTS +3, KENZ +2, WZEW +2
+48	JACK JOHNSON  Hope (Brushfire/Universal Republic)  KRVB +1, WTTS +9, WZCC +9, WXRV +6, WTCB +6,  KPRI +5, WZEW +3, KCUV +3, WNCS +2, WCOO +2'
+42	MY MORNING JACKET I'm Amazed (ATO/RED) KOLY +11, WRNR +9, WRNX +7, WZEW +6, KTCZ +4, KRVB +3, KBCO +3, KPTL +3, KRSH +2, KGSR +1
+41	DUFFY Mercy (Mercury/IDJMG) CIDR +16, KPRI +9, KPTL +8, KWMT +7, WMMM +6, KBCO +2, WXRT +2, KENZ +2, KFOG +1, WZCC +1

MOST **INCREASED** 

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FOR WHEE ENDING JUNE 22, 2008

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21 25

26

NEW

3

6

2

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2

25

0 X JOHN H ATT LOVE YOU AGAIN

COLDPLAY VIVA LA VIDA

13 JACKIE GREENE SHAKEN

ALANISMORISSETTE UNDERNEATH

MASON JENNINGS FIGHTER GIRL

RADIOHEAD HOUSE OF CARDS

G. LOVE & SPECIAL SAUCE PEACE, LOVE & HAPPINESS

ROBERT PLANT / ALISON KRAUSS RICH WOMAN

THE HOLD STEADY SEQUESTERED IN MEMPHIS

AMY MAC-DONALD Mr. Rock & Roll (Decca) DMX Folk Rock, WNCW. WYCE

O.A.R. Shattered (Turn The Car Around)

Life, Love &

KDBB, KMTN, KOHO, KPND, KROK, KRVO, KSPN, KYSL, WJCU, WOCM

SHAWN MULLINS 7 Nameless Faces (Vanguard) KDBB, KLRR, KPIG, KPND, WFIV, WMVY, WOEM

EMMYLOU HARRIS Hold On (Nonesuc such Warner Bros.) WCBE, WKZE, WMVY, WXPN, WYEP

NEW WEST

BRUSHE RE

CAPITOL

SAZON

429/516

ROUNCER

VAGRANT

TBD/FTO

MAVERICK/REPRISE

BRUSHFIRE/UNIVERSAL REPUBLIC

252

247

246

231

227

218

206

193

183

-6

+68

+21

-23

-5

+76 +4

+29

FLEET FOXES 4
White Winter
Hymnal
(Sub Pop)
KNBA, WDST.
WRSI, WYEP

DELTA SPIRIT Trashcan KBAC, KCMP, KOHO, WXPN



► G. LOVE & SPECIAL SAUCE LEAD FIVE DEBUTS ONTO THIS WEEK'S TRIPLE A INDICATOR CHART, AS "PEACE, LOVE & HAPPINESS" ENTERS AT NO. 22. THE TRACK. UP 68 PLAYS, IS THE FIRST FROM THE GROUP'S 10TH ALBUM, "SUPERHERO BROTHER."

THIS WEEK	LAST WEEK	ARTIST TITLE  AMERICANA IMPRINT / PROMOTION LABEL	TW	PLAYS	CUMULATIVE
1	1	HAYES CARLL TROUBLE IN MIND LDST HIGHWAY	540	-20	5807
2	2	JAMES MICHURTRY  ILIST LIS KIDS  LIGHTNING ROD	494	-16	7390
3	3	JOHN HIATT SAME OLD MAN NEW WEST	457	-10	2315
4	4	OLD 97'S BLAMEIT ON GRAVITY NEW WEST	380	+31	2477
5	6	THE BAND OF HEATHENS THE BAND OF HEATHENS BOH	365	+49	1725
6	5	ALEJANDRO ESCOVEDO REAL ANIMAL BACK PORCH/MANHATTAN/CAPITOL	347	+23	2063
7	10	RECKLESS KELLY BULLETPROOF YEP ROC	284	+22	852
8	7	JUSTIN TOWNES EARLE THE COOD LIFE BLOODSHOT	282	-15	2711
9	9	ELEVEN HUNDRED SPRINGS COUNTRY JAM PALO DURO	26E	-2	1413
10	8	SONNY LANDRETH FROM THE REACH LANDFALL	25	-27	1068
n	14	MUDCRUTCH REPRISE	225	-13	1388
12	n	VAN MORRISON KEEP IT SIMPLE LOST HIGHWAY	219	-32	4112
13	13	THE WAYBACKS LOADED COMPASS	216	-26	3645
14	16	ELIZA GILKYSON BEAUTIFUL WORLD RED HOUSE	216	+1	1255
15	21	SOLOMON BURKE LIKE A FIRE SHOUT! FACTORY	214	+21	639
16	22	JAMES HUNTER THE HARD WAY HEAR/CMC	210	+20	892
17	36	JOHN MELLENCAMP LIFE DEATHLOVE AND FREEDOM HEAR/CMG	20E	+63	402
18	18	THE INFAMOUS STRINGDUSTERS THE INFAMOUS STRINGOUSTERS SUGAR HILL	202	+4	1106
19	12	KATHLEEN EDWARDS ASKING FOR FLOWERS ZOE/ROUNDER	24	-44	4585
20	17	THE BELLEVILLE OUTFIT WANDERIN' THE BELLEVILLE OUTFIT	195	-15	4082
21	31	DR. JOHN AND THE LOWER 911  LITY THAT CARE FORGOT 429/5LC	180	+24	508
22	37	RED MOLLY LOVE AND OTHER TRAGEDIES RED MOLLY	180	+40	421
23	19	TIM O'BRIEN CHAMELEON PROPER AMERICAN	179	-16	3391
24	23	RAILROAD EARTH AMENCORNER SCIFIDELITY	17.8	-11	972
25	35	THE MOTHER TRUCKERS LET'S ALL GOTO BED FUNZALO	176	+31	868
26	33	CHIP TAYLOR NEW SONGS OF FREEDOM TRAIN WRECK	175	+25	<b>69</b> 0
27	3	EMMYLOU HARRIS ALL INTENDED TO BE NONESUCH/WARNER BROS.	172	+108	236
28	20	RYAN BINGHAM MESCALITO LOST HIGHWAY	120	-24	9576
29	26	OR, THE WHALE LIGHT POLES AND PINES OR, THE WHALE	170	-5	1396
30	30	ABIGAIL WASHBURN AND THE SPARROW QUARTET ABIGAIL WASHBURN AND THE SPARROW QUARTET NETTWERK	167	+2	739



Wheels (Rounder)

All I Intended To Be

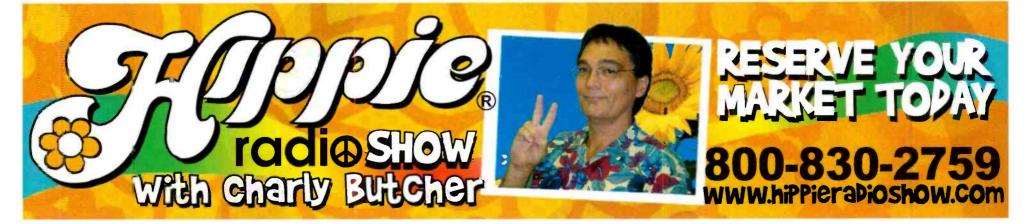
ABI TAPIA The Beauty In The Ruin (MoonHouse)

Life Death Love

RED MOLLY Love And Other Tragedies (Red Molly)

TEDDY THOMPSON A Piece Of What You Need (Verve Forecast)

FOR WEEK ENDING JUNE 22, 2008







A profile of four talented personalities in Latin radio

### The Young And The Talented



he Latin radio market is thriving, and while some in the business complain there isn't enough young talent to satisfy the demand, several young and talented jocks are meeting that need in prime dayparts in important markets. ■ The following four successful personalities prove that hard work and dedication can result in booming careers. These personalities serve as an inspiration to other Latinos who may not realize that they, too, can make it in the radio business.

### Raq-C, KXOL (Latino 96.3)/Los Angeles after-

At just 22 years old, Raq-C got the opportunity of a lifetime: to work at an L.A. station with a newly created bilingual format, Spanish Broadcasting System Latin rhythm KXOL."This has Raq-C [written] all over it," says the now-25-year-old, who earlier this month was promoted from nights to afternoon drive. Latino, she says, "is my personality, my music, the people that I grew up with."

Her passion for radio was born when interning at crosstown rhythmic KPWR (Power 106) and she credits her mentor Jeff García, then KPWR production director, with teaching her the ins and outs of radio. After a stint on KKUU/Palm Springs, Calif., she joined SBS regional Mexican WLEY (La Ley)/Chicago, her first taste of the company she's called home for five years. "Going to Chicago was when I really grew. It prepared me for L.A.," she says.

Back to L.A. she went after hearing of KXOL's launch and took it upon herself to ask for an opportunity at the new station. "I always knew I was going to come back to L.A. and be on the radio," a very energetic Raq-C says.

Just as she first developed her love for radio as an intern, Raq-C feels strongly about extending the same opportunity to others. "I'm all about giving interns the opportunity to work with me," she says. In fact, her first intern, Brand-O, is now a part-time weekend jock at the station.

But make no mistake about it, she gives her interns tough love." I like interns who want to take in everything that I teach them and are serious about the job." And don't take things personally she advises."You have to be passionate about this industry. You have to love it and feel it in your blood."

Of her journey, she says, "All the hard work paid off, but I didn't half-ass it. When I do radio I put my life and soul into it."

### Oswaldo Díaz, KSSE (Súper Estrella)/Los Angeles morning host

Transitioning from landscaping to radio is a very unlikely story. Even more out of the ordinary is hosting your own morning show in the No. 1 Hispanic market in just five short years. But that is the story of 26-year-old Oswaldo Díaz, host of morning show "La Regadera de la Chokolata" on Entravision Radio Latin pop KSSE.

His radio career began as a fluke in 2003 when he met then-KRQK (La Ley)/Santa Maria, Calif., PD Carlos Cibrian, who actively pursued him after learning of his uncanny ability to do voices. Soon after, Entravision Radio came looking for him, and he joined the company's La Tricolor Network's morning show. After stints at several Entravision shows, in January 2007 he landed his own show, "Erazno y La Chokolata," on Entravision's thencumbia-based regional Mexican KLYY (Oye)/Riverside. Only one year later, he took over mornings on Súper Estrella, revamping the show's name to "La Regadera de la Chokolata."

Fast-tracking has been part of Díaz's career, but unlike jocks whose success has their name written all over it, his has his characters' names instead. Outside the industry, the name "Oswaldo Díaz" rarely rings a bell. Instead, his characters' voices—





Díaz





Donaii

La Chokolata, Erazno and Doggy-are the superstars of the show, which currently also airs on nine Súper Estrella Network stations and three La Tricolor Network outlets.

"Maybe I'll murder them some day," he says jokingly of his famous characters. "It's really competitive out there, and I have gotten here because I do something different. I'm not worried about my characters' popularity, because at the end of the day I'm reaching my goal. Although sometimes I do feel like raising my hand and saying, 'It's me behind the voices.'

According to Entravision, the show has a 4.5 share in the station's core 18-34 demo in phase 1 of the spring 2008 Arbitrends.

"I always knew I could make it, although not so soon," Díaz says. "There are tougher jobs out there, in terms of physical labor. Radio has come naturally to me, and I have fun doing my job."

### Jenny Castillo, WRUM (Rumba)/Orlando morning show co-host

It's not easy going head to head with the guys on a morning show, but Jenny Castillo has taken on the challenge as co-host of "John Musa y Los Anormales de la Mañana" on Clear Channel trop-

The 29-year-old, who has degrees in Spanish and radio/TV, says that you have to be born with a certain ability to do radio. "You could have all the degrees in the world, but if you don't have charisma and the ability to impact people with your personality, you won't make it," she says. "You have to be able to transmit energy and joy to the audience."

With a broad range of experience in media, including TV, Castillo advises young talent to never give up perusing their dreams."Every time a door closes, a thousand windows open, so always believe in yourself and give 100% effort all the time."

### Donaji, KSSE (Súper Estrella)/Los Angeles afternoon co-host

Going back to the station where her career began was a natural step for Donaji, who co-hosts afternoon drive alongside Alexxx at KSSE. Landing an internship at the station at only 18 years old, she was later hired at Súper Estrella as a part-timer and got a shot on the air. "Súper Estrella is a great home because they allow you to learn hands-on," the now-25-year-old says.

SBS later came calling and Donaji joined KXOL's new team, where she spent two-and-ahalf years. "I was very excited because I never thought I would get such an opportunity to be in a large market like L.A.," she says. But when Súper Estrella asked her back in January to join the new afternoon drive show, she promptly accepted the offer. "Pato [Entravision VP of programming Néstor Rocha] thought I was the perfect person because I was part of the third generation they were going after. I am a fan of Chayanne and 50 Cent at the same time."

With a successful career, Donaji says she is always asked for words of encouragement."Try and try it until you reach your dream," she advises young Latinos, and "work very hard, because things won't just fall in your lap."



### REGIONAL MEXICAN

► GRUPO MONTEZ DE DURANGO CHALKS UP ITS EIGHTH CONSECUTIVE TOP 10, AS "LA IMAGEN DE MAL VERDE" JUMPS 12-8 (UP 81 PLAYS). THE SONG IS THE ACT'S 14TH CAREER TOP 10, A TALLY THAT INCLUDES THREE NO. 1s.

POWERED BY nelsen BDS

THIS WEEK	LASTWEEK	WEEKS	ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	PL/ TW	4YS +/-	AUDIE!	
1	1	17	DAREYES DE LA SIERRA NO. 1(6 WKS) HASTA EL DIE DE HOY DISA	1610	+20	12.181	1
	4	9	INTOCABLE MOST INCREASED PLAYS TU ADIOS NC MATA EMITELEVISA	1386	+181	10.087	2
3	2	10	LOS RIELEROS DEL NORTE A PUNTO DE LORAR FONOVISA	1350	+29	9.360	3
4	5	8	CUISILLOS VIVE Y DEJAME VIVIR MUSART/BALBOA	1180	+40	7.131	6
5	3	21	GERMAN MONTERO AMANTES ESCONDIDOS UNIVISION	1175	-36	8.631	4
6	7	14	PALOMC SUFRIRAS DISA	994	-13	4.709	16
7	6	22	VICENTE FERNANDEZ LA DERROTA SDNY BMG NORTE	934	-56	8.532	5
8	12	6	GRUPO MONTEZ DE DURANGO LA IMAGEN DE MAL VERDE DISA	889	+81	6.380	7
9	9	17	JENNI RIVERA INOLVIDABLE FONOVISA	872	-26	5.483	12
10	10	31	EL POTRIO DE SINALOA EL VASO DERRAMA MACHETE	816	-64	6.169	9
11	18	5	VICENTE FERNANDEZ PARA SIEMPRE SONY BMG NORTE	803	+149	6.260	8
12	19	4	LOS TEMERARIOS SITUTE VAS FONOVISA	797	+135	4.305	18
13	11	23	LOS CREAMOREZ DEL PASITO DURANGUENSE DE ALFREDO RAMIREZ POR QUIEN ME DEJAS DISA/EDIMONSA	787	-31	5.533	11
14	8	36	LA ARCCLLADORA BANDA EL LIMON SOBRE MIS PES DISA/EDIMONSA	773	-147	6.123	10
15	16	9	LOS TUCANES DE TIJUANA QUE TE PERDONE TU MADRE UNIVISION	753	+87	3.273	25
16	13	24	CONJUNTO PRIMAVERA TELLORE FONOVISA	738	-43	4.858	14
17	14	18	BANDA EL RECODO TOMAME O DEJAME FONOVISA	711	-65	5.147	13
18	17	14	LUPILLO RIVERA DE QUE ME PILESUMES ASL	663	-14	3.731	21
19	21	5	URANIO MUSICAL DILCE VENERO ASL	641	+22	3.559	22
20	15	30	EL CHAPO DE SINALOA SI TE ACARRAN LAS CANAS (CIERRA LOS OJOS) DISA	612	-64	4.740	15
21	20	34	ALACRAMES MUSICAL SIN TUAMOR UNIVISION	597	-35	4.492	17
22	23	10	BANDA MACHOS EL PROXIMO ONTO SONY BMG NORTE	570	+8	3.063	28
23	22	17	CARDENALES DE NUEVO LEON Y DINORA FLOR DE LAS 'LORES ASL	556	+2	3.365	24
24	25	2	CONTROL SE TAMBALE DECO	537	+30	2.727	29
25	29	2	LOS INQUIETOS DEL NORTE	501	+24	2.501	30
26	26	4	LABORRACH RA EAGLE EL CHAPO DE SINALOA	498	+5	3.200	26
27	32	11	EL PALETERO DISA EL GUERO Y SU BANDA CENTENARIO	494	+45	1.367	
28	24	18	ANTES A.R.C. ALIADOS DE LA SIERRA	478	-14	3.110	27
29	34	3	TE AMO ASL  LOS INVASORES DE NUEVO LEON  DE MONTE ON DE SERVICIO D	455	+34	1.901	38
30	37	2	DECIAS QUE NO SERCA  K-PAZ DE LA SIERRA	451	+47	1.978	37
31		EW	VOLVERE DISA/EDIMONSA  PATRULLA 81 LOS REPROCHES DEL VIENTO DISA	443	+180	3.524	23
32	27	20	LOS INQUIETOS DEL NORTE AMOR MORTAL EAGLE	418	-15	1.980	36
33	33	21	JOAN SEBASTIAN PIENSO EN TI MUSART/BALBOA	393	-6	3.767	20
34	28	8	PEDRO FERNANDEZ	387	-90	1.071	
35	35	3	AMIGA POR FAYOR MACHETE  CONJUNTO ATARDECER  SEMANUIDIEMPO NI ALMA	374	-15	2.229	33
36	30	6	SE VA MURIEMDO MI ALMA CAMPANARIO  CONJUNTO PRIMAVERA	364	-72	2.119	34
37	38	4	LA GRAN SENGRA FONOVISA  SERGIO VEGA	353	+4	2.024	35
38	36	12	MIBUEN AMA-ITE SONY BMC NORTE  LOS TIGRES DEL NORTE	346	-42	1.777	40
39		EW	EL HIJO DEL PJEBLO FONOVISA  LOS BUITRES DE CULIACAN SINALOA	341	+34	0.816	
40	-	IEW	ESTOY TOMAII DO SIN CONTROL LADISCOMUSIC/UNIVERSAL LATINO  LOS NOBLEZA DE AGUILILLA	331	+46	0.740	
40			CON MENTIRAS NO SIMON	اور	+40	0.740	

MOST ADDED
ARTIST NEW
TITLE / LABEL STATIONS PATRULLA 81 13
Los Reproches Del Viento (Disa) KHOT, KISF, KIST, KJFA, KLBN, KMQA, KMYX, KSAH, KTJM, KWEI, KXPD KYQQ, WOJO
VICENTE FERNANDEZ  Para Siempre (Sony BMG, Norte) KESO, KHOT, KISF, KIWI, KLEY, K1TA, KXSB, WEDJ
JOAN SEBASTIAN 7 Sigo Vivo (Musart/Balboa) (KOBT, KISF, KIST, KMQA, KWEI, K <sup>M</sup> QQ, WEDJ
LOS COCINEROS Locos Y Parranderos (Nelsy) KDUT, KLBN, KMQA, KSKD, KTTA KWEI
LOS TEMERARIOS 5 Si Tu Te Vas (Fonovisa) KGBT, KLEY, KLHB, WLEY, WOJO
INTOCABLE Tu Adlos No Mata (EMI Televisa) KIWI, KTTA, KWEI, WEDJ
K-PAZ DE LA SIERRA Volvere (Disa/Edimonsa) KIST, KTTA, KXLM, KXSB
EL COYOTE Y SU BANDA TIERRA SANTA Linda Doctora (Fonovisa) KBUE, KISF, KJFA, KYQQ
LOS TREMENDOS 4 Aunue Me Digas Adi (Balboa) KDUT, KMQA, KRAY, KWEI
URANIO MUSICAL  Dulce Veneno (ASL) KGBT, KRAY, KTJM

NEW AN ARTIST TITLE / LABEL LA ARROLLADORA BANDA EL LIMON 323/66 Primer Tiempo (Disa/Edimonsa) TOTAL STATIONS DUELO 322/10 La Paloma De Acero TOTAL STATIONS: 14 LA APUESTA 319/16 Por Ti (Serca)
TOTAL STATIONS: 24 EL TIGRILLO PALMA 306/32 Con Que Me Pagas (Sony BMG Norte)
TOTAL STATIONS: 22 KUMBIA ALL STARZ FEAT. MELISSA JIMENEZ Rica Y Apretadita (EMI Televisa) TOTAL STATIONS: 295/4 22

4C	ACTIVE	
	ARTIST TITLE / LABEL	PLAYS /GAIN
	TEMOH GONZALEZ  A Pasos De Gigante (Disa)	264/1
	TOTAL STATIONS;	23
	JOAN SEBASTIAN Sigo Vivo (Musart/Balboa)	252/69
	TOTAL STATIONS:	16
	BANDA GUASAVENA Mori (Universal Latino)	184/14
	TOTAL STATIONS:	11
	JULIO CHAIDEZ El Amor En Carro (ASL)	168/15
	TOTAL STATIONS:	11
	LA MAFIA Eternamente (ASL)	157/30
	TOTAL STATIONS:	6

MOST **INCREASED PLAYS** +181 INTOCABLE Tu Adios No Mata (EMI Televisa) WEDJ +29, KIWI +17, KISF +13, KWEI +13, KCBT +12, KROM +11, KTTA +11, KDXX +8, XOCL +8, WQBU +7 +180 **PATRULLA 81** Los Reproches Del Viento (Disa) KSTN +16, KLVO +15, KLBN +13, KSAH +13, KHOT +12, KYQQ +10, WOJO +10, KCMT +9, KTJM +9, KIST +9 +149 VICENTE FERNANDEZ Para Siempre (Sony BMG Norte) KXLM +15, KXSB +15, KIWI +14, KESO +13, KTTA +12, KHOT +11, KGBT +9, KISF +8, KLEY +8, KMQA +7 +135 LOS TEMERARIOS Si Tu Te Vas (Fonovisa) KGBT +16, KLHB +16, WLEY +14, KLEY +14, WOJO +10, KDUT +9, WEDJ +8, KLAX +7, KISF +6, WLCC +5 LOS TUCANES DE TIJUANA Que Te Perdone Tu Madre (Univision) KSOL +18, KESO +16, KLEY +9, KHHL +8, KKPS +7, XHTY +7, KYQQ +7, KTTA +6. WEDJ +6, KSTN +4

ADDED AT... KIWI

Bakersfield, CA

PD/MD: Raul Evangelista Intocable, Tu Adios No Mata, 21 Vicente Fernandez, Para Siempre, 20 Raza Obrera, Lagrimas De Juventud, 8

FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

FOR WEEK ENDING JUNE 22, 2008

LEGEND: See legend to charts in charts section for rules and symbol explanations. 56 regional mexican stations electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2008 Nielsen Business Media, Inc. All rights reserved.

### KJFA/Albuquerque, NM PD Henry Conzalez

KL'/O/Albuquerque, NM PD, MD: Rene Leon

WBZY/Atlanta, GA

KHHL/Austin, TX PD: ose "Jime" Martinez

KIWI/Bakersfield, CA PD/MD: Raul Evangelista

KMQA/Bakersfield, CA OM: Trene Escalante PD:MD: Yesenia De Luna APD: Victor Martinez

KMYX/Bakersfield, CA OM: Robert Chavez PD: Cesar Chavez

KWEI/Boise, ID OM: Steve Ramirez PD: Melvin Albanez

WLEY/Chicago, IL PD: Ezeguiel Gonzalez WOJO/Chicago, IL

OM: Cesar Canales PD: Rafael Bautista KLHB/Corpus Christi, TX OM: Clayton Allen PD/MD: Luis Munoz

KSAB/Corpus Christi, TX OM: Paula Newell PD/MD: Dan Pena

KDXX/Dallas, TX OM: Andy Lockridge PD: Jesus Espiricueta

KESS/Dallas, TX PD: Oscar Rios

KBNO/Denver, CO PD: Socorro Rios MD: Zenon Ferrufino

KXPK/Denver, CO DN: Napoleon Sanchez

XHNZ/EI Paso, TX KLBN/Fresno, CA PD/MD: Jorge Guillen

KOND/Fresno, CA PD: Juan Fernando

KLTN/Houston, TX PD: Raul Brindis MD: Angel Basulto

KTJM/Houston, TX PD/MD: Eddie Leon

WEDJ/Indianapolis, IN PD/MD: Manuel Sepulveda

KISF/Las Vegas, NV PD: Jose Rarr on Brayo

**KBUE/Los Angeles, CA** PD: Pepe Garza

KLAX/Los Angeles, CA PD: Juan Carlos Hidalgo MD: Lupita Del Castillo

KSCA/Los Angeles, CA PD: Veronca Nava

KWIZ/Los Angeles, CA PD: Eddie Leon KESO/McAllen, TX

OM: Romeo Herrera PD: Mario Facundo

KGBT/McAllen, TX PD: Hugo De La Cruz MD: Armandc Almazan KKPS/McAllen, TX PU: Mando San Koma MD: Robert Montalvo

REGIONAL MEXICAN MONITORED REPORTERS

KSKD/Merced, CA

KRAY/Monterey, CA

WQBU/New York, NY PD: Gerardo Lopez APD: Gabriel Pino

KTUZ/Oklahoma City, OK OM/PD: Kevin Christopher MD: Gabriel Ocegueda

KXLM/Oxnard, CA PD/MD: Salvador Prieto

KHOT/Phoenix, AZ OM: Eleazar Garcia PD: Nelson Oseida

KXPD/Portland, OR OM/PD: Paul Danitz APD/MD: Nancy Corcuera

WYMY/Raleigh, NC

KXSB/Riverside, CA PD/MD: Salvador Prieto

KTTA/Sacramento, CA

KDUT/Salt Lake City, UT OM: Carlos Martin Valdez PD: Cesar Valdiosera

KLEY/San Antonio, TX OM/PD: Alfonso Flores APD/ND: Edgar Monsivais

KROM/San Antonio, TX

KSAH/San Antonio, TX OM: Robin Flores PD: Alfonso Flores APD: Minnie Ochoa MD: Juan Martinez

KXTN/San Antonio, TX PD: Jon Ramirez APD: Pete A. Morales III

KLNV/San Diego, CA

PD: Antonio Covarrub APD: Gabriel Alvarez XHTY/San Diego, CA. PD: Elvis Valle

**XOCL/San Diego, CA** PD: Marylu Ramos APD: Gisel Moreno

KRZZ/San Francisco, CA OM: Olga Rosales PD: Jesse Portillo

KSOL/San Francisco, CA PD/MD: Jose Luis Gonzalez KIST/Santa Barbara, CA

OM: Keith Royer PD: Jose Fierros

**KXTS/Santa Rosa, CA** OM: Krista Bowker PD: Alex Ballesteros

KSTN/Stockton, CA PD: Kent Rodriguez

WLCC/Tampa, FL

KCMT/Tucson, AZ PD/MD: Enrique Mayans

KYQQ/Wichita, KS OM: Beverlee Brannigan PD: Arnoldo Gonzalez

# LATIN POP

nielsen



► CAMILA BOWS WITH A FIFTH HIT FROM ITS "TODO CAMBIO" ALBUM, AS "ME DA IGUAL" LAUNCHES AT NO. 24 (UP 73 PLAYS, THE FORMAT'S SECOND-BEST INCREASE). THE SET HAS SPENT TWO OF ITS 60 CHART WEEKS ATOP BILLBOARD'S TOP LATIN ALBUMS LIST.

THE MESS.	LAST WEEK	WEEKS	ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL/ TW	*/- */-	AUDIE MILLIONS	
1	1	13	MANA NO SI NO TE HUBIERAS 100	VARNER LATINA	1002	+8	11.102	1
2	2	20	ENRIQUE IGLESIAS OONOE ESTAN CORAZON	UNIVERSAL LATINO	901	-60	9.745	2
3	3	22	BELANOVA CADA QUE	UNIVERSAL LATINO	837	-24	8.169	3
4	5	115	ALEJANDRO FERNANDEZ ERES	SONY BMG NORTE	735	+20	5.064	10
5	4	26	JUANES COTAS DE AGUA DULCE	UNIVERSAL LATINO	704	-47	5.857	7
Б	6	34	FLEX TEQUIERO	EMI TELEVISA	671	-24	7.520	4
3	7	16	TOMMY TORRES PEGADITO	WARNER LATINA	624	-6	6.583	6
8	9	10	JULIETA VENEGAS MO EL PRESENTE	ST ADDED SONY, BMG NORTE	614	+59	4.203	n
	8	12	LUIS MIGUEL SITUTE ATREVES	WARNER LATINA	592	-18	6.738	5
10	10	6	KANY GARCIA ESTA SOLEDAD	SONY BMG NORTE	474	-4	5.761	8
n	15	4	JUANES AIRPOWER/MO	ST INCREASED PLAYS UNIVERSAL LATINO	437	+101	3.390	17
12	SII	20	JESSE & JOY LLEGASTE TU	WARNERLATINA	426	-25	1.811	37
13	12	16	PLAYA LIMBO 10 PARA LAS 10	SONY BMG NORTE	394	-26	1.697	-
14	13	42	JUANES ME ENAMORA	UNIVERSALLATINO	365	+12	5.414	9
15	14	6	GLORIA TREVI CINCO MINUTOS	UNIVERSAL LATINO	354	+6	1.209	
16	17	8	PEPE AGUILAR PERDONO Y OLVIDO	EMI TELEVISA	323	+26	3.676	15
17	18	13	RBD EMPEZAR DESDE CERÓ	EMI TĚLEVISA	297	+7	1.686	
18	19	7	ABRAHAM AMARTE	MACHETE	286	+1	4.171	12
19	21	7		RPOWER EMITELEVISA	251	+6	3.004	20
20	20	12	ALEJANDRA GUZMAN HASTA EL FINAL	EMITELEVISA	236	-18	0.866	-
21	22	8	RIHANNA FEATURING NE-YO HATE THAT I LOVE YOU	SRP/DEF JAM/IĎJ <b>M</b> G	224	-13	1.635	
22	25	20	CHAYANNE LOLA	SONY BMG NORTE	222	+11	3.329	18
23	24	11	FONSECA ENREDAME	EMI TELEVISA	218	0	3.714	14
24			CAMILA ME OA IGUAL	SONY BMG NORTE	212	+73	1.980	35
25	36	2	LOS TEMERARIOS SITUTE VAS	FONOVISA	212	+55	2.329	27
26	26	8	VICTOR MANUELLE YO NO SE PERDONARTE	KIYAVI/VM	208	+12	3.642	16
27	29	6	BABY BOY YANOLLORES (LET ME LOVE YOU)	786/SIENTE	204	+21	1.347	
28	23	17	ENUR FEATURING NATASJA CALABRIA 2008	ULTRA	201	-18	2.143	31
29	28	5	JOHNNY SIGAL QUEDO EN NADA	UC MEDIA/BISSI	200	+10	2.415	26
30	32.	37	MARCO ANTONIO SOLIS NO PUEDO OLVIDARLA	FONOVISA	196	+21	4.069	13
31	27	8	GILBERTO SANTA ROSA NO TE VAYAS	SONY BMG NORTE	196	+4	2.473	25
32	33	4	DANIEL CALVETI EN PAZ	VENEMUSIC	192	+19	2.792	22
33	34	9	WISIN & YANDEL AHORA ES	MACHETE	187	+27	1.789	38
34	31	5	ZORRO VIEJO DUELE PERDER	NU	166	-13	2.939	21
35	38	4	AVENTURA EL PERDEDOR	PREMIUM LATIN	163	+19	1.510	
36	30	2	MJ HE VENIDO	MACHETE	161	-18	2.646	24
37	N	EW	VICENTE FERNANDEZ PARA SIEMPRE	SONY BMG NORTE	160	+24	2.158	30
38	39	2	JEANETTE POR QUE TE VAS	EMI TELEVISA	155	+13	2.323	28
39	37	2	BLACK: GUAYABA NO HAY ESPACIO	MACHETE	154	+7	1.891	36
40	35	10	JUAN BUSCANDO TU SOMBRA	UNIVERSAL LATINO	147	-11	1.781	39

MOST ADDED	
ARTIST	NEW
TITLE / LABEL	STATIONS
JULIETA VENEGAS El Presente (Sony BMG Norte) WKAQ, WMGE, WPAT	3
CAMILA Me Da Igual (Sony BMG) KBMG, KRIO, WIOA	3
THALIA Ten Paciencia (EMI Televisa) KLOL, WPAT, WWVA	3
KANY GARCIA Esta Soledad (Sony BMG Norte) KRIO, WWVA	2
LOS TEMERARIOS SI Tu Te Vas (Fonovisa) KPSL, WWVA	2
XIMENA SARINANA Vidas Paralelas (Warner Bros.) KBMG, XHPX	2
TOMMY TORRES Pegadito (Warner Latina) KXXS	1
ALEJANDRO FERNANDEZ Eres (Sony BMG Norte)	1
WAMR  BABY BOY Ya No Llores (Let Me Love You) (786/Siente) KBMG	1
BLACK: GUAYABA Sin Tu Amor (Machete) XAVO	1

NEW AND ACTIVE							
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN				
YURIDIA En Su Lugar (Sony BMG Norte)	136/25	MOTEL Uno, Dos, Tres (Warner Latina)	100/20				
TOTAL STATIONS:	5	TOTAL STATIONS:	~ 3				
MARCO ANTONIO SOLIS Te Voy A Esperar (Fonovisa)	123/5	TONY DIZE Permitame (WY/Machete)	95/0				
TOTAL STATIONS:	4	TOTAL STATIONS:	7				
LOS CAFRES Bastara (Luar/Machete)	122/2	CHRIS BROWN With You (Jive/Zomba)	91/5				
TOTAL STATIONS:	3	TOTAL STATIONS:	4				
JESSE & JOY Ya No Quiero (Warner Latina)	118/12	DADDY YANKEE Pose (El Cartel)	86/0				
TOTAL STATIONS:	8	TOTAL STATIONS:	3				
THALIA Ten Paciencia (EMI Televisa)	111/27	ENRIQUE IGLESIAS Lloro Por Ti (Universal Latino)	85/49				
TOTAL STATIONS:	8	TOTAL STATIONS:	8				



ADDED AT... **WPAT** New York, NY PD: Tony Luna Julieta Venegas, El Presente, 7 Thalia, Ten Paciencia, 7

FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

FOR WEEK ENDING JUNE 22, 2008 **LEGEND:** See legend to charts in charts section for rules and symbol explanations. 27 Latin pop. 17 tropical and 9 Latin rhythm stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2008 Nielsen Business Media. Inc All rights reserved.

### TROPICAL & LATIN RHYTHM MONITORED REPORTERS

### **TROPICAL**

WE5T/Allentown, PA

OM Jeffrey Maddox PD: Tony Rodriguez APD: Jay Miguel

WLAT/Hartford, CT

PD: Robbie "DJ" Trigueno

WXDJ/Miami, FL

PD: Gino "Latino" Reves

WSKQ/New York, NY PD: Tony Luna

WNUE/Orlando, FL

PD: Rafael Grullon MD: Jose Martinez

WRUM/Orlando, FL PD: Raymond Torres

WEMG/Philadelphia, PA

PD: Maria Del Pilar

WUBA/Philadelphia, PA

OM: Thea Mitchem PD: Milca Madera

WKKB/Providence, RI PD: Darvin Garcia

WPMZ/Providence, RI

PD: Dilson Mendez, Jr.

WPRM/Puerto Rico PD: Jorge Pabon

WZNT/Puerto Rico

PD: Pedro Arroyo

WSPR/Springfield, MA

PD: Nelson Brudys WYUU/Tampa, FL

OM: Mike Culotta PD: Ricardo Blanco MD: Carlos Jose Peralta WLZL/Washington, DC

PD: Aracely Rivera

**LATIN RHYTHM** 

KFZO/Dallas, TX

OM: Andy Lockridge APD: Alejandro Covarrubias MD: Jesus Lopez

KLLE/Fresno, CA

PD: Al Sanchez MD: Ramona Rivera WTLQ/Ft. Myers, FL

PD: Hector Velazquez

KXOL/Los Angeles, CA OM: Pio Ferro PD: Jerry Pulles

WCAA/New York, NY

OM: Pete Manriquez PD: Tony Santos MD: DJ Kazzanova

KVIB/Phoenix, AZ PD: Bobby Ramos APD: Mark Garcia

WODA/Puerto Rico

OM: Jose Nelson PD/MD: Rogie Gallart

WVOZ/Puerto Rico PD: Jamie Ortiz

MD: Edgar Diaz

KVVZ/San Francisco, CA PD: Bismarck Espinoza





► GILBERTO SANTA ROSA TAKES HOME THE MOST INCREASED PLAYS TROPHY AT TROPICAL AS "NO TE VAYAS" LEAPS 10-4 (UP 57). THE SONG IS THE SECOND TOP 10 FROM HIS ALBUM "CONTRASTE" FOLLOWING "CONTEO REGRESIYO," WHICH REIGNED FOR 17 CONSECUTIVE FRAMES FROM NOVEMBER TO MARCH.

THIS WEEK	LAST WEEK	WEEKS	TROPICAL ARTIST TITLE TI	PL/ TW	4 <b>Y</b> S +/-	AUDIE!	
1		31	FLEX NO. 1(4 WKS) TEQUIERO EMITELEVISA	296	-9	2.934	3
2		17	MSIN & YANDEL AHORAES MACHETE	291	+29	2.132	7
3	3	18	DLG QUERO DECIRTE QUE TE AMO LA CALLE/UNIVISION	286	+18	2.096	8
4	10	17	GLBERTO SANTA ROSA MOST INCREASED PLAYS NOTE VAYAS SONY BIMO NOTE	268	+57	2.442	6
9	6	14	JUAN LUIS GUERRA Y 440 CO-10 YO EMI TELEVISA	254	0	1.401	12
6	8	12	MANA SI NO TE HUBIERAS IDO WARNER LATINA	245	+22	1.341	14
7	7	31	AVENTURA EL PERDEDOR PREMIUM LAT N	242	+17	3.178	2
8	9	33	FRANK REYES ANOR DESPERDICIADO M.P./JVN/J & N	238	+24	3.218	1
9	5	8	VKTOR MANUELLE YONG SE PERDONARTE KIYAVI/VI	224	-38	2.848	4
10	1	13	TUME CONFUNDES SONY BMG NOR TE	221	+14	1.368	13
11	2	27	NG2 ELLA MENEA SONY BMG NORTE	196	-74	1.073	19
12	13	16	N'XLABE EL DIA DE TU SUERTE (HOY) NU LIFE/MACHETE	172	+11	1.134	18
13	12	16	DOMENIC MARTE FEATURING GERALDINE CD-LOS DJDS CERRADOS M.P.JJVN/J & N	171	-9	C.754	24
14	16	38	GILBERTO SANTA ROSA CONTEO RECRESIVO SONY BMG NORTE	157	+13	1.273	16
15	la.	23	JUANES GOTAS DE AGUA DULCE UNIVERSAL LATINO	157	+1	0.656	27
16	15	17	WILLY CHIRINO PA'-ANTE EVENTUS/LATHIUM	156	+10	1.505	11
17	18	29	HECTOR ACOSTA SIN PERDDN VENEMUS/C	130	-1	1.698	10
18	17	41	JUANES MEENAMORA UNIVERSAL LATING	126	-14	0.650	28
19	20	12	<b>EL CHAVAL</b> DO 10E ESTAN ESOS AMIGOS  MAS/VENEMUS C	114	-1	2.501	5
20	21	21	OLGA TANON FEATURING MILLY QUEZADA COSAS DEL AMOR UNIVERSAL LATINO	109	-3	0.526	30
21	32	12	FONSECA ENREDAME EMITELEVISA	107	+32	C.514	32
22	23	9	TONY DIZE PERMITAME WY/MACHETE	104	+11	1.033	20
23	22	20	ENRIQUE IGLESIAS DO-JDE ESTAN CORAZON UNIVERSAL LATING	103	-7	1.292	15
24	26	18	TITO "EL BAMBINO" EN .A DISCO EMI TELEVISA	94	+8	0.262	-
25	24	5	DADDY YANKEE POSE ELÎTARTEL	93	+3	1,219	17
26	33	10	MARLON BACHATA ROSA LA CALLE/UNIVISION	90	+20	0.887	21
27	25	15	MARC ANTHONY EL DIA DE SUERTE SONY BMG NORTE	85	-4	0.467	37
28	31	8	<b>DANIEL SANTACRUZ</b> A DANDE VA EL AMOR BIG DREAM	84	+8	0.453	38
29	19	19	AMGEL & KHRIZ LA VECINA VI/MACHETE	83	-44	0.498	33
30	35	2	NG2 PO₹ AMARTE SONY BMG NORTE	81	+20	0.526	31

THIS WEEK	MEEK	SIART	ROCK/ALTERNATIVE	
THIS	LAST WEEK	WEEKS ON CHART	APTIST TITLE	IMPRINT / PROMOTION LABEL
ı	1	10	BABASONICOS PUAMAS	UNIVERSAL LATINO
2	2	15	MOTEL UNO, DOS, TRES	WARNER LATINA
	3	7	NCRTEC COLLECTIVE PRESENTS BOSTITCH & FUSSIBLE TIJUANA SOLND MACHIN	E NACIONAL
	6	2	JULIETA VENEGAS EL PRESENTE	SONY BMG NORTE
	12	2	PINKER TONES HAPPY EVERYWHERE	NACIONAL
	9	4	AMARAL KAMIKAZE	EMI TELEVISA
	7	38	CAFE TACYBA VOLVER A COMENZAR	UNIVERSAL LATINO
3	14	19	AUSTIN TV MARDUK	TERRICOLAS IMBECILES
9	8	17	TODOS TUS MUERTOS ANDATE	NACIONAL
0	5	16	CIRCO ALGUIEN	SONY BMG NORTE
n	11.	7	CHÁMBAO PAPELES MOJADOS	SONY BMG NORTE
2	10	9	JORGE VILLAMIZAR NINGUNA	WARNER LATINA
3	15	n	DJ BITMAN TROPILOVE	NACIONAL
4			PIMKER TONES ELECTROTUMBAO	NACIONAL
5		H	AL_ISON MEMORAMA	SONY BMG NORTE
6	2C	14	MCNTE NEGRO ME DUELE NO ESTAR JUNTO A TI	FEED THE HUNGRY
7	19	4	MANA SI NO TE HUBIERAS IDO	WARNER LATINA
8	18	10	JUANES COTAS DE AGUA DULCE	UNIVERSAL LATINO
9	N	W	LOCOS POR JUANA TU SABES MUY BIEN (LA NALGA)	MACHETE
20	N	W	ESTIGMA MALA SUERTE	EL CHE/V&J

1	LAST WEEK	WEEKS	ARTIST TITLE  LATIN RHYTHM  IN NIELSEN BDS CERTIFICATIONS IMPRINT PROMOTION LABEL	PLA TW	4/-	AUDIEN MILLIONS	
1	1	6	DADOY YANKEE NO. 1(2 WKS) POSE ELCARTEL	378	+7	5.674	1
2	3	12	BABY BOY YA NO LLORES (LET ME LOVE YOU) 786/SIENTE	361	+11	4.416	5
3	4	23	WISIN & YANDEL AHORA ES MACHETE	337	-8	4.625	4
4	2	34	FLEX TE QUIERO EMITELEVISA	333	-23	2.669	11
5	5	14	TONY DIZE PERMITAME WY/MACHETE	326	-16	4.635	3
6	6	31	AVENTURA EL PERDEJOR PREMIUM LATIN	300	-7	5.226	2
7	10	11	MJ MOST ADDED HE VENICO MACHETE	273	+51	3.192	7
0	8	13	MANA SI NO TE HUBIERAS IDO WARNER LATINA	273	+25	1.290	27
	9	24	JUANES GOTAS DE AGUA DULCE UNIVERSAL LATIND	203	-29	0.679	
Ю	7	5	WISIN & YANDEL SIGUELO MACHETE	200	-63	3.481	6
1	23	2	ANGEL & KHRIZ AIRPOWER/MOST INCREASED PLAYS NA DE NA VI/MACHETE	192	+93	2.733	10
12	11	20	ENRIQUE IGLESIAS DONDE ESTAN CORAZON UNIVERSAL LATINO	179	-6	0.588	-
15	16	36	DON OMAR CANCION DE AMOR VI/MACHETE	156	+25	1.291	26
14	12	52	LA FACTORIA PERDONAME UNIVERSALLATINO	152	-12	0.933	34
15	14	18	ERRE XI CARITA BONITA MAS FLOW/MACHETE	139	-14	0.909	35
16	20	3	CARIBBEAN CONNECTION P.U.E.R.T.O.R.L.C.O. VI/MACHETE	133	+15	1.663	19
0	21	8	VOLTIO FEATURING ARCANGEL UN AMOR COMD TU SDNY BMG NDRTE	131	+14	1.337	23
18	19	8	LIL WAYNE FEATURING STATIC MAJOR LOLLIPOP CASH MONE // UNIVERSAL MOTOWN	129	+9	3.022	8
19	13	11	COLBY O'DONIS FEATURING AKON WHAT YOU GOT KONLINE/GEFFEN/INTERSCOPE	122	-36	1.720	17
20	15	7	TOMMY TORRES PEGADITO WARNER LATINA	120	-17	0.641	-
0	24	16	BELANOVA CADA QUE UNIVERSAL LATINO	109	+14	0.483	•
22.	18	3	BABY RASTA & GRINGO DEJAME CONOCERTE EME	106	-15	1.310	25
23	17	10	DE LA GHETTO EL DIFICIL CMG/SRZ/UNIVERSAL MOTOWN	102	-19	2.231	13
24	37	6	JULIETA VENEGAS EL PRESENTE SONY BMG NDRTE	100	+36	0.453	-
25	27	6	JESSE & JOY LLEGASTE TU WARNER LATINA	93	+6	0.210	-
26	35	3	MR. CRIMINAL. DROP IT AND ROCKIT HI POWER	82	+17	2.878	9
27	31	8	DJ LAZ FEATURING FLO RIDA & CASELY MOVE SHAKE DROP VIE/UNIVERSAL REPUBLIC	82	+1	2.548	12
28	30	19	KUMBIA ALL STARZ FEATURING FLEX POR YIBABY  EMITELEVISA	81	0	0.499	-
29	22	11	ALEXIS & FIDO SOBRENATURAL SONY BMG NORTE	81	-22	1.317	24
30	32	4	PLAYA LIMBO 10 PARA LAS 10 SONY BMG NORTE	66	-3		•

THIS WEEK	LAST WEEK	SIART	RECORD POOL	
THIS	LAST	WEEKS ON CHART	ARTIST TITLE	IMPRINT / PROMOTION LABEL
1	1	12	CHARLE CRUZ TU ME CONFUNDES	SONY BMG NORTE
2	2	13	GILBERTO SANTA ROSA NO TE VAYAS	SONY BMG NORTE
3	4	12	PEDRO JESUS QUE ES MALO	M.P./JVN/J&N
4	9	3	DLG TOPO MATA	LA CALLE/UNIVISION
5	5	11	KEVIN CEBALLO EL MILAGRO DE TU AMOR	M.P./JVN/J&N
6	3	14	ANGEL Y KHRIZ LA VECINA	VI/MACHETE
7	6	15	AKWID Y LOS TUCANES DE TIJUANA OMBLIGO A OMELICO	UNIVISION
8	7	15	RKM & KEN-Y MIS DIAS SINTI	UNIVERSAL LATINO
9	8	8	TONY DIZE PERMITAME	WY/MACHETE
10	15	3	BRENDALY NA NA NA	PROMOTION REVOLUCION
B	10	20	NICKY JAM FEAT. RKM GAS PELA	PINA/UNIVERSAL LATINO
12	18	3	MAELO RUIZ AROMA DE MUJER	CODISCDS/TROPISOUNDS
13	14	17	EL GRAN COMBO DE PUERTO RICO YO NO MENDIGO AMDR	SONY BMG NORTE
14	n	9	SAMMY GARCIA Y EL SABOR DE PUERTO RICO AMOR DESPIADADO	COD SCOS/TROPISOUNDS
15	12	15	MARC ANTHONY EL DIA DE SUERTE	SONY BMG NORTE
16	20	2	NG2 POF AMARTE	SONY BMG NORTE
17	16	14	WISIN & YANDEL AHORA ES	MACHETE
18	13	15	GLORIA ESTEFAN PINTAME DE COLORES	BURGUNDY/SONY BMG NORTE
19			JORGE CELEDON Y JIMMY ZAMBRANO ME VIO LLORAR	SONY BMC NORTE
2C		нтич	MANA SENOTE HUBIERAS IDO	WARNER LATINA

BDS

BILLBOARD NICLSCH CHARTS SoundScan

				Billbeard TOF	ALBUMS		
THIS &	LAST	2 WEEKS AGO	WEEKS ON CHT	ARTIST	Title	CERT	PEAK
0	Ε		1	# COLDPLAY 1WK CAPITOL 16886* (18.98)	Viva La Vida or Death And All His Friends		-1
2	1	-	2	LIL WAYNE CASH MONEY UNIVERSAL MOTOWN 011033/UMRG (13.98)	Tha Carter III		
3	_N	EW	1	SOUNDTRACK WALT DISNEY 001742 (18.98)	Camp Rock		
}	3	2	3	VARIOUS ARTISTS EMI/SONY BMG/UNIVERSAL/ZOMBA 08144/CAPITOL (18.98)	NOW 28		
	2	_	2	PLIES BIG GATES/ISLIP-N-SLIDE/ATLANTIC 511238/AG (18.98)	Definition Of Real	Ħ	
6	5	3	4	USHER LAFACE 23388/ZOMBA (18.98)	Here   Stand		
7	124	100	55	GREATEST RIHANNA SRP/DEF JAM 008968*/IDJMG (13.98)	Good Girl Gone Bad		2
8	4	1	3	DISTURBED REPRISE 411132/WARNER BRDS (18 98)	Indestructible	-	la
9	N	EW	1	KATY PERRY	One Of The Boys		
10	N	EW	1	THE OFFSPRING	Rise And Fall, Rage And Grace	T	10
0	NI	EW	1	JUDAS PRIEST  EPIC 30708*/SONY MUSIC (19.98)	Nostradamus		i
12	6	5	3	JOURNEY NDMOTA 4506 EX (14.98 CD/DVD) ⊕	Revelation	50	
13	10	4	3	WEEZER DGC/INTERSCOPE 011135/IGA (13.98)	Weezer	Ť.	
:14	11	9	5	3 DOORS DOWN UNIVERSAL REPUBLIC 011065/UMRG (13.98)	3 Doors Down		
15	8	-	2	ALANIS MORISSETTE MAVERICK 269308/WARNER BROS. (18.98)	Flavors Of Entanglement		
16	19	21	37	KID ROCK	Rock N Roll Jesus	•	
<b>*7</b>	14	11	11	TOP DOG/ATLANTIC 290556*/AG (18.98)  LEONA LEWIS	Spirit	•	
18	15	12	6	SYCO/J 02554/RMG (18.98) <b>DUFFY</b>	Rockferry		
15	16	15	87	MERCURY 010822*/IDJMG (11.98) TAYLOR SWIFT	Taylor Swift	3	
20	7		2	N*E*R*D	Seeing Sounds		
26	13	6	3	STAR TRAK/INTERSCOPE 011447/IGA (13.98)  ASHANTI	The Declaration		
22	12	7		THE INC./UNIVERSAL MOTOWN 011318/UMRG (13.98) SOUNDTRACK	Sex And The City		
23	21	13	10	MARIAH CAREY	E=MC2	in.	
24	9		2	MY MORNING JACKET	Evil Urges		
25		10	33	ATO 21626* (13.98) CHRIS BROWN	Exclusive		
				JIVE 12049/ZOMBA (18.98) ⊕	Exclusive		

### Billbeard HOT DIGITAL SONGS

WEE	LAST	WEEKS ON CH	TITLE ARTIST (IMPRINT / PROMOTION LABEL)	CERI	THIS	LAST	WEEKS ON CHT	TITLE ARTIST (IMPRINT / PROMDTION LABEL)	
0	2	7	I KISSED A GIRL KATY PERRY (CAPITOL)	-	26	18	11	IT'S NOT MY TIME 3 DOORS DOWN (UNIVERSAL REPUBLIC)	
2	-	1	THIS IS ME DEMI LOVATO & JOE JONAS (WALT DISNEY)		27	43	9	A MILLI LIL WAYNE (CASH MONEY/UNIVERSAL MOTOWN)	A Street, Sec.
3	1	7	VIVA LA VIDA COLDPLAY (CAPITOL)		28	24	6	SUMMERTIME NEW KIOS ON THE BLOCK (INTERSCOPE)	10000000
4	48	3	7 THINGS MILEY CYRUS (HDLLYWOOD)		29	31	5	DANGEROUS KAROINAL OFFISHALL (KONLIVE/GEFFEN)	
5	11	14	WHEN I GROW UP THE PUSSYCAT DOLLS (INTERSCOPE)		30	16	17	LOVE IN THIS CLUB USHER FEAT. YOUNG JEEZY (LAFACE/ZOMBA)	San
6	-	1	DISTURBIA RIHANNA (SRP/DEF JAM/IDJMG)		31	25	9	MERCY DUFFY (MERCURY/IDJMG)	
7	- Parl	1	PLAY MY MUSIC JONAS BROTHERS (WALT DISNEY)		32	35	7	GET SILLY V.I.C. (YOUNG MOGUL/WARNER BROS.)	100
8	7	14	LOLLIPOP LIL WAYNE FEAT. STATIC MAJOR (CASH MONEY/UNIVERSAL MOTOWN)		33	26	9	CLOSER NE-YO (DEF JAM/IDJMG)	1
9	4	7	TAKE A BOW RIHANNA (SRP/DEF JAM/IDJMG)		34	22	10	HANDLEBARS FLOBOTS (UNIVERSAL REPUBLIC)	Ì
10	3	12	SHAKE IT METRO STATION (RED INK/RED/COLUMBIA)	•	35	27	7	IF I NEVER SEE YOUR FACE AGAIN MAROON 5 FEAT. RIHANNA (A&M/OCTONE/INTERSCOPE)	1
11	5	18	POCKETFUL OF SUNSHINE NATASHA BEDINGFIELD (PHONOGENIC/EPIC)		36	36	10	I'M YOURS JASON MRAZ (ATLANTIC)	
12	6	9	FOREVER CHRIS BROWN (JIVE/ZOMBA)		37	30	22	REALIZE COLBIE CAILLAT (UNIVERSAL REPUBLIC)	- Strong
13	-	1	GOTTA FIND YOU JOE JONAS (WALT DISNEY)		38	33	12	IN LOVE WITH A GIRL GAVIN DEGRAW (J/RMG)	000000000
14	8	18	BLEEDING LOVE LEONA LEWIS (SYCO) JIRMG)		39	23	5	THE TIME OF MY LIFE DAVID COOK (19/RCA/RMG)	
15	9	9	LEAVIN' JESSE MCCARTNEY (HOLLYWDOD)		40	20	25	SAY JOHN MAYER (AWARE/COLUMBIA)	1000
16	-	1	WE ROCK CAST OF CAMP ROCK (WALT DISNEY)		41	34	26	STOP AND STARE DNEREPUBLIC (MOSLEY/INTERSCOPE)	-
17	10	13	4 MINUTES MADONNA FEAT. JUSTIN TIMBÉRLAKE (WARNER BROS.)		42	32	7	LAST NAME CARRIE UNDERWOOD (ARISTA/ARISTA NASHVILLE)	MANAGEMENT OF THE PARTY OF THE
18	14	15	DAMAGED DANITY KANE (8AO BOY/ATLANTIC)		43	42	4	GET LIKE ME David Banner Feat, Chris Brown (B.I.G. FA.C.E./Src/Universal Motown)	ĺ
19	-	1	IN THE AYER FLO RIDA FEAT. WILL.I.AM (POE BOY/ATLANTIC)		44	38	13	ALL AROUND ME FLYLEAF (A&M/OCTONE/INTERSCOPE)	Sa and
20	12	24	NO AIR JORDIN SPARKS DUET WITH CHRIS BROWN (JIVE/ZOMBA)		45	39	33	LOW FLO RIDA FEAT. T-PAIN (POE BOY/ATLANTIC)	
21	19	6	LOLLI LOLLI (POP THAT BODY) THREE 6 MAFIA (HYPNOTIZE MINDS/COLUMBIA)		46	50	4	GOT MONEY LIL WAYNE FEAT. T-PAIN (CASH MONEY/UNIVERSAL MOTOWN)	Name and Address of
22	17	8	AMERICAN BOY ESTELLE FEAT. KANYE WEST (HOME SCHOOL/ATLANTIC)		47	-	1	HOT N COLD KATY PERRY (CAPITOL)	
23	13	19	SEXY CAN I RAY J & YUNG BERG (KNOCKOUT/DEJA 34/KOCH/EPIC)		48	37	7	VIOLET HILL COLOPLAY (CAPITOL)	The Spinsters
24	15	15	WHAT YOU GOT COLBY O'DONIS FEAT. AKON (KONLIVE/GEFFEN/INTERSCOPE)		49	44	29	DON'T STOP THE MUSIC RIHANNA (SRP/DEF JAM/IDJMG)	
25	21	13	BUST IT BABY PART 2 PLIES FEAT. NE-YO (BIG GATES/SLIP-N-SLIDE/ATLANTIC)		50	47	29	SEE YOU AGAIN MILEY CYRUS (HOLLYWOOD)	Second .

### **VIDEO CHANNELS**

### MTV





3	Shoop Dodd, IVIY IVIEDICINE
4	The Pussycat Bolls, When I Grow Up
5	Panic At The Disco, That Green
6	Carolina Liar, 1'm Not Over
7	Weezer, Pork And Beans
8	Katy Perry   Kissed A Girl
6 7 8 9	Katy Perry, 1 Kissed A Girl Ace Hood, Cash Flow
10	Madonna, Give It 2 Me
11	Linkin Park, Leave Out All The Rest
12	Shawty Lo. Foolish
13	Lil Mama, What It Is (Strike A Pose)
14	Boys Like Girls, Thunder
15	Vampire Weekend, Oxford Comma
16	Natasha Bedingfield, Pocketful Of
17	Ouffy, Mercy
18	Rihanna, Take A Bow
19	Plies, Bust It Baby Part 2
20	Coldplay, Violet Hiff
21	Jordin Sparks Duet With Chris Brown, No.
20 21 22	Coldulay Mara La Mide
23	Rihanna. Don't Stop The Music
24	Lil Wayne, I'm Me
25	Metro Station, Shake It
23 24 25 26 27 28	Chris Brown, Forever
27	Marie Dinhy Say It Again
28	Marie Digby, Say It Again Taylor Swift, Picture To Burn
29	Taylor Swift Dur Sono

### A+ Ho Rida, In The Ayer A+ The Ting Tings, Shut Up And Let Me Go 32 3 A+ Snoop Dogg, My Medicine 27 3



		TW	ĹW
1	The Game, Game's Pain	18	13
2	Plies. Bust it Baby Part 2	17	14
23456789	Usher: Moving Mountains	15	14
4	Busta Rhymes, Don't Touch Me	14	11
5	Rihanna, Take A Bow	13	10
6	Alicia Keys, Teenage Love Affair	11	14 11 10 13 9
7	The-Dream, I Luy Your Girl	10	9
8	David Banner, Get Like Me	10	9
9	Mariah Carey, Bye Bye	10	13
10	Lloyd, Girls Around The World	B	13 0 3 5 5 1 1 6 4 4 5 2 3
11	Kardinal Offishall, Dangerous	8 8	3
12	Hot Stylz, Lookin Boy	8	5
13	Ace Hood, Cash Flow	8	5
14	Ne-Yo, Closer	8	11
15 16 17	Lil Wayne, Lollipop	6	6
16	Marvin Sapp, Never Would Have Made It	5	4
17	V.I.C., Get Silly	5	4
18	Keyshia Cole, Heaven Sent	5 5	5
19	Nelly, Stepped On My J'z	4	2
20	Nelly, Stepped On My J'z Birdman, I Run This	4	3
21	Estelle, American Boy	4	9
22	Soulja Boy Tell'em, YAHHH!	3	9
23	Flo Rida, In The Ayer	3	Ď
24	Byrd Gang, Splash	3	2
25	Busta Rhymes, We Made It	3	2
26	Bun-B, That's Gangsta	3	2
18 19 20 21 22 23 24 25 26 27 28 29	Yung Berg, The Business	333333333	0222334
28	Chris Brown, Take You Down	3	3
29	Chris Brown, Forever	3	4

### Great American Country MD: Tony Troyato MD: Tony Trovato Scripps 615-327-7525



2	Sugarland, All I Want To Do	31	25
3	Alan Jackson, Good Time	26	22
4	Josh Turner, Another Try	25	22
5	Rascal Flatts, Every Day	24	22
6	Blake Shelton, Home	24	24
6	Brad Paisley, I'm Still A Guy	24	24
8	Gary Allan, Learning How To Bend	23	11
9	Phil Vassar, Love Is A Beautiful Thing	23	17
0	Carrie Underwood, Last Name	23	25
1	Keith Anderson, 1 Still Miss You	20	16
2	Jason Michael Carroll, I Can Sleep	19	16
3	Dierks Bentley, Trying To Stop Your	18	18
4	Trisha Yearwood, This Is Me You're	17	16
5	Julianne Hough, That Song In My Head	17	17
6	Jimmy Wayne, Do You Believe Me Now	16	14
5678901	Miranda Lambert, Gunpowder & Lead	16	18
8	Lady Antebellum. Love Don't Live Here	15	25
9	Taylor Swift, Should've Said No.	14	0
0	Taylor Swift, Picture To Burn	13	13
1	Jeff Bates, Don't Hate Me For Lovin' You	13	14
2	LeAnn Rimes, Good Friend And A Glass	12	11
2	Josh Cropin Min Minron't Crops	17	11

MTV2

		TW	LW	
1	Panic At The Disco. That Green	13	12	
2	The Ting Tings, Shut Up And Let Me Go	11	1	
3	Rick Ross, Here I Am	12	13	
4	Ace Hood, Cash Flow	10	3	
5	Type Coconut Juice	9	12	
6	Coldplay, Violet Hill	9	12	
3 4 5 6 7	Coldplay, Violet Hill Cute is What We Aim For, Practice Makes	8	0	
8	Shwayze, Buzzin'	8	4	
8	David Banner, Get Like Me	8	8	
10	Maino, Hi Hater	8	9	
10 11 12	Bun-B, That's Gangsta	110 9 9 8 8 8 8 8 8 7 7	13 3 12 12 0 4 8 9	
12	The Game, Game's Pain	8	10	
13	Disturbed, Inside The Fire	7	7	
14	Fat Joe, Ain't Sayin' Nothin'	7	9	
15	Carolina Liar, I'm Not Over	6	0	
16	Avenged Sevenfold, Afterlife	666666665555444	10 7 9 0 7 7 8 8 9 9 12 0 4 7 0	
17	G Unit. I Like The Way She Do It	6	7	
18	Atreys, Falling Down	6	8	
19	Weezer, Pork And Beans	6	8	
20	Plies. Bust It Baby Part 2	6	9	
21	Story Of The Year, Wake Up	6	9	
22	Busta Rhymes, Don't Touch Me	6	12	
23	Linkin Park, Leave Out All The Rest	5	0	
24	Against Me!, Stop	5	4	
25	From First To Last, Worlds Away	5	7	
26	RZA As Bobby Digital, U Can't Stop Me	4	0	
27	Flo Rida In The Aver	4	1	
16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	Snoop Dogg, My Medicine Robots, Handlebars	4	1 4 4	
29	Hobots, Handlebars	4	4	
30	The Pussycat Dolls, When I Grow Up	4	4	

Exec. VP/Talent & Music. Rick Krim Sr. VP Music & Talent: Bruce Gillmer VP/Music & Talent: Sandy Alouete Viacom 212-258-7800

A+ A+ A+	Sheryl Crow, Out Of Our Heads The Ting Tings, Shut Up And Let Me Go Marie Digby, Say It Again	10 8 6	0 0 4
30	Gavin Rossdale, Love Remains The Same	8	11
29 30	The Ting Tings. Shut Up And Let Me Go	8	0
28	Usher, Love In This Club	10	13
27	Sheryl Crow, Out Of Our Heads	10	0
26	Jason Mraz, I'm Yours	11	15
25	OneRepublic. Stop And Stare	11	8
24	Lifehouse, Whatever It Takes	12	6
23	Katy Perry, 1 Kissed A Girl	13	12
20 21 22 23 24 25 26 27	Sara Bareilles, Bottle It Up	13	10
21	Death Cab For Cutie, 1 Will Possess Your	13	9
20	Flylest, All Around Me	14	14
19	Charlotte Sometimes, How I Could Just	14	13
18	Bret Michaels, Go That Far	15	14
17	Alanis Morissette, Underneath	15	14
16	Weezer, Pork And Beans	16	17
15 16 17	Alicia Keys, Teenage Love Affair	16	13
14	Mariah Carey, Bye Bye	17	15
13	New Kids On The Block, Summertime	18	
12	Maroon 5, If I Never See Your Face Again	18	
11	Kid Rock, All Summer Long	18	13
10	Natasha Bedingfield, Pocketful Of	19	21
ğ	Colbie Caillat, Realize	19	18
8	Leona Lewis, Bleeding Love	19	18
7	3 Doors Down, It's Not My Time	20	20
3 4 5 6 7 8	Rihanna, Take A Bow	20	18
5	Coldplay, Violet Hill	21	17
4	Gavin Degraw, In Love With A Girl	23	
3	Duffy, Mercy	24	26
2	ADELE, Chasing Pavements	24	23
1	Justin Nozuka. After Tonight	26	20

1	Toby Keith, She's A Hottie	23	21
2	Carrie Underwood, Last Name	23	21
3	Trace Adkins, You're Gonna Miss This	22	18
4	Sugarland, All I Want To Do	20	20
5	Julianne Hough, That Song In My Head	19	22
6	Alan Jackson, Good Time	19	22
7	Taylor Swift, Should've Said No	18	0
B	Kid Rock, All Summer Long	17	19
ğ	Rascal Flatts, Every Day	17	23
10	Jamey Johnson, In Color	16	12
11	Billy Ray Cyrus, Real Gone	16	15
12	Caitin & Will. Stupid Boy	15	0
13	Gary Allan. Learning How To Bend	14	4
14	Brad Paisley, I'm Still A Guy	14	19
15	Blake Shelton, Home	13	16
16		12	0
17	Ashton Shepherd, Sounds So Good	9	ň
18	Colbie Caillat, Realize	8	7
19	Taylor Swift, Picture To Burn	8	18
20	Dierks Bentley. Trying To Stop Your	8	20
21	Jason Michael Carroll, I Can Sleep	7	5
22	Adam Gregory, Crazy Days	7	6
23	Kenny Chesney, Don't Blink	7	7
	James Otto. Just Got Started Lovin' You	7	17
24	James Can. Just GOI Started Foxly Lon	- 1	17

**CMT** 

1	Disturbed, Inside The Fire	23	1
2	Seether, Rise Above This	23	2
3	3 Doors Down, It's Not My Time	19	13
4	Motley Crue. Saints Of Los Angeles	17	1
5	Katy Perry, I Kissed A Girl	16	1
3 4 5	Paramore, That's What You Get	16	13
7	The Raconteurs, Salute Your Solution	16	13
8	Weezer, Pork And Beans	16	15
9	Death Cab For Cutie,   Witl Possess Your	15	13
10	Linkin Park, Given Up	15	1
11	Coldplay, Violet Hill	14	12
12	Panic At The Disco, That Green	14	14
13	Lil Wayne, Lollipop	14	10 10 10 10 10 10 10 10 10 10 10 10 10 1
14	Metro Station, Shake It	14	11
15	The Game, Game's Pain	13	1
16	Avenged Sevenfold, Afterlife	12	7
17	Linkin Park, Leave Out All The Rest	11	5
18	Lupe Fiasco, Hip-Hop Saved My Life	10	q
19	Sean Kingston, There's Nothin	10	ğ
20	Shwayze, Buzzin'	10	11
21	Maroon 5, If I Never See Your Face Again	10	11
22	G Unit, I Like The Way She Do It	9	12
23	Usher, Love in This Club		14
24	Lordz, The Brooklyn Way	8	5
25	Wyclef Jean, Fast Car	8	7
26	Busta Rhymes, We Made It	7	7
27	Kid Rock, All Summer Long	7	Ŕ
28	Duffy, Mercy	9 8 7 7	9 10 10 12 14 5 7 7 8 9
29	WE the Kings, Check Yes Juliet	6	2
30	Atreyu, Faling Down	6	4
	radia raming datas		7

### A+ Linkin Park, Leave Out Ali The Rest WE the Kings. Check Yes Juliet

### CMT Canada Dir. Pgmg: Casey Clarke MO: Dana Bourgoin Corus 416-534-1191

1 Alan Jackson, Good Time				
2 Blaké Shefton, Home 21 14 3 Carrie Underwood, Last Name 21 19 4 Rascal Fletts. Every Day 20 17 4 Rascal Fletts. Every Day 20 17 5 Taylor Switt, Picture 10 Burn 20 22 5 Jasson Blaine. My Frist Car 15 13 7 Higgins, Power Cind 15 15 8 Paul Brandt, March 15 15 8 Paul Brandt, March 15 15 9 Doc Wilker, Thafs All 11 9 Doc Wilker, Thafs All 10 10 Dierks Bentley, Linyng To Slop You 11 11 Carrie Switter 10 12 Sugarland, All Wahr 10 Do 11 13 Crystal Shawanda, You Can Let 60 11 15 Carrie Thafs All 11 16 Tirsha Yearyood, Thar Song In My Head 10 17 Julianne Hough, That Song In My Head 10 17 Julianne Hough, That Song In My Head 10 17 Julianne Hough, That Song In My Head 10 18 Tirsha Yearwood, This Is Me You're 10 19 Taylor Haward			TW	LW
2 Blake Shefton, Home 21 14 3 Carrie Underwood, Last Name 21 19 4 Rascal Flatts. Every Day 20 17 4 Rascal Flatts. Every Day 20 17 5 Taylor Swift, Picture 10 Jun 20 22 5 Jasson Blaine. My Frist Car 15 13 6 Jasson Blaine. My Frist Car 15 13 7 Higgins, Poore Child 14 17 8 Higgins, Poore Child 14 17 9 Last Brottop, Break I 14 17 9 Last Brottop, Break I 14 17 9 Last Brottop, Break I 14 17 10 Doc Welker, Thafs All 16 10 11 Direks Bentley, Linying To Stop You 11 10 12 Sugarland, All Wahr I Do Do 11 11 13 Crystal Shawanda, You Can Let Go 11 15 14 Adam Gregory, Crazy Days 10 8 15 Josh Tumer, Aurother Iry 10 11 16 Tirsha Yasarwood. This Is Me You're 10 11 17 Julianne Hough. That Song In My Head 10 17 Julianne Hough. That Song In My Head 11 18 Lady Antibellum, Dolsfer For A Good 9 19 Lady Antibellum, Dolsfer For A Good 9 19 Lady Antibellum, Dolsfer For A Good 9 19 Lady Antibellum, Dolsfer For A Good 9 10 Lady Antibellum, Dolsfer For A Good 9 10 Lady Antibellum, Dolsfer For A Good 9 11 Lady Antibellum, Dolsfer To A Good 9 12 Lady Antibellum, Dolsfer To A Good 9 13 Deric Rutzer, First Time I A Long Time 8 10 Let Stein Anderson, I Spil Miss You 7 16 Keith Anderson, I Spil Miss You 7 16 Keith Anderson, I Spil Miss You 7 17 George Cangon, Seven Spanish Angels 6 18 Lady Almebellum, Love Darn Live Here 6 19 Lady Almebellum, Love Darn Live Here 6 10 Let Spil Polikan Thorkin Thorkin 15 10 10 Let Spil Polikan Thorkin 15 10 11 Let Spil Polikan Thorkin 15 10 12 Let Spil Polikan Thorkin 15 10 13 Let Spil Polikan 15 10 14 Let Spil Polikan 15 10 15 Let Spil Polikan 15 10 15 Let Spil Polikan 15 10 16 Let Spil Polikan 15 10 17 Let Spil Polikan 15 10 18 Let S		Alan Jackson, Good Time	21	14
7 Higgins, Rover Chid 8 Paul Brandt, Risk 9 Lisa Brokop, Break h 14 15 9 Lisa Brokop, Break h 14 17 10 Doc Welker, Thaf's All 11 Direks Bentley, Iryng To Stop Your 11 10 Sugarland, All I Wart To Do 13 Crystal Shawanda, You Can Let Go 13 Crystal Shawanda, You Can Let Go 14 Adam Greeppe, Cray Obys 16 Tishah Wearwood. This Is Me You're 16 Tishah Wearwood. This Is Me You're 17 Julianne Hough. That Song In My Head 18 Doc Walker. Beaurinut Life 19 Lady Antheellum, Lookin'r For A Good 20 Cord Lund, Fently Reunion 22 Gord Barnford. Stryed Til Two 23 Deric Rutan. First Time In A Long Time 24 Alex J Robinson, Thaf's Who I Am 25 Jessie Farrell. Best Cil Me 26 Jessie Farrell. Best Cil Me 27 George Cangyon. Seven Spanish Augels 28 Jessie Farrell. Best Cil Me 29 Oler's Bertellum, Void Was I Thinkin 29 George Cangyon. Direlien Thinkin 30 George Cangyon. Direlien Thinkin 31 0 Doc Walker. Thaf's All	2	Blake Shelton, Home	21	14
7 Higgins, Rover Chid 8 Paul Brandt, Risk 9 Lisa Brokop, Break h 14 15 9 Lisa Brokop, Break h 14 17 10 Doc Welker, Thaf's All 11 Direks Bentley, Iryng To Stop Your 11 10 Sugarland, All I Wart To Do 13 Crystal Shawanda, You Can Let Go 13 Crystal Shawanda, You Can Let Go 14 Adam Greeppe, Cray Obys 16 Tishah Wearwood. This Is Me You're 16 Tishah Wearwood. This Is Me You're 17 Julianne Hough. That Song In My Head 18 Doc Walker. Beaurinut Life 19 Lady Antheellum, Lookin'r For A Good 20 Cord Lund, Fently Reunion 22 Gord Barnford. Stryed Til Two 23 Deric Rutan. First Time In A Long Time 24 Alex J Robinson, Thaf's Who I Am 25 Jessie Farrell. Best Cil Me 26 Jessie Farrell. Best Cil Me 27 George Cangyon. Seven Spanish Augels 28 Jessie Farrell. Best Cil Me 29 Oler's Bertellum, Void Was I Thinkin 29 George Cangyon. Direlien Thinkin 30 George Cangyon. Direlien Thinkin 31 0 Doc Walker. Thaf's All	3	Carrie Underwood, Last Name	21	19
7 Higgins, Rover Chid 8 Paul Brandt, Risk 9 Lisa Brokop, Break h 14 15 9 Lisa Brokop, Break h 14 17 10 Doc Welker, Thaf's All 11 Direks Bentley, Iryng To Stop Your 11 10 Sugarland, All I Wart To Do 13 Crystal Shawanda, You Can Let Go 13 Crystal Shawanda, You Can Let Go 14 Adam Greeppe, Cray Obys 16 Tishah Wearwood. This Is Me You're 16 Tishah Wearwood. This Is Me You're 17 Julianne Hough. That Song In My Head 18 Doc Walker. Beaurinut Life 19 Lady Antheellum, Lookin'r For A Good 20 Cord Lund, Fently Reunion 22 Gord Barnford. Stryed Til Two 23 Deric Rutan. First Time In A Long Time 24 Alex J Robinson, Thaf's Who I Am 25 Jessie Farrell. Best Cil Me 26 Jessie Farrell. Best Cil Me 27 George Cangyon. Seven Spanish Augels 28 Jessie Farrell. Best Cil Me 29 Oler's Bertellum, Void Was I Thinkin 29 George Cangyon. Direlien Thinkin 30 George Cangyon. Direlien Thinkin 31 0 Doc Walker. Thaf's All	4	Rascal Flatts, Every Day	20	
7 Higgins, Rover Chid 8 Paul Brandt, Risk 9 Lisa Brokop, Break h 14 15 9 Lisa Brokop, Break h 14 17 10 Doc Welker, Thaf's All 11 Direks Bentley, Iryng To Stop Your 11 10 Sugarland, All I Wart To Do 13 Crystal Shawanda, You Can Let Go 13 Crystal Shawanda, You Can Let Go 14 Adam Greeppe, Cray Obys 16 Tishah Wearwood. This Is Me You're 16 Tishah Wearwood. This Is Me You're 17 Julianne Hough. That Song In My Head 18 Doc Walker. Beaurinut Life 19 Lady Antheellum, Lookin'r For A Good 20 Cord Lund, Fently Reunion 22 Gord Barnford. Stryed Til Two 23 Deric Rutan. First Time In A Long Time 24 Alex J Robinson, Thaf's Who I Am 25 Jessie Farrell. Best Cil Me 26 Jessie Farrell. Best Cil Me 27 George Cangyon. Seven Spanish Augels 28 Jessie Farrell. Best Cil Me 29 Oler's Bertellum, Void Was I Thinkin 29 George Cangyon. Direlien Thinkin 30 George Cangyon. Direlien Thinkin 31 0 Doc Walker. Thaf's All	5		20	23
8 Paul Brandt, Risk	6	Jason Blaine. My First Car	15	13
9 Lisa Brokop, Break I 14 17 10 Doc Walker, That's All 17 11 Direks Bentley, Iryng To Stop Your 11 10 12 Sugarland, All I Wart To Do 11 11 13 Crystal Shawanda, You Can Let Go 11 15 14 Adam Gregory, Crary Dess 16 15 15 Josh Tumer, Arlow Lank Let Go 11 15 16 Tirsha Yearnwood, Thas Sta Me You're 10 11 17 India Harry Company Carry Dess 16 16 16 16 16 16 16 16 16 16 16 16 16	7	Higgins, Flower Child		15
10   Dec Welker, Thar's All   13 (0   10   10   11   10   10   11   10   1		Paul Brandt, Risk		
11 Dierks Bentley, Irvng To Stop You	9	Lisa Brokop, Break It		
2 Sugarland, Ali tWant To Do.   11   11				
13		Dierks Bentley, Trying To Stop Your		10
14 Adam Gregory, Cray Days   10 8   15 Josh Tumer, Another IT by   10 11   16 Tirsha Yearwood, This IS MP You're   10 11   17 Julianne Hough, That Song In My Head   10 11   18 Doc Walker, Beauriful Life   10 11   19 Lady Amtheellum, Lookin' For A Good   9 3   20 Card Lund, Family Reunion   8 7   21 Gord Barnford, Styged Til Two   8 9   22 Gord Barnford, Styged Til Two   8 9   23 Peric Rutan, First Imer IA Long Time   8 10   24 Alexy Robinson, That's Who I Am   8 10   25 Lessie Famell, Best Cil Me You   7   26 Lessie Barnell, Best Cil Me You   7   27   28   29   20   20   20   20   20   28   29   20   20   20   20   20   20   29   20   20   20   20   20   20   20   20   20	12	Sugarland, All I Want To Do		
15 Josh Turner, Autobref Try	13	Crystal Shawanda, You Can Let Go		15
16   Trisha Yearwood, This Is Me You're		Adam Gregory, Crazy Days		
17	15	Josh lumer, Another Iry		
18   Doc Welker, Beauful Life   10   11	16	Insha Yearwood, This Is Me You're		
19	1/	Julianne Hough, That Song In My Head		11
21 Kahtheen Edwards, I Make The Dough 8 7 2 Gord Barmfon Stayed I'ff two 8 9 9 23 Deric Ruttan, First lime In A Long Time 8 10 12 Alex J Bohinson, Thaffs Whol Arm 6 15 Jessie Farrell, Bon 19 17 7 7 6 Keith Anderson, 150li Miss You 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	18	Doc Walker, Beautiful Life		
21 Kahtheen Edwards, I Make The Dough 8 7 2 Gord Barmfon Stayed I'ff two 8 9 9 23 Deric Ruttan, First lime In A Long Time 8 10 12 Alex J Bohinson, Thaffs Whol Arm 6 15 Jessie Farrell, Bon 19 17 7 7 6 Keith Anderson, 150li Miss You 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7	19	Lady Antebellum, Lookin For A Good	9	3
27   George Canyon, Seven Spanish Angels   6   6   6   12   23   Lady Amebellium, Love Den't Live Here   29   Dierks Bentley, What Was   Thinkin'   5   0   0   George Canyon, Drinikin' Thinkin'   5   1   1   1   1	20	Coro Lund, Family Reunion	8	- /
27   George Canyon, Seven Spanish Angels   6   6   6   12   23   Lady Amebellium, Love Den't Live Here   29   Dierks Bentley, What Was   Thinkin'   5   0   0   George Canyon, Drinikin' Thinkin'   5   1   1   1   1	21	Kamleen Edwards, TMake The Dough.	8	/
27   George Canyon, Seven Spanish Angels   6   6   6   12   23   Lady Amebellium, Love Den't Live Here   29   Dierks Bentley, What Was   Thinkin'   5   0   0   George Canyon, Drinikin' Thinkin'   5   1   1   1   1	22	Lord Bangord, Stayed IF IWO	8	
27   George Canyon, Seven Spanish Angels   6   6   6   12   23   Lady Amebellium, Love Den't Live Here   29   Dierks Bentley, What Was   Thinkin'   5   0   0   George Canyon, Drinikin' Thinkin'   5   1   1   1   1	23	Denc Ruttan, First Time In A Long Time	8	
27   George Canyon, Seven Spanish Angels   6   6   6   12   23   Lady Amebellium, Love Den't Live Here   29   Dierks Bentley, What Was   Thinkin'   5   0   0   George Canyon, Drinikin' Thinkin'   5   1   1   1   1	29		8	
27   George Canyon, Seven Spanish Angels   6   6   6   12   23   Lady Amebellium, Love Den't Live Here   29   Dierks Bentley, What Was   Thinkin'   5   0   0   George Canyon, Drinikin' Thinkin'   5   1   1   1   1	23		4	
A+ Doc Walker, That's All 13 0	4			
A+ Doc Walker, That's All 13 0	20	deorge canyon, Seven Spanish Angels	0	
A+ Doc Walker, That's All 13 0	20		0	
A+ Doc Walker, That's All 13 0	20	Goorge Campa Dritter Thickin	5	
	30	dearge Canyon, Drickin Trinkin		- '
A+ Lady Antebellum, Lookin' For A Good Time 9 3				0
	A+	Lady Antebellum, Lookin' For A Good Time	9	3

### **STREAMS**

	Video On Demand AOL > music				
	Pete Schiecke 212-652-6400				
		TW	LW		
1	Katy Perry, Kissed A Girl	22,551	5.962		
2	Rihanna, Take A Bow	21,376	20.60		
3	Lil Wayne, Lollipop	21,110	23,50		
4	Danity Kane. Damaged	13,928	15,45		
5	Jesse McCartney, Leavin	10,901	12,33		
6	Jordin Sparks Duet With Ch No Air	10,779	13,91		
7	Leona Lewis, Bleeding Love	9,680	16,02		
9	Mariah Carey, Bye Bye Taylor Swift,	9,286	14,22		
10	Our Song Amy Winehouse,	9,108	10,50		
11	You Know I'm No Good Plies,	8,726	506		
12	Bust It Baby Part 2	7,800	0		
13	Forever	7.691	2,21		
14	Love In This Club Soulja Boy Tell'em, Crank That (Soulja Boy)	7,630	9,164		
15	Madonna,	6,461	8.048		
16	4 Minutes Clay Aiken,	6,158	6.632		
17	Ashes Taylor Swift,	6,142	1,411		
	Picture To Burn	6,044	6,669		

5 528 5,912

MUSIC

121,434 123,710 120,605 119,476

### YAHOO!

	John Lenac		
	310-526-4300		
	310-320-4300	TW	LW
1	Ray J & Yung Berg.		
2	Sexy Can I Usher	234,297	253,4
	Love In This Club	232.528	237,
3	Leona Lewis,	200 277	
4	Bleeding Love Jordin Sparks Duet With	229,077 Chris Renum	238,5
ļ.	No Air	212,574	1 198.4
5	Sara Bareilles, Love Song	196.613	1076
6	Lil Wayne,	190,013	3 197,8
	Lollipop	192.943	194.4
7	Madonna, 4 Minutes	185,132	181,5
8	Danity Kane,		
9	John Mayer,	177,451	178,8
9	Say	170,945	174.4
10	Natasha Bedingfield,		
11	Pocketful Of Sunshine Jesse McCartney.	161,103	165,1
	Leavin'	156,529	155,4
12	Mariah Carey, Bye Bye	152.446	164.0
13	OneRepublic,		
44	Stop And Stare	138,895	147,5
14	Flo Rida,	138,540	136.1
15	Colbie Caillat,		
16	Realize Chris Brown.	133,025	136,8
	Forever	132,653	140.7
17		126,262	131,5
18	Sorry Mariah Carey,	120,202	151,3
	Touch My Body	121,557	128,3
19	Gavin Degraw, In Love With A Girl	121,434	123,7
20	Pihanna	121,101	.20,1

### AOL STREAMS

1	SINLAMO		
		TW	LW
1	Leona Lewis,		
2	Bleeding Love Usher,	316,243	529,7
3	Love In This Club	276,821	400,5
	Jordin Sparks Duet With Chris No Air	254,797	354,6
1	Ray J & Yung Berg, Sexy Can I	252,562	337,4
5	Madonna,		
6	4 Minutes Sara Bareilles, Love Song	250,195	357,7
,	Love Song Lil Wayne,	243,816	351,8
	Lollipop Danity Kane,	236,179	372,0
3	Danity Kane, Damaged	207,798	274,8
3	Damaged Jesse McCartney, Leavin'	187,754	242,1
)	Mariah Carey,		
	Bve Bye Flo Rida,	186,575	370,9
2	Low Mariah Carey,	183,438	274.5
	Touch My Body	182,630	343,4
3	John Mayer, Say	177,177	192,6
1	Kihanna,	177,030	
õ	Take A Bow OneRepublic,		319,0
3	Stop And Stare Natasha Bedingfield,	174,978	266,0
	Pocketful Of Sunshine	167,448	189,6
	Buckcherry, Sorry	165,808	254,8
3	Sorry Colbie Caillat Realize	162,555	232,4
•	Miley Cyrus, See You Again		
)	Chris Brown,	149,263	233,6
	Forever Gavin Degraw	145,007	186,6
	In Love With A Girl	144,238	191,1
?	Gavin Degraw, in Love With A Girl Chris Brown, With You	140,233	255,6
3	Alicia Keys, No One	137,680	232,2
	Britney Spears, Break The Ice	134,929	
,	Colby O'Donis, What You Got		
;	What You Got Alicia Kevs.	134,558	186,8
,	Alicia Keys, Like You'll Never See Me Metro Station,	132.446	196,9
	Shake It	130,824	138,6
3	3 Doors Down, It's Not My Time	129.369	174,1
3	Taylor Swift, Our Song	128,602	216,30
)	Flyleaf, All Around Me		***
	Coldplay,	126,945	
2	Coldplay, Violet Hill	123,271	101,6
	Lifehouse, Whatever It Takes	121 550	176 B

34 New Kids On The Block,

Summertime Linkin Park, What I've Done

118,305 130,509

116 556 114 949

107,509 124,042

# R&R OPPORTUNITIES

### **OPPORTUNITIES**



### ENTERTAINMENT

Do you have an unwavering commitment to current as well as upcoming new rock/alternative music then Toronto's 102.1 the edge is looking for you. As Canada's #1 new rock/alternative radio station in North America's 5th largest market, 102.1 the edge is seeking a Program Director in our Toronto office—a leader, a risk taker and someone to continue a quarter century new rock legacy in an ever-changing and competitive market. Come join us in one of the world's most dynamic cities!

Reporting to the General Manager, the successful candidate will be responsible for all aspects of Programming for the edge including the following:

- of on-air staff; Management training/coaching Aircheck sessions
- Performance management/appraisals of all staff to create a winning team attitude
- Development of station strategy with flawless exe-
- Directing of weekly music meetings and implementation of music research
- Creation and management of station budget
- Management of Promotion department and lead the development and execution of station promotions. including BBM rating campaigns involving Marketing and Promotions
- Understanding and appreciation of sales and revenue development
- Adherence to the Corus Values and policies
- Internet passionate. Wants to build it as big as the
- A strong customer service approach when dealing with listeners, clients and staff

If you fit the bill, we want your response now! Send your resume to Chris Sisam, General Manager for Corus Radio Toronto, c/o Carla Carvalho, Executive Assistant, at <u>carla.carvalho@corusent.com</u>.

Please include 102.1 The EDGE Program Director in the subject line of your email.

No phone calls please. Only those selected for an interview will be contacted.

102.1 the edge is owned by Corus Entertainment Inc., a Canadian-based media and entertainment company. Corus is a market leader in specialty television and radio with additional assets in pay television, advertising and digital audio services, television broadcasting, children's book publishing and children's animation. Experience Corus on the web at  $\underline{www.corusent.com}.$ 

Corus is committed to providing a fair and equitable work environment and encourages applications from qualified women, men, visible minorities, aboriginal peoples and persons with disabilities.

### **POSITIONS SOUGHT**

Seventeen years experience. Relocated to Phoenix. Looking for a break in the valley. Solid production. Done all shifts. Call 623-313-4830.

Morning Rock vet looking to Dominate, Kill, Disembowel and KICK ASS. No wimps please! David Lee (818) 635-1863.

Secretly A Movie Star! Dallas' Rock & Roll Zoo, WFAA, and K104 Radio. Network TV, Movies, and Stand-Up Comedy. Joe 817-861-9814 joe@joekingfanclub.com.

The Pajama Bar hosted by Jimi B. Theatre of the mind radio with charisma looking now. Please request demo pajamabar@excite.com.

Friendly, upbeat lady jock wants back in business. Warm production talent, sweet voice. email: vlj3733@yahoo.com (Victoria).

Sixties and seventies jock wants to go back on air . . . oldies or jazz..as i am also a drummer.contact: robins3633@ charter.com.

Local newsperson without the high expense: Newscasts specifically for your market. Quality, relevant, and great-sounding newscasts. Delivered via Internet. disinsc@aol.com.

Motivated, energetic, and ready for another radio challenge. 6 years co-host including: news, copywriting, on-air, plus production. Amy 214-515-2794, queen1amy@yahoo.com.

#1 Track Record! AC PD/OM. Anywhere. www.mikeberlak.com.

Sociable and confident young woman perfect for promotions! Sure to bring listeners back to your events! Dottie - (972) 964-3362; deh103@aol.com.

Good technical ability, strong digital skills and commercial voice, with quick wit and sales savvy. Contact Danny Gamble 817-965-3275; djgamble37@yahoo.com.

Driven, passionate, industrious, conscious and extremely dependable. Broad grasp of sports. Knowledge of running sound/music boards. Shawn 469-230-5300, shawn4848@yahoo.com.

Hard-working, NorCal vetern, seeks return to radio. Contact Frank at 510-223-1534

Extremely friendly, personable, and fluently Bilingual. Motivated, and enthusiastic about developing relationships with listeners. Sales professional also. Yolanda Diaz 817-500-8229

Sports guy seeking employment on-air/behind scenes within the programming, or sports departments of a broadcasting firm. Matt 817-298-9302 matthewlowrey37@yahoo.com. 22 plus years on air experience throughout Northeast, Southeast and West Coast. Plenty of seasoning and very conversational with news experience too!!! E-mail fmdjay@yahoo.com cell 760-519-5969

Loyal, committed, and passionate individual. Solid news delivery/boards seeks to provide immediate impact with broadcasting organization. Stephen 469-274-6221; steve.huffman08@gmail.com.

Spirited personality and optimistic outlook. Highly motivated, multi-tasker ready to tackle on-air, news/sports, production and more! Joe Epps 903-819-4413, jae\_promo\_tx@sbcglobal.net

LA veteran sportscaster - ISDN ready, is available for sports talk, sports updates, copy reading etc. Bob Harvey 951-963-4292.

Great personality, extremely dedicated, and very reliable - with notable Cool Edit abilities. Pleasantly persistent, and goal-oriented! Mike 972-240-1560, qhostgetter88@yahoo.com.

Toledo Ohio. Part-time news anchor gig sought in or around Toledo, Ohio. 35+ years on air. cwmichael@voicework1.com.

Great personality with strong voice. On-air talent, commercial writing, and production skills and more. more information call 469-474-5368 dmartin515@aol.com.

Sharp production and voice talent. Professional presentation, artistic writing and extensive editing abilities. Young, hip, energetic sound. LP 817-449-9742; pihon101@yahoo.com.

Heart for Christ and Kids - passionate, dedicated, honest female with a caring voice, plus outgoing personality. Natasha 972-748-6615 tsims love@yahoo.com.

Familiar with mixing beats and music/broadcast edits, very creative, honest, industrious, friendly, and catches on quickly. Clyde 817-495-7626; clydewebber77@yahoo.com.

Conservative-Libertarian Talk Show Host Can Bring Younger Demographic! Internship with nationally syndicated show, on-air and sales experience. Jeff@JeffScottShow.com.

Radio Sales Leader. NTR, NBD Specialist looking in Florida. Career Radio Pro with 30 years Sales, Talent, Management experience. consultant.radio@gmail.com.

Canadian personality looking for American opportunity. Prefer Southwest, open to anywhere. Best suited for Rock. kev.b.radio@gmail.com.

Bilingual with vast knowledge of sports history, rules, and stats. Excellent on-air personality, boards, and technical skills. Daniel 210-393-3341; dralvarado@mail.txwes.edu.

CDMDS DIGITAL DOWNLOADS AVAILABLE AT DMDS.COM

			CHR/T	OP 40
THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST TITLE	IN NIELSEN BDS THIPREDICTOR CERTIFICATIONS STATUS IMPRINT / PROMOTION LABEL
0	2	13	RIHANNA TAKE A BOW	NO. 1(1WK) 加か SRP/DEF JAM/IDJMG
2	1	18	LEONA LEWIS BLEEDING LOVE	I1 <sup>2</sup> SYCO/J/RMC
6	4	13	JESSE MCCARTNEY LEAVIN'	HOLLYWOOD
4	3	15	RAY J & YUNG BERG SEXY CAN I	KNOCKOUT/DEJA 34/KOCH/EPIC
5	9	6	KATY PERRY I KISSED A GIRL	MOST INCREASED PLAYS CAPITOL
6	7	17	NATASHA BEDINGFIEI POCKETFUL OF SUNSHINE	PHONOGENIC/EPIC
7	6	13	DANITY KANE DAMAGED	们 <b>位</b> BAD BOY/ATLANTIC
8	8	11	LIL WAYNE FEATURIN	G STATIC MAJOR 11 <sup>2</sup> CASH MONEY/UNIVERSAL MOTOWN
9	5	18	USHER FEATURING YOLOVEIN THIS CLUB	OUNG JEEZY 1)2  LAFACE/ZOMBA
10	11	19.	COLBIE CAILLAT REALIZE	门 <b>企</b> UNIVERSAL REPUBLIC

	RHYTHMIC					
THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST CERTIFICATIONS TATUS TITLE IMPRINT / PROMOTION LABEL			
1	1	14	LOLLIPOP  LOLLIPOP  LOLLIPOP  CASH MONEY/UNIVERSAL MOTOWN			
2	2	13	PLIES FEATURING NE-YO BUST IT BABY PART 2 BIG GATES/SLIP-N-SLIDE/ATLANTIC			
3	5	11	DAVID BANNER FEAT. CHRIS BROWN MOST INCREASED PLAYS GET LIKE ME B.I.G. F.A.C.E./SRC/UNIVERSAL MOTOWN			
4	8	9	KARDINAL OFFISHALL FEATURING AKON DANGEROUS KONLIVE/GEFFEN/INTERSCOPE			
	10	9	THREE 6 MAFIA FEAT. PROJECT PAT, YOUNG D & SUPERPOWER LOLLI LOLLI (POP THAT BODY) HYPNOTIZE MINDS/COLUMBIA			
	3	20	COLBY O'DONIS FEATURING AKON WHATYOU COT KONLIVE/GEFFEN/INTERSCOPE			
7	12	8	THE-DREAM ILUV YOUR GIRL RADIO KILLA/DEF JAM/IDJMG			
8	9	10	RIHANNA I 立立 TAKE A BOW SRP/DEF JAM/IDJMG			
+	4	19	USHER FEATURING YOUNG JEEZY 172 位 LOVE IN THIS CLUB LAFACE/ZOMBA			
	6	16	LEONA LEWIS BLEEDING LOVE SYCOJJRMG			

URBAN					
THIS WEEK	LAST WEEK	WEEKS	<b>ARTIST</b> TITLE	1) NIELSEN BDS	
1	3	10	KEYSHIA COLE HEAVEN SENT	NO. 1(1 WK)   IMANI/GEFFEN/INTERSCOPE	
2	1	15	PLIES FEATURING BUST IT BABY PART 2	NE-YO IT BIG GATES/SLIP-N-SLIDE/ATLANTIC	
3	2	14	LIL WAYNE FEATL	JRING STATIC MAJOR I1 <sup>2</sup> ☆ CASH MONEY/UNIVERSAL MOTOWN	
4	4	11	THE-DREAM LUV YOUR GIRL	RADIO KILLA/DEF JAM/IDJMG	
5	5	11	CHRIS BROWN TAKE YOU DOWN	Ĵive/zomba	
6	9	6	LIL WAYNE AMILLI	MOST INCREASED PLAYS  CASH MONEY/UNIVERSAL MOTOWN	
7	6	9	USHER FEATURIN LOVE IN THIS CLUB PART II	G BEYONCE & LIL WAYNE LAFACE/ZOMBA	
8	7	10	V.I.C. GET SILLY	YOUNG MOGUL/WARNER BROS.	
9	8	9	ALICIA KEYS TEENAGE LOVE AFFAIR	₩BK/J/RMC	
10	10	6	LLOYD FEATURING		

### NO. MOST ADDED

JONAS BROTHERS Burnin' Up (HOLLYWOOD)

### NO. MOST INCREASED PLAYS

KATY PERRY | Kissed A Girl (CAPITOL)

THE SPILL CANVAS All Over You (ONE ELEVEN/SIRE/REPRISE)

PARAMORE That's What. You Get (FUELED BY RAMEN/RRP)

FOREVER THE SICKEST KIDS Whoa Oh! (Me Vs. Everyone) (UNIVERSAL MOTOWN)

NE-YO Closer (DEF JAM/IDJMG)

TOP 5 NEW AND ACTIVE

COLDPLAY Viva La Vida (CAPITOL)

COMPLETE CHR/TOP 40 CHART ON PAGE 42

### NO. MOST ADDED

LIL WAYNE A Milli (CASH MONEY/UNIVERSAL MOTOWN)

### NO. MOST INCREASED PLAYS

DAVID BANNER FEAT. CHRIS BROWN Get Like Me (B.I.G. F.A.C.E./SRC/UNIVERSAL MOTOWN)

### **TOP 5 NEW AND ACTIVE**

KATY PERRY | Kissed A Girl (CAPITOL)

HOT STYLZ FEAT. YUNG JOC Lookin Boy (SWAGG TEAM/BLOCK/JIVE/ZOMBA)

DJ LAZ FEAT. FLO RIDA, CASELY & PITBULL Move Shake Drop (VIPUNIVERSAL REPUBLIC)

SHAWTY LO Foolish (D4L/ASYLUM)

SAVAGE FEAT. SOULJA BOY TELL'EM Swing (DAWN RAID/UNIVERSAL REPUBLIC) COMPLETE RHYTHMIC CHART ON PAGE 45

### NO. MOST ADDED

DJ KHALED FEAT. AKON, PLIES, YOUNG JEEZY, RICK ROSS, ACE HOOD & TRICK DADDY Out Here Grinding (TERROR SQUAD/WE THE BEST/KOCH)

### NO. MOST INCREASED PLAYS

LIL WAYNE A Milli (CASH MONEY/UNIVERSAL MOTOWN)

### **TOP 5 NEW AND ACTIVE**

SLIM FEAT. YOUNG JOC So Fly (M3/ASYLUM)

PLEASURE P. Did You Wrong (ATLANTIC)

JENNIFER HUDSON Spotlight (ARISTA/RMG)

NELLY FEAT. AKON & ASHANTI Body On Me (DERRTY/UNIVERSAL MOTOWN)

RAY J Gifts (KNOCKOUT/DEJA 34/KOCH)

COMPLETE URBAN CHART ON PAGE 47

#### **URBAN AC** IT NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL ARTIST AHEEM DEVAUGHN NO. 1(7 WKS) MARVIN SAPP 27 **NOEL GOURDIN** 3 17 EPIC JAHEIM DIVINE MILL/ATLANTIC KEYSHIA COLE 33 IMANI/GEFFEN/INTERSCOPE ALICIA KEYS 6 9 LYFE JENNINGS 21 COLUMBIA ERIC BENET YOU'RE THE ONLY ONE 8 FRIDAY/REPRISE/WARNER BROS MARY J. BLIGE MATRIARCH/GEFFEN/INTERSCOPE 14 6 KEYSHIA COLE

			COU	NTRY
THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	1) NIELSEN BDS
0	1	14	KENNY CHESNEY BETTER AS A MEMORY	NO. 1(2 WKS) the BNA
2	3	22	BLAKE SHELTON HDME	<b>☆</b> WARNER BRDS./WRN
3	6	18	MONTGOMERY GENT BACK WHEN I KNEW IT ALL	RY 🗘 COLUMBIA
4	2	15	CARRIE UNDERWOOD LAST NAME	19/ARISTA/ARISTA NASHVILLE
5	7	11	ALAN JACKSON GOOD TIME	ARISTA NASHVILLE
6	4	18	BRAD PAISLEY	I 介 ARISTA NASHVILLE
7	8	24	DIERKS BENTLEY TRYING TO STOP YOUR LEAVING	CAPITOL NASHVILLE
8	5	18	RASCAL FLATTS EVERY DAY	LYRIC STREET
9	10	9	BROOKS & DUNN PUT A GIRL IN IT	盘 ARISTA NASHVILLE
10	13	5	SUGARLAND ALLIWANT TO DO	位 MERCURY

#### THE HITPREDICTOR STATUS ARTIST SARA BAREILLES NO. 1(7 WKS) LEONA LEWIS 11 SYCO/J/RMC COLBIE CAILLAT 47 TIMBALAND FEATURING ONEREPUBLIC C 11<sup>5</sup> & MICHAEL BUBLE 143/REPRISE JOHN MAYER 16 10 AWARE/COLUMBIA TAYLOR SWIFT TEARDROPS ON MY GUITAR I1<sup>3</sup> ☆ BIG MACHINE/UNIVERSAL REPUBLIC 26 11<sup>2</sup> ☆ JORDIN SPARKS 25 FERGIE ALICIA KEYS

### NO. MOST ADDED

JENNIFER HUDSON Spotlight (ARISTA/RMG)

### NO. MOST INCREASED PLAYS

KEYSHIA COLE Heaven Sent (IMANI/GEFFEN/INTERSCOPE)

### TOP 5 NEW AND ACTIVE

APRIL HILL I Wanna Be Free (JAZZY PEACH)

Q Steal My Show (BLACKGROUND/UNIVERSAL MOTOWN)

MARIAH CAREY I'm That Chick (ISLAND/IDJMG)

CHAUNCEY BLACK Everyday Is Your Birthday (GEFFEN/INTERSCOPE)

CHRIS BROWN Take You Down (JIVE/ZOMBA) COMPLETE URBAN AC CHART ON PAGE 48

### NO. MOST ADDED

BRAD PAISLEY Waitin' On A Woman (ARISTA NASHVILLE)

### NO. MOST INCREASED AUDIENCE

KEITH URBAN You Look Good In My Shirt (CAPITOL NASHVILLE)

### **TOP 5 NEW AND ACTIVE**

ZAC BROWN BAND Chicken Fried (LIVE NATION)

CROSSIN DIXON I Love My Old Bird Dog (& I Love You) (BROKEN BOW)

ASHLEY GEARING Out The Window (CURB)

JEWEL I Do (VALORY)

CHRIS CAGLE No Love Songs (CAPITOL NASHVILLE)

COMPLETE COUNTRY CHART ON PAGE 56

### NO. MOST ADDED

NATASHA BEDINGFIELD Pocketful Of Sunshine (PHONOGENIC/EPIC)

### NO. 1 MOST INCREASED PLAYS

DAVID COOK The Time Of My Life (19/RCA/RMG)

### TOP 5 NEW AND ACTIVE

KID ROCK All Summer Long (TOP DOG/ATLANTIC)

NEIL DIAMOND Pretty Amazing Grace (COLUMBIA)

MATCHBOX TWENTY These Hard Times (MELISMA/ATLANTIC)

KARMINA The Kiss (CBS)

CHRIS BROWN With You (JIVE/ZOMBA)

COMPLETE AC CHART ON PAGE 60

			HOT	AC
THIS WEEK	LAST WEEK	WEEKS		NIELSEN BDS
(1)	1	12	LEONA LEWIS BLEEDING LOVE	NO. 1(5 WKS) 11 <sup>2</sup> ☆ SYCO/J/RMG
2	2	24	DAUGHTRY FEELS LIKE TONIGHT	l)
3	5	14	3 DOORS DOWN IT'S NOT MY TIME	l)
4	3	23	ONEREPUBLIC STOP AND STARE	I) ☆ MOSLEY/INTERSCOPE
5	4	33	LIFEHOUSE WHATEVER IT TAKES	I) 位 CEFFEN/INTERSCOPE
6	7	23	COLBIE CAILLAT REALIZE	I) 位 UNIVERSAL REPUBLIC
7	б	19	GAVIN DEGRAW IN LOVE WITH A GIRL	立 J/RMG
8	8	44	SARA BAREILLES LOVE SONG	I1 <sup>3</sup> EPIC
9	ıτ	10	NATASHA BEDINGFIEL POCKETFUL OF SUNSHINE	PHONOGENIC/EPIC
10	15	4	COLDPLAY VIVA LA VIDA	MOST INCREASED PLAYS
	-			

			SMOOTI	H JAZZ
THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	I) NIELSEN BDS CERTIFIC ATIONS IMPRINT / PROMOTION LABEL
0	1	<b>2</b> 3	JESSY J TEQUILA MOON	NO. 1(7 WKS) PEAK/CMC
2	2	22	CHRIS STANDRING LOVE & PARAGRAPHS	ULT MATE VIBE
3	3	13	BRIAN CULBERTSON ALWAYS REMEMBER	JRP/VERVE
4	4	30	CHUCK LOEB WINDOW OF THE SOUL	HEADS UP
5	5	22	KENNY G SAX-0-LOCO	STARBUCKS/CO+CORD/CMC
6	7	17	THE SAX PACK FALLIN FOR YOU	MOST INCREASED PLAYS SHANACHIE
7	8	20	NORMAN BROWN POP'S COOLGROOVE	PEAK/CMG
8	6	26	PAUL BROWN OL'SKOOLIN'	PEAK/CMC
9	10	14	JESSE COOK CAFEMOCHA	COACH HOUSE/KOCH
10	11	20	MARCUS MILLER FEAT	URING CORINNE BAILEY RA = 3 DEUCES/CMG

	_			
			<b>ALTERI</b>	NATIVE
THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST TITLE	I) NIELSEN BDS TO HITPREDICTOR CERTIFICATIONS STATUS IMPRINT / PROMOTION LABEL
1	1	10	WEEZER PORK AND BEANS	NO. 1 (8 WKS) 🖈 DCC//GEFFEN/INTERSCOPE
2	2	7	THE OFFSPRING HAMMERHEAD	to COLUMBIA
3	3	12	FOO FIGHTERS LET IT DIE	ROSWELL/RCA/RMG
4	4	16	LINKIN PARK GIVENUP	<b>位</b> WARNER BROS.
5	5	18	SEETHER RISE ABOVE THIS	WIND-UP
6	6	14	DEATH CAB FOR CUT	IE 位 ATLANTIC
7	8	9	NINE INCH NAILS DISCIPLINE	the null corporation/red
8	7	12	FLOBOTS HANDLEBARS	UNIVERSAL REPUBLIC
9	9	13	DISTURBED INSIDE THE FIRE	<b>☆</b> REPRISE
10	10	13	THE RACONTEURS SALUTE YOUR SOLUTION	<b>立</b> THIRD MAN/WAR <b>N</b> ER BROS.

### NO. MOST ADDED

KATY PERRY | Kissed A Girl (CAPITOL)

### NO. MOST INCREASED PLAYS

COLDPLAY Viva La Vida (CAPITOL)

### TOP 5 NEW AND ACTIVE

TRISTAN PRETTYMAN Madly (VIRGIN/CAPITOL)

DAUCHTRY What About Now (RCA/RMG)

DEATH CAB FOR CUTIE I Will Possess Your Heart (ATLANTIC)

ADELE Chasing Pavements (XL/COLUMBIA)

O.A.R. Shattered (Turn The Car Around) (EVERFINE/ATLANTIC/RRP) COMPLETE HOT AC CHART ON PAGE 61

### NO. MOST ADDED

PAUL HAROCASTLE Marimba (TRIPPIN'N' RHYTHM).

### NO. MOST INCREASED PLAYS

THE SAX PACK Fallin' For You (SHANACHIE)

### TOP 5 NEW AND ACTIVE

NAJEE Out Of A Dream (HEADS UP)

WARREN HILL La Dolce Vita (KOCH)

KENNY G Tango (STARBUCKS/CONCORD/CMG)

NICK COLIONNE Keepin' It Cool (NARADA JAZZ/CAPITOL)

U-NAM Keep The Faith (TRIPPIN 'N' RHYTHM) COMPLETE **SMOOTH JAZZ** CHART ON PAGE 6

### NO. MOST ADDED STAINO Believe (FLIP/ATLANTIC)

### NO. MOST INCREASED PLAYS

COLDPLAY Viva La Vida (CAPITOL)

### TOP 5 NEW AND ACTIVE

ATREYU Slow Burn (HOLLYWOOD)

TRAPT Who's Going Home With You Tonight? (ELEVEN SEVEN)

THE BLACK KEYS Strange Times (NONESUCH/WARNER BROS.)

CANDLEBOX Stand (SILENT MAJORITY/ILC) THE OFFSPRING You're Gonna Go Far, Kid (COLUMBIA)

COMPLETE ALTERNATIVE CHART ON PAGE 66

# CTIVE DOCK 16 AFTERLIFE HOPELESS/WARNER BROS.

			ACTIVE	TOCK
THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL
1	1	13	DISTURBED INSIDE THE FIRE	NO. 1(9 WKS)
9	2	21	SAVING ABEL ADDICTED	SKIDDCO/VIRGIN/CAPITOL
3	13	18	SEETHER RISE ABOVE THIS	WIND-UP
4	5	8	SHINEDOWN DEVOUR	ATLANTIC
5	30-	17	LINKIN PARK GIVENUP	WARNER BROS.
б	6	20	10 YEARS BEAUTIFUL	UNIVERSAL REPUBLIC
	7	7	THE OFFSPRING HAMMERHEAD	COLUMBIA
9	19	10	MOTLEY CRUE SAINTS OF LOS ANGELES	MOTLEY
	10	9	FOO FIGHTERS LET IT DIE	ROSWELL/RCA/RMG
10	B	16	AVENGED SEVENFOLD	

### NO. MOST ADDED

STAIND Believe (FLIP/ATLANTIC)

### NO. MOST INCREASED PLAYS

ATREYU Slow Burn (HOLLYWOOD)

### TOP 5 NEW AND ACTIVE

MIDNIGHT TO TWELVE Slam (JKHENT)

EULLET FOR MY VALENTINE Waking The Demon (20-20 ENT./JIVE/ZOMBA)

APOCALYPTICA I Don't Care (20-20 ENT./JIVE/ZOMBA) ANEW REVOLUTION Done (KOCH)

EGYPT CENTRAL Taking You Down (FAT LADY/ILG)

COMPLETE ACTIVE ROCK CHART ON PAGE 67

ROCK					
THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	
1	2	18	SEETHER RISE ABOVE THIS	NO. 1(1 WK)	
2		18	3 DOORS DOWN IT'S NOT MY TIME	UNIVERSAL REPUBLIC	
3	6	16	SAVING ABEL ADDICTED	SKIDDCO/VIRGIN/CAPITOL	
4	4	10	MOTLEY CRUE SAINTS OF LOS ANGELES	MOTLEY	
5	3	35	PUDDLE OF MUDD PSYCHO	FLAWLESS/GEFFEN/INTERSCOPE	
6	8	7	SHINEDOWN DEVOUR	ATLANTIC	
7	5	13	DISTURBED INSIDE THE FIRE	REPRISE	
8	7	51	SIXX: A.M. LIFE IS BEAUTIFUL	n ELEVEN SEVEN	
9	10	14	KID ROCK ALL SUMMER LONG	TOP DOG/ATLANTIC	
10	9	<b>2</b> 2,	THEORY OF A DEADMAN	604/ROADRUHNER/RRP	

### NO. MOST ADDED

THEORY OF A DEADMAN Bad Girlfriend (604/ROADRUNNER/RRP.)

### NO. MOST INCREASED PLAYS

THEORY OF A DEADMAN Bad Girlfriend (604/ROADRUNNER/RRP)

### TOP 5 NEW AND ACTIVE

POP EVIL Hero (PAZZO/JARD STAR)

REHAB Sittin' At A Bar (Bartender Song) (EPIC/UNIVERSAL REPUBLIC)

NINE INCH NAILS Discipline (THE NULL CORPORATION/RED)

ROYAL BLISS Save Me (MEROVINGIAN/CAROLINE/CONTRABAND) WEEZER Pork And Beans (DGC/GEFFEN/INTERSCOPE)

COMPLETE ROCK CHART ON PAGE 68

TRIPLE A					
THIS WEEK	LAST WEEK	WEEKS	ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	
1	2	13	DEATH CAB FOR CUTIE I WILL POSSESS YOUR HEART	NO. 1(5WKS) ATLANTIC	
2	1	17	JASON MRAZ I'M YOURS	ATLANTIC/RRP	
3	8	4	COLDPLAY MOST INCE	REASED PLAYS/MOST ADOED CAPITOL	
4	6	n	<b>DUFFY</b> MERCY	MERCURY/IDJMG	
5	3	8	COLDPLAY VIOLET HILL	CAPITOL	
6	4	19	AUGUSTANA SWEET AND LOW	EPIC	
7	7	6	JACK JOHNSON HOPE	BRUSHFIRE/UNIVERSAL REPUBLIC	
8	5	14	JAKOB DYLAN SOMETHING GOOD THIS WAY COMES	STARBUCKS/COLUMBIA	
9	9	15	MATT NATHANSON COME ON GET HIGHER	VANGUARD	
10	18	8	MY MORNING JACKET I'M AMAZED	ATO/RED	

### NO. MOST ADDED

COLDPLAY Viva La Vida (CAPITOL)

### NO. MOST INCREASED PLAYS

COLDPLAY Viva La Vida (CAPITOL)

### TOP 5 NEW AND ACTIVE

G. LOVE & SPECIAL SAUCE Peace, Love & Happiness (BRUSHFIRE)

ALEJANDRO ESCOVEDO Always A Friend (BACK PORCH/MANHATTAN/CAPITOL)

WEEZER Pork And Beans (DGC/GEFFEN/INTERSCOPE)

ROBERT PLANT / ALISON KRAUSS Rich Woman (ROUNDER)

O.A.R. Shattered (Turn The Car Around) (EVERFINE/ATLANTIC/RRP)

COMPLETE TRIPLE A CHART ON PAGE 72



30 years after landing his first syndication job, USRN executive VP still 'goes with his gut'

# Andy Denemark

By Erica Farber

hat do Dick Clark, Lou Dobbs, Alice Cooper, Leeza Gibbons, Dee Snider, Ramsey Lewis and many others have in common? Andy Denemark. Getting ready to celebrate his 30th anniversary in radio, Denemark is executive VP of programming for United Stations Radio Networks. He is responsible for the development, production and distribution of dozens of programs in virtually every radio format.

Liver Notes

Profile: Andy Denemark Title: United Stations Radio Networks executive VP of programming Favorite radio format:

Triple A

Favorite TV show: "Curb Your

Enthusiasm," "Entourage," "Flight of the Conchords'

Favorite song: "Fade Into You" by Mazzy Star Favorite book:

"Biographies of musicians, artists and inventors.

Favorite movie:

"Wings of Desire" Favorite restaurant:

"Hamasakula Sushi on Santa Monica Boulevard, west of Century City.

Beverage of choice:

"Anything with lemon or grapefruit."

Hobbies: "I've had a house in the woods for 20 years and I go up there and hike and bird-watch and try to be a country boy." E-mail address: andyd

@unitedstations.com

Getting into the business: I grew up in upstate Pennsylvania away from major cities, so at night I got WKBW/Buffalo; WLS/Chicago; CKLW/Windsor, Ontario; and WOWO/Fort Wayne [Ind.,] on my transistor. I loved the magic of the far-away top 40 stations coming into my bedroom. I went to college at Cornell in Ithaca, N.Y., and I found the local, hip commercial station WVBR-FM was actually run by students. I promptly began ignoring my studies and hanging out at the station, and 14 months later I was the program director.

Your first job: The radio station subscribed to a couple of syndicated shows, "The King Biscuit Flower Hour" being one of them. When I was graduating the folks at DIR Broadcasting that did "King Biscuit" knew me as an affiliate and found out I was looking for work. So in the summer of 1978, 30 years ago next month, I moved to New York for my first job in syndication.

Joining United Stations: I was at Westwood One. It was a great, entrepreneurial company, but it had gotten to the point in the early '90s where they weren't growing and I found myself being more of a caretaker. The old United Stations, which had become Unistar, was in the process of being merged with Westwood One. Denise Oliver, who was a friend of mine, was in charge of programming at Unistar. We were on the phone literally dividing up our universe and I got a call from somebody saying, "You should be talking to United Stations." And I said, "I already do; we're merging with them." And they said, "No, that's Unistar, the old United Stations merged with Transtar; the guys who invented the original company are starting up again."The opportunity to get into something that was a ground-floor, blank canvas seemed great, and that was a quick 14 years ago.

Long-range plans: Continuing to grow. Stations need Web content that goes hand in hand with an on-air product. Our comedy division recently launched a whole animation side so that the bits you hear on the radio can be provided for station Web sites. We're adjusting to the demands of the new media. The search is for eyeballs as well as ears. Every talent wants to be in as many platforms as possible. We just got back into talk radio. I wouldn't be surprised if we started adding more talk shows. We've been doing two rock dayparts for a while and we want to do more daypart programming. The company's philosophy has been to be very star-driven, starting with Dick Clark, one of the original partners in the company. We try to see what people want at the station level and what people will be buzzing about.

Biggest challenge: Barter used to be seen as free programming, and it's not anymore. With the economy, stations are not sold out and they won't give up inventory, but there seems to be a lot of programming that could work if the local station didn't rule



out the barter model to begin with. And then the longstanding challenge of syndication is, does the station want to turn an hour or two or four or 25 hours a week to something they don't control?

State of radio: I'm optimistic. I see a lot of creativity out there and a lot of smart people are still in the radio business. I do wish radio was a little more entrepreneurial like it once was and I wish it was viewed a little more as an art form.

Career highlight: The smooth jazz format is not at the peak of its existence today, but I'm really proud that when I was at NBC I was involved with launching a syndicated jazz show that David Sanborn was host of before there was such a thing as a smooth jazz format. Frank Cody, my boss at NBC at the time, watched the rapid success of that show, moved to KMET [Los Angeles] and changed KMET to the Wave. I guess in a weird way, Frank is the father of that format and I'm proud of being an uncle. We identified a niche with a specialty program and the specialty program exploded quickly enough that the light bulb went off to create a new kind of station, which then burst into a new kind of format. To watch that evolution happen quickly was pretty exciting.

Career disappointment: I've had a really good ride. Personally maybe there was a moment or two where I stayed with something a little longer than I should have. When you stop learning it's time to move on, and I could kick myself sometimes for not paying attention to that.

Most influential individual: The two owners of DIR, Peter Kauff and Bob Meyrowitz; Norm Pattiz from Westwood One; Dick Clark and Nick Verbitsky here at United Stations. All entrepreneurs and I learned a lot from them. On the programming side, at NBC, I got to work with John McGhan, Frank Cody and George Taylor Morris. They all helped me shape a lot of my programming philosophies. Ellen Ambrose, who hired me at NBC. I knew networking and syndication, and she made me go through a six-week training course before I did my first call on a station—that was priceless. And lastly, I was deeply influenced by the late, great rock writer and Billboard editor Timothy White. I learned a lot from him about the creative process and he is still sorely missed in my life.

Advice for broadcasters: Do not be afraid of risk; use those instincts. A lot of people successful in business will tell you they went against the tide of popular opinion sometimes and that's the idea that stuck or the thing that worked. You can't stop thinking and dreaming and being creative and go with your gut.

'We're adjusting to the demands of the new media. The search is for eyeballs as well as ears. Every talent wants to be in as many platforms as possible.

-Andy Denemark





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