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### UMG's Morris Renews Contract, Hires Flom

Universal Music Group chairman/CEO Doug Morris has signed a new long-term deal to lead the world's largest record label. Terms were not disclosed. Additionally, former Atlantic and



Capitol top executive Jason Flom is nearly finished with negotiations that will bring him into the UMG fold. Morris was a mentor to Flom when the latter started Lava Records as an imprint of Atlantic and Morris was then-chairman of Warner Music Group. Flom left his position as chairman/CEO of Capitol Music Group earlier this year, amid layoffs and restructuring at parent company EMI.

A source close to the negotiations says it is likely Flom will start a new imprint through Universal Republic, headed by president/CEO Monte Lipman. For his part, Morris says that Flom would be working in an A&R capacity.—*Bill Werde, Billboard* 

### Check, Austin, Powell Power CC/Philly

Clear Channel/Philadelphia makes three programming changes: WISX (My 106.1) PD Brian Check is promoted to OM of the six-station cluster,



Kashon Powell is upped from APD/MD to PD of urban WUSL (Power 99), and Tracy Austin is hired as PD of CHR/top 40 WIOQ (Q102), replacing Rick Vaughn, now programming CHR/top 40 sister

Austin

OCTOBER 17, 2008

WKSC/Chicago. "Brian Check and Kashon Powell have demonstrated leadership and commitment to our media company and their promotions are well deserved," cluster president Manuel Rodriguez says. "Additionally, we're ecstatic to have Tracy Austin join the Philadelphia team."

Together, Powell and Check take over duties once held by Thea Mitchem, recently named OM of the company's Washington-Baltimore stations. Austin recently returned to the United States following a two-year stint programming Nova 106.9 in Brisbane, Australia. Check will continue to program WISX as well as overseeing operations for the cluster, which also includes urban AC WDAS-FM, alternative WRFF (Radio 104.5 FM) and tropical WUBA-AM (Rumba 1480 AM).—Kevin Carter

### The PPM: Lawsuits, Opposition Continue To Pile On

Not one, but two states—New York and New Jersey—filed lawsuits Oct. 10 against Arbitron over its PPM ratings service. In New York, Attorney General Andrew Cuomo accused Arbitron of, among other things, deceptively claiming that its electronic ratings system is valid, fair and representative of diverse radio markets. In New Jersey, Attorney General Anne Milgram called the PPM a "new, unaccredited system for measuring listenership [that] harms minority consumers and violates New Jersey's consumer fraud, advertising and anti-discrimination laws."

As it did Oct. 6 with the state of New York, Arbitron immediately asked the U.S.

District Court for the District of New Jersey for a declaratory judgment and injunctive relief against Milgram to prevent any attempt to restrain Arbitron's publication of its PPM listening estimates. Arbitron said it denies all allegations in both cases and intends to "defend itself and its interests vigorously."

On the same day the suits were filed, Rep. Nydia M.Velázquez, D-N.Y., held a press conference on the steps of New York's City Hall. The congresswoman declared that the ratings issued Oct. 6 for New York and seven other new PPM markets "drastically cut num-



Milgram

bers for minority radio stations and demonstrate that the company is out of touch with minority listeners."

Meanwhile, Radio One's Alfred Liggins defended the PPM in a recent Washington Post article. "Anytime you adopt a new technology, there are always short-term dislocations," the CEO of the largest African-American-targeted radio company said. "There's going to be a learning curve . . . but [electronic measurement] is reality. I'd much rather get reality on the road than delay, delay, delay."

Despite the legal firestorm and all the rhetoric, Emmis/New York senior VP/market manager Dan Halyburton says buyers haven't been dissuaded. "While there is considerable discussion, there seems to be no hesitation to use PPM," he says.

Ditto from a high-ranking, New York-based ad agency executive who told R&R that, despite the litigation, it's business as usual. "This isn't the first time that we've used unaccredited data when we have a reasonable expectation that it will be accredited in the future," the exec said. And a representative for media negotiating and audience analysis agency MAGNA called the PPM "superior methodology" and recommended "using the data immediately." But Beasley country WXTU/Philadelphia VP/GM Natalie Conner has a different perspective, born of the fact that Arbitron has adjusted the Philadelphia panel to meet demographic and ethnic quotas. "I've never seen such a mess," she says. "In September's data, the market indexed at 120 for African-American. There'll be no station more [negatively] impacted than us with that kind of overdelivery."

—Mike Boyle, Julie Gidlow, Paul Heine & Ken Tucker

# NUMBER CRUNCH 7 9 The number of Latin- and urban-targeted stations in Los New York that appeared in

urban-targeted stations in New York that appeared in both the spring diary survey and September PPM survey and were down in total week 12+ AQH share in the PPM report. One was up and one station was flat. The number of Latin- and The number of Latin- and urban-targeted stations in Los urban-targeted stations in Sa Angeles that appeared in both the spring diary survey and September PPM survey and September PPM survey and September PPM survey and were down in total week 12+ and were down

### iBiquity Hits HD Radio Milestones iBiquity Digital serves up some milestone

ON THE WEB

announcements related to the technology. First, the HD radio developer reports that 1.5 million HD radio chipsets have been shipped, with such manufacturers as Texas Instruments and NXP making the chips for modules built by ACE Dixxio, Kiryung, LG Innotek, Samsung EM and others. In addition, iBiquity says that more than 1 million of those HD modules have been made for retail receivers using Texas Instruments chipsets. In related news, iBiquity has certified its 100th HD radio product, which are available at more than 14,000 stores and online retailers.—*Mike Boyle* 

### Entercom/Austin Enlists Vaeth-Dubroff

Nancy Vaeth-Dubroff has been named president/market manager of Entercom's threestation cluster in Austin: talk KJCE-FM, hot AC KAMX-FM and AC KKMJ-FM.

She replaces Melissa Forrest, recruited by Clear Channel as president/market manager of its Atlanta cluster in August. Vaeth-Dubroff previously served as executive VP/COO of GreenStone Media



Vaeth-Dubroff

and president/COO of Susquehanna Radio. She is a member of the RAB Board and the 2004 recipient of American Women in Radio and Television's Lifetime Achievement Award/ Houston.—Alexandra Cahill

### Davis Programs KZPS/ Dallas

Clear Channel classic rock/Texas music hybrid KZPS (Lone Star 92.5)/Dallas has chosen programmer Don Davis to replace Duane Doherty, who exited the station in April. Davis most recently served as PD of Cox classic rock WFYV/Jacksonville.

The Lone Star brand replaced a classic rock format on KZPS in late April 2007. In the last three Arbitron surveys, the station has trended 1.8–2.0–2.0 12+.

—Mike Boyle

NEWS UPDATES AROUND THE CLOCK: www.RadioandRecords.com

## Political Dollars Flow For Some, Elude Others

Grabbing a greater share of political advertising in 2008 was a stated goal of CBS Radio president/CEO Dan Mason and other industry leaders. In September Mason told R&R that the goal was on track. "There is no doubt that this year is going to be a record year for political advertising," he said. "It's panning out for our company already."

But that's not necessarily so for others. Clear Channel/Nashville market manager Tom English, whose cluster includes news/talk WLAC, says that since 1996, most presidential money has been spent on "battleground states. [With] Tennessee being considered a

'safe' Republican state, we really haven't seen much from the candidates in the general election.

"The majority of political spending we have seen this year has been 'issue' more than candidate-based," English adds. "But there hasn't been a lot of that either."

Meanwhile, Beasley country WXTU/Philadelphia VP/GM Natalie Conner says her station has "fared pretty well so far." Conner expects presidential dollars to be up roughly 20% over spending in the 2004 election. "Obama has placed 3-to-1 over McCain," Conner says. "What has surprised me is that no issue money has been placed—zero."

talie expects 2004 "What Halyburton

Emmis/New York senior VP/market manager Dan Halyburton has a different take. "Simply put, we received very little campaign money during the primary or for the general," he says.—Ken *Tucker* 

### CBS, Clear Channel Continue Digital Expansion

CBS Radio has launched a "Now Playing" widget on the Web sites of rock WXRK/New York, AC WWFS/New York, triple A WXRT/Chicago and urban WVEE/Atlanta, among others. The

widget, which will be rolled out to every CBS Radio music station within the next four to six weeks, allows listeners to learn the title, artist and album of the song currently being played and the previous 10 tracks aired on the sta-



tion; purchase the song through iTunes or Amazon; and share links to the station via e-mail or AOL Instant Messenger.

Through a partnership with Last.fm, listeners can also dedicate songs or search for specific tracks for on-demand listening.

Meanwhile, Clear Channel Radio has launched iHeartRadio, a network/application where users will be able to access the company's terrestrial and Internet radio streams on the iPhone or iPod Touch. The free, one-time download is available through Apple's apps store. CCR launched iHeart-Radio with some of its top stations, including CHR/top 40s WHTZ New York and KIIS/Los Angeles, urban WWPR/New York, rhythmic KYLD/San Francisco, news KTRH/Houston and sports KFAN/ Minneapolis. The stations have been streaming to cell phones via Sprint, U.S. Cellular and MetroPCS for the past year.

As previously reported, CBS Radio and Entercom stations are also available on iPhones.—*Ken Tucker & Mike Boyle* 

### Budget Cuts Hit L.A., Hartford

Budget cuts slam CBS Radio's Los Angeles cluster and Buckley Broadcasting in Hartford. CBS spokeswoman Karen Mateo says the changes in L.A. affect several part-time positions and a smaller number of full-time employees.

According to a source, the cuts include three reporters based at news KFWB's Orange County and Long Beach bureaus, plus at least four other full-time and seven part-time KFWB staffers. Additionally, four full-time employees exit news KNX.

At Buckley Broadcasting, talk WDRC-AM/Hartford midday host Mary Jones is replaced by syndicated host Glenn Beck while oldies WDRC-FM afternoon host Doug Taylor exits, with midday jock Larry Wells grabbing afternoons and Floyd Wright covering middays. Three other full- time employees and three part-timers were also cut.

—Mike Stern

### Persigehl Buzzes In Portland

Dan Persigehl, who programmed Entercom hot AC KRSK (105-1 the Buzz)/ Portland, Ore., from 2000 to 2005, returns to that role, as cluster VP of programming Clark Ryan relinquishes day-to-day control of the station. Persigehl will continue to program adult hits sister KYCH (97-1 Charlie FM).

"Hot AC is in a very strong cycle musically," he says. "Combining that with the awesome talent on the station is a recipe for success, as long as the cook doesn't screw it up."—*Keith Berman* 

## Business Briefing By Jeffrey

### Emmis' Fiscal Q2 Net Revenue Slips 1.5%

Emmis' second-quarter net revenue dipped 1.5% to \$94.2 million and station operating income slipped slightly, to \$26.5 million. The company reported Oct. 10 that its diluted net per-share income for the quarter ending Aug. 31 was 2 cents, compared with 4 cents earned during the same period last year. Emmis' pro forma radio net revenue fell 1.7% and domestic radio net revenue plunged 8.4%. While the company is credited with cutting costs significantly, Emmis performed worse than market competitors. For instance, Emmis dropped in Los Angeles by 13% while the market declined 11%; in New York, Emmis fell 14%, with the entire market off 7%. CFO Patrick Walsh says rhythmic WQHT (Hot 97) and urban AC WRKS (Kiss) have "performed largely in line," but the "New York Rock Experience" at recent triple A convert WRXP is "still developing" and is "considerably short of the revenues recorded at the former [smooth jazz] WQCD."

The group's international radio presence in Slovakia, Hungary, Bulgaria and Belgium grew an arnazing 38%, with net revenue and station operating expenses, excluding depreciation and amortization, hitting \$14.9 million and \$9 million, respectively.

### WWI Directors Soak Up Company Stock

Westwood One executives dipped

### **Transactions at a Glance**

American General Media's KTRC-AM/Santa Fe, N.M., to Hutton Broadcasting for \$500,000 . . . Great Commission Broadcasting's construction permit for a new FM in Kirksville, Mo., to Lake Area Educational Broadcasting Foundation for \$25,000.

### Deal of the Week

WZJS-FM/Banner Elk, WECR-FM/Beech Mountain, WXIT-AM/Blowing Rock, WATA-AM/Boone, WMMY-FM/Jefferson and WECR-AM/Newland, N.C. PRICE: \$2.3 million TERMS: Asset sale for cash

BUYER: Curtis Media Group, headed by president/CEO Donald Curtis. Phone: 919-790-

9392. It owns 19 other stations. This represents its entry into this market. **SELLER:** George R. Reed. Phone: 904-285-3239

FORMAT: Classic rock; AC; news/talk/sports; talk/oldies; country; gospel BROKER: Media Services Group

**COMMENT:** George R. Reed, receiver for Aisling Broadcasting of WZJS-FM/Banner Elk, WECR-FM/Beech Mountain, WXIT-AM/Blowing Rock, WATA-AM/Boone, WMMY-FM/Jefferson and WECR-AM/Newland, N.C., to Curtis Media Group's High Country Adventures for \$2.3 million, payable in cash at closing with a \$116,250 escrow deposit.

### 2008 Deals to Date

Dollars to Date:	\$687,906,147	(Last Year: \$2,911,669,678)
Dollars This Quarter:	\$28,784,640	(Last Year: \$34,423,000)
Stations Traded This Year:	600	(Last Year: 1,520)
Stations Traded This Quarter:	34	(Last Year: 86)

of company shares Oct. 2 for 40 cents apiece. Newly arrived president/CEO Tom Beusse grabbed 375,000 shares; CFO Roderick M. Sherwood III, who joined in mid-September, bought 1 million shares and the next day another 250,000; and COO Steven Kalin bought 250,000 shares.

into their own pockets to buy scads

### Tidbits

Janet McGregor is the NAB's new COO/CFO, heading financial operations and investments. She succeeds resigned CFO/executive VP Michael Williams. McGregor takes an expanded role with oversight of the NAB's conventions and business operations, science and technology, information technology and administration ... On Oct. 13, President Bush signed the RIAA-backed PRO-IP Act, which stiffens penalties for music and movie piracy at the federal level. The law also creates an intellectual property czar who will report to the president on how to better protect copyrights ... Former FCC Commissioner Kathleen Abernathy and two former FCC colleagues have joined Washington law firm Wilkinson Barker Knauer as partners. Barry Ohlson, a former senior legal adviser to Commissioner Jonathan Adelstein, and Natalie Roisman, a former attorney/adviser in the policy division of the FCC's Media Bureau, join Abernathy as a threemember legal team that has departed from Akin Gump.





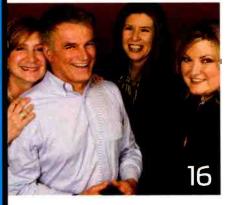
JENNIFER HUDSON, ATOP JRBAN AC FOR A THIRD ISSUE, BOWED LAST WEEK ON THE BILLBCARD 200 AT NO. 2 TH 217,000 COPIES SOL FHER SELF-TITLED DEE ET, THE BEST FIRST-WEE IUM FOR A NEW FEMALÉ ARTIST THIS YEAR.

# R&R

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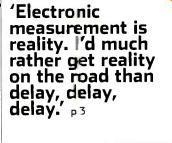
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T-Pain and Lil Wayne each earn their fifth Urban No. 1s, as their collaborative "Can't Believe It" elevates 2-1.

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Lee Ann Womack doesn't sugarcoat "Call Me Crazy," her first album in three years. Plus: Twin sisters Natalie and Nicole Albino effortlessly navigate hip-hop, R&B and reggaetón on Nina Sky's forthcoming sophomore effort, "The Musical."





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	Oct. 21
	Τ
1	

Arbitron releases third-quarter financial results and conducts a 10 a.m. teleconference. ► Visit Radioand-

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News





Journal Communications ssues thirdquarter financial results during an 11 a.m. teleconference. Bookmark Radioand-Records.com for coverage

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Not surprisingly, enacting the PRA in America would have far-reaching even global—ramifications

# Performance Royalties: The Letter Of The Law



'If the United States passes the PRA and subsequently becomes a signatory to the Rome Convention, U.S. performers and labels will likely reap new international performance royalties-but only from our most robust trade partners.'

Owen J. Sloane and Rachel Stilwell

he Performance Rights Act, a controversial bill supported by performers and record labels and excoriated by terrestrial radio, will be considered by Congress in 2009. If passed, the PRA would end terrestrial radio stations' exemption from copyright laws requiring satellite radio, webcasters and cable radio broadcasters to pay royalties for the broadcast of sound recordings.

Artists and labels argue that they can no longer depend on a causal link between airplay and commensurate sales of the recordings that are broadcast and that airplay's promotional value has decreased as fewer recordings are sold. Terrestrial broadcasters argue that due to brutal competition for advertising revenue, they cannot afford to pay these new royalties. Broadcasters point out that recent decreases in record sales are largely attributed to consumer theft of recordings and are not caused by radio broadcasters.

PRA advocates have long argued that its passage would provide important parity and fairness among music broadcasting platforms and among nations.

### **Parity Among Platforms**

Among those who argue for "parity among platforms" is Marybeth Peters, Register of Copyrights with the U.S. Copyright Office. Testifying at a House subcommittee hearing, she argued that radio broadcasters should no longer receive "an exemption from the performance right from sound recordings," primarily because of the need to provide parity among "commercial competitors who depend upon the use of sound recordings" to attract listeners and revenue. She notes that the promotional value of airplay that once existed only in terrestrial radio has been diluted by increased competition among new forms of media. Terrestrial broadcasters retort that largely due to that same competition to which Peters refers, terrestrial radio is in less of a position than ever to dole out new royalties.

### Parity Among Nations

PRA proponents say that the United States is one of few industrialized countries that don't recognize performance rights for sound recordings. As Peters notes, with respect to the lack of financial remuneration for terrestrial broadcasts of recordings, the United States "stands out as the most prominent industrialized country without this protection." In most countries, broadcasters pay royalties to artists and producers.

Almost all such countries are signatories to an international treaty called the Rome Convention. Peters argues that such countries recognize that "more often than not, a performer is the reason for the popularity and endurance of a particular musical recording."

The Rome Convention, in force since 1961, is the only international treaty specifically governing performers' rights in sound recordings. Eighty-six countries including Great Britain and France are now signatories. More than 100 nations are not signatories, the United States most prominent among them. In this reciprocal treaty system, only those performers and owners of sound recordings that are nationals of a Rome Convention member country receive performance royalties from other member countries.

Many PRA proponents assert that the United States' failure to become a signatory collectively costs U.S. performers and labels a significant amount of money annually and that this international revenue stream cannot be tapped unless the United States becomes a signatory.

Article 12 of the Rome Convention specifies that performers and owners of sound recordings are entitled to be paid for the broadcast of their recordings. If the United States were to become a signatory, it would be required to adopt laws that create rights for artists and labels to collect royalties for sound recordings broadcast on terrestrial radio. If the PRA passes, the United States could at last sign the Rome Convention.

But some ask,"Why bother?"Almost all portions of the Rome Convention are incorporated into another important treaty to which the United States became a signatory in 1995: the Agreement on Trade Related Aspects of Intellectual Property Rights (TRIPS). This provides minimum standards for many forms of intellectual property regulation. Thus, some argue that it is not necessary for the United States to adhere to the Rome Convention because we already enjoy TRIPS' broader protections. However, while TRIPS adopts almost all the Rome Convention's standards, it does not adopt Article 12, the provision creating performance rights in sound recordings that are broadcast. Thus U.S. performers and labels can seek royalties only for sound recordings broadcast internationally if the United States adopts the Rome Convention.

Media attorney Mathew DelNero argues that even if the United States were to sign the Rome Convention, U.S. performers and labels may not reap significant revenue through the collection of new international royalties. Under the terms of Article 12, a signatory country may at the time of signing, or anytime thereafter, "opt out" of Article 12 while still adhering to the rest of the treaty. Because the United States exports far more sound recordings than any other country in the world, if it becomes a Rome Convention signatory, many member countries would immediately face a huge outflow of new royalties to the United States. Any heavily importing member country would then owe far more to the United States in performance royalties than it would reap in royalties related to recordings made in its own country. Such a country would likely opt out of Article 12. Because U.S. artists and labels wouldn't collect any performance royalties from nations that "opt out" of Article 12, the argument for having the United States become a signatory is thereby significantly undermined.

However, not every country adhering to the Rome Convention imports far more recordings than it exports. Several countries including Great Britain and France have robust recording industries and have long recognized a right of public performance in sound recordings. Such countries have a significant interest in collecting performance royalties from countries besides the United States. Because these countries have money to lose by opting out of Article 12, they would likely refrain from opting out even if the United States became a signatory. Thus, by continuing to refuse to become a signatory to the Rome Convention, the United States likely sacrifices performance royalties that it would otherwise reap from countries that enjoy robust recording industries. If the United States passes the PRA and subsequently becomes a signatory to the Rome Convention, U.S. performers and labels will likely reap new international performance royaltiesbut only from our most robust trade partners.

Owen J. Sloane is a principal and Rachel Stilwell is an attorney at law firm Berger Kahn in Marina Del Rey, Calif. Contact them at osloane@bergerkahn.com and rstilwell@bergerkahn.com.

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verlooking the Mississippi River in southwestern Tennessee, Memphis is well-known for the important roles it played in the emergence of the blues and rock'n'roll. Bars on the city's famed Beale Street provided a blues hotbed that eventually found its way onto the airwaves in the late '40s via WDIA-AM, the first radio station in America programmed entirely by African-Americans. (Today the station programs urban AC.) Elvis Presley got his start in the Beale Street clubs and Memphis-based Sun Studio was the first to record him. Ike Turner's band is credited with recording the first rock'n'roll record at Sun, "Rocket 88."

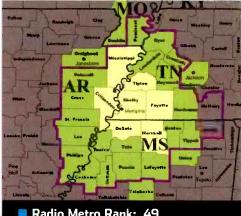
MARKET PROFILE

Isaac Hayes became a superstar in the late '60s and '70s when Memphis-based Stax Records released "Hot Buttered Soul" and the Grammy Award- and Academy Award-winning soundtrack to "Shaft." Hayes, who died Aug. 10, also left his mark on radio as part of the on-air lineup at Emmis urban AC WRKS (98.7 Kiss FM)/New York from 1996 to 2001 and, more recently, at Citadel urban oldies WRBO-FM/Memphis.

With African-Americans comprising 43.4% of the Memphis metro, urban formats rule this market of 1 million people and 27 rated radio stations. Urban or rhythmic formats commanded the top six positions 12+ in the spring Arbitron survey, led by Clear Channel urban WHRK-FM and followed by urban AC sister KJMS-FM WDIA, WRBO, Flinn rhvthmic KXHT-FM and Clear Channel gospel WHAL-AM.

Clear Channel's eight-station cluster captured a 38.9 share in the market. Entercom's five stations were a distant second (16.2), and Citadel and Flinn tied for third place with a 9.6 share each.

While urban formats occupy the market's top ratings positions, hot AC, country and AC formats dominate in revenue. The market also supports three country outlets: Citadel's WGKX-FM. Clear Channel's KFIN-FM and First Broadcasting's WVIM-FM, which flipped from oldies in March.-Alexandra Cahill





TOTAL

\$162.3M

20.8M

17.6M

17.1M

10.2M

0.8M

PM DRIVE

▲\$81

▲ 79

75

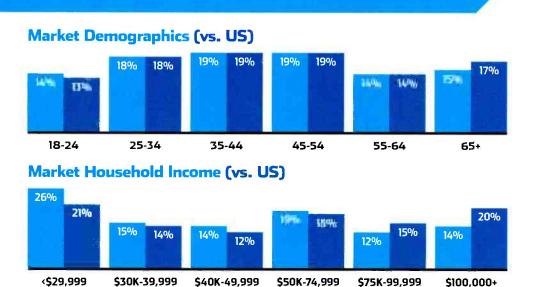
76

\$230M

1.1M

### WHO THEY ARE

Managelia	DHA O/	110 04
Memphis	DMA %	US %
Men	48%	49%
Women	52%	51%
Married	53%	57%
Never Married (Single)	28%	25%
Widowed/Legally Separated/Divorced	19%	18%
White	59%	83%
Black/African-American	39%	12%
Hispanic	N/A	13%
Other	N/A	3%
Employed Full-Time (35 Hours Or More)	50%	50%
Employed Part-Time (Less Than 35 Hours)	16%	15%
Not Employed	34%	35%
No Children In Household (Under 18)	59%	59%
One Or More Children	41%	41%
Two Or More Children	24%	25%
Three Or More Children	9%	10%



NATIONAL

\$127.5M

1.3M

17.0M

13.0M

3.9M

0.2M

0.1M

MIDDAY

▲\$80

▲ 78

**A**71

67

\$163.0M

SQAD Cost Per Point Radio Monitor

\$78

**A**78

78

73

AM DRIVE

SOURCE: SCARBOROUGH USA+, RELEASE 2 2007

### MARKETPLACE

### Local Ad Revenue (Mil)

	2006	2007	% CHANGE 2006 TO 2007
Spot Television	\$157.4M	\$117.8M	-25%
Newspaper	59.3M	76.8M	29%
Outdoor	21.2M	22.3M	5%
Local Magazine	3.5M	3.7M	8%

SOURCE: Nielsen Monitor-Plus DMA; Nielsen Monitor-Plus does not measure local ad revenue for radio in the Memphis DMA.

SQAD Cost	Per Point T	<b>V</b> Monitor		
TELEVISION		EARLY		LATE
P25-54	EARLY AM	NEWS	PRIME	NEWS
September '08	▼\$50	▼\$71	<b>\$197</b>	▲ \$120
August '08	▼51	75	▼198	<b>V</b> 119
June '08	▲ 55	▲90	▲ 203	▲ 120
March '08	49	67	169	101

SOURCE: SQAD Q3 2008, DMA

September '08

August '08

June '08

March '08

© 2008, Borrell Associates, estimates based on Q1 figures, DMA

RADIO

P18-49

SOURCE: SCARBOROUGH USA+, RELEASE 2 2007, DMA

Local Online Ad Revenue (Mil)

LOCAL

\$34.8M

19.5M

0.6M

4.2M

6.4M

0.9M

0.8M

\$67M

**COLOR KEY:** Trending

SHARE

70.6%

9.1%

7.7%

7.4%

4.4%

0.5%

0.4%

	Upward
▼	Trending Downward

SOURCE: SQAD Q3 2008, METRO

Pure Play

Newspapers

Magazines

Television

Directories

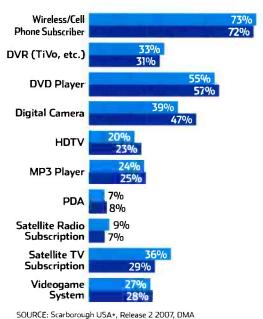
**Other Print** 

Radio

Total

### MEDIA

### Items In Household (vs. US)



Newspaper Readers		
Any Daily (Cume)	38%	
Any Sunday (Average)	43%	
Online (Past 30 Days)	14%	

### **Out-Of-Home** COMMUTING TIME

(To Work, One-Way) < 10 Minutes 18% 10-19 Minutes 28% 20-29 Minutes 22% 30-59 Minutes 22% 60+ Minutes N/A Don't Commute N/A MODE OF TRAVEL Carpool N/A Drive (Not Carpool) 95% **Public Transportation** ation of bus, taxi or other) 9% (Combi

Web Connection (HHLD)				
Cable Modem	18%			
Dial-Up	15%			
DSL	24%			
Other Connection	4%			
None	41%			

### **Cable Penetration** Cable, Non ADS 51%

Alternate Delivery Sys. 35% **Digital Cable** N/A Cable With Pay

### **Television Usage**

Early AM (5-9a) Early Fringe (3-5p) 52% Early News (5-5:30p) 57% Prime Access (6-7p) 61% 67% Prime Late News (10-10:30p) 67%

Did Not Shop For Audio/Video Items 42%

Any Audio/Video Store Shopped 58%

Newspaper, OOH and Web: Scarborough Memphis Local Market Study, Release 1 2008; Cable: Nielsen; TV: Nielsen Spring 2008 Live+7, all DMA

12%

35%

18%

### Audio/Video Stores Shopped Past 12 Months (HHLD) 6%

Best Buy	20%	Sears	
Circuit City	14%	Target	
Radio Shack	8%	Wal-Mart	
Sam's Club	11%	Other Store	

SOURCE: Scarborough Memphis Local Market Study, Release 1 2008, DMA



Top Revenue Generators (Mil)				
ayar in Ay			2007 ESTIMATED	
CALLS	OWNER	FORMAT	REVENUE	
WMC-FM	Entercom	hot AC	\$6.1M	
WGKX-FM	Citadel	country	5.6M	
WRVR-FM	Entercom	AC	4.8M	
WHRK-FM	Clear Channel	urban	5.0M	
WRBO-FM	Citadel	urban oldies	4.6M	
KJMS-FM	Clear Channel	urban AC	4.3M	
WEGR-FM	Clear Channel	classic rock	3.9M	
WDIA-AM	Clear Channel	urban AC	3.4M	
WREC-AM	Clear Channel	talk	2.4M	
WHAL-FM	Clear Channel	gospel	2.4M	

SOURCE: 2008 BIA Financial Networks

Ratings					
PERSONS 12+, WINTE	R 08-SPRING 08 (RANK)	PERSONS 18-34 SPR	ING 08 (RANK)	PERSONS 25-54 SPR	ING 08 (RANK)
WHRK-FM	7.8-10.0 (1)	WHRK-FM	(1)	KJMS-FM	(1)
KJMS-FM	7.5-8.0 (2)	KXHT-FM	(2)	WHRK-FM	(2)
WDIA-AM	5.8-7.8 (3)	KJMS-FM	(3)	WRBO-FM	(3)
WRBO-FM	6.6-6.9 (4)	WRBO-FM	(4)	WHAL-FM	(3)
KXHT-FM	3.8-5.3 (5)	WGKX-FM	(5)	WDIA-AM	(4)

SOURCE: Arbitron Winter 2008, AQH share, Mon-Sun 6a-mid, Metro

### **Top-Selling Albums** ARTIST ARTIST TITLE TITLE FEARLESS JAZMINE SULLIVAN 6 KINGS OF LEON ONLY BY THE NIGHT YOUNG JEEZY 2 RECESSION THE PUSSYCAT DOLLS DOLL DOMINATION 7 3 YEAR OF THE GENTLEMAN NE-YO **DEMI LOVATO** 8 DON'T FORGET METALLICA DEATH MAGNETIC **ROCK N ROLL JESUS** 4 9 KID ROCK JOE THOMAS, NEW MAN DARIUS RUCKER 5 JOE 10 LEARN TO LIVE

SOURCE: Nielsen SoundScan, for week ending: 09/28/2008

### OCTOBER 17, 2008

Radio Ow	nership	
OWNER	NO. OF	RATINGS
Clear Channel	5 FM, 3 AM (8) 4 FM, 1 AM (5)	38.9 16.2
Citadel	4 FM	9.6
Flinn	3 AM, 2 FM	9.6

SOURCE: Arbitron Sping 2008, Metro

### **Radio Formats**

3 country, 3 gospel, 3 news/talk, 2 AC, 2 hot AC, 2 sports, 2 urban AC, 1 adult standards, 1 alternative, 1 CHR/top 40, 1 Christian talk, 1 classic country, 1 oldies, 1 regional Mexican . . . and 5 others

R.5	50N5 25-54 SPR		J
	KJMS-FM	(1)	
	WHRK-FM	(2)	
	WRBO-FM	(3)	
	WHAL-FM	(3)	
	WDIA-AM	(4)	

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[Hot AC, AC]

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# TIMELINE



Jack Evans joins GAP West as VP of programming and operations. Nate Bell

rings in as PD of WMIB/ Miami. 🗉 Lance Tidwell lassoes KKWF/Seattle PD post





Quimby

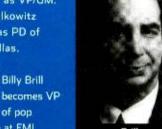
AM/New York. Smokey Rivers gets WNEW-FM/New York

PD chair. Dave Alpert recruited as market manager for Susquehanna/Kansas City.



### Andrea Ganis elevated to executive VP at Atlantic Records. 🗖 Steve Swenson

swings to WCBS-AM/ New York as VP/GM. Joel Salkowitz selected as PD of KTXQ/Dallas.



promotion at EMI Records Group. 🗖 PD

**Billy Brill** 

of pop

Jon Robbins rolls into WLLZ/Detroit. 🗖 Ken Johnson tapped as PD/morning man of WILD/ Boston.



### Tony Kidd set as PD of WBMX/ Chicago. Mark Klose upped to PD of KSD-FM/St. Louis. WFAN/New

York moves to 660 AM as Don Imus becomes morning man. Marty



### Greenberg appointed president/COO of Duffy Broadcasting. Chris

Conway chosen to be VP/GM of KSDO-AM & FM/San Diego. Bob Garrett tapped as PD of KHTR/St. Louis.



Garrett Storer buys \$4 million. Richard Bartell is named GM of KMJC/San Diego. 
Charlie Cook

recruited by WGBS/Miami to be PD. -Compiled by Hurricane Heeran (hheeran@

radioandrecords.com)

## 'Gentlemen! Start! Your! Intestines!'

Last week, for reasons still unclear,

WMMR/Philadelphia morning dudes Preston & Steve decided to host an in-studio competitive eating match, the perfect complement to your drive to work. Professional competitive eaters (apparently, that's an actual career option) Micah "Wing Kong" Collins and Eric "Steakbellie" Livingston faced offand made listeners dry-heave in their cars-by consuming mass quantities of two, shall we say, "nontraditional" breakfast foods: baked beans and (gaaaag) haggis. More on the latter in a minute. Wing Kong

(6-foot-one-inch, 285 pounds) wolfed down five pounds and four ounces of baked beans in just 58 seconds (and it was probably just as pretty as it sounds), breaking the 5-year-old world record of 5.25 pounds in one minute and 25 seconds, set by archrival **Dale Boone**, according to the fake-sounding International Federation of Competitive Eating.

WMMR PD Bill Weston, hand clapped firmly over his mouth, picks up the story: "This was followed by an aperitif event

## Quick Hits

You knew it was just a matter of time before the Ryan Seacrest Tour of America™ pulled over in the country's largest market. His Premiere-syndicated "On Air With Ryan Seacrest" has made it to the top of the domestic radio pyramid: Clear Channel CHR/top 40 WHTZ (Z100)/New York, where it will run 10 a.m.-1 p.m. Monday through Friday. With Seacrest's arrival, midday goddess Shelley Wade moves to overnights and will now be heard 2 a.m.-5 a.m. Afternoon dude JJ Kincaid will allow the Tri-State area to bask in yet another hour of aural ecstasy, as his shift will now start an hour earlier at 1 p.m., immediately following Seacrest, whose show will feature gossip/sleaze updates from Z100's own Danielle Monaro, as well as the "High Noon Countdown" hosted by Seacrest himself. The "American Idol" host is no stranger to Z100:

> His version of "American Top 40" has been running there since January 2004.

Meanwhile, across the hall at urban WWPR (Power 105.11/New York, Free has been hired to co-host "The Ed Lover Morning Show." Ms. Free is best-known for the five years she hosted BET's "106 & Park." In 2006, she sequed to afternoons on the late KKBT (100.3 the Beat)/Los Angeles.

Clear Channel alternative WXDX (105.9 the X)/Pittsburgh hires market vet Mark Madden to drive you home from 3 p.m. to 6 p.m. The shift has been vacant since **Tom Grimm** left last month. Madden most recently worked at crosstown ESPN affiliate WEAE-AM, and his headful of sports knowledge will not go untapped. OM John Moschitta describes Madden's new show as "a mix of sports talk, topic A and pop culture, along with 'X' music."

www.americanradiohistory.com

with Steakbellie-who's six-foot-one-inch and 230 pounds," he said, his voice mysteriously muffled, "who scarfed down three pounds of that vile Scottish delicacy . . . haggis [sheep heart, lungs and intestines, roasted with a tad of oatmeal inside a sheep's stomach] in eight minutes. The previous record was one pound." Once safely away from the in-studio carnage, Weston says, "With the lingering aroma of yesterday morning's events still in the air, I can't help but conjure up the images of Monty Python's 'Mr. Creosote,' post-'wafer-thin mint' and **Ann-Margret** in 'Tommy'

with the bathtub full of baked beans. I'm having a salad for lunch."

chicken wings in 10 minutes, 48 hard-

boiled eggs in eight minutes and eight

pounds of cranberry sauce in eight min-

utes. Steakbellie fun facts: He once ate a

2-foot-long turkey hoagie, small bag of

chips and a half-gallon of lemonade in

3:34; 35 Krystal Burgers in eight min-

utes; and the entire McDonald's Dollar

Wing Kong fun facts: He once ate 125



Mr. Creosote: still has room for one 'wafer-thin mint.'

A man known as John Tesh moves from nights to middays at Clear Channel's KSSK-AM/Honolulu, guaranteeing that when he does a station visit, he'll be all done with his shift early enough to grab a delicious Lava Flow or three at Duke's on Waikiki Beach.

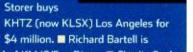
Menu (13 items) in only 5:23.

After two years at Zomba Label Group, Tom Starr will exit the company at the end of the month. Due to restructuring, the Midwest regional position is being eliminated. Starr, a 19-year industry vet, has a long and illustrious promo history: He was a VP at Elektra, a national at Epic, spent time at Interscope and MCA, and has spent the past four years in his hometown of St. Louis-two with Atlantic and the past two with Jive. He can be reached at 636-527-8806, 818-519-7190 or tstarrmail@aol.com.

The budget cuts continue at Denver Radio Co.: The latest contestant is Blake Powers, afternoon jock on CHR/top 40 KONN, who becomes the fifth person (including programming guru Tim Maranville) to leave the company since Oct. 1. Powers' six years in the market include KIMN, KDJM (Jammin' 92-5) and KALC (Alice 105-9), which netted him nine Colorado Broadcasting Assn. Awards. And here's the worst part: "My fiancée, an international travel agent, is moving here next month from overseas, so this was the absolute last issue I needed," says Powers, who can be reached at 303-745-7050, 720-335-8989 or blakepowersradio@aol.com.

Fresno fave Chris Daniel has made the move to the talk side, as he's inked for the 5 p.m.-7 p.m. shift on Peak Broadcasting talk monster KMJ/Fresno. Daniel is a well-known commodity in the market for his 15 years in mornings at Clear Channel rocker KRZR. Most recently, he had worked at KKDG (Edge 105.9)/ Fresno and did a stint at KIFR (106.9 Free FM)/San Francisco.

Citadel CHR/top 40 KKOB (93.3 KOB-FM)/Albuquerque has a-hang onto something-actual damn job opening, as promotion director Mark Anderson exits after five years.



# DECALS GO EVERYWHERE

## The Programming Department

Lousy news for the fans of Philadelphia radio royalty Marian Newsome-McAdam, who has been downsized from Beasley rhythmic WRDW (Wired 96.5) as her MD/Web content director position is eliminated. Newsome-McAdam is well-known and loved in the market for her 11 years across the street at Clear Channel's WIOO (Q102), a gig that also happened to vanish two years ago. Luckily, a position was created for her at Wired, but the challenging economic environment has now taken its toll on her position, as well as several other support and administrative staffers in the cluster. The fun part: Newsome-McAdam is more than ready to kick ass for fyour company here], but happens to be six months pregnant with her second child, so a position where she could utilize her mad skillz from/near home would be ideal. Reach out to her and toss around some ideas: marianmcadam12@aol.com or 215-850-1179.

After more than eight years in Phoenix with Emmis and Bonneville at KPKX (98-7 the Peak), PD Joel Grey has left the building. "I created the very first non-'Bob/Jack' adult hits station in the United States and reached No. 1 with adults 25-54," says Grey, who can be reached at 602-617-1280, joelgrey1@cox\_net or on Facebook.

■ Jim Spector is the new PD of Journal rocker KEZO (Z-92)/Omaha, inbound from WWUZ, WWVB-FM and WYSK/ Fredericksburg, Va. The gig has been open since July, when Steve Brill left to become OM of Citadel's five-station cluster in Des Moines.

■ Jim Trapp has left the comfy PD office at CBS Radio adult hits KJAQ (96.5 Jack FM)/Seattle. In the meantime, Carey Curelop, PD of classic rock sister KZOK, will babysit Jack. Picazzo Stevens has come home to California as the new PD of Cumulus rhythmic KVYB (103.3 the Vibe)/Oxnard-Ventura, Calif. The gig has been up for grabs since Mambo left in June. Most recently, Stevens was APD/afternoon personality at Emmis rhythmic KDHT (Hot 93.3)/Austin, but most of his radio experience is in Cali, most notably at KISV/ Bakersfield, KBOS/Fresno, KDON/Monterey and KGGI and KWIE/Riverside.

■ We have a winner! It's not even Halloween, but Bonneville has already yanked the Giant Pre-Emptive Holiday Format Lever of Cheer at hot AC WMVN/St. Louis, which kicked off the all-Christmas deal Oct. 10. No one seems surprised: We had been warned that WMVN, which is flipping to sports/talk Jan. 1, might be making this move at some point, but the weather outside isn't exactly frightful. The weekend after the flip, it was in the 80s in St. Louis.

Artie Fufkin has left the MD/afternoon throne at Simmons alternative KXRK (X96)/Salt Lake City, leaving PD Todd Nuke 'Em alone, staring into a yawning chasm just aching to be filled by that special someone who can kick ass on-air and wield Selector and Audition like a Jedi lightsaber.



Go ahead! Kick my ass!

### Bond Will Do Time For His Crime

Former radio personality **Bruce Bond** has been sentenced to 27 months to seven years in prison for his role in a \$4.3 million international forged-check scheme that victimized the FCC, Bard College and others. According to Newsday,

Bond, best-known for his years at Cumulus' WNNK/Harrisburg, was arrested May 20 at his New York apartment. On Sept. 24, he pleaded guilty to second-degree grand larceny, identity theft and possession of forgery devices. "Never in my wildest imagination did I think I would be in this position," Bond said at his sentencing. "My eyes certainly have been opened up. I apologize to my family and friends. I also promise I'll never be back in this courtroom again."



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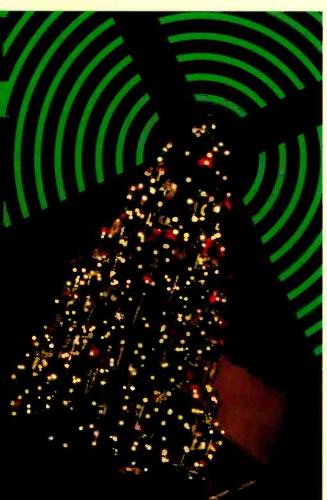


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# Scientific analysis of all-Christmas music format reveals HOLIDAY MARKET SCIENCE AND ADDRESS AND ADDRE



### **By R.J. Curtis**

We're getting close to the most wonderful time of the year, when upwards of 300 stations flip the format switch and segue to all-Christmas music. Typically, the rush begins on or around Thanksgiving—so before that tryptophan-induced nap of yours is over, at least one station in a market near you will likely be pumping out Burl Ives and Brenda Lee for the next five weeks. Clear Channel's KESZ (KEZ)/Phoenix is generally regarded as the first large-market station to play all-Christmas music in 1999. That move was seen as a maverick, almost novelty gimmick at the time, but has since become a consistently reliable tactic that almost always guarantees a spike in seasonal listening.

Most of those employing the tactic—the majority are AC stations—have become an unstoppable fall ratings force, robbing cume from nearly every other station in the market and piling up shares that easily distance them from all competitors. Simply put, it works every time.

The poster children for all-Christmas are big stations in major markets, such as Jerry Lee's WBEB/Philadelphia and the Clear Channel triumvirate of KODA/Houston, WLTW/New York and KOST/Los Angeles.

During the past two years, as Philadelphia and Houston have entered the era of electronic audience measurement with Arbitron's PPM ratings service, researchers have taken listening data from this specialized temporary format and put it under a microscope, to better understand audience patterns and the types of people who tune in all-Christmas stations. Direct Marketing Results president/COO Tripp Eldredge, who works closely with Ty Henderson, a research partner at the University of Texas, tracked the migration patterns of radio users in the five weeks before, during and after the Christmas season. Additionally, tapping into a year's worth of pre-currency ratings that preceded New York's Oct. 6 commercialization, the pair has included Big Apple PPM data in the mix and come up with some consistent patterns for all three markets, all with the blessing of and partnership with Arbitron.

With panelists remaining in the sample for months on end, one of the "real values of PPM," according to Eldredge, is that their behavior can be observed through time. This was impossible with the diary service, where a new batch of diarykeepers entered the sample every week. "We've never had information past one week and oftentimes that wasn't very accurate," he says.

## Side Channels May Keep Christmas Merry For Non-ACs

After analyzing years of PPM data and evaluating listening patterns of all-Christmas stations, Direct Marketing Results president/COO Tripp Eldredge has discovered that up to half of a station's existing heavy PIs flee the station—but that exodus is offset by a massive influx of new PIs who flock to the holiday outlet and stick around for most of the five weeks that stations usually continue playing Christmas tunes.

Listeners come from all over the market and represent a multitude of formats.

For those stations in other formats, CustomChannels.net president Dave Rahn has a solution to stop the bleeding. He's been helping stations create fully customized, Internet-only side channels since 1999 and designs Christmas channels for all formats. Recently, Rahn says country has eclipsed AC as his biggest customer.

"A streaming channel is a way to keep it under your brand umbrella, rather than having them cume someone else," says Rahn, who estimates his company will provide any-

where from 70 to 100 custom channels this year. In many cases, for those stations that do flip to all-Christmas, Rahn can provide a custom channel of regular programming so that heavy PIs can enjoy their favorite station online. For stations that stream an all-Christmas channel online, Rahn encourages them "to include as many normal station promotions on the stream, such as food drives or Christmas concerts, DJ greetings, custom jingles and imaging." So how early is too early for an all-

Christmas channel? Rahn says, "Right now it's Oct. 1; we've

already done AC WAJI/Fort Wayne, Ind." During the past 10

years, he says he has determined a lot of variables that make the specialized format successful down to the songs that are played. "We've learned a lot about what is requested and what is available. What we're finding is there are only so many top-drawer Christmas songs. We encourage stations to use crossover/all-genre songs in the mix, because it becomes a big math problem keeping different versions of same songs separated."

The good news, he adds, is that there's been plenty of good Christmas music through the years. "Years ago an artist would do an album and only fans knew about it, but it's raised the profile of contemporary Christmas music."

For obvious reasons, Rahn is a proponent of creating a custom channel, but he notes another good reason: "Don't drive them away by doing nothing and conceding it."-RJC



# it's the most wonderful time of the year—until it's over

# CHRISTMAS ... And Bah Humbug New Year

### **Study Period**

Christmas is an ideal study period, according to Eldredge, since it provides a real-time experiment during a major programming change that happens at virtually the same time all over the country. Examining the listening patters of three stations (KODA, WBEB, WLTW) allowed Eldredge and Henderson to consider variables. The three fiveweek periods were selected in order to remove what Eldredge calls "the random wobble. Some weeks go through the roof and others are small."

Not surprisingly, the all-holiday format triggers a massive audience increase. KODA doubled its 27,600 AQH persons during the five-week Christmas period, according to Eldredge. Prior to Christmas, KODA was running with a 197,000 P1 cume; during Christmas, it shot up to 375,000.

Typically, Eldredge says, "we would wonder if it is more occasions or more time—but we see that the average number of occasions goes down from 21 to 16 per week. However, time per occasion goes from nine minutes to 11 minutes."

Eldredge and Henderson wanted to understand how KODA gets such a groundswell of new P1 listening, so they traveled back in time to see where they came from. One-third were KODA P1s, one-quarter were rock listeners, roughly 20% were P1s of news/talk, 9% arrived via country or AC, and a few came from Christian stations.

In other words, two-thirds were not existing KODA P1s and the vast majority were lured from rock or news/talk outlets. WLTW's and WBEB's newfound P1s had similar formatic origins. Still, "each market had its own peculiarity," Eldredge says. "Houston's was Christian, Philly was country and urban, and New York was also urban."

But in all three markets, each station saw a massive increase in ratings, followed by "a New Year's hangover," Eldredge says. Post-holidays, KODA's ratings were flat or below what they had been before the switch. KODA lost nearly 200,000 P1s after Christmas—more than they gained, Eldredge says. The conclusion: "It has a positive but also a negative effect."

### **Archeological Dig**

Still not finished with this electronic archeological dig, Eldredge and Henderson went deeper and began tracking new and existing P1s. Looking at every listener KODA had in the five weeks before Christmas, they discovered that a whopping 43% of what Eldredge refers to as "the deep or super P1s" go away while KODA is in 'Stations gain huge numbers of prime Pls from all-Christmas music, followed by a New Year's hangover.' all-holiday mode and "they don't come back in the five weeks after holiday programming."

But that bad news is offset by some spectacular news. The station nearly doubles its P1 cume with listeners who migrate from those other formats. On the other hand, "in five weeks, after the new P1s go back to their usual choices, it leaves an interesting structural change to the audience." Left with 43% fewer heavy P1s, KODA's AQH drops because those rock and AC listeners don't use radio as much; overall they're not very good radio listeners, according to Eldredge.

A similar pattern emerged in New York and Philadelphia. The latter's WBEB lost one-third of its prime P1s but gained 244% in new P1s during Christmas and swelled up to almost 88,000 AQH persons (up from 37,000). Likewise in New York, where Eldredge says WLTW lost half its prime P1s but more than made up for it in new P1 reinforcements.

In all three cases, prime P1s fade during Christmas music by an average of one-third to one-half, "and most did not return. Instead, stations gain huge prime P1s and afterward end up flat or slightly better after Christmas music ends." WBEB was an exception, fading less at the end **Continued on page 14** 

## All-Christmas: A Symbol Of The Holiday Season

Clear Channel AC mainstay KOST/Los Angeles statted playing all-Christmas music in 2001, and PO Stella Prado says that initially, many people in the building didn't think 't would work, primarily because of the non-winter-type climate in Southern California.

However, through the years, the numbers have borne out her opinion that going all-Christmas is a positive: "Our cume and TSL go up; it's a win-win situation for us," she says.

Prado stresses that there's a complete package that goes with playing the tunes. "It's not only Christmas music, but it's what's arourd it." For example, she and KOST have made an annual tradition while the station is airing holiday music of soliciting wishes from listeners and granting some of them, which she describes as "awesome promotion."

As far as when to yank the holiday format lever, Prado believes it depends

on the station's region and its weather. If a market is experiencing a cold, rainy or snowy fall, a station can probably get away with going all-Christmas a little early. But for the Brazil-born Prado, where Christmas comes during the summer, a Southern California Christmas with lights



shopping, you think about families and get-togethers and Christmas parties. There's more to it than just the music. It's the symbol of the whole holiday season."

on palm trees is not out

of the ordinary: "When

it's Christmastime, it's

one around the world.

You like to hear the

gets them to go out

Christmastime for every-

music no matter what. It gets them in the spirit, it

Despite the joy that comes from bringing Christmas cheer to the masses, there is the potential drawback of keeping a careful eye on station logs to ensure there's not too much overlap. "There are like 20 different versions of 'Rudolph the Red-Nosed Reindeer,' " Prado says with a laugh.

The PPM has just rolled out in Los Angeles and Prado is looking forward to the possibilities that KOST will see under Arbitron's new electronic measurement system when the station switches to holiday music. It goes without saying that with malls and other public areas piping in Christmas music during the holidays, the potential for PPM wearers to be exposed to any station's holiday music is enormous. "Our cume is going to go higher up the scale," Prado says. "I'm excited for a I the holiday music lovers."-Keith Bermoa

### Continued from page 13

than the stations in Houston or New York

Eldredge and Henderson also discovered that birth months contribute to behavioral patterns. People born in December gave Christmas music the lowest amount of listening, while January babies gave it the highest. The theory is a feeling among December babies that the Christmas season has always taken away emphasis from their birthday. Additionally, while men tend to listen more to radio, women always give more quarterhours to Christmas music. The 35-64 demo contributes the most holiday listening, while 6- to 11-year-olds-who are being measured for the first time—are also listening a great deal.

But according to Eldredge, the biggest, most dramatic discovery when it comes to Christmas formats is that no Hispanic stations contribute to the new P1 migration. "Hispanics don't appear to respond favorably to Christmas music," he says. Of the three markets, Philly has the smallest Hispanic population,"so KODA or [WLTW] may be driving away many of their Hispanic listeners during those five noël-intensive weeks."

Eldredge says that when he presented this data at the Arbitron summer Fly-In, someone accused him of being the Grinch that stole the Christmas music format. Rather than steering operators away from holiday programming, Eldredge contends he is espousing a strategy of minimizing risks and maximizing rewards.

Among the specific suggestions he made at the Elv-In-

Put the station's regular format online as a station stream

Keep regular programming items in place. Consider doing a survey to determine which prime P1s aren't Christmas music fans.

Have a plan to tell them when to come back.

The key is understanding prime P1s. "Now

### **Marketing Muscle**

Christmas music has become a great substitute for fall marketing, thanks to word-of-mouth, Edison Media Research VP of music and programming Sean Ross says. Even before the PPM, Christmas has consistently been a sweet spot for mainstream AC stations. "If your station wasn't in great shape, Christmas would make you better-though it couldn't work miracles." If you were



WBEB/Philadelphia or WLTW/New York, "it would make you a lot better." Ross says everyone waited for the year when some stations making the flip decided that it's not worth the trouble, but it certainly hasn't happened since the trend got off its feet roughly a decade ago. If anything, the latest surprise is that Philadelphia and New York could actually get better with the PPM, Ross says. "People have interpreted PPM to say, 'Give up TSL and program to cume even more,' saying, 'Let's go for the cume play and not worry about January."

And what about a recommendation of keeping regular ratings benchmarks on a station while going all-Christmas? Ultimately, "it can make sense for both regular people and curners," Ross says. "You try to create a trusting infrastructure on the existing radio station."-RJC

### 'If your station wasn't in great shape, Christmas would make you betterthough it couldn't work miracles. you were WBEB/Philadelphia or WLTW/New York, it would make you a lot better.

-Sean Ross

## Hot Holiday Hits

	AC HOLIDAY SONGS TITLES	ARTIST	TOTAL
1	ROCKIN' AROUND THE CHRISTMAS TREE	Brenda Lee	12109
2	JINGLE BELL ROCK	Bobby Helms	11864
3	THE CHRISTMAS SONG (MERRY CHRISTMAS TO YOU)	Nat King Cole	11667
4	A HOLLY JOLLY CHRISTMAS	Burl Ives	11577
5	HAPPY XMAS (WAR IS OVER)	John Lennon & Yoko Ono	11534
6	ALL I WANT FOR CHRISTMAS IS YOU	Mariah Carey	11264
7	PLEASE COME HOME FOR CHRISTMAS	Eagles	11106
8	WHITE CHRISTMAS	Bing Crosby	10838
9	FELIZ NAVIDAD	Jose Feliciano	10443
10	IT'S THE MOST WONDERFUL TIME OF THE YEAR	Andy Williams	10394
n	IT'S BEGINNING TO LOOK A LOT LIKE CHRISTMAS	Johnny Mathis	10079
12	MERRY CHRISTMAS DARLING	Carpenters	9856
13	JINGLE BELL ROCK	Daryl Hall John Oates	9812
14	DO THEY KNOW IT'S CHRISTMAS?	Band-Aid	9752
15	LAST CHRISTMAS	Wham!	9445
16	WONDERFUL CHRISTMAS TIME	Paul McCartney	9398
17	RUDOLPH THE RED-NOSED REINDEER	Gene Autry	84 <b>70</b>
18	HAPPY HOLIDAY/THE HOLIDAY SEASON	Andy Williams	8009
19	WINTER WONDERLAND	Eurythmics	7969
20	BLUE CHRISTMAS	Elvis Presley	7183
21	CHRISTMAS EVE (SARAJEVO 12/24)	Trans-Siberian Orchestra	7081
22	SANTA CLAUS IS COMIN' TO TOWN	Bruce Springsteen	7032
23	CHRISTMAS CANON	Trans-Siberian Orchestra	6862
24	IT'S THE MOST WONDERFUL TIME OF THE YEAR	Johnny Mathis	6852
25	STEP INTO CHRISTMAS	Elton John	6609
26	THE CHRISTMAS SHOES	NewSong	6302
27	WHERE ARE YOU CHRISTMAS?	Faith Hill	5056
28	HERE COMES SANTA CLAUS (DOWN SANTA CLAUS LANE)	Gene Autry	5006
29	LITTLE SAINT NICK	The Beach Boys	4970
30	SLEIGH RIDE	Leroy Anderson	2901
31	HOME FOR THE HOLIDAYS	Carpenters	2623
32	CELEBRATE ME HOME	Kenny Loggins	2506
33	SAME OLD LANG SYNE	Dan Fogelberg	1326
34	HAVE YOURSELF A MERRY LITTLE CHRISTMAS	James Taylor	1037
35	DO YOU HEAR WHAT I HEAR	Whitney Houston	613
36	(THERE'S NO PLACE LIKE) HOME FOR THE HOLIDAYS	Perry Como	545
37		Josh Groban	371
38	RUDOLPH THE RED-NOSED REINDEER	Burl Ives	267
39		Bing Crosby	252
40	SLEIGH RIDE	Carpenters	143

SOURCE: Nielsen BDS-monitored AC airplay of holiday titles from all eras covering the period from R&R issues dated from Nov. 17, 2007, through Jan. 5, 2008.

we'll see what programmers will do to minimize the drop-off," he says. "It's essential that stations understand who these heavy/deep P1s are and how to cultivate them."

### **Evolution Of Format?**

Most formats gradually evolve, so what about all-Christmas? How much different do these stations sound today compared with their predecessors from the late '90s? "From a broad perspective, there hasn't been a revolution," Coleman Insights president/COO Warren Kurtzman says. "What we've learned after a number of years is that there is a certain type of music-traditional-that drives the listening here."

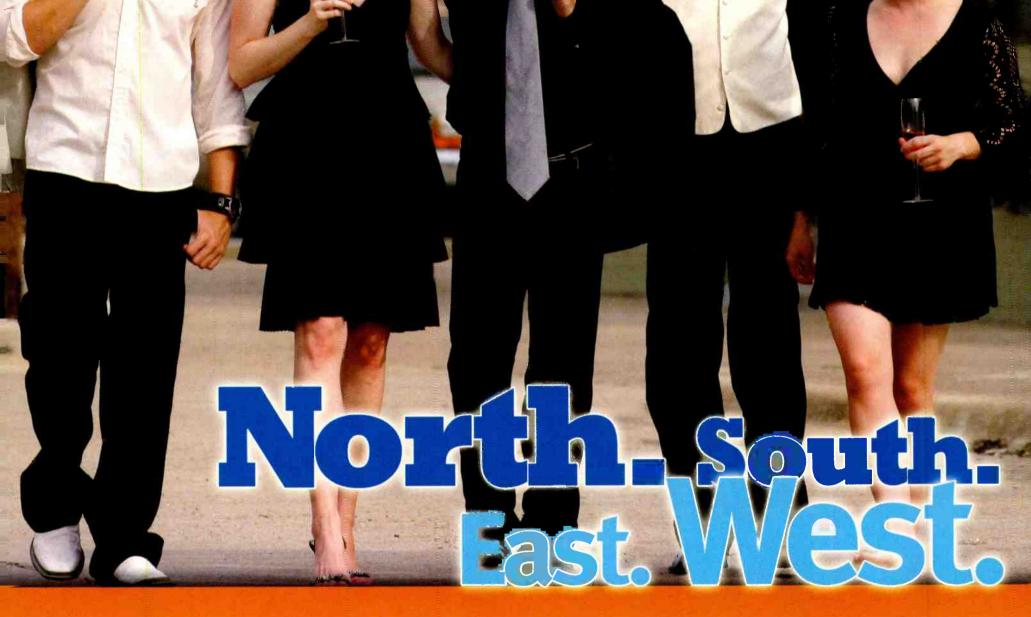
Initially, many stations were putting a lot of different songs on the air. "We've learned it's the core traditional songs that resonate," Kurtzman says. Rather than a seismic evolution, this adjustment has been "more of a focus."

It would appear that historically, other stations in a market with an all-Christmas AC tend to concede the position and a great part of the fall book to the holiday outlet. Kurtzman suggests that there is no reason that other formats shouldn't bring it on as well. For instance, CBS Radio's oldies WODS/Boston has previously flipped to all-holiday music.

"Our gut says other stations can have success with this," Kurtzman says, though he stresses that it depends on a station's target audience. For example, even though the data compiled by Eldredge and Henderson indicates the biggest cume migration to all-Christmas stations comes from the rock format, Kurtzman doesn't recommend the yule format for those stations. After all, 25-54 females aren't a rock station's primary target.

If a station outside of AC does decide to roll the dice, Kurtzman recommends using strong external marketing and implementing a plan for how to market the station after the season ends. R&R

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Doug Stephan celebrates 20 years hosting talk for women

# Divine Secrets Of The Stephan Sisterhood

### Mike Stern MStern@RadioandRecords.com

t some point in life, you most likely were given this fine piece of career advice: "Do something you love and the money will follow." While that concept, for many people, is easy to understand but hard to execute, the radio industry probably boasts a higher-than-average number of people who have successfully applied the nugget of wisdom to their careers. I One example of the concept coming to fruition may be syndicated host Doug Stephan, who is not only celebrating 20 years as a talk host—which he loves—but he has dedicated himself and his Stephan Multimedia syndicated show "Doug Stephan's Good Day" to talking about a topic he greatly enjoys: women.

"I know it sounds laughable but I've always loved women," Stephan says. "My daughter laughingly calls me a 'sensitive new age guy."

While many experiments with talk directed at women have come and gone, Stephan has effectively refined his approach, building a talk show that focuses on and is successful with female audiences. At the beginning of his career, Stephan was a politically oriented host. "What occurred is not unlike what happened with Art Bell," he says, drawing a parallel with the now-retired host of "Coast to Coast AM." "When Art was first on 'I have three women on the air with me now. I normally get things going and then get out of the way.' the air he was a right-wing political host, then he found that his own interests were best-served by talking about the paranormal, because it's something he's followed."

### Stephan's Staff

A big part of the show's success comes from Stephan's foresight to surround himself with women who are not only part of the show but bring diverse viewpoints and opinions to the airwaves. "I have three women on the air with me now," he says. "I normally get things going and then get out of the way."

While it's never polite to ask a woman's age, Stephan reveals that his co-hosts represent three different decades. Roberta Facinelli, who's been with Stephan the longest, is in her 50s; Maria T. Bailey is in her 40s; and Jennifer Horn just turned 30.Additionally, two are married and one is single. "We get a really well-rounded overview of the audience we are aiming for."

The other advantage his cast provides is insight into what topics are important to his audience. While he once did a great deal of his

### Five Networks, No Letters

With more than 20 years of hosting and syndicating his own show, Doug Stephan has worked with a variety of network partners that he calls the nonlettered networks—working with nearly everyone except ABC, CBS or NBC. While some of Stephan's partners are famous, others are infamous.

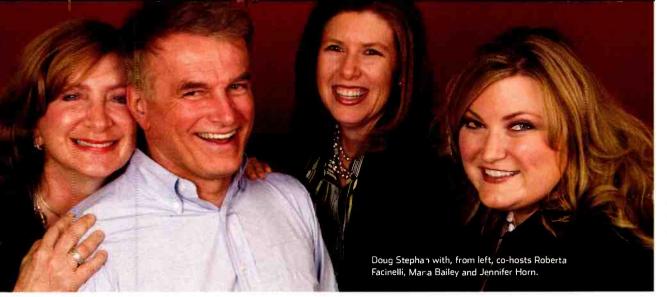
First came Pat Robertson's News Talk Radio Network. "What a trip that was," Stephan says.

After a stop at the Sun Network, Stephan worked with Sonny Bloch, a financial show host who eventually went to jail for fraud. "I found out what was going on soon enough to save my ass and get out of there," Stephan says.

Then it was on to Talk America before finally settling in at Radio America. "That's been my originating network ever since."—*MS* 



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own research, Stephan says the addition of Bailey to the show took things to a whole new level. She not only appears on the show but also hosts syndicated program "MomTalk Radio," has written three books about marketing to mothers and advises companies like Disney, Build-a-Bear Workshop and Cartoon Network about how to reach their target audience—women with children—more effectively.

### What Women Want

Although many men have room in their lifestyle for lis-

Listen To Mother

When she's not co-hosting Stephan Multimedia's syndicated show "Doug Stephan's Good Day," Maria Bailey keeps plenty busy. "In real life I own a media company that specializes in marketing to mothers," Bailey says. "We work with companies to create, research, develop and market products and media for moms." Included on her client list are Precious Moments, Warner

Bailey also hosts her own syndicated show, "Mom Talk Radio," which is heard on several south Florida stations and has become one of the most downloaded parenting shows from iTunes. She has written three books about marketing to mothers.

Bros. and Johnson & Johnson.

tening to political talk, Stephan feels women aren't as interested or tolerant of that format. In his opinion, women don't engage in political talk because "they find nothing gets solved. Women are very solution-oriented. Women want to fix problems. Mothers are fixers."

That belief even influences Stephan's staffing decisions. "I have many more women working around me than men. I would rather have mostly women on my staff. Women's instincts are better at finding solutions for problems."

On the other hand, he does admit to one potential side effect."One of my problems is that over the years, I've tended to, in some circumstances, get romantically involved with the women who are on the air with me," Stephan says sheepishly. "That's a disaster waiting to happen."

While primarily carried on talk stations, Stephan's show is also cleared on about a dozen music stations, and he says he is seeing increased interest in that area. He cites Citadel's pairing of its syndicated "Don Inus Show" and True Oldies format on a number of stations across the country as a model that is opening some people's eyes to the potential of pairing a syndicated talk-based show with syndicated music formats.

"What people are beginning to realize is that most of the syndicated music formats don't do anything ratingswise in morning drive," Stephan says. "What people want in the morning is a personality-driven conversation program so they know what's going on in the world to feel adequately informed. And they want companionship."

He stresses the difference between his show and other syndicated talk programs. "What programmers are looking for and are open to is a show that is stridently not political," he says. "Stations carrying shows like Billy Bush, John Tesh or Delilah at night are the kind that could take my show and like having me on in the morning."

A fan of radio, Bailey passionately believes that content for women—especially moms—is a huge untapped opportunity. "I still believe that female content on the radio is one of the most underserved and underutilized segments," she says. "There's absolutely no radio for moms. It's such a mobile media, and it's where moms are. We're in the car more than anybody else and if I'm not listening to Barney, I'm stuck listening to sports talk or political talk."

On the sales side, she cites multiple examples of how radio advertisers could utilize programming directed to mothers: "65% of moms don't know what they are cooking for dinner at 4:30 in the afternoon," Bailey says. "If I was a food solution company, I would be on radio at four in the afternoon when she's waiting in a carpool line and dreading that she doesn't know what she's cooking."

Ad content could be tailored to the needs of mothers by being solution-driven. "We know 70% of all kids are doing their homework in the car," Bailey says. She suggests presenting three tips, sponsored by Office Depot, on ensuring your back seat is prepared for afternoon study period. That can be just the start. "Then you can take them online to a podcast with more detailed information," Bailey says.

Bailey is baffled by what she perceives as a lack of interest in programming for

women. "It's just a no-brainer when it comes to selling product that the content be geared toward women. They're spending 85% of the household income. You'd think a sales manager would want programming that reflected the advertisers that are spending the most money—places like Wal-Mart, Target and grocery stores."

Her latest book, "Mom 3.0," focuses on using new-media technology to market to mothers, but contains a chapter dedicated to radio. "It's in the book because no one has taken advantage of the opportunity radio has for reaching women," Bailey says. "There just has to be something in between Delilah and politics that's relevant."—M5

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### Winning Team

R&R rhythmic/urban/gospel editor Darnella Dunham and R&R sales manager Kristy Scott presented Island Def Jam Music Group executives with R&R Industry Achievement Awards for urban and rhythmic label of the year. IDJMG senior VP of rhythmic promotion Rick Sackheim also received a plaque for label promotion executive of the year. From left are Sackheim, Scott, Dunham and IDJMG West Coast director of promotions Brian Samson.

### Nothing But The Hitz

Mickey "MeMpHiTz" Wright Jr., a member of Zomba Label Group's A&R team, has been named chairman/CEO of Hitz Committee Entertainment. Zomba has partnered with Hitz Committee on recorded music, TV, film and music publishing projects. Standing, from left, are BMG Label Group director of business and legal affairs Pamela Gurley, BMG VP of business and legal affairs Michael Newman, BMG executive VP of new ventures/Zomba executive VP of operations Deane Marcus, BMG COO Ivan Gavin, Zomba executive VP/GM Tom Carrabba, Hitz Committee president/COO Glenn Delgado, Zomba executive VP Peter Thea and BMG executive VP of business and legal affairs Dan Zucker. Seated, from left, are Wright and BMG chairman/CEO Barry Weiss.

### Tea For Two 🕨

Former Duchess of York Sarah Ferguson discussed her new children's book, "Tea for Ruby," with affiliates during a visit to ABC News Radio's New York studios. Ferguson is pictured with ABC News Radio director of programming Wayne Fisk.

### Highway Stars 🕨

Lost Highway act Ryan Adams & the Cardinals stopped by Clear Channel triple A KPTL (Capital 106.3)/Des Moines while in town for a recent show. From left are Cardinals drummer Brad Pemberton, KPTL morning host Frank Monroe, Lost Highway VP of promotion and artist development Ray DiPietro, Adams and Cardinals guitarist Neal Casal.







True Calling During a visit to Nashville, Premiere Radio Networks host Blair Garner chatted with MCA Nashville artist Lee Ann Womack about her new studio album, "Call Me Crazy," which drops Oct. 21.





### Bringing Down The House

Decca act James closed out its recent U.S. tour in support of new CD "Hey Ma" by performing a sold-out show, presented by Entravision alternative KDLD and KLDE (Indie 103.1)/Los Angeles, Oct. 5 at the House of Blues in Anaheim, Calif. Clockwise from far left are James keyboardist Mark Hunter, guitarist/violinist/pe rcussionist Saul Davies, bassist Jim Glennie, vocalist Tim Booth and trumpeter Andv Diagram; R&R news editor Julie Gidlow: and James guitarist Larry Gott and drummer David Baynton-Power.

### Something To Talk About

Greenlandic singer/songwriter and Yes Dear Entertainment client Simon Lynge, left, was a featured performer at Macy's Passport 2008 Fashion and Compassion event Sept. 25 in Santa Monica, Calif. Lynge, who was in Los Angeles for two performances prior to his October tour of the United Kingdom and Denmark, was greeted at the benefit by celebrity blogger/ABC Radio Networks syndicated host Perez Hilton.

# The gateway to music formats, the week in charts and airplay data.

## R&RSPIN SPOTLIGHT



### Rihanna's Rapid Rise

Just three years since her debut in 2005, Rihanna owns the third-highest Rhythmic top 10 total among female artists this decade. Four of her top 10s have climbed to the chart's upper quarter this year.

### Total Top 10s 2000-08, Artist

- 13, Ashanti
- 9, Beyoncé
- 9, Mariah Carey
- 9, Ciara
- 9, Missy Elliott
- 8, Rihanna
- 7, Alicia Keys
- 7, Jennifer Lopez



On A Roll At Active Rock Seether scoots closer to the mark for the longest top 10 streak in the Nielsen BDS-based Active Rock chart's 11-year ledger. Here's a look at the format's most impressive runs.

### Consecutive Top 10s, Artist, Years

- 10, Disturbed, 2002-08\*
- 10, Godsmack, 2002-07\*
- 9, Linkin Park, 2003-08
- 9, Nickelback, 2001-06
- 8, Creed, 1997-2000 8, Metallica, 1997-99
- 8, Seeth<u>er, 2003-08\*</u>
- 8, Shinedown, 2003-08\*

\* Current streak

### OCTOBER 17, 2008

### High Five! Pink Atop CHR/Top 40

Pink pockets her fifth CHR/ Top 40 No. 1, as "So What" (Zomba) leaps 3-1 with Most Increased Plays (up 1,140). The song's ascension pushes Pink into a tie with Avril Lavigne and Justin Timberlake for second-most chart-toppers in the Nielsen BDS-based list's 16-year history. Only Mariah Carey has more, with six.

THE SPIN

With Pink's previous smashes "U + Ur Hand" and "Who Knew" reaching the top, her

new No. 1 marks the fifth time an artist has notched at least three consecutive chart reigns. Lavigne and Ace of Base's first three singles each hit No. 1, while Timberlake (as a lead artist) and Alanis Morissette share the record with four No. 1s in a row.

### Seether, Shinedown Extend Top 10 Streaks

Seether earns its eighth consecutive Active Rock top 10 and ninth overall, as "Breakdown" (Wind-up) jumps 13-9. Its current streak, which began with "Gasoline" in November 2003, matches Shinedown for third-longest active top 10 stretch and pushes toward the format's all-time mark (See Spin Spotlight, left). "Breakdown" is the third top 10 from Seether's "Finding Beauty in Negative Spaces," the quartet's second consecutive album to sport a trio of top 10s. Shinedown, meanwhile, collects its ninth Rock top 10 in a row-its entire chart output-as "Second Chance" (Atlantic) rises 11-10. The quintet moves into a third-place tie with Nickelback for the longest consecutive top 10 streak in the chart's history, after Aerosmith's current run of 12 and 3 Doors Down's 11. "Chance" also strides 14-12 at Active Rock, where it's poised to extend the group's top 10 string to nine.



### Rihanna, T.I. Tackle Top 10

Rihanna simultaneously scores her seventh and eighth Rhythmic top 10s, as "Disturbia" (IDJMG) climbs 11–8 and T.I.'s "Live Your Life" (Atlantic), on which she's featured, rockets 22–10 with Airpower and Most Increased Plays (up 1,135). With her twin trips. Rihanna ties Ciara for most top 10s by a female artist since the former's arrival in 2005. The jumps also move Rihanna up on the tally of most

top 10s by women this decade (see Spin Spotlight, left).

Along with his vault at Rhythmic, T.I. rises 13–8 at Urban with "Life." The track becomes his 16th top 10 at Urban in the 2000s, tying him with R. Kelly for third-most top 10s in that span, a list headed by Ludacris (20) and Lil Wayne (18).

T.I. also nets his first top 10 as a lead at CHR/Top 40, as "Whatever You Like" (Atlantic) jumps 11–8.

### Everybody Loves 'Somebody'

By Wade Jessen, Gary Trust, Anthony Colombo and Raphael George

In its second week, Nickelback's "Gotta Be Somebody" (Roadrunner/RRP) keeps soaring at multiple formats. The first single from "Dark Horse," due Nov. 18, shoots 7-6 at Rock and 19-14 at Active Rock and Hot AC with Most Increased Plays on all three charts. The cut also leaps 22-15 at Alternative and 32-26 at CHR/Top 40.

## Paramore's 'Decode' Cracks Alternative

Paramore collects its fourth Alternative chart hit as "Decode" (RRP) opens at No. 35 with Most Increased Plays (up 263). The foursome, with vocals from Hayley Williams, ranks second among female-led groups for most chart appearances this decade, trailing Evanescence, with five. "Decode" is one of two Paramore songs on the soundtrack to the Kristen Stewart/Robert Pattinson film "Twilight," which hits stores Nov. 4 in advance of the movie's Nov. 21 release.

### T-Pain, Lil Wayne Make 'Believe' No. 1

T-Pain and Lil Wayne each earn their fifth Urban No. 1s, as their collaborative "Can't

Believe It" (Zomba) lifts 2-1. The song marks T-Pain's second trip to the summit as a lead artist, following last year's "Buy U a Drank (Shawty Snappin')." For Lil Wayne, "Believe" makes it three turns at No. 1 this year, as "Lollipop" led for seven weeks and "A Milli" reigned for three.



# R&R SOUND DECISIONS



Womack doesn't sugarcoat first album in three years

## **Dark And Crazy**

### Ken Tucker KTucker@RadioandRecords.com

hree years after her last album was lauded by the industry but stalled at radio, Lee Ann Womack is back with "Call Me Crazy," out Oct. 21 via MCA Nashville. The veteran's prior project, 2005's "There's More Where That Came From," has sold 480,000 copies in the United States, according to Nielsen SoundScan, and won album of the year at the Country Music Assn. Awards. Lead single "I Hate Myself in the Morning" reached the top 10, but two other singles failed to crack the top 20, a far cry from the late '90s, when Womack routinely topped the chart.

Things peaked in 2000 with the album and single "I Hope You Dance." The set has sold 2.6 million copies, while the track not only topped the country airplay chart but spent 11 weeks at No. 1 on the AC chart.

In the time since the last album, Womack did "family stuff," wrote a lot and worked with 17year-old daughter Aubrey, an aspiring artist ("Around our house music has a way of sneaking in there," she says).

Once she was ready to hit the studio, Womack teamed with producer Tony Brown (Reba Mc-Entire, Brooks & Dunn). "I had wanted to work with Tony since I came to town," Womack says, adding that she's a fan of his work with Steve Earle, Lyle Lovett and George Strait. "I kind of knew what he would like and what he would gravitate toward and it's a lot of the same things that 1 do."

The album has a dark vibe, with plenty of drinking and love lost, but Womack says it wasn't intentional. "I try to go through the whole process with blinders on and just cut songs that really work for me. Sometimes it ends up being different when I don't even realize it's different.

"It probably seems dark compared to what's been made around [Nashville] the last couple years," she continues. "I don't think it's dark compared to Hank Williams or George Jones. It's what I gravi'It probably seems dark compared to what's been made around Nashville the last couple years. I don't think it's dark compared to Hank Williams or George Jones.'

-Lee Ann Womack

tate toward—songs that make you feel something." Universal Music Group Nashville chairman Luke Lewis appreciates Womack's honesty. "There's plenty of happy love songs these days. I welcome songs about pain, especially from someone that can sing that well and emote," he says. Haunting first single "Last Call," which includes

Lee Ann Womack

the memorable line "I bet you're in a bar because I'm always your last call," moves 41-33 on R&R's Country chart.

Wilks Broadcasting country KBEQ/Kansas City PD Mike Kennedy had no qualms about playing the single despite Womack's recent track record at radio. "I was just waitd L homestly think this is

ing for the right song and I honestly think this is it," he says.

Not every track is downbeat. Thought-provoking "The Bees," which features vocals from Keith Urban, comes out of left field. Beasley country WKIS/Miami PD Ken Boesen says Womack delivers songs that "speak to listeners on a higher level. 'I Hope You Dance,' for instance, was a message that connected with listeners and encouraged them to live their lives to the fullest. For better or worse, she sings 'smart songs'—that present a deeper message, a new message or at least a common message in a new way."

The set includes a duet with George Strait, "Everything but Quits," and a cover of his "The King of Broken Hearts," which Womack says is an anthem in Texas. "I really did not want to cut the song but I love it—that's why I didn't want to cut it."After hearing her sing it when Strait was inducted into the Country Music Hall of Fame in 2006, Lewis and Brown convinced Womack to record it.

Lewis calls Womack a "mature artist," and she agrees. "I'm at a place in my life that I'm allowing myself to enjoy it more," she says. "Because I've had time off and a chance to breathe, it allowed me to come back with a different kind of energy."

# WOMACK: DANNY CLING

## Sky High

The members of Nina Sky manage to effortlessly dwell in multiple worlds without compromising who they are. Twin sisters Natalie and Nicole Albino have enough swagger to appear on a hiphop track, the flavor to be credible in R&B, the Puerto Rican heritage to sing reggaetón and a bit of sunshine that is usually found in pop music. "We're Latinas but we're musicians and we embrace all this music," says Nicole, who began playing guitar and mixing records as a DJ when she was a teenager.

The Queens, N.Y., natives released their debut in 2004 when they were only 18 after "MoveYa Body" blew up in clubs and on radio. The single was a multiformat hit that peaked at No. 5 (CHR/top 40), No. 6 (rhythmic) and No. 18 (urban) on R&R's Nielsen BDS-fueled charts. Follow-up "Turnin' Me On" also worked well for rhythmic, reaching No. 33. The set has shifted 231,000 units, according to Nielsen SoundScan.

While it's been four years since Nina Sky has released a project of its own, the duo has been busy writing and guesting on songs with artists like N.O.R.E., Alchemist, DJ Envy & Red Café and Tony Touch. More important, this has been a time for Natalie and Nicole to live. "A lot of the first album was based on other people's experiences and not stuff that we'd been through," says Natalie, who does the heavy lifting in the writing arena. "Four years later, we've traveled all over the world, been in relationships and [lived] real-life stuff."

Nina Sky's sophomore effort, "The Musical," is scheduled for first-quarter 2009, and Natalie and Nicole play a significant role behind the scenes as executive producers. Lead single "Curtain Call," featuring Rick Ross, moves 40-38 on R&R's Rhythmic chart. Another cut, "The Real," showcases more vocal texture than previous appearances and the duo sings with emotion without being overly dramatic on the Ryan Leslie-produced track. Other highlights include the bass-heavy and mixshow-friendly Salaam Remi production "On Some Bullshit," "Ain't Easy" (produced by the Runners) and "Chapters Closed" (produced by Cipha Sounds).

Nicole describes "The Musical" as an "R&B/pop album with a hip-hop beat. The music and the songs are bigger, and we put more time into crafting them. Last time it was about knocking them out because we were on a time constraint. We called the album 'The Musical' because this is a big production. We want it to speak to you."—*Darnella Dunham* 



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# R&R CHR/TOP 40



Online is the new outdoors, and other eye-opening Web revelations from R&R '08. Part two of a three-part series

## **Juggling Chain Saws For** Fun. . . The Sequel

### Kevin Carter KCarter@RadioandRecords.com

ast week, I began my review of the CHR/top 40 session at the recent R&R Convention in Austin: "Juggling Chain Saws: The Changing Role of Today's PD." The session's focus was the whole new set of responsibilities the modern programmer, or "brand manager," must face on a daily basis, including the maintenance of a station's brand via the Web, texting, mobile, outdoor, social networking, etc. Oh, yeah, and when you get a second,

don't forget about that station in the back. Panelists were Clear Channel's KHTS (Channel

933)/San Diego PD Jimmy Steele; Border Media PartnersVP of English programming Mark Landis; Tracy Austin, former longtime PD of KRBE/ Houston and WKSS/Hartford, who

since last week's column was named PD of Clear Channel's WIOQ (Q102)/ Philadelphia; and Cruze, whose programming prowess has graced such stations as WFNX/Boston, WMGK/ Philadelphia, KBTZ (the Buzz)/ Houston, WKBQ/St. Louis and, most recently,WWDC (DC101)/Washington.

Several thought-provoking themes were discussed at length, including these two, which would make intriguing bumper stickers: "Online is the new outdoors" and "The Web site is now the station van"-meaning, it's now more strategically advantageous to redistribute some of those promotional resources that had been spent on

street presence to online, where more bodies can be reached more efficiently.

"It's still very important to be in the street, but the days of sending interns out or hiring parttimers are over," Steele said. "It's just not utilizing your time appropriately. We're all running leaner and we have to be smarter. While we've eliminated some promotions positions, we've actually hired Web positions."

Directing people to your Web site is great, but it's also important to keep the look and feel of it fresh and new, Cruze said:"You know how the station van needed to be repainted at the end of every year? So does your Web site. The van served as that rolling billboard, and your Web site is now where a lot of people are getting that same effect. It

> absolutely kills me to roll into a station or log on to its Web site on Monday morning and the first thing you see is what's happening Saturday night at 10:30. That stuff will make people not take your site seriously, and that's worse than the wrap peeling off your van."

### Lose The Coozies

The time-honored radio tradition of sending out an intern in the station van to give away free swag is also on the wane, mostly because of today's leaner market conditions-that, plus the Web offers a more targeted approach."We've gotten away from the mentality of, 'Let's go to a place, set up the van, throw out

a lot of coozies and T-shirts,' "Landis said."We need to go where people are, then take the video crew and see what people will say. When we launched Jack-FM [KJXK] in San Antonio, people didn't want stuff-they wanted to talk about the station, so we set up a Talk to Jack booth."

Several panelists agreed that giving away "stuff" just for the sake of giving away, well, stuff is no longer an efficient use of time, money and resources."In a world that's so saturated, how will a T-shirt or a drink coozie extend your brand?" Steele asked. "Why do we spend money on these

'We looked at so many sites and said, "We don't want this to look like a radio station Web site."

-Mark Landis



more willing to allow things to exist on the Web site because, even if it appeals to maybe 10% of my audience, the 90% who don't want to see it just won't click on it.

'l'm much

-Cruze



things when it's just not smart?" That's not to say that all giveaways no longer have any value: Cruze said, "Premiums still have their place, but we have to be smart about how we use them. I'm not sure why, but people still love getting T-shirts. But rather than randomly shooting them out of a cannon, why not mail them to people who use your Web site? Hide them like Easter eggs. If you make it interactive, it'll pay off. Just randomly pick some people out of your database and mail them a Tshirt. That gets you word-of-mouth that's much better for the cost of the T-shirt and the mailing, rather than blowing out 100 of them at a concert.'

### Flush The Clutter

To better communicate a station brand via the Web, the less busy-looking a Web site is, the better, Cruze said: "If you go to Google's Web site, there are four clickable things on their home page. Check out a station Web site that has a dedicated staff and a full Web effort, and you'll find there aren't as many clickable things.At DC101, the site had, like, 87,000 things on the home page. You had no idea where to click or where to go. You can still do a lot of stuff, but you just have to find an organized way to do it."

Most of the panelists admitted it's sometimes a matter of trial and error to see what works online. "We have to make money off it," Steele said." If there's clutter, they haven't figured out how to sell it. A lot of it is our own fault. We have to focus on what we can control and provide a unique brand experience."

Landis took a decidedly different approach: "We looked at so many sites and said, 'We don't want this to look like a radio station Web site? Our CFO said no banner ads. He also limited pre-roll to seven to 10 seconds. He was thinking like a user, since users don't want to sit through a bunch of stuff to get to the content. We have to think in different terms of how to make money off it but still provide less clutter."

All agreed that much of Web planning involves the time-sucking tradition of sitting in endless meetings, which can often be counterproductive."I was used to sitting for four hours every week in a promotions meeting," Austin said. "There's got to be a better way."

Steele added,"We're taught to police the product. Don't police the online experience as much. How many of you put the cram-down sales promotion on the Web site? If you make the online experience the dumping ground, it clutters your site and turns away the P1s."

Sometimes, though, clutter is tolerable, "as long as it doesn't become a lot," Cruze said. "I'm much more willing to allow things to exist on the Web site because, even if it appeals to maybe 10% of my audience, the 90% who don't want to see it just won't click on it. If 10% really like it, it can live on a site just fine, but just don't clutter it up. In a lot of cases, it'll make clients happy because they were looking for that 10%. You have to set limitations, and you have to see where you can deliver the best for your client without compro-R&R mising the product."

Next week: Time management and video made the radio star.



Steele

## CHR/TOP 40 POWEFED BY nielsen

			BDS			AVAILAI	BLE AT DMD	S.COM
THIS WEEK	LAGT WEEK	WEEKS	ARTIST CERTIFIC	SEN BDS 11 HITPREDICTOR CATIONS STATUS IMPRINT / PROMOTION LABEL	PLA TW	¥5 +/-		
1	3	8	PINK NO. 1(1 WK)/MOST : SO WHAT	INCREASED PLAYS	9213	+1140	59.775	1
2	Ex	17	RIHANNA	11 血	9070	-364	56.716	2
3	5	13	LEONA LEWIS	SRP/DEF JAM/IDJMG	8011	+400	50.666	4
	2	-	BETTER IN TIME	SYCO/J/RMG	7985	-456	55.791	3
4	and the	16		DEF JAM/IDJMG				
5	8	7		CAPITOL	7560	+1002	47.709	5
6		16		19/JIVE/ZOMBA	7255	-409	40.420	6
7	б	18	FALL FOR YOU	GLASSNOTE/ILG/ATLANTIC	6791	-273	35.796	9
8	1	5	T.I. WHATEVER YOU LIKE		6151	+1126	40.222	7
9	-	246	CHRIS BROWN FOREVER	I12 ✿ JIVE/ZOMBA	5736	-1133	36.909	8
10	9	19	KARDINAL OFFISHALL FEAT	JRING AKON 112 th KONLIVE/GEFFEN/INTERSCOPE	5053	-961	30.439	10
11	14	8	KEVIN RJDOLF FEATURING L	LASH MONEY/UNIVERSAL REPUBLIC	4683	+418	26.538	11
12	12	#5	FLO RIDA FEATURING WILL.I.	AM POE BOY/ATLANTIC	4550	-302	25.691	13
13	ю	9	M.I.A. PAPER PLANES	XL/INTERSCOPE	4523	-588	23.206	18
14	16	9	SAVING ABEL ADDICTED	I SKIDDCO/VIRGIN/CAPITOL	4434	+545	18.693	20
15	15	9	DAVID ARCHULETA CRUSH	19/JIVE/ZOMBA	4377	+144	23.228	17
16	51	5			4240	+400	24.304	15
17	15	29		I)2 HOLLYWOOD	4181	-502	25.589	14
18	22	5	JASON MRAZ	AIRPOWER 🏠	3673	+589	19.842	19
19	25	2	BRITNEY SPEARS		3307	+883	23.290	16
20	p	9	WOMANIZER DAUGHTRY	<b>t</b>	3272	-12	15.665	21
21	2	8	SHONTE_LE	RCA/RMG	3256	+293	14.932	22
22	22	6	JESSE MCCARTNEY	SRC/UNIVERSAL MOTOWN	2803	+138	14.055	24
23	В	19	IT'S OVER ESTELLE FEATURING KANYE		2617	-1028	26.138	12
24	25	8	AMERICAN BDY	HOME SCHOOL/ATLANTIC	2580	+125	9.292	29
			ANGEL NE-YO	PHONOGENIC/EPIC			-4,489	23
25	28	3		DEF JAM/IDJMG	2431	+686		
26	2	2	GOTTA BE SCHEBODY		2290	+1034	8.673	30
27	29	7		INTERSCOPE	2060	+359	7.576	33
28	3	16	VIVA LA VIDA	CAPITOL	2039	-594	12.800	25
29	27	17	THE PUSSYCAT DOLLS	INTERSCOPE	1651	-315	11.908	26
_30	31	3	JONAS EROTHERS	HOLLYWOOD	1532	+269	5.285	37
31	36	2	AKON RIGHT NOW NANA NA)	SRC/UNIVERSAL MOTOWN	1500	+445	9.777	28
32	34	3	T-PAIN FEATURING LIL WAYI CAN'T BELIEFE IT	NAPPY BOY/KONVICT/JIVE/ZOMBA	1462	+278	8.500	31
33	35	3	O.A.R. SHATTERED TURN THE CAR AROUND)	EVERFINE/ATLANTIC/RRP	1284	+136	4.240	40
34	33	4	LIL WAY NE FEATURING T-PA	IN CASH MONEY/UNIVERSAL MOTOWN	1256	+53	7.355	34
.35		CT.	FALL OUT BOY		1043	+102	2.710	-
36	30	n	SEPTEMBER CRY FOR YOL	ROBBINS	1040	-326	11.342	27
37	40	2			970	+27	4.389	38
38	38	17		I) 🏦 I9/RCA/RMG	924	-55	4.347	39
39	39	4	SEETHER	11 WIND-UP	892	-55	2.284	-
40	-	EW	RISE ABOVE "HIS NEW KICS ON THE BLOCK &	NE-YO	844	+52	3.191	
			SINGLE	INTERSCOPE				



MOST ADDED

If I Were A Boy (Music World/Columbia) CKEY, KBKS, KDND, KHKS, KHOP, KHTT, KIIS, KKHH, KKMG, KKPN, KKRZ, KMXV, KWQ, RRUF, KSAS, KSLZ, KSMB, KWNZ, KWYL, KZCH, KZ2P Sirlus Hfts I, WABB, WAEV, WAEZ, WARS, WAXZ, WAPF, WBHT, WBLI, WCGQ, WDCG, WDJQ, WDOD, WEZB, WFHN, WHLZ, WHBQ, WHHD, WHTZ, WHYI, WHE, WIOQ, WIXX, WJBQ, WKCS, WKKF, WKRZ, WKSE, WKSZ, WKZL, WLKT, WNOU, WNTQ, WSSK, WXKS, WXXX, WYSR, WWWQ, WXKB, WXKS, WXXX, WXYK, WYKS, WYOY, WZBZ, XM Top 20 on 20

T.I. FEAT. RIHANNA

T.I. FEAT. RIHANNA 21 Live Your Life (Def Jam/Crand Hustle/IDJMG/Atlantic) KIIS, KKHH, KKMG, KKPN, KRQQ, KRUF, KSAS, KSLZ, KSMB, KWNZ, KZCH, WAKZ, WBVD, WCGQ WEZB, WJBQ, WKFS, WKCS, WKSE, WKSZ, WPXY, WQEN, WXKS, WXLK, WXSS, WYOY, XM Top 20 on 20

Beyonce, If I Were A Boy, O David Cook, Light On, O Kanye West, Love Lockdown, O Metro Station, Seventeen Forever, O T.I. Feat. Rihanna, Live Your Life, O FOR REPORTING STATIONS PLAYLISTS CO TO:

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NEW STATIONS

67

27

ARTIST TITLE / LABEL

BEYONCE

on 20

NICKELBACK

KRUF Shreveport, LA OM: Gary McCoy PD: Erin Bristol MD: Andrew "A.G." Gordor Beyonce, If I Were A Boy, O ► NEW KIDS ON THE BLOCK CONTINUE THEIR COMEBACK AT NO. 40 WITH "SINGLE," THEIR FOLLOW-UP TO THE NO. 18 "SUMMERTIME." THE KIDS ENJCYED NINE TOP 10s FROM '988 TO 1990, INCLUDING THREE NO. 1s THE SONG ALSO APPEARS IN SOLO FORM BY FEATURED ARTIST NE-YO ON HIS NEW SET, "YEAR OF THE GENTLEMAN."

ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
T.I. FEAT. RIHAMNA		HINDER Without You (Universal Republic)	12 682/112
TOTAL STATIONS:	61	TOTAL STATIONS:	50
REHAB Bartender Song (Universal Republic)	811/55	BRANDY Right Here (Departed) (Epic)	660/110
TOTAL STATIONS:	62	TOTAL STATIONS:	60
KANYE WEST Love Lockdown (Roc-A-Felia/Def Jam/ DJMG)	773/236	THRIVING IVORY Angels On The Mean (Wind-up)	536/67
TOTAL STATIONS:	/6	TOTAL STATIONS:	
BEYONCE If I Were A Boy (Music World/Columbi®)	763/763	RIHANNA Rehab (SRP/Def Jam/IDJMG)	524/202
TOTAL STATIONS:	90	TOTAL STATIONS:	54
METRO STATION Seventeen Forever (Columbia)	683/160	GAVIN DEGRAW Cheated On Me (J/RMG)	😤 518/50
TOTAL STATIONS:	49	TOTAL STATIONS:	56.

NICKELBACK 24 Gotta Be Somebody			
(Roadrunner/RRP) KQXY, KRBE, WAEB, WAOA, WAPE, WBL), WFLY, WFMF, WHHY, WHOT, WHTS, WKST, WLDI, WPXY, WRVW, WSTW, WTWR, WVKS, WWVCK, WWWQ, WXKB, WXKS, WZEE, WZYP			
NE-YO 19 Miss Independent (Def Jam/DJMG) KDND, KHFI, KIIS, KLAL, KSLZ, KSPW, KZHT, WARZ, WFLZ, WJBQ, WJIM, WKCI, WKQI, WNCK, WPXY, WQEN, WRVQ, WRVW, WYOY	MOST INCREASED PLAYS		
THE KILLERS         16           Human         ((sland/IDJMG))           (KHOP, KKMG, KKOB, KKPN, KQMQ, KSAS, KWAZ, KZCH, KZMG, WFBC, WFLY, WVYB, WXLK, WXXX, WXYK, WZBZ	+1140	ф	PINK So What (LaFace/Zomba) WHKF +54, KHFI +39, WXXL +37, KZZP +53, WXXX +32, WZBZ +31, KWNZ +31, WIOQ +29, WDKF +29, H5LZ +28
KANYE WEST 14 Love Lockdown (Roc-A-Felia/Def Jam/IDJMG) KJYO, KRUF, KSMB, KSPW, KWNZ, WEZB, WEBC, WHBQ, WHHD, WKKF, WKSS, WLDI,	+1126		<b>T.I.</b> <b>Whatever You Like (Grand Hustle/A@antic)</b> WHY1+43, KIIS+40, KHKS +37, IPDKF +32, KIND +31, WLDI +31, WKST +30, KKNN +23, KKNH +26, WKSZ +25
WRVQ, WZEE           JASON MRAZ         13           I'm Yours         (Atlantic/RRP)           KRZ, KLAL, KWYL, WAOA, WAPE, WBLI,         KRZ, KLAL, KWYL, WAOA, WAPE, WBLI,	+1034	✿	NICK ELBACK Gotta Be Somebody (Roadrunner/RRP) WJIM +36, WRVW +31, WFLZ +27, WDLX +26, FLMMZ +26, WEZB +23, WNOK +22, KHKS -22, WAEV +22, SHI1+21
WHHY, WHOT, WHYI, WTWR, WWCK. WWWQ, WZYP	+1002	û	KATY PERRY Hot N Cold (Capitol) WIHT +52, KKHH +51, KQMQ +46, KXXM +48, WDKF +35, WSTW +34, KSAS +30, KKPN +29, KHTS +29, MLDI +25
	+883	歃	BRITNEY SPEARS
ADDED AT KRUF Shreveport, LA OM: Gary McGoy			Womanizer (Jive/Zomba] WK(1+29, WFMF +28, WFXY +27, WKZL +22, MHB +21, WAKS +21, KSMB +21, WIOQ +20, KMXV +19, KZCH +19
/			

FOR WEEK EXDING OCTOBER 12, 2003 LEGEND: See legend to charts in charts section for rules and symbol explanations. ISO CHR/top 40 and 20 Canada CHR/top 40 stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day. 7 days a week. CHR/Top 40 indicator chart comprised of 61 reporters. © 2008 Nielsen Business Media, Inc. All rights reserved.



CCTOBER 17, 2008

# R&R CHR/TOP 40

### **CHR/TOP 40 MONITORED REPORTERS**

WFLY/Albany, NY OM: Kevin Callahan PD: Terry O'Donnell APD: Brian Cody MD: Marissa Lanchak

WKKF/Albany, NY PD: Randy MrCarten KKOB/Albuquerque, NM OM: Eddie Haskell

PD: Justin Riley APD: Mark Anderson MD: Carlos Duran WAFB/Allentown DA

ira St. Jai WIXX/Appleton, WI MD: Jason Hill MD: David Bu

WKSZ/Appleton, WI PD: Dayton Kane APD/MD: Brian Davis

WSTR/Atlanta, GA MD: Michael Chase

WWWQ/Atlanta, GA APD/MD: Johnny Q

WZBZ/Atlantic City, NJ

WHHD/Augusta, GA PD: Chuck Whitake APD: Kris Fisher KHFI/Austin, TX OM: Mar Dai

PD: Jay Shannon MD: Tony Cortez WFMF/Baton Rouge, LA PD: Kevin Campbeli

KQXY/Beaumont, TX PD/MD: Brandin Shaw APD: Patrick Sanders

WXYK/Biloxi, MS OM: Kenny Ves PD: Lucas

WQEN/Birmingham, AL OM: Tom Hanraha PD: Keith Allen APD/MD: Madison Reeves

KSAS/Boise, ID Steve "Keke Luv Kicklighter APD: Chris "Lucky" Stewart

KZMG/Boise, ID MD: Miggy Sar

WXKS/Boston, MA OM: Cadillac Jac PD: Chris Tyler MD: Jim Clerkin

CKEY/Buffalo, NY WKSE/Buffalo, NY

WXXX/Burlington, VT Ben Hamilto OM/PD: Ben H MD: Pete Belair

WDJQ/Canton, OH MD: Nikolini

WIHB/Charleston, SC UM/PD: Bryan 1 APD: Dave Ryan MD: Sean Mack

WSSX/Charleston, SC OM/PD: Mike Edwards

WVSR/Charleston, WV OM: Jeff Whitehe PD: Wade Hill MD: Jason Reed ff Whitehear

WNKS/Charlotte, NC : John Reynolds MD: Otis

WDOD/Chattanooga, TN OM/PD: Danny Howard MD: Sean Stewart

WKSC/Chicago, IL PD: Rick Vaughn MD: Jeff Murray

WKFS/Cincinnati, OH PD: Mark Anderso

WAKS/Cleveland, OH PD: Bo Matthews APD/MD: Kaspe

KKMG/Colorado Springs, CO PD: John Foxx

KVUU/Colorado Springs, CO PD: Chris Pickett MD: Darren McKee

WNOK/Columbia, SC PD/MD: Tommy BoDear

24

WCGQ/Columbus, GA D: Dave Arwool WNCI/Columbus, OH Michael McCo APD: Erin Rafferty KKPN/Corpus Christi, TX OM/PD: Scott Holt APD/MD: Dave Ross

KHKS/Dallas, TX PD: Patrick Davis APD/MD: Billy The Kidd WDKF/Dayton, OH OM: Tony Tilford APD/MD: Ryan Drake

WVYB/Daytona Beach, FL OM: Frank Scott PD: Ammie Olson KKDM/Des Moines, IA

MD: Scotty Cag WKQI/Detroit, MI

APD/MD: Beau Daniels WWCK/Flint, MI PD/MD: Shawn Powers WXKB/Ft. Myers, FL

MD: Bruce The Moose WYKS/Gainesville, FL OM/PD: Kevin Quin

WHTS/Grand Rapids, MI PD: Jack Spade WSNX/Grand Rapids, MI OM: Doug Montgomery PD: Eric O'Brien APD: Holmes

WKZL/Greensboro, NC on Goodma

APD: Josie WERO/Greenville, NC Hollywood" Mann PD: Chris "Holly APD: Gina Gray

WFBC/Greenville, SC PD: Chase Murphy WHKF/Harrisburg, PA

APD: Mike Miller

WKSS/Hartford, CT PD: Stan 'The Man' Priest MD: Brian "Munchie" Donovan

KQMQ/Honolulu, HI MD: Ryan Sean KKHH/Houston, TX

PD: Mark Adams APD/MD: Greg Morgan KRBE/Houston, TX ): Leslie Whittle

WZYP/Huntsville, AL PD/MD leff Andre

WNOU/Indianapolis, IN OM: Brian Wallace PD: Tim Rainey WYOY/Jackson, MS

PU: Zak Tyler APD/MD: Nate West WAPE/Jacksonville, FL

APD/MD: Chase Daniels WFKS/Jacksonville, FL Todd Shan

APD: Jonathan Reed WAEZ/Johnson City, TN OM: Bill Hagy PD/MD: Jason Reed

KMXV/Kansas City, MO M: Mike Rowe PD: Ponch MD: Steve Serrano

WWST/Knoxville, TN MD: Scott Bohannon

KSMB/Lafavette, I A PD: Bohby Novosad MD: Chris Reed

WJIM/Lansing, MI PD: Josh Strickland WLKT/Lexington, KY

> KLAL/Little Rock, AR Randy Cai APD: Ed Johnson MD: Charlotte

24/7 NEWS ONLINE @ www.RadioandRecords.com

KIIS/Los Angeles, CA PD: John Ivey APD/MD: Julie Pilat WDJX/Louisville, KY PD: Shane Collins APD/MD: Ben Davis WZKF/Louisville, KY PD/MD: Matt Ry WZEE/Madison, WI OM: Mike Ferr PD: Jon Reilly

WAOA/Melbourne, FL

WBVD/Melbourne, FL OM: Ken Holiday PD: Mike Klein WHBQ/Memphis, TN

MD: Joe Mack WHYI/Miami, FL ): Roo

MD: Michael Yo WXSS/Milwaukee WI

APD/MD: Jo Jo Martinez

KDWB/Minneapolis, MN OM/PD: Rob Morris MD: Lucas WABB/Mobile, AL

APD/MD: QTIP KHOP/Modesto, CA

OM: Richard Perry PD: MoJoe Roberts APD: Madden MD: Orphan Andrew

WHHY/Montgomery, AL DM: Bill Jones PD/MD: Steve Smith

WRVW/Nashville, TN OM/PD: Rich Davis MD: Tommy Butter WBLI/Nassau, NY

OM: Nancy Cambino PD: Jeremy Rice APD: Al Levine MD: Tim Clarke

WFHN/New Bedford, MA PD: Jim Reitz MD: Michael Rock

WKCI/New Haven, CT MD: Mike "Jagger" Thomas

WEZB/New Orleans, LA ner" No MD: Stevie G.

WHTZ/New York, NY m Pol PD: Sharon Dastu MD: Romer

KJYO/Oklahoma City, OK

PD: Mike McCoy MD: Frito KQCH/Omaha, NE MD: Corey Young

WXXL/Orlando, FL PD: Michael Bryan APD/MD: Jana Suttei

WIOQ/Philadelphia, PA APD/MD: Jo Jo Brook

KZZP/Phoenix, AZ Mark Medin MD: Greg "DJ Greggy D' D'Angeio

APD: Drew Hall

MD: Mike Adam

WIRO/Portland ME

KKRZ/Portland, OR

WPRO/Providence, RI

OM/PD: Tony Bristol APD/MD: Davey Morris

WDCG/Raleigh, NC

OM: Chris Shebe PD: Randi West APD/MD: Brody

KWNZ/Reno, NV

PU: Brian Bridgma APD: Mick Lee

n Mo

WBZW/Pittsburgh, PA PD: Ryan Mill APD/MD: Kobe WKST/Pittshurgh, PA

MD: D I Bonics

WLAN/Lancaster, PA

PD: JB Wilde

PD: Justin Tyme APD: Johnny B KWYL/Reno, NV OM/PD: Nick Elliott APD: Rude Boy MD: Amy Black

WRVQ/Richmond, VA PD: Boomer WXLK/Roanoke, VA PD: Kevin Scott APD: Danny Meyers MD: Bob Patrick WKGS/Rochester, NY

POWERED BY

nielsen

DMDS

-107

+352

+239

.69

-145

-24

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+152

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-93

+454

+30

-183

+211

+234

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BDS

PLAYS

TV

3610

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2322

2183

2089

2069

1987

1943

1907

1837

1823

1599

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1406

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261

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252

🕈 indicates CanCon

**OCTOBER 17, 2008** 

PLAYS

IMPRINT / PROMOTION LABEL

SRP/DEF JAM/IDJMG

LAFACE/ZOMBA

19/IIVE/ZOMBA

DEF JAM/IDJMG

CAPITOL

IVE/70MBA

19/JIVE/ZOMBA

XL/INTERSCOPE

PDF BOY/ATLANTIC

RCA/RMG

REA/RMG

ATLANTIC/RRP

HOLLYWOOD

RULLAMOOD

JIVE/ZOMBA

CAPITO

PHONOGENIC/EPIC

ROADRUNNER/RRP

DEF JAM/IDJMG

INTERSCOPE

HOLLYWOOD

INTERSCOPE

ISLAND/IDJMG

ROBBINS

WIND, HP

COLUMBIA

UNIVERSAL REPUBLIC

LAFACE/SONY BMG

SYCO/J/SONY BMG

XL/BEGGARS GROUP

JIVE/SONY BMG

REA/SONY BMG

19/JIVE/SONY BMG

JIVE/SONY BMC

6D4/UNIVERSAL

SONY BMG

INTERSCOPE/UNIVERSAL

POE BOY/ATLANTIC/WARNER

KONLIVE/GEFFEN/UNIVERSAL

KONLIVE/GEFFEN/UNIVERSAL

GLASSNOTE/ILG/ATLANTIC/WARNER

STAR TRAK/INTERSCOPE/UNIVERSAL

LAVA/ATLANTIC/WARNER

DEF JAM/UNIVERSAL

PARLOPHONE/EMI

CORDOVA BAY

ROCKSTAR

CAPITOL/EMI 247

UNIVERSAL

DECO/KOCH

CP 484

EMI

GRAND HUSTLE/ATLANTIC/WARNER

SRP/DEF JAM/UNIVERSAL

CAPITOL/EMI

HOME SCHOOL/ATLANTIC

SRC/UNIVERSAL MOTOWN

EVERFINE/ATLANTIC/RRP

DAWN RAID/UNIVERSAL REPUBLIC

NAPPY BOY/KONVICT/ JIVE/ZOMBA

IMPRINT / PROMOTION LABEL

STREAMLINE/KONLIVE/INTERSCOPE/UNIVERSAL

CASH MONEY/UNIVERSAL REPUBLIC/UNIVERSAL

CASH MONEY/UNIVERSAL MOTOWN

GLASSNOTE//LG/ATLANTIC

SKIDDCO/VIRGIN/CAPITOL

GRAND HUSTLE/ATLANTIC

SRC/UNIVERSAL MOTOWN

KONI IVE/GEEEEN/INTERSCOPE

CASH MONEY/UNIVERSAL REPUBLIC

SYCO/J/RMG

► WITH THE FORMAT'S GREATEST GAIN (UP

VAULTS 20-9 ON CANADA CHR/TOP 40, HER NEW CD, "CIRCUS," IS DUE DEC. 2, SPEARS'

180) BRITNEY SPEARS' "WOMANIZER'

27TH BIRTHDAY

**CHR/TOP 40 INDICATOR** 

WEEKS

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www.americanradiohistory.com

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NEW

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WEEKS

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FOR WEEK ET DINE OCTOBER 12, 2008

ARTIST

PINK SO WHAT

10

18

ARTIST

RIHANNA DISTURBIA

LEONA LEWIS BETTER IN TIME

KATY PERRY HOT N COLD

DAVID APCHUL FTA CRUSH

CHRIS BROWN FOREVER

SAVING ABEL ADDICTED

M.I.A. PAPER PLANES

T.I. WHATEVER YOU LIKE

JASON MRAZ I'M YOURS

JESSE MCCARTNEY LEAVIN

JESSE MCCARTNEY IT'S OVER

NATASHA BEDINGFIELD ANGEL

BRITNEY SPEARS WOMANIZER

COLDPLAY VIVA LA VIDA

NE-YO MISS INDEPENDENT

JONAS BROTHERS LOVEBUG

AKON PIGHT NOW (NA NA NA)

FALL OUT BOY I DON'T CARE

SEPTEMBER CRY FOR YOU

SEETHER RISE ABOVE THIS

REHAB BARTENDER SONG

KATY PERRY HOTN COLD

LEONA LEWIS BETTER IN TIME

BRITNEY SPEARS WOMANIZER

DEBORAH COX BEAUTIFUL UR 🔶

DANNY FERNANDES PRIVATE DANCER

THE PUSSYCAT DOLLS WHEN I GROW UP

THEORY OF A DEADMAN ALL OR NOTHING

FLO RIDA FEATURING WILL LAM IN THE AVER

KARDINAL OFFISHALL FEAT. KERI HILSON NUMBA1(TIDE IS HIGH)

KARDINAL OFFISHALL FEATURING AKON DANGEROUS

JORDIN SPARKS ONE STEP AT A TIME

NICKELBACK GOTTA BE SOMEBODY

RIHANNA DISTURBIA

M.I.A. PAPER PLANES

T.I. WHATEVER YOULIKE

HEDLEY OLD SCHOOL +

CHRIS BROWN FOREVER

EVA AVILA GIVE ME THE MUSIC 🔶

STATE OF SHOCK BEST LEVER HAD

SECONDHAND SERENAGE FALL FOR YOU

NE-YO CLOSER

COLDPLAY VIVA LA VIDA

SIMPLE PLAN SAVE YOU .

ELISE ESTRADA CRASH & BURN

21 KATY PERRY I KISSED A GIRL

BOYS LIKE GIPLS THUNDER

NICKELBACK GOTTA BE SOMEBODY

ESTELLE FEAT. KANYE WEST AMERICAN BOY

GAVIN ROSSDALE LOVE REMAINS THE SAME

LIL WAYNE FEAT. T-PAIN GOT MONEY

THE PUSSYCAT DOLLS WHEN I GROW UF

O.A.R. SHATTERED (TURN THE CAR AROUND)

SAVAGE FEAT. SOULJA BOY TELL'EM SWING

LADY GAGA FEAT. COLBY O'DONIS JUST DANCE

KEVIN RUDOLF FEAT. LIL WAYNE LET IT ROCK

CHRISTINA AGUILERA KEEPS GETTIN' BETTER

**CANADA CHR/TOP 40** 

T-PAIN FEAT. LIL WAYNE CAN'T BELIEVE IT

SHONTELLE T-SHIR

DAUGHTRY WHAT ABOUT NOW

FLO RIDA FEAT. WILL.I.AM IN THE AYER

CHRISTINA AGUILERA KEEPS GETTIN' BETTER

JORDIN SPARKS ONE STEP AT A TIME

SECONDHAND SERENADE FALL FOR YOU

KEVIN RUDOLF FEAT. LIL WAYNE LET IT ROCK

KARDINAL OFFISHALL FEAT, AKON DANGEROUS

PINK SO WHAT

NE-VO CLOSED

MD: Jesse Graf WPXY/Rochester, NY PD: Mike Danger

KDND/Sacramento, CA PD: Dan Mason MD: Christopher K.

WIOG/Saginaw, MI APD: De

KZHT/Salt Lake City, UT OM: Jeff Lochran PD: Jeff McCartney MD: Tricia Jenkins

KXXM/San Antonio, TX OM: George King PD: Tony Travatto APD/MD: Russell Rush

KHTS/San Diego, CA

PD: Jimmy Steele APD/MD: Hitman Haze Sirius Hits I/Satellite

OM: Kid Kelly APD/MD: Ryan Sampson XM Top 20 on 20/Satellite

OM: Jon Zellner PD: Michelle Cartier MD: Priestly WAEV/Savannah, GA PD/MD: Russ Francis

KBKS/Seattle, WA PD: Becky Bre APD: Bender MD: Eric Tyler

KRUF/Shreveport, LA

OM: Gary McCoy PD: Erin Bristol MD: Andrew "A.G." Gordon KSPW/Springfield, MO OM/PD: Valorie Knight MD: Noah Sherwood

KSLZ/St. Louis, MO

WNTQ/Syracuse, NY OM/PD: Tom Mitchell MD: Rick Roberts

WWHT/Syracuse, NY PD: Butch Cha MD: Jeff Wise WFLZ/Tampa, FL

OM: Doug Hamand PD/MD: Tommy Chuck

WTWR/Toledo, OH PD: Chris Reynolds

WVKS/Toledo OH

KRQQ/Tucson, AZ OM/PD: Tim Richards MD: Chris Peters

OM/PD: Tod Tucker APD: Billy "The Baby DJ"

WIHT/Washington, DC OM/PD: Thea Mitchem APD: Toby Knapp

WI DI/West Palm Beach, FL

MD: Gillian Sussmar

APD/MD: Valentine

K7CH/Wichita, KS

OM: Lyman James PD/MD: Sammy Suarez

WBHT/Wilkes Barre, PA

WKRZ/Wilkes Barre, PA

WSTW/Wilmington, DE

WAKZ/Youngstown, OH

WHOT/Youngstown, OH

PD: Mike Yeager APD/MD: Mike Rossi

KHTT/Tulsa, OK

Sexaur MD: Mikey B.

PD P

PU: A.J. MD: Marino

OM· Dan Riv

PD: Sean Stevens MD: Krissy Taylor

PD: Mike O'Donn APD/MD: Kelly K

l· Bill Mich

PD: Nathan Reed MD: Boomer

# R&R. RHYTHMIC



Format trendsetters discuss exposing new music, crossovers and future trends

## **Music Masters**

'We get so wrapped up in competing with the other station that we don't think about the life of our audience.'



### Darnella Dunham DDunham@RadioandRecords.com

taying on top of new music is a never-ending challenge for MDs, especially at the rhythmic format, where many stations aggressively inject new titles into rotation. Last month at the R&R Convention in Austin, Entravision's KBMB (103.5 the Bomb)/Sacramento PD Pattie Moreno moderated a lively discussion featuring some of the format's most-respected MDs, who shared their philosophies with an audience that came with no shortage of questions.

The PPM was top of mind, and many were interested to hear how the new ratings methodology is affecting the music selection process. Beasley's WRDW (Wired 96.5)/Philadelphia MD/interactive content director Marian Newsome-McAdam was in a good position to tackle that topic: Philadelphia was Arbitron's first PPM test market, and the ratings service replaced the diary there in March 2007. Newsome-McAdam, an 11-year Philly radio vet,

said metered measurement hasn't changed the station's music philosophy. "My PD [Leo Baldwin] is very passionate and has really good ears and if he loves something, he's going to play it. PPM has not really affected the way we choose music."

But it has affected the way programmers handle major artist interviews. For example, rather than airing them live, CBS Radio

WBBM-FM (B96)/Chicago records interviews with artists for playback one week later. The reason? To promote greater tune-in, APD/MD Eric Bradley said. "With PPM that's what it's about. You've got to get people to come to your station, and if you can really maximize that, then you've won. [The competition] plays it live and no one's going to care. I'm going to promote it and really make people tune in to hear it."

To get even more mileage out of major artist interviews, B96 posts them on its Web site and sends a link to its e-mail database. "Hopefully we get some good success from it," Bradley said.

Millcreek's KUUU (U92)/Salt\_Lake\_City\_ APID/MD Kevin Cruise added, "We'll run the phoner the next day or a couple of days later so that we can promote it."

### Early Exposure

Discussing the ways their stations introduce new music, panelists cited mixes as the most common method. But several MDs pointed to specialty shows as important vehicles to help expose new songs.

Emmis KDHT (Hot 93.3)/Austin provides a platform for unsigned and underground artists with weekend segment "Mixtape FM," MD/night show host Deuce said. Like many stations, Hot 93.3 also does a nighttime song battle, "Hot or Not."

"Outside of that, as far as finding new music, you always want to listen to what's hot on the street," Deuce said. "Listen to your mixers. If there's a

record they say is hot in the club, you might want to take a look at it, especially if it's getting response. Just because you got that [MD] title, you've got to still listen to the people who surround you."

KBMB MD/afternoon driver Short-E has taken a theme approach to midday feature "The Music Meeting," where two new songs are aired and listener votes determine which one advances to the following day's competition. Themes range from R&B dudes to R&B ladies, from Cali week to a fall music preview."I got the idea just from watching TV," he said. "It gives it something for people to look forward to the next day." Emmis KPWR (Power 106)/Los Angeles' weekday mix show "New-@ 2" consistently made-2 p.m.-3 p.m. the highest-rated hour in middays under the 'A lot of people in L.A. are embracing more of that upbeat, party-feel music. At one point in my power rotation, all five of my records were over 120 BPM.'

—E-Man





Moreno

diary methodology. Starting as a mini-feature that played two new songs at 2 p.m., its popularity led the station to expand it to a 40-minute segment."We play nothing but new music in the mix,"APD/MD E-Man said. "We can play up to 10 or 12 songs to expose new records."

A station benchmark, "New @ 2" now also has an online component. Recent "New @ 2" playlists have their own Web page at power106.fin, which E-Man said is the station's third-most-viewed page.

### Homecoming

Many CHR/top 40 stations have become more aggressive about playing new hip-hop and R&B. "Everybody knows hip-hop has gone mainstream," Bradley said. The impact of that trend on rhythmic radio was a major point of discussion during the panel.

Observing that the programmers on the panel represent stations unafraid to take musical risks, E-Man said, "We're the ones who will break the records, and we've seen over the past year or two that the pop stations will jump on a record right when we add it or a few days or a week after we play it."

While no one begrudged hip-hop and R&B artists for crossing over, panelists did express frustration with their inability to land interviews with such pop acts as the Pussycat Dolls and Justin Timberlake with the same ease that their pop counterparts secure acts that are also core at the rhythmic format.

They also expressed the sentiment that rhythmic radio's ability to connect with artists in a way that pop stations can't makes their showing up on the top 40 competitor a nonissue.

"The artists I know aren't too connected with the pop station as much as when they come over to our station," Deuce said. "It's like a family thing almost. We know these artists, we can crack jokes and have fun." WQHT (Hot 97)/New York APD/MD Jill Strada added, "It should feel like they're coming home, because this is where hip-hop lives, right?"

For some programmers, roping an interview with a major artist before the competition does is no longer a concern. "Are your listeners keeping score? Mine aren't," Cruise said. "I might be going out on a limb here, but we get so wrapped up in competing with the other station that we don't think about the life of our audience. We're the ones keeping track, the audience is not."

When Malkan KZFM/Corpus Christi, Texas, OM/morning show host Ed Ocañas asked panelists what they foresee as the format's next musical trends, two answers came back: hip-hop-influenced pop and party music.

"More music is going in that pop lane but still hip-hop at the same time," Deuce said. "You see more artists collaborating, like Lil Wayne with Kevin Rudolph, so I see it going more mainstream where both realms are equally out there together."

E-Man cited a dance-influenced trend developing in his market. "What we've seen, especially in L.A., is that a lot of people are embracing more of that upbeat, party-feel music," he said. "At one point in my power rotation, all five of my records were over 120 BPM." Helping propel this movement, he added, are "artists like Chris Brown and Ne-Yo and Pitbull embracing the trend and saying, 'This sound is cool and we're making it cool."



Bradley

## RHYTHMIC nielsen

BDS

COMDS



► AT FOUR WEEKS ON THE LIST, KANYE WEST CROSSES THE AIRPOWER THRESHOLD WITH THE FORMAT'S SECOND-BEST GAIN (UP 725), AS "LOVE LOCKDOWN" BOLTS 24-14. HIS FOURTH SET, "8085 & HEARTBREAK," ARRIVES NOV. 25.

		NEW AND	
	ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST PLAYS TITLE / LABEL /GAIN
	PINK So What	450/109	UNK 323/38 Show Out
No. of Concession, Name of	(LaFace/Zomba)		(Big Oomp/Koch)
MOST ADDED	TOTAL STATIONS:	19	TOTAL STATIONS: 34
	ESTELLE FEAT. SEAN PAUL Come Over	438/99	JIM JONES & RON BROWZ FEAT. JUELZ SANTANA 291/66 Pop Champagne
	(Home School/Atlantic) TOTAL STATIONS:	43	(Ether Boy/Columbia/Universal Motown) TOTAL STATIONS: 24
			TOTAL STATIONS. 24
ARTIST NEW TITLE / LABEL STATIONS	KATY PERRY Hot N Cold	374/14	SHAWTY PUTT FEAT. TOO SHORT & LIL JON 247/O
BEYONCE 31	(Capitol) TOTAL STATIONS:	20	Dat Baby (BME/Razor & Tie)
If I Were A Boy (Music World/Columbia)			TOTAL STATIONS: 23
KBOS, KCAQ, KDDB, KDGS, KDLW, KEZE, KHTN, KIKI, KISV, KKSS, KKWD, KLUC,	BEYONCE If I Were A Boy	368/368	CASSIE FEAT. LIL WAYNE 241/46
KPRR, KPTY, KQKS, KSEQ, KTBT, KVEG,	(Music World/Columbia) TOTAL STATIONS:	41	Official Girl (NextSelection/Bad Boy/Atlantic)
KWIN, KXJM, KYZZ, KZFM, WBBM, WJFX, WJMN, WJQM, WKHT, WQHT, WRVZ,	TOTAL STATIONS:	41	TOTAL STATIONS: 32
WWKX, XHTZ	JENNIFER HUDSON	335/146	
BEYONCE 21	Spotlight (Arista/RMG)	-	BRITNEY SPEARS 🏠 238/81 Womanizer
Single Ladies (Put A Ring On It) (Music World/Columbia)	TOTAL STATIONS:	.39	(Jive/Zomba) TOTAL STATIONS: 18
KBDS, KDHT, KDLW, KHTN, KISV, KPTY,			TOTAL STATIONS: 10
WJMN, WJQM, WQHT, WRCL, WRVZ, WWKX, WXIS, WZMX, XHTZ T-PAIN FEAT. CHRIS BROWN 14 Freeze (Konvict/Nappy Boy/Jive/Zomba) KGAQ, KDDB, KDLW, KHTN, KISV, KSEQ, KVEG, KWIN, KYZZ, WJQM, WRDW, WRVZ, WXIS, XHTZ			
NE-YO 14			
Mad			
(Det Jam/IDJMG) KDDB, KDLW, KHTN, KISV, KKSS, KSEQ, KVEG, KWIN, KYZZ, WJQM, WRDW, WRVZ, WXIS, XHTZ	1.1		
AKON FEAT. LIL WAYNE 12			
(Konvict/SRC/Universal Motown) KDLW, KHTN, KISV, KQKS, KSEQ, KVEG, KYZZ, WJFX, WJMN, WJQM, WRVZ, XHTZ	MOST		
KANYE WEST 10 Love Lockdown (Roc-A-Fella/Def Jam/IDJMG) KCHZ, KGGI, KLUC, KPHW, KSFM, KUUU, KVYB, KXJM, WLTO, WWKL	PLAYS		
T.I. FEAT. RIHANNA 10 Live Your Life (Def JanvCrand Hustle/IDJMG/Atlantic) KCH2, KDON, KCGI, KOHT, KTBT, KVYB, WIBT, WLLD, WLTO, WWKL	+1135	Live Y	FEAT. RIHANNA four Life (Def Jam/Grand Hustle/IDJMG/Atlantic) «& WRDW +47, KKSS *39, KIKI +37, WLLD +36, 35, KPWT +32, WXIS +31, KCAQ +31, KKWD +31

I-PAIN FEAT. CHRIS BROWN 14 Freeze (Konvict/Nappy Boy/Jive/Zomba) KCAQ, KDDB, KDLW, KHTN, KISV, KSEQ, KVEG, KWIN, KYZZ, WJQM, WRDW, WRVZ, WXIS, XHTZ				
NE-YO 14 Mad (Def JamvIDJMG) KDDB, KOLW, KHTN, KISV, KKSS, KSEQ, KVEG, KWIN, KYZZ, WJQM, WRDW, WRVZ, WXIS, XHTZ				
AKON FEAT. LIL WAYNE 12 I'm So Paid (Konvict/SRC/Universal Motown) KDLW, KHTN, KISV, KQKS, KSEQ, KVEG, KYZZ, WJFX, WJMN, WJQM, WRVZ, XHTZ		MOST		
KANYE WEST 10 Love Lockdown (Roc-A-Felia/Def Jam/IDJMG) KCHZ, KGGI, KLUC, KPHW, KSFM, KUUU, KVYB, KXJM, WLTO, WWKL	4	PLAYS	È	
T.I. FEAT. RIHANNA 10 Live Your Life (Def Jam/Grand Hustle/IDJMG/Atlantic) KCHZ, KDON, KGGI, KOHT, KTBT, KVYB, WIBT, WLLD, WLTO, WWKL		+1135	廿	T.I. FEAT. RIHANNA Live Your Life (Def Janv/Grand Hustle/IDJMG/Atlantic) WQHT +48, WRDW +47, KKSS +39, KKI +37, WLLD +36, KPTY +35, KPWT +32, WXIS +31, KCAQ +31, KKWD +31
50 CENT 9 Get Up (Shady/Aftermath/Interscope) KDHT, KPTY, KPWR, KRKA, KXJM, WJMN, WQHT, WRCL, WZMX		+725	<b>û</b>	KANYE WEST Love Lockdown (Roc-A-Fella/Def Jam/IDJMC) KSFM +42, KPTY +41, KVYB +36, WHZT +30, WBTT +30, KCHZ +30, WKHT +27, KPWT +25, KKSS +25, WRCL +25
JENNIFER HUDSON 7 Spotlight (Arista/RMG) KBBT, KSEQ, KWIN, KYZZ, KZFM, WJMN, WMBX		+603	廿	AKON Right Now (Na Na Na) (SRC/Universal Motown) KKWD +33, WHZT +32, KPHW +32, K2ON +26, KVYB +25, KVEG +24, WNHT +24, WRCL +23, WBTT +22, XHTO +21
PITBULL FEAT. LIL JON 6 Krazy (Mr. 305/Famous Artist/The Orchard) KLUC. WAJZ. WHZT, WIBT, WJJS, WKHT		+547	ወ	LIL WAYNE FEAT. BOBBY VALENTINO & KIDD KIDD Mrs. Officer (Cash MoneyUniversal Matawn) KHTN +99, KSFM +38, WALZ +29, KOCS -22, KPHW +26, WQHT +26, KZFM +26, KDDB +25, WLTO +25, WRDW +25
ADDED AT WRDW Philadelphia, PA PD: Leo Baldwin Bo Benton Feat. Pusher Deville & Lil Ronnie, I Know You Want It, O		+484	û	NE-YO Miss Independent (Def Jam/IDJMG) KDLW +53, KDDB +45, WNVZ +41, KPHW +31, KWIN +27, KDON +22, WLTO +22, KVYB +21, KZFM +19, KOHT +19

-

Ronnie, I Know You Want It, U Jadakiss Feat. Ne-Yo, By My Side, O Ne-Yo, Mad, O T-Pain Feat. Chris Brown, Freeze, O FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

Blas

FOR WEEK ENDING OCTOBER 12, 2008 **LEGEND:** See legend to charts in charts section for rules and symbol explanations. 74 rhythmic stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week.<sup>®</sup> 2008 Nielsen Business Media, Inc. All rights reserved.

THIS WEE	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABEL	PL. TW	4¥5 +/-	AUDIE	
1	1	10	T.I. NO. 1(4 WKS) II 12 WHATEVER YOU LIKE GRAND HUSTLE/ATLANTIC	6272	-29	<b>48</b> .197	1
9	2	n	T-PAIN FEATURING LIL WAYNE CAN'T BELIEVE IT NAPPY BOY/KONVICT/JIVE/ZOMBA	5527	+2	41.929	2
0	3	7	M.I.A. PAPER PLANES XL/INTERSCOPE	4433	+92	27.246	6
6	5	7	NE-YO T MISS INDEPENDENT DEF JAM/IDJMG	4127	+484	34.618	3
6	6	6	LIL WAYNE FEAT. BOBBY VALENTINO & KIDD KIDD 🛱 MRS. OFFICER CASH MONEYUNIVERSAL MOTOWN	3890	+547	27.933	5
÷	8	8	THE GAME FEATURING LIL WAYNE	3564	+473	29.477	4
	4	21	LIL WAYNE FEATURING T-PAIN COT MONEY CASH MONEY/UNIVERSAL MOTOWN	3274	-535	24.136	8
۲	11	14	RIHANNA II 🕁 DISTURBIA SRP/DEF JAM/IDJMG	3180	+330	22.537	9
	7	17	NELLY FEATURING ASHANTI & AKON	2886	-263	18.962	11
10	22	3	T.I. FEAT. RIHANNA AIRPOWER/MOST INCREASED PLAYS &	2731	+1135	25.407	7
	9	26	NE-YO 112 🏠 CLDSER DEF JAM/DJMG	2717	-376	20.459	10
	10	22	CHRIS BROWN 112 ☆ FOREVER JIVE/ZOMBA	2585	-465	17.402	12
•	14	6	PITBULL FEATURING LIL JON KRAZY MR. 305/FAMOUS ARTIST/THE DRCHARD	2445	+371	16.163	14
16	24	4	KANYE WEST AIRPOWER &	2268	+725	16.417	13
E	12	25	KARDINAL OFFISHALL FEATURING AKON 112 ☆ DANCEROUS KONLIVE/CEFFEN/INTERSCOPE	2236	-361	12.781	18
16	23	3	AKON AIRPOWER T	2182	+603	12.714	19
17	17	12	SLIM FEATURING YUNG JOC SOFLY M3/ASYLUM	2092	+119	15.150	16
18	13	15	SAVAGE FEATURING SOULJA BOY TELL'EM SWING DAWN RAID/UNIVERSAL REPUBLIC	1922	-288	10.309	20
19	19	7	HUDACRIS CO-STARRING CHRIS BROWN & SEAN GARRETT T	1899	+123	13.203	17
20	15	27	DAVID BANNER FEATURING CHRIS BROWN	1767	-229	9.494	21
21	26	8	LEONA LEWIS IN BETTER IN TIME SYCD/J/RMG	1656	+253	9.125	22
22	16	20	YUNG BERG FEATURING CASHA           THE BUSINESS         YUNG BOSS/KOCH/EPIC	1523	-538	8.266	24
23	30	4	JAY-Z & T.I. FEATURING KANYE WEST & LIL WAYNE SWAGGALIKEUS	1512	+410	15.726	15
24	20	19	YOUNG JEEZY FEATURING KANYE WEST	1424	-282	8.993	23
25	21	12	CUDDY BUDDY	1266	-409	5.764	31
26	31	5	JOHN LEGEND FEATURING ANDRE 3000	1056	+88	7.081	26
27	28	20	CREEN LIGHT HOME SCHOOL/G.O.O.D./COLUMBIA LIL WAYNE II 11 MILLI CASH MONEY/UNIVERSAL MOTOWN	1017	-255	8.104	25
O.	33	5	KEVIN RUDOLF FEATURING LIL WAYNE LETIT ROCK CASH MONEY/UNIVERSAL REPUBLIC	986	+86	6.343	29
SX.	25	12	LL COOL J FEATURING THE-DREAM	900	-568	7.078	27
	29	10	E-40 FEATURING AKON WAKE IT UP SICK WID IT/BME/REPRISE/WARNER BROS.	880	-312	4.903	33
	27	11	JAZMINE SULLIVAN NEED USAD J/RMG	875	-451	4.631	35
	32	19	FLO RIDA FEATURING WILL.I.AM	811	-105	4.668	34
33	36	6	BRANDY RIGHT HER (DEPARTED) KOCH/EPIC	779	-38	5.035	32
34	38	2	CIARA FEATURING T-PAIN the Control of the Control o	716	+139	2.991	
	35	6	DAVID BANNER FEATURING LIL WAYNE SHAWTY SAY B.I.G. F.A.C.E./SRC/UNIVERSAL MOTOWN	686	-141	4.596	36
36	34	17	RICK ROSS FEATURING NELLY & AVERY STORM HERE IAM	681	-198	4.311	37
37	NE	EW	PLEASURE P. 🏠	657	+129	2.299	-
38	40	2	NINA SKY FEATURING RICK ROSS	617	+65	2.826	-
39	NE	EW	SHONTELLE	614	+96	3.282	
40	NE	EW	T-SHIRT SRC/UNIVERSAL MOTOWN LADY GAGA FEATURING COLBY O'DONIS JUST DANCE STREAMLINE/KONLIVE/INTERSCOPE	585	+141	3.113	



## NEW MUSIC DJs Pick The Next Hits LATEST NEWS

In The Mix Show Community CHART

**BDS Mixshow Chart** 

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# R&R URBAN/URBAN AC/GOSPEL



How urban radio can reclaim its deep community connection

## Extra-Large Community Commitment

### Darnella Dunham DDunham@RadioandRecords.com

here was a time when what was then known as black radio servedas a true mouthpiece for its community. Such personalities as FrankieCrocker and Martha Jean "the Queen" Steinberg were as memorable as their stations, and the airwaves were frequently used to addressAfrican-American issues, even if it meant breaking the format.

Today, the role of on-air talent is often minimized, and, outside of morning drive, urban, urban AC and gospel stations are more music-intensive than ever. In this environment, can black radio reclaim the voice it once had?

Broadcasters tackled this question and urban radio's overall relationship with its community during the "Voice of the People" panel discus-

sion Sept. 19 at the R&R Convention in Austin.

Community service was cited as urban-formatted radio's primary responsibility to its listeners by the panelists, even more so than for other formats. To illustrate the point, Gray Communications consultant Tony Gray referenced a diagram of a pyramid formed by the programming elements that make up a successful station. Presented by Coleman Research in an earlier convention session, music formed the base of the pyramid, which Gray called "the most important component." Moving upward, personality was next, then contesting and marketing, followed by news. Community interests, the smallest segment, was positioned at the top.

"If you were to strip this down and look at an ethnic station or a black-formatted station, [community interests are] much more important than they are for many general-market formats," Gray said. "It's difficult to put an exact percentage of how much of your success is due to that, but if you've been in urban radio for any length of time, you know that there's a strong link to the community that helps the stations survive." Gray attributed

much of the ratings success that many top-ranked urban stations currently enjoy to "years and years of commitment that those stations have had to aiding people in the black community."

### **Blame It On Deregulation**

The Telecommunications Act of 1996, which ush-

ered in an unprecedented era of con-

Anderson



solidation in the radio industry, is often blamed for diminished community service at radio. "Large corporations control 90% of the broadcast facilities in this country," Gray said, "and so it's made it a little more difficult for us to aggressively act as servants to these communities because, first and foremost, the stations are looked upon as businesses, as profit centers for the corporations that own them. But for successful urban stations, it's still a key component to have an intimate relationship with the community that you serve. It is, in fact, part of our responsibility."

Geometric Media consultant George Cook reminded the audience that broadcasters were previously

required by the FCC to routinely conduct ascertainment studies. "You had to go into the community and determine what were the issues impacting them and come up with a plan to address all of those issues. The great broadcasters never forgot that."

When it comes to providing more than mere lip service to the community, action speaks louder than words, Radio One/St. Louis OM Boogie D said. "It's not just about running PSAs and doing voter regis-

'In St. Louis, it's not just talking about community service but actually being in the community. -Boogie D



'The Internet has a huge impact on society, but African-Americans get their entertainment and news from their favorite radio stations.'





JayTek

tration drives. In St. Louis, every book we do what I like to call the 'community promotion' and then we do the 'on-air promotion.' It's not just talking about community service but actually being in the community."

### Who You Turn To

"Radio is still the primary source of information and entertainment for African-Americans in this country," Gray said. "The Internet has a huge impact on society as a whole but still, primarily, African-Americans get their entertainment and their news from their favorite radio stations."

According to the 2008 edition of Arbitron's Black Radio Today study, radio is atop the media food chain for African-Americans. More than 90% of black consumers aged 12+ listen to radio each week—a higher penetration than TV, magazines, newspapers or the Internet, the study found.

Radio played a crucial role in spreading the word about the Jena 6. A big story in the African-American community, its racially charged subject matter concerned Perry Broadcasting/Augusta, Ga., cluster PD JayTek. "I was definitely a little worried about it," he said during the convention session.

"I was in Shreveport [La.] at the time and a lot of my listeners were not black people. We got behind it, of course, but I did worry about, 'How is this going to make my white listeners feel? Are they going to feel like we're jumping on them? Are they going to say, "I'm just not going to listen to that station anymore?" 'But it was important enough of an issue that we needed to be there."

Many programmers believe there is a larger commitment to community service at urban stations than at other formats. Without it, African-American issues wouldn't be adequately addressed, they say. "If you work at a top 40 or a pop station, you play the music but you don't care about the community," Boogie D said. "You're not going into the hood. The pop station is going to play Soulja Boy and LilWayne but they really don't want you at the club. They don't want you at [their] events."

"I think there's a greater connection between the urban radio station and the urban audience base," Cook said. When referring to their favorite station, audiences of general-market stations are more likely to say, "That's the station I listen to," Cook said. But among urban listeners, the expression is more typically, "That's my station."

"People proudly wear that brand and associate themselves with that brand," "Rickey Smiley Show" executive producer Tazz "Daddy" Anderson said. "That says that we have to be a little bit more responsible to the community that we serve, and it is looked upon a little bit differently."

After Hurricane Ike rocked Houston, Radio One urban KBXX (97.9 the Box) "Madd Hatta Morning Show" host Madd Hatta superserved his community, Cook said. "He did extended shifts, disseminating information about where they're distributing water, where gas was available. That's where you see radio really shine at its best, when it services the community at every level and brings the topics that are of concern to the community to the fore."

## URBAN POWERED BY niclscn

BDS

			BDS	HIE	AVAIL	ABLE AT DM	IDS.COM
THIS WEEK	LAST WEEK	WEEKS ON CHART	비 NIELSEN BDS û HITPREDICTOR ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABEL	PL/ TW	4Y5 +/-	AUDIE	
1	2	12	T-PAIN FEATURING LIL WAYNE NO. 1 (1 WK) CAN'T BELIEVE IT NAPPY BOY/KONVICT/JIVE/ZOMBA	4929	-77	49.445	2
2	1	12	T.I. II 🏠 WHATEVER YDU LIKE GRAND HUSTLE/ATLANTIC	4840	-379	51.948	1
3	3	9	LIL WAYNE FEAT. BOBBY VALENTINO & KIDD KIDD T MRS. DFFICER CASH MONEY/UNIVERSAL MOTOWN	4438	+122	45.646	3
4	4	9	NE-YO AT DEF JAM/IDJM	4352	+144	43.046	4
5	6	16	JENNIFER HUDSON	3357	+134	32.950	6
6	5	20	JAZMINE SULLIVAN	3202	-380	34.358	5
7	9	16	SLIM FEATURING YUNG JOC	2788	+299	21.519	9
8	13	3	SOFLY MAJASYLUM T.I. FEATURING RIHANNA MOST INCREASED PLAYS UVE YOUR LIFE DEF JAM/GRAND HUSTLE/IDJM/JATLANT	2692	+727	28.498	7
9	12	7	THE GAME FEATURING LIL WAYNE	2356	+247	17.103	12
1C	8	19	LIL WAYNE FEATURING T-PAIN	2309	-229	22.553	8
n	n	8	LUDACRIS CO-STARRING CHRIS BROWN & SEAN GARRETT	2252	+6	13,251	15
12	7	17	WHAT THEM GIRLSLIKE DTP/DEF JAM/IDJMG PLIES FEATURING JAMIE FOXX & THE-DREAM	2236	-488	18,008	10
13	18	3	PLEASE EXCUSE MY HANDS BIG GATES/SLIP-N-SLIDE/ATLANTIC JAZMINE SULLIVAN	2007	+415	17,793	11
14	15	7	BUST YOUR WINDOWS J/RMC BRANDY AIRPOWER	1938	+415	11,795	17
	10	21	RICHT HERE (DEPARTED) KOCH/EPIC YOUNG JEEZY FEATURING KANYE WEST 门 介	1958	+137	The second	
16	23	16	PUT ON CTE/DEF JAM/IDJMG PLEASURE P. AIRPOWER			15.536	13
	20	1000	DID YOU WRONG BLUESTARIATLANTIC CIARA FEATURING T-PAIN	1575	+147	9.801	20
X		5	GO GIRL LAFACE/ZOMBA	1552	+40	9.686	21
2	21	14	COOD COOD THE INC./UNIVERSAL MOTOWN	1529	+49	9.157	24
19	27	5	CREEN LIGHT HDMESCHOOL/G.O.O.D./COLUMBIA	1516	+272	10.808	18
20.	14	20	THE BUSINESS YUNG BOSS/KOCH/EPIC BOW WOW FEATURING SOULJA BOY TELL'EM	1507	-438	12.711	16
21	17	9	MARCO POLO COLUMBIA	1423	-215	8.061	28
22	16	12	ENERGY MOSLEY/ZONE 4/INTERSCOPE	1371	-426	10.288	19
23	25	6		1320	+40	8.273	27
24	24	8	MIKE JONES FEAT. TREY SONGZ, LIL WAYNE & TWISTA	1293	-65	7.517	31
25	32	2	KANYE WEST LOVE LOCKDOWN ROC-A-FELLA/DEF JAM/IDJMG	1289	+469	9.364	23
26	28	4	JAY-Z & T.I. FEATURING KANYE WEST & LIL WAYNE SWAGGA LIKE US ROC-A-FELLA/DEF JAM/IDJMG	1280	+240	14.425	14
27	22	10	ALICIA KEYS SUPERWOMAN MBK/J/RMG	1173	-286	9.584	22
28	26	19	RICK ROSS FEATURING NELLY & AVERY STORM	1092	-173	7.876	29
29	29	8	AVANT tr WHEN IT HURTS CAPITOL	1010	+18	6.053	34
30	37	2	T-PAIN FEATURING LUDACRIS CHOPPED 'N' SCREWED NAPPY BOY/KONVICT/JIVE/ZOMBA	988	+308	6.870	32
31	31	6	USHER TRADING PLACES LAFACE/ZOMBA	955	+42	8.434	26
32	30	4	YOUNG JEEZY VACATION CTE/DEF JAM/IDJMG	835	-81	4.404	-
33	N	W	M.I.A. PAPER PLANES XL/INTERSCOPE	748	+162	7.602	30
34	35	4	DAVID BANNER FEATURING LIL WAYNE SHAWTY SAY B.I.G. F.A.C.E./SRC/UNIVERSAL MOTOWN	718	-34	3.700	-
35	40	2	LYFE JENNINGS III WILL I EVER COLUMBIA	673	+43	3.457	-
36	NE	W	UNK SHOW OUT BIG ODMP/KOCH	654	+55	2.941	-
37	NE	W	BEYONCE MOST ADDED SINGLE LADIES (PUT A RING ON IT) MUSIC WORLD/COLUMBIA	647	+647	<b>8.7</b> 90	25
78	34	17	ROBIN THICKE 🛱 MAGIC STAR TRAK/INTERSCOPE	607	-171	5.380	37
29		N	RYAN LESLIE FEATURING CASSIE & FABOLOUS	595	-30	5.158	38
۲		1	NOVAKANE SHAWTY SAID STP	580	+30	1.755	
			51P		-	Marriella Constantino	1.2

### CHART LEGEND

Charts are ranked by plays (except for Country, which is based on audience impressions, computed by cross-referencing exact times of airplay with Arbitron listener data).

Songs showing an increase in Songs showing an increase in plays (audience for Country) over the previous week, regardless of chart movement. A song will also receive a bullet if its percentage loss in plays (audience for Country) does not exceed the percentage of monitored station downtime for the format. Exempting the Country chart, a song that has been on the chart for more than 20 weeks will generally not

### receive a bullet, even if it registers an increase in plays. Country titles that decline in audience but increase in plays will also receive a bullet if the total audience erosion for the week does not exceed 3%. A song in its

first week at No. 1 will always receive bullet, even if it has lost plays (audience for Country).

### AUDIENCE TOTALS:

Derived, in part, using certain Arbitron Inc. copyrighted Persons 12+ audience estimates, under license.

### AIRPOWER:

Awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both plays and audience.

### BREAKER:

COMDS DIGITAL DOWNLOADS

Awarded solely on the Country chart to songs that receive airplay on 60% of the panel for the first time.

HOT SHOT DEBUT: Awarded solely on the Country chart to the highest-ranking new entry.

### MOST INCREASED PLAYS:

Awarded to the five songs with the largest increases in plays (audience for Country). Title with the top increase will also be highlighted if on chart. If two or more songs have an equal increase, the song ranked higher on chart will be listed first.

### MOST ADDED:

A listing of songs with the total number



MOST ADDED

STATIONS

37

36

ARTIST TITLE / LABEL

BEYONCE Single Ladies (Put A Ring On It)

DJ KHALED FEAT. KANYE WEST & T-PAIN

Beyonce, Single Ladies (Put A Ring On It), ]

DJ Khaled Feat. Kanye West & T-Pain, Go Hard, 1

Pussycat Dolls Feat. R. Kelly, Out Of This Club, D FOR REPORTING STATIONS PLAYLISTS GO TO www.RadioandRecords.com

Ne-Yo, Mad, O

NE-YO

Single Ladies (Put A Ring On It) (Music World/Columbia) KATZ, KBTT, KBXX, KHTE, KIPR, KJMM, KKDA, KMEL, KNDA, KOPW, KPRS, KRQ, WBLK, WBLX, WBTF, WBTJ, WCDX, WOKX, WEMX, WEUP, WFXA, WFXE, WCZB, WHHH, WHHL, WHRK, WHXA, WHXT, WJKS, WJMI, WJTT, WJUC, WJWZ, WJZO, WJZE, WKYS, WOWI, WPEG, WPHI, WPWX, WQHH, WQOK, WQUE, WRBJ, WTMG, WJSL, WYEE, WNPR, WWWZ, WXBT, WZFX, WZHT, XM THE City

KANYE WEST & T-PAIN 37 Go Hard (Kach) KBTT, KHTE, KIPR, KJMM, KNDA, KOPW, KRRQ, KVSB WAMO, WBFA, WBLK, WBTF, WCDX, WOKX, WEMX, WEUP, WFXA, WFXE, WHTA, WHXT, WJBT, WJXS, WJLB, WJMI, WJTT, WJUC, WWZ, WJZP, WJZE, WKKV, WQHH, WRBJ, WTMG, WWWZ, WXBT, WZFX, WZHT

BEYONCÉ PRIMES HER UPCOMING ALBUM, DUE NOV. 18, WITH A PAIR OF RADIO CUTS. "SINGLE LADIES (PUT A RING ON IT)" ENTERS URBAN AT NO. 37 AS MOST ADDED WITH 57 STATIONS, WHILE "IF I WERE A BOY" MAKES NEW AND ACTIVE AT CHR/TOP 40 (763 PLAYS) AND RHYTHMIC (368 PLAYS).

r	EW AN	D ACTIVE
ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST PLAYS TITLE / LABEL /GAIN
ROBIN THICKE The Sweetest Love (Star Trak/Interscope) TOTAL STATIONS:	572/81	COMMON FEAT. PHARRELL 413/29 Announcement (Geffen/Interscope)
MUSIQ SOULCHILD	25	TOTAL STATIONS: 42
FEAT. MARY J. BLIGE IfULeave (Atlantic)	552/240	DJ KHALED FEAT. KANYE WEST & T-PAIN 317/152 Go Hard
TOTAL STATIONS:	51	(We The Best/Terror Squad/Koch)
GORILLA ZOE FEAT.		TOTAL STATIONS: 49
LIL WAYNE Lost (Block/Bad Boy South/Atlantic)	489/115	LIL WIL 313/7 Bust It Open (Rudebwoy/Unauthorized/Asylum)
TOTAL STATIONS:	38	TOTAL STATIONS: 31
JADAKISS FEAT. NE-YO By My Side (Def Jam/IDJMG)	457/271	JIM JONES & RON BROWZ FEAT. JUELZ SANTANA 307/87 Pop Champagne
TOTAL STATIONS:	60	(Ether Boy/Universal Notown/Columbia/Koch)
KEYSHIA COLE FEAT, TUPAC	449/447	TOTAL STATIONS: 50 YOUNG STEFF 295/32
Playa Cardz Right (Amaru/Imani/Geffen/Interscope)		Professional
TOTAL STATIONS:	67	(Richcraft/Atlantic) TOTAL STATIONS: 29
		to he granons.

Mad (Def JanvIDJMG) KBTT, KHTE, KIPR, KJMM, KKDA, KNDA, KOPW, KPRS, KRRQ, KVSP, Sirlus Hot Jamz, WAMO, WBFA, WBLK, WBTF, WDKX, WEMX, WFXA, WFXE, WHXT, WJBT, WIKS, WJMI, WJTT, WJUC, WJ2D, WJZE, WPEG, WQHH, WRBJ, WTMG, WWWZ, WXBT, WZFX, WZHT, XM The City	MOST
AKON FEAT. LIL WAYNE 33 I'm 50 Pald (KonvictSRCU/niversal Motown) KBTT, KHTE, KIPR, KJMM, KKDA, KOPW, KPRS, KRRQ, KVSP, WBFA, WBLK, WBTF, WDKX, WEW, WFKA, WFXA, WFXE, WJBT, WJKS. WJMI, WJTT, WJUC, WJWZ, WJZO, WJZE, WPEG, WRBJ, WTMG, WWWZ, WXBT, WZFX, WZHT, XM The City	PLAYS +727 ✿ T.I. FEAT. RIHANNA Live Your Life
ESTELLE FEAT. SEAN PAUL 28 Come Over (Home School/Atlantic) KBTT, KHTE, KIPR, KJMM, KNDA, KDPW, KVSP, WANO, WP5A, WBLK, WBTF, WDKX, WEDR, WEUP, WFXA, WFXE, WJKS, WJMI, WJTT, WJUC, WJ2D, WPEG, WRBJ, WTMG, WWWZ, WZFX, WZHY, XM The City	+647 BEYONCE Single Ladies (Put A Ring On It) (Music World/Columbia) WWPR +44, MUSL *30, WCDX *27, WPHI +27, WKYS *24,
BOBBY VALENTINO FEAT. YUNG JOC 28 Beep (Blu Kolia Dreams/Capitol) KBTT, KIPR, KJMM, KNDA, KOPW, KPRS, KVSP, Siruk Hot, Jamz, WAMO, WBFA.	WQ0K +23, WPWX +22, WQUE +22, WXBT +18, KATZ +17           +469         KANYE WEST           Love Lockdown (Roc-A-Fella/Def Jam/IDJMG)           KKDA +33, KBEP +31, WEUP +24, KNDA +24, WKKV +18, WDHT +66, WWZ +5, KIPR +14, KML +13, KVSP +13
WELK, WELMX, WELMX, WELK, WOLA, WELK, WELMX, WELKA, WHITA, WIKS, WIMI, WITT, WIUC, WIZD, WPEG, WQUE, WRBJ, WTMG, WWWZ, WXBT, WZFX, XM The City	+447 <b>KEYSHIA COLE FEAT. TUPAC</b> Playa Cardz Right (Amaru/Imani/Geffen/Interscope) WFNI 33, WCE +28, WRBJ +27, WZHT +25, KHTE +24, WANO +23, WTXE +65, WWXZ +66, KMEL +15, WHXT +35
ADDED AT WQHH Lansing, MI MD: J. Hicks	+415 JAZMINE SULLIVAN Bust Your Windows (J/RMG) KTCX +25, WENZ +22, KMJJ +21, WPHI +19, WBLX +19, WQUE +17, WCDX +6, WWWZ +15, WRBJ +14, WZHT +13

FOR WEEK ENDING OCTOBER 12, 2008 LEGEND: See legend to charts in charts section for rules and symbol explanations. 81 urban stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day. 7 days a week. Rap chart comprised of 81 urban and 74 Rhythmic electronically monitored Nielsen Broadcast Data Systems stations. © 2008 Nielsen Business Media, Inc. All rights reserved.

of new adds either reported by each station or by automatic add thresholds. Title with top most added totals will also be highlighted if on chart.

### NEW AND ACTIVE:

Current songs below the chart threshold that are showing an increase in plays. TIES ON CHART: A song with the best plays differential (audience for Country) over the previous week is ranked first if tied with another song on the chart. If the songs are still tied at this point, the title that is being played on the most stations at that format will be ranked first.

**RECURRENT RULE:** Songs below the top 20 (top 15 for Christian CHR, Christian Rock, Gospel, Rock, Triple A and Smooth Jazz; top 10 for Soft AC/Inspirational) become recurrents and are removed from the chart after 20 weeks. In addition, songs that have been on the chart for more than 52 weeks and rank below No. 10 become recurrents and are removed from the chart. Descending Country titles move to recurrent after 20 weeks if they rank below No. 10 in either audience or plays. Descending AC titles move to recurrent after 52 weeks if they rank below No. 5, after 26 weeks if they rank below No. 10, or after 20 weeks if they rank below No. 15. Songs on Latin charts move to recurrent after 20 weeks if they rank below No. 20 in

Urban AC Hot AC Christian AC

both audience and plays.

Nielsen BDS certification for airplay of 100,000 plays on all monitored stations, including satellite and national networks, across the United States and Canada. Numeral following symbol indicates multiple level of 100,000 plays.

Indicates title earned HitPredictor status in research data provided by Promosquad. Songs are tested online by Promosquad using multiple listens and a nationwide sample of carefully profiled music consumers.

Indicated solely on the Canadian charts for songs meeting Canadian content requirements.

## URBAN AC FOWERED BY niclsen

			BDS		AVALA	BLE AT DMI	J3.CUM
THIS WEEK	LAST WEEK	WEEKS	I] NIELSEN BDS ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	FLA TW	\YS */-		
1	1	18	JENNIFER HUDSON NO. 1(3 WKS) SPOTLICHT ARISTA/RMC	1967	-78	18.513	1
2	2	18		1571	-21	13.511	2
3	3	24	MAGIC STARTRAK/INTERSCOPE ERIC BENET	1545	-43	12.339	4
	-		YOU'RE THE ONLY ONE FRIDAY/REPRISE/WARNER BROS.	1285	-260	10.208	7
4	4	22	HEAVEN SENT IMANI/GEFFEN/INTERSCOPE			Les les	
5	5	33	THE RIVER EPIC	1231	-86	7.292	11
6	7	n	ALICIA KEYS SUPERWOMAN MBK/J/RMC	1203	+123	11.144	6
7	11	8	JAZMINE SULLIVAN MOST INCREASED PLAYS NEEDUBAD J/RMG	1164	+199	12.868	3
8	10	13	MINT CONDITION NDTHING LEFT TO SAY CAGED BIRD/IMAGE	1075	+14	7.294	10
Э	6	55	RAHEEM DEVAUGHN WOMAN JIVE/ZOMBA	106 <b>C</b>	-101	7.267	12
10	9	43	MARVIN SAPP III NEVER WOULDHAVE MADE IT VERITY/ZOMBA	1028	-36	11.213	5
n	8	13	JOE E.R. (EMERGENEY ROOM) 563/KEDAR	929	-144	6.77	14
2	13	8	USHER	849	0	7.312	9
3		52	HERE I STAND LAFACE/ZOMBA	787	-83	5.087	16
	12	-	NEVER DIVINE MILL/ATLANTIC	751	+157	6.771	13
4	15	n	CET UP COLUMBIA	English State			
5	20	4	THE SWEETESTILOVE STAR TRAK/INTERSCOPE	582	+168	4.474	20
3	16	8	NE-YO MISS INDEPENDENT DEF JAM/IDJMG	553	+91	7.832	8
7	17	5:	RAPHAEL SAADIQ LOVE THAT GIR COLUMBIA	486	+59	5,096	15
В	23	6	ERIC BENET AIRPOWER THE HUNGER FRIDAY/REPRISE/WARNER BROS.	478	+117	5.04 <b>3</b>	17
Ð	18	7	LYFE JENPIINGS WILL IEVER COLUMBIA	440	+15	1.781	26
20	19	9	WAYNE BF ADY ORDINARY PEAK/CMG	437	+17	2.647	22
a	21	3	BRANDY	436	+39	2.404	24
	22	5	ANTHONY HAMILTON FEATURING DAVID BANNER	407	+28	1.760	27
	33	2	COOL MISTER'S MUSIC/SO SO DEF/ZOMBA MUSIQ SOULCHILD FEAT. MARY J. BLIGE MOST ADDED	371	+179	4.685	19
	-	-	IFULEAVE ATLANTIC	346	+98	2.144	25
	26	5.	WHEN IT HURTS CAPITOL RIHANNA 113				
0	24	14	TAKE A BOW SRP/DEF JAM/IDJMG	343	+35	4.817	18
3	27	3	JOHN LEGEND FEATURING ANDRE 3000 GREEN LIGHT HOME SCHOOL/G.O.O.D./COLUMBIA	319	+75	2.801	21
Ø	25	6	DEBORAH COX DID YOU EVER LIVE ME DECO/IMAGE	300	+20	1.261	34
3	28	4	NOEL GOURDIN ONE LOVE EPIC	256	+14	2.438	23
	29	12	JON B OH 50 SEXY VIBEZELECT/ARSENAL	241	+4	1.214	36
3	32	3	KINDRED THE FAMILY SOUL	234	+17	1.384	31
в	30	10	LEIGH JONES	207	-25	0.918	39
			FREE FALL PEAK/CMG THE TONY RICH PROJECT	196	+5	1.255	35
	34	9	PART THE WAVES HIDDEN BEACH	- altri			
33	36	4	YOU ARE MY ST_RSHIP VERVE	191	+47	0.711	
34	31	19	JANET CAN'E GOOD ISLAND/IDJMG	134	-91	0.712	-
35	39	2	REGINA BELLE LOVE FOREVER SHINES PENDULUM	130	+24	0.514	•
35	35	3	ANGIE STONE POP POP STAX/CMG	-123	-64	0.548	-
37	h	EW	LABELLE FEATURING WYCLEF JEAN ROLL OUT VERVE	105	+38	0.382	
38	38	12	LEDISI JOY VERVE FORECAST/VERVE	100	-8	0.432	-
39	40	18	KEITH SWEAT FEATURING ATHENA CAGE	98	-7	0.450	
		ENTR\	BUTTERSCOTCH KEIA/ATCO/RHINO	83	-12	0.122,	
40	RIE.		ICAN'T STOP KIN		-12	0.1840	



REUNITED AFTER THREE DECADES, THE LADIES OF LABELLE LAUNCH THEIR FIRST NIELSEN BDS-ERA FORMAT ENTRY, AS "ROLL OUT" DEBUTS AT NO. 37. THE TRIO ATTAINED ITS BIGGEST CHART SUCCESS WITH "LADY MARMALADE," WHICH TOPPED THE BILLBOARD HOT 100 IN 1975.

	ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
4118 - 1400 B	MARIAH CAREY I'm That Chick	76/2	SLIQUE Your Body	55/5
MOST ADDED	(Island/IDJMG) TOTAL STATIONS:	33	(Rosehip) TOTAL STATIONS:	8
	<b>T.I.</b> Whatever You Like (Grand Hustle/Atlantic)	73/19	T-PAIN FEAT. LL WAYNE Can't Belleve It (Nappy Boy/Konvict/Jwe/Zomba)	54/13
	TOTAL STATIONS:	20	TOTAL STATIONS:	5
ARTIST NEW TITLE / LABEL STATIONS		68/15	RALPH TRESVANT It Must Be You (Xzauit Media Group)	53/3
MUSIQ SOULCHILD	TOTAL STATIONS:	14	TOTAL STATIONS:	8
FEAT. MARY J. BLIGE 9 fULeave Atlantic) (JLH, KJMS, KMJM, WAKB, WKSP, WLXC,	TRE WILLIAMS I Don't Want To Know (Koch)	57/24	CHARLIE WILSCN There Goes My Baby (Jive/Zomba)	52/40
WRKS, WWDM, WYLD	TOTAL STATIONS:	7	TOTAL STATIONS:	
AVANT 8 When It Hurts	SHO Glad I Met You (Hitten Hard)	56/23	DORINDA CLARK-COLE Take It Back (Gospo Centric/Zomba)	51/13
Capitol) CJLH, KJMS, KMJM, WBLS, WLXC, WMIB, WPHR, WWDM	TOTAL STATIONS:	10	TOTAL STATIONS:	30
ROBIN THICKE     6       The Sweetest Love     5       Star Trak/Interscope1     9       WAKB, WDLT, WDZZ, WHRP, WTLC. WVKL     9       ESTELLE FEAT. CEE-LO     6       Pretty Please (Love Me)     9       Home School/Atlantic)     9       Home School/Klantic)     9       Home School/Klantic)     9				
USHER 3 Here I Stand LaFace/Zomba) KMJQ, WBLS, WRKS				
BRANDY 3 Right Here (Departed) (Koch/Epic) KMJM, WFLM, WYLD				
JOHN LEGEND FEAT. ANDRE 3000 3 Green Light	MOST			
(Home School/G.O.C.D./Columbia)				
(Home School/C.O.C.D./Columbia) KMJM, WRKS, WYLD RECINA BELLE 3 Love Forever Shines (Pendulum)			1	
(Home School/G.O.C.D./Columbia) KMJM, WRKS, WYLD REGINA BELLE 3 Love Forever Shines (Pendulum) WLVH, WMGL, WYLD SHO 3 Glad I Met You	PLAYS	AL Nee WVAJ	ZMINE SULLIVAN d U Bad ( <i>JR</i> MG) - 45, WACH + 4, WMIB = 11, WAKE + 10, WG r + 9, WPHR + 8, WTLZ + 7, WV-BE + 7, KQXL	PR +10, +6
(Home School/C.O.C.D./Columbia) KMJM, WRKS, WYLD REGINA BELLE 3 Love Forever Shines (Pendulum) WLVH, WMCL, WYLD SHO 3 Glad I Met You (Hitten Hard)	PLAYS	SAL Nee WVA WSS MU MA IFUL WRK	d U Bad (J/RMG) 2+5, WACH +X, WMB +R, WAKB +O, WG (+9, WPHR +8, WTLZ +7, WHE +7, KQXL SIQ SOULCHILD FEAT. RY J. BLIGE .eave (Atlantic) -66, WUHT +4, WRNB +O, LMJM +O, KI	+6 ME <b>Z +9</b> ,
(Home School/C.O.C.D./Columbia) KMJM, WRKS, WYLD REGINA BELLE 3 Love Forever Shines (Pendulum) WLVH, WMCL, WYLD SHO 3 Glad I Met You (Hitten Hard) WAKB, WLXC, WSR3 LAURA IZIBOR 3 From My Heart To Yours (Atlantic)	PLAYS +199	JA: Nee WAS MU MA IfUL WAK WTZ RO The KDKS	d U Bad (J/RMG) 2+5, WACH +24, WMB +11, WAKB +0, WG 1+9, WPHR +8, WTLZ +7, WHE +7, KQXL SIQ SOULCHILD FEAT. RY J. BLIGE .eave (Atlantic)	+6 MEZ +9, +8 ope) £ +9,
(Home School/C.O.C.D./Columbia) KMJM, WRKS, WYLD REGINA BELLE 3 Love Foraver Shines (Pendulum) WLVH, WMGL, WYLD SHO 3 Glad I Met You (Hitten Hard) WAKB, WLXC, WSR3 LAURA IZIBOR 3 From My Heart To Yours (Atlantic)	PLAYS +199 +179	JA2 Nee WWA2 WWAS WWAS MUU MAA IfUL WWAS RO The KDKS WVB MA Get WOZ	d U Bad (J/RMG) 2+5, WACH +X, WMB +R, WAKB +O, WG r+9, WPHR +8, WTLZ +7, WHBE +7, KQXL SIQ SOULCHILD FEAT. RY J. BLIGE Leave (Atlantic) 5-6, WLHT +4, WRNB +O, IMJM +O, KI 2+9, KDKS +8, KJMS +8, KDKY +8, WKXI+ BIN THICKE Sweetest Love (Star Tak/Interso +12, WCRR +11, KME2 +10, WFJN +9, WTL E +9, WMJM +9, WKXI +8, WMPZ +8, WXS RY MARY Up (Columbia) 2+8, WMAR +8, WMPHR +6, KQX	+6 MEZ +9, +8 ope) £ +9, 5T +7
(Home School/C.O.C.D./Columbia) KMJM, WRKS, WYLD REGINA BELLE 3 Love Forever Shines (Pendulum) WLVH, WMCL, WYLD SHO 3 Glad I Met You (Hitten Hard) WAKB, WLXC, WSR3 LAURA IZIBOR 3 From My Heart To Yours (Atlantic)	PLAYS +199 +179	JA: Nee WWA WXST MU MA IFUL WRK WTB RO The KDKS WVB MA Get WD X MA Sup	d U Bad (J/RMG) 2+5, WAGH +X, WMIB +11, WAKB +0, WG +9, WPAR +8, WTL2 +7, WWBE +7, KQXL <b>SIQ SOULCHILD FEAT.</b> <b>RY J. BLIGE</b> .eave (Atlantic) 5+5, WUHT +4, WRNB +0, LMJM +0, KI 2+9, KNGS +8, KJMS +8, KOKY +8, WKXI- <b>BIN THICKE</b> <b>Sweetest Love</b> (Star Tak/Interso +2, WCR4 +1, KME2 +0, WE/L +9, WTL 2+9, KMJM +9, WKXI +8, WMPZ +8, WXS <b>RY MARY</b> Up (Columbia) 2+8, KVMA +8, WJMR +8, WMPZ +6, KQX 2+9, KVMA +8, WJMR +6, WCX +6, KNE <b>ICIA KEYS</b> lerwoman (MBK/J/RMG)	+6 MEZ +9, +8 ope) £ +9, 5T +7 KL +6, K +5
(Home School/C.O.C.D./Columbia) KMJM, WRKS, WYLD REGINA BELLE 3 Love Forever Shines (Pendulum) WLVH, WMCL, WYLD SHO 3 Glad I Met You (Hitten Hard) WAKB, WLXC, WSR3 LAURA IZIBOR 3 From My Heart To Yours (Atlantic)	PLAYS +199 +179	JA: Nee WVASI MU MA IfUL WMK WTD RO The KDKS WVB MA Get WOZ WLXI KLXI Support SGZ	d U Bad (J/RMG) 2+5, WACH +24, WMB +11, WAKB +10, WG r+9, WPHR +8, WTLZ +7, WABE +2, KQXL SIQ SOULCHILD FEAT. RY J. BLIGE Leave (Atlantic) 5-6, WLHT +24, WRNB +10, EMJM +10, KU 2+9, KOKS +8, KJMS +8, KOKY +8, WKXI BIN THICKE Sweetest Love (Star Tak/Interso 1+2, WCPR +11, KMEZ +0, WFLM +9, WTL 5-9, WKXI +8, WMIPZ +8, WXSI 2+9, KVMA +9, WKXI +8, WHIPZ +8, WXSI 2+8, KVMA +8, WJMR +8, WHHR +6, KQX 2+6, WHAP +6, KMJK +6, WCCK +6, KNNE ICIA KEYS	+6 MEZ +9, +8 ope) £ +9, 5T +7 ST +7 (L +6, K +5 DL +7,

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(between 5am and 5pm Pacific)

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# R&K URBAN

### **URBAN AC REPORTERS**

KJMS/Memphis, TN\*

WMRZ/Albany, GA PD/MD: Paul "Precious Paul" Edwards

WAMJ/Atlanta, GA\* OM: Steve Heawood PD/MD: Derek Harper

WAKB/Augusta, GA\* OM/PD: Terry Monday MD: Jay Tek

WKSP/Augusta, GA\* OM: Steve Burke PD/MD: Tim "Fattz" Snell APD: Cher Best

WWIN/Baltimore MD\* VI: Kathy Brown MD: Keller Wynder

KQXL/Baton Rouge, LA<sup>4</sup> PD: J'Michael Francoi

WBHK/Birmingham, AL\* PD: Darry! Johnson APD: Chris Coleman

WUHT/Birmingham, AL\* PD: John Long

WMGL/Charleston, SC\* OM/PD: Terry Base

WXST/Charleston, SC\* OM/PD: Michael Tee

WBAV/Charlotte, NC\* PD/MD: Terri Avery

WQNC/Charlotte, NC\* PD: Alvin Stowe MD: Chris James

WMPZ/Chattanooga, TN\* OM: Keith Landecke PD: Andrea Perry MD: Eric Foste

WSRB/Chicago, IL\* PD/MD: Tracie Reynolds

WVAZ/Chicago, IL\* PD/MD: Derrick Brown

WMO I/Cincinnati, OH\* PD: Terrence Bibb MD: Faith Daniels

WZAK/Cleveland, OH\* OM/PD: Kim Johnso

WLXC/Columbia, SC\* PD/MD: Doug Williams

WWDM/Columbia, SC\*

PD/MD: Mike Love

WAGH/Columbus, GA\* OM: Brian Waters PD: Derrick "Lil' D" Greene MD: Edward Lewis

WKZJ/Columbus, GA OM/PD: Carl Conner, Jr. MD: Brandon Conner

WXMG/Columbus, OH\* OM: J.D. Kunes PD: Warren Stevens

KRNB/Dallas, TX\* OM: Gary Saunders PD: Shay Moore APD/MD: Nate Quick

PD: Eileen Collier WROU/Dayton, OH\* MD: Nikki French OM: Steve Weed PD: Garth Adams WHOT/Miami, FL\*

PD: Phil Michaels-Trueba APD: Karen Vaughn WGPR/Detroit, MI\* PD: Carolyn James MD: Karen Addison

WMIB/Miami, FL\* PD: Nate Bell MD: Vanessa Benedetty WMXD/Detroit, MI\* lerome PD: Jamillah Muhammad

> WJMR/Milwaukee, WI\* PD/MD: Lauri Jones

PD: JJ "Big Daddy" Davis WDLT/Mobile, AL\* OM/PD: James Alexander MD: Cathy Barlow WUKS/Fayetteville, NC

OM: KJ Holidav

APD: Oneil Stevens

WBBK/Dothan, AL

OM: Kris Van Dyke

OM: Jim Kennedy PD: Trey Michaels

PD: Joe Fisher

MD: Joseph Jenkins

OM/PD: Steve Crumbley

KMJQ/Houston, TX\* OM: Terri Thomas

WHRP/Huntsville, AL\* OM: Jim Kennedy APD/MD: Toni Terrell

Rave

PD/MD: Jeff Harrison

APD/MD: Kelly Mac

PD: Ray Thomas KJMG/Monroe, LA PD: Chris Collins WDZZ/Flint, MI\*

WWMG/Montgomery, AL PD/MD: Darryl Elliott

WZTF/Florence, SC WOOK/Nashville, TN\* OM: Randy "Mudflap" Wilcox OM: Jim Kennedy PD: Kenny Smoov PD/MD: Monique Jordan

WFLM/Ft. Pierce, FL\* KMEZ/New Orleans, LA\* OM/PD: LeBron "LBJ" APD/MD: Kelder Summers

WQMG/Greensboro, NC\* PD: Shilynne Cole WYLD/New Orleans, LA\* OM/PD: Derrick Corbett

WJMZ/Greenville, SC\* WBLS/New York, NY\* PD: Skip Dillard APD: Cynthia Smith

> WRKS/New York, NY\* PD: Ebro Darden APD/MD: Julie Gustines

> > APD/MD: Jo Gamble

WFXC/Raleigh, NC\*

OM/PD: Cy Young APD/MD: Jodi Berry

OM/PD: Jeff Anderson

MD: Freddy Foxx

WKUS/Norfolk, VA\* PD: DJ Law

WTLC/Indianapolis, IN\* OM/PD: Brian Wallace WVKL/Norfolk, VA\* APD/MD: The First Lady OM/PD: Don London MD: Theressa Brown

WKXI/Jackson, MS\* WCFB/Orlando, FL\* OM: Steve Holbrook PD: Kevin Gardner OM/PD: Stan Branson

WSOL/Jacksonville, FL\* WDAS/Philadelphia, PA\* OM: Gail Austin PD/MD: KJ Brooks PD: Joe Tamburro

KMJK/Kansas City, MO\* OM: Jim Kennedy WRNB/Philadelphia, PA\* PD: Jerold Jackson OM/PD: Elroy Smith APD/MD: MoShay LaRen

KNEK/Lafavette, LA\* PD: D-Rock

KZWA/Lake Charles, LA OM: Antony Bartie MD: Tammy Tousant

MD: Yvonne Daniels

KOKY/Little Rock, AR\* M/PD: Mark Dylar

KJLH/Los Angeles, CA\* PD/MD: Aundrae Russell

WM IM/Louisville, KY\* KBLX/San Francisco CA\* PD/MD: Tim Gerard Girton PD: Kevin Brown MD: Kimmie Taylor

> Music Choice R&B Soul/Satellite OM/PD: Damon Williams APD: Merca Thames MD: Lamonda Williams

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OCTOBER

NEEK

NO

Sirius Heart & Soul/Satellite<sup>3</sup> OM/PD: B.J. Stone

The Touch/Satellite PD: Ken Johnson APD/MD: Hollywood Hernandez

XM Suite 62/Satellite\* PD: Vic Clemons MD: Cayman Kelly

WIVH/Savannah GA\* PD/MD: Gary Young

WTYB/Savannah, GA\* OM: Jim Kennedy PD: Yolanda Neely

KDKS/Shreveport, LA\* OM/PD: Quenn Echols

OM: Jim Kennedy

PD: Darrel Eason

OM/PD: Jowcol "Boogie D' Gilchrist

OM: Rich Lauber

WIMX/Toledo, OH\* PD: Rockey Lov

WTU<mark>G/Tuscaloosa, AL</mark>

PD: Dave Dickins

WMMJ/Washington, DC\* OM/PD: Kathy Brown

WNEW/West Palm Beach, FL\* OM/PD: Mark McCray APD: Kyle Stewart

MD: Patrice Wright WKJS/Richmond, VA\*

WTLZ/Saginaw, MI\*

WPHR/Syracuse, NY\* PD: Butch Charles

OM: Greg Tomascello PD/MD: Charles Anthony

WGOV/Valdosta, GA OM/PD: Jammin' Jammie Brooks

WHUR/Washington, DC\* MD: Traci LaTrelle

MD: Chris Harris

WVBE/Roanoke, VA\* OM/PD: Walt Ford

PD/MD: Eugene Brown

APD/MD: Kenny Dees

JADAKISS RETURNS AFTER THREE YEARS WITH HIS BEST CAREER DEBUT, AS "BY MY SIDE" BOWS AT NO. 30. HIS PREVIOUS HIGHEST ENTRANCE WAS THE

POWERED BY nielsen BDS

	NO. 32 START FOR "KNOCK YOURS OUT" IN 2001.	SELF		DIGIT	MDS TAL DOWN LABLE AT
ONCHART	RAP IN NIELSEN BDS ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	PL TW	AYS +/-		
12	T.I. NO. 1(6 WKS) 11 WHATEVER YOU LIKE GRAND HUSTLE/ATLANTIC	11112	-408	100.145	1
11	LIL WAYNE FEATURING BOBBY VALENTINO & KIDD KIDD MRS. OFFICER CASH MONEY/UNIVERSAL MOTOWN	8328	+669	73.580	2
11	THE GAME FEATURING LIL WAYNE MY LIFE GEFFEN/INTERSCOPE	5920	+720	46.581	5
22	LIL WAYNE FEATURING T-PAIN COT MONEY CASH MDNEY/UNIVERSAL MOTOWN	5583	-764	46.689	4
4	LI.FEATURING RIHANNA LIVE YOUR LIFE DEF JAM/GRAND HUSTLE/IDJMG/ATLANTIC	5423	+1862	53.906	3
в	M.I.A.	5181	+254	34.848	6
9	LUDACRIS CO-STARRING CHRIS BROWN & SEAN GARRETT	4151	+129	26.454	8
8	WHAT THEM GIRLS LIKE DTP/DEF JAM/IDJMG NELLY FEATURING ASHANTI & AKON	3430	-455	21.891	10
3	BODY ON ME DERRTY/UNIVERSAL MOTOWN YOUNG JEEZY FEATURING KANYE WEST	3287	-684	24,529	9
21	PUT ON CTE/DEF JAM/IDJMG YUNG BERG FEATURING CASHA	3030	-976		
9	THE BUSINESS YUNG BOSS/KOCH/EPIC DAVID BANNER FEATURING CHRIS BROWN 11	_		20.977	11 
-	GET LIKE ME B.I.G. F.A.C.E./SRC/UNIVERSAL MOTOWN JAY-Z & T.I. FEATURING KANYE WEST & LIL WAYNE	2972	-431	17.946	14
5	SWAGGA LIKE US ROC-A-FELLA/DEF JAM/IDJMG PLIES FEATURING JAMIE FOXX & THE-DREAM	2792	+649	30.151	7
8	PLEASE EXCUSE MY HANDS BIG GATES/SLIP-N-SLIDE/ATLANTIC MIKE JONES FEATURING TREY SONGZ, LIL WAYNE & TWISTA	2637	-610	20.326	12
3	CUDDY BUDDY ICE AGE/ASYLUM	2559	-474	13.281	17
5	PITBULL FEATURING LIL JON KRAZY MR. 305/FAMOUS ARTIST/THE ORCHARD	2515	+389	16.288	15
6	KARDINAL OFFISHALL FEATURING AKON         1)2           DANGEROUS         KONLIVE/GEFFEN/INTERSCOPE	2499	-446	14.587	16
6	SAVAGE FEATURING SOULJA BOY TELL'EM SWING DAWN RAID/UNIVERSAL REPUBLIC	2032	-282	10.815	22
4	LIL WAYNE II A MILLI CASH MONEY/UNIVERSAL MOTOWN	1869	-561	18.243	13
9	RICK ROSS FEATURING NELLY & AVERY STORM HERE I AM SLIP-N-SLIDE/DEF JAM/IDJMG	1773	-371	12.186	18
D	ACE HOOD FEATURING TREY SONGZ RIDE WE THE BEST/DEF JAM/IDJMG	1517	-23	9.940	23
С	BOW WOW FEATURING SOULJA BOY TELL'EM MARCO POLO COLUMBIA	1508	-212	8.630	24
5	LL COOL J FEATURING THE-DREAM BABY DEF JAM/IDJMG	1471	-787	11.085	21
•	DAVID BANNER FEATURING LIL WAYNE SHAWTY SAY B.LC. F.A.C.L/SRC/UNIVERSAL MOTOWN	1404	-175	8.296	25
1	E-40 FEATURING AKON WAKE IT UP SICK WID 17/BME/REPRISE/WARNER BROS.	1200	-415	6.290	28
2	ALFAMEGA	1057	-98	4.422	35
5	UNK	977	+93	4.151	36
;	SHOW DUT BIG DOMP/KOCH YOUNG JEEZY	921	-71	4.977	32
0	VACATION CTE/DEF JAM/IDJMG FLO RIDA FEATURING WILL.I.AM	869	-126	4.831	33
3	IN THE AYER POE BOY/ATLANTIC LIL WAYNE FEATURING JAY-Z	700			-
	MR. CARTER CASH MONEY/UNIVERSAL MOTOWN JADAKISS FEATURING NE-YO		-83	12.150	19
	BY MY SIDE DEF JAM/IDJMG JIM JONES & RON BROWZ FEATURING JUELZ SANTANA	667	+387	6.530	27
	POP CHAMPAGNE ETHER BOY/UNIVERSAL MOTOWN/COLUMBIA/KOCH	598	+153	11.914	20
	SHAWTY SAID STP DJKHALED FEAT. AKON, PLIES, YOUNG JEEZY, RICK ROSS, ACE HOOD, TRICK DADDY & LL'BOOSIE	586	+29	1.756	-
3	OUT HERE GRINDIN TERROR SQUAD/KOCH	556	-88	4.670	34
	BUST IT OPEN RUDEBWOY/UNAUTHORIZED/ASYLUM	533	+26	5.150	31

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BLOCK/BAD BOY SOUTH/ATLANTIC

HYPNOTIZE MINDS/COLUMBIA

ROC-A-FELLA/DEF JAM/IDJMG

GEFFEN/INTERSCOPE

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GORILLA ZOE FEATURING LIL WAYNE

THREE 6 MAFIA FEATURING AKON

COMMON FEATURING PHARRELL

DEM FRANCHIZE BOYZ FEATURING LLOYD

BUN-B FEATURING RICK ROSS, DAVID BANNER, 8-BALL & MJG YOU'RE EVERYTHING JPRINCE/TRILL/RAP-A-LOT 4 LIFE/ASYLUM



523

502

470

465

420

416

косн

+115

-188

-68

-306

+26

-125

6.151

1.970

1.968

5.421

1.570

2.405

29

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30

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-

KVMA/Shreveport, LA\*

KMJM/St. Louis, MO\*

WFUN/St. Louis, MO\* APD/MD: Niecy Davis

APD/MD: Brandi Brown

# GOSPEL

JAMES FORTUNE & FIYA

JASON CHAMPION

MARVIN SAPP

KIRK FRANKLIN

MARY MARY

LORD PREPARE ME

REGINA BELLE

DORINDA CLARK-COLE

BYRON CAGE ROYALTY (LIVE AT THE APOLLO)

TYE TRIBBETT & G.A.

HEZEKIAH WALKER & LFC

KIERRA EIKI SHEARD

DESTINY PRAISE

DAVE HOLLISTER

PRAISE HIM NOW NIYOKI

KATHY TAYLOR

DEITRICH HADDON

DOTTIE PEOPLES

PAUL PORTER

JAMES INGRAM

ARTIST TITLE / IMPRINT / PROMOTION LABEL

HEZEKIAH WALKER & LFC

JOSHUA'S TROOP EVERYBODY CLAP YOUR HAY DS (NEW HAVEN)

J MOSS PRAISE ON THE INSIDE (PAJAM/GOSPO CENTRIC/ZOMBA)

TROY SNEED PRESENTS BONAFIDE PRAISERS

THE WEST ANGELES COGIC MASS CHOIR

03 WITH IRED HAMMOND, SMOKIE NORFUL & JMOSS

JONATHAN NELSON FEATURING PURPOSE

SHEKINAH GLORY MINISTRY

ARKANSAS GOSPEL MASS CHOIR

PASTOR GREGG PATRICK & THE BRIDGE PROJECT

niclsen OWERED BY **RD** 

ARTIST

LAST WEEK WEEKS

2

3 23

4 73

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8 26

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12 32

10 39

14 29

13 12

15 15

16 16

18 15

17 17

19 11

23

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25 11

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29 3

NEW

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16

n 24

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8 9 18

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10 6

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19

21 20

22 21 6

24 30 2

25 26 4

26

30

35

45

25

8

47

DIGITAL DOWNLOADS

PLAYS

-95

-16

-50

-24

-71

+45

+67

+73

+46

-61

-52

-85

+25

-18

+13

-9

+32

-23

+23

+55

0

-18

-22

+65

+4

-1

-24

-17

-3

+5

TW

1152

964

886

835

700

697

683

677

628

627

525

498

478

464

437

405

373

353

343

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297

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AUDIENCE

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28

WTLC/Indianapolis, IN\*

OM: Brian Wallace PD: The First Lady Raye

WHLH/Jackson, MS\*

WOAD/Jackson, MS<sup>4</sup>

KPRT/Kansas City, MO OM: Andre Carson PD: Myron Fears APD: Freddie Bell

MD: Debbie Dee Johnson

KHLR/Little Rock, AR\*

KPZK/Little Rock, AR

OM: Mark Dylan PD/MD: Billy St. James

OM: Sonny Victory PD: JC Loves

OM: Stan Branson PD/MD: Percy Davis

OM: Steve Kelly PD: Torrez Harris MD: Lance Fuller

4.643

3.269

3.622

3.864

2.846

3.074

2,919

3.238

2.270

2.594

1.555

2.268

1.967

1396

1.793

1.279

1.124

1.712

1.444

1.517

0.828

1.152

0.951

1.308

0.846

0.660

0.537

0.675

0.447

0.628

11 NIELSEN BDS CERTIFICATIONS

EMTRO GOSPEL

VERITY/ZOMBA

COLUMBIA

EMI GOSPEL

ASED PLAYS

INTEGRITY

KINGDOM

PENDULUM

GOSPO CENTRIC/ZOMBA

GOSPO CENTRIC/ZOMBA

T/EMTRO GOSPEL

COLUMBIA/INTEGRITY

GOSPO CENTRIC/ZOMBA

AIRPOWER

MOST ADDED

RICKY DLLARD & "NEW G" (NEW GENERATION CHORALE)

VIP MASS CHOIR FEAT. PASTOR JOHN P. KEE & LOWELL PYE YES WE CAN

INTELSEN BDS

DOUG WILLIAMS & PASTOR TIM ROGERS

DONALD LAWRENCE PRESENTS THE TRI-CITY SINGERS

RUBEN STUDDARD DEITRICK HADDON & MARY MARY

DESTINY STYLE

VERITY/ZOMBA

D2C-EXECUTIVE

VERITY/ZOMBA

BLACKBERRY/MALACO

EMIGOSPEL

KATCO

DP

LIGHT

MUSIC ONE

PLAYS

591

463

349

394

355

TW

616

535

377

342

335

OVER/TYSCOT

TYSCOT

BROOKS/EMI GOSPEL

IMPRINT / PROMOTION LABEL

NO. 1(9 WKS) BLACK SMOKE/WORLDWIDE

FO YO SOUL/GOSPO CENTRIC/ZOMBA



MOST ADDED

(D2G-Executive) KOKA, WFMV, WNOO, WPRF, XM The Spirit

ARTIST TITLE / LABEL

**REGINA BELLE** 

MARY MARY Get Up

(Columbia) KHVN, WNNL, WPZZ

(Crossover/Tyscot) WJNI, WPZE

(Pendulum) WCAO, WEUP, WJNI, WPRF

GENITA PUGH You Made It Poss ble (Eternity) KOKA, WNOO, WXTC, XM The Spirit

PASTOR GREGG PATRICK & THE BRIDGE PROJECT

NIYOKI

Call On Je

NEW

4

2

▶ WITH 166 PLAYS AT 13 STATIONS, RENOWNED GRAMMY AWARD-WINNING SOUL SINGER JAMES INGRAM DEBUTS AT NO. 30 WITH "MERCY." THE SONG LEADS OFF HIS NEW GOSPEL SET, "STAND (IN THE LIGHT)," WHICH STREETED OCT. 14.

PLAYS /GAIN

160/3

148/7

145/33

112/20

108/14

14

14

17

18

12

ARTIST TITLE / LABEL

JIMMY HICKS & THE VOICES OF INTEGRITY

God's Got It (Black Smoke/WorldWide) TOTAL STATIONS:

& ONE VOICE

I Am (Icee Inspirational/Icee) TOTAL STATIONS:

THE MURRILLS

(Quiet Water/Verity/Zomba) TOTAL STATIONS:

KURT CARR & THE

(Gospo Centric/Zomba) TOTAL STATIONS:

REGINA BELLE

Pendulum) OTAL STATIONS:

l Call On Jesus (Pendulum)

Peace And Favor Rest On Us

Friend Of Mine

### **NEW AND ACTIVE**

ARTIST	PLAYS
TITLE / LABEL	/GAIN
SPENSHA BAFER	100/9
Hallelujah	
(Geffen/Interscope)	
TOTAL STATIONS:	12
BLASE	90/6
My Gift	
(\$4J)	
TOTAL STATIONS:	jî.
MAURETTE BROWN-CLA	DK 90%
It Ain't Over (Until God Says It's	
(AIR Gospel/Malaco	overj
TOTAL STATIONS:	6
TUTAL STATIONS:	0
TAKE 6 FEAT.	
SHELEA FRAZ ER	88/17
Someone To Watch Over Me	
(Heads Up)	
TOTAL STATIONS:	11
EUCLID GRAY	
	88/5
Let Me Praise Him	88/5
(Malaco)	
	88/5

	DAVE HOLLISTER 2 Striving (Gospo Centric/Zomba) WHLH, WPRS		
	HEZEKIAH WALKER & LFC 2 Souled Out (Verity/Zomba) WCAO, WNNL		
	THE MURRILLS 2 Friend Of Mine (Quiet Water/Veritv/Zomba) WFMV, WJNI	MOST INCREASED PLAYS	
	KURT CARR & THE KURT CARR SINGERS         2           Peace And Favor Rest On Us (Gospo Centric/Zomba)         2		
	ADDED AT	+73	21:03 SMOI Cover 1 WPZS +17 +6, WPPZ
	Jackson, MS PD/MD: Percy Davis Dottie Peoples, Do It!, 3 Brown Boyz, Somebody Prayed For Me, D	+67	COGIO Lord P WOAD +3 WHLH +4
	FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com	+65	KATH Oh Ho WHAL +18 WTLC +3,
		+55	HEZE Soulec WCAO +E WJNI +6,
DEL	1) NIELSEN BDS PLAYS		ION

3 WITH FRED HAMMOND, **KIE NORFUL & J MOSS** Me (PAJAM/Gospo <mark>Centric/Zomba)</mark> I7, WXVI +15, WLOU +10, SIPR +9, WFMV +8, WLB <sup>1</sup>7 +6, WHAL +5, WCHB +5, KROI +4

WEST ANGELES IC MASS CHOIR Prepare Me (EMI Gospel) 37, SIPR +8, WNOO +6, KOKA +5, WJYD +5 4, WFLT +4, KROI +3, WPZS +3, WTHB +3

HY TAYLOR ow Precious (Katco) +18, WHLW +15, KROI +5, WNOO +4, WFMV +3, 3, XSRT +2, WJMO +2, WJYD +2, WLB +2

EKIAH WALKER & LFC ed Out (Verity/Zomba) +12, WXEZ +12, WNNL +€, KHLR +7, SIPR +6, 5, XSRT +4, WLIB +4, WIZZ +4, WPZE +2

JONATHAN NELSON FEAT. PURPOSE My Name Is Victory (Integrity) WHLH +25, WHAL +15, WXEZ +5, WFMI +6, WHLW +5, WGRB +5, KOKA +4, WPRF +3, WPZS +1, WXVI +1

FOR WEEK ENDING OCTOBER 12, 2008 LEGEND: See legend to charts in charts section for rules and symbol explanations. 45 gospet stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day, 7 days a week. © 2008 Nielsen Business Media, Inc. All rights reserved.

WPZE/Atlanta, GA\* DM: Steve Hegwood PD/MD: Derek Harpe WTHB/Augusta, GA\* DM/PD: Terry Monday APD: JayTek WCAO/Baltimore, MD\* DM: Thea Mitchem D: Lee Michaels APD/MD: Danielle Brown WWIN/Baltimore, MD\* PD: Mike Roberts WUFO/Buffalo, NY\* WINI/Charleston, SC\* DM: Michael Baynard DM: Michael Baynard DI: Belinda Parker MD: Anthony Baxter WXTC/Charleston, SC\* APD: Edwin "Chef" Wright

WPZS/Charlotte, NC\* PD: Alvin Stowe MD: Tonya Rivens WNOO/Chattanooga, TN\* OM: Lee Clear PD/MD: Sam Terry WGRB/Chicago, 1L\* APD/MD: Effie Rolfe WJMO/Cleveland, OH\* PD/MD: Kim Johnson WFMV/Columbia, SC\* PD: Tony "Gee" Green APD/MD: Monica Washington WEAM/Columbus GA OM: Carl Conner, Jr PD: Pam Dixon WAJV/Columbus, MS OM: GQ Riley PD: Sebastian Riley

WJYD/Columbus, OH\* OM: Jerry Smith PD: Dawn Mosby KHVN/Dallas, TX\* WCHB/Detroit, MI\* WFLT/Flint, MI\* OM/PD: Sammie L. Jordan, Jr. WEAL/Greensboro, NC\* PD/MD: Joseph Level KROI/Houston, TX\* OM/PD: Terri Thomas WDJL/Huntsville, AL\* PD/MD: Walter Peave WEUP/Huntsville, AL\* OM: Hundley Batts PD: Steve Murry MD: Ricky Sykes

### RECURRENTS

THISW	ARTIST INIELSEN BDS CERTIFICATIONS	PL/ TW	AYS LW
6	BEVERLY CRAWFORD HE'S DONE ENOUGH (JDI)	319	360
	RICKY DILLARD & "NEW G" (NEW GENERATION CHORALE) THE LIGHT (NUSPRING)	318	405
8	CECE WINANS WAGING WAR (PURESPRINGS GOSPEL)	294	388
9	DEWAYNE WOODS & WHEN SINGERS MEET LET GO (QUIET WATER/VERITY/ZOMBA)	292	299
10	KIRK FRANKLIN DECLARATION (THIS IS IT!) (GOSPO CENTRIC/ZOMBA)	278	276

### **GOSPEL REPORTERS**

PD: Bill F MD: Doreen Grave WMBM/Miami, FL PD/MD: Grea Coope

WLOU/Louisville, KY\* WBBP/Memphis, TN WHAL/Memphis, TN<sup>3</sup> PD: Eileen Collier APD/MD: Tracy Bethea WLOK/Memphis, TN\* PD/MD: Kim Harper WHLW/Montgomery, AL\* OM: Michael Long PD/MD: Connye Bryant WXVI/Montgomery, AL\* PD: Glinda Perkins WTHE/Nassau, NY\* MD: Clara Mack

Reioice! Musical Soulfood/Network PD: Willie Mae McIver Rejoy Radio/Network OM: Frankie Hemphil PD: RaSt aun Green MD: Samuel Priester WPRF/New Orleans, LA\* PD/MD: JoJo Walker WYLD/New Orleans, LA\* PD: Derrick Corbett APD/MD: Loretta Petit WLIB/New York, NY\* PD: Denise Hill WFM1/Norfolk, VA\* OM: Neal Williams PD: Mike Chandler WXEZ/Norfolk, VA\* OM: John Shomby PD: Dale Murray

WPPZ/Philadelphia, PA\* OM/PD: Elroy Smith APD/MD: CeCe McGhee WNNL/Raleigh, NC\* OM/PD: Jerry Smit MD: Melissa Wade WPZZ/Richmond, VA\* OM: Jeff Anderson PD: Reggie Baker Sheridan Gospel Network/Satellite PD: Michael Gamble APD: Morgan Dukes MD: Ace Alexander Sirius Praise/Satellite<sup>\*</sup> OM: B.J. Stone PD: Pat McKay

WTSK/Tuscaloosa, AL OM: Greg Tomascello PD/AMD: Charles Anthony WPRS/Washington, DC\* PD: Mat Anderson WFAI/Wilmington, DE OM: Mevin Brittingham PD/MD: Manuel Mena XM The Spirit/Satellite\* PD/MD: Jay Bryant

\* Monitored Reporters

WSOK.Savannah, GA\* PD: E. Larry McDuffie

KOKA/Shreveport, LA\*

PD: Eddie Giles APD/MD: Sharon Flournoy

WIMG/Trenton, NJ OM/PD Felicia Brannon APD/M D: Robyn McCollum

KATZ/St. Louis, MO\* MD: Dwight Stone

# R&R CHRISTIAN



Promotions that money can't buy

## **Ideas Thou Can Steal**

### Kevin Peterson KPeterson@RadioandRecords.com

egardless of format, region or market size, stations are always looking for creative ideas for promotions and marketing campaigns. This week, Christian stations and networks from the West Coast, East Coast and South, in markets big and small, share some of their favorite campaigns.

K-LOVE brand manager Michael Tedesco says that great promotions don't necessarily have to cost a lot of money. In fact, sometimes the best are experiences that money can't buy. "We look to create memories with listeners," he says. "We look to do things that they'll talk about for a long time. It's gone way beyond giving away stuff, because

every radio station can do that. What we try to focus in on and encourage our partners to do is come up with ideas to create memorable experiences with people—things they just cannot buy."

He adds that those kinds of ideas create a bond with the listener, thus making the station more memorable. "We try to turn the spotlight around and put it on the audience and give them opportunities to

shine, share stories, share memories and tie those into promotions."

An example of just such a promotion is something K-LOVE did for Valentine's Day. Tedesco contacted EMI Christian Music Group, knowing that Matthew West has a real talent and gift for writing songs quickly. "We got our listeners to share their love stories with us—how they met their spouse or how they proposed or what their love story was," he says. "We shared the stories on the air, got the listeners on the phone so they could share it in their own words. You could hear the emotions in those phone calls. Ultimately we ended up choosing one as our favorite, and Matthew was quickly able to write a song that was custom made for them as their very own love song." The song was played on the air, and West came in and performed it live for the winners. The station also put the song on CD and customized it. West wrote the song out in his own handwriting and it was framed for the couple. "And now you've given somebody something that's more than just 'stuff,' "Tedesco says. "It's more than just a CD or

even a trip. It's something that's memorable and customized and personal to them, and yet the rest of the audience didn't feel excluded because they got to go along for the ride."

### A Helping Hand

WAWZ (Star 99.1) calls Zarephath, N.J., home, but it also broadcasts into market No. 1, New York. Promotion director/ morning co-host Stacey Stone

says, "Because of the state of our economy, most of our promotions have centered on helping families in some way. We just finished a very successful food drive for our local food banks that included David A. Dein from 'Johnny Stone in the Morning' dressing up as the Good Golly Green Giant and traveling through New York City and New Jersey collecting canned goods." The campaign raised some four tons of food for families.

Sticking with topical promotions that don't cost the station much if any money, KLRC/Fayetteville, Ark., is in the middle of its Think Pink promotion for October, which is Breast Cancer Awareness Month. Promotion director/morning co-host Jen Ryan says the event is "twofold. First, it's a service to the community by providing information on

'What we try to do is turn the spotlight around, put it on the audience and give them opportunities to shine, share stories, share memories and tie those into promotions.' -Michael Tedesco



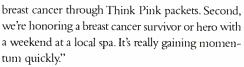
Ryan



Stone



Baker



WPOZ (Z88.3)/Orlando is working to give back to listeners. According to promotions director Carol Baker, "The statistics of failing marriages, especially among Christians, are startling, which is why Z88.3 is passionate about making sure we put together promotions that help listeners make time for their spouses."

That's the premise of Second First Date, where midday personality Melony McKaye "is living this life with a marriage and three kids under the age of 5 and doing everything she can to balance job, kids, church, life and of course, her relationship with her husband." The station partnered with Family Life and then later on with the new movie "Fireproof" to offer a novel campaign. Once a week McKaye announced a winner, with each victorious couple receiving a package that included registration for a married couple to attend a Weekend to Remember Conference in Central Florida, a two-night stay at the Orlando Marriott and dinner. "We recently ran this promotion again with tickets to see an intimate prescreening of ["Fireproof"], dinner, a gift certificate for concessions and special intimate seating for each winning couple."

### **Marketing Without Moolah**

Many Christian stations say they don't have the budgets to do any significant marketing. But K-LOVE's Tedesco says stations don't necessarily need a lot of funding to create successful listener alliances. For example, KCMS/Seattle-where he previously worked as director of marketing and promotions-started with almost no money and as ratings and revenue grew, the station was able to devote resources to billboards, bus boards, cable TV and even some network TV, Tedesco says. "You're able to grow these things. Since coming to K-LOVE I had to start back at square one with grass-roots marketing. Now we're teaching all of the local promotion managers how to do that." He adds that it includes basic things like participating in an already planned parade, "owning" an event, hanging banners, establishing a presence at community events and introducing people to the station.

"Give people a sample, much like they do in Costco.Whenever they sample a product, sales go up, so at a grass-roots level, the two goals that our local promotion managers have are to make it easy for people to sample our product and then find a way to make it easy to share it with others,"Tedesco says.

Stone says the same thing is true at WAWZ."In January we kick off our Star 99.1 Wants to Meet Every Listener campaign for the entire year," she says. "All Star 99.1 air talents will attempt to meet every person that listens to Star 99.1, covering New York City, New Jersey and parts of eastern Pennsylvania. Artists will also join in this special campaign by shaking hands and kissing babies right along with us."

It doesn't get any more grass roots than that. Rer

For more promotion ideas, check out the Oct. 17 issue of the R&R Christian Friday News e-mail newsletter.



Tedesco

## CHRISTIAN AC POWERED BY nelsen

View         View         ARTIST TITLE         Image: Construction Label         PLAYS Tw         PLAYS */-           1         18         BRANDON HEATH Ore Me Vola Reves         NO. 1(4 WKS) ReuNION/PLC         1799         200           2         3         19         MERCYME VOUREIGN         NO. 1(4 WKS) REUNION/PLC         1799         200           2         3         19         MERCYME VOUREIGN         NO. 1(4 WKS) REUNION/PLC         1657         -37           3         19         MERCYME VOUREIGN         ISSTEPS/SPARROW/EMICMC         1634         -73           4         18         BIG DADDY WEAVE WHAT LIFE WOULD BE LIKE         FERVENT/WORD-CURB         1486         445           5         13         TOBY MAC FEALURING KIRK FRANKLIN & MANDISA LOSE MY SCUL         1200         94           6         5         13         DOWNERE         Image: Reventricity         1175         -8           6         5         13         DOWNERE         REUNION/PLC         1001         440           9         5         27         THIRD CAY         Image: Reventricity         1075         -8           30         LAURA STORY MIGHTY TO SAVE         Image: Reventricity         10041         444           9		
I         IS         GIVE ME YOJR EYES         IS         REUNION/PLG         1799         420           2         3         19         MERCYME YOU REIGN         INO         1657         .37           3         2         17         CHRIS TOMLIN JESUS MES'IIAH         SIXSTEPS/SPARROW/EMICMG         1634         .73           3         4         18         BIG DADDY WEAVE WHAT LIFE YOULD BE LIKE         FERVENT/WORD-CURB         1486         .445           3         7         13         TOBYMAC FEATURING KIRK FRANKLIN & MANDISA LOSE MY SCUIL         FOREFRONT/EMI CMG         1200         .94           6         5         13         DOWNHERE HERE IAM         CENTRICITY         1175         .88           30         LAURA STORY MICHTY TO SAVE         IN0         1161         .660           3         30         LAURA STORY MICHTY TO SAVE         IN0         1161         .440           9         TENTH AVENUE NORTH BY YOUR SIBE         REUNION/PLG         1041         .444           9         10         CASTINE CROWNS         IN0         1161         .660           10         14         9         STERVEN CURTIS CHAPMAN YOURS         SPARROW/EMI CMG         1006         .33           11	4.251	
2         3         13         YOUREIGN         IND         IND <thind< th="">         IND         IND</thind<>	and the second second	1
2       17       JESUS MES*ILAH       SIXSTEPS/SPARROW/EMICMG       1034       -73         3       18       BIG DADDY WEAVE       FERVENT/WORD-CURB       1486       -445         3       7       13       TOBYMAC FEATURING KIRK FRANKLIN & MANDISA LOSE MY SCUL       1200       -94         4       18       BIG DADDY WEAVE       FERVENT/WORD-CURB       1486       -445         5       7       13       TOBYMAC FEATURING KIRK FRANKLIN & MANDISA LOSE MY SCUL       1200       -94         6       5       13       DOWNHERE HERE IAM       CENTRICITY       1175       -8         6       50       13       DOWNHERE HERE IAM       CENTRICITY       10161       -600         7       50       LAURA STORY MICHTY TO SAVE       IN0       1161       -600         8       30       LAURA STORY MICHTY TO SAVE       IN0       1161       -600         9       TENTH AVENUE NORTH BY YOUR SIBLE       REUNION/PLG       10041       -444         9       50       27       THIRD LAY CALL MY NAME       ESSENTIAL/PLG       1006       -333         10       9       STERVEN CURTIS CHAPMAN YOURS       SPARROW/EMICMG       1005       +165         11       9	4.078	2
3       4       18       WHAT LIFE WOULD BE LIKE       FERVENT/WORD-CURB       1466       443         3       7       13       TOBYMAC FEATURING KIRK FRANKLIN & MANDISA FOREFRONT/EMICMG       1200       494         4       13       TOBYMAC FEATURING KIRK FRANKLIN & MANDISA LOSE MY SCUL       1200       494         5       13       DOWNHEERE HEREIAM       CENTRICITY       1175       -8         5       13       DOWNHEERE HEREIAM       CENTRICITY       1161       -600         6       5       7       13       TOBYNAC FEATURING NORTH BY YOUR SIME       REUNON/PLG       1041       -444         7       5       THIRD LAY CALL MY NAME       ESSENTIAL/PLG       1019       -126         10       2       11       CASTING CROWNS SLOW FADE       BEACH STREET/REUNON/PLG       1006       +333         10       3       5       15       LINCOL BREWSTER TODOW IS THE DAY       1005       +166         10       13       12       33MILES ONE LIFE TOLOVE       100       #27       434         10       13       12       33MILES ONE LIFE TOLOVE       1007       +344         10       13       12       33MILES ONE LIFE TOLOVE       1007       +344	3.934	3
3       77       13       TOBYMAC FEATURING KIRK FRANKLIN & MANDISA LOSE MY SC.II.       1200       +94         4       13       DOWNHERE HEREIAM       FOREFRONT/EMICMG       1175       -8         3       30       LAURA STORY MICHTY TO SAVE       IN0       1161       +600         3       9       TENTH AVENUE NORTH BY YOUR SIBE       REUNON/PLG       1041       +444         9       5       27       THIRD LAY CALL MY NAME       ESSENTIAL/PLG       1019       -126         10       4       9       STEVEN CURTIS CHAPMAN       BEACH STREET/REUNION/PLG       1005       +33         11       41       9       STEVEN CURTIS CHAPMAN       SPARROW/EMI CMG       1005       +16         12       5       12       33MILES ONE LIFE TOLOVE       IN0       910       +77         12       15       LINCOLIN BREWSTER TODAY IS THE DAY       INTEGRITY       903       +34         13       21       FRANCESCA BATTISTELLI FRANCESCA BATTISTELLI       FERVENT/WORD-CURB       880       -122         14       5       17       ABOVE THE GOLDEN STATE SOUND OF YDUR NAME       SPARROW/EMI CMG       776       -82	3.517	4
6       55       13       DOWNHERE HERELAM       CENTRICITY       1175       -8         7       30       LAURA STORY MIGHTY TO SAVE       100       1161       +60         8       30       EAURA STORY MIGHTY TO SAVE       100       1161       +60         9       TENTH AVENUE NORTH BYYOUR SINE       REUNION/PLG       10041       +44         9       SECTORY CALL MY NAME       ESSENTIAL/PLG       1009       -126         10       22       11       CASTING CROWNS SLOW FADE       BEACH STREET/REUNION/PLG       1006       +33         10       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMC       1005       +166         11       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMC       1005       +166         12       33       12       33MILES ONELIFE TOLLOVE       INO       910       +77         12       5       15       LINCAVI IS THE DAY THERE WILLIER A DAY       BEC/TOOTH & NAIL       899       +900         13       21       FRANCESCA BATTISTELLI I'METTING CO       FERVENT/WORD-CURB       880       -122         14       50UND OF YDUR NAME       SPARROW/EMI CMG       076       -827	3.023	5
38       30       LAURA STORY MICHTY TD SAVE       INO       1161       +600         3       9 <b>TENTH AVENUE NORTH</b> BY YOUR SIBE       REUNION/PLG       1041       +444         9       5       27 <b>THIRD LAY</b> CALL MY NAME       ESSENTIAL/PLG       1019       -126         10       22       11       CASTINE CROWNS SLOW FADE       BEACH STREET/REUNION/PLG       1006       +33         10       41       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMG       1005       +16         10       41       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMG       1005       +16         10       12       33MILES ONE LIFE TOLOVE       INO       910       +7         10       15       LINCOLFI BREWSTER TODAY IS THE DAY       INTEGRITY       903       +34         10       7       5       JEREMY CAMP THERE WILLEBE A DAY       BEC/TOOTH & NAIL       899       +900         13       21       FRANCESCA BATTISTELLI I'MLETTING DO       FERVENT/WORD-CURB       880       -122         14       50UND OF YDUR NAME       SPARROW/EMI CMG       776       -827	2.884	6
9       TENTH AVENUE NORTH BY YOUR SINE       RELINION/PLG       1041       444         9       27       THIRD LAY CALL MY IN-ME       ESSENTIAL/PLG       1019       -126         10       2       11       CASTING CROWNS SLOW FADE       BEACH STREET/RELINION/PLG       1006       433         1       41       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMC       1005       416         12       33       12       33MILES ONE LIFE TOLOVE       INO       910       47         10       55       15       LIDROY IS THE DAY TOLOVE STERE TOLOVE       INO       903       434         10       7       5       JEREMY CAMP THERE ADAY       BEC/TOOTH & NAIL       899       490         13       21       FRANCESCA BATTISTELLI I'MIETTING DO       FERVENT/WORD-CURB       880       122         16       17       ABOVE THE GOLDEN STATE SOUND OF YOUR NAME       SPARROW/EMICMG       776       -827	2.464	9
9       55       27       THIRD LAY CALL MY NAME       ESSENTIAL/PLG       1019       -126         10       2       11       CASTING CROWNS SLOW FADE       BEACH STREET/REUNION/PLG       1006       -33         10       41       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMC       1005       -16         10       41       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMC       1005       -16         10       41       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMC       1005       -16         10       41       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMC       1005       -16         10       41       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMC       1005       -16         10       12       33MILES ONE LIFE TOLOVE       INO       910       -77         10       15       LINCOLM BREWSTER TODAY IS THE DAY       INTEGRITY       903       -344         10       7       5       JEREMY CAMP THERE WILLEBE A DAY       BEC/TOOTH & NAIL       899       +900         13       21       FRANCESCA BATTISTELLI I'MLETTING DO       FERVENT/WORD-CURB       880       -122         14       50 UND OF YOUR N	2.568	7
10       22       11       CASTING CROWNS SLOW FADE       BEACH STREET/REUNION/PLC       1006       +33         10       11       9       STEVEN CURTIS CHAPMAN YOURS       SPARROW/EMI CMC       1005       +16         12       33       12       33MILES ONE LIFE TOLOVE       INO       910       +7         12       5       15       LINCOLHI BREWSTER TODAY IS THE DAY       INTEGRITY       903       +34         15       3       21       FRANCESCA BATTISTELLI I'MLETING DO       FERVENT/WORD-CURB       880       +22         16       15       17       ABOVE THE GOLDEN STATE SOUND D'YDUR NAME       SPARROW/EMI CMC       776       -827	5 2.559	8
YOURS     SPARROW/EMICMC     IOUS     YOURS       3     12     33MILES ONE LIFE TOLOVE     INO     910     47       5     15     LINCOLM BREWSTER TODAY IS THE DAY     INTEGRITY     903     434       7     5     JEREMY CAMP THERE WILLEBE A DAY     BEC/TOOTH & NAIL     899     490       15     3     21     FRANCESCA BATTISTELLI (MLETTING JO     FERVENT/WORD-CURB     880     -122       16     5     17     ABOVE THE GOLDEN STATE SUND OF YOUR NAME     SPARROW/EMICMG     776     -822	1.802	14
Image: Solution of the life to Love     Image: Solution of the life to Love     Image: Solution of the life to Love       Image: Solution of the life to Love     Image: Solution of the life to Love     Image: Solution of the life to Love       Image: Solution of the life to Love     Image: Solution of the life to Love     Image: Solution of the life to Love       Image: Solution of the life to Love     Image: Solution of the life to Love     Image: Solution of the life to Love       Image: Solution of the life to Love     Image: Solution of the life to Love     Image: Solution of the life to Love       Image: Solution of to Love     Image: Solution of to Love     Solution of to Love       Image: Solution of to Love     Image: Solution of to Love     Solution of to Love       Image: Solution of to Love     Image: Solution of to Love     Solution of to Love       Image: Solution of to Love     Image: Solution of to Love     Image: Solution of to Love	2.299	10
TODAY IS THE DAY         INTEGRITY         903         +34           7         5         JEREMY CAMP         BEC/TOOTH & NAIL         899         +90           15         3         21         FRANCESCA BATTISTELLI         FERVENT/WORD-CURB         880         -122           16         5         17         ABOVE THE GOLDEN STATE SOUND OF YOUR NAME         SPARROW/EMICMG         776         -822	1.359	17
15     3     21     FRANCESCA BATTISTELLI I'M LETTING TO     FERVENT/WORD-CURB     880     -122       15     16     17     ABOVE THE COLDEN STATE SOUND OF YOUR NAME     SPARROW/EMI CMG     776     -82	1.199	18
16     17     ABOVE THE GOLDEN STATE SOUND OF YOUR NAME     SPARROW/EMI CMG     776     -82       18     18     BBDOOKE EDASED     SPARROW/EMI CMG     776     -82	2.1C3	n
SOUND OF YOUR NAME SPARROW/EMICMG 776 - CZ	2 2.079	12
BROOKE EPASER	1.5C4	16
12 BROOKE FRASER SHADOWFEFT WOOD AND BONE 653 +55	5 1.840	13
10 3 8 MICHAEL W. SMITH ANEW HALLELUJAH REUNION/PLG 626 +32	2 1.090	19
15 21 4 THIRD DAW AIRPOWER/MOST INCREASED PLAYS/MOST ADDED REVELATION ESSENTIAL/PLG 606 +134	5 1.600	15
20 30 4 ADDISOH ROAD HOPE NOW INO 484 -3	1.020	20
2 2 7 RUSH OF FOOLS WONDER OF THE WORLD MIDAS 463 +51	0.454	-
22 23 3 BUILDING 429 END OF ME INO 382 +30	0.433	-
2) 25 6 BEBO NØRMÅN BRITNEY BEC/TOOTH & NAIL 342 +55	5 0.886	21
2 <sup>2</sup> 24 8 SANCTUS REAL WHATEVER YOU'RE DOING (SOMETHING HEAVENLY) SPARROW/EMICMG 297 -11	0.771	22
25 NEW MEREDITH ANDREWS YOU INVITE ME IN WORD-CURB 270 +29	0.309	
26 28 3 KUTLESS COMPLETE BEC/TOOTH & NAIL 258 +5	0.131	-
25 NEW MATT MAHER AS IT IS IN HEAVEN ESSENTIAL/PLG 251 +24	4 0.377	
28 29 4 AYIESHA WOODS LOVELIKE THIS COTEE 250 0	0.612	27
25 25 7 MICHAEL ENGLISH FEELS LIKE RIDEMPTION CURB 239 -25	5 0.710	24
3C 2 NEEDTOBREATHE STREETS OF BOLD ATLANTIC/WORD-CURB 234 -8	0.243	-



MOST ADDED

(Essential/PLG) WAFJ, WAWZ, WFSH, WJQK, WMHK, WRCM

TOBYMAC FEAT. KIRK FRANKLIN & MANDISA Lose My Soul (ForeFront/EMI CMG) KCMS, WBDX, WCSG, WPAR

POINT OF GRACE I Wish (Word-Curb) KBNJ, KKSP, WAKW, WRBS

LAURA STORY Mighty To Save (INO) KAIM, KCMS, KFSH THE AFTERS Never Going Back To OK

(INO) WBSN, WJQK, WMUZ

TENTH AVENUE NORTH By Your Side (Reunion/PLG) KTIS, WRCM

DOWNHERE Here I Am (Centricity) KFSH, WCQR

33MILES One Life To Love (INO) KLTY, WVFJ

ADDED AT ...

WJTL Lancaster, PA PD: John Shirk MD: Phil Smith

MICHAEL W. SMITH A New Hallelujat (Reunion/PLG) WFSH, WPAR

John Waller, While I'm Waiting, 10 Sonflowerz, More Than I Think I Am, 4

FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

NEW

4

3

2

2

2

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NJ II

MOST

INCREASED PLAYS

ARTIST TITLE / LABEL

THIRD DAY

Revelation

► AS "SLOW FADE" BECOMES THE 10TH TOF 10 FOR CASTING CROWNS (12-10), THE GROUP OWNS THE SECOND-MOST TOP 10 SONGS SINCE THE NIELSEN BDS-DRIVEN CHART LAUNCHED IN JLLY 2003. MERCYME LEADS WITH 12 TOP 10s, WHILE JEREMY CAMP AND THIRD DAY TIE FOR THIRD WITH FINE APIECE.

ARTIST TITLE / LABEL	/GAIN	TITLE / LABEL	/GAIN
DECEMBERADIO For Your Glory (Slanted/Spring Hill)	227/0	JULIAN DRIVE From His Hands (Inpop)	146/14
TOTAL STATIONS:	n	TOTAL STATIONS	7
PHIL WICKHAM T <sup>-</sup> ue Love (Simple/INO)	189/6	JOHN WALLER While I'm Waiting (Beach Street/Reunion/PLG)	132/35
TOTAL STATIONS:	12	TOTAL STATIONS	12
ROBBIE SEAY BAND New Day Sparrow/EMI CMG)	157/2	REMEDY DRIVE Daylight (Word-Curb)	124/7
TOTAL STATIONS:	6	TOTAL STATIONS	7
JOSH WILSON Savior, Please	149/33	POINT OF GRACE	118/48
(Sparrow/EMI CMG)	-	(Word-Curb)	12
FOTAL STATIONS:	8	TOTAL STATIONS	14
JIMMY NEEDHAM Hurricane Inpop)	148/21	THE AFTERS Never Going Back To OK (INO)	101/44
TOTAL STATIONS:	7	TOTAL STATIONS	10

<u> </u>		
	+136	THIRD DAY Revelation (Essential/PLC WL8 + 29, WMSJ + 18, WFSH ++, WFHM +B, SIST +12, WJQK +9, KSOS +7, WAWZ +7, wVHK +7, WRCM +5
	+94	TOBYMAC FEAT. KIRK FRANKLIN & MANDISA Lose My Soul (ForeFron=#EMI CMG) WGTS +6, WRES +13, WIE +9, 255T +8, KBIQ +8, KDMS +8, WCSC +7, KFIS +6, WFFH +6, WFSH +5
	+90	JEREMY CAMP There Will Be A Day (BEC/Tooth & Naii) WPAR +24, WVFJ +16, XMES +C, WMSJ +10, WCQR +8, WCSG +8, KSCN +8, WMLZ +7, "DJC +5, KBNJ +4
	+60	LAURA STORY Mighty To Save (INO) WFFH +17, WPAR +10, KCMS +3, EFSH +7, WJQK +5, KKSP +5, WAEJ +5, WBEJ +4, KSSK +4, KSCN +4
	+55	BROOKE FRASER           Shadowfeet (Wood And Ibone)           WLAB +22, WVFJ +6, WJE +5, ISBJ +3, WPOZ +2,           WDJC +2, WJTL +2, KKSP +2, KK55 +2, KT5Y +2

FOR WEEK ENDING OCTOBER 12, 2008 FOR WEEK ENDING OF TOBER 12, 2008 IECGEND: See legend to charts in charts section for rules and symbol explanations. 55 Christian AC stations are electronically monitored by Nielsen Broacoast Data Systems 24 hour day, 7 days a week. Christian AC Indicator chart compiled of 33 reporters, christian CHR 28, chri rock 26 and soft AC/inspirational 20, © 2008 Nielsen Business Media, inc. All rights reserved.

WHICF/Bangor, ME OM: Tim Collins PD/ JD: Joe Polek

THIS

# RTIST TTLE / IMPRINT / PROMOTION LABEL

NATTHEW WEST YOU ARE EVERYTHING (SPAFROW/EMICMG)

YOUR GRACE IS ENOUGH (ESSINTIAL/PLG)

NATALIE GRANT

NATT MAHER

AARON SHUST

WILL NOT BE MOVED (CURE CHRIS SLIGH

KCEI/Dallas, TX\* PD: Vike Tirone APE: Bill Bumpas MD: Johr McLain

WCDR/Dayton, OH OM=Keith Hamer PD/MD: Eric Johnson WNFR/Flint, MI OM: Lori McNaughton PD: Brian Smith MD: Ellyn Davey

IN NIELSEN BDS CERTIFICATIONS

WAGO/Greenville, NC MD: Tiffany Johnson

WCRH/Hagerstown, MD OM: Jeff Ward PD: Jeffrey Bean MD: Susanna Scott

SOFT AC/INSPIRATIONAL REPORTERS WHCB/Johnson City, TN WAFR/Network

OM: Matthew Hill MD: Dave Purin

RECURRENTS

PLAYS

875

760

718

753

590

790

714

710

705

603

THIS WEEK

KAMB/Merced, CA PD/MD: David Benton

Family Life Communications/Network PD: Dawn Burnstead APD: Adam Biddell MD: Eill Ronning

OM: Marvin Sanders PD: Rick Robertson MD: Jim Stanley

KNLB/Phoenix, AZ PD: Faron Eckelbarger

KLVV/Ponca City, OK PD/MD: Tony Weir

KLMP/Rapid City, SD PD: Suzanne Happs MD: Jamie Knapp

WGSL/Rockford, IL OM: Ron Tietsort PD/MD: Charmel Jacobs

KCRN/San Angelo, TX PD/MD: Mark Mohr APD: Steve Hayes

WSMR/Sarasota, FL OM: Douglas Poll PD: Dan Young MD: Paul Perrauit

KCFB/St. Cloud, MN PD: Jim Park MD: Chuck Heuberger

KYCC/Stockton, CA PD: Scott Mearns MD: Marina Tahod

WLJN/Traverse Gty, MI OM/MD: DC Cavender PD: Pete Lathrop

WOLW/Traverse Lity, MI PD/MD: Patrick Green

\* Monitored Reporter

24/7 NEWS ONLINE @ www.RadioandRecords.com 33

ARTIST TITLE / IMPRINT / PROMOTION LABEL	IN NIELSEN BDS	PL. TW	AYS LW
TREE63 BLESSED BE YOUR NAME (INPOP)		558	541
MATTHEW WEST SOMETHING TO SEY (SPARROW/EMICMG)		549	700
ROBBIE SEAY BAND SONG OF HOPE (SPARROW/EMI CMG)		544	571
NEEDTOBREATHE WASHED BY THE WATER (ATLANTIC/WORD-CURB)		530	545
FEE ALL BECAUSE OF JESUS (INO)		527	537

### CHRISTIAN nielsen POWERED BY

BDS



THIS WEEK

3

15

18 19

23

▶ P.O.D. CLAIMS ITS FIRST CHRISTIAN ROCK NO. 1 SINCE EARLY LAST YEAR, AS "SHINE WITH ME" GAINS 33 PLAYS AND LEAPS 4-1. THE GROUP MOST RECENTLY DOMINATED THE LIST WHEN "GOING IN BLIND" SPENT A WEEK ATOP THE FEB. 2, 2007, CHART.

THIS WEEK	LASI WEEK	WEEKS	CHRISTIAN CHR		
THE	3	WEE	TITLE IMPRINT / PROMOTION LABEL	TW	4YS +/-
0	1	19	BRANDON HEATH GIVE ME YOUR EYES REUNION/PLG	1196	+25
	2	15	ADDISON ROAD STICKING WITH YOU IND	913	+6
3	3	17	TOBYMAC FEAT. KIRK FRANKLIN & MANDISA LOSE MY SOUL FOREFRONT/EMICMG	865	+30
4	5	12	HAWK NELSON ONE LITTLE MIRACLE BEC/TOOTH & NAIL	777	+30
5	8	15	JIMMY NEEDHAM A BREATH OR TWO INPOP	730	+44
6	б.	16	BROOKE FRASER SHADOWFEET WOOD AND BONE	677	-17
7	4	25	SKILLET THOSE NIGHTS ARDENT/SRE/INO	644	-112
8	10	10	BEBO NORMAN PULL ME OUT BEC/TOOTH & NAIL	639	+61
9	9	16	KUTLESS COMPLETE BEC/TOOTH& NAIL	626	-11
10	n	5	JEREMY CAMP THERE WILL BE A DAY BEC/TOOTH & NAIL	613	+55
n	7	19	SUPERCHIC(K) HOLD INPOP	604	-84
2	13	14	MERCYME YOU REIGN INO	564	+26
B	12	10	NEVERTHELESS SLEEPING IN FLICKER/PLG	55 <b>5</b>	+15
14	15	7	NEEDTOBREATHE STREETS OF GOLD ATLANTIC/WORD-CURB	538	+15
15	14	22	SWITCHFOOT THIS IS HOME WALDEN MEDIA/WALT DISNEY/SPARROW/EMI (MG	478	-59
16	17	14	CHRIS TOMLIN JESUS MESSIAH SIXSTEP5/SPARRDW/EMICMG	472	+1
17	19	7	FIREFLIGHT BRAND NEW DAY FLICKER/PLG	429	+9
18	20	9	RELIENT K I JUST WANT YOU TO KNOW COTEE	421	+24
19	18	n	JAYMES REUNION FINE BEC/TOOTH & NAIL	404	-57
20	22	6	TENTH AVENUE NORTH BY YOUR SIDE REUNION/PLG	399	+25
21	21	5	GROUP 1 CREW KEYS TO THE KINGDOM FERVENT/WDRD-CURB	382	+2
22	23	7	STELLAR KART INNOCENT WORD-CURB	375	+19
23	16	14	AFTERS WE ARE THE SOUND COLUMBIA/IND	357	-130
24	24	13	REMEDY DRIVE DAYLIGHT WORD-CURB	348	-7
25	25	19	KRYSTAL MEYERS SHINE ESSENTIAL/PLG	338	-14
26	26	2	THIRD DAY RUN TO YOU ESSENTIAL/PLG	322	+29
27	28	3	JON MCLAUGHLIN BEATING MY HEART ISLAND/IDJMG	302	+46
28	25	3	DECEMBERADIO BELIEVER SLANTED/SPRING HILL	289	+43
25	N	W	BUILDING 429 END OF ME INO	241	+22
3C	27	3	RUN KID RUN FREEDOM TOOTH & NAIL	241	-36

LAST WEEK	WEEKS ON CHART	CHRISTIAN ROCK ARTIST TITLE IMPRINT / PROMOTION LABEL	PL/ TW	4YS +/-
4	12	P.O.D. SHINE WITH ME COLUMBIA/INO	301	+33
2	14	DECYFER DOWN CRASH INO	279	+2
7	10	ALMOST. STOP IT TOOTH & NAIL	274	+17
9	7	PILLAR TURN IT UP ESSENTIAL/PLG	272	+30
1	14	THIS BEAUTIFUL REPUBLIC NO TURNING BACK FOREFRONT/EMI CMG	260	-44
5	11	PHILMONT ICAN'T STAND TO FALL FOREFRONT/EM/CMG	259	-8
8	13	FAMILY FORCE S FEVER TOOTH & NAIL	257	+1
6	15	RELIENT K THE SCENE AND THE HERD GOTEE	256	-6
B	6	RUN KID RUN SURE SHOT TOOTH & NAIL	250	+39
3	14	SKILLET WHISPERS IN THE DARK ARDENT/SRE/INO	248	-22
n	8	ABANDON PROVIDENCE FOREFRONT/EMI CMG	233	+11
12	11	WAVORLY FORGIVE AND FORGET FLICKER/PLG	220	+3
14	6	EMERY TEN TALENTS TOOTH & NAIL	215	+5
15	5.	DEAS VAIL UNDERCOVER BRAVE NEW WORLD	202	-6
16	11	DIZMAS THIS IS A WARNING CREDENTIAL/EMI CMG	189	-10
19	4	FIREFLIGHT YOU GAVE ME A PROMISE FLICKER/PLG	184	+9
17	13	NEVERTHELESS SL EEPING IN FLICKER/PLG	182	-n
21	4	EVER STAYS REO SAY WHAT YOU WILL VSR	169	0
18	5	UNDEROATH TOO BRIGHT TO SEE TOO LOUD TO HEAR TOOTH & NAIL	168	-13
23	3	BECOMING YOUR LOVE TOOTH & NAIL	163	+5
10	16	HAWK NELSON YOU HAVE WHAT I NEED BEC/TOOTH & NAIL	157	-75
22	5	KRYSTAL MEYERS BEAUTIFUL TONICHT ESSENTIAL/PLC	156	-6
20	15	CHILDREN 18:3 ALL MY BALLOONS TOOTH & NAIL	145	-29
27	3	JONEZETTA WIDE AWAKE TOOTH & NAIL	138	+24
NE	W	<b>DISCIPLE</b> 3-2-1 IND	135	+34
26	9	PROJECT 86 PUT YOUR LIPS TO THE TV TOOTH & NAIL	135	0
25	4	THOUSAND FOOT KRUTCH FAVORITE DISEASE TOOTH & NAIL	130	-7
NE	W	HOUSE OF HEROES LOSE CONTROL MONO VS STEREO/COTEE	129	+32
30	2	WEDDING RETURN BRAVE NEW WORLD	129	+26
24	19	CAPITAL LIGHTS OUT OF CONTROL TOOTH & NAIL	119	-25

# FOR WEEK ENDING OCTOBER 12, 2008 3 4 5 6 7 8 9 10

VEEK	1				SOF
IL TEN	WEEKS	ARTIST TITLE	IMPRINT / PROMOTION LABEL	PLAYS TW +/-	
1	17	CHRIS TOMLIN JESUS MESSIAH	SIXSTEPS/SPARROW/EMICMG	389	+8
2	8	STEVEN CURTIS CHAPMAN YOURS	SPARROW/EMI CMG	336	+29
3	7	MICHAEL W. SMITH A NEW HALLELUJAH	REUNION/PLG	305	+6
6	7	MARK ROACH THE LEAST I CAN DO	MYRRH/WORD-CURB	301	+27
5	14	MOLLYE REES & JAMIE SLOCUM DIFFERENT	HOLLOW OAK	274	-2
8	11	BART MILLARD I STAND AMAZED	INO	269	+25
4	12	BRETT RUSH WHEN I'M ALONE WITH YOU	CREATIVE SOUL	255	-31
11	4	MEREDITH ANDREWS YOU INVITE MEIN	WORD-CURB	249	+20
1Ć	7	33MILES ONE LIFE TO LOVE	INO	244	+9
te	13	ASHMONT HILL SONG OF GLDRY	MOIXA	232	+17

### AC/INSPIRATIONAL

TW

NONAL						
LW	wks	ARTIST TITLE	IMPRINT / PROMOTION LABEL	PLAYS TW +/-		
7	20	MERCYME YOU REIGN	IND	227	-44	
15	4	WAYBURN DEAN I NEED A SAVIOR	WAYJADE	213	+26	
13	5	JADON LAVIK WONDROUS LOVE	BEC/TOOTH & NAIL	211	0	
17	3	JEREMY CAMP THERE WILL BE A DAY	BEC/TOOTH & NAIL	207	+34	
14	7	SHANNON WEXELBERG HAIL TO THE KING	DISCOVERY HOUSE	204	+4	
9	19	BIG DADDY WEAVE WHAT LIFE WOULD BE LIKE	FERVENT/WORD-CURB	203	-37	
20	3	ADDISON ROAD HOPE NOW	INO	163	+34	
16	11	RICHIE MCDONALD ITURN TO YOU	LUCID	159	-19	
18	9	CECE WINANS THE TEST OF TIME	PURESPRINGS GOSPEL	145	-27	
NEW JAMIE SLOCUM DEPENDENCE		CURB	132	+41		

KLYT/Albuquerque, NM O √I: Johann "Yo" Snyder MD: Jo€y Belville

WCVK Bowling Green, KY Ovi: Ken Burns

PD: Susan Woodard W VOF Bridgeport, CT PO/ME: Bob Felberg

WCWP/Brookville, NY P D: Peter Bellotti MD: Reena Temburni

WUFM/Columbus, OH\* CIM: M chael Buckingham PD/MEI: Nikki Cantu

KVRK/Dallas, TX\* PD: Chris Goodwin MD: Drue Mitchell

WSNL/Flint, MI MD: Brian Goodman

WORQ/Green Bay, WI\* OM/PD: Jim Raider

WBFJ/Greensboro, NC\* OM: Dana Evans PD/MD: Wally Decker APD: Darren Stevens

WJTL/Lancaster, PA\* PD: John Shirk MD: Phil Smith

**CHRISTIAN ROCK REPORTERS** KIBZ/Lincoln, NE

PD/MD: Ron Drury WDML/Marion, IL

COMDS DIGITAL DOWNLOADS

MD: Tom Schroeder WMKL/Miami, FL

PD: Rob Robbins MD: Kelly Downing

Effect Radio/Network PD/MD: Brian Harman APD: Amanda Harman

WJLZ/Norfolk, VA\* OM/PD: Anne Verebely APD: Troy Alan WITR/Rochester, NY PD/MD: Samme Palermo APD: Will "The Tuna" Benson

WPR J/Saginaw, MI OM/FD: Aaron Dicer MD: Josh Thompson

WJIS/Sarasota, FL OM: Kris Byerly PD: Michelle Tellone MD: Elisha Skorski

Firexcape/Satellite

PD/ND: Joe Hayes

Sirius Spirit 66/Satellite\* PD: Al Skop

The Sound Of Light/Satellite PD: Bill Scott MD: Jack Eason

Whip Of Cords/Satellite OM/PD: Matt Rhodes

WHRZ/Spartanburg, SC OM: Michele Brady PD: Britt Dillard APD: Matthew Bishop MD: Cale Nelson

KCLC/St. Louis, MO MD: Dave Merkel

100

WBVM/Tampa, FL\* OM: Chris Sampsor PD/MD: Olivia Paff

WYSZ/Toledo, OH PD/MD: Jeff Howe

\* Monitored Reporters

34 24/7 NEWS ONLINE @ www.RadioandRecords.com

NIELSEN BRÖADCAST DATA SYSTEMS BDSCertified Christian Spin Awards September 2008 Recipients:

+100,000 SPINS

Strong Tower/ Kacless /BEC/Tooth & Nail

### ♦ 50,000 SPINS

Bless The Broken Road, Selah W/Melodie Crittenden /Carb Come, Now Is The Time To Worship/ Phillips, Craig & Dean /Sparrow/EMI CMG I Need You/ Jars Of Clay /Essential/PLG

### +40,000 SPINS

Call My Name/ Third Day /Essential/PLG Healing Rain/ M chael W. Smith /Reunion/PLG In Better Hands/ Flatelie Grant /Curb Love The Lord/ L acoin Trewster /Integrity Washed By The Water, "Sedtobreathe /Atlantic You/ Britt Nicole ,Sparrew/EMI CMG

### • 30,000 SPINS

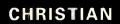
Cinderella/ Steven Cartis Chapman /Sparrow/EMI CMG Every Moment/ Jcy Williams /Reunion/PLG God So Loved/ Jabi Velasquez /Myrrh In My Arms/ Plumb /Curb Meant To Live/ Switchfoot /Columbia Mercy Came Running/ Fhillips, Craig & Dean /EMD Sweetly Broken, Jereng Riddle /Vineyard When God Made You' NewSong W/Natalie Grant /Reunion/PLG Your Grace Is Enough/ Matt Maher /Essential/PLG

### + 20,000 SPINS

All You Got/ Tait /Forefront/EMI CMG Give Me Your Ey >>> Bra=don Heath /Reunion/PLG Jesus Messiah/ Chris Tomlin /sixsteps/Sparrow/EMI CMG Mighty To Save/ Laura Story /INO My Hope/ David Crowder Band /sixsteps/Sparrow/EMI CMG Never Going Back To OE/ Afters /INO Rebirthing/ Skillet /Ardent/Atlantic Simple Things/ Amy Grant /Word-Curb/Interscope Something To Say/ Matthew West /Sparrow/EMI CMG We Fall Down/ Kutless /BEC/Tooth & Nail You Reign/ MercaMe /IMO

### 10,000 SPINS

Can't Get Away/Fush Of Fools /Midas Escalates/ Falling Up /BEC/Tooth & Nail Here I Am/ Downhere /Centricity Lose My Soul/ totryMac Feat. Kirk Franklin & Mandisa /Forefront/EMI CMG Nothing But The Bloed/ Swift /Rocketown Paperthin Hymr/ Anberlin /Tooth & Nail Shadowfeet/ Brcoke Freser /Wood And Bone Sound Of Your Name," Above The Golden State /Sparrow/EMI CMG Things Left Unsaid/ Disciple /SRE/INO Those Nights/ Skillet /Accent/SRE/INO Those Nights/ Skillet /Accent/SRE/INO Today Is The Day/ Linco n Brewster /Integrity What If I Stumble\*/ DC Talk /Forefront/EMI CMG ANNOUNCING THE BDSCERTIFIED SPON SPON SPON SEPTEMBER 2008



nielsen BDS www.bcsonline.com

# R&R CHRISTIAN

### **CHRISTIAN AC REPORTERS**

KGNZ/Abilene, TX PD/MD: Gary Hill

WMIT/Asheville, NC\* OM/PD: Tom Greene MD: Matt Stockman

WFSH/Atlanta, GA\* PD: Mike Blakemore MD: Mike Stoudt

WVFJ/Atlanta, GA\* OM/PD: Don Schaeffer APD: Steve Williams

WAFJ/Augusta, GA\* PD/MD: Steve Swanson KPEZ/Austin, TX\* OM: Mac Daniels

PD: Gary Walsh APD/MD: Steve Etheridge WRBS/Baltimore, MD\* PD: David Paul

MD: Chris Scotland WDJC/Birmingham, AL\* APD/MD: Ronnie Bruce

APU/MU: Ronnie Bruce **KTSY/Boise, ID\*** OM: Chris Gilbreth

PD: Jerry Woods APD/MD: Travis Culver WCVK/Bowling Green, KY

OM: Ken Burns PD: Susan Woodard WAYR/Brunswick, GA

PD/MD: Bart Wagner

OM: Gary Morland PD: Dwayne Harrison WBDX/Chattanooga, TN\*

OM/PD: Jason McKay MD: Justin Wade

WAKW/Cincinnati, OH\* PD: Kurt Wallace APD: Rob Lewis MD: Daryl Pierce

WFHM/Cleveland, OH\* PD: Len Howser MD: Gina Hart

KGTS/College Place, WA PD/MD: Ernest Beck

KBIQ/Colorado Springs, CO\* PD: Bret Stevens MD: Jack Hamilton

KCVO/Columbia, MO OM/PD: Jim McDermott

WMHK/Columbia, SC\* PD: Steve Sunshine

WCVO/Columbus, OH\* PD: Todd Stach APD/MD: Mike Russell

KBNJ/Corpus Christi, TX\* PD: Joe Fahl

KLTY/Dallas, TX\* PD: Chuck Finney APD/MD: Michael Prendergast

KNWI/Des Moines, IA PD/MD: Dave St. John

WMUZ/Detroit, MI\* PD: Julia Belcher

WWIB/Eau Claire, WI OM: Paul Anthony PD/MD: Greg Steward

WCTL/Erie, PA OM: Ronald Raymond PD/MD: Adam Frase

KHPE/Eugene, OR MD: Paul Hernandez KYTT/Eugene, OR

OM: Dave DeAndrea PD/MD: Rick Stevens

KLRC/Fayetteville, AR PD/MD: Mark Michaels WCLN/Fayetteville, NC

OM/PD: Dan DeBrule APD: Syndi Long MD: Steve Turley KGCB/Flagstaff, AZ OM: Daniel White PD/MD: Mike Medlin WPER/Fredericksburg, VA

PD: Frankie Morea KZKZ/Ft. Smith, AR

OM/PD: Dave Burdue
WLAB/Ft. Wayne, IN\*
PD: Don Buettner

MD: Melissa Montana WCSG/Grand Rapids, MI\* PD: Chris Lemke

WJQK/Grand Rapids, MI\* OM: Troy West PD/MD: Gary Thompson

WBFJ/Greensboro, NC\* OM: Dana Evans PD/MD: Wally Decker

APD: Darren Stevens WLFJ/Greenville, SC\*

PD/MD: Rob Dempsey APD: Gary Miller

KAIM/Honolulu, HI\* OM: Jack Waters PD/MD: Mike Gravatt

KSBJ/Houston, TX\* PD: Jon Hull MD: Jim Beeler

WCRJ/Jacksonville, FL\* PD: Chris Wayne MD: Theresa Ross

WCQR/Johnson City, TN\* APD/MD: Brian Sumner KOBC/Joplin, MO OM/PD: Lisa Davis

OM/PD: Lisa Davis KLJC/Kansas City, MO\* PD/MD: Michael Grimm

WJTL/Lancaster, PA\* PD: John Shirk

MD: Phil Smith WLGH/Lansing, MI

PD: Jenn Czelada KSOS/Las Vegas, NV\*

PD: Scott Herrold KKSP/Little Rock, AR\* PD: Don Burns

KFSH/Los Angeles, CA\* PD: Chuck Tyler APD: Bob Shaw MD: Lara Scott

WJIE/Louisville, KY\* PD: Jim Galipeau APD/MD: Chris Crain

KSWP/Lufkin, TX OM/PD: Al Ross

APD/MD: Michelle Ross KVMV/McAllen, TX\*

PD: James Gamblin APD/MD: Bob Malone

PD/MD: Michael Luskey WAWZ/Middlesex, NJ\* OM: Scott Taylor PD: Johnny Stone APD/MD: Keith Stevens

APD/MD: Keith Stevens WFZH/Milwaukee, WI\* PD: Danny Clayton MD: Rick Hail

KTIS/Minneapolis, MN\* PD: Jason Sharp

KBMQ/Monroe, LA PD/MD: Phillip Brooks WFFH/Nashville, TN\*

PD/MD: Vance Dillard Family Life Ministries/Network

PD: Cecil Van Houten APD: Kevin VanBuren MD: Bruce Barrows

New Life Media/Network PD/MD: Joe Buchanan WBSN/New Orleans, LA\* OM: Julie Headrick PD: Tom Krimsier MD: Libby Krimsier KGBI/Omaha, NE\* PD: Melody Miller MD: Jeff Devereaux WPOZ/Orlando, FL\* OM/PD: Dean O'Neal APD: Jeff Cruz

WMSJ/Portland, ME\* OM/PD: Paula K. MD: Kenny Robinson KFIS/Portland, OR\* OM/PD: Dave Arthur

KSLT/Rapid City, SD PD/MD: Dave Masters KSGN/Riverside, CA\*

MD: Kat Taylor

PD: Bryan O'Neal MD: Brandi Lanai WPAR/Roanoke, VA\*

ÓM/MD: Jackie Howard WQFL/Rockford, IL PD/MD: Johnny V.

KKFS/Sacramento, CA\* PD/MD: Max Miller

Sirius Spirit 66/Satellite\* PD: Al Skop

XM The Message/Satellite\* OM: Jon Zellner PD: Mike Abrams MD: Jim Epperlein

KCMS/Seattle, WA\* PD: Scott Huntley MD: Sarah Taylor

WFRN/South Bend, IN PD: Jim Carter MD: Doug Moore

WHPZ/South Bend, IN PD: Gary Hegland MD: Jay Michaels

KWND/Springfield, MO\* PD/MD: Jeremy Morris KKJM/St. Cloud, MN

OM/PD: Diana Madsen MD: Dawn Madsen KHZR/St. Louis, MO\*

OM: Sandi Brown PD/MD: Greg Cassidy WLPJ/Tampa, FL\*

PD: Carmen Brown APD: Dave Cruse MD: Jeff MacFarlane

OM: Steve Hunter PD: Chris Kelly

KXOJ/Tulsa, OK\* PD: Bob Thornton APD: Dave Gordon

WAJS/Tupelo, MS OM: Marvin Sanders PD: Rick Robertson MD: John Riley

KVNE/Tyler, TX PD: Mike Harper MD: Jennifer Winborn

WGTS/Washington, DC\* PD: Becky Wilson Alignay MD: Rob Conway

KNWS/Waterloo, IA PD: Dan Raymond WGNV/Wausau, WI

OM: Karen Benke PD: Mark Bystrom MD: Todd Christopher

WGRC/Williamsport, PA OM: Don Casteline PD/MD: Larry Weidman WXHL/Wilmington, DE

OM: Dan Edwards PD/MD: Dave Kirby APD: Sal April

\* Monitored Reporters



N - THIS WEEK

16 17

18 19 20

21 22

27

28

29 30 ▶ WITH 181 SPINS AT 11 REPORTING STATIONS, TEXAS NATIVE JOSH WILSON OPENS AT NO. 30 WITH "SAVIOR, PLEASE," THE SECOND SINGLE FROM HIS ALBUM "TRYING TO FIT THE OCEAN IN A CUP." WILSON IS CURRENTLY ON TOUR, WITH DATES BOOKED THROUGH MID-JULY 2009.

COMDS DIGITAL DOWNLOADS AVAILABLE AT DMDS.COM

	ST WEEK	EKS CHART				AYS			
	3	ME		IMPRINT / PROMOTION LABEL	TW	+/-			
	1	18	CHRIS TOMLIN JESUS MESSIAH	SIXSTEPS/SPARROW/EMI CMG	1005	+17			
	2	18	BRANDON HEATH GIVE ME YOUR EYES	REUNION/PLG	949	-18			
	4	21	BIG DADDY WEAVE WHAT LIFE WOULD BE LIKE	FERVENT/WORD-CURB	877	-9			
	3	20	MERCYME YOU REIGN	INO	854	-41			
	6	18	TOBYMAC FEAT. KIRK FRANKLIN & MANDISA LOSE MY SOUL	FOREFRONT/EMI CMG	751	+51			
	5	15	DOWNHERE HERE I AM	CENTRICITY	685	+7			
	7	15	LINCOLN BREWSTER TODAY IS THE DAY	INTEGRITY	660	-30			
	10	9	STEVEN CURTIS CHAPMAN YOURS	STEVEN CURTIS CHAPMAN YOURS SPARROW/EMICMG					
	9	12	33MILES ONE LIFE TO LOVE	INŬ					
	13	6	JEREMY CAMP THERE WILL BE A DAY	BEC/TOOTH & NAIL	601	+110			
	n	12	CASTING CROWNS SLOW FADE	BEACH STREET/REUNION/PLG	597	+13			
	8	22	FRANCESCA BATTISTELLI I'M LETTING GO	FERVENT/WORD-CURB	526	-69			
	16	8	MICHAEL W. SMITH A NEW HALLELUJAH	REUNION/PLG	478	+52			
ſ	17	7	TENTH AVENUE NORTH BY YOUR SIDE	REUNION/PLG	465	+40			
	15	10	NEEDTOBREATHE STREETS OF GOLD	ATLANTIC/WORD-CURB	462	+25			
	12	14	ABOVE THE GOLDEN STATE SOUND OF YOUR NAME	SPARROW/EMI CMG	461	-27			
	19	n	ADDISON ROAD HOPE NOW	INO	425	+48			
	18	12	BROOKE FRASER SHADOWFEET	WOOD AND BONE	392	-3			
	21	10	RUSH OF FOOLS WONDER OF THE WORLD	MIDAS	358	+31			
	22	3	THIRD DAY REVELATION	ESSENTIAL/PLG	335	+56			
	20	6	JIMMY NEEDHAM HURRICANE	INPOP	322	-7			
	25	4	BUILDING 429 END OF ME	INO	308	+59			
	24	8	AYIESHA WOOOS LOVE LIKE THIS	GOTEE	249	-3			
	30	2	MEREDITH ANDREWS YOU INVITE ME IN	WORD-CURB	240	+54			
	26	7	BEBO NORMAN BRITNEY	BEC/TODTH & NAIL	236	-1			
	29	2	AARON SHUST CREATE AGAIN	BRASH	233	+29			
	27	16	KUTLE5S COMPLETE	BEC/TOOTH & NAIL	227	-8			
	23	13	MICHAEL ENGLISH FEELS LIKE REDEMPTION	CURB	220	-35			
	28	16	SANCTUS REAL WHATEVER YOU'RE DOING (SOMETHING HEAVENLY)	SPARROW/EMI CMG	205	-11			
	NE	W	JOSH WILSON SAVIOR, PLEASE	SPARROW/EMI CMG	181	+26			



### CHRISTIAN AC MUSIC RESEARCH

TroyResearch						
ARTIST TITLE IMPRINT / PROMO	TION LABEL	FAM%	W 25-54	W 25-34	W 35-44	W 45-54
BRANDON HEATH GIVE ME YOUR EYES	REUNION/PLG	92%	4.24	4.30	4.22	4.21
BIC DADDY WEAVE WHAT LIFE WOULD BE LIKE FERVEN	T/WORD-CURB	86%	4.18	4.25	4.09	4.19
TOBYMAC FEAT. KIRK FRANKLIN & MANDISA LOSE MY SOUL FOREF	RONT/EMI CMG	92%	4.17	4.09	4.26	4.16
NATALIE GRANT I WILL NOT BE MOVED	CURB	99%	4.16	4.06	4.25	4.17
CASTING CROWNS EAST TO WEST BEACH STREET	REUNION/PLG	100%	4.15	4.12	4.14	4.19
LAURA STORY MICHTY TO SAVE	INO	97%	4.14	4.19	4.13	4.11
CASTING CROWNS SLOW FADE BEACH STREET	REUNION/PLG	93%	4.12	4.04	4.23	4.09
CHRIS SUGH EMPTY ME	BRASH	94%	4.08	3.92	4.11	4.22
MERCYME GOD WITH US	INO	97%	4.08	3.93	4.18	4.11
CHRIS TOMLIN JESUS MESSIAH SIXSTEPS/SPA	ROW/EMI CMG	96%	4.06	3.94	4.04	4.19
NEEDTOBREATHE WASHED BY THE WATER ATLANT	C/WORD-CURB	100%	4.05	<mark>4.1</mark> 8	3.94	4.03
THIRD DAY CALL MY NAME	SSENTIAL/PLG	99%	4.04	3.97	4.10	4.05
MERCYME YOU REIGN	INO	99%	4.04	3.91	4.02	4.17
JEREMY CAMP THERE WILL BE A DAY BEC	TOOTH & NAIL	79%	3.95	4.03	3.89	3.92
33 MILES ONE LIFE TO LOVE	INO	82%	3.94	3.90	4.00	3.93
ROBBIE SEAY BAND SONG OF HOPE SPA	ROW/EMICMG	93%	3.93	3.94	3.90	3.95
DOWNHERE HERE I AM	CENTRICITY	71%	3.91	3.89	3.90	3.96
STEVEN CURTIS CHAPMAN YOURS SPAN	ROW/EMI CMG	88%	3.90	3.89	3.86	3.95
BROOKE FRASER SHADOWFEET W	DOD AND BONE	83%	3.79	3.88	3.74	3.76
ADDISON ROAD HOPE NOW	INO	60%	3.74	3.75	3.86	3.61

Total Sample size is 1796. These are average scores for music in the Christian AC format, based on data from surveys conducted throughout the US, using TroyResearch Online Music Tracking. Online panelists score each song on a 1-5 scale where 1 = strongly dislike and 5 = strongly like. TroyResearch is a registered tracemark of RadioResearch.Com. To inquire about Online Music Tracking with TroyResearch, call Jonathan Little at 740-549-9700, x61 or email jlittle@troyresearch.com.

FOR WEEK ENDING OCTOBER 12, 2008

FOR WEEK

www.americanradiohistory.com

KY\* ain X .

# R&R COUNTRY



Charlie Cook's recipe for KKGO/Los Angeles

# **Stirring The Pot In L.A.**

# R.J. Curtis RCurtis@RadioandRecords.com

harlie Cook got off to a fast start in 2008. In what seemed like mere hours after the new year began, he rejoined McVay Media as its VP of country. And within seven days Cook had reeled in one whopper of a client: Mt. Wilson Broadcasters' KKGO (Go Country 105)/Los Angeles.

"Not bad for my first week," Cook quipped at the time.

Having consulted the station since February, Cook apparently felt right at home with the City of Angels and Mt. Wilson owner Saul Levine. On Oct. 13, Cook officially joined the station as senior manager of programming, a newly created position. This means he will relocate to L.A. from Atlanta, the city he transferred to after joining Cumulus Media in 2006 as its VP of country.

Cook knows L.A. well: He arrived there in 1980 to program KHJ/Los Angeles just as it was flipping to country. After KHJ's short run with the format, Cook crossed the street and programmed the legendary KLAC before consulting stations as part of McVay Media, then settled in as VP/GM of Westwood One's Los Angeles division for nearly a decade. His many years in the business have also included programming stops in Miami and New York.

R&R recently caught up with Cook to talk about his return to station-level radio, expectations for KKGO and the challenges a diverse market like L.A. poses for country radio.

#### On Site = In Focus

After so many years of looking at stations from 30,000 feet in consulting and executive positions, what made Cook so interested in climbing back down to the trenches? "I was excited on a couple of levels," he says. "I appreciate my relationship with [KKGO PD] Tonya [Campos] and I'm looking forward to working more closely with her. I don't know [Mt. Wilson OM] Mike Johnson that well but I'm looking forward to working with him, too." There is also a long relationship with KKGO gen-

eral sales manager Kane Biscaya that goes back to Westwood One, where the two worked together. Additionally, Cook says, "the Levines have been just great to me and appreciative of the adjustments made to Go Country since I started working with the station in February. They were encouraging me to do this."

Cook expresses a fondness for the KKGO staff and says, "I believe I can bring a bit more day-today focus and make the station even better than it is now." Since his relationship with KKGO began, Cook feels his name is attached to the station now. "I want it to do as well as I possibly can and being on-site every day, I feel we can accomplish that."

Asked to outline the station's internal structure, Cook says: "Right now, Tonya is doing so many things, including a midday airshift. I can take a few things off her plate and make the entire station more efficient."

The new position for Cook is the best of both worlds in many ways. Levine has given Cook the OK to consult a handful of stations, although he says his time away from the office will be minimal. "Being on the ground at a station makes me even more valuable as a consultant."

Conversely, being exposed to the format on a global level will be valuable to the challenges of programming in Los Angeles. The market actually has a long history of country radio that dates back to the mid-'60s with KFOX, KBBQ and KGBS —a station that once featured Country DJ Hall of Famer Bob Kingsley. KLAC came along in 1970, followed by KZLA and KHJ, both in 1980. The lone country signal left, KZLA flipped in August 2006, and country radio was silenced for seven months until Mt.Wilson flipped KMZT from classical to country and launched KKGO.

### 'Being on the ground at a station makes me even more valuable as a consultant.'

KKGO:

country:

Demo.

Persons 6+,

Persons 18+,

Persons 12+,

A September

**To Remember** 

ratings data for Los

Cume, AQH Share

1.1 million, 2.5

896.000. 2.6

968,000, 2.5

439,000, 1.7

259,000, 2.6

Source: September Arbitron PPM, KKGO, Mon.-Sun., 6

Persons 25-54.

Women 25-54,

a.m.-midnight

The first PPM currency

Angeles looks good for

—Charlie Cook

Among the challenges the station faces is programming to L.A.'s ethnic melting pot—a city where an estimated 225 languages are spoken. "It's not the market it was when I went to KHJ in 1980," he says. "Between the Hispanic and African-American composition, 50% of the population base is tougher to approach. Their listening habits aren't country, so we have to maximize the

> 50% that is available. But that 50% is being attacked by 75 radio stations."

> Cook says Go Country is sharing cume with some talk stations and contemporary formats. The key, he says, "is making the station as entertaining as possible." As for Hispanics, despite hearing about research the past two years at the Country Radio Seminar indicating that country might capitalize on the rapidly

growing Latin population, Cook says, "I didn't see any real opportunity. If there is one, it's as much marketing as anything. There will be some Hispanic listening but nothing overwhelming." He points out that markets like Miami or even portions of south Texas have not been able to move the needle in this area, saying that generally speaking, country is "a niche format and appeals primarily to white listeners."

# **Back At The Station Level**

There's another reason Cook is excited to be back working at the station level, which can be summed up in three letters: PPM. "We're very happy with the initial cume numbers and happy they're sticking with us for so long. We have a chance to grow in some demos where we haven't done well."The recently released September PPM numbers show KKGO delivering a 2.5 AQH share with persons 6+, ranking 17th in the market. Additionally, KKGO's weekly cume of 1.1 million persons 6+ make it the most listened-to country station in America.

Cook is certainly in a unique situation: L.A. is an enormous market and yet he basically works for a mom-and-pop operation. "To say the least, it's a joy to make your case, get an answer and have the results in executable form the same day or week." Cook has high praise and admiration for Levine, calling him "a great radio guy who's been in L.A. forever and knows all the technical aspects as well as sales and programming."

Not only that, Cook says Levine "loves the format and that's part of the advantage of the station it's not going anywhere."

When Cook arrives at KKGO next month, his first order of business is to work closely with the on-air personalities. "My first attention will be working with [KKGO morning man] Shawn Parr and sharpening the execution of the format." Ref

#### OCTOBER 17, 2008

# COUNTRY nielsen

POWERED BY BDS

# COMOS DIGITAL DOWNLOADS



► UP 2.2 MILLION IN ALIDIENCE, MONTGOMERY GENTRY NOTCHES ITS 14th TOP IC WITH "ROLL WITH ME" (12-10). THE DUO MOST RECENTLY TCPPED THE CHART WITH "BACK WHEN I KNEW IT ALL," WHICH BECAME ITS FOURTH NO. 1 ON THE JULY 4 CHART.

I HIS WEER	LAST WEEK	WEEKS	IN NIELSEN BDS か HITPREDICTOR ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABEL	AUDIENCE (IN MILLIONS) TW +/-	PLAYS TW RANK
1	1	в	KENNY CHESNEY WITH THE WAILERS NO. 1 (2 WKS) EVERYBODY WANTS TO GO TO HEAVEN BLUE CHAIR/BNA	33,233 <sup>th</sup> +0.767	4614 1
2	3	16	TOBY KEITH 位 SHE NEVER CRIED IN FRONT OF ME SHOW DOG NASHVILLE	30.860 +0.873	4424 2
3	4	14	CARRIE UNDERWOOD JUST A DREAM 19/ARISTA/ARISTA NASHVILLE	29.787 +2.083	4248 3
4	2	26	DARIUS RUCKER ココ 位 DDN'T THINK IDDN'T THINK ABOUT IT CAPITOL NASHVILLE	28.688 -2.554	3846 4
5	5	22	KID ROCK	24.104 -2.873	3328 6
6	8	13	TIM MCGRAW 🛱	22.846 +2.861	3451 5
7	9	5	TAYLOR SWIFT	22.542 +2.639	3236 7
8	6	18	BRAD PAISLEY	20.070 -1.595	2644 11
9	n	7	SUGARLAND ALREADY GONE MERCURY	*18.727 +1.902	2594 12
10	12	12	MONTGOMERY GENTRY	18.405 +2.157	2676 10
11	19	77	ZAC BROWN BAND MOST INCREASED AUDIENCE D CHICKEN FRIED LIVE NATION	17.782 +3.295	2686 9
0	13	32	LUKE BRYAN COUNTRY MAN CAPITOL NASHVILLE	<b>17.568</b> +1.408	2843 8
13	16	5	BRAD PAISLEY DUET WITH KEITH URBAN AIRPOWER 1	16.443 +1.432	2229 17
12	18	6	RASCAL FLATTS  there LYRIC STREET	<b>16.350</b> +1.858	2336 15
15	14	26	CHUCK WICKS 🏚	15.598 +0.245	2409 14
16	17	25	BUCKY COVINGTON	15.432 +0.509	2535 13
17	10	20	GEORGE STRAIT	14.813 -4.998	2145 19
18	20	23	CRAIG MORGAN	14.504 +1.006	2310 16
19	21	28	IN COLOR AIRPOWER	13.553 +1.101	2167 18
20	22	19	LOOKIN FOR A GOOD TIME CAPITOL NASHVILLE	13.107 +0.744	2011 20
•	25	21	KELLIE PICKLER         Image: Comparison of the second	10.005 +0.169	1750 21
22	30	13	BILLY CURRINGTON	9.008 +1.629	1533 22
23	27	19	RANDY HOUSER 🏦	8.749 +0.501	1374 25
24	29	22	ASHTON SHEPHERD SOUNDS SO GOOD MCA NASHVILLE	8.654 +1.010	1399 24
25	32	10	BLAKE SHELTON THE GONE WARNER BROS./WRN	.8.290 +1.088	1344 26
26	31	10	TRACE ADKINS CAPITOL NASHVILLE	7.893 +0.553	1452 23
27	33	18	PAT GREEN  transformed by the brain terms by the br	7.525 +0.359	1184 27
28	34	3	ALAN JACKSON MOST ADDED 🕁	7.227 +2.297	1182 28
29	35	4	DIERKS BENTLEY FEEL THAT FIRE CAPITOL NASHVILLE	6.834 +2.330	1060 29
30	38	9	JAKE OWEN 🏠	4.829 +0.864	896 30

THIS WEEK	LAST WEEK	WEEKS ON CHART	ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABEL		IENCE LLIONS) +/-	PLA' TW	YS RANK	
31	36	13	PHIL VASSAR INVESSAL SOUTH	4.826	+0.598	779	32	MOST
32	37	14	LITTLE BIG TOWN FINE LINE CAPITOL NASHVILLE	4.283	+0.208	707	34	AUDIENCE
33	41	14	LEE ANN WOMACK	3.954	+1.020	815	31	(IN MILLIONS) +3.295
34	40	n	KRISTY LEE COOK 15 MINUTES OF SHAME 19/ARISTA NASHVILLE	3.490	+0.299	647	36	ZAC BROWN
35	42	8	JOSH TURNER IS INE MCA NASHVILLE	3.486	+0.700	717	33	BAND 企
36	39	11	BILLY RAY CYRUS SOMEBODY SAID A PRAYER WALT DISNEY/LYRIC STREET	3.039	-0.228	670	35	Chicken Frind
37	43	8	MIRANDA LAMBERT MORE LIKE HER COLUMBIA	2.233	+0.110	367	38	KSON +0.37, WHEL +0.80, WKKT +0.155, WGH +0.756, KKBQ +0.151, WAMZ +0.740,
38	47	2	JACK INGRAM THAT'S A MAN BIG MACHINE	1.850	+0.441	254	43	WQYK +0.135, WYRK +0.140, WQYK +0.135, WYRK +0.140, WWYZ +0.108, WDAF +0.101
39	46	6	ELI YOUNG BAND ALWAYS THE LOVE SONGS REPUBLIC/UNIVERSAL SOUTH	1.731	+0.206	232	45	+2.861
40	N	EW	BROOKS & DUNN COWGIRLS DON'T CRY ARISTA NASHVILLE	1.608	+1.351	340	39	TIM MCGRAW
41	48	7	JOSH GRACIN the UNBELIEVABLE (ANN MARIE)	1.590	+0.229	406	37	岱. Let it Go (Curb)
42	45	10	JUSTIN MOORE BACK THAT THING UP VALORY	1.402	-0.159	334	40	WQYK +0.318, KMPS +0.297 KMLE +0.203, WYRK +0.178 WYCD +0.142, KSC5 +0.137,
43	52	5	JOEY & RORY CHEATER, CHEATER VANGUARD/SUGAR HILL/NINE NORTH	1.260	+0.338	170	49	WSOC +0.107, WMIL +0.093, WPCV +0.087, WOCK +0.080
44	49	12	RANDY OWEN LIKE I NEVER BROKE HER HEART BROKEN BOW	1.259	-0.031	301	41	+2.639
45	N	EW	GARY ALLAN SHE'S SO CALIFORNIA MCA NASHVILLE	1.045	+0.626	210	47	
46	50	20	JESSICA SIMPSON COME ON OVER EPIC/COLUMBIA	0.998	-0.130	84	59	Love Story
47	51	4	DARRYL WORLEY TEQUILA ON ICE STROUDAVARIOUS	0.892	-0.124	258	42	(Big Machine) KTEX +0.202, WSOC +0.381, WKHX +0.170, WCH +0.167,
48	55	2	JESSICA SIMPSON	0.811	+0.122	150	52	WYCD +0,144, KMP5 +0,157, KYCO +0,115, WCTC +0,109,
49	53	5	REMEMBER THAT EPIC/COLUMBIA WHITNEY DUNCAN WHEN I SAID I WOULD WARNER BRDS / WRN	0.796	+0.096	238	44	+2.330
50	44	18	JAMES OTTO	0.771	-0.898	146	53	DIERKS
51	N	EW	JULIANNE HOUGH	0.742	+0.369	- 225	46	BENTLEY ☆
52	N	EW	MY HALLELUJAH SONG MERCURY JIMMY WAYNE	0.703	+0.240	166	51	Feel That Fire (Capitol Nashville)
53	57	2	I WILL VALORY JOHN MICHAEL MONTGOMERY	0.659	+0.071	167	50	WGAR +0.241, KILT +0.170, KMLE +0.169, KKBQ +0.150, WCTK +0.136, WXTU +0.097
54		EW	FOREVER STRINGTOWN THE LOST TRAILERS	0.613	+0.190	88	57	WAMZ +0.086, KFR5 +0.077 KCYE +0.070, KWJJ +0.069
55	56	12	HOW 'BOUT YOU DON'T BNA	0.598	-0.024	178	48	+2,297
56	1.5	EW	MY KINO DF BEAUTIFUL OECCA KENNY CHESNEY	0.481	+0.472	46	-	ALAN JACKSON
57		EW	TEN WITH A TWO BLUE CHAIR/BNA	0.473	+0.016	101	56	<b>\$</b>
58		EW	SOMEBODY NEEDS A HUG COLUMBIA RANDY ROGERS BAND	0.431	+0.069	72		Country Boy (Arista Nashville) KKCO +0.468, KMP5 +0.211,
59	M	EW	IN MY ARMS INSTEAD MERCURY SARA EVANS	0.415	+0.063	80	60	WKHX +0.209, WUBL +0.155 WFMS +0.152, WKI:T +0.121,
60		NTRY	LOW ARISTA NASHVILLE/RCA	0.382	+0.065	44		KFKF +0.115, WGH +0.109, WYRK +0.101, WYCD +0.100
	lotest top	-	GOT A LITTLE CRAZY BNA	-				

#### NEW AND ACTIVE

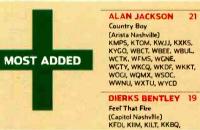
TOTAL STATIONS

ARTIST TITLE / LABEL	AUDIENCE / GAIN	ARTIST TITLE / L
MELISSA		MATT
LAWSON	0.319/0.058	STILLW
What If It All G	oes Right	Shine
(Warner Bros./V	VRN)	(Still 7/Sp
TOTAL STATION	5:	TOTAL ST
DARIUS		KENNY
THE REAL PROPERTY AND INCOMENTAL OPENING STATEMENTS		

RUCKER 0.313/0.274 It Won't Be Like This For Long (Capitol Nashville) TOTAL STATIONS: 4

ARTIST TITLE / LABEL	AUDIENCE / GAIN	ARTIST TITLE /
MATT		KENN
STILLWELL	0.301/0.090	WITH
Shine		NELSO
(Still 7/Spinville)		That Lt
TOTAL STATIONS:	13	Around
		(Blue Cl
KENNY CHES	NEY	TOTAL
WITH DAVE		
MATTHEWS	0.279/0.279	DEAN
I'm Alive	012/ 3/ 012/ 3	Brother
(Blue Chair/BNA)		(Broken

V E		
GAIN	ARTIST TITLE / LABEL AUDIENCE / GAIN	
90	KENNY CHESNEY WITH WILLIE	
	NELSON 0.269/0.269 That Lucky Old Sun (Just Rolls	
13	Around Heaven All Day) (Blue Chair/BNA)	
	TOTAL STATIONS: 40	
279	DEAN BRODY 0.265/0.164 Brothers	
30	(Broken Bow) TOTAL STATIONS: 12	



FOR WEEK ENDING OCTOBER 12, 2008

Country Boy (Arista Nashville) KMPS, KTOM, KWJJ, KXKS, KYGO, WBCT, WBEE, WBUL, WCTK, WFMS, WGNE, WGTY, WKCQ, WKDF, WKKT, WOGI, WQMX, WSOC, WWNU, WXTU, WYCD

DIERKS BENTLEY 19 Feel That Fire

KKGO, KSKS, KXKT, WAMZ. WBEE, WCTO, WGNE, WKDF, WKKT, WKSJ, WMAD, WPCV, WSLC, WUSJ, WWNU GARY ALLAN She's So California KER KCYE, KEY, KMDL, KRTY, WCTK, WCTO, WDAF, WSNA, WGTY, WIVK, WKSF, WQHK, WRNS, WYRK JIMMY WAYNE 18

# JIMMY WAYNE 18 I Will (Valory) KATC, KATM, KBWF, KNTY, KSOP, KUZZ, KWJJ, WIOY, WIRK, WIYX, WKCQ, WKD, WOKQ, WQHK, WSOC, WXBM, WXTU, WYRK JACK INGRAM That's A Man

ECCEND: See legend to charts in charts section for rules and symbol explanations. 113 country and 28 Canada country stations are electronically monitored by Nielsen Broadcast Data Systems 24 mours a day, 7 days a week. Indicator chart comprised of 113 reporters. © 2008 Nielsen Business Media, Inc. All rights reserved.

(Big Machine) KBEQ, KIZN, KKNG, KSOP, WGGY, WGNE, WGTY, WIOV,

WIVK, WKCQ, WQBE, WWGR, WXBQ

13

15

BROOKS & DUNN 13 Cowgirls Don't Cry (Arista Nashvilk) KASE, KBEQ, KKNG, KSCS, WAMZ, WCTD, WITL, WIVK, WOKQ, WPAW, WUBL, WWNU, WXCY



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# R&R COUNTRY

# **COUNTRY MONITORED REPORTERS**

KWNR/Las Vegas, NV MD: Bill Lubitz

WBUL/Lexington, KY PD: Mark Grantin

KSSN/Little Rock, AR

WQMX/Akron, OH PD: Sue Wilson APD/MD: Ken Stee

WGNA/Albany, NY OM/PD: Tom Jacobse

KBQI/Albuquerque, NM OM/PD: Bill May MD: Bev Rainey

KRST/Albuquerque, NM OM/PD: Eddie Haskell MD: Paul Bailey

WCTO/Allentown, PA OM/PD: Shelly Easton APD/MD: Jerry Padden

WKSF/Asheville, NC OM/PD: Jeff Davis MD: Brian Hatfield

WKHX/Atlanta, GA OM/PD: Mark Richard MD: Mike Macho

WUBL/Atlanta, GA APD/MD: Lance Houston

WKXC/Augusta, GA PD: 1 Gentry MD: Chris O'Kelley

KASE/Austin, TX OM/PD: Mac Daniels APD/MD: Bob Pickett

KUZZ/Bakersfield, CA D: Evan Bridwe

WYPY/Baton Rouge, LA PD/MD: Dave Dunaway

KIZN/Boise, ID n mers APD: Steve Shannon MD: Spencer Burke

WKLB/Boston, NA PD: Mike Brophey APD/MD: Ginny Rogers

WYRK/Buffalo, NY WEZL/Charleston, SC OM: Steve Burke

OM: Steve BL PD: Bill West WQBE/Charleston, WV OM: Jeff White PD: Ed Roberts MD: Bill Hagy

WKKT/Charlottes NC OM/PD: Bruce Locan APD/MD: Ryan Dokke

WSOC/Charlotte, NC APD/MD: Rick McCracken

WUSY/Chattanooga, TN PD: Jay Cruze MD: Bill Poindexter

WUSN/Chicago, IL MD: Marci Braun

WUBE/Cincinnati, OH OM: Patti Marshall PD: Travis Moon APD: Kathy O'Connor MD: Duke Hamilton

WGAR/Cleveland, OH OM: Keith Abrams PD: Brian Jennings APD/MD: Chuck Collier

KATC/Colorado Springs, CO OM: Bobby Irwin PD: Jim West MD: Wingnut

WWNU/Columbia, SC PD: Eric Chaney MD: Tyler On The Radio

WCOL/Columbus, OH APD/MD: Dan E. Zuko

KSCS/Dallas, TX APD/MD: Chris Hulf

KYGO/Denver, CO PD: Joel Burke MD: Garrett Doll

KJJY/Des Moines, IA PD: Andy Elliott MD: Eddie Hatfield

KSKS/Fresno, CA

PD/MD: Justin T APD: Steve Hart

WWGR/Ft. Myers, FL

WQHK/Ft. Wayne, IN OM/PD: Rob Kelley

WOGK/Gainesville, FL

WPAW/Greensboro, NC

PD: Randall Bliss APD: Clay J.D. Walker

WRNS/Greenville, NC PD/MD: Wayne Carlyle

WRBT/Harrisburg, PA

WWYZ/Hartford, CT

KILT/Houston, TX

KKBQ/Houston, TX

APD/MD: Christi Brooks

MD: Greg Frey

PD: JT Bosch APD/MD: Newman

MD: Dave Michaels

PD: Mr. Bob MD: Big Red

WDTW/Detroit, MI PD: John Trapane APD: Scott Gaines WYCD/Detroit, MI

KKGO/Los Angeles, CA APD/MD: Mike Scott OM: Mike Johnson PD: Tonya Campos

KHEY/El Paso, TX PD: Ted "Bob Cat" Brown MD: Marty Austin WAMZ/Louisville, KY PD: Coyote Calhoun MD: Night Train Lane WFBE/Flint, MI PD: April Rose APD: Keith Allen WMAD/Madison, WI

PD: Jon Reilly APD/MD: Tyler Reese

KTEX/McAllen, TX OM: Billy Santiago OM: Billy Santiage PD: JoJo Cerda APD: Frankie Dee MD: Patches

WGKX/Memphis, TN MD: Kay Manley

WMIL/Milwaukee, WI OM/PD: Kerry Wolf APD: Scott Dolphin MD: Mitch Morgan WBCT/Grand Rapids, MI OM/PD: Doug Montgomery APD/MD: Dave Taft

KEEY/Minneapolis, MN OM/PD: Gregg Swedberg MD: Mary Gallas

WKSJ/Mobile, AL OM: Steve Power PD: Bill Black

**KTOM/Monterey**, CA OM: Sam Diggedy PD: Wes Poe APD/MD: Jim Pearson

WKDF/Nashville, TN

WGH/Norfolk, VA APD/MD: Mark McKa

KKNG/Oklahoma City, OK MD: Lynn Waggoner

KNIX/Phoenix, AZ PD: Ray Massie

OM: Frank Bell PD: Dave Anthon

KUPL/Portland, OR

APD/MD: Rick Taylor

KWJJ/Portland, OR

PD: Mike Moore APD/MD: Savannah Jones

WOKQ/Portsmouth, NH OM: Mark Ericson PD: Mark Jennings MD: Dan Lunnie

WCTK/Providence, RI APU: Sam Stever MD: Jessica Tyle:

WQDR/Raleigh, NC

PD: Lisa Mckay MD: Billy Dukes

KTST/Oklahoma City, OK WFMS/Indianapolis, IN PD: Bob Richard MD: J.D. Cannon

KXKT/Omaha, NE WUSJ/Jackson, MS MD: Craig Allen

WXBM/Pensacola, FL PD/MD: Lynn West WGNE/Jacksonville, FL OM: Chuck Beck PD: Randy Hill

WXTU/Philadelphia, PA OM/APD: Roy Lan PD: Bob McKay WXBQ/Johnson City, TN PD/MD: Bill Hapy

KMLE/Phoenix, AZ KBEQ/Kansas City, MO PD: Kris Abrams APD: Andrew Bland MD: Gwen Foster PD: Mike Kennedy MD: T.J. McEntire

KFKF/Kansas City, MO OM/PD: Dale Carter APD/MD: Tony Stevens

WDSY/Pittsburgh, PA OM/PD: Keith Clark APD/MD: Stoney Richards WDAF/Kansas City, MO Л: Thom McGint ): Michael Cruise WOGI/Pittsburgh, PA

WIVK/Knoxville, TN OM/PD: Mike Hammon OM/PD: Mike Hami MD: Colleen Addair KMDL/Lafayette, LA

MD: T.D. Smith WPCV/Lakeland, FL OM/PD: Mike James APD/MD: Jeni Taylor

WIOV/Lancaster, PA OM: Ken Carson PD: Al Brock

WITL/Lansing, MI OM: Brent Alberts PD/MD: Chris Tyle APD: Jordan Lee

KCYE/Las Vegas, NV PD/MD: R.W. Smith

KBUL/Reno, NV PD: Brad Hansen APD/MD: Derek Gunn KFRG/Riverside, CA OM/PD: Lee Douglas MD: Don Jeffrey

WSLC/Roanoke, VA PD: Brett Sharp MD: Robynn Jaymes

WBEE/Rochester, NY PD: Billy Kidd APD/MD: Weslea Neas

KNCI/Sacramento, CA PD: Mark Evans APD/MD: Greg Cole

KNTY/Sacramento, CA

WKCO/Saginaw, MI APD: Kevin Profitt MD: John Richards

KEGA/Salt Lake City, UT

KSOP/Salt Lake City, UT

KUBL/Salt Lake City, UT MD: Pat Garrett

KSON/San Diego, CA APD/MD: Brooks O'Brian KBWF/San Francisco, CA

PD: Scott Mahalick APD/MD: Keola Lui Kwan

KRTY/San Jose, CA

KKWF/Seattle, WA OM: Dave Richards MD: Michele Michaels

KMPS/Seattle, WA PD: Becky Brenner MD: Tony Thomas

WPKX/Springfield, MA OM/PD: Pat McKay

APD/MD: Chris Cannoi APD/MD: Curly Clark

PD: Randy Black MD: Nikki Thomas

WQYK/Tampa, FL OM/PD: Mike Culotta APD: Beecher Martin MD: Jay Roberts

KIIM/Tucson, AZ OM: Herb Crowe PD: Buzz Jackson MD: Lois Lewis

KVOO/Tulsa, OK PD: Luke Jensen MD: Dave Austin

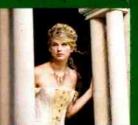
WIRK/West Palm Beach, FL PD: Mitch Mahan PD: Mitch Maha MD: JR Jackson

KFDI/Wichita, KS м/PD: Beverlee Brannigan PD/MD: Carol Hughes

WGGY/Wilkes Barre, PA PD: Doc Medek MD: Jessie Roberts

WXCY/Wilmington, DE OM/PD: Dave Hovel APD: Mike Joseph

WGTY/York, PA PD: Scott Donato MD: Dan Douglas



JAKE OWEN DON'T THINK I CAN'T LOVE YOU

JAMES OTTO THESE ARE THE GOOD OLE DAYS

DIERKS BENTLEY FEEL THAT FIRE

AHEAD OF THE RELEASE OF "FEARLESS" NOV. 11, TAYLOR SWIFT FLIES 11-5 WITH "LOVE STORY." THE SONG IS HER SIXTH CONSECUTIVE TOP 10, A SUM THAT INCLUDES THE NO. 1s "OUR SONG" AND "PICTURE TO BURN."

DMDS DIGITAL DOWNLOADS AVAILABLE AT DMDS.COM

nielsen

BDS

RCA

CAPITOL NASHVILLE

WARNER BROS./WRN

9

9

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POWERED BY

# COUNTRY INDICATOR HIGHLIGHTS

NO. T ARTIST TITLE IMPRINT / PROMOTION LABEL KENNY CHESNEY WITH THE WAILERS EVERYBODY WANTS TO GO TO HEAVEN BLUE CHAIR/BNA MOST ADDED IMPRINT / PROMOTION LABEL VEW STATIONS ARTIST TITLE BROOKS & DUNN COWGIRLS DON'T CRY ARISTA NASHVILLE 37 JIMMY WAYNE I WILL VALDRY 14 14 GARY ALLAN SHE'S SO CALIFORNIA MCA NASHVILLE 14 JACK INGRAM THAT'S A MAN **BIG MACHINE** 

# OST INCREASED PLAYS

ARTIST TITLE	IMPRINT / PROMOTION LABEL	GAIN
TAYLOR SWIFT LOVE STORY	BIG MACHINE	+506
DIERKS BENTLEY FEEL THAT FIRE	CAPITOL NASHVILLE	+432
SUGARLAND ALREADY GONE	MERCURY	+4]]
BROOKS & DUNN COWGIRLS DON'T CRY	ARISTA NASHVILLE	+410
ALAN JACKSON COUNTRY BOY	ARISTA NASHVILLE	+408
ZAC BROWN BAND CHICKEN FRIED	LIVE NATION	+295
JACK INGRAM THAT'S A MAN	BIG MACHINE	+225

# INDICATOR EXCLUSIVES

τw	LW	ARTIST TITLE	IMPRINT / PROMOTION LABEL	TW PLAYS	+/-
47	52	KATIE ARMIGER UNSEEN	COLD RIVER/NINE NORTH	277	+99
55		RICK HUCKABY AIN'T ENOUGH BLACKTOP	HEADCOACH/SPINVILLE	155	+28
56		MARK WILLS THE THINGS WE FOF GET	TENACITY	153	+40
58	58	LEANN RIMES WHAT I CANNOT CHANGE	CURB	152	-5
59	50	CHRIS CAGLE NEVER EVER GONE	CAPITOL NASHVILLE	150	-35
60	48	JEFF BATES RIVERBANK	BLACK RIVER	14."	-50

Set your first look at next week's complete Country Indicator chart action in R&R Country HotFaz, in your e-mail in-box every Monday. To subscribe to R&R Country HotFax, visit www.radioandrecords.com.

	LAST WEEK	WEEKS ON CHART	ARTIST TITLE IMPRINT / PROMOTION LABEL	PLA	4YS +/-
	1	10	KENNY CHESNEY WITH THE WAILERS EVERYBODY WANTS TO GO TO HEAVEN BLUE CHAIR/BNA/SONY BMG	789	-10
	2	12	CARRIE UNDERWOOD JUST A DREAM 19/ARISTA/ARISTA NASHVILLE/SONY BMG	746	+17
	3	15	DARIUS RUCKER DON'T THINK I DON'T THINK ABOUT IT CAPITOL NASHVILLE/EMI	700	+22
	5	13	TOBY KEITH SHE NEVER CRIED IN FRONT OF ME SHOW DOG NASHVILLE/UNIVERSAL	532	+32
	11	4	TAYLOR SWIFT LOVE STORY BIG MACHINE/UNIVERSAL	533	+112
1	4	12	JIMMY WAYNE DO YOU BELIEVE ME YOW VALORY/UNIVERSAL	530	-41
	8	10	GORD BAMFORD POSTCARD FROM PASADENA 🔶 ROYALTY	581	+19
Ĭ	6	10	TIM MCGRAW LET IT GO CURB/EMI	569	-21
	10	5	PAUL BRANDT VIRTUAL LIFE + BRAND-T/UNIVERSAL	547	+12
	13	5	SUGARLAND ALREADY CONE MERCURY/UNIVERSAL	515	+29
	7	12	KID ROCK ALL SUMMER LONG TOP DOG/ATLANTIC/WARNER	505	-60
1	12	8	MONTGOMERY GENTRY ROLL WITH ME COLUMBIA/SONY BMG	503	+8
	21	4	BRAD PAISLEY DUET WITH KEITH URBAN START A BAND ARISTA NASHVILLE/SONY BMG	302	+103
T	14	5	JASON BLAINE GOOD DAY TO GET GONE 🔶 KOCH	480	+8
	18	12	TARA ORAM FLY GIRL 🔶 OPEN ROAD/UNIVERSAL	459	+8
	17	9	THE HIGGINS REAL THING + DPEN ROAD/UNIVERSAL	456	+5
	20	11	DERIC RUTTAN LOVIN' YOU IS KILLIN' ME 🍁 ON RAMP/EMI	436	+9
	9	15	DOC WALKER THAT'S ALL + OPEN ROAD/UNIVERSAL	431	-108
1	16	16	BRAD PAISLEY WAITIN' ON A WOMAN ARISTA NASHVILLE/SONY BMG	400	-55
	28	3	JESSIE FARRELL I GUESS 🔶 UNIVERSAL	385	+84
	27	4	RASCAL FLATTS HERE LYRIC STREET/UNIVERSAL	374	+61
	19	19	KEITH URBAN YOU LOOK GOOD IN MY SHIRT CAPITOL NASHVILLE/EMI	364	-84
I	23	22	KEITH ANDERSON I STILL MISS YOU COLUMBIA/SONY BMG	353	-10
	15	17	GEORGE STRAIT TROUBADOUR MCA NASHVILLE/UNIVERSAL	352	-114
)	29	7	LADY ANTEBELLUM LOOKIN' FOR & GOOD TIME CAPITOL NASHVILLE/EMI	340	+44
	24	17	JAYDEE BIXBY OLD FASHIONED GIRL 🔶 HRM	325	-31
I	22	19	JOHNNY REID OUT OF THE BLUE 🔶 OPEN ROAD/UNIVERSAL	325	-40
	25	6	JO HIKK SWEET CITY WOMAN +	34	-11
	30	6	TRACE ADKINS MUDDY WATER CAPITOL NASHVILLE/EMI	33	+17
	26	19	CRYSTAL SHAWANDA WHAT DO I HAVE TO DO 🔶 RCA/SONY BMG	33	-4

FOR WEEK ENDING OCTOBER 12, 2008

indicates CanCon

KXKS/Shreveport, LA OM: Gary McCoy PD: Chris Evans KIXZ/Spokane, WA OM: Robert Harder PD: Paul "Coyote" Neumann MD: Lyn Daniels

APD: Marc Spence

KTTS/Springfield, MO

2

3

6

10

18 19

2

23 24 2

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KATM/Stockton, CA

# R&R AC/HOT AC



Like a phoenix, WHOM's tower rises from the ashes. Part two of a two-part series

# The Tall Tale Of The **Most Powerful FM Stick**

# Keith Berman KBerman@RadioandRecords.com

hen we left PD Tim Moore and his merry band of jocks at Citadel AC WHOM/Portland, Maine, in last week's column, we'd established that the station's history is a pretty entertaining story on its own. But there's more, and who would've thought that information on a station's transmitter would make for its own compelling saga?

You may recall that WHOM's stick is high atop Mount Washington in New Hampshire, giving the station the biggest geographic footprint of any FM in North America. You may also remember that the mountain's summit has been dubbed "the home of the worst weather on Earth" and is the location of the highest recorded wind speed on the planet. The Mount Washington Observatory has a program where Joe Average can go up and live there for a week, and it's so popular that there's a long waiting

list."On a clear day, you can see forever up there," Moore says. "People say it's like a religious experience being up there, even when the weather is bad."

WHOM has a Spowcat—which is basically like a truck cab on treadsthat it uses to reach its transmitter facilities. Given the distance up to the transmitter, there actually wasn't commercial electricity available at the

stick-or the Mount Washington Observatoryuntil Thanksgiving 2007."We were completely and totally running on generators, so there's a tank farm that holds 30,000 gallons of diesel. We had to physically have a presence up there," Moore says. "Our transmitter engineers basically lived on the premises, and they switched out every week."

Until a few years ago, WHOM shared facilities with the local ABC-TV affiliate, so their personnel would trade off time in the outpost, which Moore describes as looking like a factory from the outside but like a house on the inside . . . except it was built so people wouldn't have to leave often. "You'd walk into the pantry, and there'd be seven refrigerators lined up and half a dozen freezers because they had to stock up on food in case they had to stay up there for a while without being resupplied," Moore says.

### Alone On The Peak

Thanks to the weather outside being literally frightful, there were times when the employees living at the transmitter couldn't go to the other buildings. "You could literally be blown off the summit of the mountain," he says. "The engineer said even if you were on your hands and knees, the wind would still blow you off, so they'd literally lie down perpendicular to where they were going and try to roll themselves to the other building. That would be under

extreme circumstances when they had to get from building to building. I guess they tried running a rope or chain between the buildings, but the wind was so strong that it'd get disconnected and start whipping back and forth . . . Up there, it's just unlike anything else on Earth."

The tower itself isn't all that tall due to the fact that it's built on the high-

est peak in the Northeastern United States, but it's tall enough that the RF wouldn't affect the people living in the factory-house at its base and everyone else walking around on the summit. However, a few years ago, the TV station decided to move its transmitter off the mountain to put a city-grade signal over Portland, so Moore and Citadel management made the nervewracking decision to automate their operation high atop the peak.

"We were nervous as cats since there wouldn't be anyone up there except for the State of New Hampshire Parks & Recreation Department and the Mount Washington Observatory," Moore says." The weather station up there is manned year-round, and it's part of the New Hampshire park system, so there is a physical presence of people who still live up there. As it turns out, the guy who's basically the facility



manager is a jack of all trades, and he's our right-hand guy. He's technically savvy and fearless and has learned many things, so our engineers have been able to talk him through basic functions. We do a lot of it by telephone, but if there's a serious problem, that's not going to work."

Getting up there is a hassle as well, since the road hugs the side of the mountain and has a steep dropoff, so it's a treacherous drive even when the road is fully open during the summer. When you're in a Snowcat and you can't even see the road beneath you, it gets even more hairy.

### Burn, Baby, Burn

'Even if you

vour hands

and knees,

would still

blow you off

the súmmit,

so they'd lie

down and

try to roll

building.

he 30,000

themselves

to the other

-Tim Moore

the wind

were on

One Sunday in February 2003, Moore was listening to WHOM and was puzzled to hear the station slowly start to fade away. He called the engineer, who told him the entire transmitter site was spectacularly burning. "The place basically burned to the ground," Moore says. "The fire was catastrophic, and no one knows to this day how it started. Our engineer said that all they could do was evacuate people and let it burn."

Thankfully, the giant diesel engines and tank farm were in a different location, and the only facility that burned was the factory-house at the base of the tower-which, unfortunately, contained all of the transnitter equipment."The tower itself didn't burn, but the backup and main transmitters completely melted, and the building was a total loss," Moore says."We were off the air for a while and did a lot of jury-rigging to go from other locations since we had other stations in the market, so we used their backup towers and did a whole bunch of different things to stay on the air. We ended up rebuilding a new building on the site."

The insurance company didn't understand why WHOM kept putting in insanely high quotes to replace the equipment, so to justify the costs, Moore schlepped the adjusters up the mount via Snowcat. "All it took was one trip to the summit, and they stopped asking those questions and fighting and arguing over every little thing because they realized

that we had to take the normal costs and multiply them by four or five or even more," he says. Thankfully, the transmitter was eventually rebuilt, and WHOM has since reclaimed its glory as North America's most powerful FM radio station. RAR



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# DWERED BY nielsen

I AST WEFT	ARTIST CERTIFICATIONS STATUS TITLE IMPRINT / PROMOTION LABEL	PLA TW	¥/-		
1= 21	DAVID CCOK NO. 1 (4 WKS) 1) 11 THE TIME OF N Y LIFE 19/RCA/RMG	21 <b>48</b>	+10	16.898	1
Z 27	LEONA LEWIS         1)4           BLEEDING LOVE         SYCO/J/RMG	1925	-)65	16.893	2
35 17	NATASHA BEDINGFIELD 1)2 POCKETFUL O' SUNSHINE PHONOGENIK/EPIC	1908	-91	15.174	3
4 40	SARA BAREILLES 114 th LOVE SONG FPIC	1865	-106	14.134	4
5 2	JOHN MAYER I) SAY AWARE/COLUMBIA	1686	-71	13.010	5
7 13	COLDPLA/ 1) <sup>2</sup> VIVA LA VIDA CAPITOL	1642	+59	11.859	7
6 33	DAUGHTEY 10 <sup>2</sup> FEELS LIKE TO JIGHT RCA/RMG	1518	-52	12.834	6
8 50	TIMBALAND FEATURING ONEREPUBLIC 10 ℃ APOLOGIZE MOSLEV/BLACKGROUND/INTERSCOPE	1178	-35	8.968	8
1C 23	APOLOGIZE MOSLEPPELARGROUDUINTERSLOPE	1090	-55	4.596	14
11 24	COLBIE CAILLAT 112 REALZE UNIVERSAL REPUBLIC	1047	+58	5.828	11
12 27	LIFEHOUSE II 2 A WHATEVER IT 74KES GEFFEN/INTERSCOPE	860	-15	5.347	12
13 23	JORDIN SPARKS DUET WITH CHRIS BROWN 113 NO AR 19/JIVE/20MBA	748	+63	6.359	9
14 10	JASON MRAZ MOST INCREASED PLAYS ATLANTIC/RP	690	+103	6.213	10
16 29	MAROON 5 II	497	+4	5.182	13
15 16	WON'T GO HOWE WITHOUT YOU A&M/OCTONE/INTERSCOPE KID ROCK 112 ALL SUMMERLING TOP DOG/ATLANTIC	494	-14	3.305	16
17 <u>5</u> <u>5</u>	ALL SUMMER LONG TOP DOG/ATLANTIC  DAVID ARCHULETA  CRUSH 19/JIVE/ZOMBA	437	+27	2.170	18
18 7	SIMON CCLLINS AIRPOWER UNCONDITION-L RAZORS TIE	352	+29	1.507	20
19 E		310	+7	1.266	21
2C 18	ONEREPUBLIC 11 <sup>2</sup> ☆	248	-16	2.060	19
25 2	STOP AND STAME MOSLEY/INTERSCOPE CELINE DIDN	243	+72	0.834	27
25 2 23 5	MY LOVE COLUMBIA EAGLES	218	+31	0.659	29
27 4	WHAT DO I DO WITHMY HEART ERC	180	+29	0.521	30
21 T	UWANT ME 2 ARISTARMG RIHANNA II <sup>3</sup>	178	-10	3.394	15
24 7	TAKE A BOW SRP/DEF JAM/IDJMG ARTISTS STAND UP TO CANCER	159	-10	0.314	
24 7 28 4	JUST STAND UM SU2C/IDJMG	156	+23	2.232	17
29 2	WHAT ABOUT NOW RCA/RMG JAMES TAYLOR	154	+23	0.366	
26 9	IT'S GROWING HEAR/CMG	142	-12	0.213	
20 3	STILL JKH ENT	135	-43	0.215	
EW	ENEMY WITHIN UNIVERSAL MOTOWN	135	+25	0.146	
	ORDINARY PEAK/CMG	110	-25	0.140	_



	AFTIST TIT_E / IMPRINT / PROMOTION LABEL		PL. TW	AYS
		<sup>-115</sup>	1090	1032
2	TAYLOR SWIFT TEARDROF'S ON MY GUITAR (BIE MACHINE/UNIVERS	SAL REPUBLIC)	987	1180
3	FERGIE BIG JIRLS DON'T CRY (WILL.I.AM/A&M/INTERSCOPE	c) <sup>116</sup>	932	980
6	JORDIN SPARKS TATTOO (19/JIVE/ZOMBA)	n²	900	959
		115	877	764

EN	ITS			
THIS WEEK	ARTIST TITLE / IMPRINT / PROMOTION LABEL	11 NIELSEN BDS CERTIFICATIONS	PL. TW	AYS
6	PINK WHO KNEY (LAFACE/ZOMBA)	n <sup>4</sup>	740	793
7	THE FRAY HOW TO SAVE A LIFE (EPIC)	11 <sup>6</sup>	726	712
8	GWEN STEFANI FEATURING AKON THE SWEET ESCAPE (INTERSCOPE)	115	724	721
9	NATASHA BEDINGFIELD	11 <sup>7</sup>	717	577
10	SNOW PATROL CHASING CARS (POLYDOR/A&M/INTERSCOPE)	11 <sup>5</sup>	697	553



MOST INCREASED PLAYS

NEW STATIONS

16

8

6

5

B 95.5 fm

MOST ADDED

TAYLOR SWIFT 16 Love Story (Big Machine/Universal Republic) KBEE, KKBA, KTSM, KUMU, KWAV, WDEF, WHLC, WHUD, WIKK, WJXB, WKJY, WLDB, WLNP, WRSA, WYJB, WZID

(Arista/RMG) KISC. KMGL, KSSK, KTSM, WCDV, WEZF, WLRQ, WRCH, WRSA

(Razor & Tie) KISC, KSOF, KVKI, WCDV, WDOK, WEZF, WMGF, WMGV

(19/Jive/Zomba) KSOF, KVKI, WEZF, WFPG, WRRM, WTVR

(el<mark>eve</mark>n:/Reprise) KEZK, KISC, WEZF, WMGV, WSHH

What Do I Do With My Heart (ERC) WEZF, WLNP, WLRQ, WZID, XM The Blend

COLBIE CAILLAT Realize (Universal Republic) KEZK, KGBX, WSLQ, WTFM

(Atlantic/RRP) KQIS, WDEF, WEZF, WJBR

Enya, Trains And Winter Rains, O Taylor Swift, Love Story, O FOR REPORTING STATIONS PLAYLISTS GO TO www.RadioandRecords.com

JASON MRAZ I'm Yours

ADDED AT ...

WYJB Albany, NY OM: Kevin Callahan PD: Ric Mitchell APD/MD: Chad O'Hara

SARAH MCLACHLAN

SIMON COLLINS

DAVID ARCHULETA

MISSY HIGGINS

Where I Stood

EAGLES

ARTIST TITLE / LABEL

U Want Me 2

Unconditional

Crush

# NEW AND ACTIVE

ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
CHRIS RICE So Much For My Sad Song (INO/Columbia)	68/18	PROJECT GRAND SLAM FEAT. JUDIE TZUKE The Captain Of Her Heart	34/13
TOTAL STATIONS:	14	(Cakewalk)	
GREG MEDORO Lost Melody (Odds On)	66/13	TOTAL STATIONS	11 28/4
TOTAL STATIONS:	14	(Geffen/Interscope)	
TOTAL STATISTS.		TOTAL STATIONS:	7
O.A.R. Shattered (Turn The Car Around) (Everfine/Atlantic/RRP) TOTAL STATIONS:	59/14	RIHANNA Don't Stop The Music (SRP/Oef Jam/IDJMG)	28/4
TOTAL STATIONS:		TOTAL STATIONS:	5
JORDIN SPARKS One Step At A Time (19/Jive/Zomba) TOTAL STATIONS:	52/5	MATT NATHANSON Come On Get Higher (Vanguard/Capitol)	26/1
TOTAL STATIONS:	0	TOTAL STATIONS:	4
ENYA Trains And Winter Rains (Reprise)	36/36	COLBIE CAILLAT The Little Things	20/4
TOTAL STATIONS:	10	(Universal Republic) TOTAL STATIONS:	6

+103	✿	JASON MRAZ I'm Yours (Atlantic/RRP) WLTW +15, KBEE +13, WMAS +12, WHLG +11, WWFS +8, WJBR +7, WYYY +7, KRWM +5, WLDB +5, WLTE +5
+72		CELINE DION My Love (Columbia) KTDY +12, KMCA +9, K0JS +6, WHUD +6, WCDV +5, WHOM +5, KRWM +5, WSPA +5, KISC +4, WMAS +3
+63		JORDIN SPARKS DUET WITH CHRIS BROWN No Air (19/Jive/Zomba) KKMY +5, WSNY +5, WALK +4, WNGV +4, KTDY +4, WAHR +3, WWLI +3, WLQT +3, WLEV +3, KTSM +3
+59		COLDPLAY Viva La Vida (Capitol) KOST +4, KKMY +13, WALK +11, KCEX +7, XBLN +7, WLHT +6, KRNO +6, WYYY +5, KCKC +5, WSNY +5
+58		COLBIE CAILLAT Realize (Universal Republic) KKMY +14, WMCN +11, KBEE +11, WLQT +10, WCDV +5, WOOD +4, KMCA +4, WDEF +4, KBIC +3, WWDE +3

FOR WEEK ENDING OCTOBER 12, 2008

LEGEND: See legend to charts in charts section for rules and symbol explanations. 104 AC, 27 Canada AC and 23 Canada hot AC stations are electronically monitored by Nielsen Broadcast Data System 24 hours a day, 7 days a week. © 2008 Nielsen Business Media, Inc.

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# HOT AC POWERED BY niclsen

BDS

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	A Set
	Vie Walt
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COMDS DIGITAL DOWNLOADS

► AT NO. 39, GOO GOO DOLLS RETURN WITH "REAL," FROM THE AT&T TEAM USA 2008 OLYMPICS SOUNDTRACK, RELEASED IN AUGUST. EACH OF THE BAND'S PREVIOUS 13 HOT AC CHART HITS REACHED THE TOP 10, THE HIGHEST TOP 10 TOTAL AMONG ALL ARTISTS SINCE THE NIELSEN BDS-BASED LIST LAUNCHED IN 1996.

PLAYS /GAIN

149/33

143/77

138/17

130/86

12

14

9

19

3

130/60

THIS WEEK	LAST WEEK	WEEKS ON CHART	이 NIELSEN BDS ☆ HITPREDICTOR ARTIST CERTIFICATIONS STATUS	PL	AYS	AUDIE	NCE
		<del>,</del>	TITLE IMPRINT / PROMOTION LABEL JASON MRAZ NO. 1(2 WKS)	TW	*/-	MILLIONS	A. 744
	1	29	IM YOURS ATLANTIC/RRP GAVIN ROSSDALE	3405	+35	15.358	1
	2	25	LOVE REMAINS THE SAME INTERSCOPE DAUGHTRY	3249	+36	14.674	3
3	4	16	COLDPLAY 112 th	3007	+133	15.101	2
4	3	20	VIVA LA VIDA CAPITOL	2979	-232	14.199	4
5	6	16	O.A.R. th SHATTERED (TURN THE CAR AROUND) EVERFINE/ATLANTIC/RRP	2781	+87	11.530	7
6	8	8	PINK the source of the second	2376	+208	12.011	6
7	5	25	KID ROCK 11 <sup>2</sup> ALL SUMMER LONG TOP DOC/ATLANTIC	2364	-421	12.674	5
8	7	30	3 DOORS DOWN 11 <sup>2</sup> 会 IT'S NOT MY TIME UNIVERSAL REPUBLIC	2140	-194	10.614	8
9	9	13	LIFEHOUSE CEFFEN/INTERSCOPE	2126	+134	9.045	9
10	10	26	NATASHA BEDINGFIELD 1) <sup>2</sup> POCKETFUL OF SUNSHINE PHONOGENIC/EPIC	1807	-162	8.321	10
D	n	21	MATT NATHANSON 11 COME ON GET HIGHER VANGUARD/CAPITOL	1793	+100	6.363	15
12	14	9	LEONA LEWIS II BETTER IN TIME SYCO/J/RMG	1604	+161	7.935	11
13	13	20	DAVID COOK II ☆ THE TIME OF MY LIFE 19/RCA/RMG	1500	-113	6.940	12
14	19	2	NICKELBACK MOST INCREASED PLAYS/MOST ADDED C	1481	+595	6.769	13
15	16	11	JORDIN SPARKS	1447	+123	6.711	14
16	15	17	METRO STATION	1180	-207	4.509	17
17	17	10	COLBIE CAILLAT	1090	-142	3.534	20
	23	3	KATY PERKY AIRPOWER HOTNCOLD CAPITOL	1065	+292	5.536	16
19	18	22	SEETHER	912	+39	3.401	21
20	20	14	RISE ABOVE THIS WIND-UP ADELE	855	+24	1.933	29
21	25	5	CHASING PAVEMENTS XL/COLUMBIA SECONDHAND SERENADE	829	+83	3.731	19
22	21	13	FALL FOR YOU GLASSNOTE/ILG/ATLANTIC PUDDLE OF MUDD	776	-19	2.261	26
23	22	19	WE DON'T HAVE TO LOOK BACK NOW FLAWLESS/GEFFEN/INTERSCOPE DELTA GOODREM	773	-25	2.672	24
24	24	11	IN THIS LIFE MERCURY/DECCA	760	+44		24
25	24	7	BEATING MY HEART ISLAND/IDJMG DAVID ARCHULETA			2.158	
26	20	7	CRUSH 19JIVE/ZOMBA	741	-4	3.326	22
M			DISTURBIA SRP/DEF JAM/IDJMG ESTELLE FEATURING KANYE WEST	720	+113	3.818	18
27	28	9	AMERICAN BOY HOME SCHOOL/ATLANTIC	626	+30	3.013	23
28	30	6	LEAVE OUT ALL THE REST WARNER BROS. STAIND	582	+41	1.483	32
29	31	10	ELIEVE FLIP/ATLANTIC	556	+49	1.386	33
30	27	17	I KISSED A GIRL CAPITOL	521	-104	2,101	28
31	34	3	LET ME BE MYSELF UNIVERSAL REPUBLIC	480	+99	1.564	31
32	33	5	GAVIN DEGRAW 1 CHEATEDONME J/RMG	470	+1	0.931	36
33	32	20	JESSE MCCARTNEY         1)2           LEAVIN'         HOLLYWOOD	436	-62	1.742	30
34	38	2	SAVING ABEL ADDICTED SKIDDCO/VIRGIN/CAPITOL	421	+127	1.223	34
35	35	5	LENKA the show epic	385	+23	0.831	39
36	36	4	SAFETYSUIT SOMEONE LIKE YOU UNIVERSAL MOTOWN	353	+20	0.429	
37	37	4	SARAH MCLACHLAN transmission tr	320	+14	0.890	37
38	39	19	RIHANNA II 3 TAKE A BDW SRP/DEF JAM/IDJMG	302	+26	2.531	25
39	N	EW	GOO GOO DOLLS REAL WARNER BROS.	272	+48	0.687	
40	40	2	MISSY HIGGINS there is to be a second	266	+13	0.627	-
	-			Party and a state of the local division of t			

			يقيف وتحتيك	
	N			
	ARTIST	PLAYS	ARTIST	PLAY
	TITLE / LABEL	/GAIN 247/19	TITLE / LABEL	/GAI
and the second s	Angels On The Moon (Wind-up)		FEAT. LIL WAYNE Let It Rock	149/3
MOST ADDED	TOŢAL STATIONS:	22	(Cash Money/Universal Republic) TOTAL STATIONS:	)
	THEORY OF A DEADMAN Not Meant To Be	172/33	PLAIN WHITE T'S	143/7
	(604/Roadrunner/RRP)	10	1, 2, 3, 4 (Hollywood)	
	TOTAL STATIONS:	16 170/18	TOTAL STATIONS:	Ĩ
ARTIST NEW TITLE / LABEL STATIONS	I Don't Care	170/18	THE ALL-AMERICAN REJECTS	138/1
NICKELBACK 15	(Island/IDJMG) TOTAL STATIONS:	21	Gives You Hell	130/1
Gotta Be Somebody (Roadrunner/RRP)	CHRISTINA AGUILERA	164/40	(Doghouse/DGC/Interscope) TOTAL STATIONS:	
KALZ, KCDA, KFYV, KMYI, KOSO, KRSK, KSCF, KYKY, KZZO, WDVD, WMGX, WNNF,	Keeps Gettin' Better (RCA/RMG)			130/8
WRQX, WSJO, WWMX	TOTAL STATIONS:	12	Light On (19/RCA/RMG)	•
KATY PERRY 11 Hot N Cold	Rock & Roll	156/17	TOTAL STATIONS: PARAMORE	130/6
(Capitol) KALC, KCDA, KDMX, KFBZ, KIMN, KLZR,	(Let's Break/Warner Bros.) TOTAL STATIONS:	22	That's What You Get	130/8
KSCF, WINK, WMC, WSJO, XM Flight 26			(Fueled By Ramen/RRP) TOTAL_STATIONS:	
DAVID COOK 10 Light On				
(19/RCA/RMG) KEZR, KLCA, KLLY, KLTG, KPLZ, KRSK,				
KVLY, KYIS, KYKY, WTIC				
LEONA LEWIS 8 Better In Time				
(SYCO/J/RMG) KCDA, KFBZ, KMYI, KSRZ, WMC, WMTX,				
OLS NYWW				
JORDIN SPARKS 7 One Step At A Time				
(19/Jive/Zomba) KHMX, KMYI, KYKY, KZZO, WHYN, WMYX,				
OLSW				
RIHANNA 5 Disturbia				
(SRP/Def Jam/IDJMG) KIMN, KIOI, KSTZ, WMEE, WSJO	MOST			
PLAIN WHITE T'S 5	INCREASED			
1, 2, 3, 4 (Hollywood)	PLAYS			
KMXP, KOSO, WCDA, WMEE, WRMF 3 DOORS DOWN 4	And the second second			
Let Me Be Myself				
{Universal Republic} KEZR, KSTZ, WKDD, WZPL	+595		KELBACK	
SECONDHAND SERENADE 4 Fall For You			Be Somebody (Roadrunner/R 28, KMYI +24, KPEK +23, KLCA +22, W	
(Glassnote/ILG/Atlantic) KLCA, KZZU, WSJO, WTMX		WNNF	+21, KCDA +20, KUDD +20, KSTP +18, V	VHBC +18
SAVING ABEL 4	+292			
Addicted (Skiddco/Virgin/Capitol)	Star W ar	KZZU +	<b>N Cold</b> (Capitol) +20, KSCF +19, WDVD +16, KCDA +16, KC +14, KEZR +14, WINK +14, WLNK +14, WJ	
KCIX, KZZU, WBNS, WPTE	+208		_	
	7200	So W	hat (LaFace/Zomba)	
		KLCA +	22, KZZU +21, WDVD +14, KSTP +14, W/	
	+161	LEO	NA LEWIS	
		Bette	er In Time (SYCO/J/RMG)	
	and the second		+20, WTMX +15, KCDA +15, KZZU +13, H +12, WHYN +11, KMY1 +11, WPLJ +10, XF2	
	+134		HOUSE	
	The second	WBNS	en (Geffen/Interscope) +29, WRQX +22, KYKY +20, WPST +20	), WJLK +15,
		КМНХ	+14, KURB +11, WMC +7, KJMY +6, KHN	MX +6
Atlantic City, NJ				
PD: Rob Garcia				
Alanis Morissette, Not As We, D Duffy, Stepping Stone, O				
Josh Hoge, 360, 0				



FOR REPORTING STATIONS PLAYLISTS GO TO:



# HOT AC REPORTERS

WJLK/Monmouth, NJ\*

OM/PD: Lou Russo MD: Steve Ardolina

PD/MD: Steve Nichols APD: Jeff Garfield

WPLJ/New York, NY\*

OM: Tom Cuddy PD: Scott Shannon

MD: Tony Mascard

WPTE/Norfolk, VA\*

KYIS/Oklahoma City, OK\* OM/PD: Chris Baker MD: Cisco

PD: Barry McKay MD: Heather Branch

WMXO/Olean, NY MD: Tom Pow

KQKQ/Omaha, NE\*

M/PD: Nevin Dane MD: Heather Lee

KSRZ/Omaha, NE\*

WKDD/Akron, OH\* OM/PD: Keith Kernedy

WRVE/Albany, NY\* OM/PD: Randy M@Carten APD: Kevin Rush MD: Tred Hulse

KPEK/Albuquerque, NM\* PD: Tony Manero MD: Jamie Frye

KDBZ/Anchorage, AK OM/PD: Tom Oakes

KMXS/Anchorage, AK PD: Devan Mitchell APD/MD: Amber O'Neill

WAYV/Atlantic City, NJ\*

WSJO/Atlantic City, NJ\* PD/MD: Eric Johnson APD: Christopher Knight

KAMX/Austin, TX\* APD/MD: Carey Edwards

KLLY/Bakersfield, CA\* OM/PD: E.J. Tyler APD: Erik Fox MD: Darci Dawn

WWMX/Baltimore, MD\* OM: Dave LaBrozzi PD: Greg Carpenter

WMRV/Binghamton, NY OM/PD: Jim Free

KCIX/Boise, ID# PD/MD: Brent Carey

WBMX/Boston, MA\* PD: Jay Beau Joges APD/MD: Mike Mullaney

WUHU/Bowling Green, KY PD/MD: Brooke Summers

WHBC/Canton, OH\* APD/MD: Kayleigh Kriss

WCOD/Cape Cod, MA PD: Kevin Matthews

WLNK/Charlotte, NC\* PD: Neal Sharpe APD: Anthony Michaels MD: Todd Halle

WTMX/Chicago, IL\* PD: Mary Ellen Kachinske MD: Nikki Chuminatto

WKRQ/Cincinnati, OH\* OM/PD: Patti Marshall APD: Grover Collins MD: Brian Douglas

WNNF/Cincinnati, OH\*

WQAL/Cleveland, OH\* PD: Dave Popovich

WBNS/Columbus, OH\* OM/PD: Jay Taylo MD: Sue Leighton

WLNH/Concord (Lakes Region), NH OM: Andy Mack PD: Molly King

WXMA/Louisville, KY\* KLTG/Corpus Christi, TX\* OM/PD: George Lindsey MD: Tommy Lee PD: Chris Roberts

KDMX/Dallas, TX\* PD: Rick O'Bryan MD: Lisa Thomas

WDAQ/Danbury, CT PD: Zach Dillon MD: Nate Mumford

WMMX/Dayton, OH\* OM/PD- Jef APD: Shaun Vincent

KALC/Denver, CO\* PD: Dylan Sprague APD/MD: Sam Hill

KIMN/Denver, CO\* KSTP/Minneapolis, MN\* OM/PD: Bill Gamble MD: Hollywood Henderson PD: Leighton Peck APD/MD: Jill Roen

KSTZ/Des Moines, IA\* KOSO/Modesto, CA\* PD: Angie Good APD: John Chimpo MD: Tammy Cruise OM/PD: Scott Aller MD: Jimmy Wright

WDVD/Detroit, MI\* OM/PD: Ron Harrell MD: Jesse Addy

KBMX/Duluth, MN KCDU/Monterey, CA\* OM: David Dr PD: Corey Carte OM/PD: Kenny A KSII/El Paso, TX\* WGMT/Montpelier, VT

OM: Courtney Nelson PD: Jerry Kidd

WBQB/Fredericksburg, VA OM/PD: Chris Carmichael KALZ/Fresno, CA\*

OM/PD: Paul Wilson APD: Laurie West KKPL/Et Collins, CO OM/PD: Mark Callaghan MD: Beano

WINK/Ft. Myers, FL\* APD: Dave Alexander

WAJI/Ft. Wayne, IN\* OM: Lee Tobin PD: Barb Richards

MD: Marti Taylor WMEE/Ft. Wayne, IN\*

Jimmy Clark

MD: Jeff Roteman

OM/PD: John O'Dea MD: Denny Logan

OM: Ken Charles

MD: John Whalen

OM: Charlie Kent PD: Dale O'Brian MD: Chris Elliott

WMC/Memphis, TN\*

WKTI/Milwaukee, WI\*

WMYX/Milwaukee, WI\*

OM: Jerry Dean PD: John Roberts MD: Jill Bucco

OM: Tom Land

OM: Brian Kelly PD: Mike Nelson

PD: Keith Scot

WNNK/Harrisburg, PA\*

OM: Mark Todd PD: J. Pat Miller MD: Jessica Do OM/PD: Rob Kelley APD/MD: Dave Michaels WQLH/Green Bay, WI\*

WOMX/Orlando, FL\* PD: Jeff Cushman APD: Bobby Smith MD: Laura Francis WIKZ/Hagerstown, MD OM/PD: Rick Alexander

KBBY/Oxnard, CA\* PD: Todd Violette MD: Keli Reynolds

KFYV/Oxnard, CA\* OM: Brian "Big Bear" Davis APD/MD: Maverick WTIC/Hartford, CT\* OM: Steve Salhany PD/MD: Jeannine Jersey

KPSI/Palm Springs, CA PD: Connie Dreeze APD: Bradley Ryan

KLAZ/Hot Springs, AR OM/PD: Keith Michaels APD/MD: Aaron Garrett KMXP/Phoenix, AZ\* KHMX/Houston, TX\* OM: Alan Sledge PD: Ron Price APD: Allen Frey

MD: Chris Marino WMGX/Portland, ME\* WZPL/Indianapolis, IN\* OM: Chris Mac PD: Randi Kirshbaum APD/MD: Alisha Bolir

OM/PD: Scott Sands APD: Kari Johll MD: Dave Decker KQUR/Laredo, TX PD: AL Guevara KRSK/Portland, OR\*

OM: Clark Ryan PD: Dan Persigehl MD: Sheryl Stewart KMXB/Las Vegas, NV\* PD: Justin Chase MD: Brandon Bell

WCDA/Lexington, KY\* WSNE/Providence, RI\* PD: Chris Duggan

KLCA/Reno, NV\* KURB/Little Rock, AR\* OM: Bill Schulz PD: Beei Bretz APD/MD: Becky Rogers MD: Connie Wray

> KZZO/Sacramento, CA\* OM: Byron Kennedy PD: Bryan Jackson

KVLY/McAllen, TX\* PD: Alex Duran APD/MD: Meridee WGER/Saginaw, MI PD: Lauren Davis KJMY/Salt Lake City, UT\*

OM: Jeff Cochran PD: Rob Boshard KUDD/Salt Lake City, UT\* OM/PD: Brian Miche

KMYI/San Diego, CA\*

KSCF/San Diego, CA\* PD: Charese Fruge APD: Jeff Stewart MD: Cristy Westfal

KIOI/San Francisco, CA\* OM: Michael Erickson PD: Andrew Jeffries KLLC/San Francisco, CA\*

OM: Mike Preston PD: Charese Fruge APD: Marcus D. Najera MD: Javn

KEZR/San Jose, CA\* PD: Dana Jang MD: Kirk Peffer

KRUZ/Santa Barbara, CA\* PD: Matt Stone

KMHX/Santa Rosa, CA\* PD: Danny Wright

Music Choice Adult Top 40/Satellite PD: Justin Prager MD: Michael Schwab

Sirius The Pulse/Satellite\* OM: Kid Kelly PD/MD: Jim Ryan

XM Flight 26/Satellite\* OM: Jon Zellner PD/MD: Mike Abrams

KDI 7/Seattle WA\* APD: Leonard Barokas MD: Alisa Hashimoto

KCDA/Spokane, WA\* OM/PD: Robert Harder KZZU/Spokane, WA\*

OM: Roger Nelson PD: Ken Hopkins

WHYN/Springfield, MA\* OM/PD: Pat McKay MD: Kevin Johnson KYKY/St Louis MO\*

PD: Mark Edwards MD: Jen Myers WQKX/Sunbury, PA PD: Drew Kelly APD: Chad Evans MD: Rob Senter

WMTX/Tampa, FL\* OM/PD: Doug Hamand APD/MD: Kurt Schreiner

WWWM/Toledo, OH\*

KL<mark>ZR/Topeka</mark>, KS\* OM: Ron Covert

WPST/Trenton, NJ\* OM/PD: Dave McKay APD/MD: Matt Sneed

WBWZ/Poughkeepsie, NY KLRK/Waco, TX PD: Reggie Osterhoudt OM: Tom Barfield PD/MD: Dustin Drew APD: Beth Richards

> WRQX/Washington, DC\* OM/PD: Kenny King MD: Carol Parker

PD: Bob Neumann APD/MD: Amy Navarro

OM: Chris Walters PD: Liz Ryan

WINC/Winchester, VA APD/MD: Paula Kidwell

WXLO/Worcester, MA\* OM/PD: Jerry McKenna APD/MD: Mary Knight

\* Monitored Reporters

THIS WEEK

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THE SIXTH TIME IS THE CHARM FOR **RIHANNA** AT CANADA HOT AC. AFTER PEAKING AT NOS. 8, 13, 22, 3 AND 2 WITH THE FIRST FIVE SINGLES FROM "GOOD GIRL GONE BAD," SHE REACHES THE SUMMIT WITH "DISTURBIA" (2-1).

POWERED BY nielsen BDS

**COMDS** DIGITAL DOWNLOADS

WEEK	ART	CANADA	٨٢	1		
LAST WEEK	WEEKS ON CHART	ARTIST TITLE		PLA	¥S	
1	20	KREESHA TURNER DON'T CALL ME BABY 🔶	EMI	405	-5	
2	12	COLDPLAY VIVA LA VIDA	COLDPLAY VIVA LA VIDA PARLOPHONE/EMI			
3	9	SARAH MCLACHLAN U WANT ME 2 🔶	373	+5		
5	19	NATASHA BEDINGFIELD POCKETFUL OF SUNSHINE	347	+16		
б	32	LEONA LEWIS BLEEDING LOVE	SYCO/J/SONY BMG	320	-2	
4	19	DIVINE BROWN LAY IT ON THE LINE 🔶	WARNER	120	-29	
7	31	JOHN MAYER SAY	AWARE/COLUMBIA/SONY BMG	271	-38	
8	36	SARA BAREILLES LOVE SONG	EPIC/SONY BMG	<b>27</b> 0	-35	
9	33	NELLY FURTADO FEATURING KEITH URBAN IN G	DO'S HANDS 🔶 MOSLEY/GEFFEN/UNIVERSAL	242	-1	
17	5	ALI SLAIGHT GREAT EXPECTATIONS 🔶	10	+31		
13	14	KID ROCK ALL SUMMER LONG	209	0		
10	57	MICHAEL BUBLE LOST 🔶	109	-6		
12	24	JULLY BLACK UNTILISTAY 🔶	201	-9		
14	40	ALICIA KEYS NO ONE	£6	-6		
n	36	BRYAN ADAMS I THOUGHT I'O SEEN EVERYTHING 🔶 BAOMAN/UNIVERSAL		8.9	-21	
23	11	LIGHTS DRIVE MY SOUL 🔶	CHTS DRIVE MY SOUL 🔶 LIGHTS MUSIC		+37	
21	14	DAVID COOK THE TIME OF MY LIFE	DAVID COOK THE TIME OF MY LIFE 19/RCA/SONY BMG		+17	
18	48	TIMBALAND FEAT, ONEREPUBLIC APOLOGIZE	MOSLEY/BLACKGROUND/INTERSCOPE/UNIVERSAL	170	-7	
15	55	COLBIE CAILLAT BUBBLY	UNIVERSAL REPUBLIC/UNIVERSAL	170	-16	
19	18	MAROON S WON'T CO HOME WITHOUT YOU	A&M/OCTONE/INTERSCOPE/UNIVERSAL	160	-7	
22	11	CARLY RAE JEPSEN SUNSHINE ON MY SHOULDERS 🔶	MAPLEMUSIC	132	-14	
25	23	DAUGHTRY FEELS LIKE TONICHT	REA/SONY BMG	120	-1	
24	29	CELINE DION ALONE COLUMBIA/SONY BMC		116	-21	
31	2	SIMON COLLINS UNCONDITIONAL + RAZOR & TIE/SONY BMG		וכו	+29	
36	2	JASON MRAZ I'M YOURS ATLANTIC/WARNER		99	+33	
26	6	COLBIE CAILLAT REALIZE	UNIVERSAL REPUBLIC/UNIVERSAL	94	+1	
28	6	ARTISTS STAND UP TO CANCER JUST STAND UP!	SUZC/UNIVERSAL	85	+3	
29	17	AVRIL LAVIGNE INNOCENCE 🔶	RCA/SONY BMG	85	+3	
38	22	JOROIN SPARKS OUET WITH CHRIS BROWN NO	AIR 19/JIVE/SONY BMG	79	+14	
39	11	DANY BEDAR OUBLIER 🔶	OEJA MUSIQUE	78	+14	

LAST WEEK	WEEKS ON CHART	ARTIST TITLE IMPRINT / PROMOTION LABEL			¥S */-	
2	12	RIHANNA DISTURBIA	SRP/DEF JAM/UNIVERSAL	751	+37	
1	17	COLDPLAY VIVALA VIDA	PARLOPHONE/EMI	743	-31	
5	8	PINK SO WHAT	LAFACE/SONY BMG	742	+101	
3	15	LADY GAGA FEAT. COLBY D'OONIS JUST DANCE	REAMLINE/KONLIVE/INTERSCOPE/UNIVERSAL	731	+18	
4	12	HEDLEY OLD SCHOOL 🔶	UNIVERSAL	649	-26	
8	14	LEONA LEWIS BETTER IN TIME	SYCO/J/SONY BMG	597	+24	
7	16	JORDIN SPARKS ONE STEP AT A TIME	JORDIN SPARKS ONE STEP AT A TIME 19/JIVE/SONY BMG			
10	14	THEORY OF A DEADMAN ALL OR NOTHING +	538	+10		
16	2	NICKELBACK GOTTA BE SOMEBODY +	533	+151		
6	21	CHRIS BROWN FOREVER	524	-107		
14	5	KATY PERRY HDT N COLD	510	+95		
n	8	DAUGHTRY WHAT ABOUT NOW RCA/SONY BMG			+2	
13	5	EVA AVILA GIVE ME THE MUSIC 🔶 SONY BMG			+30	
12	13	STATE OF SHOCK BEST I EVER HAD +	E OF SHOCK BEST IEVER HAD 🔶 CORDOVA BAY			
21	4	CHRISTINA AGUILERA KEEPS GETTIN' BETTER	AGUILERA KEEPS GETTIN' BETTER RCA/SONY BMG		+93	
9	18	KID ROCK ALL SUMMER LONG	K ALL SUMMER LONG TOP DOC/ATLANTIC/WARNER		-146	
25	4	OEBORAH COX BEAUTIFUL U R 🔶	BORAH COX BEAUTIFUL UR +			
15	12	THE PUSSYCAT DOLLS WHEN I GROW UP	THE PUSSYCAT DOLLS WHEN I GROW UP INTERSCOPE/UNIVERSAL		-58	
19	15	ESTELLE FEATURING KANYE WEST AMERICAN BOY	HOME SCHOOL/ATLANTIC/WARNER	324	+7	
27	6	SIMPLE PLAN SAVE YOU 🔶	LAVA/ATLANTIC/WARNER	322	+55	
26	8	GAVIN ROSSDALE LOVE REMAINS THE SAME	INTERSCOPE/UNIVERSAL	316	+37	
31	3	JASON MRAZ I'M YOURS	ATLANTIC/WARNER	309	+76	
28	8	SUZIE MCNEIL LET'S GO 🔶	CURVE/UNIVERSAL	294	+27	
18	20		LIGHTS MUSIC	287	-48	
20	9	NE-YO CLOSER	NE-YO CLOSER DEF JAM/UNIVERSAL		-24	
29	6	DAVID ARCHULETA CRUSH	19/JIVE/SONY BMG	273	+7	
17	20	KARDINAL OFFISHALL FEATURING AKON DANGERDU	S 🔶 KONLIVE/GEFFEN/UNIVERSAL	266	-85	
22	24	3 DOORS DOWN IT'S NOT MY TIME	UNIVERSAL REPUBLIC/UNIVERSAL	261	-33	
30	10	CRASH PARALLEL RAIN DELAYS +	BLACK BOX RECORDINGS/SONY BMG	259	-7	
42	2	BRITNEY SPEARS WOMANIZER	JIVE/SONY BMG	258	+76	

www.americanradiohistory.com

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WRMF/West Palm Beach, FL\*

KNIN/Wichita Falls, TX

KFBZ/Wichita, KS\* PD: Dusty Hayes

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# R&R SMOOTH JAZZ



'Survivalists' craft win-win solutions to boost audience, music sales

# Repairing Art And Commerce's 'Disconnect'

# Carol Archer CArcher@RadioandRecords.com

huck Mitchell didn't pull any punches as moderator of the recent R&R Convention smooth jazz format session, which was devoted to the intersection of art and commerce. "All of us got into this business in the first place for love of the music, not to create shareholder value," said Mitchell, who serves as Koch Entertainment VP of jazz and adult music. He then turned the discussion toward the imperative for labels and radio to migrate to digital technology, ways digital music sales can resurrect an ailing genre and how terrestrial stations can amplify and create new revenue streams via the Web.

Tackling these and other weighty issues were the panelists: Mack Avenue Records VP of marketing and sales Randall Kennedy, Koch Entertainment VP

of digital and mobile Bill Crowley, WLOQ/Orlando PD Paul Lavoie andWGRV (the Groove)/Melbourne PD Randy Bennett.

### Link Artists To Listeners

Digital media and Web sites now exist as natural extensions of most stations and record companies. WGRV drives listeners to its site and links artists to them not just for existing fans but those it's trying to attract.

Calling smooth jazz "a faceless format," Lavoie stressed connecting listeners with artists to drive passion scores. One of his tactics: WLOQ TV, an innovation available on the station's site that features performance videoclips from station events. A digital camera crew attends every gig and

creates a three- or four-minute snippet so that those who didn't attend still feel bonded to the artist and station through live music. A click-to-buy button also promotes CD sales.

"Radio doesn't bear responsibility for selling CDs, but we are responsible for connecting listeners with artists and giving them as many opportunities to buy as we can," Lavoie said.

Kennedy observed that the Internet is now the primary means of exposing consumers to music.

"People don't play instruments anymore; they play TV and now the computer. That's where we've got to go. The combination of land-based and 'extrater-

restrial' radio and the Internet are what will expose new artists."

Crowley sensed a general "lack of personality" across the gamut of smooth jazz, from radio to recorded music—a challenge he says is increasingly proliferating, particularly as fewer outlets exist where fans can find a record. "Support the artist, how? There's no Tower,Virgin collapsed, mall stores stock only DVDs and used CDs. That's where the Web has become such an important part of the equation, regardless of demographic."

Lavoie pointed out that until recently, a station's Web site served as an extension of its product, but the tables are turning: The focus will shift as a station evolves into an extension of its Web product. "It's a lot more interactive for people to use at their own time

and utility, because they're already on the Web; if they're streaming your station, you can put all kinds of material—logos, videos—in front of them.''

# **New Partnerships Needed**

Mitchell suggested radio forge new or refreshed partnerships with labels and more actively engage as retailers of their product—and in a more direct way that opens more revenue streams for radio, 'The combination of landbased and "extraterrestrial" radio and the Internet are what will expose new artists.'

-Randall Kennedy



#### R&R Smooth Jazz Session Panelist Trivia

 In addition to holding such posts earlier in his career as editor of
 Downbeat and president of Verve, R&R
 Convention smooth jazz format session moderator Chuck
 Mitchell served briefly as
 PD of the late, great jazz
 WRVR/New York.
 Randall Kennedy not

only is the architect, if you will, of Warner lazz's memorable 2001 This Is Your Mind on Drugs campaign, but the father of twins and among the best-read people in this business. To better serve artists, Randy Bennett bought all the equipment needed for the live shows that WGRV presents. And his wife, Jan, is a pilot for American Airlines. Besides smooth jazz tours of duty including KIFM/San Diego and the former KABQ/ Albuquerque, Paul Lavoie has scaled Mount McKinley, K2, Annapurna and Mount Everest-twice. Bill Cowley is a long-

time hardcore music maven who speaks nine languages, seven of which are of the computer programming variety. which has the technology to affect it. "Historically, from Edison to Bill Gates, media has always been changed by technology. For better or worse Broadcast Architecture has altered the way music is made. In artists' obsession to get airplay they make tunes that sound like radio. Might the current evolution in technology actually bring a new and different style of artist into being because of how everyone can access music on the Web?"

Before the convention, Lavoie polled a slew of smooth jazz artists, including Jeff Lorber, Mindi Abair, Dave Koz and Jeff Golub, to learn what they consider the single most important factor in selling their music. The conclusion was unanimous: backselling their name, song title and CD. As things stand today, this may rightly be termed the format's fundamental disconnect with the music biz.

KWJZ/Seattle PD Carol Handley outlined Sandusky/Seattle's cluster-wide embrace of digital applications like Quu and FlyCast for mobile devices (Smooth Jazz, Oct. 10). "The RDS information that already goes out on all of our signals shows what song and artist you're listening to in your car or digitally if you have HD radio. And it shows up on our Web site as a 'now playing' feature, which includes CD artwork and click-through to Spun.com to buy it," she said.

Mitchell observed the importance of social networking in linking the audience locally and globally. Bennett noted that listeners are directed at least three times every hour to WGRV's MySpace page.

WSJT/Tampa PD Ross Block, whose database contains 21,000 self-identified loyal listeners who receive the station's weekly e-newsletter, said, "I invite the record business to find a way to contact those folks through us. Our e-mail is like a newspaper:We can just add another section for you to do a free download, a special price or coupon."

# 'Ignore Social Networks At Your Peril'

Panelists at the R&R Convention's smooth jazz format session voiced agreement concerning the vital role social networks play in the business of radio and records. Certainly, a social network is a tool, and all tools must be used correctly, "including chain saws," according to Koch



Entertainment VP of jazz and adult music Chuck Mitchell, who moderated. "You ignore the social networks at your peril. There are just too many people in too wide an age

to

group—younger, older, whatever you want. Millions upon millions are using these networks every day."

He added, "When you talk about the connectivity you can create in that area, so that your listeners can interact and connect with each other while they listen to what you're doing on the air, you're going to have a powerful global brand on your hands."—CA



Bennett



# **SMOOTH JAZZ** POWERED BY nielsen

IN NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL

BD5

ARTIST

WEEKS ON CHART

CONDS DIGITAL DOWNLOADS

AUDIENCE MILLIONS RANK

PLAYS



MOST ADDED

NEW STATIONS

1

1

1

ARTIST TITLE / LABEL

WAYNE BRADY Ordinary (Peak/CMG) KSSJ, WDSJ, WLVE

TIM BOWMAN

PAUL HARDCASTLE Marimba (Trippin 'N' Rhythm) WLVE

SERGIO MENDES FEAT. FERGIE 1

(will.i.am/Starbucks/Concord/CMG) WNUA

JOHN LEGEND Good Morning (Hame School/G.O.O.D./Columbia) WJZZ

INGRID MICHAELSON

The Way J Am (Cabin 24/Original Signal/RED) KJZY

EUGE GROOVE Religify (Narada Jazz/Capitol) WNWV

JAY SOTO Stay Awhile (NuGroove) WDSJ

The Look Of Love

MINDI ABAIR Out Of The Blue (23/Peak/CMG) KIFM

**ROBIN THICKE** Magic (StarTrak/Interscope) WVMV

Sweet Sundays (Trippin 'N' Rhythm) KOAS

► JOHN LEGEND PREVIEWS HIS THIRD STUDIC ALBUM, "EVOLVER," WITH "GOOD MORNING," WHICH ARRIVES AT NO. 27 WITH MOST INCREASED PLAYS (UP 23). HE BEGINS THE FIRST LEG OF HIS WORLD TOUR NOV. 13 IN MINNEAPOLIS.

Fig.       Fig.       ART IST TITLE       IMPRINT / PROMOTION LABEL       TW       +/-         1       15       TIM BOWMAN SWEET SUNDAYS       TRIPPIN 'N' → THM       190       +18         2       2       13       DAVE KOZ LIFE IN THE FAST LANE       CAPITOL       170       -1         3       17       PAUL HARDCASTLE MARIMBA       TRIPPIN 'N' → THM       158       +22         4       16       WARREN HILL LADOLCE VITA       KOCH       150       -77         5       4       16       NICK COLIONNE NO LIMITS       KOCH       150       -73         6       5'       19       ERIC DARIUS GOIN ALLOUT       BLUE NOTE-CAPITOL       142       -55         7       8       7       EUGE GROOVE RELIGIFY       NARADA JAZZ-CAPITOL       140       +1         8       7       6       FOURPLAY FORTUNE TELLER       HEADS UP       134       +25         10       10       26       WAYMAN TISDALE THROWIN'IT DOWN       RENT-TOUS       131       -1         11       12       19       NAJEE CUT OF ADREAM       HEADS UP       128       +1         11       10       BLAKE AARON SHINE       INNE **ISION       127       -3 <tr< th=""><th>VEEK</th><th>WEEK</th><th>ART</th><th>SMOOTH JAZZ INDICATOR</th><th></th><th></th></tr<>	VEEK	WEEK	ART	SMOOTH JAZZ INDICATOR		
2       2       13       DAVE KOZ LIFE IN THE FAST LANE       CAPITOL       170       -1         3       17       PAUL HARDCASTLE MARIMBA       TRIPPIN'N'R+WTHM       158       +22         4       16       NICK COLIONNE NOLIMITS       KOCH       150       +7         5       4       16       NICK COLIONNE NOLIMITS       KOCH       150       -3         6       5'       19       ERIC DARIUS CON'ALL OUT       BLUE NOTE/CAPITOL       142       -5         7       8       7       EUGE GROOVE RELIGIFY       NARADA JAZZ/CAPITOL       140       +1         8       7       6       FOURPLAY FORTUNE TELLER       HL/DS UP       139       -2         9       15       6       MICHAEL LINGTON YOU ANDI       NULFOOVE       134       +25         10       10       26       WAYMAN TISDALE THROWIN'IT DOWN       REND-TVOUS       131       -1         11       12       19       NAJEE CUT OF A DREAM       HL/DS UP       128       +1         12       11       10       BLAKE AARON SHINE       INNE **ISION       127       -3         13       9       27       EARL KLUGH DRIFTIN'       KOCH       126       -12 <th>THIS WEEK</th> <th>LAST</th> <th>WEEKS ON CHART</th> <th></th> <th></th> <th>AYS +/-</th>	THIS WEEK	LAST	WEEKS ON CHART			AYS +/-
3       17       PAUL HARDCASTLE MARIMBA       TRIPPIN 'N' F+wTHM       158       +2         3       3       17       PAUL HARDCASTLE MARIMBA       TRIPPIN 'N' F+wTHM       158       +2         4       16       NICK COLIONNE NO LIMITS       KOCH       150       -7         5       4       16       NICK COLIONNE NO LIMITS       KOCH       150       -3         6       5'       19       ERIC DARIUS GOIN' ALL OUT       BLUE NOTE/CAPITOL       142       -5         7       8       7       EUGE GROOVE RELIGIFY       NARADA JAZZ/CAPITOL       140       +1         8       7       6       FOURPLAY FORTUNE TELLER       HE/DS/UP       134       +22         9       15       6       MICHAEL LINGTON YOU ANDI       NL%FOOVE       134       +22         10       10       26       WAYMAN TISDALE THROWIN'IT DOWN       REND-T/VOUS       131       -1         11       12       19       NAJEE CUT OF ADREAM       HE/DS/UP       128       +1         12       11       10       BLAKE AARON SHINE       INNE**ISION       127       -3         12       11       10       BLAKE AARON SHINE       INNE**ISION       127		1	15	TIM BOWMAN SWEET SUNDAYS TRIPPIN 'N'	190	+18
2       6       16       WARREN HILL LADULCE VITA       KOCH       150       +7         5       4       16       NICK COLIONNE NOLIMITS       KOCH       150       -3         6       5'       19       ERIC DARIUS GON'ALL OUT       BLUE NOTE APITOL       142       -5         7       8       7       EUGE GROOVE RELIGIFY       NARADA JAZZA APITOL       140       +1         8       7       6       FOURPLAY FORTUNE TELLER       HL#DS UP       139       -2         9       15       6       MICHAEL LINGTON YOU AND I       NL#FOOVE       134       +25         10       10       26       WAYMAN TISDALE THROWIN'IT DOWN       REND-TVOUS       131       -1         11       12       19       NAJEE CUT OF A DREAM       HL#DS UP       128       +1         12       11       10       BLAKE AARON SHINE       INNE **ISION       127       -3         13       5       27       EARL KLUGH DRIFTIN'       KOCH       126       -12         14       7       OLI SILK CHILL OR BE CHILLED       TRIPPIN 'N **Y THM       117       +7         15       13       7       SHILTS BACK ON THE HUDSON       NU #POOVE       10	2	2	13	DAVE KOZ LIFE IN THE FAST LANE CAPITOL	170	-1
5       4       16       NICK COLIONNE NO LIMITS       NOCH       150       -3         6       5       19       ERIC DARIUS GOIN'ALL OUT       BLUE NOTE APITOL       142       -5         7       8       7       EUGE GROOVE RELIGIFY       NARADA JAZZA APITOL       140       +1         8       7       6       FOURPLAY FORTUNE TELLER       HEADS UP       139       -2         9       15       6       MICHAEL LINGTON YOU ANDI       NUKFOOVE       134       +25         10       10       26       WAYMAN TISDALE THROWIN'IT DOWN       REND-TVOUS       131       -1         11       12       19       NAJEE CUTOF ADREAM       HEADS UP       128       +1         12       11       10       BLAKE AARON SHINE       INNE**ISION       127       -3         13       9       27       EARL KLUGH DRIFTIN'       KOCH       126       -12         14       7       OLI SILK CHILL OR BE CHILLED       TRIPPIN N***/THM       117       +7         15       13       7       SHILTS BACK ON THE HUDSON       NUL*POOVE       109       -2         16       11       LARRY CARLTON ALLI NG OD TIME (RERECORDED)       335       105 <th>3</th> <th>3</th> <th>17</th> <th>PAUL HARDCASTLE MARIMBA TRIPPIN'N' R-WTHM</th> <th>158</th> <th>+2</th>	3	3	17	PAUL HARDCASTLE MARIMBA TRIPPIN'N' R-WTHM	158	+2
6       5'       19       ERIC DARIUS CONY ALL OUT       BLUE NOTE-CAPITOL       142       -5         7       8       7       EUGE GROOVE RELIGIFY       NARADA JAZZA (PITOL       140       +1         8       7       6       FOURPLAY FORTUNE TELLER       HLADS UP       139       -2         9       15       6       MICHAEL LINGTON YOU AND I       NUEFOOVE       134       +25         10       10       26       WAYMAN TISDALE THROWIN'IT DOWN       REND-TVOUS       131       -1         11       12       19       NAJEE CUT OF A DREAM       HLADS UP       128       +1         12       11       10       BLAKE AARON SHINE       INNE ₹*15ION       127       -3         13       9       27       EARL KLUGH DRIFTIN'       KOCH       126       -12         14       7       OLI SILK CHILL OR BE CHILLED       TRIPPIN'N'3+YTHM       117       +7         15       13       7       SHILTS BACK ON THE HUDSON       NUEFOOVE       109       -2         16       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IIIIIIIIIIIIIIII	4	6	16	WARREN HILL LA DOLCE VITA KOCH	150	+7
Instruction         Instruction         Instruction         Instruction           Instruction         Instruction         Instruction         Instruction         Instruction           Instruction         Instruction         Instruction         Instruction         Instruction         Instruction           Instruction <thinstruction< th=""> <thinstruction< th=""></thinstruction<></thinstruction<>	5	4	16	NICK COLIONNE NO LIMITS KOCH	150	-3
B       7       6       FOURPLAY FORTURE TELLER       HEADS UP       139       -2         9       15       6       MICHAEL LINGTON YOU AND I       NL%FOOVE       134       +25         10       10       26       WAYMAN TISDALE THROWIN'IT DOWN       REND-TVOUS       131       -1         11       12       19       NAJEE CUT OF ADREAM       HEADS UP       128       41         12       11       10       BLAKE AARON SHINE       INNE**ISION       127       -3         13       9       27       EARL KLUGH DRIFTIN'       KOCH       126       -12         14       7       OLI SILK CHILL OR BE CHILLED       TRIPPIN'N'=*YTHM       117       +7         15       13       7       SHILTS BACK ON THE HUDSON       NL %FOOVE       109       -2         16       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IIIII ANCE       104       +7         18       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IIIIIIIII       104 </th <th>6</th> <th>5</th> <th>19</th> <th>ERIC DARIUS GOIN' ALL OUT BLUE NOTE AMPITOL</th> <th>142</th> <th>-5</th>	6	5	19	ERIC DARIUS GOIN' ALL OUT BLUE NOTE AMPITOL	142	-5
9       15       6       MICHAEL LINGTON YOU AND I       NL%FOOVE       134       +29         10       10       26       WAYMAN TISDALE THROWIN'IT DOWN       REND-TVOUS       131       -1         11       12       19       NAJEE CUT OF A DREAM       HE40S UP       128       41         12       11       10       BLAKE AARON SHINE       INNE*TISION       127       -3         13       3       27       EARL KLUGH DRIFTIN'       KOCH       126       -12         13       7       SHILTS BACK ON THE HUDSON       NL%FOOVE       109       -2         16       11       LARRY CARLTON ALLING GOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IIIIIANCE       104       +7         18       11       LARRY CARLTON ALLING GOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IIIIIANCE       104       +7         18       16       17       KEN NAVARRO DAODY-O       FDSITTVE       104       -2         20       17       13       INCOGNITO N.O.T.       HL4DS UP       100       -3	7	8	7	EUGE GROOVE RELIGIFY NARADA JAZZ APITOL	140	+1
10       10       26       WAYMAN TISDALE THROWIN'IT DOWN       REND:: VOUS       131       -1         11       12       19       NAJEE CUT OF A DREAM       HE40S UP       128       41         12       11       10       BLAKE AARON SHINE       INNE**ISION       127       -3         13       9       27       EARL KLUGH DRIFTIN'       KOCH       126       -12         14       7       OLI SILK CHILL OR BE CHILLED       TRIPPIN'N'=+YTHM       117       +7         15       13       7       SHILTS BACK ON THE HUDSON       NL %FOOVE       109       -2         16       18       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IIIII ANCE       104       +7         18       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IIIII ANCE       104       +7         18       16       17       KEN NAVARRO DAOD*O       FD&ITIVE       104       -2         20       17       13       INCOGNITO N.O.T.       HL#DS UP	8	7	6	FOURPLAY FORTUNE TELLER HEADS UP	139	-2
12       19       NAJEE CUT OF A DREAM       HE405 UP       128       41         12       11       10       BLAKE AARON SHINE       INNE ₹*1510N       127       -3         13       9       27       EARL KLUGH DRIFTIN'       KOCH       126       -12         13       9       27       EARL KLUGH DRIFTIN'       KOCH       126       -12         14       7       OLI SILK CHILL OR BE CHILLED       TRIPPIN'N' ¬+'THM       117       +7         15       13       7       SHILTS BACK ON THE HUDSON       NL %FOOVE       109       -2         16       18       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IIII ANCE       104       +7         18       16       17       KEN NAVARRO DAOD'O       F>61TIVE       104       -2         19       26       4       ANDRE DELANO SISTA CALIENTE       NU#F00VE       102       +12         20       17       13       INCOGNITO N.O.T.       HL#DS UP       100       -33         21       19       6       JEFF LORBER REHAB       PENA/CMG       92       -1 </th <th>9</th> <th>15</th> <th>6</th> <th>MICHAEL LINGTON YOU AND I NLISPOOVE</th> <th>134</th> <th>+25</th>	9	15	6	MICHAEL LINGTON YOU AND I NLISPOOVE	134	+25
12       11       10       BLAKE AARON SHINE       INNE™ISION       127       -3         13       5       27       EARL KLUGH DRIFTIN'       KOCH       126       -12         14       7       OLI SILK CHILL OR BE CHILLED       TRIPPIN'N'T=+THM       117       +7         15       13       7       SHILTS BACK ON THE HUDSON       NL %FOOVE       109       -2         15       13       7       SHILTS BACK ON THE HUDSON       NL %FOOVE       109       -2         16       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +6         17       20       4       OAVID WELLS BAHAMAS BLUES       IMEANCE       104       +7         18       10       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +6         18       10       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       104       +7         18       16       17       KEN NAVARRO DAOD+0       F>&ITIVE       104       -2         20       17       13       INCOGNITO N.O.T.       HL#DS UP       100       -3         21       19       6       JEFF LORBER REHAB       PENA/CMG       92       -1	10	10	26	WAYMAN TISDALE THROWIN' IT DOWN RENDERVOUS	131	-1
13       S       27       EARL KLUGH DRIFTIN'       KOCH       126       -122         14       7       OLI SILK CHILL OR BE CHILLED       TRIPPIN'N'3*+/THM       117       +77         15       13       7       SHILTS BACK ON THE HUDSON       NL \$F00VE       109       -22         16       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IWANCE       104       +77         18       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       IWANCE       104       +77         18       16       17       KEN NAVARRO DAODY-O       F>51TIVE       104       -22         20       17       13       INCOGNITO N.O.T.       HL4DS UP       100       -33         21       19       6       JEFF LORBER REHAB       PEA/CMG       99       O         22       24       MIKE CATALANO RIGHTONTIME       £27 MAN       98       +33         23       21       8       VIBES ALIVE LIGHTHOUSE       SWINCDING       94       -1 <tr< th=""><th>1</th><th>12</th><th>19</th><th>NAJEE CUT OF A DREAM HILADS UP</th><th>128</th><th>+]</th></tr<>	1	12	19	NAJEE CUT OF A DREAM HILADS UP	128	+]
14       7       OLI SILK CHILL OR BE CHILLED       TRIPPIN'N' → THM       117       47         15       13       7       SHILTS BACK ON THE HUDSON       NL \$FOOVE       109       -2         16       11       LARRY CARLTON ALL: IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       INTANCE       104       +7         18       11       LARRY CARLTON ALL: IN GOOD TIME (RERECORDED)       335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       INTANCE       104       +7         18       16       17       KEN NAVARRO DAODY-O       F>SITIVE       104       -2         19       26       4       ANDRE DELANO SISTA CALIENTE       NU#F00VE       102       +12         20       17       13       INCOGNITO N.O.T.       HL#DS UP       100       -3         21       19       6       JEFF LORBER REHAB       PEA/CMG       99       O         22       24       MIKE CATALANO RIGHT ONTIME       £ZTMAN       98       +33         23       21       8       VIBES ALIVE LIGHTHOUSE       SWINCDING       93       +22 <th>12</th> <th>R</th> <th>10</th> <th>BLAKE AARON SHINE INNE VISION</th> <th>127</th> <th>-3</th>	12	R	10	BLAKE AARON SHINE INNE VISION	127	-3
15       13       7       SHILTS BACK ON THE HUDSON       NL %FOOVE       109       -2         16       18       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +6         17       20       4       OAVID WELLS BAHAMAS BLUES       IWANCE       104       +7         18       11       LARRY CARLTON ALL IN GOOD TIME (RERECORDED)       335       105       +6         17       20       4       OAVID WELLS BAHAMAS BLUES       IWANCE       104       +7         18       16       17       KEN NAVARRO DAODY-O       F>SITIVE       104       -2         19       26       4       ANDRE DELANO SISTA CALIENTE       NU#F0OVE       102       +12         20       17       13       INCOGNITO N.O.T.       HL#DS UP       100       -3         21       19       6       JEFF LORBER REHAB       PEA/CMG       99       O         22       24       MIKE CATALANO RIGHTONTIME       £ZTMAN       98       +33         23       21       8       VIBES ALIVE LIGHTHOUSE       SWINCDING       94       -1         23       23       4       WAYNE BRAOY ORDINARY       PEA/CMG       92       -1 <th>13</th> <th>9</th> <th>27</th> <th>EARL KLUGH DRIFTIN' KOCH</th> <th>126</th> <th>-12</th>	13	9	27	EARL KLUGH DRIFTIN' KOCH	126	-12
16       18       11       LARRY CARLTON ALL IN COOD TIME (RERECORDED) 335       105       +66         17       20       4       OAVID WELLS BAHAMAS BLUES       HEANCE       104       +77         18       16       17       KEN NAVARRO DADDY-O       F>SITIVE       104       -2         19       26       4       ANDRE DELANO SISTA CALIENTE       NURFOOVE       102       +12         20       17       13       INCOGNITO N.O.T.       HLADS UP       100       -33         20       19       6       JEFF LORBER REHAB       PEX.K/CMG       99       OO         21       19       6       JEFF LORBER REHAB       PEX.K/CMG       94       -1         22       24       MIKE CATALANO RIGHTONTIME       SWINDDING       94       -1         22       23       4       WAYNE BRAOY ORDINARY       PEX.K/CMG       92       -1         23       24       5       DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY DECCA       89       -3         26       27       3       URBAN JAZZ COALITION DEJA VU       COMINUM       89       +2         27       24       5       DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY DECCA       89       -3	14	14	7	OLI SILK CHILL OR BE CHILLED TRIPPIN'N' THM	117	+7
10       11       A OAVID WELLS BAHAMAS BLUES       IMANCE       104       +7         18       16       17       KEN NAVARRO DADDY-O       FDGITIVE       104       -2         19       26       4       ANDRE DELANO SISTA CALIENTE       NUGFOOVE       102       +12         20       17       13       INCOGNITO N.O.T.       HLADS UP       100       -3         20       17       13       INCOGNITO N.O.T.       HLADS UP       100       -3         20       19       6       JEFF LORBER REHAB       PEX.//CMG       99       O         22       24       MIKE CATALANO RIGHTONTIME       LETMAN       98       +33         23       21       8       VIBES ALIVE LIGHTHOUSE       SWINDDING       94       -1         24       25       2       GORONCOMONINSBICPHATBANDFEAT, PATTIAUSTIN SEPTENDER       MARCET       93       +2         27       3       URBAN JAZZ COALITION DEJA VU       COMINUM       89       +2         27       24       5       DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY DECCA       89       -3         28       NEW       CEORGE DUKE LISTEN BABY       HL4DS UP       84       -5         29 <th>15</th> <th>13</th> <th>7</th> <th>SHILTS BACK ON THE HUDSON NUSPOOVE</th> <th>109</th> <th>-2</th>	15	13	7	SHILTS BACK ON THE HUDSON NUSPOOVE	109	-2
IB         I6         17         KEN NAVARRO DADDY-O         FD6ITIVE         I04         -2           I9         26         4         ANDRE DELANO SISTA CALIENTE         NU4F00VE         I02         +12           20         17         13         INCOGNITO N.O.T.         HL4DS UP         I00         -3           20         17         13         INCOGNITO N.O.T.         HL4DS UP         I00         -3           20         19         6         JEFF LORBER REHAB         PEA.K/CMG         99         O           22         22         4         MIKE CATALANO RIGHTONTIME         L47MAN         98         +33           23         21         8         VIBES ALIVE LIGHTHOUSE         SWINDDING         94         -1           24         25         2         GORONCOMONINSBICPHATBANDFEAT, PATTIAUSTIN SEPTEMBER         MARCENT         93         +22           27         3         URBAN JAZZ COALITION DEJA VU         COMINUM         89         +22           27         24         5         DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY DECCA         89         -33           28         MEW         CEORGE DUKE LISTEN BABY         HL40S UP         84         +55	16	18	11	LARRY CARLTON ALL IN GOOD TIME (RERECORDED) 335	105	+6
10       10       10       10       10       10       10         19       26       4       ANDRE DELANO SISTA CALIENTE       NU#F00VE       102       +12         20       17       13       INCOGNITO N.O.T.       HL4DS UP       100       -3         20       19       6       JEFF LORBER REHAB       PEX.//CMG       99       00         22       22       4       MIKE CATALANO RIGHTONTIME       L/27 MAN       98       +33         23       21       8       VIBES ALIVE LIGHTHOUSE       SWINDDING       94       -1         23       23       24       GOROMCOMONINSBICPHATBANDFEAT.PATTIAUSTIN SPITEMER       MARCRIT       93       +22         25       23       4       WAYNE BRAOY ORDINARY       PEX.K/CMG       92       -1         26       27       3       URBAN JAZZ COALITION DEJA VU       COM*INUUM       89       +22         27       24       5       DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY DECCA       89       -33         28       NEW       CEORGE DUKE LISTEN BABY       HL4DS UP       87       +11         29       NEW       CERALD VEASLEY YOUR MOVE       HL4DS UP       84       +5    <	17	20	4	OAVID WELLS BAHAMAS BLUES	104	+7
20         17         13         INCOGNITO N.O.T.         HLADS UP         100         -33           20         19         6         JEFF LORBER REHAB         PEX (//MG         99         0           22         22         4         MIKE CATALANO RIGHT ON TIME         L//MAN         98         +33           23         21         8         VIBES ALIVE LIGHTHOUSE         SWINDING         94         -1           24         25         2         CORDONCOMONINS BIC PHATE BAND FEAT. PATTI AUSTIN SEPTEMBER         MARCAT         93         +2           25         23         4         WAYNE BRAOY ORDINARY         PEX (//MG         92         -1           26         27         3         URBAN JAZZ COALITION DEJA VU         COM*INUUM         89         +22           27         24         5         DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY DECCA         89         -33           28         NEW         CEORGE DUKE LISTEN BABY         HL40S UP         87         +11           29         NEW         CERALD VEASLEY YOUR MOVE         HL40S UP         84         +5	18_	16	17	KEN NAVARRO DAODY-O FOGITIVE	104	-2
2)       19       6       JEFF LORBER REHAB       PENK/CMG       99       0         22)       22       4       MIKE CATALANO RIGHT ON TIME       & L/TMAN       98       +33         23       21       8       VIBES ALIVE LIGHTHOUSE       SWINDING       94       -1         24       25       2       CORDONCOMONINSBIC PHAT BAND FEAT. PATTI AUSTIN SEPTEMBER       MARCENT       93       +22         25       23       4       WAYNE BRAOY ORDINARY       PENK/CMG       92       -1         26       27       3       URBAN JAZZ COALITION DEJA VU       CONTINUUM       89       +22         27       24       5       DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY       DECCA       89       -33         28       NEW       CEORGE DUKE LISTEN BABY       HL405 UP       87       +11         29       NEW       CERALD VEASLEY YOUR MOVE       HL405 UP       84       +5	19	26	4	ANDRE DELANO SISTA CALIENTE NUIFOOVE	102	+12
22         22         4         MIKE CATALANO RIGHT ON TIME         L/FMAN         98         +33           23         21         8         VIBES ALIVE LIGHTHOUSE         SWINCDING         94         -1           24         25         2         CORDONCOMONINSBIC PHATE BAND FEAT. PATTI AUSTIN SPITEMER         MARCENT         93         +2           25         23         4         WAYNE BRAOY ORDINARY         PEAA/CMG         92         -1           26         27         3         URBAN JAZZ COALITION DEJA VU         CONTINUUM         89         +2           27         24         5         DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY DECCA         89         -3           28         NEW         CEORGE DUKE LISTEN BABY         HL40S UP         87         +11           29         NEW         CERALD VEASLEY YOUR MOVE         HL40S UP         84         +5	20	17	13	INCOGNITO N.O.T. HLADS UP	100	-3
23       21       8       VIBES ALIVE LIGHTHOUSE       SWINEDING       94       -1         24       25       2       CORDONCOMOWINSBIG PHAT BAND FEAT. PATTI AUSTIN SPIEMEER       ANGREAT       93       +2         25       23       4       WAYNE BRAOY ORDINARY       PEA.K/CMG       92       -1         26       27       3       URBAN JAZZ COALITION DEJA VU       CONTINUUM       89       +2         27       24       5       DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY DECCA       89       -3         28       NEW       CEORGE DUKE LISTEN BABY       HL40S UP       87       +11         29       NEW       CERALD VEASLEY YOUR MOVE       HL40S UP       84       +5	2	19	6	JEFF LORBER REHAB PENK/CMG	99	0
24       25       2       CORDOM COMOWIN'S BIG PHATE BAND FEAT. PATTIALISTIN SPITIABLER IN-GREAT       93       +2         25       23       4       WAAYNE BRACOY ORDINARY       PEA.K/CMG       92       -1         26       27       3       URBAIN JAZZ COALITION DE JA VU       CONTINUUM       89       +2         27       24       5       DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY       DECCA       89       -3         28       NEW       CEORGE DUKE LISTEN BABY       HL405 UP       87       +11         29       NEW       CERALD VEASLEY YOUR MOVE       HL405 UP       84       +5	22	22	4	MIKE CATALANO RIGHT ON TIME	98	+3
LS         L         WAYNE BRAOY ORDINARY         PEAK/CMG         92         -1           25         23         4         WAYNE BRAOY ORDINARY         PEAK/CMG         92         -1           26         27         3         URBAN JAZZ COALITION DEJA VU         CONTINUUM         89         +2           27         24         5         DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY DECCA         89         -3           28         MEW         GEORGE DUKE LISTEN BABY         FL405 UP         87         +11           29         NEW         GERALD VEASLEY YOUR MOVE         HL405 UP         84         +5	23	21	8	VIBES ALIVE LIGHTHOUSE SWINGDING	94	-1
25         27         3         URBAN JAZZ COALITION DEJA VU         CONTINUUM         89         +2           27         24         5         DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY         DECCA         89         -3           28         NEW         CEORGE DUKE LISTEN BABY         HL405 UP         87         +11           29         NEW         CERALD VEASLEY YOUR MOVE         HL405 UP         84         +55	24	25	2	CORDON COODWIN'S BIG PHAT BAND FEAT, PATTI AUSTIN SEPTEMBER	93	+2
27         24         5         DAVID SANBORN FEAT. DEREK TRUCKS BROTHERRAY         DECCA         89         -3           28         NEW         CEORGE DUKE LISTEN BABY         HL405 UP         87         +11           29         NEW         CERALD VEASLEY YOUR MOVE         HL405 UP         84         +5	25	23	4	WAYNE BRACY ORDINARY PEAK/EMG	92	-1
28         NEW         GEORGE DUKE LISTEN BABY         FLADS UP         87         +11           20         NEW         GERALD VEASLEY YOUR MOVE         HLADS UP         84         +5	26	27	3	URBAN JAZZ COALITION DEJA VU CONTINUUM	89	+2
CERALD VEASLEY YOUR MOVE     HL405 UP     84     +5	27	24	5	DAVID SANBORN FEAT. DEREK TRUCKS BROTHER RAY DECCA	89	-3
	28	N	EW	GEORGE DUKE LISTEN BABY HLADS UP	87	+11
30 DATE DADDEN DANN FEAT WAYMAN TISTIAL FONTHEDROIND & DOTME 83 +3	29	N	EW	GERALD VEASLEY YOUR MOVE HLADS UP	84	+5
DARKET PARKET PARKET PARK TISBALL PRINCIPLE CONTENDED IN CONC. 05	30	R	EW	DARREN RAHN FEAT, WAYMAN TISDALE ON THEREBOUND	83	+3

MOST INCREASED PLAYS +23JOHN LEGEND Good Morning (Home S\_no/G.O.O.D./Columbia) WNUA +13, WJZZ +10, WLOQ +6\_KTWV +1 SERGIO MENDES FEAT. FERGIE +19 The Look Of Love (will.i.am/Starbucks/Concord/CING) KKSF +10, SJJC +6, KWJZ +2, WILE +1, KOAS +1, KYOT +1, WDSJ +1, WLJE+1 +16 ERIC DARIUS Goin' All Out (Blue Note \_ pitol) KOAS +18, XWRC +3, KRVR +2, V5JT +2, KIFM +2, KTWV +1, WSJW +1, WLOQ +1, KF 5F +1, KJZY +1 ESPERANZA SPA \_DING +16 Precious (Heads Up) SIJC +4, KIFM +1, KJZY +1, KOAS +1 KRVR +1, KTWV +1, KYOT +1, WDSJ +1, WJZZ +1, WLVE +1 LEE MORGAN

Since I Fell For You (B ■€ Note/Capitol) KIFM +1, KJZY +1, KOAS +1, KRVF =1, KTWV +1, KYOT +1, WDSJ +1, WJZZ +1, WL/Ξ+1, WNUA +1

FCF: WEEX ENDING OCTOBER 12, 2008 LECEND: See legenc to charts in charts section for rules and symbol explanations. 21 smooth jazz stations are electronically monitored by Nielsen Brackast Data Systems 24 hcurs a day. 7 days a week. Indicator chart comprised of 16 reporters. © 2008 Nielsen Business Media, Inc. All rights reserved.

1	1	22	ERIC DARUS	NO. 1(2 WKS) BLUE NOTE/CAPITOL	393	+16	4.283	1
2	2	13	DAVE KOZ LIFE IN THE FAST LANE	CAPITOL	386	+12	4.194	2
3	4	36	NORMAN BROWN POP'S COOL GROOVE	PEAK/CMC	303	+1	3.231	4
4	3	17		TRIPPIN'N' RHYTHM	295	-25	3.994	3
5	5	26	EARL KLOGH	КОСН	294	+13	2.331	7
6	6	29	BRIAN CL LBERTSON	GRP/VERVE	243	-36	2.136	10
7	7	33	THE SAX PACK FALLIN' FOR YOU	SHANACHIE	231	-32	3.142	5
8	9	14	TIM BOWMAN	TRIPPIN 'N' RHYTHM	227	+3	2.594	6
9	10	15		EVOLUTION/KOCH	204	+1	2.116	11
0	8	27	WAYMAN TISDALE	RENDEZVOUS	202	-45	2.283	8
	n	19			195	+5	1.775	14
2	12	14	KENNY G	STARBUCKS/CONCORD/CMC	182	-5	2.250	9
3	14	36	MARCUS MILLER FEATURI		180	+13	1.679	15
4	в	30			177	-4	1.940	13
5	15	7		NARADA JAZZ/CAPITOL	171	+7	1.972	12
5	18	14	NAJEE	HEADS UF	143	+10	1.603	16
7	16	9			140	-6	1.569	18
3	17	8	NO LIMITS WAYNE BRADY ORDINARY		132	-12	0.986	23
e.	19	16	AL GREED FEATURING JOI	and the second	123	-4	1.372	19
0	21	4	SERGIO MENDES FEATURI THE LOOK OF LOVE		116	+19	<b>1.36</b> 0	20
1	20	24	JAY SOT@ STAY AWHILE	NUGROOVE	105	+3	1.195	21
2	22	7	MICHAEL LINGTON		95	+7	0.537	27
3	24	18	YOU AND I BONEY JAMES		91	+7	1.594	7
4	-23	8			88	+]	0.845	25
5		7		PEAK/CMC	69	-5	0.285	-
6	26	14		HEADS UF	64	+5	0.348	-
7		EW		IOST INCREASED PLAYS	56	+23	0.922	24
8	29	2		HOME SCHOOL/G.O.O.D./COLUMBIA	52	+8	0.170	
1			OUT OF THE BLUE DAVID SA NBORN FEATUR	23/PEAK/CMC		_		
9	27	8	BROTHER RAY	DECCA	51	-3	<b>0.19</b> 0	

### **NEW AND ACTIVE**

ARTIST TITLE / LABEL	AUD / GAIN	ARTIST TITLE / LABEL	AUD / GAIN	ARTIST TITLE / LABEL	AUD / GAIN
CHRIS STANDRING Have Your Cake & Eat It (Lit mate Vibe)	40/1	OLI SILK Chill Or Be Chilled (Trippin 'N' Rhythm)	38/1	NOVELLO 33 Soul (Nogo)	34/3
TOTAL STATIONS:	4	TOTAL STATIONS:	S	TOTAL STATIONS:	3
STEVE WINWOOD Fly (Columbia)	40/0	VIBES ALIVE Lighthouse (Swingding)	35/10	ESPERANZA SPALI Precious (Heads Up)	DING 33/16
TOTAL STATIONS	3	TOTAL STATIONS:	3	TOTAL STATIONS:	16

# SMOOTH JAZZ REPORTERS

AFD/MD: Blake Florence

W GRV/Melbourne, FL PE/MD: Randy Bennett AFD: Jan Julian

PD: Paul Lavoie APD: Brian Morgan MD: Patricia James

I**/Sacramento, CA\*** ID: Lee Hansen

PD: Caro Handle MD: Diar na Rose

KCOZ/Soringfield, MO

Music Choice Smooth Jazz/Satellite APD: Will Kinnally

Sirius Jazz Cafe/Satellite\* OM: Cregg Steele PEt: Shirley Maldonado

XM Watercolors/Satellite\*

\* Monacted Reporters

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WJZZ /Atlanta, GA\* OM Steve Hegwood PD/VD: Dave Kosh

PAUL TAYLOR

2 28

WEA \/Baltimore, MD PD: Sandi Mallory PD: Sundi Mallory APD/ JD: Marcellus "Bassman" Shebard

WVS J/Birmingham, AL OM.'FD: Andy Parrish

WNJA/Chicago, IL\* OM: Carren Davis PD: Rick O Deli

WNW V/Cleveland, OH\* PD/VD: Angie Handa

OCTOBER 17, 2008

# WDSJ/Dayton, OH\*

WVMV/Detroit, MI\* OM/PD: Tom Sleeker MD: Sandy Kovach

WZJZ/Ft. Myers, FL

WSJW/Harrisburg, PA\*

PD/MD: Paul Scott

KJLU/Jefferson City, MO OM: Mike Downey PD/MD: Dan Turner APD: LaVaughn Wilson APD/MD: Randi Bachman

WQTQ/Hartford, CT

KPVU/Houston, TX PD: Larry Coleman

WSBZ/Ft. Walton Beach, FL PD: Mark Carter MD: Mark Edwards KOAS/Las Vegas, NV\* OM/PD: Duncan Payton

KUAP/Little Rock, AR PD/MD: Michael Nellums

# KSBR/Los Angeles, CA OM/PD: Terry Wedel MD: Vienna Yip

48

PEAK/CMC

+3

0,443 29

KTWV/Los Angeles, CA\*

WLOQ/Orlando, FL\*

W\_VE/Miami, FL\* OM/PD: Rich McMillan

KRVR/Modesto, CA\* OM/MD: Doug Wul PE : James Bryan

ontgomery, AL Capel	KSSJ/ PD/M[
arshall bicey	

WHOV/Norfolk, VA PD: Kevin "The Moose" Anderson

WVAS/Mo OM: Candy ( PD: Mel Ma MD: Jay Ho

KBZN/Salt Lake City, LT\* OM/PD: Dan Jessoo

KYOT/Phoenix, AZ\* PD/MD: Russ Egan

PD: Shirlitta Colon MD: Lynette White

ADDED AT...

KSSJ Vera Vera Sacramento, CA PD/MD: Lee Hanser

Kim Waters, Let's Get On It, D Wayne Brady. Ordinary, O

FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

DMX Jazz Vocal Blend/Satellite PD/MD: Rochelle Matthews

KWJZ/Seattle, WA\*

KKSF/San Francisco, Ca\* PD/MD: Ken Jones

PD: Gordon Zlot APD/MD: Rob Sincleton

KIFM/San Diego, CA\* PD: Mik≥ Vasquez APD: J. Weidenheimer MD: Kel y Cole

KJZY/Santa Rosa, CA\*

DMX Smooth Jazz/Satellite PD/MD: Rochelle Matthews

OM: Jae Jones PD/MC: Jarrett Grogan

WSJT/Tempa, FL\* PD: Rc:s Block MD: Kacity Curtis

# R&R ROCK

# **ALTERNATIVE & ACTIVE REPORTERS**

WRXL/Richmond, VA\* PD/MD: Casey Krukowski

(CXX/<mark>Riv</mark>erside, CA\*

WZNE/Rochester, NY\*

PD: John DeSantis APD/MD: Bobby Sato

OM: Mike Ninnie

PD: Nik Rivers

**ALTERNATIVE** WEQX/Albany, NY\* OM/PD: Willol MD: Amber Mille

WHRL/Albany, NY\* OM: John Cooper PD/MD: Tim Noble

WJSE/Atlantic City, NJ OM/PD: Paul Kelly MD: Scott Reilly

KROX/Austin, TX\* OM: Chase PD: Lynn Barstow MD: Toby Ryan

KRAB/Bakersfield, CA\* OM: Kenn McCloud PD/MD: Danny Spanks APD: Jared Mann

KNXX/Baton Rouge, LA\* OM/PD: Dave Dunawa APD. Phillin Kish MD: Darren Gauthie

WBCN/Boston, MA\* PD: Mike Thoma: MD: Dan O'Brien

WFNX/Boston, MA\* Keith Dakin APD: Fletcher MD: Paul Driscoll

WBTZ/Burlington, VT\* OM/PD: Matt Gra APD/MD<sup>+</sup> Kevin Mavs

W7 IO/Charleston, WV\*

WEND/Charlotte, NC\* OM: Bruce Logan PD/MD: Jack Daniel

WKQX/Chicago, IL\* PD: Marc Youn

WSWD/Cincinnati, OH\* OM: Patti Marshall PD: Jay Kruz APD: Julie Evans

WKRK/Cleveland, OH\* PD: Dominic Nardella

WARQ/Columbia, SC\* PD: Dave Stewart MD: Matt Lee

WWCD/Columbus, OH\* OM: Randy Malloy PD: Andy "Andyman" Davis

KDGE/Dallas, TX\* OM/PD: Vince Richards APD: Chris Ryan

WXEG/Dayton, OH\* OM: Tony Tilford PD: Steve Kramer MD: Matt Jericho

KTCL/Denver, CO\* MD: Eric "Boney" Clouse

CIMX/Detroit, MI\* PD: Vince Canno MD: Jay Hudson

KXNA/Fayetteville, AR PD: Dave Jackso

KF<mark>RR</mark>/Fresno, CA\* APD/MD: Ryan Oldfield

WJBX/Ft. Myers, FL\* PD: Matt Johr APD: Matt Johnson APD: Anthony "Roach" Proffitt MD: Jeff Zito

WGRD/Grand Rapids, MI\* OM/PD: Jerry Tarrants

WXNR/Greenville, NC\* OM: Bruce Sime MD: Blando

50

WURH/Hartford, CT\* OM: Todd Thomas PD: Becky Pohotsky KUCD/Honolulu, HI\* PD: Adam Carr

MD: Chris Sampaio KTBZ/Houston, TX\* PD: Don Jantzen MD: Karah Leigh

KWOD/Sacramento, CA\* WRZX/Indianapolis, IN\* PD/MD: Lenny Diana Curtiss Johr MD: Andy Hawk

WTZR/Johnson City, TN\* KXRK/Salt Lake City, UT\* OM: Bill Hagy PD/MD: Jay Patrix OM: Alan Hague PD: Todd Noker APD: Corey O'Brien

KRBZ/Kansas City, MO\* KBZT/San Diego, CA\* OM: Bob Edwards PD: Greg Bergen APD/MD: Jason Ulanet PD: Garett Michaels APD: Mike Hanse MD: Mike Hallor

KFTE/Lafayette, LA\* XETRA/San Diego, CA\* PD: Scott Perrin MD: Josh Boulange PD: Phil Manning MD: Capone

KXTE/Las Vegas, NV\* PD: Chris Ripley MD: Homie Pooser

PD: Kevin Weatherly APD: Gene Sandbloon

KYSR/Los Angeles, CA\*

MD: Lisa Worden

PD: Michael Martin APD/MD: Julie Pilat

KROG/Medford, OR

PD: Jacent Jackson APD: Stephen Kallao

MD: Matt Murray

MD: Mase Brazelle

OM: Tom Travis PD: Jeff Blackburn

PD: Rick Everett

PD: Herb Ivy MD: Brian James

PD: Mark Hamil

KNRK/Portland, OR\*

WBRU/Providence, RI\*

OM: Mark Stachowsk

PD: Wendell Clough

KRZO/Reno, NV\*

OM: Mark Keefe PD: Melanie Flores MD: Chris Payne

nd, VA\*

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WDYL/Rich

PD: Moio

APD: Tom Ghider

MD: Nick Castillo

WJRR/Orlando, FL\*

WROX/Norfolk, VA\* OM/PD: Jay Michaels

) Mark McKir

PD/MD: Cosmo

KROQ/Los Angeles, CA\* KCNL/San Jose, CA\* PD: leanene Calh

> KJEE/Santa Barbara, CA\* PD: Eddie Gutierrez MD: Dave Hanacek

KITS/San Francisco, CA\*

: Dave Numme APD/MD: Aaron Axelsen

Alternative/Satellite PD: Justin Prager MD: Gary Susalis

Music Choice

WMFS/Memphis, TN\* MD: Sydney Nabors Sirius Alt Nation/Satellite\* OM/PD: Gregg Steele APD: Tom Wilkinson WLUM/Milwaukee, WI\*

XM Ethel/Satellite\* PD: Steve Kingston MD: Erik Range WHTG/Monmouth, NJ\*

WFXH/Savannah, GA\* OM: Jon Robbins PD: Boomer WKZQ/Myrtle Beach, SC

> KNDD/Seattle, WA\* PD: Mike Kaplan APD/MD: Andrew Harms

KQRA/Springfield, MO<sup>2</sup> KHBZ/Oklahoma City, OK\* PD: Kristen Bergm MD: Shadow Williams

> KPNT/St. Louis, MO\* PD: Tommy Mattern APD: Kyle Guderian MD: Scott Rizzuto

WRFF/Philadelphia, PA\* WKRL/Syracuse, NY\* PD: Nixor

OM: Thea Mitchem PD/MD: John Allers APD: Wendy Rollins WSUN/Tampa, FL\* PD: Shark KEDJ/Phoenix, AZ\* PD: Bruce St. James APD/MD: Tim Virgin WRWK/Toledo, OH\*

PD: Dan McClint APD/MD: Carolyn Stone WXDX/Pittsburgh, PA\* OM/PD: John Moschitta KFMA/Tucson, AZ\*

PD: Matt Spry MD: Chris Firmage WCYY/Portland, ME\* KMYZ/Tulsa, OK\*

PD: Kenny Wall WWDC/Washington, DC\*

OM: Thea Mitchem PD: Dave Wellington APD: Da ve Hennessy MD: Greg Roch

WPBZ/West Palm Beach, FL\* PD: John O'Connell APD/MD: Ross Mahoney

WSFM/Wilmington, NC PD/MD: Mike Kennedy

ACTIVE KEYJ/Abilene, TX OM: Randy Jor

PD/AMD: Frank Pain

WZMR/Albany, NY\* OM/PD: Kevin Callahan

KTEG/Albuquerque, NM\* OM/PD: Bill May MD: Aaron "Buck" Burnett

WWWX/Appleton, WI\* PD/MD: Guy Dark WCHZ/Augusta, GA\*

OM: Harley Drew PD: Chuck Williams

WIYY/Baltimore, MD\* PD: Dave Hill APD/MD: Rob Heckmar

WCPR/Biloxi, MS\* OM/PD: Kenny Vest MD: Denver Crabb

WKGB/Binghamton, NY OM/PD: Jim Free APD/MD: Tim Boland

KQXR/Boise, ID OM: Dan McColly PD: Jeremy Nicolato MD: Jeremi Smith

WAAF/Boston, MA\* PD: Ron Valeri MD: Mistress Carrie

WEDG/Buffalo, NY\* PD/MD: Evil Jim

WYBB/Charleston, SC\* OM/PD: Mike Allen MD: Amy Hutto

WRXR/Chattanooga, TN\* PD: Bone

WIIL/Chicago, IL\* OM/PD: John Perry APD: Tom Kief MD: Steve Salzman

KRQR/Chico, CA OM: Chad Perry PD: Neil Randall

KILO/Colorado Springs, CO\* ss Ford MD: Jack Mehoff

KNCN/Corpus Christi, TX\* OM/PD: Paula Newell APD/MD: Monte Montana

KEGL/Dallas, TX\* OM: Vince Richards PD: Chris Ryan

KBPI/Denver, CO\* D. Willie B APD/MD: Aaron "Double A" Montell

WRIF/Detroit, MI\* OM/PU: Doug Podell APD/MD: Mark Pennington

KLAQ/El Paso, TX\* OM/PD: Courtney Nelson APD/MD: Glenn Garza

WGBF/Evansville, IN OM/PD: Mike Sanders APD/MD: Slick Nick

WWBN/Flint, MI\* OM: J. Patrick PD: Brian Beddow APD/MD: Tony LaBrie

KRZR/Fresno, CA\* OM/PD: Paul Wilsor APD/MD: Skippy

> WBYR/Ft, Wayne, IN\* APD/MD: Stille



THIS WEEK

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► IN ITS SECOND WEEK, NICKELBACK'S "GOTTA BE SOMEBODY" ROARS 11-8 ON CANADA ROCK, 16-9 ON CANADA HOT AC AND 30-15 ON CANADA CHR/TOP 40. THE BAND'S MUTT LANGE-PRODUCED "DARK HORSE" STREETS NOV. 18.

N

POWERED BY

DMDS IGITAL DOWNLOADS VAILABLE AT DMDS.COM

ARTIST TITLE IMPRINT / PROMOTION LABEL			NYS +/-
C ROCK N ROLL TRAIN	COLUMBIA/SONY BMG	550	-24
DFFSPRING YOU'RE GONNA GO FAR, KID	COLUMBIA/SONY BMG	483	+55
5 THE SHOCK OF THE LIGHTNING	BIG BROTHER/REPRISE/WARNER	455	-5
ER TROUBLEMAKER	DGC/UNIVERSAL	401	+18
ALYPTICA FEATURING ADAM GONTIER I DON'T CARE	20-20/JIVE/SONY 8MG	397	+28
DRY OF A DEADMAN BAD GIRLFRIEND 🔶	604/UNIVERSAL	393	-16
LLICA THE DAY THAT NEVER COMES	WARNER BROS./WARNER	358	-55
ELBACK GOTTA BE SOMEBODY 🔶	EMI	355	+7
LE THE KILLER 🔶	UNIVERSAL	347	-14
ND BELIEVE	FLIP/ATLANTIC/WARNER	335	-25
ER USEME 🔶	UNIVERSAL REPUBLIC/UNIVERSAL	333	-18
S OF LEON SEX ON FIRE	RCA/SONY BMG	309	+26
COLDPLAY VIVA LA VIDA PARLOPHONE/EMI		279	-57
STILLS BEING HERE 🔶	ARTS & CRAFTS	278	0
FREWS MAN OF TWO MINOS 🔶	THE BUMSTEAD/UNIVERSAL	239	+29
AGAINST RE-EDUCATION (THROUGH LABOR)	DCC/UNIVERSAL	237	+7
	SECRET BRAIN/UNIVERSAL	231	-16
N BELIEVE IN ME 🔶	MURDERECORDS/SONY BMG	220	-69
KILLERS HUMAN	ISLAND/UNIVERSAL	203	+27
URBED INSIDE THE FIRE	REPRISE/WARNER	186	-17
CHERRY TOO DRUNK	ELEVEN SEVEN/UNIVERSAL	185	-10
FIGHTERS LET IT DIE	ROSWELL/RCA/SONY BMG	184	-17
ER ELEVEN TALKING TO THE WALLS 👙	WIND-UP	184	-26
OURNE RUNNIN' WILD	ROADRUNNER/UNIVERSAL	179	-66
ANO COLOUR SLEEPING SICKNESS 🔶	DINE ALONE	167	-31
TALENT & ANTI-FLAG TURN YOUR BACK 🔶	WARNER MUSIC CANADA/WARNER	165	+7
NG ABEL ADDICTED	SKIDDCO/VIRGIN/EMI	153	+5
THEORY HELL YEAH 🔶	AN HOWES/MALOOF/DGC/UNIVERSAL	151	-10
OCK ALL SUMMER LONG	TOP DOG/ATLANTIC/WARNER	136	0
SECONO 2 LATE FEAR OF A NATION 🔶	REDINK	115	-15
5		ECONO 2 LATE FEAR OF A NATION 🔶 RED INK	ECONO 2 LATE FEAR OF A NATION . RED INK 115

WRUF/Gainesville, FL\* OM/PD: Harry Guscott APD: Kyle Baldry MD: Jack Wich

WKLO/Grand Rapids, MI\* OM: Steve Stewart PD: Michael Grey APD: Jay Deacon

MD: Darcy WZOR/Green Bay, WI\* PD: Joe Calgard

APD: Cutter MD: Borna Velic WXOR/Greenville, NC\*

PD: Wes Styles

WTPT/Greenville, SC\* OM/PD: Mark Hendrix MD: Twisted Todd

WQXA/Harrisburg, PA\* OM/PD: Ken Carsor WCCC/Hartford, CT\*

APD/MD: Mike Karolyi

WAMX/Huntington, WV PD/MD: Erik Raines APD: Robin Wilds

WRTT/Huntsville, AL\* OM/PD: Lee Reynolds APD/MD: Clay Sanders

> WRXW/Jackson, MS\* PD/MD: Brad Stevens

WRZK/Johnson City, TN\* PD/MD: Scott Onks

KQRC/Kansas City, MO\* OM/PD: Bob Edwards MD: Paul Marshall

WNFZ/Knoxville, TN\* DM: Terry Gillingham PD: Shane Cox APD/MD: Valerie Hale

KOMP/Las Vegas, NV\* PD: John Griffir MD: Carlota

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KZCD/Lawton, OK PD: Don "Critter" Brown APD: J.C. "Kelso" Kellison PD: Chris Alan APD/MD: Stroke WXZZ/Lexington, KY\* OM: Robert Lindsen PD: Johnny Maze APD: Twitch

WTKX/Pensacola, FL\* PD: Joel Sampson APD/MD: Mark The Shark

WYYX/Panama City, FL

OM/PD: Matt Ba

PD: Bill Weston APD: Chuck Damico

KUPD/Phoenix, AZ\*

PD/MD: Larry McFeelie

KDDX/Rapid City, SD

OM/PD lim Kali

KDOT/Reno, NV\*

Jim McCl

PD/MD: Jave Patterson

KRXQ/Sacramento, CA\* OM/PD: Jim Fox

WKQZ/Saginaw, MI\*

PD: Hoser APD/MD: Matt Bingham

WZBH/Salisbury<mark>, M</mark>D

KZZQ/Salt Lake City, UT\*

PU: Kayvon Motiee APD/MD: Roger Ortor

KISS/San Antonio, TX\* PD/MD: LA Lloyd

KIOZ/San Diego, CA\*

PD/MD: Shauna Moran-Brown

KURQ/San Luis Obispo, CA OM/PD: Mark Mitchell

Music Choice Rock/Satellite

KXFX/Santa Rosa, CA\*

PD/MD: Scott Less

PD: Justin Pra MD: Gary Susalis

OM: Sue Timme

MD: Chris Steele

PD: Sean McHugh

WMMR/Philadelphia, PA

MD: Sean "The Rabbi" Tyszler

rius Octane/Satellite\* OM: Gregg Steele PD: Jeff Regan

XM Squizz/Satellite\*

PD: Bodhi Ebright MD: Grant Random

KISW/Seattle, WA\*

WHBZ/Sheboygan, WI

WRBR/South Bend, IN

Tommy Carroll

KHTO/Spokane, WA\* PD/MD: Barry Be APD: Kris Siebers

WLZX/Springfield, MA\* PD/MD: Courtney Quinn

KZRQ/Springfield, MO\*

PD: Simon Nytes

OM: Brad Hardin

PD: Double Down

APD: Mike Killabrey

WKLL/Utica, NY

KFMW/Waterloo, IA OM/PD: Michael Cross

PD/MD: James McKay

KATS/Yakima, WA

OM/PD: Ron Harris

WBSX/Wilkes Barre, PA\*

WWIZ/Youngstown, OH\* OM/PD: Scott Kennedy

\* Monitored Reporters

**OCTOBER 17, 2008** 

WXTB/Tampa, FL\*

OM/PD: Dave Ric APD: Ryan Castle

<sup>2</sup>D: Ron Simone

MD: Dave Nelson

APD: Maximus

WIXO/Peoria, IL KDJE/Little Rock, AR\* OM: Sonny Victory PD: Jeff Petterson

MD: Adam Peterson WLRS/Louisville, KY\* OM: George Lindse

WTFX/Louisville, KY\*

KFMX/Lubbock, TX

WJJO/Madison, WI\*

PD: Randy Hawke APD/MD: Blake Patton

KFRQ/McAllen, TX\*

OM/PD: Mike Qu

KBRE/Merced, CA

M: Dave Hamilton

WRAT/Monmouth, I OM/PD: Carl Craft APD/MD: Robyn Lane

WCLG/Morgantown, WV OM/PD: Jeff Miller

WBUZ/Nashville, TN\*

KATT/Oklahoma City, OK\* OM/PD: Chris Baker MD: Jake Daniels

OM/PD: Troy Hanso OM: Dean Warfield APD: Zigz

PD: Wade Linder APD/MD: Pablo

PD/MD: Jason LaChance

KXXR/Minneapolis, MN\*

ith, NJ\*

PD: Charlie Steele

MD: Frank Webb

# R&R TRIPLE A



Dave Rossi brings adventurous spirit to new Live 100.5/Birmingham

# **Radio For Music Lovers**

'I thought radio reached everyone, but as a regular radio consumer, I found that it wasn't as forefront on my mind as I expected.'

—Dave Rossi



# John Schoenberger JSchoenberger@RadioandRecords.com

ave Rossi has always been something of a programming maverick, first with the adult-oriented alternative WAVF/ Charleston, S.C., which he programmed from 1987 to 1996 (and again from 2003 to 2006) and then the genre-bending alternative WRAX/Birmingham from 1996 through the end of 2001. After a couple of years working on the label and artist management side, Rossi returned to the programming chair with the Aug. 15

launch of Citadel triple A WWMM (Live 100.5)/Birmingham.

Rossi is approaching the job with a broader perspective this time, believing that "some of the best new artists with the best new songs are doing it more or less on their own today. I saw this firsthand the past couple of years. Smart programmers need to get in touch with that part of what's happening and bring it into their radio stations."

R&R talked further with Rossi on programming Live 100.5.

#### What got you back into programming?

I first talked with Citadel/Birmingham GM Gigi South on July 15, and a month later we were on our way. Originally she reached out to me just to get my perspective on Birmingham and WRAX, but one thing led to another and Citadel made it very intriguing for me to come and do Live 100.5.

The early response has been anazing—much stronger than when we first launched WRAX back in the '90s, which ultimately exceeded an 8 share in the market. That's where I first met and hired Scott Register and launched his "Reg's Coffeehouse" show [see story, below]. Reg is the one who got Gigi to consider a unique approach and mentioned my name in the first place.

#### Is WAVF your template for this new station?

In many ways it is WAVF circa 1993-94. With Live 100.5, we are adventurous, but we are also aware that we're trying to attract a female-leaning adult audience. We are going to pick from a variety of genres; this time we will be a hybrid of triple A with some alternative and adult contemporary flavor. Birmingham is a pop-leaning market and we need to keep that in mind.

# A Local Touchstone

In the winter of 1997, "Reg's Coffee House," hosted by Scott Register, debuted on alternative WRAX/Birmingham. It has remained on the air at various stations since, now calling WWMM (Live 100.5) home. With his day job at the Coalition of Independent Music Stores, Register stays in front of the musical curve with album advances and exposure to upand-coming artists.



"I have always thought of Scott's show as our secret weapon, and I am thrilled that it's again on a station that is a natural fit," WWMM PD Dave Rossi says. " 'Reg's Coffeehouse' has been on in the market for 12 years now. People know him and trust him. His show is a great reference point for Live 100.5, and I hope to expand Reg's presence on the station very soon."-JS

# birmingham's modern mu

### Music Monitor Oct. 3, 11 a.m.

Matt Nathanson, "Falling Apart" Augustana, "Sweet and Low" Goo Goo Dolls, "Big Machine' Red Hot Chili Peppers, "Dani California" G. Love & Special Sauce, "Wontcha Come Home" The Sundays, "Wild Horses' My Morning Jacket, "I'm Amazed" INXS, "Devil Inside" Fiona Apple, "Criminal" Donavon Frankenreiter, "Hit the Ground Running" Cracker, "Low" Lenka, "The Show" Son Volt, "Route" Paolo Nutini, "Jenny Don't Be Hasty

Source: Station log

# How did your time away from radio alter your perspective?

I discovered that radio doesn't really connect with a significant segment of people. For 22 years I thought radio reached everyone, but the past two years have given me a different opinion. As a regular radio consumer, I found that it wasn't as forefront on my mind as I expected.

People are consuming music more than ever, yet they are relying on radio less to find out about it. That has to change, not only for what I am trying with this station but with radio across the board. WWMM is going to do the work and scour the universe for new and exciting music, and the best of the best will be on our radio station. We intend to be the voice of authority when it comes to music.

#### How do you see this as an opportunity for radio?

There are many great artists out there that aren't getting much radio airplay and yet they can come into town and sell out shows and sell records. Hopefully it's those artists' fans that we can add to the audience base.

Whatever people are used to from radio, we are trying to do the exact opposite. In a way, we're going back to the 1970s: We want to recapture that sense of adventure and musical discovery.

# Has Birmingham changed that much from your WRAX days?

Birmingham is a deceptively big town. The metro is almost 900,000 and the TSA is approaching 2 million. Plus, our signal also blasts into Tuscaloosa, which is a big college town. But as Birmingham continues to grow, I think it has pretty much kept the same lifestyle and social foundation. When people come to Birmingham, they adapt to the city pretty quickly.

Having said that, Birmingham is a big music town. In some ways I would put it on the same level as Austin or Nashville. I give much of that credit to the University of Alabama's college station, WVUA in Tuscaloosa, which has always championed new music. I'll go even further and say that college radio has played a very important role in supporting and exposing new music all over the Southeast. This is where many folks in the South developed the penchant for musical discovery that they have carried into their adult lives.

# WWMM sounds like a station you personally love listening to.

We are all music lovers here, and we thrive on turning others on to what we have discovered. The key is to get the music lover out there to interact with us and then make sure we are listening and reacting to them.

Sometimes people in the industry view triple A as a dumping ground for music that can't be played anywhere else, but I see it in a more positive light. It is the format that has fewer musical boundaries, and each station has a broad variety of artists and songs to choose from to fit the market it is serving. I see it as a great opportunity for our radio station and a way to help artists get on the right path to successful careers.

# TRIPLE A ERED BY nielsen COMDS DIGITAL DOWNLOADS

BDS

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► COLDPLAY'S "LOST!," THE GROUP'S 12TH TOP 10 AND THIRD FROM "VIVA LA VIDA OR DEATH AND ALL HIS FRIENDS," VAULTS 10-4. THE SET IS THE QUARTET'S THIRD CONSECUTIVE STUDIO COLLECTION, FOLLOWING "A RUSH OF BLOOD TO THE HEAD" AND "X&Y," TO PRODUCE THREE TRIPLE A TOP 10s.

R.E.M. Until The Day Is Done

TV ON THE RADIO

KAISER CHIEFS

Never Miss A Beat (B-Unique/Universal Motown) TOTAL STATIONS:

TRACY CHAPMAN

AMY MACDONALD

PLAYS /GAIN

95/31

87/25

B6/19

71/10

70/13

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THIS WEEK	LAST WFFK	WEEKS ON CHART	ARTIST CERTIFICATIONS	PLA	AYS	AUDIE	NCE			VAND ACTIVE
ž 📗	A.	No	TITLE IMPRINT / PROMOTION LABEL	TW	+/-	MILLIONS			ARTIST TITLE / LABEL	PLAYS ARTIST /GAIN TITLE / LABEL
1	1	16	O.A.R. NO. 1 (2 WKS) SHATTERED (TURN THE CAR AROUND) EVERFINE/ATLANTIC/RRP	526	-40	2.10 <mark>2</mark>	4		KEANE 1 The Lovers Are Losing	22/91 TRACY CHAPA Sing For You
2	2	17	COUNTING CROWS COME AROUND DCC/GEFFEN/INTERSCOPE	486	-24	2.012	5	MOST ADDED	(Interscope) TOTAL STATIONS:	(Atlantic) 17 TOTAL STATIONS:
3	5	4	SNOW PATROL TAKE BACK THE CITY POLYDOR/FICTION/GEFFEN/INTERSCOPE	431	+26	2.672	2	A South Provent	AUGUSTANA 1 I Still Ain't Over You	17/20 AMY MACDON Mr. Rock & Roll
4 1	IC	7	CÖLDPLAY LOST! CAPITOL	403	+54	1.831	6		(Epic) TOTAL STATIONS:	(Decca) 12 TOTAL STATIONS:
5	7	14	BECK ORPHANS DCC/INTERSCOPE	400	+19	2.153	3			13/45 R.E.M.
6	4	14	DOMINARS DOCIMIENSCOPE DONAVON FRANKENREITER LIFE, LOVE & LAUGHTER LOST HIGHWAY	379	-28	1.260	12	ARTIST NEW TITLE / LABEL STATIONS	Sex On Fire (RCA/RMG)	Until The Day Is Do (Warner Bros.)
7	8	9	PRETENDERS BOOTS OF CHINESE PLASTIC SHANGRI-LA	373	+5	1.820	7	RYAN ADAMS & THE CARDINALS 4 Fix It	TOTAL STATIONS: MISSY HIGGINS	9 TOTAL STATIONS: 112/2 TV ON THE RA
8	6	8	SARAH MCLACHLANUU UWANT ME2 ARISTA/RMG	368	-15	1.198	13	(Lost Highway) KPRI, WRNX, WXRT, WZEW	Where I Stood (eleven:/Reprise)	Crying (Interscope)
9	3	20	COLDPLAY         12           VIAL VIDA         CAPITOL	365	-71	2.901	1	THE KILLERS 4	TOTAL STATIONS: TRISTAN PRETTYMAN	8 TOTAL STATIONS: 96/1 KAISER CHIEF
0 1	11	13	ERIC HUTCHINSON ROCK & ROLL LET'S BREAK/WARNER BROS.	355	+22	1.071	17	Human (Island/IDJMG) KFOG, KPRI, KPTL, WRNX	Hello (Virgin/Capitol)	Never Miss A Beat (B-Unique/Universa
1	9	22	GAVIN ROSSDALE LÖVE REMAINS THE SAME INTERSCOPE	351	-14	1.645	8	KEANE 3	TOTAL STATIONS:	10 TOTAL STATIONS:
2 1	13	31	INTERCUPE INTERCUPE	312	-7	1.505	10	The Lovers Are Losing (Interscope) KINK, KMTT, WCOO		
3 1	12	<b>2</b> 0	THE RACONTEURS OLD ENOUGH THIRD MAN/WARNER BROS.	293	-27	1.583	9	TRACY CHAPMAN 3		
<b>a</b>	15	7	RAY LAMONTAGNE YOUARETHE BEST THING RCA/RED	287	+14	1.074	16	Sing For You (Atlantic) KTHX, KXLY, WCOO		
5 1	14	24	MY MORNING JACKET	272	-18	1.321	11	RADIOHEAD 3 Reckoner		
3	20	5	BRETT DENNEN FEATURING FEMI KUTI MAKEYOU CRAZY DOWNTOWN/DUALTONE	251	+35	0.731	24	(TBD/ATO/RED) KCSR, KINK, WRNR		
7 3	16	6	DEATH CAB FOR CUTIE CATH ATLANTIC	244	+6	1.035	19	DEATH CAB FOR CUTIE 2		
в	7	8	INGRID MICHAELSON BE OK CABIN 24/ORIGINAL SIGNAL/RED	232	-3	0.486		Cath (Atlantic) KRVB, WRLT		
B 2	14	2	THE KILLERS AIRPOWER	226	+62	1.119	15	AMOS LEE 2		
	800	8	MICHAEL FRANTI & SPEARHEAD SAY HEY (ILOVE YOU) BOO BOO WAX/ANTI-/EPITAPH	223	-10	1.068	18	What's Been Going On (Blue Note/Capitol) WRNR, WTTS	MOST	
	8	3	AMOS LEE WHAT'S BEEN GOING ON BLUE NOTE/CAPITOL	206	+63	0.490	-	JOHN MELLENCAMP 2	INCREASED	
2 2	17	2	RYAN ADAMS & THE CARDINALS MOST ADDED	191	+41	0.478	-	Troubled Land (Hear/CMG) KRSH, KXLY	PLAYS	<b>N</b>
3 2	22	б	LUCINDA WILLIAMS REAL LOVE LOST HIGHWAY	190	+5	0.565	•	NEEDTOBREATHE 2		
34	9	12	SHERYL CRDW           MOTIVATION         A&M/INTERSCOPE	168	-52	0.481		Washed By The Water (Atlantic) KPTL, KRVB	+91	KEANE
5	3	8	JOHN MAYER FREE FALLIN' COLUMBIA	167	-9	0.742	23		and a start	The Lovers Are Losing KRVB +17, KXLY +16, WXRV +15, I
3	б	10	DELTA SPIRIT TRASHCAN ROUNDER	166	+8	0.951	20		167	CIDR +9, KPRI +9, WNCS +5, SIS
27	21	16	G. LDVE & SPECIAL SAUCE PEACE, LOVE & HAPPINESS BRUSHFIRE	162	-38	0.580	29	Austin, TX PD: Lynn Barstow	+63	AMOS LEE What's Been Going Or
33	5	4	ERIN MCCARLEY PONY (IT'S OK) UNIVERSAL REPUBLIC	145	-15	0.154	•	MD: Susan Castle James Morrison, Nothing Ever Hurt Like You, 8		SISP +32, KRVB +21, WCLZ +6, K WNCS +4, WCOO +3, WXRV +2,
9	-	¥.	DAVID BYRNE & BRIAN ENO STRANGE DVERTONES TODO MUNDO	129	+24	0.764	22	The Fireman, Sing The Changes, 7 Radiohead, Reckoner, 7	+62	THE KILLERS Human (Island/IDJMG)
3			JAMES MORRISON NOTHING EVER HURT LIKE YOU GEFFEN/INTERSCOPE	125	+18	0.196	-	FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com		WCLZ +17, KSWD +10, WRNX +9, WXRV +5, KPTL +5, WRXP +3, K
								www.AseloanuRecords.com	+54	

			F	SECN
FILIS WEER	ARTIST TITLE / IMPRINT / PROMOTION LABEL	1) NIELSEN BDS CERTIFICATIONS	PL/ TW	AYS LW
đĒ	JASON MRAZ I'M YOURS (ATLANTIC/RRP)		267	258
5	NEEDTOBREATHE MORE TIME (ATLANTIC)		227	216
<sub>8</sub> 3	SPOON DON'T YOU EVAH (MERGE)		167	189
4	DUFFY MERCY (MERCURY/IDJMG)		159	163
5	DEATH CAB FOR CUTIE I WILL POSSESS YOUR HEART (ATLANTIC)		158	156

R	E	CI	JR	R	El	NT	rs	

THIS WEEK	ARTIST TITLE / IMPRINT / PROMOTION LABEL	1) NIELSEN BDS CERTIFICATIONS	PL/ TW	AYS LW
6	SARA BAREILLES BOTTLE IT UP (EPIC)		156	164
7	AUGUSTANA SWEET AND LOW (EPIC)		152	170
8	LOS LONELY BOYS STAYING WITH ME (EPIC)		140	197
9	JACK JOHNSON HOPE (BRUSHFIRE/UNIVERSAL REPUBLIC)		124	170
10	EDDIE VEDDER HARD SUN (MONKEY WRENCH/J/RMG)		121	124

	Risk of Co
	KEANE The Lovers Are Losing (Interscope) KRVB +17, KXLY +16, WXRV +15, KINK +14, WCLZ +10 CIDR +9, KPRI +9, WNCS +5, SISP +4, KBCO +3
CONTRACT OF	AMOS LEE What's Been Going On (Blue Note/Capit SISP +32, KRVB +21, WCLZ +6, KPTL +6, WRNR +4, WNCS +4, WCOO +3, WXRV +2, WZEW +1, KMTT +1
	THE KILLERS Human (Island/IDJMC) WCLZ +TI, KSWD +O, WRNX +9, CIDR +8, KXLY +6, WXRV +5, KPTL +5, WRXP +3, KFOG +3, WTTS +3
	COLDRI AV

COLDPLAY Lost! (Capitol) SISP +16, KRVB +15, WNCS +9, WXRV +7, WTTS +6, WXRT +6, KCSR +5, KSWD +4, KXLY +3, KRSH +3

**KINGS OF LEON** Sex On Fire (RCA/RMG) WRNR +20, WCOO +9, WRXP +7, KENZ +7, WZEW +3, WXRT +2, KSWD +1

+45

FOR WEEK ENDING OCTOBER 12, 2008 LEGEND: See legend to charts in charts section for rules and symbol explanations. 3) triple A stations are electronically monitored by Nielsen Broadcast Data Systems 24 hours a day. 7 days a week. Indicator chart comprised of 52 reporters. © 2008 Nielsen Business Media, Inc. All rights reserved.



# WILD SWEET OBANGE EITHER/OR

"With a quiet intensity and lyrical depth beyond their years, Wild Sweet Orange has made an outstanding debut. Think Gish-era Smashing Pumpkins meets

pre-Vote-For-Change Bright Eyes.

And their live show is not to be missed!"

- Jeff Sweatman, Music Director, WCNR



COLUMBIA

www.wildsweetmusic.com

# R TRIPLE A/

RAY LABONTAGNE YOU ARE THE BEST THING

PRETENDERS BOOTS OF CHINESE PLASTIC

RYAN ADAMS & THE CARDINALS FIX IT

LUCINDA WILLIAMS REALLOVE

DAR WILLIAMS IT'S ALRIGHT

SNOW PATROL TAKE BACK THE CITY

JJ GREY & MOFRO ORANGE BLOSSOMS

BOB DYILAN DREAMIN' DE YOU

INGRID MICHAELSON BE OK

SARAH MCLACHLAN II WANT ME 2

COUNTING CROWS COME AROUND

BLUES TRAVELER YOU, ME AND EVERYTHING

O.A.R. SHATTERED (TURN THE CAR AROUND)

DELTA SPIRIT TRASHCAN

CALEXICO TWO SILVER TREES

CONOR OBERST SAUSALITO

AUGUSTANA ISTILLAIN'T OVER YOU

KAISER CHIEFS NEVERMISS A BEAT

AMOS LEE WHAT'S BEEN GOING ON

OASIS THE SHOCK OF THE LIGHTNING

JAKOB CYLAN WILL IT GROW

THE KILLERS HUMAN

DEATH CAB FOR CUTIE CATH

BECK OR®HANS

MICHAE\_ FRANTI & SPEARHEAD SAY HEY (I LOVE YOU)

BRETT CENNEN FEAT. FEMI KUTI MAKE YOU CRAZY

DONAVON FRANKENREITER LIFE, LOVE & LAUGHTER

DAVID BYRNE & BRIAN ENO STRANGE OVERTONES

BEN FOLDS FEAT. REGINA SPEKTOR YOU DON'T KNOW ME

**TRIPLE A INDICATOR** 

FOWERED BY Inclsen RDS

ARTIST

THIS WEEK

1 1 8

2 4 5

4

5 7

7 19 2

9 11 3

10 70 7

14 15 9

15 25

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17 74 6

18 18

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27 29 2

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25 50 4

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◄ - LAST WEEK WEEKS ON CHART

2 10

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16 5

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12 14

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24 5

NEW

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7

2

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16

n

RCA/RED

CAPITOL

SHANGRI-LA

LOST HIGHWAY

LOST HIGHWAY

RAZOR & TIE

ATLANTIC

DGC/INTERSCOPE

LOST HIGHWAY

ALLIGATOR

COLUMBIA

TODO MUNDO

ARISTA/RMG

ROUNDER

QUARTERSTICK

MERGE

EPIC

ISLAND/IDJMG

CABIN 24/ORIGINAL SIGNAL/RED

DGC/GEFFEN/INTERSCOPE

VERVE FORECAST/VERVE

EVERFINE/ATLANTIC/RRP

B-UNIQUE/UNIVERSAL MOTOWN

BLUE NOTE/CAPITOL

BIG BROTHER/REPRISE

STARBUCKS/COLUMBIA

EPIC

IMPRINT / PROMOTION LABEL

BOO BOO WAX/ANTI-/EPITAPH

DOWNTOWN/DUALTONE

POLYDOR/FICTION/GEFFEN/INTERSCOPE

PLAYS

+1

+45

-27

+4

+27

-17

+120

-17

+47

+24

-15

-**6**0

-6

+14

+77

+19

+1

+4

0

-55

0

+17

-3

-1

+104

0

+21

+24

+12

+10

579

513

504

493

413

410

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**RODNEY CROWELL** CLAIMS THE POLE POSITION ON THE AMERICANA CHART, AS "SEX & GASOLINE" RISES 2-1. THE 18TH SOLO RELEASE OF **CROWELL'S 30-YEAR CAREER IS HIS** FIRST ON THE YEP ROCK LABEL.

				_
LAST WEEK	ARTIST TITLE IMPRINT / PROMOTION LABEL	TA	PLAYS	CUMULATIVE
2	RODNEY CROWELL SEX AND GASOLINE WORK SONG/YEP ROC	425	+21	2591
1	KASEY CHAMBERS & SHANE NICHOLSON RATTLIN'BONES SUGARHILL	422	-7	2855
7	OLD CROW MEDICINE SHOW TENNESSEE PUSHER NETTWERK	376	+46	1430
3	CARRIE RODRIGUEZ SHE AIN'T ME BACK PORCH/MANHATTAN/CAPITOL	363	-30	3780
5	TODD SNIDER PEACE QUEER AIMLESS	36	+9	1859
6	LITTLE FEAT AND FRIENDS JOIN THE BAND 429/SLC	35"	+7	3303
4	CHRIS KNIGHT HEART OF STONE DRIFTER'S CHURCH	336	-25	3005
13	LUCINDA WILLIAMS LITTLE HONEY LOST HIGHWAY	308	+65	1077
8	THE BAND OF HEATHENS THE BAND OF HEATHENS BOH	305	-24	7674
9	DARRELL SCOTT MODERN HYMNS APPLESEED	292	-19	3110
10	DONNA THE BUFFALO SILVERLINED SUGAR HILL	256	-26	3588
15	BRUCE ROBISON THE NEW WORLD PREMIUM	250	+19	1888
16	MICKY AND THE MOTORCARS NAIVE SMITH	234	+7	1980
11	THE DUHKS FAST PACED WORLD SUGAR HILL	228	-25	2467
12	RECKLESS KELLY BULLETPROOF YEP ROC	218	-32	6491
17	HAYES CARLL TROUBLE IN MIND LOST HIGHWAY	209	+]	11179
14	SAME OLD MAN NEW WEST	207	-38	8088
20	ALEJANDRO ESCOVEDO REALANIMAL BACK PORCH/MANHATTAN/CAPITOL	187	+3	7433
23	TAJ MAHAL MAESTRO HEADS UP/CMC	184	+5	626
18	JOAN BAEZ DAY AFTER TOMORROW RAZOR & TIE	162	-16	1501
22	GIRLS GUNS & GLORY INVERTED VALENTINE GIRLS GUNS & GLORY	174	-8	3946
24	HONEYBROWNE MILE BY MILE SMITH	173	0	2923
44	PRETENDERS BREAK UP THE CONCRETE SHANGRI-LA	172	+40	688
19	DAN TYMINSKI WHEELS ROUNDER	171	-23	3314
21	J.J. GREY AND MOFRO ORANGE BLOSSOMS ALLIGATOR	171	-12	1079
26	CAREAD QUARTERSTICE	170	+2	1178
46	YARN EMPTY POCKETS YARN	161	+37	336
32	GRAYSON CAPPS & THE STUMPKNOCKERS ROTT-N-ROLL HYENA	153	+1	410
31	JERRY DOUGLAS GLIDE KOCH	148	-5	918
27	DIGNEY FIGNUS TALK OF THE TOWN FIGTON	147	-19	939



TOF	NEEE	ENDING	OCTOBER	2. 200

MOST ADDED

KEAN		WCNR, WEHM
Losing (Intersco KOHO, I Music C Alternat	vers Are ope) KTAO, KYSL, hoice Adult tive, WAPS, WOCM,	SUSAN TEDESCHI True (Verve Forecast/Verve) KLRR, KROK, WBJB, WFPK, WNCW, WYEP
Human (Island/I KDBB, P Choice A	IDJMG) KPND, Music	THE FIREMAN Sing The Changes (ATO/RED) KOHO, KOZT,

(Atlantic) KBAC, Music Choice

MOST ADDED

FOR WEEK ENDING OCTOBER 12, 2008

The A mericana chart represents the reported play of terrestrial radio stations, nationally syndicated radio shows, satellite radio and internet stations that have agreed to submit weekly spin counts. For more information please visit www.americanamusic.org. © 2008 Americana Music Association.

RYAN ADAMS

AND THE CARDINALS

Cardinology (Lost Highway)

VARIOUS ARTISTS Imus Ranch Re (New West)

Empty Pockets (Yam)

6

YARN

KINCAID

Silver Dollars

Acid Tongue

(Warner Bros.)

JENNY LEWIS 6

(Free Dirt)

6

CHARLIE HADEN FAMILY & FRIENDS

PRETENDERS 5 Break Up The Concrete [Shangri-La]

Rambling Boy Decca)

Sex And Gasolin

(Work Song/Yep Roc)

5

3

BOB DYLAN 10 Tell Tale Signs: The Bootleg Series Vol. 8 (Columbia)

LUCINDA

VILLIAMS

ittle Honey Lost Highway)



# R&R LATIN



Concerns raised by Hispanic and urban radio and ad execs during the R&R Convention resonate following PPM rollout

# **United They Stood**

### Jackie Madrigal JMadrigal@RadioandRecords.com

espite repeated calls by Hispanic and urban broadcasters and ad agencies for a delay in the PPM rollout, Arbitron went ahead and commercialized the new ratings service in eight new markets Oct. 6, two days ahead of schedule. Now, as the industry sifts through the numbers, which show declining ratings for numerous Hispanic and urban stations (see story, below), concerns raised by

radio and advertising execs during a key R&R Convention session last month and other forums carry even greater resonance. Chief among those concerns is whether the PPM accurately measures listening and the very "mechanics" of the service.

Broadcasters and ad agencies showed a unified front against the rollout during the Sept. 18 R&R session in Austin, which included Border Media Partners president Jeff Hinson, Assn. of Hispanic Advertising Agencies PPM Council chairwoman and Tapestry VP/managing director Isabella Sánchez, Inner City/New York VP/GM Deon Levingston, Interep seniorVP/director of urban marketing Sherman Kizart and ArbitronVP of multicultural business affairs Clara Carneiro. The session was moderated by Bustos Media VP of national sales Angie Balderas.

"United We Stand in a PPM World" panelists agreed that electronic audience measurement is a positive step forward for the radio industry, as long as "we get data that's good data," Levingston said. With broadcasters eating a 66% price hike from Arbitron for the service, "we should expect accountability from Arbitron, and accountability should start from day one," Kizart said. Promising to fix defects by 2009 or 2010 is not good enough, he added.

"United we stand" is an important concept that Arbitron wants to embrace, Carneiro said. "We want to be united with our customers and servicing [their needs]," she said. The transition to the PPM will be difficult, she added, and requires unified efforts, understanding the concerns and addressing them. "But ultimately the boss that we all serve is the advertiser, and there is a need for accountability. Advertisers want accountability from their agencies, and agencies are going to demand accountability from broadcasters. And we are here to offer research that provides you the ability to offer that accountability."

#### Not There Yet

In theory, Sánchez said, the PPM will be more precise than diaries but it's not quite there yet. "As we see the numbers, something is obviously very wrong with the mechanics," Sánchez said. But Carneiro noted that the PPM not only represents an advancement in measurement technology over the paper diary but also involves several important methodological improvements. "And I might add that since the pause we made back in October [when Arbitron put further PPM rollout on hold for nine months], you can see a dramatic improvement in discrete demos in terms of sample size as well."

On Oct. 7, Arbitron provided an update on those sample size improvements. On average, across PPM markets for the September 2008 reports released Oct. 6, Arbitron said it was exceeding its Hispanic persons 6+ and older sample target by 21%, its Hispanic Spanish-dominant sample target by 43% and its black persons 6+ sample target by 15%. Among the 18-34 demo, the average performance across the nine markets was 95% of the sample target. By race/ethnicity, black persons 18-34 averaged 97% of target and Hispanics 18-34 averaged 112% of target.

"I applaud Arbitron for making changes and getting closer, but we're still far apart in how we view if we're actually getting accurate listening coming out of PPM," Hinson said at the R&R panel. "There's

### 'As we see the numbers, something is obviously very wrong with the mechanics.'

—Isabella Sánchez





Kizart

# Mixed Bag

Results have been mixed for urban and Hispanic stations in the eight markets where Arbitron released PPM ratings Oct. 6. Among the success stories are the nationally syndicated "Steve Harvey Morning Show," which ranked No. 1 in its target 25-54 audience on flagship station Inner City urban AC WBLS/New York, and the syndicated "Piolín Por La Mañana," which led with 18to 34-year-olds in morning drive on Univision regional Mexican WOJO/Chicago.

Entravision's Spanish adult hits KLYY/Riverside, a station with a weak signal in the Los Angeles metro, is up from 0.9 12+ in the spring '08 L.A. diary survey to 2.0 in the September PPM report. The station also rose 1.1-3.1 in 18-34 and 1.2-2.5 in 25-54 in the same period. Also in L.A., Spanish Broadcasting System's regional Mexican KLAX saw slight increases, 3.2-3.3 in 12+ and 4.7-4.9 in 18-34, while Entravision's Latin pop KSSE rose 1.6-2.0 12+. However, it declined

a serious disagreement about that, and we have got to come together on this point before we go live," Hinson said, adding that the Spanish Radio Assn. research team is not endorsing the PPM as it stands.

#### **Tougher Sell**

Declining audience shares and rising costs will only make Hispanic and urban radio harder to sell, Sánchez said."The fact that radio was less expensive was helping us sell radio. When I go to a client and say, 'Hey, radio is twice as expensive as TV,' radio is not going to get in these media plans. And that's why we're so concerned." Even top-rated Hispanic and urban stations have to fight to get on a buy, Levingston said."In New York in the diary, I was No. 1 and my competitor was No. 3, [tropical] WSKQ was No. 4 and [Latin pop] WPAT No. 5. We fight like hell to get more than one of us on a buy and that's when we're in the top five. It's very important to realize that we're talking about the life of your stations, because if you're not the dominant station in the market, you fall off existence when you fall to the second tier."

Unity and accountability among African-American and Hispanic broadcasters and Arbitron in a PPM environment are important, Kizart said, as long as they're more than hollow promises. "There has to be real follow-up and follow-through with respect to making things happen," he said. "When it comes to the survival of African-American and Latino broadcasters, there's an alarm at the gate," Kizart said, "and that alarm is very real."

> 3.2-2.9 in its core 18-34 demo. On the flip side, Clear Channel's Chicago urban outlets were hit hard, with "Steve Harvey" on urban WGCI falling from first place in the diary survey to tie for 12th among 18-34 in the September PPM report and

from second to rank outside the top 15 in 25-54. WGCI was No. 1 25-54 in the spring diary survey but now ranks 15th in the demo, tumbling 6.2-2.8.

In New York, all Latin stations took a dive, but most significant were Univision Radio's Latin rhythm WCAA, which fell 3.8-1.7 12+ and 5.9-2.6 18-34. Regional Mexican WQBU dipped 1.1-0.6 12+, 3.0-1.5 18-34 and 1.3-0.6 25-54.

In L.A., "Piolín Por La Mañana" on Univision regional Mexican KSCA—which ranked No. 112+, 18-34 and 25-54 in the last four surveys, except winter '08 when it was No. 3 in 12+—fell to second place in 12+ and third in the other two demos in the September PPM report.—Jackie Madrigal and Darnella Dunham

# KAK REGIONAL MEXICAN POWERED BY nelsen

BDS



▶ PESADO POSTS ITS SIXTH TOP 10 AND FIPET SINCE "A CHILLAR A OTRA PARTE" IN 2005, AS "OJALA" HURTLES 19-9 (UP 137 PLAYS). THE BAND HAS PLACED 25 TITLES ON THE LIST BEGINNING WITH THE N.2.8 "ESO ME GUSTA" IN 1996. IT NOTCHED ITS SOLE NO. 1 TO DATE WITH "OJALA QUE TE MUERAS" IN 2004.

THIS WEEK	I AST WREV	WEEKS	ARTIST CERTIFICATIONS TITLE IMPRINT / PROMOTION LABEL	ÞLA TW	AY5 +/-		
1	1	12	ALACRANES MUSICAL NO. 1(5 WKS) DAME TU AMOR FONOVISA	1708	-15	13.294	2
2	44	14	LOS PIKADIENTES DE CABORCA LA CUMBIA DEL RIO SONY BMG NORTE	1699	+62	13.775	1
3	4	10	LA ARROLLADORA BANDA EL LIMON Y QUE QUEDE CLARO DISA/EDIMONSA	1514	+77	10.539	5
4	3	32	LOS DAREYES DE LA SIERRA HASTA EL DIA DE HOY DISA	1454	-46	11.147	3
5	5	21	VICENTE FERNANDEZ PARA SIEMPRE SONY BMC NORTE	1386	+15	10.583	4
6	E	13	JULIO CHAIDEZ EL AMOR EN ARRO ASL	1093	-15	7.688	6
7	8	9	JENNI RIVERA CULPABLEO NOCENTE FONOVISA	1024	+119	7.127	7
8	7	24	CUISILLOS VIVE Y DEJANE VIVIR MUSART/BALBOA	884	-74	4.939	10
9	15	4	PESADO DJALA ASL	810	+137	3,273	23
10	9	8	CONJUNTO PRIMAVERA SENTI FONOVISA	810	+35	4.093	19
1	17	5	MARCO ANTONIO SOLIS NO MOLESTA FONOVISA	801	+157	3.800	22
12	10	37	NO MOLESTA≣ PONOVISA GERMAN MONTERO AMANTES ES⊂ONDIDOS UNIVISION	762	-37	6.441	8
13	14	10	AMARTES ESURADIDOS ONIVISION ESPINOZA PAZ EL PROXIMO VIERNES ASL	752	+21	5.663	9
14	16	15	JOAN SEBASTIAN	715	+31	4.264	15
-5	n	20	LOS TEMERARIOS	707	-43	4.452	12
16	32	9	SI TU TE VAS FONOVISA BANDA EL RECODO	702	-42	4.386	13
7	20	8	NO HAY NOVEDAD FONOVISA BANDA N ACHOS	668	+26	4.331	14
18	23	3	NO HAY PROBLEMA SONY BMG NORTE GRUPO MONTEZ DE DURANGO AIRPOWER	667	+145	4.135	17
19		25	ESPERO DISA DISA	660	-55	2.808	29
20	13-	17	TU ADIOS NO MATA EMI TELEVISA PATRULLA 81	646	-77	3.844	20
20	18	26	LOS REPROCHES DEL VIENTO DISA LOS RIELEROS DEL NORTE	588	-93	4.113	18
21	21	17	A PUNTO DE L'ORAR FONOVISA LOS NOBLEZA DE AGUILILLA	584	-2	1.544	
23	33	2	CON MENTIRAL NO SIMON	523	+167	2.994	26
M	11	4	MALDITO LICOR DISA		+107		
24	26	-	YALOSE ASL EL TIGRILLO PÁLMA	512		2.863	27
25	22	9	EL BAZUCAZO FONOVISA EL POTRO DE SINALOA	511	0	2.740	30
26	32	3	DEJAME VACIC MUSIVISA FIDEL RUEDA	461	+98	4.709	11
27	24	n	NO PUEDO PERDONARTE FONOVISA LOS RIELEROS DEL NORTE	439	-62	1.267	
28	35	2	AUXILIO FONOVISA	427	+78	2.261	33
29	28	7	SANCRE CALIENTE FONOVISA	407	-19	0.956	-
30	30	3	VEN TU A.R.C.	400	+24	0.965	
31		EW	BANDA MS EL MECHON ASL	395	+92	3.843	21
32	25	18	LOS INQUIETOS DEL NORTE LA BORRACHEBA EAGLE	373	-111	3.105	25
33	37	2	LALO MORA EL ASALTA CUMAS DISA/EDIMONSA	371	+35	2.037	35
54	29	20	SERGIO VEGA MIBUEN AMANTE SONY BMG NORTE	371	-50	4,192	16
35	34	18	K-PAZ DE LA SIERRA VOLVERE DISA/EDIMONSA	365	-7	2.469	31
36	27	11	TIERRA CALI MAS ALLA DE LA DISTANCIA VENEMUSIC	364	-48	1.792	40
57	31	14	FLEX TE QUIERO EMI TELEVISA	360	-38	1.769	-
-8	N	EW	LUZ RIOS FEATURING JOAN SEBASTIAN AIRE	329	+41	1.123	-
39	RE-I	INTRY	ADAN ROMERO SOLO UN DIA (A-HORA TE AMO) LA SIERRA	318	+11	2.849	28
40	N	EW	INTOCABLE LLEVAME EN TL VIAJE EMI TELEVISA	310	+94	3.171	24

	N			
the state of the second	ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLAYS /GAIN
and the second	ISABELA Mis Ojo Lloran Por Ti	308/22	DEZATADOS Un Beso	197/42
MOST ADDED	(Disa) TOTAL STATIONS:	23	(Disa) TOTAL STATIONS:	17
	LOS CREADOREZ DEL PASITO DURANGUENSE DE ALFREDO RAMIREZ Si Yo Fuera Otro	_	LOS ORIGINALES DE SAN JUAN Alineando Cabritos (EMI Televisa)	191/8
	(O sa/Edimonsa) TCTAL STATIONS:	23	TOTAL STATIONS:	14
ARTIST NEW TITLE / LABEL STATIONS CUISILLOS 10	GERMAN MONTERO Pensando En Tí	244/49	SERGIO VEGA Que Se Mueran Los <sup>®</sup> eos. (Sony BMG Norte)	190/59
Aunque Tengas La Razon	(Fonovisa) TCTAL STATIONS:	26	TOTAL STATIONS:	23
(Musart/Balboa) KOUT, KIWI, KJFA, KMQA, KRAY, KSKD, KTUZ, KWEI, KYQQ, WBZY	CUISILLOS Aunque Tengas La Razon	222/222	BANDA PACHUCO Aunque Me Juzgu De Loco (Balboa/Musart)	176/53
GRUPO MONTEZ DE DURANGO 6	(Musart/Balboa) TOTAL STATIONS:	75	TOTAL STATIONS:	10
Espero (Disa)		219/8	TITANES DE DURANGO	155/53
KGBT, KISF, HRYP, KSAH, KWEI, WYMY	LABERINTO La Soraya	219/0	El Borracho (Disa)	
EL POTRO DE SINALOA 6 Dejame Vacio (Musivisa)	(Musart/Balboa) TOTAL STATIONS:	15	TOTAL STATIONS:	12
KIWI, KLBN, KMQA, KOND, KXPD, KXTS				
MARCO ANTONIO SOLIS 5 No Molestar (Fonovisa) KGBT, KLAX, KLHB, KSAB, KXPK				
BANDA MS 5 El Mechon (ASL)				
KBNO, KBUE, KLAX, KLVO, XHTY				
EL COYOTE 5 Cita Con Un Invento (Musiv/sa) KDUT, KGBT, KMQA, KSKD, KYQQ				
LOS TUCANES DE TIJUANA 5 Se Fue MI Amor (Musivisa)				
KGBT, KJFA, KSKD, KXTS, WLEY PESADO 4	MOST			
Ojala (ASL) KBNO, KISF, KMQA, XHTY	PLAYS			
LALO MORA 4 El Asalta Cunas (Disa/Edimonsa)				
KESO, KLVO, KMYX, KSAH INTOCABLE 4 Llovame En Tu Viaje	+222	Auna KSKD	5ILLOS ue Tengas La Raz⊡n (Musart/ 44, KWEI +37, KDUT +32, FMI +20, KRA	IY +16,
(EMI Televisa) KOND, KSCA, WLEY, XHTY	+167		HAPO DE SINALOA	•/
		KROM	ito Licor (Disa) +26, KSCA +17, KCMT +15, 40 PK +14, KBh +10, KIWI +10, KSAH +9, X-H1Z +9, KRAY	
	+157	MA	CO ANTONIO SOLIS	
		No N KGBT	lolestar (Fonovisa) 22, KLAX +20, KSKD +18, ⊨≍PK +17, KL⊢ +10, KSAB +9, KLVO +8, K≪44 +8, KRZZ	<del>18 +12</del> , '+8
	+145			
	7142	Espe KGBT	ro (Disa) 20, WLEY +19, KDXX +17, 107"El +15, KRYI	P +14,
			+12, KISF +12, KSAH +12, XH+2 +10, WYM 	1 +10
	+157	<b>Ojala</b> KBNO	ADO 1 (ASL) +15, KJFA +14, XHNZ +14, YMB2Y +13, XHT 2, KTUZ +11, KYQQ +9, KMD2 +8, KRYP +	
ADDED AT KISF Las Vegas, NV				
PD: Jose Ramon Bravo Los Cardenales De Nuevo Leon, Ya Lo Se, 13				
Pesado, Ojala, 13				
Grupo Montez De Durango, Espero, 12 German Montero, Pensando En Ti, 7	FOR WEEK ENDING OC	TOBER 12, 2008	3	
FOR REPORTING STATIONS PLAYLISTS GO TO:			s section for rules and sembol expl	anations.

**REGIONAL MEXICAN MONITORED REPORTERS** 

KJFA/Albuquerque, NM PD: Henry Gonzalez KLVO/Albuquerque, NM PD/MD: Rene Leon

**KRYP/Astoria, OR** OM: Dave Arthur PD/MD: Jese Elias Cruz

WBZY/A lanta, GA PD: Raffy \_ontigo APD: A y `oung

**KHHL/Austin, TX** PD: Jose "Jime" Martinez

KIWI/Eal-ersfield, CA PD/MD Raul Evangelista KMQA/Bakersfield, CA

OM: Irene Escalante P 2/MD: Yesenia De Luna A -D: Victor Martinez

KMYX/Bakersfield, CA OM: Robert Chavez PD: Cesar Chavez KWEI/Boise, ID OM: Steve Ramirez PD: Melvin Albanez WLEY/Chicago, IL **WOJO/Chicago, IL** OM: Cesar Canales PD: Rafael Bautista KLHB/Corpus Christi, TX OM: Clayton Allen PD/MD: Luis Munoz KSAB/Corpus Christi, TX OM: Paula Newell PD/MD: Dan Pena

KLTN/Houston, TX MD: Angel Basulto KDXX/Dallas, TX OM: Andy Lockridge PD: Jesus Espiricueta KTJM/Houston, TX

KESS/Dallas, TX PD: Oscar Rios

KBNO/Denyer, CO

MD: Zenon Ferrufino

KXPK/Denver, CO PD: Napoleon Sanchez

XHNZ/El Paso, TX PD: Francisco Aguirre

KLBN/Fresno, CA PD/MD: Jorge Guillen

KOND/Fresno, CA PD: Juan Fernando

WEDJ/Indianapolis, IN PD/MD: Manuel Sepulveda KISF/Las Vegas, NV PD: Jose Ramon Bravo KBUE/Los Angeles, CA PD: Pepe Garza KLAX/Los Angeles, CA PD: Juan Carlos Hidalgo MD: Lupita Del Castillo KSCA/Los Angeles, CA PD: Veronca Nava KWIZ/Los Angeles, CA PD: Eddie Leon **КЕЅО/МсАllen, ТХ** DM: Romeo Herrera PD: Mario Facundo **KGBT/McAilen, TX** PD: Hugo De La Cruz MD: Armando Almazan

KKPS/McAllen, TX PD: Mando Sar Roma MD: Robert Mcntalvo KSKD/Merced, CA OM: Debbie Gomez PD: Saul Fiallos

KRAY/Monterey, CA PD: Vicente Romero

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WQBU/New York, NY PD: Gerardo Lopez APD: Gabriel Pino

KTUZ/Oklahoma City, OK OM/PD: Kevin Christopher MD: Gabriel Ocegueda

KXLM/Oxnard, CA PD/MD: Salvador Prieto

KHOT/Phoenix, AZ OM: Eleazar Garcia PD: Nelson Ose da

KXPD/Portland, OR OM/PD: Paul Danitz APD/MD: Nancy Corcuera

WYMY/Raleigh, NC PD: Julie Garza KXSB/Riverside, CA PD/MD: Salvador Priet eto

KTTA/Sacramento, CA PD: Juan Gonzalez

KDUT/Salt Lake City, UT OM: Carlos Martin Valdez PD: Cesar Valdiosera

KLEY/San Antonio, TX OM/PD: Alfonso Florer OM/PD: Alfonso Flores APD/MD: Edgar Monsivais

KROM/San Antonio, TX PD: Rogelio Leal

KSAH/San Antonio, TX OM: Robin Flores PD: Alfonso Flores APD: Minnie Ochoa MD: Juan Martinez

KXTN/San Antonio, TX

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PD: Jon Ramirez APD: Pete A. Morales III KLNV/San Diego, CA

XOCL/San Diego, CA PE: Marylu Ramos AFD: Gisel Moreno

KRZZ/San Francisco, CA OM: Olga Rosales PD: Jesse Portillo

APD: Gabriel Alvarez **XHTY/San Diego, CA** PD: Elvis Valle

KSTN/Shockton, CA PD: Kent Rodriguez WLCC/Tampa, FL PD: Luis Ericeno

KCMT/T\_cson, AZ PD/MD: Enrique Mayans

KSOL/San Francisco, CA PD/MD ase Luis Gonzalez

KIST/Senta Barbara, CA

KXTS/Senta Rosa, CA OM: Kri 🖘 Bowker PD: Alex Ballesteros

OM: Keit Royer PD: Jos≥Fierros

KYQQ/ Michita, KS OM: Beverlee Brannigan PD: Arno do Gonzalez

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# LATIN POP nielsen POWERED BY

BDS

ici i	N	RT		112			200
TILIS WEEK	LIASI WEEL	WEEKS	ARTIST CERTIFICATION TITLE IMPRINT / PROMOTION LABE	S PL	.AYS	AUDIE	
Ľ	1	15	LUIS FONSI NO. 1 (9 WKS) NOME DOY POR VENCIDO UNIVERSAL LATIN	0 1374	-23	14.541	1
2	ž	16	ENRIQUE IGLESIAS	1165	-23	9.950	2
3	5	9	REIK INDLVIDABLE SONY BMG NORT	e 937	+111	7.006	8
4	3	22	GLORIA TREVI CINCO MINUTOS UNIVERSAL LATIN	888	-45	7.992	6
5	4	14	HA*ASH NO TE QUIERO NADA SONY BMG NORT	820	-33	6.798	9
6	9	2	RICARDO ARJONA MOST INCREASED PLAYS	802	+181	9.829	3
Ϋ́	6	29.	MANA SI NO TE HUBIERAS IDO WARNER LATIN	761	-38	9.125	4
8	8	5	JUANES MOST ADDED ODIO POR AMOR UNIVERSAL LATIN	0 721	+100	8.856	5
9	7	10	FRANCO DE VITA MISUENO SONY BMG NORT	707	-10	7.152	7
0	10	50	FLEX TE QUIERO EMI TELEVIS	649	+11	5.994	11
11	12	36	ENRIQUE IGLESIAS DONDE ESTAN CORAZON UNIVERSAL LATIN	552	+14	6.766	10
12	11	17	CAMILA MEDA IGUAL SONY BMG NORT	516	-44	3.552	20
13	13	42	JUANES COTAS DE AGUA DULCE UNIVERSAL LATIN	503	-35	3.304	21
14	16	б	JESSE & JOY ESTO ESLO QUE SOY WARNER LATIN	485	+57	4.460	14
15	18	19	AVENTURA EL PERDEDOR PREMIUM LATI	484	+65	4.372	15
16	14	13	MANA ARDE EL CIELO WARNER LATIN	407	-65	2.860	23
17	17	8	LA OREJA DE VAN GOGH EL ULTINO VALS SONY BMG NORT	401	+12	3.783	18
18	15	8	MOTEL FEATURING PATY CANTU	394	-53	3.270	22
19	20	28	DOS PALABRAS WARNER LATIN	367	+14	3.552	19
20)	26	3	SI TU TE ATREVES WARNER LATIN RKM & KEN-Y TUPOTE LATOR	336	+43	2.482	28
21	23	7	TE RECALO AMORES PINA/MACHET	296	-21	3.934	17
22	22	12	ARROVITO EMI TELEVIS ALEJANDRO FERNANDEZ	296	-25	2.683	26
23	21	10	SIN CONSIDERACION SONY BMG NORT	295	-56	5.581	12
24	19	13	AMOR INMORTAL SONY BMG NORT TOMMY TORRES	272	-86	2.596	27
25	24	10	TARDE O TEMPRANO WARNER LATIN	A 265	-38	1.966	37
26	28	3	SI ME BESAS EMI TELEVIS MARCO ANTONIO SOLIS	A 250	+33	4.113	16
27	27	13	NO MOLESTAR FONOVIS PLAYA LIMBO	A 718	-19	0.669	
28	25	7	EL TIEMPO DE TI SONY BMG NORT	E	-69		
29	30	6	JAMAS SONY BMG NORT			0.476	39
30	30	2	LUNA MACHET BETO CUEVAS		+17	1.904	38
31	40	2	VUELVO WARNER LATIN TOBY LOVE	A 207	+26	2.425	30
32	34	17	LLORAR LLOVIENDO SONY BMG NORT	E		1.607	40
33	-		PARA SIEMPRE SONY BMG NORT		+22	4.910	13
	33	11	CARITA BONITA MAS FLOW/MACHET		+14	1.062	
34	29	7	ONE. TWO, THREE, GO! (1, 2, 3 GO!) UNIVERSAL LATIN DADDY YANKEE	1115	-22	0.668	
55		NTR+	LA SECTA ALLSTAR		+25	2.039	35
36	39	5	NOPUEDES PARAR NO LITTLE FIS		+10	2.109	33
37			ESTIGMA DE AMOR SONY BMG NORT		+59	2.197	32
38	36	2	HECTOR ACOSTA SIN PERDON VENEMUSI TERCER CIELO	c 159	-4	1.068	
39	35	5	TERCER CIELO YO TE EXTRANARE KAS	A 158	-15	2.203	31
40	38	6	KATY PERRY IKISSED A GIRL CAPITO	156	0	1.582	

	ENTRY, THE NO. 37 "	TENGO UN /	ak of his lone prev Amor" in 2006. On L Rose to No. 9 in Au	ATIN
		NEW ANI	D ACTIVE	
	ARTIST TITLE / LABEL	PLAYS /GAIN	ARTIST TITLE / LABEL	PLA /GA
	CALLE 13 FEAT. CAFE TACUBA No Hay Nadie Como Tu	147/86	ZORRO VIEJO Chica Especial (Nu)	122
MOST ADDED	(Sony BMG Norte) TOTAL STATIONS:	1	TOTAL STATIONS:	
100 B	MAKANO Te Amo (Panana)	136/36	IVY QUEEN Dime (Machete) TOTAL STATIONS:	115/
ARTIST NEW TITLE / LABEL STATIONS	TOTAL STATIONS: VICTOR & LEO	5 136/25	ADRIANNA FOSTER Pienso En Ti	105
JUANES S	Nada Es Normal (Sony BMG Norte)		(Viva) TOTAL STATIONS:	
Odio Por Amor (Universal Latino) KAMA, KPSL, KQQK, KTCY, WVJP	TOTAL STATIONS: JULIETA VENEGAS CON GUSTAVO SANTAOLAL Algun Dia		LUZ RIOS FEAT. JOAN SEBASTIAN Aire (LCR)	99/
RICARDO ARJONA 4 Como Duele	(Sony BMG Norte) TOTAL STATIONS:	7	TOTAL STATIONS:	
(Warner Latina) KAMA, KRIO, KSSE, XLTN RKM & KEN-Y 4	ANGEL & KHRIZ Na De Na	122/26	ROSARIO No Dudaria (Universal Latino)	95/
Te Regalo Amores (Pina/Machete) KAMA, KQQK, WIAC, WKAQ	(VI/Machete) TOTAL STATIONS:	n	TOTAL STATIONS:	
FLEX 2 Te Quiero (EMI Televisa) KAMA, KJMN AVENTURA 2				
El Perdedor (Premium Latin) KAMA, KXXS				
TOBY LOVE 2 Llorar Lloviendo (Sony BMG Norte) KQQK, WWVA				
CALLE 13 FEAT. CAFE TACUBA 2 No Hay Nadie Como Tu (Sony BMG Norte) KSSE, KXXS				
LUZ RIOS FEAT.         2           JOAN SEBASTIAN         2           Aire         2           (LCR)         KPSL, WPAT	MOST INCREASED PLAYS			
GLORIA TREVI 2 Pruebamelo (Universal Latino) KBMG, XAVO	+181	-	ARDO ARJONA o Duele (Warner Latina)	
XTREME 2 Through That Window (Enamorado Estoy) (La Calle/Machete)		WVIV	+22, WIAC +18, KRID +18, KXOB +16, KJI +14, KLVE +14, KSSE +14, XLTN +14, WV	
WRLX, WVIV	+111	WKAQ	K idable (Sony BMG Norte) +22, XAVO +15, XHPX +14, KBMG +13, I +8, KXXS +6, KLOL +5, WFID +5, KRIO	
	+100	Odio KLOL	NES Por Amor (Universal Latino) 20, WVJP +8, WKAQ +15, KAMA +13, H 10, WRLX +8, KPSL +8, KQQK +8, WA	
	+86	No H	LE 13 FEAT. CAFE TA lay Nadie Como Tu (Sony BK +27, KSSE +17, KXXS +14, WVJP +9, WX 4, WKAQ +3, WWVA +3, KAMA +2, KB	IG Norte) YX +5,
	+65	El Pe WIQA	NTURA Indedor (Premium Latin) 15, KXXS +15, KLOL +13, KAMA +11, WA +6, KQQK +6, WAMR +4, WWVA +3, KI	
ADDED AT KPSL Bakersfield, CA PD: Isidro Roman				
Reik, Inolvidable, 10 Luz Rios Feat. Joan Sebastian, Aire, 9				

► TOBY LOVE MAKES THE CHART'S LARGEST POSITIONAL

PLAYS /GAIN

122/12

115/39

105/11

99/33

95/33

8

6

4

LEAP, AS "LLORAR LLOVIENDO" SOARS 40-31. WITH THE VAULT, THE SONG BESTS THE PEAK OF HIS LONE PREVIOUS

Luz Rios Feat. Joan Sebastian, Aire, 9 Marco Antonio Solis, No Molestar, 9 Juanes, Odio Por Amor, 8 FOR REPORTING STATIONS PLAYLISTS GO TO: www.RadioandRecords.com

> KLLE/Fresno, CA PD: Al Sanchez MD: Ramona Rivera

> WTLQ/Ft. Myers, FL PD: Hector Velazquez

KXOL/Los Angeles, CA OM: Pio Ferro PD: Jerry Pulles

WRTO/Miami, FL OM: Loretta Anaya PD: Walo Davila

WCAA/New York, NY OM: Pete Manriquez PD: Tony Santos MD: DJ Kazzanova

KVIB/Phoenix, AZ PD: Bobby Ramos APD: Mark Garcia

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WODA/Puerto Rico OM: Jose Nelson PD/MD: Rogie Gallart

WVOZ/Puerto Rico PD: Jamie Ortiz MD: Edgar Diaz

KVVZ/San Francisco, CA PD: Bismarck Espinoza

WNUE/Orlando, FL PD: Rafael Grullon MD: Jose Martinez WRUM/Orlando, FL PD: Raymond Torres WEMG/Philadelphia, PA PD: Maria Del Pilar

TROPICAL

WEST/Allentown, PA

OM Jeffrey Maddox PD: Tony Rodriguez

WNNW/Boston, MA

APD: Jay Miguel

OM Kevin Wright

PD: Johnny McKenzie

WLAT/Hartford, CT

WXDJ/Miami, FL

PD: Tony Luna

PD: Robbie "DJ" Trigueno

PD: Gino "Latino" Reyes

WSKQ/New York, NY

WUBA/Philadelphia, PA PD: Milca Madera WKKB/Providence, RI

PD: Darvin Garcia

WPMZ/Providence, RI PD: Dilson Mendez, Jr.

WPRM/Puerto Rico

PD: Jorge Pabon WZNT/Puerto Rico

PD: Pedro Arroyo WSPR/Springfield, MA

PD: Nelson Brudys WYUU/Tampa, FL OM: Mike Culotta PD: George Mier MD: Carlos Jose Peralta

WLZL/Washington, DC PD: Aracely Rivera

**TROPICAL & LATIN RHYTHM MONITORED REPORTERS** WORC/Worcester, MA OM: Lilly Guzman PD: Andres Perez APD/MD: Sergio Toribio

# LATIN RHYTHM

KFZO/Dallas, TX OM: Andy Lockridge APD: Alejandro Covarrubias MD: Jesus Lopez

KZZA/Dallas, TX PD: Raquenell Villarreal MD: Juan Tapia

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# AR LATIN POWERED BY niclsen BCS



► JORGE CELEDON & JIMMY ZAMBRAND RIDE A 22% INCREASE IN PLAYS (UP 44) TO A NEW CHART PEAK, AS "ME VIO LLORAR" ROLLS 11-7 THE TRACK ALSO SPORTS A 66% INCREASE ON THE AUDIENCE LIST, WHERE IT BECOMES THE PAIR'S FIRST CHART-TOPPER (8-1).

THIS WEEK	LAST WEEK	WEEKS ON CHART	TROPICAL ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	PL/ TW	ays +/-		
1	1	14	LUIS FONSI NO ME DOY POR VENCIDO	NC. 1(2 WKS) UNIVERSAL LATING	376	+3	1.728	13
2	6	16	ACOLESCENT'S ORQUESTA EN AQUEL LUGAR	KORTA/ JNION	313	+37	3.231	3
3	3	33	GILBERTO SANTA ROSA NO "E VAYAS	SONY BMG HORTE	303	-8	1.329	16
4	2	30	JUAN LUIS GUERRA Y 440	EMI TELEVISA	300	-39	2.472	4
5	4	47		PREMIUMLATIN	291	-5	1.356	15
6	5	29	CHARLIE CRUZ	SONY BMG WORTE	254	-26	0.889	25
7	n	23	JORGE CELEDON & JIMMY ZAM	IBRANO SONY BMG NORTE	239	+44	3.674	1
8	7	33	WISIN & YANDEL AHCRAES	MALHETE	236	-8	<b>1.9</b> 97	8
9	8	5	RKM & KEN-Y TE FEGALO AMORES	PINA/MALHETE	227	-1	1.544	13
10	9	n		MALHETE	211	+7	1.292	18
11	14	28	EL CHAVAL DOM DE ESTAN ESOS AMIGOS	MAS/VENEMUSIC	188	+15	2.353	5
12	16	14	FUEGO MI /#LMA SE MUERE	CHOSEN FEW EMERALD/ONE	186	+22	0.797	26
13	10	28	MANA SIND TE HUBIERAS IDO	WARNERLATINA	179	-21	0.903	24
14	1	10	DC MENIC MARTE YO ME EQUIVOCO	M.PJVN/J&N	167	-20	0.281	-
15	19	19	TOBY LOVE	SONY BMG NORTE	151	-1	1.767	10
16	18	5	OSCAR D'LEON NI FRID NI CALOR	SONY BMG NORTE	151	-7	0.742	29
17	15	17	MJ HE VENIDO	MACHETE	149	-19	0.513	35
18	22	3	WILLY CHIRINO LOS-CAMPEONES DE LA SALSA	EVENTUS LATINUM	144	+9	1.282	19
19	17	49	FRANK REYES	М.Р.JVN/J& N	141	-20	2.167	7
2C	12	47	FLEX TEQUIERO	EMITELEVISA	128	-67	1.992	9
21	20	13	ANGEL & KHRIZ NA DE NA	VI/MACHETE	119	-26	0.599	31
22	28	6	OFTIMO YA 1E PERDI	SONY BMG NORTE	112	+14	0.343	-
23	2"	5	IVY QUEEN DIME	MALHETE	112	-32	0.335	•
24	23	15	ANDY ANDY POFQUE FUE QUE TE AME	EMI TELEVISA	109	-n	0.217	-
25	24	4	CHAYANNE AMOR INMORTAL		104	-12	<b>3.2</b> 92	2
26	32	4	GILBERTO SANTA ROSA PENSANDO EN TI		102	+21	0.795	27
27	36	16	ERRE XI CARITA BONITA	MAS FLOW MACHETE	99	+32	0.373	•
28	27	15	FRANK REYES TE FEGALO EL MAR	M.P.JVN/J& N	98	-3	0.947	23
2⊆	25	4	PAPI SANCHEZ HAZME EL AMOR EN LA PLAYA	PLANET/SONY BMG NORTE	97	-17	0.247	-
3C	25	10	VICTOR MANUELLE NO SOY QUIEN	h.ivevi/vm	85	-24	1.235	20

**ROCK/ALTERNATIVE** 

THIS WE	I. AST WF	KSHAR		
Ħ	1.45	WEEKS ON CHAR	AFTIST TITLE	IMPFINT / PROMOTION LABEL
	1	5	VICTIMAS DEL DOCTOR CEREBRO EL CADAVER DEL AMDR	ONE AMERICA
2	3	18	JULIETA VENEGAS EL PRESENTE	SONY BM 3 NORTE
3	2	6	JAGUARES ENTRE TUS JARDINES	EMI TELEVISA
4	4	8	JAGUARES VISIBLE	EMI TELEVISA
5	6	11	MCNTECRISTO TERESA	MTC MUSIC
6	7	6	LILA OOWNS & ENRIQUE BUNBURY JUST CIA	EMI LATIN/VIRGIN
7	0	n	PLASTILINA MOSH LET UKNOW	NACIONAL
8	5	10	TRIBAL TEQUILA	MAXIMO SONIDO FECORDS
9	9,	11	MANA ARDE EL CIELO	WARNER LATINA
10	13	21	CIFCO ALGUIEN	SONY BM 3 NORTE
1	12.	16	CA FE TACVBA ESTA VEZ	UNIVERSAL LATINO
12	8	17	AL_ISON MEMORAMA	SONY BME NORTE
13	15	31	MCTEL UNO, DOS, TRES	WARNEP LATINA
14	FE-E	NTRY	CA FE TACVBA 531DD	UNIVERSAL LATINO
15	17	2	ATERCIOPELADOS RIO	NACIONAL
16	11	10	<b>FA<sup>—</sup>IMA</b> HUSH HUSH	FATIMA
17	N	EW	KUDAł LEJOS DE AQUI	E vi LATIN
18	N	EW	BECKER CERCA	НОМЕ
19	RE-D	NTRY	MONTE NEGRO GIVE MELOVE (NO LLORES)	
20	20	13	SEKRETO VUELVE A LA CARGA	SONES DEL MEXSIDE

I STATE	LAST WEEK	WEEKS	LATIN RHYTHM IN NIELSEN BDS CERTIFICATIONS TITLE IMFRINT / PROMOTION LABEL	PL/ TW	4YS +/-		
1	1	12	IVY QUEEN NO. 1 (4 WKS) DIME MACHETE	616	+52	7.703	1
	4	6	RKM & KEN-Y TE REGALD AMORES P NA/MACHETE	462	+74	6.013	2
	3	13	EDDY LOVER LUNA MACHETE	437	+17	5.934	3
4	5	47	AVENTURA EL PERDEDOR PERMIUM LATIN	370	+9	3.722	7
5	7	5	DADDY YANKEE           LLAMADO DE EMERGENCIA         EL CARTEL	364	+31	5.055	4
6	11	9	ENRIQUE IGLESIAS AIRPOWER LLORO POR TI UNIVERSAL LATINO	358	+87	2.326	12
7	2	18	ANGEL & KHRIZ NA DE NA VI/MACHETE	329	-101	3.862	6
8	13	13	LUIS FONSI MOST INCREASED PLAYS NO ME DOY POR VENCIDO UNIVERSAL LATINO	325	+102	2. <b>7</b> 17	9
9	8	22	POSE EL CARTEL	277	-25	4.038	5
10	6	21	WISIN & YANDEL SIGUELO MACHETE	265	-70	2.415	11
n	9	28	BABY BOY YA NO LLORES (LET ME LOVE YOU) 786/SIENTE	251	-14	2.006	17
2	15	7	PITBULL FEATURING LIL JON KRAZY MR. 305/FAMOUS ARTIST/THE ORCHARD	234	+28	3.458	8
13	14	16	TOBY LOVE LLORAR LLOVIENDO SONY BMG NORTE	228	+7	2.318	13
14	12	50	FLEX TE QUIERO EMI TELEVISA	211	-49	1.176	33
15	10	27	HI VENIDO MACHETE	206	-59	2.046	16
16	24	9	TE AMO AIRPOWER PANANA	185	+61	2.196	14
17	18	5	REIK INOLVIDABLE SDNY BMG NORTE	179	+23	0.881	-
18	19	12	BABY RANKS FEATURING ANGEL LOPEZ EL AMOR SE FUE STAR-DOME LATINO	157	+7	1.581	23
19	20	29	MANA SI NO TE HUBIERAS IDO WARNER LATINA	153	-4	0.682	-
20	23	13	MANA ARDE EL CIELO WARNER LATINA	150	+22	1.062	37
21	N	EW	CALLE 13 FEATURING CAFE TACUBA MOST ADDED NO HAY NADIE COMO TU SONY BMG NORTE	137	+89	2.134	15
22	26	9	GLORIA TREVI CINCO MINUTOS UNIVERSAL LATINO	136	+28	0.647	-
23	33	3	JUANES ODIO POR AMOR UNIVERSAL LATINO	128	+35	0.928	-
24	29	3	PRIMA J CORAZON (YOU'RE NOT ALONE) BJH/GEFFEN/INTERSCOPE	117	+12	0.738	-
25	30	3	T.I. WHATEVER YOU LIKE GRAND HUSTLE/ATLANTIC	115	+11	2.521	ю
26	22	8	LOS YETSONS NADIE COMO TU ROTARI	113	-18	1.121	34
27	25	3	YAGA & MACKIE VEO VEO FULL	109	-8	1.212	31
28	36	2	NE-YO CLOSER DEF JAM/IDJMG	106	+18	1.683	22
29	N	EW	XTREME THROUGH THAT WINDOW (ENAMORADO ESTOY) LA CALLE/MACHETE	99	+50	1.183	32
30		7	HA*ASH NO TE QUIERO NADA SONY BMG NORTE	97	-1	0.337	-

#### **RECORD POOL**

THIS WEEK	LAST WEEK	WEEKS ON CHART	RECORD POOL	
SIHL	LAST	WEEK	ARTIST TITLE	IMPRINT / PROMOTION LABEL
	1	6	THALIA TEN PACIENCIA	EMI TELEVISA
2	3	8	MARALA QUIERO TENERTE	RVM
3	4	5	OSCAR D'LEON NI FRIO NI CALOR	SONY BMG NORTE
4	2	11	CHAMBAO PAPELES MOJADOS	SONY BMG NORTE
5	6	7	EDDY LOVER LUNA	MACHETE
6	10	4	OPTIMO YA TE PERDI	SONY BMG NORTE
7	5	16	ANGEL & KHRIZ NA DE NA	VI/MACHETE
8	7	14	WISIN & YANDEL SIGUELO	MACHETE
9	13	2	ANAYKA NADIE SE MUERE POR UN AMOR	PRO MOTION
10	8	7	MJ HE VENIDO	MACHETE
1	11	11	JUANES TRES	UNIVERSAL LATINO
12	9	14	PUERTO RICAN POWER ENSENAME	M.P./JVN/LV.N
B	15	4	ISMAEL MIRANDA AMIGO	TROPISOUNDS
14			GILBERTO SANTA ROSA PENSANOO EN TI	SONY BMC NORTE
15	12	16	TOBY LOVE LLORAR LLOVIENDO	SONY BMC NDRTE
16	N	EW	DJ NELSON FEAT. ERIK WRIGHT STRIP CLUB	MACHETE
17	17	16	LOS HERMANOS ROSARIO TE ECHE DE MENOS	M.P./JVN/J&N
18	19	3	IVY QUEEN DIME	MACHETE
19	18	2	ENRIQUE IGLESIAS LLORO POR TI	UNIVERSAL LATINO
20			CHARLIE CRUZ SIGO TRATANDD	SONY BMG NORTE

24/7 NEWS ONLINE @ www.RadioandF.ecords.com 57

RFK

NATIONAL AIRPLAY OVERVIEW.

CERT

BILLBOARD **Niclscn** CHARTS COMPILED BY SoundScan

nielsen BDS

POWERED BY

transactions

The Billboard 200 - based on a

TINIS WEEK	LAST WEEK 2 WEEKS AGD	WEEKS ON CHT		Title	
1	1 -	2	#1 T.I. 2 WKS GRAND HUSTLE/ATLANTIC 512267*/AG (18.98) ④	Paper Trail	
2	5 1	5	METALLICA WARNER BROS. 508732* (18.98)	Death Magnetic	
3	HOT SHOT DEBUT	1	RISE AGAINST DGC/INTERSCOPE 011904*/IGA (13.98)	Appeal To Reason	
4	2 -	2	JENNIFER HUDSON ARISTA 06303/RMG (18.98) 🛞	Jennifer Hudson	Ĩ
5	NEW	1	OASIS BIG BROTHER/REPRISE 514078*/WARNER BROS. (18.98) @	Dig Out Your Soul	1
6	NEW	1	BOB DYLAN Tell Tale Signs: The Bootleg S CDLUMBIA LEGACY 35795/SONY BMG (22.98)	eries Vol. 8: Rare And Unreleased 1989-2006	
7	7 7	53	KID ROCK TDP DOG/ATLANTIC 290556*/AG (18.98)	Rock N Roll Jesus	
8	6 3	4	NE-YO DEF JAM 011410" IDJMG (13.98)	Year Of The Gentleman	
0	NEW	1	TIM MCGRAW CUR8 79118 (11 98)	Greatest Hits 3	Ī
10	4 –	2	JAMES TAYLOR HEAR 30829/CONCORD (18.98)	Covers	
1	NEW	1	SARAH MCLACHLAN ARISTA 30263/RMG (18.98)	Closer: The Best Of Sarah McLachlan	l
12	3 -	2	ROBIN THICKE STAR TRAK/INTERSCOPE 011793*/IGA (13.98) @	Something Else	
13	14 11	18	LIL WAYNE CASH MONEY/UNIVERSAL MOTOWN 011977*/UMRG (13.98)	Tha Carter III	I
14	10 6	3	JAZMINE SULLIVAN J 32713/RMG (15.98)	Fearless	
15	12 9	δ	YOUNG JEEZY CTE/DEF JAM 011536*/IOJMG (13.98)	The Recession	
16	15 10	9	JONAS BROTHERS HOLLYWOOD 001944 (18.98) €	A Little Bit Longer	
17	19 15	71	RIHANNA SRP/DEF JAM 008968*/IDJMG (13.98)	Good Girl Gone Bad	1
18	NEW	1	SENSES FAIL VAGRANT 512 (13.98)	Life Is Not A Waiting Room	
19	NEW	1	MARCO ANTONIO SOLIS FONOVISA 353748/UNIVERSAL LATINO (14:98)	No Molestar	
20	22 18	12	SUGARLAND MERCURY NASHVILLE 011273*/UMGN (13.98)	Love On The Inside	I
21	18 14	7	THE GAME GEFFEN 011465*/IGA (13.98)	LAX	
22	26 30	27	LEONA LEWIS SYCO/J D2554/RMG (18.98)	Spirit	1
23	32 31	17	KATY PERRY CAPITOL 04249 (12 98)	One Of The Boys	
24	16 2	3	DEMI LOVATO HOLLYW000 002132 (18.98)	Don't Forget	

# Billeeard HOT DIGITAL SONGS

WEEK	LAST	WEEKS ON CHT	TITLE ARTIST (IMPRINT / PROMOTION LABEL)	CERT.	THIS	LAST WEEK	WEEKS ON CHT	TITLE ARTIST (IMPRINT / PROMOTION LABEL)
0	-	۲	#1 WOMANIZER TWK BRITNEY SPEARS (JIVE/ZOMBA)		26	28	16	ONE STEP AT A TIME JORDIN SPARKS (19/JIVE/ZOMBA)
2	1	2	LIVE YOUR LIFE T.I. FEAT. RIHANNA (DEF JAW/GRAND HUSTLE/IDJ/MG/ATLANTIC)		27	27	20	GOT MONEY LIL WAYNE FEAT T-PAIN (CASH MONEY/UNIVERSAL MOTOWN)
3	4	8	WHATEVER YOU LIKE T.I. (GRAND HUSTLE ATLANTIC)		28	15	2	HUMAN THE KILLERS (ISLAND/IDJMG)
4	2	8	SO WHAT PINK (LAFACE ZOMBA)		29	24	5	SWAGGA LIKE US JAY-Z & TI FEAT. KANYE WEST & LIL WAYNE (ROC-A-FELLADEF JAM/DJ/MG)
6	3	7	LET IT ROCK KEVIN RUDOLF FEAT LIL WAYNE (CASH MONEY/UNIVERSAL REPUBLIC)		30	30	23	VIVA LA VIDA Coldplay (Capitol)
6	7	12	HOT N COLD KATY PERRY (CAPITOL)		31	35	6	T-SHIRT SHONTELLE (SRC/UNIVERSAL MOTOWN)
0	12		LOVE LOCKDOWN KANYE WEST (ROC-A-FELLA/DEF JAM/IDJMG)		32	36	13	ADDICTED SAVING ABEL (SKIDOCO/VIRGIN/CAPITOL)
8	6	2	GOTTA BE SOMEBODY NICKELBACK (ROADRUNNER/RRP)		33	31	25	CLOSER NE-YO (DEF JAM/IDJMG)
	9	<u>5</u>	LOVE STORY TAYLOR SWIFT (BIG MACHINE)		34	32	14	LOVE REMAINS THE SAME GAVIN ROSSDALE (INTERSCOPE)
10	5	2	KEEPS GETTIN' BETTER CHRISTINA AGUILERA (RCA/RMG)		35	39	6	MRS. OFFICER LIL WAYNE FEAT. BOBBY VALENTING & KIDD KIDD (CASH MONEY/UNIVERSAL MOTOWN)
11	10	17	DISTURBIA RIHANNA (SRP DEF JAM/IDJMG)		36	29	23	I KISSED A GIRL KATY PERRY (CAPITOL)
12	11	21	PAPER PLANES M.I.A. (XL/INTERSCOPE)	3 50	37	33	25	FOREVER CHRIS BROWN (JIVE/ZOMBA)
13	13	26	1'M YOURS JASON MRAZ (ATLANTIC/RRP)	•	38	37	15	SWING Savage Feat. Soulja boy tell'em (Dawn Raidi Universal Republic)
14	14	3	RIGHT NOW (NA NA NA) AKDN (SRC/UNIVERSAL MOTOWN)		39	45	28	SHAKE IT METRO STATION (COLUMBIA)
	16	9	CRUSH DAVID ARCHULETA (19/JIVE/ZOMBA)		40	-	1	HEADFIRST SLIDE INTO COOPERSTOWN ON A BAD BET FALL OUT BOY (ISLAND/IDJMG)
16	18	15	BETTER IN TIME LEONA LEWIS (SYCO/J/RMG)		41	34	20	WHEN I GROW UP THE PUSSYCAT DOLLS (INTERSCOPE)
17	-	1	I'M SO PAID AKON FEAT. LIL WAYNE (SRC/UNIVERSAL MOTOWN)		42	40	7	WHAT THEM GIRLS LIKE LUDACRIS CO-STARRING CHRIS BROWN & SEAN GARRETT (DTP:DEF JAM/DUMG)
18	17	11	CAN'T BELIEVE IT T-PAIN FEAT. LIL WAYNE (NAPPY BOY/KONVICT/JIVE/ZOMBA)		43	8	2	LIGHT ON DAVID COOK (19/RCA/RMG)
19	19	3	KRAZY PITBULL FEAT. LIL JON (MR. 305/FAMOUS ARTIST/THE ORCHARD)	-	44	41	4	CHICKEN FRIED ZAC BROWN BAND (ROAR/LIVE NATION)
20	22		IN THE AYER FLO RIDA FEAT. WILL.I.AM (POE BOY/ATLANTIC)	as there	45	43	10	SHATTERED (TURN THE CAR AROUND) O.A.B. (EVERFINE/ATLANTIC/RRP)
21	23	18	FALL FOR YOU SECONDHAND SERENADE (GLASSNOTE/ILG)		46	44	16	BARTENDER SONG REHAB (UNIVERSAL REPUBLIC)
22	21	4	ALL SUMMER LONG THE ROCK HEROES (BIG EYE)		47	46	13	JUST DANCE LADY GAGA FEAT. COLBY O'DONIS (STREAMLINE KONLIVE INTERSCOPE)
23	26	7	MISS INDEPENDENT NE-YO (DEF JAMIIDJMG)		48	42	21	DANGEROUS KARDINAL DFFISHALL FEAT. AKDN (KONLIVE/GEFFEN)
24	25	10	MY LIFE THE GAME FEAT. LIL WAYNE (GEFFEN/INTERSCOPE)		49	38	2	SPOTLIGHT JENNIFER HUDSON (ARISTA/RMG)
25	20	22	AMERICAN BOY ESTELLE FEAT. KANYE WEST (HOME SCHOOL/ATLANTIC)	•	50	48	19	PUT ON YOUNG JEEZY FEAT. KANYE WEST (CTE/DEF JAM/IDJMG)

# **VIDEO CHANNELS**

VH1 Exec. VP/Talent & Music: Fick Krim Sr. VP Music & Talent: Bruce Gilmer VP/Music & Talent: San/A Jouete <i>Vaccom</i> 212-258-7800		BET VPI/Nusic Prog. Stephen Hill MD: Kelly G Vacom 212-915-4055
1 After Bridge, Watch Dver You 2 Pink, So What 3 Leona Lewis, Better In Time 4 Natasha Bedingfield, Angel 5 Lifebouse, Briokan 6 Jason Wraz, I'm Yours	TW LW 32 0 21 18 20 17 20 18 20 20 18 22	1         Ciara, Go Girl         10         0         9         12           2         T.L. Whatever You Like         9         12         12         10         0         9         12           3         Luideoris Co-Starring Chris Brown & Sean Garrett, What Them Girls Like         8         9         12           4         Brandy, Right Herr (Departed)         8         10         5         10           5         Ace Hood, Right Berr (Departed)         7         1         7         1           6         Young Jong Jong Jong Jong Jong Jong Jong Jo
7 Rithanna, Disturbia 8 Deseginy: What About Now 9 Jordin Sparks, One Step AI, A Time 11 GAR, Shattered (mori The Gar Acound) 12 New Kits On The Block & Ne Yo, Single 13 Mat Natamason, Come Dn Get Higher	17 17 16 15 16 16 16 16 16 17 15 14	3 Branch, Scholtming Links for the sent darket, which them Girls Links         8         5           4 Branch, Scholtming Links for the sent darket, which them Girls Links         8         7           5 Acc Hoot, Ride         7         1           6 Young Jeezy, Vacation         6         7           7 Nevide Brothers, Way Down in The Hole         5         0           8 Pleasure P, Did You Wrong         5         3           9 Cassice Official Girl         5         4           10 The frame. My Unit words         5         7           12 Tay Units, Bearn Me Up         4         2           13 Bow Wow, Marco Polo         4         1
16 Adele, Chasing Pavements 17 David Archeleta, Crush 18 Celdpia, Viva La Vida 19 Lenka, The Show 20 Eric Hurchimson, Rock & Roll	15 20 14 9 13 12 13 20 12 12 10 16 9 0 9 3 9 12	15         N**CR10, Everyone Nose         3         4           16         Ne-Yo, Missindependent         3         6           17         Heather Headley, Fallun For You         2         0           18         King Report. Groove Me         2         0           19         Doug E-fresh, The Show         2         0           10         Common Universal Word Control         2         0
21 John Legend, Green Light 22 Secondiand Serenade, Fall for You 23 3Doors Down, It's Not My Time 24 Staind, Believe 25 Colbie Caillat. The Little Things 26 Thriving Yoory, Angels to The Moon 27 Little Jackie. The World Should Revolve Around Me 28 Gawn Degraw, In Love With A Girl 29 Robin Thicke, Magic 30 Dette Goodrem. In This Life	9 0 9 9 12 9 14 8 8 8 8 8 8 8 8 8 24 7 6	21         Unix         Show Dur         2           22         Jack White & Alicia Keys, Another Way to Die         20           23         Jack White & Alicia Keys, Another Way to Die         20           24         Janelie Monee, Flang         24           24         Janelie Monee, Klang Moons         24           25         Ji Wayne, Got Money         25           26         T-Pain, Card Believe It         29           27         Nas, Make The World Go Round         10           28         Bearine Siget, What A Thug About         10           29         Detrick Haddog Presenty Svices Of Unity, He's Able         10
30 Detta Goodrem, In This Life A+ Alter Bridge, Watch Over You A+ Lenka, The Show	7 8 32 0 9 0	30         Regina Belle, God Is Good         1         0           A+         Clara, Go Girl         10         0           A+         Ace Hood, Ride         7         1
CMT VP Music & Talent Rei: Chris Parr Dr Music Parng: Evan Kroft <i>Vacom</i> 815-335-8400	T	Great American Country MD: Tony Trovato Scrippas 515-327-7525
1 Carrie Underwood, Just A Dream 2 George Strait, Troubadour 3 Kellie Pickler, Don' You Know You're Beautiful 4 Sugarand, Already Gone 5 Heidi Newfield, Johnny & June 6 Trace Adhins, Muddy Water	7W LW 20 21 19 17 19 18 19 19 19 21 18 0	1         Luke Bryan, Country Man         28         26           2         Heirä Newfield, Johnny & June         26         27           3         George Strat, Troubadour         25         22           4         Keith Urban, Yoru Look Good In My Shirt         26         26           5         Brad Paisley, Wafan, 'On A Woman         24         26           6         Daries Brucker, Don't Think About It         24         26           7         Trace Adkins, Muddy Water         23         0           8         Greet Dierbervood, Just AD Presm         22         21           9         Montgomery Gentry, Roll With Me         21         14           10         Taylor Swit, Low Story         21         25
Carrie Underwood, Just A Dream     George Strait. Tooluba Vou're Beautiful     Kullie Pickler. Don't You Know You're Beautiful     Sugarand, Already Gone     Heidi Newfriedt, Johnny & June     Trace Akins. Muddy Water     Kenny Chesney, Evenydog Water To Go To Heaven     Lady Anthe-Minum. Look of For A Good Time     Kenny Chesney, Evenydog Votarts To Go To Heaven     Kenny Chesney, Evenydog Votarts To Go To Heaven     Kenny Chesney, Evenydog Votarts     Kony Chesney, Evenydog Votarts     Kong Chesney New You     Damus Rucker. Don't Think Loon't Think About It     Jason Aldean, Relentes     Sebastian Bach, Battle With The Borte     Suarts     Suarts     Zaras, Low	18 15 18 17 17 16 17 20 16 11 16 15 15 13 15 14 13 11	1 Taylor Swift Love Store Crazy 1 0 1 Kenny Chesney, Got A Little Crazy 19 2 Astron Shephend, Sound S x Good 19 1 Lady Antebellum, Logkin' For A Good Time 19 16
<ol> <li>Henau, Dartender Sving</li> <li>Blake Scheton, She Wouldn't Be Gone</li> <li>Sebastian Bach, Bartle With The Bortle</li> <li>Stara Evans, Low</li> <li>Little Big Town, Fine Line</li> <li>Jessica Simpson, Come On Over</li> <li>Kid Rock, All Summer Long</li> <li>Bill Rev Orus, Some Work Said A Praver</li> </ol>	13 11 12 10 11 0 9 7 9 9 8 7	15         Kelling Vicesteg, Everyblick vicestics to do io naveen         16         24           16         Kelling Picklet, Oon't Vuo Know You'te Beaufuli         18         24           17         Chuck Wicks, All Ever Wanted         17         17           18         Jamey Johnson, In Color         14         11           19         Jason Aldean, Reientless         13         13
16 Sebastian Bach, Bartie With The Bortie 17 Sarte Varas, Low 18 Little Big Town, Fine Line 19 Jessiza Simpson, Conce fon Over 20 Kot Neck, All Summer Long 20 Kot Neck, All Summer Long 21 Live Bryan, Country Man 24 Jamey Johnson, In Color 25 Taylor Swrit, Pricture To Burn 25 Taylor Swrit, Pricture To Burn 25 Sugarand, All Want In C D 25 Brad Paciely, Waltin Con Al Would 28 Brad Paciely, Waltin Con Al Would 29 Brad Paciely, Waltin Con Al Would 29 Brad Paciely, Waltin Con Al Would 20 Kenny Chesney, Got Al Little Crazy	7 6 6 2 6 3 4 6 5 7 6 5 7 6 9 0 6 10 6 17	20         Keni Thomas, Shrevegori To LA         31         14           1         Crystal Shavanda, You Can Lat Go         19         9           22         Biake Shehton, She Wouldh Të Gone         11         9           23         Le An My Wonack, Last Call         11         13           24         Jimmy Wayne, Do You Beleve Me Now         11         14           25         James Oto, For You         12         27           26         Astron Shepherd, Takin Off This Pain         10         2           28         Creig Morgaar, Love Remembers         10         12           29         Lifte Big Town, Fine Line         10         12           30         Darryl Wortey, Tequila On Ice         9         5
23 Drau talsey, valut Oli Vyonani 30 Kenny Chesney, Got Alite Crazy A+ Trace Adkins, Muddy Water A+ Sara Evans, Low	6 17 5 0 18 0 11 0	A+         Trace Adkins, Muddy Water         23         0           A+         Trace Adkins, Muddy Water         23         0           A+         Kenny Chesney, Gori A Little Crazy         19         0           A+         Stephent J. Attilde Crazy         19         10
FUSE Dir. Pama: Janis Unterweiser Rambow-Media 212-324-3416	se	MTV2 Sr. VPMusic & Talent: Ann Doyle VPMusic & Talent: Peter Baron Viacom 212-258-8000
1 Lil Wayne, Got Money 2 Silpknot, Psychosocial 3 Hollywood Uniteed, No. 5 4 Rihmaa, Disturbia 5 MLA, Paper Planes 6 Meallica, The Day That Never Comes 7 Coldpiay, Vio La Vida 7 Eise Againet, Ri-Education (Through Labor) 9 Eise Againet, Re-Education (Through Labor) 10 TL, Whatever You Like 11 Spaind Relieve	TW         LW           24         23           22         19           21         16           21         23           20         16           19         16           19         16           19         16           19         17	1         Common, Universal Mind Control         12         0           2         Amnosphere, You         8         0           3         Murs, Canit Be         8         0           4         The Cook Kids, Delivery Man         8         8           5         John Legend, Green Light         7         3           6         Stim, Softy         6         4
12 Linkin Park, Leave Out All The Rest. 13 Ludacit Co. Starring Chris Brown & Saan Garrett, What Them Cirle Like.	19 18 19 20 18 14 18 17	7         E-40. Wake it Up         6         5           8         TL. What Up, What's Happenin'         6         5           9         Ace Hood, Ride         6         5           10         London: So-Shallow Diris Brown & Sean Garrett, What Them Girls Like         6           12         Vacation Christ Brown & Sean Garrett, What Them Girls Like         6           12         Vacation         6         7           13         UN-L, Southop         5         0
14 Pink, Sa Wilat 15 The Game, My Life 16 Kardinal Offishali, Dangerous 18 Kevin Rudolf, Leit Rock 19 Buckcherny, Too Drunk. 20 Secondhand Serenade, Fall For You	18 21 18 22 18 25 17 17 16 13 16 16 16 20 15 0 15 7 14 10	17         n. City, LUSH in
20 Sectiman Serience, The Parton to 21 Jack Mannequin, The Parton to 22 Fail One Boy, 10om't Care 23 Gyn Class Herces, Cooke Jan 24 Daughtry, What About Now 25 Havdthome Heights, Rescue Me 26 E-40, Wake It Up 27 Ho Hida, In The Ayer 28 Weczer, Troublemaker 29 Apocalynca, I Don Care	13 11 13 15 12 12 12 12	Z3         The Game, My Life         3         2           Z4         Young Jeexy, Put On         3         2           Z5         Tantric, Down And Out         3         3           26         Honder, Use Me         3         3           27         Plain White Ts, Natural Disaster         3         3           27         Plain White Ts, Natural Disaster         3         3
30 Oasis. The Shock Of The Lightning A+ Jack's Mannequin. The Resolution A+ Weezer, Troublemaker	11 0 11 4 11 7 15 0 11 0 10 0	29         Disturbed. Indestructible         3         3           30         Three 6 Mafia.         That's Right         3         3           A+         Common: Universal Mind Control         12         0           A+         Atmosphere, You         8         0
A+ Katy Perry. Hor N Cold MuchMusic Canada Dir Music Pang. Sheila Sulivan <i>CHUM Limited</i> 416-591-5757		A+ Murs. Canit Be     8 0       CMT Canada     Dir. Pgmg: Casey Clarke       MD: Dana Bourgoin     Coros 416 534.1191
1 Fail Our Boy, IDon't Care 2 Kevin Rudolf, Let It Rock	TW LW 33 13 25 23 20 27 19 1	Tw Lw 1 George Strait, Troubadour 23 20 2 Carrie Underwood, Just A Dream 23 22
3 T.I., Whatever You Like     Sam Roberts. Detroit 67     Faber Drive, Sleepless Nights (Never Let Her Go)     Pink. So What	19 12	1         George Strait.         Toubadow?         22         20           2         Carriet Underwood.         Just A Dram         22         22           3         Sugardand.         Alteady Done         22         24           4         Taylor Switt.         Low Story         21         17           7         Kenny Chesney.         Everyhody Wants To Go To Heaven         19         12           6         Higgins.         Fearlell.         Gloess         18         20           8         Tara Oram.         Fy Girl         16         15         24         14         12           10         The Wilkinsons.         When I'm Od         14         12         13         12           11         The Wilkinsons.         When I'm Od         14         13         13         13         13         13         13         13         13         13         13         13         13         14         10         14         10         14         10         14         10         14         10         14         10         14         10         14         10         14         10         14         10         14         10         14<
7 Rihanna, Disturbia 8 The Midway State. Never Again 9 Danny Fernandes. Private Dancer 10 Coldplay. Viva La Vida	18 13 18 16 17 20 16 16 15 20	6         Higgins, Real Thing         18         18           7         Jessie Famell, Ljouss         18         20           8         Tare Oram, Ry Girl         16         15           9         Lady Arzhellum, Lockin' For A Good Time         14         12           10         The Witkinsons, When I'm Old         14         13           11         Kellie Prickler, Don't You Knoxy You're Beaufulu         13         12
11 New Kits Dn The Block & Ne-Yo, Single 12 Theory Of A Deadman, Bad Girlfriend 13 Miley Cyrus, 7 Things 14 Stree Of Shock Reart Leave Hard	15 20 14 15 13 9	10         The Wilkinsons, When I'm Old         14         13           11         Kellie Pickler, Don't You Know Yovire Beautiful         13         12           12         Doc Walker, Thats All         13         13           13         Brad Paisley, Waini 'On A Woman         12         14           14         Montgomery Gentry, Boll With Me         10
14 State Of Shock, Best I Ever Had 15 Lights, Drive My Soul 16 Rio Rida, In The Ayer 17 Girticious, Studio Shin	13 17 12 13 12 17 12 17	14 Montgomery Gentry, Roll With Me 11 0 15 Heidi Newfield, Johnny & June 11 6 16 Shane Yellowbird, Life is Calling My Name 11 9 17 Danius Rucker, Dani Think I Dani Think Abaut It 11 10
17 Grinicious, Subje Shit 18 JB, Move Your Bohy 19 Kardinal Offishall, Soft Offi 20 Jonas Brothers, Burnin Up	11 4 11 13 11 14	17 Joans Nocket, John Mark John Hank Audult 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
20 Jonas Brothers, Burnin'Up 21 Lil Vayne, A Mill 22 Lady GaGa, Just Clance 23 Mobile, The Killer 24 Shad, The Old Prince Soil Lives At Home 25 Rise Against, Re-Education (Through Labor)	10 8 10 12 10 15 9 12 9 14	20         Jimmy Wayna, Do You Believe Ma Now         9         12           21         Brooks & Dunn, Put A Git Iu It         9         21           22         Kenti Urban, You Look Good In My Shirt         8         22           23         Great Big Sea, Walk On The Moon         7         7           24         Jessica Simmson, Core on On Ver         7         7
<ul> <li>24 Shad. The Old Prince Still Lives At Home</li> <li>25 Rise Against. Re-Education (Through Labor)</li> <li>26 Kaiser Chiefs. Never Miss A Beat</li> <li>27 The Game, My Life</li> </ul>	9 12 9 14 8 3 7 4	24     Jessica Simpson, Come On Diver     7     7       25     Reba McEntine, Every Other Weekend     7     8       26     The Wilkinsons, 20 Centis     6     2
71 The Game Mulife	1 4	27 Beverley Mahood, This Girl 6 6
28 Justin Nozuka, Be Back Soon 29 Saint Alvia Cartel, Between The Lines	7 4 7 4 7 6	28         Jaydee Bixby, Old Fashioned Girt         6         7           29         Brail Johner, Other Side Di The Radio         5         0           20         Leid Anthellium, Lein Decklard Leid         5         1
Fall One Boy, I Don't Care     Kevin Woold, Let I Mock     Xan Woold, Yee I Yee     Xan Yee	7 4 7 6 19 1 11 4 8 3	19     Gord Barnford, Postcard From Pasadena     10       11     Jimmy Wayne, Do You Beleve Me Now     9       12     Brooks & Dunn, Pirt A Girl In t     9       12     Kent Urban, You Look Sood In My Shirt     82       13     Great Big Sea, Walk On The Moon     7       14     Jestica Simpson, Corne on Over     7       17     Break Mikrosons, 2d Centrol     6       18     Reit Winkrosons, 2d Centrol     6       19     Jestica Birkhy, Od Frankris     6       19     Beverley Mahood, This Grind Girl     6       20     Breit Johner, Other Side O'The Natio     6       21     Beverley Mahood, This Girl Birl     6       22     Beverley Mahood, This Girl Birl     6       23     Beverley Mahood, This Girl Birl     6       24     Jestice Don'the Side D'The Natio     6       25     Bail Johner, Other Side D'The Natio     5       24     Astroneblum, Love Don'the Verter     5



# **OPPORTUNITIES**

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**Notable digital, editing skills with creative copy** and voicing ability. Industrious, tenacious worker, driven to succeed. Roderick 214-991-9353; <u>rodsmith843@yahoo.com</u>.

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**Clear and concise communicator.** Solid delivery of copy. Freelance voice talent. Extremely sociable personality. Dallas/Fort Worth only. Daniel 817-791-7298, <u>danielblackmon@sbcglobal.net</u>.

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**Crazy and creative Emcee/Announcer.** Solid performer, on-air, production and copywriting ability. Helpful, adaptable, and dependable worker Dean 682-478-9966; grimslayer28@yahoo.com.

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1

**CHR/TOP 40** 

BDS

THIS WEEK	LAST WEEK	WEEKS ON CHART	IN NIELSEN ARTIST CERTIFICATIO TITLE	
Î.	3	8	PINK NO. 1(1WK)/MOST INCR	
Т	1	17	RIHANNA DISTURBIA	이 쇼 SRP/DEF JAM/IDJMG
0	5	13	LEONA LEWIS BETTER IN TIME	이 쇼 SYEO/J/RMG
4	2	16	NE-YO CLOSER	רן DEF JAM/IDJMG
5	8	7	KATY PERRY HOTN COLD	
6	4	16	JORDIN SPARKS ONE STEP AT A TIME	11 🏦 19/JIVE/ZOMBA
7	6	18	SECONDHAND SERENADE FALL FOR YOU	GLASSNOTE/ILG/ATLANTIC
8	Ħ	5	T.I. WHATEVER YOU LIKE	11 GRAND HUSTLE/ATLANTIC
9	7	24	CHRIS BROWN FOREVER	11 <sup>2</sup> 🕁 JIVE/ZOMBA
10	9	19	KARDINAL OFFISHALL FEATURIN	G AKON 112 th KONLIVE/GEFFEN/INTERSCOPE

NO. MOST ADDED

BEYONCE If I Were A Boy (MUSIC WORLD/COLUMBIA)

NO. MOST INCREASED PLAYS

PINK So What (LAFACE/ZOMBA) TOP 5 NEW AND ACTIVE

T.I. FEAT. RIHANNA Live Your Life (DEF JAM/GRAND HUSTI E/IDJMG/ATLANTIC)

REHAB Bartender Song (UNIVERSAL REPUBLIC)

KANYE WEST Love Lockdown (ROC-A-FELLA/DEF JAM/IDJMG)

BEYONCE If I Were A Boy (MUSIC WORLO/COLUMBIA)

METRO STATION Seventeen Forever (COLUMBIA)

COMPLETE CHR/TOP 40 CHART ON PAGE 23

# RHYTHMIC

	LAST WEEK	WEEKS ON CHART	ARTIST CERTIFICATIONS THIPREDICTOR TITLE IMPRINT / PROMOTION LABEL
	1	10	T.I. NO. 1 (4 WKS) 11 11 WHATEVER YOU LIKE CRAND HUSTLE/ATLANTIC
	2	n	T-PAIN FEATURING LIL WAYNE         Can't Believe it           CAN'T BELIEVE IT         NAPPY BOY/KONVICT/JIVE/ZOMBA
	3	7	M.I.A. PAPER PLANES XL/INTERSCOPE
1	5	7	NE-YO Transition Methods Network Strategy Def Jam/IDJMG
	6	6	LIL WAYNE FEAT. BOBBY VALENTINO & KIDD KIDD 🕁 MRS. OFFICER CASH MONEY/UNIVERSAL MOTOWN
	8	8	THE GAME FEATURING LIL WAYNE  MY LIFE GEFFEN/INTERSCOPE
	4	21	LIL WAYNE FEATURING T-PAIN GOT MONEY CASH MONEY/UNIVERSAL MOTOWN
	11	14	RIHANNA II 🏠 DISTURBIA SRP/DEF JAM/IDJMG
	7	17	NELLY FEATURING ASHANTI & AKON 10 10 10 10 10 10 10 10 10 10 10 10 10
	22	3	T.I. FEAT. RIHANNA         AIRPOWER/MOST INCREASEO PLAYS         Image: the second seco

# NO. MOST ADDED

BEYONCE If I Were A Boy (MUSIC WORLD/COLUMBIA)

NO. MOST INCREASED PLAYS

T.I. FEAT. RIHANNA Live Your Life (DEF JAM/GRAND HUSTLE/IDJMG/ATLANTIC)

### TOP **5** NEW AND ACTIVE

PINK So What (LAFACE/ZOMBA) ESTELLE FEAT. SEAN PAUL Come Over (HOME SCHOOL/ATLANTIC) KATY PERRY Hot N Cold (CAPITOL) BEYONCE If I Were A Boy (MUSIC WORLD/COLUMBIA) JENNIFER HUDSON Spotlight (ARISTA/RMG)

COMPLETE RHYTHMIC CHART ON PAGE 26

# URBAN

THIS WEEK	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS TATUS
1	2	12	T-PAIN FEATURING LIL WAYNE NO. 1 (1 WK)
7	1	12	T.I. II the State of the State
1	3	9	LIL WAYNE FEATURING BOBBY VALENTINO & KIDD KIDD 🟠 MRS. OFFICER CASH MONEY/UNIVERSAL MOTOWN
4	4	9	NE-YO III MISS INDEPENDENT DEF JAM/IDJMG
5	6	16	JENNIFER HUDSON the second sec
6	5	20	JAZMINE SULLIVAN
7	9	16	SLIM FEATURING YUNG JOC SO FLY M3/ASYLUM
8	13	3	T.I. FEATURING RIHANNA MOST INCREASED PLAYS
9	12	7	THE GAME FEATURING LIL WAYNE CEFFEN/INTERSCOPE
<b>8</b> 1	8	19	LIL WAYNE FEATURING T-PAIN GOT MONEY CASH MONEY/UNIVERSAL MOTOWN

### NO. MOST ADDED

BEYONCE Single Ladies (Put A Ring On It) (MUSIC WORLD/COLUMBIA)

NO. MOST INCREASED PLAYS T.I. FEAT. RIHANNA Live Your Life (DEF JAM/GRAND HUSTLE/IDJMG/ATLANTIC)

# TOP **5** NEW AND ACTIVE

ROBIN THICKE The Sweetest Love (STAR TRAK/INTERSCOPE) MUSIQ SOULCHILD FEAT. MARY J. BLIGE IN Leave (ATLANTIC) GORILLA ZOE FEAT. LIL WAYNE Lost (BLOCK/BAD BOY SOUTH/ATLANTIC) JADAKISS FEAT. NE-YO By My Side (DEF JAM/IDJMG) KEYSHIA COLE FEAT. TUPAC Playa Cardz Right (AMARU/IMANI/GEFFEN/INTERSCOPE)

#### COMPLETE URBAN CHART ON PAGE 28

# **URBAN AC**

THIS WEEK	LAST WEEK	WEEKS	ARTIŞT TITLE	IN NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL
1	1	18	JENNIFER HUDSON	NO. 1 (3 WKS) ARISTA/RMG
2	2	18	ROBIN THICKE MAGIC	STAR TRAK/INTERSCOPE
3	3	24	ERIC BENET YOU'RE THE ONLY ONE	FRIDAY/REPRISE/WARNER BROS.
4	4	22	KEYSHIA COLE HEAVEN SENT	IN IMANI/GEFFEN/INTERSCOPE
5	5	33	NOEL GOURDIN THE RIVER	EPIC
6	7	n	ALICIA KEYS SUPERWOMAN	MBK/J/RMG
7	11	8	JAZMINE SULLIVAN	MOST INCREASED PLAYS
9	10	13	MINT CONDITION NOTHING LEFT TO SAY	CAGED BIRD/IMAGE
	6	55	RAHEEM DEVAUGHN	JIVE/ZOMBA
-	9	43	MARVIN SAPP	1) VERITY/ZOMBA

# NO. MOST ADDED MUSIQ SOULCHILD FEAT. MARY J. BLIGE IFULeave (ATLANTIC)

NO. MOST INCREASED PLAYS JAZMINE SULLIVAN Need U Bad (J/RMG)

#### TOP **5** NEW AND ACTIVE

MARIAH CAREY I'm That Chick (ISLAND/IDJMG) T.I. Whatever You Like (GRAND HUSTLE/ATLANTIC) LAURA IZIBOR From My Heart To Yours (ATLANTIC) TRE WILLIAMS I Don't Want To Know (KOCH) SHO Glad I Met You (HITTEN HARD)

COMPLETE URBAN AC CHART ON PAGE 29

		GOUNI	
	WEEKS		LSEN BDS 🕸 HITPREDICTOR CATIONS STATUS IMPRINT / PROMOTION LABEL
	11	KENNY CHESNEY WITH THE EVERYBODY WANTS TO CO TO HEAVEN	WAILERS NO. 1(2 WKS) BLUE CHAIR/BNA
5	16	TOBY KEITH SHE NEVER CRIED IN FRONT OF ME	없 SHOW DOG NASHVILLE
	14	CARRIE UNDERWOOD	19/ARISTA/ARISTA NASHVILLE
2	26	DARIUS RUCKER DON'T THINK I DON'T THINK ABOUT IT	CAPITOL NASHVILLE
	22	KID ROCK ALL SUMMER LONG	
	13	TIM MCGRAW	tt CURB
,	5	TAYLOR SWIFT LOVE STORY	
,	18	BRAD PAISLEY WAITIN' ON A WOMAN	血 ARISTA NASHVILLE
ľ	7	SUGARLAND ALREADY CONE	1 MERCURY
2	12	MONTGOMERY GENTRY ROLL WITH ME	COLUMBIA

THIS WEEK	LAST WEEK	WEBKS ON CHART	ARTIST TITLE	CERTIFICATIONS	HITPREDICTOR STATUS PROMOTION LABEL
1	1	21	DAVID COOK THE TIME OF MY LIFE	NO. 1 (4 WKS	5) 11 th 19/RCA/RMG
2	2	27	LEONA LEWIS BLEEOING LOVE		114 SYCO/J/RMG
3	3	17	NATASHA BEDINGFIER POCKETFUL OF SUNSHINE	LD	PHONOGENIC/EPIC
4	4	40	SARA BAREILLES		11 <sup>4</sup> tr EPIC
5	5	32	JOHN MAYER SAY		AWARE/COLUMBIA
6	7	13	COLDPLAY VIVA LA VIDA		CAPITOL
 7	6	33	DAUGHTRY FEELS LIKE TONIGHT		11 <sup>2</sup> RCA/RMG
8	8	50	TIMBALAND FEATURI		
9	10	23	JOURNEY AFTER ALL THESE YEARS		NOMOTA
10	11	24	COLBIE CAILLAT		UNIVERSAL REPUBLIC

# NO. MOST ADDED

ALAN JACKSON Country Boy (ARISTA NASHVILLE)

NO. MOST INCREASED AUDIENCE

ZAC BROWN BAND Chicken Fried (LIVE NATION)

### TOP 5 NEW AND ACTIVE

MELISSA LAWSON What If It All Goes Right (WARNER BROS./WRN) DARIUS RUCKER It Won't Be Like This For Long (CAPITOL NASHVILLE) MATT STILLWELL Shine (STILL 7/SPINVILLE) KENNY CHESNEY WITH DAVE MATTHEWS I'm Alive (BLUE CHAIR/BNA) KENNY CHESNEY WITH WILLIE NELSON That Lucky Old Sun (Just Rolls Around Heaven All Day) (BLUE CHAIR/BNA)

#### COMPLETE COUNTRY CHART ON PAGE 38

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	COUNTRY				
THIS WEEK	LAST WEEK	WEEKS	ARTIST CERTIFICATIONS TITLE IMP	C HITPREDICTOR STATUS RINT / PROMOTION LABEL	
T	1	n	KENNY CHESNEY WITH THE WAILERS EVERYBODY WANTS TO CO TO HEAVEN	NO. 1(2 WKS) BLUE CHAIR/BNA	
2	3	16	TOBY KEITH SHE NEVER CRIED IN FRONT OF ME	SHOW DOG NASHVILLE	
3	4	14	CARRIE UNDERWOOD	19/ARISTA/ARISTA NASHVILLE	
4	2	26	DARIUS RUCKER DON'T THINK I DON'T THINK ABOUT IT		
5	5	22	KID ROCK ALL SUMMER LONG	11 🔂	
6	8	13	TIM MCGRAW LETITGO	ជំរ CURB	
7	9	5	TAYLOR SWIFT LOVE STORY	BIG MACHINE	
8	6	18	BRAD PAISLEY WAITIN' ON A WOMAN		
9	11	7	SUGARLAND ALREADY GONE		
10	12	12	MONTGOMERY GENTRY ROLL WITH ME	COLUMBIA	

-	24	COLBIE CAILLAT REALIZE
		NO. MOST ADDED

TAYLOR SWIFT Love Story (BIG MACHINE/UNIVERSAL REPUBLIC)

# NO. MOST INCREASED PLAYS

JASON MRAZ I'm Yours (ATLANTIC/RRP)

# TOP **5** NEW AND ACTIVE

CHRIS RICE So Much For My Sad Song (INO/COLUMBIA) GREG MEDORO Lost Melody (ODDS ON) O.A.R. Shattered (Turn The Car Around) (EVERFINE/ATLANTIC/RRP) JORDIN SPARKS One Step At A Time (19/JIVE/ZOMBA) ENYA Trains And Winter Rains (REPRISE)

COMPLETE AC CHART ON PAGE 41

# RAR THE BACK PAGES

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			НОТ	AC
THIS WEEK	LAST WEEK	WEEKS		NIELSEN BDS THITPREDICTOR RTIFICATIONS STATUS IMPRINT / PROMOTION LABEL
1	1	29	JASON MRAZ	NO. 1 (2 WKS) ATLANTIC/RRP
2	2	25	GAVIN ROSSDALE	
3	4	16	DAUGHTRY WHAT ABOUT NOW	RCA/RMG
4	3	20		112 🕁 CAPITOL
5	6	16	O.A.R. SHATTERED (TURN THE CAR AROUN	D) EVERFINE/ATLANTIC/RRP
6	8	8	PINK SO WHAT	LAFACE/ZOMBA
7	5	25	KID ROCK ALL SUMMER LONG	1) <sup>2</sup> TOP DOG/ATLANTIC
8	7	30	3 DOORS DOWN IT'S NOT MY TIME	
9	9	13	LIFEHOUSE BROKEN	GEFFEN/INTERSCOPE
10	10	26	NATASHA BEDINGFIELD POCKETFUL OF SUNSHINE	11 <sup>2</sup> PHONOCENIC/EPIC

NO. MOST ADDED

NICKELBACK Gotta Be Somebody (ROADRUNNER/RRP)

NO. MOST INCREASED PLAYS

NICKELBACK Gotta Be Somebody (ROADRUNNER/RRP)

TOP 5 NEW AND ACTIVE

THRIVING IVORY Angels On The Moon (WIND-UP)

THEORY OF A DEADMAN Not Meant To Be (604/ROADRUNNER/RRP)

FALL OUT BOY | Don't Care (ISLAND/IDJMG)

CHRISTINA AGUILERA Keeps Gettin' Better (RCA/RMG)

ERIC HUTCHINSON Rock & Roll (LET'S BREAK/WARNER BROS.)

COMPLETE HOT AC CHART ON PAGE 42

BDS

# SMOOTH JAZZ

I AST WEEK	WEEKS	ARTIST	I) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL
1	22	ERIC DARIUS	NO. 1(2 WKS) BLUE NOTE/CAPITOL
2	13	DAVE KOZ LIFE IN THE FAST LANE	CAPITOL
4	36	NORMAN BROWN POP'S CCIOL GROOVE	PEAK/CMG
3	17	PAUL HARDCASTLE	TRIPPIN'N' RHYTHM
5	26	EARL KLUGH	косн
6	29	BRIAN CULBERTSON ALWAYS REMEMBER	GRP/VERVE
7	33	THE SAX PACK FALLIN' FOR YOU	SHANACHIE
9	14	TIM BOWMAN SWEET SLINDAYS	TRIPPIN 'N' RHYTHM
10	15	WARREN HILL LA DOLCE VITA	EVOLUTION/KOCH
8	27	WAYMAN TISDALE	RENDEZVDUS

# NO. MOST ADDED

WATNE BRADT Ordinary (PEAK/CMG)

# NO. MOST INCREASED PLAYS

JOHN LEGEND Good Morning (HOME SCHOOL/G.O.O.D./COLUMBIA)

### TOP 5 NEW AND ACTIVE

CHRIS STANDRING Have Your Cake & Eat It (ULTIMATE VIBE) STEVE WINWOOD Fly (COLUMBIA) OLI SILK Chill Or Be Chilled (TRIPPIN 'N' RHYTHM) VIBES ALIVE Lighthouse (SWINGDING) NOVELLO B3 Soul (NOCO)

COMPLETE SMOOTH JAZZ CHART ON PAGE 45

DOCK

# ALTERNATIVE

THIS WEEK	LAST WERE	WEEKS	ARTIST TITLE	I) NIELSEN BDS CERTIFICATIONS	THITPREDICTOR STATUS RINT / PROMOTION LABEL
1	1	12	THE OFFSPRING YOU'RE GONNA GO FAR, KID	NG_1(4	WKS) tr Columbia
2	2	14	WEEZER TROUBLEMAKER		
	4	15	APOCALYPTICA FEAT	URING ADAM GO	NTIER tr 20-20/JIVE/ZOMBA
4	5	8	RISE AGAINST RE-EDUCATION (THROUGH LABO	R)	
5	3	16	STAIND BELIEVE		FLIP/ATLANTIC
	8	3	THE KILLERS HUMAN		
7	6	8	METALLICA THE DAY THAT NEVER COMES		WARNER BROS.
8	10	8	KINGS OF LEON SEX ON FIRE		RCA/RMG
9	9	17	THEORY OF A DEAD	IAN	6D4/ROADRUNNER/RRP
Π	7	24	CAROLINA LIAR		ATLANTIC

# NO. MOST ADDED

NO. MOST INCREASED PLAYS

PARAMORE Decode (FUELED BY RAMEN/CHOP SWOP/RRP)

### TOP 5 NEW AND ACTIVE

HOLLYWOOD UNDEAD Undead (A&M/OCTONE/INTERSCOPE) COLD WAR KIDS Something Is Not Right With Me: (DOWNTOWN) INNERPARTYSYSTEM Don't Stop (STOLEN TRANSMISSION/ISLAND/IDJMC) SLIGHTLY STOOPID 2 A.M. (STOOPID/CONTROLLED SUBSTANCE SOUNDLABS) THE KOOKS Do You Wanna (ASTRALWERKS/CAPITOL)

#### COMPLETE ALTERNATIVE CHART ON PAGE 47

ACT	IVE	RO	СК

THIS WEEI	IAST WE	WEEKS ON CHART	ARTIST TITLE	IN NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL
1	1	8	METALLICA THE DAY THAT NEVER COMES	NO. 1(3 WKS) WARNER BROS.
2	2	21	THEORY OF A DEADMAN BAD CIRLFRIEND	604/ROADRUNNER/RRP
3	3	7	AC/DC ROCK N ROLL TRAIN	COLUMBIA
4	4	14	HINDER USE ME	UNIVERSAL REPUBLIC
5	-5	16	APOCALYPTICA FEATURING	ADAM GONTIER 20-20/JIVE/ZOMBA
6	7	16	SLIPKNOT PSYCHOSOCIAL	ROADRUNNER/RRP
7	6	16	STAIND BELIEVE	FLIP/ATLANTIC
8	8	8	DISTURBEI INDESTRUCTIBLE	REPRISE
9	13	8	SEETHER BREAKDOWN	WIND-UP
10	12	3	MUDVAYNE DO WHAT YOU DO	EPIC

# NO. MOST ADDED

NO. MOST INCREASED PLAYS NICKELBACK Gotta Be Somebody (ROADRUNNER/RRP)

#### TOP **5** NEW AND ACTIVE

HOOBASTANK My Turn (ISLAND/IDJMG) KID ROCK Rock N Roll Jesus (TOP DOG/ATLANTIC) METALLICA Cyanide (WARNER BROS.) FRAMING HARLEY Lollipop (SILENT MAJORITY/ILG) HEAD Flush (DRIVEN)

COMPLETE ACTIVE ROCK CHART ON PAGE 48

1) NIELSEN BDS CERTIFICATIONS IMPRINT / PROMOTION LABEL	ARTIST TITLE	WEEKS	LAST WEEK
NO. 1 (5 WKS) COLUMBIA	AC/DC ROCK N ROLL TRAIN	7	1
ADMAN 6D4/ROADRUNNER/RRP	THEORY OF A I BAD GIRLFRIEN D	20	3
VES WARNER BROS	METALLICA THE DAY THAT MEVER C	8	2
FLIP/ATLANT/C	STAIND BELIEVE	16	4
UNIVERSAL REPUBLIC	HINDER USE ME	14	5
MOST INCREASED PLAYS/MOST ADDED ROADRUNNER/RRP	NICKELBACK GOTTA BE SOMEBODY	2	7
1) SKIDDCO/VIRGIN/CAPITOL	SAVING ABEL ADDICTED	32	6
ELEVEN SEVEN/ATLANTIC	BUCKCHERRY TOO DRUNK	13	8
i î REPRISE	DISTURBED INSIDE THE FIRE	29	9
ATLANTIC	SHINEDOWN SECOND CHANCE	5	n

### NO. MOST ADDED NICKELBACK Gotta Be Somebody (ROADRUNNER/RRP)

#### NO. MOST INCREASED PLAYS NICKELBACK Gotta Be Somebody (ROADRUNNER/RRP)

TOP 5 NEW AND ACTIVE

#### 12 STONES Adrenaline (WIND-UP)

SLIPKNOT Dead Memories (ROADRUNNER/RRP) KID ROCK Rock N Roll Jesus (TOP DOG/ATLANTIC) KINGS OF LEON Sex On Fire (RCA/RMG) RISE AGAINST Re-Education (Through Labor) (DGC/INTERSCOPE)

COMPLETE ROCK CHART ON PAGE 49

THIS WEEK	J. AST WEEK	WEEKS	ARTIST TITLE	I) NIELSEN BI CERTIFICATION IMPRINT / PROMOTION LAB
1	1	16	O.A.R. SHATTERED (TURN THE CAR AROUND)	NO. 1(2 #K5) EVERFINE/ATLANTIC/R
2	2	17	COUNTING CROWS COME AROUND	DCC/GEFFEN/INTERSC
3	5	4	SNOW PATROL TAKE BACK THE CITY	POLYDOR/FICTICIN/GEFFEN/INTERSC
4	10	7	COLDPLAY LOST1	CAPI
5	7	14	BECK ORPHANS	DGC/INTERSC
6	4	14	DONAVON FRANKENREITER LIFE, LOVE & LAUGHTER	LOST HIGHY
7	8	9	PRETENDERS BOOTS OF CHINESE PLASTIC	SHANGR
8	6	8	SARAH MCLACHLAN	ARISTA/F
9	3	20	COLDPLAY VIVA LA VIDA	CAPI
10	11	13		

### NO. MOST ADDED RYAN ADAMS & THE CARDINALS Fix It (LOST HICHWAY)

#### NO. MOST INCREASED PLAYS KEANE The Lovers Are Losing (INTERSCOPE)

TOP 5 NEW AND ACTIVE KEANE The Lovers Are Losing (INTERSCOPE)

AUGUSTANA I Still Ain't Over You (EPIC) KINGS OF LEON Sex On Fire (RCA/RMG) MISSY HIGGINS Where I Stood (ELEVEN/REPRISE) TRISTAN PRETTYMAN Hello (VIRGIN/CAPITOL)

COMPLETE TRIPLE A CHART ON PAGE 52



Dial Global executive VP of programming had lost his love for radio, but a new role has him passionate about reinventing the medium

# Beau Phillips

### By Erica Farber

hat began as a dream to be a major-league pitcher turned out to be a successful career as a pitcher of marketing ideas and concepts. With a national reputation for his work in radio and at MTV, less than four months ago Beau Phillips joined Dial Global as executive VP of programming.

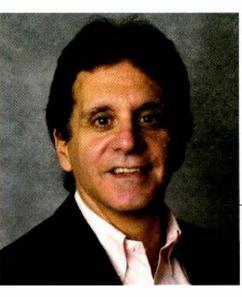
Getting into the business: I was a pitcher for the University of Arizona and realized I wasn't going to be able to go any farther. I was hitchhiking around Northern California and stumbled into Chico State University, which was looking for disc jockeys on their campus radio station. A light bulb went off; my path was clear. I started working in college radio and ultimately took an onair job at a station in Chico, in a double-wide mobile home after I graduated.

Moving into programming: From Chico I stumbled into a job in Denver at KAZY where I worked alongside Kirk Stirland—ironically, years later we're working together again; he's the president of programming at Dial Global. From Denver I went to KYA-FM in San Francisco as a jock, got the first taste of consolidation and was out of a job. Went to Seattle and pitched my way into a programming job at KISW and stayed there for 14 years.

Going out on your own: [Marketing and promotion company] Rainmaker [Media] was born from the idea that most advertisers don't take full advantage of radio and limit themselves to buying 60s and 30s when product placement seems to be exploding in other mediums. I leveraged what I knew about radio to give my clients an advantage-to say everything we come up with promotionally in marketing was pre-thought through the eyes of a program director. When we represented companies, whether it was CBS Television or Nintendo or Amazon.com, we were able to craft some pretty cool ideas that were able to raise niv clients' message above the noise. And going to program directors, we were able to carve up a lot of promotional inventory that most advertisers never knew existed. We had a nice run at Rainmaker, and my staff still continues to run it while I'm at Dial Global.

Joining Dial Global: Kirk Stirland and I have been good friends for many years. He has come to me though the years and said, "Would you like to find a way to work with our company?" and I said, "I am really down on radio right now and disappointed in what radio has become." He was about to acquire Jones Radio Networks, which would effectively double the size of Dial Global, providing some form of programming to 5,400 radio stations, almost half the stations in the U.S. He said, "Maybe it's time for you to stop bitching about what radio is not and help us reinvent it." At that point it was an offer I couldn't refuse. They have given me the tools, encouragement and support to put the magic back into radio.

Your current focus: I'm responsible for everything from our 24/7 digital formats to our prep services which have 1,000 affiliates—to our syndicated daypart hosts and developing new properties and new ideas. My first priority is to really dress out our 24/7 formats. We have almost 1,700 affiliates around the



country that take our satellite programming, which has always been seen as something for small and medium markets. What's exciting is consolidation has pushed so many talented people to the sidelines that I've found and they are alive and well. I've been pulling the best people from Dial Global and Jones and building supercharged formats out of them. I'm working on getting the music, the features and the imaging all together so these formats can compete in any size market. I think that's attractive to many companies cutting costs who don't want to cut the quality of their product. I'm also trying to reinvent the production we're doing and leveraging the promotional capabilities of this company.

**Biggest surprise in the first 90 days:** This is going to sound silly but I've fallen in love with radio again, and I had really given up on it.

Long-range plans: To throw myself into each of the different divisions. I'm really trying to set the bar high. The air talent and programming people willing to lock arms with me and run at a faster pace are the people I want to rally this company around. We're going to do everything to try and create a new model.

**Biggest challenge:** It's something that hit me right out of the block. I don't have a staff in New York. My people are based in Los Angeles; Valencia, Calif.; Seattle; Denver; Nashville; and Omaha, and they've all been operating independently like islands. My first challenge is to build bridges between them and encourage collaboration and cooperation and sharing a pooling of knowledge.

State of radio: Somewhere along the way we lost our passion. I know that's kind of clichéd but it's been so focused on sales and revenue generation and being accountable to Wall Street. We spent so much time cutting we've forgotten to inject the fun back. There was a study I saw a few weeks ago that asked what people like most about radio. The No. 1 response was convenience. I thought that was sad; we're now relegated to a toaster or microwave sitting on the counter, and we're convenient. Nothing about great disc jockeys or great news and information or music they love.

**Career highlight:** I was a talent coach and had a good ear and eye for talent and gave them the opportunity to really launch. That's what I get to do now on a national scale.

**Most influential individual:** Lester Smith, the owner of KISW, along with his partners Danny Kaye and Frank Sinatra. He was a real mentor to me.

Advice for broadcasters: Find a way to get back to what made you love radio in the first place and inspire yourself to get back there at all costs, because that's what radio needs right now.

# 'I've fallen in love with radio again, and I had really given up on it.'

–Beau Phillips

Liver Notes

Triple A

**Profile: Beau Phillips** 

Title: Dial Global execu-

tive VP of programming

Favorite radio format:

"The Daily Show With

Favorite song: "That's

Favorite artist: Neil

Favorite movie: "City

Favorite restaurant:

The 13 Coins, Seattle

Beverage of choice:

Hobbies: "Just about

any sport, golf and

photography."

E-mail address:

bphillips@dial-

global.com

Favorite TV show:

Jon Stewart"

impossible.

Young

Slickers<sup>\*</sup>

Iced tea

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"We're always saying, 'It's about the song.' Well, this is a great song. Play it for the women in your office and watch the reaction. The message is one that rings true in the world right now. If your radio station is a place people can go to feel better with all that's going on, this song is perfect." -Bob McNeill, PD, KNTY

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