

MARTINA MCBRIDE . Love's The Only House (RCA) SHEDAISY . This Woman Needs (LYRIC STREET)

* MOST NEW STATIONS * CLINT BLACK WITH STEVE WARINER . Been There (RCA)

ON YOUR DESK

KENNY CHESNEY . What I Need To Do (BNA) RANDY TRAVIS . Where Can I Surrender (DREAMWORKS)

Lawsuits Now Part Of Doing Business For Radio Stations

by Frank Saxe

Does your station need Ally McBeal and her wacky compatriots to protect it from the recent slew of lawsuits against radio stations? With more radio stations pushing the envelope both on the air and on the street and with large, publicly traded mega-groups representing an increasingly tempting target, communication lawyers say suits are now simply a cost of doing business. They also say the recent litigiousness mirrors a national trend in all industries.

In recent months, stations have been sued by a contestant in a station promotion who contends that one of the promotion's judges was unfavorably disposed to him and should have been eliminated and by a woman hit with a pie by a morningteam member at the behest of her co-workers.

Some of the lawsuits have centered on discrimination, sexual harassment, or noncompete clauses, rather than wacky station promotions-such as the KOMA Oklahoma City morning co-host who was fired after refusing to play a stereotypical black character or WCMF Rochester, N.Y., morning host Brother Wease, charged in two sexual-harassment suits by female coworkers. But some have multiple elements, i.e., KLOS Los Angeles being sued for racial discrimination following its now infamous giveaway of "black hoes."

There have also been several lawsuits stemming from on-air remarks by jocks. The most recent was filed Jan. 20, when top 40 WVKS Toledo, Ohio, morning host Denny Schaffer was sued for \$25,000 by a local newspaper reporter who claims she was slandered by his on-air accusations that she was having a relationship with her boss.

Fearing future legal implications, most programmers and GMs involved in these suits were willing to speak only anonymously, if at all. One, KOMA PD Kent Jones, says he cannot discuss his station's case but says, "Anybody can sue anybody; it doesn't mean that it has any merit."

"We've got a society that's so conditioned to settle every dispute by a lawsuit," says communications lawyer Howard Weiss, who is with Washington, D.C., law firm Fletcher, Hield & Hildrith.

"There's a level of madness out there that's become very contagious, says lawyer Richard Zaragoza of Fisher, Wayland, Cooper & Leader, citing a restaurant that was recently sued for singing "Happy Birthday" to an embarrassed customer. "The broad-cast industry is just like any other business, and all businesses are facing more and more lawsuits."

MORE CONTROVERSY, **LESS CONTROL**

Weiss sees lawsuits as a potential cost of doing business. "The problem is that broadcasters are driven by ratings to be more and more controversial, and the problem is they just don't have a lot of control. In fact, they are sending subtle encouragement to the jocks to go as far as you to

reach the

"There's no question that controversy attracts listeners," says Jeff Baumann, executive VP of legal and regulatory affairs at the National

Assn. of Broadcasters, which, among other things, advises stations on how to avoid lawsuits. "It is a real challenge to a station to try to maintain or increase its ratings and, at the other hand, make sure on-air personal-ities don't go into the area of defamation

That's harder these days, when today's morning team members are more likely to be discussing their lives than lampooning politicians or other public figures. "One of the beauties and one of the evils of radio is the fact that we all become the best of friends and our personal and professional lives intertwine," says a PD Continued on page 6

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Warner, EMI Merge Music Operations

AOL Time Warner and EMI Group are merging their worldwide music operations in an estimated \$20 billion deal that will further consolidate the music industry while giving AOL a wide array of artists to distribute via the Internet.

The combined company will be known as Warner EMI Music; Warner Music Group

chairman/CEO **Roger Ames** will be CEO of the new company, and EMI Recorded Music pres-

ident/CEO Ken Barry assumes the title of COO. The company will be headquartered in New York, with an international office in London. The companies say as much as \$400 million can be saved over the next three years, in part by eliminating 3,000 jobs worldwide. At present, there is no plan to close any label. The announcement was made Jan. 24.

Federal regulators in both the U.S. and the U.K. must approve the deal, and it is possible it may be considered as part of AOL's purchase of Time Warner, announced Jan. 10. The AOL



connection will give Warner EMI an advantage in distribution; the company believes that In-ternet music sales will reach \$500 million.

Warner labels include Atlantic, Asylum, Warner/Reprise, and Giant, while EMI's stable includes the Capitol and Virgin imprints; the combined artist roster has more than 2,000 acts.

Industry analysts believe more consolidation could be in the offing. Germanybased Bertels-

buying other music companies and is rumored to be eyeing Sony Music. A Bertelsmann spokesman would not confirm that the company bid on EMI.

Warner EMI Music would sell one out of every four records in the U.S., and based on 1999 SoundScan figures, the newly combined company would have ranked No. 2 in U.S. total album market share, behind Seagram's Universal Music Group. Sony ranks third, while FRANK SAXE BMG ranks fourth.

R.J. Curtis Heads To KZLA For Third Tour

R.J. Curtis, OM of KCYY (Y100) and KKYX San Antonio and p.m. driver at Y100, has been named OM at KZLA Los Angeles, effective Feb. 7. This will be Curtis' third tour of duty at the station. Current OM Marida Petitjean returns to her previous job as the station's marketing, advertising, and publicity director. Curtis expects to also do an air shift to be determined at KZLA. Bob Glasco of Rusty Walker Programming remains on board as consultant.



PHYLLIS STARK 615-321-4284 • pstark@airplaymonitor.com

CORPORATE: IGER UPPED AT ABC ABC Group chairman/president Robert Iger is named president/COO of the Walt Disney Co., ABC's parent. Iger succeeds Michael Eisner, who remains CEO

Director of sales Terry Barber is promoted to



TNN Moves Further Away From Music

As TNN continues to move further away from music programming, the cable network has acquired the syndication rights to four shows: "The Magnificent Seven," "Matt Houston," "Cagney & Lacey," and "TV Bloopers And Practical Jokes." All four debut on TNN this month.

Alan Jackson has been tapped to perform at the Super Faces show March 1 during the Country Radio Seminar in Nashville.

Balmur Entertainment has made four key appointments. Stephen Grauberger is promoted from accountant to director of finance and business affairs. Cyndi Forman is promoted from creative manager to creative director of the publishing division. Colin Cameron joins as catalog manager from Maverick Music, where he was creative assistant. Jill Napier is upped to copyright administrator. She had been the company's receptionist and accounting assistant.

market manager for Cumulus Broadcasting's Montgomery, Ala., cluster, comprising country WLWI-AM-FM and five sisters. He succeeds Bernie Barker, who is now market manager for Cumulus' Mobile, Ala./Pensacola, Fla., stations.

In other Cumulus news, Chris Knight, GM/ market manager of country WDBQ Dubuque, Iowa, and its two sisters, heads to Amarillo, Texas, in the same capacity, where he will oversee album rock KZRK, classic rock KARX, top 40 KQIZ and oldies KPUR.

Harry James, director of sales for country WWQQ Wilmington, N.C., and its two sisters, is named market manager of Cumulus' Fayetteville, N.C., cluster.

PROGRAMMING: NAGS HEAD CALLS

WCMS Norfolk, Va., MD/night jock Mike Montgomery is named OM of country WWOC and top 40 sister WCXL in nearby Nags Head, No replacement has been named at WCMS; T&Rs to PD John Crenshaw

Top 40 WAFL Ocean City, Md., PD Anthony Iannini joins country WDSD Dover, Del., as PD/p.m. driver, replacing Chris "Kelly" Loss, now PD of the syndicated "Nashville Nights."

Jim Kressler is promoted from director to VP of programming operations at Sirius Satellite Ra-dio (see Monitor Profile, page 6). Clear Channel's WESC-AM Greenville, S.C.,

drops its country/sports hybrid format for religion as WLFJ under a new LMA with Radio Training Network, according to The M Street Iournal

PEOPLE: ROBERTS ADDS DUTIES

WQYK-FM Tampa, Fla., MD Jay Roberts of-ficially adds those duties at sister WRBQ. He replaces Nancy Knight, now APD/MD/p.m. driver at KKHN Honolulu.

Longtime KNIX Phoenix air personality W. Steven Martin, who currently hosts the station's noon-3 p.m. shift, shifts to director of community relations for Clear Channel's four-station Phoenix cluster, effective Feb. 1. APD/MD George King, who had been on the air 10 a.m.-noon, now covers the whole midday shift.

Jake Erhman joins WCTO (Cat Country 96) Allentown, Pa., as night host and imaging director, effective Feb. 7. He previously did nights at top 40 KISX Tyler, Texas.

KGMY (My Country 100.5) Springfield, Mo., makes some lineup changes. Former promotion director John Kimmons takes over the midday slot, replacing MD Lisa Robbins, who moves to nights and retains music duties. Robbins replaces C.J. Michaels, who moves to the image director position for Sunburst Media in Springfield.

Heather Gooze joins WGH (Eagle 97.3) Norfolk as director of marketing and promotion replacing Greg Hastings, who moved to the sales

department. Gooze previously held a similar po-



Dixie Chicks Take Hill's 'Breathe' Away

"Cowboy Take Me Away" (Monument) gains 132 plays with more than 43 million es timated audience impressions, as Dixie Chicks nab their fourth No. 1. "Cowboy" re-places Faith Hill's "Breathe" (Warner Bros.) atop our Country Airplay and audience charts, ending a six-week streak that made Hill the first solo female artist to spend that long at No. 1 since Connie Smith stayed eight weeks in 1964 with "One A Day." That country classic made Smith the female artist with the longest stretch at No. 1 in the history of Billboard's country chart-keeping, which began in 1944.

THE WAITING: As Mark Wills' new set, "Permanently" (Mercury), opens with 51,000 units at No. 3 on the Top Country Albums chart, he's probably glad that he didn't get caught up in the flurry of fourth-quarter al-bum releases. Waiting until after the holiday sales rush affords the Wills project the luxury of double Hot Shot Debut honors, on Top Country Albums and The Billboard 200, where "Permanently" enters at No. 23. The debut marks Wills' biggest opener to

date and his largest single-week sales, besting 1998's Christmas week sales of 23,000 for Wish You Were Here.'

With 34 million estimated audience impressions, Wills' "Back At One" gains 282 detec-

tions to hop 9-6 on the audience chart and 9-7 on the Country Airplay chart.

IN THE LEAD: For the past six months, we've made readers aware of which of our monitored stations exercise leadership in finding and playing hits for the format with the Airplay Leaderboard (see page 7). This issue marks the start of a new tally on the Airplay Leaderboard, the showcase for stations that are highlighted as breaking the hits. (Airpower titles are those that reach the top 20 on both detection and audience charts for the first time.)

In the Feb. 18 issue, we will offer an in-depth look at the leading stations, including interviews with programming personnel and breakouts of Airpower titles that each leading station was first to play 150 times.

GONE AND DUNNIT: Last issue, we printed WDOS Oneonta, N.Y., air personality "Big Chuck" D' Imperio's impassioned plea for country stations to play the Eddy Arnold and LeAnn Rimes duet version of "Cattle Call" to extend Mr. Arnold's singles chart run into a seventh consecutive decade. Forty-eight hours after the letter went to print, that feat was accomplished when the retail single re-entered Billboard's Top Country Singles Sales chart at No. 20 (see At-a-Glance, page 19).

LPFM Puts Small Stations In Big Markets

by Frank Saxe

New low-power FM radio stations could be on the air by year-end in such major markets as San Francisco, Philadelphia, Miami, Dallas, and Washington, D.C., following the FCC's 3-2 de-cision to license thousands of 10- and 100-watt stations.

"What LPFM will do is create an important new outlet and spark a whole new outlet for creativity and new ideas and music that we don't often hear on the radio," says FCC Chairman Bill Kennard, who has made LPFM a priority for the past year.

Yet FCC Commissioner Harold Furchtgott-Roth is worried that LPFM will create interference of existing stations, thereby changing the public perception of FM radio. "Where will listeners go if there is more interference? To other alternatives. And where will advertisers go? They'll follow the listeners elsewhere," he says.

Commissioner Michael Powell also voted against LPFM, arguing that the negative impact on small- and medium-market owners. many of whom are minorities and women, would be 'perverse results" of a service meant to foster diversity.

FCC engineers have determined that two 100-watt LPFMs will fit in San Francisco, one in Philadelphia, four in Miami, four in Dallas, and three in Washington, D.C. No 100-watters can be squeezed into New York, L.A., or Chicago, but 10-watt signals likely will. Engineers predict the 100-watters will produce a 3.5-mile cover-age area, while the 10-watters will give a station a coverage of one to two miles.

When the FCC begins accepting applications in May for the noncommercial, educational stations, no current broadcaster may apply for an LPFM license. Winning owners will be chosen by their existing community presence and promise to provide a minimum of 36 hours a

sition at WNKT Charleston, S.C.

WCIB Cape Cod, Mass., morning host R.J. Malyk joins WPKX (Kix 97.9) Springfield, Mass., in the same capacity, replacing Dave Dangerfield, who recently exited. Also, former adult

week, eight of them local. They'll be allowed to own a station for only eight years.

The FCC's action comes after more than a year of opposition from the National Assn. of Broadcasters. NAB president/CEO Eddie Fritts calls it a "sad day" for radio users. "This FCC has chosen advancement of social engineering over spectrum integrity," he says. The NAB is threatening to use the courts to oppose LPFM and is also rallying its supporters on Capitol Hill. More than 20 House members have signed on to a bill by Michael Oxley, R-Ohio, that would bar the FCC from implementing LPFM.

Across the aisle, Democratic whip David Bo-nior is gearing up for a battle. "One of the fundamental tenets of our democracy is to ensure that diverse interests have opportunities to ex-press themselves at different levels and that they are not locked out in a monopolistic fashion by large media conglomerates," he says. So far, only one Democrat, New Jersey's Frank Pallone, has come out against LPFM.

"For those of us who agree with Chairman Kennard that diversity in broadcasting is an important issue, LPFM is a hastily conceived, misguided, and messy non-solution," says Cumulus CEO Richard Weening. "LPFM is a creature from an earlier and now discredited era of social engineering.

In creating the service, the FCC has decided to allow former pirate operators to apply for licenses, as long as they shut down their illegal station when ordered to do so. Still, supporters of LPFM share discontent with the ruling. Activist Roger Skinner posted an LPFM tombstone on his Web site. "The proposal was so watered down as to effectively kill LPFM as we all had envisioned it," says Skinner. "Here is proof that the special interests such as the major broadcast chains and their mouthpiece, the NAB, control America and the FCC.

top 40 rival WHYN-FM morning co-host Jack O'Neil joins WPKX in the same capacity.

Congratulations to KAJA San Antonio MD Jennie James on her recent engagement to longtime boyfriend Alan King.

mann A.G. has publicly said it is interested in

Country Boys Survive Packers Game



Chad Brock recently sang the national anthem at the Green Bay Packers vs. Carolina Panthers football game in Green Bay, Wis. Pictured, from left, are Warner Bros. VP of promotion Brad Howell, WMIL Milwaukee OM Kerry Wolfe, Brock, WNCY Green Bay PD Shotgun Shannon, and Warner Bros. Midwest regional Tom Moran.

Editorial: Honesty Vs. Showmanship: Where's The Line?

Even after more than a year of negative local press stories on collective contesting-the national contests that aren't always obvious to listeners as such-it was still a little mind-blowing to see The Syracuse (N.Y.) Post Standard report that the Clear Channel stations there were not only running national contests but dubbing their own jocks into promos featuring out-oftown winners. Suddenly, the issue wasn't just whether stations were calling enough attention to the national nature of their contest but whether they were deliberately obscuring it.

A rival broadcaster calls collective contesting "a cynical, arrogant thing to propagate on all of radio." But even if that's true, it's not the first standard radio practice that could be characterized that way. Some of the rival broadcasters that compete with collective contesting, I'm sure, have exemplary relationships with their audience based on trust and honesty. But there are probably plenty of others whose jocks coach their request-line callers to ask for the song they were going to play anyway. Or announce that the No. 1 song on the top seven at 7 got 1,300 votes tonight, when even major-market stations are happy to get that many requests for a song in a week. Or make up the top seven at 7 alto gether, for that matter

But that's not contesting, right? So maybe these broadcasters' jocks have never edited a winner's phone call to make sure they said the call letters correctly at the end (or worse, misedited the call so that what they were trying to do became apparent to the audience). And while these broadcasters might be correct in their belief that collective contesting-when revealed---contributes to listeners' cynicism about station giveaways, that cynicism was probably fostered the first time a station promised "a chance at a million dollars" and gave away lottery tickets, if not by the slate of insurance-game giveaways that followed.

This isn't an effort to defend collective contesting, but merely to put it in perspective-a perspective that's often lost in an industry where the line between dishonesty and show manship has been blurred from the beginning. Was it lying to the listener when a station tried to make its two-vehicle van fleet sound larger by dubbing the vans Nos. 37 and 43? When stations made their 225-song gold libraries sound bigger with stagers promoting "the largest classic rock library" in town? When sta-tions imaged themselves around the 22-song music sweeps that they run only a few times a

day? When they gave their Anglo air talent Hispanic surnames in the mid-'80s to cash in on the Latin dance boom? When they gave listeners a chance to "design your own radio station," when, in fact, most of the format details were long determined? We've heard reality bent, er, repositioned, so many times in the past 45 years that we're a little fuzzy on its parameters ourselves

A lot of people in our industries have trouble with those parameters off the air, too. Certainly, if broadcasters had all understood that reporting a playlist meant telling people every record they were actually playing and not the ones that they weren't, there would have been no need for BDS. That particular sort of dishonesty has been sharply reduced, but if you're anywhere in the business, you're still likely to encounter lies somewhere. For any trade journalist, it's the broadcasters who swear that they're not changing their station's format, firing their morning show, selling their station, or changing jobs themselves, usually 24 hours before doing the exact things they denied. It happens plenty, but the few whom you actually believe are the ones you thought you had a relationship with. Those that aren't avoiding you afterward usually express astonishment that you're upset-they view it as just part of the game. Or you find out that the web of lies was more elaborate (i.e., "Well, I was still telling my staff that they weren't getting fired. I couldn't tell you")

Eventually, people in the industry get used to the game enough to become at least a little inured to it. They sort of understand that not everybody glad-handing them at a convention would return their call if they were unemployed. And cynicism propagates more cynicism. Game not only recognizes but fosters game. What's different these days is that listeners are likely to recognize games, too.

An increasingly media-savvy audience will, in the near future, probably come to know a lot more about radio than just how national contesting works. And if they were really more interested in being entertained than in any of the particulars-the "it's only a movie" school of radio-than they'd long ago have given up trying to interact with radio stations in a way that they don't with other forms of entertainment. Hon esty is still a valued commodity for listeners. And sometimes it's amazing that the same PDs who decided years ago that "big" voices on the radio were bogus didn't reach the same conclusion about manipulating the audience.



Promo Pros Put Their Hearts In Their Work

Valentine's Day obviously makes the Promogandist heart grow fonder, as it claims the top spot in the Topical Barometer, ahead of springbreak promos and the Super Bowl. R&B KPWR (Power 106) Los Angeles helped christen the new Six Flags Magic Mountain roller coaster, Goliath, by having couples ride the coaster for a chance to win a red car for Valentine's Day. Dianna Obermeyer held the keys.

Also in season: modern AC KDMX (Mix 102.9) Dallas offering listeners a Cocoon or **Cancun**. "Every day, we give away a choice of a \$750 gift certificate to a furniture store to furnish your 'cocoon' or a trip for two to Cancun, Mexico," says Loren Condron.

R&B WUSL (Power 99) Philadelphia is doing a ski trip called Y2Kaos. "Listeners call in when they hear the Y2Kaos Ski Party song, says Simone Jones. "They can purchase trips as well. Our morning show and afternoon jock are competing to see who can fill the most buses. There, we'll do a pajama party, pool party, and other fun activities.

Country WGGY (Froggy 101) Wilkes-Barre, Pa., is holding a Snowy Hills and Dol-lar Bills Weekend. Winners get a pair of lift tickets for Montage Mountain and a 12-pack of tickets for a new state lottery instant game. "It's easy to get ski passes, as the mountains want everyone to know they're still open for the season, and the state lottery is so good to us," says Donna Talarico.

TOPICAL BAROMETER TW LW TOPIC

1 2	Valentine's Day
2 1	Spring-break promos
3 3	Super Bowl
4 7	Grammy Awards
5 4	Internet/Web sites
6 6	Warm-weather trips
7t	Job fairs
7t —	Station concerts
9 8t	Winter sports
10 —	Live professional wrestling
HOTTEST N	IEW MOVIES: "Next Friday,"
	n Mile," "Girl, Interrupted,"
	," "Magnolia," "Angela's Ashe

Ashes HOTTEST NEW TV: "Who Wants To Be A Millionaire?," "The Sopranos," "ER," "Malcolm In The Middle," "City Of Angels"

iday,"

PROMO TOPIC OF THE WEEK: VALENTINE'S DAY PROMOTIONS

Just what will the Promoganda posse be putting on for Valentine's Day? About 43% will be staging something tried and true; the majority will be doing something different. In terms of appeal, stations are holding as many outrageous or anti-Valentine's Day stunts as they are holding romantic events. Such as

• On a traditional tip is R&B WJTT Chattanooga, Tenn., which will hold a First Kiss promotion. "Listeners call in and tell us about the first real kiss that shook their world, who it was, if they're currently with that person, and if given the chance to relive that moment, would they?" Jay Holloway explains.

Country WWYZ Hartford, Conn., will hold a Second Chance at the Ranch, where listeners can renew their vows at a huge local country dance club. Also on tap are dance lessons and a live performance. Amenities such as bridal bouquets, cakes, and garter belts are thrown in too. "The best part of the event is a Your Husband Doesn't Know Bull contest, where wives get their husbands to ride the mechanical bull," says Stephanie Hogerman.

• Top 40 CKIK Calgary, Alberta, will hold a singles party Feb. 13, called the **Power Passion Bash**. "We'll marry a couple there," says Mike Godfrey. "A local newspaper reporter will act as justice of the peace-we can get a one-day license for him to perform the wedding-and our morning-crew hosts will [act as MCs for] the whole gig.

• Top 40 WNKS Charlotte, N.C., will hold The Love Floor. "It's an entire floor of a hotel for our winners, with dinner, champagne in the room, and breakfast in bed next morning," says Diana Ades

• One rock station-which doesn't want to reveal its identity yet—is planning the We've Got Your Ass Covered for Valentine's Day Weekend, giving away prize packs of flowers, candy, perfume, and jewelry. Another top 40 outlet, also anonymous so far, is staging a Forget Me Not Weekend so callers who haven't received anything for Valentine's Day win prizes.

· Country WPOC Baltimore will have morning host Laurie DeYoung handpick onepound boxes of premium Wockenfuss Chocolets, a legendary candy company in Baltimore. "A dollar from every box will go to a local charity for children," says Sheila Silverstein. "We kick off the sale with a remote at Wockenfuss, with Laurie signing all the boxes sold, plus spe-cial samples and a trip to Florida for a couple." • Some a.m. shows are taking a different tack

by making huge bonfires to burn love letters and pictures of ex-boyfriends and ex-husbands. And the ultimate anti-Valentine's Day stunt comes from album rock KSJO San Jose, Calif., which asks listeners to Eat Your Heart Out by eating a boiled beef heart for pro-wrestling tickets. Aorta known this would be from Jim Sheehan.

QUICK HITS

Modern rock WPLA Jacksonville, Fla., holds Free Ticket Fairy Weekends for upcoming concerts. "It's a sounder for listeners to call up and win," says Tina Brandao. "The Free Ticket Fairy will also make appearances around town-he's our intern in a pink tutu-to give away front-row tickets and backstage passes

Rhythmic top 40 KLUC Las Vegas' continuing Y2Flyaways is now offering trip giveaways where listeners win a Blaque CD and then qualify to win a trip to see the group live in concert worldwide. Vanessa Thill serves as travel agent.

Remember the big to-do about millennium babies? Well, here's a contest that paid off: Active rock WZTA (Zeta) Miami just finalized its version of the traditional Breeder's Cup promotion. "Over 150 couples gathered in the parking lot of a drive-in theater in order to conceive, and six couples are finalists," says Camie Dunbar. "The couple who delivered the baby closest to Jan. I won a four-year Florida prepaid college tuition. The promo-tion was huge and was even featured on the 'Sally Jessy Raphael' show.'

Want to participate? E-mail your best promotions to jsilberman@airplaymonitor.com

PROMOGANDA HONOR ROLL

PROMOGANDA HONOR ROLL Diana Ades, CBSWNKS Charkner, N.C. • Jory Bailes, KOBT Aussin, Tecas. • Dan Bowen, WSTR Allanta. • Diana Buckmann, KEEY Minneapolis. • Tima L. Brandae, Clear Channet Jacksonville, Ha. • Steve Burgess, WRR Buffalo, N.Y. • Melissa Burrill, KHS Dalas. • Socio (Jobroso, WRRQ) Cinoma: • Jonen Contron, KKEC/LKDNX Dallas. • Mike Culotas. WOYK Tampa, Pta. • Dave Deme, WWK AO Arando, Fta. • Sar-er Doll, KYGO Denver • Canite Dunhar, Clear Channet Manni • Sarie Eperty, KMEL San Francisco. • Vicki Forelli, KIML/KSKZ Phoema. • Andrew Fleming, KZO Sarrameno, Calif. • Von Freeman, HIS Los Angeles • Greg Firey, KSON San Diego • Trish Gillis. WKSS-FM Boston • Michael Codfree, CKIK Calgar, Aberta • Kelly Gross, WTY Philadelphia • Inde Heller, KFOG San Francisco • Stephanie Hogerman, WWYZ Hariford, Con. • Jay Hollowas, WTT Chatanaosga. Tem. • T., XHTZ San Diego • Carly Johnston, KXTE Las Vega • Simone Jones, WUS, Finaldelphia • Inde Heller, KFOG San Francisco • Stephanie Hogerman, WWYZ Hariford, Con. • Jay Hollowas, WTT Chatanaosga. Tem. • T., XHTZ San Diego • Carly Johnston, KXTE Las Vega • Simone Jones, WUS, Finano Korou, CBS Hariford, Con. • Sim Levels, KPMB-FM San Diego • Larr, Lur, WILB Detroit • Jennifer Markham Wmn, KMB Las Vega • Jaile Maxvell, WXOD Detroit • Jane Monarres, KED Phornia • Dianna Obermeyer, KPWR Los Angeles • Mile Olivern, WTR Taman, Pa. • Mile Austens, MXII Marin, Reze • Vick Freston, WDT) Detroit • Suana Berndek, Strepelski Floridad, Ora • • Senhanie Rieger, WKSE Buffalo, N.Y. • Sbeila Siberstein, WPOC Baltimore • Keith Sgarigia, WKQX Chacgo • Jim Shechan, KSJO San Jose, Calif. • Jaon Steinberg, WYN New York • Aane-Marie Strelecki, WBMX Boston • Donna Balario, WCGY Wilke-Barre, Pa. • Vanesa Thiil, KLUCKM/Q Las Vega • Shannon Wrag, WELZ Tampa, Pa.

FCC Adopts New Equal Employment Regs

The FCC has adopted new Equal Employment Opportunity regulations, replacing 30year-old rules that were struck down by a federal appeals court in 1998. The new rules require stations to actively seek out members of various communities when filling a vacancy. Stations will also be required to file annual reports detailing the number of women and minorities they employ, but the FCC vows to only use that information to follow industry trends and make reports to Congress, not to use against a station when considering license renewals or fines. That said, a station could lose its license if it was found to be discriminating.



Meanwhile, a coalition of black and Hispanic broadcasters is giving the advertising industry a "C+" for its effort to increase the number of ads placed on minority-targeted radio and TV stations. The ad-hoc group, headed by the Rev. AI **Sharpton**, was formed in 1998 after a Katz Media memo urging clients to avoid black and Hispanic stations surfaced. Sharpton says the group, known as the Madison Avenue Initiative, is considering filing a federal discrimination suit against the advertising industry. MAI plans on naming its 20 best and worst agencies this spring.

"We are making progress," responds **Butch Drake**, CEO of the American Assn. of Advertising Agencies, although he admits, "It's been a difficult area" for the industry, which sponsored a Jan. 19 summit between advertisers and MAI in New York. Several companies used the occasion to announce they have redirected additional ad-budget dollars to minority outlets. Macy's says it will spend 24% more this year, Colgate-Palmolive says it will up spending by 22%, and Pepsico says its use of minority radio will grow by 20%.

EMMIS, SINCLAIR TRADE LAWSUITS

Emmis and Sinclair traded lawsuits Jan. 19 over a stalled deal for Emmis to buy Sinclair's former radio stations in St. Louis, sold to Emmis by former Sinclair CEO Barry Baker, who was also named in the suit. Sinclair is asking the circuit court in Baltimore to throw out a \$366.5 million agreement, under which Baker sold his rights to the stations to Emmis. When he left Sinclair, Baker was given the right to buy country WIL-FM, modern AC WVRV, modern rock KPNT, classic rockers KXOK and KIHT, and adult standards WRTH, as well as KDNL-TV. Baker exercised that right, then turned around and sold the stations to Emmis. Sinclair now claims Baker's contractual right to the St. Louis stations is "unenforceable due to vagueness." It also wants \$40 million from Emmis.

Last November, an independent appraiser pegged the value of the St. Louis stations at \$366.5 million; since then, the two companies have been negotiating the other terms of the agreement and have been unable to reach a deal. Emmis says it proposed going to arbitration Jan. 17; Sinclair promised an answer the next day. "Instead, they filed a lawsuit," claims Emmis in a statement. Sinclair declined to comment on the suit.

Separately, Emmis is buying Los Angeles magazine from ABC/Disney for an undisclosed price. Emmis also owns city-based magazines in Indianapolis, Atlanta, and Texas.

NEW MEDIA

Radio is rapidly becoming intertwined with the Internet, as evidenced by the recent flurry of deals. Clear Channel has signed an agreement with SamsDirect to market and sell domain names with the "CC" suffix. Clear Channel is testing the URL-switch with its Houston cluster, but eventually all its stations will change from "dot-com" to increase public familiarity with the "CC" ending. Four radio groups have invested a total of

Four radio groups have invested a total of \$25 million in eTour.com, a pre-IPO customized Web-surfing guide. Under the deal, Susquehanna, Jefferson-Pilot, Barnstable, and Beasley Broadcasting will give eTour "extensive promotion" on more than 100 combined stations. Jefferson-Pilot radio president Clark Brown says his group signed on because it is finding the Net can drive viewers to a station as much as radio can send listeners to the Web.

Separately, Beasley has made a \$3 million equity investment in FindWhat.com, a Net searchengine site. As part of the deal, FindWhat.com will get \$3 million worth of radio advertising and online links and promotions to Beasley's station sites. In exchange, Beasley will receive 600,000 shares of FindWhat.com stock.

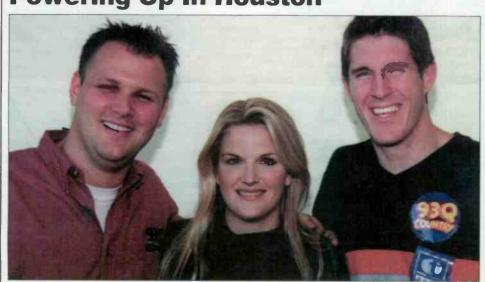
SALES: CITADEL EXPANDS

Citadel is buying Bloomington Broadcasting for \$176 million. The deal gives Citadel 20 stations in five markets, including country WBWN Bloomington, Ill. Bloomington president Ken Maness will join Citadel management. The deal is expected to close by summer.

is expected to close by summer. Clear Channel buys country WBBI, top 40 WMRV, AC WXMW, album rock WKGB, and sports WENE Binghamton, N.Y., from Magac of Michigan for \$20 million. Heidelberg Broadcasting buys gospel WVOL

Nashville from Dickey Brothers Broadcasting.

Powering Up In Houston



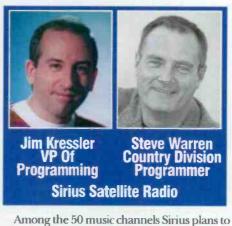
KKBQ Houston morning host Johnjay, left, and sidekick Fitz, right, welcomed Trisha Yearwood to the Power of Houston fireworks festival. Yearwood and Randy Travis performed at the event.

MONITOR PROFILE Sirius Satellite Programmers Warren And Kressler Share Vision For New Medium

By now, most people have the basics down. By year's end, two rival satellite radio companies will be beaming hundreds of channels of audio—about half of them commercial-free into the cars of listeners who subscribe to them. Those subscribers can then drive coast to coast, if they are so inclined, without losing the signal.

XM Satellite Radio and rival Sirius Satellite Radio (which recently changed its name from CD Radio) are locked in a breathless race to the finish, lining up programming and cutting deals with audio-equipment and car makers to make their silver-dollar-sized satellite receivers standard equipment on new cars rolling off the assembly lines in Detroit. To date, Sirius has struck deals with Ford, Mazda, Volvo, BMW, and Jaguar and numerous receiver manufacturers. XM has a similarly impressive lineup.

turers. XM has a similarly impressive lineup. Both companies are planning million-dollarplus ad campaigns. Behind the scenes, both are also putting the finishing touches on their programming plans, which have already been in the works for more than a year.



Among the 50 music channels Strius plans to offer are three spanning the country spectrum. A country-hits channel will be programmed by Jim Kressler, the network's newly promoted VP of programming operations. In addition to playing the country top 40, Kressler wants the hits channel to "go deeper into new CDs" and "maybe include some elements of Americana if it's compatible."

The other two formats will be programmed by Sirius country division programmer Steve Warren, a veteran of country radio. Warren's channels will be a country oldies format and another that he calls a "very familiar format with a wide playlist" focusing on "a lot of recurrents that tend to vanish off of stations' playlists" after they become hits. That format, which has a working title of "modern country," will be heavy on "the most identifiable hitmakers." It will go 12-15 years back on gold and probably won't play any currents.

The oldies-channel library will dip back to the '50s but will concentrate on the '70s and early '80s, like most existing country gold outlets. Warren says it will also include some bluegrass.

One thing all three formats will have in common will be a high-personality presentation. Warren says a lack of personality is an Achilles' heel of many conventional stations.

"I come from the school of programming where the people are as entertaining as the songs and add an element of amplification to the music itself," Warren says. "Although we won't have a lot of talking on our music channels, the personality aspect will brand us. Terrestrial radio has gotten so far away from that that outside of a handful of morning shows, radio is very cookie-cutter, to use a cookie-cutter expression."

While no jocks have been hired yet other than those who also hold programming responsibilities, Warren anticipates being able to "handpick the best talent in the country" and has already had "over-a-cup-of-coffee-type conversations" with several of them. While Kressler says "we've penciled in some people we'd like to have," the company probably won't start hiring until late summer or early fall. Thanks to the advances of technology, the jocks won't necessarily have to be based in Sirius' New York headquarters.

Besides a lack of personality, Warren says Sirius' research shows a rising "annoyance level" with terrestrial radio's ever-growing spot loads.

Kressler says his goal is to have the three country formats complement one another. Asked if there will ever be more than three country offerings or a full-time alt.country outlet, Kressler says that will depend on how the initial three channels fare.

Future plans call for developing ways to specifically track which channel subscribers are listening to. But for now, Warren says, "we don't need to quantify our listeners," since Sirius won't be selling spot time on the music formats to advertisers.

Warren says most Nashville labels, which have long been "trying to shove their music through a handful of stations and consultants," are excited about the prospect of having another avenue for exposure. But one way Sirius' channels will be different from most terrestrial country outlets is in much slower rotations. "We are targeting drivers," says Warren. "We think TSL will be very high for our stations, and the last thing you want to do with high TSL is burn [songs] up with high rotations."

Sirius is launching its first of three satellites in March and hopes to have the other two up and orbiting by midyear, when it will begin beta-testing its product prior to a fourth-quarter rollout. For more than a year, Warren says, Sirius has been "building these [formats] from the ground up. That includes an enormous amount of data that needs to be entered" in the music scheduling system and the network's enormous hard drive system, plus developing a corresponding Web site (Siriusradio.com) and traveling the country promoting, explaining, and sometimes defending the service at industry conventions.

One issue Sirius must frequently address is the fear of some terrestrial broadcasters that satellite radio will erode their audience. The Sirius team has a standard answer for that. Kressler says broadcasters have nothing to fear, "if they do good programming. We're here to be another choice. There are things AM and FM can do that we can't do and vice versa."

While other broadcasters fear new technologies, including satellite and Internet radio, Warren thinks the latter at least is not a serious threat. "It's somewhat overrated," he says. "PC and Internet saturation has a way to go to become a real issue." He notes that, at least for now, Net stations still can't be heard in cars, where most radio listening takes place. Satellite radio, he says, is "so far ahead being able to get into the car."

Kressler and Warren say there will be room for both satellite firms to be profitable and that the competition has been good for both. "We're building a category together," says Kressler.

Kressler ran the research department at top 40 WPLJ New York in the '80s, then became the director of programming at Horsham, Pa.based cable audio network Music Choice prior to joining Sirius almost two years ago.

Warren has been involved with all three of New York's previous country stations, the former WYNY, WKHK, and WHN, as well as programming gold-based country outlets KKYX San Antonio and WPTR-FM Albany, N.Y. For the past 12 years, he's operated his consultancy, MOR Media. For the past five years, he's hosted a country oldies show, now syndicated on about 200 stations via NBG Radio Networks, says Warren. There are no plans to make that show part of Sirius' programming.

PHYLLIS STARK

Lawsuits Now Part Of Doing Business For Radio Stations Continued from page 1

at a station embroiled in a lawsuit. His station is a recent convert to the "real radio" morningshow concept, which encourages hosts to scrap canned bits for discussions of their real lives. "Sometimes, its tough to draw the line, and when do you know that you've gone over the line?"

And as anyone who has even spent more than five minutes in a radio station knows, it is not exactly a profession that attracts sensitive, button-down types taking to the streets with waivers in hand. "You have a lot of people with colorful personalities that love to talk, and that's what creates litigation. It's what makes it fun, but it is a fertile area for litigation," says Weiss.

MINING DEEPER POCKETS

The industry's consolidation may also be spurring the recent spate of suits. "As these companies consolidate and Wall Street moves in with them, that gives many the perception that these are very healthy and wealthy companies, so they're a logical target," says Zaragoza.

Baumann adds, "The tradition has always



I he tradition has always been that a plaintiff goes after the deep pockets. There's very little vindication in winning—it's getting the damages. Traditionally, the plaintiff always looks for the defendant that is best able to pay the damages. It's a fact of life that stations have to learn to live with." One GM of a CBS/Infinity station, who asked

not to be named, considers his station a sitting target. "We have a pretty big eye that everybody is familiar with. That eye, time and time again, is something that people focus in on. That eye means one thing to a lot of people, and that is lots of money. The bigger you get, the more you have a bull's-eye on your back." An AMFM GM agrees. "I think in a lot of

An AMFM GM agrees. I think in a lot of ways the big companies are able to withstand something like that, whereas if you were a single station owner, one lawsuit could bring you down. A lawsuit against a CBS or an ABC, that in a lot of ways becomes a cost of doing business." And when a station hires a shock jock, a lawsuit simply becomes a budget line, although, he adds, "you're always suspectible to lawsuits whether you're pushing the envelope or not."

Broadcaster-turned-media-lawyer Barry Skidelsky thinks the industry will see more jocks suing employers as well. "We have large publicly traded companies that own market clusters of stations, and they have mighty leverage over most air talent, who frequently face a constricting choice of employers. So one disturbing trend emerging is where all but the most-profitable air talent is seen as commodities."

It is not just the courts that can levy a large fine against a station. When on-air content is involved, an FCC fine is a possibility, and some lawyers say some potential plaintiffs head to the commission first, knowing it will rule on a potential violation more quickly. In turn, that FCC ruling is used as evidence in a forthcoming civil suit. "So oftentimes stations will settle with a person, in an effort to avoid both the FCC and a civil fine," says Zaragoza.

COVERING YOUR ASSETS

Weiss says his firm advises clients to protect themselves by putting as much as they can in writing: But that's not always easy. "Broadcasters, especially radio people, are very verbal people, I find. They live and die by the spoken word, and they're not real comfortable putting things in writing. But I think that it's very important to have consistent policies," he says.

Weiss also reminds broadcasters of another danger area. "People send E-mails and put things in them that they would never dream of putting in writing. It's less confidential than fax or telephone, because you can't get rid of it. Even when you delete it, it's still there, and you don't have to be a genius to get it." Law yers who conduct sensitivity seminars

What Not To Say

Laws vary by state, but here are examples of statements that could be considered slanderous and therefore defamatory:

Accusing a person of professional incompetence or unethical business dealings.
Accusing a person of a crime or past crim-

•Attacking the honesty, virtue, temperance,

or truthfulness of a person.

•Calling someone a liar or saying they have a drinking problem, a disease, or a history of psychological problems without verification.

Source: NAB Guidebook for On-Air Radio Personnel.

stress that even personal E-mails can be construed as fostering a hostile workplace environment. "People send these jokes out to 500 people, and if just one of them has a sensitivity issue, you could have a lawsuit," warns Weiss.

Even promotions of the non-wacky variety can be a pitfall. "Most programming people think up these contests, but they don't [cover] all the what-ifs of eligibility, participation, or nonparticipation," says Skidelsky. He recommends that PDs put themselves in the mind of a listener, playing out the contest as a mental chess game. "Anyone who is crafting a contest ought to place themselves in the position of a person called; try to measure the impact and the sensibility of the individual and anticipate what their reaction will be."

HOW STATIONS ARE REACTING

Considering the lawsuits, it's not surprising that CBS/Infinity lawyers have spent the past several months visiting each market and conducting seminars aimed at avoiding legal problems, Monitor has learned. "It's been phenomenal for us," says a GM at one station that recently completed the training. "Many of these guys are sitting back, and they're scared shitless as to what's going on [with their fellow jocks being sued] and, more importantly, it has been eye-opening [for] the staff, which is something that we really needed to have happen, because it's the little comments that can really make the difference. All the jocks realize how their points can be misconstrued and how the looseness of radio can come back and hurt



The GM at an AMFM station that was sued for discrimination says his station's suit was more a reminder than a wakeup call: "In any type of situation, you educate your employees as much as you can, and you hope they do what's right." AMFM representatives say their company also conducts diversity

training, covering racial and sexual discrimination.

Kevin LeGrett, GM of WCMF, which is currently involved in a pair of lawsuits, offers this thought: "Handle it swiftly, and make sure you deal with the problem; don't sugarcoat it, because it is something that needs to be dealt with, and nobody should be in a hostile workplace."

And because even the best-thought-out station policies may not necessarily be followed when the on-air light goes red, most broadcasters now carry insurance to protect themselves from a huge lawsuit judgment.

"There's no question that litigation across the spectrum of media organizations is definitely increasing," says Leib Dodell, media underwriting manager for Chubb Insurance, one of a handful of insurers offering policies that cover both group owners and personalities. While most employees are covered by their employer's policies, Dodell recommends that jocks check with management to find out what is covered and who is responsible for any deductible. He also recommends checking a station policy to make sure Webcasts are covered.

ACCESS: NASHVILLE Talent Lineup Set For Astrodome Show

The talent lineup has been set for the Houston Livestock Show and Rodeo Feb. 18-March 5 at the Astrodome. Country acts set to perform are Willie Nelson, Merle Haggard, Lonestar, Jo Dee Messina, LeAnn Rimes, the Judds, Alan Jackson, Sammy Kershaw, Shedaisy, Clint Black, Steve Wariner, Brooks & Dunn, Reba McEntire, Robert Earl Keen, Kenny Rogers, and Clay Walker.

Tracy Lawrence has signed with Buddy Lee Attractions for booking representation.

Barry Manilow will star in a two-hour TNN special, "Manilow Country," which will be taped Feb. 15 at Nashville's Tennessee Performing Arts Center and is set to premiere on the network April 11. Manilow's guests will be Jo Dee Messina, Lila McCann, Gillian Welch, Deana Carter, and Trisha Yearwood.

Tracy Byrd hosts TNN's "Concert For Conservation," which will be taped May 25 at Nashville's Grand Ole Opry house and is set to premiere on the network May 31. In addition to performances from top country music talent, the special will include the presentation of the Wonders of Wildlife honors to people who have made extraorclinary contributions to outdoor conservation. The concert will also serve as a benefit for Wonders of Wildlife, a new interactive museum and aquarium being built in Springfield, Mo. Byrd's label, RCA, will issue an album of music from the special.

Garth Brooks says he plans to attend baseball's spring training again this year. Last year, he trained with the San Diego Padres. It is not known which team he will train with this year. Once again, Brooks will use the training to draw attention to his Touch 'Em All Foundation, which teams Major League Baseball players with entertainers and corporate sponsors to raise funds for various children's charities.

Alan Jackson and Clay Walker kick off a tour of the U.S. and Canada Feb. 25 at Nashville's Gaylord Entertainment Center. The tour runs through December.

Marty Raybon and his label, Tri Chord Records, have teamed up with Frito Lay brand Cracker Jack to promote Raybon's current single, "Cracker Jack Diamond," with "win it before you can buy it" contests in 100 markets. "Cracker Jack Diamond" previously was a single for Don Williams on Giant Records last year.

George Strait will be featured in a two-hour Westwood One special, "George Strait: Latest, Greatest, Straitest," set to air March 4-5. The show is named after Strait's new greatest-hits package, due March 7.

mom-and-pop era. "In response, we've seen

several stations just fake their own phony

phone calls. There's nothing illegal about

putting on character voices and pretending to

taneity, and there's a sadness in that," counters

Zaragoza. He believes a race to civil court has replaced America's "work hard to move

ahead" mind-set. "Lawsuits, either the threat

of them or their results, represent a way to do

that, and so lawsuits will only increase in num-

"Which of course chills creativity and spon-

be some fictitious caller."

bers and significance."

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ar		sement			KSCORE
#1	Venue: MG Date(s): Dec	RBRA STREISAND M Grand Garden, Las Vegas :31-Jan, 1 Gross: \$18,231,213 842 Capacity: two seliouts	#6	Artist: Venue: Date(s): Att.	OASIS, BECK, FOO FIGHTERS, MOBY First Union Center, Philadelphia Dec. 3 Gross: \$487,746 12,348 Capacity: sellout
#2	Venue: Nea Date(s): Jan	TON JOHN al S. Blalsdell Center, Honolulu 1. 7-8 Gross: \$1,525,815 191 Capacity: three sellouts	#7	Artist: Venue: Date(s): Att.	PHISH Cumbertand County Civic Center, Portland, Maine Dec. 7-8 Gross: \$462,081 17,437 Capacity: two sellouts
#3	Date(s): Dec	ISH st Union Spectrum, Philadelphia c. 10-11 Gross: \$976,412 843 Capacity: two sellouts	#8	Artist: Venue: Date(s): Att.	BUSH, BLINK-182, LO FIDELITY ALLSTARS Reunion Arena, Dallas Dec. 12 Gross: \$345,250 13,442 Capacity: sellout
#4	Venue: Ral Date(s): Der	LY JOEL eigh Entertainment and Sports Arena, Raleigh, N.C. c. 21 Gross: \$748,935 496 Capacity: sellout	# g	Artist: Venue: Date(s): Att.	RAGE AGAINST THE MACHINE, GANG STARR First Union Spectrum, Philadelphia Dec. 6 Gross: \$297,875 11,915 Capacity; 12,500
#5	Venue: Bea	AT LOAF acon Theatre, New York . 27-Jan. 1 Gross: \$715,800 127 Capacity: four shows, two sellouts	#10	Artist: Venue: Date(s): Att.	KID ROCK, SEVENDUST The Mark of the Quad Citles, Moline, III. Jan. 15 Gross: \$271,400 10,856 Capacity: sellout
		mpiled by Amusement Business, ess call 1-800-999-3322.	a publicat	ion of B	illboard Music Group. To subscribe

He also notes that independent contractors who may do per diem work for a station are not typically covered.

Dodell says Chubb has seen few, if any, jocks seeking out their own policies. "It may be difficult to get coverage that is affordable," and he estimates a typical \$1 million policy would cost the least-daring air talent anywhere from \$3,000 to \$50,000 annually.

DO SUITS CHILL CREATIVITY?

Skidelsky believes many of the lawsuits being filed may never have been filed in radio's

Editor: Sean Ross Managing Editor: Phyllis Stark Chart Administrator: Silvio Pietroluongo Director of Charts: Wade Jessen Chart Assistant (Nashville): Mary DeCroce Chart Assistant: Jonathan Kurant Writer/Reporter: Frank Saxe Chart Production Manager: Michael Cusson Associate Chart Production Manager: Alex Vitoulis Administrative Assistant: Gordon Murray Editorial Production Susan Chicola, Marc Giaquinto, Juliana Koo, Rodger Leonard, Maria Manliclic, Sandra Watanabe Copy Editor: Carl Rosen Advertising Production Manager: Len Durham Art Director: Ray Carlson Advertising Production Artist: Joanna Jasinska 49 Music Square W. Nashville, TN 37203

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	INCREASE IN DETECTIONS
GARTH BROOKS • Do What You Gotta Do (CAPITOL) WCKT +20, WQIK +17, WFRE +17, KTOM +16, KHKI +15, KZLA +15, WYNK +14, WGH +14, WOKQ +13, WKSJ +13	+546
CLINT BLACK WITH STEVE WARINER • Been There (RCA) WNKT +19, KSCS +19, KKAT +16, WPOR +15, KIKF +15, KNIX +15, KTEX +13, KGMY +13, WUBE +13, WMJC +12	+531
GEORGE STRAIT • The Best Day (MCA NASHVILLE) KIKF +15, KCCY +14, WOGK +12, WOKQ +12, WYNK +12, KKAT +12, KKBQ +11, WNCY +10, WKCN +10, WDRM +1	+447 0
VINCE GILL • Let's Make Sure We Kiss Goodbye (MCA NASHVILLE) WDRM +16, WSM +16, KIKK +16, WWGR +15, WNKT +15, WIRK +15, WMJC +14, WKC +14, WGNE +12, WFLS +12	+358
SHANIA TWAIN • Rock This Country! (MERCURY) KNIX +20, KTEX +16, WSM +14, KXKT +13, WGNA +11, WCTK +11, KIIM +10, WXCT +9, KHEY +9, WKKT +8	+333
MARTINA MCBRIDE • Love's The Only House (RCA) KYCY +17, KZLA +16, KHEY +14, WXBQ +13, WXCT +12, KWNR +12, WDSY +12, KGMY +11, WOGK +10, WOKO +11	+301
MARK WILLS • Back At One (MERCURY) WWGR +21, WYRK +17, WPOR +16, WYNK +16, KDRK +15, KKBQ +15, WKIX +13, KCYY +12, WCMS +11, WSSL +1	+2 8 2
TOBY KEITH • How Do You Like Me Now?! (DREAMWORKS) WRBQ +21, WDSY +19, WPOR +16, WWGR +13, WGGY +12, WUSY +12, KUZZ +12, WCOL +10, WTQR +10, WOGY +9	+275
JESSICA ANDREWS • Unbreakable Heart (DREAMWORKS) KUZZ +12, WKCN +10, WOKO +10, KSCS +10, WOGK +9, WKSJ +9, KKAT +9, KNCI +8, KTOM +7, WXBQ +7	+245
COLLIN RAYE • Couldn't Last A Moment (EPIC) KKAT +29, KIKK +16, WPOR +14, WGH +13, KIKF +10, WRNS +9, WKCQ +9, KSOP +9, KMPS +9, WYGY +6	+239
TRISHA YEARWOOD • Real Live Woman (MCA NASHVILLE) WYRK +15, WSM +14, KTTS +13, KIKF +12, WGH +12, KCCY +11, KGMY +11, WKCN +10, KKBQ +10, KXKT +1	+233
TRACY LAWRENCE • Lessons Learned (ATLANTIC) WOW +18, WUSY +18, WPOR +16, WSM +15, WMSI +12, WUBE +12, KPLX +11, KWJJ +8, KFKF +8, WRBT +7	+226
PHIL VASSAR • Carlene (ARISTA NASHVILLE) WQDR +20, KTST +14, KFRG +14, WYAY +11, KWJJ +10, KDDK +9, WNKT +8, KXKC +7, KDRK +7, WFRE +7	+212
SHEDAISY • This Woman Needs (LYRIC STREET) WZZK +13, KMDL +12, KJJY +12, WYGY +11, WKKT +11, KASE +11, WKXC +10, KFKF +10, WDSY +10, WMIL +9	+185
KENNY CHESNEY • What I Need To Do (BNA) KIKK +16, KYGO +12, KCCY +11, WKSJ +11, KFKF +10, WOKQ +8, WRNS +8, WNKT +8, WXBM +7, WCAC +7	+167

MOST NEW STATIONS Songs with 6 or more detections at new stations this week

NEW STA	TIONS	NEW STAT	AONS
CLINT BLACK WITH STEVE WARINER Been There (RCA)	55	KENNY CHESNEY What I Need To Do (BNA)	17
VINCE GILL Let's Make Sure We Kiss Goodbye (MCA Nashville)	36	TRISHA YEARWOOD Real Live Woman (MCA Nashville)	15
GARTH BROOKS Do What You Gotta Do (Capitol)	26	TY HERNDON No Mercy (Epic)	13
JESSICA ANDREWS Unbreakable Heart (DreamWorks)	21	WYNONNA Can't Nobody Love You (Like I Do) (Curb/Mercury)	11
SHANIA TWAIN Rock This Country! (Mercury)	18	YANKEE GREY Another Nine Minutes (Monument)	10

BREAK THE STATIONS THAT . . HITS KEEY TODAY'S BESTCOUNTRY Minneapolis, MN



#2

PD: Gregg Swedberg MD: Travis Moon Airplay Leader Designations: 1

1

KMLE, Phoenix, AZ (PD/MD: Jeff Garrison/Jon Allen)

COUNTRY RECURRENT AIRPLAY

RANK	TITLE ARTIST (IMPRINT/PROMOTION LABEL)			RANK	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	DETECTIONS	
1	HOME. TO YOU JOHN MICHAEL MONTGOMERY (ATLANTIC)	2169	2338	14	UNBELIEVABLE DIAMOND RIO (ARISTA NASHVILLE)	1069	1086
2	AMAZED LONESTAR (BNA)	2099	2260	15	A NIGHT TO REMEMBER JOE DIFFIE (EPIC)	1045	1099
3	LESSON IN LEAVIN' JO DEE MESSINA (CURB)	1887	1921	16	SINGLE WHITE FEMALE CHELY WRIGHT (MCA NASHVILLE)	1002	1090
4	WRITE THIS DOWN GEORGE STRAIT (MCA NASHVILLE)	1702	1803	17	PLEASE REMEMBER ME TIM MCGRAW (CURB)	987	1036
5	YOU HAD ME FROM HELLO KENNY CHESNEY (BNA)	1533	1579	18	MANI I FEEL LIKE A WOMAN! SHANIA TWAIN (MERCURY)	984	970
6	SHE THINKS MY TRACTOR'S SEXT KENNY CHESNEY (BNA)	1524	2374	19	LONELY AND GONE MONTGOMERY GENTRY (COLUMBIA)	982	1000
7	HOW FOREVER FEELS KENNY CHESNEY (BNA)	1302	1364	20	LITTLE GOOD-BYES SHEDAISY (LYRIC STREET)	981	1001
8	COME ON OVER SHANIA TWAIN (MERCURY)	1247	1651	21	WHATEVER YOU SAY MARTINA MCBRIDE (RCA)	976	1033
9	GOD MUST HAVE SPENT A LITTLE MORE TIME ON YOU ALABAMA (RCA)	1158	1212	22	I'LL THINK OF A REASON LATER LEE ANN WOMACK (DECCA/MCA NASHVILLE)	966	1031
10	READY TO RUN DIXIE CHICKS (MONUMENT)	1155	1229	23	THIS KISS FAITH HILL (WARNER BROS.)	896	864
11	YOU WON'T EVER BE LONELY ANDY GRIGGS (RCA)	1120	1144	24	STAND BESIDE ME JO DEE MESSINA (CURB)	894	961
12	WHAT DO YOU SAY TO THAT GEORGE STRAIT (MCA NASHVILLE)	1114	1180	25	ANYONE ELSE COLLIN RAYE (EPIC)	894	993
13	I'M ALREADY TAKEN STEVE WARINER (CAPITOL)	1100	1237		rrents are titles that have appeared on the Co for 20 weeks and have dropped below the to		Airplay





Monitor. And COUNT	Reference to the second	DWER F	LAYLS	EDR WEEK Songs ranked b Songs ranked b station, Curnes a the spring and shown each week First Impressions station for first th	K ENDING JANUARY 23, 2000 y number of detections. Playlists are listed in sekly cume, beginning with the highest-cuming re updated twice yearly following the release of fall Arbitron surveys. The number of stations traites depending upon space. (P1) denotes songs with 6 or more detections at me this week.
NTQR Greensboro PD: Paul Franklin MD: Deano Clear Channel 336-777-8826	WFMS Indianapolis PD: Bob Richards MD: JD. Cannon Susquehanna 317-842-9550	5 WWKA Orlando PD: Len Shackelford MD: Shadow Stevens Cox 407-298-9292	WKLB Boston PD: Mike Brophey APD/MD: Ginny Rogers Greater Media 617-822-9600	WKIS Miami PD: Bob McKay MD: Darlene Evans Beasley 954-431-6200	KYNG Dallas PD: Bob McNeill MD: Jim Verdi Infinity 972-716-7800
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KIKK Houston PD/MD: Darren Davis nfinity 713-881-5957	WPOC Baltimore PD: Scott Lindy APD/MD: Michael J. Fox Clear Channel 410-366-3693	WQYK Tampa OM: Eric Logan PD: Beecher Martin MD: Jay Roberts	WWYZ Hartford PD: Mike Moore MD: Jay McCarthy AMFM 860-723-6000	WKKX St Louis PD: Jeff Allen MD: Dave Louis Emmis 314-621-0400	WAMZ Louisville PD/MD: Coyote Calhoun Clear Channel 502-582-7840
Intervention Intervention 1 The Wilkinssons Jimmy's Got A Girthrend 38 34 2 Julia Reeves What I Need 37 33 3 Shanai Jiwain Rock This Country! 37 34 4 Insha Yeanwood Real Live Woman 36 54 5 Joby Kerh How Do You Live Me Now 35 34 6 Andy Griggs She's Nore 35 35 7 Clay Waker The Chain Of Love 35 35 8 Alecia Elifert I'm Oligent I'm 34 33 9 Jessic Andrews Untimatelific Heart 34 34 10 Jennifer Day The Fun Of Nort Love 34 34 11 Markin Medifiels Loves The Only House 33 34 12 Jim Brickwana A Michelle Wirg Your Love 33 35 13 Jimag Loware Lessons Lessons 32 36 14 Drine Chicks Corboty Take Me Away 33 35 15 Thing Loware Lessons Lessons 32 32 16 Keitht Uright Wein Seill T	1 Faith Hill Breathe TW 2 Brad Paisley He Duhl" Have to Be 38 3 Reta McEntrie What O You Say 38 4 Tim McGraw Something Luke That 37 5 John McKael Montgomery Home to You 37 6 Clinit Black When I Sait 100 32 7 Dirise Chicks Condoy Jink Me Away 31 8 LeAnn Rimes Big Deat 29 9 Mark Wills Back Al One 22 10 Tim McGraw Something Luke Me 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NUBE Cincinnati DM: Tim Closson AD: Duke Hamilton MMFM 513-721-1050	KSON San Diego OM: John Dimick APD/MD: Greg Frey Lefferson Pilot 619-291-9797	WKKT Charlotte PD: Bill Young MD: Dave Michaels AMFM 704-714-9444	WQDR Raleigh APD: Robin O'Brian Curtis Media 919-876-6464	WSSL Greenville PD: Bruce Logan APD/MD: Kerry Owen AMFM 864-242-1005	WSOC Charlotte PD: Paul Johnson MD: Rick McCracken Infinity 704-522-1103
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NGNA Albany, NY D: Buzz Brindle D: Bill Earley MFM 518-782-1474	WSIX Nashville OM: Bob Barnett PD/MD: Dave Kelly AMFM 615-664-2400	KUPL Portland, OR PD: Cary Rolfe APD: Todd Allen MD. Rick Taylor	WRBQ Tampa OM: Eric Logan PD: Ronnie Lane MD: Jay Roberts	WSM Nashville PD: Greg Cole MD: Kevin Anderson Gavlord 615-889-6595	WBCT Grand Rapids OM: Doug Montgomery MD: Dave Taft Clear Channel 616-459-1919
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Dunn Beer Thry 21 24 John Michael Mongonnery Kontry Gaddy Woit Sell

COUNTRY AIRPLAY MONITOR JANUARY 28, 2000



The song is unbelievable and I think he's going (one of the next superstars of the format. Dave Kelly / WSIX - Nashville

l love it! I'm going to play it early! Bruce Logan / WSSL - Greenville, SC

A strong new voice and talent for country's new century! Greg Cole / WSM - Nashville

ps off the CD at you! This one is a home run. Talent like this doesn't come around every day. Clay's John Hunter / KATH - El Paso

of those songs that when I first heard it I know I had to share it with my listeners. It's an add already. Mike Kennedy / KBEQ - Kansas City

He's what other male acts aspire to sound like but an't reached it yet. Chaz 随alibu / KHEY - El Paso There's nothing out there like this! Clay has a new I that country needs right now! Steve Guittari / KKBQ - Mouston

do I miss my dad! I have played it for myself 100 Here's a song everybody can identify with times and it gets better every time. Jeff Whitehead / WQBE - Charleston ids like it pours out of Cl Dave Block / KV00 - Tulsa

Country has become desensitized to real music Dave Steeje / WCAC - Baton Rouge but to me Clay is an or

Les Acree / WNOE - New Orleans

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endricks and Jude Cole Produced by Scott H

iii Black / WKSJ - M ery powerfu ad all 3 crie

Keith Hill - The Uncon lucers, etc., w instant, positive sound as a resu sound. It's fr

powerful Bill Young / WKKT - Charlotte voice delivers comp excited about count There's nothing o

1 Mike Brophey / WKLB - Bost like this a lot. I rea

Donna James / WFLS - Freder staff loves it! We won't a fhis song is amazing! I al early! This song is too

for Clay -Chip Miller / WPKX • Springfield) MA Julie as her breakout song. l'his is an awesome song. I

tion of "when" and "when" is coming soon it's not a question of "if" with this song, it's ji Clint Marsh / WPOR - Portland, ME i've heard so much about this song and artist that I walked out....swiisbody lifted this song. Send me 2 ted to hear for myself, and the damn CD had Cuyute Collins / WBEE - Rochester this time!!!

s a pure country singer and "UNCONDITIONAL" e is hungry for country music and Clay fits the eritage / KDDK - Little Rock \$ you can't turn off.

relateable I wondered if Clay had been following me onditional is a hit! And so are the other songs project. Matter of fact these songs are so Bill Dotson / KSSN - Little Rock ound all my life.

Hearing Clay sing live for the first time is like getting your first piece of candy...once you get a taste you Dave Jackson / WKCQ - Saginaw definitely want more.

d more artists in country music that appeal to es and in my opinion Clay Davidson fits the bill. Mike James / WQIK - Jacksonville, FL

country-rock sound. Here's a record that can appeal to not only our female listeners, but our male listeners, **Now! A female oriented lyric with a male oriented** Kevin Mason / WQMX - Akron, OH ...what a co

lyric "I hate you" grabbed me from the moment l heard it. Unconditional is powerful and hooks you to follow the rest of the story. Mike Krinik / WGGY · Scranton

Ted Kramer / WDAF - Kansas City, MO his guy is incredible

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see Clay Live at CRS! Wednesday, March 1 at Legends Corner on Broadway immediately following the Super Faces Show. Vieter 2000 taga Records Nashinda, In-

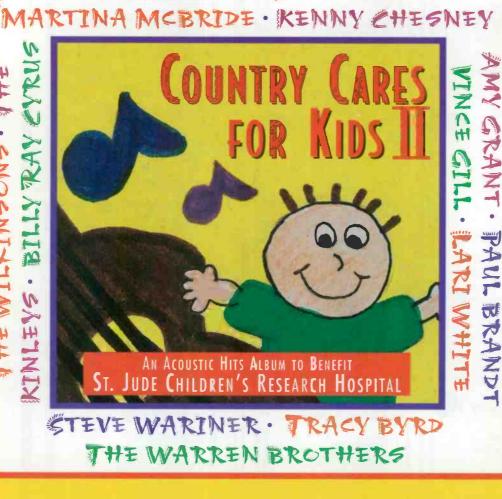
Management: Bernard Porter for BigFish Entertainment, Inc. & Bobby Roberts for Bobby Roberts Company, Inc.

Montor.	Notes Data Systems The Data Systems BRY Details	WER F	LAY IS	FOR WEEK Songs ranked by order of TSA wee station. Cumes ar the spring and fa shown each week First impressions station for first tim	ENDING JANUARY 23, 2000 number of detections. Playlists are listed in kily cure, beginning with the highest-cuming e updated twice yearly following the release of all Arbitron surveys. The number of stations varies depending upon space. (7) denotes songs with 6 or more detections at e this week.
KYCY San Francisco PD: Dene Hallam APD: Steve Jordan MD: Richard Ryan	WZZK Birmingham PD: Jim Tice APD/MD: Scott Stewart Cox 205-916-1100	WESC Greenville OM: Ron Brooks MD: John Landrum Clear Channel 864-242-4660	KWJJ Portland, OR PD: Robin Mitchell MD: Lola Montgomery Fisher Bradcastine 503-228-4393	WUSY Chattanooga OM: Leslie Pardue MD: Bill Poindexter Cumulus 423-892-3333	WMIL Milwaukee OM/PD: Kerry Wolfe MD: Mitch Morgan Clear Channel 414-545-8900
Infinity 410 - 331 - 3330 TW LW Infinity 410 - 331 - 3330 TW LW Infinity 410 - 331 - 3330 TW LW 2 Dira (Dirks Control) Table Me May 15 27 3 George Strait The Best Day 52 48 4 4 Falth Hill Breather 42 41 5 Tracy Lawrence Lissons Learned 42 43 6 Rob MeEntine What Do You Say 400 41 4 7 Alan Jackson Pop A Too 100 - 309 40 41 8 Lonestar Smile 39 39 9 Mark Wills Back At One 39 43 33 43 10 Shedaisy This Woman Needs 38 41 38 41 11 Gary Allan Smole Rings In The Dark 37 43 33 43 12 Brack Mene I Said LDo 35 41 35 41 14 Brooks Dum Bieer Thinty 32 22 25 17 15 Tim McGraw My Best friend 30 44 37 43 17 Montgamery Gentry Dady Won't Sell The 29 19 34 44 17 Montgamery Gentry Dady Won't Sell The 29 19 34 11 18 Kenny Chesney Shet Thinke My Iractor's S 23 33 20 De Massina Beccause Nou Line Me Me 22 18 21 Orden Messina Deccause Nou Line Me Me 21 18 18 24 22 Do De Massina Messina Deccause Nou Line Me Me 21 18 18 25 23 Tim McGraw My Best Kine Mo 10 00 18 26	Cox Cox <thcox< th=""> <thcox< th=""> <thcox< th=""></thcox<></thcox<></thcox<>	Clear Critarine? Solve 242 - 4000 1 Tim McGraw My Rest Friend 36 3 Lonestar Smile 35 3 Lonestar Smile 35 3 Bard Parisy Me Didn't Have To De 35 3 Bard Parisy Me Didn't Have To De 35 3 Reba McGaire What Do You Say 32 3 Reba McGaire What Do You Say 32 3 Reba McGaire What Do You Say 31 3 John Wichael Mongtomery Home D You 30 3 John Wichael Mongtomery Home D You 31 3 John Wichael Mongtomery Home D You 31 4 Martin McBride Low Si The Only House 22 16 Tracy Cawyence Lessons Learned 22 21 Stockar McBride Lessons Learned 22 22 Tim McGraw Sing Bocause Via Gair D 21 23 Stockar McBride Lessons Learned 22 24 Storek IND Kont Have Bogent A Little 20 25 Gary Meno Low Hong Jone Mag In Heb Dan 21 26 Storek IND Kont Have Spent A Little 20 27 Tim McGraw Sonething Like INe 21 28 Storek IND Kont Have Spent A Little 20 29 Tim McGraw Sonething Like INe 2	Provide Diddle Saling Diddle Saling Diddle Saling 1 Reba MGEntire What Do You Say 36 33 2 Crint MEEntire What Do You Say 36 33 3 Tim McGraw My Beat Friend 32 35 4 Tim McGraw My Beat Friend 32 35 7 Tim McGraw My Beat Friend 32 35 7 Tim McGraw My Beat Friend 32 35 7 Tim McGraw My Beat Friend 32 35 8 Tim McGraw My Beat Friend 28 30 9 Dide Chick Cowby Take Mie Mark To Be 28 31 9 Donestar Amazed 28 32 9 Lefant Rimes Big Deal 25 31 10 Mortina McBride I Love You 25 32 11 Sattri The Best Day 24 15 12 George Straft The Best Day 21 11 13 Reingres Bay Me A Roe 22 12 14 Raberia It's A Love Freis 23 12<	Image The Construction 1 Mark Wills Back AI One 36 2 Trace Achins Don't Lie 53 3 Tracy Lawrence, lessons Learned 34 4 Eda Wills Back AI One 53 4 Clay Wills Mile Thek Laup, Low 43 4 Clay Wills Pack AI One 34 5 Clay Wills Check Laup, Low 44 6 Akin Jackson Pop AI One 31 7 Failth Hill Breathen 30 8 Jo Ee Wessina Because Not Love Me 30 9 Tim McGraw My Best Frend 27 9 Sammy Kershaw Me And Maine 21 12 Gorogs Zirall The Best Day 22 13 Brooks & Dum Beer Thinty 22 14 teAm Rimes Big Deal 22 15 Bredaty This Woman Needs 20 19 Gorogs Cines The Cold Hand furth 19 19 Class Mina You Colta Do 11 11 Job Diffe The Outry Think of Colta Do 11 12 Brank Mittle God Cave Me You 17 13 Consett Soilt He Boath 10 24 Lank Mittle Hand Maine 12 25 Trachy Reig Soles Nore 11	Dizie Chlaimer 4:1-5:42-65:00 1 Dizie Chleis Cowboy Take Me Away 46 2 Reba McEntre Wahl Oriso Say 46 4 1 Fath Mill Breathe 43 4 1 Chad Brock Lighting Does The Work 34 5 Chad Brock Lighting Does The Work 34 27 5 John Michaell Biotgrouper Home To You 34 27 7 Shania Twain Come On Over 34 30 8 Tim McGraw My Best Firend 26 31 9 Yankee Grey All Ihings Considered 25 24 10 Brad Mastley He Doith Have To Be 25 35 11 Martina McBride Love To No 24 20 20 Wartina McBride Love To Hong 24 22 12 Lonestar Smile 23 21 13 Harcy Lawrence Lassons Laemed 22 20 14 Shedawy This Wonan Kedds 23 21 15 Jo Dee Messina Because You Love Me 23 21 16 Kerb Urban Ht's AL One 22 20 17 Gary Allan Smoke Rings In He Dark 23 21 18 Tracy Lawrence Lassons Learned 22 20 19 M
KFKF Kansas City PD: Dale Carter MD: Tony Stevens Infinity 816-753-4000	WDAF Kansas City PD/MD: Ted Cramer Entercom 913-236-9800	WCOL Columbus, OH OM/MD: Tom Fridley PD: Gail Austin Clear Channel 614-273-9265	WQMX Akron OM: Kevin Mason MD: Bill Sheil Rubber Cir Radio Group 330-869-9800	KNCI Sacramento PD: Mark Evans APD: Jennifer Wood Infinity 916-338-9200	WNOE New Orleans PD: Les Acree Clear Channel 504-679-7300
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WXBQ Johnson City PD: Bill Hagy MD: Reggie Neel	KBEQ Kansas City PD: Mike Kennedy MD: TJ. McEntire	KATM Modesto OM: Dave Taylor PD/MD: Randy Black	WHOK Columbus, OH OM: Charley Lake APD/MD: George Wolf	WCTK Providence PD: Rick Everett Cat Country MD: Sam Stevens SB.1	WYRK Buffalo PD: Mark Lindow Infinity 716-856-3550
Bristol Broadcasting 540-669-8112 WICO Index of the standard state of the state	Infinity 816-531-2535 1 Faith Hill Breathe 37 31 2 Kerth Urban H:s A Love Tinng 37 44 3 roa Diffe In E durtin, Wind 35 32 4 LeAnn Rimes Sig Deal 35 35 5 Shania Wani Come On Dree 33 36 6 Dizie Chicks Comboy Take Me Away 34 34 7 Brooks A Dum Beer Tinne 30 36 9 Topy Meth How Do tou Like Me Now 31 32 9 Topy Meth How Do tou Like Me Now 31 32 9 Topy Meth How Do tou Like Me Now 31 32 9 Topy Meth How Do tou Like Me Now 31 32 10 Martina Medified Loves Tin Do Ony House 30 30 11 Phil Vassar Carlene 29 25 15 Alecia Elifort Im Diggin It 29 32 16 Gary Allina Smoke Rings In the Dark 28 29 18 Reba Meditie What D O You Say 28 32 19 Jennifer Day The Fun Ot Your Love 25 32 10 Cherly Wright I Was And Mealine 25 32 10 <td>Criadel 209-523-7756 The McGraw My Best Friend 37 41 Form McGraw My Best Friend 37 41 Form McGraw My Best Friend 37 41 Form Mill Beathe Lonestar Smile 31 34 Reb McGrive Man Do You Siar 29 32 Brad Pasiey He Dun Have In Be Buile Chicks Combo Jake Me Away 25 33 D Duic Duick Scombo Jake Me Away 25 33 Clay Walker Live, Laght Love 24 28 Beorge Straft He Best Day 21 17 Mark Wills Back At One 22 32 D Din Beather Hender State Learned 27 32 Track Lewiner State Day 21 17 Mark Wills Back At One 22 32 D Din Beather Hender State Learned 27 31 Track Lewiner State Day 21 17 Mark Wills Back At One 27 32 Track Arbeinser Beather Mills Arborne 17 21 Track Arbeinser Beather Mills Back At One 17 18 Track Arbeinser Beather Mills Back At One 17 19 Mark Wills Back At One 21 22 10 Line Back Mills Back At One 21 22 11 Track Lewiner Beather Mills Back At One 21 23 12 Track Arbeinser Beather Mills Back At One 17 13 Track Arbeinser Beather Mills Back At One 17 14 Troby Keith How Do You Like He Now 16 15 Andy Griggs She Xher 18 10 Ba Jo Dee Messina Because Hou Love Me 13 11 13 At Jama God Must Have Spent A Little 13 13 21 Chad Bressina Lesson Hu Learni 11 23 Do Char Messina Lesson Hu Learni 11 24 Billy Ray Cyrus Busy Man 11 25 Mark Charlow How The Dee Lonely 11 26 Colin Ressina Lesson Hu Learni 11 27 Colin Ressina Lesson Hu Learni 11 28 Lee Ann Womack Mill Think Of A Reason L 10 29 Mark Wills With Diver Mere Here 10 20 Daie Chicks Tou Were Mine 10 24 Daie Chicks Tou Were Mine 10 25 Jone Chicks Tou Were Mine 10 26 Jone Of Mills Back At The Here 10 27 Mark Chill Think Of A Reason L 10 28 Mark Walk With Diver Mere Here 10 29 Daie Chicks Tou Were Mine 10 20 Daie Chicks Tou Were Mine 10 20 Daie Chicks Tou Were Mine 10 21 And Chick Mark Mill Think Of A Reason L 10 26 Mark Walk With Diver Mere Here 10 27 Mark Walk Mill Diver Mere Here 10 28 Mark Walk Millow Mere Mere 10 29 Daie Chicks Tou Were Mine 10 20 Daie Chicks Tou Were Mine 10 20 Daie Chicks Tou Were Mine 10 20 Daie Chicks Tou Were Mine 1</td> <td>Infinity 614-227-9696 Tim McGraw Something Like Intal 69 2 Tim McGraw Something Like Intal 69 2 George Strait Wrie Insow 69 2 Goorge Strait Wrie Insow 69 2 Goorge Strait Wrie Insow 69 3 Goorge Strait Wrie Insow 69 4 Brad Paisery in Uont Have Io Be 68 5 Farth Hill Breathe 68 6 John Michael Montgomerry Home Io Du 66 6 John Michael Montgomerry Home Io Du 66 7 Chrift Bleek Whent I Sael Io 36 9 Date Chicks Convoja Lake Meekaway 32 10 Internet Phy Deal 36 11 Reho McGraw My Best Frend 36 12 Reho McGraw My Best Frend 30 13 Johne Grey All Hings Considered 303 13 Andy Grigs Now Won Texe Be Lonely 22 14 Sharai Wonsak II Thrunk OA Reason L 27 21 Jo Dee Messina Lason In Lainvri 32 22 Jo De Ewessina Stand George Method R Passon L 27 23 Steve Mainter I'n Anleady Jaken 22 24 John Michael Monach Tim Thrunk OA Reason L 27 25 Tom McGraw My Bead Remember Me 22 <</td> <td>Hall Communications 401-467-4366 The McGraw My Best Frend 41 1 Reba McEntire What Do You Say 41 2 Tim McGraw My Best Frend 41 3 Faith Mill Breath 40 42 LeAnn Rimes Big Deal 39 37 Dixic Chicks Combing Take Me Away 38 38 Gar Mills Back All One 36 40 Gary Allan Smoke Rings In The Dark 32 37 Gary Allan Smoke Rings In The Dark 32 38 Gar Malins Smoke Rings In The Dark 32 39 Mark Wills Back All One 331 30 Mark Mills Back All One 32 31 Mark Meltric Love's 1he Only House 22 31 Dark Harmence Lessons Learned 23 32 Clay Waller Uber Land In Mine 24 33 Gary Mark Wills Back All One 24 34 Taory Lawrence Lessons Learned 26 35 Berdok A. 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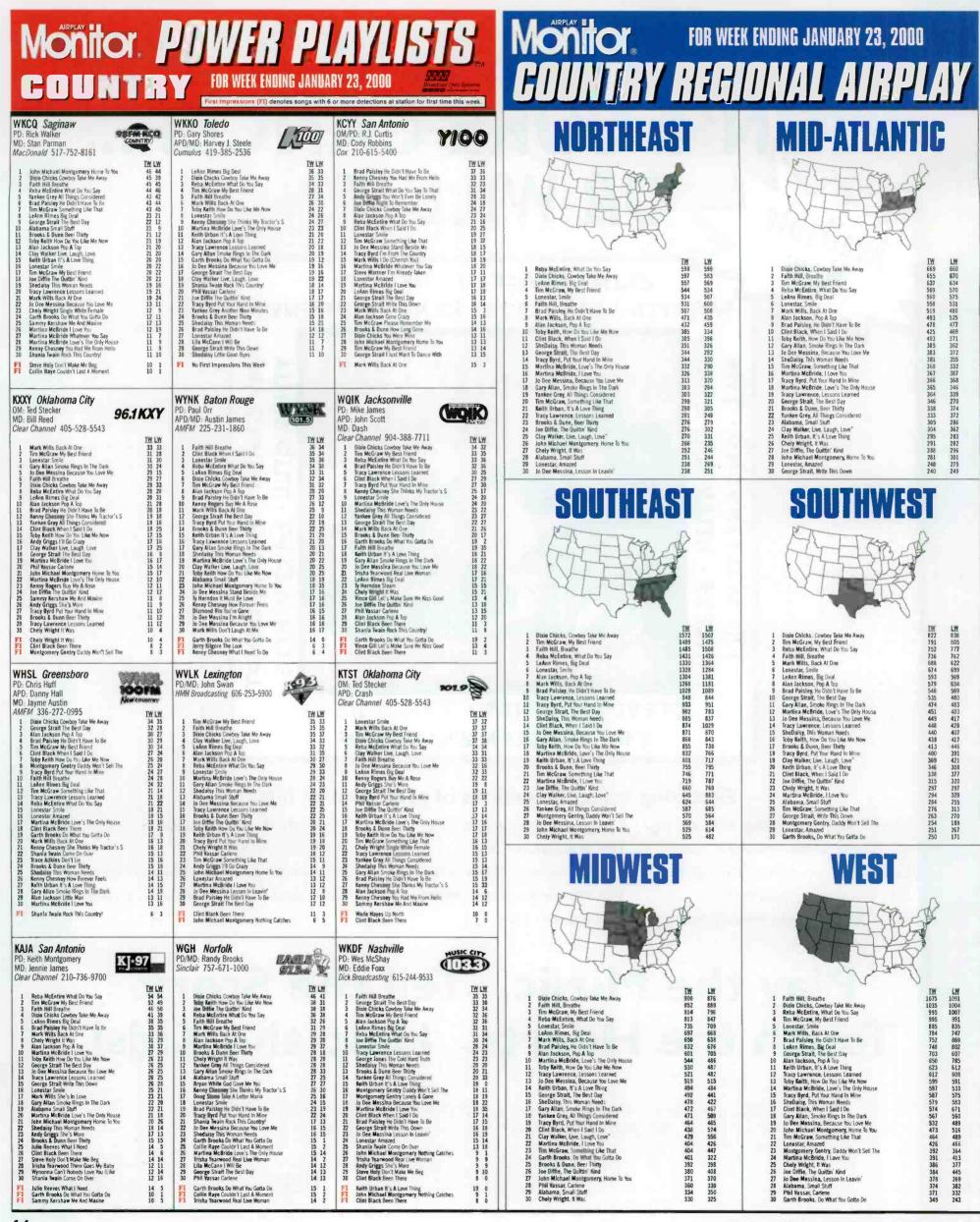
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Montes Youngst, Wichtla Spokane Dayt, Beach Charl, SC Col, SC D. Moines Youngst, Wichtla Spokane Dayt, Beach Charl, SC Col, SC D. Moines Portage, Calage Charlan, Spokane Dayt, Beach Charl, SC Col, SC D. Moines Pensac, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Consta Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Spokane Consta Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spok</th> <th>Iart Move: 31-30 Implement Implement Implement Implement Implement <td< th=""></td<></th>	Houston Kill Kill Boston WK Miarni WK Atlarna WK Atlarna WK Seattle KM Low Diego Static WY St. Louis WI Phoenix KM Tampa WC Cievel WW Cincinn, WU	TW LW 2W IP T	Jacksony, Austin, Birring, Richmond Albany Greenv, Tuisa Greenv, Tuisa Greenv, Tuisa Greany, Tuisa Grean, Albert Albert Alentown Fresno Grean, Albert Albert Maron Albud, Grean, Albud, Brass Albud, Grean, Harrisb, Toledo Monterey New Bern B. Rouge L. Rock Monterey New Bern B. Rouge L. Rock Monterey New Bern B. Rouge Charl, SC D. Montes Youngst, Wichtla Spokane Dayt, Beach Charl, SC Col, SC D. Moines Youngst, Wichtla Spokane Dayt, Beach Charl, SC Col, SC D. Moines Portage, Calage Charlan, Spokane Dayt, Beach Charl, SC Col, SC D. Moines Pensac, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Consta Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Spokane Consta Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Dayt, Beach Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Charlan, Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spokane Spok	Iart Move: 31-30 Implement Implement Implement Implement Implement <td< th=""></td<>

TRACY BYRD 3123/15			ANDY GRIGGS 1101/123	STEVE HOLY 1503/69
Put Your Hand In Mine (RCA)	The Fun Of Your Love (BNA)		She's More (RCA)	Don't Make Me Beg (Curb)
			Total Stations: 112 Chart Move: 36-36	
LW LW LW LW LW LW LA LS LS <thls< th=""> LS LS LS<!--</td--><td>GAC 13 16 15 138 um NR00 1 1 1 LAA KIKF 12 15 13 96 Imming, W22K - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <</td><td>K2LA 37 27 25 252 Richmöd WKHK 39 35 37 135 Chrago San Fran, Phila, Detroit WYED 22 53 91 Abarn WKHK 39 35 37 33 347 Detroit WYED 28 28 280 Tuisa WKSD 34 33 22 254 Datas FKUS 22 26 33 Tucsan WKID 34 33 102 22 254 Jatas KKU 33 26 33 Tucsan WKID 34 33 102 22 254 Houston KIKK 33 253 53 31 33 103 28 31 259 100 31 254 25 24 25 24 25 25 22 22 22 25 25 25 25 25 25 25 25 25 25 25</td><td>Chicago WUSN 1 1 5 Albany WGAA 7 7 4 25 San Fran. KYCV 19 25 28 80 Greenv WSSL 18 15 16 89 Detroit WYCD 1 - 5 18 28 80 Greenv WSSL 18 15 16 89 Detroit WYCD 1 - 5 18 KVDO 9 8 1 18 5 16 89 Detroit WYCD 1 - 5 26 Greenv WSSL 18 15 16 89 Detroit WYCD 1 - 6 25 26 Greenv WSSL 18 15 16 5 83 Wash.DC WYCD 7 8 5 26 Greenv WSSL 18 15 16 5 83 Houston KKK 3 3 20 90 Freson KKK 11 1 1 3 KKK 35 20 90 Freson KKK 11 1 1 3 KKK 35 20 90 Freson KKK 11 1 1 3 KKK 35 32 Greenv WGK 1 1 1 3 Boston WKL8 2 Know, WUKK - 1 - 1 Maami WKL8 2 Know, WUKK - 1 - 1 Maami WKL8 2 Know, WUKK - 1 - 1 Maami WKL8 3 Albuq, KKST 1 - 3 Seattle KMPS - 1 31 Ornaha KXKT 54 8 29 Seattle KMPS 2 Know, WUKK 0 1 15 1 3 Seattle KMPS 3 Blocyc KKST 1 - 3 Seattle KMPS 3 Seattle KMPS 3 Seattle KMPS 3 Seattle KKR 1 1 30 52 New Bern WKKO 11 15 1 - 18 Seattle KKR 2 3 20 - 44 Mobile WCKO 1 - 12 SLouis WKKK 11 13 10 52 New Bern WKKO 11 15 1 - 18 Greenv KKO 1 1 1 13 84 40 WKKC 1 1 13 10 52 New KSD 11 1 - 14 DevVK 10 11 8 34 WKKC 1 1 3 10 52 New KSD 11 1 - 14 DevVK 10 1 1 5 1 16 DevVK 10 1 1 5 1 16 DevVK 10 1 1 5 1 16 DevK WGR 4 4 1 13 Blacest KUZZ 1 2 7 2 21 KLUZ 7 3 222 WYKK 1 2 12 - 25 LRock KSDK - 1 - 3 San JOAR 4 1 7 25 Seattle KKNK 12 12 2 - 25 LRock KSDK - 1 - 3 San JOAR 4 1 13 Blacest KUZZ 1 2 7 2 18 Phoenix KNK 1 2 12 - 25 LRock KSSN 10 6 - 16 DevVK 10 1 5 11 13 Blacest KUZZ 1 7 7 2 18 Print. KANK 12 12 - 25 LRock KSSN 10 6 - 16 DevVK 10 1 5 11 13 Blacest WCK 1 2 - 1 San JOAR 4 4 7 - 25 San JOAR 4 4 4 - 1 13 Blacest WCK 1 2 - 1 San JOAR 4 4 4 - 1 13 Blacest WCK 1 2 - 1 1 KL2 7 4 244 2 00 KKK 1 1 6 1 16 1 18 Sa Sararam KKK 1 7 3 7 7 8 7 36 Shere WCK 1 7 11 1 5 3 Sararam KKC 4 4 - 1 0 Diving 7 14 17 9 57 San JOAR 4 17 9 9 9 36 Sararam KKK 1 1 7 1 7 6 Flerks WKK 4 4 - 10 Crishow WKK 7 2 - 1 1 WKKK 1 1 7 1 7 6 7 7 6 1 14 Sararam KKK 1 1 7 8 7 7 8 7 8 Shere WKK 4 4 - 10 Crishow WKK 7 1 7 7 7</td><td>L.A. KIKF 13 13 15 Birming. WZX 2 2 10 Chicago WUSN 2 2 15 Albany WKK 5 5 5 San Fran. WXTU 7 2 2 6 Albany WESC 20 22 16 Dailas KVCU 12 11 11 11 13 14 14 13 Dailas KVLX 4 10 7 205 Scranton WGEQ 20 16 17 13 Mash 11 13 15 16 76 Tucson KIM 13 13 13 13 13 14 14 13 14 13 14 14 14 13 14 13 14 13 14 13 14 13 14 13 14 13 14 13 14 13 14 13 14</td></thls<>	GAC 13 16 15 138 um NR00 1 1 1 LAA KIKF 12 15 13 96 Imming, W22K - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - <	K2LA 37 27 25 252 Richmöd WKHK 39 35 37 135 Chrago San Fran, Phila, Detroit WYED 22 53 91 Abarn WKHK 39 35 37 33 347 Detroit WYED 28 28 280 Tuisa WKSD 34 33 22 254 Datas FKUS 22 26 33 Tucsan WKID 34 33 102 22 254 Jatas KKU 33 26 33 Tucsan WKID 34 33 102 22 254 Houston KIKK 33 253 53 31 33 103 28 31 259 100 31 254 25 24 25 24 25 25 22 22 22 25 25 25 25 25 25 25 25 25 25 25	Chicago WUSN 1 1 5 Albany WGAA 7 7 4 25 San Fran. KYCV 19 25 28 80 Greenv WSSL 18 15 16 89 Detroit WYCD 1 - 5 18 28 80 Greenv WSSL 18 15 16 89 Detroit WYCD 1 - 5 18 KVDO 9 8 1 18 5 16 89 Detroit WYCD 1 - 5 26 Greenv WSSL 18 15 16 89 Detroit WYCD 1 - 6 25 26 Greenv WSSL 18 15 16 5 83 Wash.DC WYCD 7 8 5 26 Greenv WSSL 18 15 16 5 83 Houston KKK 3 3 20 90 Freson KKK 11 1 1 3 KKK 35 20 90 Freson KKK 11 1 1 3 KKK 35 20 90 Freson KKK 11 1 1 3 KKK 35 32 Greenv WGK 1 1 1 3 Boston WKL8 2 Know, WUKK - 1 - 1 Maami WKL8 2 Know, WUKK - 1 - 1 Maami WKL8 2 Know, WUKK - 1 - 1 Maami WKL8 3 Albuq, KKST 1 - 3 Seattle KMPS - 1 31 Ornaha KXKT 54 8 29 Seattle KMPS 2 Know, WUKK 0 1 15 1 3 Seattle KMPS 3 Blocyc KKST 1 - 3 Seattle KMPS 3 Seattle KMPS 3 Seattle KMPS 3 Seattle KKR 1 1 30 52 New Bern WKKO 11 15 1 - 18 Seattle KKR 2 3 20 - 44 Mobile WCKO 1 - 12 SLouis WKKK 11 13 10 52 New Bern WKKO 11 15 1 - 18 Greenv KKO 1 1 1 13 84 40 WKKC 1 1 13 10 52 New KSD 11 1 - 14 DevVK 10 11 8 34 WKKC 1 1 3 10 52 New KSD 11 1 - 14 DevVK 10 1 1 5 1 16 DevVK 10 1 1 5 1 16 DevVK 10 1 1 5 1 16 DevK WGR 4 4 1 13 Blacest KUZZ 1 2 7 2 21 KLUZ 7 3 222 WYKK 1 2 12 - 25 LRock KSDK - 1 - 3 San JOAR 4 1 7 25 Seattle KKNK 12 12 2 - 25 LRock KSDK - 1 - 3 San JOAR 4 1 13 Blacest KUZZ 1 2 7 2 18 Phoenix KNK 1 2 12 - 25 LRock KSSN 10 6 - 16 DevVK 10 1 5 11 13 Blacest KUZZ 1 7 7 2 18 Print. KANK 12 12 - 25 LRock KSSN 10 6 - 16 DevVK 10 1 5 11 13 Blacest WCK 1 2 - 1 San JOAR 4 4 7 - 25 San JOAR 4 4 4 - 1 13 Blacest WCK 1 2 - 1 San JOAR 4 4 4 - 1 13 Blacest WCK 1 2 - 1 1 KL2 7 4 244 2 00 KKK 1 1 6 1 16 1 18 Sa Sararam KKK 1 7 3 7 7 8 7 36 Shere WCK 1 7 11 1 5 3 Sararam KKC 4 4 - 1 0 Diving 7 14 17 9 57 San JOAR 4 17 9 9 9 36 Sararam KKK 1 1 7 1 7 6 Flerks WKK 4 4 - 10 Crishow WKK 7 2 - 1 1 WKKK 1 1 7 1 7 6 7 7 6 1 14 Sararam KKK 1 1 7 8 7 7 8 7 8 Shere WKK 4 4 - 10 Crishow WKK 7 1 7 7 7	L.A. KIKF 13 13 15 Birming. WZX 2 2 10 Chicago WUSN 2 2 15 Albany WKK 5 5 5 San Fran. WXTU 7 2 2 6 Albany WESC 20 22 16 Dailas KVCU 12 11 11 11 13 14 14 13 Dailas KVLX 4 10 7 205 Scranton WGEQ 20 16 17 13 Mash 11 13 15 16 76 Tucson KIM 13 13 13 13 13 14 14 13 14 13 14 14 14 13 14 13 14 13 14 13 14 13 14 13 14 13 14 13 14 13 14 13 14

Monitor. Protection Description	Y SONG	GTIVITY R	EPORTS	OR WEEK ENDING JANUARY 23, 2000 Detailed tracking for songs with an increase in letections, Total Detections/Gain does not include lideo play, Markets listed in order of population.
Total Detections/Gain TOBY KEITH 3237/275 How Do You Like Me Now?! (DreamWorks) Total Stations: 152 Chart Move: 16-11	Me And Maxine (Mercury) Total Stations: 120 Chart Move: 35-37	Total Detections/Gain TRACY LAWRENCE 3198/226 Lessons Learned (Atlantic) Total Stations: 153 Chart Move: 14-12	Total Detections/Gain LONESTAR 4746/148 Smile (BNA) Total Stations: 153 Total Stations: 153 Chart Move: 5-5	Love's The Only House (RCA)
The second sec	The UK 200 The UK	The UK 2W TP UK 2W TP UK 2W TP CMT 14 19 20 245 Jacksom WILK 30 25 23 166 New York WKF 10 15 165 Barming WKIZK 1 4 2 25 Chicago WUSN 22 22 55 Mahany WKHZ 2 22 22 13 I 1 3 3 WKHZ 2 22 22 13 WKK 22 22 25 154 Mahany WKK 2Z 22 22 13 18 WKK 2Z 22 22 14 10 16 17 17 13 16 17 17 13 18 16 17 17 17 17 13 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17	UNIT UNIT <th< td=""><td>UW U24V TP UW U24V TP GAC 29 20 11 Idexsonr. WH00 21 24 20 21 416 95 New York GAC 29 20 17 Jacsinn KASE 29 20 17 Jacsinn KASE 22 21 16 17 Chicago WUSN 22 20 197 Jacsinn KASE 22 16 17 14 Albany WCNA 20 12 15 Sinn Fran. WKCU 18 22 22 18 Frem. WSSE 16 23 31 22 22 18 16 17 15 16 17 15 16 17 16 23 Albania WKU 22 22 23 23 12 16 17 16 23 Albania WKU 21 16 17 16 23 Albania WKU 20 17</td></th<>	UW U24V TP UW U24V TP GAC 29 20 11 Idexsonr. WH00 21 24 20 21 416 95 New York GAC 29 20 17 Jacsinn KASE 29 20 17 Jacsinn KASE 22 21 16 17 Chicago WUSN 22 20 197 Jacsinn KASE 22 16 17 14 Albany WCNA 20 12 15 Sinn Fran. WKCU 18 22 22 18 Frem. WSSE 16 23 31 22 22 18 16 17 15 16 17 15 16 17 16 23 Albania WKU 22 22 23 23 12 16 17 16 23 Albania WKU 21 16 17 16 23 Albania WKU 20 17
TIM MCGRAW 5308/34 My Best Friend (Curb)	JO DEE MESSINA 3090/84 Because You Love Me (Curb)	MONTGOMERY GENTRY 1894/141 Daddy Won't Sell The Farm (Columbia)	JULIE REEVES 636/20 What I Need (Virgin)	KENNY ROGERS WITH ALISON KRAUSS & BILLY DEAN 1217/133 Buy Me A Rose (Dreamcatcher)
Total Stations: 153 Chart Move: 3-3 CMT TW LW 2W TP Jacksonv. TM LW 2W TP LA KIF 21 (2) 25 (2) New York WTP 4 (4) 24 (2) 27 (2) Chcapo WUNN 3 (3) 33 (3) 33 (3) San Fran KYC 2 (2) 27 (2) 21 (2) 22 (2) 22 (2) San Fran KYC 2 (2) 33 (2) 16 (4) 95 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 23 (3) 33 (3) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2) 22 (2)	Detroit WYCD 1 13 9 147 Tutsa WOD 1 2 13 195 Dallas KSCS 2 1 11 Tucson KIM 19 14 15 15 Wash, DC WMCQ 22 27 28 25 Allentown WCTD 13 17 115 Mustion KIK 29 27 28 25 Allentown WCTD 13 17 13 15 Moustion KIK 29 27 28 25 Allentown WCTD 13 17 13 16 16 16 16 16 16 16 16 16 16 16 16 16 16 16 16 16 16 17 17 11 13 16 16 17 17 11 16 16 17 17 13 16 15 17 17 13 16 16 17 13	Total Stations: 149 Chart Move: 28-29 CMT 10 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12	Total Stations: 73 Chart Move: 43-42 CMT 10/21/21 10/21 CMT 20/21 10/21 New York WYRY 1-1 LA KKKF 15 14 KKLA 4 1-7 Cheago WZZK WKK Cheago WZZK	Image Image <th< td=""></th<>

	Atta Systems Winter to the South State of the South		DENNDTQ	FOR WEEK ENDING JANUARY 23, 2000
COUNTR				Detailed tracking for songs with an increase in detections. Total Detections/Gain does not include video play. Markets listed in order of population.
Total Detections/Gain SHEDAISY 3137/185 This Woman Needs (Lyric Street) Total Stations: 153 Chart Move: 17-14 This Woman TP	GEORGE STRAIT 3344/447 The Best Day (MCA Nashville) Total Stations; 153 Chart Move: 18-10	SHANIA TWAIN 1146/333 Rock This Country! (Mercury) Total Stations: 120 Chart Move: 38-35	KEITH URBAN 2881/151 It's A Love Thing (Capitol) Total Stations: 152 Chart Move: 20-19 Chart Move: 20-19	PHIL VASSAR 1907/212 Carlene (Arista Nashville)
Hur With 21 Pick With 22 Pick With 23 Pick With 23 </td <td>Dallas KPLX 47 51 51 51 246 Scratton WGGY 15 16 15 46 KSCS 43 41 21 92 10000 KIIK 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 16 15 14 15 15 15 15 16 15 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14</td> <td>CHI W2/W The W1/W 2/W The W1/W 2/W</td> <td>DH UK 2AV IP Jacksom With Dist Jacksom With Dist Jacksom With Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom</td> <td>L.A. KiKF 40 40 42 31 Birchmap. W/2K 4 2 4 10 Cincago WUSN 2 2 11 Abany WUNA 7 7 5 61 San Fran WUSN 2 2 11 Abany WESC 5 4 2 Pinia WXTU 1 1 15 2 Toson WESC 5 4 2 Detroit WXCD 12 15 2 Toson KIM 10 16 81 Wash. DC WKUK 12 13 2 Toson KIM 12 13 14 10 16 88 MArin WIK 14 14 16 16 17 16 18 88 Mirani WKK 2 12 10 11 16 18 16 17 16 17 16 18 11 16 16</td>	Dallas KPLX 47 51 51 51 246 Scratton WGGY 15 16 15 46 KSCS 43 41 21 92 10000 KIIK 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 14 15 16 15 14 15 15 15 15 16 15 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14 16 14	CHI W2/W The W1/W 2/W	DH UK 2AV IP Jacksom With Dist Jacksom With Dist Jacksom With Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom Jacksom	L.A. KiKF 40 40 42 31 Birchmap. W/2K 4 2 4 10 Cincago WUSN 2 2 11 Abany WUNA 7 7 5 61 San Fran WUSN 2 2 11 Abany WESC 5 4 2 Pinia WXTU 1 1 15 2 Toson WESC 5 4 2 Detroit WXCD 12 15 2 Toson KIM 10 16 81 Wash. DC WKUK 12 13 2 Toson KIM 12 13 14 10 16 88 MArin WIK 14 14 16 16 17 16 18 88 Mirani WKK 2 12 10 11 16 18 16 17 16 17 16 18 11 16 16
MARK WILLS 4409/282 Back At One (Mercury) Total Stations: 152 Chart Move: 9-7	It Was (MCA Nashville)	WYNONNA 1268/156 Can't Nobody Love You (Like I Do) (Curb/Mercury) Total Stations: 146 Chart Move: 33-32	YANKEE GREY 657/104 Another Nine Minutes (Monument) Total Stations: 68	Real Live Woman (MCA Nashville)
Image Image <th< td=""><td>CMT EV LW <thlw< th=""> LW LW LW<</thlw<></td><td>The isotropic of the isotropic of</td><td>Total Dial Offa, Color The Work Wark offactor Chart Wark The Work New York WTNY 1 1 33 New York WTNY 1 1 33 New York WTNY 1 1 4 Austin WRAS - 1 1 Chicago Kalk 1 1 29 Birming, WZZX - - 1 1 Chicago Kalk 1 1 4 Abstin WZSX - - 1 San Fran WYCD - - 1 Scranton WGGY - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -</td><td>Total Statustis: This Chart Mode: 39:35 CMT </td></th<>	CMT EV LW LW <thlw< th=""> LW LW LW<</thlw<>	The isotropic of	Total Dial Offa, Color The Work Wark offactor Chart Wark The Work New York WTNY 1 1 33 New York WTNY 1 1 33 New York WTNY 1 1 4 Austin WRAS - 1 1 Chicago Kalk 1 1 29 Birming, WZZX - - 1 1 Chicago Kalk 1 1 4 Abstin WZSX - - 1 San Fran WYCD - - 1 Scranton WGGY - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	Total Statustis: This Chart Mode: 39:35 CMT





Total Detections/Gain

3137/185

MARTINA MCBRIDE 3148/301

Love's The Only House (RCA) Total Stations: 151/Chart Move: 19-13 Heavy (35+ detections): 6 KGMY, KMLE, KNIX, KRMD, WBCT, WXCT

KRMD, WBCT, WXCT Medium (25-34): 40 KASE, KBEQ, KCCY, KEEY, KFKF, KHAY, KHEY, KHKI, KIKF, KIKK, KKAT, KMDL, KMPS, KRTY, KSKS, KSON, KSSN, KTTS, KXKC, KZSN, WBEE, WCAC, WCMS, WCTK, WEZL, WIRK, WKSF, WKXC, WNCY, WNOE, WOGK, WOKO, WOW, WQBE, WQXK, WRBT, WRNS, WVLK, WXBQ, WYAY Light (Under 25): 105

First Impressions: 5 KYCY, WPOC, WYCD, WYRK, WZZK

AIRPLAY LEADER

KMLE · Phoenix, AZ PD: Jeff Garrison MD: Jon Allen Date: 11/21/99

SHEDAISY

This Woman Needs (Lyric Street) Total Stations: 153/Chart Move: 17-14 Heavy (35+): 6 KEEY, KKAT, KMLE, KYCY, WRNS, WXCT

WRNŚ, WXĆT Medium (25-34): 35 KBEQ, KFKF, KGMY, KIKF, KIKK, KJJY, KKBQ, KRMD, KRTY, KSCS, KŠKS, KSOP, KTOM, KTTS, KUPL, WBCT, WCAC, WCKT, WCMS, WCTK, WDAF, WFLS, WFRE, WGGY, WKHK, WKKT, WKLB, WKSF, WKXC, WMZQ, WPOR, WQXK, WSOC, WXBM, WXTU Light (Under 25): 112 First Impressions: 1 KASE

AIRPLAY LEADER (FIRST STATION TO 150 PLAYS) KEEY · Minneapolis, MN PD: Gregg Swedberg MD: Travis Moon Date: 09/05/99

2999 - 1000 DETECTIONS

Total Detections/Gain

2098/69

KEITH URBAN 2881/151 It's A Love Thing (Capitol) Total Stations: 152/Chart Move: 20-19 Heavy (35+): 6 KBEQ, KKAT, KRTY, KTOM, KUBL, KUPL KUBL, KUPL Medium (25-34): 24 KEEY, KHAY, KIKF, KIKK, KMLE, KNCI, KSCS, KSKS, KSOP, KSSN, KTTS, KUZZ, KYNG, WBEE, WCKT, WESC, WEZL, WIRK, WKSF, WNCY, WPOC, WPOR, WQBE, WXBQ

Light (Under 25): 122 First Impressions: 2 WGGY, WKDF

2320/-239 JOE DIFFIE The Quittin' Kind (Epic) Total Stations: 149/Chart Move: 24-23 Heavy (35+): 4 KBEQ, KKAT, WGH, WRNS

Medium (25-34): 16 KDDK, KFRG, KIKF, KPLX, KRMD, KRTY, KSCS, KSSN, KTTS, WCMS, WGGY, WKDF, WPOR, WQBE, WXBQ, WYYD Light (Under 25): 129

CHELY WRIGHT It Was (MCA Nashville)

Total Stations: 147/Chart Move: 26-26 Heavy (35+): 0 Medlum (25-34): 13 KAJA, KASE, KBEQ, KEEY, KIKF, KIKK, KKAT, KRYS, KUZZ, WGGY, WGH, WMZQ, WPOR Light (Under 25): 134 First Impressions: 5 KCCY, KXXY, WOW, WUSY, ALABAMA 2083/65 Small Stuff (RCA) Total Stations: 147/Chart Move: 27-27 Heavy (35+): 1 KRMD Meaium (25-5): 1 KHMD Medium (25-34): 9 KEEY, KKAT, KUZZ, KYGO, WCMS, WGGY, WGH, WNCY, WPOR Light (Under 25): 137 First Impressions: 2 WGKX, WYRK

Carlene (Arista Nashville) Total Stations: 149/Chart Move: 29-28 Heavy (35+): 3 KEEY, KIKF, KKAT Medium (25-34): 11 KBEQ, KIKK, KRTY, KSCS, KSOP, KTTS, KUZZ, WBCT, WFLS, WQBE, WXBQ

Light (Under 25): 135 First Impressions: 9 KFRG, KWJJ, WCOS, WCTO, WKXC, WQDR, WSCA, WYAY, WYNY

MONTGOMERY GENTRY 1894/141 Daddy Won't Sell The Farm (Columbia) Total Stations: 149/Chart Move: 28-29 Heavy (35+): 0 Medium (25-34): 12 KBEQ, KCCY, KGMY, KIKF, KIKK, KKCS, KNIX, KRYS, KUZZ, KYCY, WHSL, WTQR

Light (Under 25): 137 First Impressions: 5 KAJA, KSCS, KXXY, WCAC, WQMX

GARTH BROOKS 1894/546 Do What You Gotta Do (Capitol) Total Stations: 132/Chart Move: 31-30 Heavy (35+): 1 KSCS Medium (25-34): 9 KCCY, KDDK, KEEY, KHKI, KIKK, KNCI, KNIX, WBCT, WMZQ KIKK, KNCI, KNIX, WBCT, WM2Q Light (Under 25): 122 First Impressions: 26 KAJA, KKAT, KRMD, KRYS, KSKS, KSON, KUPL, KWNR, KXKC, KZLA, WBEE, WCAC, WCKT, WCOS, WDAF, WFRE, WGAR, WGH, WKHK, WLWI, WMIL, WQIK, WQYK, WSCA, WXBM, WYNK

STEVE HOLY 1503/69 Don't Make Me Beg (Curb) Total Stations: 146/Chart Move: 30-31 Heavy (35+): 0 Medium (25-34): 7 KBEQ, KYGO, WIRK, WNCY, WQBE, WTQR, WYYD Light (Under 25): 139 First Impressions: 7 KKCS, KMDL, KRYS, KWJJ, WGAR, WKCQ, WXTU

1268/156 WYNONNA Can't Nobody Love You (Like I Do) (Curb/Mercury) Total Stations: 146/Chart Move: 33-32 Heavy (35+): 0 Medium (25-34): 2 KIKK, WYNY Light (Under 25): 144 First Impressions: 11 KKCS, WBEE, WDAF, WDRM, WESC, WQBE, WWYZ, WXBQ, WXCT, WXTU, WYCD

KENNY ROGERS WITH ALISON KRAUSS & BHLLY DEAN 1217/133 Buy Me A Rose (Dreamcatcher) Total Stations: 139/Chart Move: 34-33 Heavy (35+): 2 KUPL, WYNY Medium (25-34): 5 KKAT, WBCT, WFMS, WSOC, WYNK Light (Under 25): 132 First Impressions: 9 KYNG, KZSN, WFLS, WKIS, WKIX, WMUS, WRBQ, WXCT, WYYD

JESSICA ANDREWS 1203/245 Unbreakable Heart (DreamWorks) Total Stations: 135/Chart Move: 37-34 Heavy (35+): 0 Medium (25-34): 2 KIKK, KUZZ Light (Under 25): 133 First Impressions: 21 KDDK, KHKI, KKAT, KRST, KSCS, KSON, KSOP, KWNR, WCAC, WCTO, WKCN, WKLB, WKSF, WLWI, WOGK, WOKO, WOKQ, WQIK, WRKZ, WWGR, WXBQ

SHANIA TWAIN 1146/333 Rock This Country! (Mercury) Total Stations: 120/Chart Move: 38-35 Heavy (35+): 1 KIKK Heavy (35+): 1 KIKK Medium (25-34): 1 KICK Light (Under 25): 118 First Impressions: 18 KDDK, KHEY, KHKI, KIIM, KNIX, KTEX, KXKT, KZSN, WCOS, WCTK, WGNE, WHSL, WKLB, WLWI, WRBT, WSM, WXBM, WXTU

Airpower awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with Increases in both detections and audience.

ANDY GRIGGS 1101/123 She's More (RCA) Total Stations: 112/Chart Move: 36-36 Heavy (35+): 1 KIKK

IIII H

Medium (25-34): 3 KCCY, KMLE, KUZZ Light (Under 25): 108 First Impressions: 9 KTOM, WBEE, WCAC, WGAR, WKSJ, WMSI, WNKT, WQXK, WSCA

SAMMY KERSHAW 1080/21 Me And Maxine (Mercury) Total Stations: 120/Chart Move: 35-37

Iotal Statutis, 12/Vian model Heavy (35+): 0 Medium (25-34): 6 KBEQ, KXKC, WBCT, WNCY, WQBE, WXBQ Light (Under 25): 114 First Impressions: 7 KAJA, KDRK, KVOO, WMUS, WOGK, WXBM, WXTU

CLINT BLACK WITH STEVE WARINER 1078/531 Been There (RCA)

Total Stations: 109/Chart Move: 45-38 Heavy (35+): 0 Heavy (35+): 0 Medium (25-34): 3 KIKK, KMLE, KPLX Light (Under 25): 106 First Impressions: 55 KCCY, KDRK, KGMY, KHAY, KIIM, KIKF, KJJY, KNCI, KNIX, KSCS, KSKS, KTEX, KTOM, KTST, KUZZ, KVOO, KWJJ, KXKC, KXKT, KXXY, KYGO, KZSN, WBEE, WCAC, WCTK, NDAE WORDM WEIS WEBAS WEBAS WDAF, WDAF, WDBE, WCAC, WCIL, WDAF, WDAF, WDRM, WFLS, WFMS, WGNA, WIL, WIRK, WKDF, WKHK, WKIS, WKKT, WMJC, WMSJ, WMUS, WNCY, WNKT, WOGK, WOGY, WPOR, WOBE, WOIK, WOXK, WOYK, WRBQ, WRKZ, WSSL, WVLK, WXBM, WXBQ, WYAY

TRISHA YEARWOOD 1032/233 Real Live Woman (MCA Nashville) Total Stations: 115/Chart Move: 39-39 Heavy (35+): 1 KIKK Medlum (25-34): 1 KIKF Light (Under 25: 113 First Impressions: 15 KCCY, KIIM, KTOM, KXKT, WDAF, WGH, WKCN, WKSF, WKXC, WMSI, WSIX, WSM, WSSL, WXBM, WYRK

999 - 500 DETECTIONS

Total Detections/Gain JENNIFER DAY 745/54 The Fun Of Your Love (BNA)

Total Stations: 97/Chart Move: 41-40 Heavy (35+): 0 Medium (25-34): 2 KBEQ, KIKK Light (Under 25): 25 NDEU, NIKK Light (Under 25): 95 First Impressions: 5 WIVK, WOKQ, WQBE, WXBQ, WYNY

YANKEE GREY 657/104 Another Nine Minutes (Monument) Total Stations: 68/Chart Move: 44-41 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 68 First Impressions: 10 KIKK, KKAT, KRTY, KVOO, WCAC, WDAF, WDRM, WNCY, WOGK, WQYK

JULIE REEVES What I Need (Virgin)	636/20
Total Stations: 73/Chart Move: 43-42 Heavy (35+): 1 KIKK	
Medium (25-34): 1 KMLE	
Light (Under 25): 71	
First Impressions: 2 KAJA, KTOM	

499 - 50 DETECTIONS

Total Detections/Gain

VINCE GILL 494/358 Let's Make Sure We Kiss Goodbye (MCA Nashville) Total Stations: 70/Chart Move: 62-44 Heavy (35+): 0

Medium (25-34): 0 Light (Under 25): 70 Light (Under 25): 70 First Impressions: 36 KBEQ, KCCY, KEEY, KFKF, KHAY, KIKF, KIKK, KJJY, KTTS, KVOO, KXKT, WBCT, WBEE, WCKT, WDRM, WEZL, WFLS, WFMS, WFRE, WGNE, WIL, WIRK, WIVK, WKIS, WKKX, WKXC, WMJC, WNKT, WOKO, WOIK, WOXK, WRNS, WSM, WSSL, WTOR, WWGR

GEORGE JONES 472/67 The Cold Hard Truth (Asylum) Total Stations: 49/Chart Move: 48-45 Heavy (35+): 1 KMDL Medium (25-34): 3 KGMY, WIVK, WWGR Light (Under 25): 45

TY HERNDON 466/105 No Mercy (Epic) Total Stations: 90/Chart Move: 49-46 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 90 First Impressions: 13 KBEQ, KDRK, KIKK, KKCS, KMDL, KRMD, WDAF, WDRM, WNKT, WOKO, WRBT, WSSL, WUSY

KENNY CHESNEY 416/167 What I Need To Do (BNA) Total Stations: 60/Chart Move: 51-47

Heavy (35+): 0 Medium (25-34): 1 KYCY Light (Under 25): 59 First Impressions: 17 KEEY, KFKF, KIKK, KKBO, KXKC, KYGO, WCAC, WCTO, WIVK, WKSJ, WNKT, WOGY, WOKQ, WRNS, WSIX, WXBM, WYNK

THE WILKINSONS 315/69 Jimmy's Got A Girlfriend (Giant) Total Stations: 46/Chart Move: 53-50 Heavy (35+): 1 KIKK Medium (25-34): 2 WQBE, WXBQ Light (Under 25): 43 First Impressions: 8 KBEQ, KFKF, KIKF, KNIX, KSOP, WCTK, WMSI, WOKO

FAITH HILL 295/75 The Way You Love Me (Warner Bros./WRN) Total Stations: 59/Chart Move: 54-52 Heavy (35+): 0 Medium (25-34): (25-34) 1 KMLE Light (Under 25): 58 First Impressions: 8 KCCY, KSOP, WEZL, WMZQ, WROO, WSIX, WUBE, WYNY

COLLIN RAYE 280/239 Couldn't Last A Moment (Epic) Total Stations: 68/Chart Move: Debut 53 Heavy (35+): 1 KKAT Medium (25-34): 0 Light (Under 25): 67 First Impressions: 9 KIKF, KIKK, KMPS, KYGO, WGH, WKCQ, WPOR, WRNS, WYGY

CHALEE TENNISON 272/66 Just Because She Lives There (Asylum) Total Stations: 40/Chart Move: 56-54 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 40 First Impressions: 7 KGMY, KHEY, KMDL, KUBL, WFLS, WIVK, WKSJ

JOHN MICHAEL MONTGOMERY 261/80 Nothing Catches Jesus By Surprise (Atlantic) Total Stations: 77/Chart Move: 57-55 Heavy (35+): 0 Medium (25-34) Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 77 First Impressions: 8 KSOP, WBEE, WFMS, WKDF, WMJC, WRKZ, WUSY, WVLK

ALECIA ELLIOTT 260/11 I'm Diggin' It (MCA Nashville) Total Stations: 19/Chart Move: 52-56 Heavy (35+): 1 KPLX Medium (25-34): 5 KBEQ, KIKF, KIKK, WQBE, WXBQ Light (Under 25): 14

FOR WEEK ENDING JANUARY 23, 2000

Upward-moving songs ranked in order of detections. Songs are removed if they lose more than 5% of their detections from previous week or if their detections decline for two consecutive weeks.

JERRY KILGORE 239/23 The Look (Virgin) Total Stations: 28/Chart Move: 55-57 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 28 rst Impressions: 3 KWNR, WFMS, WYNK

TRACE ADKINS 233/132 More (Capitol) Totai Stations: 59/Chart Move: 65-58 Heavy (35+): 0 Medlum (25-34): Medium (25-34): 0 Light (Under 25): 59 First Impressions: 3 KUZZ, WOGK, WQBE

CLAY DAVIDSON 206/63 Unconditional (Virgin) Total Stations: 40/Chart Move: 60-60 Heavy (35+): 0 Medium (25-34): 2 WQBE, WXBQ Light (Under 25): 38 First Impressions: 4 KIKK, KKBQ, KMLE, WCAC

SONYA ISAACS 179/40

I've Forgotten How You Feel (Lyric Street) Total Stations: 33/Chart Move: 61-61 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 33 First Impressions: 3 WBCT, WMSI, WNKT

CLAY WALKER 150/36 The Chain Of Love (Giant) Total Stations: 7/Chart Move: 63-62 Heavy (35+): 2 KIKK, KYCY Medium (25-34): 0 Medium (25-34): 0 Light (Under 25): 5 First Impressions: 1 KEEY

LORRIE MORGAN 130/86

To Get To You (BNA) Total Stations: 74/Chart Move: Re-Entry 63 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 74

SAWYER BROWN 120/48 800 Pound Jesus (Curb) Total Stations: 31/Chart Move: 69-65 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 31 First Impressions: 2 KIIM, KIKF

80/41 *** PAUL BRANDT** That Hurts (Reprise/WRN) Total Stations: 43/Chart Move: Debut 68 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 43 First Impressions: 1 KKBQ

SHEDAISY 74/8 I Will...But (Lyric Street) Total Stations: 5/Chart Move: 70-69 Heavy (35+): 0 Medium (25-34): 1 WXBQ Light (Under 25): 4

* SHANE MINOR 59/34 I Think You're Beautiful (Mercury) Total Stations: 24/Chart Move: Debut 70 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 24 First Impressions: 1 WFMS

WADE HAYES 56/51 Up North (Down South, Back East, Out West) (Monument) Total Stations: 31/Chart Move: Debut 73 Heavy (35+): 0 Medium (25-34) Medium (25-34): 0 Light (Under 25): 31 First Impressions: 2 KKBQ, KTST

* Initial impact: records appearing on this page for the first time

(FIRST STATION TO 150 PLAYS)

Monitor. AT-A-GLANCE

FOR WEEK ENDING JANUARY 23, 2000

A COLORADO

Billboard. Top Country Singles Sales ... Soundscan*

THE CHART, REPRINTED FROM BILLBOARD MAGAZINE, IS COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND INTER-NET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY SOUNDSCAN, INC.

THIS WEEK	LAST WEEK	WKS. ON CHART	BILLBOARD ISSUE DATE: JANUAL TITLE/IMPRINT & NUMBER/DISTRIBUTING LABEL	RY 29, 2000 Artist
			No. 1	
	1	16	BIG DEAL CURB 73086 8 weeks at No. 1	LEANN RIMES
2	2	6	A COUNTRY BOY CAN SURVIVE (Y2K VERSION) WARNER BROS. 16895/WRN CHAD BI	ROCK WITH HANK WILLIAMS JR. & GEORGE JONES
3	7	11	DECK THE HALLS LYRIC STREET 164036/HOLLYWOOD	SHEDAISY
4	4	17	I'M DIGGIN' IT MCA NASHVILLE 172121	ALECIA ELLIOTT
5	3	22	IT DON'T MATTER TO THE SUN/LOST IN YOU . CAPITOL 58788	GARTH BROOKS AS CHRIS GAINES
6	5	11	LITTLE BIRD ARISTA NASHVILLE 13184	SHERRIE AUSTIN
\mathbb{D}	6	17	STEAM EPIC 79269/SONY	TY HERNDON
8	9	9	CAN'T NOBODY LOVE YOU (LIKE I'DD) CURB 172141/MERCURY	WYNONNA
9	8	7	TWENTIETH CENTURY/NEW YEAR'S EVE 1999 RCA 65917/RLG	ALABAMA
10	12	43	PLEASE REMEMBER ME/FOR A LITTLE WHILE CURB 73080	TIM MCGRAW
11	11	13	THE QUITTIN' KIND EPIC 79268/SONY	JOE DIFFIE
12	10	137	HOW DO I LIVE A 3 CURB 73022	LEANN RIMES
13	15	11	DON'T MAKE ME BEG CURB 73087	STEVE HOLY
14	13	23	ALL THINGS CONSIDERED MONUMENT 79248/SONY	YANKEE GREY
15	14	38	ROCKY TOP '96 DECCA 155274/MCA NASHVILLE	THE OSBORNE BROTHERS
16	16	30	LONELY AND GONE COLUMBIA 79210/SONY	MONTGOMERY GENTRY
17	22	3	THE FUN OF YOUR LOVE BNA 65931/RLG	JENNIFER DAY
18	19	34	LIGHTNING DOES THE WORK WARNER BROS. 16984/WRN	CHAD BROCK
19	17	22	ARE YOUR EYES STILL BLUE CURB 73085	SHANE MCANALLY
20)	RE-EN	TRY	CATTLE CALL CURB 73088	EDDY ARNOLD WITH LEANN RIMES

○ Records with the greatest sales gains this week. ● Recording Industry Assn. of America certification for sales of 500,000 units. ▲ RIAA certification for sales of 1 million units, with multimillion titles indicated by a numeral following the symbol. © 2000, Billboard/BPI Communications and SoundScan, Inc.

Billboard. TOP COUNTRY ALBUNS

THE CHART, REPRINTED FROM BILLBOARD MAGAZINE, IS COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND INTERNET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY SOUNDSCAN, INC

THIS WEEK	LAST WEEK	2 WKS AGO	WKS. ON CHART	BILLBOARD ISSUE DATE: JANUARY 29, 2000 ARTIST IMPRINT & CATALOG NUMBER/DISTRIBUTING LABEL (SUGGESTED LIST PRICE)					
1	1	1	20	No. 1 DIXIE CHICKS A ³ MONUMENT 69678/SONY (11.98 EQ/17.98)	11 weeks at No. 1 FLY	1			
2	2	2	115	SHANIA TWAIN 416 MERCURY 536003 (10.98/17.98)	COME ON OVER	1			
3	NE	WÞ	1	MARK WILLS MERCURY 546296 (11.98/17.98)	PERMANENTLY	3			
4	3	3	10	FAITH HILL & WARNER BROS. 47373/WRN (11.98/17.98)	BREATHE	1			
5	4	4	37	TIM MCGRAW 4 CURB 77942 (10.98/17.98)	A PLACE IN THE SUN	1			
6	7	9	33	GREATEST GAINER	LONELY GRILL	3			
7	6	6	103	DIXIE CHICKS A 8 MONUMENT 68195/SONY (10.98 EQ/17.98)	WIDE OPEN SPACES	1			
8	5	5	12	LEANN RIMES & CURB 77947 (10.98/17,98)	LEANN RIMES	1			
9	8	8	12	ALAN JACKSON A ARISTA NASHVILLE 18892 (10.98/17.98)	UNDER THE INFLUENCE	2			
10	9	13	46	KENNY CHESNEY A BNA 67655/RLG (10.98/16.98)	EVERYWHERE WE GO	5			

certification for sales of 500,000 album units. ▲ RIAA certification for sales of 500,000 album units. ▲ RIAA certification for sales of 10 million units (Platinum). ▲ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album" smulti-platinum level. Greatest Gainer shows chart's largest unit increase. Pacesetter Indicates biggest percentage growth. © 2000 BNIboard/BPI Communications and SoundScan, Inc.



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programming requirements.

COUNTRY AUDIENCE

×	E X	WKS. ON CHART	Compiled from a national sample of data supplied by Broadcast Data Systems to Country Alrplay Monitor. 153 country stations are electronically monitored 24 hours a day, 7 days a week. © 2000 Billboard/BPI Communications.			IENCE lions)
THIS	LAST	WKS	TITLE/IMPRINT/PROMOTION LABEL	ARTIST	TW	LW
			* * * No. 1 * *	r *		
	2	13	COWBOY TAKE WE AWAY MONUMENT 1 week at	No. 1 DIXIE CHICKS	43.405	42.42
2	1	17	BREATHE WARNER BROS/WRN	FAITH HILL	43.146	44.29
3	3	14	MY BEST FRIEND CURB	TIM MCGRAW	41.673	41.80
4	4	19	WHAT DO YOU SAY MCA NASHVILLE	REBA	40.331	40.88
5	5	14	SMILE BNA	LONESTAR	36.453	34.81
6	9	12	BACK AT ONE MERCURY	MARK WILLS	34.609	32.44
7	6	22	BIG DEAL CURB	LEANN RIMES	34.262	34.58
8	8	21	HE DIDN'T HAVE TO BE ARISTA NASHVILLE	BRAD PAISLEY	32.248	33.91
9	7	17	POP A TOP ARISTA NASHVILLE	ALAN JACKSON	31.526	34.23
10	10	23	WHEN I SAID I DO RCA	CLINT BLACK	26.154	29.96
(11)	15	4	THE BEST DAY MCA NASHVILLE	GEORGE STRAIT	25.736	22.39
12	16	11	HOW DO YOU LIKE ME NOW ?! DREAMWORKS	TOBY KEITH	23.876	-
13	13	28	SOMETHING LIKE THAT CURB	TIM MCGRAW	23.123	
(14)	19	11	LESSONS LEARMED ATLANTIC	TRACY LAWRENCE	23.080	-
15	14	20	SMOKE RINGS IN THE DARK MCA NASHVILLE	GARY ALLAN	22.537	22.57
16	11	27	I LOVE YOU RCA	MARTINA MCBRIDE	22.066	23.37
(17)	17	18	PUT YOUR HAND IN MINE RCA	TRACY BYRD		21.52
(18)	20	13	BECAUSE YOU LOVE ME CURB	JO DEE MESSINA	21.802	20.46
(19)	21	14	THIS WOMAN NEEDS LYRIC STREET	SHEDAISY	21.403	-
(20)	23	9	LOVE'S THE ONLY HOUSE RCA	MARTINA MCBRIDE	21.394	
21	18	25	ALL THINGS CONSIDERED MONUMENT	YANKEE GREY	19.166	-
(22)	25	16	IT'S A LOVE THING CAPITOL	KEITH URBAN	19.027	18.21
23	12	22	LIVE, LAUGH, LOVE GIANT	CLAY WALKER	18.445	
24	22	16	THE QUITTIN' KIND EPIC	JOE DIFFIE	17.160	
25	24	12	BEER THIRTY ARISTA NASHVILLE	BROOKS & DUNN	16.944	19.07
26)	26	12	SMALL STUFF RCA	ALABAMA	14.000	
27)	27	11	IT WAS MCA NASHVILLE	CHELY WRIGHT	12.960	
28)	30	3	DO WHAT YOU GOTTA DO CAPITOL	GARTH BROOKS	12.749	10.22
29)	28	9	CARLENE ARISTA NASHVILLE	PHIL VASSAR	12.561	
30)	29	7	DADDY WON'T SELL THE FARM COLUMBIA	MONTGOMERY GENTRY	11.249	
31)	31	10	DON'T MAKE ME BEG CURB	STEVE HOLY	9.482	8.791
32)	NEV	VÞ		BLACK WITH STEVE WARINER	8.267	4.488
33)	34	6	CAN'T NOBODY LOVE YOU (LIKE I DO) CURB/MERCURY	WYNONNA	8.082	7.132
34)	33	5		ALISON KRAUSS & BILLY DEAN	8.022	7.343
35)	38	3	UNBREAKABLE HEART DREAMWORKS	JESSICA ANDREWS	6.527	4.983
36)	35	2	SHE'S MORE RCA	ANDY GRIGGS	6.523	5.825
37)	37	2	ROCK THIS COUNTRY! MERCURY	SHANIA TWAIN	6.442	5.026
38)	40	2	REAL LIVE WOMAN MCA NASHVILLE	TRISHA YEARWOOD	5.889	4.492
39)	36	4	ME AND MAXINE MERCURY	SAMMY KERSHAW	5.878	5.682
40)	NEV		ANOTHER NINE MINUTES MONUMENT	YANKEE GREY	3.990	3.194

Songs ranked by audience, computed by cross-referencing exact times of alrplay with Arbitron Ilstener data. Records showing an increase in audience over the previous week, regardless of chart movement. If two records are tied in total audience, the record being played on more stations is placed first Records become recurrents and are removed from this chart in conjunction with the Country Airplay chart.



AIRPLAY FOR COUNTRY AIRPLAY FOR COUNTRY AIRPLAY Monitor. 153 country stations are electronically for a national sample of airplay supplied by Broadcast Data Systems' Radio Track service to Country Airplay Monitor. 153 country stations are electronically

FOR WEEK ENDING JANUARY 23, 2000

NO WKS. ON CHART DETECTIONS DETECTIONS WKS. 0 CHART NEEK VEEK NEEK AST TITLE/IMPRINT/PROMOTION LABEL ARTIST TW LW TITLE/IMPRINT/PROMOTION LABEL ARTIST TW LW * * * NO. 1 * * * ★ MOST NEW STATIONS ★ CLINT BLACK WITH STEVE WARINER BEEN THERE RCA COWBOY TAKE ME AWAY MONUMENT 1 week at No. 1 DIXIE CHICKS FAITH HILL (39) REAL LIVE WOMAN MCA NASHVILLE TRISHA YEARWOOD BREATHE WARNER BROS JWRN (40) THE FUN OF YOUR LOVE BNA IENNIEER DAY TIM MCGRAW MY BEST FRIEND CURB (41) ANOTHER NINE MINUTES MONUMENT YANKEE GREY REBA WHAT DO YOU SAY MCA NASHVILLE 42) SMILE BNA LONESTAR WHAT I NEED VIRGIN JULIE REEVES BIG DEAL CURB LEANN RIMES GOD GAVE ME YOU ASYLUM **BRYAN WHITE** BACK AT ONE MERCURY MARK WILLS 44) LET'S MAKE SURE WE KISS GOODBYE MCA NASHVILLE VINCE GILL ALAN JACKSON POP A TOP ARISTA NASHVILLE THE COLD HARD TRUTH ASYLUM **GEORGE JONES** HE DIDN'T HAVE TO BE ARISTA NASHVILLE BRAD PAISLEY (46) TY HERNDON NO MERCY EPIC GEORGE STRAIT THE BEST DAY MCA NASHVILLE (47) WHAT I NEED TO DO BNA **KENNY CHESNEY** HOW DO YOU LIKE ME NOW ?! DREAMWORKS TOBY KEITH TAKE A LETTER MARIA ATLANTIC DOUG STONE LESSONS LEARNED ATLANTIC TRACY LAWRENCE I WILL BE ASYLUM LILA MCCANN ★ ★ AIRPOWER ★ ★ Λ JIMMY'S GOT A GIRLFRIEND GIAI THE WILKINSONS LOVE'S THE ONLY HOUSE RCA MARTINA MCBRIDE A COUNTRY BOY CAN SURVIVE (Y2K VERSION) WARNER BROS AWRN CHAD BROCK WITH HANK WILLIAMS JR. & GEORGE JONES ★ ★ AIRPOWER ★ ★ THE WAY YOU LOVE ME WARNER BROS. WRN FAITH HILL THIS WOMAN NEEDS LYRIC STRE SHEDAIS ★ ★ HOT SHOT DEBUT ★ ★ PUT YOUR HAND IN MINE RCA TRACY BYRD NEW COULDN'T LAST A MOMENT EPI COLLIN RAYE SMOKE RINGS IN THE DARK MCA NASHVILLE GARY ALLAN JUST BECAUSE SHE LIVES THERE ASYLUM CHALEE TENNISON JO DEE MESSINA BECAUSE YOU LOVE ME CURB NOTHING CATCHES JESUS BY SURPRISE ATLANTIC JOHN MICHAEL MONTGOMERY WHEN I SAID I DO RCA CLINT BLACK I'M DIGGIN' IT MCA NASHVILLE ALECIA ELLIOTT IT'S A LOVE THING CAPITOL **KEITH URBAN** THE LOOK VIRGIN JERRY KILGORE SOMETHING LIKE THAT CURB TIM MCGRAW (58) MORE CAPITOL TRACE ADKINS MARTINA MCBRIDE I LOVE YOU RCA IT'S A BEAUTIFUL THING REPRISE/WRN PAUL BRANDT BROOKS & DUNN BEER THIRTY ARISTA NASHVILLE CLAY DAVIDSON UNCONDITIONAL VIRGIN THE QUITTIN' KIND EPIC JOE DIFFIE SONYA ISAACS I'VE FORGOTTEN HOW YOU FEEL LYRIC STREET LIVE, LAUGH, LOVE GIANT CLAY WALKER THE CHAIN OF LOVE GIANT CLAY WALKER ALL THINGS CONSIDERED MONUMENT YANKEE GREY **RE-ENTRY** LORRIE MORGAN TO GET TO YOU BNA CHELY WRIGHT IT WAS MCA NASHVILLE AGAINST THE WIND ELEKTRA/EEG **BROOKS & DUNN** SMALL STUFF RCA ALABAMA 800 POUND JESUS CURB SAWYER BROWN CARLENE ARISTA NASHVILLE PHIL VASSAR LET'S MAKE LOVE WARNER BROS./WRN FAITH HILL WITH TIM MCGRAW DADDY WON'T SELL THE FARM COLUMBIA MONTGOMERY GENTRY CRACKER JACK DIAMOND TRI CHORD MARTY RAYBON ★ GREATEST GAINER ★ NEW THAT HURTS REPRISE/WRN PAUL BRANDT DO WHAT YOU GOTTA DO CAPITOL GARTH BROOKS I WILL ... BUT LYRIC STREET SHEDAISY DON'T MAKE ME BEG CURB STEVE HOLY NEW I THINK YOU'RE BEAUTIFUL MERCURY SHANE MINOR CAN'T NOBODY LOVE YOU (LIKE I DO) CURB/MERCURY WYNONNA MY HOMETOWN LUCKY DOG/COLUMBIA CHARLIE ROBISON BUY ME A ROSE DREAMCATCHER KENNY ROGERS WITH ALISON KRAUSS & BILLY DEAN 34) 71 18 DIXIE CHICKS UNBREAKABLE HEART DREAMWORKS JESSICA ANDREWS GOODBYE EARL MONUMENT **NEW** UP NORTH (DOWN SOUTH, BACK EAST, OUT WEST) MONUMENT WADE HAYES SHANIA TWAIN ROCK THIS COUNTRY! MERCURY HERE COMES MY BABY MERCURY THE MAVERICKS SHE'S MORE RCA ANDY GRIGGS (37) ME AND MAXINE MERCURY SAMMY KERSHAW WHERE CAN I SURRENDER DREAMWORKS RANDY TRAVIS

Songs are ranked by number of detections. Records showing an increase in detections over the previous week, regardless of chart movement. Airpower awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both detections and audi ence. Greatest Gainer awarded to the record with the largest increase in detections. Most New Stations awarded to the record registering six or more detections at the most stations for the first time this week. If two records are tied in number of detections, the record being played on more stations is placed first. Records below the top 25 are removed from the chart after 20 weeks.



FEBRUARY 187H

Airplay Monitor's semi-annual salute to the radio programmers who break the hits.



FAITH HILL Breathe (WARNER BROS./WRN)

* * AIRPOWER * *

JO DEE MESSINA • Because You Love Me (CURB) TRACY LAWRENCE • Lessons Learned (ATLANTIC) TOBY KEITH • How Do You Like Me Now?! (DREAMWORKS) GEORGE STRAIT • The Best Day (MCA NASHVILLE)

* MOST NEW STATIONS *

TRISHA YEARWOOD • Real Live Woman (MCA NASHVILLE)

ON YOUR DESK

TRACE ADKINS • More (CAPITOL) PAUL BRANDT • That Hurts (REPRISE/WRN) JIM BRICKMAN FEATURING MICHELLE WRIGHT • Your Love (WINDHAM HILL) SONYA ISAACS • I've Forgotten How You Feel (LYRIC STREET) SHANE MINOR • I Think You're Beautiful (MERCURY) YANKEE GREY • Another Nine Minutes (MONUMENT)

Loss Of Second Country Outlets Chalked Up To Not Enough Profit

by Phyllis Stark

It's an unsettling trend. Second country FMs in big markets are flipping out of the format. Already this year country radio has lost KYCW Seattle and KFMS Las Vegas. Late last year, WWWW (W4) Detroit and WGRX Baltimore abandoned country, following on the heels of others, like KRAK Sacramento, Calif., and KSAN San Francisco, that have changed format in the past few years.

Some of the defections are particularly unsettling because they involve not only newer country stations—outlets that had sprung up in the early '90s and been more dependent on a less-loyal audience—but heritage outlets, too, such as KFMS and W4.

In Seattle, Las Vegas, and Sacramento, the rival country stations were co-owned, and their parent companies decided to keep one and change the other. But the trend is not limited to those situations. In Detroit and San Francisco, heated country battles had come down to which station would blink first. In Baltimore, WGRX was simply never able to gain a foothold against entrenched rival WPOC.

Programmers involved in the decisions to change these stations say that the ratings and revenue were no longer there to support two country stations and that the flanker position the second station once occupied was no longer economically feasible. But in the ratings and revenue equation, they say, it was revenue that ultimately sealed their stations' fate.

That's not to suggest second country stations were not making money. Surprisingly, most say they were, but in this bottom-line-oriented age, where owners must answer to shareholders, they simply weren't making *enough* money.

"From a fiduciary position, we can no longer afford to operate one station to complement or protect another," says John Marks, who oversaw KFMS and continues to run KWNR Las Vegas. "If nothing else, I think companies that are operating radio stations today are going to have to look at stations and say, 'Are we getting the most out of this signal we can?' If they can find an uncontested format or a contested one where they can make more money," they have to adopt it. Tim Roberts, OM of Cumulus' Tole-

Tim Roberts, OM of Cumulus' Toledo, Ohio, cluster, says, "With the shrinking share of the country audiences we've seen, there is really no need for a flanker, because why would [a new competitor] want to come in and be 10th in the market, unless it's a market with a huge country share? It really depends on the region."

Roberts would know, having been through this twice. He programmed both KSAN and W4 until their format changes. In San Francisco, Chancellor divested its least lucrative FMs and sold KSAN to Susquehanna, which changed the format to classic rock to complement its heritage triple-A KFOG.

He then transferred to Detroit, where W4 and WYCD (Young Country) were locked in a tight ratings race. Regardless of ratings, Roberts says, "WYCD clearly had the better sales staff," as it billed \$16 million in 1999 vs. W4's \$12 million, according to Roberts, thus prompting W4's demise.

What's scariest is that Roberts believes that in both cases, the format flip "had nothing to do with our performance. Both of my GMs thought we were doing an outstanding job, and it was just a company decision related to the billing."

'PRETTY MUCH MAXED OUT'

Prior to KRAK's flip to classic hits KXOA about a year ago, PD Mark Evans, who also oversees country sister KNCI, says, "we did some research looking to see how we could maximize the share of the second country station without hurting the first one." Evans Continued on page 6

Wade Hayes

UP North (DOWN South, BACK East, OUT West)

Debut single on Monument/DKC Records. Produced by Ronnie Dunn & Terry McBride Airplay February 14

See you at Sony Nite Live during CRS! Thursday, March 2 at 7:00pm in the Renaissance Hotel Grand Ballroom



Dear Friends at Country Radio,

On one particular day while listening to somes for the new album I had already gone through some 50 tapes when I came across "Where Can I Suprender". At first listen, I thought, "This is good." I rewound the tape and played it again and thought, "This is great!" Then I called my wife in and said, "Listen to this — is this as good as I think it is, or have I been sitting here too long?" Well, she loved it and so did everyone else who heard it.

I hope this song touches you and your listeners the same way it has touched us.

Thanks — Randy

AIRPLAY 1/31

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Digital Radio Set To Become A Reality

by Frank Saxe

After being talked about for nearly a decade, it appears digital radio will become reality before the end of the year. The conversion will bring not only better sound quality but also the capability to stream data for programming, promotions, and advertising. The developers of digital radio have until

Jan. 24 to submit their technical proposals to the FCC, which will adopt a standard by next fall. The FCC is looking at two proposals. IBOC (in-band on-channel) would allow stations to broadcast both analog and digital signals on their assigned frequencies during the conversion period. This is the plan favored by USA Digital Radio and Digital Radio Express. The second proposal would give stations new spectrum space, perhaps using TV spectrum space at channel 6, since all those stations have to be off that signal after 2006 as part of TV's conversion to digital.

One thing that should speed the process is the fact that competitors USADR and DRE formed a "strategic alliance" in early December, which essentially favors USADR's plan, thereby eliminating a "VHS vs. Beta" issue. USADR is owned by 12 top broadcasters, including Clear Channel, CBS, AMFM, ABC, Citadel, Cox, Cumulus, Emmis, Entercom, Hispanic Broadcasting, and Radio One. There is still another developer, Lucent Technologie

While the FCC may piece together a hybrid from both companies' proposals, USADR president/CEO Robert Struble believes it will select one or the other, noting little commonality between the two systems. "We believe there's go-ing to be one standard," he says.

USADR engineers have been doing field testing of digital on a number of stations, including country WPOC Baltimore. Earlier this month, USADR demonstrated its system on country KWNR Las Vegas during the Consumer Elec tronics Show. "It is important to choose multiple test markets that provide representative environments faced by radio stations around the country," says Glynn Walden, VP of broadcast engineering for USADR. Lucent has also been busy testing its system, primarily on top 40 WPST Trenton, N.J.

Once the FCC has adopted a standard, Struble says, the rollout will occur fairly rapidly. He expects that 50 stations will be broadcasting in digital by the end of 2000, with receivers going on sale to consumers by the end of 2001

The digital conversion will allow stations to also send along a data stream, which could be used for programming announcements, contesting, promotions, and advertising sales. Yet as the amount of streamed data increases, the quality of the sound goes down, explains Ben Benjamin, senior VP of product development for Lucent. "Programmers will need to think about how data needs are going to be competing with audio needs."

The developers say the next generation of receivers will have an interactive element-for instance, allowing a radio to store a morning show until the listener gets up or download a song via MP3. "It's part of the convergence with the Internet," says Benjamin.

"Digital radio will be a rebirth for the AM band," says Struble, explaining that once AM stations are converted to digital, they will have the sound quality that FM stations now have. In fact, USADR has met with at least one entrepreneur who hopes to convert AM stations in Philadelphia and Detroit to classical music once digital radio has launched.

The ultimate test for digital radio will come when consumers are asked to throw their existing radios into the trash heap and replace them with new, digital receivers. TV's switch has gone a lot more slowly than expected, in part because when digital TVs first went on sale, they cost as much as \$8,000. Struble does not believe that portends trouble for radio's conversion. "Do I wish more people have gone out and bought them? Sure. But I don't think there's a whole lot of implication for radio, because radios are

just a lot cheaper to begin with." Benjamin agrees. "When you get outside a certain price point, you just don't find a ready acceptance because of the pricing." He says that as long as digital radios cost less than \$200, consumers will accept the technology. So far, receiver manufacturers like Kenwood, Jensen, and Pioneer are waiting for the FCC to announce its standard before they start making radios. Once they do begin rolling out, the auto after-market and high-end in-home stereos will be the first to offer digital. With an estimated 550 million radios in use in the U.S., experts estimate it will take a minimum of 10 years to replace all radios with digital.

COUNTRY CONFIDENTIAL BY WADE 615-321-4291 · wjessen@airplaymonitor.co

Signs Of A Post-Holiday Chart Thaw

With the biggest chart gain, George Strait's "The Best Day" (MCA Nashville) helps melt the post-holiday ice on our Country Airplay chart, up 1,019 detections with a 29-18 leap. Somewhat similar in theme to his five-week chart-topper "Love Without End, Amen" 10 years ago, The Best Day" is playing on 151 stations and attains Airpower status in its fifth week. With more than 22 million estimated impressions, "The Best Day" jumps 27-15 on the audience chart

Although Faith Hill's "Breathe" again dominates the audience and detection charts and no new titles break into the top 10 on either list, this week's Country Airplay chart is marked with more upward moves than any previous postholiday chart. As Kenny Chesney's "She Thinks My Tractor's Sexy" (BNA) moves to recurrent, his "What I Need To Do" takes the chart's biggest jump, up 70-51. Hill's "The Way You Love Me" (Warner Bros.) bullets 66-54.

COLD, HARD FACTS: As Billboard's retail charts reflect the typical post-Christmas sales slump, the recently announced Grammy nominees helped throw a bit of sunshine on the Top Country Albums chart. This issue, Asleep At The Wheel's "Ride With Bob" (DreamWorks) is up 18% over the previous week, the only title on the 75-position chart to show any gain at all.

The average decline in country album sales is approximately 30%, so the remainder of the chart highlights concern titles that show only a minimal decline. Several of those can be traced to Grammy nods, including Lonestar's plat-

ON THE ROW **John Fagot Joins Mercury Nashville**

Veteran record promoter John Fagot joins Mercury Nashville as director of alternative marketing and promotion. He previously was senior VP of promotion for Hollywood Records, Capitol Records, and Columbia Records.

Nashville-based country fan magazine Music City News closed its doors Jan. 14 after 37 years of publishing. The monthly Gannett publication, founded by country artist Faron Young, had for the past 10 years co-produced the fan-based TNN-Music City News Awards Show, but TNN announced last October that it would henceforth partner its awards show with Country Weekly magazine. Music City News had a staff of nine. In related news, TNN and Country Weekly

magazine have announced that their joint awards show, dubbed Country Weekly Magazine Presents the TNN Music Awards, will be telecast live at 8-11 p.m. ET June 15 from the Gaylord Entertainment Center in Nashville. For the first time, the awards will become an official part of the schedule for Fan Fair.

Reba McEntire will host the Country Music Assn.-sponsored luncheon during the Country Radio Seminar March 4 in Nashville. Martina McBride will sing the national anthem at the seminar's opening March 2. Later that day, Sons Of The Desert and Alecia Elliott will perform at the MCA Nashville-sponsored luncheon. On March 3, Capitol artist Trace Adkins and Atlantic's Tim Rushlow will perform at the ASCAPsponsored luncheon. The "WCRS Live!" guitar pull March 4 will feature **Bob DiPiero**, **Chely Wright**, **Victoria Shaw**, and a surprise artist.

CountryCool.com and the International Fan Club Organization (IFCO) have formed a strategic alliance in which the IFCO.org Web site will be embedded in the CountryCool.com site, while inum-plus "Lonely Grill," which benefits from two nominations for "Amazed" and some no-table AC and top 40 airplay. "Lonely Grill" bullets at No. 7 on the album chart with a 10% sales

dip. With three nominations, George Jones' "Cold Hard Truth" (Asylum) jumps 25-22 and finishes with a 13% decline. Look for an announcement soon about a gold sales award from the Recording Industry Assn. of America for shipments of 500,000 units of "Cold Hard Truth." Meanwhile, Jones' "16 Biggest Hits" reenters the chart at No. 70.

Vince Gill's "The Key" (MCA Nashville) re-enters at No. 73 on the heels of a nomination for "Don't Come Cryin' To Me" in the best male country vocal performance category.

The 42nd annual Grammy Awards will air live Feb. 23 from Los Angeles on CBS.

TIME-HONORED: During its regular Saturday-night WSM Nashville broadcast Jan. 15, the Grand Ole Opry welcomed bluegrass legend Ralph Stanley as its newest cast member. The 72-year-old Stanley once employed country artists Ricky Skaggs and Keith Whitley in his troupe, the Clinch Mountain Boys.

TOWERS OF POWER: This issue marks the final cutoff date for Airplay Monitor's inaugural honors for stations appearing throughout the past year on our Airplay Leaderboard. We'll be saluting the top stations on the Airplay Leaderboard-the ones that spun the biggest hits first-in an upcoming issue.

retaining its own address. The IFCO site has links to more than 300 artist fan clubs and averages more than 3 million page views a month. Immediate plans for the CountryCool/IFCO alliance include sponsoring auctions to benefit charities and expanded country artist merchandising.

Broken Bow Records has signed a distribution agreement with Houston-based Southwest Wholesale.

Chalee Cares For Care-A-Van



WQMX Akron, Ohio's holiday charity promotion, Christmas Care-A-Van, involved broadcasting from a truck from Thanksgiving until Christmas Eve in an effort to fill the truck with toys, nonperishable food, and cash donations for the Summit County Children's Services. The station filled the truck twice and collected more than \$6,000 in cash. Chipping in with a contribution of her own is Asylum artist Chalee Tennison. Arista Nashville's Black-Hawk also helped out with the promotion.

WHOK Columbus, Ohio, PD Don Cristi exits following the elimination of his position. He's looking for a new opportunity and can be

Cristi Exits WHOK; Palmer To Cat Country

reached at 614-846-0816 or by E-mail at dcristi @mindspring.com. Charley Lake, PD of Infinity's WLVQ and WAZU Columbus, is promoted to OM for the local cluster, including WHOK.



Former WHLZ (Wheelz 92.5) Florence, S.C., PD Ed "Boomer" Palmer joins WCTD/WCTP (Cat Country 96) Wilkes-Barre, Pa., as PD, replacing Mike Edwards, now PD at top 40 WSSX Charleston, S.C.

WGTR (Gator 107.9) Myrtle Beach, S.C., interim PD/afternoon driver Joey Dee is officially named PD. Also, P/T jock Lindsay Love is promoted to middays, replacing Michael Parnell, who shifts to p.m. drive on classic hits WWSK (the Fox).

Country WSTQ Streator, Ill., flips to top 40 (Q97.7) under PD Jim Sauers.

Arbitron is advising stations not to install its new Arbitrends version 1.1 software, after it was discovered a version sent to stations has a tendency to delete prior report specs after installation. At press time, Arbitron computer programmers were working on a new version, and the company is advising stations to continue using the old software.

PEOPLE: A VISIONARY HIRE

Mr. Tony Magoo joins WSIX Nashville for the 1-3 p.m. shift from afternoons at album rock WROQ Greenville, S.C. Hoss Burns had been hosting 10 a.m.-3 p.m. since C.C. Mc-Cartney exited last year. Burns will now do 10 a.m.-1 p.m.

Top 40 KYRX Cape Girardeau, Mo., PD/afternoon driver Marshall Stewart joins WOGY Memphis for nights. He replaces Paul Hankins, who moved to afternoons.

KORA Bryan, Texas, morning co-host Jimmy James is named MD

Former country KORD Tri-Cities, Wash., PD Tim Cotter joins classic hits KWHK (the Hawk) and modern rock KAEP Spokane, Wash., for promotions

WDSD Dover, Del., promotion assistant/ swing jock Ray McCooskey is upped to promotion director, replacing Abby Sipress, now at R&B oldies WBUF Buffalo, N.Y.

Congratulations to WMIL Milwaukee OM Kerry Wolfe and his wife, Jessica, who will adopt baby girl En Dan Gong from China in April. The baby was born July 4, 1999. She will be renamed Macey Grace Wolfe.

Former WDSY (Y108) Pittsburgh morning man John Garabo is still available for that next opportunity. Reach him at 724-933-7170.

ACCESS: NASHVILLE **Just Five New Faces** To Show At CRS 2000

This year's Country Radio Seminar New Faces show will feature just five acts rather than the usual 10. Performers at the March 4 show will be Andy Griggs, Montgomery Gentry, Brad Paisley, Shedaisy, and Keith Urban. Each will have 20 minutes of stage time rather than the usual two-song limit. The 20 minutes can include up to three minutes of video/electronic press kit footage. Music publishing executive Charlie Monk returns to host.

LeAnn Rimes has a new manager: Tom Ross, former head of Creative Artist Agency's music division. Rimes previously was managed by her father, Wilbur Rimes. In other Rimes news, the singer tells Billboard that she is set to star in "Emily's Song," a film in development for Warner Bros. She plans to start shooting the movie, which is not a musical but includes music, this spring. Meanwhile, Rimes' "1 Believe In You" will be the theme song of the four-hour TV miniseries "Jesus," airing April 30 and May 3 on CBS. The song, which hits top 40, AC, country, and gospel radio formats in late February or early March, will be played over the end credits of the miniseries about the life of Christ and will appear on the Sparrow/Capitol soundtrack, which also features Hootie & the Blowfish, 98°, Edwin McCain, Sarah Brightman, dc Talk, Steven Curtis Chapman, and Michael English.

Travis Tritt, who previously signed with Sony Music Nashville, has been assigned to the com-pany's Columbia label. His first album for the label is due later this year.

Kenny Rogers will star in an episode of CBS TV's "Touched By An Angel" that is based on the story line of his current single, "Buy Me A Rose." Rogers plays a piano player in the episode, which airs Feb. 6.

Mark Wills and R&B artist Brian McKnight will duet with the McKnight-penned tune "Back At One," a hit for both artists, on the Feb. 4 Miss USA Pageant. The show airs on CBS from Branson, Mo. The artists will perform during the evening-gown competition.

Tracy Lawrence will be a guest on "Starline," MJI Broadcasting's 90-minute interview show, Jan. 31. He will perform acoustic versions of several songs from his new album, "Lessons Learned.

A digital download of a dance mix of Alecia Elliott's "I'm Diggin' It" is available on Liquid Audio through Feb. 14. Links to the track are featured on MCA Nashville's Web site (mcanashville.com), on twangthis.com, and on liquidaudio.com, as well as the more than 300 sites within the Liquid Music Network. Elliott will appear Jan. 25 on "The Tonight Show With Jay Leno

"Counting Sheep," a children's album from Collin Raye, arrives in stores on the Sony Wonder label Jan. 25. It includes Raye's duet with Melissa Manchester, "A Mother And Father's Prayer.

The North American Country Music Assn. Hall of Fame will induct new members Little Jimmy Dickens, Freddy Fender, Janie Fricke, Jimmy C. Newman, Boots Randolph, Jeannie Seely, and Margo Smith March 12 in Sevierville, Tenn

Nashville Night Owls

The members of Lyric Street act Shedaisy were recent guests on Jones Radio Networks' syndicated evening show "Nashville Nights." Pictured, from left, are Lyric Street's Renee Leymon, Shedaisy's Kelsi Osborn, WSIX Nashville PD Dave Kelly, Shedaisy's Kassidy Osborn, "Nashville Nights" host Dallas Turner, and Shedaisy's Kristyn Osborn.

Reflects Format's Growing Influence Airplay Monitor Debuts Hot Latin Fax

HOT LATIN FAX

As Spanish radio's national influence continues to grow, Airplay Monitor has unveiled a weekly fax-delivered publication aimed at the Latin radio and record industries.

Airplay Monitor's Hot Latin Fax will contain exclusive BDS-monitored airplay and chart in-

formation for more than 100 Latin radio stations and three radio formats:

Latin pop, re-gional Mexican, and tropical/salsa. Like the four Airplay Monitor publications, the Hot Latin Fax will feature charts, including total nationwide audience and spin totals, Power Playlist reports for the biggest stations in the format, and an editorial column written by chart manager Ricar-do Companioni covering chart developments for each of the three formats.

"Through consultation with both Latin radio stations and record labels, we perceived a clear need in the marketplace for more detailed and credible information covering Latin-music airplay in the U.S.," says Airplay Monitor

publisher Jon Guynn. "We are confident that the Hot Latin Fax will allow radio

programmers to make better and more informed playlist decisions, and we are pleased to be able to provide the Latin radio community the same research tools that other radio formats already enjoy."

For more information on Airplay Monitor's Hot Latin Fax, call Guynn at 323-525-2306.



Winter Promos Busy As Spring Book Looms

The spring-book promotion was top-of-mind for the Promoganda panel this week, with Valentine's Day, the Super Bowl, and other winter-related activities not far behind.

Modern rock KXTE (Extreme Radio) Las Vegas is taking a busload of listeners to a ski resort in Utah and comping lift tickets, snow-board rentals, and Sam Adams beer—"for the ride home, of course," says Carly Johnston. "It's the cure for X-treme Board 'Em . . . as in 'snowboard 'em.' " Uh huh. This column will surely go downhill from there.

AC KWRM (Warm 106.9) Seattle's annual winter book promo, Warm Weather Getaways, is taking its cue for destinations this year from the Beach Boys' song "Kokomo." Winners are choosing destinations such as Antigua, Aruba, the Bahamas, Bermuda, Jamaica, and Key Largo and Key West, Fla. We didn't ask PD Tony Coles if they'll have fun, fun, fun, until he gets to take their T-Birds away

More Super Bowl doings: Top 40 WNKS (Kiss 95.1) Charlotte, N.C., will do its Misfits Road to the Super Bowl again. "We put eight misfits in a limo, and they are allowed to take one bag but no cash or credit cards," says Diana Ades. "They have to make it to the game by working on the road to pay for food, lodging, and gas.

Rock KEGL (the Eagle) Dallas is treating its winning listener to a Super Bowl With a Centerfold. On top of a ticket and trip to the game, the winner "also gets to hang out with Playboy's Miss December, Brooke Richards," says Loren Condron, who only reads the magazine for the staples

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TO	PIC	AL BAROMETE
TW	LW	TOPIC
1	4	Spring-break promos Valentine's Day
2	1	Valentine's Day
3	2	Super Bowl
4	3	Internet/Web sites
5	_	NFL playoffs
6	7	Warm-weather trips
-		C

Grammy Awards 81 Winter sports

- 81 American Music Awards 81
- 10 Auto/boat/outdoor shows

HOTTEST NEW MOVIES: "The Green Mile," "The Talented Mr. Ripley," "Girl, Interrupted," "Stuart Little," "Magnolia," "Any Given Sunday"

HOTTEST NEW TV:

"Who Wants To Be A Millionaire?," "Freaks And Geeks," "Now & Then," "WWF Smackdown"

PROMO TOPIC OF THE WEEK: PRE-SPRING SCHEDULING

Although most Promogandists are spending more time on their big spring-book promotions, they are just as active with their winter promotion schedule, if not busier. The stats: 62% are spending more of their energies on the spring event, with the remainder spending just as much time as last year. Yet 59% are just as active during the winter as they were last year, with 41% more active.

Why the continued strong interest in winter? "The winter book is becoming more important every year that goes by," says one panelist. "To investors in your company, you have report cards every three months called Arbitrons.

PROOGANDA HONOR ROLL
Diana Ades, CESWNKS Charkter, N.C. • Jody Bailey, KOBT Aussin, Texas • Dan Bovern, WSTR Adata • Data Buckmann, NEEY Minnezpolis • Tina L, Brandao, Clear Channel Jacksonville, Fa. • Seve Burgess,
WYRK Buffalo, N.Y. • Meissa Burrill, KHKS Dallas • Scott Golebrock, WRQ Communa • Larene Cordon, KEGLADDM X Dallas • Mile Cabata, WKVQ Tampa, Fa. • Dava Dener, WWKA Orlando, Fa. • Garret Doll, NYCO Denver • Camie Danhae, Clear Channel Mean • Sarie Eyerly, KMRL San Franciso • Vicki Foorelli, KNYLKSZ Phoems • Andrew Plening, KZZO Saramento, Calif. • Yon Freeman, KIIS Los
Angeles • Greg Frey, KSON San Deego • Tirsh Gallas • WKS-FM Boston • Michael Godfrey, CKIR Calgar, Alberta • Kelly Gross, WPLY Philadelphia • Jude Heiler, KFOG San Franciso • Shephanie Hogerman
WYZ Hartfort Cann. • Jay Bioloway, WITT Chatanooga. Tenn • T.J., MHZ San Deego • Carle Johnson, KXTE Las Vega • Tirstano Karlou, CBS Harterd, Conn. • Kin San Deego + Tirsh Markabang, KTI - Kantanoga, Tenn • T.J.,
WHZ Hartfort Cann. • Jay Bioloway, WITT Chatanooga. Tenn • T.J.,
WHZ Bartfort, Cann. • Jay Bioloway, WITT Chatanooga. Tenn • T.J.,
WHZ Bartfort, Cann. • Jay Bioloway, WITT Chatanooga. Tenn • T.J.,
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WHZ Bartfort, Cann. • Jay Bioloway, WITT Chatanoba, KLE Las Vega • Tirisano Karolu, CBS Hartford, Conn. • Nan Beerk, KABA • Nan Beer, Jase, • Shan Beer, VASB • WARB, • Visas • Marida Piliping, Fla.
• Wark Darsens, KLIP Jase, • Wark Dering, KL, • Shepha Silver• wink Philiping, HL, • WARB, • Shepha • Visas • Marida Piliping, Fla. • Marida Piliping, Fla. • Shepha Silver• wink Poliping,

Winter promo schedules include everything from special dayparted programming to contests with prizes that fit the season. "We're planning to do more Ski-for-Free promos with skiing or snow-tubing nights at local ski mountains than we did last year," says Donna Talarico of country WGGY (Froggy 101) Wilkes-Barre, Pa.

We like to keep our promotions fresh and topical vs. doing the same thing year after year," says Dianna Obermeyer of R&B KPWR (Power 106) Los Angeles.

Popular wintertime prizes include warm-weather trips, credit-card payoffs, mall certificates, and the reigning king, cash. The key is in the planning. Says a panelist, "We try to do about three important things, such as a nonprofit event, a big on-air giveaway like a trip, and, of course, remotes and personal appearances. But we try to keep options open and keep the clutter off the station, so that if something fabulous comes up, we can handle it without jamming it into our schedule. Good planning is important. It's not like you don't know when Valentine's Day, Father's Day, and other holidays are.'

"And you have to make sure that you don't toss money out the window when it's not neces sary," adds Tristano Korlou of CBS Hartford. Conn. "Be creative in the winter months, then find good promotions and marketing cam-paigns for the spring book."

QUICK HITS

It's a record-breaking winter in Boston, in terms of least amount of snowfall. To remedy that, modern AC WBMX (Mix 98.5) Boston morning man John Lander will Let It Snow for a lucky New Englander. The prize is a "Winter Wonder Lander," namely, six to 12 inches of manufactured snow delivered right to the winner's door. Contestants qualify by faxing to the show a petition of signatures tak-en from their neighborhood, school, or work-place. The listener with the most names on a petition will be building snowmen on his or her front lawn in no time. Anne Marie Strzelecki will provide the carrots in nose time.

The morning show of rhythmic top 40 WKTU New York will hold open auditions at three area malls in the tri-state area to help launch a singing career for some lucky folks. Would-be teen idols are invited to the event with a résumé and a song ready to perform (performers can bring a DAT tape or sing a cappella). A VIP panel of judges will be on hand to pick finalists, who then will have the chance to receive exposure on the station. Clara Malafarina expects big numbers at the audition.

Country KEEY (K102) Minneapolis is ponsoring Land O'Lakes Cheese Roll 2000 during halftime at a Timberwolves/Rockets game in the Target Center. After filling out an entry form, cheese lovers can get a chance to be one of 12 finalists who, with one randomly selected fan at the game, will roll the Cheese Roll 2000 dice at center court. Each finalist will get one chance to roll the dice; the first to roll all six dice and spell out the word "cheese' will win the grand prize. The finalist who rolls the largest number of Land O'Lakes logos will win the second prize of \$1,000. "Cheese Louise!" exclaims Diana Buckmann.

Want to participate? E-mail your best promotions to jsilberman@airplaymonitor.com.

FCC To Beat Congress On Sales Reforms?

FCC Chair **Bill Kennard**, long under fire from Capitol Hill for the FCC's lengthy merger reviews, is hoping to beat Congress to the punch by proposing internal reforms. Kennard has directed FCC general counsel Christopher Wright to review the process. Wright and his staff say they have come up with a way to ensure that even the most complex transactions are processed within 180 days

While implementation is already under way, the team is developing internal proce-dures to meet that deadline. Wright says the team has been working closely with FCC staff on pending applications "to ensure timely and consistent review," adding that a team is being created to "ensure consistent analysis of major transactions in a timely fashion.



This session, the Senate Judiciary Committee is expected to take up a bill, sponsored by Mike DeWine, R-Ohio, and Herb Kohl, D-Wis., that would give the FCC three months to finish its merger-review process.

Kennard has rebuffed a last-ditch effort to delay the FCC from taking action on lowpower FM (LPFM) at its Jan, 20 meeting. Kennard has turned down a request by National Assn. of Broadcasters president/CEO Eddie Fritts, who asked the FCC to delay its vote until its Feb. 17 meeting. Meanwhile, sources say the FCC plan will include both 10- and 100-watt stations.

The draft decision, obtained by the NAB, apparently raised more questions than answers, so Fritts asked Kennard to delay the vote until the NAB could meet with FCC staffers. But Kennard replied the FCC had already granted the NAB four extensions. And while Fritts said the FCC is apparently abandoning its goal to preserve interference-free radio, Kennard replied, "I would never support any action that would disturb the integrity of the free over-the-air radio service. I am confident that the [FCC's] action will follow this principle.

Fritts says he's disappointed the FCC won't delay its vote. "We will see if the commission can confound the laws of physics; if not, we will aggressively seek ways to undo the damhe says age,"

The FCC has flagged Journal Broadcasting's proposed \$4.25 million purchase of

adult top 40 KOEZ Wichita, Kan., from Kansas Radio Assets, citing concentration concerns

CAPITAL: CITADEL SIGNS A FIRSTLOOK DEAL

Citadel Communications has signed an agreement with Firstlook.com, a music Web site that allows artists and labels to showcase new music, to include a link to Firstlook on Citadel station sites. Specific formats involved in the deal are modern rock, R&B, top 40, and country.

Visitors to the station sites click on song titles, which then stream audio along with a pop-up window that links to an advertiser's Web site, often with an opportunity to buy the music. It also gives visitors alternative tracks and a chance to rate songs.

Firstlook.com features more than 600 songs in its 12 genres and, since its September launch, has linked with 2,000 sites. As part of the deal, Firstlook will advertise on 48 Citadel stations in 21 markets.

Beasley Broadcast Group CEO George Beasley is meeting with investors this month, hoping to drum up support for the compa-ny's forthcoming initial public offering.

Meanwhile, we have learned more about how much Beasley plans to raise. In a Jan. 12 filing with the Securities and Exchange Commission, the company says it will raise more than \$104 million in its IPO.

The Naples, Fla.-based group said it will sell 6.85 million shares, with a projected price range of \$15-\$18 per share; it will use \$60 million to reduce borrowings from its creditors and \$44 million to repay debt, some of which is owed to members of the Beasley family. With 36 stations, Beasley is the 16th-largest group based on revenue.

XM Satellite Radio has filed paperwork with the SEC to sell an additional 6 million shares of stock, which will raise about \$150 million. XM's stock has more than tripled in the past 12 months.

Clear Channel has lost its bid to buy the U.K.'s Ginger Media Group to Scottish Media Group, which becomes the first British TV broadcaster to buy into radio. SMG will pay \$370 million for the company, which in-cludes rock AC Virgin Radio.

Infinity's board of directors has given its blessing to another \$500 million share buyback, which should help rally its stock price beyond the mid-30s, where it lags far behind most other radio stocks.

SALES: SUNBURST EXPANDS

Sunburst Media buys country KKUS Tyler, Texas, from Tyler-FM for \$1.843 million. Sunburst owns crosstown country KYKX, R&B KBKV, adult R&B KFRO-AM, and oldies KFRO-FM/KPXL



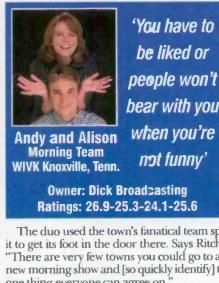
MONITOR PROFILE **WIVK's Andy And Alison Own Mornings** In Volunteer-Mad Knoxville, Tenn.

If WIVK-FM Knoxville, Tenn., morning hosts Andy Ritchie and Alison West didn't like football, they'd be in serious trouble. It seems you can't work in Knoxville radio, and specifically at the flagship station of the University of Tennessee Volunteers, without being fanatical about UT football.

So much so, in fact, that guests on the show have been made to sing along to "Rocky Top," the bluegrass standard the team has adopted as its anthem, and, Ritchie says, the station has multiple versions of the song in the studio, rang-

"Anything you do with UT is a home run, particularly football," says Ritchie, who says the team is so huge to Knoxville that "unless you've lived here, it's hard to comprehend." Adds West, "On game day, there are tumbleweeds rolling down the street.

Of the 500,000 people in the metro area, 102,000 attend the games as spectators, while hundreds more work at the stadium. West says Knoxville is the only city where you're likely to see "people driving \$30,000 cars painted or-ange," the team's color.



bear with you when you're not funny'

Owner: Dick Broadcasting Ratings: 26.9-25.3-24.1-25.6

The duo used the town's fanatical team spirit to get its foot in the door there. Says Ritchie, "There are very few towns you could go to as a new morning show and [so quickly identify] the one thing everyone can agree on.

In addition to talking about the team on the air and basing bits around it, last year Andy and Alison sat in every seat at UT's Neyland Stadium-all 102,000 of them-to publicize a local food drive, not to mention their own show.

The result: Andy and Alison have been hugely successful in their 21/2 years at WIVK. Last year, they won the Country Music Assn.'s per-sonality of the year award. This year, the duo is already a finalist in the Country Radio Broadcasters air-personality awards, to be handed out at the Country Radio Seminar.

In the summer Arbitrons, Andy and Alison's morning show had a 25.5 share. Their nearest morning competitor, at WJXB, scored an 8.6.

Asked about the elements of a successful morning show, Andy and Alison immediately, and almost simultaneously, quip, "Beer."

More seriously, West says, it's "connecting with the people that live here-being local, entertaining, funny, relatable-and you have to have a little warm and fuzzy in there. People have to like you.'

Adds Ritchie, "That's the most important thing. You can be as funny as you can be, but you have to be liked or people won't bear with you when you're not funny, because you can't be funny for four straight hours."

Ritchie claims their show is so funny that "we have to supply a traffic reporter just [to report onl the accidents we cause.

Both jocks say OM Mike Hammond gives them "almost unlimited creative freedom." Ritchie says Hammond "allows us to take risks and be successful. I've never been at a station like that. We feel fortunate. So many PDs want to coach you so much that you are afraid to do anything. You spend so much time worrying that your aircheck session is going to go well that you don't worry about [serving] the listeners.

"The outside perception of this station is that it is old-fashioned and there is so much you can't do because it is stodgy and old," says Ritchie. "We've pretty much blown that out of the water.'

But, he adds, "we are self-disciplined. We do the call letters and the time and temp. Some things are just a proven necessity. We still do birthdays. We hate doing birthdays, but they grow every friggin' day. People just love it, and they continue to call."

But both jocks also recognize that the station's heritage and solid track record have contributed to their own success.

"What really impressed me about the news department here is that they actually have reporters that go out and gather news," says West, who says most other stations' news departments consist of "a card table with an AP wire on it."

"WIVK has always been a full-service station with information that people can't get anywhere else," says Ritchie. "We don't do 20 in a row or even three in a row. We do whatever is entertaining on the air. I've seen stations in other markets that had the heritage of this station, abandoned it to do 12 in a row, and decayed."

West began her career as a receptionist at WYAY/WYAI Atlanta, then moved into sales and finally onto the air, first as a part-timer, then as night host. She left there for a job at WTDR Charlotte, N.C., where she first met Ritchie, who had done local traffic reporting before joining WTDR. Both jocks did a stint in mornings at WTDR, among other air shifts, but never worked on-air together. Nevertheless, they decided to team up, cut a demo tape, and applied at WIVK, where they landed in July 1997

Andy and Alison were joined about three months ago by new producer Jimmy Holt, formerly of WFOX Atlanta. Holt also does stunts on the air, beginning with his initiation when he was stuffed in the trunk of a car with a cell phone for 21/2 hours while he tried to give listeners clues to his location. Ritchie says he and West "don't lock ourselves

to the chair" and go out for frequent remotes themselves. For the past two years, Ritchie has wrestled an alligator on the air prior to the UT game against Florida, while West might go to the football stadium of a rival team and steal grass. West also visited Jerry Springer's show in Chicago to find out for herself if the fights were real, and she interviewed Springer on the air.

The duo has a stable full of characters, most of whom, Ritchie says, are politically incorrect, yet "not mean-spirited." They include a gay hairdresser, Stanley Smallwood, who runs the salon Sensational Styles by Stanley; a black female character "with attitude" named Momeesha, who is actually voiced by Ritchie yet is his nemesis on the air; and a redneck character, Bob from Blunt County, and his wife, Wilhamina.

The show includes plenty of song parodies and regular prank calls they call "phone phunnies." On Vols game days, Andy and Alison try to pull a phone phunny on the coach of the rival team, most notably last year, when they got an unsuspecting coach to discuss his team's new jockstraps on the air.

The phone phunnies have their own set of recurring characters, including the Mumble Guy and another character who is hard of hearing. But the morning hosts admit that as their cume audience has grown, it has gotten much harder to find unsuspecting victims.

For the past two years, the duo pressed a "Best Of Andy And Alison" CD, which is full of phone phunnies and bits; sold it on their Web site, andyandalison.com, and at remotes; and donat-ed the proceeds to charity. **PHYLLIS STARK**

Loss Of Second Country Outlets Chalked Up To Not Enough Profit

Continued from page 1

says the research indicated the stations had "pretty much maxed out what you can do with country, but there is another format out here that has a big appetite."

"There is one driving force behind all this, and that is making money," Evans says. "We were doing fine. We weren't losing money with KRAK, but when you have an opportunity to do even better and make more with something else, it would be stupid not to do it. It's about making money. That is driving everything in corporate radio right now."

WALL STREET ENVIRONMENT

"Seattle had two country stations for more than 15 years, and three at one point," says former KYCW PD Becky Brenner, now OM of country sister KMPS. "The difference is, when the second country station was able to make \$4.5 million in revenue, that was enough. In this day and age, when all stations need to be increasing [revenues] by 20% each year, that's not enough."

Although KYCW did lose some revenue in 1999, Brenner says, "for country overall in the Seattle market, there wasn't a loss in advertising. It's just that the amount that was there wasn't enough to deliver the kind of numbers you need in this Wall Street environment."

In addition, she says, "the audience doesn't seem to be there to support multiple country stations in the markets that are more urban."

While she says many people blame the audience decline on a loss of passion for the music, Brenner has a more concrete explanation: lack of marketing, an unfortunate byproduct of coownership. In 1996, when all three country stations in Seattle became co-owned, one was changed to another format, while the marketing budget was all but eliminated for the other two, according to Brenner.

SAME MUSIC, SAME DEMO

Part of the reason second country stations are changing format, PDs say, is that with virtually no fragmentation in the country format, rival stations are not only playing the same music but going after virtually the identical demo.

"From a clustering standpoint in radio, you want to own categories and demos," says KMLE Phoenix PD Jeff Garrison, whose station helped demonstrate the ability of second country outlets to grow the audience a decade ago. "If your company owned two or three country stations, you'd want to diversify that demo... That's going to come into play a lot—not just in the country format. You want to be at a strategic advantage in the market to maximize your cluster. If you do own both country stations, the key is to reduce the percentage of audience sharing so you'll make more money.

"Since the boom of '92, when country radio was the most-appealing format for females in all demos, it made sense to have two, even three stations," Garrison adds. "Now, with top 40 and alternative being better, there is a lot more competition. Therefore, other formats have benefited." While neither KMLE nor rival KNIX is in any

While neither KMLE nor rival KNIX is in any apparent danger of changing format any time soon, Garrison admits that even in a strong country market like Phoenix, the country audience share has shrunk from 18-19 shares 10 years ago to 11-12 shares today.

"In country, there is no fragmentation," says

Editor: Sean Ross Managing Editor: Phyllis Stark Chart Administrator: Silvio Pletroluongo Director of Charts: Wade Jessen Chart Assistant (Nashville): Mary DeCroce Chart Assistant: Jonathan Kurant Writer/Reporter: Frank Saxe Chart Production Manager: Michael Cusson Assistant Chart Production Manager: Gordon Murray Administrative Assistant: Gisle Stokland Editorial Production Manager: Barry Bishin, Marcia Repinski Editorial Production Manager: Barry Bishin, Marcia Repinski Editorial Production Manager: Len Durham Advertising Production Manager: Len Durham Advertising Production Manager: Joanna JasInska 49 Music Square W, Nashville, TN 37203 615-521-429 fax: 615-320-0454 For subscriptions call: 800-745-8922 Brenner: "It's so difficult to create enough difference that you feel you have complementary rather than competitive products. In other formats, like rock, you can have friendly competition."

That frustration, Brenner says, is compounded in situations where both country stations are co-owned. "You can't look at growing one at the expense of the first. There is so much battling on the programming and sales side [that] it's draining, and you get to the point of thinking, 'We could work better in a compatible format rather than a competitive one."

WHO'S LEFT?

While any market with three or four country stations probably started seeing defectors as far back as 1994-95, there are still a few markets with three major country players, including Dallas, Houston, Kansas City, Salt Lake City, Nashville, and Baton Rouge, La. And there are many markets with two viable country outlets, including some with co-owned signals in Atlanta; Cincinnati; Tampa, Fla.; Oklahoma City; and elsewhere.

PDs at some of those outlets say there is still plenty of room for multiple country outlets in their markets.

"In larger markets, they can support two," particularly in the more traditional country markets in the South and West, says WKHX/WYAY Atlanta OM Neil McGinley. "In the larger markets, where [advertisers will] buy two deep in country, why would [the second station] go away?"

McGinley says his country stations are especially protected against potential revenue losses because they are sold in combo. "They don't have to stand on their own feet," he says. "They can lean against each other."

But in Las Vegas, Marks says, they tried selling the stations separately and selling them together to no avail. "We were forcing promotions and revenue into [KFMS] to force buying when the overwhelming [advertiser] preference was they just wanted to buy one country" station.

"Ratings and revenues are forcing people to evaluate their format position," says Marks. "In a lot of situations, ratings will support multiple stations in the format, but the advertisers are not buying as deep as they used to [in country], and that puts Nos. 2 and 3 in a bind."

But Cumulus' Roberts believes that we've pretty much seen the last of the country format defections, because "most of the correction has been done in the key markets."

A TEMPORARY TREND?

Regardless of whether other stations follow suit, every programmer interviewed for this story emphatically stated that this trend is only a temporary one. In a few years, they say, when country becomes hot again, second country stations will again pop up in these markets.

"This happens in every format," says Roberts of the station count ebb and flow. "I believe that country music will again reinvent itself, as it has done so many times," resulting in ratings, then revenues, then more stations flocking back to the format.

"Someone will find that with the Power Ratio country has as a sales outlet, if top 40 or AC isn't as hot anymore, they can battle more competitively in country," says Brenner. "In a market this size, with 32 radio signals, someone will have something they feel is under-performing, and they will go country."

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Little Red Riding Hood Meets The Wolf



While making the rounds visiting radio stations, DreamWorks artist Jessica Andrews met with the programming team of KPLX (the Wolf) Dallas. Pictured, from left, are PD Brian Philips, Andrews, APD Smokey Rivers, and MD Cody Alan.

Letter: 'Cattle Call' To Play Eddy Arnold

To the editor:

This letter is addressed to my country brethren in the headphones. As a longtime country DJ, helming a No. 1-rated program at WDOS Oneonta, N.Y., for nearly a decade, I think you will all be interested in helping me out with this effort.

When the Eddy Arnold/LeAnn Rimes duet "Cattle Call" slipped out of the Billboard Top Country Singles Sales chart during the final week of 1999, it denied Eddy the distinction of becoming the only living artist of any musical genre to successfully chart in seven decades. I believe that, with an eye on history and a tip of the hat to one of the most-beloved entertainers in America, we can all rally together and nudge that song back onto the charts, if only for a week.

Five deceased artists have achieved this herculean goal of seven decades on the charts: Ella Fitzgerald, Bing Crosby, Nat "King" Cole, Gene Autry, and Duke Ellington. Eddy Arnold would be the only living person to ever achieve this, and with his 82nd birthday just around the corner, I think we can make this happen. What a grand Valentine's gift that would be for a man who has defined country music for half a century and who has given joy to millions over the years.

Get your listeners involved. Play "Cattle Call," get the family of country music whipped up, and pass the word up and down your station chain of command. It only takes a relatively few [spins] for some songs to make it to [the airplay] chart. Let's challenge ourselves to do this.

From one jock to another, isn't it true that the stretches between exciting promotions get longer and longer each time? Well, let's make this our own promotion and see what we are made out of. After all, we do it for the music, don't we?

I thank all of my brothers and sisters in the DJ booths all across the country for your help in bestowing this most rare honor on a most rare gentleman: Mr. Eddy Arnold.

"Big Chuck" D'Imperio WDOS Oneonta, N.Y.

All Smiles For Lawrence At KMPS



KMPS Seattle PD Mark Richards, left, and MD Tony Thomas, right, greet Atlantic artist Tracy Lawrence during his recent visit to the station to promote his new album, "Lessons Learned."



	NCREASE IN DETECTIONS
GEORGE STRAIT • The Best Day (MCA NASHVILLE) WKDF +25, WTQR +22, WKIX +20, KZSN +18, KSSN +18, WUSN +18, WKSF +17, WZZK +17, WSOC +17, KUPL +17	+1019
GARTH BROOKS • Do What You Gotta Do (CAPITOL) KSC\$ +33, KNIX +22, WYCD +21, WMZQ +21, KBEQ +20, WKCN +19, WNCY +18, WBCT +18, KSSN +18, WYGY +17	+716
SHANIA TWAIN • Rock This Country! (MERCURY) KSSN + 18, KJKK + 18, KBEQ + 16, WYGY + 14, WKKO + 14, KJJY + 14, KSON + 13, KATM + 12, WNCY + 12, WCKT + 12	+466
LONESTAR • Smile (BNA) KSC\$ +34, WMJC +17, WOGY +16, WKDF +16, KTST +14, KHEY +14, KMLE +14, WRBQ +14, WYGY +13, KRYS +13	+463
MARK WILLS • Back At One (MERCURY) KSCS +30, WOW +25, KPLX +25, KYNG +16, WKKT +16, WPOC +15, WSM +14, WKCN +13, WHOK +13, KTST +12	+454
TRISHA YEARWOOD • Real Live Woman (MCA NASHVILLE) WKIX +18, WBEE +16, WIVK +15, KHAY +14, KNIX +14, WIRK +12, KHEY +11, KEEY +11, WJCL +11, WGNE +10	+424
CLINT BLACK WITH STEVE WARINER • Been There (RCA) KIKK +28, WYNY +19, KYCY +17, KBEQ +14, WSM +14, KFKF +13, WESC +12, KEEY +12, KHKJ +9, KUPL +9	+392
ANDY GRIGGS • She's More (RCA) WRBQ +20, KMLE +19, KIKF +15, KIKK +15, WDRM +13, WAMZ +12, KSOP +12, KNIX +12, KMDL +11, KCCY +10	+359
TOBY KEITH • How Do You Like Me Now?! (DREAMWORKS) WESC +17, KSCS +16, WKIX +15, WKSF +14, KGMY +14, WQMX +13, KRTY +13, WSOC +13, WYGY +12, KNIX +12	+327
TY HERNDON • No Mercy (EPIC) WEZL +20, KUZZ +16, WMJC +14, WNCY +11, KWNR +11, KYGO +10, KUBL +9, WAMZ +9, WKKX +9, WBCT +	+298 8
TIM MCGRAW • My Best Friend (CURB) wKDF +21, WOGY +16, KRTY +16, WYGY +15, WCOS +15, WXBM +15, WKKT +15, WKSF +14, KRYS +14, KGMY +13	+258
JO DEE MESSINA • Because You Love Me (CURB) WCAC +22, KASE +20, WWGR +13, WSOC +11, WCKT +10, WYGY +9, WCOL +9, KSKS +9, WUSN +9, WBCT +8	+256
MARTINA MCBRIDE • Love's The Only House (RCA) WCAC + 18, WXCT + 16, KUBL + 13, KSSN + 13, WIL + 11, KTST + 10, WYNK + 10, WBCT + 9, KRYS + 9, WYYD + 9	+251
YANKEE GREY • Another Nine Minutes (MONUMENT) WYGY +14, KKCS +14, WBEE +14, KXKC +13, KIKF +13, WOKO +11, KSKS +11, WSM +11, KTTS +9, WFLS +9	+208
MONTGOMERY GENTRY • Daddy Won't Sell The Farm (COLUMBIA) WXBQ + 16, WQBE + 15, KRYS + 13, WTQR + 13, KNIX + 11, WSOC + 10, WKCN + 8, KFDI + 8, KHKI + 7, WSCA + 7	+203

MOST NEW STATIONS

NEW STA	ATIONS	NEW STATIO
TRISHA YEARWOOD Real Live Woman (MCA Nashville)	49	CLINT BLACK WITH STEVE WARINER Been There (RCA)
GEORGE STRAIT The Best Day (MCA Nashville)	43	YANKEE GREY Another Nine Minutes (Monument)
GARTH BROOKS Do What You Gotta Do (Capitol)	42	JESSICA ANDREWS Unbreakable Heart (DreamWorks)
SHANIA TWAIN Rock This Country! (Mercury)	36	TY HERNDON No Mercy (Epic)
ANDY GRIGGS She's More (RCA)	23	WYNONNA Can't Nobody Love You (Like I Do) (Mercury)

AIRPLAY LEADERBOARD THE STATIONS THAT BREAK THE HITS

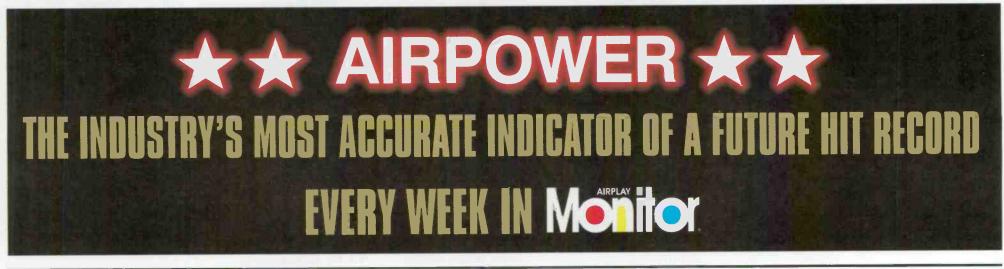


KMLE Phoenix, AZ PD: Jeff Garrison MD: Jon Allen Airplay Leader Designations: 13

#2	KPLX, Dallas, TX (PD/MD: Brian Philips/Cody Alan)	7
#3	KEEY, Minneapolis, MN (PD/MD: Gregg Swedberg/Travis Moon)	6
#4	KSOP, Salt Lake City, UT (PD/MD: Don Hilton/Debby Turpin)	5
#5	KBEQ, Kansas City, MO (PD/MD: Mike Kennedy/T.J. McEntire)	4
as measured by	erboard ranks taste-maker stations that have been the most successful in identifying future the amount of AIRPOWER titles for which they were Airplay Leaders. Refer to each format weak's Alteriau Leaders	hit records t's IMPACT!

COUNTRY RECURRENT AIRPLAY

		TW	LW			TW S	LW S
RANK	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	DETECTIONS	DETECTIONS	RANK	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	DETECTIONS	DETECTIONS
1	SHE THINKS MY TRACTOR'S SEXY KENNY CHESNEY (BNA)	2374	3081	14	A NIGHT TO REMEMBER JOE DIFFIE (EPIC)	1099	1260
2	HOME TO YOU JOHN MICHAEL MONTGOMERY (ATLANTIC)	2338	2901	15	SINGLE WHITE FEMALE CHELY WRIGHT (MCA NASHVILLE)	1090	1044
3	AMAZED LONESTAR (BNA)	2260	2497	16	UNBELIEVABLE DIAMOND RIO (ARISTA NASHVILLE)	1086	1161
4	LESSON IN LEAVIN' JO DEE MESSINA (CURB) 1921 2050 17 PLEASE REMEMBER ME TIM MCGRAW (CURB)		1036	1222			
5	WRITE THIS DOWN GEORGE STRAIT (MCA NASHVILLE)		1842	18	WHATEVER YOU SAY MARTINA MCBRIDE (RCA)	1033	1197
6	COME ON OVER SHANIA TWAIN (MERCURY)	1651	1991	19	I'LL THINK OF A REASON LATER LEE ANN WOMACK (DECCA/MCA NASHVILLE)	1031	1182
7	YOU HAD ME FROM HELLO KENNY CHESNEY (BNA)	1579	1757	20	LITTLE GOOD-BYES SHEDAISY (LYRIC STREET)	1001	1041
8	HOW FOREVER FEELS KENNY CHESNEY (BNA)	1364	1345	21	LONELY AND GONE MONTGOMERY GENTRY (COLUMBIA)	1000	1115
9	I'M ALREADY TAKEN STEVE WARINER (CAPITOL)	1237	1467	22	ANYONE ELSE COLLIN RAYE (EPIC)	993	1054
10	READY TO RUN DIXIE CHICKS (MONUMENT)	1229	1301	23	MAN! I FEEL LIKE A WOMAN! SHANIA TWAIN (MERCURY)	970	1045
11	GOD MUST HAVE SPENT A LITTLE MORE TIME ON YOU ALABAMA (RCA)	1212	1341	24	STAND BESIDE ME JO DEE MESSINA (CURB)	961	1063
12	WHAT DO YOU SAY TO THAT GEORGE STRAIT (MCA NASHVILLE)	1180	1451	25	LITTLE MAN ALAN JACKSON (ARISTA NASHVILLE)	930	1009
13	YOU WON'T EVER BE LONELY ANDY GRIGGS (RCA)	1144	1293		rrents are titles that have appeared on the 0 t for 20 weeks and have dropped below the		



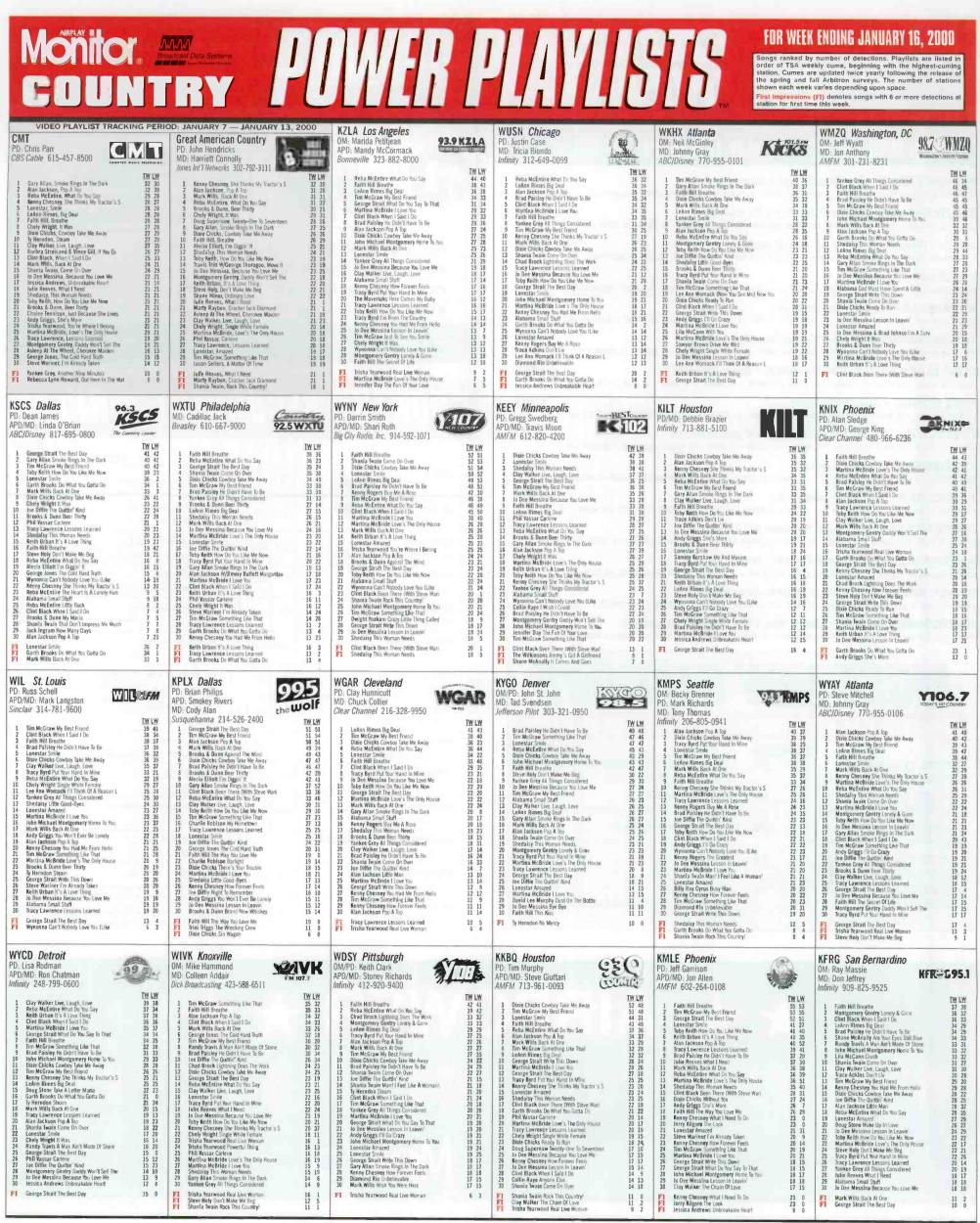
ONS 19

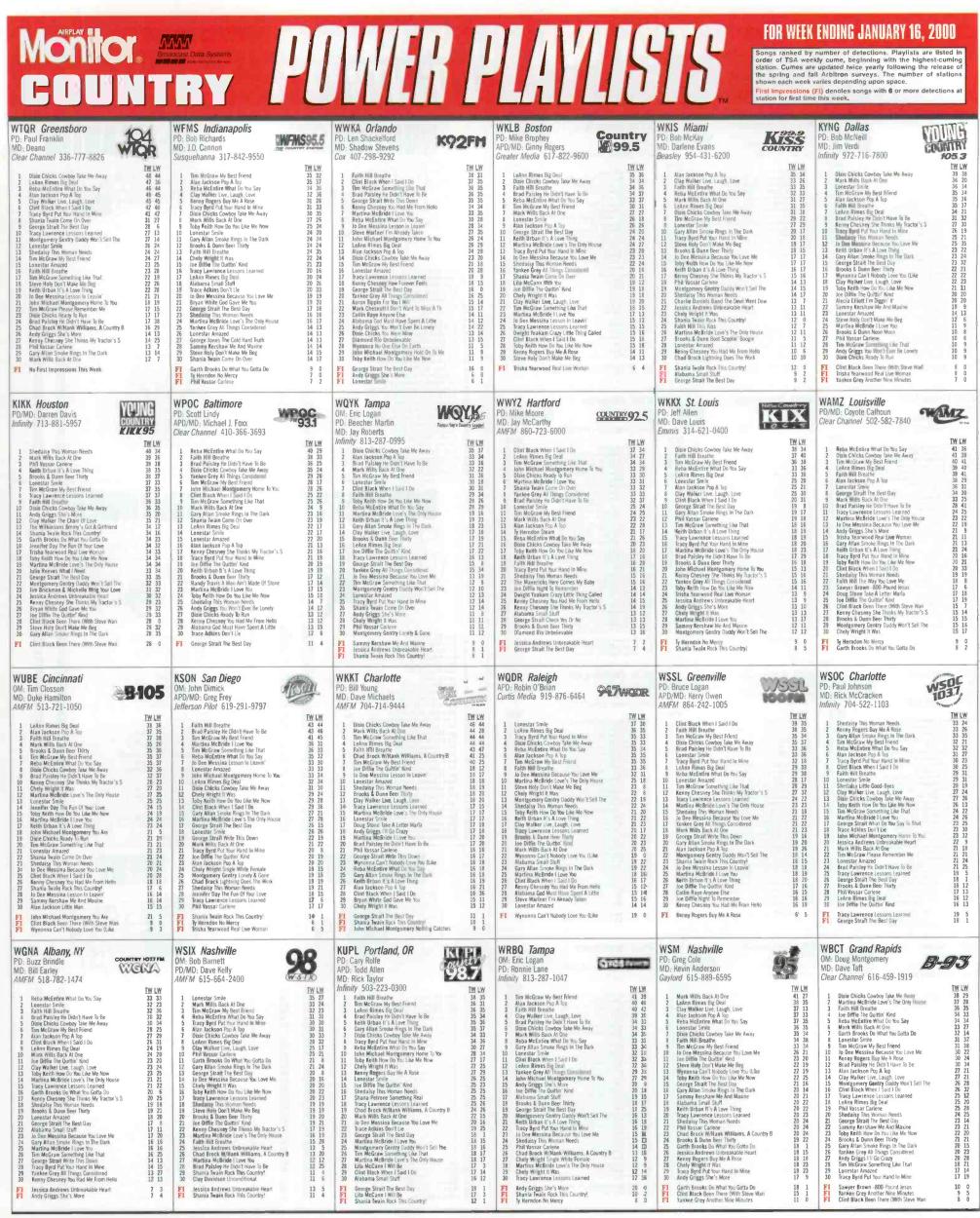
19

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Monitor COUN		systems Y	ONG ,	GI			ÉPI	RIS	FOR Detai detec video	lied tracking for son ctions. Total Detection	ANUARY 16, 2000 gs with an Increase in s/Gain does not include in order of population.
ALABAMA Small Stuff (RCA)	1	•	Total Detections/Gain 3032/52 e Dark (MCA Nashville) Chart Move: 16-12	BROOKS & I Beer Thirty (Ar Total Stations: 152	DUNN ista Nashville)		TRACY BYR Put Your Hand Total Stations: 150	In Mine (RCA)	08/56 D	IXIE CHICKS owboy Take Me A tal Stations: 153	Total Detections/Gain 5504/167 way (Monument) Chart Move: 2-2
TM LW ZW IP CMC	W. UV 201 TP KASE 52 62 32 WUZX 2 6 32 30 WUZX 2 6 32 30 WUZX 2 6 32 33 WUXX 2 19 166 18 WUSC 20 214 262 WSSL 8 5 127 C WUSC 20 214 262 23 214 262 WSSL 80 71 11 13 89 C 11 161 13 89 C 11 12 12 13 13 13 13 134 14 13 129 WUKK 14 13 129 WUKK 14 13 129 14 14 10 163 16 17 127 16 14 13 129 14 14 10 163 16 17 15 16 14	Min. KEY 27 26 St. Louis WIL 14 12 6 Sait. WKKX 19 17 17 Sait. WKKX 19 17 17 Sait. WDSV 18 17 17 Sait. WDSV 18 17 18 Proteinix KMLR 16 18 48 Tampa WOSV 18 13 26 Octore YGO 26 27 27 26 Formix KKLE 16 18 46 27 27 26 27 27 26 27 27 26 27 26 27 26 27 26 27 26 27 26 27 26 27 26 27 26 27 26 27 27 26 27 27 26 27 26 27 27 26 27 27 <	TP TV LV TV LV TV LV TP 12 444 Austin KASE 2 2 2 35 23 Richmong WKHK 2 2 2 35 23 Richmong WKHK 2 2 2 35 23 Richmong WKHK 2 2 2 35 34 WESC 2 2 2 2 35 35 Tutsa KV00 17 15 42 2 15 42 35 36 Mealein KTKX 36 20 20 38 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32 32	CMT 11 2 GAC 30 21 New York GAC 30 21 Chicago WIVS 2 30 22 Chicago WUSN 3 33 San Fran. WUSN 3 33 San Fran. WUSN 2 22 Phila. WTC0 2 12 22 Phila. WTC0 2 11 Dallas KPLX 42 25 KNCS 22 30 KHL 19 21 Moustor KHL 19 21 KKN 38 32 Boston WKL 38 13 12 Miami WKL 38 13 12 Miami WKL 21 22 Wash.DC WHC 2 11 2 23 Boston WKL 38 13 12 Miami WKL 21 22 WASH.DC WHC 2 11 2 23 Boston WKL 38 13 12 Miami WKL 21 22 WKL 21 22 San Diego KSOW - 22 Clincinn. WKL 2 2 Clincinn. WCC 17 12 San Diego KSOW - 27 WOR 19 12 Tiewei KK 12 San Jabae KRTY 22 Colum.DH WCC 17 12 San Lake KAJA 15 - 2 San Jabae KRTY 32 Charl.NC WKK 13 22 Colum.DH WCK 13 12 KKAT 13 22 Colum.DH WCK 14 12 Clincinn. WKK 14 12 Clincinn.	280 10 200 10 25 161 Barning, WZ 161 31 306 Albany WQ 16 Barning, WZ 163 11 31 Green dWK 25 956 Tussan 11 31 Green dWK 25 25 Grainon 9165 Tussan KW 27 478 McAllen 26 472 Arrow 27 478 McAllen 28 Albung, KR KW 21 19 Knoterey 21 32 32 Albung, KR 23 202 Harrisb WW 17 16 Laborde	Image Image Image 12 22 26 24 164 12 26 24 164 164 12 26 24 164 164 12 26 24 164 164 12 12 12 12 22 22 13 13 12 12 14 134 163 14 13 166 14 134 164 166 164 14 14 14 164 166 166 164 174 14 166 168 170 15 17 17 12 22 166 164 170 167 188 170 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17 17	CMT LM LM LM LM LM LM CMT CMT	224 TP Austin KASE 29 3 - Birming, WZZK 23 4 Abany WGRA 44 28 58 Richmond, WKHK 25 29 314 Albany WGRA 44 28 58 Richmond, WKHK 25 11 86 Tusia KV00 17 20 163 Scranton WGRA 14 43 Ticson KIII 15 6 132 20 263 Airon WGRX 29 12 32 GERap. WBCT 7 27 128 IPaso KHEY 29 28 GERap. WWIX 24 22 29 139 GERap. WWIX 13 15 96 Mowe. WWIX 14 16 130 Maker. WRIX 18 17	W W TP W 24 TP VI 20 37 22 10 37 22 10 37 22 10 37 22 12 12 15 14 195 L.A. 15 14 195 L.A. 11 320 24 17 353 28 24 17 353 Dal 11 11 320 Cal Sa 29 24 216 Phil Dal 19 0 257 Dal Dal 11 12 21 21 Dal 18 10 240 Bo Dal 18 10 240 Bo Dal 21 14 244 Mak Mak 20 14 1262 Car Dal 21 14 244	THU W 244 CAT 22 29 26 GGC 22 29 28 KIKF 43 42 45 KIKT 33 73 73 73 Tam, KYLV 34 40 33 2 Store WKU 34 64 62 2 2 2 53 53 2 35 53 2 3 3 36 64 62 2 33 3 36 64 62 33 3 36 64 62 33 35 35 35 35 31 36 64 63 35 35 36 36 35 35 31 31 38 26 33 31	TP NU LH 2W TP TP Nutlin KASE 16 32.26 314 99 Birinmag WZK 43.22 26 314 99 Birinmag WZK 43.22 26 314 91 Birinmag WZK 30.32 27 33.279 37 Albany WGKA 30.34 26 255 99 WGKA 30.34 26 255 91 Fisnon KSKI 33.33 31 210 92 Tulsa WGW 30.24 22 29 93 Fisnon KSKI 37.37 34 277 20 94 Fisnon KSKI 37.7 24 271 20 94 Fisnon KSKI 37.7 24 271 20 95 Finon KSKI 37.7 24 271 20 96 Harsb. WKRI 13.83 22 20<
TOBY KEITH How Do You Like Me Now?! (D Total Stations: 150 Cl	DreamWorks)	TRACY LAWRI Lessons Learned Total Stations: 152		LONESTAR Smile (BNA) Total Stations: 153		4598/463	MARTINA M Love's The Onl Total Stations: 149	y House (RCA)	N	TIM MCGRAW by Best Friend (Control Stations: 153	5274/258 Curb)
CH LW LW // GAC 22 19 6 115 Barrang, GAC New York KIKF 32 21 9 16 115 Bernman, Bernman, KIKF 32 23 158 Alubany, Alubany, KIKF 32 32 1158 Alubany, Alubany, KIKF 32 23 158 Alubany, Alubany, KIKF 32 32 31 358 Alubany, Alubany, KIKF 33 32 27 Alubany, Marini McAlien 31 Coccord Alubany, KIKF 32 32 32 32 32 32 31 31 Alubany, Marini McKR 33 12 Alubany, Marini McKR 33 12 11 53 Mone Scattle McMerini Marini McAlien 11 53 12 Alubany, Marini McAlien 13	WILW 24 TP KASE 1 1 12 WIZZK 1 1 12 WIZZK 1 1 12 WIZZK 1 1 13 WIZZK 1 1 13 WISSC 21 25 18 109 WESC 21 13 16 13 KIIM 15 11 16 13 KIIM 15 11 16 16 WORK 12 18 16 16 KIIM 15 17 38 KIK 16 KIIM 15 17 13 8 KIK WOMX 1 1 8 1 15 WOWX 20 11 15 8 1 WOWX 20 16 153 18 100 WOWX 20 15 153 17 133 KIKIT <td>CHT UM 201 1 CHT 18 47 GAC 20 18 17 KIKF 13 15 13 KIKF 13 12 12 Prila, WXTU 13 2 - Detroit VCV 43 35 21 Wash, DC 17 9 15 KKRK 21 7 15 Mami WKL8 15 15 7 Mami WKL8 15 15 7 Mami WKL8 15 15 7 Minani WKK 18 19 11 San Diego KSON 17 6 15 Minani WKK 18 19 11 San Diego KSON 17 6 1 Minani WKK 18 19 11 San Diego KSON 17 7 9 15 San Olego KSON 13 22 WRAR 12 5 10 7 Minani KKK 18 19 11 19 11 Deriver KKRF 19 21 17 <tr< td=""><td>ID ID <thid< th=""> ID ID ID<!--</td--><td>CMT 134 LV GAC GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: 4: KIKF 32: 2: Chicago WUSN 19: 2: 3: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7:</td><td>2 40 12 2 73 313 2 16 229 Burning, 2 19 260 Richmod, Wi 9 22 445 Albany 9 24 245 Albany 9 24 245 Albany 9 10 140 With 9 32 445 Albany 9 10 140 With 9 31 514 Tusia 9 10 140 With 9 11 140 With 9 21 251 Tisanon 9 21 252 Granon 9 21 253 Granon 9 21 253 Granon 9 22 253 Granon 9 24 255 Granon 9 17 205 Monterey 18 17 269 Albarrisb 18 17 205 Grano</td><td>Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Imag</td><td>CMT 20 Rew York GAC 20 New York GAC 20 GAC 20 1 Chicago WUSN 18 San Fran WUSN 18 Dailas KPLK 23 Detroat WYED 1 Dailas KPLX 2 Washt, DC WM2D 1 Boston KILT 1 Boston KKIK 42 Marni WKIN 16 San Diego WIX 16 San Diego KWIX 18 San Diego WKIX 18 San Diego WKIX 18 San Diego WKIX 18 San Diego WKIX 18 Cevel WRAY 55 Pits WDY 56 Prosenic KWL 18 Cevel WRAP 52 Port, OR KUPL 18</td><td>Y.Y.W. IP Y.Y.W. IP Y.Y.W. IP Y.Y.W. IP 13 BF Austin KASE YE 13 BF Austin KKKL 21 10 07 Scraton KIM 21 14 F Scraton KIM 21 17 430 Frason KSKS 32 18 Adatem KKCS 32 Frason KSKS 32 11 5 Konox WIVK 12 12 YE YE</td><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td><td>TW LW 2W GAC - GAC - GAC - GAC - KIKF 20.28 41; KRLK 40.38 16; KIKF 20.28 41; KRLK 40.33 12; KRLK 20.25 17; InFan, KYCL 20.25 17; Intol WTOU 33.30 19; Totol WTOU 22.25 27; KIKT 33.53 32; KKKKG0 51.48 43; Stan WKK87 55; Stan WKK87 55; Stan WKK80 51; Stan WKK80 51; Stan WKK80 51; Stan WKK80 51; Stan WKK97 53; Stan WKK1 30; Stan MWK1 40; Stan MWK1 40; Stan MWK1 40; Stan MWK1 41; Stan MWK1 41; Stan MWK1 41; MWK1 41; Stan MWK2 41; Sta</td><td>ID ID <thid< th=""> ID ID ID<!--</td--></thid<></td></thid<></td></tr<></td>	CHT UM 201 1 CHT 18 47 GAC 20 18 17 KIKF 13 15 13 KIKF 13 12 12 Prila, WXTU 13 2 - Detroit VCV 43 35 21 Wash, DC 17 9 15 KKRK 21 7 15 Mami WKL8 15 15 7 Mami WKL8 15 15 7 Mami WKL8 15 15 7 Minani WKK 18 19 11 San Diego KSON 17 6 15 Minani WKK 18 19 11 San Diego KSON 17 6 1 Minani WKK 18 19 11 San Diego KSON 17 7 9 15 San Olego KSON 13 22 WRAR 12 5 10 7 Minani KKK 18 19 11 19 11 Deriver KKRF 19 21 17 <tr< td=""><td>ID ID <thid< th=""> ID ID ID<!--</td--><td>CMT 134 LV GAC GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: 4: KIKF 32: 2: Chicago WUSN 19: 2: 3: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7:</td><td>2 40 12 2 73 313 2 16 229 Burning, 2 19 260 Richmod, Wi 9 22 445 Albany 9 24 245 Albany 9 24 245 Albany 9 10 140 With 9 32 445 Albany 9 10 140 With 9 31 514 Tusia 9 10 140 With 9 11 140 With 9 21 251 Tisanon 9 21 252 Granon 9 21 253 Granon 9 21 253 Granon 9 22 253 Granon 9 24 255 Granon 9 17 205 Monterey 18 17 269 Albarrisb 18 17 205 Grano</td><td>Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Imag</td><td>CMT 20 Rew York GAC 20 New York GAC 20 GAC 20 1 Chicago WUSN 18 San Fran WUSN 18 Dailas KPLK 23 Detroat WYED 1 Dailas KPLX 2 Washt, DC WM2D 1 Boston KILT 1 Boston KKIK 42 Marni WKIN 16 San Diego WIX 16 San Diego KWIX 18 San Diego WKIX 18 San Diego WKIX 18 San Diego WKIX 18 San Diego WKIX 18 Cevel WRAY 55 Pits WDY 56 Prosenic KWL 18 Cevel WRAP 52 Port, OR KUPL 18</td><td>Y.Y.W. 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IP 13 BF Austin KASE YE 13 BF Austin KKKL 21 10 07 Scraton KIM 21 14 F Scraton KIM 21 17 430 Frason KSKS 32 18 Adatem KKCS 32 Frason KSKS 32 11 5 Konox WIVK 12 12 YE YE</td><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td><td>TW LW 2W GAC - GAC - GAC - GAC - KIKF 20.28 41; KRLK 40.38 16; KIKF 20.28 41; KRLK 40.33 12; KRLK 20.25 17; InFan, KYCL 20.25 17; Intol WTOU 33.30 19; Totol WTOU 22.25 27; KIKT 33.53 32; KKKKG0 51.48 43; Stan WKK87 55; Stan WKK87 55; Stan WKK80 51; Stan WKK80 51; Stan WKK80 51; Stan WKK80 51; Stan WKK97 53; Stan WKK1 30; Stan MWK1 40; Stan MWK1 40; Stan MWK1 40; Stan MWK1 41; Stan MWK1 41; Stan MWK1 41; MWK1 41; Stan MWK2 41; Sta</td><td>ID ID <thid< th=""> ID ID ID<!--</td--></thid<></td></thid<></td></tr<>	ID ID <thid< th=""> ID ID ID<!--</td--><td>CMT 134 LV GAC GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: 4: KIKF 32: 2: Chicago WUSN 19: 2: 3: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7:</td><td>2 40 12 2 73 313 2 16 229 Burning, 2 19 260 Richmod, Wi 9 22 445 Albany 9 24 245 Albany 9 24 245 Albany 9 10 140 With 9 32 445 Albany 9 10 140 With 9 31 514 Tusia 9 10 140 With 9 11 140 With 9 21 251 Tisanon 9 21 252 Granon 9 21 253 Granon 9 21 253 Granon 9 22 253 Granon 9 24 255 Granon 9 17 205 Monterey 18 17 269 Albarrisb 18 17 205 Grano</td><td>Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Imag</td><td>CMT 20 Rew York GAC 20 New York GAC 20 GAC 20 1 Chicago WUSN 18 San Fran WUSN 18 Dailas KPLK 23 Detroat WYED 1 Dailas KPLX 2 Washt, DC WM2D 1 Boston KILT 1 Boston KKIK 42 Marni WKIN 16 San Diego WIX 16 San Diego KWIX 18 San Diego WKIX 18 San Diego WKIX 18 San Diego WKIX 18 San Diego WKIX 18 Cevel WRAY 55 Pits WDY 56 Prosenic KWL 18 Cevel WRAP 52 Port, OR KUPL 18</td><td>Y.Y.W. IP Y.Y.W. IP Y.Y.W. IP Y.Y.W. IP 13 BF Austin KASE YE 13 BF Austin KKKL 21 10 07 Scraton KIM 21 14 F Scraton KIM 21 17 430 Frason KSKS 32 18 Adatem KKCS 32 Frason KSKS 32 11 5 Konox WIVK 12 12 YE YE</td><td>$\begin{array}{ c c c c c c c c c c c c c c c c c c c$</td><td>TW LW 2W GAC - GAC - GAC - GAC - KIKF 20.28 41; KRLK 40.38 16; KIKF 20.28 41; KRLK 40.33 12; KRLK 20.25 17; InFan, KYCL 20.25 17; Intol WTOU 33.30 19; Totol WTOU 22.25 27; KIKT 33.53 32; KKKKG0 51.48 43; Stan WKK87 55; Stan WKK87 55; Stan WKK80 51; Stan WKK80 51; Stan WKK80 51; Stan WKK80 51; Stan WKK97 53; Stan WKK1 30; Stan MWK1 40; Stan MWK1 40; Stan MWK1 40; Stan MWK1 41; Stan MWK1 41; Stan MWK1 41; MWK1 41; Stan MWK2 41; Sta</td><td>ID ID <thid< th=""> ID ID ID<!--</td--></thid<></td></thid<>	CMT 134 LV GAC GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: GAC 18 2: 4: KIKF 32: 2: Chicago WUSN 19: 2: 3: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7: 7:	2 40 12 2 73 313 2 16 229 Burning, 2 19 260 Richmod, Wi 9 22 445 Albany 9 24 245 Albany 9 24 245 Albany 9 10 140 With 9 32 445 Albany 9 10 140 With 9 31 514 Tusia 9 10 140 With 9 11 140 With 9 21 251 Tisanon 9 21 252 Granon 9 21 253 Granon 9 21 253 Granon 9 22 253 Granon 9 24 255 Granon 9 17 205 Monterey 18 17 269 Albarrisb 18 17 205 Grano	Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Image Imag	CMT 20 Rew York GAC 20 New York GAC 20 GAC 20 1 Chicago WUSN 18 San Fran WUSN 18 Dailas KPLK 23 Detroat WYED 1 Dailas KPLX 2 Washt, DC WM2D 1 Boston KILT 1 Boston KKIK 42 Marni WKIN 16 San Diego WIX 16 San Diego KWIX 18 San Diego WKIX 18 San Diego WKIX 18 San Diego WKIX 18 San Diego WKIX 18 Cevel WRAY 55 Pits WDY 56 Prosenic KWL 18 Cevel WRAP 52 Port, OR KUPL 18	Y.Y.W. 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COUNTR	Systems Y SUIG		EPUKIS.	FUR WEER ENVIRED JANUART ID, ZUUU Detailed tracking for songs with an increase in detections. Total Detections/Gain does not include Vidgo play: Markets listed in order of population.
Total Detections/Gain JO DEE MESSINA 3006/256 Because You Love Me (Curb)	Total Detections/Gain MONTGOMERY GENTRY 1753/203 Daddy Won't Sell The Farm (Columbia)	Total Detections/Gain REBA 5265/43 What Do You Say (MCA Nashville)	Total Detections/Gain LEANN RIMES 4584/115 Big Deal (Curb) Total Stations: 153 Chart Move: 7-6	This Woman Needs (Lyric Street)
Chr Ukl W2W 1P WkW 2W TP 22 12 21 21 Austin KASE 32 12 - 53 New York GAC 23 25 20 196 Berming. WKX 2X 29 23 - 75 Chicago WYNT 16 24 18 177 Richmond WKK 22 21 20 15 30 252 21 20 15 30 75 San Fran. VYEV 13 11 9 94 Tuisa WGN0 13 13 13 183 Phila. WSE 12 21 5 30 720 16 10 Detroit WYD0 13 9 9 146 Tucson WGE 13 22 16 2 15 720 16 10 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 6 102 71 13 7 13 6 102 71 13 7 1 7 1 7 1 7 1 7 1 7 1 7 1 7 1 7	Chi Li Li Li Cartoni Birming, GAC Cartoni Bir 21 077 Austin Austin, Birming, GAC KASE 22 18 15 195 The Sirming, Birming, WZR Cartoni Austin, Sirvia KASE Austin, Sirvia KASE Austin, Sirvia KASE Austin, Sirvia KASE Austin, Sirvia KASE Austin, Sirvia KASE Austin, Sirvia KASE Austin, Sirvia KASE Austin, Sirvia Cartonia Cartonia	WOEY 16 38 39 352 Nashv. WOES 16 39 352 33 394 Nashv. WSIX 33 12 354 WIEL 28 27 53 141 147 WSIX 33 12 354 Adv WSIX 43 42 25 341 141 147 WSIX 33 55 487 Charl, WV WQBE 27 25 440 41 147 WBeach WHR 34 30 43 430 49 WOR 34 34 558 V#Beach WHR 34 30 443 Asteville WKSF 34 33 2465 Louisv. WHR 34 30 449 Asteville WKSF 34 33 2465 Louisv. WIA 13 30 449 Asteville WKSF 30 742 25 26 27 <td>The Way and the second secon</td> <td>New York WYNR Yield 5 - 35 Richmönd WKRK 22 1 66 L.A. KKIF 27 16 287 1 19 18 18 11 L.A. KKIF 27 16 287 1 18 18 11 Chicago WUSN 3 25 Fuestion WGUD 16 18 12 17 18 14 18 14 11 12 12 18 14 11 12 18 12 12 18 14 11 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 14 12 12 12 14 14 18 16 17 15 16 13 15 14 14 17 16 17 16 16 16 17 16 16 17</td>	The Way and the second secon	New York WYNR Yield 5 - 35 Richmönd WKRK 22 1 66 L.A. KKIF 27 16 287 1 19 18 18 11 L.A. KKIF 27 16 287 1 18 18 11 Chicago WUSN 3 25 Fuestion WGUD 16 18 12 17 18 14 18 14 11 12 12 18 14 11 12 18 12 12 18 14 11 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 14 12 12 12 14 14 18 16 17 15 16 13 15 14 14 17 16 17 16 16 16 17 16 16 17
GEORGE STRAIT 2897/1019 The Best Day (MCA Nashville) Total Stations: 151 Chart Move: 29-18	KEITH URBAN 2730/58 It's A Love Thing (Capitol) Total Stations: 150 Total Stations: 150 Chart Move: 22-20	Carlene (Arista NashvIlle) Total Stations: 147 Chart Move: 32-29	Back At One (Mercury)	WR00 15 16 14 136 CHELY WRIGHT 2029/169 It Was (MCA Nashville) Total Stations: 147 Chart Move: 30-26
CMT	CMU LW 2W TP TW W/ 2W TP GAC 22 20 13 14 330 Austin KASE 12 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	L.Å. KIKF. 40 42 14 Albany WGNA 7 5 4 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 54 56 56 56 56 56 56 56 57 56 54 54 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56 56	CMT VLM VLM <td>WILLY 2W IP JULUX 2W IP GAC 29 31 28 366 Birming, WZIK 31 1 12 IA Richmand, YAT 29 31 28 360 Albany WZIK 31 1 23 1 12 IA Richmand, WKIK 30 32 28 360 Albany WGNA 5 5 50 Chicago WUSN 2 - 17 Tusson KIIK 31 40 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14</td>	WILLY 2W IP JULUX 2W IP GAC 29 31 28 366 Birming, WZIK 31 1 12 IA Richmand, YAT 29 31 28 360 Albany WZIK 31 1 23 1 12 IA Richmand, WKIK 30 32 28 360 Albany WGNA 5 5 50 Chicago WUSN 2 - 17 Tusson KIIK 31 40 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14

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Total Detections/Gain

JO DEE MESSINA 3006/256 Because You Love Me (Curb) Total Stations: 152/Chart Move: 21-13

Medium (25+ detections): 2 WNOE, WRNS Medium (25-34): 37 KAJA, KASE, KBEO, KCCY, KEEY, KFKF, KIKF, KKAT, KRMD, KRTY, KSKS, KSSN, KTTS, KYGO, KYNG, WBCT, WCAC, WCKT, WCMS, WCOS, WCTK, WDAF, WDRM, WESC, WEZ, WFLS, WFRE, WIRK, WKHK, WKSF, WMZO, WNCY, WPOR, WQDR, WQXK, WSM, WZZK Light (Index 20)

Light (Under 25): 113 First Impressions: 1 WYGY

AIRPLAY LEADER

(FIRST STATION TO 150 PLAYS) KCCY · Colorado Springs, CO KCCY 96-9 PD: Dave Moore MD: Kevin Hayes Date: 11/21/99 Also: KEEY • Minneapolls, MN; WBCT • Grand Rapids, MI

TRACY LAWRENCE 2972/179

Lessons Learned (Atlantic) Total Stations: 152/Chart Move: 19-14 Heavy (35+): 6 KIKK, KMLE, KRMD, KUZZ, KYCY, WFLS

WFLS Medium (25-34): 33 KAJA, KCCY, KDDK, KEEY, KGMY, KNIX, KPLX, KRTY, KSOP, KSSN, KTOM, KTTS, KUPL, KXKT, KZSN, WBCT, WCKT, WCMS, WDRM, WESC, WEZL, WFRE, WIRK, WKXC, WNCY, WNOE, WOKO, WOBE, WQIK, WQMX, WTOR, WVLK, WXBQ Light (Under 25): 113

First Impressions: 4 WGAR, WIVK, WSOC, WXTU

AIRPLAY LEADER

(FIRST STATION TO 150 PLAYS) KSOP · Salt Lake City, UT PD: Don Hilton MD: Debby Turpin Date: 12/05/99

Also: WQBE . Charleston, W. VA

TOBY KEITH How Do You Like Me Now?! (DreamWorks)

How Do You Like Me Now?! (DreamWorks, Total Stations: 150/Chart Move: 23-16 Heavy (35+): 2 KMLE, KSCS Medium (25-34): 34 KBEQ, KCCY, KDDK, KEEY, KGMY, KHAY, KIKF, KIKK, KKAT, KKCS, KMDL, KNIX, KPLZ, KRTY, KSKS, KSON, KSOP, KSSN, KUPL, KCKT, WFMS, WFRE, WGH, WIRK, WKSF, WKXC, WNCY, WQBE, WQYK, WRNS, WSOC, WXBQ, WYNK, WYRK Light (Under 25): 114

First Impressions: 3 WKIX, WQMX, WYGY

AIRPLAY LEADER

(FIRST STATION TO 150 PLAYS) KSOP · Salt Lake City, UT T PD: Don Hilton **MD: Debby Turpin** KSOP Date: 12/12/99 Also: WRNS . New Bern, NC

GEORGE STRAIT 2897/1019 The Best Day (MCA Nashville) Total Stations: 151/Chart Move: 29-18

Heavy (35+): 7 KEEY, KMLE, KPLX, KSCS, KUZZ, KYCY, WXTU

Medium (25-34): 24 KAJA, KASE, KCCY, KDDK, KIKK, KKBQ, KNCI, KSKS, KSON, KSOP, KTEX, KUBL, KXKC, WAMZ, WCMS, WHSL, WKDF, WKSF, WKSJ, WKXC, WNKT, WQIK, WTQR, WYRK Light (Under 25): 120

Light (Under 25): 120 First Impressions: 43 KFDI, KFRG, KGMY, KHEY, KILT, KRMD, KRST, KRYS, KSSN, KUPL, KVOO, KWNR, KXKT, KXXY, KZSN, WBEE, WCOS, WGKX, WHOK, WIL, WKCN, WKDF, WKHX, WKIS, WKIX, WKKT, WMSI, WMUS, WOKO, WPOC, WOBE, WSCA, WSOC, WUSN, WWKA, WWYZ, WXBM, WXBQ, WYAY, WYCD, WYNK, WYYD, WZZK

AIRPLAY LEADER (FIRST STATION TO 150 PLAYS) KCYY · San Antonio, TX Y100 PD: R.J. Curtis MD: Cody Robbins Date: 01/09/00 Also: KMLE . Phoenix, AZ

2999 - 1000 DETECTIONS

Total Detections/Gain

SHEDAISY 2952/181 This Woman Needs (Lyric Street) Total Stations: 152/Chart Move: 20-17 Heavy (35+): 7 KEEY, KIKK, KKAT, KMLE, KYCY, WRNS, WXCT Medium (25-34): 24 KBEQ, KIKF, KRMD, KRTY, KSOP, KTOM, KTTS, KUPL, KYNG, WCMS, WDRM, WEZL, WFLS, WGGY, WKHK, WKSF, WKSJ, WMZQ, WPOR, WOMX, WQXK, WSOC, WXTU, WYAY Light (Under 25): 121

First Impressions: 5 KMPS, WOW, WYNY, WYRK, WZZK

MARTINA MCBRIDE 2847/251 Love's The Only House (RCA)

Total Stations: 149/Chart Move: 26-19 Total Stations: 149/Chart Move: 26-19 Heavy (35+): 4 KMLE, KNIX, KRMD, WBCT Medium (25-34): 29 KASE, KBEO, KCCY, KEEY, KHAY, KIKF, KIKK, KMDL, KMPS, KRTY, KSKS, KSON, KTTS, KZSN, WBEE, WCAC, WCMS, WFLS, WIRK, WKSF, WKXC, WODR, WOXK, WRBT, WRNS, WUBE, WXCT, WYAY, WYNY Linbt (Judar 26): 116 Light (Under 25): 116 First Impressions: 3 KVOO, KZLA, WQMX

KEITH URBAN 2730/58

It's A Love Thing (Capitol) Total Stations: 150/Chart Move: 22-20 Heavy (35+): 7 KBEQ, KIKK, KKAT, KMLE, KRTY, KUPL, WYCD Medium (25-34): 20 KCCY, KEEY, KGMY, KIKF, KSOP, KSSN, KTOM, KTTS, KUBL, KUZZ, WBEE, WCTK, WDAF, WEZL, WFRE, WIRK, WPOR, WOBE, WRBT, WYNY Light (Under 25): 123 First Impressions: 3 WIVK, WKHX, WXTU

CHELY WRIGHT 2029/169 It Was (MCA Nashville)

Total Stations: 147/Chart Move: 30-26 Heavy (35+): 0 Medlum (25-34): 16 KAJA, KASE, KBEO, KEEY, KHAY, KIKF, KIKK, KKAT, KSON, KUPL, KUZZ, KXKC, WGGY, WGH, WPOR, WUBE Light (Under 25): 131

ALABAMA

Small Stuff (RCA) Total Stations: 146/Chart Move: 28-27 Heavy (35+): 2 KGMY, KUZZ Medium (25-34): 11 KASE, KKAT, KNIX, KRMD, KYGO, WCMS, WGGY, WGH, WKHK, WNCY, WPOR Light (Under 25): 133 First Impressions: 3 WKIS, WOW, WSCA

2018/88

MONTGOMERY GENTRY 1753/203

Daddy Won't Sell The Farm (Columbia) Total Stations: 144/Chart Move: 31-28 Heavy (35+): 0 Medium (25-34): 9 KBEQ, KCCY, KIKF, KIKK, KNIX, KUZZ, WBCT, WOKQ, WTQR Light (Under 25): 135

First Impressions: 7 WCOS, WGKX, WKHK, WKXC, WMIL, WSCA, WXCT PHIL VASSAR

1695/195 Carlene (Arista Nashville) Total Stations: 147/Chart Move: 32-29 Heavy (35+): 3 KIKF, KIKK, KSOP Medium (25-34): 11 KBEQ, KEEY, KFKF, KKAT, KRTY, KTTS, KUZZ, WBCT, WQBE, WSIX, WXBQ Light (Under 25): 133 First Impressions: 7 KDDK, KSCS, KSKS, WFMS, WFRE, WMIL, WNKT

STEVE HOLY 1434/27 Don't Make Me Beg (Curb) Total Stations: 145/Chart Move: 33-30 Heavy (35+): 0 Medium (25-34): 5 KBEQ, KIKK, KSKS, KYGO, Light (Under 25): 140

First Impressions: 4 KRTY, WIVK, WRBT, WYAY

Airpower awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both detections and audience.

HIJ!H **GARTH BROOKS** 1348/716 Do What You Gotta Do (Capitol)

Total Stations: 115/Chart Move: 41-31 Heavy (35+): 1 KNCI Medium (25-34): 5 KDDK, KIKK, KSCS, WBCT,

WMZQ Light (Under 25): 109

Light (Under 25): 109 First Impressions: 42 KBEQ, KDRK, KFKF, KGMY, KHAY, KHEY, KIIM, KKCS, KMPS, KNIX, KRST, KRTY, KSCS, KSSN, KTEX, KUZZ, KVOQ, KKKT, KZSN, WAMZ, WCOL, WCTK, WFMS, WGNE, WJCL, WKCN, WKKT, WKSF, WKSJ, WMJC, WMUS, WNCY, WNOE, WOGY, WRBQ, WROQ, WSM, WUSN, WUSY, WVLK, WXTU, WYPD

WYNONNA 1112/170 Can't Nobody Love You (Like I Do) (Curb/Mercury) Total Stations: 132/Chart Move: 36-33 Heavy (35+): 0 Heavy (35+): 0 Medium (25-34): 1 WFLS Light (Under 25): 131 First Impressions: 9 KDRK, KKAT, KRTY, WIL, WKSJ, WMUS, WQDR, WUBE, WWGR

1084/117 KENNY ROGERS

Buy Me A Rose (Dreamcatcher) Total Stations: 124/Chart Move: 35-34 Heavy (35+): 2 KKAT, WYNY Medium (25-34): 5 KUPL, WBCT, WFMS, WGNE, WSOC Light (Under 25): 117

First Impressions: 5 WMIL, WOKO, WRNS, WSSL, WYNK

SAMMY KERSHAW 1059/169 Me And Maxine (Mercury) Total Stations: 119/Chart Move: 37-35 Heavy (35+): 0 Medium (25-34): 3 WDRM, WNCY, WXBQ Light (Under 25): 116 First Impressions: 4 KHEY, WMSI, WQYK, WROO

999 - 500 DETECTIONS

Total Detections/Gain

ANDY GRIGGS 978/359 She's More (RCA) Total Stations: 110/Chart Move: 42-36 Total Stations: 110/Chart Move: 42-36 Heavy (35+): 1 KIKK Medium (25-34): 4 KMLE, KUZZ, KYCY, WFLS Light (Under 25): 105 First Impressions: 23 KCCY, KDRK, KEEY, KFDI, KIKF, KNIX, KRMD, KSSN, KUBL, KVOO, KWJJ, KWNR, WDAF, WEZL, WGNA, WNOE, WRBQ, WRKZ, WROO, WWKA, WXBM, WYAY, WYNK

JESSICA ANDREWS 958/143 Unbreakable Heart (DreamWorks)

Total Stations: 120/Chart Move: 39-37 Heavy (35+): 0 Medium (25-34): 1 KIKK Light (Under 25): 119 First Impressions: 17 KAJA, KJJY, KMLE, KMPS, KTOM, KYNG, WGH, WGNA, WKHK, WKSJ, WMIL, WMSI, WQYK, WRBT, WSIX, WUSN, WWYZ

SHANIA TWAIN 813/466 Rock This Country! (Mercury) Total Stations: 88/Chart Move: 48-38 Heavy (35+): 0 Medium (25-34): 2 KCCY, KIKK Medium (25-34): 2 KCCY, KIKK Light (Under 25): 86 First Impressions: 36 KATM, KBEQ, KDRK, KFKF, KGMY, KJJY, KKBQ, KMDL, KMPS, KNCI, KRMD, KSKS, KSON, KSSN, KUBL, KUPL, WBEE, WEZL, WGH, WIYK, WJCL, WKCN, WKCQ, KKIS, WKKQ, WKKT, WKKX, WKSF, WMUS, WNCY, WPOR, WQYK, WRBQ, WRKZ, WSIX, WYGY

TRISHA YEARWOOD 799/424 Real Live Woman (MCA Nashville)

Total Stations: 103/Chart Move: 47-39 Heavy (35+): 0 Medium (25-34): 1 KIKK Light (Under 25): 102 First Impressions: 49 KAJA, KASE, KDDK, KGMY, KHAY, KHEY, KHKI, KKBO, KMDL, KNCI, KRST, KSON, KUZZ, KVOO, KWNR, KYNG, KZLA, KZSN, WBEE, WCOL, WCTK, WDSY, WEZL, WFLS, WFRE, WGAR, WGNE, WHOK, WIRK, WIK, WJCL, WKDF, WKIS, WKIX, WKKO, WKKT, WKLB, WKSJ, WLWI, WMIL, WMUS, WNKT, WOKO, WQXK, WRBT, WRKZ, WVLK, WYAY, WYYD Medium (25-34): 1 KIKK

JENNIFER DAY 691/105 The Fun Of Your Love (BNA) Total Stations: 82/Chart Move: 43-41 Heavy (35+): 0 Medium (25-34): 1 KIKK Light (Under 25): 81 First Impressions: 5 KTST, KZLA, WJCL, WUSY, WXBM

JULIE REEVES

What I Need (Virgin) Total Stations: 67/Chart Move: 44-43 Heavy (35+): 1 KMLE Medlum (25-34): 1 KIKK Light (Under 25): 65 First Impressions: 4 KIKF, WCTO, WJCL, WVLK

616/76

YANKEE GREY 553/208 Another Nine Minutes (Monument) Total Stations: 77/Chart Move: 49-44 Heavy (35+): 0 Medium (25-34): 0 Medium (25-34): 0 Light (Under 25); 77 First Impressions: 19 KGMY, KIKF, KKCS, KSKS, KTST, KTTS, KOKC, KYNG, WBCT, WBEE, WCTK, WFRE, WGNE, WKKT, WMSI, WOKO, WRBQ, WSM, WUSY

CLINT BLACK WITH STEVE WARINER 547/392 Been There (RCA) Total Stations: 106/Chart Move; 56-45 Heavy (35+): 0 Medium (25-34): 3 KIKK, KMLE, KPLX Light (Under 25): 103 First Impressions: 19 KAJA, KBEQ, KEEY, KFDI, KFKF, KHKI, KIKK, KKAT, KSOP, KTTS, KUPL, KYCY, KYNG, WBCT, WESC, WMZQ, WSM, WUBE, WYNY

499 - 50 DETECTIONS

Total Detections/Gain

405/9

361/298

349/4

DOUG STONE 437/36 Take A Letter Marla (Atlantic) Total Stations: 72/Chart Move: 45-46 Heavy (35+): 0 Medium (25-34): 1 KBEQ Light (Under 25): 71 First Impressions: 2 KTOM, WGGY

GEORGE JONES The Cold Hard Truth (Asylum) Total Stations: 42/Chart Move: 46-48 Heavy (35+): 0 Medium (25-34): 1 WIVK Light (Under 25): 41 First Impressions: 2 KDDK, WYNK

TY HERNDON

No Mercy (Epic) Total Stations: 63/Chart Move: 68-49 Heavy (35+): 0 Medium (25-34): 1 KYCY Medium (25-34): 1 KYCY Light (Under 25): 62 First Impressions: 15 KSON, KUBL, KUZZ, KWNR, KYGO, KYNG, KZSN, WAMZ, WBCT, WEZL, WFMS, WKKX, WMJC, WNCY, WRBQ

LILA MCCANN

I Will Be (Asylum) Total Stations: 49/Chart Move: 50-50 Heavy (35+): 0 Medlum (25-34): 1 KBEQ Light (Under 25): 48 First Impressions: 5 KDRK, KUPL, WKKO, WNCY, WUBE

KENNY CHESNEY 249/188

What I Need To Do (BNA) Total Stations: 49/Chart Move: 70-51 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 49 First Impressions: 9 KCCY, KFDI, KKCS, KMLE, KSKS, KTTS, KUBL, WGKX, WKCQ

THE WILKINSONS 246/58 Jimmy's Got A Girlfriend (Giant)

Total Stations: 65/Chart Move: 53-53 Heavy (35+): 0 Heavy (35+): 0 Medium (25-34): 2 KIKK, WQBE Light (Under 25): 63 First impressions: 7 KEEY, KPLX, KSSN, KUBL, KXKC, WCAC, WNCY

FAITH HILL 220/142 The Way You Love Me (Warner Bros./WRN) Total Stations: 49/Chart Move: 66-54 Heavy (35+): 0 (35+): 0 m (25-34): 1 KMLE Mediu Light (Under 25): 48 First Impressions: 5 KKAT, KPLX, WRNS, WWGR, WYGY

JERRY KILGORE 216/113 The Look (Virgin) Total Stations: 25/Chart Move: 61-55 Heavy (35+): 0

FOR WEEK ENDING JANUARY 16, 2000

Upward-moving songs ranked in order of detections. Songs are removed if they lose more than 5% of their detections from previous week or if their detections

Medium (25-34): 1 KYCY Ight (Under 25): 24 First Impressions: 9 KAJA, KATM, KMLE, KYCY, KZSN, WCKT, WNKT, WPOR, WXCT

CHALEE TENNISON 206/68 Just Because She Lives There (Asylum) Total Stations: 29/Chart Move: 58-56 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 29 First Impressions: 6 KFDI, KIKF, KKCS, KSSN, WIRK, WWGR

JOHN MICHAEL MONTGOMERY 181/98 Nothing Catches Jesus By Surprise (Atlantic) Total Stations: 58/Chart Move: 63-57 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 58 First Impressions: 5 KHAY, KKCS, KXKC, WEZL, WKKT

SONYA ISAACS 139/24 I've Forgotten How You Feel (Lyric Street) Total Stations: 17/Chart Move: 60-61 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 17 First Impressions: 3 WCKT, WKDF, WQBE

VINCE GILL 136/136 Let's Make Sure We Kiss Goodbye (MCA Nashville) Total Stations: 69/Chart Move: Debut 62 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 69 First Impressions: 3 KHKI, KMDL, WESC

CLAY WALKER 114/28 The Chain Of Love (Giant) Total Stations: 8/Chart Move: 62-63 Heavy (35+): 2 KIKK, KYCY Medium (25-34): 0 Light (Under 25): 6 First Impressions: 2 KKBQ, KWNR

TRACE ADKINS 101/96

More (Capitol) Total Stations: 32/Chart Move: Debut 65 Heavy (35+): 0 Medium (25-34) Medium (25-34): 0 Light (Under 25): 32 First Impressions: 6 KBEQ, KCCY, KFKF, KKBQ, WRNS, WXBQ

MARTY RAYBON 90/76 Cracker Jack Diamond (Tri Chord) Total Stations: 39/Chart Move: Debut 67 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 39 First Impressions: 1 WNCY

+ RANDY TRAVIS 76/75 Where Can I Surrender (DreamWorks) Total Stations: 40/Chart Move: Debut 68 Heavy (35+): 0 Medium (25-34) n (25-34): 0 Light (Under 25): 40

SAWYER BROWN 72/49 800 Pound Jesus (Curb) Total Stations: 16/Chart Move: Debut 69 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 16 First Impressions: 2 KSOP, WBCT

SHEDAISY I Will...But (Lyric Street) Total Stations: 4/Chart Move: 69-70 Heavy (35+): 0 Medium (25-34): 1 WXBQ Light (Under 25): 3

TY HERNDON 57/29 You Can Leave Your Hat On (Epic) Total Stations: 35/Chart Move: Re-Entry 73 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 35

BROOKS & DUNN 50/2Goin' Under Gettin' Over You (Arista Nashville) Total Stations: 4 Heavy (35+): 0 Medium (25-34) Medium (25-34): 1 WXBQ Light (Under 25): 3

* Initial Impact: records appearing on this page for the first time

66/4



Monitor. AT-A-GLANCE

FOR WEEK ENDING JANUARY 16, 2000

Broadcast Data Sys

Billboard. Top Country Singles Sales ... Soundscan

THE CHART, REPRINTED FROM BILLBOARD MAGAZINE, IS COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND INTER-NET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY SOUNDSCAN, INC.

THIS	LAST WEEK	WKS. ON CHART	BILLBOARD ISSUE DATE: JANUAR TITLE/IMPRINT & NUMBER /DISTRIBUTING LABEL	Y 22, 2000 Artist
			No. 1	
1	1	15	BIG DEAL CURB 73086 7 weeks at No. 1	
2	2	5	A COUNTRY BOY CAN SURVIVE (Y2K VERSION) WARNER BROS, 16895/WRN CHAD BRO	
3	4	21	IT DON'T MATTER TO THE SUN/LOST IN YOU CAPITOL 58788	GARTH BROOKS AS CHRIS GAINES
4	5	16	I'M DIGGIN' IT MCA NASHVILLE 172121	ALECIA ELLIOTT
5	6	10	LITTLE BIRD ARISTA NASHVILLE 13184	SHERRIE AUSTIN
6	7	16	STEAM EPIC 79269/SONY	TY HERNDON
7	3	10	DECK THE HALLS LYRIC STREET 164036/HOLLYWOOD	SHEDAISY
8	8	6	TWENTIETH CENTURY/NEW YEAR'S EVE 1999 RCA 65917/RLG	ALABAMA
9	12	8	CAN'T NOBODY LOVE YOU (LIKE I DO) CURB 172141/MERCURY	WYNONNA
10	11	136	HOW DO I LIVE A 3 CURB 73022	LEANN RIMES
11	10	12	THE QUITTIN' KIND EPIC 79268/SONY	JOE DIFFIE
12	9	42	PLEASE REMEMBER ME/FOR A LITTLE WHILE CURB 73080	TIM MCGRAW
13	13	22	ALL THINGS CONSIDERED MONUMENT 79248/SONY	YANKEE GREY
14	15	37	ROCKY TOP '96 DECCA 155274/MCA NASHVILLE	THE OSBORNE BROTHERS
15	16	10	DON'T MAKE ME BEG CURB 73087	STEVE HOLY
16	14	29	LONELY AND GONE COLUMBIA 79210/SONY	MONTGOMERY GENTRY
17	20	21	ARE YOUR EYES STILL BLUE CURB 73085	SHANE MCANALLY
18	18	80	I'M ALRIGHT/BYE BYE O CURB 73034	JO DEE MESSINA
19	19	33	LIGHTNING DOES THE WORK WARNER BROS. 16984/WRN	CHAD BROCK
20	17	35	NEVER BEEN KISSED ARISTA NASHVILLE 13140	SHERRIE AUSTIN

○ Records with the greatest sales gains this week. ●Recording Industry Assn. of America certification for sales of 500,000 units. ▲ RIAA lion units, with multimillion titles indicated by a numeral following the symbol. © 2000, Billboard/BPI Communications and SoundScan, Inc.

Billboard, TOP COUNTRY ALBUNS

THE CHART, REPRINTED FROM BILLBOARD MAGAZINE, IS COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND Internet sales reports collected, compiled, and provided by soundscan, inc

THIS WEEK	LAST WEEK	2 WKS AGO	WKS. ON CHART	BILLBOARD ISSUE DATE: JANUARY 22, 2000 ARTIST IMPRINT & CATALOG NUMBER/DISTRIBUTING LABEL (SUGGESTED LIST PRICE) TITL		PEAK
1	1	2	19	DIXIE CHICKS A 3 MONUMENT 69678/SONY (11.98 EQ/17.98)	10 weeks at No. 1 FLY	1
2	2	1	114	SHANIA TWAIN 416 MERCURY 536003 (10.98/17.98)	COME ON OVER	1
3	3	3	9	FAITH HILL ▲ ² WARNER BROS. 47373/WRN (11.98/17.98)	BREATHE	1
4	4	5	36	TIM MCGRAW 4 ² CURB 77942 (10.98/17.98)	A PLACE IN THE SUN	1
5	5	6	11	LEANN RIMES CURB 77947 (10.98/17.98)	LEANN RIMES	1
6	6	8	102	DIXIE CHICKS A* MONUMENT 68195/SONY (10.98 EQ/17.98)	WIDE OPEN SPACES	1
7	9	10	32	LONESTAR A BNA 67762/RLG (10.98/16.98)	LONELY GRILL	3
8	8	7	11	ALAN JACKSON A ARISTA NASHVILLE 18892 (10.98/17.98)	UNDER THE INFLUENCE	2
9	13	12	45	KENNY CHESNEY A BNA 67655/RLG (10.98/16.98)	EVERYWHERE WE GO	5
10	10	9	7	REBA MCENTIRE MCA NASHVILLE 170119 (11.98/17.98)	SO GOOD TOGETHER	5

→ Albums with the greatest sales gains. ← Recording Industry Asn. Of America (RIAA) certification for sales of 500,000 album units. ▲ RIAA certification for sales of 10 million units (Platinum). ▲ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol Indicates album's multi-platinum level. Greatest Galner shows chart's largest unit increase. Pacesetter Indicates biggest percentage growth. © 2000 Billboard/BPI Communications and SoundScan, Inc.

COUN	IRY AUD	IENCE
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THIS WEEK	E Å	WKS. ON CHART	Compiled from a national sample of data supplied by Broadcast Data Systems to Country Airplay Monitor. 153 country stations are electronically monitored 24 hours a day, 7 days a week. © 2000 Billboard/BPI Communications.				
	LAST	WK CH/	TITLE/IMPRINT/PROMOTION LABEL	ARTIST	TW	LW	
			★★★ NO.1 ★★	*			
1	1	16	BREATHE WARNER BROS, WRN 6 weeks at No. 1	FAITH HILL	44.294	46.46	
2	2	12	COWBOY TAKE ME AWAY MONUMENT	DIXIE CHICKS	42.427	41.57	
3	4	13	MY BEST FRIEND CURB	TIM MCGRAW	41.809	39.14	
4	3	18	WHAT DO YOU SAY MCA NASHVILLE	REBA	40.889	40.38	
5	9	13	SMILE BNA	LONESTAR	34.810	31.54	
6	7	21	BIG DEAL CURB	LEANN RIMES	34.588	34.37	
7	6	16	POP A TOP ARISTA NASHVILLE	ALAN JACKSON	34.234	35.64	
8	5	20	HE DIDN'T HAVE TO BE ARISTA NASHVILLE	BRAD PAISLEY	33.917	37.40	
9	10	11	BACK AT ONE MERCURY	MARK WILLS	32.449	26.96	
10	8	22	WHEN I SAID I DO RCA	CLINT BLACK		33.41	
11	11	26	I LOVE YOU RCA	MARTINA MCBRIDE	23.374	26.36	
12	15	21	LIVE, LAUGH, LOVE GIANT	CLAY WALKER	23.237	24.60	
13	12	27	SOMETHING LIKE THAT CURB	TIM MCGRAW	23.205	25.28	
(14)	17	19	SMOKE RINGS IN THE DARK MCA NASHVILLE	GARY ALLAN	22.575	22.44	
(15)	27	3	THE BEST DAY MCA NASHVILLE	GEORGE STRAIT	22.396	-	
(16)	23	10	HOW DO YOU LIKE ME NOW ?! DREAMWORKS	TOBY KEITH	21.662		
(17)	18	17	PUT YOUR HAND IN MINE RCA	TRACY BYRD	21.523		
18	13	24	ALL THINGS CONSIDERED MONUMENT	YANKEE GREY	21.103	-	
(19)	21	10	LESSONS LEARNED ATLANTIC	TRACY LAWRENCE	21.040	-	
(20)	22	12	BECAUSE YOU LOVE ME CURB	JO DEE MESSINA	20.462		
(21)	24	13	THIS WOMAN NEEDS LYRIC STREET	SHEDAISY	20.333	-	
22	19	15		JOE DIFFIE	19.423		
(23)	26	8	LOVE'S THE ONLY HOUSE RCA	MARTINA MCBRIDE	19.192		
24	20	11	BEER THIRTY ARISTA	BROOKS & DUNN	19.078	-	
(25)	25	15	IT'S A LOVE THING CAPITOL	KEITH URBAN	18.212	-	
(26)	29	11	SMALL STUFF RCA	ALABAMA	13.369	-	
(27)	30	10	IT WAS MCA NASHVILLE	CHELY WRIGHT	11.935	-	
(28)	32	8	CARLENE ARISTA NASHVILLE	PHIL VASSAR	10.832		
(29)	31	6	DADDY WON'T SELL THE FARM COLUMBIA	MONTGOMERY GENTRY	10.568		
30	40	2	DO WHAT YOU GOTTA DO CAPITOL	GARTH BROOKS	10.226	-	
31	33	9	DON'T MAKE ME BEG CURB	STEVE HOLY	8.791	8.90	
32	28	14	DON'T LIE CAPITOL	TRACE ADKINS	8.440	14.6	
(33)	36	4	BUY ME A ROSE DREAMCATCHER	KENNY ROGERS	7.343	6.20	
(34)	35	5	CAN'T NOBODY LOVE YOU (LIKE I DO) CURB/MERCURY	WYNONNA	7.132	6.56	
35)	NE		SHE'S MORE RCA	ANDY GRIGGS	5.825	3.36	
36)	38	3		SAMMY KERSHAW	5.682	4.60	
37)	NEW►						
38)	39	2		SHANIA TWAIN	5.026	2.20	
39	34	9			4.983	4.06	
(40)			REAL LIVE WOMAN MCA NASHVILLE	ITH HANK WILLIAMS JR. & GEORGE JONES	4.500	2.03	

Songs ranked by audience, computed by cross-referencing exact times of airplay with Arbitron listener data.
Records showing an increase in audience over the previous week, regardless of chart movement. If two records are tied in total audience, the record being played on more stations is placed first. Records become recurrents and are removed from this chart in conjunction with the Country Airplay chart.



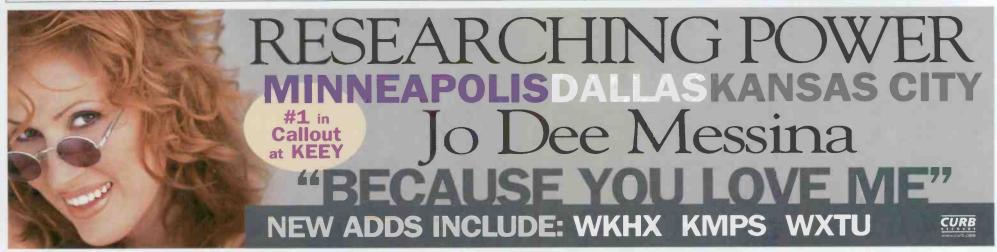
FOR WEEK ENDING JANUARY 16, 2000

Broadcast Data Systems

	z			_	DETECTIONS			z	Z			ECTIONS
THIS	LAST WEEK	WKS. ON CHART			1		WEEK	WEEK	WKS. 0 CHART		10.0	
H N	AN N	ΣQ	TITLE/IMPRINT/PROMOTION LABEL ARTIS	r TW	L	W			≥ O	TITLE/IMPRINT/PROMOTION LABEL ARTIST ROCK THIS COUNTRY MERCURY SHANIA TWAIN	TW 813	LW 347
			* * * NO. 1 * * *				38)	48	3		015	347
1	1	17	BREATHE WARNER BROS / WRN 6 weeks at No. 1 FAITH HIL	5557	58	847	39)	47	2	★ MOST NEW STATIONS ★ REAL LIVE WOMAN MCA NASHVILLE TRISHA YEARWOOD	799	375
2	2	21	COWBOY TAKE ME AWAY MONUMENT DIXIE CHICK		+	337		- 1	11		-	-
3	4	19	MY BEST FRIEND CURB TIM MCGRAV	-	-	016		34	11	A COUNTRY BOY CAN SURFIVE (Y2K VERSION) WARNER BROS, WRW CHAD BROCK WITH HANK WILLIAMS JR. & GEORGE JONES	718	1176
4	3	20	WHAT DO YOU SAY MCA NASHVILLE REB	A 5265	5	222	41)	43	9	THE FUN OF YOUR LOVE BNA JENNIFER DAY	691	586
5	8	20	SMILE BNA LONESTAL	4598	4	135	42	40	15	GOD GAVE ME YOU ASYLUM BRYAN WHITE	685	706
6	7	22	BIG DEAL CURB LEANN RIME	5 4584		469	43	44	10	WHAT I NEED VIRGIN JULIE REEVES	616	540
7	6	17	POP A TOP ARISTA NASHVILLE ALAN JACKSOI	4523	4!	558	44	49	3	ANOTHER NINE MINUTES MONUMENT YANKEE GREY	553	345
8	5	22	HE DIDN'T HAVE TO BE ARISTA NASHVILLE BRAD PAISLE	r 421!	4	836	45)	56	3	BEEN THERE RCA CLINT BLACK WITH STEVE WARINER	547	155
9	10	13	BACK AT ONE MERCURY MARK WILL	5 4127	3	673	46	45	10	TAKE A LETTER MARIA ATLANTIC DOUG STONE	437	401
10	9	22	WHEN I SAID I DO RCA CLINT BLAC	(3528	3 41	058	47	38	19	IT'S A BEAUTIFUL THING REPRISE/WRN PAUL BRANDT	426	829
	15	19	PUT YOUR HAND IN MINE RCA TRACY BYR	3109	3 31	052	48)	46	12	THE COLD HARD TRUTH ASYLUM GEORGE JONES	405	396
12	16	25	SMOKE RINGS IN THE DARK MCA NASHVILLE GARY ALLAN	N 3032	2	980	49)	68	2	NO MERCY EPIC TY HERNDON	361	63
			★ ★ AIRPOWER ★ ★					50	9	I WILL BE ASYLUM LILA MCCANN	349	345
13	21	15	BECAUSE YOU LOVE ME CURB JO DEE MESSIN	3006	5 2	750	51)	70	2	WHAT I NEED TO DO BNA KENNY CHESNEY	249	61
			★ ★ AIRPOWER ★ ★			702		51	17	I'M DIGGIN' IT MCA NASHVILLE ALECIA ELLIOTT	249	252
14)	19	13	LESSONS LEARNED ATLANTIC TRACY LAWRENC	-	-	_	-	53	3	JIMMY'S GOT A GIRLFRIEND GIANT THE WILKINSONS	246	188
15	11	26	LIVE, LAUGH, LOVE GIANT CLAY WALKE	R 2964	3	1091		66	A	THE WAY YOU LOVE ME WARNER BROS WRN FAITH HILL	220	78
	0.0			2005	2 2	26.36		61	3	THE LOOK VIRGIN JERRY KILGORE	216	103
	23	11	HOW DO YOU LIKE ME NOW ?! DREAMWORKS TOBY KEITI THIS WOMAN NEEDS LYRIC STREET SHEDAIS		+	_		58	4	JUST BECAUSE SHE LIVES THERE ASYLUM CHALEE TENNISON	206	138
	20	22		2392		.//1		63	2	NOTHING CATCHES JESUS BY SURPRISE ATLANTIC JOHN MICHAEL MONTGOMERY	181	83
(18)	29	5	★ AIRPOWER/GREATEST GAINER ★ ★ THE BEST DAY MCA NASHVILLE GEORGE STRAI	T 2897	7 1	878		54	8	AGAINST THE WIND ELEKTRA/EEG BROOKS & DUNN	178	181
(19)	26	11	LOVE'S THE ONLY HOUSE RCA MARTINA MCBRID	F 2847	7 2	596		55	9	LET'S MAKE LOVE WARNER BROS/WRN FAITH HILL WITH TIM MCGRAW	144	180
(20)	22	23	IT'S A LOVE THING CAPITOL KEITH URBA		2			57	3	UNCONDITIONAL VIRGIN CLAY DAVIDSON	143	148
20	14	27	I LOVE YOU RCA MARTINA MCBRID		+	8057	_	60	2	IVE FORGOTTEN HOW YOU FEEL LYRIC STREET SONYA ISAACS	139	115
22	14	32	SOMETHING LIKE THAT CURB TIM MCGRAY	-	-	2954	61)	00	2		1.55	110
23)	24	16	BEER THIRTY ARISTA NASHVILLE BROOKS & DUN		-	2630			ALL	★ ★ HOT SHOT DEBUT ★ ★ LET'S MAKE SURE WE KISS GOODBYE MCA NASHVILLE VINCE GILL	136	0
24	25	22	THE QUITTIN' KIND EPIC JOE DIFFI		-	2622		NE			-	+
25	13	32	ALL THINGS CONSIDERED MONUMENT YANKEE GRE		-	3060		62	1	THE CHAIN OF LOVE GIANT CLAY WALKER	114	+
(26)	30	17	IT WAS MCA NASHVILLE CHELY WRIGH		-	860	_	52	12	BRING IT ON GIANT KEITH HARLING	105	-
(27)	28	16	SMALL STUFF RCA ALABAM	-	8 1	-	65	NE\	NÞ	MORE CAPITOL TRACE ADKINS	101	5
(28)	31	11	DADDY WON'T SELL THE FARM COLUMBIA MONTGOMERY GENTR		-	1550	66	59	15	HERE COMES MY BABY MERCURY THE MAVERICKS	95	133
(29)	32	14	CARLENE ARISTA NASHVILLE PHIL VASSA		-	1500	67	NE	WÞ	CRACKER JACK DIAMOND TRI CHORD MARTY RAYBON	90	14
30	33	16	DON'T MAKE ME BEG CURB STEVE HOL		-	407	68)	NE	W Þ	WHERE CAN I SURRENDER DREAMWORKS RANDY TRAVIS	76	1
31)	41	5	DO WHAT YOU GOTTA DO CAPITOL GARTH BROOK	-	-	632	69	NE	W Þ	800 POUND JESUS CURB SAWYER BROWN	72	23
32	27	20	DON'T LIE CAPITOL TRACE ADKIN	-	5 2		70)	69	3	I WILLBUT XYRIC STREET SHEDAISY	66	62
(33)	36	12	CAN'T NOBODY LOVE YOU (LIKE I DO) CURB/MERCURY WYNONN		-	942	71	65	17	GOODBYE EARL MONUMENT DIXIE CHICKS	63	78
34)	35	14	BUY ME A ROSE DREAMCATCHER KENNY ROGER		-	967	72	67	4	MY HOMETOWN LUCKY DOG/COLUMBIA CHARLIE ROBISON	62	70
(35)	37	10	ME AND MAXINE MERCURY SAMMY KERSHA		-	890	73)	RE-E	NTRY	YOU CAN LEAVE YOUR HAT ON EPIC TY HERNDON	57	28
(36)	42	5	SHE'S MORE RCA ANDY GRIGO	-	-	619	74	64	3	TWENTIETH CENTURY RCA ALABAMA	54	79
37	39	8	UNBREAKABLE HEART DREAMWORKS JESSICA ANDREW		-	815		72	10	IF YOU EVER LEAVE ME COLUMBIA BARBRA STREISAND/VINCE GILL	51	53
9	0.5	0					-				1	_

110

Songs are ranked by number of detections. Records showing an increase in detections over the previous week, regardless of chart movement. Airpower awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both detections and audience. Greatest Gainer awarded to the record with the largest increase in detections, Most New Stations awarded to the record registering six or more detections at the most stations for the first time this week. If two records are tied in number of detections, the record being played on more stations is placed first. Records below the top 25 are removed from the chart after 20 weeks.



the WILKINSONS

"It's about time we had Tyler up front with Amanda. If he's not a heartthrob now.....he will be." - Bot McNeill, KYNG

"This song is infectious! Welcome The Wilkinsons to the twenty first century." - Bill Hagy, WXBQ

"It's fun, turn it up and enjoy it. Amanda and Tyler's harmonies are incredible." - Dan Holiday, KZSN A kaleidoscope of heart, talent, passion, tempo, and fun as only The Wilkinsons can do. They make the world a more colorful place. - Doug Johnson

"The production is great This fresh, well-produced sing-a-long stands out from all the rest." - Johnny Gray, WYAY

"You know The Wilkinsons, then you hear Tyler, then you just go WOW! This is a great song." - Clay Hunnicutt, WGAR

Jimmy's Got A Girlfriend"



Breathe (WARNER BROS./WRN) * * AIRPOWER * * NO RECORDS QUALIFIED FOR AIRPOWER THIS WEEK * MOST NEW STATIONS *

ON YOUR DESK

Prospects For New Acts At Country Radio Improved (A Little) In 1999

FACF

single & album... "HOW DO YOU LIKE ME NOW?!"

- BILLBOARD COUNTRY ALBUM SALES CHART • #1 Pace Setter for 3 weeks in a row!

• 76% increase in sales since single, release!

www.tobykeith.com

by Phyllis Stark For the past several years, it has become increasingly tough for record labels to break a new act at ra-

dio. But there is finally a bit of good

GEORGE STRAIT . The Best Day (MCA NASHVILLE)

CLINT BLACK WITH STEVE WARINER . Been There (RCA) VINCE GILL . Let's Make Sure We Kiss Goodbye (MCA NASHVILLE)

DAMON GRAY . I'm Lookin' For Trouble (BROKEN BOW)

THE WILKINSONS . Jimmy's Got A Girlfriend (GIANT)

news to report on that front. According to an exclusive Country Air-Monitor play chart analysis, things may have actually gotten a little easier for new artists in 1999

Everything being relative, that is. Of the 35 artists introduced in 1999,

only five scored a top 20 record and just four (Brad Paisley, Shedaisy, Montgomery Gentry, and Yankee Grey) scored a top 10 record. Of those, only Arista Nashville's Paisley made it all the way to No. 1. That means that of the 35 artists intro-duced, only 11.4% hit the top 10, and 2.9% went to No. 1

The good news is that the figures for 1999 are substantially better than those from 1998. While 1998 also

1995 and 1996

made it to the top 10, and 9% hit No. 1.

Paisley was, from the standpoint of chart numbers, 1999's most successful newcomer, but it was his second single, "He Didn't Have To Be," that went to No. 1. His debut single, "Who Needs Pictures," peaked at No. 12.

Continued on page 7



single... **"UNBREAKABLE HEART**"

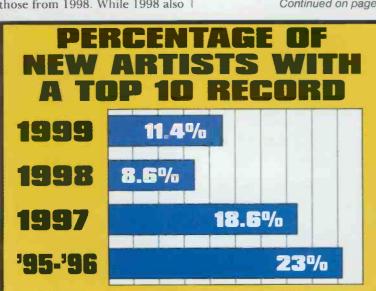
album... ART SHAPED WORLD"

10th Best Album of the Year" - USA TODAY

"The Best Album of the Year" - THE NASHVILLE SCENE

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top 10, and none got to No. 1. Those three acts represented 8.6% of the total-the lowest figure for new act breakthroughs in the past five years. 1997, eight In (18.6%) of the 43 new acts introduced went to the top 10, and three Anita Cochran, Dixie Chicks, and **Michael Peterson** -went to No. 1. representing 7% of the total. In

brought 35 new acts, just three

(Chad Brock, Andy Griggs, and the Wilkinsons) eventually made it to the

> combined, 23% of the 78 newcomers

PAISLEY PARKS ATOP THE HEAP

SHANE MINOR

THE SINGLE YOU'VE BEEN WAITING FOR "I THINK YOU'RE BEAUTIFUL" AIRPLAY DATE JANUARY 24TH

ESP MANAGEMENT PRODUCED BY DANN HUFF VISIT www.mercurynashville.com

AOL Buys Time Warner For \$166 Billion

America Online is buying Time Warner, the world's biggest media company, for \$166 billion in stock in the largest takeover ever. The deal creates the world's seventh-largest company, with \$30 billion in revenue and a market value of \$286 billion. Time Warner chairman/CEO Gerald Levin will remain CEO, while AOL chairman Steve Case will be chairman of the merged company, which will be called AOL Time Warner.

"This really is an historic moment," said Case at a Dec. 10 news conference. "This merger will launch the next Internet revolution."

Time Warner owns the nation's largest cable

TV company, and beyond high-speed cable modem access, the deal allows AOL users to tap into Time Warner media and entertainment, including Warner Music and Spinner.com, an Internet music and radio streaming site; Warner Bros. movie and TV studios, as well as a variety of broadcast networks, including HBO and CNN; and publications such as Time, Peo-ple, and Sports Illustrated.

The deal will need federal regulatory approval, although antitrust attorneys doubt the two companies will have any difficulty winning it. The deal is expected to close by the end of the FRANK SAXE vear



While in Corpus Christi, Texas, to perform at a benefit concert sponsored by KRYS (K99), Paul Brandt stopped by Driscoll Children's Hospital to play for patients. Pictured with the hospital nursing staff are Brandt, center, and, to Brandt's left, PD Clayton Allen, Warner/Reprise promotion rep Darlene Edwards, and Mark Gillespie from Brandt's band.

CRB Names First-Ever Jock Awards Finalists

Country Radio Broadcasters has announced the finalists for its first-ever Air-Personality Awards. A second round of judging by a blue-ribbon panel is under way, and winners will be announced in early February. They will win a trip to Nashville to participate in a panel at Country Radio Seminar March 1-4.



Following are the finalists:

Large market: Karen and Scott, "The Moo WMIL Milwaukee; Danny Wright, WGAR Cleveland; Hudson and Harrigan, KILT Houston; Harmon and Evans, WXTU Philadel-phia; Erin Weber, WYCD Detroit; and Moby, WKHX Atlanta.

Medium market: "Big Cat Daddy" Jim Diamond, KDRK Spokane, Wash.; David Earl Hughes and Dexter, WUSY Chattanooga, Tenn.; Andy and Alison, WIVK-FM Knoxville, Tenn.; Wayne Gardner and Shelby Mitchell, "The Breakfast Club," WKSJ Mobile, Ala.; and Scott Innes, WYNK Baton Rouge, La. Small market: "The Breakfast Bunch," WOOZ

Carbondale, Ill.; Dean and Eric, KVCI Canton, Texas; K.P. and Mary, WYXY Springfield, Ill.; Darlene Dixon, WLWI Montgomery, Ala.; and Mike and Dana, KGEE Midland, Texas.

PROGRAMMING: TIDWELL TO OM

Lance Tidwell is upped from PD of WCOS-FM Columbia, S.C., to OM of WCOS-FM, sports/talk WCOS-AM, and N/T WVOC. He succeeds Jeff Roper, who previously relinquished those duties to concentrate on his morning show and TV simulcast. Tidwell gives up afternoons at WCOS-FM.

Replacing him will be KYGO Denver night jock Bryan Thomas, who will also add APD duties for WCOS-FM when he starts next month.

As expected, KFMS Las Vegas flipped to top 40 as Kiss 101.9 Jan. 7. APD/MD Shari Singer joins oldies sister KQOL as morning co-host. Afternooner J.C. Simon shifts to a Web site design job for Clear Channel Las Vegas. The other jocks

have also been reassigned within the cluster. Matt Allbritton is officially named PD at WOGY Memphis after three months as acting PD. He retains MD duties as well. Meanwhile, the station changes consultants from Shane Media Services to Rusty Walker Consulting. Paul Hankins shifts from nights to afternoons on a permanent basis after three months as interim p.m. driver. A new night jock has not been named

WKXL-FM Concord, N.H., flips calls to WOTX following the recent format change to country as Outlaw 102.3 (Country Airplay Monitor, Jan. 7).

KEIN-FM Great Falls, Mont., flips to classic KLEIN-FM Great Fails, Mont., hips to classic rock as Z93.7, using Westwood One. KJET Aberdeen, Wash., flips calls to KAYO but remains in its simulcast with KGHO.

XM Satellite Radio and the National Assn. for Stock Car Auto Racing (NASCAR) have struck a strategic alliance to create a full-time all-NASCAR radio channel exclusively for XM. The deal includes a marketing relationship giving XM an extensive sales and merchandising presence at NASCAR events.

KFRG Riverside, Calif., picks up Westwood One's syndicated "Country Countdown USA" for Sunday nights.

MANAGEMENT: MCGRAW TO GM

PD Charlie McGraw adds GM duties at WPAW (Panther Country) Vero Beach, Fla. Also, Jim Dawson joins as morning man and production director, replacing Westwood One satellite programming. He previously worked at AC WWST Knoxville, Tenn.

AMFM Minneapolis director of marketing Dan Seeman is named senior VP of marketing and operations for the cluster, including coun-

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'Amazed' Ends Chart Run After 41 Weeks

After a tenacious 41-week run on our Country Airplay chart, Lonestar's "Amazed" (BNA) moves to the recurrent list this issue, but not before bridging more than 40 years of chart history. "Amazed" passes a pair of 40-week songs, Ray Price's 1959 mega-hit "Heartaches By The Number" and Red Foley's classic "Tennessee Saturday Night" from 1949. In its 41st chart week, "Amazed" matches longevity benchmarks with two of 1954's biggest country hits, Hank Snow's "I Don't Hurt Anymore" and Foley's duet with Kitty Wells, "One By One."

In the modern era, Lonestar's chart feat narrowly misses matching Tim McGraw's "Just To See You Smile," which scored 42 weeks in '98. Ranking at No. 10 on the all-time chart longevity list, McGraw's song is the only modern title in the top 10.

A HARDER LOOK: While the Grammys are often derided in Nashville as being out of touch with mainstream country music, this year's nominees are mainstream and eclectic, old and new. Newcomers like Shedaisy are celebrated alongside acts like Emmylou Harris and Lyle Lovett. In addition to the standard youthful fare that always appears on the Grammy list, represented prominently this year by Dixie Chicks, Shania Twain, and Faith Hill, hard country patriarch George Jones and western swing torchbearers Asleep At The Wheel grabbed important nominations in country categories.

So why don't we see this kind of diversity on awards shows that recognize country perform-ers specifically, and why don't those shows integrate more of that diversity into their performances

Since the National Academy of Recording Arts and Sciences recognizes all music styles, a

ON THE ROW **Dame Joins BNA; Gaylord Ups Three**

Former Arista Nashville senior director of national promotion Dave Dame joins BNA as Los Angeles-based West Coast regional. He replaces Joe O'Donnell, who segued to Curb late last year.

Cindy Wilson is promoted to president of Gaylord Cable Networks. She previously was VP/GM for CMT International, which she will continue to oversee in addition to assuming duties for Z Music Television and Gaylord's interests in Argentine channels Solo Tango and TVA.

Randy McCabe is named senior VP/GM of GET digital media, the newly formed Internet division of Gaylord Entertainment Co. GETdigitalmedia includes Musicforce.com, an Ecommerce Web site for the Christian music mar-

try KEEY (K102) and its four sister stations. Critical Mass Media executive VP of market-

ing Michael Albl joins Clear Channel as VP of radio warfare

Oldies WJMK Chicago GM Louise "Weezie" Kramer joins Entercom as regional VP.

PEOPLE: DORSEY BACK IN ACTION

KSCS Dallas morning man Terry Dorsey is back on the air full time after undergoing successful prostate-cancer surgery in November.

KRYS (K99) Corpus Christi, Texas, morning hosts Dean Jaxon and Rusty Aldridge are out. MD Cactus Lou Ramirez moves from nights to mornings. PD Clayton Allen is looking for a new night jock and wants T&Rs.

ABC Radio's Real Country morning hosts

diverse performance lineup is a luxury not shared by its country counterparts. Awards shows centered on mainstream country music have all but lost the great diversity they once knew. What diversity still exists has been largely marginalized. Perhaps the most dramatic example is last fall's highly publicized flap over the Country Music Assn.'s poor treatment of Jones, which resulted in his refusal to appear on the show despite a nomination.

For most awards shows, the primary goal is the delivery of ratings for the network so that the trade associations that sponsor them may continue to earn the right to prime network slotting each year. Most also, it is hoped, aim to accomplish that goal with some measure of fairness and integrity. Still, the end result is often a loss of diversity.

Another culprit that will continue to rob country music awards shows of diversity is the fact that the mainstream music itself lacks adequate diversity. Until that changes, we're not likely to see much of anything out of the ordinary on country's big nights.

AIRPOWER BROKERS: Our weekly Airplay Leaderboard (page 17), which highlights stations and programmers that help break the hits, will be the basis for annual Monitor awards for the stations responsible for breaking the most Airpower titles. More details will be an-nounced shortly, but the cutoff date for this year's awards will be the Jan. 21 issue.

STRAIT STORY: George Strait's "The Best Day" (MCA Nashville) should have shown as the No. 6 track among Greatest Gainers last issue. Strait's track racks up the Most New Stations honor this week.

ket; Lightsource.com, a Christian content provider for Yahoo! Broadcast; and Songs.com, an E-commerce music site. McCabe was co-founder and CEO of Musicforce.com. Also, Mark Floyd is named senior VP/COO/CFO for Gaylord's Interactive Media Group, where he previously was VP/CFO. Floyd's new role includes overseeing Gaylord's three Nashville radio stations, WSM-AM-FM and WWTN, which continue to be run by VP/GM Bob Meyer.

Former Airplay Monitor publisher (and Billboard associate publisher) Michael Ellis joins parent company BPI Communications as director of research with duties encompassing the Billboard Music Group and Billboard Literary Group. Ellis was most recently in A&R at Sony's Crave and Epic labels.

After 10 years writing for Nashville daily newspapers The Banner and The Tennessean, Jay Orr moves to the Internet world. He joins CBS Cable's Web site country.com as senior writer/editor effective Jan. 18. Congratulations to Virgin Records Nashville

president/CEO Scott Hendricks and his wife, Teri, on the Jan. 3 birth of daughter Shaye Leigh Hendricks. She is their second child.

Steve Miller and Bryce LeGrand are splitting up, according to The M Street Journal. Miller joins Internet startup RadioUmbrella.com, a new portal that will host MP3 streaming stations, and LeGrand is set to join another syndicator.

WRKZ Harrisburg, Pa., P/T jock Lee Ann Taylor adds morning duties for sister station WQXA-AM, a Real Country affiliate that now goes local from 6 to 10 a.m.

Tracey Alen joins KDDK Little Rock, Ark., for afternoons, replacing Chris Taylor. Alen had been P/T at sister KSSN.

KWEN (K95) Tulsa, Okla., P/T jock Samantha Matthews joins crosstown KCKI for nights.

WKAK (K-Country 104) Albany, Ga., morning host Jay P. Morgan joins KOMS Fort Smith, Ark., in the same capacity, replacing Tom

ACCESS: NASHVILLE

Anderson, Now At **Epic, Readies Album**

John Anderson, who joined the Sony Music Nashville artist roster last year, has been assigned to Epic Records and has begun recording with Dixie Chicks producers Paul Worley and Blake Chancey for a mid-2000 album release. Anderson, who began his career on Warner Bros. in 1977, also spent time at BNA and was last on Mercury. He departed that label last January in the wake of the Universal reorganization.

Waylon Jennings recorded a live album for Sony Music's Lucky Dog Records at Nashville's

Tippin Time At WSM

Ryman Auditorium Jan. 5 and 6, his first live album in 25 years. WKDF (Music City 103) was the presenting radio station. Joining Jennings as special guests for the shows were Sony artists Mont-gomery Gentry, John Anderson, and Travis Tritt. Willie Nelson will receive a lifetime-achievement award from the National Academy of Recording Arts and Sciences at the Grammy Awards, set to air Feb. 23 on CBS-TV. Lee Roy Parnell will play a villain in an up-

coming episode of the TNN drama series "18 Wheels Of Justice" Feb. 9.

Brad Paisley and his band hit the road Jan. 14 for a cross-country tour that starts in Fayetteville, N.C.

Clay Walker will participate in the AT&T Pebble Beach National Pro-AM golf tournament Feb. 3-6 in Pebble Beach, Calif., joining celebrities Clint Eastwood, Kevin Costner, Michael Douglas, Michael Bolton, John Elway, and others. This is Walker's third consecutive year participating in the event, which benefits more than 80 charities



Lyric Street artist Aaron Tippin made a recent stop at the studios of WSM-FM Nashville, where he visited with the morning team. Pictured, from left, are MD Kevin Anderson, Tippin, morning co-host Amie Harper, morning host Bill Cody, and Lyric Street's Dale Turner.

	_	sement siness			KSCORE CONCERT GROSSES
#1	Venue: Big Date(s): De	HSH Cypress Seminole Indian Reservation, Big Cypress Swamp, Ra. c. 30-31 Gross: \$11,639,550 ,000 Capacity: sellout	#6	Artist: Venue: Date(s): Att.	AMY GRANT Gaylord Entertainment Center, Nashville Dec. 7-8 Gross: \$1,279,480 23,217 . Capacity: 29,072 two shows
#2	Venue: Sta Date(s): De	GLES, JACKSON BROWNE, LINDA RONSTADT aples Center, Los Angeles c. 31 Gross: \$6,257,013 ,632 Capacity: 17,004	#]	Artist: Venue: Date(s): Att.	BETTE MIDLER America West Arena, Phoenix Dec. 27 Gross: \$1,064,502 13,894 Capacity: sellout
#3	Venue: Ma Date(s): De	LLY JDEL ddison Square Garden, New York c. 31 Gross: \$4,476,252 ,865 Capacity: sellout	#	Artist: Venue: Date(s): Att.	BETTE MIDLER San Diego Sports Arena, San Diego Dec. 12 Gross: \$738,023 10,108 Capacity: 11,000
#4	Venue: Th Date(s): De	TON JOHN & TINA TURNER omas & Mack Center, Las Vegas, Nev. c. 30 Gross: \$3,091,801 ,598 Capacity: 12,072	# g	Artist: Venue: Date(s): Att.	BARENAKED LADIES, TAL BACHMAN Palace, Aubum Hills, Mich, Jan. 1 Gross: \$689,430 16,961 Capacity: sellout
#5	Venue: Pe Date(s): De	IDREA BOCELLI psi Arena, Albany, N.Y. c. 29 Gross: \$1,368,985 ,667 Capacity: sellout	#10	Artist: Venue: Date(s): Att.	ZZ TOP, LYNYRD SKYNYRD Compaq Center, Houston Dec. 31 Gross: \$681,372 11,777 Capacity: sellout
		mpiled by Amusement Business, less call 1-800-999-3322.	a publicati	on of B	illboard Music Group. To subscribe

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PROMOGAND AN OVERVIEW OF RADIO PROMOTIONS • BY JEFF SILBERMAN 323-525-2303 · jsilberman@airplaymonitor.com **Romance, Big Events, Net Top-Of-Mind**

Valentine's Day is pulling the most heartstrings for promotion directors this week, with the Super Bowl second on our Topical Barometer, Internet/Web sites third, and spring-break promotions fourth. Game plans are already in motion for Super Bowl promotions. Country WWYZ Hartford, Conn., is holding a Super Bowl to benefit St. Jude Children's Research Hospital, as the morning show heads to a bowling center to challenge four-member teams from local businesses, with prizes for high score, team spirit, lowest team score, team shirt design, etc. The morning show broadcasts live from the lanes. What's the best part? "The rented shoes," says a soleful Stephanie Hogerman. "Actually, it's the raffles, a sponsored breakfast, the money raised, and community good will." Active rock WZTA (Zeta) Miami's morning

show will hold its annual Super Bowl Street Party. "We close down some of the streets in downtown Fort Lauderdale, plop some couches and large-screen TVs in the middle of the street, and party the night away," Camie Dunbar says.

Back in Hartford, modern AC WTIC-FM will hold a Super Cinema Bowl. "All month we're giving away free invites to have listeners watch the Super Bowl in the biggest theater in town, in stadium seats," says Tristano Korlou. "Also, for listeners who don't want to watch the Super Bowl, they can go to the theater next door and watch back-to-back 'chick flicks' free of charge.'

TO	PIC	AL BAROMETER		
TW 1 2 3 4 5 6 7 8t 10	LW 3 4 5 1 10 7 	TOPIC Valentine's Day Super Bowl Internet/Web sites Spring-break promos Station concerts Grammy Awards Warm-weather trips Job fairs Winter sports Holiday-bill payoffs		
HOTTEST NEW MOVIES: "Stuart Little," "Man On The Moon," "The Green Mile," "Magnolia," "The Hurricane" HOTTEST NEW TV:				

"Ally McBeal," "Will & Grace," "West Wing," "That '70s Show," prime-time game shows

PROMO TOPIC OF THE WEEK: MULTI-STATION CONTESTING

Despite the negative publicity regarding the alleged misleading representation of national or multi-station contests, the lion's share of Promoganda panelists have either done these contests (64%) or are planning on doing them in the future (9%). Only 27% aren't considering such contests.

To a person, the supporters assert that they have had no problem with the contests, and they ensure that by running the rules in various dayparts. "You have to make sure that [listeners] understand that the winner will be chosen from around the country and what the odds are," says one panelist.

Outside of that, the key to a successful contest is the same as with any other promotion: "The prize has to be something so grand [that] the listener [won't] assume that someone in town is [necessarily] going to win-i.e., cars, huge cash amounts," says another Promogandist.

'You also have to be completely behind it, as if it's the only promotion your 'station' is going to do," adds another. "Own it!"

Will these national contests become a permanent fixture? Only a third of panelists definitely think so, with 11% saying "maybe" and a majority, 55%, remaining unconvinced. In fact, there may be an underlying sentiment against their continued use. "The guys at the top are telling the stations they have to do this," says one. "It's not an option. The best way to live with group contesting is to continually do it better. Localize with direct mail. Use your imagination to create a better promo and encourage jocks to embrace the contest. Don't kid yourself: Listeners are on to this, and frankly, it's the way of the world. [That's why] stations should support the group contesting with a local tie-in. If we sit on our laurels and wait for someone else to make it better for us locally, well, we'll be waiting a long time."

"I personally feel we're driving up TSL under somewhat misleading pretenses," says a for-mer panelist. "It's a dead giveaway when jocks cite winners from other markets. Many markets' DMAs are too small to mask a national contest as a local one, especially when the competition touts their sweeps promo as 'The only contest that rewards local listeners.' That makes [stations running national contests] look stingy and cheap. Combining 15 markets' promo money is a great idea, but there has to be a way to filter one winner from each market and then pull a random winner from that group.

"Radio is now run by the stock market and the perceived value of the company to share-holders," says a panelist. "Anything you can do to make your contests and promotions bigger and better is key. Using technology and pooled promotional budgets are the wave of the future. Either jump on board and ride the wave or start treading water and watch the wave go by."

QUICK HITS

Country WGGY (Froggy 101) Wilkes-Barre, Pa., is cashing in on its Dollar Bill Game. "Froggy fans cash their paychecks in all \$1 bills," says **Donna Talarico**, before conceding, "OK, maybe they don't go *that* far. They look for dollar bills with a 1, 0, and 1 in the serial number. They have three chances a day to win \$101 by being caller 12 and reading off the serial number. The numbers don't have to be in order. Of course, when they claim their money, they must bring the exact dollar bill in.'

And how does one give kudos to WZTA's Man on the Moon promotion, where the station gave cookies and milk away, in the Andy Kauf-man spirit, right after the film premiere? Just "Tenk you veddy much." say.

R&B WJLB Detroit is jumping on the post-holiday credit-card-bill crunch. "During the month of January and going all the way through to March, WJLB comes to the rescue by paying listeners' bills-car loans, utilities, says Larry Luv. "To qualify, all you have etc to do is mail in a photocopy of your bill, then lis-ten Monday through Friday between the hours of 8 a.m. and 10 p.m. If we announce your name, you have 30 minutes to call back, and we'll pay your bill up to \$1,000."

Want to participate? E-mail your best promotions to jsilberman@airplaymonitor.com.

PROMOGANDA HONOR ROLL PROMOGANDA HONOR ROLL Diana Ades, CBSWNKS Charlone, N.C. • Jody Balley, KQBT Ausin, Texas • Dan Bowen, WSTR Atlanta • Diana Bockmann, KEEY Minneapolis • Tima L Brandon, Clear Channel jarksonville, Ha. • Steve Burgess, WYRK Bulfalo, N.1. • Melissa Burrill, KIRS Dallas • Scott Colebrook WRQC (ancmuna) - Loren Condron, KEEL XDAND Dallas • Mile Culotan, WKYQ Tampa, Fla. • Dave Demee, WWRA Orlando, Fla. • Car-ret Doll, KYGO Denver • Canie Dunbar, Clear Channel Miami • Baite Eyerly, KMEL San Francisco • Micki Forelli, KNIX/KESZ Phoenix • Andrew Henning, KZZO Sacramento, Calif. • Von Freeman, KIIS Los Angeles • Greg Frey, KSON San Dego • Tinis Gillis, WKS-FM Botton • Winkel Codfrey, CKIK Calgary, Alberta • Kalif Gross, WI:P Muldachina • Jade Heller, KFOC San Francisco • Stephanie Hogerman, WW12 Hattirdt, Com. • Jar Holloway, WI:T Chattanooga, Tem. • TJ, "VHTZ San Dego • Carly Jonison, KXTE Las Vegas • Tisiano Korlou CBS Bartaford, Com. • Kim Leeki, KFMB-FM San Dego • Carly WI:P Hattirdt, Com. • Jare Molloway, WI:T Chattanooga, Tem. • TJ, "VHTZ San Dego • Carly Jonison, KXTE Las Vegas • Tisiano Korlou CBS Bartaford, Com. • Kim Leeki, KFMB-FM San Dego • Carly Miles Paterson, KHTF Austin, Texas • Marida Pettigan, KZIA Los Angeles • Vicki Prestin, WDT] Detroit • Jaan Monaures, KUD (Netroit • Jianan Obermeyer, KWR Los Angeles • Mike Oliviero, WXTB Taimpa, Fla • Mile Paterson, KHTF Austin, Texas • Marida Pettigan, KZIA Los Angeles • Vicki Prestin, WDT] Detroit • Susan Reynaldis, KUFOKBBT Portland, Ort. • Stephanie Ronger, WI:SE Bulfalo, N.1. • Sheils Silver-stein, WPCO Baltimure • Keith Sparighia, WKQC Chocago • Jim Sbeehan, KSJO San Jose, Calif. • Jason Steinberg, WVNY New York • Anne-Marie Streelecki, WBMX Boston • Donna Talarico, WGCY Wilke-Barre, Pa. • Vanessa Thill, KLUCKMZQ Las Vegas

McCain Under Fire On Alleged Conflicts

Presidential candidate Sen. John McCain, R-Ariz., is under fire for pressuring the FCC last month to act on a proposed \$35 million station swap between Sinclair and Paxson Communications that would give Paxson a TV outlet in Pittsburgh, the only top 20 market in which it does not own a station. Critics say McCain's actions came after he received \$20,000 in campaign donations from Paxson execs and lobbyists. They also call his efforts hypocritical, noting his campaign-finance-reform efforts.

his campaign-finance-reform efforts. In a letter to FCC Chair Bill Kennard, first uncovered by The Boston Globe, McCain asks the commissioners to reveal to him in writing how they intended to vote and when a vote will



take place. In a response, Kennard tells Mc-Cain that it is inappropriate for the commissioners to announce how they intend to vote before they cast a vote, worrying it "could have procedural and substantive impacts on the commission's deliberations and, thus, on the due process rights of the parties." Commissioner **Gloria Tristani** also told Mc-

Commissioner Gloria Tristani also told Mc-Cain she would not comply with his request "in order to preserve the integrity of our process." The deal was eventually approved, with only Kennard and Tristani voting against it. On the campaign trail in New Hampshire, McCain is downplaying the letter, pointing out his office has frequently distributed copies of letters he has written to Kennard to the press.

The FCC has flagged Cumulus' purchase of classic hits WYFM, top 40 WHOT, country WWIZ, jazz WLLF, sports WBBW, and adult standards WPIC/WSOM Youngstown, Ohio, and album rock WRQK and country WQXK Canton, Ohio, from Connoisseur Communications, citing concentration concerns. DID FCC SELL OUT MICRORADIO?

With the FCC set to create a low-power FM (LPFM) radio service later this month, the National Assn. of Broadcasters is trying one last effort to convince the FCC to scrap, or at the very least, delay, doing so. "No matter how you slice it, LPFM will result in additional interference on an already congested radio band," says NAB president/CEO Eddie Fritts. In a nine-page filing with the FCC, the NAB dissects an engineering study submitted by LPFM supporters, which was apparently used to craft the forthcoming service. The study finds that 1,000-watt stations cannot be squeezed in without creating interference or being washed out by interference themselves. "Whatever value the commission might speculate LPFM service would have, if low-power stations cannot be heard within their listening area, that value would disappear," writes the NAB. It also asks for a delay, arguing IBOC testing data is still under review, so LPFM's impact on radio's digital conversion has yet to be determined.

Details of the proposal have been leaking from the FCC. Sources say the FCC proposal calls for noncommercial, 100-watt stations—a far cry from the 1,000 watts sought by supporters, who are also calling the impending ruling a defeat. "If this is true, and it appears that it is, it will kill LPFM as we all have envisioned it. It would appear Kennard has sold us down the river to the NAB's delight," says LPFM activist **Rodger Skinner**. "It is an outrage to dangle a carrot in front of hopeful LPFM proponents with the encouraging details, only to then jerk the rug out from under us at the last minute. This is a national disgrace and an abuse of lobbying power in the worst degree."

Škinner and other LPFM supporters charge the FCC is bowing to NAB pressure by making the stations noncommercial. Supporters are also lobbying the FCC and Congress, but unlike the NAB, they lack the clout and potential lobbying dollars. Meanwhile, five more congressional representatives are backing a bill sponsored by Rep. Michael Oxley, R-Ohio, which bars the FCC from implementing LPFM.

Labels Show Their Hearts



The third annual Charts With Hearts food drive Dec. 9 raised 27,440 pounds of food for Nashville's Second Harvest Food Bank, more than the total for the past two years combined. The event, which collects food donations from Nashville labels and the Country Music Assn., is jointly sponsored by Country Airplay Monitor, Gavin, Music Row, and Radio and Records and has raised nearly 47,000 pounds of food in the past three years. Giant was the winner for the third time with a donation of 8,021 pounds of food. Other top donors were Epic (4,472 pounds), Columbia (4,130 pounds), and Mercury (2,565 pounds). Pictured in the top row, from left, are Gavin's Marcus Rowe, Monitor's Wade Jessen, **R&R**'s Jessica Harrell, Asylum's Terry Stevens, Gavin's Paula Erickson, and R&R's Beverly Swan. In front, from left, are Second Harvest's Jaynee Day, Monitor's Phyllis Stark, Gavin's Jamie Matteson, and Asylum's Nancy Tunick and Julie Dove.

EVERYTHING'S COMING UP ROSES!

my me a rose



Monitor.

Akron, Ohio Albany, N.Y. Albuquerque, N.M. Allentown, Pa Asheville, N.C. Atlanta

Augusta, Ga. Austin, Texas Bakersfield, Calif. Baltimore Baton Rouge, La.

Birmingham, Ala. Boston Buffalo, N.Y. Burlington, Vt. Charleston, S.C.

Charleston, W.Va. Charlotte, N.C.

Chattanooga, Tenn. Chicago Cincinnati

Cleveland Colorado Springs, Colo.

Columbia, S.C. Columbus, Ga. Columbus, Ohio

Corpus Christi, Texas Dallas

Daytona Beach, Fla. Denver Des Moines, Iowa

Detroit El Paso, Texas Ft. Myers, Fla.

Frederick, Md. Fredericksburg, Va. Fresno, Calif. Gainesville, Fl. Grand Rapids, Mich. Green Bay, Wis. Greensboro, N.C.

Greenville, S.C.

Harrisburg, Pa.

Hartford, Conn. Houston

Huntsville, Ala. Indianapolis Jackson, Miss. Jacksonville, Fla.

Johnson City, Tenn. Kansas City

Knoxville, Tenn. Lafayette, La.

Las Vegas Lexington, Ky

153 ST	ATIONS
WQMX	Little Rock, Ark.
WGNA	LILLIE ROCK, AIK.
KRST	Lang loland NIX
WCTO	Long Island, N.Y. Los Angeles
WKSF	LOS Angeles
WKHX	
	Louisville, Ky.
WYAY	McAllen, Texas
WKXC	Memphis
KASE KUZZ	h diounal
	Miami
WPOC	Milwaukee
WCAC	Minneapolis, Minn.
WXCT WYNK	Mobile, Ala.
WZZK	Modesto, Calif.
WKLB	Monterey, Calif.
WYRK	Montgomery, Ala.
WOKO	Muskegon, Mich. Nashville
	Nashville
WEZL	
	Now Born NO
WQBE	New Bern, N.C. New Orleans
WSOC	New York
WUSY	
WUSN	Norfolk, Va.
and the second se	Oldob arras Oita Oldo
WUBE	Oklahoma City, Okla.
WYGY	Oracha Nish
WGAR	Omaha, Neb.
KKCS	Orlando, Ela
KCCY WCOS	Orlando, Fla.
WKCN	Oxnard, Callf.
	Pensacola, Fla.
WCOL	Philadelphia
WHOK	Phoenix
KRYS	Ditte in conte
KPLX	Pittsburgh
KSCS KYNG	Portland, Maine Portland, Ore.
WGNE	Portiand, Ore.
KYGO	Portsmouth, N.H.
KHKI	Providence, R.I.
KJJY	Raleigh, N.C.
WYCD	Haleigh, N.C.
KHEY	Richmond, Va.
WCKT	Riverside, Calif.
WWGR	Roanoke, Va.
WFRE	Rochester, N.Y.
WFLS	Sacramento, Calif.
KSKS	Saginaw, Mich.
WOGK	St. Louis
WBCT	St. Louis
WNCY	Salt Lake City
WHSL	Salt Lake Oity
WTQR	
WESC	San Antonio, Texas
WSSL	San Antonio, Texas
WRBT	San Diego
WRKZ	San Francisco
WWYZ	San Jose, Calif.
KIKK	Savannah, Ga.
KILT	Savannan, Ga.
KKBQ	Seattle
WDRM	Shreveport, La.
WFMS	Spokane, Wash.
WMSI	Springfield, Mo.
WQIK	
WROO	Tampa, Fla.
WXBQ	
KBEQ	Toledo, Ohio
KFKF	Tucson, Ariz.
WDAF	Tulsa, Okla.
WIVK	Washington, D.C.
KMDL	West Palm Beach, Fla.
KXKC	Wichita, Kan.
KWNR	
WVLK	Wilkes-Barre, Pa.
	Youngstown, Ohio

Youngstown, Ohio

COUNTRY PANEL

KDDK

KSSN

WMJC

KIKE

KZLA

KTEX

WAMZ

WGKX

WOGY

WKIS

WMIL

KEEY

WKSJ

KATM

KTOM

WLWI

WMUS

WKDF

WSIX

WSM

WRNS WNOE

WYNY

WCMS

WGH

KTST

KXXY

KXKT

WOW

KHAY

WXBM

WXTU

KNIX

WDSY

WPOR

KUPL

KWJJ

WOKQ

WCTK

WKIX

WODR

WKHK

KFRG

WYYD

WBEE

KNC

WKCQ

WKKX

KKAT

KSOP

KUBL

KAJA

KCYY

KSON

KYCY

KRTY

WJCL

WSCA

KMPS

KRMD

KDRK

KGMY

WQYK

WRBQ

WKKO

KVOO

WIRK

KFDI

KZSN

WGGY

WQXK

WMZO

KIIM

KTTS

WIL

WWKA

MONITOR PROFILE Atlantic's Barry Coburn Speaks Out On Bringing Country Back Up To Speed

As an artist manager-turned-label head, Barry Coburn has seen the game from both sides. Coburn moved to the U.S. in 1984 after a successful run as an independent publisher, concert promoter, record producer, and artist manager for acts including Split Enz in Australia and New Zealand.

After moving to Nashville, Coburn and his wife, Jewel, launched Ten Ten Music Group, comprising a publishing company that Jewel continues to run and an artist management arm that Coburn folded when he joined Atlantic Records as president/CEO last August. The Ten Ten publishing arm has garnered more than 350 cuts on its songs to date, including 40 that became singles. On the management side, Coburn guided the careers of Alan Jackson, Lacy J. Dalton, Holly Dunn, Suzy Bogguss, Diamond Rio, and BR5-49.



'I don't think we've kept the standard high enough'

Coburn says he'd turned down some similar job offers over the years but felt the Atlantic deal just "seemed right," partly because the company has "an astonishing legacy" and partly because Coburn's New York boss, Val Azzoli, is also a former artist manager. So, after 29 years of self-employment, Coburn decided to get "a real job."

Coburn says Azzoli gave him a free hand, telling him, "This is your record company. You shape it the way Barry Coburn wants to shape it."

Asked what shape the label would take, Coburn says, "I really wanted to create a sense of the Atlantic logo standing for what it always has, which is great music. All I could hope to do was to lift the bar really high and create a high level of music ... I want to run it the same way I've run my business for the last 29 years: Choose talent wisely and invest judiciously."

Among the first changes Coburn made were to cut VP/GM Bryan Switzer, VP of sales and marketing Bob Heatherly, and publicist Mike Crawford, a housecleaning some former staffers referred to as being "Co-burned." Of those, only Crawford has been replaced, by Vanessa Davis from Arista Nashville. Coburn hopes to hire at least two more staffers in the next month: a senior marketing person and another marketer focused on new technologies.

Another change Coburn made immediately was to move the label from its stand-alone home near Music Row into the better-equipped Warner/Reprise building, a long-planned move he accelerated by three months to coincide with his start date. "I felt with a new beginning for the label that it was ideal to be in new premises," he says.

After the staff and venue changes, Coburn then turned his attention to the artist roster. "I obviously had to go through the initial pain of looking at the roster and making a number of fairly significant cuts," he says. "Those things are never easy for anybody. I tried to explain that a bad record deal or a less-than-enthusiastic one was worse than no deal at all. All I could do was to be fair to everybody" and choose the artists whose career and potential Coburn believed he could "maximize." Among the artists exiting the roster after Coburn took over were Neal McCoy (since signed to Giant), Matt King, the Great Divide, newcomers Mullins-Black, and a half-dozen other artists Coburn's predecessor, Rick Blackburn, had just forged development deals with last year.

Atlantic's roster now consists of John Michael Montgomery, Tracy Lawrence, Doug Stone, South Sixty Five, and the group of veterans calling themselves Old Dogs, plus newcomers Craig Morgan, Kristin Garner, Wayne Warner, and former Little Texas member Tim Rushlow, most of whom will be launched this year beginning with Morgan next month and Rushlow in March. The label also plans to release a greatest-hits album, with two new tracks, this year from Confederate Railroad.

Coburn admits that by trying to launch as many as four new acts in 2000, "I must confess I will go against all the rules. I am going to be aggressive."

But Coburn knows the difficult task he's facing in trying to break new acts. He cites an Airplay Monitor story from last year that showed that of the 35 acts released in 1998, only three made it to the top 10 on the Country Airplay chart. (Editor's note: See 1999's figures on page 1.) Of those 35 acts, Coburn says the total album sales were "less than 300,000 albums, [while] there was a total of \$17 million spent on those acts. It was a scary thought."

acts. It was a scary thought." Coburn says that an "astonishing amount of money spent" on developing artists has been the biggest eye-opener of his new job so far. "That was singularly the most remarkable finding."

His plan calls for viewing each new act individually. For example, he says, while "I do think that radio tours can be successful, I don't believe it will necessarily be ideal for all of the artists."

Commenting on the country format's recent downturn, Coburn says the way out is more diversity and perhaps even a splintering of the country format. He says, "We got ourselves into the state we're in, and just as we created the problems, we must also now create the solutions. I don't think we've kept the standard high enough. There were too may artists signed who weren't really great. There was an immense amount of copying in the mid-'90s.

"When I talk to key people in the industry and ask, 'What are you listening to?' I don't find a lot of people even listening to their own products," Coburn continues. "It's reliant on us to find some unique new talent and also to create the best possible music with the artists we have.

"More than anything, we have a key problem with radio in that we have a large number of stations all playing the same music in the same sync." Coburn regularly tracks other formats and says that with those, "you could get to No. 1 with 76% of the panel playing you and could get top five with less than 70% playing you."

"We've had this vision for a long time that all country listeners are the same. I completely disagree," he says. "The one hope I have about consolidation is that if one owner owns two stations, that there is some variation in the playlists

... With the concentration of ownership it would be wonderful if a couple of owners would try it. I'm not talking about an off-the-wall format but one that leans a little younger [or] one that leans more male."

If that happens, Coburn says, "my belief is that some great music will come out of it, [but] that will require the industry and radio being a little bit more open."

Overall, Coburn says, "I'm just genuinely, truly excited about what will happen and [about] the artists. I think this will be a good year for the industry, but it will require lifting our standards as high as we can." Lyric Street trio Shedaisy, 1999's most successful new group, got to No. 3 with its debut single, "Little Good-Byes," making it the highest charting debut single of the year.

Columbia's Montgomery Gentry, the class of '99's most successful duo, went to No. 5 with its second single, "Lonely And Gone," after peaking at No. 13 with their debut single, "Hillbilly Shoes."

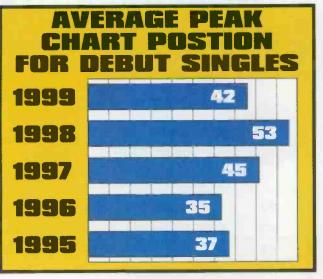
Other successful newcomers were Monument's Yankee Grey, which peaked at No. 8 with its debut single, "All Things Considered," and Mercury's Shane Minor, who got to No. 20 with his debut single, "Slave To The Habit." No new female soloists cracked the top 20 in 1999.

ARISTA TOPS LABEL INTROS

Twenty labels introduced new acts in 1999 at an average clip of 1.8 new acts per label. Of those, Arista Nashville was obviously the most successful at radio with Paisley.

As usual, Curb took the lead, introducing four new acts in 1999. DreamWorks and Capitol each sought to launch three. Three labels, Epic, Giant, and RCA, introduced no new acts in 1999.

The label figures for 1999 duplicate those of 1998, when 20 labels also introduced new acts at an average rate of 1.8 per label. In 1997, 22 labels introduced an average of two acts apiece. In 1996, 18 labels unveiled an average of 2.4 acts each, the highest average in the past five years. In 1995, 18 labels introduced 1.9 acts apiece.



AVERAGE PEAK IMPROVES

Of the 35 new acts introduced in 1999, nearly a third—10 artists—failed to chart at all. That's strikingly similar to 1998, when 11 of the 35 newcomers failed to chart.

But here's one more bit of good news for labels. Excluding the 10 acts that failed to chart, the average peak position for a debut single in 1999 was No. 42. That's the highest that figure has been in the past three years.

In 1998, the average peak position for a debut single was No. 53. In 1997, it was No. 45. The average debut single in 1996 peaked at No. 35, and the average debut in 1995 went to No. 37.

GOING, GOING, GONE

At least three of the artists radio met for the first time in 1999 are already gone from the labels that introduced them.

Reprise parted ways with Claudia Church after her first two singles, "What's The Matter With You Baby" and "Home In My Heart (North Carolina)," peaked at Nos. 41 and 63, respectively.

Sister label Warner Bros. split with James Prosser after his two singles, "Life Goes On" and "Angels Don't Fly," peaked at Nos. 59 and 66, respectively.

And Atlantic cut Mullins-Black after the trio had already embarked on a radio tour but before its first single, "You Didn't Did Ya," had a chance to chart.

ARTISTS INTRODUCED 1999 35 1998 35 1998 35 1997 43 1996 44 1995 34

NUMBER OF NEW

Buck Stops Here



Capitol artist Trace Adkins, right, caught up with station owner and legendary artist Buck Owens on a recent visit to Buck's KUZZ Bakersfield, Calif.





Truck aficionado John Berry got to check out syndicated morning hosts John Boy and Billy's Racing Big Rig while he was in Greensboro, N.C., headlining a Flood Aid concert for WHSL. Pictured with the truck, from left, are John Boy and Billy's Billy James, Berry, and PD Chris Huff.

Letter: Time To Think Outside The Corral

To the editor:

I guess where I should begin is the age-old controversy between the labels and radio. We are all here to provide a roof over our heads, and food on our tables, while working in an industry that would probably be a hobby if we were not getting paid to do so.

Recently our businesses have changed, mainly through the consolidation of the radio industry. The thing that we have to remember is that it is a business and, in turn, businesses must be geared toward making a profit. Radio is now running anywhere from 12 to 22 units of advertising per hour, contests, promos, maybe some news, and traffic reports. If they are playing a mixture of 30%-40% gold and/or recurrent, that does not leave much time for current product. Last time I looked, there were still only 60 minutes in an hour.

This is a problem for the labels, because to sell product from current artists, you must have repetition of spins. Labels are spending huge amounts of money for these small windows of opportunity. One day they will ask themselves, "Why?" Instead of spending those dollars for promotion, industry-publication advertising, billboards on [Nashville's] Broadway, etc., they should be (and probably are) directing them toward marketing their product directly to the consumer.

I see labels drastically reducing the size of their artist rosters when now is the time for growth. Variety is still the spice of life. As an industry, we missed the opportunity to expand during the early '90s, when demand and popularity were high. Almost every format other than country has fragmented at some point. If we had, we might still be seeing growth.

Listeners want more. Almost every day there is a new way to find it, and they are. Your Radioactive column dated Dec. 17, 1999, confirms that. Arbitron's InfoStream report [on Internet radio listening] should give labels a wake-up call, since three of the four top stations are alternative country.

It is time to think outside of the corral. Some in Nashville, like Mike Curb and Luke Lewis, have been doing it for some time, but more is needed.

Jeff Hackett, former record executive Mesa, Ariz.

US99 Sets New Radiothon Record



WUSN (US99) Chicago raised more than \$1.1 million for St. Jude Children's Research Hospital during its recent radiothon, the largest individual station total since the hospital's radiothon program began in 1989. Pictured celebrating, from left, are air personalities Amy Davis and Wild Bill Garcia, MD Trish Biondo, air personalities Brad King (in back) and Ramblin' Ray, and PD Justin Case.



ASE IN TIONS
970
952
918
895
851
-816
803
800
794
756
693
649
600
590
-582

MOST NEW STATIONS

Songs with 6 or more detections at new stations this week

NEW ST	ATIONS	NEW STATIO	IS
GEORGE STRAIT The Best Day (MCA Nashville)	45	TRISHA YEARWOOD 1 Real Live Woman (MCA Nashville) 1	3
GARTH BROOKS Do What You Gotta Do (Capitol)	30	MARTINA MCBRIDE Love's The Only House (RCA)	7
ANDY GRIGGS She's More (RCA)	16	BROOKS & DUNN Beer Thirty (Arista Nashville)	7
SHANIA TWAIN Rock This Country! (Mercury)	15	JENNIFER DAY The Fun Of Your Love (BNA)	6
JESSICA ANDREWS Unbreakable Heart (DreamWorks)	14	SONYA ISAACS I've Forgotten How You Feel (Lyric Street)	6
YANKEE GREY Another Nine Minutes (Monument)	14		

AIRPLAY LEADERBOARD THE STATIONS THAT BREAK THE HITS



KMLE Phoenix, AZ PD: Jeff Garrison MD: Jon Allen Airplay Leader Designations: 12

#2	KPLX, Dallas, TX (PD/MD: Brian Philips/Cody Alan)	7
#3	KEEY, Minneapolis, MN (PD/MD: Gregg Swedberg/Travis Moon)	5
#4	KBEQ, Kansas City, MO (PD/MD: Mike Kennedy/T.J. McEntire)	4
#5	KXKC, Lafayette, LA (PD/MD: Renee Revett/Kelly Thompson)	3

c measured by the amount of AIRPOWER titles for which they were Airplay Leaders. Refer age to see this week's Airplay Leaders.

COUNTRY RECURRENT AIRPLAY

RANK	TITLE ARTIST (IMPRINT/PROMOTION LABEL)			RANK	TITLE ARTIST (IMPR
1	AMAZED LONESTAR (BNA)	2497	2578	14	WHATEVER MARTINA MC
2	LESSON IN LEAVIN' JO DEE MESSINA (CURB)	2050	2175	15	I'LL THINK O
3	COME ON OVER SHANIA TWAIN (MERCURY)	1991	1874	16	STEAM TY HERNDON
4	WRITE THIS DOWN GEORGE STRAIT (MCA NASHVILLE)	1842	2127	17	UNBELIEVA
5	YOU HAD ME FROM HELLO KENNY CHESNEY (BNA)	1757	1864	18	
6	I'M ALREADY TAKEN STEVE WARINER (CAPITOL)	1467	1484	19	WISH YOU W
7	WHAT DO YOU SAY TO THAT GEORGE STRAIT (MCA NASHVILLE)	1451	1775	20	STAND BESI
8	HOW FOREVER FEELS KENNY CHESNEY (BNA)	1345	1637	21	ANYONE ELS
9	GOD MUST HAVE SPENT A LITTLE MORE TIME ON YOU ALABAMA (RCA)	1341	1478	22	MAN! I FEEL SHANIA TWAI
10	READY TO RUN DIXIE CHICKS (MONUMENT)	1301	1532	23	SINGLE WH
11	YOU WON'T EVER BE LONELY ANDY GRIGGS (RCA)	1293	1364	24	LITTLE GOO SHEDAISY (LY
12	A NIGHT TO REMEMBER JOE DIFFIE (EPIC)	1260	1361	25	I DON'T WAR
13	PLEASE REMEMBER ME TIM MCGRAW (CURB)	1222	1385		rrents are title

RANK	TITLE ARTIST (IMPRINT/PROMOTION LABEL)		DETECTIONS
14	WHATEVER YOU SAY MARTINA MCBRIDE (RCA)	1197	144
15	I'LL THINK OF A REASON LATER LEE ANN WOMACK (DECCA/MCA NASHVILLE)	1182	1278
16	STEAM TY HERNDON (EPIC)	1180	1393
17	UNBELIEVABLE DIAMOND RIO (ARISTA NASHVILLE)	1161	140
18	LONELY AND GONE MONTGOMERY GENTRY (COLUMBIA)	1115	116
19	WISH YOU WERE HERE MARK WILLS (MERCURY)	1065	119
20	STAND BESIDE ME JO DEE MESSINA (CURB)	1063	124
21	ANYONE ELSE COLLIN RAYE (EPIC)	1054	114
22	MAN! I FEEL LIKE A WOMAN! SHANIA TWAIN (MERCURY)	1045	109
23	SINGLE WHITE FEMALE CHELY WRIGHT (MCA NASHVILLE)	1044	128
24	LITTLE GOOD-BYES SHEDAISY (LYRIC STREET)	1041	121
25	I DON'T WANT TO MISS A THING MARK CHESNUTT (DECCA/MCA NASHVILLE)	1026	113

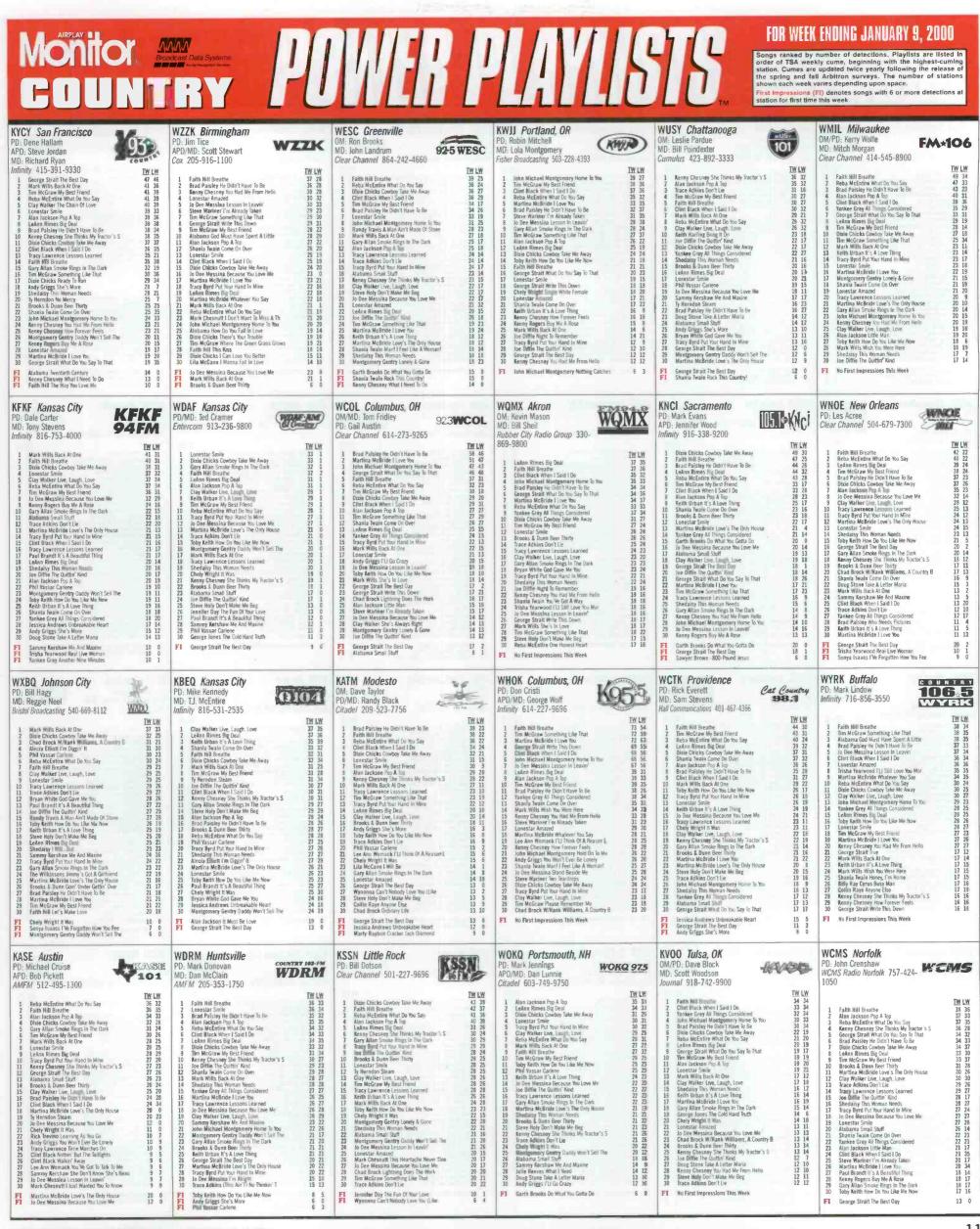
Recurrents are titles that have appeared on the Country Airplay chart for 20 weeks and have dropped below the top 25.

*** * AIRPOWER * *** THE INDUSTRY'S MOST ACCURATE INDICATOR OF A FUTURE HIT RECORD EVERY WEEK IN MONTON



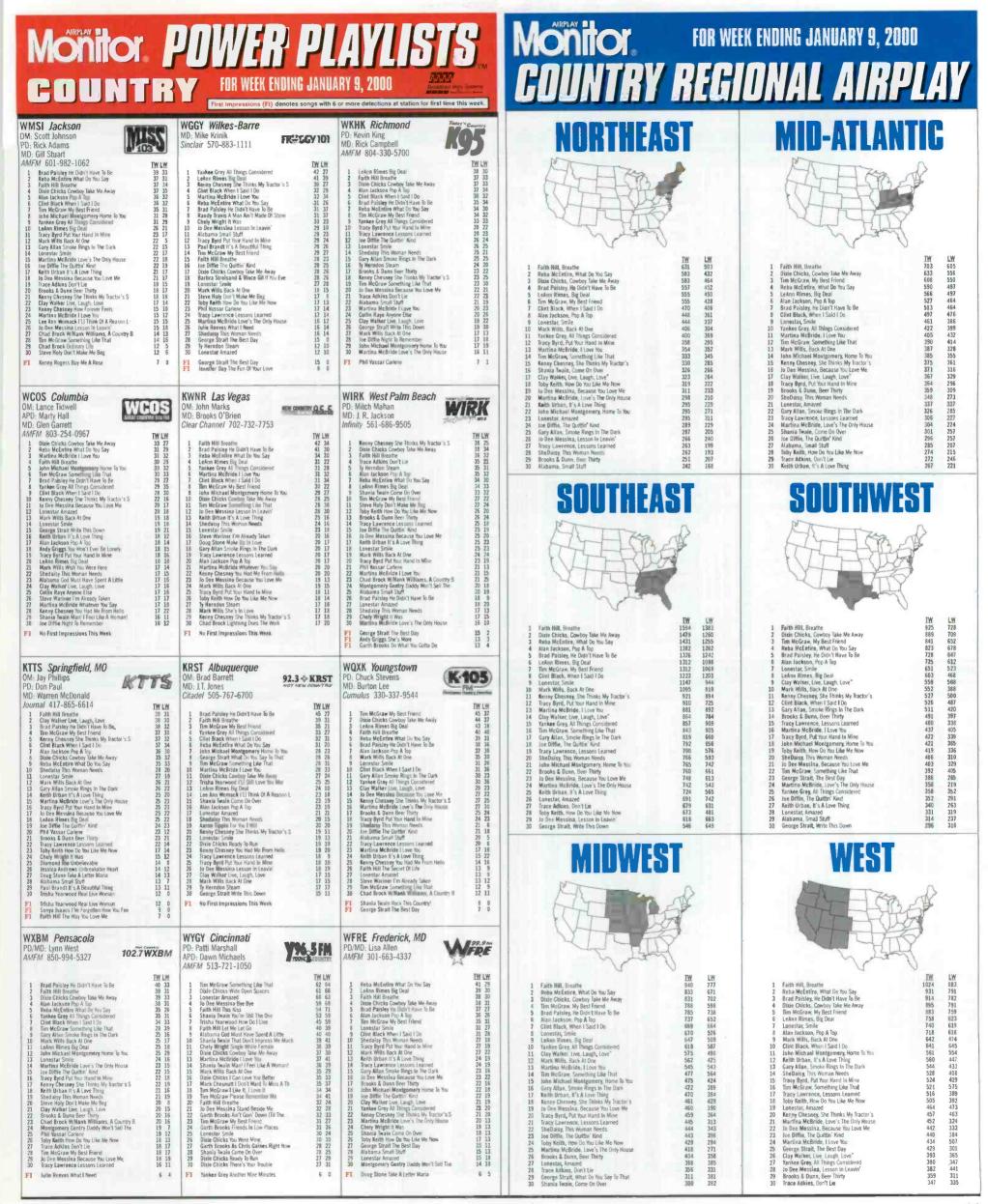
COUNTRY AIRPLAY MONITOR JANUARY 14, 2000

WTQR Greensboro	WFMS Indianapolis PD: Bob Richards	WWKA Orlando PD: Len Shackelford	WKLB Boston PD: Mike Brophey PD: Mike Brophey Country	WKIS Miami PD: Bob McKay	KYNG Dallas PD: Bob McNeill
International Clear Channel 336-777-8826 Clear Channel 336-777-8826 I Cfint Black When I Said I Do 45 38 2 Clay Walker Lvs, Laugh, Love 45 38 3 Ana Jackaon Pop A Ioo 9 Diac Chicks Condrog Jake Me Away 4 Reba McEntire What Do You Say 44 37 9 Diac Chicks Condrog Jake Me Away 4 Brad Pasits Condrog Jake Me Away 4 Brad Pasits Condrog Jake Me Away 9 Diac Chicks Condrog Jake Me Away 9 Brad Pasits Condrog Jake Me Away 9 Each Rither Met Mig Deal 9 Each Mit Broathe 10 Faith Will Broathe 11 Kerth Urban I's A Love Thing 12 Tim McGraw Wy Best Firenad 13 Shanta Iwain Come On Over 14 Stevet Holy Don't Make Me Beg 15 Lonestar Amazed 16 Kenny (Deant Make Me Meds) 17 Lonestar Smile 18 Janta Iwain Come On Over 19 John Michael Mottgomength Jone To Totu 19 John Michael Mottgomength Jone Totu 19 John Michael Mottgomengthome Totu 19	MD: J.D. Cannon Mage Construct statute Susquehanna 317-842-9550 143 1 Anal Jackton Flya Alon 313 2 Rebu Meetlin What Do You Say 63 3 Rebu Meetlin What Do You Say 63 4 Fall Meetlin What Do You Say 53 5 Dirix Chicks Comboy Take Me Away 55 5 Trace Advins Oon Lie 33 9 Alabama Small Staff 26 9 Mark With Back Al One 26 10 Mark With Back Al One 26 11 Paul Brandt It's A Beaufful Thing 24 12 Loss My Beat Thing 24 13 Paul Brandt It's A Beaufful Thing 24 14 Edm Kin Mi Book Al One 26 15 Brooks B, Dum Beer Thinty 24 21 16 One Meensy She Thinks My Tactor's S 23 19 19 Joe Differ Ine Outrue Mee Now 24 23 10 Doe Mee Newine Cool Gave Mee Now 24 23 10 Doe Mee Newine Coo	MD: Shadow Stevens Cox 407-298-9292 George Strait Write This Down 35 44 Street Write This Down 35 44 Street Write This Down 35 44 Street Write This Down 35 43 Street Write This Down 35 44 Street Write This Down 35 43 Street Write This Down 35 35 Tim McGraw Comething Like That 35 36 Morini McBride Loove You 37 7 Kenny Chesney You Had Mc From Helio 38 43 Jo Dee McStrin Lesson In Lesyndr 34 36 Jo Lean Rinkes Hig: Doal 37 37 Lean Rinkes Hig: Doal 38 37 John Michael Montgomery Home In You 39 7 John Michael Montgomery Home In You 30 26 31 36 John Michael Montgomery Home In You 32 31 John Michael Montgomery Home In You 32 31 John Michael Montgomery Home In You 33 31 33 31 34 34 34 34 35 30 36 30 37 30 38 41 38 41 39 7 39 7 30 20 30 20 30 20 31 30 31 31 32 30 33 30 34 30	APD/MD: Ginny Rogers Greater Media 617-822-9600	MD: Darlene Evans Beasley 954-431-6200 1 Dinie Chicks Cowboy Take Me Away 38 26 2 Fanth Hill Beasle 33 21 3 Leahn Rimes Big Ceal 34 Company Res Big Ceal 35 21 36 Company Res Big Ceal 37 20 4 Company Res Big Ceal 38 20 50 Company Res Big Ceal 39 20 4 Company Res Big Ceal 50 Ceal 5	MD: Jim Verdi Infinity 972-716-7800 The second seco
KIKK Houston PD/MD: Darren Davis nfinity 713-881-5957	WPOC Baltimore PD: Scott Lindy APD/MD: Michael J. Fox <i>Clear Channel</i> 410-366-3693	WQYK Tampa OM: Eric Logan MD: Jay Roberts Infinity 813-287-0995	WWYZ Hartford PD: Mike Moore MD: Jay McCarthy AMFM 860-723-6000	WKKX St Louis PD: Jeff Allen MD: Dave Louis Emmis 314-621-0400	WAMZ Louisville PD/MD: Coyote Calhoun Clear Channel 502-582-7840
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Bund Berry Preve Mindow	Intrinvity B12-CS-104/ 1 Faith Nill Breatte 42 2 Main Lackon Pip A log 60 3 Tim McGraw My Best Friend 99 3 Tim McGraw My Best Friend 99 4 Clay Aulier Live, Laupt, Love 93 5 Mark Wile Back At One 153 1 Clay Aulier Live, Laupt Alloy 100 3 Clay Allan Smole Rings In The Dark 43 4 Olay Aulian Smole Rings In The Dark 33 10 Ditaic Chick Coreboy Diak Me Away 33 28 Ditaic Chick Coreboy Diak Me Away 33 13 Reba McEafter Minal Do You Say 21 14 John Mine Charl Marke To De You 28 15 George Strait The Best Day 22 21 16 Reba McEafter Mine To Out Say 21 21 17 Han Mine Carl Sa Love Mine 13 17 18 Hean Mine 18 19 16 19 Tory Chant Tho Carl Sa Love Mine 19 1	Ca3/V07 Cb3-889-6595 TW HY 1 Faith Hill Breates 33 35 2 Rebut McEntine What Do You Say 35 35 2 Rebut McEntine What Do You Say 35 35 3 1 Leanstar Simile 35 35 4 Leans Times Big Deal 35 35 5 Brad Paistey He Duh'l Have To Be 35 35 6 Dizic Christo Showby Take Manak My Tactor's S 33 36 6 Mark Wills Back At One 27 31 56 7 Tim McGraw My Best Friend 34 33 56 8 Kenny Choseny She, Thimak My Tactor's S 33 36 9 Mark Mills Back At One 27 23 1 Toby Kerth How Do You Like Me Now 25 23 10 Toby Kerth How Do You Like Me Now 25 23 11 Toby Kerth How Do You Like Me Now 22 21 12 Shedairy Min Markon Milliams, Acountry B 22 21	Cilear Channel 616-459-1919 I 1 Tim McGraw My Bast Finend 2 Faith Mill Bratine 3 Faith Mill Bratine 4 Brack Pathe 5 Joe Diffie Infe Outmin Kind 6 Cileir Black When I Sait I bo 7 Lonestar Smile 9 Data Chicks Cowhop Jake Me Away 9 Martina McBride Love's The Only House 10 Ditaic Chicks Cowhop Jake Me Away 9 Martina McBride Love's The Only House 10 Ditaic Chicks Cowhop Jake Me Away 9 Martina McBride Love's The Only House 10 Mont Graws The Thinks My Tractor's S 10 Linke Mills Back At One 10 Steclary The Woman Medics 10 Steclary The Montan Medics 11 Tarke Grey All Things Chickered 12 Tarke Grey All Things Chickered 13 Tarke Missina Baccuster bio Love Me 14 Tarke Missina Chickered 15 Tarke Missina Chickered 16 Tarke Missina Chickered 17 Tarke Missina Baccuster bio Love Me 16 Deck Missina Chickered 17 Tarke Missina Baccuster bio Love Me 16 Deck Missina Chickered 17 <t< td=""></t<>





COUNTRY AIRPLAY MONITOR JANUARY 14, 2000



Montor. Marine Breadcast D	Statement Source I	GTIVITY K	EPORTS.	FOR WEEK ENDING JANUARY 9, 2000 Detailed tracking for songs with an increase in detections. Total Detections/Gain does not include video play. Markets listed in order of, population.
Total Detections/Gain GARY ALLAN 2980/590 Smoke Rings In The Dark (MCA Nashville)	Total Detections/Gain BROOKS & DUNN 2630/386 Beer Thirty (Arista Nashville)	Total Detections/Gain	Total Detections/Galn	Total Detections/Gain JOE DIFFIE 2622/403 The Quittin' Kind (Epic)
Total Stations: 152 Chart Move: 19-16 CMT 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/24/1 10/10/2	Total Stations: 151 Chart Move: 20.24 CHT 171 172 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174 174	Total Stations: 150 Chart Move: 18.15 CMT TW LW 2W TP Firming KASE TW LW 2W TP New York GC	Total Stations: 153 Chart Move: 13-12 CMT 27/26/332 Austin KASE 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2 7/2	Total Stations: 147 Chart Move: 22-25 CMT
DIXIE CHICKS 5337/851 Cowboy Take Me Away (Monument)	FAITH HILL 5847/970 Breathe (Warner Bros./WRN)	ALAN JACKSON 4558/582 Pop A Top (Arista Nashville)	TOBY KEITH 2635/693 How Do You Like Me Now?! (DreamWorks)	TRACY LAWRENCE 2793/756 Lessons Learned (Atlantic)
The URUCAL The URU	Type Type <thtype< th=""> Type Type <tht< td=""><td>IDEAD THAL With Constraint ThAL Chart Model Constraint Const</td><td>Total Stations: 151 Chart Move: 26-23 CMT TP With 20 TP Wew York WTP Wath KAZE TP New York WYNY 20 15 21 38 File A KKF 32 12 26 Mahmod KAZE 4 - New York WYNY 20 15 21 26 Mahmod WKHK 55 11 9 55 San Fran KYLY - - 1 23 Scranton WGD1 10 5 52 Phia, WYLD 1 - 3 Tusson KXMD 11 10 5 Datas KYLX 30 25 14 McAlien KTEX 22 19 14 Massin KKBQ 14 2 9 8 Proversite 20 16 16 10 39 Wash Z 10 17 13 50</td><td>Total Stations: 151 Chart Move: 25:19 CMT 70 120 216 New York C 10 120 216 New York KC 10 120 216 New York KKF 15 123 Albannond WKK 22 17 22 41 15 17 Chcago WUSN 25 118 249 WSS 22 17 17 14 16 11 10 66 58 Phila WSL 22 13 14 87 12 16 126 16 126 16 126 16 126 16 126 16 126 16 126 16 126 16 16 16 17 13 14 87 14 15 15 16 16 16 17 13 16 126 16 16 16 16 16 16 17 15 1</td></tht<></thtype<>	IDEAD THAL With Constraint ThAL Chart Model Constraint Const	Total Stations: 151 Chart Move: 26-23 CMT TP With 20 TP Wew York WTP Wath KAZE TP New York WYNY 20 15 21 38 File A KKF 32 12 26 Mahmod KAZE 4 - New York WYNY 20 15 21 26 Mahmod WKHK 55 11 9 55 San Fran KYLY - - 1 23 Scranton WGD1 10 5 52 Phia, WYLD 1 - 3 Tusson KXMD 11 10 5 Datas KYLX 30 25 14 McAlien KTEX 22 19 14 Massin KKBQ 14 2 9 8 Proversite 20 16 16 10 39 Wash Z 10 17 13 50	Total Stations: 151 Chart Move: 25:19 CMT 70 120 216 New York C 10 120 216 New York KC 10 120 216 New York KKF 15 123 Albannond WKK 22 17 22 41 15 17 Chcago WUSN 25 118 249 WSS 22 17 17 14 16 11 10 66 58 Phila WSL 22 13 14 87 12 16 126 16 126 16 126 16 126 16 126 16 126 16 126 16 126 16 16 16 17 13 14 87 14 15 15 16 16 16 17 13 16 126 16 16 16 16 16 16 17 15 1

Montor Prodess D. COUNTE	ste Systems SUIS SUIG	GTIVITY K	EPORTS.	OR WEEK ENDING JANUARY 9, 2000 etailed tracking for songs with an increase in etections. Total Detections Gain does not include deo play, Markets listed in order of population.
Smile (BNA)	MARTINA MCBRIDE 2596/794 Love's The Only House (RCA)	TIM MCGRAW 5016/952 My Best Friend (Curb)	Total Detections/Gain JO DEE MESSINA 2750/532 Because You Love Me (Curb) Total Stations: 151 Chart Move: 21-21	Total Detections/Gain REBA 5222/895 What Do You Say (MCA Nashville) Total Stations: 153 Chart Move: 3-3
Total Stations: 153 Chart Move: 9-8 CMT 22 72 29 Justin XAS 22 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25 25	Total Stations: 152 Chart Move: 29-26 CMT 21 351 126 Austin KASE 201 - 21 Chart Move: 29-26 New York GAY 18 1 - 7 1 126 Birning KASE 201 - 21 Chart Move: 29-26 New York GAY 18 1 - 7 1 126 Birning KASE 201 - 21 Chart Move: 29-26 Chicago WiSN 17 10 9 72 Cherenv WESE 18 12 2 2 37 San Fran. WYU 2 0 10 15 55 Scranton WGG 16 12 11 53 Detroit WYU 2 7 5 2 1 Freenv WESE 18 12 2 2 37 Wash.,DC WKR 1 5 2 1 Freenv WGG 16 12 11 53 Detroit WYCD 2 - 5 2 1 Freenv WSE 21 13 13 Mash.,DC WKR 3 1 23 31 53 Akon WCD 16 12 11 53 Marini WKR 3 1 23 31 53 Akon WCD 16 13 1 53 Free 21 13 13 Marini WKR 2 15 1 11 2 6 75 WRD 16 11 7 - 7 12 Free 21 13 13 Marini WKR 2 12 1 2 20 143 Minon WGD 17 - 7 6 6 6 43 Harriso. Marini WKR 2 12 1 2 20 14 53 Minon WGD 17 - 7 6 6 6 43 Harriso. WRB 2 2 14 19 145 San Diago WMK 2 17 7 6 13 13 10 71 Hi 13 10 4 WK	CHT TW LW 2W TE Audin KASE TW LW 2W TE New York GAC	Twi LW 2W TP TW LW 2W TP CMT 21 21 20 217 Austin KASE 12 - 21 GAC 25 20 23 175 Birmling WZZK 23 - 24 New York WYNY 24 18 22 159 Richmond WKHK 22 21 14 180	The line is the line line is the line is the line line line line is the line line line line line line line lin
	This Woman Needs (Lyric Street) Total Stations: 152 Chart Move: 23-20 Drift 21 18 43 15 (acc y 1 21 23 32) Justin Barmag (Justin) NASE (Justin) NASE (Justin) NASE (Justin) NASE (Justin) NASE (Justin) The UK2W TP (Justin) New York LA. Ref york KIL 3 1 21 (Justin) Nash (Justin) NASE (Justin) The UK2W TP (Justin) Chinago San Fran, WYDU 1 1 21 (Justin) San Fran, KYCY 28 21 18 173 Justin) NASE (Justin) H 14 15 130 (Justin) Justin) H 14 19 130 (Justin) Justin) Dalias KYLX 6 1 10 (KKBQ 25 2 18 71 Tis Boston KKBQ 25 2 12 717 (Justin) San Fran, KKBQ 25 2 113 711 (Justin) H 20 Justin) Justin)	It's A Love Thing (Capitol) Total Stations: 149 Chart Move: 24-22 Total Stations: 149 Chart Move: 24-22 Total Stations: 149 Chart Move: 24-22 Total Stations: Austin Kaster Move: 24-22 Total Stations: Master Move: 24-22 Total Stations: Master Move: 24-21 With Vit 2 Total With Vit 1 Min With Vit 1 Total Mith Vit 1 Min Mit 1 Total Mith Vit 1 Min Mit 1 Total Mith Vit 1 Min Mit 1 Total Mith Vit 1		

COUNTRY AIRPLAY MONITOR JANUARY 14, 2000

AIRPLAY Broadcast Data System COUNTRY



NO RECORDS QUALIFIED FOR AIRPOWER THIS WEEK

2799 - 1000 DETECTIONS

Total Detections/Gain

TRACY LAWRENCE 2793/756 Lessons Learned (Atlantic)

Iotal Stations: 151/Chart Move: 25-19 Heavy (35+ detections): 7 KIKK, KMLE, KRMD, KSOP, KTOM, KUZZ, KYCY Medium (25-34): 24 KCCY, KDDK, KEEY, KMDL, KNIX, KPLX, KSSN, KUPL, KXKC, WAMZ, WCMS, WDRM, WFLS, WIRK, WKCN, WKHK, WKXC, WNCY, WNOE, WQBE, WSCA, WUSN, WWGR, WXBQ Uable (Jacks 25): 120 Total Stations: 151/Chart Move: 25-19

Light (Under 25): 120

First Impressions: 5 KHAY, KSON, KYGO, WBCT, WQDR

SHEDAISY 2771/649 This Woman Needs (Lyric Street) Total Stations: 152/Chart Move: 23-20 Heavy (35+): 5 KEEY, KKAT, KMLE, WRNS, WXCT

Medium (25-34): 20 KBEQ, KCCY, KIKF, KIKK, KKBQ, KRMD, KRTY, KTOM, KTTS, KUPL, KYCY, WBCT, WCMS, WDRM, WFRE, WKHK, WKSF, WMZQ, WPOR, WYAY Light (Under 25): 127 First Impressions: 3 KPLX, KZLA, WXTU

JO DEE MESSINA 2750/532 Because You Love Me (Curb) Total Stations: 151/Chart Move: 21-21 Heavy (35+): 3 KYNG, WFLS, WRNS Medium (25-34): 24 KAJA, KCCV, KEEY, KFKF, KIKF, KKAT, KNIX, KRMD, KRTY, KSKS, KTTS, WCMS, WDAF, WORM, WEZL, WIRK, WKSF, WKXC, WMZQ, WNCY, WNOE, WPOR, WQDR, WQXK

Light (Under 25): 124 First Impressions: 4 KASE, KMPS, WXTU, WZZK

KEITH URBAN 2672/560 It's A Love Thing (Capitol) Total Stations: 149/Chart Move: 24-22 Heavy (35+): 7 KBEQ, KIKK, KKAT, KMLE, KUBL, KUPL, WYCD Medium (25-34): 19 KCCY, KEEY, KIKF, KNCI, KRTY, KSOP, KSSN, KTOM, KTTS, KUZZ, KWNR, WCKT, WDAF, WEZL, WIRK, WPOR, WQBE, WTQR, WXBQ Light (Under 25): 123 First Impressions: 1 WYNY

TOBY KEITH

2635/693 How Do You Like Me Now ?! (DreamWorks) Total Stations: 151/Chart Move: 26-23 Total Stations: 151/Chart Move: 26-23 Heavy (35+): 1 KMLE Medium (25-34): 26 KBEQ, KCCY, KEEY, KHKI, KIKF, KIKK, KKAT, KKCS, KPLX, KSON, KTOM, KZSN, WCAC, WCTK, WGH, WGNA, WIRK, WKXC, WNCY, WOKQ, WQBE, WQYK, WSM, WUSN, WXBQ, WYRK Light (Under 25): 124 Erst Impressions: 5 WDBM, WDSY, WCKY, First Impressions: 5 WDRM, WDSY, WGKX, WOKO, WXTU

JOE DIFFIE 2622/403 The Quittin' Kind (Epic) Total Stations: 147/Chart Move: 22-25 Heavy (35+): 2 WGH, WRNS Medium (25-34): 21 KBEO, KCCY, KDDK, KFRG, KIKF, KIKK, KKAT, KRMD, KSSN, KXKC, WBCT, WCMS, WDRM, WGGY, WIRK, WIVK, WKHK, WNCY, WPOR, WQBE, WXBQ Linbt (Juder 25): 124 Light (Under 25): 124 First Impressions: 2 KPLX, WXTU

MARTINA MCBRIDE 2596/794 Love's The Only House (RCA) Total Stations: 152/Chart Move: 29-26 Heavy (35+): 3 KMLE, KNIX, KRMD

Medium (25-34): 22 KBEQ, KCCY, KGMY, KHAY, KIKF, KIKK, KMPS, KSKS, KSON, KTTS, KXKC, KZSN, WBCT, WCMS, WKLB, WKSF, WKSJ, WKXC, WQXK, WRBT, WUBE, WYAY Light (Under 25): 127 First Impressions: 7 KASE, KJJY, KYNG, WĆAC, WKIS, WQDR, WYYD

TRACE ADKINS 2094/158 Don't Lie (Capitol) Total Stations: 148/Chart Move: 27-27 Heavy (35+): 3 KSCS, KUZZ, WIRK Medium (25-34): 13 KFRG, KRTY, KUPL, WCKT, WCMS, WFMS, WNCY, WQBE, WQMX, WSOC, WUSY, WVLK, WXBQ

1930/528

ALABAMA Small Stuff (RCA)

Light (Under 25): 132

Total Stations: 144/Chart Move: 31-28 Heavy (35+): 0 Medium (25-34): 9 KASE, KKAT, KNIX, WCMS, WFMS, WGH, WGGY, WPOR, WNCY Light (Under 25): 135 First Impressions: 6 KWJJ, WCOL, WKCQ, WROO, WTQR, WZZK

GEORGE STRAIT 1878/803 The Best Day (MCA Nashville) Total Stations: 141/Chart Move: 36-29

Heavy (35+): 6 KCCY, KIKK, KMLE, KPLX, KSCS, KYCY Medium (25-34): 10 KAJA, KASE, KEEY, KNIX, KSOP, KXKC, KYNG, WAMZ, WHSL, WRBQ KSOP, KXKC, KYNG, WAMZ, WHSL, WRBQ Light (Under 25): 125 First Impressions: 45 KATM, KBEQ, KCYY, KFKF, KHKI, KKAT, KKBQ, KMPS, KNCI, KSKS, KTOM, KYGO, WBCT, WCKT, WCMS, WCOL, WCTK, WCTO, WDAF, WDSY, WGAR, WGGY, WGNA, WIRK, WIVK, WJCL, WKKO, WKKX, WKSJ, WLWI, WNOE, WOKO, WOW, WQXK, WQYK, WRBT, WRKZ, WRNS, WROO, WSIX, WTQR, WUSY, WVLK, WXCT, WYNY

CHELY WRIGHT 1860/564 It Was (MCA Nashville)

Total Stations: 146/Chart Move: 32-30 Heavy (35+): 0 Heavy (35+): 0 Medium (25-34): 12 KAJA, KBEQ, KEEY, KHAY, KIKF, KKAT, KTOM, KUPL, KUZZ, WGGY, WGH, W/DOD WPOH Light (Under 25): 134 First Impressions: 5 WKIS, WQBE, WQDR, WXBQ, WXCT

MONTGOMERY GENTRY 1550/359 Daddy Won't Sell The Farm (Columbia) Total Stations: 136/Chart Move: 33-31 Heavy (35+): 0 Medium (25-34): 5 KCCY, KIKF, KIKK, KUZZ, WBCT Light (Under 25): 131 First Impressions: 4 WIVK, WOGY, WQBE, WXBQ

PHIL VASSAR 1500/406

Carlene (Arista Nashville) Total Stations: 142/Chart Move: 35-32 Heavy (35+): 2 KIKF, KIKK Medium (25-34): 7 KBC, KEEY, KSOP, WBCT, WOKQ, WQBE, WXBQ Light (Under 25): 133 First Impressions: 5 KYGO, WDRM, WKHK, WRBT, WXTU

STEVE HOLY 1407/299 Don't Make Me Beg (Curb) Total Stations: 144/Chart Move: 34-33 Heavy (35+): 0 Meavy (35+): 0 Medium (25-34): 7 KBEQ, KIKK, KSKS, WIRK, WQBE, WTQR, WXBQ

Light (Under 25): 137 First Impressions: 3 WGKX, WQDR, WROO

999 - 500 DETECTIONS

Airpower awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both detections and audience

Total Detections/Gain

KENNY ROGERS 967/263 Buy Me A Rose (Dreamcatcher) Total Stations: 115/Chart Move: 39-35 Heavy (35+): 0 Medium (25-34): 5 KKAT, KUPL, WFMS, WSOC, WYNY Light (Under 25): 110 First Impressions: 3 KTOM, WDRM, WMSI

WYNONNA 942/191 Can't Nobody Love You (Like I Do) (Curb/Mercury) Total Stations: 109/Chart Move: 37-36 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 109 First Impressions: 3 KSSN, WCTO, WMZQ

1112:17

SAMMY KERSHAW 890/139 Me And Maxine (Mercury) Total Stations: 84/Chart Move: 38-37 Heavy (35+): 0 Medium (25-34): 1 KXKC Light (Under 25): 83 First Impressions: 4 KEEY, KFKF, KHKI, WSSL

PAUL BRANDT 829/136 It's A Beautiful Thing (Reprise/WRN) Total Stations: 114/Chart Move: 40-38 Heavy (35+): 1 WKKT Medium (25-34): 6 KBEQ, KKAT, KRTY, WGGY, WQBE, WXBQ Light (Under 25): 107 First Impressions: 2 KRMD, WCTK

JESSICA ANDREWS 815/318

Unbreakable Heart (DreamWorks) Total Stations: 105/Chart Move: 42-39 Iotal Stations: 105/Chart Move: 42-39 Heavy (35+): 0 Medium (25-34): 1 KIKK Light (Under 25): 104 First Impressions: 14 KATM, KGMY, KXKT, WCKT, WCTK, WGNE, WIL, WIRK, WJCL, WKKX, WMUS, WNOE, WSCA, WYYD

706/79

632/543

BRYAN WHITE

God Gave Me You (Asylum) Total Stations: 82/Chart Move: 41-40 Heavy (35+): 0 m (25-34): 2 KIKK, WXBQ Media Light (Under 25): 80 First Impressions: 2 WGKX, WOGY

GARTH BROOKS

Do What You Gotta Do (Capitol) Total Stations: 104/Chart Move: 61-41 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 104 First Impressions: 30 KCCY, KDDK, KEEY, KIKF, KJJY, KKBO, KNCI, KUBL, KYNG, WBCT, WESC, WEZL, WFLS, WGKX, WGNA, WHSL, WIRK, WKCQ, WKLB, WKXC, WMZQ, WOKO, WOKO, WPOR, WRBT, WRNS, WSIX, WSSL, WUBE,

ANDY GRIGGS She's More (RCA)	619/269
Total Stations: 76/Chart Move Heavy (35+): 0 Medium (25-34): 1 KYCY	:: 45-42
Light (Under 25): 75 First Impressions: 16 KAJA, KNCI, KZSN, WAMZ, WCTK, W WKKO, WMUS, WPOR, WQYK	DRM, WIRK, WJCL.
JENNIFER DAY The Fun Of Your Love (E Total Stations: 65/Chart Move	
Heavy (35+): 0 Medium (25-34): 1 KIKK Light (Under 25): 64	:: 43-43
First Impressions: 6 KAJA, K WGGY, WSCA	SSN, WBCT, WCKT,
JULIE REEVES	540/104

What I Need (Virgin) Total Stations: 52/Chart Move: 44-44 Heavy (35+): 0 Medium (25-34): 2 KIKK, KMLE Light (Under 25): 50 First Impressions: 4 KATM, KHAY, WRKZ, WXBM

499 - 60 DETECTIONS

Total Detections/Gain

DOUG STONE 401/81 Take A Letter Maria (Atlantic) Total Stations: 40/Chart Move: 46-45 Heavy (35+): 0

Medium (25-34): 0 Light (Under 25): 40 First Impressions: 4 KUBL, KYNG, WFRE, WXTU

GEORGE JONES 396/105 The Cold Hard Truth (Asylum) Total Stations: 66/Chart Move: 48-46 Heavy (35+): 0 Medium (25-34): 1 KPLX Light (Under 25): 65 First Impressions: 2 KSCS, WGKX

TRISHA YEARWOOD 375/300 Real Live Woman (MCA Nashville) Total Stations: 74/Chart Move: 64-47 Iotal Stations: / 4/Chart Move: 64-47 Heavy (35+): 0 Medium (25-34): 1 KIKK Light (Under 25): 73 First Impressions: 13 KEEY, KFDI, KFKF, KIKF, KNIX, KTTS, WFMS, WKKX, WNOE, WQIK, WRNS, WROO, WTQR

SHANIA TWAIN 347/231 Rock This Country! (Mercury) Total Stations: 78/Chart Move: 58-48 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 78 First Impressions: 15 KEEY, KHAY, KIKK, KMLE, WCKT, WCCO, WESC, WGNA, WKXC, WQIK, WQXK, WROO, WUBE, WUSY, WXCT

YANKEE GREY 345/193 Another Nine Minutes (Monument) Total Stations: 74/Chart Move: 54-49 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 74 First Impressions: 14 KEEY, KFKF, KKBQ, KSOP, KTOM, WCKT, WCTO, WESC, WFLS, WKKO, WKSJ, WPOR, WROO, WYGY

LILA MCCANN 345/47 I Will Be (Asylum) Total Stations: 55/Chart Move: 47-50 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 55 First Impressions: 1 KSOP

THE WILKINSONS 188/129 Jimmy's Got A Girlfriend (Giant) Total Stations: 58/Chart Move: 66-53 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 58 First Impressions: 1 KIKK

BROOKS & DUNN 181/24 Against The Wind (Elektra/EEG) Total Stations: 42/Chart Move: 53-54 Heavy (35+): 1 KPLX Medium (25-34): 0 Light (Under 25): 41 First Impressions: 1 WNKT

FAITH HILL WITH TIM MCGRAW 180/45 Let's Make Love (Warner Bros./WRN) Total Stations: 15/Chart Move: 57-55 Heavy (35+): 2 KKAT, WGKX Medium (25-34): 0 Light (Under 25): 13 First Impressions: 3 KPLX, KYCY, WOGY

CLINT BLACK WITH STEVE WARINER 155/62 Been There (RCA) Total Stations: 19/Chart Move: 56-60 Heavy (35+): 1 KPLX Medium (25-34): 1 KMLE Light (Under 25): 17 First Impressions: 2 WAMŽ, WSIX

CLAY DAVIDSON 148/72 Unconditional (VIrgin) Total Stations: 43/Chart Move: 63-57 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 43 First Impressions: 1 WSIX

CHALEE TENNISON 138/32 Just Because She Lives There (Asylum) Total Stations: 22/Chart Move: 59-58 Heavy (35+): 0

FOR WEEK ENDING JANUARY 9, 2000

Upward-moving songs ranked in order of detections. Songs are removed if they lose more than 5% of their detections from previous week or if their detections decline for two consecutive weeks.

Medium (25-34): 0 Light (Under 25): 22 First Impressions: 2 KHAY, WCTO

* SONYA ISAACS 115/86 I've Forgotten How You Feel (Lyric Street) Total Stations: 28/Chart Move: Debut 60 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 28 First Impressions: 6 KTTS, KUZZ, WNOE, WSM, WUBE, WXBQ

JERRY KILGORE 103/57 The Look (Virgin) Total Stations: 26/Chart Move: 71-61 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 26 First Impressions: 1 KSOP

CLAY WALKER 86/31 The Chain Of Love (Glant) Total Stations: 12/Chart Move: 68-62 Heavy (35+): 1 KYCY Medium (25-34): 0 Medium (25-34): 0 Light (Under 25): 11 First Impressions: 1 KIKK

★ JOHN MICHAEL MONTGOMERY 83/50 Nothing Catches Jesus By Surprise (Atlantic) Total Stations: 25/Chart Move: Debut 63 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 25 First Impressions: 3 KWJJ, WBCT, WFLS

DIXIE CHICKS 78/29 Godbye Earl (Monument) Total Stations: 23/Chart Move: 70-65 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 23 First Impressions: 3 KYCY, WCTK, WKKK

FAITH HILL 78/37 The Way You Love Me (Warner Bros./WRN) Total Stations: 22/Chart Move: 75-66 Heavy (35+): 0 Medium (25-34): 1 KMLE Light (Under 25): 21 First Impressions: 3 KTTS, KYCY, WAMZ

CHARLIE ROBISON 70/14 My Hometown (Lucky Dog/Columbia) Total Stations: 6/Chart Move: 67-67 Heavy (35+): 0 Medium (25-34): 1 KPLX Light (Under 25): 5 First Impressions: 1 WKKT

TY HERNDON 63/24

No Mercy (Epic) Total Stations: 24/Chart Move: Debut 68 Heavy (35+): 0 Medlum (25-34): Medlum (25-34): 1 KYCY Light (Under 25): 23 First Impressions: 1 WRNS

SHEDAISY 62/3 I Will...But (Lyric Street) Total Stations: 11/Chart Move: 65-69 Heavy (35+): 0 Medium (25-34): 1 WXBQ Light (Under 25): 10

KENNY CHESNEY 61/41 What I Need To Do (BNA) Total Stations: 15/Chart Move: Debut 70 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 15 First Impressions: 2 KYCY, WESC

+ LORRIE MORGAN 60/56 To Get To You (BNA) Total Stations: 49/Chart Move: Debut 71 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 49

Monitor AT-A-GLANCE

FOR WEEK ENDING JANUARY 9, 2000

Broadcast Data Syst

Billboard. Top Country Singles Sales ... SoundScan*

THE CHART, REPRINTED FROM BILLBOARD MAGAZINE, IS COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND INTER-NET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY SOUNDSCAN, INC.

THIS	LAST WEEK	WKS. ON CHART	BILLBOARD ISSUE DATE: JANUAR TITLE/IMPRINT & NUMBER/DISTRIBUTING LABEL	Y 15, 2000 Artist
			No. 1	
1	2	14	BIG DEAL CURB 73086 6 weeks at No. 1	LEANN RIMES
2	3	4	A COUNTRY BOY CAN SURVIVE (Y2K VERSION) WARNER BROS 16895/WRN CHAD BRO	DCK WITH HANK WILLIAMS JR. & GEORGE JONES
3	1	9	DECK THE HALLS LYRIC STREET 164036/HOLLYWOOD	SHEDAISY
4	4	20	IT DON'T MATTER TO THE SUN/LOST IN YOU O CAPITOL 58788	GARTH BROOKS AS CHRIS GAINES
5	6	15	I'M DIGGIN' IT MCA NASHVILLE 172121	ALECIA ELLIOTT
6	7	9	LITTLE BIRD ARISTA NASHVILLE 13184	SHERRIE AUSTIN
7	5	15	STEAM EPIC 79269/SONY	TY HERNDON
8	11	5	TWENTIETH CENTURY/NEW YEAR'S EVE 1999 RCA 65917/RLG	ALABAMA
9	10	41	PLEASE REMEMBER ME/FOR A LITTLE WHILE CURB 73080	TIM MCGRAW
10	8	11	THE QUITTIN' KIND EPIC 79268/SONY	JOE DIFFIE
11)	14	135	HOW DO I LIVE A 3 CURB 73022	LEANN RIMES
12	9	7	CAN'T NOBODY LOVE YOU (LIKE I DO) CURB 172141/MERCURY	WYNONNA
13	12	21	ALL THINGS CONSIDERED MONUMENT 79248/SONY	YANKEE GREY
14	15	28	LONELY AND GONE COLUMBIA 79210/SONY	MONTGOMERY GENTRY
15	13	36	ROCKY TOP '96 DECCA 155274/MCA NASHVILLE	THE OSBORNE BROTHERS
16	16	9	DON'T MAKE ME BEG CURB 73087	STEVE HOLY
17)	21	34	NEVER BEEN KISSED ARISTA NASHVILLE 13140	SHERRIE AUSTIN
18	22	79	I'M ALRIGHT/BYE BYE O CURB 73034	JO DEE MESSINA
19	17	32	LIGHTNING DOES THE WORK WARNER BROS. 16984/WRN	CHAD BROCK
20	18	20	ARE YOUR EYES STILL BLUE CURB 73085	SHANE MCANALLY

Billboard. TOP COUNTRY ALBUMS

THE CHART, REPRINTED FROM BILLBOARD MAGAZINE, IS COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND INTERNET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY SOUNDSCAN, INC

THIS WEEK	THIS WEEK LAST WEEK 2 WKS AGO WKS. ON		WKS. ON CHART	BILLBOARD ISSUE DATE: JANUARY 15, 2000 . ARTIST IMPRINT & CATALOG NUMBER/DISTRIBUTING LABEL (SUGGESTED LIST PRICE) TITLE					
1	2	2	18	No. 1 Image: No. 1 FLY DIXIE CHICKS ▲³ MONUMENT 69678/SONY (11.98 EQ/17.98) 9 weeks at No. 1 FLY	1				
2	1	1	113	SHANIA TWAIN ◆ ¹⁶ MERCURY 536003 (10,98/17.98) COME ON OVER	1				
3	3	3	8	FAITH HILL WARNER BROS. 47373/WRN (11.98/17.98) BREATHE	1				
4	5	5	35	TIM MCGRAW ▲2 CURB 77942 (10.98/17.98) A PLACE IN THE SUN	1				
5	6	6	10	LEANN RIMES & CURB 77947 (10.98/17.98)	1				
6	8	8	101	DIXIE CHICKS A® MONUMENT 68195/SONY (10.98 EQ/17.98) WIDE OPEN SPACES	1				
7	4	4	6	GARTH BROOKS A CAPITOL 23550 (10.98/16.98) THE MAGIC OF CHRISTMAS	1				
8	7	7	10	ALAN JACKSON A ARISTA NASHVILLE 18892 (10.98/17.98) UNDER THE INFLUENCE	2				
9	10	10	31	LONESTAR A BNA 67762/RLG (10.98/16.98) LONELY GRILL	3				
10	9	9	6	REBA MCENTIRE MCA NASHVILLE 170119 (11.98/17.98) SO GOOD TOGETHER	5				

Albums with the greatest sales gains. • Recording industry Assin, or America (KAA) certification for sales of 1 million units (Diathond). • RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum for any symbol indicates album's multi-platinum level. Greatest Gainer shows chart's largest unit increase. Pacesetter indicates biggest percent ge growth. • 2000 Billboard/BPI Communications and SoundScan, Inc.

COUNTRY AUDIENCE

×	. ×	WKS. ON CHART	Country Alrplay Monitor. 153 country stations are electronically monitored 24 hours a day, 7 days a week. © 2000 Billboard/BPI Communications.			
WEEK	LAST WEEK	WKS	TITLE/IMPRINT/PROMOTION LABEL	ARTIST	TW	LW
			* * * NO. 1 * * *	• • • • • • • • •		
	1	15	BREATHE WARNER BROS./WRN 5 weeks at No. 1	FAITH HILL	46.469	40.610
2	2	11	COWBOY TAKE ME AWAY MONUMENT	DIXIE CHICKS	41.577	36.00
3	4	17	WHAT DO YOU SAY MCA NASHVILLE	REBA	40.385	34.43
4	5	12	MY BEST FRIEND CURB	TIM MCGRAW	39.145	32.63
5	3	19	HE DIDN'T HAVE TO BE ARISTA NASHVILLE	BRAD PAISLEY	37.404	35,13
6	6	15	POP A TOP ARISTA NASHVILLE	ALAN JACKSON	35.644	31.70
	8	20	BIG DEAL CURB	LEANN RIMES	34.373	28.91
(8)	7	21	WHEN I SAID I DO RCA	CLINT BLACK	33.412	31.27
(9)	11	12	SMILE BNA	LONESTAR	31.548	25.37
(10)	17	10	BACK AT ONE MERCURY	MARK WILLS	26.960	20.16
	10	25	LOVE YOU RCA	MARTINA MCBRIDE	26.367	25.98
12	9	26	SOMETHING LIKE THAT CURB	TIM MCGRAW	25.289	27.07
(13)	12	23	ALL THINGS CONSIDERED MONUMENT	YANKEE GREY	24 909	24.43
(14)	13	26		N MICHAEL MONTGOMERY	24.817	23.12
(15)	15	20	LIVE, LAUGH, LOVE GIANT	CLAY WALKER	24 607	21 22
(16)	14	15	SHE THINKS MY TRACTOR'S SEXY BNA	KENNY CHESNEY	23.173	21.88
(17)	18	18	SMOKE RINGS IN THE DARK MCA NASHVILLE	GARY ALLAN		18.52
(18)	19	16		TRACY BYRD	21.450	
(19)	21	14		JOE DIFFIE	19.926	16.55
(20)	20	10	BEER THIRTY ARISTA	BROOKS & DUNN		16.58
(21)	27	9	LESSONS LEARNED ATLANTIC	TRACY LAWRENCE	19.307	14.78
(22)	23	11	BECAUSE YOU LOVE ME CURB	JO DEE MESSINA		
(23)	24	9	HOW DO YOU LIKE ME NOW?! DREAMWORKS	TOBY KEITH	18.847	
(24)	25	12	THIS WOMAN NEEDS LYRIC STREET	SHEDAISY	18.575	-
(25)	26	14	IT'S A LOVE THING CAPITOL	KEITH URBAN	-	14 90
(26)	29	7		MARTINA MCBRIDE	17.140	12 70
(27)	32	2	THE BEST DAY MCA NASHVILLE	GEORGE STRAIT	15.019	9.400
(28)	28	13		TRACE ADKINS	14.626	
(29)	31	10	SMALL STUFF RCA	ALABAMA	13.063	
(30)	33	9	IT WAS MCA NASHVILLE	CHELY WRIGHT	10.807	-
(31)	35	5	DADDY WON'T SELL THE FARM COLUMBIA	MONTGOMERY GENTRY	9.186	6.964
32	36	7	CARLENE ARISTA NASHVILLE	PHIL VASSAR	9.183	6.989
(33)	34	8	DON'T MAKE ME BEG CURB	STEVE HOLY	8.907	7.37
34	30	8	A COUNTRY BOY CAN SURVIVE (Y2K VERSION) WARNER BROS, MRN CHAD BROCK WI		7.415	10.85
(35)	37	4	CAN'T NOBODY LOVE YOU (LIKE I DO) CURB/MERCURY	WYNONNA	6.563	5.247
(36)	38	3	BUY ME A ROSE DREAMCATCHER	KENNY ROGERS	6.200	4.76
(37)	39	2	IT'S A BEAUTIFUL THING REPRISE/WRN	PAUL BRANDT	4.817	3.89
-	40	2	ME AND MAXINE MERCURY	SAMMY KERSHAW	4.600	3.69
(38)	-	∠ WÞ		JESSICA ANDREWS	4.062	3.02
			UNDINLARADLE FLART DREAMWORKS	JESSIGA MINURE WS	1 7.002	1 0.02

Songs ranked by audience, computed by cross-referencing exact times of airplay with Arbitron listener data. Records showing an Increase in audience over the previous week, regardless of chart movement. If two records are tied in total audience, the record being played on more stations is placed first. Records become recurrents and are removed from this chart in conjunction with the Country Airplay chart.



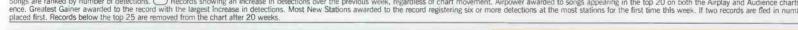
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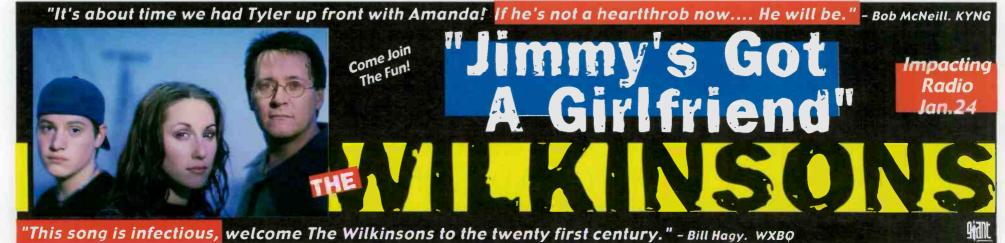
FOR WEEK ENDING JANUARY 9, 2000

roadcast Data, Systems

×	×	RT		DETEC	TIONS	×	×	ST ON	and the local diversity of
WEEK	LAST	WKS. ON CHART	TITLE/IMPRINT/PROMOTION LABEL ARTIST	TW	LW	THIS	LAST	WKS. ON CHART	TITLE/IMPRINT/F
			$\star \star \star NO. 1/GREATEST GAINER \star \star \star$			38	40	18	IT'S A BEAUTIFU
	1	16	BREATHE WARNER BROS. WRN 5 weeks at No. 1 FAITH HILL	5847	4877	39	42	7	UNBREAKABLE
2	2	20	COWBOY TAKE ME AWAY MONUMENT DIXIE CHICKS	5337	4486	40	41	14	GOD GAVE ME YO
3	3	19	WHAT DO YOU SAY MCA NASHVILLE REBA	5222	4327	41	61	4	DO WHAT YOU G
4	5	18	MY BEST FRIEND CURB TIM MCGRAW	5016	4064	42	45	4	SHE'S MORE RCA
5	4	21	HE DIDN'T HAVE TO BE ARISTA NASHVILLE BRAD PAISLEY	4836	4313	43	43	8	THE FUN OF YOU
6	6	16	POP A TOP ARISTA NASHVILLE ALAN JACKSON	4558	3976	44	44	9	WHAT I NEED VI
$\overline{\mathcal{T}}$	8	21	BIG DEAL CURB LEANN RIMES	4469	3653	45	46	9	TAKE A LETTER
8	9	19	SMILE BNA LONESTAR	4135	3335	46	48	11	THE COLD HARD
9	7	21	WHEN I SAID I DO RCA CLINT BLACK	4058	3866	(47)	64	2	REAL LIVE WOM
10	15	12	BACK AT ONE MERCURY MARK WILLS	3673	2755	48	58	2	ROCK THIS COUL
11)	14	25	LIVE, LAUGH, LOVE GIANT CLAY WALKER	3091	2729	(49)	54	2	ANOTHER NINE
12)	13	21	SHE THINKS MY TRACTOR'S SEXY BNA KENNY CHESNEY	3081	2930	50	47	8	I WILL BE ASYLUI
13)	12	31	ALL THINGS CONSIDERED MONUMENT YANKEE GREY	3060	2971	51	50	16	I'M DIGGIN' IT
14	11	26	I LOVE YOU RCA MARTINA MCBRIDE	3057	3117	52	52	11	BRING IT ON GIA
15)	18	18	PUT YOUR HAND IN MINE RCA TRACY BYRD	3052	2452	53	66	2	JIMMY'S GOT A G
16)	19	24	SMOKE RINGS IN THE DARK MCA NASHVILLE GARY ALLAN	2980	2390	54	53	7	AGAINST THE W
17	10	31	SOMETHING LIKE THAT CURB TIM MCGRAW	2954	3194	(55)	57	8	LET'S MAKE LOV
18)	16	28	HOME TO YOU ATLANTIC JOHN MICHAEL MONTGOMERY	2901	2689	(56)	60	2	
19)	25	12	LESSONS LEARNED ATLANTIC TRACY LAWRENCE	2793	2037	(57)	63	2	UNCONDITIONAL
20)	23	21	THIS WOMAN NEEDS LYRIC STREET SHEDAISY	2771		(58)	59	3	JUST BECAUSE S
21)	21	14	BECAUSE YOU LOVE ME CURB JO DEE MESSINA	2750		59	56	14	HERE COMES M
22)	24	22	IT'S A LOVE THING CAPITOL KEITH URBAN	2672					
23)	26	10	HOW DO YOU LIKE ME NOW ?! DREAMWORKS TOBY KEITH	2635	1942	60	NE	WÞ	I'VE FORGOTTEN
24)	20	15	BEER THIRTY ARISTA NASHVILLE BROOKS & DUNN	2630	2244	(61)	71	2	THE LOOK VIRGIN
25)	22	21	THE QUITTIN' KIND EPIC JOE DIFFIE	2622	2219	(62)	68	6	THE CHAIN OF L
26)	29	10	LOVE'S THE ONLY HOUSE RCA MARTINA MCBRIDE	2596	1802	(63)	NE	WÞ	· NOTHING CATCH
27)	27	19	DON'T LIE CAPITOL TRACE ADKINS	-	1936	64	51	2	TWENTIETH CEN
28)	31	15	SMALL STUFF RCA ALABAMA	1930	1402	(65)	70	16	GOODBYE EARL
			★ MOST NEW STATIONS ★	1		(66)	75	3	THE WAY YOU LO
29)	36	4	THE BEST DAY MCA NASHVILLE GEORGE STRAIT	1878	1075	(67)	67	3	MY HOMETOWN
30)	32	16	IT WAS MCA NASHVILLE CHELY WRIGHT	1860	1296	68	NE	WÞ	NO MERCY EPIC
31)	33	10	DADDY WON'T SELL THE FARM COLUMBIA MONTGOMERY GENTRY	1550	1191	(69)	65	2	I WILLBUT LYF
32)	35	13	CARLENE ARISTA NASHVILLE PHIL VASSAR	1500	1094	(70)	NE	WÞ	WHAT I NEED TO
33)	34	15	DON'T MAKE ME BEG CURB. STEVE HOLY	1407	1108	$\overline{(1)}$	NE	WÞ	TO GET TO YOU
34	30	10	A COUNTRY BOY CAN SURVIVE (Y2K VERSION) WARNER BROS,MRN CHAD BROCK WITH HANK WILLIAMS JR. & GEORGE JONES	1407	1577	72	69	9	IF YOU EVER LEA
35)	39	13	BUY ME A ROSE DREAMCATCHER KENNENDER	967	704	(73)	NE	WÞ	GOIN' UNDER GE
36)	37	11	CAN'T NOBODY LOVE YOU (LIKE I DO) CURBIMERCURY WYNONNA	942	751	(74)	NE	-	RUNAWAY MCA P
00	01	11		542	131		-		

EK	L X	WKS. ON CHART			DETEC	TIONS
WEEK	LAST WEEK	WK	TITLE/IMPRINT/PROMOTION LABEL	ARTIST	TW	LW
8)	40	18	IT'S A BEAUTIFUL THING REPRISE/WRN	PAUL BRANDT	829	693
9	42	7	UNBREAKABLE HEART DREAMWORKS	JESSICA ANDREWS	815	497
D	41	14	GOD GAVE ME YOU ASYLUM	BRYAN WHITE	706	627
D	61	4	DO WHAT YOU GOTTA DO CAPITOL	GARTH BROOKS	632	89
	45	4	SHE'S MORE RCA	ANDY GRIGGS	619	350
3)	43	8	THE FUN OF YOUR LOVE BNA	JENNIFER DAY	586	452
	44	9	WHAT I NEED VIRGIN	JULIE REEVES	540	436
5	46	9	TAKE A LETTER MARIA ATLANTIC	DOUG STONE	401	320
	48	11	THE COLD HARD TRUTH ASYLUM	GEORGE JONES	396	29
D	64	2	REAL LIVE WOMAN MCA NASHVILLE	TRISHA YEARWOOD	375	75
	58	2	ROCK THIS COUNTRY! MERCURY	SHANIA TWAIN	347	110
)	54	2	ANOTHER NINE MINUTES MONUMENT	YANKEE GREY	345	15
))	47	8	I WILL BE ASYLUM	LILA MCCANN	345	29
1	50	16	I'M DIGGIN' IT MCA NASHVILLE	ALECIA ELLIOTT	252	25
2	52	11	BRING IT ON GIANT	KEITH HARLING	227	23
3)	66	2	JIMMY'S GOT A GIRLFRIEND GIANT	THE WILKINSONS	188	59
0	53	7	AGAINST THE WIND ELEKTRA/EEG	BROOKS & DUNN	181	15
5)	57	8	LET'S MAKE LOVE WARNER BROS./WRN	FAITH HILL WITH TIM MCGRAW	180	13
5)	60	2	BEEN THERE RCA CL	INT BLACK WITH STEVE WARINER	155	93
D	63	2	UNCONDITIONAL VIRGIN	CLAY DAVIDSON	148	76
3)	59	3	JUST BECAUSE SHE LIVES THERE ASYLUM	CHALEE TENNISON	138	10
9	56	14	HERE COMES MY BABY MERCURY	THE MAVERICKS	133	13
				BUT + +		
	NE	WÞ	I'VE FORGOTTEN HOW YOU FEEL LYRIC STREET	SONYA ISAACS	115	29
D	71	2	THE LOOK VIRGIN	JERRY KILGORE	103	46
2)	68	6	THE CHAIN OF LOVE GIANT	CLAY WALKER	86	55
3)	NE	WÞ	NOTHING CATCHES JESUS BY SURPRISE ATLANTIC	JOHN MICHAEL MONTGOMERY	83	33
4	51	2	TWENTIETH CENTURY RCA	ALABAMA	79	24
5)	70	16	GOODBYE EARL MONUMENT	DIXIE CHICKS	78	49
5)	75	3	THE WAY YOU LOVE ME WARNER BROS JWRN	FAITH HILL	78	4]
D	67	3	MY HOMETOWN LUCKY DOG/COLUMBIA	CHARLIE ROBISON	70	56
3)	NE	WÞ	NO MERCY EPIC	TY HERNDON	63	39
J)	65	2	I WILLBUT LYRIC STREET	SHEDAISY	62	59
)	NE	WÞ	WHAT I NEED TO DO BNA	KENNY CHESNEY	61	20
-	NE	WÞ	TO GET TO YOU BNA	LORRIE MORGAN	60	4
	69	9	IF YOU EVER LEAVE ME COLUMBIA	BARBRA STREISAND/VINCE GILL	53	53
-	09	-		BROOKS & DUNN	48	39
2	NE	WÞ	GOIN' UNDER GETTIN' OVER YOU ARISTA NASHVILLE			
1) 2 3) 4)		-	RUNAWAY MCA NASHVILLE	GARY ALLAN	39	3





COUNTRY AIRPLAY MONITOR JANUARY 14, 2000

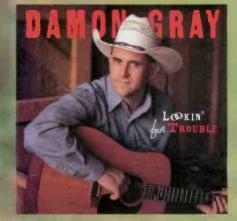


I'M LOOKIN' FOR TROUBLE

NMHSRA

11110- ----

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PRODUCED BY TONY BROWN MASHVILLE



TY HERNDON • No Mercy (EPIC) JERRY KILGORE • The Look (VIRGIN)

JOHN MICHAEL MONTGOMERY • Nothing Catches Jesus By Surprise (ATLANTIC) LORRIE MORGAN • To Get To You (BNA)

GEORGE STRAIT • The Best Day (MCA NASHVILLE) SHANIA TWAIN • Rock This Country! (MERCURY)

SHANIA TWAIN • Rock This Country! (MERCURY) TRISHA YEARWOOD • Real Live Woman (MCA NASHVILLE)

Is Pressure Increasing For PDs To Cut Music For Spot Load?

by Phyllis Stark

While country programmers say their average spot load isn't anywhere near the 20 minutes an hour that some observers are claiming, nearly half do say that their spot load has increased over the last year, raising the question of how much music is being cut to accommodate those extra spots.

Last month, Jim Duncan, president of Duncan's American Radio, grabbed headlines when he announced at a PaineWebber Media Conference in New York that radio's total audience has shrunk 12% since 1990 while the number of spots per hour has doubled. Duncan says the 10-12 commercials per hour that stations ran in the '80s has increased to about 20, with some stations airing "considerably more" than that.

Duncan isn't the only one concerned about increasing spot loads. In our year-end poll, Airplay Monitor asked PDs to rank various concerns on a 1-5 scale, with 5 representing the greatest concern. More than half the country PDs surveyed gave the spot load issue a "5," with an average concern score of 4.2 among country PDs overall.

In a more recent poll focusing specifically on the spot load issue, we asked country programmers how many commercial minutes they are running an hour, how that figure compares with those of a year ago, and, if they are indeed running more spots, what those spots replaced on the air.

The country programmers we polled, all of whom agreed to reply frankly on the condition of anonymity, claimed their average spot load was just 12.8 minutes. However, most cited much higher figures in drive times and during the December holiday shopping season, and most also run at least one station promo an hour on top of the spot load.

Two country programmers report-

ed running 20 minutes an hour, the highest figure among those we surveyed. But several stations were on the low end, running just 10 minutes an hour outside of drive times.

Of those surveyed, 60% said they had either the same spot load as a year ago or, in a handful of cases, were actually running fewer spots. The remaining 40% are running higher spot loads. Of that 40%, the average increase was 2.6 more minutes an hour, although one station reported increasing its spot load by an incredible six minutes an hour.

MORE REQUESTS, MORE PRESSURE

One PD who has not yet increased his regular spot load says he is getting "more frequent requests from sales and traffic to add a spot or two per day when we are sold out."

Says another, "Rumor has it that if spot rates or NTR doesn't pick up the slack, there may be some pressure to increase the load in 2000, but nothing firm vet."

Another PD finds himself in a similar situation. "There is increasing demand to add one unit an hour," he says. "We keep fighting, but it may be a losing cause. We are playing the same number of songs as one year ago, but the clutter continues to be an issue, not only at our station but at other competitors in the market. This will pave the way for a station with fewer commercials, great music, and personalities to make a quick inroad in the marketplace. It also forces us to make sure our commercials are wellproduced and as well-written as possible

MUSIC IS FIRST TO GO

So what did those extra 2.6 spots spots replace on the air? Nearly everyone said music, although most also said the dropped category was a gold title, rather than a current. A few pro-*Continued on page 8* The Top New Male Country Artist of 1999 in both Monitor and R&R!

Two songs in the Top '99 of 1999 in Monitor and R&R

ANDY GRIGGS She's More

from the debut album, YOU WON'T EVER BE LONELY

1999's only artist to have his debut single reach #1

On the heels his debut video reaching #1, the video for "She's More" has been added to CMT and GAC.

Andy has finished a rigorous year of touring with Alan Jackson, Hank Williams Jr. Willie Nelson, Wynonna, LoneStar and Kenny Chesney.

(IVID)

The Biggest Hits of the New Millennium are Available Today on Mercury Nashville

Mark Wills 'Back At One" 15

"Can't Nobody Love You (Like I Do)" 37



Shania Iwain

On your desk NOW! Shania's new single, "Rock This Country" - Airplay date 1/10

Shahe Minor

Coming soon the single you've been waiting on from Shane, "I Think You're Beautiful" - Airplay date 1/24

NASHVILEE





Capitol Records artist Keith Urban recently visited KTOM Monterey, Calif., to promote his single "It's A Love Thing" and his self-titled album. Pictured, from left, are PD/morning host Cory Mikhals, Urban, and p.m. driver Dennis Miller.

Ken Johnson Exits WXTU Philadelphia

WXTU Philadelphia PD Ken Johnson exits. He can be reached at 610-454-0639 or by E-mail at budell@gateway.net. No replacement has been named.

The holiday season saw two major broadcast groups fold big-market country stations. First, In-finity's KYCW Seattle flipped to an '80s gold format as KYPT (the Point) Dec. 17 after 51/2 years as a country station. PD/morning host Becky Brenner transfers to the PD/morning slot at classic country sister KMPS-AM, which changes calls to KYCW-AM. KMPS-FM PD Mark Richards had been handling AM programming duties. Brenner is joined on the AM by her morning cohost, Scott Burns, and producer Lenny Archer. KYCW-FM MD/p.m. driver Mike Peterson remains with the Point for afternoons. Exiting are midday host Penny Coyne and night jock Kevin the Bus Driver. Overnight jock Nate Conners transfers to classic rock sister KZOK.



Before the dust could settle on that change, Clear Channel's KFMS Las Vegas announced plans to follow suit shortly. OM John Marks says the ratings and revenue are no longer available to support two country stations in the market. APD/MD Shari Singer and the rest of the staff will

be relocated to other jobs within the cluster. N/T WKXL-AM-FM Concord, N.H., shifts its FM simulcast from 102.3 to 107.7, where classic rock WNHI had been simulcast. On New Year's Day, the 102.3 frequency flipped to a hot country format as Outlaw 102.3. WCRQ Bangor, Maine, PD Becky Nichols joins as PD/mornings, with PD Becky Nichols joins as PD/mornings, with Derrick Lavoy taking middays and Chris Whit-ten handling afternoons. The station also airs the syndicated "Neon Nights." Country WJQR and simulcast partner WFBJ Jacksonville, Fla., flip to rhythmic oldies, accord-

ing to The M Street Journal.

WBWN (B104) Bloomington, Ill., PD Dan Westhoff is named OM for WBWN and top 40 WBNO.

MANAGEMENT: REX, THE KING

Rex Hansen is named VP/GM of Journal Broadcast Group's Springfield, Mo., three-station cluster, including country KTTS-AM-FM. He previously was president/GM of Mid-West Family Broadcast group's crosstown cluster. He replaces Curt Brown, who announced his retirement in November.

Former Sinclair Communications VP of radio programming Frank Bell is named to the newly created position of assistant director of program-

ming for Cumulus Media. Bell left Sinclair when its stations were absorbed into Entercom late last month.

Meanwhile, Entercom director of operations Pat Paxton is upped to group VP of program-ming for top 40 and AC. Steve Godofsky, GM of top 40 WYKS and AC WKTK Gainesville, Fla., is named regional VP for Norfolk, Va., Greensboro, N.C., Gainesville, and Greenville, S.C., markets. Craig Jacobus, GM of album rock WIMZ-FM, modern rock WNXZ, AC WJXB, and adult top 40 WTXM Knoxville, Tenn., is named VP/market manager for New Orleans and Buffalo, N.Y. Also, former N/T WBEN Buffalo GM Greg Reid returns to the market as VP/GM of country/sports WWKB, R&B oldies WWWS, WBEN, and N/T WGR

Mary Bennett is promoted from senior VP of national marketing to executive VP of national marketing for the Radio Advertising Bureau.

PEOPLE: KFKF SHUFFLES DECK

KFKF Kansas City makes several air-staff changes. Rusty Walker joins for middays, which she will co-host with MD Tony Stevens. Wendy Garrett exits. Walker had been midday host at sister station KBEQ (Q104) before moving to nights there last summer. Brad King, formerly of KBEQ and sister KMXV, joins KFKF for nights, replacing Doug Owens, who moved to afternoons, replacing Mark McKay (Country Airplay Monitor, Dec. 10). Also, overnighter Rick King exits and is replaced by former P/T jock Debbie Erickson.

KIKK Houston MD/p.m. driver Jim Daniels exits. PD Darren Davis assumes MD duties and is seeking a new afternoon jock. Send T&Rs.

WPOR Portland, Maine, APD/MD/evening jock Erick Anderson takes a job at an insurance company but will stay on as P/T MD. PD Clint Marsh will now take music calls. Mike Matthews joins for evenings from weekends at oldies sister WYNZ.

WFMS and WGRL (the Bear) Indianapolis have combined morning shows and now simul-cast from 5 to 9 a.m. The new morning show consists of 10-year WFMS veteran Jim Denny, along with WGRL's "Trapper" John Q. Morris and Deborah Honeycut. WFMS' Kevin Freeman becomes news and information director for WFMS, WGRL, and oldies sister WGLD. Also, WFMS midday host Karen James is promoted to pro-duction talent for all three stations. Vicki "Cub" Murphy moves from WGRL to middays at WFMS. Dana Marshall moves from evenings to afternoons at WGRL. Former WFMS morning producer Brent Lee takes over evenings at WGRI

WYRK Buffalo, N.Y., is advertising for a morning host, and station manager Jeff Silver tells The Buffalo Business Weekly the opening may be to replace Tom Campbell, one-third of the station's "Breakfast Club" team and a 10-year veteran of the station.

Former WGTR Myrtle Beach, S.C., morning co-host Holli Heart joins crosstown WYAK in that capacity, replacing Tab Allen, who exits

COUNTRY CONFIDENTIAL BY WADE JESSEN

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Chaotic Return To Normal After Holidays

JANUARY THAW: The Country Airplay and Country Audience charts reflect a some-what chaotic return to normal rotations this week following the holiday break. As is typical during the week following the Christmas hol-iday, both charts are lined nearly wall to wall with bullets, re-entries, and a few new titles.

The most unusual chart phenomena of the week are the Hot Shot Debut of Kenny G's version of "Auld Lang Syne" (Arista), with 272 detections on country radio, and the powerful resurgence of Lonestar's "Amazed" (BNA), which earns Greatest Gainer stripes. "Amazed" appeared to be on its way to recurrent land after falling to No. 25 on last week's unpublished detection chart but gains 743 plays to finish at No. 17

Airpower titles and Airplay Leaders from our unpublished weeks include **Tracy Byrd's** "Put Your Hand In Mine" (RCA) and Mark Wills' "Back At One" (Mercury) on the Dec. 24 chart. Byrd's leading stations were WTQR Greensboro, N.C., and KEEY Minneapolis. KMLE Phoenix was the Airplay Leader for the Wills title. No titles qualified for Airpower in the issue that would have been dated Dec. 31.

Charts from our unpublished weeks are available from our research department in New York. Call 212-536-5054 or E-mail research@billboard.com.

FOLLOWING DIM REVIEWS and comparatively tepid sales for Garth Brooks' "In ... The Life Of Chris Gaines," Capitol has scurried to get something that's more Garth and less Chris on country radio. Perhaps prompted by the timeliness of Brooks' announcement that he would "probably" retire at the end of this year (the third such an-

ON THE ROW Filipiak Promoted At Dreamcatcher

Misti Filipiak is promoted from executive assistant to manager of creative services at Dreamcatcher Entertainment. Melissa Beckham is promoted from receptionist and general office assistant to executive assistant

Gaylord Entertainment Co. gets an online country music sales site with the acquisition of Songs.com, an independent Nashville on-line music company. Songs.com, formed in 1995 by Tom Kimmel, Michael Camp, and Paul Schatzkin, has a large roster of independent artists. Gaylord recently bought Christian online sites Lightsource.com and Musicforce.com.

KVOX (Froggy 99.9) Fargo, N.D., morning cohost Paul Bougie hops to new crosstown AC KRVI (River 95) as APD/p.m. driver.

ARBITRON DELAYS SIMULCAST RULES

Arbitron has delayed implementing its so-called "FM simulcast rules" indefinitely. Arbitron says it has not been able to work out computer-programming problems in time to process the fall 1999 books. Arbitron had planned to begin reporting simulcasts under one set of call letters. As many as 600 radio stations would have been eligible. But Arbitron says its ratings software would have understated four-book averages and trends for simulcast partners. Big City Radio's WYNY (Y107) New York quadracast was among those nouncement of his career), the label has shipped "Do What You Gotta Do," an album cut from Brooks' more than 2-year-old set, Sevens.

Although it's certainly a rarity for a label to issue a single from an album that old, it harkens back to the more than two years between the releases of Brooks' earlier albums "In Pieces" and "Fresh Horses." Back then, dozens of stations felt that their current categories just weren't complete without something by Brooks. So strong was the desire that many stations began airing "The Red Strokes," an album cut that never became a single, from "In Pieces." On our Country Airplay chart, "The Red Strokes" rose to No. 49 and accumulated 20 chart weeks beginning in Novem-"Do What You Gotta Do" re-enters at No.

61 on the Country Airplay chart. It had collected two weeks of unsolicited album play on our chart shortly after "Sevens" was released in December '97

SEVERAL CHANGES to our reporter panel were made during the holiday break, in-cluding the return of WYGY Cincinnati. After stunting for several weeks with Christmas songs, the station has returned to country.

Meanwhile, KYCW Seattle is removed from the panel following a flip to '80s gold (see Radioactive, this page). And airplay data from WDAF Kansas City is not included in this issue due to a lengthy oldies presentation to celebrate the old millennium. It returns to the panel next week. Also, we bid farewell to heritage country outlet **KFMS** Las Vegas. The final week of country airplay at that station is included in our charts this issue.



Columbia artist Tara Lyn Hart, right, models her new T-shirt with KATM Modesto, Calif., PD/MD Randy Black during a recent station visit.

pushing for the new reporting methodology.

SYNDICATION: USRN PLANS SPECIAL

United Stations Radio Networks joins forces with dick clark productions to present a one-hour pre-American Music Awards country special the weekend of Jan. 15-16. KZLA Los Angeles personality Shawn Parr hosts. The 27th annual American Music Awards air Jan. 17 on ABC-TV.

NEW FEATURE DEBUTS

Debuting on page 8 of this week's issue is Airplay Monitor's newest weekly feature, Boxscore. Compiled by our sister publication, Amusement Business, Boxscore counts down the week's top 10 concert grosses in all formats.

M Street Format Monitor **Top 40 Passes 400-Station Mark In December**

RA	NK	M Street MONITOR	STATION COUNT					
MONTH	LAST MONTH	FORMATS Copyright M Street Corp. 2000	DEC. '99	NON	DEC. '98	NET GAIN OR LOSS THIS MONTH		
1	1	Country	2,301	2,314	2,363	-13		
2	2	News/Talk	1,161	1,151	1,128	10		
3	3	Adult Contemporary	773	798	840	-25		
4	4	Oldies	772	763	796	9		
5	5	Religion (Music)	729	735	725	-6		
6	6	Adult Standards	592	584	564	8		
7	7	Spanish	544	530	498	14		
8	8	Classic Rock/Hits	537	534	485	3		
9	9	Soft AC/Easy Listening	415	417	410	-2		
0	10	Top 40	403	395	386	8		
	11	Religion (Talk)	365	363	353	2		
12	12	Adult Top 40	329	324	282	5		
3	13	Mainstream Rock	280	274	266	6		
14	14	Sports	256	253	250	3		
5	15	R&B Adult/Oldies	242	241	191	1		
16	17	Miscellaneous	172	177	171	~5		
17)	16	R&B	166	165	162	1		
18	18	Modern Rock	135	134	139	1		
19	19	Triple-A	95	94	95	1		
20	20	Jazz	71	75	86	-4		
21	21	Modern AC	73	74	81	~1		
22	22	Classical	38	38	39	0		
		Total commercial operating stations	10,449	10,433	10,310			
		Stations off the air	97	99	101			

ACCESS: NASHVILLE

Strait Country Music Festival To Return

The George Strait Country Music Festival will return again this year, playing 10 stadiums on weekends from April 29 to June 11, reports Billboard*Bulletin*. The tour grossed more than \$30 million in both 1998 and 1999, when it played 18 and 17 stadiums, respectively. This year will see an abbreviated run of mostly new markets; only Dallas and Houston are repeats. According to Strait's manager, Erv Woolsey, the 2000 lineup will include Tim McGraw (also part of the first two tours), Martina McBride, Kenny Chesney, Lee Ann Womack, Asleep At The Wheel, and another act to be determined. New tour stops are Charlotte, N.C.; Nashville; Orlando, Fla.; Jacksonville, Fla.; Cleveland; Cincinnati; Baltimore; and Buffalo, N.Y.

Lari White will star in "On Music Row," a TV pilot being shot this month. The one-hour dramatic comedy, shot in Nashville, centers on five young musicians/writers living on Music Row. It also stars Jennifer O'Neill ("Summer Of '42") and Paul Michael Valley ("Another World").

Joe Diffie will once again host the annual charity concert Country Steps in for First Steps Feb. 13 at Nashville's Ryman Auditorium. Other acts set to perform are Chely Wright, Lorrie Morgan, and Ricochet. Proceeds benefit First Steps, a Nashville school for children with special needs.

The Country Music Hall of Fame was set to present Dolly Parton with a medallion commemorating her 1999 induction into the Country Music Hall of Fame during a private ceremony at the museum Jan. 6. Among those set to attend were Emmylou Harris, Alison Krauss, Randy Scruggs, the Wilkinsons, and Porter Wagoner.

Lee Roy Parnell will join the Texas Tornados for the final leg of their European tour in February following the death of group founder Doug Sahm. Parnell, a longtime friend of the band, played slide guitar on the recording of the group's latest CD, "Live From The Limo Vol. 1" on Barbwire/Virgin, last year.

Former Lonestar member John Rich has recruited gospel group the Fairfield Four to perform on "The New Jerusalem," a track from his solo album, "Underneath The Same Moon," due in the spring.

OBITUARIES: SNOW, ALLEN, WORTH

Hank Snow, the first country superstar from Canada, died Dec. 20 at his Nashville home of natural causes. He was 85. Snow joined the Grand Ole Opry in



1950. His breakthrough record that year on RCA was "I'm Moving On," which collected 21 weeks atop various Billboard country charts and holds country's all-time record for the most weeks at No. 1. He went on to have numerous hits,

charting 85 country singles in Billboard. Snow spent more than 45 years on RCA, widely considered to be the longest country artist/label association in history. He made 840 commercial recordings between 1936 and 1985. Snow and Colonel Tom Parker formed a talent agency in 1954 and initially co-managed Elvis Presley, until Parker took Presley as his own client. Snow was elected to the Country Music Hall of Fame in 1979.

Singing cowboy Rex Allen Sr., 78, died Dec. 17 in Tucson, Ariz., when his caretaker acci-dentally hit him with his car in his driveway. Allen was a rodeo performer until a riding injury persuaded him to stick to music. He became a regular on WLS Chicago's "National Barn Dance" in the late '40s and recorded for Mercury. From 1950 to '54, he made 19 cowboy movies for Republic and later acted in the TV series "Frontier Doctor" and worked as a narrator for numerous Disney projects. Allen's last recording came in 1995, with the Warner Western duet album "The Singing Cowboys'

with his son Rex Allen Jr. Former Opry star and Columbia recording artist Marion Worth died Dec. 19. Alabama native Worth's his included "Shake Me I Rattle (Squeeze Me I Cry)" in '63 and "Slipping Around," with Country Music Hall of Fame honoree George Morgan, a year later



Now that they've survived the millennium Armageddon and are already well into the 2000 promotion schedule, the Promoganda staff offered their favorite events of the past year:

CONCERTS ARE NO. 1

Perpetually topping the Topical Barometer was concerts, evidenced by the massive success of top 40 KIIS Los Angeles' Wango Tango and WXKS-FM Boston's Kiss Concert, among many others. R&B KMEL San Francisco's Katie Eyerly recalls that its All-Star Jam "was a huge source of NTR. We got priceless press coverage from the locals to MTV. Giving away tickets onair [helped] TSL and cume. We built loyalty by offering backstage passes exclusively to our database. We had morning show stunts where listeners crawled across the Golden Gate Bridge for front-row seats. Backstage schmoozefests stroked clients and sponsors. We [streamed] the show on multiple servers around the world.'

Country KZLA Los Angeles scored big by chartering a George Strait Party Bus to his show in Las Vegas. Going a longer distance was R&B rival KPWR (Power 106)'s Puffy in Paradise, where 500 listeners, clients, staff, and VIPs flew to Hawaii, for a private luau and concert. "Power 106 mixers provided music [at the luau], which had over 30 items, shell leis, a ceremonial pig roast, and a traditional island blessing," **Dianna Obermeyer** says. "The private show featured the staging, sound, lighting, and big-screen projections of an arena concert. Performing were Cameron, WC, Shaq, Peter Gunz & Lord Tariq, [Sean] 'Puffy' Combs, Mase, the Lox, and Lil' Kim."

TOPICAL BAROMETER

TW	LW	TOPIC
1	-	Spring-break promos
2	_	American Music Awards
3	-	Valentine's Day
4	-	Super Bowl
5	-	Internet/Web sites
6		Holiday bill payoffs
7	_	Grammy Awards
8	-	Live pro wrestling
9	—	Post-holiday blues cures
10	—	Station concerts
ITTOH	EST N	EW MOVIES: "Galaxy Qu

"Stuart Little," "Next Friday," "The Green Mile, "Man On The Moon," "Cider House Rules" HOTTEST NEW TV:

"Ally McBeal," "The Sopranos," "Will & Grace, "Spin City," "Who Wants To Be A Millionaire?"

Country WPOC Baltimore made a July 4 Mary Chapin Carpenter concert its own by having afternoon driver Bob Delmont pick up contest winners in a limo for dinner, a special meetand-greet, and a VIP area to watch the fireworks.

On a quirkier side is WWKA (K92) Orlando, Fla., which awarded a contest winner keys to their own Private Potty at a big country music festival in central Florida. "It really added some, ahem, 'splash' to the usual 'backstage pass' promotion," says Dave Demer. "The only downside to the great festival is the line at the john!"

And what are ticket giveaways without finding out just what listeners will do to win? Active rock WXTB (98 Rock) Tampa, Fla., had a March Madness Dribble-Off. Listeners had to

PROMOGANDA HONOR ROLL

est.'

PROMOGANDA HONOR ROLL Dana Ades, CBS/WNKS Charlster, N.C. • Jody Bailey, KOET Astein, Texas • Dan Bowen, WSTR Adurat • Dana Backmann (KEY) Monegols • Tims L Brandao, Idear Channel Jarksonville, Fa. • Steve Bangeas, WYRN Buffah, M.Y. • Meisse Barrill, KHKS Dalla, • Scott Golebronel, WKRQ Graninaui • Loren Gondron, KEGL/RDMX Dallas • Mille Galotta, WKVQ Tampa, Ha. • Dave Denner, WKAQ Oriando, Fa. • Gar-ret Doll, KYGO Denver • Katie Everty, KMEL San Frankovo • Yeki Forelli, KNUXKESZ Phoenix • Andrew Fleming, KZO Sarrameno, Gali, • Von Freeman, KIIS Los Angeles • Greg Frey, KSON San Diego • Trais Gillis, WXLS*JM Boston • Michael Godfrey, CKIK Calgan, Aberta • Keity Gross, WLY Piladelpina • June Heller, KICG San Frankovo • Stephanie Hogerman, WWYZ Hartford, Com. • Jar Holloway, WJTT Chartanova, Tern. • T.J., XHTZ San Diego • Carry Johnson, ANTE La Vegas • Tristan Okernever, KIYWR Los Angeles • Mile Glimen, WITB Tamuye, Ha. • Mile Paterson, KHT Almön, Fa. • Stephane da Petijsan, KZLA Los Angeles • Vicki Presan, WDTJ Detrini • Sasan Remolds, EUFD/KBET Portland, Ore. • Stephanie Kinger, WKSE Buffah, N. V. • Sheila Silverstein, WDC Bahrover, Kerk Samirfa, WKQX Chuzgo • Jim Sheehan, KSJO San Jose, Calif. • Jason Steinberg, WVNY New Yord • Anne-Marie Strzelecki, WBMX Boston • Donna Talarico, WCGY Wilke-Barre, P. • Vanesa Thill, KLU/CIKM/Q Law Vegas

compete in crazy dribbling drills to win Final Four tickets. "Sixty contestants started, yet only one survived 12 hours of dribbling," says Mike Olivero. And modern AC WTIC-FM Hartford, Conn., had its listeners Dance Like Ricky [Martin] at a local mall to win front-row tickets

WATER-COOLER STUNTS

Among the biggest attention grabbers in '99 was Puff Daddy's visit to R&B WJLB Detroit. The station put up 8,000 posters and had a 100-car motorcade to escort him from the airport to the station. After an on-air interview, Puffy visited a local retail store, where he was greeted by more than 5,000 fans, and WILB fans got to ride in Puff Daddy's Caddy, which was later won by a listener. The grand finale was a private party that attracted Eric Benét, Kid Rock, Thomas Hearns, local media, and promo ace Larry Luv.

The traditional still scored for top 40 WKSE Buffalo, N.Y., as its High School Spirit contest for a free 98° concert attracted 14 million index cards and national media coverage. Stephanie Ringer also was thrilled with the response to the Camper Kram live-in marathon, which was as successful as modern adult KFMB-FM (Star 100.7) San Diego's encore of the Whirl Till You Hurl roller coaster marathon. On a more emotional level was WTIC's tree-planting ceremony to remember the Columbine tragedy.

Wacky prizes always get tongues a-waggin', such as rhythmic top 40 KLUC Las Vegas' sale of autographed underwear (for charity) on St. Panties' Day. Rock KEGL (the Eagle) Dallas gave listeners a chance to Smoke a Fatty [cigar] with Anthrax. Other rockers aimed slightly lower than the lungs. KSJO San Jose, Calif., sent a listener to his prom with a porn star "three weeks before **Howard Stern** did it," asserts Jim Sheehan. WXTB saluted Pamela Anderson by popping for a breast reduction for a female listener, and for the guys, it staged Indulge Your Bulge, and we'll let you (ahem) fill in the blanks.

A car may not be a wacky prize, but country WYNY (Y107) New York filled its 2000 Chevy Impala with pumpkins. Whoever guessed how many the car held won it. Out of his gourd was Jason Steinberg. But doing something off-the-wall wasn't mandatory, as R&B WJTT (Power 92) Chattanooga, Tenn., showed with Free Movie Monday. "We started this in the summer, and now we have people meeting us at the theater, waiting to win tickets," says Jay Holloway.

While million-dollar contests made big news, you can't beat the variety of WBMX Boston's Fantasy Five. Winners chose from a \$20,000 shopping spree (where it all must be spent in two hours); a Las Vegas trip (with concerts and \$10,000 to gamble); a chauffered \$10,000 shopping spree on Rodeo Drive and a walk-on part on "Ally McBeal"; two weeks at a Martha's Vineyard beach house with \$5,000, a new Jeep Wrangler, Rollerblades and mountain bikes, and 100 new CDs; or a \$25,000 shopping spree in Boston. Anne-Marie Strzelecki kept all the receipts.

Other promotions that served their listeners well: KFMB's Freeloader Reward program (de-tails at histar.com) and country WBEE Rochester, N.Y.'s Kids Fest, which generated tremendous family interest.

Want to participate? E-mail your best promotions to jsilberman@airplaymonitor.com.

NO MERCY

The follow-up to the smash hit "Steam"

AIRPLAY JANUARY 10TH

TY HENYOU THOUGHT THE HEAT WAS OVER

Clear Channel Contests Under Investigation

The Florida attorney general's office is investigating Clear Channel's contesting practices at the five dozen stations it owns in the state, particularly Clear Channel's adherence to Florida's law against unfair and deceptive trade practices. The investigation was launched after the attorney general's office received complaints about a contest on country WTNT Tallahassee, which was run at three dozen other Clear Channel country stations nationwide via a toll-free phone number. While Clear Channel has repeatedly claimed that its contest rules state otherwise, "listeners think they are competing against the local market when they're competing against millions of listeners nationwide," contends Assistant Attorney General Stephen Iglesias. "We want them to be truthful and honest with their listeners." The attorney general is also looking at a contest heard on album rock WXTB Tampa, which may have been run simultaneously at other Clear Channel stations. Iglesias says Clear Channel has been "very cooperative," noting it has until Jan. 12 to turn over information on its contesting practices. While Florida investigators are not working with the FCC, Iglesias says Clear Channel may also be in violation of federal contesting regulations.



Meanwhile, The Syracuse (N.Y.) Post Standard, in a front-page story, detailed how the contest has worked, reporting that no listeners from Clear Channel's local stations had won grand prizes. Clear Channel Syracuse GM John Delmonico asserts that although the voices of local jocks were dubbed into previously record-ed interviews with winners in other markets, the promotion spots do note that this is more than a local contest

CAPITOL: DOJ WANTS AT MTV

The Justice Department is investigating MTV Networks' relationship with record labels, including its practice of getting videos exclusively for a limited period of time under its blanket licensing agreements. An MTV spokeswoman admits the network cuts deals but says, "We don't exercise this agreement that often. MTV plans to begin offering more videos on its Web sites, and the president of a competing site believes the DOJ is more concerned with competition on the Internet. Launch.com president David Goldberg says he doesn't rule out the "probability that MTV might want to use that kind of leverage if they started offering videos on their Web sites. I suppose that's what the investigation is probably about: making sure there's a level playing field for every-

CAPITAL: VIACOM MERGER CLEARS

Shareholders of both Viacom and CBS overwhelmingly approved the \$47 billion merger of the two companies Dec. 29. The FCC and DOJ are still reviewing the deal, although a closing could come by midyear. CBS/Infinity may need to sell radio and TV stations, as well as its stake in the UPN TV network, to meet ownership limits. CBS CEO Mel Karmazin says the two companies have received a second request for information from the DOJ and says they hope to meet with the agency within the next few weeks. "We don't expect any problems on the radio end," he says. "We don't think there's anything material that the Justice Department will object to." In fact, only a half-dozen shareholders attending the meeting voted against the deal, with one charging Karmazin with "selling out" CBS

Syndicator Jones International has filed paperwork to go public. In its SEC filing, Jones says it wants to raise \$86 million from its Nasdaq offering. Jones distributes a dozen 24-hour formats, and its stable includes 19 programs, including the "Crook & Chase Country Countdown" and "Country's Most Wanted." Jones also has an Internet and cable TV presence, which it hopes to grow from using the proceeds of its IPO.

Cumulus begins the year assessing its newest additions after its \$51 million purchase of nine stations in three markets from two companies. The first deal, valued at \$41 million, gives Cumulus country stations KHAY Oxnard, Calif., and KKSB Santa Barbara, Calif., plus six other stations, from McDonald Media Group. In the second sale, Cumulus buys modern AC KRUZ Santa Barbara, from Pacific Coast Communications for \$10 million. Both deals are expected to close in the fourth quarter.

NEW MEDIA

XM Satellite Radio is dipping back into Wall Street's money well. It has filed a 4 million share econdary offering, which will bring in \$128 million. XM says most of the money will be used to launch its satellites and build its on-theground antenna repeater network. Analyst Timothy O'Neil is rating XM a "strong buy," predicting its stock price will jump by one-third over the next year.

Meanwhile, Sirius Satellite Radio says the investment firm Blackstone Capital Partners has bought \$200 million worth of stock in Sirius, formerly CD Radio. To date, Sirius has raised \$1.2 billion in capital.

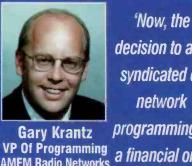


New BNA artist Jennifer Day wigs out with WUSN (US99) Chicago PD Justin Case and BNA North Central promotion manager Jean Cashman during a stop on her '70sthemed promo trip across America. Day and the BNA promotion team are bringing wigs, love beads, and costumes to radio stations to help promote Day's debut single, "The Fun Of Your Love." Pictured, from left, are Day, Case, and Cashman.

Monitor Profile **Krantz Expands AMFM's Format Presence** With Jan. 11 'Country Live, Tonight' Debut

After testing the country waters last summer with a live, 90-minute Dixie Chicks special, AMFM Radio Networks makes a full-fledged entry into the format this month with the launch of "Country Live, Tonight." This 90-minute weekly show, a brand exten-

sion of AMFM's long-running "Rockline," de-buts Jan. 11. Hosted by WSIX Nashville p.m. driver Dean Warfield, the show airs Tuesdays from 11 p.m.-12:30 a.m. (ET) and features one artist per show live in the studios. A virtual who's who of country artists from Clint Black to Diamond Rio has been confirmed for the first 12 weeks (Country Airplay Monitor, Nov. 26). The network recently hired Asylum Records' Kim Leslie as director of talent relations for the show, which has already cleared dozens of stations, including KSCS Dallas and AMFM's WUBE Cincinnati and KMLE Phoenix.



decision to add syndicated or network programming is

VP Of Programming AMFM Radio Networks *a financial one*?

We want to create an event every Tuesday night, and we have been diligently trying to stage that [concept] when we book the show to get artists to do things exclusive to the show," says AMFM Radio Networks VP of programming, music, and entertainment Gary Krantz. For example, the Judds will perform Jan. 18 live for the first time on national radio in nearly a decade. For artists, Krantz says, "it is designed to be the quintessential live radio event and not just another stop on the press and publicity circuit.

Krantz started doing local radio at WBOS Boston before joining syndicator MJI Broadcasting in 1981, where he spent 16 years and ascended to VP/GM. He joined start-up AMFM in 1997.

AMFM Radio Networks was launched that year as a division of the AMFM Inc. station group, which has radio stations in 105 markets. Since its launch, the network has acquired shows in multiple genres, including "American Top 40 With Casey Kasem," "Rockline," "Modern Rock Live," and the smooth jazz "Dave Koz Radio Show." All shows are cleared by stations both inside and outside the AMFM group.

Krantz says, "We came in with a very unique position that is different than most other network start-ups. Because we are part of this huge station group, we decided very early on that, when it comes to programming, we wanted to enter each format with the most dominant existing brand and then follow up with development within that format, making sure that the products we looked at matched up nicely with the radio stations in our group. We clearly established ourselves as a major player by adopting that strategy."

In country, however, the network is working that plan in reverse, first establishing its own brand and, as Krantz says, "using the format strength within the company as a basis for new program development.

We took a look at the combined AMFM/ Capstar group back in July, saw we were at 93 country stations, and saw that as an opportunity to introduce a new product," Krantz says. When AMFM merges with Clear Channel late next year, the combined operation is expected to be more than 160 country stations strong.

Although Krantz says there have been no discussions as yet about a merger of AMFM Radio Networks and Clear Channel's Premiere Radio Networks, he concedes that "one of the great inevitabilities we're going to see in the network business is the consolidation of two major networks under the same company, both active in country. How that is going to be run, I don't have the answer."

Krantz says consolidation among station groups "has created more opportunities for network radio. With consolidation, you're looking for more outside solutions to help create value on your radio stations, and it becomes significantly easier to plan and execute national programming to work inside a group that has [multiple] country radio stations." In addition, he says, "with consolidation comes shared knowledge of some of the greatest programming and operational minds in the business.

Networks, Krantz says, are "all responding to a much more competitive environment, [not only] among ourselves [but because of] new kinds of radio like Internet radio and [satellite] radio. We have to think of new ways to create compelling radio." In such a situation, Krantz says, "networks become a great ally for stations to develop these kinds of things."

Asked if he believes the new radio technologies will be a threat to the network business, Krantz says, "I think they will be another choice. Radio will adapt to whatever changes it needs to make in order to compete successfully.

While many programmers now believe be-ing live and local is the best way to compete against satellite, Internet, and Virtual Radio, Krantz says even national radio networks can supply tools to help stations sound more local, such as prep services, research tools, shows that can be customized locally, "and any number of services that are designed to be ubiquitous." But at the same time, he says, competition will force other stations to look for higher-quality programming than they can produce locally, and some will turn more to network programming.

But with many stations now frequently selling out of inventory, and more programmers complaining about higher spot loads, the challenges are greater for networks like AMFM. which clear their programs on a barter basis in exchange for station spot-time inventory.

That trend, Krantz says, "has definitely raised the bar because now more than ever the decision to add syndicated or network programming goes beyond the programming value; it's a financial decision. So what it always comes down to is, Is what we're providing going to create enough value to warrant [stations] running our inventory vs. their own?

"What we're also doing is looking very closely at creative formatics to help accommodate that situation," Krantz says. For example, for "Country Live, Tonight" AMFM created an optional three-minute local break as the fifth break in the show. For stations that chose not to avail themselves of that break, Krantz says, 'we've created a clock [in which] it would be seamless to the listener if they didn't take it, but it gives [stations] some relief" if they do decide to utilize the additional spot break. That extra break, Krantz says, "has enabled us to get a lot of major-market affiliates.

Krantz believes the most significant new development we'll see in the network business in the coming years will be in the area of distribu-tion technology. "It used to be you produced a three-hour show and sent it out on CD," he says. Now, shows can be delivered instantly through one of several high-tech distribution systems that, Krantz says, "will allow more topical, flexible, and local programming to originate from outside the radio station

Strait eorge

Thanks Radio for making this the best decade of my career. Now "The Best Day" is here.



"I think I just heard the song of the year."

JD Car.non – WFMS

"Another classic from George. This is a great story song. The phones lit up right away." Ranay "Shotgun" Shannon – WNCY

"This will be George's biggest hit since "Love Without End". It made me cry." Kerry Wolfe, - WMIL

"One of the best singles I have ever heard in my life. It's so simple yet it throws you to the floor." Stoney Richards, - WDSY

"It's 'Check Yes Or No' for fathers and sons." Bruce Logan, - WSSL

"We put it on the air right away. The phones lit up immediately and they haven't stopped." Ted Turner PD. – WSTH

"George just keeps getting better and better! Artist of the new millennium! How can you top this?! George, will you marry me!!!!" Linda O'Brian – KSCS

"Oh my God!"

Trish Biondo – WUSN

IMMEDIATE AIRPLAY

Produced by Tony Brown and George Strait

6 1000 MC4 Mashulla a damon of UNG R

Is Pressure Increasing For PDs To Cut Music For Spot Load?

Continued from page 1

grammers, however, do admit that brand-new songs are the first ones they cut to make room for spots.

Regardless of category, one or two more com-mercial minutes an hour, of course, means 8-16 fewer three-minute songs a day, and 56-112 fewer songs per week for each station that makes the extra spot time by cutting music. It's no wonder record label executives are concerned. As one says, "This ain't no research. This ain't no consultant. This is about dollars.'

One PD with a local sister station in the same format tells a particularly frustrating story. His station was forced to increase its spot load from 12 to 16 spots an hour outside of morning drive and 12 to 14 in mornings. "The kicker is that [our sis-ter station] was allowed to remain at 13 minutes outside morning drive because [I was told] 'de-mand for them was less than it was for us,' " he mand for them was less than it was for us,' says. "The result, as you might imagine, was that we played one song less per hour than our sister, and TSL, predictably, went straight down.

What else was cut for the extra spots? Here's a sampling of some of the more typical responses, which include cuts in jock chatter, music, station promos, and imaging.

• "We didn't really replace a song. We just con-stantly work with the jocks to edit themselves, be quick and precise, and if they eliminate the small time delays and unnecessary 'white noise,' we should have time to fit one more spot in."

• "Nothing was really lost for us. We are still managing a 15-song hour. We just have to be real meticulous about editing logs to ensure a 48minute song hour."

• "One to two fewer songs [an hour] has caused us to reduce our light currents, brand-

new songs, from 15 slots to 12." • "No changes were made to rotations, although brand-new currents are the first dropped if we are running long."

• "A couple of songs an hour in all categories suffer."

• "The extra spots in all dayparts have restrict-

ed our abilities to image the station like we did in the past."

• "The one [additional] spot replaces 'chatter' and station promotion. We are still playing the same amount of music."

• On the flip side, one PD says, "we've still got to play the promos, so we've dropped a gold song every other hour to accommodate the spots."

CUTTING OUR OWN THROATS

One PD, who had to cut 1-2 lunar gold titles per hour for the extra ads, is obviously concerned about the spot load issue. "I'd just like to point out that I think as an industry, we are cutting our own throat with this kind of short-sighted policy," he says. "As we add commercials in an effort to play the Wall Street game, we are destroying the intrinsic value of our product. Listeners will not put up with this BS."

The same PD cites recent trade ads for Sirius Satellite Radio. "This company was touting in its ad that they will offer listeners in all 48 of the lower states flawless, static-free music from coast to coast. Do you get it? That's satellite music, dozens of formats, no commercials, in the consumer's car! Does this scare anybody?

"By the way, it will only cost \$9.95 per month. Now what do you think?" the PD continues. "Think people won't go for the expense? I remember when people said the same thing about CDs. 'People won't go out and buy a new stereo, and they for sure won't replace their expensive LP collection with CDs.' Guess what? That kind of thinking was dead wrong, and almost overnight the vinyl record industry vanished."

It's worth noting that the spot load issue is hardly a new concern. Country Airplay Monitor first reported, in June 1995, that PDs were being forced to add more spots per hour. At that time, we quoted one major-market PD insisting that 11 units an hour plus a promo is "the maximum a country listener at a music-intensive station will allow.

Seems almost quaint now.

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RCA artist Tracy Byrd recently stopped by WWYZ Hartford, Conn., to give "lunch lessons" to a studio full of contest winners. Pictured, from left, are MD Jay McCarthy, Byrd, and PD Mike Moore.

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49 Music Square W. Nashville, TN 37203 615-321-4290 fax: 615-320-0454 For subscriptions call: 800-745-8922

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the station's recent Kissin' for Kids radiothon to benefit Children's Miracle Network. Cook, center, is pictured with the Kissin' Crew.

		s i n e s s			KSCORE CONCERT GROSSES
#1	Artist: Venue: Date(s): Att.	RICKY MARTIN, JESSICA SIMPSON Gund Arena, Cleveland Dec. 6 Gross: \$910,445 17,247 Capacity: sellout	#6	Artist: Venue: Date(s): Att.	ZZ TOP & LYNYRD SKYNYRD, SCREAMIN CHEETAH WHEELIES Reunion Arena, Dallas Dec. 17 Gross: \$579,290 14,654 Capacity: sellout
#2	Artist: Venue: Date(s): Att.	BILLY JOEL Kiel Center, St. Louis Dec. 10 Gross: \$706,320 14,630 Capacity: sellout	#]	Artist: Venue: Date(s); Att.	BETTE MIDLER General Motors Place, Vancouver Dec. 5 Gross: \$577,871 8,876 Capacity: 12,350
#3	Artist: Venue: Date(s): Att.	JMMMY BUFFETT & THE CORAL REEFER BAND Orlando Arena, Orlando, Fla. Dec. 2 Gross: \$598,010 16,261 Capacity: 17,712	#8	Artist: Venue: Date(s): Att.	NEIL DIAMOND Compaq Center, Houston Dec. 3 Gross: \$557,466 16,390 Capacity: 16,784
#4	Artist: Venue: Date(s): Att.	BACKSTREET BDYS, EYC, MANDY MODRE Orlando Arena, Orlando, Fla. Dec. 1 Gross: \$587,286 16,530 Capacity: sellout	# g	Artist: Venue: Date(s): Att.	SANTANA & MANA Plaza De Toros, Guadalajara, Mexico Dec. 3-4 Gross: \$546,812 24,167 Capacity: two sellouts
#5	Artist: Venue; Date(s): Att.	RICKY MARTIN, JESSICA SIMPSON Firstar Center, Cincinnati Dec. 5 Gross: \$586,775 10,543 Capacity: 11,811	#10	Artist: Venue: Date(s): Att.	NEIL DIAMONO Blue Cross Arena, Rochester, N.Y. Dec. 19 Gross: \$537,680 12;527 Capacity: seliout

The Outlaws And The Hallams



Columbia duo Montgomery Gentry became honorary members of the Hallam family on a recent visit to San Francisco. Pictured, clockwise from left, are Eddie Montgomery, Samantha Hallam, KYCY San Francisco PD Dene Hallam, Troy Gentry, Elizabeth Hallam, Hayleigh Hallam, and Kimberly Hallam.



Strongest Increase In Airplay This Week	INCREASE IN DETECTIONS
LONESTAR • Amazed (BNA) WYGY +59, KKAT +42, WNCY +17, WIL +17, WDSY +16, KCYY +14, KIKK +14, WKHK +13, WQYK +13, WHOK +12	+743
TIM MCGRAW • Something Like That (CURB) wyGY +61, WXBM +15, WKHK +14, KIKF +14, KUBL +12, KIKK +12, KZLA +12, WKLB +11, WZZK +11, WKKT +11	+582
MARTINA MCBRIDE • / Love You (RCA) WYGY +38, KIKK +16, KUBL +13, KTOM +13, WQMX +12, WIL +12, WROO +11, KXKC +10, WKLB +10, KWNR +10	+568
ALAN JACKSON • Pop A Top (ARISTA NASHVILLE) WGH +21, WKCO +15, WRBO +15, KMLE +14, WXBO +13, WMIL +13, KXKC +11, KAJA +11, WNKT +10, WSCA +10	+432
DIXIE CHICKS • Cowboy Take Me Away (MONUMENT) KKAT +48, WYGY +27, WIL +19, WPOR +16, WMZQ +14, KSCS +13, WKSF +10, WQMX +10, WNKT +10, WXBM +10	+415
SAMMY KERSHAW • Me And Maxine (MERCURY) WNCY +15, KILT +13, KBEQ +12, WFRE +10, WFLS +8, KKAT +8, WUBE +8, WUSY +7, WBEE +7, WQMX +6	+191
WYNONNA • Can't Nobody Love You (Like I Do) (CURBIMERCURY) KILT +11, WBCT +10, WKCN +6, WSSL +6, KZLA +6, WQMX +5, WCKT +5, KIKF +5, WBEE +5, KUPL +5	+145
ALABAMA • Twentieth Century (RCA) KUZZ +25, WYNK +20, WKIS +17, WTQR +11, WHSL +10, KXKC +9, WCTK +9, WNOE +8, WMIL +7, WWYZ +	+124
ANDY GRIGGS • She's More (RCA) WRNS +13, KILT +11, WKDF +9, WOGK +7, WNCY +7, KYCY +7, KIIM +6, KUZZ +6, WTQR +6, WGNE +5	+118
BRYAN WHITE • God Gave Me You (ASYLUM) KDRK +11, KKAT +11, WQMX +9, WBCT +9, WNKT +8, WBEE +7, WGGY +6, WRNS +5, KIKF +5, WKKT +5	+116
GARTH BROOKS • Do What You Gotta Do (CAPITOL) WNKT +20, KHKI +7, WRKZ +7, KSOP +7, KPLX +7, KYNG +5, WUBE +5, WIRK +4, WIL +4, WXCT +3	+85
JULIE REEVES • What I Need (VIRGIN) WGH +8, WYYD +7, KKAT +7, WNKT +6, WFLS +6, WQMX +5, WIVK +5, KSOP +5, WOKQ +4, WROO +4	+80
JESSICA ANDREWS • Unbreakable Heart (DREAMWORKS) WBEE +12, KILT +10, WNCY +9, KTTS +8, KNIX +5, KRMD +4, KZSN +4, KBEQ +4, KUPL +4, WIL +4	+79
JENNIFER DAY • The Fun Of Your Love (BNA) KBEQ +10, WNKT +6, WBEE +6, KSOP +6, WUBE +6, KHKI +5, WRNS +5, WNCY +5, KYNG +5, KJJY +5	+78
ALECIA ELLIOTT • I'm Diggin' It (MCA NASHVILLE) KSCS +13, WQBE +12, WXBQ +8, KIKF +6, KIKK +6, KBEQ +5, KPLX +5, WIVK +3, KSOP +3, KIIM +2	+73

MOST NEW STATIONS Sonos with 6 or more detections at new stations this week

NEW ST	ATIONS	NEW STATIO	N
GEORGE STRAIT The Best Day (MCA Nashville)	17	MONTGOMERY GENTRY Daddy Won't Sell The Farm (Columbia)	(
ANDY GRIGGS She's More (RCA)	10	JESSICA ANDREWS Unbreakable Heart (DreamWorks)	1
KENNY G Auld Lang Syne (Arlsta)	9	SAMMY KERSHAW Me And Maxine (Mercury)	
ALABAMA Twentieth Century (RCA)	7	GARTH BROOKS Do What You Gotta Do (Capitol)	
MARTINA MCBRIDE Love's The Only House (RCA)	6	TRISHA YEARWOOD Real Live Woman (MCA Nashville)	
CHAD BROCK WITH HANK WILLIAMS JR. & GEORGE JOI A Country Boy Can Survive (Y2K Version) (Warner Bros.			

AIRPLAY LEADERBOARD THE STATIONS THAT BREAK THE HITS



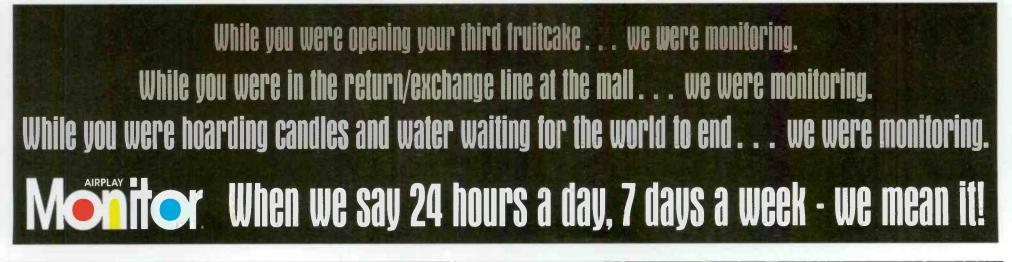
KMLE Phoenix, AZ PD: Jeff Garrison MD: Jon Allen Airplay Leader Designations: 12

#2	KPLX, Dallas, TX (PD/MD: Brian Philips/Cody Alan)	7
#3	KEEY, Minneapolis, MN (PD/MD: Gregg Swedberg/Travis Moon)	5
#4	KBEQ, Kansas City, MO (PD/MD: Mike Kennedy/T.J. McEntire)	4
#5	KXKC, Lafayette, LA (PD/MD: Renee Revett/Kelly Thompson)	3
1		

The Airplay Leaderboard ranks taste-maker stations that have been the most successiul in identifying future hir record as measured by the amount of AIRPOWER titles for which they were Airplay Leaders. Refer to each format's IMPAC page to see this week's Airplay Leaders.

COUNTRY RECURRENT AIRPLAY

RANK	TITLE ARTIST (IMPRINT/PROMOTION LABEL)			RANK	TITLE ARTIST (IMPRINT/PROMOTION LABEL)		DETECTIONS 3
1	LESSON IN LEAVIN JO DEE MESSINA (CURB)	2202	1628	14	A NIGHT TO REMEMBER JOE DIFFIE (EPIC)	1364	949
2	WRITE THIS OOWN GEORGE STRAIT (MCA NASHVILLE)	2158	1580	15	SINGLE WHITE FEMALE CHELY WRIGHT (MCA NASHVILLE)	1283	720
3	YOU HAD ME FROM HELLO KENNY CHESNEY (BNA)	1892	1361	16	I'LL THINK OF A REASON LATER LEE ANN WOMACK (OECCA/MCA NASHVILLE)		810
4	WHAT DO YOU SAY TO THAT GEORGE STRAIT (MCA NASHVILLE)	1807	1491	17	STAND BESIDE ME JO DEE MESSINA (CURB)	1251	772
5	HOW FOREVER FEELS KENNY CHESNEY (BNA)	1665	1073	18	LITTLE GOOD-BYES SHEDAISY (LYRIC STREET)	1220	717
6	READY TO RUN DIXIE CHICKS (MONUMENT)	1535	1036	19	WISH YOU WERE HERE MARK WILLS (MERCURY)	1200	791
7	I'M ALREADY TAKEN STEVE WARINER (CAPITOL)	1514	1133	20	LONELY AND GONE MONTGOMERY GENTRY (COLUMBIA)		845
8	GOD MUST HAVE SPENT A LITTLE MORE TIME ON YOU ALABAMA (RCA)	1481	845	21	YOU WERE MINE DIXIE CHICKS (MONUMENT)	1159	684
9	WHATEVER YOU SAY MARTINA MCBRIDE (RCA)	1476	875	22	ANYONE ELSE COLLIN RAYE (EPIC)	1152	775
10	UNBELIEVABLE DIAMOND RIO (ARISTA NASHVILLE)	1403	882	23	I DON'T WANT TO MISS A THING MARK CHESNUTT (DECCA/MCA NASHVILLE)	1140	709
11	STEAM TY HERNDON (EPIC)	1392	1456	24	LITTLE MAN ALAN JACKSON (ARISTA NASHVILLE)	1125	685
12	PLEASE REMEMBER ME TIM MCGRAW (CURB)	1388	793	25	MAN! I FEEL LIKE A WOMAN! SHANIA TWAIN (MERCURY)	1101	788
13	YOU WON'T EVER BE LONELY ANDY GRIGGS (RCA)	1367	944		irrents are titles that have appeared on the C t for 20 weeks and have dropped below the		\irplay





Trisha Yearwood

"Real LiveWoman"

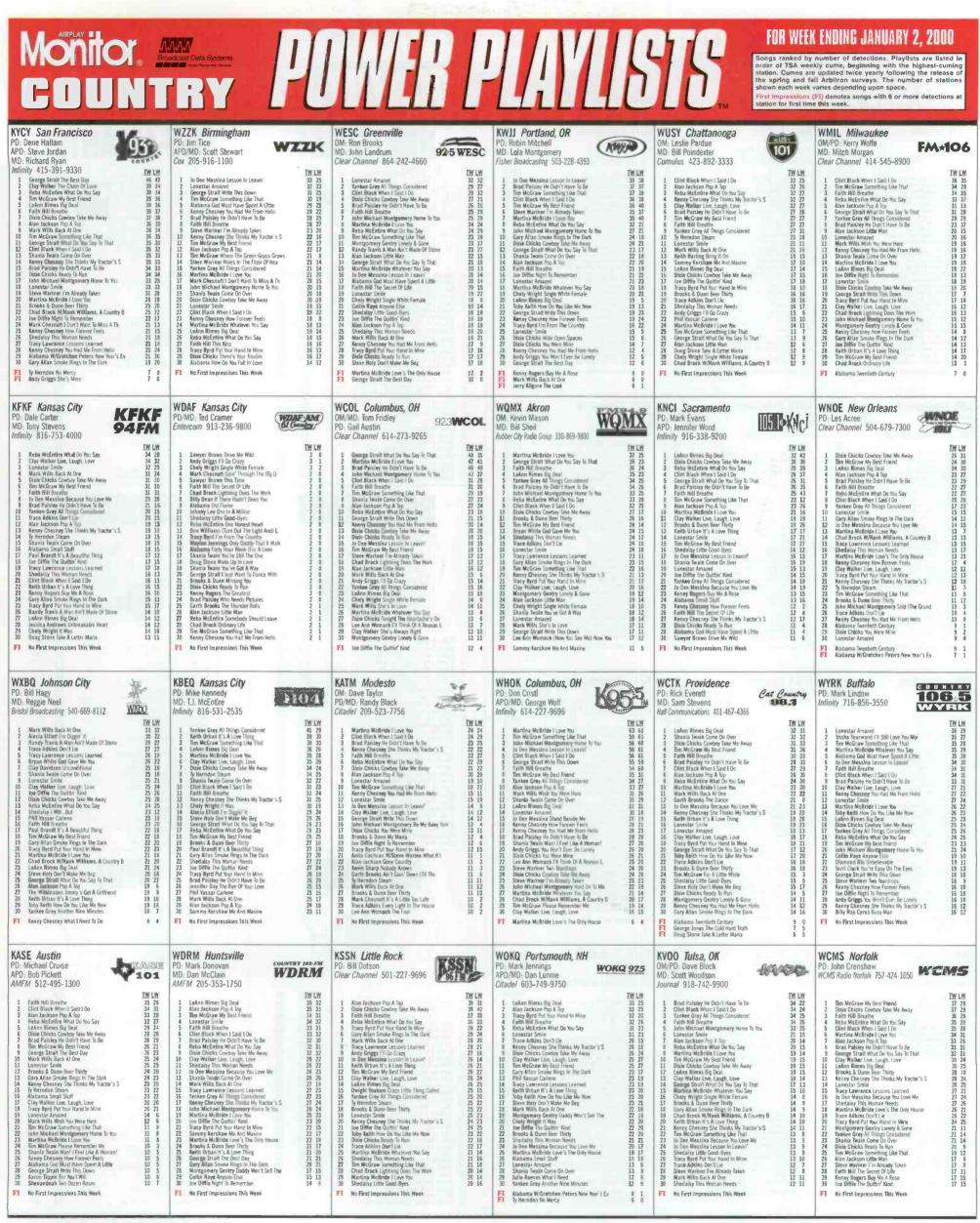
The title track from the new album from Trisha Yearwood.

Is your station ready?

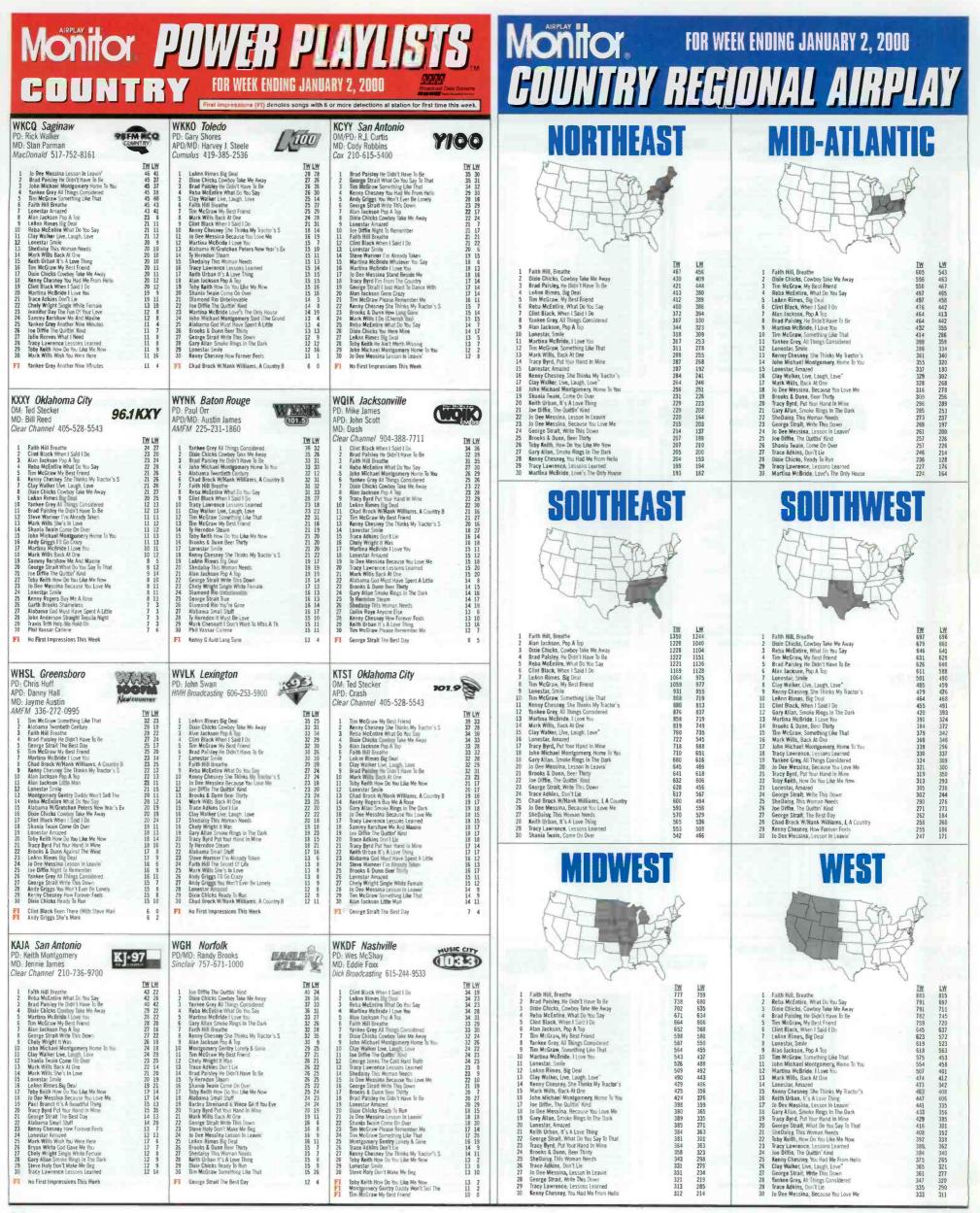
IMPACTING RADIO NOW!



Monitor A	BY	WER F	LATIS	FOR WEEK Songs ranked by order of TSA wee station. Cumes are the spring and ta shown each week First impressions (station for first time	ENDING JANUARY 2, 2000 number of detections. Playlists are listed in kly cume, beginning with the highest-cuming updated twice yearly following the release of 11 Arbitron surveys. The number of stations raries depending upon space. Th denotes songs with 6 or more detections at this week.
WTQR Greensboro PD: Paul Franklin MD: Deano Clear Channel 336-777-8826	WFMS Indianapolis PD: Bob Richards MD: J.D. Cannon Susguehanna 317-842-9550	WWKA Orlando PD: Len Shackeford MD: Shadow Stevens Cox 407-298-9292	WKLB Boston PD. Mike Brophey APD/MD: Ginny Rogers Greater Media 617-822-9600	WKIS Miami PD: Bob McKay MD: Darlene Evans <i>Beasley</i> 954-431-6200	KYNG Dallas PD: Bob McNeill MD: Jim Verdi Jinfinity 972-716-7800
Clear Utalifiel 330-717-8020 Tracy Byrd PulYon Hand In Mine 39 2 Tracy Byrd PulYon Hand In Mine 39 3 Nain Lesson Pop Alog 38 4 Clink Black When I Sad I Do 38 5 Clark Malar Line, Lagit, Lovin Ge 30 6 Brad Pailet Line, Lagit, Lovin Ge 30 7 Clink Black When I Sad I Do 30 8 Garty Malar Line, Lagit, Lovin Ge 30 9 Brad Pailet Line, Lagit, Lovin Ge 30 9 Brad Pailet Line, Lagit, Lovin Ge 30 9 Brand Pailet Line, Lagit, Lovin Ge 30 9 Brand Pailet Line, Lagit, Lovin Ge 30 9 Brand Pailet Line, Lagit, Lovin Ge 212 10 Chat Mine Bond Cone On Over 22 212 11 Chad Brock Whank Williams, A Country B 22 212 14 Trace Adhins Bond Tilia 21 13 15 Jo Dee Messina Lesson In Leavin' 21 13 16 Startik Williams Mediliams, A Country B<	Subspace Image State Image State 1 Disie Chicks Cowboy Take Me Away 32 25 2 Faith Hill Breache 31 33 4 Clay Wolker Live, Lagob, Lore 31 33 4 Clay Wolker Live, Lagob, Lore 31 33 4 Clay Wolker Live, Lagob, Lore 31 34 5 Remy, Desmy, Shie Thinks My Tractor's S 30 34 6 Rehaw, McSnerry, Shie Thinks My Tractor's S 30 30 7 An an Ackneric My Ago 29 30 7 Thans, Byrd Pur Your Hand In Mine 28 28 10 Toply Kein Hone Do You Like Me How 21 13 10 Tople Wright H Was 22 218 13 Bronots Kein Bocaus Control 21 15 14 Mark Mills Back Al fore 20 20 15 LeAnn Rimes Sig Deal 20 20 16 Mark MeBride Li Over You 19 19 19 Jabama Smal Statf <td< td=""><td>Cox Aug System 1 Martina McBride I Love You 37 30 2 Tim McGraw Something Like I hat 36 30 2 Tim McGraw Something Like I hat 36 30 3 Cannel Nack When I Sand I hat 36 30 4 I Dees Messina Lisson In Leavin 35 31 5 Lonestar Anazed Nacke I be 35 31 5 Lonestar Anazed Nacke I be 35 31 7 Stere Winner I'm Anazed I be 35 31 32 31 9 Renny Chesney You Had Me From Hello 34 32 32 33 34 32 33 10 Lohans Rimes Big Dual 23 39 33 34 32 33 11 Lohans Rimes Big Dual 23 33 34 34 32 33 12 Nacke Cery All Tings Considered 23 34 36 37 30 13 Aan Lackson Pop A fop</td><td>Checker Medical 017-062-5000 Implementation 1 Reba McEntire What Do You Say 27 21 2 Brad Pastey in Buhri Have To Se 27 21 2 Brad Pastey in Buhri Have To Se 26 27 3 Date Chuck Convoly Take Me Avay 28 28 4 Faith Hill Breathe 28 30 5 Lekaw Mines Org. Daty 21 23 6 Date Chuck Take Me Avay 28 28 6 Lekaw Mines Org. Daty 21 23 6 Date Chuck Take Me Avay 28 28 9 Date Chuck Take Me Avay 28 28 9 Brait Kolf Stown Mines Org. Daty 21 23 9 Mark Wills Back At One 20 19 10 Alan Jackson Prox A Top- 20 20 11 Tim McGraw Something Like That 19 8 2 Markin McGraw Something Like That 19 3 14 Track String Pout Your Hano In Mine 19 12 15 Stomas String Pout Your Hano In Mine 17 12 16 Diew Ghessing Because Not Love Hine 17 12 16<</td><td>Decks/EV 504-431-62/00 1 Martina McBride1 Love You 31 26 2 Alan Jackson You Alop 32 26 3 Lakan Kins Sig Deal 30 28 4 Reba McEnturs Mina Do You Say 23 23 5 Bada McEnturs Mina Do You Say 23 23 6 Clini Block Meen Sad Do 28 22 6 Clini Block Meen Sad Do 28 22 7 Clini Block Meen Sad Do 28 22 8 Faith Min Bo You Say 26 32 9 Alabama Feedieth Century 27 0 10 Lonest Meen Tonity 16 11 11 Clay Walker Une Laugh, Love 16 14 12 Steve Holy Dool Make Me Bes; 15 12 13 Brooks & Dunn Beer Thing 15 12 14 Tonity Akins Don't Use Me Now 15 13 15 Tanace Grey All Imags Considered 15 29 16 Tanace Alama Smoke Rings In The Dark 14 12 17 Mark Wills Back Al One 14 12 18 Gary Alama Smoke Rings In The Dark</td><td>Intrity 972-716-7800 The Life 1 to Dee Messina Because You Love Me 35 29 1 Tim McGraw My Best Frend 34 32 2 Tim McGraw My Best Frend 34 32 3 George Start He Best Day 33 32 5 Disis Christs Cowboy Take Me Away 32 31 1 Lonestar Smile 32 32 6 Faith Hill Beathe 32 31 1 Lonestar Smile 32 32 8 Brad Paisey He Outh' Have To Be 31 32 9 Bise Meren Chensey She Thinks My Tractor's S 31 31 10 Clint Black Weet 1 Sait Do 30 28 11 Paul Brank T's A Beauthol Thing 22 16 12 Brooks & Dum Beer Thinty 21 19 13 Clipt Walker Love, Lungh Lane 21 19 14 Chad Brock Mriant Williame Date 21 20 15 Thang Thy Put You Hand In Haine 21 21 16 Chad Brock Mriant Williame Date 21 21 17 Joe Off Bar Gaw Something Like Thing 21 19 18 Berne Miss Date 21 29 19 Berne Miss Date 21 21 10 Clipt Walker Love, Lungh Lane 18 19 11 Lewin Miss Date 22 11 <</td></td<>	Cox Aug System 1 Martina McBride I Love You 37 30 2 Tim McGraw Something Like I hat 36 30 2 Tim McGraw Something Like I hat 36 30 3 Cannel Nack When I Sand I hat 36 30 4 I Dees Messina Lisson In Leavin 35 31 5 Lonestar Anazed Nacke I be 35 31 5 Lonestar Anazed Nacke I be 35 31 7 Stere Winner I'm Anazed I be 35 31 32 31 9 Renny Chesney You Had Me From Hello 34 32 32 33 34 32 33 10 Lohans Rimes Big Dual 23 39 33 34 32 33 11 Lohans Rimes Big Dual 23 33 34 34 32 33 12 Nacke Cery All Tings Considered 23 34 36 37 30 13 Aan Lackson Pop A fop	Checker Medical 017-062-5000 Implementation 1 Reba McEntire What Do You Say 27 21 2 Brad Pastey in Buhri Have To Se 27 21 2 Brad Pastey in Buhri Have To Se 26 27 3 Date Chuck Convoly Take Me Avay 28 28 4 Faith Hill Breathe 28 30 5 Lekaw Mines Org. 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KIKK Houston PD/MD: Darren Davis Infinity 713-881-5957	WPOC Baltimore PD: Scott Lindy APD/MD: Michael J. Fox Clear Channel 410-366-3693	WQYK Tampa OM: Eric Logan MD: Jay Roberts Infinity 813-287-0995	WWYZ Hartford PD: Mike Moore MD: Jay McCarthy AMFM 860-723-6000	WKKX St. Louis PD: Jeff Allen MD: Dave Louis Emmis 314-621-0400	WAMZ Louisville PD/MD: Coyote Calhoun Clear Channel 502-582-7840
Image: Trace Lawrence Lessons Learned 34 1 Trace Lawrence Lessons Learned 34 2 Chelv Wright II Was 34 3 Montgomery Gentry Dady Won't Sell The 33 3 Alecia Ellion I m Dign" I 32 2 Bryan White God Gave Me You 31 3 Bryan White God Gave Me You 31 3 Bara Cartene 33 4 Media Ellion I m Dign" I 32 5 Brins Breckman & Minchelle Wing Your Love 31 3 Jannifer Dar Ihe Fun D' Your Love 31 3 Stere Holy Don't Make Me Reg 30 3 Stere Holy Don't Make Me Reg 30 3 Stere Holy Don't Make Tone 31 3 Stere Holy Don't Make Sine Don Jou Liew Me Hone 29 3 Stere Holy Don't Make Sine Me Aray 21 4 Mint Broach Al One 29 5 March Min Smoke Fings In The Dark 29 5 March Main Smoke Fings In The Dark 21 5 Mark Wills Back Al	Circle Criterine? 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WUBE Cincinnati OM: Tim Closson MD: Duke Hamilton	KSON San Diego OM: John Dimick APD/MD: Greg Frey	WKKT Charlotte PD: Bill Young MD: Dave Michaels AMEM TOL TIAL SAMA	WQDR Raleigh APD: Robin O'Brian Curtis Media 919-876-6464	WSSL Greenville PD: Bruce Logan APD/MD: Kerry Owen	WSOC Charlotte PD: Paul Johnson MD: Rick McCracken
AMFM 513-721-1050 Image: State of the state of	Jefferson Pilot 619-291-9797 IV/ LW 1 Tim McGraw Something Like That 36 31 2 Lonestar Amazed 35 28 3 Bard Palsey He Udin't Have Io Ge 35 35 3 Bard Palsey He Udin't Have Io Ge 35 35 5 Tim McGraw My Best Frend 35 35 5 John Michael Montgening Home Io You 30 29 4 Mortina McBride Lice Mre You 30 28 6 John Michael Montgening Home Io You 30 28 7 Tim Hill Beathe 30 41 9 De Westina Lesson In Leavin' 28 26 10 Det Michika Combrid Jake Me Away 24 25 11 Data McBride Lice Me How 20 14 12 Data Check Upthing Do You Like Me How 20 16 13 Check Upthing Do You Like Me How 20 20 14 Check Upthing Do You Like Me How 20 20 15 Tody Kerth How Oo You Like Me How 20 20 16 Markin McBride Lice Some Some In How in 18 15 20 Doug Some Mack Up In Love 18 25 20 Doug Some	AMFM 704-714-9444 Tim McGraw Something Like That 534 1 Tim McGraw Something Like That 65 34 2 Clint Black When Said LOv 45 36 3 Dizie Chicks Cowboy Jake Me Away 44 36 4 LaAnn Rimes Big Deal 43 36 5 Paul Brand It's A Beaufibil Thing 43 38 6 Farith Hill Breathe 42 36 1 John Michael Montgomery Home Io You 21 31 1 Braid Paisley He Outh Take Io Be 20 14 10 Braid Paisley He Outh Take Io Be 21 41 10 Braid Paisley He Outh Take Io Be 21 41 11 George Start Wite Ints Down 13 31 12 Renay Chesney You Hot Mc He From Hello 13 31 13 Time McGraw My Beel Trock Hedor 's S 19 16 16 Io Dew Mesina Becaute Wou how He 18 31 17 Markina Becaute Wou how He 18 31 18 Outo Check Meady Or Wou how He 18 31 19 Doug Stone Take Letter Maria 18 4 20 Chad Brook My Alawit Mitams, A County B 18 14 21 Toze Grav M	I LeAnn Rimes Big Deal 14 14 2 Clint Black Whei I Sard 100 33 26 3 Reba Mechtrie What Do You Say 32 26 4 Dizie Chricks Corvoy Take Me Away 32 26 5 Brad Parisige He Didh Have To Be 31 24 6 Faith Hill Breathe 31 25 7 Reba Meshon Pop A Do 32 26 8 Thom McGraw Mill Best Friend 30 24 9 Alan Lackton Pop A Do 27 26 10 Mark Wills Best Arend 30 24 11 Track Action Pop A Do 27 26 12 Mark Wills Best Arend 30 24 13 Track Action Pop A Do 27 26 14 Track Action Pop A Do 29 26 16 Track Mills Boot Like Me Now 31 31 16 Track Mills Boot Like Me Now 31 35 16 Track Mills Chart Meshop Ding 81 31 17 Track Martin McGrade Like Me Now 31 31 16 Bortons S. Dunn Beer Throng 81 35 17 Bartins McBride Like Me Now 35 31	AMFM 864-242-1005 1 Rebs. McEntire What Ibo You Say 36 29 2 Tim McGraw Sampting Like Ihat 33 32 3 Climit Black Wheet Sant Ibo 32 28 3 Climit Black Wheet Sant Ibo 32 28 4 Drine Chicks Concept Jake Me Away 32 29 5 Faith Mill Breathe 30 31 6 Tim McGraw My Best Trend 29 30 1 Lonesta Smile 27 30 9 Darias Smile 27 30 9 Martina McBride Like Ye Role 27 30 10 Doe Martina McBride Like Ye Role 27 30 10 Doe Martina McBride Like Ye Role 27 30 11 Doe Martina McBride Like Ye Role 27 31 12 Doe Martina McBride Like Ye Role 27 32 13 Doha Mila Stage Advisor Ye Role 27 32 14 Doha McLael Montgomery Kome Io You 27 32 15 Doe Martina McBride Like Ye Rohe 27 32 16 Doe Martina Ye Rohe 27 32 16 Doe Martina Neth	Infinity 704-522-1103 TW LW 1 Martina McBride I Love You TW LW 2 Gary Allam Smoke Rings In The Dark 26 23 3 Faith Mill Breathe 26 23 4 John Michael Montgomery Home To You 25 24 5 Lonestra Smile 27 26 7 Trace Advins Don't Lie 28 23 7 Trace Advins Don't Lie 28 23 9 Dicie Chicks Combry Take Me Away 23 25 7 Trace Advins Don't Lie 28 26 9 Braid Paistey He Dun't Have To Be 23 29 9 Alain Lackon Pop A Do 21 22 11 Yanke Grey All Tings Condered 21 25 12 Contest Amazed 20 10 13 Lonestan Marked 20 10 14 Hy Hamaton Steam You Say To That 20 16 15 Lonestan Marked 21 17 16 Shedary The Wond Say To That 20 16 17 Tom McGraw Pease Remember Me 18 44 18 Tom McGraw Pease Remember Me 18 22 22 Tim McGraw Some Thing Like That 18 22 23 Tim McGraw Mogers Buy MA Abose 18 22 24 Trace Graw Mease Herender Me 18 22
WGNA Albany, NY PD: Buzz Brindle MD: Bill Earley AMF/M 518-782-1474	WSIX Nashville OM: Bob Barnett PD/MD: Dave Kelly AMFM 615-664-2400	KUPL Portland, OR PD: Cary Rolfe MD: Rick Taylor Infinity 503-223-0300	WRBQ Tampa PD: Ronnie Lane MD: Nancy Knight Infinity 813-287-1047	WSM Nashville PD: Greg Cole MD: Kevin Anderson Gaylard 615-889-6595	WBCT Grand Rapids OM: Doug Montgomery MD: Dave Taft Clear Channel 616-459-1919
AMPLY M 316-162-1474 1 Alan Jackison Prog A log 29 2 Fräht Mill Braate 29 2 Fräht Mill Braate 27 2 Fräht Mill Braate 27 2 Fräht Mill Braate 27 3 Tim Kee Grey All Inage Considered 26 4 Ditte Chick Schoop Jake Me Jang 27 5 Lohon Michael Montgomery Iome Io You 27 5 Brad Paliske Me Jake Jake Jake Jake 27 3 Tim Megras 28 9 Clay Walker Lue, Laugh Love 21 10 Clint Black When I Sad I Do 22 11 Brooks & Dunn Beer Thiny 20 22 Joe Uffin Be Quitch Vido 19 13 Lonestar Amazed 19 14 Leans Miles Back At One 18 15 Martina MeBride Love Nou 16 16 Keany Chenrey At Think My Tractor's S 18 17 Tody Keith Havo Do Tou Like Me Inone 18 18 Tear Chenrehe Lesson Keand 17 19 Tear Strend Strend 17 10 Martina MeBride Love Nou 16 12 Tody Keith Havo Do Tou Like Me Ione 18 <t< td=""><td>HIMPIN D13-063-24000 1 Tim McGraw Schehing Like That 35 2 Faith Mill Breathe 35 2 Faith Mill Breathe 35 2 Faith Mill Breathe 33 4 Ana tackson Pop Aie 33 5 Clinit Black When I Sard I Do 32 4 Ana tackson Pop Aie 33 6 Brad Patisky He Doith 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Quittin Kind 35 28 3 English Chala Do tous Io That 34 20 4 Greigre The Quittin Kind 35 28 5 Fright Chaland Do tous Io That 34 20 6 Greigre The Quittin Kind 32 27 7 Reba McEntre Viate Net Net No 32 7 7 Reba McEntre What Do tou Say 32 7 7 Reba McEntre What Do tou Say 32 7 9 Clinit Black When I Said I Do 32 26 10 Angly Gregs Hill Gorann Needs 27 1 11 Jo Dee Messina Recause You Love Me 19 2 John Michael Montgomery Home Io You 22 22 3 Y Herndon Steam 22 23 3 Kenny Chesney She Thinis My Tactor's S 27 25 8 Renny Chesney She Thinis My Tactor's S 27 25 10 Rendy Tawas A Man Anit Mode Of Stone 26 11 21 Montgomery Gentry Oaddy Won't Scill The 22 23 22 Montgomery Gentry Oaddy Won't Scill The 22 23 23 Montgomery Gentry Dado Won't Scill The 22 23 24 Stocda's Dunn Beer Thirty 24 11 25 Clay While Stact All Oce 21 11 26 Clay While Loe Landon Mone 21 12 27 Man Market Dunne Charle Mone 21 12 27 Trace Myer Mu Tour Hand In Mine



COUNTRY AIRPLAY MONITOR JANUARY 7, 2000



Monor December Size Description <thDescriptio

				BROOKS & DUNN 2257/208
Don't Lie (Capitol) Total Stations: 140 Chart Move: 28-2	7 Total Stations: 143 Chart Move: 18-19		A Country Boy Can Survive (Y2K Version) (Warner Bros./WRN)	
				Total Stations: 135 Chart Move: 20-20
TW LW 2W TP TW LW 2W CMT 13 14 14 260 Austin KASE - 1 GAC 18 22 21 253 Birming. WZZK - 2 New York WTNY - 1 1 1 Richmond WKHK 21 17 24	P TW W2W TP TW W2W TP 8 CMT 15 12 13 362 Austin KASE 24 23 29 194 GAC 30 31 29 521 Birming, WZZK 2 4 33 24 33 9 New York WYNY - 2 2 19 Pichmond WKHK 25 20 26 274	GAC Burming WZZK	CMT Austin KASE - 2 2 New York WYNY 2 1 1 6 Richmond WKHK 2 2 5 20	TW W2W TP TW W2W TP CMT 21 20 20 118 Austin KASE 24 20 25 113 GAC 25 28 19 124 Birming WZZK - 2 5 18 New York WYNY - 2 1 11 Richtmond WKKK 22 22 3 181
L.A. KIKF 7 4 8 132 Albany WGNA 6 7 6 KZLA 1 - 1 9 Greenv, WESC 14 21 24 3	7 LA KIKF 13.10 - 98 Albany WGNA 13.17.20 80	L.A. KIKF 11 13 13 214 Albany WGNA - 1 - 3 KZLA 2 Greenv WESC - 1 - 4	LA. KIKF 10 12 15 84 Albany WGNA 7 1 1 14 KZLA 2 - 2 10 Greenv. WESC 15 18 16 119	L.A. KIKF 31 21 28 246 Albany WGNA 20 22 22 195 KZLA 11 12 15 107 Greenv. WESC 1 16 20 153
San Fran. KYCY Tulsa KVOD 12 7 14 1 Phila WXTU - 1 2 16 Scranton WGGY 1 2 2	7 San Fran. KYCY 19 20 26 260 Tulsa. KV00 14 9 12 229 3 Phila. WXTU - 1 2 25 Scranton WGGY 5 3 7 54	San Fran KYCY Tulsa KY00 1 6 Phila. WXTU - 1 - 2 Scranton WGGY 26 25 27 168	Ohicago WUSN 4 1 2 11 WSSL 13 12 12 144 San Fran MYCY 25 22 28 140 Tulsa KV00 14 10 1 27 Phila WXTU - 2 6 Scranton WGGY - 2 7	Chicago WUSN 1 3 19 WSSL 11 12 10 San Fran. KYCY 25 20 27 249 Tulsa KYOO 14 9 13 139 Phila WXTU - 1 11 Scranton WGGY - 1 2 12
Detroit WYC0 10 9 54 Tucson KIIM 12 11 13 1 Dallas KPLX 4 3 195 McAllen KTEX 17 15 18 2 KSCS 35 35 29 242 Allentown WCT0 7 7 10	9 Dallas KPLX 52 42 47 497 McAllen KTEX 20 17 22 333 0 KSCS 37 35 31 437 Allentown WCTD 11 14 10 154	Detroit WYC0 - - Tucson KIIM - - 1 Dallas KPLX 1 - 1 McAllen KTEX 6 6 13 38 KSCS - 1 - 3 Allentown WCTO - - 31	KSCS 8 36 26 195 Allentown WCTO 9 11 11 82	KSCS 35 31 22 178 Allentown WCTO 7 10 9 61
KYNG 6 6 7 87 Fresno KSNS 18 17 16 1 Wash, DC WMZQ 13 14 14 155 Gr.Rap. WBCT 20 16 20 12 12 16 10 20 16 20 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 12 13 14 14 15 Gr.Rap. WBCT 12 12 12 12 12 12 12 12 14 12 12 14 14 15 12 14 17 12 14 14 12 <	8 Wash.,DC WMZQ 16 11 14 122 Gr.Rap. WBCT 18 7 8 41 18 Houston KIKK 29 31 30 315 Akron WQMX 23 15 25 461	Wash OC WMZO - 1 - 2 Gr.Rap. WBCT 32 Houston KIKK Akron WOMX 14 8 14 115	KYNG 22 19 20 86 Fresno KSKS 24 25 24 97 Wash.,DC WMZQ 2 6 29 Gr.Rap. WBCT 5 - 7 36 Houston KIKK 1 - 1 26 Alfron WIGT - 1 2	KYNG 22 17 24 152 Fresno KSKS 7 11 10 66 Wash, DC WMZQ 13 10 17 78 Gr.Rap. WBCT 22 16 20 188 Houston KLIKK 25 30 34 337 Akron WGMX 26 16 21 82
KILT 16 17 15 106 Knowy WIVK 21 17 21 1 KKBQ - 6 El Paso KHEY 17 15 18 1 Boston WKLB - 2 21 Albuq, KHST 6 5 5	1 KKBQ 1 10 13 101 FLPaso KHEY 16 16 25 233	Boston WKLB 4 Albug KBST 1 1 - 6	KILT - 2 2 14 Knowv WIVK 5 4 3 21 KKBQ - - 3 El Paso KHEY 7 6 11 30 Boston WKLB - - 5 11 Albuq KRST 9 3 7 25	KILT 21 16 18 79 Knoxv. WVW 9 7 9 122 KKBQ 3 16 18 211 El Paso KHEY 7 10 8 63 Boston WKLB 10 61 68 Albug. KHEY 9 10 11 10
Boston WKLB - 2 21 Albuq KRST 6 5 5 Miamu WKIS 14 11 11 55 Omaha KXKT 11 12 14 1 Attanta WKHX 2 3 2 20 WDW 20 18 22 WKMY 7 8 10 139 Harrish. WKBT 7 7	2 Miami WKIS 14 12 20 140 Omaha KXKT 21 19 23 318 7 Attanta WKHX 33 28 25 187 W0W 21 20 23 148 5 WYAY 16 16 22 367 Harrisb WRBT 11 10 17 154	Miami WKIS - 1 3 66 Omaha KXKT - 1 - 6	Miam WKIS 5 15 16 64 Ornaha KXKT 11 11 3 29 Attanta WKHX 17 19 22 99 WOW - - 2 7 7 16 16 19 16 19 14 16 19 16 19 17 19 22 22 135 Harrisb, WRBT 3 16 19	Miami WKIS 15 12 12 114 Dmaha KXKT 14 15 11 88 Atlanta WKIX 21 23 26 194 WOW 23 19 22 184 WYXY 23 18 27 159 Harrisb. WRBT 15 9 19 113
Seattle KMPS 8 10 6 72 WRKZ 13 11 14 11 Long Isl. WMJC 12 9 15 101 Toledo WKKO 2 1 San Diego KSON 10 10 10 61 Monterey KTOM 18 17 19	3 Seattle KMPS 1 - 2 26 WRKZ 17 14 15 197 9 Long Isl. WMJC 16 19 21 401 Toledo WKKD 12 12 8 50	Seattle KMPS - 1 - 2 WRKZ 4 4 6 75 Long Isl WMJC 10 10 10 82 Toledo WKKO 10 11 12 181	Seattle KMPS - 1 2 5 WRKZ 8 6 6 37 Long Isl. WMJC 5 - 1 6 Toledo WKKQ 6 - 4 13	Seattle KMPS - 1 2 11 WFIKZ 20 18 21 144 Long Isl. WMJC 19 16 20 119 Toledo WKK0 13 13 15 128
Minn. KEEY 7 7 8 187 New Bern WRNS 17 15 17 1 St Louis WIL 9 7 11 88 B.Rouge WCAC 14 12 12 1 WKIX 15 81 31 195 WXCT 15 22 2 2	1 Minn. KEEY 26 21 25 452 New Bern WRNS 44 38 29 454 8 St Louis WIL 6 7 10 132 B Rouge WCAC - 3 176	Minn, KEEY 1 New Bern WRNS: 12 13 16 144 St. Louis WIL 5 8 6 57 B.Rouge WCAC 5 4 2 62	Minn. KEEY 15 17 21 98 New Bern WRNS 23 17 21 122	San Deepu San Deepu <thsan deepu<="" th=""> <thsan deepu<="" th=""> <ths< td=""></ths<></thsan></thsan>
Balt_ WPOC 3 8 12 75 Pitts. WDSY 12 9 18 217 L.Rock KODK 16 13 17 2 Phoenix KMLE 9 5 9 110 KSSN 22 17 19 2	2 Balt. WPOC 13 14 20 156 WYNK 10 7 9 86 7 Pitts. WDSY 8 9 11 150 L.Rock KDDK 28 23 29 399	Balt WPOC 4 WYNK 8 6 8 82 Pitts WDS7 - 1 - 4 L.Rock KDOK 5 12	Balt WPOC 15 1 42 WYNG 32 33 35 167 Pritis WDSY 8 3 7 39 L.Rock K0DK 10 3 6 42 Phoesink KMLE - 1 9 10 12 52	Balt. WPOC 914 17 132 WYNK 12 20 22 178 Pritts. WDSY - 1 18 LRock KODK 29 23 20 165 Phoenik KMLE 8 7 10 231
KNIX 8 9 85 Mobile WK\$3 10 14 14 17 Tampa WQYK 6 2 4 40 Bakerst. KUZZ 33 23 21 32 22 12 8 13 146 Charl.,SC WEZL 22 15 20 2	0 KNIX 2 2 2 279 Mobile WKSJ 19 17 24 191 9 Tampa WQYK 16 18 20 184 Bakerst KUZZ 23 18 31 588	KNIX - 1 - 5 Mobile WKSJ 7 7 9 91 Tampa WQYK 10 4 6 55 Bakersf. KUZZ - 1 - 8	Matheway Matheway	Tampa WQYK 15 16 20 151 Bakerst KUZZ 5 5 5 60
Clevel WGAR 3 4 6 93 Denver KYGO 2 5 5 49 Col.,SC WCOS 14 17 24 1	3 Clevel. WGAR 9 4 8 106 WNKT 19 14 17 365 8 Denver KYGO 23 18 24 391 Col.,SC WCOS 18 21 20 179	Clevel WGAR 5 3 5 25 WNKT - 4 9 84 Denver KYGO 3 2 2 28 Col.,SC WCOS - 3 - 8	Clevel WGAR 6 1 4 17 WNKT 26 19 30 176 Denver KYGO 5 3 2 14 Col.,SC WCOS 10 7 4 33	Clevel. WGAR 12 14 11 113 WNKT 20 17 23 180 Denver KYGO 1 3 3 22 Col.,SC WCOS 12 11 14 90
	5 KWJJ 24 19 21 338 KJJY 10 5 8 56 4 Cincinn. WUBE - 1 1 15 Youngst WOXK 23 22 22 241	KWJJ 2 11 Cincinn WUBE - 1 - 49 Youngst W0XK - 1 - 3	Cincinn WUBE 18 21 24 131 Youngst WOXK 11 10 9 107	Cincinn. WUBE 31 19 24 216 Youngst. WQXK 24 22 26 177
Kan.City KBE0 19 16 18 307 KZSN 12 10 14 1 KFKF 20 15 13 214 Spokane KDRK 13 13 16 2 Rivers KFRG 24 22 22 10 Dayt. Beach WGNE 5 7 B	0 Kan City KBEQ 27 20 28 423 KZSN 17 11 22 368	Kan City KBEQ 27 19 26 307 KZSN - 1 - 10 KFKF 17 12 13 117 Spokane KDRK 1 6 13 125	Kan City KBEQ 10 12 12 123 KFKF 12 9 11 88 Spokane KDRK 23 1 2 31	Kan.City KBEQ 27 10 25 206 KFKF - 2 2 9 Spokane KDRK 14 13 14 72
Milwauk WMIL 9 5 6 67 Johns.C. WXBQ 27 27 35 3 Sacram, KNCL 6 7 10 65 Lafayette KMDL 15 12 13 1 San Jose KRTY 22 23 28 313 KXKC 8 7 12 1	9 Sacram. KNCI 8 10 15 144 Lafavette KMDL 16 13 17 275	Mitwauk WMIL 4 Johns C. WXBQ 22 16 17 238 Sacram KNCI - 1 - 6 Lafayette KMDL 4 5 3 118	Milwauk WMIL 2 - 4 16 Johns C. WXBQ 21 20 30 155 Sacram KNCI 1 2 6 19 Lafayette KMDL 15 12 12 72	Milwauk WMIL 7 5 7 59 Johns.C. WXBQ - 2 2 13 Sacram, KNCI 18 26 19 157 Latayette KMOL 15 15 19 135
Provid WCTK 16 16 20 193 Col Spr. KCYY - 1 1 Colum OH WCOL 5 5 6 115 KKCS 15 15 18 2	3 Provid. WCTK 14 16 23 266 Col.Spr. KCYY 1 1 1 1 17 8 Colum., OH WCDL 9 5 11 64 KKCS 13 14 19 141	Provid. WCTK 5 5 5 22 Col.Spr. KCYY - 1 - 2 Colum.OH WCDI 3 KKCS 2	Provid. WCTK 4 1 5 17 Col.Spr KCYY 1 1 1 5 Columa, OH WCOL 2 - 4 9 KKCS 17 16 20 79	San Jose KRTY 24 21 26 226 KXIXC 20 17 24 159 Provid. WCTK 16 18 24 173 Col.Spr. KCYY 6 5 9 49 Colum.DH WCDL 10 6 12 114 KKCS 21 20 26 188
Nortolk WCMS 26 22 26 154 Chattan WUSY 16 16 21 2 WGH 26 22 27 307 Lex.,KY WVLK 22 20 26 2	7 Norfolk WCMS 17 17 14 142 Chattan, WUSY 7 9 5 85 7 WGH 32 26 30 365 Lex, KY WVLK 19 23 19 220	Nortolk WCMS 14 16 12 122 Chattan WUSY 4 6 10 60 WGH 12 3 9 88 Lex.,KY WVLK 6 6 6 82	WHOK 20 17 Roanoke WYY0 - 3 7 Norfolk WCMS - 1 5 Chattan WUSY 2 9 43 WGH 4 1 2 10 Lex.KY WVIX 12 11 9 60	WHOK 7 5 56 Reanoke WYD 9 1 4 45 Norfolk WCMS 28 18 20 166 Chattan WUSY 16 16 22 125 WGH 15 7 14 108 Lex., KY WUSY 16 16 22 125
Salt Lake KKAT 17 6 15 119 Oxnard KHAY 12 13 16 1 KSOP 14 7 14 381 Hunts. WDRM 4 4 3	5 Salt Lake KKAT 10 2 9 182 Oxnard KHAY 11 15 21 336 7 KSDP 18 11 17 492 Hunts WDBM 20 21 21 106	Salt Lake KKAT 28 7 29 162 Dxnard KHAY 10 9 13 80 KSDP 2 1 - 12 Hunts WDRM	KSOP 3 4 9 74 Hunts WORM 1 3	Salt Lake KKAT 16 5 19 79 Oxnard KHAY 17 14 18 152 KSDP 19 9 19 282 Hunts. WDRM 21 17 21 187
KUBL 14 10 11 200 FinrVSag, WKC0 19 11 18 1 Indian, WFMS 30 30 35 334 Aug_GA WKKC 22 122 2 Charl.NC WKKT 17 13 15 242 Portsmouth WDK0 26 15 24 2	8 Charl.,NC WKKT 17 16 17 179 Portsmouth WDKD 23 17 24 238	Indian. WFMS 20 21 16 152 Aug. GA WKXC 9 11 11 111 Charl NC WKKT 43 38 38 295 Portsmouth WOKQ 7 7 2 18	Charl.NC WKKT 18 14 17 131 Portsmouth WOKQ 9 6 5 38	KUBL - 1 - 5 Finit/Sag. WKCQ 3 2 3 17 Indian WFMS 21 16 18 128 Aug., GA WKXC 22 20 23 198 Charl, NC WKKT 18 15 56 Portsmouth W0K.0 22 20 23 207
WS0C 23 26 32 297 Jackson WMS1 15 17 22 1 New Ort, WN0E 10 4 14 118 Modeson KATM 9 11 19 1 Ortando WWKA 8 5 6 39 PL Myers WCKT 19 17 20 2	6 New Orl. WNOE 14 11 21 129 Modesto KATM 8 8 14 153 9 Orlando WWKA 1 11 Pt. Myers WCKT 22 20 24 211	Orlando WWKA Ft. Myers WCKT 13 8 9 149	WSDC 5 7 16 74 Jackson WMSI 13 9 14 60 New Orl. WNDE 13 13 19 89 Modesto KATM 3 4 5 47 Orlando WWKA 11 5 11 52 PL Myers WCKT 10 7 8 60	WS0C 6 9 21 264 Jackson WMS1 17 20 22 105 New Orl, WNDE 11 12 14 60 Modesto KATM 11 13 17 105 Orlando WWK4 - 1 6 FL Myers WCKT 23 23 26 223
	8 Hartford WWYZ 6 7 12 105 Pensac. WXBM 16 14 19 251 4 Greensb, WHSL 8 10 18 261 Shrev KRMD 31 26 16 269	Greensb. WHSL - 1 4 51 Shrev, KRMD - 1 - 2	Greensb WHSL 23 25 31 190 Shrev, KRMD 18 12 10 68	Buffalio WYRK - 1 2 9 WWGR 25 18 24 215 Hartford WWYZ 13 13 15 98 Pensac WXBM 16 14 18 126 Greensb, WHSL 12 11 16 84 Shrev KRMD 20 28 28 199
WTGR 21 13 20 12:0 C.Christi KRYS 9 10 9 2 Memphis WGKX 5 3 4 75 Montgorn, WLWI 16 12 17 1 WOGX 3 4 29 Spring,MO KGMY 20 21 22 1	3 Memphis WGKX 6 2 5 22 Montgom, WLWI 13 12 22 164 WOGY 1 - 1 12 Spring,MO KGMY 21 21 21 292	WTQR - - 2 C.Christi KRYS 9 7 8 82 Memphis WGKX - - Montgorn, WLWI 4 5 8 66 WOGY - 1 - 2 Spnng,MO KGMY 7 11 7 99	WTQR 23 23 23 132 C.Christi KIPYS 3 2 2 9 Memphis WGKX 5 1 1 9 Montgom, WLWI 9 6 10 30 WDGY 9 8 3 2 Spring,MO KGMV 14 13 12 76	WT0R - 1 1 7 C.Christic KRYS 13 11 14 80 Memphis WGKX 4 2 2 1 Montgom WLWI 15 15 20 94 WOCY 2 4 3 24 Spring, MO KGMY 23 20 23 135
Nashv WKDF 14 9 8 149 Savanah KTTS 24 12 9 1 WSIX 15 14 19 194 Savanah WJCL 10 8 11 1 WSM 21 17 21 343 WSCA 22 14 11	8 Nashv. WKDF 47 KTTS 22 23 23 284 2 WSIX 17 20 21 268 Savannah WJCL 17 12 21 194 0 WSM 20 17 19 422 WSCA 6 5 6 91	WSIX 8 Savannah WJCL 1 WSM 14 13 16 132 WSCA	Nashr. WKDF 4 KTTS 12 11 12 45 WSIX 21 13 14 84 Savannah WJCL 18 9 7 47 WSM 21 19 24 135 WSCA 5	Nashv. WK0F 20 7 11 98 WSIX 16 16 19 174 Savannah WJCL 22 17 21 122 WSIX 16 16 19 174 Savannah WJCL 22 17 21 122
Rochest WBEE 9 8 12 119 Chart.WV WQBE 27 22 6 33 W.P.Beach WIRK 21 19 21 291 Port_INE WPOR 15 13 16 1 16 22 21 11 Las Vegas KFMS 11 14 10 50 Colum.GA WKCN 16 22 23 11 KFMS 11 12 140 Asheville WKSF 22 02 21 11 12 140 Asheville WKSF 22 02 21 11 14 10 50 Colum.GA WKSF 22 02 11 14 10 11 14 10 11 14 10 15 11 14 15 13 16 11 14 10 14 10 14 10 14 14 14 10 14 14 14 16 12 11	8 W.P.Beach WIRK 14 11 20 557 Port ME WPOR 26 24 28 426 8 Las Vegas KFMS 16 12 12 59 Colum GA WKCN 21 21 24 265	W.P.Beach WIRK 7 8 7 66 Port_ME WPOR Las vegas KFMS - 1 - 2 Colum_GA WKCN 9 10 9 59	W.P.Beach WIRK 25 22 21 131 Port.,ME WPOR 8 7 12 36 Las Vegas KFMS 1 2 1 6 Colum. GA WKCN 24 16 13 82	Rochest. WBEE 16 15 18 127 Charl, WV WQBE 3 3 16 W.RBeach WIRK 24 20 23 178 Port_ME WPOR 28 22 9 136 Las Vegas KFMS 14 12 19 6 Colum_, 164 WKDN 82 22 136
Louisy, WAMZ - 1 15 163 Gr.Bay WNCY 24 21 27 24 Ral/Dur WKIX 18 17 18 117 Frederick WFRE 6 - 1	8 Louisv. WAMZ 15 12 19 427 Gr.Bay WNCY 29 20 29 382 9 Bal/Dur WKIX 20 16 20 250 Frederick WFRE 16 16 23 218	KWNR - 1 8 Asheville WKSF - 1 7 Louisv. WANQ - 1 - 4 Gr.Bay WNCY - - 2 Bal //hw WKIX - 1 - 2 Freedenck WFRE 5 5 72	KWNR 5 1 7 21 Asheville WKSF 9 3 9 66 Louisn. WKMZ 16 12 16 64 Gr.Bay WNCY 1 6 Rai Gar WKIX - 2 1 6 Frederick WFEF 14 9 16 52	KWNR 1 9 Asheville WKSF 23 25 27 165 Louisv. WAMZ 10 13 11 176 Gr.Bay WNCY 5 17 22 156 Bat/Dur WKIY 18 19 18 175 Frederock WREF 16 18 20 132
W0DR 19 14 20 155 Burling. W0K0 14 16 16 1 Olda.City KTST 18 18 20 142 Pueblo KCCY 23 18 28 12 KXXY 4 8 100 Muskeoon WMUS 10 8 10	2 WODR 18 15 20 150 Burling WOKO 26 22 29 358 8 Okla City KTST 19 18 15 246 Pueblo KCCY 25 20 27 240 9 KCCY 612 9 73 Muskegon WMUS 13 10 16 138	WQDR - - Burling. WOK0 9 7 9 62 Okta.City KTST 7 3 5 5 Pueblio KCCY - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - - -	WODR - - 3 Burling WOK0 12 2 4 30 Olda.City KTST 19 16 8 78 Pueblo KCCY 34 20 16 70 KOCY 6 6 9 32 Muskegon WMUS 8 8 14 43	WQDR 18 15 20 112 Burling. W0KD 21 16 17 18.4 Okla.City KTST 16 17 13 164 Pueblo KCCY 25 17 25 258 KXXY 5 11 14 98 Muskeoon WMUS 6 10 12 94
Jacksonk, WOIK 16 14 13 241 Fredericksbu WFLS 13 10 14 1 WROD 13 10 13 115	8 Jacksonv. WQIK 14 16 19 318 Fredericksbu WFLS 23 20 25 363 WR00 17 12 11 219	Jacksonk, WQIK - 1 - 8 Fredericksbu WFLS	Jacksonv. WQIK 21 16 22 113 Fredericksbu WFLS 14 13 15 86 WR00 12 5 8 33	Jacksonv. WOIK 14 15 19 134 WROD 13 11 12 86

TRACY BYRD 2462/87 Put Your Hand In Mine (RCA)	KENNY CHESNEY 2947/231 She Thinks My Tractor's Sexy (BNA)	JOE DIFFIE 2229/186 The Quittin' Kind (Epic)	DIXIE CHICKS 4507/415 Cowboy Take Me Away (Monument)	MONTGOMERY GENTRY 1200/102 Daddy Won't Sell The Farm (Columbia)	
			Total Stations: 153 Chart Move: 3-2	Total Stations: 121 Chart Move: 36-33	
Total Stations: 147 Chard: Move: 17-18 The WW20: TE GAC Austin KASE: 10: 10: 10: 17: 12: 60 New York WWY07: 10: 10: 9: 37 Richmond WKHK 22: 23: 22: 247 LA. KIKF 29: 23: 25: 24: 23: 247 Chicago WESC: 17: 16: 24: 305 Chicago WKSC: 17: 16: 24: 305 Chicago WKSC: 17: 16: 24: 305 Chicago WKSC: 17: 16: 24: 305 Chicago WKID Chicago San Chicago Chicago WKID Chicago Chicago WKID Chicago WKID Chicago Chicago Chicago <th colspan<<="" td=""><td>Image Image <th< td=""><td>DMI LW ZW TP LW ZW TP LW ZW TP GAC </td><td>Chr The MU LW 2W (GAC, 28: 26: 21: 144) Burning Burning Burning Burning KASE 26: 25: 163 (KHC, 28: 25: 21: 144) Birning Burning Burning Burning KASE 26: 25: 163 (KHC, 28: 25: 163) Chick Burning Wilking KASE 27: 22: 27: 27: 27: 27: 27: 27: 27: 27:</td><td>Total Stations: 121 Chart Move: 36-33 CMT 1221 137 Austin WZW TP Grad 15 221 137 Austin WZZK T</td></th<></td></th>	<td>Image Image <th< td=""><td>DMI LW ZW TP LW ZW TP LW ZW TP GAC </td><td>Chr The MU LW 2W (GAC, 28: 26: 21: 144) Burning Burning Burning Burning KASE 26: 25: 163 (KHC, 28: 25: 21: 144) Birning Burning Burning Burning KASE 26: 25: 163 (KHC, 28: 25: 163) Chick Burning Wilking KASE 27: 22: 27: 27: 27: 27: 27: 27: 27: 27:</td><td>Total Stations: 121 Chart Move: 36-33 CMT 1221 137 Austin WZW TP Grad 15 221 137 Austin WZZK T</td></th<></td>	Image Image <th< td=""><td>DMI LW ZW TP LW ZW TP LW ZW TP GAC </td><td>Chr The MU LW 2W (GAC, 28: 26: 21: 144) Burning Burning Burning Burning KASE 26: 25: 163 (KHC, 28: 25: 21: 144) Birning Burning Burning Burning KASE 26: 25: 163 (KHC, 28: 25: 163) Chick Burning Wilking KASE 27: 22: 27: 27: 27: 27: 27: 27: 27: 27:</td><td>Total Stations: 121 Chart Move: 36-33 CMT 1221 137 Austin WZW TP Grad 15 221 137 Austin WZZK T</td></th<>	DMI LW ZW TP LW ZW TP LW ZW TP GAC	Chr The MU LW 2W (GAC, 28: 26: 21: 144) Burning Burning Burning Burning KASE 26: 25: 163 (KHC, 28: 25: 21: 144) Birning Burning Burning Burning KASE 26: 25: 163 (KHC, 28: 25: 163) Chick Burning Wilking KASE 27: 22: 27: 27: 27: 27: 27: 27: 27: 27:	Total Stations: 121 Chart Move: 36-33 CMT 1221 137 Austin WZW TP Grad 15 221 137 Austin WZZK T

COUNTRY AIRPLAY MONITOR JANUARY 7, 2000

Montor. Bradeast Da	ta Systems Y SSOR	ACTIVITY B		DR WEEK ENDING JANUARY 2, 2000 etailed tracking for songs with an Increase In tections. Total Detections/Gain does not include deo play. Markets listed in order of population.
Total Detections/Galn	Total Detections/G	Gain Total Detections/Gain	Total Detections/Gain	Total Detections/Gain
FAITH HILL 4904/274 Breathe (Warner Bros./WRN)	Don't Make Me Beg (Curb)	Pop A Top (Arista Nashville)		SAMMY KERSHAW 750/191 Me And Maxine (Mercury) Total Stations: 71 Chart Move: 51-38
Total Stations: 153 Chart Move: 1-1 CMT 72:03:07:03 Chart Move: 1-1 CMT 72:03:07:03 Chart Move: 1-1 CMT 72:03:07:03 Chart Move: 1-1 CMT 72:03 Chart Move: 1-1 CMT 72:03 Chart Move: 1-1 CMT 72:03 Chart Move: 1-1 Chart Move: 1-1 Chart Move: 1-1 <	Provid, Colum, DH WCTN 15 12 20.20 Col.Spr. KCLYY 1 1 Colum, DH WCDL - 4 KKCS - 1 Mortoik WCDL - 4 KKCS - 1 Mortoik WCDL - 5 Chatan, WUSY 2 3 Mortoik KKAT 12 11 Ganacke WYLK 6 7 3 San Anton, KJJA 12 12 11 Ganewille WORK 1 1 San Atton, KKJAT 19 7 17 Obrand KHAT 1 15 San Atton, KKJAT 19 7 22 23 Hurtos WOR 4 3 4 Mortoik KKAT 10 97 Pertod WKC 3 2 2 2 2 2 2 2 2 2 2 2 2 2	The The <td>Total Statustis The Wark (Wark) The Statustis The Wark (Wark) The Wark (Wa</td> <td>Total Statistics The War 2W IP The War 2W IP Chart Market 2 Chart Market 2 Chart Market 2 Chart 2 <thchart 2<="" th=""> Chart 2 <thchart 2<<="" td=""></thchart></thchart></td>	Total Statustis The Wark (Wark) The Statustis The Wark (Wark) The Wark (Wa	Total Statistics The War 2W IP The War 2W IP Chart Market 2 Chart Market 2 Chart Market 2 Chart 2 <thchart 2<="" th=""> Chart 2 <thchart 2<<="" td=""></thchart></thchart>
TRACY LAWRENCE 2053/172				JO DEE MESSINA 2230/181
Lessons Learned (Atlantic) Total Stations: 143 Chart Move: 24-25 Total Stations: 144 Chart Move: 24-25 Chart Move: 24-26 Chart Move: 24-26 Dincapo WLSM 51 15 116 Dincapo WLSM 51 15 116 Dincapo WLSM 51 15 116 Datas KKEX 12 19 KKGS 13 104 21 19 Datas KKCS 13 104 WYCD 14 4 11 10 15 116 WashDC WMAG 14 11 10 WASD 14 4 14 13 103 Know, WOM 23 11 11 15 10 WashDC WMAG 14 13 103 KILT 15 15 16 127 Montery Morati WHK 18 18 18 13 Santie KMK 15 18 13 Morati 11 15 16 Morati 14 15 16 127 Marci 14 15 16 127 Marci 15 16 127 Marati WMAG 13 13 22 22 14	Image: Construct State Image: Construct State Image: Construct State Image: Construct State 3 Chicago WILSM 10 12 12 12 100 Birming, MIZX 19 15 19 12 15 16 16 12 12 100 Birming, MIZX 19 15 15 16 16 12 19 12 Grance WESL 12 12 12 12 12 15 12 12 15 12 12 15 12 12 15 12 12 15 12 12 15 12 12 15 12 12 13 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14 14	W P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P P	CMT TW LW 2W TP Justin KASE 27 27 22 T2 New York GAC	WGCF 11 10 10 51 Spring.MO KIMY 21 18 19 175 Nashw. WKDF 22 10 99 KTTS 22 20 23 195 WSIX 18 13 15 164 Savannah WJLL 18 18 19 158 WSIX 18 12 20 265 WSCA 21 16 21 87 WV.PBeach WBEE 21 12 18 122 Charl.,WV WOBE - 3 3 17 WV.PBeach WIRK 21 72 16 00 71 K/W WOBE - 3 3 17 WV.PBeach WIRK 21 72 16 00 71 K/W WOBE - 3 3 17 WV.PBeach WIRK 13 12 1 30 20 JUL 18 18 19 217 JUL 18 18 19 217 Louisv WAMZ 15 18 19 220 GaBay WICY 27 21 27 177 JUL WOB 21 19 19 MURX 18 16 22 195 Burling. WOK0 21 17 21 196 WOK0 21 17 21 196 JUL JUL 18 16 22 159 Burling. VMALCHY 18 16 22 11 19 21 192 DE KCCEV 26 28 31 33 JUL

Monitor Product III	Al Systems The server server The server serv	G AL			EPUR	S.	FOR WEEK ENDING JANUAR petailed tracking for sorigs with a etections. Total Detections/Gain do ideo play. Markets listed in order of	n increase in es not include
Total Detections/Gain	1	ections/Gain		Detections/Gain		I Detections/Gain	1	Detections/Gain
REBA MCENTIRE 4347/284 What Do You Say (MCA Nashville)	LEANN RIMES Big Deal (Curb)	3672/263 SHED This W	OAISY oman Needs (Lyric		GEORGE STRAIT The Best Day (MCA Nash		KEITH URBAN	2126/133
				hart Move: 23-23	Total Stations: 98	Chart Move: 43-36		Chart Move: 22-24
CM UK 2240 EP UK 2274 FE CM 7 25 25 351 Austin KAE 32 27 38 32 27 38 32 27 38 32 27 38 32 27 38 33 27 33 33 27 33 33 32 27 33 33 32 27 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 33 32 32 33 33 33 33 33 33 33 23 24 25 33 33 33 23 24 25 24 25 33 33 33 23 23 33 23 33 23 23 33 23 33 23	Hal/Dur. WKIX 35 32 36 457 Hedenck WFR	k 16 18 175 M 18 18 175 M 19 18 233 LA 15 19 19 15 16 12 22 23 320 Chicago 13 15 16 15 19 15 14 19 15 16 15 19 17 13 71 217 13 14 19 15 16 22 17 19 10 15 16 10 17 10 12 19 Houston 17 10 12 19 Houston 13 14 28 19 Houston 17 10 12 29 16 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10 10	DM LW 2NY DM LW 2NY DF Austin GAC 21 23 25 300 Birming, KIKF 16 10 17 28 Albany WYW 1 12 Richmond Kirk 6 0 12 Richmond KIKF 16 10 7 20 Albany WYW 1 12 Richmond WYEW 21 12 25 Fice Total Richmond WYEU - 4 McAlen WYCU 21 12 21 55 Ficeson WMXEU 21 20 25 Ficeson WMKU 12 14 15 12 86 Fiseson McKIR 76 23 16 Many McKIR 16 22 19 155 Fiseson McKIR 16 22 19 156 Many McKIR 16 22 19 158 Mang 13 16	DM LW 2W TP MASE - 1 MASE - 1 MASE - 1 MASE 1 5 1 MASE 1 5 1 1 WHKHK 21 1 5 1 13 WESC 10 12 12 15 WHGDY 14 15 17 17 WIM 12 12 16 99 WTETE 17 17 14 20 203 WOMX 24 17 13 13 16 WIVK 14 9 13 10 14 WOMX 24 17 18 16 14 WIVK 14 9 13 10 14 WIVK 14 9 13 10 14 WIVK 14 19 12 13 10 WHRZ 15 13 8 75 14 WINK 14 19 12 12 <	Image Image Image Image Image New York Image Image Image Image Image Clan KIKP 7 7 2 16 Abbary Clan KIKP 7 7 2 16 Abbary Clan WICH 4 3 6 33 Greense Defroit WYCH 4 7 3 15 Somalino Datas KYLK 46 10 97 McAllentow Wash.,DC WMC0 14 14 19 96 fraco Buston KKIR 17 - 9 Akronow Somalinow Buston WKIR 17 - 3 Great Abbary Sam Diego WMLE 1 - - 1 Hariso. Sam Diego WKIR 2 1 4 New Ber Secon Tampa WOYK 5	WGNA -3 1 4 WESC 0 - - 0 WSL 11 14 6 31 KVDO 3 - - 3 WGGY - - - - KIIM 8 3 9 20 KTEX 11 11 - 12 WGTU - - - - WUTK - - - - WOWX - - - - WOWX - - - - WOWX - - - - WORX 1 - 1 1 WORX - - <td>IW LW 2W IP LA Ausin New York GAC 17 22 24 30 Birming CAC 17 22 24 30 Birming Chicago KIKF 30 24 34 675 Albarry Chicago MKTU - 1 13 Richmond 1 30 Greenw. Caratton WYCU - - 10 Scaratton McAlen 33 Greenw. Datlas KYTU 15 12 12 Katton <t< td=""><td>WXB0 19 16 22 428 KMDL 9 16 17 011 KXKC 11 9 13 155 KCYY 1 11 11 155 KEYY 13 6 136 136 WUSY 6 44 106 44 106 WUSY 6 20 17 11 11 WOCK 6 44 106 44 106 44 106 44 106 44 106 44 106 44 106 44 106 44 106 44 44 106 44 44 106 44 44 11 11 45 45 44 106 44 44 44 44 46 46 47 11 13 44 44 47 10 46 46 47 11 13 48 47 10 10 1</td></t<></td>	IW LW 2W IP LA Ausin New York GAC 17 22 24 30 Birming CAC 17 22 24 30 Birming Chicago KIKF 30 24 34 675 Albarry Chicago MKTU - 1 13 Richmond 1 30 Greenw. Caratton WYCU - - 10 Scaratton McAlen 33 Greenw. Datlas KYTU 15 12 12 Katton Katton <t< td=""><td>WXB0 19 16 22 428 KMDL 9 16 17 011 KXKC 11 9 13 155 KCYY 1 11 11 155 KEYY 13 6 136 136 WUSY 6 44 106 44 106 WUSY 6 20 17 11 11 WOCK 6 44 106 44 106 44 106 44 106 44 106 44 106 44 106 44 106 44 106 44 44 106 44 44 106 44 44 11 11 45 45 44 106 44 44 44 44 46 46 47 11 13 44 44 47 10 46 46 47 11 13 48 47 10 10 1</td></t<>	WXB0 19 16 22 428 KMDL 9 16 17 011 KXKC 11 9 13 155 KCYY 1 11 11 155 KEYY 13 6 136 136 WUSY 6 44 106 44 106 WUSY 6 20 17 11 11 WOCK 6 44 106 44 106 44 106 44 106 44 106 44 106 44 106 44 106 44 106 44 44 106 44 44 106 44 44 11 11 45 45 44 106 44 44 44 44 46 46 47 11 13 44 44 47 10 46 46 47 11 13 48 47 10 10 1
PHIL VASSAR 1094/116	a set of the set of th		K WILLS	2754/328	CHELY WRIGHT	1296/28	a second s	751/145
Carlene (Arista Nashville) Total Stations: 109 Chart Move: 41-35	Live, Laugh, Love (Giant) Total Stations: 141 Chart	Move: 14-14 Total Sta	At One (Mercury) ations: 148	hart Move: 15-15		Chart Move: 33-32	Can't Nobody Love You (Like I Do Total Stations: 94	Chart Move: 49-37
Image: New York Image: New	TW LW 2W TP CMT 17 14 14 383 Austin KASI GAC 20 20 24 425 Birming WZZ New York WYNY 2 2 21 Richmond WKH	K 1 - 2 46	TW LW 2W TP CMT 20 21 21 118 Austin GAC 26 34 12 110 Birming. WYNY 16 20 52 240 Richmond	TW LW 2W TP KASE 25 24 28 105 WZZK 1 - 3 19 WKHK 13 13 12 87	TW LW 2W TP CMT 28 22 21 367 Austin GAC 28 31 32 377 Birming New York WYNY - 1 2 11 Richmon	КАSE 1 12 WZZK 1 2 3 15 WKHK - 2 3 35	IN UW 2W IP GAC Birming, New York WYNY 14 24 22 154 Richmond	IW LW 2W IP KASE - - 2 WZZK 2 - 2 WKHK - 4 19





Total Detections/Gain

BROOKS & DUNN 2257/208 Beer Thirty (Arista Nashville) Total Statlons: 135/Chart Move: 20-20 Heavy (35+ detections): 2 KSCS, WRNS Medium (25-34): 17 KBEQ, KCCY, KDDK, KEEY, KIKF, KIKK, KNIX, KPLX, KSSN, KYCY, WCMS, WFLS, WOGK, WPOR, WQMX, WUBE, WWGR Light (Under 25): 116

AIRPLAY LEADER

(FIRST STATION TO 150 PLAYS) **KPLX** · Dallas, TX **PD: Brian Philips** MD: Cody Alan Date: 11/14/99

Also: KMLE . Phoenix, AZ

2699 - 1000 DETECTIONS

Total Detections/Gain

JO DEE MESSINA 2230/181 Because You Love Me (Curb) Total Stations: 137/Chart Move: 19-21 Heavy (35+): 2 KYNG, WRNS Medium (25-34): 12 KCCY, KFKF, KIKF, KIKK, KKAT, KRMD, WBCT, WCMS, WDRM, WFLS, WKSF, WNCY Light (Under 25): 123

JOE DIFFIE

The Quittin' Kind (Epic) Total Stations: 138/Chart Move: 21-22 Heavy (35+): 4 WBCT, WGH, WIVK, WRNS Medium (25-34): 9 KBEQ, KDDK, KIKK, KKAT, KUPL, WGGY, WNCY, WXBQ, WYCD Light (Under 25): 125 First Impressions: 1 WCOL

SHEDAISY 2135/213 This Woman Needs (Lyrlc Street) Total Stations: 138/Chart Move: 23-23 Heavy (35+): 3 KEEY, KKAT, KMLE Medium (25-34): 11 KBEQ, KIKK, KRMD, KRTY, KUPL, WBCT, WCMS, WDRM, WPOR, WRNS, WXCT Light (Under 25): 124

KEITH URBAN 2126/133 It's A Love Thing (Capitol)

Total Stations: 138/Chart Move: 22-24 Heavy (35+): 6 KBEQ, KKAT, KMLE, KUBL, KUPI WYCD Medium (25-34): 6 KIKE KIKK, KSOP KSSN. WBEE, WPOR Light (Under 25): 126

TRACY LAWRENCE 2053/172 Lessons Learned (Atlantic)

Total Stations: 144/Chart Move: 24-25 Heavy (35+): 2 KMLE, KUZZ Medium (25-34): 11 KIKK, KPLX, KRMD, KSOP, KSSN, KUPL, WCMS, WDRM, WNCY, WQBE, WXBQ Light (Under 25); 131

TOBY KEITH

1953/173 How Do You Like Me Now?! (DreamWorks) Total Stations: 139/Chart Move: 26-26 Heavy (35+): 1 KMLE Medium (25-34): 8 KCCY, KIKF, KIKK, KKAT, KPLX, WGH, WQBE, WYRK Light (Under 25): 130 First Impressions: 2 WCKT, WKDF

TRACE ADKINS 1947/222 Don't Lie (Capitol)

Total Stations: 140/Chart Move: 28-27 Heavy (35+): 1 KSCS Medium (25-34): 8 KUPL, KUZZ, WCMS, WFMS, WGH, WOKQ, WQBE, WXBQ Light (Under 25): 131 First Impressions: 1 WFRE

MARTINA MCBRIDE 1802/147 Love's The Only House (RCA) Total Stations: 135/Chart Move: 29-29 Heavy (35+): 2 KMLE, KNIX Medium (25-34): 5 KGMY, KIKF, KIKK, WCMS,

First Impressions: 6 WESC, WHOK, WRBQ, WROO, WSCA, WYGY

CHAD BROCK WITH HANK WILLIAMS JR. & GEORGE JONES 1578/280 A Country Boy Can Survive (Y2K Version) (Warner Bros./WRN) Total Stations: 127/Chart Move: 32-30 Heavy (35+): 0 Medium (25-34): 11 KCCY, KPLX, KRTY, KUPL, KXKC, KYCY, WBEE, WIRK, WNKT, WXCT, WYNK Light (Under 25): 116 First Impressions: 6 KDRK, WGAR, WGNA, WKKO, WOKO, WPOC

CHELY WRIGHT 1296/28 It Was (MCA Nashville) Total Stations: 120/Chart Move: 33-32 Heavy (35+): 0 Medium (25-34): 7 KAJA, KBEQ, KIKF, KIKK, KKAT, KUPL, WGH

Light (Under 25): 113

MONTGOMERY GENTRY 1200/102 Daddy Won't Sell The Farm (Columbia) Total Stations: 121/Chart Move: 36-33 Heavy (35+): 0 Medium (25-34): 3 KIKF, KIKK, WBCT Light (Under 25): 118 First Impressions: 6 KDRK, KYNG, WKDF, WOYK, WRBQ, WUBE

STEVE HOLY 1108/78 Don't Make Me Beg (Curb) Total Stations: 112/Chart Move: 38-34 Heavy (35+): 0 Medium (25-34): 2 KBEQ, KIKK Light (Under 25): 110

PHIL VASSAR 1094/116 Carlene (Arista Nashville) Total Stations: 109/Chart Move: 41-35 Heavy (35+): 1 KIKF Medium (25-34): 5 KBEQ, KEEY, KIKK, WBCT, WOBE Light (Under 25): 103

GEORGE STRAIT 1075/266 The Best Day (MCA Nashville)

Total Stations: 98/Chart Move: 43-36 Heavy (35+): 4 KMLE, KPLX, KSCS, KYCY Medium (25-34): 7 KASE, KCCY, KDRK, KEEY, KNIX, KYNG, WHSL Light (Under 25): 87 First Impressions: 17 KIKK, KRTY, KTST, WESC, WFRE, WGH, WGNE, WKSF, WKXC, WMJC, WNCY, WOGY, WPOR, WQIK, WRBQ, WUBE, WXTU

999 - 500 DETECTIONS

Total Detections/Galn

WYNONNA 751/145 Can't Nobody Love You (Like I Do) (Curb/Mercury) Total Stations: 94/Chart Move: 49-37 Heavy (35+): 0

Light (Under 25): 93 First Impressions: 3 KILT, KUPL, WQYK

SAMMY KERSHAW 750/191 Me And Maxine (Mercury) Total Stations: 71/Chart Move: 51-38 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 71 First Impressions: 5 KILT, KXKT, WFRE, WQMX, WUBE

PAUL BRANDT 693/56 It's A Beautiful Thing (Reprise/WRN) Total Stations: 72/Chart Move: 47-40 Heavy (35+): 1 WKKT Medium (25-34): 3 KBEQ, KKAT, WGGY Light (Under 25): 68

BRYAN WHITE 627/116 God Gave Me You (Asylum) Total Stations: 79/Chart Move: 52-41 Heavy (35+): 0 Medium (25-34): 2 KIKK, WXBQ Light (Under 25): 77

499 - 50 DETECTIONS

Total Detections/Gain

JESSICA ANDREWS 497/79 Unbreakable Heart (DreamWorks) Total Stations: 68/Chart Move: 59-42 Heavy (35+): 0 Medium (25-34): 1 KIKK Light (Under 25): 67 First Impressions: 6 KILT, KKCS, KNIX, KTTS, KUZZ, KXKC

JENNIFER DAY 452/78 The Fun Of Your Love (BNA) Total Stations: 56/Chart Move: 62-43 Heavy (35+): 0 Medium (25-34): 2 KBEQ, KIKK Light (Under 25): 54 First Impressions: 4 KXKC, KYNG, WBEE, WSOC

JULIE REEVES 436/80 What I Need (VirgIn) Total Stations: 46/Chart Move: 68-44 Heavy (35+): 0 Medium (25-34): 1 KIKK Light (Under 25): 45 First Impressions: 4 KSKS, WBEE, WRBT, WROO

ANDY GRIGGS	350/118
she's More (RCA)	
otal Stations: 45/Chart Move	: Re-entry 45
leavy (35+): 0	
ledium (25-34): 0	
ight (Under 25): 45	
irst Impressions: 10 KIIM, K YCY, WGNE, WHSL, WKDF, W	

S

DOUG STONE 320/74 Take A Letter Maria (Atlantic) Total Stations: 37/Chart Move: Re-entry 46 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 37 First Impressions: 1 WCTK

LILA MCCANN 298/45 I Will Be (Asylum) Total Stations: 56/Chart Move: Re-entry 47 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 56

GEORGE JONES 290/31 The Cold Hard Truth (Asylum) Total Stations: 35/Chart Move: Re-entry 48 Heavy (35+): 0

Medium (25-34): 0 Light (Under 25): 35 First Impressions: 2 KGMY, WCTK

KENNY G 272/55 Auld Lang Syne (Arista) Total Stations: 52/Chart Move: Debut 49 Heavy (35+): 0 Medlum (25-34): 2 KIKK, WWYZ Light (Under 25): 50 First Impressions: 9 KIIM, KJJY, KZLA, WEZL, WFRE, WRBT, WWGR, WWYZ, WYNK

ALECIA ELLIOTT 253/73 I'm Diggin' It (MCA Nashville) Total Stations: 21/Chart Move: Re-entry 50 Heavy (35+): 0 Medium (25-34): 6 KBEQ, KIKF, KIKK, KPLX, WOBE, WXBO Light (Under 25): 15 First Impressions: 1 KSCS

ALABAMA **Twentieth Century (RCA)** Total Stations: 44/Chart Move: Debut 51

Heavy (35+): 0 Medium (25-34): 4 KUZZ, KXKC, WHSL, WYNK Light (Under 25): 40 First Impressions: 7 KUZZ, WCTK, WKIS, WMIL, WNOE, WTQR, WWYZ

248/124

KEITH HARLING 231/4 Bring It On (Giant) Total Stations: 46/Chart Move: Re-entry 52 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 46 First Impressions: 1 WSOC

*** YANKEE GREY** 152/47 Another Nine Minutes (Monument) Total Stations: 33/Chart Move: Debut 54 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 33 First Impressions: 3 WKCQ, WQBE, WUBE

THE MAVERICKS 137/9 Here Comes My Baby (Mercury) Total Stations: 22/Chart Move: Re-entry 56 Heavy (35+): 0 Medium (25-34): 1 KIKF Light (Under 25): 21 First Impressions: 1 KYNG

FAITH HILL WITH TIM MCGRAW 135/38 Let's Make Love (Warner Bros./WRN) Total Stations: 11/Chart Move: Re-entry 57 Heavy (35+): 2 KKAT, WGKX Medlum (25-34): 0 Light (Under 25): 9 First Impressions: 0

116/57

+ SHANIA TWAIN

Rock This Country! (Mercury) Total Stations: 17/Chart Move: Debut 58 Heavy (35+): 0 Medium (25-34): 1 KCCY Light (Under 25): 16

CHALEE TENNISON 106/34 Just Because She Lives There (Asylum) Total Stations: 17/Chart Move: Re-entry 59 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 17 First Impressions: 1 WKDF

FOR WEEK ENDING JANUARY 2, 2000

ing songs ranked in or amoved if they lose more than 55 amoved or if their detect

+ CLINT BLACK WITH STEVE WARINER 93/36 Been There (RCA) Total Stations: 4/Chart Move: Debut 60 Heavy (35+): 1 KMLE Medium (25-34): 1 KPLX Light (Under 25): 2 First Impressions: 1 WHSL

GARTH BROOKS 89/85 Do What You Gotta Do (Capitol) Total Stations: 26/Chart Move: Re-entry 61 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 26 First Impressions: 5 KHKI, KPLX, KSOP, WNKT, WBKZ

GARTH BROOKS AS CHRIS GAINES 81/71 It Don't Matter To The Sun (Capitol)

Total Stations: 63/Chart Move: Re-entry 62 Heavy (35+): 0 Medium (25-34): 0 Light (Under 25): 63 First Impressions: 0

+ CLAY DAVIDSON 76/29 Unconditional (Virgin) Total Stations: 12/Chart Move: Debut 63 Heavy (35+): 0 Medium (25-34): 1 WXBQ Light (Under 25): 11 First Impressions: 1 WQBE

TRISHA YEARWOOD 75/69

Real Live Woman (MCA Nashville) Total Stations: 22/Chart Move: Debut 64 Heavy (35+): 0 Medlum (25-34): 0 Light (Under 25): 22 First Impressions: 5 KIKK, KSOP, WAMZ, WIL, WPOR

+ SHEDAISY 59/28

I Will...But (Lyric Street) Total Stations: 12/Chart Move: Debut 65 Heavy (35+): 0 Medlum (25-34): 0 Light (Under 25): 12

THE WILKINSONS 59/28 Jimmy's Got A Girlfriend (Giant) Total Stations: 5/Chart Move: Debut 66 Heavy (35+): 0

Medium (25-34): 0 Light (Under 25): 5

CHARLIE ROBISON 56/3

My Hometown (Lucky Dog/Columbia) Total Stations: 5/Chart Move: Re-entry 67 Heavy (35+): 0 Medium (25-34): 1 KPLX Light (Under 25); 4 First Impressions: 0

55/2

CLAY WALKER

The Chain Of Love (Giant) Total Stations: 3/Chart Move: Re-entry 68 Heavy (35+): 1 KYCY Medlum (25-34): 0 Light (Under 25): 2

BARBRA STREISAND/VINCE GILL 53/5 If You Ever Leave Me (Columbia) Total Stations: 5/Chart Move: Re-entry 69 Heavy (35+): 0 Medium (25-34): 1 WGGY Light (Under 25): 4

Airpower awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both detections and audience

COUNTRY AIRPLAY MONITOR JANUARY 7, 2000

* Initial impact; records appearing on this page for the first time.



2229/186

WOXK Light (Under 25): 128

Monitor AT-A-GLANCE

Array /

FOR WEEK ENDING JANUARY 2, 2000

MAN

Billboard. Top Country Singles Sales ... SoundScent

THE CHART, REPRINTED FROM BILLBOARD MAGAZINE, IS COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND INTER-NET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY SOUNDSCAN, INC.

THIS	LAST WEEK	WKS. ON CHART	BILLBOARD ISSUE DATE: JANUARY 8, 2000	ARTIST
1	1	8	DECK THE HALLS LYRIC STREET 164036/HOLLYWOOD 3 weeks at No. 1	SHEDAISY
2	2	13	BIG DEAL CURB 73086	LEANN RIMES
3	3	3	A COUNTRY BOY CAN SURVIVE (Y2K VERSION) WARNER BROS, 16895WRN CHAD BROCK WITH HAP	IK WILLIAMS JR. & GEORGE JONES
4	4	19	IT DON'T MATTER TO THE SUN/LOST IN YOU CAPITOL 58788 GARTI	H BROOKS AS CHRIS GAINES
5	5	14	STEAM EPIC 79269/SONY	TY HERNDON
6	7	14	I'M DIGGIN' IT MCA NASHVILLE 172121	ALECIA ELLIOTT
7	6	8	LITTLE BIRD ARISTA NASHVILLE 13184	SHERRIE AUSTIN
8	8	10	THE QUITTIN' KIND EPIC 79268/SONY	JOE DIFFIE
9	10	6	CAN'T NOBODY LOVE YOU (LIKE I DO) CURB 172141/MERCURY	WYNONNA
10	11	40	PLEASE REMEMBER ME/FOR A LITTLE WHILE CURB 73080	TIM MCGRAW
11)	12	4	TWENTIETH CENTURY RCA 65917/RLG	ALABAMA
12	9	20	ALL THINGS CONSIDERED MONUMENT 79248/SONY	YANKEE GREY
13)	15	35	ROCKY TOP '96 DECCA 155274/MCA NASHVILLE TH	E OSBORNE BROTHERS
14	13	134	HOW DO I LIVE A 3 CURB 73022	LEANN RIMES
15	14	27	LONELY AND GONE COLUMBIA 79210/SONY	MONTGOMERY GENTRY
16)	17	8	DON'T MAKE ME BEG CURB 73087	STEVE HOLY
17	16	31	LIGHTNING DOES THE WORK WARNER BROS. 16984/WRN	CHAD BROCK
18)	20	19	ARE YOUR EYES STILL BLUE CURB 73085	SHANE MCANALLY
19	19	26	YOU'RE STILL BEAUTIFUL TO ME ASYLUM 64035/EEG	BRYAN WHITE
20	21	19	A MATTER OF TIME BNA 65784/RLG	JASON SELLERS

Billboard. TOP COUNTRY ALBUMS

THE CHART, REPRINTED FROM BILLBOARD MAGAZINE, IS COMPILED FROM A NATIONAL SAMPLE OF RETAIL STORE, MASS MERCHANT, AND INTERNET SALES REPORTS COLLECTED, COMPILED, AND PROVIDED BY SOUNDSCAN, INC

PEAK	BILLBOARD ISSUE DATE: JANUARY 8, 2000 ARTIST IMPRINT & CATALOG NUMBER/DISTRIBUTING LABEL (SUGGESTED LIST PRICE)		2 WKS AGO	LAST WEEK	THIS WEEK
1	NO. 1 NAIN 4 ¹⁶ MERCURY 536003 (10.98/17.98) 50 weeks at No. 1 COME ON OVER	112	1	1	1
1	CKS A ³ MONUMENT 69678/SONY (11.98 EQ/17.98) FLY	17	4	2	2
1	L WARNER BROS. 47373/WRN (11.98/17.98) BREATHE	7	2	3	3
1	COOKS▲ CAPITOL 23550 (10.98/16.98) THE MAGIC OF CHRISTMAS	5	3	4	4
1	AW ▲ ² CURB 77942 (10.98/17.98) A PLACE IN THE SUN	34	6	5	5
1	MES CURB 77947 (10.98/17.98) LEANN RIMES	9	5	6	6
2	KSON ▲ ARISTA NASHVILLE 18892 (10.98/17.98) UNDER THE INFLUENCE	9	7	7	7
1	CKS▲ ⁸ MONUMENT 68195/SONY (10.98 EQ/17.98) WIDE OPEN SPACES	100	8	8	8
5	INTIRE MCA NASHVILLE 170119 (11.98/17.98) SO GOOD TOGETHER	5	9	9	9
3	A BNA 67762/RLG (10.98/16.98)	30	10	10	10

×	L×	WKS. ON CHART	Compiled from a national sample of data supplied by Broadcast Data Systems to Country Airplay Monitor. 154 country stations are electronically monitored 24 hours a day, 7 days a week. © 2000 Billboard/BPI Communications.				
THIS	LAST WEEK	WKS	TITLE/IMPRINT/PROMOTION LABEL	ARTIST	TW	LW	
			★ ★ ★ NO. 1	***			
	1	14	BREATHE WARNER BROS./WRN 4 weeks at	No. 1 FAITH HILL	40.747	37.66	
2	3	10	COWBOY TAKE ME AWAY MONUMENT	DIXIE CHICKS	36.104	32.55	
3	2	18	HE DIDN'T HAVE TO BE ARISTA NASHVILLE	BRAD PAISLEY	35.252	33.80	
(4)	4	16	WHAT DO YOU SAY MCA NASHVILLE	REBA	34.529	31.78	
5	5	11	MY BEST FRIEND CURB	TIM MCGRAW	32.720	30.77	
6	7	14	POP & TOP ARISTA NASHVILLE	ALAN JACKSON	31.800	27.32	
$\overline{1}$	6	20	WHEN I SAID I DO RCA	CLINT BLACK	31.401	29.87	
8	8	19	BIG DEAL CURB	LEANN RIMES	29.006	25.84	
9	9	25	SOMETHING LIKE THAT CURB	TIM MCGRAW	27.176	23.62	
10	10	24	I LOVE YOU RCA	MARTINA MCBRIDE	26.122	23.25	
(11)	11-	11	SMILE BNA	LONESTAR	25.483	2 2.67	
(12)	12	22	ALL THINGS CONSIDERED MONUMENT	YANKEE GREY	24.438	22.40	
(13)	14	25	HOME TO YOU ATLANTIC	JOHN MICHAEL MONTGOMERY	23.254	20.12	
(14)	15	14	SHE THINKS MY TRACTOR'S SEXY BNA	KENNY CHESNEY	21.957	19.95	
(15)	13	19	LIVE, LAUGH, LOVE GIANT	CLAY WALKER	21.354	20.34	
(16)	19	37	AMAZED BNA	LONESTAR	20.591	15.62	
(17)	16-	9	BACK.AT ONE MERCURY	MARK WILLS	20.161	17.71	
(18)	17	17	SMOKE RINGS IN THE DARK MCA NASHVILLE	GARY ALLAN	18.592	16.83	
(19)	18	15	PUT YOUR HAND IN MINE RCA	TRACY BYRD	17.854	16.58	
(20)	22	9	BEER THIRTY ARISTA	BROOKS & DUNN	16.635	14.99	
(21)	20	13	THE QUITTIN' KIND EPIC	JOE DIFFIE	16.596	15.51	
(22)	21	18	COME ON OVER MERCURY	SHANIA TWAIN	16.433	15.18	
(23)	23	10	BECAUSE YOU LOVE ME CURB	JO DEE MESSINA	15.725	13.87	
(24)	26	8	HOW DO YOU LIKE ME NOW ?! DREAMWORKS	TOBY KEITH	15.028	13.11	
(25)	27	11	THIS WOMAN NEEDS LYRIC STREET	SHEDAISY	15.027	12.73	
(26)	24	13	IT'S A LOVE THING CAPITOL	KEITH URBAN	14.953	13.46	
(27)	25	8	LESSONS LEARNED ATLANTIC	TRACY LAWRENCE	14.847	13.17	
(28)	29	12	DON'T LIE CAPITOL	TRACE ADKINS	13.187	11.55	
29	30	6	LOVE'S THE ONLY HOUSE RCA	MARTINA MCBRIDE	12.706	10.68	
30	32	7	A COUNTRY BOY CAN SURVIVE (Y2K VERSION) WARNER BROS WRN	CHAD BROCK WITH HANK WILLIAMS JR. & GEORGE JONES	10.865	9.38	
31)	33	9	SMALL STUFF RCA	ALABAMA	9.597	9.124	
(32)	NE	WÞ	THE BEST DAY MCA NASHVILLE	GEORGE STRAIT	9.400	6.26	
33)	38	8	IT WAS MCA NASHVILLE	CHELY WRIGHT	7.970	7.59	
34)	RE-E	NTRY	DON'T MAKE ME BEG CURB	STEVE HOLY	7.371	6.74	
35	RE-E	NTRY	DADDY WON'T SELL THE FARM COLUMBIA	MONTGOMERY GENTRY	6.989	6.33	
36)	RE-E	NTRY	CARLENE ARISTA NASHVILLĖ	PHIL VASSAR	6.989	6.49	
37)	RE-E	NTRY	CAN'T NOBODY LOVE YOU (LIKE I DO) CURB/MI	ERCURY WYNONNA	5.247	4.20	
38	RE-E	NTRY	BUY ME A ROSE DREAMCATCHER	KENNY ROGERS	4.828	4.99	
39	NE	WÞ	IT'S A BEAUTIFUL THING REPRISE/WRN	PAUL BRANDT	3.891	3.90	
(40)		WÞ	ME AND MAXINE MERCURY	SAMMY KERSHAW	3.694	2.57	

Songs ranked by audience, computed by cross-referencing exact times of airplay with Arbitron listener data. Records showing an increase in audience over the previous week, regardless of chart movement. If two records are tied in total audience, the record being played on more stations is placed first Records become recurrents and are removed from this chart in conjunction with the Country Airplay chart.



AIRPLAN HORAN BOOMER BOUNDER CONTROL AND A AND A

FOR WEEK ENDING JANUARY 2, 2000

AAAA Broadcast Data-Systems

×	ART OF	S. ON		DETE	CTIONS	×	×	RT ON		DETE	стю
WEEK	LAST WEEK	WKS. CHAR	TITLE/IMPRINT/PROMOTION LABEL ARTIST	TW	LW	THIS	LAST	WKS. (CHAR]	TITLE/IMPRINT/PROMOTION LABEL ARTIST	TW	U
			* * * NO. 1 * * *			38	51	8	ME AND MAXINE MERCURY SAMMY KERSHAW	750	1
	1	15	BREATHE WARNER BROS, WRN 4 weeks at No. 1 FAITH HILL	4904	4630	39	45	12	BUY ME A ROSE DREAMCATCHER KENNY ROGERS	720	
$\tilde{\boldsymbol{D}}$	3	19	COWBOY TAKE ME AWAY MONUMENT DIXIE CHICKS	4507	4092	(40)	47	17	IT'S A BEAUTIFUL THING REPRISE/WRN PAUL BRANDT	693	1
5	4	18	WHAT DO YOU SAY MCA NASHVILLE REBA	4347	4063	(41)	52	13	GOD GAVE ME YOU ASYLUM BRYAN WHITE	627	T
4)	2	20	HE DIDN'T HAVE TO BE ARISTA NASHVILLE BRAD PAISLEY	4341	4218	(42)	59	6	UNBREAKABLE HEART DREAMWORKS JESSICA ANDREWS	497	T
5)	5	17	MY BEST FRIEND CURB TIM MCGRAW	4083	3817	(43)	62	7	THE FUN OF YOUR LOVE BNA JENNIFER DAY	452	t
6)	7	15	POP A TOP ARISTA NASHVILLE ALAN JACKSON	3995	3563	(44)	68	8	WHAT I NEED VIRGIN JULIE REEVES	436	t
D	6	20	WHEN I SAID I DO RCA CLINT BLACK	3892	3808	(45)	RE-E	NTRY	SHE'S MORE RCA ANDY GRIGGS	350	t
8	8	20	BIG DEAL CURB LEANN RIMES	3672	3409	(46)	RE-E		TAKE A LETTER MARIA ATLANTIC DOUG STONE	320	t
9)	9	18	SMILE BNA LONESTAR	3360	3054	(47)	RE-E	_	I WILL BE ASYLUM LILA MCCANN	298	t
.0)	12	30	SOMETHING LIKE THAT CURB TIM MCGRAW	3221	2639						$^{+}$
1)	13	25	I LOVE YOU RCA MARTINA MCBRIDE	3147	2579	(48)	RE-E	NIKI	THE COLD HARD TRUTH ASYLUM GEORGE JONES	290	+
2)	10	30	ALL THINGS CONSIDERED MONUMENT YANKEE GREY	2971	2779			arb.	★ ★ HOT SHOT DEBUT ★ ★		
3)	11	20	SHE THINKS MY TRACTOR'S SEXY BNA KENNY CHESNEY	2947	2716	49	NE	-	AULD LANG SYNE ARISTA KENNY G	272	Ļ
4)	14	24	LIVE, LAUGH, LOVE GIANT CLAY WALKER	2757	2532	50	RE-E	NTRY	I'M DIGGIN' IT MCA NASHVILLE ALECIA ELLIOTT	253	4
5)	15	11	BACK AT ONE MERCURY MARK WILLS	2754	2426	51	NE	WÞ	TWENTIETH CENTURY RCA ALABAMA WITH GRETCHEN PETERS	248	4
6)	16	27	HOME TO YOU ATLANTIC JOHN MICHAEL MONTGOMERY	2718	2422	52	RE-E	NTRY	BRING IT ON GIANT KEITH HARLING	231	4
		-	★ GREATEST GAINER ★	1		53	RE-E	NTRY	AGAINST THE WIND ELEKTRA/EEG BROOKS & DUNN	157	4
.7)	25	41	AMAZED BNA LONESTAR	2580	1837	54	NE	WÞ	ANOTHER NINE MINUTES MONUMENT YANKEE GREY	152	1
8)	17	17	PUT YOUR HAND IN MINE RCA TRACY BYRD	2462	2375	55	NE	WÞ	NEW YEAR'S EVE 1999 RCA ALABAMA	151	
9)	18	23	SMOKE RINGS IN THE DARK MCA NASHVILLE GARY ALLAN	2405	2143	(56)	RE-E	NTRY	HERE COMES MY BABY MERCURY THE MAVERICKS	137	
			★ ★ AIRPOWER ★ ★			57	RE-E	NTRY	LET'S MAKE LOVE WARNER BROS./WRN FAITH HILL WITH TIM MCGRAW	135	I
0	20	14	BEER THIRTY ARISTA NASHVILLE BROOKS & DUNN	2257	2049	58	NE	WÞ	ROCK THIS COUNTRY! MERCURY SHANIA TWAIN	116	
21)	19	13	BECAUSE YOU LOVE ME CURB JO DEE MESSINA	2230	2049	59	RE-E	NTRY	JUST BECAUSE SHE LIVES THERE ASYLUM CHALEE TENNISON	106	
2)	21	20	THE QUITTIN' KIND EPIC JOE DIFFIE	2229	2043	(60)	NE	WÞ	BEEN THERE RCA CLINT BLACK WITH STEVE WARINER	93	1
3	23	20	THIS WOMAN NEEDS LYRIC STREET SHEDAISY	2135	1922	(61)	RE-E	NTRY	DO WHAT YOU GOTTA DO CAPITOL GARTH BROOKS	89	1
4	22	21	IT'S A LOVE THING CAPITOL KEITH URBAN	2126	1993	62	RE-E	NTRY	IT DON'T MATTER TO THE SUN CAPITOL GARTH BROOKS AS CHRIS GAINES	81	1
25)	24	11	LESSONS LEARNED ATLANTIC TRACY LAWRENCE	2053	1881	63	NE	WÞ	UNCONDITIONAL VIRGIN CLAY DAVIDSON	76	1
26)	26	9	HOW DO YOU LIKE ME NOW ?! DREAMWORKS TOBY KEITH	1953	1780	64	NE	-	REAL LIVE WOMAN MCA NASHVILLE TRISHA YEARWOOD	75	-
27)	28	18	DON'T LIE CAPITOL TRACE ADKINS	1947	1725	(65)	NE	-	I WILLBUT LYRIC STREET SHEDAISY	59	-
28)	27	20	COME ON OVER MERCURY SHANIA TWAIN	1874	1755	66)	NE			-	-
29)	29	9	LOVE'S THE ONLY HOUSE RCA MARTINA MCBRIDE	1802	1655					59	-
80)	32	9	A COUNTRY BOY CAN SURVIVE (Y2K VERSION) WARKER BROS, WRY CHAD BROCK WITH HANK WILLIAMS JR & GEORGE JONES	1578	1298	67		NTRY	MY HOMETOWN LUCKY DOG/COLUMBIA CHARLIE ROBISON	56	-
1	30	14	SMALL STUFF RCA ALABAMA	1402	1485	68		NTRY	THE CHAIN OF LOVE GIANT CLAY WALKER	55	_
2)	33	15	IT WAS MCA NASHVILLE CHELY WRIGHT	1296	1268	69		NTRY	IF YOU EVER LEAVE ME COLUMBIA BARBRA STREISAND/VINCE GILL	53	_
3)	36	9	DADDY WON'T SELL THE FARM COLUMBIA MONTGOMERY GENTRY	1200	1098	(70)	RE-E	NTRY	GOODBYE EARL MONUMENT DIXIE CHICKS	49	
4)	38	14	DON'T MAKE ME BEG CURB STEVE HOLY	1108	1030		NE	WÞ	THE LOOK VIRGIN JERRY KILGORE	46	
15)	41	12	CARLENE ARISTA NASHVILLE PHIL VASSAR	1094	978	12	NE	WÞ	YOU CAN LEAVE YOUR HAT ON EPIC TY HERNDON	46	
			★ MOST NEW STATIONS ★			73	RE-E	NTRY	TEARIN' IT UP (AND BURNIN' IT DOWN) CAPITOL GARTH BROOKS	43	
36)	43	3	THE BEST DAY MCA NASHVILLE GEORGE STRAIT	1075	809	74	RE-E	NTRY	POWER WINDOWS LYRIC STREET JOHN BERRY	43	
37)	49	10	CAN'T NOBODY LOVE YOU (LIKE I DO) CURB/MERCURY WYNONÑA	751	606	(75)	RE-E	NTRY	THE WAY YOU LOVE ME WARNER BROS./WRN FAITH HILL	41	1

Songs are ranked by number of detections. Records showing an increase in detections over the previous week, regardless of chart movement. Alrpower awarded to songs appearing in the top 20 on both the Airplay and Audience charts for the first time with increases in both detections and auc ence. Greatest Gainer awarded to the record with the largest increase in detections. Most New Stations awarded to the record registering six or more detections at the most stations for the first time this week. If two records are tied in number of detections, the record being played on more stations placed first. Records below the top 25 are removed from the chart after 20 weeks.

