



Latin Market Seeks Lift From Warner's Maná

BY LEILA COBO

MIAMI—With his intense gaze and long, curly locks, Maná lead singer Fher has the looks of a present-day messiah, a fact that he—perhaps inadvertently—capitalizes on when he stands onstage with head thrown back and arms outstretched.

It's fitting, then, that many are looking to Maná's upcoming album—*Revolución de Amor* (Revolution of Love), due Aug. 20 *(Continued on page 68)*

WEA Awaits Caparro's Impact

BY ED CHRISTMAN

NEW YORK—With Jim Caparro incoming as CEO of WEA, competitors, retail accounts, and Warner Music Group (WMG) insiders agree that the industry veteran will have an important



impact on the distribution landscape. At the same time, some wonder if any of the executives formerly associated with Caparro will soon be calling WEA their home, too. *(Continued on page 65)*

Nü-Electro Sound Emerges DJs, New Acts Spark Fresh Dance Mix In Europe And U.S.

BY MICHAEL PAOLETTA

NEW YORK—It's Saturday night. Club Luxx, located in the Williamsburg section of Brooklyn, N.Y., is filled to capacity. The club's intimate dancefloor

overflows with a feisty mix of fashionistas, alt-leaning rockers, and disaffected house/trance punters who can't get enough of the electro-splashed, synth-happy grooves—replete with deadpan, often austere vocals—played by DJ/producer Larry Tee, also the promoter/organizer of this weekly party called Berliniamsburg.

For some, Tee's 10-month-old Berliniamsburg bash—which spotlights new music heavily influenced by the sights and sounds of '70s punk and disco and '80s electro, new-wave, synth pop, and techno—is akin to a step back in time. For others, the contem-



porary beats and rhythms Tee offers are a welcome respite from bland house and trance music.

But Club Luxx's Berliniamsburg party—and its Friday-night offshoot, Mutant—is not alone. In bars, lounges, and clubs around the

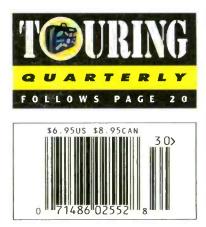
world—from Le Pulp in Paris to Arrow Bar in San Francisco; from the Soho Grand Hotel and Tribeca Grand Hotel, both in New York, to the weekly Trash party at the End in London; from the Parlor in Los Angeles to the Blacklight soirée at Culture Club in Ghent, Belgium—people are lining up for this

new sound, which goes by numerous names, including "nü-electro," "neo-electro," "tech-pop," "synthcore," "electrocrash," and "electroclash."

Nü-electro artists and DJs are also plying their (Continued on page 66)



Clear Channel Faces Future Under Scrutiny: Page 3 • UMG's Piracy Czar: Page 7 • Impact Of Sept. 11 On Tours: Page 18





"Swim to Australia to hear them if you have to." - Bono (lead singer U2) Rolling Stone

"A remarkably innovative and gratifying outing whose depth and color seem to grow with every successive spin." - Billboard

"****..." - Maxim

"Their first truly great album." - Kerrang

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Billboard Music Group

BILLBOARD JULY 27, 2002

Clear Channel Stock Under Pressure

BY MATTHEW BENZ

NEW YORK—Stock in Clear Channel Communications (CCC) has fallen some 35% since late May, but some investors say concerns about the drop are overblown.

"I think there's been an overreaction to the meltdown in the stock," says Richard Steinberg, president of Boca Raton, Fla.based Steinberg Global Asset Management. It now trades at around \$33 per share. He says that CCC's decline stems from a "ready, fire, aim" mentality among investors, who are punishing the shares of those companies with even a hint of impropriety or complexity.

On June 27 alone, shares closed down 12.7% amid rumors of accounting concerns at the company and news of the introduction of legislation by Sen. Russ Feingold, D-Wis., that would examine business practices in the two industries in which CCC is king: radio and concerts.

"The market is definitely making people pay for complex stories," says Alex Motola, portfolio manager at Santa Fe, N.M.-based Thornburg Investment Management, which owned about 13,000 CCC shares as of June 30.

Motola notes that CCC, like other media companies, is often measured on the basis of earnings before interest, taxes, depreciation, and amortization, rather than net income-the latter of which skittish investors seem to prefer at the moment.

One real issue for Motola and other investors is whether CCC can digest and make the most of its many acquisitions. Motola says a depressed advertising market-

central to CCC's radio and outdoor advertising businesses-has made it "really hard to know if they're getting the full synergies."

Like AOL Time Warner and Vivendi Universal, CCC grew large in recent years through acquisitions but has seen its stock fall this year on questions about its financial stability, strategic direction, and gen-



eral market fears about large-company stocks. In May, it posted a first-quarter net loss of \$16.7 billion on a \$17 billion charge relating to declines in the value of companies it acquired (Billboard, May 18).

CCC used its acquisitions to gain marketleading positions in particular industries. Deals for Jacor Communications and AMFM transformed it into the country's largest radio operator, with about 1,225 stations; its 2000 purchase of SFX Entertainment made it the largest concert promoter.

Feingold's bill, the Competition in Radio and Concert Industries Act, is meant to address any abuses of power in these businesses and promote greater scrutiny of future mergers. Yet, as Steinberg and Motola note, the bill does not appear to have much support on Capitol Hill (Billboard, June 29) and thus does not pose a threat to CCC.

CCC defends itself by noting that it owns 11% of the radio stations in the country, while the top five record companies account for 84% of album sales and the top 10 studio owners reap 99% of film revenue. Still, observers note that the gap is significant between CCC and Infinity Radio, the next-largest radio operator, which has only 183 stations.

Of greater concern may be the company's debt, which stood at \$9.5 billion at year's end. There have been rumors of a potential cash crunch at the company or debt downgrade-which would raise CCC's cost of borrowing money ---but investors say that, for now, both are unlikely.

Should the current crisis of confidence in large-cap stocks subside, Motola believes CCC shares could rise \$10; a rebound in the advertising market could boost its shares into the \$50 range.

Steinberg, whose firm now owns only 6,000 CCC shares, may buy more if that happens. "It's on our radar screen," he says. "It's still a fantastic franchise.'

Broadcasters Appeal Royalty Rulings

BY BILL HOLLAND

WASHINGTON, D.C .--- Big radio broadcasters, along with their powerful trade group, the National Assn. of Broadcasters (NAB), asked a federal appeals court July 15 to rule that they do not have to pay musicians and record companies for digital "simulcasts" of their terrestrial radio programs on the Internet.

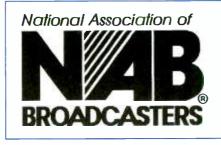
NAB and the radio giants-Clear Channel Communications, Emmis Broadcasting, Susquehanna Broadcasting, Bonneville International, Cox Radio, and Entercom Communications-said in their joint filing that they should not have to pay digital royalties to labels and artists because they do not pay similar royalties for over-the-air broadcasts.

In a 60-page appeal brief, the groups said the Copyright Office and U.S. District Court misinterpreted the law last year. when both rejected entreaties from broadcasters to give them a digital royalty carveout for streamed simulcasts: "Congress did not intend to impose sound-recording public-performance copyright liability upon terrestrial broadcasters that simultaneously stream their radio programming to listeners via the Internet.'

The Copyright Office and a U.S. District Court found that Congress mandated that simulcasters would be required to pay royalties to labels and artists for streamed audio over the Net in both the Digital Millennium Copyright Act of 1998 and the Digital Performance Right Act of 1995. Broadcasters contend that Congress intended the law to apply only to services

that would enable users to select and download songs, not streamed, online radio-style broadcasts.

Steven Marks, Recording Industry Assn. of America senior VP of business and legal affairs, comments: "We are hopeful that the court will reject the broadcasters' appeal for the same reasons that the Copyright Office and the District Court did. Rather than seek special treatment from the courts, we encourage the broadcasters to work with the labels and



artists as our industries transition into new businesses."

On June 20, the Librarian of Congresson the recommendation of the Register of Copyrights—set a final royalty rate of 0.07 cents per performance for Webcasters and simulcasters. For purposes of paving the royalty, each transmission to each individual recipient is counted as one performance; that translates into 70 cents for each song transmitted to every 1,000 listeners.

Since 1927, radio stations have paid royalties to performing rights societies for public performances of songs. But

when recordings became a staple of radio in the '40s, the radio industry convinced Congress that a performance right in sound recordings was unnecessary because record companies profited through airplay exposure.

This quid pro quo argument sufficed in the analog era, but by the '90s, when nations began to upgrade copyright laws for the digital era, the record industry made sure Congress was aware that the U.S. was the only major trading nation without performance rights for sound recordings. After nearly 60 years, the loophole was closed for Internet-streamed simulcasts. Broadcasters have been grumbling ever since.

Timothy White Gathering Set

"Music to My Ears: Celebrating the Life of Timothy White"-a remembrance of the late editor in chief of Billboard (1991-2002)-will be held at 4 p.m. on Tuesday, July 23 in the Tishman Auditorium of the New School, 66 West 12th St., between Fifth and Sixth avenues in New York. A reception will precede the ceremony at 3 p.m.

This event is open to the music industry; guestions may be referred to twmemorial@billboard.com.

NO. 1 ON THE CHARTS

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V	CONTEMPORARY CHRISTIAN P.O.D. Satellite	
d	COUNTRY KENNY CHESNEY No Shoes, No Shirt, No Problem	
Ч	ELECTRONIC DIRTY VEGAS Dirty Vegas	
	GOSPEL MICHELLE WILLIAMS Heart To Yours	
	HEATSEEKERS THE HAPPY BOYS Trance Party (Volume Two)	
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14	NORAH JONES Come Away With Me					
	KID	AUDIO				
	READ-ALONG	Disney's Lilo & Stitch				
	NE	W AGE				
	ENYA	A Day Without Rain				

Billocord. JULY 27, 2002 • VOLUME 114, No. 30

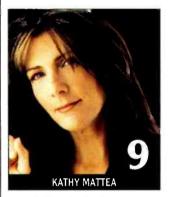
Top of the News

Classic Beatles movie A Hard Day's Night returns via DVD on Miramax Home Entertainment.

Artists & Music

9 Kathy Mattea spreads her musical roots on her Narada debut, Roses.

10 Filter's third Reprise set, The Amalgamut, sees the whole band share songwriting duties. 10 The Beat: The Shortlist Music Project expands its scope for the second annual awards. 12 Continental Drift: Lorraine Lewis offers grit and conviction on her self-made eponymous EP. 13 The Classical Score: Troy, N.Y.-based indie Dorian launches its own distribution company. 14 Higher Ground: Gospel and contemporary Christian titles see an 18% rise in sales in the first half of this year.



14 In The Spirit: After a neardeath experience, Karen Clark-Sheard delivers her aptly titled Elektra disc Second Chance. 15 Reviews & Previews: Red Hot Chili Peppers, Mary Mary,

ΞE



and Morcheeba take the spotlight.

18 Touring: The touring community looks set to play a primarily silent tribute on Sept. 11. 204 R&B: Rise Entertainment/Columbia introduces

22 Words & Deeds: Such rappers as Doug E. Fresh and LL Cool J offer kid-friendly rhymes for the Hip Kid Hop series.

with sophomore set Light δ Magic on Emperor Norton.

beth Cook has lived the hardknock life she sings about on Warner Bros.' Hey Y'all.

ioins with the LAMC to release he New Sound of Latin Music. 34 Jazz Notes: Yellowiackets take the do-it-yourself route to release their latest live double-

disc set. Mint Jam 35 Songwriters & Publishers: Peermusic prepares to celebrate

tol Sessions. 36 Studio Monitor: AMS Neve's 88R large-format console

tin and his AIR Studios.



Amerie with All I Have.

25 Beat Box: Ladytron returns

28 Country: Newcomer Eliza-

31 Latin Notas: EMI Latin

the 75th anniversary of the Brisfinds favor with Sir George Mar-

International

37 Amid the IFPI's celebration of its Platinum Europe Awards, concerns about piracy continue to mount.

38 Hits of the World: Red Hot Chili Peppers debut atop 10 international albums charts.

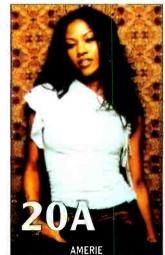
39 Global Music Pulse: Singer David McAlmont and former Suede quitarist Bernard Butler reteam for Bring It Back on EMI/Chrysalis.

Merchants & Marketing

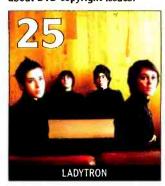
43 Music retailers aim squarely at their target demographics by tving into live-music events.

44 Declarations of Independents: Rounder Records shifts its **Rounder Select line to Innovative Distribution Network.**

45 Retail Track: Music merchants are predicting a price war. 46 Music & Money: Dataplay chief marketing officer Pat



Quigley is leaving the company. 47 Home Video: More households gain access to recordable DVD products, raising concern about DVD copyright issues.



Programming

51 Music & Showbiz: American Movie Classics showcases music films of the '70s with its 10th Film Preservation Festival.

Features 6 Market Watch

42 Update/Good Works: Volunteers worldwide team to raise medical funds for Tower of Power bass guitarist Francis Rocco Prestia. 49 Classifieds

53 Between the Bullets: Red Hot Chili Peppers score their highest debut with By the Way. 69 Billboard.com: What's online this week.

70 The Billboard BackBeat

At a Glance 59 Chart Artist Index 64 Chart Song Index



BETCHA BY DOLLY WOW: Each album in Dolly Parton's bluegrass trilogy has charted higher than the previous one on The Billboard 200, with the third set, Halos & Horns (Blue Eye), opening at No. 58. That bests the No. 97 entrance of Little Sparrow in the Feb. 17. 2001, issue, which in turn surpassed the No. 198 debut of The Grass Is Blue in the issue of Nov. 20, 1999.

Halos is Parton's highest-charting album in six years and nine months, since Something Special topped out at No. 54 in the Oct. 21, 1995, issue. Halos is Parton's 35th chart album, including her collaborations with other artists, like duet partners Porter Wagoner and Kenny Rogers and peers like Loretta Lynn, Emmylou Harris, Linda Ronstadt, and Tammy Wynette. Only 10 of those 35 albums have peaked higher than the opening position of Halos.

With her latest release, Parton has an album chart span of 33 years and four months, dating back to the March 1969 debut of Just the Tino. of Us, one of her collaborations with Wagoner. That means Parton has been charting for more than half her life, as she was 23 years and two months old when she made her Billboard album chart debut.

On Top Country Albums, Halos also performs better than Parton's first two bluegrass CDs. Grass grew to No. 24, Sparrow flew to No. 12, and Halos shines at a spectacular No. 4. The last Parton album to peak higher than Halos on the country tally was Eagle When She Flies, which spent one week in pole position in May 1991. Parton's country album chart span is even longer than her run on

The Billboard 200. She made her first appearance on this chart 34 years and eight months ago, when Hello, I'm Dolly debuted in November 1967. Halos is Parton's 69th album to make the country survey. Only nine of those have ranked higher than Halos' first-week placing.

BEST 'BY': The eighth chart album by Red Hot Chili Peppers is the quartet's best-performing release to date. By the Way (Warner Bros.) opens at No. 2 on The Billboard 200, so the group has Nelly to thank for denying it what would have been a first No. 1 album.

By the Way bests the No. 3 peaks of Blood Sugar Sex Magik in 1992 and Californication in 1999.

CULTURE SHOCK: It's been widely reported that U.K. acts have not been faring well in the U.S., but this news is still surprising: Daniel Bedingfield is the first British-born artist to top the U.K. chart and even appear on The Billboard Hot 100 since S Club 7 went to No. 10 with "Never Had a Dream Come True" in May 2001.

Among the British-born acts with No. 1 songs who have not dented the Hot 100 are Pop Idol contestants Will Young and Gareth Gates, as well as Atomic Kitten, Steps, Robbie Williams, Oasis, Liberty X, Blue, and Bob the Builder.

Bedingfield enters at No. 77 with "Gotta Get Thru This" (Island).

More Fred Bronson each week at www.billboard.com.

www.americanradiohistory.com

Timothy White

May your light continue to shine. Sincere condolences from the BET & BET Digital Network Family.



UPERUNT

and produce other acts on Boy

Rocking. Hunter says Ripley's

Tulsa roots will give the label a

unique flavor: "Instead of coming

from Austin, where most everyone

else is bringing something new,

we're coming from Tulsa, which

ture in a coloring book his daughter

Angelene (now 20) did as a child. He

liked the caption "Boy Rocking" and

says the way she colored outside the

lines exemplifies the Tractors'

approach to making music that is

The label will be manufactured,

marketed, promoted, and distrib-

uted by Audium Records in con-

junction with its parent company,

Koch Entertainment. This is the sec-

ond partnership Audium has formed

with an artist-owned label. The company also has a joint venture with

Blue Hat Records, a label owned by

Charlie Daniels and his manager,

David Corlew. Hunter says Audium

is also in negotiations with another

veteran artist who will be launching

a label in conjunction with Audium.

different and outside the box.

According to Ripley, the name "Boy Rocking" was inspired by a pic-

is different.'

Tractor Launches Label

BY DEBORAH EVANS PRICE

NASHVILLE—Steve Ripley, founder and lead vocalist of the Tractors, is partnering with Audium Records and Koch Entertainment to launch Boy Rocking Records. Based in Tulsa, Okla., the label will bow Oct. 8 with Ripley's first solo album, Ripley, followed by a new Tractors Christmas album.

"This was my destiny," Ripley says. "One of the things waiting at the end of the path was to have a record company."

Ripley says he's always viewed singer/songwriter Leon Russellwho launched Shelter Records-as a role model. "Uncle Leon is a Tulsa guy," Ripley says. "He had a lot of success in the '70s with Shelter Records. That was always a model that was in the back of my head."

Ripley formed the Tractors in 1988, and the band signed with Arista Nashville in the early '90s, storming the country charts in 1994 with the single "Baby Likes to Rock It," which peaked at No. 11. After leaving Arista, the Tractors signed to Audium, which released the band's Fast Girl CD last year.

Ripley says one factor that spurred his interest in launching a label is consolidation among the majors. "There are now just four or five record companies. It's a great time to start an independent label. The big, slow-moving beasts that



NEW YORK—AOL Time Warner has regrouped its divisions, including Warner Music Group (WMG), under two new executives.

As part of the restructuring, COO Robert Pittman-whose exit had been rumored (Billboard Bulletin, July 15)-will leave AOL Time Warner once a new AOL CEO is in place. He has been overseeing AOL since April; WMG chairman/CEO Roger Ames and AOL Time Warner's other division heads have been reporting to Pittman in his capacity as COO.

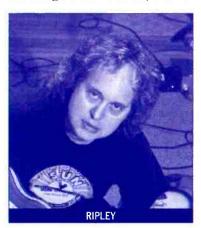
HBO chairman/CEO Jeff Bewkes is now chairman of a new entertainment and networks group, which includes WMG and AOL Time Warner film and TV assets. Ames was unavailable for comment at deadline; a WMG spokesman declined to comment.

Time Inc. head Don Logan now chairs AOL Time Warner's new-media and communications group, which includes AOL, Time Inc., and Time Warner Cable.

Logan and Bewkes both report to AOL Time Warner CEO Richard Parsons. MATTHEW BENZ

record companies have become are so large they can't react in a quick fashion to markets or to artists.

Ripley says he was impressed by Audium president Nick Hunter's knowledge of the business, and the



admiration is mutual. "I like Ripley, and when we sat down and talked. his goal has always been to have his own label," Hunter says. "I think he's a genius and with all the things he's going to bring to the label, this makes a lot of sense.'

Ripley eventually wants to sign

2002 DVD Sales Soaring

BY JILL KIPNIS

LAS VEGAS—With the DVD Entertainment Group's (DEG) announcement that a record 270 million DVDs shipped in the first half of 2002 and the Video Software Dealer's Assn.'s (VSDA) report indicating that consumers spent \$5.4 billion on DVDs last year--both given at the VSDA's 21st annual

Home Entertainment Convention at the Rio Hotel & Casino here that the home-video down and that the DVD format is largely spurring its growth.

While last year's sales figures can be

traced to the release of such blockbusters as Shrek, Star Wars: Episode I—The Phantom Menace, and Pearl Harbor, and this year has started out with impressive numbers from The Fast and the Furious and Harry Potter and the Sorceror's Stone, 2002 stands to earn even more revenue with its fourth-quarter mega-releases.

The DEG report predicts that the 1 billionth DVD will ship this month and that half of U.S. homes will have the capability to play DVDs by the end of the year. It also states that more than 947 million DVDs and 40 million DVD players have shipped since the format's inception in 1997. The DEG estimates additionally indicate that 20 million DVD players will ship to retailers this year. About 39 million players have been sold to U.S. consumers, the DEG reports.

Bob Chapek, president of the DEG and of Buena Vista Home Entertainment, said in a statement that DVD "has truly reinvigorated our industry on both the hardware and software ends of the business and is changing the way Hollywood makes movies and the way people watch them at home.' VHS tapes are still making their

DVD hardware statistics are proving *penetration rose* industry is not slowing to one-quarter of counting for \$4.9 bil-TV households in the U.S. in 2001.

sumers spent a record \$18.7 billion on homevideo products last year, with VHS tapes aclion of the total. VHS beat out DVD rental figures, with \$7 billion last year compared with \$1.4 billion.

voice heard. Con-

According to the VSDA, DVD hardware penetration rose to one-quarter of U.S. TV households in 2001, and the group predicted that this total would rise to 35% by the end of this year. VCR hardware penetration will rise to 94% of U.S. TV households by the end of 2002, the VSDA predicts.

With such titles as Spider-Man, Star Wars: Episode II—Attack of the Clones, The Scorpion King, Scooby-Doo, and two versions of The Lord of the Rings: The Fellowship of the Ring among releases still to come this year, 2002 combined DVD and VHS sales should rival 2001's total figures. "I expected there to be overall market growth last year, and I expect it this year," VSDA president Bo Andersen says. "[The fourth quarter] is as strong in titles as we've ever had in a guarter.



Royal Gold. During a royal visit to the music-industry-supported Brit School for the Performing Arts in London, EMI Recorded Music U.K. chairman/CEO Tony Wadsworth presented Queen Elizabeth II with a gold disc to mark shipments of 100,000 units in the U.K. of the Golden Jubilee album, Party at the Palace. The album, all proceeds from which are being donated to the Queen Elizabeth II Golden Jubilee Trust, was recorded live during the jubilee concert at Buckingham Palace in June and features Paul McCartney, Rod Stewart, Ozzy Osbourne, former members of Queen, Will Young, S Club 7, and Blue. Pictured, from left, are Wadsworth, Brit School principal Nick Williams, and Queen Elizabeth II.

Market Watch

		Music Sales Repo	
YEAR	TO-DATE OV	ERALL UNIT SAL	ES
	2001	2002	
Total	391,047,000	341,557,000	(~12.7%)
Albums	370,944,000	334,466,000	(~9.8%)
Singles	20,103,000	7,091,000	(~64.7%)
YEAR-TO	-DATE SALE	S BY ALBUM FOR	IMAT
	2001	2002	
CD	343,424,000	316,197,000	(~7.9%)
Cassette	26,801,000	17,454,000	(~34.9%)
Other	719,000	815,000	(⇔13.4%)
	OVERALL U	JNIT SALES	
This Week	11,642,000	This Week 2001	13,718,000
Last Week	12,156,000	Change	∞15.1%
Change	₩4.2%		
		SALES	
This Week	11,457,000	This Week 2001	12,974,000
Last Week	11,960,000	Change	◆11.7%
Change	◆4.2%		
	SINGLES	SALES	
This Week	185,000	This Week 2001	744,000
Last Week	196,000	Change	∽75.1%
Change	∽5.6%		
TOTAL YTD i	D SALES BY	GEOGRAPHIC R	EGION
	2001	2002	
Northeast	1 <mark>8,172,</mark> 0	00 16,844,000	(~7.3%)
Middle Atlantic	47,768,0	00 41,641,000	(~12.8%)
East North Central	51,803,0	00 47,498,000	(~8.3%)
West North Central	21,535,0		(~8.6%)
South Atlantic	65,882,0	00 60,720,000	(\$7.8%)
South Central	50,690,0	<u>46,962,000</u>	(~7.4%)
Mountain	25,442,0	00 23,500,000	(~7.6%)
Pacific	62,131,0	00 59,355,000	(~4.5%)
ROUNDED FIGURES		FOR	WEEK ENDING 7/14/02
Compiled from a national sample of	retail store and rack sales i	reports collected, compiled, and prov	vided by 💦 Nielsen
			SoundScan

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UPPERUNT

VAT Campaign Sees Results IFPI Urges European Bureaucrats To Review Sales Tax

BY EMMANUEL LEGRAND and GORDON MASSON

LONDON—The European music industry's campaign to have recorded music treated in the same way as other cultural products with regard to VAT (value-added tax, or sales tax) is already beginning to see results on the Continent. During its fourth Platinum Europe Awards ceremony in Brussels July 10, the International Federation of the Phonographic Industry (IFPI) urged bureaucrats to tax CDs at the same rate as other cultural goods rather than at a much higher rate (see story, page 40). Responses have, so far, been mostly positive.

At the opening of music festival Francofolies in the city of La Rochelle, French minister of culture and communication Jean-Jacques Aillagon expressed his support for the music industry's VAT campaign. Aillagon has already met with music industry reps to discuss VAT, and although he admits the problem is complex, he has committed to raising the issue with his colleagues from other European Union (EU) countries in an effort to gain unanimous support on the matter.

"It's going to be a long process which will take a few months, maybe years, but I hope we'll succeed," Aillagon said. "Recorded music, like books, is a cultural good. There is no difference." concept reaches all the way to the top. IFPI European regional director Frances Moore tells *Billboard*, "The situation in France is [very] positive, with both President Chirac and Prime Minister Raffarin making [the VAT issue] part of their agenda; support from that level will obviously help at the European Union level as well."

In France, at least, support for the



Finland's Ministry of Culture is reportedly willing to accept the introduction of a lesser VAT rate, according to IFPI local managing director Arto Alaspaa, who says the issue is "a high priority. The only thing we need is an approval [from] the Ministry of Finance. The recommendations by the European Parliament are of course highly valuable in this work, and Finland should definitely vote in favor of this change next year, when the EU is expected to make a decision."

Moore reports, "Good progress [on cutting VAT rates on recorded music]

is also being made in Italy, and there are some positive noises coming out of Spain, too—but nowhere near what we're hearing from France."

Not every government is backing the initiative. In Sweden, "the politicians are generally highly negative [about] all sorts of tax decreases." according to IFPI managing director Lars Gustafsson. "Our Ministry of Culture even opposed the introduction of a lower VAT on books, which was implemented at the beginning of 2002," he says adding that, nonetheless, IFPI Sweden has a dedicated working group lobbying the government.

In the U.K., Europe's biggest music market, the IFPI also has its work cut out. Moore says that although the British government seems unwilling to change its stance on VAT, the IFPI is hopeful it can persuade politicians to at least agree in principle that other governments should be allowed to set their own VAT rates for music products. "We need a unanimous vote to add music as part of the [cultural products] annex for VAT," Moore explains. "That doesn't mean all the member countries have to comply, but it does allow individual countries the choice of altering their VAT rates."

Additional reporting by Kai R. Lofthus in Stockholm.

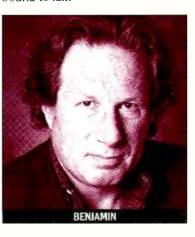
UMG's Piracy Czar An Industry First

BY BRIAN GARRITY

NEW YORK—In a move that underscores the major labels' growing concern about the impact of piracy on business, market leader Universal Music Group (UMG) has tapped former ClickRadio executive David Benjamin to serve as the company's antipiracy czar—the first such position created within the ranks of the majors.

In the newly created role of senior VP of anti-piracy, Benjamin will work with the company's labels and publishing companies, as well as its Internet division eLabs, business and legal affairs department, and other departments to coordinate anti-piracy activities. He will also work in cooperation with Vivendi Universal sister companies and industry trade associations. Based in New York, Benjamin reports to UMG president/COO Zach Horowitz.

Benjamin says his new role has arisen from the majors' realization of the extent of the danger piracy poses to the future of the music business. The creation of a dedicated anti-piracy executive at the world's biggest record company comes amid reported sales data from the first six months of 2002 suggesting that the music industry is on its way to its worst annual decline in two decades. Much of that is being attributed to piracy. Benjamin tells *Billboard*, "Piracy is a large enough issue that if you are only attempting to deal with it in your spare time, those efforts are bound to fail."



Horowitz echoed a similar sentiment in a statement: "At a time when two out of every five albums sold globally are pirated recordings, and online piracy jeopardizes the livelihood of artists, songwriters, and all those who work in our industry, we believe it is especially critical to have a fully dedicated position to focus on protecting creative content."

With the Recording Industry Assn. of America (RIAA) pursuing an extensive litigation strategy against a host of pirate peer-to-peer networks on behalf of the majors, UMG experimenting with CD copy protection, legislative issues at play in Washington D.C., and long-term education and public-relations efforts being waged against file sharing—not to mention a still-active market for physical piracy—there's more than enough to worry about on the piracy front. Benjamin acknowledges, "Pirates control the seven seas." He says he will be equally focused on combating physical and digital piracy.

That said, digital piracy issues are bound to place the biggest demands on Benjamin's time. He notes that while the RIAA's litigation efforts against the likes of Napster and Audiogalaxy have proved successful in certain cases, "the issue is: Does that get us where we need to be?" He argues that the answer at this point is no, given the ongoing popularity of file sharing.

Benjamin adds that piracy touches industries beyond music, from hardware manufacturers to Internet service providers to film companies.

Benjamin co-founded ClickRadio, where he recently served as senior VP. Prior to that, he worked as an attorney; his clients have included Bruce Springsteen, Paul Simon, LL Cool J, Mary J. Blige, Sony Music, and DreamWorks Records.

'A Hard Day's Night' Deluxe DVD Release Revives Beatlemania

BY MARGO WHITMIRE

LOS ANGELES—Beatlemania continues, as retailers prepare for Miramax Home Entertainment's Sept. 24 DVD deluxe release of the band's first film, 1964's *A Hard Day's Night*.

"When you look at everything [the Beatles] release and how well they do, this is a big event," says John Thrasher, VP of video sales for West Sacramento, Calif.-based

Tower Records. "[The DVD] has been off the market for years, and I know people are looking forward to the new version."

Babes Lazaro, sell-through video buyer for Wherehouse Entertainment, echoes: "I know there are a lot of people excited about this release because of all of the bells and whistles this time."

Though MPI briefly released the film on DVD in 1997 without any additional footage, the new package, which sells for \$29.99, includes a complete disc of extras.

With a street date set in tandem with the 40th anniversary of the U.K. release of the Beatles' first single, "Love Me Do," the project aims its appeal not only at the generation that experienced the frenzy firsthand

but also at younger fans who now enjoy the music.

"The newer generation is always looking for something new and different; they're bored to tears with what's out there right now," says Danny Smith, sell-through buyer for Amarillo, Texas-based Hastings. "This isn't necessarily something new, but it's something different."

Beatles historian and producer of the project, Martin Lewis, says he was conscious of this while working on the DVD: "The Beatles have never gone out of fashion. Their fame and popularity is passed down from generation to generation."

To satisfy the curiosity of fans of all ages, the project's second disc, titled *Give Me Everything!—A Companion Anthology to the Beatles' First Film*, includes more than six hours of bonus footage, including a discovery that Lewis likens to the "music industry's equivalent of the Dead Sea Scrolls." Found in the vaults of the film's original producer, the late Walter Shenson, was the original first draft of the script, written on a typewriter and marked with pencil changes. A digitized version is featured on the DVD.

One detail the project is missing is participation from the remaining Beatles. The core members of



'To the Beatles, this was just one of the many glorious things in their life, but to many people I spoke to, this was the biggest experience of their life. So their recollections were, in a way, much more vivid.'

Apple-the company started by the Beatles in 1968 that continues to oversee their assets-generally do not participate in projects that Apple does not solely own or control. (Ownership of A Hard Day's Night lies with Walter Shenson Films.) Apple representatives declined to comment on the DVD's release.

Lewis instead focused on the remaining cast and crew members. The project boasts 30 interviews from actor John Junkinwhose character, Shake, is based on Beatles road manager Mal Evans-to the film's hairdresser, Betty Glasow. "To the Beat-

les, this was just

one of many glo-

rious things in

their life, but to

---MARTIN LEWIS

many people I spoke to, this was the biggest experience of their life," Lewis says. "So their recollections were, in a way, much more vivid."

Other bonus items include a documentary about the film's production called *Things They Said Today*, a song-by-song analysis by Beatles music producer George Martin, and an interview with director Richard Lester.

Marketing for the film will include radio and retail promotions, including the possibility of midnight sales.

"Basically, we're going to go after every Beatles fan there is," says Kevin Kasha, executive VP of Miramax Home Entertainment. "The amazing thing is that there are so many fans of all ages."

A VHS version of the film, which includes *Things They Said Today*, will be available for \$14.99.

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BY PHYLLIS STARK

NASHVILLE—After a long and very successful career as a country artist, Kathy Mattea is branching out musically with her Narada Records debut, *Roses*, due July 30.

To help further her musical evolution, she signed with a label located far away from the Music Row establishment. After leaving her previous label, Mercury Records in Nashville, Mattea says, "we did have some interest from Music Row labels, but I've done that. I'm not 20 years old. My navel is not pierced. You get to a point where [you're thinking], 'If I'm not going to make these records that have been rolling around in my head for years now, when am I going to do it?' "

IDEAL MATCH

In choosing Narada, Mattea says, "I felt like the business was changing, and I was interested in finding people who didn't see my musical restlessness as a liability. I was looking for people who were excited about what I was doing."

The label, meanwhile, was "looking for someone like me with a bit of a high profile but who wasn't going to make formula records," Mattea says. While she hasn't turned her back on the country format, Mattea says, "I feel like there is a trap in thinking that you have to keep playing that mainstream game. I've done that and had success at it. The trap is thinking I have to keep doing it over and over again." With Narada, she says, "I feel like I've found people who wanted to give me alternative marketing ideas and allow me to make different kinds of music. What they did was take the music and say, 'We'll figure out where to put it.'"

Rich Denhart, senior director of A&R at Narada, says, "Kathy brings an audience base with her, but we also think we can expose a whole bunch of people who aren't as familiar with Kathy." To do that, Denhart says, "we will be making sure she's represented well with price and positioning at stores.

"The thing we have on our side is the fact that she has such a history and such a strong, loyal core of followers," Denhart adds. "That makes our job a lot easier."

In recording the album, Mattea says, "I wanted to make a record that was contemporary folk, that was acoustic-based but still rocked, and that had some Celtic influence to it."



MISSION ACCOMPLISHED

Mission accomplished on all fronts. Among the album's best tracks are a remake of Kim Richey's "I'm Alright," as well as "The Slender Threads That Bind Us Here," one of two songs Mattea wrote for the project with Marcus Hummon. Mattea, who produced the album with Ed Cash, continues on *Roses* the exploration of Celtic music found on her last few albums, with the two-part instrumental "Isle of Inishmore."

The album's first single, "They Are the Roses," is being worked to AC radio and was also recently serviced to country stations. The label is servicing "I'm Alright" to triple-A and Americana stations.

"We didn't want to just take it out to country [as] has been done with her in the past," Denhart says. "We didn't want to neglect that format, but we felt if we made a concerted effort to tackle AC, we could develop a much broader base."

STRETCHING AND FLEXING

Tobin Jeffries, PD of AC KXLT (Lite 108) Boise, Idaho, says, "It's always nice when artists from other genres stretch and flex their styles into the AC chart. They bring a lot of their culture and a lot of their concepts, instrumentation, and the way they feel and think about the music with them, which enhances the AC chart and raises it up to a new standard that we don't always get with our mainstream artists."

Mattea, who has won two Grammy Awards and was twice awarded the Country Music Assn.'s female vocalist of the year trophy, previously had a long and fruitful relationship with Mercury, which began in 1984. That label released 12 of her albums, including a platinum-selling greatest-hits project in 1990. Five more of her albums are certified gold by the Recording Industry Assn. of America. She's notched 37 singles on the *Billboard* Hot Country Singles & Tracks chart, including four No. 1s and 12 additional top 10 hits.

Her tour to support *Roses* will take her to her preferred venues performing arts centers—as well as theaters around the U.S. The tour kicks off in October and runs through the spring.

Mattea is managed by Marc Dottore at TBA and booked by David Lloyd at International Music Network. She retains her own publishing.

Among Mattea's other recent projects is the starring role in the Nashville production of the play *The Vagina Monologues*. She previously had a cameo role in the film *Maverick* and a guest spot on TV's *Touched by an Angel*. But while she enjoys acting, it's not something Mattea would like to aggressively pursue. "Professional theater is hard work," she says.

Oates' 'Phunk' Finds Home On Rhythm & Groove

BY JILL KIPNIS

LOS ANGELES—Though John Oates—one-half of the rock era's most successful duo, Hall & Oates has been thinking about making a solo album for years, it was a rather spontaneous chain of events that led to the creation of his project *Phunk Shui*, due in stores Aug. 20 on Rhythm & Groove Records.

While Oates, a rhythm guitarist/ singer/songwriter, was on a touring break from Hall & Oates in February, he started digging through old demos he had recorded 10 years ago. "On it were four songs that jumped out," he says. "The odd thing about the songs was that not only did they seem to sound right together, but they sounded exactly like what I was writing at the moment. I'm always songwriting, regardless of what I'm doing with Hall & Oates." (The duo is No. 8 on the Adult Contemporary chart this issue with "Do It for Love.")

It was one of the old songs in particular, "Love in a Dangerous Time," that Oates says was the catalyst for the formation of his album. The track features a slow rhythm and percussion groove with a jazzy keyboard accompaniment. "When I heard that, I thought, 'Wow.' I wrote it in '91, and what I was thinking about was AIDS," he explains. "Even though that was the original inspiration for the song, it speaks to the times today just as well."

After listening to the demo featuring this tune, Oates took several songs that he had recently written and put them and the demos on one CD. "It sounded like an album," he says. "Not only did the music mesh well together, but the lyrics all had a great consistency about self-discovery, about balance, and about keeping things in perspective."

Within two weeks, Oates had booked studio time and signed a record contract with indie label Rhythm & Groove, which will distribute the album through Universal. By April, the entire album was finished. "It's not overproduced, and it's certainly not overthought," says Oates, who is managed by Brian Doyle of New York-based Brian Doyle Entertainment. "I wanted to put a band together and play the songs. When we were in



the studio, I said that it was kind of like that Feng Shui thing. Then I went, 'It's not Feng Shui, it's Phunk Shui. It's about harmony and balance and putting the funk think that Hall & Oates' past and current success will translate into

Highlights on the album—produced by Oates and Jed Leiber include "All Good People," which has a pleasing AC feel with a beautiful melody and opportune lyrics that reach out to people coping with the craziness of the world. On "Color of Love," Oates sings about love being colorblind, on top of funky guitar and keyboard work.

Oates' work reflects a sound similar to the soulful hits perfected by Hall & Oates. The duo earned six No. 1s on The Billboard Hot 100, including "Maneater" and "Kiss on My List." They also saw four consecutive albums make the top 10 of The Billboard 200, beginning with 1981's *Private Eyes*. The duo's new hit is from the BMG Heritage/Arista/ RCA album VH1 Music First: Behind the Music—The Daryl Hall and John Oates Collection, which was released this year.

Rhythm & Groove co-founders Stuart Love and David Chackler think that Hall & Oates' past and current success will translate into notice for Oates' solo project. The label's promotion plan will begin by sending the full album to triple-A, Americana, and AC radio stations nationwide.

Martin Bandyke, music director for Detroit's triple-A station WDET, says that he thinks "radio might be a little more interested in checking out [Oates' solo work] based on the song that's {now] doing well from their hits album. With those releases, people can refamiliarize themselves with an artist if they've gotten used to not hearing anything from him in a while."

Rhythm & Groove will also be working *Phunk Shui* at major retailers through price and positioning and listening-post programs. While Oates will not be mounting a solo tour, he will play "Color of Love" on the Hall & Oates tour, which resumes this month. He will promote his solo project on local TV and radio as the duo hits each city.

<u>ARTISTS & MUSIC</u>

Filter More Like Family These Days Patrick's Bandmates Share In Songwriting On Act's Third Reprise Set

BY ERIC AIESE

"I am the boss—I have to admit that," Richard Patrick, founder of Filter, says. "But I always wanted to be in a band. After 22 years of looking, I finally feel like I'm in a band, with the four guys I'll be with for a long time.'

Filter's third album, The Amalgamut, is due July 30 on Reprise. For this set, Filter has continued its evolution from a solo project (for one-time Nine Inch Nail Patrick) into a cohesive band. The act's debut, 1995's Short Bus, spawned

the hit single "Hey Man Nice Shot," which reached No. 10 on the Billboard Modern Rock Tracks chart.

Still, the Filter of 1995 comprised Patrick, who played almost all the instruments on the album, and programmer Brian Liesegang.

Having developed into a quartet by the time of 1999's Title of Record, which was also certified platinum, Filter featured songwriting from Patrick's bandmates.

After that "litmus test" proved his bandmates' potential. Pat-

rick encouraged them to write for The Amalgamut. This time, Patrick was more confident with his support, telling them, "You can write, you are good—go for it!"

Guitarist Geno Lenardo says, "I can't wait to try out the new material on people. I wrote a lot more on this album-I want to see how people respond.'

One of Lenardo's collaborations with Patrick, first single "Where Do We Go From Here," was serviced June 18 to active- and modernrock; the cut is currently at No. 14 on the Billboard Modern Rock Tracks chart.

Modern-rock station WBCN Boston has had a great listener reaction to the single, music director/assistant PD Steven Strick says: "The song sounds great on the radio. It's long overdue; we haven't had anything from these guys in a while.'

The concept for The Amalgamut grew out of Patrick's adventures on a cross-country road trip. While traveling the U.S., he began to appreciate the juxtaposition of fastfood culture alongside the local charms of the country's different regions. "The Amalgamut is the American melting pot come to fruition," he says. "We've melted, we're together. As much as the country has homogenized itself, there are a lot of special individuals out there.

Filter returned to the road June

27 with Sevendust to co-headline the Locobazooka tour, a daytime festival running through July 21. That jaunt will be followed by a headlining club tour and a number of European festival dates in mid-August. Booked by John Dittmar at New York-based Pinnacle and managed by Richard Bishop at 3 AM in Los Angeles, the band has added a fifth memberrhythm guitarist Alan Bailey-for this summer's tour.

After Short Bus built a following for Filter's early industrial/electronheavy to super-light.' They thought I'd planned it. [But] the schtick of this band is that we'll do anything musically. We'll show our soft underbellies, we'll be hard, we'll be tough, melancholy, or sad. I wanted 'Picture' to be a gorgeous, lush song, and that was it. It wasn't planned to be a top 10 hit.'

Filter's home has always been at rock radio, explains Craig Kostich, senior VP of marketing for Warner Bros.: "Anything at pop is icing on the cake.'

With "Picture," Patrick's voice

became a fixture in clubs, thanks to the host of remixes that propelled the cut to No. 1 on the Billboard Hot Dance Music/Club Play chart in 2000. Fittingly, the vinyl and CD maxi-singles of "Where Do We Go From Here," due July 9, include four remixes from, among others, Richard "Humpty' Vission and turntablist collective the X-Ecutioners.

"I love remixes-[watching] someone else be creative with something I've done,' Patrick says. "We've had a good streak of people doing good remixes for us.'

The enhanced CD will feature a companion short film, the John Cook-directed Plague of a Thousand Deceptions, which Patrick says describes the album concept well.

Plague, Patrick says, "is one of the most incredible pieces of film I've ever seen. It's gorgeous. It's about The Amalgamut."

In addition to *Plague*, which will be included on the disc, the CD will include secure links to exclusive downloadable content, including a 16-minute home video with scenes from the recording studio and the "Where Do We Go From Here" videoclip, directed by Patrick and Alexander Kosta. The clip, which explores the teenage fad of backyard wrestling, was submitted to video outlets in late June.

Filter, whose songs are published by EMI, will make several TV appearances during the Locobazooka tour, including stops at Last Call With Carson Daly July 7 and Late Night With Conan O'Brien July 8.

Looking at the album, Lenardo is proudest of the diversity. "There are great melodies, great choruses, and sonic landscapes and pop songs and metal songs.

Kostich agrees. "Filter's a great artist-good at making records. Few artists are able to fuse aggressive hard rock with pop sensibilities so successfully.



MAKING THE LIST: The Shortlist Music

Project, which debuted last year, will

return for its second annual awards

ceremony and concert Oct. 29 at Los

Technics Mercury Music Prize, honors

albums solely on their creative

merit-will highlight dozens of proj-

ects as selected by more than 15 "list-

This year's listmakers include Beck,

Mos Def, Sonic Youth's Kim Gordon,

directors Baz Lurhmann and Spike

Jonze, Metallica's Lars Ulrich, India.-

Arie, the Strokes' Albert Hammond

Jr. and Nick Valensi, the Neptunes pro-

duction team, and producer Gustavo

(shôrt-list)

Each listmaker will nominate five

albums in August. The albums must

have been released in the U.S. between

July 2001 and August this year and

must not have sold more than 500,000

copies at the time of their nomination.

From a long list that includes each

listmaker's five selections, the list-

makers then select their top 10

albums. The top vote-getters become

the Shortlist finalists. The winner is

then selected by the listmakers on the

night of the awards ceremony. The

winner's prize is still being deter-

mined. Last year's winner, Sigur Rós

(for Agaetis Byrjun), received \$10,000

and a \$10,000 donation to the Sept.

and accomplished record by an emerg-

ing artist," says MCA VP of A&R Tom

Sarig, who founded the Shortlist

Music Project with marketing con-

sultant Greg Spotts. "Artists who are

gold and platinum are already being

honored by the Grammys. We're try-

the selection panel. Spotts says,

'This time, we had more lead time

and we were able to look at different

genres of music and find some of the

most thoughtful people in each of

Sponsors are still being lined up for

the Shortlist Music Prize, including

music and lifestyle retailers who would

distribute a CD sampler featuring

music from the finalists. Last year's

major sponsor, Virgin Megastores, is

not involved this year. "They were a

terrific sponsor for us," Spotts says,

"and we envision working with them

This year's awards ceremony will be

taped for possible airing on MTV2. The

cable outlet produced a one-hour spe-

the genres.

again in the future.'

This year, the pair sought to widen

ing to shine a light on new artists.'

This award is for the most creative

11 relief fund of its choice.

The project-which, like the U.K.'s

Angeles' Knitting Factory.

makers.'

Santaolalla.

cial highlighting last year's finalists that aired seven times

Sarig and Spotts have expanded their Shortlist concept to include fiction and are working on a Shortlist Prize for novels. That ceremony will take place in 2003.

The pair may look at other media to expand into as well. Spotts says, "Basically, our goal is to cross left-of-center culture over to the mainstream."

MICHAEL JACKSON II: With the Rev. Al Sharpton having unglued himself from Michael Jackson's side to attend to a much more pressing and legitimate civil rights violation in Los Angeles-where cops were captured on videotape beating a black teenager-Jackson's own alleged civil rights battle has lost a little steam. As many of you know, Jackson held a rally in New York July 6 to protest the treatment he has received by his label, Sony, allegedly because he is black. Jackson told the crowd that by supporting him in this crusade, his fans were "fighting for all black people, dead or alive" (see related story, page 52).

But Jackson, who is widely known for his philanthropic efforts especially on behalf of children's causes, has not made any donations to either the Rhythm & Blues Foundation-which provides, among other things, financial support for black artists in needor the Blues Foundation, which is dedicated to the education and preservation of the genre, according to representatives for both organizations. The Blues Heaven Foundation, which also assists black artists, did not return calls by press time

Additionally, Jackson is not a member of the Recording Artists Coalition, which is working toward contract reforms for all acts.

Despite Jackson's displeasure about his treatment at Sony, he remains in business with the company through his and Sony's joint ownership of Sony/ATV, Sony's publishing arm. The two entities joined forces in 1995 when Sony was trying to bolster its publishing unit, which consisted of many copublishing and administration deals, by merging with Jackson's 150,000song ATV catalog, which included 250 wholly owned Beatles songs.

In fact, Jackson was very pleased with the recent Sony/ATV \$157 million purchase of Acuff-Rose Music Publishing, a source says: "He was very excited about the deal, and he could have killed the deal. How can that be when he's calling [Sony Music Entertainment chairman] Tommy Mottola the devil?'

Jackson's manager, Trudy Green, did not return calls by press time.

-ROBERT PATRICK ic-driven sound, the act had un-'Everybody was expecting

tortion or not."

Patrick says he was surprised by other musicians' reactions to his success. "A lot of [them] said, 'Congratulations, it's hard to go from



'We'll do anything musically. We'll show our soft underbellies, we'll be hard, we'll be tough, melancholy, or sad. I wanted "Picture" to be a gorgeous, lush song, and that was it. It wasn't planned to be a top 10 hit.'

expected crossover success when "Take a Picture" became a top 40 hit in 2000.

another 'Hey Man Nice Shot,' and we went the complete opposite direction," Lenardo recalls. "I hope people are more accepting of the diversity on this album. Some people probably felt alienated, but they shouldn't—a good song is a good song. It doesn't matter if we play it harder or softer or use dis-

www.americanradiohistory.com

ARTISTS & MUSIC

Hot Oz Exports The Vines Near Release Of U.S. Debut On Capitol

BY ADAM G. KEIM

After scoring high marks in their native Australia, the Vines seem on the cusp of a successful U.S. run with the July 16 release of the much-anticipated Highly Evolved (Capitol).

"You have seen Capitol turning around lately," notes Rob Gordon, VP of global marketing for the label. "[The Vines] are one of the first big things that show we are going to have a great summer."

Most new bands dread being categorized, but the Vines have no problem being compared to the style and dreamy harmonies of the Beatles. Once you add their twist of punk and quirkiness, you have the unique quality that has carried the Vines up the international charts.

"Get Free," the first single from Highly Evolved, is already getting substantial radio airplay on mainstream- and modern-rock stations. (It's currently No. 11 on Billboard's Modern Rock Tracks chart). The track is accompanied by a Roman Copoll-directed video that has been slotted as "Buzzworthy" on MTV and MTV2

The craftsmanship of the 13-track set, produced by Rob Schnapf (Beck, Foo Fighters), shines from the alternating hard/easy song variation. One minute, listeners are invited to bang their heads with edgy guitar-driven jams; the next, those same heads are whimsically swaving.

Though there are some mediocre moments, and the brevity of the album leaves the listener hungry for more-all in all, the material is solid and pleasing.

Highlights include the raw edginess of the title track and the wistful guitar playing and vocals of "Mary Jane."

"They're like a nice painting to look at," singer/guitarist Craig Nicholls says of the band's songs. "It's all very intelligent; it's not just aggression. There is some of that, because that is reality. But overall, it's really melodic and tasteful."

Garnering some highly desired upcoming spots on several latenight talk shows is only one element of the marketing plan for Highly Evolved. Having wrapped a club tour, the Vines seem to be working their way up by landing gigs with skate parks and venues that cater to their current demographic, 14- to 24-year-old males.

'What we look at is the overall imaging of the act, and a lot of this marketing is building the fan base from the touring," Gordon claims.

Nicholls and bassist Patrick Matthews grew up listening to music and playing other people's songs together.

'We started writing songs and did a lot of demoing," Nicholls says. "We liked the songwriting, and we wanted to play in a band that was fun.

They eventually added drummer

Hamish Rosser and Nicholl's childhood friend, Ryan Griffiths, on guitar to form the current foursome. The name of the band comes from an obscure '60s Australian group called the Vynes, of which Nicholls' father was a member.

Having supported Radiohead earlier this year, the band is now headlining a North American jaunt. It began earlier this month with a gig at the Rock and Roll Hall of Fame in



Cleveland, which was taped by MTV.

After North America, the band will head to the U.K., where Gordon says the Vines have already had strong press from previous performances there. They will return to the U.S. in late August to play larger venues.

Nicholls notes, "We can make some more albums and get to play the songs live, getting better and better. We truly can progress in recording, songwriting, and performing."

Gordon closes, "There's no schtick. They're a real rock band that writes great songs. It's exciting for us to be working with a band like this."

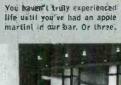
The Vines are managed by the Los Angeles and Australia-based Winterman & Goldstein. They are booked by Rick Roskin at Creative Artists Agency, also in L.A.

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ARTISTS & MUSIC

Rounder's Thompson Returns After 17 Years

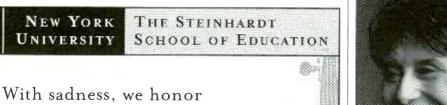
BY JIM BESSMAN

NEW YORK—There's more than just a little irony in the title of Linda Thompson's new album, *Fashionably Late*: The CD, which Rounder issues July 30, is her first album of new material since *One Clear Moment* came out in 1985.

Since that time, Thompson has suffered from hysterical dysphonia, a psychological disorder that prevented her from producing speech.

"I suppose it's still a factor—a bit like stage fright," she says, noting that reactions to her performances in Pere Ubu frontman David Thomas's musical *Mirror Man* in England and on the production's 1999 soundtrack album have been "incredibly supportive." "Whatever foibles I have now," she adds, "I work them into the show." Booked by High Road Touring and managed by Jake Guralnick, Thompson is looking ahead to September for her first U.S. tour dates since she joined her ex-husband, Richard Thompson, in support of their 1982 masterpiece, Shoot Out the Lights.

Fashionably Late, she notes, "harks back to the earlier things I did with Richard, back to where my



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heart is in music: pretty firmly lodged in acoustic stuff, story telling, and good, old-fashioned melodies and lyrics."

Thompson, a Hatfish Music (ASCAP) writer, redirected her energies back to music following her mother's death three years ago.

"I started writing a bit and decided to put some tracks down," continues Thompson, whose initial demos for the disc were covers. "But me and [son Teddy Thompson] started writing a few things together, and it escalated from there."

Most of the material on the Edward Haber-produced *Fashionably Late* was co-written by Linda and Teddy, who also performs on the album, as does Linda's daughter, Kamila. Other notable guests include Van Dyke Parks, Rufus Wainwright, fellow Brit-folk alumni Martin and Eliza Carthy, and even Richard Thompson, who pitches in on guitar and vocals on lead track "Dear Mary."

"I'm the only Thompson (currently) with a recording contract," she gloats, and Rounder is clearly just as proud.

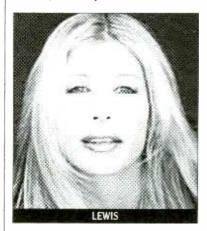
"There's tremendous out-ofthe-box support at retail and an overwhelming commitment between press and NPR," says GM Paul Foley, who has focused on "Dear Mary," "All I See," and "Evona Darling" for radio play. "Our goal is maximum visibility in the first 60 days.

"It's a great story," Foley adds. "Seventeen years since her last album, the fact that she lost her voice and was able to overcome it and not only record but tour again, and having her kids and ex-husband on the album—it's a pretty special event and probably the most anticipated record we've had in quite a long time."



AN AMERICAN GIRL: It's been a long time since we've heard a female rocker with real grit and conviction. On her eponymous EP, **Lorraine Lewis** shoots out with gusto the kind of strong material associated with early **Melissa Etheridge**. Quite simply, you have no choice but to sit up and take notice.

"If there's a common thread that runs through my music, it's being a woman who has learned about her own empowerment and wants to share it," she says. "Writing and singing songs that tell it like it is from a woman's perspective are ultimately what my music is all about."



Indeed. Her EP is stacked with eight songs that are designed to give the listener a bird's-eye view into her life. And there are few punches held. She whips through tracks like "American Girl," "Helluva Woman," and "Desire" with a ferocity and brutal honesty that is, at times, breathtaking. The only thing better than consuming these songs on disc is witnessing them in person, where Lewis is bound to excel. Be sure to check her out as she embarks on a club tour to promote the CD

For additional details, visit lorrainecafe.com.

BETTER DAYS FOR LIJOI: We've been following the progress that Boston-to-New York transplant **Ernie Lijoi** has been making for several years now. It's been fun to watch him evolve from a promising tunesmith with a minor need for stylistic focusing into an assured artist with unwavering creative vision. With his new CD, *Better Days*, he proves just how much he's grown in the past couple of years.

After previously wavering between mainstream pop and cabaret, Lijoi has fine-tuned his sound so that the two have merged into a lush, more jazz-leaning pop sound. *Better Days* has a warm, consistent feel that allows the listener to spend less time wondering which side of the fence the artist is on and more time consuming his smarter-thanaverage lyrics and wonderfully complex melodies. He's particularly strong on "Every Time You Say You Love Me" and "The Sweet Side of Goodbye," both of which have lovely, piano-driven arrangements that seem tailor-made for either AC radio or for being covered by a diva in need of a hit.

That said, though, the real gem of this set is "The Right Kind of Home," an intimate acoustic love song that shows Lijoi at his most vocally restrained and ultimately most emotionally effective. This is the song that transforms the artist into a bona fide star. All he needs are a few champions at radio—and a major-label A&R exec with some vision.

For more information, check out the artist's Web site (lijoi.com).

ON THEIR OWN AGAIN: Here's a lesson for unsigned bands aching for that golden major-label deal—sometimes, it just doesn't work out.

The Badlees went from doing it themselves to recording for Poly-Gram. It should've been a highpoint for the band. But it wasn't. They got crushed in the nowlegendary merger. From there, they moved to Ark-21. Although the band doesn't go into details of the situation, again, it didn't work out as envisioned.

After taking a break from working together as a band, the members of the Badlees have reconnected for the appropriately titled Renew. It shows the Pennsylvaniabased band in fine, fine form. There's a relaxed tone that pervades the material, which hangs along the jangly twang-rock that has become the band's signature for six albums. Bret Alexander, the band's lead guitarist and primary songwriter, has matured into a fine story teller with a keen ear for infectious pop hooks. Singer Pete Palladino breathes depth and personality into Alexander's songs, while bandmates Paul Smith (bass), Jeff Faltenberger (guitar), and Ron Simasek (drums) prove to be as tight an instrumental unit as ever.

There's plenty here for mainstream rock and triple-A programmers to chew on, starting with the hard-driving title cut and the smooth, easypaced "Four Leaf Clover."

For more information on this notable project, contact **Chris Fetchko** at 917-854-7504. Also, investigate the band's Web site, badlees.com.

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ARTISTS & MUSIC

Darius Rucker Goes Home On Hidden Beach Songs Of Hootie Frontman's Childhood Influence His Solo Debut, 'Back To Then'

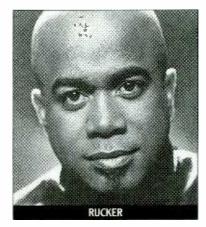
BY MELINDA NEWMAN

The songs that framed Darius Rucker's childhood in South Carolina are indelibly etched in his brain. It was the memory of those tunes that Rucker—best-known as frontman of pop/ rock quartet Hootie & the Blowfish drew upon as he was making his first solo album, *Back to Then* (Hidden Beach, July 30).

"This record has been in me. I grew up listening to all this R&B stuff and wanting to be Al Green. This record is something I always wanted to do."

But Rucker had to wait until the time was right. Challenge one was delaying the project until Hootie decided to take a break. Challenge two was that his (and Hootie's) label, Atlantic, didn't like the direction Rucker was taking. "They said, 'We're giving it back to you,' "Rucker says. "They didn't hear a 'Let Her Cry,' [but] if I was going to do another 'Let Her Cry,' I'd just have done another Hootie record."

Enter Hidden Beach, which became interested after label artist Jill Scott raved about working with Rucker on "Sometimes I Wonder," a Stevie-Wonder-ish duet on the album. The Santa Monica, Calif.-based company took the finished record, did some tune-ups and additions, and slapped a release date on it—but not before signing Rucker to a multi-album deal. "I was real proud to see this guy walk through some of the color barriers in the business as head of Hootie & the



Blowfish," Hidden Beach founder Steve McKeever says. "But like so many people, I didn't give Darius' voice the attention it deserved because he got popular so fast."

As Hidden Beach (with Epic as a marketing partner), got ready to take first single—the horn-rimmed, midtempo, soulful "Wild One"—to urban AC radio in June, there was trepidation that Rucker might not be accepted by the black community. "There's no such thing as 'too R&B' for the pop world, but the real worry is trying to get urban radio," admits Rucker, who is managed by Jeff Smith at Haskell Entertainment.

One of the first stations on the track was KJLH Los Angeles. "We had him on our show and the listeners loved him, they went crazy for the single," PD Cliff Winston says. "We just love his style. It's fresh, it's unique, it's real progressive neo-soul."

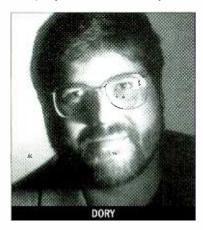
The single—which, like many on the album, was produced by the A Touch of Jazz production collective—will ultimately be worked to AC and Hot AC as well, where Rucker has a fan base from Hootie. Rucker co-wrote eight of the album's 13 tracks. His songs are published by EMI Music Publishing.

Rucker, who will play solo gigs until November, says reuniting with his Blowfish bandmates earlier this year to work on the band's 2003 Atlantic release could have been an anxiety-inducing exercise, but to his surprise, it wasn't. "I really worried, after being in total control, about going back to a four-man democracy, but as soon as we got back together, it was easy."



BY POPULAR DEMAND: The difficulties faced by independent distributors of classical recordings have been a major topic of discussion for the past year or so. A shrinking market share for classical music in general and dwindling shelf space at retail have caused many of the major indies to trim rosters and tighten belts. The financial problems that rocked retailer Tower, a single account responsible for a sizeable portion of each distributor's sales, have had a profound impact on

everyone's bottom line. It might not seem like the most opportune moment to establish a new independent distribution company, but that's exactly what



Troy, N.Y.-based label Dorian has done. This month, the label parted ways with longtime exclusive distributor Allegro and announced the formation of On-Demand Media Services (ODMS), a new marketing and distribution company that will share headquarters and facilities with the highly regarded label. (At the same time, the company announced new international distribution agreements with SRI in Canada and Metronome in the U.K.)

"We have an incredible opportunity at this point in time to take our business to the next step,' says Craig D. Dory, who cofounded Dorian with Brian M. Levine in 1988. "If you want to look at it from a business modeling point of view, we've always looked for opportunities to do a better job: How are we going to sell more of each release that we put out? How are we going to do a better job of representing our artists? How are we going to do a better job of working with [retailers], so that they can sell their product? And the answers to those questions kept coming back: Do it ourselves.

As Dory watched the consolidation at major labels in recent years—with the increasing emphasis on crossover profits and the decreasing number of core classical

that the time was ripe to take action. "The majors have been dropping numerous artists and cutting back substantially on the number of new classical releases,' he explains. "We don't feel that the consumer for classical music has all of a sudden evaporated just because the majors have changed their business plans. There are customers out there that four or five years ago were getting lots of great new recordings every month and aren't now; we want to step in and fill some of that hole." In addition, with ODMS, Dory hopes to increase efficiency and results in regional and national marketing, promotion, and tour support for Dorian artists.

releases that resulted-he decided

The distribution operation will be run by Jack DeSalvo, newly appointed COO of ODMS and VP of marketing and sales for the Dorian Group. A veteran of Allegro, BMG, and Andante, DeSalvo has begun to establish ODMS as a vendor to major retail accounts, including Tower, Borders Books & Music, amazon.com, and CDnow. In addition, he has begun to invite other independent labels into the fold. "We never planned for selfdistribution alone," DeSalvo says, "and partnering with other labels gives us more clout at retail. What we're looking for is a small group of strong labels with high production values.'

To attract desirable partners, DeSalvo might well place a personal ad that reads: "Elegant, eclectic, independent-minded label seeks same." With more than 360 releases to its credit, Dorian has become a leader among classical indies for both its unique, distinctive musical offerings and the exceptional sound quality, packaging, and presentation of its releases. Highlights in coming months include a new recording of Mozart's Requiem by Bernard Labadie and Les Violons du Roy (from an emotionally charged concert only days after the tragedy of last Sept. 11) and Nightmare in Venice, the sophomore release by the hard-working British Baroque consort Red Priest. Dorian plans to continue issuing Super Audio CD versions of both new releases and back catalog and will roll out a new midline series in September. In addition to distribution, Dory notes that ODMS will make Dorian's well-tooled back-office services available to its label partners, from financial reporting to P&D agreements. Interested labels are invited to contact ODMS c/o Dorian, 8 Brunswick Road, Troy, N.Y. 12180-3795 or via info@odms-usa.com.

CONTEMPORARY CHRISTIAN/GOSPEL



STILL GROWING: Every six months the Christian Music Trade Assn. (CMTA) takes a look at how gospel/ contemporary Christian music is selling, according to the latest Nielsen SoundScan stats. Once again, there's good news, as sales rose 18% during the first half of 2002, marking six straight quarters of growth.

At a time when sales of music product overall are down, gospel/contemporary Christian music continues to enjoy a growing audience. According to Nielsen SoundScan, contemporary Christian and gospel music album units sold from Jan. 1 to June 30 were more than 23.4 million compared with slightly more than 19.8 million for the same period in 2001. CMTA and Gospel Music Assn. (GMA) president Frank Breeden observes that the increase in sales is spread among a variety of different styles under the Christian music umbrella and reflects brisk sales for both new and established acts.

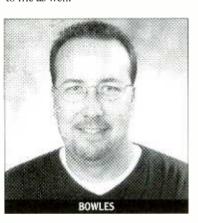
According to the CMTA, generalmarket retailers have increased their sales of Christian and gospel music, accounting for 55% of the total sales, while Christian retailers sold 44% of the genre's albums year to date. Although Christian retailers sold a lower percentage than mainstream, sales are up 8% over this time last year.

BOWLES' NEW MOVES: Since departing his post as senior director of marketing for the GMA/CMTA. **Rick Bowles** has been a busy man. After more than four years with the associations, Bowles exited to launch his own company, then opted instead to take a fulltime role working with Toonacious Family Entertainment. What prompted all this change?

"I [left] GMA because I felt it was time to explore some different opportunities that would allow me to 'spread my wings,' so to speak, and get involved in new marketing endeavors," Bowles says. "There were many things about the specific responsibilities at GMA/CMTA that I really enjoyed, but while working with Christian SoundScan and [Broadcast Data Systems] on the CMTA side of things, I wanted the opportunity to use my knowledge/experience to market and sell some actual music/video product. As you dig deep into SoundScan, as I have, you start to wonder: 'What if I had the opportunity to use Sound-Scan information to help drive sales?' Too many times SoundScan is used more for a gauge on the results vs. a tool to grow sales.'

Bowles says initially he was just

going to start his own company, but talking to the folks at Toonacious changed his plans. "About a year ago, two of the partners called me up out of the blue from their offices in Burbank, Calif., and asked if they could ask me some questions about the Christian music industry, including Sound-Scan," he recalls. "They were in the beginning stages of looking for distribution opportunities, and I gave them some information that they were looking for. They explained their company to me as well."



Toonacious was founded by three partners: Tony Bancroft, Ben Chambers, and Bo Ferger. Bowles found "their 'mission' and product very intriguing," and they stayed in contact. "Later on we all realized that there might be an opportunity for us to all work together in some capacity," he says. "The initial discussion was for me to consult in sales and marketing. When I made the decision to leave GMA/CMTA it was mainly to start my own consulting companyincluding consulting for Toonacious and doing some consulting for CMTA as well-but as things progressed, Toonacious asked me to join them full time. I have decided to do that. I will also fulfill my short-term consulting commitment to CMTA.'

Bowles is looking forward to his new relationship with Toonacious. An animation company geared toward developing faith-based, uplifting products for children, plans call for Toonacious to introduce a new series to the children's market next spring, *Lenny* & Sid. Sid is a mouse and Lenny is a shy rabbit.

Bowles will remain based in Nashville, where he will serve as Toonacious VP of sales and marketing. "I will be hiring and directing the appropriate people and firms to provide the best possible team to launch the first several *Lenny & Sid* video products," he says. "I will also work close with the distribution company Word/WEA."

In The News

• NewSong's multi-format hit "The Christmas Shoes" is being made into a CBS-TV movie of the week. Slated to air this holiday season, the movie will star Rob Lowe (The West Wing) and Kimberly Williams (Father of the Bride). The Christmas Shoes will be based on Donna VanLiere's novella of the same title, published by St. Martin's Press last October, which was inspired by the song. Produced by Craig Anderson and Beth Grossbard Productions, the project is currently filming in Nova Scotia. Members of NewSong make cameo appearances, and the title song will be featured. St. Martin's Press and Reunion Records both plan aggressive relaunches this fall of "The Christmas Shoes" book and album, respectively.

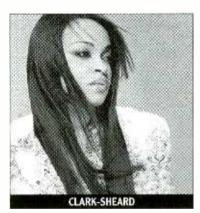
• Sparrow's teen pop group Jump5 has rerecorded and shot a video for the Disney hit "Beauty & the Beast." The group's rendition of the Academy Award-winning song will be featured on the upcoming DVD and VHS release of Beauty & the Beast: Special Edition from Buena Vista Home Entertainment. The video was directed by Brandon Dickerson and features special appearances by film characters Clogsworth and Lumiere. Jump5 -comprising Chris Fedun, Brandon Hargest, Brittany Hargest, Libby Hodges, and Lesley Mooreis preparing for the release of its sophomore album, All the Time in the World, due Aug. 13. The first single, "All I Can Do," is airing on Radio Disney and is being included on a compilation CD being given away with 3 million McDonald's Mighty Kids Meals this summer.

• Mobile, Ala.-based Integrity Inc. has changed its name to Integrity Media Inc., to better-reflect the company's growth in music/book publishing. The music subsidiary will remain Integrity Music Inc., which includes the Integrity Music, Vertical Music, Hosanna Music, Integrity Gospel, Integrity Just-for-Kids, INO, and M2.0 labels. Integrity also announced that the company's acquisition of M2 Communications, which includes INO and M2.0, (Billboard, June 1) has been completed. As previously reported, M2 Communications will continue to operate with its current staff under the leadership of founder and president Jeff Moseley.

• Amber Franks joins Michael and Kim Lord in the Daywind Music Group trio LordSong. The Warner Robbins, Ga., native fills the soprano position that was vacated when Kelli Shaw left the group. Franks had been filling in since Shaw's departure.



NEW LEASE ON LIFE: Second Chance, the July 30 release from Karen Clark-Sheard, marks a milestone in the singer's nearly three-decade-long career. But the title has little to do with the fact that-following in the footsteps of Yolanda Adams-the youngest of gospel's famed Clark Sisters signed with high-powered Elektra Entertainment in an effort to secure enough backing to broaden her commercial base. Nor does it have anything to do with the fact that after shedding a great deal of weight, she's got a whole new image. But it does have everything to do with the fact that after being given a 2% chance by doctors to survive a coma that wracked her body just last year, she is alive and well with not only a new album but also a powerful testimony and a bona fide second chance.



Heretofore, the rollout of a new release was a somewhat perfunctory chore for Clark-Sheard, who recorded more than a dozen albums with her siblings before going solo with 1997's *Finally Karen*, which sold 300,000 units and earned the signature soprano—known for highly stylized, multitextured runs—a Grammy Award nomination and four Stellar Awards.

But with this new round of promotional dates and press interviews, Clark-Sheard is exuberant, seeking every opportunity to share her powerful testimony. "In the midst of all of these promotions," she says, "I don't think it would be a great conversation without my speaking of the awesome miracle that happened in my life."

It started with routine hernia repair—a conventional surgery requiring a three-day hospital stay. But on the third day, a near-fatal blood clot cast Clark-Sheard into a coma with little chance of recovery.

"In the song ["Second Chance"], I say, "When doctors had given me a 2% chance, God stepped in and gave me a second chance to continue his ministry.' Then as soon as I came out of the hospital and got well, the record company was like, 'Are you OK now? We're ready to go.' "

The change in Clark-Sheard is not only spiritual but also physical. "I was on a feeding tube for about two weeks, and I've lost so much weight that people aren't recognizing me," Clark-Sheard says. "It's so wonderful to look at my pictures. and they're taking all of me and not half of me."

All of which fits very nicely into Elektra's plan to market her to a broader urban base. In the meantime, Clark-Sheard is concentrating on promoting the release with a grueling schedule of personal appearances, print and radio interviews, and concert performances.

"This time around, it's about my testimony," she says. "Right now, my mind is totally focused on knowing that I have my life, health, and strength and letting people know that God is still a miracle worker."

BRANCHING OUT: With the May 21 release of Because You Are Worthy, Dr. Rudolph W. McKissick Jr. of Jacksonville, Fla.'s 6,500-strong Bethel Baptist Institutional Church becomes the latest high-profile mega-church pastor to get in on the gospel recording scene. The worship-and-praise entry featuring the church's 200-voice Word and Worship Mass Choir was released on Allen & Allen Music Group (AAMG), the label launched last year by gospel's award-winning inspirational jazz duo, Allen & Allen. And these two gifted jazz musicians are just as committed to growing their label as they have been to developing their music. Aside from McKissick, AAMG has signed the Rev. Arthur T. Jones, comedian Rod Z, and new group 7th Element, whose debut release, Volume One, has many comparing the Orlando, Fla.-based sextet to Take 6.

BRIEFLY: Central South Gospel kicks off its inaugural Gospel Retail Conference Sept. 29 in Nashville. The two-day event-expected to draw upward of 250 retailers-will offer artist showcases, vendor booths, and seminars . . . Promoters are lining up for a chance at dates on Al Wash's United as One tour, featuring Kirk Franklin, Yolanda Adams, and Donnie McClurkin. The tour, which presently stands at more than 60 cities and counting, is slated to start Sept. 27 in Toronto ... John P. Kee has written a book based on his Grammy-nominated CD, Not Guilty. Kee says he spent a year writing Not Guilty! The Script. Though it is fiction, he acknowledges that the book closely parallels real events that have taken place in his life.

REVIEWS & PREVIEWS

ALBUMS

Edited by Michael Paoletta

POP

GRAHAM NASH Songs for Survivors PRODUCERS: Graham Nash, Russ Kunkel, Nathaniel Kunkel Artemis 6996751130

Graham Nash's fourth solo album and first in a decade reveals the songwriting ability and musical insight that earned Crosby, Stills, and Nash legendary status. Nash comes full circle on Songs for Survivors, which relates back to his 1971 solo debut, Songs for Beginners. Survivors is steeped in universal tales, from loss ("Lost Another One") to overcoming personal struggles ("Blizzard of Lies"), with the support of soft guitar rhythms, banjo, dark keyboard notes, and drums that provide varied tempos. Love, pain, and evolution coalesce on "The Chelsea Hotel," wherein Nash sings, "We've been here before/Searching for truth with perpetual youth that will be gone/ In the blink of an eye passing us by." Overall, Survivors provides a relaxing folk sound combined with lyrical depth and perception.-DP

★ ROBERT PLANT Dreamland

PRODUCERS: Robert Plant, Phill Brown Universal Records 314-586-962 Rare among '70s hard-rockers, Led Zeppelin icon Robert Plant has led an exemplary solo career, with his previous six albums all marked by broad musical sympathies, exquisite taste, and a yen for experiment. Rather than rest on these laurels, or his wellreceived two-album reunion with Jimmy Page, Plant has convened a great-sounding new band for an inspired set of covers, spiced with a pair of swampy originals. Favoring obscure blues and late-'60s/early-'70s folk-rock, the singer fully reanimates Jesse Colin Young's "Darkness Darkness," Bob Dylan's "One More Cup of Coffee," and Moby Grape's "Skip's Song." Plant and company conflate several blues standards for "Win My Train Fare Home," and they locate the scary murder-bal-lad essence of "Hey Joe." And rather



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RED HOT CHILI PEPPERS By the Way PRODUCER: Rick Rubin

Warner Bros. 48140 Do the words "Red Hot Chili Peppers" and "beautiful" belong in the same sentence? Yes, particularly when discussing the quartet's new album, the Rick Rubin-produced By the Way. Close observers of the Grammy Award-winning band have witnessed a transition from funkmetal (1984's eponymous debut) and manic metal (1989's Mother's Milk) to alt-leaning acoustics (1991's Blood Sugar Sex Magik, also produced by Rubin) and pop flirtations (1999's Californication). The casually titled By the Way finds singer Anthony Kiedis, guitarist John Frus-ciante, drummer Chad Smith, and bassist Flea further delving into all things pop, from warm Beach Boysinflected harmonies ("The Zephyr Song") and Burt Bacharach-styled melodies ("Universally Speaking") to cool Gary Numan-hued atmospherics ("Warm Tape") and Bow Wow Wow-spackled drumming ("Throw Away Your Television"). By the way, this is one beautiful record.—**MP**

than mirror the original neo-medieval cast of Tim Buckley's haunting "Song to the Siren" (or copy the more baroque This Mortal Coil version), Plant files the tune down to a spare, rustic plane. The dynamic range of Plant's vocals may have narrowed, but his emotional range has only widened, with his singing intimate and detailed throughout. Dreamland is an object



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PRODUCERS: various Columbia CK 85690

The sister act of Erica and Tina picks up where it left off with 2000's critically acclaimed Thankful. Less personal in its themes and more every man, woman, and child, Incredible finds the singing and songwriting siblings in a happier and blessed place following the award-winning success of the first album and new marriages for both. Things get off to a dance-in-the-aisles start with the hip-hopped title track that, like lead single "In the Morning"

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(reminiscent of first hit "Shackles"). can double as daily affirmations for churchgoers and non-churchgoers alike. The pair's sweet yet powerful vocals shine on the self-esteemthemed "Little Girl" and a beautifully soothing remake of Stevie Wonder's 'You Will Know," as well as the Walter Hawkins-sampling "Thank You." Throughout, Erica and Tina prove they're the real deal, making their own permanent imprint in contemporary gospel's ranks.—*GM*

lesson in maturing with grace, guts, and gray matter intact.—BB

★ VEX RED

Start With a Strong and Persistent Desire PRODUCER: Ross Robinson I Am/Virgin 11798

This U.K.-based quintet has recorded one of the most promising debut rock albums in recent memory. Taking



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MORCHEEBA Charango PRODUCERS: Paul Godfrey, Skye, **Ross Godfrey** Reprise 48347

Charango, the fourth album borne out of the collective Morcheeba consciousness (brothers/musicians Paul and Ross Godfrey and singer supreme Skye), overflows with a confidence not always present on past sets, particularly 2000's Fragments of Freedom. Here, Morcheeba has concocted a delicious brew of lively tropicalia, rock, blues, folk, hip-hop, soul, and electronic. It's the type of sweet, reflective musical journey—journey being the opera-tive word—that can be very much appreciated poolside or on the beach. That said, a romantic undercurrent (rich in orchestral maneuvers) ripples throughout, also making it a perfect bedside companion. Witness "Slow Down" and "Undress Me Now." A track like "São Paulo" is home to sweltering rhythms and all-too-real lyrics, while "Women Lose Weight" and "Get Along" are home to, respec-tively, Slick Rick and the Outsidaz's Pace Won. A class act.-MP

inspiration from such acts as Tool and the Smashing Pumpkins, this 11-track project is a coursing blend of keyboard/drum-heavy riffs and emotional lyrics that ring true because of their intense rawness. Lead singer Terry Abott brings listeners into his world of fixations on such tracks as "Dermo," "Itch." and "The Closest." which is about his fiancée asking him to choose

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between her and his band. "Can't Smile," an epic-sounding song discussing a highly messy relationship, alternates between fast and slow verses to great effect. The painful aftermath of abortion floods through the album's hard title track, while "Bully Me" similarly expresses angst but with a slowbuilding melody.-JK

BUTCH WALKER Left of Self-Centered PRODUCER: Butch Walker Arista 07822-14743

After some bad experiences with a few major labels and his own band, the Marvelous 3, Butch Walker decided to go solo with *Left of Self-Centered*, which he wrote and produced. Overall, the album is a cross-breed of metal and rock that pumps energy into the ears and melodic verses into the mind. The songs are an amalgam of Walker's life experiences, from falling in love with a sales clerk ("Alicia Amnesia") to living in conformist neighborhoods ("Suburbia") and losing a friend to disease ("If [Jeannie's Song]"). On "If," he sings, "And if I could be the chains/I'd fall from you/And let you fly like an angel/And if I could be the pain/I'd run away from you/So far away." Left of Self-Centered showcases an individual who isn't afraid to follow his own path. Some songs are sarcastic and witty, accented by fast-moving guitar and drum beats, while others provide softer vocal tonality and milder beats while maintaining quick tempos. Underneath all the humor and headbanging, Walker shows lyrical precision and sensitivity.-DP

VARIOUS ARTISTS

The Queen's Golden Jubilee 2002: Party at the Palace **PRODUCER: Giles Martin** Virgin 12833

This keepsake CD recording of the much-touted concert to celebrate the 50th anniversary of Her Majesty Queen Elizabeth II's ascension to the throne should be an essential collectible. And it is quite good in places. But there's also something innately dated about the entire collection. Dominated with performances by the remaining members of Queen, Cliff Richard, Phil Collins, and Bryan Adams, the set sounds a bit

(Continued on page 16)

V L I Τ A R E

FANIA ALL-STARS Qué Pasa?—The Best of Fania All-Stars COMPILATION PRODUCER: Jerry Rappaport **ORIGINAL PRODUCERS: various** Columbia/Legacy CK 85871

XAVIER CUGAT

The Original Latin Dance King COMPILATION PRODUCER: Jerry Rappaport **ORIGINAL PRODUCER: Xavier Cugat** Columbia/Legacy CK 85341

VARIOUS ARTISTS Ritmo de la Noche/Rhythm of the Night—The Very Best of Latin Jazz COMPILATION PRODUCER: Jerry Rappaport ORIGINAL PRODUCERS: various Columbia/Legacy CK 63408

MACHITO & HIS AFRO-CUBAN ORCHESTRA Mambo Mucho Mambo—The Complete

Columbia Masters COMPILATION PRODUCER: Jerry Rappaport ORIGINAL PRODUCER: Machito Columbia/Legacy CK 62097

Columbia/Legacy's four albums celebrating pivotal artists in the history of Latin music in this country are, simply put, a real treasure. Not only because of the quality of the music included in these collections but also because the discs serve as a reminder that Latin music is not simply today's fad-it's the result of decades of phenomenal musical



groundwork that has too often been forgotten in the current flurry of interest. The power of the original

big Latin dance band of the '40s and '50s is captured here in the work of Xavier Cugat, whose music has often been overlooked in favor of his legendary look (remember the maracas?) and wife No. 3 (Charo). Featuring a slew of his vocalists, including the legendary Migelido Valdés and Tito Rodríguez, Cugat's 26-track collection of mambos and other dance tracks kicks off with the original ver-sion of "Babalú." More big band, of a different sort, comes courtesy of Machito's more Afro-Cuban and jazz-oriented sound, the product of his work with Mario Bauza, also featured in this compilation. While it would be unfair to rate any of these

discs above the other, the 13-track Fania All-Stars is particularly compelling, gathering, as it does, some of the most extraordinary salsa recordings ever achieved, from the big band/Latin jazz/Motown blend in such tracks as "Picadillo" and "Foofer Soofer" to the use of bilingual lyrics and such classics as "Juan Pachanga" (with a young Ruben Blades on vocals). The sign-off is Ritmo de la Noche/Rhythm of the *Night*, featuring Mongo Santa-maría's historic recording of "Water-melon Man" and Antonio Carlos Jobim's "Stone Flower." All essential discs for those remotely serious about Latin music.-LC

CONTRIBUTORS. Bradley Bambarger, Leila Cobo, Larry Flick, Steven Graybow, Jill Kipnis, Gail Mitchell, Wes Orshoski, Michael Paoletta, Dara Pettinelli, Philip van Vleck, Ray Waddell. SPOTLIGHT: Releases deemed by the review editors to deserve special attention on the basis of musical merit and/or *Billboard* chart potential. NOTEWORTHY: Releases of critical merit. VITAL REISSUES: Rereleased albums of special attistic, archival, and commercial interest, and outstanding collections of works by one or more artists. PICKS (>): New releases predicted to hit the top half of the chart in the corresponding format. CRITICS' CHOICES (*): New releases, regardless of chart potential, highly recommended because of their musical merit. MUSIC TO MY EARS (¬¬): New releases deemed Picks that were featured in the Music to My Ears column as being among the most significant records of the year. All albums commercially available in the U.S. are eligible. Send review copies to Michael Paoletta (Billboard, 770 Broadway, 6th floor, New York, N.Y. 10003) or to the writers in the appropriate bureaus.

REVIEWS & PREVIEWS

(Continued from page 15)

too nostalgic and too far away from current relevance to be as electric as it seems intended to be. A few young turks snuck into the show, but onetime Baby Spice Emma Bunton, Atomic Kitten, and the Corrs merely leave the listeners noting how quickly they whither alongside such veterans. There are flashes of true excitement-most notably Ozzy Osbourne & Tony Iommi's riotous "Paranoid," Elton John's heartfelt "I Want Love," and Annie Lennox's "Why," though her performance also leaves the listener wondering if we're ever going to hear her belt a new tune again. Maybe next time.--LF

DANCE/ELECTRONIC

T.H.E.M. (THEE HUMAN EGO MANIACS) Sin, Win & Grin

PRODUCERS: Arthur Barrow, Justin Nylander Electrovenus 0269 With the nü-electro movement making big strides (see story, page 1), along comes the full-length debut from West Coast-based duo T.H.E.M., an acronym for Thee Human Ego Maniacs, otherwise known as singers/songwriters Christiana Eastman and Justin Nylander. Heavily influenced by the sounds of '80s pop-specifically Bananarama, Dead or Alive, Stacy Q., and Human League—T.H.E.M. is the type of act that most likely had much fun in the studio. Bubbly tracks like "Voices" (the set's first single), "Wicked," "Live for Today," and a just-left-of-center cover of the top-10, mid-'80s Animotion hit "Obsession" make for a windswept, carefree ride, Conversely, such songs as "Play to Win" and the Berlin-spackled "The Lonely One" sound like works-inprogress. And that's rather surprising, given that Nylander co-produced the set with Arthur Barrow, who worked with revered producer Giorgio Moroder during his '80s post-disco/new-wave period (the Motels, Billy Idol). Still, Sin, Win & Grin makes for one promising introduc-

COUNTRY

tion. Contact 310-486-5607.--- MP

THE WAYBACKS

Burger After Church PRODUCERS: Bruce Kaphan, the Waybacks Fiddling Cricket Music 002 The Waybacks are a West Coast acoustic guintent that blends ample humor and freewheelin' spirit with

fine musical chops and keen melodic

instincts on this primarily instrumental project. Spritely mandolins and ominous baselines kick things off on the shuffling acoustic instrumental "Turkish Stalemate," then "Down From Iona," powered by lightningfingered guitar work, comes off like a cross between Pure Prairie League and Flatt & Scruggs. "Brundlefly" and the trippy "Temporary Cheese" are more atmospheric, jazzy works, while the fiddle-laced "Bright Place" and bluesy "Police Dog Blues" are more light-hearted, rural honk in style. Elsewhere, an effective take on Floyd Cramer's "Last Date" comes off like backwoods lounge, and more steady bass and deft mandolin give "Gulshion Island" a big, anthemic feel. These guys can play like bandits. Contact 415-820-7328.—**RW**

GREY DE LISLE Home Wrecker PRODUCER: Marvin Etzioni Hummin'bird Records 91452

The retro CD cover and killer Bobbi Gentry hairdo don't fully set the tone for what Grey De Lisle is all about on this genre-hopping head-scratcher. The opening narration and smoldering musicality of "Borrowed and Blue," an ambitious blend of adventurous production, impressive lyrics, and passionate vocals, are 1970 country, but things change quickly with "Usted," a Spanish-language powerhouse. Later, "Beautiful Mistake" quite effectively taps into De Lisle's Tammy Wynette impulses but leans way too heavily on country lyric clichés to the point of condescension; the punkish "The Hole" may be more indicative of De Lisle's true musical leanings. Too often. De Lisle's intriguing vocals are overshadowed by distracting studio tactics, iffy musicianship, and a muddy mix. There's some strange stuff here, too: De Lisle manages to make a "Dead Cat" sexy, and "Showgirl (I'm Sorry)" takes on a country soapopera vibe that might sound more appropriate on a Meat Loaf record. Conversely, "'Twas Her Hunger" effectively melds strong lyrical content with one of De Lisle's better vocal efforts and an understated acoustic backing. She also crams heart and passion into the selfpenned "Ferris Wheels and Freakshows" that's as interesting as it is hard to nail down. Despite the unevenness of this project, De Lisle does prove to be a fearless artistwith style to burn. For info, log on to greydelisle.com.-RW

WORLD MUSIC

★ SHARON KATZ & THE PEACE TRAIN Imhizo

PRODUCER: Sharon Katz Appleseed 1063

South Africa native and social activist Sharon Katz formed the Peace Train band in 1993. This is the first Peace Train album released to an international audience. As a singer/songwriter, Katz's music is steeped in myriad influences. Though Katz is a white woman raised during apartheid, the most persistent vibe in her music is the rhythms of township music-a clue about her nonconformity. Mbaganga, *kwela*, and township jazz have a strong spiritual presence in her sound. The joyful lilt of these styles clearly made a strong impression on Katz and is most evident here in such tunes as "Sanalwami," "Bayangesaba," and "Crazy Life." Another appealing song, "Accra," takes a jazzy turn, and Katz sings this style with special flair. "Why O Why" comes from a dancehall reggae sensibility, imparting the timeless, urgent, message of African unity.—**PVV**

★ BHAGAVAN DAS Now!

PRODUCER: Mike D. Karuna/Triloka 7930185229

Bhagavan Das is a western Sadhu (mendicant or monastic) author and vocalist who is well known for introducing renowned spiritual leader Ram Dass to Indian culture and spirituality. He's a marvelous, versatile. singer, and on Now! he's collaborated with Beastie Boy Mike D. to create a thoroughly fascinating soundscape that incorporates Bhakti yoga chants, electronica, and breakbeats. The depth and spiritual resonance of Bhagavan Das' vocals is very moving, and when combined with Mike D.'s mix chops, the result is truly mesmerizing music. Add to this their sorties into gospel music ("Shiva Gospel") and blues ("Shiva Shambho"). Both songs produce a transcendent listening sensation; a startling, ultimately wondrous, East-meets-West vibe unique to this project. Now! is a world music album with all sorts of crossover potential. To that end, it would behoove retailers to also stock this disc in the electronic section, where fans of ambient and trance styles might discover something new to embrace. Distributed by Razor & Tie.-PVV

JAZZ

FOURPLAY Heartfelt **PRODUCERS:** Fourplay Bluebird/RCA Victor 63916

Who says contemporary jazz can't be as spontaneous and intrinsically creative as traditional jazz, while still retaining the melodic sensibilities that endear it to radio? Not Fourplay, which reinvents its smooth, R&B-based sound while breaking down the parameters of how contemporary jazz is composed and recorded. The material was largely improvised in the recording studio, with the resulting jams edited into cohesive compositions. As a result, keyboardist Bob James, drummer Harvey Mason, bassist Nathan East, and guitarist Larry Carlton have never played with more impassioned freedom on a group effort. Still, the final editing process gives the band a set of highly melodic songs that will alienate neither radio nor longtime fans. East's lead vocal bow on the sultry "Let's Make Love" (the only song brought to the sessions in complete form) was co-written with Babyface and sounds primed for multi-format airplay.-SG

BLUES

* RICK HOLMSTROM **Hydraulic Groove** PRODUCER: Rob Schnapf Tone Cool 751 134

Rick Holmstrom is well known to blues fans as the lead guitarist in the award-winning West Coast band Rod Piazza & the Mighty Flyers. He's also released two solo albums prior to Hydraulic Groove, but they don't bear much resemblance to what he's done with his latest project. Holmstrom hooked up with engineer/producer Rob Schnapf (Beck, Foo Fighters. R.L. Burnside) and together they laid a major tweaking on Holmstrom's blues sensibility. Loops, electronic layering, samples, and a healthy dose of funk combine with Holmstrom's taste for jump blues to produce a sound that might well be labeled dub blues. For definitive info on what's up here, check out "Pee Wee's Nightmare" and "My Maria." Both tunes are deep into electronica and sonic layering; very much blues filtered through a wall of dazzling signal processing. This is blues for the avant mind.—**PVV**

CLASSICAL

★ ALEXANDER-SERGEI RAMIREZ Agustín Barrios Mangoré: Confesión **PRODUCER: Holger Urbach**

Deutsche Grammophon 289-471-532 Dubbed "the Paganini of the guitar," the Paraguayan composer/guitarist Agustín Barrios Mangoré (1885-1944) composed more than 300 pieces for his instrument, many of which haven't survived. But those that have endured into the 21st century hold a rare allure, with such beguiling pieces as "La Catedral," "Aire de Zamba," "Choro de Saudade," and "Mazurca Apasionada" having more in common with the nocturnal Romanticism of Chopin than the devilish pyrotechnics of Paganini, Such world-class virtuosos as David Russell have recorded Barrios pieces to great effect, yet Peruvian guitarist Alexander-Sergei Ramirez's own selection is individual and utterly persuasive. To single out one performance, his interpretation of the melodious romanza "Confesión" effectively conveys an acute emotional hush, as if the piece were sharing a particularly intimate confidence. With lovely recording quality and packaging, this album should appeal far beyond classical guitar fans to music lovers of all stripes.---BB

SKIP SEMPÉ

Pavana: The Virgin Harpsichord PRODUCER: Jean-Pierre Loisil Astrée/Naïve F 8841

The virginal (an early kind of harpsichord) was the instrument of choice for a school of Renaissance-era English composers, from Byrd and Gibbons to Bull, Morley, and Tomkins-thus the group's nickname of "the English virginalists." They penned pieces especially for the keyboard, along with arranging popular polyphonic works for the instrument that were originally written for lute, voices, or consort of violas da gamba; so, a famous lute piece like Dowland's "Lachrymae Pavan" finds its way on this album, joining Byrd's gravely beautiful "Pavana: The Earle of Salisbury" and other works from such 17th-century keyboard publications as The Fitzwilliam Virginal Book. Playing a Flemish virginal and an Italian harpsichord, the enterprising Skip Sempé has produced a fluid and involving conspectus of Renaissance sounds, with the instruments, recording, annotation and packaging all of the highest standard. Distributed in the U.S. and the U.K. by Harmonia Mundi.—BB

I AM THE WORLD TRADE CENTER The Tight Connection PRODUCERS: D. Geller, A. Dykes Kindercore KC075

Three years ago, singer/lyricist Amy Dykes and musical technician Dan Geller, who record collectively as I Am the World Trade Center (IATWTC), issued their debut, Out of the Loop. With the help of a Gateway laptop, the Athens, Ga.-based duo created a quirky, synthhappy collection of pop songs. For The Tight Connection, production values have increased a notch, thanks to a new, software-savvy computer. Still, it's very do-it-yourself. Ditto for Dykes' storytelling, but that, too, shows definite growth, as evidenced by such catchy



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songs as the Blondie-colored "Big Star" and the Saint Etienne-etched "Believe in Me." Speaking of Blondie, IATWTC

covers the act's disco anthem "Call Me." and while it's no competition for the original, it will surely find a home in the nü-electro scene (see story, page 1). Like the sweetest taboo, The Tight Connection is rather addictive. Distributed by the Telegraph Company.---MP

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DAVE PIRNER Faces & Names PRODUCERS: D. Pirner, O. Leiber, D. Gamson

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Ultimatum/Artemis 665907 66772-7 The timing of a solo project has never been as golden as it is here. After hitting the big time with '92's Grave Dancer's Union, Soul Asylum seemingly set the record for quickest estrangement from the mainstream by a credible rock act



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in the '90s. Though it arrived just three years later, the underappreciated Let Your Dim Light Shine was ignored by

the masses. Then, the band gave even its devoted reason to lose faith with '98's dull Candy From a Stranger, on which frontman Pirner and company seem out of new ideas. But with Faces & Names, Pirner restores that faith-at least partially. The organ-led old-school soul cut "Feel the Need," punctuated with muted staccato strumming and handclaps, is one of this year's gems. Unfortunately, the song is so good that it leaves nearly everything else sounding mediocre. Other highlights ("Levitation," the Prince-like "Tea") are also results of Pirner flirting with '70s soul, making it all the more clear that he need look no further than "Feel the Need" for he and/or his band's future.— **WO**

REVIEWS & PREVIEWS

SINGLES

Edited by Chuck Taylor

POP

★ HOOBASTANK Running Away (2:58)PRODUCER: Jim Wirt

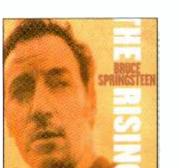
WRITERS: D. Estrin, D. Robb **PUBLISHER:** not listed Island 15478 (CD promo) The debut single from Southern California-based quartet Hoobastankwhich has already tickled the top of the modern- and mainstream-rock tracks charts-is making its bid for top 40 acceptance with the melodic "Running Away." The song starts with a soft acoustic guitar, accompanied by singer Doug Robb, then surprises the listener with a transformation into heavy guitar licks, overlapping vocals, and driving drum beats. Lyrically, "Running Away" is a jilted lover's anthem of empowerment: "Why are you running away/Is it me, is it you/Nothing that I can do to make you change your mind." The four band members-three of which have been playing together since high schoolshow off a wide range of musical influences here, from Phish and Metallica to Sarah McLachlan, and while it may not distinguish the band from many of its current rock peers, it is an energizing and euphonic blend of sounds that should cash in at the rock-rabid top 40 format. Meanwhile, the band's eponymous major-label debut is already glistening gold at cash registers. Catch Hoobastank on tour this summer with Jay-Z, 311, and N.O.R.E.---DP

★ SCAPEGOAT WAX Lost Cause (3:39)

PRODUCERS: Dave Cooley, Marty James WRITERS: M. James, D. Cooley PUBLISHERS: Watch the Sasquatch/ Warner-Tamerlane, BMI Hollywood 11464 (CD promo)

It's becoming increasingly challenging to differentiate the scores of faceless rock bands charting these days, and radio's not helping; programmers seem more than content to champion the status quo. Ah, but meet Scapegoat Wax, a rainbow among the gray granite skies of rock. With a wink in his eye and cutting-edge influences from pop and hip-hop, lead and SWAX mastermind Marty James serves up a sort of millennium-brand Sugar Ray meets Smash Mouth in "Lost Cause." Spiced with blips and tics alongside solid guitars and a head-banging beat, James sings like a frat-house favorite with his loose, good-timing vocal style. Summertime is just reaching its midpoint, so there's plenty of time for this one to cook as one of the season's beach anthems. Pop-radio programmers looking for a little spice to add to so much rock and rap will find a joyful noise in burning through this Wax. Fun, singalong stuff.—*CT*

JEWEL This Way (4:08) **PRODUCER: Rick Nowels** WRITERS: J. Kilcher, R. Nowels PUBLISHERS: WB Music/Wiggly Tooth Music/EMI/Future Furniture Music, ASCAP Atlantic 300751 (CD promo) The title track from Jewel's current set showcases the softer side of the singer/



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BRUCE SPRINGSTEEN The Rising (4:47) PRODUCER: Brendan O'Brien

WRITER: B. Springsteen PUBLISHER: Bruce Springsteen, ASCAP Columbia 58940 (CD promo)

The return of BRUUCE, one of rock's most revered living legends, feels like aloe vera for a scorched world order; his timing, tempo, and message simply couldn't be more soothing. Working with producer Brendan O'Brien this time around has helped elevate Springsteen from the melancholy tenor of so much of his recent work-it's an appreciable change of pace, and as a result, "The Rising" teems with spirit and urgency. Springsteen's vocal is particularly husky and commanding, as he observes a changing and tumultuous society, before rallying the people to "come on up for the rising, lay your hands in mine." His bridge is beautifully poetic: "I see you Mary in the garden . . . of a thousand sights/ There's holy pictures of our children/Dancin' in a sky filled with light/May I feel your arms around me/May I feel your blood mix with mine/A dream of life comes to me/Like a catfish dancin' on the end of my line." Oh, yeah. "The Rising" is an event record that will blanket all media for months to come. It's refreshing to see artistry and talent gain the upper hand in the face of so much tasteless and/or homogenized mainstream fodder. A most welcome return.—CT

songwriter, as she serves up a sweet song of affirmation to her lover: "Don't move, don't breathe/Don't change,

BEENIE MAN FEATURING JANET

G

Η

Feel It Boy (3:22) PRODUCERS: The Neptunes WRITERS: M. Davis, P. Williams, C. Hugo PUBLISHERS: EMI Blackwood Music/EMI Music Publishing/Waters of Nazareth, BMI; EMI April Music/Chase Chad Music, ASCAP

Virgin 16841 (CD promo) Beenie Man lines up star power to rival the sun for the first single from his forthcoming Tropical Storm set. "Feel It Boy" features Janet-known to commoners as Janet Jackson-on the hook and the Neptunes behind the boards. The result is an infectious little ditty



perfect for beach or the barbecue. The legendary dancehall toaster slows down the pace for the head nodder, while Janet provides a sweet-as-sugar hook that gives the track its groove. For their part, the Neptunes keep things relatively simple. Their synthdriven sound is evident, but it blends well into the melodic background. "Feel it Boy" isn't Beenie's first attempt at crossover. He and Mya teamedwith success-in 2000 for his "Girls Dem Sugar," which peaked at No. 16 on the Billboard Hot R&B/Hip-Hop Singles & Tracks chart. With the recent triumphant chart performance of Shaggy and the current single success of Sean Paul's "Give Me the Light"not to mention No Doubt's recent take on dancehall-both R&B and pop radio finally seem ready to receive the one-time underground dancehall community with open arms.—*RH*

don't leave/And promise me, say you'll stay/Oh, we'll stay this way." The lyric is embraced by a subtle palette of



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DUNCAN SHEIK On a High (3:39) **PRODUCER:** Patrick Leonard WRITER: D. Sheik PUBLISHER: Duncan Sheik Songs/BMG Careers, BMI

Atlantic 300890 (CD promo) Duncan Sheik's 1996 breakthrough, "Barely Breathing," was a blessing and a curse for a man whose artistic breadth far exceeded top 40 boundaries. With one long-lived hit, the singer/songwriter found himself typecast as a pretty boy brooder—and he never had another hit. Since, Sheik has gone to battle, first by making music as noncommercial as he could musterthat didn't work-and more recently, in a better mindset, with his acclaimed ethereal Phantom Moon in 2001, and this summer, as composer for the New York Shakespeare Festival's Twelfth Night. In hand, Sheik returns with the best music for the masses he's produced in six years. "On a High," pro-duced by the prolific Patrick Leonard, is easy, breezy pop, balanced with an intellectual lyrical sense seldom found this side of pop music: "I'm on a high beyond the sea and the sky/It's a lie, don't you believe it/I'm trapped inside a conspiracy of happiness." Sheik's vocals are propped by generous layers of harmonies as a lightly chugging beat keeps tempo and both acoustic and electric guitars plug away nicely. Atlantic has been a steadfast champion of Sheik and should have no problem delivering this deserving release to adult top 40. Welcome back to the game, Duncan. From the forthcoming Daylight, due Aug. 27.—CT

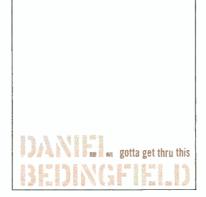
acoustic guitars, drums, and some nice overall, "This Way" doesn't stand dis-

background vocals from Jewel. But,

E W 0 R HY W Y 0 Τ Т Ν E N

DANIEL BEDINGFIELD Gotta Get Thru This (2:43)

PRODUCERS: Daniel Bedingfield, D'n'D Productions WRITERS: D. Bedingfield, D'n'D Productions **PUBLISHER: Reverb Music** Relentless/Island 15607 (CD promo) Even before its official release, more than 70 radio stations are spinning this infectious jam gleefully, including powerhouse outlets WHTZ (Z100) New York, KIIS Los Angeles, and WPOW Miami. Steeped in the kinetic beats and rhythms of British 2-step (for a reference point, think Craig David), "Gotta Get Thru This" is one of those all-toorare tracks that instantly reels listeners



in. Its Ping-Pong beat structures and rubbery bassline, coupled with newcomer Daniel Bedingfield's neo-soulful vocals, make for a wholly compelling journey-and a hasty one at that (the track is 17 seconds shy of three minutes). Bedingfield was born in New Zealand and raised in London. When issued in the U.K. late last year, "Gotta Get Thru This" topped pop and dance charts, paving the way for an appearance on the much-watched Top of the Pops. In a perfect world, the deserving "Gotta Get Thru This" would also top The Billboard Hot 100, Hot R&B/Hip-Hop Singles & Tracks, and Hot Dance Music/Club Play charts.-MP

tinctively apart from much of the artist's recent material, and it likely faces an uphill climb at radio-even at adult top 40, which gave a cool reception to the previous and awfully similar "Break Me." It seems as though Jewel has hit a creative wall. Her messages continue to offer great appeal, and her performances are unfaltering. But melodically, much of the current album is beginning to sound like business as usual-which, in this business, can be devastating. Time for a new game plan.— 🖊

COUNTRY

CAROLYN DAWN JOHNSON One Day Closer to You (3:05) PRODUCERS: Paul Worley, Carolyn Dawn Johnson

WRITERS: C.D. Johnson, M. Danna PUBLISHERS: EMI Full Keel Music/Blakemore Avenue Music/April Blue Music ASCAP; Dannasongs/Ensign Music, BMI Arista ADJ69147 (CD promo) The winner of the Academy of Country Music's top new female vocalist accolade in May has established herself as one of the country format's most potent new singer/songwriters. Carolyn Dawn Johnson demonstrates those gifts again on this impressive new single. Her emotion-packed vocals soar on this well-produced track, replete with saucy mandolin flourishes and driving guitar. Lyrically, the song is a refreshing take on single life. When confronted by friends who encourage her to settle down and marry, Johnson responds with a chorus that says, "I'm not gonna worry/I'm in no hurry/It's in the hands of fate/There's nothing I can do/It might be tomorrow or the one that follows/I've got the rest of my life to look forward to, 'cause every day is one day closer to you." It's a buoyant song with an encouraging message about believing there's someone out there for everyone and that love could be just around the next corner. Johnson delivers an impassioned performance and further solidifies her growing reputation as an artist of substance. Programmers should make this the next hit in her growing parade.—**DEP**

<u>ROCK</u>

MOBY Extreme Ways (3:30) PRODUCER: Moby WRITER: Moby PUBLISHERS: Little Idiot Music/ Warner-Tamerlane, BMI V2 27752 (CD promo)

Moby continues his strange evolution from the dancefloor to the modernrock airwaves with "Extreme Ways," the follow-up to "We Are All Made of Stars," which found its way to the top 30 on both modern-rock and adult top 40 playlists. This song features a spooky looped rhythmic track, with the songwriter/producer/mixer/musician singing his little heart out about how a relationship fell apart, fell apart, fell apart . . . like it always does. In some ways, "Extreme Ways' recalls the 1996 left-field renegade hit 'Standing Outside a Broken Phone Booth With Money in My Hand" from Primitive Radio Gods. In any case, rock stations may find that Moby offers a moment's relief from the grinding guitars pervading the format. From the album 18.—CT

CONTRIBUTORS: Rashaun Hall, Michael Paoletta, Dara Pettinelli, Deborah Evans Price, Chuck Taylor. SPOTLIGHT: Releases deemed by the review editors to deserve special attention on the basis of musical merit and/or Billboard chart potential. NEW & NOTEWORTHY: Exceptional releases by new or upcoming artists. PICKS (>): New releases predicted to hit the too half of the chart in the corresponding format. CRITICS' CHOICES (*): New releases, regardless of chart potential, highly recommended because of their musical merit. Send review copies to ChuckTaylor (Billboard, 770 Broadway, 6th floor, NewYork, N.Y. 10003) or to the writers in the appropriate bureaus

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Sept. 11 Shows Will Be Scarce

Most Acts, Agents, Promoters Choose To Stay Silent On Anniversary

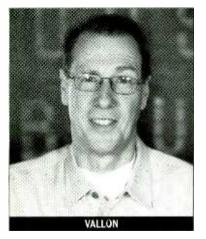
BY SUSANNE AULT

LOS ANGELES—Last year on Sept. 11, Americans were glued to their TV screens as the day's horror unfolded. As its one-year anniversary nears, concert-business executives and touring acts are expecting people to cocoon once again.

Summer through early fall is peak touring season, and 2002's stretch is no exception. Yet very few artists are playing Sept. 11, choosing instead to remain silent on that date.

For instance, Cher stops at the Conseco Fieldhouse in Indianapolis Sept. 10; the Kohl Center in Madison, Wis., Sept. 12; and Mark of the Quad Cities in Moline, Ill., Sept. 13. The Rolling Stones play Chicago's United Center Sept. 10, taking a break until Sept. 13 to play that city's Comiskey Park. Goo Goo Dolls go Sept. 10 at Las Vegas' Mandalay Bay Resort; Sept. 12 at Concord, Calif.'s Chronicle Pavilion: and Sept. 13 at Los Angeles' Greek Theatre. Aerosmith visits Scranton, Penn.'s Montage Mountain Sept. 10, picking up where it left off Sept. 14 at East Troy, Wis.'s Alpine Valley Music Center.

Other tours are taking a prudent break between legs or delaying startups. Breaks of a few weeks between summer and fall runs are nothing unusual, and the timing seems particularly judicious this year. George Strait will wait until Sept. 12 to start his arena trek, and tours by Bruce Springsteen, the Who, Jimmy



Buffett, Santana, and Creed all have scheduled multi-week breaks that keep them off the road Sept. 11.

This scheduling pattern makes perfect sense to the touring community, which believes that many concertgoers will want to spend Sept. 11, 2002, quietly and at home with their families.

"I think that everyone—agents,

artists, promoters—all felt the same way: We should not be playing that night this year," says Larry Vallon, senior VP of House of Blues Concerts. "The country's attention will be diverted elsewhere. They'll be solemnly remembering that day ... partying down with rock stars

doesn't seem to be the most appropriate thing." Or as Rob Henson,

director of the Bancorp-South Center in Tupelo, Miss., puts it: "I wouldn't want to book a date for profit's sake. That would be in bad taste. I don't think people would show up."

Both Vallon and Henson predict people will be tuning in to various TV news specials recalling that day—and tuning out strictly entertainmentoriented activities.

Also not slating Sept. 11 tour stops is Nederlander Concerts, which manages L.A.'s Greek Theatre and books such venues as the city's Forum and Anaheim, Calif.'s Arrowhead Pond.

A company spokeswoman says that Nederlander chose to "black out the date, thinking that there are going to be a lot of national services that [people will be watching] that day."

INDIVIDUAL PREFERENCE

Event giant Clear Channel Entertainment did not set a corporate policy for the date; however, few of its venues are booked for Sept. 11. One exception is Saratoga, Calif.'s Mountain Winery, which has slotted Jewel for that date.

Explaining its policy, a Clear Channel spokeswoman says the company "let everything up to the individual artist on how they wanted to commemorate that day."

Goo Goo Dolls bassist Robby Takac says he wouldn't have minded playing that day and that he was not involved in the decision not to. "The idea behind the whole [terrorist plot], you gotta remember, is to foil everyday life, in my opinion. So if we had had a show that day, I wouldn't have said I didn't want to play. Should you remember the day? Hell, yeah, but do I think everyone should sit in their house and be gloomy and mourn? No. I think that's counterproductive. I don't think you should interrupt life to acknowledge an act like that.'

Agreeing on this point is Howard Bellamy, whose Bellamy Brothers band will be playing an outdoor music festival in Kristian, Norway, Sept. 11. "Just imagine if the world was in fear, stopping in their tracks, doing nothing," explains Bellamy, who, along with his brother David, released the Bellamy Brothers' new album, *Redneck Girls Forever*, July 15 (*Billboard*, July 6). "We have to continue to do the things



that we enjoy. We're just going about business as usual."

Conversely, bluegrass singer Rhonda Vincent says she made a conscious decision to skip Sept. 11 during her current national outing, because "this will be a date that people will want to give serious thought to."

But Vincent remembers how she went ahead with performing next to Andrews Air Force Base only four days after last year's tragedy—"I thought there would be not one person there. But it was absolutely packed. It was the most incredible day"—so she's not dismayed by those artists who are stepping out Sept. 11, like Jewel or Kenny Rogers, who is performing that night at the Skyreach Centre in Edmonton, Canada.

"It's a personal prerogative," says Nashville-based William Morris agent Greg Oswald, who represents Rogers. "Those that [want] to do something should. But those who are shying away from doing anything—I totally get that."

So does manager Charlie Brusco, who is readying two fundraisers for families of New York Port Authority Police Department victims starring such bands as Styx, Bad Company, REO Speedwagon, and Survivor. But Brusco is planning the gigs—one at East Rutherford, N. J.'s Continental Airlines Arena Exposition Center and one at Cleveland's Gund Arena—for October, not Sept. 11.

"I just think it would be very, very weird to do some kind of musical event on that night," Brusco explains. "It should be a night of reflection rather than a night of big sights and sounds."

Venues Opt For Tributes

BY SUSANNE AULT

LOS ANGELES—Although many acts are opting to suspend their tours Sept. 11, some of the country's major venues are crafting musical tributes for that day.

The Laura Bush-chaired President's Commission on the Arts and Humanities is developing A Concert for America 2002 at Washington, D.C.'s Kennedy Center. Pop and classical artists will be on the bill, but other details are not yet available.

New York's Madison Square Garden has put a hold on Sept. 11. Although a spokeswoman for the facility declined to comment, Creative Artists Agency's John Huie says some of his artists have been asked to participate in a gospel-oriented affair, called An Evening of Hope and Grace, tentatively planned at the venue.

Huie says, "It would be a celebratory evening about how we as a country banded together and stuck it through."

Certain pre-existing commitments are keeping some buildings, including Los Angeles' Staples Center, from hosting anniversary events.

Staples Center VP of operations Lee Zeidman says that while he would have liked to have kept the date open in case of a possible memorial, Toyota has the facility booked Sept. 1-13 for its annual convention. The car dealer's event was canceled last year because of Sept. 11. Similarly, Louisville, Ky.'s Freedom Hall will host the National Quartet's annual convention; North Little Rock, Ark.'s Alltell Arena will stage a city Chamber of Commerce gathering.

Directors for the Thompson-Boling Arena in Knoxville, Tenn., and the Mark of the Quad Cities in Moline, Ill., deliberately did not plan events, figuring residents would be transfixed by major city happenings, such as the anticipated televised Kennedy Center show in D.C. However, Fargo Parks and Recreation Department in North Dakota has contacted the city's Fargodome to hold a tribute, free to the public, involving New York firefighters.

Paul Johnson, the building's executive director, says plans for the event are progressing, and while it's automatic to think about security requirements for this date, Johnson claims that "here in Fargo, visibility of this event wouldn't be nationwide, so there's not a lot of concern."

In fact, Johnson wishes more venues would open Sept. 11, explaining that "we can't let the terrorists control our activity. In my mind, there is no need to skip this date."

Even Zeidman says he wouldn't be fearful if he were able to present a tribute at the much-higher-profile Staples Center.

"[Since Sept. 11], we upgraded everything," he says. "So we already have good security measures here."



King of Concerts. Old and new friends gathered June 30 at the Fillmore Auditorium in San Francisco for the premiere of the A&E Networks *Biography* episode on the life of concert impresario Bill Graham. The film, produced by Clear Channel Entertainment's (CCE) Black Canyon Productions (BCP) TV unit, was screened to benefit the Bill Graham Foundation, a charity dedicated to continuing Graham's philanthropic vision. Pictured, from left, are BCP copresident George Roy, CCE Television president/executive producer Joel Feld, Jefferson Airplane bassist Jack Casady, BCP producer Marc Kinderman, singer/songwriter Carlos Santana, Jefferson Airplane guitarist Jorma Kaukonen, Grateful Dead drummer Mickey Hart, and David and Alex Graham, sons of Bill Graham and trustees of the Bill Graham Foundation.

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TOURING



FAST OUT OF THE GATE: At a time when many markets and tours are finding the going tough, Palace Sports and Entertainment's (PS&E) Michigan venues—the Palace of Auburn Hills, DTE Energy Music Theatre, and Meadow Brook Music Festival—have enjoyed their busiest start to the summer concert season in years. In the first five weeks, the Detroit-market facilities hosted 55 total events, including six sold-out



shows. The event load included 10 days when events took place at all three facilities and six double-event days. "We're off and running," says **Marilyn Hauser**, PS&E senior VP of booking and marketing. "Every year the balance of shows varies, but it worked out where we had a lot of doubles and triples this year."

Hauser says PS&E works closely with Clear Channel Entertainment (CCE) and CCE's longtime Detroit market promoter, **Rick Franks**, and also is proactive in seeking out dates on its own. "We try not to have too many dark days around here, because the summer season is so short," she says. "I don't know if all venues are seeing the same numbers we are—it's my understanding that a lot of the sheds are down in bookings."

The six full houses to date are Sammy Hagar & David Lee Roth (May 31), Poison with Cinderella, Winger, and Faster Pussycat (June 21), and the DRQ Summer Heat Rave 2002 featuring Ja Rule, Ashanti, P. Diddy, DJ Encore, Fat Joe, and Michelle Branch (23) at the DTE Energy Music Theatre and the Blink-182/Green Day Pop Disaster tour (June 11), Cher with Cyndi Lauper (15), and Britney Spears with 3rd Faze and LMNT (24) at the Palace. Many of these shows are doing far better in Detroit than elsewhere. "We're actually trying to book another Sam [Hagar] and Dave [Roth] show for the first week in September." Hauser notes. "The show is great, and the response in the market was fantastic.'

AEG VS. NEDERLANDER: Attorneys for Southern California promoter Nederlander filed a countersuit July 15 in response to Anschutz Entertainment Group's (AEG) July 12 breachof-contract action. Affiliates of AEG filed the initial lawsuit against Nederlander, citing breach of contract regarding the latter's exclusive promoter rights at AEG-operated Los Angeles-area venues the Staples Center and the Great Western Forum. Prior to filing the suit in California Superior Court in L.A., AEG gave formal notice to Nederlander that the latter's exclusive promoter's contract, which commenced in January 2000 and was set to run through 2004, was being terminated. That deal guaranteed AEG \$2.4 million per year. The AEG suit seeks more than \$6 million

teed future payments. "Unfortunately, we were forced to initiate this lawsuit against Nederlander because of their failure to meet their financial obligations, despite being given repeated opportunities to do so," says **Barry Mallen**, attorney for AEG. "They left us no choice."

in defaulted payments and guaran-

Meanwhile, Nederlander attorney Adam Burke counters that AEG has been violating the exclusive contract "for approximately two years," with more than 10 specific concerts cited in the suit, which Burke says cost Nederlander millions and absolves Nederlander from making payments. Nederlander has several concerts on the books for the two venues, including upcoming shows by Cher. John Mellencamp, Rush, Bruce Springsteen, and the Rolling Stones. While Staples and the Forum are now considered "open" buildings for any promoter, Mallen says AEG will honor any shows Nederlander had contracted prior to the termination of the exclusive promotion contract. AEG itself is entrenched in the concert promotion business with its AEG Live and Concerts West concerns, promoting such tours as Britney Spears and Eagles.

BARRY BOOKS BOSS: Longtime **Bruce Springsteen** booking agent **Barry Bell** is still booking the Boss, now via his own company, BPB Consulting, under the Creative Artists Agency (CAA) banner. Bell was a veteran agent at New York-based Premier Talent, which was acquired by the William Morris Agency. Bell left Premier last September and started his new company with CAA in February; any acts he signs will be booked under the CAA banner. Bell has been booking Springsteen for 30 years.

JULY 27 2002	Billboo	rd BC	DXS	CO	RE
man is m		VENUE/	GROSS/	ATTENDANCE/	
ARTIST(S)		DATE Xcel Energy Center, St. Paul, Minn. June 19	TICKET PRICE(S) \$1,844,845 \$135/\$85/\$55	CAPACITY 17,785 sellout	PROMOTER Concerts West, Jam Prods.
EAGLES		Schattenstein Center, Columbus, Ohio June 22	\$1,679,995 \$125/\$75/\$55	18,451 sellout	Concerts West
EAGLES		Rose Garden, Portland, Ore. June 13	\$1,631,885 \$135/\$85/\$55	15,117 sellout	Concerts West
EAGLES		Kemper Arena, Kansas City, Mo. July 11	\$1,444,316 \$136/\$86/\$56	12,901 sellout	Concerts West
EAGLES		Ford Center, Oklahoma City June 29	\$1,393,305 \$95/\$75/\$55	17,607 sellout	Concerts West, SMG
EAGLES		Freedom Hall Coliseum, Louisville, Ky. July 5	\$1.295,870 \$95/\$75/\$55	16,958 sellout	Concerts West, Jack Utsick Presents
EAGLES		Alltel Arena, North Little Rock, Ark. July 2	\$1.206,145 \$95/\$65	15,173 sellout	Concerts West
EAGLES		United Spirit Arena, Lubbock, Texas June 28	\$1,137,450 \$95/\$75/\$55	12,546 sellout	Concerts West
EAGLES		The Mark of the Quad Cities, Moline, III. July 8	\$1,136,975 \$125/\$95/\$75	10,719 sellout	Concerts West
THE WHO, C	OUNTING CROWS	Shoreline Amphitheatre, Mountain View, Calif. July 3	\$1,130,111 \$189.75/\$18.25	16.052 22,000	Clear Channel Entertainment
EAGLES		CenturyTel Center, Bossier City, La. July 1	\$1,117,045 \$95/\$75/\$55	13.363 sellout	Concerts West, House of Blues Concerts, 462 Concerts
EAGLES		Thompson-Boling Arena, Knoxville, Tenn. July 4	\$1,056,285 \$95/\$75/\$55	12.213 sellout	Concerts West, House of Blues Concerts, 462 Concerts
CHER, CYND	I LAUPER	Continental Airlines Arena, East Rutherford, N.J. July 2	\$1,037,879 \$125.25/\$35.25	16,600 sellout	Clear Channel Entertainment
EAGLES		General Motors Place, Vancouver June 12	\$978.389 (\$1,503,393 Canadian) \$93/\$62/\$47	12,915 sellout	Concerts West, House of Blues Canada
EAGLES		Fargodome, Fargo, N.D. June 18	\$932.275 \$95/\$65/\$55	11.983 sellout	Concerts West, Jam Prods.
EAGLES		Kansas Coliseum, Valley Center, Kan. July 10	\$920,594 \$95.50/\$65.50	10,437 sellout	Concerts West, Jam Prods.
BRITNEY SPE	ARS, LMNT	FleetCenter, Boston June 29	\$907.274 \$78.50/\$39.75	15,396 sellout	Concerts West, Metropolitan Entertainment Group
BRITNEY SPE	ARS, LMNT	Continental Airlines Arena, East Rutherford, N.J. July 6	\$870,288 \$75.50/\$39.75	16,470 sellout	Concerts West, Metropolitan Entertainment Group
EAGLES		Omaha Civic Auditorium, Omaha, Neb. July 14	\$835,770 \$95/\$65	9.384 sellout	Concerts West
BRITNEY SPE	ARS, LMNT	Savvis Center, St. Louis June 22	\$822,184 \$75.50/\$39.75	13,111 sellout	Concerts West
BRITNEY SPE	ARS, LMNT	Copps Coliseum, Hamilton, Ontario June 25	\$817,800 (\$1,243,792 Canadian) \$58.82/\$32.67	16.241 sellout	Concerts West, House of Blues Canada
EAGLES		Hilton Coliseum, Ames, Iowa July 13	\$774.820 \$95/\$75/\$55	9,432 sellout	Concerts West, Jam Prods.
CHER, CYND	I LAUPER	Mellon Arena, Pittsburgh July 5	\$773.537 \$76/\$33	11,514 13,249	Clear Channel Entertainment
CHER, CYND	I LAUPER	Van Andel Arena, Grand Rapids, Mich. July 12	\$770,494 \$79.75/\$34.75	11,165 sellout	Clear Channel Entertainment
BRITNEY SPE	ARS, LMNT	HSBC Arena, Buffalo, N.Y. June 26	\$752.756 \$75.50/\$39.75	13,862 sellout	Concerts West, Metropolitan Entertainment Group
CHER, CYND	I LAUPER	Verizon Wireless Arena, Manchester, N.H. July 3	\$693,207 \$75.75/\$56.75	9,368 9,422	Clear Channel Entertainment
BRITNEY SPE	ARS, LMNT	Atlantic City Convention Center, Atlantic City, N.J. July 5	\$588,492 \$100.50/\$40	11,382 sellout	Concerts West, Park Place Entertainment
DAVE MATTH	IEWS BAND	HiFi Buys Amphitheatre, Atlanta July 8	\$564,865 \$50.50/\$35.50	18,833 sellout	House of Blues Concerts
KENNY CHE GENTRY, JAM PHIL VASSAR		HiFi Buys Amphitheatre, Atlanta July 3	\$560,474 \$48/\$38/\$25	17,673 sellout	House of Blues Concerts
THE CRANBE JULIETA VEN		Auditorio Nacional, Mexico City June 25-26	\$553,230 (5,532,300 pesos) \$65/\$15	18,795 two sellouts	OCESA Presents, CIE Events
TOOL, TOMA	MAWK	Great Western Forum, Inglewood, Calif. July 15	\$546.013 \$42.50/\$38.50	14,431 sellout	Nederlander Organization, Goldenvoice
THE WHO, C	OUNTING CROWS	Auto West Amphitheatre, Marysville, Calif. July 4	\$526,052 \$154.75/\$29.75	1 8,377 24,912	Clear Channel Entertainment
BARRY MAN	ILOW, CURTIS STIGERS	Dodge Theater, Phoenix June 29-30	\$518,016 \$100/\$40	8,079 9,620 two shows	Clear Channel Entertainment, in-house
KENNY CHE GENTRY, JAN PHIL VASSAR	SNEY, MONTGOMERY MIE O'NEAL, R	Nissan Pavilion at Stone Ridge, Bristow, Va. July 13	\$502,548 \$20	23,629 sellout	Clear Channel Entertainment
DOWN, P.O.D	ICERT S: SYSTEM OF A ,, ROB ZOMBIE, CYPRESS DUST, & OTHERS	Sam Boyd Stadium, Las Vegas June 16	\$469,261 \$40/\$35	13,029 30,000	Infinity Broadcasting, Big Picture Promotions

TOURING

Losses Do Not Deter Mean Fiddler's Expansion Plans

BY JULIANA KORANTENG

LONDON—U.K.-based Mean Fiddler Music Group (MFMG) is going ahead with its ambition to become a leading operator of music venues and festivals in Europe despite reporting an operating loss of £1.5 million (\$2.1 million) in the financial year ended Dec. 31, 2001.

Chairman Vince Power attributes the loss, on a turnover of £3.7 million (\$5.5 million), to the reverse takeover of Mean Fiddler Holdings (as the company used to be called) by meanfiddler.com last November and the costs incurred as a result.

He admits business in MFMG's venues and bars was hit by the dive in international tourism following the Sept. 11 terrorist attacks in the U.S. and the cancellation of several major tours by American acts. And he emphasizes that the figures represent 12 months of meanfiddler.com's trading and only two months of the expanded company.

But he remains optimistic about the group's future: "I believe that the current year should show strong growth, as Mean Fiddler seeks to cement its position as the U.K.'s fastest-growing integrated music group with more acquisition opportunities complemented by strong organic growth."

That optimism emanates from the recent acquisition spree MFMG has embarked upon, helped by the £5 million (\$7.5 million) raised during the reverse takeover.



This year alone saw the group buy a 16% stake in the Glastonbury Festival, one of the world's biggest annual music events. MFMG has an option to increase its stake to 40% in 2005. "For the first time, the festival's 105,000 tickets sold out well in advance of the date of the festival," a company document says.

On the music-venue front, the group bought British venue company Finlaw 279, which owns dance-music nightclubs Media in Nottingham, North England, and Tunnel in Glasgow, Scotland. This was followed by the June acquisition of bar/restaurant Manto in the Soho district of central London, in a bid to capitalize on London's well-established gay community. The gay night at the MFMG-owned Astoria, a leading London music venue that has booked such top performers as hitmakers Kylie Minogue and Westlife, will be cross-promoted at Manto.

Another foray into the venue arena will include the launch of a private-members club in a joint venture with British band Manic Street Preachers; details of this deal remain unclear.

FUTURE STRATEGY

What is certain is the future strategy to exploit its existing

U.K. brands—including the Jazz Café and the Reading and Leeds festivals—on Continental Europe.

"We would like to develop the [concepts, such as Jazz Café] into cities in mainland Europe, particularly Paris, Barcelona, Berlin, and Amsterdam," a spokesperson says.



And by expanding its chain of festivals throughout Europe, the Mean Fiddler organization hopes to offer artists a one-stop shop for reaching more fans throughout the region.

The live-music setting of its existing business has prompted the company to expand into

media and the recording business, in an effort to develop more cross-promotional opportunities aimed at the 5 million fans that attend the venues and festivals annually.

The first move into the radio business came in May, when it purchased Ritz 1035 AM, a U.K. station that will be rebranded Mean Country. Additionally, it has a stake in Storm, a consortium that bids for regional radio licenses.

And should the group successfully launch a record label, it will develop a catalog of CDs and DVDs by acts performing at the venues and promoted on the radio services. Negotiations with possible partners to start a label and expand into Europe are under way, the group says.

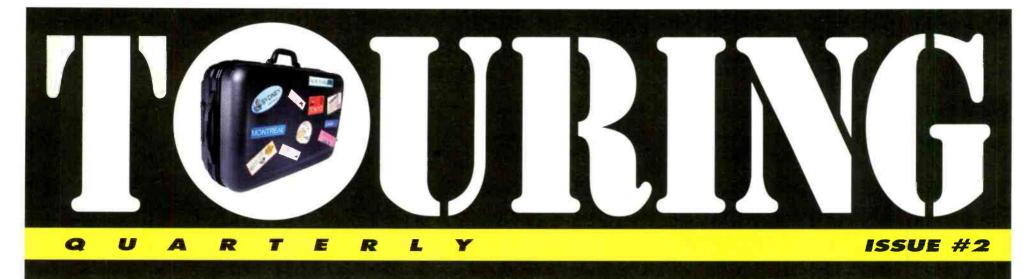
The international multimedia concept behind these ventures could possibly see the Mean Fiddler over-reaching itself. Yet, by bringing in such new investors as brewery group Bass Brewers, now a subsidiary of U.S.-based Coors Brewing Co.. with an 8.75% stake, Power says he's convinced of a secure future.

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More Supply Than Demand?

Numerous Tours And High Prices Show Industry Growth But **Outpace** Attendance

BY RAY WADDELL

NASHVILLE—The concert industry may be crazy, but it appears to be relatively healthy, at least in terms of gross dollars and traffic.

Everything came to a screeching halt last fall, and things were slow to get started in 2002, but the business swung into action this spring, and now dollars and touring volume are up over the same time frame last year. Unfortunately, attendance has not kept pace and is down both overall and on a per-show basis.

Early winners are easy to find, including Paul McCartney; the Rolling Stones; Billy Joel and Elton John; Dave Matthews Band; Crosby, Stills, Nash & Young; Creed; the Eagles; Cher; Britney Spears; Kenny Chesney; Neil Dia-mond; Barry Manilow; and Brooks & Dunn.

Disappointing, however, is the ongoing trend of dollars outpacing attendance, meaning fewer people are going to more shows. Whether that trend, in evidence for the past few years, is indicative of higher ticket prices, increased touring volume or a combination of both depends on whom one talks to, but most would agree that the touring industry in general has shown remarkable resiliency in weathering a stuttering economy, catastrophic events and internal shake-ups

According to numbers reported to Billboard's Boxscores

from January through the end of May, the global concert business topped half a billion dollars at \$502,233,508, up 3.3%. But attendance, at 12.04 million, is down 4.2%, despite the fact that 135 more concerts were reported for the time period.

Still, tours that should be blockbusters indeed are, and the industry has responded to uncertain times by developing innovative packages and price structures. Even old warhorses like the Rolling Stones will reach into their bag of tricks when they trot out their multivenue concept this fall.

'I'm certainly optimistic," says Dave Lucas, president and co-CEO for the music division of Clear Channel Entertainment (CCE), far and away the world's largest promoter, amphitheater owner and tour producer. "Obviously, after Sept. 11, things slowed down Continued on page TQ-12



International Sites Keeping Up With The U.S.

New And Improved European Venues Host World Tours

n an increasingly global touring business, how do older concert venues in Europe compare to those in the U.S., which has enjoyed the ongoing development of new facilities?

Leading promoters in four key European markets were surveyed recently to identify the top venues in their territories, and they were asked how those halls stack up against U.S. buildings.

One fact is quickly evident. Although arena managers in the U.S. face the everpresent challenge of booking concerts around home games of the professional sport teams who are their primary tenants, the sports business is the keystone of arena development in the U.S.

U.K. CAPACITY

Clear Channel Entertainment is Europe's dominant concert-promotion company. For its U.K. division, the toplevel touring network centers around six arenas and outdoor venues. The indoor Manchester Evening News Arena

facilities are the Sheffield Arena, with a capacity of 12,000; the Manchester Evening News Arena, with a capacity of 21,000; the NEC in Birmingham, with a capacity of 10,500; and Wembley Arena in London, with a capacity of 12,000. These are all strategically placed in the Northeast, Northwest, Midlands and Southeast Continued on page TQ-10



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Group Efforts

IAAM's Annual Convention Focuses On Security And Streamlining

BY RAY WADDELL

atters both internal and external made the past year a very busy one for the International Assn. of Assembly Managers (IAAM), the world's top professional organization for managers of public assembly facilities, which convenes in Atlanta, July 26–31, for its 77th Annual Convention & Trade Show.

The devastating events of last Sept. 11 caused particular concern for an industry that specializes in, as its name would indicate, the assemblage of large crowds, primarily concerts and sporting events at performing-arts centers, theaters, civic centers, auditoriums, arenas, amphitheaters and stadiums. Always a top concern, security and crowd-control issues have moved to the forefront in the past months.

King

Additionally, IAAM has undergone the appointment of new association leadership in the past year. Industry veteran Dexter King moved from the professional ranks to association administration when he was named to head the IAAM as executive director, working from the association's home office in Coppell, Texas. King, who officially came on board last September, is a longtime IAAM member, a past president of the association and former arena manager.

"As a 28-year member of this association, even as past president, I saw issues I wanted to address," says King. "I am now in a unique position to see that we address the needs of this industry and our members. I want to collaboratively energize the home office to accomplish these tasks.'

Outgoing IAAM president Lionel Dubay, a 31-year industry both challenging and rewarding.

The terrorist attacks of last year had "a tremendous impact and changed the way we do business and serve our customers,' says Dubay. "We have always recognized security as a primary concern, but after terrorist attacks hit American soil, this is something we now have to be prepared for in the future."

Toward that end, IAAM established the Safety & Security Task Force (SSTF), conceived as a vehicle for IAAM members and other



Dubay

veteran and director of the O'Connell Events Center at the University of Florida in Gainesville, described his tenure as president as offering "never a dull moment," a run that has been

to establish best practices for the industry regarding security. The task force is chaired by Frank Poe, IAAM past president and director of the Birmingham-Jefferson

similar associations internationally

It's A Small World: IAAM's International Element

he International Assn. of Assembly Managers (IAAM) has increasingly focused on the "international" side of the organization under the tenure of outgoing president Lionel Dubay, and that trend is expected to continue.

Following the events of Sept. 11, the IAAM established an International Safety & Security task force and set meetings with leadership from two European associations to discuss a partnership in a European venuemanagement school.

Discussions in June addressed the partnership arrangements and a timeline for that effort, with the goal of launching the venue-management school in June 2004. The two participating European associations are the Assn. Internationale des Palais de Congres (www.aipc. org) and the European Arenas Assn. (www.eaaoffice.org).

Another initiative of the past year was an attempt to "help us redefine our role and involvement with the World Council of Venue Management, a consortium of international likeminded associations," says Dubay. The IAAM serves as secretariat for the WCVM (www.venue.org) in a contract that was recently renewed.

The WCVM was conceived during a meeting in Barcelona, Spain, on June 25, 1996, following IAAM's leadership role in initiating discussion of the issue. The WCVM was formally launched in Orlando, Fla., in 1997, and includes the Asia Pacific Exhibition & Convention Council (www.apecc.org), the Assn. Internationale des Palais de Congres, the European Stadium Managers Assn., the European Assn. of Event Centers (www.evvc.org), IAAM, Venue Management Assn., Stadium Managers Assn. (www. stadianet.com), Brazilian Assn. of Conference Centers and the European Arenas Assn.

The WCVM is intended to be an umbrella organization that brings participating organizations together for the purposes of communications and does not supplant the activities of any organization. The current chairman of the WCVM is Cliff Wallace, director of the Hong Kong Convention Center.

During the IAAM annual conference in Atlanta, July 26-31, the World Council of Venue Managers will meet for the first time, on July 27, says Dubay. "We will have a global summit session on that day,' he notes. "I suspect, with the World Council meeting then and afternoon sessions on global issues, as well as Atlanta being an easily accessible major city, there should be a very good contingent of international members." -R.W.

Convention Center Complex (Birmingham, Ala.), and vice chaired by Larry Perkins, assistant GM of the Raleigh (N.C.) Sports & Entertainment Center and chairman of the International Crowd Management committee, which meets in Reno, Nev., in

November. "We had our largest attendance ever at the International Crowd Management Seminar in San Diego last November, and that's where we had the first meeting of this task force," says Dubay.

Perkins says the task force has enlisted the participation of other public-assembly associations and the major professional sports leagues and is working with Home-land Defense. "We have a lot to consider and go through to get everyone on board, but it's going terrific," says Perkins. "We're trying to keep everyone informed of

what we're doing, and these issues will definitely be a focus in Atlanta [at the national meeting] and in Reno [at the Crowd Management Seminar Nov. 10-13].

As an offshoot of the SSTF, the IAAM board of directors established an external-affairs committee at the L.A. conference. Poe set up a public-advisory and public-relations task force, which has already recommended five issues on which IAAM will take an official position.

Dubay, who will be replaced as president by Joe Floreano, director of the Rochester (N.Y.) Riverside Convention Center, is appreciative of his time moving through the officer chairs at IAAM. "Coming up through the chairs has allowed me to visit all of the district meetings, specialty meetings and related industry association Continued on page TQ-15

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T O U R I N G

More Bang For The Buck

Technology And Economy Lead To Downsizing The Extras For Big Production Effects

BY RAY WADDELL

n the world of concert production today, "louder," "brighter" and "versatile" coexist with "compact," "efficient" and "economical."

This environment is a reflection not only of technology's impact but also the fact that manufacturers have responded to tour managers' needs to cut labor and transportation costs by maximizing truck space and improving the ease and stagehand requirements of loadins and load-outs.

"Everything is a lot easier than it was 10 years ago," notes John Page, senior VP/GM of First Union Center in Philadelphia. "With technology, there is a lot less equipment at the end of the day, and production is 100 times better than even a few years ago." Indeed, even with streamlining, production quality has not suffered but instead has improved. "With lights, for example, you can have less and do more," says production guru Steve Lawler, senior production director for Clear Channel Entertainment. "It seems that [most bands] still want to be theatrical, and the fans expect it."

Lawler says tour production managers "are getting smarter" about generating the most bang for the buck. "Over the last three to five years, with moving lights and computers, fewer lights can look better," he says. "And the audience has no idea the tour has gone from six trucks to five. Trucks cost about \$3,000 a week, and, if you can cut five stagehands out, that's a huge reduction in expense. I've definitely seen that trend, where these big stagehand calls have been reduced."

The trend is basically geared toward return on tour investment, more important to some acts than others. "Some of these acts that have been out there a long time are going with streamlined packages that maximize their earning potential," says Page. "On the other hand, some of these younger acts go for the gusto, with people like "N Sync and Britney Spears going out with 15 or 16 trucks. Other acts tend to be lean and mean, with five or six trucks, like Kid Rock, Alan Jackson or Incubus."

SOUNDS GOOD

In an attempt to create valueoriented touring packages, multiact tours are all over the road this summer. While these packages were once a nightmare for tour managers, technology has again come to the rescue.

"These new [sound] boards are smaller, because they're digital," says Lawler. "I saw one the other day where each band carries their own floppy disk, and the [pro-



duction manager] walks up to the board at sound check, slips the disk in, and they're ready to go. Showco has developed a board that a lot of acts can use, which is particularly effective when you have three or four bands on a festival. Each band has a floppy with all their pre-sets."

Sound also looks better, cleaner. "With sound, a lot of acts have gone to a line array, which is good for everybody," says Lawler. "It's less trucking, better sight *Continued on page TQ-6*

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MORE BANG

Continued from page TQ-4

lines, smaller clusters—especially in the arenas."

Tours have also cut costs by utilizing regional vendors for production rather than transporting the equipment nationally. "Most of these tours are still carrying ear monitors and stage monitors and are leasing the stacks and racks [speakers and power racks] from regional areas instead of trucking this equipment," notes Stephen T. Gudis, owner/operator of



Gudis

Nashville-based event production firm the Production Department. "That can sometimes save you half a truck with the speakers, and you don't have to truck it or have the promoter provide it."

LOOKS GOOD

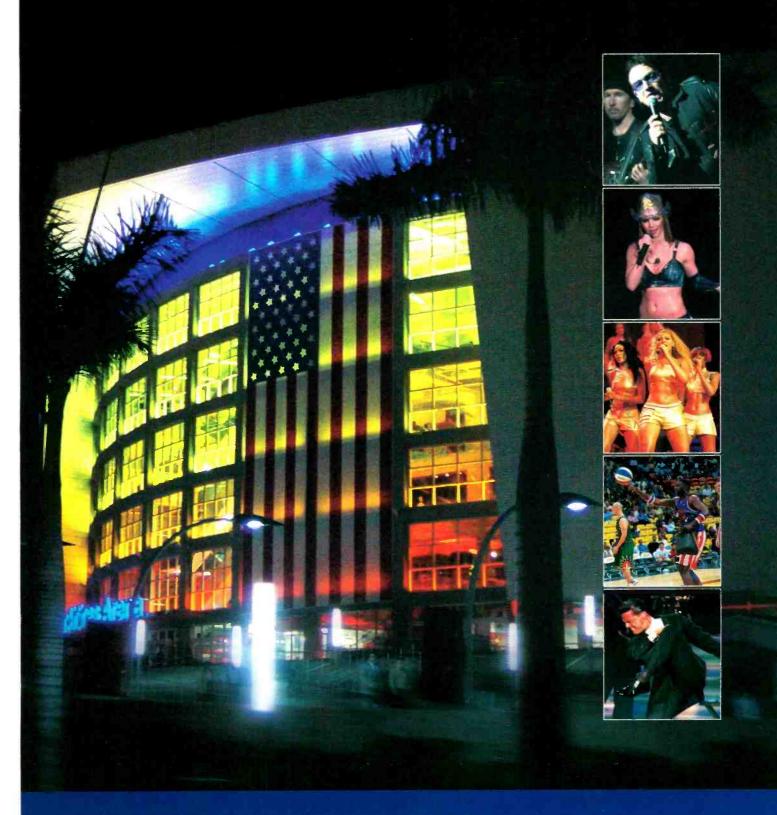
Gudis says moving lights have greatly reduced the number of fixtures necessary, in turn saving truck space while providing more stunning lighting. "It's all automated lighting now, with very few par [stationary] lights," he says.

At the same time, video is more popular than ever. "More groups are carrying video, not just side screens, but upstage screens instead of painted backdrops," says Gudis. "So, instead of four painted, soft drops moving on a traveller, you put a video screen up there. It's more economical, and you get a lot more looks. You get 24 looks on a screen, as opposed to four on a soft drop."

Video can also help financially in other ways. "Video is very sponsor-driven," Gudis points out. "You see sponsor logos, even commercials. This can underwrite the cost of video completely, as is the case with Coors and Brooks & Dunn."

Lawler says he has seen an upsurge in acts' affinity for the use of pyrotechnics. "Pyro seems to be more popular over the last couple of years. Some of these tours come through with a whole truck of pyro, and it used to be two or *Continued on page TQ-8*

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MORE BANG

Continued from page TQ-6

three boxes of pyro, total. These boy bands definitely have theater in mind when they produce their shows, and Kiss the last time out had one truck just for pyro."

Pyro hasn't been affected much by technology, remaining fairly consistent over the years. "It's just bigger and more extreme," says Lawler. "They haven't perfected digital fireworks yet."

INDOORS OR OUT

Conventional touring wisdom has it that modern arenas offer more production capabilities, in general, as opposed to outdoor amphitheaters. "Acoustically, if

"Some of these younger acts go for the gusto, with people like 'N Sync and Britney Spears going out with 15 or 16 trucks. Other acts tend to be lean and mean, with five or six trucks, like Kid Rock, Alan Jackson or Incubus." —John Page, First Union Center

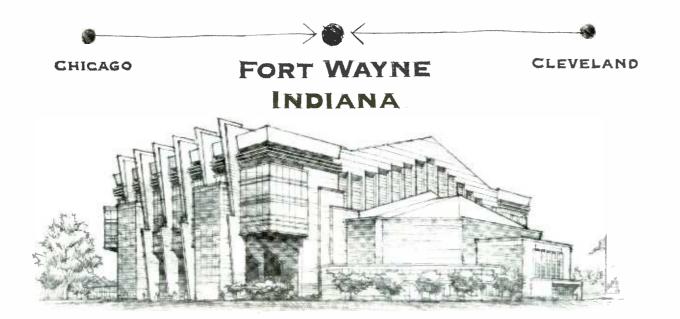
[designers] put the time and effort into building the arena, the production is better," says Page, adding he believes the concert experience is better, as well. "Everybody has a seat, it's airconditioned, there are no weather concerns."

Adds Lawler, "Some acts will stay in arenas because they can't produce their show outside. They want bigger sets, bigger theatrics. But some shows are built for the sheds."

An indoor show can definitely "look bigger," Lawler believes. "Sheds are confined to a proscenium opening; when you get into an arena, you've got that 110foot-tall by 200-foot building. Most have their own stage and hydraulics, and sheds aren't built for a lot of hydraulics."

That said, "Sheds are built for just shows, as opposed to a basketball arena. With sheds, the stage is the focal point."

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QUARTERLY

INTERNATIONAL SITES

Continued from page TQ-1

of the country. Open-air concerts are focused on the 65,000capacity Milton Keynes Bowl and 70,000-capacity Donington Park, both in the center of the country.

CCE holds an annual management contract for Milton Keynes Bowl (in conjunction with Gaming International for English Partnerships), owns a 25-year lease on Donington Park (with 21 years remaining) and is midway through a five-year management contract for Sheffield Arena that runs through March 31, 2003.

None of the venues have been recently upgraded or renovated. This is because, apart from Wembley and Donington, they were all built as dedicated multipurpose venues within the last 20 years, and any modifications to the original design have been made within the past decade. The oldest of the venues, London's famed Wembley Arena, which opened in 1934, will be redeveloped when a decision is finally made on the fate of the adjacent Wembley Stadium, which has stood empty for several years.

Milton Keynes Bowl first opened in 1980 but was upgrad-



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GLOBAL SPECTRUM ed in the mid-'90s. The opening of the Sheffield Arena in 1991 spearheaded a relative boom in modern arena construction across the U.K., followed by the NEC arena in Birmingham in 1992, and the Manchester Evening News Arena in 1996.

The biggest contrast with U.S. venues, according to Paul Latham, COO for CCE U.K. Music, is the widespread presence in the U.S. of professional sports teams as 'anchor tenants" for venues to support development of new buildings. In the U.K., this arrangement is not so well-established. "This is a luxury not available in the U.K., says Latham. "The only people who suffer are the concert-goers, who have to put up with inadequate facilities. Only on new-builds are the latest designs and comfort factors incorporated." However, when it comes to accommodating the same tours as U.S. venues, Latham confirms that is not a problem for promoters. "All tours are scaled to the venues that are on their schedule, whether in the U.S. or the U.K.," he says

BIGGER AND BETTER?

According to leading German concert promoter Marek Lieberberg, the concert halls are older than those in the United States. "But they have [historic] charac-



Johansson

ter," says Lieberberg, "something most U.S. venues are lacking."

However, says Lieberberg, the most common advantage of U.S. halls is their greater capacity, particularly with those fitted with seats, as opposed to generaladmission-style venues.

As far as the venue facilities themselves are concerned, says Lieberberg, Europe is absolutely on a par with the U.S. "However, the staff—ushers and organizers are far more professional in the United States," says Lieberberg. "This also applies to the way catering is organized and the range of services offered."

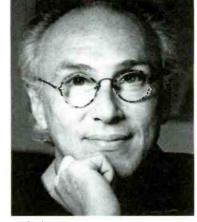
The three largest concert halls in Germany are the Kölnarena in Cologne, with a capacity of 16,000; the Festhalle in Frankfurt, with a capacity of 14,000; and the Olympiahalle in Munich, with a capacity of 11,500.

In the Netherlands, Mojo Concerts, founded in 1968, is one of the largest promoters, organizing 95% of the market's concerts, says Jan Willem Luyken, Mojo's head of marketing and communication. Mojo also is now a division of Clear Channel.

Although many concert venues in Europe are much older than those in the U.S., that's not the case in the Netherlands, says Luyken.

The two most important largescale venues in the Dutch market are the Ahoy in Rotterdam and the Heineken Music Hall in Amsterdam. They are situated in the two biggest cities in the north of Holland. The Ahov (10,000 capacity) was built in 1971 as a sports stadium but was completely renovated in 1987; the indoor cycle track was removed, and it was converted into a music venue. The Heineken Music Hall in Amsterdam is the newest large-scale purpose-built music venue in the Netherlands. It was built in 2000 with a capacity of 5,000. The Amsterdam Arena, a football stadium, also hosts major shows and was built in 1996, with a capacity of 50,000.

"In general, the venues in the Netherlands can handle the same scale of production as in the U.S.," says Luyken.



Lieberberg

The Nordic region boasts some of the largest and most modern venues in Europe, thanks in part to avid Scandinavian ice hockey and soccer fans and the kind of support from sports teams that is notably absent in the U.K. All the venues are well maintained, most of them relatively recently renovated, and can easily handle elaborate productions, says Thomas Johansson, managing director of EMA Telstar, a division of Clear Channel Entertainment. The region's most important venue is Ullevi, a 50,000-capacity outdoor stadium in Gothenburg, Sweden's second-largest city. Built in 1958 for the world soccer championships, the stadium was completely retooled in 1986. In 2000, Copenhagen's Parken (45,000 seats) was totally rebuilt in time for the 2001 Eurovision Song Contest.

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"The good thing is that we can play the year round," Johansson says. "It's got a rolling roof that takes about half a day to convert it to a covered stadium." Other major outdoor venues are the Olympic Stadium in Helsinki (43,000 capacity) and the Valehovin Skating Arena in Oslo (40,000 capacity).

Major indoor venues in the region include The Globe in

"After we had Hartwall and The Globe built, Stockholm, Helsinki, Oslo and Copenhagen became a very strong four-city circuit. But we are looking at developing this circuit towards the east, into the Baltics and the western part of Russia."

—Thomas Johansson, EMA Telstar

Stockholm (12,500 capacity), Helsinki's Hartwall Arena (12,000), the Spectrum in Oslo (8,000 capacity) and Gothenburg's Scandinavium (10,000 capacity).

Even with plans for a new 10,000-seat arena due in 2004 in Malmö, Sweden's third-largest city, Johansson has his eye on other venues in the region. "After we had Hartwall and The Globe built, Stockholm, Helsinki, Oslo and Copenhagen became a very strong four-city circuit," he says, "but we are looking at developing this circuit towards the east, into the Baltics and the western part of Russia."

Indeed, Johansson has already promoted shows in Tallinn, Estonia, in a new 6,500-capacity indoor arena that was host to the 2002 Eurovision Song Contest, as well as in St. Petersburg, Russia, at an arena that was built in 2000 for the ice-hockey world championships.

This story was written by Thom Duffy, international editor, special sections, with reporting from Camilla Phelps in London, Wolfgang Spahr in Hamburg, Jennifer Dempsey in Amsterdam and Jeffrey de Hart in Stockholm.



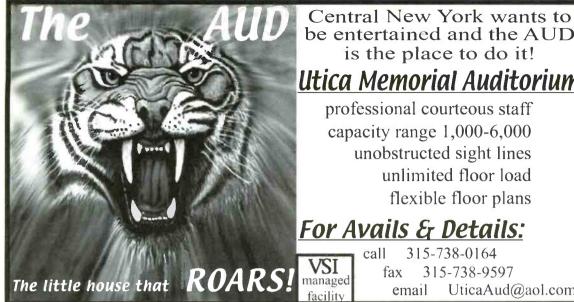
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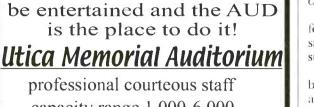
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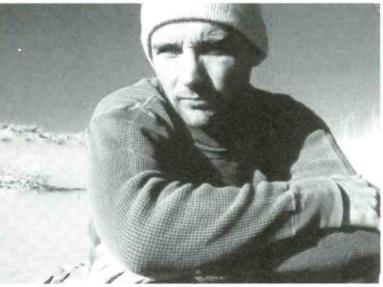
Continued from page TQ-1

for just about everybody, but we saw things start to really come on strong about January.

Heading into last fall, CCE business was strong, Lucas says, and for summer '02 the number of shows booked is "slightly

started in 1997. We're in a cycle that's not a good cycle. We're seeing the fact that people can't afford to go to these shows."

Mickelson doesn't believe the decrease in attendance is a concertvolume issue. "Even if the number of shows stayed the same, ticket prices are keeping people away, and that's not good for business,



Moby



Cake

ahead" of last year. "Now it's down to execution time, advertising, marketing, promotion and selling the tickets," he says. "But the number of shows we have booked in our facilities and others is ahead of last year."

TOO HIGH?

For others, particularly those outside the CCE network, the continuing trend of decreasing attendance in the face of increasing volume and dollars cannot continue without long-range negative impact. "I don't know of one promoter that can sit here and say they're up this year as opposed to last," says Jerry Mickelson, co-president of Chicagobased independent promoter Jam Productions. "Ticket prices are too high. They're up 60% since [promoter] consolidation

he says. "The point is, more people should see shows, not fewer, and the most critical factor when someone decides whether or not to go to a show is how much it costs.'

Randy Phillips, CEO of AEG Live, producers of tours by Britney Spears, the Eagles and others, says he's seeing mixed results so far this year. "What we've found is the fours that were put up early-like Britney, McCartney and the Eagles-did very, very well, and those that are going up later are not doing nearly as well," says Phillips. "I think that ticket prices are obviously high, and, by having such a high ticket price in a concentrated season with outdoor touring, there are fewer dollars available.

That said, Phillips is pleased with AEG Live's ability to carve its niche in a tough market. "If you

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think about us, we came from being invisible to being a true alternative in this country to the 800-pound gorilla," he says. "This summer, we'll be working with Neil Diamond, Britney Spears, a bunch of Korn dates and a couple of Who dates. We're doing a lot."

Lucas thinks that, on the whole, ticket prices have stabilized. "There has been a little talk about some of the Triple A [superstar] artists, but what happened in the past, when a Triple A act went out with a \$95 ticket, is that scalpers would scoop them up and then turn around and sell them for triple that price," he points out. "We feel the real fan standing in line should have an opportunity



Brooks & Dunn

[to get the best seats], and that puts more money in the artist's pocket, as well. And if you compare our prices to a lot of other sports and entertainment events, we were low for a long time."

SAFETY IN NUMBERS

History shows that any year that boasts a Rolling Stones tour is a pretty good year, and the band should have huge momentum heading into the fourth quarter and 2003. With a soldout, \$53-million-grossing, Paul McCartney tour already in the books (with more dates likely on the way), such acts as the Who, Elvis Costello and Robert Plant under way and rumblings of tours by Peter Gabriel and Fleetwood Mac, 2002 looks like a banner year for British rock royalty.

This year also looks like a good one for creative multi-artist bills. Ozzfest and the Vans Warped tours have turned into metal and punk franchises, respectively, and both Brooks & Dunn's Neon Circus & Wild West Show and Moby's Area2 have gained momentum in their second years. Classic rock and metal packages are everywhere this summer, and, even more importantly, new conceptions like the Jeep World *Continued on page TQ-14*

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R&B/HP-HOP

Amerie Offers 'All' She Has

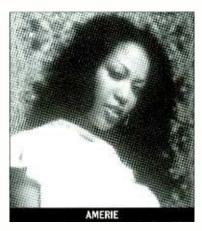
Rise Entertainment/Columbia Artist Leaps From Student To Singer/Songwriter

BY RASHAUN HALL

NEW YORK—For most people, college offers the opportunity to find a path in life. For 22-year-old Amerie, that path has led to her Rise/Columbia debut, *All I Have* (July 30).

"[In] my senior year of college, I met [producer] Rich Harrison through a mutual friend," Amerie says. "We were feeling each other's work, so we decided to record together to see how it would come out. We recorded a song, and it came out OK—we could see the potential. We did another song, and the growth was exponential, and that was only in a matter of two weeks. We started getting somewhere, and he already had Jeff Burroughs and Darryl Williams of Rise Entertainment looking at him, and once we finished a fivesong demo we took it to Columbia."

Although Columbia wasn't the only label they met with, Amerie knew it was the right one. "My mind was already made up after I left Columbia that day," says the songstress, who is managed by Edwin Holmes of Washington, D.C.-based Edwin Holmes Management. "We met for an hourand-a-half, and that made me feel good, because it wasn't just an in-andout process. I had been to other labels before, and the meetings were quick and impersonal. At this meeting, we sat and talked, and I just knew that was where I wanted to be.



"We felt as though they understood our vision," Amerie adds. "We wanted them to understand that we had something special. When we spoke to [Columbia chairman] Donnie Ienner, he talked about how he wanted to market the project and how he wanted to be careful of certain pitfalls, [and] we just felt like he was really getting into us."

Amerie and Harrison began recording what would become *All I Have*. One of the last songs recorded for the 12track set was lead single "Why Don't We Fall in Love." "Usually, Rich will have a track, and he'll demo it up himself," says Amerie, who publishes her songs through Mi Suk Music (ASCAP). "When he played me 'Why Don't We Fall in Love,' I couldn't really get it, but I had learned to trust his ear. We did it, and it was incredible. There's a lot of energy and passion in that song.

"It's so short because it's an intro," the singer explains. "That's all it was supposed to be. We thought that mixshows would appreciate [it]. We took it to mix-show and to DJs, and it was getting such a good response that it started spreading into regular rotation. Columbia still wasn't sold on having it as a single for that long, but Jeff Burroughs and [Amerie's manager] Ed were fighting to just let it play out. Columbia finally agreed. They just let it go, and it's become a big success."

It looks as though all of their diligence has paid off, as the single commercially available in the 12-inch vinyl format only—has been a hot item at retail. "The 12-inch [single] has been very big for us," says Carlton Tucker, owner of Washington, D.C.based retailer Madd T-s. "The single is definitely strong."

Columbia Records president Will Botwin is also happy with the success of the single, which is currently No. 13 on the Hot R&B/Hip-Hop Singles & Tracks chart. "We are surprisingly pleased at the success of the single, considering it was supposed to be our warm-up single," Botwin says. "We think that this is only the beginning for Amerie and this album."

In addition to traditional marketing tools, Botwin noted that the label has particularly focused its efforts on newmedia campaigns and cross-promotions, such as an upcoming contest with the Dollhouse clothing chain.

Booked by Mark Cheatham at International Creative Management, Amerie is currently touring with labelmate Nas on Usher's current tour. She will follow that with her own promotional tour beginning in mid-July.

With influences ranging from Marvin Gaye to Whitney Houston, Amerie has drawn from a wealth of artists. But "Mary J. Blige is one of my heaviest inspirations, I've loved her since 'Real Love.' She's just incredible, because she really lets her feelings out on the track. You can actually feel her in her music. That's ultimately what I want people to feel like when they hear my records. She's my teacher; she just doesn't know it yet."



THIS JUST IN: Rodney Jerkins' Darkchild Entertainment, home to Darkchild Records, has entered a production and distribution deal with Cash Money Records, *Billboard* has learned exclusively.

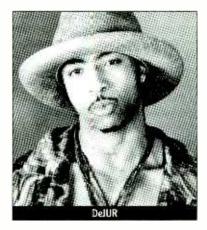
Under the terms of the agreement, Cash Money will distribute, co-promote, and market records with Darkchild. In the first year of the joint venture, Cash Money co-CEO **Ronald Williams** and Jerkins expect to collaborate on three to five releases through the Darkchild/Cash Money/ Universal imprint. The first project via the joint venture will be an album by R&B female trio **Blaque**, protégées of the late **Lisa "Left Eye" Lopes**. The group released an eponymous first album in 1999 on Columbia's Trackmasters imprint.

Cash Money, whose other principals include co-CEO **Bryan "Baby" Williams** (Ronald's brother) and business manager **Vernon Brown**, signed with Universal in 1998. Its catalog includes releases by **Juvenile**, **Hot Boys, Lil' Wayne**, and **Big Tymers**. Jerkins is the production mastermind behind hits by **Destiny's Child, Mary J. Blige, Jennifer Lopez, Aaliyah**, and others.

In other industry news: Mystic is recording two new songs for Dream-Works' upcoming rerelease of her debut CD Cuts for Luck and Scars for Freedom ... 3LW describes its new Epic album, A Girl Can Mack (co-produced by P.Diddy and Mario Winans), as "a lot more mature." Its release is set for this fall. Lead single is "I Do . . . Wanna Get Close to You," featuring P. Diddy and Loon . . . FUBU, which recently inked a distribution deal with Koch, hooks up with the legendary Harlem Globetrotters for a new clothing collection available beginning this holiday season. FUBU also becomes the team's official uniform outfitter ... The Neptunes and Trackmasters are both working on LL Cool J's new album . . . Scarface's new set, The Fix (Def Jam South), arrives Aug. 6 with guests including Nas, Jay-Z, Faith Evans, and Kelly Price.

CONFERENCE UPDATE: Producers **Rodney Jerkins**, **Mike City**, and **Edward "Eddie F" Ferrell**, Clear Channel VP of urban programming **Doc Wynter**, and Cumulus Media director of programming **Jim Kennedy** are among the panelists who will be on hand at the upcoming Billboard/AURN R&B/Hip-Hop Conference (Aug. 6-9) at Miami's Roney Palace. Wynter and Kennedy are participating on the "Radio Programming in the 21st Century" panel, while Ferrell is set for the "Urban Music in the Digital Age" session. Jerkins appears on "What's the 411?: Everything You Need to Know About the Music Industry," and City brings his expertise to "A&R: What Really Happens After Signing the Dotted Line?" For additional conference info, call 646-654-4660.

SPECIAL OF THE DAY: His mom named him after the French term *du jour* (translation: "of the day"). And that's what singer **DeJur** hopes will be the case when people get a chance to hear his music. A quick taste can be found on comedian **Steve Harvey's** recently issued MCA compilation *Sign of Things to Come*, which features DeJur's striking "Beautiful Lady."



Describing his sound as "hip-hop funk-pop alternative," the native Los Angeleno says his singing "transpired in a natural way," thanks to a musically inclined family, writing hooks for up-and-coming rappers, and background work for **Loose Ends** and other groups. In between, the singer/ songwriter/producer maintains a day job working in L.A.'s Department of Children & Family Services.

"It can be an emotionally draining job," DeJur says. "but it's given me a broad perspective on life and people, which I put in my songs."

Although a contract with MCA did not materialize, DeJur isn't bitter. He is currently in-studio with "Lady" cowriter/producer **Rick Stone** and songwriter **J-Myth** (aka **Milton Jhonuelle Hollins**) on a new promo CD. The DeJur/J-Myth collaboration "Chocolate (Blackah Da Berry)" b/w "You" will be serviced on vinyl the last week of August.

"I'm conditioned in understanding that things can start off like fire," DeJur says. "Then all of a sudden, that fire goes out. I'm still going to do what I have to to keep myself afloat, knowing I'm going to blossom regardless."

DeJur is managed by **Marci Kenon** of L.A.-based New Day Entertainment (323-755-3273).

JU 2	LY 27 002		Billboard HOT RAP TRACKS.
S MEEK	IT WEEK		Airplay monitored by Nielsen Broadcast Data Systems
E.	LAST	1.24	TITLE IMPRINT/PROMOTION LABEL Artist
100	1	1	1211 NUMBER 1 8営作 3 Weeks At Number 1 HOT IN HERRE Nelly 安
mage	1	× 6.	FO' REEL/UNIVERSAL
2	2		I NEED A GIRL (PART TWO) P. Diddy & Ginuwine Featuring Loon, Mario Winans & Tammy Ruggeri 😪
3 Vintela	3	1.1	OH BOY Cam'ron Featuring Juelz Santana 😪
4	5	1.14	DOWN 4 U Inv Gotti Presents The Inc. Featuring Ja Rule, Ashanti, Charli Baltimore & Vita 😴
5	4	1	STILL FLY Big Tymers 😪
6	6		NOTHIN' N.O.R.E. 😴
7	9		DILEMMA Nelly Featuring Kelly Rowland
B	7		WITHOUT ME Eminem 😴
9	8		GRINDIN' The Clipse 😪
10	10	1.15	MOVE B***H DISTURBING THA PEACE/DEF JAM SOUTHVIDJMG
11	14		GANGSTA LOVIN' Eve Featuring Alīcia Keys 😪
12	12		MY NECK, MY BACK Khia Featuring DSD 😪
13	13		DOWN A** CHICK Ja Rule Featuring Charli "Chuck" Baltimore 😪
14	11		I NEED A GIRL (PART ONE) P. Diddy Featuring Usher & Loon 😪
15	17		GOOD TIMES Styles 😪
16	16		WHAT'S LUV? Fat Joe Featuring Ashanti TEBROR SQUAD/ATLANTIC Fat Joe Featuring Ashanti
17	15		PASS THE COURVOISIER PART II Busta Rhymes Featuring P. Diddy & Pharrell 😪
18	19		WAY OF LIFE Lil Wayne CASH MONEY/UNIVERSAL Example 1
19	18		IF I COULD GO! Angie Martinez Featuring Lil' Mo & Sacario 😪
20	25	1	TRADE IT ALL Fabolous Featuring P. Diddy & Jagged Edge 😪
21	20		SAY I YI YI YI YI YI YI YI YI Ying Yang Twins 😪
22	21		GIMME THE LIGHT Sean Paul 😪 BLACK SHADOW/2 HARD/NP
23	22	10 A	IN DA WIND Trick Daddy Featuring Cee-Lo & Big Boi 😪
24		and the	CLEANING OUT MY CLOSET Eminem
25	No. 10		PO' FOLKS Nappy Roots Featuring Anthony Hamilton 😪

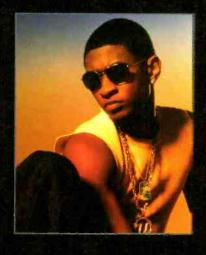
— necurus with the greatest increase in audience impressions. The rap tracks audience is compiled from 92 mainstream R&B at 6 rhythmic top 40 stations which are electronically monitored 24 hours a day, 7 days a week. Songs ranked by number of audien computed by cross-referencing exact times of airplay with Arbitron listener data S Videoclip availability © 2002, VNU Busine Media, Inc. All rights reserved.

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JULY 27 Billboard HOT R&B/HIP-HOP AIRPLAY.

THIS WEEK	LAST WEEK	wes on	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	No Th	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WKS, ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
1	1	1¢	(学・NUMBER 1 参照) Hot In Herre 3 Wks At No. 1 NELLY (FO REEL/UNIVERSAL)	26	32	6	Two Wrongs wyclef jean feat. Claudette Ortiz (Columbia)	51	51	70	Keep Lovin' You Dave Hollister (MCA)
2	2		I Need A Girl (Part Two) P. DIDDY & GINUWINE (BAD BOY/ARISTA)	0	35	-	Stingy GINUWINE (EPIC)	52	53	101	Good Man RL (J)
3	3	21	Oh Boy CAM'RON (ROC-A-FELLA/DEF JAM/IDJMG)	28	34	21	What If A Woman	53	52	.8	In The Morning MARY MARY (COLUMBIA)
4	6	24	Down 4 U IRV GOTTI PRESENTS THE INC. IMURDER INC./DEF JAM/IDJMG)	29	22		Gots Ta Be B2K (EPIC)	54	57	9	If I Could Go! ANGIE MARTINEZ (ELEKTRA/EEG)
5	4	24	halfcrazy MUSIQ (DEF SOUL/IDJMG)	30	21		Full Moon Brandy (atlantic)	S 5	73	2	Feel It Boy BEENIE MAN FEAT. JANET (VP/VIRGIN)
6	5		Still Fly BIG TYMERS (CASH MONEY/UNIVERSAL)	31	29		Heaven I Need A Hug R. KELLY (JIVE)	58	59	10	Most High JERZEE MONET (OREAMWORKS/INTERSCOPE)
(7)	7		Nothin' NORE (DEFJAM/IDJMG)	32	37	101	Way Of Life	57	58	15	Whoa Now B RICH (ATLANTIC)
8	9	18	Just A Friend 2002	33	30	18	Down A** Chick JA RULE FEAT, CHARLI BALTIMORE (MURDER INC/DEF JAM/IDJMG)	68	61		Can U Help Me USHER (ARISTA)
2	11	12	Happy ASHANTI (MURDER INC/AJM/IOJMG)	34	38	4	Burnin' Up FAITH EVANS (BAO BOY/ARISTA)	59	64		I'm Back Az FEAT. EL SHABER (MOTOWN)
10	8	19	Addictive TRUTH HURTS FEAT. BAKIM (AFTERMATH/INTERSCOPE)	35	31	22	I Need A Girl (Part One) P. Oldoy FEAT, USHER & LOON (BAO BOY/ARISTA)	60	70		One On One KEITH SWEAT (ELEKTRA/EEG)
11	10	16	Call Me TWEET (THE GOLO MIND/ELEKTRA/EEG)	36	28	24	Rainy Dayz MARY J. BLIGE FEAT JA RULE (MCA)	61	50	15	Guess Who's Back SCARFACE (DEF JAM SOUTH/IDJMG)
12	12	13	Why Don't We Fall In Love AMERIE (RISE/COLUMBIA)	37	40		All Eyez On Me MONICA (J)	62	69	2	One Man TANK (BLACKGROUNO)
13	14	11	Grindin' The CLIPSE ISTAR TRACK/ARISTA)	38	26	24	Pass The Courvoisier Part II BUSTA RHYMES FEAT. P. DIDDY & PHARRELL (J)	63	65	14	Trouble DJ QUIK FEAT. AMG (EUPONIC/LANEWAY/BUNGALO)
14	25		Dilemma NELLY FEAT, KELLY ROWLAND (FO REEL/UNIVERSAL)	39	60	9	I Care 4 U AALIYAH (BLACKGROUNO)	64			Don't Say No, Just Say Yes avant (magic Johnson/mca)
15	16	10	Move B***h LUDACRIS (DISTURBING THA PEACE/DEF JAM SOUTH/IDJMG)	40	45	3	Tainted SLUM VILLAGE FEAT. OWELE (BARAK/PRIORITY/CAPITOL)	65	62	19	How Come You Don't Call Me
16	15	20	Foolish Ashanti (Murder Inc./Ajm/IDJMG)	41	41	26	Makin' Good Love avant (magic johnson(mca)	66	63	2	We Ready ARCHIE EVERSOLE FEAT. BUBBA SPARXXX (PHAI: BOY/MCA)
17	13	32	U Don't Have To Call USHER (ARISTA)	42	49	3	Trade It All FABOLDUS (EPIC)	67	74		I Do (Wanna Get Close To You) 3LW FEAT, P. DIDDY & LOON (NINE LIVES/EPIC)
18	17	25	Someone To Love You RUFF ENOZ (EPIC)	43	36		Gimme The Light SEAN PAUL (BLACK SHADOW/Z HARD/VP)	68	68	2	Don't Mess With My Man NIVEA FEAT. BRIAN & BRANODN CASEY (JIVE)
19	20	20	You Know That I Love You DONELL JONES (UNTOUCHABLES/ARISTA)	44	43	16	I'm Gonna Be Alright JENNIFER LOPEZ FEAT. NAS (EPIC)	69	72	8	How It's Gonna Be
20	24	12	My Neck, My Back KHIA FEAT, DSD (DIRTY DOWN/ARTEMIS)	45	48		In Da Wind TRICK DADDY (SLIP-N-SLIDE/ATLANTIC)	70	55	12	Somebody's Girl R. Kelly & JAY-Z (ROC-A-FELLA/DEF JAM/IDJMG/JIVE)
21	23		Good Times STYLES (RUFF RYDERS/INTERSCOPE)	46	47		I Love You Faith Evans Ibad Boy/Arista)	74	75	6	I'm Gonna Be Ready YOLANOA ADAMS (ELEKTRA/EEG)
-22	18	35	Anything JAHEIM FEAT. NEXT (DIVINE MILL/WARNER BROS.)	47	54	3	Basketball LIL BOW WOW (SO SO DEF/COLUMBIA)	72	-	1.3	Rule NAS FEAT. AMERIE (ILL WILL/SO SD DEF/COLUMBIA)
23	19	(12	Without Me EMINEM (WEB/AFTERMATH/INTERSCOPE)	48	46	24	I'd Rather LUTHER VANOROSS (J)	73	66	14	The Color Of Love BOYZ (I MEN (ARISTA)
24	33	1	Baby ASHANTI (MURDER INC/AJM/IDJMG)	49	44	20	Wish I Didn't Miss You	74	71		Stylin' FOXYBROWN (DEF JAM/IOJMG)
25	27		Gangsta Lovin' eve FEAT ALICIA KEYS (RUFF RYDERS/INTERSCOPE)	50	56	- 5-	Po' Folks NAPPY ROOTS FEAT. ANTHONY HAMILTON (ATLANTIC)	75	67		Automatic E-40 FEAT. FABOLOUS (SICK WID' IT/JIVE)

Records with the greatest impressions increase. © 2002, VNU Business Media, Inc. All rights reserved. Compiled from a national sample of airplay supplied by Nielsen Broadcast Data Systems' Radio Track service. 132 stations are electronically monitored 24 hours a day. 7 days a week. Songs ranked by gross impressions, computed by cross-referencing exact times of airplay with Arbitron listener data. This data is used to compile the Hot R&B/Hip-Hop Singles & Tracks chart.

	JUL 2(Y 2	⁷ Billboard		H	0	T R&B/HIP-HO	P	SI	N	GLES SALES
THIS WEEK	LAST WEEK	Wee' ow	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WC SW	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	No SIM	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
	3		ARTIST (IMPRINT/PROMOTION LABEL) NUMBER 1 (20) Day + Night ISYSS FEAT JADAKISS (ARISTA)	26	36		Line 'Em Up FREEWAY FEAT YOUNG CHRIS (ROC-A-FELLA/DEF JAM/IDJMG)	51	26		I Do (Wanna Get Close To You) 3LW FEAT.P. DIDDY & LOON (NINE LIVES/EPIC)
2	59	2	Don't Mess With My Man NIVEA FEAT. BRIAN & BRANDON CASEY (JIVE)	27	41	8	Call Me TWEET (THE GOLD MIND/ELEKTRA/EEG)	52 t	43	2	Good To You kweli (rawkus/mcai
3	1	6	1 Don't Really Know BRANDY MOSS-SCOTT (HEAVENLY TUNES)	28	68	3	Full Moon Brandy (atlantic)	53	Ι		Round Up LADY MAY FEAT, BLU CANTRELL (ABISTA)
4	2	10	Hot In Herre NELLY (FO' REEL/UNIVERSAL)	29	60	10	Whoa Now B RICH (ATLANTIC)	54	58	1	Take Ya Home
5	31	2	Mother Ray Charles (E-NATE/CROSS OVER)	30	46	2	Tainted SLUME VILLAGE FEAT DWELE (BARAK/PRIORITY/CAPITOLI	55	48	33	Uh Huh B2K (EPIC)
6	5		Throw It Up ILLICIT BIZNEZ FEAT. COD COD CAL (FELONIOUS)	31	32	12	Girlfriend N SYNC FEAT. NELLY (JIVE)	56	-		Live Big SACARIO (ELEKTRA/EEG)
2	9	6	My Dogs CHUCK -N- BLOOD (FOREALAH JAMZ)	32	21	6	Welcome To New York City CAM/RON (ROC-A-FELLA/DEF JAM/IDJMG)	57	18	13	Put It Inside WON-G FEAT OA BRAT (TNO/ORPHEUS)
<u>.</u>	6	16	Grindin' THE CLIPSE (STAR TRACK/ARISTA)	33	34	14	U Don't Have To Call USHER (ARISTA)	58	50	14	One Mic NAS (ILL WILL/COLUMBIA)
9	11		Who Wants This? SMILEZ & SOUTHSTAR (ARTISTDIRECT)	34	54		If I Could Go! ANGIE MARTINEZ (ELEKTRA/EEG)	59	35	3	The Star Spangled Banner WHITNEY HOUSTON (ARISTA)
10	10	9	Just A Friend 2002	35	13		Bigger Than Life	60	74	24	Foolish Ashanti (muroer inc./ajm/idjmg)
11	17	10	Nothin' Nore (def Jam/IDJMG)	36	39	12	Guess Who's Back	61	-	-	Get Away/Hey Luv (Anything) MOBB DEEP (LOUD/COLUMBIA)
12	25	2	Two Wrongs wyCLEF JEAN FEAT. CLAUDETTE ORTIZ (COLUMBIA)	37	75		Blue Jeans YASMEEN (MAGIC JOHNSON/MCA)	62	69	36	It's The Weekend
13	4		Crawl To Me KEMI (MACK DAWG)	38	52		In Da Wind TRICK DADDY (SLIP-N-SLIDE/ATLANTIC)	63	33		So High GADA (NUFF NUFF/PYRAMID/ORPHEUS)
14	19	9	I Need A Girl (Part Two) P. DIDDY & GINUWINE (BAD BOY/ARISTA)	39	51		Rainy Dayz MARY J. BLIGE FEAT JA RULE (MCA)	64	55	24	What's Luv? FAT JOE FEAT ASHANTI (TERROR SQUAD/ATLANTIC)
15	15	1	Move B***h LUDACRIS (DISTURBING THA PEACE/DEF JAM SOUTH/IDJMG)	40	45		Soldier's Heart R. KELLY (JIVE)	65	-		Ova JAZ-0 (KINGZ KDUNTY/RANCORE)
16	7	-147	Ballin' Boy NO GODD (ARTISTOIRECT)	41	38	2	Ghetto Millionaire DEM GHETTO PLAYAS (DEEP END)	66	49		Beyond DJ JS-1 & DUB-L FEAT. D.C. (RE UP/FAT BEATS)
7	8	15	Slow Dance Lou Mosley (Jenstar)	42	37	\$	Holla At A Playa JIM CROW (ORCA/SCARECROW/INTERSCOPE)	67	-	15	halfcrazy MUSIQ (DEFSOUL/IDJMG)
10	12	47	Lights, Camera, Action!	(13)	-	25	Saturday (Oooh! Ooooh!) LUDACRIS (DISTURBING THA PEACE/DEF JAM SOUTH/IDJMG)	68	-	24	Juicy/Unbelievable THE NOTORIOUS B.I.G. (BAD BOY/ARISTA)
12	27	1	Happy ASHANTI (MURDER INC/AJM/IOJMG)	44	40	22	Pass The Courvoisier Part II BUSTA RHYMES FEAT. P. DIDDY & PHABRELL (J)	69	70	16	Still Not Over You EXHALE (REAL DEAL/ORPHEUS)
20	29	5	Way Of Life	45	61	1	One More Chance/Stay With Me THE NOTORIOUS B.I.G. (BAO BOY/ARISTA)	70	24		Bang My Hit ROZELLY PRESENTS DA FAM (BRAINSTORM)
21)	22	18	Still Fly BIG TYMERS (CASH MONEY/UNIVERSAL)	46		*	Relax Your Mind Boyz II MEN FEAT, FAITH EVANS (ARISTA)	71	-	1	Smack Ya Face DEFARI (ABB)
22	14		Who U Rollin Wit? LIL TYKES FEAT. DON WDN (MAMA'S BOY)	47	44	10	Gots Ta Be B2K (EPIC)	72	63	313	Hush Lil' Lady COREY FEAT. UIL' ROMEO (NDONTIME/MOTOWN)
23	23	13	Addictive TRUTH HURTS FEAT, RAKIM (AFTERMATH/INTERSCOPE)	48	56		Big Poppa/Warning THE NOTORIOUS B.I.G. (BAD BOY/ARISTA)	23	-		Po' Folks NAPPY ROOTS FEAT. ANTHONY HAMILTON (ATLANTIC)
14	30	16	Oh Boy/The Roc (Just Fire) CAM RON (ROC-A-FELLA/DEF JAM/IDJMG)	49	-	16	You Know That I Love You DONELL JONES (UNTOUCHABLES/ARISTA)	74	62	1	Boom, Boom, Boom ROB JACKSON FEAT, LADY MAY (ARISTA)
23	20		Feels Good (Don't Worry Bout A Thing) NAUGHTY BY NATURE FEAT 3LW (TVT)	50	64	10	DOWELE DIVES INFOODABLES/ANDIA/ Down A** Chick JARULE FEAT CHARLI BALTIMORE (MURDER INC/DEF JAM/DJ/MGI	75	-		Someone To Call My Lover JANET (VIRGIN)

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R&B/HIP-HO



Words &Deeds

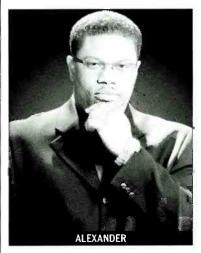
KID-FRIENDLY HIP-HOP: Rap legends **Doug E. Fresh** and **LL Cool J** are among the artists featured in a series of read- and rap-along books and CDs written and performed by rappers. The first two installments in the Hip Kid Hop series are *And the Winner Is* by LL Cool J and *Think Again* by Fresh.

The book series is the brainchild of Hollywood music supervisor **Karyn Rachtman** (Bulworth, Reality Bites, Clueless, The Rugrats Movie). She says she was "mesmerized" by hip-hop's "unique style of poetry set to music."

Think Again teaches a lesson about how friendship can prevail over prejudice, while And the Winner Is tells the story of a young athlete who learns a lesson about good sportsmanship. Describing the series as "Dr. Seuss with a hip-hop twist," Fresh explains, "Me being a father, plus me loving children in general, made me really want to put together something that could help people. The book deals with all kinds of kids —white, black, all different nationalities-and I want to show how we can use hip-hop as a positive force to make change that will better our lives. The way to do that is through the children."

Future Hip Kid Hop releases will feature **Shaggy** and **Common**. The Hip Kid Hop series is distributed by Scholastic and will be available in bookstores nationwide.

LONESTAR ENTERTAINMENT: Dallasbased Iconic Entertainment (an ADA/Warner Bros.-distributed label) has begun production of a double-CD soundtrack for the film *Trust*, due later this year. The soundtrack is slated for a Sept. 10 release.



Iconic CEO **Kevin Alexander** wrote, directed, and produced the film, a drama about street life and its implications on the nation's political and economic infrastructure. Shooting for the project will take place in Dallas. Alexander says that the movie, which will be released by Warner Home Video (with a possible theatrical release), will introduce a collective of rappers signed to his label.

"The movie and the soundtrack feature six new guys that I've been developing for the past two years," Alexander says. "They go by the name of **the Cartel**. They're all individual artists and also star in the movie."

The soundtrack will also feature performances by other Iconic artists, including **Mr. No Name**, **3AD**, **Sleepy**, **Solo**, **Crock**, and **Marque**.

Alexander, who has worked for Warner Bros. and Interscope, founded Iconic in 1994.

SCORING OFF THE GRIDIRON:

Atlanta Falcons cornerback **Ray Buchanan** threw a party July 2 at Atlanta's ESPN Zone to celebrate the release of his eponymous BEC album, an 11-song set of inspirational rap songs distributed by BEC/EMI. Buchanan, who says he has always had a love for music, stresses he's happy about his recording career but doesn't plan to quit his day job.

"I didn't get into this to make money," Buchanan notes. "I got into it because I have something to say."

Buchanan says he wants his music to feature topics not covered in a lot of today's popular rap songs, noting, "It's not just about the Hennessey."

The first release from Buchanan's album is "Hold On."

SPRITE MIXES IT UP: Sprite has teamed with Def Jam Records to offer five aspiring music fans a chance to attend the Sprite/Def Jam University, a three-day clinic in New York where attendees will learn what it takes to succeed in the music business.

The contest, which began June 5, is outlined on specially marked Sprite packages. In addition to the five grand prizes, consumers can also win free Sprite and Rocket Cash online currency.

Sprite has also segued into the concert biz, with its Liquid Mix tour. Featuring Hoobastank, Nappy Roots, N*E*R*D, Talib Kweli, 311, and Jay-Z & the Roc-a-Fella Family, the 15-date tour will begin in mid-August and run through early September.

Additional reporting by Rashaun Hall in New York. Rhonda Baraka may be reached at rb3506@aol.com.

DANCE/ELECTRONIC





FAB FOUR: We're happy to report that Liverpool, England-based quartet **Ladytron** (see story, page 1) recently spent time with producer **Mickey Petralia** at Hollywood Sound in Los Angeles, putting the finishing touches on its sophomore album, *Light & Magic*.



Due Sept. 17 from Emperor Norton, *Light & Magic* finds Ladytron —**Mira Aroyo** (vocals/keyboards), **Helena Marnie** (vocals/keyboards), **Daniel Hunt** (keyboards), and **Reuben Wu** (keyboards)—wearing its '80s pop colors well; it's the perfect follow-up to 2000's 604.

4

"We pushed ourselves further," Hunt says of the new album. "We've moved into new areas that people may not expect. We've made some new shapes with some new sounds."

Indeed, the catchy "Flicking Your Switch" is steeped in deep house sensibilities, while "Turn It On" recalls Miami bass—that is, Miami bass as seen through the eyes of someone like **Paul Rutherford**. "Seventeen" could very well be a long-lost treasure from one of **Bobby "O" Orlando's** recording sessions with **the Flirts** years ago. A track like "Blue Jeans" is more akin to the **Saint Etienne**-hued "Playgirl," one of many gems on 604.

Throughout, an emphasis on deft songwriting and smart storytelling prevails. In all, *Light & Magic* will surely enhance the 4-year-old Ladytron's presence on the nü-electro scene. More importantly, it has the potential to further push the festive foursome into the pop mainstream.

"We've been plowing our own path for several years in pretty much isolation," Hunt notes. "So it's a strange feeling to now be lumped into this [nü-electro] genre, especially since we always felt like outsiders. There are those who have always been resistant to our sound, always asking us, "Why are you making '80s music?" Because of this, we never expected to then be grouped, along with others, into a specific musical genre or movement.

"We feel very separate from this current scene," Hunt continues. "Calling it 'nü-electro' is valid, but labeling it 'electroclash' or 'electrocrash' is bullshit. The bottom line is this: We make pop music fucked-up pop music at that."

ORIGINS: While interviewing electro pioneer **Arthur Baker** for this issue's nü-electro cover story, we learned that the London-residing Baker is launching a new label, Whacked, with the imminent release of the **Argent**-sampling "Hold Your Head Up" by **Arthur Argent** (aka Baker). This will be followed, Baker says, by remixes of **New Order's** "Confusion," which originally arrived via Baker's Streetwise imprint in 1983.

According to Baker, Whacked will not specialize in any one sound. "It won't be just for electro and breaks tracks," he offers. "I'm not a musical snob. It's a label for good dance music with a punky edge."

Looking further into the future, Whacked will issue Baker's "One Thousand Years" and "Get Happy" (with remixes by **Tommie Sunshine** and **Playgroup's Trevor Jackson**).

"I've been sitting on that track for 11 years," Baker says of "Get Happy." "It's now the right time to release the spoken-word track, which is reminiscent of **Tom Tom Club**." The timing is also right for Baker's new full-length, which according to the man himself—has been three years in the making and is nearing completion.

NEWSY NEIGHBOR: Staying with all things nü-electro, **Ultra Naté** is gearing up for the release of her new single, an electro-skewed cover of **the Pretenders'** "Brass in Pocket" produced by **Headrillaz**. No longer signed to Strictly Rhythm, Naté will issue the track on her newly formed Blufire Records in early October.

The single will also arrive with versions produced/mixed by **Al Mack** (unplugged), **16 Bit** (U.K. 2-step), and **4 Hero** (pop). Given the current success of **Daniel Bedingfield's** "Gotta Get Thru This" at radio, the timing couldn't be better for Naté's "Brass in Pocket," especially as revisited by 16 Bit and 4 Hero.

OOPS: A mention of the Epic/Sony Soundtrax/Legacy soundtrack *Me Without You* in last issue's Beat Box column credited **Scritti Politti's** "The Sweetest Girl" as a recent offering. It is, in fact, culled from the act's 1982 album, *Songs to Remember*.

Touring Jogs Tiësto's 'Memory'

BY JONATHAN COHEN

NEW YORK—It stands to reason that touring extensively behind a new album is crucial to its commercial fortunes. But at a time when the heavy hitters of trance are not as visible on world stages as they once were, Dutch DJ/producer Tiësto (real name: Tijs Verwerst) has instead been plugging away on the road in support of his debut Nettwerk artist album, *In My Memory*, issued last year.

Thanks to his blend of luscious female vocals and anthemic melodies, Tiësto—whose songs are published by 2P'sW Music—has become one of the biggest names in trance in recent years. Aside from his high-energy live sets, he has been in constant demand as a remixer for artists ranging from Sarah McLachlan to Chicane and Dave Matthews Band.

Tiësto, managed by Neil DeGuzman of Nettwerk Management, has lately made particular inroads in North America, having played his most high-profile gig here in late April at the annual Coachella Valley Music & Arts Festival in Indio, Calif.

In a set highlighted by his nowubiquitous remix of Moby's "We Are All Made of Stars," Way out West's irresistible "Mindcircus," and a host of tracks from *In My Memory*, the DJ made his mark amid a lineup that featured such mainstays as Paul Oakenfold and Sasha & Digweed.

Tiësto concedes that "the dance scene in the States is still really small compared to other places." But at Coachella, he relished the opportunity to "get exposed to another audience than you have on the club circuit. You meet a lot of new people who hear you play for the first time."

The DJ's audience is primed to grow to an even greater level this

• Daniel Bedingfield, "Gotta Get

Thru This" (Relentless/Island sin-

gle). Drenched in British 2-step

sensibilities à la Craig David-

albeit with a poppier edge—"Gotta

Get Thru This" is as infectious as

they come. Apparently others

agree, as the too-short track (2:43)

has been wholly embraced by

numerous radio stations, includ-

ing WHTZ New York, WPOW

Miami, and KIIS Los Angeles. Let's

hope that club DJs won't overlook

• Ann Nesby, "Let Your Will

Be Done" (Universal single).

When it comes to gospel-spack-

led house music, no one does it

better than the vocally gifted

Nesby. Upping the Sunday-morn-

ing church vibe of this Steve

this slice of perfection.

summer, when he heads out on the road as part of Moby's Area² tour. The trek, which winds through North America from July 28 to Aug. 16, will find Tiësto—who earlier this month took home the award for best club DJ at the Dancestar Music Awards in London—anchoring a dance stage that also features Carl Cox, among others.



"I'm really looking forward to [Area²]," Tiësto says, beaming. He is booked in the U.S. by AM Only, in the U.K. by Reprasents, and internationally by Primetime Management. "It's one of my highlights this year, because again, you play for a different crowd. It's just an honor that they asked me."

Nettwerk has a series of promotions in place to capitalize on this high-profile booking. "If the kids can hear it, see it, and dance to it, that crosses over to retail," says Eric Brodsky, director of marketing for the label's dance/electronic department. "Area² is the highestprofile tool we've had to facilitate that thus far."

At each tour stop, Nettwerk will pass out a CD booklet highlighting



"Silk" Hurley production are the soulful choral additions of Ricky Dillard & New G. If Boris & Beck's remix is too busy for you, try Eric Kupper's smooth-as-silk, organfueled restructuring.

• Rose Smith, "Life Changes" (Glasgow Underground U.K. single). Embraced by tastemaking DJs like Gilles Peterson, newcomer Rose Smith's poignant "Life Changes" conjures up images of Everything But the Girl and Dido. Culled from the artist's debut album, *Dawnraiding*, the downtempo track (produced by Ski Oakenfull, formerly of GalNettwerk's dance roster and directing fans to the label's Web site (nettwerkamerica.com). From there, users can download tracks from each artist, burn a CD, and utilize the booklet as cover art.

"Our radio people are going to have him in to all the mix shows in the cities where he's coming to play with Area²," Brodsky adds. "He'll have a special prerecorded set for them to play."

Nettwerk has also teamed with Tower Records for price-and-positioning programs with *In My Memory*. "He is clearly the next big trance DJ," says Bill Hutchcroft, sales manager for Tower's Washington, D.C., outlet. "We've had people snapping up everything he's put out almost immediately. And now he's remixed everyone."

Although Tiësto's next artist album is still some way off ("I have two tracks which sound pretty good, but I haven't tested them out on the dancefloor yet"), fans will be tided over by Gabriel & Dresden's remix of "In My Memory," which will appear on Nettwerk's *Plastic Vol. 6* compilation, due Tuesday (23).

At the end of July, Tiësto will roll out his own mix show. initially set to air once a month on WKTU New York, WPYM Miami, and WKIE Chicago. Brodsky says all future advertising for *In My Memory* will reference these shows.

Overseas, Tiësto regularly DJs in Ibiza, Spain; he will also be on hand for the Dutch Lowlands festival (Aug. 23) and the Liverpool, England, edition of Creamfields (Aug. 24). On Monday (22), the third volume of his In Search of Sunrise mix series will arrive internationally on his own Black Hole imprint, which is handled in the U.S. by Studio Distribution. "That's busy enough, Tiësto says, before adding, "I think."

liano) is beautifully haunting. Mixes by **2 Banks of 4** and **Cinephile** retain the song's lounge-primed tempo, while **Studio Blue's** percussion-fueled dub has its eyes set firmly on the dancefloor.

• Various artists, *Plastic 6* (Nettwerk America album). The successful Plastic series returns with what may be its most satisfying volume yet. Delicious tracks like Felix da Housecat's "What Does It Feel Like?" (Röyksopp's Return to the Sun remix), DJ Tiësto Featuring Nicola Hitchcock's "In My Memory" (Gabriel & Dresden's Elephant Memory Vocal mix), and Evolution Featuring Jayn Hanna's "Walking on Fire" (Bedrock's Vocal mix) make this a must-have.

MICHAEL PAOLETTA

BILLBOARD JULY 27, 2002

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				多営き NUMBER 1 多営き 1 Week At Number 1					*営業 NUMBER 1 *営業 5 Weeks At Num
2	2	3		THE NEED TO BE NAKED TOMMY BOY 2366 Amber	1	1	1	20	HEAVEN ROBBINS 72057 @ O DJ Sammy & Yanou Featuring
	4	6	2	THE SOUND OF GOODBYE (ROBBIE RIVERA'S FIERCE REMIX) NERVOUS 20512 Perpetuous Dreamer	218	3	2	18	SONG FOR THE LONELY (THUNDERPUSS, ILLICIT & ALMIGHTY MIXES) WARNER BROS. 4/422 O O
	3	4	1	I'LL BE WAITING (BROTHER BROWN REMIXES) TRAFFIC 1001 MINISTRY OF SOUND Full Intention Presents Shen a	3	2	5	12	DAYS GO BY CREDENCE 77712/CAPITOL O Dirty Ve
	1	2	2	LOVE AT FIRST SIGHT CAPITOL 77724 Kylie Minogue 😪	6. A	5	3	14	U DON'T HAVE TO CALL (REMIXES) ARISTA 15125 0 Us
	5	9		THAT SOUND TOMMY BOY SILVER LABEL 2375/TOMMY BOY Rosabel	3	6	4	9	RAPTURE (TASTES SO SWEET) UNIVERSAL 015672/UMRG O O
1	3	18	6	SHIFTER KINETIC 54720 Timo Maas Featuring MC Chickaboo		8	9		SHADOWS IN THE NIGHT WEIR BROTHERS 002/MODERN VOICES @ Michael Dam
1	1	14	11	RAINY DAYZ (THUNDERPUSS REMIX) MCA PROMO Mary J. Blige Featuring Ja Rule 🛠	7	7	6	2	DON'T LET ME GET ME (REMIXES) ARISTA 15117 O
	9	10	6	FOLLOW ME (REMIXES) STRICILY RHYTHM 12623 Alty-Us		4	7	10	LOSE CONTROL (DESCONTROLATE) DURMAR/PYRAMID 90200/ORPHEUS @ Yoha
	8	5	10-	LAZY SKINT 79754COLUMBIA X-Press 2	9	12	11	10	YOU CAN'T GO HOME AGAIN! MCA 592896 0 DJ Shad
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	-+-	-			10	-	1.77	1	WHERE DO WE GO FROM HERE (THE REMIXES) REPRISE 42444WARNER BROS. © Fi
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2	22	27	6	I GOT THE MUSIC IN ME JUNGLE RED 012 Erin Hamilton	1.	-	23	64	WHAT IT FEELS LIKE FOR A GIRL MAVERICK 42372/WARNER BROS O O Mado
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● Albums with the greatest sales gains this week. ● Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold) ▲ RIAA certification for net shipment of 1 million units (Platinum). ◆ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards. ○ Certification for net shipment of 100,000 units (I/O). △ Certification of 200,000 units (Platinu). △ Alc extinct on of 200,000 units (Platinu). △ Certification or equivalent prices, which are prices, and CD prices for BMG and WEA labels, are suggested lists. Tape prices marked EQ, and all other CD prices, ree equivalent prices, which are projected from wholesale prices. A indicates past or present Heatseeker tète. ©2002, VNU Business Media, Inc. and Nielsen SoundScan, Inc. All rights reserved.

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O2/Avalon Remixed

Global Hits 2002

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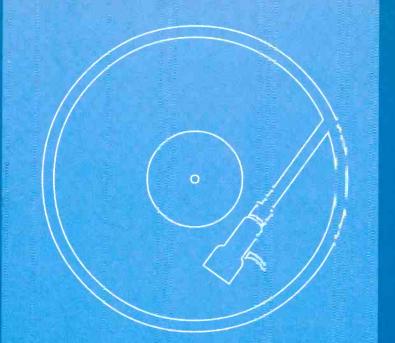
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CANCELLATIONS: All cancellations raceived between August 19 and September 16 must be in writing and are subject to a 20% cancellations fee. No cancellations accepted after September 16 and no refunds will be issued. Substitutions may be made at any time. Refunds will be processed after the conference is over.

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GOUNTRY

Cook Aims For Attention With 'Hey Y'all' On Warner Bros.

BY PHYLLIS STARK

NASHVILLE—Elizabeth Cook isn't just a country singer—her life is a stereotypical country song. Fortunately, there is nothing stereotypical about her music, as evidenced by her debut Warner Bros. album, *Hey Yall*, due Aug. 27.

The album's styles range from the old-school country of "Blue Shades" to the gospel-tinged "God's Got a Plan" to the poppier "Everyday Sunshine" and "Stupid Things." The latter is the album's first single, going to country radio July 29. Whatever the style, Cook's distinctive drawl and hardcore country delivery provide the album's cohesion.

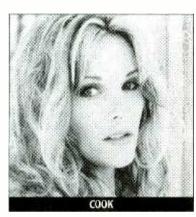
Her family history is so movie-ofthe-week that you have to meet her to believe it's actually true. Her mother, once a country performer in West Virginia, had five children with a man Cook refers to in one of her songs as "a deadbeat dad." After years on welfare, Cook's mother relocated with her children to Florida. There, she met Cook's father. Tom Cook, a single man with five children of his own who had once served eight years in prison for smuggling moonshine as part of an organized crime ring. While in prison, he played bass in an all-inmate band called the Melody Boys. (Cook's current band is called the Model Prisoners, a homage to her father.)

Cook's parents married in 1971, and she was born one year later. Before she was 12, Cook had released three singles on a Florida-based label. All of the songs were written by her mother, including "Does My Daddy Love the Bottle (More Than He Loves Me)," a song Cook says finally encouraged her heavy-drinking father to give up alcohol for good. Her parents now live in a single-wide mobile home in Tennessee.

A one-time Miss Georgia pageant contestant, Cook continued performing throughout her college years at Georgia Southern University, where she earned an accounting and computer information systems degree. At this point, Cook's story takes a weird turn for a future country singer. She gave up music and took a job as an auditor for Price-Waterhouse—a job, she says, that lasted "18 grueling months.

"I was trying really hard to be normal," she says. "I wanted to have a straight job and the white-picketfence thing. I thought I wanted something different from what I grew up with. Turned out I don't."

Already living in Nashville by this point, she took a staff songwriting job at a small publishing company along with a huge pay cut—and rededicated herself to a music career. An independent album she recorded in 1999 and sold on the Internet and at local retail shops in Nashville helped land her a deal with Atlantic Records. She got as far as one well-received industry showcase in Nashville before the label folded, and she was absorbed into the Warner Bros. artist roster.



Then came the 16-month waiting period until the album's release. During this time, her most steady employment came from the Grand Ole Opry, where she has been invited to perform nearly 100 times, all before the release of her first majorlabel single.

The friends she has made among the Opry cast, she says, "embody the spirit of the professional country music show, and that's been educational for me on so many levels. Standing on the side of that very intimidating stage and having one song to make it happen in front of 3,000-4,000 people who don't know who I am has toughened me up."

She recruited some of her Opry friends to appear on her album. The Carol Lee Singers provide vocals on "Blue Shades" and her cover of Jessi Colter's "I'm Not Lisa." Bill Anderson does a recitation on "Don't Bother Me," and the Whites sing on "God's Got a Plan."

Peter Strickland, national director of sales and marketing at Warner Bros. in Nashville, says the label will make a big push around Cook's 100th Opry appearance, scheduled for Aug. 24. "We really would like to target the Opry audience and see if we can activate their wallets," he says. "We'll build the whole campaign around that 100th performance press-wise and make it a big event."

IN-YOUR-FACE COUNTRY

Some of Cook's music falls into that hard-to-explain category of being potentially "too country" for country radio. Cook admits, "It's not for everybody, because it does have a very country, in-your-face sound."

For that reason, Strickland says,

the label will pursue "a grassroots campaign" to market Cook: "We're really going to focus on markets where we feel we can get traditional music played."

Even without a single out yet, Cook has already caught radio's attention. J.D. Cannon, music director at WFMS Indianapolis, says, "Her album is the reason I'm in country music. I predict we'll play the death out of 'Stupid Things.' She's kind of like the Loretta Lynn of the 2000s. She's such a breath of fresh country air. I do hope she succeeds big-time."

R.J. Curtis, operations manager at KZLA Los Angeles, also says the single has potential. "It's traditional, and it's real," he says. "I can hear an Emmylou Harris influence."

A video for "Stupid Things" will go to the country video networks in mid-September.

POTENT SONGWRITING

Cook says her goal for the project was "to make an album that has artistic integrity, that is well-rounded from first to last, and has potential for commercial success."

"I'm Not Lisa" is the only song on the album Cook did not have a hand in writing. Most were penned with her musical collaborator, Hardie McGehee; three she wrote solo; and one was co-authored with singer/ songwriter Tim Carroll, her fiance of three years. She looks to icon Dolly Parton as inspiration in the funny send-up of sexism in the music business, "Dolly," which features the repeated lyrical question, "Dolly, did you go through this?"

Cook says, "I really spill my guts in my songwriting, and that makes it potent."

She chose Richard Dodd to produce her album. While he is wellknown for his production and engineering work with Tom Petty, George Harrison, and Joe Cocker, he had never produced a country album before. "I didn't want to go to one of the obvious, go-to guys with my album, because I felt like a lot of the current production was sounding a little tired," Cook says. "I had songs that were special to me, and I wanted someone who would treat them special."

While Cook knows her music is different from a lot of what is passing for country these days, she stayed true to herself in recording the album. "It will either be really, really successful, or it will be defeated, but on my own terms," she says. "I made the record I wanted to make."

Cook is managed by Bill Mayne of Mayne Entertainment and booked by Buddy Lee Attractions. She is a Warner/Chappell writer.



GETTING SIRIUS: Sirius Satellite Radio has launched the Sirius Sounding Board, a panel of musicians and celebrities that will have a role in program-

ming Sirius' 60 music channels. Country artists on the panel are **Ricky Skaggs** and

Randy Travis. They join fellow panelists Al Jarreau, Grandmaster Flash, Ray Manzarek, BeBe Winans, Dan Aykroyd, and numerous others.

SIRIUS

ARTIST NEWS: Mark Chesnutt, Joe Diffie, and Tracy Lawrence, who are currently touring together on the Rockin' Roadhouse tour, have recorded a tour theme song that was written by Diffie and features vocals from all three artists. The song, "Rockin' the Roadhouse Down," appears on a Rockin' Roadhouse tour compilation CD, which also contains three of each artist's biggest hits. The disc, on the Sony Music Special Products label, is available for sale only at tour stops. Among the tracks is an exclusive live version of Diffie's "John Deere Green."

Junior Brown exited Curb Records, effective July 1. He has recorded three albums and an EP for the label since joining its roster in 1995.

Broken Bow artist **Chad Brock** generated controversy at a July 5 show in Greeley, Colo., where he said, in part, "If you want to be an American, then adapt to American culture and learn the language." In a statement issued several days later, Brock apologized to show sponsor KUAD Fort Collins, Colo., and to concert attendees and clarified his comments, noting, "I am by no means a racist nor did I intend my comments to reflect or advance any racist views."

Earl Scruggs will be honored with a star on the Hollywood Walk of Fame next year, according to the Hollywood Chamber of Commerce.

Texas country artist **Kevin Fowler** will release his third album, *High on the Hog*, Aug. 6 on his own Tin Roof Records label, distributed by Southwest Wholesale. Fowler, a former member of the hard-rock band **Dangerous Toys**, is joined on the album by guests **Willie Nelson**, Tejano artist **David Lee Garza**, and former Dangerous Toys lead singer **Jason McMaster**. Fowler and his current band also appear in the upcoming Screen Gems film *Lone Star State of Mind*.

Lyric Street Records has pushed back the release date of **Aaron Tippin's** new CD from July 30 to Sept. 10 and renamed the project, formerly titled *I Believed*, to *Stars & Stripes*. A camera crew taped **Travis Tritt's** sold-out July 2 concert in Chattanooga, Tenn., for a concert DVD to be released later this year.

SIGNINGS: Audium Records has signed singer/songwriter **Rodney Redman** to its artist roster. The Arkansas native will release his eponymous debut album Aug. 27. First single "These Days" is due this month. This is the first debut artist signing for Audium, which previously signed only artists who had already recorded for other labels.

Writer/artist Jamie Hartford, son of the late John Hartford, has signed an exclusive songwriting agreement with New Sheriff Creative Enterprises in Nashville. In addition to fronting the Jamie Hartford Band, he has had his songs cut by Andy Griggs, Deryl Dodd, and Sawyer Brown.

Bill Anderson has signed with the Bobby Roberts Co. for booking representation.

ON THE ROW: Janenne Remondino joins Brewman Music & Entertainment in Nashville as creative director. She previously was owner and director of J-Bird Music and held creative and licensing posts at Bluewater Music, Gregg Brown Productions, and Chrysalis Music Nashville.

Premiere Radio Networks executive **Gary Krantz** has been elected president of the Country Radio Broadcasters (CRB) board of directors. He succeeds **Ed Salamon** who, as previously reported, will now helm the CRB as executive director.

Carolyn Tate has been named director of exhibits and production at the Country Music Hall of Fame and Museum. She most recently was involved in the museum services division at Looney Ricks Kiss Architects in Nashville.

The Country Music Assn. (CMA) has promoted three staffers. **Cindy Miller** is upped from director of finance and administration to senior director of the department. **Daphne Larkin** is named director of newmedia and technology services. She previously was the CMA's information systems coordinator. **Andrea Westerman** is elevated from manager to senior manager of finance and administration.

Eidetic Records has entered into a distribution agreement with Houston-based Southwest Wholesale for national distribution of its first release, **Michael Mason's** *For All It's Worth*. The album is due Sept. 17.

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Bit Market Construct	THIS WEEK	LAST WEEK	2 WKS. AGO	Altest (A	ARTIST SoundScan Title	PEAK	THIS WLEK	LAST WEEK	2 WKS. AGO	Wanse 60	ARTIST	PEAK POSITION
V V					◎営業 NUMBER 1 診営業 11 Weeks At Number 1		37	41	33		CAROLINI DANNI SONNOON	8
2 2 2 2 3	1	1	1	12		1	38	38	37	50		7
3 3 4 5 4 5 4 5 4 5 4 5 4 5	2	2	2	644	SOUNDTRACK A [®] 0 Brother, Where Art Thou?	1	39	37	39	76	LEANN RIMES I Need You	1
Image: Second Process Descent Pro	3	3	4	26	ALAN JACKSON A ² Drive	1	40	40	34		EMERSON DRIVE Emerson Drive	13
O Vol Dublic Mathemation Mathematic Mathematin Mathamatind Mathematic Mathamatic Mathematic Mathamatic Matha	8						41	35	36	1	CLEDUS T. JUDD Cledus Envy	19
I I <thi< th=""> I <thi< th=""> <thi< th=""></thi<></thi<></thi<>					DOLLY PARTON Halos & Horns	4	42	44	38		BRAD MARTIN Wings Of A Honky Tonk Angel	34
Image: Control model and	3	4	3			3	43	43	57	-	PATTY LOVELESS Mountain Soul	19
No. Accord Maximum Control Contro Control Control Control Control Con	6				LYRIC STREET 165015/HOLLYWOOD (12 98/18 98)	1	44	31	55		WAYLON JENNINGS RCA Country Legends: Waylon Jennings	19
View of the second se	7				RCA 67012/RLG 112.98/18 98)	7	45	34	31		RALPH STANLEY Ralph Stanley	22
V V		6	5		RCA 67006/RLG (11.98/17.98)	3	46	48	46		MARK CHESNUTT Mark Chesnutt	23
1 0			-		ARISTA NASHVILLE 67008/RLG (11.98/17.98)	1	47	49	45	144	STEVE HOLY Blue Moon	7
V V	-	-			CURB 77978 (12.98/18.98)		48	42	40		VARIOUS ARTISTS Sharp Dressed Men: A Tribute To ZZ Top	7
Inclosed		_			MCA NASHVILLE 170201 111.98/17.98		49	47	32		TY HERNDON This Is Ty Herndon: Greatest Hits	32
Image: State American State			-		DREAMWORKS 45/0297/INTERSCOPE (12.98/18.98)	1	50	45	44	27		9
No. No. No. No. No. No. No. No. No. No. No.	1				CURB 78711 (12 98/18 98)		51	51	48			47
Int Int Int International matrix Internatenational matrix Internatenational	1. 1.	_			BNA 87976/RLG (12.98/18.98)		52	55	50			1
Is Is<					ARISTA NASHVILLE 67003/RLG 112 98/18 981		53				MCA NASHVILLE 170202 (11) 58/18:58/ DIAMOND RIO One More Day	5
10 10<	1		_		BNA 67040/RLG (10.98/16.98)	5	54			-	ARISTA NASHVILLE 67999/RLG (11.98/17.98)	6
17 15 14 0 Constraint and the starts Constraint and the starts Constraint and the starts Constraint and the starts Barrie des & Brickwalls 17 18 17 18					CURB 78703 (11 98/17.98)		55				RCA 67041/RLG [16 98 CD]	6
11 17 <th17< th=""> 17 17 17<!--</td--><td></td><td></td><td></td><td></td><td>BNA 67011/RLG (12 98/18.98)</td><td>i.</td><td>55</td><td></td><td></td><td></td><td>COLUMBIA 62167/SONY (11.98 EQ/17.98)</td><td></td></th17<>					BNA 67011/RLG (12 98/18.98)	i.	55				COLUMBIA 62167/SONY (11.98 EQ/17.98)	
19 19 18 2 ALLSON KRAUSS + UNION STATION • New Parameter 3 4 0 10 Parameter Param					WARNER BRDS. 24731/WRN (11.98/17.98)		57				WARNER BROS. 48028 (18 98 CD) 4	
20 18 7 28	19	19	18		ROUNDER 610495/IDJMG (11 98/17.98)		50	-			MERCURY 170269 (11.98/17.98) \$	4
21 10 15 10 15 10 15 10<	50	18	17	1			-30				CAPITOL 34571 (10 98/17 98)	
2 2 2 2 5 GREATEST GAINER 'S: THE FLATANCES MARINES (SUBMARINE) 1	21	16	15	20		12	100	-			ROUNDER 610499/IDJMG (1) 98/17 98)	-
22 24 22 24 22 24 22 24 25 14 24 24 25 25 25 25 25 25 55<	2 L A						00	-			CURB 78727 (5.98 CO)	
23 24 24 <td< td=""><td>22</td><td>24</td><td>22</td><td>2</td><td>THE FLATLANDERS Now Again New WEST 6640 (17.98 CO) #</td><td>19</td><td>101</td><td>_</td><td></td><td></td><td>ARISTA NASHVILLE 69335/RLG (12.98/18.98)</td><td>-</td></td<>	22	24	22	2	THE FLATLANDERS Now Again New WEST 6640 (17.98 CO) #	19	101	_			ARISTA NASHVILLE 69335/RLG (12.98/18.98)	-
14 2 2 2 4 10 0.0 DEE MESSINA A	23	23	23	92		6	-	-		1911	CAPITOL 24827 (10.98/17.98) A	
27 26 7 74	24	22	24	102	JO DEE MESSINA 🔺 Burn	1	63	1			RCA 67005/RLG (12 98/18 98)	-
22 23 24 24 25 <td< td=""><td>25</td><td>27</td><td>26</td><td>40</td><td>TRACE ADKINS Chrome</td><td>4</td><td></td><td></td><td></td><td></td><td>LYRIC STREET 165020/HOLLYWOOD (12 98 CD) #</td><td>1</td></td<>	25	27	26	40	TRACE ADKINS Chrome	4					LYRIC STREET 165020/HOLLYWOOD (12 98 CD) #	1
27 28 28 48 65 62 65 64 65 65 64 65 65 64 65 65 64 65 65 64 65 65 64 65 65 64 65 65 <td< td=""><td>26</td><td>20</td><td>20</td><td>28.</td><td>TRAVIS TRITT A Down The Road I Go</td><td>8</td><td></td><td>_</td><td></td><td>20</td><td>WARNER BROS 78296/RHIND (11.98 CO)</td><td>-</td></td<>	26	20	20	28.	TRAVIS TRITT A Down The Road I Go	8		_		20	WARNER BROS 78296/RHIND (11.98 CO)	-
2 27 28 VILLIE NELSON UDST Medrukar (128/189) The Great Divide (2 5 62 63 24 64 65 64 64 65 64	27	28	28	16	GEORGE STRAIT The Best Of George Strait: 20th Century Masters The Millennium Collection	8	66				DUALTONE 01318 (17.98 CD) 🛳	-
25 25 25 25 25 25 25 25 25 25 25 25 26 27 35 27 35 27 35 35 27 35 35 27 35 36 37 35 36 <td< td=""><td>28</td><td>26</td><td>27</td><td>26</td><td>WILLIE NELSON The Great Divide</td><td>5</td><td>67</td><td>62</td><td>63</td><td>-</td><td>MERCURY 170132 (11.98/17.98)</td><td>-</td></td<>	28	26	27	26	WILLIE NELSON The Great Divide	5	67	62	63	-	MERCURY 170132 (11.98/17.98)	-
30 29 35 TRACY BYRD Ref 8/00/RES 198/15 881 TRACY BYRD Ref 8/00/RES 198/15 881 Write 1/R 2 31 30 29 35 GARTH BROOKS A ³ CAPITOL 31301 108/16 881 36 70 67 67 70 67 70 67 70 67 70 68 70 87 71 70 68 70 87 71 71 68 70 87 71 71 68 70 87 71 71 64 68 70 87 71 71 64 68 70 87 71 71 64 68 70 87 71 71 64 68 70 87 71 71 64 68 67 71 71 64 68 67 75 8 71 <	29	25	25	145	CHRIS CAGLE Play It Loud	19	68	61	65	24	CURB 78728 (17 98 CD) #	
31 30 29 Image: Comparison of the section of the sectin of the sectin of the sectin of the section of the sect	30	29	35	-51	TRACY BYRD Ten Rounds	12	69	70	67	38	DREAMWORKS 450248/INTERSCOPE (11.98/17.98)	-
32 32 30 Image: Constraint in the Capitol Cons	31	30	29	35	GARTH BROOKS A ³ Scarecrow	1	70	68	70	87	MCA NASHVILLE 170200 (11:96/17:98)	
33 36 43 2 VARIOUS ARTISTS TIME LIFE 18701 (18 98 CD) Time Life's Treasury 0f Bluegrass 27 24 67 75 KENNY KOGEKS DND BACK (17 98 CD) Kenny hogers tove soing 67 33 36 43 2 SOUNDTRACK LDST HIGHWAY 170221/MERCURY (12 98/18 98) Down From The Mountain Down From The Mountain 10 23 24 67 75 KENNY KOGERS DND BACK (17 98 CD) Little Big Town 40 33 46 42 5 PACESETTER *** Forever Country Favorites 71 24 69 66 24 VARIOUS ARTISTS RAZOR & TLE 8904 (18 98 CD) Forever Country Favorites 71 33 46 42 74 Forever Country Favorites 71 <	32	32	30	36	GEORGE STRAIT The Road Less Traveled	1	21	64	68	-	CAPITOL 38207 (46.98 CD)	-
34 39 41 5 SOUNDTRACK LDST HIBHWAY 120221/MERCURY (12.98/18.98) Down From The Mountain 10 10 MONUMENT B33/4/SDOW (19.98.1/4).38) 40 40 35 46 42 5 FORCESETTER Forever Days 71 - 9 66 9 67 67 61 9 64 9 71	33	36	43		VARIOUS ARTISTS Time-Life's Treasury Of Bluegrass	27	72	67	75	2		67
35 46 42 PACESETTER Three Days 7 7 7 60 66 VARIOUS ARTISTS Porever country 10 35 46 42 PAT GREEN Republic Olifolia (UNIVERSAL (8 98/14 98) Three Days 7	34	39	41	-511	SOUNDTRACK Down From The Mountain	10	73		MIRC	2		40
35 46 42 <td< td=""><td></td><td></td><td>_</td><td>-</td><td></td><td>-</td><td>74</td><td>69</td><td>66</td><td>2</td><td></td><td>18</td></td<>			_	-		-	74	69	66	2		18
REPUBLIC ORDIB/UNIVERSAL (8:98)	35	46	42	39	PAT GREEN Three Days	7	75	71	-			71
	36	_	_		REPUBLIC 016018/UNIVERSAL (8:98/14:98)	21	Г					

Abums with the greatest sales gains this week. ● Recording Industry Assn. Df America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platinum). ◆ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symabl indicates albums multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiples shipments by the number of ides and/or tapes. RIAA Latin awards: ○ Certification for net shipment of 100,000 units (Droit). △ Certification of 200,000 units (Platinol. △ ¹ Certification of 400,000 units (Platinol. △ ¹ Certification of 400,000 units (Platinol. → RIAA Latin awards: ○ Certification for net shipment of 100,000 units (Droit). △ Certification of 400,000 units (Platinol. → RIAA Latin awards: ○ Certification for net shipment of 100,000 units (Platinol. → Certification of 400,000 units (Platinol. → RIAA Latin awards: ○ Certification for net shipment of 100,000 units (Platinol. → Certification of 400,000 units (Platinol. → Certification of excess are equivalent prices, are equivalent prices, are equivalent prices. Are excessed and ther CD prices. Greatest Gainer shows chart's largest unit increase. Pacesetter indicates Plates biggest percentage growth. Heatseeker Impact shows albums removed from Heatseekers this week. ▲ indicates past or present Heatseeker title. © 2002, VNU Business Media, Inc., and Niolsen SoundScan, Inc. All rights reserved.

тм	ALBUMS	Y CATALOG	21	N. W. M. F.	²⁷ Billboard [®] TOP COUN	JUL 20
TOTAL	Tițle	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	LAST WEEK	CHART WKS	Sales data compiled by S Nielsen SoundScan ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Title	LAST WEEK
42	Greatest Hits, Vol. 1	HANK WILLIAMS JR. 4 CURB 77638 (5.98/9.98)	10	1	「 世 NUMBER 1 「 位 マ 4 Weeks At Number 1	
18	Greatest Hits Volume One	TOBY KEITH A MERCURY 558962 (11.98/17.98)	15	10 1.	RASCAL FLATTS A LYRIC STREET 165011/HDLLYWOOD (11.98/18.98) # Rascal Flatts	1
17	16 Biggest Hits	JOHNNY CASH . LEGACY/COLUMBIA 69739/SONY (7.98 EQ/11.98)	14	50	DIXIE CHICKS ¹⁰ MONUMENT 69678/SONY (12.98 EQ/18.98) Fly	2
10	Number One Hits	THE JUDDS CURB 77965 (7.98 11 98)	17	34	NICKEL CREEK SUGAR HILL 3309 (16.58 CD) Nickel Creek	4
35	Super Hits	WILLIE NELSON A LEGACY/COLUMBIA 64184/SONY (5.98 EQ/9.98)	23	33	DIXIE CHICKS 🔶 11 MONUMENT 68195/SONY (10.98 EQ/17.98) 🖨 Wide Open Spaces	5
28	Greatest Hits – From The Beginning	TRAVIS TRITT A WARNER BROS 45001/WRN [10.98/17.98]	18	45 🎑	SHANIA TWAIN ⁹ ⁹ ¹⁹ ¹⁹ ¹⁹ ¹⁹ ¹⁹ ¹⁹	6
21	Everywhere	TIM MCGRAW A4 CURB 77886 (7 98/11.98)	19	12 19	LEE ANN WOMACK A ³ MCA NASHVILLE 170099 (11 98/17.98) I Hope You Dance	13
31	American Patriot	LEE GREENWOOD A CAPITOL 98568 (11 98 CD)	3	52	BROOKS & DUNN A ³ ARISTA NASHVILLE 18852/RLG (12.98/18.98) The Greatest Hits Collection	7
27	Now That I've Found You: A Collection	ALISON KRAUSS A ² RDUNDER 610325*/(DJMG (11.98/17.98) 4	20	40 🛛	FAITH HILL A ⁷ WARNER BROS. 47373/WRN (12.98/18.98) Breathe	8
348	Super Hits	CHARLIE DANIELS 4 2 EPIC 64182/SONY (5.98 E0/9.98)	-	36 [📿	GARY ALLAN A MCA NASHVILLE 170101 (1) 98/17.98) Smoke Rings In The Dark	9
19	Double Live	GARTH BROOKS +14 CAPITOL 97424 (19.98/26.98)	21	01	WILLIE NELSON LEGACY/COLUMBIA 69322/SDNY (7.98 EQ/11.98) 16 Biggest Hits	11
130	How Do You Like Me Now?!	TOBY KEITH A DREAMWORKS 450209/INTERSCOPE (11 98/17.98)	24	51 🔼	ALAN JACKSON 4 ⁵ ARISTA NASHVILLE 18801/RLG (12.98/18.98) The Greatest Hits Collection	12
18	Heartaches	PATSY CLINE A MCA SPECIAL PRODUCTS 420265/MCA (2 98/6.98)		11	JOHN DENVER MADACY 4750 (5 98/9 98) The Best Of John Denver	16

101 0177	JULY 27 Billboard HOT COUNTR				Y	4	51	N		GLES & TRACKS	
THIS ^B VEEK	LAST WEEK	2 WKS. AGO	(INTERNO)	Airplay monitored by Nielsen Broadcast Data TITLE Systems Artist PRODUCER (SONGWRITER) IMPRINT & NUMBER/PROMOTION LABEL	PEAK Position		LAST WEEK	2 WKS. AGO		TITLE Artis PRODUCER (SONGWRITER) IMPRINT & NUMBER/PROMOTION LABEL	
				※営家 NUMBER 1 ※営家 1 Week At Number 1		31	34	35		MY TOWN B.CHANCEY (J STEELE: NIELSEN) COLUMBIA ALBUM CUT COLUMBIA ALBUM CUT	
1	2	2	2	THE GOOD STUFF Kenny Chesney 😪	1	32	32	32	18	FORGIVE Rebecca Lynn Howard M WRIGHT.T.BRUCE (R.LHOWARD.T.BRUCE) © MCA NASHVILLE 17224	☞ 32
2	1	4	10	COURTESY OF THE RED, WHITE AND BLUE (THE ANGRY AMERICAN) Toby Keith C	1	33	35	33	1.6	LOOK AT ME NOW S.MANDILE (S.MANDILES MCCUINTOCK) WARNER BROS. ALBUM CUTWRIN	₩ 32
3	4	3	3	NOT A DAY GOES BY Lonestar 😪 O BNA 69134	3	34	39	39		THESE DAYS Rascal Flatts MBRIGHT, MWILLIAMS, RASCAL FLATTS (J. STEELE, D. WELLS, S. ROBSON) LYRIC STREET ALBUM CUT	
(1)	5	6	2	THE ONE Gary Allan 😪	4	35	38	34	1	IF THAT AIN'T COUNTRY Anthony Smith	₩ 33
5	7	7	10	MY HEART IS LOST TO YOU KBROUKS RUUNN WRIGHT (B BEAVERS C. HARRINGTON) ARISTA NASHVILE ALBUM CUT	5	36	36	36		COUNTRY BY THE GRACE OF GOD Chris Cagle RWRIGHT.C.CAGLE (C.CAGLE.M.J.GREENE.B.WAYNE) O CAPITOL 7790	
6	3	1	22	I'M GONNA MISS HER (THE FISHIN' SONG) FRogens (B AvisLey/Frogens) Q ARISTA NASHVILLE 9952 Q ARISTA NASHVILLE 9952	1	37	37	37		MINE ALL MINE SheDaisy UVIF/SHEDAISY (K OSBORN,H POOLE) UVIF/SHEDAISY (K OSBORN,H POOLE)	⊊ 35
7	9	10		LONG TIME GONE Dixie Chicks ST DOWE CHICKS ID SOTT	7	38	33	31	48	I'M GONE Cyndi Thomson Pwdallcy:tLJAMES ik Richery.c.PROPHET) O CAPITOL 7772	™ ⊋ 31
8	6	5	3	LIVING AND LIVING WELL LROWNG STRAIT (IMARIN MISSLERISHAPIRO)	1	39	41	40		SING ALONG THE WITTER ATKINS (RATKINS, THE WITTER GAITSCH) CURB ALBUM CU	
9	8	8	1 325	WHEN YOU LIE NEXT TO ME Kellie Coffey 🖙	8	40	40	41		LIFE HAPPENED Tammy Cochran	1 4 0
10	10	11	32	I MISS MY FRIEND FROGERS,J. STROUD (T.MARTIN.M.NESLER.T.SHAPIRO) O DREAMWORKS 450378	10	41	42	42	7	CADILLAC TEARS Kevin Denney LREVNOLOS (I. SATCHER, W VARBLE) LYRIC STREET ALBUM CU'	
11	12	12	26	TONIGHT I WANNA BE YOUR MAN D. MALLOY (R.RUTHERFORD T.VERGES) O RCA 69132	11	42	43	3 —		FALL INTO ME Emerson Drive RMARX (D DRION.J.STOVER) DREAMWORKS ALBUM CU	
12	13	13	10	UNBROKEN 6.GALLMORE.JSTROUD.T.MCGRAW (H.LAMAR,A.ROBOFF) CURB ALBUM CUT CURB ALBUM CUT	12	43	44	49		TELL ME WHERE IT HURTS Tommy Shane Steiner JRITCHEVFLUIDBELL (D.WARREN) RCA ALBUM CU RCA ALBUM CU	
13	11	9	26	DRIVE (FOR DADDY GENE) Alan Jackson 💬 KSTEGALI (A.JACKSON) Ø ARISTA NASHVULLE 69179	1	44	56	59		EVERYTHING CHANGES B.CHANCEXLITTE BIG TOWN (K.FARCHILD.J.WESTBROOK,K.ROAOS,P.SWEET.TL.JAMES.J.KIMBALL) MONUMENT ALBUM CU	
13	14	15		TEN ROUNDS WITH JOSE CUERVO BUWALKERJR (C BEATHARD M HEINEYM CANNON-GODMAN) RCA ALBUM CUT	14	45	45	5 45		HARD CALL TO MAKE J. Michael Harter B MEVIS (M.A.SPRINGER, S.SESKIN) BROKEN BOW ALBUM CU	
15	15	16	36	I KEEP LOOKING Stvans PWORLEY (SEVANS, TSHAPIRO, TMARTIN) RCA ALBUM CUT	15	46	52	54	3	THE LAST MAN COMMITTED Eric Heatherly EMEATHERLY (H. HEATHERLY) DREAMWORKS ALBUM CU	
15	17	19	19	THE IMPOSSIBLE Joe Nichols 😪	16	47	53	3 51		THAT'S WHY I SING THIS WAY Daryle Singletary G.COLE IM BARNES) AUDIUM ALBUM CU	
17	18	17		HELP ME UNDERSTAND DHUFF (CARRENS MACWHECTOR) CAPITOL ALBUM CUT	17	48	57	56	4	STRONG ENOUGH TO BE YOUR MAN Travis Trit BJ.WALKERJR., ITRITT (I.TRITT) COLUMBIA ALBUM CU	
18	16	14		I DON'T HAVE TO BE ME ('TIL MONDAY) Steve Azar 😪 Ø MERCURY 172230 Ø MERCURY 172230	2	49	47	46	1	MARIA (SHUT UP AND KISS ME) Willie Nelson M.SERLETIC (R.THOMAS) O LOST HISHWAY 172243/MERCUR	
19	20	20	10	OL' RED BRADOOCK (M. SHERRILLD. GOODMAN.J.BOHAN) O WARNER BROS. 15710/WRN	19	50	50	48	2	I'M IN THE MOOD Alabama D COOK.ALABAMA (LANGERSUN.R ROGERS) RCA ALBUM CU	
20	22	22	1	SHE WAS AIRPOWER Mark Chesnutt & COLUMBIA ALBUM CUT	20	51	51	53		THE BALL James Otto S.PARKER.PWORLEY IJ.OTTO.P.J.MATTHEWS.K.K.PHILLIPS) MERCURY ALBUM CU	
21	21	21	-	BEFORE I KNEW BETTER BJ WALKERJR (B SIMPSON, D.LE) EPIC ALBUM CUT	21	52	55	5 52		MEMPHIS David Nai KSTEGALLJ KELTON (D. NAIL) MERCURY ALBUM CU	
22	24	23	16	BEAUTIFUL MESS Diamond Rio 😪 M.D.C.UTE.DIAMOND RIO (S.LEMAIRE,C.MILLS,S.MINOR) ARISTA NASHVILLE ALBUM CUT	22	53		6 10		I DON'T PAINT MYSELF INTO CORNERS MWRIGHT,TYEARWOOD (TBRUCER.LHOWARD) Trisha Yearwood MCA NASHVILLE ALBUM CU	
23	23	24		AMERICAN CHILD Phil Vassar 😪 B GALIMORE,PVASSAR (IPVASSAR,C.WISEMAN) ARISTA NASHVILLE ALBUM CUT	23					🖌 HOT SHOT DEBUT 🖌	
24	25	25	12	WHERE WOULD YOU BE Martina McBride 😪	24	54				'TIL NOTHING COMES BETWEEN US John Michael Montgomen SHENDRICKS (T.MARTYCK HARVICK,R.MARSHALL) WARNER BROS. ALBUM CUT/WRIV	54
25	26	26		THICKER THAN BLOOD Garth Brooks A REYNOLDS (JYATES, 6, BROOKS) CAPITOL ALBUM CUT	2 5	55	48	3 44		CHASIN' AMY Brett James D.HUFF,B.JAMES (B.JAMES.T.VERGES) ARISTA NASHVILLE ALBUM CU	
26	27	27		SOMETHING WORTH LEAVING BEHIND Lee Ann Womack 😪 O MCa NASHVILLE 17245	26	56				HALFWAY HOME CAFE Ricky Skaggs R.skaggs (P.overstreet, J.Barranco) Skaggs Family ALBUM CU	
27	28	29	12	DARE TO DREAM Jo Dee Messina 🕫 B.GALLIMORE.T.M.CGRAW (J.BACH.A FOLLESE) CURB ALBUMS CUT	27	57				STARS ON THE WATER George Strait TBROWN.G.STRAIT (RCROWELL) MCA NASHVILLE ALBUM CU	t 57
28	30	30	5	WORK IN PROGRESS Alan Jackson K.STEGALI (A.JACKSON) ARISTA NASHVILLE ALBUM CUT	28	58		den h		A FEW SHORT YEARS Ty Herndor B.watson.p.worley (s.tillis.b.tomberlin) Epic album cu	
29	29	28	14	BARBED WIRE AND ROSES Pinmonkey 🕫 PWORLEY (SLOCKEM.SELEV.T.SILLERS) BINA ALBUM CUT	28	59		erer I		EVERYDAY ANGEL REDUCTION Reduces Badewice DUALTONE ALBUM CU	
30	31	38		SOMEBODY LIKE YOU Keith Urban DHUFR, URBAN, KURBAN, JSHANKS CAPITOL ALBUM CUT	30	60	58	3 -	ž	ONE DAY CLOSER TO YOU Carolyn Dawn Johnson Prworley, CD Johnson (C.O.Johnson, M.Danna) ARISTA NASHVILLE ALBUM CU	

Records showing an increase in detections over the previous week, regardless of chart movement. Compiled from a national sample of airplay supplied by Nielsen Broadcast Data Systems' radio track service. 147 Country Stations are electronically monitored 24 hours a day, 7 days a week. Songs ranked by number of detections. Airpower awarded to songs appearing in the top 20 on both the BDS Airplay and Audience charts for the first time with increases in both detections and audience. Titles below the top 20 are removed from the chart after 20 weeks. If deaclip availability. Catalog number is for CD Single, or Vinyl Single if CD Single is unavailable. CD Single available. CD Sin

Billboard Billboard Billboard Billboard

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THIS WILLY	LAST WEEK	No. TO	Sales data compiled by RARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Nielsen SoundScan Title
			·曾/ NUME	ER 1 Weeks At Number 1
	1	Sh	SOUNDTRACK A B LOST HIGHWAY/MERCURY 170069/IDJMG	0 Brother, Where Art Thou?
2	2		ALISON KRAUSS + UNION STATION . ROUNDER GIDAS	S/IDJMG New Favorite
3	4		VARIOUS ARTISTS TIME LIFE 18701	Time-Life's Treasury Of Bluegrass
4	5		SOUNDTRACK LOST HIGHWAY 170221/MERCURY	Down From The Mountain
5	6		PATTY LOVELESS EPIC 85651/SONY	Mountain Soul
5	3		RALPH STANLEY DMZ/COLUMBIA B6625/CRG	Raiph Stanley
7	7	E	VARIOUS ARTISTS ROUNDER 610499/IDJMG	O Sister! The Women's Bluegrass Collection
ε	8	8		A Hillbilly Tribute To Mountain Love
9	9		VARIOUS ARTISTS ROUNDER 610511/IDJMG	Bluegrass Goes To Town: Pop Songs Bluegrass Style
10	1.4	11.0	RICKY SKAGGS SKAGGS FAMILY/LYRIC STREET 901003/HOLLYWOOD	History Of The Future
1	11		RICKY SKAGGS & FRIENDS LYRIC STREET 165030/HOLLYWOOD	Ricky Skaggs & Friends Sing The Songs Of Bill Monroe
12	13		DOLLY PARTON SUGAR HILL 3927	Little Sparrow
13	12		VARIOUS ARTISTS BMG HERITAGE 43600/RCA	Bona Fide Bluegrass & Mountain Music
14	15		RHONDA VINCENT ROUNDER 610474/IDJMG	The Storm Still Rages
15	10		JERRY DOUGLAS SUGAR HILL 3938	Lookout For Hope

JULY 27 Billboard Billboard SINGLES SALES

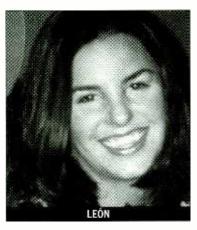
EEK	Sales data compiled by Nielsen SoundScan						
THEW	LAST WEEK	No.	TITLE IMPRINT & NUMBER/DISTRIBUTING LABEL	Artist			
			《智》NUMBER 1《图》	2 Weeks At Number 1			
1	1	2	THE IMPOSSIBLE UNIVERSAL SOUTH 172241/UMRG	Joe Nichols			
2	2	164		LeAnn Rimes			
3	3	40	GOD BLESS THE USA CURB 73128	Lee Greenwood			
4	5	10	I SHOULD BE SLEEPING OREAMWORKS 450362/INTERSCOPE	Emerson Drive			
5	4	-	WHERE THE STARS AND STRIPES AND THE EAGLE FLY LYRIC STREET 164059/HDLLYMODD				
6	6	24	OSAMA-YO' MAMA CURB 73130	Ray Stevens			
7	-		HONEY DO DREAMWORKS 450914/INTERSCOPE	Mike Walker			
8	_	182	UNBROKEN BY YOU LYRIC STREET 164048/HOLLYWODD	Kortney Kayle			
9	8	244		LeAnn Rimes			
10	9	2	THAT'S JUST JESSIE LYRIC STREET 164063/HOLLYWOOD	Kevin Denney			

Isords with the greatest sales gains this week.
 Recording Industry Assn. 0f America (RIAA) certification for net shipment of 500,000 album units (Gold).
 A RIAA certification for net shipment of 1 million units (Platinum), with multimillion titles indicated by a numeral following the symbol.
 Indicates past or present Heatseeker title.
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LATIN



THE SOUND OF LATIN: In a joint venture with the Latin Alternative Music Conference (LAMC), set to take place Aug. 8-10 in New York, EMI Latin will release its first LAMC compilation album. Titled *The New Sound of Latin Music* and featuring bands as diverse as the U.K.'s Gorillaz (performing "Latin Simone" with Ibrahim Ferrer), Café Tacuba, La Ley, Cypress Hill, El Gran Silencio, and Aterciopelados, it will hit stores July 30.



Although EMI has six tracks on the album, seven labels are involved. Talks are under way regarding a TV campaign, according to EMI Latin label manager **Rebeca León**. This would give the disc unprecedented clout.

"A lot of people have done [alternative-music] compilations like this, but we're marketing it like a *Billboard* compilation," León says, noting that in addition, several special promotions are planned around the release in conjunction with retailers and radio stations.

In other EMI Latin news, French-Spanish alternative star **Manu Chao** will release his first live album, which was recorded at a concert last September in Paris. The disc, due Sept. 17, will feature songs by **Mano Negra** (Manu Chao's former group), as well as some from his albums *Clandestino* and *Proxima Estación: Esperanza* and two previously unreleased tracks. A U.S. tour planned for September has been postponed until 2003.

PIRES PAIRINGS: Brazilian singer **Alexandre Pires**—whose eponymous Spanish-language debut is No. 11 this issue on the *Billboard* Latin Albums chart (after 44 weeks on the chart) has recorded "Pena," a duet with disco queen **Gloria Gaynor**, which will be included on Gaynor's upcoming Spanish-language album. The disc is tentatively scheduled for release Oct. 8 in the U.S. Latin market on BMG U.S. Latin. Immediately after that, it will be



released throughout Latin America.

There are also plans for Pires to record a duet with **Christian Castro**. This track would be included on Castro's greatest-hits album, which will also feature three previously unreleased songs when it is released in September. Pires, who is signed to BMG Brazil, recently signed with BMG U.S. Latin, which will release his Spanishand English-language material.

ARBITRON RESULTS: The results of Arbitron's spring 2002 surveywhich tallies exactly who is listening to radio in the months of April, May, and June-are trickling in. At press time, results were in for San Bernardino/Riverside, Calif., and the New York metropolitan area. In New York, WSKQ (97.9 FM) was the highest-ranked Spanish-language station—in the No. 5 slot—though its 4.1 share for spring 2002 represented a drop from its 4.3 winter share. WPAT (Amor) 93.1 FM retained its 2.5 share and 18th place, while WCAA (105.9 FM) gained in share—from 1.8 to 2.2—but remained in 21st place. WYNY (107.1 FM), which recently changed its format from country to Latin, came in at No. 40 in its first book as a Spanish-language station.

In San Bernardino/Riverside, KXSB (101.7 FM) is the highest-ranked Spanish-language station, even though it registered a drop in share from 2.3 to 1.4, putting it in 22nd place. Simulcast partner KXRS (105.7 FM), in 37th place, registered a small rise from a 0.3 to a 0.6 share.

PIRACY GOES UPSCALE: Earlier this month, police searched La Casa Samaratano, a clothing store in Elizabeth, N.J., that displayed counterfeit CDs in its store window. Among other things, the warrant netted 27 CD burners, two shrink-wrapping machines, 12 DVD burners, and 1,000 CD masters. Ninety eight percent of the counterfeit CDs were of Latin music.

LATIN NITES: After kicking off July 12 with a concert by La Ley, the Chivas Regal Latin Nites at the Apollo Theater concert series continues July 26 with a performance by Olga Tañón. The eclectic lineup runs through December and will include shows by Tony Touch, Fat Joe, and Noriega (Aug. 9); a salsa night with Oscar D'León, Domingo Quiñones, El Canario, and Michael Stuart (Aug. 30); Lupillo Rivera (Oct. 11); Luis Fonsi (Oct. 25); and Pablo Montero (Nov. 25).

BY LEILA COBO

MIAMI—Even as the Latin American music market contracts, buffeted by piracy and economic woes, MTV Networks Latin America is expanding its operations there. Recently, the cable network announced it has boosted its presence in Mexico, beefing up personnel there and opening new offices and a TV studio this month, from which production started last week on two new Mexico-based shows: *Conexión* and *Videología*.

"You make a commitment to a region," MTV Networks Latin America president Antoinette Zel says. "And with a brand like MTV, whose essence is about the connection to its audience, you can't say this is a whimsical decision and [that] when the market gets tough, we leave."

Although MTV Latin America has regional offices in Buenos Aires and Mexico City, it is headquartered in Miami, even though it is not broadcast in the U.S. or Puerto Rico. Instead, it is seen throughout Latin America via three separate feeds: North (encompassing Mexico, Colombia, Venezuela, Central America, and the Caribbean), South (Argentina, Paraguay, and Uruguay), and Central (Chile, Bolivia, Peru, and Ecuador).

And because the MTV Latin America audience is in Latin America, it makes sense to boost operations there. Although in Argentina the company is "riding the wave out," according to Zel, in Mexico business is doing well, with ads up by 40% compared with last year.

"One of the goals we identified at the end of last year—at the top of the list—was that we had to expand the brand in Mexico," Zel says. "Ratings were up, distribution was up there, and

MTV Latin America Defies Slump And Expands



you have a brand that really transcends television. We knew that when we launched nine years ago, and it's more evident today."

Zel says MTV also sees future opportunities in other markets, like Venezuela and Colombia. As for the U.S., she says: "We're doing preliminary explorations to see how we translate MTV to the U.S. Hispanic market." MTV Mexico, originally set up in 1999 with a staff of about 10 people, now has an all-Mexican staff of 40 and new VJs. Production kicked off last week on *Conexión*, a show that was previously produced in Miami and is now also being produced regionally in Chile and Argentina. The Mexico version, which launched July 13, is recorded in front of a live audience of 150 (the now-defunct Miami version included remotes but no live audience) and airs Saturdays at noon, with reruns Sunday and Monday.

"Our audiences want to see pop culture reflected in their show," Zel says. "The format really lends itself to letting the audience touch and feel MTV in a really big way."

Conexión is being sponsored by the Doritos brand, which will send contest winners to the show on a regular basis. *Videología* will feature both national and international videos and airs Tuesday through Friday at 6 p.m. and 10 p.m.

Key personnel changes in Mexico include the appointment of Manuel Alvarez as director of production in Mexico with responsibility for MTV's and Nickelodeon's local production. He reports to Charlie Singer, senior VP of production/programming in Miami. Also moving from Miami to Mexico are Javier Anaya, who will continue as director of distribution and new media—reporting to Adelín Delgado Ferro, senior director of distribution/new media-and Patricia Pérez as marketing manager-reporting to Juan Meyer, marketing director of Northern Cone. Julio Muñiz returns to MTV in Mexico as director of programming and artist relations, reporting to José Tillán, VP of music and talent in Miami.

América Latina...

In Argentina: Universal Music has moved its offices in Buenos Aires. It will now share a building with book publishers and fellow Vivendi Group company Editorial Larousse. The new address is Valentín Gomez 3530, zip code 1191, telephone/fax 54-11-4867-7070... Levi's has announced that it will sponsor Local Sounds, a series of free concerts at a special lounge in the downtown shopping center of Abasto. The series kicked off July 4 with a show by La Portuaria. Upcoming featured artists include Babasónicos, Turf, and Juana la Loca.

MARCELO FERNANDEZ BITAR

In Mexico: With a career that spans more than a decade and sales of millions of albums, Brazilian teen brother/sister duo Sandy & Junior has released its first bilingual (English/Spanish) project. Latin American promotion kicks off July 21 in Mexico, where the first single, "El Amor no Fallará" (Love Won't Fail), is already in the top 10 of the local radio charts. *Sandy & Junior*, the TV show that airs weekly on Brazil's TV Globo and has made the siblings superstars in their own country, will also begin airing in Mexico toward the end of the year. Network Televisa, which will broadcast the show, is working on translating it from Portuguese to Spanish.

TERESA AGUILERA

In Chile: After playing in 13 Chilean cities, rock-pop group Los Prisioneros will kick off the internation-

al leg of their comeback tour July 19 in Lima, Peru. Lead singer Jorge González, guitar player Claudio Narea, and drummer Miguel Tapia—reunited after more than 10 years—were originally scheduled to play at Lima's Universidad Agraria de La Molina. But the Molina district did not authorize use of the venue, citing security concerns. In August, the trio will play in Colombia, while shows in Ecuador and the U.S. are scheduled for September.

SERGIO FORTUNO

In Colombia: Colombian singer Cabas has released a new video deemed so risqué that it's been banned from Colombian TV. Colombia's National Television Commission, the entity in charge of TV content in that country, was not impressed with scenes in the video for "Tu Boca" (Your Mouth) that showed teenage girls kissing each other. The commission determined that the video could not be programmed during daytime or prime-time hours. Although Cabas accepted the veto, he criticized the country's double standards. "Newscasts have no problem airing images of mutilated soldiers to get more ratings," Cabas says. "This censorship is living proof of the double moral standards in Colombia, providing cheap soap operas that provide no culture to the people and at the same time fostering racism and no tolerance toward gays." **GUSTAVO GOMEZ**

BILLBOARD JULY 27, 2002

JU 2	LY 2	7	Bi	Ilboard HOT LATIN TRACKS	тм						
	X	AGO		Airplay monitored by 💦 Nielsen							
	LAST WEEK	2 WKS. A	10.13	Broadcast Data Systems Artist	PEAK Position						
-	2	21	2								
-	2	1		Y TU TE VAS Y TU TE VAS Chayanne 安							
2	4	3	110	RL TOLEOD (FDE VITA) SONY OISCOS YO PUEDO HACER Ricardo Montaner 🛠	1						
3	3	2	100	B SILVETTI (R.MONTANER.M FLORES) WARNER LATINA QUITAME ESE HOMBRE Pilar Montenegro 🛠	1						
4	5	6	11	R.PEREZ (JI L.PILOTO) UNIVISION A DIOS LE PIDO Juanes 🛠	4						
5	1	4	16	G.SANTAOLALLA.JUANES (JUANES) SURCO /UNIVERSAL LATINO TU Y YO Thalia 🛪	1						
6	6	7	12	ESTEFANO.A B.QUINTANILLA (ESTEFANO.J.REYES) EMI LATIN SI TU TE VAS Paulina Rubio 🛠	5						
7	7	5	177	GRUBIN (GRUBIN, CYIE) UNIVERSAL LATINO	4						
3	8	15	7	A BAQUEIRO (L GARCIAN SCHAJRIS) SONY DISCOS ES POR AMOR Alexandre Pires	8						
9	9	10		D.POVEDA (ESTEFANO,D.POVEDA) RCA/BMG LATIN EL PODER DE TUS MANOS Intocable 😪	6						
10	10	9		R MUNOZ (L PAOILLA) EN LATIN CON ELLA Cristian	9						
	13	13		K SANTANDER O BETANCOURT (K SANTANDER O SANCHEZ) ARIOLA /BMG LATIN							
				B SILVETTI (M A SOLIS) FONOVISA	11						
	11	16		NO ME SE RAJAR JUZARRAGA A LIZARRAGA (JC FRAYLE) Banda El Recodo FONOVISA	11						
	14	8		UNA LAGRIMA NO BASTA Los Temerarios AA ALBA IA AALBAI	7						
14	15	14	166	DEL OTRO LADO DEL PORTON Ramon Ayala Y Sus Bravos Del Norte R AYALA FMARTINEZ I FRADUE	12						
	16	17		USTED SE ME LLEVO LA VIDA Alexandre Pires 🛠 RCA/BMG LATIN	5						
16	20	19	-10	JURO POR DIOS Banda Tierra Blanca 🗫	16						
				GREATEST GAINER CON							
<u> </u>	24	-		BOHEMIO ENAMORADO Donato Poveda 🕫	17						
18	25	28		EL DOLOR DE TU PRESENCIA Jennifer Pena 🛠	18						
19	17	18		SUERTE Shakira ** SMEBARAK R.T.MITCHELL (SIMEBARAK R.T.MITCHELL) EPIC /SONY DISCOS	1						
20	18	12		BANDIDA Elvis Crespo Featuring Tempo 😴 R.CORA (E CRESPO) SONY DISCOS	12						
21.	27	24		JUGO A LA VIDA Los Tucanes De Tijuana 🧐	21						
22	21	26	1	VESTIDO BLANCO El Poder Del Norte A BUENROSTRO.M.BUENROSTRO (J.GISELLJ CASAOS) DISA	21						
23	12	25	1	VIVIENDO M ANTHONY, JA GONZALEZ (F, OSORIO, J VILLAMIZAR, M AN THONY) COLUMBIA / SONY DISCOS	11						
24	31	27	24	MANANTIAL DE LLANTO Joan Sebastian USEBASTIAN (J.SEBASTIAN) MUSART /BALBOA	4						
~5	19	11	18	ME HUELE A SOLEDAD MD0 😴	4						
26	22	21		NO SE VIVIR Jose Manuel Figueroa 😪 EMARTINEZ JAM.RIGUEROA) UNIVERSAL LATINO	21						
27	23	23	; #	NECESIDAD Alexandre Pires 🖙 REV.NERRIO (ESTEFANO) RCA/IBM GLATIN	5						
28	39	35		SE ME SUBE Many Manuel (LEMOS (LEMOS, APONTE) UNVERSAL LATINO	28						
29)	30	37		CARITO ESETERA UR, S. KIYS, C. VIVES, A CASTRO (C. VIVES, E. CUAORADO) ESETERA UR, S. KIYS, C. VIVES, A CASTRO (C. VIVES, E. CUAORADO) EMILIATIN	29						
30	29	49		EESTEMA SIL, SANTO, EVIESA CASTRUTE, VESA CASTRUTE, VES	29						
				HOT SHOT DEBUT	-						
			1	ESTOY SUFRIENDO German Lizarraga 🗫	31						
2	47	50	5	POR LAS DAMAS JNAVARETE, ALVARADO (M.CAMPOS)	32						
-	26	30		HAY OTRA EN TU LUGAMPUS) UISA HAY OTRA EN TU LUGAR Pablo Montes P Rock Admeter P Reck 2 Meter 2 Moster A District SalaZari	5						
80	33	33		REPERCENTPERCA PUBLIC SALUCAMI COMO DECIRTE NO ENORDO DE VITA CUCO PENA IF DE VITAI UNIVERSA LATINO ENOREDO FOE VITA CUCO PENA IF DE VITAI	20						
65)	34	31	1	ARBOLES DE LA BARRANCA EL COVIET VS UBANDA TIERRA SANTA (C. TERRANEGRA SALAZARI) EL COVIET VS UBANDA TIERRA SANTA (C. TERRANEGRA SALAZARI)	30						
36	36	38	3	ARRANCAME Pesado	34						
37	28	22	16	JM ELIZONDO, M A ZAPATA (O VILLARREALI WEAMEX MARNER LATINA MUJER CON PANTALONES Carlos Ponce 🛠	15						
38	35	44		EESTEFAN JR.J. SOMEILLAN (EESTEFAN, JR., N. TOVAR) EMI LATIN BAILAME Los Tigrillos	35						
27)	43	29	19	R SAENZ DUIROZ IR SAENZ DUIROZI WEAMEX AVARNEŘ LATINA POR ESE HOMBRE Brenda K. Starr Con Tito Nieves & Victor Manuelle 😒	11						
40)				EARROYOL ECOLUMNA (R GALAN, LGALAN) SONY DISCOS	40						
41	45	39		AJAEN IR VERGARALFJ DIEZI SONV DISCOS CASCADITA DE TE QUIEROS Joan Sebastian	32						
42				J SEBASTIAN (J SEBASTIAN) MUSART /BALBOA MAS DEBIL QUE TU Intocable	42						
-3	40	-		RMUNOZR MARTINEZ (L PADILLAI EMI LATIN TU FORMA DE SER CUMBIA Alberto Y Roberto	40						
44	40	48	16	AGARZAR GARZA (NOT LISTEO) OISA OISA OISA OISA OISA OISA OISA OISA	21						
45	71	-70		AL GODE (ME SIGA Lins without water and the sign of the sign o	45						
46	42	34		TE QUIERO MAS QUE AYER Aracely Arambula Con Palomo 😪	27						
40	42	J4		L ARAMBULA (W.CASTILLO) DISA	47						
4.0	20	AF		A MACIAS (J. SEBASTIAN) MUSART /BALBOA							
48 49	38	45		IT'S OK A VALENZUELA: O VALENZUELA (A.J.EVI FONDVISA	37						
	20	200		AMOR SECRETO Luis Fonsi (TJAMES FTHOMANDER, A WIKSTROM, LFONSI, C BRANT) UNIVERSAL LATINO UNIVERSAL LATINO	35						
50	32	32		EVERYBODY Rabanes 🖙 EESTEFAN JR. S.KRYS (E REGUEIRA) CRESCENT MOON /SONY DISCOS	17						

POP AIR Airplay monitored by Nielsen Broadcast Data. Systems LAST WEEK TITLE TITLE IMPRINT/PROMOTION LABEL ARTIST

	Systems					
LAST WEEK	TITLE ART	TIST	2.0	LAST WEEK	TITLE	ARTIST
A ≥	IMPRINT/PROMOTION LABEL		23	23	IMPRINT/PROMOTION LABEL	
1	Y TU TE VAS CHAT	YANNE	21	23	MANANTIAL DE LLANTO MUSART/BALBOA	JOAN SEBASTIAN
2	YO PUEDO HACER RICARDO MON WARNER LATINA	TANER	22	25	AMOR SECRETO UNIVERSAL LATINO	LUIS FONSI
3	A DIOS LE PIDO J SURCO/UNIVERSAL LATINO	UANES	20	21	AL QUE ME SIGA WARNER LATINA	LUIS MIGUEL
5	QUITAME ESE HOMBRE PILAR MONTE UNIVISION	NEGRO		19	EVERYBODY CRESCENT MOON /SONY DISCOS	RABANES
6	ENTRA EN MI VIDA SIN BA SONY DISCOS	NOERA	-	22	TOCA PARA MI WARNER LATINA	ALEJANDRO SANZ
8	ES POR AMOR ALEXANORE RCA /BMG LATIN	E PIRES	75	29	SE ME SUBE UNIVERSAL LATINO	MANNY MANUEL
7	SI TU TE VAS PAULINA UNIVERSAL LATINO	RUBIO	2	26	QUISIERA PODER OLVIDARME DE TI UNIVERSAL LATINO	LUIS FONSI
9	CON ELLA CR ARIOLA /BMG LATIN	RISTIAN	<u>-</u> 38	33	MAS ALTD QUE LAS AGUILAS MUSART/BALBOA	PEPE AGUILAR
4	TU Y YO EMI LATIN	THALIA	8	40	SI TU ME QUIERES UNIVERSAL LATINO	VIVANATIVA
10	USTED SE ME LLEVD LA VIDA ALEXANORE RCA/BMG LATIN	E PIRES	30	\sim	PACTO DE AMOR WARNER LATINA	LOS HIDALGO
18	BOHEMIO ENAMORADO DONATO P ARIOLA /BMG LATIN	OVEDA	° 31	28	TAN SOLO TU WARNER LATINA	NEK FEATURING LAURA PAUSINI
13	CUANDO TE ACUERDES OE MI MARCO ANTONIO FONOVISA	O SOLIS	32	24	LA PLAYA SONY DISCOS	LA OREJA DE VAN GOGH
11	SUERTE SH EPIC /SONY DISCOS	IAKIRA	B	31	BANDIDA SONY DISCOS	ELVIS CRESPO FEATURING TEMPO
14	YO QUERIA CR ARIOLA /BMG LATIN	ISTIAN	34	36	CARITO EMI LATIN	CARLOS VIVES
12	ME HUELE A SOLEDAO SONY DISCOS	MDO	3		MI BOMBON EMI LATIN	CABAS
16	NECESIDAD ALEXANORE RCA /BMG LATIN	E PIRES	50	30	SI TU NO VUELVES SONY DISCOS	ALEJANORO FERNANDEZ
17	HAY OTRA EN TU LUGAR PABLO MO RCA/BMG LATIN PABLO MO	INTERO	37	34	TE DEJO MADRID EPIC /SONY DISCOS	SHAKIRA
15	MUJER CON PANTALONES CARLOS EMI LATIN	PONCE	38	-	COLOR ESPERANZA RCA /BMG LATIN	DIEGO TORRES
27	VOY A VOLVERTE LOCA ALEJANDRO MON SONY DISCOS	TANER	39	39	QUE TE QUIERO FONDVISA	RABITO
20	COMD DECIRTE NO FRANCO E UNIVERSAL LATINO	ATIV 3C	30	-	Y SOLO SE ME OCURRE AMARTE WARNER LATINA	ALEJANORO SANZ

			-		
WEEK	LAST WEEK	Airplay monitored by Nielsen Broadcast Data Systems TITLE IMPRINT/PROMOTION LABEL	THIS	LAST WEEK	TITLE ARTIST
0	5	Y TU TE VAS CHAYANNE	-	13	RABIA BRENDA K. STARR
1	2	SONY DISCOS A DIOS LE PIDO JUANES	22	19	SONY DISCOS CUANDO FALTAS TU PUERTO RICAN POWER
	-	SURCO /UNIVERSAL LATINO		_	J&N /SONY DISCOS
3	7	YO PUEDO HACER RICARDO MONTANER WARNER LATINA	22		SON 40 EL GRAN COMBO DE PUERTO RICO ARIOLA/BMG LATIN
	1	VIVIENDO MARC ANTHONY COLUMBIA /SONY DISCOS	14	21	VETE Y DILE SERGID VARGAS RCC
	4	BANDIDA ELVIS CRESPO FEATURING TEMPO SONY DISCOS	25	27	ME ESTOY MURIENDO POR DENTRO CONJUNTO CHANEY SPACE INTERNATIONAL
	11	SE ME SUBE MANNY MANUEL UNIVERSAL LATINO	26	15	EVERYBODY BABANES CRESCENT MOON /SONY DISCOS
	6	SI TU TE VAS PAULINA RUBIO UNIVERSAL LATINO	11	20	HASTA QUE VUELVAS CONMIGO MARC ANTHONY COLUMBIA/SONY DISCOS
0	9	POR ESE HOMBRE BRENDA K. STARR CON TITO NIEVES & VICTOR MANUELLE SONY DISCOS		24	MALACOSTUMBRADD FERNANDO VILLALONA LATINO (SONY DISCOS
	8	LA AGARRO BAJANDO GILBERTO SANTA ROSA SONY DISCOS	29	40	SI TU ME QUIERES VIVANATIVA UNIVERSAL LATINO
	10	ES POR AMOR ALEXANDRE PIRES RCA/BMG LATIN	60	33	CUANTO TE QUIERO TITO ROJAS
		VUELA MUY ALTO JERRY RIVERA ARIOLA /BMG LATIN	31	31	OUERUBE LOS TOROS BAND UNIVERSAL LATINO
	12	CARITO CARLOS VIVES	32	30	WHAT'S LUV FAT JOE FEATURING ASHANTI TERROR SOUAD /ATLANTIC
3	28	LA NEGRA TIENE TUMBAD CELIA CRUZ SONY DISCOS	=	26	TOCA PARA MI ALEJANORO SANZ WARNER LATINA
4	17	ADUI CONMIGO ANDY ANDY SONY DISCOS	54	23	QUITAME ESE HOMBRE PILAR MONTENEGRO
5	22	BOHEMIO ENAMORAOO DONATO POVEDA ARIOLA /BMG LATIN	-	3	TU Y YO THALIA
	16	TE QUIERO IGUAL QUE AYER MONCHY & ALEXANDRA J&N /SONY DISCOS	20	35	AYI BUENO FERNANDO VILLALONA FEATURING JON SECADA
2	14	AMOR AMOR DOMINIC PRESTIG:0 /SONY DISCOS	37	29	ENAMORAR RAFY BURGOS "EL CUPIDO" PRESTIGIO/SONY DISCOS
	25.	MI BOMBON CABAS EMI LATIN	- 38	38	INTENTA AMAR LALEY WEA ROCK //WARNER LATINA LALEY
	18	MIL ROSAS MICHAEL STUART RMM/UNIVERSALLATINO	39	37	WITHOUT ME EMINEM .
	—	GUITARRA YOSKAR SARANTE J&N /SONY DISCOS	40	-	A THOUSAND MILES VANESSA CARLTON A&M //NTERSCOPE

TROPICAL/SALSA AIRPLAY

ARTIST	TITLE IMPRINT/PROMOTION LABEL	LAST WEEK	NEEX	Airplay monitored by R Nielsen Broadcast Data Systems INTRE ARTIST IMPRINT/PROMOTION LABEL	LAST WEEK	THIS WEEK
ARACELY ARAMBULA CON PALOMO	TE QUIERO MAS QUE AYER DISA	19	21	EL PODER DE TUS MANOS INTOCABLE EMILIATIN	1	
CUISILLOS DE ARTURO MACIA	25 ROSAS MUSART /BALBOA	40	22	NO ME SE RAJAR BANOA EL RECODO FONOVISA	2	Z
ROGELIO MARTINE	IT'S OK FONOVISA	16	23	DEL OTRO LADO DEL PORTON RAMON AYALA Y SUS BRAVOS DEL NORTE FREDDIE	3	3
CONTRO	AY AMOR Emilatin	20	24	JURO POR DIOS BANDA TIERRA BLANCA LA SIERRA	6	4
LOS CANELOS DE DURANG	CADA OIA MAS CINTAS ACUARID /SONY DISCOS	25	25	NO ME CONOCES AUN PALOMO DISA PALOMO	4	
MARCO ANTONIO SOLI	CUANDO TE ACUERDES OE MI FONOVISA	27	26	VESTIDO BLANCO EL PODER OEL NORTE DISA	7	ь
TRINY Y LA LEYEND	ERA CASADA MUSIMEX /SONY DISCOS	24	27	JUGO A LA VIDA LOS TUCANES DE TIJUANA UNIVERSAL LATINO	11	1
PANCHO BARRAZ	NUESTRO AMOR MUSART /BALBOA	31	28	QUITAME ESE HOMBRE PILAR MONTENEGRO UNIVISION	5	8
LOS PALOMINO	ESCUCHA MI AMOR FONOVISA	26	29	UNA LAGRIMA NO BASTA LOS TEMERARIOS FONOVISA	10	9
JOAN SEBASTIA	MANANTIAL DE LLANTO MUSART /BALBOA	34	- 80	NO SE VIVIR JOSE MANUEL FIGUEROA UNIVERSAL LATINO	9	10
LOS ANGELES OE CHARL	QUE LEVANTE LA MANO FONOVISA	30	31	BORRACHO CONJUNTO PRIMAVERA FONOVISA	12	11
JOAN SEBASTIA	CASCAOITA OE TE QUIEROS MUSART /BALBOA	36	32	POR LAS DAMAS CAROENALES OF NUEVO LEON DISA	21	12
LIBERACIO	A QUE HORAS DISA	38	33	ESTOY SUFRIENOO GERMAN LIZARRAGA DISA	-	13
GRUPO MONTEZ DE OURANG	EL SUBE Y BAJA DISA	37	34	TU Y YO (CUMBIA REMIX) THALIA EMI LATIN THALIA	8	14
ALICIA VILLARREA	LAORON UNIVERSAL LATINO	29	- 35	EL OOLOR DE TU PRESENCIA JENNIFER PENA UNIVISION	22	15
ANA BARBAR	TE REGALO LA LLUVIA FONOVISA	28	36	ARBOLES DE LA BARRANCA EL COYOTE Y SU BANDA TIERRA SANTA EMILATIN	13	16
LOS TRAILEROS DEL NORT	JUGUETE PREFERIDO EMILLATIN	33	37	ARRANCAME PESA00 WEAMEX (WARNER LATINA	15	17
EOGAR AGUILAR 'EL NARQUILLO	YA ESTOY AQUI SONY DISCOS	35	38	BAILAME LOS TIGRILLOS WEAMEX (WARNER LATINA	14	18
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 Compiled from a national sample of airplay supplied by Nielsen Broadcast Data Systems' Racio Track service. A panel of 98 stations (36 Latin Pop. 16 Tropica/Salsa, 58 Regional Mexican) are electronically monitoried 24 hrs. a day, 7 days a week. Songs ranked by Audience Impressions. Records showing an increase in audi-ence over the previous week, regardless of chart movement. A record which has been on the chart for more than 20 weeks will generally not receive a bullet, even if it registers an increase in audience. Greatest Gainer indicates song with largest audience growth. If two records are tied in audience size, the record being played on mare stations is placed first. Records below the top 20 are removed from the chart after 26 weeks. So Videoclip availability. ©2002, VNU Business Media, Inc. All rights reserved.

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www.americanradiohistory.com

<u>1:111:</u>

BY MARCELO FERNANDEZ BITAR

BUENOS AIRES—The economic woes of the record industry in Argentina are even more complex than the country's own terrible four years of recession and the galloping political crisis that emerged last December.

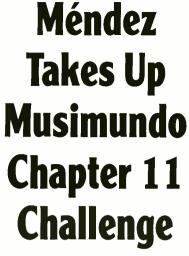
A pivotal issue that changed the pattern of the industry occurred last Aug. 29, when retail giant Musimundo filed for Chapter 11 bankruptcy protection. Suddenly, its 95 nationwide stores—which accounted for more than 60% of the industry's sales—no longer received new releases. Every record company suffered a deep blow, as well as million-dollar debts on loan payments.

Owned by once-powerful investment group Exxel and now controlled by a consortium of creditors, Musimundo appointed a new president three months ago: former Warner Music Argentina president Luis Méndez, who has taken up the challenge with a bold business plan.

"We have already reduced costs by 22% and changed the stores' layout to put a new emphasis on the music—which is our true core business, although we'll continue selling electronics and computers," Méndez says, speaking extensively for the first time since taking over Musimundo.

"More than 30 outlets have been closed, because they were part of an absurd expansion plan that undermined the company," he says, "and many stores in shopping malls have changed location to continue operating more efficiently with fewer square meters. There are fewer employees, the repair service was discontinued because it proved to be too expensive, and the deposit and distribution have also changed."

These first changes have already proved successful in figures: Sales have grown slowly and steadily. In April, gross sales were \$5 million





Argentina pesos (\$1.4 million)— 75% less than in 2001. In May, sales were \$5.5 million Argentina pesos (\$1.6 million)—69% less, and in June, they reached \$6.5 million Argentina pesos (\$1.9 million)—64% less. It is forecast that a break-even point will be reached in August.

NEW ATTITUDE

Musimundo's main challenge is to regain the confidence of the record industry's major players, which are now providing albums on a hard-cash basis. Only Universal Music is working with twoweek payments. Diego Villanueva, Universal general director in Argentina, estimates that his artists account for 40% of Musimundo's sales.

"This system was a decision for all the region," he says. "Musimundo's attitude has changed since Méndez's arrival. They now even *look* more like a record store, while before electronics and computers [were the priority]. We now have meetings with store managers to showcase new releases and help them provide better customer service."

Though Méndez has the unique perspective of arriving at the retail giant after working for Warner Music at the other end of the business, he now strives for similar deals with the other majors-three of them (Sony, BMG, and EMI) united in a joint-venture-style sales unit. "We are working hard to give positive signs to the industry and find a way to pay our former debts," Méndez says. "We aim to be an efficient company that works with the record companies for the benefit of both parties. Meanwhile, we have our series of weekly meetings to try to explain the changes and regain their confidence. Maybe we can work out a gradual plan or even a test with specific artists."

EMI general director Alejandro Varela admits that the industry needs a retail channel as big as Musimundo. But, he says, "during the last year, we have learned to survive without them."

Albums by best-selling artists León Gieco and Charly García have been bought in cash by Musimundo, and Varela explains that "to delay payments would mean a risk that we are not ready to take." Sony Music Sur managing director Jorge "Pepo" Ferradas welcomes the arrival of Méndez but is also cautious.

"For the first time in many years, Musimundo has taken steps in the right direction, but we still have to see how its structure withstands such an adverse economic situation," Ferradas says. "This team is a great effort, and we surely will find some kind of solution at the end of the road. Meanwhile, we are only making sales to them in cash."

Méndez provides another example of Musimundo's powerful presence in the record industry, with the recent sales of 30,000 units during Father's Day. "There is no other client who can offer that," he proudly says. "And my plan is to prove that Musimundo is growing in a solid manner that will ultimately benefit all players."

FOR THE RECORD

Jorge Luis Piloto wrote "Quitame Ese Hombre." The author was incorrectly identified in an article in the July 13 issue. IN COLOR: When one door closes, another is opened. Such is the case with Yellowjackets. Formed more than two decades ago, the band has been signed to no fewer than four record labels and has

another is opened. Such is the case with **Yellowjackets**. Formed more than two decades ago, the band has been signed to no fewer than four record labels and has benefited from numerous lineups that often featured musicians who joined the band as hot up-andcoming prospects and moved on to other, equally high-profile gigs. With each successive lineup came new sounds, new ideas, and unexplored directions.



When Yellowjackets' contract with Warner Bros. expired in 1999, the band found itself without a recording home for the first time in its history. Rather than signing with another label. founders Russell Ferrante (kevboards) and Jimmy Haslip (bass), longtime saxophonist Bob Mintzer, and recently added drummer Marcus Baylor decided to take fate into their own hands, releasing the live double-disc set Mint Jam on their own YJ imprint, available since early this year at yellowjackets.com and at the band's many live shows.

"We saw the writing on the wall, that our music was moving in one direction and jazz radio was moving in another," Ferrante says. "Radio was becoming more calculated, and true to form, we were in a place where we were pushing our creative boundaries and experimenting more. Having a hit song was a futile idea, and the climate was not right for us to sign with a label and put out material that was less accessible than things we have done in the past."

Recorded live last year at the Mint club in Los Angeles, *Mint Jam* is divided into two separate discs, *Blue*, which contains compositions with gospel and blues structures, and *Green*, which comprises more esoteric material. Eight of the 12 compositions were previously unrecorded, with four band favorites— "Runferyerlife," "Tortoise and the Hare," "Statue of Liberty," and "Evening News"—given new arrangements and voicings.

Mint Jam may surprise those who best know the band from its smooth-jazz radio tracks while winning over detractors who may have felt the band's sound at times veered too closely toward the technically facile and too far from the emotive. With Ferrante primarily playing acoustic piano and Baylor's driving rhythms, *Mint Jam* finds Yellowjackets at their most expressive and eclectic, presented as a hard-bop quartet whose heartfelt improvisations have become a dynamic foil to their trademark sophisticated compositions.

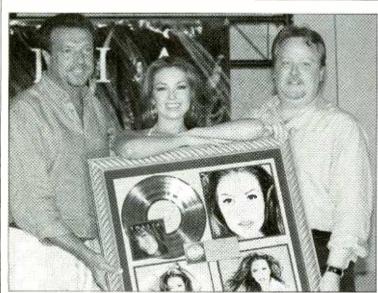
by Steven

"Since Bob joined [in the early '90s], we've been moving in a more acoustic, traditional jazz direction with more improvisation and less structure, and this lineup and release brings us fully into that arena," Ferrante says. "When Marcus [a veteran of both Kenny Garrett and Cassandra Wilson's bands] joined, a new sound began developing, and the new compositions really started coming into their own."

Although Yellowjackets are committed to their future, the band will take a detour into its past Aug. 9, when the original lineup of Ferrante, Haslip, guitarist Robben Ford, and drummer Ricky Lawson will reunite for a performance at the John Anson Ford Amphitheatre in Hollywood Hills, Calif. That show will be recorded and videotaped for an upcoming live CD and DVD release, which, according to Haslip, could be released exclusively on the Web site or may find distribution under the larger aegis of an established label.

In fact, Haslip says that the band's bold move toward independence via the Internet has created renewed interest in Yellowjackets from both the music industry and the business sector at large. Cleveland-based Heads Up International has picked up international rights to Mint Jam (excluding the U.S., where the band retains control), and automobile manufacturer Lexus is presenting the Aug. 9 reunion show, which will also feature Blue Skies, a new ensemble featuring Ferrante, Ford, and Ford's wife, singer Anne Kerry Ford.

A Mint Jam DVD is also in the works. Haslip says that the band would be glad to record for a label again, so long as it could retain a reasonable amount of creative control. "Doing everything for ourselves has been a lot more work. but the results are great," he says. "When you look at the demographics of the music industry, jazz is one of the smallest slices of the pie. Under the circumstances, we feel it is best to do our own thing, the best we can. The favorable response we've gotten thus far has made us feel stronger and more confident about following our instincts."

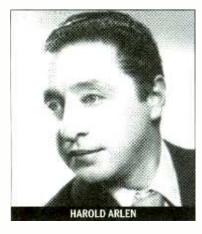


Record Achievement. EMI recording artist Thalía received a Recording Industry Assn. of America Platino certification for U.S. shipments of more than 200,000 copies of her eponymous album, released in May. Pictured July 8 in Puerto Rico, from left, are EMI Latin president/CEO Jorge A. Pino, who presented the award; Thalía; and EMI Latin VP of sales Gregg Vickers.

SONGWRITERS & PUBLISHERS



CELEBRATING ARLEN: Harold Arlen's centennial celebration isn't until 2005, but S.A. Music, which publishes many of the legendary tunesmith's songs, has released a new promotional CD in anticipation of the late composer's 100th birthday.



Harold Arlen Now! Modern Recordings of Timeless Classics contains 10 Arlen tunes recorded by such notables as **Faith Hill, Tony Bennett, Eric Clapton**, and **B.B. King**. The songs include "I've Got the World on a String," "Stormy Weather," "Come Rain or Come Shine," "I Gotta Right to Sing the Blues," "Ac-Cent-Tchu-Ate the Positive," and "Over the Rainbow." All are available for use in film, TV, radio, and other media, says **Sam Arlen**, owner of S.A. Music and son of the composer, who salutes the tunes' timeless nature.

"Harold Arlen's songs are just as cool today as when they were written," Arlen says. "The artists on this CD skillfully demonstrate just that."

According to project coordinator Sharon Zak Marotta, the CD has already garnered "overwhelmingly positive [response]. People keep telling us they love it and that it's an incredible compilation," Marotta says. "They want to know where to buy it, but unfortunately, it's only for internal distribution." Interested industryites can obtain a copy by contacting Marotta at esgenterprises@haroldarlen.com.

In addition to *Harold Arlen Now!*, S.A. Music has established an official Harold Arlen Web site (haroldarlen. com). It features an in-depth biography, a photo album, and a listening lounge where visitors can hear streaming media clips of Arlen songs. Both activities herald the upcoming year-long centennial celebration, to include a gala benefit concert in New York, various concerts, revues, and exhibits honoring Arlen.

In addition, several Arlen musicals are slated for revival in theaters across

the country as part of the festivities, as are special showings of films for which he wrote the music. Documentaries, CDs, and books are also in the works, to be released beginning this year through 2005. Further information about Arlen and the centennial can be found at the Web site.

Harold Arlen Now! follows a previously issued two-disc set, Harold Arlen Rediscovered, and companion book, both created by S.A. Music and **Paul McCartney's** MPL Communications, which also publishes many of Arlen's compositions.

NEW FROM BMI: BMI's writer/publisher relations staff has brought out a pair of items to help promote its songwriters, composers, and publishers to the rest of the music industry.

The *BMI New Music Sampler* #1 CD contains songs from 17 BMI artists spanning rock, triple-A, neosoul, gospel, and hip-hop submitted by the organization's New York, Los Angeles, and Atlanta offices. Writer/ publisher relations VP **Charlie Feldman** says early response to the disc has been tremendous.

"We've sent it out to over 1,000 tastemakers and friends of BMI," Feldman says, noting that the thrust of the project is to provide greater service to BMI affiliates. Future samplers, he adds, will likely be released on a quarterly basis. "Our mission is to make them very high quality-and it takes time to find high-quality music," Feldman notes of the A&R-targeting discs. They clearly live up to that goal, as Feldman reports that rock group Goneblind, which is represented on the first sampler by "Clinch," has already inked a deal with Roadrunner Records. He salutes fellow staffers Samantha Cox, J.W. Johnson, and Brooke Primont for spearheading the samplers, which are sponsored by Disc Makers and will showcase artists from other BMI offices in future releases.

Accompanying the initial sampler is a copy of a new booklet, *Your Music Matters*. "It's a new piece that explains our story in a brief but effective way and shows some of the great affiliates we represent," Feldman says. It also encapsulates BMI's many endeavors while picturing many of its most important members.

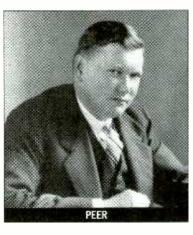
Meanwhile, BMI has reached a final license agreement covering royalty fees for BMI repertoire performed on Viacom's many cable-TV networks (including MTV, VH1, Showtime, the Movie Channel, Sundance Channel, Nickelodeon, TNN, CMT, and BET). The agreement runs through 2005.

Peermusic Salutes Bristol Sessions Indie Publishers Remember The Event That Spawned Country Music

BY JIM BESSMAN

NEW YORK—As Peermusic looks ahead to the 75th anniversary of the venerable family-owned indie publishing company next year, it is now commemorating the landmark event that directly brought about the firm's formation.

On Aug. 1, the Los Angeles-based company is going to Bristol, Tenn., home of the historic Bristol Sessions, the field-recording sessions that took place during a 10-day period in late July and early August, 1927, starring the legendary likes of Jimmie Rodgers, the Carter Family, and the Stonemans.



Peermusic will host a special dinner that evening in honor of the 75th anniversary of those sessions, which were engineered by Peermusic founder Ralph S. Peer and virtually spawned what soon became the commercial country music genre. Attending the event, which falls in the middle of an annual anniversary music festival sponsored by the Birthplace of Country Music Alliance, will be leading country music industry dignitaries, along with descendants of the country music pioneers that Peer recorded.

"It was 'the big bang' of country music," says Peermusic chairman/ CEO Ralph Peer II—son of the firm's late founder—of his father's sessions. "We'll be celebrating a legacy: the talents of our forbears that ran so deep that they make us stand tall today, and the style of music that they gave birth to, which has so permeated the American musical culture that it is indeed the music of our country."

But the dinner will also celebrate the enduring relationships among families and companies, Peer continues, "that were built on a combination of talent, trust, and commercial savvy, and that have proved of remarkable benefit for our families, the region, our nation—and music lovers everywhere."

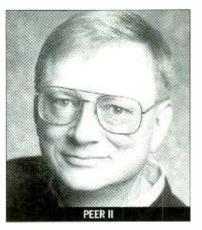
Peer notes that Rodgers will be represented at the dinner by fourthgeneration family members and that there will be "enough Carters to make it tough to count." Peer himself is among the "senior generation" of Bristol progeny and will be joined in this regard by performers Janette and Joe Carter, two of the children of the Carter Family's A.P. and Sara Carter, who also operate the Carter Fold music shed beside A.P.'s old grocery store at the foot of the Clinch Mountains in Hiltons, Va. Peer says that a visit to the Fold, "one of the finest traditional rootsmusic presentations in the U.S.," is also planned.

The dinner is being co-sponsored by BMG. "My father produced the sessions for the Victor Talking Machine Co., which soon became RCA Records—now owned by BMG," Peer says. "They weren't the first commercial country recordings, as he recorded 'The Little Old Log Cabin in the Lane' by Fiddlin' John Carson a few years earlier in Atlanta. But the Bristol Sessions are generally considered to be the birth of country music as a national genre."

Peer notes that Peermusic still publishes the entire Rodgers and Carter Family catalogs, as well as a portion of the Stonemans'.

"Historically, this music has been very successful in its own right and the inspiration for countless artists, in country music and beyond," he says, noting that "the confluence of blues" manifested in Rodgers' music "helped integrate the African-American music tradition into the whole different flow of mainstream America." foundation for the firm, Peer adds. "Their great success allowed my father to start it in a strong manner," he says, noting that the company continues to promote the Bristol-derived catalogs.

"The songs are recorded and rerecorded," he says, pointing to their strong showing on the soundtrack to *O Brother, Where Art Thou?* "I don't think there's another story of publishing success with traditional material that's stronger than *O Brother*: We actively pitched 100 titles to the Coen Brothers and got six on the soundtrack. That makes our bedrock music come alive again."



Peer anticipates other activities next year in celebration of Peermusic's 75th anniversary. Meanwhile, he notes that the two-disc *The Bristol Sessions*, which contains the pivotal Bristol recordings, remains available via Country Music Foundation Records.

But the songs also formed the



Roth 'Jumps' to Chrysalis. Chrysalis Music has signed David Lee Roth to an exclusive worldwide agreement, whereby Chrysalis will administer Roth's catalog of hits. They include "Jump" "Hot for Teacher," and "Running With the Devil," which he co-wrote as a member of Van Halen. Pictured at the signing, from left, are Chrysalis Music president Leeds Levy, Chrysalis Group chairman Chris Wright, Roth, and Chrysalis executive Mark Friedman.

PRO AUDIO

AES Finalizing Fall Convention

Robbie Robertson, Geoff Emerick To Be Honored At TEC Awards

BY CHRISTOPHER WALSH

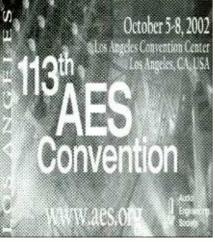
NEW YORK—Planning is underway for the 113th Audio Engineering Society (AES) Convention, to be held Oct. 5-8 at the Los Angeles Convention Center. The 113th AES will be the first held in the U.S. since last autumn's 111th AES, which had been postponed in the wake of last September's terrorist attacks.

That convention, significantly smaller than anticipated because of its postponement, proximity to other pro-audio events, and travel concerns, was nonetheless a success, given extraordinary circumstances.

That achievement, an intimate yet productive show for exhibitors and attendees alike, is largely the result of AES executive director Roger Furness' deft handling of a difficult situation, therby enabling the convention's eventual realization. Furness recently shared observations of the proaudio industry as the 113th AES Convention approaches.

Unlike the 111th convention in New York, Furness expects attendance at the 113th convention to rebound to a more typical level, usually in the 18,000 to 20,000 range during the four-day event. "People are wanting to get out and see what's going on," Furness says. "Obviously, there's going to be newproduct releases. We've got a very powerful program, so we're confident that's going to make people excited and want to come. I think we're going to see a good turnout certainly, that's what we're hearing at the moment."

In addition to traditional convention events—technical papers, workshops, and the exhibition floor—the 113th Convention will



include a two-session workshop, the Line Array Symposium. While recent AES Conventions have devoted greater attention to recording and post-production than sound reinforcement, the Line Array Symposium will include discussion of the history and contemporary application of loudspeaker line arrays. The Platinum Producer Series, always a popular element of an AES Convention, will be presented in two parts. Producer/engineer Jimmy Douglass will present "Producer, Engineer, Studio Technician—Blurring of Roles," while pro audio consultant/technical writer Howard Massey will moderate "Past, Present, and Future of Recording." Massey will also moderate the 14th Annual Grammy SoundTable, presented by the Recording Academy.

At the 18th annual Technical Excellence & Creativity (TEC) Awards, scheduled for Oct. 7, Robbie Robertson will be given the Les Paul Award, while engineer Geoff Emerick, best known for his work with the Beatles, will be inducted into the TEC Awards Hall of Fame.

The proliferation of high-resolution, multichannel audio delivered on DVD-Audio and Super Audio CD will be reflected at the 113th AES, Furness says.

"People are beginning to listen on higher-quality formats than the CD," he states. "Of course, this greater awareness of multichannel recording is also generated with DVD-Video. People are beginning to think very seriously about the right and wrong way to record multichannel. We've got a couple of workshops in that area that I think will be very popular."



88 AIR: Although the degree to which the pro-audio industry employs and relies upon the digital audio workstation (DAW) is continually expanding, major commercial studios continue to equip their control rooms with large-format analog consoles. Though some recent large-format analog and—particularly—digital consoles have not met with wide acceptance in the music recording sphere, others have enjoyed rapid acceptance.

The 88R from AMS Neve, introduced at the 109th Audio Engineering Society Convention in 2000, has garnered an enthusiastic response from a number of studio owners and engineers. The 88R made its debut following five years of research and development and nearly 20 years after the introduction of the V Series.

An audio professional who surely needs no introduction, Sir **George Martin** was recently involved in the decision to install an 88R at AIR Studios. Founded by Martin in 1969, AIR (Associated Independent Recording) moved to its present location—a converted Victorian church in Hampstead, London—in 1992. As AIR chairman, Martin continues to be involved in audio production, more than 50 years after entering the music industry.

MARTIN

AIR Studios' Lyndhurst Hall was

recently renovated, re-opening in the

spring with a 96-channel 88R-the

largest in the world—featuring the

VSP film matrix and 48 channels of

"AIR Montserrat" remote micro-

nected with Neve," Martin says.

"Rupert Neve designed a special

desk for me at the old AIR Studios,

of which only three were built, and

they became classics. His fine design

work lives on in the present design team. Certainly the sonic character-

istic was a major factor. The new

88R has a lower noise floor, and the

"AIR Studios has always been con-

phone preamplifiers.

sonic performance is superb. We were looking for a scoring console with full surround routing and monitoring facilities, and my team finally opted for the 88R as being the best for our needs.

"The desk we replaced was a really first-class console," Martin continues, "and we were going for a new one that [utilized] the latest technology. That ruled out the [Solid State Logic] G series and the Amek 9098. The SSL J console is very popular in mixing stages in the States, and it was given very careful consideration, but the Neve won the day by a narrow margin."

A digital console, Martin explains, was not a viable option, as film scoring engineers tend to shun the multifunction features of an assignable work surface. "They need to see every knob and switch at a glance without having to move anything."

Pleasing film-scoring clients is critical for AIR Studios: given its enormity and superb acoustics, Lyndhurst Hall is world-renowned for scoring dates, accommodating up to 100 musicians or choirs of more than 120. Film scores recorded in the Hall include *The Lord of the Rings: The Fellowship of the Ring, Moulin Rouge, Harry Potter and the Sorcerer's Stone*, and *Gladiator*.

"Ninety percent of our film clients are American," Martin confides, "and a lot of them bring over American engineers. We wanted to offer our clients an alternative to the J Series, and the number of re-bookings we obtain is evidence that we are satisfying our customers with Neve design."

A growing number of facility owners are similarly satisfied. A major New York facility recently installed an 88R, as did relative newcomer Chalice Studios in Los Angeles. Conway, the Village, and Barefoot Studios in L.A. feature an 88R, as do Sphere Studios in London and Studios 301 in Sydney, Australia. Sony Music Japan owns three, and Angel Studios in London will install an 88R later this year. Plus XXX Studios in Paris was the first facility, eliciting a very positive response.

"In the film field, engineers have to be top-notch people who have a good ear for live music," Martin affirms. "In the rock field, I have come across one or two who have never balanced a live sound but are hot stuff on mixing discrete sounds from computers or samples or whatever. Technology is advancing so rapidly that techniques are bound to change, but the basic rules will always apply."

Billboard PRODUCTION CREDITS

RULDOARD'S NO 1 SINCLES / HUV 20 2002

CATEGORY	HOT 100	R&B	COUNTRY	RAP	MAINSTREAM ROCK
TITLE Actieu Producer (Label)	HOT IN HERRE Nelly/ The Neptunes (Fo' Reel/Universal)	HOT IN HERRE Nelly/ The Neptunes (Fo' Reel/Universal)	COURTESY OF THE RED, WHITE AND BLUE (THE ANGRY AMERICAN) Toby Ketth/ J. Stroud_T. Keith (DreamWorks)	HOT IN HERRE Nelly/ The Neptunes (Fo' Reel/Universal)	DRIFT & DIE Puddle Of Mudd/ J. Kurzweg (Flawless/Geffen/ Interscope)
RECORDING STUDIO(S) (Latation) Engineer(s)	RIGHT TRACK (New York) Brian Garten	RIGHT TRACK (New York) Brian Garten	OCEAN WAY (Nashville, TN) Julian King	RIGHT TRACK (New York) Brian Garten	NRG THIRD STONE (N. Hollywood, CA) John Kurzweg
CONSOLE(S)/ DAW(S)	Neve VX	Neve VX	Custom Ocean Way Neve 8078	Neve VX	Neve 8068
RECORDER(S)	Pro Tools	Pro Tools	Pro Tools	Pro Tools	Studer A827 Pro Tools
RECORDING MEDIUM	Pro Tools	Pro Tools	Pro Tools	Pro Tools	Ampex 456
MIX DOWN STUDIO(S) (Location) Engineer(s)	HIT FACTORY (New York) Rich Travali	HIT FACTORY (New York) Rich Travali	LOUD (Nashville, TN) Julian King	HIT FACTORY (New York) Rich Travali	SOUNDTRACK (New York) Andy Wallace
CONSOLE(S)/DAW(S)	Neve VR	Neve VR	Sony Oxford OXS-R3	Neve VR	SSL 4072 G+
RECORDER(S)	Studer A827	Studer A827	Pro Tools	Studer A827	Studer A820
MIX DOWN MEDIUM	Quantegy 499	Quantegy 499	Pro Tools	Quantegy 499	BASF 900
MASTERING ILocation) Engineer	HIT FACTORY (New York) Herb Powers	HIT FACTORY (New York) Herb Powers	MASTERMIX (Nashville, TN) Hank Williams	HIT FACTORY (New York) Herb Powers	SONY (New York) Vlado Meller
CD/CASSETTE MANUFACTURER	UNI	UNI	UNI	UNI	UNI

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www.billboard.com

Mixed Fortunes For Music In Brussels

BY EMMANUEL LEGRAND

BRUSSELS—The 400 guests assembled in Brussels' La Plaza hotel for the fourth International Federation of the Phonographic Industry (IFPI) Platinum Europe awards July 10 heard the "boundless creativity" of music makers praised by one of the European Commission's (EC) top names. But the glittering evening took place against a grim background of warnings about the stark future facing the record industry if a "freemusic culture" is allowed to prosper.

If the industry was in a celebratory mood at the evening event, earlier in the day it was very much in serious business mode. Before the biannual awards took place, IFPI chairman/ CEO Jay Berman and a delegation from the IFPI's European executive committee met behind closed doors with Frits Bolkestein, the European commissioner in charge of the internal market. The commissioner's department is working on the forthcoming European Union Directive on the Enforcement of Intellectual Copyright and is also looking into the vexed issue of the high rate of VAT (sales tax) applied to recorded music (*Billboard*, July 13).



The IFPI is calling for enforcement of anti-piracy legislation to be implemented at a Pan-European level. But according to those at the meeting, Bolkestein created the impression that the directive would incorporate a degree of flexibility, leaving important decisions on enforcement to individual member states. In the words of one participant, the bureaucrat "played his role—he did not promise anything."

A member of the IFPI's European executive committee reveals that, on the VAT issue, "Bolkestein simply told us he had no power and that the decision was not up to him but to the council of ministers of finance which was a way of telling us that he was not really concerned."

Another executive concluded, "It was a disappointing meeting."

Prior to the evening's main event, which honors artists who have sold more than 1 million albums in Europe, Universal Music International president John Kennedy said at a briefing for the gathered international media that if the industry's prosperity continues to be eroded by the music-for-free culture, record companies would no longer be able



to maintain their investment in the

production of new talent: "If we can-

not prosper, there will be no invest-

ment in music."

Berman expressed similar concerns. " 'Music for free' may sound attractive," he said, "but when it is taken without the permission of artists, it comes at a high price for the entire music business and society in general."

Later that evening, European Commission VP Neil Kinnock delivered a welcoming speech to IFPI's guests, who included EC commissioner in charge of competition Mario Monti, several members of the European parliament, and policymakers from various EC departments. The audience also included a strong showing of senior music industry executives, including Warner Music Europe president Paul-René Albertini, Kennedy, BMG Europe COO Tim Bowen, Sony Music Europe president Paul Burger, and EMI Recorded Music Europe chairman/CEO Emmanuel de Buretel.

"It is right that we honor the boundless creativity of the musicians, the writers, the composers, performers, and producers who make music," Kinnock said. "The Platinum Award is special, because it gives clear recognition to European artists in their own home territory."

Kinnock reassured his audience that Europe's legislators are concerned with the challenges the music industry is facing. "The European Union has to play a role in safeguarding the future of the recording industry and the genius, talent, and enterprise that makes it great . . . That means having sensible laws to deter copyright abuse and combat music piracy. We need to stop the piracy before it starts, by getting rid of the current weaknesses and inconsistencies in the laws of Europe.

Kinnock says he found the evening wonderful, presenting "a mixture of music from different genres and from different nationalities." He adds: "There is a wide diversity and creativity in Europe. The world should watch out—the Europeans are coming."



BY MARIA PARAVANTES

ATHENS—Greek 24-hour free-to-air music channel Mad TV is looking to carry its success in its homeland and the surrounding Balkan region into new areas.

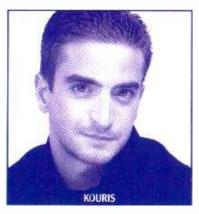
Buoyed by net profits of 300,000 euros (\$298,000) on a consolidated turnover of 2.5 million euros (\$2.48 million) in 2001, Mad's 27-year-old founder and CEO, Andreas Kouris, plans to get involved within the next 12 months in local concert promotion, open a commercial radio station, create a youth-lifestyle Internet portal, and develop a licensing/merchandising entity.

Since it first went on the air in 1995, Mad TV has established itself as the most popular music channel in Greece, targeting the 15- to 25year-old demographic. Offering a split of 65% foreign and 35% domestic repertoire, Mad TV claims to reach 30% of Greek households on a daily basis—a penetration three times greater than that of MTV Europe, which also has a free-to-air service in Greece.

Currently employing 70 people, Mad TV is rebroadcast in Cyprus, Albania, the former Yugoslav republic of Macedonia, Bulgaria, Romania, Australia, and the U.S. through various free, pay, analog, or cable-TV deals. The station's PD is Konstandinos Borounis.

Based in the northwestern Athens suburb of Pallini, Mad TV's other activities include a music Internet portal (mad.gr), music magazine (*MadVoice*), a transactional Web site (madshop.gr), and a digital radio service (MadMusic).

Costadis Spyropoulos, new-media manager/product manager for EMI Recorded Music in Greece, says: "[The combination of] TV, radio, print, Web site, and e-shop all makes up a com-



plete music group, which goes beyond Greek borders." Spyropoulos describes the Mad TV group as "a local monopoly," adding that it plays an integral role in the promotion and marketing of artists.

But Kouris says he is far from satisfied with the treatment that the station gets from local labels, describing the situation as being similar to that of an "an open-air flea market."

"Most labels in Greece work haphazardly, with short-term logic and isolated from international developments, as if mere receivers of commands," Kouris says. "Under these circumstances, they don't build long-term relationships, nor do they help put things right in order to develop the recording industry in Greece." Kouris notes that Mad TV pays to use music videos; other channels do not.

International Federation of the Phonographic Industry (IFPI) Greece GM Ion Stamboulis admits "that at this point, no other TV station [in Greece] pays for rights." But he stresses that all the other stations have been subjected to legal action initiated by IFPI Greece. He also points out that Mad is the only channel relying solely on music for its 24hour programming.

TV regulation is a complex issue in Greece, where most of the commercial channels currently on air are unlicensed. This situation is unlikely to change until after the next general election in April 2004. But there are plans for a maximum of six commercial terrestrial licenses to eventually be issued to stations that meet the appropriate criteria set by the local TV and radio watchdog.

Most of the commercial TV channels in Greece are owned by the country's most powerful businessmen, mainly from the publishing sector. "Those who don't have the backing of these funds might find themselves in for a painful ordeal [over regulation]," Kouris comments. Mad TV itself is owned by the Makis Kouris Group—headed by Kouris' own father, Makis—which includes the Koryfi Publishing House.

Thank You. David Bowie took time off from curating this year's multi-artist Meltdown festival in London's South Bank complex and playing live dates to promote his current Pan-European hit album, *Heathen* (ISO/Columbia), to present Cheeky/Arista's Dido with this year's Silver Clef award at the annual music-industry charity fundraising lunch June 28 at the U.K. capital's Inter-Continental Hotel. Bowie received a standing ovation when he appeared to hand over the award at the event, which raised close to £400,000 (\$610,000) for the Nordoff-Robbins Music Therapy charity. Other honorees were Innocent/Virgin teen act Blue (new artist award), recent Mercury signing Lulu (special achievement), and BMG artist Natalie Imbruglia (international award). The winners are chosen by a 16-member industry committee. HMV Group COO Brian McLaughlin also received the first special Silver Clef chairman's award, having personally been responsible for raising more than £1 million (\$1.53 million) to date for the charity. (Photo: John Marshall)

Billboard HITS OF THE WORLD.

	JAPAN	UNITED KINGDOM				GERMANY			FRANCE	
VEEK		VEFK	WEEK		. A	MEK		NR.	XERK	
THIS V	(DEMPA PUBLICATIONS INC.) 07/17/02		LAST	(OFFICIAL UK CHARTS CO.) 07/15/02		LAST	(MEDIA CONTROL) 07/17/02	1	LAST!	(SNEP/IFOP/TITE-LIVE) 07/16/02
	SINGLES			SINGLES			SINGLES			SINGLES
1 NEW	ANY MR. CHILDREN TOY'S FACTORY	⁸ 1	NEW	ANYONE OF US (STUPID MISTAKE)	7	1		1	4	
2 1		2	4	RAMP! THE LOGICAL SONG	2	2		2	1	STACH STACH BRATISLA BOYS MG INT.
3 NEW	GREEN TOKIO UNIVERSAL	3	1	A LITTLE LESS CONVERSATION	3	3		. 3	3	J'AI DEMANDÉ LA LUNE
4		4	New	FOOLISH ASHANTI DEF JAM	4	5		6	2	UN ENFANT DE TO! MARLENE & PHIL BARNEY AVREP
5 NEW		5	INE		5	4	I.O.I.O. B3 HANSA	5	8	
6 5		8	3	I'M GONNA BE ALRIGHT	6	20		5	5	LOVE DON'T LET ME GO
7 NEW		7	8	HOT IN HERRE NELLY UNIVERSAL	7	6	BEVOR DU GEHST XAVIER NAIDOO SPV		7	
8 2		8	6	WHEREVER YOU WILL GO	1	7	I'M GONNA BE ALRIGHT JENNIFER LOPEZ FEATURING NAS EPIC	8	6	WHENEVER, WHEREVER
9 3		9	7	WHEN YOU LOOK AT ME CHRISTINA MILIAN DEF SOUL		8	HOT IN HERRE NELLY UNIVERSAL	•	11	MURDER ON THE DANCEFLOOR SOPHIE ELLIS BEATOR POLYOOR
10 NEW		10-	2	BY THE WAY RED HOT CHILL PEPPERS WARNER BROS.	10	17	A LITTLE LESS CONVERSATION ELVIS PRESLEY VS. JXL RCA	0	NEW	AU SOLEIL JENIFER ISLAND
	HOT MOVER SINGLES			HOT MOVER SINGLES			HOT MOVER SINGLES			HOT MOVER SINGLES
11 NEW		12	NEW	FOREVER DEE DEE FREESTYLE	12	23	BLACK SUITS COMIN' (NOD YA HEAD) WILL SMITH FEATURING TRA-KNOX COLUMBIA		22	
12 NEW	OUR RELATION ERIKO IMAI AVEX TRAX	14	NEW	IT JUST WON'T DO TIM DELUXE FEATURING SAM OBERNIK UNDERWATER	13	19	LET ME COUNT THE WAYS	. 18	KEW	RUE DE LA LIBERTÉ JEAN PASCAL MERCURY
13 1 EW		15	NEW	STRANGE RELATIONSHIP	16	24	SUNNY DAY JEANETTE POLYDOR	19	27	
16 NEW	DEAI ANZENCHITAI SONY	17	NEW	LK (CAROLINA CAROL BELA) DJ MARKY & XRS FEATURING STAMINA MC V RECORDINGS	20	Niau	CRUISIN' MASSIVE TONE EAST WEST	20	63	I NEED A GIRL (PART ONE) P. DIDDY FEATURING USHER & LOOM BAD BOY/ARISTA
20 NEW	ENDLESS YUKI KDYANAGI WARNER MUSIC JAP	25	NEW	EMERGE FISCHERSPOONER MINISTRY OF SOUNO	- 23		ACCESS PEACE THE LOVE COMMITTEE HANSA	22	47	A LITTLE LESS CONVERSATION ELVIS PRESLEY VS. JXL RCA
	ALBUMS			ALBUMS			ALBUMS			ALBUMS
1 🗮	CHITOSE HAJIME HAINUMIKAZE EPIC	1	N. Y	RED HOT CHILI PEPPERS	1	NEW	RED HOT CHILI PEPPERS BY THE WAY WARNER BROS.		1	PATRICK BRUEL
2 1	B'Z GREEN VERMILLION RECORDS	2	1	OASIS HEATHEN CHEMISTRY BIG BROTHER		1	NO ANGELS NOWUS POLYDOR	2	NEW	RED HOT CHILI PEPPERS BY THE WAY WARNER BROS.
3 2	HIKARU UTADA DEEP RIVER TOSHIBA/EMI	3	NEW	THE VINES HIGHLY EVOLVED HEAVENLY		3	EMINEM THE EMINEM SHOW INTERSCOPE		2	RENAUD BOUCAN O'ENFER VIRGIN
4 - 1104	RED HOT CHILI PEPPERS BY THE WAY WARNER MUSIC JAPAN	4	2	NELLY NELLYVILLE UNIVERSAL	4	5	SHAKIRA LAUNDRY SERVICE EPIC	4	4	MAD'HOUSE ABSOLUTELY MAD ULM
5 4	SOUNDTRACK—THE GOLDEN OLDIES FUKUYAMA ENGINEERING GOLDEN OLDIES CLUB UNIVERSAL	5	5	SOPHIE ELLIS BEXTOR READ MY LIPS POLYDOR	1	2	NELLY NELLYVILLE UNIVERSAL		3	EMINEM THE EMINEM SHOW INTERSCOPE
MENN	V/A KISS DRAMATIC LOVE STORY BMG FUNHOUSE	6	8	ENRIQUE IGLESIAS ESCAPE INTERSCOPE		7	XAVIER NAIDOO ZWISCHENSPIEL—ALLES FUR DEN HERRN SPV	0	5	INDOCHINE PARADIZE COLUMBIA
7 5	EGO-WRAPPIN' NIGHT FOOD UNIVERSAL	7	3	EMINEM THE EMINEM SHOW INTERSCOPE		HEW	VANESSA CARLTON BE NOT NOBODY A&M		7	CELINE DION A NEW DAY HAS COME COLUMBIA
8 3	AEROSMITH O YEAH! ULTIMATE AEROSMITH HITS COLUMBIA	8	4	QUEEN GREATEST HITS I, II & III PARLOPHONE	8 20	4	OASIS HEATHEN CHEMISTRY EPIC	8	6	DAVID GUETTA JUST A LITTLE MORE LOVE VIRGIN
9 6	VARIOUS ARTISTS DISCO NIGHTS SONY	9	NEW	COUNTING CROWS HARD CANDY GEFFEN		9	TIZIANO FERRO ROSSO RELATIVO EMI	•	9	MUSE HULLABALOO NAIVE
10 8	VARIOUS ARTISTS FINE—A DATE WITH HAPPY NICE MUSIC FUN HOUSE/BMG	10	NEW	JIMI HENDRIX VOODOO CHILD: THE JIMI HENDIRX COLLECTION UNIVERSAL TV	10	8	BRYAN ADAMS SPIRIT (SOUNDTRACK) A&M		10	MORCHEEBA CHARANGO WEA

	CANADA	CANADA SPAIN					AUSTRALIA	ITALY		
LAST WEB.	(SOUNDSCAN) 07/27/02	Served.	LAST WEEK	(APVVE) 07/17/02		LAST WEEK	(ARIA) 07/15/02	(Antioned)	LASTWEEK	(FIMI) 07/15/02
	SINGLES			SINGLES		-	SINGLES			SINGLES
1 1	A LITTLE LESS CONVERSATION ELVIS PRESLEY VS. JXL RCA/BMG	11	2	ASEREJE LAS KETCHUP COLUMBIA/SONY		2	WITHOUT ME EMINEM INTERSCOPE		1	LE VENT NOUS PORTERA NOIR DESIR CAROSELLO
2 3	HOT IN HERRE NELLY FO'REEL/UNIVERSAL	2	NOW	SOY YO MARTA SANCHEZ MUXXIC		1	A LITTLE LESS CONVERSATION	2	2	BY THE WAY RED HOT CHILL PEPPERS WARNER #ROS.
3 2	BY THE WAY	3	7	HAPPY ENDING		3	KISS KISS HOLLY VALANCE LONDON		3	WHEREVER YOU WILL GO THE CALLING RCA
4 4	REÓ HÓT CHILI PÉPPERS WARNER HERO	4	4	A LITTLE LESS CONVERSATION		4	HOT IN HERRE		6	KISS KISS HOLLY VALANCE LONDON
5 5	CHAD KROEGER FEATURING JOSEY SCOTT COLUMBIA/ROADRUNNER/UNIVERSAL BABY'S GOT A TEMPER	5	3			8	A THOUSAND MILES		5	WITHOUT ME
	THE PROOTEY XERSELECT/BEGGARS GROUP STOP CRYING YOUR HEART OUT		4	THE PRODIGY EVENIASTING RECORDS CRUEL TO BE KIND		6	VANESSA CARLTÓN A&M FOOLISH		4	
• NEW	DASIS EPIC/SONY	- 3		NAIM THOMAS VALE MUSIC		-	ASHANTI DEFJAM		-	ALIZEE POLYOOR
7 NEW	DON'T SAY GOODBYE PAULINA RUBIO UNIVERSAL	7.8	6	A SOLAS CON MI CORAZON ROSA RCA/BMG/VALE		11	CHRISTINA MILIAN DEF SOUL		/	
8 NEW	DAYS GO BY DIRTY VEGAS CREDENCE/CAPITOL/EMI	8	9	PERDONA REMIXES TIZIANO FERRO HISPAVOX/EMI		5	I NEED A GIRL (PART ONE) P. DIDDY FEATURING USHER & LOON BAD BOY/ARISTA		8	SEI SOLO TU NEK WEA
9 9			8	CORRIENTES CIRULARES EN EL TIEMPO		7			10	A LITTLE LESS CONVERSATION ELVIS PRESLEY VS. JXL RCA
10 5 RE		10	5	BY THE WAY RED HOT CHILL PEPPERS WARNER MUSIC	10	14	GET OVER YOU/MOVE THIS MOUNTAIN SOPHIE ELLIS-BEXTOR POLYOOR	10	9	DON'T LET ME GET ME
	HOT MOVER SINGLES		1	HOT MOVER SINGLES			HOT MOVER SINGLES			HOT MOVER SINGLES
13 16	CLOSER NINE INCH NAILS NOTHING/INTERSCOPE/UNIVERSAL	11	16		12	16	HEAVEN DJ SAMMY & YANDU SHOCK	11	14	COMPLICATED AVRILLAVIGNE ARISTA
14 20	MURDER ON THE DANCEFLOOR	14	RE	DESENCHANTÉE		NEW	I'M GONNA BE ALRIGHT JENNIFER LOPEZ FEATURING NAS EPIC	13	16	FESTIVAL PAOLA& CHIARA COLUMBIA
16 27	SOPHIE ELLIS BEXTOR POLYODRUNIVERSAL GOTTA GET THRU THIS	19	NEW	KATE RYAN VALE MUSIC	20	NEW	TELL ME IF YOU LIKE IT	14	19	HERO CHAD KROEGER FEATURING JOSEY SCOTT ROADRUNNER
18 24	OANIEL BEDINGFIELD JIVE/BMG WHAT IT FEELS LIKE FOR A GIRL	20	-	ENRIQUE IGLESIAS POLYDOR/UNIVERSAL	23	28	JUST A LITTLE	19	23	
20 29	MADONNA MAVERICK/WARNER			PATRICIA MANTEROLA ARIOLA/BMG	25	31	LIBERTY X V2 NO MATTA WHAT (PARTY ALL NIGHT)	20	25	LOVE AT FIRST SIGHT
	'N SYNC FEATURING NELLY JIVE/BMG	1		ALCUMO			TOYA ARIOLA	12.25		KYLIE MINOGUE PARLOPHONE ALBUMS
	ALBUMS			ALBUMS DAVID BISBAL		NEW	RED HOT CHILI PEPPERS		NEW	RED HOT CHILI PEPPERS
1	BY THE WAY WARNER		1	CORAZON LATIND VALE MUSIC		-	BY THE WAY WARNER BRDS.			BY THE WAY WARNER BROS.
2 1	EMINEM THE EMINEM SHOW WEB/AFTERMATH/INTERSCOPE/UNIVERSAL	2	NEW	RED HOT CHILI PEPPERS BY THE WAY WARNER MUSIC			EMINEM THE EMINEM SHOW INTERSCOPE			GIORGIA GRATEST HITS (LE COSE NON VANNO MAI) DISCHI DI CIOCCOLATA/BMG
3 2	NELLY NELLYVILLE FO' REEL/UNIVERSAL	3	2	ALEX UBAGO QUE PIDES TU? DRO/WARNER		2	NELLY NELLYVILLE UNIVERSAL		2	OASIS HEATHEN CHEMISTRY EPIC
4 3	AVRIL LAVIGNE LET GO NETTWERK/ARISTA/BMG	4	4	BUSTAMANTE BUSTAMANTE VALEMUSIC	4	NEW	HILLSONG CHURCH BLESSED HILLSONG MUSIC		4	LIGABUE FUORI COME VA? WEA
5 6	PINK MISSUNDAZTOOD ARISTA/BMG	5	6	LAS KETCHUP HIJAS DELTOMATE COLUMBIA/SHAKETOWN		3	SHAKIRA LAUNORY SERVICE EPIC	5	5	EMINEM THE EMINEM SHOW INTERSCOPE
6 4	OUR LADY PEACE GRAVITY COLUMBIA/SONY	6	5	NAIM THOMAS NO TENGO PRISA VALE MUSIC		6	RONAN KEATING DESTINATION POLYDOR	6	3	MANGO DISINCANTO WEA
7 NEW	JOSH GROBAN 143/REPRISE/WARNER	7	8	CAFE QUIJANO LA TABERNA DEL BUDA WARNER MUSIC		11	SOUNDTRACK THE SECRET LIFE OF US VOL 2 LIBERATION	1	8	NOIR DESIR DES VISAGES DES FIGURES CAROSILLO
8 7	SHAKIRA	8	7	FORMULA ABLERTA	8	7	KYLIE MINOGUE FEVER FESTIVAL	. 8	6	MORCHEEBA CHARANGO WEA
9 10	LAUNDRY SERVICE EPIC/SONY VARIOUS ARTISTS	9	3	POR CAMARON		10	ALICIA KEYS	¢	7	UMBERTO TOZZI THE BEST OF UMBERTO TOZZI WEA
10 9	CELINE DION	10	NEW	POR CAMARON UNIVERSAL/BMG		5	SONGS IN A MINOR ARISTA LEE KERNAGHAN ELECTRIC RODEO UNIVERSAL	15	9	NORAH JONES COME AWAY WITH ME BLUE NOTE/:MI
	A NEW DAY HAS COME EPIC/SONY			CHENDA VALE/ZOMBA			ELECTRIC RUDEU UNIVERSAL	-		COME AWAY WITH ME BLUE NUTE/ MI

Hits of the World is compiled at Billboard/London.

NEW = New Entry RE = Re-Entry

www.americanradiohistory.com



Goba Edited by Nigel Williamson **Music Pulse** BACK TOGETHER: Seven years after singer David McAlmont and former Suede guitarist Bernard Butler first collaborated on the 1995 album The Sound of McAlmont & Butler, the duo is set to release its sophomore album,

Bring It Back, Aug. 12 in the U.K. via EMI/Chrysalis. Despite the success of the debut album and hit single "Yes," the partnership soon collapsed acrimoniously, and both turned to solo careers. Following a string of collaborations that saw Butler work with Bert Jansch and McAlmont with composers Craig Armstrong and David Arnold, the two have reconciled their differences. McAlmont says, "I was out of a deal and so was Bernard, so there was room for something to happen. There's a bit of West Coast, a bit of Motown in [the new album]. It's like a history of classic pop fanaticism. CHRISTOPHER BARRETT

RUSSIAN HIT: Russian female duo Tatu has received an International Federation of the Phonographic Industry Platinum Award for shipments of more than 1 million units of its debut album, 200 Po Vstrechnoy (200 Kilometers an Hour in a Wrong Lane). The first Eastern European acts ever to receive the award. Tatu achieved unprecedented cross-border success with the original, Russian-language version of its album. Now, Universal Music International president/COO John Kennedy says, "Tatu are about to get a major launch in the U.S. We used their initial local recording as a platform and then developed it further internationally." The provocative video for "All the Things She Said"-the English-language version of the duo's hugely controversial debut single, "Ya Soshla S Uma"-depicts a lesbian relationship between the group's Julia and Lena. The group's upcoming U.S. album (via Interscope) is produced by Trevor Horn (Seal, Art of Noise, Pet Shop Boys). ALEKSEY KRUZIN

ISLAND SOUND: Seven-piece rock band Clickhaze from the tiny Faroe Islands undertakes its most ambitious tour yet this summer, with live dates spanning the Nordic region, including the Roskilde Festival, Stockholm's 750th anniversary celebrations, and appearances in Greenland. The tour coincides with the low-budget release of an EP on the Plátufelagid Tutl label, which was funded by the Faroese Ministry of Culture after the group beat 40 other entrants in the Prix Føroyar Contest. The music combines ethnic Faroese music with rock influences ranging from Björk to the Doors. "There are a lot of creative musicians in the Faroes,' the band's guitarist and producer, Jón Tyril, explains. "There's only one live club in the whole of the islands, but there are now other clubs on the way." Clickhaze is an Anglicized version of the Faroese word klikkheys, a jocular,



slang term that translates as "nuthead" or "weirdo." The band plans to record an album in December or next January. Tutl's distribution partners include Nordic Sound in Japan and the New Haven, Conn.-based cdRoots in the U.S. KALR LOFTHUS

KYLIE FEVER: Australians can't seem to get Kylie Minogue out of their heads. Her Fever (Festival Mushroom Records) has sold 350,000 units (fivetimes platinum) and is set to overtake her 1988 debut, Kylie, as her best-selling album in this territory. Two shows at Sydney Entertainment Center and Melbourne's Rod Laver Arena in August for Frontier Touring have ballooned into eight shows. Three hours after tickets went on sale June 17, 56,000 tickets had shifted, earning Australian \$6 million (\$3.42 million). CHRISTIE ELIEZER

SCOOTING UP THE CHARTS: Hamburgbased techno/dance act Scooter (Kontor Records/Edel) has reached No. 2 on the U.K. singles chart with a version of Supertramp's "The Logical Song' (Edel UK). Kontor Records' Hamburgbased managing director Jens Thele says. "The British label really did a great job, and the song is being played at major clubs all over the nation." Within three weeks, the single sold more than 180,000 units to beat the success of the Supertramp original, which peaked at No. 7 in 1979. During the past nine years, the Scooter trio of Rick Jordan, H.P. Baxxter, and Jay Frog has accumulated numerous platinum discs. This year saw the group's biggest hit, when "Nessaja" went to No. 1 in Germany. A live U.K. club tour is being planned. ELLIE WEINERT

HIGH NOTES: With one foot in opera and the other in popular music, African-born Greek tenor Mario Frangoulis is ready to go international with the Sept. 17 release of Sometimes I Dream (Sony Classical). The singer, who studied at the Verdi Academy and Juilliard, has performed at Covent Garden and La Scala. She captured the hearts of Greek audiences in 1997 and has since starred in an ancient Greek play as well as in a local staging of Grease alongside popular singer George Dalaras.

MARIA PARAVANTES

BILLBOARD JULY 27, 2002

HAKIRA aundry Service (S)

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CHARLY GARCIA

OASIS HEATHEN CHEMISTRY SONY

RATA BLANCA EL CAMINO DEL FUEGD POP ART DISCOS

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INTERNATIONAL

Hong Kong Labels Use Freebies As Bait

CD Buyers Tempted With 'Out-Of-The-Box' Packaging Onslaught

BY WINNIE CHUNG

HONG KONG—In a difficult market facing the unremitting attack of piracy and massive competition for consumer dollars, Hong Kong labels have been trying to tempt CD buyers here with an ever-increasing range of promotional freebies.

For example, the May 15 release by pop duo Twins, *Our Remembrance Book* (EEG), came in a box containing a hand towel, a toy figure, a coupon for a free plate of sushi, acne control pads. a pictorial diary, a discount card for a fashion store, a decorative cell-phone handle, an interactive video CD featuring the duo, and—last but not least—the CD itself. EEG labelmate Joey Yung's new album, *Something About You*, released on May 30, came complete with packets of macaroni.

EEG managing director Gordon Cheng says, "The market has been very bad, and we have had to look at other ways of trying to boost sales. Buyers are looking for added value."

Cheng insists the label doesn't actually have to pay that much for the fancy packaging and the freebies: "Most of the goodies are provided by sponsors." But some of the extra cost has been passed on to the consumers. The Twins release is sold at \$125 Hong Kong (\$16). Most CDs go for between \$100 Hong Kong (\$12.82) and \$110 Hong Kong (\$14.10). The success of such deals is hard to gauge, as labels here refuse to release sales figures, but retailers suggest the effect to date has not been hugely noticeable.

Nevertheless, EEG is not the only label inviting other companies many of whom already have deals with local recording artists to appear in their ad campaigns—to provide promotional freebies for inclusion in CD packages.

Era artist Gigi Leung, for instance, is the spokesperson for Japanese cosmetics company Fancl House. Her current album, *Living in 7A*, was released May 17. The album, distributed by Warner Music, comes with a dog figurine, which is featured in her TV commercials for Fancl House.

Record labels operating in Southeast Asia have for some time been pushing the added-value concept, mainly to stay one step ahead of music pirates. With the region's fondness for karaoke, many releases have included karaoke and musicvideo CDs. But pirates simply copy the karaoke and video data.

"With the free gifts, the fans are more inclined to buy the real products," says Cheng, who claims that EEG's sales have been boosted slightly by the new packaging.

It isn't just Canto-pop (Cantoneselanguage pop) fans that benefit from the new trend. EMI Recorded Music also recently gave out at HMV free Tshirts with all purchases of Moby's most recent album, *18* (released May 13 here), which helped move products quickly, according to HMV Hong Kong and Singapore director/GM Emily Butt. "Everyone is looking for added



aging for the EEG label's albums by Joey Yung and Twins holds more than CDs.

value these days," Butt says. "You need to have that to make the customer actually make it to the checkout counter and buy the product."

But with the differing shapes and sizes of these releases, such leading local music merchants as HMV and HK Record are finding it increasingly challenging to display and store the products. HK Record administrative manager May Wong complains, "It makes the display look very untidy, and we have to spend more time than usual arranging and rearranging things. It really doesn't make that big of a difference in the sales. The popular artists will sell anyway, and those who aren't popular won't, no matter what you give out."

At HMV, Butt concedes that while she knows staff in her stores don't like dealing with the complexities of the added packaging, she has had few complaints to date. "But," she adds, "you have to wonder—are these people buying the packaging or the music?"

Indeed, not all local music executives think freebies are the way to go. "Special packaging has to be looked at [again]," Warner Music Hong Kong managing director Mark Lankester says. "Europe went through the same thing previously, and it didn't really work. The digital domain has proved that fans don't necessarily have to own the [physical] product; they're just downloading music. Labels are going to find that [this sort of packaging] really isn't a viable or cost-conscious option in the long run, unless there is a specific reason for it."

Kenan To Bring Online Savvy To New BMG Marketing Role

KENAN

BY GARETH THOMAS

LONDON—Newly appointed BMG Europe senior VP of marketing Yoel Kenan says he aims to use his experience in the field of online music to take BMG Europe marketing forward.

Kenan was, until recently, CEO of Vivendi Universal subsidiary MP3.com Europe (Billboard Bulletin, June 3). In his new role, he has responsibility for both the marketing of international releases within Europe and the exploitation of BMG's European repertoire around the world. He will be based in London and will report to BMG Europe COO Tim Bowen.

As CEO of MP3.com

Europe, Kenan was responsible for launching localized music sites in six countries. During his nine years at Universal Music International (UMI), he held various positions, including VP of international marketing and marketing director of UMI's French division. Prior to his time at Universal, Kenan worked at BMG in his native France.

The return to BMG reunites Kenan with Tim Bowen, who exited last year as executive VP of UMI and was recently named COO of BMG Europe. In February 1997, Bowen tempted Kenan into moving from Universal (at that time, PolyGram) France to take a major marketing role with UMI in London.

"I've worked with Tim for many years," Kenan says, "and we have a certain vision of how the music industry is going to be evolving. We've

got some ideas, but we're going to unveil them once phase one has been done which is having more success using traditional ways."

Kenan, who says he has "spent almost all my life in the music business," hints that those ideas have come from his online experience. "There are ways of leveraging what we are doing offline to maximize

the results by developing databases, using mobiles and the Internet—cross-platform promotions."

Bowen says, "Yoel brings significant marketing expertise and creativity to this role. And with his online and new-media experience, he will form a vital role in European marketing for BMG and will play an important part in establishing the company's new business model."

Former senior VP of digital media management at Vivendi Universal Net Chris Montgomery has replaced Kenan as CEO of MP3.com Europe.

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NEWSLINE

<u>A South Korean court</u> has ordered Soribada, the country's most popular music file-sharing service, to shut down its online operations—temporarily at least. The Suwon District Civil Court issued a preliminary injunction July 11 against Soribada, ordering it to cease operating by July 19. The move follows a suit launched against the service by the Recording Industry Assn. of Korea (RIAK) claiming that such services violate its members' copyrights and are to blame for declining legitimate sales in the territory. Music sales in South Korea fell from 410 billion won (\$330 million) in 2000 to 370 billion won (\$300 million) in 2001, according to the RIAK. Since Soribada was founded in 2000, it has grown to reach 6 million members, making it South Korea's largest music file-sharing service. The RIAK previously attempted to shut down Soribada in 2001. The service could not be reached for comment by press time on whether it would appeal the ruling. MARK RUSSELL

Warner Strategic Marketing (WSM) in Germany has launched a new A&R-oriented division in Hamburg, under the banner of artist and film. The new arm will build up Warner Music Germany's adult standards/easy-listening catalog. Rita Fluegge-Timm is promoted to head of artist and film; she was previously senior A&R marketing manager for adult standards at EastWest Germany. Fluegge-Timm reports to Lars Ingwersen, WSM Germany senior marketing director. According to Warner Music Germany president Bernd Dopp, artist and film plans to launch three new artists a year. "By pooling staff in the artist and film team," Dopp says, "we will be able to extend areas—such as MOR, soundtracks, and TV tie-ins—by adding new repertoire." WOLFGANG SPAHR

Nordisk Copyright Bureau (NCB), the Copenhagen-based mechanical-rights society covering the Nordic and Baltic regions, has reported a 5% rise in its collections for 2001. A total of 604 million Danish kroner (\$83 million) was collected, mainly as a result of increases in foreign revenue, online services (including ring tones), and synchronization. Collection levels on CDs and other sound carriers remained relatively stable. Rationalization measures undertaken during the past two years—including a staff reduction from 112 to 91—have helped reduce the society's level of charges for administration from 12% of revenue collected to 10.9%. KAI R. LOFTHUS

Jens Ove Friis, founder and managing director of the Aarhus, Denmarkbased pop label RecArt, has acquired EMI Recorded Music Denmark's stake in his label for an undisclosed sum. The deal is dated retroactively to April 1. Sales and distribution of new releases and catalog on the reconfigured label, RecArt Music, will continue to be handled by EMI, while Friis oversees A&R and marketing. RecArt is also developing a new imprint, Hothouse, for more "experimental" releases. Neither Friis nor EMI Denmark president Michael Ritto could be reached for comment. **CHARLES FERRO**

ExecutiveTurntable



RECORD COMPANIES: Bert Cloeckaert is promoted to senior VP of commercial affairs and strategic marketing for Universal Music International; he will be based primarily in London. He was senior VP of commercial affairs for UMI.

John O'Donnell is promoted to managing director of EMI Recorded Music Australia, based in Sydney. He was director of music and marketing.

Paul Robinson is promoted to COO of EMI Recorded Music Australia. He was finance director of Virgin Records U.K.

Michael Bradshaw is promoted to GM of BMG New Zealand in Auckland. He was national sales director.

Tony Glover is promoted to GM of strategic marketing for BMG Australia in Sydney.

Lyn Koppe is promoted to the new position of director of strategic marketing for BMG Asia-Pacific, based in Sydney. Koppe was GM of strategic marketing for BMG Australia.

Caryn Tomlinson is named director of artist relations for EMI Recorded Music in London. She was business coordinator for Mick Jagger's solo career at Jagger's own Marathon Music.

Kelly Chew is promoted to managing director of BMG Singapore. Chew was GM.

Surachai Sensri is promoted to managing director of BMG Thailand in Bangkok. Sensri was GM.

INTERNATIONAL

Roberts Set For 'Inhuman' Success

Canadian Singer/Songwriter Garners Huge Attention With Single From MapleMusic EP

BY LARRY LeBLANC

TORONTO—Both Canadian singer/ songwriter Sam Roberts and the music industry here have been astonished by his ascent from obscurity following Canadian rock radio's embrace of his single "Brother Down." It arrived prior to the July 16 release of Roberts' debut six-song EP, *The Inhuman Condition*, by MapleMusic Recordings.

"I went away for two weeks on holiday to Morocco, and when I returned, the song had been added to stations across the country," the 27-year-old Pointe Claire, Quebec, native says. "Everything in my life is now upside down."

SIX SONGS, SIX HITS?

One month after release, the popstyled, hook-laden rock single reached No. 10 on the Nielsen Broadcast Data Systems rock airplay chart in Canada for the week ending July 8. The track is also garnering impressive airplay at top 40 and adult contemporary.

"We've had incredible response from the single," reports Paul Jessop, director of promotion at Universal Music Canada, which distributes MapleMusic Recordings nationally. "The most frustrating thing about the EP is that it is too short. That's OK. There's six songs—six hits."

"I had a gut feeling that something big was going to happen with the song, and I didn't want to be a bystander," recalls early supporter Christian Hall, assistant PD/music director at modern rock CFOX Vancouver. "So I held back the Tragically Hip and went with Sam Roberts instead."

Wayne Webster, music director at top 40 CKFM Toronto, adds, "The song has a good feel to it, and it appeals to several formats."

Roberts had previously recorded two independently released EPs with little-known Montreal-based band Northstar: *Piranha* in 1997 and an eponymous EP in 1998, the year in which the band broke up. Roberts then recorded a solo album titled *Brother Down*. He says that record was only "released to my mom and dad and a few friends who were willing to listen to it," but it did lay the groundwork for his current power-pop-styled EP, which was conceived as a demo to attract music industry interest.

Produced and engineered by Jordan Zadorozny at his home studio in Pembroke, Ontario, in early 2001, the low-fi release features Roberts performing all the music himself. Questioned about the cost, Roberts replies, "Zero. We recorded it at Jordan's house and paid for it in favors." Zadorozny is frontman of Ontario band Blinker the Star. Roberts says, "We did a song a day—recorded and mixed."

Roberts acknowledges Ray Davies,

Beck, Elvis Costello, and Paul Simon as key songwriting influences. "I love the edge of rock, but the musicality of a song is very important to me," he says. "Melody is at the forefront of everything I write."



Canadian major-label A&R disregarded Roberts as he and his manager, Dave Spencer of Toronto-based Secret Weapon Management, sought a record deal with the EP. But a champion for the project arrived in the form of Linda Bush, creative manager of Universal Music Publishing Canada. Bush began working with Roberts after seeing him perform at a Toronto club in March 2001, signing him to a worldwide copublishing agreement one year later. Roberts is co-published by his own company, Secret Brain Publishing.

"It was a rush watching him and the band perform that night," Bush recalls. "We started working toward getting a label deal, but nothing happened. When we came home from [the] South by SouthWest [festival] in Austin this year, MapleMusic wanted to put the EP out."

Launched in February by Toron-

to entertainment company Maple-Core with financial backing by Universal Music Canada, MapleMusic Recordings was set up to exclusively release recordings by Canadian acts. Its Canada-only agreement with Roberts is solely for *The Inhuman Condition*.

Roberts readily agreed to let MapleMusic release the rough-hewn EP pretty much as it was. He says, "It is not something I had intended to be my first real foray into the music world, but I couldn't turn my back on such a chance."

MapleMusic representative Kim Cooke says, "It's hard to believe that our first single looks like a hit. As soon as Linda played us the music, we wanted to work with Sam and the band. The songs are strong, fresh, and infectious. The EP is not an expensive production, but the quality of the music is overriding."

Industry buzz and radio airplay has led to demand for Roberts as a live act. He and his band—bassist Dave Nugent, guitarist/keyboardist Eric Fares, and drummer Corey Zadorozny (Jordan's brother)—recently toured Canada's eastern coast with Canadian act By Divine Right, and they will perform Aug. 17 with Oasis in Toronto.

"My phone is ringing off the hook," reports Toronto-based booker Jack Ross, VP of the Agency. "It's amazing how all of the Canadian labels passed on Sam. I'm not sure how they missed it. The whole package is there."

Meanwhile, Spencer is wary of Roberts shining too bright, too early in the spotlight. "There's a bit of a 'genie out of the bottle' phenomenon happening," the manager says. "His career has gotten a bit ahead of itself, and we are trying to catch up."

BMG Integrates Top-Level Management In Benelux Countries

BY JENNIFER DEMPSEY

HILVERSUM, the Netherlands— BMG's decision to integrate its toplevel management in the Benelux countries will leave EMI Recorded Music as the only major label to have stand-alone operations in both Belgium and the Netherlands.

BMG Netherlands managing director Rob Schouw takes up the newly created role of managing director of BMG

Benelux Aug. 1. He will oversee the BMG companies in both Belgium and the Netherlands and be responsible for overall general management. He will continue to be based in Hilversum and report directly to BMG's Londonbased Continental and Eastern Europe executive VP, Maarten Steinkamp.

According to Steinkamp, "We're not merging companies here, we're merging experience. We need to stay ahead of the game. This is the perfect time to act in a proactive way. By combining knowledge and experience at an executive level, we can quite easily harmonize some senior management roles, while the companies maintain full independency and flexibility on a national level."

Commenting on the restructuring, Schouw says: "The music business is under so much pressure that further restructuring or efficiency restructuring will be part of everyone's life.

"On operations and on the marketing side, Belgium and the Netherlands have a lot in common," Schouw continues. "And especially since the business is getting tougher, smaller countries and territories have to work more closely together. This includes more efficiency of back-office services, better release timing, and avoiding

parallel imports to each other while we have cross-border retailers."

The restructuring also sees Edel Benelux GM Bart Brusseleers appointed as GM of BMG Benelux (with offices in Brussels and Hilversum) and BMG Belgium managing director Thierry Thielemans promoted to creative director at

BMG Benelux, based in Brussels. Guy Goedgezelschap, Brusselsbased finance director of BMG Belgium, stays within that division but adds responsibilities as director of finance and operations.

BMG is following the lead of the other majors by having a combined structure for the region with the exception of EMI, which still has two stand-alone operations. Warner, Sony, and Universal all have a Benelux managing director or president. None of the majors actually have stand-alone operations in Luxembourg, the third Benelux country.

Norway Loses Four Of Five Major Publishers' Offices

BY KAI R. LOFTHUS

OSLO—Although countries like Denmark, Norway, and Finland may occasionally produce global hits, it seems that the Stockholm-based head offices of multinational publishers are no longer willing to finance full-fledged affiliate offices in the other Nordic capitals.

In the Nordic region, the administration/licensing of songs has traditionally been centralized in Stockholm, while the signing of local talent has been delegated—to a greater or lesser degree—to staffers in the individual countries of the region. But for a variety of reasons, the publishers are now realigning their creative operations and deploying different strategies to nurture relationships with local songwriters and producers.

Industry sources say multinational publishers in Scandinavia are realigning those strategies for both financial and creative reasons. For example, although maintaining local contact on the ground may be important, the perception of being signed to a small publishing outpost can be off-putting for a writer. One industry executive notes, "There are Norwegian songwriters who simply don't want to be associated with a Norwegian publisher, because it can limit their international appeal."

The Norwegian capital of Oslo has probably seen the most change in recent times. Warner/Chappell Music Nordic, for example, re-evaluated the status of its local office earlier this year. The company's old Oslo office has been closed, and its former professional manager, Jon Johannessen, and independent publisher Steinar Fjeld have joined forces—while retaining their respective company names, Storyteller and Oslove—and have taken over Warner/Chappell's creative operations in Norway, based at new offices in the center of Oslo.

Johannessen puts a positive slant on the new setup, suggesting that "it's great for our Norwegian songwriters that Warner/Chappell is upgrading its activities in Norway instead of just putting it to sleep." He declines to comment further.

A similar partnership between another Norwegian independent and a major publisher took effect in April 2001, after BMG Music Publishing eliminated the position of Norwegian GM, which until then had been based in its sister record company's offices in Oslo. Instead, the catalog is now administered by BMG Music Publishing in Stockholm, while local signings in Norway are made through indie Oslo Recordings, which is owned by that former GM, Ken Ingwersen. EMI Music Publishing Scandinavia's plans for Norway remain unclear at present. In late June, Stein Gimnes Johnsen left his post as GM of EMI's affiliate here, and the Oslo office was closed. Calls to the publisher are redirected by a voice-mail message to the company's Stockholm office. Creative relations with the Norwegian songwriters are being overseen by EMI Music Publishing Scandinavia managing director Stefan Gullberg, who could not be reached for comment. Johnsen also could not be reached at press time.

Sony/ATV Music Publishing Nordic does not have a local presence in Norway. Its Norwegian catalog is handled through its Stockholm office.

That leaves Universal Music Publishing as currently the only major publisher with a full-time staffer—GM Helge Barra—in the Norwegian capital.







JULY

July 22, **Night at the Net**, benefiting MusiCares, Los Angeles Tennis Center of the Straus Stadium, Los Angeles. 310-392-3777.

July 22-27, **National SGA Week**, sponsored by the Songwriters Guild Foundation, various venues, New York. 212-768-7902.

July 23-Aug. 5, **Fifth Annual Sundance Institute Composers Lab**, Sundance Resort, Sundance, Utah. 801-328-3456.

July 26-31, International Assn. of Assembly Managers' 77th Annual Conference & Trade Show, Georgia World Congress Center, Atlanta, 972-255-8020.

July 29-Aug. 2, **National SGA Week**, sponsored by the Songwriters Guild Foundation, various venues, Los Angeles. 323-462-1108.

July 31, **10th Annual 99X Atlanta Local Music Awards (ALMAs)**, Earthlink Live, Atlanta. 404-577-8686.

July 31-Aug. 3, Atlantis Music Con-

ference, Sheraton Atlanta Hotel. 770-499-8600.

AUGUST

Aug. 6, **BMI Urban Music Awards**, Club Tropigala, Fontainebleau Hotel, Miami Beach (by invitation only).

Aug. 7-9, **Billboard R&B/Hip-Hop Conference & Awards**, Roney Palace, Miami Beach. 646-654-4660.

Aug. 8-10, **Third Annual Latin Alternative Music Conference**, Puck Building, New York. 818-763-1397.

Aug. 14, Fourth Annual Recording Academy Golf Tournament, presented by the Chicago chapter of NARAS, Harborside Golf Center, Chicago. 312-786-1121.

Aug. 15-17, **PopKomm 2002 Trade Show for Pop Music and Entertainment**, Cologne Trade Fair Complex, Congress Centre West, Cologne, Germany. popkomm.de.

Aug. 16-17, **2002 Regional Country Radio Seminar (CRS Rocky Mountains)**, sponsored by Country Radio Broadcasters, Westin Westminster, Denver. 615-327-4487.

Aug. 21-22, **DVD Entertainment Conference and Showcase**, Hilton Universal City & Towers, Universal City, Calif. 609-279-1700. Aug. 29, **MTV Video Music Awards**, Radio City Music Hall, New York. 212-258-8000.

SEPTEMBER

Sept. 12-14, **National Assn. of Broadcasters Radio Show**, Washington State Convention and Trade Center, Seattle. 800-342-2460.

Sept. 12-14, **Third Annual Americana Music Assn. Conference**, Hilton Suites, Nashville. 615-340-9596.

Sept. 12-15, **Second Annual Huntsville South Music Conference**, Von Braun Civic Center, Huntsville, Ala. 256-722-3150.

Sept. 18, Third Annual Latin Grammy Awards, Kodak Theatre, Los Angeles. 310-392-3777.

Sept. 18-21, Muscle Shoals Music Assn. Songfest Seminar, various venues, Muscle Shoals, Ala. 800-941-6762.

Sept. 22-25, **CISAC World Congress**, Queen Elizabeth II Conference Centre, London. 20-7222-5000.

Sept. 30-Oct. 2, **Billboard Dance Music Summit 2002**, Marriott Marquis, New York. 646-654-4660.

OCTOBER

Oct. 8-10, East Coast Video Show,

Atlantic City Convention Center, Atlantic City, N.J. 818-385-1500.

Oct. 10-12, Hollywood Reporter/Billboard Film & TV Music Conference, Renaissance Hollywood Hotel, Los Angeles. 646-654-4660.

Oct. 14-20, International Bluegrass Music Assn. World of Bluegrass Convention, Galt House and Kentucky Center for the Arts, Owensboro. Ky. 270-684-9025.

Oct. 15, Australian Record Industry Assn. (ARIA) Awards, Superdome, Sydney. mmcadam@aria.com.au.

Oct. 15, VH1/Vogue Fashion Awards, Radio City Music Hall, New York. 212-258-7800

Oct. 17-19, **Amsterdam Dance Event**, Felix Meritis Conference Center, Amsterdam. 31-35621-8748.

Oct. 19, **Second Annual World Soundtrack Awards**, Bijloke Concert Hall, Ghent, Belgium. christian.deschutter @filmfestival.be.

Oct. 24, **MTV Video Music Awards** Latinoamerica, Jackie Gleason Theater, Miami Beach. 305-535-3700.

Oct. 25, Fourth Annual Ritmo Latino Music Awards, Kodak Theatre, Los Angeles. 818-763-1501.

Oct. 26, Gospel Music Hall of Fame 2002 Induction Ceremony, Marriott Renaissance Center, Detroit. 313-592-0017.

NOVEMBER

Nov. 4, **ASCAP Country Awards**, Opryland Hotel, Nashville (by invitation only).



Crossing the Pond. The Blind Boys of Alabama took in the English countryside with Peter Gabriel recently, after a recording session for Gabriel's forthcoming album. The Blind Boys' new set, *Higher Ground*, will be released Sept. 3 on Gabriel's Real World Records. Pictured, from left, are Blind Boys Clarence Fountain. Tracy Pierce, and Jimmy Carter; Gabriel; and Blind Boys Joey Williams, George Scott, and Bobby Butler.



BIRTHS

Girl, Lila Renee, to **Ann** and **Ian Murray**, May 3 in Greenwich, Conn. Mother is VP of repertoire and new-media management for Universal Music Group.

Girl, Maureen Joy Foster, to **Cyndi Hoelzle** and **Radney Foster**, July 8 in Nashville. Father is a Dualtone recording artist.

DEATHS

Gord Sinclair Jr., 74, of a series of strokes, July 12 in Montreal. With a

career spanning more than 55 years, Sinclair began as a newscaster/DJ, hosting Montreal's top-rated morning show in 1954. He became an editorialist/talk-show host for CJAD Radio Montreal, where he held the position of news director until his death. The son of news broadcaster/TV panelist Gordon Sinclair, the radio legacy became known in his own right for his ad-lib style of newscast. Sinclair is survived by his wife and three daughters.

Bill Kramer, 45, of a heart attack, July 3 in Daytona Beach, Fla. Kramer was PD/midday host of country station WGNE, betterknown as Froggy 99.9. Prior to joining WGNE in 1999, he worked for KNIX in Phoenix and WOGK in Gainesville, Fla. Kramer, whose legal name was Bill Kussell, is survived by two children.

Gilbert Chrysler "Doc" Field, 61, of a heart attack, July 1 in Nashville. Field was a well-known manager/ publicist, representing such acts as the Allman Brothers Band, Freddy Weller, William Bell, Gov't Mule, Warren Haynes, Every Mother's Nightmare, and Bertie Higgins. He is survived by his son, Dylan Field. In lieu of flowers, contributions may be sent to an educational fund that has been estabished for Dylan, called the Dylan Field Fund, c/o First Tennessee Bank, 8160 Sawyer Brown Road, Nashville, Tenn. 37221.



FUNK-RAISER: An international force of volunteers has launched a \$300.000 fund-raising campaign for bass guitarist **Francis Rocco Prestia** of Tower of Power. The creator of the "fingerstyle funk" is in need of life-saving liver transplant surgery that his insurance does not fully cover. Those who wish to contribute to his medical bills can visit francisroccoprestia.com and make a secure donation through PayPal, which will go directly to the fund. Contact: **Bob Burchfield** at 317-462-9638.

A LESSON IN MOBILITY: The John Lennon Educational Tour Bus will accompany parts of the Warped tour, as well as Wyclef Jean and Mary J. Blige, as they tour together through the U.S. this summer. The bus, an offshoot of the nonprofit John Lennon Songwriting Contest, is a mobile recording studio that visits schools, boys' and girls' clubs, music festivals, conventions, and concerts to encourage the pursuit of music. The bus offers free programs that range from songwriting to the production of music-video projects. Contact: George Bendele at 818-905-5511.

Nov. 4, 11th Annual Music Industry Trusts' Dinner Honoring Sir Elton John and Bernie Taupin, Grosvenor House Hotel, London. 207-851-4000.

Nov. 5, **BMI Country Awards**, BMI Nashville office (by invitation only).

Nov. 5, Christian Country Music Assn. Awards, Ryman Auditorium, Nashville. 615-742-9210.

Nov. 6, **36th Annual Country Music Assn. Awards**, Grand Ole Opry House, Nashville. 615-244-2840.

Nov. 7, **SESAC Country Music Awards**, SESAC Nashville office (by invitation only).

Nov. 7, **Musicians' Assistance Program (MAP) Awards**, House of Blues, Los Angeles, 310-559-9334.

Nov. 12, **Billboard Music & Money Symposium**, St. Regis Hotel, New York. 646-654-4660.

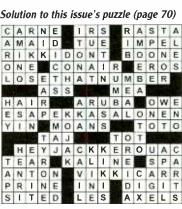
DECEMBER

Dec. 9, **13th Annual Billboard Music Awards**, televised live on Fox TV, MGM Grand Hotel, Las Vegas. 646-654-4600.

Dec. 11, **NY Heroes Awards**, presented by the New York chapter of NARAS, Roosevelt Hotel, New York. 212-245-5440.

Submit items for Lifelines, Good Works, and Events Calendar to Margo Whitmire at Billboard, 5055 Wilshire Blvd., Los Angeles, Calif. 90036 or at mwhitmire@ billboard.com.

INDUSTRY CHALLENGE: 'N Sync will present the fourth annual Challenge for the Children July 26-28 in Orlando, Fla. Held at the TD Waterhouse Center, the weekend will include a celebrity skills challenge and the Daze vs. Knights celebrity basketball game with participants from the music, movie, TV, and sports industries competing to raise money for the Challenge for the Children foundation. Created by the members of 'N Sync in 1999, the foundation aims to raise money in support of various children's programs and charities throughout the country, with special attention to health care. including pediatric AIDS, adoption and foster care, and alcohol/drug prevention programs. Part of the proceeds will also go to schools that have experienced cutbacks in sports and music education. Contact: Shara Koplowitz at 310-275-8446.



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Retailers See Live Music Events As Marketing Opportunities Such Chains As FYE Target Potential Customers By Tying Into Events Like Ozzfest In Order To Promote Product

BY AMY WAN

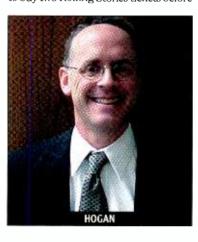
In a move to further distinguish their brands, a number of major music retailers have upped their participation level in live music events, branching out from their traditional roles as purveyors of strictly prepackaged music to promote events ranging from local club shows to multi-artist festivals to major artist tours. While this trend toward retail sponsorship of concerts is not new, many retailers are looking to make an extensive involvement with live music an integral part of their marketing strategies, citing consumer trends and the tenuous economic climate at retail as reasons for a move beyond more time-proven marketing methods.

Virgin Megastore, Trans World Entertainment, Best Buy, and Musicland/Sam Goody all have major plans in place that involve live music as part of their long-term positioning and branding. Venturing a step beyond traditional in-store performances, retailers are utilizing their participation in live shows as an opportunity to directly target active music consumers and distinguish their brands by association with renowned events. Involvement with live music differs from store to store and show to show and can entail monetary sponsorships, organizing events like autograph-signing tents, and selling product at venues, which all provide rich promotional opportunities for retailers.

"Live music is an important part of the overall music experience, and we wanted to be closer to the customer [who loves music and loves live shows]," says Duane Hoff, VP of new-business development at the Musicland Group in Minneapolis. "We want to offer the customer a richer experience than just buying the CD and going home with it."

Many retailers believe live-music programs offering bonuses to their consumers will help distinguish music retailers from mass merchants by

enhancing the shopping experience at their outlets. As part of their newly launched Get Access program, Musicland partnered with concert promoter Clear Channel this past spring to offer Sam Goody customers an opportunity to buy two Rolling Stones tickets before



they went on sale to the general public. Sponsorship of live music also gives retailers the opportunity to raise consumer awareness of their stores to event attendees, supplementing their presence at the shows with signage, fliers, and promotions. Virgin issued coupons to thousands of attendees at this year's Jazz and Heritage Festival to draw customers to the New Orleans store. Musicland Group parent Best Buy has sponsored live events when opening stores in a new market as a targeted strategy to heighten brand recognition. Some of their offerings include shows by Lenny Kravitz in Boston in 1998. Melissa Etheridge in San Francisco in 1999, and Sting in New York in 2000.

"To me, it's a natural extension to what our brand is," says Mike Linton, Best Buy executive VP/chief marketing officer on the alliances the company has formed with 'N Sync, Sheryl Crow, and U2 for their most recent tours and Best Buy's partnership with festivals

like the Chicago Blues Fest. "We think this kind of strategy helps our partners in a bunch of different ways, and it amplifies our brand and differentiates it in a really good way."

TRANS WORLD'S PLANS

Trans World Entertainment has also used a live-music marketing strategy to strengthen consumer awareness of their rebranded FYE retail outlets. Targeting certain markets, Trans World has positioned FYE as a key live-music sponsor in areas where their stores have a wide geographic coverage and presence, like Philadelphia, Cleveland, and Albany, N.Y. Trans World VP of marketing Mark Hogan says, "We think there's a lot of benefit of positioning in consumers' minds that when they think FYE, they think live entertainment, so they see FYE as an entertainment resource." In Philadelphia, FYE will exclusively sponsor all Clear Channel shows for the next year, which includes venues like the Tweeter Center, Tower Theater, and the Theater of the Living Arts.

FYE is also the official retail sponsor of the summer's Ozzfest for a second year, and Hogan cites positive trends in the heavy-metal genre at FYE outlets since its involvement last summer. But in addition to the sales gains, he also notes, "there's a publicity value around it as well. When you're associated with the artist, the event, the coverage-it becomes additional awareness for your store.'

Vinnie Birbiglia, director of special events at Trans World, explains that when business is weak, "we found that in order to get sales for the artists, it was imperative that we get out to them," since concerts have a built-in customer base.

Ultimately, retailers seek marquee events that are appropriate for their target demographic groups in hopes of positively associating themselves and extending their brands beyond the four walls of the store. In exchange for access to potential new customers, stores supply events with retail tables and extensive, multi-artist signing tents like Virgin's at this year's JazzFest and FYE's at Ozzfest.



"Live music gives us an association with exciting and high-quality events," Virgin Entertainment Group senior VP of product and marketing Dave Alder says. "We look for opportunities that are right to support different categories that we reach for within our stores, so we can tailor our offering on site at each of those festivals accordingly by having the most appropriate range of music, the great opportunity to listen to product while you're there, and the opportunity to meet artists while you're there, across all genres." Virgin has been the exclusive retail sponsor at this vear's JazzFest and Coachella (in addition to shows at House of Blues outlets around the country) and will be the exclusive retail sponsor at 2002's Central Park Summerstage in New York.

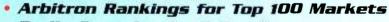
Additionally, retailers can look to multi-artist festivals like Ozzfest and Summerstage to introduce consumers to new acts and build more sales for smaller artists. Alder notes, "I think there are a lot of people out there who are hungry to hear new music who are very open and who don't get the opportunity through traditional means like radio. Large festivals like Summerstage or JazzFest can help a lot. It's really broadening the opportunity to hear new artists, which isn't served outside of the retail community and outside of the live-music area.'

Retailers look at their involvement with live music events as a way to create sales that are independent of the label's initial marketing push around a release date or radio airplay. Live events give retailers a chance to tap into a ready population of music fans. Alder says, "I think we've all got to reach out and find innovative and different ways of taking music to the consumer. The consumer may not necessarily be coming to retail right now, and if they're not coming to you, we have to take it to them."

As more and more retail outlets seek ways to distinguish themselves from competition in what many see as a sluggish marketplace, stores are finding that involvement with live music can be at once a targeted, vibrant, and exciting way to super-serve their existing customer base while expanding it at the same time. Live-music attendees are seen as prime candidates to be core shoppers, and retailers are seeking to create that loyalty by tying together all aspects of an active music fan's lifestyle.

With live events, you get an opportunity to really get out in front of your customer and do it in a nontraditional way, so I think for retailers, it's becoming more critical to have a presence at key events that are linked to your consumer and what your consumer enjoys," Hogan says. "There's a challenge in what people are trying to do to generate additional incremental sales beyond new releases, and this is clearly a way to create an event and promotion around that.





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In The News

· Citing "continued softness in music sales," Borders Group lowered its second-quarter comparable-store sales forecast at its superstores. The retailer now expects comparable-store sales to fall 1%-1.5% from the same period last year; it previously expected growth of 1%-2%. However, Borders raised its estimate for earnings per share to 3 cents-4 cents from 2 cents-3 cents, thanks to expense controls and improved inventory management. In the same period last year, the Ann Arbor, Mich.-based books and music retailer broke even on an earnings-per-share basis. Borders is due to report second-quarter results Aug. 22. For the first quarter, Borders reported a 7% dip in music sales.

• Virgin Entertainment Group (VEG) North America says it will open its 23rd Virgin Megastore in November in Salt Lake City's new onen-air

MEGASTORE VIRGINMEGA.COM

shopping complex, the Gateway. The new Megastore will be one of the key tenants inside the Union Pacif-

ic Depot-a recently renovated depot that will serve as the entrance into the Gateway. With more than 250,000 music titles, 20.000 DVD/VHS titles, 500 gaming titles, and a specialty book selection, Virgin says the store will represent the largest music/ entertainment retail destination in Salt Lake City. It will feature VEG's new Megaplay Webenabled kiosks, as well as CD listening stations and videogame demonstration stations. VEG plans to open a new Megastore in Toronto in 2003 and expand to 35 stores in North America by 2007.

· Pressplay has named Mike Bebel president/CEO, succeeding Andy Schuon, who is exiting to join Infinity Radio as president of programming. Based in New York, Bebel, who had been COO of Pressplay, will report to Universal Music Group (UMG) chairman/CEO Doug Morris and Sony Music Entertainment chairman/CEO Thomas D. Mottola. UMG and Sony are equal partners in Pressplay.

· RealNetworks reports a secondquarter net loss of \$1.6 million, or 1 cent per share. This compares with a net loss of \$19.2 million, or 12 cents per share, in the same period last year. Sales fell 8.6% to \$43.8 million.



A SELECT MOVE: Rounder Records has moved most of the distribution of its indie Rounder Select line to Innovative Distribution Network (IDN). The shift took effect July 15.

Bayside Distribution, which sold Rounder Select (a line that encompasses some of the Cambridge, Mass.-based label's more esoteric folk titles) exclusively following the sudden demise of DNA late last year, will continue to service its sister company Tower Records: other accounts will be handled by IDN.

The move took Bayside somewhat by surprise, according to a source: The label gave the distributor only two weeks' notice about the shift to IDN.

Universal Music & Video Distribution continues to distribute the majority of Rounder's titles.

NAILING DOWN NEW LABELS: NAIL Distribution in Portland, Ore., a division of Allegro, has brought several new labels on board as exclusives. They include Washington, D.C.-based Beatville Records, which specializes in ska and punk; Santa Cruz, Calif.-based Lorelei Records, a punk imprint co-owned by Russ Rankin of Fat Wreck Chords band Good Riddance; and U.K. labels Setanta and Swim. NAIL has also scooped up several former DNA labels, including K, Knitting Factory, Rubric, and Amulet, for a majority of retail accounts.

MORE ABOUT RED: RED Distribution initiated several staff changes in tandem with its recent layoff of 13 employees (Billboard, July 13).

In addition to the previously announced promotions of national director of product management services Jolene Nixon and VP of inventory management Dean Fine, the distributor is replacing senior director of urban marketing and promotion Brenda Hazell, who exits this month. To fill her role, the company is promoting urban marketing managers Marie Brown and Wardell Mahone to co-national directors of urban marketing and promotion.

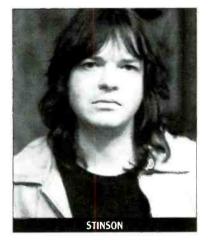
JOB MART: David "Chavo" Chavez. former marketing and label relations manager at DNA in Woodland, Calif., is looking to get back in the game and wants to relocate to Southern California. He can be reached at 916-952-1405.

FLAG WAVING: A couple of weeks back, we caught a last-minute set by singer/songwriter Mike Stinson at the Derby in Los Angeles and were duly impressed when we bought his

debut album Jack of All Heartache. on his own Big Ol' Records imprint.

Stinson is still pretty much a local phenomenon on the L.A. countryrock scene. A Virginia native, he moved to Southern California 11 years ago and played in what he calls "country-fried rock bands" like the High Horses and the Second Fiddles before striking out on his own about a year ago.

A regular performer at the Derby and Culver City's Cinema Bar, he first set up shop at the Silverlake Lounge, which he describes as "kind of a trashy beer joint, [so] my music fits very well there.



Fit well, it does. Stinson is a class-A songwriter in the old-fangled honky-tonk mode; he cites role models as varied as Willie Nelson, Merle Haggard, George Jones, and Ray Price alongside such adept rock songwriters as Neil Young and Bob Dylan. Naturally, as he lives in L.A., Gram Parsons has a key position in his style. His bottle-full-o'-heartbreak tunes owe a clear debt to the late Flying Burrito Brothers maestro; physically, Stinson resembles a pug-dog version of Parsons.

Stinson is a formidable songsmith, and there's nary a clinker among the nine originals on his album. The title cut, "Late Great Golden State," and "When My Angel Gets High" lead the pack qualitatively.

He is backed on the album and live by a top-flight band fronted by guitarist Tony Gilkyson, a do-anything picker best-known for his stint in X. "We did a couple of coffeehouse things acoustically," Stinson says of Gilkyson. "He volunteered his band to back me up and do some proper gigs. It was 'instant band.' He's an absolutely perfect complement."

Jack of All Heartache is available through Miles of Music and at Amoeba Music in L.A. Stinson is seeking distribution for the album; contact him at 818-769-6559.

ERCHANTS&MARKETING



Frack

PRICE WARS: Music merchandisers across the land, whether they be in retail or on the label side, are fretting about the possibility of a price war exploding in the U.S., although most would point out that prices are already the lowest they have been since the 1994-1996 price war.

That price war was led by Circuit City and Best Buy, with the former being the aggressor, as the two went toe to toe trying to deliver the knockout punch. This time the same two accounts are involved. although Best Buy is currently seen as the aggressor.

"It's developing day by day, and no one knows where it's headed, but we know what it means," one senior distribution executive says. "How long can you operate a business where you lose money to gain market share?" That executive says the independents would be the first to be hurt if the entire marketplace degenerates into a loss-leader mentality.



Another distributor adds, "We can see where it's headed. Best Buy came out with the Red Hot Chili **Peppers'** [new album, *By the Way*] last week and the Dave Matthews Band's [new album, Busted Stuff] this week, both at \$9.99 for the first day of release." And now it's rumored that Circuit City will go to the \$9.99 price point on one superstar new release for three days. That distributor asks, "How long do you think it will take before the two have the whole store priced at \$9.99?"

In fact, Best Buy is already reacting to anticipated moves by Circuit City by pricing the entire Dave Matthews Band catalog at \$9.99 for the week of July 15. Circuit City, meanwhile, is not standing still. In both weeks, when it was caught with its pants down, it chose to sell the albums in-store at \$1 below the circular-advertised price of \$11.99 and \$10.99, respectively.

A Wall Street analyst who follows consumer electronics merchants says that Best Buy has been aggressive for a while and not just on music. The chain has been offering no-interest financing of 18 months, vs. Circuit City's 12 months, on a range of products including TVs.

The analyst states, "Best Buy is very focused on putting Circuit City on the ropes, which they can't do because it has a lot of liquidity [cash], so Best Buy is very focused on market share.

To make matters worse, worried distribution executives point out that Target watches very closely what Best Buy does and is likely to follow its lead, while Wal-Mart has a policy of matching the competition.

In addition to front line, Best Buy and Circuit City also have been sparring on developing-artist pricing, having anywhere from five to 10 titles in the \$5.99-\$8.99 range in their weekly circulars. What's more, two weeks ago, Best Buy priced Avril Lavigne's Let Go which formerly carried a developing-artist price point of \$13.98 but had been repriced to \$17.98-at \$5.99, which means it lost \$5.42 per copy.

"I want to puke," the head of one large account says. "Last weekend was not a pretty picture." That executive says Best Buy's actions are not good for the industry. "I don't know what [Best Buy's] motives are: Is it to drive traffic or stick it to Circuit City? But you can't sell at a loss and then expect to make money.'

A senior distribution executive says that Best Buy and Circuit City may not be trying to beat each other up, observing, "They have been losing market share to the racks and the discount department stores, and they hate that.

That executive disagrees that the price war could escalate further. noting, "They have been limiting it to one record a week. In this kind of economy, you need something to drive traffic.

But like others, the exec adds that that if the price war should escalate, "with the way the music business is now, that would really push us over the edge." Executives for Best Buy and Circuit City declined to comment on pricing.

WORD FROM THE MIDWEST: Harmony House president Bill Thom has announced that the 21-unit chain will downsize to 10 stores immediately and probably to five stores in 30 days. Thom says Harmony House "as we know it could be out of business by the end of the year. All the scenarios we have run show little hope [for the chain.]" Apparently, a consultant has recommended shuttering the operation, although Thom says he has not made any decisions yet. The majors say the announcement surprised them, because the company is wellfinanced. They speculate instead that the stores will be sold.

Koch Builds Strong Campaign For 'Bob' Frank says, "It's the first time we've used the direct-mar-

BY MOIRA McCORMICK

CHICAGO—Having already made a splash in the children's music arena with its May-released Bob the Builder: The Album, which was spun off the hit Nickelodeon preschool TV show Bob the Builder, Koch Records is settling into a long-term promotion of the disc, which the label licensed from BBC Worldwide/HIT Entertainment.

Koch Entertainment president Bob Frank says Koch has extensive experience marketing children's audio titles tied to strong properties, including Pokémon, Madeline, Sailor

Moon, and DIC Comics. "We know how these records sell—they're not especially street-date-sensitive," he says, noting that while *Bob the Builder* shipped close to 200,000 copies, "we're just getting started . Bob the Builder is a very powerful brand; the album will sell for the rest of the year and into the next.'

Frank says the most crucial factor in the successful marketing of a children's audio release is putting it where parents will see it. One way Koch accomplished this initially with Bob the Builder was by creating custom counter displays for rackjobber Top Hits, which placed them in Walgreen's and Eckerd's drugstores around the country.

"It's important to get the word out [through a variety of different strategies]," Frank says, "because a kids' record isn't like a pop record-there's no artist per se [though Elton John's "Crocodile Rock" is one of the tracks] or tour or radio or video."

Koch also embarked on a "big direct campaign with Razor & Tie, involving 60-second TV spots," Frank says. "We started with a two-week test, airing on ABC Family, Cartoon Network, Nickelodeon, Kids' WB, and Dish Family." Koch's plan is to determine where sales were strongest and increase marketing efforts in those "hot spots," by purchasing more air time.



keting approach [with children's product]. We needed to reach moms and dads, and [the TV spots] hit people between the eyes. I'm a parent myself, and even I wouldn't know what records were out if I weren't in the record business.' The spots feature the Bob the Builder theme song, "Can

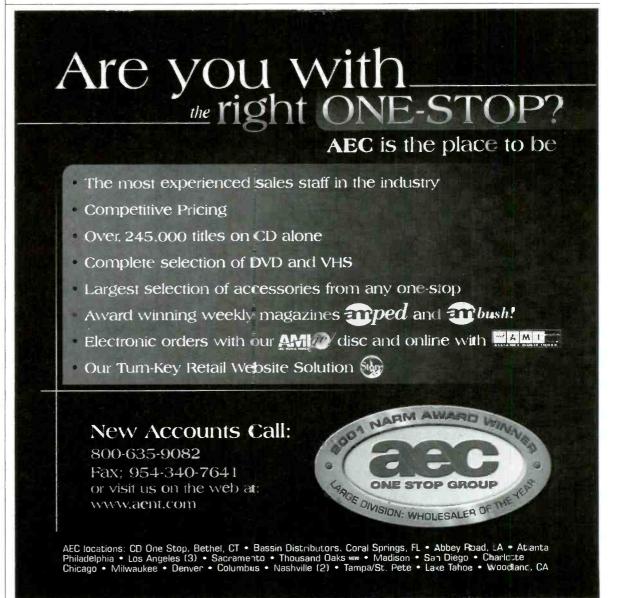
We Fix It?," and a Bob the Builder customized version of "Mambo No. 5." Plus, a Bob the Builder live tour is scheduled to hit U.S. stages in 2003, which means that Koch will be pushing the album "into the middle of next year,

so we'll keep coming up with new promotional ideas," Frank explains. "The Pokémon albums [which benefited, like Bob the Builder, from daily TV exposure] sold consistently week to week; their numbers didn't waver."

Some of those extra promotional efforts have included a Bob the Builder trivia contest, which ran on 525 affiliates of the ABC Radio Network last month. "We've also done full servicing to country radio stations. because the format is strong in families," Frank says, adding, "We did well at country radio with [novelty record] 'Hampsterdance' last year; it sold millions of units.

The property's parent company, HIT Entertainment, is "working with Koch on a number of cross-promotions," says Sue Beddingfield, HIT VP of marketing. "We're including inserts featuring the album in all our new video releases. Plus, our upcoming Bob the Builder Christmas DVD/[VHS] release, Bob's White Christmas, which is due in October, will feature a videoclip of 'Mambo No. 5.'

Beddingfield says HIT also acts as a middleman between all the Bob the Builder licensees, smoothing the way for them to cross-promote with each other. "This is an evergreen CD," she says. "We can keep promoting it, and it won't ever get dated."



MERCHANTS& MARKETING

Sites + Sounds NEWSLINE...

MUZE STREAMING MANN: Muze is streaming **Aimee Mann's** new album, *Lost in Space* (SuperEgo Records), in its entirety for more than a month ahead of its Aug. 27 release via retail partners including Amazon.com, Best Buy, Tower Records, VH1, and MTV. The offer is the latest offering in an

ENTERTAINMENT

NAUGHTY AND

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From an all-nude radio station to the wildest hot tub parties, we've

uncovered L.A.'s naughtiest night-time scenes. Naughty Girls

Party in L.A. It's all the bare facts about the city's wildest women!

increasingly aggressive promotional environment for music on the Internet. While labels are no strangers to hosting free "listening parties" for albums, such previews tend to run for shorter periods or are confined to individual tracks doled out on a piecemeal basis—a strategy being used by Geffen

PLAYBOY

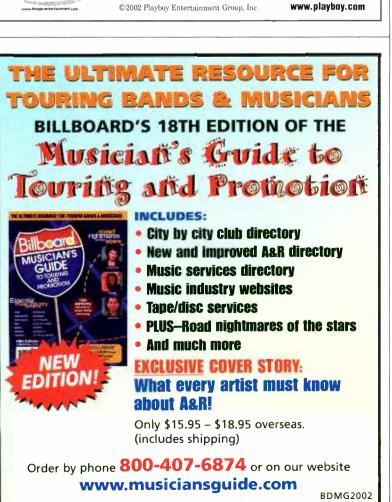
HOME VIDEO



Records for the as-yet-untitled Beck

previews are more often offered through artist/label sites or Internet portals. The promotion also marks the first time Muze has offered a complete album through its MuzeTunes audio sampling service. The company typically offers 30-second song samples. **Michael Hausman**, Mann's manager and co-founder of her SuperEgo label, argues, "What better way to promote the album than in an environment where [fans] can pre-order the CD?"

TONOS TREATMENTS: Online musicians' network Tonos Entertainment has forged deals with Atlantic, Columbia, J, DreamWorks, Jive, and Interscope Geffen A&M, under which the labels will be able to award artist-development agreements to artists from the Tonos community. Under the deals, the labels can select Tonos artists and cut demos for them, with the right to sign them. Artists become eligible by joining the TonosPro subscription service. Tonos was founded in 1999 by **Carole Bayer Sager, David Foster**, and **Kenneth "Babyface" Edmonds**.



TRAFFIC TICKER **Top Retail Sites Traffic In May** TOTAL VISITORS (in 000s) 8. circuitcity.com1,157 9. bluelight.com1,134 12. towerrecords.com 345 AVERAGE MINUTES PER VISITOR PER MONTH 2. amazon.com 11:49 4. bestbuy.com9:46 6. columbiahouse.com 11. samgoody.com 6:00 12. bluelight.com 4:36

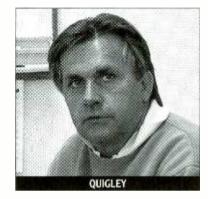
Nielsen//NetRatings

Source: Nielsen//NetRatings, May 2002. Sites categorized by Billboard. Data is based on audience measurement of more than 62,000 U.S. panelists who have home Internet access.



QUIGLEY CUTS OUT: Pat Quigley, chief marketing officer at Dataplay, is leaving the company, sources say.

Dataplay declined to comment. Quigley, a former EMI executive, did not return messages by press time.



The move comes as the digitalmusic format prepares to launch later this summer. Quigley recently told *Billboard* the format is scheduled to bow Aug. 26 (*Billboard*, July 13).

Industry executives are hoping that Dataplay will ignite consumers' desire for a portable format that can replace the cassette. The quarter-sized recording/playback media can hold up to 500 MB of music, the equivalent of five CDs or nearly 11 hours of MP3 files.

The company has pacts with BMG, Jive, Universal Music Group, and EMI to release prerecorded titles from their top artists. Arista in May said it would release titles from **Sarah McLachlan**, **OutKast**, **Usher**, and **Adema**, among others. To date, the company's launch forecasts have proved overly aggressive. Earlier launch windows of late last December and late May had to be scrapped because the product and its partners were not yet ready to go.

Quigley explained in an earlier interview that the rollout is largely dependent upon the readiness of device manufacturers and label partners. "It's their launch schedule now, not ours," he said.

CERAMI RAP: Priority Records cofounder **Mark Cerami** has launched M.C.S. Music & Entertainment, a Los Angeles-based rap label. Cerami has named **David Weiner** senior VP of A&R and marketing and **Robert Grossi** senior VP/GM; both worked at Priority. A staff of 17 is projected for the new label.

Seven acts have been signed to M.C.S. The label's first release will be *Absolute Power* from Kansas City, Mobased artist **Techn9ne**, due Sept. 10. Cerami is in discussions with three labels for distribution.

CASTLE, **THE NEW COUNSELOR**: Looking to expand its music practice, the Washington, D.C., corporate law firm Akin, Gump, Strauss, Hauser & Feld has named **Christian Castle** senior counsel in its Los Angeles-based entertainment practice group, effective July 15. Castle—who was with Wilson, Sonsini, Goodrich & Rosati, the Palo Alto, Calif., firm currently defending peer-topeer network MusicCity in file-sharing litigation against the record and film industries (*Billboard Bulletin*, Oct. 4, 2001)—will join music attorneys **David Braun, Greg Lapidus**, and **Channing Johnson** to help grow the firm's transactional and litigation music division.

MAG-A-MUSIC MAKES A MOVE: More than 20,000 drug, discount, and supermarket chain stores have begun distributing a new retail concept, Mag-a-Music. Developed by Los Angeles-based ASG Entertainment, the cardboard foldout "magazine" features posters, tour schedules, stickers, sweep-stakes, and coupons for music, along with a CD-ROM that includes six music tracks, video footage, interviews, Web links, and screensavers.

Debut issues of the publication feature **Lee Ann Womack**, **Aaron Carter**, and a rock compilation with **System of a Down**, **Adema**, and others. Each is priced at \$8.99 and designed to be sold near checkout counters to promote impulse buys. ASG has a multiyear distribution deal with Anderson News, which will place Mag-a-Music in Target, Wal-Mart, CVS, Rite Aid, Kroger, and other chains.

Mag-a-Music intends to publish new issues monthly. **Lynn Haller**, former EMI-Capitol special markets senior director of business affairs, is VP/publisher.

MERGER AMENDED: Liquid Audio has amended its merger agreement with Alliance Entertainment Corp. (AEC) in order to buy back 10 million of its 22.75 million shares at \$3 per share. After the buyback and AEC merger, Liquid shareholders will own 26% of the combined company, rather than the 33% proposed under the original agreement (*Billboard Bulletin*, June 14). In addition, Liquid has rejected as "inadequate" a buyout offer from Steel Partners of \$2.75 per share (*Billboard Bulletin*, June 17). Steel Partners did not return a call for comment.

The buyback addresses concerns raised by two large dissident shareholders: Steel Partners II (which, with a 9.1% stake, is Liquid's largest shareholder) and MM Cos. (formerly musicmaker.com), which, with related entities, owns 6.9%. They claim Liquid has not done enough to share its \$82.3 million in cash with shareholders. Liquid shareholders will vote on the AEC deal at a special meeting Sept. 26.

;U 2	LY 2 002	7	Billboard TOP KID VID	E(
THIS WEEK	LAST WEEK	NO STADA	Sales data compiled by Nielsen VideoScan TITLE LABEL/DISTRIBUTING LABEL & NUMBER	YEAR OF RELEASE	PRICE
1	1		SYMPTON CONTRACT 1 2015 4 Weeks At Number 1 GETTING THERE: SWEET 16 AND LICENSED TO DRIVE DUALSTAR VIDEDWARWER HOME VIDEO 37591	2002	19.96
2	2		SCOOBY-DOO'S ORIGINAL MYSTERIES WARNER FAMILY ENTERTAINMENT/WARNER HDME VIDED 1889	2000	14.95
3	3	10	SPIDER-MAN: THE ULTIMATE VILLAIN SHOWDOWN BUENA VISTA HOME ENTERTAINMENT 2008	2002	14.99
4	4		SCOOBY-DOO GOES HOLLYWOOD WARNER FAMILY ENTERTAINMENI WARNER HOME VIDEO 1378	2002	14.95
5	120	00	DISNEY'S AMERICAN LEGENDS WALT DISNEY HDME VIDEO/BUENA VISTA HOME ENTERTAINMENT 24234	2002	19.99
6	5		THE SADDLE CLUB: ADVENTURES AT PINE HOLLOW WARNER HOME VIDEO 37517	2002	14.95
7	7	17	SPONGE BUDDIES NICKELDDEON VIDEO/PARAMOUNT HOME ENTERTAINMI NI 860153	2002	12.95
8	6	6.	DORA'S BACKPACK ADVENTURE NICKELODEON VIDEO/PARAMOUNT HOME ENTERTAINMENT 876853	2 0 02	12.95
9	9	13	WIGGLES: HOOP-DEE-DOO! IT'S A WIGGLY HIT ENTERTAINMENT 2510	2002	14.95
10	10	17	NAUTICAL NONSENSE NICKELDDEON VIDEO/PARAMOUNT HOME ENTERTAINMENT 86013	2002	12.95
11	8	22	CINDERELLA II-DREAMS COME TRUE WALT DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 22026	2002	26.99
12	11	8	ELMO'S WORLD: WAKE UP WITH ELMO SONY WONDER/SONY MUSIC ENTERTAINMENT 54268	2002	9.98
13	13	•	BABY MOZART WALT DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 61799	2000	14.99
94 9 5	12	18	SCOOBY-DOO AND THE RELUCTANT WEREWOLF WARNER FAMILY ENTERTAINMENT/WARNER HOME VIDEO 1879	2002	14.95
15	19		BLUE'S CLUES: READING WITH BLUE NICKILODEON VIDED/PARAMOUNT HOME ENTERTAINMENT 876773	2002	9.95
16	16	13	SCOOBY-DOO AND THE ALIEN INVADERS WARNER FAMILY ENTERTAINMENT/WARNER HOME VIDEO 41372	2000	19.96
	21		JUSTICE LEAGUE WARNER FAMILY EN TERTAINMENT/WARNER HOME VIDED 22235	2002	14.95
18	20	71	BLUE'S CLUES: ABC'S AND 123'S NICKELODEON VIDEO/PARAMOUNT HOME ENTERTAINMENT 835743	1998	9.95
19	14	2	DORA SAVES THE PRINCE NICKELODEON VIDEO/PARAMOUNT HOME ENTERTAINMENT 860183	2002	12.95
120	17	7	ANGELINA BALLERINA: ROSE FAIRY PRINCESS HIT ENTERTAINMENT 24204	2002	14.99
21	18	38	SCOOBY-DOO & THE CYBER CHASE WARNER FAMILY ENTERTAINMENT/WARNER HOME VIDEO 1746	2001	19.96
22	22	-3	SCOOBY DOO'S GREATEST MYSTERIES CARTOON NETWORK VIDEOAWARNER HOME VIDEO H3867	1999	14.95
23	25		SESAME STREET: KIDS' FAVORITE SONGS	2001	9.98
24	15	-10:	BARNEY'S BEACH PARTY HIT ENTERTAINMENT 2055	2002	14.95
25		19.14	TELETUBBIES: SILLY SONGS AND FUNNY DANCES PBS HOME VIDEO/WARNER HOME VIDEO 8685	2002	12.95

Concerns Rise About Recordable DVD

BY STEVE TRAIMAN

NEW YORK—Through their theatrical parents in the Motion Picture Assn. of America (MPAA), homevideo companies have already been arguing against the legality of SonicBlue and ReplayTV recorders, which enable users to blank out commercials and transmit recorded programs to others via the Internet. They are now having to contend with DVD copyright issues, as a growing number of households have access to more affordable, multi-format DVD-recordable computer drives and DVD recordability software.

At the recent TechExpo at New York's Javits Convention Center, Tony Jasionowski, North American PD for the Recordable DVD Council and research and development group manager for Panasonic, aimed to defuse concerns about recordable DVD even as the council introduced DVD-Multi recorder/player specifications that will handle all three incompatible DVD recordable technologies- DVD-Ram, DVD-R (writable), and DVD-RW (rewritable)-in the same internal or external computer drive. (The specifications will also enable users to play any DVD-Video or DVD-ROM disc.)

"We are very strong on content protection and have worked closely with

> the MPAA from the start to ensure authorized record-

ing and playback of copyrighted video and/or audio content," he says. "The new multidrive system is designed to deal with future digital content, including

'copy-once' or limited copies, with the understanding that content owners will offer a certain flexibility for consumer copying for their own personal use. Our members have incorporated such technologies as serial copyguard protection.

Panasonic, Hitachi/LG, and Samsung all demonstrated production prototypes of the DVD-Multi units, which should be available at many consumer electronics stores this holiday season for approximately \$350.

Acknowledging that the movie industry and its DVD/home-video divisions are facing more new challenges from technology, MPAA president Jack Valenti has said that the MPAA does not have any intent to bring legal action against individual consumers for their use of digital video recording devices. Copy protection features, though included in many of these previewed products, will likely be an issue with future hardware and software items as DVD household penetration in the U.S. approaches 40% by the end of the year.

	Y 27 002		Billboard TOP MUSIC VIDE	¦OS
	LAST WEEK	Masolaht	Sales data compiled by S Nielsen SoundScan TITLE Principal LABEL / DISTRIBUTING LABEL & NUMBER Performers	TAPE/DVD PRICE
	6	20	学習 の UMBER 1 多語 い UMBER 1 多語 い い Mage entertainment s2 Don Henley	19.98/24.99
Stampacher 1	1		UVE AT BUDOKAN EPIC MUSIC VIDED/SONY MUSIC ENTERTAINMENT 54271 OZZY OSDOU/THE	14.98/19.98
and around a subscription of	3		DEUCE EPIC MUSIC VIDED/SONY MUSIC ENTERTAINMENT 54198 KOrn	14.98/19.98
Contraction of the second	5	-22	LIVE FROM LAS VEGAS ▲ ² JIVE/ZOMBA VIDED 41784 Britney Spears	19.98/24.98
THE REAL PROPERTY OF	8	18	POPODYSSEY-LIVE ▲ JIVE/ZOMBA VIDED 41778 'N Sync	19.98/24.98
The second second second	4		ALL ACCESS EUROPE INTERSCOPE VIDEO/UNIVERSAL MUSIC & VIDEO DIST. 433313 Eminem	19.98/24.98
Second Bargers	9	330	HELL FREEZES OVER A " GEFFEN HOME VIOEO/UNIVERSAL MUSIC & VIDEO DIST. 39548 Eagles	24.95/24.99
and the state of the	7		MORNING VIEW SESSIONS EPIC MUSIC VIDEO/SONY MUSIC ENTERTAINMENT 54198 Includus	14.98/19.98
Call of the second	2		IRV GOTTI PRESENTS THE INC DEF JAM HOME VIDEO ANWERSAL MUSIC & VIDEO DIST 60066 Various Artists	19.98 DVD
and the sum of	10		MTV UNPLUGGED: SHAKIRA SONY DISCOS/SONY MUSIC ENTERTAINMENT 88339 Shakira	14.98/19.98
and a marine of	11	10	LOVERS LIVE EPIC MUSIC VIDEO/SONY MUSIC ENTERTAINMENT 54204 Sade	14.98/19.98
all the density of the	14	10	URETHRA CHRONICLES II MCA MUSIC VIDEORANIVERSAL MUSIC & VIDEO DIST. 950800 Blink-182	19.99 DVD
and the state of the	12		M.O.L WARNER MUSIC VIDEO 38548 Disturbed	14.98/19.99
Diletaklerum	15		BRITNEY: THE VIDEOS ▲ ² JIVE/ZOMBA VIDE0 41785 Britney Spears	14.98/19.98
	M	*	US AGAINST THE WORLD SONY MUSIC VIDED/SONY MUSIC ENTERTAINMENT 79532 Play	9.98 DVD
and the second	13	3	ONE NIGHT ONLY MCA MUSIC VIDEO/UNIVERSAL MUSIC & VIDEO DIST. 60865 Elton John	16.98/24. 98
and the subscription	16	01	THE UP IN SMOKE TOUR A ³ EAGLE VISION/RED DISTRIBUTION 30001 Various Artists	19.95/23.97
Alian de la companya	18	-	ELEVATION TOUR 2001 INTERSCOPE VIDEO/UNIVERSAL MUSIC & VIDEO DIST. 588543 U2	19.98/32.98
ALC: NAMES OF ALC: NO.	17		GOTS TA BE/UH HUH EPIC MUSIC VIOE0/SONY MUSIC ENTERTAINMENT 79719 B2K	9.98 DVD
	31	657	LISTENER SUPPORTED A ² BMG VIDED 65005 Dave Matthews Band	19.95/24.97
All and Supply in	21	95	SUPERNATURAL LIVE A ⁷ ARISTA RECORDS INC/BMG VIDEO 15750 Santana	19.95/24.97
and the state of the	23		SALIVAL TODI DISSECTIONALVOLCAND/ZOMBA VIDEO 31159 TOOI	24.98/29.98
The second second	30	18	LIVE IN PARIS EAGLE VISION/PIONEERENTERTAINMENT 19012 DIANA KRAII	19.98/24.98
	19	8	HOMECOMING BLOOPERS STANG HOLSE VIOLAGE CARD AND DET GROUP MAZE BILL& Global Galifler And Their Homecoming Friends	29.95 VHS
		NT 84	THE VIDEOS: 1994-2001 A BMG VIDEO 65012 Dave Matthews Band	19.95/24.97
	22		LIVING WITH THE PAST FUEL 2000/UNIVERSAL MUSIC & VIDED DIST. 61281 Jethro TUI	24.98 DVD
	29	35	VIDEO GREATEST HITS: HISTORY EPIC MUSIC VIDEOISONY MUSIC ENTERTAINMENT 50123 Michael Jackson	14.98/24.98
	NE B	Imn	TU FLY AWAY SPRING HOUSE VOED CHORD WIT DIST. GROUP 4408 BIT & Gloria Gather And Their Homecoming Friends	29.95/21.97
	N	W.	PARTY AT THE PALACE: THE QUEENS CONCERT, BUCKINGHAM PALACE BREVERGIBILS ARE BREV	22.99/22.99
And	32	2	ALL FOR YOU VIRGIN MUSIC VIDEO 10144 Janet Jackson	24.98 DVD
A CONTRACTOR OF A CONTRACTOR	35	a 7	LIVE FROM AUSTIN, TEXAS 🖈 2 PPC MUSIC VIDEO STAY MUSIC ENTERTIANMENT STORE Steve Ray Vaughan And Double Trouble	14.95/19.97
A Land Western	37	81	WE WILL ROCK YOU PIONEER ENTERTAINMENT 71657 QUEEN	19.98/24.98
HEADING AND AND	38	17	NEW ORLEANS HOMECOMING SPENCHOUSE VICEOFORMANT DIST. GROUP Here. Bill & Gloria Gailber And Their Homecoming Friends	29.95/21.97
	20	1	ONE NIGHT IN PARIS: EXCITER TOUR 2001 HIP-O VIDEDAUNVERSAL MUSIC & VIDED DIST. 1868 Depectie Mode	24.98 DVD
Contraction of the local distance	26	F	RENDER KOCH VISION VIDED 7026 ANI DIFranco	19.98/24.98
	25	Zđ	THE CONCERT FOR NEW YORK CITY A ² COLUMBIA MUSIC VOED STORY MUSIC ENTERTAINMENT SKOS	19.98/29.98
WERE STREET, ST	34	10	HISTORIA/IN THE ROUND IN YOUR FACE • ISLAND VIDEOUNIVERSAL MUSIC & VIDEO DIST. 58654 Def Leppard	24.98 DVD
angua.	33	24	LIVE: 2001 • COLUMBIA MUSIC VIDEO/SONY MUSIC ENTERTAINMENT 54029 JOURNEY	14.98/19.98
	n qe	1914	KENNEDY CENTER HOMECOMING • SMAGROUSE TO COLORISM TOST GROUP EXE Bill & Gone Gather And Their Homecoming Friends	29.95 VHS
	27		IN CONCERT-MERCHANTS OF COOL SANCTUARY/BMG VIDEO 88322 Bad Company	15.98/19.98

LAST	1	TITLE PROGRAM SUPPLIER & NUMBER	PRIC
		◎智参 NUMBER 1 参留 2 Weeks At Number 1	
1		WWE: TRIPLE H-THE GAME SONY MUSIC ENTERTAINMENT 54119	14.95
2		WWF: WRESTLEMANIA X-EIGHT SONY MUSIC ENTERTAINMENT 54125	19.98
4	-6	WWF: NWO BACK IN BLACK SONY MUSIC ENTERTAINMENT 59331	14.95
3	2	WWE: BACKLASH SONY MUSIC ENTERTAINMENT 59313	14.95
7	10	WWF: STONE COLD SONY MUSIC ENTERTAINMENT 54129	19.98
6	15	SHAQUILLE O'NEAL: BALLIN' OUTTA CONTROL VENTURA DISTRIBUTION 311143	14.98
5	18	WWF: FUNNIEST MOMENTS SONY MUSIC ENTERTAINMENT 59327	19.98
8	60	BALL ABOVE ALL	14.98
9		WWF: DIVAS SONY MUSIC ENTERTAINMENT 54127	19.98
10	26	WWF: THE ROCK - BRING IT ON SONY MUSIC ENTERTAINMENT 54111	19.98
1.1.1	U IAV	WWF: THE ROCK-KNOW YOUR ROLE SONY MUSIC ENTERTAINMENT 837	14.95
	W.,	WWF: EVE OF DESTRUCTION SONY MUSIC ENTERTAINMENT 836	14.95
18	1.00	WWF: UNDERTAKER THIS IS MY YARD SONY MUSIC ENTERTAINMENT 288	14.95
15	1.	WWF: ROYAL RUMBLE SONY MUSIC ENTERTAINMENT 54117	19.98
11		ALLEN IVERSON: THE ANSWER USA HOME ENTERTAINMENT 60356	14.95
14		NFL: SUPER BOWL XXXVI USA HOME ENTERTAINMENT 60334	14.95
20		WWF: BEST OF RAW-VOL 3 SONY MUSIC ENTERTAINMENT 286	19.98
17	11	2002 OLYMPIC WINTER GAMES VENTURA DISTRIBUTION 75222	14.95
16		WWF: WRESTLEMANIA X-SEVEN WORLD WRESTLING FEDERATION HOME VIDEO 269	19.95
12	1.1	THE BEST OF BACKYARD WRESTLING 2: MORE HARDCORE THAN EVER BEFORE VENTURA DISTRIBUTION 2000	19.99

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Sales data compiled by 💦 Nielsen

2	LY 2: 002		Billboard HEALTH & FITNES	5,					
HIS WEEK	LAST WEEK	Net an	Sales data compiled by N Nielsen VideoScan						
a ti		. 20	11日本 5 Weeks At Number 1 1日本 5 Weeks At Number 1	1					
	1	6	DARRIN'S DANCE GROOVES VENTURA DISTRIBUTION 10499	14.9					
2.	3	12	THE METHOD PILATES: TARGET SPECIFICS CURRENT WELLNESS 840	12.5					
3 1	2		THE FIRM: PARTS 4-PACK GOODTIMES HOME VIDEO 156	29.					
4	4	14	LESLIE SANSONE: HIGH CALORIE BURN GOOOTIMES HOME VIDEO 430210	9.9					
5 /	5	176	THE CRUNCH: TAE BOXING WORKOUTS ANCHOR BAY ENTERTAINMENT 10813	14.					
6	8		LESLIE SANSONE: SUPER FAT BURNING GOODTIMES HOME VIDEO 530210	9.9					
7	6	95	DENISE AUSTIN MAT WORKOUT BASED ON THE WORK OF J.H. PILATES ARTISAN HOME ENTERTAINMENT 10152	14.					
8	7		LESLIE SANSONE: GET UP & GET STARTED GOODTIMES HDME VIDED 330210	9.9					
9	9	25	SLIM DOWN-BELLYDANCE FITNESS FOR BEGINNERS GOLDHILL HOME VIDEO 379	14.					
10	12		PILATES FOR DUMMIES ANCHOR BAY ENTERTAINMENT 10948	9.9					
11	11		DENISE AUSTIN: POWER YOGA PLUS ARTISAN HOME ENTERTAINMENT 11754	14.					
12	15	1.6	YOGA CONDITIONING FOR WEIGHT LOSS GAIAM VIDEO 1203	14.					
3	14		CRUNCH: FAT BURNING YOGA ANCHOR BAY ENTERTAINMENT 11947	9.9					
4	10		BASIC YDGA FOR DUMMIES ANCHOR BAY ENTERTAINMENT 11586	9.9					
15	13	46.	METHOD-ALLIN ONE CURRENT WELLNESS 906	12.					
10	19	11	TARGET TONING WORKOUT-ABS OF STEEL WARNER HOME VIDEO 51368	9.9					
17	18		DENISE AUSTIN: PILATES FOR EVERYBODY ARTISAN HOME ENTERTAINMENT 12668	14.					
18	16	- 05-	BILLY BLANKS: CRUNCH MASTER BLASTER ANCHOR BAY ENTERTAINMENT 10885	14					
19	20		PILATES: BEGINNING MAT WORKOUT GAIAM VIDEO 1231	14.					
20	17	1.1	THE METHOD PILATES: PRECISION TONING CURRENT WELLNESS 572	12.					

www.suggeswurteamini nonmeaurcatimes. VIMMA platinum certification for sale of 250,000 units or a dollar volume of \$18 million at retail for the attically released programs, or 50,000 units or \$2 million at suggested retail for nontheatrical titles. ©2002, VNU Business Media, Inc. and Nielsen VideoScan Inc. All rights reserved.

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	20	Y 27 102	Billboard® TOP VHS SA	L	E	тм
VEEK	VEEK		Sales data compiled by S Nielsen VideoScan	<u>к</u> ж		
THIS WEEK	LAST WEEK		TITLE Principal LABEL/DISTRIBUTING LABEL & NUMBER Performers	YEAR OF RELEASE	RATING	PRICE
			学習を NUMBER 1 学習を 1 Week At Number 1			
1		EW.	JIMMY NEUTRON-BOY GENIUS Animated	2001	G	29.99
2	1	2	A BEAUTIFUL MIND (AWARDS EDITION) Russell Crowe UNIVERSAL STUDIOS HOME VIDEO 88877 Jennifer Connelly	2001	PG-13	22.98
3	2	7	HARRY POTTER AND THE SORCERER'S STONE Daniel Radcliffe WARNER HOME VIDED 21331 Emma Watson	2001	PG	24.99
4	3	3	MAX KEEBLE'S BIG MOVE Alex D. Linz WALT DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 42484 Zena Grey	2002	PG	19.99
5	4	з	AIR BUD: SEVENTH INNING FETCH Kevin Zegers Walt OISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 25129	2002	G	19.99
6	5		GETTING THERE: SWEET 16 AND LICENSED TO DRIVE Mary-Kate & Ashley Olsen OUALSTAR VIDEO WARNER HOME VIDEO 37691	2002	G	19.96
2	6	8	SNOW DOGS Cuba Gooding Jr. WALT DISNEY HOME VIDED/BUENA VISTA HOME ENTERTAINMENT 26507 James Coburn	2001	PG	22.99
8	7	5	SCOOBY-DOO'S ORIGINAL MYSTERIES Scooby-Doo WARNER FAMILY EN LERITAINMENT/WARNER HOME VIOED 1889	2000	NR	14.95
9	10	5	DARRIN'S DANCE GROOVES Darrin Henson Razon & YIE/VENTURA OISTRIBUTION 10499	2002	NR	14.98
10	8	10	SPIDER-MAN: THE ULTIMATE VILLAIN SHOWDOWN Animated BUENA VISTA HOME ENTERTAINMENT 25088	2002	NR	14.99
11	9	9	OCEAN'S ELEVEN George Clooney WARNER HOME VIDEO 22185 Brad Pitt	2002	PG-13	22.98
12	11	7	THE FAST AND THE FURIOUS Paul Walker UNIVERSAL STUDIOS HOME VIDED 60156 Vin Diesel	2001	PG-13	14.98
13	13	36	SHREK Mike Myers	2001	PG	24.99
14	12	5	DREAMWORKS HOME ENTERTAINMENT 83570 Eddie Murphy SCOOBY-DOO GOES HOLLYWOOD SCooby-Ooo VARNER FAMILY ENTERTAINMENT/MARNER HOME VIDEO 1378	2002	NR	14.95
15		NTRY	DISNEY'S AMERICAN LEGENDS Animated Visita Home Entertainment 24234	2002	NR	19.99
16			MEN IN BLACK (DELEUX EDITION) Tommy Lee Jones	1997	PG-13	24.95
.17	14	8	THE SADDLE CLUB: ADVENTURES AT PINE HOLLOW Keenan McWilliam	2002	NR	14.95
18	19	17	VVARNER HOME VIDEO 37517 Sophie Bennett SPONGE BUDDIES NICKELODEON VIDEOUPARAMOUNT HOME ENTERTAINMENT 880153 Spongebob Squarepants	2002	NR	12.95
19	18	34	O BROTHER, WHERE ART THOU? George Clooney TOUCHSTONE HOME VIDEO/RUENA VISTA HOME ENTERTAINMENT 24194 George Clooney	2000	PG-13	14.99
20	22	38	STUART LITTLE Geena Davis COLUMBIA TRISTAR HOME VIDEO 05215 Michael J. Fox	1999	PG	14.95
21	17	14	LEGALLY BLONDE Reese Witherspoon Mich 40ME evtertrainMext 1007824	2001	PG-13	14.95
22	16	6	DORA'S BACKPACK ADVENTURE Oora The Explorer	2002	NR	12.95
23	15	3	THE MAJESTIC Jim Carrey	2001	PG	22.98
24	35	34	MEN IN BLACK Tommy Lee Jones	1997	PG-13	9.95
25	20	33	CDLUMBIA TRISTAR HOME VIDEO 6005292 Will Smith OLIVER & COMPANY WALT DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 61724	1988	G	22.99
26	.03	=	RAT RACE Amy Smart	2001	PG-13	14.95
27	23	7	PARAMOUNT HOME ENTERTAINMENT John Cleese DRAGONBALL Z: FUSION-LOSING BATTLE (EDITED) Animated EUMIMATION 3543	2002	NR	14.95
28	21	126	STAR WARS TRILOGY Mark Hamili	1997	PG	39.98
29	24	7	AMERICAN PIE 2 (RATED) Jason Biggs	2001	R	14.98
30	25	9	UNIVERSAL STUDIOS HOME VIDEO 60152 Alyson Hannigan THE MANY ADVENTURES OF WINNIE THE POOH: 25TH ANNIVERSARY EDITION WALT DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 24503 WINNIE THE POOH	1977	G	24.99
31	IIE-E	NIR	HAPPY GILMORE 🛇 Adam Sandler	1996	PG-13	9.98
32	29	10	UNIVERSAL STUDIOS HOME VIDEO 82820 WIGGLES: HOOP-DEE-DOO! IT'S A WIGGLY HIT ENTERTAINMENT 2510 The Wiggles	2002	NR	14.95
33	30	17	NAUTICAL NONSENSE Spongebob Squarepants NICKELODEON VIDEOUPARAMOUNT HOME ENTERTAINMENT 86013	2002	NR	12.95
34	33	45	BRING IT ON Kirsten Ounst UNIVERSAL STUDIOS HOME VIDEO 87173	2000	PG-13	14.98
35	27	97	MOULIN ROUGE Nicole Kidman	2001	PG-13	14.98
36	26	19	F0XVI0E0 2003425 Ewan McGregor CINDERELLA II-DREAMS COME TRUE WALT DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 2226 Animated	2002	NR	26.99
37	31	4	ELMO'S WORLD: WAKE UP WITH ELMO Sesame Street Muppets Sowy Wondersony Music Entertainment 54288 Sesame Street Muppets	2002	NR	9.98
38	RE E	NUNY	COYOTE UGLY Piper Perabo TOUCHSTONE HOME VIDEO.BUENA VISTA HOME ENTERTAINMENT 21794 Adam Garcia	2000	PG-13	14.99
39	39	2	BABY MOZART Animated Walt Disney Home Video Bulena Vista HOME ENTERTAINMENT 61799	2000	NR	14.99
40	96 e	anta/	GLADIATOR Russell Crowe DRAMWORKS HOME ENTERTAINMENT 86026	2000	R	19.99
P RIA	A gol	d cert.	for sales of 50.000 units or \$1 million is alles at suggested retail. A RIAA platinum cert. for sales of 100,000 units or \$2 mi casion for a minimum of 125,000 units or a dollar volume of \$3 million at retail for theatrically released programs, or of at le	llion in sal	es at sugge	ested retail.

	LY 27 002		Billboard TOP DVL) SALE	S.	M
THIS WEEK	LAST WEEK	WAS ON	Sales data compiled by S Nielsen TITLE VideoScan LABEL/DISTRIBUTING LABEL & NUMBER	Principal Performers	RATING	PRICE
1	NE	W	参密を NUMBER 1 参密を SHALLOW HAL FOX/IDED 004000	1 Week At Number 1 Gwyneth Paltrow Jack Black	PG-13	2 <mark>7.9</mark> 8
2	NE	w	JIMMY NEUTRON: BOY GENIUS NICKELDEEN VIDEU/PARAMOUNT HOME ENTERTAINMENT 338264	Animated	G	19.95
3	2	4	BLACK HAWK DOWN COLUMBIA TRISTAR HOME VIDEO 06766	Josh Hartnett Ewan McGregor	R	27.96
4	1	2	A BEAUTIFUL MIND (WIDESCREEN)) UNIVERSAL STUDIOS HOME VIDED 21450	Russell Crowe Jennifer Connelly	PG-13	29.98
5	3	2	A BEAUTIFUL MIND (PAN & SCAN) UNIVERSAL STUDIOS HOME VIDEO 22350	Russell Crowe Jennifer Connelly	PG-13	29.98
6	4	4	MONSTER'S BALL LIONS GATE HOME ENTERTAINMENT/STUDID HOME ENTERTAINMENT 7982	Billy Bob Thornton Halle Berry	R	24.99
7	6	1	HARRY POTTER AND THE SORCERER'S STONE (PAN & SCAN) WARNER HOME VIDEO 21331	Oaniel Radcliffe Emma Watson	PG	26.99
8	5	2	GOSFORD PARK UNIVERSAL STUDIOS HOME VIDED 22281	Helen Mirren Maggie Smith	R	26.98
9	7	۵	HARRY POTTER AND THE SORCERER'S STONE (WIDESCREEN) WARNER HOME VIDEO 22467	Oaniel Radcliffe Emma Watson	PG	26.99
10	9	-	I AM SAM New Line Home Vided/Warner Home Video 5537	Sean Penn Michelle Pfeiffer	PG-13	24.98
11	8	3	ORANGE COUNTY PARAMOUNT HOME ENTERTAINMENT 335924	Colin Hanks Jack Black	PG-13	22.95
12	16	7	MEN IN BLACK COLUMBIA TRISTAR HOME VIGEO 8771	Tommy Lee Jones Will Smith	PG-13	19.95
13	12	۶	OCEAN'S ELEVEN (WIDESCREEN) WARNER HOME VIDEO 22634	George Clooney Brad Pitt	PG-13	26.98
14	10	3	ROLLERBALL MGM HOME ENTERTAINMENT 1002801	Chris Klein Rebecca Romijn-Stamos	R	26.98
15	NE	W	STAR TREK: THE NEXT GENERATION THE COMPLETE THIRD SEASON PARAMOUNT HOME ENTERTAINMENT 156954	Patrick Stewart Jonathan Frakes	NR	139.99
16	NE	W	PEARL HARBOR (VISTA SERIES) TOUCHSTONE HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 024584	Ben Affleck Josh Hartnett	PG-13	39.99
17	17	1	VANILLA SKY PARAMOUNT HOME ENTERTAINMENT 333364	Tom Cruise Penelope Cruz	R	29.99
18	15	5	THE MOTHMAN PROPHECIES COLUMBIA TRISTAR HOME VIDEO 07808	Richard Gere Laura Linney	PG-13	27.96
19	13	4	KATE & LEOPOLD MIRAMAX HOME ENTERTAINMENT/BUENA VISTA HOME ENTERTAINMENT 25747	Meg Ryan Hugh Jackman	PG-13	29.99
20	20	7	HOW HIGH UNIVERSAL STUDIOS HOME VIDEO 21951	Method Man Redman	R	26.98
21	11	3	THE MAJESTIC WARNER HOME VIDEO 22119	Jim Carrey	PG	26.98
22	24	11	BEHIND ENEMY LINES FOXVIDE0 2003802	Owen Wilson Gene Hackman	PG-13	27.98
23	19	8	SNOW DOGS WALT DISNEY HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 26508	Cuba Gooding Jr. James Coburn	PG	29.99
24	18	8	THE OTHERS DIMENSION HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 24168	Nicole Kidman	PG-13	29.99
25	23	9	OCEAN'S ELEVEN (FULL-FRAME) WARNER HOME VIDEO 22185	George Clooney Brad Pitt	PG-13	26.98

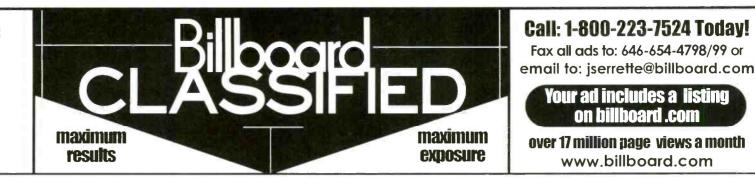
Billboard TOP VIDEO RENTALS.

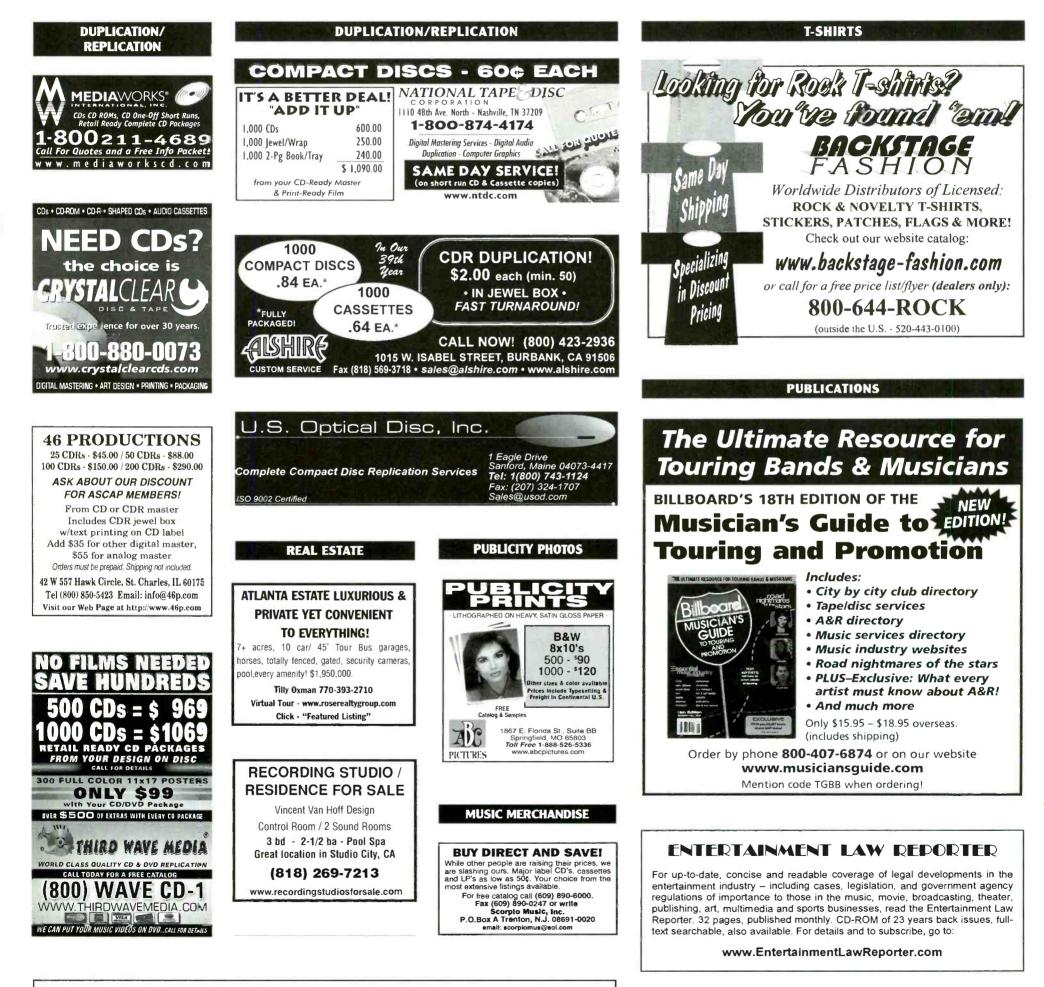
۲	the second s		Top Video Rentals is based on transactional data, provided by the Video Video Software Dealers Assn., from more than 12,000 video rental stores.	
THIS WEEK	AST 461		TITLE Principal	RATING
ŧ	9			œ
H R	16		※営業 NUMBER 1 ※営業 1 Week At Number 1 Subj Day Hat	
1	NE	W	SHALLOW HAL Jack Black FOXVIDED 2000394 Gwyneth Paltrow	PG-13
2	1	2	A BEAUTIFUL MIND Russell Crowe UNIVERSAL STUDIOS HOME VICEO 88877 Jennifer Connelly	PG-13
3	2	4	BLACK HAWK DOWN Josh Hartnett columbia TRISTAR HOME VIDEO 07133 Ewan McGregor	R
4	(n)	3	ORANGE COUNTY Colin Hanks PARAMOUNT HOME ENTERTAINMENT 335923 Jack Black	PG-13
5	NE	W	JIMMY NEUTRON: BOY GENIUS Animated PARAMOUNT HOME ENTERTAINMENT 398263	G
.6	4	3	I AM SAM Sean Penn New Line Home Video Video 5535 Michelle Pfeiffer	PG-13
7	5	4	KATE & LEOPOLO Meg Ryan MIRAMAX HOME ENTERTAINMENT/BUENA VISTA HOME ENTERTAINMENT 25747 Hugh Jackman	PG-13
8	6	4	MONSTER'S BALL Billy Bob Thornton LIONS GATE HOME ENTERTAINMENT/STUDIO HOME ENTERTAINMENT 7980 Halle Berry	R
9	10	7	VANILLA SKY Tom Cruise PARAMOUNT HOME ENTERTAINMENT 333963 Penelope Cruz	R
10	11	9	OCEAN'S ELEVEN George Clooney WARNER HOME VIDEO 22185 Brad Pitt	PG-13
11	7	3	THE MAJESTIC Jim Carrey WARNER HOME VIDEO 2326 Martin Landau	PG
12	8	2	GOSFORD PARK Helen Mirren UNIVERSAL STUDIOS HOME VIDED 60079 Maggie Smith	R
13	12	8	THE OTHERS Nicole Kidman DIMENSION HOME VIDEO/BUENA VISTA HOME ENTERTAINMENT 64653	PG-13
14	9	3	RDLLERBALL Chris Klein MGM HOME ENTERTAINMENT 1002799 Rebecca Romijn-Stamos	R
15	13	5	THE MOTHMAN PROPHECIES Richard Gere Columbia Tristar Home Video 06628 Laura Linney	PG-13
16	14	6	HARRY POTTER AND THE SORCERER'S STONE Daniel Radcliffe WARNER HOME VIDEO 21331 Emma Watson	PG
17	18	ŧż	DOMESTIC DISTURBANCE John Travolta PARAMOUNT HOME ENTERTAINMENT 337/23 Vince Vaughn	PG-13
18	16	8	SNOW DOGS Cuba Gooding Jr. Walt disney home vided/buena vista home entertai/iment 26507 James Coburn	PG
19	17	3	THE SHIPPING NEWS Kevin Spacey Miramax home entertainment/Buena vista home entertainment 5635 Judi Dench	R
20	15	3	MAX KEEBLE'S BIG MOVE Alex D. Linz walt DISNEY HOME VIDEOIBUENA VISTA HOME ENTERTAINMENT 4635 Zena Grey	PG
IRMA	gold ce	ertificati	on for a minimum of 125,000 units or a dollar volume of S9 million at retail for theatrically released programs, or of at least 25,000 units and 3 theatrical titles. <>IRMA platinum certification for a minimum sale of 250,000 units or a dollar volume of S18 million at retail for theatrically re	1 million at

RIAA gold cert. for sales of 50,000 units or \$1 million in sales at suggested retail.
 RIAA gold cert/fication for a minimum of 125,000 units or a dollar volume of \$2 million at retail for heterically released programs, or of at least 25,000 units and \$1 million at suggested retail.
 RIAA gold cert/fication for a minimum of 125,000 units or a dollar volume of \$2 million in tertail for heterically released programs, or of at least 25,000 units and \$1 million at suggested retail for nontheterical titles. RIMA platimum certaily released programs, and of at least, 50,000 units and \$2 million at suggested retail for nontheterically released programs, and not at least, 50,000 units and \$2 million at suggested retail for nontheterical titles.

• IRNA goid certification for a minimum of 125,000 units or a dollar volume of S9 million at retail for theatrically released programs, or of at least 20,000 units and S1 million at suggested retail for nontheatrical titles. (#RAM platinum certification for a minimum sale of 250,000 units or a dollar volume of S18 million at retail for theatrically released programs, and of at least. 50,000 units and S2 million at suggested retail for nontheatrical titles. (#RAM platinum certification for a minimum sale sale of 250,000 units or a dollar volume of S18 million at retail for theatrical titles.

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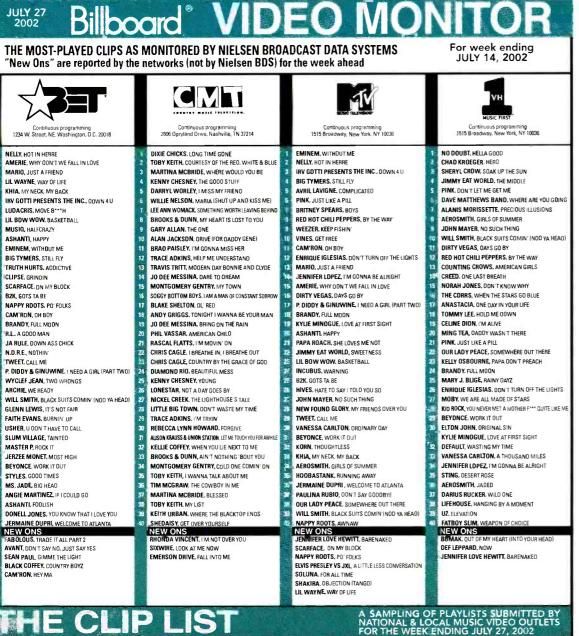


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Music & by Carla Ha Showbiz

AMC MUSIC MARATHON: Music films of the '70s will take center stage on TV network American Movie Classics (AMC), when it presents its 10th annual Film Preservation Festival Aug. 30-Sept. 1.

The Labor Day-weekend event is also a fundraiser for such film archive organizations as the Film Foundation. According to AMC, the network has raised more than \$2 million for the foundation.

Movies to be shown as part of the festival include the restored versions of *The Last Waltz, Ziggy Stardust* and the Spiders From Mars, and Gimme Shelter. The Rocky Horror Picture Show, Saturday Night Fever, and A Star Is Born will also be shown.

Among these films, *Gimme Shelter*—a documentary about the tragic 1969 Altamont concert (featuring **the Rolling Stones** and **Jefferson**



Airplane)—is one of the most influential in *cinema verité*, revealing the dark side of entertainment. Directed by Albert Maysles, the late David Maysles (Albert's brother), and Charlotte Zwerin, *Gimme Shelter* chronicles events leading up to the widespread violence at Altamont, including the unexpected murder of a man during the Rolling Stones' headlining performance. Because of the disturbing and controversial subject matter, the Rolling Stones were initially reluctant to have the movie released, Maysles says. It was originally intended to be a feel-good documentary focusing on the concert's significance as the last big music event of the '60s. But *Gimme Shelter*, which was released in 1970, stands as an example not only of a band willing to expose its vulnerability but also of the trust placed in a filmmaker to reveal it.

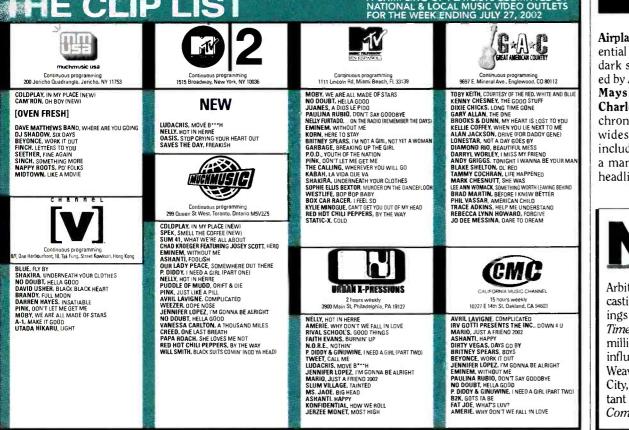
Speaking at the Tribeca Film Festival earlier this year, Maysles talked about how this trust is essential and said that his experiences in making documentaries have taught him that "it's important to connect with [your subject] with empathy, no matter what methods are used."

As part of the AMC festival, the network will feature the original documentary special *Hollywood Rocks the Movies: The Seventies*, hosted by **David Bowie**.

IN BRIEF: Madonna will have a small role as a fencing instructor in the next James Bond Film, *Die Another Day*, which opens Nov. 22 in theaters. She will also sing the film's theme song.

'N Sync's Joey Fatone makes his Broadway debut Aug. 5 in the musical *Rent*. He will play Mark Cohen, the narrator of the production. Fatone's stint with *Rent* is expected to last through December. Fatone's next movie will be *The Cooler*, costarring Alec Baldwin.

Mos Def has landed roles in four upcoming feature films: *The Italian Job, Welcome to Collinwood, From the Outside Looking In,* and *Ghostship*.





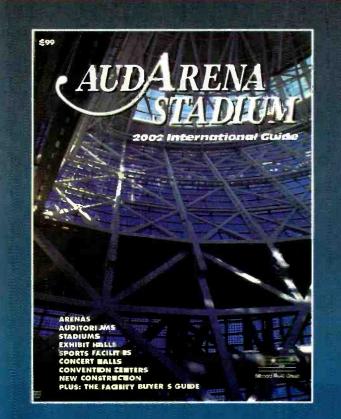
Arbitron has negotiated a one-year contract extension with Infinity Broadcasting and ABC Radio stations, allowing the stations access to quarterly ratings through spring 2003 . . . In a recent interview with the *Los Angeles Times*, Clear Channel president Mark Mays said that the company receives \$10 million-\$13 million a year from indie promoters but that the payments do not influence Clear Channel playlists . . . Adult R&B KRNB Dallas names Sam Weaver operations manager. He was PD of mainstream R&B KPRS Kansas City, Mo. . . . Heritage rock WBGG Miami appoints Nicole Sandler as assistant PD/midday host. Sandler was PD of triple-A KTAO Taos, N.M. *Compiled by Carla Hay*.

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Radio Evaluates Jackson's Claims *Majority Of Programmers Feel Epic Did Its Job In Promoting 'Invincible'*

BY DANA HALL Airplay Monitor

NEW YORK—Nearly one year after the release of the first single from Michael Jackson's *Invincible*, the artist himself is more in the headlines than ever (see The Beat, page 10).

In recent weeks, news reports have had him picketing outside Sony headquarters and holding a press conference to lash out at Sony chairman Tommy Mottola, calling him "the devil" and "racist." He has also joined forces with the Rev. Al Sharpton and lawyer Johnnie Cochran, who recently formed a coalition to investigate whether recording artists are being financially exploited by record labels. Jackson stated at his press conference that labels "conspire against the artist. They steal. They cheat . . . especially against black artists.'

Jackson's allegations came amid reports that the artist's fans felt that Epic had not done enough to promote *Invincible*, working only two singles from the project. *Billboard* asked rhythmic top 40 and R&B programmers to evaluate the legitimacy of Jackson's attacks and if they thought the label could still do more to promote *Invincible*.

While R&B PDs, who did better with the album's two singles, felt there were at least two more songs on *Invincible* that they would have played, most stopped short of saying Epic didn't do its job. Programmers on the rhythmic top 40 side were less enthusiastic about the album and overwhelmingly felt the label did all it could.

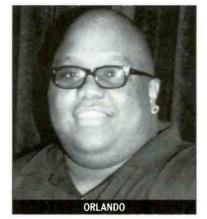
Bruce St. James, PD of KKFR (Power 92) Phoenix, says, "Epic went above and beyond. They tried to position him in a new light, to show how he was contemporary and that he could get airplay on the rhythmic top 40 format as well as R&B and that he wasn't a freak show. Radio gave it a shot when it came out, but unfortunately, the feedback from listeners was not positive. That's not our fault as programmers or the record company's fault. If Michael's unhappy about that, he should sue the American public for not liking his stuff.'

KUBE Seattle operations manager Shellie Hart agrees: "Fans are smart. If they love Michael Jackson, they will go out and buy his album, whether or not there is a single out there. But his audience isn't as large as it once was. The key is if the hits were there, the fans would have let radio know. We would have been forced to play more songs, whether the label was promoting them or not."

Elroy Smith, operations manager of WGCI-AM-FM and adult R&B WVAZ Chicago, says, "Epic did an incredible job of re-introducing Michael. The setup was great, and everyone was playing the record. But within a matter of weeks, the excitement for the first single dwindled." Smith believes that "even though the video was good, it was still the Michael of yesteryear. It looked dated." He also says the lack of a video may have hurt the second single, "Butterflies."

Smith says he would have played another track, "Break of Dawn," if it had been released as a single. "But I disagree that Epic made a mistake. If they felt it wasn't worth the investment, who am I to argue?"

WLLD (Wild 98.7) Tampa, Fla., PD Orlando was told by people at the label that "Epic wanted to do all the right things with Michael—an MTV special with Michael behind the scenes, at home, and in the studio—but Michael didn't want to do it." He also says, "Michael was the one who picked 'You Rock My World' as the first single, which was not the best song, and he spent something like \$10 million on the video, which is ridiculous."



But Ken Johnson, director of R&B programming for Cumulus, echoes the feelings of many R&B programmers. "I disagree that his product isn't as good as other product out now. It may not be *Thriller*, but it's a better record than some of his other work in recent years, and in some cases, for R&B radio, it was a lot better. The second single, 'Butterflies,' was bigger than 'You Rock My World,' and 'Break of Dawn' could have been a third single."

Keith Landecker, PD of mainstream R&B WJTT Chattanooga, Tenn., says, "Michael's [Invincible] was one of the best albums he has done in a long time. I felt Epic could have released at least two more singles that I would have played and listeners wanted to hear. In fact, if you look at [Nielsen Broadcast Data Systems], I'm playing them now-'Heaven Can Wait' and 'Break of Dawn.' [Michael] was right on track with the neo-soul sound that is so popular on R&B today. And heritage-wise, you can't go wrong with Michael.

"I have all the respect in the world for record companies, especially the folks I deal with at this end—the regionals, nationals, and VPs," Landecker continues. "They're working their asses off and making a living. But [as for] what happens at the corporate level, I wonder sometimes. All I know is one day my rep is working me on 'Butterflies,' building the spins for two to three weeks, then out of the blue, they tell me, 'Forget about it,' and I wonder why."

Orlando says that while politics may play a role in label decisions, it's more the financial concerns that rule today. And he asks if certain superstar acts are still worth the investment. "I doubt I will ever play another Michael Jackson record," he says. "I don't think my listeners care about him anymore. These kids are into Ja Rule and Eminem. Michael has pretty much fallen off, and this happens to almost every artist at some point, no matter how large they are. So the question is, should the label be sinking \$30 million into him in the first place?'

And what about the claims that Jackson and other artists are victims of racism in the music industry? Programmers agree that racism exists in the business, as well as in society overall, but they say Jackson's claims seem to be a little self-serving. Johnson says, "Michael isn't real-

Johnson says, "Michael isn't really saying anything new, and that's one reason he's not getting a lot of sympathy. He's part of the system, and he has benefited from it. So now that he isn't selling as much as he once was, now he's complaining?"

Johnson adds, "Racism does exist in the music industry, though. It starts with the initial deal an artist gets. And usually, those deals are a little sweeter on the pop and rock side, compared to the R&B and hiphop side. So, yes, many R&B artists are behind the curve, because they start behind the curve."

Landecker says, "We ain't got to start with Michael to know that there is racism in the music industry. Let's go back to James Brown, Little Richard, and even Marvin Gaye. But why is Michael talking about it now? Well, maybe he feels he's in a powerful enough position to make a difference. The only argument you can have against him on this is why didn't he speak up sooner."

St. James argues, "We need to consider the source. Anyone who was unclear that Michael was loopy can now confirm that. He has a questionable background, in my opinion, and now that his Q rating has gotten so low, he shows up on a street corner in New York just to get attention. His claims of racism against him are odder than his claims that Epic didn't get behind his record. My impression of the record industry is that it will take advantage of any artist it can get away with, not just one race over another."

BILLBOARD JULY 27, 2002

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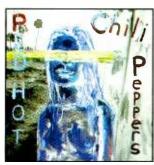


Over The Counter



HOTTER THAN JULY: A full 15 years after the band's first appearance on The Billboard 200, **Red Hot Chili Peppers** are hotter than ever. With first-week sales of 282,000 units, their *By the Way* roars in at No. 2, representing a career-high peak on the big chart and beating the band's previous best Nielsen SoundScan tally by almost 100,000 units.

Californication, the Peppers' last album,



caught the band's previous best sum when it started with 189,000 units in 1999. That album and 1991's *Blood Sugar Sex Magik* each peaked at No. 3. Both

make noise on

this issue's Top Pop Catalog Albums, as *Californication* scores Greatest Gainer (39-2, up 86%) and *Blood* makes its first appearance on that chart (No. 19, up 129%).

The new album's title track helps spark the band's best-ever sales week. "By the Way" has been No. 1 on Modern Rock Tracks for six weeks and climbs 45-37 on the all-formats Hot 100 Airplay chart.

Beyond the lead track, 150 stations were enlisted for a 15-day preview campaign that led up to the album's July 9 release, in which a different song from *By the Way*, plus interview clips, was featured each day.

Radio, though, is just part of the equation. Warner Bros. embraced a huge prerelease campaign on the Internet and at retail, sold downloads of the title track for 99 cents on AOL, and received wall-to-wall support from MTV, VH1, and MTV2. All three channels kicked in specialty programming, including an updated version of VH1's *Behind the Music*. VH1 is also conducting a contest, which will have the Chili Peppers play for a barbecue at the winner's home.

RAP'S RUN: Despite **Red Hot Chili Peppers'** fast start, **Nelly** easily holds The Billboard 200's top slot, as a 24% decline yields a sum of 340,000 units. His *Nellyville* has sold 1.5 million copies during its three-week reign.

Nelly's run, adjacent to the five weeks **Eminem** spent at No. 1 and one for **P. Diddy**, means The Billboard 200 has been led by a rap album for nine straight weeks. Got any idea how long it's been since that's been true? The answer might amaze and even scare you.

From November of 1990 through February of the following year, one album ruled for 16 straight weeks, and that's the last time the chart sported as much as a nine-week rap run. That album? Here's the scary part: *To the Extreme* by **Vanilla Ice**.

THE BROTHERS WARNER: TV and **Josh Groban** continue a mutual infatuation, as the singer's visit to *The Oprah Winfrey Show* produces his latest tube-induced spike and a return visit to the top 10 (25-8, up 112%). *20/20*, the Winter Olympics' closing ceremony, and *Ally McBeal* are among the TV vehicles that juiced earlier Groban advances.

This is the first week since the May 25 issue, when Groban benefited from Mother's Day shopping, that Warner Bros. has had an album in the top 10. With Groban standing near **Red Hot Chili Peppers'** Hot Shot Debut, this is the first time Warner Bros. imprints have parked two albums in the top 10 since the April 27 issue, when **Goo Goo Dolls** and **Neil Young** bowed at Nos. 4 and 10, respectively.

DOLLY WOULD: With a media rollout that included *Today's* concert series and a visit to *Late Night With David Letterman*, **Dolly Parton's** latest exceeds 18,500 units, good for No. 4 on Top Country Albums and No. 58 on The

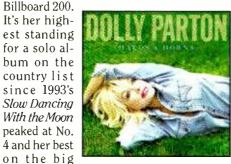


chart since 1995's *Something Special* rose to No. 54. In 1999, *Trio II*, with **Linda Ronstadt** and 1999 Billboard Century Award winner **Emmylou Harris**, also crested at No. 4 on the country list. Parton also used stops on *The View* and CNN's *American Morning* to launch her new *Halos & Horns* set.

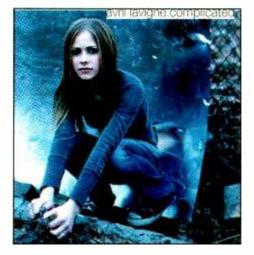
HOUSEKEEPING: Effective this issue, *Billboard's* sales charts will list UM, denoting Univision Music Group, as distributing label for all titles from the Univision and Disa logos. Longtime independent Fonovisa will also be listed thusly when its transition to Universal Music & Video Distribution's systems is complete . . . With last issue's launch of Top Bluegrass Albums, Jerry Douglas' latest Sugar Hill release moved from Top New Age Albums, where it peaked at No. 5, to the new chart. While many, if not most, titles on the bluegrass list are also eligible for Top Country Albums consideration, Douglas' title is a textbook example that not all that is bluegrass should also be categorized as country.



CAN'T GET MUCH HOTTER: Nelly's "Hot in Herre" holds at No. 1 on The Billboard Hot 100 for a fifth consecutive week and in the process sets a new audience mark on the chart with 163.1 million listener impressions. "Herre" bests **Ashanti's** "Foolish," which reached a high of 155.3 million in the May 18 issue and is the third title to set a new standard in 2002. **Usher** got the year rolling with "U Got It Bad," which hit 149.9 million in the Jan. 19 issue.

Meanwhile, "Dilemma" by Nelly Featuring Kelly Rowland rockets into the top 10 (26-8) on an increase of 28.9 million listener impressions, the largest one-week gain recorded by a Greatest Gainer/Airplay winner since the Hot 100 panel expanded to include all radio formats in December 1998. The largest increase for a nondebuting title was previously held by Destiny's Child's "Survivor," which had an audience jump of 25.9 million in the March 24, 2001, issue. The 18-position climb to No. 8 is also the largest jump into the top 10 for an airplay-only track since the December 1998 expansion.

COMPLICATED MANEUVER: Avril Lavigne vaults to No. 1 on Top 40 Tracks with debut single "Complicated," knocking Nelly's "Hot in Herre" to No. 2 even though it is still gaining listeners. "Complicated" climbs 4-3 on The Billboard Hot 100 and should move into the runner-up slot next issue, surpassing



Eminem's "Without Me." A chance at No. 1 on the big chart seems out of reach, however, as the track's total audience of 98.7 million is a far cry from the 163.1 million of "Herre."

"Complicated" is the lead track from Lavigne's album *Let Go*, which matches its prior peak of No. 4 on The Billboard 200 in its sixth week on the chart—a run during which the album has improved on its scanned units in each of those weeks. The song has been No. 1 on MTV's *Total Request Live*, and Lavigne has a concert set to run Aug. 4 on Nickelodeon.



TAKE THE FIFTH: With 5,469 detections and 42.2 million audience impressions, **Kenny Chesney** dominates Hot Country Singles & Tracks for a fifth time, as "The Good Stuff" unseats **Toby Keith's** "Courtesy of the Red, White and Blue (The Angry American)" after two weeks at No. 1. Keith's single closes at No. 2, with 5,390 spins and 41.5 million listener impressions.

Chesney's odds for a second week at No. 1 could be threatened by **Lonestar's** "Not a Day Goes By," which scores the chart's biggest increase and steps 4-3. Chesney leads Lonestar's detections total by 165 plays—less than half the amount of the group's gain of 358 spins.

Meanwhile, four titles recapture bullets after posting declines last issue: **Trace Adkins'** "Help Me Understand" (18-17), **Anthony Smith's** "If That Ain't Country" (38-35), **Rodney Adkins'** "Sing Along" (41-39), and **Alabama's** "I'm in the Mood" (50-50).

BY THE BY: Red Hot Chili Peppers' "By the Way" becomes the all-time single-week detections leader on Modern Rock Tracks, with 3,362 detections. That's 110 more spins than the previous leader, **Puddle of Mudd's** "Blurry," which gathered 3,252 detections in the Feb. 16 issue.

There are 742 detections separating "By the Way" from the No. 2 modern song, **Hoobastank's** "Running Away," which is the greatest differential between the No. 1 and No. 2 tracks on that chart since the inception of Nielsen Broadcast Data Systems data. The previous record was the 585 detections that stood between **Staind's** No. 1 title "It's Been Awhile" and **Weezer's** No. 2 "Hash Pipe" in May 2001.

"By the Way" bullets at No. 2 on Mainstream Rock Tracks—up 118 spins—and with an audience increase of 4.5 million, it rebounds 48-37 on The Billboard Hot 100.

BACK IN THE SADDLE: Three veterans of Hot Country Singles & Tracks return after extensive absences from the chart. Mark Chesnutt earns Airpower stripes with his first top 20 title in three years, as "She Was" rises 22-20. John Michael Montgomery takes Hot Shot Debut honors at No. 54 with his first Warner Bros. single, "'Til Nothing Comes Between Us.' Montgomery previously scored 19 top 10 singles, including seven No. 1 songs, on Atlantic between 1992 and 2000. Finally, Ricky Skaggs ends a six-year absence from Hot Country Singles & Tracks with "Halfway Home Cafe," which enters at No. 56. It's the first single issued on his Skaggs Family imprint and comes from History of the Future, which is No. 10 on Top Bluegrass Albums.

Additional reporting by Steven Graybow in New York.

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30 32 32 33 54 34 57 80 74 80 <th< td=""><td>35 31 34 41</td><td>JIMMY EAT WORLD Jimmy Eat World</td><td>31</td><td>86</td><td>81</td><td>88</td><td>27</td><td>SOUNDTRACK I Am Sam</td></th<>	35 31 34 41	JIMMY EAT WORLD Jimmy Eat World	31	86	81	88	27	SOUNDTRACK I Am Sam
37 37 30 30 5 Network POUND GLORY Development Made Its as (2) Sticks and Stones 4 68 73 77 23 MARY J. BLIGE A ³ MCA. 1984/1128/11880 No More Drama (2002) 38 29 20 6 5 Network Made Its as (2) No More Drama (2002) 39 34 17 4 6 50 75 80 27 78 28 MARY J. BLIGE A ³ MCA. 1984/1128/11880 No More Drama (2002) 39 34 17 4 50 75 80 87 75 80 87 75 80 87 75 80 87 75 80 75 75 80 75 75 80 75 75 80 75 75 80 75 75 80 75 80 75 75 80 75 75 80 75 75 80 75 75 80 75 75 80 75 75 80 75 75 80 75 75 80 75 75 80 75	36 35 32 35	SHAKIRA 🔺 Laundry Service	3	87	80	74	8	BOX CAR RACER Box Car Racer
38 29 20 8 DONELL JONES Life Goes On 3 ep 82 78 34 DEFAULT On Transmission The Fallout 39 34 17 4 DONELL JONES Masquerade 6 70 75 80 27 78 34 DEFAULT On Transmission Part II 40 41 31 4 OUNBAL MAST/CRE (12 ale 12 Min) Gravity 9 91 65 65 9 DEFAULT On Transmission Part II 41 73 32 CULMMAIN MAST/CRE (12 Min) Gravity 9 91 65 65 9 DEFAULT On Transmission Part II 41 75 32 CHAIN A FEATURING DSD ON WASSIGNEMENT (12 Min) Fast NASANULE Past Not Nather Past Not Nather Past Not Nather Past Not Nather Past Nather Pas	37 39 30 5	NEW FOUND GLORY Sticks and Stones	4	88	73	77	23	MARY J. BLIGE 🔺 2 No More Drama (2002)
32 34 17 34 VYCLEF JEAN COLUMBA 885/706 (12.88 LP1.98) Masquerade 6 90 75 80 27 BRAD PAISLEY ● ARISTA ASSYNCTE 012.88 LP1.98) Part II 40 41 31 4 COLUMBA 885/706 (12.88 LP1.98) Gravity 9 91 65 65 9 BRAD PAISLEY ● ARISTA ASSYNCTE 012.88 LP1.98) Part II 41 47 53 9 KHA FEATURING DSD DBITYOWN 19132ARTBAS (19.80 CD) Thug Misses 41 52 88 90 55 ALCLA KEYS 8 Songs In A Minor 42 46 37 48 ALAN JACKSON A ² ALAN JACKSON A ² Drive 1 53 67 85 23 BARRY MANILOW A INDUMINION (12.98 II.89) Ultimate Manilow 44 46 42 43 34 54 44 45 42 43 43 43 43 43 43 44 45 42 43 44 45 45 45 45 45 45 45 45 45 45 45 45 45 45 45 45 45 <t< td=""><td>38 29 20</td><td>DONELL JONES Life Goes On</td><td>3</td><td>89</td><td>82</td><td>78</td><td>36</td><td>DEFAULT The Fallout</td></t<>	38 29 20	DONELL JONES Life Goes On	3	89	82	78	36	DEFAULT The Fallout
40 41 31 31 CUR LADY PEACE Collumbia Masser, CRG (is set Car 2m) Gravity 9 91 65 65 9 MOBY V27127*(10941KE9) 18 41 47 53 KHIA FEATURING 123001A Thug Misses 41 92 88 90 55 JACK SIN A Songs In A Minor 42 36 37 26 ALAN JACKSON A ² ARISTA MASINUE GIVENTIG (1280188) One Home With Me Roc A-FELLADEF JAM SKR/SFS/TDJMG (1280188) Come Home With Me Roc A-FELLADEF JAM SKR/SFS/TDJMG (1290188) Come Home With Me Roc A-FELLADEF JAM SKR/SFS/TDJMG (12901839) Come Home With Me Roc A-FELLADEF JAM SKR/SFS/TDJMG (12901739) LegacyHymns & Faith AAM SKR/SKR/SFS/TDJMG (12901739) LegacyHymns & Faith AAM SKR/SKR/SKR/SKR/SKR/SKR/SKR/SKR/SKR/SKR/	39 34 17 4	WYCLEF JEAN Masquerade	6	~90	75	80	27	BRAD PAISLEY Part II
41 47 53 9 KHiA FEATURING DSD Ditty DOWN 751320ARTEMIS (17.98 CD) A Thug Misses 41 52 88 90 55 ALICIA KEYS A ⁵ J 2002 (12.98/18.98) Songs In A Minor 42 36 37 40 ALAN JACKSON A ² ARISTA ASHYLLE FOSTRUL (12.98/18.98) Other People Status Assignment Company 01 97 67 85 23 BARRY MASHULE FOSTRUL (12.98/18.98) Ultimate Manilow 43 37 29 2 CAM'RON Roc-ARELUDEF JAM Septembritum (12.98/18.98) Come Home With Me 2 00 91 43 AMY GRANT ANY GRANT LegacyHymns & Faith ANST MASHYLLE FOSTRUL (12.98/18.98) Acoustic Soul 44 46 42 23 JACK JOHNSON INFO (19.98/18.98) Brushfire Fairytales 42 65 91 107 61 MOTOW AGIISTA (12.98/18.98) Acoustic Soul 45 44 43 34 CREED A ⁵ WINNO PLATER LEPASHING (19.98/19.98) Bacdafucup: Part II 46 49 48 43 49 SYSTEM OF A DOWN A ² AMERICANCOLUMBIA RESER//CRE (12.98/17.98) Bacdafucup: Part II 46 47 48 51 45 SQ SOUNDILACK PLAY AMISIC WORL	40 41 31	OUR LADY PEACE Gravity	9	91	65	65	9	MOBY • 18
42 36 37 42 ALAN JACKSON A ² ARIISTA NASHVILLE \$7039/RLG (12.98/I18.98) Drive 1 93 67 85 45 BARRY MANILOW A BMB HeRITAGE 10600/ARIISTA (12.98/I18.98) Ultimate Manilow 43 37 29 2 CAM'RON RCC-AFLIA/DEF JAN 368/7857/IDJMG (12.98/I18.98) Come Home With Me 2 42 100 91 4 AMY GRANT LegacyHymns & Faith A&M 4933IR/INTERSQPT AMY GRANT LegacyHymns & Faith A&M 4933IR/INTERSQPT ACOUSTICS Acoustic Soul 44 46 42 3 JACK JOHNSON ENDOY(INTERSA L60994/IUMRG (18.98 CD) 4 Brushfire Fairytales 42 55 99 107 51 MOTION AZELE (19.98 CD) Acoustic Soul 45 44 43 43 43 43 43 43 54 52 59 91 107 51 MOTION AZELE (19.87 CD) Acoustic Soul 47 48 51 54 57 59 76 59 76 59 76 59 70 SOUNDTRACK Divine Secrets Of The Ya-Ya Sisterhood 48 43 39 W DUDLE OF MUDD A ² Come Clean </td <td>41 47 53 9</td> <td>KHIA FEATURING DSD Thug Misses</td> <td>41</td> <td>92</td> <td>88</td> <td>90</td> <td>55</td> <td>ALICIA KEYS 🛦 5 Songs In A Minor</td>	41 47 53 9	KHIA FEATURING DSD Thug Misses	41	92	88	90	55	ALICIA KEYS 🛦 5 Songs In A Minor
A3 37 29 2 CAM MagRAND (12.900 Model) Come Home With Me 2 Soft All States Home With Me Come Home With Me 2 Soft All States Home With Me Come States Ho	42 36 37 26	ALAN JACKSON A ² Drive	1	93	67	85	23	BARRY MANILOW Ultimate Manilow
44 46 42 23 JACK JOHNSON ENJOYJUNIVERSAL 886994/UMRG (18.98 CD) ± Brushfire Fairytales 42 55 99 107 64 INDIA.ARIE ▲ MOTOWN 01370*/UMRG (12.98/18.98) Acoustic Soul 45 44 43 34 CREED ▲ 5 WIND-UP 13075 (13.98/18.98) Weathered 1 96 84 83 49 USHER ▲ 3 ARISTA 14715* (12.98/18.98) 8701 43 48 51 45 57 74 74 85 1 51 57 74	43 37 29 9	CAM'RON Come Home With Me	2	94	100	91	8	AMY GRANT LegacyHymns & Faith
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Image: Construction of the perpension of the perpensi	45 44 43 34	CREED ▲ ⁵ Weathered	1	96	84	83	49	
47 48 51 51 SYSTEM OF A DOWN ▲* 10XiCity 1 MUSIC WORLD/COLUMBIA 86607/CR (8 98 EQ CO) ▲ 48 43 39 PUDDLE OF MUDD ▲* Come Clean 9 93 76 59 SOUNDTRACK Divine Secrets Of The Ya-Ya Sisterhood	45 NEW 1	ONYX Bacdafucup: Part II	46				3 a 8	
48 43 39 BUDDLE OF MUDD ▲ ² Come Clean 9 93 76 59 SOUNDTRACK Divine Secrets Of The Ya-Ya Sisterhood	47 48 51 45			Sime of		Scale.		MUSIC WORLD/COLUMBIA 86607/CRG (8 98 EQ CO) A
	48 43 39		9	98	76	59	7	SOUNDTRACK Divine Secrets Of The Ya-Ya Sisterhood

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PEAK POSITION

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THIS WEEK LAST WEEK	2 WKS. AGD	with the	ARTIST Title	PEAK POSITION	THIS WEEK	LAST WEEK	2 WKS. AGO	NEDS ON	ARTIST IMPRINT & NUMBER/DISTR
99 98	104	36	BRITNEY SPEARS 4 Britney	1	149	139	127	30	ALANIS MORISSETTE A MAVERICK 47988/WARNER BROS. (18 98 CI
106- 85	89	•	WEEZER Maladroit GEFFEN 493241 '//NTERSCOPE (18.98 CD) Maladroit	3	150	123	-	2	NAS ILL WILL/CDLUMBIA 86685/CRG (8.98 EQ C
101 122	2 98		VARIOUS ARTISTS Vans Warped Tour 2002 Compilation SIDE ONE DUMMY 71233 (6.98 CD)	55	151	137	121	14	ARCHIE EVERSOLE PHAT BOY 112928*/MCA (14.98 CD)
102 87	69	5	AZ AZiatic AZiatic	29	152	148	151	14	THE CORRS 143/LAVA/ATLANTIC 83533/AG (12 98/18 98
103 97	103	86	TIM MCGRAW 3 Greatest Hits	4	153	145	139	52	AALIYAH 2 BLACKGROUND 10082* {12.98/18.98}
83	55	5	SOUNDTRACK The Osbourne Family Album	13	154	134	123	9	VAN MORRISON EXILE/UNIVERSAL 589177/UMRG (18.98 CD
113	3 119	31	MERCYME Almost There	67	155	151	171	19	BLAKE SHELTON WARNER BROS, (NASHVILLE) 24731/WRN
86	67	3	VARIOUS ARTISTS Punk -O- Rama 7 EPITAPH 06646 (5.98 CD)	67	156	130	118	.6	DJ QUIK EUPONIC/LANEWAY/BUNGALO 970008/UN
131	1 133	11	MICHELLE WILLIAMS Heart To Yours MUSIC WORLD/COLUMBIA 86432/CR6 (12.98 EQ/18.98)	57	157	152	150	12	WILCO NONESUCH 79659/AG (17.98 CD)
CE 95	96	21	GARY ALLAN Alright Guy	39	158	126	46	3	SOULFLY RDADRUNNER 618455/IDJMG (18.98 CD)
09 91	79	3	LOS TEMERARIOS FINOVISA 6259 (10.98/1 68)	79	159	149	161	4	ANITA BAKER ATLANTIC 78209/RHINO (17.98 CD)
150 106	5 101	61		28	160	140	146	37	THE CALLING ●
11 103	3 102	86	DREAMWORKS 450305/INTERSCOPE (12.98/18.98) ENYA 4 6 A Day Without Rain	2	161	142	153	89	RCA 67585 (17.98 CD) #
12 90	113	30	REPRISE 47426/WARNER BROS. (12.98/18.98) Stillmatic	5	162	157	170	42	ALISON KRAUSS + UN
13 96	87	10	ILL WIL/COLUMBIA 85736*/CRG [12:98 EQ/18:98] LAURYN HILL ▲ MTV Unplugged No. 2.0	3	163	154	155	23	ROUNDER 610495/IDJMG (11.98/17.98)
89	63	5	COLUMBIA 85580/CRG (16.98 EU/19.98) DAVID BOWIE Heathen	14	164	144	137	37	BNA 67043/RLG (12.98/17.98)
15 118	3 111	-	ISO/COLUMBIA 86530*/CRG (6 98 EC/18 98) MICHAEL W. SMITH Worship	20	165	153	143	9	WARNER BROS. (NASHVILLE) 47927/WRN
16 94	76		REUNION 10025/ZOMBA (11 98/17 96) A*TEENS Pop 'Til You Drop!	45	166	161	166	π	ANTHEM/ATLANTIC 83531*/AG (12.98/18.98
17 109	106	21	STOCKHOLM 018435/MCA (18 98 CD) KIRK FRANKLIN The Rebirth Of Kirk Franklin	4		143			EPIC 85965 (12.98 EQ/18.98)
	2 112	46	60SP0 CENTRIC 20037/20MBA (11.98/17.98) TOBY KEITH ▲ Pull My Chain	9	168	175		15	OCF/FREE 006/D.P.G. (17 98 CD)
5 /	5 114		DREAMWORKS (NASHVILLE) 450297/INTERSCOPE (12 98/18 98) TIM MCGRAW ² Set This Circus Down	2	2 =	158	163		FAITH MD 34591/GARDEN CITY (11.98/17.98
	5 148	-70	CURB 78711 (12.36/18.98)	1	170	194			VERVE 549846/VG (12.98/18.98) THE FLATLANDERS
	108	10	DAVE MATTHEWS BAND ▲* Everyday RCA 67986 (11.93/18.98) THE WHITE STRIPES White Blood Cells	61					NEW WEST 6040 (17.98 CD) #
	97		SYMPATHY FOR THE RECORD INDUSTRY/THIRD MAN 27124*/V2 (18 58 CD)		-	170	_		YOLANDA ADAMS ELEKTRA 62690/EEG (12.98/18.98)
			OAKENFOLD Bunkka MAVERICK 48204/WARNER BROS. (18.98 CD)	65		166		30	SD SD DEF/COLUMBIA 86130/CRG (12 98 EC
	81		RAPHAEL SAADIQ Instant Vintage UNIVERSAL 01654*7/JMRG (12.98/18.96)	25	173	RE E			ISRAEL KAMAKAWIWC BIG BOY 5907/THE MDUNTAIN APPLE COM
	109	60	STAIND ▲ [®] Break The Cycle FLIPIELEXTRA 65726/EG (12.98/18.98)	1	174				NONPOINT MCA 112920 (14 98 CD)
25 92	-	3	VARIOUS ARTISTS Steve Harvey Compilation: Sign Of Things To Come MCA 112875* (18.98 CD)	73	175	164	158		CEE-LO ARISTA 14682* (12.98/18.98)
	120	94	KENNY CHESNEY A ² Greatest Hits BNA 67376/RLG (12.98/18.98)	13	176	189	-	47	DROWNING POOL A WIND-UP 13065 (18.98 CD)
	117	65	BROOKS & DUNN A Steers & Stripes	4	177	163	136	16	SOUNDTRACK UNIVERSAL 017115/UMRG (19.98 CD)
	105	16	YING YANG TWINS Alley: The Return Of The Ying Yang Twins COLLIPARK/IN THE PAINT 8375/KOCH (12:98/17:98)	58	178	155	145	66	JAHEIM A DIVINE MILL 47452*/WARNER BROS. (11.98
29 112	92	8	SOUNDTRACK Spirit: Stallion Of The Cimarron A&M 493304/INTERSCOPE (15.98 CD)	40	179	171	160		CHER WARNER BROS. 47619 (12.98/18.98)
30 132	129	- 40	KELLIE COFFEY When You Lie Next To Me BNA 67940/RLG (10.98/16.98)	54	180	162	157		TOMMY LEE MCA 112856 (18.98 CD)
31 NI	ew	•	THE MIGHTY MIGHTY BOSSTONES Jackknife To A Swan BIG RIG 71234 '/SIDE ONE DUMMY (16:98 CD)	131	181	184	185	8 7	BLINK-182 ² MCA 112627 (12.98/18.98)
32 115	99	14	GOO GOO DOLLS Gutterflower WARNER BRDS 48206 (18.98 CD)	4	*82	NE	W	-	GRATEFUL DEAD GRATEFUL DEAD 14084/ARISTA (31.98 CD)
3 3 110	84	6	CIPHA SOUNDS/MR. CHOC Rawkus Records Presents: Soundbombing III RAWKUS 112917/MCA (18 98 CD)	23	383	169	142	9	RUFF ENDZ EPIC 85691* (12 98 EQ/12 98)
34 93	70	3	OZZY OSBOURNE Live At Budokan	70	184	181	176	10	ORIGINAL BROADWAY DECCA BROADWAY 543115 (18.98 CD)
35 124	116	14	BONNIE RAITT Silver Lining CAPITOL 31816 (12.38/18.98)	13	185	ILU-EP	ITRY	87	LENNY KRAVITZ ³ VIRGIN 50316 (12.98/18.98)
36 133	152	102	SOUNDTRACK 3- Coyote Ugly	10	186	185	164	6	DJ SHADOW MCA 112937* (18.98 CD)
			Sar PACESETTER STAR		187	180	-		DJ ENCORE ULTRA 1123 (21.98 CD) #
37 173	167	12	RL RL:Ements	53	188	156	141	32	FAT JOE A TERBDR SQUAD/ATLANTIC 83472*/AG (11.9
38 <mark>1</mark> 29	122	40	THE STROKES • Is This It	33	189	167	168	36	ANGIE STONE • J 20013* (12.98/18.98)
39 127	110	16	AVANT Ecstasy MaGic.Juhison 112609/wcA (12.98/18.98)	6	190	177	165	18	REMY SHAND MOTOWN 014481/UMRG (18.98 CD)
40 128	94		JERRY CANTRELL Degradation Trip ROADRUNGE SIdS/I/LD/G (18.98 cp)	33	191	172 ⁻	154	17	R. KELLY & JAY-Z
41 135	131	55	LONESTAR I'm Already There	9	192	200	193	34	ROC-A-FELLA/DEF JAM 586783*/JIVE/IDJM
42 141	177	3	BNA 67011/RLG (12 98/18.98) THE HAPPY BOYS Trance Party (Volume Two)	141	193	168	132	10	EMI/UNIVERSAL/SONY/ZDMBA 11154/VIRG
43 146	135	56	ROBBINS 75030 (17 98 CD) ≜ SOUNDTRACK ▲ ² Moulin Rouge	3	194	191	190	79	TVT 2340* (13.98/17.98)
44 108	138	17	INTERSCOPE 435035 (12 98/18 98) DASHBOARD CONFESSIONAL The Places You Have Come To Fear The Most	108	195		TITY	7	RCA (NASHVILLE) 67964/RLG (11 98/17.98)
45 117	-	2	VAGRANT 354 (14.98 CD) # VARIOUS ARTISTS So So Def Presents: Definition Of A Remix (EP)	117	196	RE EN	TRY	36	SIXSTEPS 51923/SPARROW (16.98 CD)
46 125	149	87	so so def/columbia 86699/crg (# 98 eq co) THE BEATLES ▲ ⁸ 1	1		160	134	4	TOOL DISSECTIONAL/VOLCAND 31160/ZOM
3	130	38	APPLE 29325/CAPITOL (12 58/18 58) TENACIOUS D ● Tenacious D	33		195	_		ATLANTIC 83555*/AG (7.98/11.98) REEL BIG FISH
144	147	19	EPIC 66224* (18.88 ED.CD) From Chaos 311 From Chaos	10		190		12	M0J0/JIVE 41811/20MBA (17.98 CD)
-00	1		VOLCANO 32184/ZOMBA (11.98/12.98)		E Sta				DEE VEE 0002/MUSICRAMA (18.98 CD)

ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Title	PEAK POSITION
ALANIS MORISSETTE A MAVERICK 47988/WARNER BROS. (18 98 CD)	Under Rug Swept	1
NAS ILL WILL/CDLUMBIA 86685/CRG (8.98 EQ CD)	From IIImatic To Stillmatic The Remixes (EP)	123
ARCHIE EVERSOLE PHAT BOY 112928*/MCA (14.98 CD)	Ride Wit Me Dirty South Style	83
	1 Music First Presents: The Corrs — Live In Dublin	52
	Aaliyah	1
BLACKGROUND 10082* (12.98/18.98) VAN MORRISON	Down The Road	25
EXILE/UNIVERSAL 589177/UMRG (18.98 CD) BLAKE SHELTON	Blake Shelton	45
WARNER BROS, (NASHVILLE) 24731/WRN (17.98/17.98) DJ QUIK	Under Tha Influence	27
EUPONIC/LANEWAY/BUNGALO 970008/UMRG (18.98 CD)	Yankee Hotel Foxtrot	13
NONESUCH 79669/AG (17.98 CD)	3	46
RDADRUNNER 618455/(DJMG (18.98 CD)	-	118
ANITA BAKER ATLANTIC 78209/RHINO (17.98 CD)	The Best Of Anita Baker	
THE CALLING ● RCA 67585 (17.98 CD) ▲	Camino Palmero	36
U2 ³ INTERSCOPE 524653 (12,98/18.98)	All That You Can't Leave Behind	3
ALISON KRAUSS + UNION STATION C ROUNDER 610495/IDJMG (11.98/17.98)	New Favorite	35
VARIOUS ARTISTS BNA 67043/RLG (12.98/17.98)	Totally Country	12
TRICK PONY WARNER BROS. (NASHVILLE) 47927/WRN (11:98/17:98)	Trick Pony	91
RUSH ANTHEM/ATLANTIC 83531*/AG (12.98/18.98)	Vapor Trails	6
	J.Lo	1
EPIC 85965 (12 98 EQ/18.98) DAZ DILLINGER	This Is The Life I Lead	109
OCF/FREE 006/D.P.G. (17 98 CD) JOHN TESH	A Deeper Faith	56
FAITH MD 34591/GARDEN CITY (11.98/17.98)	The Look Of Love	9
VERVE 549846/VG (12 98/18.98) THE FLATLANDERS	Now Again	168
NEW WEST 6040 (17:38 CD) ≜ YOLANDA ADAMS ●		42
ELEKTRA 62690/EEG (12.98/18.98)	Believe	-
LIL BOW WOW A SD SD DEF/COLUMBIA 86130/CRG (12 98 EQ/18.98)	Doggy Bag	11
ISRAEL KAMAKAWIWO'OLE BIG BOY 5907/THE MDUNTAIN APPLE COMPANY (17.98 CD)	Alone In Iz World	135
NONPOINT MCA 112920 (14.98 CD)	Development	52
CEE-LO Cee	-Lo Cee-Lo Green And His Perfect Imperfections	11
DROWNING POOL A	Sinner	14
SOUNDTRACK UNIVERSAL 017115/UMRG (19.98 CD)	The Scorpion King	5
JAHEIM A DIVINE MILL 47452*/WARNER BROS. (11.98/17.98)	[Ghetto Love]	9
CHER ●	Living Proof	9
WARNER BROS. 47619 (12.98/18.98)	Never A Dull Moment	39
MCA 112856 (18.98 CO) BLINK-182 ²	Take Off Your Pants And Jacket	1
MCA 112627 (12.98/18.98) GRATEFUL DEAD	Steppin' Out With The Grateful Dead England '72	182
GRATEFUL DEAD 14084/ARISTA (31.98 CD)	Someone To Love You	27
EPIC 85691* (12 98 EQ/12 98) ORIGINAL BROADWAY CAST RECORD	ING Mamma Mia	169
DECCA BR0ADWAY 543115 (18.98 CD)	Greatest Hits	2
	Greatest Hits	44
DJ SHADOW MCA 112937* (18:98 CD) DJ ENCORE	DJ Encore Presents: Ultra.Dance 02	180
ULTRA 1123 (21.98 CD) #		
FAT JOE A TERRDR SQUAD/ATLANTIC 83472*/AG (11.98/17.98)	J.O.S.E. : Jealous Ones Still Envy	21
ANGIE STONE J 20013* (12.98/18.98)	Mahogany Soul	22
REMY SHAND MOTOWN 014481/UMRG (18.98 CD)	The Way I Feel	39
R. KELLY & JAY-Z A R0C-A-FELLA/DEF JAM 586783*/JIVE/IDJMG (12.98/19.98)	The Best Of Both Worlds	2
VARIOUS ARTISTS A 3 EMI/UNIVERSAL/SONY/ZDMBA 11154/VIRGIN (12.98/19.98)	Now 8	2
NAUGHTY BY NATURE TVT 2340* (13.98/17.98)	licons	15
SARA EVANS A RCA (NASHVILLE) 67964/RLG (11.98/17.98)	Born To Fly	55
RCA (NASHVILLE) 67964/RLG (11 98/17.98) VARIOUS ARTISTS SIXSTEPS 51923/SPARROW (16.98 CD)	Passion: Our Love Is Loud	77
TOOL A	Lateralus	1
TOOL OISSECTIONAL/VOLCAND 31160/ZOMBA (12.98/18.98) B RICH	80 Dimes	100
ATLANTIC 83555*/AG (7.98/11.98) REEL BIG FISH	Cheer Up!	115
M0J0/JIVE 41811/20MBA (17.98 CD)	Louie DeVito's Dance Factory	92
	Burn	19
CURB 77977 (11.98/17.98)	Durfi	17

Albums with the greatest sales gains this week. ● Recording Industry Assn. Df America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platnum). ◆ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For hoxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiples shipments by the number of discs and/or tapes. RIAA tertification for net shipment of 100.000 units (Dro). △ Certification for net shipment of 100.000 units (Dro). △ Certification of 200,000 units (Platino). △ 'Certification of 400,000 units (Interes marked EQ. and all other equivalent prices, which are projected from wholesale prices. Greatest Gainer shows chart's largest unit increase. Pacesetter indicates biggest percentage growth. Heatseeker Impact shows albums removed from Heatseekers this week. ▲ indicates past or present Heatseeker title. © 2002, VNU Business Media. Inc., and Nielsen SoundScan, Inc. All rights reserved.

JU 2	ILY 27	7	Billboard TOP BLUES	ALBUMS TH								
THIS WEEK	AST WEEK		Sales data compiled by Nielsen SoundScan									
Ē	S	Ξ.	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Title								
Ĩ	1	10	(営) NUMBER 1 (当) ETTA JAMES & THE ROOTS BAND PRIVATE MUSIC 11633/IRCA	10 Weeks At Number 1 Burnin' Down The House								
2	2		VARIOUS ARTISTS	Get The Blues!								
3	6		ETTA JAMES CHESS 112498//MCA	Love Songs								
4	3		COCO MONTOYA ALLIGATOR 4885	Can't Look Back								
5	5		STEVIE RAY VAUGHAN AND DOUBLE TROUBLE LEGACY 86151/EPIC	Live At Montreux 1982 & 1985								
6	4		DELBERT MCCLINTON NEW WEST 6024	Nothing Personal								
7	7		MARCIA BALL ALLIGATOR 4879	Presumed Innocent								
8	9		VARIOUS ARTISTS UTV 556176	Pure Blues								
9	8		PEGGY SCOTT-ADAMS MISS BUTCH 4019/MARDI GRAS	Hot & Sassy								
10			JIMMY THACKERY & THE DRIVERS TELARC BLUES 83540/TELARC	We Got It								
11	10		COREY HARRIS ROUNDER 613194	Downhome Sophisticate								
12			W.C. CLARK ALLIGATOR 4884	From Austin With Soul								
13	11		ROBBEN FORD CONCORD 2112	Blue Moon								
14		m	TAB BENOIT TELARC BLUES 83530/TELARC	Wetlands								
15	12		BUDDY GUY SILVERTONE 41751/ZOMBA	Sweet Tea								

	002		Billboard TOP REGGAE	
HIS WEEK	AST WEEK		Sales data compiled by SS Nielse Sound	
-	-			8 Weeks At Number 1
۱	1	Ξ.	VARIOUS ARTISTS	Reggae Gold 2002
2	2		RAYVON BIG YARD 112157 MCA	My Bad
3	3	12	BOB MARLEY AND THE WAILERS	Legend (Deluxe Edition)

Legend (Deluxe Edition) The Very Best Of UB40

Mr. Lover Lover (The Best Of Shaggy...Part 1)

	LAST WEEK	AGO		Sales data compiled by 🂦 Nielsen	
	S F	KS.		SoundSca	n
	LAS	2 WKS.		ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	т
				道》NUMBER 1 《哲》	33 Weeks At Nur
1	1	1	44	P.O.D. A ² ATLANTIC 83496"/WORD	Sate
-				S GREATEST GAINER	
2)	10	8	778		Songs 4 Worship — Shout To The L
3	2	2		AMY GRANT WORD 66211	LegacyHymns & F
4	4	5			Almost T
5	6	6		MICHELLE WILLIAMS MUSIC WORLO/COLUMBIA 82272/WORD	Heart To Ye
6	5	4		MICHAEL W. SMITH REUNION 10025/PROVIDENT	Wor
7	3	3	21	KIRK FRANKLIN GOSPO CENTRIC 70037/PROVIDENT	The Rebirth Of Kirk Fran
8	8	12		JOHN TESH FAITH MO/GAROEN CITY 34591/WORD	A Deeper F
9	7	7	-	YOLANDA ADAMS • ELEKTRA 626990/WORD	Bel
0	14	11		VARIOUS ARTISTS SIXSTEPS/SPARROW 1923/CHORDANT	Passion: Our Love Is L
1	11	10	1	VARIOUS ARTISTS SPARROW 8867/CHORDANT	Dove Hits 2
2	12	9	36	THIRD DAY ESSENTIAL 10668/PROVIDENT	Come Toge
3	13	14	42	STEVEN CURTIS CHAPMAN SPARROW 1770/CHORDANT	Declara
4	17	20	24	PLUS ONE 143/ATLANTIC 83527/WORD	Obv
5	24	17	36	ZOEGIRL SPARROW 1828/CHOROANT &	
16	16	13		PILLAR FLICKER 2606/CHOROANT	Firep
17	21	21	46	NICOLE C. MULLEN WORD 86127 1	Talk Abo
8	22	24	20	REBECCA ST. JAMES FDREFRDNT 2587/CHORDANT	Worship
9	18	18	- 492	VARIOUS ARTISTS A EMI CHRISTIAN/PROVIDENT/WORD/SPARROW 1850/CHORDANT	WOW Hits 2
20	19	23	10	NEWSBOYS SPARROW 1846/CHOROANT	Th
21	25	19	÷.	MARVIN SAPP VERITY 43192/PROVIDENT A	l Bel
22	28	22	30	JARS OF CLAY ESSENTIAL/SILVERTONE 10629/PROVIDENT	theeleventh
3	di - 1		48	GINNY OWENS ROCKETOWN 86189/WORD #	Something N
24	27	27	11		Live in London And Mo
25	29	15	361	TOBYMAC FOREFRONT 5294/CHORDANT 4	Momen
26	31	26	6	SALVADOR WORD 86134 #	Into Mo
27	26			DORINDA CLARK-COLE GOSPO CENTRIC 70033/PROVIDENT A	Dorinda Clark-(
8	30	25		MXPX TOOTH & NAIL 1196/CHORDANT	Ten Years And Run
29	15	_	21	VARIOUS ARTISTS FOREFRONT 9026/CHORDANT	Left Behind Worship: God Is Wit
0	20	16		THE KATINAS GOTEE 2867/CHORDANT #	Lifest
1	33	33	44	RACHAEL LAMPA WORD 86182 #	Kaleidosc
2	35	29	des.	RELIENT K GDTEE 2842/CHORDANT #	The Anatomy Of The Tongue In Ch
3	34	35		KURT CARR & THE KURT CARR SINGERS GOSPO CENTRIC 70016/PROVIDENT	Awesome Wor
4	32	28	15	NORMAN HUTCHINS JDI 1263 #	Nobody But
5	38		116	AUDIO ADRENALINE FOREFRONT 5299/CHORDANT	
6	23	-	12	THE BENJAMIN GATE FOREFRONT 6242/CHORDANT	Con
7	100	1211	2	BOB FITTS HOSANNAL/INTEGRITY 6229/WORD	I Will Bow To
18	39	38	-	VARIOUS ARTISTS ESSENTIAL 10622/PROVIDENT	City On A Hill: Sing Alle
9	161		20	OUT OF EDEN GOTEE 2850/CHOROANT	This Is Your
10	36	32		PAX217 FOREFRONT 5285/CHORDANT	Eng

Billboard TOP CONTEMPORARY CHRISTIAN ALBUN

	The submer law is		_	-		_
Ghetto Dictionary: The Art Of War	1 2.			-		-
Ghetto Dictionary: The Mystery	-	JULY 200	27 2		Billboard TOP GOSPEL ALBUMS	TM
Halfway Tree		1	1	1	salas data domining by a	
Reggae Hits 30	×.	EK	VGO	1	sales lata compiled by 💦 Nielsen	
	WE	Ň	S	1	SoundScan	
Soca Gold 2002	THIS WEEK	LAST WEEK	2 WKS. AGD	Ŧ	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Tit	tle
The Best Of Buju Banton	1	-			協会 NUMBER 1/GREATEST GAINER 音話 1 Week At Number	
Best Of Reggae: 20 Forever Gold	1	2	2	1 10	MICHELLE WILLIAMS MUSIC WORLD/COLUMBIA 88432/CRG Heart To You	ırs
best of neggae. 20 Totever dolu	2	1	1	22	KIRK FRANKLIN • GOSPO CENTRIC 70037/ZOMBA The Rebirth Of Kirk Frank	lin
Trenchtown Rock: The Anthology 1968-78	3	3	3	44.	YOLANDA ADAMS • ELEKTRA 62590/EEG Belie	ve
RS Exodus (Deluxe Edition)	4	9	13		KEITH "WONDERBOY" JOHNSON & THE SPIRITUAL VOICES WORLD WIDE GOSPEL 3018 4 Send A Reviv	val
	5	4	7	14	VARIOUS ARTISTS • EMICHRISTIAN/WOR0/VERITY 43188/ZOMBA WOW Gospel 20	
East Of The River Nile	6	6	6	8	MARVIN SAPP VERITY 43192/2008A 2 IBelie	
	7	8	8	10.8	DONNIE MCCLURKIN 🛦 VERITY 43150/20MBA 🛔 Live In London And More	_
	8	7	5		DORINDA CLARK-COLE GOSPO CENTRIC 70833/20MBA 2 Dorinda Clark-Co	_
MODED ALDURAC	9	12	12	14	SHEKINAH GLORY MINISTRY KINGDOM 001 4 Praise Is What I	
WORLD ALBUMS	10	5	4	3	THE CANTON SPIRITUALS VERITY 43169/20MBA A Walking By Fa	
	11	11	14	94	KURT CARR & THE KURT CARR SINGERS 605P0 CENTRIC 70016/ZOMBA # Awesome Word	and the second second
ed by 🗨 🖲	12	10	9	-5	NORMAN HUTCHINS JOI 1263 A Nobody But Y	/ou
^{ed by} Nielsen	13	15	15	16	DONALD LAWRENCE & THE TRI-CITY SINGERS CRYSTAL ROSE 20360/EMI GOSPEL A Go Get Your Life Ba	ick
SoundScan	14	14		14		02
G LABEL Title	15	18	+	18	SMOKIE NORFUL EMI GOSPEL 20374 I Need You No	wu
JMBER 1 1	16	16		161	BRENT JONES + T.P. MOBB HOLY ROLLER 20323/EMI GOSPEL 4 beauti	
Alone In iz World	17	13		12	COMMISSIONED VERITY 43190/20MBA The Commissioned Reunion "Liv	ve"
	18	23		16	WILLIE NORWOOD ATLANTIC 33415/AG 'Bou	
Move It Like This	s 19	20		6	MISSISSIPPI MASS CHOIR MALACO 6033 Amazing Lo	_
Desahogo	20	21	22	241	THE EMMANUELS OOROHN 79381 Meet The Emmanue	els
	21	22	20	57	ELDER JIMMY HICKS AND THE VOICES OF INTEGRITY AMEN 1503 Turn It Arou	
Black Ivory Soul	22	29	23		BISHOP T.D. JAKES OEXTERITY SOUNDS 20334/EMI GOSPEL Woman Thou Art Loosed: Worship 2002 — Run To The Water The River With	_
Black Hawk Down	23	17	10	12	VANESSA WILLIAMS BAJADA 5392/LIGHT Vanes	
Diack nawk Dowi	24	19	21	64	REV. CLAY EVANS AND THE AARC MASS CHOIR MEEK 4014 A Constan	
The Wide World Over: A 40 Year Celebration	25	38	40	19	JOANN ROSARIO FHAMMONO/VERITY 43167/20MBA Fred Hammond Presents Joann Rosario: "More, More, More	
	26	25	28	55	CECE WINANS WELLSPRING GOSPEL 51826/SPARROW CeCe Wina	
Monsoon Wedding	27	24		18	THE WINANS WARNER BROS. 78280/AHINO The Very Best	
Who Let The Dogs Out (2002)	28	26	27	88	DOUG & MELVIN WILLIAMS BLACKBERRY 1631/MALACO Due	
	29	27	32		DOTTIE PEOPLES ATLANTA INT L 10279 Churchin' With Dot	And a state of the
Buddha-Bar IV	30	30	24		TAKE 6 WARNER BROS. 48003 Beautiful Wol	
Evangeline Made: A Tribute To Cajun Music	31	28	26	14	WOODY ROCK GOSPO CENTRIC 70030/20MBA 4 Soul Mus	_
	32	32	34	119	THE BROOKLYN TABERNACLE CHOIR M2.0 COMMUNICATIONS/WORD 86186/WARNER BROS. Be GI	
Live In San Francisco At Stern Grove	33	33	35		BEBE MOTOWN DI6705/UMRG Live And Up Clo	
Amelie	34	35		20	THE BRIGHT STAR MALE CHORUS BORN AGAIN 1056/DIAMANTE SERVANT	
	35	34			SOUNDTRACK NEW SPIRIT 2510/TYSCOT Tae-Bo Inspirational: Walk By FaithNot By Sig	×
Congo To Cuba	36	31	29	10.2	ESTHER SMITH OOROHN 73850 You Love MeS	
Mondo Head	37	39	39		VARIOUS ARTISTS NEW HAVEN 20019 Gospel's Top 20 Songs Of The Century Control And	
Monuo Head		40	37		YOLANDA ADAMS ELEKTRA 63629/EEG The Experien RAY BADY GOSPO CENTRIC 70039/ZOMBA Mission K.O.B. (Keep On Believi	
Proxima EstacionEsperanza	39 40	36 37	38			
	40	3/	31	24	EASTERN MICHIGAN GOSPEL CHOIR 00R0HN 73722 Get To The Conce	spt

15		TTT.	TUFF GONG/ISLAND 586408/10JMG AUGUSTUS PABLO SHANACHIE 45051	East Of The River Nile
	LY 27 002	,	Billboard TOP WOR	RLD ALBUMS
THIS WEEK	LAST WEEK		Sales data compiled by	Nielsen SoundScan Title
1	2		ISRAEL KAMAKAWIWO'OLE	4 Weeks At Number 1 Alone In iz World
2	1		BAHA MEN S-CURVE 37980/CAPITOL	Move It Like This
3	3			Desahogo
4	4			Black Ivory Soul
5	5	65	SOUNDTRACK	Black Hawk Down
6	8	10	THE CHIEFTAINS The Wide	World Over: A 40 Year Celebration
7	7		SOUNDTRACK MILAN 35981	Monsoon Wedding
8	10			Who Let The Dogs Out (2002)

Albums with the greatest sales gains this week. ● Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum). ◆ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards. ○ Certification for net shipment of 100,000 units (Platino). △ Certification of 200,000 units (Platino). △ Certi

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SHAGGY

BOUNTY KILLER

BOUNTY KILLER

VARIOUS ARTISTS

VARIOUS ARTISTS

VARIOUS ARTISTS

DAVID VISAN

SOUNDTRACK

MANU CHAO

KODO

VARIOUS ARTISTS

VARIOUS ARTISTS

TABLA BEAT SCIENCE

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12 13 **BUJU BANTON**

DAMIAN "JR. GONG" MARLEY

BOB MARLEY AND THE WAILERS

BOB MARLEY AND THE WAILERS

		UL 20	Y 27 02	Billboard HEATS	r E			KERS.
ELIS WEEK	LAST WEEK	DINKS AGO	ODA GANY 2	Sales data compiled by Nielsen ARTIST SoundScan Title	THIS WEEK	LAST WEEK	2 WKS. AGO	ARTIST Title
C.		Ť		宗智術 NUMBER 1 言智術 1 Week At Number 1	25	190		HOWIE DAY Australia
1	3	4	- 1	THE HAPPY BOYS Trance Party (Volume Two)	26	27	28	MARVIN SAPP I Believe
2	1	1		DASHBOARD CONFESSIONAL The Places You Have Come To Fear The Most	27	2.0	n.e 7	VERITY 43192/20MbA (11.98/17.98) GINNY OWENS ROCKETOWN/VORD 85189/VARNER BROS. (16.98 CD) Something More
3	5	5	5	THE FLATLANDERS New WEST 6040 (17.98 CD) Now Again	28	31 -	-	GREALD ALBRIGHT Groovology
4	4	1	3	DJ ENCORE DJ Encore Presents: Ultra.Dance 02	29	41	17	CMP Sectors VIV (13 SCU) TOBYMAC F0REFRANT 2524 (17 SCD) Momentum
•	10	1	0	2 12 STONES 12 Stones 12 Stones	30	47 3	33	NORPHUM 2435 (17 36 00) SALVADOR Into Motion W0R0 813/WARNER BR05. (15 98 CD)
6	14	1	8	JENNIFERPENA UNIVISION 310053/UM (9.99/13.99)	31	43 -	- 0	VOID BE SAVAANNER BRUS. (16:58 CU) Start Static UITINATUM OF673/ARTENIS (13:58 CD)
7	13	2	1	THALIA ∆ ENILATIN 395/3 (10.98/17.98) Thalia	32	34 2	20	DORINDA CLARK-COLE Dorinda Clark-Cole
8	7	7	. 3	ENCOLOUR 333/3 (10.5%) Through The Eyes	33	29 2	23	GOSPO CENTRIC 20033/20MBA (11.38/17.98) OTEP Sevas Tra
•	11	8		DI POLICIONVERSAL UNIGITZATIONNO (18 38 CU) DI PAUL DI PULIZGO(STREFT FVFL (10 98/17 98)	34	11551	int s	CAPITOL 33346 (17:98 CD) FLOGGING MOLLY Drunken Lullabies
		1	+		35	i I stali	ner 1	SIDE ONE DUMMY 7/120° (13.98 CD) QUARASHI Jinx
10	8	1-	-	KEITH "WONDERBOY" JOHNSON & THE SPIRITUAL VOICES Send A Revival	36	39 4	19	TIME 80M8/COLUMBIA 86179/CRG (12.98 EQ CD) PETE YORN ● musicforthemorningafter
11	9	1:	2	CHRIS CAGLE Play It Loud	37	24 4	16	COLUMBLA 85244*/CRG (7:98 EQ/18:98) SIR CHARLES JONES Love Machine
		57		CAPITOL (NASHVILLE) 34170 (10 96/17 96)	-313	35 2	26	MARDI GRAS 1050 (10.98/15.98) THE KATINAS Lifestyles
12				BUTCH WALKER Left Of Self-Centered	39	1		GUTEE 72867 (16.98 CO) SHEKINAH GLORY MINISTRY Praise Is What I Do
13	12	9	-1	CHAYANNE O SONY DISCOS 54657 (10.98 EQ/16 98) Grandes Exitos	40		intr I	KINGDOM 001 (11.98/17.98) MUSHROOMHEAD XX
14	6	1-	- 3	NORMAN BROWN WARKE BRDS. 4795 (1898 CD)	41	-		UNIVERSAL DI6430/UMRG (18.98 CD) SUPERDRAG Last Call For Vitriol
5	15	4	1	JAMES GALWAY The Very Best Of James Galway	42	46 4	13	ARENA ROCK 00023 (15.98 CO) SOMETHING CORPORATE Leaving Through The Window
16	32	3	1	RCA VICTOR 63950 (18.98 CD) AUDIOVENT Dirty Sexy Knights In Paris	43	18 3	35	AFU-RA Life Force Radio
17	17	19	7	ATLANTIC 8354/AG (11.98 CD) JUANES Un Dia Normal	44			RACHAEL LAMPA Kaleidoscope
18	26	27	7	SURC0 017532/UNIVERSAL LATIND (16.98 CO)	25	2211	nar 50	GOOD CHARLOTTE Good Charlotte
19	16	10	5	PILLAR FILCER 8266 (16 98 CD)	46	-		RELIENT K The Anatomy Of The Tongue In Cheek
20	20	29	7	NICOLE C. MULLEN Talk About It	47	25 1	5	GOTEE 72842 (12:38 CO) THE CANTON SPIRITUALS Walking By Faith
21	19	1-	- 1	WORD 85/27/WARNER BROS. (11.38/17.98) DANIEL RODRIGUEZ The Spirit Of America	48		5 2	VENTY 43168/20MBA (1136/1736) SLUM VILLAGE Dirty District
22	48	1-	- 3	MANHATTAN 37541 (17 98 CO) SOLUNA For All Time	49	44 -		BARAK 8003/SEDUENCE (18:38 CD) KURT CARR & THE KURT CARR SINGERS Awesome Wonder
23	33	44	1	DREAMWORKS 450235/INTERSCOPE (14 38 CD) Full Collapse Full Collapse	50			605P0 CENTRIC 70016/20MBA (10.96/16.96) O.A.R. Any Time Now
24	23	24	1	VICTORY 145* (15.98 CD) RAYYON BIG VARD 11257*/MCA (14.98 CD) My Bad				EVERFINE 41/23 (19.98 CO)
	-	200						ENT ALBUMS.
÷.	NEEK	AGO		Sales data complied by Nielsen	di la	VEEK	AGO	

Sales data compiled by Sales data compiled by ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Nielsen SoundScan Title	Suite,	LAST WEEK	2 WKS. Abu	ARTIST	NUMBER/DISTRIBUTING LABEL
送 NUMB	ER 1 🕸 😤 3 Weeks At Number 1	60	14 1	3	VARIOUS SUB CITY 662/HD	ARTISTS Hopelessly Devoted To You Vol. 4
	Thug Misses	26	19 1	8	THE DAY	ION FAMILY Welcome To The Dope House
🖌 🖌 HOT SHOT	DEBUT 🖌	27	29 3	1	THURSDA VICTORY 145* (15	Y Full Collapse
ONYX DTHER PEOPLES MONEY/IN THE PAINT 8268*/KOCH (12.98/17.98)	Bacdafucup: Part II	28	21 2	1	NOFX	45 Or 46 Songs That Weren't Good Enough To Go On Our Other Records
3 DOLLY PARTON BLUE EYE 3946/SUGAR HILL (10.98/18.98)	Halos & Horns	.27	23 -	-	MC EIHT D3 9998/RIVIERA	Underground Hero
4 2 3 5 DEFAULT • TVT 2310 (11.98 CD) •	The Fallout	30	33 3	8	SUGARCI	
3 7 6 VARIOUS ARTISTS SIDE ONE DUMMY 71233 (6 98 CD)	Vans Warped Tour 2002 Compilation	31	31 3	9	FLOGGIN	
C 3 2 VARIOUS ARTISTS	Punk -O- Rama 7	32	27 3	3		LES JONES Love Machine
2 4 4 2 LOS TEMERARIOS FONDVISA 0529 (10 58/16.58)	Una Lagrima No Basta	33	37 4	3		H GLORY MINISTRY Praise Is What I Do
C 6 7 14 YING YANG TWINS COLLIPARK/IN THE PAINT 8375/K0CH (12.99/17.98)	Alley: The Return Of The Ying Yang Twins	34			SUPERDR	AG Last Call For Vitriol
THE MIGHTY MIGHTY BOSSTONES BIG RIG 71234*/SIDE ONE DUMMY (16.98 CD)	Jackknife To A Swan	35	32 2	6	AFU-RA	Т 8356/КОСН 12 98/17 981 ★ Life Force Radio
10 5 10 3 DASHBOARD CONFESSIONAL	The Places You Have Come To Fear The Most	36	25 2	3	TOM WAI	TS Blood Money
11 8 8 DAZ DILLINGER DCF/FREE 006/0 PG 117.98 CD	This Is The Life I Lead	37	38 4	6	SOUNDTE KOCH 8406 (17.98	RACK Bob The Builder: The Album
12 16 14 THE FLATLANDERS	Now Again	38	36 2	5	SLUM VIL	
	GAINER \$	39	28 2	4	TOM WAI	TS Alice
13 24 34 ISRAEL KAMAKAWIWO'OLE BIG BDY 5907/THE MOUNTAIN APPLE COMPANY (17 98 CD)	Alone in iz World	40	42 5	0	O.A.R. EVERFINE 41123 (Any Time Now
12 19 DJ ENCORE ULTRA 1123 (21.98 CD)	DJ Encore Presents: Ultra.Dance 02	41			SOUNDTE COMEDY CENTRA	RACK Crank Yankers — The Best Uncensored Crank Calls: Volume 1
15 10 9 10 NAUGHTY BY NATURE	licons	42	34 2	7		HUTCHINS Nobody But You ⊛i≉
16, 15 11 LOUIE DEVITO DEVER 0002/MUSICRAMA (18.98 CD)	Louie DeVito's Dance Factory	43	(inter		CROSS C	ANADIAN RAGWEED Live And Loud At Billy Bob's Texas
17 20 22 10 VARIOUS ARTISTS SIDE DNE DUMMY 71232 (6.98 CD)	Atticus:Dragging The Lake.	44	35 3	7	THE GET	
16 11 15 JIMMY BUFFETT MAILB0AT 2005 (10 98/18 98)	Far Side Of The World	45	diston	10 2	JULIA FO VANGUARD 79719	RDHAM Concrete Love
9 5 6 CORMEGA LEGAL HUST B214*/LANDSPEED (11.98/17.98)	The True Meaning	46	47 3	6		OR A NAME Start 1388 (0) # Hard Rock Bottom
	l Paul — Underground Vol. 16: For Da Summa	41	41 4	7 3	ZERO 7	Simple Things
21 30 44 KEITH "WONDERBOY" JOHNSON & THE SPIR	RITUAL VOICES Send A Revival	48	45 -	- 5	DJ IRENE	re DILEMMA 5007/PALM (11 98 CD) # Phonosynthesis
22 18 17 VARIOUS ARTISTS VP1679* (9.99/15.90) V91679* (9.99/15.90)	Reggae Gold 2002	49	40 3	2	SUPERJO	INT RITUAL (NAVANE II 38/07/9/80) Use Once And Destroy
23 PIXIES	Pixies	50			SANCTUARY 7000 SEVENDU TVT 5870 (10.98/17	
24 13 12 NATION NATION CASINO BOOM SPINART BOOM SPINART BOOM STOOM STOO	Wild Gremlinz		Property and	1	IVI 5870 (10.98/17	307
Heatseekers chart lists the best-selling titles by new and developing artists, defined as those who have react developing in the set selling titles by new and developing artists.	over appeared in the ten 100 of The Dillhoard 200 share M/han an allow					

The Heatseekers chart lists the best-selling tilties by new and developing artists, defined as those who have rever appeared in the top 100 of The Billboard 200 chart. When an album reaches this level, the album and the antist's subsequent for the billboard 200 chart. When an album reaches this level, the album and the antist's subsequent for the subsequent antistic subsequent for the subsequent and the album sufficience on the Heatseekers chart. Top Independent Albums are current lites that are sold via independent for the subsequent for rests subsequent for the subsequent for the subsequent for rests subseque

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	JULY 200	7 27 02	Billboard® TOP INTERNET ALBUM SA	LES		JULY 200	27 2	Billboard TOP SOUNDTRACKS
THIS WEEK	LAST WEEK		Sales data and internet sales reports compiled by S Nielsen SoundScan	BILLBOARD 200 RANK	THIS WEEK	LAST WEEK		Sales data compiled by S Nielsen SoundScan
			*営 NUMBER 1 (営) 1 Week At Number					電話 NUMBER 1 当営会 4 Weeks At Number 1
1			COUNTING CROWS GEFFEN 483356/INTERSCOPE Hard Candy		1	1		DISNEY'S LILO & STITCH WALT DISNEY 660734
2		and a second	RED HOT CHILI PEPPERS WARNER BROS 48140" By The Way		2	2	attention of	O BROTHER, WHERE ART THOU? A LOST HIGHWAY/MERCURY 170069/IDJMG
3	1		NORAH JONES BLUE NOTE 32088/CAPITOL Come Away With Me		3	3	1000	LIKE MIKE SD SD DEF/CDLUMBIA 86678*/CRG
4	2	1.000	AEROSMITH COLUMBIA 85700/CRG 0, Yeah! Ultimate Aerosmith Hits	_		4	in the	SPIDER-MAN A ROADRUNNER/COLUMBIA 86402/IDJM6/CRG
		2 1	NELLY FO' REEL 017747/UNIVERSAL Nellyville		-			A WALK TO REMEMBER EPIC 86311
0	3	and the state of the	EMINEM ▲ ⁴ weB/aFTERMATH 493290*/INTERSCOPE The Eminem Show SOUNDTRACK ▲ ⁶ LIST HIGHWAY/MERCURY 170069/IOJM6 0 Brother, Where Art Thou?	3 19	°,	5		SCOOBY-DOO LAVA/ATLANTIC 83543/AG
	5	20070.000	JOSH GROBAN A 143/REPRISE 48154/WARNER BROS # Josh Groban	8	8	8		MR. DEEDS RCA 68118 I AM SAM • y227119
°	9		JOSH GROBAN A 143/REPRISE 48154/WARNER BROS. # JOSH GROBAN BONNIE RAITT © CAPITOL 31816 Silver Lining			8		
10	6	1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	SOUNDTRACK DM2/COLUMBIA 86534/CRG Divine Secrets Of The Ya-Ya Sisterhood	98	10	9		DIVINE SECRETS OF THE YA-YA SISTERHOOD DMZ/COLUMBIA 86534/CRG THE OSBOURNE FAMILY ALBUM EPIC 86670 EPIC 86670
11	-	and the second s	DOLLY PARTON BLUE EYE 3940/SUGAR HILL Halos & Horns		11	10		
12	-		CHICAGO RHINO 76170 The Beatinning CHICAGO CHI		12	11		SPIRIT: STALLION OF THE CIMARRON A&M 493304/INTERSCOPE
13	10		SHERYL CROW A ABM 493260/INTERSCOPE C'mon. C'mon.		13	12	-7	COYOTE UGLY A 3 CURB 78703
14	8	CONTRACTOR OF	AVRIL LAVIGNE A ARISTA 14740		14	13	- 7	
15		-	ISRAEL KAMAKAWIWO'OLE BIG BOY 5907/THE MOUNTAIN APPLE COMPANY Alone In Iz World	173	15	14	16	
16	14		VARIOUS ARTISTS TIME LIFE 17095 '60's Gold	1 - 1	16	15	- 10	STAR WARS EPISODE II: ATTACK OF THE CLONES SONY CLASSICAL 89932
-17	20) 16	CELINE DION ▲ ² EPIC 86400 A New Day Has Come	24	17	2 3		VANILLA SKY REPRISE 48109*/WARNER BROS.
18	11		THEY MIGHT BE GIANTS ROUNDER 618113 No!		18	20	42	SAVE THE LAST DANCE A ² HOLLYWOOD 162288
19	17	7 12	JACK JOHNSON ENJOY/UNIVERSAL 860994/UMRG 4 Brushfire Fairytales	44	19	16	ŧΖ.	MEN IN BLACK II OVERBROOK/COLUMBIA 86295/CRG
- 20	12	2 119	JOHN MAYER A AWARE/COLUMBIA 85283*/CRG A Room For Squares	23	20	18	23	THE FAST AND THE FURIOUS: MORE FAST AND FURIOUS ISLAND 586631/IDJMG
21	18	3	THE FLATLANDERS NEW WEST 6040 A Now Again	170	21	19	65	THE FAST AND THE FURIOUS MURDER INC/DEF JAM 548832*/IDJMG
22	21	11	WILCO NONESUCH 79669/AG Yankee Hotel Foxtrot	157	22	25	38	A KNIGHT'S TALE COLUMBIA 85648/CRG
23	6	ale-	VARIOUS ARTISTS AWARE 20 Aware Nine: The Compilation		23	21	- 19	SPONGEBOB SQUAREPANTS ORIGINAL THEME HIGHLIGHTS NICK/JIVE 49500/20MBA
-24	19		DIRTY VEGAS CREDENCE 39985/CAPITOL Dirty Vegas	27	24	C.	TE	THE ROYAL TENENBAUMS HOLLYWDOD 162358
-25	23	3 6	THE WHO • UTV 112877/MCA The Ultimate Collection	74	25	J.		JIMMY NEUTRON BOY GENIUS NICK/JIVE 48501/ZOMBA

Top Internet Album Sales reflects physical albums ordered though Internet merchants, based on data collected by Nielsen SoundScan. Unlike most Billboard album charts, catalog titles are included on the Internet and Soundtrack charts. Albums with the greatest sales gain this week. Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Cold). RIAA certification for net shipment of 1 million units (Platinum). RIAA certification for net shipment of 10 million units (Diamond). Numeral foilowing Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiples shipments by the number of discs and/or tapes. RIAA tatin awards: O Certification for net shipment of 100,000 units (Oro.) \triangle Certification of 200,000 units (Multi-Platino). Asterisk indicates vinyl available. 🗄 indicates past or present Heatseeker title © 2002, VNU Business Media, Inc. and Nielsen SoundScan, Inc. All rights reserved.

Billboard[®] TOP POP. CATALOG.

THIS WEEK	LAST WEEK	2 WKS. AGO	TOTAL NAME	Sales data compiled by S Nielsen ARTIST SoundScan Title	THIS WEEK	LAST WEEK	2 WKS. AGO	TOTAL MARCE	ARTIST Title IMPRINT & NUMBER/DISTRIBUTING LABEL
				彩営家 NUMBER 1 彩営家 79 Weeks At Number 1	25				ISRAEL KAMAKAWIWO'OLE Facing Future
1	1	2	672)	BOB MARLEY AND THE WAILERS 🔶 ¹⁰ Legend	26	26	21	i.e.	EMINEM 4 WEBAFTERMATH 490287 */INTERSCOPE (12.98/18.98) The Slim Shady LP
				S GREATEST GAINER S	27	17	12	in the	JIMMY BUFFETT ▲ ⁵ Songs You Know By Heart
2	39	46	117	RED HOT CHILI PEPPERS 4 WARNER BR0S. 47386* (10.98/17.98)	28	25	33		PHIL COLLINS ▲ ² Hits FACE VALUE/ATLANTIC #3139/AG (10.98/17.98)
3	4	4	777	EMINEM A ⁸ The Marshall Mathers LP	29		sinen.	241	DAVE MATTHEWS BAND ▲ ⁷ Crash
4	2	3	4	RASCAL FLATTS A Rascal Flatts	30	36	32	245	ABBA ▲ ⁶ POLVDR/UNIVERSAL 517007/UM/RG (12 98/18 98) Gold - Greatest Hits
5	6	7	190	DIXIE CHICKS (12.98 EQ/18.98) Fly	31	32	30		CREED A 5 My Own Prison
6	5	5	116	DISTURBED A ² The Sickness	32	27	29		TOM PETTY AND THE HEARTBREAKERS ▲ ⁹ Greatest Hits
7	7	6	244	CREED ● ¹⁰ Human Clay Wik0-UP 13053* (11 98/18.98) Human Clay	33	30	31	2ee	SHANIA TWAIN ♦ ¹⁹ MERCURY (NASHVILLE) SSB000 (72.98/18.98) Come On Over
8	9	9	368	EAGLES e^{27} Their Greatest Hits 1971-1975	34	31	27	155	MILES DAVIS A ³ LEGACY/COLIMBIA 64353/CRG (7.95 EQ/11.98) Kind Of Blue
9	10	13	192	KID ROCK Φ^{10} Devil Without A Cause	35	13	25	(FS)	PINK FLOYD 4 ¹⁵ Dark Side Of The Moon
10	3	8	408	AC/DC 4 ¹⁹ Back in Black	36	29	34	1	FLEETWOOD MAC ▲ [®] Greatest Hits.
11	8	1	107	NELLY & Country Grammar	37	33	18		INCUBUS ▲ ² IMMORTA.63552/PPIC (12.98 EQ/18.98) IMMORTA.63552/PPIC (12.98 EQ/18.98)
12	15	11	1/20	CELINE DION A ⁶ All The WayA Decade Of Song	38	38	38	2.1	EAGLES A 7 GEFEN 424/75/INTERSCOPE (12 98/18 98) Hell Freezes Over
13	12	10	(08	BOB SEGER & THE SILVER BULLET BAND ▲ ⁵ Greatest Hits CAPITOL 20334 (10.98/15.98)	39	34	26	99	DAVID GRAY A White Ladder
14	23	24	284	SUBLIME ▲ ⁵ Sublime GASOLINE ALLEY 111413/MCA (12.58/18.58) Sublime	40	28	14	399	AEROSMITH ¹⁰ COLUMBLA 57387/CR6 (7 98 EQ/11.98) Aerosmith's Greatest Hits
15	14	16	46	THE BEACH BOYS CAPITOL 21860 (10.98/17.98) The Greatest Hits Volume 1: 20 Good Vibrations	41	42	39	đ	SYSTEM OF A DOWN A System Of A Down
16	20	19	80 5	JAMES TAYLOR 1 Greatest Hits	42	100	airin,	55	LEE ANN WOMACK ▲ ³ I Hope You Dance
17	18	22	145	NICKEL CREEK SUGAR HILL 3909 116 98 CDI A	43	41	45		VAN HALEN ▲² Best Of Volume 1 WARNER BRDS 46332 (11.98/17.98) Best Of Volume 1
18		salar	98	MARC ANTHONY ▲ ³ Marc Anthony COLUMBIA 59255*/CRG (12.98 EQ/18.98)	44	40	40	an e	BROOKS & DUNN A ³ The Greatest Hits Collection
	4			HOT SHOT DEBUT	45	35	35	-145	ZZ TOP ▲ ³ Greatest Hits WARNER BR05. 26845 (11.98/7.98)
19		E44		RED HOT CHILI PEPPERS A Blood Sugar Sex Magik	46	43	50	а.	LYNYRD SKYNYRD The Best Of Lynyrd Skynyrd: 20th Century Masters The Millennium Collection
20	16	15	जेलव	METALLICA ● ¹² Metallica ELEKTRA 611137/EEG (11.98/17.98)	47	161		26	VARIOUS ARTISTS Body + Soul: Love Serenade
21	24	17	122.	ENYA ▲ ² Paint The Sky With Stars – The Best Of Enya REPRISE 46835/WARNER BROS. (12.98/18.98)	48	37	37	424	CREEDENCE CLEARWATER REVIVAL 4 Chronicle The 20 Greatest Hits
22	19	23	310	MADONNA ♠ ¹⁰ The Immaculate Collection Sire 26440*/WARNER BROS. (13.98/18.98)	49	47	49	450	OUEEN A Greatest Hits
23	21	28	388	DIXIE CHICKS (10 08 E0/17.98) 4 Wide Open Spaces	50	44	-		2PAC A ⁹ Greatest Hits AMARU/DEATH ROW 490301*/INTERSCOPE (19.98/24.98)
24	22	20	287	DEF LEPPARD 3 MERCURY 528718/10JMG (11.58/18.38) Vault – Greatest Hits 1980-1995					
	-		-						

■ Albums with the greatest sales gains this week. Catalog albums are 2-year-old titles that have failen below No. 100 on The Billboard 200 or reissues of older albums. Total Weeks column reflects combined weeks title has appeared on The Billboard 200 and Top Pop Catalog Albums. ● Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platinum). ◆ RIAA certification for net shipment of 100 minutes or more, the RIAA multiplies shipment of 100 million units (Platinum). ◆ RIAA certification for net shipment of 100 million units (Platinum). ◆ RIAA certification for net shipment of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: ○ Certification for net shipment of 100,000 units (Platino). △¹ Certification of 400,000 units (Platino). △¹ Certification of 400,000 units (Multi-Platino). *Asterisk indicates viny LP is available. Most tape prices, and CD prices for BMG and WEA labels, are suggested lists. Tape prices marked EQ, and all other CD prices, are equivalent prices, which are projected from wholesale prices. Genetest Gainer Shows chart's largest unit increase. # indicates past Heatseeker title. @ 2002, VNU Business Media, Inc., and Nielsen SoundScan, Inc. All rights reserved.

JULY 27 2002

Billboard ARTIST INDEX

Chart Codes: -ALBUMS --The Billboard 200 (B200) Bluegrass (BG) Blues (BL) Classical (CL) Classical Crassaver (CX) Contemports Charter (CX) Contemporary Christian (CC) Country (CA) Country Catalog (CCA) Electronic (EA) Gospel (GA) Heatseekers (HS) Independent (IND) Internet (INT) Jazz (JZ) Contemporary Jazz (CJ) Latin Albums (LA) Latin: Latin Pop (LPA) Latin: Regionot Mexican (RMA) Latin: Tropical/Salsa (TSA) New Age (NA) Pop Catalog (PCA) R&B/Hip-Hop (RBA) R&B/Hip-Hop (RBA) R&B/Hip-Hop Catalog (RBC) Reggoe (RE) World Music (VM) - SINGLES --Hat soo (Htop) Jazz (JZ) - SINGLES -Hat soo (Htoo) Hot soo Airplay (HA) Hot soo Singles Sales (HSS) Adult Contemporary (AC) Adult Top 40 (A40) Country (CS) Dance/Club Play (DC) Dance/Sales (DS) Hot Latin Tracks (LT) Latin: Latin Pop (LPS) Latin: Regional Mexican (RMS) Latin: Trapical,Salsa (TSS) R&B Hip-Hop Airplay (RA) R&B Hip-Hop (RBH) R&B Hip-Hop Airplay (RA) R&B Hip-Hop Singles Sales (RS) Rap Tracks (RP) Mainstream Rock (RO) Modern Rock (MO) Top 40 Tracks (T40) Rankings from biweekly charts are listed in italics during a chart's unpublished week. 12 Stones: HS 5 12 Stones: H5 5 2002: NA 10 2Pac: PCA 50; RBC 4, 5, 8, 11 311: B200 148; A40 35; MO 17 3LW: DS 23; H100 96; HSS 48; RA 67; RBH 67, 94; RS 25, 51 3rd Strike: RO 35 50 Cent: RBA 94 A Aaliyah: B200 153; RBA 62; DC 30; RA 39; RBH 40 Abba: PCA 30 AC/DC: PCA 10 Bryan Adams: AC 6 Yolanda Adams: B200 171; CC 9; GA 3, 38; RBA Adema: MO 36; RO 25 Trace Adkins: CA 25; CS 17; H100 81 Aerosmith: B200 10; INT 4; PCA 40; HSS 21; RO Aerosmith: B200 10; INT 4; PCA 40; HSS 21; RO 33 Afu-Ra: HS 43; IND 35; RBA 61 Edgar Aguilar "El Narquillo": RMS 38 Pepe Aguilar: LPS 28 Alabama: CS 50 Roberto Alagna: CL 14 Alberto Y Roberto: LT 43; RMS 20 Gerald Albright: C/ 4; HS 28 Gary Allan: B200 108; CA 10; CCA 9; CS 4; H100 38: HA 38 38; HA 38 Herb Alpert: C/ 24 Aly-Us: DC 8 Aly-Us: DC 8 Amber: DC 1 Amerie: H100 41; HA 40; RA 12, 72; RBH 13, 75 AMG: RA 63; RBH 69 Anastacia: B200 75; DC 31 Jade Anderson: HSS 35 Jessica Andrews: CA 69 Andy Andy: TSS 14 Los Angeles Azules: LA 26; RMA 12 Los Angeles De Charly: RMS 31 Marc Anthony: B200 31; LA 9; PCA 18; TSA 2; AC 5, 28; DC 44; H100 94; LT 23; TSS 4, 27 Aphrodite: EA 17; DS 25 Aracely Arambula: LA 71; LT 46; RMS 21 David Arkenstone: NA 13 Louis Armstrong: JZ 25 Ashanti: B200 9; RBA 7; H100 11, 13, 17, 24, 74; HA 9, 14, 17, 23, 69; HSS 39; RA 4, 9, 16, 24; RBH 4, 9, 16, 25; RP 4, 16; RS 19, 60, 64; T40 13, 17, 28; TSS 32 Viadimir Ashkenazy: CL 8 A*Teens: B200 16 Rodney Atkins: CS 39 Amber: DC 1

Rodney Atkins: CS 39 Audio Adrenaline: CC 35 Audiovent: HS 16; MO 19; RO 10

Patti Austin 1710 Avalon: EA 20 Avant: B200 139; RBA 35; H100 78; RA 41, 64; RBH 41. 68 RBH 41, 68 Ramon Ayala Y Sus Bravos Del Norte: LA 28; RMA 13; LT 14; RMS 3 Steve Azar: CA 57; CS 18; H100 67; HA 63 AZ: B200 102; RBA 21; RA 59; RBH 63 ---- B ----Back: B200 85; RBA 46; H100 52; HA 52; HSS 26, 75; RA 29; RBH 28; RS 47, 55 Ray Bady: GA 39 Baha Men: WM 2, 8 Anita Baker: B200 159; RBA 32 Chet Baker: IZ 16 Cher Baker: 72 10 Marcia Ball: BL 7 Charli Baltimore: H100 11, 66; HA 9, 65; RA 4, 33; RBH 4, 33; RP 4, 13; RS 50; T40 28 Banda El Recodo: LA 48; LT 12; RMS 2 Banda Tierra Blanca: LT 16; RMS 4 Buju Banton: RE 11 Ana Barbara: RMS 36 Ana Barbara: RMS 36 Pancho Barraza: RMS 36 Basement Jaxx: EA 22; DC 49; DS 22; HSS 67 BBMak: A40 36 The Beach Boys: PCA 15 Beanie Sigel: HSS 66; RA 61; RBH 62; RS 36 The Beatles: B200 146 Daniel Bedingfield: H100 77; HA 73; T40 31 Beenie Man: RA 55; RBH 58 Joshua Bell: *CL* 5 The Benjamin Gate: CC 36 Tony Bennet: *JZ* 10, 24 Tab Benoit: BL 14 Tab Benoit: BL 14 Big Boy: H100 91; HSS 63; RA 45; RBH 44; RP 23; RS 38 Big Huss: RBH 91 Big Kahuna: /Z 9 Big Tymers: B200 25; RBA 14; H100 14; HA 13; HSS 36; RA 6; RBH 7; RP 5; RS 21; T40 27 HDS 30; KAO, KBH 7, M. 2, ME 22 Clint Black: CA 63 Mary J. Blige: B200 88; RBA 40; RBC 12, 23; DC 7; H100 64; HA 68; RA 36; RBH 36; RS 39 Blink-182: B200 181 Andrea Bocelli: *CL* 4; *CX* 2 Michael Bolton: AC 15 Bond: CX 12 Bone Thugs-N-Harmony: RBC 10 Bono: A40 20 The Boston Pops Orchestra: CX 11 Chris Botti: C/ 10 Bounty Killer: RE 6, 7 Bounty Killer: kt. 6, 7 David Bowie: B200 114 Box Car Racer: B200 87; MO 9 Boyz II Men: HSS 69; RA 73; RBH 76, 85; RS 46 Michelle Branch: B200 60; A40 13; H100 32; HA 31; T40 15 Brandy: B200 55; RBA 27; DS 13; H100 26; HA 29; RA 30; RBH 27; RS 28; T40 26 The Braxton Brothers: *CJ* 17 The Braxton Brottners: (/ 17 Breaking Benjamin: RO 40 Michael Brecker: JZ 3 B Rich: B200 197; RBA 68; HSS 73; RA 57; RBH 55; RS 29 Jim Brickman: NA 4 Sarah Brightman: CX 6, 8, 13 The Bright Star Male Chorus: GA 34 Price Brombergy (200 Brian Bromberg: /Z 20 Brooks & Dunn: B200 127; CA 14; CCA 7; PCA 44; CS 5; H100 48; HA 46 Garth Brooks: CA 31; CCA 23; C**S** 25 The Brooklyn Tabernacle Choir: GA 32 Ine Brooklyn Jabernacie Choir: GA 32 Jocelyn Brown: DC 29 Norman Brown: C/ 3; HS 14; RBA 52 Ray Brown: /Z 23 Jimmy Buffett: IND 18; PCA 27 Los Bukis: LA 64 Rafy Burgos "El Cupido": TSS 37 Busta Rhymes: RBA 91; RA 38; RBH 38; RP 17; RS 44 Jonathan Butler: C/ 9 Tracy Byrd: CA 30; CS 14; H100 60; HA 60 C3.0: HSS 47; RS 35 Cabas: LPS 35; TSS 18 Chris Cagle: CA 29; HS 11; CS 36 Maria Callas: CL 15 The Calling: B200 160; A40 6, 26; AC 27; H100 34; HA 34; HSS 10 Cam'ron: B200 43; RBA 18; H100 6; HA 6; HSS 42, 56; RA 3; RBH 3, 80; RP 3; RS 24, 32; T40 19 Los Canelos De Durago: RMS 25 The Canton Spirituals: GA 10; HS 47 Blu Cantrell: RBH 93; RS 53 Jerry Cantrell: B200 140; RO 20 Cardenales De Nuevo Leon: LA 45; LT 32; RMS 12 Mariah Carey: HSS 69 The Caribbean Jazz Project: /Z 21 Vanessa Carlton: B200 30; A40 3; AC 9; H100 9; HA 12; T40 7; TSS 40 Kurt Carr & The Kurt Carr Singers: CC 33; GA 11; HS 49 ----HS 49 lose Carrera: Cl 1 Jose Carrera: *CL* 1 Rodney Carrington: CA 62 Brandon Casey: HSS 6; RA 68; RBH 51; RS 2 Brian Casey: HSS 6; RA 68; RBH 51; RS 2 Johnny Cash: CCA 15 Cassius: DC 29 Cee-Lo: B200 175; RBA 45; H100 91; HSS 63; RA 45; RBH 44; RP 23; RS 38 Celeda: DC 14 Kasey Chambers: CA 56

Manu Chao: LA 73; WM 15 Steven Curtis Chapman: CC 13 Craig Chaquico: C/16Ray Charles: HSS 11; RBH 86; RS 5 Chayanne: HS 13; LA 4; LPA 2; LPS 1; LT 1; TSS 1 The Chemical Brothers: DC 25 Cher: B200 179; DC 16, 33; DS 2; HSS 27 Kenny Chesney: B200 16, 126; CA 1, 13; CS 1; H100 28; HA 27 Mark Chesnutt: CA 46; CS 20 Chevelle: MO 38; RO 32 Chicago: B200 49; INT 12 Chicas De Barrio: LA 54 Chicos De Barrio: LA 54 The Chieftains: WM 6 Chuck -N- Blood: HSS 7; RBH 90; RS 7 Charlotte Church: CX 7 Cipha Sounds: B200 133; RBA 29 Cirrus: DC 38 Dorinda Clark-Cole: CC 27; GA 8; HS 32 W.C. Clark: BL 12 Patsy Cline: CCA 25 Parsy Lline: CLA 25 The Clipse: H100 40; HA 41; HSS 19; RA 13; RBH 12; RP 9; RS 8 Rosemary Clooney: /Z 9 Tammy Cochran: CS 40 Kellie Coffey: B200 130; CA 15; CS 9; H100 56; HA 56 Coldplay: MO 30 Phil Collins: PCA 28 Phil Collins: PCA 28 John Coltrane: /Z 22 Commissioned: GA 17 Conjunto Chaney: TSS 25 Conjunto Primavera: LA 58; LT 30; RMS 11 Harry Connick, Jr: /Z 12, 14 Control: RMS 24 Coo Coo Cal: HSS 14; RBH 88; RS 6 Copa Cat Pack: /Z 9 Correy: HSS 57; RS 72 Correse: IND 19: RPA 50 Corey: HSS 57; RS 72 Cormega: IND 19; RBA 50 The Corrs: B200 152; A40 20 Norty Cotto: DC 24 Counting Crows: B200 5; INT 1; A40 24 El Coyote Y Su Banda Tierra Santa: LT 35; RMS 16 Creede: B200 45; PCA 7, 31; A40 14; H100 43; HA 49; MO 22; RO 9; T40 34 Creedence Clearwater Revival: PCA 48 Elvis Crespo: LA 8; TSA 1; LPS 33; LT 20; TSS 5 Cristian: LPS 8, 14; LT 10 Cross Canadian Ragweed: IND 43 Sheryl Crow: B200 22; INT 13; A40 1; AC 16; H100 19; HA 20; T40 14 19; HA 20; T40 14 Celia Cruz: TSA 10; TSS 13 Cuisillos De Arturo Macias: LT 47; RMS 22 Jose Cura: CL 11 ----Da Brat: RS 57 Daddy Yankee: LA 43; LPA 13 Da Fam: RS 70 Daft Punk: EA 19 Michael Damian: DS 6; HSS 40 Charlie Daniels: CCA 22 Dashboard Confessional: B200 144; HS 2; IND 10 Craig David: B200 79; RBA 73; H100 51; HA 55; T40 25 Miles Davis: PCA 34 Miles Davis: PCA 34 Howie Day: HS 25 The Dayton Family: IND 26; RBA 56 DB Boulevard: DC 45 Default: B200 89; IND 4; A40 18; H100 31; HA 32; MO 21; RO 7; T40 22 Def Leppard: PCA 24 Default: BC 44 Def Leppard: PCA 24 Delsena: DC 11 Dem Ghetto Playa\$: RS 41 Kevin Denney: CA 64; CS 41 John Denver: CCA 12 Desert: DC 37 Franco De Vita: LPS 20; LT 34 Louie DeVito: B200 199; EA 8; IND 16 Deany: DC 12 Louie Devito: B200 199; EA 8; IND 16 Dhany: DC 12 Diamond Rio: CA 53; CS 22 Dido: AC 14; DC 15; DS 11, 18 Daz Dillinger: B200 167; IND 11; RBA 23 Celine Dion: B200 24; INT 17; PCA 12; AC 1, 17; HSS 45 Dirty Vegas: B200 27; EA 1; INT 24; A40 25; DC 47; DS 3; H100 21; HA 25; HSS 28; T40 12 Dishwalla: A40 29 Disturbed: PCA 6 Dixie Chicks: CCA 2, 4; PCA 5, 23; CS 7; H100 42; HA 42 DJ Encore: B200 187; EA 7; HS 4; IND 14 DJ Irene: EA 12; IND 48 DJ JS-1: RS 66 DJ Paul: HS 9; IND 20; RBA 58 DJ Quik: B200 156; RBA 34; RA 63; RBH 69 DJ Sammy: DS 1; H100 15; HA 16; HSS 2; T40 8 DJ Shadow: B200 186; EA 6; DS 9; HSS 70 DJ Tiesto: DC 17 HA 42 D) Shadow: B200 186; EA 6; DS 9; HSS 70 D) Shadow: B200 186; EA 6; DS 9; HSS 70 D) Tiesto: DC 17 Do: DS 1; H100 15; HA 16; HSS 2; T40 8 Dominic: TSS 17 Placido Domingo: *CL* 1 Don Won: HSS 33; RBH 97; RS 22 Jerry Douglas: BG 15 Will Downing: *CJ* 2; RBA 59, 78 Down To The Bone: *CJ* 8 Dr. Dre: RBC 15, 16 Drowning Pool: B200 176 DSD: B200 41; IND 1; RBA 16; H100 47; HA 45; RA 20; RBH 20; RP 12 dub-L: RS 66 Jermaine Dupri: RA 47; RBH 49

Rocio Durcal: LA 21; LPA 9 Dwele: H100 90; HSS 49; RA 40; RBH 37; RS 30 -----E-40: B200 13; RBA 5; RA 75; RBH 72 Eagles: PCA 8, 38 Earth, Wind & Fire: RBC 18 Euster, Wind & Fire: RBC 18 Earth, Wind & Fire: RBC 18 Earshot: MO 20; RO 6 Eastern Michigan Gospel Choir: GA 40 Missy "Misdemeanor" Elliott: RA 34; RBH 34 El Shaber: RA 59; RBH 63 Emerson Drive: CA 40; CS 42; H100 89; HSS 58 Eminem: B200 3; INT 6; PCA 3, 26; RBA 3; RBC 2, 9; H100 2; HA 2; MO 23; RA 23; RBH 22, 83; RP 8, 24; T40 4; TSS 39 The Emmanuels: GA 20 Kim English: DC 32 Enya: B200 111; MA 1; PCA 21; AC 20; HSS 62 Epidemic: RO 37 Euge Groove: CJ 13 Faith Evans: RA 34, 46; RBH 34, 46, 85; RS 46 Faith Evans: RA 34, 46; RBH 34, 46, 85; RS 46 Rev. Clay Evans And The AARC Mass Choir: GA 24 Sara Evans: B200 194; CA 23; CS 15; H100 70; HA Eve: H100 29; HA 30; RA 25; RBH 26; RP 11; T40 30 **Archie Eversole:** B200 151; RBA 25; RA 66; RBH 64 Exhale: RS 69 ----Fabolous: RA 42, 47, 75; RBH 42, 49, 72; RP 20 Faithless: DC 15; DS 18 Fat Joe: B200 188; H100 24; HA 23; RP 16; RS 56, 64: T40 17: TSS 32 Michael Feinstein: JZ 8 Alejandro Fernandez: LPS 36 Alejandro Fernandez: LPS 36 Vicente Fernandez: LA 15, 25; RMA 6, 11 Fierce Ruling Diva: DC 41 Jose Manuel Figueroa: LT 26; RMS 10 Filter: DC 50; DS 14; H100 98; MO 14; RO 16
 Bob Fitts: CC 37

 Five For Fighting: AC 3

 The Flatlanders: B200 170; CA 22; HS 3; IND 12;
 INT 21 Flaw: HS 8 Fleetwood Mac: PCA 36 Flogging Molly: HS 34; IND 31 Luis Fonsi: LA 75; DC 23; LPS 22, 27; LT 49 Julia Fordham: IND 45 Robben Ford: BL 13 Radney Foster: CS 59 Foxy Brown: RA 74; RBH 77 Kirk Franklin: B200 117; CC 7; GA 2; RBA 39 Nnenna Freelon: /Z 13 Freeway: HSS 59; RS 26 Bill Frisell: C/ 22 Frost: RBA 96 Frou Frou: DC 28 Full Intention: DC 3 Fundisha: RA 47; RBH 49 ---- G ----Gada: RS 63 Gada: RS 63 James Galway: CX 3; HS 15 The Get Up Kids: IND 44 Ginuwine: H100 5; HA 4; HSS 32; RA 2, 27; RBH 2, 29; RP 2; RS 14; T40 16 Glassjaw: B200 82 Godsmack: MO 32; RO 4 Good Charlotte: HS 45 Good Charlotte: HS 45 Goo Goo Dolls: B200 132; A40 10; H100 79; T40 37 Govi: NA 7 Amy Grant: B200 94; CC 3 El Gran Combo De Puerto Rico: LA 18; TSA 4; TSS 23 Grateful Dead: B200 182 Gravediggaz: RBA 88 David Gray: PCA 39 Al Green: RBC 13 Al Green: KBC 13 Green Day: B 200 70 Lee Greenwood: CCA 20; HSS 54 Pat Green: CA 35 Andy Griggs: B 200 77; CA 7; CS 11; H100 57; HA 57 Josh Groban: B200 8; INT 8; AC 2 Grupo Bryndis: LA 10, 31; RMA 4, 15 Grupo Montez De Durango: RMS 34 Juan Luis Guerra 440: TSA 15 Buddy Guy: BL 15 Daryl Hall John Oates: AC 8 Anthony Hamilton: H100 92; RA 50; RBH 47; RP 25; RS 73 Erin Hamilton: DC 19 Errir Hanneolt, JZ 3 Eric Hansen: NA 15 The Happy Boys: B200 142; EA 5; HS 1 Paul Hardcastle: C/ 11 Roy Hargrove: /Z 3 Corey Harris: BL 11 J. Michael Harter: CS 45 Hayseed Dixie: BG 8; CA 66 Eric Heatherly: CS 46 Hex Hector: DC 42 Ty Hemdon: CA 49; CS 58 Elder Jimmy Hicks And The Voices Of Integrity: GA 21 Los Hidalgo: LPS 30 Faith Hill: CCA 8 Lauryn Hill: B200 113; RBA 63

Nicola Hitchcock: DC 17 **The Hives:** B200 71; H100 86; MO 8 **Dave Hollister:** RA 51; RBH 52 **Steve Holy:** CA 47 **Hoobastank:** B200 67; H100 58; HA 59; MO 2; RO 13 Whitney Houston: HSS 30; RS 59 Rebecca Lynn Howard: CS 32 Norman Hutchins: CC 34; GA 12; IND 42 -----Enrique Iglesias: B200 33; A40 34; AC 4, 30; T40 38, 39 iio: DS 5; HSS 37 Illicit Binznez: HSS 14; RBH 88; RS 6 Iman: RMS 40 Incubus: B200 78; PCA 37; MO 3; RO 39 India: DC 22 India.Arie: B200 95; RBA 54 Infamous 2.0: H100 46; HA 47; HSS 29; RA 15; RBH 14; RP 10; RS 15 Intocable: LA 17; RMA 8; LT 9, 42; RMS 1, 19 Los Invasores de Nuevo Leon: LA 63 Irv Gotti: H100 11; HA 9; RA 4; RBH 4; RP 4; T40 28 Isyss: HSS 3; RBH 60; RS 1 India: DC 22 ----Oris J: DC 11 Alan Jackson: B200 42; CA 3, 61; CCA 11; CS 13, 28; H100 55; HA 54 Janet Jackson: RA 55; RBH 58; RS 75 Michael Jackson: RBH 100 Michael Jackson: RBH 100 Rob Jackson: RS 74 Jadakiss: HS5 3; RBH 60; RS 1 Jagged Edge: RA 42; RBH 42; RP 20 Jaheim: B200 178; RBA 49; RA 22; RBH 24 Bishop T.D. Jakes: GA 22 Boney James: C/ 7; RBA 86 Brett James: CS 55 Etta James: RJ 2 Etta James: BL 3 Etta James: & The Roots Band: BL 1 Tim Janis & M3 Jars Of Clay: CC 22 Ja Rule: B200 66; RBA 33; DC 7; H100 11, 64, 66; Ja Rule: B200 66; RBA 33; DC 7; H100 11, 64, 66; HA 9, 65, 68; RA 4, 33, 36; RBH 4, 33, 36; RP 4, 13; R5 39, 50; T40 28 Jay-Z: B200 191; RBA 70, 97; RBC 17; HSS 56, 66; RA 61, 70; RBH 62, 73, 80, 82, 99; RS 32, 36 Jaz-O: RS 65 Jazzanova: EA 16 Jazze Pha: HSS 68; RS 42 Wyclef Jean: B200 39; RBA 10; H100 63; HA 64; HSS 25; RA 26; RBH 21; RS 12 Waylon Jennings: CA 44 Jim Crow: HSS 68; RS 42 Jose Alfredo Jimenez: LA 46, 53 Jim Crow: HSS 68; RS 42 Jose Alfredo Jimenez: LA 46, 53 Jimmy Eat World: B200 35; A40 2; H100 7; HA 8; MO 4; T40 5 Jodeci: RBC 19 Joe: RBA 85; H100 84; RA 28; RBH 30 Elton John: AC 24 Carolyn Dawn Johnson: CA 37; A40 39; AC 18; CS Carotyn Dawn Jonnson: CA 37; A40 39; AC 18; CS 60 Jack Johnson: B200 44; INT 19; A40 16; MO 28 Keith "Wonderboy" Johnson & The Spiritual Voices: GA 4; HS 10; IND 21 Brent Jones + T.P. Mobb: GA 16; RBA 79 Donell Jones: B200 38; RBA 8; H100 61; HA 61; RA 19; RBH 19; RS 49 Norah Jones: B200 21; *CJ* 1; INT 3; A40 27 Sir Chardas Ionge: HS 27; IND 23; PRA 28 Noran Jones: B200 21; *CJ* 1; INT 3; A40 27 Sir Charles Jones: HS 37; IND 32; RBA 38 Richard Joo: *CL* 7 Juanes: HS 17; LA 5; LPA 3; LPS 3; LT 4; TSS 2 Cledus T. Judd: CA 41 The Judds: CCA 16 JXL: A40 37; H100 69; HSS 1 ---- K ----Israel Kamakawiwo'Ole: B200 173; IND 13; INT 15; PCA 25; WM 1 15; PCA 25; WM 1 The Katinas: CC 30; HS 38 Toby Keith: B200 118; CA 11; CCA 14, 24; CS 2; H100 30; HA 28 R. Kelly: B200 191; RBA 70; HSS 23; RA 31, 70; R. Kelly: B200 191; RBA 70; HSS 23; RA 31, 70; RBH 32, 73, 99; RS 40 Kemi: HSS 16; RBH 96; RS 13 Alicia Keys: B200 92; RBA 60; H100 29; HA 30; RA 25, 65; RBH 26, 70; RP 11; T40 30 Khia: B200 41; IND 1; RBA 16; H100 47; HA 45; RA 20; RBH 20; RP 12 Angelique Kidjo: WM 4; DC 43 Kid Rock: B200 84; PCA 9 K.M.C: DC 12 K.M.C.: DC 12 Kodo: WM 14 Korn: B200 15; H100 93; M0 18, 24; R0 15, 18 Diana Krall: B200 169; /Z1 Alison Krauss: B200 162; BG 2; CA 19; CCA 21 Lenny Kravitz: B200 185; DC 35

Kreo': DC 21 Chad Kroeger: A40 5; H100 4; HA 5; MO 7; RO 3; T40 3 Ben Kweller: MO 39

-----Lade Bac: RA 60; RBH 61 Lady May: RBH 93; RS 53, 74 Rachael Lampa: CC 31; HS 44

Lang Lang: CL 13 Lasgo: DS 12 The Last Mr. Bigg: RBA 84 Lathun: RBA 99 Avril Lavigne: B200 4; INT 14; A40 4; H100 3; HA 3; T40 1 Donald Lawrence & The Tri-City Singers: GA 13

59

Billboard ARTISTINDEX (continued)

Chris LeDoux: CA 58, 71 Tommy Lee: B200 180; RO 12 Gerald Levert: RBH 98 Glenn Lewis: RBA 80 Ramsey Lewis: /Z 15 LaLey: LA 66; TSS 38 Liberacion: RMS 33 Salvitore Licitra: *CL* 2 Ottmar Liebert: *NA* 5, 9 Lil Bow Wow: B200 172; RBA 83; HSS 51; RA 47; RBH 49; RS 54 Lil' J: RS 62 Lil'; IK5 62 Lil' Kim: RBH 99 Lil' Mo: H100 83; RA 54; RBH 53; RP 19; RS 34 Lil' Romeo: HSS 57; RS 72 Lil' Tykes: HSS 33; RBH 97; RS 22 Lil Wayne: H100 80; HSS 38; RA 32; RBH 31; RP 18: RS 20 18; RS 20 Linkin Park: B200 57; A40 28; MO 40; RO 38 Little Big Town: CA 73; CS 44 German Lizarraga: LT 31; RMS 13 Keith Lockhart: CX 11 Chuck Loeb: C/ 19 London Symphony Orchestra: CX 1 Lonestar: B200 141; CA 17; AC 11; CS 3; H100 36; HA 35 Loop: H100 5, 23; HA 4, 23; HSS 33; RA 2, 35, 67; HA 35 Loon: H100 5, 23; HA 4, 22; HSS 32; RA 2, 35, 67; RBH 2, 35, 67; RP 2, 14; RS 14, 51; T40 16, 20 Jennifer Lopez: B200 72, 166; RBA 69; AC 19; DC 36; H100 10; HA 11; RA 44; RBH 45; T40 6 Patty Loveless: BG 5; CA 43 LovHer: DC 34; RA 69; RBH 71 Ludacris: B200 53; RBA 26; H100 46; HA 47; HSS 29; RA 15; RBH 14; RP 10; RS 15, 43 Lynyrd Skynyrd: PCA 46 Yo-Yo Ma: CL 3, 10; CX 4 Timo Maas: DC 6 Mad Dreadz: HSS 7; RBH 90; RS 7 Madonna: PCA 22; DS 19 Magnate & Valentino: LA 51; LPA 17 Barry Manilow: B200 93 Manny Manuel: LA 27; TSA 5; LPS 26; LT 28; TSS 6 Victor Manuelle: LT 39; TSS 8 Marc Et Claude: DC 46 Mario: H100 12; HA 10; HSS 24; RA 8; RBH 8; RS 10; T40 24 Bob Marley: PCA 1; RBC 1; RE 13, 14 Bob Marley And The Wailers: RE 3 Damian "Jr. Gong" Marley: RE 8 Angie Martinez: H100 83; RA 54; RBH 53; RP 19; RS 34, 56 Brad Martinez: LT 48; RMS 23 Rogelio Martinez: LT 48; RMS 23 Mary Mary: RBC 14; RA 53; RBH 54 Masters At Work: DC 22 matchbox twenty: AC 12 Dave Matthews Band: B200 120; PCA 29; A40 9; H100 71; HA 71; MO 33; T40 36 Maxwell: RBA 76 Maxwell: RGA 70 John Mayer: B200 23; INT 20; A40 7; AC 21; H100 18; HA 19; T40 10 Martina McBride: B200 69; CA 6; CS 24 MC Chickaboo: DC 6 Delbert McClinton: BL 6 Donnie McClurkin: CC 24; GA 7; RBA 89 Donnie McClurkin: CC 24; GA 7; KBA 89 MC Eiht: IND 29; RBA 65 Reba McEntire: CA 52 Tim McGraw: B200 103, 119; CA 9, 12; CCA 19; CS 12; H100 54; HA 53 MDO: LPS 15; LT 25 Wilson Meadows: RBA 75 Medeski Martin And Wood: C/ 20 Meleku: LA 60: LPA 20 Melody: LA 60; LPA 19 MercyMe: B200 105; CC 4 Jo Dee Messina: B200 200; CA 24; AC 7; CS 27 Metallica: PCA 20 Metallica: PCA 20 Pat Metheny Group: C/ 25 Tanto Metro & Devonte: H100 85 Edgar Meyer: CL 9 The Mighty Mighty Bosstones: B200 131; IND 9 Luis Miguel: LPS 23; LT 44 Kylie Minogue: B200 80; DC 4; DS 24; H100 73; HA 75; T40 33 La Mission 3: LA 20; LPA 8 Mississippi Mass Choir: GA 19 Mobb Deep: RS 61 Moby: B200 91; EA 3; DC 18 Monchy & Alexandra: LA 13; TSA 3; TSS 16 Jerzee Monet: RA 56; RBH 57 Jane Monheit: JZ 17 Jerzee Monet: RA 56; RBH 57 Jane Monheit: JZ 17 Monica: RA 37; RBH 39 Alejandro Montaner: LPS 19; LT 40 Ricardo Montaner: LA 24; LPA 10; LPS 2; LT 2; TSS 3 Pablo Montero: LA 74; LPS 17; LT 33 Pilar Montenegro: LA 7; LPA 4; WM 3; H100 95; LPS 4; LT 3; RMS 8; TSS 34 John Michael Montgomery: CS 54 Montgomery Gentry: CA 55; CS 31 Coco Montoya: BL 4 Alanis Morissette: B200 149; A40 19 Van Morrison: B200 154

Van Morisseite: 5200 149, A40 19 Van Morison: 8200 154 Lou Mosley: HSS 20; RBH 89; RS 17 Pete Moss: DC 20 Brandy Moss-Scott: HSS 5; RBH 79; RS 3 Mr. Cheeks: HSS 12; RS 18 Mr. Check: HSS 12; RS 18 Mr. Choc: B200 133; RBA 29 Nicole C. Mullen: CC 17; HS 20 Munburghand HS 10 Mushroomhead: HS 40 Mushroomhead: HS 40 Musiq: B200 50; RBA 15; H100 25; HA 21; RA 5; RBH 5; RS 67

Mystikal: RBA 72; H100 46; HA 47; HSS 29; RA 15; RBH 14; RP 10; RS 15

David Nail (552 Nappy Roots: B200 51; RBA 19; H100 92; RA 50; RBH 47; RP 25; RS 73 Nas: B200 112, 150; RBA 36, 44; RBC 22; H100 10; HA 11; HSS 64; RA 44, 72; RBH 45, 75; RS 58;

T40.6 T40 6 Nature: IND 24; RBA 43; RBH 84 Naughty By Nature: B200 193; IND 15; RBA 37; DS 23; H100 96; HSS 48; RBH 94; RS 25 MeShell Ndegeocello: RBA 77; DS 21 Nek: LPS 31 Nek: LPS 31 Nelly: B200 1; INT 5; PCA 11; RBA 1; RBC 3; H100 1, 8; HA 1, 7; HSS 4, 9; RA 1, 14; RBH 1, 15; RP 1, 7; RS 4, 31; T40 2, 11 Willie Nelson: CA 28; CCA 10, 17; CS 49 **N*E*R*D*:** B200 56; RBA 47 **Ann Nesby:** RBA 81 New Found Glory: B200 37; MO 12 Newsboys: CC 20 Next: RA 22; RBH 24 Joe Nichols: CS 16; H100 68; HA 70; HSS 17 Sheila Nicholls: A40 38 Nickel Creek: CCA 3; PCA 17 Nickelback: B200 54; A40 8, 31; H100 45, 82; HA 44; RO 21 Tito Nieves: LT 39; TSS 8 Nivea: HSS 6; RA 68; RBH 51; RS 2 No Doubt: B200 52; A40 12; DC 48; H100 33; HA 33; T40 18 NOFX: IND 28 No Good: HSS 31; RBH 92; RS 16 Nonpoint: B200 174; RO 36 N.O.R.E.: B200 17; RBA 6; H100 20; HA 18; HSS 18; RA 7; RBH 6; RP 6; RS 11 Smokie Norful: GA 15 Willie Norwood: GA 18 No Secrets: HSS 8 The Notorious B.I.G.: RBC 6, 7; HSS 74; RS 45, 48, No Use For A Name: IND 46 'N Sync: HSS 4; RS 31

Paul Oakenfold: B200 122; EA 4; DC 13 O.A.R.: HS 50; IND 40 Oasis: B200 62 OC: RS 66 Jamie O'Neal: CA 67 Onyx: B200 46; IND 2; RBA 11 La Oreja De Van Gogh: LPS 32 Los Originales De San Juan: LA 22, 36; RMA 9, 20 Claudette Ortiz: H100 63; HA 64; HSS 25; RA 26; RBH 21; RS 12 Ozzy Osbourne: B200 134 Otep: HS 33 James Otto: CS 51 Our Lady Peace: B200 40; A40 30; MO 13; RO 27 Out Of Eden: CC 39 Ginny Owens: CC 23; HS 27

Augustus Pablo: RE 15 Brad Paisley: B200 90; CA 8; CS 6; H100 50; HA 48 Los Palominos: RMS 29 Palomo: LA 37; LT 46; RMS 5, 21 Papa Roach: B200 20; H100 76; HA 74; MO 6; RO 5 Dolly Parton: B200 58; BG 12; CA 4; IND 3; INT 11 Pastor Troy: RBA 90 Sean Paul: H100 97; HSS 68; RA 43; RBH 43; RP 22: RS 62 22; RS 42 Laura Pausini: LA 49; LPA 15; LPS 31 Luciano Pavarotti: *CL* 1, 6 Luciano Pavarotti: CL 1, 6 Pax217: CC 40 P. Diddy: H100 5, 23; HA 4, 22; HSS 32; RA 2, 35, 38, 42, 67; RBH 2, 35, 38, 42, 67; RP 2, 14, 17, 20; RS 14, 44, 51; T40 16, 20 Jennifer Pena: HS 6; LA 2; RMA 2; LT 18; RMS 15 Dottie Peoples: GA 29 Jay Perez: LA 57 Perpetuous Dreamer: DC 2; DS 16 Pesado: LT 36; RMS 17 Tom Petty And The Heartbreakers: PCA 32 Pharoahe Monch: RBH 87 Mike Phillips: C/ 18 Mike Phillips: C/ 18 Pillar: CC 16; HS 19 Pink: B200 11; A40 17; DS 7, 17; H100 22, 49; HA 24, 50; HSS 43; T40 9, 23 Pink Floyd: PCA 35 Pinmonkey: CS 29 Alexandre Pires: LA 11; LPA 5; LPS 6, 10, 16; LT 8, 15, 27; TSS 10 Pixies: IND 23 Robert Plant: RO 30 Play: B200 97; HSS 13 Plus One: CC 14 RO.D.: B200 59; CC 1; MO 25; RO 22 El Poder Del Norte: LA 32, 39; RMA 16; LT 22; RMS 6 RMS 6 Carlos Ponce: LPS 18; LT 37 Donato Poveda: LPS 11; LT 17; TSS 15 Elvis Presley: CA 36; A40 37; H100 69; HSS 1, 46 Prince And The Revolution: RBC 24 Proyect O Uno: TSA 14 Puddle Of Mudd: B200 48; A40 11; H100 27, 65; HA 26, 62; MO 5; RO 1, 17; T40 21 Puerto Rican Power: TSA 16; TSS 22

Quarashi: HS 35

Mac Ouavle: DC 42 Queen: PCA 49 A.B. Quintanilla Y Los Kumbia Kings: LA 12; LPA 6

----Rabanes: LPS 24; LT 50; TSS 26 Rabito: LPS 39 Bonnie Raitt: B200 135; INT 9; AC 25 Rakim: H100 16; HA 15; HSS 53; RA 10; RBH 10; RS 23; T40 32 Rascal Flatts: CCA 1; PCA 4; CS 34 Rayvon: HS 24; RBA 66; RE 2; HSS 52 Los Razos de Sacramento Y Reynaldo: LA 23, 36; Los Razos de Sacramento Y Reynaldo: LA 23, 36; RMA 10, 20 Red Hot Chili Peppers: B200 2; INT 2; PCA 2, 19; H100 37; HA 37; MO 1; RO 2 Reel Big Fish: B200 198 Los Rehenes: LA 59 Relient K: CC 32; HS 46 Res: DS 10; HSS 71 R.H. Factor: DC 39 Riddlin' Kids: MO 37 Los Reiores Del Norte: LA 60 Riddlin' Kids: MO 37 Los Rieleros Del Norte: LA 69 LeAnn Rimes: CA 39; AC 23; HSS 22 Jerry Rivera: LT 45; TSS 11 RL: B200 137; RBA 22; RA 52; RBH 56 Woody Rock: GA 31 Daniel Rodriguez: CX 5; HS 21 Kenny Rogers: CA 72 Tito Rojas: TSS 30 Deschel DC 5 Rosabel: DC 5 Joann Rosario: GA 25 Kelly Rowland: H100 8; HA 7; RA 14; RBH 15; RP 7; T40 11 Rozelly: RS 70 Paulina Rubio: B200 61: DC 27: H100 87: LPS 7: LT 6; TSS 7 Rubyhorse: A40 21 Ruff Endz: B200 183; RBA 48; H100 59; HA 58; RA 18; RBH 18 Tammy Ruggeri: H100 5; HA 4; HSS 32; RA 2; RBH 2; RP 2; RS 14; T40 16 **Rush:** B200 165; RO 28 ------Raphael Saadiq: B200 123; RBA 28 Sacario: H100 83; RA 54; RBH 53; RP 19; RS 34, 56 Sade: DS 15 Salvador: CC 26; HS 30 Joe Sample: C/ 5 Gilberto Santa Rosa: TSA 13; TSS 9 Juelz Santana: H100 6; HA 6; HSS 42, 56; RA 3; RBH 3; 80; RP 3; RS 24, 32; TA 019 Alaiaedro Sanz I/A (v) IPA 32; IZ 019 Alejandro Sanz: LA 41; LPA 12; LPS 25, 40; TSS 33 Marvin Sapp: CC 21; GA 6; HS 26 Yoskar Sarante: LA 47; TSA 6; TSS 20 Savage Garden: HSS 65 Scarface: HSS 66; RA 61; RBH 62; RS 36 Jill Scott: DC 26 Jul Scott: DC 26 Josey Scott: A40 5; H100 4; HA 5; MO 7; RO 3; T40 3 Peggy Scott-Adams: BL 9 Joan Sebastian: LA 38, 42; LPS 21; LT 24, 41; RMS

Joan Sebastian: LA 38, 42; LPS 21; LI 24, 41; I 30, 32 Jon Secada: TSS 36 Secret Garden: NA 6 Bob Seger & The Silver Bullet Band: PCA 13 Seven And The Sun: A40 32; T40 40 Sevendust: IND 50 Shade Sheist: RBH 81 Character Science Sc Shaggy: RE 5 Shakira: B200 36; A40 33; H100 62; HA 66; LPS Snakifa: B200 36; A40 33; h100 62; hA60; LP3 13; 37; LT 19; T40 29 Remy Shand: B200 190; RBA 71 SheDaisy: B200 63; CA 5; CS 37 Shekinah Glory Ministry: GA 9; HS 39; IND 33 Shekinah Glory Ministry: GA 9; HS 39; Blake Shelton: B200 155; CA 18; CS 19 Shena: DC 3 Wayne Shorter: JZ 6 The Silk Road Ensemble: CX 4 Jessica Simpson: EA 25 Sin Bandera: LA 19; LPA 7; LPS 5; LT 7 Sinck PO 24 Sinch: RO 31 Daryle Singletary: CS 47 Sixwire: CS 33 Ricky Skaggs: BG 10; CS 56 Ricky Skaggs & Friends: BG 11 Skubie Tha Ciko: RS 70 Sleepy Brown: RS 43 Faboy Slim: EA 9 Slum Village: HS 48; IND 38; RBA 82; H100 90; HSS 49; RA 40; RBH 37; RS 30 Smilez & Southstar: HSS 15; RBH 65; RS 9 Anthony Smith: CS 35 Antrony Smith: CS 35 Esther Smith: GA 36 Michael W. Smith: B200 115; CC 6 Will Smith: B200 32; RBA 30; HSS 55 Sneaker Pimps: DC 40 Marco Antonio Solis: LA 38, 68; LPS 12; LT 11; RMS 26 Soluna: HS 22; H100 72; T40 35 Something Corporate: HS 42 Sono: DC 10 Soulfly: B200 158 Kim Sozzi: DC 42 Bubba Sparxxx: RA 66; RBH 64 Splender: A40 40 Bruce Springsteen & The E Street Band: A40 22; RO 26 RO 26 Staind: B200 124; MO 16, 29; RO 11, 29 Ralph Stanley: BG 6; CA 45 Brenda K. Starr: TSA 9; LT 39; TSS 8, 21 Tommy Shane Steiner: CA 54; CS 43 Curtis Stigers: /Z 18

George Strait: CA 27, 32; CS 8, 57; H100 44; HA 43 The Strokes: B200 138; HSS 41 Michael Stuart: TSS 19 Styles: B200 6; RBA 2; H100 75; HA 72; RA 21; RBH 23, 87; RP 15 Sublime: PCA 14 Suburne: PCA 14 Sugarcult: HS 31; IND 30 Superdrag: HS 41; IND 34 Superjoint Ritual: IND 49 Keith Sweat: RBC 20; RA 60; RBH 61 Swing: RBH 91 System Of A Down: B200 47; PCA 41; H100 99; MO 10; RO 8, 23 12140 1210 1010 Tabla Beat Science: WM 11 Take 6: GA 30 Talib Kweli: HSS 44; RBH 95; RS 52 Talib Kweli: HSS 44; RBH 95; RS 52 Tank: RA 62; RBH 66 Floyd Taylor: RBA 93 James Taylor: PCA 16; AC 26 Los Temerarios: B200 109; IND 7; LA 1, 6, 67; RMA 1, 3; LT 13; RMS 9 Tempo: LPS 33; LT 20; TSS 5 Tenacious D: B200 147 Terra Deva: DC 20 Jeha Toshe B200 46% (C 8: MA 2 Terra Deva: DC 20 John Tesh: B200 168; CC 8; NA 2 Texas Boys: RBA 95 Jimmy Thackery & The Drivers: BL 10 Thalia: HS 7; LA 3; LPA 1; LPS 9; LT 5; RMS 14; TSS 35 They Might Be Giants: INT 18 Third Day: CC 12 Cyndi Thomson: CA 38; CS 38 Thursday: HS 23; IND 27 T.I.: RBA 98 Los Tigres Del Norte: RMS 39 Los Tigreillos: LT 38; RMS 18 Timbaland: RBH 81 Correct Timber USC 60 Aaron Tippin: HSS 60 tobyMac: CC 25; HS 29 Tonex: GA 14 Tool: B200 196; RO 14 Los Toros Band: TSA 20; TSS 31 Diego Torres: LPS 38 Los Traineros del Norte: RMS 37 Train: Ado 15; AC 13 Trick Daddy: H100 91; HSS 63; RA 45; RBH 44; RP 23; RS 38 Trick Pony: B200 164; CA 21 Trick Pony: B200 164; CA 21 Trik Turner: MO 35 Triny Y La Leyenda: RMS 27 Travis Tritt: CA 26, 65; CCA 18; CS 48 Lola Troy: RA 60; RBH 61 True Enuff: RBH 91 TRUSTCompany: MO 15; RO 19 Truth Hurts: B200 29; RBA 12; H100 16; HA 15; HSS 53; RA 10; RBH 10; RS 23; T40 32 Los Tucanes De Tijuana: LA 33; RMA 17; LT 21; RMS 7 RMS 7 Shania Twain: CCA 5; PCA 33 Tweet: B200 81; RBA 24; H100 35; HA 36; HSS 61; RA 11; RBH 11; RS 27 Twista: RBC 25 Steve Tyrell: /Z 7 U U2: B200 161 UB40: RE 4 Union Station: B200 162; BG 2; CA 19 Unique: RS 70 Unwritten Law: MO 26, 31 Unwritten Law: MO 22, 31 Keith Urban: CS 30 Usher: B200 96; RBA 55; DS 4; H100 23, 39; HA 22, 39; HSS 34; RA 17, 35, 58; RBH 17, 35, 59; RP 14; RS 33; T40 20V Ian Van Dahl: DS 20 Ian Van Dahl: JDS 20 Luther Vandross: RBA 67; AC 22; RA 48; RBH 50 Van Halen: PCA 43 Sergio Vargas: TSS 24 Phil Vassar: CS 23 Stevie Ray Vaughan And Double Trouble: BL 5 Chuy Vega: LA 65 Vico-C: LA 72 Alicia Villarreal: LA 34; RMA 18; RMS 35 Fernando Villalona: TSS 28, 36 Rhonda Vincent: BG 14 The Vines: MO 11; RO 34 David Visas: MO 11; KO 34 David Visas: WM 9 Vita: H100 11; HA 9; RA 4; RBH 4; RP 4; T40 28 Vivanativa: LPS 29; TSS 29 Carlos Vives: LA 70; TSA 8; LPS 34; LT 29; TSS 12 - W The Wailers: PCA 1; RBC 1; RE 13, 14 Tom Waits: IND 36, 39 Butch Walker: HS 12 Tamara Walker: AC 29 Andre Ward: C/ 23 Russell Watson: CX 10

Weezer: B200 100: MO 27 Peter White: C/ 14 The White Stripes: B200 121; MO 34

Hank Williams III: CA 68 John Williams: CL 10

The Who: B200 74; INT 25 Wilco: B200 157; INT 25 Doug Williams: GA 28 Hank Williams Jr.: CA 50; CCA 13

Rebecca St. James: CC 18 Angie Stone: B200 189; RBA 57; H100 100; RA 49; RBH 48 John Williams: CX 1

Jonn Wittiams: GA 1 Melvin Williams: GA 28 Michelle Williams: B200 107; CC 5; GA 1; RBA 17 Pharrell Williams: RA 38; RBH 38; RP 17; RS 44 Vanessa Williams: GA 23; RBA 87 Censender Williams: GA 23; RBA 87 Cassandra Wilson: /Z 2 Nancy Wilson: /Z 15 BeBe Winans: GA 33 CeCe Winans: GA 26 Mario Winans: H100 5; HA 4; HSS 32; RA 2; RBH Mario Winans: H100 5; HA 4; HSS 32; KA 2; KBI 2; RP 2; RS 14; T40 16 The Winans: GA 27 Wolverine: HSS 7; RBH 90; RS 7 Lee Ann Womack: CCA 6; PCA 42; AC 10; CS 26 Won-G: RS 57 Darryl Worley: CS 10; H100 53; HA 51

5.000 X 10755 X-Press 2: DC 9

1000 Y Yanni: NA 11, 12 Yanni: *NA* 11, 12 Yanou: DS 1; H100 15; HA 16; HSS 2; T40 8 Yasmeen: RBH 78; RS 37 Trisha Yearwood: CA 70; CS 53 Ying Yang Twins: B200 128; IND 8; RBA 41; H100 88; RP 21 Yohany: DS 8; HSS 50 Data Yoany US 26 Pete Yorn: HS 36 Young Chris: HSS 59; RS 26 Youngstown: HSS 72 www.Z. same

Charlie Zaa: LA so: LPA 16 Charlie Zaa: LA 50; LP7 Zapp & Roger: RBC 21 Zero 7: EA 11; IND 47 Zoegirl: CC 15; HS 18 Rob Zombie: RO 24 ZZ Top: PCA 45

-SOUNDTRACKS-

Divine Secrets Of The Ya-Ya Sisterhood: B200 98; INT 10; STX 9 Down From The Mountain: BG 4; CA 34 The Fast And The Furious: STX 21 The Fast And The Furious: More Fast And Furious: STX 20 Finding Forrester: /Z 4 Gosford Park: CX 15 I Am Sam: B200 86; STX 8 Jimmy Neutron Boy Genius: STX 25 A Knight's Tale: STX 22 Like Mike: B200 28; RBA 13; STX 3 Mamma Mia!: B200 184 Men In Black II: STX 19 Monsoon Wedding: WM 7 Moulin Rouge: B200 143; STX 14 Mr. Deeds: B200 76; STX 7 O Brother, Where Art Thou?: B200 19; BG 1; CA 2; INT 7; STX 2 The Osbourne Family Album: B200 104; STX 10 Queer As Folk: The Second Season: EA 15 Queer As Folk: The Second Season: EA 15 The Royal Tenenbaums: STX 24 Save The Last Dance: STX 18 Scooby-Doo: B200 68; RBA 92; STX 6 The Scorpion King: B200 177; STX 15 Shrek: B200 110; STX 11 Spider-Man: B200 34; STX 4 Spirit: Stallion Of The Cimarron: B200 129; STX 42 Springer Station of the Children S200 129; STX 12 Spongebob Squarepants Original Theme Highlights: STX 23 Star Was Episode II: Attack Of The Clones: STX 16 Tae-Bo Inspirational: Walk By Faith...Not By Sight: GA 35 Vanilla Sky: STX 17 A Walk To Remember: B200 64; STX 5 -VARIOUS ARTISTSon The Billboard 200 Irv Gotti Presents The Inc: 7 Now 8: 192 Now 9: 26 Off The Hook: 65 Passion: Our Love Is Loud: 195 Passion: Uur Love Is Loud: 195 P. Diddy & Bad Boy Records Present... We Invented The Remix: 18 Punk -O- Rama 7: 106 Songs 4 Worship — Shout To The Lord: 73 So So Def Presents: Definition Of A Remix (EP): 145 Steve Harvey Compilation: Sign Of Things To Come: 125 This Is Ultimate Dancel: 83

Totally Country: 163 Totally Hits 2002: 12 Vans Warped Tour 2002 Compilation: 101

www.billboard.com

MxPx: CC 28

JUI 2	LY 27 002		Billboard MODERN RO	
×	EK		Airplay monitored by 💦 Nielsen	
THIS WEEK	WEEK		Broadcast Data Systems	3
HIS	AST		TITLE IMPRINT/PROMOTION LABEL	Artist
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1	1	7	学校 NUMBER 1 学校 BY THE WAY WARNER BROS.	5 Weeks At Number 1 Red Hot Chili Peppers 😪
2	2	14		Hoobastank 🤿
3	3	13	WARNING IMMORTAL/EPIC	Incubus 🤿
4	6	9	SWEETNESS DREAMWORKS	Jimmy Eat World 🧔
5	4	16	DRIFT & DIE FLAWLESS/GEFFEN/INTERSCOPE	Puddle Of Mudd 👳
6	7	10	SHE LOVES ME NOT DREAMWORKS	Papa Roach 🖙
7	5	13	HERO COLUMBIA/ROADRUNNER/IDJMG Chad	Kroeger Featuring Josey Scott 🤿
8	9	10	HATE TO SAY I TOLD YOU SO EPITAPH/SIRE/REPRISE	The Hives 🤿
9	8	11	I FEEL SO MCA	Box Car Racer 🤿
10	11	2		System Of A Down 🤿
11	13	1	GET FREE CAPITOL	The Vines 🤿
12	12		MY FRIENDS OVER YOU DRIVE-THRU/MCA	New Found Glory 🖙
13	10	15	SOMEWHERE OUT THERE COLUMBIA	Our Lady Peace 🤿
14	16		WHERE DO WE GO FROM HERE REPRISE	Filter 🤿
15	19	7	DOWNFALL GEFEN/INTERSCOPE	TRUSTcompany 😪
16	14	31	FOR YOU FLIP/ELEKTRA/EEG	Staind 🖙
17	20	21	AMBER VOLCAND	311 👳
18	26	4	THOUGHTLESS IMMORTAL/EPIC	/ER 🕨 Korn 🤿
19	25	9	THE ENERGY ATLANTIC	Audiovent 🤿
20	22	17	GET AWAY WARNER BROS.	Earshot 🤿
21	23	14	ΡΕΝΥ τντ	Default 🤿
22	17	112	ONE LAST BREATH WIND-UP	Creed 🤿
23	21		WITHOUT ME WEB/AFTERMATH/INTERSCOPE	Eminem 🧟
24	15	18	HERE TO STAY IMMORTAL/EPIC	Korn 🤿
25	27	14	BOOM ATLANTIC	P.0.D. 😪
26	24	26	SEEIN' RED INTERSCOPE	Unwritten Law 🤿
27	29	3	KEEP FISHIN' GEFFEN/INTERSCOPE	Weezer 🤿
28	28	21	FLAKE ENJOY/UNIVERSAL	Jack Johnson 🤿
29	30	10	EPIPHANY FLIP/ELEKTRA/EEG	Staind 🧟
30	34	2	IN MY PLACE CAPITOL	Coldplay 🤿
31	NE	W.	UP ALL NIGHT INTERSCOPE	Unwritten Law
32	31	24	I STAND ALONE REPUBLIC/UNIVERSAL	Godsmack 🤿
33	32	9	WHERE ARE YOU GOING RCA	Dave Matthews Band 🤿
34	33	19	FELL IN LOVE WITH A GIRL THIRD MANAZ	The White Stripes 🤿
35	37	2	SACRIFICE RCA	Trik Turner
36	36	Б		Adema
37	35		I FEEL FINE AWARE/COLUMBIA	Riddlin' Kids 🤿
38	1. A.	-		Chevelle
39			WASTED & READY ATO/RCA	Ben Kweller
40	39	18	PAPERCUT WARNER BROS	Linkin Park 🧔

JUI 2	LY 27 002		Billboard Roc	INSTREAM CK TRACKS
*	ž		Airplay monitored by	Nielsen
ME	AST WEE			Broadcast Data
SI	ASI		TITLE IMPRINT/PROMOTION LABEL	Systems
-	-			
	1	15	DRIFT & DIE FLAWLESS/GEFFEN/INTERSCOPE	Puddle Of Mudd 🖙
2	2	7	BY THE WAY WARNER BROS.	Red Hot Chili Peppers 🤿
3	3	18	HERO COLUMBIA/ROADRUNNER/IDJMG	Chad Kroeger Featuring Josey Scott 🡳
- 4	4	26	I STAND ALONE REPUBLIC/UNIVERSAL	Godsmack 🤿
5	5	11	SHE LOVES ME NOT DREAMWORKS	Papa Roach 🤿
6	6	.20	GET AWAY WARNER BROS	Earshot 🖙
7	9	16	DENY TVT	Default 👳
8	12	6	AERIALS AMERICAN/COLUMBIA	System Of A Down 🤿
9	8	16	ONE LAST BREATH WIND-UP	Creed 🖙
10	14	11	THE ENERGY ATLANTIC	Audiovent 🤿
11	10	32	FOR YOU FLIP/ELEKTRA/EEG	Staind 👳
12	7	18	HOLD ME DOWN MCA	Tommy Lee 👳
13	13	13	RUNNING AWAY ISLAND/IDJMG	Hoobastank 😴
14	15	15	PARABOLA TOOLDISSECTIONAL/VOLCANO	Tool 👳
15	11	16	HERE TO STAY IMMIORTAL/EPIC	Korn 🤿
16	19	-	WHERE DO WE GO FROM HERE REPRISE	Filter 😪
17	16 22	39	BLURRY FLAWLESS/GEFFEN/INTERSCOPE	Puddle Of Mudd 👳
18	22			AIRPOWER Korn 👳
20	17	14		Jerry Cantrell 👳
21	35			Nickelback
22	23	18		P.O.D.
23	24	26		System Of A Down 😴
24	27	3		Rob Zombie
25	28			Adema
26	33	12		Bruce Springsteen & The E Street Band
27	29	12	SOMEWHERE OUT THERE COLUMBIA	Our Lady Peace 🤿
28	32		SECRET TOUCH ANTHEM/ATLANTIC	Rush
29	25	12	EPIPHANY FLIP/ELEKTRA/EEG	Staind 🤿
30	31	6	DARKNESS, DARKNESS UNIVERSAL	Robert Plant 🤿
31	34		SOMETHING MORE ROADRUNNER/IDJMG	Sinch 👳
32	37	2	THE RED EPIC	Chevelle
33	30	57	GIRLS OF SUMMER COLUMBIA	Aerosmith 🤿
34	40	4	GET FREE CAPITOL	The Vines 🤹
35	26	17	NO LIGHT HOLLYWOOD	3rd Strike 🧟
36	38	5	YOUR SIGNS MCA	Nonpoint
37	NA.		WALK AWAY ELEKTRA/EEG	Epidemic 🤿
38	RE-EI		RUNAWAY WARNER BROS.	Linkin Park
39	39	13	WARNING IMMORTAL/EPIC	Incubus 🧟
40	NE	W	POLYAMOROUS HOLLYWOOD	Breaking Benjamin 🤿

Billboard ADULT TOP 40 TRACKS...

Airplay monitored by Nielsen Broadcast Data Systems

JULY 27 2002

AST WEEK S WEEK

TOPAN

2 JU	LY 21	,	Billboard ADULT CONT	
THIS WEEK	LAST WEEK		Airplay monitored by 💦 Nielsen Broadcast Data Systems	
H	A		TITLE IMPRINT/PROMOTION LABEL	Artist
			約100 NUMBER 1 約25	18 Weeks At Number 1
1	1	23		Celine Dion 😴 Josh Groban
3	2	36		Five For Fighting 😴
3 4	4	30 42		
4	4	22	HERO INTERSCOPE	Enrique Iglesias 🧟
	5	8		Marc Anthony 😪
6	-			Bryan Adams 🤿
7	6 8	23	BRING ON THE RAIN CURB DO IT FOR LOVE ARISTA/RCA/BMG HERITAGE	Jo Dee Messina 🖙 Daryl Hall John Oates
8	12	13		
10	11	88		Vanessa Carlton 😒 Lee Ann Womack 😒
11	9	47		Lonestar 😪
12	7 10	84		matchbox twenty 😴
113	13	53		Train 👳
	14	72		Dido 😪
15	15	20		Michael Bolton 😴
16	16	11		Sheryl Crow 😪
17	19			Celine Dion 🖙
18	17	18		Carolyn Dawn Johnson 🖙
19	18	10		Jennifer Lopez 🖙
20	20	21		Enya
21	25	7		John Mayer 🤿
22	26	15		Luther Vandross
23	23	40	CAN'T FIGHT THE MOONLIGHT CURB	LeAnn Rimes 👳
24	27	7	ORIGINAL SIN ROCKET/UNIVERSAL	Elton John 😴
25	22	17	I CAN'T HELP YOU NOW CAPITOL	Bonnie Raitt
	21	3	ON THE 4TH OF JULY COLUMBIA	James Taylor
27	24	17	WHEREVER YOU WILL GO REA	The Calling 🖙
28	29			Marc Anthony 👳
29	30	3	ANGEL EYES CURB	Tamara Walker
30	28	11	ESCAPE INTERSCOPE	Enrique Iglesias 👳

SIH	LAST		TITLE IMPRINT/PROMOTION LABEL	Artist
1	1	21		9 Weeks At Number 1 Shervi Crow 🛠
2	2	4.0		Jimmy Eat World 🤿
3	3	-214		Vanessa Cariton 😴
4	4	16		Avril Lavigne 🤿
5	5	10		Kroeger Featuring Josey Scott
6	6	46	WHEREVER YOU WILL GO BCA	The Calling 👳
7	7	23		John Mayer 🤿
8	9	40		Nickelback 👳
9	11		WHERE ARE YOU GOING RCA	Dave Matthews Band 👳
10	8	19		Goo Goo Dolls 👳
11	10	28	BLURRY FLAWLESS/GEFFEN/INTERSCOPE	Puddle Of Mudd 👳
12	13	14	HELLA GOOD INTERSCOPE	No Doubt 👳
13	12	29	ALL YOU WANTED MAVERICK/WARNER BROS	Michelle Branch 🤿
14	15			Creed 🤿
15	14	75		Train 👳
16	19	13	FLAKE ENJOY/UNIVERSAL	Jack Johnson 🧟
17	16	14		Pink 😴
18	18	22		Default 👳
19	22			Alanis Morissette 🤿
20	20	14	WHEN THE STARS GO BLUE 143/LAVA/ATLANTIC	The Corrs Featuring Bono 🤿
2	21	15	SPARKLE ISLAND/IDJMG	Rubyhorse
22	29	3	THE RISING COLUMBIA Bruce Sp	pringsteen & The E Street Band
23	23	9	FLY AWAY FROM HERE (GRADUATION DAY) 143/REPRISE	
24	26	8	AMERICAN GIRLS GEFFENANTERSCOPE	Counting Crows 🤿
25	28	5	DAYS GO BY CREDENCE/CAPITOL	Dirty Vegas 🧟
26	24	13		The Calling 🤿
27	30	4	DON'T KNOW WHY BLUE NOTEWINGIN	Norah Jones 🤿
28	25	26	IN THE END WARNER BROS	Linkin Park 🤿
29	27	711	SOMEWHERE IN THE MIDDLE IMMERGENT	Dishwalla 🤿
30	31	4		Our Lady Peace 🤿
31	32	14	TOO BAD ROADRUNNER/IDJMG	Nickelback 🤿
32	34	5	WALK WITH ME ATLANTIC	Seven And The Sun
33	33	12		Shakira 🤿
34	35	14	ESCAPE INTERSCOPE	Enrique Iglesias 👳
35	39	2	AMBER VOLCANB	311 👳
36	38	2	OUT OF MY HEART (INTO YOUR HEAD) HOLLYWOOD	BBMak 👳
37	NE	W	A LITTLE LESS CONVERSATION RCA	Elvis Presley vs JXL 🤿
38	40	4	FAITH ESSEX GIRL/HOLLYWOOD	Sheila Nicholls 🧟
30	NG	ίν.		Carolyn Dawn Johnson

J	ULY 200	27 2	Billboard
	1	0	P 40 TRACKS
EEK	WEEK	8	Airplay X Nielsen TITLE monitored by Broadcast Deta
W SHI	LAST W	WEEKS	ARTIST IMPRINT/PROMOTION LABEL
			(台) NUMBER 1 (台) 1 WEALINE 1 COMPLICATED
1	2	•	AVRIL LAVIGNE ARISTA
2	1	Ð	HOT IN HËRRE NËLLY FO' REEL/UNIVERSAL
3	4	•	HERO CHAD KROEGER FEATURING JOSEY SCOTT COLUMBIA/ROADRUNNER /DJMG
4	3	12	WITHOUT ME EMINEM WEB/AFTERMATH / INTERSCOPE
5	5	E	THE MIDDLE JIMMY EAT WORLD
6	7		DREAMWORKS I'M GONNA BE ALRIGHT JENNIFER LOPEZ FEATURING NAS
	4		EPIC A THOUSAND MILES
7	6		VANESSA CARLTON A&M /INTERSCOPE HEAVEN
8	8	8	DJ SAMMY & YANOU FEATURING DO Robbins
9	16	8	JUST LIKE A PILL PINK ARISTA
10	17	10	NO SUCH THING "JOHN MAYER AWARE /COLUMBIA
	23		DILEMMA NELLY FEATURING KELLY ROWLAND FO'REEL ANNYERSAL
12	10	12	DAYS GO BY DIRTY VEGAS
13	9	20	CREDENCE /CAPITOL FOOLISH ASHANTI
14	12	18	MURDER INCJAJM //DJMG SOAK UP THE SUN
			SHERYL CROW A&M /INTERSCOPE ALL YOU WANTED
15	11	25	MICHELLE BRANCH MAVERICK /WARNER BROS
6	19	1	P. DIDOY & GINUWINE BAD BOY /ARISTA
7	15	20	WHAT'S LUV? FAT JOE FEATURING ASHANTI TERROR SQUAD /ATLANTIC
18	14	1	HELLA GOOD NO DOUBT INTERSCOPE
9	21	7	OH BOY CAM'RON FEATURING JUELZ SANTANA ROCA-FELLADEF JAM ADJMG
0	13	18	I NEED A GIRL (PART ONE) P. DIDDY FEATURING USHER & LOON
21	18	24	BAD BOY /ARISTA BLURRY PUDDLE OF MUDD
		2 1.	FLAWLESS/GEFFEN /INTERSCOPE
22	20	17	DEFAULT TVT DON'T LET ME GET ME
23	22	22	PINK Arista
4	29	•	JUST A FRIEND 2002 MARIO J
25	24	12	WALKING AWAY CRAIG DAVID WILOSTAR /ATLANTIC
26	25	•	FULL MOON BRANDY ATLANTIC
27	27		STILL FLY BIG TYMERS
8	31		CASH MONEY JUNIVERSAL DOWN 4 U IRV GOTTI PRESENTS THE INC.
9	26	.21	MURDER INC/DEF JAM //DJMG
			SHAKIRA EPIC GANGSTA LOVIN'
0	36	2	EVE FEATURING ALICIA KEYS RUFF RYDERS ANTERSCOPE GOTTA GET THRU THIS
1	37	2	DANIEL BEDINGFIELD ISLAND //DJMG
12	28	10	ADDICTIVE TRUTH HURTS FEATURING RAKIM AFTERMATH ANTERSCOPE
3	35	•	LOVE AT FIRST SIGHT KYLIE MINOGUE CAPITOL
4	34		ONE LAST BREATH CREED WIND-UP
5	33	-	FOR ALL TIME SOLUNA
6	39	4	DREAMWORKS WHERE ARE YOU GOING DAVE MATTHEWS BAND
17	30	10	HERE IS GONE GOO GOO DOLLS
	-		WARNER BROS
8	32	23	ENRIQUE IGLESIAS
9		- 243	ENRIQUE IGLESIAS INTERSCOPE
0	NE	VV	WALK WITH ME SEVEN AND THE SUN ATLANTIC

Compiled from a national sample of airplay supplied by Nielsen Broadcast Data Systems' Radio Track service. 106 main-stream rock stations, 84 modern rock stations, 87 adult contemporary stations and 77 adult Top 40 stations are electron-ically monitored 24 hours a day, 7 days a week. Top 40 Tracks is compiled from a national sample of Mainstream Top 40, Rhythmic Top 40 and Adult Top 40 stations. The 249 Top 40 Tracks stations are electron-days a week. Top 40 Tracks awards bullets based on increase in addience impressions. On the remaining detection-below the top 20 (top 15 for AC and Adult Top 40) are removed from the chart after 26 weeks. Airpower awarded to songs appearing in the top 20 on both the Nielsen BDS Airplay and Audience charts for the first time with increases in both detec-tions and audience (Top 40 Tracks excluded). \Rightarrow Videoclip availability. © 2002, VNU Business Media, Inc. All rights reserved.

BILLBOARD JULY 27, 2002

Touchlunes Digital Jukebox Most Played

1.7 Million Americans Interact Weekly. Over 2.6 Million Plays a Week and Climbing...

ADVERTISEMEN

SONG NAME LABEL NAME	ARTIST	This Week	.ast Neek	2 Wks \go	Wks On Chart
	AITIO	>	>		20
HOW YOU REMIND ME ROADRUNNER	NICKELBACK	1	1	1	35
COWBOY ATLANTIC	KID ROCK		2	2	147
ONLY GOD KNOWS WHY ATLANTIC	KID ROCK		4	4	119
IN THE END WARNER BROS	LINKIN PARK	4		3	23
PICTURE (FEAT. SHERYL CROW) ATLANTIC	KID ROCK	5	NE	W	1
WITH ARMS WIDE OPEN WIND-UP	CREED	6	5	5	140
HOTEL CALIFORNIA (LIVE) GEFFEN RECORDS	EAGLES	7	6	7	50
SMOOTH (FEAT. ROB THOMAS) ARISTA	SANTANA	8	7	6	146
YOU SHOOK ME ALL NIGHT LONG ATCO	AC/DC	9	8	8	61
KRYPTONITE REPUBLIC UNIVERSAL	3 DOORS DOWN	10	9	10	107
GET THE PARTY STARTED ARISTA	PINK	1	11	1	29
BELIEVE WARNER BROS	CHER	2	2	2	197
MUSIC MAVERICK	MADONNA	3	3	3	88
DON'T SPEAK TRAUMA	NO DOUBT	4	4	4	119
DANCING QUEEN POLYDOR	ABBA	5	5	5	193
	BARENAKED LADIES	6	6	7	53
HELLA GOOD INTERSCOPE	NO DOUBT		7	*	4
	FLEETWOOD MAC	8	8	6	137
DON'T LET ME GET ME ARISTA	PINK	9	9	8	11
DON'T LET ME GET ME ARISTA MAMBO NO.5 (A LITTLE BIT OF) BMG RECORD	S LOU BEGA	10	10	9	173
				-	
				-	
IT WASN'T ME (FEAT. RICARDO DUCENT) MCA	SHAGGY	1	1	1	59
LET'S GET IT ON MOTOWN	MARVIN GAYE	2	2	2	221
ANGEL (FEAT. RAYVON) MCA	SHAGGY		3	3	41
THE DOCK OF THE BAY ATLANTIC		4	4	4	136
WHAT'S GOING ON MOTOWN	MARVIN GAYE	5	5	5	209
(HOT SH*T) COUNTRY GRAMMAR UNIVERSAL RE		6	7	8	19
RIDE WIT ME (FEAT. CITY SPUD) UNIVERSAL REC		7			62
E.I. UNIVERSAL RECORDS	NELLY	8	8	9	82
U GOT IT BAD ARISTA	USHER		RE-EI		13
BIG PIMPIN' (FEAT. UGK) ROC-A-FELLA / DEF JAN	JAY-Z (CLEAN)	10	RE-E	NIRY	2
MARGARITAVILLE MCA	JIMMY BUFFETT			1	38
COPPERHEAD ROAD MCA	STEVE EARLE		2	2	221
FRIENDS IN LOW PLACES CAPITOL NASHVILLE	GARTH BROOKS	3	3	3	48
POP A TOP ARISTA	ALAN JACKSON	4	7	4	117
NEON MOON ARISTA	BROOKS & DUNN	5	5	7	183
MY MARIA ARISTA	BROOKS & DUNN	6	6	5	221
	WAYLON JENNINGS	7	4	6	95
CRAZY MCA	PATSY CLINE	8	8	8	229
AMARILLO BY MORNING MCA	GEORGE STRAIT	9	9	9	29
THIS KISS WARNER BROS	FAITH HILL	10	10	10	145
CORAZON ESPINADO (FEAT. MANA) ARISTA	SANTANA	1	1	1	114
BAILAMOS INTERSCOPE	ENRIQUE IGLESIAS	2	2	2	175
COMO LA FLOR EMI LATIN	SELENA	3	3	3	133
LA BAMBA WARNER BROS	LOS LOBOS	4	4	4	197
BIDI BIDI BOM BOM EMI LATIN	SELENA	5	5	5	161
CLAVADO EN UN BAR WEA LATINA	MANA	6	6	6	117
QUIZAS SI, QUIZAS NO POLYGRAM	LOS TOROS BAND	7	7	8	99
ME CAI DE LA NUBE BMG RECORDS	CORNELIO REYNA	8	8	7	65
SE ME OLVIDO OTRA VEZ WEA LATINA	MANA	9	_	INTRY	99
RAYANDO EL SOL WEA LATINA	MANA	10	NE	EW I	1
	_				
HOW YOU REMIND ME ROADRUNNER	NICKELBACK	1	1	1	34
TOO BAD ROADRUNNER	NICKELBACK	2	2	2	32
NEVER AGAIN ROADRUNNER	NICKELBACK	3	4	3	32
LEADER OF MEN ROADRUNNER	NICKELBACK	4	3	4	44
BREATHE ROADRUNNER	NICKELBACK	5	5	5	44
WOKE UP THIS MORNING ROADRUNNER	NICKELBACK	6	9	*	2
FOLSOM PRISON BLUES SUN ENTERTAINMENT	JOHNNY CASH	7	6	6	127
BAD MOON RISING FANTASY CREEDENCE CL		8	7	8	65
THE DEVIL WENT DOWN TO GEORGIA BLUE HAT CH	ARLIE DANIELS BAND	9	8	7	44
HAVE YOU EVER SEEN THE RAIN? FANTASY CREEDENC	E CLEARWATER REVIVAL	10	10	10	70
Hit Singles + Hot Artist	s = www.	touc	htur	les c	om
Paid Performances					
	323	5-05	-טנ	100	JU
The perfect equation to keep Artists Labels, and Songwriters played and p	s,	Ter			
TouchTunes is the leading provider	of a	IOU			
music-on-demand commercial jukebo	xes.	AUSIC	WHI	-UHA	INN
			-	_	-

	JUL 2(¥ 2	⁷ Billboard			ŀ	HOT 100				RPLAY
THIS WEEK	LAST WEEK	WKS. ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WKS. ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WKS, ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
1	1	13	Hot In Herre 5 Wks At No. 1 NELLY (FO REEL/UNIVERSAL)	26	23	32	Blurry PUDDLE OF MUDD (FLAWLESS/GEFFEN/INTERSCOPE)	51	57	7	I Miss My Friend DARRY_WORLEY (DREAMWORKS (NASHVILLE))
2	2	18	Without Me EMINEM (WEB/AFTERMATH/INTERSCOPE)	27	31	8	The Good Stuff KENNY CHESNEY (BNA)	52	53	14	Gots Ta Be B2K (EPIC)
	4		Complicated AVRIL LAVIGNE (ARISTA)	28	25	8	Courtesy Of The Red, White And Blue (The Angry American) TOBY KEITH (DREAMWORKS (NASHVILLE))	53	59	4	Unbroken TIM MCSRAW (CURB)
Ð	5	8	I Need A Girl (Part Two) P. DIDDY & GINUWINE (BAD BOY/ARISTA)	29	21	13	Full Moon Brandy (Atlantic)	54	48	20	Drive (For Daddy Gene) ALAN JACKSON (ARISTA NASHVILLE)
5	3	11	Hero CHAD KROEGER FEAT, JOSEY SCOTT (COLUMBIA/ROADRUNNER/IDJ/MG)	30	44	3	Gangsta Lovin' EVE FEAT. ALICIA KEYS (RUFF RYDERS/INTERSCOPE)	55	54	10	Walking Away CRAIG DAVID (WILDSTAR/ATLANTIC)
•	6	1.5	Oh Boy CAM RON (ROC-A-FELLA/DEF JAM/IDJMG)	31	26	29	All You Wanted MICHELLE BRANCH (MAVERICK/WARNER BROS.)	56	52	2	When You Lie Next To Me
D	24	3	Dilemma NELLY FEAT. KELLY ROWLAND (FO' REEL/UNIVERSAL)	32	27	29	Wasting My Time DEFAULT (TVT)	57	61	5	Tonight I Wanna Be Your Man ANDY GFIGGS (RCA (NASHVILLEI)
	7	20	The Middle JIMMY EAT WORLD (OREAMWORKS)	33	29	15	Hella Good	58	64	12	Someone To Love You RUFF ENDZ (EPIC)
D	13		Down 4 U IRV GOTTI PRESENTS THE INC. (MURDER INC, DEF JAM/IDJMG)	34	33	38	Wherever You Will Go THE CALLING (RCA)	59	65	-	Running Away HOOBASTANK (ISLAND/IDJMG)
0	14	7	Just A Friend 2002	35	38	12	Not A Day Goes By	60	66	4	Ten Rounds With Jose Cuervo TRACY BYRD (RCA (NASHVILLE))
1	10	14	I'm Gonna Be Alright JENNIFER LOPEZ FEAT. NAS (EPIC)	36	34	9	Call Me TWEET (THE GOLD MIND/ELEKTRA/EEG)	61	70	10	You Know That I Love You Donell Jones (Untouchables/Arista)
2	9	19	A Thousand Miles VANESSA CARLTON (A&M/INTERSCOPE)	37	45	7	By The Way RED HOT CHILL PEPPERS (WARNER' BROS.)	62	60	10	Drift & Die PUDDLE OF MUDD (FLAWLESS/GEFFEN/INTERSCO
3	11	12	Still Fly BIG TYMERS (CASH MONEY/UNIVERSAL)	38	37	11	The One GARY ALLAN (MCA NASHVILLE)	63	63	17	I Don't Have To Be Me ('Til Monday STEVE AZAR (MERCURY (NASHVRLE))
4	8	24	Foolish ASHANTI (MURDER INC/AJM/IDJMG)	39	35	25	U Don't Have To Call USHER (ARISTA)	64	72	3	Two Wrongs Wyclef JEAN FEAT. CLAUDETTE ORTIZ (COLUMBI
5	12	15	Addictive TRUTH HURTS FEAT, RAKIM (AFTERMATH/INTERSCOPE)	40	43	8	Why Don't We Fall In Love	65	62	15	Down A** Chick JA RULE FEAT CHARLI BALTIMORE (MURDER INC/DEF JAMADA
5	16	2	Heaven DJ SAMMY & YANOU FEAT. DD (ROBBINS)	41	51		Grindin' The CLIPSE (STAR TRACK/ARISTA)	66	58	20	Underneath Your Clothes
7	30	5	Happy ASHANTI (MURDER INC/AJM/IOJMG)	42	47	•	Long Time Gone Dixie Chicks (MONUMENT)	67	68	2	I Keep Looking SARA EVANS (RCA (NASHVILLE))
3	22	8	Nothin' N.O.R.E. (DEF JAM/IDJMG)	43	39	17	Living And Living Well GEORGE STRAIT (MCA NASHVILLE)	68	50	18	Rainy Dayz MARY J. BLIGE FEAT. JA RULE (MCA)
9	28	9	No Such Thing JOHN MAYER (AWARE/COLUMBIA)	44	40	47	How You Remind Me NICKELBACK (ROADRUNNER/IDJMG)	69			Baby ASHANTI (MURDER INC./AJM/IOJMG)
0	18	16	Soak Up The Sun SHERYL CROW (A&M/INTERSCOPE)	45	55	6	My Neck, My Back KHIA FEAT. DSD (DIRTY DOWN/ARTEMIS)	70	71	2	The Impossible JOE NICHOLS (UNIVERSAL SOUTH)
1	20	18	halfcrazy MUSIQ (DEF SOUL/IDJMG)	46	46	10	My Heart Is Lost To You BROOKS & DUNN (ARISTA NASHVILLE)	71	69	3	Where Are You Going DAVE MATTHEWS BAND (RCA)
2	15	20	I Need A Girl (Part One) P. DIDDY FEAT, USHER & LOON (BAO BOY/ARISTA)	47	56	4	Move B***h LUDACRIS (DISTURBING THA PEACE/DEF JAM SOUTH/IDJMG)	72	73	2	Good Times STYLES (RUFF RYDERS/INTERSCOPE)
3	17	24	What's Luv? FAT JDE FEAT. ASHANTI (TERROR SQUAD/ATLANTIC)	48	36	13	I'm Gonna Miss Her (The Fishin' Song) Brad Paisley (Arista Nashville)	73	-	18	Gotta Get Thru This OANIEL BED NGFIELD (ISLAND/IOJMG)
4	32	4	Just Like A Pill PINK (ARISTA)	49	49	8	One Last Breath CREED (WIND-UP)	74	74	2	She Loves Me Not PAPA ROACH (DREAMWORKS)
5	19	11	Days Go By DIRTY VEGAS (CREDENCE/CAPITOL)	50	42	21	Don't Let Me Get Me PINK (ARISTA)	75		1	Love At First Sight Kylie minogue (Capitol)

Records with the greatest impressions increase. @ 2002, VNU Business Metia, Inc. and Nielsen SoundScan. (nc. All rights reserved. Compiled from a national sample of airplay supplied by Nielsen Broadcast Data Systems' Radio Track service. 915 stations in Top 40, Pop. R&B Hip-Hop, Country. Latir, Rock and other popular formats are electronically monitored 24 hours a day, 7 days a week. Songs ranked by gross impressions, computed by cross-referencing exact times of airplay with Arbitron listener data. This data is used to compile the Hot 100.

	JUI 2(LY 2 002	⁷ Billboarc	Ø			OT 100 SIN		6		ES SALES
THIS WEEK	LAST WEEK	KS. ON	TITLE	THIS WEEK	LAST WEEK	NS. ON	TITLE	THIS WEEK	LAST WEEK	KS. ON	TITLE
(亡) 1	۹ 1	3	ARTIST (IMPRINT/PROMOTION LABEL) 部語: NUMBER 1 3音: A Little Less Conversation 3 Wis ALNO 1 EVIS PRESEVY SJ.XL. (RCA)	₽ 26	3 24	> 9	ARTIST (IMPRINT/PROMOTION LABEL) Gots Ta Be B2X (EPIC)	F 51	コ 47	2	ARTIST (IMPRINT/PROMOTION LABEL) Take Ya Home UL BOW WOW (50 50 0EF/COLUMBIA)
2	2	14	Heaven DJ SAMMY & YANOU FEAT, 00 (ROBBINS)	27	28	17	Song For The Lonely	52	45	9	My Bad RAYVON (BIG YARD/MCA)
3	3	8	Day + Night ISYSS FEATURING JADAKISS (ARISTA)	28	26	12	Days Go By DIRTY VEGAS (CREDENCE/CAPITOL)	53	-	12	Addictive TRUTH HURTS FEAT. RAKIM (AFTERMATH/INTERSCOPE)
4	4	19	Girlfriend N SYNC FEAT. NELLY (JIVE)	29	30	8	Move B***h LUDACRIS (DISTURBING THA PEACE/DEF JAM SOUTH/IDJMG)	54	25	38	God Bless The USA
5	9	6	I Don't Really Know BRANDY MOSS-SCOTT (HEAVENLY TUNES)	30	22	53	The Star Spangled Banner WHITNEY HOUSTON (ARISTA)	55	49	29	Gettin' Jiggy Wit It WILL SMITH (COLUMBIA)
6	-		Don't Mess With My Man	31	23	19	Ballin' Boy No GOOD (ARTISTOIRECT)	56	55	5	Welcome To New York City CAM RON (ROC-A-FELLA/DEF JAM/IDJMG)
7	11	4	My Dogs CHUCK -N- BLOOD (FOREALAH JAMZ)	32	27	1	I Need A Girl (Part Two) P DIODY & GINUWINE (BAD BOY/ARISTA)	57	50	31	Hush Lil' Lady Corey Feat. Lil, Romeo (NOONTIME/MOTOWN/UNIVERSAL)
8	8		That's What Girls Do	33	31		Who U Rollin Wit? LIL' TYKES FEAT DON WON (MAMA'S BOY)	58	51	20	I Should Be Sleeping EMERSON DRIVE (DREAMWORKS (NASHVILLEI)
9	5	9	Hot In Herre Nelly (FO' REEL/UNIVERSAL)	34	37	14	U Don't Have To Call USHER (ARISTA)	59	54		Line 'Em Up Freeway feat, young chris (roc-a-fella/def JAM/IDJMG)
10	7	14	Wherever You Will Go	35	46	10	Sugarhigh JADE ANDERSON (COLUMBIA)	60	41	41	Where The Stars And Stripes And The Eagle Fly AARON TIPPIN (LYRIC STREET)
11	73	2	Mother RAY CHARLES (E-NATE/CROSS OVER)	36	34	12	Still Fly BIG TYMERS (CASH MONEY/UNIVERSAL)	61	64	8	Call Me TWEET (THE GDLD MIND/ELEKTRA/EEG)
12	6	29	Lights, Camera, Action! MR. CHEEKS (UNIVERSAL)	37	40		Rapture (Tastes So Sweet)	62	63	34	Only Time ENYA (REPRISE)
13	12	44	Us Against The World	38	48		Way Of Life LIL WAYNE (CASH MONEY/UNIVERSAL)	63	-		In Da Wind TRICK DADDY (SLIP-N-SLIDE/ATLANTIC)
14	15	2	Throw It Up	39	38	18	Happy ASHANTI (MURDER INC./AJM/IDJMGI	64	59	13	One Mic NAS (ILL WILE/COLUMBIA)
15	13	8	Who Wants This? SMILEZ & SOUTHSTAR (ARTISTDIRECT)	40	53	4	Shadows In The Night MICHAEL DAMIAN {WEIR BROTHERS/MODERN VOICES}	65	61	33	Truly Madly Deeply SAVAGE GARDEN (COLUMBIA)
16	10	7	Crawl To Me KEMI (MACK DAWG)	41	43	11	Hard To Explain THE STROKES (RCA)	66	57	11	Guess Who's Back SCARFACE (DEF JAM SOUTH/IDJMG)
17	14	8	The Impossible JOE NICHOLS (UNIVERSAL SOUTH)	42	36	15	Oh Boy CAM RON (RDC-A-FELLA/DEF JAM/IOJMG)	67	-		Get Me Off BASEMENT JAXX (XL/ASTRALWERKS)
18	21	10	Nothin' N.O.R.E (DEF JAM/IDJMG)	43	44	6	Don't Let Me Get Me PINK IARISTAI	68	72		Holla At A Playa JIM CROW (ORCA/SCARECROW/INTERSCOPE)
19	19	11	Grindin' THE CLIPSE (STAR TRACK/ARISTA)	44	62	3	Good To You KWELI (RAWKUSIMCA)	69	65	45	One Sweet Day MARIAH CAREY & BOYZ II MEN (COLUMBIA)
20	17	15	Slow Dance Lou Mosley (Jenstari	45	42	7	A New Day Has Come CELINE DION (EPIC)	70	-	8	You Can't Go Home Again! DJ SHAOOW (MCA)
21	18	29	I Don't Want To Miss A Thing AEROSMITH (COLUMBIA)	46	33	38	America The Beautiful ELVIS PRESLEY (RCA)	71	56	5	They-Say Vision RES (MCA)
.22	16	99	Can't Fight The Moonlight LEANN RIMES (CURB)	47	32	6	Bigger Than Life C.3.0 (MAMA S BOY)	72	-	15	Sugar Youngstown (Hollywood)
23	20	12	Soldier's Heart R. KELLY (JIVE)	48	39	20	Feels Good (Don't Worry Bout A Thing) NAUGHTY BY NATURE FEAT. 3LW (TVT)	73	Ξ	3	Whoa Now Brich (Atlantic)
24	29	7	Just A Friend 2002 MARIO (J)	49	-	Ð	Tainted SLUM VILLAGE FEAT. DWELE (BARAK/PRIORITY/CAPITOL)	74	-	63	Big Poppa/Warning THE NOTORIOUS B.I.G. (BAD BOY/ARISTA)
25	58	2	Two Wrongs wyclef jean feat. Claudette ortiz (columbia)	50	35	7	Lose Control (Descontrolate) YOHANY (DURMAR/PYRAMID/ORPHEUS)	75	52	31	Uh Huh B2K (EPIC)

Records with the greatest sales gains @ 2002, VNU Business Media, Inc. and Nielsen SoundScan, Inc. All rights reserved. The top selling singles compiled from a national sample of retail store mass merchant, and internet sales reports collected, compiled, and provided by Nielsen SoundScan. This data is used to compile the Hot 100.

WEA Awaits Caparro's Impact

Continued from page 1

Caparro will replace WEA chairman Dave Mount, who has announced that he will retire at the end of the year. Caparro joins WEA the week of July 22, and there will be a transition period to enable the newcomer to study the organization and its people. Caparro, who resigned as chairman of the Island Def Jam Group last December, will report to WMG chairman/CEO Roger Ames.

WEA consists of WEA Corp., the distribution company; WEA Manufacturing; the Alternative Distribution Alliance, the independent distribution company; and Westland Graphics/Ivy Hill, a graphics and packaging company.

In addition, Caparro has been named chairman of WMG's Global Media Manufacturing and Distribution Committee, a newly created task force that will provide strategic direction to the company's distribution and manufacturing operations around the world.

Unlike Mount—who works out of WEA's headquarters in Burbank, Calif.—Caparro, with his global responsibilities, will be based in New York. This has sparked speculation that the distribution company headquarters will move to New York or that Caparro will seek someone to head WEA Corp. if it should remain in California. But Caparro tells *Billboard* that there are "no plans" to move WEA to New York.

Speculation remains that Caparro could turn over management of the distribution company to one or more of his former associates—specifically John Esposito, former GM of Island Def Jam, who worked with Caparro at PolyGram Group Distribution (PGD), or John Madison, who was executive VP of PGD before landing a high-profile position with AMFM and then becoming CEO of ClickRadio. Currently, Michael White, an executive VP, handles the day-to-day running of WEA Corp., while senior VP Bob Carlton heads up sales.

"I have committed to Roger Ames that I would be completely open to evaluating the company and the people here, and I will live by that," Caparro says. "I am aware [that] there are many good people within the WEA organization."

Esposito and Madison were involved in Caparro's gambit to launch an independent start-up company with the aim of consolidating the majors' manufacturing and fulfillment (*Billboard Bulletin*, May 11), but that effort was abandoned. "I was so close and yet so far [from] revolutionizing the model of the business," Caparro says. "Unfortunately, the timing was not in our favor."

At WEA, Caparro says he initially plans to spend twice as much time listening as talking. "I don't want to come in thinking about change for change's sake," he says. "The only thing that should remain as it is today is the artist and their art. Every traditional approach must be challenged: How to make it better, more effective, with reduced costs. It's ours to redefine going forward."

Indeed, retail accounts expect Caparro to instill change at WEA something that he consistently did at PGD while leading that company to win the National Assn. of Recording Merchandisers' coveted distributor of the year award five times. During his PGD tenure, Caparro took the lead among distribution heads in issuing new policies and business terms, a distinction that was previously held by WEA Corp. and Sony Music Distribution. He became known as the distribution president who was willing to address retail issues first and

who tried to meet accounts halfway. Caparro will work through a transition period with Mount. "The industry has the utmost respect for Dave, and he deserves to leave the WEA organization in the way that he feels most comfortable," Caparro says. "I will look to Dave to dictate the transition. He deserves every respect and courtesy."

Mount, who has helmed WEA since 1993, said in a statement that guiding WEA "through a period of profound change in the industry has required enormous energy and focus, sometimes at the expense of the two most important things in life: family and well-being." He tells Billboard, "I will be 60 next year and have been on a pretty grueling pace, on a plane to somewhere almost every week." He now wants to spend time with his wife, work on his golf game, maybe teach a class or two, and continue his involvement in charity work. "I am sure I won't be bored," he says. After retiring, Mount will stay on as a consultant.

Mount is widely respected among merchants. The head of one of the largest U.S. accounts says, "Mount has done a great job. He clearly made changes and did what needs to be done to make WEA a better place."

Currently, Mount is leading a charge to upgrade WEA's systems, which had fallen behind the times. WEA was also ahead of the curve in offering source tagging for electronic article surveillance tags and providing shelf-ready product and is a pioneer in embracing everyday low pricing. Mount says, "We really have tried to address industry issues."

Nonetheless, music merchants agree that, despite the respect they have for Mount, WEA is the most in need of further change among the major distributors. Music merchants feel that WEA is not as proactive as the other distributors in working product.

Others say that WMG in general has been the last of the majors to shed "old-school" business philosophies and that it needs to continue moving away from them. For instance, some of the Warner labels have been known to have unrealistic initial shipment expectations.

One merchant offers the view that WEA's difficulties may be a result of the decentralized nature of WMG. "If you look at that organization, the labels are the least controlled [by corporate management], and distribution is viewed as a slave instead of enjoying a synergistic relationship with them," he says.

Retailers acknowledge that Ames has begun to change the WMG culture and improve the company's competitive position, and they see the addition of Caparro as a further part of the process.

Caparro expects changes at WEA to be customer-driven. "When I take a look at the industry and its companies, what excited me about coming [here] is that the Warner Music Group and the greater AOL Time Warner seems ideally positioned for the evolution of the music [business]," he says. "They have tremendous resources, which will help to redefine how music gets to the consumer. But the consumer will dictate the change, and we need to satisfy wherever the consumer is going for their music."

While acknowledging that digital distribution will have an important future and that he hopes he can help AOL Time Warner leverage its online assets, Caparro adds that "all the hyped expectations where digital was going to be have proved to be false. The role of retail is much more important than many made it out to be or believe it to be today. For the rest of our careers, [brick-and-mortar outlets are] going to be a critical component of entertainment sales."

CD Warehouse On Chapter 11 Brink?

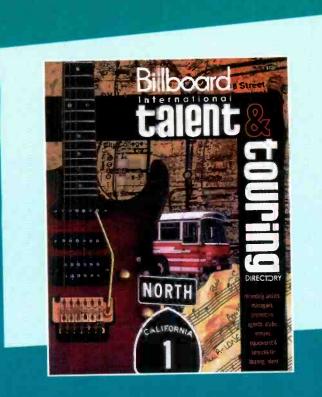
CD Warehouse is experiencing a liquidity problem that might be the precursor to a Chapter 11 filing.

According to a statement issued July 16 by the company, it faces two issues that "threaten the longevity" of the chain. First, its lender, GE Capital Corp., amended its loan agreement covenants and reappraised the chain's inventory, reducing the amount available under the loan by \$1 million. This left the company maxed-out on its secured revolving credit facility.

Second, the company has been hit with lawsuits from franchisees seeking to terminate their relationships with CD Warehouse, which could result in a \$460,000 royalty payout. Also, the company had \$175,000 garnished from its bank account earlier this month to pay an outstanding judgment in another unspecified suit.

"The combination of these events has intensified the need for a substantial capital injection to meet the company's current debts and obligations," the company said, adding that it is pursuing various financing alternatives.

In its most recent Securities and Exchange Commission filing, CD Warehouse (which owns 64 stores and counts a total of 279 in its system) reported net income of about \$25,000 on revenue of \$5.2 million. Executives could not be reached for comment. ED CHRISTMAN



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Nü-Electro Sound **Emerges**

Continued from page 1

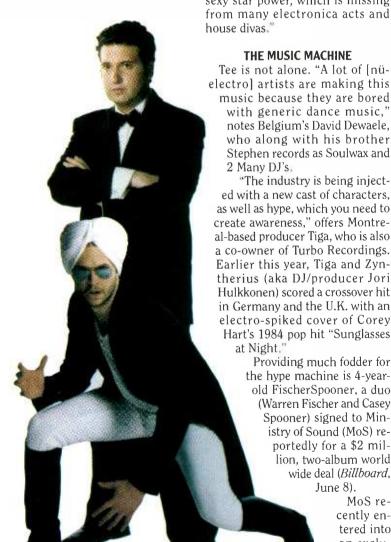
wares at such annual music events as Berlin's Love Parade, Barcelona's Sonar Festival, and the Liverpool. England edition of the Creamfields Festival—as well as in traditional concert settings: Omaha, Neb.'s the Faint recently opened for No Doubt on the latter's Rock Steady tour.

Figuring into this musical mix are numerous electro-skewed artist albums, compilations, tributes, and soundtracks.

'Traditional dance music has been abused for far too long," Tee observes. "Electroclash plays up the fact that dance music's status quo needs to be shaken up."

Tee, founder of Mogul Electro Records, describes the ways in which electroclash differs from earlier styles of club music. "Many who heard early house music confused it with disco, but to the trained ear, the drum programming was totally different," Tee explains. "The equipment used to create the music heavily influenced this then-new dance format."

Unlike an electronic act such as Fatboy Slim-who relies on largerthan-life beats and samples-nüelectro acts rely on sparse arrangements and robotic beats. And



unlike house and trance styleswhich are known for soulful and melancholic vocals, respectivelynü-electro artists sound downright bored and detached. A prime example of this is Miss Kittin & the Hacker's "Frank Sinatra" or Chicks on Speed's cover of the B-52's' 'Give Me Back My Man.'

"Electroclash doesn't have the same rules or four-to-the-floor mentality of techno, house, or trance,'



Tee continues. "Lyrically, it has a lot of irony, attitude, and an opinion. In other words, and unlike much dance/electronic music today, it has lyrical content. Furthermore, it has sexy star power, which is missing from many electronica acts and

THE MUSIC MACHINE

electro] artists are making this music because they are bored with generic dance music,' notes Belgium's David Dewaele, who along with his brother Stephen records as Soulwax and

"The industry is being injected with a new cast of characters, as well as hype, which you need to create awareness," offers Montreal-based producer Tiga, who is also a co-owner of Turbo Recordings. Earlier this year, Tiga and Zyntherius (aka DJ/producer Jori Hulkkonen) scored a crossover hit in Germany and the U.K. with an electro-spiked cover of Corey Hart's 1984 pop hit "Sunglasses

Providing much fodder for the hype machine is 4-yearold FischerSpooner, a duo (Warren Fischer and Casey Spooner) signed to Ministry of Sound (MoS) reportedly for a \$2 million, two-album world wide deal (Billboard. June 8).

MoS recently entered into an exclusive North American licensing agreement with MCA (Billhoard. June 29). FischerSpooner's debut album, #1, arrives in the fall via MoS/MCA, and according to MCA senior VP of A&R Gary Ashley (who recently signed Nashville-based nüelectro duo Venus Hum to the label), the label has its work cut out. "They're the lead group in this new genre of music," Ashley notes. "Casey and Warren are making music that's fresh and new, but it's not always easy to break fresh and new in the U.S. England could very well end up leading the way."

Last month, FischerSpooner sold out several shows at the Bridge in London and performed at David Bowie's Meltdown at the Royal Festival Hall. "It was the most spectacular and grand space we've performed in," Fischer says, referring to the Royal Festival Hall, which he likens to performing at Lincoln Center in New York. "During our performance, I ended up crowd surfing, which never happens at that venue.'

Long before Tee—who co-wrote RuPaul's early-'90s hit "Supermodel (You Better Work)"-coined the term "electroclash" last October for the Mogul Electro-produced five-day Electroclash Festival in New York, numerous artist/producers and labels were already hard at work creating something new out of the nottoo-distant past.

Among acts in the category are DJ Hell, FischerSpooner, Adult., Chicks on Speed, Peaches, Dave Clarke, Playgroup, Soulwax/2 Many DJ's. Soviet, the Faint, Crossover, John Selway, Felix da Housecat, Ladytron (see Beat Box, page 25), Miss Kittin & the Hacker, I Am the World Trade Center (see Reviews & Previews, page 16), and Ellen Allien.

Ditto for labels like Germany's International DeeJay Gigolos (founded/helmed by DJ Hell), Kitty-Yo. Chicks on Speed, and BPitch Control (founded/helmed by Allien); the U.K.'s City Rockers; U.S.-based Emperor Norton, Ersatz Audio (founded/helmed by Adam Lee Miller and Nicola Kuperus of Adult.), and Ghostly International.

Adult.'s Miller is bored by all the talk of electroclash. While he can't list a single positive effect of being associated with the genre, he easily reels off the negatives: "Having complete strangers tell you that you are part of a movement"; "Having assholes come to your shows dressed like cheesy '80s losers in hot pink and leg warmers"; "Seeing new bands form that are trying to be part of a socalled 'new genre' "; and "Having people assume they already know what we are about when we only have one album [Resuscitation] out."

The Faint's Todd Baechle can relate. "We like all musical styles,' he says. "We don't want to claim to be part of any one musical genre. It's dangerous to consider yourself a certain type of band. There's always too much expectation and not enough room for excitement."

Alex Murray-Leslie, one-third of Berlin-based Chicks on Speed, offers a more tempered take on what it feels like to be lumped into an electroclash movement that didn't exist one year ago. "We've never fit into



any one scene," she offers. "But then, we don't see ourselves primarily as a music group. We have a clothing line, we do graphic design, we run a Web site, and we have our record label."

The nü-electro scene in Berlin. Murray-Leslie says, has been germinating for the past 10 years, with everybody working together on music, clothing, graphics, film, and parties. It's an open scene where collaborations are very normal and exciting. It's not about competition, but fun!'



Allien notes, "Berlin is unbelievable-it's the biggest club-city in the world. We have a lot of artists working together here. And it's growing.'

According to Murray-Leslie, Chicks on Speed recently worked with Miss Kittin, Peaches, Gonzales, and Toktok's Soffy O. She explains, "You just call people up, and they come over to the studio for a jam session.'

PIONEERS

Murray-Leslie, like everybody else interviewed for this report, is quick to credit Munich-based DJ Hell as the pioneer and founder of

nü-electro-and for good reason. His label, International Deejay Gigolos, began issuing electro-leaning tracks in the mid-'90s.

One of the label's earliest singles—1997's "Frank Sinatra" by Miss Kittin & the Hacker-has only recently reached a wider audience. thanks to its inclusion on the duo's First Album, issued earlier this year by Emperor Norton, which licensed the album from Gigolos.

International Deejay Gigolos is also responsible for taking a chance on Zombie Nation's "Kernkraft 400' in 1999. One year later, the anthemic track exploded around the globe; released on Radikal in the U.S., it peaked at No. 3 on the Billboard Hot Dance Music/Maxi-Singles Sales chart.

Gigolos was also the first label to release Tiga & Zyntherius' "Sunglasses at Night." London-based imprint City Rockers followed suit. Now. Tiga says, Turbo Recordings has licensed the track to labels in France, Spain, and Italy. Additionally, Gigolos issued FischerSpooner's #1 last year (albeit unmastered, Spooner says).

"DJ Hell is the Berry Gordy of electro," notes producer/DJ Felix da Housecat, whose Kittenz and Thee Glitz album (Beat Box, Billboard, Feb. 9), issued last year via City Rockers U.K. and this year by Emperor Norton, is a critics' darlingand who is currently producing a new girl group, Glamarama. "Without much attention or fanfare at the beginning, his label is now pretty much the center of it all.

France's Miss Kittin offers, "His label is like his baby, a projection of what he is-a bit punk, a bit fashion victim, too. Gigolos has been big in Germany since its first release. Here, we're all so amazed by how long it took other countries to discover it.'

Although DJ Hell receives much attention, he remains rather cool. 'We are not part of this so-called 'electrocrash movement,' " he says. "A lot of people are doing the same thing at the same time. So, right now, everybody's moving in a Gigolos direction.

After pausing for a moment, he continues, "But don't worry: We will (Continued on next page)

66

Continued from preceding page

tell you when it's time to move in a new direction. Our *Kontrollmaschine* is working day and night."

Gigolos recently signed its first Los Angeles-based artist, Mount Sims (aka Matt Sims). Emperor Norton will issue Mount Sims' fulllength Sept. 3 in the U.S.

Of course, as with any musical phenomenon, today's fashion can become tomorrow's faux pas. "It can become dangerous when you get too much, too fast," Tiga offers. "A backlash to all things electro is imminent. At that point, it will be survival of the fittest. The artists who really have something to say and offer will still be around in a few years."

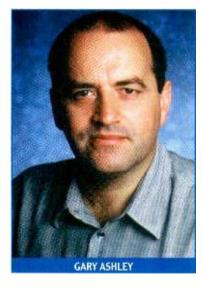
LOOKING BACK

Still working is British duo Soft Cell, which along with the likes of the Normal, Flying Lizards, Kraftwerk, Depeche Mode, Visage, Ultravox, Arthur Baker, Bobby "O" Orlando, Human League, Fad Gadget, New Order, Afrika Bambaataa & the Soul Sonic Force, Gary Numan, Yazoo, Pet Shop Boys, Sparks, Giorgio Moroder, Patrick Cowley, and Man Parrish pioneered synth-savvy electro grooves in the early-'80s, thus greatly influencing many of today's nü-electro artists.

Cooking Vinyl/SpinArt will issue Soft Cell's *Cruelty Without Beauty* Oct. 8. It's the first album of new music from the duo (Marc Almond and Dave Ball) since 1984's *This Last Night in Sodom*. Almond wonders aloud, "Things really do come full circle, don't they?"

Almond says he's flattered that many artists have apparently been influenced by Soft Cell. "These new artists are taking the minimalism of Soft Cell and other early-'80s stuff and injecting it with a new attitude," he explains. "They're taking something familiar and completely reinventing it with new twists. In that way, the new music isn't retro at all."

When asked about the potential of nü-electro acts having similar



success stories to early-'80s acts, Almond's optimism wanes. "They probably won't have the same type of chart successes," he says. "The '80s brought an end to the golden age of radio. I'm not sure that we'll see lasting hits like 'Cars' [by Gary Numan] and 'Don't You Want Me' [by Human League] from

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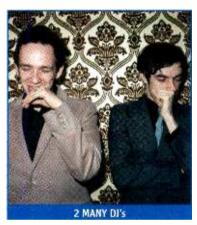
these new artists."

Agreeing with Almond is original electro pioneer Arthur Baker, who produced the revolutionary "Planet Rock" by Afrika Bambaataa & the Soul Sonic Force and co-produced New Order's "Confusion," both in the early '80s. "You definitely need personalities," he notes. "But you also need acts that make good, commercial-sounding songs. In the end, it's about singers and songs."

DJ/producer Erol Alkan, responsible for the nearly 6-year-old weekly Trash party at the End nightclub in London, believes the potential is definitely there for crossover success stories. "FischerSpooner could cross over," Alkan offers. "And I'd love to hear Adult. on the radio."

Those who tune into Jason Bentley's *Metropolis* show on KCRW Los Angeles have heard both Adult. and FischerSpooner. In addition to hosting *Metropolis*, Bentley handles some programming chores at Los Angeles' commercial-alternative giant KROQ; he's also the A&R director of Maverick Records.

"It's all very exciting music, and



personally, I like it a lot," Bentley acknowledges. "I'm just not sure of its mainstream potential." He sees the opportunity for a whole new kind of radio-friendly electronic music.

"It's at a very cool stage right now," he continues. "It's arty, bohemian, and underground. Acts like Peaches and Adult. are edgy, freaky, and weird. Corporate entities could sanitize this, which could ultimately ruin it."

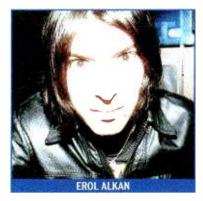
But not if it's done properly. Numerous chart-topping acts have already incorporated nü-electro elements into their recordings: Madonna ("Music"), Sugababes ("Freak Like Me"), Brandy ("What About Us?"), Tweet ("Oops [Oh My])," Missy "Misdemeanor" Elliott ("Get Ur Freak On"), and Kylie Minogue ("Can't Get You out of My Head").

"If I may be brutally frank," Ladytron keyboardist Daniel Hunt offers, "it's Kylie who's taken this sound to the mainstream. [Nü-electro] appears poised for some kind of mass infiltration. It just needs real songs—that's what radio requires."

MoS head of A&R Andrew Goldstone, who along with DB (who has since parted ways with the label) brought FischerSpooner to the label, strongly believes the crossover potential is there. "I view it as a very long-term process," he says. "Things won't

happen overnight."

FischerSpooner, he explains, "has an intellectual air about it, so it will take time for people to digest this. We'll have to work that much hard-



er to win folks over. But at the end of the day, it's about the music. Plain and simple."

BREAKING THROUGH

Los Angeles-based Emperor Norton has licensed for the U.S. Felix da Housecat, Ladytron, and Miss Kittin & the Hacker, among others. Label president Steve Pross sees nüelectro's mainstream appeal this way: "In America, it tends not to be genres of music that break through but a few artists. All this scene needs are one or two artists to break out. We could then have another Depeche Mode on our hands."

And this, many retailers say, could very well happen. "Sales are way up," says Tom Maffei, buyer of dance/electronic music at Amoeba in San Francisco and Berkeley, Calif. "We can't keep albums by Adult., FischerSpooner, Chicks on Speed, Peaches, Crossover, the Faint, Ladytron, and Felix da Housecat in stock. It's interesting— 12 months ago nobody really cared about this music, and then seven months ago, everybody started inquiring about it."

Some of those artists are responsible for the genre's best sellers, including the Faint (*Danse Macabre*, which moved 27,000 units, according to Nielsen SoundScan), Ladytron (*604*, at 20,000 units), Felix da Housecat (*Kittenz and Thee Glitz*, 16,000), and Peaches (*Teaches of Peaches*, 15,000).

Several of these acts banded together for last year's Electroclash Festival. Earlier this year, Mogul Electro issued the compilation *Electroclash*, which featured many of the acts from the festival.

Since then, other nü-electro compilations have infiltrated the global market, including *Futurism* (City Rockers U.K.), *Tangent 2002: Disco Nouveau* (Ghostly International), *American Gigolo* (International Deejay Gigolos/Turbo), *Misery Loves Company* (Ersatz Audio), and *This Is Tech-Pop: 21st Century Electro and New Wave* (MoS). Additionally, SpinArt issued Glasgow-based Bis' *Plastique Nouveau* EP, home to Adult., Ectomorph, and Tommie Sunshine, remixing various tracks from the Scottish trio's *Return to Central* album.

Chris O'Rourke, manager of specialty store Other Music in New York, concurs with Maffei. "About 12 months ago I noticed something was happening. Then, with the Electroclash Festival and its accompanying CD, I noticed a big surge in interest surrounding this music."

While O'Rourke admits to being surprised by the sudden interest in nü-electro, he also knows that people are "always looking to latch on to something new." That said, O'Rourke will be surprised if it becomes "mainstream popular."

Yes, it's a huge scene, he explains, "but I think it's too weird, too underground, and too counter-cultural for the masses."

At this, Tee only smiles. "People are so hungry for something new. I've seen this scene grow in leaps and bounds since the Electroclash Festival last October. People are responding to this music."

THE FUTURE

Tee, it should be noted, has much vested in this movement. He is currently grooming many nü-electro acts, including W.I.T. (short for Whatever It Takes), Soviet, Morplay, My Robot Friend, and Avenue D. He says albums by W.I.T. and Soviet (a rerelease of the act's 2001 fulllength, *We Are Eyes, We Are Builders*), as well as a compilation (*Badd Inc.*), will be available from his label in early fall.

"What we're doing is the complete opposite of the faceless DJ culture," says Melissa Burns—who, along with Christine Doza and Danielle Top, is W.I.T. "While the whole DJ culture movement was a sweet, important time, things change and evolve. There's a new generation that wants music to be fun, sexy, and glamorous again. We're here to provide that."

On the West Coast, such non-Teeassociated acts as Blow-Up and T.H.E.M. are also forging ahead with nü-electro game plans. T.H.E.M.'s full-length debut, *Sin Win & Grin* (see Reviews & Previews, page 16), streets Tuesday (23). Blow-Up's debut, *In Technicolor*, has already been picked up by Korea's SSK label for approximately 10

Asian countries (Beat Box, *Bill-board*, June 22); a U.S. label is forthcoming. "Whether

or not this music

becomes a defining moment in pop music remains to be seen," acknowledges Felix da Housecat collaborator Tommie Sunshine, who helms Xylophone Jones Recordings and recently remixed tracks for Soft Cell and Human League. "But the people making the music are doing what comes naturally. The music's coming from a very pure place."

This fall, Mogul Electro and the Emeryville, Calif.-based Kork Agency-which handles bookings for Chicks on Speed, Peaches, Gonzales, and Soviet, among others—will present the Electroclash 2 tour. The two-week tour commences Oct. 12 in Philadelphia and winds its way through major markets, including Detroit, Montreal, Chicago, Seattle, San Francisco, and Los Angeles. Kork owner/president Christian Bernhardt savs Peaches. Tee, Chicks on Speed, Soviet, W.I.T., and Tracy & the Plastics are confirmed for the tour. He also promises that local electro acts will be spotlighted in each city.

"There's such excitement surrounding this music," Bernhardt says. "It's almost like the promot-



ers are throwing money around, which wasn't always the case. In the last three months, it's become much easier to book these acts. This music is very much on the verge, and this tour will only help the situation."

And therein lies the rub. Perhaps Chicks on Speed's Murray-Leslie sums it up best: "Punk's downfall was that it turned into a fashion and joke perpetuated from the insecurities of [Sex Pistols manager] Malcolm McLaren's plan. When the money becomes more important than the art form, the creativity will die. Big business is sometimes too strong and tempting; it can crush an innovative idea—one that could've had major social and political impact."

She continues, "Electroclash is escapism from today's uncomfortable world-a world that nobody feels they can change. Electro looks back on all the bad architecture, fat-faced politicians, faceless convenience, useless technology, and greed that still exists today. It combines all these things and makes it glamorous. It's the ultimate paradox.'

Latin Market Seeks Lift From Warner's Maná

Continued from page 1

on Warner and the group's first studio effort since 1997—as *the* saving grace in a year of sluggish sales. The mantle of responsibility sits well on Latin rock's biggest-selling band, a group whose stature in the Latin region parallels that of U2 in the mainstream market, as much for its memorable songs as for what the band has stood for in its 15 years of existence.

"I have expectations, but no neuroses about what can happen," Fher says during a break from taping a Coors Light commercial. "Maybe people won't like it, and that will be different. But we worked with so much heart, with so much passion. It's an album that's very much ours, and we like it, so we have faith in it."

VINTAGE MANÁ

Revolución de Amor is the seventh studio album by Maná, the Mexicobased band comprising Fher (given name: Fernando Olvera), bassist Juan Calleros, guitarist Sergio Vallín, and drummer Alex González, the only non-Mexican in the group. It's vintage Maná in its reliance on highly melodic songs that are anchored by Fher's trademark high, breathy voice (which is often compared to Sting), a sound that blends the format of a rock quartet with Caribbean elements and lyrical content that touches on love as often as it does social and political issues.

Revolución de Amor also scores a coup with guest appearances by longtime friends Ruben Blades and Carlos Santana. The latter featured Maná and its track "Corazón Espinado" on his Grammy Award-winning and 11 million-selling *Supernatural* and also invited the band to co-headline 28 concert dates with him in 1999.

"It's the most important album that we're releasing toward the end of the year, and the expectations in the U.S. definitely have increased," says Gabriela Martínez, marketing VP for Warner Music Latin America, which renewed its deal with Maná this year (other labels reportedly vied heavily for the band) and is planning a simultaneous release for the U.S., Latin America, and Spain. "Not only because the *MTV Unplugged* album did so well [selling 3 million copies], but because touring and recording with Santana has opened a lot of new doors."

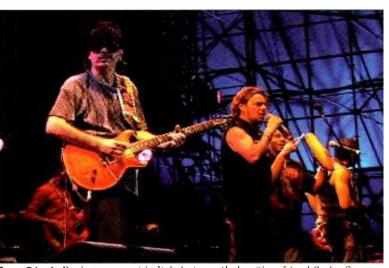
SLOW ENGLISH CROSSING

Add to that the fact that Coors Light is not only sponsoring Maná's upcoming tour but is also featuring the band in a TV commercial—to air soon in English and Spanish—and Maná seems to be primed for a crossover to English.

Yet it's a move the band members have not been particularly eager to make, and even if they were, they say, it would not be done with a whole album. "There's this huge discussion about the whole English thing, and I'm going to tell you what Maná thinks," says González, the most garrulous of the bunch. "When you see a writer like Gabriel Garcia Marquez or Mario Benedetti, these gentlemen have philosophies, a message or an ideal, and by doing it in English it's cool, because it's their essence and their reality, and they're taking it to another channel.

"But when you do it in the sense that you want to be like an American writer, then that's a whole different scenario," he continues. "If we wanted to do something in English, it would be Maná, a Latin band, singing in English, maybe in Spanglish, or up fans for the new album. "Their return will not only help our [Spanishlanguage] radio, but also the genre of young music," says Nestor Rocha, PD for Los Angeles-based hits station Super Estrella.

"They're a very popular band, and we need someone [this popular] to concentrate on Spanish. After Maná's last album, there was nothing really interesting for young listeners, because the artists that followed—Ricky Martin, Shakira, Marc Anthony—they went to the Anglo side, and it was no longer exclusive to Spanish radio," Rocha explains. "[Maná's album] will make people think Spanish-language music is hip." Rocha goes as far as crediting Maná with having much to



Super Friend. During a concert in Italy last month, longtime friend Carlos Santana joined members of Maná. After Maná appeared on the guitarist's 1999 smash, *Supernatural*, Santana returned the favor, guesting on the band's new album.

with an accent. We don't want to be like any other band we see on MTV or on the radio.

"And you look at [some Latin acts who record in English] and they stop looking Latin because they're so Americanized, because they're into making things sellable. And even how they look: They start looking American. So, right now, it's not in our plans. Right now we want to see how far we can take it doing it in Spanish."

If Maná decided to do anything in English, it would do so through the Atlantic Group, whose co-chairman/ co-CEO, Val Azzoli, became interested in the group after seeing it play live last year.

"It's important that we as the Warner Music Group explore this band at a bigger level than the Spanish-language markets," Azzoli explains. "And what we decided is, 'English is important, but it's not an end-all.' So, we'll have a meeting and maybe take two to three songs and maybe rerecord new songs. We haven't figured this out yet."

The fact that Maná remains committed to recording in Spanish at a time when many major acts are recording in English fuels expectations of what the impact of its new album can do for music in Spanish as a whole. "For us, it's the biggest release for the remainder of the year," says Alberto Uribe, head buyer for the Ritmo Latino chain. "People are desperately waiting for it. And their older albums, all of them, are among the top-30 sellers in all my stores."

Ritmo Latino is working on several marketing strategies with Warner and earlier this year launched a campaign promoting the Maná catalog to warm do with the rise of the Super Estrella format, which launched five years ago as an edgier alternative to traditional romantic Spanish-language stations.

MEXICAN GENESIS

Ironically, Maná initially garnered a following in Mexico, and later in the U.S., through heavy touring without the benefit of radio play. Originally called Sombrero Verde (Green Hat). the group's first lineup in 1984 included Fher, González (who answered a newspaper ad), and Calleros (whose brother Ulises is still the group's manager). The band played rock with Caribbean and Latin beats that, while not radical, was decidedly not the thing in Mexico at the time. In 1987, the group changed its name to Maná, a word with multiple definitions, one of which refers to the positive energy Polynesians use for the good of all things.

Following its 1987 eponymous debut, Maná took off with its 1989 sophomore effort, Falta Amor (Lack of Love), which included the hit "Rayando el Sol" (Approaching the Sun). In the ensuing years, the group has racked up five Billboard Latin Music Awards and four Grammy Awards and, through a series of highly successful tours, opened the realm of possibilities for Latin rock bands in the U.S. and abroad. A 20-city U.S. tour is scheduled to kick off in October in support of *Revolución de Amor*, continuing in Mexico in late November and later, throughout Latin America.

But parallel to its musical growth, Maná has made a point of bringing its social and political preoccupations to the forefront. Chief among these are the environment and human rights, topics that regularly surface in Maná's lyrics. Sometimes the references are oblique, as in the hit "Vivir Sin Aire" (Living Without Air), which can be construed as a love song or an ecological plea; sometimes they are direct, as in "Cuando los Angeles Lloran" (When Angels Cry), which denounces the murder of Brazilian activist Chico Mendes.

This time around, the approach is again varied. "Pobre Juan" (Poor Juan), for example, is the tale of an immigrant who dies crossing the U.S./Mexico border. But the single "Angel de Amor" (Angel of Love), at first blush a love song, is, in Fher's words, "a song of protest against the exclusion of a woman whose wings are shorn, whose creed is taken away, whose dreams are taken away."

Maná's practice with what it preaches is serious enough that the group received the *Billboard* Spirit of Hope Award (among other recognitions) for its work with Selva Negra, a nonprofit foundation it created in 1995 that is active in environmental projects worldwide.

"If we can communicate with so many kids, it would be a waste not to talk about worthwhile things and contribute our grain of salt," Fher says. "But if we chose not to do anything, that would be fine, too. Art for art's sake is OK. No one has to act like Maná, and there are artists who are far more radical. We do what we feel."

More radical, even, is that Maná has managed to convey the messages through its music, rarely compromising the quality of the songs. That those songs remain relevant, years later, is finally, the secret to their success.

"I used to think, for example, that Paul McCartney was like an icon, but somebody you could never see or touch," Fher recalls. "And then I went to his show, and I was in shock. Because he exists. But the point is his songs. You hear all those beautiful



Environmentally Friendly. Maná lead singer Fher is on hand to release newly hatched endangered turtles in Mexico as part of the band's Selva Negra Foundation's work for the environment.

songs and you say, 'Wow; pop music is meant to be shared.' In Mexico, they're now airing [reality show] *Big Brother* on TV. And they played 'Vivir Sin Aire,' which we put out in 1992! That happened. And that's my biggest satisfaction: Being able to share the music."

Dorle Jarmel Soria Remembered As Angel Co-Founder

BY STEVE SMITH

NEW YORK—During a career that spanned more than a half-century, Dorle Jarmel Soria—who died July 7 at her Manhattan residence at age 101—played a wide variety of roles in the classical music business. Perhaps her most significant legacy is as co-founder with her husband, Dario Soria, of Angel Records. Though her tenure at Angel lasted only four years, her influence can still be profoundly felt today.

"Obviously, the Sorias are of tremendous importance in our history," says Mark Forlow, VP of EMI and Virgin Classics North America. "They only worked for the label for four years, but they were four very important years, and they got about 500 releases out before they departed."

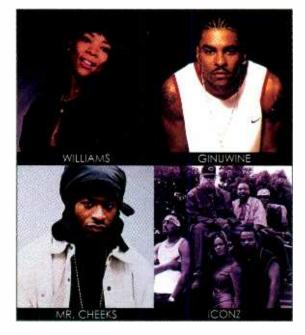
Born in 1900 and educated at Columbia University, Dorle initially pursued a career in journalism before promoter/artist manager Arthur Judson hired her to work for his company as well as the New York Philharmonic and such maestros as Arturo Toscanini and a young Leonard Bernstein.

In 1942, Dorle married Dario Soria, a music-loving Italian entrepreneur and member of a prominent banking family that came to America to escape the Nazis. Dario founded the pioneering Cetra-Soria record label in 1948, releasing-for the first time in America-rarely performed operas by Giuseppe Verdi, during a golden age of Verdi performance. According to author William Weaver in an essay written for New York City Opera, it was at Dorle's insistence that Cetra-Soria releases included both complete Italian librettos and English translations, setting the standard to which modern operaphiles are now accustomed.

Dorle left Judson and the New York Philharmonic in 1953 to join her husband in founding a new label, Angel, to license and domestically release recordings made by British label EMI. Most of these recordings, by such artists as Herbert von Karajan, Elisabeth Schwartzkopf, Giuseppe di Stefano, Walter Gieseking, and the La Scala opera company, remain in the catalog today—most of them remastered for the Great Recordings of the Century reissue series.

After selling their Angel label to Capitol Records in 1958, the Sorias helped composer Gian Carlo Menotti establish his Festival of Two Worlds in Spoleto, Italy, and produced a series of recordings for RCA Victor. Dorle returned to her journalistic roots in the '70s, contributing regularly to the Carnegie Hall program, *High Fidelity*, *Musical America*, and *Opera News*.

Dario became the head of the Metropolitan Opera Guild and produced its broadcast recordings in the '70s. He died in 1980. Sharing her husband's interests to the end, Dorle wrote a history, *The Metropolitan Opera: A Guide*, in 1982.



Billboard Adds Star Power To R&B/Hip-Hop Awards

Legendary New York radio personality Wendy Williams will host the 2002 Billboard R&B/Hip-Hop Awards on Aug. 9. The award show will cap off the 2002 Billboard/AURN R&B/Hip-Hop Conference, presented by Heineken, and slated for Aug. 7-9 at the Roney Palace in Miami Beach.

Williams, who has been a presence at some of the top urban radio stations on the East Coast the last decade, is well known for her bold and unique interviewing style, as well as her deep involvement in the R&B and hip-hop community. A fan favorite, Williams is currently the host of WBLS New York's popular afternoon-drive show. Williams has her own daily entertainment gossip feature "On the Down Lo With Wendy Williams," which is nationally syndicated by American Urban Radio Networks.

In addition to Williams, many other notables in R&B and hip-hop have signed on to participate in the show. Among the confirmed presenters for this year's event are R&B superstar Ginuwine (Epic), NBA star Jalen Rose, Mr. Cheeks of Lost Boyz fame (Universal), up-and-coming hip-hop rocker Martin Luther (Good Vibe Recordings), Jarvis Church (RCA), and Iconz (Slip-N-Slide Records/ Atlantic). Additional presenters and performers will be announced soon.

Now in its third year, the Billboard/AURN R&B/Hip-Hop Conference will focus on issues and opportunities in urban music. Panels will examine critical topics relating to radio programming, the current financial and legal terrain, urban music in the digital age, and more. The event includes a Heineken Lounge, networking receptions, artist showcases, and the star-studded awards show.

For more information on the conference visit billboardevents.com. For registration, contact Phyllis Demo at 646-654-4643.

upcoming events

Billboard R&B/Hip-Hop Conference & Awards The Roney Palace • Miami Beach • Aug. 7-9

Billboard Dance Music Summit Marriott Marquis • New York City • Sept. 30-Oct. 2 Hollywood Reporter/Billboard Film & TV Music Conference Renaissance Hollywood Hotel • Los Angeles • Oct. 10-12

> **Billboard Music & Money Symposium** The St. Regis • New York City • Nov. 12

for more info: Michele Jacangelo 646.654.4660 bbevents@billboard.com

THIS WEEK@



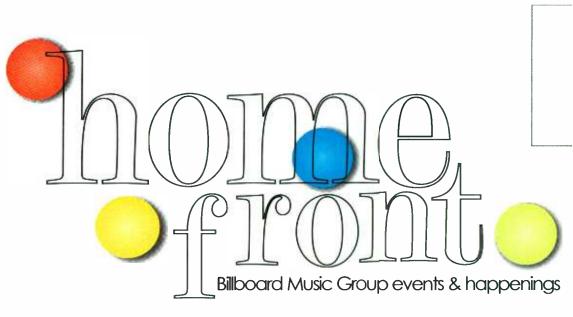


COMING THIS WEEK: U.K. production team the Space Monkeyz has tangled with fellow British simians Gorillaz' debut album and come up with a dubinfluenced remix set, Laika Come Home, released last week via Astrahverks. A review of the album will appear exclusively on Billboard.com.

Also this week, read the second of four installments in Billboard.com's series of excerpts from Peter J. Levinson's new book, September in the Rain: The Life of Nelson Riddle.

Plus, Billboard.com will feature reviews of former Jayhawks principal Mark Olson's December's Child (DualTone) and a recap of beloved college rock act Comper Von Beethoven's three-night stand at New York's Knitting Factory.

News contact: Jonathan Cohen • jacohen@billboard.com





of the week **AUDARENA STADIUM GUIDE**

The deadline for advertising in Billboard's upcoming 2003 Audarena Stadium Guide, the touring industry's premier source for venue information, is Aug. 2.

Read by thousands of professionals all year long, this

comprehensive guide is the ideal advertising environment for venues and other companies looking to reach promoters, event producers, booking agents, artist managers, and event planners.

Audarena also includes a Facility Buyer's Guide, used by venue managers to locate products and services for their operations. The entire guide goes on sale Oct. 2.

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Health & Welfare

The Society of Singers is a nonprofit organization benefiting the health and welfare of professional singers in need of assistance because of financial, family, or medical crises. At its recent 11th annual fundraiser at the Beverly Hilton, its Ella Award-named in honor of first recipient Ella Fitzgerald-was presented to Placido Domingo for his involvement in humanitarian causes and community support. Pictured at the event, from left, are SOS president/CEO Marc Staenberg, performer Patti Austin, RIAA senior VP for artists and industry relations and SOS board member Joel Flatow, and singer/songwriter Vincent Covello.



Rucker Gives A Hootie

Darius Rucker recently performed songs from his upcoming solo turn Back to Then at a benefit for Rock and Wrap It Up! (see story, page 13). The honorees—columnist Liz Smith, world-class chef Michael Lomonaco, and parents du jour Ozzy and Sharon Osbourne-were cited for their contributions in the fight against world hunger. Rock and Wrap It Up! is an international volunteer hunger-relief organization that works with the music industry and others to deliver unused food from concerts and events to the tables of families and individuals who truly need it. The event took place at Chelsea Piers in New York.



Remembering Richard Rodgers

A&E's Breakfast With the Arts series assembled musicians from the pop, jazz, and classical music worlds to pay tribute to composer Richard Rodgers, resulting in a two-hour concert special, Richard Rodgers: Falling in Love. Gathered at the event, from left, are Grammy Award nominee Terence Blanchard; Rodgers & Hammerstein Organization president Ted Chapin; A&E Film, Drama & Performing Arts VP Delia Fine: jazz planist Barbara Caroll: Elliott Forrest, host of A&E's Breakfast With the Arts; and Jay Leonhart, bassist for Caroll.



Diane Warren: In The Wings



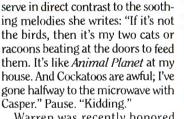
iane Warren has a foolproof gauge for knowing when she's come up with a memorable melody: Her birds whistle it back to her.

"I trust them. If they sing it, I know I'm onto something good,' says the prolific songwriter of nearly 90 hits in the past 20 years, including pop staples "Un-Break My Heart," "Because You Loved Me,' "How Do I Live," and "I Don't Want to Miss a Thing.'

Warren currently has three winged consultants in her constant company: a 9-year-old Senegal parrot named Buttwings, a 12-year-old Miniature Macaw called Catso (which sounds like a word in Italian that's best translated in a private setting), and an 11-yearold white Cockatoo, Casper.

"Besides music, animals are my passion," she says. "I never thought I'd be into birds, but 12 years ago, someone gave me a parrot." When that bird flew away, Warren went in search of another at a local store. She deadpans, "A white bird said, 'I love you.' This being Hollywood, I didn't think he meant it, but I bought him anyway. I've had them as pets ever since."

Warren admits that the birds



Warren was recently honored with the the Spirit of Rhiannon award by the Gabriel Foundation, a Colorado-based operation promot-

ing education, rescue. rehabilitation, and sanctuary for parrots, acknowledging her involvement in Wildlife Waystation, which saves abandoned birds. In fact, Warren's own Diane Warren Foundation features a Hirshfeld drawing of the songwriter with Buttwings perched

on her shoulder (inset).

"Animals offer so much to people," notes the honorary committee member of PETA and founder of a weekly entertainment series at the Jewish Home for the Aging. "They can be so healing and such good company for those who are lonely." And, she adds with a wink, "they don't care if you've written a hit song.

CHUCK TAYLOR

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famous song abour Rosanna Arquette 45 Donald Trump 12 "The fourth (Andrea Bocelli 40 Donald frump building, with "The" 46 Tricycle rider 48 10,000 Maniacs song off "In My Tribe" moniker) 13 They're drawn in bars

18 Homer Simpson outbursts 22 Rhythmic Cuban music 25 O.K. Corral name 56 Clown's thing, in a Smokey Robin-son tune

The solution to this week's puzzle can be found on page 42.

55 Grocery aisle cloggers 56 Song heard only

at night 60 Actor Beatty

62 109, one way



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The Hollywood Reporter and Billboard join forces for a 3-day event examining the role of music in film and television.

This event provides a dynamic networking opportunity for executives who create film and television content to meet and exchange ideas with suppliers of music for future projects.

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business and Hollywood.

food, and music!

HLI

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OPENING KEYNOTE: The view from the executive

suite on the sometimes rocky relationship between the music

WELCOME RECEPTION: Your chance to network with top film, television, and music executives over drinks,

EQUIPMENT DEMO ROOM: Vendors display

COMPOSER & SONGWRITER WORKSHOPS:

Full day of programming focusing on the use of original music

in film and TV production. Featuring special workshops on

scoring and writing for visual media.

the industry's latest technology, products and services.

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PANEL TOPICS

O SOUNDTRACK, WHERE ART THOU?

As the cost of acquiring music rises, we'll look at the tough choices soundtrack producers and music supervisors face in compiling music collections that balance creative and commercial values.

PRIME-TIME TV: THE NEW RADIO:

Prime-time TV is increasingly an essential platform for showcasing new artists and potential hits. We'll explore the success stories and the mutually beneficial ways music and TV can work together.

THE COMPOSER-DIRECTOR RELATIONSHIP:

In this freewheeling dialogue, a top director and composer will describe the collaborative process and the special challenges of mating music to filmed and televised entertainment.

GETTING IN SYNC: Music supervisors are always looking for that musical diamond-in-the-rough. Record labels and music publishers control catalogs that are good as gold. This session on the fundamentals of music licensing will examine how these two worlds are making beautiful music together.

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- \$349 Pre-Registration: received by Sept 6
 \$399 Full Registration: after after Sept 6 & on-site
- \$199 Society of Composers and Lyricists/Guild/Union

CONFERENCE FEE AND PAYMENT: Make all payments to Billboard. All registration fees are due prior to the conference. No personal checks accepted. Included in the registration fee is access to all conference events.

CANCELLATIONS: All concellations received between Aug 30 and Sept 27 must be in writing and are subject to a 20% concellation fee. No concellations accepted after Sept 27 and no refunds will be issued. Substitutions may be made at any time, Refunds will be processed after the conference is over.

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