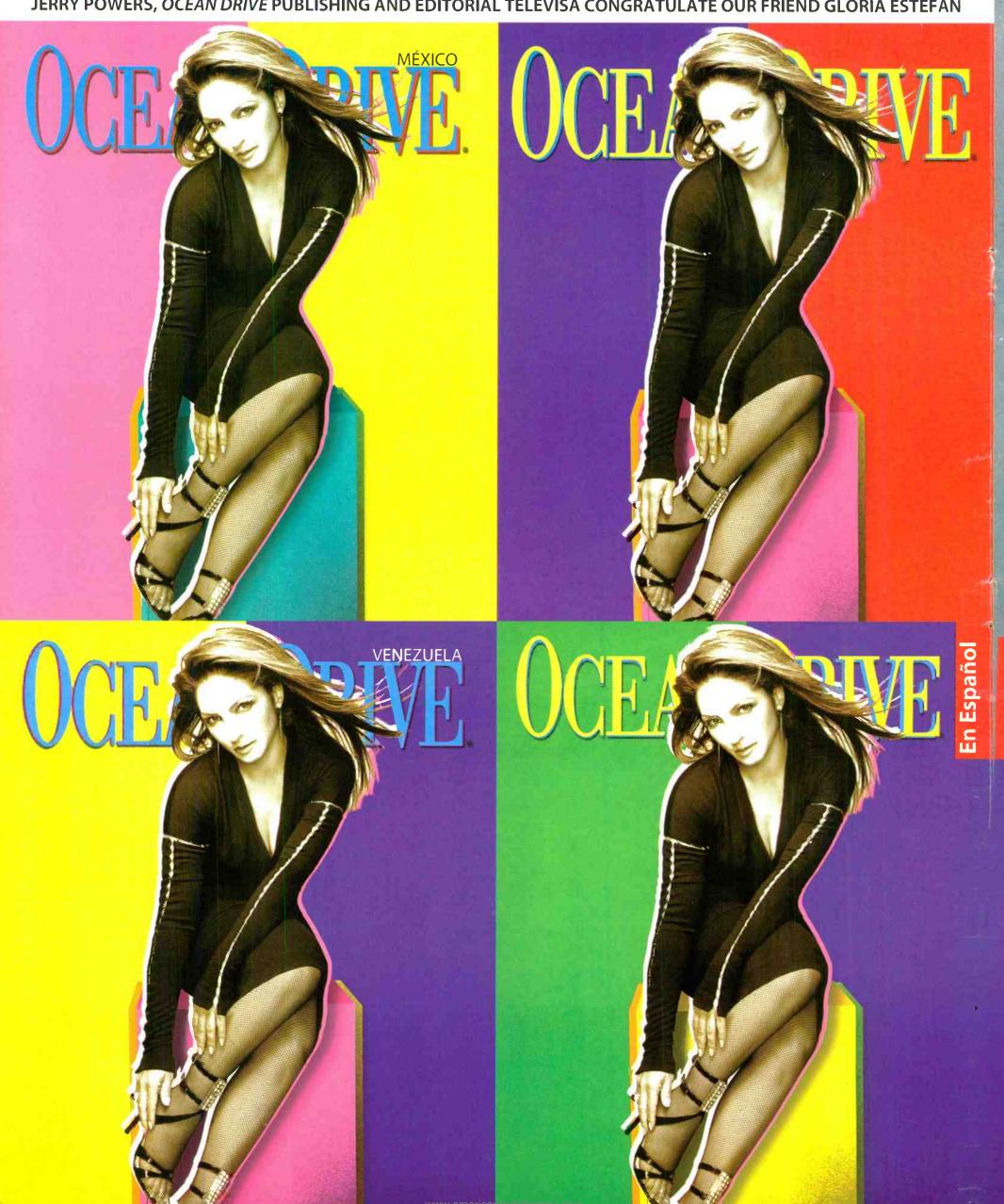
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THE INTERNATIONAL NEWSWEEKLY OF MUSIC, VIDEO AND HOME ENTERTAINMENT . www.billboard.com . October 11, 2003

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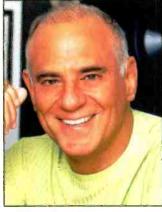
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HOT SPOTS



7 A Royal Deal

Exclusive details on Queen Latifah's new multimedia deal with Creative Battery, AEG and Vector Recordings.



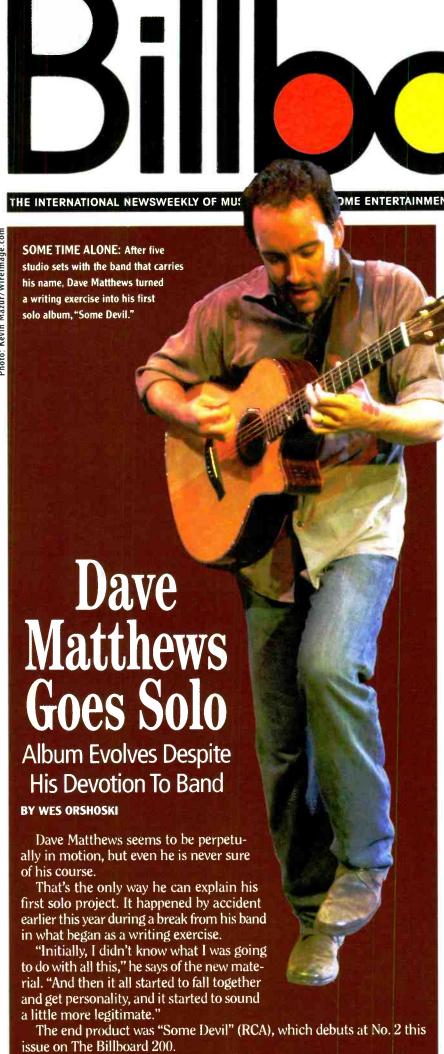
8 Mega Label

One of Latin music's top producer/songwriters, Roberto Livi, launches his own label, Megamusic.



74 Ultimate Dancing

BMG and Artisan Home Entertainment collaborate on the **CD and DVD Ultimate Editions** releases of "Dirty Dancing."



tions—hopes to make the online Also expected to be coming music businesses a mainstream this fall are new offerings for the **Indies Offering Vets**

in New York.

Services To Test Demand In PC Market BY BRIAN GARRITY Windows platform from Real-Networks, AOL and Dell. IEW YORK—The 99-cent The industry drumbeat on downloads is about to get signifdownload is about to become icantly louder in the coming widely available to the average days. Roxio is computer user. scheduled to unveil its new

Napster, Rivals Ready To Roll

MusicMatch is now in the market with a download store, while official word on music service Oct. 9 at an event

the new Napster is coming in the next week, and sources say that an announcement on a Windows version of iTunes is around the corner.

(Continued on page 95) **Shelter From Storm**

The offering—a blend of sub-

scription and à la carte op-

Napster digital

BY CHRIS MORRIS

LOS ANGELES-For many independent labels, every day now seems like Veterans Day.

They are increasingly stepping into the breach and signing bigname performers—often with decades in the business-who have been shunted aside by major labels.

whom have founded their own indie labels) say that the indies are the best, and often the only, place for them to be, given the current state of affairs.

"I believe it's the only thing own reputation, his own life and has a name that's of value. It's ludicrous to think about doing anything else," says longtime country star Merle Haggard, who just founded his own independently distributed (Continued on page 96)

Joan Osborne took her latest album, "How Sweet It Is," back to the indie-label community.

Seasoned artists (many of

for an artist who's been around, who's created his

(Continued on page 96)

Working in the studio with Stephen Harris, producer of last year's Dave

Matthews Band (DMB) set "Busted Stuff," he developed the new songs

alongside a few that he had played during his acoustic tours with longtime

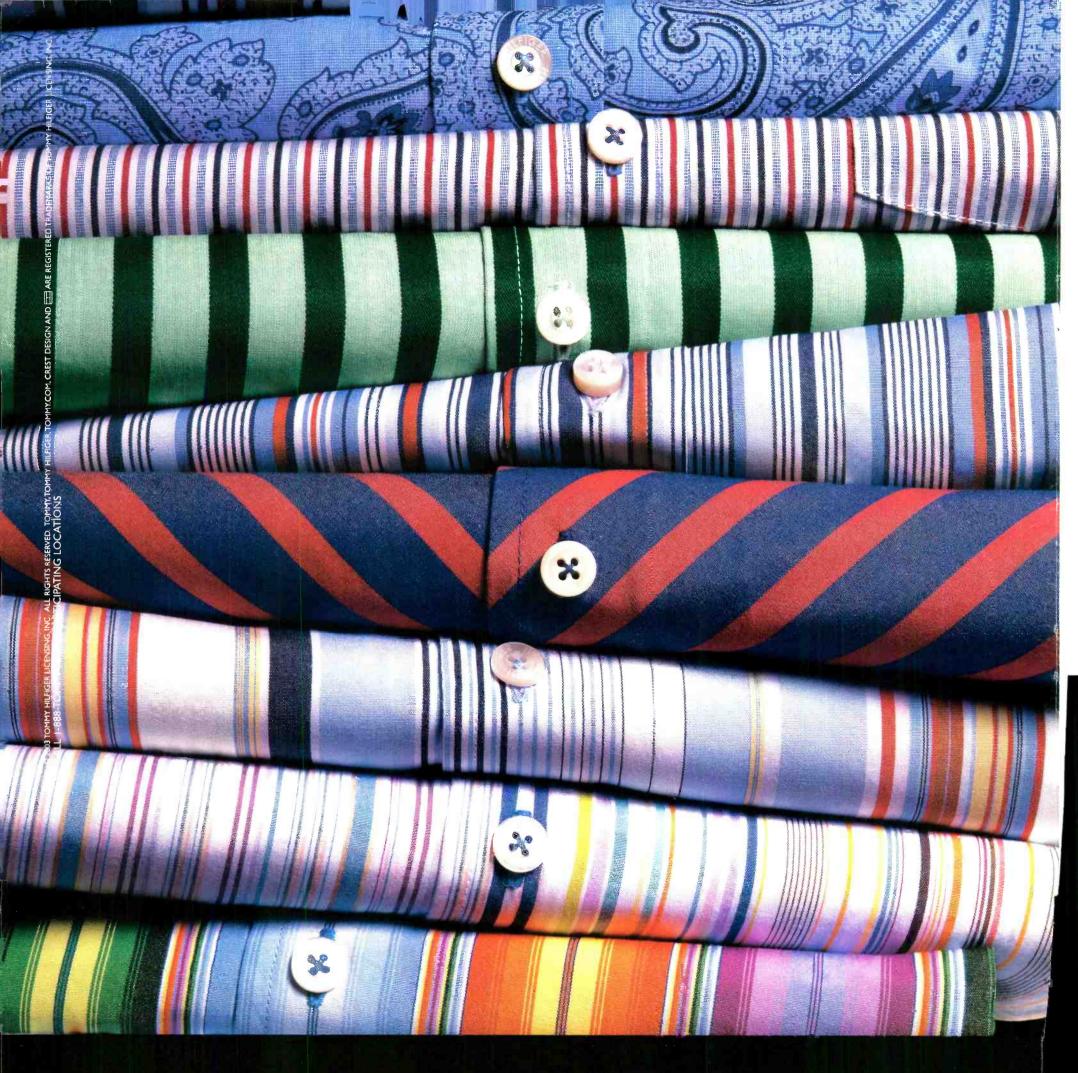
collaborator Tim Reynolds—songs that, for one reason or another, didn't

explains. "And then it started to really take on some personality. After

a few months] we started thinking, 'We might be making something

'Going into it, it just seemed like good therapy, you know?" Matthews

jell with the band.



TOMMY HILFIGER



www.americanradiohistory.com

CTOBER 11 Billboard NO. 1 ON THE CHARTS ALBUM PAGE

OCTOBER 11, 2003 • VOLUME 115, No. 41

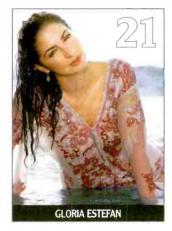
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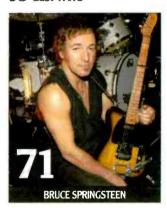
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QUOTE OF THE WEEK

If John Paul, Jimmy and I play again, it has got to be a little more than 'Black Dog' every night. I left that big-time epicenter a long time ago.

ROBERT PLANT

TITLE PAGE **eos** SLEEPING BEAUTY ANGER MANAGEMENT (PAN & SCAN) STITCH! THE MOVIE **ROB ZOMBIE: PAST, PRESENT & FUTURE** AND1 MIX TAPE VOLUME 6 ANGER MANAGEMENT ANGER MANAGEMENT

ARTIST

MERCYME

LOUIE DeVITO

SOUNDTRACK

AESOP ROCK

DAVE MATTHEWS

JOHNNY CASH

JUANES

OUTKAST

SEAN PAUL

THE CHIEFTAINS

TIM McGRAW

WEEKEND PLAYERS **ELVIS PRESLEY**

SARAH McLACHLAN

GLORIA ESTEFAN

BEYONCÉ FEATURING SEAN PAUL

SANTANA FEAT. ALEX BAND OR CHAD KROEGER

UNCLE KRACKER FEATURING DOBIE GREY Drift Awa

NELLY, P. DIDDY & MURPHY LEE Shake Ya Tailfeather

BEYONCÉ FEATURING SEAN PAUL LIL JON & THE EAST SIDE BOYZ

BEYONCÉ FEATURING SEAN PAUL

LIL JON & THE EAST SIDE BOYZ

Speakerhoxxx/The Love Below

Martin Scorsese Presents The Best Of The Blue

Louie DeVito Presents: Ultra.Dance 04

The Fighting Temptations

Almost There

Bazooka Tooth

Kings Of Crunk

Some Devil

16 Biggest Hits

Un Dia Normal

Real Good Man

Rubberneckin

PAGE

Speakerboxxx/The Love Belov

The Fighting Temptations

Further Down The Old Plank Road

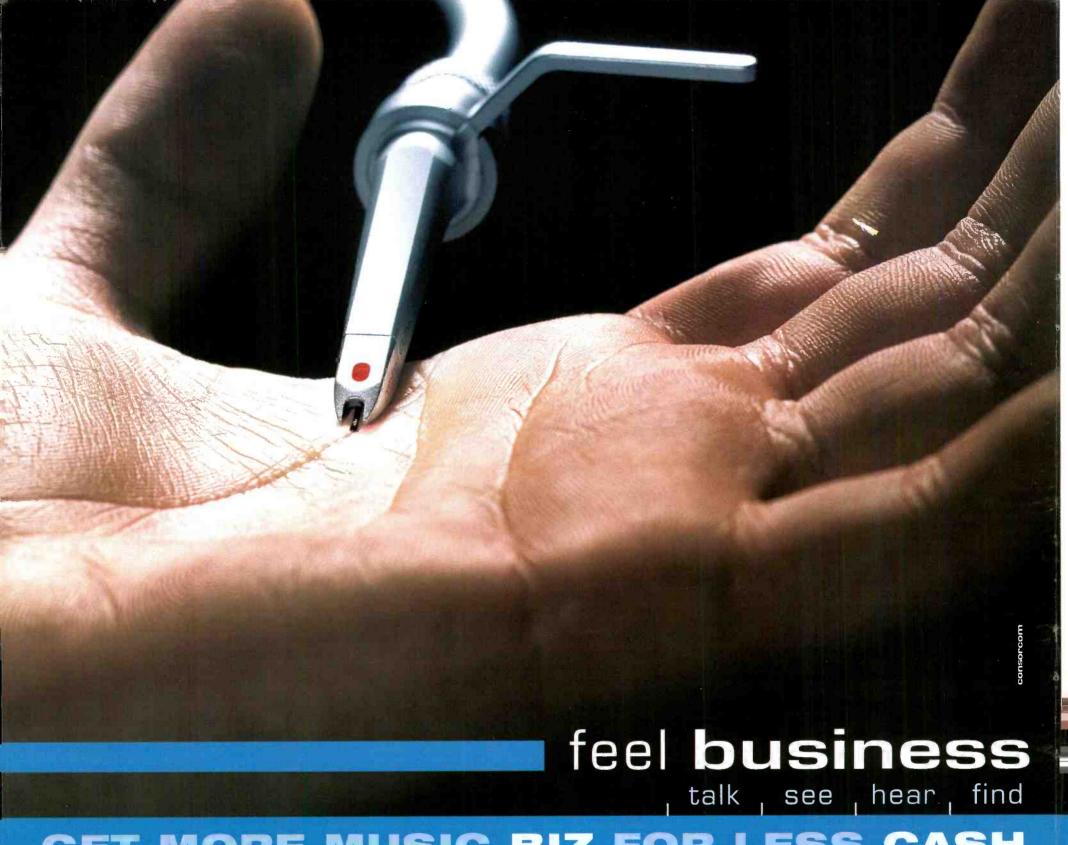
ALISON KRAUSS + UNION STATION Live

ALAN JACKSON Greatest Hits Volume II And Some Other Stuff

	ARTIST	ALBUM		
_ p	CLASSICAL			
	HILARY HAHN	Bach: Violin Concertos		
O å	CLASSICAL CROSSOVER			
IIS II E	YO-YO MA	Obrigado Brazil		
S &				
	ELVIS COSTELLO	North		
veek's	JAZZ/CON	TEMPORARY		
×	NORAH JONES	Come Away With Me		
Ŀ≝	KID.	AUDIO ,		
- E	KIDZ BOP KIDS	Kidz Bop 4		
5	NEV	YAGE		
ģ	MANNHEIM STEAM	ROLLER Halloween		

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38TH INTERNATIONAL MUSIC MARKET

Cannes / France

Producer/songwriter Roberto Livi partners with Raúl Alarcón Sr. on new label

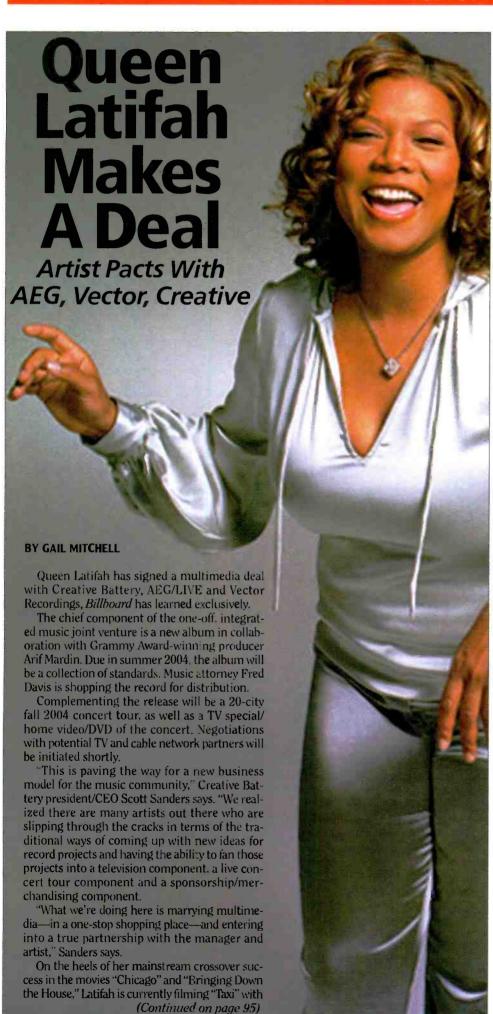


Uptront



Music World's Mathew Knowles is staffing up under new owner Sanctuary

TOP OF THE NEWS



No Easy Way To Resolve P2P, Industry Conflict

BY BILL HOLLAND

WASHINGTON, D.C.—The Recording Industry Assn. of America appears to have weathered what first promised to be a congressional hurricane but has turned out to be an autumn sprinkle.

Observers described the Sept. 30 hearing to probe the subpoena process the RIAA uses to go after alleged copyright infringers as muted.

Despite initial rumblings, it appears that Congress may not revisit the Digital Millennium Copyright Act (DMCA), observers say.

Some Capitol Hill veterans say that Sen. Norm Coleman, R-Minn., who called the hearing, is now part of a growing group of lawmakers that sees no easy way to solve the conflict between

the record industry and peer-to-peer services.

"After studying the issue, I think Coleman now recognizes that the Kazaas are inherently conflicted," says lobbyist Manus

Cooney, formerly chief of staff of the Senate Judiciary Committee.

'So there's no real incentive for the recording industry to license them. At the same time, the Kazaas have no real incentive to develop the technology solution to identify illegal downloaders because [under the law]

they'd be liable.

Cooney and other Hill vets say that Mitch Bainwol, the RIAA's new chairman/CEO came across as informed and positive at the hearing when he announced that going forward, the RIAA will give prior notice to alleged egregious P2P infringers.

By law, neither Internet service providers nor copyright holders are required to give notice to a user whose personal information has been turned over to a copyright holder.

The RIAA notification will alleviate some of the surprise or confusion the lawsuits have generated, allowing infringers to contact the

(Continued on page 95)



DVDs Head To Music Bins

Hybrid Packages Coming From Top Acts

BY BRIAN GARRITY

NEW YORK-The record industry wants to expand the consumer's notion of "music.

To that end, a number of upcoming DVDs by major artists are being designed to be sold in traditional CD bins.

The new DVDs from Jennifer Lopez (Epic), Avril Lavigne (Arista), Primus (Interscope) and A Simple Plan (Lava), among others, also will include bonus CDs to enhance their profile as music product. Many of the titles are being released in jewelbox packaging.

The strategy builds on similar offerings in the past 12 months from Josh Groban (Warner Bros.) and 50 Cent (Interscope). Both initiatives yielded sales of more than 500,000 units, according to Nielsen SoundScan; the 50 Cent title, "The New Breed," debuted at No. 2 on The Billboard 200.

At the same time, the labels are adding DVDs to many of their new CD releases.

Dozens of CDs on the way this fallincluding new albums from Pink (Arista) and Mandy Moore (Epic)—will include limited-edition bonus DVDs along with the CD. Interscope's new Limp Bizkit release also is packaged with a DVD. Atlantic's P.O.D. package comes with a videogame (see sidebar, page 97).

The moves reflect a growing sentiment in the industry that music should be marketed and sold as an integrated audio/visual entertainment experience.

The multi-format packaging is also considered a valuable tool in fighting Internet piracy by including content unavailable through a peer-to-peer site.

The majors—hungry for a new physical format that can succeed the CD-are champing at the bit for a technology that fuses DVD's visuals and CD's audio onto a single disc.

Despite earlier hopes for a fourth-quarter introduction, the technology is not ready yet (see related story, page 97).

In anticipation of the hybrid technology, the industry is trying to advance the concept of music and video integration.

Interscope executives have been championing the notion that CD/DVD combination packages, like "The New Breed," should be viewed as a new type of art altogether—one (Continued on page 97)

BILLBOARD OCTOBER 11, 2003

FPI Reports Worldwide Sales Down

BY GORDON MASSON

LONDON—Global sales of recorded music fell by 10.9% in value and 10.7% in units in the first half of 2003, with every region except Australasia reporting shrinking markets.

Figures compiled by the International Federation of the Phonographic Industry state that midyear sales of all audio and music video formats were worth \$12.7 billion, compared with \$14.2 billion in the first half of 2002. Within this figure, DVD music video showed substantial growth in both units (up 46%) and value (up 55%). Figures are calculated on shipments less returns.

The report states that North America was hit hard by online piracy, with sales down 15.6% in the first half of 2002 to 353.1 million units and down 11.7% in value to \$5.1 billion.

Australasia fared best of all the global regions, reporting volume of 27.1

million units, up 5.1%, and value up 4.4% to \$302.8 million, with the IFPI report stating that recovery was due to "very strong DVD video sales."

In unit terms (395.1 million), Europe outsold North America. But it lags behind the No. 1 market in terms of value at \$4.3 billion, a drop of 8.9%. The European figures do not include Italy, a top 10 market that still needs to report its half-year results.

Jay Berman, IFPI chairman/CEO, says that European market characteristics vary, "but what we have been able to establish is that there is a correlation between access to bandwidth and unauthorized file sharing."

PIRACY PLAGUES LATIN MARKETS

Of all global regions, Latin America fared the worst. Value plunged 21.1% to \$302.3 million, while volume fell 16.9% to 55.6 million units. That means a region with a population of more than 486 million now

Global Sales: January-June 2003

Region	Units	\$US Value	Unit Change	Value Change
North America	353.1	5.107.7	-15.6%	-11.7%
Europe	395.1	4,337.6	-6.1%	-8.9%
European Union	331.6	4,040.1	-6.0%	-9.6%
Asia	191.0	2,591.4	-10.7%	-13.0%
Asia (ex Japan)	70.8	358.8	-10.9%	-9.8%
Latin America	55.6	302.3	-16.9%	-21.1%
Australasia	27.1	302.8	5.1%	4.4%
World	1,029.0	12,696.6	-10.7%	-10.9%

Note: Units and value in millions. Change based on comparison with January-June 2002. All audio and video formats included. Source: IFPI

generates lower revenue than Australasia, whose population numbers only 23.4 million.

"Being practical, the Latin American figures are [dominated] by Brazil and Mexico, [where] we have serious, serious piracy problems," Berman

says. "Three or four years ago, Brazil was the sixth-largest market in the world. Now it's fallen out of the top 10. It's a source of repertoire with a glorious history, but [the music industry is] being killed in Brazil."

Sony Music International president

Rick Dobbis is "hopeful that the [Brazilian] minister of culture [recording artist Gilberto Gil], who has good access to the president, can make a difference in taking action."

And Dobbis sees hope in Argentina—a market badly hit by recession. "Things are stabilizing there and good business sense is being exercised there by the industry," he says. "There is potential for a rebound."

Similar to Europe, Asian territories enjoyed mixed fortunes, but on the whole the region was down 13% in value to \$2.6 billion.

Dobbis claims Sony is making progress in China and Taiwan, but he admits, "Business conditions are difficult in Korea and in a few other markets. We have a very unsteady political situation in Indonesia and the Philippines. This is not ideal for business."

Highlighting growth markets, the IFPI report saw sales increases in Aus-(Continued on page 95)

Billboard Names Senior Ed

Samantha Chang has joined Billboard in New York as a senior editor. She will oversee business and legal and contribute a legal affairs column, to commence next week.



Before coming to Billbxxrd, Chang was assistant managing editor at Investment-News, a weekly newspaper for financial advisers. Previously, she worked as a news editor at Dow Jones

News Service and as a managing editor at Institutional Investor.

Chang is a graduate of the University of Pennsylvania and holds a law degree from Temple University School of Law.

"Samantha brings a strong business and financial background as well as a legal background to *Billboard*. She will be instrumental in shaping our business coverage," says editor-in-chief Keith Girard, to whom she reports.

Chang is also an accomplished musician. She was principal cellist with the Penn Symphony Orchestra and was one of four cellists from Pennsylvania chosen in high school to attend the Governor's School of the Arts on a scholarship.

Tower May Yet Avoid Chapter 11

BY ED CHRISTMAN

NEW YORK—Tower Records may still be able to save itself from a Chapter 11 filing, sources say, even though a waiver that allowed Tower to operate while in credit default expired Sept. 30.

Tower, which remains tight-lipped about its turnaround efforts, has made no filings with the Securities and Exchange Commission about the status of its waiver.

The three-month waiver was granted in June after Tower withheld a \$5 million interest payment on \$110

million in debentures. The move was part of an effort to force bondholders to negotiate a debt-to-equity swap.

The waiver enabled Tower to execute a three-pronged strategy: negotiate with bondholders; put the chain up for sale; and continue an operational restructuring that began in 2001.

In May, Tower hired Jefferies & Co. to negotiate with bondholders and Greif & Co. to shop the chain.

After beating the bushes for interested parties, the Los Angeles-based financial firm implemented a bidding process last summer. The first round of bids closed in mid-September, and

a final round is due Oct. 7, sources say. Tower is also said to have success-

fully negotiated a debt-to-equity swap with bondholders, which is contingent on the sale of the chain.

As part of its restructuring, Tower has shuttered about 25 stores in the

has shuttered about 25 stores in the U.S. and improved operations. It also sold off its Japanese chain and closed down other international operations.

With the improvements, Tower "is a viable chain" if the debt issue is solved, one industry executive says.

The sale of Tower must bring in enough cash to pay off some \$50 million to CIT Group/Business Credit.

There's also a \$26 million term loan outstanding from Tower's old bank, Chase Capital.

Any new Tower owner would likely assume the \$102 million in accounts payables noted on its balance sheet in an April 30 SEC filing.

Some potential suitors were put off by Tower's massive debt load.

Independent label and distribution executives say they fear that whomever buys Tower will expect product payment forgiveness as part of any deal.

Tower did not return a call for comment.

Roberto Livi, SBS Founder Start Label

BY LEILA COBO

MIAMI—Producer/songwriter Roberto Livi, a mainstay in the Latin world who has worked with countless superstars, including Cristian and Julio Iglesias, is launching his own record label.

The new label, Megamusic, will be based in Miami and is expected to release its first two albums—one by singer/songwriter Marco Flores and another by former Fonovisa singer Victoria—Nov. 25.

But unlike other producers who have teamed with majors for joint-venture deals, Livi has partnered with Raúl Alarcón Sr., the founder and chairman emeritus of radio network Spanish Broadcasting System. The pair will jointly handpick the repertoire to be recorded by their acts.

"We want to give good product to radio," Livi says. He contends that his artists will get airplay on all Latin networks based on the quality of their music, not on his partnership with Alarcón.

Record executives say they are not concerned about the ties between Megamusic and SBS, just as they have said they are not concerned about

be tico on the see sto

the ties between Univision Radio and Univision Radio Group.

"There will always be special consideration in some cases," one source says. But if the song doesn't research well, "they'll stop playing it."

Universal Music & Video Distribution will distribute Megamusic inside the U.S., but the label will be in

charge of its own marketing and promotion. Livi is in the process of building his team.

Outside the U.S., Universal Music will have the

first option to license Megamusic acts worldwide.

The label has also inked deals with two Argentine artists: Emmanuel Ortega—now simply known as Ortega—and Meno Fernández.

Both artists' recordings will be released initially in Argentina, where they are well-established.

Ortega, whose album is coming out this month, was also previously on Fonovisa. He is the son of Argentine star Palito Ortega.

Radio and Latin music fans have long embraced Livi, a composer known for his classic, romantic material.

Livi has signed his acts not only to record deals but also to management and booking deals and to his Letra Y Musica publishing company.

In addition, there are plans for Megamusic to have a regional Mexican department.

Although Livi has produced the four acts currently on his roster, he will continue to work as a songwriter/producer for other artists and labels as well.

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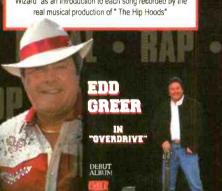
Program Directors! Be sure to catch
The Hip Hoods' IAP coming soon!



The Hip Hoods

Main Stream ROCK

This CD is "Rock and Roll"s, Wizard of Oz." Stories and songs for all ages" Magically produced by Ec Russell in the same genre as Cream, Mountain, Chicago and Kansas. Their new album has ten narrated stories told by the "Wizard" as an introduction to each song recorded by the real musical production of "The Hip Hoods"



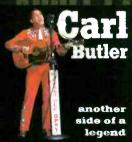
Edd Gree

One of today's top country blues singers. Edd is a Veteran when it comes to bringing you the best in Country blues. This highpowered 6 footer doesn't know what a middlegear is CD available Now!



Eddie Ray

Watch for Eddie's new Blues album "A Touch Of Blues (with his own Flare)"



Carl Butler

Traditional Coun

Carl Robert Butler, who's strong Roy Acuff vocal influences showed through his full-throated, e motional hard-country singing. He sang both solo and duet's with his late wife Pearl Dee (Jones) Butler, Ed Russell record producer has completed 20 songs for a box set album. Watch for it!



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 - Where the enthusiasm remains through out an artist's career

Where fads are created not copied



Rap / R&B

Meet " Big Ems Michael Jordan" and
" Lo-Pro Damell Steel " brings a new and
exciting rap to radio with their new single
"Hot Track Radio"

Program Directors! Be sure to catch Kenny Underwood's IAP coming soon!

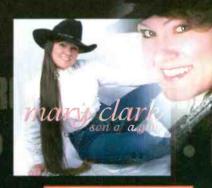


Dain all the Wrong Things Right

Kenny Underwood

Traditional Count

His new album and CD Single is soon to be released.



Mary Clark

Traditional Count

Mary Clark feels fortunate to be a cousin to the famous and very talented Roy Clark. Mary's new video and single "Sun Of A Gun" available December 10, 2003 to radio station. Watch for it!



Compilation II features such artists as the late Carl Butler, Eddle Ray, Southern Class,

CD VOLUME II Bridgette Elise



Adult Contemporary
Her new album Is
available on CD now!



Contemporary Country
Eddie Ray II is a chip off the old bloc
of his dad Eddie Ray. Watch for his
new album on Castle Records.



Program Directors! Be sure to catch

Shane Keane's IAP coming soon!

Shane Keane

Shane Keane is one of today's up and coming country artist. His new video and single of "Pearl McCoy"

has been the talk of the town. His Bad Attitude tour started off with Willie Nelson in Crawford Nebraska and he's bound and determined to succeed in making his mark in the country music field. His new album

and video are available now. Radio stations can contact Castle Records Nashvitle for feedback

Eric Hagen
Contemporary Gospel
Eric Hagen Is the first Gospel artis
to be signed to Tower Cross
Records. CD available 2004



R&B RAP
Now Available their new CD
"Can You Dig It " features the single "Dig Dat "



Traditional Country

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Sanctuary Moves Into Urban Music

BY GAIL MITCHELL AND LARS BRANDLE

Following the announcement that the Sanctuary Group is acquiring his Music World Entertainment (MWE) management firm, founder and CEO Mathew

Knowles says his chief challenge will be putting together a strong staff. "I'm looking for the right mix of people with experience and desire.

Earlier this week, U.K. indie Sanctuary Group plc signaled its diversification into urban music with a deal to buy Knowles' Houston-based firm. The £6.6 million (\$10 million) deal, agreed to in principle, will be funded through a mix of cash and

"Our intention is to create a strong creative and business environment for the most important artists and managers in the urban community to prosper," Sanctuary Group CEO Merck Mercuriadis says.

'Our expertise and infrastructure can have a significant impact on the urban world."

Knowles brings with him to Sanctuary MWE's roster

of management clients, including Destiny's Child, his daughters Beyoncé and Solange, Kelly Rowland, Michelle Williams and Blaque.

Unaffected by the new deal is his Sony label venture, Music World Music. The label has released albums by

Destiny's Child and its individual members as well as the soundtrack to "The Fighting Temp-

Additionally, Knowles will serve as president of a new Sanctuary urban and gospel division, which will encompass a label, a music publishing unit and a U.S. urban touring agency. The label will be a joint venture between Sanctuary Records Group and BMG

"I'm not looking for acts to sign that require million-dollar budgets," Knowles says. "I'm looking for acts that require \$150,000 recording budgets and \$100,000 videos. You don't have to sell 3 million records to break even. We can sell 200,000 and make a profit."

Knowles has signed an initial five-year employment contract with Sanctuary, with an option for five more years. He'll remain headquartered in Houston.



The American Federation of Television and Radio Artists and 1,200 U.S. record companies, including the five majors, have reached an agreement wherein all recording artists under contract will receive health insurance. The agreement is being forwarded to the union's Health & Retirement Funds Board of Trustees for expected approval and then to the AFTRA membership for final ratification. The AFTRA Sound Recordings Code covers both royalty artists and session vocalists performing on sound recordings. The artists—who will still have to pay a quarterly premium of \$250—do not need to be AFTRA members to receive coverage.

Morgan Stanley will handle the sale of Warner/Chappell, Time Warner's music publishing unit. Time Warner is expected to divest the business, valued at \$1.2 billion, through a formal auction. Sony Music, along with several private equity firms, are reportedly among the suitors. SAMANTHA CHANG

Webcast royalty collection group SoundExchange confirmed Sept. 30 that it has split from the Recording Industry Assn. of America and is now an inde pendent organization. The move leaves the rights body controlled by a board comprising nine label executives and nine artists or their representatives. SoundExchange, formed in 2000 as an unincorporated division of the RIAA, says it has distributed nearly \$10 million in royalties for digital music performances. SoundExchange remains helmed by president/executive director John Simson. BILL HOLLAND

The annual VH1/Vogue Fashion Awards have been discontinued due to declining ratings. The awards show began in 1996 as the VH1 Fashion Awards, giving honors for style and career achievements to people in the music and fashion industries. VH1 joined forces with Vogue in 1999 to present the awards ceremony. According to Nielsen Media Research, the awards show's U.S. household ratings peaked in 1998 with a 0.9 rating/2 share (1.2 million viewers), and hit an all-time low in 2002 with a 0.5 rating/1 share (833,000 viewers). Vogue will still be involved in a VH1 "All Access" special airing Nov. 15. CARLA HAY

Warren N. Lieberfarb, known in the home video industry as the "father of DVD," has joined the board of directors for the satellite radio company Sirius. Lieberfarb is expected to apply his insights about bring ing the video industry into the digital age to Sirius' business model, Lieberfarb most recently served as president of Warner Home Video and is currently head of consultant firm WNL Associates.

Billboard Details Chart Moves

Billboard is changing policies governing two established charts to better reflect the economic climate in today's struggling music business, the magazine announced this week.

After a two-month absence, the Adult Contemporary chart is returning to Billboard on a weekly basis by popular demand (see page 92).

In addition, Billboard is changing the composition of its country panel based on a new mandate. All monitored stations used for chart tabulation must now consistently maintain a minimum current-music percentage of 60%

among their 30 most-played titles. The percentage will be determined by a quarterly analysis of airplay data supplied by Nielsen Broadcast Data Systems. The previous minimum was 33.3%

The change will result in the removal of 12% of the monitored country stations from the panel used for chart tabulation.

The AC chart returns to the magazine as Billboard Information Group's charts department redeploys responsibilities throughout its team.

The list, which dates back to 1961, left the magazine as the result of a

redesign in the issue dated Aug. 2. The chart continued in sister magazine Airplay Monitor and on billboard.com.

Feedback from readers led to the chart's return to Billboard. It will run 20 titles deep but continues at 30 positions on the Web site and in Airplay Monitor.

The Adult Contemporary list is managed by Patrick McGowan, one of six chart managers who takes on added duties. He now manages all of the magazine's video charts, and continues to oversee the Adult Top 40 chart and Airplay Monitor's Modern AC list.

(Continued on page 93)

Robert Palmer Dead At 54

BY CHRIS MORRIS

LOS ANGELES—There was much more to Robert Palmer than a welltailored suit.

The poised and versatile English vocalist died



10

of a heart attack Sept. 26 in Paris. He was 54.

Palmer was probably bestknown for such mid-'80s hits as "Addicted to Love" and "Simply Irresistible'

and for their accompanying videos. in which the elegantly togged vocalist performed coolly in front of batteries of gyrating, jaded models.

But during the course of a solo career that began in 1974, the MTV icon demonstrated his ability to essay a broad variety of music, from R&B and blues to straight-ahead rock and pop to standards.

Born Alan Palmer in Batley, Yorkshire, on Jan. 19, 1949, he cut his musical teeth with such journeyman U.K. acts as the Alan Bown Set and

Palmer made his striking solo debut with the Island album "Sneakin' Sally Through the Alley," which mated his suavely soulful vocals with the backing of the funky American bands Little Feat and the Meters.

In 1978-79, he logged his first American top 20 hits with "Every Kinda People" and the rocker "Bad Case of Loving You (Doctor, Doctor)."

In 1985, Palmer hooked up with Andy Taylor and John Taylor of Duran

Duran and Tony Thompson of Chic to found the Power Station. The all-star rock unit produced a self-titled platinum album and two top 10 singles— "Some Like It Hot" and "Get It On (Bang a Gong)."

But it wasn't until 1986 that Palmer topped Billboard's Hot 100 Singles chart in his own right with "Addicted to Love," for which Palmer collected the first of his two Grammy Awards. (He received the second in 1988, for 'Simply Irresistible.")

After his mid-'80s peak, Palmer's productivity began to slow, but he delved rewardingly into the standard songbook on his EMI America albums "Don't Explain" and "Ridin' High." He returned to his blues roots on his last release "Drive," issued by Nashville indie Compendia earlier this year.

He is survived by his partner Mary Ambrose, a son and daughter and his parents.

GMG Label Expands Bill Gaither's Reach

BY JIM BESSMAN

Southern gospel artist/entrepre-

neur Bill Gaither, who has built a veritable genre empire with his Alexandria, Ind.-based Spring House Music Group and its multitude of "Homecoming" audio and video concert programs, is banking on his name brand with the launch of the Gaither Music Group (GMG) label.

"We're thrilled to put our 30 years of experience

to work for a group of artists we sincerely believe in," says Gaither, whose companies have previously refrained from signing younger artists and

those outside Southern gospel.

"[Our artists] all possess rare, seasoned talent that we're eager to com-

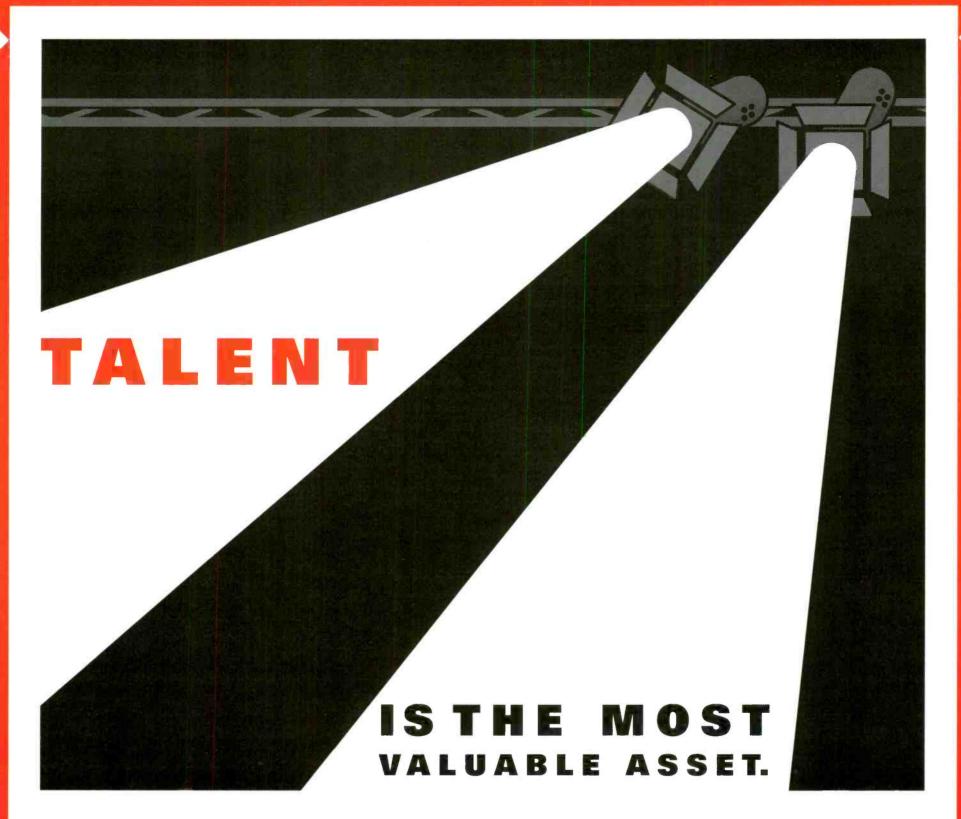
bine with the tools and resources that can propel them into exciting new markets," Gaither says.

Gaither's name, notes his company's president Barry Jennings, "is a great, well-known brand that we've never really used. And up to now, most of our product has been Gaither-related and pretty much Southern gospel. But now we're making a conscious effort

to sign new artists.

Just out on the new EMI-distributed line is Gaither's own Gaither (Continued on page 93)

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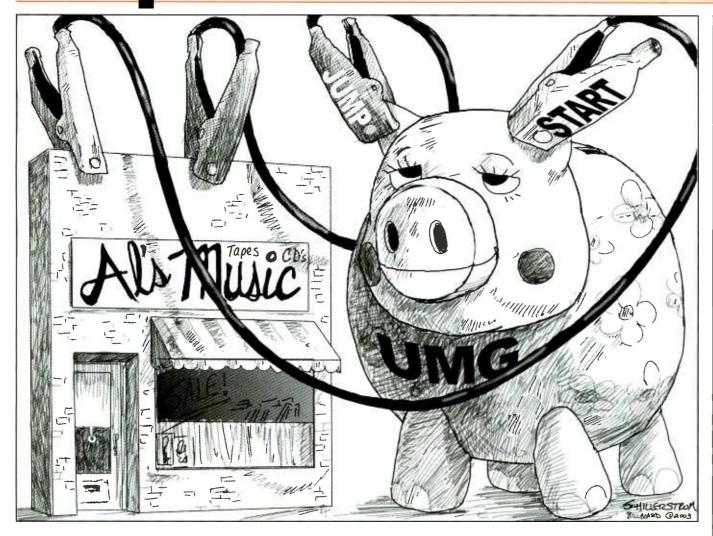
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Editorials / Commentary / Letters



Kazaa's Endgame: A Deal

lan Morris wants to deal. He says as much every chance he gets, including during his recent appearance before a Senate subcommittee examining the record industry's campaign against illegal music downloading.

Morris is executive director of Sharman Networks, the company that operates Kazaa, the peer-to-peer file-sharing service that tens of millions of people use to swap copyrighted music over the Internet.

Kazaa is the most popular P2P network by far, according to the Recording Industry Assn. of America.

"Operate," however, may be the wrong word here. The service has been carefully set up so that no one, technically, controls it. As such, Sharman can't be held liable for the activities of its users.

It's a very convenient arrangement, especially since the service owes its explosive growth and continued existence to illegal file sharing.

Last year, Kazaa boasted of having more than 100 million registered users, and this past May, its file-sharing software had become the world's most-downloaded program. More than 278 million

copies have been loaded on computers.

At any given moment, more than 5 million users are online offering well over 1 billion files for copying through various P2P networks, according to Mitch Bainwol, the RIAA's new chairman/ chief executive.

Out of that mix, more than 2.6 billion copyrighted files (mostly recordings) are downloaded every month, he notes.

'We'll see how the game plays out. As always, the marketplace will have the final say, as it should."

No wonder the record industry is hurting, and that's just what Morris seems to be counting on. Judging from his testimony, Sharman's endgame is pretty clear: Let free downloading ravage the industry until it cries "Uncle." Then step in and cut a deal—on its terms, of course. Morris said as much at the hearing.

"There is a clear path out of this dilemma for the entertainment industry," he told lawmakers. "Embracing peer-to-peer technology and creating a fair market for the licensing of its content.'

Morris revealed that—surprise!— Kazaa actually can be configured to monetize the service and diminish piracy-if the price is right, of course. His price is about 25 cents per song.

"But sadly," he continued, "the major music labels have rejected every approach we have made to them to license their content and to deliver it to users of the Kazaa Media Desktop.

That would be tantamount to "turning the business over to them," one top record executive says. And, that will never happen on his watch, he adds.

So the game continues—in court, in Congress and in the marketplace. The question now is how much longer Sharman can keep up the pressure. As Billboard senior business writer Brian Garrity notes in this week's issue, Napster, iTunes and other legitimate download services will hit the Windows PC market this month, offering cheap and easy-todownload music to the masses.

Then, we'll see how the game plays out. As always, the marketplace will have the final say, as it should.

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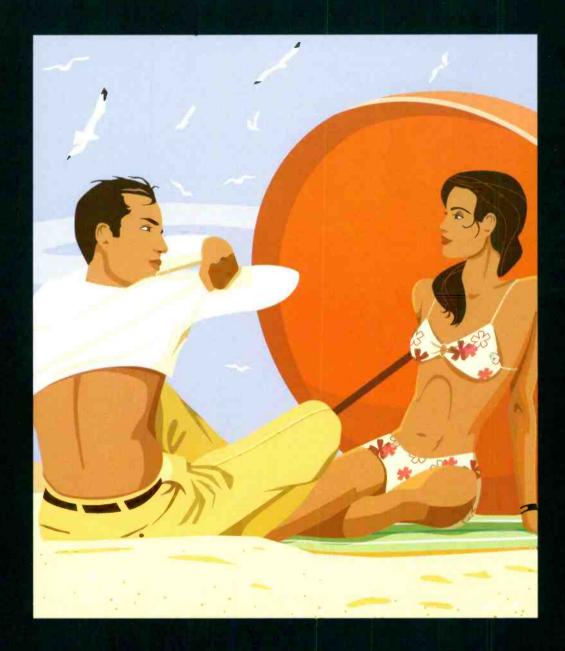
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'Springsteen Appears To Be Inciting His Own Revolution'

Born To Run—For President?

noo bad for the jobless, the homeless, the underprivileged and anyone else who feels marginalized that Bruce Springsteen wasn't born to runfor president.

Springsteen sings about the disenfranchised and the disaffected and offers rock—

'n'roll as a form of salvation and redemption. He articulates the divide between the two Americas, separate and unequal, but he still believes in a promised land.

He knows firsthand how the business of war and greed have affected America's working class. Call him the anti-war general with battlefield credentials.

He is steeped in the spirit of the likes of iconic storyteller Woody Guthrie, troubadour Curtis Mayfield and gospel giant Sam Cooke. And like early '60s protesters Phil Ochs and Bob Dylan, he wears his politics on his flannel sleeve.

Springsteen's E Street Band has played to more than 3 million people on three continents since July 2002. The seven shows I saw around the country assumed the gravity of Decision 2004.

The tour was to wrap Oct. 4 at

Shea Stadium, on the banks of Flushing Bay—not exactly the Asbury Park shoreline where Springsteen got his start playing bars by the sea, but close enough. Shea is where the Beatles set off the British Invasion in 1964, and now Springsteen appears to be inciting his own revolution.



When he played Hartford Sept. 15, a great divide separated the crowd. "It's time to elect a president who knows what he's doing," Springsteen said.

I felt empowered and galvanized, the way I did decades ago when, at 14, I challenged my high school principal by wearing an anti-Vietnam war, "Out Now," button. But the mood in Hartford was grim.

A late summer chill swept over the stadium, and a sea of fans wearing T-shirts showing Springsteen enveloped in the flag seemed stunned by his remark.

The stakes were different when Springsteen started as the poet-philosopher mirroring Valentino's lover, DeNiro's taxi driver and Chaplin's tramp. The Reagan presidency changed the tenor of his world view.

He unleashed "Born in the U.S.A." in 1984, and a generation that lived through Vietnam embraced it as a nod to nationalism—not the signifier of disillusionment that Springsteen said he had intended.

But there's no ambiguity when he performs it today. Like bombs bursting in air, Springsteen's screeching guitar explodes with love and rage, similar to the way Jimi Hendrix conjured the "Star Spangled Banner" during the height of Vietnam.

Most people want a bedrock, something in their lives that's impervious to changing winds and won't disturb their cherished beliefs. In Hartford, however, Springsteen shocked his fans out of their comfort zone.

I tried to perceive the sense of betrayal. As the advocate of the underdog—the people's champion—Springsteen has never strayed from his working-class roots. His commitment to philanthropy, to promoting literacy, to raising awareness for food banks and shelters, is well-known. But here he was, locked in a struggle for the minds and hearts of his loyalists. The war in Iraq has only crystallized that divide.

"There have been a lot of questions raised recently about the forthrightness of our government," Springsteen writes on his

after Sept. 11, 2001, a fan shouted to Springsteen: "We need you!" That, apparently, turned on the flow of his Bruce Juice, setting into motion the songs of loss and grief that suffuse his latest album, "The Rising."

Night after night, the musicians who give form to Springsteen's vision muster their resourcefulness and guile (with a little help from guardian angels like Chuck

'In Hartford, Springsteen shocked his fans out of their comfort zone.'

Web site. "This playing with the truth has been a part of both the Republican and Democratic administrations in the past and it is always wrong, never more so than when real lives are at stake. The question of whether we were misled into the war in Iraq isn't a liberal or conservative or Republican or Democratic question, it's an American one.

"Protecting the democracy that we ask our sons and daughters to die for is our responsibility . . . Demanding accountability from our leaders is our job as citizens," he writes.

Jersey lore has it that sometime

Berry, Eddie Cochran and Little Richard) to create the ultimate house party. Simultaneously, they're nurturing something very precious: the courage to change. Like a moral compass, Springsteen's shows remind us that work is its own reward.

That faith will be rewarded. That all we can ever do—for ourselves, for each other—is the next right thing.

Leo Sacks is a freelance record producer. His latest release is "A Taste of Heaven" (Sony Legacy/Honey Darling) by the late New Orleans gospel singer Raymond Myles.

Letters

Readers Ask Labels: 'Think Of Consumers' Needs'

"Stop the insanity" is right! But the insanity is not that the decline in record sales is due to file sharing or illegal downloads, but rather due to an industry's reluctance to engage a changing business landscape and evolving consumer tastes and technologies.

I work for the distribution arm of a major record company, and while my opinions do not reflect the official line of my company, it has become the mantra inside our offices that our lagging sales can all be blamed on kids stealing music.

This type of thinking is indicative of the industry at large; there is no analysis put into why music is being downloaded, who is doing it and what can honestly be done to stem it.

Furthermore, it can be argued that file sharing actually promotes sales. Strange how Eminem's "The Eminen Show" debuted at No. 1 and his record was one of the best sellers last year, while it was also one of the

most heavily downloaded.

If you drill into the facts, there is more than one type of file sharer. At least four broad categories exist that roughly mirror individual user habits.

Two of these categories include heavy and light file sharers. Admittedly, it can be observed that a promotional effect is working on the lighter file sharers who are also lighter music purchasers, and a substitution effect is happening more with the heavy downloaders who were the heaviest purchasers.

But we can't ignore that today, there are other worthwhile options competing with music sales (DVDs, videogames, etc.), and there is no major theme or movement in today's music like there was in the late '90s (pop acts like 'N Sync and Backstreet Boys) or grunge in the early '90s

But most important, music is just too expensive for the average consumer. Most people think a CD

costs pennies to produce and that big, bad record companies make huge profits. It should be no surprise, then, that a \$20 CD is easily downloaded for free without any moral hesitation.

It's true that retail is in dire straits, but major accounts like Tower and Wherehouse were in financial trouble years before file sharing was an issue, so it's a red herring to blame their woes on downloading.

This entire argument smacks of the same debate heard over Betamax, FM radio and even sheet music. Appropriately enough, this is like listening to a broken record.

As an industry, we are fighting this battle the wrong way. The situation we are in now is largely our own making, and so few are stepping out to make amends.

A philosophical shift needs to be adopted where our customers need to be treated like customers, not litigants, even if they do "steal" music. (Although we seem to have no problem producing thousands of

free goods for promotional use and sales incentives.)

To start, make all music available for legit sales via digital download. Lean heavy on the prominent holdouts like the Beatles, the Eagles and Led Zeppelin.

Focus on digital catalog sales—so much music is sitting in a vault and not on any shelf in a retail store. Lower the prices of CDs (kudos to Universal Music Group for doing this), and make full-length downloads cheaper than hard products. And be consumerfriendly. The record business has some PR to do.

Lastly, recognize that any business is cyclical and that new technologies can be a source of new revenue. The sky is not falling. To the contrary, if we handle this right, it may prove to be our finest hour.

Brett Orlanski San Francisco

Editor's note: The writer's opinions do not reflect those of his employer.

Lower VAT Would Help CD Sales

A key factor behind my comment, "... in the U.S., it's cheaper to buy music" (*Billboard*, Oct. 4), is that U.S. consumers pay considerably lower sales tax, averaging about 6%, on prerecorded music, compared with Europe's 15%-25% value-added tax rates.

This accounts for a significant part of the difference between U.S. and European prices at retail.

A revised European VAT rate of around 6% for CDs would be consistent with rates applied to other cultural products, and with the savings passed on to the consumer, would help our industry with another perception problem: the oft-heard complaint that European music fans are somehow being "ripped off" in comparison to their counterparts across the Atlantic.

John Kennedy President/COO

Universal Music International, London

Beyoncé holds down acting and singing roles for 'The Fighting Temptations'

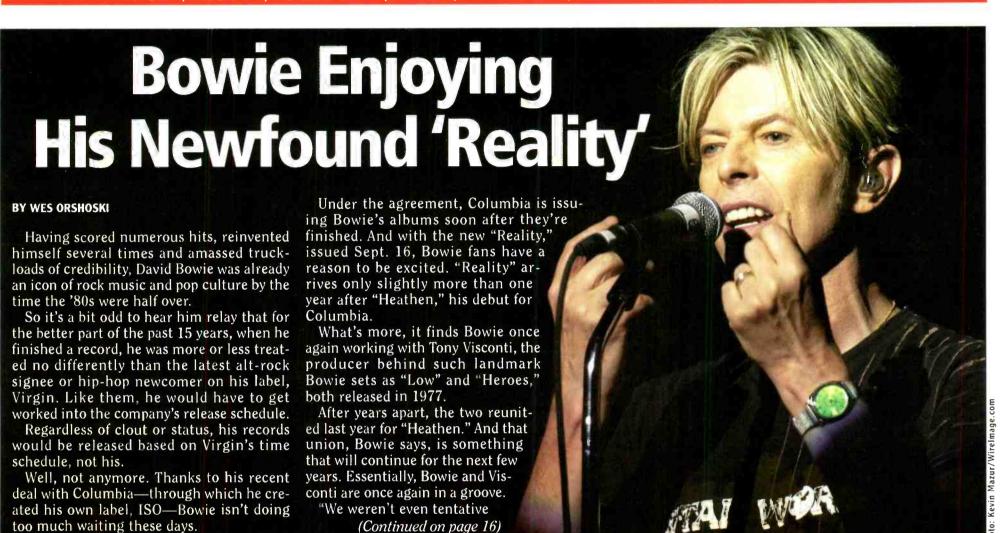


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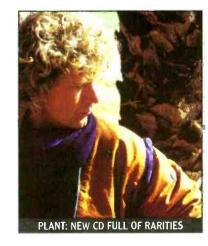
Atlantic Captures Plant's Solo Side On Compilation

Hoping to capitalize further on the summer success of **Led Zeppelin's** "How the West Was Won" CD and the accompanying DVD "Led Zeppelin," Atlantic Records is releasing "Sixty Six to Timbuktu," a two-CD solo collection from Zeppelin frontman **Robert Plant**.

Due Nov. 4, the 35-track set traces Plant's career, starting with his first solo single in 1966 through a live performance this year in Timbuktu.

The first disc features material from his solo albums, but it's the second disc that will grab fans' attention: It is full of rarities, bonus tracks, his work with pre-Zeppelin groups Listen and the Band of Joy and side projects like "Philadelphia Baby," recorded under the Crawling Kingsnakes moniker, a one-off that included Dave Edmunds and Phil Collins.

The idea for the compilation was born as Plant was culling through tapes for the Zeppelin set, he tells *Billboard* in an exclusive interview. "I was finding all this Led Zeppelin stuff, and I said, 'Wait a minute, this stuff of mine is really great. It's lively and springy and would tell people the kind of person that I am,' "Plant says. "This is not



the God of Thunder—this is a guy who has a good time."

Indeed, the set reveals a side that those only familiar with his Zeppelin work wouldn't know or

expect, including a dreamy, crooning Plant on 1967's "Our Song."

"Once upon a time when I was a boy, I found this gift of singing, and I did not know which way to take

it," he says. "When I cut my first sides in 1966, I was 17 years old. I was so made up. I just couldn't believe my luck. I was telling all my friends I was going to be the greatest singer. It was a bit tongue-in-cheek, but perseverance counts for a lot."

Atlantic will tie the Plant title in with the two Zeppelin collections throughout the holiday season. The label has produced bin cards for retail that will cross-promote the three titles. Additionally, 30-second spots promoting the three projects will run on several networks in the Comcast system the week of Nov. 10 in conjunction with a Plant performance

that is airing on Comcast in Concert Nov. 9 and Nov. 15.

The Zeppelin and Plant titles will also be part of a "Music That Changed Our Lives" promotion that FYE is



running in 1,100 stores this fall.

Dave Alder, senior VP of product and marketing for Virgin Entertainment Group, says the 22-store chain plans to display the three titles together to maximize the excitement created from the Zeppelin releases.

Although the resurgence of interest in Zeppelin has reignited stories

of Plant, Jimmy Page and John Paul Jones being offered millions of dollars to reunite for a Led Zeppelin tour. Plant says, "I haven't been offered a dime." But then he adds, "That's because I've told the people who have the opportunity [to talk to me about it] that I don't want to hear anything about it. I told them ages ago: It's not an issue."

ages ago: It's not an issue."
However, he doesn't rule out the three surviving members getting together again, as long as it is for something new. "If John Paul. Jimmy and I play again, it has got to be a little more than 'Black Dog' every night. I left that big-time epi-

center a long time ago."

As for the success of "West." which debuted at No. 1 on The Billboard 200, and the DVD, Plant says, "it thrills me," but that the footage reminds him of the passage of time.

"[Led Zeppelin] was a young band," he says. "It was all over by the time I was 31. When I think about people who are 31 now, they're just learning to tie their shoelaces."

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Bowie

Continued from page 15

when we went in with 'Heathen,' "
"We weren't even tentative then,"
Bowie explains. "We kind of knew
that we would produce something
really excellent, although we didn't
know quite what it was going to be.

"And it just kind of fired our motors, I think. We charged into 'Reality' absolutely gung-ho that we really could do what we used to do, which is produce a signature sound and an interesting construct that would sound not like anybody else's work. It would be identifiably a kind of a Bowie/Visconti production. It would just have that special thing that we have when we work together."

Bowie adds that he and Visconti are "already half-talking about the next album."

Bowie's new deal with Columbia and his reunion with Visconti are among a number of factors that have him feeling more energized and "absolutely on track again."

The live unit he has been working with since the late '90s has also provided him with new enthusiasm for the stage and studio, he adds. That group, which includes bassist Gail Ann Dorsey and former Soul Asylum drummer Sterling Campbell, played on "Reality," which features songs penned by George Harrison ("Try Some, Buy Some") and Jonathan Richman ("Pablo Picasso").

Bowie says it was this particular team's tour of New York's five boroughs last year that inspired his first world tour in more than a decade. The jaunt begins Oct. 7 in Copenhagen.

In fact, he says the songs were built to play live. Many of the cuts feature the singer on guitar and carry what he calls a "quasi-demo feel.

"It's not the second reading of an idea," he says. "We tend to really work in first-take situations. I kind of learned that from reading what Dylan said in an interview many years ago: If it doesn't work in the first take, he abandons the song. And I also tend to do that."

The album closes with an exception to that rule, "Bring Me the Disco King," a song Bowie has tinkered with for more than a decade. The track finally came together after Bowie stripped it down and let it breathe he says

New York—Bowie's home for the past decade—proved a huge influence on "Reality." Beginning with the lines, "See the great white scar/Over Battery Park," album opener "New Killer Star" was inspired by the terrorist attacks of Sept. 11, 2001. "She'll Drive the Big Car," meanwhile—arguably the album's best track—is a song about suicide that carries images of a death-bound driver racing along the Hudson River.

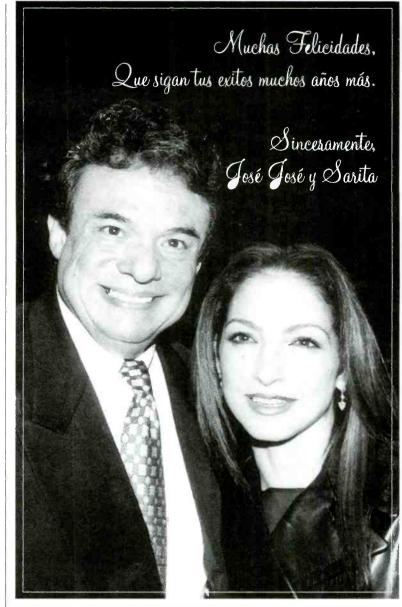
On "Never Gonna Get Old," the 56-year-old Bowie sings, "Looking at the future/Solid as a rock."

Does he feel solid as a rock?

"Yeah, I do," he says. "I feel as contented as one can feel in these particular times. I think that's the best way of saying it. My marital life, domestic life, personal life, whatever you want to call it, are just wonderful. And my work has been going so well.

"So I'm a really lucky guy in that way. When I was in my 20s, I'd never thought for one second that my life would be this good, in fact. This age didn't exist for me when I was 20. 'Fifty-six? Are you kidding me? I'm never going to make it there.' You know, all these romantic, nihilistic dreams that teenagers have, and you think, 'Oh, I won't survive above 30,' "he says with a laugh.

And with an even more robust laugh, he adds, "And of course the horror when you do!"







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Horowitz Centenary Marked With Spate Of Releases

Round-numbered birthdays tend to receive a lot of special attention, and the 100th anniversary of the birth of Vladimir Horowitz on Oct. 1 is no exception. This centenary year sees the release of several noteworthy titles dedicated to the Russianborn pianist's intriguing artistry (Billboard Bulletin, July 28).

First up was RCA's "Vladimir Horowitz Rediscovered," which came out of the gate early in May. This two-CD set of his November 1975 Carnegie Hall concert stands as the first majorlabel issue of an unedited Horowitz recital.

Following suit just in time for the actual anniversary, Sony Classical and Deutsche Grammophon





have their own Horowitz commemoratives. As with RCA, Sony's two-CD entry, "Live and Unedited" (which includes a brief bonus DVD of outtakes from the film "The Last Romantic"), offers uncorrected performances.

Available Sept. 30, the Sony set chronicles Horowitz's famous 1965

Carnegie Hall recital, which marked the pianist's re-emergence after a 20year absence. Sony is concurrently releasing a three-CD best-of compilation, titled "In the Hands of the Master-Vladimir Horowitz: The Definitive Recordings.

DG's Sept. 9 issue, the two-CD limited-edition "Magic of Horowitz," spans the years 1985-1989. There are a few previously unissued selections of Mozart, Liszt/Horowitz and Schubert, coupled with a bonus DVD documenting the recording of Mozart's Piano Concerto No. 23 with the La Scala Orchestra and Carlo Maria Giulini.

Taken cumulatively, these titles should be of great interest for Horowitz fans and detractors alike. The unedited material in particular offers an unyielding snapshot of the pianist in his later years, in sometimes technically compromised and yet astute and heartfelt performances.

FRONT AND CENTER: Detroit's urban renewal program is getting a major boost with the bow of the Detroit Symphony Orchestra's new home. The Max M. Fisher Music Center encompasses the refurbished Orchestra Hall, a new 500-seat space called the Music Box and the Jacob Bernard Pincus Music Education Center, which will host the DSO's youth ensembles. The complex will be complete in 2005, when a magnet high school, the Detroit High School for the Fine, Performing and Communication Arts, joins "the Max.

Many of this year's DSO concerts, helmed by music director Neeme Järvi, zero in on local composers and artists. The Oct. 11 inaugural gala features a world premiere from Flint, Mich.-born composer Jonathan Holland. Composer-in-residence Michael Daugherty completes his DSO post Oct. 16 with the debut of a new work, "Raise the Roof."

The Chicago-based, new-music ensemble eighth blackbird, joined by noted British violinist Daniel Hope and Indian sitarist Gaurav Mazumdar, anoint the Music Box with a performance Oct. 15.

LA GRANDE DAME: Legendary American soprano Leontyne Price has one more prize to add to her already crowded mantelpiece: Gramophone magazine's Lifetime Achievement Award, which the British magazine's editor, James Jolly, presented to her at a Sept. 23 ceremony in New York.

In presenting the award to Price, Jolly spoke movingly about the 76year-old singer's contributions to the art of opera and her championing of American music. He reminisced in particular about her famous RCA recording of Samuel Barber's "Knoxville: Summer of 1915."

The main 2003 Gramophone Awards ceremony will be held Oct. 12 at London's Barbican Centre; more about this year's prizes in the next edition of Classical Score.





Vertical Horizon Ready To Reacquaint Fans With 'Go'

BY MELINDA NEWMAN

LOS ANGELES—Remember the group that sang "Everything You Want," one of the most-played songs at radio in 2000? RCA is counting on it.

On Sept. 23, Vertical Horizon returned after a lengthy absence with "Go," a solid collection of catchy, guitar-driven tunes about transitions. The album of the same name builds on the pop-rock foundation set by "Everything You Want," which has sold 1.5 million copies in the U.S., according to Nielsen SoundScan. "Go" debuts at No. 61 on The Billboard 200 this issue with sales of 21.000 copies.

The long time between albums—"Everything You Want" was released in June 1999—leaves RCA with the balancing act of reacquainting longtime fans with the platinum-plus band while introducing Vertical Horizon to those hearing the group for the first time.

"These are the guys that brought you "Everything You Want" is not our official tag line, but we've used it on stickers, and we see how people still react to the song when the band plays it," says Caron Veazey, RCA senior director of marketing. "But in some ways it is a matter of introducing and treating them as a new band."

The delay came about because the group needed a break after seven years of non-stop touring. Vertical Horizon had built a considerable following, especially along the Eastern seaboard, through touring and releasing indie albums after forming at Georgetown University in 1991. It also endured major upheaval at the label.

"We started making the record after the break, and when we were done, some big changes had started at RCA," lead singer/primary songwriter Matt Scannell says. "And to their credit, both RCA and our team kind of looked at each other and said, 'Does this make sense for the record to come out now?"

With the answer a resounding no, Scannell continued writing music, and, as is often the case, he wrote a song that became the



first single.

"I'm Still Here" is No. 20 at both modern AC and adult top 40 this issue.

Ultimately, Vertical Horizon found itself in the odd situation of being on the same label in name only—virtually no one who worked on "Everything You Want" was still there.

"It was almost as if we had signed to a whole new label," Scannell says. "It's different now. I don't say that with any sense of nostalgia or anything; I just say it's a different place. The record business is trying desperately to make some positive changes, and I hope that it works out for RCA. I continue to be incredibly grateful for everything the team during ["Everything You Want"] gave us, and I hope we can do something that would approach that [success] and hopefully surpass it in the future."

Starting over—with the label and the public—is fine with Scan-

nell. "To be honest, every single band nowadays has to start over. The memory of the public is quite fickle. So we are starting over on some levels, but we spent so many years [prior to signing with RCA] forming a grassroots following. They haven't gone anywhere, and I'm incredibly grateful for that."

Touring is an integral part of spreading the word about "Go." "They are such a seasoned and professional live band that obviously we're using that as much as possible to launch this campaign," Veazey says. "Three weeks after the song impacted at radio, we put the guys on the road doing radio shows, then they did some college dates and now we're getting them back in front of people and playing."

The current U.S. dates end Oct. 11. The band next goes to Southeast Asia before returning stateside to play holiday radio shows.

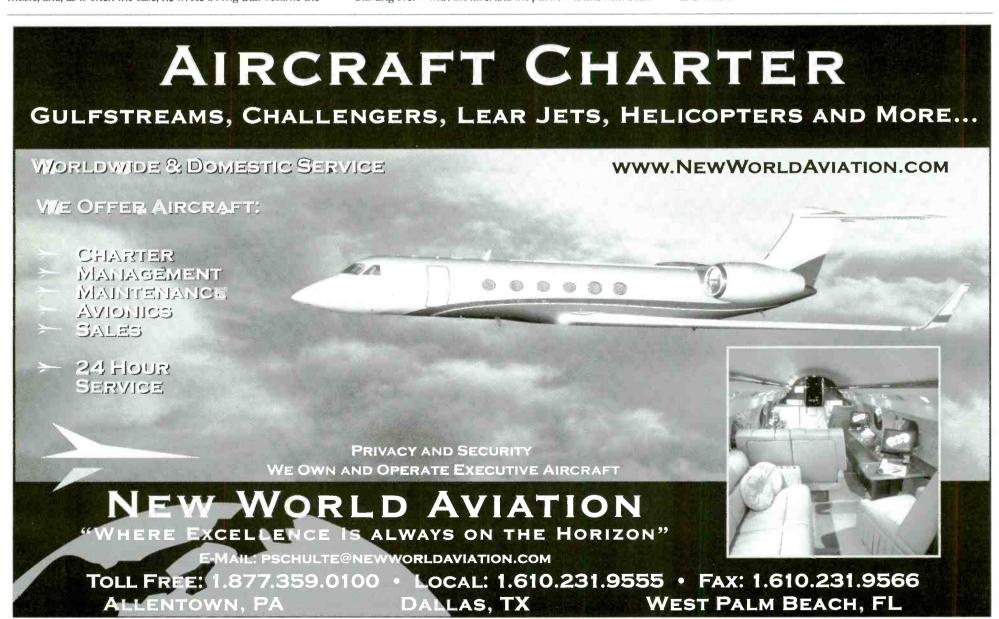
In fact, there's no break for the band even when a member gets hitched. "[Bassist] Sean [Hurley] got married, so while he's on his honeymoon, Matt and [guitarist] Keith [Kane] are doing an acoustic promo tour," Veazey says. The band is rounded out by drummer Ed Toth.

During the week of release, Vertical Horizon appeared on "CBS Weekend," CNN, Fox News and WGN. The band also taped a performance at Experience Music Project in Seattle that begins airing Oct. 7 on VH1, according to Veazey.

To help pepper the market prior to the album's release, RCA supplied retail with a two-song sampler that was given away to customers who purchased CDs by like-minded artists.

Veazey believes that the sheer number of releases that came out Sept. 23—in addition to Vertical Horizon, there were new sets from Dave Matthews, OutKast and Nickelback, among others—will help the band because of the amount of foot traffic coming into stores.

The campaign for the record extends into November. When patrons purchase a pair of Levis at Sears, they will receive a sampler that includes tracks from Vertical Horizon, Moby, Interpol and others.



Beyoncé Tempts Fans With More Movie Songs

Beyoncé is among those entertainers who not only star in movies but who also record songs for their soundtracks.

For her big-screen debut, Bevoncé starred as Foxxy Cleopatra in the 2002 film "Austin Powers in Goldmember." She also commandeered the soundtrack's first single, "Work It Out.

Currently co-starring with Cuba Gooding Jr. in Paramount Pictures' "The Fighting Temptations" (which opened Sept. 19 in U.S. theaters)—Beyoncé recorded several songs for the companion soundtrack, released Sept. 9 on Music

even if I'm not one...yet.

World/Columbia/Sony Music Soundtrax.

Bevoncé has the most tracks on the album. Several of them are collaborations These titles include first single "Fighting Temptation'

with Missy Elliott, MC Lyte and Free; "Summertime" with P. Diddy: "He Still Loves Me" with Walter Williams of the O'Jays;



"Everything I Do" with Bilal; and "Time to Come Home" with Angie Stone and Melba Moore.

Beyoncé also has two solo

cuts: a cover of Peggy Lee's "Fever"—which she performs in a nightclub scene in the filmand the gospel staple "Swing Low Sweet Chariot.

"Music is so important to my character in this film and the entire plot of the movie. That's why I did this film," Beyoncé tells Billboard.

In the movie, she plays a nightclub singer named Lilly, who is recruited by Gooding's character to be part of a gospel choir preparing for a competition.

The music-intensive film also features performances by Stone, Moore, Montell Jordan, Zane and T-Bone as fellow choir members. Acts that make cameos in the movie include Mary Mary, Donnie McClurkin, the Blind Boys of Alabama and Yolanda Adams.

In keeping with the old-meetsnew musical tone of the film, the soundtrack features a mix of traditional gospel and contemporary R&B/hip-hop music.

Beyoncé—who co-wrote the soundtrack's "Summertime, "Time to Come Home" and Destinv's Child's "I Know"—says, "A lot of the music was written especially for the film. At first I was concerned about the timing of the soundtrack, [because] my solo album was supposed to come out way before the movie. But then the solo album got delayed.

That solo set, "Dangerously in Love," was released June 24 on Columbia.

So to avoid competing with her album's singles, Beyoncé says, "I wanted the first single from the soundtrack to not just be about me. I wanted to do a female anthem, and that's how 'Fighting Temptation' came about with Missy Elliott, MC Lyte and Free.'

"Fighting Temptation" only reached No. 16 on the Billboard Bubbling Under R&B/Hip-Hop Singles chart in the Sept. 6 issue.

'Summertime," the soundtrack's second single, has turned into a bigger hit. The song reached No. 35 on the Billboard Hot R&B/ Hip-Hop Singles & Tracks chart in the Sept. 20 issue. Meanwhile, the "He Still Loves Me" single and video are being worked to gospel and Christian outlets.

Mathew Knowles, Beyoncé's manager/father, heads the Music World label and served as executive producer for the soundtrack.

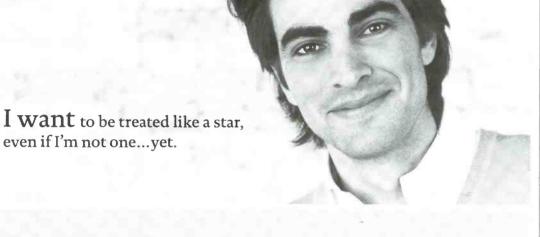
Knowles tells Billboard that he negotiated the soundtrack deal with Paramount as conditional to Beyoncé taking a lead role in the film: "Music World/ Sony had to have the soundtrack, and Bevoncé had to be the soundtrack's lead artist; that was the deal-breaker.

Knowles adds, "Nowadays it's not unusual for artists to have multiple songs on the charts at the same time. Eminem and 50 Cent have done it. Soundtracks, if done correctly, don't have to mean overexposure for artists who have their own albums released the same year.

CASA DE SOUNDTRACK: For the "Casa De Los Babys" Latin-music soundtrack (released Sept. 23 on Hybrid Recordings), the film's director, John Sayles, co-wrote the song "Quien Sera? (Who Will Be?)," performed by the movie's co-star, Rita Moreno.

Sayles says of the film's music: 'Sometimes you don't want the lyrics of a song to interfere with a movie, so I found the music useful when you don't want the American [English-speaking] audience to understand the lyrics.

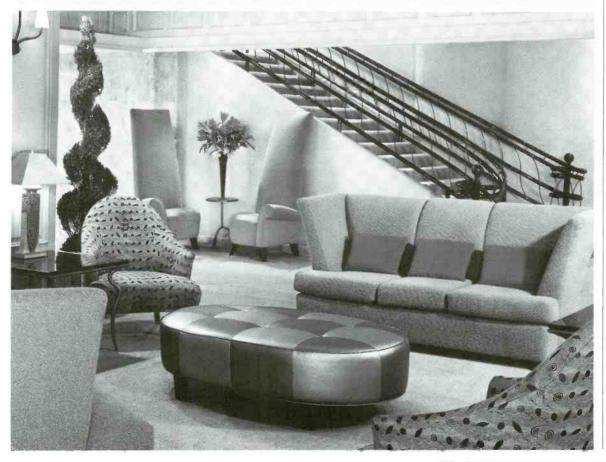
Hybrid head of A&R/production Joe Augustine says the label partnered with IFC, the film's studio, for a contest giving away copies of the soundtrack and DVDs of Savles' movies. The soundtrack has been serviced to Latin, triple-A and college radio.



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Spotlight



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'I've Learned To Live My Life In The Moment'

Estefan Reflects On Her 25-Plus-Year Career And Life's Second Chances

BY MICHAEL PAOLETTA

To be quite honest, Gloria Estefan needs no introduction.

Whether recording with Miami Sound Machine or as a solo artist, her trademark vocals have graced such top 10 hits as "Conga," "Words Get in the Way," "1-2-3," "Rhythm Is Gonna Get You" and "Music of My Heart," a collaboration with 'N Sync. Of course, such signature songs as "Don't Wanna Lose You" and "Coming Out of the Dark" have reached the summit of The Billboard Hot 100. Throughout, Estefan has also scored numerous chart-topping hits on the *Billboard* Latin and Hot Dance Music/Club Play charts.

Along the way, Estefan has sold a whopping 70 million albums and singles worldwide, according to her record label and management company. This includes the Spanishlanguage albums "Mi Tierra" and "Abriendo Puertas" and such English-language collections as "Destiny," "Hold Me, Thrill Me, Kiss Me" and "Into the Light."

Now, Estefan has returned with her first English-language album in five years, the intimate, acoustic-shaded "Unwrapped," the bulk of which she wrote herself. Co-produced by Sebastian Krys, Estefan and her husband, Emilio Estefan Jr., "Unwrapped" (released Sept. 23) includes vocal contributions from Chrissie Hynde of the Pretenders and Stevie Wonder. It is only the latest stop on Estefan's incredibly rich musical journey.

What do you see when you look at the musical landscape today?

People's attention spans are extremely short—I see this in my own two kids. They have such a vast array of things to choose from: TV, videogames, satellite radio. It's sensory overload. But it's the nature of life at this time. With music, it's hard for them to follow something beyond one or two singles. That's the nature of the beast, unfortunately.

Fortunately, I came up in the industry when artist development was still important. It's tough for

today's artists who want to grow and develop. But music is music, and it is more popular than ever. I love the fact that world music is cropping up in more places, particularly in the States. And artists like John Mayer and Vanessa Carlton are showing that kids are looking for depth in their music, too.

How has the Internet changed the music business?

I see revolutionary changes in the way music is delivered and consumed. The way the consumer wants their music is a major shift for the business side. Pirating is so easy now; [every copy of a recording] is first-generation now. And the legal side must be addressed. It is all cutting into how artists make a living. I don't think kids realize they are stealing when they share their files. They need to be educated.

Payable downloads must be affordable and easy to access.

But as an artist, I simply make the best music I can. Hopefully, everything will work itself out. Until then, if I were a multi-national label, I would drop the price of CDs. At the same time, I would put additional value into CDs.

Have you discussed CD pricing with your label?

Yes. In fact, I even asked Sony to drop the price of the actual CD. But there is just so much control that we as artists have. My new CD does include a bonus DVD, though. I've been adamant with Sony that it be included as a gift for my fans. The CD packaging is also unique. I wanted it to be deep and intimate—musically and visually. There are 18 new songs on the album: 14 new English-language cuts and four Spanish versions.

What do you attribute your special relationship with your fans to? They are extremely loyal.

I've nurtured this relationship. I spent a lot of time touring on the road. Hopefully, every time they see me live, there is a deepening of that relationship.

Also, when I went through that tough accident 13 years ago, they were able to connect with me on a very human and personal level. My battles became theirs. They were able to see a human being struggling with difficult times and turning it into something positive

What did the accident teach you?

There were a lot of things. First, I had so much love sent my way; I used it in my recuperation. I could feel a real physical energy around me. I attribute a lot of my well-being to that. I learned that I have much discipline when I needed it.

I also learned that we have an incredible power to affect reality, our bodies and the healing process. These are all beautiful things.

Additionally, I learned to live life in the moment, to enjoy what's happening now. Of course, having a big business, I must plan ahead. But you must not take life for granted.

Is there anything you have learned along the journey that you wish you had known from day one?

I was shy. It took me a long time to relax. There were a lot of performances and situations that I could've enjoyed if I had just been able to let go. But that is impossible, because it comes with time and experience.

But I try to impart this to artists like Shakira and Thalía, so that they can get a jump-start on what it took me a long time to figure out: that we're privileged and lucky to be making a living from something that is so much fun. Also, to keep yourself open to the love that everyone is giving you. Tension and fear affect your performance. Because I am a perfectionist, it took me a while to enjoy the process. Since I've learned to enjoy it, it's been fantastic.

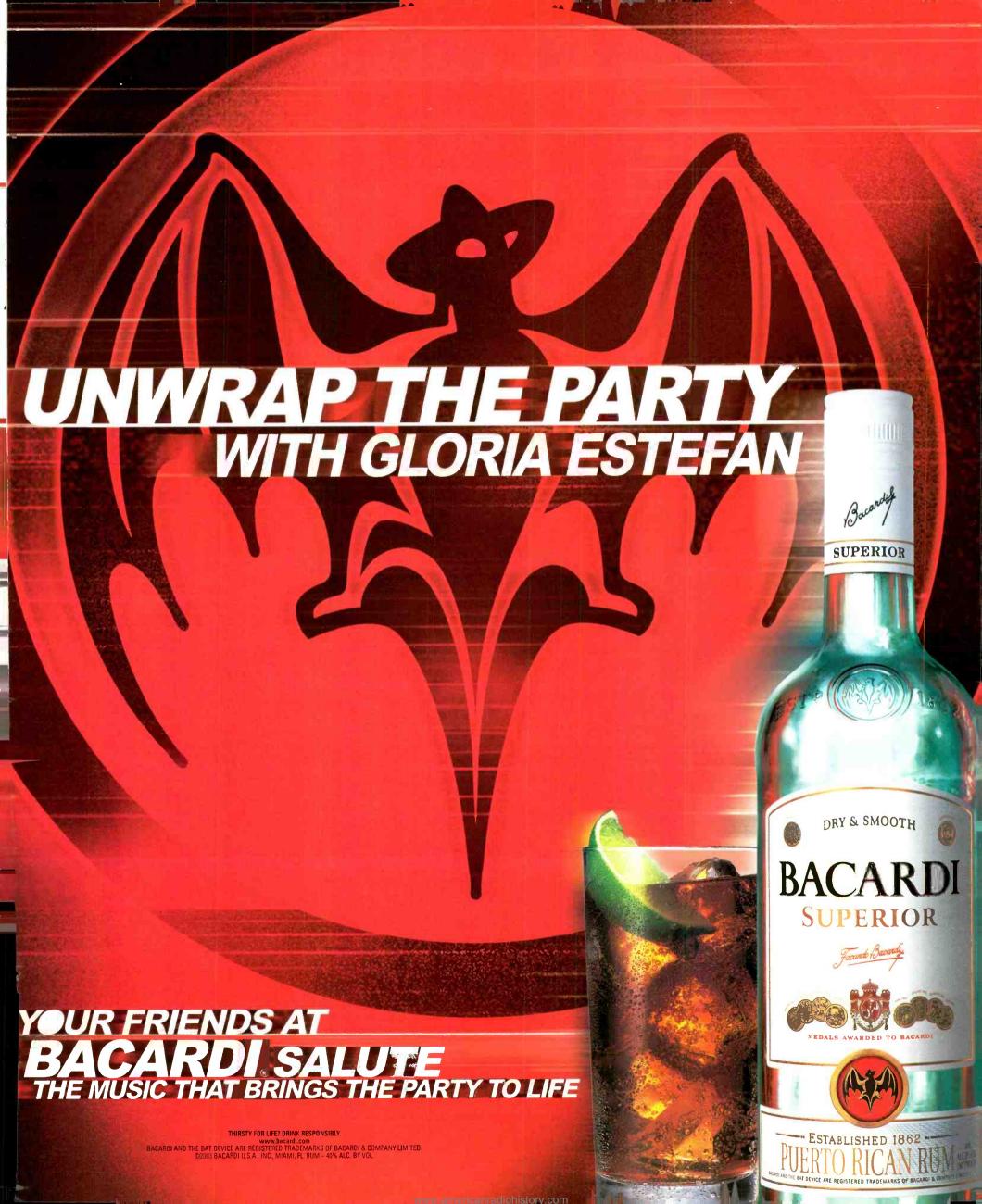
You have always embraced the dance community. Why?

The dance community was responsible for putting us on the map way back when we did "Dr. Beat." At the time, we couldn't afford to do anything, but we were able to do a trade with Pablo Flores, a DJ in a gay club in Puerto Rico. We had him create a 12-inch mix of the song.

Emilio and I took the mix to all the record pools. There was nobody else to do this for us—we were signed to a Latin label. "Dr. Beat" was one of two English-language songs on our fourth Spanish-language album with CBS. Somehow, the record pools exported the single to Europe. The next thing we knew, we were No. 1 all over Europe and No. 20 with a Latin album on the British album charts.

(Continued on page 38)

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An International Tour De Force

After Caesars Palace Dates, Estefan Likely To Launch World Tour In 2004

BY RAY WADDELL

From Miami to Las Vegas and beyond, Gloria Estefan enjoys a reputation as a vital live performer who crosses cultural and musical boundaries while remaining a core artist for her loyal Latin audience.

And though she has been on hiatus in recent years, Estefan will start touring again in earnest shortly, beginning with a run at the Colosseum at Caesars Palace in Las Vegas and following that with a world tour in 2004.

For a decade, beginning in the 1980s, Estefan became one of the world's premier international touring attractions. According to Billboard Boxscore, Estefan generated her top touring earning power as a solo artist in 1996-97, when she grossed almost \$15.5 million and drew more than 400,000 fans from 35 dates primarily at arenas and sheds.

The 1996-97 run marked the beginning of a break. "That was her last world tour," notes Frank Amadeo, president of Estefan Productions and co-manager of Estefan with her husband/manager, Emilio Estefan Jr. "We've had a few one-off dates over the last couple of years, but after having toured so hard for so many years, Gloria decided to take a little breather."

Not surprisingly, family was a factor in her decision to break from the road. "Her daughter was born in 1994, and Gloria wanted to give her child some normalcy, waking up in the same bed every morning, going to school," Amadeo says. "So she decided to take a hiatus for a couple of years."

Prior to her solo tours, Estefan was a touring force with Miami Sound Machine, particularly in 1991-92, when she grossed more than \$15.1 million and more than 500,000 attended 42 shows at arenas, sheds and Latin American stadiums.

'SENSATIONAL PERFORMER'

Alex Hodges, executive VP of talent for House of Blues Concerts, promoted dates for Estefan during her lucrative mid-90s run. "Gloria Estefan is a sensational performer," Hodges recalls. "I remember her at the New Orleans Jazz Fest many years ago, and I was fortunate enough to work with her on her last tour. She's an incredible performer, with tremendous energy, and charismatic onstage."

Likewise, promoter Louis Messina, now president of the Messina Group, worked extensively with the Estefans in the 1990s as president of PACE Concerts. "Besides selling a lot of tickets, she is fabulous, both as an entertainer and as a person," Messina says. "She and Emilio are the type of people you look forward to working with, year in and year out. They get it; they understand the industry and the importance of being both professional and good people."

Messina says he would welcome the opportunity to promote Estefan again. "She's a superstar," he says.

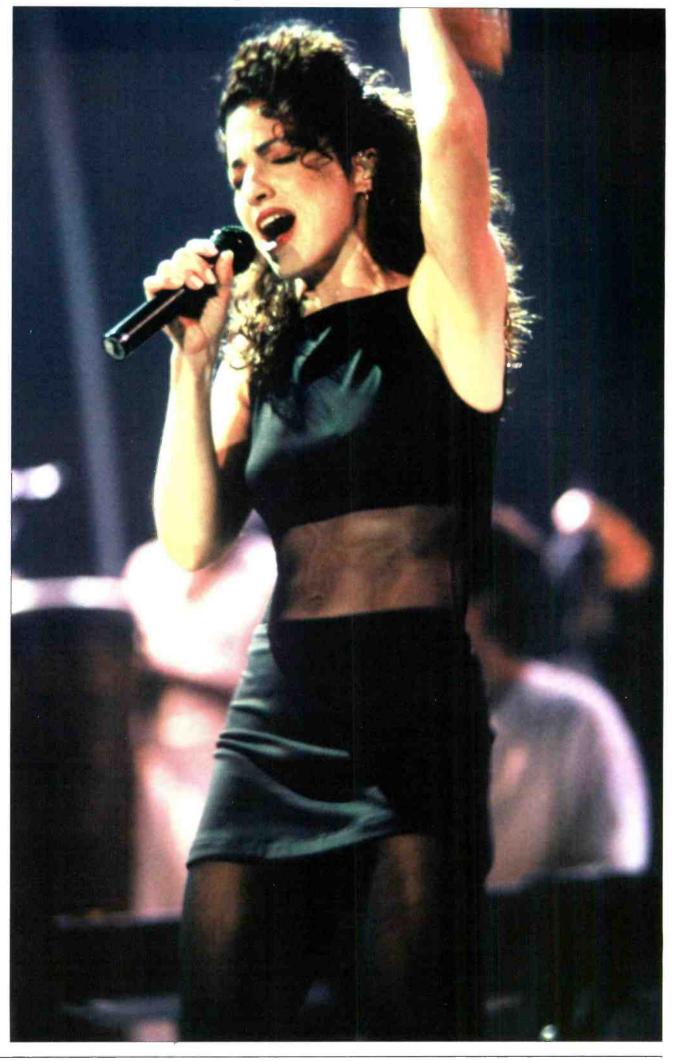
Rob Light, head of the music division at Creative Artists Agency, is the responsible agent for Estefan. "She is without question one of the premier live entertainers in the world, and she has been throughout her career," Light says. "She is one of the brightest artists I've ever had the opportunity to represent, not just in touring, but in the realm of books, TV and film. She has a great eye and ear for entertainment."

Emmanuel "Manny" Nunez reps Estefan for film and TV projects at CAA. "She gets a number of offers for different projects from the studios, independents, major cable companies and networks," Nunez says. "We're very protective of her fan base and her image, and we choose very carefully."

AT THE PALACE

For 2003, Estefan's live performances are limited to an Oct.10-19 stand at the Colosseum at Caesars Palace, the 4,100-capacity, \$95 million showplace built to host a three-year run by Celine Dion. Estefan joins the short-list of performers to play at the venue, including one-offs by Jerry Seinfeld, Tim McGraw and Mariah Carey.

Coinciding with the release of Estefan's first English-language album in five years, "Unwrapped," the artist will perform seven shows under the Gloria Estefan Live & (Continued on page 48)



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Gloria Estefan

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Gloria Estefan

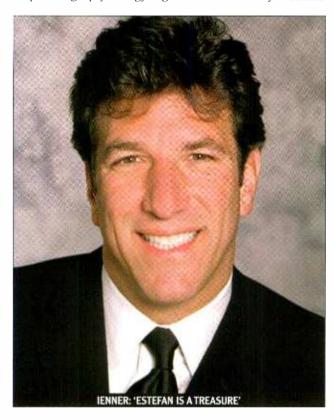
Continued from page 21

for what she has achieved and for what she has accomplished for so many others as well."

Frank Welzer, chairman/CEO of Latin America for Sony Music International, adds, "With Celia [Cruz] gone, Gloria is the queen of Latin music. Her appeal is truly international."

Indeed, Gloria is recognized not only for her musical accomplishments but also for her strong family commitment, humanitarian efforts, savvy business instincts and an array of industry and personal accolades.

It was never supposed to be this way. Born Dec. 1, 1957, Gloria Fajardo was a first-generation American whose parents had fled from Fidel Castro's Cuba. In 1975, she was intent on pursuing a psychology degree at the University of Miami.



But after an invitation to sing at a wedding reception with a local hired band, the Miami Latin Boys, Gloria reluctantly agreed to join the act permanently; the persuasive band leader, Emilio Estefan Jr., insisted that no other local bands boasted female lead singers. A recording contract followed with the indie Miami label Audio Latino, and the newly named Miami Sound Machine recorded its first single, "Renacer."

Within a year, Gloria and Emilio started dating. They married in 1978. The following year, the group financed its first album, which CBS Records eventually released to the Latin market. Emilio focused on the group full time beginning in 1981.

ENGLISH-LANGUAGE DEBUT

During the next few years, Discos CBS International broke the group in Spanish-speaking nations, garnering No. 1 hits in Panama, Peru and Venezuela. Finally, in 1984, after much prodding, Emilio convinced the label to allow the group to record and release its first English project, "Eyes of Innocence."

The album launched with the tropical dance rhythms of "Dr. Beat," which hit No. 6 on the British charts. The next album, "Primitive Love," jump-started the group with "Conga," another joyously uptempo, Latin-colored pop song. With that tune, Miami Sound Machine conquered Anglo-America. "Conga" peaked at No. 10 on the Hot 100 in February 1986, becoming the first of 33 top 10 singles on the various *Billboard* charts from a long list of more than a dozen successful albums. The song also hit on the Latin, soul and dance charts.

It was just the beginning for the Estefan family. Looking back, Estefan Enterprises president Frank Amadeo reflects, "From the start, Gloria has made the right decisions about her career. She knows her audience very well and can determine what it is they want from her."

"Conga" gave way on the charts to the playful "Bad Boy,"

another top 10 hit, then "Words Get in the Way," a simple ballad that showcased Gloria's emotional vocal prowess. That single peaked at No. 1 on the AC chart and No. 5 on the Hot 100.

In 1987, with changes in the lineup of Miami Sound Machine, the group's name changed to Gloria Estefan & Miami Sound Machine to focus on the growing star power of its lead singer. That year, the group also won its first major accolade, an American Music Award for best pop band.

From there, the hits continued as the Estefans emerged as an enduring force in the pop and Latin music marketplaces. "Anything for You," from the album "Let It Loose," became the group's first No. 1 Hot 100 hit, in May 1988. The ballad, written by Glo-

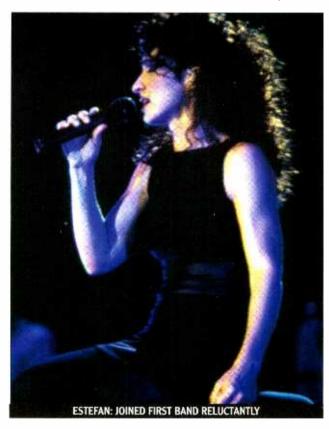
'From the start, Gloria has made the right decisions about her career.'

---FRANK AMADEO

ria, was Miami Sound Machine's eighth charting single, and it was released in three versions: English, Spanish and Spanglish. It also topped the AC chart and peaked at No. 10 in the U.K.

During this period, the group mounted a year-long tour that, because of the single's success, took it from 5,000-seat halls to arenas. "Anything for You" also gave Miami Sound Machine its first Grammy Award nomination, for best pop vocal performance by a duo or group.

In September 1989, the first single from the album "Cuts Both Ways" became the Estefans' second No. 1 on the Hot 100. It also marked the first time that Gloria was credited as a solo artist. She co-hosted the American Music Awards early in 1990



and received a Crystal Globe from Sony Music a couple of months later, signifying sales of more than 5 million albums outside of the U.S. Within weeks, Gloria, Emilio and their then-10-year-old son Nayib met with President George Bush to discuss her stance against drug abuse.

TEST OF STRENGTH

Then came March 20, 1990. Enroute to a concert date in Syracuse, N.Y., Gloria was aboard her tour bus on a snow-storm-stalled Pennsylvania highway. A tractor trailer slammed into the bus, violently throwing the singer from her bunk to the floor. Her injuries required a four-hour surgery in which two 8-inch metal braces were inserted to stabilize a broken vertebrae. She received 400 stitches, resulting in a 14-inch scar. The pain was so intense that she could not sleep for more than 45 minutes at a time.

Her physical therapy was intensive and recovery slow, as she learned again to walk unaided, go to the bathroom, dress

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herself. By early 1991, she was ready to tell her story, with the song "Coming Out of the Dark," which she wrote with Emilio and Jon Secada as a thanks for the ongoing support and love of her fans. Its lyrics read: "Starting again is part of the plan/And I'll be so much stronger holding your hand/Step by step I'll make it through I know I can/Coming out of the dark, I finally can see the light now/It's shining on me."

The song debuted on the Hot 100 in February 1991 and became Gloria's third No. 1 on the Hot 100 and her seventh No. 1 on the AC chart. It also hit No. 60 on the R&B chart and catapulted the "Into the Light" album to multi-platinum status. She also recorded a Spanish version of the song, "Desde la Oscuridad," which was included on the disc.

In March, Gloria triumphed with a return to the stage for a 29-nation world tour. She opened in Miami as a show of appreciation for the support of her hometown throughout the greatest ordeal of her life.

In November 1992, after less than a decade in the spotlight and with five albums behind her, Gloria released a first volume of greatest hits, containing 14 memorable English-language singles. In the liner notes, she wrote, "It's been my dream since day one to be



able to create a Greatest Hits album, not just a compilation but a culmination of years of hard work and successful creative collaborations." By this time, Gloria had also issued four longform videos on Sony Music: "A Homecoming Concert," "Evolution," "Into the Light: The Home Video" and "Into the Light World Tour."

GENEROUS NATURE

In 1993, Gloria's career took a decided turn, with the release of the Spanish-language "Mi Tierra," which garnered four No. 1 hits on the Latin singles chart and earned her the first of five Grammy Awards, for best tropical latin album. In 1996, she and Diane Warren wrote "Reach," which she sang at the Summer Olympics as its official theme song. Her charitable endeavors took a major step forward in 1997 with the formation of the Gloria Estefan Foundation to promote health, education and cultural development among needy groups worldwide.

She also teamed with the Miami Project to Cure Paralysis, the world's largest spinal-cord injury research center. She pledged the royalties from two of her hit songs, "Always Tomorrow" and "Path of the Right Love," to the organization. She served as the Capital Campaign Director for the Miami Project's new building campaign, raising more than \$40 million.

Accolades also rolled in throughout the decade, including BMI's songwriter of the year in 1991 (the first Latin woman to ever receive the award), two Cable Ace Awards for Showtime's "The Homecoming Concert" and Disney's "Going Home," a star on the Hollywood Walk of Fame in 1992, the Hispanic Heritage Award in 1993, Musicares Person of the Year in 1994 and the Alma Lifetime Achievement Award in 1999. Gloria also served as a public member of the United States Delegation to the 47th General Assembly to the United Nations and was awarded an honorary doctoral degree in music from the University of Miami.

Musically, Estefan reinvented herself once again with the 1994 release of "Hold Me, Thrill Me, Kiss Me," a collection of (Continued on page 44)

DEAR GLORIA, —

FELICIDADES!

YOU ARE OUR FRIEND, OUR FAMILY.

LOVE ALWAYS, TOMMY AND THALIA

A Strong Romantic, Business Partnership

BY LEILA COBO

MIAMI—He met her in church.

At the request of a friend, he had gone to check out the group that performed on Sundays. By then, he was a bandleader of local repute; when it came to Latin music, people called him for an opinion.

"So I went," Emilio Estefan Jr. recalls. "And I loved the band, and I loved the voice. I felt there was something special there. Something that touched my heart."

The voice belonged to Gloria Fajardo, a young Cuban-American who was studying psychology and French. She sang because she liked to. Back then, she had no aspirations of a singing career, no dreams whatsoever of stardom

That day in church, Emilio shook her hand, congratulated her and forgot about her, until several months later, when he played at a wedding in which she was a guest.

"People at the wedding started saying they wanted her to sing a song, and she finally got up and did it," he says. "And I really liked it."

He liked it so much, he asked her to join his band. A dream of his back then was to have a female voice in his group.

But she hesitated. She wanted to go study in France.

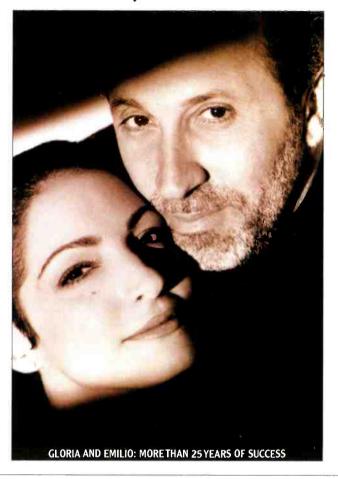
And so, she mulled it over, he went on a business trip, and when he came back, she said yes.

That yes, uttered more than 25 years ago, changed the Latin musical landscape forever.

Today, Gloria is the world's best-known Latin pop star.

And her husband, the bandleader, is the world's best-known Latin music producer.

He also happens to be his wife's manager, a role he initially assumed out of sheer necessity.



"In the beginning, no one wanted to even sign us on to a management deal," Emilio says. "In those days, it was hard to find someone who really believed in anything Latin. And we tried with a couple of different agents, and really, it was a disaster. They wanted to change the kind of music we made and make us take decisions that were based just on money and weren't what we wanted to do. So, Gloria and I decided I would do it."

And so it's been, ever since that first album, when the Miami Latin Boys became Miami Sound Machine, with a girl—Gloria—as their image. Later, it would be Gloria Estefan & Miami Sound Machine, and later still, Gloria Estefan.

But Miami Sound Machine remained largely intact; to this day, its core musicians are the ones who initially made up the band.

And to this day, Emilio continues to handle his wife's career. However, he says, it's a shared role.

Estefan Enterprises president Frank Amadeo has, for the past 14 years, dealt with Gloria's day-to-day business.

"Frank is the one who handles all of Gloria's affairs," Emilio says. "I personally don't like to manage anyone. But Gloria has been with me forever, and we know each other without having to say a word.

"But with Frank we've found a friend, someone who's been like a brother. We're so happy he's helped us with her affairs."

That help is essential, as Emilio is pretty busy with his own projects. Still, things have a way of working out.

In early September, a long-distance phone call found Emilio in a department store in Madrid, shopping for shoes for his 8-year-old daughter Emily.

(Continued on page 51)

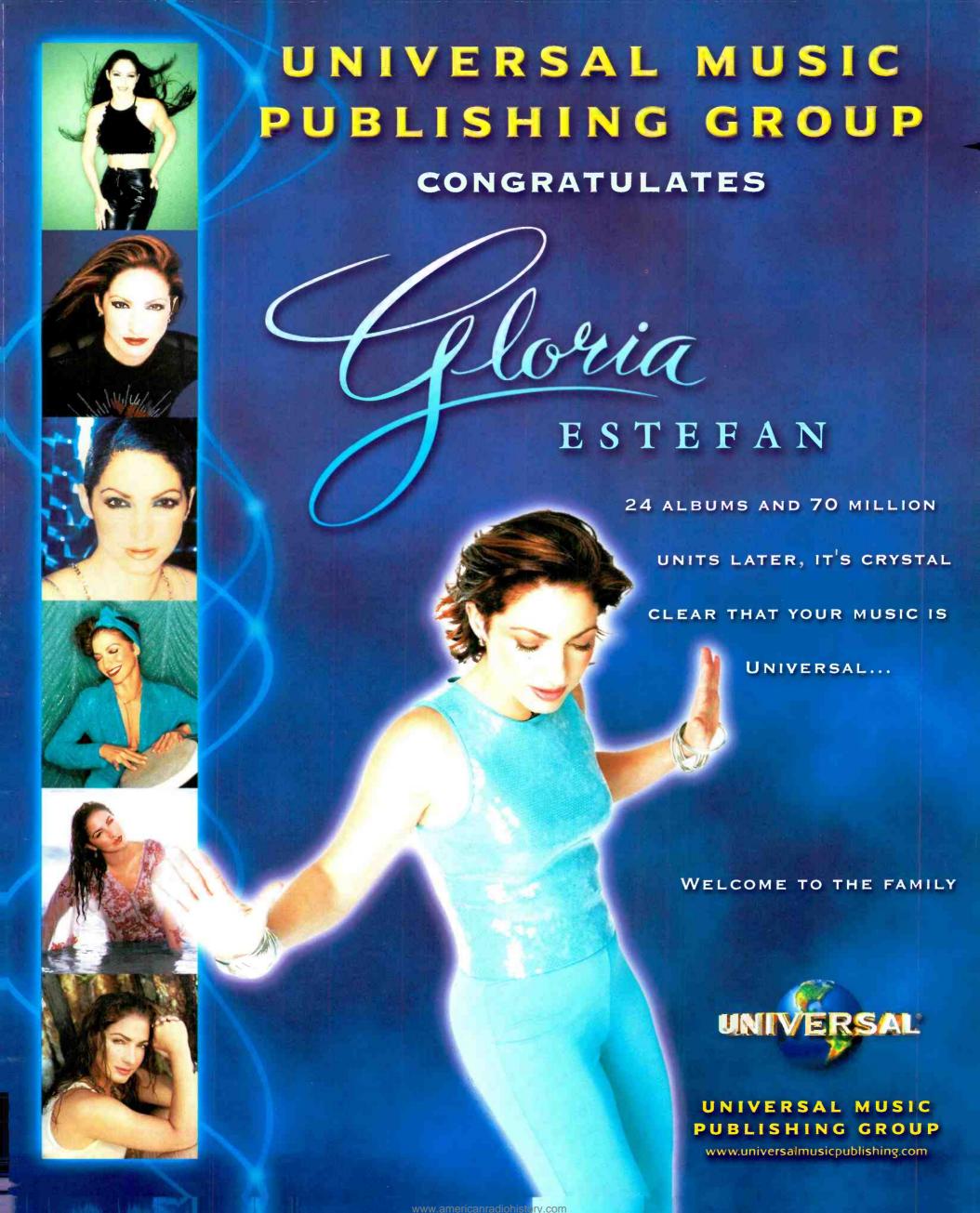
Gloria,

I know I have said this before, but you really do make me feel extra proud to be a Cuban.

Your achievements in the music industry are outstanding, your philanthropic accomplishments are admirable, and I am grateful that you are just as magnificent of a friend!

Congratulations on your astonishing success. I wish you only more!!

With all my love, Arturo Sandoval



Spotlight

Language Not A Barrier For Estefan's Albums

BY LEILA COBO

In pop music, few artists come close to the ever-robust international sales of Gloria Estefan.

"Having an artist like Gloria is like having the international crown jewel," says Karen Gonzalez, senior director of international marketing at Epic, referring to Estefan's widespread appeal in every market Sony covers.

Estefan has sold close to 70 million albums and singles worldwide, according to Epic. At least 25 million of those are album sales outside of the U.S., Gonzalez adds.

Estefan has racked up gold and platinum certifications in virtually every Sony territory, including Japan, Argentina, the Middle East and Australia. And every one of her albums, beginning with "Primitive Love" (recorded with Miami Sound Machine in 1986) through 2000's "Alma Caribeña," has sold more than 1 million copies outside of the U.S.

"Every Gloria album is released simultaneously around the world," Gonzalez says. "It is unusual to do so well in so many places."

Beyond the hard sales, however, Estefan has become renowned worldwide as a symbol of Latin music. "Her appeal is truly international, and this album is highly anticipated throughout the world," says Frank Welzer, chairman/CEO of Latin America for Sony Music International.

If past sales are any indication, Estefan's new album should do particularly well in Spain, her biggest market outside of the U.S., as well as Latin America, England, Germany and Canada.

Estefan's seminal Spanish-language album, 1993's "Mi Tierra," for example, sold more than 4 million copies outside of the U.S.—remarkable figures for a non-English album.

"Mi Tierra" also sold more than 1 million copies in Spain



and some 800,000 copies in Mexico, according to Sony.

"It was a watershed album," says Kevin Lawrie, president of Sony Music Norte.

Equally successful outside of the U.S. was 1989's "Cuts Both Ways," which also topped the 4 million sales mark in other countries.

In fact, language does not appear to be a barrier when it comes to Estefan's albums. Her first greatest-hits collection, for example, sold 300,000 copies in France alone, a country

'Her appeal is truly international.'

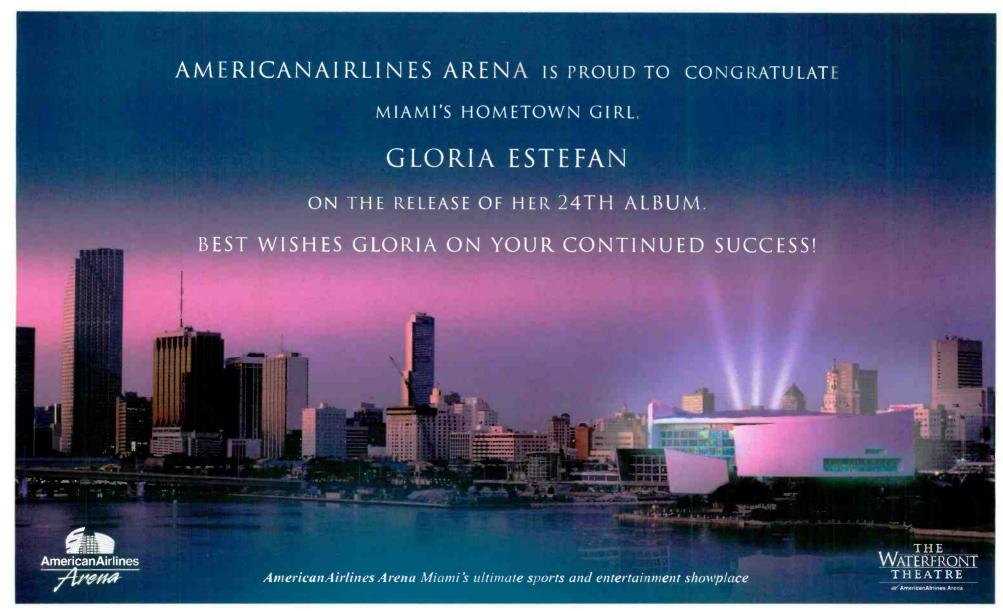
—FRANK WELZER

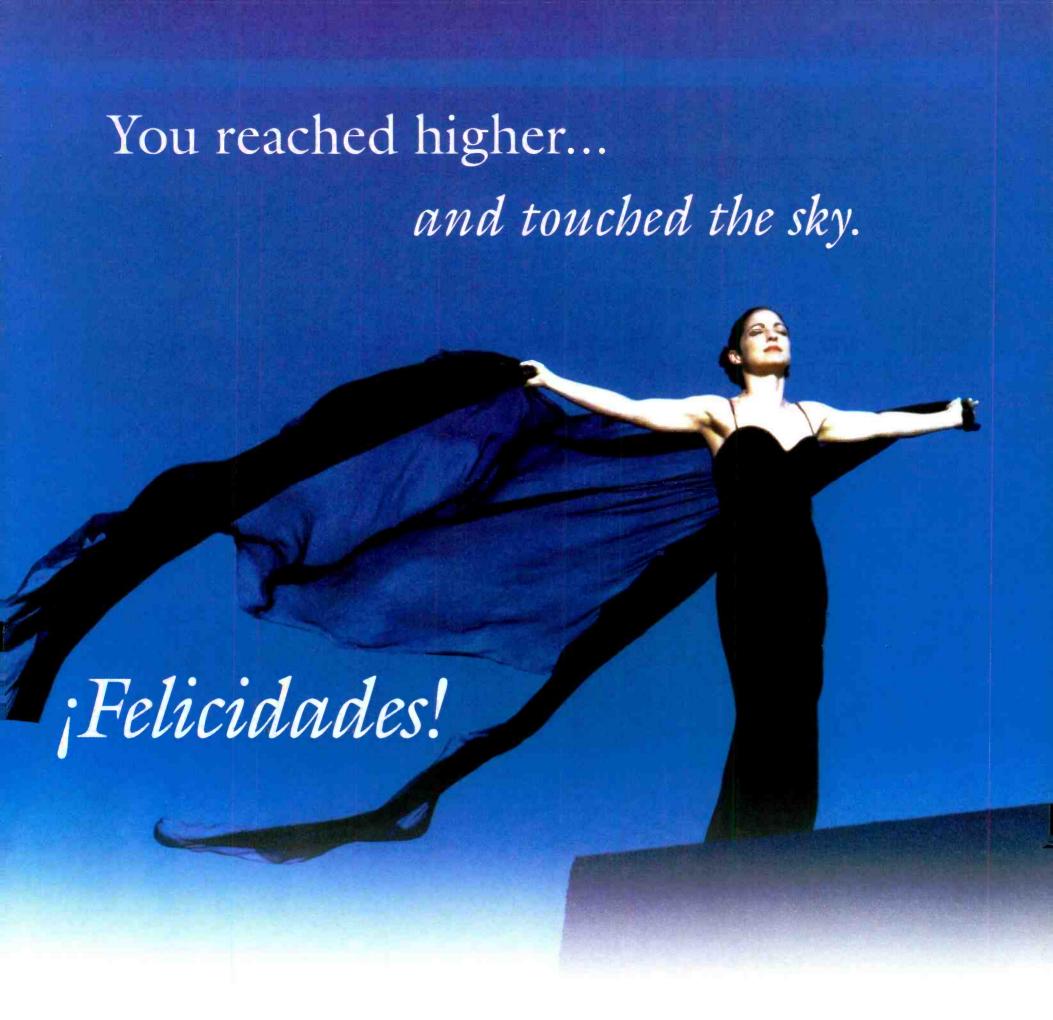
where neither English nor Spanish is widely spoken. And "Mi Tierra" moved close to 200,000 copies in England, despite being an entirely Spanish-language album.

So strong is Estefan's standing abroad that several of her albums have sold better overseas than they have in the U.S.—such as "Abriendo Puertas," which sold 2.3 million copies outside of the U.S.

That international clout means that Estefan must spend considerable time promoting abroad. For her current album, interviews with international press began three months prior to its release. In September, she traveled to England and Spain for TV promotion and performances and then returned to the U.S. for her Las Vegas performances and additional promotion. Mexico is due for a visit later in the year, and she returns to Europe in November. Other territories, like the Far East, are slated for 2004.

"Her music speaks to millions of people around the world," Gonzalez says.













Spotlight |

Estefan, Miami Sound Machine: The Hits

In a chart career that began nearly 20 years ago, Gloria Estefan has racked up an impressive array of hit singles and albums.

The artist has notched three No. 1 Billboard Hot 100 hits: "Anything for You," "Coming Out of the Dark" and "Don't Wanna Lose You." In addition, she has tallied up an additional 16 top 40 hits. Her most recent top 40 hit was her collaboration with 'N Sync, "Music of My Heart," which went to No. 2 on the Hot 100 in 1999. The song, written by Diane Warren, was also nominated for an Academy Award.

With and without the Miami Sound Machine, Estefan has had considerable success on The Billboard 200. All of her English-language studio albums have charted in the top 40; of those, she has earned four top 10 albums. Her biggest disc on this list is her 1991 set, "Cuts Both Ways," which reached No. 5.

Titles on these charts are ordered by peak position on their respective chart. If more than one title peaked at the same position, ties were broken by the number of weeks spent at the peak. Any remaining ties were broken by the number of weeks on the chart and then in the top 10 and/or top 40, depending on where the title peaked.

Hot 100 Singles

Rank—Title—Peak Position—Debut Date—Label

1.—Anything for You*—No. 1—May 14, 1988—Epic

- 2.—Coming Out of the Dark—No. 1—Jan. 26, 1991—Epic
- -Don't Wanna Lose You—No. 1—July 8, 1989—Epic
- -Music of My Heart (with 'N Sync)—No. 2—Sept. 4, 1999—Miramax/Epic
- 5.—1-2-3*—No. 3—June 4, 1988—Epic 6.—Words Get in the Way**—No. 5—June 14, 1986—Epic



- 7.—**Rhythm Is Gonna Get You***—No. 5—May 30, 1987—Epic
- -Can't Stay Away From You*—No. 6—Nov. 21, 1987—Epic
- -Here We Are-No. 6-Dec. 16, 1989-Epic
- 10.—**Bad Boy****—No. 8—March 8, 1986—Epic
- 11.—Conga**—No. 10—Oct. 18, 1985—Epic 12.—Get On Your Feet—No. 11—Sept. 30, 1989—Epic

Soundtrax/Epic 14.—Live for Loving You—No. 22—Oct. 12, 1991—Epic 15.—**Falling in Love (Uh-Oh)***—No. 25—Nov. 1, 1986—Epic

13.—Turn the Beat Around (from "The Specialist")—

No. 13—Sept. 24, 1994—Crescent Moon/Epic

- 16.—**Heaven's What I Feel**—No. 27—May 23, 1998—Epic
- 17.—Everlasting Love—No. 27—Jan. 28, 1995—Epic 18.—Betcha Say That*—No. 36—Sept. 5, 1987—Epic
- 19.—I'm Not Giving You Up—No. 40—Dec. 7, 1996—Epic
- 20.—Reach—No. 42—April 20, 1996—Epic

The Billboard 200 Albums

Rank—Title—Peak Position—Debut Date—Label

- 1.—Into the Light—No. 5—Feb. 16, 1991—Epic
- 2.—**Let It Loose***—No. 6—June 20, 1987—Epic
- 3.—Cuts Both Ways—No. 8—July 29, 1989—Epic
- -Hold Me, Thrill Me, Kiss Me-No. 9-Nov. 5, 1994-Epic
- -Greatest Hits-No. 15-Nov. 21, 1992-Epic
- -**Primitive Love****—No. 21—Nov. 23, 1985—Epic
- -Destiny-No. 23-June 22, 1996-Epic
- -Gloria!—No. 23—June 20, 1998—Epic
- 9.—**Mi Tierra**—No. 27—July 10, 1993—Epic
- 10.—Christmas Through Your Eyes—No. 43—Nov. 20, 1993—Epic
- * Gloria Estefan & Miami Sound Machine
- ** Miami Sound Machine

Compiled by Keith Caulfield





Gloría, Congratulations On 70 Million Albums Sold

(It's OK I Love You Anyway ♥)

From Gucci To "Hoochie," And Everything In Between You Always Have Been, And Always Will Be Like Family To Me

With Deep, Deep Love And Affection For You, Emilio, Nayib And Emily Marie

Gloria's Songwriting Has A Global Reach

BY JIM BESSMAN

The secret behind Gloria Estefan's successful music publishing business is not really so secret, her publishing executives say. Her music simply sells itself.

"As I name the songs to you, you can hear each and every one of them in your head—and I think everybody does that. So it's not the hardest thing selling Gloria to the world," says Ivan Alvarez, senior VP of UMPG Latin America, the entity within the Universal Music Publishing Group (UMPG) that administers the publishing interests of Gloria and Emilio Estefan Jr.

UMPG Latin America also manages the Estefans' Foreign Imported Productions & Publishing (FIPP) and Estefan Music Publishing Inc. (EMPI) publishing companies for the world outside North America.

A songwriter with few peers, Gloria has composed 15 of her own top 10 hits, including "Anything for You," "Coming Out of the Dark," "Reach" (the 1996 Olympic International Games theme song), "Here We Are" and "Con Los Anos."

The couple's catalog also includes such major hits by Gloria and Miami Sound Machine as "Don't Wanna Lose You," "Words Get in the Way," "Always Tomorrow," "Live for Loving You" and "Cuts Both Ways."

"She's the first-ever Latin female [artist] to receive the BMI Songwriter of the Year Award," Alvarez explains, noting that on many of Gloria's songs she has sole writing credit.

In recent years Gloria's music publishing activities have become ubiquitous, seemingly popping up everywhere.

Her songs have been placed internationally in TV programs and computer games (most notably Singapore's "Eye Toy" sing-along game, which uses "Whenever,

Wherever"), along with print music usages in the U.K., reports Alvarez, who admits he is "pleasantly surprised" by the amount of Gloria's publishing business. Additionally, her music has been used for ring tones and other adaptations in Brazil as part of an anti-piracy Video CD in Singapore, ring tones in Chile and karaoke in Spain, to name a few examples.





"They've had some serious reach," Alvarez says. "One of the nice things about Latin music is its international reach: Spanish is a universal language, and Spanish culture reaches out and appeals to many people. But in addition to having a Latin flavor to her music, Gloria also has the advantage of being very appealing to the mainstream."

Gloria's compositions have been successfully covered by Jon Secada, Jaci Velasquez, Jennifer Lopez and Shakira, who co-wrote "Whenever, Wherever."

Gloria has enjoyed comparable success with her North American copyrights.

Her music can be heard in U.S. movies, TV shows, commercials and Broadway productions, according to Estefan Enterprises president Frank Amadeo. The company includes FIPP and EMPI and handles the administration and collection of the Estefans' North American publishing interests.

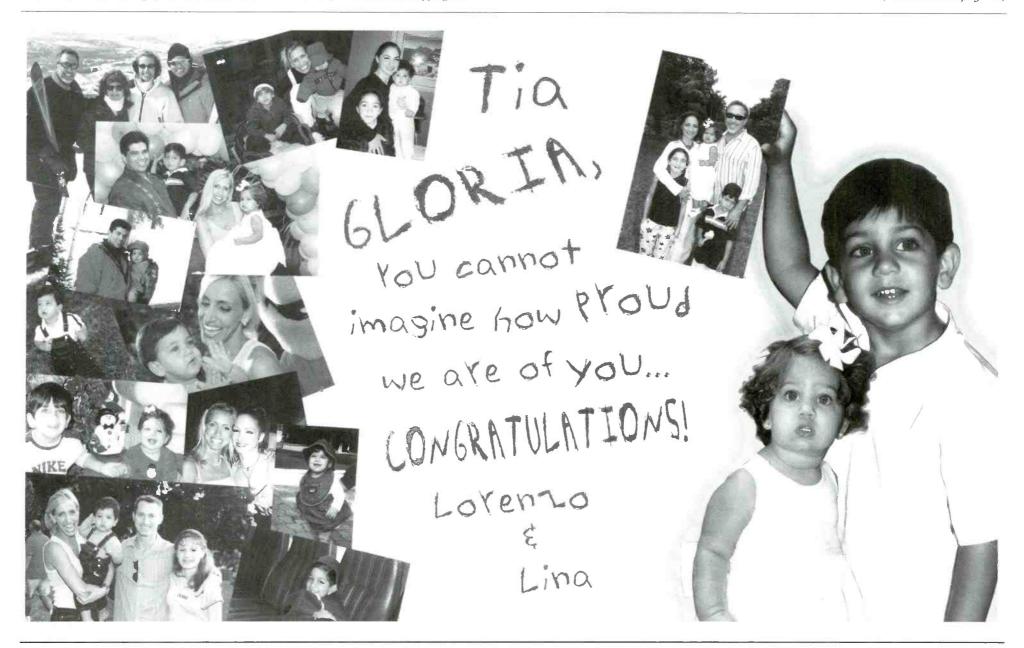
Notable past placements include Miami Sound Machine's "Hot Summer Nights" in "Top Gun" and "Words Get in the Way" in "Jerry Maguire"; more recently, Gloria's "Mi Tierra" was used in "Out of Sight," and her "You Can't Walk Away From Love" was featured in "Original Sin."

"We're a very active publishing organization," notes Amadeo, counting 35 to 40 writers exclusively signed to the Estefan pubberies. "The beauty of what we do here is that a lot of our writers are also producers, so when Gloria and Emilio and his group of producers commence a project with any artist, it's sort of all in one house in terms of writing and producing. So we don't do one or the other—it's all in one."

Estefan Enterprises is also deeply involved in film and TV production projects, "so we're able to place a lot of our songs in many of those productions," Amadeo says. "The same thing goes for commercial advertising, as we produce different commercial campaigns. So we're very active in exploiting the catalog: It's always a challenge, but luckily we've got a very strong catalog that has years of chart-topping hits."

Estefan Enterprises creative personnel are currently writing and producing 12 albums for such artists as Shakira, Paulina Rubio, Victor Manuelle and David Bustamante. "It's a publishing and production machine!" Amadeo exclaims.

(Continued on page 50)



Dear Gloria,

Congratulations on your 1st 70 million!

It's been an honor knowing you, working with you, and being your friend.

Love and Songs, Diane

'Anti-Foundation' Spreads Gloria's Good Will

BY KARL ROSS

Despite her collection of platinum albums, Gloria Estefan isn't just concerned about making hits. She also wants to make a difference.

For the past 10 years, the charitable foundation bearing her name has done just that for thousands of deserving and desperate people around the globe.

Whether it is assisting hurricane victims in the Caribbean or impoverished children at home, the Gloria Estefan Foundation, based in Miami Beach, takes a low-key approach to raising money and giving it away.

Those close to the organization say that many of its good works go unpublicized.

Frank Amadeo, president of Estefan Enterprises and the foundation's VP, likes to call it "the anti-foundation foundation."

"That's because we don't like to beat people over the head about it," Amadeo says. We don't like to organize big gala fundraisers. It tends to get burdensome after a time if you go back to the same sources for donations."

The foundation seeks out causes that fall through the cracks of mainstream charities—such as buying instruments for marching bands for cash-strapped schools or ensuring that Santa Claus visits children living in homeless shelters.

Recently, when Miami's Mercy Hospital did not have funding for sorely needed equipment in its pediatric wing, the foundation stepped in, Amadeo says.

Amadeo adds that the foundation's endowment is derived from royalties on record sales, the sale of T-shirts and other merchandise at Estefan's Bongo's Cuban Cafe outlets and from benefit concerts. Even her fans get into the act.

"Her fans play a big part in it," he says. "Every year the fan

club collects money on Gloria's birthday. Rather than sending her money, they send a check to the foundation."

The foundation parcels out about \$500,000 per year to charitable causes, he says. These include MusicCares, a National Academy of Recording Arts and Sciences-sponsored program for musicians in need of assistance; Kidzcare, a sup-



port organization for children and adolescents affected by or infected with HIV/AIDS; and the All for Kids Foundation, led by comedian/social activist Rosie O'Donnell.

Estefan also champions music education as a major backer of VH1's Save the Music Foundation, which provides funding for music classes at low-income schools.

Estefan and her foundation have played an especially large

role in supporting the Miami Project to Cure Paralysis.

"As our capital campaign director, Gloria has been instrumental in helping raise more than \$40 million for our research center," says Marc Buoniconti, a project spokesman. "Without her, we would not be the largest, most comprehensive spinal-cord injury research center in the world."

Son of pro football Hall of Famer Nick Buoniconti, Marc was paralyzed during a college football game 15 years ago. Since then, he has been a relentless advocate of spinal-cord research.

Estefan's prolific fundraising on behalf of the project culminated in the opening of the Lois Pope Life Center at Miami's Jackson Memorial Hospital.

Estefan became involved with the issue after her tour bus collided with a truck outside of Philadelphia in 1990, leaving her so badly injured doctors told her she would never walk again.

Project's co-founder, Barth Green, helped Estefan with her "miraculous" recovery, and she embarked on a worldwide tour the following year. She never forgot her good fortune.

The foundation made its largest single donation of \$250,000 to the project in 1997, Amadeo says.

In addition, Amadeo says the foundation makes annual contributions through the royalties on two of Estefan's tracks—"Always Tomorrow" (from "Greatest Hits, Vol. I") and "Path of the Right Love" ("Destiny").

As a tribute to her efforts, Estefan will be honored Sept. 30, when she is slated to receive the Marc Buoniconti Fund's Humanitarian Award. The event will be held at New York's Waldorf Astoria Hotel as part of the 18th annual Sports Legends Dinner.



The Miami Project to Cure Paralysis and The Buoniconti Fund to Cure Paralysis

Congratulate

Gloria Estefan

"A Great Lady, Friend, Woman of Substance and Major Supporter to Our Cause."

WE LOVE YOU!

Dear Gloria,

Your extraordinary talent is matched by your integrity,

generosity and humor.

It is an honor to know and love you.

Phil Ramone

SUPPORT SONGRATULATIONS SALUTE THANKYOU

1, 2, 3, 4...here's to 70 million records more... 5, 6, 7, times.

Congratulations
Gloria Estefan for an
outstanding music career.

We, at Marsh, salute you.

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and

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honor

Gloria Estefan

You are a joy and an inspiration

Estefan Q&A

Continued from page 22

"Conga" happened backwards. It was released in Europe first and returned to the States by way of the dance community. It took the song a full year to get into the top 10 here. Radio kept saying, "We can't play this." But once they played it, the phones would go crazy. People don't care where music is from; they understood the lyrics and they liked its different sound. The dance community was instrumental in our career; it has always been there for us.

What are your thoughts on radio today?

What concerns me most is how radio tests new music. Playing a 10-second snippet of a song for listeners is not the best way to introduce new music. That is disconcerting. But it is the nature of the beast. Radio is so strange now compared to when we first started out. There used to be a kind of pop-horde mentality at radio stations. Now, it's so fragmented: dance, hip-hop, AC, salsa.

Your writing is all over the new album, "Unwrapped." You have also penned songs for Jennifer Lopez and Shakira. How important is song publishing for an artist? Is that your pension plan?

Absolutely. For a writer, it's much more lucrative. As an artist, you sing the song—everything is recoupable from an artist's perspective. Whatever you spend on the record, you have to recoup it before you make dollar one. Writers make money from dollar one. Plus, as a writer, you can write for several other people.

As a writer, I see myself more as a communicator. For me, writing is the best part of my career. Although I was thrust into the spotlight, it is not necessarily my personality. I could easily not be onstage and be completely happy. That said, I do love performing onstage.

What is this I hear about you, a screenplay and Connie Francis?

I've been working with Connie for the past two years on a screenplay of her life based on her 1984 autobiography, "Who's Sorry Now?" We met for lunch, and the first thing she did was place my CD, "Mi Tierra," on the table. She said, "I want you to play me. I want you to do this movie of my life for me."

Would you star in it?

Absolutely. It would be my first big starring role. It would follow my roles in "Music of the Heart" and Arturo Sandoval's life story, which I did for HBO. I also just spent a week in Vancouver filming "The Chris Isaac Show." I play the evil Gloria. I wrote myself a devious part. Everyone always says I'm so nice. So, I wanted to play a manipulative character for once. [She laughs.]

Having toured the world, what would you say makes a good concert promoter?

Someone who knows the business and their market. Also, a good concert promoter works with the artist. A concert promoter also needs to be honest and truthful. This is crucial. At the same time, the promoter must make sure the artist is aware of everything that is expected of him or her.

Also, artists need to have different options, particularly when traveling around the world. For example, you may need to downsize your production in certain parts of the world. At the end of the day, people come to see you and hear your music. The theatrical stuff is all a bonus.

You seem to be hands-on in your business.

Totally. Emilio and I have a keen interest in our business. Emilio is a visionary on the creative side. But he hates numbers. He will not deal with that. I, on the other hand, enjoy that side of things. I mean, we have diversified: We run four restaurants, a hotel, a recording studio, a publishing company, and we have our corporate offices and a lot of other real estate.

Even though we have an incredible staff, the buck stops here. Emilio and I make all the decisions. One of us has to sit through all the meetings. We have never diverged on a business decision. We go on gut feelings and intuition a lot. We definitely dot all the i's and cross all the t's. It's been so helpful to me to (Continued on page 46)

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LOS ANGELES





LOS ANGELES





Congratulations Gloria! 70 million units sold and counting!



SAN FRANCISCO



CHICAGO



CHICAGO



PUERTO RICO



PUERTO RICO



PUERTO RICO



PUERTO RICO



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Spotlight

Estefan's Discs Across The Decades

U.S. Releases

- "Live Again/Renacer" (Audiofon) 1977*
- "Miami Sound Machine" (Electro/Audiofon)
- "Imported" (MSM) 1979*
- "MSM" (DIL) 1980*
- "Otra Vez" (CBS International) 1981*
- "Rio" (CBS International) 1982*
- "A Toda Maquina" (CBS International) 1984*
- "Eyes of Innocence" (Epic) 1984*
- "Primitive Love" (Epic) 1985*
 "Let It Loose" (Epic) 1987*
- "Cuts Both Ways" (Epic) 1989
 "Into the Light" (Epic) 1991
- "Christmas Through Your Eyes" (Epic) 1993
- "Mi Tierra" (Epic) 1993
- "Hold Me, Thrill Me, Kiss Me" (Epic) 1994
- "Abriendo Puertas" (Epic) 1995
- "Destiny" (Epic) 1996
- "Gloria!" (Epic) 1998
- "Alma Caribeña—Caribbean Soul" (Epic) 2000
- "Unwrapped" (Epic) 2003

Compilations

- "Lo Mejor de Miami Sound Machine" (CBS International) 1983*
- "Exitos de Gloria Estefan" (Epic) 1990
- "Greatest Hits" (Epic) 1992
- "Greatest Hits, Vol. II" (Epic) 2001

* with Miami Sound Machine

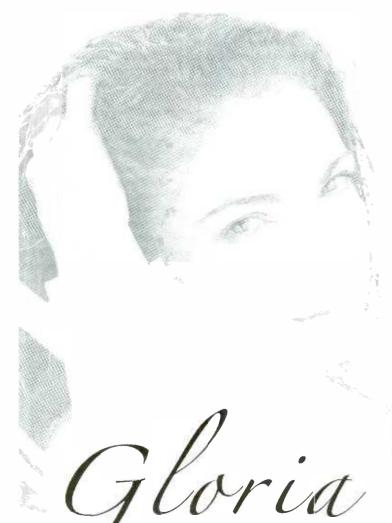












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Univision Radio is pleased to be the official radio network of Gloria Estefan Live at The Colisseum at Caesars Palace in Las Vegas.



Spotlight

'A Star In Every Sense Of The Word'

"Where do I begin when it comes to Gloria Estefan? I've known Gloria and Emilio for a long, long time, and I consider their family my extended family.

"We first worked together in 1994 while I was co-producing the 'Concert of the Americas' in Miami for PBS, and I was honored to become the godfather of their daughter Emily Marie. [At]



4 days old, Emily Marie and Gloria welcomed our President [Bill Clinton] and Vice President [Al Gore], who were hosting the heads of state from Latin America's 34 countries and more than 150 performers, including Celia Cruz and Tito Puente—a more than memorable experience.

"As an artist, there are few that can compare to Gloria. She has this wonderful musicality about her, and I love that she always has that Cuban-Salsa-black-African-pop-jazz thing going on. I always wanted to record with Gloria, and I was so glad that she agreed to record the Brothers Johnson classic 'Is It Love That We're Missin' 'on my 1995 album 'Q's Jook Joint.' I can't think of another artist that I would've had sing that song, and boy, did she kill it.

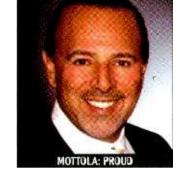
"As pioneers, Gloria and Emilio are, without question, the godmother and godfather who introduced Latin music to the hearts of the American mainstream.

"My teacher Nadia Boulanger once told me that 'an artist

can never be more than he or she is as a human being.' That sums up Gloria Estefan to a tee. The only thing that surpasses her artistry is the size of her heart and her compassion for others. God gave both of us a second chance in life, so I know that spiritually, Gloria and I will always be linked. She is truly a blessed child of God, and I love her more than words could ever convey."

Quincy Jones

"Gloria is a true original. She and Emilio together created what is now known as 'the Miami Sound.' That indelible mark and style will last forever and has been and will continue to be mimicked by many throughout the world. She always continues to grow and evolve as an artist and at the same time blaze new trails. I am proud that she is my friend

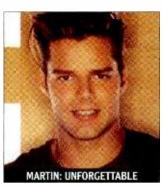


and feel that she and Emilio are my family."

Tommy Mottola, Casablanca Records chairman/CEO

"The most unforgettable image I have of Gloria was her return to the stage during the Coming out of the Dark tour. This was, of course, the first tour after her near-fatal accident. Her adrenaline, intensity and strength made her performance something that I will never forget.

"I've performed several times onstage with Gloria, but two performances stand out. One was at the first Latin Grammy Awards, performing with Gloria and Celia Cruz. These two women are pioneers of Latin music, and here I was onstage performing with them! The electricity on the stage between all of us was intense and fun. I truly enjoyed that moment.



"The second was performing with Gloria and Luciano Pavarotti in Italy at Pavarotti's annual Pavarotti and Friends concert. It was my first time performing with the legendary Pavarotti, and of course, having Gloria with me helped make that experience something I will always treasure."

Ricky Martin

"I remember the first time performing with Gloria in 1991 and being blown away by the response of the crowd. It was in Sydney, Australia, at the first of four sold-out shows. We went into 'Get On Your Feet,' and the crowd went crazy! I still get chills when I think about that night."

Tim Mitchell, guitarist

"After Gloria's bus accident I went to Miami. What greeted me there was a woman who could barely walk and yet (Continued on page 46)

Gloria

From 1988 'Let It Loose' to 2003's 'Unwrapped'
Thanks for letting us be part of your musical journey



Tran momento de La Companya Maria Ma



Gloria's path is blessed by her talent, painted with the commitment of millions of fans that are touched by her music. CONGRATULATIONS GLORIA, on your grand achievement of 70 million units sold. Our best wishes for your incessant inspiration and continued success.

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Gloria Estefan

Continued from page 26

remakes that included the disco dancefloor throwdowns "Turn the Beat Around" and "Everlasting Love" (which was named the *Billboard* music video of the year), making Estefan a lasting favorite among gay audiences.

With the birth of her daughter Emily Marie in December 1994, Gloria's attention turned more to family. While her output continued with the albums "Abriendo Puertas," "Destiny," "Gloria!" and "Alma Caribena," she began to carefully delegate her time. In 2000, she made her motion picture debut in "Music of the Heart," with Meryl Streep. Her duet with 'N Sync on the title track was nominated for an Oscar, which she and the quintet performed on the Academy Awards broadcast. The song reached No. 2 on the Hot 100 and No. 1 on the AC chart.

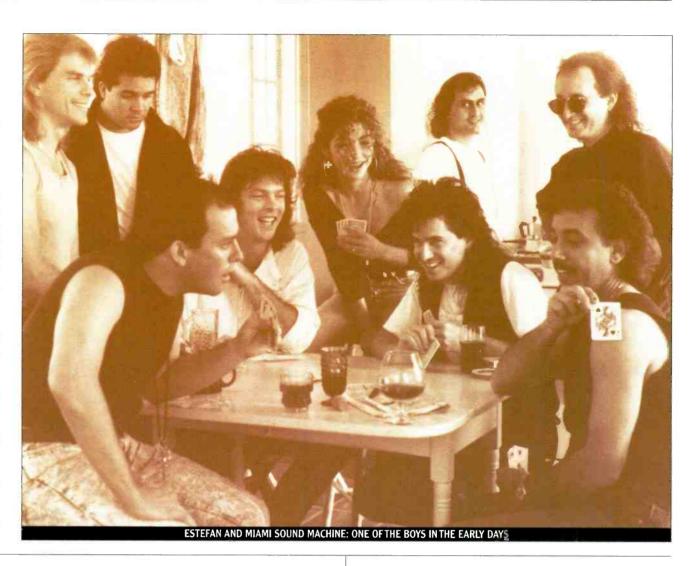
In February 2001, Gloria became one of the few artists fortunate enough to release a second greatest-hits collection, almost 10 years after the first, which gathered another 13 favorites.

For her new album, "Unwrapped," Gloria wrote nearly all the lyrics. (In fact, she composed 15 of her hits that have reached the top 10.)

"This album is a natural," says Kevin Lawrie, president of Sony Norte. "It stands on its own; it's good music. All we have to do is let the music stand for itself."

The new project opens yet another new chapter in a career that has paved the way for many Latin artists since and has tagged the formidable superstar as the Queen of Latin Pop. It's a crown that is not likely to tarnish in her lifetime.

Ienner says, "Gloria Estefan has earned the admiration and applause of both audiences and musicians alike for her talents as a singer, songwriter, actress and goodwill ambassador. Go anywhere in the world, and you'll find that everyone knows who Gloria Estefan is."



Caribbean Roots, International Star

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Te deseamos mucha suerte en tu nueva producción "Unwrapped" y en tu próxima gira.

Tus amigos

Enrique y gily Reyes





are the touchstone of our character.

- HENRY DAVID THOREAU

For anyone with big **dreams**, Gloria Estefan's extraordinary talent and remarkable spirit have made her an inspiring role model in South Florida and around the world. Living her life with undeniable dignity and grace, the Queen of Latin Pop continues to thrive as one of music's true and enduring originals.

Congratulations, Gloria, on reaching yet another milestone in your illustrious career.



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Estefan Q&A

Continued from page 38

be on top of the business. You must be hands-on in your business. It's incredibly important to stay on top of your business.

You created the Gloria Estefan Foundation several years ago. How has it affected your life?

It's been great. It's a good opportunity for me to be able to do what I love: to be of service. I've been given so many beautiful things in my life, and I love to share that. I was actually going to call the foundation the Anti-Foundation Foundation. I hate bothering people for money. So, I took three songs of mine—"Always Tomorrow," "Coming Out of the Dark" and "Path of the Right Love"—and all the royalties I receive go to the foundation.

Through the foundation, I work a lot with spinal research, community service in the Miami area and with people who might fall through the cracks. I try to find ways to fund it myself. But each year, for my birthday, my fans donate a lump sum to the foundation. I hope my own kids give back in the same way that I do

We are very lucky--Emilio and I. We're very fortunate people. We have a great home life, two wonderful kids, a healthy family. The freedom we enjoy here is spectacular. We came to a country that really embraced us, which allowed us to grow and be who we are without any restrictions. We feel the least we can do is to help someone else achieve the same thing.

What has fame given you—and what has it taken away?

It's given me a lot of free love—and that's the best thing fame can afford you. What has it taken away? My privacy. Being a private person, there have been difficult moments that I would have preferred to have them remain privateand not in the public eye.

'A Star'

Continued from page 42

whose sheer determination gave her unbelievable strength and courage. Within months, she recorded 'Coming Out of the Dark.' I remember sitting at the Miami Arena with her doctors and nurses and watching. Gloria is one of those rare individuals who combines amazing talent with spirit, faith and humanitarianism.



Phil Ramone

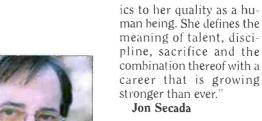
"My favorite memory of Gloria was performing onstage

with her for the first time, live, before millions of people at the Super Bowl. We were both excited, making sure that we got it right. It was an honor being onstage with her, and it turned out really great. It was so much, so quick, but it was wonderful."

Stevie Wonder

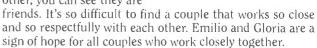
blessing to have an example





"When you see Emilio and Gloria talking to each other, you can see they are

word-from her work eth-

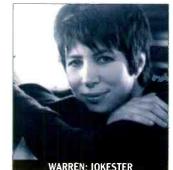


"While Gloria is very successful as an artist, and while she was one of the first musicians to cross over from Latino music, she is foremost a very generous human being who has been a good friend of the [Latin Academy of Recording Arts and Sciences]. She is eager to be there when she knows that her name and presence helps. She [also] helps the [National Academy of Recording Arts and Sciences] in pursuing educational programs and programs conceived to help musicians. Gloria is a fine human being who is always very close to her people and her music."

Gabriel Abaroa, Latin Academy of Recording Arts and Sciences president

'Gloria and I have had so many fun and funny experiences together. One of my favorite experiences was when we were

writing 'Christmas Through Your Eyes.' We were both sitting outside with guitars in hand, it's 100 degrees and I'm Jewish, writing a Christmas song. People may think of Gloria as the nice girl next door, but what they don't know is that she's always there with a great dirty joke."



Diane Warren

"We were recording some

reference vocals right before we went in the studio to cut the ["Unwrapped"] album. We had about six vocals to cut. When she came into the studio I told her that I had an idea for a parody of one of the songs ["I Will Always Need Your Love"] Instead of working on what we needed to work on, we worked on the parody for half the day.

"We recorded the lead vocal, and when I was ready to move on, she said, 'We can't leave it like that. We have to double the vocals and sing harmonies.' That's Gloria—she doesn't do anything half way. And she likes to have fun when she's working.

Sebastian Krys, producer

"While Gloria might not be the best vocalist, dancer or musician on the planet, there is probably not a better overall package on stage live than Gloria Estefan. And she's exactly what you look for when you look for someone to be successful in television. She's sexy, funny and smart. When you put that all together as a package, you have unbelievable success

"Gloria has a great sense for the moment, whether she should be serious, funny or sarcastic, she reads the crowd better than anybody. She can walk into a room of 12 people, or a stadium of 80,000 people and hit it out of the park quickly.

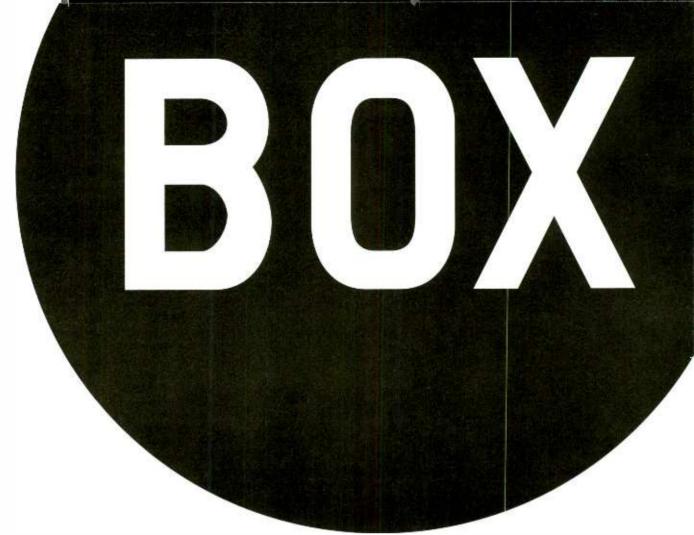
"However, with all the show business intensity she has, nothing lights up her face better than when she is having a conversation with you about her children or her family. You know that she is the real deal and just a great person."

Jack Sussman, CBS Entertainment senior VP of specials

"One of the best pieces of advice I have ever received from someone in the industry came from Gloria. On several occasions she told me: 'Shakira, this gets bigger, but it doesn't get hetter, so enjoy it.

(Continued on page 48)





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Tour De Force

Continued from page 24

Unwrapped banner. Choreographed by Kenny Ortega ("Dirty Dancing"), the show is billed as a multimedia experience mixing music, dance and elaborate production. Tickets range from \$87.50 to \$175.

"We wanted to find a venue that has the intimacy and closeness that the Colosseum has," Amadeo says. "Over the past 15 years, Gloria really hasn't played any intimate theaters, but rather stadiums and arenas."

According to Light, "Playing in Las Vegas allows Gloria to play one of the best theaters in the country and not have to move around but, rather, have the fans come to her."

The intimate setting of the Colosseum fits the tone of the new album, Amadeo points out. "To launch the new CD, we wanted live shows that would showcase the acoustic and intimate nature of the new music, which is very bare and personal to her, both musically and lyrically," he says. "The idea was to do some sort of a live performance showcasing the new material in a venue that would allow for intimacy and interaction with her fans."

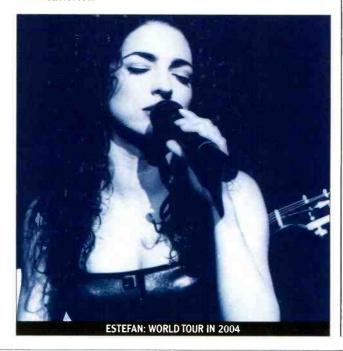
If the Colosseum fits the bill for Estefan, the feeling at Caesars is mutual.

"She is the type of A-list star we have been looking for to fill in the weeks when Celine is not performing," says Mike Juliano, president of Caesars Palace. "She also reaches a different demographic than Celine and some of the other entertainers who perform here, and she also has strong appeal to the Hispanic community in Southern California."

Estefan fits the unique niche demanded from a topnotch entertainer at a gaming establishment. "She appeals to the upscale theater-goer willing to pay a decent ticket price," Juliano says. He adds that booking Estefan at the Colosseum is definitely not considered a loss leader to drive gaming traffic but a revenue-producer in its own right.

"From our perspective, we see this as a stand-alone event," Juliano says. "We're thrilled she's here. It's the perfect venue for the perfect artist."

Estefan will perform at the Colosseum with a full 18piece band, featuring many musicians that date back to her days with Miami Sound Machine. Next year, Estefan will likely embark on a world tour in support of "Unwrapped," playing arenas in North America and several stadiums in Latin America.



'A Star'

Continued from page 46

"This statement clearly revealed what I had noticed in her in many ways: great intelligence and the fruit of knowledge that once had been seeds nourished by determination and experience during her career years.

"Gloria is one of the few artists that has been able to revolutionize the world with her sensitivity, talent and charisma, continuing today to communicate and fulfill the lives of her fans around the world. Gloria has tasted fame in all its forms, but above all, she has never stopped being a person. She has overcome the toughest difficulties bravely, always taking care of her family's well-being besides being an unsurpassable mother and wife.

"I greatly admire her artistic achievements, past and present. I will always be grateful for the incalculable support I received from her at times of uncertainty and the useful encouragement she offered me many times. For example, she encouraged me to venture in recording my first English album. But without a doubt, in reality what makes me love her the most, now and forever, is the quality of her spirit."

Shakira

"Our relationship goes back over 20 years. Gloria is my best friend and a role model. She's the strong one, even though she's 10 years younger than me. When I married Marcos [Juan Marcos Avila], Gloria was best man at my wedding because she was the groom's best friend!

"When my Dad passed away last April, I was destroyed. He was the love of my life. Gloria was there holding my hand day and night. She didn't let go of my hand for three (Continued on page 50)

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Songwriting

Continued from page 34

In addition to Gloria's solo credits, Alvarez notes that she has a thriving career writing in partnership with other artists. Foremost among her collaborators have been Shakira, Lopez, Tim Mitchell, Gianmarco, Sebastian Krys, Secada, Ricky Martin, Randy Barlow, George Noriega, Kike Santander and her husband, Emilio.

Synch placements and ancillary activities of Estefan copyrights by UMPG have only just begun, Alvarez explains. "Our deal with the Estefans really started at the beginning of the year," he says. "So the first quarter was taken up with the process of getting their publishing into the system and in circulation. But because of our efficiency this was done relatively quickly, and by the end of the first quarter we were registered in every society around the world."

Alvarez has used UMPG's Web site, which is updated frequently, to promote Gloria's international publishing interests and the upcoming release of her new English-language album, "Unwrapped."

"She wrote all the lyrics on the new album, and they're very introspective," Alvarez says. "To quote Frank Amadeo, it's Gloria's 'Tapestry' album: She didn't make a blatantly Latin or commercial record, but something that reflected who she is and where she is in her life."

After finalizing the Estefans' deal, Alvarez says UMPG sent out a two-CD compilation to all its offices "so they would have her music in hand and could pitch it. We follow up periodically, but the nice thing is that between the press release [announcing the deal], the Web spotlight and the CD compilation, your memory is refreshed about the catalog and how wonderful the songs are."

'A Star'

Continued from page 48

days! It didn't matter how tired or busy she was. She was there for me.

"We went on a family holiday recently. We were driving, and she was previewing her album for me. One of the songs on the record is about a fading photograph. I burst out crying . . . thinking about my father. I put my head in her lap and through the whole ride, she just stroked my hair. She gave me strength.

"This is the kind of friendship that we have. It's not about partying. It's not about going to each other's events. It's not about seeing each other every weekend and having cookouts. She's always busy, and so are we. We're always traveling in different directions.

"There was a very strong bond between Gloria, Celia Cruz and myself. It's been a very weird year with Daddy and Celia gone. Gloria is really strong. She's been through some heavy stuff herself. She is a tower of strength. She looks little, but she's a giant inside."

Cristina Saralegui

"I knew of Gloria before I actually knew her. When the Miami Sound Machine were first together, they used to play the local weddings in Florida. I was also living in Miami.

"There was one wedding where they were playing, and me . . . being an aficionado of the drums . . . jumped up to play. We didn't know each other, but it was a casual-enough situation where I could invite myself on. They just let me play. We didn't even talk afterwards. I was just another crazy guy who jumped onstage. I think I actually did that at more than one wedding.

"I didn't see them again until one night [when] they came

to a screening of the movie 'Hero' maybe 15 years later in the mid-1990s. After the screening, we went and had a drink and talked about old times. From then on, we started to maintain a closer relationship.

"A special memory is when were doing a benefit for the Cuban refugees. They actually invited me to play in the band . . . they figured they might as well invite me, 'he's going to jump up onstage anyway.' There was time between the sound

'Emilio and Gloria are the truest friends you can have.'

---ANDY GARCIA

check and the performance. Emilio, Gloria and I looked at each other and said, 'Why don't be go for a swim?' We went to the coast on the military base and all swam in the ocean for the first time since we left Cuba.

"Emilio and Gloria are the truest and deepest of friends that you can have. When they recognize something is true and right, they defend and fight for it with their lives. That reflects who she is as an artist and who she is as a wife and mother.

"Gloria, Emilio and I are exiles. We've grown up with the example of our parents paving the way in a new society. As young exiles, there is an undercurrent to honor, to live up to the examples that were set before us. I think that drives Gloria in a deep way . . . honoring her parents. It permeates who she is.

"What motivates her is something really deep within her. It's not just commerciality. It's a deeper personal journey that she's on. I think everybody that comes across her is fortunate to be touched by that spirit. I have great love and respect for her as an artist and as a citizen of the world."

Andy Garcia

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Congratulations Gloria!

We salute you for your dedication to your family and your community, and for your many successes in the music industry.

Jorge L. Hernandez-Toraño HOLLAND & KNIGHT LLP Miami, Florida

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Strong Partnership

Continued from page 28

Father and daughter were keeping mom company during her European promotional tour. During a break from Gloria's marathon of interviews at her Madrid hotel, Emilio and Emily shopped. Earlier, Emilio had gone over the media list, checked the lighting and reviewed the marketing plan. The day before, he had supervised cameras and music for his wife's TV appearances.

These are duties Amadeo frequently assumes, but this time, he stayed behind in the U.S. to deal with the details of the imminent release of Gloria's new album.

As for Emilio, he sees the opportunity to mesh work and family as a huge perk.

"Thank God, we've been able to share, more than anything, for the children's sake," he says, referring to Emily. "The same thing happened with [our older son] Nayib [when he was a child]. It's great to have No. 1s and all that, but it's also great to be No. 1 with your family."

'It's great to be No. 1 with your family.'

—EMILIO ESTEFAN JR.

Having your spouse handle your career is certainly not a novel idea. Throughout entertainment history, there are numerous instances where where husbands or wives have taken the reins of their spouse's professional direction.

What is unusual about the Estefans is that they are both phenomenally successful in the same field, albeit in different areas.

This could be daunting for many artists.

But Emilio says it is not for this couple, because there is permanent communication and, above all, respect. Moreover, Emilio says, the fact that he and his wife are in the same industry is an advantage.

"I normally don't think it's a good idea for a couple to work together," he says. "Because if one of them doesn't know the business, it leads to problems and to wrong decisions that can affect a career. But Gloria and I have grown together in this industry. We know its principles and priorities. In my case, it's been very easy, because Gloria is very intelligent and very principled woman. And I've had the utmost respect for her career, just as she's had the utmost respect for mine."

However, Emilio cautions, the difficulty, as a spouse, lies in being able to not take things personally.

"You always protect them as a husband first," he says. "That's why we're so lucky to have Frank, who's a person who's pushed so much for us. You have to find someone who has the same principles as you do."

Beyond the management itself, Emilio has also produced the bulk of his wife's albums, including her new recording, which he worked on with Sebastian Krys and Gloria.

Here, too, Emilio says, Gloria knows what she wants, even as she is open to suggestions.

So, have there been disagreements along the way?

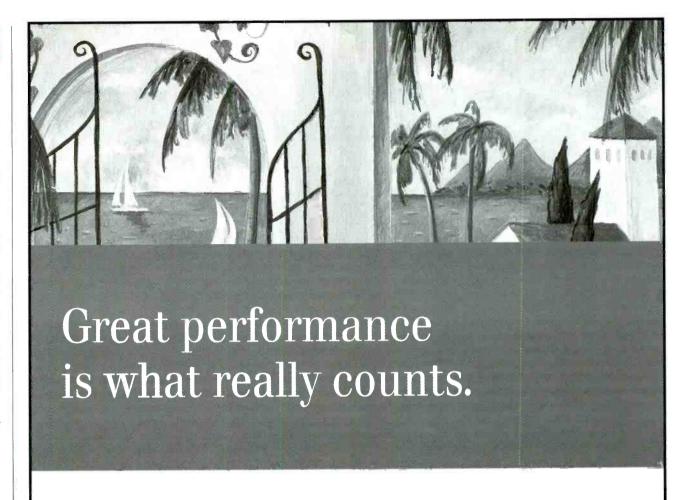
"Many times," Emilio says. "Once, we had an offer of almost \$6 million to play a private party in the Middle East. And she didn't want to do it. Well, that was that. And the first time she performed at a Super Bowl, she was so hesitant, and finally she did it, and did so well, that she thanked me for pushing her.

"We discuss things. But in the end, the final decision has to come from her."

The bottom line is that Emilio the talent hunter saw that ineffable something when he first set eyes on Gloria all those years ago.

That that something has endured and flourished is a testament to Emilio's eye, his wife's talent and to the couple's unusually long love affair in a notoriously unstable medium.

"Was it love at first sight? I don't believe in love at first sight," Emilio muses. "I think loves at first sight are lost at first sight. There was something that drew me to her—her eyes, her smell. But it all developed little by little. I could see there was a great human being. And look. It's been 25 years."



Congratulations Gloria

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Sponsorships: Finding The Right F't

BY SUSANNE AULT

LOS ANGELES—Tough times for labels have meant declining tour support for artists. Therefore, more acts are looking for corporate underwriting to offset production costs.

Concert organizers say that title sponsors will spend upwards of \$1 million per tour. On average, companies will contribute \$100,000-\$500,000 per sponsorship.

Still, a number of promoters, managers and label executives tell *Billboard* that despite financial hardships, they remain very choosy.

Companies behind such products as alcohol, condoms and tampons make tricky partners for many artists.

"There have been cutbacks on marketing and funding [at labels], which all drifts down to your artist," says Alan Simkowski, VP of sponsorship at House of Blues (HOB). He adds that "there's probably some male and female hygiene products that aren't hip or appropriate enough. I don't think there are a lot of people out there who will work with them."

Trojan Condoms has passed out samples at Ozzfest dates, but the company has yet to be a title sponsor for the tour, he adds.

"Many artists are still idealistic [and] very careful about who they align with," says Susan Nunziata, executive editor of Entertainment Marketing Letter, who says corporations are expected to spend \$894 million on entertainment

sponsorships (including TV, film and all music-related deals) in 2003, according to the tracking firm IEG. "You're not going to see [vegan] Moby align with Outback Steakhouse."

Granted, several alcohol brands, including Budweiser, Jim Beam and Jägermeister, are active tour sponsors. In August, Enrique Iglesias headlined Budweiser's One Night Stand club tour. Jim Beam Live, featuring Trapt and Maroon5, among others, hits a number of HOB clubs this fall. Clear Channel Entertainment is producing and promoting the October/November Jägermeister Music tour with Slayer (Billboard, Sept. 13).

Still, in a lot of cases, "liquor is one taboo category," Simkowski says. Since several acts cater to a wide range of ages, including those who are under 21, "you have to be very careful."

Bruce Eskowitz, president of national sales and marketing for CCE, agrees that "without mentioning specific companies, some are harder for artists [to embrace]."

SPONSORSHIP SUCCESSES

Steve Feinberg, manager for Good Charlotte at New York-based A Fein Martini, credits much of the band's success to sponsorship.

When Honda Civic presented the largely sold-out Good Charlotte/New Found Glory tour earlier this year, "it was pretty critical, allowing us to jump from 1,500- to 3,000-seat shows to 10,000- to 12,000-seat shows."

But because of Good Charlotte's large number of young fans, Feinberg says, "We would rather not tour [than link with a problematic sponsor].

"If Smirnoff was offering \$1 million to go on the road, maybe I would personally take it," he jokes. "But not the band. They would just make the ticket cheaper or take less gear and make it work without it."

Feinberg says the main reason Honda was acceptable was that high-profile bands, like Blink-182 and Incubus, hooked up with the company previously. Similar brands—like Ford Motors—would not have been a great fit for the tour, he says.

"Kids are predisposed to seeing [a Honda] tour every year." adds Feinberg, who also dismisses the idea of a partnership with a condom company. "[With sponsorship], you have to walk a fine line between kids being put off by it and getting enough money for kids to see you."

Similarly, Barenaked Ladies steer clear of products that may be construed as "offensive or [possibly] addictive," says Larry Webman, the group's booking agent at Little Big Man.

"They won't slog alcohol," he says of the band, which is being sponsored by T-Mobile for an Oct. 16 show with Train at Alcatraz Island in the San Francisco Bay. "T-mobile cell phones, cars those are usually very safe [products]."

Companies selling such non-controversial products as cars, electronics and non-alcoholic beverages are the



most widely attached to shows, touring executives say.

But developing artists and non-mainstream acts, who may struggle more than high-profile artists in this rough financial climate, "have a little more flexibility" when choosing corporate sponsors, says Kenetta Bailey, VP of strategic marketing at BMG Music. "You don't want to associate the artist with a product that is not going to put them in the best light. But [under-the-radar acts] have more latitude."

In scouting for sponsors for Britney Spears' next tour, which will coincide with the November release of her new album, "In the Zone," Bailey says, "[BMG] would never associate her with a beer. Her audience is under 21. You just wouldn't do that. [If] you are an established artist, you want to be associated with the appropriate type of brand. You have an image to uphold."

Jägermeister finds acts to sponsor, despite being a seller of an adult-targeted drink. It expressly sponsors niche tours like this fall's Slayer-headlining trip, because major sponsors are put off by the band's extreme brand of heavy metal.

One major company category currently untouchable by big and small artists alike are cigarette manufacturers. The 1998 passage of the Tobacco Master Settlement Agreement specifically prevents companies like Philip Morris from marketing its product at concerts.

"We don't want to be perceived as marketing our products to young people," says a spokesperson at Philip Morris, which backed the annual Marlboro Country Music tour through much of the 1980s.

SELECTIVE ON BOTH SIDES

The sponsorship selection process goes both ways for most corporations, marketing executives say. Just as artists and labels have strong opinions about associating with the right firms, companies are similarly discriminating about finding the right musicians to promote their products.

Many sponsors, including GM and Heineken, require artists to sign morality clauses before agreeing to back a tour. Artists should retain the characters that earned them the sponsorship, Feinberg says.

Yet a number of companies say they are lenient with their expectations. They say they rarely request guarantees that artists sell a minimum amount of tickets in order to avoid paying back the sponsor.

"As far as owing us? They don't owe us a thing," says Rick Zeiler, director of marketing for Jägermeister, regarding Slayer. "We don't need to see overnight results. We just expect them to go out and perform."

Yet he is discerning with choosing artists. He admits he "is not a huge fan of [ultra-edgy] Marilyn Manson" and would have some trepidation signing onto one of his tours. He might reconsider "if Marilyn was a huge Jäger fan."

Miller Brewing Co. primarily steers its sponsorship activities toward venues rather than specific tours. Artists' appeal can ebb and flow, which may hurt its products' image, says Peter Laatz, manager of entertainment marketing at Miller.

"I think that is based on how the music business has evolved. There are so many bands out there that come and go so quickly," Laatz says.

Bausch & Lomb is considering sponsoring its first tour. Yet Tor Constantino, the company's senior manager of public relations, says Bausch & Lomb is narrowing its focus to "wholesome" performers.

"Stacie Orrico—she has a very polished presentation, a very clean image," says Constantino, regarding an artist he thinks is a good fit for the company but has yet to formally approach with a deal. "We don't want to insult some of the other performers, but when you have a recognizable brand, you have to be really selective as far as who associates with that brand."

SWAG Creates Events For Venues

BY RAY WADDELL

INDIANAPOLIS—In another case of building managers being proactive in creating business, Reed Glick has started the Southwest Arenas Group, popularly known as SWAG.

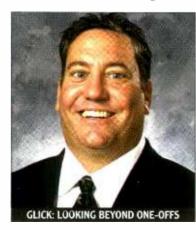
Similar to the ArenaNetwork and Lost Cities building consortiums, SWAG buildings hope to create events and stay in the loop with booking agents and promoters.

Glick, the executive director of bookings for the Glendale (Ariz.) Arena, unveiled his plan to arena managers attending the Arena Management Conference here Sept. 20-23.

The Glendale Arena is a \$220 million, 20,000-seat venue set to open around Dec. 20 as home to the NHL's Phoenix Coyotes. But much of the emphasis of SWAG events will focus on the arena's cut-down theater configuration, which has a capacity of 4,200.

"All we are really looking to do is create events," Glick explains. "And you can't create a date as a one-off, because there's no way to financially get out on one-offs. We want to let agents have the possibility of booking six or seven arenas that are willing to promote and partner and be aggressive."

Among the buildings already on board or considering joining SWAG are the San Diego Sports Arena; the Orleans Arena in Las Vegas; the



Pepsi Center in Denver; the E Center in Salt Lake City; the UTEP Arena in El Paso, Texas; the Tacoma (Wash.) Dome; and the Bank of America Centre in Boise, Idaho.

"The reception has been good;

everybody's excited about the opportunity," Glick says. "If we can get 10 events a year, it's a win/win for all of us."

Agents have also been receptive. "I think it's a great idea, perhaps the future of arenas," says Howie Silverman, president of Paradise Artists in Ojai, Calif. "If these guys just sit out there independently trying to fend for themselves, they become nothing more than a one-trick pony, trying to compete with promoters that encompass many cities."

Creating events for several dates instead of one makes things feasible, Silverman adds. "There can be money in one date, but it's a lot more work," he says. "As agents, we're all going to give a lot more credence to a buyer who can step with six to 10 dates at a time. It's about economies of scale."

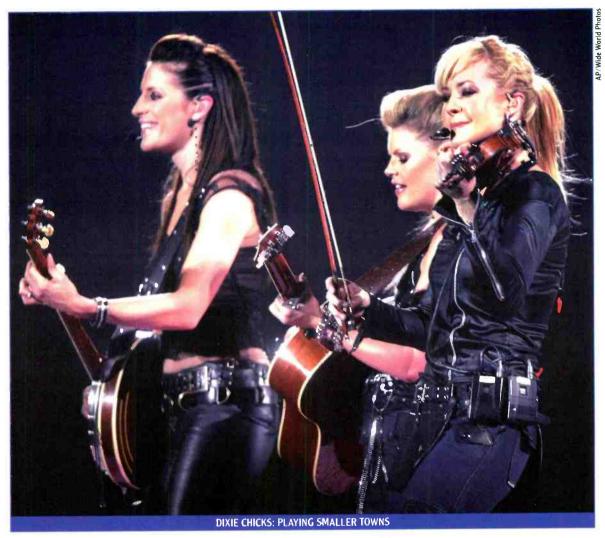
Glick just hopes SWAG puts these buildings more in the loop. "It's about understanding the deals that are out there so we can be prepared to do what we can," he says. "We want to make sure we know what's out there so we can put our hat in the ring."

BILLBOARD OCTOBER 11, 2003

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A BILLBOARD SPECIAL REPORT

IEBA In 'Best Shape Ever' Varied Membership Roster Ingreases Assn.'s Value some: IEBA's current membership boasts a wide range of venues, BY RAY WADDELL NASHVILLE-What's in a name? events, agents, promoters and pro-Sometimes, a lot. Originally launched in 1970 as the International Country Music ducers that extends well beyond the country music community. The IEBA will hold its 33rd Buyers Assn., a tightly knit group annual conference, iebaLIVE! primarily consisting of country music buyers and sellers for the 2003, Oct. 5-8 at the Hilton Suites in downtown Nashville. This year, the association will present its Lifetime Achievement fair industry, the International Entertainment Buyers Assn. (IEBA) adopted its current name Award to Kenny Rogers, in recognition of his extensive career as a in 1991. The change reflected touring artist. Today, IEBA memberthe broadened ship stands at about 500 scope of the association; it was "We're in probably the best shape we've ever been," says John also made to attract new, more diverse members to the fold. The Juliano, talent buyer for the Eastern States Exposition in West Springmove has since (Continued on page TQ-6) paid off and then



Secondary Markets Just As Vital As Major Cities

BY SUSANNE AULT

LOS ANGELES—Normally second fiddle to the major touring spots, secondary markets are generating enough noise this year to rival big-city venues.

2002 was already a banner year for secondary markets, as A-list acts Cher and the Eagles surprisingly hit a number of smaller city venues (*Billboard*, Oct. 19, 2002).

But that flurry of activity was no fluke. A number of the prime 2003 touring talents—such as Fleetwood Mac, Dixie Chicks and 50 Cent—sprinkled secondary-market arenas into their routes. These venues are generally defined as buildings that do not house a major pro sports team and fall out of the top 50 markets in terms of population base.

Cher continued her march through secondary arenas in 2003, as well.

"A lot of acts are finding that they aren't getting to all their fans by just playing the major markets," says Randy Phillips, CEO of AEG Live. (EAG's Concerts West division is promoting the Fleetwood Mac tour and a number of the Dixie Chicks shows.) "As far as superstar acts going into secondaries, we'll see more of that because it is so viable."

Phillips says there is talk of the Dixie Chicks rolling out another fall leg of their tour in several secondary arenas.

In another sign of increased activity, many of the new buildings that opened within the past 12 months in smaller cities are hosting sold-out shows.

More venues are on the way. Management firm SMG will usher in four secondary arenas this year, including the Save Mart Center in Fresno, Calif., in October and the Southeast Texas Entertainment Center in Beaumont, Texas, in November.

This follows SMG opening seven buildings during the past two years, including the Sovereign Center in Reading, Pa., and the Mid-America Recreation and Convention Complex in Council Bluffs, Iowa.

Management firm Global Spectrum will have rolled out three new arenas in 2003, including the Rio Grande Events Center in Hidalgo, Texas, in October and the Budweiser Events Center in Loveland, Colo., last month. The company opened three in 2002, including the John Labatt Centre in London, Ontario.

"Cher coming to London? People are still talking about that," John Labatt Centre GM Brian Ohl says,

(Continued on page TQ-8)

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Casino Shows Are Not Just For Comps

BY RAY WADDELL

When it comes to buying talent for casinos, it's not all about the "drop" anymore.

Once considered purely a loss leader for gaming establishments more concerned with luring in high rollers than being concert promoters, casino entertainment is now often expected to stand on its own legs as a source of revenue.

Hard-ticket dates are more prevalent than ever at casinos, and the range of acts that can sell them is diverse. While it is important for concerts to draw fans who also like to gamble, acts booked into casinos increasingly must be able to generate their own box-office clout.

So, is it the gambling in which concert-goers engage or the tickets that drive bookings?

"It's really both," says Steve Gietka, VP of entertainment for Trump Properties in Atlantic City, N.J. "In a perfect scenario, you have an act that fits into both categories."

For example, he cites Mariah Carey, who was recently booked into Trump's 5,200-seat Etess Arena, as an artist who fulfills both objectives.

"She has an appeal to a demo our customers fall into, but yet she's still a hard-ticket attraction," Gietka says. "She was the perfect blend to fill our arena with the right people."

Many buyers still try not to let the hard-ticket tail wag the gaming dog. "Overall, the drop is what's most important," says veteran casino talent buyer Crisper Stanford, now director of entertainment for Gulfport (Miss.) Grand Casino. "We're in the gaming business we're not promoters."

Indeed, most casinos care ultimately about the demographic of their concertgoers as it pertains to gaming. "I'd say a large percentage of casinos that bring in acts aren't worried as much about the concert itself but more about attracting the right type of customers to put money in the slot machines or on the tables," says Brian Jones, VP with the Bobby Roberts Co. in Nashville.

"The three hours after the show is more important than the show [itself]," he adds.

Gietka does not argue that point. "We do some shows where the majority of tickets we give away and we're looking to make money from gaming," he says. "But other shows may be 75% hard tickets, which allows us to bring folks into the building who may be introduced to our product and who may have some cash in their pockets and spend money on ancillaries."

SELLING VS. COMPING

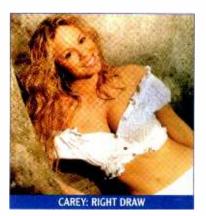
For some casinos, selling tickets is nice, but it is not the most important consideration.

"For every casino you come across that looks at concerts as a stand-alone to sell tickets, there's another one down the road that will attempt to sell half the tickets and give the other half away, at least with our roster," says Jones, whose agency includes such acts as Merle Haggard, John Anderson and the Gatlin Brothers.

Stanford adds, "We're trying to sell more hard tickets, but it's all about the gaming. If we pay \$100,000 for an act, we're hoping to make \$70,000 back in ticket revenue, and the other 30% would hopefully come from our comp ticket [holders]."

Other casino buyers take a dif-

ferent view. "We very much want to use our performance venues as hard-ticket dates and not necessarily a loss leader," says Terry Jenkins, director of entertainment and booking for six Boyd Gaming properties. "Our company does not believe in comping 80%-90% of the house or comping a player in the first 10 rows."



That's not to say that Boyd Gaming properties does not comp its high rollers. "Yes, we'll take care of our players," Jenkins says. "But we believe you get a better show out of somebody if you put their fans in the first few rows."

Just because an act stimulates gaming does not ensure the house will make money off that entertainer, so agents should not expect above-market value for an act based on that assumption.



"There is a common misconception, not only among agents but among the public in general, that the casinos win all the time," Gietka points out. "We only hold a certain percentage. Sometimes it takes some wild swings, and sometimes the house gets beaten. I tell agents if we're lucky enough to fill an arena with an act on their roster, often we have to pay for the ticket, pay for the [customer] to get here, their accommodations, meals and entire [stay], all against their gaming.

"We have a long way to go before

we get into a profitable situation, and there is the real possibility they will beat us," he continues. "That means a lost investment in the ticket, lost expenses associated with their being here and a real potential for them to win money from us."

And while rooms and meals can be the leverage it takes to bring in a certain act, agents and managers should not count on accommodations as a given for artists, band and/or crew.

"Hotel rooms are what drive the gaming business," Gietka says. "If we can't put a gambler in a room, we're not going to get that gambler's action. In Atlantic City, there is a shortage of rooms, and for me to have road crews and bands in hotel rooms hurts our potential for revenue."

Of course, much depends on whether the casino is located in a traditional destination market like Atlantic City or Las Vegas, or in a relatively unknown locale like Tunica, Miss., or one of many Native American casinos that now dot the map. It is unlikely that a nontraditional market could ever sustain the \$30-plus million gross Celine Dion rang up on the first leg of her threeyear booking at the Colosseum at Caesar's Palace in Vegas.

But in more remote areas, it doesn't take Dion or even Wayne Newton to be successful.

"I've got the Oak Ridge Boys, Rascal Flatts and Steve Azar in Kenesha, Wis., next week at the Monomanie Casino for what they call 'Country Fest,' " says Jimmy Jay, president of Jayson Promotions, buyer for several casinos. "This is their third one, and it will do very well."

WHAT MUSIC WORKS

In terms of casino talent, there's a fairly broad appeal. "Most types of music work in casinos, because they all draw a different age demo," Jay notes.

In general, an act that draws an older, well-heeled demo is a good casino booking. Classic rock and pop, country, R&B and adult standards are good draws; blues, urban and top 40 less so.

"The classic country—[such as] Haggard and [George] Jones—does well, because they can sell hard tickets and draw an older demographic," Stanford says. "Last week we did a Weird Al Yankovic show that sold a lot of tickets, but [there was] no gaming."

What the act can sell is obviously important to most casinos, but the acts' fan base is also key.

"All of my casinos are hard tickets," Jay says. "Most of them, if they can pay for the act on ticket sales, they're [extremely] happy. For some of them, particularly those with a

(Continued on page TQ-12)



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Sammy Kershaw

Renfrow Seeks Growth For IEBA Confab

BY RAY WADDELL

The International Entertainment Buyers Assn. (IEBA) has chosen veteran talent buyer Lori Renfrow as the talent buyer of the year.

"We are honored to have Lori as this year's Talent Buyer of the Year Award winner," IEBA executive director Patti Burgart says. "It is a testament to how well-respected Lori is by her peers within the entertainment industry."

Renfrow, who recently announced she would leave the Houston Livestock Show & Rodeo after 25 years (On the Road, Billboard, Aug. 23), will be taking over as president of IEBA. She succeeds John Juliano, talent buyer for the

Eastern States Exposition in West Springfield, Mass.

She will receive the honor at the Oct. 7 awards banquet during the 33rd annual IEBA convention, jebaLIVE! 2003.

Renfrow began her career with the Houston Livestock Show as a high-school intern in the GM's office. She remained through its move from the old Astrodome to Reliant Stadium this year. She has been the talent buyer for more than 15 years and will stay on to consult in talent buying for the 2004 show, set for March 2-21.

A savvy talent buyer, Renfrow has overseen millions of dollars of diverse talent booking for the show, the biggest event of its kind. She has booked Selena, Bon Jovi, Reba McEntire, George Strait, Destiny's Child, Enrique Iglesias, ZZ Top, Patti LaBelle, Faith Hill, Tim McGraw, Conway Twitty and Hank Williams Jr., among others.

In this Q&A, *Billboard* talks with Renfrow about her philosophy for buying entertainment and her plans for the future.

What was the first concert you ever attended? I promise not to laugh.

I doubt you'll keep that promise. Elvis Presley, in the Astrodome, at the [Houston Livestock Show & Rodeo] 1970, with my whole family. Since I was only 10, maybe that makes me not a total geek.

I don't remember much about the show. But I do remember thinking I might need to get my hearing checked the next day. Total and complete hysteria in the crowd in a place that was so huge I could hardly take it in. I loved it.

How did you initially hook up with the Houston Livestock Show & Rodeo?

Sheer luck. I was in a vocational program in a high school that had an internship program. One of the employers was Houston Livestock Show & Rodeo, and in my senior year, I worked in the GM's office every afternoon. I guess I must not have screwed up too badly, as [GM] Dan Gattis called me a year later to see if I would return.

What are your objectives as talent buyer for the show?

Obviously, the objectives changed over time in order to meet the demand at the time, whatever that may have been in terms of musical tastes and audience demographic in any given year.

But, in simple terms, my objective was to get an entertainment lineup pulled together that would outperform the previous year. Among my specific objectives was

to take advantage of the large Houston market, the show atmosphere and the unique environment to make the rodeo a must-play for all country touring acts, which comprise a very important part of our overall music mix. I think we've come close to that.

RENFROW: BRINGING PEOPLE TOGETHER

But you have booked more than just country acts.

Creatively, it's important to come up with a diverse schedule that appeals to as many tastes and preferences as possible. And overall, the schedule should be as complementary as it is diverse. That is the most interesting and challenging part of creating a schedule in any given year, because the balance to be achieved is constantly changing. At the end, you either cut it or you don't.

Another aspect is to promote the charitable purpose of the show to the music industry and artist community. It's really important that no one goes away without realizing that the show is all about scholarships for kids. Getting that across every time has always been a priority.

One of my personal objectives has been to create and sustain strong working relationships that would benefit the show, both present and future.

What were some of your most memorable performances?

That's tough. There were hundreds. Diana Ross in 2001, now that was a show! It was an electric and stunning performance. George Strait in 1983. We all knew we were witnessing history when he filled in for Eddie Rabbitt at the last minute. We just didn't realize the magnitude of it at the time.

Garth Brooks: That guy kept us on our toes, and working with him always provided challenges and surprises. He loved to suggest and do things to get a rise out of the crowd and the promoter. The last time Selena performed here in 1995, I spent time with her and her father, Abraham, before the show. To this

moment, I recall how loving and respectful she was to her dad. She was becoming a huge success as an artist, but she was completely grounded.

Enrique [Iglesias]—I've never seen an audience like that! The girls were screaming, shaking and crying uncontrollably! It was fun and wild and more than a little nervewracking for those in charge of security.

Of course, Reba [McEntire], many times between 1984 and 2000. That is a successful woman I admire on so many levels, but she and [husband/manager] Narvel Blackstock cook up some of the kookiest production gags. It didn't help any that it was in the Astrodome, because to them, a bigger playground just called for bigger tricks.

What are your objectives as IEBA president?

As an organization, IEBA's purpose is to bring people together, through networking, conference programs, planning committees, showcases, award presentations, scholarships to music business students who will be entering the business. Through all of these activities, we bring talent buyers; producers; agents; managers; artists and other associates together. Hap Peebles and Don Romeo, who are credited with developing the original association, had that basic thought in mind. I think they would be pleased that their concept has stood the test of time.

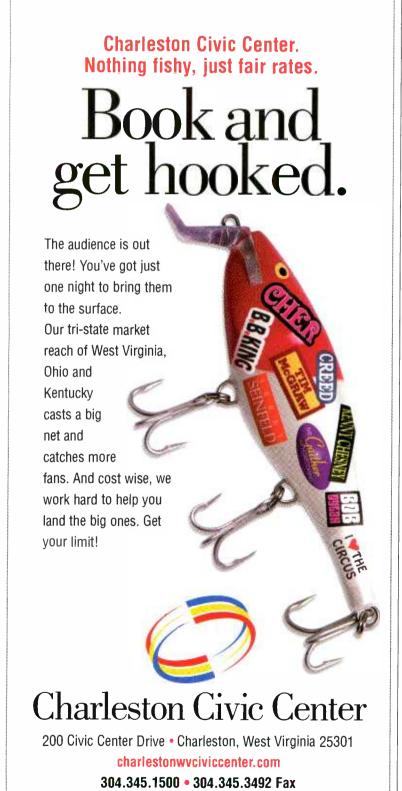
As president, I plan first to continue the task of building the annual convention. I want to work with the board on plans for a significant campaign that would further expand the purpose of IEBA. I want to involve members through existing committees and leadership capacities and communicate with them so that the purpose and direction of the organization meets the needs of its members.

What is your take on the health of the current touring and concert environment?

In general, it's ailing, and there's much to be done to improve it. And most of the work involves creative thinking, cooperation among peers and real leadership.

Somehow in a business that was built on relationships and risk/reward, the risks are too high, the rewards too few. I'm not sure even the strongest of relationships can pull this out of the ditch. As negative as that sounds, every new day means someone new is out there just waiting to emerge and be developed.

I don't feel like an expert on the (Continued on page TQ-9)



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IEBA

Continued from page TQ-1

field, Mass., and outgoing IEBA president. "Only a few years ago, we were in the high 200s."

And IEBA membership continues to grow. "That goes with the territory when you have quality panels, quality workshops and some really good showcases," Juliano says. "People want to attend IEBA and join because of what we're producing."

John Graham, director of the Frank Erwin Center at the University of Texas in Austin, was already on board with IEBA, having attended his first convention in 1988. "It keeps us in contact with the agents and part of the overall fabric of the industry," Graham says. "It has absolutely been valuable to us."

In addition to fair and festival members, IEBA also counts among its members arena managers, casino talent buyers, independent and national promoters, managers, agents, theme parks, performers, producers and other professionals associated with live entertainment in all genres of music.

"We've got a lot of corporate buyers attending, a lot of building managers attending and a lot of people who had never attended before," Juliano says. "It's no longer strictly a country association. The board is more diverse, and the membership is more diverse."

That diversity is by design and increases the association's value to its members.

"As always, our main objective is to increase our membership." IEBA executive director Patti Burgart says. "In an effort to do that, we are focusing on member networking and professional development opportunities as part of our organizational purpose."

Toward that end, Burgart says IEBA continually strives to keep its members aware of changes in the business.

"We are constantly updating our Web site, which provides our members with connections to others in the industry and other related links," she says. "Each year, IEBA awards a scholarship to a deserving student majoring in music business [studies]."

And while corporate promoters have participated in IEBA since before the late-1990s industry consolidation, independents find particular value in attending IEBA.

"There is a whole niche of promoters that IEBA is helping develop," says Brad Garrett of Police Productions in St. Charles, Mo. "With the consolidation of promoters there are fewer independents out there to work these smaller markets, but the demand is still there. From that perspective, consolidation has been great for me."

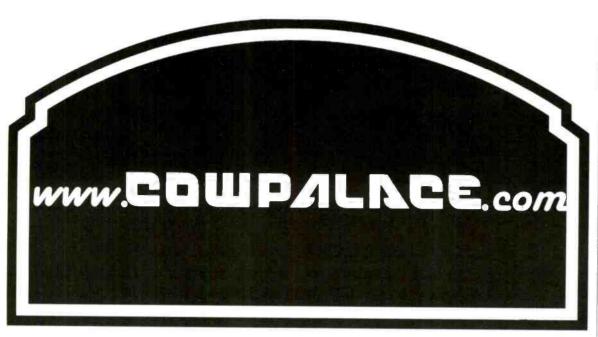
Another area of focus for IEBA has been to bring more agents to the party. "That is one of the key things we've stressed over the past few

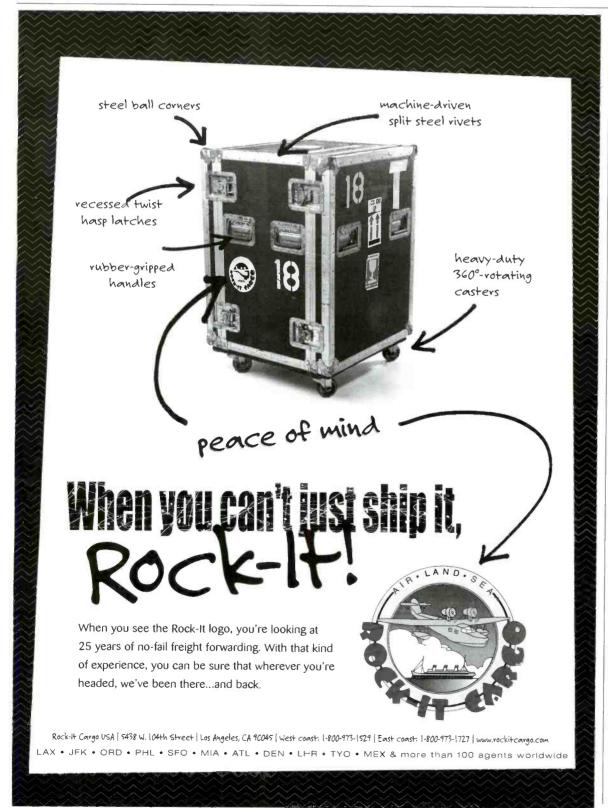
(Continued on page TQ-11)





For booking information please contact: Steve Stallworth Vice President Orleans Arena (702) 365-7469 email: sstallworth@coastcasinos.net orleansarena.com





Secondary Markets

Continued from page TQ-1

regarding the singer's sold-out October 2002 date. "People were astounded when Peter Gabriel came to London the same month."

Secondary markets generally offer fewer entertainment options than big cities, so elite artists "may not be as big a deal in [nearby primary market] Toronto," Ohl says. "But that's one of our selling points—when a show comes here, it is a big deal."

nas typically trump those of buildings in less populated cities.

ECONOMICS 101

Even so, in this softer financial climate, "if the demand is there, the incentive is to fulfill the demand," Phillips says. "It's economics 101."

Adding smaller market dates to touring schedules, on top of the standard primary-market dates, can create revenue, he adds.

"You can cut your costs by amortizing the tour [across more dates]," Phillips explains. "So you can then lower your ticket price accordingly and potentially make the same amount of money."

Examples of secondary-market



Similarly boasting first-rate activity in a secondary-market facility, Green Bay, Wis.'s Resch Center has recently staged shows by Elton John, Cher, Brooks & Dunn and James Taylor. On deck for the fall and winter are Alabama, Toby Keith and ZZ Top.

Phillips says, "When a big star goes into a secondary market, that's an event. It might not be that much of an event if you add your fourth show at Madison Square Garden."

New York may be the top concert market, "but it's hard to capture people's attention in a major media center," Phillips adds.

The 6,800-seat Rio Grande and the 7,200-seat Budweiser Events Center are catering to that pent-up secondary-market demand.

This will be the first time that these cities will be graced with arenas.

"People here have never had something like this of their own," notes Paul Davis, GM for the Rio Grande. "Before, people would have had to drive 250 miles to San Antonio to see a show."

At press time, Davis had not officially confirmed his 2003 schedule, but he is assuming the venue will have brisk ticket sales, since the Rio Grande's 24 luxury suites, costing \$33,000 a year, have already sold out.

The negatives tagged to secondary markets still exist. Venue managers admit that smaller towns, which often house blue-collar industries, rarely support \$100-plus tickets. And the capacities of major are-

facilities generating high grosses are stacking up. It is then conceivable, managers say, for blue-chip acts to gravitate toward these new buildings popping up in smaller cities.

Rich MacKeigan, GM of the Van Andel Arena in Grand Rapids, Mich., points out that the venue's June 14 Fleetwood Mac show snagged slightly more than \$1 million in grosses, and the Eagles grossed \$1.3 million last summer.

"Those are great numbers for what is viewed as a B market . . . The grosses are as high or higher than [what a show might bring into] a primary market," MacKeigan says.

In comparison, according to Bill-board Boxscore, Fleetwood Mac drew \$711,800 at its June 24 show at the Conseco Fieldhouse in Indianapolis. The Eagles snagged \$997,548 at their June 24 show at the Pepsi Center in Denver.

That type of secondary success is leading the Van Andel Arena to be seriously considered for the Kiss/Aerosmith tour, MacKeigan says.

It is a long shot, he admits, considering the bands are only scheduled to play 20-30 dates total, "but they know they will pull great money out of here."

Top-tier artists typically earn between \$600,000 and \$1 million in per-show grosses when they play the Mark of the Quad Cities in Moline, Ill., says GM Steve Hyman. Sellouts this year include Cher, Dixie Chicks, Fleetwood Mac and 50 Cent.

"The money is just as green in the secondaries as it is in the (Continued on page TQ-10)

Renfrow

Continued from page TQ-4

subject—more like someone who's disappointed that many fans will never experience what we did, because they can't afford it or have simply lost interest in the product.

Do you have a cardinal rule for buying talent?

"See it, hear it, know it, understand it." Sounds basic, I know, but when I've abandoned this little strategy for fancier ones, it's come back to haunt me. I guess another way of stating it is "do your homework." For any given show, if I haven't personally seen an artist, I've gotten the [electronic press kit] or seen live performance video. And I've backed it up with a long-enough conversation with a trusted source to be completely satisfied.

What are your plans upon leaving the show?

Well, with the help of my new business partner, I'm planning to start an entertainment management business in Austin. My partner is Dan Gattis [the son of former Houston Livestock Show & Rodeo VP/GM Dan Gattis]. Dan is an attorney, a former assistant DA and a prosecutor in the Austin area who now has his own law practice. Dan and I have known each other for a long time—his dad was my boss for 24 years.

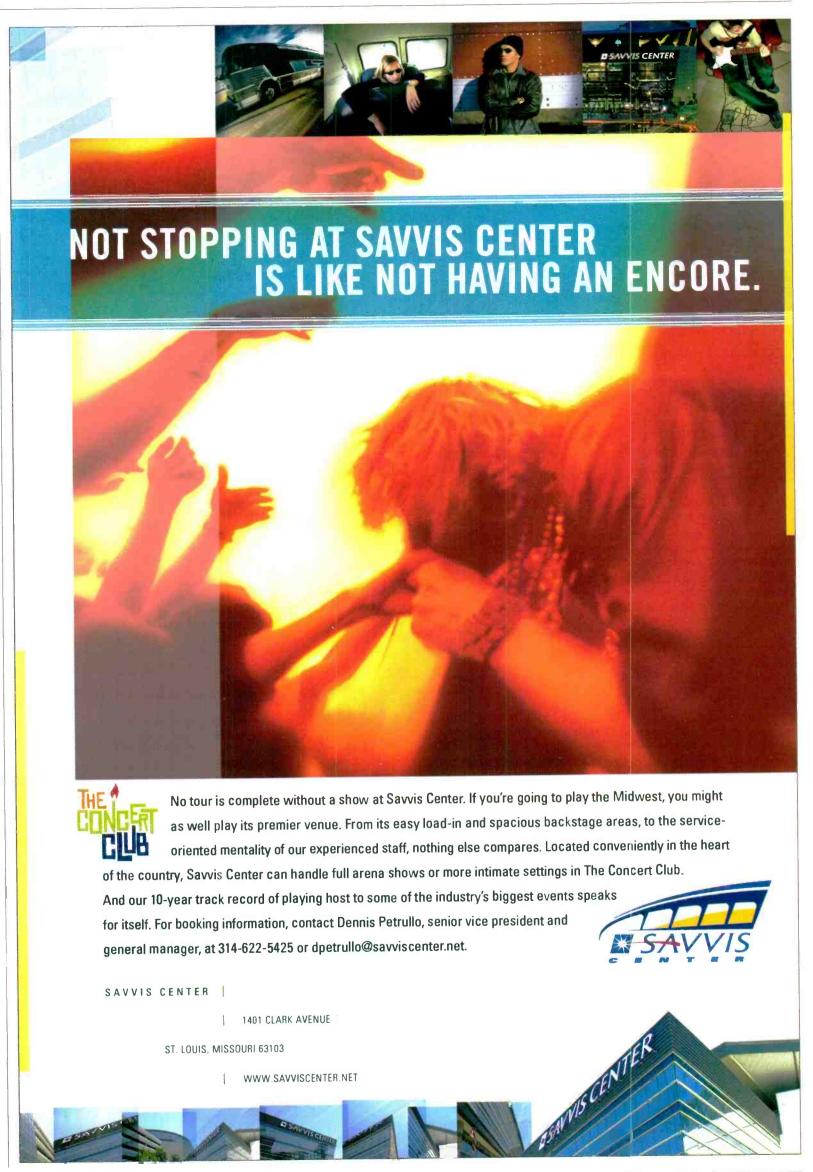
About five years ago, Dan decided to turn his attention to acting, and that was definitely beginning to develop when another opportunity presented itself. He ran for state representative and is currently serving his first term in the Texas legislature.

As a result of our partnership, Gattis Renfrow Entertainment will open in Austin early next year. Understand that while we're still developing our mission, and given the current state of music and entertainment-related business, we plan to remain flexible.

Our goal is to create a clientfocused boutique entertainment company that will provide career development and personal management for artists in music, film and television. The company will also provide consulting on special projects and booking services for talent buyers.

How does it feel to be named IEBA's talent buyer of the year?

It feels overwhelming, and I am humbled by it. I love being part of a dedicated team and know that I haven't done anything significant enough on my own to deserve this. So, I guess I feel lucky and enormously blessed with family, friends and mentors who I can share this with, because it most certainly would not have happened without them.



Secondary Markets

Continued from page TQ-8

majors," says Clear Channel Entertainment (CCE) promoter Rick Franks, who has worked on shows at the Van Andel Arena and Mark of the Quad Cities. "You can only play the same markets so many times in a row before the sense of the demand is saturated. So it's a natural move on the part of [artist] management [to go to the smaller cities].

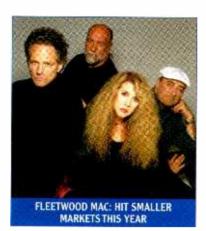
Building rental fees are generally 20%-30% less on average in secondaries than the majors, touring executives explain. Plus, labor costs

in lower-profile regions are typically less as well.

"Our advantage is that we are a much less expensive place to operate, even though we might not have all of those tickets." Hyman says of the 11,000-seat capacity in the Mark of the Quad Cities vs. such primarymarket buildings as the 20,000-seat Los Angeles Staples Center.

Since it is not as restricted by union regulations, Mark of the Quad Cities staffers can work more economically than primary-market staffers, "where one guy takes the box off the truck, the next guy takes it on the dolly and the next guy carts it to the stage," Hyman quips.

Especially if tickets are priced modestly, "you can get to the point where in a major market, there has to be a lot of tickets sold before you break even," says Jim Ahearne, a CCE promoter based in Portland, Maine.



Steady demand and beefy grosses are impressive, but venue managers say that secondary-market buildings still cannot rest on those laurels.

Most important to bolstering business is treating a small-city venue just like any other large-city venue.

"We want these markets to act like 'A' markets. So we talk about our secondary markets in the same breath as our primary markets," says Glen Mon, SMG senior VP of stadiums and arenas.

STRENGTH IN NUMBERS

Believing there is strength in numbers, SMG normally markets its secondary buildings-60 totalto agents and promoters as one cohesive group.

That way, it is an efficient onestop shop for artist representatives trying to route tours, says Mike Evans, SMG senior VP of entertainment.

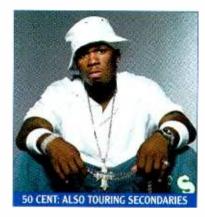
'By presenting ourselves as a whole," he explains, "they'll know they are getting access to a large volume of buildings with one phone call.'

SMG also tries to keep its secondary venues in the loop with regard to which artists are on the road "so they'll get the info before competing facilities [in their market] get it."

For any tour entering the marketplace, Hyman thinks big.

He says he positions the Mark of the Quad Cities "to be in the first leg of [what might be labeled] a primary-market tour. The agents and acts know they can come here and sell out. We can produce \$1 million [on a show]. You might play me on a Wednesday, between Chicago and St. Louis, but that's \$1 million they wouldn't have made anywhere else.

Another way to bat in the big leagues is for secondary-market venues to extend their reach as far as possible. Many small-city buildings have jump-started marketing campaigns to attract patrons that live outside of their metro location.



"If you want to flourish these days, you have to look for other ways to sell extra tickets," says Tom Paquette, GM for the Carolina Center, which opened in November 2002 in Columbia, S.C.

Venue staffers advertise shows in a radius more than 75 miles wide, which has led to "as much as 30% of our audience for shows coming from outside the metro area.' Paquette says. "In a secondary market, you have to stretch your boundaries a little bit."

Grand Rapids may house 190,000 people, but the city's Van Andel Arena also targets residents in nearby Michigan cities like Flint, East Lansing and Kalamazoo to raise its potential fan base to more than 1 million, MacKeigan says.

Offering to co-promote concerts is another popular secondary-market strategy. To score elite bookings, these venues can shine brighter in promoters' eyes by

(Continued on page TQ-12)



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IEBA

Continued from page TQ-6

years," Juliano says. "Now more agents are top-dollar sponsors, and they bring in more great acts to showcase.

"It's about buyers and sellers," Juliano continues. "This needs to be a partnership."

IEBALIVE! 2003

This year's IEBA meeting will address a variety of important issues.

"Security seems to be a hot topic on everyone's mind, and we are focusing on that this year with our keynote speaker Asa Hutchinson, under secretary of boarders and transportation with the Department of Homeland Security," Burgart says. "Another hot topic is the challenges of talent buying. We will be focusing one of our panel presentations around that topic."

Communication is another area of considerable interest, Juliano says. "Getting answers from acts; who's going on the road; the packaging of acts; are all things we deal with on a daily basis," he says. "There are a lot of different topics related to touring, but what it comes down to is buyers want quick answers from acts and more diversity in what will play festivals and fairs."

'Security seems to be a hot topic on everyone's mind.'

—PATTI BURGART

Burgart says registration for the IEBA convention is on par with last year. There will be 11 sponsoring agencies participating in Agents Alley, where booking agents network with potential buyers.

In addition to acknowledging Lori Renfrow's Talent Buyer of the Year honor (see related story), there will be other presentations at the Oct. 7 IEBA Awards Banquet. The Humanitarian Award will be given to Wayne Newton, the Lifetime Achievement Award will be presented to Rogers, the Pioneer Award will go to Freddy Fender and the Industry Achievement Award will be presented to Dale Morris. The winner of the Founders Award will be announced at the banquet.

The convention will host two artist showcases this year. The main showcase is Oct. 6 at the Rocketown club, beginning at 6 p.m. Hosted by Cletus T. Judd, the lineup is Rodney Atkins, Jeff Bates, Scotty Emerick, Jennifer Hanson, Daniel Lee Martin, Out of Eden and Jennifer Peña.

The After Hours Showcase will be Oct. 5 at the Wildhorse Saloon, beginning at 9 p.m. MC'ed by Williams & Ree, the showcase will feature 4 Sisters & a Cousin, Cowboy Crush, Britt Hammond, Colt Prather and the Secret Agent Band.



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Casino Shows

Continued from page TQ-2

small seating capacity, gaming is a big part of it. After every show, they can tell us what the gaming was. Some artists have a following that does not gamble."

Jones adds, "The Gatlin Brothers may break even on the concert, but the main reason [casinos] book them is they make money on the type of customers the Gatlins draw. With an act like Merle Haggard, some [casinos] may bring him in to make money, but Haggard will have a [50-plus crowd] at a casino. Casinos like that \$20 [people pay] to see him perform, but they really want that \$150 they'll spend after the show.'

Secondary **Markets**

Continued from page TQ-10

agreeing to share the risk of concerts, managers explain.

Randy Mathews, event services manager for the Salina Bicentennial Center in Salina, Kan., is pushing for city officials to grant the building the ability to co-promote shows. Presently, the city-which owns the venue-does not allow the practice out of fear that a nogrossing concert will upset residents who help support its operation with their tax dollars.

"When you're in a secondary or tertiary market, there are a limited number of tours that will go through. It's extremely competitive," Mathews says. "We would be in a much more competitive position among our peer facilities if we were to co-promote.

Several corporations have expressed interest in gaining naming rights to the building, he adds, which would provide the backing to co-promote because "you are not risking people's tax dollars."

SMG is embarking on its most extensive co-promotion venture with Jam Productions for the 2003 Vince Gill/Amy Grant Christmas tour (Billboard, Aug. 9).

Overall, venue managers are fond of their secondary status.

It is a cliché, "but if you build it, they will come," says Rio Grande's Davis, regarding the promoters, artists and fans trekking to smaller venues.

Of the 1-year-old, \$54 million Ryan Center at the University of Rhode Island in Kingston, R.I., GM Terry Butler says, "People will say, 'That's a nice, new gym.' But I correct them and say, 'It's a full-scale arena with suites. This is a firstclass facility.

ATTENDANCE/ PROMOTER Rentschler Field, East Hartford, Conn. Sept. 16, 18 BRUCE SPRINGSTEEN & THE E STREET BAND 51,569 66,000 two shows \$3,788,325 \$75 Fedex Field, Landover, Md. Sept. 13 Clear Channel 46,056 59,056 BRUCE SPRINGSTEEN & THE E STREET BAND C&C Concerts, AEG Live BRUCE SPRINGSTEEN & THE E STREET BAND Kenan Stadium, Chapel Hill, N.C. \$1,632,685 \$75/\$55 16,724 18,617 Clear Channel Entertainment AEROSMITH & KISS, SALIVA Clear Channel Nissan Pavilion at Stone Ridge, Bristow, Va. Sept. 13 24,911 24,996 \$1,038,503 \$52.50/\$35 DAVE MATTHEWS BAND; DONAVAN FRANKENREITER BAND \$1,030.835 (\$1,392,968 Canadian) \$102.50/\$51 13,471 Concerts West Air Canada Centre FLEETWOOD MAC JIMMY BUFFETT White River Amphitheatre, Auburn, Wash. \$965,977 \$79/\$39 Sept. 16 Rudas Organization, Palace Sports & Entertainment Palace of Auburn Hills, Auburn Hills, Mich. Sept. 21 \$896,399 \$250/\$177.50/\$92.50/ \$47.50 8,455 15.064 LUCIANO PAVAROTTI Clear Channel 18,954 Alltel Pavilion at Walnut Creek, Raleigh, N.C. Sept. 17 \$795,008 \$52.50/\$35 DAVE MATTHEWS BAND, DONAVAN FRANKENREITER BAND TOBY KEITH, BLAKE SHELTON, JUNIOR BROWN 25.137 Clear Channel Entertainment \$781,051 \$55.75/\$24.50 Clear Channel Entertainment DAVE MATTHEWS BAND, DONAVAN FRANKENREITER BAND \$773,572 AmSouth Amphitheatre, Antioch, Tenn. Sept. 19 12,325 America West Arena, Phoenix Sept. 13 Clear Channel Entertainment, in-house \$767,084 \$75.25/\$35.25 CHER. TOMMY DRAKE Clear Channel 18,664 Verizon Wireless Amphitheater, Charlotte, N.C. Sept. 16 \$746,743 \$52.50/\$35 DAVE MATTHEWS BAND, DONAVAN FRANKENREITER BAND Greek Theatre, Los Angeles Aug. 22-23 Nederlander Organization \$728,280 \$115/\$30.50 9,404 11,345 two shows GIPSY KINGS Clear Channel Shoretine Amphitheatre, Mountain View, Calif. Sept. 19 \$666,334 \$53.75/\$43.75 THE DEAD Verizon Wireless Amphitheater, Irvine, Calif. \$651,369 \$48.50/\$38.50 14,670 16,300 Clear Channel Entertainment THE DEAD Sept. 18 Clear Channel Nissan Pavilion at Stone Ridge, Bristow, Va. Sept. 27 TOBY KEITH, BLAKE SHELTON, JUNIOR BROWN \$639,602 \$55.75/\$24.50 United Center, Chicago Sept. 26 Jam Productions \$623,695 \$75/\$50/\$35 10,641 12,500 R.E.M., SPARKLEHORSE Clear Channel RED HOT CHILI PEPPERS, QUEENS OF THE STONE AGE, FRENCH TOAST **17,515** 19,795 Clear Channel Entertainment \$587,028 \$56.25/\$24.25 TOBY KEITH, BLAKE SHELTON, JUNIOR BROWN Clear Channel Entertainment, AEG Live, Nederlander Organization TOBY KEITH, BLAKE SHELTON, JUNIOR BROWN Staples Center, \$568,081 \$59.75/\$42.75 Los Angeles Aug. 24 Red Rocks Amphitheatre Morrison, Colo. \$560,914 \$54.50 10,823 18,900 two shows Clear Channel Entertainment R.E.M., WILCO, ED HARCOURT Verizon Wireless Amphitheater, Virginia Beach. Va Clear Channel Entertainment TOBY KEITH, BLAKE SHELTON, JUNIOR BROWN TOBY KEITH, BLAKE SHELTON, JUNIOR BROWN 12.248 17.567 Clear Channel Entertainment \$508,500 \$59,75/\$27.25 Clear Channel 21,776 24,367 X-FEST: GODSMACK, SEETHER, ALIEN ANT FARM, VIOLENT FEMMES, EVE 6, MUDVAYNE, POWERMAN 5000 & OTHERS Verizon Wireless Music Center, Noblesville, Ind. Sept. 13 11.272 AEG Live, Nederlander Organization AMERICAN IDOLS LIVE \$431.910 \$45/\$25 Clear Channel Alltel Pavilion at Walnut Creek, Raleigh, N.C. Sept. 1 JOHN MAYER & COUNTING CROWS, LEONA NAESS Radio City Entertainment, Metropolitan Talent Presents Radio City Music Hall, New York Sept. 18 **\$426,945** \$129.50/\$89.50/\$69.50/ \$49.50 5,922 MARIAH CAREY, J'VONNE PEARSON AmericanAirlines Arena, Miami Clear Channel Entertainment 7,262 7.553 RICARDO ARJONA Entertainment, Televisa Florida Aug. 23 RED HOT CHILI PEPPERS, QUEENS OF THE STONE AGE, FRENCH TOAST Clear Channel Entertainment Tweeter Center Tinley Park, III. Sept. 19 Clear Channel 9,378 12.590 ALABAMA Jack Utsick Presents. The Messina Group KENNY CHESNEY, MONTGOMERY GENTRY Carolina Amphitheater, Marion, S.C. Aug. 23 \$406,859 \$68/\$53/\$33 10,241 20,746 Allegan County Fair, Allegan, Mich. Sept. 11 12,441 TORY KEITH, SCOTTY EMERICK Olin Park, Madison, Wis. Aug. 23-24 MADISON BLUES FESTIVAL: B.B. KING, AL GREEN, JEFF BECK, SUSAN TEDESCHI, SHEMEKIA COPELAND & OTHERS 11,372 15,000 two shows \$396,660 \$55/\$27.50 Tommy Hilfiger at Jones Beach Theater, Wantagh, N.Y. \$396,415 \$62/\$25 8,248 13,944 Clear Channel Entertainment THE DOORS 215T CENTURY ght 2003, VNU Business Media, Inc. All rights reserved. £ : 615-321-9171. Fax: 615-321-0878. For research infor FOR MORE BOXSCORE RESULTS GO TO BILLBOARD.COM

Louring Music

Strait Sets Sights On Tour Three-Peat

Country king George Strait will return to arenas in 2004, marking his third straight arena tour after several years of successful, multi-act George Strait Country Music fest stadium tours. The 21-city run begins Jan. 1 at the MGM Grand Garden Arena in Las Vegas. Tickets, priced at \$50, \$75 and \$90, go up Oct. 4. All dates will be promoted by longtime Strait associates Ben Farrell of Lon Varnell Enterprises and

Louis Messina of the Messina Group. Dierks Bentley and Kellie Coffey will open.

No sponsor has been announced, but Strait manager Erv Woolsey expects one to be in place by the time the tour starts. "We're talking to some people, and anticipate going out with a title sponsor," Woolsey

says, adding that the current sponsorship environment is particularly difficult. "It's brutal."

But some longtime Strait endorsements will remain. "Wrangler will be involved, and we're coming out with a collection of George Strait shirts through Wrangler." Woolsey says (Billboard Bulletin, Aug. 27). "We've been talking about doing this for years. They're coming out with a line of nine different shirts."



Woolsey says the arena trek likely will not end Strait's 2004 live performance efforts, and he did not rule out a return to stadium shows. "We might throw a surprise or two at you," he says. "We're looking at a lot of different stuff."

He adds that Strait has enjoyed returning to arenas after a long period in stadiums, as have his fans. "I do know that George loved playing the stadiums," he adds. "One's no better than the other; they're just different."

This year, Strait grossed \$13.8 million from 19 arena dates. In 2002 he returned to arenas for the first time in five years and grossed more than \$19.6 million from 24 shows that drew 377,000 fans. Jo Dee Messina opened all of those

dates. The top-grossing date on the tour was March 8 at the **Pyramid Arena** in Memphis, at \$1.2 million.

HERE'S TO NEIL: The 17th annual Bridge School benefit concert is set for Oct. 25, once again at Shoreline Amphitheater in Mountain View, Calif. So far the lineup includes Crosby, Stills, Nash & Young; Willie Nelson; Pearl Jam; Incubus; Wilco; Dashboard Confessional; and Counting Crows.





HARD ROCK: Clear Channel Entertainment will promote dates on Chris Rock's North American stand-up tour, titled the Black Ambition tour, that will run into 2004. The Motorola-sponsored trek of mostly theaters and mid-sized arenas begins Oct. 15 at the Palace Theatre in Cleveland.

BANG ON: The inaugural MTV2 Headbangers Ball tour will begin Oct. 28 at the Spectrum in Montreal, featuring Killswitch Engage, Lamb of God and Shadows Fall, who will all rotate as headliners. The opening act for the first leg of the tour is Unearth; God Forbid will open the second leg. All three headliners are also featured on the first "MTV2 Headbangers Ball" CD due Oct 7. The set includes cuts from such like-minded acts as Godsmack, Slayer, Hatebreed, Cold, Marilyn Manson, Mushroomhead, Ill Niño, Spineshank, Chimaira, Staind, Eighteen Visions and more.

The album and tour follow the return of the classic MTV hard-rock show "Headbangers Ball" earlier this summer. Its airs on MTV2, hosted by **Jamey Jasta** of **Hatebreed**.

WHERE DO WE KNOW HIM FROM?

Chris Cornell has been named VP of A&R and touring for BandMerch, effective immediately. Cornell comes to BandMerch from Blue Grape Merchandising, where he held a similar position. He will work out of BandMerch's Manhattan offices. Cornell's responsibilities will include signing new bands and overseeing merchandise needs for tours. BandMerch's current roster includes Linkin Park, DMX, Hoobastank, Jurassic 5, the White Stripes, Rooney, System of a Down and many others.

Ying Yang Scores Big For TVT

BY RASHAUN HALL

TVT, the first independent distributor to land two titles in the top 20 of The Billboard 200 since November 1995 (Billboard, Aug. 30), has done it again.

The label scores its third top 20 album in two months with the Ying Yang Twins' Collipark/TVT debut, "Me & Mv Brother." The album launched at No. 11 on the chart last week.

"We have followed Ying Yang's career for a long time," TVT senior VP of marketing Paul Burgess says. "We marveled at the enormous success of their past singles, especially 'Say I Yi Yi,' which was a monster hit. We always had our eyes on the group and were surprised at the number of units the last album sold. We always [knew] we would love to work with them and really sink our teeth into a group that is able to deliver hits like that.'

The Atlanta-based duo of D Roc and Kaine signed with TVT earlier this year (Billboard, March 8). Their previous releases, "Thug Walkin'" (Collipark) and "Alley: The Return of the Ying Yang Twins" (Collipark/Koch), sold 164,000 units and 403,000 units, respectively,

according to Nielsen SoundScan.

Released Sept. 16, "Me & My Brother" sold more than 62,000 units in its first week and debuted at No. 4 on the Top R&B/Hip-Hop Albums chart.

The Ying Yang Twins recently garnered mainstream attention through their featured appearance on labelmates Lil Jon & the East Side Boyz's smash single, "Get Low." The track is No. 3 on The Billboard Hot 100 this issue.

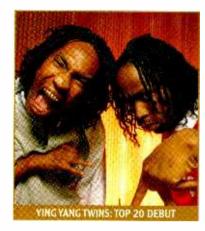
"The history of 'Get Low' is an interesting one," Burgess says. "Ying Yang had come up with a similar groove called 'Georgia Dome,' which is on the album. Jon took the song and totally reworked it; he wrote new hooks and new lyrics and really made it his own. That song became 'Get Low.'

"We signed Ying Yang, finished the album and planned on releasing the first single, 'Naggin'," he adds. "We were also working other Lil Jon singles, but then when 'Get Low' started to build, it changed the whole schedule for the Ying Yang album."

The success of "Get Low" proved to be a "double-edged sword" for TVT, Burgess says.

"Nothing could have been better than the exposure that we've had for

'Get Low,' especially for Jon and Ying Yang," Burgess says, "but at the same time, it made the scheduling of the



Ying Yang album a challenge. Finally, we found a balance and we're in a great position with this new Ying Yang

album. 'Get Low' has really brought Ying Yang back onto the airwaves and TV, and it took them further than they had ever been before.'

Building upon that success, TVT launched Ying Yang's first single, "Naggin'." That single is currently No. 45 on the Hot R&B/Hip-Hop Singles &

"It's a bit of a departure for Ying Yang," Burgess admits. "They're known for coming up with a memorable or recognizable hook and then doing their twist on it. They've certainly done that with 'Naggin',' but it's not a strip-club track. Because of that, it's taken some time for that song to develop on the air. We're finding that within the last few weeks, it has started to take a hold at radio.

With the recent success of Southern acts like Lil Jon & the East Side Boyz, T.I. and YoungbloodZ, the mar-

ketplace should be ripe for the Ying Yang Twins. However, the duo isn't concerned with album sales.

"I don't get into what this person sold or that person sold," D Roc says. "I just put it into God's hands and ask him to guide us in the way we need to go. I'm not going to predict what we're going to sell or how our fans will respond. We love doing music. It's that love that got us where we are now.

"A lot of people don't know us as D Roc and Kaine," he continues. "They always say, 'There goes one of the Ying Yang Twins!' This is what the South is still fighting for-identity. When we come to New York, they don't know us [individually]; they know our music. So, we're still fighting to get them to understand that the Ying Yang Twins are D Roc and Kaine. Say my name. damn it. That's what we're coming with, with this album.'

Emerging Acts Get Ampt Up

Heineken, ASCAP Team For Year-End Festival Tour

Emerging artists with multi-genre appeal is the premise behind this year's ASCAP Presents . . . Heineken Ampt Music festival. The 2003 tour —a joint venture between Heineken and ASCAP's rhythm/soul and pop/ rock departments-kicks off Oct. 7 in New York.

Highlights include a celebrity Q&A with Gil Scott-Heron and industry-oriented panels and performances by Columbia acts Kenna and Wylde Bunch and Carl Restivo (on Wyclef Jean's Refugee Camp label).

The tour stops next in Atlanta (Oct. 11-12) and Detroit (Nov. 5-6); Chicago dates will be announced shortly. For more details, visit ascap.com.

MARIA, MARIA: Denmark may not be the first place you think of when it comes to R&B, but that might soon change with the arrival of Danish import and Soulpower/DreamWorks

recording artist Maria and her debut,

Released Sept. 30, the album was executive-produced by the songstress and Soulshock, one-half of the production duo Soulshock & Karlin (Brandy, Monica).

"The majority of the album was recorded in London at a studio that Soulshock bought specifically to record this

album," Maria says. "He wanted the album to have a European feel. We wanted to make sure we weren't influenced by other people during the process. We wanted to do what real artists do—find our own path."

They've apparently done just that. Take," is already gaining attention at

O'NEAL'S SAGA: Calling the chance to work with Prince drummer Bobby Z "an opportunity I couldn't pass up," Alexander O'Neal ("Fake") is back stateside with a new album. "Saga of a Married Man" on Eagle Rock Entertainment/Eagle Records was initially released in the U.K. before making its U.S. bow Sept. 23.

As the title implies, the set musically portrays the ins and outs of marriage. "So I feel qualified to speak on this.'

It has been about four years since O'Neal's last studio album. Commuting between London and Minneapolis, the singer is doing a U.K. tour this month with Shalamar and Tavares.

As for a U.S. tour, O'Neal notes, "If someone wants to give me an extensive tour in America, I'll take it. I'm constantly working. I built a worldwide base so I'm not dependent on





Maria's first single, "I Give, You top 40 radio.

wedded life. "I'm on my third time around," O'Neal says of his current the U.S. for my next meal. I'm glad I had the foresight."

The singer is also busy grooming 21-year-old son Carlton for a singing career. And O'Neal says another pairing with Cherrelle is in the offing. "I'm working on a best-of album so I can get some royalties on it. It will have some new tracks, and she'll definitely be on [board]," he says.

SCREEN SCENE: Actor Dorian Gregory ("Charmed) jumps aboard TV's "Soul Train" as its new host. He succeeds Shemar Moore. Gregory's stint begins Oct. 11 and launches the series' 33rd season.

Additional reporting by Rashaun



■ Records with the greatest increase in audience impressions. The rap tracks audience is compiled from 96 R&B/Hip-Hop 59 rhythmic top 40 stations which are electronically monitored 24 hours a day, 7 days a week. Songs ranked by number of a ence, computed by cross-referencing exact times of airplay with Arbitron listener data. ♥ Videoclip availability. ♥ 2003, VNU B ness Media, Inc. All rights reserved

00	TO 20	BER 003	11	Billboard® TOP R&B/						OP ALBUMS	
WEEK	LAST WEEK	2 WKS. AGO	100	panel of core R&B/Hip-Hop stores by Nielsen SoundScan	NOIL		I AST WEEK	2 WKS. AGO	100 2 00		POSITION
THIS	LAST	2 WK	E	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	PEA	盖	IAS	2 W		IMPRINT & NUMBER/DISTRIBUTING LABEL	7 5
4	Ē			NUMBER 1/GREATEST GAINER 灣常 1 Week At Number	1	50	40	6 38	511	SMOKIE NORFUL EMIGDSPEL 20374 (9.98/16.58) [N] I Need You Now 2	26
1	73	-	2	OUTKAST ARISTA 50133* (22.98 CD) Speakerboxxx/The Love Below	v 1	51	30	9 32	F1.	GINUWINE • EPIC 86960*/SDNY MUSIC (12.98 EQ/18.98) The Senior	1
				PACESETTER 10		52	38	8 28	15	THREE 6 MAFIA HYPNOTIZE MINOS/COLUMBIA 89030*/SONY MUSIC (11 98 EQ/18.98) Da Unbreakables	2
2	67	-	E	R. KELLY JIVE 55077/ZOMBA (18.98 CO) The R. In R&B Collection: Volume On	2	53	40	9 40	7	JAHEIM • DIVINE MILL 48214/WARNER BROS. (18.98 CD)	3
			- 3	\$J\$ HOT SHOT DEBUT \$J\$		54	50	6 49	4	KINDRED THE PAINTEL SOOL HIDDEN BEACH/EFT 80031/301/1 MO310 (1) 30 Ed Co. (1)	29
3				OBIE TRICE SHADY 001105*/INTERSCOPE (18 98 CO) Cheer	s 3	55	5	5 41	9	BIG GIPP GOODIE MOBJIN THE PAINT 8481/KDCH (18.98 CO) [N] Mutant Mindframe 2	
4	1		12	DMX RUFF RYDERS/DEF JAM 063369*/IDJMG (12 98/19 98) Grand Cham	p 1	56	4	1 37		DO OR DIE JPRINCE 420/29/RAP-A-LOT 4 LIFE (18.98 CO) Pimpin Ain't Dead	
5				MURPHY LEE FO' REEL/UNIVERSAL 001132/UMRG (18 98 CD) Da Skool Boy Presents Murphy's Law	v 5	57	4	7 33	1	BLACK EYED FEAS ARM UBBOSS/INTERSCUTE (To So CD)	23
6	2		2	ERYKAH BADU MOTOWN 006739' /UMRG (14.98 CD) World Wide Underground (ER) 2	58		MEN.	L	AIMOSPHERE MAYMESAYERS ENTERTIAINMENT/PAI DEATS 00030 /EPITAPH (17.50 CD/ [41]	58 42
7		W		ANTHONY HAMILTON SO SO DEF 52:107/ARISTA (12.98 CD) Comin' From Where I'm From	n 7	59		4 42		TRONE DAVIS FUTURE 1005 (10 98/18/98)	14
8	4	_	2	YING YANG TWINS COLLIPARK 2480'/TVT (17.98 CD) Me & My Brothe	-	60		3 48		VARIOUS ARTISTS VP/AILANTIC 83694-7AG (17.38 CU)	23
9	7	5		CHINGY ▲ DISTURBING THA PEACE 82976*/CAPITOL (11 98/18.98) Jackpo	1	61		13 34		PRAISER BOT HYNOLIZE MINUS 3808/STREET LEVEL 17.30 COT [4]	23
10	6	7	115	BEYONCE ▲ ² COLUMBIA 86385*/SDNY MUSIC (12.98 EQ/18.98) Dangerously In Lov		62		50 39	-	JOSTIN THORITAGE STREET, COMPANY TO ANY TO ANY TO ANY THE PROBLEM TO A	2
11	5	1	5	YOUNGBLOODZ SO SO DEF 50155*/ARISTA (12 98/18 98) Drankin' Patna		63		1 43		The Feetener Change	1
12	3	_	2	SHEEK LOUCH D-BLDCK/UNIVERSAL 001042*/UMRG [11.98/18.98) Walk Witt M		64		2 46	4	EVITACIA MEDIATERNIALI ASSESSI (INTERIORIE L'ELON 1889)	50
13	11	+	2	ARETHA FRANKLIN ARISTA 50174 (18.98 CD) So Damn Happ		65		9 50	-	LD-1 Ven	63
14	15	-	3	SOUNDTRACK MUSIC WORLD/COLUMBIA 90286/SONY MUSIC (18.98 EQ CD) The Fighting Temptation		66	6	53 —		GART L. WIATT HR 9150WEW (10.50 CD)	67
15	8	-	-	MARY J. BLIGE GEFFEN 000956"/INTERSCOPE (12.98/18.98) Love & Lit		167		IIIOW	+	Th's 1-14/1-1 Am	14
16	13	+	4.0	LIL JON & THE EAST SIDE BOYZ A BME 2370"/TVT (13 98/17 98) Kings Of Crun TL COAND MISSIE/ATT ANTIC 878-69* (AG (19 98/12 98)		68	-	54 47	-	THE ATTENTION OF THE PROPERTY	49
17	12	+-		III. Unavu nog Egyment ridge vita gedata ridge		69		57 62		DOTTIE I COI CCO AIDINA INT E 1025 (COO) TOLOGO	1
18	10	+	7.6	VARIOUS ARTISTS ● STARTHAK 51295*/ARISTA (11.98/18.98) The Neptunes Present Clone CALVIN RICHARDSON HOLLYWOOD 162951 (18.99 CD) 2:35 Pl	-	70	6	52 55	+	CAM'RON PRESENTS THE DIPLOMATS ● ROC-A-FELLA/DEF JAM 053211*/DJMG (12:98 CD) Diplomatic Immunity SOUNDTRACK RAPRODK/PYRAMID 691015/ARK 21 (18:98 CD) A Hip Hop Story:Tha Movie	71
14	14			ASHANTI MURDER INC/DEF JAM 000143*/IDJMG (12.98/18.98) Chapter	1	70	+	HEW.	+	VARIOUS ARTISTS GRP 000115/VG (18.98 CD) A Twist Of Motown	72
20	17	+		BUBBA SPARXXX BEAT CLUB 001147/INTERSCOPE (12.98 CD) Deliverance	1	72	1	61 53		BONE CRUSHER BREAK 'EM DFF/SD SD DEF 50995' / ARISTA (18.98 CD) AttenCHUN!	1
22	-	10		JUELZ SANTANA RDC-A-FELLA/DEF JAM 000142*/IDJMG 112 98/18 98/ From Me To	U 3	73		58 45	-	DA BRAT SD SO DEF51586*/ARISTA (11.98/18.98) Limelite, Luv & NiteClubz	6
23	-	4		E-40 SICK WID 17/JIVE 41857/ZOMBA (1898 CD) Breakin Nev	/s 4	74		66 57	-	TYRESE ● J 2004/RMG (12.98/18.98) I Wanna Go There	2
24	-	20	0.5	KEM MOTOWN 067516/UMRG [8.98/12.98] [H] Kemist	ry 14	76		65 60		NELLY A ⁶ FD: REEL/UNIVERSAL 017747*/JUMRG (12.98/18.98) Nellyville	1
25	1	13		LUTHER VANDROSS ▲ J51885/RMG (12.98/18.98) Dance With My Fath	er 1	77		60 52	-	LIL'KIM ● QUEEN BEE/ATLANTIC 835727/AG (12 98/18.98) La Bella Mafia	4
26		11	_	SOUNDTRACK A BAD BOY 3007/16*/UM/RG (11.98/18.98) Bad Boys	11 1	78		00 32	1		78
27	22	19	3:3	R. KELLY ▲² JIVE 41812/ZOMBA (18.98 CD) Chocolate Facto	ry 1	79		No.	+		79
28	23	22	19	DWELE VIRGIN 80919" (9.98 CD) [M] Subje	ct 22	80		72 64			14
29	21	14	27.0	50 CENT ▲ 5 SHADY/AFTERMATH 493544*/INTERSCOPE (12 98/18 98) Get Rich Or Die Trys	_	81		69 54		YUKMOUTH J PRINCE 42028/RAP-A-LOT 4 LIFE [18.98 CD] Godzilla	21
30	24	1 15	17	VARIOUS ARTISTS CRIMINAL BACKGROUND/ROC 4-FELLA 000971*/RDJMG (11:58/18:38) State Property Presents: The Chain Gang Vol	_	82		68 58		BOO & GOTTI CASH MONEY/UNIVERSAL 000542*/UMRG (11.98/18 98) [M] Perfect Timing	32
31				SILK SILK 12147/L/QUID 8 (16.98 CO) Silktin	_	83	3) 8	80 80		ANITA BAKER ATLANTIC 78209/RHINO (17.98 CD) The Best Of Anita Baker	29
32		W		BABY BASH UNIVERSAL 001258/UMRG (15.98 CD) Tha Smokin' Nephe	-	84		96 89	1	T. NAIJA NOK 0537 (15.98 CD) Rhythm Of Love	58
33		18		BOW WOW ● COLUMBIA 87/03/SONY MUSIC [11.98 EQ/18.98] Bow Wow: Unleash	_	85	5 (64 44		SOULJA SLIM CUT THROAT COMMITTY/IN THE PAINT 5703/KOCH (18.98 CD) Years Later A Few Months After	44
34	1	3 23		SEAN PAUL A ² VP/ATLANTIC 39620*/AG (12 58/18 38) Dutty Ro NARBY POOTS ATLANTIC 92665*/AG (11 98/19 99) Wooden Leath	_	86	3 8	82 77		HEZEKIAH WALKER & THE LOVE FELLOWSHIP CRUSADE CHOIR WARM COMPANIENCE [14] Family Affair II: Live At Radio City Music Hall	37
35		5 17		MAFF I ROOTS ALCHING AND (II.30) 10.30)	-	87		TEW		YAHZARAH THREE KEYS 22256/LIGHTYEAR (12.98 CD) Blackstar	87
36	1	24	-	Att. Ti. Co.		88	3	75 59		BLU CANTRELL REDZONE 51132/ARISTA (18.98 CD) Bittersweet	8
37		1 26	1000	17011CA		89	9) 8	88 63	3	GOAFELE SKYBLAZE 230108/HIERO IMPERIUM (16:36 CD)	63
38	32	36	100	FLOETRY • DREAMWORKS 490313/INTERSCOPE (17.98 CD) VARIOUS ARTISTS DEF JAM (991)56**(IDJ.MRG (15.98 CD)) Def Jam Recordings Presents Music Inspired By Scarfa	_	90	0	77 74	1	INDIA.ARIE ● MOTOWN 064755/UMRG (12.98/18.98) Voyage To India	1
40		3 30	40	DAVID BANNER SRC/UNIVERSAL 000312*/UMRG (12 98/18/98) Mississippi: The Albu		91	1	74 76	5	LIL BOOSIE AND VEBBIE INILESSI (18.39) 16-36)	56
40	_	25	-	FABOLOUS A DESERT STORM/ELEKTRA 62/91 //EEG (12.98/18.98) Street Dreal		92	2	79 –		JEDI MIND TRICKS BABYGRANGE 006* (17.98 CD) [M] Visions Of Gandhi	61
42		5 51		MICHAEL MCDONALD MDTOWN 000651/JUMRG (18 98 CD) Motov		93	3	78 67	7	SCARFACE J PRINCE 42024/RAP-A-LOT (12.98/18.98) Balls And My Word	3
43	-	5 29	-	JS DREAMWORKS 450332/INTERSCOPE (9.98 CD) Ice Crea	ım 11	94	-	81 66	-	ONYX IN THE PAINT 9923/KOCH (18.96 CD) Triggernometry The Ourse	66
44		mi)		AESOP ROCK DEFINITE JUX 68* 116.98 CO) [M] Bazooka Tod	th 44	95	5	94 6	1	GANG STARR VIRGIN 80247* (12.98/18.98) The Ownerz The Debiat Of Kink Exemption	5
45	4	2 35	8	JAVIER CAPITOL 33843* (12.98/18.98) Jav	er 18	-	6	T		KIRK FRANKLIN GOSPO CENTRIC 70037/ZOMBA (11.98/17.98) The Rebirth Of Kirk Franklin What's A Map To Do?	33
46	3	4 21	3	CECE WINANS PURESPRINGS GOSPEL/IND 90361/SONY MUSIC (18.98 EQ CD) Throne Ro	om 21	97		85 78	-	FRANKIE J COLUMBIA 90073/SONY MUSIC (12.98 EQ.CD) What's A Man To Do? DONNIE MCCLURKIN MEDITY 43199/20MBA 112 98/18 98) Donnie McClurkin Again	12
47	4	8 _	18	VICKIE WINANS VERITY 43214/ZOMBA (11.98/18.98) [H] Bringing It All Togeth	er 47			71 90		BOING MCCCORRIGHT	
48	3	7 31	-10	MYA ● A&M 000734/INTERSCOPE (18:98 CD) Moodri	-	99	-	IDEO)	+	VIKTOR VACCINE AICK WILL COM	
49	4	5 27	9	LSG ELEKTRA 62851/EEG (18.98 CD)	G2 3	10	10	100 —		KANE & ABEL WITH THE MOST WANTED BOYS MOST WANTED 1001 (15.98 CO) Welcome Home	

OCTOBER 11 Billbook TOP R&B/HIP-HOP CATALOG ALBUMS

IIS WEEK	LASI WEEK	S	lielsen oundScan Title	OTAL HART WKS	HIS WEEK	AST WEEK	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Title	TOTAL CHART WKS
Ė	5	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	109 Weeks At Number 1	-0	13	-	EARTH, WIND & FIRE LEGACY/COLUMBIA 65779/SONY MUSIC (11 98 EQ/17.98)	Greatest Hits	6
	4	BOB MARLEY AND THE WAILERS 10 TUFF GONG/ISLAND 548904/IDJMG (12.98/18.98)	Legend	360	14	18	R. KELLY A JIVE 41705*/ZDMBA (12.98/18.98)	tp-2.com	116
		THE NOTORIOUS B.I.G. ◆ 10 BAO BOY 273011*/UMRG (19.98/24.98)	Life After Death	298	15	23	LAURYN HILL ▲8 RUFFHOUSE/COLUMBIA 69035*/SONY MUSIC (11.98 EQ/17 98)	The Miseducation Of Lauryn Hill	137
6		MICHAEL JACKSON **DEPT 66073/SONY MUSIC (12 98 EQ/18.98)	Thriller	268	16	5	JAY-Z ▲ FREEZE/ROC-A-FELLA 50040*/CAPITOL (10.98/17.98)	Reasonable Doubt	-
3	10		All Eyez On Me	390	17	-	MARY J. BLIGE A3 MCA 111156* (12.98/18.98)	My Life	
4 -		2PAC ▲ 9 OEATH ROW 63008*/KOCH (19.98/25.98) BARRY WHITE ▲ MERCURY 522459/IDJMG (11.98/18.98)	All Time Greatest Hits	257	18	12	2PAC ▲ AMARU/JIVE 41636/ZOMBA (11 98/17 98)	Me Against The World	-
3		BONE THUGS-N-HARMONY A RUTHLESS/EPIC 69443*/SONY MUSIC (10.98 EQ/15.98)	E. 1999 Eternal	290	19	15	AL GREEN A HI/THE RIGHT STUFF 30800/CAPITOL (10.98/17.98)	Greatest Hits	
<u> </u>	-		The Best Of Sade	395	20		SADE ▲3 EPIC 85185/SONY MUSIC (12.98 EQ/18.98)	Lovers Rock	76
	, 0	SADE ▲ 4 EPIC 85287/SONY MUSIC (12.98 EQ/18.98)	Greatest Hits	249	21	19	R. KELLY ▲ ⁸ JIVE 41625*/ZOMBA (19.98/24.98)	R.	105
8 .		2PAC ▲ 9 AMARU/DEATH ROW 490301*/INTERSCOPE (19 98/24.98)	The Marshall Mathers LP	136	22	1	PRINCE • WARNER BROS 74272 (18 98 CD)	The Very Best Of Prince	9
9		EMINEM B WEB/AFTERMATH 490629"/INTERSCOPE (12.98/18.98)	Ready To Die		22	17	DR. DRE A 6 AFTERMATH 490486*/INTERSCOPE (12.98/18.98)	Dr. Dre 2001	184
10		THE NOTORIOUS B.I.G. ▲ BAD BOY 273000*/UMRG (11.98/18.98)		276	24	22	MARY J. BLIGE A ³ UPTOWN 110681/MCA (6.98/11.98)	What's The 411?	182
11	8	MAKAVELI 4 DEATH ROW 63012*/KOCH (12 98/17 98) The Death Row JAHEIM A DIVINE MILL 47452* WARNER BROS. 111 98/17 98)	on Killuminati: The 7 Day Theory [Ghetto Love]		25	24	JAGGED EDGE A SO SO DEF/COLUMBIA SAINY MUSIC (12 98 E0/18 98)	J.E. Heartbreak	80

■ Albums with the greatest sales gains this week. Catalog albums are 2-year old titles that have failen below No. 100 on The Billhoard 200 or reissues of older albums. Total Chart Weeks column reflects combined weeks title has appeared on the Top R&B/Hip-Hop Albums and Top R&B/Hip-Hop A

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board® HOT R&B/HIP-HOP AIRPLAY

				Name of Street							TM
THIS WEEK	LAST WEEK	MICS ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	WINE ON	TITLE ARTIST (IMPRINT/PROMOTION LABEL)	THIS WEEK	LAST WEEK	Mrs. on	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
1	1	115	Baby Boy 3 Wis At No. 1 BEYONCE FEAT. SEAN PAUL (COLUMBIA/SUM)	26	22		In Those Jeans	51	_	ũ	Runnin
2	2	16	Damn! YOUNGBLOODZ FEAT. LIL JON (SO SO DEF/ARISTA)	2	30	·	Dance With My Father LUTHER VANDROSS (J/RMG)	52	62	2	TUPAC FEAT, THE NOTORIOUS BILG (AMARU/INTERSCOPE) Love You More
3	8		Stand Up LUDACRIS (DISTURBING THA PEACE/DEF JAM SOUTH/JDJMG)	28	35	1	Danger ERYKAH BADU (MDTDWN/UMRG)	53	42	15	GINUWINE (EPIC/SUM) Light Your A** On Fire BUSTA RHYMES (STAR TRAK/ARISTA)
4	3	247	Get Low ULJON & THE EAST SIDE BOYZ (BME/TVT)	29	24	32	I Wish I Wasn't HEATHER HEADLEY (RCA/RMG)	54	66		More & More
(5)	11		Rain On Me ASHANTI (MUROER INC/DEF JAM/IOJMG)	30	38	1E	Pon De River, Pon De Bank	55	47	12	JOE (JIVE) Find A Way OWELE (VIRGIN)
6	4	2	Frontin' PHARRELL FEAT. JAY-Z ISTAR TRAK/ARISTA)	31	29	(k)	24's T.I. (GRANO HUSTLE/ATLANTIC)	56	52	197	Superstar RUBEN STUODARO (J/RMG)
7	5	17	Shake Ya Tailfeather NELLY, P. OIDDY & MURPHY LEE (BAD BOY/UMRG)	32	41	M	Got Some Teeth DBIE TRICE (SHADY/INTERSCOPE)	57	55		Hot & Wet 112 FEAT. LUDACRIS (BAD BOY/DEF SDUL/IDJMIG)
8	6		Thoia Thoing R. KELLY (JIVE)	3	51		Getting Late FLOETRY (SOLJAZ/DREAMWORKS)	58	58	2	Stunt 101 G-UNIT (G UNIT/SHADY/INTERSCOPE)
9	7	25	Right Thurr CHINGY (DISTURBING THA PEACE/CAPITOL)	3 4	43	M	Wat Da Hook Gon Be MURPHY LEE (FO' REEL/UNIVERSAL/UMRG)	59	59	3	Party To Damascus WYCLEF JEAN FEAT MISSY ELLIDTT (YCLEF/J/RMG)
10	10	24	Can't Stop, Won't Stop YOUNG GUNZ (ROC-A-FELLA/DEF JAM/IOJMG)	35	39	12	Summertime BEYONCE (MUSIC WORLD/COLUMBIA/SUM)	60	63		U Got That Love (Call It A Night) GERALO LEVERT (ELEKTRA/EEG)
(11)	14		Step In The Name Of Love	36	45		Bad Boy This Bad Boy That BAD BOY'S OA BAND (BAO BOY/UMRG)	61	65	Ш	I Need You Now SMOKIE NORFUL IEMI GOSPEL)
12	9	M	Into You Fabolous (desert storm/elektra/eeg)	37	40	2/2	I'll Never Leave R. KELLY (JIVE)	62	73	r.di	Down For Me LOON FEAT, MARIO WINANS (BAO BOY/UMRG)
13	12	car	P.I.M.P. 50 CENT (SHADY/AFTERMATH/INTERSCOPE)	38	-		Pass That Dutch MISSY ELLIOTT (THE GOLD MIND/ELEKTRA/EEG)	63	60	S.	Backtight JAHEIM IDIVINE MILLAWARNER BROS.)
14	13		Come Over AALIYAH (BLACKGROUNO/UNIVERSAL/UMRG)	39	32	2(4)	Officially Missing You TAMIA (ELEKTRA/EEG)	64	_	ĒĪ	Clap Back JARULE (MURDER INC/DEF JAM/IDJMG)
15	15		Ooh! MARYJ BLIGE (GEFFEN)	40	46	=(0	Busted THE ISLEY BROTHERS (DREAMWORKS)	65	54	E	My Love Is Like Wo MYA (A&M/INTERSCOPE)
16	17		Walked Outta Heaven JAGGED EDGE (COLUMBIA/SUM)	41	34	= (Put That Woman First JAHEIM (DIVINE MILL/WARNER BROS.)	66	57	H	Calling All Girls ATL (NOONTIME/EPIC/SUM)
(17)	20	14	Holidae In CHINGY (DISTURBING THA PEACE/CAPITOL)	42	25	A.L.	Let's Get Down BOW WOW FEAT, BABY (COLUMBIA/SUM)	67	74		Salt Shaker YING YANG TWINS (COLLIPARK/TVT)
18	16	111	Clubbin MARQUES HOUSTON (T.U.G./ELEKTRA/EEG)	43	50		Milkshake KELIS (STAR TRAK/ARISTA)	68	69	ΙΞ	Shake That Monkey TOO SHORT (SHORT/JIVE)
19	28		The Way You Move OUTKAST FEAT. SLEEPY BROWN (ARISTA)	44	33	था	Like Glue SEAN PAUL (VP/ATLANTIC)	69	64	H.	Love At 1st Sight MARY J. BLIGE FEAT. METHOD MAN (GEFFEN)
20	19	22.	Signs Of Love Makin' TYRESE (J/RMG)	45	49	122	Naggin YING YANG TWINS (COLLIPARK/TVT)	70	-		This Is How We Do BIG TYMERS (CASH MONEY/UNIVERSAL/UMRG)
21	18		So Gone MONICA (JIRMG)	46	44		What Up Gangsta 50 CENT (SHAOY/AFTERMATH/INTERSCOPE)	71	61	E	Nookie (Real Good) JACKI-O FEAT ROONEY IPOE BDY/SOBE/WARNER BROS.)
22	21	1(1)	Read Your Mind AVANT (GEFFEN)	47	48		Like A Pimp DAVID BANNER FEAT, UL FLIP (SRC/UNIVERSAL/UMRG)	72	56	17.0	What A Girl Wants B2K (TU G/EPICISUM)
23	23		Crazy In Love BEYONCE FEAT, JAY-Z (COLUMBIA/SUM)	48	36		Fly 213 (D.PG)	73	67	EA	Comin' From Where I'm From ANTHONY HAMILTON (SO SO DEF/ARISTA)
24	27	20	Love Calls KEM (KEMISTRY/MOTOWN/UMRG)	49	53		Crazy JAVIER (CAPITOL)	74			Just A Dog BIG MDE (WRECKSHOP)
25	26		Knock Knock Monica (J/RMG)	50	31		Where The Hood At? OMX (RUFF RYDERS/DEF JAM/IDJMG)	75	71		The Crown JA RULE (MURDER INC/DEF JAM/IDJMG)

Records with the greatest impressions increase. © 2003, VNU Business Media, Inc. All rights reserved. Compiled from a national sample of airplay supplied by Nielsen Broadcast Data Systems' Radio service. 140 stations are electronically monitored 24 hours a day, 7 days a week. Songs ranked by gross impressions, computed by cross-reterencing exact times of airplay with Arbitron listener data.

Billboard® HOT R&B/HIP-HOP SINGLES SALES

						_			Service.		
ä	WEEK			X	WEEK			×	WEEK		
3	3	. 0		VE	×	5		WEE	×	-	
± ≥	LAST		TITLE	5	LAST	5	TITLE		LAST		
Ė	3	3	ARTIST (IMPRINT/PROMOTION LABEL)	臣	7	3	ARTIST (IMPRINT/PROMOTION LABEL)	THIS	Ž	3	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
	1		Walked Outta Heaven JACCED EDGE (COLUMBIA/SUM) 6 WIS AL NO. 1	26	36	12	P.I.M.P. 50 CENT (SHADY/AFTERMATH/INTERSCOPE)	51	-	ij	Didn't You Know THA: RAYNE (DIVINE MILL/ARISTA)
2	2		Calling All Girls ATL (NDONTIME/EPIC/SUM)	27	20	Ш	Where The Hood At? DMX (RUFF RYDERS/DEF JAM/IDJMG)	52	62	3/4	Through The Rain MARIAH CAREY (MONARC/ISLAND/IDJMG)
3	7	8	Soul Shake NATHANIEL LAMAR (JENSTAR)	28	31		Uh-Oh THE PROJECT 2B (NYCE/ORPHEUS)	53	-	17	Angel AMANDA PEREZ (POWERHOWSE/VIRGIN)
4	4		I Like AJ (RIPE)	29	25	11	Frontin' PHARRELL FEAT. JAY-Z (STAR TRAK/ARISTA)	54	35	E	Cadillac On 22's DAVID BANNER (SRC/UNIVERSAL/UMRG)
5	12	-	Light Your A** On Fire BUSTA RHYMES (STAR TRAK/ARISTA)	30	15	T/A	By The Way JESSE POWELL (MONOPOLY/03/RIVIERA)	55	63	PAI	Nothins Free/I Don't Give A @#&% OOBIE FEAT, LIE JON & THE EAST SIDE BOYZ (BME/TVT)
6	3	23.	Love At 1st Sight MARY J BLIGE FEAT. METHOD MAN (GEFFEN)	31	34		Party & Bullsh*t 2003 RAH DIGGA (FLIPMODE/J/RMG)	56	72		Breathe BLU CANTRELL FEAT. SEAN PAUL (REOZONE/ARISTA)
7	14		What Cha Gone Do PLAYBOY SHAME FEAT LIL FLIP (BALL HAWG)	32	29		Cop That Sh#! TIMBALAND & MAGDO (BLACKGROUND/UNIVERSAL/UMRG)	57	60	4	I'm Glad JENNIFER LOPEZ (EPIC)
8	9		The Way You Move OUTKAST FEAT, SLEEPY BROWN (ARISTA)	33	38		Milkshake KELIS (STAR TRAK/ARISTA)	58	50	-(0)	Tonite, I'm Yours ZANE FEAT. TANK (PRIORITY/CAPITOL)
9	6		Na Na Na Na 112 FEAT: SUPER CAT (BAD BOY/DEF SOUL/IOJMG)	34	27		Jimmy Mathis BUBBA SPARXXX (BEAT CLUB/INTERSCOPE)	59	55		Naggin YING YANG TWINS (COLLIPARK/TVT)
10	11	88	All Night Long SEDUCTION WITH SADDLER (JENSTAR)	35	19		Thoia Thoing R. KELLY (JIVE)	60	52	F	Roun' The Globe NAPPY ROOTS (ATLANTIC)
11	8		Superstar/Flying Without Wings RUBEN STUDDARD (J/RMG)	36	45	4	Rain On Me ASHANTI (MUROER INC/DEF JAM/(DJMG)	61	-	-	Emaculant SURVIVALIST (SLAVE)
12	10		Stand Up LUDACRIS (DISTURBING THA PEACE/DEF JAM SQUITH/IDJMG)	37	37	12	Into You FABOLOUS FEAT TAMIA (DESERT STORM/ELEKTRA/EEG)	62		51	Honk Your Horn DANI STEVENSON (UNIVERSAL/UMRG)
13	16		Grind Right SKENT OUKES FEAT. SLY FAM. (WISE OWL)	38	46		Crazy in Love BEYONCE FEAT. JAY-Z (COLUMBIA/SUM)	63	-		The Ownerz GANG STARR (VIRGIN)
14	5		Suga Suga BABY BASH FEAT, FRANKIE J. (UNIVERSAL/UMRG)	39	44	1	Knock Knock Monica (J/RMG)	64	61	16	My Love Is Like Wo
15	17	22	Right Thurr CHINGY (DISTURBING THA PEACE/CAPITOL)	40	41	TV.	Like Glue SEAN PAUL (VP/ATLANTIC)	65	48	30	Never Scared BONE CRUSHER (BREAK 'EM OFF/SO SO DEF/ARISTA)
16	13		Let's Get Down BOW WOW FEAT, BABY (CDLUMBIA/SUM)	41	47		24's T.I. (GRAND HUSTLE/ATLANTIC)	66	39	4,7	Put Your Drinks Down DRAG-ON (RUFF RYDERS/VIRGIN)
17	18		Gotta Get The Money ELLIS HALL (CROSSOVER)	42	30	2	Anything Goes CNN, WAYNE WONDER & LEXXUS (RED STAR/DEF JAMAICA/IOJIMG)	67	-	N	Party To Damascus WYCLEF JEAN FEAT, MISSY ELLIOTT (YCLEF/J/RMG)
18	26		Holidae In CHINGY (DISTURBING THA PEACE/CAPITOL)	43	28	84	Got Some Teeth DBIE TRICE (SHADY/INTERSCOPE)	68	_	17	Be About Yours JAY-EL (POWERS) URCE ORPHEUS)
19	23	8	Let's Get It SMOOT (RAPROCK/PYRAMID)	44	67	13	I Can NAS (ILL WILL/CDLUMBIA/SUM)	69	73	10	Dipset (Santana's Town) JUELZ SANTANA FEAT CAM RON (ROC-A-FELLA/DEF JAM/IDJMG)
20)	43		Danger ERYKAH BADU (MOTOWN/UMRG)	45	51	111)	GhettoMusick OUTKAST (ARISTA)	70	-	AIII	Explosive DIVERSE FEAT. RJD2 & LYRICS BORN (CHOCOLATE INDUSTRIES)
21	33		Step in The Name Of Love R. KELLY (JIVE)	46	57	UZ	Fire (Yes, Yes Y'all) JOE BUDDEN FEAT. BUSTA RHYMES (DEF JAM/IDJMG)	71	54	18	Snake/l'Il Never Leave
22	22	lth.	Officially Missing You TAMIA (ELEKTRA/EEG)	47	53		Stop/Excuse Me Miss Again JAY-Z (ROC-A-FELLA/DEF JAM/IDJMG)	72	49	11	I Don't Wanna Hurt You LATIF (MOTOWN/UMRG)
23	32		Get Low LIL JON & THE EAST SIDE BOYZ (BME/TVT)	48	-		Industry WYCLEF JEAN (YCLEF/J/RMG)	73	-	SA	History JUST-ICE (MEMNOCH/FAT BEATS)
24	24	10	Damn! YOUNGBLOODZ FEAT. UL JON (SO SO DEF/ARISTA)	49			Find A Way DWELE (VIRGIN)	74	65	(4)	I Love You DRU HILL (DEF SOUL/IDJMG)
25	40	22	Miss You AALIYAH (BLACKGROUND/UNIVERSAL/JJMRG)	50	-		Let Me See U Bounce BIZ MARKIE FEAT. ELEPHANT MAN (TOMMY BOY)	75	-		Walking On A Cloud BRAND NUBIAN (SPUN/IK7)

■ Records with the greatest sales gains. © 2003, VNU Business Media, Inc. and Nielsen SoundScan, Inc. All rights reserved. Compiled by Nielsen SoundScan from a national subset panel of core R&B/Hip-Hop stores. This data is used to compile the Hot R&B/Hip-Hop Singles & Tracks chart.

Music R&B/hip-hop

Heineken, Def Jam **Head For Dancehall**

With the recent success of reggae artists Sean Paul and Wayne Wonder, it's no wonder that the Heineken Music Initiative and Def Jam headed straight for the dancehall for their latest compilation, "Red Star Sounds Presents Def Jamaica.'



Due Oct. 14, a portion of the

proceeds from the reggae/hiphop-inspired set will benefit the Grammy Foundation and the Shawn Carter Foundation, which was created by Jay-Z.

"Historically, dancehall is at the core of hiphop, and its

influence has never been more apparent than it is now, with several major dancehall artists climbing the charts," Heineken brand manager/Heineken Music Initiative president Scott Hunter Smith says. "Our relationships with Def Jam and Tuff Gong/Ghetto Youths allowed us to bring the top artists in both genres together and create a record that people will really respond to."

The companies recently celebrated the album's forthcoming release with a party and concert at the Grand Lido Braco resort in Jamaica. During the three-day event, DJ Irie of R&B WEDR Miami hosted a series of concerts featuring several acts from the compilation, including Wonder, 112, CNN (Capone and N.O.R.E.), Damian "Jr. Gong" Marley, Elephant Man and Joe Budden.

112's **Daron** says of the group's contribution, "[Our single] 'Na Na Na' already had a reggae influence, so when we decided to do a remix, we knew we had to take it to the next level. We thought back to [Craig Mack's] 'Flava Ya Ear' remix from the early Bad Boy days, and we got four of the hottest reggae artists-Damian Marley, Spragga Benz, Lady Saw and Buccaneer.

"We're very excited about [the

album] because Heineken is raising money for kids and putting music back in schools," he adds. "That's a touchy subject for 112, because had music not been in the schools when we came up, we might not be here.'

THE GARDEN GOES BLACK: Jay-Z will hit the road to promote his final project, "The Black Album." The set and yet-to-be-titled tour will launch Nov. 25 in New York at Madison Square Garden. Proceeds from the tour will benefit the Hip-Hop Summit Action Network and the Shawn Carter Scholarship Fund.

"I consider this to be my victory lap," Jay-Z said during a recent press conference.

Clear Channel Entertainment is producing the tour. A specific itinerary has yet to be announced.





In addition to the tour and "The Black Album," the rapper plans to release an all-black version of his limited-edition S. Carter sneaker from Reebok this fall. Jay-Z is also going to pen his autobiography, The Black Book," for MTV Books/ Pocket Books. It is slated for publication in 2004.

YOU CAN'T STOP THE CRUNK: Lil Jon & the East Side Boyz aim to add a little more crunk to your trunk with "Part II," a CD/DVD combo due Nov. 25.

The project will include two "Get Low" remixes (the hard-to-find Merengue mix and another remix featuring Busta Rhymes and Elephant Man), two previously unreleased cuts ("I Don't Play That," featuring T.I. and 8Ball, and a remix of "Put Yo Hood Up," featuring Roy Jones Jr., Chyna Whyte, Jadakiss and Petey Pablo) and new music. The DVD contains a video diary chronicling the group's recent success.

And if that's not enough crunk for you, on Dec. 9, BME/TVT will release the "Crunk Christmas" compilation. T.l., Bonecrusher, Ying Yang Twins, 8Ball & MJG, David Banner, Killer Mike and Lil Jon & the East Side Boyz are among the acts who will perform renditions of classic Christmas songs.

ТО 20	BER 003	11	Bil	Board HOT LATIN TRACKS	STM
	LAST WEEK	WKS. AGO	WEEKS ON	Airplay monitored by Nielsen Broadcast Data Systems Artist	PEAK
4	≤	2 V	3	PRODUCER (SONGWRITER) IMPRINT/PROMOTION LABEL 2 Weeks At Number 1	
ı	1	8	8	全性 NUMBER 1 学性 2 Weeks At Number 1 HOY Gloria Estetan **	₹ 1
ł				G.ESTEFAN, E.ESTEFAN JR., S.KRYS (G.MARCO) EPIC /SONY OISCOS	
ı	3	1	14	SKRYS, J SOMEILIAN (O.BERMUDEZ) EMI LATIN Character	
	2	2	11	RLITOLEOU (F.DE VITA) SONY DISCOS	-
	5	11	4	TE NECESITO LMIGUEL (J.L.GUERRA) Luis Miguel WARNER LATINA WARNER LATINA	
	7	6	7	ASIGNATURA PENDIENTE Ricky Martin SÓNY DISCOS	5
1	6	5	9	ESO DUELE Intocable	⊋ 5
1	4	7	9	NO ES LO MISMO Alejandro Sanz	₹ 4
	10	4	21	ASANZL-PEREZ IA SANZI FOTOGRAFIA Juanes With Nelly Furtado	□ 1
				G.SANTAOLALLA.JUANES (JUANES) SURCO /UNIVERSAL LATINO	
D	11	12	13	BRONCO (D.VILLARREAL) FONOVISA	
0	8	3	12	QUITEMONOS LA ROPA R NERIOL/JREYES (ESTEFANO, JREYES) ARIOLA /BMG LATIN	₩ 3
1	9	9	7	NO HACE FALTA FERIFFAN JR. R.BARLOW (F.ESTEFAN JR. R.BARLOWN, TOVAR) ARIOLA /BMG LATIN	₽ 6
2	16	40	3	© GREATEST GAINER (€ ∩ ®) QUIERO PERDERME EN TU CUERPO David Bisbal	12
	14	13	6	NOMAS POR TU CULPA Los Huracanes Del Norte	束 13
5	13	15	11	LOS HURACANES DEL NORTE (S SERNA DEL RIO) Celia Cruz	12
1				S.GEORGE (S GEORGE,F. OSORIO)	·⊋ 14
	15	14	5	J.GUILLEN (R.GONZALEZ MORA) FONOVISA	
9	18	19	16	HOY EMPIEZA MI TRISTEZA JL TERRAZAS (J. SEBASTIAN) Grupo Montez De Durango DISA	
	29	-	2	MIENTES TAN BIEN SIN BANDERA (I. GARCIA) SONY DISCOS	17
8	17	18	27	TAL VEZ Ricky Martin TTDRRES (FIDE VITA) SDNY DISCOS	- 1
9	12	10	13	VIVE LA VIDA Area 305 pp. 4 INN/CIOM	3
	26	38	3	CALISAME LA MUERTE Los Tigres Del Norte	20
1			100	LOS TIGRES DEL NORTE (J MEZA) FONOVISA	· □ 19
1	19	21	9	FCAMACHO (T.VILLA) DISA Sample	22
2	28	27	4	SOLO POR TI SORAYA (SORAYA) SORAYA	
3	22	33	14	MINUTOS RARJONA (RARJONA, MLUNA) RARJONA (RARJONA, MLUNA)	
4	21	20	17	SE ME OLVIDO TU NOMBRE EESTEFAN JR., A PĒNAI (E ESTEFAN JR. A PĒNAI) CRESCENT MODN /SONY DISCOS	⊊ 2
5	24	17	16	YA NO ES IGUAL Frankie J	₽ 11
6	27	29	13	DEJENME SI ESTOY LLORANDO Los Angeles De Charly	26
7	43	45	5	IRODRIGUEZ, FEHRLICH (A CURIEL, N. NEO) ME CANSE DE MORIR POR TU AMOR Adan Chalino Sanchez	27
4	_			LE PAYAN,M SANCHEZ (M MASSI UNIVISION	28
8	40	46	4	A JAEN IV HENRIQUEZ) SONY DISCOS	
9)	35	36	6	AMOR BESAME A URIAS, ESARCIA (A URIAS) Adolfo Urias Y Su Lobo Norteno PLATINO (FONDVISA	
0	37	41	5	TE RETO A QUE ME OLVIDES Jereciado Crazoi Rea /BMG LATIN	30
				IN HOT SHOT DEBUT IN	
1	N	IEW	1	CARMELINA O ALFANNO A CASTRO (IO ALFANNO) O ALFANNO A CASTRO (IO ALFANNO)	3
2	25	26	25	ACA ENTRE NOS Banda El Recodo	12
3	36	32	6	DEJAME VOLAR	32
4	23			PMASTITLE OCHOA, JGLESIAS JR. (P.MASTITI, J IGLESIAS JR.) TE METISTE EN MI CAMA Palomo	23
				PALOMO (FY,QUEZADA) Millio	9
5	33	24		R.PEREZ-BOTIJA (R PEREZ-BOTIJA) ARIOLA /BMG LATIN	
6		NEW		G.SANTAOLALLA, JUANES (JUANES) SURCO /UNIVERSAL LATINO	
7	30	23	25	TU AMOR O TU DESPRECIO MASQUIS IMASQUISI MACO Antonio Solis FOROVISA	
8	41	34	12	TE REGALO MI TRISTEZA A ALBA (A AALBA) FONDVISA	1:
9	47	-	3	YO LA AMO Pepe Aguila	3
10	31	42	17	LLORARE LAS PENAS David Bisba	9 3
n	44	37	5	PARA MORIR IGITALES Nico Flores Y Su Banda Puro Mazatlar	3
2	39	-		N SERRANO FLORES, E MORALES (J. A. JIMENEZ) RICA / BMG (LATIN	· · · · ·
		1		K.SANTANDER.O BETANCOURT (R.MONTANER.O BETANCOURT.J E.OCHOA) WARNER LATINJ	
13	38	3 39	20	E RAMAZZOTTI.C.GUIDETTI IERAMAZZOTTI.A COGLIATI.C.GUIDETTI.M.FABRIZIO,M.ORTIZ MARTINI ARIOLA /BMG LATIN	
14	42	2 28	3 16	C.ROONEY,D.OELUGE (C.ROONEY,D DELUGE,G.BRUNO,J.CARTAGENA,T.SOOI,B.RUSSELL)	1
45	50	48	3	EN REALIDAD PCABRERA (MR DIAZ) Jorge Luis Cabrera DISC	4
46	4.	5 44	1 10	Modie	
47		NEW	1	MAS QUE TU AMIGO Marco Antonio Soli	3 4
48				INTENTALO TU Joe Vera:	s 🖘 4
		NEW		MDELEDI (JOLEA) QUE TE RUEGUE QUIEN TE QUIERA Banda El Recode	-
49		NEW	1	A LIZARRAGA J. LIZARRAGA (O ALVAREZ) FONOVIS A LIZARRAGA J. LIZARRAGA (O ALVAREZ)	Α
50				LO QUE YO TUVE CONTIGO Jose Felician	- 1

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Compiled from a national sample of airplay supplied by Nielsen Broadcast Data Systems' Radio Track service. A panel of 98 stations (38 Latin Pop. 16 Tropical, 52 Regional Mexican) are electronically monitored 24 hrs. a day, 7 days a week. Songs ranked by Audience Impressions. — Records showing an increase in audience over the previous week, regardless of chart movement. A record which has been on the chart for more than 20 weeks will generally not receive a bullet, even if it registers an increase in audience. Greatest Gainer indicates song with largest audience growth. If two records are tied in audience size, the record being played on more stations is placed first. Records below the top 20 are removed from the chart after 26 weeks.
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		L	ATIN PO	P	Al	RPLAY	
		Airplay monitored by	Broadcast Data Systems	~	. ~		ARTIS⊺
THIS	LAST WEEK	TITLE IMPRINT/PROMOTION LABEL	ARTIST	THIS	LAST WEEK	TITLE IMPRINT/FROMOTION LABEL	ARTIST
	1	UN SIGLD SINTI SONY DISCOS	CHAYANNE	21	21	DEJAME VOLAR WARNER LATINA	JUL10
2	2	ANTES EMILIATIN	OBIE BERMUDEZ	22	18	SUELTALO ARIOLA/BMG LATIN	MILLIE
3	3	TE NECESITO WARNER LATINA	LUIS MIGUEL	23	32	LA PAGA SURCO /UNIVERSAL LATINO	JUANES
4	5	ASIGNATURA PENDIENTE SONY DISCOS	RICKY MARTIN	24	24	QUE GANAS WARNER LATINA	RICAROO MONTANER
5	6	HOY EPIC /SONY DISCOS	GLORIA ESTEFAN	25	19	LLDRARE LAS PENAS VALE UNIVERSAL LATINO	DAVID BISBAL
6	4	NO ES LO MISMO WARNER LATINA	ALEJANDRO SANZ	26	23	UNA EMOCION PARA SIEMPRE ARIOLA/BMG LATIN	EROS RAMAZZOTTI
7	7	FOTOGRAFIA SURCO /UNIVERSAL LATIND	JUANES WITH NELLY FURTADO	27	20	SE ME OLVIDO TU NOMBRE CRESCENT MOON /SONY DISCOS	SHALIM
8	9	NO HACE FALTA ARIOLA /BMG LATIN	CRISTIAN	28	28	ME PONES SEXY EMILATIN	THALIA FEATURING FAT JOE
9	8	QUITEMONOS LA ROPA ARIOLA/BMG LATIN	ALEXANORE PIRES	29	22	TU AMOR O TU DESPRECIO FONOVISA	MARCO ANTONIO SOLIS
10	10	QUIERO PERDERME EN TU CUERPO VALE /UNIVERSAL LATINO	OAVID BISBAL	30	30	YA NO ERES EL MISMO FONOVISA	NOELIA
(1)	16	MIENTES TAN BIEN SONY DISCOS	SIN BANDERA	31	31	LO QUE YO TUVE CONTIGO UNIVERSAL LATINO	JOSE FELICIANO
12	11	TAL VEZ SONY DISCOS	RICKY MARTIN	32	27	ME FALTA VALOR UNIVISION	PEPE AGUILAR
13	15	SOLO POR TI EMILATIN	SORAYA	33	35	YO LA AMO UNIVISION	PEPE AGUILAR
14	13	MINUTOS SONY DISCOS	RICARDO ARJONA	34	3	TE REGALO MI TRISTEZA FONOVISA	LOS TEMERARIOS
15	12	VIVE LA VIDA RPE JUNIVISION	AREA 305	35	29	SUPERVISOR DE TUS SUENOS LATIN WORLD	A CINCO
16	14	MARIPOSA TRAICIONERA WARNER LATINA	MANA	36	-	ROSAS SONY DISCOS	LA OREJA DE VAN GOGH
17	17	YA NO ES IGUAL SONY DISCOS	FRANKIE J	37	38	NINA AMADA MIA SONY DISCOS	ALEJANORO FERNANDEZ
18	25	UN AMOR PARA LA HISTORIA SONY DISCOS	GILBERTO SANTA ROSA	38	37	LO SIENTO ARIOLA /BMG LATIN	BELINDA
19	26	RIE Y LLORA SONY DISCOS	CELIA CRUZ	39	36	CUANDO TIL NO ESTAS WARNER LATINA	OLGA TANON
20	33	CARMELINA ALFANNO (UNIVERSAL LATINO	JORGE CORREA TERESO	40	39	AMOR AMÓR ARIOLA /BMG LATIN	ROSELYN SANCHEZ

*		T	ROPICA	L	Al	RPLAY	
THIS WEEK	LAST WEEK	Airplay monitored by X TITLE IMPRINT/PROMOTION LABEL	Nielsen Broadcast Data Systems ARTIST	THIS	LAST WEEK	TITLE IMPRINT/PROMOTION LABEL	ARTIST
	2	RIE Y LLORA SONY DISCOS	CELIA CRUZ	21	24	COMO NO NO LITTLE FISH	LA SECTA ALLSTAR
2	1	HOY EPIC /SONY DISCOS	GLORIA ESTEFAN	22	25	CUIOALA M.P.	TITO ROJAS
3	6	INTENTALO TU J&N	JOE VERAS	23	31	EL AMOR ES CIEGO COMBO	EL GRAN COMBD DE PUERTO RICO
4	3	SI TE DIJERDN SONY DISCOS	GILBERTO SANTA ROSA	24	19	PERDONAME EMILATIN	LIMI-T 21
5	5		ITO FEATURING VICTOR MANUELLE	25	29	MASUCANIBA WHITE LIDN	TEGO CALOERON
6	9	ANTES EMILATIN	OBIE BERMUDEZ	26	34	SOLO POR TI EMILATIN	SORAYA
7	8	POLOS OPUESTOS J&N	MONCHY & ALEXANDRA	27	16	VIVE LA VIDA RPE IUNIVISION	AREA 305
8	4	SIN PODERTE HABLAR SONY DISCOS	HUEY DUNBAR	28	28	VOY A TENER QUE OLVIDARTE SONY DISCOS	ANDY ANDY
9	- 11	MERIANDO LA COLA J&N	SEXAPPEAL	29		FOTOGRAFIA SURCO/UNIVERSALLATINO	JUANES WITH NELLY FURTADO
10	14	SE ME OLVIOO TU NOMBRE CRESCENT MODN/SONY DISCOS	SHALIM	30	F	ENAMORAME J&N	PAPI SANCHEZ
111	7	TU VOLVERAS UNIVERSAL LATINO	KEVIN CEBALLO	31		CUANDO TU NO ESTAS WARNER LATINA	OLGA TANON
12	13		JUAN FEATURING EDDY HERRERA	32	40	VEN M.P.	ANTHONY CRUZ
13	21	QUIERO PEROERME EN TU CUERPO VALE JUNIVERSAL LATINO	DAVID BISBAL	33	-	ANHELO SONY DISCUS	ADDLESCENT'S ORQUESTA
14	12	POCO HOMBRE SONY DISCOS	VICTOR MANUELLE	34	!	MI LIBERTAD ARIDLA /BMG LATIN	JERRY RIVERA
15	10	SON DE CALI UNIVISION	SON DE CALI	35	33	QUE MUJER J&N	ANTHONY
16	15	HOY TE VI PASAR DISCOMANIA	KIKO RODRIGUEZ	36	23	NO ES LO MISMO WARNER LATINA	ALEJANORO SANZ
17	26	LA CURA BCC	PENA SUAZO Y SU BANDA GORDA	37	-	NO SE CUTTING	SON CALLEJERO
18	17	QUITEMONOS LA ROPA ARIOLA /BMG LATIN	ALEXANDRE PIRES	38		CULPABLES J&N	EDDY HERRERA
19	20	SOY MUJER SONY DISCOS	INDIA	39	38	NO HACE FALTA ARIOLA /BMG LATIN	CRISTIAN
20	22	TRAICION SONY DISCOS	INDIA	40	27	TU MAMA Y TU PAPA 24K	ORO SOLIDO

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1	1	ESO OUELE INTOCABLE OF INTOCABL	21	27	LAGRIMAS DE CRISTAL DISA	GRUPO MONTEZ DE DURANGO
2	2	ESTOY A PUNTO BRONCO: EL GIGANTE DE AMERICA FONOVISA	22	28	BANDIDO FONOVISA	ANA BARBAR
3	3	NOMAS PORTU CULPA LOS HURACANES DEL NORTE	23	37	MI CUCU EMILATIN	LA ONOA WITH CONTRO
4	4	UNIVISION AVE CAUTIVA CONJUNTO PRIMAVERA	24	19	YA NO TE VAYAS UNIVERSAL LATINO	BANDA EL LIMO
5	6	FONDVISA HOY EMPIEZA MI TRISTEZA GRUPO MONTEZ DE DURANGO	25	29	MAS QUE TU AMIGO	MARCO ANTONIO SOL
6	10	DISA CAUSAME LA MUERTE LOS TIGRES DEL NORTE	26	21	ACTOS OF UN TONTO	CONJUNTO PRIMAVER
7	5	FONOVISA EN LOS PURITOS HUESOS BANOA EL LIMON	27	25	OTRA VEZ SONY DISCOS	VICTOR GARD
8	8	DISA UNA VEZ MAS CONJUNTO PRIMAVERA FONOVISA	28	22	CORAZON MUSART BALBOA	CUISILLO
9	16	ME CANSE OE MORIR POR TU AMOR AOAN CHALINO SANCHEZ UNIVISION	29	30	PEQUENA Y FRAGIL	CONTR
10	12	SERAN SUS OJOS ADOLFO URIAS Y SU LOBO NORTENO PLATINO /FONOVISA	30	36	ASI TE QUIERO MUSART BALBOA	JOAN SEBASTIA
11	11	DEJENME SI ESTOY LLORANDO LOS ANGELES DE CHARLY FONOVISA	31	23	AUNQUE TE ROMPAN EL ALMA DISA	CAROENALES DE NUEVO LE
12	13	AMOR BESAME AOOLFO URIAS Y SU LOBO NORTENO PLATINO FONOVISA	32	-	MATAME WEAMEX WARNER LATINA	PESAC
13	14	TE RETO A QUE ME OLVIDES JULIO PRECIADO Y SU BANDA PERLA DEL PACIFICO RCA / BMG LATIN.	33	26	DESDE HOY UNIVISION	OUE
14	9	ACA ENTRE NOS BANDA EL RECODO FONOVISA	34	35	TE REGALO MI TRISTEZA FONOVISA	LOS TEMERARI
15	7	TE METISTE EN MI CAMA PALOMO	35	_	NO TE OLVIDARE PLATINO FONOVISA	PARALELO NOF
16	17	PARA MORIR IGUALES NICO FLORES Y SU BANDA PURO MAZATLAN RCA /BMG LATIN	36	-	ME QUIERO CASAR EMI LATIN	CONTR
17	18	TE VAS AMOR EL COYOTE Y SU BANDA TIERRA SANTA EMILATIN	37		EL SINVERGUENZA UNIVERSAL LATINO	LOS TUCANES DE TIJUA
18	15	QUEDATE CALLADA DISA JORGE LUIS CABRERA	38	34	LA MUCURA SONY DISCOS	LUPILLO RIVE
19	9(19)	EN REALIDAD JORGE LUIS CABRERA DISA	39	33	EL RANCHO GRANDE EMI LATIN	EL COYOTE Y SU BANDA TIERRA SAN
20	-	QUE TE RUEGUE QUIEN TE QUIERA BANDA EL RECODO FONOVISA	40	_	YO LA AMO UNIVISION	PEPE AGUIL

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IS WEEK	LAST WEEK	2 WKS. AG0	EKS ON	Sales data compiled by Nielsen SoundScan					NO		TM		NO
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*	Ľ	Ľ		JUANES ● SURCO 017532/UNIVERSAL LATINO (1698 CD) [H] Un Dia Normal	1	51	52	50	27	CONJUNTO PRIMA FONOVISA 350786/UG (14 98 CO) [1	VERA	Nuestra Historia	4
2	2	2	5	CHAYANNE SONY DISCOS 70827 (18 98 EQ CO)	1	52	38	55	8	BELINDA ARIOLA 54141/BMG LATIN (13.98 C	1)	Belinda	28
3	4	3	4	ALEJANDRO SANZ WARNER LATINA 60516 (1898 CD) [H] No Es Lo Mismo	2	53	42	45	4	LOS HUMILDES UNIVISION 310163/UG (14.98 CD)		20 Exitos	42
4	3	12	3	SOUNDTRACK MILLAN 36038 (18.98.CD) Once Upon A Time In Mexico	3				N.		\$ GREATEST GAIN	IFR %\$	
5	7	6	10	CELIA CRUZ SONY DISCOS 70820 (15 98 EO CD) Regalo Del Alma	1	54	74	-	2	LALO MORA DISA 720323 (12 98 CD)		Mis 20 Exitos Con Banda	54
6	5	5	9	CELIA CRUZ UNIVERSAL LATINO 000756 (16.98 CO) Exitos Eternos	2	55	46	48	44	RICARDO ARJONA SONY DISCOS 84564 (17.98 EQ CD)		Santo Pecado	3
7	6	4	•	CONJUNTO PRIMAVERA FONDVISA 350875/UG (14.98 CD) [H) Decide Tu	3	56	56	-	2	JAE-P UNIVISION 310168/UG (14.98 CD)		Ni De Aqui Ni De Alla	56
8	9	8	8	LOS BUKIS FDNOVISA 350835/UG [14:38 CD] [M] 25 Joyas Musicales	3	57	54	49	20	GRUPO MONTEZ D DISA 724042 (7 98/13.98)	E DURANGO	El Sube Y Baja	43
9	8	7	6	INTOCABLE O Nuestro Destino Estaba Escrito	1	58	47	42	5	OLGA TANON		A Puro Fuego	23
10	11	10	13	LOS TIGRES DEL NORTE FONDVISA 350871/UG (14 98 CD) Herencia Musical: 20 Corridos Inolvidables	1	59	51	57	75	CHAYANNE A		Grandes Exitos	1
11	12	11	16	AKWID HADUINERS/UNIVISION 310155/UG (14 98 CD) [H] Proyecto Akwid	7	60	49	35	4	VARIOUS ARTISTS	2003 Lat	in Grammy Nominees (Pop/Tropical)	26
12	10	9	40	CELIA CRUZ	2	61	58	72	27	PEPE AGUILAR	0 (18.98 CD)	Y Tenerte Otra Vez	-
	10			SONY DISCOS 87607 (14 98 EQ CD) FIGURE HOT SHOT DEBUT FIRE	+-	62		-	12	UNIVISION 310119/UG (16.98 CD) [1			
3	NE	W	1	GRUPO EXTERMINADOR Nuestra Historia	13	63		<u> </u>	14	EMI LATIN 84836 (14.98 CD) [M]		La Motosierra	3
14	NE	W	1	PONOVISA 350969/UG (13.98 CD) [M] OZOMATLI Coming Up (EP)	14	64			29	SONY DISCOS 70451 (15.98 EQ CO) VARIOUS ARTISTS	Co due le C	onte Mientras Te Hacias La Dormida	
15	16	16	58	MANA \triangle^2 Revolucion De Amor	-	65	_	74	6	FONOVISA 350791/UG (13.98 CD)		Los 30 Corridos Mas Prohibidos	
116	17	18	15	WARNER LATINA 48566 (10.98/18.98)	_	66		60	27	TEGO CALDERON WHITE LION 53021/BMG LATIN (14.9	B CD)	El Abayarde	
17	14	17	47	LOS CADETES DE LINARES UNIVISION 310127/UG (14.98 CD) [H] PANCHO BARRAZA Las Romanticas De Pancho Barraza	-	67	_			BRONCO F0N0VISA 350787/UG (14,98 CD) [H		30 Inolvidables	3
***	_	14	-	MUSART 2713/BALBOA (6 98 CD) [H]				68	12	OISA 729026 (9 98 CD)	UEVO LEON	30 De Coleccion	57
	13		10	DISA 726992 [14,98 CO/DVD] [H]		68		63	3	VARIOUS ARTISTS FONOVISA 350967/UG (14.98 CO)		Historia Grupera	63
	19		15	FUNOVISA 350927/UG (13.98 CD)	-	69		NTRY	16	SONY DISCOS 70371 (15.98 EQ CO)		Solo Bolero	40
		10		LOS ANGELES AZULES/LOS ANGELES DE CHARLY Encuentro De Angeles Vol. 1 DISA 727044 (14.98 CD) [H]	7	70	1_		4	CHALINO SANCHE: MUSART 2743/BALBOA (6.98 CD)		Corridos De Los Felix Y Los Quiroz	63
21	_		al .	UNIVERSAL LATINO 000964 (16.98.CO) [M]	9	71	00	61	26	LOS TEMERARIOS/I FONOVISA 350832/UG (14.98 CD)	OS BUKIS	20 Inolvidables	1
	_	15	19	RICKY MARTIN \(\triangle^2 \) SONY DISCOS 70439 (17 98 E O CD) Almas Del Silencio	1	72	65	56	31	THALIA EMI LATIN 81595 (14 98 CD) [H]		Thalia's Hits Remixed	7
	29		30	A.B. QUINTANILLA III PRESENTS KUMBIA KINGS EMI LATIN 40514 (16.98 CD) 4	1	73	69		7	CUISILLOS MUSART 12808/BALBOA (12.98 CD)		Coleccion De Oro	57
	18		5	LOS ORIGINALES DE SAN JUAN 25 Exitos Originales UNIVISION 301689/UG (14 98 CB)	18	74	70	70	52	SELENA () EMI LATIN 42096 (16.98 CO)		Ones	4
	23		20	DAVID BISBAL Corazon Latino VALE 66050 UNIVERSAL LATINO 113.98 COI [H]	17	75	72		2	GRUPO BRYNDIS DISA 729023 (7.98 CO)		30 De Coleccion	72
	4	24	23	JOAN SEBASTIAN MUSART 12887/BALBOA (8.98/13.98) Coleccion De Dro	14		LAT	IN F	OP	ALBUMS	TROPICAL ALBUMS	REGIONAL MEXICAN ALBI	LIMIC
	_	30	3	POLO URIAS Y SU MAQUINA NORTENA FONOVISIA 350948/UG (13 98 CO) 20 MasQuinazos!!!	19		\vdash	_		. (330 1110			CIVIS
_		27	6	CONTROL EMI LATIN 90878 (14 98 COI [M]	9		UN DIA		(SURC	D/UNIVERSAL LATINO)	1 CELIA CRUZ REGALD DEL ALMA (SONY DISCOS)	CONJUNTO PRIMAVERA OECIOE TU (FONOVISA/UG)	
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1 2	21	23	22	CUISILLOS MUSART 2709/BALBOA (6,98 CO) Las Romanticas De Cuisillos	16	4	SOUND ONCE U		IME IN M	IEX(CO (MILAN)	4 CELIA CRUZ EL CARNAVAL DE LA VIDA (LIDERES)	4 LOS TIGRES DEL NORTE HERENCIA MUSICAL: 20 CORRIDOS INDLVIDABLES (FOND	
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4 4	10	16	20	LOS PLAYER'S MUSART 2741/BALBOA (12 98 CD) Ranchero De	26	7	RICKY N	MARTIN			A PURO FUEGO (WEACARIBE/WARNER LATINA) CELIA CRUZ	NUESTRA HISTORIA (FONOVISA/UG) 7 LOS CADETES DE LINARES	
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				PACESETTER 101		9	4 (EMI)		_		MUSIC FOR MY PEOPLES (SONY DISCOS) VARIOUS ARTISTS	LAS ROMANTICAS DE PANCHO BARRAZA (MUSART/B 9 LOS ACOSTA	BALBOAT
36 5	0 5	2	21	MARCO ANTONIO SOLIS FONOVISA 350840/UG (16.98 CD) Tu Amor 0 Tu Desprecio	1			IN LATIN	O (VALE	/UNIVERSAL LATINO)	BACHATAHITS 2003 (J&N/SONY DISCOS) O IBRAHIM FERRER	EN VIVO VOL. 1 (QISA)	_
7	NEV		1	BRONCO ARIOLA S9874/BMG LATIN (13.98 CO) La Reconquista	37		QUIEN C	ONTRA	_	SH)	BUENOS HERMANOS (WORLD CIRCUIT/NONESUCH/AG)	BRONCO: EL GIGANTE DE AMERICA SIEMPRE ARRIBA (FONOVISA/UG)	
8 3	9 :	39	16	BANDA EL RECODO FONDUSA 350813/UG (14.95 CD) [M] Nuestra Historia	5		711	A GUIA		VBMG LATIN)	1 MONCHY & ALEXANDRA THE MIX IJ&N/SONY DISCOSI	LOS ANGELES AZULES/LOS ANGELES DE CHARI ENCUENTRO DE ANGELES VOL. 1 (DISA)	ILY
9 2	4 2	25	3	YANDEL Guien Contra Mi	24	12	GRANDE		S (SONY	(DISCOS)	2 VARIOUS ARTISTS SALSA AROUND THE WORLD (PUTUMAYO)	12 LIMITE GRACIAS 1995 2003 (UNIVERSAL LATINO)	
0 4	8 5	4	37	ANTONIO AGUILAR MUSART IZROBRALBOA (5.58/12.98) Con Tambora	38	13	OBIE BE CONFESI				3 INDIA LATIN SONGBIRO: MI ALMA Y CORAZON (SONY DISCOS)	LOS ORIGINALES DE SAN JUAN 25 EXITOS ORIGINALES (UNIVISION/UG)	
1 3	6 3	3	27	ALEXANDRE PIRES () Fetralla Guia	12	14	DON ON THE LAS		VI)	1	SALVADOR CON PODER (WORD-CURB/WARNER BROS.)	14 JOAN SEBASTIAN COLECCION DE DRO (MUSART/BALBOA)	
2 3	5 4	.0	14	LOS HURACANES DEL NORTE En EL Tierres	4	15	BELINDA BELINDA		A/BMG (ATIN)	MONCHY & ALEXANDRA CONFESIONES (J&N/SONY DISCOS)	POLO URIAS Y SU MAQUINA NORTENA 20 MASQUINAZOSII! (FONDVISA/UG)	
3 4	5 4	7	33	UNIVISION 310122/UG (14.98 CD) [H]	3		RICARO (D ARJOI	NA	1	VARIOUS ARTISTS THE REVENTON: 30 PEGADITAS (MOCK & ROLL/SDNY DISCOS)	16 CONTROL LA HISTORIA (EMI LATIN)	-1
4 4	3 3	6	6	CELIA CRUZ El Carnaval De La Vida	26	17	CHAYAN	INE		1	FRANKIE RUIZ	17 SAMURAY	
	4 5		47	LIDERES 950524 (13 98 CD) SHAKIRA Grandes Evitos	1		VARIOUS	S ARTIS	rs	1	EXITOS ETERNOS (UNIVERSAL LATINO) FLOR OE TABACO	HISTORIA MUSICAL (DISA) 18 LUPILLO RIVERA	\dashv
6 3	_	2	0	SON DISCOS PRI HISSEC CO) ORIE BERMUDEZ Control CONTROL CONTROL	1	19	LA OREJ			OP/TROPICALI (GRAMMY/UNIVERSAL LATINO)	FLOR DE TABACO (ERAMI/VI) ELVIS CRESPO	DE BOHEMIA CONLUPILLO RIVERA (SONY DISCOS 19 CUISILLOS	S)

[◆] Albums with the greatest sales gains this week. ◆ Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Patinum) ◆ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates albums multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards. ○ Certification for net shipment of 100,000 units (Orol. △ Certification for net shipment of 100,000 units (Note). △ Certification of 200,000 units (Platino). △ Certification of 400,000 units (Multi-Platino). * Asterisk indicates IP is available, Nost tape prices, and City prices and all other CD prices, are equivalent prices, which are projected from wholesale prices. Greatest Gainer shows chart's largest unit increase. Pracester indicates biggest percentage growth Heatseeker Impact shows albums removed from Heatseekers this week. [N] indicates past or present Heatseeker title. © 2003, VNU Business Media, Inc., and Nielsen SoundScan, Inc. All nights reserved.

19 ELVIS CRESPO GREATEST HITS (SDNY DISCOS)

32 32 9

16

41 44

34 22

53 53

OBIE BERMUDEZ EMI LATIN 84647 (14.98 CD)

GRUPO BRYNDIS DISA 726995 (18.98 CO/DVO) [H]

LUNYTUNES & NORIEGA VI 409429 (14 98 CD) [H]

PALOMO/CONJUNTO PRIMAVERA DISA 727043 (14.98 CO) [H]

CUISILLOS LAS ROMANTICAS DE CUISILLOS IMUSART/BALBOA)

PEPE AGUILAR
COLECCION DE DRO (MUSART/BALBOA)

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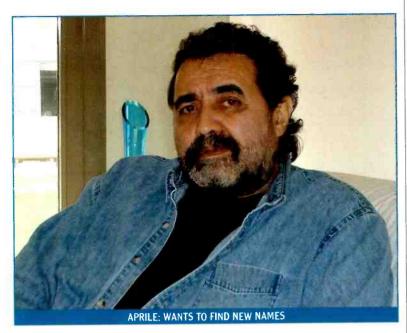
19 LA OREJA DE VAN GOGH LO QUE TE CONTE MIENTRAS TE HACIAS LA DORMIDA ISONY DISCOS

Confesiones

Mas Flow

Memorias

Encuentro De Titanes



Aprile's Pelo Music Signs With EMI Latin

BY MARCELO FERNANDEZ BITAR

BUENOS AIRES, Argentina—A small label launched in 2001 by producer Ruben "Pelo" Aprile is on its way to bigger and better things.

A deal with EMI Latin will ensure the distribution of a wide array of artists throughout the region.

"Most record companies in Argentina let go of valuable acts that suddenly found themselves without contracts or entering the indie label arena," Aprile says.

"The idea behind Pelo Music is to produce new albums for these artists and sign new names, joining the strength of our A&R and marketing team with the powerful distribution of EML" he says.

During the past two years, Aprile—who is the former GM of Universal Music Argentina and founder of legendary Argentine rock label Interdisc—has produced only two albums: the solo debut of former Illya Kuryaki frontman Dante and the debut of songwriter Coti Sorokin.

Aprile's first release under his new deal will be an album by veteran pop

rock singer/songwriter Javier Calamaro. Set for release Oct. 13, the album includes "Soy Gitano," the theme song to what is currently Argentina's most popular soap opera.

"Pelo Music will handle all aspects of marketing, and we will distribute and sell the album," EMI Argentina GM Alejandro Varela says.

In an unexpected move, Aprile signed a worldwide license with Pop Art Discos and Tocka Discos, labels created during the past two years by concert promoter Roberto Costa. Like Aprile, Costa saw an opportunity when he realized many popular acts were unsigned. His label houses Argentine rock stalwarts Babasónicos, Los Auténticos Decadentes, Rata Blanca, La Portuaria and Emmanuel Horvilleur.

"We had been working with different companies outside Argentina, but it was not a unified plan," Costa says. "We chose Pelo Music because Aprile has the necessary know-how of the region."

Aprile has named Edgardo Larrazabal GM of Pelo Music. New offices will soon open in Puerto Rico, Mexico City and Madrid.

What Went On At The Summit

The remixes of **Seal's** "Get It Together" could not have topped the *Billboard* Hot Dance Music/Club Play chart at a better time.

The track reached the pole position in the Sept. 27 issue, which coincided with the 10th annual Bill-

board Dance Music Summit, held Sept. 22-24 at the Union Square Ballroom in New York.

For attendees, the song's title perfectly captured the urgency and spirit of the summit.

Jurgen Korduletsch said the biggest problem in the industry is not digital downloading but "a lack of diversity and creativity."

The Radikal president's blunt and timely observations were made during the Sept. 22 "Hail to the Chief" panel, which also featured Ultra's Patrick Moxey, Tommy Boy's Tom Silverman, Robbins Entertainment's Cory Robbins and Artemis' Daniel Glass.

"Dance music in the U.S. is too defined," Korduletsch continued. "Anything that people can dance to is dance music."

While dance and electronic purists may scoff at artists like **Britney Spears** and **Jennifer Lopez**—both of whom have experienced success on dancefloors—Nielsen SoundScan figures show that their music sells.

The dance community is at a loss for real artists, said songwriter/producer **Ellis Miah** in the "All Mixed Up and Nowhere to Go: The Art of the Remix" session.

"People aren't buying records by Britney and Jennifer because they're the best artists," Miah noted. "Their records get bought because people want artists like that in their lives. Middle America buys charisma."

Ken Smith, owner of the Crobar nightclubs, voiced a similar opinion during the "7 Degrees of Separation" panel.

"The dance/electronic scene is in big trouble right now—it has a huge black eye," Smith said. He credited this to a lack of personalities.

"This is show business," he added. "Which is why rock'n'roll is hot again."

Upon hearing this, Gilles Luka, one-half of French duo Galleon,

Box

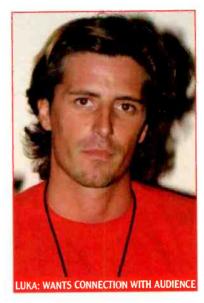
By Michael Paoletta

mpaoletta@billboard.com



noted that there is "no real connect" between the artist and the audience in the world of dance music.

Too often, dance music lacks an image, which only amplifies the



genre's facelessness, Luka said. "Because of this, I feel I am more disposable than a pop artist."

Elsewhere at the summit, hope and optimism prevailed.

Billboard Information Group associate publisher of charts and research **Michael Ellis** announced the launch of a dance airplay chart at the start of the "Hear Me Now" session. The 25-position chart will bow in the Oct. 25 issue of *Billboard* and the Oct. 17 issue of Airplay Monitor.

On the Internet front, during the *Billboard* Q&A, **Brian Transeau**— aka Nettwerk America recording artist **BT**—touched on the benefits of peer-to-peer file sharing.

"Many people discovered me and my music that way." he said. "Fortunately, some of those fans will come to a show—and I benefit from that."

Alternative ways of promoting music were also in the spotlight throughout the "It's a Lifestyle, Stupid!" panel. Here, attendees cited companies like Mitsubishi, Armani Exchange and Motorola as being dance/electronic-friendly.

"This is a great, new way for fans to interact with the music," noted **David Prince**, founder of Miami Master List and co-founder of earplug.com. He was referring to Motorola's recent partnerships with DJ/producers **Felix da Housecat**, **Paul van Dyk** and **DJ Colette** (Billboard, Aug. 30).

Artist/producers **Widelife** and **Jason Nevins** shared their small-screen success stories.

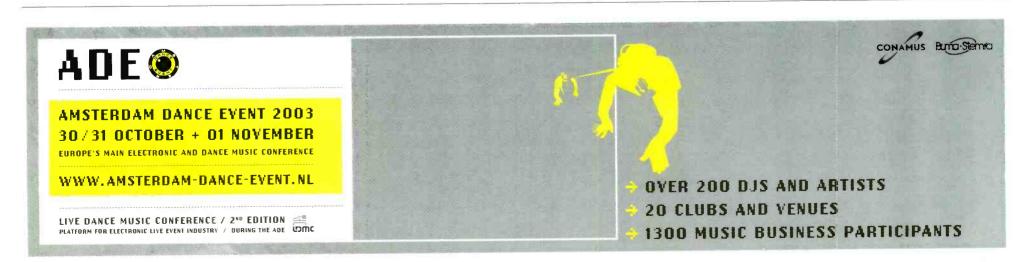
Widelife created the theme song to the Bravo/NBC hit "Queer Eye for the Straight Guy" (Beat Box, Billboard, May 24). According to Rachid Wehbi, one-half of Widelife, the duo is now composing the themes for ABC Family's "Not First" and Trio's "24 Ways."

Nevins discussed an upcoming Coors commercial, for which he created the music (Beat Box, *Billboard*, Sept. 13). "You must write and produce," he said. "It's about royalties. That's where the money's at."

R&B/hip-hop artist **Angie Stone**, who participated in the "Hip, Hop, Dance" discussion, went one step further.

"Long after the groove, the song needs substance." Stone said. "It needs lyrical content and melody elements that are very tangible. In this way, the artist will have a face."

Additional reporting by Rashaun Hall.



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2	1 .	1	8	INTO THE SUN MULTIPLY/FER PROMO/WARNER STRATEGIC MARKETING Weekend Players	1	2	1	3	RUBBERNECKIN' (PAUL OAKENFOLD REMIX) BMG STRATEGIC MARKETINGIRCA SAZIBARMG 🎯 🕡 Elvis Presley
8	4	6	6	GET IT TOGETHER (REMIXES) WARNER BROS. 42545 Seal	2	1		2	SYMPATHY FOR THE DEVIL (REMIXES) ABKCO 719996 ◆ The Rolling Stones ♥
4	5	7		SEND YOUR LOVE (REMIXES) A&M PROMONITERSCOPE Sting ♥	3	3	3		(THERE'S GOTTA BE) MORE TO LIFE FOREFRONT 5/29/25/VIRGIN
5	6	11	7	I LOVE I LOVE VINYL SOUL 124/MUSIC PLANT Georgie Porgie ♀	4	6	5	ш	OFFICIALLY MISSING YOU (REMIXES) ELEKTRA 4/438/EEG ♣ € Tamia ♀
6	3	3	11	I NEED YOU (REMIXES) MUTE 426-43/REPRISE Dave Gahan	5	4	_	12	HOLLYWOOD (REMIXES) MAVERICK 42638/WARNER BROS.
6	12	17	7	BLINDSIDED (DANCE MIXES) ATLANTIC 88112 Lucy Woodward SHELTER IT'S TIME CHILD 002	6	/		34	THROUGH THE RAIN (HEX HECTOR/MAC QUAYLE REMIX) MONARCISLAND (65793/10JMG
R	7	5	12	Amirically	7	9		17	STUCK (THUNDERPUSS REMIX) FOREFRONT 38889/VIRGIN → Stacie Orrico ♀
0	15	26	Market .	MY TIME EFFIN 1002 Dutch Featuring Crystal Waters	8			10	I'M GLAD (REMIXES) EPIC 79952/SONY MUSIC
10	18	25		LEI LO LAI ELECTRIC MONKEY 1008 The Latin Project	9		2	3	PAVEMENT CRACKS (REMIXES) J 55884/RMG (2) Annie Lennox
	1.4	18		WHAT U DO 2 ME (REMIXES) OREAMWORKS PROMO Boomkat	10			13	ALL NIGHT LONG JENSTAR 1384 😉 Seduction With Saddler
12	14	_		YOU ARE MY NUMBER ONE (E. KUPPER & MINGE BINGE MIXES) INTERSCOPE PROMO Smash Mouth ♥	11	11	10	6	GET IT TOGETHER (REMIXES) WARNER BROS 42645 🏵 🕡
13	9	23		SOUL SLOSHING GEFFEN PROMO Venus Hum	12	12	_	3	ROUND ROUND UNIVERSAL 053850/UMRG Sugababes ♀
	19	4	12	OFFICIALLY MISSING YOU (REMIXES) ELEKTRA 47436/EEG Tamia ♀	13	13	12	12	THE DISTRICT SLEEPS ALONE TONIGHT SUB POP 706/4 😉 🕡 The Postal Service
14	19	27	5	CENTER OF THE SUN NETTWERK 33204 Conjure One	14	NE	W	S	TIME OF OUR LIVES MUTE 9225 @ • Paul Van Dyk Featuring Vega 4
(13)	17	21	7	A BETTER WORLD GATE 1169/KING STREET AgeHa Featuring Jocelyn Brown & Loleatta Holloway	15	21	19	27	IF YOU'RE NOT THE ONE (REMIXES) ISLAND 000243/10JMG
16	-	24	8	SOUL DEEP (J. VASQUEZ, D. AUDE, RIVA, & H2 MIXES) CURB PROMO Laura Turner 🗣	116	15	-	14	MURDER ON THE DANCEFLOOR UNIVERSAL 065913/UMRG → Sophie Ellis Bextor ♥
17	10	12	10	SINNERMAN (FELIX DA HOUSECAT MIX) VERVE 000810/UMRG Nina Simone ♀	17	16	21	50	DIE ANOTHER DAY (REMIXES) WARNER BROS. 42492 ₺ Madonna ♥
18	8	9	9	FEEL GOOD TIME (BORIS & BECK REMIXES) COLUMBIA PROMO Pink Featuring William Orbit &	18	14	11	23	NEVER (PAST TENSE) TOMMY BOY SILVER LABEL 2401/TOMMY BOY 🗗 The Roc Project Featuring Tina Arena
	-	29	6	LONG WAY HOME RADIKAL 99193 ATB	119	24	13	19	INTUITION (REMIXES) ATLANTIC S81 ZZ/AG ← Jewel ♀
20	13	8	10	APPRECIATE ME (P. RAUHOFER & AL B. RICH MIXES) STARSS 1282 Amuka Featuring Sheila Brody	20	17	18	23	NOTHING BUT YOU MUTE 9204 @ • Paul Van Dyk Featuring Hemstock & Jennings 🕏
21		34	4	FUTURE FUNK TOMMY BOY SILVER LABEL 2413/TOMMY BOY Seth Lawrence	21	23	20	13	CRAZY IN LOVE (J. VASQUEZ & M. JOSHUA MIXES) COLUMBIA 79947/SONY MUSIC
22	-	10	11	CRAZY IN LOVE (J. VASQUEZ & M. JOSHUA MIXES) COLLIMBIA 79947 Beyonce ♀	22	18	17	23	AMERICAN LIFE (REMIXES) MAVERICK 42514/WARNER BROS. ◆ ◆ Madonna ♀
23	-	32	6	FREETIME (REMIXES) COLUMBIA 79860 Kenna 🕏	23	20	15	3	SUNLIGHT ROBBINS 72090 🗗 🕡 DJ Sammy
24	1	35	4	YOU PROMISED ME (TU ES FOUTU) ZYX.5218 In-Grid	24	19	14	6	I NEED YOU (REMIXES) MUTE/REPRISE 42643/WARNER BRIGS. @ Dave Gahan
	-	36	4	BRINGIN' ON THE HEARTBREAK (REMIXES) MONARC/ISLAND PROMO/JOJMG Mariah Carey ♥	25	22	23	9	A LITTLE LOUDER ZONE 1019/SYSTEM @ @ DJ ICEY
26	28	31	6	WURKIN' HARLEQUIN 51251 Housekeeperz Featuring Ceevox	● Title	s with	the gr	eates	t cales or club play increases this week Down Diek on Club Play is overeign for the issued and
27	39		2	POWER PICK THIS BEAT IS TWISTED 50020 Superchumbo	respecti	ively, b	ased u	ipon a	of from a national sample of reports from club DJs. ♥ Videoclip availability. Catalog number is for vinyl maxi single, or CD maxi-single, or CD single availability. On Sales chart. ❖ CD Single availabile. ✿ CD Maxi-Single availabile. ● Vinyl Maxi-Single available. ● Cassette Maxi-Single siness Media, Inc. and Nielsen SoundScan, Inc. All rights reserved.
28	23	19	9	WE CAN (REMIXES) CURB PROMO LeAnn Rimes ♀					DIII IN TAR ELECTRONIC ALPUNC
29	34	41	4	HOT IN HERRE (THE REMIXES) IK7 PROMO Tiga ♀		OC	10B 200	ER 1	11 Billboard® TOP ELECTRONIC ALBUMS
30	38	4 5	3	THE ONLY THING MISSIN' (REMIXES) ARISTA 56474 Aretha Franklin			_		
31	40	-1	2	JUST SO YOU KNOW (REMIXES) WARNER BROS. PROMO Holly Palmer		EEK	ÆK	1	Sales data compiled by Nielsen
32	36	42	3	ANYTHING (GABRIEL & DRESDEN MIXES) PRIVATE MUSIC PROMO/AAL LIII Haydn		HIS WEEK	AST WEEK	98.2	ARTIST SoundScan Title

	P. III	0 1 1 6 5		THE RESERVE OF THE PERSON NAMED IN	
OCTOBER 11	Killhoara	LATR	ARICE	BREAKOUTS	
2003					1

MORNING STAR (THUNDERPUSS, THICK DICK, 29 PALMS MIXES) DREAMWORKS PROMO

HAREM (M. LEHMAN, R. RIVERA, & H. HECTOR MIXES) NEMO STUDIO PROMO/ANGEL

SUNRISE (LOVE TO INFINITY & ATFC REMIXES) SIMPLYREO.COM PROMO/RED INK

ROCK WIT U (AWWW BABY) [J. HANNAN LAZY DOG MIX] MURDERINC, DEF JAM PROMO/IDJMG

BUCCI BAG (P. RAUHOFER, R. H. VISSION, & J. VICIOUS MIXES) STAR 69 1283

FOR THE MUSIC (T. STONE, F. MONTANEZ, GUIDO, V. CALDERONE MIXES) DOTOGTOGT BIA

IN HOT SHOT DEBUT IN

CAN YOU FIND THE HEART NITEGROOVES 187/KING STREET

JALEO (ROGER SANCHEZ REMIX) SONY DISCOS PROMO

I WANT YOU (PABLO FLORES REMIX) EMILATIN 47305/VIRGIN

YOU SPIN ME ROUND (REMIXES) LEGACY PROMO/EPIC

77 STRINGS UNCOMMON TRAX 001

FANATIC (REMIXES) COLUMBIA 79904

WHITE HORSE TOMMY BOY SILVER LABEL 2408/TOMMY BOY

FLY AGAIN TOMMY BOY SILVER LABEL 242Z/TOMMY BOY

MY LOVE IS ALWAYS UNCOMMON TRAX 003

SHAKE IT CREDENCE IMPORT

ALL I WANT RADIKAL 99170

I'M FEELIN' HIGH CUTTING 458

	Club Play		Dance Singles Sales
1	JUST ABOUT HAD ENOUGH Beat Hustlerz Featuring Thea Austin STARS9	1	DISCONNECT Plastikman MUTE
2	BABY BOY Beyonce Featuring Sean Paul COLUMBIA	2	JUST ABOUT HAD ENOUGH Beat Hustlerz Featuring Thea Austin STAR 69
3	STAND (REMIXES) Jewel atlantic	3	VUELVO AL SUR (KOOP REMIX) Astor Piazzolla CHICOOLIGAN
4	THIS IS MY HOUSE Peter Rauhofer Stares	4	THIS BEAT IS Superchumbo TWISTEO/CAROLINE
5	GUAJIRA (ROGER S. MIX) Emmanuel UNIVERSAL LATINO	5	ARE YOU READY FOR LOVE Elton John SOUTHERN FRIED/ULTRA

Breakouts: Titles with future chart potential, based on club play or sales reported this week. © 2003, VNU Business Media, Inc. and Nielsen SoundScan, Inc. All rights reserved.

Ananda Project Featuring Nicola Hitchcock

Kurtis Mantronik Presents Chamonix

Vivian Green

Cooler Kids

Kristine W ♥

Ricky Martin 🖘

Simply Red

Ashanti 모

Lee-Cabrera

Andrea Doria

Thalia Featuring Fat Joe ♥

Gardeweg

Whorizon

Dead Or Alive ♀

Colourful Karma Featuring Terra Deva

The Orange Factory

THIS WEEK	AST WEEK		Sales da	a compiled by 🄀 Nielsen
THIS	LAST	Ē	ARTIST IMPRINT & NUMBER/DISTRIBUTING L	SoundScan Title
			\$ K	学 NUMBER 1 灣 5 Weeks At Number 1
1	1	5	LOUIE DEVITO ULTRA 1175	Louie DeVito Presents: Ultra.Dance 04
2	2	5	VARIOUS ARTISTS VERVE 000598*AVG	Verve//Remixed2
3	N	EW	KMFDM SANCTIJARY 84636	WWIII
4	10		THE RIDDLER TOMMY BOY 1575 [H]	Dance Mix NYC - Vol. 4
5	11		PEACHES XL 171*/BEGGARS GROUP [H]	Fatherfucker
6	3		THE POSTAL SERVICE SUB POP 596 [H]	Give Up
7	N	W	BAD BOY BILL SYSTEM 1020 [H]	Behind The Decks
8	4	2	BOND MB0/DECCA 001117/UNIVERSAL CLASSICS GROUP	Bond: Remixed
9	5	8	BT NETTWERK 30344 [H]	Emotional Technology
10	6	13	THE HAPPY BOYS	Trance Party (Volume Three)
11	7	15	LOUIE DEVITO DEE VEE 0006/MUSICRAMA	Louie DeVito's Dance Factory Level 2
12	8	14	DELERIUM NETTWERK 30306 [H]	Chimera
13	9	6	VARIOUS ARTISTS ROBBINS 75039	Best Of House Volume Three
14	NE	W	DJ DAN MOONSHINE 80210	Mixed Live: Ruby Skye
15	12	24	VARIOUS ARTISTS MADACY 4881	30th Anniversary Collection: Ultimate Disco
16	10	10	DEBORAH COX J 53717/RMG	Deborah Cox Remixed
17	11	3	LORDS OF ACID SANCTUARY 84592	Greatest T*ts
18	13	6	KRAFTWERK ASTRALWERKS 91708*	Tour De France Soundtracks
19	14	10	VARIOUS ARTISTS WATER 000603	Pure Trance 2
20	15	26	THALIA EMI LATIN 81595 [H]	Thalia's Hits Remixed
21	16	III)	VARIOUS ARTISTS VERVE 589606*/VG	Verve//Remixed
22	17	9	DAVID WAXMAN ULTRA 1170	Ultra.Chilled 04
23	19	21	TIESTO NETTWERK 30314 [H]	Nyana
24	18	3	VARIOUS ARTISTS MOONSHINE 80207	Bargrooves
25	25	39	THIEVERY CORPORATION EIGHTEENTH STREET LOUNGE 060° [H]	The Richest Man In Babylon

■ Albums with the greatest sales gains this week. ■ Recording Industry Assn. Df America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platinum). ◆RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with running time of 100 minutes or more, the RIAA multiplies shipment of by the number of discs and/or tapes. RIAA Latin awards: ○ Certification for net shipment of 100,000 units (1070). △ Certification of 200,000 units (Platino). △ Certification of 400,000 units (Inditi-Platino). "Asterisk indicates I P is available. Most tape prices, and CD prices for BMG and WEA labels, are suggested lists. Tape prices marked ED, and all other CD prices, are equivalent prices, which are projected from wholesale prices. [M] indicates past or present Heatseeker title. ©2003, VNU Business Media, Inc. and Nielsen SoundScan, Inc. All rights reserved.

27 20 13

21 15 12

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Dance Summit Unites Community



From the artist and DJ to the booking agent and club owner, all bases were covered on the "7 Degrees of Separation" panel. Panelists included, from left, Global Underground U.S. label manager Chris Barbour, Most Wanted managing director Lee Bridle, Crobar nightclub owner Ken Smith and Nasseri Music Business Solutions founder Kurosh Nasseri.



I Records recording artist Angie Stone, right, entertained during the "Hip, Hop, Dance" panel. Pictured, from left, are co-panelists Hosh Gureli, VP of A&R at J Records/RCA Music Group, and songwriter Denise Rich of Denise Rich Songs.



For one opening-night party, the summit hooked up with producer/DJ François K.'s weekly party Deep Space, which takes place at the Cielo nightclub. Guest DJ for the evening was Maverick recording artist Meshell Ndegeocello, who was joined by jazz saxophonist Oliver Lake. Pictured, from left, are Lake, Ndegeocello and K.



"The (Internet) Revolution Will Be Televised" panel addressed online issues. Pictured, from left, are West End Records president Kevin Hedge and Twisted Records founder Rob DiStefano.

The 10th annual Billboard Dance Music Summit, held Sept. 22-24 at the Union Square Ballroom in New York, brought together members of the international dance/electronic community. Highlights included a Q&A with producer BT and a live performance by Dannii Minogue. (Photos: Haim Bargig and Bernadette Montez)



Barry Ashworth, who records as Dub Pistols, was the guest DJ at a presentation of the off-Broadway hit "De La Guarda." All smiles after the performance, from left, were Ashworth and *Billboard* senior dance/electronic writer Michael Paoletta.



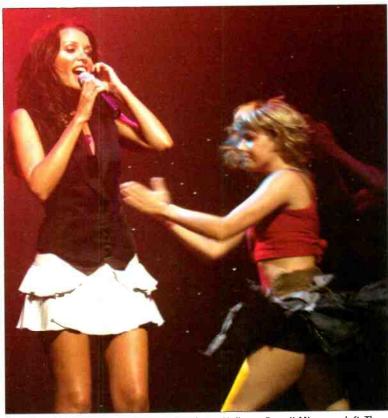
During the Q&A with *Billboard* senior dance/electronic writer Michael Paoletta, producer BT was joined onstage by his dog, Tootsie. Following the interview, BT reached for a copy of the magazine.



board DJ Meet & Greet was the place for label executives to connect with Bill-board-reporting club DJs. Pictured, from left, are Buzz Publicity president Ellyn Harris and Act 2 president Ron Hirsch.



All eyes were on *Billboard* senior dance/electronic writer Michael Paoletta, who moderated the "Hail to the Chief" panel. Pictured, from left, are label presidents Tom Silverman of Tommy Boy, Patrick Moxey of Ultra, Cory Robbins of Robbins Entertainment, Jurgen Korduletsch of Radikal and Daniel Glass of Artemis.



Headlining the closing-night party at Webster Hall was Dannii Minogue, left. The Australian artist previewed cuts from her Ultra Records album, "Neon Nights."



The summit got off to a rousing start with the "All Mixed Up and Nowhere to Go: The Art of the Remix" panel. Panelists included Johnny DeMairo, senior director of crossover music at Atlantic Records, and Ellis Miah of production outfit Orange Factory. Pictured, from left, are DeMairo, Orange Factory's Jeremy Skaller, Desert Storm recording artist Thara Prashad and Miah.

Bockoet People/Places/Events

EXECUTIVE TURNTABLE

PEOPLE ON THE MOVE





MUSIC VIDEO: Jessie Ignjatovic is promoted to VP of music and talent development for MTV in Los Angeles. He was director of music and talent development.

RETAIL: Daniel Porter is named VP of business development for BeMusic in New York. He was an independent consultant.

RECORD COMPANIES: Andy Karp is promoted to senior VP of A&R for Lava Records in New York. He was VP of A&R.

James Riley is named senior manager of national promotions for Word Label Group in Nashville. He was director of radio promotions for Inpop Records.

Telarc Records promotes Elaine Martone, previously VP of production and artist relations, to senior VP of production and artist relations; Rob Saslow, previously marketing director, to VP of marketing; Adrian Mills, previously director of worldwide sales, to VP of A&R; and Kajo Paukert, previously

ously manager of international sales and marketing, to director of international sales and marketing. Telarc Records also names **Lynne Hoffman-Engel** VP of sales. She was VP of sales and marketing for Platinum Entertainment. They are all based in Cleveland.

Melanie Zessos is promoted to director of international marketing for Nonesuch Records in New York. She was manager of international marketing. Nonesuch Records also names Melissa Cusick director of publicity in New York. She was a senior publicist for the Brooklyn Academy of Music.

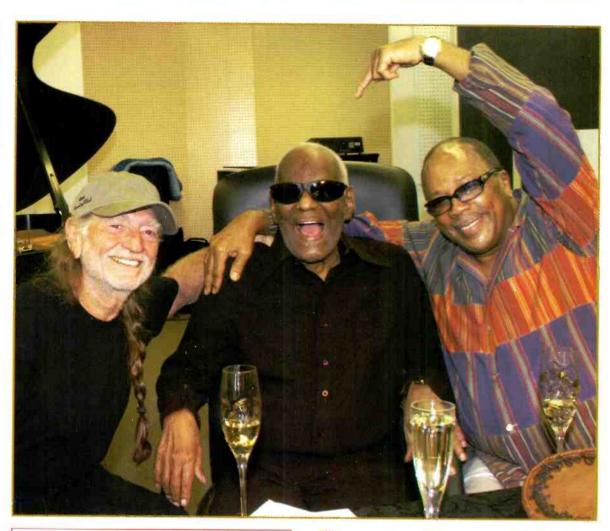
PUBLISHING: Dale Bobo is promoted to senior VP of Warner/ Chappell Music in Nashville. He was head of A&R.

HOME VIDEO: David McIntosh is named VP of business affairs for Shout Factory in Los Angeles. He was senior corporate counsel for RioPort.

pistribution: RED Distribution promotes Russell Fink, previously director of new media, to senior director of new media; Wardell Mahone, previously director of urban marketing, to senior director of urban marketing; and Jaclyn Bertsch, previously national sales assistant, to manager of sales administration. They are based in New York.



Dannii Says Hi: Ultra Records recording artist **Dannii Minogue** was in New York for the 10th annual Billboard Dance Music Summit. During her visit, she stopped by the *Billboard* office. Pictured, from left, are Ultra Records label manager **Roya Kazemi**, *Billboard* editor-in-chief **Keith Girard**, Minogue, *Billboard* president/publisher **John Kilcullen**, *Billboard* East Coast sales manager **Joe Maimone** and **Hillary Shaw**, Minogue's manager. (Photo: Mary Ann Kim)





Italian sextet Lacuna Coil has been impacting rock radio with "Heaven's a Lie," the first single from its third album, "Comalies," on indie Century Media Records. Led by vocalists Cristina Scabbia and Andrea Ferro, the band recalls a harder-rocking Evanescence, melodically blending goth and metal. The band just wrapped up a road trip with Type O Negative and will return to the States in November. "Heaven's a Lie" is also included on Roadrunner Records' "MTV2 Headbangers Ball" compilation.

RDAM TEITEI MAN

Ray's Fan Club

Ray Charles, center, celebrated his 73rd birthday Sept. 23 with pals Willie Nelson, left, and Quincy Jones at his Los Angeles studio. Ellis Hall was also on hand to perform "Happy Birthday." Hall is working on a new album on Charles' label. Crossover.



Free Break

Elektra recording artist/BET personality Free ("106 & Park") hosted her inaugural Break!: Celebrity Pool Tournament at Slate in New York. The event benefited her Free4Life Foundation; the mission of the organization is to create opportunities that support, encourage and strengthen the development of young people in Boston's inner-city neighborhoods. Players included 112, Big Tigger, Sylvia Rhone, Ludacris, Chingy and Amerie, among others. Attending the event, from left, were Magic Johnson, Free, Alicia Keys and Sean "P. Diddy" Combs. (Photo: Johnny Nunez/NuBuzz Photo)



A Little Help From His Friends

Some 800 people filled New York's Hudson Theater in Times Square Sept. 16 for J Records' launch party for **Wyclef Jean's** forthcoming J set, "The Preacher's Son," due Oct. 28. Guests were treated to a brief Jean live set filled with featured performances. After J chief **Clive Davis**, left, played the remainder of the record, Jean, right, took the stage, performing alone on the new track "Baby." **Patti LaBelle**, center, joined the former **Fugee** for "Celebrate," followed by "I Am Your Doctor." On the last tune, Jean was joined by **Wayne Wonder** and **Elephant Man. Buju Banton** closed out the set with Jean on a cover of **Bob Marley's** "No Woman, No Cry."



Stripped On The Road

RCA artist Christina Aguilera launched her debut European tour Sept. 22 at the AOL Arena in Hamburg. Aguilera's European dates end Nov. 11 in the U.K. at Manchester Arena and include three nights at London's 12,000-capacity Wembley Arena. She follows the European Stripped tour with dates in Japan and Australia, beginning Dec. 2 in Tokyo and ending Dec. 17 in Melbourne. (Photo: Cyberimage/Sven Hoogerhuis)



Hello Austin!

More than 155,000 attended the second annual Austin City Limits Music Festival last month. R.E.M., Al Green, Liz Phair, Ben Harper & the Innocent Criminals, Rosanne Cash, Jack Johnson and Dwight Yoakam were among the dozens of acts to appear at the three-day event. Pictured backstage at the festival, from left, are Charles Attal, talent buyer for Charles Attal Management; Johnson; Charlie Jones, director of events at Capital Sports & Entertainment; and G.Love. A live CD from this year's event is due in spring 2004.



Musical Family

Atlantic issued "Different for Girls," the debut album from **Leslie Mills**, this week. Mills has inked a worldwide publishing deal with **Paul McCartney's** MPLTunes, marking the company's first signing of a contemporary artist. Leslie, right, is pictured with McCartney and his wife, **Heather Mills McCartney** (no relation to Leslie) at Madison Square Garden during McCartney's recent world tour. (Photo: Bill Bernstein)



Marc Juris: Rolling With It

n the fast-paced world of music videos, it's always good to be quick on your feet. That's no problem for Fuse president Marc Juris. An avid rollerblader, Juris regularly skates some 30 blocks from his home, near Central Park, to Fuse's offices near Madison Square Garden.

Not bad for someone who used to shudder at the thought of skating.

"Many years ago, I was executive-producing a television show, which was like 'American Gladiators' on rollerblades, and I had no idea how to skate," Juris recalls. "I was completely and utterly petrified by just the thought of it.

"When I got the assignment to do this show, I felt that I really needed to understand how to skate in order to know what I was asking people to do and to do my job well," he continues. "I summoned up all the courage I could possibly muster and forced myself to learn how to skate. Along the way, I realized that I completely and utterly loved it. It went from something I was completely petrified of to something that literally enhanced my life in a tremendous way."

The experience not only gave Juris a new hobby, it also taught him something about himself.

"There's something inherently rewarding about facing a fear and not only overcoming it, but finding that the thing that you feared is actually a great source of pleasure," Juris says. "So right out of the gate, that was a wonderful part of it.

"I can't articulate exactly how petrified I was of the idea of skating. Not only that, but when I first started I could have been a double for Jerry Lewis—that's how uncoordinated and bad I was at it. But I just stuck to it and made myself learn it, because I had this greater need in my mind."

Juris—who now owns three pairs of skates—doesn't leave home without rollerblades. He even brings them on vacation.

"Because I have them, I do what I call 'skate-seeing,' " Juris says. "You can cover a whole city very quickly. I've skated in Hyde Park in London, and you meet people that live there. You'd never do that as a tourist. You're experiencing the world in a slightly different way, and they become little personal challenges. I've put a sticker on my skates for everywhere I've skated in the world."

Having skated in Russia, Spain, Italy and France, rollerblading has also changed the way the native New Yorker sees his hometown.

"You meet all types of people because you share the common bond of skating rather than the business you're in, where you live or where you go to school—you interact with lots of different people," Juris observes. "You sort of wander everywhere when you are on skates. I've seen parts of New York that I have never seen in my life. It very much provides a source of discovery. Every day on skates can become an adventure."

Juris even equates the sport of skating to the way he does business.

"Skating has provided me a unique perspective in business and has actually taught me some valuable lessons," he says. "The most important of which is when you panic on skates, you will fall. I think that's very true in life. If you stay calm, you can remain standing. That's the most insightful and valuable articulation of what skating has taught me."

RASHAUN HALL

Allan Couldn't 'Care' Less About Chart Success

BY MARGO WHITMIRE

Although he's from Orange County, Gary Allan isn't your typical blueeyed surfer from Southern California. This wave rider has a top five single on the country charts, and instead of sunglasses, his eyes are frequently shaded by a well-worn cowboy hat.

Allan's third album on MCA Nashville, "See If I Care," hit stores Sept. 30, and, as the title indicates, it evokes the nonchalant attitude of the original pioneers of the Bakersfield, Calif., sound.

"I keep hearing this demographic that everyone's targeting called the 'soccer mom,' and I don't think any of my heroes [would have given] a shit if the soccer moms bought their albums," Allan says, speaking of boyhood idols Merle Haggard, Buck Owens and Lefty Frizzell.

With songs like the raucously honky-tonk "Drinkin' Dark Whiskey' and the defiantly nostalgic "Guys Like Me," it's easy to imagine Allan growing up on the smoky bar circuit of Southern California, where he's been touring since he was 12

"There used to be a really big cool factor to country music, and I think it's trying to be too politically correct right now," Allan says.

After two albums with Decca Records that garnered lukewarm response, Allan's career picked up when the label folded and sister label

MCA Nashville took over. MCA Nashville released 1999's "Smoke Rings in the Dark," which enjoyed platinum success.

"They were trying to package me like everybody else," Allan says of Decca. "I think no matter who had me, it would have been a long road. You have to go through this period of being odd before everybody realizes that's your sound."

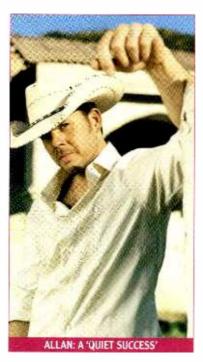
KEEPING AN EDGE

With the 2002 follow-up "Alright Guy"—which produced the artist's first No. 1 single on the Billboard Hot Country Singles & Tracks chart, "Man to Man"—Allan is what Universal Music Group Nashville chairman/CEO Luke Lewis calls "a quiet success.

"He's steadily built a very steady fan base, radio programmers have gotten comfortable with his music and I think he's now made the best record he's ever made.'

Though Allan has started to enjoy success on a mainstream level, Derek Simon, VP of marketing for MCA Nashville and Mercury Records, says, "Gary hasn't lost his edge. If anything, he has more of an edge now.'

For marketing the new album to retail, Simon says, "It was important that the materials we created had Gary's particular attitude toward country, and our consumer outreach needed to maintain the edge



of the product."

But Allan takes a departure with the first single, "Tough Little Boys," which is No. 5 on Hot Country Singles & Tracks. Sung through the eyes of a father, it's a song that Simon expects will build Allan a new fan base.

"It's such a moving sentiment that most people can relate to," he says. "Whether you're a mother or father, the song draws you in lyrically, and I think it's going to open people's eyes

to a new side of Gary."

After performing the song for the first time during February's Country Radio Seminar in Nashville, Allan "just lit up the room. He got a standing ovation for a song that nobody had heard before," says Simon, who adds that it became an easy choice for the first radio single.

Although Allan is married with six children, he sings "Songs About Rain"—which is slated to be the second single for "See If I Care"with the convincing frustration of a iilted lover.

An album standout, Lewis says "Songs About Rain" is the most likely choice for Allan's first performance on the Country Music Assn. Awards, slated for Nov. 5.

FRIENDLY NETWORK

Allan wrote "You Don't Know a Thing About Me" with Jamie O'Hara and Odie Blackmon to describe how he felt when he realized how much time he was spending away from his kids while on tour.

"I write with those guys maybe twice a year, but we always do something that makes the album," he says.

Allan says a network of friends helps him put together his projects. He is constantly writing and gathering songs with those friends until they find their place on the right album.

For this latest effort, Allan once

again teamed up with producer/ longtime collaborator Mark Wright for a creative process that lasted about three months.

Because Allan only leaves the road when it's time to record, Simon says the label plans to launch a TV advertising campaign on cable channels CMT and GAC that will focus on the artist's live performances. Once album exposure starts to increase, the label will move on to advertising on ESPN, Oxygen and Comedy Central.

Extensive online outreach to Allan's core fans is also important to the marketing approach of "See If I Care," Simon says. "Those are the people that need to know about any special material available or any special radio performances. So we're really making an effort to reach out to them through his Web site.'

For the non-industry fans of Allan, who has been playing three to five dates per week since he was a teenager and performing material from this album for the past several months, it's usually hard to tell when a tour for one album stops and a new one begins,

But for an artist who confesses he doesn't care about his position on the charts, this way of life is perfect.

As Allan puts it, "If the record industry blew up tomorrow, I'd be playing in a bar someplace, and I'd be really, really happy.

Int'l Bluegrass Awards Honor The Year's Best

The Del McCoury Band won top honors at the 14th annual International Bluegrass Music Awards Oct. 2in Louisville, Ky. The group took home the entertainer of the year award for the eighth time. Band members Mike Bub and Jason Carter won in the instrumentalist categories for bassist and fiddler of the year, respectively.



Doyle Lawson & Quicksilver also scored three awards, including vocal group of the year for the third consecutive year. The group also won the gospel recorded performance award for its Sugar Hill album "The Hand Made Cross" and song of the year for "Blue Train (Of the Heartbreak Line)," which also earned writer John D. Loudermilk an award.

Ricky Skaggs & Kentucky Thunder notched their fifth win in the instrumental group of the year category. Kentucky Thunder's Jim Mills was named banjo player of the year.

Rounder Records' "Alison Krauss + Union Station Live" was named album of the year. Union Station's Dan Tyminski, who hosted the awards show with Krauss, was named

> male vocalist of the year for the third year in a row. Rhonda Vincent won top female vocalist honors for the fourth consecutive year.

> The Nitty Gritty Dirt Band's celebrity guestpacked "Will the Circle Be Unbroken, Vol. III" (Capitol Records) was the recorded event of the year winner. Aubrey Haynie's Sugar Hill

release "The Bluegrass Fiddle Album" was named instrumental album of the year.

Kenny & Amanda Smith won in the emerging artist category. Bryan Sutton was named guitar player of the year. Mountain Heart's Adam Steffey won in the mandolin categorv for the second consecutive year, and Blue Highway's Rob Ickes

picked up his sixth trophy in the dobro category.

As previously announced, banjo player J.D. Crowe was inducted into the IBMA's Bluegrass Hall of Honor (Nashville Scene, Billboard, Sept. 20).

Wade Jessen, who manages Bill-

board's bluegrass, country, Christian and gospel charts, won the print media personality of the year category.

Winners were chosen by the IBMA's membership. For a complete list of winners, visit billboard.com/awards.

SIGNINGS: DreamWorks Records in Nashville has signed Tracy Lawrence to its artist roster. His first album for the label, produced by DreamWorks principal executive James Stroud, is due early next year. The first single, "Paint Me a Birmingham," has been shipped to radio, which was also recently serviced with another version of the same song by Home Records artist Ken Mellons.

By Phyllis Stark

pstark@billboard.com

Lawrence released nine albums on Atlantic Records and briefly shifted to Warner Bros. after Atlantic folded. His credits include seven No. 1 singles, four platinum or multi-platinum albums and two gold ones.



ON THE ROW: Karen Fleming has been promoted from development director to VP of development and marketing at the Country Music Hall of Fame and Museum. Sharon **Burns** is promoted from director of new business development to senior director of sales. Event sales and marketing manager Jo Ellen Drennon becomes events director. Keith Wright is promoted from travel industry sales manager to

admissions sales manager. Carolyn **Tate** moves from director of exhibits and production to senior director of museum services. Senior museum editor Jay Orr has been named senior director of museum programs.

As first tipped here in the July 26 issue, Dale Bobo has been promoted to senior VP of Warner/Chappell Music in Nashville, replacing Tim **Wipperman,** who exited in July. Bobo previously was the company's VP of A&R.

Epic/Monument Records Southwest regional promotion manager **Rodney Bailey** exits the company.

Bob Kingsley, host of the syndicated "American Country Countdown With Bob Kingsley," has been named the Country Music Assn.'s national broadcast personality of the year. He will be recognized during the CMA Awards Nov. 5 in Nashville.

CASH REMEMBERED: A public memorial service for Johnny Cash will be held Nov. 12 at Nashville's Rvman Auditorium. The artist lineup for the free event has not yet been announced, but it may be filmed for a future TV special.

RY ALBUMS 2 WKS. AGO Sales data compiled by Nielsen LAST WEEK LAST WEEK WKS. AGO SoundScan Title ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Title ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Have You Forgotten? DARRYL WORLEY 37 35 26 图 NUMBER 1 / GREATEST GAINER / SALES 營營 7 Weeks At Number 33 Wildwood Flower 38 33 JUNE CARTER CASH Greatest Hits Volume II And Some Other Stuff ALAN JACKSON A 39 Ultimate Clint Black CLINT BLACK IN HOT SHOT DEBUT IN Rise And Shine 8 40 RANDY TRAVIS 2 32 36 Totally Country Vol. 3 2 **VARIOUS ARTISTS** Population: Me 8 37 38 DWIGHT YOAKAM American IV: The Man Comes Around 2 2 JOHNNY CASH • 22 Streets Of Heaven 38 37 SHERRIE AUSTIN Up! 3 4 SHANIA TWAIN 43 Just An American Boy: The Audio Documentary 43 STEVE EARLE 5 Melt 5 RASCAL FLATTS A Live And Kickin' 4 WILLIE NELSON & FRIENDS 39 42 Stumble Into Grace 6 **EMMYLOU HARRIS** Jimmy Wayne 40 43 JIMMY WAYNE **OF PACESETTER** 2 This Side 44 41 NICKEL CREEK From There To Here: Greatest Hits 1 7 9 9 LONESTAR • TOBY KEITH 5 The Best Of Toby Keith: 20th Century Masters The Millennium Collection 45 TOBY KEITH ▲3 TOBY KEITH ▲3 TOBY KEITH ▲3 linleashed 4 5 16 42 44 CRAIG MORGAN KENNY CHESNEY No Shoes No Shirt No Problems 6 The Dreamer 2 43 BLAKE SHELTON 46 Golden Road 13 13 KEITH URBAN The Best Of George Strait: 20th Century Masters The Millennium Collection 8 46 51 GEORGE STRAIT ● 2 Tim McGraw And The Dancehall Doctors 10 11 TIM MCGRAW A 2 48 50 For The Last Time: Live From The Astrodome 4 12 Dierks Bentley 10 **DIERKS BENTLEY** 52 Back To The Well KENNY ROGERS 2 Wave On Wave 15 14 PAT GREEN VERSAL SOUTH (10.98/17.9) Completely 3 53 52 DIAMOND RIO **Red Dirt Road** 14 12 BROOKS & DUNN 1 53 Crv 51 FAITH HILL A2 8 Remembering Patsy Cline 8 8 VARIOUS ARTISTS 19 I've Always Been Crazy: A Tribute To Waylon Jennings 45 40 **VARIOUS ARTISTS** The Essential Johnny Cash 16 24 20 JOHNNY CASH Fate's Right Hand 20 RODNEY CROWELL 50 48 Mud On The Tires BRAD PAISLEY 18 17 47 Drive 49 ALAN JACKSON A 3 11 3 **CLAY WALKER** A Few Questions 24 The Essential Willie Neslon 56 57 WILLIE NELSON 1 17 16 TRACE ADKINS Greatest Hits Collection, Volume I. Y MUSIC (25.98 ED CO In Other's Words 59 DWIGHT YOAKAM 19 What The World Needs Now Is Love 24 WYNONNA Afright Guy 4 GARY ALLAN • 52 59 Restless 3 20 18 SARA EVANS 14 **Nut Sack** 54 56 RODNEY CARRINGTON 21 23 MONTGOMERY GENTRY • My Town 3 29 Blue Collar Comedy Tour: The Movie 60 59 SOUNDTRACK The Best Of Jeff Foxworthy: Double Wide, Single Minded 16 15 JEFF FOXWORTHY 24 EARL SCRUGGS/DOC WATSON/RICKY SKAGGS The Three Pickers 58 55 Honkytonkville 22 23 GEORGE STRAIT . 53 Lord, I Apologize 65 LARRY THE CABLE GUY On Your Way Home 7 PATTY LOVELESS Horsepower 60 61 **CHRIS LEDOUX Buddy Jewell** 22 21 **BUDDY JEWELL** The Best Of Johnny Cash: 20th Century Masters The Millennium Collection 54 54 JOHNNY CASH 57 Elv1s: 30 #1 Hits 25 27 ELVIS PRESLEY 67 **CHRIS KNIGHT** The Jealous Kind 67 Chris Cagle 1 28 29 CHRIS CAGLE The Gospel Collection: George Jones Sings The Greatest Stories Ever Told 64 64 **GEORGE JONES** 30 33 Home 1 DIXIE CHICKS A Ultimate Dolly Parton 20 68 69 DOLLY PARTON 30 Greatest Hits IO DEE MESSINA 26 4 Now 62 62 JESSICA ANDREWS 27 25 JOHN MICHAEL MONTGOMERY The Very Best Df John Michael Montgomery 11 31 5 74 VARIOUS ARTISTS • Totally Country Vol. 2

ums with the greatest sales gains this week. Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 alhum units (Gold). ARIAA certification for net shipment of 1 million units (Platinum). RIAA certification for net shipment of 10 million units (Diamond). Numeral tollowing Platinum or Diamond cates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: Obertification for net shipment of 100,000 units (Oro). Certification of 200,000 units (Oro). Certification of 200,000 units (Platino). Certification of 200,000 units (Platino). Certification of 200,000 units (Oro). Certification of 200,000 units (Oro). Certification of 200,000 units (Oro). Certification of 200,000 units (Platinom). Certification of 200,000 units (Oro). Certificat

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VARIOUS ARTISTS

TERRI CLARK

JOHNNY CASH

GARTH BROOKS ▲

The Mavericks

The Truth About Men

Further Down The Old Plank Boad

OCTOBER 11 Billboard TOP COUNTRY CATALOG AL

WEEK		Sales data compiled by \$\ \text{Nielsen} \ SoundSca	n	AL RT WKS	S WEEK	T WEEK			ART WKS
THIS		ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Title	TOTAL	ĬH.	LAS	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Title	5 3
	-	图 NUMBER 1 图	3 Weeks At Number 1		13	16	DIXIE CHICKS ** MONUMENT 69678/SONY MUSIC (12.98 EQ/18 98)	Fly	213
4	1	JOHNNY CASH ▲ LEGACY/COLUMBIA 69739(SONY MUSIC (7.98 EQ/11.98)	16 Biggest Hits	234	14	17	TOBY KEITH A 2 MERCURY 558962/UMGN (11.98/17.98)	Greatest Hits Volume One	252
	2	TIM MCGRAW 3 CURB 77978 (12.98/18.98)	Greatest Hits	149	15	15	WILLIE NELSON A LEGACY/COLUMBIA 69322/SQNY MUSIC (7.98 EQ/11.98)	16 Biggest Hits	264
2		MARTINA MCBRIDE A 2 RCA 67012/RLG (12.98/18.98)	Greatest Hits	106	16	9	JOHNNY CASH A LEGACY/COLUMBIA 65955/SONY MUSIC (7 98 EQ/11 98)	Johnny Cash At Folsom Prison	95
			Greatest Hits	-	17	10	JOHNNY CASH A LEGACY/COLUMBIA 66017/SONY MUSIC (7.98 EQ/11.98)	Johnny Cash At San Quentin	59
4	-	KENNY CHESNEY A BNA 67976/RIG (17.98/18.98)	Rascal Flatts	173	18	19	SOUNDTRACK A 3 CURB 78703 (11 98/17 98)	Coyote Ugly	164
		RASCAL FLATTS A LYRIC STREET 165011/HDLLYWOOD (11.98/18 96) [H]	Come On Over		10	21	TOBY KEITH A 2 DREAMWORKS 450297/INTERSCOPE (12.98/18.98)	Pull My Chain	109
• _		SHANIA TWAIN	Super Hits	-	20	22	HANK WILLIAMS JR. A CURB 77638 (5 98/9.98)	Greatest Hits, Vol. 1	478
7	-	JOHNNY CASH ▲ LEGACY/COLUMBIA 667:3 (SONY MUSIC 15.98 EQ/9.98)	12 Greatest Hits	•	21	22	JOHN DENVER A MADACY 4750 (5.98/9.98)	The Best Of John Denver	267
8	\rightarrow	PATSY CLINE A DECCA/MCA NASHVILLE 003012/UMGN (6.98/11 98)			21	23	JOHNNY CASH AMERICAN 586792*/LOST HIGHWAY (17.98 EQ CD)	American III: Solitary Man	
9 1	-	BROOKS & DOTTE & MINISTRANSPORTE TOUSE THE SET TO S	The Greatest Hits Collection		#	24	GARTH BROOKS To CAPITOL 97424 (19.98/26.98)	Double Live	
10. 1	4	DIXIE CHICKS 12 MONUMENT 68195/SDN* MUSIC 110.98 EQ/17.98) [H]	Wide Open Spaces		3	-		American Recordings	
		SOUNDTRACK A T LOST HIGHWAY/MERCURY 170069/UMGN (12 98/19.98)	O Brother, Where Art Thou?		(24)	=	JOHNNY CASH AMERICAN 586790" (LOST HIGHWAY (18.98 CD)	20 Of Hank Williams Greatest Hits	1
12 1	3	ALAN JACKSON ⁵ ARISTA NASHVILLE 18801/RLG (12.98/18.98)	The Greatest Hits Collection	414	25	25	HANK WILLIAMS ● MERCURY 536029/UMGN (11.98/17.98)		

uou unart veeks coumn retects compined weeks title has appeared on top Lountry Albums and top Lountry Latalog • Recording Industry Assa, Ul America HINA) certification for net shipment of 500,000 album units in or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes *Astenslinces, which are projected from wholesale prices. [11] indicates past Heatseeker title. © 2003, VNU Business Media, Inc., and Nielsen SoundScan, Inc. All rights reserved. Albūms with the greatest sales gains this week. Catalog albums are 2-year-old tiles that hat (dl. 🛦 RIAA certification for net shipment of 1 million units (Platinum). 🏲 RIAA certificatio cates LP is available. Most tape prices, and CD prices for BMG and WEA labels, are sugge

THE MAVERICKS

THE CHIEFTAINS

TRACY BYRD

BILLBOARD OCTOBER 11, 2003

JOE NICHOLS

ALISON KRAUSS + UNION STATION A

32

31 31

36 35

34 32

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28

Classic Country: The '80s

Johnny Cash At Madison Square Garden

Pain To Kill

45

5

39

OCTOBER 11 Billboard HOT COUNTRY. SINGLES & TRACKS

		-					-			JEES OF HILLS	
VEEK	WEEK	WKS. AGO	8	Airplay monitored by Nielsen Broadcast Data	N.	WEEK	WEEK	AGO	8		z
THIS	LAST WEEK	2 WKS	1	TITLE Systems Artist	PEAK POSITION	THIS W	LASTV	2 WKS.		TITLE Artist PRODUCER (SONGWRITER) IMPRINT & NUMBER/PROMOTION LABEL	PEAK POSITIO
		-		PRODUCER (SONGWRITER) IMPRINT & NUMBER/PROMOTION LABEL Week At Number 1	۵۵	31		32	14		
	4	2				3	32	32	-	TENNESSEE RIVER RUN FROGERS J STROUD (D. WORLEY. SLESLIE) OREAMWORKS ALBUM CUT OREAMWORKS ALBUM CUT	31
	4	3		REAL GOOD MAN B GALLIMORE.T.M.CGRAW, O.SMITH (R.RUTHERFORD.G.TEREN) Tim McGraw ♀ CURB ALBUM CUT	1	32	33	30	12	AND THE CROWD GOES WILD CLINOSEYM WILLS (J.STEELE.C WISEMAN) Mark Wills ♥ MERCURY 001152	29
2	2	1	26	WHAT WAS I THINKIN' B.BEAVERS (D. RUITAN,B. BEAVERS,D. BENTLEY) Dierks Bentley ♀ CAPITOL 77963	1	33	36	36	12	I CAN'T TAKE YOU ANYWHERE Scotty. Emerick With Toby Keith ™ J.STROUO, I.KEITH (S.EMERICK, I.KEITH) OREAMWORKS ALBUM CUT	33
3	1	2	17	IT'S FIVE O'CLOCK SOMEWHERE K.STEGALL (J BROWN,O.ROLLINS) Alan Jackson & Jimmy Buffett ♀ A RISTA NASHVILLE 54/205	1	34	35	35	20	LONG BLACK TRAIN M.WRIGHT, EROGERS (J.TURNER) Josh Turner M. WRIGHT, EROGERS (J.TURNER)	34
4	3	4	21	HELP POUR OUT THE RAIN (LACEY'S SONG) C.BLACK (B JEWELL) Buddy Jewell ♀ C COLUMBIA 79885	3	35	38	37	8	I LOVE YOU THIS MUCH CLINDSEY, LSTROUG (J, WAYNE, C, OUBDIS, O, SAMPSON) Jimmy Wayne ♀ OREAMWORKS 201239 CREAMWORKS 201239	35
5	5	7	16	TOUGH LITTLE BOYS M. WRIGHT,G ALLAN (D. SAMPSON.H ALLEN) M.CA NASHVILLE 000946 M.CA NASHVILLE 000946	5	36	39	38	8	I WANNA DO IT ALL B.GALLIMORE IT.NICHOLS.R.GILES,B.GODARD) Terri Clark ♥ MERCURY ALBUM CUT	36
6	7	6	17	THIS ONE'S FOR THE GIRLS MMCBRIDE.PWORLEY (CLINDSEY.H.LINDSEY.A.MAYO) Martina McBride ♀ RCA ALBUM CUT RCA ALBUM CUT	6	37	40	39	ě	LITTLE MOMENTS FROGERS (C.DUBOIS,B.PAISLEY) ARISTA NASHVILLE ALBUM CUT	37
7	6	8	19	WHO WOULDN'T WANNA BE ME KURBAN (M POWELLKURBAN) CAPITOL ALBUM CUT	6	38	41	40	9	EVERY FRIDAY AFTERNOON C MORGAN.P.O DONNELL IN.COTY,J.MELTON) C MORGAN.P.O DONNELL IN.COTY,J.MELTON BROKEN BOW ALBUM CUT	38
8	10	10	14	I MELT M.BRIGHT.M.WILLIAMS, RASCAL FLATTS (G.LEVOX.N.THRASHER.W.MOBLEY) CYRIC STREET ALBUM CUT LYRIC STREET ALBUM CUT	8	39	42	44	9	I'M ONE OF YOU DJOHNSON (N COTY,J.MELTON) Hank Williams Jr. ASYLUM-CURB ALBUM CUT	39
9	11	11		I LOVE THIS BAR J.STROUD, T.KEITH IT.KEITH, SEMERICK) Toby Keith ♀ DREAMWORKS 001238	9	40	44	41	111	HALF A HEART TATTOO JANNSON,G. DROMAN (J.HANSON,M. PHEENEY,A. J.MASTERS) Jennifer Hanson CAPITOL ALBUM CUT	40
10	9	9	25	A FEW QUESTIONS JRITCHEY,C WALKER (PMDORER SCOTT,A,WHEELER) Clay Walker RCA ALBUM CUT	9	41	43	43	9	RUN, RUN RYN RYN RYN SHENDRICKS (PHOWELLH DAVIS,K KAYLE) ARISTA NASHVILLE ALBUM CUT	41
11	8	5	21	NO SHOES, NO SHIRT, NO PROBLEMS N.WILSON.B.CANNON.K.CHESNEY (C.BEATHARD) BNA ALBUM CUT BNA ALBUM CUT	2	42	45	45	10	IN MY DREAMS RMALO (R.TREVINO, R.MALO, A. MILLER) RMALO (R. TREVINO, R. MALO, A. MILLER) RICK Trevino ♥ WARNER BROS. ALBUM CUT/WIRN	42
12	12	15	20	WAVE ON WAVE D. MORRIS, T. BROWN (PGREEN, O. NEUHAUSER, J. POLLARO) REPUBLIC ALBUM CUT/UNIVERSAL SOUTH	12	43	46	53	3	HOT MAMA S.HENDRICKS,T.BRUCE (C.BEATHARD,T.SHAPIRO) CAPITOL ALBUM CUT CAPITOL ALBUM CUT	43
13	17	19	24	WALK A LITTLE STRAIGHTER C CHAMBERLAIN (B CURRINGTON.C CHAMBERLAIN,C BEATHARD) Billy Currington MERCURY 000972 MERCURY 000972	13	44	47	52	4	PERFECT SEVANS.P.WORLEY IS EVANS.T.SHAPIRO,T.MARTIN) SEVANS.P.WORLEY IS EVANS.T.SHAPIRO,T.MARTIN) RCA ALBUM CUT RCA ALBUM CUT	44
14	13	13	26	RED DIRT ROAD KBROOKS,R DUNN,M WRIGHT (KBROOKS,R DUNN) ARISTA NASHVILLE ALBUM CUT	1	45	49	51	5	HEAVEN HELP ME D.HIUFEWYNONNA (C.CANNON,J.O.HICKS) Wynonna ASYLUM-CURB ALBUM CUT	45
15	15	20	10	COWBOYS LIKE US TBROWN,G STRAIT (A.SMITH,B.DIPIERD) George Strait ✓ MCA NASHVILLE 001250	15	46	50	50	6	I THINK YOU'RE BEAUTIFUL LMILLER (A DALLEY, TMILLER) CURB ALBUM CUT	46
16	16	16	30	BEER FOR MY HORSES J.STROUD,T.KEITH (T.KEITH,S.EMERICK) Toby Keith Duet With Willie Nelson ♀ □ DREAMWORKS 450785	1	47	48	47	5	RAINBOW MAN KBEARD,D.MALLOY (J.BATES.H.ALLEN) SCA ALBUM CUT	47
17	14	14	31	MY FRONT PORCH LOOKING IN D.HUFF (R.MCDONALD,EMYERS,D PFRIMMER) BNA ALBUM CUT	1	48	51	49	12	PRAY FOR THE FISH KLEHNING (PMOORE,D,MURPH,R,SCOTT) WORD-CURB ALBUM CUT/WARNER BROS, CHRISTIAN	48
18	21	21	16	CHICKS DIG IT CCAGLER WRIGHT (CCAGLE.C.CROWE) Chris Cagle ♥ CAPITOL ALBUM CUT	18	49	53	55	3	COOL TO BE A FOOL B.ROWAN (J.NICHOLS,S.DEAN,W.NANCE) Joe Nichols UNIVERSAL SOUTH 001371	49
19	18	18	18	LOVIN' ALL NIGHT E GORDY, JR. (R.CROWELL) Patty Loveless ♥ PIC 79954/EMN	18	50	56	-	2	DAYS OF OUR LIVES M.WRIGHT (J.OTTO.B.TERRY) James Otto MERCURY 001402	50
20	23	22	7	I'M GONNA TAKE THAT MOUNTAIN RMCENTIRE, CANNON, N. WILSON (J. SALLEY,M.PEIRCE) ■ AIRPOWER ► Reba McEntire ♥ ■ MCA NASHVILLE (101404	20	51	54	54	5	SELL A LOT OF BEER TMCGRAW.8.GALLIMORE (B.ANDERSON, B.WARREN, B.WARREN) TMCGRAW.8.GALLIMORE (B.ANDERSON, B.WARREN, B.WARREN)	51
21	22	23	1.2	HELL YEAH B.CHANCEY (J. STEELE.C. WISEMAN) Montgomery Gentry ♀ COLUMBIA ALBUM CUT	21	52	58	-	2	YOU'RE IN MY HEAD LREYNOLDS (S.MINOR.J.STEELE.C.WALLIN) Brian McComas LYRIC STREET ALBUM CUT	52
22	24	24	23	I CAN'T BE YOUR FRIEND J.BALDING,C.OINAPOLIT.RUSHLOW (R.CLAWSON,B.CRISLER) ■ LYRIC STREET 164080	22					₹ Л HOT SHOT DEBUT \$ Л €	
23	26	28	9	WALKING IN MEMPHIS D.HUFF(M.COHN) BNA ALBUM CUT BNA ALBUM CUT	23	53	Max		1	TEXAS PLATES D.HUFF (K.COFFEY,B.JAMES) Rellie Coffey BNA ALBUM CUT	53
24	27	27	18	STREETS OF HEAVEN D.HUFF.J.BALDING (S.AUSTIN.PDUNCAN.A.KASHA) Sherrie Austin ♀ BROKEN BOW ALBUM CUT	24	54	57	57	3	I'M IN LOVE WITH YOU BILLY DEAN LOVE WITH YOU SHIP DEAN CLANNON! SILLY DEAN LOW THEE ALBUM CUT/HZE	54
25	28	26	197	HONESTY (WRITE ME A LIST) THEWITTR-ATKINS (D.KENT,P.CLEMENTS) Radney Atkins ⊕ CURB 73149	25	55	Min		1	SHE'S NOT JUST A PRETTY FACE RJLANGE (RJLANGE, STWAIR) Shania Twain MERCURY ALBUM CUT	55
26	29	29	14	PLAYBOYS OF THE SOUTHWESTERN WORLD B BRADDOCK IN COTYR VAN WARMER) WARNER BROS ALBUM CUT/WRN	26	56	60	59		SHE IS PWORLEY,TLJAMES (S.ASHTON,TLJAMES,PBUNCH) SUSAN ASHTON CAPITOL ALBUM CUT	56
27	31	33	110	DRINKIN' BONE BJ.WALKERJR, 7.8YRO (C. BEATHARO,K.K. PHILLIPS) Tracy Byrd RCA ALBUM CUT	27	57	NE	MIL	1	YOUNG MAN'S TOWN Vince Gill VGILL (VGILL) VGRANASHVILLE ALBUM CUT	57
28	30	31	12	I WISH B.GALLIMORE.T.MCGRAW (T.L.JAMES.EHILL) CURB ALBUM CUT	28	58	59	58	3	STRICTLY BUSINESS TCOLLINS, J.KELTON (B. WOLEP, MOORE) Brad Wolf WARNER BROS. ALBUM CUT/WRN	58
	34	_	11	WRINKLES Diamond Rio M.D. CLUTE DIAMOND RIO (R SCAIFE N.THRASHER) ARISTA NASHVILLE ALBUM CUT	29	59	MA		1	A YEAR AT A TIME LEYNOLOS (JOEMARCUS, LWILSON) KEVIN Denney LYRIC STREET ALBUM CUT	59
30	37	42		YOU CAN'T TAKE THE HONKY TONK OUT OF THE GIRL KBROOKS,R.DUNN,M.WRIGHT (B.DIPJERO,B.ALLMAND) ARISTA NASHVILLE ALBUM CUT	30	60	NO.		1	DO YOU STILL WANT TO BUY ME THAT DRINK (FRANK) RLANDIS (BLAWSON,J.MATTHEWS,R.DEAN) QUARTERBACK ALBUM CUT	60

Records showing an increase in detections over the previous week, regardless of chart movement. Compiled from a national sample of airplay supplied by Nielsen Broadcast Data Systems' radio track service. 147 Country Stations are electronically monitored 24 hours a day, 7 days a week. Songs ranked by number of detections. Air power awarded to songs appearing in the top 20 on both the BDS Airplay and Audience charts for the first time with increases in both detections and audience. Titles below the top 20 are removed from the chart after 20 weeks. Videoclip availability. Catalog number is for CD Single, or Vinyl Single if CD Single is unavailable. In Compile available. Co

OCTOBER 11 Billboard®

Sales data compiled by Nielsen LAST WEEK SoundScan ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Title 47 Weeks At Number ALISON KRAUSS + UNION STATION A RDUNDER 610515 Live 2 JUNE CARTER CASH DUALTONE 01142 Wildwood Flower NICKEL CREEK SUGAR HILL 3941 This Side EARL SCRUGGS/DOC WATSON/RICKY SKAGGS ROUNDER 610526 4 The Three Pickers 5 RHONDA VINCENT ROUNDER 610497 [M] One Step Ahead THE DEL MCCOURY BAND MCCOURY MUSIC 0001/SUGAR HILL [H] 6 It's Just The Night SAM BUSH/DAVID GRISMAN ACOUSTIC DISC 54 Hold On We're Strummin VARIOUS ARTISTS SMCMG 18940/TIME LIFE Heaven Bound: The Best Of Bluegrass Gospel VARIOUS ARTISTS WARNER SPECIAL PRODUCTS 15828/TIME LIFE 8 Bluegrass Today 10 RICKY SKAGGS & KENTUCKY THUNDER SKAGGS FAMILY/LYRIC STREET 901004/HOLLYWOOD [M] Live At The Charleston Music Hall 11 VARIOUS ARTISTS MADACY CHRISTIAN 3247/MADACY Best Of Bluegrass Gospel NATALIE MACMASTER ROUNDER 817056 Blueprint 12 TIM O'BRIEN HIS THE NITTY GRITTY DIRT BAND CAPITOL 40177 Will The Circle Be Unbroken, Volume III VARIOUS ARTISTS UNIVERSAL SPECIAL PRODUCTS 18701/TIME LIFE

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4	4	2	10	WHAT WAS I THINKIN' CAPITOL 77963	Dierks Bentley	
5	5	6	17	HELP POUR OUT THE RAIN (LACEY'S SONG) COLUMBIA 79885/SONY MUSIC	Buddy Jewell	
6	5	4	111	CAN YOU HEAR ME WHEN I TALK TO YOU? LYRIC STREET 164075/HOLLYWOOD	Ashley Gearing	
•	7	8	2	HONESTY (WRITE ME A LIST) CURB 73/49	Rodney Atkins	
(8	8	9	21	STAY GONE OREAMWORKS 000345/INTERSCOPE Jimmy Wayne		
9	9	7	12.5	BROKENHEARTSVILLE UNIVERSAL SOUTH 0007/82 Joe Nichols		
•	0	_	36	LANDSLIDE MONUMENT/COLUMBIA 79857/SONY MUSIC	Dixie Chicks	

Records with the greatest sales gains this week. Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). A RIAA certification for net shipment of 1 million units (Platinum), with multimillion titles indicated by a numeral following the symbol. | III indicates past or present Heatseeker title. 2003, VNU Business Media, Inc., and Nielsen SoundScan, Inc. All rights reserved.

Time-Life's Treasury Of Bluegrass

ALBUMS

Edited by Michael Paoletta

POP

► FUEL **Natural Selection** PRODUCERS: Michael Beinhorn, Carl Bell Epic EK 86392 RELEASE DATE: Sept. 23

"Natural Selection" finds Pennsylvania outfit Fuel coming into its own with its brand of agony-fueled modern rock. Lead single "Falls on Me" is the quartet's stock in trade—rippling acoustics, a lovelorn atmosphere and vocalist Brett Scallions' no-holds-barred belting in the chorus. But much better are the musical chances guitarist/principal composer/co-producer Carl Bell took this time around. Tracks like "Quarter' and "Won't Back Down (Bring You Hell Remix)" revel in darker, Korn-like tones. After such fine musical experimentation, one cannot help but wonder how a cookie-cutter pop/rock track like "Most of All" made the cut; it lacks major flavor when served alongside choice slabs of sonic angst like "Getting Thru?" and "Down Inside of You."—*CLT*

► VERTICAL HORIZON

PRODUCER: John Shanks RCA 68121 RELEASE DATE: Sept. 23

Following up a double-platinum album like "Everything You Want" is not easy. But alt-rocker Vertical Horizon plays it safe with new album "Go," a polished, radio-friendly set. Lead single "I'm Still Here" is a love anthem that works the band's hard-soft dynamic nicely, while the Creed-meets-Southern-rock number "One of You" features guitars that could cut through a Tiffany's vault. Also noteworthy are the melancholy ballad "Goodbye Again" and the bigproduction number "Inside." What Vertical Horizon lacks in originality, it in part compensates for with passion and musicianship. "Go" is by no means a groundbreaking record, but it will please a lot of people and likely bring new fans on board.—AZ

► RUFUS WAINWRIGHT Want One PRODUCER: Marius deVries DreamWorks B0000896-12 RELEASE DATE: Sept. 23

Here in the moment of metrosexuality and "Queer Eye for the Straight Guy" sophistication, Rufus Wainwright is a troubadour for the times. "Want One, the singer/songwriter's latest, is another alluring collection of lush, Broadway-influenced piano pop-Wainwright drolly pondering everything from love to bemusement over straight men reading fashion magazines. Wainwright sticks close to the formula that made his 2001 set, "Poses," such a charmer. This time out, though, the arrangements are not as stripped-down and modern. Instead, tracks like "Oh What a World" and "Dinner at 8" favor a more baroque direction, infused with strings, horns and layered vocals.—BG

S E



DIDO Life for Rent PRODUCERS: Rollo, Dido, Mike Hedges Arista 82876-50137 RELEASE DATE: Sept. 30

One of the coolest things about Dido's 1999 debut disc, "No Angel," is that it seemed to leave listeners feeling somewhat indifferent initially, only to completely steal your heart after a few more spins. The songs on "Life for Rent"—again crafted by the "No Angel" team of Dido and her brother, Rollo (of British dance/electronic group Faithless)—are no more immediate. Yet, few are likely to have the same effect. The sentiments and performances here rarely resonate as deeply as those on "No Angel." Although carefully honed and beautiful-sounding, "Life for Rent" is bound to disappoint: The soul and passion of her first disc is too often replaced here with blandness. As an album, it does not succeed as well as "No Angel." But there are strong moments. The slowbuilding, sound effect- and stringladen "Who Makes You Feel" nicely recalls Sinéad O'Connor. The pianospiced "This Land Is Mine" would have fit on "No Angel."—**WO**

LIMP BIZKIT **Results May Vary** PRODUCERS: various Flip/Interscope B0001235 RELEASE DATE: Sept. 23

Results may vary from listening to Limp Bizkit's fourth album, indeed. Most likely, those results will not be joy or elation, though. Rap/metal has not aged well, which frontman Fred Durst seems to acknowledge by singing more on the album. But singing instead of rapping exposes such Partridge Family-hued lyrics as "Heartbreak is a headache/Like a toothache or an earthquake" (from



"Let Me Down"). There is even a song dissing "Hollywood rock stars" that Durst possibly dashed off while on his way to the Playboy Mansion. While former Snot guitarist Mike Smith brings a more straightforward sound to the five-piece, the minimalist style of departed guitarist Wes Borland is missed. The end result? Mostly uninspiring, midtempo songs, with the highlight being a surprisingly sober take on the Who's "Behind Blue Eyes."—BT



STING Sacred Love PRODUCERS: Kipper, Sting A&M B0001141 RELEASE DATE: Sept. 30

Sting has never been one to shy away from rhythms of the world-or of the dancefloor, for that matter. His previous studio recording, "Brand New Day," spawned a global crossover hit with the exhilarating "Desert Rose." Here, Sting continues to embrace a variety of sonic landscapes. The buoyant "Send Your Love" spotlights the flamenco guitar work of Vicente Amigo and the dancefloor knowledge of DJ Victor Calderone. "The Book of My Life," a brooding ballad, opens with Anoushka Shankar's dreamy sitar, while dance/electronic pioneer BT injects "Never Coming Home" with trance-hued colorings. Indeed, there are numerous high points on this heartfelt and soulful disc, but the spiritual "Dead Man's Rope" and Mary J. Blige duet ("Whenever I Say Your Name") are extra-special. Throughout, Sting's own sacred love remains intact. In Sting's world, love -and all that it encompasses—is all that matters.—MP

Love" and "Float," Hamilton mines vintage soul. The former (featuring LaToiya Williams) is the rare duet where one singer does not dominate the other. And Hamilton is not afraid to show his softer side, either. Witness "I'm a Mess" and "Charlene." The latter, Hamilton's shining moment, is a heartbreaking tale of a man who loses his woman because of his other passion, music. This passion is heard loud and clear throughout "Comin' From Where I'm From."—RH

DANCE/ELECTRONIC

▶ PEACHES Fatherfucker PRODUCER: Peaches Kitty Yo/XL Recordings/Beggars Group 0171 RELEASE DATE: Sept. 23

Peaches' debut album, "The Teaches of Peaches," spawned an underground electroclash anthem in the single "Fuck the Pain Away." In the process, Peaches became a much-sought-after live act with a fervent fan following. So, what does the Canadian gal do for a follow-up? She makes an album that is more consistent and enjoyable than its predecessor. The most immediate track on the self-produced set is, without question, the garage rock strutter "Kick It." Featuring Iggy Pop, this infectious track could win over modern rock radio. Alternative-leaning club kids will dig the demented dance rock of "Operate" and the call-and-response antics of "Shake Yer Dix."—KC

★ IMA ROBOT Ima Robot PRODUCER: Josh Abraham Virgin 43798 RELEASE DATE: Sept. 16

Ever imagine what it might sound like if the Jetsons threw a house party? Apparently, Ima Robot has. Its debut album is an imaginative mix of retro and futuristic elements. Facets of new wave, dance/electronic and punk-all punctuated by the animated, wailing singing style of frontman Alex Ebertare prominently featured. Still, the disc is refreshingly difficult to pin down. Lead song "Dynomite" is a zany tour de force of synth-pop beats and driving guitars. The lovely, melancholic 'Scream" rolls out like a ballad. And punk pandemonium ensues on the hook-intensive "Let's Talk Turkey" and "Philosophofee." Hidden track "Black Jettas" hysterically points out the scary association between girls and a certain German automobile. Overall, however, the lyrics are mostly nonsensical. Of course, this only adds to the wonderful eccentricity of Ima Robot's sound.-5A

★ ELVIS COSTELLO

PRODUCERS: Elvis Costello, Kevin Killen Deutsche Grammophon B0000999-02 RELEASE DATE: Sept. 23

Insisting on having it both ways, Elvis Costello continues to alternate his edgy, literate rock with more musically ambitious projects. Comprising a wistful suite of ballads on love lost and then found, "North" shows Costello at his most formal. With titles ranging from "You Left Me in the Dark" to "I'm in the Mood Again," the lyrics grow more upbeat as the cycle progresses, even as the music retains an oddly elegiac tone. Costello sings more subtly here than he did on his Burt Bacharach collaboration, and he is accompanied sotto voce by Attractions pianist Steve Nieve and a top jazz rhythm section of Peter Erskine, Michael Formanek and Bill Ware. The album's most distinctive sonic touch, though, is the singer's own strings-plus-brass orchestrations.—

STELLASTARR* Stellastarr* PRODUCER: Tim O'Heir RCA 82876 54808 RELEASE DATE: Sept. 23 While the likes of the White Stripes and the Strokes are busily mining '70s rock riffs and proto-punk sounds for a new generation of listeners, a second wave of new buzz bands-led by Hot Hot Heat and Interpol-are taking their cues from '80s alt-rock and new wave touchstones. New York's Stellastarr* is the latest entry into this revivalist category. The band's self-titled debut for RCA is a sonic goulash, drawing from the Pixies, Talking Heads and the Cure. The result is an album that would have been great in 1983; now, it is more of a nostalgic lark. That said, the album does have its genuinely fun moments, including the giddy "Jenny" and the Big Country-hued "Somewhere Across Forever."—**BG**

MEAT LOAF Couldn't Have Said It Better PRODUCER: Peter Mokran Sanctuary 84653

RELEASE DATE: Sept. 23 Back in 1977, Meat Loaf and songwriting buddy Jim Steinman dished up "Bat Out of Hell," one of rock's most beautifully bombastic, teen-dream albums of all time. Sadly, however, nothing Loaf has done since has come close to that technicolor classic, including the commercially successful sequel. "Couldn't Have Said It Better" is a lame piece of mimicry of those glory days. Lacking are the unforced passion, the cinematic imagery, the elaborate song structures and, not uncoincidentally, songsmith Steinman. A mix of clichéd rockers and flat ballads, most of the tracks never get off the ground. The whole thing feels like Loaf is trying too hard rather than sitting comfortably with what he's doing. "Couldn't Have Said It Better" would have been better left unsaid.—AZ

R&B/HIP-HOP

★ ANTHONY HAMILTON Comin' From Where I'm From PRODUCERS: various So So Def/Arista 82876 52107 RELEASE DATE: Sept. 23

Having paid his dues for more than a decade, Anthony Hamilton is now ready for his close-up. The Charlotte, N.C., native's debut set serves as the perfect platform to introduce R&B music's newest star. The lead single, the title track, is an autobiographical, neo-soul jam. Atop a dark, melodic piano riff, Hamilton (and his throaty vocals) tells of his life in the South. The artist addresses domestic violence on the folk/blues hybrid "Lucille." On tracks like "My First

LATIN

► ROSELYN SÁNCHEZ **Boringueña**

PRODUCERS: Roy Tavaré, Dennis Nieves TresR/BMG U.S. Latin 3361-2RLDJ RELEASE DATE: Sept. 30

Roselyn Sánchez's recording debut is not what one might expect from an actress-turned-singer. Rather than choosing the facile route—that is, standard pop with strong melodies and hooks—Sánchez has opted for a more (Continued on page 70)

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CONTRIBUTORS: Susanne Ault, Bradley Bambarger, Keith Caulfield, Leila Cobo, Brian Garrity, Rashaun Hall, Wes Orshoski, Michael Paoletta, Chuck Taylor, Bram Teitelman, Christa L. Titus, Philip van Vleck, Ray Waddell, Christopher Walsh, Adrian Zupp. ESSENTIALS: Releases deemed by the review editors to deserve special attention on the basis of musical merit and/or Billboard chart potential. VITAL REISSUES: Rereleased albums of special artistic, archival and commercial interest and outstanding collections of works by one or more artists. PICKS (>): New releases predicted to hit the top half of the chart in the corresponding format. CRITICS' CHOICES (*): New releases, regardless of chart potential, highly recommended because of their musical merit. All albums commercially available in the U.S. are eligible. Send album review copies to Michael Paoletta and singles review copies to Chuck Taylor (Billboard, 770 Broadway, 6th floor, New York, N.Y. 10003) or to the writers in the appropriate bureaus

BILLBOARD OCTOBER 11, 2003 www.billboard.com www.americanradiohistory.com (Continued from page 69)

universal, ethereal sound. Imagine Sade with a Puerto Rican beat. This makes for a mostly pleasant album, though not one that presents Sánchez as a convincing or distinctive singer. For the most part, the vocals are breathy and muted, which is fine. But with a couple of exceptions—namely 'Noche de Verano," a duet with Victor Manuelle—the personality does not come through. The most memorable track is "Amor, Amor," a tropical/flamenco song that features rapper Tego Calderón. Even without him, the track would stand on its own.--LC

WORLD

CESARIA EVORA Voz D'Amor PRODUCER: José da Silva Bluebird 2011 RELEASE DATE: Sept. 23

Cape Verdean singer Cesaria Evora has been a worldwide sensation for the past 15 years. She made her name as the foremost interpreter of the morna style, the bluesy torch songs of Cape Verde, so closely akin to the Portuguese fado. Her voice remains one of the most stirring instruments in world music. On the beautifully arranged "Voz D'Amor," she sings such mornas as "Beijo Roubado, "Nha Coração Tchora" and the title track with the exquisite warmth and feel that have defined her style since she first came to the attention of a world audience. She also puts a spark in "Milca Ti Lidia," an elegant coladeira, a Cape Verdean style reminiscent of salsa. Time has made Evora's vocals only more redolent and soulful. "Voz D'Amor" is the latest jewel in her crown.-PVV

BLUES

▶ BIG BILL MORGANFIELD Blues in the Blood PRODUCERS: Brian Bisesi, Jimmy Vivino Blind Pig 5086 RELEASE DATE: Sept. 23

As the Year of the Blues wanes, it is more than appropriate to hear from Morganfield, the son of Muddy Waters, especially when what he has to offer is the best album of his career. Sure, it is fine to be known as Muddy Waters' son, but Morganfield lays down a dozen tunes here (11 of which are originals) that signal he is his own cat. Killer acoustic numbers like "Evil," "Feel Like Dyin' " and "Left Alone" (the best song on the album) vie for attention with the muscled-up blues shuffle "Strong Love," the soulful sophistication of "Trapped" and the tumultuous boogie groove of "Boogie Child." "Blues in the Blood" places the artist in the front rank of the genre. Like his father, Morganfield is the real deal.—PVV

VITAL REISSUES

MUDDY WATERS Muddy "Mississippi" Waters Live: Legacy Edition ORIGINAL PRODUCER: Johnny Winter REISSUE PRODUCERS: Bob Margolin, Al Quaglieri, Steve Berkowitz Blue Sky/Epic/Legacy E2K 86559 RELEASE DATE: Sept. 2

With retail bins overflowing with releases directly and indirectly associated with

the Martin Scorsese-produced "The Blues" series of films on PBS, some attention should be reserved for this fall's other attendant blues discs. And this deluxe double-disc set-another in Sony's new Legacy Edition of expanded reissues, along with titles by Jeff Buckley and the Byrds—is special. It showcases Muddy Waters—Delta blues originalcum-Chicago electric hero-in his final late-period glory, recorded live in 1978 with a crack, cross-generational hand Waters roars to rival his younger self on the virile opener "Mannish Boy," and many other thrilling numbers and entertaining asides follow, including a tribute to the recently deceased T-Bone Walker. The original seven tracks from the LP have been expanded to 18 for the reissue, and the annotation, packaging and sound are exemplary.—BB

DVD

JIMI HENDRIX Jimi Plays Berkeley Experience Hendrix/MCA B0001172-09 RELEASE DATE: Sept. 16

Since acquiring the rights to his prodigious recorded output in 1995, surviving relatives of guitarist/composer Jimi Hendrix have issued and reissued an abundance of titles. Fortunately, and in contrast to the years following his death in 1970, said releases do not merely exploit the enduring curiosity in his life and work. "Jimi Plays Berkeley" continues this recent trend. Previously issued in mono on VHS but long out of print, the two May 30, 1970, performances depicted here demonstrate Hendrix's limitless improvisational skill. From a psychedelic, well-over-thespeed-limit take on "Johnny B. Goode" to the relentless power-trio assault of "Hey Baby (New Rising Sun)," he remains the most influential guitarist of the rock era. Scenes of street unrest interspersed with concert footage lend a dated feel to "Jimi Plays Berkeley," yet they complement the frenetic, sometimes chaotic soundtrack. Bonus material on the disc includes the entire second set in audio-only, stereo and 5.1-channel mixes.—*CW*

A MIGHTY WIND Castle Rock/Warner 27718 RELEASE DATE: Sept. 23

It is clear that "A Mighty Wind" is destined for at least a few nominations come Oscar time—and a best original song nod is all but a given. With that in mind, it is fitting that the folk musicdriven film's DVD extras go overboard with musical-related goodies. The additional content includes the benefit show sequence in its entirety, "vintage" TV performances from the bands and a number of deleted song-driven scenes. Overall, 15 cut sequences from the film are included. All of the extra goodies are accompanied by an insightful audio commentary with director/writer Christopher Guest and actor/writer Eugene Levy.—KC

Billboard.com

Also reviewed online this week:

- Stereolab, "Instant 0 in the Universe" (Elektra)
 - Cracker, "Countrysides" (iMUSIC)
- Death Cab for Cutie, "Transatlanticism" (Barsuk)

SINGLES

Edited by Chuck Taylor

POP

► LILLIX Tomorrow (3:42) PRODUCER: Linda Perry WRITER: not listed PUBLISHER: not listed

Maverick Records (CD promo)

While "It's About Time," the first single from Maverick/Reprise signing Lillix, brought the Canadian femme fatale quartet plenty of teen press, it is follow-up "Tomorrow" that should break the group wide open. Sporting one of the catchiest rock/pop choruses of the year, plenty of youth angst and a hook that you'll be singing to your rubber duck ("I need to break out, get me some take-out, stand outside the crowd, I want to scream aloud, that I'll be OK"), this song knocks down all 10 pins with a loud bang. The gals still mimic the increasingly tiresome Avril Lavigne imprint, but there's enough gusto and guts here—thanks to the macho production wand of Linda Perry—to stand apart from so many young acts simply connecting the dots and counting on radio programmers fear of originality. Lillix may not be cutting a new path, but at least it's traveling a familiar road with its own map.—CT

R&B

★ M.V.P. FEATURING STAGGA LEE Roc Ya Body (Mic Check 1, 2) (3:24) PRODUCERS: Robert Clivilles, Max Perez WRITERS: R. Clivilles, E. Newman, V. Matos, M. Perez

PUBLISHERS: Robert Clivilles/Dontana/ Might One Music

Casablanca 21070 (CD promo)

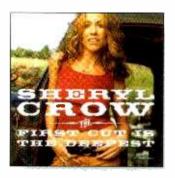
The production duo M.V.P., bestknown for its work with ArtistDirect recording artist Stagga Lee, makes its artist foray with "Roc Ya Body (Mic Check 1, 2)." Better known as Max Perez and Robert Clivilles (formerly of C+C Music Factory), M.V.P. blends equal parts Latin rhythm and partythemed hip-hop lyric into a combo that should have dancefloors moving past midnight. Lee, who made his mark on the charts earlier this year with the like-minded "Roll Wit M.V.P.," returns the favor, serving up solid verses. That, combined with an infectious hook, makes "Roc Ya Body" hard to deny. While mainstream R&B radio has yet to show interest, key top 40 stations like WHTZ (Z100) New York have already taken a liking to the single. Also notable: This is the first offering from Tommy Mottola's new Casablanca label.—RH

COUNTRY

★ JAMES OTTO Days of Our Lives (3:47) PRODUCER: Mark Wright WRITERS: J. Otto, B. Terry PUBLISHERS: Songs of Universal/You Scream Music/Ottomatic Hit Songs, BMI, ASCAP Mercury 02426 (CD promo)

While some may find being offered life lessons from a country singer hard to take, James Otto's surging piano-based ballad works fine, pro

ESSENTIAL REVIEWS



SHERYL CROW The First Cut Is the Deepest (3:45) PRODUCER: John Shanks WRITER: C. Stevens PUBLISHER: not listed A&M 11033 (CD promo)

Since first hit "All I Wanna Do" launched Sheryl Crow's solo career nine years ago, the singer/songwriter has persevered like few other female artists, galloping through Lilith, past the youth pop trend and around hiphop, while buddying up to everyone from Eric Clapton to Kid Rock Along the way, she has scored nearly a dozen hits and nine Grammy Awards-while remaining a sex symbol all the way to 40. "The First Cut Is the Deepest," a cover of Rod Stewart's 1977 hit (written by Cat Stevens), previews the well-deserved "Very Best of Sheryl Crow," out Nov. 4 on longtime label A&M. As one would expect, there are no bells and whistles here, just a warm, steady vocal wrapped in sparse acoustic production and a layer of harmony. There's nothing quite like Crow's own perspective on life, but this cover is a nice fit among the timeless artist's most memorable hits.—CT



MICHELLE BRANCH Breathe (3:32) PRODUCER: John Shanks WRITERS: M. Branch, J. Shanks PUBLISHER: not listed

Maverick/Warner Bros. (CD promo) "Breathe," the follow-up to Michelle Branch's now-ubiquitous "Are You Happy Now?," is another crisp slice of pop/rock from the young singer/ songwriter. And like past hits, it's a near one-listen hitworthy number, offering a hook that's slick and singable. But there's also a mounting sameness about her releases: Each serves the same instrumentation, basic construction and vocal attitude, making it tough to discern one song from another when played in succession. That said, Branch's contributions are still offering the mainstream and adult top 40 airwaves an appreciable elixir from much of the throwaway, gimmicky fodder that continues to litter current pop culture. For that reason alone, we hope Branch will continue to grow for a good, long time. Note that John Shanks produced "Breathe," as well as Branch's fellow Essential Review, Sheryl Crow's "The First Cut Is the Deepest."—*CT*

pelled by a rolling keyboard and tasteful guitar and mandolin. It's about near misses, the frailty of human life and the importance of living well: "Life is right here and now/We only go around just one time/So embrace 'em, don't waste 'em/For these are the days of our lives." Some Gus Dudgeon-styled strings turn this into a powerhouse by the second chorus, and one can't deny the message. Wright's "event" production and a passsionate vocal, along with an accessible lyric, are a recipe for a monster hit.—RW

ROCK

SCHOOL OF ROCK School of Rock (3:35) PRODUCER: George Drakoulias WRITERS: S. James Jr., M. White PUBLISHERS: Electric Sweat/Famous Music, ASCAP; Mike Go Mike Music/ Ensign Music, BMI

Atlantic PRCD 301311 (CD promo) As the centerpiece of the Jack Black comedy that gives both this song and band its name, it's hard to know how to take this song on first listen. Lacking the blatant comedy of Black's other "rock" outfit, Tenacious D, it's probably best appreciated in its context as the climactic battle of the bands scene in the solidly reviewed film. The track also features garage rock band the Mooney Suzuki alongside the young cast of the movie-about a substitute

teacher that instructs his charges to appreciate rock. While the song is fun and it's cute to hear Black helped out by a group of relatively talented kids. "School of Rock" is ultimately a generic tune. Expect scattered morningshow airplay that will rise or fall based on the success of the film.—BT

NEW & NOTEWORTHY

★ AJA Sunshine (3:31) PRODUCER: Desmond Child WRITER: not listed PUBLISHER: not listed Big 3 Records (CD promo)

Harmonies! Melody! Skillful singing! Pop! Why, it's almost a throwback to a day that time has forgotten. Utahbred sisters Andrea and Jaime Anderson—the names behind AJA—have been singing since they were in the single digits before being signed to Big 3 Records, an indie with the courage and smarts to break from top 40's current homogenization. Superproducer Desmond Child (who also helmed Clay Aiken's new "Invisible") gives the song enough of an R&B sway and vocal riffing to be plenty hip for the kids, while showcasing two voices that blend together like a silky braid. The final note, where the ladies gradually climb the scale with slippery sensuality, is pure inspiration. For information, call 888-780-5164 and let the "Sunshine" in.—CT

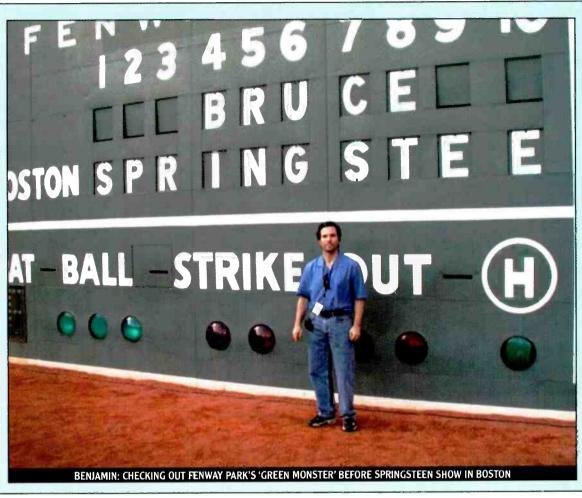
Compendia Music Group names Michael Olsen its new CEO





industry loses a valued leader with the passing of Martin "Mike" Spector

MERCHANTS / MARKETING / HOME VIDEO / E-COMMERCE /



Bow To The Boss

Tribute Raises Funds For Charities

BY SHARON LEVINE

Music retail is lining up to support a new Bruce Springsteen tribute album and will donate profits from album together with Salvador Trepat, its sale to charity.

Records and Borders Books & Music are Parkinson's disease in the mid-'90s. donating floor and advertising space to help promote 'Light of Day: A Tribute to have raised more than \$1 million for the Bruce Springsteen.

compilation—released Sept. 9 on steen; he has performed for up to 90 min-Schoolhouse Records—go to a pair of utes on a whim in support of the cause. medical research funds: the Kristen Ann Carr Fund and the Parkinson's Disease founded as a memorial to the daughter

clude Elvis Costello, Dion, Pete Yorn, charity is a cancer research fund that Graham Parker, Rosie Flores, Willie seeks to improve all aspects of a cancer Nile, Patty Griffin, Jesse Malin, Joe patient's life, with an emphasis on ado-Elv. Cowboy Mouth, Elliot Murphy, Nils Lofgren, Cindy Bullens, Billy Bragg & the Blokes, Steve Wynn and "Light of Day" franchise with the Garland Jeffreys.

The project is an outgrowth of a series

of charity concerts championed by Schoolhouse owner Bob Benjamin, which have been held under the "Light of Day" banner. Benjamin-who put the publisher of Spanish Springsteen fanzine Merchants including FYE, Tower Point Blank-was diagnosed with

Three "Light of Day" charity shows two charities in recent years. The bene-Proceeds from sales of the two-disc fits have included appearances by Spring-

The Kristen Ann Carr Fund was of Barbara Carr, who, along with Jon Acts performing on the album in- Landau, manages Springsteen. The lescents and young adults.

Now Benjamin has expanded the new CD.

(Continued on page 72)

Execs: Copy-Protection Could Spur Consumer Wrath

BY BRIAN GARRITY

NEW YORK-New copy-protection technology won't save the industry from falling sales and may encounter resistance in the marketplace, music executives recently warned.

"CD copy protection will create a maelstrom of consumer anguish," said Talal Shamoon, CEO of Inter-Trust Technologies, a digital-rightsmanagement technology company.

Shamoon recently spoke at a forum on copyright-protection technology in New York, sponsored by Sabety & Associates.

The challenge that the growth of digital distribution presents arises from the fact that it separates music from the media on which it is played back, said Paul Vidich, Warner Music Group executive VP for planning and business development.

Consumers expect the same flexibility they enjoyed in the past, but the division of bits and media was unforeseen.

That is why the industry needs to create more defined rules concerning what consumers can and cannot do with copyrighted material, Vidich said.

"Defining the personal domain is something we must do," Vidich told attendees.

The goal, he said, is to prevent consumers from using personal computers and portable devices as gateways to piracy.

The question is, Just how much control should the labels exert over personal use?

Dick Wingate—president of BPOD Network, a provider of digital distribution services to cell phones, and former senior VP at Liquid Audio-said the ideal scenario is to create an environment where even the consumer does not know there are constraints on personal use unless they are doing something egregious.

Early experimentation with copyprotection technology has been more conservative.

In recently announced label trials by BMG and a handful of independents featuring copy-management technology from SunnComm Technologies, owners of albums can transfer music to a secure portable device and burn three copies to a CD-R.

In addition, the discs feature tech-



nology enabling owners of the album to e-mail links to the music to friends. Recipients of the links can download the

Whether that proves to be a transparent-enough experience for consumers remains to be seen.

tracks and listen to them for 10 days.

Carl Hampe, a partner in the Washington, D.C., law firm Baker & McKenzie, noted that if there is consumer backlash, it may not necessarily be a negative in the long run.

"At a policy-making level, creating

a certain amount of consumer anguish isn't necessarily a bad thing," he said.

Hampe said that either way, the technology is likely to spur important conversations about copyright rules and fair-use concepts in Washington and in homes across the country.

But Shamoon cautioned that if consumers are talking about digital-rights management, "you're already doing something wrong.

Wingate questioned whether consumers will purchase CDs that are labeled as having digital-rights management technology.

He said labeling strategies will have problems, because consumers have spent 20 years buying CDs doing anything they want with them. Wingate expects they will balk when they are suddenly told that is no longer the case.

But Vidich warned that CD security will remain an issue for the foreseeable future because the format is not going away.

"The CD is going to be here for a long time to come, because there is no alternative," he said.

Vidich pointed out that the market has yet to accept a replacement format that is more secure, like DVD-A or Super Audio CD.

New formats generally take at least six years to achieve meaningful traction in the marketplace, he added.

However, copy protection is not a cure-all for the industry, even if it is accepted by consumers, Vidich said.

"Yes, security is important as we move to a new world. But if we don't offer consumers a product they want to buy, then the conversation about security is irrelevant," Vidich said.

BILLBOARD OCTOBER 11, 2003 www.billboard.com

New-Age Label Wins Copyright Suit Against Allegro

After a two-year wrangle, a federal jury in Oregon has ruled that Allegro Corp. must pay nearly \$1 million for copyright infringement.

A small, Los Angeles new-age label sued the Portland-based distributor for allegedly creating unauthorized versions of its albums.

The label, Only New Age Music (ONAM), entered four licensing and distribution agreements with Allegro in 1997-98.

The agreements were for a series of albums, created by label owner **Suzanne Doucet** and co-producer **Chuck Plaisance**, which combined music and nature sounds.

Doucet says she discovered in 2001 that Allegro had issued its own series of albums

that re-edited and retitled the music on ONAM's releases. Both versions were sold to the same retail accounts.

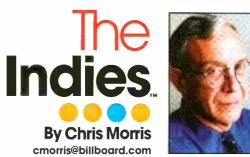
Allegro maintained that it was entitled to produce the records under its contracts.

In May 2001, Doucet contacted

manufacturer CINRAM and informed it that ONAM's license agreements had been terminated.

Allegro then sued the label, claiming it had interfered with its contracts with CINRAM.

In July 2001, ONAM filed a countersuit against Allegro, claiming the distributor had infringed on its copyrights.



Many of the issues in Allegro's suit were decided last October by a federal magistrate, which tossed out Allegro's claims of contractual interference.

However, the causes of action regarding copyright infringement and the creation of so-called

"derivative works" had to be decided at trial.

ONAM's attorney, **Douglas Johnson**, says, "I told the jury, '[Allegro's action] is like taking the nose off the Mona Lisa'... [Allegro] associated [Doucet] with all this inferior product. They just threw [the product] out the door."

On Sept. 22, the jury found that Allegro had in fact wrongfully created derivative works. ONAM was awarded \$962,000 in damages plus attorney's fees.

It is unknown if Allegro will appeal the award. Allegro's attorney, **John Neupert**, was not available for comment.

And the story isn't over: In May, producer Plaisance sued Allegro in L.A. Superior Court for unfair business practices.

Also named as defendants were Allegro principals **Joe**, **Vince** and **Rico Micallef**; CINRAM; and 15 major retailers and distributors, including Alliance Entertainment and Baker & Taylor.

MOVING UP AT COMPENDIA:

Michael Olsen has been named CEO of Nashville-based Compen-

dia Music Group.

Olsen, who previously served as president, replaces **Marty Tudor**, the founding CEO of Compendia, who left to pursue other opportunities.

Compendia was formed in late 2001 from the ashes of bankrupt Platinum Entertainment.

Olsen joined Compendia in 2001 as COO after stints at Platinum and its predecessor company, Intersound. He was promoted to president in late 2002.



STUDIO TO LABEL: Avatar Recording Studios, the New York facility formerly known as the Power Station, has inaugurated a label arm, 441 Records Corp.

The new imprint, which will be exclusively distributed in North America by Navarre Corp., is being headed by president **Harvey Rosen**, who remains director of sales and marketing for Avatar.

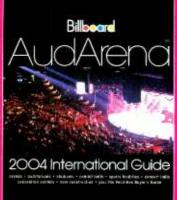
Rosen's name should be familiar to readers of The Indies. At various times he served as head of the short-lived firm Wildcat Distributing and took key sales roles at Valley Entertainment, Distribution North America and M.S. Distributing.

Rosen will be joined at 441 by **Janet Figueroa**, former marketing director at Bayside Entertainment Distribution. Figueroa, who previously worked with Rosen at Wildcat and M.S., will serve as director of sales and marketing for the label.

First releases from the jazz-oriented company include titles by drummer **Joe Chambers**, pianist **Don Friedman**, drummer **Grady Tate** and vocalist **Marlena Shaw**.

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A Bow To The Boss

Continued from page 71

Big Daddy Distribution is distributing the album. National director of sales Larry Germack says: "We are proud to support a great cause, Bob Benjamin, great artists and a great package heralding Bruce Springsteen."

Germack points out that "Light of Day" not only features artists covering Springsteen but also peers whom Springsteen himself reveres, such as Dion and Murphy.

Germack reports that Big Daddy shipped 25,000 units, including 10,000 limited editions in a Digipak.

The album carries a \$12.29 boxlot cost. It scanned 1,900 units in its first week, according to Nielsen SoundScan.

Trans World Entertainment, which purchased the largest shipment of any retailer, is offering a reduced rate on listening programs and free positioning for the album, Germack reports. Borders Group also came to the table with a reduced rate for its listening stations and free positioning for a week.

The Musicland chain is donating free positioning, as is Jack's Music Shop in Red Bank, N.J. Tower Records provided free countertop positioning and will hold a display contest in New York and Philadelphia. In addition, New England retailers Newbury Comics and Bull Moose are contributing free listening stations.

In the one-stop community, Alliance Entertainment, Super D, Norwalk and Baker & Taylor all offered fullpage ads in their mailers to retail customers. Don VanCleave, president of the Coalition of Independent Music Stores, also readily offered Big Daddy a free listening-station slot in all CIMS stores for "Light of Day"—a \$4,000 value.

Rob Roth, owner of New Jersey-based retail shop Vintage Vinyl, tells *Billboard*: "I can't imagine anyone refusing to help Bob. He's been there to help just about anyone I know."

Roth is displaying the compilation throughout his store and featuring "Light of Day" on its Web site.

Roth says that word-of-mouth among Springsteen fans should boost sales for the album. In fact, the online Springsteen fanzine backstreets.com features the set.

In Springsteen's home state, CD World is selling and promoting "Light of Day" in all eight of its Jersey stores, as well as sending a mass e-mail to its 55,000 Springsteen fans, which the company can track through pre-

vious online purchases.

CD World president David Lang says that given the sheer fervor and dedication of Springsteen's fans, "I expect the compilation to be one of the best-selling tribute albums this year."

All artists on "Light of Day" are contributing their royalties to the cause.

In addition, 30 of the 37 Springsteen tracks on the album were recorded specifically for the project at the artists' expense.

Benjamin also licensed seven Springsteen cover tracks free of

charge with the help of industry executives and others.

In addition, printers Ross Ellis and CD manufacturer Denon Digital provided a reduced rate on artwork and manufacturing, respectively, while renowned engineer Greg Calbi donated his mastering services.

Benjamin also operates his own retail marketing company, the Marketing Dept., as well as a management company, which handles artists Joe Grushecky and Joe D'Urso.

Trans World Trumps Sun Capital In Its Bid For Wherehouse

Trans World Entertainment held off a last-minute challenge from Sun Capital Partners to complete its acquisition of Wherehouse Entertainment. The Delaware bankruptcy court approved it Sept. 29, and the acquisition closed Oct. 1.



By Ed Christman echristman@billboard.com

Track

Trans World took control of 111 Wherehouse stores, giving the Albany, N.Y.-based chain an improved presence in the West and Southwest, while its liquidating partners in the deal—Hilco Merchant Resources, Gordon Bros. Retail Partners and the Ozer Group-set about liquidating 34 stores.

For its outlets, Trans World says it will try to negotiate lower rents for about 40 of the Wherehouse stores. It will hold a strong hand in those discussions, thanks to the Chapter 11 proceedings that give it an additional six-month window to reject unwanted Wherehouse leases.

Trans World will retain the Wherehouse distribution center, while the Torrance, Calif., headquarters will begin the closing process. A transition team is expected to stay in place for 90 days.

Sun Capital Partners, the owner of Musicland, stumbled in its effort to reverse the bidding war it lost to Trans World Sept. 12. It filed an objection to the Wherehouse sale Sept. 26 and then negotiated with the majors Sept. 28-29 to try to line up support for its new offer. But when court opened at 4:30 p.m. Sept. 29, Sun Capital withdrew its new bid, sources say, apparently not including enough equity in its offer to satisfy the majors.

FOR THE RECORD

The correct title of the L.A. Office's Sixth Annual Road-Show was misstated in "Labels Now Seek Strategic Branding,' the Oct. 4 story about the Sept. 16-18 event's RoadShow Music Day.

According to sources, Sun Capital Partners was offering less in cash, about \$21 million. But with the Wherehouse liabilities it would have assumed, its offer could have been valued at about \$44 million, which is more than

the \$41.1 million that Trans World offered.

But of the \$21 million, only \$6 million was equity from Sun Capital, and \$15 million was debt-supplied by a Sun Capital fund, Although the \$6 million in equity was double the \$3 million Sun Capital offered in its original losing bid, it apparently didn't meet the equity

requirements the majors sought. Sun Capital executives were unavailable to comment.

NAMEYOUR PRICE: Between its rapid-fire acquisitions of Wherehouse and CD World—the latter deal is expected to close Oct. 6some label and distribution executives have opined that Trans World is looking like it could buy up the rest of the music retail world.

Who knows if that is true, but if Trans World does, I would point out that it is doing so at its own price.

In the case of Wherehouse Entertainment, you might remember that once upon a time, Cerberus Partners-Wherehouse's former owner-appeared to be sending love letters to Trans World chairman/CEO Bob Higgins when it acquired 11.8% of Trans World's stock in 1999.

That move was interpreted as an effort by Cerberus to get Higgins to consider a merger between Wherehouse and Trans World. At the time, Wherehouse was not in such bad shape, although the more savvy industry observers could already see the writing on the wall. Cerberus apparently believed that with Higgins running the show, it could salvage its investment in Wherehouse.

But Higgins resisted Cerberus' overtures, because it was obvious that Wherehouse had too many stores that needed to be shuttered-which would have been expensive without the benefit of Chapter 11 protection. It also would have been more costly to buy the chain at that time. Instead, he bided his time, as he has done time and again, and still got what he wanted-and at a cheaper price, too.

FAREWELL: With the Sept. 24 passing of Martin "Mike" Spector, the industry loses another valuable link to its past. Spector founded the Spec's chain in 1948. It was sold to Camelot in 1998. Trans World took it over in 1999.

When Spector died, he was surrounded by the great love of his life—his family—and he was talk-ing about one of the other great loves of his life: music retail. It was while discussing whether Trans World or Sun Capital would acquire Wherehouse that he indicated that he didn't feel so well, and a few minutes later he suffered a fatal heart attack, according to Ann Lieff, his daughter and former president of the Spec's chain.

He was 98, and mentally still active—and physically, too: He



talked his family into taking a road trip this summer that wound up being 3,000 miles long. Lieff's daughter had landed a job in Montana, and Spector offered to help drive her car there. But the family felt that was too long a drive and instead agreed to do a shorter one together to St. Louis. Along the way, Spector visited Spec's outlets in Northern Florida, as well as visiting Nashville and Graceland in Memphis.

It had been five years since the Spec's chain was sold, but he still liked to visit its stores occasionally and greet customers.

"Trans World allowed us to feel a part" of the Spec's stores, Lieff savs.

In turn I would offer that Spector—although no longer the owner—was still a part of the Spec's stores. In a Billboard story in 1995, Spector told me that the chain's "customer-oriented" philosophy was unchanged since its founding: "We put a lot of everything on display, there's great selection and customers get treated like a guest in our home.

Billoogra

ATIN MUSIC 6 PACK 6



Billboard's Latin Music 6-Pack 6 highlights Latin retailing and fourth quarter new releases. We report on how Latin music retailers in the U.S. are faring in the current business climate, examine Latin music online sales and take a look at the state of the Latin touring business. Plus we feature a retailer's buying guide to top releases by key Latin artists for the 4th quarter.

issue date: november 8 · ad close; october 14

Marcia Olival 305.864.7578 • marciaolival@yahoo.com



Billboard spotlights legendary Mexican group Banda Sinaloense El Recodo de Cruz Lizárraga as they celebrate over six decades of music. We highlight the illustrious career of this Grammy awardwinning band from their humble beginnings to the present and provide a special report on how Banda Sinaloense El Recodo de Cruz Lizárraga is faring on the Latin concert circuit.

issue date: november 15 · ad close: october 21

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ASIA PACIFIC QUARTERLY 4



With our focus on the Far East, Billboard's Asia Pacific Quarterly #4 highlights sponsorship tie-ins and the marketing of music throughout the Asian region. We provide capsule reports from key regional markets including success stories of music sponsorship deals in this special report.

issue date: november 29 · ad close: november 3

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UPCOMING SPECIALS

JOSE JOSE 40TH ANNIV. issue date: November 29 • ad close: November 3 LAS VEGAS issue date: December 6 • ad close: November 10 MUSIC EXEC OF THE YEAR issue date: December 13 • ad close: November 17 SIMON & GARFUNKEL issue date: December 13 • ad close: November 17 THE OSBOURNES issue date: December 20 • ad close: November 25

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ОСТ	OBE 2003		DIIIDOORIG I UF NID YIL	E() ***
THIS WEEK	LAST WEEK	ND EXESY	Sales data compiled by Nielsen VideoScan TITLE LABEL/DISTRIBUTING LABEL & NUMBER	YEAR OF RELEASE	PRICE
1	1		当後NUMBER 1 当後 4 Weeks At Number 1 STITCH! THE MOVIE BUENA VISTA HOME ENTERTAINMENT 27428	2003	22.98
2	2		KIM POSSIBLE: THE SECRET FILES BUENA VISTA HOME ENTERTAINMENT 31208	2003	19.98
3	3	8	PIGLET'S BIG MOVIE BUENA VISTA HOME ENTERTAINMENT 31175	2003	24.98
4	7	3	THE WIGGLES: SPACE DANCING HIT ENTERTAINMENT 02520	2003	14.98
5	4		DORA THE EXPLORER - RHYMES AND RIDDLES PARAMOUNT HOME ENTERTAINMENT 79053	2003	12.98
6	6	n=	JUNGLE BOOK 2 WALT DISNEY HOME ENTERTAINMENT/BUENA VISTA HOME ENTERTAINMENT 22732	2003	24.98
7	5	3	WHAT'S NEW SCOOBY DOO - SPACE APE AT THE CAPE WARNER HOME WIDED 02756	2003	14.98
8	20	ıE.	SPONGEBOB SQUAREPANTS: HALLOWEEN NICKELODEON VIDEO PARAMOUNT HOME ENTERTAINMENT 876903	2002	12.98
9	10	14	CITY OF LOST TOYS PARAMOUNT HOME ENTERTAINMENT 875413	2003	12.98
10	8		POWER RANGERS: NINJA STORM VOL. 3 LIGHTNING STRIKES BUENA VISTA HOME ENTERTAINMENT 32239	2003	14.98
1111	11		BLUE'S CLUES - BLUE TAKES YOU TO SCHOOL PARAMOUNT HOME ENTERTAINMENT 79033	2003	9.98
12	12		BARNEY - BARNEY'S BEST MANNERS HIT ENTERTAINMENT 02081	2003	14.98
13	9	15	CARE BEARS TO THE RESCUE UNITED AMERICAN VIDEO 60149	2003	9.98
14	16	10	BLUE'S CLUES - SHAPES AND COLORS! PARAMOUNT HOME ENTERTAINMENT 875473	2003	9.98
15		W	SESAME STREET: SESAME SINGS KARAOKE SONY WONDER 55757	2003	12.98
16	14	62	BABY MOZART WALT DISNEY HOME ENTERTAINMENT/BUENA VISTA HOME ENTERTAINMENT 61799	2000	14.98
17	15		BABY EINSTEIN: BABY GALILEO BUENA VISTA HOME ENTERTAINMENT 31445	2003	19.98
18	22		RUGRATS ALL GROWN UP! GROWING CHANGES EVERYTHING PARAMDUNT HOME ENTERTAINMENT 79413	2003	12.98
19	18		SPONGEBOB SQUAREPANTS - LAUGH YOUR PANTS OFF PARAMOUNT HOME ENTERTAINMENT 79273	2003	12.98
20	2 5	31	SPONGEBOB SQUAREPANTS - SPONGE-A-RAMA PARAMOUNT HOME ENTERTAINMENT 79283	2003	12.98
21	24	26	BABY EINSTEIN: BABY NEPTUNE-DISCOVERING WATER WALT DISNEY HOME ENTERTAINMENT/BUENA VISTA HOME ENTERTAINMENT 30172	2003	14.98
22		ηı	IT'S THE GREAT PUMPKIN, CHARLIE BROWN PARAMOUNT HOME ENTERTAINMENT 153703	1966	12.98
23	13		THOMAS THE TANK ENGINE & FRIENDS: JAMES AND THE RED BALLOON ANCHOR BAY ENTERTAINMENT 01315	2003	12.98
24	23		SPRING FOR STRAWBERRY SHORTCAKE DIC ENTERTAINMENT,FOXVIDEO 2007030	2003	12.98
25		1111	TOM AND JERRY: WHISKER'S AWAY WARNER FAMILY ENTERTAINMENT/WARNER HOME VIDEO 657:18	2003	9.98

	OBE 2003	R 11	Billboard RECREATIONAL SPORTS DV	D
THIS WEEK	LAST WEEK	METAL BIL	Sales data compiled by Nielsen VideoScan TITLE PROGRAM SUPPLIER & NUMBER	PRICE
			NUMBER 1 Week At Number 1	
1	7	31	AND1 MIX TAPE VOLUME 6 VENTURA DISTRIBUTION 14827	19.9
2		3.1	THE LEGEND OF LAMBEAU FIELD GREEN BAY PACKERS 10000	19.9
3	88.1	SALE III	100 YEARS OF THE NEW YORK YANKEES HART SHARP VIDEO 00412	24.9
	1	57	CKY4 VENTURA DISTRIBUTION 14197	19.9
5	5		CKY - THE TRILOGY VENTURA DISTRIBUTION 14032	29.9
5	2		WWE - VENGEANCE SONY MUSIC ENTERTAINMENT 58238	19.9
7	4		MISCHIEF: DESTROY VAS 95307	19.9
3	6	10	WWE: FROM THE VAULT - SHAWN MICHAELS SONY MUSIC ENTERTAINMENT 58260	24.9
•	10	10	BORN TO BALL VENTURA DISTRIBUTION 14817	14.9
0	11		WWE: WRESTLEMANIA XIX (2003) SDNY MUSIC ENTERTAINMENT 14197	24.9
1	15		STREETBALL: CLASSICS VOL. 1 REDLINE ENTERTAINMENT 05095	14.9
2	12	11.1	MISCHIEF 3000 - EPISODE II VENTURA DISTRIBUTION 01307	19.9
3	3		MIKE V'S GREATEST HITS VENTURA DISTRIBUTION 78058	19.9
4	8	3.0	WWE: BAD BLOOD SONY MUSIC ENTERTAINMENT 58236	19.9
5	9		WWE: BROCK LESNAR SONY MUSIC ENTERTAINMENT 58262	19.9
6	14		FIGHTING MAD VENTURA DISTRIBUTION 92107	19.9
7 :	13		MAYHEM STREET TRUCKS VENTURA DISTRIBUTION 95301	19.9
8	18		WWE: BACKLASH 2003 SONY MUSIC ENTERTAINMENT 59386	19.9
9	16		BRAWLIN' BROADS VENTURA DISTRIBUTION 09918	19.9
0		11111	STREETBALL: THE AND1 MIX TAPE TOUR VENTURA DISTRIBUTION 1:1467	24.9

ост	OCTOBER 11 Billboard HEALTH & FITNESS							
THIS WEEK	LAST WEEK	MOCENIA ON	Sales data compiled by Nielsen VideoScan TITLE PROGRAM SUPPLIER & NUMBER	PRICE				
	1		学 NUMBER 1 学 3 Weeks At Number 1 CHEER! VENTURA DISTRIBUTION 81122	14.98				
2	2	LIA!	THE METHOD PILATES: TARGET SPECIFICS CURRENT WELLINESS 840	12.98				
3	3	94	PILATES FOR DUMMIES ANCHOR BAY ENTERTAINMENT 10948	9.98				
4	4	1.07	METHOD-ALI IN ONE CURRENT WELLNESS 906	12.98				
5	5	4.5	CRUNCH: PICK YOUR SPOT PILATES ANCHOR BAY ENTERTAINMENT 12273	9.98				
6	7	112	LESLIE SANSONE: SUPER FAT BURNING GOODTIMES HOME VIDEO 530210	9.98				
7	6	111	LESLIE SANSONE; HIGH CALORIE BURN GOODTIMES HOME VIDEO 430210	9.98				
8	8		PILATES: BEGINNING MAT WORKOUT GAIAM VIOED 1231	14.98				
9	9		LESLIE SANSONE: WALK THE WALK GOODTIMES HOME VIDEO 1790	24.98				
10	10	1355	DENISE AUSTIN: MAT WORKOUT BASED ON THE WORK OF J.H. PILATES ARTISAN HOME ENTERTAINMENT 10152	14.98				
11	11	- 1	TARGET TONING WORKOUT-ABS OF STEEL WARNER HOME VIDEO 51368	9.98				
12	13	1611	THE METHOD PILATES: PRECISION TONING CURRENT WELLNESS 572	12.98				
13	12		LESLIE SANSONE: WALK AWAY THE POUNDS GOODTIMES HOME VIDEO 02642	19.98				
14	14		BILLY BLANKS: THE BEST OF TAE-BO-ULTIMATE ABS VENTURA DISTRIBUTION 2001	12.98				
15	16		PILATES YOGA TWO-PACK ARTISAN HOME ENTERTAINMENT 61294	19.98				
16	18		THE CRUNCH: TAE BOXING WORKOUTS ANCHOR BAY ENTERTAINMENT 10813	14.98				
17 18	17		LESLIE SANSONE; GET UP & GET STARTED GOODTIMES HOME VIDEO 330210	9.98				
18	15		FIRM PARTS: SCULPTED BUNS, HIPS & THIGHS GOODTIMES HOME VIDED 20156	9.98				
20	19		BARON BAPTISTE: POWER YOGA LEVEL 1 GOODTIMES HOME VIDEO 76878 FIRM: BODY SCULPTING SYSTEM GOODTIMES HOME VIDEO 2210	14.98				
au.		HILLS.	FIRM: BODY SCULPTING SYSTEM GOODTIMES HOME VIDEO 2210	9.98				

Top Kirl Video and Health & Fitness video refers to VHS sales. Recreational Sports refers to DVD sales. ◆ IRMA gold certification for sale of 125,0 units or a dollar volume of S9 million at retail for theatrically released programs, 25,000 units and S1 million at suggested retail for nomheatricities. ○ IRMA platinum certification for sale of 25,0000 units or a dollar volume of S18 million at retail for theartically released programs, or 50,0 units or S2 million at suggested retail for nomheatrical tides. ◎ 2003, VNU Business Media, Inc. and Nielsen VideoScan Inc. Ali rights reserved.

Home Video

Movie Ties In CD/DVD

BY CATHERINE APPLEFELD OLSON

In a sales and marketing tango that could signal a new trend, BMG and Artisan Home Entertainment are collaborating on the release of their respective new Ultimate Editions of the "Dirty Dancing" CD and DVD.

Timed to stir interest in the upcoming Artisan/Miramax feature film "Dirty Dancing: Havana Nights"—due in theaters in February 2004—the Dec. 9 releases will have identical cover art, cross-promotional inserts and mail-in rebates.

The \$18.98 CD and \$19.98 double-disc DVD also will share a direct-response campaign slated to begin airing one week prior to street date.



Jeff Fink, Artisan president of sales and marketing, says the collaboration is geared to "generating more awareness, gaining larger visibility at retail, a bigger bang for the buck," Fink says. "You'll be seeing more of these opportunities where the CD and DVD are being sold separately yet promoted and merchandised together, and also situations where the CD is packaged with the DVD."

Several retailers are choreographing placement of end caps, circulars and signage for the CD/DVD in dual store sections. Tower, for example, is sponsoring an in-store contest around the CD/DVD and will fly the winner to the premiere of "Havana Nights."

Blockbuster plans to carry the CD alongside the DVD, Fink says.

The Ultimate "Dirty Dancing" CD, remastered and for the first time including all 26 songs from the 1987 film, is enhanced with a trailer for "Havana Nights," the soundtrack for which will be released by sister label J Records.

BMG's original "Dirty Dancing" soundtrack is approaching worldwide sales of 9 million; 3.5 million of those in the States, according to Joe DiMuro, executive VP of BMG Strategic Marketing Group.

The DVD packs two hours of additional content, including an introduction by actress Jennifer Grey, Grey's original screen test and a "Havana Nights" sneak peak. It is Artisan's third "Dirty Dancing" DVD treatment, following the original DVD release, which the studio says sells about 150,000 units per month, and the 2001 Special Edition, which Artisan retired last spring.

ост	OBE 2003	R 11	Billboard TOP MUSIC VIDE	OS.
HIS WEEK	AST WEEK		Sales data compiled by Nielsen SoundScan TITLE Principal LABEL / DISTRIBUTING LABEL & NUMBER Performers	TAPE/DVD PRICE
			PAST, PRESENT & FUTURE GEFFEN HOME VIDEO 104100 ROD Zombie	18.98 CD/DVD
2	1		LIVE HOLLYWOOD MUSIC VIDEO 65043 Rascal Flatts	19.98 DVD
3	6		THE FAREWELL TOUR IMAGE ENTERTAINMENT 00759 Cher	24.98 DVD
4	5	4	THE BEST OF JEFF FOXWORTHY: DOUBLE WIDE, SINGLE MINDED BRIEFO HOME VIDED 78800 Jeff FOXWORTHY	18.98 CD/DVD
5	4	Ē	GREATEST HITS VOLUME 2 ARISTA RECORDS INC/BMG VIDEO 54509 Alan Jackson	19.98 DVD
6	2		RED ROCKS HOMECOMING SPRING HOUSE VIDEOLCHORDANT DIST. GROUP 42518 Bill & Gloria Gaither	25.98 CD/DVD
7	3	2	ROCKY MOUNTAIN HOMECOMING: SPRING HOUSE VIDEO/CHORDANT DIST. GROUP 42517 Bill & Gloria Gaither	25.98 CD/DVD
8	7		LED ZEPPELIN ▲ 10 ATLANTIC VIOEO 970198 Led Zeppelin	29.98 DVD
9	8	ä	PINK FLOYD: CLASSIC ALBUM - THE MAKING OF THE DARK SIDE OF THE MODN: EAGLE VISION 2004. Pink Floyd	14.98/20.98
10	1133	W	JUSTIFIED: THE VIDEOS JIVEZOMBA VIDEO/BMG VIDEO 59725 Justin Timberlake	19.98 DVD
11			NICKELBACK - THE VIDEOS ROADRUNNER VIDEOUNIVERSAL MUSIC & VIDEO DIST, 19988 Nickelback	8.98 DVD
12	12		HOLE IN THE WORLD ERG/33RD STREET 3322 Eagles	7.98 DVD
13	9		RED DIRT ROAD & OTHER VIDEO HITS ARISTA RECORDS INC/BMMG VIDEO 55440 Brooks & Dunn	6.98 DVD
14	11		LIVE AT THE BEACON THEATRE SANCTUARY/BMG VIDEO 88340 The Allman Brothers Band	29.98 DVD
15	13		THE NEW BREED INTERSCOPE VIDED/UNIVERSAL MUSIC & VIDEO DIST, 000108 50 Cent	19.98 CD/DVD
16	10		KISS - SYMPHONY: THE DVD KISS/SANCTUARY/BMG VIDEO 883956 Kiss	29.98 DVD
17	11		LIVE AT BERKELEY GEFFEN HOME VIDEOUNIVERSAL MUSIC & VIDEO DIST 17209 The Jirni Hendrix Expenence	16.98 DVD
18	14		EN VIVO VOL 1 DISA VIDEO 26992 Los Acosta	14.98 DVD
19		16	LONG ROAD TO CABO SANCTUARY/BMG VIDEO 08555 Sammy Hagar And The Waboritas	29.98 DVD
20	17		MTV UNPLUGGED V2.0 ▲ VAGRANT 378 Dashboard Confessional	18.98 CD/DVD
21	19	-15	JOSH GROBAN IN CONCERT 143/REPRISE MUSIC VIDEO WARNER MUSIC VIDEO 8413 Josh Groban	27.98 CD/DVD
22	16	4	SELENA - LIVE: THE LAST CONCERT IMAGE ENTERTAINMENT 01082 Selena	24.98 DVD
23	23	270	HELL FREEZES OVER ▲ ® GEFFEN HOME VIOEO/UNIVERSAL MUSIC & VIOEO DIST. 39548 Eagles	24.98/24.98
24	20		WAR AT THE WARFIELD UNIVERSAL STUDIOS HOME WIDED/UNIVERSAL MUSIC & VIDEO DIST 87890 Slayer	19.98 DVD
25	15	3	LIVE AT THE OLYMPIC: THE LAST DJ AND MORE WARNERMUSE VIDEO 4804 Tom Petty And The Heartbreakers	22.98 CD/DVD
26	18	0	JEFF BUCKLEY LIVE AT SIN-E: LEGACY EDITION SOM MUSIC VOED SOM MUSIC ENTERTIALMENT 8822: Jeff Buckley	30.98 CD/DVD
27	24	7	PRINCE LIVE AT THE ALADDIN LAS VEGAS. NPSHIP OUNWERSAL WIDEO UNIVERSAL MUSIC & VIDEO DIST. 000006 PRINCE	19.98 DVD
28	25		LEGEND - THE BEST OF BOB MARLEY AND THE WALLERS UMPERAL STOCKS HAVE DECEMBER MASK A VISIDEST FROM SHOW AND THE WAIRES	19.98/19.98
2 9	21	Ÿ_	THE CONCERT IN CENTRAL PARK 20TH CENTURY FOX 07583 Simon & Garfunkel	12.98/14.98
30	28	- X	MEMORIAS DISA VIDEO 728995 Grupo Bryndis	17.98 CD/DVD
31	26		VISIONS OF THE BEAST SONY MUSIC VIDEO/SONY MUSIC ENTERTAINMENT 55751 I'ON Maiden	17.98/19.98
32	30		QUEEN: LIVE AT WEMBLEY '86 HOLLYWOOD MUSIC VIDEO UNIVERSAL MUSIC & VIDEO DIST. 162400 QUECN	19.98/19.98
33			LIVE BY REQUEST GEFFEN HOME VIDEO/UNIVERSAL MUSIC & VIDEO DIST. 17309 B.B. King	15.98 DVD
34	29		AUDIOSLAVE SONY MUSIC VIOEO/SONY MUSIC ENTERTAINMENT 55759 Audioslave	9.98 DVD
35	7/114	1,18	THE WAY YOU MOVE/HEY YA! ARISTA RECORDS INC./BMG VIOEO 55883 OutKast	7.98 DVD
36	35		MAYBE MEMORIES REPRISE MUSIC VIDEO/WARNER REPRISE VIDEO 48503 The Used	19.98 CD/DVD
37	34	11/	LIVE IN NEW ORLEANS 2 BLUE NOTE/EMI HOME VIDEO 90427 Norah Jones	14.98 DVD
38	31		ABBA - GOLD GREATEST HITS UNIVERSAL STUDIOS HOWE VIDED/LANVERSAL MUSIC & VIDEO DIST 10809 ADCA	16.98 DVD
39	33		GREATEST HITS EMILATIN VIDEO 90038 Selena	21.98 CD/DVD
RIAA g	old cert	for sa	CONCERT BEHIND PRISION WALLS EAGLE VISION 30052 Johnny Cash les of 25,000 units for video singles. RIAA gold cert, for sales of 50,000 units for SF or LF videos. RIAA gold cert, for sales of 50,000 units for SF or LF videos. RIAA gold cert, for 25,000 units for SF or LF videos.	20.98 DVD

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			Sales data compiled by \$\ \text{Nielsen}		
THIS WEEK	LAST WEEK	MIC UN	VideoScan TITLE Principal LABEL/DISTRIBUTING LABEL & NUMBER Performers	RATING	PRICE
			◎智章 NUMBER 1 ◎智章 1 Week At Number 1		
	NE	W	ANGER MANAGEMENT (PAN & SCAN) COLUMBIA TRISTAR HOME ENTERTAINMENT 01490 Adam Sandler Jack Nicholson	PG-13	27.98
2	NE	W	ANGER MANAGEMENT (WIDESCREEN) COLUMBIA TRISTAR HOME ENTERTAINMENT 10037 Adam Sandler Jack Nicholson	PG-13	27.98
3	1	2	SLEEPING BEAUTY BUENA VISTA HOME ENTERTAINMENT 29755 Animated	G	29.98
4	NE	W	BIONICLE: MASK OF LIGHT BUENA VISTA HOME ENTERTAINMENT 29065 Animated	NR	29.98
5	4		THE LORD OF THE RINGS: THE TWO TOWERS (PAN & SCAN) NEW LINE HOME ENTERTAINMENT/WARNER HOME VIDEO 06354 Elijah Wood Ian McKellen	PG-13	29.98
6	5		THE LORD OF THE RINGS: THE TWO TOWERS (WIDESCREEN) NEW LINE HOME ENTERTAINMENT WARNER HOME VIDEO 06355 Elijah Wood lan McKellen	PG-13	29.98
7	7		STITCH! THE MOVIE BUENA VISTA HOME ENTERTAINMENT 29411	NR	29.98
8	2	2	BULLETPROOF MONK MGM HOME ENTERTAINMENT 04809 Chow Yun-Fat Sean William Scott	PG-13	26.98
9	8	3	A MAN APART Vin Diesel NEW LINE HOME VIOEO 06525	R	27.98
10	3	2	FAMILY GUY - VOLUME 2 Animated 201H CENTURY FOX 07909	NR	49.98
11	NE	w	CONFIDENCE Edward Burns Bachel Weisz	R	26.98
12	13	ğ	CHICAGO (WIDESCREEN) BUENA VISTA HOME ENTERTAINMENT 30700 Renee Zellweger Catherine Zeta-Jones	PG-13	29.98
13	10		IDENTITY COLUMBIA TRISTAR HOME ENTERTAINMENT 00639 John Cusack Ray Liotta	R	27.98
14	14	4	ANIMAL HOUSE: DOUBLE SECRET PROBATION EDITION (WIDESCREEN) John Belushi UNIVERSAL STUDIOS HOME VIDED 2:1550	R	19.98
15	9	2	THE CORE (PAN & SCAN) PARAMOUNT HOME ENTERTAINMENT 56894 Aaron Eckhart	PG-13	29.98
16	6	2	CORE (WIDESCREEN) PARAMOUNT HOME ENTERTAINMENT 34673 Hilary Swank Aaron Eckhart	PG-13	29.98
17	11	3	MALIBU'S MOST WANTED (PAN & SCAN) VARNER HOME VIDEO 24684 Jamie Kennedy	PG-13	27.98
18	18		THE SIMPSONS - THE COMPLETE THIRD SEASON Animated	NR	49.98
19	171	W	A FEW GOOD MEN CDLUMBIA TRISTARHOME ENTERTIAINMENT 05280 Tom Cruise Jack Nicholson Jack Nicholson	R	14.98
20	12	2	MALIBU'S MOST WANTED (WIDESCREEN) Jamie Kennedy WARNER HÖME VIDED 27996	PG-13	27.98
21	20		THE LIZZIE MCGUIRE MOVIE BUENA VISTA HOME ENTERTAINMENT 31491 Hilary Düff	PG-13	29.98
22	RE-E	HTRY	AS GOOD AS IT GETS COLUMBIA TRISTAR HOME ENTERTAINMENT 021709 Jack Nicholson Helen Hunt	PG-13	14.98
23	19		CHICAGO (PAN & SCAN) Renee Zellweger BURNA VISTIA HOME ENTERTAINMENT 32417 Ratherine Zeta-Jones	PG-13	29.98
24	15		24: SEASON 2 Kiefer Sutherland	NR	69.98
25	BE-E		THE WEDDING SINGER NEW LINE HOME ENTERTAINMENT/MARINER HOME VIDEO 4660 Adam Sandler Drew Barrymore Orew Barrymore	PG-13	24.98
26	24		THE SIMPSONS: TREEHOUSE OF HORROR Animated 2011 CENTURY FOX 08899	NR	14.98
27	16		CONFESSIONS OF A DANGEROUS MIND BUENA VISTA HOME ENTERTAINMENT 3:042 Sam Rockwell George Clooney	R	29.98
28	22	21	FAMILY GUY - VOLUME ONE Animated	NR	49.98
29	17		VIEW FROM THE TOP Gwyneth Paltrow MIRAMAX FILMS/BUENA VISTA HOME ENTERTAINMENT 31744 Christina Applegate	PG-13	29.98
30	27	7	BRINGING DOWN THE HOUSE (WIDESCREEN) Steve Martin BUENA VISTA HOME ENTERTAINMENT 32238 Queen Latifah	PG-13	29.98
31	23		ANIMAL HOUSE: DOUBLE SECRET PROBATION EDITION (PAN & SCAN) John Belushi universal studios Home video 23823	R	19.98
32	31	7	BRINGING DOWN THE HOUSE (PAN & SCAN) Steve Martin BUENA VISTA HOME ENTERTAINMENT 29125 Queen Latifah	PG-13	29.98
33	30	3	BOWLING FOR COLUMBINE Michael Moore	R	26.98
34	21		DYSFUNKTIONAL FAMILY BUENA VISTA HOME ENTERTAINMENT 3 1951	NR	29.98
3 5	RE-E	NTRY	OLD SCHOOL: UNRATED AND OUT OF CONTROL (WIDESCREEN) DREAMWORKS HOME ENTERTAINMENT/UNIVERSAL MUSIC & VIDEO DIST. 90626 Luke Wilson Will Ferrell	NR	26.98
36	N	w	PCU David Spade	R	14.98
37	25	1	MONTY PYTHON'S THE MEANING OF LIFE Terry Gilliam UNIVERSAL STUDIOS HOME VIDEO 2:1221	R	26.98
38	28	3	SIXTEEN CANDLES Molly Ringwald UNIVERSAL STUDIOS HOME VIDEO 21140 Anthony Michael Hall	PG	19.98
39	RE E	MTRY	THE BOONDOCK SAINTS Willem DaFoe	R	14.98
40		w	POLTERGEIST Craig T. Nelson WARNER HOME VIDEO 99064 JOBeth Willams	PG	14.98

00	TOB 200	ER 11	Billboard® TOP VI	IS SAL	ES	TM	
THIS WEEK	LAST WEEK	INC. IN COST.	Sales data compiled by Nielsen TITLE LABEL/DISTRIBUTING LABEL & NUMBER Nielsen VideoScan	Performers	YEAR OF RELEASE	RATING	PRICE
1	1		\$營 NUMBER 1 \$營 SLEEPING BEAUTY BUENA VISTA HOME ENTERTAINMENT 29756	2 Weeks At Number 1 Animated	1959	G	14.98
2	all.	en l	BIONICLE: MASK OF LIGHT BUENA VISTA HOME ENTERTAINMENT 29064	Animated	2003	NR	19.98
3	2		STITCH! THE MOVIE BUENA VISTA HOME ENTERTAINMENT 27428	Animated	2003	NR	22.98
4	3		THE LORD OF THE RINGS: THE TWO TOWERS NEW LINE HOME ENTERTAINMENT/WARNER HOME VIDEO 08234	Elijah Wood Ian McKellen	2002	PG-13	22.98
5	4	5	CHICAGO BUENA VISTA HOME ENTERTAINMENT 30840	Renee Zellweger Catherine Zeta-Jones	2002	PG-13	24.98
6	BAYWATCH - RIVER OF NO RETURN UAV ENTERTAINMENT 60027 David Hasselhoff					NR	9.98
7	5	5 THE LIZZIE MCGUIRE MOVIE BUENA VISTA HOME ENTERTAINMENT 31460 Hilary Duff					22.98
8	19	PARAMOUNT HOME ENTERIAINMENT 54916 Rate WINSIEL				PG-13	34.98
9	6	3.	KIM POSSIBLE: THE SECRET FILES BUENA VISTA HOME ENTERTAINMENT 31208 Animated		2003	NR	19.98
10	9	7	BRINGING DOWN THE HOUSE Steve Martin BUENA VISIA HOME ENTERTAINMENT 29149 Queen Latifah		2003	PG-13	24.98
11	7	2	MALIBU'S MOST WANTED VARNER HOME VIDEO 24683 Jamie Kennedy		2003	PG-13	19.98
12	11	8	PIGLET'S BIG MOVIE BUENA VISTA HOME ENTERTAINMENT 31175	IOME ENTERTAINMENT 31175 ATTITICATED		G	24.98
13	20		HIT ENTERTAINMENT 02520	HE WIGGLES: SPACE DANCING The Wiggles 1 ENTERTAINMENT 02520			
14	13		DORA THE EXPLORER - RHYMES AND RIDDLES PARAMOUNT HOME ENTERTAINMENT 79053	Animated	2003	NR	12.98
15	17	15	JUNGLE BOOK 2 WALT DISNEY HOME ENTERTAINMENT/BUENA VISTA HOME ENTERTAINMENT 22732	Animated	2003	G	24.98
16	16		WHAT A GIRL WANTS WARNER HOME VIOEO 24096	Amanda Bynes	2003	PG	19.98
17	14	150	WHAT'S NEW SCOOBY DOO - SPACE APE AT THE CAPE WARNER HOME VIDEO 02155	Animated	2003	NR	14.98
18	18	7	AGENT CODY BANKS MGM HOME ENTERTAINMENT D4689	Frankie Muniz Hilary Duff	2003	PG	19.98
19	12	2	CHEER! VENTURA DISTRIBUTION 81122	Not Listed	2003	NR	14.98
20	8		HOME ALONE 4 French Stewart		2003	NR	12.98
21	24	2/3	HARRY POTTER AND THE CHAMBER OF SECRETS WARNER HOME VIDEO 23591 Daniel Radcliffe Emma Watson			PG	24.98
22	10	A MAN APART NEW LINE HOME ENTERTAINMENT/NEW LINE HOME VIDEO 06524 Vin Diesel				R	22.98
23	15	8	DAREDEVIL 2011 CENTURY FOX 07785	Ben Affleck Jennifer Garner	2003	PG-13	22.98
24	22	40	LILO & STITCH WALT DISNEY HOME ENTERTAINMENT/BUENA VISTA HOME ENTERTAINMENT 23988	Animated	2002	PG	24.98
25	SPONGEBOB SQUAREPANTS: HALLOWEEN NICKELODEON VIDEOIPARAMOUNT HOME ENTERTAINMENT 878903 Spongebob Squarepants				2002	NR	12.98

■ RIAA gold cert, for sales of 50,000 units or \$1 million in sales at suggested retail. ▲ RIAA platinum cert, for sales of 100,000 units or \$2 million in sales at suggested retail. ◆ RIAA platinum cert, for sales of 100,000 units or \$2 million in sales at suggested retail. ◆ RIAA platinum cert, for sales of 100,000 units or \$2 million in sales at suggested retail. ◆ RIAA platinum cert, for sales of 100,000 units or \$3 million at retail for theatrically released programs, or of at least 25,000 units and \$1 million at suggested retail for nontheatrical titles. IRMA platinum cert, for a minimum sale of 250,000 units or a dollar volume of \$18 million at retail for theatrically released programs, and of at least, \$0,000 units and \$2 million at suggested retail for nontheatrical titles. © 2003, VNU Business Media, Inc. and Nielsen VideoScan. All rights reserved.

	BER 1		Billboard TOP DVD R	ENTALS	
THIS	LAST	6	Top Video Rentals is based on transactional data, provided by the Video Software Dealers Assn. from more	than 12,000 video rental stores. Principal Performers	RATING
		5.5	当時 NUMBER 1 当当	1 Week At Number 1	
1	Mi	w	ANGER MANAGEMENT COLUMBIA TRISTAR HOME ENTERTAINMENT 10037	Adam Sandler Jack Nicholson	PG-13
2	1	3	IDENTITY COLUMBIA TRISTAR HOME ENTERTAINMENT 00539	John Cusack Ray Liotta	R
3	3 CORE PARAMOUNT HOME ENTERTAINMENT 34674		Hilary Swank Aaron Eckhart	PG-13	
4	2 BULLETPROOF MONK Chow Yun- MGM HOME ENTERTAIN MENT 04809 Chow Yun- Sean William Sc		Chow Yun-Fat Sean William Scott	PG-13	
5	4	3	A MAN APART NEW LINE CINEMA/NEW LINE HOME VIDEO 06525	Vin Diesel	R
6	5		MALIBU'S MOST WANTED WARNER HOME VIOE0 27996	Jamie Kennedy	PG-13
7	6	7	BRINGING DOWN THE HOUSE BUENA VISTA HOME ENTERTAINMENT 32238	Steve Martin Queen Latifah	PG-13
8	10 Z VIEW FROM THE TOP Gwyneth Paltrow Christina Applegate Christina Applegate				PG-13
9	7 THE LORD OF THE RINGS: THE TWO TOWERS WARNER HOME VIOLED 08355 Elijah Woo lan McKeller				PG-13
10	8	ě	HUNTED PARAMOUNT HOME ENTERTAINMENT 39724	Tommy Lee Jones Benicio Del Toro	R

OCTO 20	BER 1	1	Billboard TOP VHS RENTALS	
THIS	LAST	ž 5	TITLE Top Video Retuals is based on transactional data, provided by the Video Software Dealers Assn. from more than 12,000 yideo rental stores. Princip LABEL/DISTRIBUTING LABEL & NUMBER Performs	
1			NUMBER 1 2世年 1 Week At Number	1
1	r		ANGER MANAGEMENT Adam Sano COLUMBIA TRISTAR HOME ENTERTAINMENT 10034 Jack Nichols	
2	2	3	IDENTITY COLUMBIA TRISTAR HOME ENTERTAINMENT 00537 John Cust Ray Lic Ray Lic	
3	4	2	CORE Hilary Sw: PARAMOUNT HOME ENTERTAINMENT 34673 Aaron Eckh	nk art PG-13
4	1	21	BULLETPROOF MONK Chow Yun- MGM HOME ENTERTAINMENT DABO? Sean William Sc	
5	3	1	A MAN APART NEW LINE HOME ENTERTAINMENT/NEW LINE HOME VIDEO 06524	sel R
6	6	7	BRINGING DOWN THE HOUSE Steve Ma BUENA VISTA HOME ENTERTAINMENT 28148 Queen Lati	
7	5	2	MALIBU'S MOST WANTED WARNER HOME VIDEO 24883 Jamie Kenne	dy PG-13
8	7		THE LORD OF THE RINGS: THE TWO TOWERS WARNER HOME VIDEO 06224 Elijah W. Ian McKel	od PG-13
9	IN	W	CONFIDENCE Edward Bu LIONS GATE HOME ENTERTAINMENT/TRIMARK HOME VIDEO 88484 Rachel We	
10	9	2	VIEW FROM THE TOP Gwyneth Paltr MIRAMAX FILMS BUENA VISTA HOME ENTERTAINMENT 31745 Christina Appleg	PG-13

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Dr. Ruth: Songs Over Sex

BY JIM BESSMAN

NEW YORK—"Song" might not be the first "s" word to come to mind when considering her, but for Dr. Ruth Westheimer, it's as equally significant as the topic usually associated with her name.

The effervescent psychosexual ther-



apist's latest book, in fact, is "Musically Speaking—A Life Through Song" (U. of Pennsylvania Press). As the title suggests, it shows how music, as she states in the introduction,

is "a kind of golden thread running through my life."

And what a life. Born in Germany in 1928, she lost her family to the Holocaust, found refuge in a Swiss orphanage, fought for Israeli independence in the underground Haganah, studied at the Sorbonne in Paris and achieved fame in the U.S. in the 1980s with her

radio show "Sexually Speaking."

"In the book I talk about how I would go with my father—an orthodox Jewish businessman in Frankfurt—to the synagogue," says Westheimer, who presented Jewish hymns in a varied autobiographical music program Sept. 17 at New York's Carnegie Hall. "It was important for me to include some of these melodies from my childhood, because when I hear them, I can feel the hand of my father on my hand."

Westheimer's musical reach also extended to traditional Swiss and Israeli folk songs, a duet with Tom Chapin on his children's song "Two Kinds of Seagulls" and the closing This Land Is Your Land." She chose the Woody Guthrie folk staple, she says, "because like many immigrants, I'm very loyal to this country. Where else could I have become Dr. Ruth?"

A high point of the evening was Swiss ambassador Raymond Loretan's rendition of the folk song "Es Bure Buebli," which Westheimer says concerns a young girl wanting more than a mere farmer's boy. Loretan had the audience dancing together in their chairs, prompting her to lament the lack of

participatory children's songs today.

"In the book, I talk about how in Ger many we learned rhymes and did singsongs in a circle—which children don't do anymore," she says. "It's a pity, because it provides camaraderie and does something else psychologically: When you do circle dances, it doesn't matter if you're short, fat, skinny, ugly. It's not like dancing where you have to be chosen, but anyone can be part of it.'

Many of the songs on the program were performed by the Zamir Chorale, acclaimed for its Jewish cultural repertoire.

Very often, these songs accompany sad moments," Westheimer says, and indeed, the chorale offered the Jewish memorial hymn "Kaddish."

Left to her book, though, are songs reflecting her professional renown.

"I really don't believe that turbulent songs of passion, jealousy and lover's torment offer the best models for conducting or ending relationships," she writes toward the end of her tome.

Her musical response, then, to callers stuck in unhealthy affairs? Rodgers & Hammerstein's "I'm Gonna Wash That Man Right Outa My Hair," from "South Pacific."

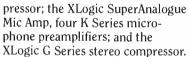
SSL Warms DAW Tracks With XLogic

Console manufacturer Solid State Logic will unveil a new product line, XLogic, at the 115th Audio Engineering Society Convention, set for Oct. 10-13 at New York's Javits Convention Center.

XLogic consists of four rackmounted outboard signal processors that carry the Oxford, Englandbased company's SuperAnalogue designation.

Developed from SSL's XL 9000 K

Series console, the line includes the XLogic Channel, the K Series' signal path featuring preamplifier, compression, high- and lowpass filters, EQ and more: the XLogic 5.1 compressor, a sixchannel com-



SSL consoles have long been popular among audio professionals. The XL K Series is the most recent in a line of successful consoles including its immediate predecessor, the J Series, and, before that, the G and E Series.

These rack-mounted components, however, reflect changing audio production methods. While SSLs remain the preferred mixing console, digital audio workstation (DAW)-based recording has exploded in recent years, as producers, engineers and artists increasingly create outside the traditional recording studio.

In DAW-based, hard-disk recording, engineers and studio owners emphasize the front end of the signal path—good microphones and preamplifiers, often tube-basedto compensate for the perceived "coldness" of digital recording vs. the "warmth" of analog tape.

"We heard from a lot of engineers, producers and artists who loved the sound of the SSL consoles that they wanted us to look in that area," says Colin Pringle, managing director. "Obviously there's a ubiquity of hard-disk recording nowadays, which means that there's more work prepared outside of a studio environment."

Pringle says there is still work going on in traditional studios, but 'the difference is that because the recording quality on digital devices is higher than it was using lowercost analog equipment, there's more of that material which can be used on a completed project."

"There's a wide range of input devices," Pringle adds. "But for people working on larger-scale or larger-budget projects, they're looking for SSL-quality input stage and processing before it goes into the digital domain."

The XLogic 5.1 compressor, Pringle says, is a product whose time has come. "The world of music, film and broadcast has all



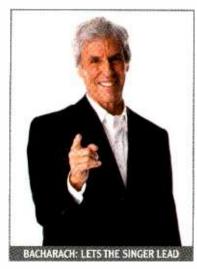




cwalsh@billboard.com

Disc 'Reinvents' Bacharach/David

As a huge fan, Burt Bacharach would understandably be excited about "Here I Am-Ronald Isley Sings Burt Bacharach," which DreamWorks releases Nov. 11. But the disc, which Bacharach produced, arranged and conducted, also gave him the opportunity to "reinvent" such classic Bacharach-



Hal David songs as "Alfie," "Raindrops Keep Falling on My Head" and "This Guy's in Love With You," as well as a pair of more recent cowrites with Tonio K. in "Count On Me" and "Love's (Still) the Answer."

"I'd play piano and listen to Ronnie [Isley] sing 'This Guy's in Love

With You' and think, 'Look where this could go,' "Bacharach says.

"Just see where the singer leads you," he adds, "because the guy's a great, great singer. So I'd listen to a work tape on a boom box and hear a lick he sang and make a notation and just write it into the arrangement. You've got to give Ronnie room: You don't overwrite or get too busy. That's why we couldn't have done [the Bacharach-Elvis

Costello tunel 'God Give Me Strength': It's too restrictivetoo many words. I wanted him to have a reason to move away from the melody.

Bacharach consequently "can't get out of my head" Isley's version of "Rain-

drops Keep Falling on My Head." "You don't know where it's going," he says, also citing Isley's rendition of "The Look of Love," which differs from the song's "original concept orchestrally, [with] a sexual energy that's right in your face.

Bacharach is also proud of his current involvement with another great vocalist, having written, with father/son team Jerry and Jed

Leiber, "Falling Out of Love" for Aretha Franklin's new "So Damn Happy" album.

"She's different [from Isley]," he says of Franklin. "We tried to get her to sing more melody. And it's a new song with Aretha, whereas most of the songs with Ronnie are known: You're privileged if you're good enough to depart from [the original versions], and he's more than good enough-and you want him to!'





Bacharach is also represented on Chris Botti's new album, "A Thousand Kisses Deep," with "The Look of Love" and a new collaboration with Dr. Dre, "The Last Three Minutes." And last week, he delighted the subject of A&E's "Live by Request Starring Elvis Costello" when he called in, not to request "God Give Me Strength" but Costello's "All This Useless Beauty." gone 5.1 (surround sound). A box for that kind of capability has simply not been available. I imagine that's going to be highly soughtafter in all of those areas and areas like mastering."

Given the number of software plug-ins for DAW platforms-many of them based on classic outboard processing equipment—might SSL follow with its own emulation of analog equipment in the digital domain for DAW production?

'We're looking at it," Pringle says, "because obviously it has a role. In the new software on the C200 digital console [introduced at the 114th AES Convention in March], there is emulation of our own compressor. We make large, inclusive digital systems, and emulating analog equipment is a priority in that area. So we would look to do more emulation of our own products, and yes, perhaps on other platforms too, at some stage.



www.billboard.com BILLBOARD OCTOBER 11, 2003 Haris Alexiou, 'The Greek Piaf.' returns on her own Estia label





50 Cent cleans up with four wins at the U.K.'s MOBO Awards

UNITED KINGDOM / EUROPE / ASIA / JAPAN / AUSTRALIA / AFRICA / CANADA



UB40 LAUNCHED THE FIRST SINGLE FROM 'TRUE COLOURS' AT LONDON'S TWICKENHAM STADIUM IN SEPTEMBER

Rugby Cup Album **Embraces Many Nations**

This story was prepared by Christie Eliezer in Melbourne and Tom Ferguson in London.

SYDNEY—This year's official Rugby Cup album is expected to hit 500,000 in global sales.

That's the opinion of John O'Donnell, EMI

Music Australia's managing director.

If that happens, sales of "True Colours—The World in Union" would double that of any of the three previous World Cup albums.

The album, issued internationally Sept. 29, features rugby-related "anthems" sung by artists from 20 competing countries.

EMI hopes the set will appeal to non-sport-

"It has tracks with a lot of radio potential and tracks by big names, which past World Cup albums lacked," O'Donnell says.

EMI will release the album in 40 countries.

Universal Music International issued the last album, in 1999.

London-based Music and Media Partnership managing director Rick Blaskey executive-produced "True Colours." His firm has worked on all four Rugby World Cup albums released since 1991.

The Rugby World Cup tournament, which runs Oct. 10-Nov. 22 in 10 Australian cities, features teams from 20 countries and will be televised worldwide.

Blaskey says that although the album deal was done between the Music and Media Partnership and EMI Australia, "it's also been very much driven by EMI U.K." Other EMI affiliates were also involved in selecting the tracks.

'The various nations," Blaskey says, "have their 'official songs,' and they're very much taken to the nation's heart.

"So [for each World Cup], we record them afresh." Blaskey adds. "And the label in each country also comes along with a couple of tracks that they know will make sense."

The big names include Australian vocalist John Farnham, who teams with Queen members Brian May and Roger Taylor on a version of Queen's 1977 global hit "We Will Rock You.'

Other tracks by Australian acts include country singer Kasey Chambers, covering the 1986 Cyndi Lauper hit "True Colors," and the Whitlams with "Run for Your Life."

Overseas acts include UB40 ("Swing Low"03"), Lulu ("Flower of Scotland") French artists Mouss & Hakim featuring Daniel Herrero ("La Gnake") and Italy's Vasco Rossi ("Rewind").

(Continued on page 82)

Malaysian **Industry Attacks Gov't Price Fixing**

BY CHRISTIE LEO

KUALA LUMPUR-The Malaysian recording industry has criticized a move by the government to fix the retail pricing structure of locally manufactured video CDs (VCDs) and CDs.

"The new pricing will cripple our industry and trigger a chain of disastrous effects," says Darren Choy, chairman of the Recording Industry Assn. of Malaysia (RIM) and managing director of EMI Malaysia.

The government made the announcement Sept. 17.

The new retail price scheme-\$3.70 for VCDs and \$5.50 and \$7.60 for CDs by local and international artists, respectively—will take effect Jan. 1. The fixed prices will not apply

The initiative, enacted under the Price Control Act of 1946, does not cover wholesale pricing. Any of Malaysia's 4,000 VCD or CD retailers caught flouting the act will face a maximum fine of almost \$4,000.

Choy says Malaysia's existing CD prices, which range at retail from \$5.20 to \$10.50 for locally manufactured discs, are on a par with prices in neighboring territories.

"Despite increases in distribution costs and overheads, we have maintained our price structure with only a marginal price adjustment in the past six years," Choy says.

STORMY WEATHER

But market participants expect the new price scheme to hurt business.

"When the new pricing takes effect, we will probably have to renegotiate royalty payments to artists and composers, downsize marketing expenditure, re-strategize investments on domestic signings and trim down our inventory," Chov says.

At a Sept. 18 meeting, Domestic Trade and Consumer Affairs Ministry enforcement chief Abdullah Nawawi Mohamed told members of RIM and the Malaysian Producers Assn.which represents VCD manufacturers and distributors—that the government will not consider any immediate industry appeal against the scheme.

The ministry will not review it until the end of 2004.

"We will have an indication of how well the new pricing is working out after three months-and we should review it at that time," RIM GM T.S. Lam says.

"Last year, the music industry registered [retail] sales of \$39.5 million,' Lam says. "It will need 30% additional sales just to stay flat.'

TIGHTER MARGINS

The government says it is introducing price fixing to control piracy and make legitimate products more affordable.

The International Federation of the Phonographic Industry estimates Malaysia's music piracy rate to be more than 50%.



"The only way to stamp out piracy is by strengthening enforcement and imposing heftier penalties,' Chov says

Lam adds: "We believe there is currently more than \$26 million worth of stock in the market. Why should consumers buy at existing prices when they know the new prices will take effect Jan. 1? And can retailers afford to absorb the price difference when the new pricing takes effect?

Jeremy Ong, senior manager of 70-store video and music retail chain Speedy Video, says: "The new pricing for VCDs gives a margin of 10%, which is insufficient to meet our operating costs.

"We have continually invested in upgrading our operations, but with such a meager margin, we may have to cut back on our inventory and staffing.

OCTOBER 11 Billboard HITS OF THE WORLD (See)



JAPAN	UNITED KINGDOM	GERMANY	FDANCE
7 FEK	WEEK	WEEK	FRANCE
(DEMPA PUBLICATIONS INC.) 09/30/03	(OFFICIAL UK CHARTS CO) 09/22/03 SINGLES	(MEDIA CONTROL) 10/01/03	(SNEP/IFOP/TITE-LIVE) 09/30/03
1 NEW MELISSA PORNO GRAFHITI SONY NIJI MASAHARU FUKUYAMA UNIVERSAL THE LAST NIGHT AYA MATSUURA ZETIMA NEW HONJITSU WA SEITENNARI DO AS INFINITY AVEXTRAX MOON GATE DAY AFTER TOMORROW AVEXTRAX HARE AME NOCHI SUKI MORNING MUSUME, SAKURAGUMI ZETIMA AI NO SONO MORNING MUSUME, OTOMEGUMI ZETIMA KIMI NI SASAGERU LOVE SONG SHOGO HAMADA SONY HADASHI NO MIRAI ARASHI J-STORM 10 7 HOUJIN TAKAHRO MATSUMOTO VERMILLION RECORDS HOT MOVER SINGLES	1 1 WHERE IS THE LOVE? BLACKEYED PLAS FEATURING JUSTIN TIMBERLAKE A&M I BELIEVE IN A THING CALLED LOVE THE DARKNESS MUST DESTROY 3 2 SWEET DREAMS MY L.A. EX RACHEL STEVENS POLYDOR 4 3 WHITE FLAG DIDO CHEEKYARISTA 5 NEW RUBBERNECKIN' ELVIS PRESIEVE RCA 6 8 SUPERSTAR JAMELIA PRALOPHONE 7 7 BABY BOY BIG BROVAZ EPIC 8 NEW COMMANDER EVANESCENCE SOMY INNOCENT EYES DELTA GOODREM EPIC 10 6 SOMEDAY NICKELBACK ROADRUNNER HOT MOVER SINGLES	SINGLES WHITE FLAG DIDO ARDIA WHERE IS THE LOVE? BLACK EVED PEAS FEATURING JUSTIN TIMBÉRLAKE A&M NEVER LEAVE YOU—UH OOH, UH OOOH! UMIOSE MGA BUOV VS. 0.1 THE WAVE WARNER MUSIC AUSTRIA NO ANGELS POLYDOR THE MAGIC KEY ONE-T & COOL-T POLYDOR ANGEL OF BERLIN MARTIN KESIC! POLYDOR 11 BREATHE BU CANTRELL ARIOLA 9 8 IN THE SHADOWS THE RASMUS PLAYSGROUND 10 1 UNROCKBAR OIE ARZTE HOT ACTION	SINGLES 1 NEW HEY OH TRAGEDIE UP MUSIC 2 2 LAISSE PARLER LES GENS JOCKINE LABYLLE & JACOB DESVARIEUX UP MUSIC 3 1 PAPI CHIULO TE TRAIGO EL MMMM LORNA SCORPIO 4 3 DJ DIAM'S HOSTILE-VIRGIN 5 6 BRING ME TO LIFE EVANESCENCE FEATURING PAUL MCCOY WIND-UP/EPIC 6 5 WHITE FLAG DIDIO BING 7 11 OCEAN WHITE CHAM POLYDOR 8 4 CHIHUAHUA OJ BORO VOGUE 9 13 JE VOULAIS TE DIRE QUE JE T'ATTENDS JONATHAN GERRADA BING 10 7 SUR UN AIR LATINO LORIE EPIS
13 NEW THE POWER OF SMILE KOKIA VICTOR 14 22 ANOTHER WORLD MINMI VICTOR 16 NEW MAKENAIDE, MAKENAIDE NEW NADA SOUSOU RITA NATSUKAWA VICTOR 19 NEW REALIZE REPRODUCTION NAMITAMAKI SONY ALBUMS 1 2 JYOSHI JUUNI GAKUBOU BEAUTIFUL ENERGY PLATIA ENTERTAINMENT B'Z BIG MACHINE VERMILLION RECORDS	14 NEW SUMMER JAM 2003 UNDERDOG PROJECT VS. SUNCLUB FREE 2 AIR/KONTO FRANTIC METALLICA VERTIGO NEW WILDERNESS JURGEN VRIES FEATURING SHENA OIRECTION DOWNLOAD IT CLEA 1967 24 NEW FIND THE COLOUR FEEDER ECHO ALBUMS 1 NEW MUSE ABSOLUTION EAST WEST THE DARKNESS PERMISSION TO LAND MUST DESTROY	11 NEW CAN'T HOLD US DOWN CHRISTINA ABUILERA FEATURING LIE KIM HANSA 15 NEW IBELIEVE IN MIRACLES GRACIA HANSA 17 26 ALRIGHT REAMONN VIRGIN FRANTIC METALUCA POLYDOR LIKE GLUE SEAN PAUL EAST WEST ALBUMS 1 NEW LIMP BIZKIT RESULTS MAY VARY INTERSCOPE STING SACREO LOVE POLYDOR	19 25 SUMMER JAM 2003 20 UNDERGOEPROJECT VS. SUNCLUB SCORPIO WHERE IS THE LOVE? BLACK EYED PLAS FEATURING JUSTIN TIMBERLAKE A&M NE PARS PAS SOFIA MESTARI ULM JUSTE UN LOOSER HISTO SMALLEPG CHANSON DES JUMELLES FREDERICA SORL & MELANIE COHL AZ ALBUMS MUSE ABSOLUTION NAIVE LAM LAM BUSE ABSOLUTION NAIVE LAM
VARIOUS MOBILESUIT GUNDAM SEED COMPLETE BEST SONY SHOGO HAMADA EARLY AUTUMN SONY NEW ROAD OF MAJOR R	3 NEW STING SACRED LOVE ARM 4 NEW HE RIN RAB GREATEST HITS COLLECTION 1 JIVE 5 NEW THE LONG ROAD ROADRUNNER 6 28 COLDPLAY ARUSH OF BLOOD TO THE HEAD PARLOPHONE 7 NEW LIMP BIZKIT RESULTS MAY VARY INTERSCOPE 8 8 HAYLEY WESTENRA PURE DECCA 9 NEW BEST OF CHEMICAL BROTHERS 10 2 STARSAILOR SILENCE IS EASY CHRYSALIS	1 PUR WAS IST PASSIERT? CAPITOL WAS IST PASSIERT? CAPITOL NICKELBACK THE LONG ROAD ROADRUNNER WOLFGANG PETRY KEIN GRUND ZUR PANIK HANSA ANDRE RIEU ROMANTIC PREDISE POLYOOR ROMANTIC PREDISE POLYOOR REMOTE PROPERTY POP CLASSICS IN SYMPHONY CAPITOL SHANIA TWAIN UPI MERCURY MARTIN KESICI EM KAY POLYOOR 10 8 NO ANGELS PURE POLYDOR	3 4 NORAH JONES COME AWAY WITH ME BLUE NOTE YANNICK NOAH PORHARA SAINT GEORGE/COLUMBIA KYO LECHEMIN JIVE STING SACREO LOVE POLYOOR AVID BOWIE REALITY COLUMBIA CALOGERO CALOGERO MERCURY PLACEBO SLEEPING WITH GHOSTS OELABEL TETES RAIDES OUTEST CE QUI ON STAIT CHIER TOT OU TARD
CANADA	SPAIN	AUSTRALIA	ITALY
ISOUNDSCAN) 10/11/03 SINGLES	HAIS WEEK (AFFVE) IDIO1/03 SINGLES	HAM LS VI (ARIA) 09/23/03 SINGLES	SINGLES
1 SOMEDAY NICKELBACK EMI 2 RE GOTO SLEEP RADIONEAD FMI 3 2 RUBBERNECKIN' ELVIS PRESLEY BMG HERITAGE/RCA/BMG 4 5 SO YESTERDAY HILARY DUFF BUENA VISTA/HOLLYWOOO/JUNIVERSAL 5 6 SUMRISE SIMPLY RED UNIVERSAL 6 3 ONE STEP CLOSER AMERICAN JUNIORS 19/JIVE/ZDMBA 7 7 CRAZY IN LOVE 8 4 BRIDGE OVER TROUBLED WATER/THIS IS THE NIGHT CLAY AKEN RCA/BMG 9 9 FOREVER AND FOR ALWAYS SMANIA TWAIN MERCURY/JUNIVERSAL 10 10 LIKE GLUE SEAN PAUL VP/EMI	1 1 UNO MAS UNO SON SIETE FRAN PEREA GLOBOMEDIA WHERE IS THE LOVE? BLACK EYED PEAS FEATURING JUSTIN TIMBERLAKE POLYOOR WILDEST DREAMS IRON MAIDEN CAPITOL FRANTIC METALLICA VERTIGO CRAZY IN LOVE BEVONCE FEATURING JAY-Z COLUMBIA HOY GLORIA ESTEFAN EPIC CAPRICHOSA CHAYAANE COLUMBIA MOTIVOS DE UN SENTIMIENTO JOAQUIM SABINA BMG/ARIOLA SYMPATHY FOR THE DEVIL (REMIXES) THE ROLLING STONES ABKCO/MERCURY THE COLUMBIA NEW THE GOLLONS SABKCO/MERCURY THE CHEMICAL BROTHERS VIRGIN	2 NOT ME, NOT I DELTA GOODRAM ARISTA WHERE IS THE LOVE? BLACK EYED PEAS FEATURING JUSTIN TIMBERLAKE A&M WHITE FLAG OIDD ARISTA 4 6 SHAKE YA TAIL FEATHER NELLY P. DIODY & MURPHY LEE UNIVERSAL BAD BOY/RSLAND ANGEL AMANDA PEREZ EMI 6 7 RIGHT THURR CHINGY CAPITOL 7 8 SOMEDAY NICKELBAGACK ROADRUNNER CHINSTINA AGUILERA FEATURING LIL KIM RCA MISS INDEPENDENT NELLY CLARKSON RCA SEÑORITA JUSTIN TIMBERLAKE JIVE	1 3 NEVER LEAVE YOU—UH OOH, UH OOOH! LUMIDEE MCA 2 1 WHITE FLAG UIOU BMG BICORO! 3 NEW 4 2 GET BUSY 5 4 BRING ME TO LIFE EVANSCENCE FEATURING PAUL MCCOY SONY 6 6 PAPI CHIULO TE TRAIGO EL MMMM 7 5 YOU WEREN'T THERE LENE MARLIN VIRGIN 7 10 SOMEDAY 9 10 SOMEDAY NICKEIRACK ROADBUNNER SEND YOUR LOVE STING ARM
HOT MOVER SINGLES BYE BYE BOYFRIEND FEF DOBSON ISLAND/JUNIVERSAL RIGHT THURR CHINGY DISTURBING THA PEACE/CAPITOL/EMI	11 14 JURAMENTO RICKY MARTIN COLUMBIA 13 NEW YEH YEH YEH MELANIE C VIRGIN 19 NEW FALLIN' HIGH SAFRI DUO UNIVERSAL LOS PLANETAS LA BUENA VIDA SINNAMON RECORDS	21 27 INTO YOU FABOLOUS FEATURING TAMIA OR ASHANTI EAST WEST 24 NEW THE BOYS OF SUMMER THE ATRIS COLUMBIA 32 43 ARE YOU GONNA BE MY GIRL JET CAPITOL	HOT MOVER SINGLES 11 25 SYMPATHY FOR THE DEVIL (REMIXES) THE ROLLING STONES ABKCOMERCURY 12 NEW UN ATTIMO DI PACE EROS RAMAZZOTTI ARIOLA 13 24 UN' EMOZZIONE PER SEMPRE EROS RAMAZZOTTI ARIOLA 16 36 RISE & FALL CRAIG DAVID & STING TELSTAR NEW NUMB LINKIN PARK WARNER BRDS
ALBUMS NEW NICKELBACK THE LONG ROAD ROADRUNNER/EMI DBIE TRICE CHEERS SHADYINTERSCOPE/UNIVERSAL LIMP BIZKIT LIMP BIZKIT RESULTS MAY VARY FLIP/INTERSCOPE/UNIVERSAL RICH DESJARDINS KANASUTA FÜÜKINIC/SELECT DAVE MATTHEWS SOME DEVIL RCA/RMG NEW OUTKAST SPEAKERBOXXVITHE LOVE BELOW ARISTA/BMG VUTKAST SPEAKERBOXXVITHE LOVE BELOW ARISTA/BMG VUTKAST PEALEN WIND-LUP/EPIC/SONY MUSIC HILARY DUFF HETAMORPHOSIS BUENA VISTA/HOLLYWOOD/UNIVERSAL DMX GRAND CHAMP RUFF RYDERS/DEF JAM/UNIVERSAL THITERENT STEP VIRIGINEMI	ALBUMS 1	1 NEW NICKELBACK THE LONG ROAD ROADRINNER JOHN MAYER HEAVIER THINGS COLUMBIA POWDERFINGER VULTURE STREET UNIVERSAL MATCHBOX TWENTY MORE THAN YOU THINK YOU ARE ATLANTIC EVANESCENCE FALLEN EPIC ALEX LLOYD DISTANT LIGHT CAPITOL	ALBUMS 1 NEW STING SACRED LOVE A&M 2 1 GIORGIA LADRA DIVENTO DISCHIDICIOCCOLATA LENE MARLIN ANOTHER DAY VIRGIN MUSE ASSOLUTION EAST WEST 5 3 FROS RAMAZZOTTI 9 ARIOLA 1 IRON MAIDEN DANCE OF DEATH CAPITOL LIMP BIZKIT RESULTS MAY VARY INTERSCOPE 8 5 RINO GAETANO SOTTO I CIELI DI RINO RCA EVANESCENCE FALLEN SONY DAVID BOWIE REALITY COLUMBIA

Billboard®

EUROCHART

Eurocharts are compiled by Billboard from the national singles and album sales charts of 18 European

S WEEK	T WEEK	
蓋	LAS	10/01/03
		SINGLES
1	2	WHERE IS THE LOVE? BLACK EYED PEAS FEATURING JUSTIN TIMBERLAND ASM POLYDORINTERSCOP
2	1	WHITE FLAG DIDD CHEEKY/ARISTA
3	3	NEVER LEAVE YOU-UH OOH, UH OOOH!
4	5	BREATHE BLU CANTRELL & SEAN PAUL ARISTA
5	4	PAPI CHIULO TE TRAIGO EL MMMN
6	NEW	HEY OH TRAGEDIE UP MUSIC
7	6	LAISSE PARLER LES GENS JOCELYNE LABYLLE & JACOB DESVARIEUX UP MUSIC
8	42	RUBBERNECKIN' ELVIS PRESLEY RCA
9.	NEW	I BELIEVE IN A THING CALLED LOVE THE DARKNESS MUST DESTROY
10	10	THE MAGIC KEY ONE-T & COOL-T POLYDOR
		HOT MOVER SINGLES
15	33	CAN'T HOLD US DOWN CHRISTINA AGUILERA FEATURING LIL' KIM RCA
18	59	GOING UNDER EVANESCENCE WIND-UP
21	62	FRANTIC METALLICA VERTIGO
22	32	SUPERSTAR JAMELIA PARLOPHONE
23	NEW	FEELGOOD LIES NO ANGELS POLYOOR
		ALBUMS
1	NEW	ALBUMS STING
1 2	NEW NEW	ALBUMS STING STING ACREO LOVE ABM MUSE
		ALBUMS STING SACRED LOVE A&M
2	NEW	ALBUMS STING SACREDLOVE ABM MUSE ABSOLUTION EAST WEST LIMP BIZKIT
2	NEW NEW	ALBUMS STING SACRED LOVE A&M MUSE ABSOLUTION EAST WEST LIMP BIZKIT RESULTS MAY VARY INTERSCOPE DAVID BOWIE
2 3 4	NEW NEW	ALBUMS STING SACRED LOVE ARM MUSE ABSOLUTION EAST WEST LIMP BIZKIT RESULTS MAY VARY INTERSCOPE DAVID BOWIE REALITY COLUMBIA NICKELBACK
2 3 4 5	NEW NEW 1 NEW	ALBUMS STING SACREDLOVE A&M MUSE ABSOLUTION EAST WEST LIMP BIZKIT RESULTS MAY VARY INTERSCOPE DAVID BOWIE REALITY COLUMBIA NICKELBACK THE LONG ROAD MUSICA/ROADRUNNER/ULM IRON MAIDEN
2 3 4 5 6	NEW 1 NEW 2	ALBUMS STING SACRED LOVE A&M MUSE ABSOLUTION EAST WEST LIMP BIZKIT RESULTS MAY VARY INTERSCOPE DAVID BOWIE REALITY COLUMBIA NICKELBACK THE LONG ROAD MUSICA/ROADRUNNER/ULM IRON MAIDEN DANCE DEFOLITION EVANESCENCE FALLEN WIND-UP/FPIC/COLUMBIA NORAH JONES COME AWAY WITH ME BILE NOTE
2 3 4 5 6 7	NEW 1 NEW 2 3	ALBUMS STING SACRED LOVE A&M MUSE ABSOLUTION EAST WEST LIMP BIZKIT RESULTS MAY VARY INTERSCOPE DAVID BOWIE REALITY COLUMBIA NICKELBACK THE LONG ROAD MUSICA/ROADRUNNER/ULM IRON MAIDEN DANCE OF DEATH CAPITOL EVANESCENCE FALLEN WIND-UP-PIC/COLUMBIA NORAH JONES COME AWAY WITH ME BLUE NOTE SEAN PAUL UUTTY ROCK ATLANTIC
2 3 4 5 6 7 8	NEW 1 NEW 2 3 6	ALBUMS STING SACRED LOVE A&M MUSE ABSOLUTION EAST WEST LIMP BIZKIT RESULTS MAY VARY INTERSCIPE DAVID BOWIE REALITY COLUMBIA NICKELBACK THE LONG ROAD MUSICA/ROADRUNNER/ULM IRON MAIDEN DANCE DE FOLETI EVANESCENCE FALLEN WIND-UP/FPIC/COLUMBIA NORAH JONES COME AWAY WITH ME BILE NOTE

	TH	IE NETHERLANDS
THIS	LAST WEEK	(MEGA CHARTS BV) 09/23/03
		SINGLES
1	3	WHERE IS THE LOVE? BLACK EYED PEAS FEATURING JUSTIN TIMBERLAKE A&M
2	5	ANYPLACE, ANYTIME, ANYWHERE NENA & KYM WILDE WARNER BROS.
3	4	PAPI CHIULO TE TRAIGO EL MMMM
4	10	RUBBERNECKIN' ELVIS PRESLEY RCA
5	1	CHIPZ IN BLACK (WHO YOU GONNA CALL)
		ALBUMS
1	1	K3 DYA LELE RCA
2	33	MUSE ABSOLUTION TASTE MEDIA
3	NEW	STING SACRED LOVE A&M
4	2	KANE WHAT IF RCA
5	4	SIMPLY RED HOME V2

		SWEDEN
THIS	LAST	(GLF) 09/25/03
		SINGLES
1	NEW	WHEN WE WERE WINNING BRODER DANIEL DOLORES
2	1	AICHA DUTLANDISH ARIDLA
3	2	WHERE IS THE LOVE? BLACK EYED PEAS FEATURING JUSTIN TIMBERLAKE A&M
4	3	WHITE FLAG
5	4	NAR VI TVA BLIR EN
		ALBUMS
1	1	IRON MAIDEN DANCE DE DEATH CAPITOL
2	4	CHER THE VERY BEST OF WARNER SPECIAL MARKETING
3	3	PER GESSLE MAZARIN CAPITOL
4	2	LASSE STEFANZ
5	NEW	DAVID BOWIE REALITY COLUMBIA

		DENIMARK						
THIS	LAST WEEK	(IFPI/NIELSEN MARKETING RESEARCH) 09/30/03						
		SINGLES						
1	1	WHERE IS THE LOVE? BLACK EYED PEAS FEATURING JUSTIN TIMBERLAKE A&M						
2	4	NEVER LEAVE YOU—UH OOH, UH OOOH!						
3	5	IT'S YOUR DUTY LENE UNIVERSAL						
4	3	WHITE FLAG						
5	7	RUBBERNECKIN' ELVIS PRESLEY RCA						
		ALBUMS						
1	NEW	STING SACRED LOVE UNIVERSAL						
2	2	TIM CHRISTENSEN HONEYBURST CAPITOL						
3	5	ROBBIE WILLIAMS ESCAPOLOGY CHRYSALIS						
4	3	BIG FAT SNAKE ONE NIGHT OF SIN CMC						
5	4	ANNE ARABIENS DROM UNIVERSAL						

DENIMARK

COMMON CURRENCY A weekly scorecard of albums simultaneously attaining top 10 chart status in three or more leading world markets. Repertoire owner: B: BMG, E: EMI, I: Independent, S: Sony, U: Universal, W: Warne ARTIST GER CAN AUS ITA NTH EVANESCENCE LIMP BIZKIT Results May Vary (U) M**USE** Absolution (W/I) NICKLEBACK The Long Road (U/I) 4 1 **STING** Sacred Love (U) 5 1 3 3 2 6

		NORWAY
THIS	LAST WEEK	(VERDENS GANG NORWAY) 09/22/03
		SINGLES
1	2	WILD AT HEART DAVID PEDERSEN RCA
2	3	WHERE IS THE LOVE? BLACK EYED PEAS FEATURING JUSTIN TIMBERLAKE A&M
3	1	YOU WEREN'T THERE
4	4	CHASING RAINBOWS
5	7	AICHA DUTLANDISH ARIDLA
		ALBUMS
1	NEW	LENE MARLIN ANOTHER DAY VIRGIN
2	NEW	HANS ROTMO SPAELL AT MAE NORSKE GRAM
3	NEW	STING SACRED LOVE UNIVERSAL
4	1	KURT NILSEN
5	NEW	MUSE ABSOLUTION EAST WEST

		NEW ZEALAND
MEEK	LAST WEEK	(RECORD PUBLICATIONS LTD.) 09/28/03
		SINGLES
1	1	STAND UP SCRIBE DIRTY
2	2	WHERE IS THE LOVE? BLACK EYED PEAS FEATURINGJUSTIN TIMBERLAKE POLYDOR
· 3	3	SHAKE YA TAIL FEATHER NELLY, P. DIDDY & MURPHY LEE UNIVERSAL
4	4	RIGHT THURR CHINGY CAPITOL
5	6	SEÑORITA JUSTIN TIMBERLAKE BMG
		ALBUMS
1	NEW	A PERFECT CIRCLE THIRTEENTH STEP VIRGIN
2	1	HAYLEY WESTENRA PURE UNIVERSAL
3	4	SOUNDTRACK BAO BOYS II UNIVERSAL
4	3	MICHAEL BUBLÉ MICHAEL BUBLE WARNER BROS.
5	2	SALMONELLA DUB ONE DROP EAST VIRGIN

		PORTUGAL
THIS	LAST WEEK	(PDRTUGAL/AFP) 10/01/03
		SINGLES
1	5	WHITE FLAG DIDO ARISTA
2	4	CHASM WAIL POLYDOR
3	2 7	UM POUCO MAIS DE AZUL MDDERAGOS DE PARANHOS EMI
4	7	SYMPATHY FOR THE DEVIL (REMIXES) THE ROLLING STONES ABKCO/MERCURY
5	2	EAT YOU ALIVE LIMP BIZKIT INTERSCOPE
		ALBUMS
1	1	TRIBALISTAS TRIBALISTAS VIRGIN
2	NEW	STING SACRED LOVE UNIVERSAL
3	2	EVANESCENCE FALLEN WIND-UP/EPIC
4	NEW	LIMP BIZKIT RESULTS MAY VARY INTERSCOPE
5	3	TONY CARREIRA AO VIVO NO PAVILHAO ATLANTICO ESPACIAL.

1			ARGENTINA
	THIS	LAST WEEK	(CAPIF) 09/30/03
1			ALBUMS
		NEW	ALEJANDRO SANZ NO ES LO MISMO WARNER
	2	NEW	PABLO TAMAGNINI PABLO TAMAGNINI UNIVERSAL
	3	1	LOS NOCHEROS ESTADO NATURAL EMI
	4	2	CHAYANNE SINCERO SONY
	5	4	BERSUIT VERGARABAT DE LA CABEZA CON BERSUIT VERGARABAT UNIVERSAL
	6	5	EVANESCENCE FALLEN SONY
	7	3	EMANUEL ARIAS ALMA/CON POSTER WARNER
	8	17	CACHO CASTAÑA EN VIVO EPSA MUSIC
-	9	13	VICENTICO VICENTICO BMG
	10	18	ERREWAY TIEMPO SONY

Belle & Sebastian: A New 'Catastrophe'

Indie-pop septet Belle & Sebastian is set for an active fall, in support of its fifth album, "Dear

Catastrophe Waitress" (Oct. 6). The first since the band signed to Rough Trade, the album is produced by Trevor Horn. A DVD titled "Fans Only" will follow Nov. 3 on the act's former label, Jeepster. Of his distinctive songwriting, frontman

Stuart Murdoch comments: "If [a] track doesn't bring me to tears with a combination of relief and pleasure, [it doesn't] get on the record . . . but I've got a pretty low tear threshold." The band commences a North American tour Oct. 26 at Atlanta's Tabernacle before touring the U.K. in December.

CHRISTOPHER BARRETT



FRENCH MYSTERY: The only clues to the identity of French artist K.I.M. are three initials and a Japanese mask on the cover of the musician's album. There is no tracklist and merely the promise of "unblinkered minds rewarded with information soon." The contents of the K.I.M. album are equally bizarre—a mix of ambient tracks and samples from acts as diverse as Edith Piaf and Psychic TV. The album was released on fledgling Parisian label Tigersushi. According to Tigersushi A&R director Joakim Bouaziz, "We received the CD with no information apart from a set of strange slogans saying 'Meat is murder' and 'Silence is God.' We thought it came from a sect—we're still not sure—but we loved the record. It fits perfectly with our ambitions as a label to produce records which transcend genres.'

STATE OF GRACE: Haris Alexiou, dubbed the Edith Piaf of Greece, has been known for three decades for her mesmerizing stage presence and gruff, sensual voice. Her latest album, "Os Tin Akri Tou Ouranou Sou," is on her own Estia label in collaboration with Minos-



EMI. Lovingly called Haroula ("little grace") by fans, Alexiou announced the album Sept. 17 at a special event at Athens International Airport. She took the opportunity to reveal a 25% price cut for this CD, in comparison to standard pricing. "It's about time others followed our example," Alexiou said. The album was released internationally through EMI affiliates in late September.

MARIA PARAVANTES

STAND UP FOR YOUR RIGHTS: Having established herself after two albums as one of West Africa's most precocious new talents. Mali's Rokia Traore has gone international on her third album, "Bowboi." Due to be released Oct. 6 on the French label Indigo across Europe, most of the album was recorded in the Malian capital of Bamako. The album also features two tracks recorded in San Francisco with the Kronos Quartet. "It was a complete meeting of minds. They're very sensitive to African music," Traore says. In addition, several songs deal with women's rights. "African women have to fight for their rights," she says. "A lot of my songs are about celebrating feminine strength.

NIGEL WILLIAMSON

TRUE GRIT: Even though he barely plays a note on it, few releases in 2003 will be more personal than Martyn Bennett's "Grit," due Oct. 13 on Real World. Recorded while the Canadianborn Scot underwent extensive treatment for cancer, the album blends traditional Gaelic voices with modern electronic beats to tell a story of triumph over adversity. But despite Bennett's improving health, he says the album could be his last. "I smashed every single instrument I owned," Bennett says. "It was cathartic, the destruction of everything I was. As for playing again, I really don't know if I have anything to say anymore.'

STEVE ADAMS

79

Festivalbar Interest Rises

Italy's Other Fest Picks Up Where Sanremo Left Off

BY MARK WORDEN

MILAN—The 2003 Festivalbar thrived as the Italian music industry celebrated the event's 40th anniversary.

In the words of Sony ATV Publishing Italy director Chuck Rolando, "Festivalbar is doing what Sanremo used to do: showcasing

acts and selling records."

Industry interest in this year's Festivalbar rose following the decision in June by local labels body FIMI to disengage itself from the annual Sanremo Festival of the Italian Song (*Billboard*, July 19).

The move followed wrangling over expenses between labels and the Sanremo organizers.

Held each March, Sanremo has been the highlight of the Italian industry's calen-

dar since the 1950s. Lately, however, its sales influence has been waning.

"[Festivalbar's] TV audience share over the summer was 17%, well above the 11% average for Italia Uno [broadcaster of the show]," event director Andrea Salvetti says. "The [two-part] broadcast of the final on Sept. 23-24 reached 4 million viewers."

That figure falls well behind Sanremo's claimed 12 million viewers, but EMI Virgin Italy head of A&R Fabrizio Giannini says, "Three or 4 million kids who buy records are preferable to 12 million adults who don't."

Founded in 1964 by Salvetti's father, Vittorio Salvetti, Festivalbar is held at four different venues around Italy from May through September. Audience sizes at the seven shows staged this year ranged from 10.000 to 20,000. This year's final was held Sept. 20 in Verona.



Giannini's counterpart at Sony Music Italy, Rudy Zerbi, says: "This is a live event that enables acts to reach viewers several times over the season. Foreign artists are invariably impressed by the quality of the production." Overseas guest performers at this year's final included 50 Cent. Ricky Martin and Mary J. Blige.

Whereas the competition element of Sanremo concentrates on new songs, Festivalbar focuses on proven hits.

Artists are judged on four criteria: performance on the official FIMI singles chart, performance on the official FIMI album chart, monitored

airplay and total clicks from visitors to a dedicated Web site featuring 30-second streams of tracks.

Eros Ramazzotti (BMG Ricordi) was named overall winner. Universal Italy act Neffa took the airplay prize for its single "Prima di Andare Via"

BMG Ricordi's Le Vibrazioni was named best new act, and Brazilian trio Tribalistas won best foreign act. The latter made its world TV premiere during the event.

Le Vibrazioni's keyboard player/guitarist, Stefano Verderi, notes that after the band played its current single, "Una Notte D'Estate," during the preliminary Festivalbar dates, airplay began to pick up.

"The first single ['Dedicato a Te'] was powered by the video on MTV," Verderi says. "But we risked becoming a one-hit wonder."

BMG Ricordi head of promotion Paolo Maiorino adds, "The radio stations were initially lukewarm about 'Una Notte D'Estate,' but that changed once they saw Festivalbar."

Salvetti says combined sales of two Festivalbar-themed double-CD compilations released in 2002 totalled 430,000 by the end of the year.

"This year," Salvetti adds, "the combined figure for the Sony-released 'Blue' and Universal-released 'Red' is already 500,000. At a time when record sales are declining, that's remarkable."

NEWSLINE ...



Christina Aguilera will host MTV's 10th annual Europe Music Awards Nov. 6 in Edinburgh, Scotland. Justin Timberlake has the most nominations, with five. Aguilera has been nominated for four awards, tying with the White Stripes. Robbie Williams, Evanescence, Sean Paul and 50 Cent are each up for three awards. Confirmed performers for the show include Beyoncé, Kylie Minogue, Sean Paul, the Chemical Brothers, the Flaming Lips and Travis. All awards except the best video prize—which is chosen by an MTV

panel—are voted on by MTV viewers.

GORDON MASSON

Aftermath/Interscope artist 50 Cent dominated the Sept. 25 Music of Black Origin (MOBO) Awards in London. The rapper collected awards for best hip-hop artist, album ("Get Rich or Die Tryin'") and single ("In Da Club"). Epic act Big Brovaz, which was named best newcomer, shared the award for U.K. act of the year with Panjabi MC. Most of the 18 award categories are selected by public votes. Three are chosen by a MOBO-appointed panel. U.K. commercial TV network Channel 4 aired the show Sept. 28.

LARS BRANDLE

Australian retailer Brazin has sold its Sanity Entertainment U.K. stores to London investment firm Primemist for \$8.14 million. Cash from the sale of the 118 U.K. stores will be funneled back into Brazin's Australian operations. The stores are expected to operate as going concerns in the immediate future. Sanity bought 77 U.K. outlets from Virgin Entertainment Group in October 2001 and acquired 41 more from VEG in 2002. The combined acquisitions were made for a nominal sum of £3 (\$5).

CHRISTIE ELIEZER

The International Federation of the Phonographic Industry is postponing its biannual Platinum Europe Awards until 2005 to capitalize on lobbying initiatives surrounding the event. The postponement is because the makeup of the European parliament will fundamentally change in 2004, when 10 new countries join the European Union and new legislators replace incumbents, an IFPI spokesman says. The awards were last held in July 2002 in Brussels.

GORDON MASSON

Initial Inductees Picked For Canadian Song Hall

BY LARRY LEBLANC

DAVIES: REPRESENTING

TORONTO—The first five inductees into the Canadian Songwriters Hall of Fame (CSHF) have been announced.

They are singer/songwriter Felix Leclerc; country trailblazer Hank Snow; Madame Bolduc and Alfred Bryan, pioneering songwriters from the first half of the 20th century;

and folk-rock veteran Gordon Lightfoot—the only contemporary artist on the list.

The inductees were named Sept. 24 at a CSHF-hosted industry gathering in Toronto. They will be honored along with two as-yet-unannounced Legacy Award recipients at a gala Dec. 3 in Toronto.

"The music industry is based on songs," CSHF president/ songwriter Sylvia Tyson says. "However, songwriters are not well-represented."

CSHF founder and chairman Frank Davies agrees.

"Existing [Canadian] awards don't represent songwriters. They don't, for example, honor the lifetime achievements of a songwriter."

The CSHF gala, hosted by CBC Radio personality Shelagh Rogers, will feature performances by Blue Rodeo, Quebec singer/songwriter Jean-François Breau and the original Toronto cast of 1960s musical "Hair." Recordings of the show will be broadcast Dec. 7 on national stations CBC Radio and CBC Radio Two.

SPOTLIGHT SONGWRITING

In addition to the named writers, 12 songs will be inducted Dec. 3. The writers and songs represent three eras: pioneers (pre-1921), radio era (1921-1955) and modern (1956 to present).

Songs to be inducted range from the hymn "What a Friend We Have in Jesus" (Joseph M. Scriven/Charles Converse) to the rock standard "Born to Be Wild" (Mars Bonfire).

The CSHF was founded in 1998 by music publisher Davies, who negotiated a partnership to provide initial financing with the Canadian Music Publishers Assn. and the Songwriters Assn. of Canada the following year.

In 2002, Canadian affiliates of the five major record com-

panies agreed to be founding patrons for a three-year period.

Davies was inspired to create the nonprofit CSHF two decades ago while on the board of the Canadian Academy of Recording Arts and Sciences, which oversees the annual Juno Awards.

The heirs of Toronto songwriter Ruth Lowe had sought to have her inducted in the Juno Hall of Fame. But such honors are restricted to recording artists. "I kept her press package, knowing that one day I'd get this off the ground," Davies says.

BRANCHING OUT

Davies says CSHF research has uncovered a longtime tradition of popular songwriting in Canada. "The first [hit] song we have identified as Canadian is 'When You and I Were Young Maggie,' written in 1866 by George W. Johnson."

The CSHF plans to build a museum in Toronto to showcase archives and memorabilia and launch a "virtual museum" online.

It will also launch an educational outreach program for schools. "People will begin to understand the impact and the importance of Canadian songwriters," CSHF executive director Jody Scotchmer says. **Connect with the music** industry's most important decision makers in **Billboard Classified**



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Americana Confab Aims To Boost Genre

BY PHYLLIS STARK

NASHVILLE—For attendees at the fourth annual Americana Music Assn. (AMA) conference, the focus was on educating the public about this niche genre, as well as increasing record sales and radio exposure.

The conference, held here Sept. 18-20, particularly emphasized how radio and retail can help build the format without compromising the musical integrity upon which it hangs its hat.

Americana is a loosely defined form of homegrown roots music that includes elements of country, bluegrass, folk, blues and other genres.

During the "Americana State of the Union" panel, Sony Music Nashville president John Grady said the reason most major labels are not in the Americana music business is because "it's too much damned work." Noting that the independent label attendees were much better at selling the hardto-categorize format than a major would be, Grady said, "Our financial model does not support that much manpower to get that kind of return on the dollars invested.'

And Grady cautioned attendees, "You have a lot of work to do on the brand.'

At a retail summit, attendees agreed

on several initiatives to help grow the format, including an Americana Music Month, expected to be tied in with next year's AMA conference.

Another plan calls for teaming with the National Assn. of Recording Merchandisers to make and sell samplers of Americana music as inexpensively priced impulse items displayed near registers. Holly Rosum, the National Assn. of Recording Merchandisers director of membership and public affairs, said NARM has successfully done similar campaigns with classical, jazz and blues samplers.

Among the other ideas is stickering product with the AMA logo, a concept that has been discussed at this convention for several years. If such a sticker had been on the multi-platinum "O Brother, Where Art Thou?" soundtrack, one retail attendee noted, the next time a customer walked into a store the sticker "would lead them to what we're trying to do here.'

Ryko Distribution president Jim Cuomo said, "The AMA needs to get their chops together and make a presentation to labels. There's no reason we wouldn't put this sticker on Kelly Willis' record.'

But one retailer, John Timmons, owner of Ear Xtcy in Louisville, Ky.,

said he would prefer not to put any more stickers on his merchandise. joking that between his own price sticker and Universal's new price sticker, there is little room left on the iewel case.

ON THE AIR

Several panels focused on Americana's radio presence, including one titled "Ratings Mean Listeners-Not Evil.'

Illustrating the difference between Americana and mainstream country, Rita Houston of noncommercial WFUV New York said normal rotation for her hottest records is just once per day. In country, heavy rotation records can spin anywhere from 30 to 60 times per week.

KPIG Monterey, Calif., PD Laura Hopper said that even with a oncea-day rotation, listeners sometimes call and complain, "You played that vesterday.

Responding to an audience member's comment that such low rotations go against conventional radio wisdom, Hopper said, "Radio has underestimated the intelligence of the listener. The audience is trained not to want to hear anything new now . . . It's interesting to have to retrain people to listen to the radio again.'

Panelists at several sessions debated the pros and cons of making the format more singles-based. Jay Frank, head of programming and label relations at Launch/Yahoo and an advocate of singles or "focus tracks," said playing one track 10 times rather than 10 tracks one time is more likely to convince someone to buy an album, which helps the format overall.

But Jim Manion, PD/music director of WFHB Bloomington, Ind., noted, "There is more to making good radio than hammering songs repetitively.'

Panelists agreed, however, that building the format is more about how many stations are playing the records. Many of the format's key stations are a ragtag bunch of noncommercial and college stations, smallmarket signals and commercial outlets that air Americana music only part time.

"To grow the Americana format, we need more stations playing it more than an hour a week," said Mattson Rainer, PD of KNBT New Braunfels, Texas.

The AMA conference drew 700 people, many of them artists. The group claims an increase in paid registrations of 22% over last year.

Rugby Cup

Continued from page 77

Reflecting the international sensitivities involved, a version of "Jerusalem" by English soprano Lesley Garrett will be edited out of copies of the album released in the Middle East.

"True Colours" will be TV-advertised internationally through EMI's TV mar-

UNIQUE PROMO STAGE

marketing campaign launched Sept. 6 in the U.K., when UB40 performed "Swing Low '03" at London's Twickenham rugby stadium before a game between England and France.

The melody is the English team's official theme song for the tournament and will be released Oct. 13 by EMI as a U.K. single.

UB40 singer Ali Campbell says that the increasingly snug relationship between music and sporting events can provide a unique promotional stage.

"If you're on TV at an occasion like that, you're going to millions of people." Campbell says.

At Twickenham, UB40 shared the stage with multi-racial group United Colours of Sound, which has recorded a new version of the tournament's theme song, "World in Union," for the EMI album.

Written and produced by Blaskey's business partner, Charlie Skarbek, the track is based on the hymn "I Vow to Thee My Country" and was first recorded for the 1991 Rugby World Cup by New Zealand opera singer Dame Kiri Te Kanawa.

Commercial rights to the Rughy World Cup are held by U.K. sports management company IMG, with which the Music & Media Partnership has worked on the project since 1995. "We work with all the broadcasters and all the sponsors," Blaskey says.

In Australia, with 40,000 overseas fans arriving through October for the six weeks of the tournament, a great deal of merchandising activity is focusing on domestic market leader Sanity Music's six retail outlets at airports for newly arrived tourists.

HMV Australia's 33 stores are also running a campaign on 50 Australian artists during the tournament and will feature the EMI set in-store.

"A lot of great Australian music doesn't get released overseas, so this is a good chance to introduce it to tourists," HMV Australia managing director Stuart Fraser says.

Other retailers remain cautious, pointing out that the last international sporting event held Down Under-the 2000 Sydney Olympics—did not provide any sales spike to their business.

"The Rugby World Cup is bringing people into the country," says Gavin Ward, managing director of the 200outlet Leading Edge chain. But he says that for those visitors, the cost of tickets and merchandising will be "soaking up a lot of disposable income.'

Sydney independent Petrol Records is also targeting international tourists but in a more low-key fashion, with an album highlighting the city's unsigned electronic acts.

Additional reporting by Paul Sexton in London

STATEMENT OF OWNERSHIP MANAGEMENT AND CIRCULATION

(Required by 39 U.S.C. 3685)
1. Title of Publication: Billboard

Publication No.: 056-100

3. Date of Filing: Oct. 1, 2003 4. Frequency of Issue: Weekly except for the first week in January

5. No. of Issues Published Annually: 51
6. Annual Subscription Price: \$299
7. Complete Mailing Address of Known Office of Publication: VNU Business Media, 770 Broadway, New York, N.Y. 10003-9595.

Contact: Mariann Moery 646-654-5878

8. Complete Mailing Address of the Headquarters or General Business Office of the Publisher: VNU Business Media, 770 Broadway, New York, N.Y. 10003-9595

9. Full Names and Complete Mailing Addresses of Publisher, Editor, and Managing Editor: Publisher: John Kilcullen, 770 Broadway, New York, N.Y. 10003-9595. Editor:

Editor: Fullisher: John Kildhen, 770 Broadway, New York, N.Y., 10003-9595, Editor: Keith Girard, 770 Broadway, New York, N.Y., 10003-9595, Managing Editor: Kenneth Schlager, 770 Broadway, New York, N.Y. 10003-9595, a wholly owned subsidiary of VNU Inc., 770 Broadway, New York, N.Y. 10003-9595, a wholly owned subsidiary of VNU, N.V., Ceylonpoort 5-25, P.O. Box 4028, 2003 EA Haarlem, the Netherlands

11. Known bondholders, mortgagees, and Other Security Holders Owning or Holding or more of Total Amount of Bonds, Mortgages, or Other Securities: None

12. Tax Status; N/A 13. Publication Title: Rillboard

14. Issue Date for Circulation Data: Sept. 13, 2003

5. Extent and Nature of Circulation	Average No. Copies of Each Issue During Preceding 12 months	No. Copies of Single Issue Published Nearest to Filing Date
A. Total No. Copies (Net Press Run) B. Paid and/or Requested Circulation:	34.528	33,495
Paid Requested Outside-County Mail Subscriptions Stated on Form 3541 Paid In-County Subscriptions stated	13,142	13,138
on Form 3541	0	()
3. Sales Through Dealers and Carriers, Street Vendors, Counter Sales, and Other		_
Non-USPS Paid Distribution	11,112	10,853
4. Other Classes Mailed Through the USPS C. Total Paid and/or Requested Circulation	61	71
(Sum of 15b1-4) D. Free Distribution by Mail	24,315	24.062
1. Outside-County as stated on Form 3541	457	562
2. In-County as stated on Form 3541	0	0
Other Classes Mailed Through the USPS	0	()
E. Free Distribution Outside the Mail	541	140
F. Total Free Distribution (Sum of 15d and 15e	e) 998	702
G. Total Distribution (Sum of 15c and 15f)	25,313	24,764
H. Copies Not Distributed:	9,215	8,731
I. Total (Sum of 15g and 15h)	34,528	33,495
J. Percent Paid and/or Requested Circulation		97.17%
 Publication of Statement of Ownership is a 	required and will	be printed in the
Oct. 11, 2003, issue of this publication.		

17. I certify that all information furnished on this form is true and complete. (signature and title of editor, publisher, business manager, or owner)

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ELEPHANT MAN. PON DE RIVER BEYONCE, BABY BOY

One Fifth In U.S. Stream On 'Net

Twenty percent of Americans age 12 and older are using Internet audio and/or video.

That is one of the findings of the 11th survey of Internet and multimedia use conducted by Arbitron and Edison Media Research.

in a coffee shop, pay the manager \$100 to play your CD in the restaurant. It might catch his attention.'

But PD Elroy Smith noted that WGCI also makes it easy. WGCI is "one of the few stations that allows local talent to personally come to

the station on music day. We started this about a year ago. Some days, 50 people show up."

Occasionally, a local hopeful will make it into station rotation. Smith says Maurice Jefferson and

3pc.'s "Ooh, Ahh"

videos-these people are broke . . .

Williams also bemoaned the sameness of today's wannabes: "Listen to the flow. They're talking about coke, guns—there's so much

Addressing criticism that Clear

Channel stations, including WGCI, are not locally programmed, Smith said: "The day we start programming GCI as a cookie-cutter station, I gotta go."

While noting that WGCI receives programming guidance from Clear Channel VP of urban programming Doc Wynter, Smith said

He also taps listener input, which instincts. "When I first heard Lil Jon particular market?" "Smith recalled.

Smith pointed to the station's successful Chicago Idol promotion—a local talent contest that will continue annually—as an example of the station's community-driven mind-set.

1.000 attendees. Other featured panelists included Kid Capri, Tyrese, the Gap Band's Charlie Wilson and Destiny's Child's Michelle Williams.



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Bill Rose said in a statement.

programming, 61%

prefer free program-

on 2,005 telephone

interviews with a ran-

domly selected nation-

al sample of Arbitron's

WGCI SEMINAR WRAP:

local artists was dispensed during

celebrity-studded panels Sept. 21 at

the 12th annual WGCI Music Semi-

Neptunes songwriter/producer/

patience and persistence were keys to

eventual success, but producer Kanye

female assistant to approach a record

exec with a demo was also effective.

Over some disapproving buzz

from the audience, Williams backed

up West by noting, "That might have

sounded harsh, but . . . this industry

is not a beautiful world. That lexecu-

tivel is more likely to listen if there's

an attractive woman involved. Williams continued, "You know

what's a really smart way to get

your music heard]? If you see Jay-Z

West said that hiring an attractive

artist Pharrell Williams argued that

spring 2003 radio

Unusually candid

advice for aspiring

nar, held in Chicago.

diary keepers.

ming that is supported by advertising.

The study was based

ary 2001, to 21% of Americans.

have regularly tracked Internet

radio diaries.



was "eventually played. I admired |manager Jefferson's| persistence. Emphasizing that fame can be fleet-

ing, Williams noted, "Even if you really love this, you gotta know it might last five whole minutes. Do not believe the You gotta do three or four albums just to renegotiate to make real paper.

more under the sun."

he ultimately relies on his own ears.

sometimes runs counter to his own & the East Side Boyz's 'Get Low,' I thought, 'Is this a sound for this "But the listeners spoke, and you can't argue with them.'

WILLIAMS: COUNSELS PATIENCE

AND PERSISTENCE

The seminar drew more than

Additional reporting by Moira McCormick and Jeanne Warsaw in Chicago.

Billoogra For week ending SEPTEMBER 28, 2003

THE MOST-PLAYED CLIPS AS MONITORED BY NIELSEN BROADCAST DATA SYSTEMS "New Ons" are those clips with six or mc e plays for the first time in the chart week.

BZK, WHAT A GIRL WANTS
90 CENT PIN P
RIG TYMERS, THIS IS HOW WE DO
OUTKAST, THE WAY YOU MOVE
ATL CALLING ALL GIRLS
PHARRELE FRONTIN
BUSTA RHYWES, LIGHT YOUR ASS ON FIRE
LIL, JON & THE EAST SIDE BDYZ, GET LOW
YOUNG BLOODZ, DAMN
R. KELLY, STEP IN THE WAME OF LOVE
ISLEY BROTHERS, BUSTED
SIELY BROTHERS, BUSTED
NELLY, P DIDDY & MURPHY LEE, SHAKE YA TAILFEATH
BOW WOW, LEET SEET DOWN
JAGGED EDGE WALKED OUTTA HEAVEN
FABOLIUS, IND YOU
YOUNG GUNZ. CAN'T STOP, WON'T STOP
JOE, MORE & MORE
FLOETRY, GETTING LATE
MURPHY LEE, WAT DA HOOK GON BE
CHINGY, RIGHT THURR
SHEEK LOUCH, MIGHTY D-BLOCK (2 GUNS UP)
DMX, WHERE THE HOOG OAT
KINDRED THE FAMILY SO, PAR AWAY DMX. WHERE THE HOOD AT KINDRED THE FAMILY SO, FAR AWAY OBIE TRICE, GOT SOME TEETH OUTKAST, HEY YA MARQUES HOUSTON, CLUBBIN

r.l., 24°S R. Kelly, Thōia thọing R. KELLY, THOIA THOINIG YAHZARAH, WISHING MARY J. BLIGE, OOH! BEYOKE MISSY ELLIOTT, ME LYTE & FREE, FISHTING TEMPLA DA BAND, BAD BOY THIS, BAD BOY THAT SEAN PAUL, LIKE GLUE ANTHONY HAMILTON, COMMY FROM WHERE I'M I YING YANG TWINS, NAGGIN OMIN' FROM WHERE I'M FROM

NEW ONS R. KELLY, STEP IN THE NAME OF LOVE
JOE, MORE & MORE
KINDRED THE FAMILY SOUL, FAR AWAY
DUTKAST, HEY YA!
MARY J. BLIGE, OOH!
DA BAND, BAD BOY THIS BAD BOY THAT

311, CREATURES (FOR A WHILE)
BILLY TALENT, TRY HONESTY
GOOD CHARLOTTE, GIRLS & BOYS
EVANESCENCE, GOING UNDER

SWITCHFOOT, MEANT VICKELBACK, SOMEDA

MXPX, EVERYTHING SU GDDSMACK, SERENITY ASHANTI RAIN ON ME

DIERS BENTLEY, WHAT WAS I THINKIN
RASCAL FLATTS. I MELT
TOBY KEITH, LOVE THIS BAR
TIM MCCRAW, HEAL GOOD MAN
JUNE CARTER CASH, KEEP ON THE SUNNY SIDE
GARY ALLAN. TOUGH LITTLE BOYS
CHRIS CAGLE, CHICKS OIG
BUDDY JEWELL HELP POUR DUT THE RAIN ILACEYS SONG)
MARTINA MCBRIDE. THIS ONE S FOR THE GIRLS
PAT GREEN, WAVE ON WAVE
SARA EVANS, PERFECT
KETH URBAN, WHO WOULDIN T WANNA BE ME
PATTY LOVELESS, LOWIN ALL NIGHT
BROOKS & DUNN, RED DIRT ROAD
MARK WHLS, AND THE CROWN GOES WILLD
BILLY CURRINGTON, WALK A LITTLE STRAIGHTER
DWIGHT YOAKAM, THE BACK OF YOUR HAND
MONTGOMERY GENTRY, HELL YEAH
WILLE NIESDA & NOABA JONES, WAILDZE PRUZE ILWE
HHONDA VINCENT, YOU CAN'T TAKE IT WITH YOU
DARRY, WORLS, CELEBRITY
TRAVIS TRITT, LONESOME, DN'RY AND MEAN
KID ROCK, PICTURE
BRAD PASIELY, CELEBRITY
TRAVIS TRITT, LONESOME, DN'RY AND MEAN
KID ROCK, PICTURE
GEORGE STRAIT, SHE'LL LEAVE YOU WITH A SMILE
RICK TREVINO, IN YOU DEAMS
JOHN MELLENGAM, TO BEAGN.
JOHN MELSTAR, WALKING IN MEMPHIS
JOHN KEISTAR, WALKING IN MEMPHIS
JOHN KELSSA, JOHN BEAGN.
JOHN CHESSA, JOHN BO JOHN.
JOHN COLSSAN, JOHN BO JOHN.

DARRYL WORLEY, HAVE YOU FORGOTIEN MARTY STUART, IF THERE AIN T THERE OUGHTA, BE KEITH URBAN, SOMEBOOY LIKE YOU NEW ONS

BEYONCE SAMP BDY
HILARY DUFF, SO YESTERDAY
R. KELLY, HOUA THOING
R. KELLY, HOUA THOING
UDAGRIS, STAND UP
DA BAND, BAD BDY THAS
CHRISTINA AGUILERA, CAN'T HOLD US DOWN
LIL JON & THE EAST SIDE BOYZ, GET LOW
FOUNTAINS OF WAYNE, STACY'S MOM
JOHN MAYER, BIGGER THAN MY BODY
FABOLOUS, INTO YOU
SIMPLE PLAN, PERFECT
DUTKAST, LEFEYA "SIMPLE PLAN, PERECT
OUTKAST, HEYA
DASHBOARD CONFESSIONAL, HANDS DOWN
LIMP BIZKIT, EAT YOU ALIVE
YOUNGBLODDZ, DAMN
THURSDAY, SIGNALS, OVER THE AIR
FELEPHANT MAN, PON OF RIVER
MEDBBYL EE WAT DA MODIT CON DE

MURPHY LEE, WAT DA HOOK GON BE YDUNG GUNZ, CAN'T STOP, WON'T STOP ASHANTI, RAIN ON ME DAVE MATTHEWS, GRAVE DIGGER A.F.I., THE LEAVING SDNG PT II LANCE MAITHEWS, GRAVE DIGGE
A FL. THE LEAVING SOME OF IT.

DBIE TRICE, GOT SOME TEETH
ATARIS, THE BOYS OF SUMMER
SO CENT, PILN P
KELLY CLARKSOM, LOW
MAROONS, HAROER TO BREATHE
PHARRELL FRONTIN
BUBBA SPARXXX, DELIVERANCE
11, 24 S

BUBBA SPARKAA, DELIVERANCE
11., 24 S
SCHOOL OF ROCK, SCHOOL OF ROCK
EVANE SCENCE, GOING UNDOER
JASON MRAZ, THE REMEDY I WONTYORRY
JUSTIN TIMBERLAKE, SENDRITA
STACLE ORRIGO, THERE'S SOTTA BEL MORE TO LIFE
MELLY BIDDIS A WURPPY LEE BAME YN TAUFERHER
DMX, WHERE THE HOOD AT
BUSTA RYMMES, LICHT YOUR ASS ON FIRE
CHINGY, HOLDER IN NEW ONS

BLACK EYED PEAS, WHERE IS THE LOVE
JASON MRAZ. THE REMED V (I WON'T WO'T
FOUNTAINS OF WAYNE, STACY'S MOM
EVANESCENCE, BRING ME TO LIFE
JOHN MAYER, BIGGER THAN MY BODY
NICKELBACK, SOMEDAY
OUTKAST, HEY YA
DAVE MATTHEWS, GRAVE DIGGER
BEYONCE, BABY BDY

YONCE, BABY BOY TCHBOX TWENTY, BRIGHT LIGHTS LIZ PHAIR, WHY CAN'T I MARDON 5, HAROER TO BREATHE SCHOOL OF RDCK. SCHOOL OF ROCK

SCHOOL OF ROCK.
FUEL FALLS ON ME
DAMIEN RICE, VOLCANO
STING, SEND YOUR LOVE
DIXIE CHICKS. TOP OF THE WORLD
SANTANA. WHY DON'T YOU & I
ROBERT RANDOLPH. I NEED MORE LOVE LIVE, HEAVEN
DIDO, WHITE FLAG
NELLY, P. DIDDY & MURPHY LEE, SHAKE YA TAILFEATHER

NELLY, P DIDDY & MURPHY LEE, SHAKE YA TAILFEATHE MYA, MY LOVY EIS LIKE. WO JUSTIN TIMBERLAKE, SENDRITA COLIDPLAY, GOOD PUT A SMILE UPON YOUR FACE KELLY CLARKSON, LOW MANDY MOORE, HAVE A LITTLE FAITH IN ME BEYONCE. GRACY IN LOVE

BEYONCE. CRAZT IN COVE.
KID ROCK. PICTURE
MATCHBDX TWENTY, UNWELL
3 DDDRS DOWN, WHEN I'M GONE
GAVIN DEGRAW, FOLLOW THROUGH
NO DOUBT, UNDERNEATH IT ALL GAVIN DEGRAY, PORTON HAND TO SHARE THE ALL JENNIFER LOPEZ, I'M GLAD SANTANA, THE GAME OF LOVE JIMMY FAT WORLD. THE MIDDLE IMMETALLICA, FRANTIC TRAIN, CALLING ALL ANGELS JEWEL INTUITION "NORAH JONES, OONT KNOW WHY

NORAH JUNES. VO...

NEW ONS

SCHOOL OF ROCK, SCHOOL OF ROCK
DIXE CHICKS, TOP OF THE WORLD

NELLY, P. DIDDY & MURPHY LEE, SHAKE YA TALEFATHER

WAS AND TOP IS LIKE. WO KELLY CLARKSON, LOW MANDY MDORE, HAVE A LITTLE, FAITH IN ME



KEITH URBAN, WHO WOULDN'T WANNA BE ME BUDDY SEWELL RELP POUR OUT THE RAIN LICKEY'S SOND DIERKS BENTET, WHAT WAS I THINKIN'.

GARY ALLAN. TOUGH LITTLE BOYS
ALAN JACKSON'S JIMMY BUFFET. ITS THE CLOCK SONEWHERE TO BY KEITH. LOVE THIS BAY TO BY KEITH. LOVE THIS BOY THE GIRLS TIM MCGRAW, REAL GOOD MAN DARRYL WORLEY, TENNESSEE BURED SALL. THURSDAY, SIGNALS OVER THE AIR
RANCID, FALL BACK OOWN
BRAND NEW, THE QUIET THINGS THAT NO ONE EVER KNOWS BRAND NEW, THE UDET THINGS THAT NO ONE EVEN AN FUEL, FALLS ON ME SMILE EMPTY SOUL, BOTTOM OF A BOTTLE ATARIS, THE BOYS OF SUMMER A PERFECT CIRCLE, WEAK AND POWERLESS JET, ARE YOU GOING TO BE MY GIRL FOUNTAINS OF WAYNE, STACY'S MOM

FOUNTAINS OF WAYNE, STACY'S MOM AUDIOSLAVE, SHOW MEH HOV TO LIVE DASHBOARD CONFESSIONAL, HANDS DOWN LINKIN PARK, FAINT CHEYELLE, SKNO THE PAIN BELOW 50 CENT, PLIM P THREE DAYS GRACE, II HATELEVERYTHING ABOUT YOU A.F.L. THE LEAVING SONG PT. II
ALL-AMERICAN REJECTS . TIME STANDS STILL
YELLOWCARD. WAY AWAY
LUDACRIS. STAND UP
DISTURBED. LIBERATE
OUTKAST, HEY YA
NELLY, P. DIDDY & MURPHY LEE. SHAKE YA TAILIFEATHER

MARTINA MCBRIDE. THIS DIVE'S FOR THE GIRLS TIM MCGRAW, REAL GOOD MAN DARRYL WORLEY, TENNESSE RIVER RUN PAT GREEN, WAVE ON WAVE ON WAVE OR WAVE CHRIS CAGLE, CHICKS DIG IT SARA EVANS, PERFECT MARK WILLS, AND THE CROWD GOES WILD BILLY CURRINGTON, WALK A LITTLE STRAIGHTER JIMMY WAYNE I LOVE YOU THIS MUCH SCOTTY EMERICK. I CAN'T TAKE YOU ANYWHERE MONT GOMERY GENTRY, WESTERETS OF HEAVEN BILLY PAR JIMMY WAYNE FOR THE STREETS OF HEAVEN BILLY DEAN, IM INIT LOVE WITH YOU BILLY DEAN, I M IN I PATTY LOVELESS, L KENNY CHESNEY, NO S RANDY TRAVIS, THI CRAIG MORGAN, EV "CRAIG MORGAN, EVERY FRIDAY AFTERNOON BILLY RAY CYRUS, BACK TO MEMPHIS "MARTY STUART, IF THERE AIN T THERE OUGH "TRACE ADKINS, THEN THEY DO "SHANIA TWAIN, FOREVER AND FOR ALWAYS "TRICK PONY, ON A MISSION CROSS CANADIAN RAGWEE, CONSTANTLY

NEW ONS



ELEPHANT MAN, FOR DERIVER
LUDACRIS, STAND UP
EVANESCENCE, GOING UNDER
DWELE, FIND A WAY
YOUNG GUNZ, CAN'T STOP, WON'T STOP YOUNG GUNZ. CAN ISTOP WUN ISTOP
BEYONCE BABY BOY
WHITE STRIPS. THE HARDEST BUTTON TO BUTTON
OASHBOARD CONFESSIONAL HANDS DOWN
FOUNTAINS OF WAYNE, STACY'S MOM
A EL., THE LEAVING SONG PT. II
FABBOLUS, INTO YOU

FABULUS. INTO YOU FULL FALLS ON ME
OUTKAST. THE WAY YOU MOVE
YOUNGBLOODZ, DAMN
CHINGY, HOLIDAE IN
OUTKAST. HE YAY
DAVE MATTHEWS, GRAVE DIGGER
ULJON & THE FAST SIDE BOYZ, GET LOW
JOHN MAYER, BIGGER THAN MY BODY DMX, WHERE THE HOOD AT
SMILE EMPTY SOUL, BOTTOM OF A BOTTLE
YELLOWCARD, WAY AWAY

YELLOWCARU, WAYWAY
R. KELIY, THOIA THOIAG
A PERFECT CIRCLE, WEAK AND POWERLESS
CHEMICAL BROTHERS, THE GOLDEN PATH
KANYE WEST, THROUGH THE WIRE
ANTHONY HAMILTON, COMIN FROM WHERE I'M FRO
THURSDAY, SIGNALS DVER THE AIR
WILSHIRE, SPECIAL
TALIB KWELL, GET BY

NEW ONS THE WHITE STRIPES, THE HARDEST BUTTON TO BUTTO THE CHEMICAL BROTHERS, THE GOLDEN PATO WILSHIPF SPECIAL WILSHIRE. SPECIAL
R. KELLY, STEP IN THE NAME OF LOVE
LIEN ANT FARM, GLOW
KINGS OF LEON, MOLLY'S CHAMBERS
JET, ARE YOU GOING TO BE MY GIRL

HILARY DUFF, SO YESTERDAY
MICKELBACK SOMEDAY
KESHIA CHANTE, UNPERDICITABLE
BILLY TALENT, TRY HONESTY
GOOD CHARDITE GINES & BOYS
EVANESCENCE, GOING UNDER
BUSTA RHYMES, LIGHT YOUR AS ON FIRE
ATARIS. THE BOYS OF SUMMER
JANE'S ADDICTION. JUST BECAUSE
LUDACRIS, STAND UP
HAMMSELEY MAGNET.

JANE S RUDOUT OF THE STAND UP HAWKSLEY WORKMAN, ANGER AS BEAUTY RANCID, FALL BACK DOWN FEFE DOBSON. BYE BYE BOYFRIEND JACYNTHE, LOOK WHO'S CRYING NOW SIMPLE PLAN, PERFECT BEYONGE BABY BOY

BEYONCE, BABY BOY
PILATE, INTO YOUR HIDEOUT
BLACK EYED PEAS, WHERE IS THE LOVE
LINKIN PARK, FAINT
SO CENT, PLM P
WHITE STRIPES, THE HARDEST BUTTON TO BUTTON
NELLY, P. 0100Y & MURPHY LEE, SHAKE YA TAILIFEATHER

SLOAN, THE REST OF MY LIFE BIG BLACK LINCOLN, PIMPIN LIFE FINGER ELEVEN, ONE THING

MUDMEN, ANIMAL
JUSTIN TIMBERLAKE, I'M LDVIN IT
SHAWN DESMAN, SPREAD MY WINGS
CHRISTINA AGUILERA, CAN'T HOLD US I
AVRIL LAVIGNE, COMPLICATED

NEW ONS

A SAMPLING OF PLAYLISTS SUBMITTED BY NATIONAL & LOCAL MUSIC VIDEO OUTLETS FOR THE WEEK ENDING OCTOBER 11, 2003

JACYNTHE, LDG, WHD'S CRYING NOW THE WHITE STRIPES. THE HARDEST BUTTON TO FINGER ELEVEN. DNE THINGS SHAWN DESMAN, SPREAD MY WINGS ASHANTI, RAIN ON ME JOE BUDDEN. FIRE IYES, YES Y'ALL) OUTKAST. THE WAY YOU MOVE



LDNGWAVE. TIDAL WAVE
MXPX, EVERYTHING SUCKS (WHEN YOU'RE GO
YEAH YEAH YEAHS, MAPS
THURSDAY, SIGNALS OVER THE AIR
A PERFECT CIRCLE, WEAK AND POWERLESS
ANDREW W.K., NEVER LET DOWN
CHEVELLE, CLOSUBE
MANDO DIAD, SHEEPOOG
BOB ZOURBLE DEMONDING DENDIMENDM ROB ZOMBIL, STEEPUNG
ROB ZOMBILE DEMONOIO PHENDMENOM
QUEENS OF THE STONE AGE. FIRST IT GIVETH
COHEED AND CAMBRIA, DEVIL IN JERSEY,
THE RAVEONETTES, THAI GREAT LOVE SOUND
THE BOUNCING SOULS, KIOS AND HERDES
CELEBRITY, DISCONNECTED THE BOUNCING SOURCE TO THE BOUNCING SOURCE TO CELEBRITY, DISCONNECTED MARILYN MANSON, THIS IS T MO FX, FRANCO UN AMERICAN SICK OF IT ALL. RELENTLESS DEFTONES, HEXAGRAM THE NETWORK, JOE ROBOT



DIDD, WHITE FLAG
BLACK YED PEAS, WHERE IS THE LOVE?
THE DARKNESS, I BELIEVE IN A THING CALLED LOV
BEYONGE, CRAY IN LOVE
OUTKAST, HEYYA!
COLIPIAN, GOD PUT A SMILE UPON YOUR FACE
ROBBIE WILLIAMS. SOMETHING BEAUTIFUL
SFAN PAIL LIKE FILLE



HE ROLLING STONES, SYMPATHY FOR THE DEV ANNII MINOGUE, I BEGIN TO WONDER HRISTINA AGUILERA, CAN'T HOLD US DOW! CHRISTIMA AUDILERA. DAY THE BEYONCE, WORK IT OUT LYWYRD SKYNYRD. REO WHITE AND BLUE ASHANTI, RAIN ON ME THE DONNAS. TOO BAO ABOUT YOUR GIRL IMA ROBOT, OYNOMITE CURSIVE. ART IS HARD CURSIVE ART IS MADD
FUEL STATES AND ME
CELEBRITY, DISCONMENTED
JENNIFER LOPEZ BABY LOVE U
SINNA SIMONE SINNERMAN
DIDO, WHITE FAST
HE CASH BROTHERS, SHADOW OF DOUBT
HE RETWORK, JOR ROBDI
YELLOWGARD, WE WANNA
MONTOMERS CHANNER HELLYEAH
CHRIS LEDOK, HORSEO WER
ANOREW W.K., NEVER LET DOWN

83 www.billboard.com **BILLBOARD OCTOBER 11, 2003**

JUANES, FOTUGNAFIA JENNIFER LOPEZ, ALL I HAVE DAVID BISBAL, LLORARE LAS PENAS

MOLOTOY, FRIJOLERO
EROS RAMAZZOTTI, EMOCION PARA SIEMPRE
SHAKIRA, THE ONE
DIE BERMUDEZ, ANTES
DIEGO TORRES, QUE NO ME PIEROA
SOBRAM CASE

SORAYA, CASI ALEXANDRE PIRES, QUITEMONOS LA ROPA ANDRES CEPEDA, MIENTRAS MAS PASABA EL T JUSTIN TIMBERLAKE, SENORITA ILEGALES/OON DINERO, NO SABES

music event he most important



THE PORTER BILLOGICA ISIC CONFF

presented by **VOLVO**

CUTTING-EDGE PANEL DISCUSSIONS

ANATOMY OF A FILM - "THE MATRIX RELOADED"

We get the back story on music use from the creative team behind this major film project.

THE COMPOSER/DIRECTOR RELATIONSHIP

Hollywood superstars discuss how they make beautiful music (and film) together.

THE INDIE PERSPECTIVE

How Hollywood's most innovative filmmakers overcome tight budgets, or no budgets, to achieve their musical aims.

PITCHING MUSIC FOR FILM

Insiders unlock the secrets of getting music placed in hot Hollywood projects.

RETURN OF THE MUSICAL

A plethora of post-"Chicago" projects are in the works. How will these extravaganzas change the sound of film?

TV & MUSIC: THE NEW MARKETING MIX

How music companies and TV networks collaborate to sell records and boost ratings.

PRESENTED BY



A LIFETIME OF BACK-END ROYALTIES

An examination of the lucrative backend royalty opportunities that occur after the initial run of a film or TV property.

THE RHYTHM & SOUL OF FILM & TV MUSIC

A how-to on the unique opportunities in Film and TV music for urban artists and composers.

PLUS, A NEW BONUS TRACK . . .

PRESENTED BY SHOOT

MUSIC FOR COMMERCIALS

Ad agencies and commercial music production companies explore key issues, including the use of original vs. licensed music and the potential opportunities and pitfalls of exposing songs through commercials.

TOP OF THE SPOT CHARTS

The talents behind the spots topping SHOOT's Top 10 Spot Tracks Chart discuss creating successful music and sound design in advertising.

CONFIRMED PARTICIPANTS



JASON BENTLEY

Music Supervisor, "The Matrix Reloaded"

The Chrysalis Music Group

TODD BRABEC

ASCAP

MARC FERRARI

Master Source

JOEL C. HIGH

Lion's Gate

JAMES NEWTON HOWARD composer

RANDY JACKSON

producer/songwriter

BOB KNIGHT

Music Sales Corp.

MICHAEL MCKEAN actor/songwriter/director/screenwriter

NEIL MERON

Storyline Entertainment

CHRISTINE RUSSELL

Evolution Talent

GREG SILL

music supervisor

RANDY SPENDLOVE

Miramax

ADAM TAYLOR

Associated Production Music

JEANIE WEEMS

ASCAP

IRWIN WINKLER

producer/director

STEVEN WINOGRADSKY

The Winogradsky Company

CRAIG ZADAN

Storyline Entertainment

HANS ZIMMER

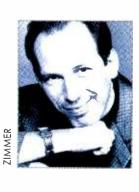
composer











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narts



New Sarah McLachlan song 'Fallen' dominates Hot Digital Tracks

SALES / AIRPLAY / TRENDS / ANALYSIS

Full House **Beats King**

A record-setting seven debuts inside The Billboard 200's top 10—led by the second half-million-plus week of OutKast's career—heats up a 16.3% gain over album sales from the same week of 2002. It is the third frame in a row that album units have been ahead of those from the comparable week of last year,



but the competition this time was considerable because the tracking period that ended Sept. 28 stands against the 2002 frame when Elvis Preslev's "Elvis 30 #1 Hits" arrived with first-week sales of 500,000 copies.

This time, OutKast's ambitious double-length album, 'Speakerboxxx/The Love Below," runs through 510,000 copies—a total the rap duo

has exceeded only once, when "Stankonia" opened with 526,000 in 2000. But OutKast is not the only cylinder in the chart's motor, as each of the top six albums have two things in common: All are new to the chart, and all half-dozen arrivals start with at least 200,000 copies sold.

Trailing by an 8.6% margin with his own handsome start is Dave Matthews' solo album, which rode multiple market drivers to a first-week take of 469,000, larger than the total of any album on The Billboard 200 in the past 14 weeks.





Limp Bizkit owns the third spot with 325,000 copies. That's a far cry from the million-plus week that launched its last fulllength, "Chocolate Starfish and the Hot Dog Flavored Water," in 2000, and less than the 635,000-unit opener that "Significant Other" had in 1999. But it's a new day, and with original guitarist Wes Borland out of the lineup, you could even argue that Fred Durst's crew is a different band. Besides, Geoff never hosts sympathy parties for acts who blast past 300,000 in a single week.

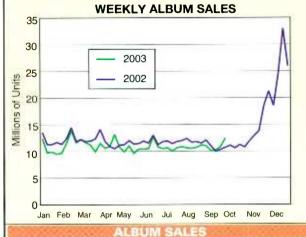
A hits compilation by R. Kelly (No. 4) becomes the sixth album of his career—and his second this year—to start with a 200,000-plus week. His "Chocolate Factory" began at 532,000 copies in the March 8 issue, a Nielsen Sound-Scan week that Kelly only exceeded once, in 2000, when "TP-2.com" began at 543,000.

Rap rookie Obie Trice and Canada's rocking Nickelback begin at Nos. 5 and 6, respectively; the latter's 200,000-unit start is 22,000 larger than the opener that sophomore album "Silver Side Up" saw in 2001.

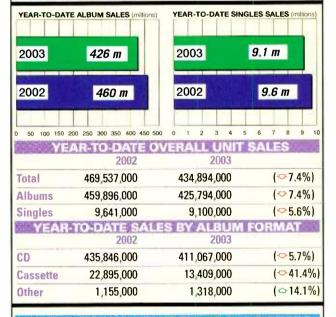
Another rapper's debut, by Murphy Lee, checks in at No. 7; he starts at 135,000, next to Trice's 226,000, but both are advised to hold on tight. Another rap newcomer, Sheek Louch, who began last week at No. 9, slips all the way to No. 35 on a 51% decline.

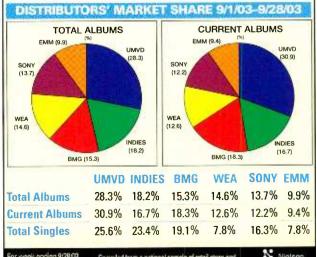
Meanwhile, OutKast's big total follows a busy release-week (Continued on page 88)

A Weekly National Music Sales Report



This Week	12,475,000	This Week 2002	10,727,000
ast Week	10,844,000	Change	△16.3 %
Change	△15.0 %		
	SINGLE	SSALES	200
This Week	207,000	This Work 2002	294,000
Last Week	211,000	Change	▽2 9.6%
Change	▽ 1.9%		





What's New? 7 Out Of 10

There are so many debuts in the top 10 of The Billboard 200 this issue that the record books are rewritten. For the first time in the history of the chart, the top six titles are new entries, and there are seven debuts in the top 10.

On five previous occasions, the top four positions on the albums chart have been new entries, but that was the record until now. The record was first set the week of April 18, 1992, when Def Leppard's "Adrenalize," Bruce Springsteen's double dose of "Human Touch" and "Lucky Town" and Wynonna's selftitled solo debut were all new entries.

More than six years passed before the top four slots were once again filled with albums making their first appearance on The Billboard 200. The week of Dec. 5, 1998, Garth Brooks' "Double Live," **Method Man's** "Tical 2000: Judgment Day," **Jewel's** "Spirit" and **Mariah Carey's** "#1's" debuted in the top four.

Another 31/2 years went by before there was another all-new top four. The week of June 1, 2002, P. Diddy's multi-artist "We Invented the Remix," Cam'ron's "Come Home With Me," Weezer's "Maladroit" and Moby's "18" debuted in the top four spots.

Almost one year later, during the week of May 3, the top four were all new entries again: Kelly Clarkson's "Thankful," 50 Cent's "The New Breed," Fleetwood Mac's "Say You Will" and Darryl Worley's "Have You Forgotten?"

There has never been a week when the top five were all debuts. This issue, OutKast, Dave Matthews, Limp Bizkit, R. Kelly. Obje Trice and Nickelback make history by opening in positions 1-6, respectively.





With Murphy Lee's debut at No. 8, there are seven new entries in the top 10. The previous record was six, first set the week of Oct. 17, 1998, with debuting sets from Jay-Z, OutKast, A Tribe Called Quest, Sheryl Crow, Kirk Franklin and a various-artists collection, "Mean Green-Major Players Compilation.

One difference between that passel of debuts and the current crop: OutKast leads the way this time. The double-CD 'Speakerboxxx/The Love Below" (Arista) is the duo's first album to achieve pole position. "Atliens" (1996), "Aquemini" (1998) and "Stankonia" (2000) all peaked at No. 2.

AIN'T NO FOUNTAINS HIGH ENOUGH: The highest new entry on The Billboard Hot 100 is "Stacy's Mom" (S-Curve), the first entry for Fountains of Wayne on this chart.

While the group has been a critical favorite, it has never managed to find a berth on either the Hot 100 or The Billboard 200 until this year. "Stacy's Mom" hails from the band's first album to chart, "Welcome Interstate Managers," which is No. 138 in its 14th week on the survey. The CD's peak position to date is No. 130, but a hit song should help it rise to new heights.

HARRIS SONGS: The 28th Emmylou Harris album to appear on Top Country Albums in 28 years enters the chart at No. 6. "Stumble Into Grace" (Nonesuch) is Harris' highest-charting set since "Red Dirt Girl" peaked at No. 5 in 2000.

85 BILLBOARD OCTOBER 11, 2003 www.billboard.com

2003	Billboard® THE BI		L	L	3		JARD. 200.	
LAST WEEK 2 WKS. AGO WEEKS ON	Sales data compiled by Nielsen ARTIST SoundScan Title	PEAK		LAST WEEK	2 WKS. AGD	KERS ON	ARTIST Title	
2 T	IMPRINT & NUMBER/DISTRIBUTING LABEL 当性 NUMBER 1/HOT SHOT DEBUT 当性 1 Week At Number 1	1 2 2	50			45	MATCHBOX TWENTY ▲ More Than You Think You Are	-
NEW 1	OUTKAST ARISTA 50133* (22.98 CD) Speakerboxxx/The Love Below	1	51	55	90	10	MELISMA/ATLANTIC 83612/AG (12.98/18.98) MICHAEL MCDONALD Motown	
	DAVE MATTHEWS RCA 55167/RMG (18.98 CD) Some Devil	2	52	40	35	74	MOTOWN 000651/UMRG (18.98 CD) BLACK EYED PEAS ● Elephunk	_
NEW 1	LIMP BIZKIT Results May Vary	3	53	39	31	45	A&M 000699/INTERSCOPE (18 98 CD) SHANIA TWAIN Up!	-
1 1	R. KELLY The R. In R&B Collection: Volume One	4	54	57	45	,	KIDZ BOP KIDS Kidz Bop 4	-
	JIVE 55077/Z0MBA (18 98 CD) OBIE TRICE Cheers	5	55	56	53	41	RASCAL FLATTS ▲ Melt	-
20 m	SHADY 001105 //INTERSCOPE (18:98:CO) NICKELBACK The Long Road	6	56	38	28	6	T.I. Trap Muzik	
1 - 2	RDADRUNNER 618-000(I)JMG (18.98 CO) DMX Grand Champ	1	57	NE	W		GRAND HUSTLE/ATLANTIC 83650*/AG (9 98/14 98) ELVIS COSTELLO North	_
NEW 1	MURPHY LEE Da Skool Boy Presents Murphy's Law	8	58	NE	w		DEUTSCHE GRAMMOPHDN 000996/UNIVERSAL CLASSICS GROUP (18 98 CD) EMMYLOU HARRIS Stumble Into Grace	_
4 1 3	FO' REEL/UNIVERSAL 001132/UMRG (18 98 CD) JOHN MAYER Heavier Things	1	59		34	413	NDNESUCH 79805/AG (18:86 CD) CHRISTINA AGUILERA ▲ 3 Stripped	_
5 2	AWARE/COLUMBIA 86185*/SDNY MUSIC (18.98 EQ.CD) HILARY DUFF Metamorphosis	1	60		W		RCA 68037 (RMG (12 98/18 98) RUFUS WAINWRIGHT Want One	
	BUENA VISTA 861006/HOLLYWOOD (18.98 CD) ROB ZOMBIE Past, Present & Future	11	61		w	25	DREAMWORKS 000896/INTERSCOPE (18.98 CD) VERTICAL HORIZON Go	_
6 5	BEYONCE Dangerously in Love	1					RCA 68121/RMG (18.99 CD)	_
8 4	COLUMBIA 86386*/SDNY MUSIC (12:98 EQ/18:98) ALAN JACKSON Greatest Hits Volume II And Some Other Stuff	1	62	81	74	17	LONESTAR • From There To Here: Greatest Hits	
2 —	ARISTA NASHVILLE 53097/RLG (12.98/19.98) A PERFECT CIRCLE Thirteenth Step	2	63		38	24	BNA 67076/RIG (1/2-98/18-96) THE WHITE STRIPES ▲ Elephant	_
	VIRGIN 80918* (18 98 CD) FUEL Natural Selection	15	64		33		THIRD MAN 27148 '/V2 (18.98 CD)	_
12 9	EPIC 86392/SDNY MUSIC (18.98 CD) CHINGY ▲ Jackpot	2	65		43		COLUMRIA 87103/SDNY MUSIC (11.98 EQ/18.98)	
3 —	DISTURBING THA PEACE 82976*/CAPITOL (11.98/18.98) ERYKAH BADU World Wide Underground (EP)	3	66	54	43		INTERSCOPE/EPIC 86968*/SONY MUSIC (18.98 EQ CQ)	_
14 7	MOTOWN 000739*/IJMRG (14 98 CD)						VAGRANT 0385 (18.98 CO)	
14 7	WINO-UP 13063 (18.98 CD)	3	67		55	74	JOHN MAYER ▲ 3 AWARE/COLUMBIA 85293"/SONY MUSIC (7 98 EQ/18.98) [N] Room For Squares	_
26 39	SOUNDTRACK SOUNDTRACK The Fighting Temptations	19	68		37	6.2	TOBY KEITH 3 DREAMWORKS (NASHVILLE) 450254/INTERSCOPE (11.98/18.98) Unleashed	
	MUSIC WORLD/COLUMBIA 90286/SDNY MUSIC (18.98 EQ CO)	_	69	29			DAVID BOWIE ISD/COLUMBIA 90576/SDNY MUSIC (18.98 ED CD)	
3 3	SEAL Seal IV WARNER BRDS. 47947 (18 98 CD)	3	70	50	42	77	MERCYME ▲ Almost There	
21 20	3 DOORS DOWN ▲ REPUBLIC/UNIVERSAL 064396/UNRIG (12.98/18.98) Away From The Sun	8	71	61	51	24	KELLY CLARKSON ▲ Thankful RCA 68159/RMG (18 98 CD)	
15 8	MARY J. BLIGE GEFFEN 000956*/INTERSCOPE (1Z 98/18 98)	1	72	46	40	77	JUSTIN TIMBERLAKE JUKE 41823*/ZOMBA (12 98/18 98) Justified	
9 15	LIL JON & THE EAST SIDE BOYZ ▲ Kings Of Crunk BME 2370*/TVT (13.88/17.98)	14	73	59	47	26	CHER ▲ GEFFEN/MCAVVARNER BROS. 73852/WARNER STRATEGIC MARKETING (18.98 CD) The Very Best Of Cher	_
18 11 34	50 CENT SHADY/AFTERMATH 493544*/INTERSCOPE {12.98/18.98} Get Rich Or Die Tryin'	1	74	47	52	20	MAROON5 OCTONE/J 50001/RMG (11 98 CO) [M] Songs About Jane	
24 19 27	LINKIN PARK 3 WARNER BROS. 48186* (1998 CD) Meteora	1	75	52	36	5	NAPPY ROOTS ATLANTIC 83648 /AG (11.98/18.98) Wooden Leather	_
11 - 2	YING YANG TWINS COLLIPARK 2480*/TVT (17 98 CO) Me & My Brother	11	76	53	41	9	SOUNDTRACK HOLLYWOOD 162404 (13.99 CD) Freaky Friday	
0 14 57	COLDPLAY A Rush Of Blood To The Head CAPITOL 40504* (12 90/18.98)	5	77	37	-	2	STEVE MILLER BAND CAPITOL 90509 1(8.98 CD) Young Hearts: Complete Greatest Hits	_
7 10	SOUNDTRACK A Bad Boys II	1	78	66	59	٠	JESSICA SIMPSON COLUMBIA \$5550 SONY MUSIC (12.98 EQ.CD)	_
6 6 6	VARIOUS ARTISTS ● The Neptunes Present Clones STAR TRAK 51255 'ARISTA (11.98/18.99)	1	79	75	81	46	SIMPLE PLAN ▲ No Pads, No HelmetsJust Balls	
23 17 83	NORAH JONES 8 Come Away With Me BUE NOTE 23988* 11798 CD [H]	1	80	64	50	75	LAVA 85534/AG [7.98/12.98] [H] KENNY CHESNEY No Shoes, No Shirt, No Problems	=
28 21 13	ASHANTI ASHANTI Chapter II WIRDER INC/DEF JAM 000/43'/IDJMG (12.98/18.98)	1	81	80	69	14	BNA 67038/RLG (12.98/18.98) MICHELLE BRANCH ● Hotel Paper	-
25 13 5	YOUNGBLOODZ SO SO DEF 50155 'ARISTA (12 98/18 98) Drankin' Patnaz	5	82	76	78	30	MAVERICK 48426/WARNER BROS. (18.98 CD) THE ATARIS Sp. Lorg. Astoria	_
NEW 1	ANTHONY HAMILTON SO SO DEF 52/10/JARISTA (1298 CD) Comin' From Where I'm From	33	83	ME	W	3, 6	ATMOSPHERE Seven's Travels	-
0 - 2	BUBBA SPARXXX Deliverance	10	84	60	88	2.5	RHYMESAYERS ENTERTAINMENT/FAT BEATS 86690*/EPITAPH (17 98 CD) [H] SOUNDTRACK Underworld	
9 - 2	BEAT CLUB 001147/INTERSCOPE (12.98 CO) SHEEK LOUCH Walk Witt Me	9	85	NE	W		MEAT LOAF Couldn't Have Said It Better	
3 - 2	O-BLOCK/UNIVERSAL 001042*/UMRG (11.98/18.98) ARETHA FRANKLIN So Damn Happy	33	86	70		36	SANCTUARY 84653 (18 98 CO) TRAPT Trapt	
NEW 1	VARIOUS ARTISTS Totally Country Vol. 3	37	87	63		30	WARNER BROS. 48296 (18.98 CO) [M] FABOLOUS Street Dreams	_
NEW 1	WARNER BROS/BMG/CURB/SDNY MUSIC 73955/WARNER STRATEGIC MARKETING (18.98 CO) PANTERA The Best Of Pantera: Far Beyond The Great Southern Cowboys' Vulgar Hits	38	88	78		21	JASON MRAZ ● Waiting For My Rocket To Come	_
	ELEKTRA 73932/RHIND (18.96 CD/OVD) GLORIA ESTEFAN Unwrapped	39	89	\sqcup	64	10	ELEKTRA 62829/EEG (12.98 CD) [M]	_
1 25 0	EPIC 86790/SDNY MUSIC (18 98 CD/DVD) SOUNDTRACK ▲ The Lizzie McGuire Movie	6	90	68	2		A&M 000734/INTERSCOPE (18.98 CD)	_
0 22	WALT DISNEY 860080 (18 98 CD) JOHNNY CASH ● American IV: The Man Comes Around	22	91	65			PURESPRINGS GDSPEL/IND 90361/SDNY MUSIC (18 98 ED CD)	_
2 12	AMERICAN 063333"/LOST HIGHWAY (18.98 CD) WARREN ZEVON The Wind	12	92		62		EPIC 87018/SONY MUSIC (18.98 EQ CO)	
5 26	ARTEMIS \$1156 (1838 CD) SEAN PAUL Dutty Rock	9	93				R. KELLY ≜ 2 JIVE 41812/ZOMBA 11838 CD) LYNVED SEVEN AND A 1838 CD	
2 24	VP/ATLANTIC 83620*/AG (12.98/18.98)		93	71	63	,	LYNYRD SKYNYRD • Thyrty: 30th Anniversary Collection (Limited Edition) MCAUTTY 000284UME (21 98 CD) TO SOLINDTRACK	
4 27	UNIVERSAL/EMI/ZOMBA/SONY MUSIC 000556/UME (18.98 CO)	2					SOUNDTRACK WALT DISNEY 880126 [7.38 CO) The Cheetah Girls (EP)	
7 _	DAYLIGHT/EPIC 86486/SDNY MUSIC (18 98 EQ CD)	7		58			E-40 SICK WID: 17/JUVE 41857/ZOMBA (18.98 CD) Breakin News	
	VICTORY/ISLAND 000239*/IOJMG [15 98 CD]	7	96		49	•	JUELZ SANTANA RDC-A-FELLA/DEF JAN MOO1427/RDJMG (12 98/18.98) CAN MOOD SECURITY OF THE PROPERTY OF THE PROPE	
	LUTHER VANDROSS Dance With My Father	1	97	92	05		CALVIN RICHARDSON 2:35 PM	
6 29	J 51885/RMG (1/2-98/18-98) BABY BASH Tha Smokin' Nephew	48	98	89	-		HOLLYWOOD (62351 (18.98 CD) KEITH URBAN Golden Road	-

WEEK	2 WKS. AGO	No S)		NOIL	THIS WEEK	LAST WEEK		EEKS UN	ARTIST Title	*
LAST WEEK	2 WK	WEE	ARTIST Title IMPRINT & NUMBER/DISTRIBUTING LABEL	PEAK POSITION	THIS	LASTW		ä	IMPRINT & NUMBER/DISTRIBUTING LABEL	PEAK
96 6	58	37	VARIOUS ARTISTS ▲ Worship Together: I Could Sing Of Your Love Forever	39	151	141 14	3 1	9	DAVID BANNER SRC;UNIVERSAL 000312*/UMRG (1/2 98/18-98) Mississippi: The Album	9
74	60	1.7	METALLICA ▲ ² St. Anger	1	152	109 9	1 1	0	JANE'S ADDICTION ● Strays CAPITOL 90186 (18 98 CD)	4
88 7	75	6	DIERKS BENTLEY CAPITOL (NASHVILLE) 38914 (12.98/18.98)	26	153	142 12	5 3	7	UNCLE KRACKER ● No Stranger To Shame Lava, 855427/AG (12:98/18:98)	43
94 8	86	11	PAT GREEN Wave On Wave	10	154	138 10	3	5	CHER WANNER BROS. 73953/WANNER STRATEGIC MARKETING (15 98 CD) Live: The Farewell Tour	40
90 6	57	16	REPUBLIC 000562/UNIVERSAL SOUTH (10.98/17.98) THE BEACH BOYS ● The Very Best Of The Beach Boys: Sounds Of Summer	16	155	118 7	6		MICHAEL BOLTON Vintage	70
87 5	58	9	CAPITOL 82710 (18 98 CD) YO-YO MA Obrigado Brazil	58	156	51 -		2	PMG 73973 (19.98 CD) MXPX Before Everything & After	5
91			SONY CLASSICAL 89935/SONY MUSIC (18.98 EQ.CD) VARIOUS ARTISTS Def Jam Recordings Presents Music Inspired By Scarface	91	157	NEW			A&M 000941/INTERSCOPE (18.98 CO) THE STRING CHEESE INCIDENT Untying The Not	15
			DEF JAM 001196*//0JMG (15 98 CD)	69	158	145 12		A	SCI FIDELITY 1015 177 98 CD) [H] SARA EVANS Restless	2
69		12	GRATEFUL DEAD WARNER BROS. 73899/RHINO 118 98 CO) The Very Best Of Grateful Dead						RCA (NASHVILLE) 67074/RLG (12.98/18.98)	2
115 1	02	16	RADIOHEAD ● Hail To The Thief CAPITOL 84543**(18.98 CD)	3	159	151 14	14 4	7	MONTGOMERY GENTRY ● COLUMBIA (NASHVILLE) 86520/SDNY MUSIC (11.38 EQ/17.98) MY Town	-
95	80	17	TRAIN ● CQLUMBIA 86999/SDNY MUSIC 118:98 EQ CD) My Private Nation	6	160	104 -		2	STORY OF THE YEAR MAVERICK 48438/WARNER BROS. (12 98 CDI [M]	1
97 8	84	21	JACK JOHNSON ● On And On JACK JOHNSON/UNIVERSAL 075012*/UMRG (18 98 CO)	3	161	RE-ENT	RY 1	4	SOUNDTRACK WALT DISNEY 850092 (18.99 CD)	8
100	94	25	GODSMACK ▲ Faceless	1	162	152 13	31 6	6	NELLY \$ 6 FO REEL/UNIVERSAL0:17747*/UMRG (12:98/18:98)	
NEV	N	1	REPUBLIC/UNIVERSAL 067854 UMRG (12.98/16.98) AESOP ROCK Bazooka Tooth	112	163	168 15	50 2	0	COLD Year Of The Spider FUP/GEFEN 00006/INTERSCOPE (18.98 CD)	T
98		7	VARIOUS ARTISTS State Property Presents: The Chain Gang Vol. II	6	164	163 1	78	4	DWELE Subject	1
	82	22	CRIMINAL BACKGRDUND/IDC A-FELLA 000971*/IDJMG (11.98/18.98) BROOKS & DUNN ● Red Dirt Road	4	165	150 13	34	3	VARIOUS ARTISTS iWorsh!p A Total Worship Experience Vol. 2	1
	02		ARISTA NASHVILLE 67070/RLG (12.98/18.98)	27	166	156 14	8	4	MARANAIHA!/NO/INTEGRITY 90362/SONY MUSIC (19.98 CD) LIZ PHAIR Liz Phair	+
27		22 10 %	VAGRANT 001115*/DREAMWORKS (15.98 CD)						CAPITOL 83928 (18 98 CD)	1
129 1	18	28	KEM MOTOWN 067516/UMRG (8:98/12:98) [M]	90	167	114 10		3	WARNER BROS. 73903/RHINO (18.98 CO/DVO)	\perp
103	93	71	EMINEM 8 The Eminem Show WEB/AFTERMATH 493/290*/INTERSCOPE (12.58/19.98)	1	168	155 1	12	9	JS Ice Cream DREAMWORKS 450332/INTERSCOPE (9 98 CD)	Ŀ
116 1	16	49	SANTANA ▲ ² ARISTA 14737 (12 98/18 98)	1	169	112 13	33	0	THRICE The Artist In The Ambulance ISLAND 000295*/IOJMG (12.98 CQ)	
127 1	114	17	JEWEL ● 0304	2	170	154 1 :	39	16	GEORGE STRAIT MCA NASHVILLE 000114/UMGN (1/2 98/18 98) Honkytonkville	
111 1	24	27	ATLANTIC 89838/AG (18.98 CD) STACIE ORRICO Stacie Orrico	59	171	77 -	- 6	2	PATTY LOVELESS On Your Way Home	
131 1	120	5	FOREFRONT 32589/VIRGIN (12.98/18.98) [M] SOUNDTRACK Martin Scorsese Presents The Best Of The Blues	119	172	153 1	36	3	EPIC (NASHVILLE) 86570/SONY MUSIC (11 98 EQ/18 98) BUDDY JEWELL Buddy Jewell	\top
	71		VARIOUS ARTISTS Remembering Patsy Cline	71	173	167 17	73	18	COLUMBIA INASHVILLE) 90131/SONY MUSIC (1/2:98 EQ/18:98) ELVIS PRESLEY	+
			MCA NASHVILLE 170297/UMGN (18.98 CO)	_		195 1			RCA 68079*/RMG (12 98/19 98) DAMIEN RICE 0	1
110	97	29	AFI ● Sing The Sorrow NITRO/DREAMWORKS 450380*/INTERSCOPE (9.98 CD)	5	174		3		DRM 48507/VECTOR (18.98 CO) [M]	+
72	18		IRON MAIDEN COLUMBIA 8966/SONY MUSIC (18 98 EQ CO)	18	175	197 -	_ 4	17	FOO FIGHTERS ▲ One By One RDSWELURCA 69008*/RMG (18:98 CD)	+
117	106	15	MONICA ● J 20031 / PMRG (12 89/18 98). After The Storm	1	176	176 1	67	46	FLOETRY ● Floetic DREAMWORKS 450313/INTERSCOPE (17.98 CD)	
159 1	130	3	JOHNNY CASH LEGACY/COLUMBIA INASHVILLE) 86790/SONY MUSIC (17.98 EQ/24.98)	126	177	NEW		1	SOUNDTRACK PRIVATE MUSIC 52/30/AAL (18.98 CD)	
107	96	24	JIMMY BUFFETT Meet Me In Margaritaville: Jimmy Buffett The Ultimate Collection	9	178	, NEW		1	SILK Silktime SILK 2147ALIQUID 8 (16:98 CD)	
102	87	16	MAILBOAT/MCA 067781/UME (25 98 CD) ANNIE LENNOX ● Bare	4	179	161 1	37	14	THREE 6 MAFIA Da Unbreakables	Ť
113	107	49	J 52350/RM6 (18 88 CD) AVRIL LAVIGNE ▲ 6 Let Go	2	180	187 1	59	10	HYPNOTIZE MIND S/COLUMBIA 89030°/SDNY MUSIC (11.96 EQ/18.98) JOSH KELLEY For The Ride Home	1
144 1		alis	ARISTA 14740117.98 CD) ROD STEWART It Had To Be You The Great American Songbook	4	181	140 9	5	6	HOLLYWOOD 162277 (9.98 CD) [M] AMY GRANT Simple Things	+
			J 20039/RMG (12.98/18.98)	94		157 1	40	VEX.	A8M 000612/INTERSCOPE (18 98 CD) SOUNDTRACK Pirates Of The Caribbean: The Curse Of The Black Pearl	+
101			THROBACK/LAVA 83639/AG (12 98 CO) [M]						WALT DISNEY 860089 (18.98 CD)	+
122	110	94	JOSH GROBAN 3 Josh Groban 143/REPRISE 48154/WARNER BROS. (18.98 CD) [N]	8	183	-	1	3	RCA 51168/RMG (18.98 CD)	1
119	138	10	YELLOWCARD CAPITOL 39844 (12.98 CD) Ocean Avenue	99	184	149 -	- 1	2	ZOEGIRL Different Kind Of Free SPARROW 80666 (18.98 CD) [M]	
137	123	10	BRAD PAISLEY ARISTA NASHVILLE 50605/RLG (12.98/18 98) Mud On The Tires	8	185	NEV	1	1	LUCIANO PAVAROTTI DECCA (XXID99/UNIVERSAL CLASSICS GROUP (18.98 CD)	
123	111	97	KID ROCK ▲ 4 Cocky	3	186	158 1	52	5	CHAYANNE SINCERO SINCE	
106	98	34	THE ALL-AMERICAN REJECTS ● The All-American Rejects	25	187	183 1	76	26	MERCYME Spoken For	
86	23		DOGHOUSE/OREAMWORKS 450407/INTERSCOPE (18.98 CO) [M] CLAY WALKER A Few Questions	23	188	162 1	62	16	IND 86218/CURB (17.98 CD) SARAH BRIGHTMAN Harem	T
135			RCA (NASHVILLE) 67068/RLG (11.98/18.98) FOUNTAINS OF WAYNE Welcome Interstate Managers	130	189	146 1	04	4	NEMO STUDIO 37180/ANGEL (18.98 CD) BLACK REBEL MOTORCYCLE CLUB Take Them On, On Your Own	+
		SA THE	S-CURVE 90875/VIRGIN (18.98 CD) [M]			ted roughly tr	1		VIRGIN 80055* (9.98 CD) MICHAEL BUBLE Michael Buble	+
134	129	28	VARIOUS ARTISTS EMI CMG/WORD/PROVIDENT 80198/20MBA (19.98/22.98) WOW Worship (Yellow)	44		RE-EN			143/REPRISE 48376/WARNER BROS (18.98 CD) [M]	+
130	99	21	THE ISLEY BROTHERS FEATURING RONALD ISLEY Body Kiss OREAMWORKS 450409/INTERSCOPE (1298/18.98)	1	191	147 1	1		VOLCANO 53714/ZOMBA (18.98 CO)	\perp
105	79	6	NEIL YOUNG & CRAZY HORSE REPRISE 48533/WARNER BROS. (19.98 CD) Greendale	22	192	185 1	81	19	CHRIS CAGLE CAPITOL (NASHVILLEI 40516 (11 98/18.98) Chris Cagle	
125	119	16	JUANES ● SURCO 017532/UNIVERSAL LATIND (16:98 CD) [₩]	110	93	186 1	54	5	ROD STEWART WARNER BROS. 73911 (18.98 CD) Encore: The Very Best Of Rod Stewart Vol. 2	
126	101	12	TRACE ADKINS CAPITOL (NASHVILLE) 81512 (10.98/18.98) Greatest Hits Collection, Volume I	9	194	164 1	51	16	JOE BUDDEN DEF JAMA 000505*70JJMG (10 98/18 98) Joe Budden	
132	105	3	VARIOUS ARTISTS Radio Disney James Vol. 6	105	195	165 1	21	3	MY MORNING JACKET ATO(RCA \$2939RMG (1/2 96 CO) [N]	
128	117	15	WALT DISNEY 860888 (12.98 CO) BRAND NEW Deja Entendu	63	196	171 1	79	19	LIVE Birds Of Pray	1
		12.40	TRIPLE CRIDWN 8286/RAZDR & TIE (13.98 CO) CELINE DION & 2 One Heart	2	197	189 1	66	18	RADIDACTIVE 000374/MCA (18 98 CD) SOUNDTRACK ● 2 Fast 2 Furious	+
			EPIC 87/85/SDNY MUSIC (12.98 EQ/18.98)	-	198		1000		DISTURBING THA PEACE/DEF JAM SOUTH 000425*/IDJMG (12.98/18.98) THE FIRE THEFT The Fire Theft	+
133		200	GINUWINE ● The Senior EPIC 889801/SDNY MUSIC (12.98 EQ/18.98)	6		Q. 79			RYKODISC 10642 (17.88 CO) [M]	+
		27	SWITCHFOOT The Beautiful Letdown	85	199	RE-EN	HY	56	DIXIE CHICKS \$\textstyle{A}^{6}\$ Home MONUMENT/COLUMBIA 86840*/SONY MUSIC (12.98 EQ/18.96)	
148	145		COLUMBIA 7:083/REC INK (9:98 CO) RANCID Indestructible	15		RE-EN			VARIOUS ARTISTS ● iWorsh!p: A Total Worship Experience	

[■] Albums with the greatest sales gains this week. ■ Recording Industry Assn. 01 America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 1 million units (Platinum). ◆ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: ○ Certification for net shipment of 100,000 units (Oro). △ Certification of 200,000 units (Platinum). Asternsk indicates album's multi-platinol. Asternsk indicates LP is available. Most tape prices, and CD prices for BMG and WEA labels, are suggested lists. Tape prices marked EQ, and all other CD prices, are equivalent prices, which are projected from wholesale prices. Greatest Gainer shows chart's largest unit increase. Pacesetter indicates biggest percentage growth. Heatseeker Impact shows albums removed from Heatseekers this week. Impact shows album removed from Heatseekers this week. Impact shows albums removed from Heatseekers this week. Impact shows albums removed from Heatseekers this week. Impact sho

ст	08E	R 11	Billboard* TOP INTERNI	ET ALBUM SALI	ES
NS-WEEK	AST WEEK		Sales data and internet sales reports compiled by	Nielsen SoundScan	B LLBOARD
7	1	100	ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Title	00.6
	16		增: NUMBER 1 增	1 Week At Number 1	
	10	F. (S)	DAVE MATTHEWS RCA 55167/RMG	Some Devil	2
	1	0.000	OUTKAST ARISTA 50133* WARREN ZEVON ARTEMIS 51156	Speakerboxxx/The Love Below	1
	3	5.6	JOHN MAYER AWARE/COLUMBIA 86185*/SONY MUSIC	The Wind	42
9	J	700	JOHNNY CASH LEGACY/COLUMBIA (NASHVILLE) 86290/SONY MUSIC	Heavier Things	9
	5	200	SEAL WARNER BROS. 47947	The Essential Johnny Cash Seal IV	126
g	6	7.5	SENSES FAIL ORIVE-THRU 000155/MCA [M]	From The Depths Of Dreams (EP)	+
H	9		MICHAEL MCDONALD MOTOWN 000651/JUMRG	Motown	51
9	7			American IV: The Man Comes Around	41
,	18"	100	EMMYLOU HARRIS NONESUCH 79805/AG	Stumble Into Grace	- 58
ę,			RUFUS WAINWRIGHT DREAMWORKS 000896/INTERSCOPE	Want One	60
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ï		0	MANNHEIM STEAMROLLER AMERICAN GRAMAPHONE 1031	Halloween	-
ı	4	6//	A PERFECT CIRCLE VIRGIN 80918*	Thirteenth Step	14
6	di di		R. KELLY JIVE 55077/ZOMBA	he R. In R&B Collection: Volume One	4
5	11	11-1	NORAH JONES ▲ BLUE NOTE 32088* [M]	Come Away With Me	30
7		75	JOHNNY CASH AMERICAN 586790*/LOST HIGHWAY	American Recordings	-
	12	PVIII Number	COLDPLAY ▲2 CAPITOL 40504*	A Rush Of Blood To The Head	27
,	650		JOHNNY CASH AMERICAN/COLUMBIA 69691*/SDNY MUSIC	American III: Solitary Man	-
3	13	26	THE EARLY NOVEMBER DRIVE-THRU 060081/MCA	For All Of This (EP)	-
	17		JOSS STONE S-CURVE 42234 [M]	The Soul Sessions (EP)	-
2	14		EVANESCENCE ▲ 2 WIND-UP 13063	Fallen	18
3		100	LIMP BIZKIT FLIP/INTERSCOPE 001235*/UNIVERSAL	Results May Vary	3
	St.	-20	NICKELBACK ROADRUNNER 618400/10JMG	The Long Road	6
5	22		DAVID BOWIE ISO/COLUMBIA 90576/SONY MUSIC	Reality	69

OET	09.Bi 2003	R 11	Billboard TOP SOU	NDTRACKS
	2		Sales data compiled by	elsen
물	LAST WEEK	8		indScan
菱	451		TITLE	
2.00	5	2.4		IMPRINT & NUMBER/DISTRIBUTING LABEL
1000		98	当 NUMBER 1	1 Week At Number 1
	2	E. 35	THE FIGHTING TEMPTATIONS	MUSIC WORLD/COLUMBIA 90286/SDNY MUSIC
	1	113	BAD BOYS II A	BAD BDY 000716°/UMRG
3	3	100	THE LIZZIE MCGUIRE MOVIE A	WALT DISNEY 860080
	4	2.8	FREAKY FRIDAY	HDLLYWDDD 162404
5	5	5.5	UNDERWORLD	LAKESHORE 33781
6	6	1,0	CHICAGO A	EPIC 87018/SDNY MUSIC
8	7	20	THE CHEETAH GIRLS (EP)	WALT DISNEY 860126
9	0		MARTIN SCORSESE PRESENTS THE BEST OF THE BL	LUES UTV 000704/UME
10	dead		HOLES CHARMED	WALT DISNEY 860092
278	9	1		PRIVATE MUSIC 52130/AAL
12	13	795	PIRATES OF THE CARIBBEAN: THE CURSE OF THE B 2 FAST 2 FURIOUS ●	
13	12	2.2	ONCE UPON A TIME IN MEXICO	DISTURBING THA PEACE/DEF JAM SOUTH 000426*/IDJMG
14	10	2.8	AMERICAN JUNIORS: KIDS IN AMERICA	MILAN 36038
15	11	7.5	FREDDY VS. JASON	19/JIVE 55973/ZDMBA
16	17	100	O BROTHER, WHERE ART THOU?	RDADRUNNER 618347/IDJMG
17	24	77	LOST IN TRANSLATION	LOST HIGHWAY/MERCURY 170069/IDJMG EMPERDR NORTON 7068*
18	15		8 MILE ▲ ⁴	SHADY 493508*/INTERSCOPE
19	19		DISNEY'S KIM POSSIBLE	WALT DISNEY 860097
20	14	7	DAREDEVIL: THE ALBUM •	WIND-UP 13079
21	21	3	LIZZIE MCGUIRE A	BUENA VISTA 860791/WALT DISNEY
22	23	178	WHAT A GIRL WANTS	ATLANTIC 83641/AG
23	22	4	THE LORD OF THE RINGS: THE TWO TOWERS	WMG SDUNDTRACKS/REPRISE 48379/WARNER BRDS
24	18	12	HOW TO LOSE A GUY IN 10 DAYS	VIRGIN 81522
25	16		AMERICAN WEDDING	UNIVERSAL 000744/UMRG

Top Internet Album Sales reflects physical albums ordered through Internet merchants, based on data collected by Nielsen SoundScan. Unlike most Billboard album charts, catalog titles are included on the Internet and Soundtrack charts. ◆Albums with the greatest sales gain this week. ◆ Recording Industry Assn. Of America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum or Diamond symbol indicates album's multi-platinum level. For boxed sets, and double albums with a running time of 100 minutes or more, the RIAA multiplies shipments by the number of discs and/or tapes. RIAA Latin awards: ○ Certification for net shipment of 100,000 units (Oro.) △ Certification of 200,000 units (Platino). △ *Certification of 400,000 units (Multi-Platino). *Asterisk indicates vinyl available. [H] indicates past or present Heatseeker title © 2003, VNU Business Media, Inc. and Nielsen SoundScan, Inc. All rights reserved.

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iWorship: A Total Worship

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Over The Counter

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schedule that had the pair visit "Late Show With David Letterman," "Live With Regis and Kelly" and MTV's "Total Request Live."

This is OutKast's first No. 1 on the big chart and its second on Top R&B/Hip-Hop Albums. The 510,000-unit start is the largest week for a double album since **Jay-Z's** "The Blueprint 2" opened with 545,000 last November.

TOP HEAVY: Thanks in large part to the stacked Sept. 23 album slate that accounts for the top six rungs, each of the top 10 albums beats 100,000 copies, while the new **Rob**

Zombie CD/DVD combo comes close (No. 11, 94,500).

The Billboard 200 has not seen this many members of the 100,000 club since the May 3 issue, when Easter-week traffic saw each of the top 13 exceed that mark. It has been more than one year—since the issue dated Aug. 24, 2002—that each of the top 10 sold that many in a non-holiday frame.

Three consecutive weeks of album gains over the same week of the prior year might not quite merit a bottle of champagne when year-to-date volume still trails 2002 by 7.4%, but perhaps we could pop open a cold duck?

Traditional music stores reap most of the rewards this week, with record chains, moving 6.4 million copies in the frame, up 20% over the comparative 2002 week. Department stores' album sales (4.1 million) are 16.6% ahead of their prioryear volume.

The industry has not seen three straight gains over prior-year album sales since third-quarter 2001, when there were eight consecutive spikes from the week ended July 29 through the one that ended Sept. 9.

The terrorist attacks of Sept. 11, 2001, put a damper on sales the following week. File swapping and CD burners have chilled the numbers even more since that fateful week.

WIRED: The Dave Matthews Band's Sept. 24 concert at Central Park in New York, a huge promotion on aol.com and radio ads placed in support of the AOL campaign helped stoke sales of Matthews' solo album, "Some Devil."

Internet sales account for almost 19% of that album's first-week sales, a scarily big portion when you consider that Web sites account for less than 5% of the week's overall album sales.

Matthews leads Top Internet

Album Sales with 88,000 copies, by far the largest sum that chart has seen since it bowed in 1999.

The singer and his band own the three largest weeks in that chart's young history. Dave Matthews



Band's "Busted Stuff" holds second place, having started with 58,500 copies last summer. Its "Everyday" led the Internet list with 29,000 when it bowed in 2001.

Note that Top Internet Album Sales only reflects physical albums sold on the Web. Albums sold via downloads have counted toward most of the *Billboard* album charts since halfway through 2003, but those numbers are not factored on the Top Internet list.

SWIMMING UPSTREAM: With 20 new titles entering inside The Billboard 200's top half—including nine new titles in the first 15 slots—most of the albums that show gains in the top 100 get jostled into lower chart ranks.

Alan Jackson, for example, gets pushed down five places to No. 13, despite a 12% increase.

Other bulleted albums that get displaced belong to Chingy, Evanescence, Linkin Park, John Mayer, Kelly Clarkson, Cher and Michelle Branch, among others (Nos. 16, 18, 25, 31, 67, 71, 73, 77, 79 and 81).

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	TO:			• TOP POP. CATALOG
Bill	b	00	ırd	
Ä	WEEK	AGO	E	Sales data compiled by 🄀 Nielsen
W SIH.	LAST M	WKS.	8	SoundScan Title IMPRINT & NUMBER/DISTRIBUTING LABEL
	_	2		NUMBER 1 3 3 Weeks At Number 1
1	1	1	48	JOHNNY CASH A 16 Biggest Hits LEGACY/COLUMBIA (NASHVILLE) 69739/SONY MUSIC (7.98 EQ/11.98)
2	3	4	149	TIM MCGRAW ▲ ³ Greatest Hits
3	2	2	111	COLDPLAY ▲ Parachutes
4	5	3	730	NETIWERK 30162/CAPITOL (11 98/17 99) [M] BOB MARLEY AND THE WAILERS ◆19 Legend
5	7	7	15%	THE BEATLES 4 8 1
6	6	9	e kal	APPLE 28325(CAPITOL (12.987/8.98) BOB SEGER & THE SILVER BULLET BAND Greatest Hits
7	9	5	1345	CAPITOL 30334 (10 98/15 98) PINK FLOYD • 15 Dark Side Of The Moon
8	4		106	CAPITOL 46001* (10.98/18.98) MARTINA MCBRIDE Greatest Hits
9	8	6	624	RCA (NASHVILLE) 5/012/RLG (12 98/18 98) METALLICA Metallica Metallica
10	10	10	100	ELEKTRA 6 1 13 °/1 € G (1 1 98/17.98) LINKIN PARK ▲ ⁸ [Hybrid Theory]
a	17	21	123	WARNER BROS 47755 (12.98/18.98) BRUCE SPRINGSTEEN Greatest Hits
12	13	17	179	CELINE DION A 5 All The WayA Decade Of Song
13	15	15	77	BARRY WHITE All Time Greatest Hits
14	11	14	1577	MERCURY 522459/IDJMG (11.98/18.98) KENNY CHESNEY Greatest Hits
		H	H-Cal	BNA 67976/RIG (12.96/18.98) SE GREATEST GAINER SE
15	20	28	452	AC/DC ◆19 LEGACY/EPIC 80007/SONY MUSIC (18.98 €0 CD) Back In Black
16	14	18	132	RASCAL FLATTS ▲ Rascal Flatts
17	16	13	507	[YRIC STREET 165011/H0LLYW00D (1) 98/18.98) [M] SHANIA TWAIN ♠ 19 Come On Over
18	18	16	SE PO	FRANK SINATRA Classic Sinatra: His Great Performances 1953-1960
19	21	19	206	CAPITOL 23502 (11.98/17.98) QUEEN ▲ ⁷
20	19	24	177	DISTURBED A 3 The Sickness
21	23	30		GIANT 2-739 WARNER BROS (11.98/17.98) [M] JOURNEY ◆¹0 Journey's Greatest Hits
22	12	8	-140	LOHNNY CASH A Super Hits
23	22	11	2015	LEGACY/COLUMBIA (NASI-VILLE) 66773/SONY MUSIC (5.98 EQ/9.98) ABBA 6 Gold – Greatest Hits
24	26	35		POLYDOR/UNIVERSAL 517007/UMRG (12.98/18.98) SIMON & GARFUNKFI The Best Of Simon & Garfunkel
25	28	25		LEGACY/COLUMBIA 66072/SONY MUSIC (18.98 EO CD) EMINEM B The Marshall Mathers LP
26	29	31		WEB/AFTERMATH 490629*/INTERSCOPE (12.98/18.98) ORIGINAL BROADWAY CAST RECORDING ● Mamma Mia!
27	24	22	107.5	JACK JOHNSON A Brushfire Fairytales
28	33	20	eire.	ENJOY/UNIVERISAL 380994*/UMRG (18.98 CD) [M] PHIL COLLINS ▲ 2Hits
29	33	20		RADIOHEAD ▲ OK Computer
30	32	27	107	GOOD CHARLOTTE • Good Charlotte
31	25	12	286	DAYLIGHTIEPIC \$5845.SDNY MUSIC (13 98 EQ CO) [H] PATSY CLINE 9 12 Greatest Hits
32	44	46	37/	DECCAMCA NASHVILLE 000012/UMGN (6 98/11.98) GUNS N' ROSES ♠¹⁵ Appetite For Destruction
33	31	32	408	GEFFEN 42418/INTERSCOPE (1238/1838) MADONNA ♠¹0 The Immaculate Collection
34	35	39	y (55	TOM PETTY AND THE HEARTBREAKERS A Greatest Hits
35	35	24	20.6	SADE 4 The Best Of Sade
36	40	42	23.	FPIC 85287/50NY MUSIC (12.98 EQ/18.98) KID ROCK Devil Without A Cause
36	37	42	190	BROOKS & DUNN A ³ The Greatest Hits Collection
38	47	49	3)17	ARISTA NASHVILLE 18852RIG (17.98/16.9a) DIXIE CHICKS • 12 Wide Open Spaces
		-	24715	MONUMENT BEISPSCONY MUSIC (10 98 EQ/17 98) [H] METALLICA Master Of Puppets
39	41	34	SUY	ELEKTRA 60439/EEG (11 98/18 98)
40	1	EW		EARTH, WIND & FIRE LEGACY/COLUMBIA 857/9/SDNY MUSIC (11.58 EQ/17 98) Greatest Hits
41	38	-	144	SOUNDTRACK A O Brother, Where Art Thou?
42		ENTITE OF	200	DIDO 4 No Angel
43	42	_	82	ARISTA 19025* (12.98/18.98) [M] NICKELBACK Silver Side Up
44	39	1	21	ROADRUNNEH 618485/IDJMG (12 98/18 98) ALAN JACKSON The Greatest Hits Collection
45	43	-	58	ARISTA NASHVILLE 18801/RLG (12 98/18.98) THE WHITE STRIPES ● White Blood Cells
46	30	-		THIRD MAN 27124 NZ (18.98 CD) [M]
47		-		COLUMBIA 31350/SDNY MUSIC (10 98 EQ/17.98) SYSTEM OF A DOWN Toxicity
48	_	ENTR		AMERICAN/COLUMBIA 62240*/SDNY MUSIC (12.98 EQ/18.98) ENIVA A 2 Paint The Sky With Stars - The Rest Of Enva
49		HEW!		REPRISE 46835WARNER BROS. 1/2 98/10/98) LIMP BIZKIT * Chocolate Starfish And The Hot Dog Flavored Water
50		EMTR	200	FLIP 30759*/INTERSCOPE (12.96/18.93) DEF LEPPARD Vault – Greatest Hits 1980-1995
50		Phy.	bed	MERCURY 588718/10JMG (11.98/18.98) Fold titles that have fallen below No. 100 on The Billboard 200 or re-issues of older albit

o Bi	CTC 2	DBE 1003	R 1	* TOP HEATSEEKERS
WEEK	AST WEEK	AG0		Sales data compiled by Nielsen SoundScan Title
THIS	LAST	2 WKS.		IMPRINT & NUMBER/DISTRIBUTING LABEL
1		W		NUMBER 1 / HOT SHOT DEBUT 当会 1 Week At Number 1 AESOP ROCK Bazooka Tooth DEBNITE JUX 68* (16.98 CD)
2	3	3	16	FOUNTAINS OF WAYNE Welcome Interstate Managers
3	2	1	71	S-CURVE 908754VIRGIN (18 98 CD) JUANES Un Dia Normal SURCO 017537/UNIVERSAL LATINO (16 98 CD)
4	h	NI		THE STRING CHEESE INCIDENT Untying The Not SCHIBELTY 1015 (17:98 CD)
5	1	_		STORY OF THE YEAR Page Avenue MAVERICK 49438/WARNER BROS. (1238 CD)
6	6	10	17	DWELE Subject
7	12	13	16	S GREATEST GAINER S DAMIEN RICE O
8	10	5	14	JOSH KELLEY For The Ride Home
9	4		2	HOLLYWOOD 1623/7 (9.58 CD) ZOEGIRL Different Kind Of Free SparR(DW 80686 (18.58 CD)
10	7	2		MY MORNING JACKET It Still Moves
1	1	a(i)	1	THE FIRE THEFT The Fire Theft INKODISC 10642 (17 98 CO)
12	18	19	110	THREE DAYS GRACE Three Days Grace JIVE 53478/ZDM8A (12:98 CD)
13	8	4		ALEJANDRO SANZ No Es Lo Mismo WARNER LATINA 60516 (18.98 CD)
14	_	EH)	5,1	GARY ANGLIN AND THE VOICES OF CCC Gary Anglin And The Voices Of CCC
15	5	-	2	SHELBY LYNNE CAPTOL 90508 (18.98 CD) AND LIFE The Brookledown
16	16	16	24	HOT HOT HEAT SUB POP 70599* (12.98 CD) SMOKIE NORFUL Make Up The Breakdown I Need You Now
17	17	17		KINGS OF LEON Youth & Young Manhood
19	15	6	351	RICA 5239/RIMG (1298 CI) CONJUNTO PRIMAVERA Decide Tu
20	19	12	8	FONOVISA 350875/UG (14.98 CD) LOS BUKIS 25 Joyas Musicales
21	13		8	JOSS STONE The Soul Sessions (EP)
22		SVI	51	S CURVE 42724 (9.88 CD) SIX FEET UNDER METAL BLADE 14444 (18.88 CD) Bringer Of Blood
23	24	21	16	AKWID AKWID Proyecto Akwid Headuners/Univision 310155/UG (14 98 CD)
24	22	20	24	THE STARTING LINE DRIVE THRU 060063/MCA (12 98 CD) Say It Like You Mean It
25	11	-	13	BILLY TALENT ATUNTIC 83614/AG (12.98 CD) Billy Talent
26	26	24	i, je	INTERPOL Turn On The Bright Lights
27		244		MORBID ANGEL EARACHE 272 (16.98 CD) Heretic
28	25	-		TAKING BACK SUNDAY VICTORY 176 (12.98 CD) SHERRIF ALISTIN Streets Of Heaven
29	28	1	V	SHERRIE AUSTIN BROKEN BOW 75912 (18 98 CD) MATCHBOOK ROMANCE Stories And Alibis
30	23	35		PILAPI 8660° (12.98 CD) VICKIE WINANS Bringing It All Together
31	20	-	1 d	VERITY 43214/20MBA (11.98/18.98) THE RAVEONETTES Chain Gang Of Love
33		EW.		COLUMBIA 90353/SONY MUSIC (12.98 ED CD) THE RIDDLER Dance Mix NYC - Vol. 4
34			10	TOMMY BOY 1575 (19.98 CD)
35		WELF		J 2005/RMG (11 98 CD) PEACHES Fatherfucker X1 1171/HEGGARS GROUP (15 98 CD)
36	48	41	27	KINDRED THE FAMILY SOUL HIDDEN BEACHT PIC 8891/SONY MUSIC (13.98 EO CO)
37	27	33	13	
38	31	34	2	DRIVE-THRU 000155/MCA (8 98 CD)
39		W	1	GRUPO EXTERMINADOR Nuestra Historia
40	1_		-	THE POSTAL SERVICE Give Up
41	-	_		JEREMY CAMP BEC 40/95 (16.98 CU) BAD BOY BILL Behind The Decks
43		3 31		BAD BOY BILL SYSTEM 1020 (19 98 CO/DVU) CRAIG MORGAN I Love It
44	H	+		BROKEN BOW 77567 (13.98 CD) THE DANDY WARHOLS Welcome To The Monkey House
4		NEW		BLEEDING THROUGH This Is Love, This Is Murderous
46	-	NEW	1	TRUSTKILL 47 (14.98 CD)
47	4	6 28	8	BIG GIPP G000IE MDB./IN THE INAINT 8481/KDCH (18.98 CD) Mutant Mindframe
48	1.	4 4	7	LOS LONELY BOYS Los Lonely Boys OR 80305 (13.98 CD)
49	3	5 29	9	SHINEDOWN ATLANTIC 83566/AG (12:98 CD) Leave A Whisper
50				PRETTY GIRLS MAKE GRAVES The New Romance
ns. Total ums are i	Week	s colur	mn ref ineligit	lects combined weeks title has appeared on The Billboard 200 and Top Pop Catalog Albun ble to appear on the Heatseekers chart. Top Independent Albums are current titles that are

0	Billboard ® TOP INDEPENDENT ALBUMS TM						
Bill	b	201	rd	● IOL INDELENDEN! YFROM? **			
		0		Sales data compiled by			
WEEK	r week	KS AG	100	Nielsen SoundScan Title			
THIS	LAST	2 WKS	Š.	IMPRINT & NUMBER/DISTRIBUTING LABEL			
				NUMBER 1 № 19 Weeks At Number I LIL JON & THE EAST SIDE BOYZ ▲ Kings Of Crunk			
	2	2		BME 2370°/TVT (13 98/17.98)			
2	1		8	YING YANG TWINS Me & My Brother COLLIPARK 2480°TVT (17.98 CD) WARREN ZEVON The Wind			
3	3	1		ARTEMIS 51156 (18.98 CD)			
4	5	3		VAGRANT 0385 (18 98 CD)			
(5)			9	ATMOSPHERE Seven's Travels			
6	6	7		RHYMESAYERS ENTERTAINMENT/FAT BEATS 86890*/EPITAPH 1)7.98 CO) SOUNDTRACK Underworld			
7	e i	11/2		AESOP ROCK Bazooka Tooth			
8	4	_	73	DEFINITE JUX 68* (16 98 CD) [M] SAVES THE DAY VAGRANT D0.115*/DREAMWORKS (15 98 CD)			
9	7	6		MICHAEL BOLTON Vintage PMC 73973 (19 98 CD)			
10	T.	W		THE STRING CHEESE INCIDENT Untying The Not			
11	0	1177	6	SILK (2)47/LIQUID 8 (16 98 CD)			
12		N/I	1	THE FIRE THEFT The Fire Theft RYKDDISC 10542 (17.98 CD) [M]			
13	11	9	115	THE PETER MALICK GROUP FEATURING NORAH JONES New York City			
14	8	4	6	PENNYWISE From The Ashes EPITAPH 86864* (18 98 CD)			
15	12	ad		MANNHEIM STEAMROLLER AMERICAN GRAMAPHONE 1031 (18.98 CD) Halloween			
16	9	8	150	LOUIE DEVITO Louie DeVito Presents: Ultra.Dance 04			
17	1	EV.		GARY ANGLIN AND THE VOICES OF CCC Gary Anglin And The Voices Of CCC			
18	13	14		HOT HOT HEAT Make Up The Breakdown SUB POP 70599* (12.98 CD).[H]			
19	14	13		SIMPLY RED SIMPLYRED COM 0001/RED INK (18.98 CD)			
20		er.		SIX FEET UNDER Bringer Of Blood METAL BLADE 14444 (18.98 CD) [M]			
21	16	11	7	EVA CASSIDY American Tune			
-	24			SOUNDTRACK Lost In Translation			
22	24			EMPEROR NORTON 7068* (17 98 CD)			
23	1.5	12		DDWN KIDDLET 9515/KDCH (18.98 CD)			
24	15	-		JUNE CARTER CASH Wildwood Flower DUALTONE 01142 (18.98.00) FROM AUTUMN TO ASHES The Fiction We Live			
25 26	20	<u> </u>		VAGRAN 386 (14.98 CD) INTERPOL Turn On The Bright Lights			
27	18			MATAOOR 545" (16.98 CO) [M] DWIGHT YOAKAM Population: Me			
28		10		AUDIUM 8176 KOCH 118 98 CD1 MORBID ANGEL Heretic			
29	19	21		TAKING BACK SUNDAY Tell All Your Friends			
30	21			SHERRIE AUSTIN Streets Of Heaven			
31		SEW .		BROKEN BOW 75872 (18.98 CDI [M] MATCHBOOK ROMANCE Stories And Alibis			
32		II EWI	9	THE RIDDLER Dance Mix NYC - Vol. 4			
33		EW.		TOMMY BDV 1575 (1998 CD) [M] PEACHES Fatherfucker			
34	17	35	1	XLT71*/BEGGARS GROUP (15.98 CD) [M] VARIOUS ARTISTS Get The Blues Vol. 2 NAME FROM (1.98 CD)			
35		EW	1	NAMA 50009 (1.98 CD) STEVE EARLE Just An American Boy: The Audio Documentary E-SQUARED 51256/ARTEMIS (26.98 CD)			
36	31	26		E-SQUARED STEEDAMEMIS (26.9 CL) THE POSTAL SERVICE SUB PDP 995 (14.98 CD) (H) Give Up			
37	22	2 16	5	VARIOUS ARTISTS Vans Warped Tour 2003 Compilation SIDE ONE DUMMY 71237 16 98 CD)			
38		TAV:	1	OZOMATLI CONCORD PICANTE 2210/CONCORD (6.98 CD)			
39		NEW.		BAD BOY BILL SYSTEM 1020 (19.98 CD/0VD) [M]			
40	32	2 28	3	C I.C. D			
41	30	23	3	T1 : C: 1			
42	2	7 25	5 2				
43		NEW		BLEEDING THROUGH TRUSTKILL 47 (14 99 CD) [H] This Is Love, This Is Murderous			
44	3:	3 22	2	BIG GIPP GOODIE MOBJIN THE PAINT \$481/KOCH [18.98 CD] [M] Mutant Mindframe			
45	1:	2 34	4	LOS LONELY BOYS OR 80305 (13 98 CD) [H] Los Lonely Boys			
46	2	3 1	5	PRETTY GIRLS MAKE GRAVES The New Romance			
47	2	5 20	0	HYPNOTIZE MINDS 3606/STREET LEVEL (17.98 CD) [M]			
48		Hay		GIVE UP THE GHOST We're Not Down Til Were Underground			
49		NEW		THE HIT CREW DJ's Choice Kids Halloween Party Music			
50	2	8 3:	2 2	PANCHO BARRAZA Las Romanticas De Pancho Barraza MUSART 2713/BALBOA 16/98 CDI [H]			

Catalog albums are 2-year-old titles that have fallen below No. 100 on The Billboard 200 or re-issues of older albums. Total Weeks column reflects combined weeks title has appeared on The Billboard 200 and Top Pop Catalog Albums. The Heatseekers chart lists the best-selling albums by new and developing artists, defined as those who have never appeared in the top 100 of The Billboard 200. If a Heatseekers title reaches that level, it and the act's subsequent albums are current titles that are sold via undependent distribution, including hose that are fulfilled via major branch distributions. Albums with the great-appeared in the top 100 of The Billboard 200. If a Heatseekers title reaches that level, it and the act's subsequent albums are current titles that are sold via undependent distribution, including hose that are fulfilled via major branch distributions. Albums with the great-appeared in the top 100 of The Billboard 200. If a Heatseekers title reaches that level, it and the act's subsequent albums are current titles that are sold to an including hose that are fulfilled via major branch distributions. Albums with a transfer of the properties albums are current titles that are sold to an including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch distribution, including hose that are fulfilled via major branch dist

ОСТ	OBEF 2003	11	Billboard® TOP BLUES ALBUMS
THIS WEEK	LAST WEEK		Sales data compiled by Nielsen SoundScan ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Title
0	1		SOUNDTRACK UTV 000704/UME
2	3	1	JOHN MELLENCAMP COLUMBIA 90133/SONY MUSIC Trouble No More
3	2		VARIOUS ARTISTS Get The Blues Vol. 2
4	7		SOUNDTRACK HIP-OLEBACYICOLUMBIA 000393/JUME Martin Scorsese Presents The Blues: A Musical Journey
5	6		STEVIE RAY VAUGHAN LEGACYEPIC IMPLIES SORY MUSIC Martin Scorsese Presents The Blues: Stevie Ray Vaughan
6	4		JIMI HENDRIX EXPERIENCE HENDRIX/MICA 000698/JUME Martin Scorsese Presents The Blues: Jimi Hendrix
7.	5		TYRONE DAVIS FUTURE 1005 Come To Daddy
8	8	22	STEVIE RAY VAUGHAN AND DOUBLE TROUBLE The Essential Stevie Ray Vaughan And Double Trouble LEGACY/EPIC 86423 SONY MUSIC
9	12		ERIC CLAPTON POLYDOR/CHRONICLES 000796/UME Martin Scorsese Presents The Blues: Eric Clapton
10	10		THE ALLMAN BROTHERS MERCURY/CHRONICLES 000580/JME MERCURY/CHRONICLES 000580/JME Martin Scorsese Presents The Blues: The Allman Brothers Band
1	13		KEB' MO' Martin Scorsese Presents The Blues: Keb' Mo' OKEH/LEBACY 90496/SDNY MUSIC
12		1102	ROBERT PALMER Drive
13	9	-1	VARIOUS ARTISTS THE RIGHT STUFF 90082/CAPITOL Harley Davidson Motor Cycles: Roadhouse Blues
14	121-	i.	MUDDY WATERS HIP-0/CHESS 000482/UME Martin Scorsese Presents The Blues: Muddy Waters
15	14		SUSAN TEDESCHI Wait For Me

			N. III
	OBE 2003	₹ 11	Billboard TOP REGGAE ALBUMS
THIS WEEK	AST WEEK	10 710	Sales data compiled by Nielsen SoundScan ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Title
	F		ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Title
1	1	-	SEAN PAUL A PPATLANTIC 88820 JAG Dutty Rock
2	2	H	VARIOUS ARTISTS VP/ATLANTIC 83854*/AG Reggae Gold 2003
3	3		VARIOUS ARTISTS RAZOR & TIE 89962 RASTA Jama
4	4	H	WAYNE WONDER VP/ATLANTIC 83628*/AG No Holding Back
5	5		ZIGGY MARLEY PRIVATE MUSIC/VICTOR 11536/AAL Dragonfly
6	6		BOB MARLEY AND THE WAILERS TUFF GONG/ISLAND DOGS/IS/DJJMG BOB MARIEY & The Wailers Live At The Roxy
7	7	hei	SIZZLA VP 1649* Da Real Thing
8	8		SHAGGY BIG YARD 113070 '/MCA Lucky Day
9	10		BUJU BANTON VP/ATLANTIC 28534*/AG [H] Friends For Life
10	9		BOB MARLEY AND THE WAILERS TUFF GONG ISLAND 5887 (AVIOLANG)
11	11	3	UB40 Labour Of Love I/II/III:The Platinum Collection
12	12		NATURAL VIBRATIONS NATURAL VIBRATIONS O004 The Circle
13	13		EASY STAR ALL-STARS Dub Side Of The Moon EASY STAR 1012
14	15	E.	BURNING SPEAR BURNING SPEAR 0001 Freeman
15	14	17	VARIOUS ARTISTS UIt/ 000061/UME UTV 000061/UME UTV 000061/UME

ОСТ	OBEI 2003	R 11	Billboard* TOP WO	RLD ALBUMS.
THIS WEEK	LAST WEEK	VMTS. OH	Sales data compiled by	Nielsen SoundScan
1	1	3	章 NUMBER THE CHIEFTAINS VICTOR 52897/AAL	1 学学 3 Weeks At Number 1 Further Down The Old Plank Road
2		3177	CESARIA EVORA	Voz D'Amor
3	2	418	SOUNDTRACK DG 474159/UNIVERSAL CLASSICS GROUP	Frida
4	4	•	GAELIC STORM OMTOWN 91481/HIGHER OCTAVE	Special Reserve
5	9		CAETANO VELOSO NONESUCH 79808/AG	The Best Of Caetano Veloso
6	5		PANJABI MC SEQUENCE 8015	Beware
7	8	10	SOUNDTRACK MILAN 36010	Bend It Like Beckham
8	Te i	11.1	CIRQUE DU SOLEIL CIRQUE DU SOLEIL 93928	Varekai
9	6	2	NATALIE MACMASTER ROUNDER 617056	Blueprint
10	7	31	DANIEL O'DONNELL DPTV MEDIA 0004	The Daniel O'Donnell Show
11	10	2	VARIOUS ARTISTS PUTUMAYO 216	Brazilian Groove
12	11	20	DANIEL O'DONNELL DPTY MEDIA 9550	Greatest Hits
13	17	WA.	VUSI MAHLASELA ATO 21512	The Voice
14	13	7.7	SOUNDTRACK VIRGIN 10790	Amelie
15	300	U.J	RY COODER MANUEL GALBAN PERRO VERDE/NONESUCH 79691/AG	Mambo Sinuendo

Billboard TOP CHRISTIAN ALBUMS Sales data compiled by Nielsen 2 WKS. AGO LAST WEEK SoundScan ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL Title 曾 NUMBER 1 增 Weeks At Number MERCYME A INO 86133/WORD-CURB [M] CECE WINANS PURESPRINGS GOSPEL/INO 82685/WORD-CURB Almost There 2 1 4 3 Throne Room ğ VARIOUS ARTISTS A EMI SPECIAL MARKETS/TIME LIFE 2010/CHORDANT Worship Together: I Could Sing Of Your Love Forever STACIE ORRICO FOREFRONT/VIRGIN 2589/CHORDANT [H] VARIOUS ARTISTS ● EMI CMG/WORD 80198/PROVIOENT SWITCHFOOT SPARROW 1976/CHORDANT VARIOUS ARTISTS MARANATHAY/NO/INTEGRITY 82746/WORD-CURB WOW Worship (Yellow) 6 10 9 The Beautiful Letdown 12 8 iWorsh!p A Total Worship Experience Vol. 2 AMY GRANT WORD-CURB 86248 Simple Things ZOEGIRL SPARROW 0666/CHORDANT [H] **Different Kind Of Free** MERCYME IND 86218/WORD-CURB Spoken For S GREATEST GAINER 11 iWorsh!p: A Total Worship Experience 5 — 15 13 BILL & GLORIA GAITHER AND THEIR HOMECOMING FRIENDS SPRING HOUSE 2418/CHDRDANT Red Rocks Homecoming THIRD DAY ESSENTIAL 10706/PROVIDEN Offerings II: All I Have To Give BILL & GLORIA GAITHER AND THEIR HOMECOMING FRIENDS SPRING HOUSE 2417/CHORDAN Rocky Mountain Hom 115 18 15 NEWSBOYS SDA Adoration: The Worship Album DAVID CROWDER BAND SIXSTEPS/SPARROW 0230 Illuminate HOT SHOT DEBUT JIM BRICKMAN WIN Peace ### WORD-CURB 86252 RANDY TRAVIS WORD-CURB/WARNER BROS.86236/WORD-CURB PASSION WORSHIP BAND SIXSTEPS/SPARROW 4393/CHORDANT Visible 16 17 **Rise And Shine** 17 14 Sacred Revolution: Songs From OneDay03 ROBERT RANDOLPH & THE FAMILY BAND DARE,WARNER BROS. 48472/WORD-CURB [H] 19 18 Unclassified VARIOUS ARTISTS HILLSONG AUSTRALIA/INTEGRITY 82725/WORD-CURB 20 16 Hillsong Hope: Live Worship JEREMY CAMP BEC 0456/CHORDANT [N] 21 22 RELIENT K GOTEE 2890/CHOROANT VARIOUS ARTISTS ESSENTIAL 10701/PROV/DENT 23 21 Two Lefts Don't Make A Right...But Three Do City On A Hill: The Gathering 24 20 VARIOUS ARTISTS ▲ EMICMG/PROVIDENT/WORD/SPARROW 9776/CHDROANT WOW Hits 2003 MICHAEL W. SMITH • REUNION 10074/PROVIDENT VARIOUS ARTISTS EMI SPECIAL MARKETS/TIME LIFE 2011/CHORDANT 25 23 Worship Again Worship Together: Be Glorified 26 24 DONNIE MCCLURKIN VERITY 43199/PROVIDENT Donnie McClurkin... Again AVALON SPARROW 2949/CHORDANT THE MARTINS SPRING HILL 21044/WDRO-CURB 27 19 The Very Best Of Avalon: Testify To Love

OCT	ОВ 200.			Billboard TOP GOSPEL	ALBUMS
×	¥.	AGO	8	Sales data compiled by \$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	
THIS WEEK	AST WEEK	SA	100	Nielsen	
HIS	AST	2 WKS.		SoundSca	n
-	_	2		ARTIST IMPRINT & NUMBER/DISTRIBUTING LABEL	Title
	l j			增 NUMBER 1/GREATEST GAINER 增	2 Weeks At Number 1
9	1	2	VA.L	SOUNDTRACK MUSIC WORLD/COLUMBIA 90286/SONY MUSIC	The Fighting Temptations
2	2	1	10	CECE WINANS PURESPRINGS GOSPEL/INO 90361/SONY MUSIC	Throne Room
3	Ů,	87/		GARY ANGLIN AND THE VOICES OF CCC EAGLE 20021 [M]	Gary Anglin And The Voices Of CCC
4	3	3	177	SMOKIE NORFUL EMI GOSPEL 20374 [H]	I Need You Now
5	5	4	(F)	VARIOUS ARTISTS	WOW Gospel 2003
6	4	5	P.	VICKIE WINANS VERITY 43214/ZDMBA [H]	Bringing It All Together
7	6	6	80	DONNIE MCCLURKIN VERITY 43199/ZOMBA	Donnie McClurkin Again
8	2017			SHIRLEY CAESAR WORD-CURB 86008	Shirley Caesar And Friends
9	8	8	32	BYRON CAGE GOSPO CENTRIC 70047/ZDMBA [N]	Byron Cage
10	10	9	5	SHIRLEY CAESAR WORD-CURB 73898/9HINO [H]	Greatest Gospel Hits
11	7	7	85	KIRK FRANKLIN A GOSPO CENTRIC 20037/ZOMBA	The Rebirth Of Kirk Franklin
12	-	_	13	MARVIN SAPP VERITY 43227/ZOMBA [M]	Diary Of A Psalmist
13		EW	M	THE V.I.P. MUSIC AND ARTS SEMINAR PRESENTS JOHN P. KEE TYSCOT/VERITY	53728/ZOMBA Power Of Worshin
14	11		9	BISHOP PAUL S. MORTON & THE FGBCF MASS CHOIR TEHILLAH/LIGHT 5497/COMPEN	OIA [H] Let It Rain
15	9	10	58	HEZEKIAH WALKER & THE LOVE FELLOWSHIP CRUSADE CHOIR VERITY 43176/ZOMBA [H]	Family Affair II: Live At Radio City Music Hall
16	_	27	3	TONY HIBBERT II SPIRIT IN MOTION 70852/RUBY ROSE	In His Presence
17	14	16		FRED HAMMOND VERITY 53712/Z0MBA	Nothing But The Hits
18	12	11	60	DEITRICK HADDON TYSCOT/VERITY 43195/ZOMBA [H]	Lost And Found
19	15	20	7(8)	DOTTIE PEOPLES ATLANTA INT'L 10279	Churchin' With Dottie
20	21	14	16	LEE WILLIAMS AND THE SPIRITUAL QC'S MCG 7029/MALACO [H]	Right On Time
21 22	19	17	5	EDDIE RUTH BRADFORD JUANA/KNIGHT 2008/MALACO	Too Close To The Mirror
22	17	18	21	JAMES BIGNON & THE DELIVERANCE MASS CHOIR ZHANA 103	God is Great
23	$\overline{}$	19	43	MARY MARY • COLUMBIA \$5690/SONY MUSIC	Incredible
24		15		VIRTUE VERITY 53729/ZOMBA	Free
篡		24		BRODERICK E. RICE BORN AGAIN 54493/LIGHTYEAR	Get Yo Laugh On!
2	23	_		GARY L. WYATT HR 9198/WEW	l Do Love You
#	25	22		TURKS & CAICOS MASS CHOIR MEEK 4021	Behold! Live In Chicago
23 24 29 29 29	20	04		LISA MCCLENDON INTEGRITY GOSPEL/EPIC 90347/SONY MUSIC	Soul Music
24	22		75	DONALD LAWRENCE & THE TRI-CITY SINGERS CRYSTAL ROSE 20360/EMI GDSPEL [H]	Go Get Your Life Back
	26 34		15 21	HARVEY WATKINS, JR. VERITY 43224/ZOMBA	It's In My Heart-Live In Raymond MS
	-	31 29	-	RENEE SPEARMAN AND PREZ FEATURING PROSPERITY BLACKSPHERE 1002	Celebrate
			57	POOH AND THE YOUNG INSPIRATIONS OPHIR 10121/PGE	It's About Time
	28 30	25		JUANITA BYNUM SHEKINAH INTERNATIONAL 1662 [M]	Behind The Veil: Morning Glory 2
	31			YOLANDA ADAMS • ELEKTRA 62850/EEG	Believe
	36		41	NEW LIFE COMMUNITY CHOIR FEATURING JOHN P. KEE VERITY 53711/ZOMBA	Nothing But Hits The Hits
	36			THE SHEPHERDS AMEN 1504	Trilogy: Live In Augusta, GA
	33		55	BISHOP T.D. JAKES AND THE POTTER'S HOUSE MASS CHOIR DEXTERITY SOUND FRED HAMMOND VERITY 43197/ZOMBA	S 20378/EMI GOSPEL A Wing And A Prayer
3		28	and the second	RIZEN CHEZ MUSIQUE/LIGHT 5517/COMPENDIA	Speak Those Things: POL Chapter 3
	-	33	7.7		Rizen
	34	55		The Pra	nise And Worship Songs Of Yolanda Adams

[■] Albums with the greatest sales gains this week. ■ Recording Industry Assn. Df America (RIAA) certification for net shipment of 500,000 album units (Gold). ▲ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum of 100,000 units (Platinum). ◆ RIAA certification for net shipment of 10 million units (Diamond). Numeral following Platinum of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platino). △ Certification for net shipment of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platino). All Certification for net shipment of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed sets, and double albums with a running time of 100,000 units (Platinum level. For boxed set

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Above It All

Byron Cage

A Deeper Faith II

All About Love

[Unspoken]

More Life

The Rebirth Of Kirk Franklin Diary Of A Psalmist

Family Affair II: Live At Radio City Music Hall

30 29

29 26

38 33 28 40

31 25 33 30

22 34

39 10

35

BYRON CAGE GDSPO CENTRIC 70047/PROVIDENT [H]

KIRK FRANKLIN ▲ GOSPO CENTRIC 70033/PROVIDENT
MARVIN SAPP VERITY 43227/PROVIDENT [M]
JOHN TESH GARDEN CITY 34604/WDRD-CURB

NEWSONG REUNION 10054/PROVIDENT [H]

STEVEN CURTIS CHAPMAN SPARROW 1762/CHORDANT

POINT OF GRACE WORD-CURB/WARNER BRDS. 86251/WORD-CURB

JACI VELASQUEZ WORD-CURB/WARNER BROS 86223/WORD-CURB

HEZEKIAH WALKER & THE LOVE FELLOWSHIP CRUSADE CHOIR VERITY 43176/PROVIDENT [M]

Chart Codes: CS (Hot Country Singles); Hosa (Hot von Singles); LT (Hot Latin Tracks) and RBH (Hot RBB Hip/Hop Singles). TITLE (Publisher - Licensing Org.) Sheet Music Dist., Chart, Position.

24'S (Ya Majesty's Music, ASCAP/Toompstone, BMI) H100 78; RBH 32

ACA ENTRE NOS (LGA, BMI) LT 32
ADDICTED (Warner Chappell, SOCAN/Wet Wheelie, SOCAN/High-Maintenance, SOCAN/Stinky Music, SOCAN/Drop Out, SOCAN/SUthy, SOCAN/Lanni Tunes, SOCAN, WBM, H100 77
AMAZING (Dudeski, ASCAP) H100 83

AMAZING (Dudeski, ASCAP) H100 83 AMOR BESAME (Solmar, SESAC) LT 29 AND THE CROWD GOES WILD (Gottahaveable, BMI/Songs Of Windswept Pacific, BMI/BMG Songs, ASCAP/Mrs. Lumpkins Poodle, ASCAP), WBM, CS 32 ANTES (Copyright Control) LT 2 ARE YOU HAPPY NOW? (I'm With The Band, ASCAP/WB, ASCAP/Dillon Jackson, ASCAP), HL/WBM,

H100 50 ASIGNATURA PENDIENTE (Arjona Musical, ASCAP/Sony/ATV Discos, ASCAP) LT 5 AVE CAUTIVA (Seg Son, BMI) LT 15

-B-

BABY BOY (Beyonce, ASCAP/Hitco South,
ASCAP/Music Of Windswept, ASCAP/Scott Storch,
ASCAP/Tuff Jew, ASCAP/EMI April, ASCAP/Dutty Rock,
ASCAP/Black Owned Musik, ASCAP/Music World,
ASCAP/Black Owned Musik, ASCAP/Music World,
ASCAP/Black Owned Musik, ASCAP/Notting Dale,
ASCAP, HL/WBM, H100 1; RBH 1
BACKTIGHT (Hood Classics, ASCAP/E-Ballad,
ASCAP/WB, ASCAP/Voung Beggah, BMI/Mother Drake,
ASCAP/Jasane Drama, ASCAP/Warner-Tamerlane, BMI),
WBM, RBH 60
BAD BCY THIS BAD BOY THAT (Tony Dofat,
BMI/Rounder, BMI/Copyright Control) RBH 37
BEER FOR MY HORSES (Tokeco Tunes, BMI/Sony/ATV
Tree, BMI/Big Yellow Dog, BMI), HL, CS 16
BIGGER THAN MY BODY (Specific Harm,
ASCAP/Sony/ATV Tunes, ASCAP), (EM/HL, H100 40

CAP/Sony/ATV Tunes, ASCAP), CLM/HL, H100 40 THE BOYS OF SUMMER (Wild Gator, ASCAP/Warner nerlane, BMI/Woody Creek, BMI), WBM, H100 32 BRIGHT LIGHTS (Bidnis, BMI/EMI Blackwood, BMI),

BRIGHT LIGHTS (Bidnis, BMI/EMI Blackwood, BMI), HL, H100 60 BRING ME TO LIFE (Zombies Ate My Publishing, BMI/Forthefallen, BMI/Dwight Frye, BMI), WBM, H100 38 BUSTED (Zomba Songs, BMI/R.Kelly, BMI), WBM, RBH 41

CADILLAC ON 22'S (Crump Tight, ASCAP) RBH 84
CALLING ALL ANGELS (EMI April, ASCAP/Blue Lamp,

ASCAP), HL, H100 23

CALLING ALL GIRLS (Zomba Songs, BMI/R.Kelly,
BMI/Bubo, ASCAP/That's What's Up, ASCAP/Dangerous

Words, ASCAP), WBM, RBH 56

CAN'T HOLD US DOWN (Xtina, BMI/Careers-BMG,
BMI/Scott Storch, ASCAP/TVT, ASCAP/Logrhythm, BMI),

HII, H100 18
CAN'T STOP, WON'T STOP (Copyright Control/Six Figga, BM) H100 15; RBH 10
CARMELINA (EMOA, ASCAP/Sony/ATV Discos,

:AP) LI 31 CAUSAME LA MUERTE (TN Ediciones, BMI/Los Com-

CELEBRITY (EMI April, ASCAP/Sea Gayle, ASCAP), HL,

H100 79
CHICKS DIG IT (Mark Hybner, ASCAP/Cagle Blue, ASCAP/Casey Donovan, BMI), WBM, CS 18
CLAP BACK (Slavery, BMI/Songs Of Universal, BMI/Scott Storch, ASCAP/DJ Irv, BMI) RBH 67

CLOSER (Life Is What We Music, ASCAP/Crystal House Music, ASCAP/Tigers Milk, ASCAP) RBH 86 CLUBBIN (R.Kelly, BMI/Zomba Songs, BMI/Joe Bud-den, ASCAP/On Top, ASCAP/Universal, ASCAP), WBM,

Hioo 56; RBH 17
COME OVER (Naked Under My Clothes,
ASCAP/Chrysalis, ASCAP/Babyboy's Little, SESAC/Noontime South, SESAC/Warner-Tamerlane, BMI/Kev'n Hicks,
BMI/Bubba Gee, BMI/Noontime Tunes, BMI), WBM, H100

BMI/Bubba Gee, BMI/NUORINE GEES, 22 42; RBH 16 COMIN' FROM WHERE I'M FROM (Tappy Whyte's, BMI/Songs Of Universal, BMI/Bat Future, BMI) RBH 69 COOL TO BE A FOOL (Foray, SESAC/MR2, SESAC/Bethar, BMI/Still Working For The Man, BMI/Wil Nance, BMI/ICG, BMI) CS 49 COP THAT SH#! (Virginia Beach, ASCAP/Mag/oo, ASCAP/Mass Confusion, ASCAP/Black Fountain, ASCAP/EMI April, ASCAP/WB, ASCAP/Kingston 8, ASCAP. HL/WBM, RBH 91

ASCAP/EMI April, ASCAP/WB, ASCAP/Kingston 8, ASCAP), HL/WBM, RBH 91
COWBOYS LIKE US (Almo, ASCAP/Sony/ATV Songs, BM/Love Monkey, BMM), HL, CS 15; H100 70
CRAZY (Songs Of Universal, BMI/Bayjun Beat, BMI/Javier Cake, ASCAP), WBM, H100 96; RBH 50
CRAZY IN LOVE (Beyonce, ASCAP/HIC South, ASCAP/MUSIc Of Windswept, ASCAP/EMI Blackwood, BMI/Richcraft, BMI/Damrich, BMI/Carter Boys, ASCAP/EMI April, ASCAP/Music World, ASCAP/Unichappeli, BMI), HL/WBM, H100 14; RBH 23
THE CROWN (Slavery, BMI/Songs Of Universal, BMI/Soldier Touch, ASCAP/DI Iva BMI/Zaboughabi, ASCAP/Roynet, ASCAP/Royalty Network, ASCAP/Crage, ASCAP/STB, ASCAP), HL, RBH 76

-D-

DAMN! (Drugstore, ASCAP/Lil Jon 00017 Music, BMI/White Rhino, BMI/Lil' Buddy Dewberry, BMI) H100 6;

RBH 2
DANCE WITH MY FATHER (Uncle Ronnie's, ASCAP/EMI
April, ASCAP/Chi-Boy, ASCAP), HL/WBM, H100 45; RBH

28
DANGER (Rexamillons, ASCAP/Divine Pimp,
ASCAP/Tribes Of Kedar, ASCAP/SMI Songs, ASCAP/Universal, ASCAP/Jajapo, ASCAP), WBM, H100 85; RBH 27
DAYS OF OUR LIVES (Songs Of Universal, BMI/You
Scream, BMI/Ottomatic Hit, BMI/Almo, ASCAP/Jill's Mad
Money, ASCAP), HL, CS 50
DEJAME VOLAR (Ma's Ziti, ASCAP/Pancho And Bingo,
RMI) LT 32

II) LT 33
DEJENME SI ESTOY LLORANDO (Irmaos Vitale, BMI)

26 DIO MY TIME (Fieldysnuttz, BMI/Stratosphericyoness, II/Musik Munk, BMI/Evileria, BMI/Gintoe, BMI/Zomba ngs, BMI), WBM, H100 94 DIDN'T YOU KNOW (Oamrich, BMI/EMI Blackwood,

DIDN'T YOU KNOW (Damrich, BMI/EMI Blackwood, BMI), HL, RBH 96 DOWN FOR ME (Not Listed) RBH 63 DO YOU STILL WANTTO BUY ME THAT DRINK (FRANK) (EMI April, ASCAP/Zomba Melodies, SESAC/Agatha Monroe, SESAC), HL/WBM, CS 60 DRIFT AWAY (Almo, ASCAP), HL, H100 24 DRINKIN' BONE (Sony/ATV Acuf Rose, BMI/Zomba, ASCAP/Sufferin' Succotash, ASCAP), HL/WBM, CS 27

EN LOS PURITOS HUESOS (Edimonsa, ASCAP/Siem

EN LOS PURITOS HUESOS (Edimonsa, ASCAP/Sien pre. ASCAP) LT 21 EN REALIDAD (Maximo Aguirre, BMI) LT 45 ESO DUELE (Ser-Ca, BMI) LT 6 ESTOY A PUNTO (Ser-Ca, BMI) LT 9 EVERY FRIDAY AFTERNOON (Murrah, BMI/Melanie

FAINT (Zomba Songs, BMI/Chesterchaz, ASCAP/Big Bad Mr. Hahn, BMI/Nondisclosure Agreement, BMI/Rob Bourdon, BMI/Kenji Kobayashi, BMI/Pancakey Cakes,

BMI), WBM, H100 54
A FEW QUESTIONS (Noble Vision, ASCAP/Green

Dogg, BMI) CS 10; H100 55 FIND A WAY (Modat, ASCAP/916, BMI) H100 100; RBH

FIRE (YES, YES Y'ALL) (Joe Budden, ASCAP/On Top, ASCAP/Universal, ASCAP/F.O.B., ASCAP/N.Q.C., ASCAP/Starbus, BMI/Ensign, BMI/Sugar Hill, BMI/Twenty Vine Black, BMI/Future Sights And Sounds, BMI/Deco, BMI/Ensign, BMI/Ensign

ASJ.AP/Starbus, Smi/Ensight, Smi/Sugar Init, Smi/Weit-ty Nine Black, BMI/Future Sights And Sounds, BMI/Deco, BMI), HL, RBH 94. FLY (Not Listed) RBH 51 FOREVER AND FOR ALWAYS (Universal-Songs Of Poly-Gram International, BMI/Loon Echo, BMI/Out Of Pocket, ASCAP/Zomba, ASCAP), WBM, H100 37 FOTOGRAFIA (Peermusic III, BMI/Camaleon, BMI) LT 8 FRONTIN' (The Waters Of Nazareth, BMI/EMI Black-wood, BMI/EMI April, ASCAP/Carter Boys, ASCAP), HL, H200 5; RBH 7

GET LOW (TVT, ASCAP/Swole, ASCAP/Da Crippler, BMI/ColliPark, BMI/DWC, BMI) H100 3; RBH 4; GETTING LATE (Marshmellow, BMI/Perfect, ASCAP/SPZ, BMI/Aboukir, BMI/Universal, BMI/Double Oh Eight, ASCAP/Touched By Jazz, ASCAP/EMI April, ASCAP/, HL, RBH 35; GIGOLO (Zomba Songs, BMI/R.Kelly, BMI/Nickelodeon, ASCAP/N-Can-N, ASCAP/Famous, ASCAP), HL, WBM, RBH 82

HL/WBM, RBH 82
GRR I'M A BAD BOY (Jelly's Jams, ASCAP/Joseph
Cartagena, ASCAP/Dade Co. Project Music, BMI/Bubo,
ASCAP/That's What's Up, ASCAP/New Columbia Pictures,
ASCAP/Sony/ATV Tunes, ASCAP/Colpix, BMI/Sony/ATV

ngs, BMI), HL, RBH 88 **GIRLS AND BOYS** (EMI April, ASCAP/21:1, ASCAP), HL,

GIRLS AND BUTS (EMI APIN, GOSTA), 18100 92
GOT SOME TEETH (Obie Trice, ASCAP/Eight Mile Style, BMI/Jaceff, ASCAP/Besto World, ASCAP/Universal, ASCAP/Universal-PolyGram International, ASCAP/Buffalo, ASCAP/Bughouse, ASCAP/Unforgettable Music, PRS/Almo, ASCAP), HL/WBM, H100 57: RBH 33

-H-

HALF A HEART TATTOO (Sony/ATV Acuff Rose, BMI),

HALF A HEART IN TWO GOINGS TO SEATH OF THE CONTROL OF T

, BMI) RBH 85 HEADSTRONG (WBM, SESAC/Traptism, SESAC),

WRN M, H100 34 HEAVEN (Loco De Amor, BMI/Audible Sun, BMI),

M, H100 66 **HEAVEN HELP ME** (Wacissa River, BMI/On The Man-

BM/BPJ, BMI) CS 45 HELL YEAH (Gottahaveable, BMI/Songs Of Windswept cific, BMI/BMG Songs, ASCAP/Mrs. Lumpkins Poodle, CAP), WBM, CS 21

CAP), WBM, CS 21 HELP POUR OUT THE RAIN (LACEY'S SONG) (My Little rell, BMI/Reveille B, BMI/Sony/ATV Tree, BMI), HL, CS

H100 33 HERE WITHOUT YOU (Escatawpa, BMI/Songs Of Uni-

versal, BMI), WBM, H100 13
HOLE IN THE WORLD (Cass County, ASCAP/Wild Gator, ASCAP/Red Cloud, ASCAP), WBM, H100 88
HOLIDAE IN (Almo, ASCAP)/Trak Starz, ASCAP/Irving, BMI/Jackpot, ASCAP/Ludacris, ASCAP/EMI April, ASCAP),

BMI/Jackput, notes , see-HL, H100 21; RBH 18 HONESTY (WRITE ME A LIST) (Sony/ATV Acuff Rose, BMI/New Works, BMI), HL, CS 25; H100 93 HOT MAMA (Sony/ATV Acuff Rose, BMI/Wenonga,

BMI), HL, CS 43 HOT & WET (Da Twelve, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/Danger Zone, ASCAP/Ludacris, ASCAP) RBH 58

CAP) RBH 58 HOY (Estefan, ASCAP) LT 1 HOY EMPIEZA MI TRISTEZA (Edimusa, ASCAP) LT 16

I CAN ONLY IMAGINE (Simpleville, ASCAP/Fun Attic,

I CAN ONLY IMAGINE (Simpleville, ASCAP/Fun Attic, ASCAP) H100 76
I CAN'T BE YOUR FRIEND (Warner-Tamerlane, BMI/Writers Extreme, BMI/EMI April, ASCAP/Waltz Time, ASCAP), HL/WBM, CS 22
I CAN'T TAKE YOU ANYWHERE (Sony/ATV Tree, BMI/Big Yellow Dog, BMI/Tokeco Tunes, BMI), HL, CS 33
IF I CAN'T (High On Life, ASCAP/WB, ASCAP/Ain't Nuthin' Goin' On But Funking, ASCAP/Music Of Windswept, ASCAP/Blotter, ASCAP/Elvis Mambo, ASCAP/Funkersal, ASCAP/50 Cent, ASCAP/Comba, ASCAP/Feemstrar, ASCAP), WBM, H100 80
I LIKE (Michael Alvarez, BMI/Anthony England, BMI) RBH 99

RBH 99
I'LL NEVER LEAVE (Zomba Songs, BMI/R.Kelly, BMI),

PILL NEVER LEAVE (Zomba Songs, BMI/K.Keily, BMI),
WBM, RBH 40
11.0VE THIS BAR (Tokeco Tunes, BMI/Sony/ATV Tree,
BMI/Big Yellow Dog, BMI), HL, CS 9; HJ00 44
11.0VE YOU THIS MUCH (Nashville DreamWorks
Songs, ASCAP/Faper Angels, ASCAP/Sunchaser,
ASCAP/Cherry Lane, ASCAP/EMI April, ASCAP/Sea Gayle,
ASCAP/CHORTY Los Steys, ASCAP/Onaly,
ASCAP/Major Bob, ASCAP/Warner-Tamerlane, BMI),
HL/WBM, CS 8; HJ00 48
1'M GONNA TAKE THAT MOUNTAIN (Foray,
SESAC/Sea Keeper, SESAC/Chatawa, ASCAP) CS 20
1'M IN LOVE WITH YOU (Haneli, BMI/Wacissa River,
BMI), CS 54

BMI) C5 54
I'M ONE OF YOU (Warner-Tamerlane, BMI)/Melanie
Howard, ASCAP), WBM, C5 39
INDUSTRY (Sony/ATV Tunes, ASCAP/Huss Zwingli,
ASCAP/EMI Blackwood, BMI/Te-Bass, BMI/Jobete,
ASCAP/Stone Agate, BMI), HL, RBH 92
I NEED YOU NOW (Smokie's Song, BMI) RBH 64
IN MY DREAMS (Mundo, BMI/EMI Blackwood,
BMI/Rumbalo, BMI/Toto Tunes, ASCAP/Winning Circle,
ASCAP/Bluewater, ASCAP), HL, CS 42
INTENTALOTU (Juan & Nelson, ASCAP) LT 48
IN THOSE JEANS (Music Of Windswept, ASCAP/Hand

In My Pocket, ASCAP/Harvey "The Rock" Hester, ASCAP), WBM, H100 64; RBH 26

In My Pocket, ASCAP/Harvey "Ine Rock" Hester, ASCAP),
WBM, Hoto G4; RBH 26
INTO YOU () Brasco, ASCAP/Desert Storm, BMI/Mr.
Manatti, BMI/EMI Blackwood, BMI/Duro, BMI/Songs Of
DreamWorks, BMI/Time For Flytes, BMI/EMI April,
ASCAP/Plus 1, ASCAP/D. Brasco, ASCAP/Cherry River,
BMI), CLM/HI, Hito 08; RBH 12
ITHINK YOU'RE BEAUTIFUL (Mosaic Music, BMI/Hold

(, BMI) CS 46 IT'S FIVE O'CLOCK SOMEWHERE (EMI April, SCAD/Warner Tamerlane, BMI/R. IT'S HIVE O'CLOCK SOME UNITED TABLE (1997) ASCAP/Sea Gayle, ASCAP/Warner Tamerlane, BMI/R. Joseph, BMI, HL/WBM, CS 3; H100 29

IWANNA DO IT ALL (EMI Blackwood, BMI/Ty Land, BMI/1808 Music, BMI/BPI, BMI/Mike Curb, BMI),

BMI/1808 Music, bmi/ur), bmi/u

BMI), HL, CS 28
I WISH I WASN'T (EMI April, ASCAP/Flyte Tyme,
ASCAP/Minneapolis Guys, ASCAP/Ji Branda, ASCAP), HL,

JUST A DOG (Ottanowear, BMI) RBH 75

-K-KNOCK KNOCK (Mass Confusion, ASCAP/WB, ASCAP/Ye World Music, ASCAP/Abc-Dunhill, BMI), WBM, H100 82; RBH 24

LA PAGA (Peermusic III, BMI/Camaleon, BMI) LT 36 LET'S GET DOWN (Shad Moss, BMI/Warner-Tamer-lane, BMI/Subba Gee, BMI/Noontime Tunes, BMI/R.O.C., BMI/JNB, BMI/Ya Majesty's Music, ASCAP), WBM, H100

BMI/JNB, BMI/Va Majesty's Music, ASCAP), WBM, H100
51; RBH 36
LIGHTS OUT (Hoobangin Music, ASCAP/DreamWorks
Songs, ASCAP/EMI Blackwood, BMI/Crypton Music,
BMI/Juniversal, ASCAP/Gangsta Boogie, ASCAP/KnocTurn'AL, ASCAP/Baby Ree Toonz, BMI), HL, RBH 97
LIGHT YOUR A** ON FIRE (Starbus, BMI/Ensign,
BMI/The Waters Of Nazareth, BMI/EMI Blackwood,
BMI/Chase Chad, ASCAP/EMI April, ASCAP), HL, H100 95;
RBH AD

RBH 49
LIKE A PIMP (Crump Tight, ASCAP/Lucky, BMI/WB,

LIKE A PIMP (CIUITY 155), ASCAP/EMI April, ASCAP/EMI (Butty Rock, ASCAP/EMI April, ASCAP/Tony Kelly, BMI/Universal-Songs Of PolyGram, BMI/VP, BMI), HL/WBM, H100 74; RBH 44, LITTLE MOMENTS (EMI April, ASCAP/Sea Gayle, CSCR), UL (\$27

CAP), HL, CS 37 LL**ORARE LAS PENAS** (Nati, BMI/Ventura, ASCAP) LT

LONG BLACK TRAIN (Sony/ATV Cross Keys, CAP/Drivers Ed, ASCAP), HL, CS 34 LO QUE YO TUVE CONTIGO (Universal Musica, CAP/Rubet, ASCAP/2000 Amor, ASCAP/Sony/ATV Dis-

ASCAP/Rubet, ASCAP/2000 Amor, ASCAP/Sony/ATV Discos, ASCAP) LT 50
LOVE AT 1ST SIGHT (Mary J. Blige, ASCAP/Universal-MCA, ASCAP/Gloria's Boy, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/Wu-Tang, BMI/Careers-BMG, BMI/Marsky, BMI/Janice Combs, BMI/EMI Blackwood, BMI/Danger Zone, ASCAP/Zomba, ASCAP/Jass Merchant, ASCAP, HL/WBM, RBH 66
LOVE CALLS (Kem, BMI) RBH 25
LOVE YOU MORE (Hand In My Pocket, ASCAP/Music Of Windswept, ASCAP/Famous, ASCAP/BIG JAMES, ASCAP/Casino Room, ASCAP/Hutspa, ASCAP), HL, RBH 54

LOVIN' ALL NIGHT (Sony/ATV Cross Keys, ASCAP), HL, CS 19; H100 81 LOW (Whorgamusica, ASCAP/EMI April, ASCAP), HL,

MAS QUE TU AMIGO (Crisma, SESAC) LT 47
ME CANSE DE MORIR POR TU AMOR (Zomba Golden
Sands, ASCAP) LT 27
ME PONES SEXY (Cori Tiffani, BMI/Mindsetter's
Music, BMI/Gregory Bruno's, BMI/JadaChris,
BMI/Sony/ATV Songs, BMI/Jelly's Jams, ASCAP/Joseph
Cartagena, ASCAP/Thaly Songs, BMI/Peermusic III,
BMI/AImo, ASCAP) LT 44
MIENTES TAN BIEN (Sony/ATV Discos, ASCAP) LT 17
MIGHTY D.BI OFK GEILINS LIBY (Sheek Jour bin

MIGHTY D-BLOCK (2 GUNS UP) (SheekLouchin, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/DJ Green

ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/DJ Green Latern, BMI), HL, RBH 100 MILKSHAKE (The Waters Of Nazareth, BMI/EMI Blackwood, BMI/Chase Chad, ASCAP/EMI April, ASCAP/Raynchaser, BMI/Careers-BMG, BMI/Issy & Nemo Tunes, ASCAP), HL, H100 91; RBH 43 MINUTOS (Sony/ATV Discos, ASCAP/Arjona Musical,

CAP) LT 23 MORE & MORE (R.Kelly, BMI/Zomba Songs, BMI),

M, RBH 55
MY FRONT PORCH LOOKING IN (Sony/ATV Tree,

MY FRONT PURCH LOOKING IN COOP, AN TIFEE, BM/Sixteen Stars, BM/HoriPro, BM/Cosmic Muel, ASCAP/Don Pfrimmer, ASCAP), HL, CS 17 MY LOVE IS LIKE... WO (Mass Confusion, ASCAP/WB, ASCAP/C SUN, ASCAP/Wet Ink Red, ASCAP/Black Soul Connection, BMI/Wet Ink Blue, BMI), WBM, H100 19; RBH

MY NAME (Eight Mile Style, BMI/Hennessey For eryone, BMI/Alexandra, BMI/Nate Dogg, BMI) RBH 93

-N-

AGGIN (ColliPark, BMI/Da Crippler, BMI/EWC, BMI) H100 87; RBH 45 NA NA NA NA (Da Twelve, ASCAP/Justin Combs, ASCAP/EMI April, ASCAP/Wild Apache, ASCAP), HL, RBH

NEVA EVA (Swole, ASCAP) RBH 90 NEVER LEAVE YOU - UH OOH, UH OOOH! (1433,

CAP/Tafari, ASCAP/Greensleeves, PRS) H100 47 NO ES LO MISMO (Gazul, ASCAP/WB, ASCAP) LT 7 NO HACE FALTA (F.I.P.P., BMI/Estefan, ASCAP) LT 1 NOMAS POR TU CULPA (Vander, ASCAP/Edimusa,

ASCAP) LT 13 NOOKIE (REAL GOOD) (Big Ape, BMI/E-Class, BMI/LEC., BMI) RBH 73 NO SHOES, NO SHIRT, NO PROBLEMS (Sony/ATV Acuff Rose, BMI), HL, CS 12; H100 53

OFFICIALLY MISSING YOU (Aurelius, ASCAP/Famous, ASCAP), HL, H100 89; RBH 31
THE ONLY THING MISSIN' (Kharatroy, ASCAP/October 12th, ASCAP/Hitco South, ASCAP/Music Of Windswept, ASCAP/Divinebushbaby, SESAC/Evamaemusic, ASCAP),

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OOH! (EMI Anril ASCAP/Art Official BMI/Justin Combs, ASCAP/Bohannon Music, ASCAP/Universal-MCA, ASCAP/Mary J. Blige, ASCAP), HL, H100 30: RBH 15

P

PARA MORIR IGUALES (Peer Int'l., BMI) LT 41
PARTY & BULLSH*T 2003 (Rah Digga, ASCAP/F.O.B.,
ASCAP/N.Q.C., ASCAP/Curtis A Jones, ASCAP) RBH 78
PARTY TO DAMASCUS (Sony) ATV Tunes, ASCAP/Huss
Zwingit, ASCAP/EMI Blackwood, BMI/Te-Bass, BMI/Mass
Confusion, ASCAP/WB, ASCAP), HL/WBM, RBH 59
PASS THAT DUTCH (Mass Confusion, ASCAP/WB,
ASCAP/Virginia Beach, ASCAP), WBM, RBH 39
PERFECT (Copyright Control/Sony/ATV Tree,
BMI/Wenonga, BMI/Gold Watch, BMI), HL, CS 44
PICK UP THE PHONE (Zomba Songs, BMI/R.Kelly,
BMI/Ludacris, ASCAP/EMI April, ASCAP), HL/WBM, RBH
83

P.I.M.P. (High On Life, ASCAP/EMI April, ASCAP/Derty

ASCAP), HL/WBM, H100 7; RBH 13
PLAYBOYS OF THE SOUTHWESTERN WORLD (Mur

PLAYBOYS OF THE SOUTHWESTERN WORLD (Murrah, BMI/VanWarmer, ASCAP), WBM, CS 26
PON DE RIVER, PON DE BANK (Greensleeves,
PRS/Copyright Control) H100 86; RBH 29
PRAY FOR THE FISH (Green Dogg, BMI/Springer Ink,
BMI) CS 48
PUT THAT WOMAN FIRST (Divine Mill, ASCAP/WB,
ASCAP/Dinky B, ASCAP/Universal-PolySram Internationa
Tunes, SESAC/Jahqae Joints, SESAC/J Want My Daddy's
Records, ASCAP/Miss Mary's, BMI/Nitty & Capone,
BMI/Warner-Tamerlane, BMI/Jasane Drama, ASCAP/Irving, BMI), HL/WBM, RBH 42

BMI/Warner-Tamerlane, BMI/Jasane Drama, ASCAP/Irv ing, BMI), HL/WBM, RBH 42 PUT YOUR DRINKS DOWN (Feelis, ASCAP/Dead Game, ASCAP/Dry Rain, ASCAP/Mr. Green, ASCAP/Earl Hayes, ASCAP) RBH 80

QUE GANAS (Hecho A Mano, ASCAP/EMI April, ASCAP/Clear Mind, ASCAP/Famous, ASCAP/Clear Heart, BMI/Ensign, BMI) LT 42
QUE TE RUEGUE QUIEN TE QUIERA (LGA, BMI) LT 49
QUIERO PERDERME EN TU CUERPO (Kike Santander, BMI/Ensign, BMI) LT 12
QUITEMONOS LA ROPA (World Deep, BMI/Sony/ATV Latin, BMI/Blueplatinum, ASCAP/Sony/ATV Discos, ASCAP) LT 10

-R-

RAINBOW MAN (Warner-Tamerlane, BMI/Smith Haven, BMI/Coburn, BMI), WBM, CS 47 RAIN ON ME (Pookietoots, ASCAP/Baeza, ASCAP/Universal, ASCAP/Famous, ASCAP/Soldierz Touch, ASCAP/Ensign, BMI/DJ Irv, BMI/Colgems-EMI, ASCAP), HL/WBM, H100 16; RBH 5 READ YOUR MIND (Tuff Huff, BMI/Grindtime, BMI/Pay Town, BMI) H106 (2) RBH 20

READ TOOK MIND (unit unit, plan, oringanie, BMI/Pay Town, BMI) Hoo 63; RBH 20 REAL GOOD MAN (Universal, ASCAP/Memphisto, ASCAP/Zomba Songs, BMI/Teren It Up, BMI), WBM, CS 1;

ASCAP/Zomba Songs, BMI/Teren It Up, BMI), WBM, CS 1; H100 27 RED DIRT ROAD (Sony/ATV Tree, BMI/Buffalo Prairie, BMI/Showbilly, BMI), HL, CS 14; H100 61 THE REMEDY (I WONT WORRY) (Goo Eyed, ASCAP/BSM, ASCAP/Warner-Tamerlane, BMI/Hollylodge, BMI/Scott Spock Songs, BMI/BMG-Careers, BMI/Graham Edwards Songs, ASCAP/BMG Songs, ASCAP/Rainbow Fish, BMI), HL/WBM, H100 20 REST IN PIECES (Sixx-Gunner, ASCAP), WBM, H100 99 RIEY LLORA (Sir George, ASCAP/WB, ASCAP) IT 14, RIGHT THURR (Trak Starz, ASCAP/Almo, ASCAP/Irv-ing, BMI), HL, H100 4: RBH 9

RIGHT THURR (Trak STarz, ASCAP/Almo, ASCAP/Irving, BMI), HI, H100 4; RBH 9
ROUN THE GLOBE (Nappy Roots, BMI/Mike City,
BMI/Warner-Tamerlane, BMI), WBM, RBH 81
RUNNIN (EMI April, ASCAP/Easy Money,
ASCAP/Isitin Combs, ASCAP/Big Poppa, ASCAP/Eight
Mile Style, BMI), HL, RBH 52
RUN, RUN, RUN (Songs Of Scream, ASCAP/There'S
One Music, ASCAP/MS, ASCAP/Boat
Money, ASCAP/Sony/ATV Cross Keys, ASCAP/Humidity,
ASCAP), HL, CS 41

SALT SHAKER (TVT, BMI/Collipark, BMI/EWC, BMI/Da poler, BMI/C'Amore, BMI/Me & Marq, ASCAP) RBH 68 ippler, BMI/C'Amore, BMI/Me & Marq, ABCAF, ABILOS SAY HOW I FEEL (DKG, BMI) RBH 79 SELL A LOT OF BEER (Sony/ATV Tree, BMI/Mr. Bubba,

SELLA LOT OF BEER (CONJY) THE RESIDENT SERVICES SE ME OLVIDO TU NOMBRE (FL.P.P., BMI) LT 24
SENORITA (Tennman Tunes, ASCAP/Zomba,
ASCAP/EMI April, ASCAP/Chase Chad, ASCAP/EMI Blackwood, BMI/The Waters Of Nazareth, BMI), HL/WBM, H100

wood, BMI/The Waters Of Nazareth, BMI), HL/WBM, H1oc 49
SHAKE THAT MONKEY (Zomba Songs, BMI/T. Shaw, BMI/Lil Jon ooo17 Music, BMI), WBM, RBH 70
SHAKE YATAILFEATHER (Jackie Frost, ASCAP/BMG Songs, ASCAP/Bubo, ASCAP/That's What's Up, ASCAP/Young Dude, ASCAP/Joson Bridges, ASCAP), HL/WBM, H1oo 2; RBH 8
SHE 15 (EMI April, ASCAP/Zorro Roja, ASCAP/Still Working For The Man, BMI/ICG, BMI/Tommy Lee James, BMI/Pat Price, BMI), HL, CS 56
SHE'S NOT JUST A PRETTY FACE (Universal-Songs Of PolyGram International, BMI/Loon Echo, BMI/Out Of Pocket, ASCAP/Zomba, ASCAP), WBM, CS 55
SHOW ME HOW TO LIVE (Disappearing One, ASCAP/Melee Savvy Music, BMI/Me 3, BMI/LBV Songs, BMI), HI, H1oo 72

ASCAP/Melee Savvy Music, BMI/Me 3, BMI/LDV JOINGS, BMI), HL, H100 72 SIGNS OF LOVE MAKIN' (Zovektion, ASCAP/BMG Songs, ASCAP/First Avenue, ASCAP/Demis Hot Songs, ASCAP/Edmonds, BMI/EMI April, ASCAP/E Two. ASCAP), HL, H100 73; RBH 21 SO FAR AWAY (Greenfund, ASCAP/i.m.nobody, ASCAP/My Blue Car, ASCAP/pimpYug, ASCAP), WBM, H100 31

SO GONE (Mass Confusion, ASCAP/WB, ASCAP/Cun-

SO GONE (Mass Confusion, ASCAP/WB, ASCAP/Luningham, ASCAP/Rashi Y. Leory, ASCAP/Portrait-Solar, ASCAP/Sony/ATV Tunes, ASCAP), HL/WBM, RBH 22 SOLO POR TI (Yami, BMI) 17 22 SOMEDAY (Warner-Tamerlane, BMI/Arm Your Dillo, SOCAN/Zero-G, SOCAN/Black Diesel, SOCAN), WBM,

SUCAN/ZEIO-SUCAN/AME (Nathaniel Lamar Haywood, BMI/La Kasa Sole, ASCAP/Darryl Payne, BMI) RBH 95 SO YESTERDAY (BMG-Careers, BMI/Lauren Christy, BMI/Scott Spock Songs, BMI/Shahasu, BMI/Graham Edwards Songs, ASCAP), HL, H100 52 STACY'S MOM (Monkey Demon, BMI/Vaguely Familiar ASCAP) H100 50

STACY'S MOM (Monkey Demon, BMI/Vaguely Familiar, ASCAP) H100 59
STAND UP (Ludacris, ASCAP/EMI April, ASCAP/Ye
World Music, ASCAP), HL, H100 9; RBH 3
STEP IN THE NAME OF LOVE (Zomba Songs,
BMI/R, Kelly, BMI), WBM, H100 25; RBH 11
STILL ON MY BRAIN (Tennman Tunes, ASCAP/Zomba,
ASCAP/First Avenue, ASCAP/BMG, PRS/BMG Songs,
ASCAP/EMI April, ASCAP/E Two, ASCAP/Demis Hot
Songs, ASCAP), HL, RBH 77
STREETS OF HEAVEN (Magic Mustang, BMI/Write Em
Cowgirl, BMI/Annie And Clyde, ASCAP/Anthology, ASCAP)

STRICTLY BUSINESS (Green Dogg, BMI) CS 58 STUNT 101 (High On Life, ASCAP/EMI April, ASCAP/Dirty Works, BMI/50 Cent, ASCAP/Universal,

ASCAP), HL/WBM, RBH 62 SUELTALO (Elix, ASCAP) LT 35 SUGA SUGA (Latino Velvt, BMI/SoulSick Muzik, BM/Amaya-Sophia, BMI/Jumping Bean, BMI) H100 22;

SUMMERTIME (EMI April, ASCAP/Justin Combs, ASCAP/Phoenix Ave, ASCAP/EMI Blackwood, BMI/Jani Combs, BMI/Marsky, BMI/Beyonce, ASCAP), HL, RBH 3 SUPERSTAR (Embassy, BMI/Young Carney, ASCAP)

TAL VEZ (Muziekuitgeveris Artemis BV, BMI), WBM, LT

TE METISTE EN MI CAMA (Edimonsa, ASCAP) LT 34
TE NECESITO (Karen, BMI/Elyon, BMI) LT 4
TENNESSEE RIVER RUN (EMI April, ASCAP/Pittsburg
dding, ASCAP/Chord Boy, BMI/Bradley, BMI), HL/WBM,

CS 31

TE REGALO MI TRISTEZA (ADG, SESAC) LT 38

TE RETO A QUE ME OLVIDES (Arpa, BMI) LT 30

TEXAS PLATES (WB, ASCAP/Kelodies,
ASCAP/Sony/ATV Cross Keys, ASCAP/Onaly, ASCAP),
HL/WBM, CS 53

THEN THEY DO (Warner-Tamerlane, BMI/Makeshift,

BMI), WBM., H100 98
(THERE'S GOTTA BE) MORE TO LIFE (Diesel Liesal, BMI/Warner-Tamerlane, BMI/Slowguy Songs, ASCAP/Songtower, ASCAP/WB, ASCAP/Little Minx Music, ASCAP/Chrysalis, ASCAP/First Avenue, ASCAP/BMG Songs, ASCAP/Emonds, BMI/EMI April, ASCAP/E Two, ASCAP/, HL/WBM, H100 68
THIS IS HOW WE DO (Money Mack, BMI) RBH 72
THIS IS THE NIGHT (AIGH NOVA, SOCAN/Deston, ASCAP/Brrr..., ASCAP/WB, ASCAP), HL/WBM, H100 97
THIS ONE'S FOR THE GIRLS (DreamWorks Songs, ASCAP/Monkey Feet, ASCAP/Chry Lane, ASCAP/Famous, ASCAP/Animal Fair, ASCAP/Careers-BMG, BMI/Silverkiss, BMI), CLM/HL, CS 6; H100 41
THOIA THOING (Zomba Songs, BMI/R. Kelly, BMI), WBM, H100 17; RBH 6
TOUGH LITTLE BOYS (EMI April, ASCAP/Sea Gayle, ASCAP/Coburn, BMI), HL/WBM, CS 5; H100 36
TU AMOR O TU DESPRECIO (Crisma, SESAC) LT 37 (THERE'S GOTTA BE) MORE TO UFE (Diesel Liesal.

U GOT THAT LOVE (CALL IT A NIGHT) (Divided,
BMI/Universal-Songs Of PolyGram, BMI/Ramal,
BMI/Warner-Tamerlane, BMI), WBM, RBH 61
UNA EMOCION PARA SIEMPRE (Universal-Musica
Unica, BMI/EMI Blackwood, BMI) LT 43
UN AMOR PARA LA HISTORIA (Universal Musica,
ASCAP/Unique Hits, ASCAP) LT 28
UN SIGLO SIN TI (Muziekuitgerverij B.V. BUMA,
ASCAP/WB, ASCAP) LT 3
UNWELL (Bidnis, BMI/EMI Blackwood, BMI), HL, H100
11

VIVE LA VIDA (Rubet, ASCAP/Universal Musica, ASCAP/2000 Amor, ASCAP) LT 19

-W-WALK A LITTLE STRAIGHTER (Universal, ASCAP/Off My Rocker, ASCAP/Universal-Songs of PolyGram Interna-tional, BMI/Everything | Love, BMI/Sony/ATV Acuff Rose, BMI), HL/WBM, CS 13; H100 69

tional, BMI/Everything I Love, BMI/Sony/ATV Acuff Rose, BMI), HL/WBM, CS 13; Htoo 69 WALKED OUTTA HEAVEN (WBM, SESAC/Babyboy'S Little, SESAC/Noontime South, SESAC/EMI April, ASCAP/Black Baby, SESAC/Them Damm Twins, ASCAP/Air Control, ASCAP), HL/WBM, H100 35; RBH 14 WALKING IN MEMPHIS (Famous, ASCAP), HL, CS 23 WAT DA HOON GON BE (Shaniah Gymone, ASCAP/EMI April, ASCAP/Young Dude, ASCAP/Universal, ASCAP/SoulaJamba Songs, BMI), HL, H100 75; RBH 34 WAYE ON WAYE (Greenhorse, BMI/EMI Blackwood, BMI/Cooke's Trust, SESAC/Bug, BMI/Justin Pollard, SESAC), HL, CS 12; H100 62 THE WAY YOU MOYE (Gnat Booty, ASCAP/Chrysalis, BMI/Carl Mo, BMI/Organized Noize, BMI), WBM, H100 39; RBH 19

39; RBH 19
WEAK AND POWERLESS (Transfixed Music,
ASCAP/Harry Merkin, ASCAP/EMI April, ASCAP), HL, H100

WHAT A GIRL WANTS (Zomba Songs, BMI/R, Kelly, BMI), WBM, RBH 74
WHAT CHA GONE DO (Ball Hawg, ASCAP/Lucky, BMI)

RBH 98
WHAT LTP GANGSTA (High On Life, ASCAP/Tems, BMI)
RBH 98
WHAT UP GANGSTA (High On Life, ASCAP/Teminally
Ill, BMI/Universal, ASCAP/50 Cent, ASCAP) RBH 48
WHAT WAS ITHINKIN' (Sony/ATV Tree,
BMI/Sony/ATV Cross Keys, ASCAP), HL, CS 2; H100 28
WHERE IS THE LOVE? (will.iam, BMI/Nawasha Networks, BMI/Jepeney, BMI/Temman Tunes, BMI/Zomba
Songs, BMI/Printz Polor, BMI/Tuono, BMI/El Cubano,
BMI), CLM/WBM, H100 10
WHERE THE HOOD AT? (Boomer X, ASCAP/Universal,
ASCAP/Live To Prove, ASCAP/Mafia Music, ASCAP/Songs
Of Marl, ASCAP/Cold Chillin', ASCAP/EMI April, ASCAP),
HL/WBM, H100 84; RBH 46

Of Mart, ASCAP/Cold Chillin', ASCAP/EMI April, ASCAP), HL/WBM, H100 84; RBH 46 WHITE FLAG (Warner Chappell, PRS/WB, ASCAP/Future Furniture, ASCAP/EMI April, ASCAP/BMG Songs, ASCAP), HL/WBM, H100 65 WHO WOULDN'T WANNA BE ME (Universal, ASCAP/Lanark Village Tunes, ASCAP/Coburn, BMI), WBM,

ASCAP/Lanark Village Tunes, ASCAP/Coburn, BMI), WBM, CS 7; H100 43
WHY CAN'T I (Warner-Tamerlane, BMI/Hollylodge, BMI/Rainbow Fish, BMI/Mr. Spock, BMI/WB, ASCAP/Fix, ASCAP/Fry Hill, ASCAP/Sony/ATV Tunes, ASCAP), HL/WBM, H100 67
WHY DON'T YOU & I (Anaesthetic, BMI/Warner-Tamerlane, BMI), WBM, H100 12
WRINKLES (Universal-Songs Of PolyGram International, BMI/Virgin Timber, BMI/Major Bob, ASCAP), WBM, CS 29

YANO ERES EL MISMO (Santander Songs,
BMI/Ensign, BMI/Univision, ASCAP) LT 46
YANO ES IGUAL (SoulSick Muzik, BMI/Logictone,
BMI/Jumping Bean, BMI) LT 25
A YEAR AT A TIME (Songy/ATV Tree, BMI/Songs Of
Tercel, BMI/Sony/ATV Cross Keys, ASCAP), HL, CS 59
YO LA AMO (Semia, ASCAP) LT 39
YOU CAN'T TAKE THE HONKY TONK OUT OF THE GIRL
(SONy/ATV Songs - RMI/L HONKY TONK OUT OF THE GIRL
(SONy/ATV Songs - RMI/L HONKY TONK OUT OF THE GIRL

YOU CAN'TTAKE THE HONKY TONK OUT OF THE GIRL (Sony/ATV Songs, BMI/Love Monkey, BMI/Emrsonbignz, BMI/Songs Of Windswept Pacific, BMI), HL/WBM, CS 30 YOUNG MAN'S TOWN (Vinnie Mae, BMI) CS 57 YOU'RE IN MY HEAD (EMI Blackwood, BMI/Shane Minor, BMI/Gottahaveable, BMI/Songs Of Windswept Pacific, BMI/Songs Of Bud Dog, ASCAP/Music Of Windswept, ASCAP), HL, CS 52

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McGraw Title 18th To Spin To No. 1

vocals by Radio, Dramacydal and

Tim McGraw snares his 18th No. 1 on Hot Country Singles & Tracks as "Real Good Man" posts the only detection gain (up 289 spins) within the chart's top four.

The other three songs decline by triple-digit spins, led by Alan Jackson & Jimmy Buffett's "It's Five O'Clock Somewhere." The song drops 575

detections and falls to No. 3 after spending its record-tving eighth week at No. 1 (Singles Minded, Billboard, Oct 4)

"Man" is McGraw's first No. 1 since "Unbroken" reached the pin-

nacle for a week in the Sept. 14, 2002, issue. That 13-month gap is short by most artists' standards. Yet. for McGraw, it is the longest span between No. 1s since he first topped the chart in May 1994 with "Don't Take the Girl.

Elsewhere on the country chart, "I Love This Bar" becomes Toby Keith's second-fastest-climbing single as it steps into the top 10 (11-9) in its seventh week on the list. Of Keith's prior 22 top 10s, only "Courtesy of the Red, White and Blue (The Angry American)" made a quicker ascent. needing only six weeks to reach that region of the chart in June 2002.

MAINSTREAM

Shake Ya Tailfeather Where Is The Love? Can't Hold Us Down

Here Without You Baby Boy

Why Don't You & I

Right Thurr P.I.M.P.

Into You

Unwell

Headstrong

Get Low
LiL JON & THE EAST SIDE BOYZ (BME/T

My Love Is Like... Wo

The Remedy (I Won't Worry)

SERT STORM/ELEKTRA/EEG

(There's Gotta Be) More To Life

SEAN PAUL (COLUMBIA)

4

12

8

5

19

"Bar" is the third track to reach the top 10 in seven weeks or less so far in 2003, compared with four last year and nine in 2001, the latter an anomaly of the past five years. The downward trend for immediate hits seems to have started in 1999 when four songs made the top 10 in seven weeks or less, followed by three in 2000.

Stretch have been removed by new producer Eminem, and a sample of "Dying to Live," an obscure 1971 Bside from the Edgar Winter Group, has been added. "Runnin" is the first single from

the soundtrack to "Resurrection," a movie about the life of Tupac, which is narrated by the late artist. The soundtrack hits retail Nov. 4: the movie debuts 10 days later.

CLOSING THE GAP: Sarah McLachlan

debuts at No. 1 and No. 4 on Hot Digital Tracks with two versions (album and radio mix) of "Fallen. her first solo release in more than four years. The album mix comes in with 2,500 paid downloads, which is the most one-week transactions in the chart's short history.

Combined, both versions account for slightly more than 4,000 paid downloads. well within shouting distance of the top seller on the traditional Hot 100 Singles Sales chart. This issue, Elvis Presley's "Rubberneckin' "reclaims the No. 1 slot on that chart with 6,500 units sold, a mere 38% lead over the combined "Fallen" sums.

HAVE MERCY: MercyMe lands its first Billboard Hot 100 entry as "I Can Only Imagine" debuts at No. 76 while splashing onto Hot 100 Singles Sales at No. 4 with 6,000 units scanned. "Imagine" also

moves back into the top 10 (at No. 10) on the Adult Contemporary chart, which returns in print form this issue (see story, page 10).

MercyMe also rides high on bill-

board.com's Hot Christian Singles & Tracks and Hot Christian Adult Contemporary charts with "Word of God Speak," which holds at No. 1 for a ninth week on each list



Minal Patel

mpatel@billboard.com Wade Jessen wiessen@billboard.com



Prior to 1999, the years with the fewest fast-rising songs were 1997 and 1995, both with eight. Every other year of the Nielsen Broadcast Data Systems era (1990 to the present) has no less than 10 such titles.

SECOND LIFE: "Runnin" by Tupac Featuring the Notorious B.I.G. debuts on Hot R&B/Hip-Hop Singles & Tracks at No. 52 almost seven years after it peaked at No. 57 on the chart in another form. The track is being treated as a new entry since it has been considerably revamped from the original, which was produced by Easy Mo Bee. Featured

R		OC	Ird I UP 4U _{TM}
THIS WEEK	LAST WEEK	MAKE ON	Nielsen Broadcast Data Systems TITLE ARTIST (IMPRINT/PROMOTION LABEL)
6	1	•	Baby Boy BEYONCE FFAT SEAN PAUL (COLUMBIA) 3 WAS AL No. 1
2	2	15	Get Low UL JON & THE EAST SIDE BOYZ (BME/TVT)
3	4	17	Suga Suga BABY BASH FEAT FRANKIE J (UNIVERSAL/UMRG)
4	3	17	Shake Ya Tailfeather NELLY, P. DIODY & MURPHY LEE (BAD BOY/UMRG)
5	5	21	Right Thurr CHINGY (DISTURBING THA PEACE/CAPITOL)
6	6	15	Frontin' PHARRELL FEAT. JAY-Z (STAR TRAK/ARISTA)
7	7	16	P.I.M.P. 50 CENT (SHADY/AFTERMATH/INTERSCOPE)
8	10		Holidae In CHINGY (DISTURBING THA PEACE/CAPITOL)
9	11	12	Can't Stop, Won't Stop YOUNG GUNZ (ROC-A-FELLA/DEF JAM/IDJMG)
10	15		Damn! YOUNGBLOODZ FEAT. LIL JON (SO SO OEF/ARISTA)
11	8	113	Let's Get Down BOW WOW FEAT. BABY (COLUMBIA)
12	9	44	Deliverance BUBBA SPARXXX (BEAT CLUB/INTERSCOPE)
13	17		Stand Up Ludacris idisturbing tha peace/def Jam South/IDJMG)
14	14		Got Some Teeth OBIE TRICE (SHADY/INTERSCOPE)
15	12	23	Into You FABOLOUS (DESERT STORM/ELEKTRA/EEG)
16	23	6	The Way You Move OUTKAST FEAT. SLEEPY BROWN (ARISTA)
17	16	20	Where Is The Love? BLACK EYED PEAS (A&M/INTERSCOPE)
18	13	12.6	My Love Is Like Wo

If I Can't

Crazy In Love

18

20

WEEK	AST WEEK	Ē.	Nielsen Broadcast Data Systems
THIS WEEK	LAST	Ť	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
•	2	17	Why Don't You & I 1 WEAT NO. 1 SANTANA FEAT ALEX BAND OR CHAD KROEGER (ARISTA)
2	1	26	Calling All Angels TRAIN (COLUMBIA)
3	3	34	Unwell MATCHROY TWENTY (ATLANTIC)
4	4	30	The Remedy (I Won't Worry)
5	5		Heaven LIVE (RADIOACTIVE/GEFFEN)
6	7		Bigger Than My Body JOHN MAYER (AWARE/COLUMBIA)
7	8		Why Can't I LIZ PHAIR (CAPITOL)
8	6	211	Are You Happy Now? MICHELLE BRANCH (MAVERICK/WARNER BROS.)
9	9	12	White Flag DIDO (ARISTA)
10	10	26	Amazing JOSH KELLEY (HOLLYWOOD)
11	11	9	Bright Lights MATCHBOX TWENTY (ATLANTIC)
12	12	37	Drift Away UNCLE KRACKER FEAT GOBIE GRÄY (LAVA)
13	15		Here Without You 3 DOORS DOWN IREPUBLIC UNIVERSAL/UMRG)
14	14	211	Bring Me To Life EVANESCENCE FEAT PAUL MCCOY (WIND-UP)
15	13	45	When I'm Gone 3 000RS 00WN (REPUBLIC/JINIVERSAL/UMRG)
16	24		Fallen Sarah McLachlan (arista) 🏚
17)	22		Another Postcard (Chimps) BARENAKED LADIES (REPRISE)
18	17		Miss Independent KELLY CLARKSON (RCA/RMG)
19	iń	25	Intuition

OCTOBER 11 ADULT

WEEK	AST WEEK		Nielsen Broadcast Data Systems
THIS	LAST	I	TITLE ARTIST (IMPRINT/PROMOTION LABEL)
1	1	310	Drift Away UNCLE KRACKER FEAT. DOBIE GRAY (LAVA)
2	2		Unwell MATCHBOX TWENTY (ATLANTIC)
3	4		Forever And For Always SHANIA TWAIN (MERCURY/IOJMG)
4	3		Have You Ever Been In Love CELINE DIDN (EPIC)
5	5		Dance With My Father LUTHER VANORDSS (J/RMG)
6	7		Big Yellow Taxi COUNTING CROWL FEAT VANESSA CARLYON (GEFFEN INTERSCOPE)
7	é		If You're Not The One OANIEL BEDINGFIELD (ISLAND/IDJMG)
8	8		Hole In The World EAGLES (ERC/33RO STREET)
9	9		The Game Of Love SANTANA FEAT MICHELLE BRANCH (ARISTA)
10	11		I Can Only Imagine MERCYME (IND/CURB)
11	12		Calling All Angels TRAIN (COLUMBIA)
12	10		Can't Stop Loving You PHILCOLLINS IATLANTIC)
13	14	Ш	SUNTISE SIMPLY RED (SIMPLY RED. COM/RED INK)
14	13		Don't Know Why NORAH JONES (BLUE NOTE/VIRGIN)
15	15		Beautiful CHRISTINA AGUILERA (RCA/RMG)
16	1)		Look Through My Eyes PHIL COLLINS (WALT DISNEY/HOLLYWOOD)
17	16		We Can LEANN RIMES (REPRISE/CURB)
18	10		Peace (Where The Heart Is) JIM BRICKMAN FEAT COLLIN RAYE (WINDHAM HILL/AAL)
19	19		This Is The Night CLAYAIKEN (RCA/RMG)
20	22		When I Fall In Love

Bi		∞	rd ROCK
THIS WEEK	AST WEEK	Mrs of	Nielsen Broadcast Data Systems TITLE ARTIST (IMPRINT/PROMOTION LABEL)
1	1	16	So Far Away STAIND (FUP/ELEXTRA/EG) WISSAINO. 1
2	2	22	Faint LINKIN PARK (WARNER BROS.)
3	3		Weak And Powerless
4	4		Someday NICKELBACK IROADRUNNER/IDJMG)
5	6	16	Going Under EVANESCENCE (WIND-UP)
6	5	14	Show Me How To Live AUDIOSLAVE (INTERSCOPE/EPIC)
7	8	3.2	Seven Nation Army THE WHITE STRIPES (THIRO MAN/V2)
8	10		Still Frame TRAPT (WARNER BROS.)
9	9		Hands Down DASHBOARD CONFESSIONAL (VAGRANT/INTERSCOPE)
10	7	23	Bottom Of A Bottle
111	15		The Hardest Button To Button THE WHITE STRIPES (THIRD MAN/V2)
12	12	13	Serenity GODSMACK (REPUBLIC/UNIVERSAL/UMRG)
13	17	13	(I Hate) Everything About You three Day's GRACE (JIVE)
14	13	110	Falls On Me FUEL (EPIC)
15	14		Headstrong TRAPT (WARNER BROS.)
16	18	15	The Leaving Song Pt. II AFI (NITRO/OREAMWORKS)
T)	21	2	Are You Going To Be My Girl JET (ELEKTRA/EEG)
18	16		The Boys Of Summer THE ATARIS (COLUMBIA)
19	11		Creatures (For A While) 311 (VOLCANO/JIVE)
20	19		Send The Pain Below CHEVELLE (EPIC)

Compiled from a national sample of data supplied by Nielsen Broadcast Data Systems. 120 mainstream top 40, 59 rhythmic top 40, 88 adult top 40 and 90 modern rock are electronically monitored 24 hours a day, 7 days a week. Songs ranked by number of detections. Songs with an increase in detections over the pre vious week are bulleted regardless of chart movement. A song which has been on the chart for more than 20 weeks will generally not receive a bullet, even if it registers an increase in detections. Songs below the top 15 on Adult Top 40 are removed from the chart after 26 weeks. Dindicates title earned HitPredictions over the present of the

I'm Still Here

Downloads

Continued from page 3

proposition for PC users.

San Diego-based MusicMatch has similar designs.

It became the latest entrant into the market with the Sept. 29 launch of its à la carte download service.

All the services are expected to offer roughly the same number of tracks—more than 200,000 songs from the major labels plus significantly more than 100,000 songs from independent labels—at the price of 99 cents each. They do not require a subscription.

The primary challenges for new services, digital music executives say, are marketing and creating a consumer experience on the PC side that rivals what Apple offers through

the iTunes Music Store to Mac users.

However, usage rights have generally been dictated by the labels.

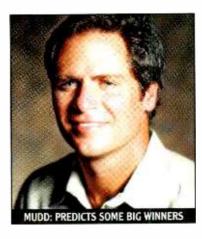
"It's a challenge to be able to find licenses that can be turned into a compelling product for consumers and at the same time protect against piracy," MusicMatch CEO Dennis Mudd says.

Usage rules for MusicMatch's new service—the first Windows-based, pay-per-download store to offer consistent rights—likely hint at where the market is going.

MusicMatch downloads can be stored on up to three PCs at once and transferred to compatible portable devices that support Windows Media files.

Tracks can be burned to CDs; playlists can be burned up to five times.

By contrast, buymusic.com, another pay-per-download service that launched earlier this year, thus far does not offer any consistency in



what consumers can do with the music they purchase.

BuyMusic lets the individual label dictate usage terms.

But with content readily available and usage rules becoming increasingly less restrictive, the number of companies looking to get into the business of selling dig-

ital music is growing.

Computer maker Dell is following competitors like Apple, Sony and Gateway into the music space.

The company recently announced that it plans to launch a new digital music service as well as a portable music player later this year.

Additionally, the company says it will launch a new media management software application that will enable users to listen to digital music files, add music to photo slide shows, watch DVDs and view videoclips.

Mudd maintains that the best opportunities in selling music online will be for companies with attractive software that allows for music and media management that can integrate commerce opportunities.

"We do expect that the big winners in this space are going to be the jukebox makers MusicMatch, Microsoft, Real, Winamp and Apple," he says. "People aren't going to a store; they're buying music from their normal play-back environment."

MusicMatch isn't alone in that thinking. The RealNetworks download offering from Rhapsody is expected to feature integration with the RealOne Player. BuyMusic also has said that it plans to launch a jukebox for its services.

In a point of differentiation from more storefront-oriented services. MusicMatch—which claims more than 8 million active users of its software in the U.S. and 150,000-plus subscribers to its premium radio service Artist-On-Demand—plans to drive much of its download sales through radio offerings.

Consumers will be able to purchase tracks as they are listening to a song.

Mudd says the company hopes to convert 20% of its users into customers largely through e-mail marketing to users who have installed the software.

P2P Conflict

Continued from page 7

RIAA to settle out of court and enabling those who feel they are innocent of wrong-doing to make their case.

"We are trying to be reasonable and fair and allow these cases the opportunity to be resolved without litigation," Bainwol told the panel.

He also said that lawsuits could be avoided if P2P network operators instituted meaningful disclosure notices stating that unauthorized uploading and downloading is illegal, used available technology to filter and block such activity and changed default settings for users so that they do not unknowingly upload material.

Hill veterans say that lawmakers have too much on their plate to reconstruct the DMCA.

There's another emerging factor in the lawmakers' response to the

issue: They view the activities and business practices of Kazaa with growing suspicion.

The hardball questions at the Coleman hearing were aimed at Alan Morris, executive president of Sharman Networks, the parent company of Kazaa.

Kazaa is the most popular program used to trade songs on the Internet.

Ranking member Sen. Carl M. Levin, D-Mich., all but called the



company a suspicious, shady operation. He pumped Morris to reveal the names of the company's owners and asked for explanations as to why the company is partly incorporated on the tiny South Pacific island chain of Vanuatu.

The island, Levin said, "advertises itself as a tax haven and has been on a State Department nation list of money-launderers."

After the hearing, Levin said: "I think they know very well that most of their downloads are violations of copyright."

Morris received similar treatment at an earlier Senate hearing on the issue before the Judiciary Committee Sept. 8.

Nielsen/NetRatings reports that home file sharing through Kazaa has dropped since June, when the RIAA announced its plans to sue infringers.

The decline continued through last month, when the suits were filed, down from 6.7 million per week to 3.9 million. Morris attributed the drop to a common "sea-

sonal downturn."

But there is conflicting information that shows the RIAA still has a long way to go with its antipiracy education efforts. A Gallup poll released the same day as the hearing indicates that 83% of teenagers feel it is morally acceptable to download music from the Internet for free.

Retailers appear split on the lawsuit issue. While Mike Negra, whose store is in State College, Pa., testified at the hearing that he has lost 70% of his business and supports the RIAA program, another retailer, Steve Wiley of Hoodlums New and Used Music, submitted written testimony opposing "prosecuting kids."

Wiley, whose store is in the Student Union Building of Arizona State University, says he believes that part of the industry downturn is because of high CD prices and lack of viable legal online music shopping. He says the labels will face a consumer backlash if they continue the lawsuits.

NO NEW LAWS

Coleman says he wants to continue modifying the subpoena process authorized by the DMCA to include "some sort of judicial review" that would ensure that innocent citizens

aren't dragged into the RIAA's net.

But he added that he is not planning to introduce legislation at this time.

Sen. Sam Brownback, R-Kan., introduced legislation last month to remove or modify the subpoena process of the DMCA, but sources say it is unclear whether he could gain the necessary support for such a bill to pass.

Although Congress may not act to amend the DMCA, the RIAA still has to deal with ongoing court appeals. Many copyright law professors believe that one of the cases could end up before the Supreme Court.

One is an appeal by Verizon that the RIAA does not have the authority to use the subpoenas and the other is an appeal by the RIAA that a lower court was wrong in ruling Grokster as not being liable as a secondary copyright infringer (Billboard, Sept. 20).

On Sept. 29, the American Civil Liberties Union asked a federal court to quash one of the RIAA's subpoenas, citing privacy issues. The subpoena would have forced Boston College to hand over the name of a "Jane Doe" female senior whom the RIAA suspects of pirating songs.

The court has not yet responded.

Latifah

Continued from page 7

Jimmy Fallon. A former recording artist for Tommy Boy and Motown, her most recent music project was a 2002 Motown release, "She's a Queen: A Collection of Hits."

"For this album, I will choose songs that have shaped me artistically and affected me emotionally," the Grammywinning singer/songwriter/rapper said in a prepared statement. She is managed by Shakim Compere.

Also working on the album project will be Monica Lynch, former president of Tommy Boy Records, and Joe McEwen, former senior VP and director of A&R for Warner Bros. Records. Both Creative Battery and Vector will record and market the new album.

All parties will gauge possible future projects together based on

the success of this one.

Sanders founded New York-based Creative Battery in 2002 in partnership with Los Angeles-based AEG and the HEAT Group. The latter is an entertainment and sports company that owns the Miami Heat basketball team and the AmericanAirlines Arena in Miami. Upcoming Creative Battery projects include two Broadway musical productions, "The Color Purple" and a revival of "Dreamgirls."

Also established in 2002, Vector Recordings is headed by co-founders Jack Rovner and Ken Levitan. The label has offices in New York, Nashville and Boston. This year, Vector released Damien Rice's "O" through WEA. Also on its roster is former Black Crowes frontman Chris Robinson.

"There are only a few artists out there with whom you can really create a true event," says Rovner, the former president of RCA Records. "It's a new world, and the music business is looking for new models. This project could be deemed as one of those new models."

Los Angeles-based AEG/LIVE comprises various companies that specialize in live entertainment. Among its divisions are Concerts West and Creative Battery. Concerts West produces Celine Dion's Caesars Palace/Las Vegas show "Celine Dion: A New Day . . . Presented by Chrysler." AEG/LIVE has also promoted national concert tours for Justin Timberlake and the Eagles.

"We were just looking for ways to expand our universe," AEG/LIVE president/CEO Randy Phillips says. "With Queen Latifah between record deals, a set of unique circumstances presented itself. Having the Queen gives us a broad canyas.

"We on the live entertainment side have been reliant on the music industry. But as the business continues to morph, we've been trying to find new business models. We have to get out there and take the initiative."

IFPI Report

Continued from page 8

tria, Finland and Norway, "while in the U.K., album sales rose by 4% and singles in Spain enjoyed great success."

Sales in Russia increased as consumers continue to make the transition from cassette to CD, while in Hong Kong recovery was aided by compilation albums sales.

There were also some positive signs in terms of genre sales: in the U.S., Latin music sales were up 29%, and jazz sales increased 35%.

DVD IS BRIGHT SPOT

A bright spot for the industry as a whole is the popularity of DVD. Berman says, "It's quite surprising to some people that 5.4% of the total global recorded music market is now DVD."

And while midyear sales traditionally account for around 40% of the annual figures, Berman believes the results will improve in the second half of 2003. "The year-end total will not be as bad as the first-half figures look," he says. "But we are still in the twilight of what has become a secular downturn in the industry, faced with these problems. I think we'll probably have to go through it for another year or so."

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Matthews

Continued from page 3

worthwhile here.' "

The fans agree. "Some Devil," issued Sept. 23, sold 469,000 in its first week, according to Nielsen Sound-Scan. In the coming months, it will benefit from Matthews' first solo tour and RCA's focus on radio exposure.

Since late August, the label has been working the dark and dramatic first single, "Gravedigger," at triple-A, modern AC, adult top 40 and modern rock.

A strings-laden tale about death splashed with images of hope, dreams and eternal life, "Gravedigger" is having a tough time getting traction at any of the formats. It is nestled this week at No. 15 on Airplay Monitor's triple-A chart, where it remains strongest.

TENDER TO GRANDIOSE

For the past 15 years, Matthews and his four DMB compadres have been climbing their ladder of success.

Thanks to obsessive fans who, in Deadhead-like fashion, often travel to multiple shows on each leg of each DMB tour, the group has sold more than 10 million concert tickets, according to RCA, and more than 14 million albums in the U.S.

The new solo album features some

of Matthews' most tender and grandiose recordings. It also includes two of his finest songs yet—the deceptively sweet "Oh" (with the repeated line "I love you oh so well/Like a kid loves candy and fresh snow") and the melancholy title cut.

On the latter, Matthews slowly slides up and down the neck of an electric guitar; without any additional instrumentation, he sings in the heart-tugging chorus, "You said, 'Always and forever'/And I believed you, baby."

The somber tune, which Matthews says is about "vast emptiness," is the barest on the album; it's arguably his most definitive solo statement, one that reveals a side of Matthews the masses have previously only glimpsed.

The track spilled out of Matthews in a few hours.

"We spent a lot of time after we recorded it sitting and listening to it, like, 'What are we going to do with it?,' "he says. "It came so quickly, we didn't know if we should put some beats on it, or what we were going to add to it, [if we should] put some more guitars on. But the more we listened to it, it was more like, 'Why? What else could we do with it?' "

Reynolds is featured on the record, as are drummer Brady Blade and bassist Tony Hall—the rhythm section in Emmylou Harris' live band. Matthews begins a few weeks of shows with that unit in early December. The tour will

break for the holidays and pick up again after the first of the year.

The title cut aside, how much of a change is "Some Devil" from Matthews' work with the band? Hardcore fans will recognize the difference right away in such songs as the sweet, hooky "Dodo" and the string-laden "Stay or Leave." But these are not drastic departures; each track has Matthews' voice at the core.

While creating his previous albums was like writing a letter with four other people—not counting 2001's "Everyday," composed by Matthews and producer/songwriter Glen Ballard—this album was created somewhat in solitude, Matthews says.

"I didn't have a chance on this one, as often, to ask someone that was looking over my shoulder or to look over someone's shoulder as much as it was sort of me looking at the page."

After meeting with retailers and getting a positive reaction from previewed tracks, RCA shipped an initial 1.3 million units of "Some Devil"; that number eclipsed the label's initial shipment of "Busted Stuff."

NOT JUST AN ACOUSTIC ALBUM

RCA hopes to drive early sales of the album by adding a five-song bonus disc to most of the initially shipped CDs. The material is culled from Matthews and Reynolds' acoustic tour this year.

RCA also is trying to drive home that the album is a full-band record and not

an acoustic album akin to the 1999 Matthews/Reynolds RCA set "Live at Luther College," according to Hugh Surratt, senior VP of artist development/creative.

"Gravedigger" (featuring electric guitar swirls courtesy of Phish's Trey Anastasio, who guests on five "Some Devil" tracks) helps make the point that this is a rock album. As does next single "Save Me," which will be worked at triple-A, modern AC and adult top 40.

Other tracks being considered as future singles will be harder to work at multiple formats. While the acoustic, almost playful "Oh" appears to be a nobrainer for triple-A, the sparse "Some Devil" will prove more complicated.

"That song gives me goosebumps," Surratt says. "Some of us crazy guys, like myself, we feel that if that song could ever get on the radio—it's so unique and so soulful and emotional—it could work. The trick is getting it on the radio."

Matthews' manager, Coran Capshaw, says film possibilities may be pursued for the track.

Either way, RCA is ready for a battle on the radio front. It's something Surratt says the label is accustomed to after more than a decade of working DMB releases.

"We've had to fight tooth and nail from the very beginning [of the band]," he says. "We took 'Crash Into Me' to top 40 radio four times before it stuck." Matthews will help push the album himself around the start of the "Some Devil" tour, when he hits the TV circuit for the second time. He has already appeared on an MTV special and a one-hour edition of "The Charlie Rose Show."

Aside from educating the public on the musical scope of the new album, RCA and Matthews are stressing that the release of "Some Devil" in no way jeopardizes the future of DMB. The band is likely to return to the studio in January 2004.

In addition, early next year RCA will release a three-DVD, six-CD boxed set from the band's three-night stand at the Gorge in George, Wash., last year. Two-disc CDs and DVDs from the band's recent show for 85,000 fans in New York's Central Park are also due Nov. 11.

Recording "Some Devil" without his longtime musical partners has made Matthews excited about the next DMB recording: "This band is like my family. You can go out to dinner with friends, but you always come back to your family.

"There is no way I will find another group of people that I'll play music [with] the way I play with this band. It's not possible. And it grew again, that appreciation inside me, doing this solo project . . . As long as I'm playing music, I want to play with this band. It's just terrifying for me to think of the band not being there. Just terrifying. I can't imagine what would happen to cause it to not be there."

Indies

Continued from page 3

label, Hag Records (*Billboard*, Oct. 4). Adds R&B veteran Jeffrey Osborne, whose own Jay Oz Records imprint moves through Koch Entertainment Distribution: "It's at the point where no label wants to sign veteran artists. I can name five right now who can't get a deal."

The influx of marquee names with dedicated fan bases to the indie side is translating into increased sales.

Andy Allen, president of New York-based Alternative Distribution Alliance, says that there are "artist opportunities that are larger in scope than they may have been in the past, because of the thinning of the herd, let's call it, at the major-label level.

"As a result, the distributors of these labels are benefiting from the added volume that goes along with that," he adds.

Indeed, veterans fill the Top Independent Albums chart in this issue of *Billboard*. Such tried-and-true acts as Michael Bolton, Simply Red, Dwight Yoakam, Daryl Hall, the Bangles, Steve Earle and the late Warren Zevon all have albums there.

The majors-to-indies route has been unsatisfying for some: Earlier this year, the band Boston sued Artemis Records for more than \$1 million in damages.

At issue were disappointing sales of its Artemis-released 2002 album, "Corporate America" (*Billboard*, July 5).

But on the whole, artists polled by *Billboard* express satisfaction with both the freedom afforded by working with the indies and with the bigger cut they enjoy from the sales pie.

"It allows me to just think about the music. Hey, what a concept! It's freed me up to go in and think about music and not worry about the marketplace," says singer/songwriter John Hiatt, who licensed his last three albums to indie labels after 25 years at the majors.

Hiatt adds with a laugh: "I've made more money as an independent than I ever did on a major label."

Michael Olsen, the new CEO of Nashville-based Compendia Music Group—which distributes albums by Haggard, Joan Osborne and Terence



Trent D'Arby—says he hears all the time from ex-major-label acts: "'I went double-platinum, and I've never seen a check from my record company. Here, I only sold 75,000 records, but I just got a check for a hundred grand.'"

In many cases, indie labels present artists with finished masters, which the artist owns after a licensing period. Under such deals, the artists are paid a royalty for each album sold at rates that many say are higher than those the major labels offer.

ARTIST APPEAL

Peter Frampton's multi-platinum
A&M album "Frampton Comes Alive"

remains one of the best-selling albums of the '70s. But his latest release, "Now," was recorded at his Cincinnati home studio. He started his own imprint, Framptone, and licensed the master to 33rd Street Records, Tower Records' inhouse label, which released it Aug. 26.

"Now" has sold 12,000 units to date, according to Nielsen SoundScan, but Frampton says he's not expecting huge sales. Instead, he says he has a better deal. "I don't have to sell so many records."

Country singer Dwight Yoakam, who spent nearly two platinum-plated decades with Warner Bros., went a similar route with his current album, "Population Me." It's issued on his own Electrodisc imprint through Koch-distributed Audium Records. The album has sold 91,000 units to date.

"It seemed like something Dwight wanted to give a try," his manager, Mark Hartley, says of the licensing deal. "He gets the master back in four years. That's appealing to a lot of artists."

Singer/songwriter Joan Osborne ran her own indie label, Womanly Hips Records, before her 1995 Mercury debut, "Relish," sold 2 million copies. She took her label back to the indie sector last year with the Compendia-distributed "How Sweet It Is."

In Osborne's case, Compendia funded the project and maintains ownership of the masters. Still, she was able to steer her own artistic course.

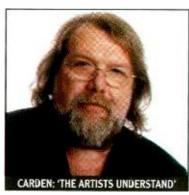
"I was not interested in having label people be part of the creative process, just because the few experiences I've had with that in the past have not been positive ones," she says.

"One of the good things about going the more independent route [is that] you don't have anybody to blame but yourself if something goes wrong. In taking that control back, you're also taking that responsibility on yourself, which for me is very comfortable," she says.

KEEPING IT REAL

Independent labels and distributors appear willing to cede creative control to the artists in return for the type of sales they see from these highly recognizable names

"It's a niche for us," says Erik Grotte, COO of Bayside Distribution in West Sacramento, Calif. "Frampton, [Sammy] Hagar, En Vogue; they can sell 40,000 to 100,000 units,



which for an indie is a good sell, but that's way below what the majors even want to sneeze at."

The arrival of a major-label act at an indie necessarily entails real-world discussions regarding an act's expectations about sales and the distributing company's outlay of dollars for their project.

Mike Carden, president of RED-distributed Eagle Records—which has released albums from such acts as Joe Cocker, Simple Minds, Testament and George Thorogood—says artists understand that indies cannot invest the same kind of marketing and promotion money in an album that a major can.

Carden says, "Going in, we discuss

the expectations at some great length. 'Listen, guys, you've been down these roads. Do you really want to spend all this money on that?' And the answer is usually, 'You're right. What did we really see for that million-dollar radio promotion that we did?' They get it, at this point in their careers."

Manager Hartley notes, "You have to go into this knowing that the rules are going to be different. You're dealing out there on the street level, and you're trying to promote a single, and some of the independent costs associated with promoting a single are enormous."

Compendia's Olsen says, "Our million dollars, even if we were going to spend it, isn't quite as good as one of the majors' million dollars, because they're out there spending it every week.

"So we try to be very, very honest [with our artists], even to the point of rudeness, about what we think we can do with the project. But we also feel like there will be no disappointments in the end."

While many artists with long-term careers believe there is no way the majors will now seek their services, a younger performer like Osborne, who began her recording career in the '90s, doesn't believe the time is right to be with a big firm.

"Most likely, I'll want to stay independent, at least for a little while," Osborne says. "The major labels just don't know what's going on. Their profit models have completely crumbled, and they don't seem to be able to find some other way that's going to work for them, at least in the near future. So it's kind of a great time to not be on a major label."

Additional reporting by Gail Mitchell in Los Angeles.

CD/DVD

Continued from page 7

where there is no distinction between the audio and video components.

What's more, Interscope has been pushing its acts to capture as much video footage as possible when they enter the studio to work on a new CD, in hopes of creating a dual package.

"As you look at the transition that our business is going through, and as you look to new formats, there are certain cases where art may be a little ahead of the business," says Steve Berman, head of sales and marketing at Interscope. "There is a whole generation of artists growing up with and turned on by the idea of marrying visual art and music into the same package—whether that is the dual disc, which is coming, or just in the same package."

The concept is catching on industry-wide.

The Lopez title "The Reel Me" is targeted for a late October/early November release; A Simple Plan's "A Big Package for You!" and Lavigne's "My World" both are due to hit stores Nov. 4.

"The visual experience with music has become more and more prominent. Tying them together is just a natural," says Jordan Katz, Arista Records senior VP of sales.

But the strategy is not cheap.

"When [hybrid] technology is available, that makes this all a much more cost-effective proposition," says Lee Trink, VP of marketing at Lava Records. "At this point, cost is a big factor. When you want to include an additional product in your packaging,

you're talking about a considerable amount of money to get that done. There's the money of producing the extra disc, plus there's the package to house two discs."

MAKING ROOM FOR MUSIC VIDEO

For now, labels are looking past the expense of combo packages and keeping their eyes on the surging popularity of music video. It is one of the fastest-growing segments of the recorded-music market. According to the Recording Industry Assn. of America, shipments of music DVD grew by 23.9% in value in 2002 over the previous year.

In an effort to capitalize on that growth, many label executives want DVDs in the music racks.

They are of the belief that consumers are accustomed to looking in the music bins for music-related titles.

"I'm a believer in putting music DVD products into audio-style packaging because I think the audio consumer is used to buying music in the audio format," says Kevin Gore, executive VP of marketing and sales for Rhino/Warner Strategic Marketing. "If the consumer has access to it, and it's alongside their albums, there's a darn better chance that they're going to buy it there than if they are wandering into the music DVD section of a store."

But Epic and Lava are hedging their bets. Each is releasing their titles in two packaging configurations: a CD case and a DVD case. Unlike the 50 Cent initiative—where music was exclusively positioned in the music bins—the new titles will sit in both sections of the store.

"It's more about the challenges we face in racking than the challenges we face in explaining it to the consumer," Gore explains.

Some retailers—particularly independent merchants—have made moves to position music DVD titles close to CDs, but sources say some accounts have been hesitant to mix DVD-only titles with music CD product out of fear of consumer confusion.

"Anything that adds value for the customer is great. But the success of it is dependent on the ability to communicate and market them to the consumer, and to date the results have been mixed," says Dave Alder, senior VP at Virgin Entertainment Group (VEG) in Los Angeles.

GETTING COMFORTABLE

Alder is concerned about confusion among the many new music and video formats on the market. "The industry needs to establish which way it is heading in terms of packaging and stickering such titles and how to communicate the added piece through advertising," Alder says.

Still, some retailers are becoming increasingly comfortable with the migration of DVD into the music racks.

"We are really blurring the distinction," says Lew Garrett, executive VP at Wherehouse Entertainment.

Similarly, VEG is moving its music DVDs from the video section and into the music realm.

"It will be interesting to see what that does to sales," Alder says. "We are seeing huge growth in music DVD. It accounts for about 10% of our DVD sales."

As far as packaging is concerned, Alder says, "There is a lot of testing going on in this area and the quicker there is a common approach, the better. We are still discussing what packaging works best internally. It seems to be more of a move to CD packaging."

Tower Records stocks music DVDs

in the overbin in its music sections, next to the relevant artists' albums.

Some labels are even pushing DVDs packaged in jewelboxes with no bonus CD into the music bins. Such is the case with upcoming DVD releases from Arista acts Out-Kast and TLC.

Tom Donnarumma, executive VP of sales at Sony Music label group, sees the hybrid packages as a way to excite retail. "Whether it is a bigger space in a circular, or signage on an end cap, any of those things we can do that gives us a bigger presence at retail and gives the consumer a bigger reason to buy I think we have to do."

In some cases, the labels view the hybrid packages as an opportunity to offer a higher-value product at a higher price.

The hybrid packages also are used to push catalog. In those cases, a greatest-hits CD music and a video compilation are often bundled together with equal weighting.

EMI, for instance, has a number of releases on the way featuring audio and video retrospectives from N.W.A, Pat Benatar, Ice Cube, Crowded House, Poison and Tina Turner.

Likewise Rhino/Warner Strategic Marketing, which is coming out with joint CD/DVD sets from the Eagles, the Rat Pack, Pantera and Billy Bragg.

The rise of music releases with original video and audio components is also resulting in chart curiosities.

Combo releases that have audio and video content unique to that package—as is the case with the upcoming Lopez, Lavigne and A Simple Plan releases—the titles are eligible for both the *Billboard* album charts and the music video sales chart.

Additional reporting by Ed Christman in New York.

P.O.D. CD Contains PS2 Game

NEW YORK—The first 1 million copies of P.O.D.'s next studio album, "Payable on Death"—due Nov. 4 from Atlantic—will come packaged with a bonus videogame disc.

Atlantic and Sony Computer Entertainment America claim the combined release will be an industry first.

The bonus disc will contain a version of the PlayStation 2 game "Amplitude," which allows users to remix the newly recorded, non-album P.O.D. song "Space" using its individual tracks.

Using the controller, players can freestyle and scratch on top of the music and mix the song in a number of ways.

The "Payable on Death" music CD will also include enhanced elements—excerpts from the documentary "Inside P.O.D. Culture" and a key to a Web site that will allow fans to download a version of "Space."

The full version of "Amplitude," available at videogame retailers, features 25 songs by acts that include Blink-182, David Bowie, Garbage, Weezer, Quarashi and Logan 7.

TROY CARPENTER

CD/DVD Hybrid Still Facing Technical Hurdles

BY CHRISTOPHER WALSH

NEW YORK—While labels increasingly add value to the embattled CD with a bonus DVD-Video, research into the development of various hybrid discs has produced mixed results.

Given the success of music video releases on the DVD-Video format, a hybrid DVD-V/CD disc could stimulate falling CD sales, possibly arousing interest in the DVD-Audio format in the process.

Previously, several major labels hinted that they might issue hybrid packages by the fourth quarter. But tests of a multi-format, single-sided disc by the DVD Forum, an association of hardware manufacturers and software companies, have been disappointing, with many DVD players

'They didn't think of the hybrid when they were developing the standards [so] the equipment doesn't default to one layer or the other.'

-ANDREW DaPUZZO, SONOPRESS

unable to read and play back the proper layer.

Unlike the Sony/Philips-developed Super Audio CD (SACD), the specification of which allowed for a single-sided hybrid playable in both SACD players and standard CD players, DVD has no such provision.

"Unfortunately, the DVD Forum didn't think of the hybrid when they were developing the standards," says Andrew DaPuzzo of Bertelsmannowned replicator Sonopress, the first to manufacture hybrid SACDs. "Because they didn't, the equipment out there doesn't necessarily default to one layer or the other, and because of that, they can't create a similar situation [to SACDs]."

Hope for a DVD/CD hybrid—either DVD-V or DVD-A—would appear to rest on a dual-sided disc. But here as well, technical limitations are a factor.

A dual-sided hybrid would have to be created by pressing two discs

back to back. With both the CD and DVD specification of 1.1 millimeters-1.5 millimeters thick, however, such a disc would be "out of spec," jeopardizing not only a player's ability to read it, but creating the potential for the disc to jam in existing hardware.

Yet, a DVD/CD hybrid is not necessarily out of the question. "We can and in fact have created hybrid discs," says DaPuzzo, referring, in part, to RCA act the Calling's 2002 "DVD Single + CD Single," an audioonly CD on one side with music videos, plus additional video content on the other. As is standard with the format, the DVD side includes a surround sound mix and main menu.

To the naked eye, the disc is noticeably thicker than a CD, and the packaging carries the warning: "Not recommended for in-dash car audio systems."

"We mold the CD a little thinner, mold the DVD a little thinner, and glue them together," DaPuzzo explains. "It's about 1.5, 1.56 [millimeters thick]. Some old players will have a problem with it, especially those that are front-loading, but we have had very few problems [otherwise]. People ask, 'Does it play?' Our practical experience says yes."

The development offers hope for a DVD-V/CD hybrid.

A prominent independent label is expected to announce a fourth-quarter release on a newer version of the hybrid measuring less than 1.5 millimeters thick. To date, however, the concept of a hybrid DVD-A/CD to rival SACD's versatility remains in limbo.

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'Studios Are Working Hard To Bring People Back, And It's Working'

BY CHRISTOPHER WALSH

Just 10 days before the 111th Audio Engineering Society (AES) Convention was to commence in New York, terrorists attacked the Twin Towers.

Amid the shock, fear and confusion of the horrific events of Sept. 11, 2001, the city and its residents were determined to recover and once again prosper. AES executive director Roger Furness exemplified that spirit.

Barely 24 hours after the attack, Furness announced not the confab's cancellation but a 10-week postponement. Despite extensive exhibitor cancellations and reduced attendance, the AES Convention, the professional audio industry's foremost event, drew high marks for its significance to the community and, particularly, the host city.

In the midst of continued economic doldrums, the London native and seasoned audio engineer has steadfastly guided the society.

"Roger has found a way to put the society back on its feet and keep it from being one of the victims of 9/11," says Dr. Roy Pritts, former president of the AES and founder of the Music Engineering program at the University of Colorado at Denver. "It's one of the survivors of 9/11."

This year's 115th AES Convention will take place Oct. 10-13 at New York's Jacob K. Javits Convention Center.

Q: The music and pro audio industries are changing at an unprecedented pace. How has it affected AES and its convention?

A: There have been a couple of factors working at the same time. There's technology change, world economic problems, a shift in the way people listen to and buy music and other factors. All these are really in the mix.

We saw a big shakeup [after Sept. 11], and there was no question it hit the convention at that time very badly—and also membership, but to a lesser extent.

Last year we saw an improvement at the convention, both in the number of exhibitors and attendees, [but] the membership was still rather sluggish. This year, the number of exhibitors is really the same as last year, and we expect the attendance to be good, because it's New York, and New York is always very good for the AES. But what is interesting is the membership has increased for the first time in a few years and is going well. It's increasing much faster than we've ever seen before.

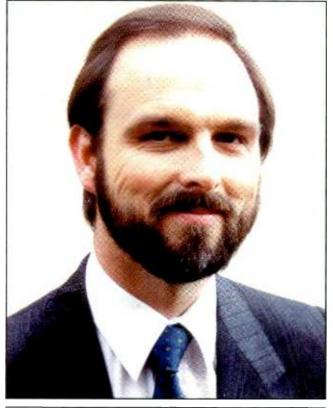
Q: Might AES membership be rising because of so many individuals seeking information and a greater degree of professionalism?

A: It's difficult to say exactly the reason, but there are a lot of decisions to be made and a lot of knowledge to be gained. The AES is primarily a source of audio information and always has been.

This year, we introduced the concept of the online member, which means they get everything a normal member gets but receive the [AES] Journal—the technical magazine of the society—online rather than in a printed form. This allows us to charge a lower dues fee. This, I think, has helped bring in younger people and make them more aware.

Also, one of the dangers of home recording or working by yourself is that you don't have a feeling of community, which you do in a recording studio. By joining the AES, for example, [members] get in contact with other people and feel part of something.

Q: The Society of Professional Audio Recording Services is redefining itself in reaction to fundamental changes in the industry. Have you felt the same need for the AES?





Roger Furness: Career Highlights

1995-Present: Executive director, AES
1994: AES Fellowship Award
1992: President, AES Board of Governors
1988: AES Board of Governors Award
1987: Chairman of AES British Section
1979: Founded Minim Electronic; Chairman of AES British Section
1977: Elected member of the Institution of Electronic and Radio Engineers
1976-1979: Technical and marketing manager for Technics Hi-Fi
Products, a division of Panasonic
1969-1975: Research and development engineer, EMI Central
Research Laboratories

A: The AES is an evolving society. It has a base, but it evolves and changes as required. One of the things we started this year at the conventions was to make information on audio more accessible to those attending.

We started with our European convention in Amsterdam [in March] and are continuing it in New York. In addition to the workshops program—which tends to be

peers talking to each other about common problems but is basically a knowledgeable audience listening to a knowledgeable panel—we decided that we should have more tutorial seminars where the basics of subjects were either presented by a person or discussed by a panel.

Another thing we started was exhibitor seminars, given by exhibitors on a product or technology of their own. Whereas with a workshop you discuss a broad concept, this allows you to discuss the details of something and be quite open about it.

Q: How do you think New York has rebounded from Sept. 11, specifically the recording, post-production and sound reinforcement industries?

A: The city and its people have rebounded well, and there is a very positive feel to life and business in New York. One of the things we're featuring at the convention is a special event called Rebuilding New York Broadcasting. A lot of the infrastructure for the broadcasting of radio and television was based on top of the [North Tower of the] World Trade Center. It's probably the only time a complete city's broadcasting structure has had to be changed.

I think also that studios are working hard to bring people back, and it's working. The big studios are seeing a rebound in business, and people are coming back, because people love to come to New York. It's the center of the world, in a way. Yes, there was a time afterward where people were reluctant, but that's all gone now. You only have to check in the hotels and restaurants; they're absolutely packed. That, I think, shows that life is back to normal and people are moving on and looking forward to a good future.

Q: We have witnessed the rise of "prosumer" recording and sound reinforcement equipment, best exemplified by the digital audio workstation. What does this mean for large-format hardware?

A: Because equipment is changing very quickly, it's enabling things which were impossible even a couple of years ago to be done more cheaply. The benefit of this is those people who were always making recordings with cheap and poor equipment are now making them with better equipment. So the overall quality expectation is higher—assuming that the source is OK. From that point of view, the quality level is coming up from the bottom.

I think what the high-end manufacturers are pitching is that there still is a high-end pro audio market—in the high-end recording studios, in film dubbing suites, in broadcasting. That is going to continue. Most of the big hits finally get mixed in recording studios, it's important to remember. I think what the "prosumer" equipment has allowed is for people to try out and produce better-quality recordings at home. That's very valuable.

Q: Given the high costs of professional equipment, inexpensive digital audio workstations in home studios and shrinking recording budgets, commercial recording studios are under a lot of pressure. What do you think is the importance of quality these days?

The importance of an acoustically treated recording space. a well-equipped control room and properly trained engineering staff cannot be overemphasized. If a recording is intended for CD, video or even MP3, these media are very revealing of background noise, acoustic problems and poorly maintained equipment. But if the final product is likely to be a high-resolution format like DVD-Audio or Super Audio CD now or in the future, every care must be taken in the recording process. It is much more difficult to engineer out problems later on than getting it right at the start. And who knows—the recording that was planned just for the Web may just end up as a platinum hit.

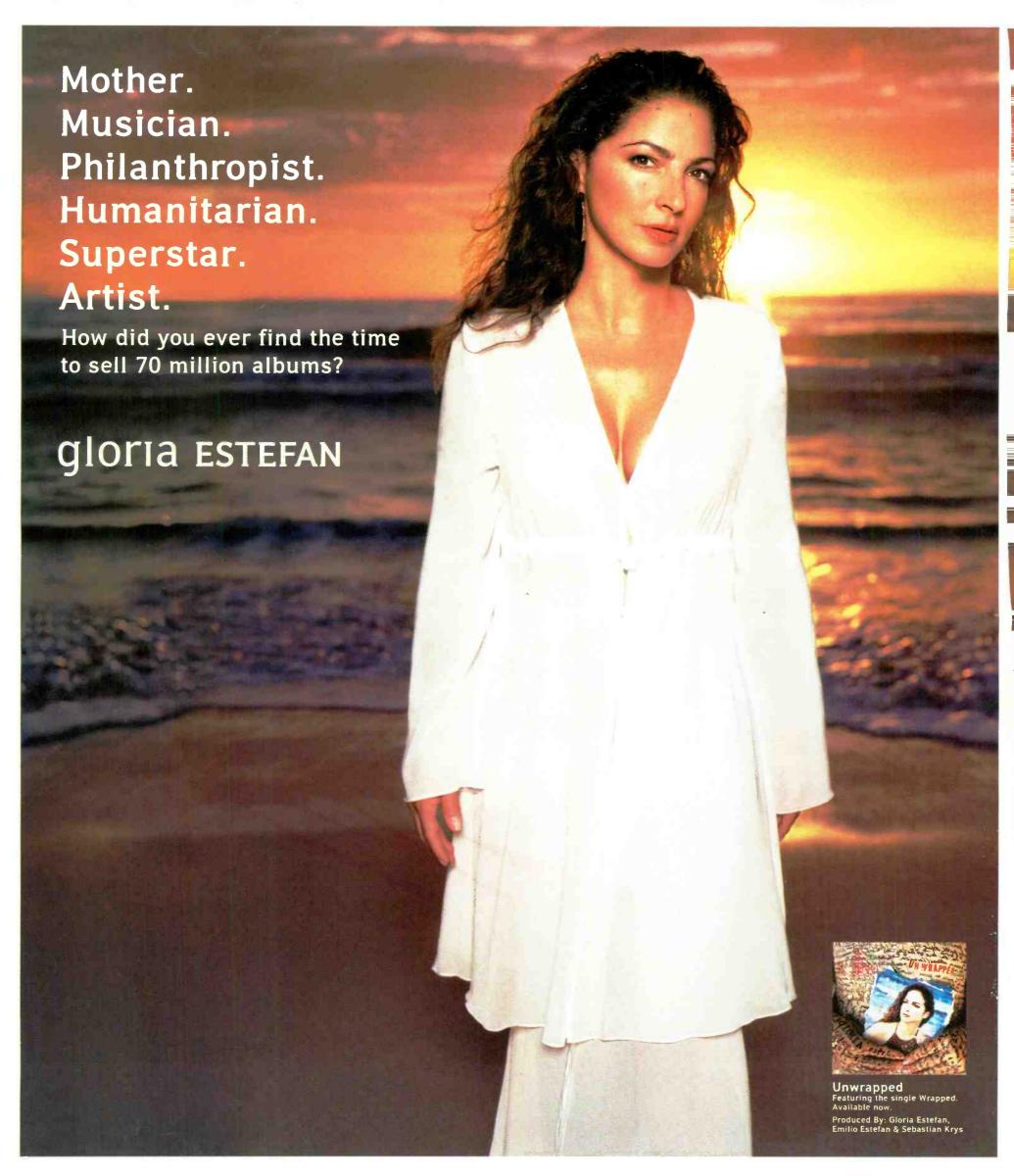




On October 6th, Britney Spears' "Me Against the Music" featuring Madonna becomes the 100th First Listen on AOL Music. First Listen is the world premiere of a brand new song heard exclusively on AOL before any other media outlet. First Listen has featured Bruce Springsteen, Coldplay, 50 Cent, Christina Aguilera, Dixie Chicks, Nelly, Fleetwood Mac and now Britney Spears. AOL Music has proven to be the first choice for labels, artists and above all - the fans. For more information go to AOL Keyword: Music or aolmusic.com

New Britney Spears album IN THE ZONE in stores 11/18/03





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