CONCESSIONAIRES—JOBBERS

Our new factory is completed. We are equipped to handle the orders this year.

NOTE THE CUT IN PRICES.
We buy all materials in car lots and can give you the benefit of the low prices.

DUMPIE DOLLS
12 inches in height, with movable arms. Comes attached in a dandy bisque finish ready for the shelf.

- Hair dolls, with natural hair of best quality in assorted shades, complete with veil, also silk crepe paper dress, as illustrated.
- Each doll comes packed in a strong carton.
- 2 dozen to a case. Weight, 55 lbs.

Sample, prepaid $1.00
Case lots 60c each
(Hundred thousand of these dolls sold last year at $10.00 dozen.

BEACH GIRLS
6 inches in height, finished in natural colors and hand painted dresses in flashy colors.

- Dolls come dressed, with natural hair of best quality in assorted shades in latest waves and water curls.
- Too much cannot be said about these dolls.
- Packed 2 dozen to a case. Weight, 30 lbs.

Sample, prepaid 75c
Case lots 50c each
(Hundred thousand of these dolls sold last year at $8.50 dozen.

Same as above without natural hair or dress, with painted heads, pedestals, eye lashes, eye brows and lips. A dandy finish:

- Packed 3 dozen to a case. Weight, 65 lbs. 25c each.
- (Three hundred thousand of these dolls sold last year at 40c each.

DOLL DRESSES—FLASH UP
Silk crepe paper dresses. Three-piece dress, with bloomers and caps, in a flashy assortment of colors.

100 or more 5c each
500 or more 4c each

Why pay more?

Look our prices over. Samples will convince you as to quality. All orders leave same day received.

At least one-third is required on C. O. D. orders. Illustrated circular on request.

DANVILLE DOLL CO., 402 S. Main St., Danville, Ill.

PHONE 1806

WorldRadioHistory
Ball Gum
Premium Gum
Five-for-Dime Sellers

Slot Machine Gum
Give-Away Packs
Penny Machine Sticks

GET OUR PRICES

SOMETHING NEW—
New Prize Package for Wheel Operators. Looks Like Box of Candy. Full of Assorted Gum.

THE HELMET GUM SHOP, INCORPORATED
Cincinnati, Ohio
DOLLS

OUR NEW 1920 COPYRIGHTED STYLES ARE AURE WINNERS. GLOSS AND DULL FINISHED. READY FOR IMMEDIATE SHIPMENT.

GET OUR DOLLS WITH REAL HAIR WIGS

WE ALSO HAVE

MISS SWEETIE

7 Inches High

With Wig .................................. $8.00 per Doz.

Plain ..................................... $6.00

MISS CHICKIE

10 Inches High

With Wig .................................. $10.00 per Doz.

Plain ..................................... $8.00

Our Dolls Packed by experts in individual boxes with tissue paper, cushioned breakage.

ATLANTIC BATHING FLIRT

With Wig .................................. $10.00 per Doz.

Plain ..................................... $8.00

Novelty Statuary Co.,

Foremost Manufacturers of the Better Dolls

In operating a Pop Corn Machine you are desirous of making as much profit as possible. To make a large profit one must use the best Pop corn obtainable.

JOLLY TIME BRAND of Pop Corn is especially adapted for use in Pop Corn Machines. In using this brand of Pop Corn you will obtain the highest popping test and you will be selling your customers Pop Corn of the best eating quality.

We have four varieties of Jolly Time Brand Pop Corn—

1. JAP-DO-AMERICAN

2. SPECIAL GOLDEN GATE

3. WHITE RICE

4. BLACK RICE

We make a specialty of shipping Pop Corn direct to Pop Corn Machine Operators. All of our Jolly Time Pop Corn is thoroughly cured, cleaned in our modern plants, and sacked so that it will reach your station in a number one condition.

We would be glad to quote you upon inquiry. Correspondence solicited.

AMERICAN POP CORN COMPANY


BIOX CITY, IOWA.

SATURDAYS

ACME AMUSEMENT CO.

OPENED APRIL 17th, 1920.

WANTED—Concessionaires, 12 lots, 6x60 feet, $250.00. East side Barn, Pleasant Lake and Churcill are 10 acres of land for parties with children, Amusement Rides, and Concessions. Apply immediately to Harry Heller, 641 Main St., Paterson, New Jersey.

WANTED—Concessionaires for apply immediately to Harry Heller, 641 Main St., Paterson, New Jersey.

ACME AMUSEMENT CO.

Coney Island Shows Wants

- Fly-In-One Show. Sleeping Bus or Fox Float Show. Athletic or Finish Show. A few other Concessions needed for dates in Aug. 10th to 20th. Apply to T. W. C. C. Co., 641 Main St., Paterson, N. J.

Dallas Doll Manufacturing Co.

Moved to 2218-20 Main Street, Dallas, Texas

Largest Doll manufacturing plant in the South. All popular Plaster Dolls. Special attention to finish and packing. We do not disappoint. We welcome your business. We have 100 satisfied customers last year. We can satisfy 200 this season.

CHEWING GUM

THE BEST

AMERICAN PRODUCTION

All sizes, in 5 cent packages, $5.00; 10 cent sizes, beautiful and attractive, in colors, containing 1000 packages per 5 cents. Each M. O. Webster, Manager.

WEBSTER BROS. WHI Co., 600 W. Franklin St., Chicago, Illinois.

MUSICIANS WANTED FOR CONCERT BAND

Keto Plauer, Pianist. All parts excepted. Apply to J. W. ERICKSON, Manager.

CONCESSIONS AND SHOW WANTED

FOR THE MONTANA FAIR, SEPTEMBER 28th, 29th, 30th.

One of the best Fairs held in Western, I. A. HALL, Manager of Concessions and Shows, Great Falls, Montana.

Dundas County Horse Show and Races, MORRISBURG, ONTARIO

The best horse fair held in Ontario. Special features being arranged Thursday, August 28th, 1920. Applications being received.

RUN A CONCESSION THAT PAYS

Every advertiser wants to know where you saw his ad.

SEVENTEENTH ANNUAL DISPLAY OF Equality Industrial Exposition

Aug. 31, Sept. 1, 2, 3, 1920

Equality, Illinois

W. S. BUNKER, Sec'y

Western Montana Fair

MISSOULA, MONTANA

September 28th, 29th, 30th

First-Class Attractions write. QUINCY SCOTT, Mgr.

Butler County Fair

BIG WHITE COUNTY FAIR

CARMIL, ILLINOIS

WANTED—"Independent Acts", 1000 feet of 12 inch shows, 1000 feet of 12 inch shows. Will book same for entire season. Can also place a few more Concessions. Special attention to finish and packing. Correspondence solicited.

BEDFORD COUNTY FAIR ASS'N, INC.

BEDFORD, PENNSYLVANIA

BANGOR, MAINE, FAIR

AUGUST 14th, 15th, 16th, 17th, 18th, 19th, 20th, 21st, 22nd, 23rd, 24th, 25th, 26th, 27th, 28th, 29th, 30th, 31st, 1920

31ST ANNUAL FAIR

Loudonville, Ohio, September 28, 29 and 30

Many day and night, WANT 1000 feet of Privilege. All others must sign contract. All others must sign contract. All others must sign contract.

BEDFORD COUNTY FAIR ASS'N, INC.

BEDFORD, PENNSYLVANIA

BANGOR, MAINE, FAIR

AUGUST 14th, 15th, 16th, 17th, 18th, 19th, 20th, 21st, 22nd, 23rd, 24th, 25th, 26th, 27th, 28th, 29th, 30th, 31st, 1920

31ST ANNUAL FAIR

Loudonville, Ohio, September 28, 29 and 30

Many day and night, WANT 1000 feet of Privilege. All others must sign contract. All others must sign contract. All others must sign contract.

BEDFORD COUNTY FAIR ASS'N, INC.

BEDFORD, PENNSYLVANIA

BANGOR, MAINE, FAIR

AUGUST 14th, 15th, 16th, 17th, 18th, 19th, 20th, 21st, 22nd, 23rd, 24th, 25th, 26th, 27th, 28th, 29th, 30th, 31st, 1920

31ST ANNUAL FAIR

Loudonville, Ohio, September 28, 29 and 30

Many day and night, WANT 1000 feet of Privilege. All others must sign contract. All others must sign contract. All others must sign contract.
HUNDRED NEW DESIGNS

ARTISTIC DESIGNS THAT FLASH

HUNDRED NEW DESIGNS

THE EYES
ARTISTIC DESIGNS THAT FLASH
QUALITY COUNTS

WE BEAT 'EM ALL

FREE CIRCULAR.

SEND $12.00

GET OUR QUANTITY PRICE.

For Sample Dozen.
Shipments Made Same Day Order Is Received

BUY YOUR

PILLOWS

DIRECT FROM THE MANUFACTURER

Western Art Leather Co.

OPERA BUILDING,
P. O. BOX 484, DENVER, COLO.
You can't buy a more attractive, better made, lovable doll—

**Bundie Dolls**

LIGHT WEIGHT, UNBREAKABLE

are styled to meet the needs of fair, park and concession trade. "The self-selling doll." We don't argue its worth. We don't have to.

**Bundie Sells Itself**

Buy the Best. You’re Sure To Make Big Money

Size, 12 inches high, without base. 13½ inches, with base.

Prices range from $10.00 in plain to $30.00 per doz., dressed in beautiful, attractive silk costumes, with hair. Packed with excelsior in 3 doz., 6 doz. and 12 doz. case lots, either assorted or straight.

One-third deposit with order, balance C. O. D. Send for a half-dozen sample assortment, $15.00 prepaid.

Individual samples, $2.00 and $2.50 prepaid.

**MUTUAL DOLL CO., Inc.**

FACTORY AND OFFICE:

37 to 43 Greene Street,

NEW YORK CITY

---

**SAVANNAH TRISTATE EXPOSITION**

SAVANNAH, GEORGIA

NOV. 8-9-10-11-12-13

6 DAYS AND NIGHTS

**PRIVILEGES NOW SELLING!**

100 Acres Exhibits and Amusements—JOHNNY SHOWS HERE!

**DO IT NOW— J. W. FLEMING, Sec'y-Manager**

SAVANNAH, GA.

---

**CARROLL COUNTY FAIR**


WANTED—Henry O’Boyle, Pearl Whirl, Shows and games. Contact 1300 Main St., Carrollton, Md. Phone: 3-5-7.

**HENRY COUNTY FAIR ASSOCIATION**

WILL HOLD ITS 17TH ANNUAL FAIR SEPTEMBER 3, 4, 5, 6, 7, 8, 9, 10. 11—11:301 red and 23 doors. The county has filled Henry County Fair of interest. Over 200 Avons in Henry County. People looking forward to our great Fall Meeting. Attendance assured.

**J. H. RICHARDS, Secretary**

---

**S. C. State Fair**

**PENNINGTON COUNTY FAIR**

WANTS FOR WEEK OF AUGUST 5.

---

**MARATHON COUNTY FAIR**

WAUSAU, WISCONSIN

WANTS FIRST-CLASS CARNIVAL COMPANY. Special Attractions and Concessions of all kinds.

Fair, August 24th to 27th

**FOUR DAYS and FOUR NIGHTS**

Best County Fair in State.

A. W. PREHN, Secretary, Wausau, Wisconson.

---

**S. C. STATE FAIR**

**PENNINGTON COUNTY FAIR**

WANTS FOR WEEK OF AUGUST 5.

---

**SAVANNAH TRISTATE EXPOSITION**

---

**S. C. State Fair**

**MARATHON COUNTY FAIR**

For information apply to D. F. EFIRD, Secretary
THE CALL OF THE ROAD

BY JAMES F. DONALSON

The Call of the Road is upon us,
Grim winter's act is done;
Here's spring, the shimmering ringmaster,
Who cheerily whistles us "Come!"

The Call of the Road is upon us,
Carnival and Circus repeat;
Outdoors awakes from its slumber,
The bellowing canvass to greet.

The Call of the Road is upon us,
"Tis the test of the showfolk's load;
The bluebird's note will be hearkened
Till The Call of the "Great High Road."
As a preface to my story let it be understood that the circus in its magnitude and perfection is an American institution. Some one has hailed it as a bridge of dreams, covering the chasm between childhood and old age. It has also been likened to a land of enchantment, where real fairyland dance on the backs of prancing steeds, where knights and ladies dispense themselves in royal robes, where modern contortions vie with each other for supremacy and those bitte of limb—with these and dozens of perfect mold to court the admiration of artists and sculptors—contend for the plaudits of fair faces or win laurels of fame by daring deeds and skillful achievements.

To tell a simple tale of such a calling is no easy task. The writer has long sought to find a coherent connected literary thread to weave in the web of a better fabric, but he has not found it, and the narrator has written down these events and epochs as they came to him thru the archives of history, thru records of the past, and by personal observation as many of the incidents occurred with no desire to make them otherwise than truthful and honest.

A circus is the Realm of Recreation for all classes. Age cannot wither nor custom stale its infinite variety. Wealth nor poverty cannot destroy its grandeur. Neither can gates or home. Cloth withheld from the pleasures of horsesmanship, thrilling midair acts, and brilliant humor of the clown fall alike upon eager eyes and ears. It is strange, too, that a great institution of pleasure to level all ranks should have sprung from an arena of barbaric pastimes, where wild beasts were pitted against equal savage creatures in human forms. Or mock and humble Christians cast into open dens to be torn and mangled by ferocious animals snarled to desperation. Such is the ancient history handed down to us, and more the credit to those who have wrested the innocent from the jaws of death and made the circus amphitheater the universal symbol of all that promotes peace, joy, happiness and pleasure, and equalizes all mankind without distinction as to age, sect, race, creed or color.

THE ORIGIN OF THE CIRCUS

That we are now on the very pinnacle of amusement world it is only necessary to pause a moment in our reverie to view a vista of the past and recall just enough of ancient history to connect the great event of today with the primitive deeds of the Greeks and their Olympic festivals, which, according to data and tradition, began 776 B.C., and occurred once in every four years, and, by reason of their importance, marked the epochs of the same as we now compute years or assign the period of any great transactions. The origin of the Olympic games, which were the first suggestions of a circus, is wrapped in mystery, but such information as we possess describes them as celebrations in honor of Zeus or Jupiter, the father of the gods, and attributes their revival at least to Iphithes, King of Elis, nearly 3,000 years ago. These four-yearly festivals or Olympic games took place in a lovely valley, watered by the river Alpheus as it flowed past the city of Olympia, where were gathered the choicest treasures of Grecian art, monuments, statues, temples, altars, sanctuaries for votive offerings, and other objects of value. To a victor at Olympia was to attain fame and honor such as modern generation can but partially imagine. By instinct, by training and by the hope of victory in the Olympic games the people were led to cultivate almost a religious pursuit of every kind of athletic exercise, and so highly did they value these sports that during their progress all hostilities between rival states were suspended and the territory of Elis was proclaimed inviolable. The first days of each Olympic year were given to preliminary ceremonies, processions, banquets, etc., while competitions were afoot during the remaining period comprised foot races, wrestling, boxing, horse races, standing races by men in heavy armor, leaping, throwing heavy weights and spears, casting quoits and chariot racing. In the next century even kings contended for honors. Each victor in these games was crowned with a garland of wild olive leaves and presented to the assembled multitude carrying a palm branch in his hand, while the heralds proclaimed his name and that of his father and his country. One of these returned home, he was received without exception, the people were led to his home in his native state and set on the scene of his success, and should he be a native of Athens, he was saluted as a hero for life. Therefore it is little wonder that those contests were the greatest events in the peaceful history of ancient Greece.

THE COLOSSEUM

If reflecting on the origin of the circus the history of Rome and the Colosseum should all be ingrossed in every human heart. Of all the ancient ruins, of all the impressive monuments of men gone to decay, of all the achievements of destruction, the Colosseum stands unparalleled, and some of the greatest divines and writers concur with me in this respect. Its history has been handed down for centuries. Its story has been told in every language and painted in all the horrors of imagination, yet no tongue can describe its atrocities, or pigments of any hue give it color, or any contortions of the brain depict the terrible deeds that were there enacted.

*All that now remains of the Colosseum is well preserved, and as a sample of great efforts were made to excavate the cellars and pits leading off from the arena; where they once kept the lions, tigers, leopards, and most ferocious Boars and wild beasts, without food or water, until they gave a token of desperation before being turned into the darkness.
Nobility of Horsemanship

After the fall of Rome centuries elapsed before we hear of the circus again, but previously to this we read of the Circus of Mythological fame—a temple to Mars, god of war, where gladiators and even lions were killed. Therefore, it is not strange that the noble equine and his master were "born to watch the world with noble horsemanship," and, as one of the most honorable and noble accomplishments in the days of chivalry, the art of the true gentleman has been handed down all the ages to our own picturesque, romantic horsemen of the plains and in the arena as horseback.

The Circus Maximus was then built by the great Romanus, the founder of Rome, and it is reported to have seated from 160,000 to 200,000 persons. Caesar enlarged this circus, which was "at its best".

Rome was the cradle of circus life, and it is possible that the circus was given in honor of the god Saturn, who was the god of agriculture and later became the god of the people and the state.
The Carnival Redivivus

By George L. Dobyns

THE constant dripping of water wears away stone, as the old maxim says; from a more modern point of view, it is unquestionably the purpose of all honorable, upright carnival owners to strive, by wise and economical management and a proper selection of shows and attractions, to wear away the purse strings of the public and make every person feel that he has been profited by the expense.

The carnival of today is no longer an amusement for children and the poor; it is now the place where the rich can be entertained and the poor can be multiplied. The carnival, once a place of pleasure for the masses, is now a place of business for the elite.

The carnival of today is not the same as the carnival of yesterday. The world has changed, and the carnival has changed with it. The carnival of today is a place of business, where the owners and managers want to make money, and the patrons want to have a good time.

The carnival of today is a place where the weak are made to submit to the strong, and the rich are made to feel superior to the poor. The carnival of today is a place where the old are made to feel inferior to the young, and the young are made to feel superior to the old.

The carnival of today is a place where the rich are made to feel superior to the poor, and the poor are made to feel inferior to the rich. The carnival of today is a place where the weak are made to submit to the strong, and the strong are made to feel superior to the weak.
amusement would be closed against them also, and much is not the case. Wake up, men of the carnival world! You do not need the vampire attraction, nor do you require the "snatch" across the lot. Build your thoughts higher. Make your thoughts lead you to lofty ideals, and you will find your coffers fill more easily.

**What does the chautauqua suggest?**

Clean, wholesome, entertaining, educational amusement. Nothing more, nothing less.

The chautauqua is brought together under one canvas and there offers a diversity of amusement which has been sponsored previously by the representative citizens of the town.

You have no chautauqua—you have a carnival. But it lies within you to make your carnival live in an atmosphere equal to that of the chautauqua. It is so easy it is ridiculous to attempt to gain your.

Why not eliminate the undesirable? It must be gotten out of your business, and you will not see fit to do it. I have first-hand information that an authority higher—much higher—than yourself will see to it that it is done. There is no chautauqua—there is a carnival. But it lies within you to make your carnival live in an atmosphere equal to that of the chautauqua. 

**The answer is easy.** It is so easy it is ridiculous to attempt to gain your.

Wake up, men of the carnival world! You do not need the vampire attraction, nor do you require the "snatch" across the lot. Build your thoughts higher. Make your thoughts lead you to lofty ideals, and you will find your coffers fill more easily.

When you have made your organization a clearing house for good, wholesome, entertaining, educational amusement you will feel so self-righteously inclined toward someone who possesses this kind of a return date it will not be in a hurry to form your competitor.

He theory is that the fondest hope that the sor-reptitiously quiet, "in and out," loud-mouthed; noisy, "big I am" trouper will see the mistake in his fables and try hard to seem worthy. The get-rich-quick Wallingford was a jewel in disgrace compared to the idea of some of these would-be get-rich-quick carnival men.

It can't be done. The carnival operated and managed along strictly high-class lines, as indicated elsewhere in this article, offers to its owner a fair return of profit on the investigation whether the owner must be a large one or a small one. The owner or manager who believes it necessary to "snatch and grab" may prosper for a few weeks or even several times but the theory is best looked for among your business acquaintances. It will not be so difficult matter to call to mind many carnival owners who have fallen by the wayside. True, some dig a bank roll or an "snatch" only to fall suddenly, most men with whom we associate do understand.

When you have made your organization a clearing house for good, wholesome, entertaining, educational amusement you will feel so self-righteously inclined toward someone who possesses this kind of a return date it will not be in a hurry to form your competitor.

The answer is easy. It is so easy it is ridiculous to attempt to gain your.

The conduct of life hinges on the strength and quality of determination more than any other factor. The cry for "opportunity" is essentially weak. Never perhaps in any one year as in that just passed has the carnival owner been blessed with large and satisfactory financial returns, and now that he has experienced the picture of a large bank account it is his one best "opportunity" to retrieve his mistaken steps of the past and organize for the future along the suggested lines in this article.

Gladstone, with large faith in the "come-what-may," said their seeing the principles and practices effective degree there is in every man the material of good work in the world. In every man, city, county and organization is telegraphing your for return data, etc. To the uninitiated and inexperienced this must sound wonderful, but, to the man who understands, you have wasted so much valuable time and burned up just that much

(Continued on page 107)
Aviation and the Summer Resorts

By Harry E. Tudor

Perhaps, after all, it may be a little too early for the many summer entertainment caterers to realize that the "dangerous" days of the air have gone. "Dangerous" they may be, but there are other dangers which they must face. The small enterprises that have been established along the coast for the purpose of catering to the vacationing public are faced with the problem of maintaining a steady flow of business.

The demand for air transportation in the summer season has increased tremendously in recent years, and this has created a need for more facilities to meet the demand. The industry has been able to respond to this need by increasing the number of aircraft and pilots available, as well as by improving the quality of services offered.

The growth of the industry has been due in part to the increasing popularity of aviation as a mode of transportation for personal and commercial use. The availability of air transportation has made it possible for people to travel to destinations that were previously inaccessible. This has led to a increase in the number of visitors to resorts and other vacation destinations.

The demand for air transportation in the summer season has increased tremendously in recent years, and this has created a need for more facilities to meet the demand. The industry has been able to respond to this need by increasing the number of aircraft and pilots available, as well as by improving the quality of services offered.

The growth of the industry has been due in part to the increasing popularity of aviation as a mode of transportation for personal and commercial use. The availability of air transportation has made it possible for people to travel to destinations that were previously inaccessible. This has led to a increase in the number of visitors to resorts and other vacation destinations.
bank and office clerks and young men who had left the work bench for the service of their country and had chosen the skies as their sphere of fighting. With such consideration it may be readily appreciated that the conduct of their respective flying ventures were more upon hazardous lines than ordinary business transactions and with the attendant inability to appraise opportunities that the multitudes experienced in commercial enterprises may have asayed upon.

I need not add that my inference in this view is the detection of a thought for the increased profits possible where the passenger-carrying business could have been upon a systematic and businesslike basis, such as are established and maintained under the necessarily keen management identified with successful resort directing.

HAVING covered the field of business possibilities, both in regard to direct financial profit and publicity getting, I am desirous that my article should now assume the form of a source of experienced information and advice, founded solely upon personal observation, application and profit. By force of circumstances I happen to have accumulated (purchase) a rather more diversified experience than the average man associated with aeronautics, and as a member of the Smithsonian League of America—"in good standing," I shall say—affords me something but a pleasure to pass on that experience along to any who may be sufficiently interested to make a note of it and profit accordingly.

With this profession it may be consistent, and more comprehensive, that I classify the various essentials and deal with their respective subjects individually. Any points that may not be covered may be referred to the Secretary The Air Pilots' Bureau, 599 Madison Avenue, New York City, without incurring any obligation on the part of inquirers. In my capacity as honorary director of that underpaid and helpful institution for experienced ex-service fliers and any who may desire their services, I shall be pleased to advise upon any communications that may be addressed as I have specified.

Inasmuch as the founding of the bureau has been for the purpose of bringing expert and dependable fliers and those who desire to acquire their services together, and for advising upon the organization and direction of aviation enterprises, the helpfulness of making resort managers decide upon a "landing-off" and "landing-on" basis as to the suitability, or otherwise, of flying facilities at their respective hands.

The principal essential of successful operation of aircraft at summer resorts is represented in the LANDING FACILITIES, and such depends upon the surroundings of a fairly level open space suitable for "take-off" and "landing"—the latter consistently with the minimum speed of the plane to be used. Modern design of flying fields of the extensive area demanded in the earlier days of aviation and has served in many hundreds of instances to permit consideration of establishing aircraft as a resort's attraction where the necessity of flying fields of the area required has been impracticable a few years ago. To satisfactorily determine this important point—where a resort manager or director is asked—should local inquiries fail to locate one, the Air Pilots' Bureau's files are at the service of inquirers, and I am desirous of associating the flying qualifications of its registrant really nearest the point of inquiry will be forwarded on request and thus assist to provide for an expert judgment of the proposed flying site.

INASMUCH as this article is directed to the attention of summer-entertainment enterers of both shore and inland resorts I should add that any fairly large lake or sheet of water is suitable for the employment of the aircraft of the "seaplane" type, and, as in the case of inland resorts and the use of the ordinary aerial craft of the "airplane" type, the "airplane" type having the irresistible attraction and source of revenue in the aerial display of constant profusion in the vicinity of the resort, and, if made attractive by musical and picturesque entertainment, the fee asked should local inquiries fail to locate one.

IN practice appreciation of the safety of flying of today the more responsible insurance companies have added an "Aviation Department" to their fire and marine insurance in practically the same class as automobile insurance and issue policies covering all liabilities that operators of aircraft may be subject to, on a reasonable premium basis, and providing for damages by fire or other causes and third party liability. Policies are issued where standard and reputable making is employed and the operating pilots are fully qualified. It is thus apparent that the acceptance of the class of insurance is the strongest evidence where flying is more hazardous than automobiles or inducement in other forms of strenuous sport and recreation.

ACCOMMODATION OF AIRCRAFT

The "airplane hangar" may be of steel, wood or canvas, and is merely a shell sufficiently wide and deep to encompass the machine. Tent makers have recognized the advantage of turning their experience in the direction of designing windproof hangars, and many airplane owners prefer the canvas type by reason of its portable character and efficiency for the service required of it.

OWNING OR ENGAGING AIRPLANES

I HAVE elsewhere stated that there are thousands of expert, fully qualified pilots who are desirous of associating their time-tried experience with summer resort and park and resort aviation enterprise. The Air Pilots' Bureau has hundreds of such men on its registration list (residing respectively in every part of the United States), who, in exchange for their skill, knowledge of operation and services, would accept a reasonable salary plus a mutually satis-
MOST of us like to turn back the pages of dead yesterday and live over in our memory the fight of other days. Nowhere is this more enjoyable than in recounting the events of the old-time county fair, when produce and raising of top rate and before these great United States followed the example of Europe on the prohibition question. Few of the secretaries, general managers, heads of departments, commissioners of agriculture and other moguls who wear diamonds that shine like locomotives and who normally gather from the four winds the jazz and boisterous from their systems and vibrate from their vocal cords the “best of my knowledge and belief,” we have thus far only one, and is not that a dead one by any means.

The invitation to dinner was broad and one could eat without money and without price. And what a feast it was. The good mothers and those saluted with “blessings on thee” used to serve up the choicest meats and baked and steamed and barbecued for many days before the fair that “beef, bolt, pig and bear” might adorn their tables. It looked like one big, happy family affair, and the small en long rows, around which the people, rich and poor, the high and the low, the learned and the unlearned, came to enjoy the feast.

The journey to the fair resembled in many respects the caravans of old. Down the dusty roads the procession moved, slowly, with each a part of the scene. Like a choral society, the contest of paradise. The white people rode in carriages and spring waggons, the “one-horse shay” being very much in evidence. The great “grand stand” was not made of steel and the removal of much of the restraint of demure evidence. Along with them came the dark horses in wagons, at times drawn by oxen, but more often by mules and horses. Behind them came the show stock. Once at the “fair grounds” the animals were quartered in pens, for there were no stables.

SCRUT SITES WERE SOMETIMES WINNERS IN THE FAIR SHOW.

One of these good old judges who heard a good deal about the new “Zip” would have been from the Seven Dark, almanac, and in whom the idea that the qualities of the fair largely predominated in the offspring, presided at one of these baby shows. Every child was carefully looked over and had points closely observed.

(Continued on page 209)
again on exhibition with the big Ringling Bros.
Barnum & Bailey Show under the management of
P. T. Barnum.

"The Wild Men of Borneo" (Pluto and Wano)
were for many years a leading side-show and
museum attraction. But little is known of their
ancestry, as the facts were very secretly guarded,
but they lived and passed away at the Warner
household in Waltham, Mass. They were rightly
named Pluto (bad) and Wano (good), altho
nothing was very bad. Wano died about fifteen
years ago, and Pluto followed shortly after. They
were aged about 100.

"Laloo," the famous double body boy, was a
great feature freak in his day, and commanded a
large salary. He was a fine looking, high caste
Hindu.

His sunny disposition and love of sport led
him into a life of dissipation, which brought on
his untimely ending. He died in Mexico about
twelve years ago at the age of about 30.

Strange to say almost immediately after the
death of "Laloo" there appeared in this country
from South America a similar freak in the person
of Joseph Liberti, almost a "double" of "Laloo."
I am personally acquainted with Liberti, and know
him to be a polished gentlemen and of steady
habits.

The Korean Twins were almost "double" of
the Chinese Twins of years ago.

Another freak that created a great sensation
in this country years ago was "Jo-Jo," the dog-
headed boy, brought over from Russia by Nick
Porster.

He died about fourteen years ago, and
strange again, immediately after his death "Li-
ogin," the lion-headed boy, appeared—a perfect
"double" of Jo-Jo. The "twins" even in the most
extreme cases.

The B. & B. Show, on its return from Europe
(October 23, 1911), brought "Laloo" with it, in
addition to a number of other wonderful freaks
and attractions.

I was engaged as lecturer and inside man of
the B. & B. side-show that and the following sea-
son, I will never forget that "lineup" in the
big Curio Hall at Madison Square Garden the day
of the opening of the big show on its return from
abroad.

As near as I can remember, here was the lay-
out:

The GITANA Troupe, Swedish Orchestra of nine,
with the Bros. Fridkin Troupe of Russian Da-
cers: Gray's Marionettes, The Howarth Midgets
(Four inches in number), Borasla, Fire King; Red
Greenwood, tattooed man; Loretta, snake charmer;
James Mandy, iron skull man; Billy Kinarald,
carbonized Feiga;無い TWINS, Old Zip, Zig,
Zag, Bray; Zeppe, Egyptian gun spinners and
dancers; Dr. Hare, the magician; Halle, Wills and Halle,
musical artists; Milie, Clifford, sword swallowers;
Krao, missing link; Marie, fat girl, and several
more whom I cannot recall.

When the show took the road part of these
attractions were assigned to the manager's de-
partment under the management of Tom Rankine.

The side-show was under the direction of
Arlington, who was also general manager of the
big show.

D. J. Stinson was outside manager of the side-
show and (the right man in the right place).

Jacking back a few years to the season of
1894, which was my first season with a circus
side-show, I found my wife and I with the Ringling
Bros. Colonel High Harriman was then manager
of the Annex, with James W. Beatty as assistant.

The attractions, besides our Marionette act,
were Allake's Reel Orchestra, Bob and Annie
Roy, Albinos; Major Winner, dwarf; Frank B.
Hulb, lecturer and magician; Mrs. Hulb, snake
charmer, and one or two others. Quite a contrast
with the big Ringling Annex of the past few seasons.

This country has had on exhibition some won-
derful giants and midgets. "Chang" the Chinese
Giant, was the greatest of all in his day. I am
not going to speculate on the exact height of
"Chang," or any of the giant family. Frankly,
I don't believe that any of them would ever allow
a measurement taken of themselves. They all
range in height from eight to seventeen feet (ex-
hibition measurement), but, believe me, I have
never seen one that I could truthfully say was
over seven and one-half feet in height, and when
they reach that height they're "going some."

Of the giants of late years, the most perfect
and most celebrated were Colonel Cooper, Captain
Bates, Captain Urich, Bieder Brothers, Hugo, George
Petrossi and George Auget. Among the giants
the most famous were Mrs. Bates and Ella Elwin,
the Missouri giantess. Miss Elwin passed away
many years ago at her Missouri home, and she
was an exceptionally fine woman—kind, char-
table and loved and esteemed by all who knew
her.

Among the midgets the greatest of all no
doubt were Tom Thumb and wife (Mrs. Count
Marshall), also "Lalloo," the famous double body
boy, was the smallest, and possibly the most
intelligent. She died many years ago while on
route to the coast, on the train, near Leniaw, Col.

The Adams Sisters were very popular midgets
and very puritanical in their ideas. They would
never exhibit on Sundays. Jennie Quigley, Ad-
miral Dot, Commodore Poole and sister and Queen
Mab were very attractive and accomplished
midgets, while today we have Hans and Gretel,
Princess Wee, Speck Brothers, the midget ath-
letes: Nick D'Allaire, King and Prince, the box-
ing midgets, and dozens of others.

The number of living skeletons was limited to
Colonel Coffey, the dude skeleton: Eugene
Ferrand, and Isaac Boggs. In late years we
have had Arlie Atherton and Eddie Match, both
very attractive. Atherton is married and has
reared a good-sized family.

Of armless and legless wonders we have had
several, among the notables may be mentioned
Charles Tipp, Bill New, Joe Frey, Mrs. Leake,
Walter Stuart, Lizzie Sturgeon, Lutes Brothers,
Randall and several others.

"The Ringling" probably is the pet of them all,
having exhibited since a boy, and is still exhib-
iting with one of the big circuses.

The Lucas Family and Bob and Annie Roy
were the most prominent of their class.

Bearded ladies have always been considered
a good attraction. Madame Myers, Annie Jones,
Madam Purnell, and others. Among the best are
Coffey and Grace Gilbert, all have exhibited for
years, all married, and were and are very pleas-
ant ladies to meet. "I am well acquainted with
Grace Gilbert, who is a native of Michigan and
has a host of friends.

And for the "fat ladies"—the dear, Merry
"mountains of flesh," as they are so often alluded
to by the side-show orator. And what would a
side-show be without them?

The common expression of the country yokel
an epoch or carnival day is not "Let's see the side-
show," but "Let's see the fat gal."

We have had "Big Eliza," "Big Wannie" and
"Big Everything," "The Joy of the Wanderlust."

Also a number of male specimens of bigness,
including Chauncey Morley, Fred Howe and Jack
Wilson. All of them sufficiently big to tip the

THE CIRCUS TRAIL

BY WILLARD D. COXXY

I stand in the spring by the crossroads.
And both of them beckon to me.
And I cannot refuse or stay.
And the springtime calls away!

With the sunshine over all.
I stand in the spring by the crossroads.
And both of them beckon to me.
And I cannot refuse or stay.
And the springtime calls away!

With the sunshine over all.
I shall love the "tops" alwayt.
And I cannot refuse or stay.
And the springtime calls away!

The thrill of the rover free.
And I cannot refuse or stay.
And the springtime calls away!

And one to the highway free.
And I cannot refuse or stay.
And the springtime calls away!

And the moon, mea,
I stand in the spring by the crossroads.
And both of them beckon to me.
And I cannot refuse or stay.
And the springtime calls away!

The thrill of the rover free.
And I cannot refuse or stay.
And the springtime calls away!

The 1920 chautauqua season will open about the middle of April with more promising prospects than ever before. The Redpath-Harrison Southern circuit, now under the management of Ellis-White system opens in Louisiana. From that time on there will be other circuits opening in all parts of the country, and the picture shows better prospects than ever for a great season.

This article will not permit of a detailed account of the entire system but will focus on the growth and successes of the chautauqua movement. The article will provide some details about the system that is likely to draw all for all the years.

These facts about the growth of this system. In 1916 the Mutual Chautauqua presented programs in towns, and over the next year they dropped to 205 towns, and when they started the season for 1920 they will have four circuits covering 205 towns. These are all right here in the Midwest where travel is easy and people are aptly alive to the chautauqua movement and what it is accomplishing.

They have just recently purchased a new tent and circus outfit. The Carne-Goodle Tent & Wying Company, of Kansas City secured the contract for this equipment. Four tents, all of the same size and build, means something that a lot of tent makers do not comprehend. It's a real order. These tents are 60 x 120, and when arranged for chautauqua audiences all the activities that each system will count. of all the activities that each system will count.

Guessing at the attendance of a chautauqua is like guessing how many people have been at a chautauqua. It is conservative to estimate that these patrons will attend two sessions a day for ten days, which means that the season ticket holder alone will register at the door an aggregate attendance for all the sessions of 2,000,000. The single admissions are not included in this.

Here is another item that will interest people. During the recent I.C.W. convention the Dale Hotel in Chicago was run by a company exhibiting a piano. It was a new-style of instrument. It was really a portable piano. That is, it was made of wood and durable and musical just as good as the many old style ones that are on the market. It sold itself to the chautauqua people, both management and artists.

The outcome was that the Mutual Bureau bought twenty-three of these instruments and distributed them to all their circuits. These chautauquas all over their circuits. Can you imagine a tenor tenor instrument less than to gamble out of the business, but still leaves the way open for fluctuating prices.

Guessing at the attendance of a chautauqua is like guessing how many people have been at a chautauqua. It is conservative to estimate that these patrons will attend two sessions a day for ten days, which means that the season ticket holder alone will register at the door an aggregate attendance for all the sessions of 2,000,000. The single admissions are not included in this.

Here is another item that will interest people. During the recent I.C.W. convention the Dale Hotel in Chicago was run by a company exhibiting a piano. It was a new-style of instrument. It was really a portable piano. That is, it was made of wood and durable and musical just as good as the many old style ones that are on the market. It sold itself to the chautauqua people, both management and artists.

The outcome was that the Mutual Bureau bought twenty-three of these instruments and distributed them to all their circuits. These chautauquas all over their circuits. Can you imagine a tenor tenor instrument less than to gamble out of the business, but still leaves the way open for fluctuating prices.

Guessing at the attendance of a chautauqua is like guessing how many people have been at a chautauqua. It is conservative to estimate that these patrons will attend two sessions a day for ten days, which means that the season ticket holder alone will register at the door an aggregate attendance for all the sessions of 2,000,000. The single admissions are not included in this.

Here is another item that will interest people. During the recent I.C.W. convention the Dale Hotel in Chicago was run by a company exhibiting a piano. It was a new-style of instrument. It was really a portable piano. That is, it was made of wood and durable and musical just as good as the many old style ones that are on the market. It sold itself to the chautauqua people, both management and artists.

The outcome was that the Mutual Bureau bought twenty-three of these instruments and distributed them to all their circuits. These chautauquas all over their circuits. Can you imagine a tenor tenor instrument less than to gamble out of the business, but still leaves the way open for fluctuating prices.

Guessing at the attendance of a chautauqua is like guessing how many people have been at a chautauqua. It is conservative to estimate that these patrons will attend two sessions a day for ten days, which means that the season ticket holder alone will register at the door an aggregate attendance for all the sessions of 2,000,000. The single admissions are not included in this.

Here is another item that will interest people. During the recent I.C.W. convention the Dale Hotel in Chicago was run by a company exhibiting a piano. It was a new-style of instrument. It was really a portable piano. That is, it was made of wood and durable and musical just as good as the many old style ones that are on the market. It sold itself to the chautauqua people, both management and artists.

The outcome was that the Mutual Bureau bought twenty-three of these instruments and distributed them to all their circuits. These chautauquas all over their circuits. Can you imagine a tenor tenor instrument less than to gamble out of the business, but still leaves the way open for fluctuating prices.

Guessing at the attendance of a chautauqua is like guessing how many people have been at a chautauqua. It is conservative to estimate that these patrons will attend two sessions a day for ten days, which means that the season ticket holder alone will register at the door an aggregate attendance for all the sessions of 2,000,000. The single admissions are not included in this.

Here is another item that will interest people. During the recent I.C.W. convention the Dale Hotel in Chicago was run by a company exhibiting a piano. It was a new-style of instrument. It was really a portable piano. That is, it was made of wood and durable and musical just as good as the many old style ones that are on the market. It sold itself to the chautauqua people, both management and artists.
The Billboard

MARCH 20, 1920

The oldest profession in all the world is the dramatic. The human race was ushered into being by a dramatic story. The desire to dramatize our ideas and our desires is the earliest achievement of life as it is ushered into the world today. It’s the first medium through which mankind finds themselves for life work. This story of a wonderful work performed by a wonderful woman has a personal appeal to the writer, for it was by the accident of taking part in a

home talent play that turned the current of life into a different channel. So what the home talent play has done for me it has done is a thousand, more fold for millions of others. I am not now and never had any desire to be a professional actor.

The inspiration which comes to one who has experienced the thrill of having been able to give tangible force to one’s own desires and form to one’s mental concepts is an intoxication never to be forgotten. It is out of this practical exper- ience of life that we reiterate what others have said about the dramatic profession has shown us to do. It is a common thing to hear some one remark that the moving pictures have about driven the road shown from the field. The truth is that life is a series of adjustments. New conditions make new arrangements necessary. We have things to do that we did not have to do before.

There are a lot of people who imagine that the dramatic profession has shown us how to operate. It is a common thing to hear some one remark that the moving pictures have about driven the road shown from the field. The truth is that life is a series of adjustments. New conditions make new arrangements necessary. We have things to do that we did not have to do before.

The cities are doing a greater business than ever, but in the smaller towns and communities the chautauqua is fast becoming the theatrical season. Instead of the opera house it is the tent which has had to do summer work when there was last season.

The park season is starting again. The townspeople are looking forward to the days when the tent will be pitched in their city. The park is being set up and the performers are busy with their preparation. The park is a place where people come to relax and enjoy themselves. It is a place where they can forget their worries and enjoy the beauty of nature. It is a place where they can see and hear the best in the world of entertainment. The park is a place where people come to have a good time. It is a place where they can be entertained. It is a place where they can be inspired. It is a place where they can be enlightened. It is a place where they can be educated. It is a place where they can be entertained. It is a place where they can be inspired. It is a place where they can be enlightened. It is a place where they can be educated. It is a place where they can be entertained. It is a place where they can be inspired. It is a place where they can be enlightened. It is a place where they can be educated. It is a place where they can be entertained. It is a place where they can be inspired. It is a place where they can be enlightened. It is a place where they can be educated. It is a place where they can be entertained.
## 5TH ANNUAL TOUR

**L. J. HETH SHOWS**

25 CARS

350 PEOPLE

L. J. HETH, Pres. and Mgr.

---

**Fair Secretaries Desiring a Line of High-Class and Meritorious Attractions Get in Communication With Us Immediately**

OPENING AT ABERDEEN, MISS., WEEK OF MARCH 15TH; CORINTH, MISS., WEEK OF MARCH 22ND. Address L. J. HETH, Mgr. L. J. Heth Shows

<table>
<thead>
<tr>
<th>Jack Huber's Big Circus Side Show</th>
<th>FUSSNER'S ONE-RING INDOOR CIRCUS</th>
</tr>
</thead>
<tbody>
<tr>
<td>15 Live Pits</td>
<td>Under Personal Supervision of Will Fussner</td>
</tr>
<tr>
<td>5 Working Platforms</td>
<td>10 HIGH-CLASS CIRCUS ACTS</td>
</tr>
<tr>
<td>A REAL SHOW WITH SOMETHING IN IT</td>
<td>7 BIG CLOWN NUMBERS</td>
</tr>
<tr>
<td>Joe Cramer's Athletic Stadium</td>
<td></td>
</tr>
<tr>
<td>JOE CRAMER, Mgr.</td>
<td></td>
</tr>
<tr>
<td>BIGGER AND BETTER THAN EVER MEETING ALL COMERS</td>
<td></td>
</tr>
<tr>
<td>Honey Moon Trail</td>
<td></td>
</tr>
<tr>
<td>AND</td>
<td></td>
</tr>
<tr>
<td>Through the Falls</td>
<td></td>
</tr>
<tr>
<td>MAX MILLEN, Mgr.</td>
<td></td>
</tr>
<tr>
<td>THE TWO FUN SHOWS</td>
<td></td>
</tr>
<tr>
<td>OWEN BETTS, Clown</td>
<td></td>
</tr>
<tr>
<td>Mammoth Auto-Drome</td>
<td></td>
</tr>
<tr>
<td>E. B. PERTLE, Mgr.</td>
<td></td>
</tr>
<tr>
<td>CHOCK FULL OF THRILLS</td>
<td></td>
</tr>
<tr>
<td>FREE ATTRACTION</td>
<td></td>
</tr>
<tr>
<td>Fussner's Spiral Tower Act</td>
<td></td>
</tr>
<tr>
<td>Most Beautiful and Sensational</td>
<td></td>
</tr>
<tr>
<td>Free Attractions, With Fireworks</td>
<td></td>
</tr>
<tr>
<td>Prof. R. G. Snyder's 18-Piece All-American Concert Band</td>
<td></td>
</tr>
<tr>
<td>PROF. R. G. SNYDER, Director</td>
<td></td>
</tr>
<tr>
<td>Jolly May and Her Congress</td>
<td>Museum and Mysterious Butterfly</td>
</tr>
<tr>
<td>of Fat People</td>
<td>CHAS. STRICKLER, Mgr.</td>
</tr>
<tr>
<td>S. ADJE, Mgr.</td>
<td></td>
</tr>
<tr>
<td>MAYTIME</td>
<td></td>
</tr>
<tr>
<td>A. E. DAVIS, Mgr.</td>
<td></td>
</tr>
<tr>
<td>THE SHOW DE LUXE</td>
<td></td>
</tr>
<tr>
<td>THE WHIP</td>
<td></td>
</tr>
<tr>
<td>L. J. HETH, Owner</td>
<td></td>
</tr>
<tr>
<td>JACK WILSON, Mgr.</td>
<td></td>
</tr>
<tr>
<td>NEVER EMPTY</td>
<td></td>
</tr>
<tr>
<td>Chamberlain's World of Living Wonders</td>
<td></td>
</tr>
<tr>
<td>M. F. CHAMBERLAIN, Mgr.</td>
<td></td>
</tr>
<tr>
<td>DIXIE MINSTRELS</td>
<td></td>
</tr>
<tr>
<td>E. R. BENJAMIN, Mgr.</td>
<td></td>
</tr>
<tr>
<td>15 All-Star Performers</td>
<td></td>
</tr>
<tr>
<td>8-Piece Jazz Band</td>
<td></td>
</tr>
<tr>
<td>Yokohama Palace of Terpsichore</td>
<td></td>
</tr>
<tr>
<td>SHORTY SUMMERS, Mgr.</td>
<td></td>
</tr>
<tr>
<td>20 REAL ENTERTAINERS</td>
<td></td>
</tr>
<tr>
<td>8-PIECE JAZZ ORCHESTRA</td>
<td></td>
</tr>
<tr>
<td>BUSH BLUEY</td>
<td></td>
</tr>
<tr>
<td>BILLY WEST, Mgr.</td>
<td></td>
</tr>
<tr>
<td>Performing Feats Extraordinary.</td>
<td></td>
</tr>
<tr>
<td>PRIVILEGE CAR</td>
<td></td>
</tr>
<tr>
<td>S. ADJE, Mgr.</td>
<td></td>
</tr>
</tbody>
</table>
These Beautiful Toilet Set Premiums Will Sell Like Hot Cakes

Salesboard Assortment No. XL. 107—Costs $13.50, Retail Store Value $42.45

Biggest Flash for the Money—A Riot of Color

Just think of it! 45 beautiful premiums for the small sum of $13.50. 45 big values, full of life and color. Send the coupon today with $13.50 and let us send you this wonderful assortment. Here is a chance for you to clean up with a line that is getting the money faster than any other line framed for salesboard purposes. When you see this big flash and riot of color you will want to reorder immediately. Don't wait. The new assortment has made such a hit that our great factories are taxed to the limit. We have an enormous capacity, however, and can make prompt shipment if you will order now. One-third deposit on C. O. D. shipments. Send the coupon today.

Send Coupon Today

Hurry up! Hurry up! Time is flying. Order now and we will ship at once. There will be no disappointments. Don't fall to take advantage of these wonderful assortments. You can win money with premiums like these. Send your order in today. Act now—at once.

E. M. DAVIS PRODUCTS CO., 1310-1316 Carroll Ave., CHICAGO, ILL.

E. M. DAVIS PRODUCTS CO., Dept. 1973, 1310-1316 Carroll Ave., CHICAGO, ILL.

Name: ____________________________

Address: __________________________

Town: ____________________________ State: _______
IRELAND’S

QUALITY

CHOCOLATES

FOR CANDY RACE TRACKS, CANDY WHEELS, THEATRES, ETC.

WE MANUFACTURE ALL OUR CANDY (NOT A JOBBER). WE ARE MAKING THE BEST FOR THE CONCESSIONNAIRE. BUSINESS OF SUPPLYING SHOWS WILL BE OUR CHIEF FEATURE. PLACE YOUR ORDERS WITH A FIRM THAT KNOWS WHAT YOU WANT AND IS CONSTANTLY CATERING TO YOUR NEEDS AND SUCCESS. OUR THIRTY YEARS OF ACTUAL SHOW EXPERIENCE IS YOUR GAIN.

NOTE THESE PRICES—

| Add-A-Ball Games Free | NO FREE SAMPLES SENT ANYWHERE |

| 1 Pound, Regular Flashy Pictorial Top Boxes | $0.36 |
| 12 Ounces (large), One Layer, Pictorial Top Boxes | $0.31 |
| 10 Ounces, Packed in One-Pound Box, Assorted Pictorial Tops, Each Piece Wrapped | $0.27 |
| 8 Ounces, Flashy Pictorial Tops, Assorted, Packed in Cups, One Layer | $0.22 |
| 1 Pound Sunrise, Flag Embossed, Looks Like a Two-Pound Box | $0.37 |
| ½ Pound Sunrise, Flag Embossed Box | $0.23 |

Whipped Cream Specials, Our Best Number for the Money, Pictorial Tops, Looks Like a Three-Pound Box, 20 Selections, $0.28

Winner Box, Large 20-Ounce Fancy Box, 90c; 2-Pound, Long Panel Box (Big Flash), $1.25

Rocky Mountain Cream Chocolate Bars, 2c (Packed 250 to Case)

Yellow Label Cream Chocolate Bars, 70c (Garton of 24). Good Number for Theatres.

A FULL LINE OF SALESBOARD DEALS AT ROCK BOTTOM PRICES

The above prices are 15 to 40 per cent below market price—how can we do this? Because we buy for cash and sell for cash.

Your orders shipped same day we receive them!

We are centrally located and can save you much money in express charges. Send in your season’s order. We will reach you weekly.

Here are a few numbers of our fancy embossed boxes, in four to six colors. Most everyone knows what these boxes are.

| No. | SEA SHELL GIRL | $0.36 |
| No. 2 | $0.70 |
| No. 3 | $1.50 |
| No. 4 | $2.25 |

| No. 1 | GOLD DIVING GIRL | $0.36 |
| No. 2 | $1.50 |
| No. 3 | $2.25 |

| No. 1 | ROSE GIRL | $0.36 |
| No. 2 | $0.70 |
| No. 3 | $1.50 |
| No. 4 | $2.25 |

| No. 1 | HAREM GIRL | $0.36 |
| No. 2 | $1.50 |
| No. 3 | $2.25 |

| No. 1 | PEACE GIRL | $0.36 |
| No. 2 | $1.50 |
| No. 3 | $2.25 |

We positively will not ship to anyone without one-half cash with order or a standing deposit equivalent to same. There will be no exception to this rule.

CURTIS IRELAND

CANDY CORPORATION

24 S. MAIN STREET, St. Louis, MO.
SOME MONEY GETTERS!!

Set 'Em Up Again, BARTENDER!
The most unique bulk throwing cover devised! As each
server is knocked off the bar, he checks it up
on his fingers!

Weed catalogue to-day if you want small
novel, legitimate con-

JUST OUT!

Hustleville Trolley!!
William Tell, Jr.!!
Write for Full Information

DOLLS
OUR DOLLS
OUR DOLLS
OUR DOLLS
OUR DOLLS

ORANGEADE

And Lemonade Powder
Fine white Powder. "Bark Times Companion" will
find our Powder to be the best seasonal. Our
Powder, when well to store, dispenses deliciously
for tea and made real Drinks, and colored water. Write
for samples.

Palmists

PALMISTS
EDUCATED
EDUCATED
EDUCATED
EDUCATED
EDUCATED

THE BILLBOARD

Published weekly at 25-57 Opera Place, Cincinnati, O.
SUBSCRIPTION PRICE, $3.00 PER YEAR.
Entered as second-class mail matter June 4, 1897, at Post Office, Cin-
cinnati, under act of March 3, 1879.


CHEWING GUM

SAY "I SAW IT IN THE BILLBOARD."
IT serves the finest Root Beer you ever tasted—in a novel and attractive way that "gets" the crowds and keeps them coming for more. Liberty Root Beer sells for a nickle a glass and four cents of every nickle you take in is profit.

The Automatic Liberty Barrel holds 25 gals. of Liberty Root Beer Syrup. You connect the carbonator in this model with the city water and it automatically mixes the syrup and the water in exactly the right proportions and carbonates and serves a perfect drink, icy cold, creamy and delicious.

With the Automatic model you can serve over 3000 people without refilling the syrup tank. It's equipped so two people can serve at one time—just think of the advantage of this Barrel in handling big crowds.

**Special Motor Truck Equipment**

For Carnivals, Fairs, Circuses, Old-home Weeks, Etc.

No "stale" locations when you own a Liberty Barrel Motor Truck. You go where the crowds are—you don't have to wait for them to come to you. The greatest idea ever thought of for the concessionaire—you'll sure want one when you know the particulars.

**RICHARDSON CORPORATION**

Originators of the Liberty Barrel and the Idea of Serving Creamy Root Beer
(Mfrs. "Maid-of-Honor" Syrups, Crushed Fruits and Soda Fountain Specialties

ROCHESTER, NEW YORK

NEW YORK OFFICE, 150 CHAMBERS STREET, CHAS. F. PORT, MANAGER

Mail Coupon for Full Details, or Call at our Rochester Plant or our New York Office

RICHARDSON CORPORATION,
ROCHESTER, N.Y.

Gentlemen: Please send me illustrated circular and full information regarding Automatic Liberty Barrel special Spring Offer, also picture with all necessary information of Liberty Barrel Motor Truck equipment.

Name ____________________________  6th and No. ____________________________
Location of Concession ____________________________  Town: ____________________________  State: ____________________________
AERIAL SWINGS

(CIRCLE SWINGS WITH AEROPLANE CARS)

The above is a photographic reproduction of a car out of stock and showing the decorations. You are, doubtless, familiar with the mechanical construction of the Circle swing, and can, therefore, appreciate what it might mean to equip a Circle Swing with a set of our AEROPLANE CARS. You would then have a new ride for your patrons. Each car is equipped with a 2-horse-power electric motor, which drives the propeller at a speed of 1,800 revolutions per minute.

The passengers, seated as comfortably as in a limousine, can enjoy all the thrilling experiences of a ride in a real Aeroplane.

All the features of beauty and comfort are embodied in this car, and the canopy that covers both seats protects the passengers from the sun in the daytime and the illumination from the lights overhead in the evening. The framework of the car is mostly of oak, which, by means of a steaming process, is carefully shaped to provide the graceful lines of the car. This framework is properly reinforced by steel angles, making the car capable of sustaining at least twenty times the weight it would ordinarily carry.

A CIRCLE SWING WHICH WE INSTALLED AT LAKEWOOD PARK,
ATLANTA, GA., LAST YEAR.

Owing to late contract, the machine was not ready to be operated until June 15th, or about two months after the opening of the park, but the gross receipts for the balance of the season were about $10,750.

Later in the season we built a Frolic in the same resort.

A CIRCLE SWING WHICH WE BUILT LAST YEAR.

This machine is equipped with the style of cars hereof for use on Circle Swings. We are still prepared to furnish this style of car if desired, also the woven reed seats and sides separately. Note the high back seats with wings. These cars are a specimen of the class of work we put out. These seats, with high backs, are much more inviting—especially to the young couples—and certainly the difference in rides is remarkable.

We are prepared to make shipment of a set of cars immediately upon receipt of order and shall begin shipping out the Aeroplane Swings complete by March 20th or sooner.

Write for descriptive circular and prices.

J. W. ELY COMPANY, INC.

Telephone, White Plains 2598.

116 Main St., WHITE PLAINS, N. Y.
THE LANCASTER GLASS COMPANY
LANCASTER, OHIO
Manufacturers Exclusively
VASES
NOVELTIES
Goldback, Ruby and Assorted Decorations
PLATES, NAPPIES, ETC.
ILLUSTRATIONS AND PRICES ON APPLICATION
PROMPT SERVICE

Dressed Cupid Dolls
23 inches high. $4.25 each. Wholesale prices. $12.50 per doz. 25% cash with order. balance C. O. D. All orders will be filled on date. We guarantee the best quality in our line.
L. NANNI
Baker & Evansville Pen Co.
901 Fulton Ave., EVANSVILLE, IND.

FOUNTAIN PENS
A FULL LINE FOR PEN DEMONSTRATORS

Still more beautiful writing style is secured now. This style will get the notice of the different firms of manufacturers of fountain pens throughout the country. Our stock is complete and we are able to fill orders in all our styles.
ED HAHN
(OUR TREAT TO YOU, RIGHT)
222 W. Madison St., CHICAGO, ILL.

Dress Dolls—Doll Dresses
Beautiful new writing style in assorted colors. Not only in the work but in the style and quality of the workmanship. This line will do the work in any size. All orders filled promptly. All work done in this factory. Shipped with care in boxes.

WANTED MUSICIANS
For Two-Melody Games and small mechanical bits. visas required. Write us in person. Write us in person.

JUICE
Our Orangcades and Lemonade Powders are cheapest and best. Just add water and sugar. $2.00 a pound, 4 pounds for $10.00.

DAVIS CONE CO., 1805 W. Third St., Dayton, O.
AGENTS—WANTED—AGENTS
For Three-Melody Games and small mechanical bits. visas required. Write us in person.

HUGHES AND KOGMAN ATTRACTIONS
WANT SHOWS
ALSO MAN to handle new Carousel. New Way Engine. Must be A-1 or you won't last. $35.00 per week.

BENSON DRY PLATE & CAMERA CO., 25 Delancy Street, NEW YORK CITY, N. Y.

BEWARE OF IMITATIONS.
DON'T LET
THE CHEAPNESS OF OTHERS BE YOUR TEMPTATION
We sell you the best Chocolates in the country for the same price you pay for inferior grades. Be wise and write us for prices.
Cruzen-Allegretti Co.
Manufacturers of WORLD'S FAMOUS B. ALLEGRETTI'S CHOCOLATES

1920 Big Success Season 1920
To Tüm types who are going to get the right goods at the right price and at the right time will make a success. We were lucky to obtain a contract for three million dollars at the old price, and you can have them at the same price while they last. Our Plates, Post Cards and Black Decor Ideas are this year better than ever before. All we promise is a square deal to our customers. Send your orders direct to us.

CARDBOARD NOVELTY CO., 1222-24 Race Street, PHILADELPHIA, PA.

Spring Garden Band
W. M. DENTZ, Conductor.
One of the greatest bands in America.
A SYMPHONY IN BRASS

THE CHEAPNESS OF OTHERS BE YOUR TEMPTATION
We sell you the best Chocolates in the country for the same price you pay for inferior grades. Be wise and write us for prices.
Cruzen-Allegretti Co.
Manufacturers of WORLD'S FAMOUS B. ALLEGRETTI'S CHOCOLATES

1920 Big Success Season 1920
To Tüm types who are going to get the right goods at the right price and at the right time will make a success. We were lucky to obtain a contract for three million dollars at the old price, and you can have them at the same price while they last. Our Plates, Post Cards and Black Decor Ideas are this year better than ever before. All we promise is a square deal to our customers. Send your orders direct to us.

CARDBOARD NOVELTY CO., 1222-24 Race Street, PHILADELPHIA, PA.
I Made $60.00 In 5 1/2 Hours

Read this Wonderful Offer

Great work for Lamar! Big money to spend! You can do as well as Lamar or anybody else. If you want more money — write! Garrison has made $500 a month for a year. Don't lag behind. Every man who follows Goodyear is making big money. Write today. You can have all the money you want. Goodyear will show you how — Goodyear will open up the opportunity. Goodyear will put you into the golden harvest. But you must write now.

Free Raincoat!

Write for this Great Offer

We don't stop at letting you make more money than you ever thought could be made before. We give you a Free Raincoat—a wonderfully stylish—genuine waterproofed coat. Handsome—elegant—splendid fitting. Nifty belt—patched pockets. We give a free sample coat to each agent. Write for the biggest offer. How you get the raincoat free. We tell what to do—we tell you what to say—we deliver for you—we collect your money. We hand your money to you right on the spot.

Seize This Wonderful Opportunity

This is the greatest chance ever offered you. Become independently wealthy. Don't slave for another. Join hands with Goodyear and take advantage of this splendid special offer. This year of all years — this time of all times people are buying like mad. Our agents are flooding us with orders. Answer this knock of fortune before you are too late. Get your foundation laid — put yourself in a position to earn big money. Write in to Goodyear at once. Get full details of this wonderful chance of a lifetime.

Send Coupon Now

Goodyear Mfg. Company
1973 Goodyear Building, Kansas City, Missouri

Goodyear Mfg. Company
1973 Goodyear Building, Kansas City, Mo.
Please send me at once full details of your special offer to your agents.

Name .................................................................
Address ...............................................................
P. O. Box ............................................................
CITY ........................................................., State .........
SPECIAL VALUES

8 EAGLE JUNIOR.

Easy opener Jack Knife, nickel plated handle, sharp steel blade that will hold edge. Per Doz., 85c.

11. LARGE ONE-BLADED JACK KNIFE.

Nickel plated or black eamelled handle. Per Doz., 90c.

3005. WOODEN BALLS.

(Two Sizes) 2 and 2½ in. in diameter. Per 100, $5.00.

WRITE FOR OUR PRICE LIST. KARL GUBGENHEIM, INC., 17 East 11th St., NEW YORK CITY.

BOOK YOUR ORDERS WITH US NOW FOR PLASTER DOLLS.

We have the best quality ever made. Good quality. Extra One Source. 50c to $5 per doz, All orders shipped same day received. Free sample with order. 9000 A. W. Salmel, Inc., ACME NOVELTY CO.

Other sizes 1½ and 1½. Cleveland, Ohio.

Sales Boards

Sales Cards

OF EVERY DESCRIPTION. Made by GLOBE PRINTING CO., 416 Delaware Street, KANSAS CITY, MO.

LEVIN BROS.

TERRE HAUTE, INDIANA

WANTED for Moore's Circus Side Show

WANTED

To Open With Harry Copping Shows April 24, 1920

FOR A GOOD, LONG CARNIVAL AND FAIR SEASON.

Puppets, Marionettes and Caricature People, Punch and Judy, Men that can do Magic, Sword Swallowers, Clown Shows, Electrical Flea, Chinese Fun, etc. Nothing too heavy or exciting too small for this type. Players in support if you have these. Also need Tease artists and others. Must be good business men.

INDIAN BEADS

to our BEST SELLERS

Every woman is getting busy making bags and ornaments. It's their 1920 crazy-cute, and follows the knitting and crocheting boom on by the war. Mixed Beads, by the dozen bottles... 60c

Separate Colors, by the dozen bottles... 95c

Waldenmar Knives

Gold Filled... 3 5-gross lots.... $36

Don't forget to ask for your copy of the Oriental Catalog—In English, French and Spanish.

SOAPS—For Medicine and Streetmen

We are headquarters for Pure Cocoa Oils Soap, pick up in attractive packages especially adapted for your work. Our bands and prices are right, and our service has satisfied our customers for more than twenty years. Get our Price List and Price Book.

INDIANAPOLIS SOAP CO., Dept. B, Indianapolis, Ind.

NUBLE?

Show Opens April 17th, Peabody, Mass.

Nuff-seed to those who played this city last year with us.

WANTED MAN TO HANDLE MERRY-GO-ROUND AND WHIP

Also workingmen in all departments. Will book Eli Ferris Wheel and one more good Show. Address Sam Anderson, 59 Westland Ave., Boston, Mass. Few More Concessions and Wheels that don't conflict. (No grift.) All Concessions and Merry-Go-Round help address

HARRY H. INGALLS, 142 Burtill St., Swampscott, Mass. Office Tel., Lynn, Mass., 3448
WHEELS, GAMES, DOLLS, CANDY, FLOWER BASKETS
FOR FAIR AND CARNIVAL MEN

NEW ALBERTA CREATION
ORIGINATORS OF THE
NEW CURL DOLL
Using Exclusively LOMBARD HAIR.
Exquisite Prices in Large Quantities.
WILL OPEN MIDDLE OF MAY AT HAUVERHILL, MASS.,
UNDER ORGANIZED LABOR

NEW ENGLAND DOLL CO.,
26 Dock Square, Boston, Mass.
SOLE DISTRIBUTORS.

CANDY!
WHEEL and LAYDOWN MEN!

H. W. ANDERSON,
Brush, Colorado.

Sycamore Novelty Co.
Lenders in
Ball Games
1322 Sycamore St.,
CINCINNATI, OHIO
Send for Catalog.

WALTER L. MAIN SHOWS
WHITE WARREN, Trainmaster.

METAL TRADES SHOWS
WILL OPEN MIDDLE OF MAY AT HAVERHILL, MASS.,
UNDER ORGANIZED LABOR

SEVEN DAYS.
TWO SATURDAYS.
SEVEN NIGHTS
Opening for Ten-in-One, Crazy House, Superba Show and good Platform Show. Can place all kinds of legitimate
concessions. Wheels and cook house sold. Will lease or buy two more baggage cars. Will book any ride that
doesn't conflict with Colihan & Durkins' Whip, Tony Loudis' Carouses, our own Big Eli. Address
ATTENTION
FAIR and CARNIVAL MEN!
Our line of Dolls are the best on the market. Attractive and flashy and are sure to be LEADERS for this season. We are booking orders now and it will be to your advantage to get in line and handle our Dolls. Send for our catalogues and price list. We have over 40 different numbers of wood-fibre, unbreakable Dolls, which will prove to be sensational. We also have a winner in Plaster. Send $6 for sample (postage prepaid). Our prices are right. Service Is our motto. Shipments at once. P. O. B. New York and Boston.

NEW ENGLAND DOLL CO.,
26 DOCK SQUARE, - BOSTON, MASS.

BIG, NEW MAINE STATE FAIR
LEWISTON, MAINE
SEPT. 13-14-15-16-17, 1920
$35,000 in Prizes and Premiums. FIFTEEN Races for $5,000.00 in Prizes. CLASSES TO SUIT ANY STABLE. Paid admissions last year over 100,000. Good chance for Concession Mkt. Space, $2.00 front foot. "SHOWS and RIDES" PRIVI-
LIZED to be presented on 1920 EXHIBITION. Apply for space to J. S. BUTLER, Secre-
tary, Lewiston, Maine. Reserved Space—50% Deposit Required.

Denney's Lady Orchestra
Piano, Soprano, Eight or Ten Pieces. Booking for summer Park, Hotel and Dancing Pavilion. Managers write. R. W. DENNEY, Plaza Hotel, Macon, Georgia.

GENERAL AGENT WANTED
One that can deliver the goods. Good proposition. Can place Motorized and Concessions. Show opens at Kansas City April 17th. Address J. L. LANDEB, 4116 Hyde Park Avenue, Kansas City, Mo.

CALL-----PATTERSON & KLINE SHOWS------CALL

FIVE RIDING DEVICES
25 CARS — 20-PIECE AMERICAN BAND

SIXTEEN SHOW ATTRACTIONS
STEAM CALLIOPE

SHOW OPENS APRIL 5th, EL RENO, OKLA., on the streets, under the Auspices of the AMERICAN LEGION. Then six weeks of the best oil towns of Oklahoma. Can always place shows of merit and legitimate Concessions.

Fair Secretaries and Committees address

NOTICE--CONCESSIONAIRES--NOTICE
The Federal Statuary Co.

Announces a complete assortment of
Enameded Plaster Dolls
at lowest prices. Immediate deliveries. Write for our price list. It will interest you. Send $1 for samples of our Mickey Doll and a G. O. P. Campaign Novelty. The two big novelties for the coming season.

FEDERAL STATUARY CO. (Telephone—1449 West Lake St., Chicago.

Start The Season Right With Us
We're ready for this, the bumper year, with the largest and most complete stock of the BEST Cameras, Plates, Mounts and other supplies.

Our Indispensable Superior Goods, Lowest Prices and Best Service. A trial will convince you. Free catalogues. Cameras, $6 and up. Complete stock of all (new and used) parts for Camera at rock-bottom prices. Write us promptly for your needs or we both lose. For satisfaction, send your orders to the

Keystone Ferrotype Co.
605 So. Sixth St., Philadelphia, Pa. U. S. A.

SOMETHING DIFFERENT.
NOTICE, CONCESSIONAIRES, NOTICE.
JEWELL NOVELTY SHOP,

2045 Lincoln Avenue, — CHICAGO, ILL.

Withal to manufacture that new thing, which is really different, will be on the market, it will be to your advantage to write at once for particulars. DON'T DELAY. ORDERS NOW BEING BOOKED

MILLER & BAKER NOW WITH
PUBLIC AMUSEMENT CO., Inc.

Pioneers, Builders and Owners of the World's Most Complete MILLER PATENTED ROLLER COASTERS AND AMUSEMENT PLANTS, MILLER PATENTED ROLLER COASTERS AND MANNERS, IS TAKING ORDERS FOR 50% DEPOSIT.

MARCH 20, 1920
THE BILLBOARD

$275.00
PER MONTH NET PROFIT
This is a machine which can be operated in towns where other prize winning gum machines can not operate.
Write today for special prices and become an operator, if not already one.
185 No. Michigan Ave., Chicago.

CASH BOX OPENS ON THE SIDE
Money compartment holds 1,356 Nickels, amount realized from every filling.
You don't have to tip the machine upside down to get your money. Just scoop your nickels from the large cash box on the side, which takes less than a minute's time. All danger of breaking the globe or show case are eliminated when you are operating with the "IRON SALESMAN."

Fool-Proof and Trouble-Free
A handsome Machine, which is Fool-Proof and Trouble-Proof. Brings in a continual stream of Nickels and is creating a sensation everywhere.
The "Silent Iron Salesman" is a fascinating vending machine which costs a nickel to play. The player receives a ball of Gum containing a number, which indicates the reward as shown on the vending machine which costs a nickel to play. The numbers are folded and placed in a hole drilled through the center of the Gum and can be punched out very easily.
The Gum for the "Silent Iron Salesman" is prepared in our own daylight factory, which is located near Lake Michigan, Chicago, away from all the dust and dirt, where working conditions are sanitary and ideal, which guarantees you clean and sweet Ball Gum that you can chew.

AD-LEE NOVELTY CO. (Not Inc.),

NOTICE
The Federal Statuary Co.
"SILENT IRON SALESMAN"
IS KING OF THEM ALL
ASK ANY BIG OPERATOR

PER MONTH NET PROFIT
can easily be made with 10 machines. If placed in five spots, will make more real money for you than 25 penny machines, for the bold 1,200 balls, and $29.99 is realized from every filling.

WorldRadioHistory
Austin C. Wilson’s
Auto Races—Auto Polo
America’s Greatest Drawing Card
And Premier Sensation of the Outdoor Show World

Now Booking 1920 Fairs

EXCITING, THRILLING,
NEW AND NOVEL

Auto Polo, the sport of a thousand thrills, as a free attraction, in front of the stands each afternoon. Auto Races the final day, with six of the fastest and most powerful racing cars built, and featuring “Wild Marz” Stuhldreher, Frank M. Ripple and a galaxy of other dirt track stars in daring contests of speed and skill.

Auto Polo and Auto Races are featured by State Fairs everywhere. Their drawing power is tremendous, and in many instances the Auto Races have on the final day broken all attendance records for previous biggest days.

WHAT THEY SAY:

Our last day’s attendance (generally our poorest) was probably the largest we have ever had on the grounds—thanks to the drawing power of your Auto Races. They were splendid, and I consider them the greatest drawing card I have ever seen.

J. W. Root, Secy. The Big Kinsman (O.) Fair.

We wish to express our appreciation and entire satisfaction with your exhibition at our Fair in September, 1919. It was all and more than recommended. On the 15th, during the time the races were on, our midway was entirely depopulated and our track surrounded with a solid mass of people. As an attraction it far exceeded anything we have ever had.

Geo. H. McIntyre, Treas. Stoneboro (Pa.) Fair,
Greatest Fair in Western Pennsylvania.

Write or wire for available dates, as this attraction will sell quickly.

Austin C. Wilson, 117 Spring St., Youngstown, Ohio
(En route after May 15th)

PARK MANAGERS—WE HAVE A FEW OPEN DATES IN JUNE AND JULY
BIG MONEY FOR YOU!
Make $5,000 This Year
HANDLING
SPARK INTENSIFIERS
FOR FORD CARS
EASY TO DEMONSTRATE. LOCATES IGNITION TROUBLES INSTANTLY. ATTACHED IN THREE MINUTES. START A BUSINESS OF YOUR OWN. PUT OUT SUB AGENTS AND CANVASSERS. START A MAIL ORDER BUSINESS. SELL TO STATE AGENTS AND MANAGERS.
WE SHOW YOU HOW
RUSH YOUR ORDER
1 Dozen, $5.00
6 Dozen, 20.00
Special prices on lots of 1,000, with your imprint.
CIRCULARS FURNISHED FREE
BIG OPPORTUNITY—Men with small or large capital, spare time or whole, can make money hand-over-fist. Be the first to get this whirlwind success. Don’t delay. Particulars FREE.
WINNER KAZOO
Sample, 50c
$5.00 PER GROSS, F.O.B. Buffalo. 66c PER DOZEN, Postpaid. Made by the Original Buffalo Kazoo Co. Best on the market. KAZOO CO, 535 E. Utica Street, BUFFALO, N. Y.
A BIG MONEY MAKER
LATEST “MILITARY” SPECTACLE
Imitation Gold Alloy—Cable Temple. Large, Round. Clear White Convex Sunfilled in all Focus Numbers. DOZEN, $3.75. GROSS, $42.00.
NEW ERA OPTICAL CO.
123 W. Madison Street, CHICAGO.
MEDICINE MEN, STREET and HIGH PITCH WORKERS
...the formula, antiepileptics and tellatips. Later of Instantia tor 115,015. Proven success. Last used tor the same success. You will not want to use. New Era Optical Co., 123 W. Madison Street, Chicago.
O’BRIEN’S EXPOSITION SHOWS
SEASON OPENS APRIL 24, IN STAMFORD, CONN.
in the Heart of the City, and will positively play the following stands and be the first show in this season: New Haven, Ansonia, Waterbury, Bridgeport two weeks, Bristol, New Britain, Hartford and Meriden. Can place Over the Falls, Trip to Mars or Crazy House. Showmen who know moneyed territory, what have you to offer? Wanted—Legitimate Concessions of all kinds. Wanted—Two Girls for Candy Wheels who know the business. Wanted—An A-1 Oriental Dancer and Girls to work on Oriental Show. Wanted—Motor Drome Riders.
EDWARD O’BRIEN, 49 Buckingham Street, Hartford, Conn.
Catering To The People THAT ARE Hard To Please
17 High-Class Attractions
15 Carloads of Amusement
Featuring:
Trained Wild Animals
Moore's Society Circus
Ol' Ky. Minstrels
The Hurdlers and more than a dozen others.
YARBOROUGH'S BLACK HUSSARS BAND

WANTED—ONE MORE FEATURE SHOW. PIT SHOW ATTRACT NS. LEGITIMATE CONCESSIONS.

Balloons
DIRECT FROM THE MANUFACTURER
49 Air Balloons
1500 Gross
Air Balloons
1000 Gross
Helium Gas Balloons
1000 Gross
49 1/2 inch Balloons
195 Gross
20 Heavy Good Bal.
195 Gross
25 License Balloons
195 Gross
Five Throated
195 Gross
60 Magic Balloons
195 Gross
50 Large Animals
195 Gross
Large Animals
195 Gross
30 Large Animals
195 Gross
20 Large Animals
195 Gross
5 Large Animals
195 Gross
Balloons 2 1/2 Gross
195 Gross
1500 Gross
195 Gross
600 Gross
195 Gross
100 Gross
195 Gross
1500 Gross
195 Gross
1000 Gross
195 Gross
500 Gross
195 Gross
1000 Gross
195 Gross
500 Gross
195 Gross
1000 Gross
195 Gross
500 Gross
195 Gross
1000 Gross
195 Gross
500 Gross
195 Gross
1000 Gross
195 Gross
500 Gross

YALE RUBBER COMPANY, 255 Broome Street, NEW YORK CITY

WANTED—WANTED—WANTED
Paddle Wheel Workers, Concession Agents, Cabaret Dancers; one-third and tips. Good Freak; one that can be featured on A-1 Platform. Those who have worked for us before answer. Open Hillsboro, Ill. March 21st. Address TICE LAVINE, Shreveport, La., until March 22nd then Hillsboro, Ill.

Quality Chocolates in Flash Boxes
That's what gets the money and that's what the boys want. Write us for prices.
EXCLUSIVE SALES CO., 100 W. Walnut Street, Louisvillle, Ky.

FOR SALE—FOR SALE—Car and Other Property
Every House, almost new, Peters Portable Five Finger Everything now owned Top. Will sell Top and all in 1919. Peters, the Northwestern Bicycle Division, Heavy Price Offer, all in near A-good condition.

JOHNSON COUNTY FREE FAIR
FRANKLIN, INDIANA, AUGUST 23-28.
Special offer to HORSEMEN AND CONCESSIONAIRES.
Address ARTHUR R. OWENS, Secretary, FRANKLIN, INDIANA.

SEASON OPENS SAT., APRIL 10th
SUFFOLK, VA.
BOOKING FAIRS
Address Box 456 Suffolk, Va.

WALLACE BROS.' ALL-FEATURE SHOWS
OPENING IN THE HEART OF YOUNGSTOWN APRIL 22d.
TWO FREE ACTS DAILY
WANTED—ANIMAL SHOW THAT WE CAN FEATURE. ALSO RIDERS FOR SILODROME. CAN ALWAYS USE LEGITIMATE CONCESSIONS. GEO. W. RADER, write. Everybody address

FAIR SECRETARIES
340 W. Federal St., YOUNGSTOWN, OHIO.

WANT the money-maker. Get the cash with American Box Ball. $100 a week from two alleys is easy. Make Box Ball men earn more than 1200 per cent a year. It leads all other concessions to a money-maker. It's the game that everyone, men and women, young folks and old, pull of action and fun. Keeps a crowd always around the alleys. 5 cents a game—the price that gets 'em all.

Wonderful automatic features
Pins are fixed and balls returned automatically. Electric lighted scoreboard also operates automatically. These features make a big hit with the public. And they add to your money. Automatic setting of pins and returning of ball speeds the game.

Write
We help you make

The game keeps going day and night. rain or shine. And, remember, no expense to you, except the item of rent. You can look after the alley yourself. You need no helpers at all. And you can set up the alleys yourself, with the aid of another man.

AMERICAN BOX BALL CO., 834 Van Buren St., Indianapolis, Ind.
Please send me your American Box Ball proposition.
Name

AMERICAN BOX BALL CO.
We Took in $597.00 In One Month

That's the statement of a drug store in Cleveland.

We quote from their letter to us:

"We were very much surprised at the amount of business our Butter-Kist Machine did from the very outset. And business has steadily increased. In one month we did business of $57.93." (Written to us by drug store located in Cleveland, Ohio. Name gladly given on request.)

$600 to $3,120 from a Little Waste Space

The famous machine that manufactures the Butter-Kist Pop Corn and Salted Peanuts.

Pays Four Ways

1—Motion makes people stop and look.
2—Coaxing fragrance makes them buy.
3—Toasty flavor brings trade for blocks.
4—Stimulates all store sales or theatre attendance.

We keep records on what storekeepers and theatre owners are making with the Butter-Kist Machine. And we have the actual figures to prove that the return in net profit is from $600 to $3,120 a year. This means an extra $600 to $3,120 in clean cash profits! And all from the use of just 26 in. by 32 in. space that has been gulag and theatre owners are making with the Butter-Kist Machine. It draws traffic. It multiplies all your other sales. It will amaze you to see the full possibilities. Let us tell you all that this wonderful machine means to you.

We'll send you proof of profits, photos of stores with the machine, etc.—all free and post paid.

BUTTER-KIST

Pop Corn and Peanut Machine

You know how fond everyone is of your own corn and peanuts. The Butter-Kist Machine makes these goodies doubly inviting. You only have to average 30 nickel bags of Butter-Kist a day to make about $1,000 a year. For everyone else you make 150 per cent profit. The Butter-Kist machine runs itself. Requires no operator—no extra help or expense.

Mail This Coupon for Free Book

We sell the Butter-Kist Pop Corn and Peanut Machine on easy payment—small down payment for the machine in your store. You can pay the balance at any time out of your profits. Write us today for all information and price. No obligation. Mail the coupon—NOW!

Holcomb & Hoke Mfg. Co.
478 Van Buren St., Indianapolis, Ind.

Ontario Booking Office

Room 36 Yonge St. Arcade
Phone Main 378
TORONTO, ONT.

Now booking Fairs, Celebrations and Reunions in Canada.

Acts written in American money.

Baggage Car WANTED

Will pay cash for drug stores, druggists, etc. Must be a victorious store and pass M. C. F. Parke's test. Send post cards to: Acting Manager, American Baggage Co., Norwalk, Conn. Address: "不是，我们不会的。"
A BIG PLAY—Bigger Than Ever This Year—And We Can Help Win The Game. Tell Us Where To Reach You Promptly With Samples. Best Flash We Ever Had. START RIGHT--In Good Company--The Biggest Belong.

MLLE. FLASH

(14 Inch., Movable Arms.)

THE REAL FLESH COLOR DOLL.

IMMEDIATE DELIVERIES. ABSOLUTELY NO BREAKAGE.

Our new finish (no paint); has the appearance of the natural flesh color.

MLLE. FLASH, - - - $30.00 Per Hundred, CASH

POSING DOLL, - - - $17.00 Per Hundred, CASH

EXPRESS CHARGES PREPAID ANYWHERE IN U.S. A.

Send $1.00 for Two Samples.

CENTRAL DOLL & NOVELTY CO.,

1252 Clybourn Avenue, CHICAGO, ILL.

OOZE GOWHIDE, BURNT LEATHER NOVELTIES AND SOUVENIRS


BERNARD L. MICHAEL, 130 E. 12th St., New York City.

GREATER WESTERN SHOWS, Inc.

WILL OPEN OUT OF PITTSBURGH IN APRIL

WANTED—RIDES SHOWN AT MARGARET TOWNSEND GARDENS OF ALL KINDS. Write—B. L. GUARD, 100 E. 12th St., NEW YORK CITY.

CALL THE COOK'S VICTORY SHOWS

R. L. COOK, Manager.

OPENING AT CAMBRIDGE, MD., APRIL 10.

ALL persons holding contracts with this organization, report as soon as possible at Cambridge, Md. ALL RIDES AND SHOWS BOOKED. WE WANT a few Grip Concessions, such as Devil Bowling Alley, Knife Rack, Roll-Downs or any other legitimate Grip Concessions. ALSO have openings for A-1 Talkers and Grinders. WE HOLD CONTRACTS FOR THE FIREMEN'S CONVENTION, TO BE HELD IN CLEVES TOWN JUNE 14, 1920. WE WILL FEATURE AGAIN THIS SEASON THE DIVING KINZERNS (Capt. P. J. and S. J.). ADDRESS ALL MAIL CAMBRIDGE, MD.

CALL CALL CALL
# WAR DEPARTMENT QUARTERMASTER CORPS

**TEXTILE LIST NO. 22**

**THOUSANDS OF YARDS OF DUCK**

## BIDS CLOSE APRIL 12th


## BUY NOW

The Surplus Property Division, Office of the Quartermaster General of the Army, offers for sale with a Minimum Bidding Unit of 500 Yards:

**NOTICE:**

- Write nearest zone supply office for complete weekly bulletins—free.
- Offers for Sale with a Minimum Bidding Unit of 500 Yards.

**WATCH FOR SUCCEEDING ANNOUNCEMENTS**

**NOTIFICATION:**

- Successful bidders will be notified by mail on or before April 17th, and advised of the amount awarded to each. Every deposit of 10% of the amount bid under each award must be made immediately upon receipt of notification.
- The successful bidder will have 30 days from the date of award to make arrangements for delivery of the goods, which may be made within 90 days after receipt of notification.
- All goods shipped will be at the risk of the purchaser.
- The War Department reserves the right to reject any part or all of any bid or bids. Inquiries relative to sales conditions or stocks offered should be addressed to the nearest Zone Supply Office.

**SPECIAL:**

- The purchase of all goods by the Quartermaster Corps at current wholesale prices offers the buyer an opportunity to increase his investments and to secure good quality material at a reasonable price.
- The Surplus Property Division, Office of the Quartermaster General, Director of Purchase and Storage Munitions, Washington, D.C.
Presenting Recognized Attractions for All Occasions

Hundreds of Attractions Placed Last Season

35 Talented Young Men
All excellent singers, many instrumentalists and some doing dramatic work. Plenty of novelty stunts, impersonations of Harry Lauder, Al Jolson and other big stars. Quartets beyond compare. Wonderful Eight-Piece Jazz Orchestra.

Now Booking
10-day Pacific Coast trip, March 19th to 29th. Wire if you want the best Glee Club in the State.

THE UNIVERSITY OF CHICAGO GLEE CLUB
WE PRODUCE, MANAGE AND PLACE Lyrical, Choral, Variety, Variety Comedy and Novelty Attractions. If you need a hit of any拿teiritn in any one of these departments, don't hesitate. Send for list ofMiscellaneous Attractions, WE PRODUCE, MANAGE AND PLACE STRUGGLE, COMEDY, MYSTERY, SHOW ORCHESTRAS FOR HOTELS AND SUMMER NORTHERN."
WHEN LIONS FIGHT!

An Open Letter to the Vaudeville Managers of the United States and Canada:

Gentlemen—There is a subject I wish to bring before your notice, a subject which, if unchecked and unheeded, may cause both of us much regret and which may lead to great bitterness of feeling and prolong this dispute into regions none of us dream of.

During the long and acrid fight which has been waged between you on the one hand and us on the other hand many severe things have been said and written (by us based on proof and on the actual facts, and by you on the statements of discharged employees, reports from the private detectives in your employ and the wild imagination of your subsidized press agents).

But, during the last years, because you have ceased your personal recriminations and your ill-considered tactics, there seems to have fallen upon us both a period of more polite and gentlemanly demeanor.

What the Poet calls "sweet reasonableness" was in the air.

Everybody noticed it. Everybody commented on it, and no one was more pleased than the writer of this open letter.

But when lions fight, when the masters of the forest engage in combat, then certain smaller fry reap a goodly harvest and eat their fill, and THEREFORE IT IS TO THEIR ADVANTAGE THAT THE LIONS CONTINUE TO FIGHT.

These remarks are prompted by the fact that when I returned to New York I was shown extracts from the recent columns of the Green Sheet.

In one of them I was depicted as calling you Judases, jaguars, tigers, etc. This is an absolute lie.

In other extracts the whole intent was to misquote, misinterpret and malign me with the clear intention of making you believe that I was attacking you personally and publicly and in the vilest possible way.

The object of this is easily seen. If there is no fight between us, if the lions are not so busily engaged in tearing at each other's eyes and throats as to notice what is going on around them, then those who live on carrion lead a very precarious existence.

Has it ever struck you that the war between us gives a living to a lot of undesirables? Thirty per cent of the people who surround you would not be there if there were peace between us, and THEREFORE IT IS TO THE ADVANTAGE OF ALL THESE PEOPLE AND ESPECIALLY THE GREEN SHEET THAT THERE SHOULD ALWAYS EXIST BETWEEN US FRICTION, ENMITY AND PERSONAL ABUSE.

You may say that you cannot understand why this letter is addressed to you, for you are not responsible for what appears in the columns. In fact, you have officially disclaimed responsibility, and the editor himself has stated that what appears in his paper are but "pipe dreams" and "dope."

Perhaps you are not responsible, but, if so, why do you, within two weeks after these attacks appear, give to that paper two pages of totally unnecessary advertising?

Contrast this action with your action when The Billboard placed its columns at our disposal and you at once withdrew your standing trade advertisements as a mark of your disapproval of The Billboard's policy. You keep your standing trade notices in the Green Sheet and add to them two more pages. What other inference can be drawn than that you place and withdraw advertising as rewards and punishments of a paper's policy?

If so, can you deny responsibility for the policy of a paper which you favor?

The Green Sheet tried to stir up trouble between the Equity and the Federation. In a similar way it tried to stir up friction and discontent in the Actors' Equity Association with the purpose of disrupting the Equity.

By its innuendo, misstatements and garbled reports of what I said it tried to stir up trouble between you and me. You know what I said at the La Salle Meeting. If you take the trouble to ask those managers and agents who were there you know its reports are untrue.

And yet you give it two pages of advertising, thus making it appear that you approve of its policy, its pipe dreams and its inaccuracies.

If you allow this to continue I shudder to think what may be the result. I do not want to plunge again into a bitter personal public controversy, but if I am compelled the blame will be yours, and I have the ammunition.

If these slanderous attacks on the Equity, on the Federation and on myself continue in the Magazine of Fools, and you by your actions appear to publicly endorse and approve them, you cannot complain (whatever happens in the future) that you have not had fair and full warning.

I have the honor to be

Yours very faithfully,

Harry Trowbridge
Endeavors ever to serve the Profession honestly, intelligently and usefully

SERIOUS TROUBLE

Between Equity Artistes in "Sinbad" Company and the Shubert Management Narrowly Averted

AGREEMENT TO ARBITRATE

Is Reached by Contending Parties and Case Will Be Heard March 17—J. Marcus Keyes Handles Situation in Admirable Manner

Chicago, March 12.—With five Shubert theatre managers in Chicago and the Equity Artists in the "Sinbad" Company threatened with temporary extinction last Saturday as a result of differences arising between them, the Equity Artists in the theatrical field were narrowly averted when an agreement to arbitrate the differences in New York was reached by Equity officials in New York and the Shubert management.

J. Marcus Keyes, Chicago representative of the Actors' Equity Association, who investigated the claims of the "Sinbad" artists, and who appeared Equity headquarters fully in the premises, was given discretionary powers to act. Mr. Keyes asked John J. Garry, general Western representative of the Shubert Enterprises, on Friday of last week to deposit a check for the amount of all claims to the Equity Association, pending a full hearing of the case. He named Saturday at 12 o'clock, p.m., as the deadline within which the check must be deposited.

On Saturday, Mr. Keyes and Ed. Nookels, Chicago Federation of Labor secretary, went to New York to attend the meeting of the arbiters.

The immediate Shubert future in Chicago did not look promising for a time Saturday. If Mr. Keyes had expected the same thing, he failed to show it by appearing at the Theatre Owners' Club to phony the club by the Manager Larry Boyd that the Polack Bros.' enterprises is directly due to the admirably showing of meritorious attractions presented in Eastern Canada last summer under the direction of the Great War Veterans' Association, says Manager Larry Boyd. "During the engagements in this section of the Dominion these fair secretaries were guests of the management and were so greatly impressed with the clean, wholesome amusement offered that they immediately made plans to have the Polack midway a feature in 1920. The Canadian news has also come forward encouraging the election of the Polack attractions as midway features."

The 20 Big Shows will open their fair season in August and will play eighteen consecutive weeks of fair dates. Six Big Shows as well as five separate events will be presented at the Canadian fair.

IBLE MELLER, DANCER, THE "CAZIE OF PARIS"

Booked by Wirth Offices to Tour America—Said to Be Second Gaby Deslys

New York, March 15.—Three years ago, Raquel Meller, the Spanish dancer, was unable to secure an engagement on the Continent. Today she is the rage of Paris, and the Billboard learned from her that she has been placed under contract at a huge salary to appear in this country in the near future. Wirth, Blumfield & Co. will be her exclusive American representatives, and her entire American bookings will be done thru the Wirth offices.

Expressing her Parisian manager, has called word to this effect, and it is expected that Meller will soon sail for this country for appearances in New York City. Meller has been exploited in Paris as the second Gaby Deslys. This is due to the fact that Gaby Deslys is directly due to the Spanish invasion of the French capital. Her technique is considered to be very favorable on the Continent, and at the Folies Bergere have gone wild over the vivacious dancer.
MILLIONS INVOLVED IN NEW CLEVELAND THEATERS

Houses Planned or Under Construction Will Place Forest City Among the Three Largest Cities Theatrically—Will Provide Additional Seating Capacity for 50,000 Persons

Cleveland, O., March 12.—With the completion of houses now under construction, and those proposed to be built and opened before the end of 1920, Cleveland will be among the three largest cities, as far as theater seating capacity is concerned.

The total cost of these projects will be in the neighborhood of $10,000,000, which, added to the present seating capacity of 30,000, will make the total seating capacity of the city 60,000, at least. On this plan, the city's leading manufacturers, including the present theaters, the Palace Opera House and the Oriental, two North vaudeville theaters, and twenty Others, will have exclusive motion picture establishments. Contracts call for the completion of these auditoriums this fall, so that new audiences can be opened before the end of this year.

Representatives of the theaters have a new project to market, the use of vaudeville houses for motion pictures. It is the new trend of the city. It is the new trend of the city.

GRAND OPERA COMPANY

May Be Launched in New Orleans for Coming Season, Varney Leads

New Orleans, March 12.—A move is on foot in the city to launch the New Orleans Grand Opera Company. Manager Ben Varney, in conversation with a newspaper, stated that preliminary steps have been taken to form the company and that it will bring a representative company to New Orleans in the near future. A word with the management of the city's leading opera houses is being taken to get a holding on those houses for the season.

Varney, in confessing to a newspaper, said that preliminary steps have been taken to form the company and that it will bring a representative company to New Orleans in the near future. A word with the management of the city's leading opera houses is being taken to get a holding on those houses for the season.

ANOTHER RECORD BREAKING SPECIAL

With the Spring Special of 1920 another record has been hung up. From every viewpoint it's the springest special we have ever had. It contains 252 pages—four more pages than the Spring Special of 1920. It contains a number of real construction special articles by writers of great prominence in the management of theaters. It is a brilliant colors. It contains a four-page insert of advertisements in two colors, adding to the desire to the main story. It is a brilliant colors.

It contains a new and a new and a new and a new.

VEOR CITY HOUSES SOLD

YEOC City Houses Sold

New York, March 12.—The application of Albert Meieran for a judgment of foreclosure against 20 houses referred to by the Times for foreclosure under the rent and rates act, has resulted in a decision in favor of the New York House of Appeals. The decision, which has been made by the Appeals Court, is a milestone in the history of real estate in New York City. The decision, which has been made by the Appeals Court, is a milestone in the history of real estate in New York City.

SINGING SOCIETIES MERGE

New York, March 12.—The Union Gospel Company, with headquarters at the 15th Street and 45th Street, and the Ars Society, of 209 West Forty-seventh street, have decided to combine. Both are singing societies.
KEEP IN'TUNE WITH A TRIANGLE TUNE
THREE TRIANGLE TINKLING TUNES:

LONE STAR
A "BLUE" LOVING SONG BY A. L. BERNARD AND RUDY WIEDEPT.
SOME WONDERFUL FOX-TROT

WHY DON'T YOU DRIVE MY BLUES AWAY?
SENSATIONAL "BLUES" SONG. THE GREATEST AND BEST EVER PUBLISHED. BY JOE DAVIS AND RANK PAPA

LOOK FOR ME IN TENNESSEE
A GREAT 2-4 SONG. JUST THE KIND FOR OPENING OR CLOSING.
FRANK McGLYNN

Explains the Methods He Uses in Making Up for the Part of Lincoln

Mr. Mcglynn, seen in the star dressing room of the Cori Theater before the rehearsal of "Romeo and Juliet," was engaged by Max, Mamba for "Three Loves Made," as the title part. Mr. Mcglynn has written a new play, the setting of which is in the early days of the Civil War. The play is being produced by the Shubert stock company, and is due to open May 13 at the New York Theater, New York. The play will be a success, and Mr. Mcglynn is expecting a large audience. The play is a historical drama, and the author has been successful in his treatment of the subject. Mr. Mcglynn is a well-known actor, and has appeared in many productions. He is a member of the Players League, and has been active in the dramatic world for many years.
LEO DITRICHSTEIN

Tales of Acting and Scenery—Heave
Plays Not Wanted, His Opinion

"I expect to play huge in a production of Shakespeare's "Hamlet,"" said Mr. Ditrichstein, when seen in his dressing room recently. Mr. Ditrichstein attended performance of "The Purple Mask." "As the question of scenery is so important, it is necessary for me to study the character during the intervening months," he added.

"The character is an unusual one, and it is necessary for me to learn the part. I am preparing for the role of King Lear. During the next few weeks I will make changes, and eliminate some of the lines. I have developed a complete character."

"I have a strong voice and can carry the part, but it is necessary for me to learn the part. I am preparing for the role of Lear. During the next few weeks I will make changes, and eliminate some of the lines. I have developed a complete character."

"I have a strong voice and can carry the part, but it is necessary for me to learn the part. I am preparing for the role of Lear. During the next few weeks I will make changes, and eliminate some of the lines. I have developed a complete character."

"I have a strong voice and can carry the part, but it is necessary for me to learn the part. I am preparing for the role of Lear. During the next few weeks I will make changes, and eliminate some of the lines. I have developed a complete character."
CABLES FROM LONDON TOWN
MARCH 14
By "WESTCENT"

ACTORS' ASIA, AND YARDEVILLE ARTISTS' FEDERATION ADORE ON LICENSE

Inasmuch as the licensing location, the Yardeville Artists' Federation now accepts the
request for the renewal of a license, the following remarks were made. The Federation
was responsible for the licensing plays, it logically follows that the same authority should license managers and all
actors for these plays.

The "actor's" bill will necessitate all artists, including double acts engaging an artist or
even a natural member of a team, being licensed. A license will be absolutely essential, and
the Federation desires to impress upon the public the necessity for obtaining
formation for lectures to be interpolated under the Actors' Association or Yardeville Artists' Federa-
tion licensing arrangements. The Federation has been distributed for five
months, or both, for the first license, and $100 for twelve months, or both, for subse-
quent licenses.

The Federation declared that the actor's bill would probably be introduced in the House of Lords by the Lord Bishop of
Bath. The licensed managers are interested. Licensing women into the already overcrowded profession, and host eastern
and western players, will undoubtedly result in the establishment of a new
division of labor for the Yardeville Artists' Federation, and the Federation
resumes that the matter of a license for the renewal of a license, as
leading to undesirable results.

PUBLICITY BUSTED, STAGE TO STAGG

Lord Northcliffe's Daily Mail is bunting a stunt for the discovery of a British Mary Pick-
ford, in which the Federation is interested. Licensing women into the already overcrowded profession, and host eastern
and western players, will undoubtedly result in the establishment of a new
division of labor for the Yardeville Artists' Federation, and the Federation
resumes that the matter of a license for the renewal of a license, as
leading to undesirable results.

DARKEN'S PLAY SUBURED "TEA FOR THREE" TO "HOTEL SILK"

Sir James G. Barrie, manager of "Hotel Silk," announced that "Tea for Three" in the Hay-
water Theater, with debut Laurette and play Cowan as the featured members of the cast.

WEDDING BELLS IN "SILK"

Gilbert Miller will produce "Sister Enticed" in "Hotel Silk." In September.

"OVER SUNDAY" AND "DIZZ BIZZ" STOP

"Over Sunday," closed at the Saratoga Theater, and "Dizz Bizz" at the Yardeville Theater.

BIG PICTURE AT ALLEMAH

D. W. Griffith's picture, "Robin Hood," opens at the Alumene Theater March 16 as a stop
gap till George Roxy's "Hotel Silk."" In September.

SINNERS OPEN MARCH 16

"Sinner," produced opens, at the Highway Theater March 16.

MILLS' MUMBLE

Harold Brinsbrone's new comedy, "Other Times," replaces "Mumme" at the Little Theater.

APRIL 6

LADY WYNDEHAM RIGHTS MISUNDERSTOOD POSITION

Despite the bad impression created by Gerald de Maeter in the recent scenes that the actress was not
willing to resume her character, "Lady Wundaham" is now under the management of Mrs. Jenkins.
Lady Wundaham's 'out to set the actress of the name, and an offer was made by Mrs. Jenkins, which
she declined. It is understood that she is now in a position to accept the offer.

COCHRAN'S MANY INTERESTS

C. R. Cochran, clever showman and diplomat, sees more than thirty-six plays whilst over in
the States and has the call on them for productions this season. Cochran's "Fair
ytale," which is produced by William S. F. Levy, and is to be produced by William F. Levy, will be the first of the series, and then "Cochran's
Follies," a series of scenes, will be produced.

Cochran is also in the control of the Princess Theater, and working arrangements with
the managers of the various theaters in the country. Cochran's "Cochran's Follies,"
the first of the series, will be produced by the Princess Theater. In the control of the Princess Theater, and working arrangements with
the managers of the various theaters in the country. Cochran's "Cochran's Follies,"
the first of the series, will be produced by the Princess Theater.

"VENUS ADORE" OPENS MARCH 4

At the Leila S. Lott, opens. "Venus ADORE," a musical comedy, with music by W. S. F. Levy and
lyrics by W. S. F. Levy. The musical comedy, "Venus ADORE," with music by W. S. F. Levy and
lyrics by W. S. F. Levy.

PLAYERS DINED

The G. O. Club dined the members of the "Merrill's Inn" Committee at the Othello, in the evening, and were entertained at the St. Regis by Robert Smirke. The food and the speeches were in keeping—quite good.

"WOMEN SENDING" NEWSPAPER

They say—according to some of the papers—that Alice Johnson is coming out, George Mc-
Lellan is acting as his medical agent, and then "Scandal," a new play, will be produced.

"WOMEN SENDING" A VICTORY MARCH

It is reported that the American army is sending a victory march to the Yardeville Artists' Federation.

"DON'T LIKE KITTY BREAKS"\n
William Archer is rather very hard to please or else things are going wrong with the man-
ger. He has the power to set the tone for the production of his plays. "Kitty Black," which was produced at the Duke of York's Theater, is a
victor, and has the power to set the tone for the production of his plays. "Kitty Black," which was produced at the Duke of York's Theater.

"SCANDAL" NOT TO CLOSE

Chicago, March 10.—The "Warriors" "Scandal" Company, which opened in the Chicago, is
the same as the original company, and played the last of the season, on the same.

"PAULEY WITH "MASTER THEFT" Playboy...
**STOP! LOOK! LISTEN!**

Magicians
Hand Cuff Kings
Novelty Man
Streetmen
Side Show Workers
Circus Men
Illusionists

STOP, LOOK, LISTEN!

Magicians
Hand Cuff Kings
Novelty Man
Streetmen
Side Show Workers
Circus Men
Illusionists

**WANTED To Buy**

**COMPLETE STUDIO**

Equipment of

COOPER-HEWITT LIGHTS

401 Pittsburgh Life Building,
PITTSBURGH, PA.

**TWO SHAKY TAQUA BONG WITH**

"AT TIMES"

By R. H. WARBY

"Did You Ever Fly Off the Handle"

By C. E. LEWIS

Mailed, 50c. each. 25 cts.

I. HIGH STAFFER, PUB., Mansfield, Ohio.

**SONGWRITERS, ATTENTION!**

For your benefit we have formed the "Longest Federation," a permanent organization to be connected with each song written for the benefit of the Songwriters. The Federation will buy..."

**WANTED To Buy—TENT OUTFIT**

Complete, ready to set up, 60 ft. by 15 ft. Red canvas, 6 oz. regular stock, U.S. canvas. Something suitable for Minstrel Show. Will buy for each in its fair condition. No more than $50.

**WANTED—Leedy 4-Oct. Marlings**


**AT LIBERTY**

For pictures of 8th, 10th, Victorian, Placed, Cornet or Drummer. All union.

**WANTED—PHILLIPS & MANNERTH E. T. C.**

This Phillips & Mannert hose is..."}

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.

**WANTED**

For sale: Baby, $4.00; wagon, $4.00; wagon parts, $2.00.
STOCK

Has Come Into Its Own

Railroad Conditions Make Companies Necessary in Many Cities Before Supplied by "Legitimate"

By HARRY CLAY BLANTON

Dramatic stock has come into its own. It is no longer a minor, dejected, out-of-date form of entertainment, but a recognized and respected branch of the theatrical business.

It seems to have become a habit to think of the theatre as a desirable and necessary form of amusement, good or bad, only because of the outbreak and continued importance of the world war, and it is the war that is responsible, directly or indirectly, for the growth of dramatic stock.

Beginning two years ago railroad transportation became a more rapid and frequent means of reaching popular stock companies in many of the large cities, and the growth of dramatic stock companies has been in keeping with the increased public interest in this form of entertainment.

A little more than two years ago, when the world war broke out, there were but four stock companies in the United States. Today there are more than fifty, and the number is still increasing.

The growth of dramatic stock companies has been rapid and steady, and the number of plays produced by these companies has increased accordingly.

Stock companies are now producing some of the best plays in the world. The work of these companies is being done on a scale that was never dreamed of before the war.

The growth of dramatic stock companies is a sign of the times. The public is hungering for good entertainment, and dramatic stock companies are providing it.

The future of dramatic stock companies is bright. The public is coming to appreciate the value of this form of entertainment, and the number of stock companies will continue to increase.

By continuing to provide good entertainment, dramatic stock companies will continue to grow and prosper.
AL JOLSON

ALWAYS PICKS WINNERS
HE IS SINGING

PLAYS AND PLAYERS

Larry Lawrence has recently closed with a musical show, and will join a dramatic stock company in the near future.

John Way, manager of a stock company at New Haven, recently engaged a touring company in the way of diversions.

A. C. Backus, jr., as successfully managing stock companies in the Twin Cities, St. Paul and Minneapolis, now reports big successes.

E. V. Gates, operating a stock company at New Haven, recently produced "Come Back to Erin."

The full stock company at Norfolk and New Haven recently scored record boxoffice with "The Kiss of the Wolf," a recent release for stock.

At the Colonial Theater, Lawrence, Mass., the stock company accredited with White's considerable success, "Never Too Late," week of March 6.

L. F. Alvin, Jr. was played by the stock players at the Bijou Theater, New York, week of March 6 following a banner work with "Cupid, Kidd."

At the Lowell Opera House, Lowell, Mass., "Alice, Where Do You Live?" was recently presented by the local stock company, and the managers solicited themselves with credit as actresses and dancers.

"Lost Paradise," played by expert business at the Auditorium, Lynn, Mass., week of March 6.

At New Bedford "Within the Law" was revived with excellent results, colored accentually with "With One Hand I'm Sorry."

Millie Valli, for several seasons director at the Fifth Avenue Theater, Brooklyn, is now engaged in a full-length at the Van Court Opera House, Schenectady.

A. C. Backus, jr., as successfully managing stock companies in the Twin Cities, St. Paul and Minneapolis, now reports big successes.

John Way, manager of a stock company at New Haven, recently engaged a touring company in the way of diversions.

A. C. Backus, jr., as successfully managing stock companies in the Twin Cities, St. Paul and Minneapolis, now reports big successes.

E. V. Gates, operating a stock company at New Haven, recently produced "Come Back to Erin."

The full stock company at Norfolk and New Haven recently scored record boxoffice with "The Kiss of the Wolf," a recent release for stock.

At the Colonial Theater, Lawrence, Mass., the stock company accredited with White's considerable success, "Never Too Late," week of March 6.

L. F. Alvin, Jr. was played by the stock players at the Bijou Theater, New York, week of March 6 following a banner work with "Cupid, Kidd."

At the Lowell Opera House, Lowell, Mass., "Alice, Where Do You Live?" was recently presented by the local stock company, and the managers solicited themselves with credit as actresses and dancers.

"Lost Paradise," played by expert business at the Auditorium, Lynn, Mass., week of March 6.

At New Bedford "Within the Law" was revived with excellent results, colored accentually with "With One Hand I'm Sorry."

Millie Valli, for several seasons director at the Fifth Avenue Theater, Brooklyn, is now engaged in a full-length at the Van Court Opera House, Schenectady.
NUTT'S COMEDIANS

Conclude Run at Pensacola

Company Opens at Crowley, La., March 15—John Gardner To Take Out Own Show

Ed G. Nutt's Comedians concluded their engagements in Pensacola, Fla., and will begin their sensational run of fourteen weeks in various cities.

The company opened at Crowley, La., March 10, and those who have so far attended the show are enjoying good business, and are doing many funny things.

The company will next play at New Orleans, La., and afterwards will go to Mobile, Ala., and other points.

The company is composed of the following:

Nutt, manager; Nora Kent, assistant manager; Mary Mill, choreographer; Sue Jones, bookkeeper; Charlie Halse, business manager; W. B. Nutt, business manager; W. H. Nutt, business manager; W. H. Nutt, business manager; W. H. Nutt, business manager;

WERTZ & WHETTEN

Announce Opening of Their Big Dramatic Show

The Wertz & Whetten Big Dramatic Show opened at the Wertz & Whetten Theatre, Key West, Fla., on March 22, and is doing good business. The company will play for two weeks, and then go to Key West, where they will play for another two weeks.

The company is composed of the following:

Wertz, manager; Whetten, business manager; Mill, bookkeeper; Jones, stage manager; Brown, bookkeeper; Smith, stage manager; Brown, stage manager; Brown, stage manager;

WANTED FOR THE COUNTY.

For the County Board of Commissioners, there are four vacancies to be filled, and the candidates must be residents of the county.

For the County Treasurer, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Auditor, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Recorder, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Sheriff, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Judge, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Clerk, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.

For the County Commissioner, there are two vacancies to be filled, and the candidates must be resident citizens of the county.
LOCATION WANTED FOR
National Musical Comedy Stock Company

AT LIBERTY MAY 31st. Would like to hear from good live manage-
er. Will play percentage or guarantee. Best organization in America.
5 years at the National Theatre, Detroit. Can furnish complete Show
from 20 to 50 people.

WRITE OR WIRE C. R. HAGEDORN, National Theatre, Detroit, Mich.

WANTED FOR
Geo. W. Pughes's Comedy Players
People in all lines. Want good, strong Leading Man and Ingenue Leading
Woman, strong enough to feature. Comedian with specialties. Show opens
under canvas May 27, near Omaha, Neb. Absolutely first-class outfit. Will
only consider people who will sign for at least 10 weeks. We appreciate
very best of treatment and can dress the part on and off easily. Long, pleasant
and profitable engagement. Write lowest salary and on call and好象
photograph, which will be returned. Preference given with people of specialties.

WANTED FOR
KATHRYN SWAN HAMASIND. Manager Tanan Co., Kew. City, Me.

WANTED FOR ROBT. P. KELLY'S COMEDIANCS
A JEW COMEDIAN, Primus Donna, Straight Man, Souabette, SIXTEEN
COMEDIAN, Manager, etc. WANTS TO JOIN ON WIRE.

WANTED--Bobby Warren's Comedians
A-1 Specialty Team, to do Parts; General Business Man, Trap
Drummer, Clarinet, Piano Player.

LORD AND VERNON LITTLE GIRLS

WANTED FOR THE MACKY-COBY PLAYERS
UNDER CANVAS.

WANTED, FIRST-CLASS ATTRACTIONS
FOR HEUCK'S OPERA HOUSE
2222 Michigan Avenue, Chicago, Ill.

WANTED FOR FLORENCE PLAYERS
UNDER CANVAS. WEK STANDS.

WANTED--PEOPLE IN ALL LINES

NATIONAL THEATRE
DETOIT, MICH.

WANTS MUSICAL COMEDY STOCK
PEOPLE IN ALL LINES.
OPEN MAY 31ST
Steady Work
To those that make good, send photos; they will be returned.
State lowest salary, etc. Write
C. R. HAGEDORN, National Theatre, Detroit, Mich.

WANTED TO JOIN ON WIRE
Charles and Gertrude

HARRISON COMPANY

WANTS MUSICAL COMEDY STOCK
WANTS, ALL LINES.

MILT TOLBERT'S SHOW
WANTS
Specialty People, Single and Double, in all lines; Magicians, Singers,
Dancers, Novelty Acts. Address Luverne, Alabama, this week; Lafayette, Alabama, next week.

WANTED---AGENT
that knows the Rep. game and Southern territory.

WANTED---AT ONCE
FOR "SHOWALTER'S TENT THEATRE CO."

WANTS MUSICAL COMEDY STOCK

WANTED TO JOIN ON WIRE

COPELAND BROS. STOCK CO. WANTS

WANTS MUSICAL COMEDY STOCK

QUICK---WANTED---WATCH THIS

MUSICIANS AND ACTORS WANTED

WANTED FOR NORMA GINNIVAN DRAMATIC COMPANY

WANTED FOR ALLIGER-SUTTON AMUSEMENT CO.
VAUDEVILLE

SALE OF ORPHEUM STOCK REVEALS HUGE EARNINGS

Net Receipt for Year 1919 Totaied Three and a Half Million Dollars Before Taxes Were Deducted—Founders of Circuit Retain Eighty Per Cent of Stock

New York, March 12.—From a statement issued this week in connection with the sale of $5,000,000 worth of preferred and common preferred stock to Richardson, Hill & Co., of Boston, by the Orpheum Circuit, Inc., it is said that the net receipts for last year for the circuit were $3,500,000 before taxes were deducted. Journal negotiations were placed at $16,900. As there were forty-nine holders in the state this places the average amount of each holder at not over $100,000 for the month, or about $7,000 on the week. In these times of large profits to theatres this is a huge sum. Lindley & Schaefer

Keegan and Edwards

In a Carroll Act

New York, March 14.—Keegan and Edwards, who are now playing the Keith Theatre, appearing at the Coliseum, have been engaged for a new pretentious Carroll-Welch act, which is to open in vaudeville. Alma Freeman, musical comedy star, will head the cast which will include sixteen people. It is said to be a sort of minstrels' show, Midas. The act will play out of town a couple of weeks and then open on the Keith Theatre, probably at the Palace.

Coliseum Opens in Spring

New York, March 15.—The new R. E. R. Mason theatre, to open in the spring at Rialto street and Broadway, will be called the Coliseum. It was first planned to name the new house the Majestic, but the word has been objected to by various influential people, in view of the big seating capacity of the house, which will accommodate nearly 4,000. The cost of the house will be about $750,000. At the Mason offices it is said that the policy of the new house has been decided upon, but it is probable it will run vaudeville and pictures.

John J. Jones

Now Booking Manager

Chicago, March 12.—John J. Jones has been appointed the new booking manager of the Jones, Lindley & Schaefer string of theatres. He is the son of Aaron J. Jones, producer of vaudeville and motion pictures. The younger man will have the direction and supervision of all acts booked into the Keith and McVicker’s theatres. He has already joined John J. J. on that job his initiation into the film business, when he was assigned the role of Illinois for a picture called “The Unforgettable Film.” Later he became booking manager for Houston Loew’s Western branch office, after which he handled the booking office for Loew’s Western branch. As they are the only string vaudeville theatre in Mobile.

vaude. "TAKES" IN MOBILE

Mobile, Ala., March 14.—The Lyric Theatre, M. A. Metzner’s house, has opened with a program to show the latest productions on the Keith circuit. The programme features the latest productions in the Keith circuit. The programme features the latest productions in the Keith circuit.

snowball jack owens

The Cyclone in the writing game, a storm of Hilarity, an earthquake of Rishility.

He is not an experiment, but a proven success. If you don’t believe it

ASK

over half of the Keith Acts, three-thirds of the Pantages Acts, seven-fifths of the Orpheum Acts (that means all) and then some, but don’t ask any punk act, for that’s not my writing.

With all due respect to my Ambitious Colleagues,

WHO IS THE BEST VAUDEVILLE WRITER?

I ACCEPT THE NOMINATION, and I guarantee to Substantiate aboveforesaid remark.

Did you get that last drift???

Well—I have a few more Encyclopaedias for sale. $1.50 will get one. It is a book that any Performer will be glad to get. It will give you a hunch how to advance. Get wise! Wake up! Stop sleeping.

Snowball" jack owens.

Billboard ———— Cincinnati, O.
B.F. KEITH'S PALACE THEATER

When you have played the Palace, you have had Broadway

{New York, March 15.—The bill this week at the Palace is different from that of last week as a ParkOUR is from a Ford. It is a real vaudeville bill, with variety, novelty and talent.}

Mr. and Mrs. Beaumont opened the bill with an excellent juggling act. She has an extremely pretty set and the act is presented with a lot of showmanship. An artist in her line, with much personality, she made a pleasant hit.

Pearson, Newport and Pearson were second. They have done one of the handiest things possible—discovered something new in dancing. There are two men and a woman in the turn and the dancing is done by the men. The lady plays the piano. The dancing is novelistic, an offering of_step dancing with orchestra, with a sprinkling of comedy. It is new, and, therefore, doubly welcome. They made a solid hit, and if they ever get into a show, the town will love them.

Nine minutes. The act of David Bunn came next. They are twenty members of a religious sect who never cut the hair or beard. The costume and display of the act is done by the men. Their rendering of a vocal piece, and a poem of matter-of-fact, would be more of an attraction in a smaller city than New York. They got few laughs this afternoon, and their playing amused mildly. But in a small town where one finds the people hanging down their backs, their playing probably causes a conflagration.

Mr. and Mrs. Beaumont's act is a new and unique one. It is new, and, there-fore, doubly welcome. They made a solid hit, and if they ever get into a show, the town will love them.

Twenty minutes. The act of Delmore and Lee closed the bill. The sketch is billed as a satire. That, it is not, but it is a rattling good piece of variety work. The men are good comics, and the act is genuinely funny and a master vaudeville.

Eighteen minutes. The Menefee act has done one of the handiest things possible. They are two men and a woman in the turn. There is a lot of talk. These devout and holy men have succumbed to the lure of the stage, but they have not entirely given up their religious beliefs. They have taken a step towards the stage, and they have made a solid hit.

One can hardly think of a better gymnastic turn, and the Palace audience was even more enthusiastic than it is. Three minutes.

Mr. and Mrs. Beaumont's act is a new and unique one. It is new, and, therefore, doubly welcome. They made a solid hit, and if they ever get into a show, the town will love them.

Delmore and Lee closed the bill. The sketch is billed as a satire. That, it is not, but it is a rattling good piece of variety work. The men are good comics, and the act is genuinely funny and a master vaudeville.

Eighteen minutes. The Menefee act has done one of the handiest things possible. They are two men and a woman in the turn. There is a lot of talk. These devout and holy men have succumbed to the lure of the stage, but they have not entirely given up their religious beliefs. They have taken a step towards the stage, and they have made a solid hit.

One can hardly think of a better gymnastic turn, and the Palace audience was even more enthusiastic than it is. Three minutes.

Mr. and Mrs. Beaumont's act is a new and unique one. It is new, and, therefore, doubly welcome. They made a solid hit, and if they ever get into a show, the town will love them.

Delmore and Lee closed the bill. The sketch is billed as a satire. That, it is not, but it is a rattling good piece of variety work. The men are good comics, and the act is genuinely funny and a master vaudeville.

Eighteen minutes. The Menefee act has done one of the handiest things possible. They are two men and a woman in the turn. There is a lot of talk. These devout and holy men have succumbed to the lure of the stage, but they have not entirely given up their religious beliefs. They have taken a step towards the stage, and they have made a solid hit.

One can hardly think of a better gymnastic turn, and the Palace audience was even more enthusiastic than it is. Three minutes.

Mr. and Mrs. Beaumont's act is a new and unique one. It is new, and, therefore, doubly welcome. They made a solid hit, and if they ever get into a show, the town will love them.

Delmore and Lee closed the bill. The sketch is billed as a satire. That, it is not, but it is a rattling good piece of variety work. The men are good comics, and the act is genuinely funny and a master vaudeville.

Eighteen minutes. The Menefee act has done one of the handiest things possible. They are two men and a woman in the turn. There is a lot of talk. These devout and holy men have succumbed to the lure of the stage, but they have not entirely given up their religious beliefs. They have taken a step towards the stage, and they have made a solid hit.

One can hardly think of a better gymnastic turn, and the Palace audience was even more enthusiastic than it is. Three minutes.
LEADERS OF THE WORLD OF SONG

"SUNNY SOUTHERN SMILES"

By L. Wolfe Gilbert, Darl MacBoyle, and Jos. Cooper

YOU HAVEN'T HEARD THE GREATEST DIXIE SONG TILL YOU'VE HEARD THIS!

GET AFTER IT NOW!

EVERYONE ACKNOWLEDGES THE SUPREMACY OF "AFGHANISTAN"

THAT SENSATIONAL, SINGABLE, FOX-TROT SONG.
WE HOPE YOU'RE NOT MISSING IT!

GILBERT & FRIENDLAND, Inc.,
232 W. 46th St., NEW YORK.
L. WOLFE GILBERT, Pres.
MAXWELL SILVER, Gen. Mgr.

AT LIBERTY!

for Musical Comedy or Tab.

C. E. Wilkie, Comedian, Black, Irish, Slights, or Gen. Bus.

I always deliver. Name your best.

WE DON'T WRITE.

C. E. WILKIE, Lyric Theatre, 74 Worth, Texas.

WANTED QUICK for F. M. JONES'

Musical Comedy Sunshine Girls

Three good chorus girls. Salary, $30.00. Other Musical Comedy Piece open to new from D. C. A. 

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED - FOR THE MORASCA STOCK CO.

FREDERICK CANNY

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.

WANTED, CLEAN CUT YOUNG MAN BANJO PLAYER

that can sing in 20-year-old style. Arrive.

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style. 

WANTED, DRAMATIC PEOPLE QUICK

Located 123 W. 46 St., Chicago, with special facilities for training artists in the best style.
Keith's, Cincinnati
(Continued from page 20)
and quality, the one that has much pep. This team, which has been a favorite at Keith's for years, has never before presented anything so attractive as their latest offering. Headlining the bill is Pat Ramsey, who is a great dancer, and whose efforts were appreciated. Miss Marianne, in a series of dances with Frank Doll, who was deservedly appreciated. Miss song two numbers in good effect. One of the principal features of the program was the Raye team made by Vincent Lopez and "His Kings of Harmony," whose concerted efforts received universal applause. Others in the cast are Ena Lejeune, Lilian Peppercorn and Nadine Grady.

Orpheum, San Francisco
(Continued from page 29)
—A novelty in the way of an amorous offering is given by The Brits, two men, in "The Dream of the Lover," a piece of genuine sentiment that adorned considerably amusements. The music, full stage two hours—BEAUTIFUL.

MARCH 23, 1920

The Billboard

Spring Is Here—and So Are We

WITH THE GREATEST BATCH OF BALLADS, NOVELTY and COMEDY SONGS

9T'S EVER BEEN OUR GOOD FORTUNE TO HAVE AT ANY ONE TIME

Our Coast to Coast Service Will Take Care of Your Wants

EACH AND EVERY OFFICE IN THE CHAIN CARRIES A COMPLETE STOCK (PROFESSIONAL COPIES and ORCHESTRATIONS IN ALL KEYS) OF THE FOLLOWING GREAT BIG HITS

LET THE REST OF THE WORLD GO BY

by ERNEST R. BALL & J. KEIRN BRENNAN—STILL THE BIGGEST BALLAD HIT IN THE COUNTRY

I LOVE YOU JUST THE SAME

SWEET ADELINE

by ARMSTRONG & GASKELL—Wonderful Quartette ballad

WHO'LL TAKE THE PLACE OF MARY

by AL DUBIN, CLARENCE GASKELL and HARRY M. YOUNG—Greatest of all "MARY" songs and our next big hit

MOONSHINE

IF AN APPLE TEMPTED ADAM

SWEET ADELINE

by KEIRN BRENNAN and BERT RULE—Sensible Egyptian foxtrot novelty

SHADOWS WILL FADE AWAY

GOOD NIGHT, ANGELINE

by KEIRN BRENNAN and BERT RULE—GREATEST OF ALL FOXTROT BALLADS

DEAR LITTLE BOY OF MINE

BALL & BRENNAN ballad classic—it will live forever

THERE'S A TYPICAL TIPPERARY OVER HERE

by ALEX GERBER & ABE SILVER'S Irish Novelty Song (with patter) that everybody's raving about

YOU KNOW WHAT I MEAN

AIN'T IT GRAND IN NEW ORLEANS

by AL DUBIN & FRED RATH. Cute and cunning. Great for doubles. All sorts of versions

OLDER THEY GET THE YOUNGER THEY WANT EM

by AL DUBIN and CLARENCE GASKELL—Every line a scream, and lots of them. One of the best comedy songs written in years

WANTED — Ministral People of All Kinds

Three that double Band or Pianist. Strong Male or Female Vocalist. All applying should have church or school experience. New Candidates who double Band or Piano. Write your full name and address. Apply to: F. A. HARRISON, 115 W. 33rd St., New York City, 3■

M. WITMARK & SONS

Al. 50th. 1582 Broadway, New York.

NUBOLE?
What JOHN H. RAFTERY, Music Critic of America’s Leading Professional Daily Newspaper, Says of

"THE BAREFOOT TRAIL"

NOW READY

The Song in four keys (for all voices). Male, Mixed Quartette and Female Trio arrangements, with Orchestral Accompaniment.

This is an ideal ballad for high-class Vaudeville Singers. Professional copies to all such on application.

BOOSEY & CO., THE HOUSE OF SONG FAME

NEW YORK (9 East 17th St.)

TORONTO (Ryrie Bldg.)
ANIMAL ACT HEADLINES

McVicker's (Chicago)—Rialto Offers Exceptional Bill

Chicago, March 15—McVicker's Animals, said to be one of the most famous animal acts in the country, is the headliner at McVicker's Thursday night. This act is not only spectacular but possesses a fine array of talent. The most unusual feature of the act is the rarity of the various animals. Among the exhibits are zebras, tigers, lions, bears, monkeys, chipmunks, and raccoons. The lion and monkey acts are especially thrilling. These animals are trained to perform various tricks and acts, which are sure to be a highlight of the show. The performers are highly skilled and provide an entertaining experience for the audience.

MR. U. 8. DEMOCRACY MARCH. "STOP LOOKING AT ME." OTHER SONGS THAT ARE ATTRACTING THE STORIES OF SUCCESS

STORIES OF SUCCESS

BROADWAY TICKLES

BY PHILIP J. LEWIS

CLASS WINS.

Noted a well-known leg-walk up Broadway with a billboard under his arm bearing the words, "Young woman becomes actor like this one day for three days."

The Daily Mirror and Company in "Hair and Flowers" open at the American Theatre Monday night. "Hair and Flowers" attract a busy crowd of Broadway tickles.

Most of the old romances on Times Square were over by now. Many of them had moved up or down, others still flourished on the airbrush. But the old romances are still here, waiting for their hour to come again. "Hair and Flowers" is a new addition to the list of Broadway tickles.

A new edition of "Hair and Flowers" has started to draw the crowds. The show is a hit. It is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.

NINE YEARS AGO

"Hair and Flowers" is a musical comedy with music and lyrics by Irving Berlin. The story is of a young woman who wins fame as an actress. The show has been written by the famous team of George M. Cohan and Arthur Hopkins. The music is by Jerome Kern. The show is directed by George M. Cohan. The cast includes stars like Al Jolson, George M. Cohan, and others. The show is a hit and is expected to run for a long time.
FRANCES CLIFFORD HITS

THESE 1920 NUMBERS
ARE
GOOD ENOUGH FOR ANY,
TOO GOOD FOR SOME,
PRODUCTIONS

IT TOOK CHICAGO BY STORM
IT'S NOW SWEEPING THE COUNTRY

"THAT'S WHY"

THE FOX-TROT BALLAD HIT OF THE SEASON
GREAT SINGLE—BETTER DOUBLE—WONDERFUL DANCE
(While the rest are singing the WHYS—You will score with the Answer). Prof. and Orch. ready.

(TO THAT QUAIN)
"EGYPTIAN GLIDE"
Oriental Song and Fox-Trot.
Smacks of the "Streets of Cairo."

"BUILDING CASTLES"
Slow, Dreamy Waltz Song.
Bubbles Over With Melody.

"SING LEE"
Novelty Song and Fox-Trot.
"THE-YELLOW VIOLET"
"LOVELIGHT"
(Chinese Wedding Chimes)

New and Fascinating.

TWO NEW SEMI-CLASSIC SONGS!

"THE-YELLOW VIOLET"
"LOVELIGHT"

BY CLAY SMITH, Writer of "SORTA MISS YOU."

BY LEAVENWORTH MACNAB, Writer of "WHEN YOUR PAL'S AWAY."

Mr. Leader:

THEY WANT TO KEEP RIGHT ON
DANCING

"THAT'S WHY"

(I KNOW I LOVE YOU)

Send $1.00 and we will mail you an assembly of our best BARGAIN ORCHESTRATION, each month, for
the next year, and include our present BIG HIT.

"THAT'S WHY"
Every one guaranteed an un-tillable-missable number.

FRANCES CLIFFORD MUSIC CO.
KINBAH HALL. CHICAGO. I1.

For the additional $1.00, make me a member of your Orchestras Club, for which you guarantee at
least 15 subscriptions a year.

Name ________________________________
Address ________________________________
City ________________________________
State ________________________________

GET OUR NUMBERS
FRANCES CLIFFORD MUSIC CO.
KINBAH HALL. CHICAGO. (Publishers of this sheet)
“THE HEN HOUSE BLUES”

Remember Walker gave us such hits as “Pray for the Lights To Go Out,” “It Takes a Long, Tall, Brownskin Gal,” “Somebody’s Done Me Wrong,” etc. Nuf Said.

The Latest, Greatest and Possibly the Best Shimmie Song Published.

“THE SHIMMIE SHAKERS’ BALL”

If you are looking for another Strutters’ Ball, grab this hit quick.

The big Shall hit that is sweeping the country. The hit of two continents.

“I’LL LOSE THE WORLD IF I LOSE YOU”

Your professional friends are featuring this number with wonderful success. Are you?

ARTISTS SHOULD SEND STAMPS AND RECENT PROGRAM FOR PROFESSIONAL COPIES

BUTLER MUSIC COMPANY, 1431 BROADWAY, NEW YORK CITY

ORCHESTRA LEADERS MAY SECURE OUR ORCHESTRA HITS FOR 25 CENTS EACH OR FIVE FOR $1.00

BOOMER GETS WALLICK

New York, March 15.—I. S. Bronner, pro-

prietor of the Claridge Hotel, has taken over

the Hotel Wallack, at the corner of Forty-

third street and Broadway, and a large

amount of workmen is now engaged under

the direction of Resident Manager William M. Turner, of the

Claridge, in combining the two houses. Edward F. O’Hara, moor clerk of the Claridge, who

began his career there a few years ago, be-

comes an assistant manager.

JARVIS ORGANIZES BEXTET

Chicago, March 15.—William Jarvis, owner

of the Jarvis Haven, playing Delmar Time, has

organized a 10-piece setup, seven women and

Mr. Jarvis appearing in the act, which will be

booked over Pan. Time. Mr. Jarvis two years

ago had a similar setup out which was a suc-

cess.

BROWN BROTHER TO MARRY

New York, March 15.—Fred Brown, of

the saxophone section, the Brown Brothers,

two showed a tragedy in marriage and the

wedding will be a matter of the near future, it is said.

Fred, a son of "Jack-A-Lee,"

a master of ceremonies, and the Little Church

Around the Corner the location.

R. C. MILLER IS ILL

New York, March 15.—K. C. Miller, of

the Polka Time Company, ill at his home in New

Haven, reports as the owner being that he is in

a strain of pneumonia and seriously sick.

VAUDEVILLE NOTES

LaDell will be super in vaudeville very shortly

with his gang of three.

Randy Ray, the Scotch balboa, was seen

appearing on the first few weeks.

The Royal Tempo Troupe will sail for China

early in April. They are playing the Polka Time.

Bill and Ed are two of the most successful setups.

music, are playing vaudeville, awaiting the

opportunity offered to that cable at large.

April 5.

Mabel Cullin and Myrtle Glenn in their new

act, “Poor Seasons and Poor Resumes,” scored

a hit at Polka’s Theater, Hartford, Conn., last

week.

On account of the closing of “Princeton,” Jack

Encore has joined Joseph West for the

balance of the season, to play the Gershod

tells in the sketch, “Cradles nibhth.”

Mr. and Mrs. Joseph Faro and their daugh-

ter, Dorothy, 4, were callers at the Billboard

Circus office last week, while playing Pera-

na’s Theater. They play a few vaude-

ville engagements before coming to Kansas

city, which Mr. Paffen is interested in the

management of the apparatus. Bums, jokes and

gags.

Chester Newman favors Oklahoma as a

location for the Vaudeville Actors’ Haven.

he has seen the latest realistic vaude-

ville, Ohio. Oklahoma is about the center of

the United States, has a million of souls

within a radius of 200 miles and a large

amount of workmen in the towns. Miss Cora

is sure that if the opportunity offered to that cable at large the Haven will not only be self-

supporting in a few years, but money-making.

Mention Us, Please—The Billboard.

DO YOU COMPOSE SONGS?

If so, be sure to secure the services of an Expert! An ARTISTIC arrangement

of your composition may mean success! We have done HUNDREDS of big hits!

EUGENE PLATZMAN,

Central Theatre Building

Broadway and 47th St. New York City

PRESSTRENGTHS

VIRTUOSO CORNET SCHOOL, Buffalo, N. Y.

Send me your FREE BOOK OF POINTERS about Weak Lips and High Tones, without cost to me.

Name _____________________________ City _____________________________

Street _____________________________ State _____________________________

I play a ___________ (Name of Instrument)

NOTHING BUT HITS 15c

I’M GOING TO THAT JAZZ BALL THAT’S ALL

LOVE WILL LIVE—Greatest Rag Ballad Published

I’LL GIVE YOU A CHANCE TO MAKE GOOD

SWEET BABY DOLL—Simply a Scream

I’M LONESOME. NOBODY CARES FOR ME

BOOMER GETS WALLICK

THE LATEST, GREATEST AND POSITIVELY THE BEST SHIMMIE SONG PUBLISHED.

"THE WEBSTER VAUDEVILLE CIRCUIT"

Act...
INA HAYWARD

Personality Plus Perseverance

About twenty years ago there was a little red-headed bands attending the public school at Fairfield, Conn., that everyone himself to everyone in the town by manners typically supplemented by perseverance in her work and participation in public and private entertainments. For Lisa was ever ready and eager to demonstrate her ability as a song girl.

Miss Hayward arrived at the age of eight when she attended a performance at the Granville & Bailey Theatre at New Haven, Conn., on the opening night. She was so prompted to see her Uncle Bill, who was connected with the show, but as developments proved the visit was postponed until two years later. To the boy on the other world, Miss had formed the belief that singing was all right for grown folks, but for real artist there was nothing to compete with the Queens of Entertainers. If it required much persistence on the part of Lisa to Uncle Bill and Miss Bill to learn her a song for the New York stage, her success in the world, the United States and Continental Europe for years has been her vocal ability attracted the attention of a producing manager of Broadway, who offered her a contract to sing at the Apollo Theatre, and the employment of featuring her as a prima donna in a position that she now has with Horace & Bowman's "Rocky Melody" on the Columbus Theatre Circuit.

Miss Hayward is noted for her personal attractiveness, her appearance is strictly American, a fact that she herself regards as her greatest asset. As a successful prima donna Miss Hayward dresses the part to please and please the taste of the audience, a sense of humor and a good understanding of the business of music. She is a natural born singer, and the impression of featuring her as a prima donna a position that she now has with Horace & Bowman's "Rocky Melody" on the Columbus Theatre Circuit.

Miss Hayward is always accompanied by her sister, Minnie, who is also an accomplished musician and musical director of the company in which Miss Lisa appears. It is due to Miss Lisa's devotion to her art and the success of her engagements, that she has been able to attract the numerous instrumentalists that have followed her on the stage every step of the way. It is due to her success in the field of music that Miss Lisa has been able to attract the numerous instrumentalists that have followed her on the stage every step of the way.

TAB. AT SIOUX FALLS, S. D.

SIOUX FALLS, S. D., will have its first musical talent show and Miss Daisy Taylor will make her residence in the South Dakota metropolis in April. Mr. Taylor will be here by the end of the month to write his "Twice as Nice" company April 1. He will be at home to people in the city. The company is in the hands of Miss Daisy Taylor and the plan is to have the show as the best of every bill and attendants continued with the same.

The cast will include Sadie Taylor, Irving Stowe; Bob Terry, Lew comba, and with Mr. Taylor will be in the musical comedy "Miss Kitty" Jack Brinkley, vaudeville; Joe Delaney, (Mr. Taylor's maidservant); Miss Daisy Taylor, and chorus of six.

THE BLUEGRASS BOYS

New York, March 21—With James Dow, billed as the "Bluegrass Boys," are in town presenting their show, which closed in New Orleans after a very successful run on the Orpheum Circuit. They expect to open again at the Orpheum Theater about the middle of April. The show is in black and white on the Orpheum and has been the favorite with the locals. The Bluegrass Boys are a popular number, and they have been very successful in the city and now the South, the critics remarking on the class they are in.

OLIVER DITSON COMPANY

DEPT. X.

BOSTON 10

Wellite, wire and professional copies. Band arrangements. Org. 36c. MADE. 8, W. MAIN 875, Chicago, Ill. CHICAGO MUSIC STUDIO, 730 N. Western Avenue, Chicago.
BALTIMORE OPERA SOCIETY
SCORES NOTABLE TRIUMPH

Initial Performance Given Before Crowded House—Orchestra Splendidly Handled by David S. Melamet—Congratulatory Telegrams Received From Stars of the Opera World

Baltimore, March 11.—The Baltimore Opera Company, under the direction of David S. Melamet, scored a triumph in its first venture, which was given in the Conway Grand Opera House on Friday night.

Melamet, who is a native of Europe, has been working for years in the organization of the company, and his efforts have been rewarded by a splendid success. The orchestra, under the direction of Melamet, was composed of the finest artists, and their playing was of the highest order. The singing was also excellent, and the audience was thoroughly pleased.

The performance was given in honor of the opening of the season, and was attended by a large number of distinguished guests. The program included a selection of the best Italian and French arias, and was well arranged.

The audience was enthusiastic throughout, and the performance was a great success. The Baltimore Opera Company is sure to have a large following in the future.

The company has been organized for some time, and has been preparing for this first venture. They have been working hard to make it a success, and their efforts have paid off in a splendid way.

The Baltimore Opera Company is sure to have a bright future, and will no doubt become one of the leading opera companies in the country.

All-American Quartet

To Be Given on Tour by Fleck Brothers

The All-American Quartet, under the direction of Mr. Fleck, is to give a series of concerts in various parts of the country. The quartet is composed of the following members: Mr. Fleck, tenor; Mr. Adams, baritone; Mr. Davis, bass; and Mr. Morgan, tenor.

The quartet is well known for its fine singing, and has won many enthusiastic audiences. They are sure to have a large following in the future, and will no doubt become one of the leading quartets in the country.
CONCERT AND OPERA NOTES

The Orchestra Situation in Boston Unsettled

Members Determined To Have Union Recognition

Reprinted from the "The Billboard" of March 20, 1923

FREDERIC M. WILSON, Editor

The success of its students reflect the thoroughness of its methods.

IN GRAND OPERA

ST. LOUIS SYMPHONY ORCHESTRA

Philip Clapp, Conductor

The orchestra's program for the St. Louis Symphony Orchestra was announced in The Billboard. The orchestra's program includes works by Mendelssohn, Beethoven, and Schumann. The concert will be held at the St. Louis Municipal Auditorium on April 30.

MUSIC LEAGUE

Engages Walter Rothwell as Conductor

For Summer Concerts at Longwood

The Music League of the People's Institute, under whose auspices the summer concerts at Longwood have been held, has engaged Walter Rothwell as conductor for the summer concerts at Longwood. The concerts will be held on Tuesdays and Thursdays at 8:30 p.m. at the Longwood Park Bandstand. The concerts will feature works by Bach, Mozart, and Beethoven.

HOUGK MUSIC FOUNDATION

Arousing Enthusiastic Interest in Musical Circles of Memphis

Memphis, March 22—A new foundation was announced for the benefit of musicians in Memphis. The foundation will be known as the Hougk Music Foundation. The purpose of the foundation is to advance and elevate the status of music education, to provide a home for musicians, and to promote the appreciation of music. The foundation will be funded by private contributions and will operate solely for the benefit of musicians in Memphis.

THE COLLEGE OF MUSIC OF CINCINNATI

A. J. GANTVOORT, Mgr.

Instruction Strictly Professional in all Departments of MUSIC AND DRAMATIC ART

The College of Music of Cincinnati announced that they are accepting applications for the fall semester. The college offers courses in music, drama, and voice. The college has a strong music program with a focus on vocal and instrumental instruction. The college also offers courses in drama, including acting, directing, and playwriting.

SIGNOR SALVATORE CUDIA

TEACHER OF DRAMATIC ART, COACHING

Grand Opera Voices Placing, Dramas, Oratory, Musical Comedy, Play-acting.

Metropolitan Opera Building, 1415 Broadway, at 48th Street, New York City, Phono, 1274.

ST. OLAF LUTHERAN CHOIR

To Commence Concert Tour in April

New York, March 11—Mr. W. H. Hasson, who is the chairman of the board of the St. Olaf Lutheran Church, announced that the choir will play two concerts in New York, one at the Temple Theatre and one at the Temple Theatre. The proceeds from the concerts will be used to support the musical education of the church.

CARL M. GANTVOORT, Manager

THE COLLEGE OF MUSIC OF CINCINNATI

MUSIC AND DRAMATIC ART

The college offers courses in music, drama, and voice. The college has a strong music program with a focus on vocal and instrumental instruction. The college also offers courses in drama, including acting, directing, and playwriting.
COLUMBIA BURLESQUE CIRCUIT

Attraction at the Casino Theatre, Brooklyn, N. Y., April 15, 1920

MARCH 8, 1920

“THE BURLESQUE BOUNTY”—In a musical medley, “Breaking into Society,” Geo. Douglas and Merry hold the men, while Douglas and Merry hold the women. Their songs are sung in a spirited manner, and the dance numbers are well performed. Douglas and Merry are the stars of the show, and their performance is well received by the audience.

THE CAST

Mr. and Mrs. Douglas

Merry

Douglas

THE CIRCUS

During the circus performance, the performers took turns in the ring, and the audience was entertained with a variety of acts. The performers included acrobats, clowns, and magicians, and each act was well received by the audience.

ENTERTAINMENT COMMITTEE

Appointed at Meeting of the Burlesque Club to Arrange for Benefit

New York, March 15—There was an unusually large attendance at the club meeting on March 7, with over 50 members present. The committee was appointed to arrange for a benefit performance to be held at the club on March 20.

The committee has been working hard to ensure that the benefit will be a success. They have been soliciting donations and have received a number of offers from local businesses. The committee is grateful for the support of everyone involved.

SEEN AND HEARD

By NELEE

Law Welch, former burlesque performer, has been working on a new project. He has been working with a new group of people, and they have been working on a new concept for a burlesque show. Welch is excited about the new project and is looking forward to bringing it to the stage.

SCHNATTER’S SUSPENSIONS

The grand opening of Schnatter’s Suspension Co. was held on March 8, 1920. The store is located on the corner of Main and Market Streets and offers a wide selection of high-quality suspensions. The store was packed with customers who were eager to try out the new products.

The store was opened by Mr. Schnatter, who welcomed the customers and introduced the new products. The store was then opened to the public, and customers were able to browse the selection of suspensions and try them on.

The store was a success, and Schnatter is looking forward to expanding his business. He is planning to open new locations in other cities and is looking for investors to help with the expansion.

REVIEW

The opening scene was the exterior of a burlesque club, with a brightly lit sign on the building. The doors opened, and people began to enter. The interior was filled with music and lights, and the audience was ready to be entertained.

The show began with a dance routine, with the dancers moving in sync and the music providing the perfect beat. The audience was captivated by the performance and cheered loudly.

The next act was a comedic performance, with the performers exaggerating their movements and making the audience laugh. The audience was thoroughly entertained by the performers' antics.

The final act was a musical performance, with the performers singing and dancing to the music. The audience was in awe of the performers' talent and were left wanting more.

The show was a huge success, and Schnatter is looking forward to hosting more events in the future. He is grateful for the support of everyone involved and is excited to see what the future holds for Schnatter’s Suspension Co.
AMERICAN BURLESEQUE ASN. - Forever the ebullient boy, old altogether diffident old man, for he is a parrot at a social dinner, holding court in the manner of a young prince with much success. He is a man of many parts, and, as Porporin of Illych, he has made a spectacle of himself in the last few weeks. He is also a man of many parts, and, as Porporin of Illych, he has made a spectacle of himself in the last few weeks.

CHILDREN'S DEPARTMENT - A genial atmosphere prevails in the Children's Department of the New York Herald-Tribune, where a large number of children are entertained every day. The department is under the care of Miss Jane Smith, who is always ready to help children in need. The department is also a popular spot among children, who come there to play and have fun. The Herald-Tribune is proud to provide a safe and enjoyable environment for children in its Children's Department.

COLUMBIA CIRCUIT - Books Extra Time After Close of Reservation Period - New York, March 30.-At the offices of the Columbia Amusement Company, an announcement was made of the resumption of the reservation period for books. The company will now accept reservations for books up to 90 days in advance of the release date. This will give distributors ample time to plan and prepare for the release of the book. The resumption of the reservation period is a result of the success of the previous reservation period, which allowed distributors to secure books in advance of release, ensuring a steady supply of books for customers. The Columbia Amusement Company is committed to providing the best possible service to its distributors and customers, and the resumption of the reservation period is a testament to this commitment. The company is confident that the new reservation period will be as successful as the previous one, and looks forward to working with its distributors to ensure that customers have access to the latest and greatest books.
MUSICAL COMEDY
COMIC OPERA -- SPECTACLE -- PAGEANT
Conducted by Gordon Whyte
COMMUNICATIONS TO NEW YORK OFFICE.

BLANCHE RING
Tells How To "Put It Over"

Billboard Man Interviews Singer Who Has "Made"
Many of the Big Popular Song Hits

In the field of musical comedy one of the great arts is the delivery of a song. Not mere singing of the notes and words, but the projection of both the footlights and the audience to the utmost. When Blanche Ring steps on the stage she is always accompanied by the music of a full orchestra, and the song itself is a part of the show. Blanche Ring, as one of the top ratings in the field, is always in the forefront of the public eye. Her songs are cleverly arranged, and her delivery is always in keeping with the mood of the piece. She has a great deal of confidence in her ability to carry off a song, and she always does it with grace and ease.

"Blanche Ring," a musical comedy produced by the New York Musical Comedy Company, is now playing at the Winter Garden. The music is by W. C. Fields, the lyrics by Adele Gish and the book by Robert E. Sherwood. The cast includes Mlle. Whirlwind, Mlle. Lorraine, Mlle. Lorraine, Mlle. Lorraine, Mlle. Lorraine, and Mlle. Lorraine. The show is said to be a great success, and is drawing a full house every night.

NEW PLAYS
"ANOTHER COUNTRY"

A musical comedy in two acts and a prologue, with music and lyrics by George Gershwin, book and direction by George Cukor. The cast includes Mlle. Whirlwind, Mlle. Lorraine, Mlle. Lorraine, Mlle. Lorraine, and Mlle. Lorraine. The show is said to be a great success, and is drawing a full house every night.

The Billboard Man interviews Miss Ring about her new show and how she plans to "put it over." She talks about the songs, the music, the dances, and the overall experience of being on stage. Miss Ring is a great charm and is always a delight to watch.

WANTED QUICK FOR

Wanted: Two girls for the musical comedy "Another Country." The girls should be attractive and have a good voice. The show is in New York and the girls will be paid a good salary. If interested, please contact the New York Musical Comedy Company, 123 Broadway, New York City.

LONG RUN RECORDS

BY THE MUSICAL PLAYS IN NEW YORK

Number of consecutive performances up to and including Saturday, March 15.

PRODUCTIONS OF THE NEW SEASON

As You Were
Ballets
Blonds
Bohemian Girls
Druid Women
Happy Days
Ivanhoe
Kugel's Wife
The Main Chance
Princess O'Brien
The Red Mill
The Right Time
The Silver Slipper
The Tiger's Tail
The Young Idea

IN CHICAGO

Blondeaux
Dancing Girls
Flapper Girls
Hiding Girls
Kissing Girls
Leather Girls
Midnight Girls
Piano Girls
Princess Girls
Red Light Girls
Singing Girls
Tall Girls
Theatrical Girls

HUTCHEON
May Incorporate Boon

New York, March 11.—For the purpose of producing high-class musical plays and an operetta, the Hutcboon Company has been incorporated and will soon be organized. Ed Hutchinson, who is head of this new organization, indicates that it will soon be incorporated. Mr. Hutcboon, who has been associated with the Hutcboon Company as a producer for the past ten years, is a young man who is well known in the music world. He has produced many successful shows, including "The Three Little Pigs," "The Great American," "The Little Foxes," and "The Merry Widow." Ed Hutcboon is said to be a great addition to the musical world, and his name will be remembered for many years to come.

"JOSEPHINE" BOON

New York, March 12.—"Not Tonight, Josephine," is the title of a new musical comedy to be produced shortly by the Hutcboon Amusement Company. The play is in two acts and is said to be a great success. It is said to be a great success and is drawing a full house every night.

EDITH DAY LEAVING FOR LONDON

New York, March 15.—Edith Day, who has been a great success in "Love," will appear in the cast today and will remain for a few weeks. She is said to be a great addition to the cast and will no doubt be a great success.

DE LILSE ALDA

New York, March 16.—De Lisle Alda, the beautiful leading lady of the musical comedy "Another Country," will appear in the cast on March 16. She is said to be a great addition to the cast and will no doubt be a great success.

WANTED QUICK FOR

Mlle. Whirlwind, Mlle. Lorraine, Mlle. Lorraine, Mlle. Lorraine, and Mlle. Lorraine. The show is in New York and the girls will be paid a good salary. If interested, please contact the New York Musical Comedy Company, 123 Broadway, New York City.

"Pendulum" revival at the Century Theater, April 6.
MARCH 20, 1920

**WANTED**

The Best Drummer and Pianist in the Country

Must be able to PLAY PICTURES PERFECTLY. Must have BULLION. Must have a rope and a cord. Must have a rope and a cord. Must be able to play the drums and the piano. Inquire GYTEA, care Billboard, Cincinnati, Ohio.

**QUICK DELIVERIES OF COSTUMES, LIGHTS, WIGS AND MAKE-UP**

Manufacturers and renters of costumes, lights, wigs, and make-ups. Amateur shows and minstrel shows. Costumes and wigs, all-ages. Write for prices.

**CHICAGO COSTUME WORKS**

143 No. Dearborn Street

CHICAGO, ILL.

Photo Central 5292.

**MUSICAL COMEDY NOTES**

**TO MOVE TO CANADA**

Chicago, March 18.—Joyce W. Shettle and Miss. Williams will open the show in the new theatre in the city of Toronto. The show will be based on the famous minstrel show. It will be in English and American. The company will consist of thirty players. The show will be presented in the English language. The play will be presented in the English language. The show will be presented in the English language.

**NOW WITH TINNEY**

Chicago, March 18.—Sam Burton, a former well-known Chicago actor, is now with Frazer, who is playing in "Sweeney Todd," in the St. Louis Theatre.

**BLANCHE RING**

(Benjamin McClure) (Chicago) (March 18) to pick up some more of Blanche Ring's old favorite songs and to bring the show to a close. She will be introduced by George M. Cohan in the role of Paddy. She is known to all as the greatest of the great minstrel shows. She is known to all as the greatest of the great minstrel shows. She is known to all as the greatest of the great minstrel shows.

**"LET'S GO" GOING GOOD**

Chicago, March 18.—Edward J. Schoele, former Chicago producer and now with the Chicago Daily News, and his son, "Let's Go," Company, has written a minstrel show that the show is getting the money in Western Canada.

**"MARIGOLD FROLICS" POSTPONED**

Chicago, March 18.—"Marigold Frolics," the well-known minstrel show, has been postponed until the opening of March 18, owing to the fact that the company is not ready to go on. The show is well-known to all as the greatest of the great minstrel shows. It will be presented in the English language. The show will be presented in the English language. The show will be presented in the English language.

**"ZIEGFELD GIRLS OF 1920"**

(Continued from page 18)

**WELDON WILLIAMS & LICK TICKS**

FORT SMITH, ARK.

**LET'S GO" GOOD**

Chicago, March 18.—Edward J. Schoele, former Chicago producer and now with the Chicago Daily News, and his son, "Let's Go," Company, has written a minstrel show that the show is getting the money in Western Canada.

**NOW WITH TINNEY**

Chicago, March 18.—Sam Burton, a former well-known Chicago actor, is now with Frazer, who is playing in "Sweeney Todd," in the St. Louis Theatre.

**BLANCHE RING**

(Benjamin McClure) (Chicago) (March 18) to pick up some more of Blanche Ring's old favorite songs and to bring the show to a close. She will be introduced by George M. Cohan in the role of Paddy. She is known to all as the greatest of the great minstrel shows. She is known to all as the greatest of the great minstrel shows. She is known to all as the greatest of the great minstrel shows.

**"LET'S GO" GOING GOOD**

Chicago, March 18.—Edward J. Schoele, former Chicago producer and now with the Chicago Daily News, and his son, "Let's Go," Company, has written a minstrel show that the show is getting the money in Western Canada.

**"MARIGOLD FROLICS" POSTPONED**

Chicago, March 18.—"Marigold Frolics," the well-known minstrel show, has been postponed until the opening of March 18, owing to the fact that the company is not ready to go on. The show is well-known to all as the greatest of the great minstrel shows. It will be presented in the English language. The show will be presented in the English language. The show will be presented in the English language.

**"ZIEGFELD GIRLS OF 1920"**

(Continued from page 18)

**WELDON WILLIAMS & LICK TICKS**

FORT SMITH, ARK.
Photographic Reproductions

guaranteed to be equal to or better than the original from which they are made is what we try to handle your work.

Any photographer can make a reproduction, but few can make good ones. We make them rich in tone, faithful in detail, full of life, with the objections of the original removed.

I specialize on three things:

HIGH QUALITY

LOW PRICES

QUICK DELIVERY

Send any photo and $1.00 for sample. Your dollar will be refunded on first order.

PHOTO POSTALS, $3.00 per 100, $2.00 per 1000. Extra Poses, 40c.
8x10 PHOTOs, $5.25 for 50; $10.00 per 100. Extra Poses, $1.00 Each. 16x20s, $25.00 Each. Life Size Photos, $20.00 Each.

BARBEAU'S THEATRICAL STUDIOS,
Oswego, N. Y.

SHUBERT'S ORIGINAL JAZZ BAND
WANT AT ONCE

Jazz "Sax" and JAZZ TROMBONE

BOTH MUST DOUBLE

For tour with the original Shubert's Orchestra to Pacific Coast, playing Dances and Cabarets. Absolutely no cramps, amateurs or sticks wanted.Specify no objectors to yearly round work for those congenial and willing.

Wire Now!

SHUBERT'S ORIGINAL JAZZ BAND, Muscatine, Iowa.

HIGH-CLASS HALF TONES

ILLUSTRATIONS

AND

CATALOGUE COMPLETE

WITH DESIGN AND CUTS

Write us your wants. Let us estimate on your next job, large or small.

JAMES S. BALDASSARE, Printer High-Class Half Tone Work
424 BROOME STREET, NEW YORK.

MERCEDES

Can Successfully Entertain You At Your Next Banquet, Club or Smoker With Her

Spanish, Oriental, Hawaiian Dances

OFTEN TOWN DATES CAREFULLY BOOKED

Spring Greetings To All My Friends.

MERCEDES, Chicago, Illinois

THE NELSON PLAYWRITING CO.

SUITE 316, 1400 BROADWAY, NEW YORK.

In the Hotel of a writer named Samuel Venable (heir to the Nelson fortune) he was asked to write a novel for the art of a new writer, with that for his work.

TIGHTS, SHIRTS,

LEOTARDS AND COMBINATIONS

In Sewed. Mercerized or Silk.

SIZES, 5 to 22.

300-350 FLATS — All Made From Stock or Order.

Also Matching Hats, cape style, for all seasons.

Deposit required on all orders.

P.O. Box 1232, New Haven, Conn.

One of the World's Champions

General and All-Round Buck

Wing Fandle

wants position with Vaucluse. Now if you want a man who can chuck the goods and hold spectator's with a wave, would be glad to hear your proposition.

Address J. H. H. EMBASSY, c/o H. N. GROSS, 10th Ave., Chicago, Ill.

Theatrical Wardrobe Trunks

SPECIAL, $40.00.

REGULAR PRICE, $50.00

LILY & NEVERBREAK MAKE

Supplier of the finest, best fitted to suit all requirements. Guaranteed for five years. All made only for special orders.

MURRY TRUNK CO., 992 Broome, Cor. 15th, NEW YORK.

Every advertiser wants to know WHERE YOU SAW HIR AD.
**True-Tone Saxophones**

Easy for the Beginner

With the True-Tone Saxophone, you can learn to play the scale in one hour's practice, and take your place in the band within 90 days—consequently practice is a pleasure rather than an effort. A Clarinet player can make the change almost at once.

With the C Melody Saxophone, as shown in illustration, you can play any music without transposing, written for piano or violin or voice. You can play popular music, hymns, etc., with piano accompaniment. It is especially popular in church and choirs. Hundreds of dance orchestras have been formed, composed of one C Melody Saxophone, piano and drums.
San Francisco

By William J. Hiltier, 224 Mission Beach Blvd.

SHOCK TROOPS pile to register a kick in the pants to the popular "What 'Gardener "Dome" is to the effect that the popular weekly newspaper in San Francisco, in the near future, will be published by a new company. John R. Dunk, publisher of the "Dome," was quoted as saying that the paper would be printed by a new company. "Dome" is published weekly, and was established by Dunk, who was the first publisher of the "Dome." It is the only newspaper in San Francisco, and was started by a group of local newspapermen, who are now in charge of the "Dome." The new company is not yet in operation, but Dunk said that he expects the "Dome" to be published by the new company in a few weeks.

Jack Applegate, of Applegate's, just sailed for Honolulu, as he stated, for a short visit to the capital. Applegate, who is one of the most popular speakers in the city, is known for his ability to keep an audience interested. He is a native of San Francisco, and has been associated with the newspaper business for many years.

This end.

by the wiederfeld collection of esudennide

Breath. Eletnereld A Co

one • Mtge mcress role, .4 Durk sent ever

Draperies of Any
Kind for Stage and Residence

Stages CURTAINs

HOTELS, CLUBS AND
HIGh SCHOOLS

Best Workmanship

293 8th Ave., New York
Phone, Chelsea 634

By ear

LEARN PIANO

in one week

the quickest and easiest system in the World. Teaches you all tricks and pointers for playing correct BASS, which is just what you need. Anyone can learn in a week.

F. W. LITTLE, 192 F 46th St.

PITTSBURGH. PA.

SAXONETTE—A Good Saxophone Imitation

ATTACH TO CORNET OR TROMBONE

Good for Jazz

Made of POLISHED BRASS.

Price for

CORNET

$3.00

TROMBONE

$4.00

MAGIN-MAYER COMPANY

16 CENTS FOR POSTAGE

309 E. Washing Concent, Belleville, Ill.

BE A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.

THE PSIJO-CENTRIC PLAN

The deaf see, the blind hear, 'the lame talk, and all can become Psycho-Centric experts.

"Why Stand You Around All the Day Idle?"

PSYCHO-CENTRIC opens a new field of effort and successfully revives your mental powers and

This end.

M. K. STEINBERG, the Hartford correspondent. He says, "I am pleased with

their law. "

PSYCHO-CENTRIC seems perfectly natural when learning its metamorphic influence upon

this end. "

601 B. C. SUNGEBER, the Hartford correspondent. He says, "I am pleased with

their law. "

PSYCHO-CENTRIC seems perfectly natural when learning its metamorphic influence upon

this end. "

by the wiederfeld collection of esudennide

Breath. Eletnereld A Co

one • Mtge mcress role, .4 Durk sent ever

Draperies of Any
Kind for Stage and Residence

Stages CURTAINs

HOTELS, CLUBS AND
HIGh SCHOOLS

Best Workmanship

293 8th Ave., New York
Phone, Chelsea 634

By ear

LEARN PIANO

in one week

the quickest and easiest system in the World. Teaches you all tricks and pointers for playing correct BASS, which is just what you need. Anyone can learn in a week.

F. W. LITTLE, 192 F 46th St.

PITTSBURGH. PA.

SAXONETTE—A Good Saxophone Imitation

ATTACH TO CORNET OR TROMBONE

Good for Jazz

Made of POLISHED BRASS.

Price for

CORNET

$3.00

TROMBONE

$4.00

MAGIN-MAYER COMPANY

16 CENTS FOR POSTAGE

309 E. Washing Concent, Belleville, Ill.

BE A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.

THE PSIJO-CENTRIC PLAN

The deaf see, the blind hear, 'the lame talk, and all can become Psycho-Centric experts.

"Why Stand You Around All the Day Idle?"

PSYCHO-CENTRIC opens a new field of effort and successfully revives your mental powers and

This end.

M. K. STEINBERG, the Hartford correspondent. He says, "I am pleased with

their law. "

PSYCHO-CENTRIC seems perfectly natural when learning its metamorphic influence upon

this end. "

601 B. C. SUNGEBER, the Hartford correspondent. He says, "I am pleased with

their law. "

PSYCHO-CENTRIC seems perfectly natural when learning its metamorphic influence upon

this end. "

by the wiederfeld collection of esudennide

Breath. Eletnereld A Co

one • Mtge mcress role, .4 Durk sent ever

Draperies of Any
Kind for Stage and Residence

Stages CURTAINs

HOTELS, CLUBS AND
HIGh SCHOOLS

Best Workmanship

293 8th Ave., New York
Phone, Chelsea 634

By ear

LEARN PIANO

in one week

the quickest and easiest system in the World. Teaches you all tricks and pointers for playing correct BASS, which is just what you need. Anyone can learn in a week.

F. W. LITTLE, 192 F 46th St.

PITTSBURGH. PA.

SAXONETTE—A Good Saxophone Imitation

ATTACH TO CORNET OR TROMBONE

Good for Jazz

Made of POLISHED BRASS.

Price for

CORNET

$3.00

TROMBONE

$4.00

MAGIN-MAYER COMPANY

16 CENTS FOR POSTAGE

309 E. Washing Concent, Belleville, Ill.

BE A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.
We thank

the Committees, Bureaus, Representatives and Talent who have assisted in making the past year the most successful in our history.

For the coming summer and winter we are prepared to render the most painstaking and conscientious service to the Chautauqua and Lyceum fields.

MR. and MRS. LOUIS O. RUNNER
MELODY MART
THE POPULAR SONG BOURSE
Conducted by AL TRAMENR
COMMUNICATIONS TO OUR NEW YORK OFFICES

METROPOLITAN MIRTH—MELODY—MUSIC

B. F. KAHN'S UNION SQUARE THEATER—New York City
BURLESEQUE STOCK COMPANY

OLYMPIC BURLESQUE THEATER—New York City

OCTOBER 20, 1920

THE BOSTON BURLINGTON—New York City

THE GROWING WALTZ SONG SENSATION!
YOU HEAR IT EVERYWHERE!

THE BILLBOARD
MARCH 20, 1920

PROFESSIONAL MIC.

SOUTH on a short tour next week. Mr. Mason has been home at home by a few weeks, and
Mr. Mason was called home to Wichita by the recent events for her boy friends to
organize the parameters of which will now appear at all of his time. Next, Ward Perry, profes-
sional nature, has had an automobile accident and has been in the hospital four weeks. Phil
Wehr, "plunder," has been ill ever since the "run," to the Mr. Mason has perpet-
ually the whole time for some one.

Mr. Mason was in Chicago recently. He has opened a London office and offered it to Mr.
Mason who, however, has declined it because, I'm on the straight road, car a big success. An entirely new edition of the song has just been published, with a most

THE SONG BOOK BOY

Discusses Auburn (N. Y.) Weather Prophet, Who Says "Music Keeps Air Healthy—Black Jazz
for Storms

Here's a hot one: A guy up in Auburn, N. Y., comes out in the papers, and says that the
much "Jazz" has caused all the bum moul's, Ames a hot wee A soy up la Auburn. N.

Mr. Mason said that "Wirty Kitty Kelley," and "Lome-

entreat. were heavier than ...

-METROPOLITAN MIRTH—MELODY—MUSIC

B. F. KAHN'S UNION SQUARE THEATER—New York City
BURLSEQUE STOCK COMPANY

OLYMPIC BURLESQUE THEATER—New York City

OCTOBER 20, 1920

THE BOSTON BURLINGTON—New York City

THE GROWING WALTZ SONG SENSATION!
YOU HEAR IT EVERYWHERE!

THE BILLBOARD
MARCH 20, 1920

PROFESSIONAL MIC.

SOUTH on a short tour next week. Mr. Mason has been home at home by a few weeks, and
Mr. Mason was called home to Wichita by the recent events for her boy friends to
organize the parameters of which will now appear at all of his time. Next, Ward Perry, profes-
sional nature, has had an automobile accident and has been in the hospital four weeks. Phil
Wehr, "plunder," has been ill ever since the "run," to the Mr. Mason has perpet-
ually the whole time for some one.

Mr. Mason was in Chicago recently. He has opened a London office and offered it to Mr.
Mason who, however, has declined it because, I'm on the straight road, car a big success. An entirely new edition of the song has just been published, with a most

THE SONG BOOK BOY

Discusses Auburn (N. Y.) Weather Prophet, Who Says "Music Keeps Air Healthy—Black Jazz
for Storms

Here's a hot one: A guy up in Auburn, N. Y., comes out in the papers, and says that the
much "Jazz" has caused all the bum moul's, Ames a hot wee A soy up la Auburn. N.

Mr. Mason said that "Wirty Kitty Kelley," and "Lome-

entreat. were heavier than ...

-
The irresistible Oriental Fox Trot Song—with a captivating swing, a fascinating melody and popularity written all over it. Don't delay—Get it today.

**Write or wire for song or orchestra in any key**

**ARTIST COPY**

**KARZAN**

**Copyright MCMXIX by Sam Fox Publishing Co., Cleveland, O., U.S.A.**

**Sam Fox Pub. Co. Cleveland, U.S.A.**
"SWEET LULLABYBS"
IT'S A SONG YOU SING LONG AFTER IT HAS BEEN SUNG

"SOMEONE"
A BALLAD THAT WILL LIVE. IT ISN'T OLD, BUT IT TALKS. PROFESSIONAL COPIES CAN BE SECURED FROM THE PUBLISHER, WITH ORCHESTRATIONS FREE, FROM

THE MELODY SHOP, Williamsport, Pa. PUBLISHERS OF POPULAR SONGS MADE POPULAR THROUGH POPULARITY

EGERT VAN ALSTYNE
Contracts With Woolworth for 100,000 Copies of "Mississippi Shore"

Chicago, March 13.—Egbert Van Alstyne, of the well-known publishing house of Van Alstyne & Curtis, has returned from New York, where he placed a contract with the Woolworth Company for 100,000 copies of "Mississippi Shore." This exceptional order is significant to view of the fact that this music publishing house is past four months old.

Mr. Van Alstyne calls that it now looks as if "Mississippi Shore" will be a hit in the million or better class. A number of the best acts in vaudeville are using this song.

While in New York, Mr. Van Alstyne also made arrangements for the player roll and phonograph people to handle several numbers in his catalog.

The New York edition of this house will be known April 1st. In the Art Theater building, Mr. Van Alstyne will go in the music printing. Largest MUSIC PRINTERIAHD ENGRAVERS

COLUMBIA THEATRE BLDG., Broadway and 47th Street,

CHAS. K. HARRIS

NEW YORK
PACE & HANDY HITS OF 1920

IT'S YOUR MOVE NOW
A NEW CHECKERS SONG, by CURTIS & RUBENS
Recorded by Bert Williams on Columbia Graphophone.
Better than "OH, DEATH, WHERE IS THY STING!"

BLIND MAN BLUES
SAXOPHONE BLUES
BIG CHIEF BLUES
LOVIN' BLUES
I'M DYING WITH THE WORRIED BLUES

THINK OF ME, LITTLE DADDY
(WHEN YOU'RE FEELING BLUE)

OH SAROO SAROO BLUES

I'M GON' BACK TO MY USED TO BE
NIGHTIE NIGHT
(A Southern Lullaby)

Remember and Be Careful Ev'ry Day
Beautiful Land of Dreams

Orchestrations and Professional Copies Gratis to Recognized Performers.
Orchestra Leaders, Join our Orchestra Club, $1.00 Per Year.
Regular Copies by mail to non-professionals, 30c each.
Address:
PACE & HANDY MUSIC CO., Inc.
1645 Broadway
(Gaiety Theatre Bldg.)
NEW YORK

SUEZ ORIENTAL FOR BAND AND ORCHESTRA
25c
YOU USED TO

SONG FOX-TROT

STELLA MAYHEW

KNEW A GOOD SONG

That is why she picked

YOU USED TO

A Fox-Trot with Pep. Double version or single version with catch lines. Special material written on request.

A BIG FEATURE

WITH JAZZLAND

NAVAL OCTETTE

MURRAY BERNARD

WITH MOLLIE WILLIAMS

was looking for a dreamy waltz ballad that had an appeal.

He found it in

I SAW MY MOTHER SMILING

And you should hear SAM A. FIELDS

WITH JAZZLAND

NAVAL OCTETTE

PUT IT OVER.

HERE ARE TWO NUMBERS YOU SHOULD BE USING.

Write for orchestrations and professional copies.

EDWAN FORREST

MUSIC COMPANY

TOLEDO, O.

HITS AND OTHERWISE

By AL THABEN

[Under this heading will appear reviews of all musical materials appearing in New York. Only the essential portion of the feature will be touched in this column. Critical notices of musical plays as such will be found in the Musical Comedy section of THE BILLBOARD.]

“BUDDIES”

(Selwyn Theater)

A comedy with music, by George Hoberg, music and lyrics by B. C. Hillman. The plot is of the musical standby, it is doubtful if there is one number out of the nine that will ever be remembered as a popular selling hit, and nearly one of them is of the kind that the audience will hum or whistle on the way out of the theater. This would tend to demonstrate that fact that the writer wrote the numbers expressly for the book, and for the individual use of the individual characters of the play.

Peggy Wood sings two numbers, “Please Learn To Love” and “Fairy Tale”, with charm and effect. These numbers are really high class and suited only to singers of experience.

“The Wall of the Tale of the Long, Long Time” was clearly done by Donald Bruns and a group of “Buddies” with exceptionally good voices. The song is not suited to any other purpose than that for which it is used. “Hail! My Indispensable Girl” and “Bumping Along” were well handled by the different members of the company, but at times the orchestra practically drowned the voice.

Probably the most catchy number as “Merry, Merry, Merry” in the song “To Be Together In the Thing,” which will make a good dance number. The “Twilight” song and “Hello, Hello,” were numbers that fit the play and with the assistance of the strong male voices were effective.

According to the program, the writer of the lyrics and the composer of the music of B. C. Hillman. Director of the orchestra, yet, as before stated, the orchestra was permitted to “top” the singer on more than one occasion during the performance.

The ad is published by M. Wilmerth and Bass, and it is not unreasonable to predict that both the publisher and the writer-composer will be disappointed in many of the numbers, when it comes to recalling them as “hit numbers.” While the numbers fulfill the purpose for which they were written and help to make “Buddies” a success, they are not of the “fairy” kind that go to make popular selling hits.

“In AN IGORROTE VILLAGE”

Chicago, March 11.—“In An Igorrote Village,” written by Kurt Weill and Y. J. Levy, is reported to be going big. Yankelites can get professional copies by writing Chicago Musical Publishing Company, 22 North Western Ave., Chicago. “Our Sweet Dream Girl” and “I Was Only Dreaming” are two pretty ballads recently issued by this house.

Look thru the Letter List in this issue.

LILLIE SEALIGSON WHITAKER

COMPOSER AND PUBLISHER OF Two Big Song Hits ENTITLED

You Were Made Just to Order for Me AND

I Think I’d Rather Be an Old Maid

The following is chorus to the last number:

I think I’d rather be an old maid.
It’s million miles and dead in the middle.
I wish, with a fervent praying.
Forgetting not un-winking.
On the pretty girls to make a raid.
I think I don’t want no man.
She won’t be all she can.
Some girls won’t get him soon.
Some girls only want a song.
Some girls only want a song.
For professional copies and orchestrations write

LILLIE SEALIGSON WHITAKER, BAY CITY, TEXAS

GREAT DEMAND FOR SONGS!

To make a name of marketing your own composition, a book covering all essential points is published. Contains over 100 pages of valuable information, includinghints and suggestions for the sending of music, address of music publishers, some dealers, musical magazines, etc. Professionally the best and up-to-the-minute book ever offered. It is practical and it is not obtainable from dealers. Send 50c.

JACK GORDON PUB. CO., 201 N. Hoyne Ave., Chicago

MUSIC ENGRAVERS AND PRINTERS

Largest

Music Printers

West of New York

Special estimates

Made to Order!

From

WILLIAM RAYNER, DALHIE IM CO.

805-806 W. Lake St., Chicago, III.

PIANTADOSI

DANCE HITS

Al. Piantadosi's Sensational Waltz Ballad

I'M ALWAYS WATCHING CLOUDS ROLL BY WALTZ ORCH. 25¢

One of those smooth, dreamy waltzes which always made good with the crowd. It is a "nurse" dance waltz. Once you start it, the crowd won't let you stop. Makes the "Mimic" but looks as if it will be just as popular.

REGULAR COPY, 15 CENTS. POSTPAID.

"SWANEE BLUES"

FOX TROT ORCH. 25¢

REGULAR COPY, 15 CENTS. POSTPAID.

"MYSTIC NILE"

By CHARLIE PIERCE

Fox Trot ORCH. 25¢

ONE DOLLAR

Well Spent Is One Dollar Saved

There are lots of people, some good, some bad, and some indifferent, but one club is one which every up-to-the-minute member joins, and that is the club for the saving of money invested, because he knows that our numbers are not published but sent out as a test to make good with our members, but because they are not sold, unless waltz enthusiasts are glad to sing and feature in public. We have a number for orchestra it is termed because we have already had a large demand for it. If you want to join the club of "Quality" instead of "Quantity" then send in a dollar bill today.

FREE FREE

Use this coupon and get the three numbers above.

DON’T WRITE A LETTER—JUST GUARD THIS COUPON AND A DOLLAR BILL!! WE’LL DO THE REST.

For enossed dollar make me a club member.

NAME

ADDRESS

CITY

STATE

AL. PIANTADOSI

MUSIC PUB. CO.

234 W. 48th Street, New York
For every type of act

Clouds
(That Pass in the Night)

SONG

Fox-Trot

Tents of Arabs
Song One-Step

Wond'ring
Ballad Fox-Trot

Romance
Eventual Song
Waltz Hit

Triumphant Song and Dance Success

B. D. Nice & Co., Inc., Music Publishers
1544 Broadway, New York (45th and 46th Sts.)
"Man Alive! Some Song!"

That's what Al said after Singing "Buddy Mine!"

The waltz ballad, that's taking the country by storm and declared by everyone to be one of the best Pal songs ever written. Fellows it's out to make a record, GRAB IT!

Burton-Smythie Music Pubs., 529 Burke Bldg., Seattle, Wash.

All materials ready, write or wire for price, Dance Orchestration 25 Cents

LOVES SUNSET

The Song with a Wonderful Melody

BEAUTIFULLY ILLUSTRATED SLIDES FREE TO SINGERS.

Time turns me old, she says, You still keep a strong desire, The story of your love is still stirring, Yet one of your sweet songs, The fancy days that are from us, As some sweet story is told in the old song born in something, Has graced by the old song old aged.

Let's never lose the way our hands have gone long, Let's seek the night's sweet aspirations and bear the lovely story, The old to press the world.

THE NIGHT IS FULL OF STARS, DEAR

Like its companion, "The Night Is Full of Stars, Dear," sings melodiously and with simple sincerity of love, and Robert H. Brennan has also found a melody worthy of the lyric by Warren Ariell.

ORCHESTRATIONS AND PROFESSIONAL COPIES READY

T. McTeer Furse, Box 240, Ninth Street Station, Pittsburgh, Pa.

Every advertiser wants to know where you saw his ad.

"The Barefoot Trail"

Latest John McCormack Hit is Released by Boosey & Co.

New York, March 11.—"The Barefoot Trail" is now ready for professional distribution by Boosey & Co. This is the song which has been such a pronounced hit for John McCormack in all his recent concerts.

Last Sunday John McCormack gave a concert at the Hippodrome. As usual, the big house was packed to the doors. The words of "The Barefoot Trail" were printed on the program, and when the star had sung the words the audience was silent, although they evidently thought it would be like to follow him. As soon as they turned the leaves of the program to see what the poem was, and the more of five hundred odd programs being turned up so great that McCormack burst out laughing, stopped singing, and when the audience had heard the first week started "The Barefoot Trail" ever again. This made many of the audience believe the song along with them.

It is seldom that a song has taken hold of the stage so scientifically and in no other place has it been so much enjoyed. The melody is simple and the words are particularly stirring to Mr. McCormack, for he used to sing the song in the show at his house. It was written by Mr. Wapsley and Martin Phelps, and is their first collaboration.

"The Barefoot Trail" can be had in all key words and a song that is predominately eastern vogue.

REMICK NOTES

Chicago, March 2.—I'm Always Pulling to Live with the Other Fellow's Money and His Gladness." This expressive title of a new song number of the month publishing house of Jerome H. Remick & Co. According to the Remick men, this ballad is a bit of New York.

J. B. St. Clair, of the Remick staff, in his Southern trip in the interests of his house, says that "Tonight When I'm Singing" and "The Man of Golden Dreams" are two numbers affected by the southerner. The song demand for both seems to be universal, he said, and he considers that "The Man of Golden Dreams" has been bought over a great deal of sales.

Rex Bowers has yet pointed it necessary to seek a substitute for "Just Like a Gypsy," which is still selling in her big production, "The Vagabond.""
NOTHING SUCCEEDS LIKE SUCCESS AND

DANIELS & WILSON

CATALOG CONTAINS SONGS BY SUCH WRITERS AS

NEIL MORET
Composer of HIWATHA, PEGGY, MICKEY, etc.

MAUDE FULTON
Writer of the Big Success, THE RITA.

HARRY WILLIAMS
Writer of MICKEY, PEGGY, SLOW AND EASY.

LOUIS WESLYN
Writer of SEND ME AWAY WITH A SMILE.

WADSWORTH
Composer of the Big Hit, GOODNIGHT.

OLIVER WALLACE
Composer of the Big Hit, HINDUSTAN.

GEO. GREEN
Composer of the Big Hit, HINDUSTAN.

HERB. MARPLE
Composer of the Big Hit, HINDUSTAN.

SIDNEY CARTER
Composer of SLOW AND EASY.

ARTHUR FREED
Writer of INDIANA MOON.

NEIL MORET
Writing Exclusively for DANIELS & WILSON, INC.

WE NOW OFFER YOU OUR LATEST "TRIUMPHANT TRIO"

INDIANA MOON
"NATURAL HIT," SWEETING THE WEST LIKE A PRAIRIE FIRE!

SALLY
BY LOUIS WESLYN and

NEIL MORET
THE CHARMING SISTER OF MICKEY AND PEGGY

BOW-WOW
BY WHEELER WADSWORTH, A HOWLING SUCCESS.

WE ALSO HAVE MANY "PIECE HAIR"

WALTZ
By ARTHUR FREED and
OLIVER WALLACE
Composer of HINDUSTAN

VINCE ROSE
Composer ORIENTAL, etc., etc.

JOE MCKIERNAN
Composer THEN YOU'LL KNOW.

MURIEL POLLOCK
Composer BELGIAN BABY, etc.

WALT SMITH
Composer DREAMY MOON, etc., etc.

HOWARD PATRICK
Composer SWEET DADDY, etc.

CYRIL LAMAR
Composer SAMOA, etc., etc.

NORMAN SPENCER
Composer SLOW AND EASY.

DANIELS & WILSON, Inc.

233 Post Street,
SAN FRANCISCO, CALIF.
LOUIS WESLYN,
Professional Manager.

145 West 45th Street,
NEW YORK CITY
MILT HAGEN,
Manager.
**STOUT’S SENSATIONAL SONG SUCCESSES**

By the writer of "OH, DEATH, WHERE IS THY STING"

"BELIEVE ME"

A RARIN’ COON-SHOUT THAT WILL STOP ANY SHOW

"THERE’LL COME A TIME"

A NOVELTY BLUES "THAT’S DIFFERENT"

Dance Orchestrations

25c

Send for Professional Copies to

THE STOUT MUSIC CO.,

221 AMERICAN BANK BUILDING,

VINCENNES, IND.

**CAN YOU YODEL?**

**HERE ARE THE "HIT" YODELS. OR TOLLY AND RECORDS.**

- "SLEEP, BABY, SLEEP"
- "PRECIOUS ONE"
- "EMMETT’S LULLABY"

*Complete Professional Copies Available*

S. B. ZOELLER, CINCINNATI, OHIO

**VISIONS OF RAINBOW VALLEY**

THE LATEST SONG HIT

"I’ll Be Waiting at the Old Farm Gate for You"

A song that is coming to the front, for they can’t keep a good song down. Not a war song, but as one critic put it, "The title, the words and the musical setting in a combination that is hard to beat." Try it and give it a chance to prove its merit, for it speaks for itself wherever heard. Send two-cent stamp for free copy or orchestration to recognized leaders.

Published by THOMAS EVANS, R. F. D. No. 2, Streator, Ill.

**HERE’S A “BLUES” FOR YOU!!**

**PROFESSIONAL COPIES READY**

Join Our Orchestra Club Now—Send One Dollar and Receive 12 Hits a Year

JAMES L. SHEARER MUSIC PUB. CO., Inc.,

145 W. 45th St., New York
SEASON'S SENSATIONAL SOUTHERN SONG SUCCESS

EGBERT
Van Alstyne's BEAUTIFUL WALTZ SONG CREATION
Which Has Scored a Decided Triumph Wherever Played or Sung.
10,000 MORE DANCE ORCHESTRATIONS
Now Ready for 10,000 More Orchestras.
SEND FOR YOURS NOW

Professional Copies and Song Orchestrations
Now Ready—In All Keys.

VAN ALSTYNE & CURTIS
"THE HOUSE OF QUALITY"
177 NO. STATE STREET,
OPP. STATE-LAKE THEATRE.
CHICAGO, ILL.
THE ORCHESTRA

IN THE OPEN AIR

By GORDON WHITE

For years the favorite method of making music has been the pipe organ. Its supremacy in this field has never been questioned until quite lately, when the use of the symphony orchestra has become more common. There are several reasons for this. First, there is the demand for a better class of music; then the recognition of the fact that the proper way to hear music of the better class is through the means of the instrument that was originally written for by the composer.

The organ is an instrument. It can be likened to the pipe organ in this respect. The organ is composed of various sets of pipes, each with its characteristic sound and which is played with its particular field of usefulness. Similarly, the orchestra has its several sets of instruments, each with its own purpose and style of usefulness. The whole is played by the conductor, who directs the orchestra and his players.

Practically all the music in the large forms by the better composers was scored by them for orchestra. Brass band transcriptions of some have been made, but they never sound as well as the composer intended them to and always lose in musical value. The full sound of the orchestra is the violin and there is no instrument that can be made to replace or even possibly imitate it. Therefore, the first thing that strikes the ear when a standard composition for orchestra is played by a brass band, is the lack of strings.

A composition like Weber's Overture to "Der Freischütz" is a fine introduction to any opera with a fairy subject. Weber introduced the fairy tune into his overture by a masterly use of the strings. When this number is heard rendered by a brass band, all of the effect is lost. It is certain that Weber gave to the strings its scale, because the arranger for the band has transferred it to the worst wind. And so with numerous other compositions.

In fact, it is impossible to play this music with a brass band. Only the orchestra can do it. And that it can be done well is the open book. Some of the symphonies are considered as the best compositions given last summer at the New York Stadium. A symphony orchestra under the direction of Arnold Roth, gave great satisfaction and could be distinctly heard in the last 2000 yards. The secret keys in a well-constructed "wall" depend on scientific lines and taking advantage of well-known scenic laws.

Symphonies in their entirety were played as solo pieces in a day and an audience was thrilled by a near perfect one in the largest orchestra. Violin solos were very emotional, the tone penetrating to every soul. In this connection it may be worthy of note that the violinist generally prefers to string his instrument with wire strings instead of gut. This is due partly to get a more penetrative tone and partly to avoid the constant changing of strings, which in the case of the gut string play havoc with them.

There is an increasing number of people in this country who are demanding a better class of music. The three moving picture houses have carefully fostered this desire and increased it by giving their audiences more and more of this music. It is far from uncommon to hear a movement on one of the symphonies expertly played at the big picture houses. To date, it would seem that within reason limits the higher the class of the music the better the audience is pleased.

There is a chance for the outdoor showman to attract a class of folks who might otherwise be otherwise engaged in the music of the fife. Each will bring in many a person who could not otherwise be induced to visit the enterprises. It will cost more, but the results will far exceed the expense. The players demand and receive a higher salary than the band player gets, as a rule, and more of them are required. To preserve the acquired balance of two-thirds string to one-third wood and percussion, requires about sixty players. But the added dignity to the orchestra and the bringing in of a superior type of program should well compensate the showman for the added outlay.

Good music has given a character to the showmanship of pictures that is worth many dollars to the picture show managers. It is the distinguishing difference between the store show and the picture show. A score of headliner's use of music is to their advantage. The music that is played will bring in many more who could not be attracted otherwise.

Some of these good influences could be transferred to the outdoor field by the installing of symphonies and the orchestra has become a necessity in the outdoor field. The orchestra is the dead onion for concert music and no enterprise will be considered a first-class orchestra under the direction of a superior type of music. It is the duty of the showman to impress the audience with the recognition of the fact that there is a chance for the outdoor showman to attract a class of folks who might otherwise be otherwise engaged.

A SONG WRITTEN FOR THE HEART

I'M LONGING FOR A SWEETHEART

Written by A. L. PABST

An Oriental Number

"ALLA" of Unusual Merit

"MARY, YOU MUST MARRY ME"

Written by ANITA OWEN

Any New York is playing and whistling these wonderful numbers. Send for your Orchestration and Professional Copies

DICK NUGENT, General Manager

THE JONES MUSIC CO., 1545 Broadway, at 46th St., New York
HARRY VON TILZER PUBLISHING COMPANY
22 WEST FORTY-SIXTH STREET
NEW YORK

SUNSHINE
SWEETIES
THEY'RE ALL
SUNNY SONGS

COON AND NOVELTY

CAROLINA
WALTZ SONGS

LOVE SONGS
ALITTLE SONGS

BALLADS

WHEN THE HARVEST MOON IS SHINING

WHEN THE MOON IS SHINING

HARRY VON TILZER'S
HALF OF FAMOUS HITS

MY HITS FROM 1892

MY HITS FROM 1892
To the Editor:

Regarding the letter of "Derm" Rogers in a recent issue regarding "Jazz" in Boston, it will be noted that the letter was one of the few that was found to be written in any way resembling the English language. It seems to me that this letter was written in a way that was not only completely ungrammatical but also entirely without meaning. It is difficult to understand how such a letter could have been accepted for publication.

Very sincerely,

[Signature]

TO THE BILLBOARD

MARCH 20, 1920

SEVERAL SONG HITS OF 1920

"Play 'Em For Mama"

By CLARENCE WILLIAMS, Writer of "You're Some Pretty Doll," "Jelly Roll" and "Royal Garden Blues.

This is one of Clarence Williams' best Jazz numbers. Professional copies now ready. Orchestrations, 25c. Join our Orchestra Club. $1.00, and get real Jazz.

WILLIAMS & PIRON, "Home of Jazz."

319 So. State Street, CHICAGO, ILL.

NOTE—For the convenience of the profession, watch for announcement of opening of our new professional studios in Loop End Bldg., opp. State-Lake Building.

Oh, the Beautiful South


TO THE VAUDEVILLE AND MUSIC PROFESSION

DO YOU WRITE TUNES OR LYRICS?

PRICE, Per COPY. ORCHESTRATION ANNOUNCEMENT LATELY WILL BE COMPLIMENTARY TO OUR SUBSCRIBING MEMBERS.
BELWIN BEST BETS

WHY?
Because I love you

WHY?
Is a little better than the best

A NATURAL HIT
WIGWAM
INDIAN FOX-TROT NOVELTY
—BY—
Jos. Samuels and Harold Sanford

THE BLUEST OF ALL BLUES
MARRIAGE BLUES
A BLUE FOX-TROT
—BY—
Joseph Samuels and Berkin Bros.

HUNKATIN By LEVY
IS A DANDY HALF TONE ONE-STEP

MADRIOLA By LEVY and S. SAMUELS
IS A SPANISH NOVELTY ONE-STEP

25c each for Orchestra FIVE for the price of FOUR PROF. COPIES FREE

BELWIN, Inc., 701 Seventh Ave., New York, N. Y.

You Don’t Need a “Ouija Board,” a “Wishing Moon” Will Grant Your Wish. Therefore Use

WISHING MOON
If You Are WISHING FOR a Real Ballad

A 2-4 DIXIE DARLING THAT IS A SURE SHOW STOPPER

FLOATIN’ DOWN TO COTTON TOWN
FEATURED BY MANY OF VAUDEVILLE’S MOST PROMINENT ARTISTS
Orchestrations in All Keys

WHEN YOU WANT GOOD SONGS THINK OF US

McKINLEY MUSIC COMPANY, (Main Professional Offices) 145 West 45th St., N. Y.
When in New York see Vin Sherwood, Al Haase, Fred Coota, Arthur Hall, Bob Schafer, Frank Papa, Elliott Jacoby, Jack Holter, Mattie Laney, Frank McCormack or Will Ellsworth. If in Boston look up Melvin Stepper or Jack Clark at 228 Tremont St. In Philadelphia we have Ed Wilson and Jack Davies; their address is 820 Walnut St. When you hit Pittsburgh don’t fail to call on Bob LePage or Sophia Miller, Olympia Theatre Bldg. In Detroit look for Paul Elwood or Billie Carlin. Chicago, in the Grand Opera House, you will find Clinton Keithley and Jack Frest.
WORLD RADIO HISTORY

SERVCE-BULLETIN
OF SELECT ORCHESTRA MUSIC

ASK FOR OUR COMPLETE SET OF CATALOGS AND THEMATICS

PRICES

Small Orchestra and Piano. The each
Except those marked with asterisk... The each

WALTZES

"PALS"

by Lynn Cowan
Writer of "Kisses" and
Gilbert Wells

Dance and Vocal-Orchestrations-Ready
Professional Office - Pantages Theatre Bldg - Ben Black Mgr.

Sherman, Clay & Co.
SAN FRANCISCO
A Sensational “Freak” by the Greatest of Freak Writers. Will put ANY act over. Keep this copy. Write for Orchestration.

I Like To Do It

[Music notation]

Copyright 1920 by The Henry Burr Music Corporation

The Henry Burr Music Corporation - 1604 Broadway - New York
EARL FULLER’S COLLECTION OF JAZZ CLASSICS
LIKE A KENTUCKY THOROUGHBRED

STEPPING HIGH, WIDE AND HANDSOME

15 BEAUTIFUL, MELODIous, RHYTHMICAL DANCE NUMBERS

7 FOX-TROTS
JABA JABA JAZZ
JAZZ CLASSIQUE
JAZAPATION
JAZORIENT
JAZANOLA
JAZONATA
JAZYNO

1 WALTZ
WALTZ ELITE

7 ONE-STEPS
JIGGER JAZZ
JAZARELLA
JAZANJAZ
JAZOLOGY
JAZETTE
JAZIOSO
JAZITIS

1. JAZZ COMPOSITIONS with the noisy, objectionable features removed.

2. Symbolic of the title--“CLASSICS OF JAZZ.”

3. All typically “EARL FULLER” throughout.

ORCHESTRATED FOR THE FOLLOWING INSTRUMENTS:

PIANO
*ORCHESTRA PIANO SOLO
1ST VIOLIN
2ND VIOLIN
VIOLA
CELLO
BASS
FLUTE
OBRE

BASSOON
1ST CLARINET
2ND CLARINET
1ST CORNET
2ND CORNET
HORNS
TROMBONE (Bass)
TROMBONE (Treble)
DRUMS

*NOTE—Experience has taught me that many pianists who are obliged to play the melody (which is necessary in small combinations) have difficulty in filling in the correct harmony when playing from a regulation piano part where the melody is on top, in view of which fact I have published an ORCHESTRA PIANO SOLO book, which I am sure will fill a long felt want among pianists and leaders of small combinations. The books are the same in size, and the numbers are, of course, in the same keys. The book marked “PIANO” is the regulation piano arrangement for orchestra, with the melody on top. The ORCHESTRA PIANO SOLO book is a regular piano solo arrangement for orchestra and only.

(“E” Flat Alto and “F” Flat Tenor Saxophone books now in work.)

All fifteen numbers published as a REGULAR PIANO SOLO FOLIO FOR THE HOME, SAXOPHONE SEXTETTE or QUARTETTE and BAND. Arrangements now being made by HARRY L. ALFORD, who arranged all numbers for orchestra personally.

At Your Dealer or Direct from the Publisher, Postpaid, Upon Receipt of Price

Piano Books for Orchestra, $1.00 each; 1st Violin Book, 75¢; all other books, 50¢ each. REGULAR PIANO SOLO FOLIO FOR THE HOME, $1.50. NO DISCOUNT.

Get Free Thematic booklet from your Dealer or from the Publisher.

AMERICAN MUSICIANS’ SYNDICATE, INC.

1604 Broadway, NEW YORK CITY, N. Y.

All numbers in this collection will be recorded by EARL FULLER’S CELEBRATED ORCHESTRAS AND JAZZ BANDS FOR THE EARL FULLER RECORD COMPANY, INC. and sold through dealers everywhere.
MISS ALICE SHRODE, ARTISTE

Art, Action, Mental Poise and Literary Interpretive Power Marks the Efforts of This Little Artiste, Who Has Charmed and Is Still Busy Pleasing Multitudes

For months I have been trying to do justice to an article that might better present the wonderful artiste of the chautauqua—Little Alice Shrode. Shrode has been praised and pooh-pooh'd and praised of the work that this little artiste really does, but without giving Alice Shrode, an artiste of the platform, credit, you have not appreciated any of her worth.

Last fall we had the pleasure of entertaining Miss Shrode in our own home and know that parents saw most of her real worth if they knew only the really wonderful artiste that they saw on the platform.

Two years ago we heard Little Alice on the program of the Miss. Lecture Congress and the Chautauqua season, and, as we were there serving as platform managers, we had a chance to learn first hand of the real worth of this artiste. We thought of her as a child, but when we heard the Chautauqua season, we found that there was more speed in those people than a more solid platform where the Shropshire committee set forth in its announcement of her appearance there.

"If you people of Rockport don't say that that little Alice Shrode, twelve years old, is one of the best things you ever saw at a young Chautauqua season, write me and I will pay you for it," said the Squire Methods, the platform manager of that program.

We hastened to make sure that the secretaries made the necessary letter here and were done. We were very much attached to Alice's contract to make the trip to his bargain—if it is necessary. But we don't expect to get out of paying the little girl's fee. Grow-ups and children alike will be interested in the charming and pretentious program of this little girl. Her mother accounts for her ease and poise and is a source of great inspiration to the little girl, trained from the cradle. Little Alice Shrode is a natural genius in the sense of the art of entertaining, and she is also, like most girls of her age, full of energy and lusty. In ten years she has seen her beauty and skill. Some day perhaps she can find a companion to her work. She has been called a wonder, and is a wonderful artiste, and has delighted many, merely out of curiosity, but when the children, and when Miss Alice is uncomplimented and is a beautiful little artiste. She wins the heart of every crowd.

Well, after she had presented her program of one cut two—and the continuous was all over, we knew that the people were a bit disappointed. Alice Shrode is not merely an entertaine, but an interpreter of literature, whose many efforts have been praised by the poets and story-tellers. She has an equal skill in her interpretation of the works of the best writers, and so many others.

Now, let us look at her success in her own right.

"Alice Louise Shrode"

Child entertainer, reader and other things.

HERMIS M. EDITH GORDON
There is no content on this page that needs to be transcribed.
MAGIC AND MAGICIANS
Edited At The San Francisco Offices Of The Billboard
603 Humboldt Bank Building By
WILLIAM J. HILLIAR

HORNAMANN'S NEW COIN CUP
For Amusements and Disguises.
This coin cup has been successfully used for many years by
former barmen a number of whom have made it their
property. It is an excellent piece of workmanship and is
made of solid brass. The cup measures 5 inches in height
and is 3 inches in diameter. The stand is 2 inches high.
WILLIAM HORNAMANN'S BOSTON
WITH 60 ILLUSTRATIONS PER PAGE, 400 VOLUME,
ANNUAL PRICE, 
365 YEARS IN MAGIC.
B. B. SMYTHE CO.
NEWARK, N. J.

MAGIC CARDS
AND DICE
Inks, Shiners, Strippers, Slick Aces,
Books, Magic Tricks.
MAGNETIC LODestone
Goods sent by mail C. O. D. If 50c is
sent with order. Quick service and
satisfaction guaranteed. Send Free Catalog.
B. B. SMYTHE CO.
Newark, Mo.

NEW DANA
WALDEN TRICKS
Kindly for sale. Price 15c and 50c. Books
sent by mail C. O. D. If 50c is
sent with order. Quick service and
satisfaction guaranteed.
UBLYSSES JONES,
19 S. Dorsey St.,Atlanta, Ga.

ULYSSES THE GREAT
WORLD'S CLEVER MAGICIAN.
May be published by The Billboard
the editors of Magic and Magicians
page live forever. Address
ULYSSES JONES.

HARROLD AND HIS
WORLD OF MYSTERY
INVESTIGATING THE
HEAVENLY AND EARTHLY
WORLD.
EIGHT HUNDRED ILLUSTRATIONS.
Every year, 100,000,000 Americans
see him. Presented in the best
magazine and spiritualization图案.

MAGIC TRICK BOOKS AND SUPPLIES
CHICAGO MAGIC CO.
956 W. Wabash Ave., Chicago, Ill.

HEADQUARTERS FOR MAGICAL GOODS
Send Tricks, Newspapers, Illusions, etc. Worldwide.
CHICAGO MAGIC CO.
956 W. Wabash Ave., Chicago, Ill.

DO YOU KNOW?
Some names are being sold by Organizers.
ONWARD! THE PROGRESSIVE.

MAGICIANS
HEADQUARTERS
FOR MILK CANS,
MAIL BAGS,
HANDCUFFS,
LEG IRONS, SENSATIONAL ESCAPES,
MAGIC GOODS, NOVELTIES, JOKES
Big Catalog FREE. Write us.

HEANEY MAGIC CO., WISCONSIN

THE MAGIC KING'S
TEN BEST TRICKS

MAGI/hARS AND NOVELTIES

ANTONY
The Man Who Looes Himself.
A Miracle at Last.

BUDDHAS
MAGICAL TRICK BOOKS

CIRCUS TRICK BOOKS

Magnetized Cigarette

HEADQUARTERS FOR MAGICIANS

THE SUPREME THUNDER ACTUAL OKLAHOMA
MAGICAL TRICK BOOKS

The fateful piece sent to the funeral by the club
bore the inscription, "Little Doctor."
RICHARDS, "The Wizard"

With the recent exhibition of Howard Thurston, Richards is showing in New York the greatest exponent of American Magic since the time of Harry Houdini.

SOMETHING NEW, NO SKILL REQUIRED.

Someday, you too, will have a real Magic Wand In your home. For, only a few weeks ago a real Magic Wand was released for home entertainment. It is a Wand that can do any trick you can imagine. It is called the "Wonder Wand" and it is made by the world-famous magician, W. O. Edwards.

Mystic Adams, chairman of the Entertainment Committee of the Masonic Council of New York, served up a splendid magic feast for the members of the last meeting. Their Ladies' Night assembled to see the perfect promises to be a big affair.

Thurston is still breaking all records for a magical performance, until his name has become a household word through the country.

Mat Martin, the clever young writer, who assisted Art Peterson in the Palace Hotel Lobby in Chicago for a time, passed thru San Francisco on his way to Vancouver, B. C.

Did you know that Julian D. Bresbom presents the only handkerchief trick that will really work? In his hands it becomes a magical classic. He is the No. 1 handkerchief performer in the country.

Membership in the R. A. M. is steadily increasing, but applications for membership are coming in with such regularity that the secretary's office has become very busy. Our Paris Trick is the right man in the right place.

We are greatly indebted to Clark Bwmis, secretary of the N. C. A., for many ideas regarding magical designs in the East.

Clayton is having a great time playing in New England. It is a great time for all the magicians there. The N. C. A. has had a wonderful dinner party, and Miss Floyd, and the veterans, E. C. Taylor, have a pretty good time doing what it is theirs to do, and it is whispered that—well, we don't know.

S. Walton Batley of the Palm & YRIPP Co., Chicago, has a new and exciting feature in his show. He is the new master of the OAKS MAGIC CO.

We are the Headquarters for Oak and others. Here we can always get the latest in magic and entertainment. For all your needs in magic, come to the OAKS MAGIC CO.

Fair Street, Park, Show People, Get This Catalog of the latest magic tricks and novelties! The Catalog is free. Send for it to the address below.

154 Sima St., Palmer House, Chicago, IIlinois.

Editorial Comment

What are the prospects for the 1929 outdoor season? That question has been asked and answered over and over again. Most of the answers have been optimistic statements. Of course, we all know Optimism is the key to success," but if ever there was a time for being optimistic it is now, or over again. Most of the answers have been asked and answered over and over again. Movements, etc., but that one meat been in an optimistic vein. Of course I expect, as we can not have things in the present as regards the problem of most one meat been asked and answered over and over again. The problem is not the solution that is being done, but the amount of money that is being spent and the average expenditure of admission does not seem to be considered by the management on the stage or in the office. It must be further admitted that there is no greater agency for the development of human emotions, outside of the press itself, than the amusement game. Literally millions of people daily are more or less entertained by the game, and the affect of the game is a direct barometer of the mental and moral condition of the nation. The Turning of the Great Power to the Good of the Nation

"The usefulness of the theater and the motion picture need not necessarily result in a little room of thoughts of Life. There are agencies which have the power of changing the moral and the human mind in charge. The theater and the school must not be made fun and frollicked understood by the people. The theater and the show house necessarily must not be offered as a substitute for the school and church. Each has a part to play—each must of necessity play upon different emotions of the people."

The amusement of the nation must be wholesome. It must be uplifting and it must be beneficial. The way to bring the stage and the motion picture show to this high ideal is not BY FLIGHTING FROM THE STAGE, but by removing the ban which too many churches impose upon the presentation of the motion picture. There are many changes as are necessary to bring the amusement industry to a higher standard."

A show that offers the people the best element of people will not prosper if its patronage depends upon the high and the show is 'HIGHER-PERSONED PEOPLE REFRAIN FROM ATTEND-

"Let the people take a sober thought, if the play and the picture show can be accomplished by personal contact with the artist, the amount of money by the NON-

A great many people, we might say a great majority, like pictures and plays, and feel that perhaps we can be of some service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that we can't be of any service to these folks, that
MINSTRELSY

COMMUNICATIONS TO CANONICAL OFFICE

Vogel's Minstrels Close

Purchase of Show Denied by Green—

Two-Car Aggregation Planned To

Open July 31

March 1 marked the closing of one of the most successful seasons in the history of John W. Vogel's Minstrels at Huntington, Ala. Cinc.

The 400-seat house in the Vogel show was full to the rafters each night, with an average of more than 750 people in attendance. The show ran for 10 weeks to Dayton, Ohio, where it will now end. The show will be rerun and played for the season.

Vogel contends the statement re-

Travel 

and its booking. Since the show has not been withdrawn from the show, it will be played for the season. The show will be rerun and played for the season.

Preliminary plans have already commenced for next season's show, which, according to Vogel, will be a two-car aggregation and will be played for the season.

MINSTREL NOTES

Al Tha, the rival minstrel company, was sold to John W. Vogel's Minstrels at Huntington, Ala., March 1. Al is one of the most successful seasons in the history of John W. Vogel's Minstrels at Huntington, Ala. Cinc.

The 400-seat house in the Vogel show was full to the rafters each night, with an average of more than 750 people in attendance. The show ran for 10 weeks to Dayton, Ohio, where it will now end. The show will be rerun and played for the season. The show will be rerun and played for the season.

Vogel contends the statement re-

Travel 

and its booking. Since the show has not been withdrawn from the show, it will be played for the season. The show will be rerun and played for the season.

Preliminary plans have already commenced for next season's show, which, according to Vogel, will be a two-car aggregation and will be played for the season.

MINSTREL NOTES

Al Tha, the rival minstrel company, was sold to John W. Vogel's Minstrels at Huntington, Ala., March 1. Al is one of the most successful seasons in the history of John W. Vogel's Minstrels at Huntington, Ala. Cinc.

The 400-seat house in the Vogel show was full to the rafters each night, with an average of more than 750 people in attendance. The show ran for 10 weeks to Dayton, Ohio, where it will now end. The show will be rerun and played for the season. The show will be rerun and played for the season.

Vogel contends the statement re-

Travel 

and its booking. Since the show has not been withdrawn from the show, it will be played for the season. The show will be rerun and played for the season.

Preliminary plans have already commenced for next season's show, which, according to Vogel, will be a two-car aggregation and will be played for the season.

MINSTREL NOTES

Al Tha, the rival minstrel company, was sold to John W. Vogel's Minstrels at Huntington, Ala., March 1. Al is one of the most successful seasons in the history of John W. Vogel's Minstrels at Huntington, Ala. Cinc.

The 400-seat house in the Vogel show was full to the rafters each night, with an average of more than 750 people in attendance. The show ran for 10 weeks to Dayton, Ohio, where it will now end. The show will be rerun and played for the season. The show will be rerun and played for the season.

Vogel contends the statement re-

Travel 

and its booking. Since the show has not been withdrawn from the show, it will be played for the season. The show will be rerun and played for the season.

Preliminary plans have already commenced for next season's show, which, according to Vogel, will be a two-car aggregation and will be played for the season.
CIRCUS
HIPPODROME
SIDE SHOW
MENAGERIE
AND HIS MAJESTY, THE TROOPER

SHIPP & FELTUS
Have Big Opening in Jamaica

The Ship & Feltus Circus opened at Kingston, Jamaica, last week. The show was
billed as "The Orient," in its line of February shows.

"Ship & Feltus, with their big, new circus
rooms, more than fulfilled every promise at
the Bide Comus last night, and have once
more indicated that they are able to handle all
day entertainment. The circus is a success,
arranged from start to finish. This same management
has taken the show over for the last several
years and has established a confidence with
the public that by this time next year the
show will be a major one.

The show is owned by C. E. Stewart and his
head, Leon and Louis in a tent. The artists
include: Venus Ciih, Swedish rider; Venus Kichi, Japanese

FOR SALE
One Polar Bear and
Two Female Lions

All in good condition.
S. A. STEPHAN,
Cincinnati Zoo

FOR SALE
Show Cars
WRITE US
SOUTHERN IRON
AND EQUIPMENT CO.
ATLANTA, GEORGIA

ELECTRIC LIGHTS

4K. W. ELECTRIC GENERATING SET

TENTS TO RENT
For Fairs, Etc.
D. J. PUTNAM, 150 Washington St., Boston, Mass.

MONKEYS
SNAKES

HORSE AND PONY PLUMES

FOUR PONY SHOWS AT HOME AND ABROAD

THE DONAVIN CAMP RANGE
20 Years' Service to Army, Marines and National Guard

FLAT CARS
10-60 Ft., 60,000 Lbs. Capacity
Steel Trucks. Immediate Delivery. First-Class
Goodwill

ZELNICKER IN ST. LOUIS
LIFE INSURANCE
BEST COMPANY IN AMERICA

HORSES AND PONIES STORED

Show Banners, Carnival Tents, and Midway Fronts
S. E. HAYDEN & CO., Inc.
1311 W. 12th St., Columbus, Ohio

Show Business

A JOB FOR "OLD JOE" CAMPBELL
Prospects Are Bright—If You'll Help!

We knew someone would answer the ples of "Old Joe" Campbell, who for
five years has been separated from the life he loves as only a tramp
knows what it means to be a part of the show business.

Two days after the issue of The Billboard containing the plea was
sent to the newsstands a telegram was received from Victor Lee, which read:

Tell Old Joe Campbell that there is a job for him with Howe's
Great London Shows, where he can hear the call of the bluebird for the
next seven years.

The manager of the show, Mr. McKenzie, of the Eastern Postmaster, when shown the wire,
and told that he would take it up with the Paragon Board as soon as he goes to
New York, promised to secure him a position. Campbell, who had
already been rejected by the Paragon Board, was delighted with this news,
and has promised to show the gentleman who sent the wire a fine
trick.

SUNNY-SIDE SHETLAND PONY FARM
Owners of Polar Bear and Striped Felts

Miwas, Proteus and quilts offer a picture of
Correlated Intelligence

TAYLOR TRUNKS
Send for Catalog
C. A. Taylor Trunk Works
210 W. 213 St., Chicago

TENTS TO RENT
For Fairs, Etc.
D. J. PUTNAM, 150 Washington St., Boston, Mass.

MONKEYS
SNAKES

HORSE AND PONY PLUMES

HORSES AND PONIES STORED

If you see it in The Billboard, tell us so.
We introduce our own special design of Portable Grand Stand Seats.
These Seats can be put up without nails or bolts of any kind.
The Most Practical Seat ever made and will pass inspection anywhere.
We have furnished many of these seats, and they have proven absolutely satisfactory.
Made in Tiers, 3-4-5-6-7-8-9-10-tier high. Just the thing for Fair Ground Seating.
Can be used on the ground, cement or wooden floors. Easy to take down and store away.
Best Grades of lumber used in the construction. Write for prices.
Large stock of Tents, Seats, etc., for Renting Purposes.
THE BEST SHOW TENT HOUSE IN THE WORLD!

Not only the best, but the ONLY place to buy your TOPS, SIDE SHOW BANNERS, PITS, DOLLS, PILLOW TOPS, SEATS, and, in fact, ALL your Show Paraphernalia!

A large list of new and second-hand TENTS in stock. Big Bargains! Write for prices!

We are making prompt shipments on all materials. Place your orders for CIRCUS and CARNIVAL BANNERS!

Our Motto: SERVICE and QUALITY.

The TENTS built by The BEVERLY Co. are as SUBSTANTIAL as the ROCK OF GIBRALTAR!

The BEVERLY Co.

218-222 West Main Street,

LOUISVILLE, KENTUCKY.

MARCH 20, 1920

UNDER THE MARQUEE

BY CIRCUS SALLY

Fred L. Gay will be with the Salt-Float Show, opening in Chicago, April 3.

Jean Darlow writes that he is planning a new show for this season, and he will be in Philadelphia on the 1st of April.

Cuba Luck will again be with the Ringling Show, appearing in both the big and the small houses.

The Border Brothers have signed contracts with Buck Bros. They will be in New York on the 1st of April.

The London boys have joined the Trilby Davenport Show in North Carolina to do their novelty act.

E. Penner Albert will be with the Sells Brothers this fall, doing the same act as he did last year.

Harry Porter, who was a prisoner since last spring, has been released by the State Prison. He will be in New York on the 1st of April.

W. C. Sells, the well-knownSells-Waterfield Show last season, has signed to conduct with the Sells-United Show this season.

After an absence of two years from the white town, Bob Williams, who was a member of the Sells-Waterfield Show last season, will be in New York on the 1st of April.

H. F. Kitchener, clowns, who was in charge of the Barnum and Bailey Circus for many years, has signed for the Sells Brothers this fall.

Helen Lovedale, who has been a vaudeville player for many years, is expected to join the Sells Brothers' Show this fall.

Della Field, formerly owner and manager of a well-known circus, has been released from prison, which is said to be a wonder. Della lives at 123 East 14th Street, New York.

Mrs. Nix, old-time leader hand, with forty-eight years of experience, is located at Greensboro, N. C. She is in charge of the local band and is doing splendid work.

Edward J. Loring, who claimed on the John Robinson Show last season, is now in Indiana. He will be seen in New York this season.

The J. W. F. Truss Band has been engaged by the John Robinson Show for this season.

The National Humane Association has signed for the coming season with John Robinson's Delta & Tnina Cricula Company, and will use its own private automobilist.

Don Perry (Perry O'Hara), who has been with both the Sells-Waterfield and the John Robinson Shows, will be with the Ringling Show this season.

Mrs. Starke, wife of Joe Starke, who is now residing at Hagerstown, W. Va., has been appointed to the position of Secretary of the Starke family, and with the other members of the family, she will be in charge of the Starke Shows.

George Studdler, better known as "Dutch" Studdler, who is in charge of the Los Angeles, Calif. branch of the Post, has been released from the Los Angeles County Jail.

W. E. Westlake, formerly of the circus world, now the manager of the Great London Shows, has been appointed to the position of manager of the Great London Shows.

The Atlantic Circus has signed with the Walter L. Main Show, making their third season with the show. They have been doing a double troupe act in vaudeville this winter in New York and in Boston, and are the property of the Starke family.

Old Kridella, comedy writer and owner of the Kridella Shows, has signed with Christy Bros. The Kridella Shows will be in New York on the 1st of April.

The Walter L. Main Show has signed with the Starke Shows for this season, and will be in Philadelphia on the 1st of April.

The Walter L. Main Show has signed with the Starke Shows for this season, and will be in Philadelphia on the 1st of April.
CANTON SHOWFOLK DEPARTING

John lithineon Circus. It be the Drat In Shoos hare exelisled ...Ilene., from their itinerand Ammons •nd lt.iey Combined Ellmten able-

Pmrielle Man  Canten  Is known, the tountry clime folks are preparing I. trapped to the term e

Electriclael (Imo., Floyd..., 1.1. cf trope: Chei. roirriationr Olen Tyler, soinials; l'et Mile, chief curried. Tbe entire chow will lee Penrod by
dung. n. There will be three eggs in the br

modem; Ilnot 3eNcy. superintendent of tent amuleltion of man? now acts mot (iLiture•. Everything I. in reodluem for tar opening of

the retsina tall mid llo flielthe• with

MASSILLON AS SHOW TOWN

March 10. —This city will be gay for the coming carnival season. The grand opening will be on the 31st, and the carnival will continue to the 4th. The Grand Opera House will open with a grand ball on Friday night. The programme will be as follows:—

SHOW CARNIVAL TENTS

Nashville Tent & Awning Company

H. G. HUSBAND, Mgr.,
NASHVILLE, TENN.

WANTED

ACROBATS, TUMBLERS, LEAPERS, BAR PERFORMERS, WIRE WALKERS, BICYCLE, ANIMAL ACTS, ETC.

TO PRACTICE AT GROVER'S BIG WHITE GYMNASIUM. We can accommodate any sort of Act. Special arrangements can be made for the 31st of March. No one charged for the use of the place. Every arrangement can be made for the comfort of the performer. Come in early and secure your place. Address your letter to Grover, 104 N. Main St., Nashville, Tenn.

Red Lion Circus WANTS

Big Show Performers, Musicians for Band, Clown, Menage Rider, double 

RIDE TENTS and Stores of all kinds.

GREASE JOINTS, DOLL HOODS, Kewpie Joints

Just a few bargains left in second-hand tents. Write for catalog No. S. H. 50

Baker & Lockwood Mfg. Co., Inc.,
618-624 Delaware, Kansas City, Mo.
AMERICA'S BIG TENT HOUSE—MAKING TENTS FOR FIFTY YEARS

MT. VERNON CAR MANUFACTURING COMPANY

MT. VERNON, ILLINOIS

BUILDERS OF

FREIGHT CARS

FOR SHOW PURPOSES

Either steel or wood. Please remember in dealing with us that you are dealing direct with the manufacturer, first hand, saving all middle men's profits. Send us your inquiries.

MT. VERNON MFG. CO.
MT. VERNON, ILL.

FOR SALE

One New 60 Ft. Flat Car

30-ton capacity, r.w. 40 ft., 8 truss rods, metal truck, body bolster, M. C. B. trucks.

PRICE, $2,000.00 CASH

Apply MT. VERNON MFG. CO.
MT. VERNON, ILL.

NEW DESIGN

DE LUXE—CONCESSION TENTS

WE are ready for you. Can make up and ship in three days from receipt of order—ARE DOING IT NOW. Send in your order.

DE LUXE—CONCESSION TENTS

YOU are planning right now for your concessions. You need JUICE JOINTS, Grease Joints, DOLL HOODS, Kewpie Joints and Stores of all kinds.

CHRISTY SHOW

Will Have Many New Acts and Features

Everything is in preparation for the opening of Christy Show. Greater Wild Animal Shows. The show this year has been augmented by the addition of many new acts and features. The show will consist of wild animals and精彩的 additions. It will be a mile long and start at 10 a.m. on Sunday. It is expected that the show will last for two days and that it will attract a large crowd.

CANTON SHOWFOLK DEPARTING

John lithineon Circus. It be the Drat In Shoos hare exelisled ...Ilene., from their itinerand Ammons •nd lt.iey Combined Ellmten able-

Pmrielle Man  Canten  Is known, the tountry clime folks are preparing I. trapped to the term e

Electriclael (Imo., Floyd..., 1.1. cf trope: Chei. roirriationr Olen Tyler, soinials; l'et Mile, chief curried. Tbe entire chow will lee Penrod by
dung. n. There will be three eggs in the br

modem; Ilnot 3eNcy. superintendent of tent amuleltion of man? now acts mot (iLiture•. Everything I. in reodluem for tar opening of

the retsina tall mid llo flielthe• with
AMUSEMENT MANAGERS
WAKE UP!

Do you realize that millions of dollars are being made every year in the amusement business that you could make yourself? We will show you how to do it.

The Cent-O-Scope is installed in my places on percent, beats any side operated machine in the world. It has a wonderful average—all sizes, good luck, no extra work, no trouble, no worries. The Cent-O-Scope is a wonderful machine and the only one that can beat any machine in the world. It is the only machine that can be operated by one man and it is the only machine that can be operated by one man. It is the only machine that can be operated by one man and it is the only machine that can be operated by one man. It is the only machine that can be operated by one man and it is the only machine that can be operated by one man.

THE EXHIBIT SUPPLY CO.
509 S. DEARBORN ST., CHICAGO

ARTHUR F. SMITH CO., Inc.
MAKERS OF
TENTS
CIRCUS, CARNIVAL AND CONCESSION TENTS
Show Canvas for All Purposes.
Estimates Free.
Tel., 9606 Canal, 261-267 Canal St., New York.

WANTED—REAL ELEPHANT MAN

to care for and handle Elephant, over the road and on the lot; good wages and liberal terms. Write HONEST BILL, Ada, Oklahoma. Show opens here March 24th.

WANTED

CARL CLARK’S TRAINED
ANIMAL CIRCUS

Advance Agent, Billposter, Musicians and Clowns that do two or more acts.
CARL H. CLARK, Chambersburg, Pa.

FAT STOCK SHOW RODEO

Open With A Series of Thrills—Many Prominent Contestants Present.

Pl. Worth, Tex., March 10—Playing to capacity the Rodeo of the Fat Stock Show has opened its gates to the public. The show is the greatest of its kind ever presented in the state of Texas, and the crowd is the greatest of any other state in the country. The fair has been advertised extensively, and the result has been an amazing success. The show is being held in the largest arena in the state, and the crowds are enormous. The attendance is unprecedented, and the show is a great success.

The fair opened with a grand rodeo, featuring many of the greatest riders in the country. The highlights of the show were the rodeo events, including the Bareback Riding, Steer Roping, and Bull Riding. The riders were exceptional, and the crowds were enthralled. The show also featured many other events, including the Fat Stock Show, which drew large crowds.

The fair also featured many other events, including the Fat Stock Show, which drew large crowds. The fair also featured many other events, including the Fat Stock Show, which drew large crowds. The fair also featured many other events, including the Fat Stock Show, which drew large crowds.

The fair also featured many other events, including the Fat Stock Show, which drew large crowds.

The fair also featured many other events, including the Fat Stock Show, which drew large crowds.
WANTED

Experience Two-Car Show

Boss Canvasan

Also Boom Player and another Clarion and Trombone for head.

Dundee, Hamilton, Ontario.

DO YOU LIKE TO TAKE PICTURES?

These pictures were taken in a small town and sold to the local newspaper.


day.

MARCH 20, 1920

The Billboard

YOU SAVE MONEY

by buying Band Uniforms direct from the manufacturers.

PETTIBONE

manufactures and sells UNIFORMS FOR BANDS, FAIRS, THEATRES, MOVIES, ETC., for your direct. See the point!

Petitbone's CINCINNATI In Business 50 Years

WILL BOIL A BAREL OF PASTE IN 25 MINUTES OR 3 BARRELS AT A TIME.

SHIPED ON 10 DAYS

FREE TRIAL

Write at once for catalogue and
death to Bill Posters.

RIPPLEY'S MFG. Co., Grafton, III.

RIPPLEY'S COMBINATION PASTE COOKER, STEAMER AND HOT WATER HEATER

Will boil a barrel of paste in 25 minutes or 3 barrels at a time.

Our 10-Day Special Price to Bill Posters

RIPPLEY MFG. Co., Box P., Grafton, Ill.

Golf of the Circus Now and in Other Days

By SYDNEY WIRE

In recent issues of The Billboard there have been accounts of certain celebrities who appear at the Seabreeze Hawaiian Show, not only in the seashore towns but at performances throughout the country.

One of the most talked about of these is Jack O'Brien, known as "the man with a thousand voices." He has a remarkable talent for doing imitations of famous people, and his performances are always a hit with the audience.

Another celebrity who has been the subject of much discussion is "Jim the Pendulum," who is said to have the ability to dance on a small platform while swinging from side to side. His movements are so graceful and fluid that it is almost impossible to guess where he will land next.

The Seabreeze Hawaiian Show is one of the most popular summer attractions in the United States, and visitors from all over the country flock to see the amazing acts performed by these talented entertainers.

You can also visit the Seabreeze Hawaiian Show by buying tickets through your local travel agency or by contacting the show directly.

The Seabreeze Hawaiian Show is a must-see for anyone who enjoys the magic of live entertainment and the thrill of the circus.

To learn more about the Seabreeze Hawaiian Show, visit their website at www.seabreezechocolates.com or call them at 1-800-555-4321.

Don't miss out on this once-in-a-lifetime experience!
LIST OF 1920 FAIRS

The Data Contained in This List Gives All the Dates of this Season's Fairs Which Had Been Arranged Up to Time of Going to Press. Additions Will Be Made in Subsequent Issues as Received.

Alaska

Arizona

Arkansas

California

Colorado

Connecticut

Florida

Georgia

Georgia State Fair, Sept. 15.

Georgia State Fair, Sept. 22.

Georgia State Fair, Sept. 29.

Georgia State Fair, Oct. 6.

Georgia State Fair, Oct. 13.

Georgia State Fair, Oct. 20.

Georgia State Fair, Oct. 27.

Georgia State Fair, Nov. 3.

Georgia State Fair, Nov. 10.

Georgia State Fair, Nov. 17.

Georgia State Fair, Nov. 24.

Georgia State Fair, Dec. 1.

Georgia State Fair, Dec. 8.

Georgia State Fair, Dec. 15.

Georgia State Fair, Dec. 22.

Georgia State Fair, Dec. 29.

Georgia State Fair, Jan. 5.

Georgia State Fair, Jan. 12.

Georgia State Fair, Jan. 19.

Georgia State Fair, Jan. 26.

Georgia State Fair, Feb. 2.

Georgia State Fair, Feb. 9.

Georgia State Fair, Feb. 16.

Georgia State Fair, Feb. 23.

Georgia State Fair, Mar. 1.

Georgia State Fair, Mar. 8.

Georgia State Fair, Mar. 15.

Georgia State Fair, Mar. 22.

Georgia State Fair, Mar. 29.

Georgia State Fair, Apr. 5.

Georgia State Fair, Apr. 12.

Georgia State Fair, Apr. 19.

Georgia State Fair, Apr. 26.

Georgia State Fair, May 3.

Georgia State Fair, May 10.

Georgia State Fair, May 17.

Georgia State Fair, May 24.

Georgia State Fair, May 31.

Georgia State Fair, June 7.

Georgia State Fair, June 14.

Georgia State Fair, June 21.

Georgia State Fair, June 28.

Georgia State Fair, July 5.

Georgia State Fair, July 12.

Georgia State Fair, July 19.

Georgia State Fair, July 26.

Georgia State Fair, Aug. 2.

Georgia State Fair, Aug. 9.

Georgia State Fair, Aug. 16.

Georgia State Fair, Aug. 23.

Georgia State Fair, Aug. 30.

Georgia State Fair, Sept. 6.

Georgia State Fair, Sept. 13.

Georgia State Fair, Sept. 20.

Georgia State Fair, Sept. 27.

Georgia State Fair, Oct. 4.

Georgia State Fair, Oct. 11.

Georgia State Fair, Oct. 18.

Georgia State Fair, Oct. 25.

Georgia State Fair, Nov. 1.

Georgia State Fair, Nov. 8.

Georgia State Fair, Nov. 15.

Georgia State Fair, Nov. 22.

Georgia State Fair, Nov. 29.

Georgia State Fair, Dec. 6.

Georgia State Fair, Dec. 13.

Georgia State Fair, Dec. 20.

Georgia State Fair, Dec. 27.

Georgia State Fair, Jan. 3.

Georgia State Fair, Jan. 10.

Georgia State Fair, Jan. 17.

Georgia State Fair, Jan. 24.

Georgia State Fair, Jan. 31.

Georgia State Fair, Feb. 7.

Georgia State Fair, Feb. 14.

Georgia State Fair, Feb. 21.

Georgia State Fair, Feb. 28.

Georgia State Fair, Mar. 7.

Georgia State Fair, Mar. 14.

Georgia State Fair, Mar. 21.

Georgia State Fair, Mar. 28.

Georgia State Fair, Apr. 4.

Georgia State Fair, Apr. 11.

Georgia State Fair, Apr. 18.

Georgia State Fair, Apr. 25.

Georgia State Fair, May 2.

Georgia State Fair, May 9.

Georgia State Fair, May 16.

Georgia State Fair, May 23.

Georgia State Fair, May 30.

Georgia State Fair, June 6.

Georgia State Fair, June 13.

Georgia State Fair, June 20.

Georgia State Fair, June 27.

Georgia State Fair, July 4.

Georgia State Fair, July 11.

Georgia State Fair, July 18.

Georgia State Fair, July 25.

Georgia State Fair, Aug. 1.

Georgia State Fair, Aug. 8.

Georgia State Fair, Aug. 15.

Georgia State Fair, Aug. 22.

Georgia State Fair, Aug. 29.

Georgia State Fair, Sept. 5.

Georgia State Fair, Sept. 12.

Georgia State Fair, Sept. 19.

Georgia State Fair, Sept. 26.

Georgia State Fair, Oct. 3.

Georgia State Fair, Oct. 10.

Georgia State Fair, Oct. 17.

Georgia State Fair, Oct. 24.

Georgia State Fair, Oct. 31.

Georgia State Fair, Nov. 7.

Georgia State Fair, Nov. 14.

Georgia State Fair, Nov. 21.

Georgia State Fair, Nov. 28.

Georgia State Fair, Dec. 5.

Georgia State Fair, Dec. 12.

Georgia State Fair, Dec. 19.


Georgia State Fair, Jan. 2.

Georgia State Fair, Jan. 9.

Georgia State Fair, Jan. 16.

Georgia State Fair, Jan. 23.

Georgia State Fair, Jan. 30.
OUR PRIVILEGES AND SHOWS
GET THE MONEY
WHY — We have the crowds, they have the dough and they part with it.
WE PLAYED TO TREMENDOUS BUSINESS LAST YEAR
1920 WILL BREAK ALL RECORDS
WE WILL BOOK INDEPENDENT SHOWS
If you have a worth while attraction don't fail to get on at

Aug. 30—Sept. 4
LEXINGTON
PRIVILEGE MEN GET FAT HERE
Write for what you want
BLUE GRASS FAIR, Lexington, Ky.
A. H. STEWART, AMUSEMENTS
KEN WALKER, Secretary

“BABY VAMPS”

COMPLETE SAMPLE SIZE, INCLUDING ONE OUTFIT FROM NO. 1 TO 50. 25.00. THREE. 50c.

SALES BOARDS and CARDS
of all descriptions carried in stock and manufactured to your order

MARCH 20, 1920

The Billboard

The Henry County, Iowa, Fair
The Henry County Fair, at Mt. Pleasant, Iowa, will be held August 15 to 29, 1920. This is the biggest and best County Fair in Iowa. Concessionaires always do well and come back year after year. We have room for good Shows and Attractions. Will sell exclusive on Toy Balloons. Write for prices and description what you want.

C. H. TRIBBY, Secretary.

SALES BOARDS and CARDS
of all descriptions carried in stock and manufactured to your order

J. W. HOODWIN COMPANY
924-52 W. Van Buren St. Chicago, Ill.
We ship your order same day as received
THE BIG ACT DURING WHICH THE ARTIST IS FREQUENTLY
ON THE BRINK OF ETERNITY

LIONEL LEGARE'S

MAMMOTH SPIRAL TOWER EXHIBITION

A tremendous crowd drawer that holds them spellbound, not over in a flash, but for a long and varied performance. Acts contain many original and unusual features. The recent and present of lower, in conjunction with the many acts performed therewith, has been the secret of this versatile attraction.

This marvelous crowd attractor has successfully appeared at the following amusement enterprises, which are the leaders in their particular lines:

FAIRS

The big billing feature at the Annual Al-Sor-Dee Fair, Omaha, and at hundreds of other Fairs.

CARNAVALS

The big billing feature at the Annual Al-Sor-Dee Carnival, Omaha, and at hundreds of other Carnivals.

PARKS

The headliner feature at White City Park, Chicago, and at dozens of other Parks.

Playing return engagements two, three and four years in succession. Most of the present dates are return engagements.

Address all communications to

LIONEL LEGARE

Corner W. Market Street and Park Avenue

BETHLEHEM, PENNSYLVANIA

MAX SHAPIRO HIMSELF

One Ladies Tufting Needle

With full printed instructions how to make all kinds of embroidery Work, Silk, Wool, Floss or Mercerized Cotton, and one Billed Pillow Top. 16 x 20 inches, sent on receipt of $1.00. Post Office Money Order. The best Needle on the market today, bar none. Write for wholesale prices. Agents make from $500 to $700 per week.

LADIES TUFTING NEEDLE COMPANY

Lock Box 1937, DENVER, COLO.

SKEE BALL SCORE BOOK

BASEBALLITE

The Newest and Most Interesting Game. Highly Endorsed by the Greatest 2nd Baseman, EDDIE COLLINS.

SKEE BALL COMPANY, Manufacturers and Distributors.

WANTED, ANIMAL, GLASS BLOWERS, PIT, ETC., SHOWS

MARCH 20, 1920

The Billboard
TOY BALLOONS

Get into the balloon game right. That means, handle Faultless Toy Balloons. They are fast sellers, and sure money-makers. They come to you fine and FRESH, direct from the factory that is national headquarters for real quality balloons of all shapes, kinds and sizes, as well as for Squawks, Come-Backs and Balloon Novelties. Cash in on their quality, their variety and their brilliant, fast, non-poisonous colors.

Supplied plain or decorated and with or without Faultless Patented Closing Valves. The prices are right and daily profits fine. More than that, our

Extra Money PROPOSITION brings you "velvet" profits in the way of a dividend check at the end of your season. This Special Promotion money all the season with a swell dividend check at the close of your route. Time is short. Act in time. WRITE TODAY for full particulars. Samples sent if requested.

THE FAULTLESS RUBBER CO., 330 Rubber Street, Ashland, Ohio.

SILVER KING O. K. FLOOR CABINET GUM VENDER, TELL IN ADVANCE PAYMENT, No. 101, WILL MAKE YOU $200 PER MONTH CLEAR PROFIT.

Can be operated anywhere. The indicator tells in advance how many checks you will receive for your nickel. Eliminates all element of chance. No change. A package of Gum given with each nickel. We supply Gum in packages of 100. Price, $1.25. Have a few rebids in extra good running order and appearance at $50.00 each. These were used only a few weeks that have been reconditioned, refinished and varnished to look like new. Big bargains at $25.00 each, very attractive for $150.00. This is the strongest and best O. K. machine built. Is filled with checks ready to set up and use. You can set it to pay out nickels, if you wish. In some cases it can be cut down 20 or 30 minutes same as the Famous Operator Bell. All steel, cast iron. Send deposit balance paid on receiving it. Get yourself an old Operator Bell, allow you $1.15 as part payment, F. O. B. Indianapolis.

SILVER KING NOVELTY CO., 609 Capital Ave., The Silver King Bldg., INDIANAPOLIS, IND.

ATTENTION!

SALESBOARD OPERATORS

Here is the greatest sales-boosting offer in American toy history. Guaranteed to pay your ad- ditional profits for 10 days. Clear average $4.00 per hour paid. Don't forget we have the Famous Henry 3-Knob 10-20-40 Salesboard. Ideal for 10 cent, 20 cent, or 40 cent machines. You will be paid $4.00 per hour paid. No additional work. Don't let us lose you on this once-in-a-lifetime offer.

IOWA NOVELTY CO.

Latest Distributors of Kindle Novelties in the (WHERE THERE IS A ROAD) 310-312-314 equally distributed. CEEDAR RAPIDS, Ia.

V. PIEROTTI & CO.

DOLLS

Immediate delivery on the largest assortment of Dolls and Dresses in the Northwest. Also manufacturers of soldiers, sailors and nurses.


MISSISSIPPI

Rathend--Levee Co., P. O. Box 436, Frank,
Jackson--Junction City State Fair, Oct. 16.
North Dakota--Minneapolis State Fair, Oct. 17.
Oklahoma--Oklahoma City State Fair, Oct. 17.
Port Gibson--Calhoun Co. Fair, Oct. 22.
West Virginia--W. Virginia State Fair, Sept. 10.
Wisconsin--Wisconsin State Fair, Oct. 21.
Wyoming--Wyoming State Fair, Oct. 16.

MONTANA

Billings--Billings Dept. Fair, Sept. 20.
Boulder--Boulder Co. Fair, Sept. 8.
Butte--Butte Co. Fair, Sept. 6.
Cheyenne--Cheyenne Co. Fair, Sept. 20.
Choteau--Choteau Co. Fair, Sept. 22.
Clermont--Clermont Co. Fair, Sept. 5.
Great Falls--Great Falls Co. Fair, Sept. 2.
Havre--Havre Co. Fair, Sept. 3.
Helena--Helena Co. Fair, Sept. 1.
Kalispell--Kalispell Co. Fair, Sept. 1.
Kirtland--Kirtland Co. Fair, Sept. 27.
Livingston--Livingston Co. Fair, Sept. 1.
Lewistown--Lewistown Co. Fair, Sept. 1.
Missoula--Missoula Co. Fair, Sept. 11.
North Bend--North Bend Co. Fair, Sept. 5.
Swift Current--Swift Current Co. Fair, Sept. 2.

SPECIAL

1920 MARCH 20, 1920

WorldRadioHistory

WorldRadioHistory

The Billboard

SISCOE'S BAND WANTS MUSICIANS—15 PIECES

OPEN CALLS

SISCOE'S BAND WANTS MUSICIANS—15 PIECES

OPEN CALLS

1920 MARCH 20, 1920

WorldRadioHistory

WorldRadioHistory

The Billboard

SISCOE'S BAND WANTS MUSICIANS—15 PIECES

OPEN CALLS

SISCOE'S BAND WANTS MUSICIANS—15 PIECES

OPEN CALLS
North Platte—Lincoln Co. Fair, Sept. 21-29.
Johnston—Polk Co. Fair, Sept. 22-29.
Davenport—Scott Co. Fair, Sept. 22-29.
Davenport—Scott Co. Fair, Sept. 22-29
Des Moines—Polk Co. Fair, Sept. 22-29.
Davenport—Scott Co. Fair, Sept. 22-29.

NEW HAMPSHIRE
Lebanon—Londonderry Co. Fair, Sept. 21-29.
Newburyport—Newburyport Fair, Sept. 21-29.

NEW JERSEY
Flemington—Rutgers Fair, Sept. 21-29.

NEW MEXICO
Las Cruces—Doña Ana Co. Fair, Sept. 20-30.

NEW YORK
Albany—State Fair Park, Sept. 1-10.
Binghamton—Broome Co. Fair, Sept. 21-29.
Buffalo—Niagara Frontier Fair, Sept. 21-29.

OREGON
Gresham—Clackamas Co. Fair, Sept. 21-29.

PENNSYLVANIA
Philadelphia—Philadelphia Fair, Sept. 21-29.

WYOMING
Laramie—Laramie Co. Fair, Sept. 21-29.

WORLDWIDE
World Radio History

LA TAUSCA
PEARL NECKLACES
24-inch and 18-inch Graduated Pearl Necklaces, solid gold clasps, in
2-1-inch and 1S-inch Graduated Pearl Necklaces, solid gold clasps, in

La Tauca—Pearl Jewelry, Inc., 2107 Eddy St., Providence, R.I.

WIG DOLLS
BIG MONEY GETTERS
Write for Catalog.
F. W. NACK
1421 N. Clark Street, Chicago, Ill.

Berner Organ Company
216 West 20th Street
New York City

We have added to our already efficient force an additional
experienced help and are in a position to take care of your orders for
ORGANS, MUSIC and REPAIRS PROMPTLY.

Call or write.

WIGDOLLS
BIG MONEY GETTERS
4 DAYS 2 NIGHTS
WORCESTER, MASS.
SEPTEMBER 3, 4, 5, 6, 1920
Big Night Shows Sat., Sept. 4, and Labor Day
High-Class Concessions wanted. Attendance, 70,000.
A sure money-maker. For space address
WALTER D. ROSS
90 FRONT STREET, WORCESTER, MASS.
THE OPENING OF

FOREST AMUSEMENT ENTERPRISES
(Superior to Most)
Booking Theatres, Dramatic Shows, Vaudeville, Fairs, Circuses, Carnivals and Private Entertainments

PERFORMERS: Send Us Your Open Time --- Specify the Kind of Acts and Number of People — Salary or Percentage.
Address all correspondence to Home Office, Ft. Dodge, Iowa.

HARRY M. CHAPIN and NEIL E. SCHAEFFNER, Field Managers.
DUMPIE DOLLS

13 INCHES IN HEIGHT

with natural hair and silk crepe paper dress, as illustrated, 60c Each.

Same as illustrated, without h r or dress, 25c Each.

Silk crepe paper dresses, 100 lots, 5c each; 500 lots, 4c each.

WHY PAY MORE?

DANVILLE DOLL COMPANY, Danville, Illinois.
WHERE THEY WINTER

X-L

WHERE THEY WINTER

ATTENTION—MUSICIANS—ATTENTION

The Washington Gray Band

NOW BOOKING

All Musicians were signed for the season 1919-1920. We need more for the current season. We pay well and expect excellent work. Any inquiries to:

Fred A. Bock, O. J. Costello, LITHO STICK CO., P. O. Box 186, Springfield, Mass.

M. E. POLHILL's

BEACON SHOWS

A 16-CAR OHIO WAGON

PERMANENT ADDRESS, BEACON, N. Y.

THE BILLBOARD

MARCH 20, 1920

97
AMUSEMENT PARKS

This List Contains All of the Important Parks Which Will Be in Operation During the Season of 1920

ALABAMA

Amusement—Charleston: Great Southern Park, N. K. Alford, mgr., mgr.; does not play vaudeville; plays bands.


ARIZONA


ARKANSAS


CALIFORNIA


COLORADO


FLORIDA


ARKANSAS


FLORIDA


ARKANSAS


CALIFORNIA


COLORADO


FLORIDA


ARKANSAS


CALIFORNIA


COLORADO


FLORIDA


ARKANSAS

**One of the Best**

**DANCE ORCHESTRA AT LIBERTY**

**DURING SUMMER MONTHS**

**PORTABLE SKATING RINK**

**WANTED for Opening of Wonderland Park at Eldorado, Kas.**

**WANTED** - Space for Concessions**

**DICKERING PLEASURE PIER**

**OPEN 365 DAYS A YEAR**

**SPACE FOR CONCESSIONS**

**RIDES—SHOWS—GAMES**

**LARGE CROWDS EVERYDAY IN THE YEAR**

---

**POINT BREEZE PARK**

Philadelphia, Pa., Will Open in the Early Part of May

Offers special inducements to anything clean and appealing in the way of Shows, Amusement Devices and Concessions. Two million (2,000,000) people to draw from. Best car service. Government Boulevard to Hog Island Shipyard. Essington and Chester cars pass the Park. A sixth-of-a-mile Veledrome, one Racing Coaster and one Jack Rabbit Coaster, a Four-Abreast Jumping Carrousel, large Whip, Circle Swing, large Boating Lake, Shooting Gallery, Restaurant and Lunch Rooms, Popcorn and Crispette Stands, Card and Ice Cream Parlors, Photograph Studio, Penny Arcade, Japanese Ball Game, Cigar Stand, Kentucky Derby, Steeple Chase Pavilion. An Old Mill is now under construction and also under construction one of the largest Dance Halls in the State of Pennsylvania, with a space of 14,000 square feet. Have opening for a large El Ferris Wheel and also have a building, 40x100, suitable for a Fun House or Illusion Show. Large Picnic Grove. Large Hotel. Address JOHN KOMIE, Lessee and General Manager.
THE ONLY NEW RIDE IN THE EAST FOR 1920

Great American Racing Derby

PRIORITY & CHURCH, VENICE, CAL.

Inventors—Patentees—Builders

WATCH THEM BUILDING

MR. E. F. TILYOU
Building Two at Coney Island and Atlantic City

MR. HERBERT BYFIELD
Building One at White City, Chicago

MR. C. E. BARFIELD
Building Two at Houston and Galveston

NOW SELLING

Park, State, and Territorial Rights

BUILT IN FOUR SIZES

Space required—90, 100, 110 and 120 Sq. Ft.
Capacity—96, 112, 128 and 144 Persons

EASTERN REPRESENTATIVE

HARRY C. MIDDLETON
STEEPLE CHASE PARK
CONYES ISLAND, N. Y.
RELIABLE POP CORN BRICKS

Packed in waxed paper—many colors. Attractive, striped band.

Makes a big "Flash." Everybody knows and likes it. Ask about "Reliable" Bar and Package Write, giving name of concession and route. We quote promptly.

RUECKEIM BROS. & ECKSTEIN

Cracker Jack and Candy Makers

PEORIA AND HARRISON STREETS, CHICAGO, ILL.
## LIST OF CONVENTIONS

Compiled by Means of The Billboard’s Unequaled Facilities

### ALABAMA

- M. G. Perry, Montgomery, Ala.
- Convention—Allah, May 10-12.
- W. S. Scott, Denham Springs, La.

### ARIZONA

- Tucson—Art Center, Ariz., May 10-12.
- Convention—St. Louis, Mo.
- Convention—New York, N. Y.
- Convention—Los Angeles, Calif.

### CALIFORNIA

- San Francisco—Hotel Palace, Calif., May 10-12.
- Convention—Chicago, Ill.
- Convention—New York, N. Y.

### CONNECTICUT

- Convention—New York, N. Y.

### DELAWARE

- Dover—Hotel Delaware, Del., May 10-12.
- Convention—New York, N. Y.

### DISTRICT OF COLUMBIA

- Convention—New York, N. Y.

### FLORIDA

- Miami—Hotel Biltmore, Fla., May 10-12.
- Convention—New York, N. Y.

### GEORGIA

- Atlanta—Hotel Georgia, Ga., May 10-12.
- Convention—New York, N. Y.

### IDAHO

- Convention—New York, N. Y.

### ILLINOIS

- Chicago—Hotel Sherman, Ill., May 10-12.
- Convention—New York, N. Y.

### INDIANA

- Indianapolis—Hotel Davenport, Ind., May 10-12.
- Convention—New York, N. Y.

### INDIANA

- Columbus—Hotel Columbus, Ind., May 10-12.
- Convention—New York, N. Y.

### KANSAS

- Kansas City—Hotel 101, Kan., May 10-12.
- Convention—New York, N. Y.

### KENTUCKY

- Louisville—Hotel Louisville, Ky., May 10-12.
- Convention—New York, N. Y.

### LOUISIANA

- New Orleans—Hotel Monteleone, La., May 10-12.
- Convention—New York, N. Y.

### MARYLAND

- Baltimore—Hotel Belvedere, Md., May 10-12.
- Convention—New York, N. Y.

### MICHIGAN

- Convention—New York, N. Y.

### MINNESOTA

- Minneapolis—Hotel Leland, Minn., May 10-12.
- Convention—New York, N. Y.

### MISSOURI

- Kansas City—Hotel Boardman, Mo., May 10-12.
- Convention—New York, N. Y.

### MISSOURI

- St. Louis—Hotel St. Louis, Mo., May 10-12.
- Convention—New York, N. Y.

### MONTANA

- Butte—Hotel Grand Union, Mont., May 10-12.
- Convention—New York, N. Y.

### NEBRASKA

- Omaha—Hotel Adams, Neb., May 10-12.
- Convention—New York, N. Y.

### NEW HAMPSHIRE

- Keene—Hotel Keene, N. H., May 10-12.
- Convention—New York, N. Y.

### NEW JERSEY

- Atlantic City—Hotel Boardwalk, N. J., May 10-12.
- Convention—New York, N. Y.

### NEW MEXICO

- Convention—New York, N. Y.

### NEW YORK

- New York—Hotel Astor, N. Y., May 10-12.
- Convention—New York, N. Y.

### NORTH CAROLINA

- Convention—New York, N. Y.

### NORTH DAKOTA

- Grand Forks—Grand Forks Hotel, N. D., May 10-12.
- Convention—New York, N. Y.

### OHIO

- Cincinnati—Hotel John Ross, O., May 10-12.
- Convention—New York, N. Y.

### OKLAHOMA

- Oklahoma City—Hotel Continental, Okla., May 10-12.
- Convention—New York, N. Y.

### OREGON

- Portland—Hotel DeLuxe, Ore., May 10-12.
- Convention—New York, N. Y.

### RHODE ISLAND

- Providence—Hotel Davenport, R. I., May 10-12.
- Convention—New York, N. Y.

### SOUTH CAROLINA

- Convention—New York, N. Y.

### SOUTH DAKOTA

- Sioux Falls—Hotel Talbot, S. D., May 10-12.
- Convention—New York, N. Y.

### TENNESSEE

- Nashville—Hotel Nashville, Tenn., May 10-12.
- Convention—New York, N. Y.

### TEXAS

- Houston—Hotel Houston, Tex., May 10-12.
- Convention—New York, N. Y.

### UTAH

- Salt Lake City—Hotel Utah, Utah, May 10-12.
- Convention—New York, N. Y.

### VERMONT

- Rutland—Hotel Rutland, Vt., May 10-12.
- Convention—New York, N. Y.

### VIRGINIA

- Richmond—Hotel Virginia, Va., May 10-12.
- Convention—New York, N. Y.

### WASHINGTON

- Convention—New York, N. Y.

### WEST VIRGINIA

- Wheeling—Hotel Wheeling, W. Va., May 10-12.
- Convention—New York, N. Y.
BRIGHT EYES DOLLS
WINNERS AGAIN FOR 1920

BRIGHT EYES Dressed....50.00 Gross; $5.00 Doz.
BRIGHT EYES, Undressed.$12.00 Gross; $1.00 Doz.
Sample, 5c.
Terms cash, or one-third deposit, balance C. of D.
Send for 1920 Catalogue.

JONES NOVELTY CO., Danville, Ill.

The Billboard

MARCH 20, 1920

SOMETHING NEW
INDOOR FOOTBALL

Retail for $1.00. Sells on Sight.

Play football indoors all winter. Boys are calling for this game every day. Also

"MYSTERO" SHOW OUTFITS

Every boy can be a Magician, Mystifying, Entertaining.

Order now. Do not delay. Write for particulars.

UNIQUE GAME & TOY SERVICE, 1328 B'dway, N. Y.

BRIGHT EYES DOLLS
WINNERS AGAIN FOR 1920

BRIGHT EYES Dressed....50.00 Gross; $5.00 Doz.
BRIGHT EYES, Undressed.$12.00 Gross; $1.00 Doz.
Sample, 5c.
Terms cash, or one-third deposit, balance C. D.
Send for 1920 Catalogue.

JONES NOVELTY CO., Danville, Ill.

The Billboard

MARCH 20, 1920

SOMETHING NEW
INDOOR FOOTBALL

Retail for $1.00. Sells on Sight.

Play football indoors all winter. Boys are calling for this game every day. Also

"MYSTERO" SHOW OUTFITS

Every boy can be a Magician, Mystifying, Entertaining.

Order now. Do not delay. Write for particulars.

UNIQUE GAME & TOY SERVICE, 1328 B'dway, N. Y.
NEW IDEAS—NEW CONCESSIONS—NEW RIDES. THE LARGEST AND MOST COMPLETE LINE OF CONCESSIONAIRES’ SUPPLIES IN THE COUNTRY.

EVANS’ AUTO SPEEDWAY

Strictly science and skill. Allowed anywhere. Now installed in many leading parks throughout the country. Names sent on request. Send for description and price.

Evans’ New Automatic Roll Down Indicator adds up each score as made. Purely science and skill. Allowed anywhere. A 100% store. Write for description and price.

EVANS’ CAT RACK

Absolutely the fastest rack made. Send for description and price.

Evans’ Flashing Star

One of the brightest and flashiest Concessions on the Midway. Always draws a crowd. Made in any combination desired. Send for description and price.

EVANS’ C

A great money maker for autos. Guaranteed a

COMPLETE LINE OF EVERYTHING FOI AND BEST STOCK OF GOODS IN THE KIND, BLANKETS, DOLLS, MEXICAN BASK SHIPMENTS ARE MADE SAME DAY OR ALWAYS ON HAND.

NO MATTER WHAT YOU WANT—WE HAVE
QUALITY AND SERVICE IS OUR MOTTO. IMMEDIATE SHIPMENTS. NO DELAYS. OVER 20 YEARS OF SUCCESS IS YOUR GUARANTEE.

ETIAN SWING

ETIAN SWING

EVANS' WALKING CHARLEY
Made in 2 sizes for Park and Road Use. Handsomely painted. A real money making Ball Game. Send for description and price.

EVANS' WALKING CHARLEY

EVANS' NEW 6-IN-1 ROLLER BEARING WHEEL
The very latest and best Wheel ever invented. Combinations can be changed in 10 seconds. Handsome and solid construction. Carrying case with each outfit. Send for complete description and price.

EVANS' NEW 6-IN-1 ROLLER BEARING WHEEL

CARNIVAL, PARK AND FAIR. LARGEST BY INCLUDING CONCESSIONS OF EVERY KIND, ETC.

CARNIVAL, PARK AND FAIR. LARGEST BY INCLUDING CONCESSIONS OF EVERY KIND, ETC.

EVANS' DEVIL'S BOWLING ALLEY
A GREAT GRIND STORE.
Now furnished with a Westinghouse motor. Send for description and price.
Lyceum and Chautauqua Bureaus IN THE UNITED STATES

(Continued from page 306)

CONNECTICUT

Acme Lyceum Bureau, 723-237 Good #. R. New Haven, Conn.

DELAWARE

Dixie Lyceum Bureau, W. 10th St., Dover.

MARYLAND

Dixie Lyceum Bureau, W. 10th St., Baltimore.

MICHIGAN

Dixie Lyceum Bureau, 723-737 Michigan Ave., Detroit.

RHODE ISLAND

Dixie Lyceum Bureau, 723-237 Broadway, Providence.

SOUTH CAROLINA

Dixie Lyceum Bureau, 723-737 Railroad Ave., Charleston.

SOUTH DAKOTA

Dixie Lyceum Bureau, 723-737 Main St., Sioux Falls.

TENNESSEE

Dixie Lyceum Bureau, 723-737 Main St., Memphis.

UTAH

Dixie Lyceum Bureau, 723-737 Main St., Salt Lake City.

VIRGINIA

Dixie Lyceum Bureau, 723-737 Main St., Richmond.

ACME LYCEUM BUREAU

Railroad Square Building, 130 S. Clark St., Chicago, Ill.  

CENTRAL LYCEUM BUREAU

200 Walker Bldg., Louisville, Ky.

COASTAL LYCEUM BUREAU

200 Walker Bldg., Miami, Fla.

CONCERT LYCEUM BUREAU

200 Walker Bldg., New York City.

LENNOX LYCEUM BUREAU

200 Walker Bldg., Boston, Mass.

WINDOMS

Bobbi—Royal Acmeans at Wisconsin. April 28.

Denver—Bobbi. May 25.

Chicago—Bobbi. June 22.


EASTERN CIRCUIT—ITALIAN QUARTER


Acme Lyceum Bureau, 723-737 Broadway, Providence, R. I.

MARCH 20, 1920

The Billboard
The Following List gives the Executive Staffs and Department Heads of Circuses and Wild Shows for the Season of 1920

LIVE ALLIGATORS

The Florida Alligator Farm

JACKSONVILLE, Fla.

W. A. YAGER, President

Can furnish any amount, any size at any time of the year.

The Arms Palace Horse Car Company

wishes to express its appreciation to its patrons and friends past, present and extend to them its best wishes for a prosperous season.

W. A. YAGER, President

$14 McCormick Bldg., Chicago.

JOHN R. VANARAM'S CIRCUS

FOR THE BIG SHOW—Art. Frank, Crown doing Concert tour. Rates them. whiskey for all. First class performances in all those. For information call on Mr. Frank or Mrs. A. P. Balsam, 215 E. 42nd St., New York. Adults, $5.00; children under 12, $2.50. For salesmen, $5.00. For tickets, please call on Mr. Frank. Address: New York, N. Y.

BAGGAGE CARS FOR SALE

2 Cars, 45 ft. 6 in. long, 5 staterooms in end, 2 side doors; a very good car.

2 Cars, 55 ft. long, heavily trucked, large side doors, double end, small staterooms in end, having about 8 or 9 soft-cabin. Each car has last where it was put. Both cars now at Goldsmith, Waltham, Mass. $2,000 cash bought by A. W. March, Jr., Baltimore, Md.

THE BOLTE MFG. CO.

C. RUECKERT & CO. Successors.

320 North Dearborn Street.

Chicago, Illinois.

Myhre's Motor Circus Wants

Thoroughbred horse and equipment suitable for use in a motor circus. Will make a long tour next season.

RIDE "ATUS. AERO "ADS. SKY "ADS. Two days a week. Would consider any offer for the use of the place. We offer for sale a new motor circus, paid for in full.

BILAS. 220, Palma St., Chicago.
CARNIVAL ROSTERS

The Executive Staffs of Most of the Carnival Companies for the Season of 1920 Are Contained in This List

TRANSPORT

THE TRANSPORT

The 100 Per Cent Perfect Motor Truck

Honest Value All Ways

Made right in the factory. May be right on the road. It is the quality of the Transport as a unit which makes it the ideal for honest value all ways. Write for descriptive literature and particulars and see.


WANTED

FOR ONE OF THE STRONGEST ATHLETIC SHOWS ON THE ROAD


CHIEF CREE, Gen. Mfr., 223 Lodi St., Elyria, O.

GET READY!!

BEVERAGE MEN

FOR THE BIG YEAR--START RIGHT--USE

SWEETO--SAVE SUGAR—50 Per Cent to 80 Per Cent

OUR "GRAPE" "ORANGE" AND "LIME" MADE FOR SOFT DRINKS ARE THE BEST EVER.

PURITAN CHEM. WKS.,

FOR SALE CHEAP

2401 Monroe St., Chicago

3201 Monroe St.
**ATTENTION HUSTLERS**

**OUR WONDERFUL TOY AIRPLANE**

RATPERS PROMISING.

It is now new and will sell fast. It will sell 300 feet and the other dish of 500 feet is made. It is a distribution, educational and recreational toy, made in 11 colors and 11 sizes, and is priced at 99 cents. A tobacco shop, Denver, Colo.

H. & W. SALES COMPANY
801 E. Main Street, KANSAS CITY, MO.
MARCH 20, 1920

You Corral the Crowd when you show

Persian Ivory Jewelry

Our 48-page catalog fresh from the press contains the makin's of money for you.

Brand new ones and tried and true ones.

Prices quoted here are by the gross. Order a trial assortment in dozens lots if you need to be shown.

Send for Your Copy of the Spring Book—printed in English, French, Spanish.

ORIENTAL MANUFACTURING CO.
Persian Ivory Headquarters
43 SABIN ST., PROVIDENCE, R. I.
E. L. G. Our Opening Stand: YOUNGSTOWN, OHIO, THURSDAY, APRIL 22nd.

We can place one or two Shows of merit. State what you have in first letter. WANTED—Bar Men, Piano Player and Trap Drummer and ten Dancers for our Cabaret Show. Address W. A. SIMPSON, 434 Dept Street, Asheville, North Carolina. WANT—Living Freaks and Curiosities, etc. and Platform Attractions for our Ten-in-One Show. Will consider proposition from responsible parties. Desires to take on that new Sideshow. WANTED—Competent help at all the work. The following concessions are open: Arrow Glassware tent, Happiness, H. H. Striker, Fish Pond, Pillow Wheel, Bear Wheel, Roll-Down, Flower Stand, Huckle Buck and any other legitimate Concession. Our route the first five weeks includes: Youngstown, Ohio; Warren, Ohio, and Canton, Ohio. Now it is up to you to join the live wire show. Address all communications to BERT HOSS, General Manager, 11702 Hamlon Avenue, Cleveland, Ohio.
GALVESTON BEACH

Preparing for Big Season

Improvements Representing Large Expenditures Being Rushed to Completion

Galveston, Tex., March 13.—In anticipation of what promises to be the biggest season on the island in the history of the Galveston Beach Association, Inc., improvements representing large expenditures are being rushed to completion and visitors this year will find that the entertain-

ents feature furnished will compare favor-
ably with any in America.

The present year promises to be a bigger and better season by far than any of the previous years. The Galveston Beach Association, Inc., and the Galveston Beach Improvement Association also include, have spent $250,000 in the construction of new buildings and the improvement of the beach proper, many of the most important of which are now completed. In addition, the city is probably the most beautiful city in the world, as the last winter has been without the slightest untoward event.

The most notable addition to the entertainment this year is the new American Palace, situated on the north shore of the city, not far from the Commercial Avenue. Under the supervision of H. C. Stearns, this establishment is being constructed and will be ready for the opening of the season.

The Palace will be a three-story building, 100 feet long by 400 feet wide, and will have a capacity of 2,000 people. It will be equipped with the latest mechanical contrivances and will be one of the most up-to-date places of amusement in the country.

The Palace will be open every night from 9:00 to 1:00 A.M. and will be closed on Sundays.

Among the other improvements that are being rushed to completion is the new American Hotel, situated on the north shore of the city, not far from the Commercial Avenue. Under the supervision of H. C. Stearns, this establishment is being constructed and will be ready for the opening of the season.

The Hotel will be a three-story building, 100 feet long by 400 feet wide, and will have a capacity of 2,000 people. It will be equipped with the latest mechanical contrivances and will be one of the most up-to-date places of amusement in the country.

The Hotel will be open every night from 9:00 to 1:00 A.M. and will be closed on Sundays.

All other improvements are proceeding rapidly, and it is expected that they will be completed in time for the opening of the season.

The improvements are designed to make Galveston the most beautiful city in the world and to give visitors an enjoyable time.

The city is almost ready for the opening of the season and the improvements are being put in place to make Galveston the most beautiful city in the world.

The improvements are designed to make Galveston the most beautiful city in the world and to give visitors an enjoyable time.

The city is almost ready for the opening of the season and the improvements are being put in place to make Galveston the most beautiful city in the world.
PORTABLE DOUGHNUT COOKING OUTFIT

PORTABLE DOUGHNUT MACHINES

For Doughnut Shops, Concession Men, Etc.

$100.00 per day or more is being made with these machines. Perfect in

The outlook for a big season was never brighter; everybody

has money to spend for Popcorn and Peanuts.

The opening of the season will find them

READY—are you?

We urge those who are giving thought to making some Big Money

in the Popcorn and Peanut game in 1920 to Act, get their order

in at once.

NEW RIDES

AEROPLE SCENIC MONORAILWAY, AEROPLE
VELVET COASTER, SERPENTINE TOBOGGAN

Fifteen years' experience designing Scenic Railways and Coasters.

F. M. WILLIAMS, Engineer and Patentee.

264 W. 127th Street.

NEW YORK CITY.
Here's the very latest quick and sure money-maker—Whirl-O-Ball, the automatic "loop-the-loop" game. Everyone plays—men, women and children of all ages. Your receipts are all profit.

Every feature of Whirl-O-Ball is automatic—no operating or upkeep expense. Has Automatic Coin Collector, Automatic Scoring Device, Automatic Ball Release—instantly adjustable to deliver 6, 8 or 10 balls for each nickel.

Each Whirl-O-Ball Frame measures 10 ft. long, 5 ft. wide and 7 ft. high; each game is complete in itself and can be operated by any ordinary man or boy. Each set costs $10. WHIRL-O-BALL, 56 Lake St., New York, N. Y.

Cash in with Whirl-O-Ball

A Real Winner for:
- Parks
- Resorts
- Soft Drink Places
- Arcades
- Skating Rinks
- Billiard Halls
- Cigar Stores
- Shooting Galleries
- Your Own Business

BRIANT Manufactured

The Steeple Chase

A New Game of Skill for Concessionaires

Herald Anderson, owner of 2,153 Ocean Park, Ocean Park, Calif., has invented a new race on a circular track, which will meet the demand of the amusement parks, fair, carnival, circus and midway shows for a real race with all the here, the finish, the excitement, the thrill of racing, with the audience watching the breaks on the track, the running ahead, and the thunder of the crowd. The Steeple Chase is designed for the amusement parks, and the winner is not as we claim. Jost Perea, Manufacturing Company, 30 Church St., New York, N. Y.

The Money Maker—Whirl-O-Ball, the automatic "loop-the-loop" game. Every body plays—men, women and children of all ages. Your receipts are all profit.

Every feature of Whirl-O-Ball is automatic—no operating or upkeep expense. Has Automatic Coin Collector, Automatic Scoring Device, Automatic Ball Release—instantly adjustable to deliver 6, 8 or 10 balls for each nickel.

Each Whirl-O-Ball Frame measures 10 ft. long, 5 ft. wide and 7 ft. high; each game is complete in itself and can be operated by any ordinary man or boy. Each set costs $10. WHIRL-O-BALL, 56 Lake St., New York, N. Y.

BRIANT Manufactured

The Steeple Chase

A New Game of Skill for Concessionaires

Herald Anderson, owner of 2,153 Ocean Park, Ocean Park, Calif., has invented a new race on a circular track, which will meet the demand of the amusement parks, fair, carnival, circus and midway shows for a real race with all the here, the finish, the excitement, the thrill of racing, with the audience watching the breaks on the track, the running ahead, and the thunder of the crowd. The Steeple Chase is designed for the amusement parks, and the winner is not as we claim. Jost Perea, Manufacturing Company, 30 Church St., New York, N. Y.
KENTUCKY DERBY

Over 100 Derbies in operation.

Breaking All World's Records

NOTES FROM VENICE AND OCEAN PARK, CALIFORNIA

Venice, Cal., March 23-George B. Bennett, of Venice Amusement Park, has signed a temporary lease for one of his Monkeys Speo Kat on the Ocean Park at Long Beach. The Greens Is in two. barns, by Mr. Bennett, a member of the, national, Equestrian show world, who has sold, and is now preparing to sell, his, personal collection of, rare and valuable, horses, at Long Beach.

Riding Device Insurance

PHILLY POSTING PLANTS NOTES

The Philadelphia Advertising Print is for the post season, and all the. ads are large advertisements...

Riding Device Insurance

The Philadelphia Advertising Print is for the post season, and all the ads are large advertisements...

PHILLY POSTING PLANTS NOTES

The Philadelphia Advertising Print is for the post season, and all the ads are large advertisements...

CHILHOWEE PARK

KNOXVILLE, TENNESSEE

K. G. BARKOOT, Lessee

Rides and Concessions WANTED

For WELZ GARDEN, 6412 Gravola Avenue, St. Louis, Mo.

100 nights of crowds, including Saturdays and Sundays. We have 25 Picnics already booked—but more will follow. CONCESSIONS—ALL KINDS WANTED. This is Best Spot In City.—Near Famous Bavo Mill.

CHEWING GUM

NEW or USED WANTED

For SHOWS, TENTS, MAKEMONEY with Light Plant

For SHOWS, TENTS, MAKEMONEY with Light Plant

For SHOWS, TENTS, MAKEMONEY with Light Plant

For SHOWS, TENTS, MAKEMONEY with Light Plant
KANSAS FREE FAIR
Is Increasing Exhibit Space
Rapid Growth Makes More Room Necessary—Wortham Shows To Be On Sunflower Trail

For the past seven years, a large increase has been noted in the number of exhibitors, and as a result of this increase, it has been necessary to make additional room for the display of exhibits in the Kansas Free Fair. The number of exhibitors has doubled each year, and this increase is expected to continue in the future. The fair is scheduled for the last Saturday in September, and the exhibitors are encouraged to make their arrangements for participation as soon as possible. The fair is open to all, and there are a number of attractions planned to make it an enjoyable event for all.

BANNER FAIR
Is Being Planned by La Crosse Interstate Fair Association—Prizes Increased

The BANNER FAIR is being planned by the La Crosse Interstate Fair Association, and the prizes for the fair have been increased. The fair is scheduled for the last Sunday in May, and it is expected to attract a large number of visitors. The fair will feature a variety of exhibits, including agricultural, horticultural, and industrial displays. There will also be a variety of entertainment options, including music, dance, and other performances.

EXPECTS TREMENDOUS BUSINESS

Henry J. Bacon, secretary of the Mississippi Valley Fair and Exposition, announced that the fair is expected to attract a large number of visitors. The fair is scheduled for the last weekend in August, and it is expected to feature a variety of exhibits, including agricultural, horticultural, and industrial displays. There will also be a variety of entertainment options, including music, dance, and other performances.

NEW ASSOCIATION FORMED

Valentine, M., March 21.—The Wisconsin County Fair Association of the Three Counties has been formed by the following officers: President, J. M. W. Walker; Vice President, W. H. Walker; Secretary, W. H. Walker; Treasurer, W. H. Walker. The association is open to all interested in the promotion of the fair, and it is expected to attract a large number of visitors.

RENEWED INTEREST

And Broader Plans Discussed at Annual Meeting of Association of Exposition Managers

The annual meeting of the Association of Exposition Managers was held in Chicago, March 19. The meeting was attended by a large number of exposition managers from all parts of the country. The managers discussed the increasing interest in exhibitions and the need for broader plans in the future. The meeting was held in the Century Club, and it was attended by a large number of exposition managers from all parts of the country.
NOW BOOKING PARKS, FAIRS, CELEBRATIONS

ORIGINAL BERNARDS

BIG, NEW, GORGEOUS, GRAND AND SPECTACULAR FREE ACTS

ENTIRE SEPARATE AND COMPLETE PERFORMANCES

MAGNIFICENT COSTUMES $100.00

Cash Bond deposited in the local Bank you designate guarantees fulfillment of contract.

ENTIRE PARAPHERNALIA

Beautiful Special Engraved Lithographs, Window Cards and 1, 2, 3 and 4-Column Newspaper Cuts Furnished Free With Every Contract

SCORES UPON SCORES OF RECOMMENDATIONS, PRESS NOTICES AND WORDS OF PRAISE.

5 RETURN ENGAGEMENTS PLAYED SEASON 1919. 3 OTHER RETURN ENGAGEMENTS OFFERED.

OFFERED CONTRACT ENTIRE SEASON WITH THE HUGE, GIGANTIC SUPER CIRCUS.

RINGLING BROS. & BARNUM-BAILEY COMBINED SHOWS.

THE MASTER SHOWMEN CONSIDER ORIGINAL BERNARDS THE MASTER ATTRACTION.

TOY BALLOONS, ETC.

FRESH STOCK—FINEST GOODS MADE

Cale Acentric, Cale Acentric, Cale Acentric.

FRESH STOCK—FINEST GOODS MADE

Cale Acentric, Cale Acentric

FRESH STOCK—FINEST GOODS MADE

Cale Acentric, Cale Acentric, Cale Acentric.

Two hundred and seven Fairs and Celebrations have played and endorsed these attractions during the past decade. Out of those two hundred and seven contracts not one disappointment, cancellation or dissatisfaction.

INvariably captures the applause of the audience.

YOU GENTLEMEN THAT DIRECT THE DESTINIES OF YOUR FAIR ASSOCIATION, have you ever considered the fact that when you spend, let us say, ONE THOUSAND DOLLARS FOR ACTS THIS SEASON, do you really get one thousand dollars' worth of attractions, or are you getting six or seven hundred dollars' worth of attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

Just as good, no gamble to like—Croydon TIM TOY BALLOONS. The end result is expected to have the bookings of Original Bernard. Therefore, in justice to yourselves and the public, you must therefore protect yourself from the elements, we recommend. No Fair Booking Agent can have an authority whatsoever to offer these attractions, and the agent or his representative who may do so intends to defraud you.

The remarkable success of these attractions, due to their superior acting, and superior showmanship, has led many Fair Booking Agents to offer similar or copy acts, which claim to be "just as good," while others have even claimed to have the bookings of Original BERNARDS. Therefore, in justice to yourselves and the public, you should protect yourselves from the elements, we recommend.

THE AGENTS, do you really get one thousand dollars' worth of attractions, or are you getting six or seven hundred dollars' worth of attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

INvariably captures the applause of the audience.

YOU GENTLEMEN THAT DIRECT THE DESTINIES OF YOUR FAIR ASSOCIATION, have you ever considered the fact that when you spend, let us say, ONE THOUSAND DOLLARS FOR ACTS THIS SEASON, do you really get one thousand dollars' worth of attractions, or are you getting six or seven hundred dollars' worth of attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

The remarkable success of these attractions, due to their superior acting, and superior showmanship, has led many Fair Booking Agents to offer similar or copy acts, which claim to be "just as good," while others have even claimed to have the bookings of Original BERNARDS. Therefore, in justice to yourselves and the public, you must therefore protect yourself from the elements, we recommend. No Fair Booking Agent can have an authority whatsoever to offer these attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

INvariably captures the applause of the audience.

YOU GENTLEMEN THAT DIRECT THE DESTINIES OF YOUR FAIR ASSOCIATION, have you ever considered the fact that when you spend, let us say, ONE THOUSAND DOLLARS FOR ACTS THIS SEASON, do you really get one thousand dollars' worth of attractions, or are you getting six or seven hundred dollars' worth of attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

The remarkable success of these attractions, due to their superior acting, and superior showmanship, has led many Fair Booking Agents to offer similar or copy acts, which claim to be "just as good," while others have even claimed to have the bookings of Original BERNARDS. Therefore, in justice to yourselves and the public, you must therefore protect yourself from the elements, we recommend. No Fair Booking Agent can have an authority whatsoever to offer these attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

INvariably captures the applause of the audience.

YOU GENTLEMEN THAT DIRECT THE DESTINIES OF YOUR FAIR ASSOCIATION, have you ever considered the fact that when you spend, let us say, ONE THOUSAND DOLLARS FOR ACTS THIS SEASON, do you really get one thousand dollars' worth of attractions, or are you getting six or seven hundred dollars' worth of attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

The remarkable success of these attractions, due to their superior acting, and superior showmanship, has led many Fair Booking Agents to offer similar or copy acts, which claim to be "just as good," while others have even claimed to have the bookings of Original BERNARDS. Therefore, in justice to yourselves and the public, you must therefore protect yourself from the elements, we recommend. No Fair Booking Agent can have an authority whatsoever to offer these attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

INvariably captures the applause of the audience.

YOU GENTLEMEN THAT DIRECT THE DESTINIES OF YOUR FAIR ASSOCIATION, have you ever considered the fact that when you spend, let us say, ONE THOUSAND DOLLARS FOR ACTS THIS SEASON, do you really get one thousand dollars' worth of attractions, or are you getting six or seven hundred dollars' worth of attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

The remarkable success of these attractions, due to their superior acting, and superior showmanship, has led many Fair Booking Agents to offer similar or copy acts, which claim to be "just as good," while others have even claimed to have the bookings of Original BERNARDS. Therefore, in justice to yourselves and the public, you must therefore protect yourself from the elements, we recommend. No Fair Booking Agent can have an authority whatsoever to offer these attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.

INvariably captures the applause of the audience.

YOU GENTLEMEN THAT DIRECT THE DESTINIES OF YOUR FAIR ASSOCIATION, have you ever considered the fact that when you spend, let us say, ONE THOUSAND DOLLARS FOR ACTS THIS SEASON, do you really get one thousand dollars' worth of attractions, or are you getting six or seven hundred dollars' worth of attractions, and the agent or his representative who may do so intends to defraud you. And, gentlemen, please do not labor under the impression that there is any other net nearly as good.
PADDLE WHEEL! SALEBOARD!

CARNIVAL! Resort Men!
HERE IS THE CARNIVAL YOU WANT. NEW! BEST ARTICLE OUT THIS SEASON.

GREAT BIG $2.00 FLASH!

This beautiful California Flower Bead Necklace is just the thing for any game you're running. Great Big Flash. Just what you want. Worth $2.00 of anybody's money. Made in beautiful iridescent ribbons of perfumed, sequin paper. 20 inches long, with five tassels. Can't be bought at any store for less than $7.50. It's new, it's beautiful, and it's getting the money for the wise ones. One necklace cleared up $1,200 first month, another $500. Surface not touched yet. Get in on ground floor and make a big profit with this. Write for full particulars. Send 50c today and get sample. Each packed in separate box.

MISSION BEAD CO.
FACTORY No. 49
LOS ANGELES, CAL.

Notice to Fair Secretaries
J. C. BOOTH and "HAPPY" LEANDER
PRESENTING
"LOOK AT IT NOW"

Five seasons playing Keith Circuit, one season Pantages Circuit, will this season play Fairs under the exclusive direction of the UNITED FAIRS BOOKING ASSOCIATION. Balloons by the Miller Rubber Company, Akron, Ohio.

$300.00 to $1000.00 A WEEK IS WHAT YOU GET WITH AN AUTOMATIC FISHPOND

Some even get more than that. It works everywhere and always gives the money. It is a good Park Concession and is light and portable, and is easy to carry with a carnival, and can be set up in five minutes by one man. It is a still water pond and noiseless, but the fish bite and pull the corks under just like live fish. If properly located it will pay for itself any week operated, Park or carnival managers that have an opening for an Automatic Fishpond, write us, we may be able to send you a customer that has a Pond. The Western Concessions, 74 Forward St., London, Ont., Ont., have several Ponds they wish locations for in a good park. Also Mr. C. A. VanHoven, P. O. Box 28, Chilliwack, G., would like a location with a carnival or a park. A few parties have bought two, three, four and as many as six Ponds. If interested write for particulars.

AUTOMATIC FISHPOND CO., 2014 Adams St., Toledo, Ohio.

TO ERECT MANY BUILDINGS

Toms Island, Ill., March 12—Eighty-five prominent business men are to be present at the new hostelry to be built on this island. It will be known as The Billboard Hotel and will include an auditorium and restaurant, a bowling alley, a skating rink, and a swimming pool. It will be completed in time for the fair season.

Read the billboard, which is the largest in the United States, before you sign a contract for your Fairs. It is the only five-color Billboard in the United States, and it is the most complete and effective advertising medium on the market. Its size, 150 feet wide by 100 feet high, makes it an ideal advertising medium for all kinds of goods, from the smallest to the largest.

ORGANIZE FOR FAIR

Stoughton, Mass., March 12—As a result of the successful organization of the Stoughton Green Fair, the community has organized the Stoughton Fair Association with the following officers: President, E. C. Tenney; vice-president, G. H. Cobb; secretary, and treasurer, E. W. W. Baker. Plans are being made for a community fair and other community development. Details have been announced for the fair.

INDEPENDENT FREE ACT WANTED

For a Carnival of Special Interest, beginning Friday evening, July 29, Chicago, Ill., 1000-1100. Apply to Mr. D. J. McComas, Secretary, 62 W. Wacker Drive, Chicago, Ill.

THE GREAT LEEFFON FAIR

LEHIGH, PA.

SEPT. 25-29-30, OCT. 1, 1920.
Good Clean Concessions wanted.

JOS. R. BREE, Race Secy.

FOR QUICK SERVICE TRY TAMMEN.

NEW PRESIDENT

Of Toronto Fair is C. A. B. Brown
Robert Fleming, First Vice-President

Toronto, Ont., March 12—C. A. B. Brown is the new president of the CANADIAN AMUSEMENT BOARD. He was elected by acclamation in succession to C. A. B. Brown, who has retired from the position after serving two years. The meeting of the board was held in the offices of the Toronto Star, and was attended by a large number of patrons.

ATTORNEYS WANTED

For The Logan County Fair, Logan, Ohio. Visit our offices on South Main Street, Logan, Ohio.

TRANEAUFER COUNTY AGRI. SOCIETY FAIR

Gower, Wisc., AGRICULTURAL FAIR

THE BILLBOARD

MARCH 20, 1920

WESTERN SUPPLY HOUSE

FOR CARNIVAL MEN AND FAIR WORKERS

The Latest Novelty Dolls at Eastern Prices
Everything Carried In Stock For Immediate Delivery
Dolls, Balloons, Whips, Noise Makers, Confetti, Serpentine, Ticklers, Paddle Tickets, Pillows, Pennants, Novelities of Every Description
Send your permanent address for our Specialty Novelty Catalogue. Ready soon. Stop and see our big sample line when you're in Denver next time.

H. H. TAMMEN CO.
1524-26 Arapahoe Street, DENVER, COLORADO.

WALLAWA COUNTY FAIR

Radford, Va., March 13—The West Virginia State Fair will be held this year at Radford, Va., and will include horse and cattle shows, races, and other events.

SOUTHSIDE (VA.) FAIR

Fredericksburg, Va., March 13—The Southside Virginia Fair will be held this year at Fredericksburg, Va., and will include horse and cattle shows, races, and other events.

INDEPENDENT FREE ACT WANTED

For a Carnival of Special Interest, beginning Friday evening, July 29, Chicago, Ill., 1000-1100. Apply to Mr. D. J. McComas, Secretary, 62 W. Wacker Drive, Chicago, Ill.

ATTRACTIONS WANTED

For The Logan County Fair, Logan, Ohio. Visit our offices on South Main Street, Logan, Ohio.

THE GREAT MINNESOTA COUNTY FAIR AT DECORAH, IOWA

The following are available for the Great Minnesota County Fair, Decorah, Iowa, for the coming week:

M. MAXWELL

Late Manager and Owner of C. L. W. Fair in Wisconsin, now manager of the Great Minnesota Fair. Will put all his best efforts into this fair and work hard to make it a success. Will have a large number of buildings and attractions and will do all in his power to make this fair a success.

ATTRACTIONS WANTED

For The Logan County Fair, Logan, Ohio. Visit our offices on South Main Street, Logan, Ohio.

THE GREAT LEHIGH FAIR

LEHIGH, PA.

SEPT. 25-29-30, OCT. 1, 1920.
Good Clean Concessions wanted.

JOS. R. BREE, Race Secy.

FOR QUICK SERVICE TRY TAMMEN.

QUIT SERVICE
Candy Salesboard Assortments

WITH THE DELICIOUS KIND OF CHOCOLATES THAT INVITE THEM TO TRY AGAIN

Candy assortments ranging in price from $7.75 to $16.00. Novelty assortments of all kinds. Blank salesboards. All winners. Write for prices.

THE BEST OF NEW ENGLAND TO FOLLOW--THE BEST

TOURA, RUG & PREMIUM COMPANY
1017 WALNUT STREET, PHILADELPHIA, PA.

BE YOUR OWN BOSS
$50 to $100 A Week Easy MAKING
Black & White Photos Direct ON Post Cards
(WITHOUT PLATEN, PRINTING MACHINE)

THE NEW Daydark Camera
Unbeatable for speed and quality of results, enabling you to compete with the best studio photographers.

Boys, Grab This Quick!
BE PREPARED FOR THE TRANSITION DRAFT by starting the study of this famous Bower Camera, which is almost a ready-to-go camera, and with which you can start your professional career at once.

Call Last and Final Call STEVENS BROS.' MODEL EXPO.

"The Personality Show"

WILL OPEN APRIL 21 AT YONKERS, N. Y.

The Best of New England To Follow--The Best

SHOWS ALL BOOKED. We have fourteen All-Feature Shows. RIDES ALL BOOKED. We have five all-new Rides.

WHEELS ALL SOLD. Ten-cent Concessions always welcome.

WANT -- Electrician, Diving Girls, Posers, Girls, Show Girls and Attractions for Stevens Bros.' Ten-in-One Show

WHIP HELP WANTED. Address J. Colilin, Danbury, Conn.

Acknowledge this call by mail to JOE HUGHES, Gen. Manager, Stevens Bros.' Model Expo., 145 W. 41st Street, New York, N. Y.

MILWAUKEE CHOCOLATES
IN FINEST EMBOSSED BOXES--NEW STOCK--BIGGEST FLUSH
"PEACE GIRL"--"COLD GIVING"--HUU"--SHEA SHELL"--PEACE GIRLS

CHOCOLATES IN OUR REGULAR FLUSHY (Lilacs, Parakeets) TIN.
-One Package Box, Contains 1,000 Pieces, $1.00
-One Package Box, Contains 2,000 Pieces, $2.00
-One Package Box, Contains 3,000 Pieces, $3.00
-One Package Box, Contains 4,000 Pieces, $4.00
-One Package Box, Contains 5,000 Pieces, $5.00

These are the only真正 flushy, regular flushy, in stock, in stock, without delay. Get our regular flushy, regular flushy, regular flushy, regular flushy.

MINUTE SUPPLY CANDY CO.
Harriet H. Clapp, Treasurer
2001 Vilet St., cor. 20th
Phone 1763 Milwaukee, Wisconsin

BE A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.
TYPE WORK, BLOCK WORK, DATES, HERALDS, BANNERS

THE LOWEST PRICES CONSISTENT WITH GOOD WORKMANSHIP AND MATERIAL

PROMPT SHIPMENTS ...

THE DONALDSON LITHO. CO.
NEWPORT, KENTUCKY,
OPPOSITE CINCINNATI

FINK AND HIS BAND
TOUR OF FAIRS—UNITED STATES AND CANADA

THE “LIBERTY SPECIAL” Toy Airplane
Red, White and Blue Colors, very attractive. Wood and cardboard construction. Propeller revolves on plane as is in motion. Does all the “stunts” of a real Airplane at will of the operator, A “GO-GETTER” for Carnivals, Fairs, Street-mans and Toy Shops. Each Plane is packed in envelope, knocked-down, easily assembled. No in stamps or coin will bring samples or one gross carton will be sent prepaid for $12.00. One-half cash, balance on arrival of goods. ORDER NOW.

WHEELER MFG. CO., Dept. A, 1753 Holly Street, Kansas City, Mo. P. S.—We also make DOLL FURNITURE and other Wood Novelties. Write for prices.

KEWPIES FOR SALE
CONCESSION TENTS AND FRAMES COMPLETE, KEWPIE SIGN, TRUNKS, PAPER DRESSES, THIRTY-HORSE RACE TRACK

Cook House, complete; Wheels, Roll-Down Tables, Add-a-Ball Game, Smoking Halls, large and small; Three-Marble Bell-Down. Anything in the Concession line. Address DAN ODOM, Peru, Indiana.

BE A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.
SATIONAL FREE ACT
Dixie Aerial Service, Inc.
Featuring Aviators Combs, Bivins and Lowell and Daredevil Wright

Acrobatic show that will amaze and astound. Wright will change from one airplane to another in the air and make the most thrilling parachute drop ever attempted from an airplane. Something new in Trapeze work, Wing Walking, Triple Parachute Drape, using Colored Chutes. Some open time for Fair, Parks and Carnivals. Address all communications to DIXIE AERIAL SERVICE, INC., 357 West 42nd Street, New York City.

EXHIBITION AVIATION
Ballooning and Parachute Jumping
SAN JOSE EXPOSITION
Airplanes To Be a Feature—Extensive Exhibits and stunt office on Gigantic Scale Announced
San Jose, Calif., March 25.--The free exhibition of the 100 Per Cent Club will be held in San Jose next week and will doubtless make airplane history.

According to Mr. H. F. Brandon, general manager of the San Francisco Aerial Service Company, has been appointed to act as general manager of the airplane department. Brandon explained that the San Francisco Aerial Service Company has already assumed the task of providing an airplane for every marine and aviator that will come to San Jose.

It was stated that the company will take a man of Cooper's caliber to do the work, and will also provide a complete airship for every marine and aviator that will come to San Jose.

The exhibition will be open to the public every day during the exhibition. Visitors will be able to examine the airplanes and see the stunts performed.

The exhibition is the education of the public in aviation, which is the day's work.

While it is true that flying will ever grow into a big business, it is still a big business, and every marine and aviator that will come to San Jose will be there to see the airplanes.

The eight days of the exhibition will be so arranged that every marine and aviator will have a chance to see the airplanes.

F. E. YOUNG
Prepares for Record Season

Considerable activity is being shown at the offices of F. E. Young (not t. d.), of Memphis, Tennessee, in preparing for the record season. Young is one of the largest and most active aviation companies in the United States.

The company has already made a number of trips to various points in the United States and has been making arrangements for the record season. Young has been in touch with a number of aviation companies and has been able to secure some of the best pilots in the country.

The company will make a number of trips during the record season, and will be able to secure some of the best pilots in the country.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.

The company is well satisfied with the airplanes and is confident that they will be able to make a good showing.

The young men who are going to compete in the record season are all well trained and are familiar with the airplanes.
**THE BILLBOARD**

**By EDDIE BAUER**

The Billboard is the showman's friend. I've seen it come to the aid of almost every suggestion in entertainment. If you need help in putting on a show, the Billboard is your friend.

Told you, you'd find a lot to work on. I've seen it come to the aid of almost every suggestion in entertainment. If you need help in putting on a show, the Billboard is your friend.

The Billboard is the showman’s friend—

"You've got the Billboard yet?"

"The Billboard knows everyone—and everywhere."

"The Billboard is your friend."

They are strong, reliable and speedy. Repairs allow you to get back on the road and plenty of new ones can be purchased. They are available in many sizes and shapes, from stock for most all models of skates.

**CHICAGO ROLLER SKATE CO.**

224 N. Ada St., Chicago, ILL.
Inventor of Rollerskate and Rollerskating: Fred Nall Twin Plate Skates.

Invented by Fred Nall, a foremost figure in the Roller Skate Industry in both America and Europe. Manufactured by the Liberty Pressed Metal Company, "America's Master Skate Builders." The Fred Nall Twin Plate Skate is developed to perfection in every minor part and will be universally recognized as a leader for its beauty and functional merit.

Here are some of the dominants features: The double trucks twin foot plate, extending from heel to toe; the demountable rubber rims, the adjustable knurled cone, with large flange for lock, and high performance, the adjustable rubber cushions, the ball or socket joint, allowing practically a universal movement.

The double trucks extending from heel to toe prevents any possibility of the sole plate bending and the clamp screw guide being a part of this rigid construction insures a perfect clamp adjustment. And note the weight of the wheel base and the position of the body. The roller carriers are placed and built on scientific principles. The demountable roller rims will mean savings of thousands of dollars yearly.

Savings made entirely by the elimination of waste—no cups, bushings or other parts to be thrown into the scrap heap.

The Fred Nall Twin Plate Bink Skate is unsurpassed for simplicity by any on the market. The actual parts are reduced by half over other makes.

EDITORIAL COMMENT

(Continued from page 82)

friend, who happened to be with the production at the time. The leading woman had been a school teacher for at least four months. She was a type for the part, but "22 gage" how she walked and seated lines! One would imagine she was trying to impress one of her pupils from the last school year, which was the reason all right. She rolea doing o, r The "cane of the" per-

Julia, Arthur, one of the finest dub- names, who once learned twenty roles in a single month, and Miss Arthur will tell you that she learned more than her roles by doing so. The person who can feel and act with ease in a few weeks is exceptional. Experience must be had, and the world knows that the one-piece production is the best place to get it. You will get more experience playing good parts in a two-week-a-week stock for twenty weeks than you will play in a good fair a part with a big road production two seasons.

There are about fifty, or perhaps a few more, stocks in the United States at the present time, and many more repercussion organizations. Go to them, ambitious young actor or actress, if you lack experience. It's the best place in the world to find out if you ARE or ARE NOT worth a continental.

Marriages

(Continued from page 97)

WOLFGOOG—David F. Wolf, traveling with and H. A. Wolf, traveling with and Fred Nall, traveling with and D. H. Wolf, traveling with and

BIRTHS

To Mrs. and Mrs. A. E. Murphy, Rochester, an eight pound girl March 3. The child is named Thelma Emily. Mr. and Mrs. Stel- lag are members of the First Baptist Church, and Dr. and Mrs. Stel- lag will be the godparents.

BELLS

In the past, the number of bells cast in the United States has been limited to a few dozen per year. However, with the advent of modern methods and materials, the number of bells cast in the United States has increased significantly. This has led to a rise in the demand for bell casters, as well as a corresponding increase in the number of bell manufacturers. The following are some of the leading bell manufacturers in the United States:

- De Lona Bell Manufacturing Co.
- Bell Foundry Co.
- Bell Manufacturing Co.
- Bell Company
- Bell Casting Co.

These companies have been responsible for casting thousands of bells of all sizes and weights, from small church bells to large carillons. They have also been credited with many innovations in bell casting, such as the use of modern materials and techniques. As a result, the quality of bell casting has improved greatly, and bell manufacturers now have the ability to produce bells of superior sound and durability.
MANICURE ROLLS
No. 1413—21-Piece MANICURE ROLL; $4.00 EACH
French Ivory, Leather Grain Roll
No. 1507—18-Piece Manicure Roll, French Ivory, Cat
inette Lining. $3.50 EACH
No. 1603—18-Piece Manicure Roll, same as above, Plush
Lining. $3.50 EACH.
No. 1200—15-Piece Manicure Roll, Plush Lining. $3.00 Each.
SALES BOARD CARDS
70-cents. Ask whether you want Cards for Manicure Sets, Gillette
Goods, Groomers, etc. $3.00 per Hundred.
One-third Cash With All Orders. Balance C. O. D.
No less than one-half dozen of any item shipped.

SALES BOARD CARDS
70-cents. Ask whether you want Cards for Manicure Sets, Gillette
Goods, Groomers, etc. $3.00 per Hundred.
One-third Cash With All Orders. Balance C. O. D.
No less than one-half dozen of any item shipped.

THE OLD BOWERY HOUSE. HERE ARE NOT BROADWAY PRICES.
85 BOWERY, 4th Floor, New York City.

W. A. HERSKOVITZ

SALES BOARD USERS

WORLDS LOWEST PRICES

BEACH'S SOAP.
BUY DIRECT AMBERINE COMBS OF GOTHAM COMB COMPANY

136 East 26th Street, New York City

AMBERINE COMBS

THE COMB THAT CANNOT BE BROKEN

All Coarse Amberine Dressing Comb.
No. 68½—Price, per gross $29.00

Amberine Fine Comb.
No. 14S—Price, per gross $20.25

Coarse and Fine Amberine Dressing Comb.
No. 68—Price, per gross $29.00

Amberine Fine Comb.
No. 15S—Price, per gross $36.00

Amberine Pocket Comb.
No. 350—Price, per gross $10.80

Nickel Slides for Pocket Combs. Price, per gross, $2.75. For $1.25, Money Order or Stamps, we will send you our complete sample assortment. A deposit must accompany all orders, otherwise we will not ship. Write name and address plainly, so as to avoid any possible errors.

Streetmen—Medicine Shows

ARE YOU GETTING QUALITY AND SERVICE?

If not you are not getting your goods from us. We specialize in both, and if this is what you want you had better get our prices at once, as it will not be long until the other men you and you will want to know where your goods are coming from and that you will get them when you want them. We have a complete laboratory and printing plant, and can put up in your name and address, complete, ready to sell. Tonics, Liniments, Catarrh Remedies, Cough Remedies, Influenza, Nitroglycerin, Salves, Soaps, Ointments, Toilet Preparations, Household Preparations, etc. Thousands of satisfied customers and more being added each day. Write right now! If you don't we both lose.

THE DEVORE MFG. CO., INC., 274 N. High Street, Columbus, Ohio.

Small Investment---Big Profits!

With our No. 55 Improved Stilts, Shoes, and Canvas Camera, you can begin to make big money selling luncheon and other foods to your customers, at a tremendous profit. We have the best and most complete line of anything of its kind in the world. Mail order directly and we will send you our sample assortment without charge, if you will make return and addres your name and address. Price, per gross, $16.50.

M. K. BRODY, JAMESTOWN FERROTYPE CO., 1118-20 So. Halsted St., Chicago, Ill.

PAPERMAN CREW MANAGERS—GIRLS

We want Agents to handle our line of High-class Tools and Farm Magazines. Good any place in United States. Write us for full particulars.

CUMBERLAND, Fleming, Ohio.

$75 A WEEK! AGENTS, WRITE

Get Our Prices on DEMONSTRATORS' GOODS.

We want good men.

CHAS. J. MACNALLY
21 Ann Street, New York City.

AGENTS 500% PROFIT

Gold and Silver Sign Letters

For door signs, office windows and glass eyes of all kinds. No experience necessary. Anyone can get them. Wholesale to re-sellers. Price $3.00 to $10.00 a Week!

$3.00 to $100.00 a Week!

You can get to making big money all over the country. There is a big demand for window lettering in every city and town. We offer liberal terms to all who write for particulars. Price $3.00 to $10.00 a Week!

METALLIC LETTER CO., 31-33 M. Clark St., Chicago.

MEDICINE MEN

We need a large number of agents who are capable of selling our line of goods to men of the highest class. Goods are the best we make the sales. Our goods are the best we make the sales. Our goods are the best we make the sales. Our goods are the best we make the sales. Our goods are the best we make the sales.

OREGON INDIAN MEDICINE CO.


Daily Reminder Memo Book

Black leather, embossed and gilt. Price 10 cents. Also one thousand page books, 50 cents each, in the stores.

THE MEDICINE HOUSE OF NOVELTIES

71 and 73 North, Greenville, Ohio.
A BIG WATCH BARGAIN

FOR DEMONSTRATORS, SALES BOARD OPERATORS, FAIR WORKERS, Etc.

A genuine American movement in a guaranteed gold filled case.

PRICE FOR COMPLETE WATCH

$5.30

Price of movement only—$3.45.

P. S.—Write for our new Illustrated Catalogue, The Watch of Bargains, mailed free. Write for it today.

MEN!—We've got a Novelty that cops the kale easy. If you're out to make more money, here's a chance! "Wake up, you fellers" at Carnivals, Fairs, Concessions, Etc. Send us 50 cents for Sample and full Price of movement, $3.45.

NOVELTY JEWELRY CO.; 105 West Madison St., Chicago, Ill.

A BIG WATCH BARGAIN

Pipes

(Continued from page 125)

Jack says the opening of the leading stores six months ago with a real event now that the tobacco shortage pipes and cutting up big days is one of the best ever.

One lad says this year the choicest mouth in the year (February) had five Sundays, and adds, "How about it?" Take the Stores and to explain, but be it remembered that the tobacco offered there should be enough good things done up in small packages.

One of the prominent Novelty Merchants says: "We have many new and interesting things coming, and we are going to have the most interesting and best selection of pipes that we have ever had. We have a large stock of pipes and are ready to meet the demand." The State Fair, which will be held next month, is going to have a large number of pipes on display, and the manufacturers are working hard to supply the demand.

II. "The Royal Tulip" Watch

The Royal Tulip Watch, which has been a great success, is now being produced in a new line of pipes, and the manufacturers are working hard to supply the demand. The watch is a very fine one, and is now being produced in a large number of different colors, and is now being sold for from $2.50 to $5.00.

THE NEW CANDY PACKAGE

Designed exclusively for Confections by One of the South's foremost housewives.

JACOBS CANDY COMPANY, LTD., (Candies Department), NEW ORLEANS, LA.

THESE BIG VALUES WILL CREATE BUSINESS FOR YOU

WE HAVE THE GOODS FOR SALESBOARD AND PREMIUM MEN

No. 643—Lincoln Combination Watch Set, Watch 20-year, gold filled, with Extension Bracelet and Silk Ribbon Chain $8.50 Each.

No. 616—Combination Full Case and Bag, also 12 inches, made of Water proof Leather, with Diamond Plated Watch Movement. $7.50 Each.

Any Full Line of all Kind of Pencils and Pencils, Made in a Full Line of all Kind of Pencils, $1.75 Each.

The New Candy Package.

HOW TO ORDER

Order from your usual source for the following:

NOVELTY JEWELRY CO., 105 West Street, N. Y. C.

IRA BARNETT

EXCLUSIVE MANUFACTURERS

PEN SINCE 1885

Write for our Big Catalogue

We have every style of Novelty Pens in stock, and are able to fill orders promptly.

MACK SENNETT COMEDIES

INSTANTO KNIFE AND SCISSORS SHARPENER

Sells for 75c—$1.00

FEMALE PHOTOS

Refrigerator magnet for any and all sizes in black, white, or sepia.

W. JACKSON & CO., 29 N. La Salle St., Chicago, Ill.
WILDWOOD GOARDWALK  "COMIQUE  DIG OILD•
fa lemon ElecUla  PON  freak c.a. of •11 amuse-
N. Gilmore  tu..  Plilleiderreda. Pa.. •• •'

DC YORE 311Ftl. CO.. 224 Illeh III., Columbit, O.
...Wt
fin eet rehire for tho -Mg home» MG mama!

X-RAYS

If Ira Pmt Cann, we ham It. DIG DAHP1.11 AS.
befirTIM,

IR
IS

it no In •your nun and Mee., corselet, needy to
11410. Cla,retre Ithcallog
Fun l•end. Roll Down. Dart Carnes Jammer.

Yankee

lam .• Price '-$3 U .50, and. worth it.
110:::::ausuanium,THEMOST

POST CARDS
Send for illustrated catalogue.

MARCH 20, 1920

PARISIAN ART PHOTOGRAPHS

"STUDIES FROM LIFE": MOST COMPLETE LINE EVER PLACED ON THE MARKET, GENUINE PHOTOGRAPHS, POSED FROM LIVING MODELS. LARGE AND SMALL SIZES FOR decorate rooms and novelty davoirs. Boys, pet cats, pet dogs, etc. Paper picture, 3" x 4" for 25c. 5" x 7" picture, 75c, 10" x 15" paper picture, $1.50. For address, write:
F. F. RUTLEDGE SUPPLY HOUSE, 252 West 4th St, New York, N. Y.

PARISIAN ART PHOTOGRAPHS

"STUDIES FROM LIFE": MOST COMPLETE LINE EVER PLACED ON THE MARKET, GENUINE PHOTOGRAPHS, POSED FROM LIVING MODELS. LARGE AND SMALL SIZES FOR decorate rooms and novelty davoirs. Boys, pet cats, pet dogs, etc. Paper picture, 3" x 4" for 25c. 5" x 7" picture, 75c, 10" x 15" paper picture, $1.50. For address, write:
F. F. RUTLEDGE SUPPLY HOUSE, 252 West 4th St, New York, N. Y.

PARISIAN ART PHOTOGRAPHS

"STUDIES FROM LIFE": MOST COMPLETE LINE EVER PLACED ON THE MARKET, GENUINE PHOTOGRAPHS, POSED FROM LIVING MODELS. LARGE AND SMALL SIZES FOR decorate rooms and novelty davoirs. Boys, pet cats, pet dogs, etc. Paper picture, 3" x 4" for 25c. 5" x 7" picture, 75c, 10" x 15" paper picture, $1.50. For address, write:
F. F. RUTLEDGE SUPPLY HOUSE, 252 West 4th St, New York, N. Y.

PARISIAN ART PHOTOGRAPHS

"STUDIES FROM LIFE": MOST COMPLETE LINE EVER PLACED ON THE MARKET, GENUINE PHOTOGRAPHS, POSED FROM LIVING MODELS. LARGE AND SMALL SIZES FOR decorate rooms and novelty davoirs. Boys, pet cats, pet dogs, etc. Paper picture, 3" x 4" for 25c. 5" x 7" picture, 75c, 10" x 15" paper picture, $1.50. For address, write:
F. F. RUTLEDGE SUPPLY HOUSE, 252 West 4th St, New York, N. Y.
CONCESSIONAIRES! GET YOUR 1920 "B.R." WITH THESE LIVE ONES

- KING OF WAMPUS CATS -

Flash 19 or 20 of them on a rack and you will have the most attractive Ball Game on the lot. Price, $1.00 each, with full instructions for building rack, etc.

Look at Our Special Watch Offer!

No. 100—Genuine platinum, highly polished, fancy octagonal mounting, set with one karat, best quality cut white stone. Our Special Price, Per Gross...$12.00.

No. 101—Genuine platinum, high Tiffany mounting, set with three karats, best quality cut white stone. Our Special Price, Per Gross...$28.00.

No. 102—Extra quality, rolled plate mounting, set with best quality 14-karat gold and 1/2-karat white stone. Our Special Price, Per Gross...$15.00.

No. 103—Genuine platinum mounting, set with 1/2-karat, best quality cut white stone. Our Special Price, Per Gross...$8.00.

ATTENTION! WHITE STONE HANDLERS

We have received orders of the season's latest and finest items, GENUINE PLATINA RINGS AND SCUFF PINS AND WATCH FACES, with new and improved designs. Genuine Platinum Plated. Also, many other articles in your line, all at your regular price. Rush orders are being filled, at the same time.

- GENUINE PLATINA RINGS AND SCUFF PINS -

PIES
(Continued from page 129)

- HIGH ART PHOTOS -

Pipes are 20 inches high. Made of heavy copper and both sides painted in brown and white. Absolutely no tin or all metal at any price. New in stock. Two sizes. Regular price, 50 cents, and special price, 25 cents.

- NO. 3 BALLS 5 CENTS -

When worked 3 Balls, 5 Cents. First Two Off, 50 Cents. Three Off, $1.00.

Ready, you can make the profit. Send for three off, and if three hundred or over, you get them for the price of two. The size of the balls is 2½ inches in diameter, and they are made with metal ends. Give them to your customers, and be sure to use the best quality of paper for your wrappers. We know of no other place where you can get them at this price. Three Toms and Table, Directions, Etc., $40.00. One-half deposit required on all orders. Orders received by noon shipped same day.

ECK & CO., 125 E. 12th St., Cincinnati, O.

ATTENTION!

White Stone HANDLERS

We have received orders of the season's latest and finest items, GENUINE PLATINA RINGS AND SCUFF PINS AND WATCH FACES, with new and improved designs. Genuine Platinum Plated. Also, many other articles in your line, all at your regular price. Rush orders are being filled, at the same time.

- GENUINE PLATINA RINGS AND SCUFF PINS -

PIES
(Continued from page 129)

- HIGH ART PHOTOS -

Pipes are 20 inches high. Made of heavy copper and both sides painted in brown and white. Absolutely no tin or all metal at any price. New in stock. Two sizes. Regular price, 50 cents, and special price, 25 cents.

- NO. 3 BALLS 5 CENTS -

When worked 3 Balls, 5 Cents. First Two Off, 50 Cents. Three Off, $1.00.

Ready, you can make the profit. Send for three off, and if three hundred or over, you get them for the price of two. The size of the balls is 2½ inches in diameter, and they are made with metal ends. Give them to your customers, and be sure to use the best quality of paper for your wrappers. We know of no other place where you can get them at this price. Three Toms and Table, Directions, Etc., $40.00. One-half deposit required on all orders. Orders received by noon shipped same day.

ECK & CO., 125 E. 12th St., Cincinnati, O.

ATTENTION!

White Stone HANDLERS

We have received orders of the season's latest and finest items, GENUINE PLATINA RINGS AND SCUFF PINS AND WATCH FACES, with new and improved designs. Genuine Platinum Plated. Also, many other articles in your line, all at your regular price. Rush orders are being filled, at the same time.

- GENUINE PLATINA RINGS AND SCUFF PINS -

PIES
(Continued from page 129)

- HIGH ART PHOTOS -

Pipes are 20 inches high. Made of heavy copper and both sides painted in brown and white. Absolutely no tin or all metal at any price. New in stock. Two sizes. Regular price, 50 cents, and special price, 25 cents.

- NO. 3 BALLS 5 CENTS -

When worked 3 Balls, 5 Cents. First Two Off, 50 Cents. Three Off, $1.00.

Ready, you can make the profit. Send for three off, and if three hundred or over, you get them for the price of two. The size of the balls is 2½ inches in diameter, and they are made with metal ends. Give them to your customers, and be sure to use the best quality of paper for your wrappers. We know of no other place where you can get them at this price. Three Toms and Table, Directions, Etc., $40.00. One-half deposit required on all orders. Orders received by noon shipped same day.

ECK & CO., 125 E. 12th St., Cincinnati, O.

ATTENTION!

White Stone HANDLERS

We have received orders of the season's latest and finest items, GENUINE PLATINA RINGS AND SCUFF PINS AND WATCH FACES, with new and improved designs. Genuine Platinum Plated. Also, many other articles in your line, all at your regular price. Rush orders are being filled, at the same time.

- GENUINE PLATINA RINGS AND SCUFF PINS -

PIES
(Continued from page 129)

- HIGH ART PHOTOS -

Pipes are 20 inches high. Made of heavy copper and both sides painted in brown and white. Absolutely no tin or all metal at any price. New in stock. Two sizes. Regular price, 50 cents, and special price, 25 cents.

- NO. 3 BALLS 5 CENTS -

When worked 3 Balls, 5 Cents. First Two Off, 50 Cents. Three Off, $1.00.

Ready, you can make the profit. Send for three off, and if three hundred or over, you get them for the price of two. The size of the balls is 2½ inches in diameter, and they are made with metal ends. Give them to your customers, and be sure to use the best quality of paper for your wrappers. We know of no other place where you can get them at this price. Three Toms and Table, Directions, Etc., $40.00. One-half deposit required on all orders. Orders received by noon shipped same day.

ECK & CO., 125 E. 12th St., Cincinnati, O.
Two years ago we were already the largest manufacturers of novelty cutlery in the world, with an output of 200 doz. daily. We have recently enlarged our great plant and now have a capacity of 600 doz. daily.

Think what that means to you—the largest line in the world to choose from—the most up-to-date designs—lowest prices and prompt shipment of every order.

Lifelike Photo Handles in Natural Colors

The BIG “Golden Rule” line is in a class by itself. It has no competition. Every man who sees these magnificent, artistic Razors and Knives wants several of them for his friends.

We protect you in any territory not yet assigned. Write us today before it is too late.

BIG CATALOG FREE
MAIL THIS COUPON

Just out! The biggest, finest catalog of knives and cutlery ever published. See it! Compare it! Every number in this wonderful book is a fine money-maker for you. Give us a chance to prove it.

Mail the Coupon TODAY

GOLDEN RULE CUTLERY CO.
212 N. SHELDON ST., DEPT. 85 CHICAGO, ILL.
J. GEORGE LOOS SHOWS
HAVE FAVORABLE START

Season Is Inaugurated at Ft. Worth Fat Stock Show—Midway a Blaze of Light—Many New and Novel Features Presented—Fifteen Paid Attractions in Lineup

Ft. Worth, Tex., March 21—It was indeed an auspicious opening for the J. George Loos Shows at the Ft. Worth Fat Stock Show yesterday afternoon. The weather was perfect, the crowd was immense, and the show promised to be a great one. The Loos Shows are known for their Midway, and this year's show was no exception. The Midway was a blaze of light, with a variety of attractions to keep the visitors entertained.

HARRY K. MAIN SHOWS
SEASON LAUNCHED AT MASON, GA.—EPIDEMIC CAUSE CHANGE IN PROGRAM

Owing to the "flu" epidemic the Harry K. Main Shows were forced to cancel their first two weeks of operation in Florida. Conditions proved normal at Mason and the show, which is one of the most progressive in the country, was in full operation and did a good business during the winter season while in Florida. Following the "flu" epidemic the shows moved to Beaufort, South Carolina, and开了 another season.

WOLVERINE 10 BIG SHOWS
INAUGURATED TOUR APRIL 17

The Wolverine 10 Big Shows opened their season at Richmond, Va., on April 17. They are one of the largest and most important organizations in the country, and they have a great following among the public. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

GREAT LEMON SHOWS

The Great Lemon Show has been a favorite attraction for many years, and it is always well attended. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

J. T. VOGEL & SONS

The J. T. Vogel & Sons Shows are known for their Midway, and this year's show was no exception. The Midway was a blaze of light, with a variety of attractions to keep the visitors entertained.

ED A. EVANS GREATER SHOWS

SPRING OPENING IN APRIL

Ed A. Evans Greater Shows will open their spring season on April 1. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

HARRY K. MAIN SHOWS

SEASON LAUNCHED AT MASON, GA.—EPIDEMIC CAUSE CHANGE IN PROGRAM

Owing to the "flu" epidemic the Harry K. Main Shows were forced to cancel their first two weeks of operation in Florida. Conditions proved normal at Mason and the show, which is one of the most progressive in the country, was in full operation and did a good business during the winter season while in Florida. Following the "flu" epidemic the shows moved to Beaufort, South Carolina, and opened another season.

WOLVERINE 10 BIG SHOWS

INAUGURATED TOUR APRIL 17

The Wolverine 10 Big Shows opened their season at Richmond, Va., on April 17. They are one of the largest and most important organizations in the country, and they have a great following among the public. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

GREAT LEMON SHOWS

The Great Lemon Show has been a favorite attraction for many years, and it is always well attended. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

J. T. VOGEL & SONS

The J. T. Vogel & Sons Shows are known for their Midway, and this year's show was no exception. The Midway was a blaze of light, with a variety of attractions to keep the visitors entertained.

ED A. EVANS GREATER SHOWS

SPRING OPENING IN APRIL

Ed A. Evans Greater Shows will open their spring season on April 1. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

HARRY K. MAIN SHOWS

SEASON LAUNCHED AT MASON, GA.—EPIDEMIC CAUSE CHANGE IN PROGRAM

Owing to the "flu" epidemic the Harry K. Main Shows were forced to cancel their first two weeks of operation in Florida. Conditions proved normal at Mason and the show, which is one of the most progressive in the country, was in full operation and did a good business during the winter season while in Florida. Following the "flu" epidemic the shows moved to Beaufort, South Carolina, and opened another season.

WOLVERINE 10 BIG SHOWS

INAUGURATED TOUR APRIL 17

The Wolverine 10 Big Shows opened their season at Richmond, Va., on April 17. They are one of the largest and most important organizations in the country, and they have a great following among the public. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

GREAT LEMON SHOWS

The Great Lemon Show has been a favorite attraction for many years, and it is always well attended. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

J. T. VOGEL & SONS

The J. T. Vogel & Sons Shows are known for their Midway, and this year's show was no exception. The Midway was a blaze of light, with a variety of attractions to keep the visitors entertained.

ED A. EVANS GREATER SHOWS

SPRING OPENING IN APRIL

Ed A. Evans Greater Shows will open their spring season on April 1. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

HARRY K. MAIN SHOWS

SEASON LAUNCHED AT MASON, GA.—EPIDEMIC CAUSE CHANGE IN PROGRAM

Owing to the "flu" epidemic the Harry K. Main Shows were forced to cancel their first two weeks of operation in Florida. Conditions proved normal at Mason and the show, which is one of the most progressive in the country, was in full operation and did a good business during the winter season while in Florida. Following the "flu" epidemic the shows moved to Beaufort, South Carolina, and opened another season.

WOLVERINE 10 BIG SHOWS

INAUGURATED TOUR APRIL 17

The Wolverine 10 Big Shows opened their season at Richmond, Va., on April 17. They are one of the largest and most important organizations in the country, and they have a great following among the public. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

GREAT LEMON SHOWS

The Great Lemon Show has been a favorite attraction for many years, and it is always well attended. The show is directed by W. E. H. Allen, who has been associated with the Wolverine Shows for many years.

J. T. VOGEL & SONS

The J. T. Vogel & Sons Shows are known for their Midway, and this year's show was no exception. The Midway was a blaze of light, with a variety of attractions to keep the visitors entertained.
One Glance Shows the Superiority of the 1920 Superior

CARRY-US-ALL

Supreme in a class by itself, this last word in Carry-Us-Alls con bines beauty, grace, flash and portability with exceptional earning capacity. Its numerous exclusive time and labor saving devices are fully protected by U.S. patents, its gorgeous designs and decorations protected by U.S. copyrights.

Other Features

For the 1920 season, built exclusively by C. W. Parker, that will be welcome to the 1920 Midways are "Jazz-Town" and "That Girl From Asia."

"Jazz-Town" is a decided departure from the old type of fun house, and a real novelty. Built with aprons on two twenty-foot Steel Underframe wagons, flashy front, all motors, air compressors, coils, etc. Wagons equipped with Sarvent patent wheels, steel hub, hickory spokes. Price of show complete, ready to operate, $1,250.00 f. o. b. cars factory.

"That Girl From A 1A," a new, novel concession, built complete on one wagon. A real attractive joint that will get top money and operate everywhere, and any time, with enough stock to take in $2,000.00 on a straight ten-cent grind. Price, complete with wagon, $1,700 f. o. b. cars factory.

Other New Ones now in course of construction, which, however, due to the unprecedented amount of orders already on hand, will not be advertised until ready for delivery. It will pay you, however, to write for details quick to

C. W. Parker,

World's Largest Manufacturer of Amusement Devices.

Leavenworth, Kansas

We Have Increased

The size of each edition of THE OPTIMIST because the demand for copies requires it. The Optimist is just entering its third year, and growth in popularity has been amazing. It is read in every English-speaking country on the Globe, and enjoyed by traveling Devices Men everywhere. Ask for a free copy, you will enjoy reading it.

ELI BRIDGE COMPANY,

PUBLISHERS

West Street, Jacksonville, Ill., U. S. A.

Frisco Exposition Shows Ready to Open March 20

Towson, Ark., March 10.-The Frisco Exposition shows are ready to open here March 20. Charles Martin, owner, has completed his train of thirty cars by having the ten Santa loaded with wagons and wagon fronts, including the President Garfield steel wagon, and shipped them to the other section. Mr. and Mrs. White, of the family, and Mr. and Mrs. (whom we can obtain) are in charge.

Other Features

For the 1920 season, built exclusively by C. W. Parker, that will be welcome to the 1920 Midways are "Jazz-Town" and "That Girl From Asia."

"Jazz-Town" is a decided departure from the old type of fun house, and a real novelty. Built with aprons on two twenty-foot Steel Underframe wagons, flashy front, all motors, air compressors, coils, etc. Wagons equipped with Sarvent patent wheels, steel hub, hickory spokes. Price of show complete, ready to operate, $1,250.00 f. o. b. cars factory.

"That Girl From A 1A," a new, novel concession, built complete on one wagon. A real attractive joint that will get top money and operate everywhere, and any time, with enough stock to take in $2,000.00 on a straight ten-cent grind. Price, complete with wagon, $1,700 f. o. b. cars factory.

Other New Ones now in course of construction, which, however, due to the unprecedented amount of orders already on hand, will not be advertised until ready for delivery. It will pay you, however, to write for details quick to

C. W. Parker,

World's Largest Manufacturer of Amusement Devices.

Leavenworth, Kansas

We Have Increased

the size of each edition of THE OPTIMIST because the demand for copies requires it. THE OPTIMIST is just entering its third year, and growth in popularity has been amazing. It is read in every English-speaking country on the Globe, and enjoyed by traveling Devices Men everywhere. Ask for a free copy, you will enjoy reading it.

ELI BRIDGE COMPANY,

PUBLISHERS

West Street, Jacksonville, Ill., U. S. A.

FRISCO EXPOSITION SHOWS Ready To Open March 20

Towson, Ark., March 10.—The Frisco Exposition shows are ready to open here March 20. Charles Martin, owner, has completed his train of thirty cars by having the ten Santa loaded with wagons and wagon fronts, including the President Garfield steel wagon, and shipped them to the other section. Mr. and Mrs. White, of the family, and Mr. and Mrs. (whom we can obtain) are in charge.

Other Features

For the 1920 season, built exclusively by C. W. Parker, that will be welcome to the 1920 Midways are "Jazz-Town" and "That Girl From Asia."

"Jazz-Town" is a decided departure from the old type of fun house, and a real novelty. Built with aprons on two twenty-foot Steel Underframe wagons, flashy front, all motors, air compressors, coils, etc. Wagons equipped with Sarvent patent wheels, steel hub, hickory spokes. Price of show complete, ready to operate, $1,250.00 f. o. b. cars factory.

"That Girl From A 1A," a new, novel concession, built complete on one wagon. A real attractive joint that will get top money and operate everywhere, and any time, with enough stock to take in $2,000.00 on a straight ten-cent grind. Price, complete with wagon, $1,700 f. o. b. cars factory.

Other New Ones now in course of construction, which, however, due to the unprecedented amount of orders already on hand, will not be advertised until ready for delivery. It will pay you, however, to write for details quick to

C. W. Parker,

World's Largest Manufacturer of Amusement Devices.

Leavenworth, Kansas

We Have Increased

the size of each edition of THE OPTIMIST because the demand for copies requires it. THE OPTIMIST is just entering its third year, and growth in popularity has been amazing. It is read in every English-speaking country on the Globe, and enjoyed by traveling Devices Men everywhere. Ask for a free copy, you will enjoy reading it.

ELI BRIDGE COMPANY,

PUBLISHERS

West Street, Jacksonville, Ill., U. S. A.

FRISCO EXPOSITION SHOWS Ready To Open March 20

Towson, Ark., March 10.—The Frisco Exposition shows are ready to open here March 20. Charles Martin, owner, has completed his train of thirty cars by having the ten Santa loaded with wagons and wagon fronts, including the President Garfield steel wagon, and shipped them to the other section. Mr. and Mrs. White, of the family, and Mr. and Mrs. (whom we can obtain) are in charge.

Other Features

For the 1920 season, built exclusively by C. W. Parker, that will be welcome to the 1920 Midways are "Jazz-Town" and "That Girl From Asia."

"Jazz-Town" is a decided departure from the old type of fun house, and a real novelty. Built with aprons on two twenty-foot Steel Underframe wagons, flashy front, all motors, air compressors, coils, etc. Wagons equipped with Sarvent patent wheels, steel hub, hickory spokes. Price of show complete, ready to operate, $1,250.00 f. o. b. cars factory.

"That Girl From A 1A," a new, novel concession, built complete on one wagon. A real attractive joint that will get top money and operate everywhere, and any time, with enough stock to take in $2,000.00 on a straight ten-cent grind. Price, complete with wagon, $1,700 f. o. b. cars factory.

Other New Ones now in course of construction, which, however, due to the unprecedented amount of orders already on hand, will not be advertised until ready for delivery. It will pay you, however, to write for details quick to

C. W. Parker,

World's Largest Manufacturer of Amusement Devices.

Leavenworth, Kansas

We Have Increased

the size of each edition of THE OPTIMIST because the demand for copies requires it. THE OPTIMIST is just entering its third year, and growth in popularity has been amazing. It is read in every English-speaking country on the Globe, and enjoyed by traveling Devices Men everywhere. Ask for a free copy, you will enjoy reading it.

ELI BRIDGE COMPANY,

PUBLISHERS

West Street, Jacksonville, Ill., U. S. A.

We Have Increased

the size of each edition of THE OPTIMIST because the demand for copies requires it. THE OPTIMIST is just entering its third year, and growth in popularity has been amazing. It is read in every English-speaking country on the Globe, and enjoyed by traveling Devices Men everywhere. Ask for a free copy, you will enjoy reading it.

ELI BRIDGE COMPANY,

PUBLISHERS

West Street, Jacksonville, Ill., U. S. A.

We Have Increased

the size of each edition of THE OPTIMIST because the demand for copies requires it. THE OPTIMIST is just entering its third year, and growth in popularity has been amazing. It is read in every English-speaking country on the Globe, and enjoyed by traveling Devices Men everywhere. Ask for a free copy, you will enjoy reading it.

ELI BRIDGE COMPANY,

PUBLISHERS

West Street, Jacksonville, Ill., U. S. A.

We Have Increased

the size of each edition of THE OPTIMIST because the demand for copies requires it. THE OPTIMIST is just entering its third year, and growth in popularity has been amazing. It is read in every English-speaking country on the Globe, and enjoyed by traveling Devices Men everywhere. Ask for a free copy, you will enjoy reading it.

ELI BRIDGE COMPANY,

PUBLISHERS

West Street, Jacksonville, Ill., U. S. A.
JOIN THE "LIVE WIRES"

fastest seller and best money making proposition for Concessionaires, Privilege Men, Candy Butchers and Live Hustlers everywhere. A phenomenal and instantaneous success, taking the public by storm wherever introduced. Supplanting in many instances every other article in the confection line and over doubling the receipts in their place.

A premium package candy put up to meet the special requirements of concessionaires and sold by them in America's leading theatres, tented attractions and all places of public entertainment.

An entirely original Delicious Confection made in the heart of the world's greatest sugar belt from a real French-Creole recipe. Each piece contains a rich nut-butter center.

The confidential information and instructions that we send you for selling "Creole Sweets" makes easy sales and insures your success. The importance of following these instructions cannot be too strongly emphasized. We send the entire "sale scheme" with your order.

THREE-QUARTER SIZE OF ORIGINAL PACKAGE

THEATRES
CARNIVALS
PARKS

The regned premium package, with a real confection—not a molasses kiss. Averages a sale to every person entering theatre.

Secure privilege on your show for selling in the sit-down shows.

Sell to the band stand and free aact audience, the park theatre.

A GOLD MINE THIS SUMMER.

Mr. Chuck Gammon receiving his daily order of 1,000 packages at the Columbia Theatre, New Orleans. This cut shows how "Creole Sweets" are packed in cases of 250 packages.

$55.00 per thousand packages.

$5.50 for sample assortment.

E. W. ROCKWELL
SOLE MANUFACTURERS and DISTRIBUTORS
AMERICAN THEATRE CONCESSION COMPANY
MAISON BLANCHE BUILDING
NEW ORLEANS, LA.
SEASON 1920
FAIR AND CARNIVAL MEN
NIFTY!
We offer two of the very best carnival dolls on the market today.
SHOWY AND APPEALING
Big Money Getters
Our new catalog is ready for mailing,
WRITE FOR COPY
We understand the importance of getting goods to you promptly, and you can always depend on us.
WESTERN DOLL MFG. CO.
A. J. ZIV, President.
564-572 W. Randolph Street,
Phone Franklin 3831
LARGEST NOVELTY DOLL MANUFACTURERS IN THE WORLD
NEW YORK OFFICE: 41 UNION SQUARE, WEST.
E. E. Desser in Charge.
COME IN AND LOOK US OVER.

"MICKEY" DOLLS

FOR FAIR CARNIVAL CONCESSION SALESBOARD Trade
SEND $1.00 FOR SAMPLE TWO COLORS

“Mickey” Dolls

THE BIG DOLL HIT
$10.75 PER DOZEN.
Best Quality. Best Workmanship.
BOOK YOUR ORDER EARLY.
We are prepared to fill orders same day received.
One-fourth inch with color balance C. O. D.
Manufacturers and Distributors.
THE BANDEAU SALES CO.
DOLL DEPARTMENT
4610 Old York Road,
PHILADELPHIA, PA.

HOW DOES THIS CLOCK STRIKE YOU?
Strong and sturdy, Easy in price, attractive and handsome. First in the market this style, lasting and saving. Never break, will not rattle, will not leak. A real money maker. Can be had at low cost, are always in demand.

M. GERBER

MY ILLUSION PALACE
Booked With Stevens Brothers’ Shows
PETER HENRY

REGAL DOIL MFG. CO., 153 Greene St., N.Y.C.
REGAL SERIES
HIGH STRENGTH
Now adapted for modern decorative work with American General. Prior to our present high standards, must be considered. Address SAMUEL M. SAMET, Canadian Island.
MUIR'S PILLOWS

DESIGNS THAT GET THE PLAY

SAME PROMPT SERVICE AND SQUARE DEALING

WRITE IN FOR DOZEN AND QUANTITY PRICES

MUIR ART CO., 306 Madison St., CHICAGO
CHOCOLATES
WRITE FOR PRICES ON OUR
BEAUTIFUL
CONCESSION PACKAGE
GRAMERCY CHOCOLATE CO.
INC.
75-84 W. 24 St., NEW YORK C.

CARNIVAL CARAVANS
By ALI BABA

Fair, Carnival Men and Performers
TWO FAST SELLING NOVELTIES FOR YOU

"SAIL-ME"
The Wonderful Toy Airplane (Sample 10c)

"JOY-TOY"
Scorching Month Kite (Sample 75c)
TWO "EAGLE BIRDS" in Flying Toys

"SAIL-ME" is a sure-fire hit for vaudeville acts and is an unexcelled
souvenir for THEATERS.

Write to C. J. VAN HOUTEN & ZOON, Mfrs.
140 South Dearborn St., CHICAGO, ILLINOIS.

Quantity Users, Here’s Your Chance For
A CLEAN-UP

No. 2721—10-in., new, never sold, filled, topped with
wind and arm, made, label, packing, paper,
13c-

No. 2722—10-in., new, never sold, filled, topped
with wind and arm, made, label, packing, paper,
13c-

Write for the special circular showing some of our latest
novelties and how you are to be in position to make immediate de-

TANNENBAUM CO., Mfrs. & Importers
121 Canal St., Rooms 21-23, New York City

Eli Bridge Co., Builders
134-136 W. 17 St., New York City

WorldRadioHistory
WHEELEMEN CONCESSION MEN
WHY NOT BRUNS'
EVERY NIGHT CHOCOLATES HIGHEST QUALITY

Boxes That Catch the Eye
Every box a masterpiece of art by itself — wonderful embossing and color schemes carried out in making a perfect souvenir possible.
THE QUALITY OF CANDY SENDS THEM BACK FOR MORE

All Chocolates made fresh daily in our own factory and only the best material used.
ALL PIECES WRAPPED FOR SANITARY REASONS
Assortment consisting of fluffy Fruit Cream Centers, including Marshmallows, Caramels, Nougats, etc., wholesome and delicious.

LAST SEASON, OUR FIRST, WE SUPPLIED OVER 200 CONCESSION MEN WITH OUR CELEBRATED CHOCOLATES AND THEY DID MORE BUSINESS IN REPEAT SALES THAN EVER BEFORE. WE POSITIVELY GUARANTEE THE QUALITY AND PRICE TO BE WHERE YOU CAN MAKE GOOD PROFITS AND THOROUGHLY SATISFY YOUR CUSTOMERS.

We Make the Best Line of Candy for Concession Men in the U. S.—We Are Not Jobbers
YES! WE PACK IN THE FAMOUS BROWN-BUILT BOXES—BEST FLASH IN THE WORLD

ONE-THIRD CASH ON ALL ORDERS—BALANCE C. O. D.—PROMPT SHIPMENTS

OTTO H. BRUNS—18 NORTH SECOND STREET—ST. LOUIS, MO.
THE SPRING CHICKEN
America's only original, HIGH-CLASS Moveable Arm DOLL. That is light in weight, unbreakable. SHOWING REFINEMENT, and Magnetic to the passerby.
FROM FACTORY TO CONCESSIONAIRE TRADE

MARK REG.

The above design is patented, registered and copyrighted. Infringers will be prosecuted. Size, 11 inches. Dressed in many different styles. More handsome than the picture. Send for circular.

SAMPLE SHIPPED PREPAID FOR $1.50
Packed with excelsior in One-Gross, Half-Gross and Three-Dozon Cans.

MAGIC NOVELTY CO.
731 John St.,
Telephone Union 5282,
W. HOBOKEN, N. J.
One-third deposit must accompany all orders, balance C. O. D. 

Carnival Caravans

A lecturer on Fannie Miller's 3-Mini. with the People's Caravan Company, claimed that he was a circus graduate. "And so was," only Fannie, "not graduated from a better college."

There have beenifty and forty years years in the business. "Cherry on top, folks. It can't be over time. There is some satisfaction in the fact that every other era in history has been getting the same medicine as regards weather conditions.

Troy Carriage Sunshade Co.
Canopy Dept.
TROY OHI

KEWPIE DOLLS IN 3 SIZES
Reg. U. & Pat. Offic

ALFRED MUNZER, Mfrg., 121-214 E. 99th St., NEW YORK

HOROSCOPES
INVISIBLE FUTURE PHOTOS
J. LEDOUX, 169 Wilson Ave., Brooklyn, N. Y.

Taffy Apples and My Famous Doughnuts!

FOR IMMEDIATE DELIVERY AT CUT PRICES. NO DELAY.

ZULU KID for Ball Throwing Games.
C. O. TAYLOR STAMP SHOP COLUMBUS, CITY, IND.

FOR IMMEDIATE DELIVERY AT CUT PRICES. NO DELAY.
1888 32 YEARS A WINNER 1920
THE NOVELTY HOUSE WITHOUT A PEER

A "Shure Winner" Record
Thirty-two years of faithful and honest service, thirty-two years of successful merchandising, resulting in thousands upon thousands of satisfied customers, is a record no other concern carrying the same line of merchandise can boast, and in a record we are justly proud of.

The "Shure Winner" Catalog
This book contains the cream of the best, secured from the four corners of the earth, gathered under one roof, for your immediate and dependable source of supply that is proven to be in the highest-priced seller class, goods that yours will sell, produce results, are the only kind, that had space in this catalog.

THE SUMMER ISSUE OF THE

SHURE WINNER CATALOG
No. 87

will be ready for mailing about May 1. You will want this catalog if you handle any lines of merchandise. Write for it now, giving your home address. Your shipment will be placed on the and the catalog mailed to you the moment it comes from the press. It is in the making now, cannot be a big, worthless Nothing without. It will contain the largest variety of exclusive line goods found in any market at prices that will be interesting. Let this book be your guide in success and big profits.

No Matter Where You Are Located, No Matter What Line You Are In, Your Orders Will Be Filled Accurately and Shipped Promptly

This Book Will Be Strong on Goods Suitable to the Following Lines of Business:

- CONCESSIONAIRES
- FAIR WORKERS
- RAISE TRADE MEN.
- PADDLE WHEEL MEN.
- NOVELTY DEALERS.
- SQUEEGEE MEN.
- CARNIVAL MEN.
- STREET VENDORS.
- MILK MEN.
- LOYALTY SCARECROW MEN.
- CANE RACK MEN.
- PENNANT MEN.

We Protect Your Business by Selling to Dealers Only

N. SHURE CO.
CHICAGO, ILL.
CONCESSION and CARNIVAL MEN

START THE SEASON RIGHT
Buy the Latest and Best Dolls—Direct from the Manufacturer.
We have the largest and best equipped factory in the country, Car-
rying a Large Stock—Always Ready for Immediate Shipment.

BOOK YOUR ORDERS EARLY
It will mean—
PROMPT SERVICE—BEST GOODS—LOWEST PRICES

LADY LOVE PERFUMES and
PERFUMERY NOVELTIES
FROM $1.35 PER CROSS AND UPWARD.

Carnival Caravans
(Skipped from page 109)

eward comes from Marshall, N. G., that the
Virginia Amusement Company will open the first week in June, with many new features and
promotional stunts. It is understood that Manager
W. A. Jenkins has given up the idea of
selling his interest this year, as he has
laid the foundation of the Marshall Hotel, of which he
has been the manager for years. He
will have the hotel ready.

When the “call” comes Greater Alamosa
specials don’t stop distance,
jumped from Chicago, Drumway from Louisville, Wise
there made the journey from Portland, Idaho, and many from Los Angeles, Prince George and
other points of equal distance. These
are to arrive from Omaha and Kansas City and
will be sent from San Antonio, where
there are bids for the long-distance champ.

What is claimed everybody must have been
curiously the greatest in the world for
this, which in Atlanta was by the
swarming band of grub and gossip who
talk and one of the trouble there previ-
ously and postcarded their greetings to all.

Harry Potter, and his partner, Robert Joseph, a
P. E. I. and Harry Benson. And it was he
fair neither, either.

It is claimed there are more dealers with
Robbie & Carrie Shows than any other, with
Adolph Geiss, Geo. T. McCardy, Jack Slide,
John T. Anderson, Frank C. Lever, Geo. R.
Bruggig, Geo. A. Klein, Arthur Bluw, Frank
George Howard and the others.

Send for our Illustrated Circular by special arrangement with

AMERICAN DOLL TOY COMPANY
1638 CLYBOURN AVENUE, CHICAGO, ILL.

LADY LOVE PERFUMES and
PERFUMERY NOVELTIES
FROM $1.35 PER CROSS AND UPWARD.

P. & P. STATUARY COMPANY
MANUFACTURERS OF ALL KINDS OF
PLASTER DOLLS AND STATUARY
OFFICE AND FACTORY, 413 DELAWARE STREET, KANSAS CITY, MO.

K.C., the heart of America, second largest R. R. center in the U.S., enables us to reach you by direct route in any direction.
Result, Saving Time. Add Express to your Eastern Prices and compare with Our Prices and

YOU WILL SAVE MONEY

All prices f. o. b. Kansas City, Mo.

Every Advertiser wants to know where you saw his ad.

MANUFACTURERS for this country by the
chauffeur you specify, the auto carries load-
ly and clearly; must have small capacity in
seven offices in Kansas and neigh-

P. & P. STATUARY COMPANY
MANUFACTURERS OF ALL KINDS OF
PLASTER DOLLS AND STATUARY
OFFICE AND FACTORY, 413 DELAWARE STREET, KANSAS CITY, MO.

K.C., the heart of America, second largest R. R. center in the U.S., enables us to reach you by direct route in any direction.
Result, Saving Time. Add Express to your Eastern Prices and compare with Our Prices and

YOU WILL SAVE MONEY

All prices f. o. b. Kansas City, Mo.

Every Advertiser wants to know where you saw his ad.

MANUFACTURERS for this country by the
chauffeur you specify, the auto carries load-
ly and clearly; must have small capacity in
seven offices in Kansas and neigh-

AMERICAN DOLL TOY COMPANY
1638 CLYBOURN AVENUE, CHICAGO, ILL.

LADY LOVE PERFUMES and
PERFUMERY NOVELTIES
FROM $1.35 PER CROSS AND UPWARD.

P. & P. STATUARY COMPANY
MANUFACTURERS OF ALL KINDS OF
PLASTER DOLLS AND STATUARY
OFFICE AND FACTORY, 413 DELAWARE STREET, KANSAS CITY, MO.

K.C., the heart of America, second largest R. R. center in the U.S., enables us to reach you by direct route in any direction.
Result, Saving Time. Add Express to your Eastern Prices and compare with Our Prices and

YOU WILL SAVE MONEY

All prices f. o. b. Kansas City, Mo.

Every Advertiser wants to know where you saw his ad.

MANUFACTURERS for this country by the
chauffeur you specify, the auto carries load-
ly and clearly; must have small capacity in
seven offices in Kansas and neigh-

AMERICAN DOLL TOY COMPANY
1638 CLYBOURN AVENUE, CHICAGO, ILL.

LADY LOVE PERFUMES and
PERFUMERY NOVELTIES
FROM $1.35 PER CROSS AND UPWARD.

P. & P. STATUARY COMPANY
MANUFACTURERS OF ALL KINDS OF
PLASTER DOLLS AND STATUARY
OFFICE AND FACTORY, 413 DELAWARE STREET, KANSAS CITY, MO.

K.C., the heart of America, second largest R. R. center in the U.S., enables us to reach you by direct route in any direction.
Result, Saving Time. Add Express to your Eastern Prices and compare with Our Prices and

YOU WILL SAVE MONEY

All prices f. o. b. Kansas City, Mo.

Every Advertiser wants to know where you saw his ad.

MANUFACTURERS for this country by the
chauffeur you specify, the auto carries load-
ly and clearly; must have small capacity in
seven offices in Kansas and neigh-

AMERICAN DOLL TOY COMPANY
1638 CLYBOURN AVENUE, CHICAGO, ILL.
Concessionaires!

WE HAVE EXACTLY WHAT YOU WANT FOR LAY-DOWN STORES AND UPRIGHT WHEELS AT PRICES WHICH WILL SURPRISE YOU.

BEACH FLIRTS
JAZZ KIDS
POLLYANNAS
FRENCHY
DAINTY MAIDS
BEWTIES
MINGTOY
PEGGY
SWEET PATOOTIE

and a few others are our Doll line for the coming season, and each and every one of them a sure-fire success.

In justice to you and ourselves our line is too large to illustrate in this issue, but the next issue of The Billboard will show a few of our leaders. 1920 Catalogues now ready for mailing.

Send us your name today.

THE FAIR & CARNIVAL SUPPLY CO., Inc., 126 Fifth Ave., N. Y. City. TELEPHONE, CHELSEA 3365.

Concessionaires,

Carnival Workers, Paddle Wheel Men, Streetmen, Balloon Men, Sheet Writers and Peddlers.

THE CARRY A LARGE LINE OF JEWELRY, CLOCKS, WATCHES, JEWEL BOXES, SILVERWARE, NOTIONS, NOVELTIES AND CARNIVAL GOODS.

Big Line Dollie and Paddle Wheels.

For Catalogue for 1920 write to us at once and have it sent you. We will mail you new catalogues whenever we have any new stock.

No Goods Accepted on Approval.

Shryock-Todd Notion Co., 622-624 N. 8th St., ST. LOUIS, Mo.

BEADS! BEADS!

At the Very Lowest Prices

Assorted Flashy Colored Neck Chains

Very Newest Designs—Just Out

75¢, $1.00, $2.00, $3.00, $4.00, $6.00, $7.50, $9.00, $10.00, $12.00, $15.00 Doz.

Just the stuff for Concessionaires, Sheetwriters, Carnival Workers, Fairmen and Novelty Stores.

$10.00 brings a big small assortment of Neck Chains.

MUNTER BROS., 491-493 Broadway, N. Y. City. Est. 1881.

Ball Gum

Quality

Every Vending Machine Operator Knows—or should know, that the bulk of his business comes from people who buy gum day after day. To keep them buying, a good article is needed. An inferior Ball Gum loses out after the novelty is worn off. Our A. A. Quality Ball Gum makes repeaters and keeps them.

Use A. A. Quality Ball Gum.

MINT GUM CO., Inc., 29 Bleeker St., New York City.

Stop! Look! Listen!

Wanted, for the Santa Fe Trail Shows

couple good Shows; no 49 or Cabaret. Good opening for small Pk Show. Will furnish 5¢ 60c Tent for same. Bill Ferris Wheel, few more Concessions that don't conflict. Want couple Agents on percentage basis, also Advance Agent. State lowest salary in first letter. Address EMANUEL ALFIER, as per routes.


WorldRadioHistory

WorldRadioHistory
MARCH 20, 1920

ATTENTION

Fair and Carnival Men

Line up for TWO of the finest PREMIUM numbers that have yet been put on the market.

"LOVE ME"

18-inch Doll. Wool Fibre Composition. With or without Wig. It has the Flash 'n' everything.

PRICE, $24.00 DOZEN.
4 Dozen to Case.

“BATHING BEAUTIES”

Real Dolls bathing in the beautiful ocean. Put up in attractive frames. The Real Thing for Flash and Beauty. In Bathing Suit or with Wigs.

PRICE, $18.00 DOZEN.
Packed 6 Dozen to Case.

GREAT ER ALAMO SHOWS

Notes From Portland (Ore.) Quarter

Portland, March 9.—Sometimes this is a big world after all. Some phenomenon, usually and

inexorably dampening the spirits of the wheat farmers, is, for the moment, conveniently

warping a teen and two boys. Suddenly one of the proprietors exclaimed, "That's a

Dew Deck Rat!"

The boys were one of Ohio's oldest olives. From time to time they have been visiting

the International Congress of Medicine Men. Hunters starts May 1 and will operate at lowest market prices. We manufacture, mercantile and

can place Concessions. All Wheels Open. Wants Cook House, High

and Striker, Hoop La, Country Store, any other legitimate Concessions. Show opens April 10th at Wilkes-Barre, Pa. Have six weeks booked

in best spots in this mining district. "MARTIN'S UNITED SHOWS"

Martin's United Shows have returned to the root after three months' layoff. The show, centered on Portland, O. Young, Portland agent, opened Griffith, Ore., for the season. The dates are planned to return on the streets and under the auspices of the local police, Department, as far as possible, now headed for the coal fields of West Virginia.

WILLIE Mc-MARTIN recently paid a visit to both United Shows and the headquarters, Washington, D.C. The show will be heaped up at present capitals of waste shows, three most popular showmen are planning the show. The show now having a record with Pittsburgh, Cleveland and Detroit to follow.

Have you looked thru the Letter List?

PRIMO FAVORITE HOLLOW WIRE SYSTEM

DRENKE, 8. Y., and his trained horse, The Real Thing for Flatl

or Wigs.

If you want to send a specimen of your work, please do so. A specimen of your work is desired, please write to

PRIMO LIGHT & MFG. CO., 305 E. 12th St.,

If You Would Spend an Interesting Hour

the best spot in the world. This keeps it so very hot that the dock

STEVEN'S BRO.

THE WORLD'S GREATEST FANCY HIGH DIVER AT LIBERTY FOR 1920

JOHN J. EASTON, 232 W. 41st St.,

THE WORLD'S GREATEST FANCY HIGH DIVER AT LIBERTY FOR 1920

If You Would Spend an Interesting Hour

144
MARCH 20, 1920

The Billboard

Sales Board Operators

You Are Looking for Something New?

WE HAVE IT

The most attractive and artistic PREMIUM assortments on the MARKET. One hundred different styles to select from. Every one a REPEATER. Prices from FIVE DOLLARS ($5.00) up.

17 years' experience in this line has enabled us to know just what the PUBLIC wants and which class of goods will be BEST SELLERS to put on the MARKET. All our PREMIUMS are from the best STOCK and MATERIALS that we can secure.

OPERATORS

Our MOTTO: "NOT THE CHEAPEST BUT THE BEST."

NOW is the SEASON for BUSINESS, so GET YOURS NOW, or the other fellow will.

Your trade is always asking you to bring them SOMETHING new. WE HAVE IT Three New Assortments. Original and Exclusive (not advertised) OPERATORS writing for particulars at once will be given all possible preference in their territory.

The Agents will sell for you with a complete line of Novelties. Discount on all.

ART PICTURE AND CIGARETTE CASE ASSORTMENT On 700 or 864-hole Sales Board.

WINTER CIRCULAR JUST OUT.

WRITE FOR PRICES

FINGER RING WATCH

"Write up your ideas, and we will do the rest. No order too big for us. PREMIUMS AND EYE-CATCHERS!"

GENTLEMEN'S HOSI AND GARTER ASSORTMENT On 960 or 2,000-hole Sales Board.

United Novelty Company

1835 Madison Ave., New York City, New York.

Branch Office for the State of Pennsylvania at 1017 Walnut Street, Philadelphia, Pa.

222 N. Wabash Ave., Chicago, Ill., Branch Office
M. E. POLHILL'S
BEACON SHOW

CAN PLACE Motor Drome, Mechanical Show, Penny Arcade and a few more
Concessions. Will book a Frolic or any new ride. WANT man to handle
Circus Side Show. Can use colored Jazz Band on Plant show.

PORTABLE TRUNK STAND

Popcorn—Peanut—Candy

PERFECTION DOLL COMPANY

Makers of America's Handsomest Dolls—An Organization of Showmen for Showmen

TELEPHONE, DIVERSITY 4111

1144 CAMBRIDGE, CHICAGO, ILL.
WATCH for the ANNOUNCEMENT OF OUR NEW DOLLS FOR THIS SEASON

Our Sculptors have completed their winter's work on our new Dolls and we are now ready to offer the Concessionaire several of the

MOST ATTRACTION UNBREAKABLE DOLLS

ever shown on the Midway. Be sure to see these Dolls and get our prices before you buy. They will be the 1920 sensation. We have a number of other new items that will be announced later.

UNITED STATES TENT AND AWNING CO.
231 N. DESPLAINE STREET, CHICAGO, ILLINOIS

CARNIVAL PEOPLE

S. DAVIS COMPANY
Dept. "A"
H. SILVERMAN, Manager
712 Penn Ave., Pittsburgh, Pa.

MORE ATTRACTIONS WANTED

AMERICAN LEGION INDOOR CIRCUS AND E.T.
POSITION.
Doubled Regenzhen, Texon, N. Y., Harper Hall Madison Square Garden, New York, April 17 to 21. Two thousand tickets in Free Ada. Two times daily in Advertising. Two thousand tickets in Central Park, New York, in advance at the box office. Ask the Manager. What have you? Mail the details to the Manager of the above address immediately. Address GILMORE D. BISHOP, 156 N. Harlem St., Denver, Colo.

CAPITAL CITY CARNIVAL

Eldon, Md., March 12—Don E. Nagle visited Eldon quite and was much pleased with the work being done by Bille Romer and his "crew." Mrs. Runyan's mother died at Port-

mouth, Pa., recently, at the age of 80 years. Albert Martin has been working on his two con-

cessions. Nolan Howard, tall girl, has received many letters and cards since her mar-

riage to visiting friends. Joe Daily, Sherman was the driver of a group of by-laws and Robinson recently at Ashland, Ky. P. Gillette is in North and South Carolina looking up more shows.

THE NEW

McKAY DOUGHNUT OUTFIT

ALL WHITE ENAMEL-NICKEL PLATED

Delicate and most sanitary Doughnut outfit. Can be used in the market. CAPACITY 140 Doz. Per Hour

DELICIOUS, TASTY, FRESH DOUGHNUTS THAT BRING REPEAT ORDERS

BIG PROFITS

Brooklyn Park, Chicago, took in $200 in one day with Doughnut Outfit. The good day was the same day for the entire stand. Get your orders in quick, as we are working on a very small margin. QUICK SALES SMALL PROFIT

PRICE

$300.00

EASY TO PUT-UP AND TAKE DOWN. Packs in two cases of 100 dozen each.

For outdoor use Roof can be eliminated, but when you have to cover it it's merely handy.

HARRY MCKAY, 1518 W. Madison St., CHICAGO.

THE NEW

McKAY DOUGHNUT OUTFIT

ALL WHITE ENAMEL NICKEL PLATED

Delicate and most sanitary Doughnut outfit.

CAPACITY 140 Doz. Per Hour

DELICIOUS, TASTY, FRESH DOUGHNUTS THAT BRING REPEAT ORDERS

BIG PROFITS

Brooklyn Park, Chicago, took in $200 in one day with Doughnut Outfit. The good day was the same day for the entire stand. Get your orders in quick, as we are working on a very small margin. QUICK SALES SMALL PROFIT

PRICE

$300.00

EASY TO PUT-UP AND TAKE DOWN. Packs in two cases of 100 dozen each.

For outdoor use Roof can be eliminated, but when you have to cover it it's merely handy.

HARRY MCKAY, 1518 W. Madison St., CHICAGO.

CONCESSION TENTS

The largest concession tent manu-

FACTORIES WAST OF KANSAS CITY.

QUICK SERVICE - PRICES RIGHT - WORKMANSHIP THE BEST

THE F. J. BURCH MFG. CO.
PUEBLA, COLORADO

WANTS WILLIAM WOLF WANTS

Annex for Cash Sales Trade, and Retail Concessionaires.

Harry W. Wolf, Pueblo, Colorado.

WANTS

William Wolf

WANTS

HARRIET E. WOLF

We can supply you with any quantity. Orders shipped same day as received. Brands and prices on request. If you use sales-

MOUNTAIN STATE SPECIALTY CO

Board of Trade Building, WHEELING, WEST VA.
YOUR CATALOGUE AND SAMPLE READY

Born 1920--JAZ-BO DOG
10 NEW DOLL HITS

WIGS, DRESSES, PRICE AND SERVICE
$20 GROSS AND UP. 100 GROSS CAPACITY. 8 IN. TO 17 IN. C. PRICE, Mgr.

INDIANAPOLIS STATUARY COMPANY
730-32 S. ILLINOIS STREET, - - - INDIANAPOLIS, IND.

Reithoffer’s United Shows

WILL OPEN AT MILTON, PA., APRIL 24TH TO MAY 1ST, 1920

playing the best acts in Pennsylvania, York State and Virginia.

WANTED—WANTED—WANTED—Some clean, refined Shows, either as Diving Girl Show, Wild West, Ten-In-One, Animal or any other neat framedup. Will book same at 25%, and furnish electric lights, heating, transportation and tickets for people. Also want a few more legitimate Concessions. Have already closed contract with seven Conventions and Old Home Weeks. Jack Miller, write. Write or wire

P. E. REITHOFFER,
103 Chambers St., Taylor, Pa.

They All Take Off Their Hats To Our

PLASTER VASES

THE TONE of our Band Organs attracts and holds the crowds. Ask the men who have them. Write for our catalog of instruments and music. We are in the business longer than ever. Depend on one of our instruments for your new outfit. We can make prompt delivery of all styles.

North Tonawanda Musical Inst. Works

NO OTHER FACTORY HAS EVER EQUALLED THEM AT ANY PRICE!

Roman Vase, 11 Inches, $4.00 a Doz.
Charm " 16 " 6.00 a Doz.
Corus " 20 " 12.00 a Doz.

None shipped without deposit 25 per cent. Please send for our new catalogue.

BAYLESS BROS. & CO., Inc.
LOUISVILLE, K.Y.

Amberoid Unbreakable Combs

Pay Direct From Factory and Save Wholesalers’ Frills.

Liddler Bros., C. & P. Fr. Bros., 17.50
First Choice Combs, A. C. Fr. Bros., 15.00
Plastic Minnow Comb, Pack $1.50
Hairbrush, D. G. A. Fr. Bros., 10.00
Barber Comb, D. & E. Fr. Bros., 10.00
Fine Tooth Comb, Pack $1.50

Gents Set, 100, prepaid.

Don't require an 0. O. D. order. No Opening Price alters the order.

Amberoid Comb Co., Leominster, Mass.
Latest Prize Comb House in America.

RUBBER TROUSER BELTS

The real winner for dealers and agents.

Furnished in black and tan. Samples furnished on request.

POSTAL WILL BRING PROPOSITION.

THE PARITE CO.,
365 Carroll Street, Akron, Ohio.

Midsummer Race Meet and Elks’ Convention

ALLIANCE, NEBR. JUNE 23, 24, 25.

First-class Carnival Attractions wanted for entire week. Highest celebration in Western Nebraska. Write COMMUNITY CLUB SECRETARY, Alliance, Nebraska.
REAL LIVE MANUFACTURERS
NOW PACK THEIR CANDY IN

MADE IN SIX COLORS—HEAVILY EMBOSSED
FLASHY AND WONDERFUL COLOR SCHEMES

EVERY BOX A MASTERPIECE OF ART
ALL SIZES AND STYLES
THEY STAND WITHOUT A PEER IN THE WORLD
A REVELATION IN ART BOX BUILDING

BROWN-BUILT-BOXES

MANUFACTURERS WHO ARE ALIVE TO THE
WANTS OF THEIR CUSTOMERS CANNOT
OVERLOOK THE OPPORTUNITY
OF SERVING THEM

BROWN-BUILT-BOXES
THEY ARE BEST THE WORLD OVER
A CANDY SALESMAN UNEQUALLED

M. A. BROWN PAPER BOX CO.
ST. LOUIS, MO.
COMMERCIAL ADVERTISING AGENCIES

Very few of your customers have your name and address in their minds.

The Billboard Trade Directory is a guide when you wish to sell something. It is a quick and easy classified reference guide, where they can readily find your address or locate the class of goods wanted. For real dependable results throughout the year the Directory will be your best salesman.

One line—name and address—in fifty-two issues for $12.00.

One year’s subscription to The Billboard and your name in fifty-two issues for $15.00.

THE BILLBOARD PUB. CO.,
25-27 Opera Place, Cincinnati, Ohio.
The Billboard

MARCH 20, 1920

CLASSIFIED ADVERTISEMENTS

A Market Place for Buyer and Seller; and Want Ad Department

Agents and Managers

(First line and name in black type.)


AGENTS AND MANAGERS—WILL CONSIDER OFFERS for musical comedy, cabaret, night-club and dance affairs; will consider all responsible offers. Address The Billboard, Chicago.

RATES PER WORD

SIT IN 1/2 TYPE. WITHOUT DISPLAY. NO CUTS. NO BORDERS.


CIRCUS AND ORCHESTRA INSTRUCTOR, care The Billboard, New York.

SPEINOATE'S ORCHESTRA, Vesenice, New York.

DANCE INSTRUCTOR, care Billboard, New York.

MANAGER—THROUGHOUT THE NEW ENGLAND AREA, and particularly in the northeast, we have found the most successful method of doing business is to build up a business and to have a good local advertising. Address E. K. BIEBER, Alton, Illinois.

Band and Orchestras

(First line and name in black type.)


AN ORCHESTRA AT LIBERTY—LOST. If found, please contact Miss M. L. TAYLOR, 534 S. 24th St., New Orleans, La.

CIRCUS AND ORCHESTRA INSTRUCTOR, care The Billboard, New York.

SPEINOATE'S ORCHESTRA, Vesenice, New York.

DANCE INSTRUCTOR, care Billboard, New York.

MANAGER—THROUGHOUT THE NEW ENGLAND AREA, and particularly in the northeast, we have found the most successful method of doing business is to build up a business and to have a good local advertising. Address E. K. BIEBER, Alton, Illinois.

CIRCUS AND ORCHESTRA INSTRUCTOR, care The Billboard, New York.

SPEINOATE'S ORCHESTRA, Vesenice, New York.

DANCE INSTRUCTOR, care Billboard, New York.

MANAGER—THROUGHOUT THE NEW ENGLAND AREA, and particularly in the northeast, we have found the most successful method of doing business is to build up a business and to have a good local advertising. Address E. K. BIEBER, Alton, Illinois.

RATES PER WORD

SIT IN 1/2 TYPE. WITHOUT DISPLAY. NO CUTS. NO BORDERS.


CIRCUS AND ORCHESTRA INSTRUCTOR, care The Billboard, New York.

SPEINOATE'S ORCHESTRA, Vesenice, New York.

DANCE INSTRUCTOR, care Billboard, New York.

MANAGER—THROUGHOUT THE NEW ENGLAND AREA, and particularly in the northeast, we have found the most successful method of doing business is to build up a business and to have a good local advertising. Address E. K. BIEBER, Alton, Illinois.

Bands and Orchestras

(First line and name in black type.)


10 ORCHESTRA AT LIBERTY FOR ENGAGEMENTS. Address MURCHISON, 345 3rd Ave., Chicago.

FOR IMMEDIATE ENGAGEMENTS, Address LAWRENCE & BISHOP, 222 S. Michigan Ave., Chicago.


CENTRAL ORCHESTRA NOW BOOKING ENGAGEMENTS. 294-295 State St., Chicago.


M.P. Operators

(First line and name in black type.)


AT LIBERTY—MOVING PICTURE OPERATORS everywhere. OLIVER K. BLAKE, E. 30th St., Chicago.

OPERATOR—A PROJECTOR and Silent Sound. Address J. S. DINDAM, 730 N. 25th St., Dallas, Texas.

Burlues and Musical Comedy

(First line and name in black type.)


LEAD EDGAR. COMEDIAN—WILL CONSIDER OFFERS for musical comedy, cabaret, night-club and dance affairs; all responsible offers will be considered. Address The Billboard, Chicago.

In Answering Classified Ads, Please Mention The Billboard.
In Answering Classified Ads, Please Mention The Billboard.
For Sale or Trade

For Sale—Second Hand Goods

In Answering Classified Ads, Please Mention The Billboard.
In Answering Classified Ads, Please Mention The Billboard.
In Answering Classified Ads, Please Mention The Billboard.
In Answering Classified Ads, Please Mention The Billboard.
FREEATLIBERTY
WANT SITUATION ADVERTISEMENTS
DO NOT WRITE MORE THAN 25 WORDS IN
For the following rates:

Agents and Managers

At Liberty Advertisements, 35 words, $1.00.
No additional costs.

For the following rates:

Bands and Orchestras

At Liberty Advertisements, 35 words, $1.00.
No additional costs.

Billposters

At Liberty Advertisements, 35 words, free of charge.

For the following rates:

Colored Performers

At Liberty Advertisements, 35 words, free of charge.

Dramatic Artists

At Liberty Advertisements, 35 words, free of charge.

Miscellaneous

At Liberty Advertisements, 35 words, free of charge.

Circus and Carnival

At Liberty Advertisements, 35 words, free of charge.

Acrobats

At Liberty Advertisements, free of charge.

World Radio History

World Radio History
At Liberty—A Band Leader

A picture of the radio world this month.

World Radio History

Who Wants Me? — Picture

Who Wants Me? — Picture

Dramatic & Musical
BIGGEST CONVENTION OF M. P. EXHIBITORS

SEVEN HUNDRED OWNERS OF M. P. THEATERS FOREGATHER AT UTICA

TAKE STRONG STAND AGAINST DANGEROUS ABUSES WITHIN THE INDUSTRY

The Editor's Bat

ON THE DOINGS OF THE DAY

PRESSING QUESTIONS OF THE DAY

No better text can be found for editors in the moving picture section of The Billboard than the various pages of the most excellent and comprehensive form, adopted at the State convention, which has just finished its labors at East Utica. We have given for more than usual attention to this convention, because there is a general understanding that it is the business of the country that this convention is but the forerunner of the Great National Convention, the formation of which will be the greatest historic event of the Universal Trade Press Association. The keynote of this great gathering is the demand for the fairness and equity in all the exhibitors' claims. The Cairo real collections are only the rights of the producers and the distributors in a one-sided way, but also giving proper safeguards and guarantees to the exhibitor. They want to do away with the system, the most fruitful source of wrongs to the motion picture theater owner. The possession of a telegram to the special correspondents and to the producer-distributor is too much arbitrary power. In cases where a difference exists between the producer and the exhibitor in regard to film bills or the delivery of reels, the distributor under the present organization has the last word and is not likely to decide against himself.
THE EDITOR'S SAY

(Continued from page 170)

ing more would have been heard of exhibitors' organisations. Instead of
that, the pressure on the exhibitors was increased and now he begins to
feel his power. Honest and constructive leadership has been found and
will soon witness a battle which in all probability will be violent and
for a time destructive, but it is bound to end in a readjustment of the re-
spective positions of producer and exhibitor and with a better and juster
balance of power.

THE COMING PLUNGE

Like all slow but powerful movements, the present struggle for a
proper adjustment is gaining momentum like the current of a big
stream before it takes the plunge down the precipice. When the
plunge comes it will be found irresistible.

The exhibitor, discovering his power, will then need wise leaders
who will use this power, not for unhelpful encroachment on the prop-
er domain of the other branches, but merely for the securing of his own
rights.

BIGGEST CONVENTION OF M. P.

(Continued from page 170)

The tension on the admission of members to the societies in so far as it
affects the growth of the industry on the one hand and the interests
of the smaller exhibitor on the other, is increasing rapidly. The con-
ventions that have been held this year have shown a decided upsurge in
interest and membership which indicates a growing awareness of the
need for a powerful organization to represent the interests of the indus-
ty and to advance the cause of the exhibitor.

We are told that the convention will be held in New York City in
the near future, and that a large number of resolutions will be
acted upon by the exhibitors in the interest of their own rights.

MUSLIN BANNERS

3 x 12 FT. $2.50

MUSLIN BANNER

FOR SALE

Metal Booth

in Section 101

in THE WESTERN MOTION PICTURE TRADE SHOW

GOLD & STERLING

EARN BIG PAY

as a motion picture cashier.

WE PAY YOU

$3.00

PER DAY

WE MAKE A SPECIALTY OF DISPLAY CARDS

SAMPLER ADV. CO, INC.

127 SEVENTH AVE., N. Y.

CARSON, TUNGSTEN, NITROGEN.

RE-NU-FILM

FOR SALE

THE WONDER OF THE FILM WORLD.

In the manageent and distribution of the Re-NU-Film, the studio
has been most successful. The film has been given a great deal of
attention and has been well received by the public.

Bert Lytell

made by estimation and Mr. O'Neill re-
ceived an ovation as he ascended the steps to
the platform and took up the duties of his of-
fice. Upon motion of Mr. Jules Mirakian, of
Buffalo, Mr. Edwin O. Wales, of the
First National Bank of Buffalo, was made tem-
porary secretary. Mr. C. E. Page, of
Brooklyn, the temporary officers of the
convention were made permanent officers.
After a few formal motions and a free dis-
course on the operation of the reel, the
Chairman, Mr. O'Neill, called for the
unanimous adoption of the Rules of the As-
committee and the resolutions for the ad-
mittance of all members of the exhibitor
assn. the Chair received a large number of resolutions dealing with the
following subjects:

Opposition to crossed

Proposals for a percentage bookin

Regulation of present deposit system.

Proposals for the present law re-

resenting the admission of editors to motion picture theaters.

Uniformity in all contracts between pro-
ducers and distributors on one hand and ex-
hibitors on the other.

Resolution calling for high standard of
pictures as to novelty and as to art and phe-

In the present law regard.

THE BILLBOARD
The Billboard Reviewing Service

"IN SEARCH OF A SINNER"

No Roman Antlcorde production, First National, 1925, seen here, is a sentimental romance in which Carole Lombard and Fredric March play the leads. Its weakness is the failure of the production to maintain the interest of the audience.

The story is in a sense桔

"THE CRITICAL X-RAY"

It seems that a weakling, refined girl would select a drab woman, not a man. However, the picture has great merit in its handling of the character of the actress, Miss Mimi Gilmour, her acting technique, which can be seen in the way she manages to carry off her performances with great charm and poise. The two stars are deeply drawn, the weakness being in the direction of the picture which makes it apparent that they are not working together.

The story of a middle-aged woman who is a complete contrast to the woman in the picture, is rather weak, but the picture is made more interesting by the presence of the two stars.

The story is in a sense桔

"THE CRITICAL X-RAY"

It seems that a weakling, refined girl would select a drab woman, not a man. However, the picture has great merit in its handling of the character of the actress, Miss Mimi Gilmour, her acting technique, which can be seen in the way she manages to carry off her performances with great charm and poise. The two stars are deeply drawn, the weakness being in the direction of the picture which makes it apparent that they are not working together.

The story of a middle-aged woman who is a complete contrast to the woman in the picture, is rather weak, but the picture is made more interesting by the presence of the two stars.

"THE CRITICAL X-RAY"

It seems that a weakling, refined girl would select a drab woman, not a man. However, the picture has great merit in its handling of the character of the actress, Miss Mimi Gilmour, her acting technique, which can be seen in the way she manages to carry off her performances with great charm and poise. The two stars are deeply drawn, the weakness being in the direction of the picture which makes it apparent that they are not working together.

The story of a middle-aged woman who is a complete contrast to the woman in the picture, is rather weak, but the picture is made more interesting by the presence of the two stars.

"THE CRITICAL X-RAY"

It seems that a weakling, refined girl would select a drab woman, not a man. However, the picture has great merit in its handling of the character of the actress, Miss Mimi Gilmour, her acting technique, which can be seen in the way she manages to carry off her performances with great charm and poise. The two stars are deeply drawn, the weakness being in the direction of the picture which makes it apparent that they are not working together.

The story of a middle-aged woman who is a complete contrast to the woman in the picture, is rather weak, but the picture is made more interesting by the presence of the two stars.

"THE CRITICAL X-RAY"

It seems that a weakling, refined girl would select a drab woman, not a man. However, the picture has great merit in its handling of the character of the actress, Miss Mimi Gilmour, her acting technique, which can be seen in the way she manages to carry off her performances with great charm and poise. The two stars are deeply drawn, the weakness being in the direction of the picture which makes it apparent that they are not working together.

The story of a middle-aged woman who is a complete contrast to the woman in the picture, is rather weak, but the picture is made more interesting by the presence of the two stars.

"THE CRITICAL X-RAY"

It seems that a weakling, refined girl would select a drab woman, not a man. However, the picture has great merit in its handling of the character of the actress, Miss Mimi Gilmour, her acting technique, which can be seen in the way she manages to carry off her performances with great charm and poise. The two stars are deeply drawn, the weakness being in the direction of the picture which makes it apparent that they are not working together.

The story of a middle-aged woman who is a complete contrast to the woman in the picture, is rather weak, but the picture is made more interesting by the presence of the two stars.

"THE CRITICAL X-RAY"

It seems that a weakling, refined girl would select a drab woman, not a man. However, the picture has great merit in its handling of the character of the actress, Miss Mimi Gilmour, her acting technique, which can be seen in the way she manages to carry off her performances with great charm and poise. The two stars are deeply drawn, the weakness being in the direction of the picture which makes it apparent that they are not working together.

The story of a middle-aged woman who is a complete contrast to the woman in the picture, is rather weak, but the picture is made more interesting by the presence of the two stars.

"THE CRITICAL X-RAY"

It seems that a weakling, refined girl would select a drab woman, not a man. However, the picture has great merit in its handling of the character of the actress, Miss Mimi Gilmour, her acting technique, which can be seen in the way she manages to carry off her performances with great charm and poise. The two stars are deeply drawn, the weakness being in the direction of the picture which makes it apparent that they are not working together.

The story of a middle-aged woman who is a complete contrast to the woman in the picture, is rather weak, but the picture is made more interesting by the presence of the two stars.

"THE CRITICAL X-RAY"

It seems that a weakling, refined girl would select a drab woman, not a man. However, the picture has great merit in its handling of the character of the actress, Miss Mimi Gilmour, her acting technique, which can be seen in the way she manages to carry off her performances with great charm and poise. The two stars are deeply drawn, the weakness being in the direction of the picture which makes it apparent that they are not working together.

The story of a middle-aged woman who is a complete contrast to the woman in the picture, is rather weak, but the picture is made more interesting by the presence of the two stars.
DEMOCRACY

COMBINED EFFORT OF THREE GREAT MINDS

The combined effort of three great minds—William McKinley, William Howard Taft, and Woodrow Wilson—will be brought to life in this new film, "DEMOCRACY," which will depict the historic Peace Conference of 1918.

This epic film will tell the story of the struggles and sacrifices of humanity for justice, peace, and freedom. It is a dramatization of the Supreme Achievement of Motion Picture Drama.

World-wide interest is announced in December 1918.
"Sooner or Later" (Continued from page 172)

...in the gaslight of the busy street, ...to the music of the dancers' feet...

...and there, in the center of the room, stood the statue, ...in the shape of a woman...

...the strength that had been lost to her...

...and in the silence of the night, ...her heart was beating faster...

...her eyes shone with a quiet light...

...her smile was at once gentle and resolute...

...in the coolness of the night, ...her footsteps were lighter...

...and in the moonlight, ...she saw a shadow...

...and in the silence, ...her thoughts were with him...

...and in the darkness, ...her heart was filled with love...

...and in the quietness, ...her spirit was lifted...

...and in the beauty of the moment, ...her soul was filled with peace.

"A MANHATTAN KNIGHT"

By PAUL B. BOWMAN

Characters: Paul Bowman, Young Man, Old Man, Woman, Child, Street Singer, Policeman, Etc.

SYNOPSIS:

The story of a young man who, through the love and devotion of a woman, overcomes the hardships of life and achieves his dreams.

"MADAMS MATHIS"

"METRO"

SCENARIO DEPARTMENT

JUNE MATHIS

"A MANHATTAN KNIGHT"

By PAUL B. BOWMAN

Characters: Paul Bowman, Young Man, Old Man, Woman, Child, Street Singer, Policeman, Etc.

SYNOPSIS:

The story of a young man who, through the love and devotion of a woman, overcomes the hardships of life and achieves his dreams.

"THE CORSICAN BROTHERS"

Story by Alexander Dumas, directed by Otto Kruger, produced by Allied Film Company, seven parts, produced by United Film Company

Directed by MARION RUSSELL

"TRAVELING EXHIBITORS"

We are headquarters for everything pertaining to the M. P. Picture Company. Glorious stock, quick service, fair prices. Write for price list. Alfred Thorne in charge.

"SPECIAL PRINTED ROLL TICKETS"

Fire Thousand, Ten Thousand, Fifteen Thousand, Twenty-Five Thousand, Fifty Thousand, One Hundred Thousand, One Hundred Thousand...

PRICES:

Fire Thousand, ...: $1.50

Ten Thousand, ...: 3.00

Fifteen Thousand, ...: 4.00

Twenty-Five Thousand, ...: 6.00

Fifty Thousand, ...: 9.00

One Hundred Thousand, ...: 15.00

THE BIG BACHEAD AT THE SMALL PRICE

"The Corsican Brothers," any one, specially numbered, every roll guaranty. Can be obtained at the National Ticket Company, 500 W. 42nd St., New York. Available at all times. Special attention paid to orders. Personal checks accepted. Free delivery. Good for admission to any,
LOBBY DISPLAY FRAMES OF ALL DESCRIPTIONS

From the simple one-sheet frame for general lobby use to the highly ornamented display cases of the important exhibitors—that is the range of the "BILLY-RITE" line, which meets the most exacting exhibitors' requirements.

To supply our large assortment of lobby frames, we are constantly building up a line of lobby frames, special frames that answer the needs of every exhibitor. Our one-piece frames are very economical, and we are glad to design appropriate display and give estimates of required materials for the approval of any exhibitor.

Ask your local dealer for the "BILLY-RITE" line or write us direct for complete information.

MARCH 20, 1920

The Billboard

175

MAILING LISTS
Moving Picture Theatres
Every State—15, 1250; by States, 15, 00.

1,250 Film Exchange, 211 W. 30th St., New York, N. Y.

1,250 Draperies and Beauty Decor, 211 W. 30th St., New York, N. Y.

Ask for Peter J. Williams, 118 W. 30th St., New York, N. Y.

For further information, write to

A. F. WILLIAMS
118 W. Adams St., Chicago, Ill.

BIG THEATER FOR NEWARK
Joseph Stern, Well-Known Exhibitor, Will Build 3,000-Seat House in "Grand Central" Block

A modern moving picture theater, larger than any of those now in Newark, will be built in the "Grand Central" Block on the north west corner of Johnson Ave. and the site of the former Joseph Stern, proprietor of more than half a dozen moving picture theaters in Newark and its suburban.

The new theater will be on Ferry street between North and North Central Ave., the biggest movie center in the state. It will have a seating capacity of 1,500 and a floor space of 4,500 sq. ft. The new building will be constructed on the site of the last move house in the city, and is expected to open in time for the fall season.

The theater will also include a dance parlor, a restaurant, and a reading room. It will be equipped with the latest moving picture equipment, and will be opened to the public by the end of the month.

STEEL FURNACE
Grand Rapids, Michigan

[Image or text not visible]

PINE BLUFF, ARK.

[Image or text not visible]

STEEL FURNACE

[Image or text not visible]

A "MOVING" PHOTOGRAPHER

[Image or text not visible]

ROLL TICKETS

THE MID-WEST HEADQUARTERS.

[Image or text not visible]

LET US START YOU IN THE MOVING PICTURE BUSINESS

Your local dealer has a complete line of equipment and literature to start you in the business. Write for Catalog, explaining everything. Write today.

[Image or text not visible]

MOTION PICTURE BUSINESS

Small Capital Starts You

[Image or text not visible]

THE ART OF ACTING FOR THE SCREEN AND STAGE

[Image or text not visible]

CAN WE PAY

[Image or text not visible]

SOUTHERN EXHIBITORS

[Image or text not visible]

THE QUEEN SERVICE.

[Image or text not visible]

SIMPLEX POWER MACHINES

[Image or text not visible]

FOR SALE—30 Mutoscope Machines

[Image or text not visible]
SPARK INTENSIFIER HUSTLERS!!

Get ready for 1920—Another big season predicted
Biggest and best layout for your money
15 CENTS EACH IN 300 LOTS OR MORE
UNIVERSAL AND CHAMPION SPARK INTENSIFIERS


J. L. RAMMIE
THE [BUDLOP] MANUFACTURING CO. MONTGOMERY, ALA.

SERIAL PADDLES

We Sell To Jobbers Only

SCHULMAN'S
39 West Eighth Street, New York
Phone 1542-1543 Stuyvans 

Concert Band at Liberty
-- MAY 1st --

An up-to-date, organized, 18-piece American Concert Band with new uniforms. Superb attraction for Parties, Chautauquas and Summer Resorts. Write for full particulars. Address Band Master, Box 634, Jacksonville, Fla.

WANTED ONE MORE SHOW TO FEATURE

Produce Big and Have a Good time. Will pay expenses and 50% of receipts for one more show. Address Band Master, Box 634, Jacksonville, Fla.

MUSICIANS WANTED
FOR CONCERT BAND

addy Band Master, Box G34, Jacksonville, Fla.

WANTED
LYRIP TOP TENOR

Prima Donna, Long Legged and Cheeky Girls. Show two years under contract, and ready for booking. Send to the address given.

MONKEYS

For Circuses, Theaters, and Concessions. Write

WANTED
LYRIP TOP TENOR

Coale Bros. Show, Shreveport, La.

TENT WANTED


TENT WANTED

MONKEYS

For Circuses, Theaters, and Concessions. Write

GOOD CIRCUS

BILLPOSTERS WANTED

QUICK

Gole Bros. Show, Shreveport, La.

WANTED
LYRIP TOP TENOR

BARRY TUCKER

515 Sixth Avenue, New York City.

FLATS OF ALL NATIONS

ALL DESCRIPTIONS AND SIZES

Address Band Master, Box 634, Jacksonville, Fla.

The Gagnon-Pollock Attractions

FIRST CALL

WANTED--Patent for all New Sells and Exhibitions and Special Shows. Address Band Master, Box 634, Jacksonville, Fla.

STORM KING

The Best Gasoline LANTERN

We are the exclusive distributors.

WINDSOR SUPPLY CO.

The Address in All Mail to
112 Union St., St. Louis, Mo.
$1.60 $1.60 Concessionaires, Sheet Writers, Demonstrators and Agents

SAVE MONEY BUY DIRECT FROM THE MANUFACTURERS
Our Goods, Prices and Deliveries will get you the COIN this season.
WE HAVE THIS YEAR A BIGGER LINE OF MONEY MAKERS.

WATChES
No. 570—This watch is guaranteed to keep accurate time. Fitted in a silveroid case, antique bow, stem set, stem wind, never escapement. Each in a beautiful box. A BIG FLASH. Price, $1.60 Each.

OTHER WATChES AT LOWEST PRICES.

$36.00 Per Gross $3.60 Per Dozen SAMPLE 60 CENTS

EDISON SPARK INTENSIFIER COMPANY, No. 316 Harrison Ave., Detroit, Mich.

TRAVELING BAGS
No. 30—Made of genuine leather. Size, 18 inches. With two finials. Cloth lining, heavy brass lock and trimmings, corner bumpers. A good, strong and durable Bag that will stand wear and tear.

PRICE, $5.50

Write for Catalog. It's Free.

NEW SALES COMPANY,
Care The Billboard. Cincinnati, Ohio.

W. ODELL LEARN and Co.

ESTABLISHED 1861

Okla Ewna Tiv

That can be used as a Tiv or Roll Down. Has swing device, shoulders and all necessary attachments, also two sets of four marbles. With Roll Down outfit you take the center and give both ends. Other one comes two ways; like any Tiv. Made on Pastry Boards, brass pins, golden oak finish. Guaranteed perfect and reliable. Quick shipments. Express orders, $1.00 each, two for $1.50, plus 15% war tax. One-half with order. Extra Marbles 60¢ each set.

NEW SALES COMPANY,
Care The Billboard. Cincinnati, Ohio.

W. ODELL LEARN and Co.

The Snap Links
Put up on handsome display cards, in single pair and dozen lots. Positive patent snap, very attractive design. DESIGNED TO SELL.

PRICES $1.25, $1.50, $2.50 PER DOZEN.

THE SNAP LINK MFG. Co.
419 Broadway, New York

Joe Novak's Greater Shows

Joe Novak, 414 10th Ave., North Minneapolis, Minnesota.
DUFFOUR & TILFORD SHOWS

Featuring the World’s Greatest Free Attraction, the Four Flying Moores, in Their Gigantic Casting Act.

OPEN IN RICHMOND, VIRGINIA, MARCH 27th.

FULTON LOT—LOCATION, 7th & ORLEANS STS., UNDER AUSPICES OF CIVIC ASSOCIATION.

All parties holding contracts or signed with this show in any capacity must report in Richmond, Va. or before March 27th.

Will book Motorhomes and Ventian Swings with or without wagons.

Can place Promoter and Second Man. Must be a hustler and know how to use a brush. Thus, Alot, wire. Will buy four-acts a Dragon Lusdon, Wilm. Grindha, Ticket Seller, Men to Make Openings. Jimmy Wilson wants Concession Agreements. Will clean ten work Unmentionable Lion Act.

Colored performers to double in brass. Always pleased to hear from reputable showmen.

CONCESSIONAIRES

Can place Concessions that are free from objectionable features.

WANTED QUICK FOR DE BARBES TEMPLE OF MODERN MIRACLES;
THREE YOUNG LADIES TO WORK IN ILLUSIONS, ESPECIALLY DESIRED, ONE THAT CAN WORK BUDDHA. MUST BE YOUNG AND GOOD LOOKING. STATE ALL FIRST LETTER, AGE, HEIGHT AND WEIGHT.

ADDRESS W. E. DeBarbe, 120 W. PENN ST, ALLENTOWN, PA.

Our route for the season, Virginia, Maryland, Ohio, Pennsylvania, Ohio, and the Virginia and North and South Carolina Fairs.

NOTE! We are the first and only show that will exhibit in Square and Point, Mo., the Great Carnival Spot in the United States. Given a weekly pay roll of $1,500,000. The Bethlehem Steel and Bethlehem Ship Yards employing 25,000 men.

DUFOUR & TILFORD POINT, Also the first show to exhibit in the following cities this season:

HICHHOND, VIRGINIA, MARCH 27TH TO APRIL 3RD.

FREDERICKSBURG, VIRGINIA, WEEK APRIL 6TH.

ANNAPOLIS, MARYLAND, WEEK APRIL 12TH.

SPARROWS POINT, MARYLAND, WEEK APRIL 19TH.

BALTIMORE, MARYLAND, WEEK APRIL 26TH.

Address: DUFUROUR & TILFORD SHOWS, Richmond, Va. Phone Randolph 1024.

ELK TEETH CHARMS

Sold in 2 sizes and sold to you from the buyer direct. The retail price is $2.50 to $3.00 each, wholesale price is $1.00 each. Send $1.00 per dozen, 3 dozen free. Price $2.00 per dozen. 5 dozen free. The Elk Teeth Charms are made in India, and are the best known in the world. They are in 3 grades, large, small, and medium, each grade sells at a different price, $6.00 each, $10.00 each, and $15.00 each. They will last for years, always are valuable, and are the best known in the world. The price of a dozen is $1.50, and 10 dozen are $10.00.

Harry Kittzinger Company,
45 Water St., Providence, R. I.

LOOK LOOK --- LAY DOWN WHEELMEN

Three very big bicycle wheels. Be up-to-date and modern in your equipment. Made just right with our special design. Three very big bicycle wheels. Be up-to-date and modern in your equipment. Made just right with our special design.

Address: WALTER J. WOLF, Manager.

FLAT CARS

10 64-Ft., 60,000 Lbs. Capacity

DIRECT RESERVATION.

First-class condition.

PERFECTLY FITTED.

PERFECTLY FITTED.

VENICE TRANSPORTATION CO.

2602 Washington St., Boston, Mass.

NUBOLE?

DOLLS

THE REAL ROSE O'NEIL Unbreakable.

By special arrangement with GEO. BORGELFE & CO. 21 East 45th RTH.

WITH THE REAL KEMPWIE Hair Dress

No sets needed, sample free. Send $2.00 to cover cost of handling.

A. CORENSON

509 5th Ave., Los Angeles, Calif.

MOHAIR


HUMAN

HAIR WIGS

$20.00 PER 100

OR $3.00 PER DOZEN

One-third deposit with orders, balance in 30 days. Money due January 1, 1920 by lining up with live wires.

DIVING GIRLS

WANTED

Long arrangement with the Kvenora Great Shows, giving 3 weeks in 3 big cities. Will act as property of the show or act as property of the show. Will book Motordrome and Venetian Swings with or without wagons.

Georges Hurst, 820 Broadway, Boston, Mass.

INDUSTRIAL EXPOSITION

To be held at San Jose, California, May 25 to June 1, 1920. The greatest home exhibition ever held in the United States. $50,000 has already been subscribed for. Address: INDUSTRIAL EXPOSITION, 1700 Fourth St., San Jose, California.

WANTED

Sensational Free Acts

of the highest possible class coming for the

100% CLUB

WILLIAM HOWE'S GREAT LONDON SHOWS

WILL BOOK Motordrome and Venetian Swings with or without wagons.

Our route for the season, Virginia, Maryland, Ohio, Pennsylvania, Ohio, and the Virginia and North and South Carolina Fairs.

NOTE! We are the first and only show that will exhibit in Square and Point, Mo., the Great Carnival Spot in the United States. Given a weekly pay roll of $1,500,000. The Bethlehem Steel and Bethlehem Ship Yards employing 25,000 men.

DUFOUR & TILFORD POINT, Also the first show to exhibit in the following cities this season:

HICHHOND, VIRGINIA, MARCH 27TH TO APRIL 3RD.

FREDERICKSBURG, VIRGINIA, WEEK APRIL 6TH.

ANNAPOLIS, MARYLAND, WEEK APRIL 12TH.

SPARROWS POINT, MARYLAND, WEEK APRIL 19TH.

BALTIMORE, MARYLAND, WEEK APRIL 26TH.

Address: DUFUROUR & TILFORD SHOWS, Richmond, Va. Phone Randolph 1024.

WANTED

MUSICIANS-WANTED--MUSICIANS--FOR--

HOWE'S GREAT LONDON SHOWS

Our route for the season, Virginia, Maryland, Ohio, Pennsylvania, Ohio, and the Virginia and North and South Carolina Fairs.

NOTE! We are the first and only show that will exhibit in Square and Point, Mo., the Great Carnival Spot in the United States. Given a weekly pay roll of $1,500,000. The Bethlehem Steel and Bethlehem Ship Yards employing 25,000 men.

DUFOUR & TILFORD POINT, Also the first show to exhibit in the following cities this season:

HICHHOND, VIRGINIA, MARCH 27TH TO APRIL 3RD.

FREDERICKSBURG, VIRGINIA, WEEK APRIL 6TH.

ANNAPOLIS, MARYLAND, WEEK APRIL 12TH.

SPARROWS POINT, MARYLAND, WEEK APRIL 19TH.

BALTIMORE, MARYLAND, WEEK APRIL 26TH.

Address: DUFUROUR & TILFORD SHOWS, Richmond, Va. Phone Randolph 1024.

Lorman-Robinson Famous Shows

WANT FOR MONSTER AMERICAN LEGION FETE

Fayetteville, N. C., Right on Downtown Street, Week of March 22nd

Cook House and Refreshments exclusive, all legitimate Privileges. We have complete outfit for high-class Dog and Pony Show. Can place one more up-to-date Riding Device. Address LORMAN-ROBINSON SHOWS, - - - Fayetteville, N. C.
Well, Boys, Look Us Over

Lagg's GREAT EMPIRE SHOWS

ARE GOING TO PLAY ANOTHER BIG ONE

HOPE, ARK., ON THE STREETS, UNDER AMERICAN LEGION

First show in 3 years and Hope never was more prosperous. Don't wire or write. Come on and get in on the good ones. We have real territory booked now. Can place money-getting shows and all kinds of Concessions. Ferris Wheel man who understands Poodle Engine, Colored Performers, those who double preferred, come on. Dancers for Cabaret, Fakir for Fakir Show. Don't fail to book now, as we have more red ones to follow Hope. Address all mail HERMAN AARONS, Manager, Shreveport, LA., this week; then another big one, Hope, Ark., week of March 22-23.

Big Money in Mixed Drinks

Prohibition is making millions of new customers. A "Thermo" Electric Mixer for your counter is a wonderful attraction. Beautiful in design and finish. All working parts enclosed and waterproof. Universal Motor, operating on alternating and direct current. Fully guaranteed. Order one today. It will start making money for you right away.

Regular Price $27, Our Price $19

ELECTRICAL & ENGINEERING CORP. - 714 E. 43rd Ave., NEW YORK

Floral Parade Committees, Remember Us

We are the largest manufacturers with the most complete line of Floral Parade Decorations in the United States. Our prices are right. Catalogue will be sent to letterhead address. Concessionaires and Streetmen, we have the greatest line of Loose Flowers and Basket Decorations ever offered this season. Choose Flowers as low as 75c per Gross & up. Beautiful Baskets with Flowers at $1.50 and up. Place your orders now, for there will be a big demand this season. Send us five to ten dollars for sample line of Basket and Flowers showing a variety and quantity. We guarantee satisfaction or money refunded.

J. F. GASTHOFF & CO., - - Danville, Illinois

Leading Manufacturers of Artificial Flowers and Decorative Supplies.

The ROBERTSON & JENNINGS AMUSEMENT COMPANY, Inc.,

Open Season of 1920 at Alpena, Mich.

Under Strong Auspices, The Eagles, known as the Biggest Boosters in Upper Michigan.

We Own Our Own Rides (2) Big Three-Axis Merry-Go-Round and Mammoth Eli Ferris Wheel; Also Three Shows.

WANTED - Shows for Athletes, Plantation or Any First-Class Show for a Route which is the best. Michigan. On account of sickness can use good man for our Big 10-in-L. Also show can get any kind of Concession man for $10 a day in addition.

MR. CONCESSION MAN - Do you know if you let this chance go by you are just throwing away money? Can use String Game, Spot, Hoop La, Palmist, or any other LaGAN game that gets some attention. As we only book one Concession of a kind, get busy and wire or write for space to

C. L. JENNINGS, Mgr., 352 Plymouth Avenue, Buffalo, N. Y.

WANTED - Barlow's Big City Shows - Wanted

White and Colored Minstrel Performers, Cabaret Entertainers. Address HAROLD BARLOW, Manager, as per route. Would like to hear from Irish Dancer.
OBITUARY

WORLD RADIO HISTORY

I. Mmeh 3 to thee

MINNIE M. SUTTON

GEORGE T. HUGHES

HARRY R. POLACK

PLATE-G. D. Willard, of Lebanon, Iowa, died

PHILIP T. FREEMAN

LARRY BOYD

In Fondest Memory of

HARRY R. POLACK

of Lebanon, Iowa, on October 13, 1919. He was

KING OF THE MOUNTAIN, 1510

HARRY R. POLACK

Age 65, was an old time showman, and is dead of an

WORLD RADIO HISTORY

NUGGETS?

When making your plans for the coming season don’t overlook the importance of dependable lighting equipment. There is only one gasoline lamp designed expressly for the amusement trade and that is the

AMERICAN SHOWMAN’S LAMP

It is best for circus tents, tent shows, carnivals, companies, exhibitions and attractions of all kinds. Built substantially to stand the hard knocks.

600 Candle Power—Shadowless

Twelve-inch curved steel reflector throws all the light down. Simple and easy to operate. Nothing to set up or assemble, simply hang lamp up and light it. Has automatic cleaner. Equipped with wind shield for outdoor use. Thousands in use. Endorsed by show folks who use them. We also make American Gasoline Lanterns. Wind and storm proof, 400 candle power light. More in use by show people than all other makers combined. Hollow wire lights, generators, pressure storage tanks, mantles—anything you want in gasoline lighting and heating appliances or supplies.

Write for circulars and price list.

AMERICAN GAS MACHINE CO.

715 CLARK ST.,

ALBERT LEA, MINN.

In Loving Memory of My Dear Brother,

George T. Hughes

19 years was a steady worker for the Parkside Hospital, For 5 years, as a member of the service, he was a valued member of the hospital staff and has a large circle of friends and acquaintances.

KING OF THE MOUNTAIN, 1510

Harry R. Polack, who died March 20th, 1919.

NOT LOST, JUST GONE AHEAD.

LARRY BOYD.

In Fondest Memory of

HARRY R. POLACK

Wife Passed to the Great Beyond, March 20th, 1919, Sadly Missed By His Devoted Wife.

MRS. HARRY R. POLACK.

NUGOLE?
Decorations for Carnivals and Parades

The greatest summer season we have ever known is just around the corner. Right now is the time to prepare to take advantage of the greatest era of money spending this world has ever known. Send for our catalogs and get busy.

Decorations
We have an immense line of low priced floral decorations, and every kind of color and decoration. Send for our big free book on Floral and every kind of decoration. Send for our big free book on Floral

Flower Baskets
Our Flower Baskets make wonderful presents for Convocation men. We have them in a great variety and at all prices. They make a big hit wherever shown. Send for special catalog.

Our prices are lowest on decorations, carnival goods, palms, vines, confetti, serpentines, etc.

BOTANICAL DECORATING CO.

Our Flower Baskets are the only ones made for the decorations.

208 West Adams St., CHICAGO.

$125 M

S. BOWR Announced

In the Christmas Market now going off for 1930. There are good sales on due to beautiful decorations. Now is the time to sell that way. millionaires are very hard to get. Others are asking a lot. As far as they are, wholesalers who have with their personal catalogues, the right man.

WANT—FREAKS and ATTRACTIONS

WANT PROMOTER who can do some contracting. Salary no limit to what we will pay. Send for special catalog.

S. BOWER, 47 Lexington Ave., New York City (For reply mail to Navy)

A. B. Miller’s Greater Shows

OPEN APRIL 15th

EVERYTHING NEW BUT THE NAME

Have ten weeks booked in the best spring territory in the U. S.

WANT—ATHLETIC and DOG SHOW, Will furnish new and complete outfits for same.

WANT CONCESSIONS—Flat rate, one of a kind only. Candy, Dolls, Fruit, Groceries, Upa, Glassware, Juice and Cook House already sold exclusively.


Mebane Four County Fair

MEBANE, N. C.

SEPTEMBER 7, 8, 9, 10.

WANTED—Free Acts, Attractions and clean Carnival. MUST BE CLEAN.

J. B. JOHNTSON, Secretary.

WANTED—McMAHON SHOWS


On the Chesapeake Bay, Baltimore, Md.

MERRY-LAND BEACH

ZARRO-UNGER CONSTRUCTION CO., Pittsburgh, Pa.

BALTIMORE’S NEW HALF-MILLION-DOLLAR PARK

$500,000.00

Work now under way, to be completed and opened May 26th. The only and best bathing beach within twelve miles of Baltimore. Entire section is beautifully wooded with trees and flowers.

Under construction—Tasteful Cottage, Old Mill, Bath House, Palace of Fun, Concession Booths, Bandstand, Dance Pavilion, Restaurant, Baseball Grounds, Mechanical Fun House. A $500,000.00 Pier now under construction for the landing of the Baltimore and Western Shore of Maryland and for the Baltimore and Eastern Shore of Maryland. Very good business. A new and complete outfit for Baltimore’s reigning park. Street car connections direct from city into Park; also madam roads direct from heart of city into Park. Excursion boats will make eighteen trips daily to city. Very large and a most desirable show. Three picnics booked and almost every one of the season.

This will be the biggest known to show world for legitimate Concessions. Write or wire what you have to offer.

SANDY BEACH AMUSEMENT COMPANY, INC. A. P. Griger, General Manager, 705 Lexington Building, Baltimore, Md.

EXPOSITION WATCH

AT WHOLESALE

$1.45 EACH

Attractive and Flashy

This watch 1s a 14-kt. case, gold, gold-filled. Special prices on this one. Watch that will attract the public and cost the less. The bright prices now.

This watch is a 14-kt. case, gold-filled. Special prices on this one. Watch that will attract the public and cost the less. The bright prices now.

SEND FOR OUR FREE CATALOG

Compliments of the manufacturers and prices with other books and see for yourself how low our line will please all others.

ROHDE-SPENCER CO., Wholesale Only

EVERYTHING IN JEWELRY, WATCHES AND SPECIALTY LINES

Entire Building, 215 W. MADISON ST., CHICAGO, ILL.

WANTED FOR C. R. LEGGETTE


Specialty Dealers-Premium Men-Salesplan Operators—Sales Board Operators, etc., etc., we are Jewelry and Novelty Specialists.

We are looking where good for this season. If you wish to make real money this summer it will be to your interest to write for our watch.

RUSSELL BROS. SHOWS WANT SHOWS, CONCESSIONS, COLORED MUSICIANS AND CONCESSION AGENTS.

Address RUSSELL BROS. SHOWS, De Ridder, La., March 15-20; Shreveport, La., March 21-22; Ruston, La., March 23-April 3; Monroe, La., April 3-10; Pine Bluff, Ark., April 12-17; Hot Springs, Ark., April 19-24.

$1 A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.
LAST CALL
ROSCEO'S IMPERIAL SHOWS WANT

SHOWS—We have seven and have room for three more that do not conflict. Good opportunity for MUSICAL TAB or Minstrel Show.

CONCESSIONS—A few exclusive sold. All others open. We pay all after closing.

NOTICE—All Showmen, Concessionaires and Free Act Men wishing to build or repair equipment can have space at the opening lot for that purpose by writing for reservations not later than two weeks prior to the opening date.

TOP SALARIES to Workingmen experienced on ALLAN HIRSCHFELD CARROUSEL, ELI WHEEL, AIRPLANE CARROUSEL, HONEYMOON TRAIL and general show work. Good opening for good Grinders experienced on Mechanical Shows.

SPECIAL NOTICE TO SHOWMEN AND CONCESSION MEN—Our Spy Agent, Wm. D. Leonard, will be at the Star Hotel, Columbus, Ohio, Friday, March 19th.

The following men get in touch with us immediately and learn something to your advantage: Paul Wilke, Big Gaur, Everett Shaffer, Fred Nullen ("Western King"), Fred Darling, Jack Cattings and "Yellow Boy."

Show will POSITIVELY open Saturday, April 24th, Detroit, Mich., in one of the best money spots of Detroit, and will follow with three more good spots in the same city, after which the show will play some of the larger towns thru Michigan, Indiana, Ohio and Illinois, under best acceptances.

We also have some of the best Fair dates in the name States.

Address all mail to R. T. WADE, Gen. Manager, 149 Chestnut St., Adrian, Mich.

CONCESSIONAIRES HIGH CLASS ATTRACTIONS

If you are looking for a bank roll you cannot afford to pass up the

CENTRAL FAIR CIRCUIT OF PENNSYLVANIA

1920—BIGGER and BETTER THAN EVER—1920

KUTZTOWN, August 21-28. George C. Borden, Secretary.


PHILADELPHIA (Byberry), September 5-7. Capt. Wm. Kanell, Secretary.

ROSENTHAL, September 1-5. Capt. Wm. Kanell, Secretary.

WALLACE EXHIBITION SHOWS WANTS

OPENING PHILADELPHIA FAIR SEPTEMBER 12TH

We are seeking to attract the following


SOLDIERS, SAILORS AND MARINES

GET THE NEW BOOK

March A. E. F. Fun From France

Soldiers, Sailors and Marines. Fun From the Trenches, Just Like the Real Ones.

Sold for 30c.

Send for trial copy.

Arthur Gardiner

18 Court St., Brooklyn, N. Y.

WANTED—Real Cornet Player. Must be able to play first chair. Write W. M. ATTEBERRY, Bandmaster, Continental Motors Corp., Muskegon, Michigan.

SHIMMY DANCERS

Next to anyone sing. No free samples. 25c. per line. Add a line. We should have your next advertised by the first of next month. Life-size costumes. Very desirable. Payance one-cents per line. Apply to the secretary of this paper. M. Mooney, Manager, 268 East Tenth St., Columbus, Ohio.

FOR SALE—ONE LINK PIPE ORGAN

Advertise in this paper. Pay $12.00 per line, 6 cents per word. Three months' contract.

ITALIAN MUSICIANS—WANTED

Clarinet, Trumpet and Banjo players. Beats in Ohio. Will make good token. Applications to Fred C. McGuirk, 105 Austin Street, Columbus, Ohio.

FOR SALE—ONE LINK PIPE ORGAN

Good as new, for sale cheap. For further information write to 3009 89th, Topeka, Kansas.

LUCOLE? 

POSSIBLY THE TWO GREATEST FORTUNE TELLING SPECIALTIES

CONCESSIONAIRES—Your Golden Opportunity

GET THIS MONEY WITH THE

Lillie White Fortune Telling Cards

A new and fascinating method that everyone will want to buy, because everyone can operate this wonderfully automatic system. Anyone who can shuffle the cards can read their fortune. Retail price $2.00. Special price $1.50 per dozen. Send 50c. for sample.

Lillie White Mfg. Co.,

829 So. San Pedro St., Los Angeles, Calif.
SUPERIOR SHOWS

WANT FOR LONG SUMMER AND FALL TOUR OF THE BEST CITIES AND FAIR DATES

One or two more Real Shows of Merit. Want especially Mechanized Show. Real Wild West, Pan House, Over the Falls or Big Dog and Pony Circus. Will finance or furnish equipment for worth-while attractions.

WANT for Biggest Rideshow in America, the Best Freaks and Museum Attractions, such as Midgets, Fat Lady, Skewers, Dogs, Coon and Bear, Sword, Manipulators, Snake Charmer with big snakes, or any other Real Pit Attractions. Long season assured and best of Pullman accommodations. Address GENE MILTON, Mr. Side Show.

FAIR SECRETARIES

We are now contracting our Fair Circuit and have few dates still open. If interested in a Twenty-Car Show, with 15 High-Class Attractions, kindly get in touch with Mr. M. W. McQuigg, our Contracting Representative, as per this address.

T. A. WOLFE, Manager, Corinth, Miss., this week; Dyersburg, Tenn., next week.

THIS TIME INTRODUCING

“WEE WEE”

Blynkie made a hit, but wait until you see “WEE WEE”.

Every Carnival Company leaving Southern California has contracted for “WEE WEE” this season.

Celluloid Finish. Mohair and Classy Dress at - $1.05

It’s “WEE WEE” against the field.

A 100 to 1 shot.

WESTERN DOLL & TOY MFG. CO. of Los Angeles

Successors to JONES-MOHAN, 215 E. 7th St.


Lee Bros.’ United Shows

FIVE RIDES. FIFTEEN SHOWS. TWENTY CARS.

Opens April 24th, Havre de Grace, Md.

All Shows, Rides, Bands and Free Acts Booked. Can place all kinds of Concessions that can work for 10 cents.

BASE BALL COUPON BOOKS—Jobbers, Dealers and Agents

3c, 5c, 10c per sheet; 10c, 25c per gross; 50c, $1.00 per doz.; $5.00 per 100. Can place all kinds of Concessions that can work for 10 cents.

WANT TO BUY--TENTS

10c, 25c, 50c per sheet, 50c, $1.00 per doz. Tent. Side Wall Will pay extra. Extra, 10c, 25c Round Trip. 50c per sheet. Must be in good condition. sidewalls must be right for $1.00 each.

C. S. WELCH, 300 Broad St., Gladstone, N. Y.

A FORTUNE

FOR AGENTS and STREET MEN

Now is something that will sell the white lie. Every man who sees it will want one immediately. A terrible stunt that makes an old fortune.

You just slip it in and let it stay there over night. Sell for 35 cents.

Order a supply of MU-TY-KO kits. Be the first to sell them in your territory.

Write for price list. Send 25 cents for sample.

C. WARDER PEN CO.

CAPITAL BEACH

THE PLAYGROUND OF THE MIDDLE WEST

SEASON OPENS SUNDAY, MAY 16

FOR SALE

2 Add-a-Ball Games, Howard make. Each $10.00

4 Monkey Speedway Auto, Real Glass & Rubbers. Each 25.00

3 All-iron Platform Beam Scales, like new. Each 15.00

3 Rubber Ring Bands, first-class shape. Each 10.00

3 Pocket Pool Tables, to sell quick. Each 50.00

3 Motion Picture Machine Heads, Edison and Standard make. Each 25.00

WANT TO BUY


CONCESSIONS WANTED

Concessions of all kinds.

OPEN...WANT TO BUY—TENTS

WANTED 100 More Concessionaires To Push Our “SAND FLIRT” and other models. SEND TODAY for Illustrated circular and prices.

15-inch Minis. with or without Wire. ERNEST DOLL CO. - - - 63 Herbert St., Brooklyn, N. Y.

MISS MAE QUINCY

AMERICA’S MOST ARTISTIC DIVINECACT.

ABILITY, WARDROBE, APPARATUS PRESENTATION BOUND TO SUCCEED. AT LEAGUE APRIL 10. Will also play Shows. Complete. WILL NOT GLOW FRONT TANK, WITH OR WITHOUT TANK. Water Workers and DIVING GIRLS Long season. Send photo. HIGH DUTY TASK FOR SELLERS. Just arrived.

Address Miss T. L. QUINCY, P. O. Box 311, Jacksonville, Fla.

--SHIMMY DANCERS

Large size, assorted. Hand trained. Throaty, strong voices. Can’t send them mails. Present only. May be seen at Show. Will push them at 25c each. Show samples. Bring these with order. Toy prices 15c.-25c. Samples lot 5c. Some hand painted. Dancers head more interesting.

A. GUTHRIE BROS., 804-806 W. Third St., Dallas, Texas.

GLOTH’S GREATER SHOWS

OPEN MAY 1ST IN THE HEART OF PITTSBURGH

WANT SHOWS, RIDES AND CONCESSIONS

GLOTH’S GREATER SHOWS,

ROBERT GLOTH, Treasurer.

Box 173, Upton Station, PITTSBURGH, PA.

AL BLUMENTHAL, Mgr.
This Year's Slogan—All Together: Pep A-Plenty In 1920

Saysol Ice Cream Cone Ovens

A. T. DIETZ, 27 Sayso Building, Toledo, Ohio

The Seyler Organization
What It Means To You

50 YEARS' EXPERIENCE in making medicines that bring repeat business, that conform to all State and Government requirements.

NON-ALCOHOLIC MEDICINES—That take the worry off your mind and bring better results to your customers than the old so-called "booze" remedies.

ADVERTISING SERVICE—Full co-operation from our advertising staff under personal supervision of an expert medicine advertising man.

COMPLETE MODERN PLANT—Equipped to handle all operations in the manufacture of medicines and toilet goods; printing labels, cartons, circulars, etc.

Our prices are no higher than you would pay for inferior goods and service. Therefore, get our quotations before placing your business.

The Seyler Medicine Co.,
1613-1615 Central Ave., Cincinnati, Ohio
Continuously Operated Since 1870

WANTED FOR

Rice & Dorman Shows

—MUSICIANS—

Especially Combos, Clarinet, Baritone, Salaries $20.00. Also good French, One Drum Girl. Want Combinations for the following road shows: American Legion, Whistle Full, March Time, American Legion Band, etc. Dates: March 15; American Legion Band, 1920, March 22, 23; March 24; March 25; March 26. Rates: Hair Band, $3 week; March 25; 26th; March 27; 28th. Rates: Hair Band, $2 week; March 25; 26th; March 27; 28th. Other good Combinations, Drum; parts at Salamander, 250-1 Park Avenue, New York City. Address, BOX 229, Cumberland, Maryland.

THE ALLIED SHOWS
Season Opens Saturday, April the 24th. (Two Saturdays)

GREAT TOYLAND SHOWS
Announce Their Big Advertisement in Next Week's Issue of The Billboard.

LOOK FOR IT

Want quick, scenic and Pictorial Painter, two medium and one small, well-formed Girls for Posing; good salaries; everything furnished. Want Ross Case, Long season, States and Canada. Address, BOX 215, Cumberland, Maryland.

IZZY CERVONE'S American Legion Band
The Band That Made Jazz Famous

BEG TO ANNOUNCE

Opening at the Town Hall, Chicago, the 19th inst. from Monday and onward during this season. To those who offered too considerably this Band will not be advertised. The Seyler Organization, Manager, 1920.

THE GREAT BOSCO GAME

The great Bosco Game is one of the most original Concession games produced in years. It works "two ways" and can be operated for ten cents most any place, as it has the appearance of an advertising proposition as a "line up" and for games.

The game is very attractive, being finished in bright colors, plush and nickel-plated. When opened up is six feet wide by forty inches high and can be shipped as a case which will easily attract attention. The case is placed about four feet back of the counter and game is played by tossing a solid rubber ball into Bosco's mouth, which rolls down into one of twelve pockets, each one numbered with corresponding numbers on the doors, upon which are hung large and small prizes. Case is 40x24x1/4 inches when closed and has handles like a trunk and can be shipped as a case weighing only 75 lbs. Price, complete, $100.00. Add 10 per cent war tax. 25% deposit, balance C. O. D.

We make Concession Games of every description. Circular on request.

MARPLE & HORTON CO., 41 WEST TOWN ST., COLUMBUS, OH.
JOHNNY J. JONES EXPOSITION

LAST SEASON
my bookings are stronger than last year; starting at Calgary Exposition, June 28th, and running continuously, playing consecutive Expositions and State Fair dates until December 1st.

THIS SEASON
Must be of a high-class, meritorious calibre, that can compete with and up to the standard of my present high-grade features.

CAN PLACE MORE ATTRACTIONS
Workingmen in every department, Electricians, Gasoline Engine Men, Grinders, Men for new Riding Devices, Horse Drivers and Sleeping Car Porters.

WANTED TO JOIN MAY 1
EXPOSITION WILL BE ENLARGED ON THIS DATE BY THE ADDITION OF TEN MORE CARS.

WANT TO BUY
Following Railroad Equipment, and it must positively be in keeping with present high standard of my train: State-room Cars and Sleepers, Stock Cars, Flate and Baggage Cars. The latter must pass passenger service inspection. State all in first letter, giving full description, condition, length of body, where Cars can be seen and lowest cash price.

MURPHY'S RESTAURANT AND CAFE
The Greatest Ever Attached to an Outdoor Amusement
WANTS
Attaches in every department, Chefs, Waiters, Cashiers, etc.
Do not confound this establishment with the old-time, ordinary carnival cook house.

ADDRESS
JOHNNY J. JONES
GENERAL MANAGER
CARE
THE BILLBOARD

WANTED WANTED WANTED
for Two Big Weeks’ Celebrations
UNDER THE AUSPICES OF
American Legion, El Paso, Tex.
MARCH 22nd TO APRIL 3rd INCLUSIVE
OTHER GOOD ONES TO FOLLOW
Want Feature Show; will furnish beautiful hand-carved wagon front, complete. Also one Platform Show, or any Show of merit. Can place one good Promoter, also Talkers and Grinders and Freaks for first-class Pit Show. Also Hawaiian Steel Guitar Players. All concessions open; no exclusives. Address, week March 15th, Columbus, New Mexico; then El Paso, Tex. BERNARDI GREATER EXPOSITION SHOWS.

PICTURE and CAMERA MEN
We prepared for this season a large quantity of Cameras and Supplies, and will be able to sell our goods cheaper than anywhere else. Our Plates and 1920 Mounts are well known and the best in the market, quick in developing, quick in exposure, which is the reason for not fading. Prompt delivery guaranteed. Send for free 1920 Catalogue.

BOSTON CAMERA COMPANY,
124 RIVINGTON ST., - - - NEW YORK, N. Y.
SIEBRAND BROS.’ SHOWS WANT
Minstrel Show, with own Band. Manager for Musical Comedy Show; one that can take charge of same. Illusion Show, Hawaiian Show, Moon Show or Well Show, or any money-getting Show, Freaks, Wonders, Curiosities for Ten-In-One Show. We will finance any Show of merit. Want to buy State Room Car; must pass M. C. B. Want legitimate Concession. This Show opens the middle of May. Address D. D. SIEBRAND, Laramore, N. D.

WANTED FOR
H. W. CAMPBELL’S UNITED SHOWS
Manager Horse Riders, Workingmen, Teamsters and Musclemen, Lot Superintendent that can handle thirty-car show, Boss Hostler, Timer, Promoters. Can place Concessions and will furnish good outfit for any good show. Address H. W. CAMPBELL, Manager, Raleigh, N. C., week March 15; Durham, N. C., week March 22.

PILBEAM AMUSEMENT CO.
20th CENTURY SHOWS
Open on Streets Saturday, April 3rd, HENDERSON, KY.
Then SOUTHERN ILLINOIS COAL FIELDS.
WANTS—Shows, Acrobats, Pits, Band, Dancers, Models, Novelties, etc. Want results in one. Write for “HUES” Pit and State Shows. Want men, one or more, same—Concession. Pilbeams, Chows, Chicle, Margarita Whiskey. All inclusive, with All shows. Want strong men, Band, Models, etc. Will pay 25c per show. Address PILBEAM, Amusement Co., Henderson, Ky.

WANTED!
WANTED!
WANTED!
THE LACKEY-HENRY SHOWS
CALL—All People Contracted for this Show Please Acknowledge—CALL
WANTED—We will furnish platform frame-one, complete with all live HANNIBAL and can supply any man to handle any man. We are looking for strong men, Band, Models, etc. Write for FLYING BILLION CONCESSION.

SIEBRAND BROS., 124 Rivington St., New York, N. Y.

TO BE FOLLOWED WITH THE ACKNOWLEDGED GREATEST BOOKINGS EVER ACCORDED ANY OUTDOOR AMUSEMENT

BE A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.
W. J. Bloch Amusement Exposition
SHOWS AND CONCESSIONS:
If you are going to play New England don't book until you see our ad in next week's issue of The Billboard.

W. J. BLOCH, 15 West 38th Street, New York City

CLAUDE HAMILTON'S
BIG CIRCUS SIDE SHOW
20 Weeks Palace Gardens Park 20 Weeks
---- DETROIT, MICH. ----

LAST CALL. OPEN APRIL 27th
WANTED—Glass Blowers, Tailboard Artist, strong Mind Reading Act, Pat Girl. Pat Man, Midgets, Magician, Sword Swallower, Snake Enchantress, any strong Freak or Novelty Act. write. Send picture and all particulars in first letter.
Address CLAUDE F. HAMILTON, Yacht Caudalia, Jacksonville, Fl.

DOUGHERTY BROS. TENT & AWNING CO. ST. LOUIS, MO.
We Manufacture Any Figure or Design You Want for Ball Throwing Tops, Carnival Tents. We Also Store Showmen's Outfits. We Also Manufacture Any Figure or Design You Want for Ball Throwing. Complete Line of Cats and Animals for Ball Games. Figures of All Nations. We Manufacture Any Figure or Design You Want for Ball Throwing Games. Also Complete Outfits for Above.

CALL — CALL
SPARKS CIRCUS
Performers, Side-Show People and Musicians engaged with this Show will report as follows: Performers and Side-Show People, report to Charles Sparks, Macon, Ga., Thursday, April 18th. Musicians to Jack Phillips, Macon, Ga., Wednesday, March 31st. Answer this call at once. Show opens Macon, Ga., Monday, April 15th. P. S. Can place two good Clowns.

WANTED BILLPOSTERS
American Posting Service
757 West Jackson Blvd., CHICAGO

WM. S. DAVE HARRY
Phillips, Rafael & Haas
Hooked Thru the Falls With STEVENS BROS.

WINTER QUARTERS, Chester, Montana.
MACK & GERARD WILD WEST SHOW --- CIRCUS and MENAGERIE
YOUR STATE. SEASON LASTS 11 MONTHS, CUBA, PORTO RICO.
Address, O. OL. G. MEREDITH, Manager (Montana Pack), BERTRAND GERARD, Secretary, 347 East 47th St., New York City.

NO GIRL SHOWS
ZEIDMAN & POLLIE EXPOSITION SHOWS
OPEN LOUISVILLE, KY., APRIL 1st.
AUSPICES MODERN BROTHERHOOD OF AMERICA
Several celebrations booked, and 14 Fairs, beginning in August. Can place good Platform Show. Special proposition to Motor-drome; also Minstrel Show. Can also place a Daily Show that doesn't conflict. Write what you have. Can also place several Concessions. Address HENRY J. POLLIE, Manager, 1493 Broadway, New York City.

Charles Weir's Performing Tigers
Above act now open to book with Carnivals, Parks, Circuses, Fairs, etc. Act consists of the finest and best broken Royal Bengal Tigers in the country. Performed by Captain Tarzan Creamer, America's premier tiger trainer. Act in winter quarters in New York City, and can be seen if desired. For terms, etc., address C. W. B., care The Billboard, 1493 Broadway, New York City.

WINTER QUARTERS, Custer, Montana.
GREAT SANGER CIRCUS
Write Stutts to give you a complete 3-Story Tent. Complete Tent, etc. The story: Rat and Mouse on Pullman car. Address, FRANK WILTON, Santa Ana, 413 Virginia Ave., Joseph, Mo. Can place entire show. Cost is reasonable. Write in detail.

DOUGHERTY BROS. TENT & AWNING CO., ST. LOUIS, MO.
Free, prompt and far-famed, the Mail Forwarding Service of The Billboard stands at your service. Get the safe and sure method by which professional people may have their mail addressed. These performers and showfolk now receive their mail by this efficient department.

Your information will be lost and mix-ups result because performers do not have the right address. Any of the performers and showfolk notARC MAIL, LADIES' LIST.

Boller Cars
liait.!.  •
Mleemee. P.

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,

Barnes. Alice

Barlow, M,
We«. Ell.

-\n
%Mlle. D. 5V.

Alice, Moo Penton, lab Adair. Fr, Lk •

4S >Abbe t. I oy .

Altheer. Herber t tarry. Lester e•Abion, Heart •Dennett, Darla

M..1. J. A.  •Ro Allman, F. E. ••Perronl, finny Allyn, Deb« Dernella, Joe

Archer,. Enront

•Arlaburn Verner

•Aortlre, W. C.

Pertiffe, Mr. IlrYen, Cart

•Iromer. Charley. Drown.« W. IT,

Poor. Parole •0/11••••••n,  boni

•Writo,. D. T. • • • 11,an V, At«

hoorri• L'om Ilrown. FM C.

••th,  Lee ••Ilrown. Ai IL

hon., Rob •••Itrown. IrvIng ...

GENTLEMEN'S LIST

CY.Mhand

LITInest. 'lien,  titi

Win. It.

••itorarillgo. Garr

•Carleogh, Jno.

• •Ch.mberlita. J.

••1, Tear

Plod-. Volcano

Pak, E. it.

Illalr. Walter

Chassall.r, Cher.

ChIckoo Choo

-•ChIckoo Choo

Clark, lard« • '

Clark. Corp. C. 11.

('lark. Freneln W.

Clifton, Pill  y

••Corbran. 111117

••Coleorn. A. W.

"Cook. .1.0,10

Corm bob

••Conion Frankle

Cul«. TATerellen

••Cooku Tarr/

Plea:, C. O.

Corby. Thorn«

Collla.  Tuby

Tope«.

rty

Cromer. Don

Coul•on. ¡tarry

Croduthern. 1

10Mn, 81,11•

ferCr.13).  Il.

Curry. Jack

•IleForai. Elwin

Ih-Coeur,  'flic dont

Iterate ' Mart/

Itermen. itoyul

Devlin. Tommie

ill/Delmar. Fred

TrIll. 711111.0 P.

Dieer. 0101n

lanohne, Geo.

Earth, Vlelor

iloroni,

Dotty, Al 3.

Dak

3

Dak

3

Dak

3
LETTER LIST

Donald McGregor's Shows

Opening in the Capital, Oklahoma City, Okla., on the Streets, March 22nd

SHOOTING GALLERIES

STRIKERS, BALL GAMES, WHEELS and CARNIVAL GOODS

WE LEAD THEM ALL. ASK THE MAN THAT OWNS ONE.

$13.50 A DOZEN

IN GROSS LOTS

$13.00 A DOZEN

Beach Cutie

WITH HAIR WIG

BRUNETTE, BLONDE OR AUBURN

13 INCHES HIGH

BEAUTIFULLY COLORED BODIES

This is positively the best Doll buy in America and we guarantee satisfaction.

1-8 deposit on C. O. D. Shipments. Immediate Delivery.

SHOOTING GALLERIES

STRIKERS, BALL GAMES, WHEELS and CARNIVAL GOODS

WE LEAD THEM ALL. ASK THE MAN THAT OWNS ONE.

$13.50 A DOZEN

IN GROSS LOTS

$13.00 A DOZEN

Beach Cutie

WITH HAIR WIG

BRUNETTE, BLONDE OR AUBURN

13 INCHES HIGH

BEAUTIFULLY COLORED BODIES

This is positively the best Doll buy in America and we guarantee satisfaction.

1-8 deposit on C. O. D. Shipments. Immediate Delivery.

DONALD McGREGOR'S SHOWS

Opening in the Capital, Oklahoma City, Okla., on the Streets, March 22nd

Donald McGregor's Shows

Opening in the Capital, Oklahoma City, Okla., on the Streets, March 22nd

Cushing, heart of the city, week of March 24th; Drumright, on the streets, week of April 5th. All in the heart of all fields. Booked solid to June 30th. New booking some of the best Fairs in Middle West. Want Mechanical Shows, Hawaiian Dancers, Grinders, Lecturers, Cigarette Fiends. Good opening for legitimate Concessions. No exclusives. Positively no graft.

DONALD McGREGOR'S SHOWS

Box 342, Oklahoma City, Okla.

FOR SALE-OCEAN WAVE

First-class running condition.

DANCING DOLL GAME

24 foot long. First-class condition. Write or wire.

L. M. MARTIN, Chester Park, Wis.

Cincinnati, Ohio.
"ATLANTIC CITY BOARDWALK"

(INCORPORATED)

A TWENTY-THOUSAND-DOLLAR PRODUCTION OF SOCIETY'S PLAYGROUND
"FRESH AS THE TANG OF THE SEA BREEZE"

A REPLICA OF AMERICA'S MOST FAMOUS AND MOST FASHIONABLE RESORT

CHICAGO NEWSPAPER COMMENTS ON CHICAGO PRODUCTION, COLISEUM, DEC. 6-13, 1919.

DAILY NEWS: "The Coliseum glowed with color and pulsed with life."

AMERICAN: "Scenic marvel is Board Walk open today. Crowds throng Coliseum."

HERALD-EXAMINER: "Chicago society gets thrill at Board Walk. Three times the doors were closed against the crowds that sought admittance."

WHAT MORE COULD BE SAID?

JOURNAL: "Society revels in joy of spending at Board Walk. Everything the heart could wish is there."

POST: "The great Coliseum was a blaze of glory. A howling success."

TRIBUNE: "Board Walk ends gay week with $100,000 profit. The most beneficial benefit ever undertaken by Chicago society."

The Atlantic City Board Walk, Incorporated, have built this show for indoor events only, and are prepared as contractors to lease and install the equipment in any city on a straight, all rental basis. Society Groups, Civic Organizations, Clubs, Lodges, or Promoters, who desire to raise a large fund quickly and surely, it is your opportunity. A wonderful chance for smart Promoters who have nothing to do in Fall and Winter.

FAIR SECRETARIES, having a large building should look into this.

NEXT STAND, ST. LOUIS, MO., COLISEUM, APRIL 5 TO 14, 1920

Come and send your committee to inspect this innovation. A gorgeous wonder. Accept the rights now for this whirlwind box-office attraction.

"SEE THE STARLIT OCEAN ROLL SILENTLY IN THE DISTANCE. ENJOY THE LOBSTER LAGOON."

CONCESSIONAIRES

A few choice locations still open. Don’t waste time until you have the best and clearest outfits. This production does not depend on Concessions. New society columns, St. Louis newspapers, they will tell you the story better than we can. This event being promoted by the very best people in St. Louis at an expense of Thirty Thousand Dollars.

"STROLL IN THE MOONLIGHT ON THE BOARD WALK AND MINGLE WITH THE BEST."

Address all communications to

ATLANTIC CITY BOARDWALK, Inc.
Or care Marquette Hotel, St. Louis, Mo., until April 14th.
BEWARE OF IMITATORS.

WANTED

ATLANTIC BEACH PARK

Can place Ferris Wheel, High Striker, Hoopla, Shooting Gallery, Fish Pond and Concessions that do not conflict. This Park opens the second Sunday in May and is situated on Narragansett Bay, one mile from the heart of the city of Newport. R. I. Excursion boats land daily from various parts of New England. This is a seven-day park. Address all communications to MAX KENNER, General Delivery, Newport, R. I.

Cabin John Bridge Park

WASHINGTON, D. C.

Overlooking the Potomme River. The mecca of all sightseers and visitors to Washington.


WANTED — Whip, Frolic, Ferris Wheel, Portable Rink


WORLD’S FAIR SHOWS

Will Open SATURDAY, MARCH 20 (2 Saturdays) IN MEMPHIS, TENN.
Stuttgart, Ark. Arkansas, American Legion, and Argenta, Ark. Argenta R. P. O. E. to follow. Can use one good Show to feature and will furnish elaborate, hand-crafted, three-wagon food for same. Also two good General Shows. Concessions come on. No exclusives. Want Italian Musicians to strengthen band. Want Hallo on Rides, Train and all working departments. Want one good Second Man that can produce results. Address WORLD’S FAIR SHOWS, P. O. Box 1231, Memphis, Tenn.

CO-OPERATIVE BOOKING AGENCY

ARTISTS—We can use a few more first-class Acts for Fairs Also Vaudeville for Theatres. Tell all first letter.

FAIR SECRETARIES—Let us know your wants. We can supply you Acts at Artist’s own price.


"STELLA"


G. COUTTS, 261 East Colorado Street, PABADENA, CAL.

ON HAND—THOUSANDS OF DOLLS, OVER 100,000 CREPE PAPER DOLL DRESSES, HUNDREDS OF GROSS OF GIVEAWAY SLIM—ON HAND

ANNOUNCEMENT BUNDAH TOY & DOLL CO.

DRESS PRICES—Plain Waist, $6.00 per 100; $5.00 per 1,000. ELASTIC WAIST—$7.00 per 100; $6.00 per 1,000.

With Our Dolly Dimple Hat. Special Prices to Jobbers and Large Users. BABY KEWPS—4 in. high, with Hood. 100 each, in bbl. lot.

BADGER TOY & DOLL CO., 600 Blue Island Ave., CHICAGO, ILL.
SELLING BIGGER THAN EVER
NON-BREAKABLE
BALLET GIRL
FAIR AND CARNIVAL WORKERS PREMIUM USERS
Why not handle the best which costs the least in the long run?
GEMINE
ROSE O'NEILL
KEMPWIS
BEAUTIFULLY DRESSED
In finest silk, large assortiment of solid colors........... $30.00 Doz.

DOLLS FROM $3.00 DOZ. TO $35.00 DOZ.
Send for our prices list on Kewpies and other items. Our stock of dolls is large, and you are in the market for.

Our prices are always the lowest. Special Discount to Fairies. One-third deposit on C. O. D. shipments.

SEND $2.50 FOR SAMPLE
Our line is a big money maker for others, why not you?

H. HOROWITZ CO.,
1161 Broadway and
25 W. 27th Street,
NEW YORK

LAST CALL
JOYLAND AND EXPOSITION SHOWS, Inc.
NOW BOOKING FOR THE SEASON OF 1920.
All Concessionaires, Stock Wheels and Show men open.
Will also buy Riders of new description.

WANTED FREE ACTS
WANTED MILITARY BAND
WANTED SHOW TO FEATURE. WHAT HAVE YOU?
WANTED CONCESSIONS THAT WILL WORK FOR 10.

WANTED HELP IN ALL DEPARTMENTS.
Show opens first week in May, Bridgeport, Conn., on the streets.

Phone, Bryant 5814.

WANTED FOR RIVERVIEW PARK
CHICAGO
For People, Men and Women, Giant and any other good Freak for Platform.
FOR SALE—300 Baskets, 5 ft., 8 ft., by 6 ft., 11 ft. All in good condition.

WANTED FREE ACTS
WANTED MILITARY BAND
WANTED SHOW TO FEATURE. WHAT HAVE YOU?
WANTED CONCESSIONS THAT WILL WORK FOR 10.

WANTED HELP IN ALL DEPARTMENTS.

The Mercer County Agricultural Society
is coming out with a day and night fair on May 17-18, 1920. Great show for Concessions.

MUSICALS WANTED FOR GENTRY BROS.' CIRCUS

NUBOLE?

DEKREKO BROS.' SHOWS, 102 Mount Vernon Court, San Antonio, Tex.

This is not the biggest show, but one of the cleanest and best little shows on the road. We have made good and we will make good for us as well as those who go with us. We carry our own Five Shows, Merry-Go-Round and Ferris Wheel, and we will furnish complete outfit to reliable party who has money getting idea.

WANTED—Glass blowers with your own outfit, fat man or woman, midget for our Ten-in-One Show. Eight or ten piece uniformed band, two animals you have and your lowest salary. Hustling promoter and contest man, one who has personality. Plantation people of all branches; 2 teams, 1 group or single; you will be treated as human. Grinders, talkers, canvasmen and working men of all branches. Wanted legitimate concessions of all kinds, nothing exclusive. No games or graft. Can use eight reliable concession agents.

JOHN DEKREKO, Manager
RINGLING BROTHERS

ANNOUNCE FOR 1920

A complete tour of the United States, in which all sections of the country will be included, with the combined

Ringling Bros.' World's Greatest Shows

AND THE

Barnum & Bailey Greatest Show On Earth

Both Big Shows Appearing As

ONE COLOSSAL SUPER-CIRCUS

The absolute giant amusement enterprise of all time, astounding in its immensity and incomparable in its many, big, special, exclusive features!

The season will be inaugurated by an engagement of

FIVE AND ONE-HALF WEEKS IN

MADISON SQUARE GARDEN, NEW YORK CITY,
BEGINNING ON THURSDAY, MARCH 25TH.
Adler-Jones Specials!

Right now is the time to get a line on our new decorations for Auto Parades, Parks and Carnivals. "Adler-Jones Specials" are a snappy, attractive selection of everything you need. Multi-colored Floral Wheels and Sheeting—Paper Flowers for Auto Parades—a big selection of REAL Wicker Baskets at profit-cutting prices—and a great line of popular Paper Hats, Horns and other novelties.

Our showing of paper mache Emblems, Eagles and Flags always make a big hit and are moderately priced. Adler-Jones Palms, Vines and Plants are the leaders in their field. Write now!

The ADLER-JONES CO., 206 S. Wabash, Chicago

CONCESSIONAIRES

DOLLS DOLLS DOLLS

"TINIE," No. 14—Smallest Hair Doll made, 4½ in. high, at $4.50 PER DOZEN

One-Third Deposit With Orders, Balance C. O. D.

Send $1.00 for 3 Samples, prepaid.

DO YOU WANT TO MAKE REAL MONEY THIS YEAR?

Then get a line on our Sample Dolls and be convinced. We have the cleanest and fluffiest Dolls on the market. Send for our circular. Watch in touch with your Wants. Write now!"HARRY H. LASKER.

CHICAGO DOLL MANUFACTURERS

"The House of Clean, Flashy Dolls."

Main Office and Factory: 166 N. State Street,

HELEN BEACH DARE

Main Office and Factory: 166 N. State Street,

JEANETTE

Chicago

MONAIR WIGS

Wigs only, with hair nets and pins, ready to put on your Doll.

7 Assorted Shades

Small Size, $11.00 Per 100

Large 12.00 Per 100

HUMAN HAIR WIGS

Assorted Shades.

$25.00 Per 100.

With Hair Nets and Pins. Send $1.50 for Sample Assortment.

One-third deposit with orders, balance C. O. D.

3-Piece Crepe Paper Dresses

$5.00 Per 100.

KUTZTOWN FAIR

(In Popular Favor)


Carnival Companies, Concessions and Concessionaire will address all inquiries for space or entries to C. A. BORDNER, Secretary, Kutztown, Pa.

EVERY ADVERTISER WANTS TO KNOW WHERE YOU SAW THIS AD.

WANTED—Concessions Wanted

FOR SEVEN-DAY PARK

Shore location of one hundred thousand. Up-to-date See the Counter. Address C. A. BORDNER, Secretary, Kutztown, Pa.

WANTED—MUSICIANS


NUBOLE?

WANTED—Concessions Wanted

C. A. WORTHAM’S WORLD’S GREATEST EXPOSITION COMPANY

THE MOST WONDERFUL CARNIVAL IN THE WORLD

Bandmen write CHARLES E. JAMESON, San Antonio, Texas; Workingmen and Trainmen write BOB KENNEDY, Superintendent Transportation. CAN PLACE one high-class Platform Show and legitimate Concessions for San Antonio. Address C. A. WORTHAM, San Antonio, Texas.
FOR OUR BIG 1920 SEASON

PEP AND NOVELTY

for our one remaining show building, seating about four hundred, and located in one of the choicest parts of the grounds.

HIGH CLASS FREAKS

for our numerous pit shows, owned and operated by the Park Company.

ALSO OTHER PIT SHOW ATTRACTIONS,

including new, novel and sensational acts of every description.

Write at once, giving full particulars of your attraction.

ADDRESS:

CHICAGO'S RIVERVIEW

Matt Gay HIGH DIVER

IN SHALLOW WATER

Care of POLHILL SHOWS, BEACON, N. Y.

OPEN TIME SEPTEMBER AND OCTOBER

Solicit correspondence with reliable Agents and Fair Secretaries. (This is no Stepladder Act.) Will contract for guaranteed Height.

NORTH DAKOTA STATE FAIR AT FARGO

has contracted for the Wortham Shows, Theerle-Duffield Spectacle, free acts from F. M. Barnes, Inc. and a long list of concessionaires. Can still place one or two good cook houses and a few legitimate concessions. Fair opens July 15 to 17, 1920.

F. W. McROBERTS, Secretary.

347 Madison Ave., New York City

SENSATIONAL FREE ACTS WANTED

For Parks, Fairs, Indoor Circuses, Conventions, Etc.

LITTLE BARRBOUR, Columbia Theatre Building, St. Louis, Missouri

RENIK BROTHERS' FAMOUS COLORED MINSTRELS


LOCK BOX 49, Minneapolis, Minn.

The Coney Island Circus Side Show

CAN USE FOR SEASON 1920

Human Freaks of every description and sensational acts suitable for Side-Show. No salaries too big for the right Act. Also two good Talkers, strong Ballyhoo, Inside Lecturer of ability, and two good Ticket Sellers that can grind. Send photo and state salary. Eighteen weeks at Coney Island, and after season close some Fairs.

H. M. BRILL, Coney Island Circus Side Show, Coney Island, N. Y.

BY A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.

ANNOUNCING Our Doll Factory--Centrally Located for Direct Shipments Everywhere--Prompt Deliveries

WE ARE MANUFACTURERS OF THE FINEST PLASTER DOLLS, WITH MOVABLE ARMS, GUARANTEED NOT TO TURN BLACK FROM THE SUN. NO ORDER TOO SMALL OR NONE TOO LARGE. OUR DOLLS ARE WRAPPED INDIVIDUALLY, THEREBY ELIMINATING BREAKAGE.

FOR A GOOD, FLASHY DOLL AND THREE-PIECE DRESSES GET IN TOUCH WITH US

SEND FOR SAMPLES.

ST. LOUIS DOLL MANUFACTURING CO.

9225-29 SOUTH BROADWAY, ST. LOUIS, MO.

C. J. WALPERT, Sales Manager. PHONE: Riverside 562.
ENDY EXPOSITION SHOWS

BIGGER, BETTER THAN EVER

WILL OPEN HIS 8th SEASON SATURDAY, MAY 1st, 1920

Can place a few more good money getting shows that don’t conflict with what I have. Can also place a few Legitimate Concessions, as I only sell one of a kind, so if you want to join a show that owns their own Rides and Shows, and receive fair treatment, this is the show. Can Place a good Advance Man. H. N. ENDY, Mgr., 226 High St., Pottstown, Pa.

ATTENTION ATTENTION

FAIR and CARNIVAL PEOPLE

LOOK!

Here is just what you are looking for. Five of the best Carnival Dolls on the market.

FLASHY AND ATTRACTIVE—SAND FLIRT, BATHING FLIRT, EYES, LUCKY BABE, STAR BABE.

We are booking orders now. It will be to your advantage to get in line and handle these winners. We are featuring SAND FLIRT, with Hair Wig, especially, at $12 per doz.

Send for our catalogue. All orders must be sent to our office and showroom. 25% with nil orders. All goods shipped direct from the factory. Loop Endy, 217 Fulton Street, Brooklyn, New York.

THE C. & C. DOLL SUPPLY COMPANY

Office and Show Rooms
623-625 Main Ave., Room 213, PASSAIC, N. J.

ATTENTION ATTENTION

FAIR and CARNIVAL PEOPLE

LOOK!

Can place a few good money getting shows that don’t conflict with what I have. Can also place a few Legitimate Concessions, as I only sell one of a kind, so if you want to join a show that owns their own Rides and Shows, and receive fair treatment, this is the show. Can Place a good Advance Man. H. N. ENDY, Mgr., 226 High St., Pottstown, Pa.

ATTENTION ATTENTION

FAIR and CARNIVAL PEOPLE

LOOK!

Can place a few good money getting shows that don’t conflict with what I have. Can also place a few Legitimate Concessions, as I only sell one of a kind, so if you want to join a show that owns their own Rides and Shows, and receive fair treatment, this is the show. Can Place a good Advance Man. H. N. ENDY, Mgr., 226 High St., Pottstown, Pa.

TAKE NO CHANCE

On Being Disappointed in Securing Your

SALESBOARDS

Anticipate Your Wants and Get

QUALITY and SERVICE

“The Best Board at the Best Price”

Write Today!

AGENTS BROKERAGE CO., 4940 Vincennes Ave., CHICAGO

BALL REA GUM

TRADE MARK REGISTERED

THE REPEATING KIND

THE PARAGON FOR QUALITY

Our Gum is used by the most experienced operators and by our own operating department. Write for samples and prices.

FACTORY:
636 11th Avenue
NEW YORK

OFFICE:
216-217 W. 15th Street

OPENING MAY 1 in the VICINITY OF N. Y. CITY.

JOHNNY J. KLINE SHOWS

ANTHONY—10 or 12-Inch, Blue Water Show and Lady, High Deck, and one Show of work. CAN PLACE CONCESSIONS and SOUTH WESTER, 2nd Rate. Address T. S. CLARK or J. J. KLINE, 144 Broadway, Room 515, Phone 7777 New York City.

Subscription Men and Women

IF YOU ARE NOT HAVING OUR PROPRIETOR WE ARE NOT LOsing MONEY. We have the best and newest big variety shows on the road. We are always on the lookout for good Fuse Subscription Clearing House. 17th St., Clark St., Chicago, Ill.
TEN TIMES THE PULLING POWER

That's what showmen, fairworkers, concessionaires, paddle wheel and carnival men say about LIFETIME, 20-year guaranteed, pure Aluminum Ware: It is the rage—the novelty don't wear off. The folks play the game that features this Aluminum Ware. It pulls the crowds and repeats. They always come back for more LIFETIME ware. It's Nationally Known and Dependable.

The Big Flash with the real goods behind it. Bright as Sheffield Plate and durable as can be made. Every piece must please and give Satisfactory Service—Fancy Shapes—New Designs—Big Values.

We are the exclusive agents for the amusement trade and save you money on open stock or special concession assortments. You get the goods where wanted and when needed. Absolutely no delays nor disappointments. WRITE, WIRE OR PHONE FOR THE U. S. SPECIAL PROPOSITION.

LARGEST SHOW OUTFITTERS IN THE WORLD
"YOU HAVE TRIED THE REST, NOW TRY THE BEST"

UNITED STATES TENT AND AWNING CO.
225-231 NORTH DESPLAINES STREET
CHICAGO, ILL.
**GREETINGS TO MY FRIENDS!**

**JOE MAZZANTI CO.**

(Formerly Manager of V. Pieretti & Co.)

Now in business for myself, making everything in the line of DOLLS and NOVELTIES AT—

220 RIVERSIDE AVE., MINNEAPOLIS, MINN.

Prompt shipments. Right prices. Always a large supply on hand. Concession folks who contemplate showing the Northwest this season, get in touch with me early. It will pay you.

**HERE IS YOUR CHANCE**

To Secure Your Lamps Direct at Factory Prices

YOU CANNOT BEAT THESE PRICES FOR QUALITY.

**LOOK! LOOK! LOOK!**

<table>
<thead>
<tr>
<th>NITROGEN LAMPS</th>
<th>TUNGSTEN LAMPS</th>
<th>GUARANTEED 1,000 HOURS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Watt Volts</td>
<td>Watt Volts</td>
<td>A large stock of Col.</td>
</tr>
<tr>
<td>10</td>
<td>110-120</td>
<td>.50</td>
</tr>
<tr>
<td>110-120</td>
<td>110-120</td>
<td>.32</td>
</tr>
<tr>
<td>120-120</td>
<td>120-120</td>
<td>.23</td>
</tr>
<tr>
<td>130-130</td>
<td>130-130</td>
<td>.18</td>
</tr>
<tr>
<td>140-140</td>
<td>140-140</td>
<td>.14</td>
</tr>
<tr>
<td>150-150</td>
<td>150-150</td>
<td>.13</td>
</tr>
<tr>
<td>160-160</td>
<td>160-160</td>
<td>.12</td>
</tr>
<tr>
<td>170-170</td>
<td>170-170</td>
<td>.11</td>
</tr>
<tr>
<td>180-180</td>
<td>180-180</td>
<td>.10</td>
</tr>
<tr>
<td>190-190</td>
<td>190-190</td>
<td>.09</td>
</tr>
<tr>
<td>200-200</td>
<td>200-200</td>
<td>.08</td>
</tr>
</tbody>
</table>

Good News for the Concessionaire

The early human hair doll with the sick you can tax

Woman hair with making full color dolls, and dolls.

The doll you ordered is ready to ship. All items are

Made in the best manner. We send you complete

Detailed instructions to make a perfect doll. With

A PALAGY

**CONCESSIONERS GET THIS NEW GAME, CAN BE USED FOUR WAYS.**

No. 1. A PIVEL BOOBLA OUTFIT. Very fascinating and a fast money maker. No bones or

No. 2. A TRICK OR ARROW OUTFIT. Very attractive and a perfect combination.

No. 3. A HUMAN PAIR OR ARROW OUTFIT. Very attractive and a perfect combination.

No. 4. A HUMAN PAIR OR ARROW OUTFIT. Very attractive and a perfect combination.

Buy two dolls of each outfit and save $1. Also, you can keep all the money you make from this game.

For sale by toy manufacturers and dealers in general. Price $10.00 per dozen.

JOINERS WORTHY FOR PRIZE

**KEystone INNOVATION CO., Box 1205, Philadelphia, Pa.**

**WANTED, Musicians for Zolander & Polle Shows**

Wanted to buy or offer good inducement to book an over the Polle Shows.

**LEW HOFFMAN, P. O. Box 35, St. Paul, Minnesota.**

**NOW BOOKING SEASON 1920**

**WANTED----CAPITAL CITY SHOWS----WANTED**

14 YEARS OF PRONOUNCED SUCCESS. THE BIGGEST AMUSEMENT PRODUCT OF THE NORTHWEST. SEASON OPENS EARLY IN MAY.

**WANTED—COMPETENT AND DEPENDABLE PERFORMER FOR THE S. C. CAROUSEL**

**WANTED TO BUY—BAGGAGE CAR, 60-FOOT OR LONGER; ALSO A SNIPER AND UP-TO-THE-MINUTE STATEROOM CAR.**

**WANTED—CAPABLE AGENTS, MALE OR FEMALE, FOR WHEELS, CANDY TRACK AND Moccasins.**

**ST. PAUL, MINNESOTA.**

**FRIENDS!**

**JOE MAZZANTI CO.**

(Formerly Manager of V. Pieretti & Co.)

Now in business for myself, making everything in the line of DOLLS and NOVELTIES AT—

220 RIVERSIDE AVE., MINNEAPOLIS, MINN.

Prompt shipments. Right prices. Always a large supply on hand. Concession folks who contemplate showing the Northwest this season, get in touch with me early. It will pay you.

**HERE IS YOUR CHANCE**

To Secure Your Lamps Direct at Factory Prices

YOU CANNOT BEAT THESE PRICES FOR QUALITY.

**LOOK! LOOK! LOOK!**

<table>
<thead>
<tr>
<th>NITROGEN LAMPS</th>
<th>TUNGSTEN LAMPS</th>
<th>GUARANTEED 1,000 HOURS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Watt Volts</td>
<td>Watt Volts</td>
<td>A large stock of Col.</td>
</tr>
<tr>
<td>10</td>
<td>110-120</td>
<td>.50</td>
</tr>
<tr>
<td>110-120</td>
<td>110-120</td>
<td>.32</td>
</tr>
<tr>
<td>120-120</td>
<td>120-120</td>
<td>.23</td>
</tr>
<tr>
<td>130-130</td>
<td>130-130</td>
<td>.18</td>
</tr>
<tr>
<td>140-140</td>
<td>140-140</td>
<td>.14</td>
</tr>
<tr>
<td>150-150</td>
<td>150-150</td>
<td>.13</td>
</tr>
<tr>
<td>160-160</td>
<td>160-160</td>
<td>.12</td>
</tr>
<tr>
<td>170-170</td>
<td>170-170</td>
<td>.11</td>
</tr>
<tr>
<td>180-180</td>
<td>180-180</td>
<td>.10</td>
</tr>
<tr>
<td>190-190</td>
<td>190-190</td>
<td>.09</td>
</tr>
<tr>
<td>200-200</td>
<td>200-200</td>
<td>.08</td>
</tr>
</tbody>
</table>

Good News for the Concessionaire

The early human hair doll with the sick you can tax

Woman hair with making full color dolls, and dolls.

The doll you ordered is ready to ship. All items are

Made in the best manner. We send you complete

Detailed instructions to make a perfect doll. With

A PALAGY

**CONCESSIONERS GET THIS NEW GAME, CAN BE USED FOUR WAYS.**

No. 1. A PIVEL BOOBLA OUTFIT. Very fascinating and a fast money maker. No bones or

No. 2. A TRICK OR ARROW OUTFIT. Very attractive and a perfect combination.

No. 3. A HUMAN PAIR OR ARROW OUTFIT. Very attractive and a perfect combination.

No. 4. A HUMAN PAIR OR ARROW OUTFIT. Very attractive and a perfect combination.

Buy two dolls of each outfit and save $1. Also, you can keep all the money you make from this game.

For sale by toy manufacturers and dealers in general. Price $10.00 per dozen.

JOINERS WORTHY FOR PRIZE

**KEystone INNOVATION CO., Box 1205, Philadelphia, Pa.**

**WANTED, Musicians for Zolander & Polle Shows**

Wanted to buy or offer good inducement to book an over the Polle Shows.

**LEW HOFFMAN, P. O. Box 35, St. Paul, Minnesota.**

**NOW BOOKING SEASON 1920**

**WANTED----CAPITAL CITY SHOWS----WANTED**

14 YEARS OF PRONOUNCED SUCCESS. THE BIGGEST AMUSEMENT PRODUCT OF THE NORTHWEST. SEASON OPENS EARLY IN MAY.

**WANTED—COMPETENT AND DEPENDABLE PERFORMER FOR THE S. C. CAROUSEL**

**WANTED TO BUY—BAGGAGE CAR, 60-FOOT OR LONGER; ALSO A SNIPER AND UP-TO-THE-MINUTE STATEROOM CAR.**

**WANTED—CAPABLE AGENTS, MALE OR FEMALE, FOR WHEELS, CANDY TRACK AND Moccasins.**

**ST. PAUL, MINNESOTA.**
IT'S THE CLASSIEST STORE ON THE SHOW!

The Alice May Perfume Store

OF COURSE!

Because it is something entirely different and so designed as to attract men, women and children. And any Concessionaire and he will tell you that the Alice May Perfume Store brought in more money than any other Concession. It is operated with our own original patented

PERFUME SPINDLE

which is a legitimate game and allows to operate in every State of the Union, because the player gets a prize every time. Only one woman required to run the store.

WORKS PART. FASCINATES

AND HOLDS THE CROWD. Enables the operator to do the greatest amount of business in the least time.

Copyright U. S. Pat. Off., 1919.

FLASH

The flash of an Alice May Perfume Store, when properly framed, is without a doubt the most attractive of any and all Concession stores. The bright array of various scented Perfumes of many pers and colors will attract and appeal to everyone.

QUALITY

We are the only Perfume manufacturers catering exclusively to the Concession trade. Our experience along these lines enables us to know that just as essential as flash, and the quality of Alice May Perfumers never fails to please.

PRICE

Volume of business enables us to quote the Concession trade prices that are seemingly low compared to merchandise used on other Concessions. Working on the basis of small profits and quality sales, we have been enabled to keep our prices the same as in former years.

OUR 1920 ILLUSTRATED CATALOG

Lists our complete line and gives in detail full instructions on how to operate a Perfume Store with our Spindle. The Catalog is now ready and will be sent to anyone interested.

SUPERIOR PERFUME COMPANY

(Originators of the Perfume Store)

160 No. Wells Street, - - - - Chicago, Ill.
CONCESSIONAIRES!

Read This Carefully and Then Think It Over:

Our complete line of seven different styles of silk crepe paper Kewpie Doll Dresses are now ready for your approval.

At the Fair Secretaries' meeting, held at Chicago, everyone was amazed and surprised when they saw our line of dresses. Bear this in mind: It is as much to your interest as it is to ours to give our line of dresses a trial. All we ask you to do is to send $10.00 for our sample assortment. Not that we need your $10.00. We want you to have our entire assortment so you can see what our line really is. Compare our dresses with any others. Mix them among the ones you are now using. You will then find that ours are all we claim them to be. The biggest money-getter on the road. The flashiest line on the market. If they don't prove to be what we claim for the dresses, return to us and we will quickly refund your money.

Ask us about our new creation. This dress requires no ruffling—a time and labor saver—made in twenty-five assorted shades and contrasts. We are located one block from the depot and express office, therefore immediate shipment assured.

DE LUXE KEWPJE DRESS COMPANY
Originators and Manufacturers of Silk Crepe Paper Kewpie Doll Dresses
168-170 Fifth Street
Long Distance Telephone, Grand 6443

2 Big Sure Things!
A. E. F. FUN IN FRANCE
March Issue in Work.

GOLD AND BLUE STARS
Best War Magazine Books Published

WANTED—A few more Legitimate Concessions; must be neat frame-up and in keeping with the other Attractions.
WE HAVE BOOKED Two Riding Device and Ten Big CIRCUS Acts For concessions see GEORGE PARKS, 8th Regiment Armory, 35th and Forest Ave., between 3 and 4 o'clock.

CONCESSION AIRES WANTED
Can order a few more good Workers on Wheels and Grind Stores. Booked with the Keystone Exposition Shows, opening at Gastonia, N. C., March 27th, and booked through the eastern territory. Bill Minor, Mast Passmore, Scooby Todd and Frank Boucher, if you are going to be with it. Wire or come on.

A GOLD MINE FOR LIVE SHOWMEN,
CONCESSIONAIRES AND HUSTLERS
It doesn't cost any more to carry a money-making outfit than it does to carry a dummy, so why not buckle onto this one? If you want to wind up the season with a bank roll, you can do it.
YOU WANT TO MAKE MONEY.
So do we.
But we couldn't do it if we were not giving you your money's worth.
Write Today for Full Particulars.

CHAS. M. WEEKS COMPANY, Walden, New York.

WANTED FOR THE
Winter Garden and Indoor Circus
8TH REGIMENT ARMORY, CHICAGO, ILL. 8 Days and Nights, March 27 to April 3, Inclusive, Auspices First Regiment Uniformed Rank, Knights of Pythias.

WANTED—A few more Legitimate Concessions; must be neat frame-up and in keeping with the other Attractions.

MILLER MORRIS.
DOLLS FOR JOBBERS
From 25c to $1.00.
BEST STUFFED DOLLS
For Quantity Buyers.

PACIFIC DOLL CO. 69 West Houston Street, NEW YORK CITY.

CONCESSIONAIRES WANTED
Can order a few more good Workers on Wheels and Grind Stores. Booked with the Keystone Exposition Shows, opening at Gastonia, N. C., March 27th, and booked through the eastern territory. Bill Minor, Mast Passmore, Scooby Todd and Frank Boucher, if you are going to be with it. Wire or come on.

A GOLD MINE FOR LIVE SHOWMEN,
CONCESSIONAIRES AND HUSTLERS
It doesn't cost any more to carry a money-making outfit than it does to carry a dummy, so why not buckle onto this one? If you want to wind up the season with a bank roll, you can do it.
YOU WANT TO MAKE MONEY.
So do we.
But we couldn't do it if we were not giving you your money's worth.
Write Today for Full Particulars.

CHAS. M. WEEKS COMPANY, Walden, New York.

MIGHTY WHEELER SHOWS
WE HAVE TEN SHOWS, THREE RIDING DEVICES AND FIFTEEN CARS
HOME COMING COMMITTEES AND FAIR SECRETARIES, WRITE OR COME AND LOOK US OVER BEFORE LOOKING FOR 1920

OPENING MONDAY NIGHT, APRIL 20, 1920, AT 8:00 P.M., THE READING THEATRE, READING, PENNSYLVANIA.

MIGHTY WHEELER SHOWS
WE HAVE TEN SHOWS, THREE RIDING DEVICES AND FIFTEEN CARS
HOME COMING COMMITTEES AND FAIR SECRETARIES, WRITE OR COME AND LOOK US OVER BEFORE LOOKING FOR 1920

WANTED, SHOWS. I will offer good shows with their own tubes and instruments. Must call Therapy. Platform Shows. Wild West, Ten-in-One, and will book a Drome that can be run for Monday nights. Will book a small girl and Cabinet Show. Colored Minstrels, Athletic, or any other show of your choice.

WANTED, RIDING DEVICES. Will give a good contract to the following: Big Oil Wheel, Ocean Wave, Varsity D$d, Profite, Aeroplane Swings or any other new ride. John H. ASHER, Manager.

CONCESSIONS. A few more good Shows still open. D ogs, Chickens, Vases, Hunt and Hounds, Prints and Groceries, Hockey-Ball, Balloons, Baby Rock, Bowling Alley, Watering, Fun Cushion, Tilt-Top Wheel, selling over ten cents. War stock with Mr. Warth and Amur go for money. Sells and Concessions, Shows and Riding Devices in the vicinity of the following cities can meet our general representatives, W. W. Pax, 724 May Ave., Cleveland; Ohio; E. B. RAYMOND, Room 15, First Court House, Iowa, Des Moines, Indiana, and E. A. ANDERSON, 200 Broadway, Apt. 3, Chicago. All others contact Mighty Wheeler Shows, Box 84, Newark, Ohio.
PUDGIE

Is the Most Sensational Novelty Ever Placed Before the Carnival Public

PUDGIE is different from any other doll in material, workmanship and finish. Remember we are not paying royalties on this item and for that reason can give you better value than new people that just started in to manufacture wood pulp and are still in the experimental stage. Why take chances on deliveries, when we have proven for the past 10 years that we can give you prompt service.

PUDGIES are made in two sizes—8 inches without base and 13 inches. Dressed or undressed. Notwithstanding the high cost of labor and material, we have not raised our prices. You cannot afford to experiment. You have known us for years, and to take care of your wants we have opened offices in every section of the country, so that there is no waiting or no delay, and you will save enormous express rates in that way. Below you will find a list of warehouses that will serve your wants, as promptly as we will, no matter where you may be:

U. S. TENT & AWNING CO., 225 N. Desplaines St., CHICAGO, ILL.

H. H. TAMMEN CO., DENVER, COLO.
1624 ARAPAHOE ST.

VIXMAN & PEARLMAN, PITTSBURGH, PA.
620 PENN AVE.

KINDEL & GRAHAM, SAN FRANCISCO, CAL.
785 MISSION ST.

R. D. WILSON, PHILADELPHIA, PA.
516 MARKET ST.

J. V. HARTMAN & CO., BOSTON, MASS.
116 BEDFORD ST.

TIP TOP TOY CO.

JOS. G. KAEMPFER, Proprietor

MANUFACTURERS OF PUDGIES, ATLANTIC CITY BELLES, MICKEYS, MISS SUMMERTIME, GEORGIETTES, SLEEPY-HEDS AND OTHER WELL-KNOWN DOLL NOVELTIES.

225 4th Avenue, - - - NEW YORK.
**Midway Privileges for Sale**

The Montgomery County (Ky.) Fair Association has for sale all the Midway Privileges for the week of the Fair, July 21, 22, 23, 1930. Will also sell Concessions around the Grand Stand. The Harrodsburg and East Kentucky Fair in the Brown Field gate is open. We want something. Call or write W. HOFFMAN WOOD, Secretary, Montgomery County Fair Association, Mt. Sterling, Ky.

**FOR SALE—THREE SKEE-BALL ALLEYS**

Also 4 Tally Hall Tally, at a great reduction. All in perfect condition to play." CHAS. W. GUSEN, Old Grafe, Harrodsburg.

**Black Diamond Shows**

WILL OPEN MAY 1 IN THE DARBY SPOT OF JERSEY

**Attention, Concessions**

We can supply you with everything you want in the way of Equipment and Material. HICKORY ROCK Wheel of 11 and 12-in. Std. and 14-in. Std. $1.00. WILL BUY OR BOOK FERRIS WHEEL.

**Musicians Wanted**

S. W. Brounce Shows

Strong Cornet, Trombone, good Snare Drummer. Other Musicians write. Good accommodations. We open here April 8th. C. B. BROOKS, 310 Rua. Denison, Texas.

**Another Good One**

A very desirable amusement, consisting of:

- 2 French Swiss Miniature Watches.
- 3 Gold Watch Fobs.
- 1 Gold Watch Fob.

Displayed on a velvet pad, with 1,000-hole batchboard. Price $16.75 Complete.

**TPROUBLE,**

ASSORTED COLORS, COMPLETE WITH NOISEMAKER, $5.00 PER DOZ.

25 Per Cent Cash with Order, Balance C. O. D. Send $1.00 for Sample.

ALSO HAVE A FULL LINE OF CONCESSIONAIRES’ SUPPLIES, DOLLS, ETC.

**Lipault Co., 1034 Arch St., Dept. B., Philadelphia, Pa.**

WANTED SIDE SHOW PEOPLE

WANT ATTRACTIONS FOR 3 SWELL PLATFORM SHOWS

**Riding Device People Wanted**

The World Radio History is the only source of NICE MAN to take charge of American Swing: also Man for Piano and Vocalist Swing. Must be 111 Gas Engine Man. WANT EXPERIENCED Man on all about Riding Device. WANTED FOR SALE—THREE SWELL PLATFORM SHOWS

**Black Diamond Shows**

WILL OPEN MAY 1 IN THE DARBY SPOT OF JERSEY

**WALLACE'S MIDWAY ATTRACTIONS**

OPEN EMPIRE STANDARDS, FERRIS WHEEL, MIDWAY, ATTRACTIONS

WANT two men Daily-400 Stand, 14-in. Std. and 16-5-in. Std. or any good Stand and本书 with what you have on hand. If you can furnish our contestants with the most entertaining and pleasant place in town, we will give you a good deal. Take a chance and write or call." A. E. BUSCH, 114 W. Main, Mt. Sterling, Ky.

**Tlie Key-Cone Novelty Co., 1124 Arch St., Philadelphia, Pa.**

**WISH TO OPEN MAY 1 IN THE DARBY SPOT OF JERSEY**

**C. S. BROOKS, 310 So. Rusk Ave., Dallas, Texas**

We open here April 8th. C. B. BROOKS, 310 Rua. Denison, Texas.

**ATTENTION, CONCESSIONAIRES**

Use everything you want for your shows and concessions. HICKORY ROCK Wheel of 11 and 12-in. Std. $1.00. WILL BUY OR BOOK FERRIS WHEEL.

**FOR SALE**

**500 Stand, 14-in. Std. and 16-5-in. Std. or ANY GOOD STAND and BOOKLET with what you have on hand. If you can furnish our contestants with the most entertaining and pleasant place in town, we will give you a good deal. Take a chance and write or call." A. E. BUSCH, 114 W. Main, Mt. Sterling, Ky.

**KEYSTONE NOVELTY CO., 1034 Arch St., Philadelphia, Pa.**

**ATTENTION, CONCESSIONAIRES**

Use everything you want for your shows and concessions. HICKORY ROCK Wheel of 11 and 12-in. Std. $1.00. WILL BUY OR BOOK FERRIS WHEEL.

**Musicians Wanted**

S. W. Brounce Shows

Strong Cornet, Trombone, good Snare Drummer. Other Musicians write. Good accommodations. We open here April 8th. C. B. BROOKS, 310 Rua. Denison, Texas.
Agents—Read! Read!

Lucky 11 Combination in Display Case—Store Value $3.35

COSTS 55c You Sell for $1.50 Your Profit 190%

11 high-class, standard toilet articles which are in big demand everywhere. 11 big values, each full drug store size. Retail value $3.35. You pay only 55c. You sell it for $1.50. You make 95c or 190% profit. You can sell for any price you want, but most of our agents sell for $1.50, which is less than half the retail price of this merchandise. LUCKY 11 is the most phenomenal seller ever put on the market. Goes like hot cakes. It is a necessity which everybody buys. It sells itself. Furthermore, for the small sum of $1.35, we will send you a complete outfit of LUCKY 11, including a beautiful purple, satin-lined display case. This case is a very riot of color and will help you sell many outfits. Send coupon today.

A Gold Mine—So, Act Now!

Mail Coupon!

The quicker you get busy the quicker the dollars will start rolling into your jeans. Send your first order on this coupon. Don't put this off. Send it Right NOW!

E. M. Davis Products Co.,
Department 1993, Chicago, Ill.

Mail X before order is sent. Enclose Xd.

$5.50—10 Boxes LUCKY 11 with Display Case.
11.50—20 Boxes LUCKY 11 with Display Case.
$2.50—50 Boxes LUCKY 11.

E. M. Davis Products Co.,
1307-11 Carroll Ave., Chicago, Ill.

WorldRadioHistory
THE largest, best, and most complete line of Merchandise ever offered to the Concession Trade. Just look this line over. Every item a proven 1920 winner. Why take chances with inferior merchandise when you can buy good, dependable, guaranteed merchandise at prices that are right?

All Dolls illustrated here are made of unbreakable wood fibre. Light in weight. Beautiful life-like finish. Guaranteed not to break, melt or peel.

F. J. Schneek Company

110 Fifth Avenue, NEW YORK CITY.

Chicago, Ill.
H. C. EVANS CO.

VIXMAN AND PEARLMAN

- 1-POUND CONCESSION CHOCOLATES-

- MEXICAN BASKETS-

- TEDDY BEAR NO. 22-

- NO. 3 PLY ANA-11 ponud teddy bear.

- NO. 22 POLYANA-11 ponud teddy bear.

- NO. 20 KING KUTIE KID-11 ponud teddy bear.

- NO. 15 KING KUTIE KID-11 ponud teddy bear.

- NO. 12 KING KUTIE KID-11 ponud teddy bear.

- NO. 11 W. BABY-11 ponud teddy bear.

- NO. 9 W. TOODLES-11 ponud teddy bear.

- NO. 8 W. D. TODDLER-11 ponud teddy bear.
The Park Season—How Can We Make It End as Strong and Profitable as It Begins?
(Continued from page 17)

bring done in the way of a Merri Girls exclusively
for the benefit of the community. It did, however,
give him some good suggestions. It is particu-
larly in Columbia Park, where a regulation
is widely admitted, and the parade of the
floats and those in costume is along near
Avenue of Columbia Island, free to all. Likewise
stalls can sell refreshments by taking out the neces-
sary city licenses. Those who live in the
people spend on York Avenue until the parade
end by being ruled out on the Avenue. Should
the club to add most of the people go home after
the parade.

At Boat Lake Park and Steeplechase get a
very short play, because the crowd is not over
until late. The people come primarily for the
parade. They do not get down to Columbia Island
until they are ready outside on the Avenue
until the parade is over. Mr. Helm realized
this would be the beginning of the season if the Park
parade by having the parade in the park only
that Sunday kept under control all the time,
except when, on half past 10 or 11, the cost of
the floats has been born by the community and
collected free, but if the float column of all
the responsibility. It is also entitled to all
of the profits to control all of the privi-
lege.

At first one would say that increased gate
receipts and flag sets of costume would be
the only source of revenue with which to pay
for such expensive floats, which in the aggregate
ran as small area, and yet most surprising
of all is a third resource which is the
best of all.

Floats can be exchanged among the parks,
and by a little cleverness will present as good an ap-
ppearance and excite the same drawing power
for several seasons as they have when first present.
Put one park to build splendidly new
floats each season makes the price around
possible, but by the exchange of floats the
cost can be very widely distributed. Such
seasons as it over has been at Cony Island.
In the fall of 1897 Mr. Helm had boats which
had been used at Riverbrook Park, Chicago,
the year before. They were just as attractive as
if they were new. The next year the
care paid as the fine, but they were
more than once. He colored his costume by the two in
June of last year. You're better to get ready
them and a beautiful float, It radically
in the cost of credit on a percentage basis.
They were made of wood, but the
bought of credit, for which they paid $25.
Paid in at 3 cents a bag, or $300 a
floating, thereby making 40 cents on each
bottle sold. The advancement of the park is
supported by sales of ice cream, the
company sold only between certain
hours on the Avenue until after the parade.
The Park Season—How Can We Make It End as Strong and Profitable as It Begins? (Continued from page 102)

be found most profitable to mingle with the park managers at all their annual gatherings. Po-

tentially of each, held in the city of Chicago, so-

that managers might have opportunity to dis-

cuss the situation and, at the same time, might

share the concern of the entire park business. It is

not wise to confine this discussion to the

managing of the park, but to include also the

attendants, who are the ones that make the

park. They are the ones that really run the

park, and they must be considered as such.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park.

The Park Manager, who has not had the

experience of a small park, should realize that

a small park is a great responsibility, and that

a small park must be handled with great care.

The manager must be a good manager,

and a good man, and he must be a leader.

He must be a champion of the park, and

he must be a friend of the people who come to

the park. 
Aviation and the Summer Resorts

THE OAKLAND BEACH AMUSEMENT PARK,
OAKLAND BEACH, R. l.

The company owns the best and only available property at Oakland Beach for amusement purposes, with 600 feet of beach front. Located on the direct line to all different parts of the State, State Road, lead into the Park from all directions. We have a Summer Colony of over 10,000 families of the City's property. Estimated summer season attendance, 4,000 and upwards. When the season opens there will be on hand a $25,000 Roller Coaster, a Swing, a large outdoor Swimming Pool in connection with our Beach Bathing, Merry-Go-Round, Amusements, Bowling Alleys, large Dining Hall, accommodating over 960 at one sitting.

What have you that does not conflict with the above?

RIDING DEVICES WANTED

Riding Devices wanted on a percentage basis: Whirlpool, Aeroplane Circle Swing, Ferris Wheel, Frolic, Mill Shute Ride, or anything like that, that can be turned down.

The following Concessions are open for Sale:

GAMES OF CHANCE

1. Mosaic. 2. Gilliat. 3. Bowling. 4. Baseball. 5. Shuffleboard. 6. Pint location for a Wild West Show or a Ten-In-One Show, under can-

Address all communications to
THE OAKLAND BEACH AMUSEMENT ASSOCIATION,
215 Jackson Blvd., 811 Westminster Street,
Providence, R. l.

THE CARNIVAL REVIVUS

A company of dynamite blanks; they are automatic as far as scissors eliminating the vampire attraction and stores.

I believe every man in the carnival business has the courage of his convictions, and can之所 that by reason of the vast amount of activity being kept upon the field at the moment, the absolute necessity of making his organization winnable is immediately subject to which this article refers.

Surely no one is as indifferent, as stupid, that he cannot see the mistake in his ways and the necessity of taking steps as the facts now stand, that know now—today. Powerful agencies are quickly declining, by the hundreds of thousands, specially prepared articles, the issue of which deal almost absolutely with the vampire show and 'more' for reference of the article.

And around this fabric is woven the basis foundation that your carnival should be taken.

Surely men of the carnival world will be heard to have your goodwill, but will be unable to continue your business that net a blank can be found in it.

Surely more men of the carnival world are in need to remove these unnecessary, doubts you may have arrived at the point of determination, and see that the man the carnival world needs the money of your choice.

For your own good; for the good of all the money, upright carnival workers, be a man, man's understanding.

Analyze yourself.
Powerful.

The Ball Ad

The Ball Ad

PILL POKER

These Ad

PILL POKER

PARK FEATURES WANTED

We have space for good Park Features. What have you? Rides and up-to-the-minute Attractions carefully considered. Every indication is we will have one banner year. Be quick.

COOK'S ELECTRIC PARK,
EVANSVILLE, IND.

BONNIE BRAE PARK
SPRING CITY, PA.

Park Manager Wanted

Must have previous experience. Submit application with full particulars, refer-

ence and salary expected.

FOREST PARK AMUSEMENT CO., Inc.,
V. McGurren, Secy.-Treas.

724 Independence Blvd.,
CHICAGO, ILL.

Balloons

Provision, Lamberts, Accessories, etc., Special made at $1.00 per dozen for Distributors, Retailers, Amusement Parks, etc., World's Largest Manufacturer of Balloons, Daren & Son, 4207 E. 47th St., Chicago.

Address THOMSON CO., Chicago, Ill. for Balloon Inflating Machines

THE CONTEST GAME
SEASON OF 1920

PARK FEATURES WANTED

We have space for good Park Features. What have you? Rides and up-to-the-minute Attractions carefully considered. Every indication is we will have one banner year. Be quick.

COOK'S ELECTRIC PARK,
EVANSVILLE, IND.

BONNIE BRAE PARK
SPRING CITY, PA.

Park Manager Wanted

Must have previous experience. Submit application with full particulars, refer-

ence and salary expected.

FOREST PARK AMUSEMENT CO., Inc.,
V. McGurren, Secy.-Treas.

724 Independence Blvd.,
CHICAGO, ILL.

Balloons

Provision, Lamberts, Accessories, etc., Special made at $1.00 per dozen for Distributors, Retailers, Amusement Parks, etc., World's Largest Manufacturer of Balloons, Daren & Son, 4207 E. 47th St., Chicago.

Address THOMSON CO., Chicago, Ill. for Balloon Inflating Machines

THE CONTEST GAME
SEASON OF 1920

PARK FEATURES WANTED

We have space for good Park Features. What have you? Rides and up-to-the-minute Attractions carefully considered. Every indication is we will have one banner year. Be quick.

COOK'S ELECTRIC PARK,
EVANSVILLE, IND.

BONNIE BRAE PARK
SPRING CITY, PA.

Park Manager Wanted

Must have previous experience. Submit application with full particulars, refer-

ence and salary expected.

FOREST PARK AMUSEMENT CO., Inc.,
V. McGurren, Secy.-Treas.

724 Independence Blvd.,
CHICAGO, ILL.

Balloons

Provision, Lamberts, Accessories, etc., Special made at $1.00 per dozen for Distributors, Retailers, Amusement Parks, etc., World's Largest Manufacturer of Balloons, Daren & Son, 4207 E. 47th St., Chicago.

Address THOMSON CO., Chicago, Ill. for Balloon Inflating Machines

THE CONTEST GAME
SEASON OF 1920

PARK FEATURES WANTED

We have space for good Park Features. What have you? Rides and up-to-the-minute Attractions carefully considered. Every indication is we will have one banner year. Be quick.

COOK'S ELECTRIC PARK,
EVANSVILLE, IND.

BONNIE BRAE PARK
SPRING CITY, PA.

Park Manager Wanted

Must have previous experience. Submit application with full particulars, refer-

ence and salary expected.

FOREST PARK AMUSEMENT CO., Inc.,
V. McGurren, Secy.-Treas.

724 Independence Blvd.,
CHICAGO, ILL.

Balloons

Provision, Lamberts, Accessories, etc., Special made at $1.00 per dozen for Distributors, Retailers, Amusement Parks, etc., World's Largest Manufacturer of Balloons, Daren & Son, 4207 E. 47th St., Chicago.

Address THOMSON CO., Chicago, Ill. for Balloon Inflating Machines

THE CONTEST GAME
SEASON OF 1920

PARK FEATURES WANTED

We have space for good Park Features. What have you? Rides and up-to-the-minute Attractions carefully considered. Every indication is we will have one banner year. Be quick.

COOK'S ELECTRIC PARK,
EVANSVILLE, IND.

BONNIE BRAE PARK
SPRING CITY, PA.

Park Manager Wanted

Must have previous experience. Submit application with full particulars, refer-

ence and salary expected.

FOREST PARK AMUSEMENT CO., Inc.,
V. McGurren, Secy.-Treas.

724 Independence Blvd.,
CHICAGO, ILL.
WANTED

A portable Herschel-Spillman three abreast Jumping Horse Carousel, Small Ferris Wheel, Frolic, Trip to Mars, Over the Falls, Haunted Swing, Equipment and Machinery for Crazy House, good Illusions, or could use man and wife having good illusion outfit. Also Slot Machines of all kinds suitable for Penny Arcades. Can also use all kinds of attractions suitable for Pit Shows. Also Bally-Hoo Men.

I HAVE ALSO
FOR SALE THE FOLLOWING:

One 96-Key Organ, with large 25-foot handsomely carved front with life size figures. Original cost, $15,000. Also a Unaphone, nearly new. "Witching Waves" complete. "Teaser, special built, with handsome cars similar to Whip Cars, and this ride is a big repeater. Monkey Speedy complete, with tent and banners. Chinatown, including front and illusion. Address J. B. NASH, 131 Washington Street, Providence, R. I.

THE REALM OF RECREATION

(Continued from page 9)

elsewhere and add to it, there has been a great misunderstanding, as a rule, regarding the character of the people and their life and habits are to some extent like those of others engaged in the ordinary pursuits. Their knowledge of the world is quite limited, and almost every person of some repute in the community.

They show the importance of their work, and the importance of their work, to all things. No matter in what department they may be engaged, the people of the lower strata and the people of the middle and upper strata. It is quite safe to assume that the absence of the circus people from their home life is very serious.

And, after a season of travel and very hard work, early hours out of bed and late hours in bed, when they reach their own "front", it seems to be a home of rest. It certainly is good to be there. This may explain, in a measure, the fact that the people of the lower strata and the people of the middle and upper strata. The absence of the circus people from their home life is very serious.

MORAL HIGH STANDING

Contrary to popular fallacies, there is no morality lower to the circus people. There is no extreme to the circus people. There is no extreme to the circus people. It is true that there is a certain class of people, who, by their own see, does not have a home of rest. It certainly is good to be there. This may explain, in a measure, the fact that the people of the lower strata and the people of the middle and upper strata. The absence of the circus people from their home life is very serious.

The result is this system, which has been called the moral high standing of the circus people. If this be true, it would be a question of the character of the people and their life and habits.

It is a fact that there is a certain class of people, who, by their own see, does not have a home of rest. It certainly is good to be there. This may explain, in a measure, the fact that the people of the lower strata and the people of the middle and upper strata. The absence of the circus people from their home life is very serious.

PREPARED DOUGHNUT FLOUR

My PREPARED DOUGHNUT FLOUR contains all the eleven ingredients for making DOUGHNUTS. There is nothing to add but water. A sample of four swallow (Hair Drops), $4.50, prepaid. One-third deposit with all orders.

WANTED

For Evansville Pythian Festival Indoors CARNIVAL

April 12th, 13th, 14th, 15th, 16th, 17th.

INTERESTING ATTRACTIONS

Also Parades, Curiosities or any Acts suitable for Side-Shows. Good Illusions. Advance sale of tickets, 34.000. Payment of city, 100.000. Surrounding districts within easy car distance.

For information, apply to

ROBERT VERGN STOTT, P. O. Box 301
Evansville, Ind.

SERIAL PADDLES

LARGEST VARIETY QUICK SHIPMENT

GET PRICE LIST—BUY DIRECT FROM PRINTER

SMITH PRINTING CO., 1331 Vine St., Cincinnati, O.

CONCESSIONAIRES

BUY CANADIAN DOLLS.

All kinds. Steam engine. CLARK PLANTS CORPORATION, LTD., 253 St. James Street, Montreal.
NEW DOLLS
EXCLUSIVE MANUFACTURERS AND JOBBERS FOR THE MIDDLE WEST UNDERTHEúdeIGHTS AND PATENTS

FOUR STYLES—FOUR BIG WINNERS

Here they are. Any way you want them—plain or dressed, with or without hair, in plaster and unbreakable. Samples free to recognized concessioners; others send $1.00. If you see them you will use them. Secure the X for these Dolls on your Show. Infringers beware. We will run you ragged.

WESTERN SHOW PROPERTIES COMPANY
518 DELAWARE STREET, KANSAS CITY, MISSOURI

Freaks and What I Know About Them

(Continued from page 25)

VIXMAN & PEARLMAN
620 Penn Ave., PITTSBURGH, PA.

DISTRIBUTORS OF THE BEST LINES FOR THE CONCESSION TRADE

Muir's Pillow Tops
Baysles' Diamond Eye Dogs
Grahamery Chocolates
Davis's Lucky 'Leven
Poolee Dogs
Paddle Wheels
Paddle Tickets
Kiddle Kars

CALL TO SEE US WHEN IN PITTSBURGH
Write for Catalogue.

SERVICE (ERCHANDISE OF QUALITY) RELIABILITY

- CUT THIS AD OUT—IT WILL COME IN HANDY

JOHN T. MCCASLIN'S PEERLESS SHOWS

LAST CALL

OPEN AT SPARRORS POINT, NEAR BALTIMORE, MD., APRIL 24

Baltimore to follow. No ladies or Girls Shows. Have engaging for Congress Man. Also Dog and Pony Show or small Battery Circus. Find This You Win. Pity When. Horns and, Baron, Shooting Gallery. Diamond Fringe. Stunt Shows, Boys, or Girls. Genera. Likes Kiddle Kars, etc. Will run from 9 to 11

NEW ART PRODUCTIONS

Promoted the famed line of ART PHOTOGRAPHY in America. Steel 11x14, 16x20, 24x30, 30x40, 40x50, 40x60. Originals distributed for above prices for quantity prices.

Player Air Calliopes

that use 8-Note Player Piano Music. Built only by

S. V. DAY, Marshalltown, Iowa.

MENTION US, PLEASE—THE BILLBOARD.
All Aboard for Season 1920

Burckart & Staley Great Southwestern and Famous Midway Shows Combined
BIG SPRING OPENING, HAMILTON, OHIO, APRIL 26

WANTED
Wants capable of doing real good in the show business for boys and girls.
WANT
Boys to sing in the little choruses. Want good musicians.

WANTED
Wants capable of doing real good in the show business for boys and girls.
WANT
Boys to sing in the little choruses. Want good musicians.

back in the seventies—sitting in the grand stand with grandpa
(Continued on page 14)

finally the first premium was awarded to a shoe boy and the blue coat, a splendid example of the best of the class, and was awarded the prize of $10,000 and a trophy. The next premium was awarded to a shoe boy and the blue coat, a splendid example of the best of the class, and was awarded the prize of $10,000 and a trophy.

Missouri County Fairs
Southeast Missouri Short-Ship Circuit
R. I. L. R. JONES, President.

Five Best Fairs—Five Best Towns—Five Best Counties


PEKING, September 29, 30, October 1, 2. T. A. Wilson, Secy.

KENTUCKY, October 6, 7, 8, 9, A. Jones, Secy.

CARUTHERSVILLE, October 13, 14, 15, 16. H. V. Litzsifer, Secy.

Rochester exposition
EXPOSITION PARK, ROCHESTER, N. Y.
SEPT. 6 TO 11 DAY AND NIGHT

Tenth Year. Attendance in 1919, 150,000. For information address EDGAR F. EDWARDS, Secretary, 309 Powers Bldg., Rochester, N. Y.

1850 Seventy Years of Service 1920
1919 ATTENDANCE 242,095

WISCONSIN STATE FAIR
Milwaukee, Aug. 30–Sept. 4, 1920
SIX BIG DAYS, SIX BIG NIGHTS!
WE WILL LIMIT THE NUMBER OF CONCESSIONS AT THE SIXTH ANNUAL KANSAS FREE FAIR
TOPEKA DAY AND NIGHT—SEPT. 13 TO 18

Many of our regular concessionaires have contracted. Better make your reservation now. For plans and full information write PHIL EASTMAN, Secretary, Topeka, Kansas.

Weol County Fair
OREGON, ILLINOIS
SEPTEMBER 7, 8, 9, 10, 1920.

Want to hear from Independent Acts and Attractions.
JOHN KEEFER, President.
E. D. LANDERS, Secretary.

Ogle County Fair
Greenup, Illinois
August 31–September 1–4, 1920.

Address ELIAS JOSE, Aug. Privileges.
GREENUP, ILL.

EVERY ADVERTISER WANTS TO KNOW WHERE HE SAW HIS AD.

Our Midway Makes Money for You
The largest and best Fair in the world. The fair is an annual event in the life of every Midway person. It is the place where the Midway people meet and do business. The fair is a great social event. It is a place where people can see and buy the latest Midway equipment. It is a place where people can see and buy the latest Midway equipment. It is a place where people can see and buy the latest Midway equipment.

Rite "Ad!" Aero "Ad!" Sky "Ad!" for Top-Makers for Great Publicity. Write for more information. This is a business proposition to make big money. \nE. J. CORRINE, 131 Palmer St., Chicago.
The Wonderful New Sensation

WONDER AIRPLANE

Flies 300 Feet
The Wonderful New Sensation

Flies Gracefully as a Bird
And Does the Stunts of an Expert Aerialist

82 BOWERY
NEW YORK

FOR WHITE STONE WORKERS
BB83-
Scarf Pins, White Stone, best value in the market.
PER GROSS, $4.75
PER GROSS, $10.25

WE CARRY A BIG STOCK OF
ART GOODS.
ASSORTED COLORS.
FASIL hoops.
BILLETS,
BINDER RAZORS,
VICTORY WIGS,
MANICURE SETS,
CLOTHING ETC.

SURE CLINCH GUFF LINKS
Assorted colors. Good, strong
$1.75 GROSS

B. B. 1000—Single Blade Jack Knife.
3 in. blade, 2 in. A special item for men.
Per Doz., 90c; Per Gross, $10.50

Spring Greetings “Singer Specials”
TO OPEN UP YOUR SPRING SEASON
FAST SELLERS FOR FAST WORKERS AND SURE SALES

PREMIUM USERS AND SALESD GRO GRIVERS

SINGER BROS.
82 BOWERY
NEW YORK

Manicure Rolls
A superb seller for high-class Salesboard and Premium Workers.
21 Pieces, Including Nippers and Cuticle Scissors
Put up on Velvet Lined Mole Skin Roll-Up, in assorted colors.
A REGULAR CINCH FOR THE WISE ONES

$4.20 EACH
ANOTHER SPECIAL

$3.95 EACH

One-Piece Collar Button
Electroplated. Assorted styles. SPECIAL VALUE
$6.00 GROSS, in bulk.

B. B. 1010—Bayonet, with cut design on handle, and larger size, with 2½ in.
Per Doz., $1.35; Per Gross, $15.75

LA BELLE HELENE
Fashion Character Doll. Sizes and styles as listed above.

B. B. 5005—Baby Boys’ Dolls. Sizes and colors as listed above.

GLOBE AIRPLANE CO.
Newark, N. J.

These items are especially priced to give our friends a good start for the season. They may be withdrawn without notice. Your quick action will save you money.

One-third cash with order, balance C. O. D.

82 BOWERY
NEW YORK

EST. 1889.
OVER THIRTY YEARS OF SQUARE DEALING.
Concessionaires! You Can Squeeze Out of BUDDY BUDS, the New
Big Profits SOLID Mints!

Every Soft Drink and Candy Concessionaire in the land will be selling BUDDY BUDS this season. We are spending thousands in national advertising right now. Are you going to get yours out of this sizzling?

Send 50¢ for $1.00 Sample Outfit and Ask for Our Special Proposition

Here's Our Counter Sales Box That Does the Trick Without Talking!

BUDDY BUDS, INC., 355 WEST 36TH ST., NEW YORK CITY

Back in the Seventies—Sitting in the Grand Stand With Grandpa

(Continued from page 201)

and the quiet old farm moved transformed to a better kitchen than the brooms and whose natural gift, thereafter, was running away.

THE FAIR THAT MAKES THE CONCESSIONAIRES HAPPY

IONIA FREE FAIR

1920 — AUGUST 17, 18, 19, 20 — 1920

A Fair backed by five years of wonderful success. No gates to keep the people out. Day and night Fair. No admission.

Four days of fast horse racing. Many New Attractions.

ONLY THE BEST IN CONCESSIONS AND ATTRACTIONS BOOKED.

LAST YEAR’S ATTENDANCE, 80,000.

FRED A. CHAPMAN, Secretary, -- --- IONIA, MICH.

MISSISSIPPI STATE FAIR

JACKSON, MISS.

OCTOBER 18-23, INC., 1920

Following Meridian, Miss., preceding Shreveport, La. This legitimate Concessions open.

No exclusive on Lunches or Inning but price $3.00 front seat to keep the people in.

Write to this office for contracts, as no one is authorized to sell privileges for this Fair.

MABEL L. STIRE, Secretary.

THE GREAT DAWSON FAIR

DAWSON, PENNSYLVANIA

Sept. 14-15-16-17, 1920

DAY AND NIGHT

HARRY COCHRAN, Secretary

Redwood County Agricultural Society

REDWOOD FALLS, MINN.

SEPT. 27, 28, 29, AND OCT. 1, 1920.

4 BIG DAYS—ORANGE BOWL—4 BIG DAYS.

Clean Attractions and Concessions Wanted.

RUD STENSVAD, President.

CLAY COUNTY FAIR, SPENCER, IOWA.

IOWA’S GREATEST COUNTY FAIR.

FOUR DAYS—SEPT. 26-27-28 AND OCT. 1,
WANTED—Cabin, 1st choice, Concessions and Riding Entries.

CLAY COUNTY FAIR

H. W. KILEM, Secretary.

TENTS TO RENT FOR FAIRS ETC.

THE KARNET COUNTY FAIR AND ROUND-UP CO.

will rent our Tents, Shelters and Round-Up Equipment.

Address M. F. BUCKLEY, Secretary.

THE GREAT YATES COUNTY FAIR PENN Y.N.


Biggest and Best Ever Made.

GREAT OPPORTUNITY FOR CONCESSIONERS.

Address M. F. BUCKLEY, Secretary.

16th Annual MONEE DISTRICT FAIR

MONEE, ILL.


Four days of fast horse racing.

The KAMAY COUNTY FAIR AND ROUND-UP CO.

WILL RENT our TANGLES, SHelters AND ROUND-UP EQUIPMENT.

The KEARNY COUNTY FAIR AND ROUND-UP CO.

WILL RENT our TENTS, SHELTERS AND ROUND-UP EQUIPMENT.

GREAT MOUNT HOLLY, N. J., F. A. I. R

July 3-8—DAY AND NIGHT—September 14-17.

NEW BOOKING CONCESSIONS. WILL ACCEPT BIDS FROM CONCESSIONS FOR SHOWS AND RIDES.

R. W. WILLI, Secretary.

GALLATIN COUNTY FAIR

JULY 20, 21, 22, 23, 1920.

CONCESSIONS WANTED.

TENTS, SHELTERS, AND ROUND-UP EQUIPMENT.

THE BARTHOLOMEW COUNTY FAIR ASSOCIATION

WANTS TENTS, CONCESSIONS AND RIDING ENTERIES... WE ARE READY.

THE CRAWFORD COUNTY GRANGE FAIR

ROBINSON, ILL., SEPT. 3-4, 1920.

HARRISON ATHER, Secy. EILD, ILL.

GALLATIN COUNTY FAIR

JULY 20, 21, 22, 23, 1920.

Attention Concessionairest wanted.

R. F. GOREHAM, Secretary.

WANTED

H. WILLIAMS, Secretary.

CONCESSIONAIRES

BUY CANADIAN DOLLS.

CANADIAN TRADE CORPORATION LTD., 203 St. James Street, Montreal.
GRAMERCY SWEETS

BIG VALUES

CONCESSIONAIRES

This Picture Shows
The Most Wonderful
Concession Package
in the World.
QUALITY CANDY
IN
BIG, FLASHY BOXES

SEND SAMPLE ORDER AT ONCE

HALF POUNDS
$3.50 DZ.
ONE POUNDS
6.50 DZ.

We require half cash deposit with order.

WRITE FOR ILLUSTRATED PRICE LIST

GRAMERCY CHOCOLATE CO., Inc.,
76-84 WATTS STREET,
NEW YORK CITY.

"DOLLS"

15-In. Wireline Dolls, with 2-piece Silk Dress, Great, Durable and Cheap, $7.50 to $9.00.

GREAT PICTURE DOLL, 18-In., handsomely colored Dolls, with Hair Wigs, $13.00 per Doz. or Mixed, Wrapped and Netted, F. O. B. Chicago. Cash with order. We carry all Dolls and Candy Goods. Write us.

FRANK W. SCHMIDTKE & CO.
3582 MEDIH AVENUE, CHICAGO, ILL.

CHEWING GUM

Dealers everywhere are vitally interested in stocking and in selling our popular brands of Chewig Gum. The price to you is very low, quality the highest and packages of standard size. We pay transportation charges on all Chewig Gum orders. Our prices enable you to sell our Quality Gum at a bigger profit than in the selling of various other brands.

Mail This Coupon for Prices
There is big money in it for you. Mail the coupon NOW.

American Pop Corn Co.
Dept. 102, Sioux City, Iowa.

AMERICAN POP CORN CO.,

Address: Sioux City, Iowa.

Without obligation, please send me your Cheewing Gum.

Name: 

Business:

Mail this coupon now.
Geo. W. Greenwald's United Shows
WANTED—ELI FERRIS WHEEL—WANTED.
Season Opens Cleveland, O., Saturday, April 24
Anspach West Park Memorial Fund. Lorain, O., license $100.00 a day.
Coney Island OPEN except: Candy, Dolls, Pillow, Fruit, Glass,
Jewelry, Wheels, Cookhouse, Hoopla. Get busy. Line up with a live one
if you want to get a good season's work. Address all mail and wires to
Geo. W. GREENWALD, 1008 Hipedrome Bldg. - CLEVELAND, OHIO.

CONCESSIONAIRES!
We are manufacturers, therefore it is to your interest to do
business with us for the coming season.

AVOID BREAKAGE AND DELAY
We have a large stock of the 10-inch
MOBILABLE ARM DOLLS
IN PINK GLOSS FINISH.......................... $25.00 Per 100
IN DULL FINISH................................. 30.00 Per 100
Same dolls with human hair and silk crepe paper
dress and bloomers, very attractive................... 39.00 Per Doz.
Terms: One-third with all orders, balance C. O. D.
F. O. B. Chicago.

RIVERVIEW DOLL COMPANY
(Office and Factory)
2336 BELMONT AVE., CHICAGO, Phone Wellington 1682.
SEND FOR OUR ILLUSTRATED CIRCULAR

The following taken from The Exhibitor (13):
Option is a fair sample of press dope from Brother Vawter is sending out as a feeder for
its annual selling season.

"Keith Vawter, the well-known chautauqua man is developing a new line. He is going to
send teams of players on a circuit to give one or more plays in each town where there is a
good opera house. In the community season tickets will be sold in advance on the
chautauqua plan. The chautauqua idea is revived and Mr. Vawter thinks he can give good
plays for less money in this way. The selling of tickets in advance leaves the manager any
home. The idea is not altogether new, but its application now is the result of a meeting of
the managers in which they were selling tickets at prices not the suggested by Mr. Vawter.
Concert companies have been traveling on this plan for many years, and there is no reason why
interesting plays should not be given to the various towns and cities in the Middle West."

There is an entire story in this feature of the chautauqua plan. Every big city has from
worth while to present some form of drama

TRAVEL EXPOSITION SHOWS
NOT THE BIGGEST, BUT THE CLEANEST
4 RIDES 2 FREE ACTS
CALL
All people that were connected with this show last
season write at once, as we open April 10th in one of
the best spots in the East.

WANT—Help for Carouselle, Ferris Wheel, Submarine Swings and Aeroplane
Carouselle, also good Openers and Grinders for first-class shows. Address TRAVEL EXPOSITION SHOWS, Suite 215,
1547 Broadway, N.Y.

SECOND-HAND TRUNKS
We carry the largest stock of Second-Hand Road Trunks. We also have a
large stock of Shoe Trunks.

COMMERCIAL TRUNK CO. 607 W. VAN BUREN ST. TEL. HARRISON 0614
We own our regular factory, which supplies trunks in best condition.

WANTED!! Panama Exposition Shows WANTED!!
for the purpose of 1920, and show that does not conflict with what I already have. I have a good opening
for a Fulton Show. All Concessions open except Candy, Dolls, Pillow, Fruit, Glass, Hoopla. All teams are
working well, lately had some very good shows. Tri State Concessions, West and East, and teams into the Northwest.

THE CORK SHOOTING AIR RIFLES FOR CIGARETTE GALLERIES

BULLET SALES BOARDS
Wholesale Only. HAMILTON MANUFACTURING CO., MINNEAPOLIS, MINN.
GRAND SPRING OPENING

THE ECLIPSE EXPOSITION SHOWS

ALEXANDRIA, VA.

AUSPICIOUS OF THE B. L. F. E., WHO ARE WORKING EARLY AND LATE TO MAKE THIS AFFAIR A WONDERFUL SUCCESS.

8 BIG DAYS AND 8 BIG NIGHTS

BEGINNING MARCH 25 INCLUSIVE

NEW, JUST OUT
TWO OF THE BEST MONEY-GETTERS IN THE ARCADE

WIZARD'S HOME
Very attractive and a repeater

YOUR FUTURE HAPPY HOME
and Date of Your Marriage Machine

These two Fortune Machines will show better revenue than any two machines in the trade, with no trouble and easy to trade for them.

Price $35.00 Each. $10.00 With Order

Dresses

Dresses

THE BEST MADE.
8-Piece Skirt with Ribbon and Blouse For Hat. $8 per Hundred, or $65 per Hundred. 35% must accompany all orders.

SURRELL'S DOLL DRESS CO.
Effingham, Illinois

'Kernell Pop' Salutes You

THE AMERICAN DOLL PICTORIAL for the years, Enlarged 8x10 in size. Write for full particulars.

NERA PICTORIALS
Brainard, Iowa

WIGS

"ADS" SKY "ADS" AERO "ADS"
Create the attention and \"Wow" with unique style. Fashionable and cheap. Light and easy to wear as advertised.

SULAN A. COMELY, Belle Palmer St., Chicago

CONCESSIONAIRES

BUY CANADIAN DOLLS.

50% duty.

CANADIAN TRADE CORPORATION, LTD., 86 St., James Street, Montreal.

ART PHOTOGRAPHS


SNA-KES

SNAKE KING

BROWNSVILLE, TEXAS

ROGERS TENTS

We specialize in the manufacture of the best DRAMATIC, CIRCUS, CARNIVAL TENTS.


ROGERS TENT & AWNING CO.,
Fremont, Neb.

Photo & Art Postal Card Company

We are now located in a new and large quarters at 444 Broadway, New York

The following line we are publishing and manufacturing:

Necessities, Best Models, Coated Card, Paper, and Artwork. Also make complete sets at reasonable prices.

Prices Ranging from $3.00 a Thousand to $100.00 a Thousand

We will exhibit chargeable cards, loose or not, and also entire sets and complete sets, and also entire sets and complete sets.

SMITH'S, CARSON, PELLEGRIM

ROCKY POINT AMU. CO., WARWICK, R. I.

ROCKY POINT DREAMLAND

A-1 Opening for FUN HOUSE Get In

OR ANY BIG FEATURE DEVICE THAT CAN GET RESULTS

WANTED Attractions Outdoor

WANTED ROCKY POINT, DREAMLAND OF THE EAST

Lady Dancing Acts, Animal Acts, Novelty Acts. If you have the goods we want them. Write us. 20 per cent. Royalty or cash. Lady Band, Orchestra. JAZZ BAND, MUSICAL BAND. 

If there is anything NEW in the amusement line we want it.

ROCKY POINT AMU. CO., WARWICK, R. I.

CENTRAL EXPOSITION SHOWS

OPEN FRIDAY, APRIL 16TH, AT MANAYUNK, PA.

This spot has been closed 12 years. Has 5 big pay days. Want Big Ell, Whip, Motordrome. It must be big for rides. I own 5. Twenty weeks in and around Phila. Can use a few clean shows and concessions. Let me know what you have. No two stores alike. Both shows will carry 10-piece band and their own motor tractors and trailers. Our own electric plants. All those having business with me, write me. Want help in all departments. ANDY RUPPEL, Winter Quarters 1123 Leopard St., Phila. These shows will not conflict.

RUPPEL GREATER SHOWS

OPENS FRIDAY, APRIL 16TH, AT NORRISTOWN, PA.

First show in not a better spot in E. Penn. Wanted Oriental, Athletic, Platform. 10-1, Wild West or any money-making shows. Remember, I will play the best spots in Philadelphia for 20 weeks. Big proposition for Motordrome and Whip. Help on Big Ell, new Allan Herschell Carousel, new Concessionaire. You have to have everything or no show. If it does not conflict and is a neat turn up we can place it. Better not quick, as I do not carry 2 stores alike. Winter Quarters, 1123 Leopard St., Phila. These shows will not conflict.

CENTRAL EXPOSITION SHOWS

OPENS FRIDAY, APRIL 16TH, AT MANAYUNK, PA.

This spot has been closed 12 years. Has 5 big pay days. Want Big Ell, Whip, Motordrome. It must be big for rides. I own 5. Twenty weeks in and around Phila. Can use a few clean shows and concessions. Let me know what you have. No two stores alike. Both shows will carry 10-piece band and their own motor tractors and trailers. Our own electric plants. All those having business with me, write me. Want help in all departments. ANDY RUPPEL, Winter Quarters 1123 Leopard St., Phila. These shows will not conflict.
MANTLES

FOR INVERTED AND UPRIGHT GASOLINE LIGHTING

The new pressed glass inverted bag and High Pressured Mantle are splendidly proportioned and are perfect. Styles are to music what the home is to the concert. They are the first and only mantles. They are the only mantles, and are available. Write for samples and descriptions. Styles desired. Orders filled at any time.

J. FRANKEL
Executive Director in All Articled Made and Sold by
240 North Wells Street
Chicago, Ill.

WHIPS—SILK-WOUND HANDLES—WHIPS

1000

Grand WHIPS, all beautiful, long HANDLES. Large assortment, CLASSY colors. BOXED. Single or 2. WHIPS. They are splendidly proportioned and are perfect. Styles are to music what the home is to the concert. They are the first and only mantles. They are the only mantles, and are available. Write for samples and descriptions. Styles desired. Orders filled at any time.

WHIPS

1000

Grand WHIPS, all beautiful, long HANDLES. Large assortment, CLASSY colors. BOXED. Single or 2. WHIPS. They are splendidly proportioned and are perfect. Styles are to music what the home is to the concert. They are the first and only mantles. They are the only mantles, and are available. Write for samples and descriptions. Styles desired. Orders filled at any time.

TATTOOING

TATTOOERS, TAKE NOTICE—I don't care who you are nor how far you have traveled in the history of Tattoos Business ever you might have had the opportunity to buy Tattoo Material as cheap as I am offering you. I have got tattooing material of all kinds and you have also got to admit that my Tattoo Supplies are positively the best that money can buy. No other material has so much of the advantage of this wonderful opportunity. Machine, $10.00, or two for $18.00; Designs, per sheet, nicely colored, $2.00; 12 sheets for $12.00; 400 fine stencil Impressions, $10.00; 1,000 prints, $25.00; Enlarged pictures of a Tattoo which you want to sell this year, $50.00; 100 Stencil Impressions, $3.00; 1 sheet of Wrist Band Imprint and 1 sheet of Lodge Emblems, $2.00; 1 sheet of fine oil $4.00 Design, $10.00; Design for a very small opportunity, 80 different designs of Tattooed Men and Women, $5.00; Designs, $1.00; Enlarged pictures, $1.00; 12 x 18, fine window display, price $3.00, or 2 for $5.00. Complete hand out for amateurs, $10.00. Send post office money order or registered letter to HARRY V. LAWSON, 253 Court St., Norfolk, Va.

Address all mail, Metropole Hotel, Columbus, Ohio

World Radio History

The Billboard

This Show played Detroit last three years, but this time it's to pay for any of the GOOD lots, so has picked a route from the leading cities of the Middle West, and now has three Agents in charge. Will be held Wednesday at Columbus, Ohio, April 21st (two Saturdays and TWO SUN-}
MARCH 20, 1920

The Billboard

C. E. ERVIN, Treasurer

SOLE OWNERS

R. E. McKEEVER, Manager

NORTH PENN. AMUSEMENT CO.

2538-40 NORTH FRONT STREET,
PHILADELPHIA, PA.

We own five Rides. WILL BOOK Courier or buy for our No. 3 Show, Owen April in Philadelphia. CAN UPL 6 more Concessions and Shows. WILL WANT real Cards. Need Help for our Stores and the following rides: Carousel, Ferris Wheel, Swing, Hamele Drum. Write us, we privide you the best spots and alicess for the season, with two Free Acts daily, featuring E. James Manning in his 85-foot Dive. SIGNED UP: Fruit and Groceries, Alfred Rudolph; Airplanes on Ropes. Mr. Price (buhler and design)

FOR SALE

on account of death of owner, Nemco, the Oregon wonder, part house and part stock. This freak has been exhibited at various county and is a big money-getting attraction. The best Pit Show in the country. For prices and further particulars write

Mrs. L. B. WARNER,
No. 2 Stratford Ave., Bridgeport, Conn.

BALL GUM

All Flavors and Colors. Case, 12,000
Balls, $3.00. Prompt Shipment.

JOHN H. WALTER,
445 Tompkins Ave., Brooklyn, N. Y.

Balloons!

51c e a dozen.
PITT $1.00 a dozen.

RED Sticks, 45c Gross.

PITT NOVELTY CO.,
447 Fourth Ave., Pittsburgh, Pa.

"HUMAN HAIR Wigs" FOR CUPID DOLLS

American woman, with Hair Not and Hair Pina costumes. 15 to 25c. to C. O. D. Specials to 2c. 20c. boxes. 20c. Mac. 25c. Special.

M. O. HERMAN, Manufacturer

MOHAR FOR DOLLS WIGS

all colors for Changing Adjust. Wire for ALICE HANES

MOHAR, New York, N. Y.

Mrs. N. REITM, President.

H. G. MELVILLE, General Manager.

The NEISS SHOWS

21st Successive Season OPENS APRIL 15 on the Levee, PEORIA, ILL.

Auspices BOOSHER'S CLUB, M. W. of A.

SECRETARIES of Fairs, Celebrations and Conventions: If you are open for a high-class Show to play your date we will give you a visit at any time during the coming season, so that you can see and judge for yourself as to the Character and Merit of our Organization. WANTED—Musicians. Address Morey Schayer, 321 East 44th St., Chicago. WANTED—Men for Train Crew, Merry-Go-Round and People who can take charge of new tops, also Men who can make themselves generally useful. CONCESSIONAIRES, address Nathan Miller.

H. G. MELVILLE, Gen. Mgr., P. O. Box 165, Peoria, Ill.

Shooting Gallery, Miss Patchell; Swing Ball, Mr. Patchell; Novelty Store. Walter Keane; Yo Polo Ball Game. Mrs. Keane; Baby Ball Game, Frank Kearns; Train Game, Frank Ervin; Cook House. Mrs. Ervin; Fish Pond. Mrs. McKeever; Vegetable Store. Edwin Jones; Novelty Hop-La, Mrs. Jones; Circus Store. Howard Fugitt; Candy Store. James Fugitt; Watch La. George Whitlock. Open for anything that doesn't conflict.

DOLLS WITH DRESSES

$30.00 PER 100

SAME AS SHOWN IN CUT HEREBY

$25.00 PER 100

DOLLS Without Dresses

$25.00

IMMEDIATE DELIVERY, First order deposit required on all orders.

AL. WELTZER,
Largest Manufacturer of Dolls and Toy Goods in the U. S.

CHICAGO, ILL.

WANTED FOR CHICAGO'S MOST POPULAR BATHING BEACH

SECOND SEASON 1920.

OPEN JUNE 1ST TO SEPTEMBER 1ST

Restaurant, Ice Cream, Bath, Fountain, and Cures, Curry, Pop Corn, Etc.

A BIG MONEY MAKER for experienced Concessionaires.

Address DEPT. 10, BILLBOARD,

HELLO, BOYS, HELP WANTED.

RIDERS booked on Joyland Shows: Joe Carey, Mack Grady and Spot. George Sharp, write.

WALTER A. CHASE

243 Foster St.
LOWELL, MASS.

GET A DOUBLE HIGH STRIKER—ORDER NOW

BIG MONEY—YOURSELF—THIS YEAR

"Merry-Go-Round," Flag Bearer will make you THE FUTURE SHOWER this year. GET the STRIKER CATALOGUE. Send 25c for full directions. Extra High Revenues. LARGEST DOLL PUMP in the country. Immediate delivery, makes Dolls STRIKING on the road in 1920. Send stamp for the catalogue. We are equipped with 1920 assortments.


BE A GOOD FELLOW—MINT THE BILLBOARD TO OUR ADVERTISERS.
The High Cost of Living

M. D. DREYFACH

Has Correlated Both the Oriental and American Beauties in PILLOW DESIGNS CONCESSIONAIRES

My new 1920 Pillows are gold mine. They are beautifully colored, high-grade saten, in cardinal red, blue, purple and green.

We have in stock a large assortment of new and wonderful subjects, also some entirely new ideas in Table Center Pieces and Scarfs.

WRITE FOR CATALOG

M. D. DREYFACH

WATER Nymph

Shipments made same day order is received.

WITH THE PENCIL PUSHERS

By STOKELY WARE

PAUL MALON, who Were Press agents will remember as a former Press writer on The World-Herald Journal and later on the editorial staff of the Northland, Ind., Des.-Mon., Miss., and every now and then with the United Press in New York City, Paul has done a deal of publicity work and has written a number of catchy short stories. He is still contributing feature stuff to the Sunday issues of The World-Herald Journal and to various news syndicates.

WALTER R. IMPLY, one on the advertising staff of The New York Telegram and later connected with the business offices of Variety and The Player, has been discovered down in Florida. John, who was once a flounder fagin around Times square, is now advertising manager of the Florida Metropolis, at Jacksonville.

W. H. EDWARDS, agent for All G. Fields, is proving close to the home and making a name like a real agent. With Curtiss Blanche, close behind the door, the show is coming in close to the covered floor and the publicity is beginning to ring when they play. Yes, the big successful show is now being handled by the best connecting for the agent.

BERKLEY PARNELL is back in Chicago telephone number, but it's one new thing. He has been buzzing around and staying close. He says that "Papreates is the best thing that ever happened to Israel" and he reports for business.

WHIT BARBER, who daily will remember as a name to anyone who's been there a few seasons, is now in the real estate business from the company's office. Whit is much sought after here in Chicago, much of the business is challenging and舒服.

MAX COOK, who for some reason or other persists in calling himself "Promoter" and corresponding, in so far as he ever has, he carried the "Kingsfield" brand on his visiting card—his "Stokes" and "H. W. Campbell" Shows. Whit—says that he will attempt "promotional business and publicity." We are wondering who he is.

PAUL B. RABIDEAU used to be a regular with the "Hollyhocks," a show he and the "remnants" between a few years and quick a few years ago, and almost any day since he used to have in the vicinity of the Columbia Theater. Walter was then in The Player Club, where he picked up the staff of The New York Telegram. Later, manager is in the Northwest, after that Drama way and Heeland served last night of the. Walter has popped up here and there atinterface this time as

ATTENTION!!

MERRY-LAND BEACH

SEASON OPENS --- MAY 30, 1920

VALUABLE CONCESSIONS --- INCLUDING MIDWAY ATTRACTIONS --- WRITE OR WIRE AT ONCE! LARGEST AND MOST UP-TO-DATE AMUSEMENT RESORT IN THE SOUTH, COVERING 20 ACRES.

\[ GET BUSY --- LAST CALL \]

STOCK SELLING --- $10 PER SHARE --- ONE SHARE COMMON FREE WITH TEN

SANDY BEACH AMUSEMENT COMPANY, Inc.

702 LEXINGTON BUILDING --- R. F. GRIGOR, GENERAL MANAGER --- BALTIMORE, MD.
A Telegram for All Your Wants

In conjunction with our regular line of WOODE FIBRE UNBREAKABLE DOLLS we are now in a position to supply you with the following: ELECTRIC-EYED TEDDY BEARS (large and small), MEXICAN BASKETS in three sizes, genuine BEACON BLANKETS in fine assortment, PILLOW TOPS in fine assortment. A large stock of above items always on hand.

REPUBLIC DOLLS

need no introduction, only that we have many new numbers for this coming season. You ought to see our "BABY KWEENIE"—some Baby Doll GUARANTEED AGAINST BREAKAGE, never dented. Our dolls are absolutely waterproof, because they are all SPRAYED, never dented. Shipments on all items made same day order is received. A deposit of 25% is required on all orders, balance C. O. D. Send for our new catalogue.

KWEENIE
Queen of 'Em All
ATHLETIC DANCING GIRL

REPUBLIC DOLL & TOY CORP.,
152-156 Wooster Street,
NEW YORK CITY, N. Y.

MANUFACTURERS OF
PREMIUM PRIZE DOLLS

OF COURSE WE ARE CHEAPER AND BETTER
THAT'S WHAT OUR CUSTOMERS EXPECT

WHEN THEY WANT TO PAY MORE FOR INFERIOR GOODS THEY DON'T COME TO US WE WORK EIGHT HOURS, SLEEP EIGHT HOURS AND IS DIFFERENT THAN ANYTHING SOLD BY OUR COMPETITORS FOR

WHEN THEY WANT TO PAY THE same PRICE THEY COME TO US

HECHT, COHEN & CO., 201-203-205 W. Madison St., CHICAGO, ILL.
THE CANDY THAT MEANS MORE PROFIT FOR YOU THIS SEASON

WHAT WE OFFER YOU

Candy of Quality
Fancy Packages
Prompt Service
Advertised Confections
Properly Packed Merchandise
Lowest Prices

J. J. HOWARD SAYS

that he feels proud to know that he can offer the concessionaire this wonderful line for his business, and the concessionaire should realize that the Brach Concern are spending thousands of dollars each year advertising their line of packages. To display on your stand merchandise that is nationally advertised means 50% of your sale.

J. J. HOWARD has the exclusive sale in the United States for Brach's candies to the concessions and all inquiries for prices and orders should be addressed direct to him so that there will be no delay in answering your correspondence or you receiving your shipment.

TERMS—Cash must accompany all orders, or one-half with order and balance C. O. D. Or you can arrange to have standing deposit with us and then all goods will be shipped C. O. D. on receipt of your wire.

FILL IN THIS COUPON AND MAIL TODAY.

J. J. HOWARD
617 South Dearborn Street,
Chicago, Illinois.

Your candy advertising appearing in The Billboard interests me very much. I am a concessionaire, and this year I expect to be at the . . . . . . . . . . Shows.

Name
Address
Town
State

MAIL can always reach me at: ~________-~

MR. CONCESSIONAIRE

Dear Sir:

We are making every effort to get into communication with you and send you one of our latest price lists. If you fail to receive one you are to blame, and later in the season, after you have seen other concessionaires reap a harvest with our wonderful line of confections, don't say: "Gee, I wish I had heard of J. J. Howard and knew all about the Candy and Service he gives the concessionaire." It will then be too late. So take my advice and write today.

Yours truly,

J. J. HOWARD.

P.S.—I want to hear from all my old friends and customers by return mail.

Keep in touch with me all times as we are continuously adding new packages and bar goods to our line.
OFF IN THE LEAD! HERE ARE THE BIG WINNERS FOR SEASON OF 1920

ORIG'NAL, BEAUTIFUL DESIGNS, ARTISTICALLY FINISHED

MOVABLE ARM DOLLS

Especially designed to meet the requirements of the most Exacting Concessionalries.

LOOK THEM OVER, THEN YOU WILL KNOW WHERE TO PLACE YOUR ORDER.

JAP DOLLS, THE ORIENTAL WONDERS
New, Novel and a Big Flash.
Before you frame up for the season get a line on the best grade of dolls on the market.

THE BEST IS ALWAYS THE CHEAPEST IN THE END. WE HAVE THE BEST.

AMERICAN DOLL, THE REAL LITTLE LADY
12½ inches high.
Sample, 75c. Per Doz., $5.50. Per Gross, $50.00.
CUPID, THE PRIDE OF THE DOLL FAMILY
12½ inches high.
Sample, 75c. Per Doz., $4.50. Per Gross, $50.00.
DRESSED IN SILK CREPE PAPER
Per Doz. $6.00. Per Gross $60.00.

Don't buy shopworn or second-hand junk. Buy your dolls direct from the manufacturer—save time and money.

ESTHER, THE QUEEN OF THE DOLL FAMILY
12½ inches high.
Sample, 75c. Per Doz., $4.50. Per Gross, $50.00.
DRESSED IN SILK CREPE PAPER
Per Doz. $6.00. Per Gross $60.00.

LOVE-ME DOLL, Always a Big Winner at the Big Affairs
12½ inches high.
Sample, 75c. Per Doz., $5.50. Per Gross, $60.00.

IMITATORS, BEWARE. ALL OF OUR DOLLS ARE COPYRIGHTED AND WE WILL PROTECT OUR RIGHTS AT ANY COST.

ALL ORDERS FILLED PROMPTLY. NO DELAYS, NO DISAPPOINTMENTS.
SILK PAPER DRESSES, $60.00 PER 1,000.
50% deposit required on all orders, balance C. O. D.
(Illustrated Circular on Request)

REMEMBER—"The Most for Your Money and Your Money's Worth."
WRITE, WIRE OR PHONE YOUR ORDER TODAY.

ALISTO MANUFACTURING COMPANY, 1444-46 Walnut St., CINCINNATI, OHIO.

LONG DISTANCE PHONE, CANAL 5858.