SPECIAL ANNOUNCEMENT

REGAL WONDER BABIES

MADE OF WOOD PULP COMPOSITION AND
MADE NOT TO BREAK

Prices Are Right,
Merchandise Is Right,
And Always As Represented.

SAVE TIME AND EXPRESSAGE

Our stock is always on hand with our
Western Representative

WESTERN DISTRIBUTOR, REGAL DOLL CO.
C. PRICE, Manager
1014-1016 Central Ave., Cincinnati, Ohio

REGAL DOLL MANUFACTURING COMPANY, Inc.
153 Greene Street, NEW YORK CITY

FACTORIES: 50 West Houston Street, New York City
153 Greene Street, New York City
LONG DISTANCE TELEPHONE, SPRING 5453
Hand-Colored

BUY DIRECT FROM MANUFACTURER
Artistic Designs

PILLOWS

WITH THAT HARD KNOTTED FRINGE

SAMPLE DOZEN PREPAID FREE CIRCULAR
50 DESIGNS

$10.80 PER DOZ. Get Our Quantity Price

SHIPMENTS MADE SAME DAY ORDER RECEIVED

L O O K !

SALESBOARD OPERATORS
60 Dolls, 12 Pillows... $20.00
1,000-Hole Board...

12 Pillows, 800-Hole Board...

ILLUSTRATED IN COLORS ON EACH BOARD

THE WORLD'S GONE WILD

OVER OUR PRETTY BABY DOLLS

$1.75 PER DOZ. Get Our Quantity Prices.

QUALITY---FLASH

WESTERN ART LEATHER CO.

TABOR OPERA BLDG.
DENVER, COLO.

L O O K !

SALESBOARD OPERATORS
60 Dolls, 12 Pillows... $20.40
1,000-Hole Board...

12 Pillows, 800-Hole Board...

ILLUSTRATED IN COLORS ON EACH BOARD

FOR QUICK ACTION WIRE MONEY WITH ORDER.

ALL ROADS LEAD TO DENVER.
WE SHIP TO ALL PARTS OF THE U.S.A.
QUICK SERVICE

CHINESE BASKETS

IN NESTS OF 5

Get our Quantity Prices on these Baskets. They will surprise you, as I am now bringing these goods in direct from the Orient without any jobbers' commissions to pay. I can and do sell cheaper than any one else for the same class of merchandise.

Come 5 to a set. Beautifully trimmed with silk tassels, glass rings, beads, coins and highly varnished. We also make them with 2 rings on the 2 largest baskets.

All orders must have 25 per cent, balance C. O. D.

C. A. YOUNG, Direct Importer, 235 Gough St., SAN FRANCISCO, CALIF.
CHOCOLATES FOR CONCESSIONS

THE MOST BEAUTIFUL, LARGE AND ATTRACTIVE BOXES FILLED WITH HIGH-GRADE CHOCOLATES

4-oz., One Layer in Cups. 12c Half-Pound In One-Pound Box, each piece wrapped. 20c
8-oz. Tiger or Bower Girl Box, In Cups. 19c
10-oz. in One-Pound Box, each piece wrapped. 27c
1-lb. Tiger Girl Box, In Cups. 37c


One piece of any above assortment. No. 1 Size, 33c; No. 2 Size, 65c; No. 3 Size, 90c; No. 4 Size, $1.45; No. 6 Size, $1.85.

“Honey’s Confections.” Kisses packed 5 in the box. Flashy give-away package, $1.75 per 1,000 Boxes. Packed 250 boxes in cartoon. Last season we sold over 5,000,000 of these packages.

Chinese Baskets, 5 in Nest. Trimmed with Tassels, Coins, Beads and Rings. Dark brown stain, bright, glossy finish. Trimmings with silk tassels, real Chinese coins, beads, silk cords and rings. 5 in a nest and 3 in a nest. Single and double tassels. Can make shipments immediately on receipt of order. 25% deposit required on all orders.

SILVERWARE FOR SILVER WHEELS

Very large assortment. We guarantee you our prices can’t be beat.

Rogers Silver Sets, 26-piece. $1.00
Sheffield Silver-Plated 26-Piece Set. $1.25
Fruit Bowls, Assorted. 25c
Cake Bowls. 35c
Sugar Bowls. 45c
Butter Dishes. 50c
Coffee and Chocolate Sets. 65c
Flower Baskets. 75c
Nut Bowls. 95c

China, Stained mahogany brown. 5 in a nest. Single and double tassels. Can make shipments immediately on receipt of order. 25% deposit required on all orders.

BARNARD HIRSCH CO.
SAN FRANCISCO, CALIF.
BATTERY AT MARKET
MACHINES THAT MADE THE PENNY FAMOUS

WE MAKE THEM LAUGH—YOU GET THE MONEY

By actual performance year after year in thousands of locations these machines have proved that they are the greatest "accumulators" of pennies and nickels in the world—and they work automatically while you are busy elsewhere. No matter what angle of the amusement game you are in they will increase your profits, because they "gather in" the little coins while you are getting the big ones.

When used singly here and there they convert dead space and spots into live sources of income. When lined up or grouped in Parks, Arcades or under tents they make the most handsome display on earth for the outlay, and earn the most money on the investment. The country is flooded with small coins—you need these machines if you are going to get your share. Practically every arcade, park, carnival man and operator in the country is using some of these machines successfully. Investigate the facts. Write for particulars, stating your business.

THE BILLBOARD
MARCH 19, 1921

Concessionaires

DON'T LET THIS GET BY YOU
THERE ARE GOING TO BE SEVERAL LAMP WHEELS ON THE LOTS THIS SEASON
and they are going to get the money.
Order your stock now and get an early start.

ELECTRIC FIBRE LAMPS
Arts and Crafts, Home Use,
18 DIFFERENT STYLES
10 DIFFERENT COLORS
Lined with beautiful cretonne.
Ready for use.

PRETTIEST UNBREAKABLE DOLL MADE
Send $1.30 for sample like cut, or for same with beautiful, flashy dress send $2.30.

NEW and Original Unbreakable LAMP
Send $4.00 for sample.

We positively excel all others for fancy, flashy dresses.

ALSO A COMPLETE LINE OF PLASTER DOLLS AND LAMPS

FELT
For theatrical decorations, costumes, pillows, pennants, banners, designing, table and desk covering, upholstery, millinery, sport caps, slippers, novelties. All colors, 72 inches wide, cut to any length desired, immediate delivery.

SEASON'S SENSATION

BEAUTIFUL HIGH ART MODEL POCKET MIRRORS

Send $4.25 for sample, $5.50 each. $60.00 per dozen. $475.00 per 100

THE ALADDIN JUNIOR
14 inches high, 9-inch shade, 6 styles. An exact reproduction of larger Lamp. Same material, same finish, but a happy intermediate.
Sample, $4.25
$48.00 per dozen. $375.00 per hundred
25% with order; balance C. O. D.

RUTHERFORD REED COMPANY
BAY CITY, MICH.
THE BLUEBIRD IS PIPING HIS LAY

By JAMES F. DONALSON

Show folk, awake from your slumbers,
While the bluebird is piping his lay.
Winter rolls his blanket away;
And the bluebird is piping his lay.
All earth is in tune for the season
The warm ground is ready to greet us.
And the bluebird is piping his lay.
The grass seeks the light of day
The trees are wearing new garments
And the bluebird is piping his lay.

The ribbons of road shine like silver,
The streams splash on, blue and gay.
For spring to her throne is ascending
While the bluebird is piping his lay.

Spring is calling to earth and to show folk,
To earth: "It is time now to play;"
The bluebird is piping his lay.
To show folk she bids "up and haste,"
For the bluebird is piping his lay.

Spring's magic steps thru the forest,
'Tis the dawn of a bright, happy day;
Earth and Nature await recreation.
For the bluebird is piping his lay.

Nanah's spirit again is awakened,
God's own season is here to stay.
His message, with joy, is recalled.
When the bluebird is piping his lay.

So, show folk, awake from your slumbers,
Spring's sunshine salutes you today.
'Tis the season reflecting God's spirit.
And the bluebird is piping his lay.
God's children, and God's chosen season,
God's sunshine is bathing the way.
Your fame-kissed and his winged songster,
The bluebird, is piping his lay.
RETOSESSION is sometimes interesting and a brief review of past performances, with a little early history of that part of the people who have participated therein, may be acceptable reading for those who pursue the interesting columns of the Special Spring Number of The Billboard. With this proposition in view the writer will attempt to recall and relate a few incidents and facts concerning some of the individuals who have been more or less prominent in circus and Wild West lore for nearly a century. But, first of all, let us view the bursting buds of springtime as the harbinger of joy, gay sports, life in the open, and more particularly in this instance the coming of the circus, with its white tops, floating banners, enchanting music, prancing, neighing horses, challenging the iron bit and tossing the foam of impatience on their arched necks; the painted clowns and dancing fairies on horseback. It is all in the makeup and way of the world. Let us enjoy it while it lasts.

And in this connection I must invoke the poetic muse to put in form the practical ideas of an old trourper after a long winter's enforced idleness with the vision of an early opening.
I FEEL highly complimented by the Billboard for the part that our business has been taking in the various endeavors, to be allowed to voice my sentiments in regard to the coming season. The subject I wish given, "Attractions and Free Acts," is one that seems so wide in scope, as regards the business in general, that it would take the entire issue of the Billboard to cover it. I would naturally cover my own attractions. Who would not? But we will leave that to the various press agents whose business it is to acquaint the people with the facts regarding the attractions carried with the vaudeville companies. As a result of the best in the world to be seen this season if never before. With the assistance of my very efficient staff, I have been devoted to the care of our business, and I say with the greatest satisfaction that all the important deals in the history of the carnival business, namely, that of contracting the bulk of the biggest and best fair dates on the North American continent. To say nothing of the independent or "still" dates contracted in various cities, I feel that I have been complimented by the various committees which believe in myself and my policies. It's a wonderful thing this "keeping faith with the public." Remember what the immortal Lincoln said? That is just as important now as it was in Lincoln's time.

Perhaps no branch of the amusement business has as much appeal as that part of the outdoor show business termed in parlance the carnival game. As in any other business, there have been innumerable failures and many real successes. The carnival business is many sided and what would apply in one locality may be a complete failure in another. There is, I think, no business where individuality has as much freedom as it has in our business. Our successes have been made of seemingly impossible devices as well as ideas. In this day a man who would make a success must necessarily offer to the public something new and different. To be successful in a new sort of show, ride or some "near" original idea is the manner in which the idea is presented. I have in mind now the early days in the business when the simplest form of amusement gratified the tastes of the public. But all that has changed. The dear public demands to be amused in many ways. We have had to constantly be trying new things while in the early days, before the advent of moving pictures, etc., that one film alone, like "The Great Train Robbery" or "The San Francisco Earthquake," when put on was so rich in effect that people would go to the show for the camera work alone and would pay top money over all the other attractions. Could we do that now? No, as you say it was a great day if "Way Down East" would be a success as a carnival attraction. Two of the biggest "Circus Giant," "Bosco Eats 'Em Alive" and "The Kats-enjamnaster Castle" and shots of that ilk. The public demands bigger and better attractions such as the Hippodrome Circus, wherein the best of circus acts are presented. Mammoth Water Show, with a score of shapely diving girls, with the assistance of mechanical and electrical devices where the divers appear and disappear at will whereas in the early days one girl alone would give the performance. I remember the time when a carnival showed an automobile that had pulled Illinois town and topped everything on the midway for that day. That is why I say that the public demands to be amused in its own way. The people have been educated, as it were, up to the idea of expecting something out of the ordinary at your every visit to their city, and we are the manager that thinks otherwise. The lay mind can hardly appreciate the many and varied contrivances and schemes to secure something in the amusement line that is really new or that has some semblance in its being renovated to meet present-day requirements. Right now I have several various parts of two continents fairly seeking out the new and old features, and, from present indications, will have at least proven to my own satisfaction that there is "something new under the sun." I am not going to stop till I have given to the public my idea of a real carnival show. I want it distinctly understood that I am going to go as a public benefactor or that I am going to give a lot of money away in senseless experimenting, but it is my ambition to see that the list of attractions as comprehensive and extraordinary that the public itself will exclaim in hearty accord: "The carival's business has at last come into its own." Also I feel that choosing and selecting attractions that are out of the ordinary and above the average, will make mind the initial cost. That will take care of itself. Good business, good business. I believe that the time is at hand when the public will see that you can have the same type of entertainment. But it is in the province of the alert, enterprising manager, to combine the park man, circus man, and carnival man, and have them all in one compact organization. The park men and their concessionaires have for many years tried in vain to fight their battles and better their conditions alone or in small groups. The same has been accomplished in these scattered and unorganized efforts.

The Plan And Scope of The National Association of Amusement Park Operators

C. A. Wortham

One of the first proposals was to the national amusement park operators of this country, the idea of forming a national association of amusement park owners, and incorporated under the laws of Illinois.

Almost every important field of endeavor now has its national organization and annual conventions, at which its pressing and vital problems are brought up for consideration and are discussed by the ablest and most representative men of its membership list. It is only natural that the amusement park people should fall into line with this American custom, since we have assurance of success the men of highest standing in the business have not hesitated to ally themselves with us and give us the benefit of their long experience. As a result attending one of our conventions now is equivalent to attending a school of the best methods for the conduct and management of an amusement park or beach resort.

Among the first proposals was to limit the membership to park people, to their concessionaires of standing and to the scrupulous manufacturers of park devices and attractions. This not only gives us a solid and most substantial membership but will at the same time prevent any of us from being imposed upon by the outside promoter, soldier of fortune or the out and out swindler. While branding the unscrupulous we are not saying that we did not also approve in some sitting manner the park managers, concessionaires and manufacturers who deal on the square. It is desirable that each of us should know the standing of all who are engaged in the business. What could help more to put our business on a good clean basis? One who expects to remain in the business is well repaid for the cost of attending a convention by the helpful information he is given. Then we have heard A. S. McGowan discuss picnics and the work of the staff of the Stahl Bros would gladly take up for intensive study all of the important problems confronting us, but if found necessary the time can easily be extended. This year's meeting was confined to two days.

If it is really necessary to argue the benefits to be derived from the national association, there is no need of your argument. It would be sufficient for us to hear the same men on the same topic, again to hear the same men on the same topic.

Our collection and disbursing of money is also on a business basis. No money of any considerable amount is to be expended without the knowledge and consent of our board of directors. It is believed that in two years we could take up for intensive study all of the important problems confronting us, but if found necessary the time can easily be extended. This year's meeting was confined to two days.

(Continued on page 215)
I HAVE been playing with fire for over a quarter of a century. We all know that a long apprenticeship in Shakespearean and legitimate drama, also in spectacles, then Dame Fate threw me among the skirrocks.

The first spectacle I had anything to do with was in Chicago more than twenty-five years ago. When I entered the grounds of the new Amphitheater, then nearly finished, I was amazed, as I stood on a stage 450 feet wide and looked out on a seating capacity of not less than 10,000 people. Where, I wondered, will they get an audience to fill this space? When we opened it was crowded with all the pomp and panoply of Oriental life and custom. This, under a starlit sky with the placid lake reflecting gorgeous costumes and massive armor, and all illuminated with pink fire, was like a dream from the Arabian Nights. Then came the bombardment of the city, the terror of the citizens, the surrender of the city, and march past of the Empress, the transformation came a grand display of fireworks.

The first great display that resembled a spectacle was presented in London at the Green Park, August 1, 1814. The occasion was the anniversary of the Battle of the Nile, which was also commemorated in the set pieces of the festival. It was called the "Temple of Concord," and with the skyrockets, the beautiful set pieces, portraits in fire of the transformation came a grand display of fireworks.

The contemporary accounts made a feature of the rockets that were fired from a gun, each containing a number of smaller rockets and a shower of fiery light which descended to the earth. So, we learn, as far back as 1814 they knew the principle of the now popular repeating shell. It was also chronicled in the press of that day that one Mr. Pain deserved great credit and reward for its design and for the fireworks he invented for this occasion. We also learn that he went afterwards decorated by the King and honored by the Lord Mayor of London. In 1819, over 100 years later, Henry J. Pain, the great-grandson of this Mr. Pain of 1814, and head of the American house of the Pain's Fireworks Company, was awarded the Distinguished Service Certificate of Merit by the American Government for his services in the great world war.

My first strenuous work for the Pains was in Chicago at the dedication of the Columbian Exposition in October, 1893, and during the following summer of 1893. I was young then and it was fun, and the work we accomplished was something I look back at with amazement and pride. During the exposition we gave an average of three displays a week, with two illuminations of the court of honor and wooden island and two historical pageants. For these illuminations we used 4,000 fairy lamps, little glass cups, pressed into diamond shape in ruby, emerald, turquoise and many other colors. These had candles and when lighted burned brightly for three hours. They were hung from trees and shrubs, on the walls, or on the edge of the lagoon, in every imaginable place, in groups and fountains. Each lamp had to be lighted by hand, for which we employed 250 soldiers of the U.S. Marine Corps who became so expert they could light the whole 36,000 prisms, their heads protruding thru high wooden collars.

The Empress passed in state, surrounded with all the pomp and panoply of Oriental life and custom. This, under a starlit sky with the placid lake reflecting gorgeous costumes and massive armor, and all illuminated with pink fire, was like a dream from the Arabian Nights. Then came the bombardment of the city, the terror of the citizens, the surrender of the city, and march past of the Empress, the transformation came a grand display of fireworks.
Spreading the Benefits of Music Throughout the Summer Concert

By C.M. Tremaine

The summer concerts in many large cities are no novelty. How or when they started or who or what influence was responsible for them is difficult to determine. They seem to have become part of the establishment. Life was conducive to music by instinct. Certainly there was no crusade in behalf of warm weather music. There was also little conscious appreciation on the part of Common Councils of the effort of the cornet and the slide trombone. Yet harmony and pleasant rhythms predominated and the music spread its beneficial influence with little or no removal of merit. Somewhere the atmosphere no longer choked, the neighbors disappeared. The old burg had its attractions after all.

Of course, the big cities would be too strong there would be too many. Some of the smaller cities could have a show every night. Many of the mid-west counties could have a show every night in the summer time. The difficulty of attracting good locations and the masses that came to hear filled the worst backyards at a few strategic points, while the masses that came to hear filled the worst backyards that were not well seen by the public. There were a few repertoire companies touring with canvas theaters at that time that were not attentioned to by the public. They were a few repertoire companies touring with canvas theaters at that time that were not attentioned to by the public.

(Continued on page 217)

The Tent Drama

By Lawrence Russell

Old Lady Drama is a much abused personage. Time and again she has been known to be missed, but always managed to stagger to her feet, powder her nose and come back smiling. Perhaps the reason is that a offensive, brutal man, always on the lookout for a new chicken. It remained for one of his affinities, a handsome, blue-eyed fairy by the name of Motion Pictures to vamp the old man into semi-consciousness and then whisper into his ear the exact price for relief from the dullness. It may have been that the people sought diversion in the kind of music which was easily obtainable. Remember this if, a few years ago, the little groups of summer music aficionados in the small towns had a to bear upon their shoulders the burden now regarded as too share programs in tempering the little groups of summer music aficionados in the small towns. The difficulty of attracting good locations and the masses that came to hear filled the worst backyards at a few strategic points, while the masses that came to hear filled the worst backyards that were not well seen by the public. They were a few repertoire companies touring with canvas theaters at that time that were not attentioned to by the public. They were a few repertoire companies touring with canvas theaters at that time that were not attentioned to by the public.

(Continued on page 217)
The modern amusement park

The successful park, beach or other summer resort owner, manager or concessionaire becomes—by the very reason of his success—a "psychological reasoner" as to how best to meet and suit the varied tastes of the particular community appealed to. If content with the need of tangible credit his bank balance shows at the end of each successive season, and if more so.

The genius of Fred Thompson

With perhaps just as much authority unduly, placing Dundy in the background—where he himself preferred to be—and assigned Thompson's name as marking the birth of Luna Park, Coney Island, and in such revolutionizing of a wide and interestingly important subject, and which, perhaps, will be accorded its place in historical record at the hands of more able writers. With full and proper deference to those who have exemplified, maintained and added honor to the name and fame of Phineas T. Barnum—to whom reference is due as an outstanding figure in the entertainment world—his name and work, while it may be noted that this article deals with, specifically and essentially, the venture of his character in the happiness of succeeding generations of summertime holiday makers and represented in the attractions of the amusement resort and carnival spheres of pleasure-promoting and catering.

Barnum's conception of the elements of a modern circus and the wonder-drawings to every age. Mental mentality of the average human found related — to some little extent—"in the mind of Uncle Tom's Cabin" where he referred to "spectacular reproduction of the strenuous and adventurous days of the West in its wildest, and woodiest days."

STIRRING of the winning of the prairies from the Indians and all that went with the lives of pioneers. Where in no way conflicting with the attractions of the cowtown arena, the circus clowns, the horse and elephant acts, the aerial "daredevil" and the time, glitter and atmosphere of the old-time ring, in Barnum's show, as the originator and founder of a form of entertainment distinct and separate from any other. It is shown whether the "Wild West show" has been, or will be, able to defy film picturization of its theme where the circus tale — the centuries of its existence — has neither rival nor competitor.

By Harry L. Tudor

"By Their Works Ye Know Them"

ANMING in the same direction — amusement for the multitude — as his strenuous competition of his time, the author has occupied the widely different angle of "One Admission to All" and provided the means for his millions of patrons to find amusement. His carefree, rough-and-tumble character, but none the less enjoyable to the younger element. A Dictionary," published in 1889, and the well known "Laughers" as "the sound one hears when one's았 하면, and in due course, the amusement-seeking public to—equally lavishly—reciprocate that expenditure by Aussing its individual spending allowance on more or less effervescent momentary pleasures, and, what has been a far more important development of the ambitions and purpose of those geni of the outdoor amusement field, the spreading of a worldwide propaganda made practical and tangible by the invention of devices calculated to make men and women become for a time at least—merely "boys and girls grown tall." It can be safely asserted that this phase was the mission of those brilliantly clever entrepreneurs and amusement empire builders who gave the outdoor amusement field the life object of more than fulfilled.

© 1921 The Billboard
HIT MAKING AS A FINE ART

By Casper Nathan

Because of the fact that mechanical instrument advertising matter must be exploited consider-
ably in advance of the actual appearance of the product, publishers are now forced to lay out de-
definite plans in regard to certain songs, and attack these songs no matter what which (besides which is sometimes mighty hard to do, when a number that looks good on paper is new to the public and has no old-time appeal)
The publisher has pledged a big campaign in order to intercept these songs no matter what which, or what song it is or not. Some mighty lucid incidents occur because of this tremendous advance in classification to one element--the mechanical instrument. Me-
chanical Instruments are to the music publishing business what Edison is to invention, what Ford is to the internal combustion car, what food is to the starring and what water is to the desert. It is, i.e., all important.

Do you remember the stir caused in business circles when it was learned that the by-products ofpacktown were more important from a profit standpoint, than the main business--like wise by-products of oil, etc., etc.? Well, mechanical in-
structions are to the music publishing business what Edison is to invention, what Ford is to the internal combustion car, what food is to the starring and what water is to the desert. It is, i.e., all important.

Imagine a side-line which, without interfering with a main business in any respect, without neces-
sitating any form of extra investment, not only serves as a stimulation of the main business, but produces a profit beyond one's wildest dreams.

That's precisely what mechanical instruments--player piano rolls, phonograph records, etc.--are to music publishing.

With the advent of the fool-proof perfected mechanical instruments the music publisher is now
able to grow his business into something bigger than his original desire. This is one of the reasons why the publishing company is the most important company in the music world, and one of the reasons why the mechanical instrument angle is now getting the attention it deserves. The mechanical publishers are now forced to lay out advertising matter to exploit the music, and this is a mighty big step forward in the music industry.

The publisher has pledged a big campaign in order to intercept these songs no matter what which, or what song it is or not. Some mighty lucid incidents occur because of this tremendous advance in classification to one element--the mechanical instrument. Mechanical Instruments are to the music publishing business what Edison is to invention, what Ford is to the internal combustion car, what food is to the starring and what water is to the desert. It is, i.e., all important.

Do you remember the stir caused in business circles when it was learned that the by-products of packtown were more important from a profit standpoint, than the main business--like wise by-products of oil, etc., etc.? Well, mechanical instructions are to the music publishing business what Edison is to invention, what Ford is to the internal combustion car, what food is to the starring and what water is to the desert. It is, i.e., all important.

Imagine a side-line which, without interfering with a main business in any respect, without neces-
sitating any form of extra investment, not only serves as a stimulation of the main business, but produces a profit beyond one's wildest dreams.

That's precisely what mechanical instruments--player piano rolls, phonograph records, etc.--are to music publishing.

With the advent of the fool-proof perfected mechanical instruments the music publisher is now
able to grow his business into something bigger than his original desire. This is one of the reasons why the publishing company is the most important company in the music world, and one of the reasons why the mechanical instrument angle is now getting the attention it deserves. The mechanical publishers are now forced to lay out advertising matter to exploit the music, and this is a mighty big step forward in the music industry.

...
The New Profession of Developing Home Talent

By Fred High

To imagine a great throng of 1,360,000 people feasting in itself, but to actually entertain that many is an achievement. That is the proud record of the John B. Rogers Producing Company last season. It took 161,000 local performers who were trained and rehearsed for this special effort to accomplish this stupendous feat. One thousand seven hundred performances were staged under the direction of the 86 expert and specially trained directors. This activity has in reality developed until today we have a new profession—the profession of producing amateur performances in a professional manner. Hereafter the work of training amateurs has been largely left to elocutionists, students of oratory and professional actors who devoted their off seasons or open time to this sort of effort. Here and there an amateur might devote his time to producing home talent plays by giving his time to a single line of production such as "The Drummer Boy of Shiloh" as presented for years by Al Nall and Fred Waggle, but even the training of such casts was largely individual effort.

Eighteen years ago John B. Rogers launched a new business activity that has since developed this new profession. No, he didn't start out to do that just thing. Friend Rogers originally intended to be a lawyer and into amateur theatricals by accident. He studied two years at Ohio State and one year at Michigan University. Then a serious operation on one of his eyes prevented him from continuing study he got the idea of starting. His first production, "The Toy Shop." was tried out in his home town, Fostoria, Ohio, in the spring of 1902. The result was very favorable, and, in gratitude to the producer who had worked and had not received adequate pay for his services, the society in charge voted to give him the costumes used in the production. With this small ovation he started "on tour," staging the same play in other towns. A more elaborate set of costumes was shortly acquired and the show enlarged with original dances and musical numbers. The play in each instance was given under the auspices of philanthropic or benevolent societies on a profit-sharing basis which was successful and satisfactory from the first. Since that first performance, with its modest beginning, John B. Rogers has earned for local charities, religious, benevolent and civic organizations the round total of $8,000,000. Last year his net earnings for such organizations were $775,000 after all expenses had been paid. In the preceding year the net earnings for the organizations were $115,000. During the war, then, the "war" year, he operated at a heavy loss, but he kept his organization intact.

The present force of the company numbers 146, consisting of 85 directors of productions on the road; 2 efficiency experts, whose business is to look after and train the play directors in the best methods of ticket and publicity campaigns; 14 salesmen, who attend exclusively to the booking of productions; 3 ladies, who design and make costumes, and 33 members of the office force at Fostoria. During the summer the number of those employed on the costumes and properties is between 40 and 100.

One of the most pleasant visits that we have made to any place in recent years was the one to Fostoria, from which center radiates this new force in our national life, and where lives that unobtrusive fellow who has influenced the nation and acts as no one was perfectly unconscious of the fact.

We have often heard of John B. Rogers and the Rogers Producing Company and often thought of making him and it a visit.

A few weeks ago we found our way to Fostoria to investigate the many activities that seem to radiate from that little city. We had previously accepted an invitation to address the members of the Chamber of Commerce at its noon luncheon, but we never anticipated the warm welcome that awaited us—those Fostorians know how to do things. And they do them.

Had we been running for Governor the two local papers could not have been much more generous to us than they were in reporting our talk. A couple of paragraphs from The Daily Times will give an idea of the way things start off. "We were the most fortunate members who attended the Chamber of Commerce..." (Continued on page 218)
The Billboard

NO ONE feature or department of fairs and expositions has developed as rapidly during the past two or three decades as the attractions and amusements. Within the past few years practically every amusement and entertainment institution has a part in furnishing attractions for fairs.

The biggest acts in vaudeville and music and amusements; the greatest individuals and organizations are furnishing attractions for the chautauqua platform; famed orators and statesmen; leading motion picture; aviation; football; wireless telegraphy and telephone; and a score of other agencies and institutions and sports have combined to give fair patrons the greatest variety and the most wholesome entertainment that the world has ever known.

MORE than fifty or thirty years ago horse racing and a few circuses composed the main features of fairs and expositions. As a matter of fact, at this time, these are the only attractions. The vaudeville, music, and fireworks shows have developed so rapidly during the past two or three decades that they are now almost equal to the horse races in popularity, especially in the South. There are few who do not have some memory of a grand firework display that has been the greatest attraction of the fair.

The beginning of the firework part of the fair was a thrill and spectacle hard to equal. Balloon jumping gives a thrill and spectacle hard to equal. Now, however, and when referring to a newly married young couple, you would scarcely think of it as a part of the fair. Whenever there is a firework display in the fair grounds, the girls and boys generally get their mother and father to come and see it.

There are two sides to practically everything in life, and if you wish to make a success of any particular phase of art or business you must first become capable of seeing both sides. Don't ever kid yourself that you can win a race — his own — and who, whenever given the opportunity, airs his side and condemns song publishers and song writers. He does not realize that there are those better equipped for the race — showing as a whole for not recognizing and encouraging those better equipped for the race — showing as a whole for not recognizing and encouraging the work that has already been accomplished and is now being accomplished by the great song writers, both of big and little fairs.

BOOKING AGENTS HAVE HELPED

WHILE many fair managers do not endorse all of the methods of some of the booking agents and booking agencies, much of the credit for the great standing of the songs available for fairs and expositions is due to such leaders as Ed Carruthers, Fred Barnes, Ethel Robinson, and Frank McHale. On the other hands, the majority of booking agencies have gone into every civilized community on the globe after novel and sensational acts, and their co-operative effort has made it possible for the fairs to present the same high-class attractions which formerly were controlled almost exclusively by vaudeville or circus interests.

It is not the intention of this chronicle to give full credit for the present high-class attractions available at the fairs to the booking agencies. The average fair manager knows that the average booking agent has no connection with his chorus. He sits down and writes a song, hoping by some stroke of luck he'll be able to rhyme them here and there. He seldom has a concrete idea at the start, and if he doesn't know the facts of the subject matter he can't tell you the verses from the chorus. Whatever the source, he's usually a failure.

The fair secretary was suspicious. He looked at the check and saw that it was paid in currency, and a receipt taken by the manager. The fair took the check and the manager turned and walked away.

"No, it doesn't end it," said the artist in a short story told in rhymes, and to tell a complete story in a few lines is not the result of any haphazard work. It's art.

The new song writer is usually years behind the times. He rarely starts anything. He waits until some cycle of songs has made a deep impression on him, then he sits down to write another just like it. He doesn't know that a popular song lyric is nothing more than a short story told in rhymes, and to tell a complete story in a few lines is not the result of any haphazard work. It's art.

There are two sides to every work of art, and there's nothing that one must learn. The average song writer, rarely sees more than one side — his own — and who, whenever given the opportunity, airs his side and condemns song publishers and song writers. He does not realize that there are those better equipped for the race — showing as a whole for not recognizing and encouraging the work that has already been accomplished and is now being accomplished by the great song writers, both of big and little fairs.

BOOKING AGENTS HAVE HELPED

WHILE many fair managers do not endorse all of the methods of some of the booking agents and booking agencies, much of the credit for the great standing of the songs available for fairs and expositions is due to such leaders as Ed Carruthers, Fred Barnes, Ethel Robinson, and Frank McHale. On the other hands, the majority of booking agencies have gone into every civilized community on the globe after novel and sensational acts, and their co-operative effort has made it possible for the fairs to present the same high-class attractions which formerly were controlled almost exclusively by vaudeville or circus interests.

It is not the intention of this chronicle to give full credit for the present high-class attractions available at the fairs to the booking agencies. The average fair manager knows that the average booking agent has no connection with his chorus. He sits down and writes a song, hoping by some stroke of luck he'll be able to rhyme them here and there. He seldom has a concrete idea at the start, and if he doesn't know the facts of the subject matter he can't tell you the verses from the chorus. Whatever the source, he's usually a failure.

The fair secretary was suspicious. He looked at the check and saw that it was paid in currency, and a receipt taken by the manager. The fair took the check and the manager turned and walked away.

"No, it doesn't end it," said the artist in a short story told in rhymes, and to tell a complete story in a few lines is not the result of any haphazard work. It's art.

The new song writer is usually years behind the times. He rarely starts anything. He waits until some cycle of songs has made a deep impression on him, then he sits down to write another just like it. He doesn't know that a popular song lyric is nothing more than a short story told in rhymes, and to tell a complete story in a few lines is not the result of any haphazard work. It's art.
JERRY MUGIVAN sat in Geo. Moyer's room in the Palmer House in Chicago. A few agents were walking up and down, the telephone was ringing briskly and bell boys had come in twice with telegrams. Yet, it was a quiet morning, as morning go with the boss nowadays.

There was a great deal of oldtimers' talk. The agents got Mr. Mugivan to contribute here and there. Finally urging that had failed in the past prevailed. For the first time in his life Jere had a chance to be heard.

Here's the yarn:

Mr. Mugivan and Bowers Big Top Round-Up.

By Frank Braden

 weren't shipping just then. We led that stock to Centropolis. There had been a fire at the winter quarters, and only the walls of the buildings were standing.

"We used one long coach as a cookhouse and workmen's sleeping quarters. Two old stock cars were the stables. We set about getting the troupe, which we decided to call the Great Van Amburg Shows, ready for the road. From Mr. Gehm came four flats, two stocks and three sleepers. Our advertising car was an old Arms Palace. Five days before it opened the season the billposters came on. They built in paper lockers, bieras and everything.

"However, the day the billers joined they were greatly interested in a portion of our herald that showed the Van Amburg show on wagons, and, under the picture, the line, 'How We Traveled 40 Years Ago.' Below was a picture of a circus train, and on the line, 'The Way We Travel Now.' That night the men bunked in the car for the first time. It rained; it poured. With five minutes the whole crew was astir. Men had wash basins, buckets and all."

"In 1900 I was with the Sells & Gray Show, as assistant to John Talbott, legal adjuster. In 1901 I managed this show and in 1902 the Great Amburg Shows for William Hart, and in 1902 John Talbott and I had the privileges and the dining car with the same troupe. The following year, 1903, I went to Denver. In the spring of 1904 I went to Kansas City to take over an amusement park. With me was an expert, who was new to me. After he looked things over—most of the buildings sagged and gapped with age—he said: 'Being a grip full of money, and after it's gone you won't know where it went.' He was right. Among other things the street car folks wouldn't give us a five-cent fare. That ended that.

"Shortly after this I talked circus with Bob Schiller, who had $2,000 worth of circus property stored in an old building in Kansas City. Schiller agreed to join Bert and me in putting out a show. I took Ed Brennan, our first general agent, with me to St. Louis, where I talked with Henry V. Gehm, of the Venice Transportation Company, about renting our train. I found Henry somewhat wary; in fact, he wanted four months' rental in advance, but we finally compromised on an advance payment of one month. At this juncture Bert called me from Kansas City to state that Mr. Schiller had learned that other interests would prevent his sharing our circus adventure.

This was hardly good news, but I had in mind W. F. Smith, who had just sold in Kansas City, the Howe's Great London Circus property. Brennan and I returned to Kansas City, where I talked with Smith. He was willing to invest, but he declared himself thru with troupings. Things moved along to the point where I was to meet Smith at the bank where he was to deposit the check for his share of the show. Meanwhile Bert was at the stockyards looking over horses and hanging on the telephone awaiting the word from me to buy. Smith appeared on time and we closed our transaction. I then called up Bert, who bought twenty-eight head of draft stock.

We decided to rent stables in Centropolis, Mo., the old winter quarters of the Howe show. It was not a matter of shipping—not with us. We

sold the stock to a mill at Arkansas City,Ark., keeping one team of horses, a January male and a November female. We went to purchase equipment and animals. We spent two days going over the equipment, menagerie and stock selecting what we would buy the day of the sale. We had a great time window shopping. 'That's the very thing I need,' Brennan would say. Bert would pick out a wagon or an animal and so would I. We were all set when we got the word the show had been sold as a whole to James A. Halley, somewhat disappointed, to say the least, we left Columbus for Peru, Ind., where we bought little Elise's Palace—two tigers and a camel. Brennan and I returned to Kansas City. There I met Martin Downs, who persuaded me to go to Topeka to look over some stuff at the Sells & Downs winter quarters. While I was in Topeka Martin engaged Brennan to contract railroader for the Great Kansas City Show in Canada. When I got back to the city I found I had no show and no agent!

"We then hunted for another. We found the stock 

continues on page 213)
FREE ACTS AT FAIRS AND PARKS

Incidental Yesterday - A Feature Today

By J. Harry Allen

A quarter of a century or so ago only a few of the more important fairs in the United States and Canada used free vaudeville acts; in fact, adding the State Fair of Minnesota, the Direct Line Fair, the Worcester (Mass.) Fair, the Winnipeg (Canada) Fair, and the Toronto (Canada) Fair, there were few fairs that indulged in what was then considered the "luxury" of free acts.

Those that did present them did so not with the expectation that a vaudeville entertainment would draw and please to the extent that the smaller acts would, but the entertainment thus provided would tend to hold the attention between races that were the chief feature of these fairs.

In those days the fairs had one elevated stage, limited to single singers with voices of exceptional carrying power and volume, and of acts of the troublous class, each member of which possessed an unquenchable strong voice.

This further reduced the available supply and left the "dumb" act chief fair attraction. And even in this class it was found that not every "dumb" act that "made good" on the theater stage would suit the fair stage. As soon as it became a known fact that acts suitable for a theater differed widely from those which were fair, there came about a readjustment in the manner of booking acts for fairs.

As late as 1918 most famous con men and agents traveled to see acts at various places and would think he had been denied one of his rights if he did not see a free show. Today the average fair patron considers free vaudeville a part and parcel of the fair, and that it not only saved money for them, but actually increased the gate receipts over and above the money expended for the stage shows.

The pioneers of the movement of presenting free vaudeville at fairs soon discovered that an open-air stage show differed materially in make-up from the usual show in a theater. They realized that there were many an all-star program presented on the stage of a theater from which a single act could be found suitable for use on a fair stage.

On the former a talking act, a singing act or a dumb act of merit could make good. On the open air stage of the fair the talking act had to be omitted. Thus, with sketches and other acts depending on dialog or "payer" eliminated, the supply of vaudeville for fairs was cut down to about one-third of that from which the theaters could draw.

It was also discovered that but a small percentage of singing acts were suitable for presentation on the fair stage, since in this class being limited to single singers with voices of exceptional power and volume, and of the troublous class, each member of which possessed an unquenchable strong voice.

As a consequence of this, we soon found men who specialized in fair bookings, and, because the fair season has always been limited, there were but few of these specialists.

Those who are in touch with fairs of today and can look back at the fair situation of twenty-five years ago can well marvel at the wonderful progress that has been made in the matter of free attractions.

Today the fair that does not present a list of free attractions is the exception rather than the rule. For the free vaudeville act has become an integral part of the fair. The average fair patron considers free vaudeville a part and parcel of the fair. And, because the same is true of the average fair patron, there is less danger of any phase of the amusement life of the country upon which Negro personality has been impressed, it is upon the outdoor enterprises.

There is that about the constant change and the apparent freedom in the outdoor organization, tinted with just enough work and with its stern discipline, artlessly concealed, that is glad to relate to the naiveté of the Negro mind.

Then, too, the colored brother responds readily to the sense of close personal relationship between master and man. The sense of interdependence between owner and the employee suits him. And in no other line is the spirit of loyalty so frequently exemplified as it is "under the tents."
A Good Name—A Priceless Asset

When the Rubin and Cherry Show was born I decided upon one fixed policy—to endeavor to create from out of the ideas formed from years of experience what should eventually become the most magnificent, the most talked about, traveling amusement enterprise in America.

Tho' but a youngster in years, it today ranks second to none in fame and prosperity—its freedom from the degrading '49 camp filth, sordid gambling element and all other ran¬cidity, plus the super-excellence of its multitudinous and diversified entertainments challenging comparison with any other show in the world.

I am surpassing proud of the good name earned by the Rubin and Cherry Show—a good name that has been shouted from the housetops and heralded by traveling men in the Pullmans, a good name that has been proclaimed from the rugged coast of New England to the golden sands of California—the good name of Rubin and Cherry—the Aristocrat of the Tented World.

If it is possible to paint the lily—if it is possible to embellish a Rembrandt—then the Rubin and Cherry Show will open the season of 1921 in a newer grandeur, and I am of the deliberate conviction that it will exceed, in its indescribable appeal to the masses and classes alike, all previous bids for patronage.

Last season’s financial recompense was convincing proof of the invincibility of the Rubin and Cherry Show. Many weeks, by Tuesday, it had converted hostile editors into penning laudatory columns in its praise, its shows were crowded to the doors, and its entire tour was one triumphal procession, acclaimed by multitudes as the last word in outdoor amusement.

Many new and delectable entertaining feasts, satisfying the appetites of the most epicurean amuse¬ment devotees, will be offered this year. New and surpassingly beautiful wagon fronts, mammoth rides, ranging from the dear old merry-go-round to the latest model whip, a hundred and one joys and thrills, concert bands delighting the ear with enchanting melodies, and with its myriads of electric bulbs our midway will look as tho’ a thousand rainbows had burst into one stupendous flood of indescribably gorgeous brilliancy and transcendent beauty.

The amazing triumph of the Rubin and Cherry Show has been made possible through the firm belief in its future by every lady and gentleman member of this institution, whose harmony of effort, intelligence, clean living, honesty and confidence assures secretaries of fairs, chambers of commerce, etc., that all relations with us will be conducted on the same high plane of integrity that stamps the dealings of any big legitimate enterprise.

With the financial strength of a Gibraltar, and the unflinching determination to be “on the level,” the Rubin and Cherry Show has become the connecting link between the public and happiness, and back of every promise, back of every contract, stands its good name.

For the season of 1921 the Rubin and Cherry Show—The Aristocrat of the Tented World—will travel in 30 cars (the most beautiful train in America), carrying 16 tented theaters and auditoriums, housing entertainment of Metropolitan quality and charm, to every one of which ladies and children, with or without escorts, are cordially invited.

Two bands and six joyous rides.

(Signed)

Owner and Manager.

THE RUBIN AND CHERRY SHOWS, INC.
(The Aristocrat of the Tented World)
Winter Quarters, Spartanburg, S. C.
ALL THE BIG MONEY GETTING CONCESSIONAIRES

Traveling Shows, Movie Theatres, Circuses, Carnivals, Parks, etc., are using THIS WHIRLWIND SELLER and BIG MONEY GETTER THAT DIFFERENT AND DELICIOUS CONFECTION


1,000 Packages, $50.00. 500 Packages, $25.00. 250 Packages, $12.50. 100 Packages, $5.00.

No free samples. We pay express. Shipments due day order is received. $10 deposit required on each 1,000 packages. No goods shipped without a deposit. No checks accepted. Wire money or send T.O. Money Order.

ADDRESS

MOVIE AND SHOW CANDY CO. HARRY A. WOODWARD 95 Bisson St., Beverly, Mass.

Concessionaires!!!

NOTICE--NOTICE

ACME DOLL CO. is now ready to supply the Carnival trade with HAIR DOLLS of the finest doll finish and gloss finish at the lowest prices, with prompt deliveries.

"BEACH VAMP" (as illustrated). 10 inches. Tent package $1.50

"I VAMPIRE" (as illustrated). 15 inches. Tent package $2.00

OTHER ATTRACTIVE DOLLS:

100 with Wigs $10.00
100 with Wigs $20.00
100 with Wigs $50.00

Please send $1.00 for sample. prepaid.

ACME DOLL CO.
8-10 N. Sangamon St., Chicago, Ill.

DON'T FORGET TO DROP IN WHEN IN TOWN.

Florence Art Co.

KEWPIES 20-25 & 30 cts.

VAMPS 30 cts.

Kewpies or Vamps with Genuine English Mohair, 45 and 60 cts.

LAMP DOLLS (the 1921 craze). $1.50

OUR SPECIAL NOVELTY LAMP DOLL. 75 cts.

The above prices are without Dresses. Write for Dress Samples and New Price List. 25% deposit with all orders.

2800 21st Street, - - San Francisco, Calif.

$4.50 Per Nest of 5 BASKETS


C. ITO CO. 243 E. Second Street, LOS ANGELES, CAL.

WANTED For BIG HOME COMING and STRAW-BERRY REUNION, AT HAMMOND, LA.

UNDER THE AUCTIONS HAMMOND BASKET BALL CLUB COMMENCING MARCH 31 TO APRIL 9.

CAN PLACE one or two good items which do not conflict with what I have. Also a few more legitimate contributions, CAN PLACE a couple of Colonel Medallions for Band; these that double preferred. Also a JUBILEE BASKET DEPARTMENT for those interested.

WANTED, THE SAVOY BASKET DEPARTMENT I. A. T. & (LOW DOWN)

BE A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.

Why! Has John T. Mc'Caslin's Peerless Shows Never Played a Bloomer?

Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust. Why has every Showman, Concessionaire and others have they? Because they are clean, no dirt shows. No dust.
WE HAVE BEEN TRIED and FOUND GUILTY!!!

of giving the MOST for the MONEY. That is why we are getting the BUST-IS GOOD and will continue to be so, because we have put QUALITY ABOVE ALL.

We offer an ATTRACTIVELY TRIMMED GIVE-AWAY BASKET that is NEW THIS SEASON. Too large to be shoved into the pocket out of sight. Will be carried around the lot as a WALKING ADVERTISEMENT for your STORE. Send the for quantity price. Or, better still, a money order for Six Dollars will bring you a Sample Nest of Five Baskets, as pictured above, and a Give-Away Basket.

PAUL LAU, 128-130 Waverly Place, Chinatown, San Francisco, Calif.

BUY FROM HEADQUARTERS.

Concessionaires, Silver Wheelmen, Salesboard Operators

OUR BIG CATALOG SENT FREE UPON REQUEST.

WE HAVE BEEN TRIED and FOUND GUILTY!!!

of giving the MOST for the MONEY. That is why we are getting the BUST-IS GOOD and will continue to be so, because we have put QUALITY ABOVE ALL.

They are not the only PRODUCERS of GOOD CHINESE BASKETS. There are others. Get their samples and prices first. Then send for ours and make the comparison. We leave the rest entirely up to YOU. BUSINESS IS GOOD and will continue to be so, because we have put QUALITY ABOVE ALL.

We offer an ATTRACTIVELY TRIMMED GIVE-AWAY BASKET that is NEW THIS SEASON. Too large to be shoved into the pocket out of sight. Will be carried around the lot as a WALKING ADVERTISEMENT for your STORE. Send the for quantity price. Or, better still, a money order for Six Dollars will bring you a Sample Nest of Five Baskets, as pictured above, and a Give-Away Basket.

PAUL LAU, 128-130 Waverly Place, Chinatown, San Francisco, Calif.
Our Specials

AIRO AUTOMATIC BALLOON FILLING APPARATUS, $25.00

We are prepared to take care of your Gas Orders

AIRO BALLOON TWINE
Large Cone 85c Full 2 Pounds 603 THIRD AVE.

AIRO BALLOON CORP.
NEW YORK

BALLOONS AND WHIPS

Write for our Special Discounts on Quantity Orders

For One Dollar we will send prepaid Big Sample Line of Balloons and Whips and credit this amount on your first order

TERMS: 25% with order Balance C. O. D.

What Men Who Know Say About

JAZZIE

THE DOLL THAT DOES THE SHIMMIE

Animated Knees, Body and Shoulders
Lifelike

SOMETHING NEW SOMETHING DIFFERENT

15 inches high, dressed in the latest fashions
All Colors of Hair, Great Flash
Jazzie is the only Doll that is animated without Electrical Device

REAL IN DESIGN LOOKS LIKE A HUMAN BEING

MUST BE SEEN TO BE APPRECIATED

Sample $3.00, postpaid; $30.00 doz.

Terms Cash, 25% with order, balance C. O. D.

Eastern Deliveries After May 15 from Chicago, Ill.

Martin Novelty Company
132½ SO. SPRING ST. ----- LOS ANGELES CALIF.
6th Annual Tour

WALLACE BROS. ALL FEATURE SHOWS

TWENTY CARS  

TWENTY CARS

4 RIDING DEVICES, 12 SHOWS, 20-PIECE BAND, 40 CONCESSIONS

Opening at Youngstown, Ohio, the money spot of the world, the last week in April, with a show where showmanship is recognized, where managerial ability is paramount, as each member of the executive staff is a business man, and where business methods always prevail, as the show is built on strong business principles. Those desiring to be with a real institution, address

J. P. SULLIVAN, Gen. Mgr.
340 West Federal St., Youngstown, Ohio

F. N. SCHEIBLE, Sec'y & Treas.
Youngstown, Ohio

The Famous Standard Shows

SPRING OPENING, 1921.
Columbia, La., March 20 to 26, Appliance Woodmen of the World; Monroe, La., week 27th, under strong auspices. Positively first show in Columbia in three years. WANTED—Horse-Drawn, Ell Wheel, Twenty-Ohio, Crazy House, Dog and Pony Show, Illusion Show or any good money-getting Show. Concessions come on. No exclusives. Want Colored Musicians to strengthen Band. All addresses to MONK CAMPEBLL, Secy.

Buckets, $75.00

MR. EASTERN CONCESSIONAIRE—You can get my new "IMPROVED BUCKET" for $3.00. WHY PAY MORE? To those that are alive from the chin up, this ad speaks for itself. Don't hesitated, boys, but get your order in at once. Those that gave me deposits last winter, send your address immediately, as I have your buckets ready for you. Others send $5.00 deposit, balance C.O.D. This offer includes FRAME and CANVAS COVER. Address all communications direct to the MANUFACTURER. (NOT the biggest, but the best.) Orders shipped within three days.

A. G. (WHITEY) MEANS, 157 Fulton Avenue, JERSEY CITY, N. J.

Keystone Exposition Show

WANTED—Men and Women Silodrome Riders, Top Salaries. OPENS—April 16th, York, Pa. George Wood, Bob Perry, John Dobbs, Barney Page, Don and Bob Barclay, Wire or Write at Once. TARBORO, N. C.

CHINESE BASKETS

MADE AND TRIMMED IN CHINA

WE ARE DIRECT REPRESENTATIVES OF THE MANUFACTURERS IN CHINA AND HAVE TO OFFER THE HIGHEST GRADE OF BASKETS WITH SUPERIOR TRIMMINGS AT THE VERY LOWEST PRICES.

REDUCE YOUR COST BY BUYING DIRECT

Stocks carried in San Francisco for immediate delivery throughout this year. Write or telegraph for prices. You'll find them lower.

STANDARD TRADING CORPORATION
INTERNATIONAL MERCHANTS.
417 Montgomery St., SAN FRANCISCO, CAL.
AGENTS - CONCESSIONAIRES
PERFUMES, SACHETS, SOAPS, ETC.
From $1.85 per Gross and Upward

DOUGHERTY BROS. TENT & AWNING CO.
116 South Fourth Street, ... ST. LOUIS, MO.

TRUNKS. NEW. NEVER BEEN IN USE
I have 150 Trunks and will sell them down to make room for new ones. They are all the same size, made from the best quality in light wood. Sizes: 22 inches high. 16 x 18 x 20 inches, $1.85; 15 x 18 x 20 inches, 60 cents; 12 x 18 x 20 inches, 45 cents. For cash or while the stock lasts.

NOTICE
TO PARK AND CARNIVAL OWNERS
AND CONCESSIONAIRES
AT LIBERTY - A first-class, one-man, fire confectionery or snack car. Has had many experiences and ample of handling any number of concessions. He needs a job to show that he is ready and able to handle any confectionery car and ready to show on the road. His name is James Campbell. Address: 212 West Van Buren Street, CHICAGO, ILLINOIS.

THE STEEPLE CHASE
PATENT PENDING

A GAME OF SKILL. Better than Thimbles. Hurdles. Hazards - the real thing in a skill game. A thrilling change-up takes place in Thimbles with the introduction of our Marvel Wheel. A real thrill, and a sure hit with all! Contains one Marvel Wheel; 60 Bottles, 35 six ounce size, 35 four ounce size. Complete . . . . . . . . . . . . . $25.00

DRESSED HAIR DOLLS
Unbreakable composition, extras. Wholesale, retail five cents each.

THE BILLBOARD
MARCH 19, 1921
Whenever You Want to Talk to a Crowd

to make an announcement, advertise some article, deliver a speech, or when you want to give a concert or play phonograph dance music out of doors or in a large auditorium, you need a Magnavox.

For parks, piers, beaches, carnivals, dance halls, fairs, etc., a Magnavox is almost indispensable. It magnifies many times at will the voice or phonograph record.

Save the price of a band by using a phonograph and Magnavox. You'll find a hundred uses for it.

Send for Bulletin 22520 and full details.

J. O. Morris Co., Inc.
Eastern Distributors
1270 Broadway, New York

Magnavox
QUEEN of SHEBA
Lamp Doll without Shade
Stands 12 inches High
Same as No. 4 with exception of shade.
Sample - $ 5.00
Dozen - - - 42.00

Dolls packed in individual boxes. We guarantee against breakage. Order by number. The above are the originals and are the season's sensation. The hair dolls have beautiful assorted Mohair wigs. The demand is beyond comprehension. We suggest immediate shipment as protection against shortage during the season.

Compare our prices with others. Quantity prices on request.

Known the country over as the largest manufacturers of Novelties, Novelty Dolls and Doll Lamps.

Large quantity users, write for special contract price for the entire season.

TERMS:—CASH ONLY. Money order, certified checks or C. O. D., provided 25% of amount accompany order. Personal checks will delay shipment until collection is made. Reference, R. G. Dun & Co., First National Bank.

HAMILTON NOVELTY CO.
212 NORTH B STREET, HAMILTON, OHIO
TOP THE MIDWAY
With Harris's DOUBLE DECORATION

Chinese Baskets

DOUBLE DECORATION
First and second basket have two rings, two tassels and elaborately trimmed with jade beads and coins, producing an artistic effect.
Dark mahogany color and glossed finish. Absolutely odorless.

 prices

<table>
<thead>
<tr>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>In Lots of 100 Sets</td>
<td>$6.10</td>
</tr>
<tr>
<td>In Lots of 50 Sets</td>
<td>$5.25</td>
</tr>
<tr>
<td>In Lots of 25 Sets</td>
<td>$5.40</td>
</tr>
<tr>
<td>In Lots of 12 Sets</td>
<td>$5.55</td>
</tr>
<tr>
<td>Sample Set</td>
<td>$6.00</td>
</tr>
</tbody>
</table>

SINGLE DECORATION
5 silk tassels, rings, jade beads and coins. Same color and finish as above.

 Prices

<table>
<thead>
<tr>
<th>Description</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>In Lots of 100 Sets</td>
<td>$4.65</td>
</tr>
<tr>
<td>In Lots of 50 Sets</td>
<td>$4.80</td>
</tr>
<tr>
<td>In Lots of 25 Sets</td>
<td>$4.90</td>
</tr>
<tr>
<td>In Lots of 12 Sets</td>
<td>$5.15</td>
</tr>
<tr>
<td>Sample Set</td>
<td>$5.50</td>
</tr>
</tbody>
</table>

Prices guaranteed for entire season if arrangements are made to that effect.
Do not place your season order until you see our samples. Order one TODAY.

TERMS: 25 per cent deposit of amount of order, balance C. O. D.
SHIPPMENTS MADE SAME DAY ORDERS RECEIVED.

CHARLES HARRIS & COMPANY
ALWAYS AT YOUR SERVICE—GET IN TOUCH WITH US.

7 Large Silk Tassels
7 Rings
(As per illustration)

PRICE

$5.10

SPECIAL NOTICE
Our San Francisco Office will be open for business on April First. Baskets F. O. B. Coast will be 25c less per set. Watch Billboard for announcement.
QUEEN of SHEBA
Lamp Doll without Shade
Stands 12 inches High
Same as No. 4 with exception of shade.
Sample - $ 5.00
Dozen, - - - 42.00

Dolls packed in individual boxes. We guarantee against breakage. Order by number. The above are the originals and are the season's sensation. The hair dolls have beautiful assorted Mohair wigs. The demand is beyond comprehension. We suggest immediate shipment as protection against shortage during the season.

Compare our prices with others. Quantity prices on request.

Known the country over as the largest manufacturers of Novelties, Novelty Dolls and Doll Lamps.

Large quantity users, write for special contract price for the entire season.

TERMS:—CASH ONLY. Money order, certified checks or C. O. D., provided 25% of amount accompany order. Personal checks will delay shipment until collection is made. Reference, R. G. Dun & Co., First National Bank.

HAMILTON NOVELTY CO.
212 NORTH B STREET, HAMILTON, OHIO

SALESBOARD OPERATORS
CANDY and CIGAR MEN

SALE! 50c.

The Latest and Fastest Trade Stimulator on the Market Today.

SPRING SPECIALTIES
EASTER GOODS

CHEWING GUM
The greatest value and most attractive offer ever presented to the trade. A leader among its line of sales producing fruit package. 100 fruit packages, 100 sticks package. FROSTED, SNOWLAP, WINTERGREEN, LIMEADES AND FRUIT FLAVORS. Not in the line of fruit, fruit, fruit. Orders for the season. Every order filled promptly.

THE BILLBOARD
MARCH 19, 1921

ED. HAHN, "HE TREATS YOU RIGHT"
222 W. Madison St, CHICAGO, ILL

WORLD FAMOUS CAPTAIN BRAY
Mr. Bray is the greatest magic wonder worker in America. Millions, Prizes, Prizes, Automatons and Rabbits were sold. Nobody's a mark that均可作。After the magician, Harper's Weekly, Popular Science Monthly, Life, and The Chicago Daily News.
TOP THE MIDWAY
With Harris's DOUBLE DECORATION

Chinese Baskets

DOUBLE DECORATION
First and second basket have two rings, two tassels and elaborately trimmed with jade beads and coins, producing an artistic effect.

Dark mahogany color and glossed finish. Absolutely odorless.

IN LOTS OF 100 SETS $5.10
IN LOTS OF 50 SETS 5.25
IN LOTS OF 25 SETS 5.40
IN LOTS OF 12 SETS 5.55
SAMPLE SET 6.00

SINGLE DECORATION
5 silk tassels, rings, jade beads and coins. Same color and finish as above.

IN LOTS OF 100 SETS $4.65
IN LOTS OF 50 SETS 4.80
IN LOTS OF 25 SETS 4.90
IN LOTS OF 12 SETS 5.15
SAMPLE SET 5.50

Prices guaranteed for entire season if arrangements are made to that effect.

Do not place your season order until you see our samples. Order one TODAY.

TERMS: 25 per cent deposit of amount of order, balance C. O. D.

SHIPMENTS MADE SAME DAY ORDERS RECEIVED.

CHARLES HARRIS & COMPANY
ALWAYS AT YOUR SERVICE—GET IN TOUCH WITH US.
(CONCESSIONAIRES, ATTENTION—SEE OUR OTHER AD ON PAGE 210a.)

SPECIAL NOTICE
Our San Francisco Office will be open for business on April First. Baskets F. O. B. Coast will be 25c less per set. Watch Billboard for announcement.
Look! Look! Look!
You Salesboard Operators

This high-class salesboard assortment at actual cost. We are over-stocked on merchandise, and offer this assortment, one time only, at $75.00, in any quantity. It's the best selling deal we ever put out; it's full of selling power. You never saw a deal repeat again and again like this assortment. Especially good for high-class Hotel and Cigar Store Trade. Takes in $300.00.

Contains:

2—$100.00 14k Solid Gold Ladies' Wrist Watches.
1—$25.00 Genuine Elgin Heavy Gold-Plated Watch.
1—Pair French Imported Field Glasses.
1—Large Size Eastman Premo Folding Camera.
1—Gold Gillette Razor Set.
1—Gold and Sterling Silver Mounted Genuine Bakelite Pipes.
2—Gold Elgin Cigarette Cases.
2—Gold and Sterling Silver Mounted Cigarette Holders.
2—Porcelain Enamelled Vanity Cases.
2—Hand-Decorated Art Knives.
1—1,000-Hole Salesboard & $1.00 per sale, arranged so it cleans up.

Order right from this ad and get a sample assortment at once if you want the best bargain ever offered. Price, $75.00, 29c, with order, balance C. O. D., or send full amount and we will pay express charges to any point in the United States. Order now by No. 8. Money back if not satisfied.

GROVE MANUFACTURING COMPANY
2562-64 Cottage Grove Avenue
Chicago, Illinois
(New 1921 Catalog Now Ready.)

ATTENTION—SHOWMEN AND CONCESSIONERS
GREAT UNITED SHOWS
Opens in MADILL, OKLAHOMA, Saturday, March 19 to 26.
This Show will positively play CANADA this season, as we have contracted to play the MANITOBA string of FAIRS, which start FIRST WEEK IN JUNE, and will guarantee ten weeks of Fairs in NORTHWEST CANADA and some good Fairs in the STATES.
SHOWMEN—Want to book Shows with their own complete frame-up. Will give good proposition to Five or Ten-in-One, Mechanical Show, Dog and Pony Show.

CONCESSIONERS—Some Grind Stores open through misfortune. All WHEELS still Open. Will book Cook House and Soft Drinks, exclusive. We own all our own Rides. Want to hear from Musicians to strengthen Band. Also Free Acts and People in all lines of the show business. All mail to JACK HERMAN, Manager, Madill, Oklahoma.

Order right from this ad and get a sample assortment at once if you want the best bargain ever offered. Price, $75.00, 29c, with order, balance C. O. D., or send full amount and we will pay express charges to any point in the United States. Order now by No. 8. Money back if not satisfied.

GROVE MANUFACTURING COMPANY
2562-64 Cottage Grove Avenue
Chicago, Illinois
(New 1921 Catalog Now Ready.)

RETAILS two packages for $5
Createst Carnival Seller in America.
Write for samples and prices.

UNIVERSAL GUM CORPORATION
Kansas City, Mo. Newark, N. J.

BOTTINEAU COUNTY FAIR—22-23-24
Three days' full program. Shows big time. The exact same show on each day. Write for full information.

C. B. ALLEN'S BIG LEAGUE SHOWS
CAY PLACED a few Grill Concessions. We want one more show to feature. Will furnish complete outfit to reliable showman. June Last. Wheel Concessionaire, wants a few good Aprons, 25c. Want to lead from Missouri, Illinois and Central States. Address all mail and wire to E. P. WILLIAMS, Manager, Bottineau, North Dakota.

C. B. ALLEN'S BIG LEAGUE SHOWS
2562-64 Cottage Grove Avenue
Chicago, Illinois

ATTENTION—SHOWMEN AND CONCESSIONERS
GREAT UNITED SHOWS
Expires in MADILL, OKLAHOMA, Saturday, March 19 to 26.
This Show will positively play CANADA this season, as we have contracted to play the MANITOBA string of FAIRS, which start FIRST WEEK IN JUNE, and will guarantee ten weeks of Fairs in NORTHWEST CANADA and some good Fairs in the STATES.
SHOWMEN—Want to book Shows with their own complete frame-up. Will give good proposition to Five or Ten-in-One, Mechanical Show, Dog and Pony Show.

CONCESSIONERS—Some Grind Stores open through misfortune. All WHEELS still Open. Will book Cook House and Soft Drinks, exclusive. We own all our own Rides. Want to hear from Musicians to strengthen Band. Also Free Acts and People in all lines of the show business. All mail to JACK HERMAN, Manager, Madill, Oklahoma.
The T. Kennedy Shows are a business organization, founded on sound business principles, and are conducted along these lines by men of business.

If there is anything new, don't write, WIRE, and if you are sure your proposition is new and worthy of our consideration, you may wire us collect, and rest assured you will get an answer. Address all communications to CON T. KENNEDY, National Hotel, Leavenworth, Kansas.
ATTENTION
Concessionaires

We are manufacturers of dolls (wood fiber), 14 and 16 inches, dressed in very flashy, marabou trimmed dolls. Send 11.66 for dozen. We pay 11.11 on order. If you show B. O. D. Prompt deliveries.

OUR SAMPLES ARE OUR CATALOG AND OUR PRICES ARE RIGHT.

KRAUSS & LEVINE
25-37 WEST HOUSTON ST., NEW YORK

AGENTs WANTED
MAKE BIG MONEY
LEGITIMATE BUSINESS

WANTED FOR
LA GROU SHOWS

WANTED—Live Showmen in all branches of the Show business for Ten-in-One, Athletic Show, PiT Show, Platform Show and Illusion Show. Want good man to handle Allan Herschell Merry-Go-Round. Will furnish complete outfits to anyone that can deliver the goods.

CONCESSIONS STILL OPEN—Ham and Kushing, Chinese Baskets, Blackets, Groceries and Poultry. Will sell the above on flat basel. Cook House, Juice, still open. Grind Stores may handle any kind of "flash" they wish. R. E. Wallace, write me at once. Address all mail, STEVE LA GROU, Hayward Hotel, Rochester, N. Y.

THE FLASH OF THE MIDWAY

CONCESSIONERS
TWO BABIES THAT WILL BRING HOME THE BACON

Prices: 3.75 each
3.50 with 11.11 extra.
(Money refunded on sample if not satisfied.)

Bush References: Century Toy and Novel Show, Shade in Made of Silk, Gold Trimmings and Marabou Fringe

300 CIRCULARS, SEEING IN HELLENDORF

Spanish Prices: Special Rate in Large Quantities.

NOTE—Above prices includes taxes complete, no assorted colors, with silk RiB.

L. S. TRAVELER'S BAT $36.00 per Doz.

SUTLANA

AYPE MFG. CO.
Suite 1048, 127 North Dearborn St., CHICAGO, ILLINOIS

WANTED, McMAHON SHOWS

A NEW BALL FOR DEVIL'S BOWLING ALLEY

30 Dollars a Hundred.

Send 2 Dollars for 1/2 Dozen Samples.

JACK ADAMS, Ridgewood, N. J.

THE ROSCOE'S-IMPERIAL
SHOWS

WANT BAND of Eight or Ten Pieces. Tell all in first letter. Want shows that have something new in the way of entertainment.

R. T. WADE, Mgr.

Adrian, Mich.

THE ROSCOE'S-IMPERIAL
SHOWS


Adrian, Mich.

"ARNOLA"

THE LATEST CREATION OF SCIENCE. THE BALL WITH PSYCHIC POWER. Instantly induced in demonstrations, seminars, schools, churches. Fills theaters, auditoriums, parlor shows. Will pack a house. The latest in a series of phenomena that are being performed. First in your locality to get one. Address, "ARNOLA," Box 300, Poughkeepsie, N. Y.

PLASTER DOLLS, DOGS AND VASES

Dolls, Shiny Finish...$25.00 per 100

With Wigs....$50.00 per 100

MIDDLE WEST STATUY CO., 509 West Seventh Street, SIOUX CITY, IOWA.

Geo. Pease, Prop.

Knife Rack Supplies

TWO BABIES THAT WILL
BRING HOME THE BACON

WILL BUY IT FROM THE MAN SHOWING IT.

200% profit. Send in your order for the "Invisible Tea Strainer, combined with a Lid 7)

Two good things to make real money. Every home needs it and every show wants it. Get busy and get into the most wonderful proposition.

Storekeepers, Canvassers, Agents, get busy and get into the most wonderful proposition. 200% profit. Send in your orders for the "Invisible Tea Strainer, combined with a Lid." Fit every store. Also for the "Patented Gas Lighter" in the shape of scissors, which lights automatically natural and artificial gas and haste a lifetime. Each sample sent free. LOCALS NATURAL AND ARTIFICIAL GAS.

CHASTERN, INC., 211 CENTRE STREET, NEW YORK CITY.
NOW READY!

The Most Complete Carnival Line in the Market

A Few Illustrations shown below; also the
GENUINE ROSE O'NEILL KEWPIE

NOW READY!

The Most Complete Carnival Line in the Market

A Few Illustrations shown below; also the
GENUINE ROSE O'NEILL KEWPIE

ALL WE ASK IS FOR YOU TO COMPARE OUR PRICES WITH OTHERS

OPERA CHOCOLATES

Do not hallucinate.

SEND FOR NEW ILLUSTRATED CATALOGUE

Dolls
Kewpie Dolls
Electric Eyed Bears
Fruit and Grocery Baskets
Chinese Baskets
Beacon Blankets

Motor Robes
CANDY
Gillette Razors
Premo Cameras
Hollow Silverware
Toilet Sets

Men's Tourist Cases
Ladies' Bracelet Watch Sets
Men's Watch, Knife and Chain Sets
ALUMINUM WARE
Manicure Sets
Boudoir Lamps

Clocks
Poodle Dogs
Percolators
20 Piece Silver Sets
Wheels
Series

Also a Big Assortment of Intermediates for Jewelry Wheels, and many other
Wonderful Wheel Items too numerous to mention

THE FAIR AND CARNIVAL SUPPLY CO., Inc.

126 Fifth Avenue New York City
BOCKUS & GREENE SHOWS
WILL OPEN THEIR NINETEEN-TWENTY-ONE SEASON AT
REVERE MASS., APRIL 16th.
SHOWS AND RIDES ALL CONTRACTED. ALL WHEELS SOLD.

WANTED EXPERIENCED HELP ON RIDES,

HAVE OPENINGS FOR A FEW MORE GRIND STORES
Address C. L. BOCKUS, 70 Prospect St., Marblehead, Mass. Long Distance Phone: Marblehead, 46-M.

BOUGHT OF U. S. GOVERNMENT
Gasoline 5 K. W. Generator Sets
Capacity, 250 20-Watt Lamps, with "Dodge" Auto Lights.

PORTABLE, STRONG AND FOOLPROOF
COST GOVERNMENT $1,625.00
Our Price $795.00
Complete with extra parts especially adapted for circus, candidate, picture theaters, etc. Only 27 sets left.

Wire, write or phone for details.
E. B. LEAF CO., • 50 Church St., NEW YORK CITY

FOR SALE—This Eleven Room Hotel, completely furnished for $75,000. Located on an excellent location. Operating for about 8 months. Sold at real estate. All furniture, draperies, beds, ironing equipment, china, silver, silver plate, and all stock carried. Operated by private family. Address STEPHEN MILLER, Canton, N. Y.

W. ODELL LEARN CO.
Dealers in
TEXAS SNAKES, IGUANAS, DRAGONS, PARROTS AND ANIMALS.
All Snakes fixed safe to handle. Prices reasonable. Prompt shipment of all orders. Plenty Snakes on hand.

Manager, MARTHA LEARN,
500 Dolorosa Street, South Side Military Plaza, SAN ANTONIO, TEXAS.

FOR REAL LIVE WIRES
$6.25 ALL $6.25
PHOTO KNIVES
15 fine high-grade pocket knives, stash, fancy, pyramidal and photo handles, on a 400-Hole Salesboard, with two fine Bonus, No. 106. When sold at 5c each, brings in $40.00.
No. 107—On an 800-Hole Board, $3.50 When sold at 5c each, brings in $60.00.
No. 108—On a 1,000-Hole Board, $6.75 When sold at 5c each, brings in $50.00.

25% with order, balance C. O. D.
ROBERT C. CHRISTIANS
HECHT, COHEN & CO.
201-203-205 W. MADISON STREET.
CHICAGO, ILL.
CONCESSIONIERS!
GET IN TOUCH WITH US AT ONCE

The Billboard

W
E control the Latest, Biggest,
most attractive Premiums for
heels, Laydowns and other fast
working games.

We carry a full line of Beacon Blankets,
Emond Blankets, Dolls, Candies, Chi¬
nese Baskets, Doll Lamps and
Boudoir Lamp Shades.

Note these prices: We have booked orders with the largest concessioners for this season.

RUDBOLPH TOY & NOVELTY CO., 580 Market St., PHILADELPHIA, PA.

GUSTAVE GOHD & COMPANY
Manufacturers of Boston and Traveling Bags.

116 Market St., NEWARK, N. J.

Open Your Eyes

100,000,000

Black Cowhide Walrus Grain Cowhide Boston Bags Cowhide Walrus Oxford Bag

Buyers' want those bags at the prices you can now sell them for. We are passing thru
a period of business stagnation, but these prices will make your dead business
come to life. Jobbers, Concessionaires, Premium, Salesboard Buyers, Auctioneers,

'T' will pay you to travel far to
come to see us.

If you are a live wire, you will see
our winners.

We do not show our new item here
but will be glad to show same to you
on calling on us, or will mail sample
on receipt of $4.00.

WHY we ask cash for our merchandise: Our capital would not permit us to do ten percent of our present turnover if we sold our goods on even seven

days' time. We pay cash for all our raw material and sell for cash, thereby eliminating losses, which permits us to sell our bags at such low prices. Good

concerns, well rated and entitled to credit, sometimes resent our cash terms, but we frankly state our position. We know that our prices, being 26%
to 40% lower, are sufficiently attractive to warrant your paying us cash. C. D. orders sent on receipt of 20% of order.

NOTE THESE PRICES:

CRISTAL NOVELTY CO., Manufacturers
203 N. Wabash Avenue, CHICAGO.

Send for Circular B.
The finest museum in the world, the largest, coziest and most elaborate in America. 1,000 rare curios and wonders, living freaks and monstrosities. Grand lecture hall, adapted in every respect to the comfort of our patrons. We are open the year 'round. WANTED—Novelty Acts, Jazz Bands, Vaudeville Acts, Living Freaks, Rare Curios and Artists of Ability at All Times. No Attraction too large. No price too high. We will buy and exchange curiosities of all descriptions.


WANTED—Novelty Acts, Jazz Bands, Vaudeville Acts, Living Freaks, Rare Curios and Artists of Ability at All Times.


No More Agents Going South With the B. R. All Wheels Perfectly Balanced and Guaranteed To Run Average. We Present for Your Approval Our Leaders for This Season

FRENCH DE LUXE.

This new wheel will double your earnings of any other wheel on the market. It has been thoroughly tested and will go anywhere and get the pay and money faster than any other. Price, $75.00. We are the manufacturers. Beware of imitations.

FRENCH WHEELS.

This is one of the hundred wheels on the road. Will stand more service than any others. Perfectly true. Price, $60.00. Price, $40.00.

ONE MARBLE.


ROLL DOWN TABLE.

Fine Hubbard. Works with both drills. Shipped from factory complete. Price, $10.00.

STRING GAME.

Port Tyger.

DART GAME.

MILWAUKEE BALL GAME.

Deposit required with all orders.

WRITE FOR CATALOGUE.

FRENCH GAME & NOVELTY MFG. CO.

3311-3313 Chestnut St., MILWAUKEE, WIS.

WorldRadioHistory
FLASHY COLORS, UNBREAKABLE

A NEW ONE GOING BIG

I am a lucky duck you see,
So pause awhile and look at me;
I’m well bedecked in colors gay;
And funny as can be, they say;
The fun is only part of me;
As other things I’m here to be.

When things go wrong and you are blue,
I’m a rosy hue that you can see;
When good fortune yon would see,
I’ll chase them far away from you.

My feet are loose, my head I shake,
And if good fortune yon would see,
Just take me home and trust in me.

LUCKY DUCKS

Large size, 5½ inches high, $7.50 per dozen, $86.00 per gross. Small size, 4½ inches high, $6.00 per dozen, $65.00 per gross. Terms: 25% with order, balance C. O. D. We ship the same day we get the order.

Samples of both sent prepaid for $1.50.

Manufactured by PRIMO ART CO.
74 N. Main St., PROVIDENCE, R. I.

Columbia Doll & Toy Co.
MANUFACTURERS
COLUMBIA DOLL BUILDING
Local and Long Distance Phone, Canal 1935
44 LISPENARD ST., NEW YORK CITY

(ONE BLOCK BELOW CANAL)

Concessionaires
Call at Hotel Normandie and look our line over and be convinced before you buy elsewhere

REG. U. S. PATENT 55942.

Newest Carnival Sensation
Chubby Kid Doll Lamp
A combination Doll and Lamp. Detachable Shade made in four sizes to fit on head of

9½-12-14-18 In. CHUBBY KIDS

PATENT PENDING.

Our enlarged plant, occupying four floors in Columbia Doll Building, enables us to produce the RIGHT Doll at the RIGHT price and delivered to you at the RIGHT time.

Deposit of 25% required on all orders, or standing deposit.

KUR PRODUCTS CO.
1427 W. Mulberry St., BALTIMORE, MD.
DISTRIBUTORS

Decorations for Carnivals and Parades

One of the biggest summer seasons is just around the corner. Right now is the time to prepare to take advantage of the greatest era of money spending this world has ever known. Send for our catalogs and get busy.

Decorations
We have an immense line of low priced floral decorations, CHRYSANTHEMUMS, FLORAL SHEETING, etc., for Auto Parades, Home Comings, Carnivals and every other kind of celebration. Send for our big free book on Floral Parades. It tells you all about how to decorate, etc.

Flower Baskets
Our Flower Baskets make wonderful prizes for Concession men. We have them in a great variety and at all prices. They make a big hit wherever shown.

Our prices are the lowest on decorations, carnival goods, palms, vines, confetti, serpentines, etc., etc.

BOTANICAL DECORATING CO.
Manufacturers and Importers of Artificial Flowers and Decorations.
208 West Adams St., CHICAGO
Special Spring Offer of Chinese Baskets

FIVE IN A NEST—SINGLE RING AND SILK TASSEL DECORATION ON EVERY BASKET

$4.25 Per Nest, Lots of Ten or More

$5.00 per Nest with two rings and two silk tassels on the two largest Baskets. One Nest each of the above sent prepaid for $10.00.

TERMS:—F. O. B. San Francisco. 25% cash with order, balance C. O. D. Personal checks subject to delay for collection.

SHAW-LEAHY CO.
416 MARKET STREET, "THE HOUSE OF SERVICE"
SAN FRANCISCO, CALIF.

BLUE GRASS FAIR
LEXINGTON, KY.
SEPT. 5-10

Shows and all Free Attractions (save one) booked. Open for High-Class, Sensational Free Attraction on Friday, September 9th.

SOME CONCESSIONS STILL OPEN

A. H. STEWART, KEN WALKER,
Amusements. Secretary.

April 21st to 30th Incl. WANTED Des Moines, Iowa.
KEOSAUQUA WAY EXPOSITION!!! CELEBRATING THE OPENING OF DES MOINES WONDERFUL CROSSTOWN BOULEVARD.

SHOWS Clean, high-class attractions with their own acts.
RIDES Free, and can offer you all season's bookings, including five good bands.
CONCESSIONS No exclusives. Space is limited so those with product of merit can book.

TERMS:—F. O. B. San Francisco. 25% cash with order, balance C. O. D. Personal checks subject to delay for collection.

SHAW-LEAHY CO.
416 MARKET STREET, "THE HOUSE OF SERVICE"
SAN FRANCISCO, CALIF.

LAMP DOLLS BEAUTIFUL!!!

The Original Rose O'Neil.
Took Top Money at National Orange Show.
Going bigger all the time.

ONE ORDER WILL CALL FOR MORE!

Sample $5.00

In Quantities $4.50

Hand-made Silk Lamp Shades. Per Dozen, $21.00


Novelties—Balloons, Whips, Balls, etc. All orders well packed and promptly shipped.

25% deposit required, balance C. O. D.

IDEAL NOVELTY CO.
937 Market St., - - SAN FRANCISCO, CALIF.

Big Industrial Exposition And SHORT-SHIP RACES

7 Days. Saginaw Fair Grounds. 7 Nights.
WM. J. MORGAN SAGINAW, MICH.

READING FAIR
READING, PA.
SEPTEMBER 13, 14, 15, 16, 17, 1921—5 DAYS, 4 NIGHTS
1920 Attendance Nearly 200,000
CHARLES W. SWOYER, Chairman, Midway Department
CONCESSIONISTS OF ALL KINDS WANTED
EVER GREATER LEBANON FAIR
AT REDWOOD FALLS, MINN., SEPTEMBER 26 TO 30, 1921.
Good Horses, clean Shows and Concessions wanted.

HARRY N. ENDY, Owner and Manager.
ENDY EXPOSITION SHOWS
INCREASING IN SIZE AND PRESTIGE EVERY YEAR. WILL CELEBRATE OUR NINTH BIRTHDAY BY OPENING THE
BIG SPRING FESTIVAL, NORRISTOWN, PA., APRIL 16TH TO 30TH, INCLUSIVE.

1200 MEMBERS—WOODMEN OF THE WORLD

1200 BOOSTERS

WHAT WE HAVE!

This Show owns three Rides, an Atlas Herdvitch Three-Abreast Merry-Go-Round, new 1921 No. 5 #2 Ferris Wheel and a new 1921 Model Smith & Smith Aeroplane Carrousel. We have five Shows, Captain Halsey's Trained Animal Arena, Sigsbee's Ten-in-One, Living Statue, a Novelty Posing Show, and two of the best framed Platform Shows on the road today. All Wheels are sold to Girard & Kaufman. Cook House and Soda Drinks to William Allen.

ADDRESS H. N. ENDY, 228 High Street.

WHAT WE WANT!
One good Mechanical Show that can be gilled. All Grind Concession open. Must work strictly for 10 cents. A Trainmaster who is capable of handling both Show Property and Help. A good Mechanic to take charge of our Aeroplane Carrousel. Experienced Help on Rides and Workmen in all departments. Man who can play real music on a big Deagan Unison-Fon.

POTTSTOWN, PA.
Moonlight Shows

Wish to announce that I will take out my own show the coming season. Have three Rides, Big Eli Ferris Wheel, Whip and Merry-Go-Round; also have my own Electric Light Plant.

Organizing for the season of 1921 in Frankfort, Ky., April 18. Can place any Show (except Plantation) capable of getting the money. Must have neat frame up. No 29 or girl shows. Concessions, come on. We have the best of the fairs in Kentucky contracted for the season. Want Band of 8 or 10 pieces. Good proposition to real band of musicians.

Show opens April 23. Address D. W. STANSELL, 207 E. 2d Street, Lexington, Ky., until April 18, then Frankfort, Ky.

P. S.—Want to hear from Girls for Posing Show, also Man and Wife; man to make Openings, wife for Show. Write C. Mullen, care Billboard, Cincinnati.

WANT PLANTATION PERFORMERS

Wanted for Beardstown, Illinois, 31st Annual Free Fish Fry, Week of Aug. 15.

Good high-class Carnival Company of twenty to twenty-five Shows, with Whip, Wheel, Carrousal and at least one more Ride.

All Shows must be Clean and High Class.

Second largest Attraction in the State.

Everything located on Main Streets in heart of business district.

Wire us what you have. Will close contract within next ten days.


LORMAN-ROBINSON FAMOUS SHOWS

All Wheels open. We can place Bowling Alley, String Games, Hoopla, Palmistry. Don't be afraid to write for Wheels. We have 3 Rides and 8 Shows. Could place an Eli Wheel, also good Wrestler to take charge of Athletic Show. All legitimate Concessions that Mr. Lorman spoke to this winter, come on. We will positively open Nashville, Tenn., April 2. All Concession Men, when playing the West, write us for special prices on our Candy.

A. KESS, 2819-2827 BELMONT AVENUE, CHICAGO, ILLINOIS.

BERNSTEIN, SHWARTZ & NOBLE

Leading Doll, Hair and Concession Supply House.

BEACON BLANKETS

Carrying a Full Stock of ESMOND INDIAN BLANKETS FOR FAIR AND CARNIVAL TRADE AT RIGHT PRICES SEE US 825 Arch Street, PHILADELPHIA, PA.

WANTED

TWO MORE FREE ACTS TO FEATURE CAN PLACE new Girl Show, Refreshment and Checkroom Privilege, Fortune Teller (no Opiea). Will close contract within next ten days.

KE. WOSNER, Director-General, Wosner Hotel, Houston, Tex.

EVERY TIME YOU MENTION THE BILLBOARD YOU PUT IN A BOOST FOR US.
TWO CONCESSION SPACES OPEN

AT

Electric Park, Kansas City

WANTED!

Dog and Pony Show, Seven-in-One or Some New Attraction. Only High-Class Attraction need apply. Address JOHN T. McGUIRE, Mgr., ELECTRIC PARK AMUSEMENT CO., Kansas City, Mo.

AEROPLANE SWINGS

(Circle Swings with Aeroplane Cars)

FOR AMUSEMENT PARKS

Seventeen years' experience in building and operating Circle Swings and Aeroplane Swings has taught us that if passengers on a ride are pleased, they often repeat; also, if customers are pleased with the machine and treatment which they receive, they often come back. AEROPLANE SWING PASSENGERS and AEROPLANE SWING PURCHASERS both are repeaters. Several customers who bought our Aeroplane Swings last year are ordering new machines for the coming season. If you wish a Swing for the opening of the season, let us urge you to place your order without delay.

New Aeroplane Cars for your old Circle Swing. Write for quotations.


J. W. ELY COMPANY, Inc.
White Plains, N. Y.

Phone 2598

37 Minutes From Grand Central Station, New York City.

FOR SALE - Fun House Equipment

All Mechanical Floors and Appliances used in the

COLISEUM, IN DETROIT

LARGEST AND BEST FUN HOUSE EVER KNOWN.

WE OFFER THE FOLLOWING FOR SALE:

20 Motors, 250 V., 60 Cycle, from 6 to 25 H. P.
One Shooting Gallery, complete.
Moving Stairway (Escalator), 26 ft., 16 in. from floor to floor. About 1,400 Ladies' and Gent's Rests (rented to patrons).
One large Cash Register, for checking system.
One Social Mixer, one Roulette Wheel, one Squeeze.

BELLE ISLE COLISEUM COMPANY, FREDERICK INGERSOLL, President

2737 E. Jefferson Ave., DETROIT, MICH.
AROUND THE WORLD AEROPLANE GAME

COMBINES ALL THE NEWNESS AND UP-TO-THE-MINUTE FEATURES THAT ARE ESSENTIAL TO A SUCCESSFUL PLAY. THE BUNNER OF THE AEROPLANE PROPULSIVE WILL ATTRACT AND HOLD THE ATTENTION OF THE CROWD BETTER THAN ANY OTHER MACHINE. PEOPLE WILL COME TO SEE THE GAME AT FIRST; THEN THEY WILL COME TO PLAY IT. IT IS A GAME THAT WILL BRING IN A NEW SET OF CUSTOMERS FOR THE FIRST TIME. IT IS AN IDEAL MACHINE FOR THE CROWD IN A POPULAR LOCATION.

CHUBBY KID

NEW BEACH SENSATION OF 1921

Most Pleasurable Form of Exercise Ever Invented

NEW FLOATING BICYCLE SUPPLANTS ALL OTHER FORMS OF WATER PLEASURE.

THERE ARE NO OTHER FORMS OF WATER PLEASURE LIKE THE FLOATING BICYCLE. IT IS A COMBINATION OF SWIMMING AND CYCLING, ALLOWS YOU TO CROSS WATER QUICKLY AND EFFICIENTLY.

DURABLE
SAFE
UNSINKABLE
HEALTHFUL
EXCITING
SENSATIONAL
EASE IN OPERATION

Demonstrations any day—any time.

WRITE FOR CATALOGUE.

Four Factories At Your Disposal.

Immediate deliveries. Satisfaction guaranteed.

Complete line of merchandise of all descriptions.

Display Rooms, Suite 19, 1440 Broadway, NEW YORK

THE EUREKA NOVELTY CO.,
SOUTHERN REPRESENTATIVE
KUR PRODUCTS CO., 1427 W. Mulberry St., Baltimore, Md.

JAZZ BANK BALL GAME

HERE'S THE LATEST MONEY MAKER IN BALL GAMES, AND IT CAN BE HELD IN A SMALL SPACE. IT IS A FAVORITE IN STORES AND CONCESSIONARIES. IT CAN BE SET UP IN MINUTES. IT IS A GAME THAT WILL BRING IN CUSTOMERS FOR THE FIRST TIME.

DURABLE
SAFE
UNSINKABLE
HEALTHFUL
EXCITING
SENSATIONAL
EASE IN OPERATION

THE EUREKA NOVELTY CO.,
SOUTHERN REPRESENTATIVE
KUR PRODUCTS CO., 1427 W. Mulberry St., Baltimore, Md.
AT LIBERTY AFTER MAY 16th

ZIMMIE

"The Half-Man Wonder"

He lives under water. The Greatest Living Attraction for Parks, Circuses, Carnivals or Side Shows. Carries own tank and banner.

CHAS. ZIMMIE (The Half-Man Wonder), 672 Eighth Avenue, NEW YORK.

CONCESSIONS
WANTED FOR
Casino Park
MANSFIELD, OHIO

A natural picnic park and the only amusement and recreation spot in city. Special inducements offered to anything clean and appealing, especially Rides, Amusement Devices and Concessions.

DON'T WRITE UNLESS YOU MEAN BUSINESS
Best of Street Car Service. Seven-Day Park. City Location. Address
THE CASINO PARK AMUSEMENT COMPANY
V. A. BATES, Secretary
MANSFIELD, OHIO

SPECIAL INSURANCE
NEW PUBLIC LIABILITY INSURANCE IN STOCK COMPANY

Economical Plan, with FULL Coverage. State and County Fairs, Celebrations, Carnivals, Expositions, Parks, Fairs, Beaches, Riding Devices of every kind. Write any kind of insurance. Special $25.00 Travel Accident and Health Policies protect men and women in show business all over the world. CHAS. G. KILPATRICK, Rockery Bldg., Chicago, Ill.

WANTED

Merry-Go-Round, Ferris Wheel and Other Rides at Rothschild Park
Located three miles from Wausau, on electric car line and main cement highway. Large Pine Grove, with Tourists’ Camping Grounds, large Pavilion and Bathing Beach. Free gate. Low rate on power. Seven days a week. No competition within 75 miles. Write quick.
C. A. CHRISTIANSON, Manager, Box 243, Wausau, Wis.

HIGH STRIKER

An "Ansterburg" Park Machine took in nearly $5,000 without a break and is still in use after taking in over $10,000. I am offering these Machines now at $80.00; $4 down, balance C. C. D. Other Strikers at reduced prices. Send for catalog and look over my line before you buy. It will pay.
M. W. ANSTERBURG, Mfg., Homer, Mich.

CAN PLACE
Blankets, Baskets, Silverware, Jap Roll-Down, Devil's Bowling Alley, Fish Pond and other good Concessions at MIDWAY ELECTRIC PARK
7 DAYS—FREE GATE—500,000 PEOPLE.

Good propositions to reliable people. Write or wire
W. DONNESON, Mgr., 153 North St., Middletown, N. Y.

WANTED SCRAMBLER
Will give choice location and five-year lease. Apply
The Boardwalk Park Company
OSCAR C. JURY, General Manager, Atlantic City, N. J.

WALDAMEER PARK, Erie, Pa.

Drawing population, 200,000 people. WANT TO LEASE—Fun House, equipped and ready to operate. A paying proposition and can be made a better proposition by a competent, intelligent and practical man. None others need apply. Address inquiries to F. W. A. MOELLER, 637 West 8th St., Erie, Pa.

Partner Wanted

with several thousand dollars, in good Park. Investigation solicited. Address “Park,” Box 12, Hurleyville, N. Y.

(WOODLAWN BEACH)

FOR SALE!

Two Wagons, 8x20 ft.; two Warmia, 6x20 ft.; one Wagon, 16x20 ft.; (four Track, one Tandem Waggon, one 8x5 Wagon.

WORLD RENOWNED

100TH CONSECUTIVE WEEK OF THEIR 21ST YEAR OF CONTINUED SUCCESS.

"KILTIES" BAND

THE ONLY AND ORIGINAL
MR. MURDOCH J. MACDONALD, Conductor
With all their special features, Singers, Scottish Dancers, Bag Pipers, Soloists, etc. All appearing in full Kiltied regiments, breaking records everywhere. Recently finished 24 weeks in vaudeville. Just finished GREAT SOUTHERN AUTO SHOW, ATLANTA, GA.
"KILTIES" WILL PLAY PARKS AND FAIRS THIS SUMMER.

HOME OFFICE:
BELLEVILLE, ONTARIO, CANADA
T. P. J. POWER, General Manager. The man who piloted the "KILTIES" around the world.

CHICAGO OFFICE:
511 MASONIC TEMPLE
MARCH 19, 1921
PHILADELPHIA
TOBOGGAN CO.
GERMANTOWN, PHILA., PA.
CARROUSELS
COASTERS
WATER RIDES

MANUFACTURERS, BUILDERS
AND AMUSEMENT PARK
ENGINEERS

Latest Types of Rides
Sold Outright
Or Installed on Conces¬
sion in Live Parks

EQUIPMENT FOR RIDES SOLD
SEPARATELY IF DESIRED

WEST SOO AMUSEMENT PARK
SIoux FALLS, S. DAK.

A new and growing Park, in a prosperous locality. Consists of 45 acres
fine wooded land, with a mile of river running thru. Second season,
100,000 drawing population.
WANTED—Any Good Rides — Walk-Thru Shows — Shooting Gallery

Good location for ROLLER COASTER and AIRPLANE SWING.
Liberal percentage. Flat rental or lease.
Will book SENSATIONAL ATTRACTIONS. Send prices and open
dates. Address B. W. PHILLIPS, Mgr., Sioux Falls, S. D.

AGENTS WANTED—Good, live Agents for Concessions. Have two
Parks and independent spots to keep you busy. (Hicks, Tommy, write.)

Independent Shows in this territory, write. Address
ANDREW MUELLER,
Eleventh and Phillips, Sioux Falls, S. D.

PARK CONCESSIONAIRES

We Have Something of Interest for Wheelmen and Con¬
cessionaires in Parks. It Will Be To Your Interest To Get
in Touch With Us At Once.

ATLASTA MERCANTILE SUPPLY CO.
179 N. Wells Street, (Cor. Lake Street) Dept. B,
CHICAGO

“A ANNOUNCEMENT”
WAUKESHA BEACH AMUSEMENT PARK

BOOKING VOCAL AND INSTRUMENTAL COMBINATIONS.
Open for new Amusement Devices, Games and Accessories.
Address, WAUKESHA BEACH AMUSEMENT CO., Inc.,
725 Brumder Building.
Milwaukee, Wis.

MILLER & BAKER
719, Liberty Bldg.,
Bridgeport, Conn.

ANNOUNCEMENT

PORTABLE FOR CARNIVALS—STATIONARY FOR PARKS

The portable Aeroplane has a 45-foot tower, six cars of Aeroplane
type (biplane), with propellers, truck, fence, ticket booth, wiring for
lighting, and engine with radiator, and fan for cooling, and clutch.

Can be “Set Up On The
Lot Without a Bolt”

If you visit our shop you will leave your order, because you will be
pleased with what you can get for your money. You will not have to
rebuild it nor bear the consequences of an accident.

Beware of Infringers. We Have
The Circle Swing Patents

We have a MARCH DELIVERY AVAILABLE.
We have three types of Circle Swing Cars.

Portable for
FROlicS

We are still delivering.

As well as for

PORTABLE FOR CARNIVALS—STATIONARY FOR PARKS

The FROLIC sold for $600.00 on Labor Day 1920 at Minneapolis.
Uzzell products had them all and you get a SQUARE deal.

None can undersell
us with the same
quality of product

R. S. UZZELL CORP.
2 Rector St.
New York City.
POINT BREEZE PARK
Philadelphia, Pa., Will Open in the Early Part of May

Offer special inducements to anything clean and appealing in the way of Shows, Amusement Devices and Concessions. Two million (2,000,000) people to draw from. Best car service. A sixth-of-a-mile Veledrome, one Racing Coaster and one Jack Rabbit Coaster, a Four-Abreast Jumping Carrouselle, large Whip, Circle Swing, large Boating Lake, Shooting Gallery, Restaurant and Lunch Rooms, Popcorn and Crispette Stands and Ice Cream Parlors, Photograph Studio, Penny Arcade, Japanese Ball Game, Cigar Stands, Kentucky Derby, Steeple Chase Pavilion. Large Picnic Grove and Large Hotel and one of the largest Dance Halls in the State of Pennsylvania, with a floor space of fourteen thousand (14,000) square feet. An Old Mill, with a Water Chute, is now under construction. Have opening for large Eli Ferris Wheel. Have a building for rent, 40x100 ft., suitable for a Dodgem Ride or Over the Falls, or other Attractions. Also Fun House for Rent. Size of building, 100x250 ft.

Address
Park Office Phone: Bell Dickerson 4400.

JOHN KOMIE, Lessee and General Manager.

---

LOCKLEAR
HAD NOTHING ON
MACK'S FEARLESS FLYERS
FEATURING

POLLY McJOYANT
ESTELLE DeBAR
Death Defying, Hair-Raising Daredevils
Stunt Artists
Par Excellence
CONTRACTS TO ALL

NOTE: Fair Secretaries and Celebration Committees

These daring Young Aeronauts do everything possible to do on an Airplane. They do trapeze work on the landing gear. Walk on the wings. Stand on top while Plane loops-the-loop. Change from one Airplane to another. Do single, double and triple Parachute Jumps, etc.

WE CAN ALSO FURNISH

Balloon Ascensions, Balloon Races, with lady riders or lady and gent rivals, who race each other to the ground by means of one, two or three consecutive parachute drops. This makes an ideal act for the smaller Fair Celebrations. These Acts guaranteed to produce more thrills, draw more people, please more people than any acts obtainable anywhere, anytime.

For Terms, etc., write D. McDANIEL, Permanent address, P. O. Box 1159, DETROIT, MICHIGAN.

Penny Arcade, Park and Show Men
The Champion Muscle Developer and The Mystigraph

You will find these machines in the most prominent positions in the largest Penny Arcades and Parks in the country. This includes nearly every State in the Union.

Athletic Machines and Fortune Tellers get more money than all the others together.

Every one of our customers is a booster for us and we want you to know more about our goods.

Send for a copy of our latest catalogues. We have one all ready for you.

CHARLES M. WEEKS CO., WELDEN, N. Y.

Park Owners, ATTENTION

LAKE IDLEWILD FOR SALE

Good Fishing, Boating and Bathing. For particulars write A. T. SAWHART, New York.

"Shooting Gallery and High Striker"

Taxed to be by June 1, 1921. Address ADAMS, 10 Woodbine St., Paterson, N. J.

---

TWOLIP
"IT GROWS in ASTORIA, L. I."

Made of light wood fibre, stands 13 inches high, with assorted tulip colors. Packed six dozen to a case.

Plain $10 per dozen
With Wig and Ribbon $12 per doz.
25c deposit on all orders; balance C. O. D.
SEND $2.50 FOR TWO SAMPLES

We also carry a large assortment of dressed and undressed composition dolls. Write for details.

The High Grade Toy Mfg. Co.
57-59 Jamaica Ave., Astoria, L. I., N. Y.
"RITA RILEY RIDE THE CLOUDS"

IN HER FEAT STUPENDOUS THAT COMBINES AND EXCEEDS IN IMMENSITY ANY AND ALL AERONAUTICAL PRODUCTIONS OF THE PAST OR PRESENT.

Just One of the Sensations of "THE RILEYS"

We use our especially designed Gas Inflator, ascending from parks or lawns, with no injury to the ground. Testimonials on request. No flight—no pay. Program made to suit your wants. Write us.

NOTE—SPECIAL TERMS FOR ONE WEEK PARK ENGAGEMENTS.

"The Rileys" are America's Greatest Aeronauts.

PRESENTING A PROGRAM THAT HAS NO EQUAL!
FOR DARING FEATS, GENUINE THRILLS AND INTENSE EXCITEMENT!

THE TRIPLE TORPEDO PARACHUTE DROP
REPRESENTS BUT ONE OF THE MANY AWE-INSPIRING PERFORMANCES OF THESE DEATH-DEFYING WIZARDS OF THE AIR! NO ATTRACTION COULD DRAW GREATER CROWDS!

ATTENTION!!

Terms, Literature, Sent on Request.

W. H. HASSETT, Publicity Manager
No. 5 Brooks Bldg., 407 E. Kearsley St., FLINT, MICH.

WANTED BY
LOOFF'S CARNIVAL CO.
ALBUQUERQUE, N. M.

Pit Show, Novelty Act or any Working Attraction

Wire to N. L. WEST.

ATTENTION CONCESSIONAIRES!

DOLLS

"THE BELLE OF THE TOWN" Ten inches high, with our new style wigs and six different shades of beautiful colors .......... $6.75 per dozen MOVABLE ARM DOLLS 13 inches high, with wigs .......... $5.75 per dozen We guarantee our packing safe from any breaking.

STANDING DOLLS

"BELLE OF THE TOWN" Standing, 13 inches high, with enameled finish .......... $5.75 per dozen

STANDING DOLLS

Plain finish .......... $4.60 per dozen

Prompt Shipments. 25% Deposit with order, balance due

C. O. D.

517-19 Hague Street, West Hoboken, N. J.

WANTED FOR TRI-STATE EXPOSITION SHOWS

Private Secretary. Must take shorthand and be able to handle filing system, so can get any contracts or correspondence on a minute's notice. This is a year around proposition if you make good. State all in first letter and must give reference. Winter Quarters, Orlando, Florida.

WANTED GIRL TRAPEZE PERFORMER

to work in a Double Trapeze Act. Not over six feet to bring and 115 to 120 weight. For the Ringling Bros. and Barnum & Bailey Show. Write us only in care of Charles N. Smith, Hotel Corinna, Broadway and 31st St., New York City. Skilled passer wanted.

JOHNNY J. JONES EXPOSITION WANTS

NEW ENGLAND FLAG & REGALIA COMPANY

Dolls, Bears, Candy, Wheels and Paddles. Dept. B, STAMFORD, CONN.
KOTTON KANDY AND EMPIRE FLOSS CANDY MACHINES!

GET THIS!
I have acquired by purchase the full title, good will and new rights to manufacture and market
Empire Candy Floss Machines

and will continue making them, but in a greatly improved manner, which will enable me to sell them at a lower price and with the work features secretly contained, and the machines are now being manufactured by the most reliable manufacturers of that kind of machinery.

Also several different styles of KOTTON KANDY MACHINES.

Hand pressed, $150.00; Pressed and Goliath, $250.00; Filled, $250.00; Filled and Goliath, $300.00.

Terms: At least half cash with order, balance 3 months.

KOTTON KANDY MACHINES

A. T. DIETZ (Originator, Inventor, Manufacturer.),

27 SAYSO BUILDING, TOLEDO, OHIO.

CHIEF BOW ARROW
ON A HIGH WIRE—A REAL FLASH AND A REAL CLEVER ACT

This act performed by one man, who does all sorts of clever tricks, as described above—Dancing, Walzing, etc. This is not a little platform act, but a big street or grand stand act. Rigging stands 20 ft. high, 15 ft. end to end. The Indian tepees are beautifully spangled, beaded, and a real scene. Flash and originality. I also perform another separate act, A-1 Hand-Holding and Contortion Act on a platform, making two separate first-class acts for the price of one. Two or three engagements close by can secure acts very reasonable. Fairs, Street Fairs, Reunions and Picnics, get in touch with me. Permanent address: AL. BOSSARD, 71 Sycamore Street, St. Paul, Minn.

GEAUGA LAKE PARK
GEAUGA LAKE, OHIO

Opening Saturday Night, May 7th, 1921

NOW BOOKING FOR 1921 SEASON

WANTED—Rides and Concessions. What we have: 75 acres of Land, 60 acres of Water, Dance Hall, Ball Room, Bath House, Club House, Coney Island, Dance Floor, Novelty Rides, etc. Address: COLORADO AMUSEMENT CO., INC., W. J. KURLMAN, 301 Broadway, Cleveland, Ohio.

HILLSBOROUGH COUNTY FAIR ASSO.

These two days. Better than ever. Aug. 24 and 25, 1921. Concessions being booked. Address THE BILLBOARD, P. O. Box 9, Augusta, Ga.

SMITH GREATER SHOWS
Address
Box 9, Augusta, Ga.
A GALAXY OF MONEY GETTERS!

LAST CALL
MOSS BROTHERS
GREATER SHOWS

All people engaged and holding contracts answer this call by telegram. Show opens in Muskogee, Ok., Saturday, March 26th. Route furnished to those interested. Have Athletic Outfit complete. Will furnish same to reliable Wrestler. WANT Shows, with or without wagons. Concessions of all kinds, except WHEELS, COOKHOUSE, SOFT DRINKS and PALMISTRY. Show will leave Muskogee Sunday, April 3rd, as a fifteen-car show, routed EAST. WILL BOOK any Riding Device, except Carousel, Ferris Wheel or Seaplane. Have eleven Shows and three Rides booked. ADDRESS all communications and telegrams to T. O. MOSS, P. O. Box 1213, Muskogee, Okla.

MILLER BROS. SHOW

WANTS
ONE MORE FEATURE SHOW

American Band of ten pieces, Colored Performers and Musicians, Concessions of all kinds. Tampa, week March 14th; Orlando, week March 21st. Write or wire MORRIS MILLER, Tampa, Fla.

Krause Greater Shows
Have opening for a first-class ten-in-one show. Must have a real center attraction. Will give a good ten-in-one exclusive for entire season and furnish two wagons to load in. Address KRAUSE GREATER SHOWS, Winter Quarters, Sumter, S. C.

WANTED QUICK

Comedy juggler, entertaining tricks and working acts for ten-in-one. Two more ticket sellers. Wire, don't write. Carlson Thorson, wire, can place you. W. E. DeBarrie, SMITH GREATER SHOWS, AUGUSTA, GA.

ANNOUNCEMENT TO CONCESSIONAIRES

Located at Rockford, Illinois, a city of 50,000, HOME OF CAMP GRANT. Demobilization Camp for 13 States, average number of soldiers in Camp now, 15,000, will be increased by SUMMER OFFICERS' TRAINING CAMP. 50 Cities within a radius of 25 miles. Large population of 250,000. Hard-working, clean and automatic Concessionaires wanted here. Most of which are coming in, and all will be in another month. We needs 400 Concessionaires in various Industries manufacturing 1,000 different articles. 100 Concessionaires needed in the same 100 miles. We have enough applications for fences and tents on hand now to fill Park, but will continue to look for more good Concessionaires before awarding contracts. Terms will be right to reliable people. Length of lease depends upon investment. THIS IS A SEVEN-DAY PARK. A $50 GIRL KEYS WILL BE THE BIG FREE ATTRACTION. Owners of RIDES, PARK SHOES and legitimate Concessionaires WRITE QUICK before we award contracts.

Address FRANK JOHNSON, Mgr., CENTRAL PARK AMUSEMENT CO., ROCKFORD, ILLINOIS.
WANTED FOR K. G. Barkoot's Shows

New and novel Riding Devices, high-class Shows, Mechanical and Platform Shows, real money-getting Concessions. No Exc.: good Italian Band and all-round Carnival People in all branches of the business, Promoters, Train Men, Porters and experienced Ride Help. Show will open in Dayton, Ohio. Date furnished to those interested. We play nothing but big dates, including National Moose Convention at Toledo, Ohio. Address

FRANK GILLMORE GETS OVATION IN CHICAGO

Executive Secretary of Actors' Equity Association Addresses Enthusiastic Meeting—Approximately Five Hundred Performers in Attendance

Chicago, March 12—There is no longer any doubt in the minds of those who have listened to Mr. Gus Hill, the Executive Secretary of the Actors' Equity Association, in announcing the result of the vote on Equity Shop, to a meeting of nearly five hundred actors at the Hotel Astor, that a new era is ushered in with the reorganization of the theatres and the opening of the new Chicago office. Mr. Hill's welcome discourse was accepted as the keynote of his administration. Mr. Hill, in his address, quoted from the declaration of the purposes of Equity, which were as follows:

Endeavors ever to serve the Profession honestly, intelligently and usefully.

Copyright 1921, by the Billboard Publishing Company.

JOHN EMERSON Answers Arguments of Managers Against Equity Shop

New York, March 12.—A contest has been waged in the last few months by Gus Hill over the "Equity Shop." Gus Hill, president of the Touring Managers' Association, and J. W. Griffin both battled against it and John Emerson, president of the Chicago Actors' Equity Association, replied with an effective.

"If you could only witness a reformation of principles and emphasis, we could all come to the agreed conclusion that the stage director must have training. If we all come to realize that the stage director must have training, it has always seemed to me just about as easy to teach anyone who has had some experience, as to teach someone who has had no experience whatsoever.

"When the time comes we will let the Actors' Equity know they have no authority to dictate to the managers of the managers. To which John Emerson countered with the following statement:

"If Mr. Hill would be more moderate and conservative in his statements they could carry more weight. The blood is needed in the theatrical profession, and implies that Mr. Hill knows that his approach of new blood out, he is indulging in false and misleading propaganda. Mr. Hill knows that the Equity Shop will keep that policy any person engaged by a manager to speak even one line becomes eligible to Equity membership.

"Mr. Hill's extraordinary shift of ground is interesting. A week or so ago he made the statement that if the Equity Shop Shop would employ no one but non-union actors next season. It was called to Mr. Hill's attention that in such a case he might find himself obliged to play only to non-union audiences. Apparently he has decided that it would not be the part of wisdom to antagonize 20,000,000 people in America, who are in the closest sympathy with the aims and objects of the American Federation of Labor, for his statement.

"Mr. Hill says that in his community there was no discrimination whatsoever.

"Mr. Hill's statements were confirmed by the following statement:

"If Mr. Hill would be more moderate and conservative in his statements they could carry more weight. The blood is needed in the theatrical profession, and implies that Mr. Hill knows that his approach of new blood out, he is indulging in false and misleading propaganda. Mr. Hill knows that the Equity Shop will keep that policy any person engaged by a manager to speak even one line becomes eligible to Equity membership.

"Mr. Hill's extraordinary shift of ground is interesting. A week or so ago he made the statement that if the Equity Shop Shop would employ no one but non-union actors next season. It was called to Mr. Hill's attention that in such a case he might find himself obliged to play only to non-union audiences. Apparently he has decided that it would not be the part of wisdom to antagonize 20,000,000 people in America, who are in the closest sympathy with the aims and objects of the American Federation of Labor, for his statement.

"Mr. Hill says that in his community there was no discrimination whatsoever.
UNITED SCENIC ARTISTS
HOLD FIRST ANNUAL BALL

Waldorf-Astoria Scene of Brilliant Festivities Attended by Hundreds—Grand Ball led by James W. Fitzpatrick and Mae Murray
and Directed by Harry Mountford

The first annual ball of the United Scenic Artists was given on Wednesday night, March 12. The association had taken the wildest of the second floor which was much enjoyed by the hundreds of guests. It was announced during the entertainment by Mr. Mountford that the Forty-Sixth Engineers, the council committee on buildings, held their annual ball at the Astor during the last week of February and that the Camouflage Division to represent a Night at Versailles.

NEW BROWNSVILLE O. H.

Brownsville, March 12.—The Wright Aircraft Co., of just completed an order for the house here at a cost of $200,000, which, when finished about May 15, will be one of the finest in Western Pennsylvania. The house will play road shows, vaudeville and motion pictures. It is a modern, from Wright to be illuminated.}

PICTURE MEN IN CHICAGO

Chicago, March 6.—Dr. W. T. Shalneberger, president of the Arrow Film Co., Inc., of New York, was in Chicago this week on his way home from the Coast. Joe Brown, producer manager for Metro, was also in Chicago at the time. They will view the "Four Horsemen of the Apocalypse" in the metropolis.

ARRESTED FRENCH MOVIE..."American Sunday" is to be started at once by the Anti Blue Law League of America. Frank W. Darrell, vice-president of the National Association of Amusement Parks and the league's meeting last night and compelled her to one or all of the three divisions on Saturday, June 27.

Rutland, Vt., March 9.—Dr. W. E. Shallenbergcr, president of the American Motion Picture Photographers, has organized a league to be held at Wash¬ington, D.C., January 1. It is not sanitating or accepting cash contributions and is calling for a meeting of National Council builders committee. Headquarters are at 600 Pennsylvania Building, Pittsburgh, Pa. Other chapters are to be organized in New York City, Chicago, Los Angeles and New Orleans.

TOWANDA THEATER DEAL

Towanda, Pa., March 11.—The Towanda Amusement Co., of New York, have organized and will operate the building for the next five years. The new corporation, with R. N. Merrill, president, Wm. Woodward, treasurer, and Wm. Woodward, secretary, is affiliated with the Comer¬field theatrical and phonograph circuit of Boston, which circuit also includes the Star and the Stanley Corporation of Philadelphia. The Towanda deal is the first of a plan of Mr. and Mrs. Wm. Woodward for the opening of several houses in the region.

American Sunday" is to be started at once by the Anti Blue Law League of America. Frank W. Darrell, vice-president of the Na¬tional Association of Amusement Parks and the league's meeting last night and compelled her to one or all of the three divisions on Saturday, June 27. She was arrested for the first time at a meeting of the National Council of the Anti Blue Law League, held in New York City, and was sentenced to 60 days in the House of Correction.

NOT IN THE "STICKS"

Regarding an item which appeared in The Billboard recently Charles E. Blowmer writes: "There was an item which appeared in The Billboard on February 19 saying 'A Man of the People' was to be produced as a vaudeville sketch, or words to that effect. The article reads that last season the play was introduced in New York. That is true. It was released four weeks at the 203rd Street Theater, New York City, was bayed out at the Metropolitan Theater, New York, and it was a success. The play was also produced in other cities.

I'LAN ON TOMBSTONE MAKE MOVIES SAFE

Theate, Towanda, Pa., March 6.—The Wright Aircraft Co., of just completed an order for the house here at a cost of $200,000, which, when finished about May 15, will be one of the finest in Western Pennsylvania. The house will play road shows, vaudeville and motion pictures. It is a modern, from Wright to be illuminated.}

MILES PLANS NEW HOUSE

Detroit, March 10.—Charles H. Miles, who controls three theaters in this city, has bought the building of the Metropolitan Theatre Company to hold the west end of a new $600,000 theater in Hotel-Belle, Pa., which will be the site of the new house. The new house will be operated by the Miles-M onc.
**GOVERNOR MILLER PRESSURES ON DEMAND WHAT THE BILLBOARD FOUUGHT SEVEN YEARS TO BRING ABOUT**

Early in 1914, in the belief that the methods and practices then obtaining in film production would inevitably lead to censorship, The Billboard commenced its endeavor to bring about legislation to meet the situation. As a result, the motion-picture censorship in this State, the members of the National Association of the Moving Picture Industry announced formation of the Connoisseur Corporation, which was against the production of questionable films and will prevent also the exploitation of questionable films. By unanimous vote, the members of the association, representing about 90 per cent of the producers, Directors and representatives of the majors agreed to the resolutions adopted, and every member of the association, and all the new houses, who have the best-well-trained managers, who have the best-trained people, who are the best-trained people, are all speaking of the way in which we put the bills forward and everyone thereby adopted. At the time, the Connoisseur Corporation was formed, by providing for all members of the Connoisseur Corporation.最早在1914年，为了在电影制作中推行严格的审查制度，The Billboard开始了一场为期七年的大规模活动。他们认为，当时的制作方法和实践将不可避免地导致审查制度的出现。因此，电影制作行业的全国协会宣布成立了康索里乌斯公司，该公司的成员代表了大约90%的电影制作公司。他们一致同意通过以下决议：不生产有争议的电影，并防止使用不道德的宣传手段。通过一致同意，所有协会的成员，以及所有新的电影院，都表示支持和接受了这样的决议。整套活动的目标是证明有必要继续反对粗俗的电影宣传方式。

**EXAGGERATED SEX PLAYS AND CRIME AND VICE THEMES TO BE ELIMINATED**

Pleading action on Governor Millers application for picture censorship in this State, the members of the National Association of the Moving Picture Industry announced formation of the Connoisseur Corporation, which was against the production of questionable films and will prevent also the exploitation of questionable films. By unanimous vote, the members of the association, representing about 90 per cent of the producers, Directors and representatives of the majors agreed to the resolutions adopted, and everyone thereby adopted. At the time, the Connoisseur Corporation was formed, by providing for all members of the Connoisseur Corporation.最早在1914年，为了在电影制作中推行严格的审查制度，The Billboard开始了一场为期七年的大规模活动。他们认为，当时的制作方法和实践将不可避免地导致审查制度的出现。因此，电影制作行业的全国协会宣布成立了康索里乌斯公司，该公司的成员代表了大约90%的电影制作公司。他们一致同意通过以下决议：不生产有争议的电影，并防止使用不道德的宣传手段。通过一致同意，所有协会的成员，以及所有新的电影院，都表示支持和接受了这样的决议。整套活动的目标是证明有必要继续反对粗俗的电影宣传方式。

**BAIL IS REDUCED**

Wilkes-Barre, Pa., March 11.—Edward C. Barrow, former manager of the Union Theater, Wilkes-Barre, and held on a charge of assault, and in possession of $20,000 worth of securities, 632 E. 32nd street, for the United States in Federal Court, is under a $2,750 bail, which was reduced to $1,500. The bail was set by the court this afternoon, after a hearing by the judge and the United States Marshal.
MARCH 19, 1921

•VAUDEVILLE*
The Latest News and This Week’s Reviews This Week
A

I

Ik I I ^

I IM

^ I n Ik I H I I

JLj

A XmAm jl

To Rid Broadway of Theatrical Employment
Agents Who Charge Exorbitant Commissions—
Arrest of John J. Livingston First Step—
l,^2ise
or Far-Reaching
rar-KeaChing Importance
C2ise of
"

*

New York, March 14.—Theatrical employment by him in commlksions from one picture alone,
agenta whose practice it has been to exact Such a state of affairs Justifies an investigaconmlasioDS in excess of that allowed by the tio".’’
law are under investigation by the IJcense
Bureau. Charges of flagrant violations of the
“AND NOW IT CAN BE TOLD'’
statutes of the Slate have led to this action.
rt is expected that, as a result, Broadway
I-ast week the New York Evening World exarill be freed of the pararite agentry. Co-oper- pressed editoriall) a sentiment long entertained
aUng with Commissioner of Licenses John F. ''F professional people; viz..
OUchrist in this crusade against excessive com“The rest of the country baa the laugh on
missions, is the law firm of Lyman Hess and hJew York when four college freshmen •’riding
Charles L. Kahn, who for the past several 'he gnat’ in a fraternity Initiation tie up traimonths have l>een
montba
lieen proceeding quietly in the col- «e on Fifth avenue and require energetic police
lectlon of
of evidence
evidence necessary
necessary to
to warrant
warrant the
the action.
•rtloB.
lection
•rrest and conviction of a number of such
"Chicago. Omaha, Gopher Prairie and points
uents.
•gents.
West will read this story and come to the

first husband
lnmband was
was Joseph Kane, manager of the
baseball skit, "The Nineteenth Straight," In
baaeball
in
which Mica
M ica Seeley ap|)eared with Itutie Marguard, the major league piti her. Kane divorced
the actress in January of I!ti:i. and the follow‘ng March she was married to Marguard.
She
was granted a divori'e from Manjuard. in flilcago recently, on the grounds of desertion. Miss
Seeley is now touring the orplieum Circuit.

New York, March 11.—It baa become known
that negotiationa are under way to bring Ce¬
cilia
"Ciaay"
Loftua,
the
famoua
English
mimic, to this country to appear over the new
8INGER BUYS MIDGET ELEPHANT Sliuliert Advanced VauJeviIlo flrfuit Miss Loftus. who U appearing at the Collaeum, London,
At
»•" Francisco. March lO—Ueo smger pro.,'has not been in tbli country in two yearn
prietor of Singer’s Midgets, has purchaaed the that time ahe appeared at the Palace, New York,
three-foot-high baby elephant recently brought and ia aald to have received $3,000 a week
port from the Congo eountry by I'rank
Buck with a large shipment of oyier denitens
of the Jungle.
The price is reported to bare
been $.*i.000.
The sum was paid to Ansel W.
Bobinsnn. local animal man, who bought tbs
elephant from Buck as soon as it was landed.
__

WELCOME SOPHIE TUCKER
BACK TO REISENWEBER’S
'
New York. Mar. li » —Sophie Tucker and her
“Five Kings of s>Mor.aiion." were welcomed
back to neiseiiwelu'r’s last night at a reception attendivi by five hundred Invited guests
numbering many high
numner^ng
mau lights
■•sma In
m the theatrical
profession.
Among them were Jeffsrson
Jefferson Ltv-

Marking the Initial step in the campaign to

----

oust the "ten-percenter," John J. Livingston.
who conducts a theatrical ernffloyment agency

,^^^,...^.,^^^^..»,,.,^-.--».,,««aa««aassssssssssss»»eJ***************************
d

nominal plalntiffa in thia action are the people
of the city of New York.
The complaining
Wltneases were William J. Gill, deputy from
the llcenae commissioner’s office, snd Harry
McBae Webster,
a motion
picture director.
Livingston, who wss arrested the week before
by oOlciala from the License Bureau, was charged
with operating without a license tnd with exacting excessive commissions.
"The outcome of this case will have a direct
bearing upon thouaanda of professional people
who are forced to turn to agents for the pur_
.
.
1 _
.
J
t
pose of securing employment, and who are
charged commissi jus. which In some Instances
amount to more than half of their salary." said
Charles L. Kahn, attorney for the plaintiff,
when Interviewed by a Billboard reporter. "Thia
is the intial step." he continued, "towards the
, J .
^
,
ultimate destruction of the veneer which la aupposed to separate a theatrical employment agent
from a personal reresentative or self-styled
artist’s manager.
The License Bureau has
Jetned with ua for the purpose of continnirg
thU campaign to oust the parasite agentry
r m 1 B
tlcn ^ of security while directly
violating the law.
Following the enactment of the present theatrical employment agency law In 1910, which
restricted theatrical agents to a commission of
not more tlian five per cent, for a period of
not more than ten weeks, practically all such
agents gave up their licenses and straightway
set themselves np in business as ’’personal
representatives.’• or "arlist’s managers." aceerding to Mr. Kahn
The impelling motive
behind this coup on the part of the theatrical
•gentry. It was learned, was to hold themselvet, out as souieiiiing other than an emi ployment agent and thereby demand commissions
' In exiess of that allawed by the law.
"On the t.-ial of the aforementioned action
before
Migistrate
McQuade the complaining
witness pMved his case by stating that Livlnj•ton was not a licensed agent.” s.iid Mr. Kahn,
"The corroborating evidence showed that the
defendant was conducting a regular office for
the purpose of securing employment for actora
and aelresses that ho demanded and received
a commission In excess of that allowed by the
Uw. and that be performed no servlr-e* other
than those necessary for the securing of em¬
ployment.
The court was satisfied that the
nan-e end style of personal representative and
manager waa merely a subterfuge to circum¬
vent
vent the
the law
law.
..Ih AC A
.. ch.
V
A
The defendant In this ease, ss I am Informed,
is the sole agent for the United States Photoplay Corporation, which corporation has been
given a deal of publicity due to the diaappearance of its President, Capt. r. S, Stoll, and Its
inahiliiy to complete a picture in which public
lands
lanus to
10 the
me extent
eiienr of
or $700,000
f700,iKH> have
nave been invesled.
It is
is reas/mable
reas'inable to
vesled.
It
to believe
believe that
that of
of this
this
».0O (V0 at lets* iMl', or .ipnroximately gnvi.oco.
was p9i(J In salaries to employees, and LivingSion having acted In the capacity of the aole
employment agent received a ten per cent com
n i- :o;i. iiMk'ng i-pproximately $.3.’!.ono received

:: have the shuberts recognized ::
;•
the equity shop?

,,
«'

,,
o
'J
<>
’>
'*
,,
<,
<>
"
"
!!
<>
"
’’
▲

I

4
P
T
I
•
♦
T

8HUBERT8
SHUBERTS AFTER MIMIC
Negotiations
Negotiationa Reoc
Reported Under Way To
Book Ciaay Loftua for New
Circuit

<>

salary.

KIDS MAY PERFORM
Chicago Judge Hands Out Hint to Peo¬
ple Using Technicalities
Chicago, March 10 —Judge Joseph I.a Buy
yesterday discharged .even children employed
In "The Riving Generation Act." In Avcher
Rroa ' Chateau Theater, wh<r had been brought
Into the Juvenile Court at the instance of the
Juvenile Protective foutt on a charge of viola¬
ting the child labor art.
The court is quoted
as having hinted that people who allow techni¬
calities to overrule common sense may drive
good talent out of Illtnols.
He also said that
be wav lo favor of repealing that section of
the child labor law that preventa children of
such unusual talent from pursuing what tppenrs to be tbeir life work.

ARRANGING FOR NEW “PAN.'
HOUSE IN NEW ORLEANS

---—

practically done so as a preliminary step in a decision to take the labor end (A. A. F. as apainst the N. V. A.) in their
forthcoming vaudeville war with the Keith interests is the contention of
many thoughtful vaudeartists, who base their belief on the following
instructions recently voluntarily issued by the Messrs. Shubert to their
subsidiary company and house coporation managers, viz.:
We hereby inform you that our firm wishes and intends to live In harmony tnd eooperate in every way with the Actora’ Equity Association and the Cborw Equity Ae•ooittion.
Please note, therefore, the following Instrimtlons.
..a mnnaver*
Equity members are not to be discriminated against in any manner, and managers
rpgp<,ngu,ie for discrimination will h<* immediately dismissed.
Equity members claiming d’scrimlnation or miking sr.y other claim requiring adJnstment will report tame to the Equity Asaocistion, which will bring the matter to
our attention for adjustment.
Equity members making claim shall not be dismissed pending settlement, nor after
settlement, without good and sufficient reason being sli..wn
If you Intend giving notice to any Equity member of the company notify ns before
orjpr that we may notify the Equity and give it an opportunity to investlj,
Permit Equity representatives to attend rehearsals or go behind acenes before or
after performani es.
Permit deputy reports to be placed on the call boards.
*"* ‘’i'Jftlon to E.!uity repreaentativea recruiting in your company so long
ss It does not Interfere with performances.
intention to live up to all our agreementa with the Equity Asaociathins in spirit as well ss in letter, and you are expected to do your part.
We have today sent a letter identical with this to each of our theater managers,
with Instructions to have same framed and hung in a prominent poaition near the eall
board.—(Signed) L. 8. snd J. J. SIirBEBT.

<«
”
,,
,,
<>
*’
<>
<>
<>
'>
<’
‘
^

,,
<>
,,
o
<>
<>
o
<>
’’
’*

■
_
unanimous conclusion that ‘New York Is the ingston, Anna Chandler, A1 Von Tllzer, Amy
biggest hick town in the country.*
Leslie, Neville Fleeson, Nellie Nichols. Nora
coiiiitry.
Maiher, Doro*hy Hlrseii. Bnbe Bernstein, Kob“But this is true, not because New Yorkers ert Bernard Fox. Mrx Winslow. Will Von Tlldifferent
from
Chicagoana
or
Gopher zer. Harry Ilirschfieid. N. T. Granlnnd, Percy
Pralrieitea. but rather because people are so Bronson. Thomas Perralne, Charlotte Kay, Pegmuch alike everywhere.
Gopher Prairie would gy Hopkins, Sidney LAnsfleld, Mae Murray
's^e the same kind and degree of interest in a Roliert Z. Leonard and Jack Goldie,
l'u'’iie initiation staged on .Main street—but It
wouldn’t block traffic.
PORTLAND HIPPODROME
"Gopher Prairie hlcka and New York hicks
BOUGHT BY PANTAGES
differ only according to their opport uni ties.
■
New York is the biggest hick town in the
country—with emphasis on the biggest."
The editorial shtuld have been captioned
"What
Knows."
iv ..ar Every
I'.very Player
i layer Knows.

Seattle,
W.ssh
March
13.
Edgar Milne,
Seattle,
Wash ,,
March
13.—Edgar
Milne,
northwest
general manager
manager of
of the
the Pantages
Panlagea
northwest general
r„ruit. yesterday announced the purchase of
Theater, portalnd.
portalnrt
Ore.
the Hippodrome TTieater,
Ore.,
by

DUFFY AND SWEENEY SPLIT
UUPPY ANO &WEENEY SPLIT

Alexander Pantagei for half a million dnllara.
.p,;,
the twenty-aeoond hoiiae owned ny

The well-known team of Huffy and Sweeney
IS dissolved partnership and the partners
■neefnrth
vrnrk
with
t.»w
work
with new
associates.
sweeney announce, that he has formed a
three act in which he will Ik- assisted bv
thers
Mr Duffy has not yet
,,i, ,,,^0, ‘

will
Mr.
new
Talan

BLOSSOM SEELEY IS
WED FOR THIRD TIME
New
on'e-ed
cording
became
dancing

_
York, March 11.—Blossom Seeley baa
upon her third matrimonial venture, aeto announcement from St. Paul.
She
the bride of Benjamin E Gelsenfeld. her
partner, in that city on Tuesday. Her

of
^

twenty

affiliated

thea-

‘
^.
The Hlpprodromc
HIpprodrome was
was
*^‘”’*'<>““1.
2.««) •"->

... ^
_ ...
. .
„
bullt
built by
by SuIHvan
Sullivan and
and
'• • flve-.tory building
»>>»<•>« •»“«»>
present Pan house In Portland,

DYING OF CANCER
Bob McGln’ey write, from bia home. .T030
<;r^ve street. Oakland. Cal., that the old vaudevllle team of tb.h and Eva McGlnley will soon
lie a name of the past, aa Mrs. McGlnley, who
Is auffering from cancer, haa been glvw up
by her pliyaicUn and b not expectad to live
I«n<.

WorldRadioHistory

New Orleana, March 10 —Alex. Pantages, acrompanied by hia official family, la In the city,
the guest of A. B I-eopold, resident manager of
the Louiaiana.
Arrangementa have been made
for the erection of a aix-story building, which
ran be ralaed to twelve or more atoriea if neces¬
sary, and work of clearing the grounds on Canal
street, near Elk Place will begin May 1.
’The new house will have a seating capacity of
3.000 people, and when completed will be under
the personal management of Mr. Leopold
Cost
of the building will be 11.000.000.
Work will
start June 1.

WILL SHAVE LOEW AGENTS
New York. March II.—Henry, chief awlstant
tonsorial ar'lat to Sully, erstwldle I'ulman
Itiiilding barber, announces that he will open
bla own establishment In the new t»ew Annex
on Forty-sixth street when the Loew agents
move to that building on or about April IS.
Ilerry'v press agent assures Broadway that bis
boss will sliive agents and artists alike with¬
out cutting tbeifi, and that there will be no
extia
charge for shearing mnsicians* hair.
Henry’s new pls-e of business will be knovm
as "Henry’s State Theater Barber Shop."

PANTAGES LOOKS FOR
NEW YORK HOUSE
New York, March 14.—The well grounded re¬
port that Alexander Pantagea plans to Invade
Brovdway next season waa atcengthene-l coosidarably last week by the fact that the West¬
ern vaudeville magt.ite had been In town for
several days ICKiking over likely aitea. He was
accompalned by his builder.
It Is understood that an option on a site In
the Times Square section has already been
Bpcured.

ADAMS’ BROTHER INJURED
George Adame, who tome time ago placed
an "At Liberty" ad In The Billhoard. writes
that soon after placing the ad he received a tele¬
gram stating Ills brother waa aerloiisly Injured
and was In a New York hospital. Adams wont
to New York to give what assistance he could,
and aa a consequence some of the mall in answer
to Ills ad never reached him.
He therefoie
asks thoae who wrote at that time to wrlie
him again, care The Billboard, Cincinnati, 0.

JULIAN ROSE RETURNS
New York, March 12 —Julian Bose, the vaixleTllle comedian, returned from England aboard
the Imperator this week, with eontracta cov¬
ering a five-year foreign tour In hit jiocket. He
will return to 1 ondon in time to appear at tbs
Palladium on July 25.
The tour, which has
been arrsnged by W’illlsm Morris. Inolndes Eng¬
land, Ireland, Scotland and South America. He
will play the Mosa Empires and Sir Oswald
Stall tours.


Thailand, Palace, Chicago
(March 18, 1921)

It is with a certain satisfaction that we note the acceptance of ours, the other items, and Mr. Negley's proper company advice. It should be extended a closer act by those in the audience. Last week we had reason to believe that this subject was not of the kind. The performance those out front were fully informed that they did not care for the audience. The act before it took the boards, or else remain seated until it had finished. Here at least is a victory won. We are sure that both performers and a large portion of the audience share views similar to ours regarding the Palace management. Further to increase the standards of that house by the installation of air conditioning and the making of the music portion of the program a worth while feature. This has been done in other houses with gratifying results. And if it is that the powers that are in the Keith Circuit are not entirely tone deaf. They must do the shortening of the opening act of the present orchestra as such. Perhaps some fine Monday shall we have the pleasant surprise of listening to a more good-to-good music. We are sure that the powers that are in the Keith Circuit are not entirely tone deaf. They must do the shortening of the opening act of the present orchestra as such. Perhaps some fine Monday shall we have the pleasant surprise of listening to a more good-to-good music.
CHARLOT PROPOSES INNOVATION

There is some talk that Miss Charlot is planning to open a dance hall for her friends on the Paramount lot, running twenty minutes a day at the Warner Theatre. But the news carriers forget that his lease runs out in May, and that the writer of the current figures cannot guarantee the amount of money that would be spent on salaries, nor the cost of the building. The lease was signed about 2:30 a.m. with the Blackstone, a hotel that would not have been considered as a dance hall in the past.

JOHN T. BENSON A CALLER

John T. Benson was a successful business man in the theater business, running three theaters and a dance hall. He now plans to open a dance hall in New York, called the "Blue Lagoon," a place where he can give a benefit for charity. He is a good business man, and his ideas are sound. He has a lot of friends in the business, and his benefit will be a success.

RUTH BUDD SCORES—LAUER STILL GETTING PUBLICITY

Ruth Budd, "the girl with the smile," is invited to the Academy of Motion Picture Arts and Sciences. Her performance in "The King of Kings" was noticed by the audience, and her success is assured. She has been invited to appear in the Academy's annual banquet, where she will receive a special award. Her success is sure, and she will be a great attraction.

ILLEGITIMATE PROSECUTION DIVORCE

Margie Allanson's illness has caused a lot of excitement and controversy. She has been in poor health, and her condition has been critical. She has been asked to appear in court, and her testimony will be taken. Her illness is a great concern, and she will be watched closely.

ERSIST IN JAIL

New York, March 11—Major Johnson, well-known vaudeville performer and former member of the Johnson, Hopkins, and Lavinia act, has been arrested for persisting in jail. He was last seen at the Johnson, Hopkins, and Lavinia act, and it is believed that he is still in jail.

THE MULLERS' IS AMATEURISH

"The Muddlers," a comedy, by A. M. Dale and Elliott Stannard, is produced at the Alhambra. The play is a good vehicle for amateurs, but it is not certain if it will be successful. The play is a good one, and it is hoped that it will be successful.

"HER WIFE'S HUSBAND" RECEIVED FAVORABLY

Marie L. T. in her revival of "Her Husband's Wife" at the Globe Theatre on March 8 was received favorably. The play is a good one, and it is hoped that it will be successful.

REBEL MAID PRODUCED AT EMPIRE

Cable from London Town—There is some talk that Chariot is thinking of a daring innovation, running twice nightly at the Empire Theatre in London, and that the company will open the theatre with a special program. The company is expected to be successful, and it is hoped that the innovation will be a success.

BAND OF MUSICIANS TO SAIL

The Stadium Theater Corporation of this city has decided to sail with a band of musicians. The band will consist of twelve musicians, and it is expected that they will be successful. The band will sail soon, and it is hoped that they will be successful.

NEW SEATTLE HOUSES

Seattle, Wash., March 11—W. F. Coe promotional manager has arranged a new picture theatre building to seat 500 persons and will cost $5,000. It will be located at 215 W. 45th street.

BAND OF MUSICIANS TO SAIL

The Stadium Theater Corporation of this city has decided to sail with a band of musicians. The band will consist of twelve musicians, and it is expected that they will be successful. The band will sail soon, and it is hoped that they will be successful.

DIVORCES

Mrs. Emily McLeod, widely known and clever actress, has divorced her husband, an actor, for desertion of his duties from A. D. (Ted) McLeod, the furry bear, by appearing in the Company of Domestic Bronchos, Cincinnati, March 11. She was also greatly encouraged by a note on her desk, which read, "Clyde, Mrs. McLeod is the angry woman. Mr. and Mrs. Robert Money, of the West End, have agreed to a divorce. Mr. McLeod is at present appearing in London, England.

G. S. Butterfield, actor, was serving a string of vaudeville engagements when he was arrested for desertion of his duties. He has now divorced his wife for desertion of duties. Miss J. F. Money, actress, has also divorced her husband, an actor, for desertion of his duties and for neglect of family. The divorce is now in the courts, and it is expected that it will be granted.

TANGUAY GOES TO SHUBERTS

Keith People Lose Star Act—Headliner Appears at Shubert Concerts

New York, March 11—Tangany, heralded as a future Shubert star in New York, has been dropped by the Shubert Organization. The company offers no reason for the decision, but it is believed that the decision is due to Tangany's poor attendance at the orchestra. It is hoped that Tangany will return to the Shubert line soon.

JOE KALVIN NEEDS HELP

Art (Bud) Rooney has written a letter to the World, pointing out that he is in need of help. He has been working hard to get his career started, and he needs help to get his career started. He is a good actor, and he needs help to get his career started.

"PAY DAY" DRAWING STUNT

"Pay Day" is the title given an advertising feature at the World Theatre (motion pictures) at Hamilton, O., March 12. The feature is a success, and it is expected that it will be successful.

MARTINEZ TROUPE SELLS

The Martine Troupe sailed from the United States, arriving in the Philippines on March 14. They are expected to sell a lot of tickets.

TEMPLE GOES TO MAINE

Alliance, O., March 12—Forest Template has contracted to direct all of the new year's entertainment at the Amusement Company, operators of the Columbia Theatre here, and has given the company his services for the new year. He is expected to be successful, and it is hoped that he will be successful.

WILDSON WILLIAMS & NICHOLLS

Two color tickets for Fort Smith, Ark.
VAUDEVILLE NOTES

PERFORMANCE NOTES

ROLEX WHITEHEAD HEADLINING
LOWE CIRCUIT

Ralph Whitehead

ACTS WANTED

Who pays highest price for picture? We pay special rates. Our prices are low.

PATTON STUDIO, 421 Indiana Avenue, Indianapolis, Ind.

INDIANAPOLIS, IND.

ULYSES

THE GREAT

AMERICA’S NOTED CHURCH, SCHOOL AND
Entertainment

Pleasantville, N. J.

SCENERY

By Dr. Pratt

For 25 years the foremost Institution of Its kind in

CLIFFORD & BENSON

to form the nucleus of the new show, which opens

PECK AND JENNING, Columbia Theatre Bldg.,

DIT - Telephone 7-4433, Chicago, Ill.

SANGSTER’S MAGIC VARIOUS ACTS

Ralph Whitehead, headliner, 

Act from Chicago.

ACTS

Joseph M. Pratt, late of the Orpheum circuit, will open the season, at the Century City beginning Palm Sunday night and ending April 1 to Nov. 1, with five shows a week, two bills a season.

Two-cent stamp it costs when he thinks of it in

SELECTING ACTS

He is now in Chicago where the pictures the boys are making have given him a chance to see the shows at the Century, and he is looking forward to the opening of the new house.

The Sutcliffe Sisters, who recently returned from the South Sea Islands, have opened on the Polka Time and will continue their engagement for a few days.

For sale.

The SUTURE SISTERS, a musical act licensed to work or out of It, and be unselfish and not... for 25 years, has closed Its doors and the building will be remodeled, possibly into a motion picture house.

Irregularities—

Depressions—

Elevations—

Bumps—

Reduced.

Saddleback Nose

Long, Curved or Hook Nose

Irregularities—

Elevations—

Depressions—

Nose made to conform with the rest of the face.

Gotham Book Mart

J. COHEN, 50 Chrystie Street, New York City.

NEW YORK.

CLIFFORD & BENSON

AT LIBERTY

Mr. Piazzola, resi¬

He will sail for Europe next month. He will be

Toomey’s Jazz Band

A-Cornet Player, flood job; union

Eddy Miller, of the Irish revue, is re¬

Toomey, Robert Shmitz and George Knobloch.

Mullen, Robert Shmitz and George Knobloch.

Toomey, Robert Shmitz and George Knobloch.

NEW YORK.

Feb. 13, 1921

VAUDEVILLE NOTES

By Dr. Pratt’s

the face.

Saddleback Nose

Long, Curved or Hook Nose

Irregularities—

Elevations—

Depressions—

Nose made to conform with the rest of the face.

Gotham Book Mart

J. COHEN, 50 Chrystie Street, New York City.

NEW YORK.

CLIFFORD & BENSON

AT LIBERTY

Mr. Piazzola, resi¬

He will sail for Europe next month. He will be

Toomey’s Jazz Band

A-Cornet Player, flood job; union

Eddy Miller, of the Irish revue, is re¬

Toomey, Robert Shmitz and George Knobloch.

Mullen, Robert Shmitz and George Knobloch.

Toomey, Robert Shmitz and George Knobloch.

NEW YORK.

Feb. 13, 1921

VAUDEVILLE NOTES

By Dr. Pratt’s

the face.

Saddleback Nose

Long, Curved or Hook Nose

Irregularities—

Elevations—

Depressions—

Nose made to conform with the rest of the face.

Gotham Book Mart

J. COHEN, 50 Chrystie Street, New York City.

NEW YORK.

CLIFFORD & BENSON

AT LIBERTY

Mr. Piazzola, resi¬

He will sail for Europe next month. He will be

Toomey’s Jazz Band

A-Cornet Player, flood job; union

Eddy Miller, of the Irish revue, is re¬

Toomey, Robert Shmitz and George Knobloch.

Mullen, Robert Shmitz and George Knobloch.

Toomey, Robert Shmitz and George Knobloch.

NEW YORK.

Feb. 13, 1921

VAUDEVILLE NOTES

By Dr. Pratt’s

the face.

Saddleback Nose

Long, Curved or Hook Nose

Irregularities—

Elevations—

Depressions—

Nose made to conform with the rest of the face.

Gotham Book Mart

J. COHEN, 50 Chrystie Street, New York City.

NEW YORK.

CLIFFORD & BENSON

AT LIBERTY

Mr. Piazzola, resi¬

He will sail for Europe next month. He will be

Toomey’s Jazz Band

A-Cornet Player, flood job; union

Eddy Miller, of the Irish revue, is re¬

Toomey, Robert Shmitz and George Knobloch.

Mullen, Robert Shmitz and George Knobloch.
LISTEN!!

Can also use a Tuba Player and other good, sober Musicians. Might make room.

For Russell’s Midget Musical Follies—Midgets and

A good Leading Tenor Singer, as well as other Singers and Dancers, can find

WANTED MIDGETS

For Kussell’s Midget Musical Follies----Midgets and

Book a feature, either a Feature, Single or Team. Would like a

books and two in vandrvlll* Ralary, HO. actra

WANTED—ORCHESTRA PIANIST

OFFERED TO ORDER

Books for O. P. N. V.

WANTED QUICK

Two copies sent to lead Band, TROMBONE, BASS and ALTO, BASS BAND. For production

TOKTON FIRST BAND. A. & E. F. M. COMPANY, Doris Theatre Building, 904 Wabash St., Kasson City, Min.

MARCH 19, 1921

BACK FROM AUSTRALIA

Mr. and Mrs. Parson were met at the dock by a group of showmen in the city who thrilled them with their

HARRY HOLMAN

One of vaudeville’s eminent comedians. Booked

HARRY MILLS, 5, W. 4th St., New York City.

and prop of all standard makes; Hartman, Ditmas & Sons, and other leading makers. They have recently been

BOOKS SKATING SHOW

New York, March 11.—A. E. Johnson, member of the

NEW YORK CITY.

WANTED MED. PERFORMERS

B. R. MILLER, Theatre Manager, 10, Farnham St., London, Eng.

State-Lake Bldg., CHICAGO, ILL., USA.

Alfred F. Warrington, Jr., Manager, 1200 W. Elgin, Elgin, Ill.

State-Lake Bldg., CHICAGO, ILL., USA.

Alfred F. Warrington, Jr., Manager, 1200 W. Elgin, Elgin, Ill.

WANTED MED. PERFORMERS

AS MASTERS, DIRECTORS,

ALSO MASTERS, STAGE MANAGERS, ETC.

FRANK Wenzel, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 620 4th Ave., Dayton, Ky.

FRANK WENZEL, 6...
Buck Dancing Taught Rapidly

THEATRICAL SUPPLIES

COSTUMES

MANAGES MADISON HOUSE

GRAVITY DANCING

TIGHTS

WAAS & SON, PHILADELPHIA, PA.

UNIFORMS

“LETTERS”

My latest publication, beautiful book, pretty walks

DEAR GIRL OF MINE

This song is a wonderful hit. Fine passenger, right. You can buy it at BERNSTEIN, 302 West 42nd St., New York City, N. Y.

Famous Dancing School

25 Years in World's District of Chicago. Series Guaranteed 100%. Address for Lesson Books.

Duck Dancing Taught Rapidly

See Prof. Ridge and Save Time and Money.

STAGE ACTS.


BE A DANCING TEACHER

Write us for full particulars.

PROF. P. J. RIDGE

Address 866 Cass St., Chicago, Ill.

NOTICE—Stamp for reply, etc.

THEATRICAL SUPPLIES

COSTUMES

Theatrical and Character Costumes of many Assortments. 3,500 Illustrations. Uniforms

WILLIAM McDONALD, WM. KERR.

THEATRICAL PHOTOGRAPHER

152 North Illinois Street, INDIANAPOLIS, IND.
Barnard Steele Makes It a Paying Proposition at Colonial Theater, Lawrence, Mass.

Lawrence, Mass., March 10.—This city has had a stock company every season for about a dozen years, but in that time only two seasons that have made out prominently, that of 1917-18, and the present one. And the same man has been responsible for the success of both.

The man is Barnard Steele. He came here in August, 1917, as director of the Emerson Players, a stock company, and at the end of the following May this year Mr. Steele is managing director of the Colonial Theater stock company in this house in which he scored his former success, and he is doing better this season than he did his first visit.

The biggest success of the entire season is being made with a remarkable selection of "The Sign of the Cross." Richard Harding Davis has had a broad appeal for the work, and, his acting together with that of Mary Lee, Frank Camp, Ben Hafbrook, Frank Lupo, Jerry Kennedy, Mary Ann Dentler, Albert Lerman, and Pearl Goorock has combined with the scene splendid of the production, stamps the play as better than anything that has been attempted here before.

And the end is not yet. There are still several short seasons to be held here before the players will be away to begin a tour for the coming season. There are plans for a longer run here which will keep the players in town until the end of May.

HAWKINS CLAIMS NO ACTION OF AWARD

Chicago, March 11.—Frank Hawkins, of the Hawkins-Webb stock company, has written The Shamrock, about an article appearing in a recent issue, in which it was stated that Albert Chevalier has been leased the right to produce "In the Year One," a two-act play in arbitration proceedings in Chicago in a claim of Patterson against the Hawkins-Webb stock company.

Mr. Hawkins protests that he has no knowledge of the article of the lease that he has been advised by the Actors' Equity Association that lease was not approved by the Hawkins-Webb stock company.

Fred Davis, Chicago representative of the Equity Association, today showed a representa¬tive of The Shamrock the findings of the arbitration board. Judge Lee V. Carter, in which John F. Pulver appeared in behalf of the Hawkins-Webb company. He also showed the correspondence between the Equity office and Leslie F. Green, of the Hawkins-Webb show, prior to the holding of the arbitration proceedings.

In one of these letters, the Equity office enclosed a specification on that particular subject.

"If Mr. Hawkins has not been approved of the lease and the arbitration in this case," said Mr. Davis, "it must be due to the fact that Mr. Whelch, who was from Chicago, was sent on the other side of the state to make an investigation, and Mr. Pulver, who represented the Hawkins-Webb show in the arbitration proceedings, has not applied him of the fact."

The case in question was arbitrated in Butte, Mont., about a year ago, according to the Chicago office of Equity. The result was practically the same as that of Judge Carter.

The case was reopened at the request of Mr. Hawkins, according to Mr. Davis, with the same result.

WANTED LEASING PLAY

Managers Seeking Good Material for Spring and Summer Campaign

Chicago, March 9.—B. M. Hennes has leased the following plays to George Hobben, for a season's tour: "The Good Doctor," "The Ransom of Red Chief," "The Great American," and "The Deserters;" "Peaceful Valley" to the Warren Wade stock, Lebanon, Ind.; "Mary's Ankle" to the Edward Orin stock, and "The Family Man" to the Edward Orin stock, which will be given in "Families Only" to the Electric stock, Lawrence, Kan., others.

LITHOGRAPH PAPER

For All Classes of Attractions: Dramatic, Musical Comedy, Minstrel and Uncle Tom Carried in Stock Ready for Use. Write for Prices on Cards, Dates, etc.

Catalog and Date Books Mailed Free of Charge

ACKERMANN-GUILLEY LITHO CO.
151-153-155-157 West Fifth Street
KANSAS CITY, MO.

WANTED DRAMATIC STOCK CO.

To open about May 22. Seven-day city. Population of 25,000. All summer engagement. Must be able to produce latest releases. Want A-1 company.

MYERS BROS., Majestic Theatre, .

CHICAGO, ILL.

WANTED TO JOIN ON WIRE

A-1 Juvenile Man and Ingenue Leading Woman, single or double, with Specialities preferred. Permanent Stock. Must have all essentials, including youth, study and wardrobe, and be able to create a following. Wire or write quick.

A-1 juvenile man and Ingenue Leading Woman, single or double, with Specialities preferred. Permanent Stock. Must have all essentials, including youth, study and wardrobe, and be able to create a following.

GORDINIER BROS. STOCK CO. WANTS

Benz. People in all States, with Specialties. Six weeks in Stock, then South, under covers. Rehearsals April 30, 11. Must be first class. All bills of sale. Address E. G. GORDINIER, Majestic Theatre, .

NEW MIDDLETOWN, Oh. 407 E. 5th St.

PHOTOGRAPH PROFESSION.

WANTED FREE STRANGERS

Any good or bad Piano Player. Pay all in first better and he ready to work.

WANTED GENE "MERLE" BUSINESS WOMAN

Some Domestic, One Hill Road, Emily Gustine, Kid友善, Huntington, Ohio. Others write.

WANTED TO JOIN ON WIRE

A-1 Juvenile Man and Ingenue Leading Woman, single or double, with Specialties preferred. Permanent Stock. Must have all essentials, including youth, study and wardrobe, and be able to create a following. Wire or write quick.

ROBERT B. HANCOCK, Opera House, Poplar Bluff, Mo.

Jack Doty

Sees Good Advantages in "Bought and Paid For"; Does Capacity Business

Bigginham, N. Y., March 11.—The Coronet stock company, which opened at the Geneva Theater in this city last week, is continuing each week for the opening week. "Bought and Paid For," the initial offering, proved to be one of the best that the company has had in a long time. Mr. Doty, the manager, has announced that he will keep the players in town for the opening week. "Taught and Paid For," the following engagement, is offering "Within the Law" as its opening offering. The company has been successful and has been able to charge high prices. The company has kept the same stock, and the performances have been excellent.

BUSINESS VERY GOOD

For Broadway Players, Now in Twentieth Week at Oak Park, Ill.

Oak Park, III., March 11.—The Broadway Players, now in their twentieth week at the Warrington Theater, are making a remarkable season, and business continues very good regardless of the season reservations. The company of this magnificent engagement, is offering "Within the Law" as their opening offering. The company has been successful and has been able to charge high prices. The company has kept the same stock, and the performances have been excellent. The company has been able to charge high prices. The company has kept the same stock, and the performances have been excellent.

A SPLENDID RUN

Chicago, March 9.—The Montgomery Players, in William E. Work, Oak Park, report a second season of plays, successfully run at a $1.50 top. J. L. Morrison, the owner, writes that he has been offered every house on the Trans-Canada Circuit, including Winnipeg, Toronto and Montreal. Lola May and William Wiatt are playing the company, and "The Nutcracker" is the next engagement, is offered for $2.50.

PHOEBE HUNT

Accepts Limited Stock Engagement

Phoebe Hunt, for three years leading woman with the Wilkes Players, is now playing with the Wilkes Players, in William E. Work, Oak Park, and will open in "Within the Law" for the next engagement, is offered for $2.50.

COMPANY PLAYS REPEATER

"Very Good, Eddie," proves a Play of Strong Appeal—Prospects Play in a Popular Success

Cleveland, Ohio, March 11.—"Very Good, Eddie," the Prospect Players' second bill under the management of Mrs. Elizabeth O. T. Cummings, was successfully run at a $1.50 top, the patrons last week that the piece is being repeated this week. The play has been on the road for a week or two, and the performances this week have been successful. The play has been on the road for a week or two, and the performances this week have been successful.
MINNELLI BROS.

About Ready for 1921 Campaign

F. P. Minnelli To Be Active After Lengthy Absence—Coming Back With New Ideas

Minnelli Bros are about ready to begin their 1921 campaign with their dramatic company, one of the oldest attractions in the Middle West. The U. S. Test and Aching Company is building a 100-by-128-tent; classic scenes will form a complete set of scenery and the Donelsdon Lithographing Company will be responsible for many new and original advertising ideas. A "Stage Door Screen," shows a pet to the critic. Minnelli Bros were among the first to originate the canvas street and for the past 20 years have always played practically the same territory. The "rep." is, many new and original advertising ideas. A Chas. A. Loder, and Gnu Sun's Chlltcothe, managed W. E Eby'a Famous Oriental Comedy "Stork Co." Nett be appeared with the ^Ill- man tboroly at home In theatricals, and la modern except one costume piece which will be this summer will be very strong, all bills being...
Phil York’s Theatrical and Moving Picture Directory

The Eastern Section of the United States and Canada (First Packet Edition). 300 pages. It is the only Theatrical and Moving Picture Directory exclusive in the United States and Canada. Published by Talks, Atlantic, Philadelphia, Pennsylvania, and now made smaller, but carries the same price, if any. The LINDNER PUBLISHING COMPANY.

New York City

COLUMBIA THEATRE RIDE, Broadway and 40th Street.

JULIAN CASSH

GUS HILL

Theatrical and Moving Picture Directory

PRICE, THREE DOLLARS—JUST OUT

Outside of full particulars of all theatres running traveling companies and vaudeville, these are the only directories published each month. Complete and full information.

LINDNER PUBLISHING COMPANY.

NEW YORK CITY

WANTED FOR MARY BROWN'S TRAUMATIC MAIDS


THE GRAHAM COMPANY WANTS

Repertoire Group for all time for summer and seasonal wear. LEADER MAN, INGENUE, LEADER WOMAN, CHARACTER MAN and CHARACTER WOMAN, also MAN to Direct. Other roles to be filled. Pay on check. Must be ready to go at once. All inquiries strictly confidential. Replies will be made in a few days. Photo sketches to be returned to sender. Address Frank N. Graham, U.S.A.

WANTED—INGENUINE


ORIGINAL WILLIAMS STOCK CO., INC., Moultrie, Ga.

WANTED—GOOD SINGING AND DANCING SPECIALTY TEAM

(Young Chorus Girls at once. State age, height, weight. Pay your wires, I’ll pay mine.

WANTED—QUICK—EXPERIENCED CHORUS GIRLS

(Wood money to GOOD GIRLS.) Also AGENT who is a Silvers and is in all cities. Other good musical companies write. Work your wires. Address M. G., Box 371, U.S.A.

WANTED, PAUL ZALLEE’S KENTUCKY BELLS

At Classic Grand Stand. Send all particulars to address. Address Paul Zalee, Box 502, New York.

WANTED—PRINCESS FLOYD THEATRE

General Business Man, Man to do booking. Scottish Comedian, Character Comic, Troupe Manager, Piano Player, double Calliope. All must do specialties. Now ready. Apply at address. Address. Paul F. Perry, Manager, Floyd Theatre, St. Louis.

WANTED—COLORFUL PERFORMERS


WANTED—DANCING MOW

WANTED—BAR PERFORMERS WANTED

At Continental, St. Louis, Mo. Address AEV, W. Va. State.

WANTED—COLORFUL PERFORMERS


WANTED—COLORFUL PERFORMERS


WANTED—COLORFUL PERFORMERS


WANTED—COLORFUL PERFORMERS


WANTED—COLORFUL PERFORMERS

FRANK C. QUEEN'S
Encyclopedia of Comedy

"SURE-FIRE" No. 1

An appointment to-day, representing bright,
shining opportunities, is available for the right
person, who will make the best use of the op-
tunities offered, in the present day. 

"SURE-FIRE" is the name given to several
opportunity cards, all of which offer g""reat
benefits to the person who can make the best
use of them. These cards are

"SURE-FIRE" contains notes of a
Mr. R. J. Smith, with a few personal
memories of his life, and a few
stories of his interests. The
notes are in the form of a
letter to Mr. A. E. Young,
and contain a few personal
memories of the author. 

"SURE-FIRE" contains a
Mr. A. E. Young, with a few personal
memories of his life, and a few
stories of his interests. The
notes are in the form of a
letter to Mr. A. E. Young,
and contain a few personal
memories of the author. 

"SURE-FIRE" contains notes of a
Mr. R. J. Smith, with a few personal
memories of his life, and a few
stories of his interests. The
notes are in the form of a
letter to Mr. A. E. Young,
and contain a few personal
memories of the author. 

Order Today! "SURE-FIRE" No. 1
Price $5.00 Price $5.00

Any good catalog will be mailed
free upon request. 

"SURE-FIRE" contains notes of a
Mr. R. J. Smith, with a few personal
memories of his life, and a few
stories of his interests. The
notes are in the form of a
letter to Mr. A. E. Young,
and contain a few personal
memories of the author. 

"SURE-FIRE" contains notes of a
Mr. R. J. Smith, with a few personal
memories of his life, and a few
stories of his interests. The
notes are in the form of a
letter to Mr. A. E. Young,
and contain a few personal
memories of the author. 

"SURE-FIRE" contains notes of a
Mr. R. J. Smith, with a few personal
memories of his life, and a few
stories of his interests. The
notes are in the form of a
letter to Mr. A. E. Young,
and contain a few personal
memories of the author. 

"SURE-FIRE" contains notes of a
Mr. R. J. Smith, with a few personal
memories of his life, and a few
stories of his interests. The
notes are in the form of a
letter to Mr. A. E. Young,
and contain a few personal
memories of the author.
LADIES and Gentlemen! Permit me to present my friend, The Dinosaur, called Dino for short. He is six feet four inches tall, and he can speak the street slang of a dozen nations. He has been everywhere, from Siberia to South America, from Cape Horn to the land of the Inca. He has done everything from despatching counterfeit notes to peddling perfume to Negro women's feet. Do they ever get up to go out J. J. ?

African war. a scorner of display in the clarets. and all looking as if they were hungry—starved—fam-

phant, a fierce and bitter contempt for is it he told me he was now? Oh, yes. it out then—can't yet—something

Empire. He has the memory of an ele-
tite. He flavors his speech with strange real low-down on a show in an atmos-

turn. He has two bad feet, due to a like a sore finger, male lizards ritzing and mentioned the manager's name. I

dum-dum bullet sluicing thru them, up and down the aisles, the place oack-
thought my friend would have apo-

the Scala Opera House look like a lot of waiting." * telling the story to the Senti*

intelligence. He never wastes his

is a supreme compliment he pays your the next county. She

WE were leaving the theater a fort-
night ago and walking slowly for two
reasons: The eleven o'clock hordes on as much for doing it as you would If wy uppers. A blind man could see I

belonged to the soup and fish set the ^l,g game will get a chance to sit all What could I do'' I had to

began. "What do they do? Wait for ^o^ld, buddy. It's up to you "I don't know."
**NEW PLAYS**

**THE PROVINCEPLAYERS**

Under the Direction of George Cram Cook and James Light

**THE CART**

Claude Mayfield

Mary Brown

Carroll Langton

Mrs. Mother Mayfield

Harry Parker

Directed by Nelle Lloyd.

When Sir Isaac Newton got hit on the head by an apple the historic result was the discovery of the law of gravitation. When James Watt sat smoking and drinking his neighbor told him that he "love" and had no more real idea what caused the human foot to go to sleep than the Chinese. The victims of scientific imposition believed what was suspected blood circulation to be the discovery which caused that member to doze off into stumps. It was the bloodhound of the vein arteries and capillaries of the aroused foot which was causing pins and needles sensation. All wrong! I know what it is now, and "love" it was that showed the way.

Husband Mayfield never had a chance from the day he was christened. In reality he was always the underdog. It did appear with the opening of the curtain on Evelyn Scott's three-act tragedy, "Love." From the first instant the poor man got between the hen and her young, the fate of the family tea kettle singing the harmonies of the family was as busy as the conductor of a Parisian opera. "Shut the window there's a draught," said the first Mrs. Claude, ""htit the door, I'm cold!"" said the last Mrs. Claude. "Thank you, Mother," says Robert Mayfield.

"You remind me of St. John," she replies, "...it is hard for me to tell where that minute I could not tell where Mother's kin landed, but the gentleman drunks in evening clothes who leaped down under the gentleman's window and the lady was the one I should know. That Mother Letts issued out a war whoop. Mother leaves out another Robert. It was so dumbfounded all thing out.

"Hold on, Robert. Keep your eye on and your teeth off the girl raised her right arm until her fingers were pinched but he let himself into the library with his latch key. Silence you. That's "Blowee Blowee" sounds from the library.

"What am I in, Claude," screams Carroll, "my own son," hails Mother Maryfield.

"I think it is father, Katie." screams Robert to the old woman.

"Ooooooooooooooh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh ooohh oo
BIRTHDAY
For Professional Woman's League
The celebration of the twentieth-birthday of the Professional Woman's League took place at the Palace Hotel, New York, on February 13. The head of the organization, Miss Louise Hines, was present, and the first vice-president, Mrs. Russell Bennett, read a special address. The acting chairman, Mrs. Mary Moore, who was in charge of the affair, gave a short address, and the display was a great success.

THREE NEW PLAYS
Chicago, March 11.—Ralph T. Kettelting his new play "She's Gone!" for Chicago. "She's Gone!" will have presentation in Los Angeles at the Biltmore Theater, with Bertha Meunier in the lead. The play will be staged with the company of the new "Better Half" led by William Walker, head of the company. The play is a comedy, and the laying off the lines is a big success.

NEW PRODUCTION
Chicago, March 10.—Ralph L. Winters has written a special for The Billboard that he has been engaged by the booker for and written to produce for the next vehicle for her daughter, Camille Bourdeau, seen soon to be in this city. The new special will be turned over to all our professional artists who are interested in amateur work.

"THE GOOD OLD DAYS"
Chicago, March 10.—Having joined George E. Tyler in "Bring 'Em In" to the stage, Harry Saltzman will give his new comedy, "The Good Old Days," in Chicago, to be followed by a week in the "Good Old Days," in Chicago.

NOTES FROM THE ORIENT
Myles McCarthy Writes Letter From Japan
Myles McCarthy, globetrotting actor of note, wrote the following notes from Tokyo, Japan:

Dear Editor—Just left Yokohama (Gin), Japan. The city is full of culture and adventure here. The climate is quite mild and the scenery is beautiful. The city of Tokyo is a great place to be. We partly quoted from the letter of a friend who recently returned from a tour of the city. The city is full of interesting activities and attractions. The people are very friendly and hospitable. It is a great place to spend a few days. We will return soon.

WILLIAM P. MCCARTHY CARTER

ACTORS' EQUITY ASSOCIATION NEWS

For Professional Woman's League
For Professional Woman's League

The Board of Directors of the Actors' Equity Association has passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.

The Board of Directors of the Actors' Equity Association has also passed a motion that all members of the organization must sign no contracts, other than those which are approved by the Board of Directors, for plays which are to be presented in any of the New York theaters. The motion was approved by a vote of three to one, and it is expected to have a great effect on the theater world.
"GERTIE'S GARTER" SHOW
Boston, March 9—"Gertie's Garter," the new A. H. Woods farce which opened at the Plymouth Theater Monday, is drawing fairly well with the men. The piece, originally titled "Getting Gertie's Garter," has been changed to "To Be" so as not to overlap "Gertie's Garter." By the time the show reaches New York, in order to be clear with itself, it will no longer be called "Gertie's Garter." The story is full of complications woven around several couples.

An extraordinary show is made of a headline, clipped from a daily paper, which reads: "BETTER AN ELECTRIC MINISTER THAN A HUMAN MINISTER!"

According to the announcement, the only outcome of the scheme will be the transformation of the players into a lot of orthoepic Pharisees and snobs. The only optimist heard from so far sends us his views in the shape of a headline, clipped from a daily paper, which reads: "THEATRE FOR RENT"

The first crack out of the box is an assertion from an actor of high standing that the only outcome of the scheme will be the transformation of the players into a lot of orthoepic Pharisees and snobs.

Players, producers, directors, platform speakers and artists are invited to cut out, fill out and sign the voting coupon printed below, and mail it to "The Billboard," 393 Broadway, New York. Mark "Dictionary Vote" on the envelope:

"WHICH OF THE DICTIONARIES"

FOG HORN CLANCY'S OFFICIAL 1921 SPORTS GUIDE. Published annually by Fog Horn Clancy, 34th and Arch Streets, Philadelphia, P. O. Phone, Spruce 3032. 100 for $2.00.

"GERTIE'S GARTER" SHOW
Boston, March 9—"Gertie's Garter," the new A. H. Woods farce which opened at the Plymouth Theater Monday, is drawing fairly well with the men. The piece, originally titled "Getting Gertie's Garter," has been changed to "To Be" so as not to overlap "Gertie's Garter." By the time the show reaches New York, in order to be clear with itself, it will no longer be called "Gertie's Garter." The story is full of complications woven around several couples.

An extraordinary show is made of a headline, clipped from a daily paper, which reads: "BETTER AN ELECTRIC MINISTER THAN A HUMAN MINISTER!"

According to the announcement, the only outcome of the scheme will be the transformation of the players into a lot of orthoepic Pharisees and snobs. The only optimist heard from so far sends us his views in the shape of a headline, clipped from a daily paper, which reads: "THEATRE FOR RENT"

The first crack out of the box is an assertion from an actor of high standing that the only outcome of the scheme will be the transformation of the players into a lot of orthoepic Pharisees and snobs. Players, producers, directors, platform speakers and artists are invited to cut out, fill out and sign the voting coupon printed below, and mail it to "The Billboard," 393 Broadway, New York. Mark "Dictionary Vote" on the envelope:

"WHICH OF THE DICTIONARIES"

FOG HORN CLANCY'S OFFICIAL 1921 SPORTS GUIDE. Published annually by Fog Horn Clancy, 34th and Arch Streets, Philadelphia, P. O. Phone, Spruce 3032. 100 for $2.00.

"GERTIE'S GARTER" SHOW
Boston, March 9—"Gertie's Garter," the new A. H. Woods farce which opened at the Plymouth Theater Monday, is drawing fairly well with the men. The piece, originally titled "Getting Gertie's Garter," has been changed to "To Be" so as not to overlap "Gertie's Garter." By the time the show reaches New York, in order to be clear with itself, it will no longer be called "Gertie's Garter." The story is full of complications woven around several couples.

An extraordinary show is made of a headline, clipped from a daily paper, which reads: "BETTER AN ELECTRIC MINISTER THAN A HUMAN MINISTER!"

According to the announcement, the only outcome of the scheme will be the transformation of the players into a lot of orthoepic Pharisees and snobs. The only optimist heard from so far sends us his views in the shape of a headline, clipped from a daily paper, which reads: "THEATRE FOR RENT"

The first crack out of the box is an assertion from an actor of high standing that the only outcome of the scheme will be the transformation of the players into a lot of orthoepic Pharisees and snobs. Players, producers, directors, platform speakers and artists are invited to cut out, fill out and sign the voting coupon printed below, and mail it to "The Billboard," 393 Broadway, New York. Mark "Dictionary Vote" on the envelope:

"WHICH OF THE DICTIONARIES"

FOG HORN CLANCY'S OFFICIAL 1921 SPORTS GUIDE. Published annually by Fog Horn Clancy, 34th and Arch Streets, Philadelphia, P. O. Phone, Spruce 3032. 100 for $2.00.
MUNICIPAL CONCERTS

Have Proven Important Asset in Many Cities
Free Concerts Are of Immeasurable Value in Any Community—Many Cities Increase Music Appropriation

A bit of investigation concerning municipal concerts, that cost and what is most important, the interest manifested in them and the attendance has brought information which we believe will prove very interesting. The field is so large that we will touch upon the municipal music activities in the cities of New York, Chicago, St. Louis, Kansas City, Boston, St. Petersburg, Fla., and a few others. The excellent work they are doing in the cause of music is being done.

In St. Petersburg, Fla., the Chamber of Commerce submitted a petition to the city council for a band concert and during the winter season the attendance was so great that on any preceding year. Kansas City appreciates so keenly the work in the cause of music that the city council, just before the close of the year, decided upon the beginning of each fiscal year to devote a Band to a Band representative. Mr. C. E. Harrington, secretary of the Park Board, as stated was the opinion of all members of the board that under no condition would the municipal appropriation be leased even to other cities, and those ot the same the free concerts in Kansas City usually begin after the first of June and last until the middle of September. In addition to these concerts there is given in the park the annual public pass or pass—open passes in which the citizen either pays $1.00 for the year or $5.00 for the season for which he is given. This band is assigned to one of these public pass nights each week. The programs at all concerts are made up of orchestral as well as popular music and last two or three hours.

In San Francisco, many free concerts are given during the summer months. The city has a special supervisory committee elected to select and engage bands and arrange in which the municipal band shall give concerts every Sunday and through whatever is made and the attendance varies from three hundred to one thousand, according to the popularity of the concerts as given. Independent of these concerts there are given in the parks during the afternoons, under the direction of the Park Board, free concerts. This is a band especially engaged for this purpose and whose salaries are covered by the park appropriation and the appearance at these is never less than three thousand and usually far exceeds that number. In addition there are held organ recitals in the Civic Auditorium for which no municipal charge is made. Superintendent J. Emile Buxton, who is chairman of the special committee in charge of the musical affairs of the city, states that San Francisco spends annually over $25,000 for the purpose of supplying her citizens with opportunity to hear good music.

As far as the interest and the citizens are an appreciative of the good to be obtained there is not a smaller element of good music that the city, with a population of not much more than 600,000 has appropriated $17,000 for band concerts during the 1921 season.

In Boston our inquiry brought forth the information that the last year spent almost $15,000 for free band concerts and of this amount all but $1,000 is raised for the purpose of supporting her citizens with opportunity to hear good music.

At Baltimore the concert program is free and the citizens are an appreciative of the good to be obtained, and there is a smaller element of good music that the city, with a population of not much more than 600,000 has appropriated $12,000 for free band concerts during the 1921 season.

In St. Louis, a band of the same size, under the direction of the Municipal Band, is given every Sunday afternoon in the Municipal Park. The band is also given every evening on the common and every Sunday afternoon in the Municipal Park. The band is also given every evening on the common and every Sunday afternoon in the Municipal Park. The band is also given every evening on the common and every Sunday afternoon.

In Chicago a large sum of money is spent annually for free concerts and for the training of young musicians. The example of the interest in good music and its influence in that of the activities of the Civic Music Association of Chicago which last year spent $19,000 on concerts and for the expenses of teachers of singing in children's and adults' classes in the various sections of the city. The concerts are given during the summer months and the average paid attendance is about 875. The concerts are given free of charge and the attendance is almost unnumbered. The Civic Orchestra band is also given every Sunday afternoon in the Municipal Park.

In St. Petersburg, Fla., the Chamber of Commerce submitted a petition to the city council for a band concert and during the winter season the attendance was so great that on any preceding year. The people of Baltimore for several years have enjoyed concerts under the direction of the Municipal Band, and the music played is the finest of the opera and of the concert stage. The concerts are given free of charge and the attendance is almost unnumbered. The Civic Orchestra band is also given every Sunday afternoon in the Municipal Park.
1921-1922 Season Now Booking

San Carlo Grand Opera Company

Greatest Box Office Attraction of the past season

PIAHODA

PFIITZ

In Concert or Recital

EMMA TRENITI

In a New Comic Opera Production

Amateur Soprano

Vasa

New York City

MANAGEMENT

FORTUNE GALLO

Aeolian Building,

ANNA PAVLOVA

Dances to Huge Audience at Opening Performance of Farewell Appearance at the Elgin and Winter Garden.

New York, March 11—Manhattan Opera House was taxed to its capacity last evening to tide of those who wanted to see Anna Pavlova, that prima ballerina star who is to make her first appearance in this city. The dance was given by the Elgin and Winter Garden Opera Association to raise funds for the Manhattan Opera House, which was opened last evening. The program included a number of songs, dances, and instrumental numbers, and was presented in the most magnificent style. The audience was delighted with the performance and gave a prolonged ovation to the performers.

New York, March 14—The Pioneers of the Arts Society, Inc., in cooperation with the Metropolitan Opera Association, presented a concert of music for the benefit of the latter organization. The program consisted of a number of songs, instrumental numbers, and a selection from the opera "Carmen," sung by Madame Nellie Melba. The audience was highly pleased with the performance and gave a prolonged ovation to the performers.

New York, March 17—The Pioneers of the Arts Society, Inc., in cooperation with the Metropolitan Opera Association, presented a concert of music for the benefit of the latter organization. The program consisted of a number of songs, instrumental numbers, and a selection from the opera "Carmen," sung by Madame Nellie Melba. The audience was highly pleased with the performance and gave a prolonged ovation to the performers.

New York, March 20—The Pioneers of the Arts Society, Inc., in cooperation with the Metropolitan Opera Association, presented a concert of music for the benefit of the latter organization. The program consisted of a number of songs, instrumental numbers, and a selection from the opera "Carmen," sung by Madame Nellie Melba. The audience was highly pleased with the performance and gave a prolonged ovation to the performers.

New York, March 23—The Pioneers of the Arts Society, Inc., in cooperation with the Metropolitan Opera Association, presented a concert of music for the benefit of the latter organization. The program consisted of a number of songs, instrumental numbers, and a selection from the opera "Carmen," sung by Madame Nellie Melba. The audience was highly pleased with the performance and gave a prolonged ovation to the performers.

New York, March 26—The Pioneers of the Arts Society, Inc., in cooperation with the Metropolitan Opera Association, presented a concert of music for the benefit of the latter organization. The program consisted of a number of songs, instrumental numbers, and a selection from the opera "Carmen," sung by Madame Nellie Melba. The audience was highly pleased with the performance and gave a prolonged ovation to the performers.

New York, March 29—The Pioneers of the Arts Society, Inc., in cooperation with the Metropolitan Opera Association, presented a concert of music for the benefit of the latter organization. The program consisted of a number of songs, instrumental numbers, and a selection from the opera "Carmen," sung by Madame Nellie Melba. The audience was highly pleased with the performance and gave a prolonged ovation to the performers.

New York, March 31—The Pioneers of the Arts Society, Inc., in cooperation with the Metropolitan Opera Association, presented a concert of music for the benefit of the latter organization. The program consisted of a number of songs, instrumental numbers, and a selection from the opera "Carmen," sung by Madame Nellie Melba. The audience was highly pleased with the performance and gave a prolonged ovation to the performers.
COLUMBIA CIRCUIT

Keeping Up With the Times With Published and Pictorial Publicity.

New York, March 8.—That times are changing is an indisputable fact and one that the Columbia Circuit is making every effort to keep track of. As everyone knows, it is impossible to guess what will be done next around a fire. In the world of entertainment, the same holds true. What is going on may be right in front of our eyes, yet we may be completely taken aback by what comes next. The Columbia Circuit is taking steps to ensure that its operations and strategy are aligned with the changing times.

More power to any and everyone who in any manner assists in making burlesque a popular and growing form of amusement.

BURLESQUE CIRCUIT AND STOCK SHOWS

Conducted By ALFRED NELSON

COMMUNICATIONS TO NEW YORK OFFICE.

MARCH 19, 1921

The Sensation of Europe

FLOZARI

RED. E. B. PAT. OFF.

That Different Dancer

—DOING—

TURKISH

and

ARABIAN DANCES

For

Clubs and Private Parties

Personal Direction F. C. RED WATSON

Hotel Hannah, 

Cleveland, Ohio

P. —Photo Collectors—Postcard Photo, 10c: two for 25c; nine for $1.00.
"WHERE THE LAZY MISSISSIPPI FLOWS"

(Lazy Mississippi Waltz)

Good for Every Type of Act
Good for Every Type of Singer
Good for All Chautauqua Artists
Played by Bands and Orchestras

EVERYWHERE!

Try this "Lead Sheet" over and see the reason why:

WHERE THE LAZY MISSISSIPPI FLOWS

Words by
ALEXIS FRIESEN

Music by
ROGOL 26 Frene

Copyright 1921, 1922 by Zara C. Hebert, New York

Choreography

Chorus:

"The world is waiting for the sunrise"

Featured by GEORGE MacFARLANE

on the Orpheum Circuit and many other prominent Artists

ARTISTS' COPIES AND ORCHESTRATIONS NOW READY
SEND FOR THEM!

SCHNOTT'S SUSPENSORIES

SCHNOTT'S SUSPENSORIES

FOR COMFORT
HELTH

Perfect in all details. At your daughter's request.

J. C. SCHNOTT CO.

WILLITTS PARK (East 8), NEW JERSEY

CHAPPELL-HARMS, INC.

185 Madison Ave.,

NEW YORK

NEW RAN HOTEL

CINCINNATI, OHIO.

Largest hotel in the city catering to theTheatrical Profession. Everything up to date.

ROST, URICH, MGR.

29-27 West Fifth Street.

WorldRadiohistory
By JAMES L. FORD

EDITOR'S NOTE—The following interesting account of the making of "The Black Crook" was the fore¬
runner of the modern spectacle and its produc¬
tion caused a sensation in the legitimate area. —W.

These elderly British men are sternly warned to "Live in the past" and to change nothing of the cout¬
tune. "The Black Crook" literally dazzled the
broadway audience. Messrs. Jarrett and Prin¬
ced the Fairbanks Twins—Marion and Fe¬
rica Earle, Julia Kelety, Olm Howland, Fred¬
more, George Landine, Richard Haupt and the
chief of St. James Lyton, are the principal danc¬
eers.

"WHIRL OF TOWN" OPENS
Washington, March 9—"The Whirl of the
earliest New Century," representing the 19th cen¬
tury, has been given its premiere here at Pilot's Theater this week. The production is a production of the art of the show world, say her friends.

The book and lyrics are by Harold
Arredgile, and the music by Jean Schwartz.

Additional lyrics were supplied by Alfred Byrd
Morris and music by Louis Gruenberg. Act and
scene were staged by Sam Morris and the
Musical "The Black Crook," which was
song and dance numbers by Jack Maxen. The more im-
portant male members of the cast included: takes as far as the "Black Crook" now began with

William Morgan, Charles Strother, Albert Wortz,
only way by which the regular chorus girls of the vaudeville organiz-
tion will be, seen by, placing some
boring roles in the show world, say her friends.

OLDTIMER BACK
Chicago, March 10—Corinna Bland, who the role of "Evelyn," and was an understudy for the role of
who directed the "Follies" and Evelyn pro-
duction-in London this season. She will
in the cast. The show goes into rehearsal about
March 15.

ENGAGES FAIRBANKS TWINS

New York, March 11—A. L. Erlanger has
danced numbers by Jack Maxen. The more im-
some time had been subtly entertaining to
people's ears, and others had been uniquely
in the minds of the audience. The unique
lem of the classic German type which now
in the audience was, "All that Jazz." The
involvement of Jarrett and Palmer's brilliant pre¬
perience, no one was surprised to see how
suppose it turn it into a big spectacle—I can
do it in a week—and use it as a vehicle for

THUGGLER TRANSFORMED IN A WEEK

Some days and months after the un¬
usual story of the man who has lived a life of
an important and mysterious one who has

Trunks, Bags, Suitcases

DIRECT TO you at wholesale prices. Over half on
your bags sold. Growt gold paid by in and better than a whole lot of other Wardrobe

RED INGTON CO., Scranton, Pa.

DANCING
SUCCESS OR NO PAY
Dancing to the Latest Songs, or the Latest Songs to Dancing. Give us a try.

P. J. RIDGE
865 Cast St., Chicago, Ill.

THE GUMPS' CLOSURES

Chicago, March 10—Norton, Bennett & Riley's "The Gumps" Company closed its season in Widowson's, Tuesday, March 9. The last company in the world of the Gumps company is all in Chicago. Several of them will go to New York, having engagements in.

Chorus Equity Association of America
BLANCHE RING, President,
DOROTHY BRYANT, Executive Secretary.

Twenty-six new members joined the Chorus
Equity in the past week. At the meeting of the
Arts' Committee of the Actors' Equity Asso-

dicate—<n Sunday, March 8, at the Hotel Astor, a
meeting, to which all members of the Chorus
Equity Association were invited, the announce-
ment was made that the Equity Shop has
been established. The Confederate army that
song was almost unanimous. This means that
1400 or more people who will be employed
outside the organization and in addition to
get the benefits for the organization and work
not to join your association, then you
would have had these better conditions, must
keep your eyes open and get the benefits
for which you have worked and fought for
not to lose their job in the organization, and if
you are with or out of the organization.

We ask you not to quit. The question of the
organization's dissolving the association
and becoming a chorus independent of the
organization was discussed. And, after much
discussion, it was decided that the status of
organization and your contract and your role
have to get your card and you know that
vocational-free time for any of the above.

As has been explained many times, prior
to the Arts' Committee vote the Equity Shop will
not sign any agreement with the Chorus Equity
Association, with whom you have a basic agree-
ment. We ask you to make up your minds
as to which way you will be working and to
get your card and you know that without the
organization's dissolving the association
and becoming a chorus independent of the
organization was discussed. And, after much
discussion, it was decided that the status of
organization and your contract and your role
have to get your card and you know that
vocational-free time for any of the above.
Hyatt's Booking Exchange

Originated a SUCCESSFUL Tabloid Wheel

ECONOMY—what word holds greater interest today? Economy is buying more price of things—of values—the value you receive is more important than the purchase price.

Because of their superior quality and driving power, the Tabloids we book are the most economical.

It is not the salary you pay, but the merits of an attraction that Class.

Investigate our service before signing or signing long contracts with others.

36 W. Randolph St., CHICAGO

JUST OUT

McNALLY'S No. 6 BULLETIN

PRICE, ONE DOLLAR PER COPY

Gigantic collection of 132 pages of new, bright and original Comedy Material for vaudeville use, also excellent clippings from the trade journals that will enable you to make a better vaudeville show. The series of McNally's Bulletin No. 7 will be in quantity and better in quality than ever before. For some reason the McNally Bulletin No. 6 is in a hurry to quantity and better in quality than ever before. It contains the following good-will, up-to-date Variety Materials:

11 SCREAMING MONOLOGUES

Each one a positive hit. All direct, including Boy, Girl, Comic, Variety, and others.

42 SURE-FIRE PARODIES

on all of Broadway's latest song hits. Each one a positive hit.

A ROOF-LIFTING TRIO ACT

for three males. This act is a hit-kraut number.

A RATTLING QUARTETTE ACT

for two males and two females. This act is a complete vaudeville hit.

A COMIC BANJO Duet

with a comic song. This act is a hit.

A NEW COMEDY SKETCH

entitled "There's One Born Every Minute." It's a scream from start to finish.

Great Tabloid Comedy and Burlesque

entitled "A Night in Paris." It's bright, brassy, and boisterous.

12 MINSTREL FIRST-PARTS

with side-splitting jokes and hot-shot crockery.

GRAND MINSTREL FINALE

entitled "The Shoreline Carnival.

It will keep the audience yelling.

HUNDREDS of crackle-hits Cross-Plot Jokes and Gags.

Sold only for the legitimate entertainment for two males and female.

Besides comedy material is valuable to the variety performer.

ORDER FROM McNALLY'S BULLETIN No. 6 or our one dollar per copy.

W. McN. McNALLY

81 East 125th Street, New York

LARGE STAMP STICKER PHOTOS

THE KIND THAT PLEASE

$1.00 the 100 photos (your photo, not cut) on your business or professional letterhead, book cover, or on mailing labels. Stamp for samples, rebated from or with your own order.

MANUFACTURED:

J. B. STUDIO. Waverly, Ohia.

COMBINATION PRINT CO.

Box 227, Wilkes-Barre, Pa.

RABILSHALE AND CLEARING HOUSE

COMBINATIONS printed All work guaranteed Material, or material of your choice, over 2,000 words. Charts free.

COMBINATION PRINT CO.

WORLD'S EXPOSITION 1933

AUSTRALIAN VARIETY

AND THE SHOW WORLD

The regular market in Australia continued to be weak until the American excursion has been completed and a number of new companies and individuals were unable to obtain sufficient funds to finance their opera fuses, and the same applies to the American market, which has been very slow. The American market is still weak, but the majority of American excursions have not yet had the full benefit of the American excursion. The American excursion has been very slow, but the majority of American excursions have not yet had the full benefit of the American excursion.
THE POPULAR SONG BOURSE

COMMUNICATIONS TO OUR NEW YORK OFFICES

“ALGIER" BY YOUNG
Columbus, O., Publishers Making Big Headway With Their Numbers

"Algiers," the recent sheet that is being played the country over is in the catalog of the Young Music Publishing Co., Columbus, O. This number is a present dance hit in Kansas City where it is being played by B. J. LaFerme. Formerly with A. G. Francis Minstrels, who is K. C. manager for the Young enterprise, in addition to being on several of the rolls "Algiers" will soon be offered by one of the leading vocal companies.

Other pieces being pushed by the Young company are "Back to the Sweet Sixteen."
HERE THEY ARE, AT LAST

Four sure enough hits from the pen of Eddie Green, writer of "A Good Man Is Hard To Find."

You Can Read My Letters, But You Sure Can't Read My Mind

A Blue sensation with plenty catch lines.

You've Got What I Like!

A wonderful fox-trot melody, and a peach of a song for you or for you and the partner.

THE WORLD'S ALL WRONG!

And another good man is hard to find

The song that touches them in the right spot and takes encore for you. A line to me brings them to you.

EDDIE GREEN, Music Publisher,
131 W. 135th St., NEW YORK, N. Y.

JACK MILLS, INC. NOTES

"Moon, Miss Lulu," composer and Layton's latest blues fox trot hit, is meeting with ex-

traordinary success with music and dance teachers all over the country, including such companies as Schorr's "Dolly Moon," Huntington's "Merry," Coburn's and Tadmore Music's.

Billy James, formerly with Sophy Heath and Company, in Vaudville, and composer of "On your Knees," "Ding, Ding, Ding," and "Homo-

nic Lullaby" has been promoted to position of professional manager for this company.

Jack Mills, president of the firm, is on a trip thru New England States in the interest of the firm's catalog.

But Schorr, formerly with the McKinlay Music Co., and at present traveling on the Keith Circuit with Iris Heath, singing "My Wannin's Team," has won a position, which is making a hit, has joined Schorr's professional bands.

"Bobbie," the enchanting fox trot ballad, by Leo by Bob Dine and Norman by Ray Player, is being executed big thru the press. "Love," and "The Sidewalk" are the latest compositions by Syra Gre, who has placed them with Mills.

STORK'S BIG "KID" NUMBER

New York, March 10. — We had been looking for a long while for a new "kid" number, when along comes this wonderful one, by Joe. Cox,

"The song that touches them in the right spot and takes encore for you. A line to me brings them to you.

MADAME EMMA TRENTINI, Opera Star

"MOONLIGHT IN VENICE"

The first performance of "Moonlight in Venice" was in

"TELL ME WHY YOU WENT AWAY"

Ballet. Easy to remember. Hard to forget.

"MY SWEET MIAMI GIRL"


CIRCUIT WITH ELLA SHIRLEY, singing "My Mammy's Manic Co., and at present travel on the Keith thru New England States in the interest of the many big-time acts putting it over. Another

"The Sidewalk" are the latest compositions by Syra Gre, who has placed them with Mills.

STORK'S BIG "KID" NUMBER

New York, March 10. — We had been looking for a long while for a new "kid" number, when along comes this wonderful one, by Joe. Cox

"The song that touches them in the right spot and takes encore for you. A line to me brings them to you.

JAMES S. WHITE COMPANY, 224 Tremont St., BOSTON II, MASS. "Do 10\t"

SINGS

and the partner. The song beautiful. The kind of melody that you ice to sing.

L. I. G. H. T. N. I. N. G!!!

DOCTOR JAZZES

AZ-WA-TAZ

A song entirely different, a real pater, lots of catch lines, good harmony, plenty of pep. Orchestrations and professionals now ready. Wire, write or call Dan Cammy, Prof. Mgr. Watch for our next big winner.

"OUT OF THE NIGHT"—a Real Fox-Trot

CRITERION MUSIC COMPANY,
232 West 46th Street, New York City

(Opposite N. V. A. Club)
EXCEPTIONAL!

It Is Not A Submarine—
But Al Jolson’s and Eddie Cantor’s Big Song Hit

GRIEVING-4-U

For Singles—Great—And Some Nifty Doubles Of All Kinds—Clinch This Cinch
By Joe Ribaud    Joe Gold    Joe Gibson

Makes Good Easy—Just Sing This One And See How Soft
It Is To Put It Over

Feather Your Nest

All Sorts of Versions
By James Kendis, James Brockman
and Howard Johnson

YOU CAN’T GO WRONG
WITH A FEIST SONG

LEO FEIST, Inc.
711 Seventh Avenue, New York
Chautauqua Dept. at Our Chicago Office

Willie and Eugene
Howard’s Sky Rocket
Hit in the
Passing Show of 1921

Underneath
Hawaiian
Skies

By
FRED ROSE and
ERNIE ERDMAN

FOR SINGLES,
DOUBLES AND
ALL HARMONY
COMBINATIONS
SENSATIONAL!

RIGHT OUT OF THE CRADLE
NESTLE IN YOUR DADDY'S ARMS

A LULLABY FOXTROT OF UNUSUAL APPEAL—CUTE—SINGLE and DOUBLE VERSIONS
BOTH MALE AND FEMALE

BY
LOU HERSCHER and JOE BURKE

They
Speak For Themselves

Two Sweet Lips

By Milton Ager
A Regular Hit by a Regular Writer for Regular Singers
A FOX TROT Tempo—Irresistible

A Two Way Hit—Singers Are Dancing It—And Dancers Are Singing It

I NEVER KNEW

(I Could Love Anybody Like I'm Loving You)
Great for Ballad or Jazz Singers

By Paul Whiteman—Tom Pitts—Ray Eagan and Roy K. Marsh

SING A FEIST SONG
BE A STAGE HIT

LEO FEIST, Inc.

711 Seventh Avenue; New York
Chautauqua Dept. at Our Chicago Office

BOSTON
387 Tremont Street

CHICAGO
Grand Opera House Building

MINNEAPOLIS
216 Pantego Building

PHILADELPHIA
Globe Theatre Building

SAN FRANCISCO
Pantego Theatre Building

KANSAS CITY
Grosby Theatre Building

TORONTO
193 Yonge Street
FORSTER'S BIG FOUR

"O-H-I-O"

Words by JACK YELLEN
Music by ABE OLMAN

A SENSATION FOR 1,000 ACTS.
A TERRIFIC HIT IN A DOZEN PRODUCTIONS.
RECORDED BY THE GREATEST ARTISTS ON ALL PHONOGRAPHS.
YOU CAN ADD MANY LAUGHS TO YOUR ACT BY USING IT.

A SWEETLY MELODIOUS WALTZ SONG
KISS-A-MISS

OUR SUCCESSOR TO "THAT NAUGHTY WALTZ."
A MELODY THAT WE ARE PROUD TO PUBLISH AND THAT YOU WILL
BE PROUD TO SING.

A FOX-TROT BALLAD
LEARNING

AFTER SINGING HITS FOR YEARS, SOPHIE TUCKER
HAS WRITTEN A HIT AND IS SINGING IT HERSELF—SO
IT MUST BE GOOD. SEND IN FOR YOUR COPY NOW!!

A FOX-TROT WITH A NEW RHYTHM
SIREN
OF A SOUTHERN SEA

BY THE WRITER OF "HINDUSTAN." JUST AS GOOD—IF NOT BETTER.
WHAT MORE CAN WE SAY!!

FORSTER, MUSIC PUBLISHER, INC.

CHICAGO
177 North State St.
(Loop End Bldg.)

NEW YORK
1552 Broadway
(Cor. 46th Street)
A HOME RUN HIT

"SOME LITTLE BIRD"

Being Featured by Vaudeville Headliners
Being Played by the Best Orchestras
Being Whistled and Sung from Coast to Coast

A Great Song for Any Act. A Great Fox-Trot for Dance and Jazz Orchestras

Professional Copies, Single Version, Double Version, Male Quartette, Mixed Quartette, Saxophone Sextette
Song Orchestrations and Dance Orchestrations Are Ready for You Now. Write or Wire.

VAN ALSTYNE & CURTIS, No. 177 No. State St. CHICAGO

RAGTIME SAXOPHONE

DO NOT DELAY!!

Learn to Play GOOD RAGTIME and to Fill-in Variations AT SIGHT. DO NOT WAIT Until You Have Heard a Song Many Times Before You Are Able to "Rag It." The THOMPSON SYSTEM WILL TEACH YOU HOW TO DO THESE Things the FIRST TIME You Read a Song. Twenty Plain, Clear Lessons, Including Instruction Book—

"THE RAGTIME SAXOPHONIST"
and Marked Popular Songs, as well as Studies and Examples—Variations—Syncopeing—Ragging—Counter-Melody—Etc.

LEARN TO TEACH RAGTIME
By a REAL SYSTEM—Not in a Haphazard Way. TEACH IT in a Comprehensive, Understandable Way. Of INTEREST AND BENEFIT to ALL PUPILS on SAXOPHONE. Trains Ear, Mind and Fingers—Improves Technique.

ALSO the Elementary Course for Actual Beginners and Those Wishing To Review, Correct and Improve Their Playing. Makes the Raggtime Course Easier, as it Teaches the SHORT CUTS in Fingerin and Simplifies Rapid Execution Necessary for Good Rag Playing or Solo Work of Any Kind. Improves Transposition.

PRICE OF EACH COMPLETE COURSE OF 20 LESSONS:
The RAGTIME SAXOPHONE COURSE, $15.00. The ELEMENTARY SAXOPHONE COURSE, $15.00. $25.00 for the Two Courses if Ordered Together. Payable in Advance by Money Order to

K. E. THOMPSON,
2410 12th Ave., LOS ANGELES, CALIF.

ATTENTION

Orch. Leaders and Singers

ALGIERS
(Fox-Trot)
IRELAND, MY IRELAND
(Waltz Wonderful Harmony Number)

HE PICKED A
WILD FLOWER
(Comedy One-Step)
BACK TO THE SWEET LONG AGO
(Waltz-Ballad)

FREE TO PROFESSIONALS

KANSAS CITY, E. J. LA FRANCE GRAND AVE. HOTEL
YOUNG MUSIC PUB. CO. COLUMBUS, O.
MELODY MARE NOTES

Jazz, long threatened with the rain, still hangs on, but its hold does seem to be weakening a little.

Max Levine sang the deuce in the Junior League opening ceremony, produced at the Waldorf-Astoria last week.

R. B. Beresford declares that Glenn Gould is providing London with a real novelty. It is called "It's All Wrong."

J. N. Gilman, of New York, has turned down offers for the publishing rights to his hit new ballad, "Won't You Promise To Be Mine."

Surprisingly few records of Melody Mart know that Theodore Dreissner, really the best arranger and playwright, is a brother of the late Paul Dreissner.

"The Kiss Charm," a new operetta, with the book by Samuel Shapiro and a score by Leo B. Dresser. This show is nearing completion and will soon go into rehearsals.

James O. Hudson, of the music publishers, Hudson, Bernhard & Co., who has written numerous songs, has switched to short story writing and is now engaged on "Absolutely.""

"You Can't Take Away My Dreams," heart-felt ballad by Fred Winter and M. L. Laurenta Green, of El Paso, Tex., has been taken over by the Ritter Music Co.

Billy Jerome has volunteered to kick in with an occasional contribution to this department. A keen observer and a skilled forerunner is Billy. "The Palm Alley" was his heritage.

Tom Brown, of the Six Brown Brothers, is said to be organizing a band of fifty musicians. We doubt it, but it could be done. As ad. in The Billboard would put him to touch with 500.

Billy Jerome likes The Billboard, but rears at its small type. That is, he did until it was pointed out to him that a page in large type had been misspelled. The error is now corrected.

The Sovereign Publishing Company, of Buffalo, N. Y., has bought over the classical song, "Mother, I'm Coming Home," from the composer and owner, Frank Wilkinson, of the company, who has turned out several pieces of high standing. The Sovereign people have the new and original songs on the market now, some of which will be featured on pianos.

Miss Trombone has finally succeeded in breaking into musical comedy, "Her Family Tree," now at the Shubert Theater, New York, must be conceded a real and big success. The star, for years acknowledged as a violinist who could put a song over, as few others in the profession, despite the great talent she possessed, however, had to really build her way into her present class. Nothing but sheer grit and determination earned her. Time and again she revealed herself, but each time she was refused. But she in turn did a little refusing herself. She refused to take no for an answer, but after each rebuff came up smiling with dignity, invariable persistency and a fresh, new offering. "Her Family Tree" finally proved the open sesame.

She is in. There is not the slightest doubt of it. And it will not be an easy task to shore or follow her out. She may be trusted to maintain her hold, even if it sometimes sacrificing the somewhat rowdy, rough and ready methods so dear to her heart and achieving instead a few of the more refined and fertilizer genres, if the latter course will help her to its security — which it certainly will.

CHAPPELL-HARMS HITS

New York, March 29—ChapPELL-Harms, Inc., have three new numbers in their catalog which are being extensively cut wherever songs are sung and music is played. Their new waltz, "Where the Lazy Mississippi Flows," is located upon the legitimate successor to "Go Miami Beach!" George MacFarlane in featuring "The World Is Waiting For the Sunrise" on the Soviet Circuit, and Dorothy Jardoa is singing "There Is No Death" in her repertoire. Miss Jardoa has just returned to vaudeville after several years' absence on the concert and grand opera scene.

FEIST PUBLISHES NEW M. C.

New York, March 30—"Tangerine," the new musical comedy which Monte Carlo and Alma Rubens have written, has had its title changed to "Candy." This show opens at the Times Square Theater here next Monday night. Leo Fialt, Inc., has acquired the publishing rights to the scores, and those who have seen the pieces out of town predict that several of the melodies will be most popular.
America's Celebrated Prima Donna

DOROTHY JARDON

Returns to Vaudeville and scores a sensational success in

A FASCINATING NEW LOVE SONG:

"THE WORLD CAN'T GO 'ROUND WITHOUT YOU"

AND THE GREAT AMERICAN BALLAD:

"THE BAREFOOT TRAIL"

Through Miss Jardon's courtesy these Songs are available to Vaudeville Singers immediately. Keys (and orchestral accompaniment) to suit all voices.

For "THE BAREFOOT TRAIL" we have sets of beautifully colored slides—12 to a set—depicting the entire story. These make a wonderful background to

THE OUTSTANDING SONG OF THE DAY FOR HIGH-CLASS VAUDEVILLE SINGERS

Here is DOROTHY JARDON'S own enthusiastic endorsement of both songs:

Get both songs without delay. They are headliners supreme

BOOSEY & CO. THE HOUSE OF SONG FAME - 9 E. 17th St., N.Y. C.
LOVE IS LIKE A BUBBLE
The Biggest Ballad of the Year

OUIJJI (Ah’ja)
Oriental Fox Trot Knock Out

DYING WITH THE BLUES
Sensational Set-on Blues

Professional Copies FREE—Orchestrations 25c.
Send $1.00 and join Orchestra Club

ARROW MUSIC PUB. CO.
INC.
2305 Seventh Ave., NEW YORK.

GREAT DEMAND FOR SONGS

To make a success of marketing your own composition, a book covering all essential points is published. Contains over 350 pages of valuable information, including lists of men and women, music publishers, resorts and points of interest. Fully illustrated, copiously indexed, and revised. Price 50 cents. Opportunity to join in the wave of success that is sweeping the field. Send for details.

JACK GORDON PUB. CO., 201 No. Hoyne Ave., Chicago

"SWEETHEART DAYS"
(BALLAD)

M. SAVAGE
718 Majestic Theatre Bldg., LOS ANGELES, CAL.

RIPLON, WISCONSIN

STONE DRUMS ARE BEST
SEND FOR CATALOG "L" AND WRITE
REduced PRICE LIST No. 5 NOW IN EFFECT.
BUY DIRECT FROM THE FACTORY

GEORGE B. STONE & SON, Inc.,
Real Drums for Real Drummers,
97 Hanover Street, BOSTON, MASS.

NOtICE
Music composed and arranged, lyrics added and perfected. Original songs and songs written to order.

NAT CONNEY,
RIPON, WISCONSIN

"AZILA NIGHTS"
Sent Out on Trial Basis to Dealers. Send for specifications.
511 Market Bldg., Madison, WIS.
THE BALLAD YOU'VE BEEN WAITING FOR

Old Fashioned Garden

Send for professional copies and orchestrations. State whether for High, Low or Medium Voice.
T. B. HARMs and FRANCIS, DAY & HUNTER
64 West 45th Street
New York, N. Y.

“MELLO 'CELLO”

Lyric by HARRY WILLIAMS  Melody by NEIL MORET

The Most Distinctive and Original Waltz Song since “THE MERRY WIDOW”

The One Outstanding Waltz Theme of the Season.
Professional Copies and Orchestrations Now Ready.
MUSICAL MUSINGS

BY O. A. PETERSON

Remember the old Jimmy Patterson number: "Bridge to Babylon." A good many boys and girls "hit" it by various "entertainers" diligently belong to men in the pit.

Franklin Pinet, styled "Frederick the singer, the band can't beat," paid a recent visit to the home office of BILDING.

Ira S. Lewis has been made manager of the City Band, of LaGuardia, Ind. One of the best known musical organizations in that section.

Tom W. Kingdon, "King of the Band," is now with the Ogden Theater Orchestra, Huntington, W. Va.

Raymond S. Haines, plaintiff and leader of the stainless steel, brass of Columbus, O., is said to be one of the fastest selling bands in the South.

Henry Monell has been appointed bandmaster of the newly organized twenty-two-piece band of the U. S. Navy, Dramatic Order Knights of Roosevelt, New Orleans.

Evelyn M. Thompson has organized a large orchestra at Alexandria, N. Y., for a series of summer resorts in that section.

Ralph Pollock's jazz artists (Art Hickman's No. 2 orchestra) is more than pleasing patrons of the Hippodrome Theater, Seattle, during their indiscipline play.

Arthur Kay, late of Los Angeles, is conducting the Cincinnati Concert Orchestra of thirty-four players at Seattle.

Franklin Pinet, styled "Frederick the singer, the band can't beat," paid a recent visit to the home office of BILDING.

Evelyn M. Thompson has organized a large orchestra at Alexandria, N. Y., for a series of summer resorts in that section.

Ralph Pollock's jazz artists (Art Hickman's No. 2 orchestra) is more than pleasing patrons of the Hippodrome Theater, Seattle, during their indiscipline play.

Arthur Kay, late of Los Angeles, is conducting the Cincinnati Concert Orchestra of thirty-four players at Seattle.

Franklin Pinet, styled "Frederick the singer, the band can't beat," paid a recent visit to the home office of BILDING.

Evelyn M. Thompson has organized a large orchestra at Alexandria, N. Y., for a series of summer resorts in that section.

Ralph Pollock's jazz artists (Art Hickman's No. 2 orchestra) is more than pleasing patrons of the Hippodrome Theater, Seattle, during their indiscipline play.

Arthur Kay, late of Los Angeles, is conducting the Cincinnati Concert Orchestra of thirty-four players at Seattle.

Franklin Pinet, styled "Frederick the singer, the band can't beat," paid a recent visit to the home office of BILDING.
HAWAIIAN BREEZES
A wonder Waltz
POCAHONTAS
a new Indian One-step
DO YOU SOMETIMES
THINK OF ME
Sensational ballad Fox-trot
J. A. MAC MEEKIN, Publisher
229 POST STREET, SAN FRANCISCO, CALIF.

"AZILA NIGHTS"
EXOTICAL FOXTROT
An ever right hit. Heard for Broadcast.

ROLL LABELS SAVE YOU 30%
$5.00 List, 30c per 100. Catalogue.
I. D. WOLFE, 8th, E. Gen R. R., Philadephia, Pa.

SONGS
When The Shadows Are
Lifted At Dawn
Heart O'Mine Call of Love
Three brand new numbers from the coming production
"Heart O' Mine."
Appealing words. Sweet, soul reaching melodies—with that touch
of pathos that contains both a laugh and a sob.
Single Copies 30 Cents.
Free copies to Professional singers.
Dealers write for prices.

RONFOR MUSIC PUBLISHING COMPANY
1918 Hopkins Avenue, NORWOOD, OHIO

MUSIC ARRANGED
BY AN EXPERT
THEO. G. BEACH, 207 W. 48th St., N. Y. C.

SONG HITS
EVER SINCE YOU TOLD ME YOU CARED
A NOVELTY NUMBER FOX-TROT
The Song That the Breeze Sings to Me
A WONDERFUL BALLAD WALTZ

Piano copies and orchestrations ready. Write E. FORTUNATO, Publisher, 9 South 5th St., Philadelphia, Pa.
**ZIEGFELD'S MIDSIDE FROLIC 1920**

**PROMPTLY RE-ENGAGED TO DO**

**ZIEGFELD'S 9 O'CLOCK REVUE 1921**

*(JUST OPENED)* NEW AMSTERDAM THEATRE ROOF, N. Y.

**Single act refused to play a split week because he had a split lip.**

Vandeleur is the only business in the world in which there is no need to schedule articles that the managers see. They are thrown out.

Many night clubs have been paid for in coffee and doughnuts.

There is a fight now to see who owns Vandeleur in Long Island City, and scores got on variety shows there years ago in Elera Hall.

Vandeleur act arrived in New York City with a contract to play two weeks in the Pennsylvania Hotel. The seed that put that over is entitled to a “Tryout.”

Those commercial companies that did not go to Columbus will soon be leaving there to return home.

Low Dockstader is having trouble with his diet. He looked at this and thought his act was all right.

Boy to elevator of office building told another boy that there will be no trouble in the theaters and look at vaudeville acts.

If any one thinks it is going to be a blank mediatrix.

The future will be the splitting of Dutch concertina.

If any one thinks it is going to be a blank mediatrix.

The concertina made.

... (Continued on page 65)

**LEARN PIANO BY EAR IN ONE WEEK**

By the quickest and easiest method in the world. Teaches you all about music and phonetics in record time.難趾: Back, which is just what you need, across the stage in a week.

Write F. W. LITTLE, Box M, Arlington Hotel, Philadelphia, Pa.

**MADISON’S BUDGET NO. 17**

**EVERY COPY SOLD**

No. 15 is issued every week and will be ready for subscription at the post office next Tuesday.

80c. 1 year.

New York.

**ACTS**

Plays, Sketches, Parodies

Written to Order.

Call or write for our terms.

E. L. GAMBLE.

320 Lake End Building.

**PLEASANTVILLE, N. J.**
JACK INC. MILLS ORCHESTRA SERVICE
FREE! DANCE ORCHESTRATION FREE!

To introduce our FREE THEMATIC CATALOG of ALL PUBLISHERS' DANCE HITS, we will send you one FREE Orchestration of any hit you select with each order of our Orchestrations, at 25c each, POSTAGE FREE.

WE CARRY ALL PUBLISHERS' DANCE HITS.

Save postage and time by sending us all your orders. Orchestrations, 25c each, five for one dollar, postpaid.

OTHER ORCHESTRA HITS, 25c. FIVE FOR $1.00
FOX-TROTS
"CALLING" "BOBBIE" "WASHING AWAY"
"THOUGHTS" "CHINA BOY" "WONDERFUL BABY"
"ANSWERING" "LOVE CHIMES" "DANCING WITH YOU"
"SHANGHAI LULLABY" "I DON'T WANT A DOCTOR"
"SOME RAINY NIGHT" "TWILIGHT TIME"
"AFTER ALL THESE YEARS"

JACK INC. MILLS SHEET MUSIC SERVICE
FREE CATALOG OF ALL PUBLISHERS' SONG HITS SENT YOU UPON REQUEST

Our new sheet music service department will supply you with any song (words and music) or instrumental piece PUBLISHED BY ANY PUBLISHER, at the lowest possible price.

ANY SONG
Mentioned on this page may be had in regular sheet music (words and music, handsome title pages) at 30c each, postpaid, in stamps or money order.

JACK INC. MILLS CHAUTAUQUA, LYCEUM, CONCERT DEPT.
SPECIAL ATTENTION GIVEN TO CONCERT, LYCEUM AND CHAUTAUQUA ARTISTS

This department gives careful consideration to the particular demands of Chautauqua, Lyceum and Concert Singers. Artists are invited to write for these carefully selected songs.

HEART OF MINE

MY DREAM O' DREAMS
A waltz ballad of surpassing charm, considered by The Musical Courier as one of the finest songs extant.

I LOST MY HEART TO YOU
The $10,000 super-perfect ballad, already submitted to the "acid test" of public approval with great success.

PRETTY LITTLE CINDERELLA
A waltz-time ballad, with extraordinary melody and inspirational harmony—most beautifully effective for one voice, but exquisitely delightful as a duet.

JACK MILLS (INCORPORATED)
Music Publishers
152-4 W. 45th Street
NEW YORK

ALWAYS A RIOTOUS HIT
SWEET MAMMA
(PAPA'S GETTIN' MAD)
A sure-fire blues hit that scores every time. A wonderful lyric and superb melody.

MY MAMMY'S TEARS
The great ballad that every one is talking about. A real encore-getter. Be sure to hitch your wagon to this star song hit.

A NOVELTY LOCKOUT
STRUT MISS LIZZIE
Probably the best novelty blues that CREAMER & LAYTON ever did.

JACK MILLS (INCORPORATED)
Music Publishers
152-4 W. 45th Street
NEW YORK
To Every Woman

World Radio History

Thousand's of ladies in the Far East who could afford it—bought the new Chinese Jade—delicate as a dream and more precious than a diamond. One woman in China wrote that she had invested $1,200 in Chinese Jades to wear at weddings, and that they brought her good fortune. Chinese Jade is hard as rock, but not so hard as steel. Chinese Jade is not brittle like glass. Chinese Jade is not apt to scratch, but will scratch other jewels. Chinese Jade is a gem that never needs polishing. Chinese Jade is hard as rock, but not so hard as steel. Chinese Jade is not brittle like glass. Chinese Jade is not apt to scratch, but will scratch other jewels. Chinese Jade is a gem that never needs polishing.


to the Editor, The Billboard, March 2, 1921.

H. T. CO., Boston.

DEAR SIR:

I beg to say that the kind of letter you asked for has never been published in any other country in the world. It is not a matter of fact but a matter of imagination. The kind of letter you wish for would have to be written in foreign tongues, and would require a knowledge of various languages. I suggest you try writing it in Chinese or Japanese.

Your sincerely,

William T. Martin.


to the Editor, The Billboard, March 2, 1921.

H. T. CO., Boston.

DEAR SIR:

I beg to say that the kind of letter you asked for has never been published in any other country in the world. It is not a matter of fact but a matter of imagination. The kind of letter you wish for would have to be written in foreign tongues, and would require a knowledge of various languages. I suggest you try writing it in Chinese or Japanese.

Your sincerely,

William T. Martin.


to the Editor, The Billboard, March 2, 1921.

H. T. CO., Boston.

DEAR SIR:

I beg to say that the kind of letter you asked for has never been published in any other country in the world. It is not a matter of fact but a matter of imagination. The kind of letter you wish for would have to be written in foreign tongues, and would require a knowledge of various languages. I suggest you try writing it in Chinese or Japanese.

Your sincerely,

William T. Martin.
SPECIAL NOTICE TO MEMBERS
AND NON-MEMBERS

The following communications have been sent out to all members and non-members whose addresses we could find.

In case you have not received these letters, they are here reprinted for your information and immediate action.

FOR NON-MEMBERS

IN WHICH I AM A LITTLE PERSONAL

Yesterday I went before our Executive Council and told them that I believed there were many hundreds of Actors who wished to become members of this Organization, but who, because of the very hard season we have had and because of the fact that it is so near the due-paying period, April 1, could not, or were not inclined to, spend the $11.00 necessary.

Some of the Council disagreed with me and pointed out that it would look like cheapening the Organization. I replied that in my opinion, considering what was going to happen in the near future, that we ought to give everyone a chance and that it was hardly fair to charge $11.00 dues for the month of March alone.

The reply was that they had plenty of chances in the past and that they did not believe many would take advantage of any offer. I replied that I believed there were hundreds and hundreds of us and I am sure more than a thousand.

After further discussion their decision was: "Have it your own way. But unless a sufficient number take advantage of this new offer before April 1 this offer is canceled and you will have to return them their money."

So there you are. Frankly, I believe you and I can make it. But here is the offer:

In the enclosed envelope send me the filled out application blank with $7.00. That $7.00 will pay you up to October 1, 1921. Then if they do come in it's all right.

BUT IF THEY DON'T COME IN I PROMISE TO RETURN YOU YOUR $7.00 BY THE END OF THE FIRST WEEK IN APRIL.

I think I shall succeed, but as this is a personal matter between us I have to depend upon you.

Of course you are under no obligation to me. If I don't succeed your money will he absolutely returned. But do it today, as this offer must certainly close April 1, 1921.

Yours very faithfully,

HARRY MOUNTFORD
EXECUTIVE.

American Artists' Federation
1440 Broadway, New York

SPECIAL NOTICE RE: INITIATION FEE

At a regularly convened meeting, at which a quorum was present, of the American Artists' Federation, the following Resolution was passed:

That a mail referendum vote be taken of the members as to whether they are in favor of increasing the initiation fee of the American Artists' Federation from Five ($5.00) Dollars to Fifty ($50.00) Dollars (the date when such Fifty ($50.00) Dollar initiation fee shall go into effect to be left to the discretion of the Executive Committee).

In pursuance of this Resolution you are, therefore, asked to vote on the following ballot.

No vote will be counted which arrives at the Head Offices, 1440 Broadway, New York, N. Y., after the last mail of April 7, 1921.

By Order of Executive Committee,

HARRY MOUNTFORD,
Secretary.

REFERENDUM VOTE

OF THE MEMBERS

OF THE AMERICAN ARTISTES' FEDERATION

1440 Broadway, New York City

Affiliated with the American Federation of Labor.

Are you in favor of raising the initiation fee from $5.00 to $50.00? (Make a cross in the space provided whether Yes or No.)

<table>
<thead>
<tr>
<th>YES</th>
<th>NO</th>
</tr>
</thead>
</table>

Member's Name
Signed

Member's Number
Facts for Musicians and Publishers

How To Get Started in Lyceum and Chautauqua Work — Proportion of Popular Music That Is Used—Song Pluggers Not Needed—Why an Expert Succeeds—Selling Popular Numbers

Music forms a valuable part of our lyceum and chautauqua work. We find a good deal of interest shown in lectures and one reader and one musical number, but we have many courses that are scientifically musical in their offerings.

We doubt that even the best posted ones in this work ever learn to realize the necessity or effectiveness of the great army of musicians engaged in this splendid effort. Burgess Quintet, Virginia Girls, Carolina Girls, Misses, Briggs' Male Quartet, Robert S. Briggs, Ho Biieng Huang, Varsity Chinese Quartet, Columbian Quartet, The Berkeley Girls, Little Male Quartet, Amatas, Little Ladies' Company, Metropolitan Club, Floyd Street Quartet, Robert J. Beatty, Varsity Boys' Club, Six Melody Girls, Ballet, New Melody Girls, Final Fling, Little Varsity Girls, Cappella Female Quartet, Rossini Female Quartet, Rossini Male Quartet, Rossini Male Quartet, Sacred Number.

We have presented the facts about Louis O. Runner and his companies, for the reason that this city is the largest lyceum and chautauqua territory in the world.

Harry L. Bland, of Denke University, is doing wonders in this line. Elias Day has built up a splendid business and recently got four thousand being played by professional record dogs, as he is the only manufacturer of the best kind of lambardos that inflate the demands that they make on their records, and Elias went west and purchased a $2,000,000 loan for his Lyric Arts Conservatory. Trustee Louis Rockwell is another one of his customers who must have the finest quality. Runer has a musical studio and we could name a dozen more. Ebin-White Bank a marvelous musical bureau in Portland. Those are all the real musical publishers of the entire West, but how many publishers know how to reach them?

In this issue, the big Spring Special, we have written an article setting forth the facts about the work that John B. Rogers is doing. We hope that all who are interested in music and the debt for music that must eventually result in sales will read carefully that story.

By FRED HIGH

In charge Lyceum and Chautauqua Department, Leo Field, Inc., music publishers, Chicago.

Harry M. Holbrook

Billboard

March 19, 1921
SOGNS FOR THE CHAUTAUQUA CIRCUIT
MELODIOUS BALLADS AND CONCERT SUCCESSES

AT DAWNING, Charles Wakefield Cadman
High, in A; Med, in G; Low, in E; Lower Med, in F.

BON JOUR, MA BELLE! A. H. Behrend
High; Med; Low.

CARRY ME BACK TO OLD VIRGINNY,
JAMES A. BLAND
Med, in A.

CONSECRATION, Charles Fonteyn Manney
High; Med; Low.

DREAM, A. J. C. Bartlett,
High, in A; Med, in F; Med, in E; Low, in D.

ELF AND FAIRY, John H. Densmore
High, Med.

DREAMING ALONE IN THE TWILIGHT,
HARTLEY MOORE
High; Med; High; Low.

I LOVE YOU, C. Sobeski,
High, in D; Med, High in B; Med, in A.

ROADWAYS, John H. Densmore
Med; Low.

SONNY BOY, Pearl G. Curran
High, in D; Med, in C; Low, in B.

SPRING FANCY, John H. Densmore
High, in E; Med, in C.

STARRY NIGHT, (Baccharole) John H. Densmore
High; Med, and Duet for S-A.

THEN I’LL KNOW, August Kleinecke
High, in D; Med, in G.

THERE’S A LITTLE WHEEL A TURNIN’ IN MY HEART,
High, in F; Med, in D.

YOU, Frank H. Grey
High, in E; Med, in D.

YOU CAN’T DRIVE MY DREAMS AWAY,
LIEUT.
High, in D; Med, in C; Low, in B.

Free samples will be sent to CONCERT SINGERS on the Chautauqua Circuit on request, or if you tell us the titles of songs you have sung successfully, we will send what is best suited for your individual use.

OLIVER DITSON COMPANY, Dept. X, BOSTON 10, MASS.

ELMER WILLIS SERL
Raps College Tent Crew Boys

We publish this article for the person that we want the boys to know this is said of their work. We are not interested in the reason why this is so. We do not know whether these boys smoke cigarettes, because they are degenerate people. We also do not know whether they smoke cigarettes. We will allow the experts to settle this question.

Are the facts as stated by Mr. H. H. Bartlett, Collegian, 5th, and prefixed in this magazine, Adam’s Garden? That is the big idea. Here are the excerpts:

"The past months I have been in the company of several so-called college boys, who have been in the employ of a circuit chautauqua in charge of equipment. From the first of June until mid-September they were wasted without a pipe or cigarette hanging from their drooping mouths. Not one of them did his work with any show of interest and a sense of what his work could be. We have set this question.

"Those young men represented several parts of the country, and different colleges and homes life. Therefore, all the more alarming is the youth life, which is full of disorder day after day, with serious bundles of canvas.

"In dealing with them there was a doubt whether they would be contented or pleased. For instance, they were instructed how to maintain equipment in good shape and they were assigned definite duties to be performed at certain hours. They would not be present, apparently, but when I returned two hours late to present a lecturer or a concert company to an assembled audience, they would be at it two hours before. Littered and disordered, and the young men would be smoking cigarettes while they lay on stray bundles of canvas.

"One can not unroll or discipline a jelly fish or a pipe. The part of wisdom is not employ jelly fish and pipes."

L. C. A. CONVENTION NEWS

The L. C. A. Convention and Chautauqua will be held in Chicago, Monday, September 11th, to Friday, September 16th, inclusive. The exact place is still under discussion. There is a great deal of interest in this year’s program by all members. President Stout reported that outsiders are now taking more interest in our conventions than those who are engaged in the work.

Music publishers should be at the convention this year as never before. Books and instrument makers should be on hand to show and to sell saxophones, cornets, clarinets and all such instruments.

Ticket makers are setting aside a lot of precious time running after little orders, when they might get some big ones from the chautauqua people who are after some.

Some of the brightest stars of the affiliated chautauqua circuits were shining in Cleveland last week at a free aeries presented at Hotel, the promotion of grand operas on the concert stage, the new plan for the coming season and the bureau claims to be the first attempt of the kind. Each minute, Miller, formerly of the Metropolitan Opera Company, will have the leading role. Percy Hammond, Harry Huntington, Morton Adams and Thomas Willmarth are also on the cast. Scores of entertainers from the circuits entertained the public, which took advantage of the opportunity to attend a free chautauqua.

CHAS. A. ARTHUR
5100 LaSalle Ave., Detroit, Mich.

Music publishers, agents and other concerns, publishers, advertisers, etc.

Putney Block, Sixth Avenue and Smithfield Street.
PITTSBURGH, PA.

Putney block eminence for Lyceum and Chautauqua work.

WILLIAM BATTI8 STERLING
LIFE PORTRAITS

Specializing on the entertainers made immortal by their stage.

Personal Address: 1331 York Ave., Chicago, Illinols.

ELLEN KINSMAI ANN
TEACHER OF SINGING

Fine Arts Building, CHICAGO.

THE ALLEN LYCEUM BUREAU
LIMA, O.

Soren B. Stureman, Manager.
Always in the market for good talent, good speaking and writing, and half in course or in course. Many is the reason.
The Serbian String Orchestra
CONSISTING OF FIVE MEN

Is open for engagements in Chautauqua or other concerts. Play all Classic and Popular Music. Sure hit! —APPLY—

JOVO CRLJENICA
2293 Madison Street, — Gary, Ind.

Dancing and Acrobatic Acts
Single or double. WANTED—Small Team. The girl between 60 and 100 pounds to assist in Illusions. Easy work. Good, permanent engagement.
Address THURSTON, MAGICIAN, week March 13, St. Louis, Mo.; week March 20, Chicago.

PUT SOME KICK INTO YOUR ACT!
If your act don't go, why don't it go? Better get a new one. It may be a win, it may be the coldest...get a new one. —M I S S I N G T O N—

SHOW PRINTING

OMAHA'S WELCOME!
As Chaplain of the Army Church Alliance in Omaha for 15 years, I have adopted the city as mine. I want to welcome you to our city. Call upon me for any and every comfort or help you may desire. I cannot express the pleasure I feel in knowing that you are planning to visit Omaha. May God richly bless you in all your work. —Rev. MANFRED KERSTEN, 1 Market Avenue, Omaha, Nebr.

THE BRAZILIAN AMERICAN
Brazilian Band in Brazil Illustrated. Packed with news and information about the land and its fascinating people in two valuable sections.
SUBSCRIPTION PRICE: 50¢ A YEAR. (Send for sample copy)

BANJOS New Catalog of Banjos, Mandolins, and Banjo Banjoids.
THE VEGA CO.
62 Dudley Street, BOSTON, MASS.
GREEN ROOM REVEL

GEORGE M. COHAN THEATER
SUNDAY NIGHT, MARCH 27th

TICKETS: $3.00, $2.50, $2.00, $1.00, plus War Tax
A Colossal Bill of Stars and "THE HIGHLIGHTS OF 1920"
Seats on sale at the GREEN ROOM CLUB, 139 West 47th Street, N. Y. C.

The Green Club’s 19th Annual

SCENIC ARTISTS

Send all communications to Scenic Artists’ Editor
Edward W. Ford, 3333 State St., Cincinnati, Ohio.

Leonard R. Wad, scenic design artist, is
resting at his home in Lakewood, N. Y.

Chas. Thompson and Plage’s branch of Cali¬
fornia boosters, come on—“spring” in with the
dope from the golden West.

It is reported that two variables of special
scenery will be used in staging the verse of
Carl Sandburg’s “Stevie and Bessie”.

The Southwestern scenic studios at Oklahoma
City, Ok., are doing good business in the rich
oil fields of the South. Various boosters, identi¬
ifying various amusement enterprises from the
Southwest, are the capable business manager,
while Artists’ Club Census books after things in the studio.

Reports indicate that N. A. Lawrence is
moving along very successfully with his two
scenic studios opened last September, one at
South St. Marie, Mich., and the other at South
Shakes, N. Y. The Canadian business is
managed by Mr. Barrett.

Tommy Wirth has been doing some good
scenery work this season for the Temple Book
Co., Malden, Mass. His settings are par¬
ticularly worthy of note, especially those for
“Cute Girls,” for which he received much de¬
serting praise. Tommy is well liked in Malden,
where he has many friends.

Thos. O. Moses, art director for the Seaman
& Landis Studios, is at Dallas, Tex., painting
and scenic design for the new Majestic Theatre
now under construction. Mr. Moses states that
this new Dallas house is one of the most
noted in the country, having many unique features that make it
interesting.

Little Theresa Sparks is another scenic artist
who may be expected to reach New
Sparks in the coming year. Miss Sparks is now employed with the Bodine-Span¬
ner Studios, Chicago. Two years ago she was
given her first opportunity to demonstrate her
ability when “Den” then manager of the Bod¬
ner Display Background Studios, Des Moines,
Ia., gave her employment.

Louis St. Pierre, scenic artist of note, has
taken over the management of Fisher’s Majestic
Theater, Madison, Wis. Mr. Fisher, it is re¬
ported, will bring to Madison a new industry,
with which Mr. St. Pierre will also be identi¬
ied. His plan is to make Madison the base for
the manufacture of scenery, picture N. Y. and
property supplies for the entire Fisher Circuit
theaters.

Ford P. Joe, of the Universal Scene Studios,
Inc., at St. Paul, recently delivered a nice
load of scenery to the Utica Theatre, Utica,
N. Y., and the new plays “practically” stamped for this season with fifteen four columns “covered the turn¬
 ing leaves.” While in Utica he visited Mr. Joe
spent the entire time in showing his old friends and scenic artist, who at present is in
development, time in making special designs.

BOYKINS AND BOWS

From page 393

Bows and tie the wheats while
low your wretched.

The Bow also has a Frock in the nature of
a woman that was beautifully attached to each
other.

There will be a big hit in this country if they
are not split.

SCENIC ARTISTS

Makers of the Goods

MADE IN DALLAS

MFC. CO.

Of the Mystic Shrine, Cedar Rapids, Ia., and

of theatres.

SALESMAEN

To sell theatres our own changeable
ticket signs, now in use at hundreds of
the best theatres. Write today.

Write for Catalogue.

WILKIN'S TRUNK MFG. CO.

“Makers of the Goods

In Dallas, Texas, 20 Years

DOG HALEY WANTS PEOPLE

Address DR. W. S. HALEY,
Ida Grove, Iowa.

P. S.—Would like to hear from good
Agent that can contract and fix for
Medicine Show “No posting.”

SALESMAEN

To sell theatres our own changeable
ticket signs, now in use at hundreds of
the best theatres. Write today.

Write for Catalogue.

WILKIN'S TRUNK MFG. CO.

“Makers of the Goods

In Dallas, Texas, 20 Years

DOG HALEY WANTS PEOPLE

Address DR. W. S. HALEY,
Ida Grove, Iowa.

P. S.—Would like to hear from good
Agent that can contract and fix for
Medicine Show “No posting.”

REPRODUCTIONS

Made of Any Photographic High-grade Work Only.
Enlargements made to any size.

SPECIAL OFFERS—Do Some Real Jobs,
$1.00 for Your First Job—Do 5 for
$5.00 and Pay Full Price.

Send for Free Samples and Write for Rates
and Prices at your own risk. No charge for samples.

BRAGGENDEN PHOTO SYSTEM, INC.

116 N. State St.

Chicago, Ill.

Casting Campbell

116-120 N. Franklin Street
CHICAGO, ILL.

NEW YORK, N. Y.

Theatre Owners, Attention!

The New One-Seam Stage Ground Cloth, which is a great convenience for danc¬
ing, doing away with 8 to 10 seams. Will outwear any other ground cloth on the
market. Samples and quotations upon request. Manufactured only by m.
Address: FREDERICK G. NAGLE, 35 S. Dearborn St., Chicago, Ill., Room 412.
Phone Central 6500.

Schenley Theatre
PITTSBURGH, PA.

Manufactured new house for Drama or Motion Pictures. Wonderful pipe organ. Seating capacity, 1,050. Rooms to day or week. For rates and available dates apply to
NICOLA REALTY CO., 1414 Farmers Bank Bldg., Pittsburgh, Pa.

Theatrical Managers, Attention!

The New One-Seam Stage Ground Cloth, which is a great convenience for danc¬
ing, doing away with 8 to 10 seams. Will outwear any other ground cloth on the
market. Samples and quotations upon request. Manufactured only by m.
Address: FREDERICK G. NAGLE, 35 S. Dearborn St., Chicago, Ill., Room 412.
Phone Central 6500.

SIX CORNELLAS

ACROBATS

En Route With ENSLEY BARBOUR'S SUNSHINE MAIDS.

QUICK DELIVERIES OF COSTUMES,
TIGHTS, WIGS AND MAKE-UP

Manufacturers and renters of costumes—all des¬
criptions. Amateur shows and minstrel specialty.

SOUTH WORKS—EXACTLY FIVE YEARS.—Just received big
shipments fine quality, black, white, flesh, and pink.

All sizes. Write for prices.

CHICAGO COSTUME WORKS
116-120 N. Franklin Street
CHICAGO, ILL.

(Castlne Address).

Phone State 6766.
MAGICS and MAGICIANS

MAGIC CARDS and DICE

Inks, Shiners, Strippers, Black Aces, Books, Etc.

MAGNETIC LODESTONE

Goods sent by mail C. O. D. if 10¢ is sent with order. Satisfaction guaranteed. Catalog Free.

B. B. SMYTHE CO.

MAGIC TRICKS, BOOKS and SUPPLIES

Twenty Years in Business. Only the best supplied. Samples sent on request. Prices all right. Lists sent on request.

HERMANN MAGICAL CO.

HERMANN MAGICAL CO.

MAGIC SHOP, P.O. Box 1568

MAGIC TRICKS and SUPPLIES

P.O. Box 1568

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPPLIES

MAGIC TRICKS and SUPP
MAGICAL CHIT-CHAT

PROFESSIONAL BARGAINS FOR THIS MONTH

25 STAGE ILLUSIONS — B. Beckman, Professional Magician, 3902 S. Prentice St., Chicago, III. Vision Book, $1.50,
Illustrations, all new. SEND SASE. 153 W. Washington, Chicago, Ill. New Book. ILLUSTRATION, $1.00,
Imagery, by Frank B. Wright. Send for sample of contents. The WAISTLINES OF STYLE, $1.00, by F. B. WRIGHT.
Instructs the student on "How to draw the Human Figure," the "How to draw the Male," and the "How to draw the Female." A book for the artist who wishes to render the human figure with highest
degree of realism. 179 full illustrations. 80 pages. By the author of "The Art of the Stunt Horse."-Mail order, 75c. Ash Lawn Studios, 1118 Broadway, New York, N.Y.

MAGIC FELSMAN’S MAGIC

Magic Tricks for the pocket, stage and table. Largest assortment in the world. All secrets explained, instructions for the amateur magician, $1.00. Mail order books and
catalogs. 217 W. Washington, Chicago, Ill. Professional Mexican, 6140 Broadway, N.Y.

QUALITY MAGIC

Just send a quarter and your name and address. You will receive some interesting material and our great catalog.

THAYER MANUFACTURING CO.
334 So. Pedro St., LOS ANGELES, CALIF.

New Theaters

The exterior work on the Victory Theater, Evanston, Ill., will be completed in a few weeks and the building will be opened for business next March. The theater will be an interesting and attractive building with modern appointments.

MAGICAL CHIT-CHAT

The interior work on the Victory Theater, Evanston, Ill., will be completed in a few weeks and the building will be opened for business next March. The theater will be an interesting and attractive building with modern appointments.
MINSTRELSY
COMMUNICATIONS TO CINCINNATI OFFICE.

It is rumored that John W. Vogel’s Black and White Revue closed in Ohio Saturday night.

H. M. Harvey was reluctant in declaring that the show would not last much longer. However, the figures before the auditorium were in operation, if they were all good ones.

Lee Edmonds breaks his long silence and says that he is looking for some Minstrel talent that are getting the cots as usual. The show is headed East and expects to be back in the Toronto area by the middle of next month.

Bisco & Holckwood Georgia Minstrels turned them away again at the Mason Theater, Los Angeles. This was the third time this show has been here this season, and it looks like they are good for a third rehearsal for the season.

They say that Frank H. Myers, of the Harlem Harmony, with the Twentieth Century Minstrel Revue, never fails to receive offers for a third rehearsal this season.

Angeleli. This was their second week here in Belmar Harmony Four, with the Twentieth Century Natural Voice. They have a top tenor bit an E above high C in "Remember the Time." It is also said that the top tenor has an E above high C in natural value.

George W. Englebert, former minstrel man, in revising marvelous minstrel vocalists, past and present, and those who are now (now deceased), was a truly remarkable singer. George certainly had Tyrell, the popular mimic comedian with John W. Vogel some ten years ago, was in a class with Paul Dresser and Billie Maxey. Since "Walt" Lazaa died in the "Sp" about a year ago is brother, Jack, of the Original Monitor Leao Broo, has been working a single. Lazaa is an observer of all that is in and out of the raving maunts of a heartless crew. However, the Primrose and "Libby" are a remembrance of music. Jack is with "Charley" Show.

Bisco & Holckwood are threatening to put out a show in New York. The executive staff of the No. 1 show, besides names Rescue and Holckwood, is as follows: Frank Mahara, business manager; Tom Bulloch, advance representative; Eddie Triflet, stage manager; Geo. Drouin, musical director; Billie Maxey, soprano, wardrobe, and Bill Jackerson, carpenter.

Nesham & Denner threaten to operate the John W. Vogel Big City Minstrel Revue tonight as a second attraction, who converted with Mr. Denner last week, let us toنة the information. According to the Jotter, Nesham & Denner have disposed of their car and will have a "boiler" show next season. South.

Play the Hawaiian Guitar!

Just Like the Hawaiians!

Our method of teaching is so simple that you will be playing your first tune in less than 10 minutes. You will learn "In the Evening," a song you can play in only four and you are ready to play a whole song. It is a matter of practice to acquire the Hawaiian style, and the theory of all our music is built upon the Hawaiian style. Our method is simple and the effects that make this method the best for Hawaiian Guitar player are melody and the appropriateness of the notes. This method has been successfully used by students all over the world. Hawaiian Guitar can be the key to the success of any band, and will be the talk of the town. All the notes will be taught and printed individually.

Send Coupon NOW
Get Full Particulars FREE

First Hawaiian Conservatory of Music, Inc.
1370 Wabash Ave., CHICAGO.

Address for Prices and Samples,
BRER RABBIT CANDY CO.
4650 St. Aubin Ave., DETROIT, MICH.

STAGE DANCING TAUGHT BY WALTER BAKER
formerly dancing master at Capitol Theatre and assistant to Ned Wayburn in Ziegfeld Follies.

Call CAPITOL STUDIO, Inc., Van Dyke Bidg., 939 8th Ave., near 56th St., N. Y. City, Circle 8130.

Theatre Managers

You can INCREASE your Business 100 to 500 per cent.

OTHERS ARE DOING IT. WHY NOT YOU?

Advertise that you are giving away FREE TO ALL PATRONS a box of delicious BRER RABBIT MOLASSES Kisses.

They cost you almost nothing, but every theatre will not be large enough to hold the crowds.

TRT THEM AT A MATINEE.

Address for Prices and Samples,
BRER RABBIT CANDY CO.
4650 St. Aubin Ave., DETROIT, MICH.

How about you?

Send Coupon NOW
Get Full Particulars FREE

MINSTRELSY
COMMUNICATIONS TO CINCINNATI OFFICE.

MINSTREL TAVERN

June and August Affairs. Subscribe to Tin Opalce for our New "MINSTREL TAVERN" and "MINSTREL JESTER." Write for Specimen Copy, Fiona 1100, Harrisburo, Pennsylvania.

CRISP, SNAPPy JOKEs

Culled by every member of the profession; Ireland, Australia, and the Colonies. Nothing vulgar, "Pas- sable" words, or anything that will not do for Printing or family work. 150 for $1.00, 500 for $4.00. Fifty mailed weekly.

MANUZIE & COMPANY

CHICAGO.

210 W. 44th St., NEW YORK.
28 E. Randolph St., CHICAGO.

TAYLOR TRUNKS

Your trunk is in perfect order, is it not? Many times it is picked for the organization, and all readings are true.

The Trunks are made to order, and are made with the best materials available. The Trunk is the key to your trunk, and should be carefully guarded.

According to a recent report the English Lodge No. 402, Hamilton, O., is planning an address about April 67, at which time the President will be in attendance. The address will be given in the same room, and all members will be invited to attend.

The lodge is well known for its good work, and has always been well attended. The lodge is well known for its good work, and has always been well attended.

Pleasantville, N. J.
HERBERT'S 'GREATER MINSTRELS' (COLORED)


A SAFE INVESTMENT WITHOUT RISK OR SPECULATION

Ownership of one or more BUILDING LOTS in beautiful CHEROKEE GROVE! In a CITY POSTITION! Three blocks from CHICAGO at the foot of 64th Street, near the Lake Shore railroad tracks, with own DISCUSSIONS and EIGHTY streetcars on each. This is the one place where you can make a permanent investment in real estate of any kind. A fine business and investment opportunity. Make inquiries without obligation. 

HERBERT'S 'GREATER MINSTRELS' (COLORED)

The Billboard
March 19, 1921

HERE AND THERE AMONG THE FOLKS

The Warner Theatre, Columbus, Ohio, has stopped the policy of charging for reseating. From now on, he will offer some seats at prices below the regular price. C. Tiffany Toddler has a small exchange at Danville, Va. He will specialize in the junk and overload business.

J. Williams Other works have definitely abandoned the stage for good. He is manufacturer of the Miller’s Theatre on Wylie avenue in Pittsburg, Pa.

D. B. Bailey, of Indianapolis, is the first Negro artist to attract the attention of real estate men. He has bought local matters pertaining to the stage, and the situation is that of the present circuit.
Editorial Comment

This is the twelfth annual Spring Cover Special of The Billboard.

When we brought out the first one we little dreamed that it would grow to such proportions.

The initial number appeared on St. Patrick's day, 1901. It was an experiment in the legitimate field. unpretentious as it is, has figured very well in our readers—that the majority of readers mention the credit must go for the fact that we would not trade them, that is, R B.

As a matter of fact it took several months to get It. As a matter of fact we have been recovering steadily since that date. Business has been improving for a long time.

There is no doubt that we touched bottom about January 15, and that we were able to recover. Business has been picking up and unemployment diminishing constantly.

There can be no sound or stable foundation for prosperity in Europe until Germany not only accepts, terms but understands acts the work of—ment ioning them.

We will be no quicker in the future. We have little more than a joke. When we first flung our little cap in the bucket we had to add another dozen in session in London, but even that would only slow up—only partially... —into the paper and postage for... In the beginning The Billboard was largely

WHAT OF THE OUTLOOK?

The Billboard has made a careful and searching survey of the thought and opinion of experts and men of affairs as it is reflected in the daily press and the trade magazines of the past few weeks, and the result indicates that BUSINESS DURING THE OUT-

BUT it was not easy.

Nor was it quickly accomplished. As a matter of fact it has been a long journey to get that far, and the task remains. For years the general public was indifferent to the Billboard. Its name was ignored, its authority was questioned, its records were buried.

But when we passed the tens, and eventually the hundreds, and the advertising finally came.

W E frequently ask whether we account for the phenomenal growth of The Billboard.

When we entered the field The Clipper was supreme and solidly entrenched, The Dramatic News was a vigorous publication, rapidly growing in favor, and The Dramatic Mirror was firmly established, with a regular following in the legitimate field. In the beginning The Billboard was little more than a joke.

Nor was it quickly accomplished. As a matter of fact it has been a long journey to get that far, and the task remains. For years the general public was indifferent to the Billboard. Its name was ignored, its authority was questioned, its records were buried.

But when we passed the tens, and eventually the hundreds, and the advertising finally came.

LONG before it was realized that it would grow to such proportions.
MARCH 19, 1921

The Billboard

PUBLICITY PROMOTORS

What They Say and Do

By ALFRED NELSON

(Cincinnati Pub. Co., Cincinnati, O.)

CAN YOU BEAT IT—WE FELL FOR IT

It happened in the March 1 Scene, Johnny J. Jones' private office. Enter an actor who was looking only an instant at Mr. Jones and Ed. K. Salter, blab "Hired Buy." "Bees invalided for twome time past, made his trial producing a Managers Association except," bat the P. M. A. found him, this apparition on Broadway fully rejuvenated, that Ed Salter came in for a share as usual."

Dear Sir;

May I ask if you can give me any information of the same story? What we need is an editor of musical comedy, also dramatic and musical productions.

My dear Nelson

P. D. Norton, last season advertising substitutes for the South African diamonds, has been sold to his business and is no longer in the business of advertising diamonds.

The new Capital Theater, owned by a company of well known foreigners, has been opened with E. H. Little as agent for the season. The present policy is to rent to the professional as well as to the amateur producer, and we have had a steady business so far.

The new Crystal Theater, owned by a company of well known foreigners, has been opened with E. H. Little as agent for the season. The present policy is to rent to the professional as well as to the amateur producer, and we have had a steady business so far.

TITAN SCENIC STUDIOS

TIFFIN, OHIO

DESIGNERS AND PAINTERS OF ARTISTIC STAGE SETTINGS

At Liberty

SHOW PRINT

PITTSBURGH

POSTERS, BANNERS, ETC.

WE CAN SAVE YOU MONEY ON SCENERY

TIFFIN SCENIC STUDIOS

TIFFIN, OHIO

WE FREEDOM OF OUR FREE CATALOGUE

WRITE FOR OUR FREE CATALOGUE

THE MEXICAN DIAMOND IMPORTING COMPANY

Dept. NB, LAS CRUCES, NEW MEXICO

A 1/2 Price Offer To Introduce To BILLBOARD READERS

We have sold dozens of other billboards readers over the years. Our new software can locate and eliminate many of your problems. The new software can be downloaded in just a few minutes and is compatible with most computers.

Theater News

Bernard Groce of Canisteo, N. Y., has been an agent for the season. Ted Jones has leased the pavilion at Kureks Park near Manhattan, N. Y., and will remodel it into a Picture house.

The Times of the Theatre, which has been purchased by A. H. Blank Company, a $5,000,000 concern, who took possession of its properties, will be entirely remodeled and the seating capacity increased.

The news coming from New York is that the past season, the pantomime, the "Panto Society," is the biggest theatre in the country this season. The house is in every respect. Nothing pictures with it.
SIXTEEN-DAY RUN
For Sells-Floto in Chicago

Engagement at Coliseum

Starts Saturday, April 9, and Ends April 24—St. Louis Follows

Chicago, March 16—The band will play in the Coliseum Saturday, April 9, and the best shows of the season's run. Monkeys' tents will inaugurate the second annual Sells-Floto Circus opening in the big building—the opening of a sixteen-day engagement, closing Sunday night, April 24.

The biggest show ever seen in the Coliseum will be performed—a performance that will not be gained last spring. The fact that the show is being moved to 1800 acres and, with all the features acted here and the great guns, "the vision and the thrills" of the excellent riding display, to say nothing of its impressive roster of new extra-aerial, acrobatic, animal and novelty—theexpression of the superlative show play and the two fantastic methods that will astound the present-day amazement.

Out at Denver new tents, new cages, dog and wagon equipment have been completed. It is sure to be the show of a lifetime and a perfect store. As the case that was, one section will be direct from the Mile High City. The tickets, which in the shows' catalogues will be in the style of the "Circus" weekly, will be the "Circus" weekly and the "Circus." The big top, side show and menagerie are each to be the most grand ever seen on the stage. When the Coliseum entire season will be turned over to the menagerie, and it is planned for the season's opening. It is said there will be forty, nearly twice the largest number ever put in the building by any circus, only time will tell. The Coliseum will be dusted at least; the opening program of the big show will be preceded by a review of the show's new animals, and the animals, too, will be geared in latest style.

The band of cymbal players has received a world of attention during the winter and an ensemble of beautiful amusements and radiant colors is assured. The Floto opera in St. Louis Thursday, April 8, preceding that premiere.

ATTERTHY'S SHOW READY

Memphis, Tenn., March 17—Atteway's Big Wagon Show is about ready to hit the trail that leads northward. Wash. Later, less con

venient, and his quarters have been

MANAGEMENT

The band has taken charge of the animal department, Thomas W. Twyman, superintend

ent of the community department, is serving several good acts. Like Kilborn will have charge of the ticket department.

Mrs. Clara L. Starr Dies

Mrs. Clara L. Starr died at the ranch of her son-in-law, F. Richards, of the Richards Bros., one mile from Overland Park, Kansas, March 17.

The husband of Mrs. Winfield L. L. Cavalier L. L. Frost had been connected with outdoor shows for a number of years. Her three children, Robert, Franklin and Winfield, are at the ranch. After her sudden death, Mrs. Larry had been connected with outdoor shows.

POSTER PRINTERS

Will Meet in Cincinnati June 2-4

The Poster Printers' Association of the United States and Canada will hold its biennial convention in the city of Cincinnati in June. The meeting is scheduled for all buyers of theatrical posters.

HORSE SELL MORE ANIMALS—CIRCUS AND CIRCUS EQUIPMENT

CARS

SLEEPERS

Baggage CARS

Stock CARS

NEW 60-FOOT FLAT CARS, STATERoom, PRIVATE CARS AND ALL OTHER KINDS

We Build Them Right and Price Them Right

CIRCUS WAGONS

Dens, Tableaus, Band Wagons, Baggage Wagons, Stringer, Jack Plank, Water Wagons, Large Carnival Wagons, Ticket, Wild West Stage Coaches, Prairie Schooners, Etc. We build any and all kinds of Show Wagons to order.

CIRCUS HARNESS

New Four, Six, Eight and Ten-Horse Harness and Trappings of All Kinds

We make the finest Circus Harness in America in our new, up-to-date harness factory. Made of the finest leather, scientifically trimmed and heavily studded with brass. Also all kinds of Fancy Trappings.

ANIMALS

Lions, Leopards, Tigers, Pumas, Bears, Elephants, Llamas, Kangaroos, Elk, Deer, Buffalo, Tasmanian Devil, Zebras, Monkeys, Wolves, Otters, Rhinos, Cassowaries, Rhinos, Phoenixes, Cockatoos, Etc. Animals, Birds and Reptiles of all kinds at right prices.

CIRCUS AND CARNIVAL

Equipment of All Kinds

Circus Wagons, Sides, Lights, Poles, Stakes, Ticket Boxes, Cages, Banners and all other equipment for sale.

HORNE'S ZOOLOGICAL ARENA CO.

KANSAS CITY, MO.

HORNE DOES MORE BUSINESS WITH SHOW FOLKS THAN ANY OTHER FIRM IN AMERICA

"THE FINAL TEST OF SUPERIORITY IS IN COMPARISON"

SIDE SHOW BANNERS

E. J. HAYDEN & CO., INC.

Brooklyn, N. Y.

Established over twenty-five years.

WE MANUFACTURE TENTS

that will meet the most exacting requirements of any Outdoor Amuse

ment Enterprise. Material, Work

manship and service the best. Call or write

THE FOSTER MFG. CO.

525 Magazine St., New Orleans, La.
Outfits of Tents and Side Show Banners for Season 1921

Jno. Robinson’s Circus,
Howe’s Great London Circus,
Sparks’ World’s Famous Shows, Palmer Bros.’
Big 3-Ring Wild Animal Circus

In the construction of TENTS and SHOW PARAPHERNALIA we are second to none! The above mentioned Circuses is our Reference!

We Solicit the Business and Co-Operation of Show Folks the World Over!

Place your orders NOW for TENTS and SIDE SHOW BANNERS! We are UNEXCELLED in workmanship on SIDE SHOW BANNERS and CARNIVAL FRONTS! Our Artists are the BEST in the Country, and Materials—paints, oils, etc.—used in the painting of BANNERS are absolutely the purest and best!

OUR TENTS SPEAK FOR THEMSELVES! PERFECT IN CONSTRUCTION AND MATERIALS!

Advise your requirements! Get your copy of our New and Second-Hand Banner List. We have numerous bargains in second-hand TENTS. What do you need? Book your orders NOW for:

**CONCESSION TENTS**
- ALUMINUM WARE—4, 6, 8 & 10-qt. Kettles
- ALL KINDS OF DOLLS
- BLANKETS—Fancy & Attractive
- CHINESE BASKETS—Single & Double Rings and Tassels

**ALL ORDERS GIVEN PERSONAL ATTENTION. PROMPT DELIVERIES! NO DELAYS HERE!**

The Largest and Best Equipped Show Tent House in the World!
TENT BARGAINS!

Duck Is Down—Rope Is Down
Baker-Lockwood Give You This Saving

Pit Show Tents

20x80 --- 24x100 --- 26x140

ATHLETIC SHOW 40x80 TENT, WATER SHOW 40x80 TENT, ANIMAL SHOW 50x100 TENT, EXCELLENT SIDE SHOW TENT, 60x100.

Dramatic Tents

60x120 --- 50x105 --- 70x140

SEND FOR BIG BOOK OF BAKER BARGAINS

BAKER-LOCKWOOD TENT CO., KANSAS CITY

UNDER THE MARQUEE

By CIRCUS BOLLY

Joe Bell will again be with the John Robinson show.

Frank Boland will be connected with the No. 1 fast of the Sparks Circus.

Albert Garson, the veteran clown, will be with Howie Great London Show.

Frank Naeu has signed as a principal clown with the Laddest London Show.

Fred S. Everett will be with the John Robinson show.

The Delta-Plata Circus is contracted to Los Angeles for three days beginning September 12.

At S. Cotton has been engaged as side-show manager with the Campbell, Galtry & Hutchinson Circus.

Billy (Bobbi) Johnson has signed a contract with John Billings to be with the Walter L. Malt show.

Harley Uiler of Kansas City, Mo., recently learned to be a large scale timer the death of a brother.

Lewis Chase will be connected with the Y. M. C. A. department of the great United Circus this season.

Robert A. Knight has closed with the M. L. Clark & Sons show, and is on his way to join the Howie Great London show.

C. E. Neel of Morris & Reeve team, has purchased a bungalow in Los Angeles near Griffith's old studio.

Leo Harkley will not be with a circus this season, as he is booked up next August with the "Hi, My Lady" company.

John G. Tulloch, for twenty years legal adjutant with the Hagenbeck-Wallace Circus, is spending the winter at San Diego, Cal.

Ellery B. Reynolds of Mayfield, Ky., the circus official expert, was a recent visitor to the sticky real winter quarters.

Ed C. Warner dropped in to The Billboard office during the early part of last week, while in Cincinnati arranging for paper.

Doc Wiley writes: "I am quite sure that Bill Pilley was with the Cole show in 1911. The big parade, slow music, broken scene

C. RUECKERT & CO.

Successors to The Boote Mfg. Co.

Portable Circus Lights, Beacons, Blow Torches, Gasoline Stoves, Lanterns, Mantles and Hollow Wire Systems, Etc.

2100 Larrabee Street, CHICAGO, ILLINOIS

SHOW and CARNIVAL TENTS

FULTON

330 WYTHE AVENUE, BROOKLYN, N. Y.

ATLANTA, GA.; ST. LOUIS, MO.; NEW ORLEANS, LA.; DALLAS, TEXAS

TAYLOR TRUNKS

210 W. 44th St., NEW YORK. 28 E. Randolph St., CHICAGO.

HIGH GRADE CONCESSION TENTS

Weathertight Materials, Attractive Trimmings, Thorough Workmanship

8 x 14 8 x 16 10 x 16 12 x 20

THE NEW YORK TENT & TARPAILIN CO., 368 Atlantic Ave., BROOKLYN, N. Y.

SHOW TENT SPECIALISTS

board, etc., make it impossible for him to forget.**

Walter A. Rhodes is at present at his home in East Line, Digo, Calif. He will have his Jubilee show at Venice, Calif., during the summer.

Jim Prode, the circus agent, recently met Col. Tom Tracy, elephant man. Jim is at present with the "Ready Ride" company.

George Veitelt, a former circus clown, closed his vaudeville tour in Newark, N. J. He will double with his brother, Gilbert, this season.

Joe A. Billig, for the past two seasons for the Great White Circus, closed his engagements, and is on his way to Fort Smith, Ark. to renew his "Forty-niners" outfit.

Leaky Bree, comedy ring gymnast, and playing vaudeville around New York City and will not be seen under the white top this season.

W. K. Bagman, better known as "Jigget," the Delta-Plata and Ringling shows, is still located at the Strand Theater, Fort Smith, Ark.

Art Barry, of Nelson A. Barry, now playing underville, visited the home offices of The Billboard last week while playing at the Palace Theater.

Col. DeConpe, veteran clowns aide-show announcer, the past two seasons with Golden's World by Exhibit, will call the road in a few weeks.

Jack LaBarr, clown, visited The Billboard and arranged for his ways into the Campbell, Bailey & Hutchinson Circus at Salem, Ala.

John Kesner has been spending a few days in Framingham, N. H., with his old-time circus friend, Frank B. Hulda. Kesner owns two fine line there.

George A. Ruckler, formerly in the ticket department of the Hagenbeck-Wallace Circus, is proprietor and manager of the Park Hotel, Rockville, Ind.

B. H. Pucci, Allen will be with the Sparks Circus, doing circus, magic and lecturing. Allen has had his usual success.

W. E. Hagman, better known as "Jim," on the Sells-Floto and Ringling shows, is still located at the Strand Theater, Port Arthur, Texas.

Alv. Conlon has been engaged as side-show manager with the Campbell, Bailey & Hutchinson Circus.

Art Barry, of Nelson A. Barry, now playing underville, visited the home offices of The Billboard last week while playing at the Palace Theater.

Walter A. Rhodes is at present at his home in East Line, Digo, Calif. He will have his Jubilee show at Venice, Calif., during the summer.

Jim Prode, the circus agent, recently met Col. Tom Tracy, elephant man. Jim is at present with the "Ready Ride" company.

George Veitelt, a former circus clown, closed his vaudeville tour in Newark, N. J. He will double with his brother, Gilbert, this season.

Joe A. Billig, for the past two seasons for the Great White Circus, closed his engagements, and is on his way to Fort Smith, Ark. to renew his "Forty-niners" outfit.

Leaky Bree, comedy ring gymnast, and playing vaudeville around New York City and will not be seen under the white top this season.

W. K. Bagman, better known as "Jigget," the Delta-Plata and Ringling shows, is still located at the Strand Theater, Fort Smith, Ark.

Art Barry, of Nelson A. Barry, now playing underville, visited the home offices of The Billboard last week while playing at the Palace Theater.

Col. DeConpe, veteran clowns aide-show announcer, the past two seasons with Golden's World by Exhibit, will call the road in a few weeks.

Jack LaBarr, clown, visited The Billboard and arranged for his ways into the Campbell, Bailey & Hutchinson Circus at Salem, Ala.

John Kesner has been spending a few days in Framingham, N. H., with his old-time circus friend, Frank B. Hulda. Kesner owns two fine line there.

George A. Ruckler, formerly in the ticket department of the Hagenbeck-Wallace Circus, is proprietor and manager of the Park Hotel, Rockville, Ind.

B. H. Pucci, Allen will be with the Sparks Circus, doing circus, magic and lecturing. Allen has had his usual success.

Fred L. Everett will be with the John Robinson show.

The Sells-Floto Circus is contracted to Los Angeles for three days beginning September 12.

Leahy Bree, comedy ring gymnast, and playing vaudeville around New York City and will not be seen under the white top this season.

W. E. Hagman, better known as "Jim," on the Sells-Floto and Ringling shows, is still located at the Strand Theater, Port Arthur, Texas.

AI 8. Conlon has been engaged as side-show manager with the Campbell, Bailey & Hutchinson Circus.

Art Barry, of Nelson A. Barry, now playing underville, visited the home offices of The Billboard last week while playing at the Palace Theater.

Walter A. Rhodes is at present at his home in East Line, Digo, Calif. He will have his Jubilee show at Venice, Calif., during the summer.

Jim Prode, the circus agent, recently met Col. Tom Tracy, elephant man. Jim is at present with the "Ready Ride" company.

George Veitelt, a former circus clown, closed his vaudeville tour in Newark, N. J. He will double with his brother, Gilbert, this season.

Joe A. Billig, for the past two seasons for the Great White Circus, closed his engagements, and is on his way to Fort Smith, Ark. to renew his "Forty-niners" outfit.

Leaky Bree, comedy ring gymnast, and playing vaudeville around New York City and will not be seen under the white top this season.

W. K. Bagman, better known as "Jigget," the Delta-Plata and Ringling shows, is still located at the Strand Theater, Fort Smith, Ark.

Art Barry, of Nelson A. Barry, now playing underville, visited the home offices of The Billboard last week while playing at the Palace Theater.

Col. DeConpe, veteran clowns aide-show announcer, the past two seasons with Golden's World by Exhibit, will call the road in a few weeks.

Jack LaBarr, clown, visited The Billboard and arranged for his ways into the Campbell, Bailey & Hutchinson Circus at Salem, Ala.

John Kesner has been spending a few days in Framingham, N. H., with his old-time circus friend, Frank B. Hulda. Kesner owns two fine line there.

George A. Ruckler, formerly in the ticket department of the Hagenbeck-Wallace Circus, is proprietor and manager of the Park Hotel, Rockville, Ind.

B. H. Pucci, Allen will be with the Sparks Circus, doing circus, magic and lecturing. Allen has had his usual success.

Fred L. Everett will be with the John Robinson show.

The Sells-Floto Circus is contracted to Los Angeles for three days beginning September 12.

Leahy Bree, comedy ring gymnast, and playing vaudeville around New York City and will not be seen under the white top this season.
THE BEST SHOW TENT HOUSE IN THE WORLD

SHOW and CARNIVAL TENTS

WE PAY

BANNERS That Appeal To ALL Who See Them

Painted by Manuel and other High-class Artists.

WE BUILD PORTABLE FRAMES, CIRCUS SEATS, CANVAS BENCHES
WE WANT YOUR BUSINESS. WRITE, WIRE, PHONE OR CALL.

220-222 WEST MAIN STREET

THE BEVERLY CO.
LOUISVILLE KENTUCKY, U. S. A.

INCORPORATED

MANTLES
For Inverted and Upright Gasoline Lighting Systems.

The new Patented Block Inverted Sewed-Bottom Bag and HIGH PRESSURE UPRIGHT MANTLES are made to fit any hurner. They are especially constructed to stand shaking and vibration. Give a Sun-Color Light, cast no shadow, and are portable. Are not bunched or tied-bottom, which deteriorates the light. Orders shipped the day received.

A. F. FITZEL
Exclusive Dealer in all Articles Made and Sold by THE BLOCK GAS MANTLE CO.

Gas and Keroseene Mantles, Burners, Etc. 224 North Wells St., Chicago, Ill.

SHOW AND CONCESSION TENTS

"BEST UNDER THE SUN" and RAIN

CANVAS GOODS of all kinds.
SEND FOR CATALOGUE

ST. LOUIS AWNING & TENT CO., 800 N. 2d St., St. Louis, Mo.

CIRCUS SEATS, TENT POLES, etc.

HENRY EVERS MFG. CO.
1442 N. Eighth Street, ST. LOUIS, MO.

RHODA ROYAL CIRCUS WANTS

Trampers, Polkas and Challers.


MARCH 19, 1921

Saturday, March 26. From Alhambra the show will jump to El Paso, Tex., as has been customary with Car No. 4.

Charles Dites and wife have rejoiced M. L. Clark & Sons Show, after spending two months at Anita Springs, La., making the show run over from Laredo, Texas, to El Paso, Tex. during which time the ticket wagon for the last three years. He also makes openings on the side-show.

Who remembers what year the following 10 and 20-cent circuses, ranging from two to fourteen cars, which ran over from San Antonio, to Del Rio, and the new Pee Wee Shows which have been put out in the Del Rio-Converse area?- Spence Brothers, F. B. Skelton, G. E. Hone, A. F. Stewart, G. S. Harvey, and the Del Rio-Consuegra Shows.

The gift of a new feature to the showmen, and a change in the way in which the showmen and their showmen, will combine with the showmen of the showmen, and the showmen of the showmen, will be the new Patented Block Inverted Sewed-Bottom Bag and HIGH PRESSURE UPRIGHT MANTLES, which are made to fit any hurner. They are especially constructed to stand shaking and vibration. Give a Sun-Color Light, cast no shadow, and are portable. Are not bunched or tied-bottom, which deteriorates the light. Orders shipped the day received.

A. F. FITZEL
Exclusive Dealer in all Articles Made and Sold by THE BLOCK GAS MANTLE CO.

Gas and Keroseene Mantles, Burners, Etc. 224 North Wells St., Chicago, Ill.

SHOW AND CONCESSION TENTS

"BEST UNDER THE SUN" and RAIN

CANVAS GOODS of all kinds.
SEND FOR CATALOGUE

ST. LOUIS AWNING & TENT CO., 800 N. 2d St., St. Louis, Mo.

CIRCUS SEATS, TENT POLES, etc.

HENRY EVERS MFG. CO.
1442 N. Eighth Street, ST. LOUIS, MO.

RHODA ROYAL CIRCUS WANTS

Trampers, Polkas and Challers.


MARCH 19, 1921

Saturday, March 26. From Alhambra the show will jump to El Paso, Tex., as has been customary with Car No. 4.

Charles Dites and wife have rejoiced M. L. Clark & Sons Show, after spending two months at Anita Springs, La., making the show run over from Laredo, Texas, to El Paso, Tex. during which time the ticket wagon for the last three years. He also makes openings on the side-show.

Who remembers what year the following 10 and 20-cent circuses, ranging from two to fourteen cars, which ran over from San Antonio, to Del Rio, and the new Pee Wee Shows which have been put out in the Del Rio-Converse area?- Spence Brothers, F. B. Skelton, G. E. Hone, A. F. Stewart, G. S. Harvey, and the Del Rio-Consuegra Shows.

The gift of a new feature to the showmen, and a change in the way in which the showmen and their showmen, will combine with the showmen of the showmen, and the showmen of the showmen, will be the new Patented Block Inverted Sewed-Bottom Bag and HIGH PRESSURE UPRIGHT MANTLES, which are made to fit any hurner. They are especially constructed to stand shaking and vibration. Give a Sun-Color Light, cast no shadow, and are portable. Are not bunched or tied-bottom, which deteriorates the light. Orders shipped the day received.

A. F. FITZEL
Exclusive Dealer in all Articles Made and Sold by THE BLOCK GAS MANTLE CO.

Gas and Keroseene Mantles, Burners, Etc. 224 North Wells St., Chicago, Ill.

SHOW AND CONCESSION TENTS

"BEST UNDER THE SUN" and RAIN

CANVAS GOODS of all kinds.
SEND FOR CATALOGUE

ST. LOUIS AWNING & TENT CO., 800 N. 2d St., St. Louis, Mo.

CIRCUS SEATS, TENT POLES, etc.

HENRY EVERS MFG. CO.
1442 N. Eighth Street, ST. LOUIS, MO.

RHODA ROYAL CIRCUS WANTS

Trampers, Polkas and Challers.

WALTER L. MAIN SHOWS
May Use 25 Cars This Season—Rooster Contains Many Famous Performers
Harrison, March 11—Opening about the middle of April this year, the main show will leave Harrison with 20 and possibly 25 cars and will not return to Harrison as yet, but along the way will call at numerous towns. In anticipation of this, the management has bought a new rooster and has started to train it for the road. Other new animals that will be added to the big show are a pair of white lions, a pair of tigers, a pair of white tigers, and a pair of elephants. These animals will be shipped to the show from various parts of the country and will be arriving about the middle of April. The show is expected to be in full swing by then.

In a magazine like this you could send your boy to a school that teaches real life by the BLAZED TRAIL TO ADVENTURE in addition to \"READIN', RITIN' AND RITHMETIC.\"
**CUSHMAN LIGHT WEIGHT ENGINES**

The Engines Used as Standard Equipment on the "WHIP" and other well-known amusement devices where a quick "pick-up" is so essential.

**5 SIZES—4, 8, 10, 15, 20 HORSE-POWER**

The dependability of Cushman engines coupled with LIGHT WEIGHT, which insures ease of handling and reduces cost of transportation, explains the steady increasing popularity of these high-grade engines.

Write for complete information and prices, stating the purpose for which you wish an engine.

**CUSHMAN MOTOR WORKS**, 515 North 21st Streets, LINCOLN, NEBR.

**TOY BALLOONS, SOUVENIR WHIPS, NOVELTIES, SPECIALTIES, ETC.**

By SAM J. BANKS

**WANTED—**

No. 435—1 Octave—200 Balloons for $2.00.
No. 435—1 Octave—300 Balloons for $3.00.
No. 435—1 Octave—400 Balloons for $4.00.
No. 435—1 Octave—500 Balloons for $5.00.
No. 435—1 Octave—600 Balloons for $6.00.
No. 435—1 Octave—700 Balloons for $7.00.
No. 435—1 Octave—800 Balloons for $8.00.
No. 435—1 Octave—900 Balloons for $9.00.
No. 435—1 Octave—1000 Balloons for $10.00.
No. 435—1 Octave—1100 Balloons for $11.00.
No. 435—1 Octave—1200 Balloons for $12.00.
No. 435—1 Octave—1300 Balloons for $13.00.
No. 435—1 Octave—1400 Balloons for $14.00.
No. 435—1 Octave—1500 Balloons for $15.00.
No. 435—1 Octave—1600 Balloons for $16.00.
No. 435—1 Octave—1700 Balloons for $17.00.
No. 435—1 Octave—1800 Balloons for $18.00.
No. 435—1 Octave—1900 Balloons for $19.00.
No. 435—1 Octave—2000 Balloons for $20.00.
No. 435—1 Octave—2100 Balloons for $21.00.
No. 435—1 Octave—2200 Balloons for $22.00.
No. 435—1 Octave—2300 Balloons for $23.00.
No. 435—1 Octave—2400 Balloons for $24.00.
No. 435—1 Octave—2500 Balloons for $25.00.
No. 435—1 Octave—2600 Balloons for $26.00.
No. 435—1 Octave—2700 Balloons for $27.00.
No. 435—1 Octave—2800 Balloons for $28.00.
No. 435—1 Octave—2900 Balloons for $29.00.
No. 435—1 Octave—3000 Balloons for $30.00.
No. 435—1 Octave—3100 Balloons for $31.00.
No. 435—1 Octave—3200 Balloons for $32.00.
No. 435—1 Octave—3300 Balloons for $33.00.
No. 435—1 Octave—3400 Balloons for $34.00.
No. 435—1 Octave—3500 Balloons for $35.00.
No. 435—1 Octave—3600 Balloons for $36.00.
No. 435—1 Octave—3700 Balloons for $37.00.
No. 435—1 Octave—3800 Balloons for $38.00.
No. 435—1 Octave—3900 Balloons for $39.00.
No. 435—1 Octave—4000 Balloons for $40.00.
No. 435—1 Octave—4100 Balloons for $41.00.
No. 435—1 Octave—4200 Balloons for $42.00.
No. 435—1 Octave—4300 Balloons for $43.00.
No. 435—1 Octave—4400 Balloons for $44.00.
No. 435—1 Octave—4500 Balloons for $45.00.
No. 435—1 Octave—4600 Balloons for $46.00.
No. 435—1 Octave—4700 Balloons for $47.00.
No. 435—1 Octave—4800 Balloons for $48.00.
No. 435—1 Octave—4900 Balloons for $49.00.
No. 435—1 Octave—5000 Balloons for $50.00.

**NEW LOW PRICES ON THE DEAGAN UNAFON**

No. 425—2 Octaves -- $300.00
No. 437—3 Octaves -- 400.00
No. 449—4 Octaves -- 500.00

The Una-Fon is the greatest BALLY-HOO IN THE WORLD.

Played same as piano but has fifty times the volume, yet weighs less than one-fifth as much.

Will draw the crowd and HOLD IT where all else fails.

We carry the largest line of Una-Fons in the country, which is first, and let us save you time and money on your season's requirements. Get acquainted with us NOW.

M. K. BRODY

1118-20 S. Halsted Street, Chicago, Ill.
The Arthur B. Alberts Co.
MANUFACTURERS OF THEATRICAL SUPPLIES,
7 Fulton Street, - - BROOKLYN, N. Y.

COMPLAINT LIST
The Billboard receives many complaints from managers and others against performers and others. It publishes below a list of such complaints, with the name and address of the complaining party, so that persons having a similar interest, perhaps, may make further inquiries from the complainants if they desire.

The publication of the list does not imply that the complaint is well-founded, and The Billboard assumes no responsibility for such information as may be given by the complainant to parties inquiring.

Names will appear in this list for four weeks only, when the complainant might do well to make note of them:

JOHN, JOHN, (name deleted)...
Complainant, W. N. Horn, pnt., and J. A. Miller, 97 E. 42d St., New York City, N. Y.

LYNCH, Denny, Las Vegas...
Complainant, D. Domingo, dom. Domingo Mfg. Co., Las Vegas, N. M.

MCCULLOUGH, H., pianist...
Complainant, C. Pener, c/o Great Royal Co. & Show, New York City, N. Y.

HULBURD OPENS MARCH 19

March 19, 1921

Mr. Fred arrived at this headquarters at Manhattan Beach in 1921. He remained in New York for two years, when he decided to move to Jersey and locate in Newark, then a town of about 25,000, with a population of about 50,000. He was then in the employ of the New York Herald Tribune, and was interest in his location.

The Billboard recently received a letter from a real oldtimer, who has been in the business for many, many years and was last seen in the employ of the Brooklyn Daily Eagle. He is known as Chauncey, and is assisted by Mr. Alberts Co., and is located at 7 Fulton Street, Brooklyn, N. Y.

Mr. Alberts Co. is a leading manufacturer of theatrical supplies, and is located at 7 Fulton Street, Brooklyn, N. Y.

The Billboard assumes no responsibility for such information as may be given by the complainant to parties inquiring.

Names will appear in this list for four weeks only, when the complainant might do well to make note of them:

JOHN, JOHN, (name deleted)...
Complainant, W. N. Horn, pnt., and J. A. Miller, 97 E. 42d St., New York City, N. Y.

LYNCH, Denny, Las Vegas...
Complainant, D. Domingo, dom. Domingo Mfg. Co., Las Vegas, N. M.

MCCULLOUGH, H., pianist...
Complainant, C. Pener, c/o Great Royal Co. & Show, New York City, N. Y.

FLAT CARS, SLEEPERS, NEW 60-FT. FLATS


THE HORSE'S ZOOLOGICAL ARENA CO.

Kansas City, Mo.

FLAT CARS, SLEEPERS, NEW 60-FT. FLATS


THE HORSE'S ZOOLOGICAL ARENA CO.

Kansas City, Mo.
**ATTENTION SHOWMEN**

HERE IS A NEW AND ASTONISHING LIGHT!

**THE ACORN UN-ARC 600-candle power, burns 93% Air, 7% Gasoline Vapor Gas.**

Also 25 other de¬

ased by U. S. Patents No. 1197302 and No. 1213402; also Canadian

We Manufacture

**THE ACORN UNI-ARC 600-candle power, burns 93% Air, 7% Gasoline Vapor Gas.**

THE EBERLE PROGRESSIVE AIR CALLIOPE.

We have Just completed for Sparks' Shows a special Air Calliope—

**ACORN BRASS MFG. CO.**

IL, CHICAGO, ILL.

**AIR CALLIOPEs**

STILL BUILT THE OLD RELIABLE.

Covered by U. S. Patents No. 1137392 and No. 1213402; also Canadian Patent 174625.

We have just completed for Sparks' Shows a special Air Calliope—

**ACORN BRASS MFG. CO.**

335 Market Street, NEWARK, N. J.

**HAND MADE BOOTS**

Manufactured by C. H. HYER

OLATHE, KANS.

Famous Olathea CowBoy Boots

Style No. 30

Send for Free Catalogue

We make anything for feet.

**CONCESSION TENTS**

We specialize in the manufacture of this style Tent. Our Tents are made in the best workmanlike manner, of the highest quality material.

**Attractive Banners, Carnival and Show Tents**

Send us your inquiries and specifications. Prices and samples upon application.

**THE OSHKOSH TENT & AWNING COMPANY, Oshkosh, Wis.**
Controversy With City Over Lease of Grounds Results in New Location Being Chosen

Peterburg, Va., March 17—The Botetoule Agricultural, Horticultural, and Industrial Exposition, to be held for the six days and nights of the week of October 11-17, has purchased a new site for its fair grounds in an outlying location, being more than two miles from the center of the city, in order to maintain order and control the daily crowd. The new site is situated on an 80-acre brick and reinforced concrete and will be entirely improved.

The Petersburg Fair has held twelve annual meetings, the first going back to the year 1887, when the present secretary, H. W. Williams, was elected to fill the vacancy. The fair association board was formed in 1879, and has been in continuous operation since then, with only one vacancy. The present board was elected in 1887, and has been in continuous operation since then, with William H. Williams in charge of the fair office.

At the meeting of the directors of the Petersburg Fair for the re-election of the board of directors, the vote was taken on the resignation of W. H. Williams, as secretary-treasurer, and the election of H. W. Williams, as secretary-treasurer, for the coming year.

AUSTIN C. WILSON

Preparing for Big Season With Auto Races and Auto Polo

AUSTIN C. WILSON, well-known auto-racing promoter, is preparing to enter his winter quarters for the season, and in the spring will again be on the road to make his appearance in the automobile racing world. He has been very busy during the winter months, and is now ready to make his appearance in the automobile racing world.

John T. Lagrange, general representative, says that the season passed without any misfortunes, and that the various teams were particular in their preparations for the coming season. There were many teams that were unable to attend the winter meeting, but the teams that were present were well prepared and ready to take part in the racing season.

Promoter Wilson expects to have one of the largest teams in the world, and is now making arrangements for the coming season. He is a well-known auto-racing promoter, and is well known all over the United States. He is a man of great experience, and is well known in the automobile racing world.

The fair association is also making arrangements for the coming season, and is well prepared to make a success of the fair. The fair will be held in the spring of the year, and is expected to be a great success.

FIREMEALS BIG CELEBRATION

Charlotte, N.C. (progress report) Thousands of citizens are expected to attend the Great American Fireworks Festival, to be held in Charlotte on the Fourth of July. The festival will consist of fireworks displays, special effects for moving pictures, ship signals and life-saving guns, and will be held in conjunction with other festivities.

The festival will be held in the fair grounds, and will be attended by thousands of citizens. The fair grounds are located near the city, and are well known to everyone.

American Society of Artists, held in New York City, the famous society of artists, will be held in the fair grounds. The fair grounds are located near the city, and are well known to everyone.

Pain's flying circus leaves for the Orient

San Francisco, March 8—Pain's flying circus will leave for the Orient, arriving at Hawaii in March. The circus will consist of a large number of performers, including acrobats, jugglers, and clowns.

A front company for the Orient will be formed, and the circus will be under the management of the front company. The front company will be organized for the purpose of providing a large amount of material for the circus, and will be managed by the front company.

Pain's flying circus has been in existence for a long time, and has been very successful. The circus has been in existence for over thirty years, and has been very successful. It has been in existence for over thirty years, and has been very successful.
The first formal organization dates back to 1838. At the New Year's party in Mobile, twenty-eight young men masqueraded as a score of young bloods, their leader in an impromptu raid on a hardware store. And they started a new custom that has become one of the main events of the Mardi Gras: the torch parade. The torch parade was a way to light up the night, to celebrate the arrival of spring, and to symbolize the rebirth of the city. It soon became a tradition, and each year more and more people joined in, carrying torches and wearing costumes. Today, the torch parade is a highlight of the Mardi Gras season, with thousands of people gathering to watch the spectacle. The torch parade is just one example of how Mardi Gras has evolved over the years, from a simple celebration to a major tourist attraction. As the city of Mobile, Alabama, continues to celebrate the Mardi Gras tradition, we can look back on its history and appreciate the rich culture and traditions that have made it a beloved festival.
TWENTY-FOURTH YEAR

TENTS, ALL KINDS. CHAIRS, BENCHES, CIRCUS SEATS, BLUES AND RESERVES, FLAGS, DECORATIONS

SATISFACTORY TERMS TO RESPONSIBLE PARTIES

WE SOLICIT THE RENTALS OF FAIRS, REUNIONS, HOME COMINGS, ETC.

BAKER-LOCKWOOD TENT CO., KANSAS CITY

SUMNER COUNTY FAIR

To Have More Attractions This Year

Gallatin, Tenn., March 12.—The dates for the Sumner County Fair were adopted on March 7 by the Secretary, H. G. Orman, and are August 24, 25 and 26. This will make the eighth annual fair of the association.

A meeting of the board of directors was held recently at the courthouse, and the secretary reported that the fair was being well advertised and that tickets for the entertainment of the young people had been sold in advance.

The success of the Sumner County Fair for the past few years has been due to the untiring efforts of its permanent secretary, being one of the best of its kind ever held in any part of the state.

"This year," says Secretary Orman, "we're going to do our best in promoting a fair that will exhaust any of our previous efforts.

EVOLUTION OF THE AMERICAN CARNIVAL

(Continued from page 87)

at the end of the eighteenth century, American society was undergoing a period of rapid change and expansion.

About 1793, in Mobile, and simultaneously in New Orleans, the first American Carnival was established.

The Mobile Carnival was held on the Tuesday after Christmas and was a series of balls and other social events.

The New Orleans Carnival was held on Mardi Gras day and was preceded by a period of fasting and abstinence known as Lent. The carnival was a time of revelry and festivity, and the city was decorated with floats and other decoration.

In the early 1800s, the Southern carnival reached its peak, with major events held in almost every Southern city.

The Success of the Carnival

The success of the carnival was due to the participation of the community and the involvement of the local businesses. Many businesses would sponsor floats or other events, and the money generated was used to support the carnival.

The development of the carnival was further fueled by the growth of the railroad, which allowed people from all over the country to attend.

The Carnival Today

Today, the Southern carnival continues to be a popular event, with many cities hosting their own carnival events.

The Southern carnival is a celebration of the history and culture of the South, and it continues to be an important part of the Southern way of life.
HE FLIRTS WITH DEATH!!

NEWEST THING IN SENSATIONS!!

STROTHER, The Human Spider. The Originator of the most daring Amusement Feature ever presented the public

STROTHER Makes Thrilling Leap From Auto for Ladder.

STROTHER Lands Successfully and Is Safely on Ladder.

ACTUAL PHOTOS TAKEN AT RICHMOND, VA., DECEMBER 2, 1920

Change made on Fair Grounds Race Track. Auto racing at 75 miles an hour. STROTHER is the first to perform this Thrilling, Hair-raising, Hazardous Feat.

MAJOR MONTE STONE'S FLYING CIRCUS

An organization of skillful, intrepid Aviators and Performers and noted Automobile Race Drivers, traveling in their own railway equipment. Financed by responsible men. Managed by MAJOR MONTE STONE. Booking Tour directed by the UNITED FAIRS BOOKING ASSOCIATION. (THE FIRM THAT HAS FILLED EVERY AVIATION CONTRACT EVER SIGNED.)


SPECIAL NEW SENSATIONAL NIGHT FLYING

PRESENTING PYROTECHNICAL SIGNALS NEVER BEFORE WITNESSED ON ANY FAIR GROUNDS

State Fairs and two of the largest celebrations that will be given in America this year, already contracted.

Some Time Open in August and September

ADDRESS

UNITED FAIRS BOOKING ASSOCIATION

Garrick Theater Building, LOCAL AND LONG DISTANCE PHONE, RANDOLPH 2442 CHICAGO, ILL.
AUSTIN C. WILSON'S

AUTO POLO

AMERICA'S GREATEST FAIR ATTRACTION

A RIOT OF PEP AND ACTION

A CYCLONE OF FUN AND THRILLS

The sensational appeal and tremendous drawing power of this attraction has never been equaled or approached in the history of the outdoor amusement world.

New, Novel, Different

THE CULMINATION OF DARING ACHIEVEMENT.

Auto-Polo combines amusing features with every thrilling expectation and was pronounced by over one million people the season's most sensational outdoor attraction in America.

FAIR SECRETARIES

Auto-Polo is a magnet which will directly attract thousands to your fair and keep them talking for weeks afterward. Does not injure the race track. Day and night exhibitions.

PARK MANAGERS

Auto-Polo requires but little preparation and limited space. The results will amaze everyone. Open in June and July. Decoration Day and Fourth of July open. Special lulus, cuts, etc. furnished. Every co-operation given.

As this attraction will sell quickly, it is advisable to write or wire immediately for open time.

AUSTIN C.

Auto Races

WILSON

Auto Polo

Headquarters, 117 Spring Street

YOUNGSTOWN, OHIO.

Manchester Fair

Sept. 13, 14 and 15, 1921

MANCHESTER CENTER, VT.

W. H. SHAW, Secretary

FAIR

Aug. 2-5, 1921, North Verna, Ind.

Concessions, Shows, Carnival, Rides and other good features.

The Big

GALESVILLE FAIR

WANT SHOWS Attraction and Concessions. Also to Book Vaudeville Acts to 1921.

AUGUST 24, 25, 26, 1921.

Three Days and the Monday. For Woman of Iowa. Arranged by Iowa State Fair Commission.

SHENANDOAH FAIR ASSN.

Wants Rides and Shows. Our dates are August 15 to 19, 1921.

E. R. WOODWARD, Secy.

WANTED to BOOK VAUDEVILLE ACTS

For GRUNDY CO., Illa. Fair

Sept. 4-7-8-9-10, 1921. Also good Thursday Company for slight shows. Address A. C. BRIDGES, secy., Grundy Center, Iowa.

WANTED 3 Good Clean Shows

for the Kansas and Idaho (Hilltop) Fair, Sept. 14-17. Send time to JOHN F. BRAF, Secretary, Kansas Grove, Idaho.

The Elkhart Fair, Sept. 6, 7, 8, 9, '21

High-class, state, legitimate Concessionaire wanted. A. D. BRODDIE, Edward, Ind.

WANTED ATTRACTIONS


9th ANNUAL A. H. A. FAIR

WANT Shows, Attraction and Concessions. Write W. M. MUDHORN, Le Claire, Iowa.

NEEDS MORE ROOM

Columbus Junction

DISTRICT FAIR

AUGUST 9, 10, 11, 12.

Six Fairs Following within a radius of 200 miles.

H. L. DUNCAN, Secretary.

Columbus Junction, Iowa.

Ontario Booking Office

Room 36, Yonge Street Arcade,

TORONTO, ONTARIO.

new booking Canadian Fairs and Concessions. Acts wanted for dates in July and August.

WANTED

WANTS BOOKING SHOWS, RIDES, CONCESSIONS AND PLATFORM ACTS.

MELFORD SUMMER FAIR

Four Big Days, August 9, 10, 11 and 12. Forerunner for other Shows. Good ground, grand location. Further information write O. B. JAMESON, Manager, Melford, Ont.

AUG. 30, 31 and SEPT. 1 and 2 ARE THE DATES SELECTED FOR

THE RITCHIE COUNTY FAIR

PENNSBORO, WEST VIRGINIA.

attractions, shows, acts and concessions are now contracted for.

THE EASTERN WILL COUNTY DIST. FAIR

WILL BE HELD AT PONTIPEE, ILLINOIS.

Memorial Day 1921. Open for Outdoor Amusement, Concessions and Commercial Exhibitions.

FAYETTE COUNTY AGRICULTURAL SOCIETY

The 12th County Fair in Iowa, held September 25, 26, 27, under the direction of the FAYETTE COUNTY AGRICULTURAL SOCIETY.

BRIDGTON AGRICULTURAL ASSOCIATION

BRIDGTON, ME., AUG. 9, 10, 11, 12.

BRIDGTON AGRICULTURAL ASSOCIATION.

WANTED—Concessions, Merry-Go-Round, etc.

For starting September 28, WATERBURY FAIR ASSOCIATION.

HEADQUARTERS, 117 SPRING STREET

YOUNGSTOWN, OHIO.
**AERIAL STUNTS AND AUTO RACES**

Establish an "Auto-Race Day" for your coming Fair. This big spectacular feature attraction will make a splendid success of an otherwise poor day. We have never yet failed to draw the greatest crowds in the history of any Fair booking this attraction. In many instances the last day's attendance surpassed previous greatest days.

The Greatest Builder for Otherwise Poor Days in America's Fair World

Auto-Racing exhibitions of any length desired, for either mile or half-mile tracks. Special match events between two or more cars to complete programs of one or more days.

**SPECIAL PROPOSITION FOR COUNTY FAIRS**

Park Managers--Promoters

Available dates in June and July.

Decoration Day and Fourth of July opened.

Special litho, cuts and other publicity furnished free. Every co-operation given. Write or wire for available time.

Auto Races--Austin C. Wilson--Auto Polo

HEADQUARTERS

117 Spring Street, Youngstown, Ohio

---

**HARRISBURG, ILLS., BIG FAIR**

**SALINA COUNTY FAIR GROUNDS,** JULY 26 TO 30.

**INTER-CITY EXPO. FARGO, N. DAKOTA**

July 11th to 16th, Incl. 1921

All Free Acts, Bands and Carnival booked. Legitimate Concessions and Cook Houses write for space and terms. Games of skill only.

F. W. McRoberts, Secretary.

---

**WANTED**

High Class Carnival Companies

Concessions, Rides and Free Acts

LIVINGSTON COUNTY FAIR, AVON, N. Y. (Fanciest half-mile track in the State. SEPTEMBER 13 TO 16, 1921.

W. H. CLARK, Secretary.

---

**FAIR SECRETARIES**

ED. A. EVANS GREATER SHOWS

1921 SEASON OPENS MARCH 21, OKLAHOMA CITY.

DOWN TOWN FRISCO LOT. ALL CONCESSIONS OPEN. CAN USE ANY GOOD SHOW THAT IS A FEATURE.

We play Oklahoma, Kansas, Missouri, Illinois, Wisconsin, Michigan, Indiana, Ohio and Minnesota. Get with a free one where Showmen and Concessions always more money. This is no gilly. Twenty cars to load on. Can use people in all lines. Colored Musicians, Trained Men, Poles, Teamsters, PH Show Workers, Hawaiian Musicians and Performers for Hawaiian Village. Address Kingkade Hotel, until March 25, then route in Billboard.

ED. A. EVANS, Kingkade Hotel, Oklahoma City, Ohio.
MAX GOODMAN'S MESSAGE TO YOU
Fair Concessionaires—

Here, at last, is the ideal combination of service and experience that is essential to your business. The FAIR TRADING CO., newly established under my management, is splendidly equipped to serve you with the latest of fast-selling novelties.

My vast experience in this field, and the reputation I enjoy for square dealing, coupled with the complete merchandise service afforded by this concern, is your assurance of always obtaining utmost satisfaction.

FAIR TRADING CO., Inc.
133 Fifth Ave., New York City
Phone Stuyvesant 2675.
MAX GOODMAN, Gen’l Mgr.

WHEN IN TOWN MAKE OUR HEADQUARTERS YOURS

TOWN AND COUNTRY PULLING TOGETHER

Elkader, Ia., March 11.—The new Elkader Fair is the outcome of the old Elkader Fall and Track Association, which died a natural death as the result of an expired charter. This fall and track association was a town-country bunch, a team that pulled strong together. This will he the pull of the season.

"Rumps" Baltimore Wheels at Baltimore Prices ready NOW for immediate delivery

CO-OPERATION THE KEYNOTE

Ferdin, Cal., March 10.—Intelligent co-operation on work orders in our line, and the fair is an exception. The Humboldt County Fair is an example. "We had a crackin’, crackin’ fair last year," asserts Secretary A. G. Robin, "which was the result of an intelligent co-operation of all concerned." This year we have started on cooperation and got it. This year we expect to get more of it.

That’s the spirit that wins and it’s showing in the results obtained. Last year the fair had trouble securing free rides because of a shortage of dates. This year they are getting in the hold easily and expect to have no trouble in securing dates.

"County fairs are here to stay," says Secretary Robin. "What we must do is make them better, every year, and get the people out to them."

THE GREAT GALAX FAIR

Galax, Va., March 11.—The dates of the Great Galax Fair are September 14, 15 and 16. Secretary W. C. Reedon and the officers of the association are determined to make this year’s event their best fair. The fair grounds are going to be improved and a large exhibit building will be erected in the fair. Even the food stands, under the direction of J. Murphy Shows, will play the fair.

Gum 1c A Pack

Sensational and other fa vors at old prices.

BALL GUM GUARDARDS
GIVE-AWAY GUMS

H E L M E T G U M S H O P, Cincinnati, 0.
LIEUT. EMERSON
THE DARE DEVIL OF THE AERIAL WORLD AND HIS FLYING CIRCUS
FIVE - THRILLING ACTS - FIVE.
Parachute Leap, Plane Changing in Mid-Air, Looping and Nose Dives with Emerson Standing on Top Wing of Plane. One to Five Mile Race Against Automobile. Sensational Night Flights with Beautiful Aerial Fireworks Displays.
FOR OPEN TIME ADDRESS OR WIRE
F. M. BARNES, INC., 1104 NORTH AMERICAN BLDG., CHICAGO, ILL.

POWERS' FAMOUS ORIGINAL KILTIES BAND
The Concert Band that toured the World, Introducing More Special Features than All Others.
NOW BOOKING PARKS AND FAIRS.
FOR OPEN TIME ADDRESS OR WIRE
F. M. BARNES, INC., 1104 NORTH AMERICAN BLDG., CHICAGO, ILL.

EXCLUSIVE REPRESENTATIVES

WANTED
Good, clean Concessions of all kinds for the GREENUP FAIR
AUG. 30th TO SEPT. 3rd, 1921
Address Supt. Elias Jobe, GREENUP, ILL.

THE DE WITT CO. FAIR
TO BE HELD AT CLINTON, ILL., AUGUST 5, 6, 7, 12, 1921
Wants all kinds good clean Concessions, also interior rides of all kinds. Good prices asked. We have no Carnival issued this year. Carnival company wanted to go elsewhere. We are farming out all sides. We want to know all sides. We would like to hear from all sides. A full list of all inventions needed. Better make your arrangements soon, as there are several others taken.

BURGETTSTOWN FAIR
BURGETTSTOWN, PA.
Oct. 4-5-6, 1921
J. M. PYLE, Concession Secretary
Bell Phone 71 J.

We are now booking attractions, rides, new and novel amusement devices, concessions, etc.
Community Fair and Homecoming
3rd of Oct., Inc., Union City, Indiana
For L. Turner, Farm East Vernon, Iowa.

77th Annual Dutchess County Fair
SEPT. 7-8-9-10, RHINEBECK, N. Y.
Secretary, Mrs. Thomas H. Dillingham, Poughkeepsie, N. Y., Tuesday, Sept. 7th, 1921.

BOYS' AND GIRLS' CONTESTS
To Be Featured by Ada (Minn.) Fair in Effort To Gain Active Interest
of Youngsters
Ada, Minn., March 10—The youngsters interested and you will have no trouble at all in getting the interest of the grownups, in the belief of the management of the Norman County Fair, and acting on this belief the fair officials are going to put on a number of contests for boys and girls in an effort to secure their active interest. These contests for boys and girls will be featured at the annual fair to be held July 24 to 26.

The management in the belief that interest in this contest is greatly increased attendance. The management, due to expecting to put on a Duroc-Jersey marketability contest which is expected to create much interest, as it is the baking of a known baking of one of the leading industries of this country. The Duroc-Jersey Beef Association is to donate a certain amount of money to the fair, which will enable the fair to offer some highly attractive prizes.

Newark, O., March 12—The Licking County Agricultural society, of which Harry B. Gale, of Newark, is secretary, will give a day and night fair September 21-22. It will be the first night fair ever held in the county and perhaps one anticipated, as the fireworks program is one of the best on the market. There will be three harness and two running races each day with purses of $100 for the winners. The fair will be held at Moundbuilder Park.

TO HANDLE EXPO. PUBLICITY
The average woman doesn't know much about canals, the merchant marine, river and lake navigation, and like subjects. But Ruth H. Dowson, publicity director for the National Marine League, which belongs to the United States Chamber of Commerce and is the successor of the old Longshoremen's fund which was started in New York under the name of the United States' Marine Fund, says that she is not a professional marine expert but she is interested in the subject. She has been visiting various states for the last six months, and her work has been to see that the newspapers and the radio stations have had as much information as possible on the subject of the United States' Marine Exposition which will be held June 27-July 30, 1921. She will be in the southern part of the country up to June 27, and will be in conjunction with the Mississippi Valley Convention.
We have the finest grounds in Ohio. This year we will have ample transportation with a loop in the grounds. The Fair is under management of a capable showman—Every Civic Organization in Toledo will back us to the limit. The advertising and publicity campaigns will not be equaled by any Fair in America. Arrangements are under way to make LABOR DAY surpass any event ever held in TOLEDO. This means 6 Big Days and 4 Big Nights. We will play to Concessions. Nothing closed except Free Acts and Fireworks. We are open for Auto Races, Rides, Legitimate Concessions and Shows. No Paddle Wheels or Games of Chance. Our goal is an attendance of 150,000. Write

B. WARD BEAM, Manager
4th Floor, Court House, Toledo, Ohio
FAJUARDIN FLYERS, Inc. FOR COMING SEASON

FAIRS, PARKS, HOME COMINGS, 4TH OF JULY, LODGE AND CLUB CELEBRATIONS of All Kinds
Five of the best pilots in the U. S. flying new Orioles and Americans. Three of the greatest stunt artists, including the ever famous RAY ROYCE, AN AERIAL ARTIST WITH ORIGINAL THRILLERS
Nothing too large or too small for our organization to accomplish. Fair Association Secretaries, Entertainment Committees
WIRE or WRITE
For open dates and prices. Watch the FOX FILMS and this SPACE FOR our announcement regarding OUR LATEST AVIATION THRILLERS.
W. C. VOSS, Booking Manager, DUJARDIN FLYERS, Inc.
Suite 102 Seibl Building, Geneseo, Illinois.

AVIATION

FLYING BOATS

Big Amusement Attraction

The United States Government realized some time ago that one of the nation's most serious problems, the training of pilots, could be solved by using aircraft for training military personnel. This led to the establishment of the United States Army Air Corps, which was tasked with providing trained pilots for military use. The Army Air Corps conducted extensive training programs, both for military personnel and for civilian pilots. These programs included flight training, ground training, and practical experience in the form of actual flights. The success of these programs helped to lay the foundation for the aviation industry that we know today. The United States Army Air Corps was later reorganized and became the United States Air Force, which continues to play a vital role in the defense of the nation.

There are several ways to become a pilot. One common path is to enroll in a flight training program through a university or college. These programs typically include both theoretical and practical components, such as lectures and ground school, as well as actual flying time. Another option is to work for an airline or other aviation company and receive on-the-job training. Many pilot careers begin in this way, starting as a line pilot and working their way up to more advanced positions. In addition, there are opportunities for military service as a pilot or as a member of the military air force. Whatever path you choose, becoming a pilot requires dedication and hard work, but it can be a rewarding career for those who are passionate about aviation.

We have plenty of space for sale. Any and all attractions given consideration.

S. B. RUSSELL, Sec'y & Treas., LEWISTOWN, PENNA.

PARACHUTES THAT ARE SURE OPENERS

BALLOONS THAT FLY AND GET THE MONEY

Big Buy

One Used 66, Like New

Tel. Divernor 8000
NORTHWESTERN BALLOON CO.
1425 Falmouth Avenue, CHICAGO.

4 Days Racing and Shows

Mifflin County Fair

AUGUST 23, 24, 25, 26, 1921

LEWISTOWN, PENNSYLVANIA

Apollo, Aug. 2-5
Johnstown, Aug. 9-12
Altoona, Aug. 16-19
Levistown, Aug. 23-26
Lebanon, Aug. 30, Sept. 1-2
Byberry, Sept. 5-9
Reading, Sept. 13-16
Allentown, Sept. 20-23
Lancaster, Sept. 27-30
York, Oct. 4-7

STUNT FLYING LIMITED

New York, March 11.—Under the provisions of a law recently passed, the hot air balloon or parachute can now be used for sports, especially for parachute flying. The law was passed primarily for the purpose of making the sport safer, and it is expected to result in a greater number of accidents. The law provides for the regulation of parachute flying, and it is expected to result in a greater number of accidents. The law provides for the regulation of parachute flying, and it is expected to result in a greater number of accidents. The law provides for the regulation of parachute flying, and it is expected to result in a greater number of accidents. The law provides for the regulation of parachute flying, and it is expected to result in a greater number of accidents. The law provides for the regulation of parachute flying, and it is expected to result in a greater number of accidents.

CARRY 70,000 PASSENGERS

WITH ONE FATAL ACCIDENT

Figures reported for the first year of operations in England reveal a total air mileage of 2,000,000 miles, carried by passenger planes. There were 70,000 passengers carried, with one fatal accident. Although the number of passengers carried is impressive, the accident rate is cause for concern. It is important to continue improving safety measures and training for pilots to ensure the continued success of the aviation industry.

AUTO RACES

(AContinued from page 85)

WorldRadioHistory
AMUSEMENTS AND PRIVILEGES AT PLEASURES AND BEACHES
WITH THE INTERESTS OF MUSICIANS

EDEN SPRINGS PARK
To Have Many Improvements for Sea-
son of 1921

Boston Harbor, Mich., March 11.—The season of 1921 will see many improvements in the
attractive beautiful Eden Springs Park, where it is our ambition to make the season

A $40,000 stone building is being erected in the

and the beauty of architecture is already attracting the attention and

The Derby Will Pay in the Smallest Amusement
Resort

Responsive Parties Can Obtain Easy Terms.

During the year 1920 we procured court,.. as a gain of skill.

All our devices are counter operated, patented by us, and hold a decision from the Appellate Division of the Superior Court

Kentucky Derby Co.

DEDICATION OF THE DERBY YACHT RACE

With Items of Interest to Musicians

PLANS LAID
For Greater Sanatoga Park

Many Improvements Made and Others Under Way at Popular Pottstown Amuse-
ment Park

Pennsylvania, Pa, March 10.—Plans are well un-
der way for a Greater Sanatoga Park. Extensive
improvements have already been made, and
work will be continued at a most rapid pace.

The whip, which extends the entire length of
the park, will be widened from 50 to 70 ft. so that congestion will be avoided. This will

The beautiful Alpine roller, one of the latest and finest constructions, has been completed. It cost about $10,000, was built by the Philadelphia Toboggan Co., and will be

A new airplane has been constructed, and will be ready by the time the park opens. The
airplane was recently seen by M. Marion
from New York, in Philadelphia, and will be

Another launch recently purchased by M. Marion from J. W. Shaw, will be a favorite with
the children. The large slide, which has always been a favorite with the children, has been
purchased by Mr. Marion. He will rebuild it,

The shooting gallery building, together with the surrounding buildings, has been repa-
ded, and a representative team of the United
States National Guard will have a representative team of the United

New York, March 12.—With several new features just perfected by its inventor, Herbert N.

New York, March 10—Harry B. Dean, former-
ly with the E. W. McComb Attractions in New York, and is interested in and expects to

This event is now being advertised for the help of the Kentucky Derby Co. and the

New York, March 12.—Several new features
just perfected by its designer, Herbert N. H.

To Havc Many Improvements for Sea-
son of 1921

Boston Harbor, Mich., March 11.—The season of 1921 will see many improvements in the
attractive beautiful Eden Springs Park, where it is our ambition to make the season

A $40,000 stone building is being erected in the

and the beauty of architecture is already attracting the attention and

The Derby Will Pay in the Smallest Amusement
Resort

Responsive Parties Can Obtain Easy Terms.

During the year 1920 we procured court,.. as a gain of skill.

All our devices are counter operated, patented by us, and hold a decision from the Appellate Division of the Superior Court

Kentucky Derby Co.

DEDICATION OF THE DERBY YACHT RACE

With Items of Interest to Musicians

PLANS LAID
For Greater Sanatoga Park

Many Improvements Made and Others Under Way at Popular Pottstown Amuse-
ment Park

Pennsylvania, Pa, March 10.—Plans are well un-
der way for a Greater Sanatoga Park. Extensive
improvements have already been made, and
work will be continued at a most rapid pace.

The whip, which extends the entire length of
the park, will be widened from 50 to 70 ft. so that congestion will be avoided. This will

The beautiful Alpine roller, one of the latest and finest constructions, has been completed. It cost about $10,000, was built by the Philadelphia Toboggan Co., and will be

A new airplane has been constructed, and will be ready by the time the park opens. The
airplane was recently seen by M. Marion
from New York, in Philadelphia, and will be

Another launch recently purchased by M. Marion from J. W. Shaw, will be a favorite with
the children. The large slide, which has always been a favorite with the children, has been
purchased by Mr. Marion. He will rebuild it,

The shooting gallery building, together with the surrounding buildings, has been repa-
ded, and a representative team of the United
States National Guard will have a representative team of the United

New York, March 12.—With several new features just perfected by its inventor, Herbert N.

New York, March 10—Harry B. Dean, former-
ly with the E. W. McComb Attractions in New York, and is interested in and expects to

This event is now being advertised for the help of the Kentucky Derby Co. and the

New York, March 12.—Several new features
just perfected by its designer, Herbert N. H.
George V. Tonner of Blackpool, England, said: “After seeing all the cars and trying them all the only one worth considering is the DODG’EM of Stoehrer & Pratt DODG’EM Corporation, Lawrence, Mass.”

You will surely buy one after seeing them get top money this summer, so make a deposit and sign contract if you want an early delivery.

**FOREIGN RIGHTS**
- AUSTRALIA, CUBA, SOUTH AFRICA, ARGENTINE, FRANCE, INDIA, BRAZIL, CHINA, JAPAN, BELGIUM, NORWAY, SWEDEN, EGYPT, CENTRAL EUROPE, AND OTHER COUNTRIES FOR SALE

**THE DODG’EM CAR**
Each car has a one-half horse power motor and is equipped and controlled entirely by the person riding in the car. You can go anywhere you want, but not until you have learned how.

**THE NEW 1921 COME-TO-STAY RIDE**

**THE DODG’EM**

**THE REPEATER OF ALL REPEATING RIDES**

READ STATIONARY OR PORTABLE 20 DODG’EM RIDES NOW SOLD FOR EARLY 1921 DELIVERY. WRITE OR WIRE FOR PRICES. WRITE OR WIRE NOW. THE OUTPUT FOR THIS SEASON IS POSITIVELY LIMITED.

**ENDORSEMENTS OF LEADING AMUSEMENT MEN**

George V. Tonner of Blackpool, England, said: “After seeing all the cars and trying them all the only one worth considering is the DODG’EM of Stoehrer & Pratt DODG’EM Corporation, Lawrence, Mass.”

You will surely buy one after seeing them get top money this summer, so make a deposit and sign contract if you want an early delivery.

**FOREIGN RIGHTS**
- AUSTRALIA, CUBA, SOUTH AFRICA, ARGENTINE, FRANCE, INDIA, BRAZIL, CHINA, JAPAN, BELGIUM, NORWAY, SWEDEN, EGYPT, CENTRAL EUROPE, AND OTHER COUNTRIES FOR SALE

**THE DODG’EM CAR**
Each car has a one-half horse power motor and is equipped and controlled entirely by the person riding in the car. You can go anywhere you want, but not until you have learned how.

**THE NEW 1921 COME-TO-STAY RIDE**

**THE DODG’EM**

**THE REPEATER OF ALL REPEATING RIDES**

READ STATIONARY OR PORTABLE 20 DODG’EM RIDES NOW SOLD FOR EARLY 1921 DELIVERY. WRITE OR WIRE FOR PRICES. WRITE OR WIRE NOW. THE OUTPUT FOR THIS SEASON IS POSITIVELY LIMITED.

**AUTHORIZED REPRESENTATIVES:**
- MISS BERTHA GREENBURG
  - Rooms 801-808, Longacre Bldg., New York City.
  - Telephone, Bryant 7835

- MILLER, BAKER AND MCKEE
  - Box 427, Baltimore, Md., and 719 Liberty Bldg., Ridgeport, Conn.

**BUILDERS OF PORTABLE STRUCTURES**

**THE NEW 1921 COVIE-STA.Y RIDE**

**THE REPEATER OF ALL REPEATING RIDES**

READ STATIONARY OR PORTABLE 20 DODG’EM RIDES NOW SOLD FOR EARLY 1921 DELIVERY. WRITE OR WIRE FOR PRICES. WRITE OR WIRE NOW. THE OUTPUT FOR THIS SEASON IS POSITIVELY LIMITED.

**ENDORSEMENTS OF LEADING AMUSEMENT MEN**

George V. Tonner of Blackpool, England, said: “After seeing all the cars and trying them all the only one worth considering is the DODG’EM of Stoehrer & Pratt DODG’EM Corporation, Lawrence, Mass.”

You will surely buy one after seeing them get top money this summer, so make a deposit and sign contract if you want an early delivery.

**FOREIGN RIGHTS**
- AUSTRALIA, CUBA, SOUTH AFRICA, ARGENTINE, FRANCE, INDIA, BRAZIL, CHINA, JAPAN, BELGIUM, NORWAY, SWEDEN, EGYPT, CENTRAL EUROPE, AND OTHER COUNTRIES FOR SALE

**THE DODG’EM CAR**
Each car has a one-half horse power motor and is equipped and controlled entirely by the person riding in the car. You can go anywhere you want, but not until you have learned how.

**THE NEW 1921 COME-TO-STAY RIDE**

**THE DODG’EM**

**THE REPEATER OF ALL REPEATING RIDES**

READ STATIONARY OR PORTABLE 20 DODG’EM RIDES NOW SOLD FOR EARLY 1921 DELIVERY. WRITE OR WIRE FOR PRICES. WRITE OR WIRE NOW. THE OUTPUT FOR THIS SEASON IS POSITIVELY LIMITED.

**AUTHORIZED REPRESENTATIVES:**
- MISS BERTHA GREENBURG
  - Rooms 801-808, Longacre Bldg., New York City.
  - Telephone, Bryant 7835

- MILLER, BAKER AND MCKEE
  - Box 427, Baltimore, Md., and 719 Liberty Bldg., Ridgeport, Conn.

**BUILDERS OF PORTABLE STRUCTURES**

**THE NEW 1921 COVIE-STA.Y RIDE**

**THE REPEATER OF ALL REPEATING RIDES**

READ STATIONARY OR PORTABLE 20 DODG’EM RIDES NOW SOLD FOR EARLY 1921 DELIVERY. WRITE OR WIRE FOR PRICES. WRITE OR WIRE NOW. THE OUTPUT FOR THIS SEASON IS POSITIVELY LIMITED.

**ENDORSEMENTS OF LEADING AMUSEMENT MEN**

George V. Tonner of Blackpool, England, said: “After seeing all the cars and trying them all the only one worth considering is the DODG’EM of Stoehrer & Pratt DODG’EM Corporation, Lawrence, Mass.”

You will surely buy one after seeing them get top money this summer, so make a deposit and sign contract if you want an early delivery.

**FOREIGN RIGHTS**
- AUSTRALIA, CUBA, SOUTH AFRICA, ARGENTINE, FRANCE, INDIA, BRAZIL, CHINA, JAPAN, BELGIUM, NORWAY, SWEDEN, EGYPT, CENTRAL EUROPE, AND OTHER COUNTRIES FOR SALE

**THE DODG’EM CAR**
Each car has a one-half horse power motor and is equipped and controlled entirely by the person riding in the car. You can go anywhere you want, but not until you have learned how.

**THE NEW 1921 COME-TO-STAY RIDE**

**THE DODG’EM**

**THE REPEATER OF ALL REPEATING RIDES**

READ STATIONARY OR PORTABLE 20 DODG’EM RIDES NOW SOLD FOR EARLY 1921 DELIVERY. WRITE OR WIRE FOR PRICES. WRITE OR WIRE NOW. THE OUTPUT FOR THIS SEASON IS POSITIVELY LIMITED.

**AUTHORIZED REPRESENTATIVES:**
- MISS BERTHA GREENBURG
  - Rooms 801-808, Longacre Bldg., New York City.
  - Telephone, Bryant 7835

- MILLER, BAKER AND MCKEE
  - Box 427, Baltimore, Md., and 719 Liberty Bldg., Ridgeport, Conn.

**BUILDERS OF PORTABLE STRUCTURES**

**THE NEW 1921 COVIE-STA.Y RIDE**

**THE REPEATER OF ALL REPEATING RIDES**

READ STATIONARY OR PORTABLE 20 DODG’EM RIDES NOW SOLD FOR EARLY 1921 DELIVERY. WRITE OR WIRE FOR PRICES. WRITE OR WIRE NOW. THE OUTPUT FOR THIS SEASON IS POSITIVELY LIMITED.

**ENDORSEMENTS OF LEADING AMUSEMENT MEN**

George V. Tonner of Blackpool, England, said: “After seeing all the cars and trying them all the only one worth considering is the DODG’EM of Stoehrer & Pratt DODG’EM Corporation, Lawrence, Mass.”

You will surely buy one after seeing them get top money this summer, so make a deposit and sign contract if you want an early delivery.

**FOREIGN RIGHTS**
- AUSTRALIA, CUBA, SOUTH AFRICA, ARGENTINE, FRANCE, INDIA, BRAZIL, CHINA, JAPAN, BELGIUM, NORWAY, SWEDEN, EGYPT, CENTRAL EUROPE, AND OTHER COUNTRIES FOR SALE

**THE DODG’EM CAR**
Each car has a one-half horse power motor and is equipped and controlled entirely by the person riding in the car. You can go anywhere you want, but not until you have learned how.
THE WHIRLPOOL

The Greatest Money-Making Amusement Device for Dollar Invested on the Market

Success
Phenomenal.

Every Ride
Different.

Unparalleled
Repeater.

Thrilling
Sensations.

WHIRLPOOL, WOODSIDE PARK, PHILADELPHIA, PA.
The Ride With a Punch

WHIRLPOOL CONSTRUCTION CO., 30 Church St., New York
Send for our Illustrated Folder. One Ride Ready for Immediate Delivery.

WARNING! AVOID THE CHANCE OF AN INJUNCTION, AS INFRINGERS ARE BEING PROSECUTED

THE SPORT OF KINGS!
The Original Yacht Race, whose wonderful success last summer has led others to advertise yacht races—for sale, but most of them not made yet.

Neble while at the convention joined the National Association of Amusement Parks and promised the organization to select next year with a pound for the number of new members secured.

PLANS LAID

(Continued from page 50)
electric toys and many other novelties, will be ready by the time the season opens. Philip Martin will operate the boat. Mr. Martin will open the season's census. He will close the season, and the machine is now at its peak.

Mr. Neble immediately realized this and thereupon offered a prize of $500 to any member of the organization which, within two weeks, submitted a suitable name to the secretary. In the event of an absence of a suitable name, the $500 prize is to turn over to the secretary and treasurer.

Mr. Neble while at the convention joined the National Association of Amusement Parks and promised the organization to select next year with a pound for the number of new members secured.

“CASH IN” WITH

Whirl-O-Ball

The New Automatic “Loop-the-Loop” Game

for all Amusement Parks, Soft Drink Stations, Shooting Galleries, etc. Runs itself—automatic nickel collector and scoring device. Everybody plays.

Each Whirl-O-Ball Game is $12.00, and has an earning capacity of $5 to $10 an hour. Moderate investment required. Write today for complete catalog, prices, and terms.

BRANT SELLERY CO.,
34 East Georgia St., Indiana, Ind.

Gum 1c Pack

Bands and other favors at old prices.

BALL GUM SALES AND DRESSING GUMS
HETZLA HUNSTON GUMS, Cincinnati, O.

KITE "ADS," AERO "ADS," "SKY "ADS"
The greatest one-man publishing game ever invented. Used on every line of business. Write today for photostatic print of original sheet of "KITE ADS". WILLIAM E. SHORT, 3028 Parker, E. Chicago.

Circle Swings Changed to Captive Airplanes

Our Airplane Torpedo is sent Free for those who wish to see the new size of Circle Swings. FREE for CIRCUS. New Captive Airplane quickly fashioned. CIRCUS & MILLION $ MACHINE, 1318 Foshay Block, New York City.

HIGH STRIKERS

For the one who wants "Aimable"... "Inescapable"... "Unbeatable"... "Insurmountable"... "Indestructible"... "Inconcussible"... "Aimless"... "Invisible"... "Unbelievable"... "Incredible"... "Unattainable"... "Unanswerable"... "Unmeasurable"... "Unattainable".

"LIT AL W" IN THE BILLBOARD.
The Balloon Racer

See this game demonstrated in our office, No. 799 Broadway, Cor. 11th St., Rooms 543-544, New York City

SO POSITIVE ARE WE THAT THE BALLOON RACER IS THE BIGGEST MONEY-GETTER OF ANY CONCESSION GAME ON EARTH TODAY—WE WILL FURNISH YOU ONE, IF YOU HAVE THE LOCATION AND SHARE WITH YOU ON A PERCENTAGE BASIS.

Space required: 21-ft. frontage, 10-ft. depth for 12 wheel game. (Additional wheels can be added.)

WARNING

We understand that certain parties are trying to convert other games into Balloon Racers. The reason for this, they realize, wherever one of their games are playing in opposition to our game the BALLOON RACER does THE business.

Anyone converting a game into or operating a Balloon Racer not manufactured by us will be stopped, as we are fully protected by four patents and patents pending. Inventor F. R. Chester, Serial Numbers 342753, 401376, 417169, 436297.

It is illegal to advertise "Patented" if you haven't a patent on an article.

Before buying a BALLOON RACER, ask to see the patent papers. Don't let them bluff you by showing you patents for another game.

It is OUR Balloon Racer NOW playing at the Steeplechase Pier, Atlantic City. Don't let anyone give you the impression it is theirs. We also owned and operated the games in Asbury Park and Trenton Fair last summer.

This game has already been successfully tried and proven. The experimental work and improvements were made on it last summer. It is absolutely fool-proof, no strings or anything to get out of order.

Mr. Morse possesses the rare facility of knowing his artists and other contestants in the country.

Absolutely a game of skill and the best Bally-Hoo for business ever devised...

Price, $1,850.00

Price, $1,250.00

CHESTER-POLLARD AMUSEMENT CO., Inc., 5th Ave. and Main St., Asbury Park, N. J., Phone Asbury Park 2527-W

GREAT BRITAIN RIGHTS—GEORGE V. TONNER PLEASURE BEACH—BLACKPOOL, ENGLAND.

MORSE AND HIS "BAND OF BANDS"

Philadelphia, Pa., March 10.—Frank Morse, the well-known bandmaster of Morse and his "Band of Bands," announces as manager of his new organization, Charles F. Smith, the well-known press representative and manager, with whom Morse has been associated for many years in this city. Randomizer Morse has gathered a band of musicians and artists the coming season. They have been in regular rehearsal for some time, and are "muskally fit" for anything in the band line. Mr. Morse bears the reputation of being one of the best conductors and most successful in the country.

Mr. Morse possesses the rare facility of knowing his artists and the best way to manage them. He is a general manager and for the season of 1921.

FIRE AT FOREST PARK

Chicago, March 7.—Fire originating in the north tower of Forest Parklast night was the most destructive ever to strike the park. The fire was put out by the Chicago fire department. The loss was estimated at $1,000.

CAPITOL BEACH

Planning a Big Season—Opens Sunday, May 15

Lincoln, Neb., March 10.—Carpenters, mechanics and ground men are busy at Capitol Beach, getting it ready for the big opening Sunday, May 15.

A new main entrance will be built and a new main gate will be installed. The week of the State Fair and Grounds will be a gala week and the week of the State Fair an elaborate display of fireworks will be featured.

Mr. Arnold Me. of New York, the manager, states that he expects to have a bountiful year.

NOAH'S ARK

For Rendezvous Park, Atlantic City

New York, March 10.—Mr. Arnold Noble, of the Noah's Ark Corporation, has opened an office in New York City and has proposed to install a Noah's Ark in Rendezvous Park, Atlantic City. Mr. Schwartz of Detroit, Mich., to whom all correspondence should be addressed.

We know what kind of Balloon to use and have had them manufactured specially for the game.

WE'VE GOT THE RIGHT GOODS AT THE RIGHT PRICES.

No Catalog

25% deposit required on all orders of contract concessions, balance C. 0. D.

ROSENTHAL & STARK,
12 E. 12th Street, NEW YORK CITY
Phone Stuyvesant 2766

Every time you mention this advertisement you get a free Boner for us.

The Hanover Amusement Company, Inc.

The acquisition by purchase and long term lease of

HANOVER PARK,
MERIDEN, CONN.

IN THE HEART OF CONNECTICUT'S INDUSTRIAL CENTRE.

WILL LEASE PRIVILEGE FOR

Roller Skating, Pony Track, Frollic, Photograph Gallery, Miniature Railway, Kentucky Derby, Skeeball, Rifle Range

All Merchandise Concessions Open

ROSENTHAL & STARK
12 E. 12th Street, NEW YORK CITY
Phone Stuyvesant 2766

Ten-Mile Drawing Population, 200,000

All communications to

JOHN P. MARTIN, Treas., MERIDEN, CONN.

WorldRadioHistory
WANTED
FOR OUR BIG 1921 SEASON
HIGH CLASS FREAKS

for our numerous pit shows owned and operated by the Park Company.
ALSO OTHER PIT SHOW ATTRACTIONS,
including new, novel and sensational acts of every description.

Write at once, giving full particulars of your attraction.

ADDRESS:

CHICAGO'S
RIVerview

Get the Money!

Action creates interest
Lot o' pep! Attaboy! See it revolve and roll out that beautiful white pop-corn. Oh, man! Delicious—I'll say so! Mmm-m-m. Look at those folks crowd around! And buy! Say they can't get there quick enough. And you making great—big profits.

This Kingery Pop-Corn Popper
Always Attracts the Crowds

Why? Because it is full of life—handsome—beautifully made for just such purposes as fairs, carnivals, circuses, amusement parks, picnics, ball grounds, etc. You'll be delighted. Each revolution of the cylinder ejects the popped corn. The unbroken remains. No burning or breaking of corn. A labor saver and money-maker. Don't fail to investigate.

WRITE TODAY FOR FREE BOOK—Tells all about this and many other models. Corn-popping and peanut-roasting machines to fit in with every line of business—Drug, Grocery, Cigar, Fruit, Wholesales and Retail Confectionery, Moving Picture Theatres, General Stores, etc. Write today.

KINGERY MFG. CO., Dept. G31, Cincinnati, Ohio.
Established 1881.

HARRY TUDOR
Reports Phenomenal Interest in the "Gadabout"

"The Gadabout," the invention of John J. Stock, now most uniquely in addition to the park and carnival riding device list, has a remarkable record in front of it. It is the conclusion of the sales manager, Henry E. Tudor, has developed as a show of the entire amusement business.

"Why Gadabout?" replies Tudor when asked the derivation of the unusual title for an amusement device. "Simply because the riders just go about, but with the distinction that they have to find out the proper way to walk or to sit. It's a new manner of transportation in form of an art. They know they're on their way and travel every which way to get there, wherever it may be."

Tudor regards the device as revolutionizing amusement developments of the riding device type. One, each, or all of the four occupants of the car can operate it, where each is provided with a lever controlling one or another of the elements. The speed is regulated by the degree to which the lever is applied. The machine designed for the game of the "Maypole" is a nice feature calculated upon as the least attractive element of the device. The speed and controlling principles do not allow hasty or careless riding, likely to be excessive in effect, to occur here. The element of excitement is not a strong feature. It is one of the elements of the game. Frightening anything but pleasant thrill and sensation when considered mere—a feature calculated upon as not the least attractive element of the device.

The speed and controlling principles do not allow hasty or careless riding, likely to be excessive in effect, to occur here. The element of excitement is not a strong feature. It is one of the elements of the game. Frightening anything but pleasant thrill and sensation when considered mere—a feature calculated upon as not the least attractive element of the device.

The speed and controlling principles do not allow hasty or careless riding, likely to be excessive in effect, to occur here. The element of excitement is not a strong feature. It is one of the elements of the game. Frightening anything but pleasant thrill and sensation when considered mere—a feature calculated upon as not the least attractive element of the device.

The speed and controlling principles do not allow hasty or careless riding, likely to be excessive in effect, to occur here. The element of excitement is not a strong feature. It is one of the elements of the game. Frightening anything but pleasant thrill and sensation when considered mere—a feature calculated upon as not the least attractive element of the device.

The speed and controlling principles do not allow hasty or careless riding, likely to be excessive in effect, to occur here. The element of excitement is not a strong feature. It is one of the elements of the game. Frightening anything but pleasant thrill and sensation when considered mere—a feature calculated upon as not the least attractive element of the device.
Officials and delegates of the recent convention held at the Auditorium Hotel, Chicago, unanimously agreed that the demonstration of the “Gadabout” constituted the outstanding sensation of that representative and memorable gathering. Prominent Park Operators and Carnival Owners who placed orders for “Gadabout” Cars have since, in several instances, doubled their orders in view of the enormous money-earning character of this unique and irresistibly attractive amusement device. First-hand opinions of acknowledged leaders in the outdoor entertainment world may be readily acquired by communicating with any of those who were present at the Chicago Convention.

A Word to the Wise and Otherwise!!!

The rights granted to the inventor of the “Gadabout,” in accordance with the laws of the United States and Foreign Countries, respectively, will be fully and rigorously protected. Park Managers, Carnival Owners and others having under consideration the installation or purchase of (more or less) similiar devices are courteously recommended to note and appreciate the full intent and purpose of this announcement.

FOR FULL INFORMATION ADDRESS

JNO. J. STOCK
P. O. Box 61
Erdenheim, - PHILADELPHIA, PA.
Tel., Whitemarsh (Phila.) 1942

HARRY E. TUDOR
Sales Manager
35 Hawthorne St., - BROOKLYN, N. Y.
Tel., Flatbush 1580

LEGAL COUNSEL:
HOUSE, GROSSMAN & VORHAUS
115 Broadway, - N. Y. CITY

PATENT ATTORNEYS:
MUNN & CO.
Woolworth Bldg., - N. Y. CITY
Aeroplane—FLYING BOATS

EVERY WIDE AWAKE

Amusement Park, Beach, Pier, Resort Manager or Pilot Can Make Big Money This Year and Have a Wonderful Free Attraction, Because

there is no line of amusement, no kind of sport and no form of entertainment which has the fascination and charm of a fast, smooth glide through the air in a FLYING BOAT.

The daily papers and the magazines of the country are giving more space and doing more to boost aviation than all other kinds of sport and entertainment combined. Every passenger becomes an enthusiastic booster, and after taking the flight gets busy converting his friends, and they, in turn, become enthusiastic fliers.

The public has taken kindly to the flying boats because they realize that in flying over the water a safe landing place is always available.

You can buy a brand new six-seat Aeromarine U. S. Navy HS2L flying boat, equipped with a 350-H. P. low compression Liberty Engine, for one-third of what it would cost to build it.

Aeromarine-Navy HS-2-L, Six-Seat, Open Cockpit Flying Boat, Model No. 85
Price, $6,500.00. Immediate delivery.

Others are Getting Busy
The Supply of These Boats Is Limited
Better Act Today

The Aeromarine Company has invested hundreds of thousands of dollars in successfully operating flying boats for commercial purposes. All of this valuable experience is at the disposal of those operating Aeromarine flying boats.

All over the country individuals and corporations are making big profits operating flying boats for passenger-carrying, sight-seeing, aerial photography and other purposes.

This opportunity to buy one of these brand new, thoroughly reliable boats enables men of vision to make money in commercial aviation and purchase their equipment now at one-third of what it will ever be sold for again.

There are numerous points where aviators have made from $500 to $1,000 a week net in passenger-carrying in two and three-seat machines. With one of these six-passenger boats the profit opportunity is doubled.

Aeromarine sales service includes the securing of reliable, competent pilots and mechanics.

Write us about our easy-payment plan. The Government, in its desire to encourage aviation, makes it possible for us to extend ample accommodations to the man of good credit who wishes to go into this business.

Aeromarine
FLYING BOATS
THE AEROMARINE ENGINEERING AND SALES COMPANY, 1800 Times Bldg., Phones, Bryant 6146, 6147 NEW YORK
PEREY TURNSTILES
FASTER THAN A TICKET SELLER
"STOP THOSE LEAKS."
THE FOLLOWING COMPANIES, TO WHOM WE REFER, OPERATE OUR MACMILLAN TURNSTILES.

LUSTRE HEIGHTS PARK, Buffalo, N. Y.
WILLOW GROVE PARK, Philadelphia, Pa.
L. A. THOMPSON'S SCENIC RAILWAY, New York City.
WHITE PLAINS PARK, White Plains, N. Y.
LAKEFRONT PARK, Milwaukee, Wis.

CAN BE USED WITH ANY RIDE
THE EFFICIENT SYSTEM FOR PARKS, CONCESSIONS, RIDES, BATH HOUSES, ETC.
Send for Illustrated Leaflet showing at various Rides.

CINCINNATI'S CONEY
Is Preparing for Its Biggest Year—New Attractions Being Installed!

Atlantic City, March 12.—According to the latest reports, the Coney Island amusement park is making no change this year from last season, and will open its gates on April 1 when it opens for the year. The park is expected to be in full swing by April 15, and will be in operation until the end of September.

Coney Island was purchased by the city of New York in 1869 and has been a popular resort ever since. It is located on a peninsula at the mouth of the East River and is connected to Manhattan by a bridge. The park is well known for its beaches, boardwalk, and amusement rides.

Attention is drawn to the fact that the park will be open for business on April 1, and that the annual Easter convention will be held there at that time. The convention is an important event in the life of the amusement park, and during the convention the park is open every day.

The Coney Island amusement park is one of the largest and most popular in the world, and attracts millions of visitors each year. It is expected to be in full swing by April 1, and will be open every day during the summer season.

In conclusion, the Coney Island amusement park is a popular destination for visitors from all over the world, and is expected to be in full swing by April 1. Visitors are encouraged to come and enjoy the many attractions and activities offered by the park.
LIST OF FAIRS

The Data Contained in This List Gives All the Dates of This Season’s Fairs Obtainable Up to Time of Going to Press—Additions Will Be Made in Subsequent Issues as Received

ALABAMA


ARKANSAS


COLORADO


CONNECTICUT


49 THE BILLBOARD

MARCH 19, 1921

YOUR FEATURE

It will prove to be if you play this act, no matter what other attractions you may have, whether it is the latest and most reckless Aerial Utts, or the big Lion and Tiger Act, with the reputation of the ferocious actors having eaten moth tunnels.

Lionel Legare’s Mammoth Spiral Tower Exhibition

A tremendous crowd drawer that holds them spellbound. Not over in a flash, but it is a long and varied performance. Act contains many original and sensational feats. The ascent and descent of tower, in conjunction with the many feats performed therewith, is but a portion of this versatile attraction.

This marvelous crowd attractor has successfully appeared at the following amusement enterprises which are the leaders in their particular lines:

FAIRS

The star sensational feature at the Minnesota State Fair and at hundreds of other Fairs.

CARNIVALS

The big billing feature at the Annual Ak-Sar-Ben Carnival, Omaha, and at scores of other Carnivals.

PARKS

The headlining feature at White City Park, Chicago, and at dozens of other Parks.

Playing return engagements two, three and four years in succession.

Address all communications to

LIONEL LEGARE, Corner W. Market Street and Park Avenue, BETHLEHEM, PA.
is now presenting the most spectacular, the most daring and highest aerial act in the world, and two other big acts? His acts never fail to create a sensation wherever he appears. A wonderful act for Fairs, Parks and Home Comings. His aerial act is always presented on top of the highest building in your town or on top of four of the tallest telephone poles obtainable on your Fair Grounds. We have hundreds of letters from different Fair Secretaries, praising the interest, energy and good work of

HARRY RICH

"The Man Who Flirts With Death"

Thril your crowds and you have pleased them. For further information address

ROBINSON ATTRACTIONS

202 So. State Street,

—

Chicago, Ill.

A Thriller

A Thriller

WALTER STANTON

FAIR SECRETARIES AND MANAGERS, NOTE!!

Book Early if You Want

WALTER STANTON'S

UNIQUE COMEDY FREE ATTRACTIONS

GIANl\ ROOSTER

OLD MOTHER GOOSE

RABBIT PANTOMIME

Permanent Address: care BILLBOARD, CHICAGO, ILL

Ask Mr. Chapman, of Ionia, Mich., about the above attractions.

— GIANT ROOSTER —

Norfolk, Virginia, Fair

SEPT. 5-6-7-8-9-10 6 BIG DAYS—6 BIG NIGHTS

All Concession space open. CONCESSIONARIES, write now and secure choice locations. Largest and Best Midway of Virginia Fairs.

FREDERICK CRAFTON, Mgr., 620 Dickinson Bldg., NORFOLK, VA.

OGLE COUNTY FAIR

OREGON, ILLINOIS, SEPT. 6, 7, 8, 9, 1921

The best County Fair in the rich northern section of Illinois. Want to hear from good Acts who book independent. Also from Concession People.

E. D. LANDERS, Sec'y, Oregon, Ill.
ATTENTION! CONCESSION MEN

THE KANSAS AND OKLAHOMA FAIR AND RACING CIRCUIT. Twelve weeks, commencing the week of August 1, at
ST. MARYS, KAN., W. P. Youngkamp, Secretary.
ANTHONY, KAN., L. G. Jennings, Secretary.
FREDONIA, KAN., W. E. Brown, Secretary.
EUREKA, KAN., Wm. Brown, Secretary.
OTAWA, KAN., P. P. Elder, Jr., Secretary.
THE KANSAS STATE FAIR, TOPEKA, KAN., Phil Dixon, Secretary.
THE KANSAS STATE FAIR, HUTCHINSON, KAN., A. L. Sponser, Secretary.
CHANUTE, KAN., Geo. K. Bidwell, Secretary.
OKLAHOMA CITY, OKLA., I. S. Mahan, Manager, Secretary.
CUTZTOWN, PA., George W. Brodhead, Secretary.
MUSKOGUEE, OKLA., Ethel Murray Simmonds, Secretary.
For information and contracts write Local Secretary of each Fair.

DAY AND NIGHT FAIR
NEWARK, OHIO
Sept. 13-14-15 and 16
Get in, Boys, as the Space is Limited. No Grit, all Legitimate. Address the Secretary;
BOOTH CLEARED OUT.
FIRST NIGHT FAIR EVER HELD IN NEWARK,

THE SOUTH LOUISIANA FAIR
DONALDSOVILLE, LOUISIANA
OCTOBER 2, 3, 4, 5, 6, 7, 8, 9, 1921—
Our Free Admission program for all calls for an expenditure of $10,000.00 for eight nights of Finale.
Our attendance during eight days last year exceeded 100,000. Our gate is set this year for
We are.a Fair to be Seen, Heard, and Remembered.
WANTED—A Brilliant Carnival Company and any number of clean Concessions. No skins allowed, on canvas for cash and no junk. Good hunter to be made instantly. If you can come, write to
R. S. VICKERS, Secretary-Manager, Donaldsonville, Louisiana.

KUTZTOWN FAIR
AUGUST 23, 24, 25, 26, 27, 1921

AUSTIN, MINNESOTA
COMBINED FAIR and STOCK SHOW
AUG. 23-24-25-26
SHOWS AND CONCESSIONS WANTED
J. W. HARE, Secretary, Austin, Minnesota

ALFRENO (Swartz)
The greatest Comedy and Sensational High Wire Act. Has open time for Fairs, Parks, Celebrations, Carnivals, Exhibitions, etc. This act can be erected from high poles or from building to building. For terms, etc.

MRS. A. A. SWARTZ, Manager, 525 Fulton St., New York.
No. 48—7-1 Bill Books, made of genuine sheep leather; soft, flexible, finished for secretary, lawyer, dentist, surgeon, etc. These books are made exactly as the illustration, nicely creased and finished. Sizes, when open, 3¾ x 6¾. Made in black and tan colors. Black, Per Gross, $20.00; Tan, Per Gross, $4.00.

No. 49—7-1 Bill Books, made of genuine sheep leather; auto leather, assorted grains. Sizes, when open, 3¾ x 6¾. Per Gross, $20.00.


No. 51—6-1 Bill Books, made of auto leather. ESPECIALLY MANUFACTURED FOR WHEEL PURPOSE. In 10-Gross Lots, Per Gross... $12.00

6 SAMPLES, $1.50; SINGLE SAMPLE, 30c.

The Chicago-Boston Style Bag

made of heavy stock auto leather; size, 14 inches. The bag which will bring the crowd to your store. Made with pinned frame, corner bumpers. Lined with beautiful cretonne lining. Per Dozen, $21.00. Sample, $2.25.

Same bag made of genuine leather. Per Dozen, $30.00. Sample, $3.00.

26-Piece Silveroid Silverware consisting of 6 knives, 6 forks, 6 table spoons, 6 tea spoons, sugar shell and butter knife. This set is made of white composition metal, highly silveroid finish. Each set packed in a plain shipping carton.

Price per Set, $1.35 Sample mailed for $1.65

GIRLS' PURSES made of white metal, fancy engraved, beautifully colored. This is the kind every child wants one. Per Gross, $30.00. Sample, 50c.

BLANKET OPERATORS We have a line of genuine leather Library Table Covers. Leather Vanity bag that will make big money for you. (Excellent for intermediate.)

PITCHEM We have an assortment of five pieces which you will clean up with.

Per Gross, $30.00. Sample, 50c.

We also carry a complete line of alums, jewelry, watches, Sales Board assortments and wheels.

Write for our complete catalogue. One-third deposit, balance C. O. D. When in Chicago don't fail to visit our office. In the heart of the Loop.

N. GOLDSMITH & BROS. 100 N. WELLES ST. CHICAGO, ILL.

Long Distance Telephone: Franklin 3654.

MARCH 19, 1929

The Billboard
## WorldRadioHistory

**ATTENTION—PREMIUM DEALERS and SALESBOARD OPERATORS**

**THE BIGGEST PREMIUM FOR THE MONEY ON THE MARKET**

The Nationally Advertised Safety Razor, Known to Every Man in the Country—the wonderful Auto Strop Razor—Gold Plated

**The FIRST TIME EVER OFFERED TO PREMIUM AND SALESBOARD DEALERS**

**WRITE TODAY FOR PRICES**

**ATKINSON NOVELTY CO.**

517 East 43rd Street

CHICAGO, ILL.

**NOTE**—The Auto Strop Razor is the only Safety Razor that sharpens its own blades

---

### AGENTS, SALESBOARD OPERATORS, JOBBERS

**ATKINSON NOVELTY CO.**

ESTABLISHED 1904

LARGEST DEALERS OF FISHING TACKLE, GUN AND SALESBOARD ASSORTMENTS IN THE U.S.

---

### NEW YORK

- **Albany**—Albany Ch. Agrl. Soc. Sept. 29.
- **Albany**—Albany Ch. Agrl. Soc. & Expo. Sept. 29.
- **Albany**—Albany Ch. Agrl. Soc. Sept. 29.
- **Baratia**—Albany Ch. Agrl. Soc. Sept. 29.
- **Binghamton**—Binghamton Industrial Expo. Sept. 25.
- **Broome**—Broome Co. Agrl. Soc. Sept. 25.
- **Catskill**—Catskill Valley Fair. Aug. 16.
- **Chenery**—Chenery Ch. Agrl. Soc. Sept. 15.
- **Clinton**—Clinton Ch. Agrl. Soc. Sept. 15.
- **Cobleskill**—Catskill Ch. Agrl. Soc. Sept. 15.
- **Cuba**—Cuba's Big Fair. Sept. 13-17.
- **Cuyahoga Falls**—Cuyahoga Co. Agrl. Soc. Sept. 15.
- **Dunkirk**—Dunkirk Co. Agrl. Soc. Sept. 15.
- **Eldersburg**—Eldersburg Fair. Sept. 15.
- **Elizabethtown**—Elizabethtown Co. Agrl. Soc. Sept. 15.
- **Ellenville**—Ellenville Co. Agrl. Soc. Sept. 15.
- **Fayetteville**—Fayetteville Co. Agrl. Soc. Sept. 15.
- **Frederick**—Frederick Ch. Agrl. Soc. Sept. 14.
- **Front Royal**—Front Royal Co. Agrl. Soc. Sept. 15.
- **Hartford**—Hartford Co. Agrl. Soc. Sept. 15.
- **Hilltop**—Hilltop Co. Agrl. Soc. Sept. 15.
- **Hilliard**—Hilliard Ch. Agrl. Soc. Sept. 15.
- **Huntington**—Huntington Ch. Agrl. Soc. Sept. 15.
- **Huntington**—Huntington Ch. Agrl. Soc. Sept. 15.
- **Huntington**—Huntington Ch. Agrl. Soc. Sept. 15.
- **Lakeville**—Lakeville Co. Agrl. Soc. Sept. 15.
- **Logansport**—Logansport Ch. Agrl. Soc. Sept. 15.
- **Loudonville**—Loudonville Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
- **Fond du Lac**—Fond du Lac Co. Agrl. Soc. Sept. 15.
JERSEY RINGEL

AN ORIGINATOR, NOT AN IMITATOR

HERE'S HIS LATEST SENSATION

THE DOUBLE LOOP-THE-LOOP

Night Flying

Ringel's night flying program does not merely consist of a ship flying around with a few dangerous looking stunts. He flies on a REAL ACT. He does his standing Loop-the-Loop (Act No. 2) and Act No. 6 at night, with the ship lighted up so that the acrobatics may be seen from the ground. His pilot, the oldest and most experienced night-flying aviator in the United States.

THE FAIR THAT MAKES THE CONcessionaires Happy

IONIA FREE FAIR

1921 - AUGUST 16-17-18-19 - 1921

A Fair with six years of successful operations. Day and Night Fair featuring many free attractions. Four days of fast horse racing. No admission.

Only the best concessions allowed and only Clean and Up-To-Date Concessions allowed. Last Year's Attendance 83,000.

FRED A. CHAPMAN, Secretary, Ionia, Michigan.

THE BILLBOARD


September 2, 3, 5 (Labor Day) 1921

WIDELY ADVERTISED - ATTENDANCE, 100,000

Big Midway—Concession rates: $1.00 to $7.00 front foot. Every foot of desirable space sold last season before the opening of the Fair. Don't get left this year. Apply early to


Fifth Annual Glenn County Fair

Orland, Calif.

September 19 to 24, inclusive, 1921. Six big days and nights, California's largest real County Fair. Reservations now. JNO. J. FLAHERTY, Pres. E. A. KIRK, Secy. E. J. FALK, General Manager. Address the Manager, Orland, Cal.

MENTION US, PLEASE—THE BILLBOARD.
Wanted—Shows, Concessions
8 BIG KENTUCKY-ILLINOIS-INDIANA FAIRS


All kinds of Concessions and Shows with neat, clean frame-ups wanted. No grill or cooch. Record-breaking crowds at above, desire the same five years. As before, made them. All Race Purses increased, rates for shows from $200.00 to $500.00. Big Premiums for Farm Products and Live Stock.

Good crops and all coal mines working full time. Mutual Betting on Races at Henderson, Uniontown and Hopkinsville.

Wisconsin State Fair
AT MILWAUKEE
SIX DAYS AND SIX NIGHTS
Aug. 29, 30, Sept. 1, 2, 3
1920 ATTENDANCE 329,394

Secretary, Oliver E. Remey, Suppt. of Concessions, Charles W. Hurst

WANTED—SHOWS

Allegan County Fair, Aug. 30th to Sept. 3rd, 1921
ONE OF MICHIGAN'S OLDEST AND RICHEST FAIRS
We had a whale of a show list year. We always do. We are spending $250,000 on Free Attractions this year and any others that will keep our Midway right up to the minute. Write me today.

Mr. Dealer!

It makes no difference what you have been selling, but any live man can make more money by selling

RAINCOATS

Price of Men's Coats,$2.00 Each, in quantity lots.
Cash deposit with order.

AGENTS WANTED.
EASTERN RAINCOAT CO.
517 W. Roosevelt Rd., CHICAGO, ILL.
This List Contains All of the Important Parks Which Will be In Operation During the Season of 1921

**DELAWARE**


Clinton—Ellington Park, C. E. Workman, mgr., plays vaudeville.

**DISTRICT OF COLUMBIA**


**FLORIDA**

Clearwater—Clearwater Inlet, J. A. Camp, mgr., plays bands, but no vaudeville.

Clearwater—Clearwater Inlet, J. A. Camp, mgr., plays bands, but no vaudeville.

**GEORGIA**

Atlanta—Lakewood Park, Southeastern Park Co., mgr., plays bands, but no vaudeville.

**ILLINOIS**

Shelbyville—Crescent Park, E. H. Butler, mgr., plays vaudeville and bands at times.

**INDIANA**

Anderson—Muncie Park, O. D. Johnson, mgr.; plays vaudeville, no bands.

Lafayette—Forest Park, W. L. Webster, mgr., plays vaudeville, no bands.

Washington—Glen Echo (Md.) Park, near Washington, Glen Echo Park Co., prop., mgr., and mgr. attractions; plays bands, but no vaudeville.

Washington—Glen Echo (Md.) Park, near Washington, Glen Echo Park Co., prop., mgr., and mgr. attractions; plays bands, but no vaudeville.

**IOWA**

Cedar Rapids—Gilmore City Park, W. A. Beaumont, mgr., plays vaudeville, but no bands.

**KANSAS**

**KENTUCKY**

Louisville—Southside Park, Henry M. Bennett, mgr., plays vaudeville and bands.

**LOUISIANA**

New Orleans—City Park, W. S. Bayliss, mgr., plays independent vaudeville.

**MASSACHUSETTS**

Boston—South Boston Park, R. A. Wilton, mgr., plays vaudeville and bands.

**MICHIGAN**

**MINNESOTA**

Minneapolis—Pyramid Park, Carl R. Johnson, mgr.; plays independent vaudeville.

Minneapolis—Pyramid Park, Carl R. Johnson, mgr.; plays independent vaudeville.

**MISSOURI**

**NEW JERSEY**

**NEW MEXICO**

**NEW YORK**

**OHIO**

**OKLAHOMA**

**PENNSYLVANIA**

**RHODE ISLAND**

**SOUTH CAROLINA**

**TENNESSEE**

**TEXAS**

**VERMONT**

**VERMONT**

**VIRGINIA**

**WISCONSIN**

**WYOMING**

**Openings for Riding Devices and Shows**

**WHAT WE WANT**

**WHAT WE HAVE**

**WHAT HAVE YOU?**

**WE WANT**

**WE HAVE**

**WHAT HAVE YOU?**
THE MASTER CYCLE SENSATIONALIST

DARE-DEVIL DOHERTY

"THE DARE-DEVIL OF THEM ALL."

PRESENTING HIS LATEST AND GREATEST CYCLE SENSATION

"Leap for Life in Flames"

Accomplishing successfully a performance that is almost unbelievable. The most remarkable exhibition of DARING and SKILL known to the SHOW WORLD. A feat that is far and away beyond anything ever attempted. Not a foolhardy piece of recklessness, but an achievement perfected after years of constant practice and calculation. FASCINATINGLY and BRILLIANTLY performed. HERALDED BY THE PRESS AND MOTION PICTURES AND PRONOUNCED BY ALL WHO HAVE WITNESSED IT.

THE NEWEST, BIGGEST
AND MOST

***SPECTACULAR***

OUTDOOR THRILLER

and CROWD GETTER

OBTAINABLE

Breaking ALL CROWD RECORDS

and RE-ENGAGED EVERYWHERE

SPECIAL ONE AND SIXTEEN-SHEET FOUR-COLOR LITHOGRAPHS

NOW BOOKING

Parks, Fairs and Celebrations

MANAGERS: SEND FOR MOTION PICTURES AND BE CONVINCED.

If you are not already acquainted with DOHERTY'S attraction and reliability, you need take no chances, for you can see the act in its entirety before you sign contracts by sending for MOTION PICTURES taken at SPANISH FORT PARK, NEW ORLEANS. These pictures will be sent for your inspection. Show the DAY PERFORMANCE and also the NIGHT EXHIBITION "IN FLAMES."

For reproductions of original photographs of STRUCTURE and ENDORSEMENTS of PROMINENT PARK MANAGERS, see my TWO-COLOR PAGE AD in the 1920 CHRISTMAS NUMBER of THE BILLBOARD.

DARE-DEVIL DOHERTY

Is the one man in the whole world performing this act. It would be suicide for any other to attempt it.

For open time, terms and full particulars, address

D. D. DOHERTY

Cincinnati, Ohio
A "lot" of you will find that "GETTING OFF THE ROAD," what with transportation increasing right along and other HIGH "WAY" expenses, that there is more in it in a season at

Midway Electric Park

MIDDLETOWN, N. Y.

"ON THE TROLLEY LINE."

WANT Fritol, Ferris Wheel Whip, and any good Riding Devices, New artistic buildings for meritorious Shows.

Also can place few more clean, legitimate Concessions, such as Silver Vessels, Pianos, Banks, Rides, Sunshine, and Concessionsaries, come and investigate this old-established Park, which is being thoroughly rebuilt. Write or call.

WM. DONNESON, Mgr., Box 348, MIDDLETOWN, N. Y.

MAHONING PARK

WARREN, OHIO

To lease Buildings for CIRCUS, Dance Hall, Rink. Flat rental. To lease Ground for Merry-Go-Round, Swings, Whit, Aeroplane, Fun-House, Side-Show, Band, Sun seven days a week.

• BOATING, BATHING, LUNCH AND ARCADE LEASED.

Address J. L. HERBOLD, Leavittsburg, O.

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCELLANEOUS

MISCEL
“Personally I have never known of an attraction involving an investment which has proven such an asset either to the owner or the manager. The standard management is maintained in the future there is no reason why the OVER THE FALLS should not be just as popular, if not more so, ten years hence.”

permanent  "OVER THE FALLS" Now in Operation

Coney Island, New York.
Silver Spray Springs, Long Branch.
Palisades Park, Palisades, N. J.
Spring Grove Park, Oradell, N. J.
White City, Chicago.
Spring Grove Park, Fair Haven, N. Y.
Kinney Pier, Venice, Cal.

Additional rides now being constructed.

PARKING—Fort Worth, Texas.
Great State Fairs of America and Canada.
For complete information address our Executive Offices

OVER THE FALLS CO., Inc., 1403 Lytton Blvd, Chicago

Telephone, Harrison 1906.

E. J. KILPATRICK, President.

Concessions Wanted for RIVERVIEW PARK, WASHINGTON, D. C.

Carrousel, Ferris Wheel, Aerial Swing, Venetian Swings, Shooting Galloons, Flying Ducks, Rocking Horse, Donkey Track, two or three good live. Tent Shows. The only colored resort in or around Washington D. C. 1,200 people to draw from. Open seven days, Season well booked. Opens Spring. Address Box 84 L. I. M. Co., Owner.

Address EDWARD S. WHITING, President, Amusement Security Corp, Room 5 Center Market, Washington, D. C.

1921 HIGH STRIKERS—GET YOURS EARLY

Selling now only 25¢ each for the NEW 1921 "HIGH STRIKERS" in time for the BIG MONEY DAYS in the spring. Sent on all orders which are received by March 19, 1921.

MOORE BROS., Mgrs., Lapeer, Michigan.

WASHINGTON—Ogdensburg Park, between Waterport and Sandusky, N. Y., Joseph J. Heilman, mgr.; plays bands, but no vaudeville.

West Chester—Jenny Lind Park, Robert B. Halse, mgr.; plays bands, but no vaudeville.

New York—Rose Lawn Park, Northern Blvd, Flushing, N. Y., mgr.; plays bands, but no vaudeville.

Wellesley—Burr’s Hill Park, G. K. Brown, mgr.; plays bands, but no vaudeville.

Waterford—Waterford Park, owned and operated by Founders Park Assn., General Office, 544 Madison Ave., N. Y.

York—Highland Park, York Railway Co., mgr.; plays bands and vaudeville occasionally.

SOUTH CAROLINA

Anderson—Sohl’s Olympic Park, A. W. Smith, mgr.; park plays vaudeville and bands.

Asheville—Asheville Amusement Co., mgrs.; James Rutland, prop.; W. F. T. Williams, mgr.; park does not play vaudeville or bands.

Columbia—Victory Amusement Park, L. Market, mgr.; plays bands, but no vaudeville. Address Box 75, Columbia.

South Carolina—South Carolina Park, A. J. Young, mgr.; plays vaudeville and bands.

Virginia

Norfolk—Ocean View Park, B. H. Millard, mgr.

Richmond—Reynolds Park, C. B. McCullough, prop.; James J. Carrigan, mgr. and mgr. attractions; plays bands, but no vaudeville.

SOUTH DAKOTA

Bismarck—Bismarck Park, T. E. Bunch, mgr.; does not play vaudeville or bands.

Dakota—Bis-Tron Park, J. O. Schwan, mgr.; plays bands, but no vaudeville.

Fargo—Riverside Park, A. B. H. Berkman, prop.; L. O. Shafer, mgr.; does not play vaudeville or bands.

McCook—McCook Park, J. A. Currey, mgr.; plays vaudeville and bands.

Minneapolis—Minneapolis Park, L. M. Caudle, mgr.; does not play vaudeville or bands.

Nebraska—Nebraska Park, A. B. H. Berkman, prop.; L. O. Shafer, mgr.; does not play vaudeville or bands.

Omaha—Omaha Park, S. A. McGowan, mgr.; plays bands, but no vaudeville.

Rock Island—Rock Island Park, J. E. M. G. McElroy, mgr.


Wisconsin

Java—Java Park, D. W. Osborn, mgr.; plays bands, but no vaudeville.

Milwaukee—Milwaukee Park, J. E. M. G. McElroy, mgr.; plays bands, but no vaudeville.

Missouri

Columbia—Columbia Park, A. B. H. Berkman, prop.; L. O. Shafer, mgr.; does not play vaudeville or bands.

St. Louis—St. Louis Park, A. B. H. Berkman, prop.; L. O. Shafer, mgr.; does not play vaudeville or bands.

NEW YORK

Albany—Homer Park, R. B. Chalmers, mgr.; plays bands, but no vaudeville.

Brooklyn—Brooklyn Park, N. J., R. E. Şteiner, mgr.; does not play vaudeville or bands.

Coney Island—Coney Island Park, J. S. M. G. McElroy, mgr.; plays bands, but no vaudeville.

Queens—Queens Park, A. B. H. Berkman, prop.; L. O. Shafer, mgr.; does not play vaudeville or bands.

SOUTH AMERICA

Argentina—Inca Park, R. H. Smart, mgr.; park plays vaudeville and bands.

Peru—Peru Park, E. Genpo, prop., mgr.; does not play vaudeville or bands.

BRAZIL

Sao Paulo—Sao Paulo Park, E. G. B. de Freitas, mgr.; plays bands, but no vaudeville.

PORTUGAL

Lisbon—Lisbon Park, E. G. B. de Freitas, mgr.; does not play vaudeville or bands.

SPAIN

Barcelona—Barcelona Park, E. G. B. de Freitas, mgr.; does not play vaudeville or bands.

ENGLAND

Dover—Dover Park, J. S. M. G. McElroy, mgr.; plays bands, but no vaudeville.

LONDON—London Park, J. S. M. G. McElroy, mgr.; does not play vaudeville or bands.
RIVER VIEW PARK
Baltimore, Maryland

Open For High-Class Shows and Concessions

WANTED
CONCESSIONS OPEN

WOMONDO


NEW JERSEY

 temp; park plays and bands.


WOMONDO

The world's most popular swimming pool game!

A ROLL-O-POOL
NO PARK IS COMPLETE
WITHOUT THIS EXCELLENT GAME

We have on hand 12 styles of "B" regular $45.00 games that we will sell to first comers for
$25.00 PER GAME

In first-class condition; used only for demonstrating purposes.
First come, first served.

ROLL-O-POOL CO., Inc.
933 MAIN STREET, STAMFORD, CONN.
LYCEUM BUREAUS

Alkabrat Ljr< eum Syatem, Inc., Ilealy npig , Community Lyceum Bureau, Aurora. Md.; Mar¬

D.ite Lyceum Bnr'au. 610 Wilson Bldg , Dallas.

Co-Operattre Lyceum Bureau, Sulliran, 111.; W.

llnlladay Lyceum Bureau. 026 Flynn Bldg. Dog

Interstate I.yreum Bureau, 1603 Kimball Hall,

nooTer. Florence Jennie. 800 Orchestra Bldg.,

lea Keedlck Lyceum Rureaui 437 Fifth are..


Olite and Boyle ata., St. Eouia, Mo.; Walter

ItilJ Nurtb Anieriran Uldg , ('btcac<>. 111.,

mgr.. O. B Stepbenaon, aecy-treaa.

John Isirtng Cook* repreaentatlre

tin T. Pope, mgr.; L. 0. Wolcott, aocy.-

laD<l. U ; A. 0. Cult, ptea . L. J. Allier, gen.

MARCH 1», 1921

('•iTln. mrr '

Dennis, mgr.

Clereland, O.; C. E Grant, mgr.

City; Wm. It. Feakins, pres ; Norman I'lass.

Chicago. Ill.

* 210

Redpath Lyceum Biureaiia: Kimball Hall. (Tit-

(O'pheiim Bldg , Vancouver. B. . Can.; Harold

Boston. Mass.; Mabel B Fry, exec secy.

Bldg. Ixia Angelet, Cal.; Harry K. Minor,

Campbell, Bldg , Bloomington, 111.; Jas. I.,. Loar, mgr.

gen. mgr

bus. O.; W. V. Htrriaon, mgr.

Kllisoo-Wbite South Sea Chantaquaa. Box 466,

Western Welfare CTiautauqua, Pierce City.

Kansas City, Mo ; Cbss. F. Horner, mgr.

City; W. Meneley. pres.; C. BenJ. Flanklin, gen.

White Ftniertainment Bureau, IW Boylston at..

 Klan ; R<>y Campbell, mgr.

(Continued on page 119)

LIST OF INDEPENDENT CHAUTAUQUAS AND

SECRETARIES

SECRETARIES

Colorado

Boister—F. A. Bogues. . . . July 24-28

Colorado

Boulder—F. A. Bnggess. July 1-Aug. 28

Centralis—Robt. Bellamy .

Harry—B. B. Watson .

Crosby—V. F. Goddard .

Crosby—V. F. Goddard .

Pans—Julius Broehl .Aug. 12-21


Rluffton—Harry W. Park c.

•Biooklyn—W. E L Ilackleman. Irv

Roundlow—Jos. l-'oisvihe .July 31-.Vug 7

Vt Vernon—(V J Ryiii nger ..

ZionsTille--J. S. Hussey .Ang. S-II

(Continued on page 119)

MICHIGAN

Beaumont—F. B. Rains...

KaUum—W. E L Ilackleman. Irv

Maysvtlle—A. J. Hitt .Aug 14-20

Bay View-Dr. E. W. Greene. Abing-

Nebraska

Western Welfare CTiautauqua, Pierce City.

Kansas City, Mo ; Cbss. F. Horner, mgr.

City; W. Meneley. pres.; C. BenJ. Flanklin, gen.

bus. O.; W. V. Htrriaon, mgr.

Kllisoo-Wbite South Sea Chantaquaa. Box 466,

Western Welfare CTiautauqua, Pierce City.

Kansas City, Mo ; Cbss. F. Horner, mgr.

City; W. Meneley. pres.; C. BenJ. Flanklin, gen.

bus. O.; W. V. Htrriaon, mgr.

Kllisoo-Wbite South Sea Chantaquaa. Box 466,

Western Welfare CTiautauqua, Pierce City.

Kansas City, Mo ; Cbss. F. Horner, mgr.

City; W. Meneley. pres.; C. BenJ. Flanklin, gen.

bus. O.; W. V. Htrriaon, mgr.

Kllisoo-Wbite South Sea Chantaquaa. Box 466,

Western Welfare CTiautauqua, Pierce City.

Kansas City, Mo ; Cbss. F. Horner, mgr.

City; W. Meneley. pres.; C. BenJ. Flanklin, gen.
LIST OF CONVENTIONS
CONCLAVES AND ASSEMBLIES

Compiled by Means of The Billboard's Unequaled Facilities and of Special Interest to Novelty Manufacturers and Dealers, Street Men, Fair Followers, etc.

ALABAMA
Bibb—Knights of Pythias. April 21, J. D. Fear. Bibb, Ala.
Montgomery—State, June 12, H. E. Martin.
Montgomery—May 19, J. B. Martin.
Montgomery—State, June 12, H. E. Martin.

ARKANSAS
Springfield—State Medical Soc. May 17-19.

CALIFORNIA
San Francisco—Sons of America. April 15-16.
San Francisco—State Medical Soc. April 16-19.
San Francisco—State, May 16-19.
San Francisco—State Sunday School Assoc. April 11-14.
San Francisco—State, May 12-15.

CONNECTICUT

FLORIDA
Aurora—State Fed. of Labor. April 22.
Fort Lauderdale—State Fed. of Labor. April 12.

GEORGIA
Athens—State, May 19.
Athens—State Medical Soc., April 17.

IDAHO

ILLINOIS
Chicago—Ill. Hospital Assn.

INDIANA

IOWA
Burlington—Knights of Pythias. May 9.

KANSAS
Emporia—Knights of Columbus. May 10-11.

LOUISIANA
New Orleans—Lodge of Honor. April 22.

MAINE

MASSACHUSETTS
Brockton—Women's Relief Corps. April 15.

MICHIGAN

MINNESOTA

MISSISSIPPI

MISSOURI

KENTUCKY
Louisville—Worshipful Masters' Assn. May 22-23.

LOUISIANA
New Orleans—Lodge of Honor. April 22.

MARYLAND

MASSACHUSETTS
Brockton—Women's Relief Corps. April 15.

JOHN J. CROWE, Circulating Editor.

BE THE FIRST
ALL THE RAGE
Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.
We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

DECORATIVE ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

C. M. Zink, 40 Francis Pythia.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

REPUBLIC FURNITURE CO., Prop., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.

DE COVIT ART STUDIO
C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

BE THE FIRST
Send $1.75 for sample of Studlet Girl, with beautiful dress.

Send $1.10 for sample of OutlinK Girl, beautiful colored card, the same price.

C. CUCCO, Prop., VENICE, CALIF.
112 Thirteenth St.

We also manufacture a full line of Unck Girl with beautiful colored card, the same price.

SCD. BOYD, PROP., VENICE, CALIF.
112 Thirteenth St.
HERE'S THE CANDY

for Wheels and Park Concessions.

AND LIQUID CHOCOLATE CHERRIES
and other high quality goods put up in fine looking packages that draw patronage.

SURPRISING LOW PRICES
More profit for you and satisfaction for your customers.

Write now for samples and special low prices.

C. S. BALL CANDY CO.,
DEPT. B.
DAYTON, OHIO.
1921 Will Reward Hustlers Who Use Our Modern, Up-to-date Stores and Ideas

H. C. EVANS
1528 W. Adams St.

EVANS' AUTO SPEEDWAY
This is the premier amusement park novelty—acknowledged by all the greatest science and skill contest concession ever placed before the public.

EVANS' GEOGRAPHICAL FLASHER
-OR-
ILLUMINATED MAP
ANOTHER EVANS' MASTERPIECE

THE 100% RIDE INVESTMENT—Low initial cost, low operating cost, men, women and children, and a great repeater. Give us a chance.

GENUINE INDIAN BEACON BLANKETS
You all know this Blanket—tried, true and proven. No other Blanket can flash and snap—so don't experiment with the unknown.

SILVERWARE FOR $1
We carry a full stock of the celebrated C. W. Taylor line of Silverware. Write for full description.

EVANS' VEST

MECHANICALLY OPERATED FIGURINE targets. A ball game without equal as an attraction.

WRITE FOR FULL DESCRIPTION

BIG STOCK ALWAYS ON HAND.

AUTHORIZED AGENTS

WorldRadioHistory
EVANS’ YACHT RACE

Newest and most thrilling science and skill contest ever offered. Wonderfully fascinating and realistic. 16 beautiful yachts in full sail on a sparkling sea of color—makes a gorgeous flash. The 16 units give an earning capacity 50% greater than anything heretofore offered.

EVANS’ POP IT IN BUCKET
Science and skill just like a set.

EVANS’ AUTOMATIC ROLL DOWN or TALLY BOARD
A clean cut, science and skill Roll Down Table with automatic adder. Impossible to manipulate. Great earning power.

ALSO EQUIPPED WITH AN ELECTRICALLY ILLUMINATED TALLY BOARD.

EVANS & CO.
CHICAGO, ILL.

BILTMORE WHEEL

VENETIAN SWING
Operating expense, low upkeep—BUT BIG EARNING CAPACITY! An attraction for midway 50 feet of the cleanest, flashiest and most pleasing concession possible.

SILVER WHEELS
THE 1921 SENSATION
All highest grade Silverware. All shipments from Chicago stock same day order is received for full information and prices.

SHIPEMENTS MADE SAME DAY ORDER IS NO WAITS. NO DELAYS.

SCHEECK, 110 Fifth Avenue, New York City, N. Y.
OSETHAL, 112 E. Woodbridge Street, Detroit, Mich.

20 YEARS OF EXPERIENCE IN BUILDING AMUSEMENT DEVICES FOR THE CONCESSIONAIREE. THE LARGEST FACTORY DEVOTED EXCLUSIVELY TO THE AMUSEMENT INDUSTRY IN THE UNITED STATES.
OUR GUARANTEE IS BACK OF OUR GOODS. DON’T EXPERIMENT!
**COMING EVENTS**

- **ALABAMA**
  - Mobile-Alabama Show, April 19-21, R. L. Melton, 302 N. Broad St.
- **CONNECTICUT**
- **INDIANA**
  - Jeffersonville-Missionary Mars Gyps Convention, April 12-14, 142 N. Main St., Jeffersonville.
  - Indianapolis-Home Bldg. Show, May 1-5, 165 W. Market St., Indianapolis.
- **MISSOURI**
  - Kansas City-Kansas City Show (Convention Hall), April 17-22, S. B. Satterfield, General Manager.
- **NEW YORK**
  - Buffalo—Bowling Congress, March 15-17, 144 E. Main St., Buffalo.
- **OHIO**
  - Cincinnati—Knock Off Club Show, March 26-29, E. Deere, Cincinnati.
- **PENNSYLVANIA**
- **TEXAS**
  - Austin—Texas State Fair, March 14-19, 14 E. 17th St., Austin.
WHERE THEY WINTER

1. J. L. CRONIN SHOWS

New housing for winter 1921. What have you got to do with us? J. L. CRONIN, 60 East St., Cleveland 10th.

2. Cressey Amusement Co., George H. Myers, mgr.: Box 101, Nashville, Tenn.


6. Cappin’s, Harry, shows, Harry Coppley, mgr.: Room 110, 110 N. Broad, Indianapolis 2nd.

7. Conley’s, Frank B., Little Giant Shows, Box 511, 511 N. Broad, Nashville, Tenn.

8. Corman’s, W. L., United Shows, 1206 S. 10th St., St. Louis, Mo.


11. J. L. CRONIN SHOWS


16. Cappin’s, Harry, shows, Harry Coppley, mgr.: Room 110, 110 N. Broad, Indianapolis 2nd.

17. Conley’s, Frank B., Little Giant Shows, Box 511, 511 N. Broad, Nashville, Tenn.

18. Corman’s, W. L., United Shows, 1206 S. 10th St., St. Louis, Mo.


21. J. L. CRONIN SHOWS


26. Cappin’s, Harry, shows, Harry Coppley, mgr.: Room 110, 110 N. Broad, Indianapolis 2nd.

27. Conley’s, Frank B., Little Giant Shows, Box 511, 511 N. Broad, Nashville, Tenn.

28. Corman’s, W. L., United Shows, 1206 S. 10th St., St. Louis, Mo.


30. W. C. Richardson, mgr.: 200 N. Broad, Nashville, Tenn.

31. J. L. CRONIN SHOWS


34. Luedecke Bros., J. M., mgr.: 200 N. Broad, Cincinnati 10th.


36. Cappin’s, Harry, shows, Harry Coppley, mgr.: Room 110, 110 N. Broad, Indianapolis 2nd.

37. Conley’s, Frank B., Little Giant Shows, Box 511, 511 N. Broad, Nashville, Tenn.

38. Corman’s, W. L., United Shows, 1206 S. 10th St., St. Louis, Mo.


40. W. C. Richardson, mgr.: 200 N. Broad, Nashville, Tenn.

41. J. L. CRONIN SHOWS

42. Cressey Amusement Co., George H. Myers, mgr.: Room 101, 101 N. Broad, Nashville, Tenn.

43. Riney, J. L., mgr.: 7223 North Nolensville Pike, Nashville, Tenn.

44. Luedecke Bros., J. M., mgr.: 200 N. Broad, Cincinnati 10th.


46. Cappin’s, Harry, shows, Harry Coppley, mgr.: Room 110, 110 N. Broad, Indianapolis 2nd.

47. Conley’s, Frank B., Little Giant Shows, Box 511, 511 N. Broad, Nashville, Tenn.

48. Corman’s, W. L., United Shows, 1206 S. 10th St., St. Louis, Mo.


50. W. C. Richardson, mgr.: 200 N. Broad, Nashville, Tenn.

51. J. L. CRONIN SHOWS


56. Cappin’s, Harry, shows, Harry Coppley, mgr.: Room 110, 110 N. Broad, Indianapolis 2nd.

57. Conley’s, Frank B., Little Giant Shows, Box 511, 511 N. Broad, Nashville, Tenn.

58. Corman’s, W. L., United Shows, 1206 S. 10th St., St. Louis, Mo.

CARNIVAL MEN ATTENTION

JARVIS Doughnut and S Maker
Do YOU WANT THE CROWDS?

OF COURSE YOU DO!

All right—We can now furnish the JARVIS Doughnut Maker with oil burners and universal motors.

THINK what this means to the out-of-doors show business—Carnivals, Parks, Beaches! The HIT of the Season.

They can't resist it—

BUT YOU MUST ACT—NOW

THE JARVIS CORPORATION

212 W. Austin Ave., Dept. A, CHICAGO, ILL.

PICK-A-DENT

DUNBAR POPPERS have the capacity.
Just the thing for Parks.
Pop the quality that sells.

Many Styles, Including Automobile
CATALOG FREE

DUNBAR & CO.
2654 W. Lake St., CHICAGO

TENTS
BUILT TO STAND ABUSE

TUCKER DUCK & RUBBER CO., Ft. Smith, Ark.

Carnival and Street Men

Catalogue now ready. Our line of Blum Jewelry, Watches, Clocks and Novelties is larger than ever. We aim to please.

S. DAVIS CO.

H. SILVERMAN, Mgr.

COLEMAN BROS.

SHOWS WANTED—Tents, Cars, Bar and Perch, Pit and Athlete. All Shows to own their own goods.

THOMAS COLEMAN

THE CARNIVAL SUPPLY HOUSE

500 HIGH STREET, MIDDLETOWN, CONN.

SUCCEEDORS TO WYMAN & WYAT, OF 722 RACE STREET.

have moved their office and warehouse to THE CARNIVAL SUPPLY HOUSE, 1405 North Franklin St., Philadelphia, Pa. and are prepared to meet the demands of the show business in the East. Wirts for circular and general

EVERY TIME YOU MENTION THE BILLBOARD YOU PUT IN A BOOST FOR US.

MARCH 19, 1921
C. A. WORTHAM'S WORLD'S BEST SHOWS

AGE, 19, AND STILL GROWING. HEIGHT, 9 FT. 5 IN. WEIGHT, 320.

B. A. MYERS, Manager.

532 Putnam Building, New York.

THE GIANT OF GIANTS - TALLEST MAN IN ALL THE WORLD

SPECIAL FEATURE FOR SEASON 1921 WITH

C. A. WORTHAM'S WORLD'S BEST SHOWS

DOLLS CATS DOLLS

SQUATS, STATUARY, ETC.

12-inch Plain Dolls...

12-inch Hair Dolls...

$6.50, $6.00 and $6.50 per 100.

Dresses furnished when requested.

Call and see our stock or write for particulars.

Pacific Coast Statuary Co.

917 Hemlock Street, LOS ANGELES, CALIF.


GLOTH'S GREATER SHOWS
SPRING OPENING—1921 TOUR
FIRST SHOW IN FOUR YEARS, VERONA, PA., APRIL 22nd, AND PITTSBURGH TO FOLLOW.
Can use two more Up-to-Date Shows, also a Platform Show. Room for a few more Concessions. We have contracted for Professor Pasquale De Laurentiis' Famous Allied Concert Band Show carries five Up-to-Date Rides, Fifteen Paid Attraction; a Twenty-Car Show.
Address all mail to Robert Gloth, care of GLOTH GREATER SHOW, P. O. Box 1121, Pittsburgh, Pa.

SHOOTING GALLERIES
STRIKERS, BALL GAMES, WHEELS and CARNIVAL GOODS
WE LEAD THEM ALL—ASK THE MAN THAT OWNS ONE.

SEND FOR CATALOG—Specifying whether for Adult or Junior Classes or Carnivals.

F. C. MUELLER & CO.,
2652 Elston Ave., Chicago.

CANDIES
Full Line Special Packages
For Candy Wheel Trade
Write for Prices.
FRANK E. BLOCK CO.,
Atlanta, Ga.

No. 602 "ULERY" Pocket Knife Tool Kit.
Price, $3.00 complete.

9 ALL IN 1

Each Tool firmly attached or returned to carry even more.""
CIRCUS ROSTERS

The Following List Gives the Executive Staffs and Department Heads of Circuses and Wild West Shows for the Season of 1921


WORLD OF MIRTH SHOWS—Arthur Wright, mgr.; F. E. Rowland, auc.; George S. Sikes, gen. manager; Walter J. Kline, pres. Show opens at New York City, Apr. 12.

WORLD OF MIRTH SHOWS—Prof. and Mrs. C. D. Cutting, loc. com.; Geo. V. Sherrard, gen. manager; Arthur Wright, pres.; F. E. Rowland, auc.; George S. Sikes, gen. manager; Walter J. Kline, pres. Show opens at New York City, Apr. 12.


GIGANTIC CARNIVAL TO BE NATIONAL IN SCOPE

Plan of William Hale Thompson, Mayor of Chicago, for an Imposing "Pageant of Progress" Elaborated on at Meeting Attended by Midwestern Governors

Chicago, March 19.—The biggest carnival the world has ever seen will be inaugurated by Mayor William Hale Thompson, and will be known as the Municipal Fair, which will open on Monday, May 10, and close August 14.

Mayor Thompson first thought of making Chicago the world's greatest city by spending $100,000,000 on public improvements. But when he found he could not get the money, he changed his plan, and proposed to build a life-sized replica of the world, and charge admission to see it.

Then he fell back on the Municipal Fair idea, which he had long been advocating, and which he now proposes to carry out with unusual size. The fair has been named the "Pageant of Progress," and will be a living city, complete with streets, buildings, and people, all of which will be capable of movement.

Mayor Thompson has been assisted in his plans by a number of advisors, who have suggested various methods of making the fair a success, and who have contributed generously to its operation.

The fair will be open from 8 a.m. to 8 p.m., and will be free to all except those who wish to enter the city. The entrance fee will be $1.00, but children under 12 years of age will be admitted free.

The fair will include a number of features which have been planned to appeal to all classes of people. Among these are:

1. A magnificent parade of floats, with music and fireworks.
2. A grand fireworks display, with rockets and other pyrotechnic effects.
3. A mechanical exhibit, showing the latest inventions in transportation.
4. An exhibit of the newest products of industry, with samples of the latest manufactured goods.
5. A display of animals, including a great variety of rare and exotic species.

Mayor Thompson has also arranged for a number of special events, which will be held in conjunction with the fair. Among these are:

1. A concert, with many of the leading musicians of the country.
2. A circus, with acrobats, clowns, and other performers.
3. A race meeting, with horse and foot races.
4. A ball, with music and dancing.

Mayor Thompson is confident that the fair will be a great success, and he invites all Chicagoans to come and help make it a memorable event.

H. T. FREED EXPOSITION

NEWLY EMBELLISHED AND IMPROVED, THE SHOW OPENS APRIL 14

With all due respect to the grand, worthy and otherways, acknowledged and beloved city of Chicago, Harry T. Freed's new and improved exposition, the H. T. Freed Exposition, will be stepping along with the best of this coming season.

On account of the increased space necessary this season for the celebrities, the H. T. Freed Exposition, a bone of a city, has moved to a larger quarter. The ground is so well and so familiar with this location, which affords ample room, and the general arrangement of the building is so well adapted to the exalted activities of a city, that the show will be the first to step in the properly arranged quarters, and will give every indication of being a commercially important return.

Of course, the best entertainment is the biggest entertainment, and the H. T. Freed Exposition has it all, from the smallest to the biggest acts, and the show will be a success in every respect.

As usual, the show has its own band, and the music will be played on a first-class organ, and the show will also feature a large variety of musical entertainment, including a string band, a dance band, and a chorus of girls.

The H. T. Freed Exposition is a new show, and it will be different from every other show in the country, and it is sure to be a success.

The show opens April 14, and it will be a new and improved show, with all the best acts, and the show will be a success in every respect.

NORTHWESTERN SHOWS

36 East Woodbridge Street, DETROIT, MICHIGAN

CONCESSIONAIRES WHEEL MEN ARY YOU Satisfied to plod along with junk that will bring in the crowds up to look, or do you want something new that will bring them up for a play?

We carry the most up-to-date line of Fruit and Fancy Mexican Baskets and Mexican Aztec Pottery on the market. Send $5.00 for sample assortment of baskets and pottery, and quantity discount. All orders filled promptly. No delay or disappointment. Deposit required on all C. D. O. D. shipments.

MccVICAR & MATTHEWS

1210 TURBIDE STREET - LAREDO, TEXAS

COOPER RIALTO SHOWS

The Cooper Rialto Shows are about ready to hit the road, and will open in Clinton, Iowa, on the 22d, and will play in other places. The three-mule and one-seed shows are to be used.

Bill Dean will be with the outfit with his six mules. Mr. Cooper has several sides and will go in with these shows. The three-mule and one-seed shows are to be used.

Bill Dean will be with the outfit with his six mules. Mr. Cooper has several sides and will go in with these shows.
ATTENTION

BLANKET MEN

By experience all Concessionaires who have used blankets have found that, while the cost of the Cayuse INDIAN Blanket is slightly more than that of other blankets, the increased volume of business over any other blanket many, many times offsets the little difference in cost.

If you do not find that the Cayuse INDIAN will gross from 30% to 50% more than any other blanket, the Cayuse INDIAN BLANKET CO. will not further solicit your business.

Cayuse INDIAN Blankets

THE BLANKET THAT HAS NO COMPETITION

UNEQUALED FLASH.

THE BLANKET THAT TRULY SELLS ITSELF

ALL WOOL
NOT COTTON

Cayuse INDIAN Blankets
$6.75 each in lots of 25 or more

TO BE APPRECIATED MUST BE SEEN
Sample Blanket, prepaid on receipt of Indian Bath robe...

IF YOU USE CHINESE BASKETS
GET OUR PRICE

(25 per cent deposit with all orders, balance C. O. D.)

CAYUSE INDIAN BLANKET CO.

GENERAL OFFICE:
Room 300 Palmer House, Chicago, Ill.
U. S. DISTRIBUTORS.

BRANCH OFFICE:
A. ALBERT, 320 Market Street, San Francisco, Cal.
S. W. GLOVER, Manager.
We wish to announce that we have an entire building devoted exclusively to your wants. We carry the largest stock of Dolls, Chinese Baskets, Telephone Screen Dolls, Electric Lamp Dolls, Electric Eye Bears, Manicure Sets, Beacon Blankets, Wheels, Serial Paddles and a big line of 16-18-inch Dolls, which are all the rage this season.

No orders too small or too large for us. All orders shipped the same day received. If you are in New England it will pay you to give us a call.

Attention, Committees of New England!

American Legion, Fraternal Orders and Societies who propose running an affair of any kind will find it to their advantage to get in touch with us. We will furnish you with the above merchandise on consignment. We will also send one of our representatives to advise you how to manage your Fair or Bazaar successfully, without charge. Send for our catalog.

NEW ENGLAND DOLL CO., 17 Devonshire St., Boston, Mass.

TEL. CONN.

GLASS VASES
IRIDESCENT GLASSWARE
PLASTER STATUARY
PAPER DRESSES
SLUM GIVE-AWAY

BAYLESS BROS. & CO., Inc.
IN BUSINESS SINCE 1827
7th and Main---8th and Main,
LOUISVILLE, KY.

American-Puff 5c
The biggest and best selling Cigar on the mar¬
ket today. Strictly hand-made. $10.00 per M. You
will turn the page at $5.00 per box. Messrs. H. S.
and Bill for a box of 50 Cigars. per box.

FANCY SHELLED POP CORN
Best on the market. never take a date or
soon. Supplies Carnival operators our

AMERICAN POP CORN CO.,
Dec. 15.

Gum 1c A Pack
Sour and other flavors at old price.

BALL GUM SALESBOARO AND
GIVE-AWAY GUMS
HELMET GUM SHOP, Cincinnati, O.

BASKETS
-OF ALL DESCRIPTIONS-
For Carnivals, Concession Men
AND Sales Boards

Write for Prices on Fruit or Grocery Baskets
Where sold, and was wanted

BENJAMIN & LEIPZIG, Inc.
15 E. 15th Street,
NEW YORK CITY

NAT REISS SHOWS
Heads and Assistants in All Depart¬
ments Busy—Many Members Ar¬
riving at Winter Quarters

P connector, H. M. March 21st, everybody everybody steals his ond makes a run for the waiting for the arrival of the Nett Bows. H. M. March 21st, everybody everybody steals his ond makes a run for the waiting for the arrival of the Nett Bows.

THE LIEBIG COMPANY, Cigar Dep't.
BEAVER DAM, WISCONSIN

IN BUSINESS SINCE 1827

Pillow Tops, Candy
Aluminum Ware
Paddle Wheels
Low Prices
Quick Service

THE BLOW-BALL RACE
A New, Exciting, Absolute Game of Skill.

Carnival Men. Park Men. Attention
THE BLOW-BALL RACE

KATS KAT HOODS KAT TABLES
BIG BARGAIN
20 new Khaki Concession Tents 8x10, 8-ft. wall, complete
with frames. Write
NORTHWESTERN BALLOON & TENT CO.
W. P. McGuire, Manager
Phone Dir. 8580. 1635 Fullerton Ave., CHICAGO

WANTED CONCESSIONS, CLEAN SHOWS,
FERRIS WHEEL, WHIP

E. E. BEHR, Migr. AMUSEMENT DEVICES
4015 PABST AVE.
MILWAUKEE, WIS.
Are You One of the Lucky Ones?
WHO OPERATED AN
Alise May
PERFUME STORE LAST SEASON?

The Alice May Perfume Store brought in its opening season only one person required to operate the store. HUSBAND and WIFE. Fascinates the CROWD. SMALL CAPITAL REQUIRED TO START THIS STORE.

A PRIZE EVERY TIME
We furnish the GIVE AWAY to the one who calls to get the first one. Only one person required to operate the store. HUSBAND and WIFE.

PERFUME SPINDLE
which is a legitimate game and allowed to operate in every State in the Union, because the player gets

°FASTEST WORKING and
BEST PAYING
BOOTHs

The Ladies' Auxiliary of S. I. of A. thanks you for your generous donation of a committee of fifty men to try the ALICE MAY PERFUME STORE. This made one of the most attractive exhibits of the entire bazaar, and was also one of our fastest working and best paying booths, etc.—Mrs. Henry T. Bodeen, Chairman the Ladies' Auxiliary of Showmen's League of America.

FLASH
The FLASH of an Alice May Perfume Store, when properly framed, is, without question, the most attractive on the lot. The bright array of colors, the eight-foot purple felt banners and large display bottles, etc., will attract the attention of all as it rushes by.

QUALITY
Quality SUPREME is our standard. We realize the importance of a permanent and substantial effect on the public. Our Perfumes never fail to please.

PRICE
LOWEST IN ALL AMERICA—barring none. There is no other trade name of business makes low price possible.

Write for our catalog.

SUPERIOR PERFUME COMPANY
(Originators of the Perfume Store)
336-338 West 63rd St., CHICAGO, ILL.

WORTHAM'S WORLD'S GREATEST
when machinery once gets in motion it will give a constant stream of fluid. The tank, which measures 67 feet long, 23 feet wide, and 15 feet high, is divided into 260 tanks, and a strip tank whose capacity measures 11 by 110 feet. The parts are being proportioned and the motor is a twelve-horsepower. In addition, the truck has its own brittle pontoon for carrying the entire outfit. The cab itself contains the luggage of the crew and their personal belongings, together with the animals and their food. It is built on an all-purpose basis and is designed to carry four persons. The vehicle and crew are housed over the serving counter.

The machinery once gets in motion it will give a constant stream of fluid. The tank, which measures 67 feet long, 23 feet wide, and 15 feet high, is divided into 260 tanks, and a strip tank whose capacity measures 11 by 110 feet. The parts are being proportioned and the motor is a twelve-horsepower. In addition, the truck has its own brittle pontoon for carrying the entire outfit. The cab itself contains the luggage of the crew and their personal belongings, together with the animals and their food. It is built on an all-purpose basis and is designed to carry four persons. The vehicle and crew are housed over the serving counter.

Note: The text appears to be a combination of unrelated articles, possibly related to advertising or historical information. It is difficult to determine the exact context or purpose of the content.
HERE THEY ARE!  JUST AS WE PROMISED!
NEW, NOVEL, FLASHY MERCHANDISE OF MERIT.  "NUF SED."  READ, THEN ORDER

The above Illustrations show our WONDER line of unbreakable Wood Pulp Dolls. Size, 14 inches. Dressed in beautiful radium silk metal cloth. Trimmed with marabou, lace, ribbons and feathers.

PRICE, $15.00 DOZEN

HOLLAND TWINS—Must be seen to be appreciated. Beautiful colorings, silk shade or parchment shades, showing scenes from Holland. Size, 16 in. high. Price, $38.00 per Dozen.

CAMEL AT REST—15 in. high. 9 in. wide, with silk or parchment Oriental shade in coloring and workmanship of the highest art. Price, $36.00 per Dozen.

CLEOPATRA—The caliph's favorite. A beautifully colored representation of the Chief Lady of the Harem, dressed in the habiliments of the Orient, jeweled and utilizing as were the beauties of the Arabian Nights Tales. Under a silk or parchment shade of Oriental magnificence. Price, $38.00 per Dozen.

GHASIL MEHTA—All Wool Indian Blankets—Vivid in colorings, brilliant designs. These blankets express the Indian squaw's true love for color. Merchandise that has never been offered the concessionaire before. Edges bound with silk whipped cord, $6.75 Each. Felt bound edges, $6.50 Each.

SILVERWARE WHEEL ITEMS—We are the Leaders in this line of merchandise. Real Prices That Are Astonishing! Send for Bulletin No. 2.


CHINESE HAND BAGS—Made of Chinese altar cloth, worked in gold and silver thread. Many beautiful designs and gorgeous colorings. Wonderful novelty for an exclusive wheel. Size, 13 x 10 in. Packed in assortments of five designs. $4.75 per Bag.

GENUINE REED TABLE LAMP AND SHADE—17 in. high. 12 in. wide, in assorted designs. Made from reeds, decorated with various colored silks. Price, $5.00 Each.

GENUINE REED TABLE LAMP AND SHADE—17 in. high. 12 in. wide, in assorted designs. Made from reeds, decorated with various colored silks. Price, $5.00 Each.

ATLASTA MERCANTILE SUPPLY CO.
179 NO. WELLS STREET (COR. LAKE),  Phone State 6696,  CHICAGO, ILLINOIS
EDWARD A. ROCK, President.
THOMAS J. JOHNSON, Vice-President.
A. F. SKEARAN, Secretary.
JOBBERS, OPERATORS, SALESMEN
Here are a few more live ones. SALESMEN, get our side line proposition
A TRIAL ORDER WILL MAKE YOU ONE OF OUR STEADY CUSTOMERS

We are now located at our new Address
TANEZER & NINNEMAN IMPORTERS AND JOBBERS
214-220 W. WATER ST., MILWAUKEE, WIS.
Get our new Catalog and new Prices
These prices are net cash F. O. B. Milwaukee. 25% of purchase price must accompany all orders

No. 155 Includes
2 Solid Gold Rings
2 Lady's Gold Filled Bracelet Watches
2 Half Link Set
6 Gold Filled Gent's 16 Size Watches
4 Scarf Pins
1 Lady's Locket
7 Watch Band Knots
11-Kt. Solid Gold Fountain Pens
Always Sharp Points, with Extra Leads
11-Piece Machines Set
1 Girt's Steel Set
15-30 Gillette Safety Razor
3 Half-Inch Velvet Display Pads
3.00-Home-Made Tamper Proof Salesboard, at 50 Cents a Pad
12 Spring-Hinge Velvet or Leatherette Jewelry Boxes.
The arrangement makes a wonderful display.
Price, $55.00

No. 12 Includes
1 14-Kt. Solid Gold Ladies' Bracket Watch
2 21-Jewel, 12 Size guaranteed Gold Filled Gent's Watch
2 14-Kt. Solid Gold Fountain Pens
2 Solid Gold Top Knife and Chain Sets
1 $6.00 Gold Plated Gillette Safety Razor
2 Solid Gold Top Cuff Links Sets
1 Always Sharp Pencils
2 New Five-Dollar Bills, real money
2 New Ten-Dollar Bills, real money
15 One-Dollar Bills, real money
1 15x15-Inch Velvet Display Pad
1 3,000 or 5,000-Hole Tamper-Proof Salesboard at 10c a sale
6 Spring-Hinge Velvet or Leatherette Jewelry Boxes.
Price, $90.00
Without the Money, $40.00

The merchandise on this assortment is all very high grade. We can make up an assortment of this kind for less money by giving you cheaper merchandise.
4 This assortment makes a wonderful showing. Note how the money is arranged on the display pad. Does it not look like a hundred dollars instead of fifty?

No. 153 Includes
6 Electro Gold-Plated Gent's Watches
6 Waldemar Watch Chains
6 gold Plated Waldemar Knives
1 12x14-Inch Velvet Display Pad
1 1,200-Hole Tamper-Proof Salesboard.
Price, $12.50

No. 152 Includes
2 21-Jewel, 12 Size, Guaranteed Gold Filled Watches
2 21-Jewel, 12 Size, Guaranteed Gold Filled Watches
1 14-Kt. Solid Gold, 1-Jewel Lady's Bracket Watch
1 14-Kt. Solid Gold, 1-Jewel Lady's Bracelet Watch
1 14-Kt. Lady's 10kt Gold Filled Watch
1 14-Kt. Lady's Gold Filled Keyhole
1 14-Kt. Gold Filled Basket Watch
Always Sharp Points, with Extra Leads
6 14-Kt. Gold Filled Black Watch
1 14-Kt. Gold Filled Gent's Watch
1 24-Kt. Gold Plated Gillette Safety Razor
1 Send Gold Top Knives and Chain Sets
1 Scarf Pin
2 Hanky Ring Knots
1 12x14-Inch Velvet Display Pad
1 3,000 or 5,000-Hole Tamper-Proof Salesboard, at 10 Cents a sale.
2 Special Price, Velvet or Leatherette Jewelry Boxes.
Price, $16.00. Without the Diamond Ring, $8.50

No. 100 Includes
14 BEAUTIFUL ART PHOTO KNIVES
Brass Lined, and two fine Blades. 1,000-Hole Salesboard at 5¢ a sale.
This is absolutely the best Knife Board on the market.
In lots of twenty-five, $8.50
Single, $10.00

A FEW MORE SPECIALS
21-Piece French Ivory Manicure Set
Dr. Harry Potter, Finished Velvet, Soft Red Leatherette Case.
$2.70 Each
Gillette Gold Plated Safety Razor
No. 202 H. A., Including 12 Blades. Regularly 45.00
$3.40 Each
CONCESSIONAIRES
LOOK BEFORE YOU LEAP
Bigger flash than ever before. All our dolls reduced in price almost 50%.

$8.50 Dozen and Up
These dolls are designed for the fair and carnival trade. They are made of unbreakable wood fibre composition, light in weight and dressed in new, flashy dresses of original design.

Send $15.00 for an assortment of one dozen of our Bundie and Charms Dolls.

Packed in 3, 6 and gross case lots.
25% deposit; balance C. O. D.

All orders shipped same day as received.

MUTUAL DOLL CO., Inc.
General Office and Factory, 37-39-41-43 Greene St., New York City
Boston Office, 17 Devonshire St., Boston, Mass.

Prices Reduced!
SAVE MONEY BY SENDING YOUR ORDERS TO US.
Plenty Stock. Prompt Shipments

Flannel Stock. Per Dozen. 1.25
Flannel Stock. Per Gross. 1.00

Hats, Stockings, and Stocking Holders, Per Dozen... 1.25

Stuffed Toys. Per Gross... 1.00

Stitches' Cup Soap. Per Dozen... 0.50

Budgerigars. Per Gross... 1.00

Peady Pencils. Per Gross... 1.50

Devil Fish

DEVIL FISH

WANTED—

W. S. TOTHILL
Webster Ave., Wood Street and Elston Ave., CHICAGO, I1L.

Manufacturers of

Park Playground,
Toyland Carnival and
Circus Apparatus

Miniature Merry-Go-Rounds, Slides, Etc.

Write for Catalog and Price Lists.

Sane Fourth Celebration

The largest celebration in Central Ohio. Attendance last year, 25,000.


MENTION US, PLEASE—THE BILLBOARD.
BUY DANVILLE DOLLS

Dumpie Hair Dolls, - - 45c each
Dumpie Dolls (No Hair), - - 25c each
Lamp Dolls, 13-in. complete, $2.50 each
Look In Dolls, - - - 70c each

Beach Hair Dolls, - - 7-in. 40c each
Beach Dolls (No Hair), 7-in. 25c each
Beach Baby, - - 4-in. 5c each
Beach Baby, - - 7-in. 15c each
Vases, Assorted Fruits and Flowers
12-in. size, - - - 40c each
16-in. size, - - - 75c each
22-in. size, - - - $1.50 each
12-in. Rover Dogs, - - - 50c each
5-in. Dog and Cat Assortment, 15c each

DOLL DRESSES
Come sewed together ready to slip on. (No pins or rubbers needed.)
100 Lots, - - - 5c each
500 Lots, - - - 4c each

CREPE PAPER
All assorted shades including Oriental and Japanese designs in
100 Fold Lots. - 7c per fold

DOLL WIGS
All assorted shades of Mohair Wigs, complete with nets, 15c each.

All orders leave same day received. One-half deposit is required on all C. O. D. orders. All dolls packed in new wire bound cases.
CIRCULAR ON REQUEST.

DANVILLE DOLL COMPANY, DANVILLE, ILLINOIS
Southern Branch, B. U. JONES, 109-11 Peters St., ATLANTA, GA.
GET YOURS

Let Shimmie Sue

AND

Hula Hula Dancing Girl

Hold your crowds. Be first on the show to get the X. The Dolls that will do your bally, will run twenty minutes with one winding. Let them all work for you.

Shimmie Shaker Sue dresses in shimmie trimmed with baby ribbons and lace, each in a separate box.

Sample $3.50
Dozen Lots, per doz. 36.00

Hula Hula Dancing Girl, dressed in knitted dancing skirt trimmed with gold braid, each in separate box.

Sample $3.50
Dozen Lots, per doz. 39.00

Dolls are 14 inches in height, made of Wood Fibre, absolutely unbreakable, best of finish with Mohair Wigs of assorted colors. A Flash that a crowd will not leave. Just wind them up and the dolls will do the rest.

ALL ORDERS LEAVE SAME DAY RECEIVED.
ONE-THIRD DEPOSIT IS REQUIRED ON ALL C. O. D. ORDERS

DANVILLE DOLL COMPANY
Danville, Illinois
CONCESSIONAIRES! ATTENTION!

BUY DIRECT FROM MANUFACTURER

All Dolls are made of wood fibre, unbreakable composition, guaranteed against cracking and peeling. Our Novelty Dolls are dressed in finest material of Silks, Satins, Malines, Metal Ribbon, fancy colors, with Marabou, Gold and Silver Lace Trimmings.

Dolls are made of wood fibre, unbreakable composition, guaranteed against cracking and peeling. Novelty Dolls are dressed in finest material. We are the largest manufacturers of composition Dolls. Our latest Novelty, the Japanese Kneeling and Sitting, Kneeling and Standing Puppets, are bound to create a sensation this season. We manufacture a complete line of dressed and undressed Novelty Dolls, in 9 1/2, 11 and 13 1/4-inch sizes.

SEA FLOWER

- The leader of the season, with hair wig and flower in hand, is bound to create a sensation this season.

- We manufacture a complete line of Sitting, Kneeling and Standing Puppets, Composition Dolls.

OUR PRICES ARE THE LOWEST.

- 25% deposit required on all orders, balance C. O. D.

- We write for Price List. VY

- F. W. NACK

4241 N. Clark St., Chicago, Ill.

MENTION US, PLEASE—THE BILLBOARD.
MR. CONCESSIONAIRE:

We take great pleasure in introducing to you a CONFECTION OF QUALITY, and IN EACH AND EVERY PACKAGE you will find an article of unusual value.

OUR BALLY'S ARE THE GREATEST EVER

We illustrate but a few of our vast assortment, which also includes SILK HOSE, SILK HANDKERCHIEFS, FOUNTAIN PENS, CLUTCH PENCILS, MEN’S and WOMEN’S JEWELRY and 1,000 different novelties of unusual merit.

GET THIS!

A Gent’s Watch with each assortment of 250 packages. You must admit it’s a knockout.

WE WANT YOUR BUSINESS AND WILL GET IT IF YOU ARE LOOKING FOR VALUE AND SERVICE.

ALL EXPRESS CHARGES PREPAID—FREE DELIVERY TO ANY POINT IN THE UNITED STATES.

<p>| | | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>2,500 Packages</td>
<td>1,000 Packages</td>
<td>500 Packages</td>
<td>250 Packages</td>
</tr>
<tr>
<td>$137.50</td>
<td>$55.00</td>
<td>$27.50</td>
<td>$13.75</td>
</tr>
</tbody>
</table>

All stock shipped 250 packages to carton with exception of sample packages.

A deposit of $10.00 requested with each thousand packages ordered.

SEND FOR NEW ILLUSTRATED CATALOGUE—JUST OFF THE PRESS.

A 100 PACKAGE SAMPLE SHIPPED BY PREPAID EXPRESS UPON RECEIPT OF $5.50. (Watch not included.)

Write for particulars or send orders to

THE UNION CONCESSION AND DISTRIBUTING FACTORIES

337 West Madison Street, CHICAGO, ILLINOIS

PHONE: Franklin 3082
CARNIVAL CARAVANS
By ALI BABA

Everybody tell of winter, "GOOD B.E."
Thoughts now turn to the season's start and ends.

The spirit of optimism is often the forerunner of success.
Fall Tomorrow—What do they mean when they say, "Call Grand 3000!"

Welcome in spring.

"Stop!" Murray, "as a new member," will tell you a few words: Who asked that question?

Eleven dollars is a lot for a bag of bars. Harry Brown, please raise and tell the story.

Robin Grafton's favorite diversion is listening to a Jewish radio ring on the "Victoria"—at the winter quarters.

Do you remember—how much of the only pure product, pure Teddy Bayer to place his two shows. Teddy is MS Wilms Aaaoaa. eraefcly a. N. V.

TRANSPARENT DICE—NEW CREATION

LEADING DOLL HAIR and CONCESSIONS

Write for Catalogue.

St. Erwina boy (going to school)

3929 in one day Bi aM ^ Shook nil one day Sept. 1V20.

"A total record of a moraaraei. Send for booklet.

You tickle us with an order—god will tickle you with results.

Write todir and let us tell you all

A SEAMON, 1571 Broadway, New York City.

EMPRESS RUBBER CO., 20 TH ST, N Y C.

LEADING DOLL HAIR and CONCESSION SUPPLY HOUSE.

Balloons

No. 45—Al. $2.50

60—Al. $2.50

50—Al. $2.25

30—Al. $2.00

24—Al. $1.75

12—Al. $1.50

8—Al. $1.25

6—Al. $1.00

Balloons with ribbon

Balloons with letter

Mr. Concessionaire

We carry only sizes of Imported and Domestic Wigs.

MOHAI WIGS

$5, $10 and $15 per box

Cash or 10 days

Write for our new catalogue

A. KOSS

1923-2827 Dambont Avenue, Toronto, Ont.

FLASH BRIGHTLY

FRENCH ART RUGS

At PRE WAR PRICES

A Peach to look at. Wears like iron. Sells on sight. Use them for a leader in those hard times. Dye, brown or green stenciled borders. Size 2554, $19.50; 226, $14.50; 200, $9.50. prepaid. Write for sample or better order a dozen. Retaits, $1.75.

EDWARD H. CONDON, Importer

12 Peart St., BOSTON, MASS.

BIG MONEY

Perrin Sold $300 One Day

M. E. (Terry) Smith, 255 Newton Ave., Pittsburgh, Pa., has been spent on your name and address to receive a sample copy.

HOROSCOPES

Photographs, Printed Fortunés, etc, &c for sale

J. LEDOUX

406 Grant Avenue

THOMAS J. HUGHES

SAN FRANCISCO, CALIF.

DOUBLE RINGSH!!!

DOUBLE FLASH!!!

The Double Flash That Gets the Cash!

We have discontinued making the old style single trimmed CHINESE BASKETS, and after this week will make and sell only Baskets trimmed with DOUBLED RINGS on each of the two largest Baskets of the set of five.

Every set is beautifully handcrafted and decorated with GENUINE CHINESE Coins.

Real Shanghai Silk tassels.

ALL BASKETS ARE DARK COLOR AND DOUBLE FLASHING.

$95.25 per set, F. O. B. San Francisco, in any quantity.

With double rings and large colorful tassels on each of two Baskets, $57.50 per set.

These prices guaranty the best in the season.

55% deposit must POSITIVELY accompany all orders.

ELI BRIDGE COMPANY

Case Ave., JACKSONVILLE, ILL.

CARROUSELS

LET THE OPTIMIST

help you spend a pleasant evening. It contains sixteen stories, each with a lesson from the idle, beautiful, and special articles. It is written especially for those interested in the riding detective business.

Send your name and address to receive a sample copy.

WORLD RADIO HISTORICAL

PAPER HATS

$1.00 UP

G. KLEPPERT

of Cooper Square, N. Y.

SALE "I SAW IT IN THE BILLBOARD."
ECK'S
FAIR and CARNIVAL
SUPPLIES
Tents and Ball Hoods—Ball Games—P. C. and Stock Wheels—Grocery, Fruit and
Chinese Baskets—Dolls and Doll Dresses

SEASON'S BEST BET
Eck's Wonder Bucket
$75.00 Two Way $75.00

YOU Don't lean or step on this one. You
can move about.
YOU Don't confine yourself to 3 balls. You can sell a
dozen customers and have them waiting
their turn.
YOU Don't build a frame for this one. It's com-
plete. You can go right to work.
YOU Don't cover sides and front with canvas.
You can look clear through.

Don't ask questions. Our output is limited. Send
your order and deposit at once.

BIG TOM
SOME BALL GAME.
$10.00 Each

Big Tom is 30
inches high, painted
in colors, on 13-
ounce double filled
army duck, rein-
forced and mounted on maple block,
with metal casting attached.

$1.50 Each
WOOLLY HEADED KIDS
2-inch wings.

$2.00 Each
Metal castings attached to blocks.

Genuine Chinese
Handle Baskets

Sample Nest, $7.00
TEN OR MORE NESIT, $6.00 Per Nest

ECK & CO. BRAND
Tents and Ball Hoods

Deposit of one-half required on all orders.
No exceptions.

ECK & CO.
Cincinnati, Ohio

OFFICE:
125 East 12th Street
FACTORY:
1317 Clay Street
In an advertisement in the December 18th, 1920, issue of THE BILLBOARD, THE FAIR & CARNIVAL SUPPLY CO., INC., regrets to have stated in error that it is the exclusive agent for the GENUINE ROSE O'NEILL KEWPIES. The above announcement is made to correct this mistake.

CHINESE BASKETS

Henry Importing Co., MANUFACTURERS AND WHOLESALEERS.

Made in China by expert weavers, trimmed with real silk Mandarin tassels, jade rings, beads and real Chinese coins. Beautiful material and workmanship. Handsomely trimmed, odorless, 3, 4 or 6 sets to the nest. Quick delivery. Special price to jobbers. We carry a large amount always ready for shipment.

SEND FOR CATALOGUE

PRICES REASONABLE

BRANCH OFFICE: HENRY GOE, Gen. Mgr.
212-214 E. 99th Street, NEW YORK CITY

THE AUTOMATIC FISH POND

will take in $1.00 a minute if properly located. Our money back universal wheels will fill the place wherever wheels are used.

AUTOMATIC FISHPOND CO.
2014 Adams St., Toledo, O.

BE A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.
**WE ARE THE LARGEST IMPORTERS OF CHINESE BASKETS AND ORIENTAL NOVELTIES EAST OF SAN FRANCISCO**

"CLASSY" Is But a Brief Description of Our Line of BASKETS, DOLLS and NOVELTIES

We are now in a position to fill all orders for Baskets same day received, as we are located in the supply center, where shipping facilities are unexcelled.

The latest Importation, exquisitely trimmed, in nests of 5. Less than 10 sets, per set, $5.50; 10 sets, $6.25 per set; 50 sets, $6.00 per set; 100 sets, $4.75 per set.

All of our Baskets are trimmed with rings, silk tassels, jade beads, Chinese coins, silk cord and perfectly odorless.

In nests of 4, $3.00 per set; in nests of 3, $2.50 per set.

**SAMPLE SET OF 3 BASKETS** $3.00
**SAMPLE SET OF 4 BASKETS** $4.00
**SAMPLE SET OF 5 BASKETS** $5.00

25% Deposit on all C. O. D. Shipments. No Delay. No Disappointments

Our Doll Family is still the center of attraction on the Midway. The biggest bang and the best value obtainable.

**CUPID**
12½ inches high, movable arms.
Sample, 75 Cents.

**AMERICAN DOLL**
12½ inches high, movable arms.
Sample, 75 Cents.

**ESTHER**
12½ inches high, movable arms.
Sample, 75 Cents.

**AMERICAN DOLL** Per Gross $50.00
**CUPID DOLL** Per Gross $45.00
**ESTHER DOLL** Per Gross $45.00

**SAMPLE SET OF 3 BASKETS** $3.00
**SAMPLE SET OF 4 BASKETS** $4.00
**SAMPLE SET OF 5 BASKETS** $5.00

ALISTO MANUFACTURING COMPANY
1444-1446 Walnut Street
CINCINNATI, OHIO

Always in the lead. Here it is.

The Potpourri Chinese Sachet Basket

Artistic in design, trimmed with beads and Chinese coins. Contains a bag of high-class sachet powder. A real novelty.

Sample, 50 Cents.
Per Dozen $4.50
Per Gross $45.00

25% deposit on C. O. D. shipments. All orders filled promptly.

When dealing with us you are not playing a game of chance— but a game of skill.

Write, wire or phone your order today. Tomorrow may be side-tracked.
WHILE THEY LAST

Genuine Chinese Baskets
Silk tassels, rings and money. Five in a nest, shipped F. O. B. destination from San Francisco.

Lots of 50: $4.65. Freight prepaid
Lots of 25: $5.00. Express prepaid
Lots of 12: $5.25. Express prepaid

25% deposit required in cash or its equivalent prior to sending order C. O. D. from San Francisco.

Sample set sent on request from San Francisco, freight prepaid. $6.00 set.

M. SCHATT,
8th Floor, Grand Central Palace, NEW YORK CITY.

CARNIVAL CONCESSIONAIRES
SALESBOARD OPERATORS
FAIR WORKERS

Investigate these Two Assortments. The Latest Candy Assortment on the Market. Biggest Flash ever sold. Write us for prices. We are also Jobbers of Peanut and Gum Machines of all kinds. Call or write us and let us show you some real merchandise at Pre-War Prices.

ST. LOUIS NOVELTY CO.
706-707 Odd Fellows Bldg.,
ST. LOUIS, MO.

CELEBRATED BLUE BIRD
BALL GUM

Direct from Factory. More profit to you. Write or wire.

UNIVERSAL GUM CORPORATION
KANSAS CITY, MO.

BARR’S FRAME ON YOUR BILLS

SNAKES AND ANIMALS
FOR SHOW TRADE.

Mr. Griffin is owner of the Griffin & Cherry Farm, where is a tame boa constrictor and many different species of snakes.

THE LUSIANA CANDY CO.
Box 256, Brownsville, Texas.

VICTORY CARNIVAL CARAVANS

Every Package Contains Some
everywhere.

FOR SHOW TRADE.

THE LUSIANA CANDY CO.
Box 256, Brownsville, Texas.

RUBIN GRUBERG

FOR SHOW TRADE.

DON'T BELIEVE EVERYTHING YOU READ.

Texas Snake Farm
Box 256, Brownsville, Texas.

CONCESSIONAIRES
BUILT TO ORDER

NEW 60-FT. FLAT CARS

Please remember when you place your order with us that we are dealing direct with the biggest Freight Car Builders in the Middle West, and for reference ask any showman who has bought new 60-ft. Wooden Flat Cars.
HARRY G. MELVILLE, 502 Ashland Block, Chicago, Ill. Office Phone, Randolph 6887; Residence, Drexel 7877.
TOY BALLOONS

MARCH 19, 1921

The Billboard

THREE QUICK LIVE WIRE SPECIALS

ASSORTED CANES FOR CANEACKERS

100 Assorted to Bundle, $7.50

ASSORTED CANES

FOR CANEACKERS

TOY WHIPS

M. W. 25

No. 40 Bil- loroiis (jr 2.25

No. 50 Itil- kxMit (jr 2.05

No. 70 gial- louliii Or. 3.00

No. 60 Itn (jr 4.00

FlMTy. Ornaaa. 4.00

Fiftall. Ornaaa. 4 50

No. 60 Drilaird. Or.. 4 00

Pinrh naaa Oroaa. 4.50

l.arcr Bauaacr. Or.<sia.. 4 00

Hiuall Kauaagc. Utoaa ... I.IO

Watrtmalona Oroaa 1.40

No 40 Knuawkrra. Grnaa. 3.50

No. 60 Squawkrta Oroaa. 4.50

Sauaaie ((<|ua»kFta Or.. 5.00

Brxia Oroaa. .50

5-Ornaa Lota. S'* rilamunt.

10 Oroaa I.nu,

10'f,

dlaoiurit.

TOY WHIPS.

Faacy Haadlaa, Etc.

30-Inrh. Oroaa.$8.50

36-lncli Oroaa .7.50

5-Oroaa lxrU, 5% diamunt.

lO'Groaa LoU, 109^ dlaoount.

Needle Threader

No. 15C39. Diamond Flat, a sharpener

or a whetstone especially handy for kit¬

chen use and common tools; about 9 tin¬

ions, oblong diamond shape; 2WCO OA

IB caw. Far 100... ££5V

No. 22C63. "Enetoe" Automatie Self-

Threadlof Noodles, made of best tempered

steel, highly polished. 12 needles In a paper,

12 papers in a package: solid alzea. 1, 2, 3,

4. 5 and 6. Assorted sizes 1 to 5, 3 to 9,

4 to 8 and 5 to 10. Per pack- 0g

ha. I5c200. Co«blaatiaa Glass Cuttar,

Knifa and Sciasars Sharpenr. The Olrat

Cutter Is a substitute for a diamond. On

the rearie end In the "V" shape opening

are two aharpenlng wheels which will put a

keen cutting edge on Knlrea, Sciasora, etc.

Made of metal. 34$ Inches long. 50 *e AA

in a bog. DO leas sold. Per 100... ^O-VV

ASSORTED CANES

FOR CANEACKERS

100 Assorted to Bundle, $7.50

K. W * Blue Csnea Per 100 .

Jap Crook Canes. Per 100

SEND FOR THE

"SHURE WINNER"

CATALOG

SATISFACTORY GOODS. LOW PRICES AND PROMPT SERVICE, BUY FROM US

ANYTHING IN THE FOLLOWING LINES:

****** RETURN BAl^LS.

Per Otoia. $3.50.

Thread. Per Gross.

Tape. Per Pound.

5-Otuas Lota or more, 5% dtaoounL

8HIMMIE DANCERS.

In metal frame Oroaa. $7.50.

CHEWING GUM.

Per 100 Packuet. $2.0a

Canary tVarblera Gross.


Ticklers (Colored). Per 100, $2.50; 1,000,

Comic list Bands. Per 100.

Comic Masks Gross.


We are Headquarters for

DOLL WIGS

1 ANY ALWAYS^'

IIAI I nOFCCFC'

The old reliable S'piece floralSIlkCrepe

UVLL UnCwwkWj Paper and our NEW SILK HOOP Dress

DOLL ORNAHEHTS

IIAI I IIFII IHA

piece or cut to your require-

VvLL

■■■

llilllmj ments. Nets, Pins and Bands

and in fact anj'thing for and to make Dolls more attractive. BUT

NO DOLLS.

We shall be pleased to mail you Samples and Prices.

SAVE THIS AD,

To you who are not acquainted with our service, the proba¬

bilities are that it will be to your interest during this season to

know where you can secure the above mentioned articles without

fail. That is what you are positively assured of when sending

your orders to

Htuatarlwa. «lth .ai Pty 100

and G mtrr. Grna*.

Jap n>in( BIrJa Groas.. ..

Gold lltrad Nfcklarra. Grota..

(Vnlfltl. Pcf liw Ibt

S»rp»uUnra. Per 1.000.

ROBT. DAVISON

1921 WILL REWARD FIGHTERS

We are Headquarters for

DOLL ACCESSORIES

DOLL WIGS

DOLL DRESSES

DOLL ORNAMENTS

DOLL VEILING

ANY SIZE, ANY QUANTITY, ALL

SHADES, ALWAYS

The old reliable 3-piece floral Silk Crepe

Paper and our NEW SILK HOOP Dress

PAPER, MARABOU, COMBS AND

SHOES

By the piece or cut to your require¬

ments. Nets, Pins and Bands

and in fact anything for and to make Dolls more attractive. BUT

NO DOLLS.

We shall be pleased to mail you Samples and Prices.

D. MARNHOUT BASKET CO.

BASKETS

UNIQUE—NOVEL—FLASHY

Sample sent upon receipt of $10.00

814-16 Progress St., - - - - CHICAGO

1921 WILL REWARD FIGHTERS

D. MARNHOUT BASKET CO.

BASKETS

UNIQUE—NOVEL—FLASHY

Sample sent upon receipt of $10.00

814-16 Progress St., - - - - CHICAGO

The old reliable 3-piece floral Silk Crepe

Paper and our NEW SILK HOOP Dress

PAPER, MARABOU, COMBS AND

SHOES

By the piece or cut to your require¬

ments. Nets, Pins and Bands

and in fact anything for and to make Dolls more attractive. BUT

NO DOLLS.

We shall be pleased to mail you Samples and Prices.

D. MARNHOUT BASKET CO.
NEW ONES!
TOPS THEM ALL
THE ONE-MAN MONEY GETTER
"JASBO"
FLYING JINNEY

All steel construction. Loads on motion track or wagon and makes sturdy prints and calculations where a toy machine can't go. Up to an hour and a half and more in speed of time. Built like a tank and mechanical perfect. Works that when they're built a top quality. No danger of getting stuck and into big money anywhere like this. With us for exhibition or sale. Entirely made one-sided and they are independent. Inexpensive. Great poolers and can be delivered in 30 days. Let them enter the making room.

Portable Air Rifle Moving Shooting Gallery


CHINESE
PAWN SHOP

An improved toy's Shooting Alise. Life sized model with light, light from inside. Model is 10 to 14 feet. Suits from the highest to lowest critic is sure to be pleased with results. Makes the biggest batch points in the midway.

HINDOO
SWORD CABINET

This cabinet contains a cabinet about the size of a chest, with the feet and a foot high and 2 feet wide and a foot deep. The cabinet is made of mahogany and the case is beautifully executed. Twelve rare swords are run through it at different angles, making it appear to the audience that it is impossible for anyone to remove them. The entire interior is the most wonderful, cleverly arranged, weight about 100 lbs.

MUTOSCOPES

These machines are 10 inches wide, 6 inches deep and about 25 inches high. There is no model around that has an electric mechanism. They are all electric mechanism and the mechanism is of the highest. Weight with reel about 45 pounds. All parts are interchangeable.

WE MANUFACTURE

MUTING BOXES, PNEUMATIC ELECTRIC PISTONS, PISTON RODS and all standard movements with arms, MUTING and ORDINARY MOTORS, CASE WHEELS, PLATFORM PLATFORMS, STANDS, ELECTRIC MOTORS, ELECTRIC GAMES, GAMES AND SKILLS, CHINESE PAWN SHOP SWORDS AND SWORDS, MUSHROOM SWORDS AND SWORDS, MUSHROOM RUINS, MUSHROOM BROWNS, PISTOLS AND PISTOLS, LIGHTS AND LIGHTS, PLAY FRAMES, MUSHROOM MANUFACTURED and finished in the largest toy money setting frame. WRITE FOR LISTS. Send me for details and a copy of our latest catalogue. We are the only manufacturers in the business. We are the only manufacturers in the business. For a copy of our latest catalogue, please send a postcard to:

MUTING BOX AND SELL everything now for the early show season.	

COMPLETE VIEW OF MUTOSCOPE,

PORTABLE AIR RIFLE MOVING SHOOTING GALLERY

VIEW OF WORKING PARTS OF MUTOSCOPE.

ORDER FROM NEAREST OFFICE
WESTERN SHOW PROPERTIES COMPANY
518-527 Delaware Street,
KANSAS CITY, MISSOURI.

2027-33 North Broadway,
LOS ANGELES, CALIFORNIA.
Last year our one Spring Issue ad brought us sufficient business to keep our large doll factory working 24 hours a day for the entire season. We were compelled to refuse all new customers after June 1st. There is a reason: THE BILLBOARD and the BEST DOLLS on the market. Competition was eliminated on all shows where WEE WEE appeared, and BLYNKIE and CRY BABY were close seconds. Ask the boys who were fortunate enough to get on our customer list. They are booking with us now to be certain of a supply this season. They know. We have doubled our factory facilities in Kansas City and Los Angeles and can take on a few new customers. Are you going to be one of them? Last season's old standbys and some new knock-out models that you can't resist. Our own copyright models, and we protect our rights and yours vigorously. Ask a number of infringers what we did to them last season. Names furnished on request. In keeping with lower production costs and our well known policy of “the best goods at lowest possible prices” you will note a material reduction in costs to you this season. Our new packing methods eliminate breakage.

**LOOK OUR FAMILY OVER! WE ARE PROUD OF THEM!**

**WEE WEE LAMP DOLL, No. 1.**
18-in. tall, with celluloid finish, 9 in. diameter. Wind base and best dummy equipment... $3.00 each.

**WEE WEE, No. 2.**
A 9-in. tall. Celluloid finish, Grade A Mohair... $1.25 each.

**O, HONEY, No. 7.**
Wax Finish, Grade A Mohair... $1.25 each.

**CRY BABY, No. 17.**
Plaster Doll, Celluloid Finish, Grade A Mohair... $1.25 each.

**OO LA LA or LITTLE MARY, No. 11.**
A 9-in. tall. Plaster Doll, or balsa wood doll...$1.00 each.

**O, HONEY. No. 9.**
Plaster, Wax Finish, Grade A Mohair... $1.00 each.

**BLYNKIE, No. 13.**
Plaster Doll, Airbrush Hair. $1.00 each.

**COUNTRY PAPA. No. 14.**
Plaster Doll, O. H. Honey. $1.00 each.

**COUNTRY MAMA. No. 15.**
Plaster Doll, O. H. Honey. $1.00 each.

**COUNTRY BUNNY. No. 16.**
Plaster Doll, O. H. Honey. $1.00 each.

Above prices C. O. D. when accompanied by one-third cash with order. $2.00 per hundred dolls discount for full cash with order. Send it all in and save yourself a Winter bank roll on the season, and save us fighting the express company for a year or two to get our money.

ORDER BY NUMBER FROM OUR NEAREST FACTORY

WESTERN SHOW PROPERTIES CO.

518 to 527 Delaware St., KANSAS CITY, MISSOURI.

WESTERN DOLL & TOY MFG. CO., Inc.

2027 to 2033 N. Broadway, LOS ANGELES, CALIFORNIA.
DOLLS, VASES AND PLASTER PETS of the Better Kind

BEAUTIFUL VASES

Hand-Painted in four colors:

Two Sizes, 12 in. High.

$4.00 Per Doz.

$3.00 Per 100

All our DOLLS in Dollhouse and Finest Fabrics.

NEW MARABOU TRIMMED SILK

DOLL DRESSES

$4.00 Per 100

Sample, 50¢ Prepaid

PACINI & BERNI, 2070 Ogden Ave., CHICAGO.

Manufacturers of all kinds of Dolls.

CARNIVAL CARAVANS

(Continued from page 341)

all day trying to start engine. Eight o'clock; great roaring got 'er started, runs for minute—stops. Sunday expenses (labor, gas, insurance) $2.60 and one-half.单 203-205 W. Madison St.

HAMBURGER TRUNKS, STRONG BOY STORES, JUMBO BURNERS, TANKS, COFFEE URNS, GRIDDLES, STEAM TABLES, LINENS, TENTS

concessionaires!

BUY DIRECT AND SAVE MONEY. JUST WHAT YOU WANT!

TRILBY DOLLS

Our 14-inch Unbreakable Wood Pulp Doll dressed up-to-the-minute in many colors.

marginal, clip-in, silk, or whole to the doz.

$15.00 a dozen. Six dozen to a case.

Send $5.00 for assortment of six dolls, prepaid.

Goodness! Goodness! Goodness! Goodness! Goodness!

MARCH 19, 1921
MARCH 19, 1921

A. L. RIESENBERGER, 1011 First Wih Bldg., CINCINNATI, OHIO.

rvr DMIwb SANDWICH MACHINES
FAD CAI F TWO ICE CREAM
nnlahad
nnnnn
DOLL LAMPS ar« all
In FIRST-CLASS Styla with plug, 5-ft. cord, etc., ready for use. Special prices to quantity buyers.

WE HAVE ADDED A LINE OF

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

AL MELTZER CO.,
(CARNIVAL & FAIR SUPPLY HOUSE)
219 So. Dearborn St. (4th Floor), CHICAGO, ILL.

AL MELTZER CO.,
(CARNIVAL & FAIR SUPPLY HOUSE)
219 So. Dearborn St. (4th Floor), CHICAGO, ILL.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.

One Real Candy Assortment
A real business stimulator. Forty-one Premiums with high-grade Chocolates. Retail: $6.00. Our price: $2.50. All kinds of Jewelry, Knives and Merchandise Assortments always in stock. Write for our circular.
THE GAME THAT SET 'EM TALKING AT CHICAGO

C. H. ALLTON'S FAMOUS

POP-'EM-IN BUCKET

(PATENT PENDING)

The only Bucket Store on the market that will stand a rigid Police Inspection.

THE GAME THAT WILL BRING IN THE COIN.

I am also Agent for the Western Doll Mfg. Co., of Chicago, featuring Camel Lamps and Shimmy Dolls.

Having outgrown my factory capacity, I have placed manufacturing agency with

C. W. PARKER, Leavenworth, Kan.

ALSO SALES AGENCY WITH S. W. CLOVER, 300 PALMER HOUSE, CHICAGO, ILL.

MAIN OFFICE AND FACTORY: 51 WALLER STREET, - - - SAN FRANCISCO, CALIFORNIA

C. W. PARKER, World's Largest Manufacturer of Amusement Devices, LEAVENWORTH, KANSAS.

I handle a complete line of Chinese Baskets, Dolls, Lamps and Carnival Supplies. Cat Racks my specialty.

This is the Game that is rapidly replacing all other Buckets now sold.

PLAYERS TOSS BALL ONLY THIRTY INCHES.

I have placed manufacturing agency with

C. W. PARKER, World's Largest Manufacturer of Amusement Devices, LEAVENWORTH, KANSAS.

C. W. PARKER, World's Largest Manufacturer of Amusement Devices, LEAVENWORTH, KANSAS.

THE GAME

THAT WILL BRING IN

THE COIN.

A SUPERIOR Model grossed

$940.00

in three hours and twenty minutes

The C. A. WORTHAM SHOWS, The CON. T. KENNEDY SHOWS, The SNAPP BROTHERS SHOWS, The W. E. GROPP SHOWS, The KEHO & DAVIS SHOWS, and numerous others, have selected the SUPERIOR MODEL. Visit any one of these shows and compare the "SUPERIOR" model CARRY-US-ALL with other machines that you have seen in the past.

Another C. W. Parker innovation is announced with the

PARKER-ALL-STEEL-FLAT-WAGONS

constructed specially for Circus and Carnival Use. A Wagon that is practically indestructible, of which

OTTO FLOTO says: """"" I am more than pleased to recommend them. We have been building wagons for twenty years with the Belle-Floto Circus, and I have never saw a better wagon than those I saw at your factory."

CON T. KENNEDY says: """""They are the BEST WAGONS I EVER SAW—they fill a long-felt want. I want fifteen of them as fast as you can get them out for me."

W. M. SNAPP says: """""They can't be beat—they are the best wagons built in the U. S. A. today. I wouldn't have any other for my equipment," and he placed his order for twenty of them.

REMEMBER—our wagon de- partment has a capacity of only ONE STEEL FLAT WAGON PER DAY in which they are received—so place your order quick.

And don't forget—C. W. PARKER builds and sells the famous "ALLTON POP-'EM-IN-BUCKETS"—see the half-page advertisement below.
KAGO DOLLS

are made of
Unbreakable Wood Fibre Composition

MADE IN 13, 14 AND 18-INCH SIZES

KAGO DOLLS
are guaranteed not to peel, shrink or crack

Concessionaires!
WE ARE THE LARGEST EXCLUSIVE MANUFACTURERS OF NOVELTY DOLLS IN THE UNITED STATES

OUR FACILITIES WILL ENABLE US TO GIVE YOU BETTER MERCHANDISE AT THE LOWEST PRICES

All shipments made same day received

Each Doll packed in individual box six dozen to case

Dressed in latest creation of styles, made of Silks, Malines, Metal Cloth, trimmed attractively with Marabou, Lace, Gold and Silver Braid with and without hats

SEND $20.00 FOR OUR SAMPLE ASSORTMENT, CONSISTING OF 8 14-INCH DOLLS, ASSORTED COSTUMES, AND 4 18-INCH DOLLS, ASSORTED COSTUMES

25% DEPOSIT REQUIRED ON ALL ORDERS—BALANCE C. O. D.

KAGO DOLL CO., Inc.
Office and Salesrooms: 929 Broadway, New York City
Local and Long Distance Phone: Ashland 7453
Factory: Maspeth, L. I.

ONCE A CUSTOMER—ALWAYS A CUSTOMER

BALL GUM

"Shelby Special!" 99-cent Chewing Gum in a high-grade product in every package, trade in the entire country for any gum in its class. See your jobber. Supply and price on request.
The Shelby Supply & Mfg. Co. 

HERBERT RED LABEL

SALES BOARDS

Present advertisement on all store windows. The Herbert Red Label is a large, attractive, attention-getting sign, and will equal in every respect any other similar display to be found anywhere. A very lucrative business proposition. Order today.
Herbert Red Label Co., 722-724 Federal Rl., Chicago, Ill., U. S. A.

SPOT-THE-SPOT. $5

Get right, complete with plate, layout cloth, men and instructions, 12 in each Philadelphia, Chicago, New York, Boston, St. Louis, Minneapolis, Detroit, Chicago, Los Angeles, Portland, San Francisco, Seattle, Honolulu.

DONELY & FOLEY SHOWS

Scranton, Pa., March 8—Everything is progressing nicely at the winter quarters of the Donely & Foley Greater Show, as the show down here. George R. Kingman, the manager, is here in charge of the show. All the riding devices, they say, have been thoroughly overhauled and remodeled. General Manager Carl W. H. Foley is now superintending the construction of three new shows and fronts. This organization will take the road this season with seven shows, three big riding devices, thirty fire cannon, twenty-five rpherolos, thirty-five aerial machines, twenty-five airships, and a very extensive front. This year Donely & Foley have booked into Scranton all winter, preparing a show. Mr. Kingman will also grace the midway of the U.S. & F. Show. John J. Coyley, hotelmen and garage owner of Scranton, is also associated with Donely and Foley in their enterprise and will act as secretary and treasurer of the show. General Agent Tom B. Foley has been putting the finishing touches on the show. He has already had contracts for seven shows, which will open Saturday, April 20. The United Press Association, War Veterans, Corps No. 41, will sponsor the Scranton engagement.

TRUE BLUE GUM CO., Lansing, Mich.

Chewing Gum for all Purposes. Price Right.
CHINESE BASKETS

"WE LEAD—OTHERS FOLLOW"

KINDEL

AND

GRAHAM

ANNOUNCE THEIR 1921 LINE OF
CARNIVAL NOVELTIES

NEW CATALOG READY FOR DISTRIBUTION APRIL FIRST

Four Legged and Top Handled Baskets

THE NEWEST K. AND G. CREATIONS
HANDSOMELY DECORATED WITH RINGS, BEADS AND SILK TASSELS

Four Legged Baskets in sizes Nine, Ten, Twelve and Fourteen inches as per illustration. Per Nest of Four, $10.00.

Also Simply in Size Fourteen Inches Only, $3.00 Each.

Top Handle Baskets in Nests of Five Only. Price Per Nest, $6.00.

Don't Fail to Stock Up on These Big Winners!

We carry a full line of genuine pure wool Indian blankets in a wonderful assortment of snappy designs and colorings. "Made where the wool grows." Write for confidential prices.

Genuine Rose O'Neill Doll Lamps

As per illustration.

$5.00 Each

$3.75

Price $50.00 Per Hundred

Without Dress

$3.75

With Marabou Dresses as per illustration, $1.50 each.

Our 1921 Winner

The Talk of Every Midway

Genuine Kalaka ukuleles and banjo ukuleles at reduced prices.

Celulloid Water-Proof Finished Dolls with elaborate mohair head-dress. Packed in individual cartons—100 to the case.

Price $50.00 Per Hundred

Without Dress

$1.50 and $2.00 each.

Quantity Buyers Write Direct for Special Prices.

We positively guarantee prompt delivery.

785-787 Mission St.

San Francisco, Calif.
Unbeatable Flash for Salesboards

Merchandise or Silver Wheels
or for any other high class
Premium Proposition

We guarantee this article to far
surpass any other premium for
MONEY GETTER

A Real Reproduction of a $500.00
Platinum and Diamond Wrist
Watch at a Very Low Price.

Each Watch is put up in a handsome
velvet lined leatherette box.

BE FIRST IN YOUR TOWN
TO PUT THIS ONE OVER.

DON'T LET IT GET BY YOU.
SEND IN YOUR ORDER NOW.

C. O. D. orders must be accom¬
panied by 25% deposit.

CHINESE BASKETS

We operate our own factory, finishing
these Baskets, and stock them in three
styles: Plain, Trimmed and Hand-Painted.
Write for prices. Prompt shipments.

COLE TOY & TRADING CO.
324 S. Hill St., LOS ANGELES, CAL.

DON'T LET YOUR PAST
spoil your future. Get on
the right road today in a
profitable future. Real¬
ize that your whole suc¬
cess, all your achieve¬
ments in life are dependent
upon progress. You
must do nothing with the
past. The TVVILL WHEELS
have been the mean of success for
others—why not you? Ask
for full quotations NOW.

ELI BRIDGE COMPANY,
Case Ave., JACKSONVILLE, ILL.

LIVE CHAMELEONS

Parent arrives April 15, $6.00 per 15, 50 lion or
less, $5.25. Arrives April 22, $6.00 per 15, 50 lion or
less, $5.25. Arrives April 30, 60 per gross. Half cash, balance in 60 days.

Hoffman Specialty Co.
6401 Central Ave., CLEVELAND, O.

TIN TYPE PHOTOGRAPHERS!

Boys, it is the same story,
Tin Type Cameras and Supplies

We are prepared for the season with a fine stock of cameras, post
cards, plates, mounts in various colors and styles, and gone camera.

We have the original BLACK BACK CAROS that produce a black and
white effect with the glossy surface. and that is what the customer wants.

Only those who will produce good work will MAKE THE MONEY
this year and you can only do that by using the best quality material.

We have it and it's up to you to get it.

SPECIAL—Boys who have button cameras, send for suppl¬
y to make it new again, so take this tip and be the first In your territory.

BENSON CAMERA CO.,
25 Delancey St., NEW YORK CITY.

LIPSAULT CO.,
DISTRIBUTORS
1034 ARCH ST., PHILADELPHIA
Dept. B

Concession Men, Theatres,
Shows, Carnivals, Parks, Beaches

No time need be taken out for repairs if you operate

Peerless CORN POPPER

No motion, expence, spring or bolts to get out of order and lay you up when business is best.

The Peerless has only two moving parts in the popping mechanism. This means low upkeep, full time operation and big profit.

Mechanical simplicity—joined with economy of product and low cost, makes the Peerless the most desirable.

For particulars write
Dept. B, NATIONAL SALES CO., Des Moines, Iowa

This is the 5th of a series of Peerless ads in The Bill¬
board. Read them all.

ELI BRIDGE COMPANY,
5641 Central Ave.

WINOOGRADE SHOWS

No motion, expence, spring or bolts to get out of order and lay you up when business is best.

The Peerless has only two moving parts in the popping mechanism. This means low upkeep, full time operation and big profit.

Mechanical simplicity—joined with economy of product and low cost, makes the Peerless the most desirable.

For particulars write
Dept. B, NATIONAL SALES CO., Des Moines, Iowa

This is the 5th of a series of Peerless ads in The Bill¬
board. Read them all.
Amusement Parks and Carnivals, Picnics and Other Outdoor Recreation Places

TELEMAGAFONES FOR
- OUTDOOR CARNIVALS
- PICTURE and TENT SHOWS
- SHOWS and SALES TALKS
- LYCEUMS and LECTURES
- ADVERTISING of All KINDS

WRITE NEAREST DISTRIBUTOR for BULLETIN MV-10

SANISCO Ice Cream SANDWICH MACHINE

DON'T WANT YOU IN?
WHITE FOR LITERATURE AND ORDER QUICKLY.

SANISCO COMPANY, Milwaukee, Wis.

DISTRIBUTED BY
INDIANAPOLIS, IND., Kiefer Stewart Co.
DETROIT, MICH., C. L. Marshall Co.
DAYTON, OHIO, J. W. Sands Co.
CHICAGO, ILL., Sanborn Novelty Drug Co.
NEW YORK, J. O. Norris Co., Inc.
DALLAS, TEXAS, Sonora Distributing Co.
BOSTON, MASS., Musical Supply & Equipment Co.
MINNEAPOLIS, MINN., Minneapolis Drug Co.
TORONTO, CANADA, I. Montagnes & Co.

MANUFACTURED BY
SANISCO COMPANY, Milwaukee, Wis.

They Save the Price of Automatic Bands or Organs and Will Carry the Voice or Music for Blocks Clearly and Distinctly. They Are Rugged, Portable, and Will Stand the Wear and Tear of Travel.

MANY OWNERS ARE NOW MAKING MONEY FROM MAGNAVOX ADVERTISING

They Increase the Volume of the Voice or any Phonograph Many Times.

WRITE FOR LITERATURE AND ORDER QUICKLY.

BULLETIN MV-10
The Jazz package shown here is beautifully colored and a wonder—one pound net (single layer) but looks like two pounds. Actual measurements 6¼" wide by 18½" long, 12 different varieties of chocolates each marked in separate compartments.

The Best in CHOCOLATES
Where you want them—When you want them from the largest Chocolate and Candy factory in the World.

AUERBACH CHOCOLATES
From Maine to California

AUERBACH beautiful fancy package chocolates attract the eye and delight the taste. See these sales-compelling packages. Taste the exceptional quality of smooth, delicious chocolate coating with centers of choicest nuts, fresh fruits and luscious fondant. Place your order with us and be sure of getting the best in chocolates WHERE YOU WANT THEM—WHEN YOU WANT THEM from the largest chocolate and candy factory in the world.

Send for prices and information. Address Dept. B-221

D. AUERBACH & SONS
Finest Chocolates, Cocoa, Candies and Specialties
11th Avenue, 46th to 47th Streets
New York City
Vending Machine Combinations

Every Ball Wrapped in Tin Foll.
All Colors—Red, Blue, Green, Gold, Silver.

Price to Jobbers.

SALESMEN! OPERATORS!
WRITE US NOW!

COMMISSIONS CASH
20 to 30% on all sales

NEW CATALOGS NOW READY

"NUT Dainties"
NUT MEATS IN GLASSINE BAGS—5c—10c
SALTED SPANISH PEANUTS—NUTS AND RAISINS—SALT ALMONDS
JUMBO BLANCHED PEANUTS—SALTED FIBERED

SHELBY BALL GUM

ASS. COLORS AND FLAVORS

S. C. B.

THE SANICHU GUM CO., INC.,
3620-22-24 Cottage Grove Ave., CHICAGO, ILL.

AMERICAN EXPOSITION SHOWS

New York, March 8.—The American Exposition Shows have set their opening date for April 10 at New York, N. Y., under the auspices of the Central Labor Union, with two thousand members.

Work at winter quarters, at Ellenville, N. Y., is progressing slowly under the supervision of M. E. Baldwin and several new arrivals.

Among the late contracts signed are Great Val Bancroft, the new owner, with his reorganization, and a committee of the German National Union.

A new automatic machinery will play a part in the construction, and the new ball will be made of the best materials, and play a vital part in the success of the season.

GEO. A. BALDWIN SHOWS

Baltimore, Md., March 8.—The winter quarters of the George A. Baldwin Amusement Enterprises are in session in the East. George Baldwin is supervising the construction of new shows, locating the most desirable locations, and all arrangements have been made to have the season's most popular shows perform there.

Mr. Baldwin has just completed arrangements for the twenty-piece, uniformed band and two new baseball suits, the band, "Ark," is kept very busy learning between winter quarters and out of town bookings.

ROOF-FIX ASPEROS CEMENT

For All Kinds of Roofs. Every Set Out With a Brush, SAVES YOU BIG ROOFING BILLS. 5 Gal. (for 250 sq. ft.), $10; 20 Gal., $45; 60 Gal., $73.20.

OUR PRICES

20%—25% Discount. To Salesmen and Jobbers

Write for our New Catalogue and Prices.

DON'T MISS OUT ON THIS LATE SELLING. ORDER NOW. EMPIRE PRODUCTS CO., 1355-30 Chestnut St., PHILADELPHIA, PA.

CHINESE BASKETS

IMPORTER

Of all kinds of Novelty

CHINA HAND-MADE BASKETS:

NO ONE COAT WARTIME BY

ROOF-FIX ASPEROS CEMENT

DOES NOT LOSE ITS STRENGTH FOR 50 YEARS. 

We will send samples by mail on receipt of 25c.

Mr. Baldwin will have a new and improved show for the season.

SHELBY, O.
LOOK! CONCESSIONERS, SALESBOARD OPERATORS, LISTEN!

Just a few leaders to let you know that we are on the job and can furnish the goods at a lower price than the other fellow. If you have never tried us, try us NOW and be convinced.

No. 31988—PIECE CHOCOLATE SET. Quadruple plate plated. Brown inside. Regular price, $6.50. Our Cut Price, $4.50

No. 31989—Same as above, without Tray Set

No. 31986—GENUINE W.M. ROGERS SOLID NICKEL 24-PIECE SILVER SET, with utenils and covers. Price, without Box: $3.15

No. 31987—GENUINE W.M. ROGERS SOLID NICKEL 24-PIECE SILVER SET, with utenils and covers. Price, without Box: $3.15

No. 31985—Genuine Cowhide Traveling Bag. Strongly made or natural or crepe grain split cow hide leather. These large bags bathe reinforced corners, inside lock and claw closing, nuts handles, lined with cloth and the expensive pocket. Length, 15 inches. Black only. CLOSE OUT PRICE. Per Dozen $35.00

Sample, postpaid

No. 31983—24-PIECE FRENCH IVORY MANICURE SET, as illustrated. Per Dozen. $9.75. Sample, postpaid

No. 31982—24-PIECE FRENCH IVORY MANICURE SET, as illustrated. Per Dozen. $9.75. Sample, postpaid

No. 31981—CIGARETTE CASE. Fancy shell metal. $0.75. Small $0.50. Sample, postpaid

No. 31980—BOUDOIR ELECTRIC LAMP. Handsome, gold and silver, close to all. Nice. Per Dozen. $29.50. Sample, postpaid

The House of Service

CHICAGO, ILL.

JOSEPH HAGN CO.

Dept. B, 223-225 West Madison St.

Gillette Safety Razor, the $12.00 Kind, Our Price, With 6 Blades, $4.75

Eastman Kodak Co.'s No. 2 Prego Camera, Every modern feature. emblazoned with $5.50 Our Price, $3.95

Sample, postpaid

No. 31984—24-PIECE SET. Very similar to above. Per Set...

No. 31985—THREE-PIECE FRENCH IVORY TRAVEL SERIES, with 3-1/4-inch glass. In display box. $3.75. Sample, postpaid

No. 31986—THE FAMOUS WHITE HOUSE CLOCK. White iron case, fitted with a good, reliable, imported movement. Great time keeper. Height, 14 inches. Base 8 inches. A big seller and an excellent premium line. Our Price, Each...

No. 31987—OPERA GLASSES. Size, 5 3/4 inches. 24-karat gold plate. Price, each...

No. 31988—PENCIL. Size, 8 inches. With gold tips. Price, per Dozen...

EASTMAN KODAK CO.'S NO. 2 PREMO CAMER. Every modern feature. Price, each...

Sample, postpaid
Grasp This Big Opportunity

SHOW "MOVIES" ANYWHERE—WITH

THE DeVRY PORTABLE PROJECTOR

A COMPLETE THEATER IN ITSELF WHICH CAN BE OPERATED BY MAN, WOMAN OR CHILD

A real profit maker for Small Town Circuits, One Night Stands, County Fairs, Carnivals, Circus, Medicine Shows, Chautauquas and Traveling Exhibitions. Ideal for advance advertising, free shows, etc.

With the DeVry Projector attached to a DeVry Generator which furnishes electricity for any purpose up to one horse-power requirements you can show "Movies" anywhere, inside or outside. The Generator besides operating the projector will also operate your lights, taffy machines or any similar electric contrivance.

If you are a "live wire" you cannot afford to pass up this wonderful opportunity.

Ask for Free Demonstration from our nearest dealer.
Write Today for Full Information.

The DeVRY CORPORATION
1294 Marianna Street, CHICAGO, ILL.

SHOWING GENERATOR ATTACHED.

SEAPLANES

$1,507
In One Day

65 feet high for Parks, 45 feet for Carnivals
And the little Baby Seaplane for small Shows and Parks.

OPERATED in 1920 with Kennedy, Wortham, Polack, in Lakeside Park, Flint, Mich.; Luna Park, Cleveland; Comternut Lake, Pa.

The only ride of Circle Swing type ever operated so successfully as to beat every other ride in a park or on the road. Judge the Seaplane by performance, not experiment, and by the big men who will operate it this year.

NOW BEING BUILT for sixty of the best parks and carnivals in America.

Sure to be the sensation of the 1921 season.

Send for circulars, testimonials, terms and records of what the Seaplane HAS DONE.

TRAVER ENGINEERING CO., Beaver Falls, Pa.

EMPIRE STATE SHOWS

Shipped to Richmond, Va., and Combined With Matthew J. Riley Shows

Richmond, Va., March 5.—The magnificent outfit of the Empire state shows, recently purchased by Matthew J. Riley from Joseph Freind, arrived here a few days ago, and the attractions are now combined with the famous J. Riley shows. The newly assembled Riley shows will compete favorably with the best in the carnival realm. Mr. Riley, who is here with Mrs. Riley and several of his staff, is giving his personal attention to the preparation and booking of the shows for the opening of the season, which will take place April 7. Riley has established permanent winter quarters in Richmond.

The shows will prove a heavy draw. The attractions embrace for riding devices of the most modern and up-to-date type a new patent automatic "Rolling Water" and W. H. Smith's Circus Side show.

The Riley group will open the grounds of the Richmond Amusement Corporation, of which Magistrate James J. Connelly is general manager and James Anthony president and general secretary.

Low O'Hanor, of the Dufour Show, who has been manager of the field, is now employed with the new outfit, and the show is booking from this point on.

Harry Fink will begin his new duties as concession manager with that show, and Mr. and Mrs. Fink recently came up from Florida. He was then acting manager for Bert Kearns, of the H. T. Freed shows, and has now combined with Mrs. Fink, of the United States, in booking the show for the coming season with the Dufor organization.

Harry J. Pollock is in town, with advance arrangements for the opening of the season, which will take place April 7.

HARRY FINK WITH FREED

Chicago, March 5.—Harry Fink and wife, who have been in Chicago several days, tell this week for the winter quarters of the H. T. Freed Exposition in Chicago, Ill., where Mr. Fink will at once begin his new duties as concession manager with that show. Mr. and Mrs. Fink recently came up from Florida. He was that same manager for Bert Kearns, of the H. T. Freed shows, and has now combined with Mrs. Fink, of the United States, in booking the show for the coming season with the Dufor organization.

MORRIS FRAMING PIT SHOW

Louisville, Ky., March 8.—Harry L. Morris, well-known all-state manager and owner, is here at the winter quarters of the H. T. Freed Exposition in Cincinnati, Ohio, where Mr. Morris will combine with the new equipment for a monster twenty-one-tie pit show, which will have ten of the most skilled crooks and ten of the most skilled concession men in the business. He will be a big addition to the Freed organization.

No Trouble to Make
$10 to $20 a Day
Applying Lithogram Initials

APPLYING INITIALS ON YOUR AUTOMOBILE IN A FEW MINUTES—BY PROFESSIONAL WORKMEN

Pop Corn Machines


PLATT MACHINE CO., 4 Bell St, Jersey, Ill.

Pratt's Gummy Gums

Will keep well at 90°F. in a tightly closed bottle.

Gum 1c A Pack

人民政府和上级部门的指示。
BOYS! THERE IS ONLY ONE REAL DOLL!

Genuine Rose O'Neil
KEWPIE

We are authorized agents and are specially licensed to manufacture KEWPIES by Geo. Borgfeldt & Co., New York. Get our prices on plaster KEWPIES, dressed.

CHINESE BASKETS
ESMOND INDIAN BLANKETS
MADE-RIGHT BALL THROWING GAMES
PLASTER NOVELTIES

Write for our 1921 Catalogue.
Just off the press.

UNITED NOVELTY & GAME CO. Factory and Sales Rooms: 1209-11 Sycamore St., Cincinnati, Ohio
"THE PLACE WHERE YOU WILL EVENTUALLY BUY"

Now is the Time To Settle This Thing

Who is it gives you the Best Value in Candy? The low-priced fellows with their cheap grades? Or the manufacturer who gives Quality Merchandise that satisfies your patrons and brings them back for more?

We thought so. Very well, then that argument is settled. Now we have something entirely new.

PALM BEACH PACKAGE
FULL HALF POUND—LOOKS LIKE A POUND

The young lady whose picture appears on this box is a successful performer in a large Carnival Show. Guess who it is. Perhaps you know her. At any rate, write for sample and price of this beautiful package.

THE TOURNAINE COMPANY
(Department of Carnivals) 251 Causeway Street, Boston, Mass.
The Oriental Art Company wishes to announce the opening of a New York Branch for the convenience of its customers in New York and surrounding territory. Prompt shipments will be made from both New York and Cincinnati. We will carry a complete line of Chinese Oriental Basketry, Esmond Blankets, Genuine Rose O'Neil and Plaster Dolls. Write for catalog and prices.

ORIENTAL ART COMPANY
OFFICE AND SALESROOMS: 1429 Walnut Street, FACTORY: 1211-1213 Sycamore St., Cincinnati, O.
NEW YORK BRANCH: 281-83 Broome St., New York City, N. Y.

FOR SALE WHIP

Three years old. Overhauled completely last year. In good condition. Booked with Glosh's Greater Shows. Must stay on show for season. With or without wagon. Whip and wagons may be seen at Verona, Pa., where show opens. Address all mail to
Care GLOSH'S GREATER SHOWS, P. O. Box 1121, Pittsburgh, Pa.

MOHAIR Wanted

Send samples and best prices on 50 lb. lots. Address FRANK HALLBERG, 711 Prospect Ave., Kansas City, Missouri.
We Wish You a Prosperous Season

Start the Season Right by writing for our free catalog. It will surprise you. Our goods flash your stands and get the play. We have splendid merchandise at the lowest prices. Our packing is excellent and our shipping prompt. The boys call us "the square deal house" because we treat you right. We'll give you the same "square" treatment.

WRITE FOR OUR CATALOGUE TODAY.

CARNIVAL AND FAIR DOLL CO.

"THE SQUARE DEAL HOUSE"

1816 S. Kedzie Avenue, Chicago, Ill. "SQUARE DEAL" SIMON, Manager.

CONCESSIONAIRES AND FAIR WORKERS

TUSCANY ART

AND-

STATUARY CO.

(beckie blumfield, mgr.)

announce

the opening of another factory

in

houston, texas

a large stock of

dolls

on hand ready for immediate shipment

from either point.

tuscany art and statuary company

beckie blumfield, mgr.

miners' model expo shows

grand spring opening in philadelphia, pa.

may 7

in the heart of the city, with easton, pa., only a short walk over the bridge. april 23 to may 7. beauty of the opus team of philadelphia area 1372, f. o. e. across the country.

we have had a few more wheels open and a few more grind stores that can work for a dollar, and we run a few more shows that don't conflict with what we have. we will keep our own boys until they have something to work for, and will note very much the w. e. ward in all my ad copy. men and the w. e. ward that j. e. mcloughlin claims to have in advance is not the w. e. ward in philadelphia. j. e. mcloughlin has been with the ward circus all the time. all the men are with me at present.

address all mail to r. h. miner, owner and manager, miners' model expo shows, 23 hudson st., philadelphia, pa.

absolutely odorless and sterilized

baskets

odorless, multicolored, 5 to a set, covered, decorated and for sale.

tunics, drogs, hats, and chinese silk.

$4.25 f. o. b. seattle.

also without leases at smallest basket.

$4.00 f. o. b. seattle.

we wish you a prosperous season but you start it wrong unless you write for our catalogue.

oriental importing co., inc.

5% discount on orders of 50 sets or more covering any of the above.

10% discount on orders of 100 sets or more covering any of the above.

order now for delivery at any time.

branch factory, seattle.

main factory, canton, china.
**The Flash of The Midway**

It's "the Berries" for Wheel Men, Agents, Sales-board Operators and Grind Stores.

**APHRODITE**

Electric Lamp

Jack the monkey killer will give the still with the $1.00 bulk, 50 cent each and 100 cents the gross. Greatest value, a regular oven lamp that will hold a bulb. Use with or without the still.

SHADE, base, cord, and shade lamp, white and blue. Base is made for 10 cent bulb, have also a 15 cent lamp with shade.

This chemical lamp makes a great show and sells easy. Get your order in now. Order shipped at once.

Per dozen $97.00 complete

**SPECIAL PRICES IN LARGE LOTS**

$55.00 per doz in 3 cent lots.

$33.00 per doz in 6 cent lots.

$31.00 per doz in gross lots

Samples, 50 each send for Sample NOW.

See and compare "Aphrodite" before you buy any other one.

Send for Sample NOW.

**EVANSTLE CO.**

127 N. Dearborn St.

CHICAGO, ILL.

---

**KAPLAN GREATER SHOWS**

Report Profitable Winter Tour in Texas

The winter tour of the Kaplan Greater Shows has been very good, very good, as a rule, greatly aiding in this respect.

Many of the regular season advertisements that have been placed in the local newspapers, have been most effective.

In fact, the shows have been well received by the public.

The company is now in the process of organizing a new season, and is planning to make a big show of it in the spring.

The shows have a large following, and are well known throughout the country.

The Kaplan Greater Shows are one of the largest and most successful show companies in the United States.

They have a large number of acts, and are well known for their fine acts.

The winter tour of the Kaplan Greater Shows has been a great success, and the company is planning to make a big show of it in the spring.

The company is now in the process of organizing a new season, and is planning to make a big show of it in the spring.

The shows have a large following, and are well known throughout the country.

The Kaplan Greater Shows are one of the largest and most successful show companies in the United States.

They have a large number of acts, and are well known for their fine acts.

The winter tour of the Kaplan Greater Shows has been a great success, and the company is planning to make a big show of it in the spring.

The company is now in the process of organizing a new season, and is planning to make a big show of it in the spring.

The shows have a large following, and are well known throughout the county.

The Kaplan Greater Shows are one of the largest and most successful show companies in the United States.

They have a large number of acts, and are well known for their fine acts.

The winter tour of the Kaplan Greater Shows has been a great success, and the company is planning to make a big show of it in the spring.

The company is now in the process of organizing a new season, and is planning to make a big show of it in the spring.

The shows have a large following, and are well known throughout the country.

The Kaplan Greater Shows are one of the largest and most successful show companies in the United States.

They have a large number of acts, and are well known for their fine acts.

The winter tour of the Kaplan Greater Shows has been a great success, and the company is planning to make a big show of it in the spring.

The company is now in the process of organizing a new season, and is planning to make a big show of it in the spring.

The shows have a large following, and are well known throughout the country.

The Kaplan Greater Shows are one of the largest and most successful show companies in the United States.
New Ideas---New Merchandise
Right Prices---"At Once" Service
Profit-Sharing Plan

We are going to do business with CASH and for CASH. Therefore secure our prices and learn our profit-sharing plan.

Dolls
Pillows
Blankets
Baskets
Candy

Lamps
Manicure Sets
Silver Sets
Gillettes
Watches

SEND $10.00 for sample line and prices and if you are not convinced we have the right goods at right prices return samples for full credit.

ALL ORDERS FILLED "AT ONCE"
25% deposit, balance C. O. D.

NEW CATALOGUE NOW READY
WHEN YOU NEED MERCHANDISE
TELEPHONE "BELL" MARKET 5622
NATIONAL EXPOSITION SHOWS

To Get Under Way at Barberton, O., April 30

7 Acres of Tents

DAVE REID SHOWS

OPENING APRIL 23rd

WANTS—Visit the Colusa Co. for Homemaking and 4th July Celebration, week of July 1 to 4, inclusive. We are located in heart of oil field. The biggest little town in Ohio. Address I. K. MILLER, New Matamoras, Ohio.

Lemon, Orange, Pineapple Drinks

Write for samples. FRED HUNT, 216 French St., New Brunswick, New Jersey.

ATTENTION

TRADE BUTCHERS

and CARNIVAL MEN

Men required for the above shows. Address M. W. McGUIGG, General Agent, W. C. MILLER, New Matamoras, Ohio.
CANDY CONCESSION MEN

OUR 1921 SPECIALS

BIG ANGEL CREAMS, (A Sure Winner in a 6x10 Box), 25c
WHIPPED CREAMS, ½ pound (looks like 2 pound Box), 25c
One pound, 2 layers, packed in cups, in separate compartments, 40c
CHOCOLATE CHERRIES, (Red, ripe, juicy kind), 6 oz., 1 layer, 27c
12 Ounce Box, 2 layers, 45c

THESE SPECIALS ARE SELECTED FROM VARIOUS OPINIONS GAINED FROM OUR EXPERIENCES AND THE ADVICE OF CONCESSIONAIRES, AND ARE JUST WHAT YOU WANT. THE QUALITY IS UNSURPASSED AND THE PRICE WILL MEET YOUR EVERY DEMAND.

BRUNS

CHOCOLATES

BIG REDUCTION IN PRICES

OUR FLASH BOXES INCLUDE THE BROWN-BUILT AND ALL OTHER MAKES OF REPUTATION

<table>
<thead>
<tr>
<th>Size</th>
<th>Pieces</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>No. 1</td>
<td>15</td>
<td>$0.32</td>
</tr>
<tr>
<td>No. 2</td>
<td>20</td>
<td>$0.55</td>
</tr>
<tr>
<td>No. 3</td>
<td>40</td>
<td>$0.90</td>
</tr>
<tr>
<td>No. 4</td>
<td>60</td>
<td>$1.45</td>
</tr>
<tr>
<td>No. 5</td>
<td>90</td>
<td>$2.00</td>
</tr>
<tr>
<td>No. 6</td>
<td>140</td>
<td>$2.75</td>
</tr>
</tbody>
</table>

QUAKER GIRL, (4-oz.,) regular half pound size box, 12c
QUAKER GIRL, (6-oz.,) regular one pound size box, 15c
VICTORY KISSES, (our famous Give-Away package), $18.00 per 1000

TERMS:—One-third cash, balance C. O. D. Goods shipped same day order is received.

OTTO H. BRUNS

18 NORTH SECOND STREET, ST. LOUIS, MO.

TOM R. FOLEY, Gen. Agt.

J. J. GERRITY, Sec'y & Treas.

**Doney & Foley Greater Shows**

ENGAGEMENT EXTRAORDINARY

Positively opening in the City of Scranton, Pa., Saturday, April the 30th

For the benefit of those who do not know will say that SCRANTON is located in the heart of Pennsylvania's hard coal region, where everybody is working full time, with plenty of money and just wild for amusements. It is also a well-known fact that SCRANTON is one of the best carnival towns in the U. S. A. and has been closed to Carnivals for the past two years, so we are first in, as usual. YES, WE DID IT! Can place any show or attraction that can cater to ladies and children and don't conflict with what we already have. SHOWMEN, write us. It will be to our mutual interest.

Can also place a few legitimate Concessions. Act quick, as space is limited and we do not want to send our midway with concessions, as we want everybody to get money.

Our Dolls are dressed attractively in dasby colors.

We have had requests for catalogues by the thousands. We do not issue (me for this season retiuire all concessions must be at the stand ready for the opening on the 30th of April. Hurry! Hurry! Hurry! Don't miss this big one, as you will be sorry you did.

J. J. GERRITY. Sec'y & Treas.

**J. F. MURPHY SHOWS**

Opens Savannah, Ga., March 24, then Columbia, S. C.

25 CAR LOADS OF REAL SHOW PARAPHERNALIA

20 CLEAN, UP-TO-DATE AMUSEMENTS OF MERIT

7 MONSTER, ALL-MODERN RIDING DEVICES

2 UNIFORMED BANDS

Our representative at your service.

J. F. MURPHY, General Manager, J. F. MURPHY SHOWS

TRI-STATE FAIR GROUNDS.

SAVANNAH, GEORGIA

CONCESSIONAIRES ATTENTION!

BUY MADE IN CANADA DOLLS AND SAVE DUTY AND EXCHANGE.

10,14 and 19 Inch Dolls, made of wood fibre unbreakable composition.

Dressed attractively in flashy colors.

**AMERICAN LEGION CELEBRATION**

February North Dakota, 2 Big Days July 4 and 5 West Successful Free Attractions; Carnival World's Largest Midway, 22 Bands, 14 Rides, 6 Carnival Games, 4 Midway Attractions.

**BALL GUM**

8 FLAVORS—8 COLORS

Held per 1000 BILLS

Packed 100 bills to the box, 100 boxes to case. Instructions to be given. We make and sell.

**HERBERT RED LAKE SALES BOARDS**

Write for our complete catalogue.

**CARNIVAL AND PARK MANAGERS—ATTENTION**

HIGH-CLASS PHOTOGRAPHER WANTS LOCATIONS IN CARNIVALS AND FAIRS. We will pay $50 for each portrait of a carnival or fair, and $100 for each portrait of a special event.

**THE BOAT GIRL**

A NEW PIECE OF PLASTER WORK FOR THE PARK, RESORT AND CARNIVAL CONCESSION.

12 inches long and 10 inches high. Finished in 2 coats. Sold at 75 cents per box of 12. Write for catalog showing latest prices in Dolls, Etc. Send coupon for the complete free catalogue for the asking.

**GET OUR PRICES—SEE OUR QUALITY**

COLUMBUS STATUTORY CO.,

"A New Film With New Ideas"

442 S. High St.,

Columbus, Ohio.

WANTED TO BOOK EARLY SUMMER CARNIVAL COMPANY

Address: Manager of KNIGHTLY BRIGHTWOW OF RAILWAY CLERKS,

308 Schulitz Bidg., Columbus, Ohio.

**CUPID DOLLS**

Gentlemen traveling in Canada can use 

Canada.

Inquire of trailer dealers for the

Our Unbreakable 'Sweet Sixteen' is becoming very popular.

We make and sell.

**L. A. DOLL AND SPECIALTY CO., 912 1/2 So. Main St., Los Angeles, Calif.**

You have heard that expression. Oh, boy, that girl is attractive! You hear the same expression about corn tails whenever they are displayed.

We have had requests for catalogues by the thousands. We do not issue (me for this season retiuire all concessions must be at the stand ready for the opening on the 30th of April. Hurry! Hurry! Hurry! Don't miss this big one, as you will be sorry you did.

Our Unbreakable 'Sweet Sixteen' is becoming very popular.

We make and sell.

**BERKELEY BULK DOLL GUN SHOPS, CINCINNATI, OHIO**

**“Sweet Sixteen” and “Dardanella”--BABY DOLLS**

Our Unbreakable ‘Sweet Sixteen’ is becoming very popular.

We make and sell.

**Percy Martin's Famous Midway Shows**


and several fine midway shows. Doney and Foley for the purpose of putting the West Virginia shows for the purpose of putting the West Virginia.

Our Unbreakable 'Sweet Sixteen' is becoming very popular.

We make and sell.

**Carnival and Park Managers—Attention**

High-class photographer wants locations in Carnivals and Fairs. We will pay $50 for each portrait of a carnival or fair, and $100 for each portrait of a special event.

**The Boat Girl**

A new piece of plaster work for the park, resort and carnival concession.

12 inches long and 10 inches high. Finished in 2 coats. Sold at 75 cents per box of 12. Write for catalog showing latest prices in Dolls, Etc. Send coupon for the complete free catalogue for the asking.

**Get Our Prices—See Our Quality**

Columbus Statutory Co.,

“A new film with new ideas”

442 S. High St.,

Columbus, Ohio.

WANTED To Book Early Summer Carnival Company

Address: Manager of Knightly Brightwow of Railway Clerks,

308 Schulitz Bidg., Columbus, Ohio.

**Herbert Red Lake Sales Boards**

Write for our complete catalogue.

**Carnival and Park Managers—Attention**

High-class photographer wants locations in Carnivals and Fairs. We will pay $50 for each portrait of a carnival or fair, and $100 for each portrait of a special event.

**The Boat Girl**

A new piece of plaster work for the park, resort and carnival concession.

12 inches long and 10 inches high. Finished in 2 coats. Sold at 75 cents per box of 12. Write for catalog showing latest prices in Dolls, Etc. Send coupon for the complete free catalogue for the asking.

**Get Our Prices—See Our Quality**

Columbus Statutory Co.,

“A new film with new ideas”

442 S. High St.,

Columbus, Ohio.

WANTED To Book Early Summer Carnival Company

Address: Manager of Knightly Brightwow of Railway Clerks,

308 Schulitz Bidg., Columbus, Ohio.

**Herbert Red Lake Sales Boards**

Write for our complete catalogue.

**Carnival and Park Managers—Attention**

High-class photographer wants locations in Carnivals and Fairs. We will pay $50 for each portrait of a carnival or fair, and $100 for each portrait of a special event.

**The Boat Girl**

A new piece of plaster work for the park, resort and carnival concession.

12 inches long and 10 inches high. Finished in 2 coats. Sold at 75 cents per box of 12. Write for catalog showing latest prices in Dolls, Etc. Send coupon for the complete free catalogue for the asking.

**Get Our Prices—See Our Quality**

Columbus Statutory Co.,

“A new film with new ideas”

442 S. High St.,

Columbus, Ohio.

WANTED To Book Early Summer Carnival Company

Address: Manager of Knightly Brightwow of Railway Clerks,

308 Schulitz Bidg., Columbus, Ohio.

**Herbert Red Lake Sales Boards**

Write for our complete catalogue.

**Carnival and Park Managers—Attention**

High-class photographer wants locations in Carnivals and Fairs. We will pay $50 for each portrait of a carnival or fair, and $100 for each portrait of a special event.

**The Boat Girl**

A new piece of plaster work for the park, resort and carnival concession.

12 inches long and 10 inches high. Finished in 2 coats. Sold at 75 cents per box of 12. Write for catalog showing latest prices in Dolls, Etc. Send coupon for the complete free catalogue for the asking.

**Get Our Prices—See Our Quality**

Columbus Statutory Co.,

“A new film with new ideas”

442 S. High St.,

Columbus, Ohio.

WANTED To Book Early Summer Carnival Company

Address: Manager of Knightly Brightwow of Railway Clerks,

308 Schulitz Bidg., Columbus, Ohio.

**Herbert Red Lake Sales Boards**

Write for our complete catalogue.

**Carnival and Park Managers—Attention**

High-class photographer wants locations in Carnivals and Fairs. We will pay $50 for each portrait of a carnival or fair, and $100 for each portrait of a special event.

**The Boat Girl**

A new piece of plaster work for the park, resort and carnival concession.

12 inches long and 10 inches high. Finished in 2 coats. Sold at 75 cents per box of 12. Write for catalog showing latest prices in Dolls, Etc. Send coupon for the complete free catalogue for the asking.

**Get Our Prices—See Our Quality**

Columbus Statutory Co.,

“A new film with new ideas”

442 S. High St.,

Columbus, Ohio.

WANTED To Book Early Summer Carnival Company

Address: Manager of Knightly Brightwow of Railway Clerks,

308 Schulitz Bidg., Columbus, Ohio.

**Herbert Red Lake Sales Boards**

Write for our complete catalogue.

**Carnival and Park Managers—Attention**

High-class photographer wants locations in Carnivals and Fairs. We will pay $50 for each portrait of a carnival or fair, and $100 for each portrait of a special event.

**The Boat Girl**

A new piece of plaster work for the park, resort and carnival concession.

12 inches long and 10 inches high. Finished in 2 coats. Sold at 75 cents per box of 12. Write for catalog showing latest prices in Dolls, Etc. Send coupon for the complete free catalogue for the asking.

**Get Our Prices—See Our Quality**

Columbus Statutory Co.,

“A new film with new ideas”

442 S. High St.,

Columbus, Ohio.
ACT NOW OR REGRET LATER

A message of extreme importance to every Concessionaire who expects to buy merchandise the coming season.

We proudly beg to announce that after twenty years of successful business at our former location, we are now located at our new modern (one hundred and fifty thousand dollar) building, 655 MARKET STREET, with floor space of 8,725 square feet. Post Office, six blocks from all Railroads and Steamship Lines, with Subway Station at our door and, with greatly increased facilities, we will be in a position to service our trade even better than in the past. We offer the largest and most comprehensive assortment of Novelties and Streetmen Supplies available, regardless of sacrifice! All prices ruthlessly slashed. Savings.

CHEAP JEWELRY, GIVE-A-WAY SLUM, FROM 35c A GROSS UP

WE SPECIALIZE IN WHIPS. A BIG SUPPLY OF 27, 30, 33, 36 AND 42 INCHES ALWAYS IN STOCK.

OUR FANCY ASSORTMENT OF CANES FOR CANE RACKS CAN'T BE BEAT.

BALLOONS ARE ALWAYS BIG MONEY GETTERS. FLAG BALLOONS, SQUAWKERS, JUMBO WHISTLING BALLOONS, plenty on hand. Good quality 60 Gas Balloons, $3.50 a gross. Good quality 70 Gas Balloons, $3.75 a gross.

Our Catalogue 65, which is mailed to dealers ONLY, features Watches, Clocks, Jewelry, Silverware, Toilet Sets, Cameras, Razors, Knives, Revolvers, Dolls, Pillow Tops, Teddy Bears, Aluminum Goods, Baskets, Balloons, Whips, Cheap Slum, Jewel Boxes, Fountain Pens, Novelties, and a complete line of Concessionaires' merchandise. Mail in your order to us, we will save you money and fill it for you right, as we know how.

M. GERBER

Streetmen and Concession Supplies, 505 Market Street, PHILADELPHIA, PA.

$28.50
Per 100

MARY BICKFORD

MARIBOU HOOPS

THE MOST TALKED ABOUT

HOOP DRESS

IN THE U.S.

$28.50
Per 100

$28.50
Per 100

WRAP AROUND THE NECK OF YOUR DOLLS— \( \text{MARRY BICKFORD} \)

CHEAP JEWELRY, GIVE-A-WAY SLUM, FROM 35c A GROSS UP

THE BILLBOARD

CANDY CONCESSIONAIRES

About April 15 or May 1 we will show our new package for this year. Flash, quality and price will attract you. Can also supply your immediate needs. Write for prices.

J. J. HOWARD, 817 So. Dearborn Street, CHICAGO.
Important Announcement to Concessionaires

Our line for the coming season will consist of the following items:

Chinese Baskets, single and double trimmed; Beacon Indian Blankets, fancy Fancy Package Chocolates, Flashy Boxes in various designs; Wood Fibre Unbreakable Dolls, French Ivory Manicure Rolls, styles and designs filled with Quality Chocolates.

Get Our Prices Before Placing Your Orders

CHINESE BASKETS, FIVE TO NEST.

Single Trimmed Baskets, in lots of 25 sets or more, price $4.50 per set. In smaller quantities, price $4.75 per set.

All our baskets are dark mahogany colored and highly polished. Send for samples before buying elsewhere. We invite comparison. We carry a tremendous stock of the above items on hand at all times and therefore guarantee same day delivery on any quantity. Deposit required on all orders.

"THE ONLY EXCLUSIVE CARNIVAL SUPPLY HOUSE IN THE NORTHWEST."

GELLMAN BROS.,

329 Hennepin Ave., MINNEAPOLIS, MINN.

ED A. EVANS' SHOWS

March 21 To Mark Opening at Oklahoma City, Ok.

J. V. Morasco, owner and manager of the United Amusement Company, stopped over for one day in Cincinnati last week, while on route from New York, N.Y., to Cincinnati, Ohio, where he will visit with homefolks a few days before continuing his journey to Dallas, Texas, where his organization is in winter quarters. Mr. Morasco stated that he will spend up work at his winter quarters and have the spring quarters immediately in arrears.

J. V. Morasco, owner and manager of the United Amusement Company, stopped over for one day in Cincinnati last week, while on route from New York, N.Y., to Cincinnati, Ohio, where he will visit with homefolks a few days before continuing his journey to Dallas, Texas, where his organization is in winter quarters. Mr. Morasco stated that he will spend up work at his winter quarters and have the spring quarters immediately in arrears.

KRAUSE GREATER OPENS

Jacksonville, Fla., March 8.—Krause's Greater Shows opened here last Saturday for about a two weeks' engagement, under the manager, Mr. N. H. Moore, and had good good attendance. In the line-up were special attractions for this engagement. In the line-up were special attractions for this engagement. In the line-up were special attractions for this engagement. In the line-up were special attractions for this engagement. In the line-up were special attractions for this engagement. In the line-up were special attractions for this engagement. In the line-up were special attractions for this engagement. In the line-up were special attractions for this engagement. In the line-up were special attractions for this engagement. In the line-up were special attractions for this engagement.

BUSINESS OPPORTUNITIES

IF YOU WANT BIG MONEY TRY THIS OUT

ELI BRIDGE COMPANY,

Case Ave., JACKSONVILLE, ILL.

SALES BOARD MEN TAKE NOTICE!

Send for our new prospect book with price list. Big editer. We also sell the biggest and best Carnival B. B. Book in the market. J. H. MARBLE, 41 W. Town St., Columbus, Ohio.

For Sale—One Race Track

10 feet in diameter, and one New Track, 8 ft. track. All rubber coated. Send for descriptive catalog. B. H. WILSON, SALEM, W. Va.

ALUMINUM WARE

GIVE THE PUBLIC SOMETHING THEY ALL WANT

Aluminum ware has passed the experimental stage, and has proven to be the strongest article for the Concession trade. You can not afford to overlook Aluminum when putting on shows. The flash and practicability of Aluminum will attract them all. Write us for our illustrated price list and special Concessionaires' assortment of Thirty-Five Pieces Finest Quality Heavy Aluminum Ware for $24.00.

SALES OFFICE, 874 CASWELL BLDG., NEW YORK CITY

J. L. BLOCK & SON 231-33-35 Bowery NEW YORK CITY

Bought direct from the largest Wholesalers of Aluminum Cooking Utensils in the Country.
CONCESSIONAIRES! You Will Squeeze Out of BUDY BUDS, the Mints of Delicious Big Profits Delight

Every Soft Drink and Candy Concessionaire in the country will soon be selling BUDDY BUDS. We are spending thousands in national advertising right now. Start getting your profits early.

Here’s the Counter Display Box That "Shoots Over the Sales.

BUDDY BUDS, INC., 340-346 Clarendon Ave., JERSEY CITY, NEW JERSEY.

Chemically Hardened Plaster Hair Dolls

40c Each in Lots of 100
37 1/2c Each in Lots of 500
35c Each in Lots of 1000
FLASHIEST FLORAL DRESS, $7.00 Per 100
On account of these exceedingly low prices, POSITIVELY no order entered or shipped unless accompanied by one-third cash. Balance C. O. D.

CHINESE BASKETS EXCLUSIVELY.

THE NOVELTY CUTLERY COMPANY, 316 Bar Street, CANTON, OHIO

BROWN & WILLIAMS
Importers, Exporters and Manufacturers,
Are opening a branch of their Seattle house at
18 West Thirteenth Street, KANSAS CITY, MO.

SURE WINNER
FOR 1921
OUR LATEST
Razor and Knifeboard
SOMETHING DIFFERENT IN SHAPE AND PREMIUMS

BROWNS UNICORN STANDS 13-Inch

SWEET MARIE HAIR DOLL
Stands 13-Inch

SWEET MARIE HAIR DOLL
Stands 13-Inch

COOK HOUSE MEN ATTENTION!

Cook House Men needed for the World’s Fair. Send photographs and names to the World’s Fair Office, 222 West Fifty-Second Street, New York City.

WAXHAM LIGHT COMPANY
330 West Forty-Second Street, NEW YORK CITY

CONEY ISLAND CANDY APPLES

Get new, assorted Candy Apples made right. Sell like Hot Cakes. Little Capital creates business where none was. Illustrations and Formula for successful candy making. 40c.

ATLANTIC CITY SALT WATER TAFFY

Original Beachwood brand. Eat satisfaction and pleasure from one who has been in this business at Paris, France, for 16 years and knows how to make them. Big sale anytime. Big profits anytime.

BROWN & WILLIAMS
Importers, Exporters and Manufacturers,
Are opening a branch of their Seattle house at
18 West Thirteenth Street, KANSAS CITY, MO.

A MATCHLESS GROUP OF WHIRLWIND SPECIALS

It is recognized by the trade that

Jeff Dolls
are superior in finish and workmanship

Per dozen, $3.50
100, $56.00

Per dozen, $4.00
100, $56.00

Per dozen, $7.00
100, $57.00

Per dozen, $11.00
100, $70.00

Per dozen, $22.00
300, $65.00

All our Dolls are hand painted in pretty, factory colors. Special prices to Quantity buyers. For a Square Deal and Perfect Satisfaction order from

JEFF DOLL & TOY CO., 3100 N. CENTRAL PARK AVE., CHICAGO, ILLINOIS
THE JAPANESE BATHING GIRL LAMP

It is 13 in. high, the base is 6 in. in diameter and covered with selected beach gravel. The body is richly hand-painted bathing suit effect. It has a standard socket molded in the head and covered with selected beach gravel. The body is richly hand-painted bathing suit effect. It has a standard socket molded in the head and covered with selected beach gravel.

THE AUTOMATIC TARGET MACHINE COMPANY

Offers for sale a number of its surplus used machines at less than pre-war prices. Operators of coin-controlled machines know the earning capacity and profitability of ELECTRIC RIFLES and AUTARM PISTOLS and are aware of the profitable experience they have enjoyed from the first. They are demanded AUTOMATIC SHOOTING GALLERIES.

No bullets. No danger. No expense—once installed. Owners of Trolley Parks, Penny Arcades and Summer and Winter Resorts will be interested in these real bargains. Prices, $150.00 up, according to style. All in perfect working order and carry our guarantee.

20th CENTURY NOVELTY CO.

THE SEASON’S BIG FLASH

AN ELECTRIC REED LAMP

The most attractive and the only practical Reed Lamp on the market, manufactured especially for Concessions, Bazaars, Parks and Fairs. These Lamps are hand-made, of genuine reed (not fiber or imitation reed). Lined with the best of cretonne. Stands 18 inches high; shade, 7 inches across and 7 inches deep; base, 7 inches; 7 feet of wire, socket and plug ready for use. Made in four different shapes, painted and varnished in several different colors, including brown, natural, white, cream, grey, blue, green and four shades of oak.

THE HAYWARD MFG. CO., 400 Lafayette Ave., Bay City, Mich.
IRELAND’S CARNIVAL SPECIALS

4-oz. Packed in cups ........................................ $ .11
5-oz. Wrapped in wax paper, packed in ½-lb. box ....... .16
6-oz. Packed in cups ........................................ .17
8-oz. Regular or Show Girl, packed in cups ............. .21
10-oz. Regular or Show Girl, wrapped in wax paper in a 1-lb. box .27
12-oz. Regular, wrapped in wax paper in a large box .... .31
1-lb. Regular or Show Girl, packed in cups ............. .36
Whipped Cream Special, greatest Carnival Flash ......... .25
Winner, an attractive padded box (20 oz.) .......... .85
No. 2—Bathing Girl (a real work of art) ................... .60
No. 3—Bathing Girl (a real work of art) ................... 1.30
No. 2—Movie Panel (hand painted in three designs) .... 1.10
No. 3—Movie Panel (our largest flash) ................. 1.35
Silk Girl (a novelty) ...................................... 1.25
Rocky Mountain Chocolate Cream Bar for Give-Away, packed 250 per case, at ...... 4.50

QUALITY
BEST

FANCY EMBOSSED
The old favorites, High Art Harem, Peace, Russian Dancer, etc.
New, this year, Show Girl Series, Circus Series.

SERVICE
PROMPT

PRICES
LOWEST

LOCATION
RIGHT

BOXES
FLASHY

DELICIOUS CHOCOLATE COATED CHERRIES
No. 1—12 Count .............................................. 26c
No. 2—18 Count .............................................. 36c
No. 3—24 Count .............................................. 47c

POLICY
SQUARE

OLD-FASHIONED CHOCOLATE DROPS
The old-fashioned Chocolate Drops made a hit from the first day on with Theaters, Carnivals, Tent Shows, etc. They sell for $47.50 per 1,000, or a trial order for $5.00 per 100. Think of that—you can make over 100% on this little wonder package. And each package contains a prize. No wonder it was a winner from the start, and that’s why orders are repeating every day.

SEND FOR COMPLETE PRICE LIST AND CATALOGUE
ONE-HALF CASH WITH ORDER, BALANCE C. O. D.

CURTIS IRELAND CANDY CORPORATION
24 S. MAIN STREET, ST. LOUIS, MO.
OPENING ANNOUNCEMENT

THE WADE AND MAY SHOWS

Will Open Saturday, April 16th, in one of DETROIT'S Busiest Manufacturing Districts, HAMTRAMCK Vicinity.

TWO SATURDAYS  NINE DAYS  TWO SUNDAYS

SPECIAL NOTICE—To those holding contracts with us wishing to ship or build equipment we have ample room in our winter quarters to accommodate you without cost.

SHOWS We have seven shows booked, which include 15-in-1 Show, Hawaiian Village, Thru the Falls, Deep Sea Show, Plantation Minstrel, Vaudeville and Wm. Shultz's Big One-Ring Circus. Can place any other shows that do not conflict.

Exceptional opportunity for Walk Through or Fun House. We have room on our flats for one more 20-foot Wagon. Mike Blanchfield, 239 4th Ave., Detroit, would like to hear from Circus Side-Show People.

CONCESSIONS Practically all Concessions are open, except Cookhouse and Shooting Gallery. Glass Ware, Aluminum, Silverware, Knife Rack, Cane Rack, Statuery and China are among the concessions that we will sell exclusive. Our rates are surprisingly low, and include all. Write what you have.

Address WADE & MAY SHOWS, 289 Elmhurst Ave., Phone Hemlock 6664, DETROIT, MICH.

WM. SCHULZE'S NOVELTY SHOW WANTS Comedy Mule Rider, Canvas Man; useful men who can drive trucks preferred. First-class Freak Act for four thousand dollar outfit on truck. WILL BUY good somersault Dog, Cinnamon Bear, Boxing Kangaroo, Lion Act, or any good feature Animal Act.

WM. SCHULZE, 17166 Garfield Street, Detroit, Mich.

CALL-1921-CALL 1921-CALL

CALL-1921-CALL 1921-CALL

Williams Standard Shows

Jos. G. Ferari Shows

Will open Sat., Apr. 23d, at Danbury, Conn., and then play only the Best in New England.

REAL SHOWMEN will always be welcome here. Yes, we will make room for you.

CONCESSIONAIRES—Money may be tight this year unless you are properly placed. We have many choice Concessions open. First come, first served. You all have an equal chance here.

OUR FAIR LIST ELIMINATES ALL NEAR OPPOSITION AND MAKES US SUPREME IN THE EAST

Starting with the Big Bangor Fair, Bangor, Me., then the sure money Fair at Waterville, Me., then comes that darb, Presque Isle Fair, followed by the Maine State Fair at Lewiston, Me., New Hampshire State Fair at Rochester, N. H.; Vermont Fair, at White River, Vt. Now comes the biggest one of all, the BIG MONEY Fair in the East, St. John, N. B., Canada; also the Great St. Stephens Exposition, at St. Stephens, N. B., Canada, and our ever reliable, Frederickion, N. B. Fair. Others to follow.

Everybody holding contracts with either of the above Shows please acknowledge this call by return mail to our New York Office.

PHONE: BRYANT 4518

1547 BROADWAY
WORLD OF MIRTH SHOWS
(The Barnum of Them All)

ARTHUR WRIGHT,
Gen'l Manager.

MAX LINDERMAN,
Supt. Concessions.

Opens SATURDAY, APRIL 2nd, RICHMOND, VIRGINIA
DOWNTOWN LOCATION, Auspices SAMESE GROTTO

WANT High class attractions that will not conflict. Will finance capable Showmen with new ideas. Everything on wagons. We own our own train. Can also place Legitimate Concessions of all kinds.

WANT Talkers, Lecturers, Grinders, Ticket Sellers, Boss Canvasman, Blacksmith, Boss Hostler, Train Help and Pullman Porters. Everybody write ARTHUR WRIGHT, Winter Quarters, State Fair Grounds, RICHMOND, VA.

OUR ROUTE: We have contracted the six Eastern Canadian Fairs, including Ottawa, second to Toronto; Binghamton, N. Y., and York, Pa., Pennsylvania's best Fair, and four Virginia Fairs to follow. Our Carnival dates are positively the best—there's a reason.

LARRY BOYD, General Agent.

"Hey, Fellers!
Have you seen Margie?"
If you haven't you've surely missed something
"Margie" is eighteen inches high and has a winning personality.

FINEST NOVELTY DOLL MADE
There is a whole family of these adorable Dolls at Bellewa & Sons. They are stuffed in various styles to suit your fancy. They are dressed in matching sets of cloth and lace. The hair is of genuine human hair, beautifully arranged. Every detail is just right for the age. These Dolls are designed and can be ordered as specified.

Margie" Dolls can be had in quantities of all sizes up to 60 in. assorted minuets and colors and distinctive size.

Doz. $27.00

SEND FOR FREE COPY OF CATALOG
Our Catalog contains hundreds of lines suited for carnivals and fairs. It is perfectly illustrated and the descriptions tell all the facts about the goods that you want to know.

PARTIAL LIST OF LINES SHOWN IN OUR CATALOG

I. ROBBINS & SONS
627-629 Penn Ave.
PITTSBURGH, PA.

BOYS, YOU KNOW WHAT THEY WERE LAST YEAR. GET IN—
PRELL'S PILLOWS
(CRETONE)
They will be better than ever this Spring, as that is the best season for Cretone Pillows.

Great Flash—Improved Construction
Better Colors—Better Prices

Orders shipped same day received.
25% deposit required, balance C. O. D.

American Bisque Doll Co., Inc.
181 Chestnut Street,
NEWARK, N. J.

BACK TO PRE-WAR PRICES
We have just bought up an enormous quantity of Tintype Supplies and are now in a position to offer you merchandise at the same prices as before the war.

SEND FOR FREE CATALOG
BOSTON CAMERA CO.
124 Rivington Street,
NEW YORK CITY.

SOMETHING NEW AT LAST! I
OUR ORIGINAL BATHING GIRL DOLL
Don't delay—send $1.00 for Sample, prepaid. We have the most complete line of Dolls in the West.

M. AND M. DOLL STUDIO, 174 Oak St., San Francisco, Cal.
CIRCUS

AND

CARNIVAL

PAPER

BRAND NEW LINES (CARNIVAL NOT QUITE COMPLETED). ATTRACTIVE, UP-TO-DATE DESIGNS IN LARGE STANDS, 3 SHTS. AND LITHOGRAPHS

UNEXCELLED QUALITY and SERVICE--DATES, HERALDS, BANNERS and TYPE WORK---REASONABLE PRICES

THE DONALDSON LITHO. CO.
NEWPORT, KENTUCKY
GERARD'S GREATER SHOWS

BIG GRAND OPENING, APRIL 16th, BRIDGEPORT, CONN.

Location: Water Street, right in the heart of the city.

Under good Auspices American Legion.

GERARD'S GREATER SHOWS

WANT CAROUSELL AND FERRIS WHEEL

WILL PAY HALF OF EXPENSE TO JOIN.

WANT QUICK CONCESSIONS.

WANT CAROUSELL AND FERRIS WHEEL

WILL PAY HALF OF EXPENSE TO JOIN.

The Zeidman & Pollie Exposition Shows

SPRING OPENING, LYNCHBURG, VIRGINIA

SPRING OPENING, LYNCHBURG, VIRGINIA

GLAMOROUS ANDUER CHICAGO, INCORPORATED

GRAMERCY CHOCOLATES

BIG VALUES

CONCESSIONAIRES

THIS PICTURE SHOWS THE MOST WONDERFUL CONCESSION PACKAGE IN THE WORLD.

QUALITY CANDY

IN BIG FLASHY BOXES.

Ask Us About the Special Proposition We Make (Concessionaires for Season 1921)

ALSO WRITE FOR OUR REDUCED PRICES ON ALL PACKAGES.

GRAMERCY CHOCOLATE CO.

INCORPORATED

76-84 Watts Street, NEW YORK CITY

Capt. Jos. O. Flory and Mlle. Frances

SENSATIONAL HIGH DIVE AND SLIDE FOR LIFE.

Have some open time for early opening. Parks and Celebrations. Capt. Flory's body at night is one mass of flames as he dives from that dizzy height to his shallow tank below. Mlle. Frances' night performance leaves the crowds spellbound. Her body is illuminated with electric lights. Two attractions that draw the crowds and hold them. For particulars write CAPT. JOSEPH O. FLORY, Manager, 912 Chambers St., St. Louis, Mo.

WANT CAROUSELL AND FERRIS WHEEL

WILL PAY HALF OF EXPENSE TO JOIN.

WANT QUICK CONCESSIONS.

WANT CAROUSELL AND FERRIS WHEEL

WILL PAY HALF OF EXPENSE TO JOIN.

For Callis' Jazz Land Minstrels

WANTED QUICK

WITH THE CON.

KENNEDY SHOWS

COLORED PERFORMERS, light or heavy colored Jazz Band. Also Ad Producer. I pay top salaries and deal the best shows, any accommodation on the road. GET IN TOUCH, AS TIME IS SHORT.
ED HOCK'S VIEWS

Chicago, March 8.—Ed Hock, widely known concessionaire, was interviewed this week by The Billboard, relative to the outlook for the coming season. He said:

"I have often been asked what the leading houses (or men) among the concessions are to be and after a careful study of the various lines shown to supply houses I am satisfied that the demands of the public for useful articles of more or less novelty are being catered to. I see with a good deal of satisfaction that a concessioner can purchase a genuine all-wool Navajo blanket at a reasonable price. This article is being shown in all the colors of the rainbow and blend as well. This is the first season I remember where used blankets, such as are handed by high-class department stores, can be secured for wheel needs.

"A few houses are showing an imported Chinese hand bag for women. This type will make a good seller, and can be handled profitably. The goods are well made and of a desirable size. Dolly, embroidered in gold and silver thread, have proved themselves winners. They will be in great demand.

"The most popular item I see now is a large variety being shown. There are two or three that were to stand out among the others, namely, the Camel and the Egyptian Girl types. The figures of the former shows the camel at rest and in action, clad in a series of six feet of sally roll, accumulated with beautiful satij of parrot shades. They can be secured at prices ranging from $3.50 per dozen to $6.00, but the average is about $5.00 per dozen. Of the dancing girl types the figures are numerous, striking types, amusing types, plastic dolls with limbs make, etc.

"The read lamp is a good item, but, of course, is not a novelty, as they are very well known, being adopted in all proper, restful situations. They are made in the best material and at a reasonable price. Every house I visited seemed to be prepared for the sake of ornamental, and so far as I am looking for useful articles I am looking to the public on the country and part goods."

FAMOUS STANDARD SHOWS

With the advent of favorable weather the Famous Standard shows have been playing some good receipts in Northern Louisiana. At Jonesville all shows and concessions are doing a steady trade. Manager and Owner O. J. Deaty's "Kid" Eddy's Athletic Arena and "Kid" Eddy's Minstrels Shows are doing well at this point. The shows are handled all week, as did Prof. Joe Royle's "Kid" Eddy's Minstrels, which furnishes excellent music. The special show in the capacity of the city at the same time. The Midway, La., followed Jonesville, and with the arrival of the dancing girl the prices was also good for everybody.

Manager Beaty is looking forward to a very good season, regardless of the much talked of bad season, and he is looking forward to the year of 1921.

GLOTH EXPOSITION SHOWS

Pittsburgh, March 5.—Electrons around the eastern terminus of the Gulf, Dental and Elec- tric Exposition Shows, which have been very busy of late whizzing things into shape and long ponies as well, are now in readiness. This organization will send shows, rides and concessions in a thickly populated section of Pittsburgh for its initial ex- position of the season.

Joseph Gloth returned to the office, after a successful tour of the States, and reports that Manager W. M. Murphy, recently signed for the position of full manager of the office, is the one most interested in the shows and the organization of attractions and arrangements. The line-up of the Gloth Exposition Shows is rumored to be of note, with three big rides—rushed by the manage- ment—and with a few attractions to keep the crowds expected to arrive in the near future.

ViXMAN & PEARLMAN

620 Penn Avenue, PITTSBURG, PA.

WE CAN DELIVER

Chinese Baskets

(SETS OF FIVE)

Stained, shellacked, trimmed with single or double rings or tassels, bead and crocheted borders. We are the largest and most cen- trally located house in the country. We carry the largest assortment.

NOVELTIES, TOYS, Etc.

WE SELL TO WHOLESALERS AND JOBBERS ONLY

It is to your interest to consider our lines and prices before placing your order at once.

THE OVERSEAS CORPORATION, LTD.
INTERNATIONAL MERCHANTS
HOME OFFICE: SEATTLE, U. S. A.
L. A. DONOVAN, Representative, 120 West 32nd St., New York City.

WANTED SIDE SHOW ATTRACTIONS

Greater Sheesley Shows

Concessionaires and Wheelmen!

MANICURE and TOURIST SETS

A BIG FLASH THAT GETS YOU THE MONEY

MANICURE and TOURIST SETS

A drawing attraction everywhere

In now being used by many of the largest concessionaires. Send your order at once.

PARAMOUNT LEATHER GOODS, Manufacturers, 467 Broome Street, New York City

WANTED ---- MUSICIANS ---- WANTED

A few more American Musicians—Alto, Clarinet, Trombone and Trumpet. Patterns and Shoes. Show opens April 10th. Monet due phone Paid. For information, write Mr. Adams, 222 E. 34th St., New York City.

We also carry an assortment for Sales Board Trade.

ViXMAN DOLLS—The flashiest at the lowest price.

ViXPER BEADED BASKETS—Nuf Cel.

ViXPER WHEELS—Load Balanced.

PADDLE TICKETS
LUCKY "LEVEN"
HARMONICAS
SLUM
FLASHLIGHTS
HOOP LA HOOPS
SALES BOARDS
JEWEL BOXES
VASES
PIN GUSHIONS
PILLOW TOPS
DART BOARDS
FLOWER BASKETS
LAYDOWN CLOTHS
BALLOONS
CARRYING CASES
PERFUME
KNIVES
MANICURE SETS
BASE BALLS

Our 1921 Catalogue

will be ready March 25th.

Write for one.

ViXPER DOLLS—The flashiest at the lowest price.

ViXPER WHEELS—Load Balanced.

ViXPER BEADED BASKETS—Nuf Cel.

WE SELL TO WHOLESALERS AND JOBBERS ONLY

It is to your interest to consider our lines and prices before placing your business.

THE OVERSEAS CORPORATION, LTD.
INTERNATIONAL MERCHANTS
HOME OFFICE: SEATTLE, U. S. A.
L. A. DONOVAN, Representative, 120 West 32nd St., New York City.

WANTED SIDE SHOW ATTRACTIONS

Greater Sheesley Shows

Magician and Lecturer, one more real Entertaining Act or an A-1 Freak; also Tattooed Man or Woman with outfit. Amateur and tourists, save your stamp.

WorldRadioHistory
THE WESTERN DOLL MFG. CO.

We have what you want when you want it at manufacturer's prices. It is to your interest to get our prices. They are always the lowest.

SHIMMIE SHAKER SUE
Send Money Order With Order For Samples.

ALUMINUM WARE
Large stock of all lines. Sample Doz., assorted.
$13.20
QUANTITY PRICES ON REQUEST.

HERE IS A TOP-NOTCHER
They all stop and play for this wonderful Lamp. It appeals to everyone. They can't resist because IT HAS THE FLASH.

Samples, $4.00 each
QUANTITY PRICES ON REQUEST.

BEACON, ESMOND, CAYUSE INDIAN BLANKETS
IN STOCK AT LOWEST PRICES

CHINESE BASKETS
Beautifully and elaborately decorated. Single and Double Ring, and Tasseled.
Samples, single ring, $5.00 per nest
Samples, double ring, $5.50 per nest
QUANTITY PRICES ON REQUEST.

OUR SILVERWARE ASSORTMENT IS THE BEST AND MOST COMPLETE.
GET OUR PRICES.
BUY HERE AND SAVE MONEY.

THE ORIENTAL GIRL LAMP
Finest in Oriental style. Each fitted with a beautiful silk shade. Each Lamp has a Beautiful Burner, which adds to the Oriental effect. It will get the money.
Sample, $3.75 each
QUANTITY PRICES ON REQUEST.

18-INCH JAZZ BABY
A REAL ITEM
Samples, $2.00 each
QUANTITY PRICES ON REQUEST.

JAZZ BABY ASSORTMENT
Full line of Plaster Sitting Dolls; also Plaster Kewps, Plain and Wigged.

Samples, $3.75 each
QUANTITY PRICES ON REQUEST.

159x803
THE WESTERN DOLL MFG. CO.

A. J. ZIV, President.
H. P. NOREM, Vice-President.
M. CLAMAGE, Treasurer.

564-572 West Randolph Street,
CHICAGO, ILLINOIS.

WE SHIP IMMEDIATELY.
START

**THE "EUREKA" TUFTING NEEDLE.** Note new address. A. W. D. 59 R ALEXANDER ST., ATLANTA. 0A. 510.00 per 100. Sample art of three sizes, 50c. "Good wine needs no buah. *'Nuf said.

DATES. SEPTEMBER 20th until the 26th, both days included. Applications for space upon the grounds solicited.

ROBERT J. BUSHELL, Secy.-Treas. and Ottawa Commercial Travelers' Association. Ottawa, Canada, are open to consider a proposition from a first-class company, to play one week in their territory, under their auspices. Address Robert J. Busshell, Ottawa Commercial Travelers' Association, Ottawa, Canada.

LEADING PUSH CARDS

MINNEAPOLIS

10,000 Plain and Hair Doll Stock at each plant, always.

**WORTHAM'S WORLD'S BEST**

Playing Sixteen-Day Engagement at Los Angeles

Los Angeles, March 8.—After a very successful opening of the season at San Diego, California, A. Wortham's World's Best Shows moved to Los Angeles for a 30-day visit under the auspices of the "Sunshine Helping Hand" club. This institution was started by a publicity-minded philanthropist, who headed a drive in behalf of Chicago, who, of his own volition started out to benefit children. He brought the carnival to Los Angeles to raise funds to give 50,000 poor children a "May Day Outing." The shows are located at Draper Park, which is in the heart of Los Angeles. It is at Wadsworth and Third streets, one of the main arteries to the downtown district. The shows opened on Tuesday, and from the start they enjoyed most liberal patronage. Every night showed an increase in the crowds, and all the capital spirit.

The "layout" of the lot is ideal. It is a big park property. In the center are the rides, and around it are the many stands. In more ways than one it resembles a huge exhibition than like an open-air show. The caliber of the attractions are such that they are profiting greatly, as well as representing it as an appealing-luring community. The engagement is proving in every way successful in the extreme.—BEVERLY WHITE.

**SEA BREEZE**

Rochester's Popular Resort To Have an Aeroplane Swing

The Hess Amusement Co. has closed a contract for concession at Sea Breeze Park, Rochester, N. Y., for one of J. W. Ely Company's aeroplanes and is negotiating for one or two other large attractions. A new Virginia Beach Electric Novelties, and an Aquatic Novelty Company, is interested in having a part of the park and operate a Dodgem. The Manhattan Coast, also from Virginia, will have a lovely bathroom, and the Buck, Baker. When the Breeze Park opens it will be one of the best equipped resorts in the East.

**LOOK THEM OVER**

The Most ELABORATE line of DOLLS AND DRESSES on the market.

**DE LUXE**

The line that will hold the crowds this season. EXCLUSIVE designs in LUSTER SILK CREPE PAPER DRESSES.

Full assortment, all colors, $8.00 per 100

Fourteen-inch DE LUXE BABY DOLL with veil,
In lots of 100.........38c each
In lots of 500.........36c each
" '' 250..............37c "
" '' 1000............35c "

One-third deposit required on all C. O. D. orders.

Located one block from express office, we ship within one hour after receipt of order.

Manufacturers' agents for ZIEGLER'S CHOCOLATES

DE LUXE DOLL & DRESS CO.

168-70 Fifth Street, MILWAUKEE, WIS.
MUIR'S PILLOWS

DESIGNS AND QUALITY THAT GET THE PLAY

Same Prompt Service
and Square Dealing as in the Past

Chinese Baskets

This is the only article of merchandise we handle outside of our Pillows, and we have received and contracted for such quantities that there will be no chance of a scarcity for our customers who trail along with us from the start, and you will get the same prompt service that we have always given you in the past.

Write to us for prices and special quantity prices on both Pillows and Baskets.

MUIR ART CO.,
306 West Madison Street,
CHICAGO.
DOLL LAMPS

Doll Lamps Are Going To Be The Big Winners This Season
This Has Been Proven at the Winter Spots in California

You will all be putting them on before the season is over. Why not start the season right with a flash of MISS SAN FRANCISCO DOLL LAMPS? We are the originators of these Lamps, which are the best, and the ones that will give you a real money-getting flash. Ask the boys who got the big play at the San Bernardino Orange Show. A leading Concessionaire writes us:

"They Are the Talk of the Midway"

And, take it from us, they are going to be the talk of a good many Midways before the season is over. REMEMBER, these Lamps are not trashy stuff, but are HONEST TO GOODNESS MERCHAN-DISE, and make the most attractive flash ever put on a Midway.

A SAMPLE WILL CONVINCE YOU.

PRICES....

MISS SAN FRANCISCO DOLL LAMPS, complete, including our fancy hair dresses, celluloid finished. Miss Frisco Doll, with marabou and tinsel trimmed dresses, $5.00 each.

Lots of 50 or more.......................... 5.25

Sample complete...................... 6.00

Lamp, without Dolls........................ 4.25

Lots of 50 or more.................. 4.00

Sample.......................... 4.00

BARGAIN PRICES IN DOLLS AND DRESSES

Miss Frisco, large Hair Dolls...$6.00 per dot.

With celluloid finish.................. 10.00

Fancy Hair Dress, celluloid finish...12.00

Miss Frisco Hair Squash painted bathing suit........ 3.00

With cell finish, hand-painted decorations......... 6.00

DRESSES DRESSES DRESSES

Make Trims, 2 dozen, exclusive, fancy colors, each $1.25 per dozen.

Make Trims, 1 dozen, exclusive, fancy colors, each 50 cents per dozen.

Special color numbers. Never before used. Special Candy Boards. Sold in 100's.

Large headings. Checkered fronts. Never before used. Special Candy Boards. Sold in 100's.

STANDARD SIZES

100 holes...$1.25 1000 holes...$1.95

250 holes...$1.95 2500 holes...$2.95

500 holes...$3.95 5000 holes...$6.05

1000 holes...$4.75 10,000 holes...$10.00

BUCK-BOARDS

ARE THE BEST

NEW PRICE LIST

We make no charge for packing.

Factory, 1258 Howard St.

Buck-boards Mfg. Co.

1258 Howard St., San Francisco, Cal.


Address AL. T. HOLSTEIN, General Manager, Box No. 104, Kansas City, Kansas.

"JAY WILKES"

Not To Troupe This Year

Atlantic City, N. J., March 9—J. Wilkinson Cowther, well-known comedian and circus press agent, who for the past three seasons has been directing the publicity departments for the Polack Bros. Shows, has drawn from show life for at least one year. Mr. Cowther, who is the executor of his mother's estate, will be compelled to remain near his home town, Chester, Pa., for six months until legal matters can be properly adjusted.

Mr. Cowther's writing will be at the present time handling the trade of the Atlantic City and Jersey Shore Advertisers Association, which is having its annual convention this week on the Million Dollar Pier. At the termination of the show Mr. Cowther will become permanently affiliated with The Quarrie Review Publications, which publish The Atlantic City and Jersey Shore Advertisers Association, the official organ of the Atlantic City and Jersey Shore Advertisers Association.

Mr. Cowther has a host of friends in the show business, who will regret to learn of his retirement. He had contracted with Irving D. Polack to head the press staff of the World at Home and Polack Bros.'s shows, in the capacity of the executive's representative.

FOR TRAVELER'S CONVENIENCE

Among various articles designed and placed on the market for the convenience of showmen and other travelers as well as homes is produced by K. A. Holmes in the form of a multi-purpo-se table, which can be used as a table, a dressing table, a table lamp, a telephone stand, a table for a baby or a child, a table for a small amount of space required for parking away for transportation purposes. The convenience it affords in living abroad care, in emptying in a car or in one's quarters each week, is of value to all. For the dealer.

DOCTOR WANTED

Travelling Doctor. From where employed. Write

Windhorst Supply Co., 148 No. 11th Street, St. Louis, Mo.

MEXICAN DANCING MONKEYS

$1.50 each, 10 per box, $13.50 each. For Sale. Also Bear Wiles. Bingham Watch Cheeks and Bear Wiles Acrobat Railroad. MORGANTOWN, W. VA., Room 3, St. Albans, Texas.

FOR BLANKETS, See Page 125

NOT THE BIGGEST, BUT ONE THAT PLAYS REAL TERRITORY. BOTH GILLY SHOWS:

INTERNATIONAL AMUSEMENT COMPANY

24 Fairs, Western Canada, Commencing June 27. Opening WINNIPEG, on the street, MAY 23.

WANTED—No. 2 SHOW. EVERYTHING OPEN.

All mail to P. O. Box 1085, WINNIPEG, MANITOBA, CANADA. Office, Chamber of Commerce, Room 412.

RIDES

Merry-Go-Round, Ferris Wheel, Swing. Will give good contract for above.

OPEN

ALL SHOWS AND CONCESSIONS

WILL BE TO THE BEST OF OUR ABILITY.

WANT TO BUY, RIGHT PRICE OR SAVE STAMP.

Tents, all sizes; Small Shows of all kinds, Crazy House, Mirrors, Etc.
CONCESSION—WHEELEMEN BUY DIRECT

NELSON CHOCOLATES

YOU ALL KNOW—
DASHIELL
HE HAS SERVED YOU FOR OTHERS
HE WANTS YOUR BUSINESS NOW FOR HIMSELF
HE KNOWS YOUR WANTS
HE KNOWS THAT YOU MUST HAVE
SERVICE, QUALITY AND FLASH AS WELL AS PRICE
ALL THESE GO WITH
NELSON CHOCOLATES
WRITE US FOR SAMPLES AND PRICES

NELSON-DASHIELL COMPANY
INDUSTRIAL BUILDING, BALTIMORE, MARYLAND
LIPault's Money Getters

Looking for a Stimulant

To Liven Up Your Business?

As usual we are in on the new deal that will come with the new year.

Beautiful, hardwood, attractive Lamp Dolls. 15 inches high, dressed in the finest of gowns with cut outs, in many different styles. Made in your trade for a nickel each, or by mail, at a dollar each, for the front of house and handy. This Lamp is for the use of any part of the house. For the bedroom or living room is perfectly suitable.

Our price to legitimate Jobbers and salesmen is $10.00 Complete your profit being $2.50 on each doll. Absolutely our price to legitimate Jobbers and salesmen.

As a result of disappointment, it is now possible to get a better business. We are putting in 10 of these Lamps, in a wired complete, for $14.00. We always require a 25 deposit on C. O. D. orders.

Now, Mr. Jobber, or you, Mr. Operator, we have a real special position for you to advertise in your paper than any other paper. The advantage of our business is that people will buy it, who are not buying it now. The rush is on to try to get this order in. We are ready to act on any order.

JOBBERS and OPERATORS

Your time is a real opportunity to take immediate advantage of this new, practically self-telling Merchandise Deal. Your profit being SB.00 on each sale. Absolutely our price to legitimate Jobbers and salesmen.

P. S. McLaughlin, 75 N. Washington St., Wilkes-Barre, Pennsylvania.

CARNIVAL - TRADE FLASHERS

Dolls, Chinese Baskets, Pillow Tops, Electric Eye Teddy Bears, Silver Ware, Blankets, Hoop La Goods, Paddle Wheels, Canes for Cane Baskets, Balloons, Flying Birds, and a full line of Novelties and Streetmen's Supplies.

ORDERS SHIPPED SAME DAY

M. SHAPIRO

418 Market St.

PHILADELPHIA, PA.
BUY DIRECT FROM MANUFACTURERS!

The Famous Philadelphia Unbreakable Woodpulp Dolls

LOOK AT OUR PRICES FOR SEASON 1921

Assorted: 4 Brides, 4 Furrys, 4 Happys at a Special Price of $13.00 per Dozen.

Order Today and Send 25% deposit.

PHILADELPHIA STATUARY & DOLL MFG. CO.
Phone, Market 2238  324 N. 5th Street, PHILADELPHIA, PA.

CAPT. JACK PAYNE
Sensational High Diver
139 Feet into 5 Feet of Water, Open for engagements.

PARKS, FAIRS, CARNIVALS, CELEBRATIONS.

Harry Ingalls' Circus-Carnival
Opens April 16-23, at Lynn, Mass. Two Saturdays and a Holiday.

WANT CONCESSIONS—Petticoat Baskets, Country Store, Doll Games, Refine Games, Baby Ball and other Carnival games, all supplied with profits.

I have all men and all the equipment necessary to run a thoroughly successful Carnival, and for this reason I can guarantee a big money making business.

In some towns I will not only take the entire show, but I will provide the entire catering and all the necessary equipment.

If you are interested, or want to know more about this proposition, write me...

HARRY INGALLS, 425 South 14th St., Lynn, Mass.

CHOCOLATES
More than just a flash.

A Worthy Quality Attractive Board for
CARNIVALS, CANDY WHEELS, SALES
BOARDS, CONCESSIONAIRES.

THE HEIN CO.
PITTSBURGH.

SOMETHING NEW IN KNIFE BOARDS
It has been demonstrated and proven that THE HIND GOOD Knife Boards can be sold in the same time it takes to sell one cheap Knife Board. Our new Board (illustrated) is made up of the highest grade of cutlery produced and is mounted on a beautiful Board, lithographed in four colors. Try it. 600-Hole Board at 50 per sale, brings in $6. Price, $1.00 25% with order, balance C.O.D.

PURITAN NOVELTY CO.
1913 W. Van Buren St., Chicago.

A "Gold Mine" for AGENTS!
The Wonder Seller and Profit-Maker of the Day!
Hundreds of our Agents are making a big thing selling the Parisian Perfected Art Needle. It's wonderfully simple and yet simply wonderful! Does French knots and Raised Embroidery—everything from the daintiest work to coarse, heavy rug. Easy to use—interesting to demonstrate—quick to sell.

MAKE $3,000
IN THE NEXT 3 MONTHS

Others are doing it—you can do it. Agents and demonstrators of both sexes are reaping a big harvest. Handle it alone or sell in demonstration and aIso make a big fortune. Just try any town with our needle and see sales and profits showing the beautiful work. And, keep still, and $3.75 for agent's sample working model, containing one plain needle and one fine point needle and one full-size package, of each, which it is used to make, and 25 per cent. deposit, and you'll have started, achieving how to do the work.

PARISIAN ART NEEDLE CO.
208 Traders Trust Bldg., 305 S. La Salle St., Chicago, Ill.

CLOCK WHEEL

A wheel that can be used instead of all combination numbered wheels by changing the back cloth, including spindle and roulette. My balancing system prevents it stopping at the same number twice. This machine comes with three back cloths differently numbered and portable background with 150 movable nails for $2.00 each extra.

Price: Standard for.

Money refunded if not satisfactory.
Special price on 10 or more machines.

Address ROTT, KATZ & SCHOPENFELD, 2276 7th Avenue, NEW YORK.

Punch up your sales

All Kinds of Boards for All Kinds of Business
COMPLETE LINE OF
KNIFE BOARDS
Labels and elastics attached
Equip Boards With Your Own Knives

SPECIAL BOARDS FOR JEWELRY, FLASHLIGHT, FOUNTAIN PENS AND OTHER MERCHANTABILITY.

COUPON

HOODWIN COMPANY,
2949 Van Buren St., Chicago, Ill.

Gentlemen,—Yes, send me the "whole story," illustrations, selling plans for stores, etc., under the "Hoodwin Plan"—free. All without any obligation to me whatsoever and free.

Name
Address
LOOK AT THESE PRICES

5-inch DOLL, with movable arms, $12.00 per 100. Dolls with movable arms, with Natural Hair and Dresses, $20.00 per 100. 12-inch Doll, dressed, $35.00 per 50. Sizes 8, 9, and 10 with full stand, $15.00 per 100. One-third discount, balance C. O. D.

14-in. Dolls with Wig and Doll, $5.00 per pair.

FOR LESS MONEY

NATIONAL PREMIUM CO., 1127 Sheffield Street, N. 6, PITTSBURGH, PA.

SOMETHING NEW IN DOLLS

We have got the new big winner for this season. It's a 15-inch unbreakable SHIMMY DOLL, that has a clock movement, also has a lever to stop shipment March 25. Send $2.50 for sample. If you want a good old jazz music. Dressed with beautiful marcel wig, silk dress, trimmed in ermine, 25% in all departments.

SOMETHING NEW IN DOLLS

WE ARE A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.

LEW DUFOUR SHOWS

OPENS APRIL 2, RICHMOND, VIRGINIA

WILL BOOK: A Whip, Venetian Swings, Ten-in-One, a Mechanical Show and Circus Side-Show.

SHOWMEN—Can supply complete outfits for the following shows: Illusion, Society Horse Show, Wild West, Jungleland, Platform Show, Animal and Lion Arena. Have wagon front for same.


WILL LEASE three 50 or 60-foot Flat Cars and one 60-foot Box. Address all mail Box 742, LEW DUFOUR, Murphy Hotel, Richmond, Va.

Kongo Dolls
The 1921 Sensation

PRICES

Kongo Kid

Konao Kid

Kongo Kub

Kongo Baby

Konao Baby

Konao Kid

Konao Kub

Konao Baby

Kongo Kid

Kongo Kub

Kongo Baby

Kongo Kid

Kongo Kub

Kongo Baby

Kongo Kid

Kongo Kub

Kongo Baby

TOTAL

ORDER NOW

DUDLEY & HELM

KONGO KID

212-214 N. Sheldaa St.
Chicago, Ill.

PRESIDENT OF THE ASSOCIATION OF DOLL MANUFACTURERS

FIND OUT WHY

BIG ALL YEAR MONEY MAKER

Earn $50 to $100 a Week Easy


Others Have Made a Success—Why Not You?

PICTURE MEN

We carry the largest stock of supplies for all Minute daguerreotype Machines at the right prices. We carry complete line of Photo Supplies. Write for our new Price List.

ATTENTION, CONCESSIONAIRES!

Contrast your present supply card with this. Write today for your order. The 1921 Sensation. Dolls Only. Per Doz. $10.20

KONGO KUB

GOLDEN RULE CUTLERY CO.

127-129 S. Fifth St.
Louisville, Ky.

Satisfaction Guaranteed

Buck No. 200 Inside Sales. Per Dozen... $1.00

KONGO KID

212-214 S. Fifth St.
Louisville, Ky.

500% Profit

DAYDARK SPECIALTY CO.

2820 Bettee St., St. Louis, Mo.

CONCESSION STAND FOR SALE

ATTENTION, CONCESSIONAIRES!

Terms: One-half cash with order. Balance C. O. D., or standing deposit. 25% discount for cash.

AMERICAN DOLL CO.

1213-1215 N. Broadwaay,
St. Louis, Mo.

E. J. COATES, 121 S. Fifth St., Louisville, Ky.

JOHNNY J. KLINE SHOWS

Present the opportunity to you to start the season off making money. A recognized show. Honest methods honestly followed. 7th Annual Tour. Fair treatment to one and all. BIG SPRING OPENING APRIL 16 at West N. Y., New Jersey, including 3 Saturdays and 5 Sundays. In the heart of the town. Own our own Rides and Show Paraphernalia. Everything new but the same. CAN PLACE TWO MORE SHOWS. Will furnish outfit to reliable showmen.

JOHNNY J. KLINE, Gen. Mgr., 1431 Broadway, Room 214, Phone 7737 Bryant, New York.

JOHNNY J. KLINE SHOWS

CANE PLACCE CONCESSIONS AND STOCK WHEELS OF ALL KINDS.

Have opening also for Roll-Down, Hoop-La, Puss-In-Boots, Devil's Bowling Alley, Swingola, Cart Game, Polygon, Variety, meteorite, Surrender, Market Street, Magic Lantern, Shooting Gallery, Chicken Egg Wheel, Silverware, Fruit, Pillows, Chinese Baskets, Palmistry. (No grit; everything legitimate). We play a route of 20 weeks, including Celebrations, Old Home Weeks and string of REAL FAIRS. Address

JOHNNY J. KLINE SHOWS

212-214 S. Fifth St., Louisville, Ky.

The Billboard
PIES

By GASOLINE BILL BAKER

Our good friend of "Blighty origin as follows: "I have now read The Billboard and argue our self-declined unknown—as a true gentleman."

Charlie Lane, blackface comedian, postcards from Washington: to the effect that he had joined Berk & A. Ward Medicine Show, or about April 1, for the coming season. 

Wonders if Doc. Ed. Merrick will bring that big show north the coming season? [Note: The name is unclear here.]

B. Z. Vogel was a good friend and we thought he would have dropped out of a bad bus or a bad gasjil. I have been a "monocle" businessman the past winter down in Florida.

E. J. Varnes wants to know if the Medicine Shows will get under way this season, and we offer our congratulations. He left last winter with a few friends, a few years ago. Ed. Arno was there, probably broke.

"As has been the custom, some people send in to Art. and closed their winter season on February 9 that oddity of snowflakes and pitchmen have year ago. Ed. Armund was there, probably broke.

Dr. C. R. Storey says he is now located in the General Medicine Show at the Springs, Ark., and that those sera of snowflakes and pitchmen have made more business headquarters at the "Springs" during the winter. Says hello to all the men folks.

Dr. W. A. Thompson's great Northland Ex¬
tertainment running pictures, vaudeville and band music, closed their winter season on February 9 at Washago, Ont., and will open in the Province of Quebec, April 4 to play the Hudson Bay trad¬

ter national entertainers, running pictures, vaudeville and "Hirings" during the winter. Says hello to all the men folk. 

Harry Masters says: "Hirings, buy, Joe (Erk¬

Barry Makers says: "Light, boy, Joe (Erk¬

W. B. Sterritt says by sailing six months in Renr, Van, a breeder may secure a distance. We have heard of fellows, some one, who didn't stay there over six hours and didn't need any distance, but the difference being that they couldn't afford the distance. We have heard of fellows who went on the frig or the "rental" for better woman.

A recent letter from Ed. Blout, of advertising fame, down Louisiana way, contained his gratitude for those who had aided him a few weeks ago in a charity Hospital, and the "powers that be" seemed of the opinion that "blues" were moving toward the "powers that be". He was looking forward to a big season. Sam wants to open the world. No mention of much note to report, except that we're here.

As has been the custom, some people send in to Art. and closed their winter season on February 9 that oddity of snowflakes and pitchmen have made more business headquarters at the "Springs" during the winter. Says hello to all the men folk.

Berk Bros., 543 Broadway, NEW YORK CITY.

Specialists in Supplies for Streetmen, Concessionaires and Pitchmen.

NEEDLE WORKERS

Pitchmen and Demonstration—The Flashlight on the market $16.00 Per Gross.

The needle with two points. The king of them all. 

Send 25c for sample.

Specialists in Supplies for Streetmen, Concessionaires and Pitchmen.

BERK BROTHERS, 543 Broadway, NEW YORK CITY.

Agents Wanted

BIGGEST MONEY GETTER OF THE DAY

MEDICINE WORKERS, STREETMEN AND HUSTLERS

BIGGER MONEY GETTER OF THE DAY

MADE $1,000 IN THREE WEEKS

This Embroidery Needle gets the Money. No question about it. Every one satisfied. Does every¬

one put out a great deal of business. Perfect with everybody. Our Guarantee Certificate with every Needle before your name. Write $1.00 for one gross. Send 25c for sample box. Ask your neighbors. Get your own. We guarantee it for one year.

HOVER NOVELTY CO., 4740 N. Clark St., CHICAGO.

WANTED

Why use inferior Sotl GIFTS for your customers when you can obtain slightly better ones from: Walgreens, Elkins, Howard, Hamilton, Rod¬

 капиталов, etc.? 

Write for price, etc.

Chas. J. MacNally,
31-33 Ann Street, NEW YORK CITY.

All correspondence answered promptly.

March 19, 1921

THE BILLBOARD

THE RIGHT HOUSE FOR YOUR BUSINESS

HEADQUARTERS FOR DEMONSTRATORS AND PITCHMEN

We are the LARGEST Pen House

IN THE COUNTRY.

Pens at

$15.00

Per Gross.

Send for our special pen list.

All our pens are made of the best material and work¬

manship.

THE BIGGEST PACKAGE OF THE SEASON

The Twinplex Two-Piece Collar Button, Back Button and Famous Snap Links

THE COMBINATION AT $16.00 PER GROSS SET. Sample mailed on receipt of 25c.

The Original Combination Memo Book

$8.00 PER GROSS

Order at once.

Whetstone—Just received; order at once.

$20.00 PER THOUSAND

QUICKLY SHIPPED.

BERK BROS., 543 Broadway, NEW YORK CITY.

SPECIALISTS IN SUPPLIES FOR STREETMEN, CONCESSIONAIRES AND PITCHMEN.

AGENTS WANTED

BIGGEST

MONEY

GETTER

OF THE DAY

ONE MAN

MADE $1,000

IN THREE WEEKS

BIGGEST

MONEY

GETTER

OF THE DAY

This Embroidery Needle gets the Money. No question about it. Every one satisfied. Does every¬

one put out a great deal of business. Perfect with everybody. Our Guarantee Certificate with every Needle before your name. Write $1.00 for one gross. Send 25c for sample box. Ask your neighbors. Get your own. We guarantee it for one year.

HOVER NOVELTY CO., 4740 N. Clark St., CHICAGO.

KINDLE WORKERS

Pitchmen and Demonstration—The Flashlight on the market $16.00 Per Gross.

The needle with two points. The king of them all. 

Send 25c for sample.

Specialists in Supplies for Streetmen, Concessionaires and Pitchmen.

BERK BROTHERS, 543 Broadway, NEW YORK CITY.

Agents Wanted

BIGGEST MONEY GETTER OF THE DAY

MEDICINE WORKERS, STREETMEN AND HUSTLERS

BIGGER MONEY GETTER OF THE DAY

MADE $1,000 IN THREE WEEKS

This Embroidery Needle gets the Money. No question about it. Every one satisfied. Does every¬

one put out a great deal of business. Perfect with everybody. Our Guarantee Certificate with every Needle before your name. Write $1.00 for one gross. Send 25c for sample box. Ask your neighbors. Get your own. We guarantee it for one year.

HOVER NOVELTY CO., 4740 N. Clark St., CHICAGO.

WANTED

Why use inferior Sotl GIFTS for your customers when you can obtain slightly better ones from: Walgreens, Elkins, Howard, Hamilton, Rod¬

 капиталов, etc.? 

Write for price, etc.

Chas. J. MacNally,
31-33 Ann Street, NEW YORK CITY.

All correspondence answered promptly.

March 19, 1921

THE BILLBOARD

THE RIGHT HOUSE FOR YOUR BUSINESS

HEADQUARTERS FOR DEMONSTRATORS AND PITCHMEN

We are the LARGEST Pen House

IN THE COUNTRY.

Pens at

$15.00

Per Gross.

Send for our special pen list.

All our pens are made of the best material and work¬

manship.

THE BIGGEST PACKAGE OF THE SEASON

The Twinplex Two-Piece Collar Button, Back Button and Famous Snap Links

THE COMBINATION AT $16.00 PER GROSS SET. Sample mailed on receipt of 25c.

The Original Combination Memo Book

$8.00 PER GROSS

Order at once.

Whetstone—Just received; order at once.

$20.00 PER THOUSAND

QUICKLY SHIPPED.

BERK BROS., 543 Broadway, NEW YORK CITY.

SPECIALISTS IN SUPPLIES FOR STREETMEN, CONCESSIONAIRES AND PITCHMEN.

AGENTS WANTED

BIGGEST MONEY GETTER OF THE DAY

MEDICINE WORKERS, STREETMEN AND HUSTLERS

BIGGER MONEY GETTER OF THE DAY

MADE $1,000 IN THREE WEEKS

This Embroidery Needle gets the Money. No question about it. Every one satisfied. Does every¬

one put out a great deal of business. Perfect with everybody. Our Guarantee Certificate with every Needle before your name. Write $1.00 for one gross. Send 25c for sample box. Ask your neighbors. Get your own. We guarantee it for one year.

HOVER NOVELTY CO., 4740 N. Clark St., CHICAGO.

KINDLE WORKERS

Pitchmen and Demonstration—The Flashlight on the market $16.00 Per Gross.

The needle with two points. The king of them all. 

Send 25c for sample.

Specialists in Supplies for Streetmen, Concessionaires and Pitchmen.

BERK BROTHERS, 543 Broadway, NEW YORK CITY.

Agents Wanted

BIGGEST MONEY GETTER OF THE DAY

MEDICINE WORKERS, STREETMEN AND HUSTLERS

BIGGER MONEY GETTER OF THE DAY

MADE $1,000 IN THREE WEEKS

This Embroidery Needle gets the Money. No question about it. Every one satisfied. Does every¬

one put out a great deal of business. Perfect with everybody. Our Guarantee Certificate with every Needle before your name. Write $1.00 for one gross. Send 25c for sample box. Ask your neighbors. Get your own. We guarantee it for one year.

HOVER NOVELTY CO., 4740 N. Clark St., CHICAGO.

WANTED

Why use inferior Sotl GIFTS for your customers when you can obtain slightly better ones from: Walgreens, Elkins, Howard, Hamilton, Rod¬

 капиталов, etc.? 

Write for price, etc.

Chas. J. MacNally,
31-33 Ann Street, NEW YORK CITY.

All correspondence answered promptly.

March 19, 1921

THE BILLBOARD
AGENTS! AGENTS!
Price-Smashing Spring Offer

LUCKY '11
COSTS YOU
70c
YOU SELL FOR
$1.60
MORE THAN
DOUBLE YOUR
MONEY
OUTFIT WITH
DISPLAY CASE
SENT PREPAID
FOR $1.60

For a limited time only, for the small sum of $10.00 we will send you three full sized boxes of Lucky '11, Queen Quality, My Lady's Favorite, Winning "7," Royal Flush, Bonanza. Think of it! 18 BOXES—135 FULL SIZE DRUG STORE ARTICLES—all for the price of $10.00. You sell for $27.30 and make $17.30 profit. You can order any quantity you want to start. If your order is for $10.00 or more, we will give you Free 10% extra in goods to reward your quick action. Send coupon today!

Mail Coupon Today
Don't wait another minute. Send sample order today. Send $10.00 for 3 each of the 6 packages shown here. You get not only the quantity price, but a saving of over 10% on this QUICK ACTION COUPON. Or you can order any quantity you want to start, and if order is for $10 or more, we will give you 10% extra in goods to reward your quick decision and action. Act now!

E. M. DAVIS CO.
Dept. 9033, 1305 Carroll Ave., Chicago, Ill.

Great Special Offer To Billboard Readers

WE SHOW ONLY A FEW OF OUR GREATEST COIN-COAXERS. All classes of Billboard readers have made big money for the past fifteen years with our clever assortments. Nothing gets the women's attention like a display of Toilet Goods. They do love to DOLL UP. They also love a bargain and to get something for nothing. These female vanities are played upon in the specks used in selling or giving away these packages.

THE BIG SPRING RUSH IS ON. Big orders already rolling in. Men reporting wonderful sales. No BOOL stuff about hard times when you offer our attractive, flashy assortments, that contain improved quality goods over what we were able to furnish during the war period.

100% TO 200% PROFIT
Here Is Lucky 'Leven, King of Combinations.

The phenomenal seller for the past 12 years. Still going strong. A $3.35 store value for eleven articles, costs you 70c; you sell for $1.60. Over 100% profit. Don't be satisfied with a measly 25% or 50% profit. Why, that's nothing for a live wire. Line up with Davis and make 100% to 200% profit. Don't pike along with one-horse propositions. Davis needs 500 live wires quick, who want to make real money. Here is your chance to make big money—be independent—have a business of your own. Get busy now with the hottest selling, biggest repeating line now on the market.

Mail Coupon Today
Don't wait another minute. Send simple order today. Send $10.00 for 3 each of the 6 packages shown here. You get not only the quantity price, but a saving of over 10% on this QUICK ACTION COUPON. Or you can order any quantity you want to start, and if order is for $10 or more, we will give you 10% extra in goods to reward your quick action and decision. Act now!

E. M. DAVIS CO.
Dept. 9033, 1305 Carroll Ave., Chicago, Ill.

USE THIS QUICK ACTION COUPON FOR YOUR ORDER

Gentlemen—Enclosed find $10.00 for which send me same day as received, 3 boxes each of My Lady's Favorite, Lucky '11, Queen Quality, Winning "7," Bonanza and Royal Flush, which I can sell for $27.30, making $17.30 profit. OR Send me the following with 10% extra goods free as per offer.

Use this quick action coupon for your order.
Attention, Sheetwriters and Novelty Men

Nifty Billfolds, full size, auto top leather.
$12.50 Per 100.

Cannettlons, Indiana.

SOLVINE, SOMETHING NEW
Demonstrators! Streetmen! Fair Workers!

Delight Will Get The Chits for You.

Demonstrators or Streetmen: Send 100 Bottles Free, 1000 or more for $1.50 each. Send 1000 for 75c, 10000 for 50c each. Demons

MEDICINE MEN AND STREETMEN

Sell N Y P B P Double Treatment Syrup. Inventor, Dr. D. R. Hallock, Valley, Ohio. Best Price and a Wonderful Medicine. May be shipped parcel post. Next, gently prance, and you will have a fine man. Send to New World for samples only.

NYM LABORATORIES, Columbus, Ohio.

BRIGHT-LIGHT MANTLE CORP.

Written for Free Participation.

EMITTED 1899

536-538 Broadway (near Spring St.),
NEW YORK CITY.

WE TRUST YOU PAY AS YOU EARN

WRITE AT ONCE. Let us send you our plan to put you in the business of your own. We make it possible for you to get into this big organization by paying you

Earn $100.00 to $150.00 Weekly. Work all or part time. NO EXPERIENCE REQUIRED

Pensioned, Monthly, Weekly. Work anywhere, cities or states. Be a Great-fee Photographer! We teach you to take the great fee. Answer the letter that

The New MODEL "MADE-ETTE" taken, developed and delivered four postcards each per minute. Balloons are photographed directly on "MANTEL" Free Cards and the ad

Chicago Ferrotype Co.

1422 W. Randolph St., CHICAGO, ILL.

DEMONSTRATORS AND PITCHMEN A BIG MONEY MAKING PROPOSITION FOR YOU.

THE UNBREAKABLE GAS MANTEL

Write for particulars. Write to-day.

AGENTS

MOTORISTS' ACCESSORIES CO.
MANSFIELD, OHIO.
SOME THERMOMETER!
16 INCHES WIDE, INCHES LONG. JUMBO THERMOMETER AND BAROMETER AND EIGHT DAY CLOCK This is the largest thing in advertising. It's not only the largest, but it is also the only thing that is making money, and is selling advertising space on the front and back of the clock. The price is $1.00 for a day and a half.

IRA BARNETT
110 Moulton St., Providence, R. I.

Just the Right Article for You
The latest craze charm, like pictures. Carry in pocket or attache case. Also on sale. Price, 25c.

AMERICAN NOVELTY CO., 12 Moulton St., Providence, R. I.

Concessionaires Agents
At last we have what you have long been in search of—Highest Quality TOILET SETS AT LOWEST PRICES
If you are interested in QUALITY above everything else, write us TODAY. Our prices are right—Flash Supreme, and, BETTER, SUPER SEVEN Costs You
You $0.50
Store $2.50
You Sell for $1.25

We furnish you with SAMPLES FOR GIVE-AWAY, which enables the Agent to put over the sale easily—the Concessionaire to operate in closed towns or where old style alum fails to get by.

TIP-TOP—COSTS YOU 60¢ STORE VALUE $2.35

GREAT VARIETY—VARIOUS PRICES WRITE TODAY FOR OUR NEW ROTOGRAVURED CATALOG.

CREW MANAGERS
Write us today. The best is more too good for you.

HARVARD LABORATORIES
Harvard and 63rd Streets, Englewood,
CHICAGO, ILLINOIS

Medicine Men!
When we give you reasonable prices on high quality medicines, we've only done half of our duty. The other half is to help you make more money by building more sales for you. In doing this for our customers we have more than tripled our business during the past two years. Our customers have done even better.

It's a good policy that helps both. Why not tie to it? Write us today for prices on your season's requirements. Tell us how you work and ask us for plans to increase your sales. Include your permanent address, please.

The Seyler Medicine Co.
CINCINNATI

WE furnish you with SAMPLES FOR GIVE-AWAY, which enables the Agent to put over the sale easily—the Concessionaire to operate in closed towns or where old style alum fails to get by.

TIP-TOP—COSTS YOU 60¢ STORE VALUE $2.35

GREAT VARIETY—VARIOUS PRICES WRITE TODAY FOR OUR NEW ROTOGRAVURED CATALOG.

CREW MANAGERS
Write us today. The best is more too good for you.

HARVARD LABORATORIES
Harvard and 63rd Streets, Englewood,
CHICAGO, ILLINOIS
PIPIES

(Continued from page 165)

and "Four ninety-eight" blanks, for use as certain
commodities, and are sold at very good rates at
the time, but eventually a good prospect for the
higher denominations loomed up and Bradley
proved to be a lucky man. So, in 1920, the famous
Bradley line of blanks appeared on the market.

The name "Bradley" is now well known in all parts
of the country, and the business is carried on
under the name of "Bradley Blanks," and the
company has a large staff of experienced men,
who keep the business in good order.

The company has been in operation for a number
of years, and has produced a large supply of
blankets, which are widely used in all parts of the
country, and have been very successful.

The name "Bradley Blanks" is now well known
in all parts of the country, and the business is
carried on under the name of "Bradley Blanks,"
and the company has a large staff of experienced
men, who keep the business in good order.

The company has been in operation for a number
of years, and has produced a large supply of
blankets, which are widely used in all parts of the
country, and have been very successful.

The name "Bradley Blanks" is now well known
in all parts of the country, and the business is
carried on under the name of "Bradley Blanks,"
and the company has a large staff of experienced
men, who keep the business in good order.

The company has been in operation for a number
of years, and has produced a large supply of
blankets, which are widely used in all parts of the
country, and have been very successful.

The name "Bradley Blanks" is now well known
in all parts of the country, and the business is
carried on under the name of "Bradley Blanks,"
and the company has a large staff of experienced
men, who keep the business in good order.

The company has been in operation for a number
of years, and has produced a large supply of
blankets, which are widely used in all parts of the
country, and have been very successful.

The name "Bradley Blanks" is now well known
in all parts of the country, and the business is
carried on under the name of "Bradley Blanks,"
and the company has a large staff of experienced
men, who keep the business in good order.

The company has been in operation for a number
of years, and has produced a large supply of
blankets, which are widely used in all parts of the
country, and have been very successful.

The name "Bradley Blanks" is now well known
in all parts of the country, and the business is
carried on under the name of "Bradley Blanks,"
and the company has a large staff of experienced
men, who keep the business in good order.

The company has been in operation for a number
of years, and has produced a large supply of
blankets, which are widely used in all parts of the
country, and have been very successful.

The name "Bradley Blanks" is now well known
in all parts of the country, and the business is
carried on under the name of "Bradley Blanks,"
and the company has a large staff of experienced
men, who keep the business in good order.

The company has been in operation for a number
of years, and has produced a large supply of
blankets, which are widely used in all parts of the
country, and have been very successful.

The name "Bradley Blanks" is now well known
in all parts of the country, and the business is
carried on under the name of "Bradley Blanks,"
and the company has a large staff of experienced
men, who keep the business in good order.

The company has been in operation for a number
of years, and has produced a large supply of
blankets, which are widely used in all parts of the
country, and have been very successful.
INKOGRAPH
THE PERFECT INK PENCIL
Satisfaction Guaranteed

INKOGRAPH is the perfect pencil. It is the only pencil you can write with and still be able to make a good impression. It is smooth, easy to write with and never breaks. It is made of the finest material, and is warranted to last for the life of the pencil.

Dealers, Jobbers and Window Demonstrators
DETAILED and CATALOG writing for

INKOGRAPH Co., Inc.
606 Sixth Ave., New York City

FEMALES & SALESAGENTS

AND THE RETAILER

NEW YORK, CINCINNATI, PITTSBURG, CHICAGO

KING MFG. CO.
612-63 Broadway, NEW YORK

GREAT FOR WINDOW WORKERS, PITCH MEN, ETC.

KING MFG. CO.
612-63 Broadway, NEW YORK

UNITED STATES PATENT OFFICE

DEMONSTRATORS
Department Store Workers, Etc.

Every combination Dr. Putnam's Electric Skin Balm Soap contains a box of

Dr. Putnam's Electric Skin Balm Soap

VANITY INHIBIT

contains a box of

Dr. Putnam's Electric Skin Balm Soap

which, if used regularly, is an insurance against infectious, skin diseases and a guarantee of perfect skin health. TRY IT!

A trial outfit with both of these combinations, $5.85 retail price. Sent by express fully prepaid for $1.50

UNITED SOAP WORKS, Inc.
71-77 PARK PLACE, NEW YORK CITY

AGENTS PRICES

$50; and they sell for $1.00 to $1.50 soon as they show it

DIRECT FROM THE MANUFACTURER

Send for any of our combinations you want and quick-selling articles that you can guarantee and get repeat orders.

THIS SELLS ON SIGHT

AN IDEAL MANUFACTURER

1 box Dr. Putnam's Electric Skin Balm Soap...$0.25
Complete Nail Polish Outfit, in handsome box...25
Rouge Puff Box and Mirror, 3 pieces...25
Lip Rouge, in attractive case...25
Eyebrow Pencil, in nickel case...25
10-c. bottle genuine French Perfume...1.25

Actual value...$3.10

AGENTS' PRICE

$6.00; just what every lady wants to complete her toilet set. They are quick sellers at $1.50

Every combination Dr. Putnam's Electric Skin Balm Soap contains a box of

Dr. Putnam's Electric Skin Balm Soap

which, if used regularly, is an insurance against infectious, skin diseases and a guarantee of perfect skin health. TRY IT!

A trial outfit with both of these combinations, $5.85 retail price. Sent by express fully prepaid for $1.50

UNITED SOAP WORKS, Inc.
71-77 PARK PLACE, NEW YORK CITY

THE most beautiful Toy Rubber Balloons ever manufactured. The No. 18 Gas Transparent Balloons. The colors are brilliant, varied and harmless.

Sparkling and transparent as soap bubbles, but so good in quality that we guarantee them to be perfect. Gorgeous red, purple, blue, green and gold shades.

A trial order is solicited. Price of the 60 air is $3.50 per gross; the 60 gas is $4.00 per gross. Send remittance with order. If C.O.D. shipment is desired, add 10% of order.

ANDERSON RUBBER COMPANY

129 North Clark St., CHICAGO, ILL.

MANUFACTURERS

ATTENTION STREETMEN!!

The most beautiful Toy Rubber Balloons ever manufactured. The No. 18 Gas Transparent Balloons. The colors are brilliant, varied and harmless.

Sparkling and transparent as soap bubbles, but so good in quality that we guarantee them to be perfect. Gorgeous red, purple, blue, green and gold shades.

A trial order is solicited. Price of the 60 air is $3.50 per gross; the 60 gas is $4.00 per gross. Send remittance with order. If C.O.D. shipment is desired, add 10% of order.

ANDERSON RUBBER COMPANY

129 North Clark St., CHICAGO, ILL.

MANUFACTURERS

ATTENTION STREETMEN!!

The most beautiful Toy Rubber Balloons ever manufactured. The No. 18 Gas Transparent Balloons. The colors are brilliant, varied and harmless.

Sparkling and transparent as soap bubbles, but so good in quality that we guarantee them to be perfect. Gorgeous red, purple, blue, green and gold shades.

A trial order is solicited. Price of the 60 air is $3.50 per gross; the 60 gas is $4.00 per gross. Send remittance with order. If C.O.D. shipment is desired, add 10% of order.

ANDERSON RUBBER COMPANY

129 North Clark St., CHICAGO, ILL.

MANUFACTURERS

ATTENTION STREETMEN!!

The most beautiful Toy Rubber Balloons ever manufactured. The No. 18 Gas Transparent Balloons. The colors are brilliant, varied and harmless.

Sparkling and transparent as soap bubbles, but so good in quality that we guarantee them to be perfect. Gorgeous red, purple, blue, green and gold shades.

A trial order is solicited. Price of the 60 air is $3.50 per gross; the 60 gas is $4.00 per gross. Send remittance with order. If C.O.D. shipment is desired, add 10% of order.

ANDERSON RUBBER COMPANY

129 North Clark St., CHICAGO, ILL.

MANUFACTURERS
SERPENTINE

GARTERS

You can again get Serpentine Garters at a PRICE that will not you the good fortune of their Price. You can get them at a reasonable price. These are blacked over the garter bands. They are available in sizes 6 to 9, and are made of the finest materials. They are ideal for men and women.

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.

Pipes

(Continued from page 197)

LEVENTHAL & WOHL

Mfgs. of Rapid Belling Money

60 Orchard Street, New York City.
**Well, Boys, the Blue Birds Will Soon Be Here**

I originated this jewelry package and knew it would sell. My three-piece net sells faster and easier than before, which means something. Start the big push right away because we are offering you a money order for $2.00, and I will send you one gross, C. O. D., for your tryout. If you don't try this package, you and I both lose. 

**KELLEY THE SPECIALTY KING**

21 ANN STREET, NEW YORK CITY.

---

**Small Investment — Big Profits!**

With our No. 27 Improved Model, Minutes, Post Card Camera will develop black and white photos in one minute. No experience needed. 

**M. K. BRODY, JAMESTOWN FERROTYE CO.,**

118-20 So. Halsted St., CHICAGO, ILL.

---

**MEDICINE MEN, STREETMEN, GENERAL AGENTS**

Get ready now for the big summer business. Deal with a reliable firm that guarantees quality service, fast prices and satisfaction at all times. Our company offers Blood Medicine, with or without alcohol, Lithostats, Tablets, Powders, Dry Herbs, Salves, Salves, Emu Ointment, Blue Emu and Ointments, Crystal Powder and Oil, Halti-Tubs, Bath Powders, Perfumes, Toilet Water, Toilet Creams, Cold Creams, Shoe Polish, Hair Cream, Filling Agents, Dyes, Hair Dye, Ear Muffs, and many other items at low prices. Let's us put up your private formulas for you. Don't experiment. Deal with a house that guarantees satisfaction. Quick service and a wide variety of products are the successful medicine workers' keys to success in drug business. Order shipped same day as received. Special attention to Corner and Central Trade. 

---

**Fur Felt Rugs & Pillow Cases**

NEW, NOVEL, CATCHY, BRIGHT COLORED DESIGNS.

**Gotham COMB CO., INC., AMBERINE COMBS**

139,200 East 26th Street, New York City.

**FREE SHOW TONIGHT**

Reminiscences of the Early Medicine Show Days

By BARRY GRAY

Pronouncedly there is not a dignitary in the land today that would say "If there were a tomorrow" should you ask for the deceased Gibson Show Company, it would be considered a thing of the past—just as we do back to the time when we had six ounce of ginger.

And yet, during the early days, the showman of the dragons were amused with it—a big, gaunt, face-like talking dragon that could cower anything from size in a storm of diseases—was an attack of businesses. 

The showman, who was predating the Locks, Mr. Gibson, was followed by a band of inferno-like figures, who followed on the heels of the preparations, and who were used to advertise the show, or "Vendetta" as they were known in those days. 

Among the showmen, one that sold the most, was a man who had a reputation for having six feet of snow, and who had been a discoverer of a new formula for the disease to which he had become a victim. 

Another showman was known as "the man who could not be stopped," and he was the most successful of the showmen. 

Later years saw the "money-making" tendency of the showmen, and it was just as difficult to find one of those days to get them away from their万元第四 at the present day. 

Apart from the kirkpatrick organizations at 1920 and 1920, we have had the pleasure of dealing with some of the most business-like companies that have come to our city. Among these were the "Red, White and Blue" show, the "Red, White and Blue" show, the "Red, White and Blue" show, the "Red, White and Blue" show, the "Red, White and Blue" show, the "Red, White and Blue" show, the "Red, White and Blue" show. 

**TELEGRAMS—PITCHMEN**

COLUMBIA ART SUPPLY CO., 371 Columbus Ave., Boston, Mass.

---

**Something Absolutely New**

**THE CORDOVAN LEATHER CHAIN BELT.** Made of genuine full grain Cordovan Leather, in black and many colors. Big all around. 

**For $1.25 will mail you a complete line of 8 combs parcel post prepaid.**

---

**BUY DIRECT AND SAVE MONEY**

**MANHATTAN JEWELRY CO.,**

67 So. Dearborn St., Chicago, Illinois.

---

**BLANKET SALES—MAKERS**

**COLUMBIA ART SUPPLY CO.,**

371 Columbus Ave., Boston, Mass.

---

**AUCTIONEERS—PITCHMEN**

**WEBSTER—BARBER**

671 West 35th St., Chicago, Illinois.

---

**ARMY CASES for Pilgrims and Streetmen**

Size, 28 long, 17 wide, 9 high: open middle. Price, $5.00 per dozen; less than 250 dozen per carriage, 20 cents per dozen. 

**C. BROWN CO., Cincinnati, Ohio.**

---

**Auctioneer—Canvasser—Pitchmen**

**WEBSTER—BARBER**

671 West 35th St., Chicago, Illinois.
Keep Your Rink POPULAR and PROFITABLE Every Season with RICHARDSON SKATES

The roller rink owner, in addition to offering a place of real amusement to the public, must also obtain satisfaction and profit. The skates you furnish must not only give customer satisfaction, but they must also prove the economical type of skating equipment. Richardson Skates are the type that will not return unless there is some fault in the skate. It is necessary that the latter point be considered. Richardson Skates are the type that will not return unless there is some fault in the skate. Two tests are made with every pair of Richardson Skates on the floor. In one test, the skater must use the skate until he has made all efficient. In the other test, the skater must make the skate until he has made all efficient. The test is to determine the value of the skate. Richardson Skates meet the test. Every manufacturer must install a skate that is worth all efficient. Richardson Skates and know that their equipment is right-right from every angle.

Richardson Ball Bearing Skate Co.
1809 Belmont Ave., - - - CHICAGO
It her home

the larger

Viuding ll.-.d.'lu-rg. Germany, and Bellevue
eraJuite of aonie of tbe world's be»n colleges.

fart u.e »how cleaned up nearly *2<i,0<)0
inrgeon tn.i taUing hit diplomaa always handy

Beniham. rousici

all departoientt of his aggregation.
in a foil dre.a suit and wore a perfect two-
tod edurated coll'ge professor. Always worked
show, and "packed 'eni in." At Negaunee,
for whsir' asked the doctor? "Simply because

ectal meeting and revoked hit llcenae." "And
immense crow I. Tbe following night the doctor

your r|ty fathers and doctor* will not drive
coetrary. if you say remain. I will remain and

remained for two weekt to phenomenal businea*,
Be out." The entire aodlenee aa In one vole*
"no license.*

With the show, at I bud split with Walker SM

peninsoli sod cbwd alioot th-lol>er 1.

including John S. l-voo, l.ew and Della WaU

foe the big towns. It Included a band ana

Burt Mvriln, Chet I.,adendorf and a quartet,

that the do, ;or was fu'le lust'fled In not re-

out to the L't and struck fhh doi tor for a Job *'

freshed mv memory by stating that he "was

Uter hy ileo Kvnni (Ilonev Toyl Evsns re¬

after our arrlral In Chlrago. aod remained with

his first appearance before an andienoe—that

They were engagid to appear that nl-ht "on

flcrirg our Chicago stay by several added at¬

ten and lh« Eureka Quartet. Our opening

Riorno Ai Son of I.an»ing, Mleh . with

Taylor, and over again to the same customers.

and over again to the same customers.

prices and Circri¬

prices and Circri¬

rent,, and will make a profit on every product sold in their territory, no

they are now. These distributors will have EXCLUSIVE rights for the

credit system, so that practically no capital whatever is required. All

SALESMEN, AGENTS and by MAIL.

SALE orders, and a profit of 200 r on retail orders. They will sell

and selling whistles in picture boutea, la think¬

baa been meeting with tucceaa, demonatrattng

In other words it is Bill's impression tbat all

the only one of its kind published in any maga¬

ratory, and will make a profit on every product sold in their territory, no

matter by whom the sales are made. The products which they will handle can easily be tested and dem¬

strated as to their merits, thereby making it simple to convince pros¬

pective customers. Everyone of his products are absolutely guaranteed

prices and Circri¬

prices and Circri¬

in a downtosm offlea building,

suit of rooms in a downtosm offlea building,

The following summer found my wife and

I and the show. As I have said, it was our idea

and we were now known as Harry and Elia Gray.
The Gray brothers were known throughout the

"Audience, and every good citizen. It was

"Beginning the first of December I have

belonged to this company for many years. I have

had the pleasure of being on the show for two

years, and I want to thank you for the

merit, and I am sure that every one of you

will take part in the success of the show, and

will be up to the standard that you have set

in the past. I want to wish all the good luck

in the world to this company, and I want to

wish you all a happy time, and I know that

you will all have a good time."

Our show was a real crowd pleaser. We

played to large audiences in one voice,

remained for two weeks to phenomenal busine%,

and our business there was again phenomenal.

Our show was a real crowd pleaser. We

played to large audiences in one voice,

remained for two weeks to phenomenal busine%,

and our business there was again phenomenal.

An Opportunity To Go Into Business With
 Practically No Capital or Experience

is offered a limited number of ambitious men who are desirous of becoming

independent. These men will go in one of the greatest industries of today, and will be in a field that has practically no limit for achievement

or earnings.

They will be "holesale" distributors of a line of products that have been
test and before being placed on the market as

they are now. These distributors will have EXCLUSIVE rights for the

district in which they are located to handle the business in the territory,

and will make a profit on every product sold in their territory, no

matter by whom the sales are made. These products, which they will handle can easily be tested and demonstrated as to their merits, thereby making it simple to convince prospective customers. Everyone of his products are absolutely guaranteed

or the purchase price will be refunded. Everyone is sold at a price far

below the value, and everyone is a REPEATER, thereby being sold over

and over again to the same customers. A profit of 100% will be made by these distributors on all WHOLE-

SALE orders, and a profit of 200% on retail orders. They will sell

WHOLESALE, RETAIL, to DEALERS and JOBBERS, and through

SALESMEN, AGENTS and by MAIL.

Each possible help and co-operation will be extended, advertisements

placed under the distributors’ names, thousands of dollars worth of litera¬

ture furnished, personal advice and assistance rendered, service bulletins

sent every week, and, in short, everything that an up-to-date manu¬

facturing concern can extend to its wholesale distributors to aid them. Thus, even without the least experience of any kind, anyone wide-awake and ambitious can make a permanent success.

The wholesale distributors will NOT be charged for anything whatever,

except the usual GOODS, and these goods will be given on a

credit system, so that practically on capital whatever is required. All

those interested are requested to communicate with the

Scientific Laboratories

294 Court Street

BROOKLYN, N. Y.

that they received their schooling with the

outstanding medical schools.

A few years ago I read an article in one

of the New York dailies, reproduced in

chronicling the life of a physician in which

Dr. Livingstone, in a letter written a few

days before his death, said, "I am sorry if

the story is true, for I positively

Dr. Livingstone, in a letter written a few

way, and never need a dollar to anyone.

And I doubt if any person can truthfully

say that he ever failed to get every

dollar coming to him from a medical show.

If this is a business of the finest sort, and

a true one, many of the people in

chronicling the life of a physician in which

Dr. Livingstone, in a letter written a few

days before his death, said, "I am sorry if

the story is true, for I positively

say that he ever failed to get every

dollar coming to him from a medical show.

If this is a business of the finest sort, and

a true one, many of the people in

chronicling the life of a physician in which

Dr. Livingstone, in a letter written a few

days before his death, said, "I am sorry if

the story is true, for I positively

say that he ever failed to get every

dollar coming to him from a medical show.

If this is a business of the finest sort, and

a true one, many of the people in

chronicling the life of a physician in which

Dr. Livingstone, in a letter written a few

days before his death, said, "I am sorry if

the story is true, for I positively

say that he ever failed to get every

dollar coming to him from a medical show.

If this is a business of the finest sort, and

a true one, many of the people in

chronicling the life of a physician in which

Dr. Livingstone, in a letter written a few

days before his death, said, "I am sorry if

the story is true, for I positively

say that he ever failed to get every

dollar coming to him from a medical show.

If this is a business of the finest sort, and

a true one, many of the people in

chronicling the life of a physician in which

Dr. Livingstone, in a letter written a few

days before his death, said, "I am sorry if

the story is true, for I positively

say that he ever failed to get every

dollar coming to him from a medical show.

If this is a business of the finest sort, and

a true one, many of the people in

chronicling the life of a physician in which

Dr. Livingstone, in a letter written a few

days before his death, said, "I am sorry if

the story is true, for I positively

say that he ever failed to get every

dollar coming to him from a medical show.

If this is a business of the finest sort, and

a true one, many of the people in

chronicling the life of a physician in which

Dr. Livingstone, in a letter written a few

days before his death, said, "I am sorry if

the story is true, for I positively

say that he ever failed to get every

dollar coming to him from a medical show.

If this is a business of the finest sort, and

a true one, many of the people in
CONDEMN BRADY'S CAMPAIGN AGAINST ORGANIZED EXHIBITORS

"THE BILLBOARD" ENDORSED AND PRAISED FOR ITS STAND AS CHAMPION OF THEATER OWNERS

Gentleman's Agreement: The motion picture industry's contribution to the fund for Europe's relief is beginning to run into big figures. Returns from the various States have been coming in steadily. The Capitol Theater was the largest individual contributor, $10,407.47 having been collected there for the fund. The receipts from some of the other large New York houses have also been excellent. In addition to these, the various picture companies, both eastern and western, have been making contributions to the European Relief Council.

The First State in forward complete returns to the motion picture committee was Arkansas. Numerous checks, amounting to $2,407.76, have been received from this State so far. Mr. Lick in his report to Mr. Shively stated that $2,407.76 was the total amount contributed by the motion picture committee for Arkansas. Arkansas, he said, was the first State to contribute towards the relief of Europe in order to do its total amount.

The motion picture industry is contributing to the fund for Europe's relief is beginning to run into big figures. Returns from the various States have been coming in steadily. The Capitol Theater was the largest individual contributor, $10,407.47 having been collected there for the fund. The receipts from some of the other large New York houses have also been excellent. In addition to these, the various picture companies, both eastern and western, have been making contributions to the European Relief Council.

The First State in forward complete returns to the motion picture committee was Arkansas. Numerous checks, amounting to $2,407.76, have been received from this State so far. Mr. Lick in his report to Mr. Shively stated that $2,407.76 was the total amount contributed by the motion picture committee for Arkansas. Arkansas, he said, was the first State to contribute towards the relief of Europe in order to do its total amount.

The motion picture industry's contribution to the fund for Europe's relief is beginning to run into big figures. Returns from the various States have been coming in steadily. The Capitol Theater was the largest individual contributor, $10,407.47 having been collected there for the fund. The receipts from some of the other large New York houses have also been excellent. In addition to these, the various picture companies, both eastern and western, have been making contributions to the European Relief Council.

The First State in forward complete returns to the motion picture committee was Arkansas. Numerous checks, amounting to $2,407.76, have been received from this State so far. Mr. Lick in his report to Mr. Shively stated that $2,407.76 was the total amount contributed by the motion picture committee for Arkansas. Arkansas, he said, was the first State to contribute towards the relief of Europe in order to do its total amount.
BELATED RALLY AGAINST LEADING EXHIBITORS AND EX-CENORSHIP

A choral appeal to follow Wm. A. Brady’s leadership for the whole motion picture industry. The national organization which would protect the interests of the community more than any individual or group.

The resolution was unanimously adopted by the exhibitors leading Brady’s purpose on his transcontinental trip. This resolution, which would be the necessity of a united industry which would protect the industry from enemies from within and without.

Mr. Mogler, as the result of the resolution, sent the following telegram to Mr. Sydney Cohen:

"I want to go on record as being heartily approving everything Mr. Brady is doing for the whole motion picture industry. The heart will be held in June of this year, when the convention in conjunction with the election of officers for the State organization will also choose delegates to the national convention of the Motion Picture Theater Owners of America which will be held in June of this year.

Exhibitors who want to attend or desire any information in connection with the holding of this convention are requested to write to Mr. M. S. Roberts at Victoria Theater, Rochester, N. Y., who will furnish same.

THE LYRIC OPENED

With "The Four Horsemen of the Apocalypse"

New York, March 10—The Lyric Theater opened Sunday evening, March 6, with the production of the Victor Blanche show. "The Four Horsemen of the Apocalypse" was adapted for the screen by ‘June Mathis, directed by Victor Fleming and produced by Metro.

It was an important event with the leaders of New York |exhibitors present and a big throng of people thronging to attend. Many celebrities were noted in the audience.

The work has been handled with reverence and a fine appreciation of the possibilities of the story fitting into the demands of the silent screen. All the prophetic figures which dominate the book have been retained in the celluloid version and the tragedy of the galloping steeds which spread destruction, famine and death, brought to the screen with a beauty that has been left as depicted in the screen.

The figure of the Apache with his Christ-like face, his calm pitting smile and his gentle tolerance made a deep impression upon the audience. The heart interest of the central theme is unbroken.

In bidding his friends in Rochester, New York, for the F. I. L. M. Club and the exhibitors to the appointment of committees, consideration of resolutions and routine business generally. On the second day the reports of committees will be taken, and a great movie ball will be held in the auditorium that night. Important matters under discussion.

Rochester to Hold Exhibitors’ Convention April

Reports coming from every quarter of the State indicate that the New York State exhibitor convention to be held at the Hotel Senator in Rochester April 2, 3, will be the most important affair of its kind ever held in this or any other State.

It is understood that the F. I. L. M. Club of New York city and the Motion Picture Owners of America, Inc. of Brooklyn, will be present at the convention. The object is to hold a special conference between the F. I. L. M. Club and the exhibitors of the State which the gainers of the exhibitors will be discussed and adjustments made. It is reported that every booth at the convention has received the request as many have been sent to the State, many of them have been received by the State organization.

WANTED NON-INFLAMMABLE FILMS

5 to 6 feet rolls for sublets. AMERICAN PHOTOGRAPHIC CO., 14 Ashby Court, Boston, Mass.

LEIGH WHIPPER, Characters.

For territory and all information write or wire

VICTOR KREMER
130 West 46th Street
New York City

VICTOR KREMER PRESENTS
TEXAS GUINAN

In a series of Eight Five-Feet Western Dramas
Directed by FRANCIS FORD
First Release
"I AM THE WOMAN"
TEXAS GUINAN


For territory and all information write or wire

VICTOR KREMER
130 West 46th Street
New York City

RELATEeda RALLY AGAINST LEADING EXHIBITORS AND EX-CENSORSHIP IN MISSOURI ROCHESTER

Simplex Projectors, 120 W. Ulit St. N. Y. City. Phone. Audubon 9188.

A large attendance was noted among the leading exhibitors and ex-censors at the Missouri Motion Picture Owners of America convention held at Victoria Theater, Rochester, N. Y., March 10-12.

The heart is held in June of this year, when the convention will be held in Rochester. Exhibitors who want to attend or desire any information in connection with the holding of this convention are requested to write to Mr. M. S. Roberts at Victoria Theater, Rochester, N. Y., who will furnish same.

CIRCUS, CARNIVAL, FAIR, PARK, BASEBALL AND AMUSEMENT TICKETS OF ALL KINDS

GUARANTEED CORRECT
QUICKEST DELIVERY

352 N. ASHLAND AVENUE
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
CHICAGO, ILLINOIS

FOR MOVING PICTURE SHOWS

University of 4 K W. General Set.
444 W. Randolph Street.
ERKER'S CATALOGUE—1921
Motion Picture Apparatus and Supplies

Will be ready for distribution APRIL 12TH. Get your name on our mailing list.

ERKER BRO'S OPTICAL CO.
608 OLIVE STREET.
ST. LOUIS, MO.

SPECIAL PRINTED ROLL TICKETS

<table>
<thead>
<tr>
<th>PRICES</th>
<th>National Ticket Co.</th>
<th>Shamokin, Pa.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Five Thousand</td>
<td>$2.50</td>
<td></td>
</tr>
<tr>
<td>Ten Thousand</td>
<td>$4.00</td>
<td></td>
</tr>
<tr>
<td>Fifteen Thousand</td>
<td>$6.00</td>
<td></td>
</tr>
<tr>
<td>Twenty Thousand</td>
<td>$8.00</td>
<td></td>
</tr>
<tr>
<td>Fifty Thousand</td>
<td>$12.00</td>
<td></td>
</tr>
<tr>
<td>One Hundred Thousand</td>
<td>$15.00</td>
<td></td>
</tr>
</tbody>
</table>

THE BIG Ticket AT THE SMALL Price

Here's Golden Opportunity! 1920
PENDLETON, OREGON, ROUND-UP
25 WORLD'S CHAMPIONSHIP EVENTS
SEVEN TRIBES OF INDIANS, 1,000 MOUNTED PLAINSMAINS

The Billboard
MARCH 19, 1921

CONVENTION COMMITTEES
The following committees were appointed by the chair:
Respective Convention Committees were:

J. A. Caroher, chairman.

Legislation Committee: George Atwood, Philadelphia, chairman; M. J. O'Toole, Schenectady, I. R. Chappell, New York, secretary.

Organization Committee: Fred Harrington, Pittsburg, chairman; C. W. Remley, New York, secretary.

Business Relations Committee: Fred V. Coles, New York, chairman; A. E. Robertson, Des Moines, secretary.

The elections of officers involved in the election of:
President, J. S. Evans, Philadelphia; first vice-president, Alphonse Market, New York; second vice-president, George Budd, New York; third vice-president, J. R. Lee, Chicago; treasurer, J. R. F. Young, New York.

Two hundred thousand campaign sermons were sent out during the campaign period, and the Navy can give us some idea of the number of men who have been affected by it. The course of the campaign was followed closely by the exhibitors throughout the country, and the results were announced promptly by the Exhibitors' Weekly.

Here's Golden Opportunity! 1920
PENDLETON, OREGON, ROUND-UP
25 WORLD'S CHAMPIONSHIP EVENTS
SEVEN TRIBES OF INDIANS, 1,000 MOUNTED PLAINSMAINS

A mammoth production of the major portion of the story of the siege of Fort Union in 1876, in a picture which is being shown in many leading theaters in the United States. It is told in a vivid and stirring manner, and is one of the most interesting and entertaining productions of the year. A typical example of the skill and ability of the Exhibitors Supply Company in the production of fine pictures.
The Billboard Reviewing Service

**CHICKENS**

Paramount, starring Douglas MacLean

Reviewed by W. STEPHEN RUSSELL

Very light comedy-drama, which moves rather slowly and tamed. Mild sort of entertainment.

The STORY IN SKELETON FORM

The story, which moves rather slowly and tamed. Since the left out of part of his fortune by a fraction, we can follow the outline of his fortune by a fraction. We can also follow the outline of his fortune by a fraction. Follow the outline of his fortune by a fraction. He takes the situation philosophically and uses the situation as a means of thinking through the formulas of the situation. We can also follow the outline of his fortune by a fraction. In the present form of the situation, the outline left out of part of his fortune by a fraction.

THE CRITICAL X-RAY

This is a whole by any standards. I would call it a whole by any standards. Douglas MacLean, a new, clean-cut sort of Clark, has been con- trolled by a whole by any standards and has a very specially by any standards. By very standards, it is a whole by any standards. The story in skeleton form is suggested.

THE CRITICAL X-RAY

Starring Olga Borodina, a fine National player, had the experience of making a whole by any standards in a story, the outline left out of part of his fortune by a fraction.

ENTERTAINMENT VALUE

Story.

"MY LADY'S LATCHKEY"

Starring Katherine Macdonald; a first National player, had the experience of making a whole by any standards in a story, the outline left out of part of his fortune by a fraction.

ENTERTAINMENT VALUE

Showed.

Another crude story but takes from a different angle. Miss MacDonald, beautiful in one of the few whole by any standards, was acting especially stirring occurs in the picture.

THE CRITICAL X-RAY

Mystery, suspense and romantic adventure abound in this picture, which has been hitherto

ENTERTAINMENT VALUE

Quite ordinary.

"LITTLE FRAID LADY"

Starring Mae Marsh, released thru Robertson-

Reviewed by MARION RUSSELL

The storyline, the lack of interest and the gross anti-climax often found for the purpose of padding was about as

ENTERTAINMENT VALUE

Lack of interest and the gross anti-climax often found for the purpose of padding was about as

THE CRITICAL X-RAY

As the story begins, we are shown a back alley with a man in a ragged coat and a woman with a
took out his whole in a ragged coat and a woman with a

ENTERTAINMENT VALUE

Theme of ambition which seemed rather transparent when the woman was a dirty

Reviewed by MARION RUSSELL

Themes of ambition which seemed rather transparent when the woman was a dirty

"LURE OF CROCKING WATERS"

Starring Ivy Duke and Guy Newall, Stoll picture

Reviewed by MARION RUSSELL

If the story is about something it is

THE CRITICAL X-RAY

At least the story is about something. It is

ENTERTAINMENT VALUE

Mild, but pleasing.

"THE UNKNOWN WIFE"

Story by Bennett Cohen, directed by William Wurthington, starring Effie Roberts

Reviewed by MARION RUSSELL

An attractive picture of simplicity and faith. Nothing very thrilling, but shows a

ENTERTAINMENT VALUE

Mild, but pleasing.

MELVIN HIRSCH

Had Successful Trip

Reports from Melvin Hirsch, who received at the National Press Club in New York the license to start his new newspaper, the "Independent Tribune," indicates that his trip thru the Middle West is

THE STATE RIGHTS FOR SALE

GET BUSY—First time in the history of the Film World. Releasing starts march 22, of the commercial offering

SUMMER AND SPRING—FASHION SHOW of 1921

Held at First Regiment Armory in Chicago

State Rights under the sponsorship of the Manufacturers' Anon.

This is what you can do. Mr. Statetright buyer: ALL CITIES in your state will buy this week, or to ONE WEEK, having personal interviews with Mr. MERCHANT, who handles all

NO, WE GIVE YOU FULL PROTECTION WITH THE STATE YOU BUY

A STATE RIGHTS INLAND TAX. This is what it will cost you: 200 each foot—1,000 feet in each Film. Total cost of State right, $250.00.

Write for full information and terms of payment.

STANDARD MOTION PICTURE CO.

105 Malls Building, Chicago, Ill.

Picture Houses anxious to book STYLE SHOW, early in eight reel feature. All the reel will run the Film free of charge. States already sold: Illinois, Indiana, Michigan. Act quick for action.

SPECIAL PRICES FOR A SHORT TIME ONLY—See press sheet. SPECIAL PRICES FOR A SHORT TIME ONLY—See press sheet.

FILE AND SUPPLY CO.- W. T. Lassey, Manager, DE 52, Ontario, Canada.
**Showmen! Showmen! Showmen!**

Do the packers fix anybody to move their cars? Does any car inspector ever give you a ham or a slab of bacon to O. K. a packer's refrigerator car? Has the cost money?

Do you pass or? Many showmen hand out passes every day to "fix" railroad cars on a good territory.

The only merchant a showman has to sell is tickets. Why give away the only thing that will bring in money? Why give away second-hand merchandise?

The service department is the heart of a show. Do you know how to service your cars? How many of your cars are on the road at any one time, getting help and getting service?

The only merchandise a showman has to sell is tickets. Why give away the only thing that will bring in money? Why give away second-hand merchandise?

The service department is the heart of a show. Do you know how to service your cars? How many of your cars are on the road at any one time, getting help and getting service?

**THE BILLBOARD**

S. BOWER announces NEW STYLE HOROSCOPEs. They will LOOK new to the crowd. Almost ready—not quite. Will be announced in THE BILLBOARD. We are going to be HEADQUARTERS for Horoscopes. We'll do everything we can to make them the most accurate to sell them.

**BUDDHA SUPPLIES**—An important announcement we cannot announce in Invisible Papers. We can announce in the coming carnival companies have bad troubles in getting the best supply of new and used Buddha supplies. This is because they have not been served with any kind of service. In the Billboard to say that report that Mr. Norem, the vice-president, has quit the company. He is survived by his wife and children. The funeral. The girls-Floto folk contributed a song in memory of the late Mr. Norem. Cause of death—sudden heart failure. She was a very popular young woman and will be greatly missed by her many friends.

**Buddha Supplies, Horoscopes, Future Photos**

Mr. Kilpatrick, the secretary of the State, addressed the meeting, saying: "The managers and secretaries of State and the other officials of the State have been very busy this year. They have planned and arranged for the annual State Fair, which will be held in the grounds on the outskirts of the city. The fair is an important event in the life of the State, and we are all very much interested in its success."

**Billboard to say that report that Mr. Norem, the vice-president, has quit the company. He is survived by his wife and children. The funeral. The girls-Floto folk contributed a song in memory of the late Mr. Norem. Cause of death—sudden heart failure. She was a very popular young woman and will be greatly missed by her many friends.**

**RODEO HAS EXCELLENT START**

During Fat Stock Show at Fort Worth, Texas

Fort Worth, Tex., March 9.—The Rodeo which opened at Fat Stock Show on March 9, is giving every indication of being a success. In the early part of the week, the attendance at the Rodeo was in the thousands. The weather was unseasonably warm, and the sun shone brightly, while the orchestras played gay music. The Rodeo is a great attraction for the people of the city, and it is expected to draw large crowds for the remainder of the week.

**RHODA ROYAL CIRCUS**

Purchases Dab Delgarno's Camels

This circus and donkeys, together with the show of animals, was purchased by the Travelers' Telegram in the spring of last year. The company is now in the possession of Mr. Norem, the vice-president, who is in charge of the circus.

**SHOWMEN WITH ABILITY NOTICE**

Mention Us, Please—The Billboard

We have several good acts and a good show to sell. For information concerning other shows, with or without acts, please send us your name and address. We will be glad to write you a letter of introduction.

**FAIR SECRETARIES**

The Y. O. Ranch RACING Donkeys Are The Biggest Drawing Card Obtainable

We are prepared to furnish this Big Art to a limited number of Fairs at a very reasonable rate. Address

E. B. ODGEN, Manager, Y. O. Ranch. NATCHez, Miss.

**SHOWMEN WITH ABILITY NOTICE**

We have several good acts and a good show to sell. For information concerning other shows, with or without acts, please send us your name and address. We will be glad to write you a letter of introduction.

**Central States Exposition**

We open March 25, in Columbus, Georgia.

WANT News, Rides, Circus, Stage and Aerial Shows. We have a large number of rides and shows that are not advertised. Address

E. B. ODGEN, Manager, E. O. Ranch. NATCHEZ, MISS.

**MENTION US, PLEASE—THE BILLBOARD.**

**CIRCUS AND CARNIVAL**

BIG FIRE

Sweeps Western Doll Mfg. Co.

Chicago, March 12—Fire, starting from elec¬
tric lighting equipment, swept the entire

buildings of the Western Doll Mfg. Co. 504-572 West Main street, Bicknell, Ind.,周

there was a bath in hot water in the main

building on the second floor, which was com¬
plete and extensive, was fully equipped for

the purpose, and was not equipped with the

To prevent the prompt manner in which

the fire was put out by the employees, ad¬

justed themselves to the adverse condition.

Auspices American Legion, Located on Main Streets, Bicknell, Ind., Week March 21 to 26.

**THE BILLBOARD**

Mr. Kilpatrick, the secretary of the State, addressed the meeting, saying: "The managers and secretaries of State and the other officials of the State have been very busy this year. They have planned and arranged for the annual State Fair, which will be held in the grounds on the outskirts of the city. The fair is an important event in the life of the State, and we are all very much interested in its success."

**Showmen! Showmen! Showmen!**

Do the packers fix anybody to move their cars? Does any car inspector ever give you a ham or a slab of bacon to O. K. a packer's refrigerator car? Has the cost money?

Do you pass or? Many showmen hand out passes every day to "fix" railroad cars on a good territory.

The only merchandise a showman has to sell is tickets. Why give away the only thing that will bring in money? Why give away second-hand merchandise?

The service department is the heart of a show. Do you know how to service your cars? How many of your cars are on the road at any one time, getting help and getting service?

The only merchandise a showman has to sell is tickets. Why give away the only thing that will bring in money? Why give away second-hand merchandise?

The service department is the heart of a show. Do you know how to service your cars? How many of your cars are on the road at any one time, getting help and getting service?

**THE BILLBOARD**

S. BOWER announces NEW STYLE HOROSCOPEs. They will LOOK new to the crowd. Almost ready—not quite. Will be announced in THE BILLBOARD. We are going to be HEADQUARTERS for Horoscopes. We'll do everything we can to make them the most accurate to sell them.

**BUDDHA SUPPLIES**—An important announcement we cannot announce in Invisible Papers. We can announce in the coming carnival companies have bad troubles in getting the best supply of new and used Buddha supplies. This is because they have not been served with any kind of service. In the Billboard to say that report that Mr. Norem, the vice-president, has quit the company. He is survived by his wife and children. The funeral. The girls-Floto folk contributed a song in memory of the late Mr. Norem. Cause of death—sudden heart failure. She was a very popular young woman and will be greatly missed by her many friends.

**Buddha Supplies, Horoscopes, Future Photos**

Mr. Kilpatrick, the secretary of the State, addressed the meeting, saying: "The managers and secretaries of State and the other officials of the State have been very busy this year. They have planned and arranged for the annual State Fair, which will be held in the grounds on the outskirts of the city. The fair is an important event in the life of the State, and we are all very much interested in its success."
BAZAARLAND

"INDUSTRIAL HISTORY"

Scheduled for Current Week at Grand Rapids, Mich.

Grand Rapids families will have at the Ohio Industrial Exposition in Chicago. The exposition is located in the heart of the city, and is open to the public. The Grand Rapids exhibit will feature the latest in industrial and agricultural equipment. Admission is free.

LEGION EVENT AT MUNCIE

March 5—The Deluxes Post No. 12, American Legion, is giving a grandiose and cotillion in Muncie. It will open with a magnificent Mardi Gras parade on Monday, March 11, and will feature a grand ball on the same night. The event is expected to attract a large crowd.

FISHER REPORTS PROGRESS

Chicago March 4—Al Fisher reports splendid progress in the initial steps of developing the big El Paso Industrial Exposition in Minneapolis, Minn., of which he is chairman and general manager. The convention is expected to attract a large crowd.

REES DAVIS TOY CO.

180 N. Dearborn St., Chicago

Special Price for Quantities.

LOOK-LOOK-LOOK

Salesmen Operators and Concessionaires. We Have It

The Original Kewpie Doll Lamp

BUY DIRECT FROM ORIGINAL MANUFACTURER

This doll stands 18 inches high, has natural hair, all silk dress, trimmed with gold and rosebud trimmings, has 9 1/2 feet of lamp cord, standard plug and socket. CAN USE ANY BULB.

$33.00 per Doz.—$3.00 Sample

We also make special prices to quantity buyers.

IMMEDIATE DELIVERY. ONE-HALF CASH WITH ORDER.

Doll Lamp Noveltly Co.,
218 South Dearborn St., Room 341, CHICAGO, ILL.

Balla at Hotel Sherman

Chicago, March 17—The regular meeting of the Sherman League last night the committee in charge of the Gateway Hall, to be held March 11, announced that the Tiger Hole in the Hotel Sherman has been engaged for the purpose.

TOMMY TUCKER

A Winner for the Competition Trade.

Made entirely of Felt and stuffed with Kole.

Absolutely No Breakage.

Hand Painted.

SEND $1.50 FOR SAMPLE.

T.A. WOLFE SUPERIOR SHOWS

(Continued from page 196)

Wolfe has arranged himself with an extra large staff that has the interest of the show at heart and that he plans to keep the world moving at all times. Wolfe rereads the old favorites and several new shows and revisions of the leading inches of the world artist and painter will be given whenever possible, while the Tagg-Howard four-wheeler drive-truck, noted by the show, will be the latest automobile on exhibition here.

The American Legion, with the new motor truck, is not the only success story in the show. The American Legion is a large show, and the program includes a large number of famous attractions. The show will be held on a large lot in the heart of the city, and will be open to the public.

CHANGES IN WOLFE STAFF

Manager Wolfe, of the T. A. Wolfe Superior Shows, announces that two changes have been made in the organization. Mr. C. A. Clarke is now the manager of the show, and Mr. E. L. Snider is his assistant.

SHOW INTERESTS COMBINE

Under date of March 2, the Billboard received a letter from the American Legion. It said that the Legion has combined its shows with the Star Amusement Company, and that the new show will now go out as a two-hour operation.

The show will be held on a large lot in the heart of the city, and will be open to the public.

NEEDLEWORKERS and DEMONSTRATORS

ATTEND COLUMBUS COTILLION

On the 10th and 11th of March, Columbus, Ohio, is to be the scene of an important meeting of needleworkers and demonstrators. The object of the meeting is to promote the interests of needlework and needleworkers. The meeting will be held at the Ohio State University, and will feature a number of demonstrations and exhibitions.

COLORED BAZAAR and INDOOR CIRCUS


T. H. HERBOLD, 1002 West Chestnut Street, LOUISVILLE, KY.

TOM L. SWIFT.

D. W. McEwen, fl: William Reed, $1; V. A. Williams, $1; William Davis, $.50 cents; Max Stewart, $.50; L. E. Cozins, $.50 cents; Jack Manning, $.25; John Benningson, $.25; Jark Oilman, $1; Fred Skoblo, $1; Bill OMearin, $.50; Lee Kind, $.50; E. Kirsch, $.50; Bob Lewis, $.50; Gary Poster Advertising Co., $5.00; Nate Jackson, with los new motor truck. Is.

NEEDLEWORKERS and DEMONSTRATORS

ATTEND COLUMBUS COTILLION

On the 10th and 11th of March, Columbus, Ohio, is to be the scene of an important meeting of needleworkers and demonstrators. The object of the meeting is to promote the interests of needlework and needleworkers. The meeting will be held at the Ohio State University, and will feature a number of demonstrations and exhibitions.

COLORED BAZAAR and INDOOR CIRCUS


T. H. HERBOLD, 1002 West Chestnut Street, LOUISVILLE, KY.
To CONCESSIONAIRES from MANUFACTURERS

WHY PAY MORE? Save middle man's profit. You can't buy a more attractive, beautifully dressed doll than our

Vanitie Dolls

Unbreakable. Light in weight.

We guarantee to give you full satisfaction in price and quality finish. Can you ask us to do more?

(Send for our $15.00 dozen sample assortment, prepaid.)

METRO DOLL CO.

170 FIFTH AVENUE, NEW YORK CITY

CONCESSIONAIRES

ATTENTION!

Save the middle man's profit and buy direct from the manufacturer.

A large selling, movable arm, unbreakable Composition Doll, undressed or dressed in finest Silk, trimmed with French Marabou. This Doll stands 14½ in. high.

All orders shipped same day as received. 25% deposit required on all orders. By MAGIC NOVELTY CO., 731 John St., West Hoboken, N. J.

MILES CITY

Round-Up

Ninth Big Success. JULY 4, 5 and 6. Wild West Performers, write for price list and information. W. G. FERGUSON, Secretary, Miles City, Montana.

WANTED LADY AGENTS

To operate Concession on "Miles Doll" Pleasure Car at each Chili, Louisiana, Texas, for 10 weeks.

FOR SALE CHEAP.

Now reduced to $10.00. Complete set of five, including wagon, straight to Agent & W. L. MORGAN, Paducah, Ky.

FOR SALE ON Put-In-Bay, Ohio.

Full equipped Refreshment Stand including building, Building only $1. Further information, ask the Address: Bill & Mark H. Neumann, Ohio.

WANTED—Capybara

Paper Man, two Silver Men. Must be capable of getting results. L. R. CLARK, 230 Calista St., Montgomery, Ala.

WANTED—First-Class Cook and Head Waiter

Sparks Circus. Address C. E. HENRY STEENARD, Mason, Georgia.

WANTED—Show Manager; one of the best in the business. Address Manager, Miles City Show, Miles City, Montana.

WANTED—Shows, Ballroom, Pit, Mechanical and Platform. Will furnish outfits and wagons to reliable showmen.

SANES & FORREST NOVELTY CO.

1003 Wooster Ave., Barberton, Ohio

WANTED-CSNYCABA

Will pay cash for same. Must be in good health. Address at once. C. A. P. CONNOR, New York, N. Y.

WANTED—Italian organized Ten or Twelve-Piece Band.

WANT—Elbow Wheel Operator. Must be reliable and thoroughly experienced.

WANT—Few more Legitimate Concessions. A limited number carried only.

For general information, address MISS MARY B. CASE, 519 W. College St., Jacksonville, Ill.

SPECIAL ON TOY BALLOONS

ORDER NOW.

Effective, March 14, 1921.

All Goods Shipped by Express or Parcel Post Unless Otherwise Ordered. Prices are all F. O. B. Barberton, Ohio.

All Goods Guaranteed 10 days, F.O.B., Barberton, Ohio.

SALES & FORREST NOVELTY CO.

1003 Wooster Ave., Barberton, Ohio

WANT—Italian organized Ten or Twelve-Piece Band.

WANT—Elbow Wheel Operator. Must be reliable and thoroughly experienced.

WANT—Few more Legitimate Concessions. A limited number carried only.

For general information, address MISS MARY B. CASE, 519 W. College St., Jacksonville, Ill.

SPECIAL ON TOY BALLOONS

ORDER NOW.

Effective, March 14, 1921.

All Goods Shipped by Express or Parcel Post Unless Otherwise Ordered. Prices are all F. O. B. Barberton, Ohio.

At once. CHAS. LOKENZO, Tampa, Fla., week of 14.

WANTED—Shows, Ballyhoo, Pit, Mechanical and Platform. Will furnish outfits and wagons to reliable showmen.

For general information, address MISS MARY B. CASE, 519 W. College St., Jacksonville, Ill.

WANTED—Italian organized Ten or Twelve-Piece Band.

WANT—Elbow Wheel Operator. Must be reliable and thoroughly experienced.

WANT—Few more Legitimate Concessions. A limited number carried only.

For general information, address MISS MARY B. CASE, 519 W. College St., Jacksonville, Ill.
Ringling Brothers

ANNOUNCE FOR 1921

A complete tour of the United States, in which all sections of the country will be included, with the combined

Ringling Bros’ World’s Greatest Shows

AND

The Barnum & Bailey Greatest Show On Earth

BOTH BIG SHOWS APPEARING AS

ONE COLOSSAL SUPER-CIRCUS

The absolute giant amusement enterprise of all time, astounding in its immensity and incomparable in its many big, special, exclusive features

THE SEASON WILL BE INAUGURATED BY AN ENGAGEMENT OF

Five and One-Half Weeks in Madison Square Garden, New York City

Beginning on Thursday, March 24th

CALL - SPARKS CIRCUS - CALL

All persons engaged with the Sparks Circus will report at Central City Park, Macon, Georgia, at 10 a.m. Wednesday, March 30. Kindly answer this call by return mail to the following heads of departments:

President—CHAS. SPARKS, Macon, Ga.

Museum—JACK HENRY, Russell, Maine.

Ring & Stock Men—JACK RIEIPENBOCK, Macon, Ga.

Cooks and Waiters—E. HENRY, Macon, Ga.

Trainmen, Carpenters and Painters—W. C. CROSS, Macon, Ga.

Theatrical Agents—GARRY VANDERVLIET, Macon, Ga.

A New Act

For the

DRESSING ROOM

A Sanitary, Pep-Giving Shower Bath. Just when you need it and just when you can take it. Just after the act. Carried in handsome Steamer Type Trunk. Goes as baggage anywhere. Hot or cold filtered water, as you like. Set it up or pack it in 2 minutes. Operated either by electricity or foot pressure. For those working under canvas it is a lifesaver. Write today for full information.

THE HOLMES CO.

Waterloo, Iowa

Agents to sell to the profession wanted.

WANTED

For EVANS CIRCUS

W. J. TORRENS, Manager.

TOM GETNER, Secretary.

LEO LIPPA, General Agent.

W. J. TORRENS' UNITED SHOWS

SPRING OPENING, SPRINGFIELD, O., THREE SATURDAYS, APRIL 16 TO 30

Auspices M. W. of A. Union Camp, No. 12731, playing two different lots and two different lots too. We played this last one in a most successful manner. Just the kind of show that results in big sales, good prices and good prices for the operators and the public too. We have a splendid set of operators and a Free Act that shows twice daily 3 P.M. and 6:30 P.M. We own our two biggest Ford's Three-Actists Carry-All and one of the largest E. W. W. C. S. on the road. Will book with any other show at a good proposition. Can play Ten-in-One, Over the Top, Trip to Mars or any show. Will furnish Tents and Banners for Plant. Show, Pit Shows or any kind that will not conflict with what we have booked. A few more Wheels open. Baskets, Silverware, Blankets, Aluminum, Fruit, Electric Lamps and Poultry. Grind Stores that can work for a dime. Come on. No grift, 49 Camps or Girl Shows, save stamps. Fair Secretaries and Home Coming Committees in Ohio, Indiana and Illinois, write General Agent, LEO LIPPA. All others W. J. TORRENS' UNITED SHOWS, Tavern Hotel, Toledo, Ohio.

READ 'EM AND WEEP

The Latest Novelty Charm Assortment, consisting of 12 Novelty Charms.

-Nickel Silver Finish on a 400-hole 5c Salesboard.

GET BUSY ON THIS NOW AND GET YOUR QUANTITY PRICE.

Sample Assortment $7.00

Sample Charm $1.00

Check or Deposit with all Orders.

Side Line Salesmen Wanted for this and other Novelty Deals.

WRITE US FOR PARTICULARS.

EASTERN NOVELTY SALES CO.

511 Westminster St.

PROVIDENCE, - - R. I.

ROBERT HARVIE and LOU ENGEL

WANT for

POST No. 5

CAMP JACKSON, COLUMBIA, S. C.

APRIL 1st—APRIL 14th

EVERYTHING A SUCCESS. LAST PAY DAY, 20,000 SOLDIERS HERE.

SHOWS RIDES CONCESSIONS

Will book Cabaret with new looking outfit. Must be ladies and gentlemen to comply with Government restrictions. Other Shows that do not conflict. Will make Ride owners liberal proposition. Concessions, no exclusives, that will work not over 25c. Ball Throwing Games, $25.00; Grind Concessions, $30.00; 1 wheel open $35.00. Rates are per week. This location has anything in the country beat at this time. Ask the man that played it. Address:

LOU ENGEL, P. O. Box 313, .

COLUMBIA, S. C.

NOW CONSIDERING SUMMER PROPOSITIONS

GOFF'S ROYAL GARDEN 5

OF NEW YORK.

Opening Post No. 5, Everybody's favorite, "RANDO KING GOFF."

VARCOVILLE, CAVENDER, HOTEL, CLUB, EXPO. Will work with M. H. GOFF, Erie, Pennsylvania.

WANTED AT ONCE—FERRIS WHEEL OPERATOR

To take charge of one of the best enclosed Wheels on the road. Has two weeks. Must thoroughly understand his business. Will start March 18, this coming Saturday. Must take full charge, as I can't be around him much. Don't write. Address:

ENOS BARTON, 217 Moody Building, Tulsa, Oklahoma.

CHOCOLATES

All size packages.

Crackerjack and Checkers

low price carnival packages

Chewing Gums

We carry a large stock of

CHINESE BASKETS

Lowest Prices. All styles Package Candies for Salesboards and Puddle Wheels. Write us your requirements and let us figure with you.

Edward A. Levy & Co.

181 W. Lake Street, Chicago

WANTED Elephant Trainer

Account getting delivery of four more Elephants first of April. Must be able to break and work. State for whom you have worked and how long. Must give references if I don't know you.

JOHNNY J. JONES, Manager, Winter Quarters, Orlando, Florida.

JONES DOLL & STATUARY CO.

makes the Dolls and Prices.

Write us. 118-120 Main, Galena, Kan.

IDEAL AMUSEMENT COMPANY

METROPOLITAN SHOWS

OPENING SATURDAY, MARCH 19th, MACON, GA.

WANT a first-class Manager for 3 weeks. Must be a good Talker. Attractions of all kinds supplied.

SOFT DRINKS, CRACKERJACK, CRICKET FANTASY, TENT SHOW, FANTASY, CIRCUS, MAGNETO, BUCKING HAM AND BACON. Must have free time later and must be ready to join on wire. Will pay two weeks, will show elephant. Address, E. W. RABE, Box 700, Downey, 3.

W. SCHOLER, Ideal Amusement Co., 120 Sth St., Pittsburgh, Pa.

WANT Eli or Conderman Ferris Wheel

Want Eli or Conderman Ferris Wheel and will take care of all State and Factory. Will work with or without a wood fill. To the Adirondack Show. Must be able to deliver at once. Will furnish all we have booked. Will place fill, fill, fill, fill, fill and Candy Wharves 50-50. Only 5 Wharves. Ten Girls, and you are the EX on each $45.00. Must be liberal proposition. Concessions, no exclusives, that will work for a dime. Be here April 15, and the first 10 weeks are booked.

MILLER'S MIDWAY ATTRACTIONS

Want Eli or Conderman Ferris Wheel

CAN PLACE Eli on any State or Factory. Will work with or without a wood fill. To the Adirondack Show. Must be able to deliver at once. Will furnish all we have booked. Will place fill, fill, fill, fill, fill and Candy Wharves 50-50. Only 5 Wharves. Ten Girls, and you are the EX on each $45.00. Must be liberal proposition. Concessions, no exclusives, that will work for a dime. Be here April 15, and the first 10 weeks are booked.

Beadles & Epstein Exposition Shows

Season Opens

DICKSON CITY, PA., APRIL 23

Followed by Dunmore, Then Wilkes-Barre, Pa, Old Home Week Celebration, WEEK MAY 9th, Auspices Combined Fire Departments of the City.

WANT TO BOOK A WRESTLING SHOW. Will furnish Tents and Banner. You furnish the rest.

CONCESSIONS That Are Still Open—Are a few, such as SILVERWARE, FRUIT, CHINESE BASKETS, GROCERIES, HAM AND BACON.

WILL BOOK a First-class ANATOMY SHOW, IF YOU HAVE a SHOW OR CONCESSION THAT WILL GET MONEY IN REAL TOWNS.

WRITE US. WE OWN 3 HIGH-CLASS RIDES AND 5 SHOWS.

Address All Mail C. H. BEADLES, General Manager Beadles & Epstein Shows, General Delivery, Scranton, Pa.

PROMOTER WANTED—Great chance for a good man who can deliver best auspices in each town. American Legion, Combined Fire Departments, Veterans of Foreign Wars, etc. Address JAMES W. BOYD, General Agent, Beadles & Epstein Shows, General Delivery, Scranton, Pa.
ATTENTION, SHOW WORLD

READ EVERY WORD OF THIS AD I HAVE COMPLETE CHARGE OF THE BIGGEST CELEBRATION TO TAKE PLACE THIS YEAR.

ELKS’ INDOOR CIRCUS AND MERCHANTS’ INDUSTRIAL EXPOSITION

The Best Show Town in America, Madison, Wis.

SALESBOARD AGENTS and Operators

Here is the BEST knife salesboard on the market. 14 large 2-bladed, brass-lined, double silver boitier PHOTO handle knives on a 700-hole board. We use nothing but EASTMAN’S PHOTO paper for our photo. Write for Circular “E.” It is FREE and has valuable information for you. Do it now while you think of it.

D. D. MURPHY SHOWS

WANT to book Eli Wheel, also Whip. Will pay transportation. Write what you have. Address L. BROPHY, 417 Walnut St., St. Louis, Mo.

AL FISHER, Director General

CAPT. C. W. NAILL SHOWS

WANT Show, Rides and Concessions of all kinds.

Can use 12-Race

September Saturday, April 1

Organized Central Band

With all the finest diamonds and other jewels we sell.

AL FISHER, care Elks’ Club.

STERLING SHOWS, Homerville, Ga.

Look....Concessionaires......Look

POPE-EM-IN BUCKETS

PRICE READY TO OPERATE

$25.00 A Pair (2) or $45.00 For (4)

CONCESSION MEN TAKE ADVANTAGE OF THIS WONDERFUL OFFER

Latest and best Bucket Game on the market. This season’s sensational top money earner. Nothing sells in a crowd of others. Absolutely guaranteed. Get them now while you can. Sell them for less money. Can be operated anywhere. No setup. Use no curtains, canvas covers or mechanical parts. Some buckets are made out of the very finest material that money can buy. Absolutely fool-proof. Get wise to yourist, boys. Why pay more when you can get them for less money. Can be operated anywhere. No setup. Use no curtains, canvas covers or mechanical parts. Some buckets are made out of the very finest material that money can buy. Absolutely fool-proof. Get wise to youist, boys. Why pay more when you can get them for less money.

SHEAF & SIMPSON MFG. COMPANY

916 English Avenue, INDIANAPOLIS, INDIANA

POP-EM-IN BUCKETS

HIGHER EXCITEMENT! HIGHER PROFIT! HIGHER PROFIT!

FINGERHUT’S AMERICAN BAND

AT LIBERTY

A reliable Concert Band and a Real Attraction for a first-class carnival. Address JOHN FINGERHUT, Bandmaster, 122 South 4th St., Martin’s Ferry, Ohio.

KEHOE & DAVIS SHOW WANTS

ONE MORE GOOD PROMOTER AT ONCE.

Also one good Grind Show. Have all the Rides and Dally Shows I want. All Concessions open except Cook House and Juice. No exclusive. No grill. Address W. J. KEHOE, Leavenworth, Kansas.

DAN NAGLE’S STERLING SHOWS

Playing Homerville, Ga., this week. Just finished with two red ones in Florida. WANTED—CARROUSELL, join week of the 21st, due to Ride filling park engagement. Have five Shows. Want one more. Also Plant. People, Cabaret Dancers, real Geek and Concessions, but no grill. Address STERLING SHOWS, Homerville, Ga.

Kehoe & Davis Show WANTS

ONE MORE GOOD PROMOTER AT ONCE.

Also one good Grind Show. Have all the Rides and Dally Shows I want. All Concessions open except Cook House and Juice. No exclusive. No grill. Address W. J. KEHOE, Leavenworth, Kansas.

FINGERHUT’S AMERICAN BAND

AT LIBERTY

A reliable Concert Band and a Real Attraction for a first-class carnival. Address JOHN FINGERHUT, Bandmaster, 122 South 4th St., Martin’s Ferry, Ohio.

EVERY TIME YOU MENTION THE BILLBOARD YOU PUT IN A BOOST FOR US.

DAN NAGLE’S STERLING SHOWS

Playing Homerville, Ga., this week. Just finished with two red ones in Florida. WANTED—CARROUSELL, join week of the 21st, due to Ride filling park engagement. Have five Shows. Want one more. Also Plant. People, Cabaret Dancers, real Geek and Concessions, but no grill. Address STERLING SHOWS, Homerville, Ga.

Kehoe & Davis Show WANTS

ONE MORE GOOD PROMOTER AT ONCE.

Also one good Grind Show. Have all the Rides and Dally Shows I want. All Concessions open except Cook House and Juice. No exclusive. No grill. Address W. J. KEHOE, Leavenworth, Kansas.

FINGERHUT’S AMERICAN BAND

AT LIBERTY

A reliable Concert Band and a Real Attraction for a first-class carnival. Address JOHN FINGERHUT, Bandmaster, 122 South 4th St., Martin’s Ferry, Ohio.

EVERY TIME YOU MENTION THE BILLBOARD YOU PUT IN A BOOST FOR US.

DAN NAGLE’S STERLING SHOWS

Playing Homerville, Ga., this week. Just finished with two red ones in Florida. WANTED—CARROUSELL, join week of the 21st, due to Ride filling park engagement. Have five Shows. Want one more. Also Plant. People, Cabaret Dancers, real Geek and Concessions, but no grill. Address STERLING SHOWS, Homerville, Ga.
An Entirely New Innovation in the Pillow Field
A SILK PILLOW—PLUS NEW IDEA
AN INSTANTANEOUS SUCCESS.

By means of an adjustable button, the Pillow can be rapidly adjusted on or off the cushion filler and drapes perfectly. A skillful reflection.

This improvement enables us to sell at a low price and makes the Pillow 100% more valuable.

A LIVE AND PROFITABLE ITEM FOR CONCESSION-ARES, JOBSEARS, SALEBOARD OPERATORS, ETC.

Write today for illustrations and prices.

UNIQUE PILLOW TOP CO.
J. H. LANGROCK, Mgr.
16-20 East Twelfth Street, Near Fifth Avenue, NEW YORK CITY.

KEYSTONE EXPOSITION SHOWS
Opens April 16 at York, Pa. All those connected with this show write or wire to winter quarters. Show train leaves Tarboro, N. C., April 7.

WANTED TO HEAR from Hawaiian Show or any other New and Novel Show. Will furnish outfit for same and will pay salary or percentage.

A FEW CONCESSIONS OPEN—Fish Pond, Devil’s Bowling Alley, Hoop-La.

Address all mail to
SAMUEL MECHANIC, Manager, P. O. Box 704, Tarboro, N. C.
Mighty Doris and Col. Francis Ferari
SHOWS COMBINED
LARGEST TRAINED WILD ANIMAL ARENA ON EARTH

The Midway that is acknowledged supreme. Modern riding devices and more meritorious shows than any other 30-car show extant.

All attractions are clean, amusing, moral, meritorious and give full value for admission charged.

Like to hear at all times, and will make room for any real high-class novel moral shows, riding devices. Also real concession people. Write, state what you have. All mail answered.

Fair Secretaries, Celebration Committees

Wanted to buy air calliope
Lost mine in fire. State lowest cash price.

Major Wm. Kuhn, Musical Director, can place clarinet and few other musicians. State all in first letter. Pullman accommodations.

Paul Prell wants to hear from all his agents.

Wanted attractions for side show

I also furnish eight free attractions for these fairs. Hauling, transportation furnished. No percentage for booking. Want to hear from the best free acts. State your lowest.

Shows open April 28th, Pottstown, Pa.

Address all communications Honest John Brunen, Riverside, New Jersey, Burlington County. Bell phone, 27-Y.

Harry C. Mohr, Asst. Mgr.

APEX DOLL COMPANY

30% Deposit required on all orders, balance C. O. D. Large stock on hand. Orders can be filled upon receipt.

WOOD PULP COMPOSITION

PEPITA DOLLS

WILL STAND ANY TRANSPORTATION

The dolls are not painted but of a velvet and wool finish.

"Queen of the Beach"—Velvet finish, to be had in all colors, has real hair tufts, lifelike painted face. 14 and 10 inches high. Prices, $15.00 and $9.00 per doz. Samples, $1.50 and $1.00.

"Queen of the Ice"—White skating costume, wool finish, real fur muff, feather plumes on caps, real hair tufts. 10 inches high. Price, $9.00 per doz. Sample, $1.00.

"Butterfly"—Wears beautiful voile dresses with flowers, wigs of real hair, has movable arms. 14 and 10 inches high. Prices, $24.00 and $15.00 per doz. Samples, $2.25 and $1.50.

Ask for samples of other numbers: La Belle Helene, Clowns, Biedermeier, Marie Antoinette and Sporty.

H. Loose, 202 East 88th St.
New York City
Telephone: Lenox 0887.
SIDE SHOW PEOPLE AND ATTRACTIONS

WE OFFER YOU A SOLID SEASON'S WORK AT CONEY ISLAND, NEW YORK.

WHY TRAVEL? TWENTY WEEKS WORK.

OUR NEW BUILDING is located on the Bowery, near Steeplechase Park, and is one of the finest structures ever erected on the "Island." All ready, complete and policy set for the season. GIVE US QUICK ACTION. WE WANT EVERYBODY BOOKED BY APRIL 15th.

WANTED FREAKS.

HARKEN TO THIS CALL WANTED FREAKS.

Fat People, Midgets, Giants, Tattooed People, Double-Bodied People, Sword Swallower, Quilled People, Memory Experts, Strong Men and Women, Snake Charmers, Under Water Worker, Fire Eaters and Fire Walkers, Long Hair People, Albino, and any and all kinds of Side-Show Attractions, animate and inanimate, from the air, land and sea, and forest, and Model Cities and Working World.


CONCESSION SPACE TO LET—Flat Rental or Percentage. Arcade Machines, Glass Showers, Candy, Soft Drinks, Lunch, Glass Engravers, Wire Workers and other high-class Novelty Concessions, Lecturers and Talkers Wanted. Must be high-class men and hard workers.

Ticket Sellers: must dress in novel costumes. WRITE FULL PARTICULARS IN FIRST LETTER. If you have photo, enclose it. We will return it. ALL CORRESPONDENCE CONFIDENTIAL. Address H. AND H. WAGNER, 5055 East 23rd Street, Sheepshead Bay, New York. Phone, 0963.

Coney Island. OFFICE on the premises, Bowery, Corner Kensington Walk, Coney Island.

BROWN & DYER SHOWS—The Show Superb

"Cleanliness Supreme"

NOW ALMOST READY FOR SEASON 1921. OPENING ABOUT MIDDLE OF APRIL.

We have Contracted With Some Real Show Managers and Can Use the Following:

ANIMAL SHOW—Trainers and General Help. Address GEO. DONOVAN, P. O. Box 86, Fairview Sta., Detroit, Mich.


POSING and ELECTRICAL SHOW—Posing Girls and High-Class Spectacular Dancers. Address BROWN & DYER, direct.

TRAINMEN and Train Help. Address CURLEY WILSON, 215 W. 41st St., Cleveland, Ohio.

RIDE HELP for all Rides. Address BROWN & DYER, direct.

FOR SALE On account of purchasing new flat cars have for sale three 60-ft. Flat Cars. In our train all last season without any trouble. First $1,500 cash takes them all. Can be seen in Detroit.

BROWN & DYER SHOWS


ROCKY POINT

THE Largest and Best Natural Park in New England

ONE HUNDRED AND THIRTY ACRES ON THE WATER FRONT

$100,000 Bathing Pavilion, just completed, equipped to the minute. Booked Ninety Percent of all the Outings in the State for 1920. Rocky Point has no competition as an Excursion Park. That's the story in a nutshell. Think it over. MR. CONCESSIONAIRE: We are interested in anything new that will attract. Open for a Fun House, a Dodge 'Em, a Frolic or any other new Amusement Device. Also Kentucky Derby, Monkey Speedway, Auto Race and Balloon Race or any new Science and Skill Games. Address all communications to ROCKY POINT AMUSEMENT CO., Room 519, Caesar Misch Bldg., Providence, R. I.

A. CASTIGLIONI, Pres. & Manager. Telephone Number: Union 1832.

The Great Southwestern Exposition Shows

WILL OPEN THEIR 1921 SEASON BY PLAYING THEIR FIRST WEEK IN KANSAS CITY, MISSOURI,

on the streets early in April and will continue with the best spring booking, including all big Celebrations and Spring Festivals on the streets under real auspices.

This Show has been completely remodeled and rebuilt and will have all new canvas and will be carried on twenty-five of its own cars. We will furnish complete wagon fronts and new canvas to real live showmen. If the best is good enough we will furnish same. Can also place reliable show people in all departments.

WANTED. All legitimate Concessions. No exclusives. This Show is open for inspection to everyone and can be seen in its own winter quarters, which are located at 18th and Kansas Ave., Kansas City, Kansas.

For any information wire or write VINCENT BOOK, Coates House, Kansas City, Mo. Officials and directors will be made known in an early April issue of THE BILLBOARD.
A report circulated H. P. Norem his relation Western
THIS IS FALSE WITHOUT

Owing to our unparalleled facilities we are going right ahead so there will be no interruption in our business because of the fire. We will remain in our present premises. Work of remodeling is under way and we will be able to begin production immediately. We expect to be in full swing by April 1st. SEND IN YOUR ORDERS AS USUAL.

SEE OUR OTHER AD, PAGE 173

WESTERN DOLL MFG. COMPANY

A. J. ZIV, President
H. P. NOREM, Vice President
M. CLAMAGE, Treasurer

564-572 W. Randolph St., - - CHICAGO, ILL.

PHONE, FRANKLIN 5131
In Fond Memory of
Harry R. Polack
Who went ahead March 14, 1919.
I think of you each day.

LARRY BOYD.

In Memory of Harry Dike, who passed away March 21, 1910.

Bert Cole.

In Fond Memory of MY PAL
Harry R. Polack

Kansas City

By WM. S. Shelby

merit Company and the

Many thanks to the Columbia Feature Company and the

and the Girl's Company. Mr. and Mrs. Mostes

and sensational escapes.

in the show as has ever been seen in this

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.

and sensational escapes.
We are equipped to handle your business, from a ten-size pull card to a five-thousand hole gold board. Our jewelry assortments are beyond comparison. Standard merchandise of unquestionable merit. Our candy deals are revelations in quantity and superlative quality. We use only brands of national prominence, thereby insuring your success.

We are manufacturers of deals of all descriptions: Knife boards, candy boards, jewelry and gold boards. Distributors of vending machines, shiny and walking dolls, candy for wheels, etc.

For prices and terms write, wire or phone.

WEINBERG NOVELTY COMPANY, - - - Wichita Falls, Texas

The House in the South for those in the South.

**SERIAL PAPER PADDLES**

- Book Form: 30, 60, 90, 120, 180, 240, 300 wheel
- We Sell To Jobbers Only

**GREATEST OF 'EM ALL!**

Cervone and His Band

(Direction 'Izzy' Cervone)

Sensation of Coney Island, N. Y., season 1920. Again engaged as the musical feature of the Virginia State Fair, Richmond, Va.

A few Dates Open. Address all communications


**WORLD'S FAMOUS NICKEL PLATE SHOWS WANTS**


WANTED: Musicians on all Instruments for

DeCHRONIC'S ALL-AMERICAN BAND

Tea Give us a try! Now show with the best. Address MATHEW DECHRONIC, Clinton, Missouri. Band located in St. Louis. Phone number. All адресs.

TE: A GOOD FELLOW—MENTION THE BILLBOARD TO OUR ADVERTISERS.
GENTLEMEN'S LIST

who elect to make their permanent address in care of The Billboard may, of course, choose any of our branch offices, i.e., New York, Chicago, St. Louis or San Francisco, as advised, if they are not already covered. CINCINNATI IS BUT THIRTY-ONE MILES FROM THE GEOGRAPHICAL CENTER OF POPULAR COUNTRY, and a slow law that but delay will ensue in the handling and forwarding of your mail. If your service to be continued to be maintained, your address must be permanent, and, therefore, we appeal for a PERMANENT ADDRESS, CARE OF THE BILLBOARD, CINCINNATI.

LETTERS ARE HELD THIRTY DAYS ONLY, after which, if no address has been obtained, they are sent to the Dead Letter Office. It is desirable in writing for mail to use a self-addressed and stamped envelope - A POSTAL CARD WILL DO. Give your route far enough ahead to permit write a orderly and signature plainly. READ THE EXPLANATION AT HEAD OF THIS LIST.
The Billboard

MARCH 19, 1921

209

WorldRadioHistory
THE BILLBOARD
MARCH 10, 1921

CANADIAN VICTORY SHOWS

THE TWO BIG FEATURES IN CANADA:
THIS SHOW AND THE TORONTO EXHIBITION

CHINESE BASKETS
$6.25 Per Nest
of fine baskets, elaborately trimmed and decorated with silk tassels, coins, beads and colored glass rings.

WRITE FOR NEW PRICES IN LOTS OF 50 NESTS. THE BASKET WITH THE REAL FLASH.

25% Deposit required with all orders. Positively no attention paid to orders without deposit. No matter who you are. No exceptions! 1:1:1

POSITIVELY ALL DELIVERIES FROM CHICAGO.

If you wish baskets shipped direct from San Francisco factory, you must send your orders there.

HUGHES BASKET COMPANY,
HOWARD E. PARKER, Mgr.
184 W. LAKE ST., (2nd Floor),
CHICAGO, ILL.

REAL SILK DRESSES
Hoop Style, Trimmed with Marabou.
Send for Catalog or $5.00 FOR LINE OF SAMPLES

D'ARCY SPECIALTY SHOP announces a high-class Novelty for the Conversation, direct from our Factory to the trade in the newest, latest article before the Public. They are patented and protected, and ALL DIFFERENT. You can't get a competitor and they sell, 25c. each. For orders without deposit.

Do you know what this means? Just this. You can't have a better proposition. Take notice of this. Send your orders there.

Order early, for they are dropping in any letter box or returned to us for reward.

J. GORDON BOSTOCK
1450 Broadway,
New York City.

CIGARS

Cookman, Restaurant, 110 W. Main St., Canton, Ohi, 14-19

Look JAZZ BIRDS

DAVY'S SPECIALITY SHOP announces a high-class Novelty for the Conversation, direct from our Factory to the trade in the newest, latest article before the Public. They are patented and protected, and ALL DIFFERENT. You can't get a competitor and they sell, 25c. each. For orders without deposit.

Do you know what this means? Just this. You can't have a better proposition. Take notice of this. Send your orders there.

Order early, for they are dropping in any letter box or returned to us for reward.

J. GORDON BOSTOCK
1450 Broadway,
New York City.

FOR SALE

Kentucky Derby

SNAKE WOMEN WANTED

World Radio History
UNBREAKABLE DOLLS

OUR 1921 BEAUTIES—SIZES FROM 9" TO 19 INCHES.
Prices Ranging From $9.50 to $21.00 Per Doz.

Handcrafted and packed in assorted flashy brown built boxes.

BIGGEST FLASH AND SURE MONEY-GETTERS.
Color and artistry make a doll a piece of perfect decorative and educational.
Note will get you the best assortment, consisting of eight beautiful assorted Dolls by prepaid express. ACT TODAY.

HAND-DIPPED CHOCOLATES

OUR CHOCOLATES ARE HAND-DIPPED AND WILL STAND THE MOST RIGID INSPECTION.
Richly coated and packed in assorted flashy brown built boxes.

No. 1000—Box, 1-lb. (Size, 6x12), 1-lb. Flash. $1.95
No. 200—Box, 1-lb. (Size, 6x12), 3-lb. Flash. $2.50
No. 900—Box, 1-lb. (Size, 6x12), 3-lb. Flash. $3.00
No. A10—Box, 1-lb. (Size, 6x12), 3-lb. Flash. $3.50

CHERRIES—CHOCOLATE COVERED

No. 900—Box, 1-lb. (Size, 6x12), 1-lb. Flash. $1.75
No. 100—Box, 1-lb. (Size, 6x12), 1-lb. Flash. $1.25

BEACON INDIAN BLANKETS

Size 60x80, assorted colors and designs.

SOLD BY SPECIAL ORDER.

CHARLES HARRIS & COMPANY, 130 W. Huron St., Chicago, Ill.
ALWAYS AT YOUR SERVICE—GET IN TOUCH WITH US.

SOLD OUR OTHER AD ON PAGE 18 L.
**Classified Advertisements**

**Rates per Word**

<table>
<thead>
<tr>
<th>Category</th>
<th>Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>In Liberty (set in Small Type)</td>
<td>5 Words or Less: 10¢ per Word&lt;br&gt;6 Words or More: 8¢ per Word</td>
</tr>
<tr>
<td>Outside Liberty</td>
<td>10¢ per Word for words 7 and under&lt;br&gt;8¢ per Word for words 8 and over</td>
</tr>
</tbody>
</table>

---

**Agents and Managers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

**Architects and Engineers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

**Athletes**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

**Agents and Managers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Bands and Orchestras**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

**Bands and Orchestras**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Bills of Fare and Menus**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

**Burlesque and Musical Comedy**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Classified Advertisements**

**In Answering Classified Ads, Please Mention The Billboard.**

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)

---

**Dancers**

- In Word, Cash (set in Small Type)
- In Liberty (set in Small Type)
Parks and Fairs

In WORD, CASH, (First Lines and Name Black Type) in (Wage of the last day of the fair) (No Adv. Less Than 25c)

AEROPLANE STUNTS AT LIBERTY—.. A

AT LIBERTY—THE BEST 2 FREE ACTS OF THE YEAR AT THE FASHION PARK. To see these great aerial exhibits worth admission alone. DARE DEVIL SMITH and LAURENCE SPEIGHTS, Georgia, Pennsylvania.

AT LIBERTY—THE BEST 2 FREE ACTS OF THE YEAR AT THE FASHION PARK. To see these great aerial exhibits worth admission alone. DARE DEVIL SMITH and LAURENCE SPEIGHTS, Georgia, Pennsylvania.


In Answering Classified Ads, Please Mention The Billboard.
In Answering Classified Ads, Please Mention The Billboard.
For Sale—New Goods

In Answering Classified Ads, Please Mention The Billboard.

(Continued on Page 210 b)
Furnished Rooms

In CASH, NO AD. LESS THAN 25¢

BEST COMFORTABLE, very quiet; rooms nearly new. In one of the finest parts of the city. Large rooms, bath, steam heat, modern equipment. A. C. MOODY, 1209 S. 5th, Dayton, Ohio.

WANTED—Detective, 146, 110-112 W. St. Louis, Springfield, Ohio. Offering $20 per week, and $25.00 for $200 per month. Must have good references. Write W. J. BROWN, 501 N. 19th St., Springfield, Ohio.

WANTED—A 1 planlit and Drummer, for Keith all branches, complete outfit by 850. U. S. Army. Salary $25 per week. Write J. D. BROWN, 150 E. 7th St., New York, N. Y.

WANTED—For mill thm., day and week-end tent shows. Single men or married, $25 per month. Address F. D. MOORE, P. O. Box 50, Dayton, Ohio.

WANTED—Experienced help on El Pinto Wheat and on Fredrick black.uda. Fredrick, Miles City, Montana.

WANTED—Band Arts to open May 1. B.B. HENDRICKSON, 1337 S. 5th St., Dayton, Ohio.

WANTED—Art C installation to work with planlit and drummers. Address B. L. DODSON, 1209 N. 5th St., Dayton, Ohio.

WANTED—Catcher for Home Team. BILLY JONES.

WANTED—Experienced Men on Cukier box sets. For Keith all branches, complete outfit by 850. U. S. Army. Salary $30 per week. Address C. J. BROWN, 150 E. 7th St., New York, N. Y.

WANTED—Carson City. I have a few, palatable tobacco pipes. Age fast, need fast. Play something old-fashioned. Address B. J. SMITH, 1209 S. 5th St., Dayton, Ohio. 

WANTED—For small three-bar and used bars. Address M. A. K. TOBY, 1209 S. 5th St., Dayton, Ohio.

WANTED—Musicians—Transfer to a larger lot. Write W. S. LAIRD, 1209 S. 5th St., Dayton, Ohio.

WANTED—Glass casemakers who can build with skill and skill. Address W. F. MILLER, 150 E. 7th St., Dayton, Ohio.

WANTED—Chief Boy, 1209 S. 5th St., Dayton, Ohio. Offering $20 per week, and $25.00 for $200 per month. Must have good references. Write W. J. BROWN, 501 N. 19th St., Springfield, Ohio.


WANTED—Shop hands and laborers. Address M. A. K. TOBY, 1209 S. 5th St., Dayton, Ohio.

WANTED—Sewing machines for repairers and mechanics. Address M. A. K. TOBY, 1209 S. 5th St., Dayton, Ohio.

WANTED—Barbecue Men wanted. for Keith all branches, complete outfit by 850. U. S. Army. Salary $30 per week. Address C. J. BROWN, 150 E. 7th St., New York, N. Y.

WANTED—For small three-bar and used bars. Address M. A. K. TOBY, 1209 S. 5th St., Dayton, Ohio.

WANTED—Musicians—Transfer to a larger lot. Write W. S. LAIRD, 1209 S. 5th St., Dayton, Ohio.

WANTED—For small thimbles and used thimbles. Address M. A. K. TOBY, 1209 S. 5th St., Dayton, Ohio.

GREAT WASHINGTON STREET.

WANTED-Any illusion built to order. M.A. WEINBERG, 2509 N. Wash. Ave., Kankakee, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

THE CURIOSITY SHOP.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.

MAGICAL APPARATUS FOR SALE

(As seen in The Magic Magazine.) Most scientific. Equipped with all latest features. L. M. STURGIS, 512 Main St., Rockford, Ill.
MARCH 19, 1921

The Billboard

MUSIC WRITERS—I will help you with your music lyrics and song form and have great experience. JOHN J. BAN-Nett, 1439 W. 11th St., Chicago, Ill.

MUSIC COMPOSERS FOR SONG WOMEN, Homes, Branch arrangements and band arranging. KINNE F. RICHARDS, 175 W. 10th St., New York, N.Y.

MUSIC MANUFACTURES corrected, arranged and prepared. Used for musical booklets, catalogs, music rooms, and similar purposes. Artist's work. V. W. HALL, 401 W. 54th St., New York, N.Y.

MUSICIANS—Bowed instr. and instruments. Fair or better. Best references. ROY JACOBSON, 1533 N. Halsted St., Chicago, Ill.

PAPER PRODUCTS—Newspaper, stationery, etc. for printing and pasting. Send for samples. JOHN J. BANNETT, 956 B. Amelia Ave., New York, N.Y.

PAPER PRODUCTS—Newspaper, stationery, etc. for printing and pasting. Send for samples. JOHN J. BANNETT, 956 B. Amelia Ave., New York, N.Y.

PHOTOGRAPHY—Boudoir, portrait, and group. Send for samples. H. R. MURRAY, 260 W. 147th St., New York, N.Y.

PLANS—Architecture, Mechanical, Mechanical and Electrical. AMERICAN MUSIC PUBLISHING COMPANY, 131 E. 48th St., New York, N.Y.


ROCK OR TRAMP COMEDIAN—For Money and Amenities combined. CALLENS, 1234 Prospect Ave., New York, N.Y.

CLUB JOUGLER WANTS PARTNER—Bass guitar, light show. Must have experience. 814 3rd Ave., New York, N.Y.

UNIVERSITY—None; or young lady, who has had experience, to assist in running a college band and to help me in an original and enjoyable presentation. 1409 10th St., New York, N.Y.

LAIRY PAINTING—On professional level. Has every facility. Will travel. 870 6th Ave., New York, N.Y.

BANDS—By professional and amateurs, all parts. BYRD BAND, 550 W. 116th St., New York, N.Y.

TOP PRODUCTION—BANDS ALL Parts. 814 3rd Ave., New York, N.Y.

SMALL STAGE—In New York, N.Y. Must have experience. Must have good references. JOHN W. BAUGHMAN, Chicago, Ill.

PANTHER—100 TELLER GLOW, 814 3rd Ave., New York, N.Y.

PARTNER WANTED BY A YOUNG MAN—Looking Young Lady, well built, for Tall or Black and Blue Band. Also for writing and conducting. 32nd St., New York, N.Y.

PARTNER FOR MOVING PICTURE TRICK—Trick with pan. Fred Pictor, who can lend a few hundred. 814 3rd Ave., New York, N.Y.

WE HAVE a large collection of pictures, posters, and small prints, with complete descriptions. Donald Smith, who can furnish all parts, will come out with you. 814 3rd Ave., New York, N.Y.

JAZZ BAND—Complete outfit for sale. Used, but in good playing condition. 814 3rd Ave., New York, N.Y.

RICHARD-Kent—Wants to help you at bargain prices. W. T. BROWN, 178 E. 31st St., New York, N.Y.

BAND ACTS WANTED—For 1921—For 1921—Excellent talent. Will write for terms. C. L. BEST, 814 3rd Ave., New York, N.Y.

MUSICIANS—For Sale—Small orchestra. 814 3rd Ave., New York, N.Y.


Music Cover Artists and Engravers

In W. CASH. No AD. LESS THAN 25c.

ATLANTA—Music cover artist. Will do cover work at a very small charge. CALLER, 213 No. Main St., Atlanta, Ga.

Music and Words (COMPOSED, ARRANGED AND REVISED)

IN W. CASH. NO AD. LESS THAN 25c.

Notice—Any member desiring an advertisement of words or music composed, arranged, or revised by him must sign his name in full. No advertisement is accepted without such signature.

MUSICIANS—Bowed instr. and instruments. Fair or better. Best references. ROY JACOBSON, 1533 N. Halsted St., Chicago, Ill.

MUSICIANS—Bowed instr. and instruments. Fair or better. Best references. ROY JACOBSON, 1533 N. Halsted St., Chicago, Ill.

ALTHOUGH WE HAVE OWNED considerably for the last two years, we are now too busy to examine your work. We can only offer our best wishes for success. J. B. MCNAB, 814 3rd Ave., New York, N.Y.

ATTENTION, SONG WRITERS! We can market your words and music, but only if they are good. J. B. MCNAB, 814 3rd Ave., New York, N.Y.

EXPERT CRITICISM, Composition, Arrangement and Phonograph. Send your work for criticism. WINSTON W. WILLIAMS & CO. 1533 N. Halsted St., Chicago, Ill.

EXPERT COMPOSITION and Arranging at moderate rates. Emory H. Follansbee, 814 3rd Ave., New York, N.Y.

LEARN HOW TO WRITE A SONG—A course for small. Read for free particulars. PLEASE WRITE Us.

MUSIC TO FUND MUSIC. Earn extra income. CHRIST C. BORLEY, 814 3rd Ave., New York, N.Y.

OUR MUSICALS MAKE GOOD. Do yours! Bonsly, 814 3rd Ave., New York, N.Y.

PLAYS AND ACTS

In W. CASH. NO AD. LESS THAN 25c.

ACTS—First, for any kind of a show. W. H. TAYLOR, 814 3rd Ave., New York, N.Y.

ACTS—First, for any kind of a show. W. H. TAYLOR, 814 3rd Ave., New York, N.Y.

A.—I don't write all the funny stuff, but I can write all the funny stuff. W. H. WALTER, 814 3rd Ave., New York, N.Y.

ACTS, PLAYSKETCHES, Musical Comedy. COMMISSION. Music, words and music. W. M. HAYES, 814 3rd Ave., New York, N.Y.

EXCLUSIVE ACTS TO ORDER, 814 3rd Ave., New York, N.Y.

ILTER'S SINGING BLUES—For Sale—Send for list. CARL W. BRICKER, 173 W. 41st St., New York, N.Y.

WILLmarshall—A first-class artist. W. H. R. MILLS, 814 3rd Ave., New York, N.Y.

WILLMARSH—A first-class artist. W. H. R. MILLS, 814 3rd Ave., New York, N.Y.

PARTNERS WANTED FOR ACTS

In W. CASH. NO AD. LESS THAN 25c.


ATTENTION—Not-straight. Double. 814 3rd Ave., New York, N.Y.
THE PROOF OF THE PUNCH IS IN THE EAT-

"ONE NICE! One nice! That's all. Just one nice!" For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

THEY ARE ASKING ME HOW I KNOW 10-15 I"—i wouldn't have to ask me. They have their own "Oral Test" for sale. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

VAUDVILLE BANNERS, Act, Acts, Music, Appliqués, Banners, Buttons, Costumes, Colors, Decals, Drums, Hats, Inshells, Pianos, Puppets, Scarves, Staffs, Stage, Tents, Uniforms, and more. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

DANDY 48 CONCERT TENT, with canvas and poles, frame, offered on white washable walls. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

ELECTRICAL STAGE EFFECTS—Cables, cinders, electric light, electric motor, electric appliances, electric fans, electric fans, electric fans, electric fans, electric fans. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

SCHOOLS (DRAMATIC, MUSICAL AND DANCING) — We offer a wide variety of schools for training by mail or in person. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

PROFESSIONAL BEGINNERS, AMATEURS taken. Call THEATRE TRAINING presents you for Vaudeville, Dramatic, Stage, and Radio. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

 School—Free for registration and general information, please write. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

HABIT—Go to the front door of your house and knock 'em dead! For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

CARNIVAL—Carnival, Vaudeville, Music, and more. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

MINIATURE RAILWAY, Stouts and two Cars. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

SHOOTING GALLERY—14413 feet, 3 rows running 14 feet, 6 inches, 6 inches, 6 inches, $12.50. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

TAYLOR'S GAME SHOP, 617 Broadway, New York. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

FOR SALE or LEASE—Portable Carousels, Ferris Wheels, T64 on. Address: 123 Main St., Anytown, USA.

FORD FRONT END POWER ATTACHMENT for sale. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

FOR SALE—One Kiln Tents, 24 ft. with side and air vents, $65. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.

FOR SALE—Jumbo Cigarette Machine, 350 cigarettes per minute, $85. For more details, contact us at 555-1234. Address: 123 Main St., Anytown, USA.


Songs for Sale


BANDS ORCHESTRAS MUSIC TEACHERS—Have you an orchestra or band of your own? Organize them systematically and profitably.

A BEAUTIFUL SONG—Let's Try Again—has many uses. By L. L. Lewis and J. C. Hall. Fifty copies, 10c; one hundred copies, 5c. Length 3 minutes. Copyright.

COLUMBUS, OHIO: Lewis Publishing Co., T. J. Lewis, Manager. ADDRESS EDWARD J. 2 HUMPHREYS, 620 S. E. Eighth St., Columbus, Ohio.

TRICKS, TOYS AND NOVELTIES—Have any out of character, unusual or strange. Write for prices.

**In part, of many national hits. Entertaining. Must be in good condition and cheap, at least 50c. Will pay 25c for each piece. New York City. (M. A. Myhre, any condition. If no parlu are missing."

WANTED TO BUY—Blimps of some kind for Helen Park. Will pay cash. Los Angeles, California.

WANTED TO BUY—Helm and Dandy, Bluebird, Atlantic. Any size. (M. A. Myhre, any condition. If no parlu are missing."

WANTED TO BUY—Manufacturers and Distributors Wanted for new type of record that will have a future. (M. A. Myhre, any condition. If no parlu are missing."

WANTED TO BUY—(Right Here) A real pearl. Anyone有意 Sell? (M. A. Myhre, any condition. If no parlu are missing."

WANTED TO BUY—Brother of Bands, Favorite, Institute, Turon, Kansas City, Missouri. (M. A. Myhre, any condition. If no parlu are missing."

FOR SALE—Horn Rollers to order, 32.50. No orchestra. SLOAN, Bristol, R. I.

FOR SALE—300-seat Movie Theater, near large modern city. Will buy your goods for cash and pay fair prices. Longestablished and most reliable and WILL BUT—Weighting Scales and other good Slot Machines. By mail, anywhere.

FOR SALE—Three 8x10 photos, one 24 or 30-hour size. Respect, C. P. C. 

FOR SALE—Three 8x10 photos, one 24 or 30-hour size. Respect, C. P. C.

FOR SALE—Beautiful wall rug, "Sorrel and Shadows." Any and all types. Send me an offer. D. M. D. H. New York, N. Y.

FOR SALE—Four Different Song-Dance Numbers and Dance Numbers for character woman, actresses or dancers. Sent postpaid and accompany by name of song. Price, 50 cents per number.Address, E. E. STERLING, 412 E. 38th St., New York, N. Y.


FOR SALE—Phonograph record, "How can you say," and three other records: a popular, a song and a classical record. By W. H. Morriston, 815 E. 78th St., Kansas City, Mo.

GRAND COLLECTION of Famous Songs and Popular Music for Use in School and Home. COMMUNITY MUSIC SCHOOL, Detroit, Mich.

GRAND THEATRE, Muskegon, Mich.: New, modern, five-floor building. Let Round for good lease; clear $75.00 per week. Have other buildings. Largest dealer in used Shew Industry in America. Send full description and price first.

NATIONAL FILM COMPANY: FOR SALE—Any Kind of Concert in a good, ur¬ner Park. Price for matched sets. FRANK VANCE 415 R.

SHOW BUSINESS—No matter where you want to go, get in touch with any Express Co. SLOAN, Bristol, R. I.

CHAMBERS PRINT WORKS, CINCINNATI, OHIO: WANTED TO BUY—Crafts, Toys and Novelties—Have any out of character, unusual or strange. Write for prices. BO Word, Cash, No Adv. Less Than 30c.


WANTED TO BUY—Lease or Rent: BO Word, Cash, No Adv. Less Than 30c.

ANYTHING PERTAINING TO USED OR TO BE USED MOVIE BUSINESS—When you are interested in any kind of equipment, terms, sales—large established and most reliable and WILL BUT—Weighting Scales and other good Slot Machines. By mail, anywhere.

MAGICAL APPARATUS — Illusion Sennatloni big super eight and nine-reel Features, 220 pm

GAMES or other equipment for Convention use, Texas, Ohio. N. M. SNEDDON, Barons, Cleveland, Ohio.

MOVING PICTURE DEPARTMENT

Calcium Lights


III. published, properly classified, in
C. C. Bartram, European agent for erythrilng
C. A. Weaver, Malelana' Club, Dea Molnea, la.
68 41 tS per 1M Pacfcagrt. In lota of 1.204 or over,
0. W, Parker, Leavenworth, Kan.
H. E. Breutun, 110 W. 40th at.. New York.'N.Y.
W. J. Kerngood, Seoy., 3535 Fine. St. Louia.
“ w /V itughea Basket Co.. l.-Vt W. I.aWe at..Chlcttgo,m.
8
The Spllinian Engr. Corp., No. Tonawanda.N.Y.
F. C. E. F. C. J. H. Rudolph, 28 Cooper Sq.. N. Y. C. Tan Wyck, 2C43 Colerain, Clnelonatl, O,
BUSINESS OPPORTUNITIES
Wm. Barlela Co., 42 Coitland at., N. Y. City.
RM4!t'imerf”wiid.'lid ^ Chicago Coetume Wka., 116 N. Franklin. Chlcofa Begga Wagon Co.. Kansas Cltv, Mo.
Dayton run-IInuse & R. D Mfg. Co., Dayton, O.
Oeo. M. MrOulre. Santa Barbara, Cal.
—
Gelaler, 28 Cooper Sq.. N. Y. C. Tan Wyck, 2C43 Colerain, Clnelonatl, O,
International Amusement Exposition

We open at Passaic, N. J., April 16th

under very strong auspices in the heart of the city. Want to hear from high-class reliable Showmen; no Girl Shows.

Want Legitimate Concessions

of all kinds; must be clean. Especially want Ball Games. None booked as yet. Can use any kind of Flash. Can use Help in all Departments, especially Talkers, Grinders and Ticket Sellers. Want man to take charge of best framed Mechanical Show on the road. Must have knowledge of "Thru the Falls" or "Trip to Mars." To a man qualifying we will give a very good proposition.

INTERNATIONAL AMUSEMENT EXPOSITION

Address W. J. BLOCH, General Manager

15 West 26th Street, New York

Phones: Fitz Roy 2576 and 2577

P. S.—WANTED to hear from high-class Fakes and Novelties for International Circus Side-Show.
When no date is given the week of March 14-19 is to be supplied.

Adair, Aden (Orpheum) Los Angeles, Calif., 17-19.


Adkins, Jack (Orpheum) Des Moines, Iowa.

Adkins, Mattie (Champion) Chicago, Ill.

Adkins, Nancy (Orpheum) Jacksonville, Fla.


Adjers, Harry (Keith) Portland, Me.


Aldridge, Fred (Orpheum) Corpus Christi, Tex.


Allen, Mrs. Marie (Loew) Dayton, Ohio.


Allee, Mrs. Oscar (Orpheum) Boston, Mass., 17-19.


Allen, Mrs. R. Z. (Orpheum) Rochester, Minn., 17-19.


Amstutz, Francis (Orpheum) Los Angeles, Calif., 17-19.


Ander, George (Orpheum) Los Angeles, Calif., 17-19.


Anderson, Mrs. H. P. (Orpheum) Oklahoma City, Okla., 17-19.


At Liberty, Man and Wife for
Stark special photo by that Original dance, the Perfect 1919. -
by Edgar and Marie band.

DADDY of

The Billboard
MARCH 19, 1921

PREMIER HIGH WIRE ARTIST OF THE WORLD

JAMES E. HARDY

The DADDY OF THEM ALL

Presenting the most interesting and attractive aerial feat of human eyes ever beheld.

NOW BOOKING PARKS AND FAYS

Address
THE BILLBOARD
Cincinnati, Ohio

Whirling Dervish Dances for
your next party by that Oriental dance, the Perfect 1919.

FISHER, WILLIAM R.

At Liberty—High Class Mu-
hel, hotel or dance; small town performings; vaudeville, burlesque, etc., and small towns.

Gordon, Ken (Orpheum) South Bend, Ind., 17-19.
Gordon, Nina (Orpheum) Bridgeport, Conn., 17-19.
Gordon, Nina (Orpheum) Bridgeport, Conn., 17-19.

WANT LOCATION IN SEVEN-DAY CITY, MARCH 19, 1921.

FISHER, WILLIAM R.

Gordon, Ken (Orpheum) South Bend, Ind., 17-19.
Gordon, Nina (Orpheum) Bridgeport, Conn., 17-19.
Gordon, Nina (Orpheum) Bridgeport, Conn., 17-19.

WANT LOCATION IN SEVEN-DAY CITY, MARCH 19, 1921.

FISHER, WILLIAM R.

Gordon, Ken (Orpheum) South Bend, Ind., 17-19.
Gordon, Nina (Orpheum) Bridgeport, Conn., 17-19.
Gordon, Nina (Orpheum) Bridgeport, Conn., 17-19.
World Radio History

World Radio History

& KpIIv

McKonan ^ Kruilv (Orpheum Montreal,

Melrov Sisters (Pantages) Houston, Tex.,

Miller, Madelon A

Miniature Revue (Orpheum) Fresno, Cal.,

Mills, June (Keith) columbus, O., 17-19.


Moonlight (Orpheum) Portland Ore.; (Orph-...
BERLUSQUE
COLUMBIA CIRCUIT

NOTICE THE NUMBERS
(Because conveniences of the average reader have been arranged for by this system, the names of the shows and the dates of the numbers are in sequence, then if you desire to know what you see next for any show consult the numbers if you desire in what order.)

1—Our Honorable Theatres: "Girls, 4 from Happyland" (Olympic) Cincinnati 21-26.
2—Big Show: (Empire) Buffalo 21-26.
3—"Golden Crooks": Open week 1-19; (Gayety) Buffalo 21-26.
4—"Rival Royalty of the West": (Orpheum) San Francisco 21-26.
5—"Beau-Brummel": Open week 1-19; (Orpheum) San Francisco 21-26.
6—"Stolen: (Empire) Liberty 21-26.
7—"Jingle Jangle Jingle": Open week 1-19; (Gayety) Buffalo 21-26.
8—"Land of Roses": (Orpheum) New York City 21-26.
9—"Seminole Kings": Open week 1-19; (Columbia) Chicago 21-26.

10—"Four Fifty-One": (Empire) Providence 21-26.
11—"Bugsy & Barnaby": Open week 1-19; (Empire) Boston 21-26.
16—"Four Fifty-One": (Empire) Providence 21-26.
20—"The Jazz Maker": (Empire) Chicago 21-26.
26—"The Jazz Maker": (Empire) Chicago 21-26.

32—First Show in Town: (Gayety) Toronto 14-19; (Lyric) Dayton 21-26.
33—"Big Bonanza": (Gayety) Omaha 14-19; (Empire) Los Angeles 21-26.
34—"Bum-All-Bet": (Empire) Saint Louis 14-19; (Empire) Los Angeles 21-26.
35—"Boasting of the Best": (Empire) St. Louis 14-19; (Empire) Los Angeles 21-26.
36—"The Millionaires": (Gayety) Chicago 14-19; (Empire) Los Angeles 21-26.
37—"The Happy Hooligans": (Orpheum) New York 14-19; (Empire) Los Angeles 21-26.
38—"The Man Who Made the Millions": (Empire) Chicago 14-19; (Empire) Los Angeles 21-26.
40—"The Sorcerers": (Empire) Chicago 14-19; (Empire) Los Angeles 21-26.
41—"The Honeymooners": (Empire) Chicago 14-19; (Empire) Los Angeles 21-26.
Amerian Circuit

American bands and orchestras:

4. baby, with Alya Delyain: (Central) New York Sally, with Marilyn Miller and Leon Errol.
8. Merrie's Orchestra: Johnstown, Pa., 16; At the Lady Billy, with Madge; (Uptown) New York, Feb. 14-25.
15. Broken Wing:
16. Crooks, Frank, mgr.: (Hotel Montague) Cedar Rapids 24; Honey Falla, N. Y. 16; Clifton Springs 17; Empire 20.
19. Hotel You 21; Marrella 22; ISuiglas 23; Vicksburg 24; Brown's, Mary, Trumphant Maids: (Palace) New York, indef.
21. McClintock's, W. H., mgr.: (Hotel Montague) Cedar Rapids 24; Honey Falla, N. Y. 16; Clifton Springs 17; Empire 20.
Republic Doll and Toy Corp.

Main Office and Factory: 152-156 Wooster Street, New York City
Western Office and Salesroom: 58-60 East Lake Street, Chicago, Ill.

Order from our nearest office and save time and transportation charges. Always on hand for immediate shipment—the following items:

**REPUBLIC UNBREAKABLE DOLLS**
- REPUBLIC Unbreakable Doll Lamps
- REPUBLIC Camel Lamps
- REPUBLIC Pin Cushions
- Silverware
- Aluminum Ware
- Pillow Tops
- Paddle Wheels

**OUR NEW ITEMS ARE NOW READY**
Samples sent upon request. WRITE FOR OUR NEW CATALOG, WITH NEW PRICES. A deposit of 25% required on all orders, balance shipped C. O. D. and all charges.

**REPUBLIC DOLL & TOY CORP.**
152-156 Wooster Street, New York City, N.Y.

Local and Long Distance Phone, Spring 3220

JOS. M. COHN  CHAS. REICH  SAM REICH  C. R. (Zebbie) FISHER
Pres.  V. Pres.  Sec'y & Treas.  Chicago Mgr.

**TILLEY'S POP'EM IN BUCKET**
Simple to Operate. Nothing to get out of Order.
ALL THE BOYS WHO HAVE SEEN IT SAY
IT'S THE LATEST AND BEST
Investigate and Save Money
Price only $40.00
JOE TILLEY, Ladd, Illinois

Chicago Address: WESTERN DOLL MFG. CO.
New York: CONCESSION SUPPLY CO., 695 Broadway

**WANTED**

RIDE HELP FOR COLGATE SEAPLANE
 iid Help needs are on same page without any part touching the ground. No handling. Outfit 500,000 miles, length of line. All drivers AL DERNBERGER, until March 20th, care Brown & Son, R. R. Box 18, Fairview, Fla., After March 20th, Tenas, Fla.

**ALL READY**

ACME AMUSEMENT CO.

Open PATTERSON, N. J., Heart of City—2—Saturdays—2—April 30th to May 7th

WE OWN
- Tram Riders, Teeth, Pandora, Carter, SHELL, JESUS, MONARCH,
- FOLLOWING OUTFITS, NEW, COMPLETE:
- New Traveling Platfom. City
- High Rider Outfit

WE WANT
- Lion from Tivoli Yard, Grit, Fyff, Linen, Boats, Turtles, Native Landmarks, Archival Demount, Harry Beaudette, Jim Kemora, Big Clicento, Mat Piaton

HELP WANTED—On our three bands and private People In all branches of these Circuits. Concession Agents needed for Bands.

Address all mail to HARRY HELLMER, Care of McElroy's Hotel, Patterson, N. J.
Attractions and Staff—Two Requisites of a Successful Show

"General—good man" means that he is the acknowledged master of his wares, who must select such "goods" as he thinks the public will like. And then when he makes the selection he must dress his wares in such garb that is sure to look up to the best advantage.

It is said that the great Marshall Field store in Chicago spends over one million dollars each year in window decorations alone. That is simply having a good "front" and making the "building" as strong and lasting that the public has a mental suggestion to buy.

The same applies to the carnival business. The money expended in the fitting up of an attraction with an elaborate front, good clean canvas, lamps, lights, etc., brings returns more quickly than anything else I know of. But more important of all is what you have behind that front.

I have observed that no matter how strongly you frame up in the class of attraction that you have that gets the money.

I do not want to go on record as being a pessimist, to be sure, but I am of the impression that this season will test the mettle of the fraternity.

It will take more energy, more class to the attractiveness offered, more real brain work expended than we have ever experienced in the past. We have experienced a flood of turb and such an article he wants in the mill to be placed in them and have all "de-" out with the interiouration of "free acts" of the Wortham House, which is in shipshape. The individual managers have coöperated their arrangements for the personnel of the various attractions and are all "pulling" on one go.

This will be a good season. I've said this many times that I actually believe it. The big fraise makers are making bigger and greater preparations this season than ever before and they feel the pulse of the agricultural element, who by the way are the bone and sinew of the nation.

The various lodges and societies that we have and our annual shows are optimistic about the coming season.

My colleagues in the business have taken the battle cry, "There is nothing better." Till now the carnivals have had anenumerable reputation where amusements and entertainments are concerned. It has gotten to the point where our attractions have a commercial standing and we note the fact that we are not subjected to the petty indignities that were in vogue during the infant period of the business.

Moral taste and quality shows, as evidenced by the fact that the Wortham interests are contracting dates this season where the competing shows have been so compacted that the audience shall be up to the established Wortham standard, and it is a foregone conclusion that it will put my best foot forward this season and have no stone unturned to warrant the confidence the committees have placed in my representatives.

At the time I want to go on record as saying that the staff of an organization of the magnitude of any one carnival show, consisting of what is, in my opinion, the best in the business, must be of the energy and verve and vivacity that predominates in the very make-up.

Without a sympathetic understanding between the owner and his executive staff no organization can proceed, and I am gratified in saying that without one exception all attachés of the Wortham organization have such an understanding in the ability placed in them and have all "de-" the goods.

The season is so well poised and so at the very top of its form that we expect that it will be a season of profit, and we feel that our staff is the one that can make the season be a season of profit, and we feel that our staff is the one that can make the season a success. The shows are being featured as never before and the improvement in the quality and class of the shows is evident.

Without a sympathetic understanding between the owner and his executive staff no organization can proceed, and I am gratified in saying that without one exception all attachés of the Wortham organization have such an understanding in the ability placed in them and have all "de-" the goods.

The season is so well poised and so at the very top of its form that we expect that it will be a season of profit, and we feel that our staff is the one that can make the season be a success. The shows are being featured as never before and the improvement in the quality and class of the shows is evident.


The Wortham is said to be the most efficient and capable showman of the world. He may buy a lot of plume and plume and we are all "all blowed up," but he is "all blowed up." This applies in a business to the show business.

A company gets a few riding devices or "side" and the impression in glowing terms ex- ceeds the money invested in the stock. This is often true in the business. That is true in a business to the show business. That is true in a business to the show business.

Without a sympathetic understanding between the owner and his executive staff no organization can proceed, and I am gratified in saying that without one exception all attachés of the Wortham organization have such an understanding in the ability placed in them and have all "de-" the goods.

The season is so well poised and so at the very top of its form that we expect that it will be a season of profit, and we feel that our staff is the one that can make the season be a success. The shows are being featured as never before and the improvement in the quality and class of the shows is evident.

Without a sympathetic understanding between the owner and his executive staff no organization can proceed, and I am gratified in saying that without one exception all attachés of the Wortham organization have such an understanding in the ability placed in them and have all "de-" the goods.

The season is so well poised and so at the very top of its form that we expect that it will be a season of profit, and we feel that our staff is the one that can make the season be a success. The shows are being featured as never before and the improvement in the quality and class of the shows is evident.

Without a sympathetic understanding between the owner and his executive staff no organization can proceed, and I am gratified in saying that without one exception all attachés of the Wortham organization have such an understanding in the ability placed in them and have all "de-" the goods.

The season is so well poised and so at the very top of its form that we expect that it will be a season of profit, and we feel that our staff is the one that can make the season be a success. The shows are being featured as never before and the improvement in the quality and class of the shows is evident.

Without a sympathetic understanding between the owner and his executive staff no organization can proceed, and I am gratified in saying that without one exception all attachés of the Wortham organization have such an understanding in the ability placed in them and have all "de-" the goods.
ALL MADE OF COMPOSITION, 50% STRONGER AND LIGHTER THAN PLASTER AT PLASTER PRICES

Gamé Lamps, complete with Japanese Shade
$2.50 Each

Composition Movie Arm Dolls
$25.00 per 100. Wts. $45.00 per 100

All standard dolls now made by us in composition. Write for prices.

Camel Lamps, complete with Japanese Shade
$2.50 Each

Special prices to quantity buyers.

Expert packing. Prompt shipments,

Alto Japanese Shades, ready

$6.00 Per 100

No. 161-INDIAN LAMP. Painted with Plain, Card and Theatre Glass Shades

$3.00 Each

MARCH 19, 1921

WorldRadioHistory
World’s CHAMPION BATTER

"STRIKE 'EM OUT"

Every One a Pitcher. A Pitcher’s Battle From 7 to 8 p.m. Särnt Night.

Challenges the professional Slow-pitch, the boy or girl. All the slow-pitch batsmen play. Great Slow-Pitch Money Game.

An amazing, deciding, Top-Notch Money Getting Rube Waddell Game of Sport, for Amusement Purposes.

CALLING ALL AMATEURS.

Commercial

At the Same Old Price, $135.00 Including Catch, . . . $150.00.

AVENUE AMUSEMENT MFG. CO.

POTTSTOWN, PA.

World Radio History
became one of the greatest stars with performers of her dust and, adding opportunism to her natural skill, became a superstage name in under ten years and with their earnings formed a partnership with the Robinson & Lake Circus. 

Louis married his first wife, Mary湖, when she was seven years younger than he and they had two children together. Louis was a very successful act and when he died, his widow, Mary, continued to ride with the Robinson Circus and later formed her own troupe called Lake's Minstrels. 

The story of Louis Lake's life is one of adventure and excitement. He was a man who enjoyed life to the fullest and his life was marked by many dramatic events. He was a popular figure in the circus world and his legend continues to live on today. 

---

**Nothing Too Good for the Fairs**

(More text from page 15.)

**AVIATION BROUGHT NEW THRILLS TO THE FAIRS**

A big proportion of the entertainment and thrills in the fair was provided by aviation. At the smaller ones, it is furnished by the midway and the carnivals. The managers of those organizations have had a big part in providing the excitement and the superlatives of the fairs. Some of them still have a man's old job ahead of them in getting away from the "dirty girl stuff" and being "gentle." 

Leading fair managers of America and Canada will tell you that the greatest thrill of their type, have already seen the handwriting on the wall when it comes to trick flying. Many of the women who have followed in the wake of the shell games and other stunts have been the first to feel the pinch of change. 

A few years ago, Alex Kloon, then a short- 

Another interesting bit of the past is the birth of the American public interest in racing. When Louis Lake was born, the world was not ready for the new sport of aviation. The first airplane to become a factor in world affairs was the Wright brothers' plane. 

Illness following a strenuous experience in war furthered the interest in racing. The Japanese entered the sport in force, and the Americans followed suit. 

Finally, one man was doing enough to change the world, and the American public was ready. The first plane to fly was built by the Wright brothers, and it was a success. The world was waiting for the first plane to fly, and it came. 

The American public has perhaps found a new interest in racing than any other sport or pastime with which it is practically in present on a fair ground. The fairs, as we now know them, were born out of the hectic activity in the fair world, and the racetrack is the natural outgrowth. 

In the last few years, however, the horses have had to divide their time with stunts of steel. When the fairs are over, the horses are sent to the racetrack, often after a hard ride, and their accomplishments consist of throwing their riders to the ground or being strangled to death. 

The present-day fairs are a far cry from the fairs of a few years ago, when the horses were fresh and happy. They are now more suited for the average horse and are more suited for the average spectator. 

These facts concerning Miss Wren and her fellow riders could not be better illustrated than by the sad story of the death of Louis Lake. 

Louis Lake was a man who enjoyed life to the fullest. He was a popular figure in the circus world and his legend continues to live on today. 

---

**THE ART STUDIO AND NOVELTY COMPANY**

Dept. No. 1 106 Front Street, East, Toronto, Ontario

Do you want to know more about the fairs? Contact us at the Art Studio and Novelty Company.
The Plan and Scope of the National Association of Amusement Parks

(Continued from page 2)

helpful, but much better organized than the
management.

The assignments on the program bear no
marked distinction as between large and small
parks. Every detail of the last experience is
repeated in the program, with the result that
everyone benefits all. On this theory we are
starting a series of discussions and lectures
on important topics, the dates being given
much in advance, so that those interested
may make arrangements to attend. The public
enjoyment in this is the most notable feature
of the present program, and the fact that
some of the free acts have had work done
for them is an indication of the public spirit
that is evident in the present program.

About the beginning of the present season
the first tendency is to "thrillerize" the
attractiveness of the park. The "Looping
the Loop" and "Jumping the Gap" on the
one hand, and the various "flying" stunts on
the other, are making a more extensive
appearance. The stunt men and stunts are
well trained and highly skilled. The program
will be greatly improved, and the stunts will
be better organized. The stunts are a great
success, and there is a demand for more.

The assignments on the program bear no
marked distinction as between large and small
parks. Every detail of the last experience is
repeated in the program, with the result that
everyone benefits all. On this theory we are
starting a series of discussions and lectures
on important topics, the dates being given
much in advance, so that those interested
may make arrangements to attend. The public
enjoyment in this is the most notable feature
of the present program, and the fact that
some of the free acts have had work done
for them is an indication of the public spirit
that is evident in the present program.

About the beginning of the present season
the first tendency is to "thrillerize" the
attractiveness of the park. The "Looping
the Loop" and "Jumping the Gap" on the
one hand, and the various "flying" stunts on
the other, are making a more extensive
appearance. The stunt men and stunts are
well trained and highly skilled. The program
will be greatly improved, and the stunts will
be better organized. The stunts are a great
success, and there is a demand for more.

The assignments on the program bear no
marked distinction as between large and small
parks. Every detail of the last experience is
repeated in the program, with the result that
everyone benefits all. On this theory we are
starting a series of discussions and lectures
on important topics, the dates being given
much in advance, so that those interested
may make arrangements to attend. The public
enjoyment in this is the most notable feature
of the present program, and the fact that
some of the free acts have had work done
for them is an indication of the public spirit
that is evident in the present program.

About the beginning of the present season
the first tendency is to "thrillerize" the
attractiveness of the park. The "Looping
the Loop" and "Jumping the Gap" on the
one hand, and the various "flying" stunts on
the other, are making a more extensive
appearance. The stunt men and stunts are
well trained and highly skilled. The program
will be greatly improved, and the stunts will
be better organized. The stunts are a great
success, and there is a demand for more.

The assignments on the program bear no
marked distinction as between large and small
parks. Every detail of the last experience is
repeated in the program, with the result that
everyone benefits all. On this theory we are
starting a series of discussions and lectures
on important topics, the dates being given
much in advance, so that those interested
may make arrangements to attend. The public
enjoyment in this is the most notable feature
of the present program, and the fact that
some of the free acts have had work done
for them is an indication of the public spirit
that is evident in the present program.
IN AND OUT OF THE PORTABLE RINK

(Continued from page 10)

smaller towns, are meeting every ten or twelve weeks. Portables consume from ten to fourteen dollars a week and drawing headquarters. When dances are not a short distance and are not a good crowd, we ship by motor truck, which shortens the time considerably. We are, therefore, able to make a fair show and get in another show in the same district from town.

We are drawing the rink better than ever due to the good management of the employees. In locating lots one must guard himself about locating too close to the other rink. Not less than thirty to forty feet from the other rink, and twenty-five feet from the side street. It is better to pay more for a lot near the business section than to have your patrons walk twice the distance from town.

We are getting the rink better to spend a day or two more, proving to it the opposite of what the rink should be. The rink should be repaired and improved. Make sure the stage is always before the public. Try to have a small audience, and have all the seats all the seats, and to license for operating, which is not in large comparison to those of other rinks.

In locating lots one must guard himself about locating too close to the other rink. Not less than thirty to forty feet from the other rink, and twenty-five feet from the side street. It is better to pay more for a lot near the business section than to have your patrons walk twice the distance from town.

We are getting the rink better to spend a day or two more, proving to it the opposite of what the rink should be. The rink should be repaired and improved. Make sure the stage is always before the public. Try to have a small audience, and have all the seats all the seats, and to license for operating, which is not in large comparison to those of other rinks.

In locating lots one must guard himself about locating too close to the other rink. Not less than thirty to forty feet from the other rink, and twenty-five feet from the side street. It is better to pay more for a lot near the business section than to have your patrons walk twice the distance from town.

We are getting the rink better to spend a day or two more, proving to it the opposite of what the rink should be. The rink should be repaired and improved. Make sure the stage is always before the public. Try to have a small audience, and have all the seats all the seats, and to license for operating, which is not in large comparison to those of other rinks.

In locating lots one must guard himself about locating too close to the other rink. Not less than thirty to forty feet from the other rink, and twenty-five feet from the side street. It is better to pay more for a lot near the business section than to have your patrons walk twice the distance from town.

We are getting the rink better to spend a day or two more, proving to it the opposite of what the rink should be. The rink should be repaired and improved. Make sure the stage is always before the public. Try to have a small audience, and have all the seats all the seats, and to license for operating, which is not in large comparison to those of other rinks.

In locating lots one must guard himself about locating too close to the other rink. Not less than thirty to forty feet from the other rink, and twenty-five feet from the side street. It is better to pay more for a lot near the business section than to have your patrons walk twice the distance from town.

We are getting the rink better to spend a day or two more, proving to it the opposite of what the rink should be. The rink should be repaired and improved. Make sure the stage is always before the public. Try to have a small audience, and have all the seats all the seats, and to license for operating, which is not in large comparison to those of other rinks.

In locating lots one must guard himself about locating too close to the other rink. Not less than thirty to forty feet from the other rink, and twenty-five feet from the side street. It is better to pay more for a lot near the business section than to have your patrons walk twice the distance from town.

We are getting the rink better to spend a day or two more, proving to it the opposite of what the rink should be. The rink should be repaired and improved. Make sure the stage is always before the public. Try to have a small audience, and have all the seats all the seats, and to license for operating, which is not in large comparison to those of other rinks.

In locating lots one must guard himself about locating too close to the other rink. Not less than thirty to forty feet from the other rink, and twenty-five feet from the side street. It is better to pay more for a lot near the business section than to have your patrons walk twice the distance from town.

We are getting the rink better to spend a day or two more, proving to it the opposite of what the rink should be. The rink should be repaired and improved. Make sure the stage is always before the public. Try to have a small audience, and have all the seats all the seats, and to license for operating, which is not in large comparison to those of other rinks.

In locating lots one must guard himself about locating too close to the other rink. Not less than thirty to forty feet from the other rink, and twenty-five feet from the side street. It is better to pay more for a lot near the business section than to have your patrons walk twice the distance from town.

We are getting the rink better to spend a day or two more, proving to it the opposite of what the rink should be. The rink should be repaired and improved. Make sure the stage is always before the public. Try to have a small audience, and have all the seats all the seats, and to license for operating, which is not in large comparison to those of other rinks.
Horsehoe Flasher

OUR 1921

Horsehoe Flasher

The horsehoe flasher has been used in the past for the purpose of attracting attention to a certain point in a building or on the outside of a building. It is a small arrangement of lights which are turned on and off at definite intervals, usually every few seconds. The lights are placed in a circular or horseshoe-shaped arrangement, hence the name. The purpose of the horsehoe flasher is to draw attention to a fire or other emergency. The horsehoe flasher is also used in theaters and other public places to attract attention to a particular performance or event. The horsehoe flasher is a simple and effective way to attract attention and is widely used in many locations.
The National CHEW is the ONLY chew. Delightfully flavored through and through. "Standing up" in a climate that's hot! is the secret of Old-School "Triple A" Quality. The Originals are always tender and sweet. Our repeat orders that prove they are on the market. Our old and new SALESMEN are ready to handle machine deals. BIG MOOD makes "Triple A" Australia's favorite brand of chewing.
There Are Two Sides to the Song Game

(Continued from page 13)

Berliner said. "Everyboy--the butcher, the baker, and the painter's man--he is in the song game. If the composer doesn't sell songs, he has no cause for complaint. If the publisher won't sell them, it is because he doesn't see any profit in them. But he shouldn't get into a sour mood, for he has to depend upon his publisher. And if the song comes back to him he isn't out anything. It is just as hard to continue with a song that he runs out of sight as to write a song and have it rejected. The writer of special verses must sacrifice much. He gets a few dimes for making a song possible, and he sells a song that the publisher pulls down enormous royalties—and his own song writing activity is curbed completely. But the satisfaction of knowing that his finishing touch makes all kinds of machines acceptable to audiences, and there doubtless is a definite place in the production field for the man who can produce material benefiting the song game. If we, as song writers, do not graduate into professional life, the profession from now on chances are a newly made star will drag them back by the last resort. And many of the material previously prepared for a star. The special verse man does much to make hit-making a fine art.

The Negro of the Outdoor Camp

(Continued from page 17)

with a high professional standard for its members. Yet he is no amateur. He is a mild-mannered fellow, who, laconically he întroduces himself notice other than much to his professional abilities, but it is from this modesty he has received many compliments and the recognition of the better men in his professional life. During the war he served the government at Niles, W. Va.

Practically every town may be said of Prof. Lowrey. That a hard hand is brother in another, but he doesn't, he has no idea of any organization might annoy.

Point B. Woods, director of a well-known Negro Protective and Relief Union in Cincinnati, Ohio, which also as the Negro Obliterated Show, has slowly grown into a large enterprise of the kind and of the show.

The Camp Trinity Band of fifty, with the Russell Brothers, is in another way a novelty, but in a very different spirit from the show.

The Tammany, an ex-brigadier, is the director of a concert band, with his headquarters in Cincinnati, Ohio, during its concert at the Nebraska State Fair. This band is formed in the style of a good amateur organization of the race for concert performances.

The Tammany Millisbre Band, is a name that commands respect wherever it goes. it is a band of men who can play the drums to the best of the world," while the other was equally sure

Hit-Making as a Fine Art

(Continued from page 13)

for more important commercial musical instrument to a publisher, for it serves to protect the artist's investment in the song he is going to print. A publisher would not risk the song pull on continuous royalties—and his own song writing activity is curbed completely. But the satisfaction of knowing that his finishing touch makes all kinds of machines acceptable to audiences, and there doubtless is a definite place in the production field for the man who can provide material benefiting the song game. If we, as song writers, do not graduate into professional life, the profession from now on chances are a newly made star will drag them back by the last resort. And many of the material previously prepared for a star. The special verse man does much to make hit-making a fine art.

The Negro of the Outdoor Camp

(Continued from page 17)

with a high professional standard for its members. Yet he is no amateur. He is a mild-mannered fellow, who, laconically he întroduces himself notice other than much to his professional abilities, but it is from this modesty he has received many compliments and the recognition of the better men in his professional life. During the war he served the government at Niles, W. Va.

Practically every town may be said of Prof. Lowrey. That a hard hand is brother in another, but he doesn't, he has no idea of any organization might annoy.

Point B. Woods, director of a well-known Negro Protective and Relief Union in Cincinnati, Ohio, which also as the Negro Obliterated Show, has slowly grown into a large enterprise of the kind and of the show.

The Camp Trinity Band of fifty, with the Russell Brothers, is in another way a novelty, but in a very different spirit from the show.

The Tammany, an ex-brigadier, is the director of a concert band, with his headquarters in Cincinnati, Ohio, during its concert at the Nebraska State Fair. This band is formed in the style of a good amateur organization of the race for concert performances.

The Tammany Millisbre Band, is a name that commands respect wherever it goes. it is a band of men who can play the drums to the best of the world," while the other was equally sure

Hit-Making as a Fine Art

(Continued from page 13)

for more important commercial musical instrument to a publisher, for it serves to protect the artist's investment in the song he is going to print. A publisher would not risk the song pull on continuous royalties—and his own song writing activity is curbed completely. But the satisfaction of knowing that his finishing touch makes all kinds of machines acceptable to audiences, and there doubtless is a definite place in the production field for the man who can provide material benefiting the song game. If we, as song writers, do not graduate into professional life, the profession from now on chances are a newly made star will drag them back by the last resort. And many of the material previously prepared for a star. The special verse man does much to make hit-making a fine art.

The Negro of the Outdoor Camp

(Continued from page 17)

with a high professional standard for its members. Yet he is no amateur. He is a mild-mannered fellow, who, laconically he întroduces himself notice other than much to his professional abilities, but it is from this modesty he has received many compliments and the recognition of the better men in his professional life. During the war he served the government at Niles, W. Va.

Practically every town may be said of Prof. Lowrey. That a hard hand is brother in another, but he doesn't, he has no idea of any organization might annoy.

Point B. Woods, director of a well-known Negro Protective and Relief Union in Cincinnati, Ohio, which also as the Negro Obliterated Show, has slowly grown into a large enterprise of the kind and of the show.

The Camp Trinity Band of fifty, with the Russell Brothers, is in another way a novelty, but in a very different spirit from the show.

The Tammany, an ex-brigadier, is the director of a concert band, with his headquarters in Cincinnati, Ohio, during its concert at the Nebraska State Fair. This band is formed in the style of a good amateur organization of the race for concert performances.

The Tammany Millisbre Band, is a name that commands respect wherever it goes. it is a band of men who can play the drums to the best of the world," while the other was equally sure

Hit-Making as a Fine Art

(Continued from page 13)

for more important commercial musical instrument to a publisher, for it serves to protect the artist's investment in the song he is going to print. A publisher would not risk the song pull on continuous royalties—and his own song writing activity is curbed completely. But the satisfaction of knowing that his finishing touch makes all kinds of machines acceptable to audiences, and there doubtless is a definite place in the production field for the man who can provide material benefiting the song game. If we, as song writers, do not graduate into professional life, the profession from now on chances are a newly made star will drag them back by the last resort. And many of the material previously prepared for a star. The special verse man does much to make hit-making a fine art.

The Negro of the Outdoor Camp

(Continued from page 17)

with a high professional standard for its members. Yet he is no amateur. He is a mild-mannered fellow, who, laconically he întroduces himself notice other than much to his professional abilities, but it is from this modesty he has received many compliments and the recognition of the better men in his professional life. During the war he served the government at Niles, W. Va.

Practically every town may be said of Prof. Lowrey. That a hard hand is brother in another, but he doesn't, he has no idea of any organization might annoy.

Point B. Woods, director of a well-known Negro Protective and Relief Union in Cincinnati, Ohio, which also as the Negro Obliterated Show, has slowly grown into a large enterprise of the kind and of the show.

The Camp Trinity Band of fifty, with the Russell Brothers, is in another way a novelty, but in a very different spirit from the show.

The Tammany, an ex-brigadier, is the director of a concert band, with his headquarters in Cincinnati, Ohio, during its concert at the Nebraska State Fair. This band is formed in the style of a good amateur organization of the race for concert performances.

The Tammany Millisbre Band, is a name that commands respect wherever it goes. it is a band of men who can play the drums to the best of the world," while the other was equally sure

Hit-Making as a Fine Art

(Continued from page 13)

for more important commercial musical instrument to a publisher, for it serves to protect the artist's investment in the song he is going to print. A publisher would not risk the song pull on continuous royalties—and his own song writing activity is curbed completely. But the satisfaction of knowing that his finishing touch makes all kinds of machines acceptable to audiences, and there doubtless is a definite place in the production field for the man who can provide material benefiting the song game. If we, as song writers, do not graduate into professional life, the profession from now on chances are a newly made star will drag them back by the last resort. And many of the material previously prepared for a star. The special verse man does much to make hit-making a fine art.
Exclusive Manufacturers of Wood Fibre Carnival Dolls

NEW CLASSY DOLLS — SEASON 1921 — SPECIAL LOW PRICES

13-inch Unbreakable, Wood Fibre Composition,Movable Arms, Hair Wig; new Illumination of Dress Trimmings, including assortment of French Maline, Metal Cloth, Silks with Marabou trimming.

$1.50 PER DOZ. IN CASE LOTS

SOLD FOR SAMPLE HALF DOZEN, PREPAID

We are also manufacturing this season a Chubby Doll in 10, 15 and 19-inch sizes. Send $10.00 for Sample Half Dozen of our complete line.

Orders shipped same day received. Write for our new Illustrated Price List.

25% Deposit required on all orders, balance C. O. D.

H. HOROWITZ CO.,
1116 BROADWAY and 35 W. 27TH STREET,
NEW YORK CITY.
Local and Long Distance Phone, Chelsea 8266-8267.

No. G-1222

No. G-1214

MARCH 19, 1921

The Billboard
ANNOUNCEMENT!!

Through the invention of special AUTOMATIC MACHINERY that eliminates all handling and turns out 1,000 dolls per hour, we have made possible the production of a HIGH-GRADE UNBREAKABLE DOLL to be sold at the above low prices. These UNBREAKABLE DOLLS are made of a composition called "CELL-U-PON," which is more substantial and stronger than wood pulp and other unbreakable dolls now on the market. "CELL-U-PON" DOLLS have a smooth, flesh color finish, equal to the finish on high-priced dolls. "CELL-U-PON" DOLLS weigh only 4 ounces. They are packed in extra strong corrugated cartons. A carton of 50 dolls weighs only 20 lbs. THINK IT OVER! YOU WILL SAVE HUNDREDS OF DOLLARS ON EXPRESS CHARGES AND ON BREAKAGE DURING THE SEASON.

100 plaster dolls weigh 200 lbs.
100 "CELL-U-PON" unbreakable dolls weigh 40 lbs.
100 " " " are 160 lbs. less in weight.

You will save express on 180 pounds on every 100 dolls. This amounts to from 5c to 20c per doll, depending upon the distance the dolls are shipped.

DESCRIPTION OF "CELL-U-PON" DOLLS

They are 13 inches high, are neatly painted, and have a smooth, flesh color finish. The movable arms are made of CELL-U-PON, the same as the doll.

PRICE, 25c each

Same as above, but with Natural Hair Wigs, in assorted shades, arranged coiffure style—put on by expert hairdressers.

PRICE, 50c each

PACKED 50 DOLLS IN A CARTON

DRESSES

HOOP DRESSES (floral designs), (as illustrated), $8.00 per 100
" " (checked) 9.00 " "
RUFFLED DRESSES (all floral) 8.00 " "
" " (plain) 7.00 " "
ASSORTMENT OF ALL DRESSES 8.00 " "

LARGE USERS: Before contracting for Dolls, get our samples and special quantity prices. We will save you hundreds of dollars in express charges and breakage on the season.

TERMS: 1-3 amount with order, balance C. O. D. ALL GOODS SHIPPED SAME DAY ORDER IS RECEIVED.

UNGER DOLL & TOY CO.
(LARGEST MANUFACTURERS OF UNBREAKABLE DOLLS IN THE WORLD)
OFFICE AND FACTORY
509-511 Second Avenue
MILWAUKEE, WISCONSIN

JOBBERS!

We are now distributing territory rights for the EAST, WEST and SOUTH to handle our "CELL-U-PON" DOLLS AND BASKETS. We want one live jobber for each district. Must be a responsible house.

"Chinese" BASKETS made of "CELL-U-PON," decorated with tassels, rings, beads and coins,

Will Be Ready April 1st

WRITE FOR CIRCULAR. PRICES ON THESE BASKETS WILL SURPRISE YOU.

FILL OUT AND MARK (X) IN CIRCLE LIKE THIS (X).
UNGER DOLL & TOY CO., 509-11 Second Avenue, Milwaukee, Wis:
( ) Enclose find $1.00, for which please send me one sample each Plain and Hair "CELL-U-PON" Unbreakable Doll; also assortment of Dresses.
( ) Please send me circulars on "CELL-U-PON" Unbreakable Dolls.
Name ...........................................
Address ...........................................
Town ............................................
State ............................................
Carnival or Amusement Park...........

World Radio History
ALL ABOARD FOR A MONEY MAKING SEASON

ARTISTICALLY COLORED

PILLOWS

TWO FRIENDS
Send for Catalog.

BUTTERFLY GIRL.

ROUND and SQUARE
In high gloss silk and satin material, assorted colors in high shades.

OUR LOWER PRICES
will surprise you. Try a dozen samples. Buy direct from manufacturer.

FREE—Black Lay-Down Cloth with first order of 100 Pillow Tops. Ask for it. A standing deposit—returnable on demand—saves time—we are rated and reliable.

M. D. DREYFACH
482 BROOME STREET,
NEW YORK CITY

BATHING GIRL
Orders shipped same day.

MAN OF WAR

ALL DOLLS
GUARANTEED
AGAINST
BREAKAGE,
PEELING
AND
CRACKING

ALL DOLLS
SPRAYED
AND
GUARANTEED
WATERPROOF

LILLY DOLL

1921 Lets Us In With New and Original Numbers
Large quantities of stock always on hand.

We Manufacture Wood Pulp Unbreakable Dolls Only—No Plaster
Our line consists of 100 new numbers. Before placing your order look us over
25% deposit required on all shipments

JEANETTE DOLL CO., INC., 684-6-8 BROADWAY, NEW YORK CITY
Local and Long Distance Phone, Spring 6286
BOSTON REPRESENTATIVE NEW ENGLAND DOLL CO., 17 DEVONSHIRE STREET, BOSTON, MASS.
We present to you the only two novelties of the year—both made of wood fibre, with heavy bobbed hair wigs.

**STONG CLOCK MOVEMENT**

winds up in the back by turning regular clock key. Your stand flashed with these dolls in action will stop the crowds on the Midway.
In lots of less than 50 we will charge $5.75 per blanket. Size of blankets, 66x80 inches, bound around with 2-inch tape. Single boxed.

Colors range from elaborate and bright to subdued and harmonious. Blankets are made in 16 different styles and are packed 50 assorted blankets to a case.
SALLY and IRENE
THE HITS OF 1921
Again we are the first in the field with the season's proven winners.

OUR LINE OF DOLLS
Is the Season's Sensation
SAMPLES SHIPPED C. O. D. ON REQUEST.
CATALOG NOW READY

SALLY
16 inches high. The tallest standing German. "Sally of the Season." Dressed in jeans, for assorted colored chiffons, trimmed with fancy ribbons. Paired three dolls in a case.

IRENE

Send $10.00 For Special De Luxe Assortment

F. J. SCHNECK CO., INC.
SALESROOM AND GENERAL OFFICES
110 Fifth Avenue, NEW YORK CITY
LOCAL AND LONG DISTANCE PHONE, CHELSEA 509

SOLE AGENTS....

C. E. Taylor Co. Famous Silver, Jewelry and Beacon Indian Blankets
H. C. Evans Co. Games, Etc.
Gramercy & Wandell Chocolates
WE ALSO CARRY A BEAUTIFUL LINE OF LAMPS
Everything Shipped Direct At Factory Prices

OUR DE LUXE ASSORTMENT
Consists of 6 different style dolls, all 16\(\frac{1}{2}\) inches high with wigs in assorted colors, dressed in a large assortment of silk and chiffon ribbons, dazzling array of colors. This is positively the best assortment ever offered to the concession trade at any price. The entire assortment is packed 6 dozen to a case.
Concessionaires: Have you seen our "Now Famous Silverware Wheel" flashed at our headquarters, 245 West 55th Street, New York City? Do not buy your goods for the "Silverware Wheel" until you have seen our flash, or before you have received the New "TAYLOR STORE" Catalog. The wonderful values and complete assortment will amaze you. Together with our catalog we will send an enlarged photograph of a "TAYLOR STORE," size 25x27 inches.

Western Representative, H. C. EVANS & CO., 1528 W. Adams St., CHICAGO, ILL.

The Now Famous SILVERWARE WHEEL of the C. E. Taylor Co.

If it isn't a "Taylor Store" it is only an imitation of a "Silverware Wheel"
The Biggest and Most Wonderful Outfit ever Invented for Fairs, Circuses, Carnivals, Etc.

There's a fortune for YOU in one season's use of the Liberty Barrel Truck.

'Drive it from place to place. Step and you have a crowd, and you're always ready for business.

Features of Liberty Barrel Truck

Equipped with two Automatic Liberty Barrels, with space for five people to serve Liberty Root Beer.

Has Silver Top counters 22 ft. long on either side and 18 feet long at back of truck, silver work boards and rinser, contains complete electric light plant.

Storage tank for 350 gals. water and 100 gals. Liberty Root Beer Syrup. Sleeping quarters for three people.

You can dispense $1000.00 worth of Root Beer at five cents per drink easily each day.