

Ever since the day the late Chick Webb found Ella Fitzgerald, and she skyrocketed into national prominence with her "A-Tisket, A-Tasket" record, la Ella has been regarded as one of the most original, versatile songsellers in the business. Here, at New York's Three Deuces (where Ella is currently appearing), Milton Gabler, Decca Records exec, and Ella's manager Moe Gale (president of Gale, Inc.) present Miss Fitzgerald with a cake commemorating her tenth anniversary as a top attraction. Her current "My Happiness" on Decca is moving right up on most played and best selling charts. 0000

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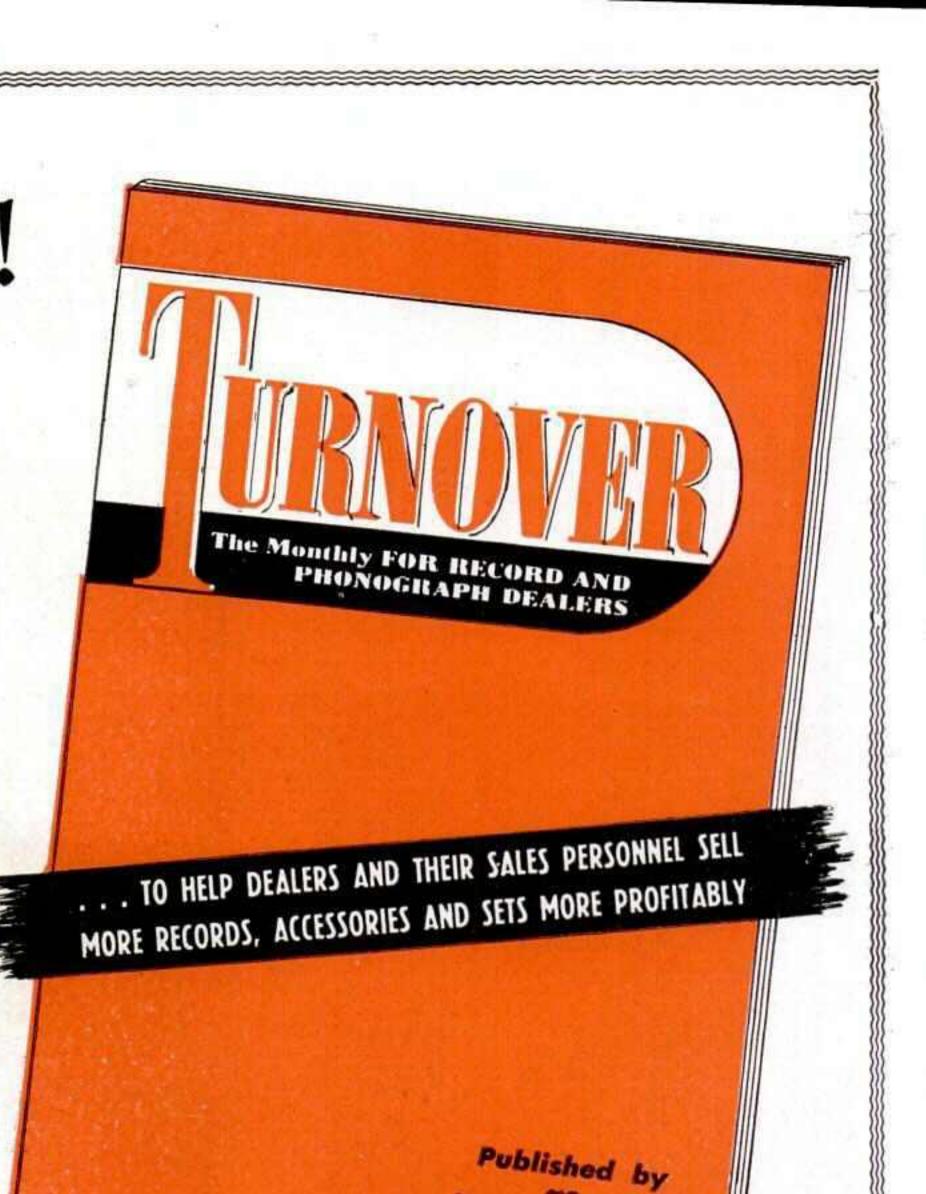
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Vol. 60. No. 26

PHILY'S



June 26, 1948

The World's Foremost Amusement Weekly

CONVENTION

Columbia Diskery, CBS Show Microgroove Platters To **Press; Tell How It Began**

N. Y. Demonstration Full of Optimism

NEW YORK, June 19 .- At a press demonstration presided over by Frank Stanton, prexy of the Columbia Broadcasting System; Frank White, president of Columbia Records, Inc. (CRI); Edward Wallerstein, chairman of the board of CRI, and James H. Carmine, executive veepee of the Philco Corporation, the full story of the revolutionary LP (long playing) Columbia disks was told this week. (The Billboard was first to break the news of the LP disk development some weeks back.) Step by step the company revealed the path and progress of the LP disks up to the news that a full catalog of (See Sinatra? Who Dat? on page 40)

105 records (325 selections) on 10 and 12-inch platters would be merchandised via a pin-point area-byarea program, beginning almost immediately.

CRI's (Ted) Wallerstein demonstrated listening qualities of both 10 and 12-inch viny microgroove platters (playing respectively 27 and 45 minutes of music on a two-faced record) on a Philco adapter unit which will retail at \$29.95. He also pointed out a regular console Philco model, equipped with a dual-arm changer to play both Columbia's 33 1/3 LP disks England attempting to discourage reservations from Canada, something as well as the standard 78 r.p.m. American tourists from coming to must be done to replace this lost

NEW YORK, June 19 .- Has the Post Office Department ever heard of Frank Sinatra? An envelope containing a ballot in the American Guild of Variety Artists (AGVA) election was addressed to his old home in New Jersey. It came back marked: "Unknown at this addressno forwarding address."

AGVA Mailing List

This lack of proper addresses has

both the American Guild of Variety Artists and the Honest Ballot Association, in charge of the voting ma-**Montreal Resents Me. Hotels'**

"Stay-in-U. S." Plea to Trade

Montreal's entertainment industry expressed concern this week over the

MONTREAL, June 19 .- Leaders of which have the object of conserving Canada's supply of Yankee dollars.

The Maine group claims that since **FCC Ganders** movement started recently in New it is losing out plenty in canceled trade, and it is therefore urging Americans not to travel to Canada. Operators of Montreal's theaters sociation as a retaliatory measure and, especially, niteries, have gone to considerable trouble making arrangeon pleasure travel in the United States (See Montreal Protests on page 4)

Biz Looking Sinatra? Who Dat? For Clean-Ups Is P.O.'s Headache **On Politicos**

Hotels Niteries, TV Profit

PHILADELPHIA, June 19 .- Altho Philadelphia showbiz normally waits for an army-navy game or New Year's Eve spending to hit the jackpot, trade talks has it that the millenium has arrived. What with the Republican National Convention opening Monday (21) and the Democrats following July 12, with extra pickings from the national conclave of the Elks and the Wallace party conclave in later weeks, everybody in the business should get rich or at least grab enough lucre to blot out all those red markings on their books. In fact, if all the conventioning doesn't produce green lettuce as expected, look for mass suicides all (See Philly's Convention on page 4)

platters.

The full story started with Columbia's research efforts some nine years ago, Wallerstein reported. Work on the LP project was suspended during against Canadian government curbs

(See Full Columbia on page 18)

"One Big Union" at Hand? 4A's Huddle, Now On, May Bring Merger NEW YORK, June 19.—Radio net-works, which in the past two years or so have been bitterly campaigning to steal accounts away from each other, are being severely criticized on the ground that the practice is **Heller Seeking Top Job** hurting all radio. The basic criti-

By Bill Smith

NEW YORK, June 19.-The first when one network raps its rivals. important conference of the Associated Actors and Artistes of America cently that not only had he in-(Four A's), set to start Monday (21) at the Roosevelt Hotel and run to this line of selling, but that "tl y Thursday (24) has implications and complications within it that will have far-reaching effects on practically every branch of showbiz.

Ostensibly the conference, to be attended by top brass of all branches of the Four A's, is to revitalize what has in effect been a paper organization and try to make it more potent. The official reason for the huddle is to get better co-operation, more coordination, charter revisions and generally overhaul the constitutions of the various unions that make up the tem (CBS) sports director out of AM Four A's.

Actually there are plots and coun- video for Old Gold. ter-plots with political maneuverings to attain control of what will some stood to be motivating Barber. First day be one big union. The single is the increasing importance of TV. (See "ONE BIG UNION" on page 37) Second, Barber is not keen on travel-

Canada.

The stay-at-home propaganda is being spread by the Maine Hotel As-

Webs Are Seen

In Fratricidal

cism is, that in the eyes of agencies

and advertisers, all of radio suffers

structed his staffers not to pursue

(See Radio's Fratricidal War, page 5)

"Old Redhead"

Swings to TV

NEW YORK, June 19.—Current in-

dications are that Red Barber will

move increasingly into the television

field—so much so that next year may

see the Columbia Broadcasting Sys-

There are two chief factors under-

The head of one web declared re-

Account Tussle

NAMM Confab Tees Off For "Teach Music"

AMC Has School Program

CHICAGO, June 19.-The American Music Conference, a non-profit organization formed two years ago by reps of major facets of the music business, turned its guns on an extensive campaign to encourage music education in elementary and high schools during the National Association of Music Merchants' convention here this week. The AMC was encouraged in its work by Hobart H. Sommers, principal of Austin High School here, who pointed out that for the first time since the war Chicago schools are setting aside a budget for purchase of band instruments and that other (See MUSIC EDUCATION, page 16)

ing and would probably regard favorably a permanent assignment in New York-which TV would give play-by-play and exclusively on CBS | him.

In line with these views, it is understood that Barber very soon will increase his time on TV play-by-play. He's now doing two innings, and he (See Ole Redhead on page 5)

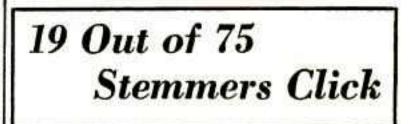
Giveaway Fad

WASHINGTON, June 10 .- Radio's growing wave of giveaway programs is beginning to draw an inquiring look from the Federal Communications Commission (FCC). The FCC's legal department is taking an informal look-see to find out whether the giveaways conform to Section 316 of the Communications Act, which outlaws lotteries and "gift enterprises."

An FCC legalist acknowledged that Section 316 is "vaguely worded" and consequently there is no certainty as to what "gift enterprise" means in the legal sense. Further handicapping the commission is a lack of legislative history on this question.

No Lotteries

The section specifies that "no person shall broadcast by means of any radio station for which a license is (See FCC GANDERS on page 11)



By Leon Morse

NEW YORK, June 19.-Broadway producers spent approximately \$4,-833,000 last season to present 75 productions. Of that amount, \$2,-109,000 was spent for musicals and the rest for straight shows. An additional 505G was tossed away for eight shows that were rated too weak to come into the Stem.

Out of the 75 scripts which occupied Broadway stages, 14 were musical, 18 were included in repertory, 15 were revivals, six were imports and 29 were new American plays. Of the foreign authors, Shaw was the biggest money-winner with three (one successful) scripts; J. B. Priestly, Jan De Hartog and Noel Coward had two each.

Producers spent \$2,700,000 to find (See \$4,833,000 Season on page 42) Copyrighted material

June 26, 1948

GENERAL NEWS

Stratovision for Big Bout Showbiz Pays Cliffer Tribu

Fight to Ohio

High Power TV Aboard

CINCINNATI, June 19.-An attempt to extend the range of television beyond the normal horizon of 50 miles will be made Wednesday (23), when Westinghouse Radio, in co-operation with WLWT, Crosley Broadcasting Corporation outlet here, will try to telecast the Louis-Walcott fight from New York via stratovision relay.

The relay will be tried via a converted B-29 bomber, equipped with high-power video and audio receivers

(See Louis-Walcott on page 15)

"Stars and Ice" Off **On Caribbean Tour**

CARACAS, Venezuela, June 19. -Stars and Ice, ice show owned by Samuel Bakerman and Jose Borges Villegas, has concluded two months of top biz here and left for a tour of the provincial cities and the Caribbean area. The show will play Valencia, Barquismieto and Maracaibo, all in Venezuela, and the Dutch isle

B-29 Will Try Philly's Convention Loot; **ToBringLouis** Showbiz Looks for Clean-Up

(Continued from page 3) along the main stem, with show business going under entirely.

However, there is no reason for any pessimism, with such a grand killing in view. The crowds are here without the Hollywood fanfare. Flacks already, they are well heeled and Philadelphia is well prepared to extract the currency painlessly and pleasantly.

Frat Houses Leased

Not only is Atlantic City-60 miles away-getting the large overflow of the thousands that can't buy or steal a hotel room, but every room with a bed has a premium. Even the fraternity houses at the University of Pennsylvania are coming in for extra kale on the housing, the Greek letter boys getting \$100 and up a day for their campus quarters. For instance, the American Broadcasting Company (ABC) is paying \$100 a day for a frat house, while the Columbia Broadcasting System (CBS) is forking over \$125 a day for one house and \$136 for another to take care of staff overflow.

The local musicians' union established a special scale for convention tootling, with a \$45 minimum a day for each tottler. Night club acts are booked solid and everything has been fashioned to create atmosphere for a real spending spree. Night clubs are spending sums they never dreamed about to woo the conventioneers. Bigof Curacao. The show has its own gest array of talent has been prerooms around town. To lure the folks away from the center-city scene, Palumbo's theater-restaurant has Milton Berle heading the show for the June 21 week. In town, Palumbo's Click adds a floorshow for the first time to the name bands on tap, augmenting Tony Pastor's music with Paul Whiteman's On Stage America revue; and at Palumbo's Ciro's, smart cocktailerie, the Ink Spots are on tap. Mort Casway's Celebrity Room has Willie Howard up in lights and only the Latin Casino is without a big name. The Casino figures that since it's the only large-room cabaret in the center of the city, it will get its share of the business regardless, instead of shelling out extra kale to buck the other big theatrical names in town.

"world premieres" listed on the marquees for the next month. However, save for Henry Morgan's personals with So This Is New York at the Earle next Thursday, the preems are figure that with the political competition, it would be murderous trying to get space for art in the daily newspapers. Therefore, the usual bandwagon of Hollywood names will be absent.

Coming in for a generous share of the convention gravy are radio and television. Instead of the usual summer cancellations, the summer has all the earmarks of providing good biz and there is more convention trade coming in to make up for any of the seasonal concellations. However, television is grabbing off the lion's share of the new biz. And there is new biz. In fact, the conventions shape up as the biggest ballyhoo ever for the television industry. And, regardless of the \$100,000 and more being shelled out to give the meetings complete video coverage, there's been a million dollars of interest already evoked. Moreover, it has begun to pay off.

Orders Swamp Retailers

Not only are the three video stations getting the big chunk of new business, but the retailers can't fill orders fast enough for the home buyers. In fact, radio has been relegated to the role of stepsister, and the entire emphasis is on television. Gimbel Bros.' Department Store is flooding its store windows with 20 receiving sets so that the passer-by can see the convention proceedings. RCA, Philco, Motorola, Westinghouse, General Electric and Farnsworth have pooled several hundred sets for placement in the commercial museum next door to Convention Hall, and have invited-with full-page adsthe entire city to come in for free. For the set viewing, commercial museum has set up 6,000 seats. And each day the newspapers scream with large display ads from manufacturers urging the people to see the next president selected on television. For an added hypo to the video industry is the Louis-Walcott championship fight Wednesday (23), at which time the Fox Theater here will preem large-screen television before an invitation audience.

Cliffer Tribute

HOLLYWOOD, June 19 .-- A program to honor the memory of disk jockey Mauri Cliffer, who died recently, will be held at Hollywood Bowl Monday (28) under the auspices of the Los Angeles Disk Jockey Association. Event will feature top recording names, who are contributing their talent gratis. Currently plugged on all platter shows in the area, memorial program's proceeds will be used to complete a teenage clubhouse started by Cliffer, Jock association will also petition city fathers to name a recreation park after the deceased spinner since he devoted his efforts to combat juvenile delinquincy.

Talent thus far lined up includes Dinah Shore, Frank Sinatra, Andy Russell, Harry James's and Les Brown's orchestras, Buddy Clark and the majarity of recording stars in this area. All the local disk jockeys will also particpate, with Gene Norman, president of the association, supervising the event.

Mauri Cliffer, who conducted KMPC's Teen and Twenty Time, a program dedicated to the teen-agers during the past four years, died of a heart attack two weeks ago.

MONTREAL PROTESTS

(Continued from page 3)

ments to take care of the expected tourist trade and they resent the action in Maine as unfair and unreasonable.

However, what might prove an added lure to the visiting firemen

tent, seating 3,000, and portable rink. pared by Frank Palumbo for his many

In its second year, the show is staged by Elizabeth and Fritz Chandler, of New York, with an all-U. S. cast, including a line of girls. Principals Jack Reese, Bill Knapp and the Mirths will not make the road trip; otherwise the cast will be intact. Bakerman said that after the Curacao engagement in the fall, Stars and Ice probably would go to Havana and then to Rio. Before coming to Caracas, the show was in Buenos Aires for six months.

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The Billboard, Main Office, 2160 Patterson St., Cin-

cinnati 22, O. Subscription Rate: One year, \$10. Entered as second-class matter June 4, 1897, at Post Office, Cincinnati, O., under act of March 3, 1879. Copyright 1948 by The Billboard Publishing Co.

Hollywood Veers Away

Flicker houses, all sans flesh, also featuring the newer films with several

In face of all these signposts that

NUMBER ONE ACROSS THE MUSIC-DISK BOARD No. 1 On the Honor Roll of Hits YOU CAN'T BE TRUE, DEAR No. 1 Sheet Music Seller YOU CAN'T BE TRUE, DEAR No. 1 Most Played on Disk Jockey Shows NATURE BOY by King Cole, Capitol 15054 No. 1 Disk Via Dealer Sales NATURE BOY by King Cole, Capitol 15054 No. 1 Disk in the Nation's Juke Boxes YOU CAN'T BE TRUE, DEAR, Ken Griffin-Jerry Wayne, Rondo R-228 No. 1 Most Played Juke Box Folk Record **BOUQUET OF ROSES by Eddy Arnold and His Tennessee Plowboys, Victor** 20-2806 No. 1 Best Selling Retail Folk Record BOUQUET OF ROSES by Eddy Arnold and His Tennessee Plowboys, Victor 20-2806 No. 1 Most Played Juke Box Race Record TOMORROW NIGHT by Lonnie Johnson, King 4201 No. 1 Best Selling Retail Race Record TOMORROW NIGHT by Lonnie Johnson, King 4201 No. 1 Sheet Music Seller in England GALWAY BAY Leading albums, classical disks, English and Canadian sheet sellers and full score on all music-disk popularity in Music Popularity Charts, page 22 to 35 in Music Section.

from below the border is that fact that the U.S. government recently raised to \$400 the amount of dutyfree merchandise a visitor may bring in from Canada. Last year the sum was \$100.

point to prosperity at a time when it is needed most, the worry warts have two fingers crossed. On one count they point out that this is television's supreme test. And if the convention coverage by the tele camera doesn't measure up to expectations, the failure will have a terrific kick back on the buying public when it comes to set sales.

Niteries Dubious

The other finger is crossed by the after-dark boys, fearful on several fronts. Major worry is the fact that the convention sessions will run into the late evening and the conventioneers will have no time to refresh at the nitery ringsides. Others point to convention experiences of other cities, particularly where the American Legion took over, when the boys and girls had such a good time among themselves that they didn't have time to spend money in town.

There is also some consolation that the conventions will find the city rid of vice, sans gambling rooms, floating crap games, or even ladies of the evening. Vice squads have been extra busy in recent weeks cleaning up the town-even raided the book shops to take dirty pictures and prose out of circulation. Cops have been hounding the chippies, who at one stage almost grabbed off choice locations. They can't get hotel rooms, taking over a whole house is taboo, and the only recourse to many has been to set up shop in trailers outside the city limits. With the local city government up to its ears in scandal because of the City Hall shortages in the cash registers, it's not likely that the vice lords will enjoy any field days here for some time to come. Copyrighted materia

RADIO'S

NEW YORK, June 19. - At least one sponsor has a stake in the outcome of the selective service legislation dispute, which was being hashed over by Congress at press time. Pet Milk, which airs Saturday Night Serenade over the Columbia Broading System, stands to lose its star, Vic Damone, to the army if the law is passed.

Damone is 20 and reported healthy.

Ya Cain't Git **Rich Quick by** E.T. Giveaway

NEW YORK, June 19.-Sudden realization that listeners cannot participate in a telephone giveaway show if transcribed repeats are necessary forced the shelving of Get Rich Quick by American Broadcasting Company (ABC) this week. The show was to have aired from 3:30 to 4 p.m. across the board, starting next Monday (28) as one of the two segs replacing the Paul Whiteman disk jockey show, which folds Friday (25). However, 120 ABC affiliates in the Central Zone, which planned to carry the airer via wax, would have seen their listeners cut out of the loot, so the program was dropped. ABC is hurriedly beat-Department). ing the bushes for a suitable substitute. Johnny Olsen, who was to have emseed Get Rich Quick, will move into the second Whiteman replacement instead. Second Honeymoon will get the 3:30 spot, and whatever show is picked instead of Get Rich Quick will be set for 4 p.m.

B.R.'s Army Worry "Ford Theater" Is Set for CBS **Bow October 8**

NEW YORK, June 19 .- The future of the Ford Theater series, which had been involved in doubt for some time, was settled this week. The program, starting October 8, will shift to the Columbia Broadcasting System (CBS) in the 9 to 10 p.m. Friday evening spot. Theater is now on the National Broadcasting Company (NBC) wanted an evening hour, NBC was unwilling to give it the only available time, also a Friday night period.

The program will also undergo a format change in that it will, when it resumes on CBS after a summer layoff, start using stars for the leads. Heretofore emphasis has been on the vehicles.

Also involved in the Columbia acquisition of the Ford account is the disposition of the International Silver series Ozzie and Harriet, which now occupies the 9:30 to 10 p.m. spot, half of the new Ford hour. CBS has offered the account other time segments, but no decision has been made.

It is also considered possible that Ozzie might move to NBC to round out the latter's newly built Friday night comedy series. There are two

Other's Acc'ts NEW YORK, June 19. - A new Columbia Broadcasting System (CBS) promotion booklet, published this week, not only supports that web's claim at producing listeners at the Knocking One Another Down lowest cost, but indirectly plugs the National Broadcasting Company (NBC). In addition, it takes quite other chains would be doing the a poke at the Mutual Broadcasting Sunday afternoon, and altho Ford had System and the American Broadcasting Company (ABC). In accordance with network procedure, however, none of the competitive webs is mentioned, altho identification is inescapable.

CBS Bally Book

Raps ABC, MBS;

Lauds CBS, NBC

The plug for NBC comes via CBS's suggestion "to count up to two, not four," with respect to networks. It also lists the wattage totals of all four webs, together with the number of stations. CBS ranks second in total power, slightly behind NBC, with ABC and MBS following in that order. Pursuing this line, CBS points out that Type 1 networks (CBS and NBC) cover more territory and deliver larger audiences than the others -again a plug for NBC as well as CBS.

In addition to stating that the spots, 8 p.m. and 10:30 p.m. which lower power webs cost more per may open on NBC, and Silver may listener, CBS states the latter also get one (see story elsewhere in Radio fail to provide complete market tion is the fact that under the aus-

Deplore Webs'

Stealing Each

The Billboard

(Continued from page 3)

industry far more good if they concentrated on selling against other media." There are many accounts, he added, which exclude radio from their appropriations, which, once sold, would find that radio can equal or surpass the effectiveness of black and white media.

Principal warriors lately have been the American Broadcasting Company (ABC) and the Columbia Broadcasting System (CBS). Sales execs say the situation started when ABC went on a competitive spree and concentrated its fire on CBS, ultimately forcing CBS to answer.

It is pointed out that when one network knocks down the authenticity of a competitor's research, all of radio suffers. The reason is that if one piece of radio research is "proven" false, ultimately the validity of much, if not all, of radio's claims is questioned.

The one saving grace in the situa-

Volupte Compacts Heading for MBS

NEW YORK, June 19.-Mutual Broadcasting System (MBS) which already landed a \$500,000 contract this week from the National Council of Episcopal Churches, appeared ready to sign another commercial early next week. New account is Volupte compacts, which is slated to bankroll The Better Half. The time spot involved is Thursdays at 8:30.

The church group is starting a series to be called Great Scenes From Great Plays, with Walter Hampden emseeing.

Slapsie Maxie, Rubin For New NBC Show

NEW YORK, June 19.-Slapsie Maxie Rosenbloom, ex-pug turned Broadcasting Company (ABC). The comic, is virtually set to do a summer series for the National Broadcasting Company (NBC). He's due to take over the Friday night 10 p.m. spot being vacated by Molle Mystery Theater, the debut date being tentatively set for June 23. Rosenbloom will split billing with Benny Rubin, vaude and film comic.

and Floria Vestoff, former vaude dancer who for some years has been writing special material.

Durante, Cantor, Skelton for **NBC** Friday Night Line-Up

coverage.

RADIO

Communications to 1564 Broadway, New York 19, N. Y.

FRATRICIDAL

tional Broadcasting Company (NBC) via Stern's predictions. this week succeeded in lining up its third strong comedy night of the week. It's Friday night, and the Cigarettes signed Jimmy Durante for the 8:30 p.m. spot. Durante is windseason.

With Schnozzola leading off, NBC now has Eddie Cantor, 9 p.m.; Red Skelton, 9:30, and Life of Riley at 10. Cantor is sponsored by Pabst, Skelton is shifting to Procter & Gamble, and Riley is also bankrolled by P&G.

There are persistent reports that NBC may make further changes in its Friday night line-up, which opened up at the seams a few weeks ago when Sterling Drug canceled Waltz Time and Mystery Theater. It is reported that the web may ask Cities Service either to move or change its show. Other reports are that the account, the oldest NBC advertiser, having been on the web 24 years, may shift to the American account now has the 8 p.m. Friday spot.

Another question mark is the 15minute sports show aired by Bill Stern at 10:30 for Colgate. If this the Dinah Shore Call for Music airer shifts, NBC could very likely sell the 10:30-to-11 half hour. As it is now, only the Stern quarter hour is open. It's understood Colgate is particularly The show is being written by Rubin anxious to keep Stern where he is, not only because the preceding lineup has now been strengthened so

NEW YORK, June 19.-The Na- valuable during the football season

The Camel deal with Durante was set within one day, according to an exec of William Esty Agency, which line-up was completed when Camel handles the account. With Durante. Camel is one of radio's heaviest spenders, bankrolling Bob Hawk. ing up his Rexall spot on NBC this Vaughn Monroe and Screen Guild Players. Whether all will be kept on the air this fall isn't set.

Hires To Drop "Here's to You"

NEW YORK, June 19.-Here's to You, 5:15-30 p.m. Sunday over Columbia Broadcasting System, will be dropped by the sponsor, the Charles E. Hires Company, after the July 18 broadcast. It's not known yet what program will be moved into the slot.

N. W. Ayer is the agency.

Fate of La Shore Airer Still in Air

HOLLYWOOD, June 19. - Fate of was still unsettled at press time after a week of compromise and negotiations with Philip Morris execs.

Reliable sources said Miss Shore would be renewed, but that all the elements in current format would be dropped. Included in cuts were much, but also because it is especially Johnny Mercer and Harry James who for final okay.

pices of the National Association of Broadcasters (NAB), the entire radio industry is now collaborating on a film presentation to sell radio generally to advertisers, agencies and the public. Significantly, one of the principal points the presentation will make is that there are many non-radio accounts which could improve their sales position by using broadcasting.

Ole Redhead Slippin' Off AM **Onto Screen?**

(Continued from page 3) may double it if arrangements can be made.

Red's AM pact with Old Gold expires this year. A spokesman for Lennen & Mitchell, agency on the account, stated apropos of 1949 that what Barber does for Old Golds that year may be dependent upon CBS, who holds the package. Barber himself said nothing is set for next year, but that he wants to stay "alive." That means television.

Two more points remain to be mentioned. Should Barber get out of AM play-by-play next year, he will nevertheless, of course, remain in AM radio. Secondly, and this involves Barber's plans for this year, he will definitely travel with the ball club beginning July 15, at the behest of the sponsor.

bow out after July 6 airer. Price was cut to \$9,000, a new format devised and size of ork chopped.

New show line-up is to be presented to Philip Morris execs early next week by agency topper Milton Biow

Latest Winners in Program Competition: Pages 6-9



Program Competition:

6

RADIO (Local Program Competition)

June 26, 1948

Bright Ideas Quiz Honors on 5 to 20 Kws. Put WPEN, Taken by WPEN 'International' WRNY on Top

No 50,000-Watt Winner

NEW YORK, June 19.—Stations in the two lower-power categories came thru with the higher-powered entries in the guiz division of The Billboard's First Local Program Competition. While quite a few fresh, intriguing ideas were formulated and presented, many in economical fashion for this program category, most of these came from stations in the 205-to-1,000-watt bracket or the 5,000-to-20,000-watt group. The broadcasters with the strongest signals, the 50,000-watters, came up with the weakest new quiz airers, so that no prize awards were made for this division, altho three dents against three British students honorable mentions were given.

First prize winners in the quiz competition were WPEN, Philadelphia, for its International Quiz, in the 5,000-to-20,000-watt division, and WRNY, Rochester, N. Y., for Sounds Easy, in the 250-to-1,000-watt group. The complete list of winners will be found elsewhere in the Radio Department.

noted that the field offered a particularly difficult and challenging problem to stations programing this type of show. The quiz and giveaway programs have been ridden so heavily by the networks in recent months that it would seem that almost every facet of this type of show would have been explored by now. Still, the entries in The Billboard's competition indicated that imagina- mystery dramas and let the con-

NEW YORK, June 19 .- In winning | were rounded up with the co-operafirst prize in the 5,000-to-20,000-watt division for quiz shows in The Billboard's First Local Program Competition, WPEN, Philadelphia, exhibited considerable ambition in the form of its International Quiz. The second and third prize winners, WONS, Hartford, Conn., and WQXR, New York, respectively, showed similar ingenuity in devising quiz forms not hewing to the same old line. This division of the competition, in particular, was closely contested, with the judges finding two other programs worthy of honorable mention.

Program Competition:

The WPEN program was not only more elaborate, technically, than most, but also was more expensive. It pitted three American college stuin a class-type quiz contest. The show is transmitted by landline to New York, and thence to London via overseas circuit. The British students

to come up with gimmicks a"owing for punchy, listenable shows to be transmitted into the local atmosphere.

The result has been entries which Judges of the quiz contestants utilize sound effects to indicate historical events (WRNY's Sounds Easy), which are based upon baseball (WEBR's Batters Up), which stress fish and wildlife (WABY's Wildlife Quiz), which use shortwave hook-ups to pit Americans against British (WPEN's International Quiz), which supply the answers and have contestants furnish the questions (WON's Quiz in Reverse), and which air brief tive station directors have been able (See Bright Ideas Win on page 15) grams.

tion of British Broadcasting Corporation, in the interests of international culture. Nevertheless, technical costs alone to WPEN were approximately \$200 weekly. The station was highly commended by the judges for its initiative in preparing such a program, and for its willingness to finance the project, costly as it was.

WONS Wins-Second

The second prize winner, Quiz in Reverse, was an offering of WONS, Hartford, which had a bit of a twist. Instead of the usual here's-the-question and what's-the-answer? routine, the program changed it exactly around. The quizzmaster supplies the answers and the contestants must come up with the question that fits. The usual giveaway procedure holds, in other respects, but the novel twist and excellent production won the New England outlet a second prize. Much Ado About Music, which took third honors for WOXR, New York, presents a panel made up partly of five other stations (including four musical celebrities and partly of web outlets) are airing shows locally audience representatives in a well- at the same time, WRNY has found produced, interesting show with the that better than half the phones emphasis entirely on music.

LITTLE FELLERS TOP QUIZZERS WRNY Is First In 250-1,000 **Quiz** Contest

"Sounds Easy" a Winner

NEW YORK, June 19.—First honors in the 250-to-1,000-watt quiz category of The Billboard's First Local Program Competition were taken by WRNY, Rochester, N. Y., for its clever airer, Sounds Easy. Strictly a low-budget airer, the show costs only \$30 per week for services of an announcer, altho it is aired six days a week, in two 10-minute programs per day.

Sponsored direct by Genessee Brewing Company of Rochester, the program is run by David Curtin, originator, producer and announcer, who plays sound effect records which, together, add up to a famous event in history. Phone numbers called at random give listeners an opportunity to win cash prizes by identifying the event. The station has found a high interest level in the show. Altho contacted are familiar with the show.

'Two honorable mentions were handed to two similar shows, both tagged Quizdom. One was produced by WKY, Oklahoma City, sponsored by The Oklahoman and Times. The other, aired over WMCA, New York, is bankrolled by The Herald Tribune. Other stanzas of the same type are broadcast in other cities, but these seemed outstanding for quiz pro-

WJTN Is Second

Second prize in this division went to WJTN, Jamestown, N. Y., for its production of the Art Medal Scholarship Award Program. This show, a weekly half-hour quiz program, costs only \$30 per week for talent, and features as contestants outstanding high school seniors who earn the opportunity thru examinations. This is a show which departs from the usual giveaway pattern of gadgets and household ware to award its winners college scholarships, paid for by the sponsor, the Art Metal Construction Company.

More in the standard groove is the Lucky Lady show, sponsored over WLIZ, Bridgeport, Conn., by How-land's Department Store, with the store itself the scene of operations. The program won third place, mostly because of the handling of the stanza by emsee Wally Dunlap, whose adept and fluent verbiage with virtually all studio spectators has made the program a popular one locally.

Honorable mentions went to WEBR, Buffalo, for its Batters Up baseball quiz, and to WABY, Albany, for its Wildlife Quiz, both somewhat off the regular path of quiz shows and appealing to a specific hobby audience.

Program Competition: 50-Kw. Outlets Produce No **Quiz Topper**

NEW YORK, June 19.-There were no prize awards for quiz shows in the 50,000-watt division of The Billtion. Several outstanding entries proved ineligible for one reason or another, mainly because they had (See No Quiz Topper on page 15)

Leading Women's Programs

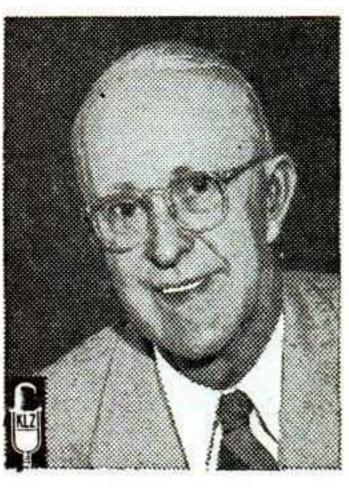
Program Competition:

All Categories Provide Keen Competition

KFI, WDRC, KGGF Best

NEW YORK, June 19 .- The women's program category of The Billboard's local program competition was strongly contested in all power divisions, with first place winners as follows: In the 50,000-watt group, Your Saturday Chef, KFI, Los Angeles; in the 5,000-to-20,000-watt division, Shopping by Radio, WDRC, Hartford, and in the 250-to-1,000-watt group, From a Woman's Angle, KGGF, Coffeyville, Kan. (See adjacent box for second and third-place winners and honorable mentions).

The judges gained one chief im-(See Competish Keen on page 15)



KLZ News Editor William

A one-time Reuters correspondent in Europe and Asia, Parker is typical of KLZ news personnel selected for experience and news know-how.

KLZ, DENVER

Shopping Idea Puts WDRC in 5-20-Kw. Van

Program Competition:

WOW Second in Fem Shows

NEW YORK, June 19 .- WDRC, Hartford, Conn., walked off with the top award in the 5,000-to-20,000-watt category with its across-the-board morning quarter hour, Shopping By Radio, a novel production effort. Runnerup was WOW, Omaha, with The Saturday Scrapbook, an engaging once-a-week Saturday spot at 11:15 a.m., and third place was awarded board's First Local Program Competi-GFRN, Edmonton, Alta., on the basis of In the Woman's World, a wellproduced program touching on many (See Shopping Idea on page 15)

RADIO (Local Program Competition)

The Billboard

FIRST ANNUAL LOCAL PROGRAM COMPETITION WINNERS

WOMEN'S SHOWS

50,000 Watts

- FIRST PLACE, KFI, LOS ANGELES, FOR "YOUR SATURDAY CHEF" W. B. Ryan, Gen. Mgr.; Charles B. Brown, Prog. Dir.
- SECOND PLACE, WNBC, NEW YORK, FOR "THE KUHNS" Tom McFadden, Mgr.; DeLancy L. Provost, Prog. Dir.
- THIRD PLACE, KSL, SALT LAKE CITY, FOR "MARGARET MASTERS' KITCHEN" Ivor Sharp, V.-P. and Gen. Mgr.; Eugene Halliday, Prog. Dir.
- HONORABLE MENTION, KMPC, LOS ANGELES, FOR "THE WOMAN'S VOICE" Frank Mullen, Pres.; Robert O. Reynolds, V.-P. and Gen. Mgr.
- HONORABLE MENTION, WINS, NEW YORK, FOR "THREE CORNER CLUB" Eldon A. Park, Gen. Mgr.; John Neal, Prog. Dir.

5,000 to 20,000 Watts

- FIRST PLACE, WDRG, HARTFORD, CONN., FOR "SHOPPING BY RADIO" Walter B. Haase, Sta. Mgr.; Harvey H. Olson, Prog. Mgr.
- SECOND PLACE, WOW, OMAHA, NEB., FOR "THE SATURDAY SCRAP-BOOK" John J. Gillin Jr., Pres. and Gen. Mgr.; Lyle DeMoss, Prog. Dir.
- THIRD PLACE, CFRN, EDMONTON, ALBERTA, FOR "IN THE WOMAN'S WORLD" G. R. A. Rice, Pres. and Gen. Mgr.; G. A. Duffield, Prog. Dir.

QUIZ PROGRAMS

50,000 Watts

NO PRIZE AWARDS

- HONORABLE MENTION, WOR, NEW YORK, FOR "THE FIVE MYSTERIES" Theodore C. Streibert, Pres.
- HONORABLE MENTION, WRVA, RICHMOND, VA., FOR "QUIZ OF TWO CITIES" Calvin T. Lucy, Gen. Mgr.; Sam Carey, Prog. Dir.
- HONORABLE MENTION, WTIC, HARTFORD, CONN., FOR "CINDERELLA WEEKEND" Paul W. Morency, V.-P. and Gen. Mgr.; Leonard J. Patricelli, Prog. Mgr.

5,000 to 20,000 Watts

- FIRST PLACE, WPEN, PHILADELPHIA, FOR "INTERNATIONAL QUIZ" Edward C. Obrist, Mgr.; John L. McClay, Prog. Dir.
- SECOND PLACE, WONS, HARTFORD, CONN., FOR "QUIZ IN REVERSE" William O'Neill, Pres.; Ralph Klein, Prog. Dir.
- THIRD PLACE, WOXR, NEW YORK, FOR "MUCH ADO ABOUT MUSIC" Elliott Sanger, Gen. Mgr.; Eleanor N. Sanger, Prog. Dir.
- HONORABLE MENTION, WKY, OKLAHOMA CITY, FOR "QUIZDOWN" P. A. Sugg, Gen. Mgr.; Hoyt T. Andres, Prog. Dir.
- HONORABLE MENTION, WMCA, NEW YORK, FOR "QUIZDOWN" Nathan Straus, Pres.; Leon Goldstein, V.-P.

250 to 1,000 Watts

- FIRST PLACE, KGGF, COFFEYVILLE, KAN., FOR "FROM A WOMAN'S ANGLE" Bert H. Powell, Sta. Mgr.; Robert L. Pratt, Prog. Dir.
- SECOND PLACE, WMBM, MIAMI BEACH, FLA., FOR "RADIO NEIGHBOR" Thomas O. McCullough, Pres. and Gen. Mgr.; Calvert A. Carter, Prog. Dir.
- THIRD PLACE, WLBC, MUNCIE, IND., FOR "WOMAN OF THE WEEK" Donald A. Burton, Pres. and Gen. Mgr.; Lee W. Allerton, Prog. Dir.
- HONORABLE MENTION, WILK, WILKES-BARRE, PA., FOR "BETTY BLAIR'S NOTEBOOK" Roy E. Morgan, Gen. Mgr.; Hal Berg, Prog. Dir.
- HONORABLE MENTION, WTHI, TERRE HAUTE, IND., FOR "GOOD NEWS" Joseph M. Higgins, Gen. Mgr.; Arnold C. Johnson, Prog. Dir.

Program Competition: 250-1,000-Watt Race Close, KFI's "Saturday Chef" Is Best KGGF's Fem Show Winning Fem Program on 50,000 Watts

power (250 to 1,000 watts) category of the women's program division developed into a fairly tight race, with first place awarded to KGGF, Coffeyville, Kan., for From a Woman's across-the-board morning Angle, quarter hour. Second place was awarded to WMBM, Miami Beach, Fla., for Radio Neighbor, daily quarter hour, and third to WLBC, Muncie, Ind., for Woman of the Week.

The winning show, done by Myrtle Willey, demonstrates a capacity for out-of-the-ordinary scripting, containing, in addition to food and fashions, an interesting account of the foibles of the male sex. Keen perception has Miss Willey, of a kind intended to delight the distaff side.

"Radio Neighbors"

Radio Neighbor, which corralled second place for WMBM, Miami The Notebook, a chatty session, in-Beach, represents a departure from the usual women's show. Conducted in a program free from the boredom by Mary Lucille Carter, the program of so many shows devoted to budget was made up of interviews with vet- meals.

NEW YORK, June 19 .- The small- erans-the discourse impressing as courageous and inspiring.

Woman of the Week, the WLBC show which was awarded third place, eschews the usual round of recipes and home-making hints. Rather, it interviews a woman who has achieved a measure of success in some endeavor, and in this way illustrates the broadening field of women's activities.

Two programs were strong enough to merit honorable mentions in this power' category-Good News, over WTHI, Terre Haute, Ind., and Betty Blair's Notebook, WILK, Wilkes-Barre, Pa. News displayed more careful production than most shows in the women's category, with Helen Ryan impressing as able and articulate on varied news of interest to women. cluded music and discussion of books

250 to 1,000 Watts

- FIRST PLACE, WRNY, ROCHESTER, N. Y., FOR "SOUNDS EASY" George B. Kelly, Pres. and Gen. Mgr.; Add Penfield, Prog. Dir.
- SECOND PLACE, WITN, JAMESTOWN, N. Y., FOR "ART METAL SCHOLAR-SHIP AWARD PROGRAM" Jay E. Mason, Pres. and Prog. Dir.; Si Goldman, Gen. Mgr.
- THIRD PLACE, WLIZ, BRIDGEPORT, CONN., FOR "LUCKY LADY" Emanuel Slotnick, Exec. V.-P.; Wallace B. Dunlap, Prog. Dir.
- HONORABLE MENTION, WABY, ALBANY, N. Y., FOR "WILDLIFE QUIZ" Russell B, Wilde, Gen. Mgr.
- HONORABLE MENTION, WEBR, BUFFALO, N. Y., FOR "BATTERS UP" Cy King, Gen. Mgr.; Clare Allen, Prog. Dir.

Program Competition:

duction marked the leading entries in the 50,000-watt category of the women's program division, with KFI, Los Angeles, taking the top award on the basis of its quarter-hour Saturday morning airer, Your Saturday Chef. Second place was awarded to WNBC, New York, which entered The Kuhns, quarter-hour Saturday afternoon program, and third went to KSL, Salt Lake City, for Margaret Masters' Kitchen, thrice weekly quarter hour.

Saturday Chef is done by Ed Jorgenson, veteran newsman who combines his skill in this field with a talent for cookery. The result is a lively program, with newsworthy information on food prices and shopping news in addition to delectable lems and achievements. Copyrighted material

NEW YORK, June 19 .- Good pro- | recipes. Script-wise, the Jorgenson show is smartly done.

Second-place winner, WNBC's The Kuhns, is a mother-daughter team well equipped to do strong program. Mrs. Kuhn is a veteran newspaperwoman and daughter, Rene, a novelist. The dialog on the show caught was adult, with subject matter in good taste and balance.

Margaret Masters' Kitchen, the KSL, entry, was leisurely in pace and succeeded remarkably well in establishing a homey atmosphere. Program was devoid of the taint of artificiality and in a subtle way represented sound programing.

Two programs in the 50,000-watt category merited honorable mentions. These were Three Corner Club, WINS, New York, a program well slanted for the distaff side, presented 9:30-10 a.m. across the board, and The Woman's Voice, KMPC, Los Angeles, a multi-faceted program mirroring women's opinions, prob-



RADIO (Local Program Competition)

June 26, 1948

Review of Winning Programs in The Bill

WOMEN'S PROGRAMS 5,000-20,000 Watts

First Place-WDRC, Hartford, Conn. Shopping by Radio

Producer: Harvey Olson Cast: Russ Naughton, Bill Sheehan, Jane Redding

WDRC's combination disk jockeywoman in the street format is a winning one. Records are offered at the start of the show. Then the station's mobile unit, with announcer Bill Sheehan handling the mike, accosts fem shoppers in the street for interviews. The unit then returns to the studio, where the shopper is put thru the quiz mill, with prizes doled out for correct answers. What really makes the show tick is the excellent co-ordination and timing of the segments, top-notch production all along the line and neat gabbing on the part of Sheehan. The show, aired for 30 minutes across the board at 9:15 a.m., also is plugging a drive to get the shoppers moving early, and itself has become quite a local lure to gals who want to have a whack at the mike and the prizes.

The Saturday Scrapbook Second Place-WOW, Omaha Writer-Cast: Elaine Jabenis

Saturday Scrapbook for this program was concerned with the Easter season. Elaine Jabenis told an interesting little vignette. She described, from her scrapbook, how a woman's Easter bonnets, changed yearly and depicted the good and bad years . . . and she drew a moral therefrom . . . about getting on in the world. The talk was interspersed with e.t. music and a poem extolling the virtues of our town. Miss Jabenis also did a description of Easter in New York, as compared with Easter in Omaha. This show is somewhat out of the common groove and undoubtedly represents more script preparation and ingenuity than most women's programs.

en-path script and socking it home, as evidenced by the sample show. This dealt with the foibles of the male sex, and the philosophy of change that comes over a man from the time of courtship thru the years of marriage. It was a humorous yet perceptive view of the husband "from a woman's angle." Miss Willey promised to follow this up with a similar dissertation on the woman from a man's point of view. Voice and delivery on a par with material, which means tops.

Radio Neighbor Second Place-WMBM, Miami Beach, Fla. Cast: Mary Lucille Carter

Program Director: Calvert A. Carter

An interesting switch on the usual women's show. Mary Lucille Carter, the emsee on the show submitted, had some ad lib interviews with sightless veterans who talked frankly and bluntly about their rehabilitation Sounds Easy courses and plans for the future. There was considerable courage and spiritual uplift transmitted in these interviews, and Miss Carter showed good understanding and personality in her handling of the difficult assignment. Engrossing and valuable material.

Woman of the Week Third Place-WLBC, Muncie, Ind. Cast: Katie Field and Guests Announcer: Fred Henshaw Sponsor: Ball Stores

This program is another one of those which is better than it sounds. That is, the series is undoubtedly better than individual programs. Instead of giving the same old advice on how to feed a family of 12 on \$4 weekly, this one simply chooses a woman of the week-one who is outstanding in some particular field of accomplishment. She is interviewed on the show. This, it would seem, would point up the importance of woman in the scheme of things and would prove very interesting to other women. On the program caught, the woman interviewed was the matron of the Delaware County Home. She told of caring for the children, their education, et al. The sponsor gives each woman interviewed a gift. A simple, dignified and worthwhile program.

Ryan does the show, which consists of a review or news of interest to women. Thus, the opening session was devoted to a consideration of the nursing profession, with tacts and figures quoted to illustrate the shortage of nurses and problems of the in home nursing. Mid-section of the with Miss Ryan quoting results of a survey of the New York Dress Institute about fashions in the Easter parade. The listener was told who would wear what. Use of noted names was good stuff for Terre Haute fraus. In the wind-up, on foods, Miss Ryan gave a recipe for a budget meal. She is an articulate, able talker.

QUIZ PROGRAMS 250-1,000 Watts

First Place—WRNY, Rochester, N. Y. Producer-Announcer: David Curtin

Writer: Paul Robinson

Sponsor: Genesee Brewing Company Here is a telephone quiz program with a novel twist. The show utilizes a series of four or five sound effects which, together, indicate an event or sequence of events. The emsee then places phone calls, and the listener who can identify the event gets the cash. On the airer submitted, effects represented the first bombing of Tokyo by Jimmy Doolittle's air raid craft carrier Hornet), sound of a ship going thru water, sounding of a klaxon for take-off, buzzing of planes | Wildlife Quiz and Wide Blue Yonder, theme of the air forces. The second playing of the effects gained a winner for \$130. Previous shows used the device to indicate the sinking of the Lusitania, the sinking of the Panay, the burning of Moscow in 1812, the assassination of Lincoln, the California gold rush and the shot heard 'round the world, among others. It shows a sensible and economical use of a smart idea. The sponsor is Genesee Brewing Company of Rochester.

flair for turning out an off-the-beat- most of this indifferent genre. Helen sor of the stanza. He exchanges chitchat with virtually everyone present, travelling in the audience with a portable mike The gals play a quiz game, and those with highest scores become "looking ladies," and search thru the departemnt store for a gift, clues for which are given her before profession. This was complemented she starts. Also, "Lucky Lady," with information relative to lessons whose name is drawn irom an envelope, gets a mess of prizes, manuprogram was devoted to fashions, facturers of which get neat plugs, as usual, for this type of airer. Dunlap is seldom at a loss for words and has the show well in hand. A large and enthusiastic studio audience turns out for each of these sessions.

Batters Up Honorable Mention-WEBR. Buffalo, N. Y.

Producer-Emsee: Sherm Wright Guests from Boys Clubs of Buffalo

Batters Up is a radio baseball show wherein three contestants from a boys' club or similar org answer questions on the national pastime. The initial competition is held from Monday thru Thursday, with the winner appearing Friday in another competition to select the winner of the week. The latter is invited Saturday to the press box, where he sees the ball game. The competition angle snowballs. For instance, there is a winner of the month and a grand prize: a trip to Detroit to see and meet the Detroit Tigers. Contestants on the show all get awards of some kind. The show is a good example of what might be called youth proteam. Effects were the Flight of the graming, the necessity for which has Bumble Bee (representing the air- been pointed up lately. Production is of a high order.

In the Woman's World Third Place-CFRN, Edmonton, Alta.

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Cast: Helen Kent Sponsor: Woodward's Supreme Coffee

This is a homemaking program centering around women's affairs and using guests. The program reviewed opened with a discussion of a community problem and discrimination against couples who find it hard to obtain apartments because they have children. Helen Kent described a case in point, and followed with an appeal for more tolerance on the part of Canadians. The program closed with alert shopping news, delivered by the male announcer. The guest this session was a Canadian commentator who spoke on behalf of the Canadian Appeal for Children Campaign. The program had a strong public service slant and definite appeal for a large section of the country.

WOMEN'S PROGRAMS 250-1,000 Watts

From a Woman's Angle First Place—KGGF, Coffeyville, Kan.

Writer-Cast: Myrtle Willey Announcer: George Tangent Sponsor. Coffeyville Loan & Investment Company.

Food, facts, fashions, fancy and fiction are what KGGF says are presented by Myrtle Willey in this airer, sponsored across the board by the Coffeyville Loan & Investment Com-

Betty Blair's Notebook Honorable Mention-WILK, Wilkes-Barre, Pa.

Producer: Hal Berg Writer: Betty Blair Cast: Betty Blair and Guests

Program is made up of kitchen and cookery tips, shopping news, news of women in different fields of endeavor, such as exploration, and news of functions going on about town. The items are all given as part of Betty Blair's Notebook, which also contains numerous plugs for three participating sponsors: Chase & Sanborn, Chef Boyardee and the Boston Store. Music (light classic) is also recorded. News of laboratory kitchens in England adds an interesting note. The last section of the program is discussion of books, by a guest. All in all, one of the more interesting women's programs, touching on many subjects.

Good News Honorable Mention-WTHI, Terre Haute, Ind.

Writer-Cast: Helen Ryan Announcer: Rex King Sponsor: Hornung Shoe Store

This program apparently is propany. Miss Willey shows a definite duced with much more care than partment store, Bridgeport, the spon- kudos to the ladies with statements

Art Metal Scholarship Award Program Second Place-WJTN, Jamestown,

N. Y.

Writer-Producer: J. Ralph Carlson Participants

Sponsor: Art Metal Construction Company.

Here is a very sensible quiz program. Participants are senior high school students who have been chosen | What can I do about it?" To a cerby preliminary exam. The ultimate winners get college scholarships valued at \$200, \$300 and \$500. Questions are divided into groups, such as abbreviations, history, literature, et al. Phrasing of the questions is quite intelligent. It should be, inasmuch as the questions are directed at high school seniors of more than average intelligence. Scholarships, of course, are paid for by the Art Metal Construction Company, which bankrolls the show. The quizmaster on the show is J. Ralph Carlson, whose manner is dignified and competent.

Lucky Lady

Third Place - WLIZ, Bridgeport, Conn.

Producer-Emsee: Wallace Dunlap Commercials Writer: Bryna Samuels Announcer: Bill Elliott Cast: Peggy Parks and Guests

Emsee Wally Dunlap gives away a bushelful of prizes to gals who turn gram sound interesting-and he's out for breakfast at Howland's de-

Honorable Mention-WABY,

Albany, N. Y.

Producer-Moderator: Ned Trudeau Announcer: Bill Phillips

Cast: Bob Otty, George Frank Altamont, Fred Everett, Dewit Chrisitan and Guests

This is a program of interest to lovers of the outdoors, hunters and fishermen, men wanting to get away from humdrum city life. It is a program which draws its material from factual data having to do with the finny tribes, fowl and feather stuff. as it were. The opening session had a discussion of conservation measures by a department exec, topics includ-Cast: J. Ralph Carlson, Bill Winn and ing the deer feeding program, improvement of cover for game, etc. Next was a quiz session, presided over by a moderator, which considered such weighty problems as: "My dry flies are losing their luster. tain segment of the audience, this type of thing would be meaningless, but to that great mass of hunters and fishermen, both real and potential, this adds up to a very listenable show.

WOMEN'S PROGRAMS 50,000 Watts

Your Saturday Chef First Place—KFI, Los Angeles Producer-Writer: Ed Jorgenson Cast: Ed Jorgenson

Ed Jorgenson is a veteran newspaperman and news analyst who is also an expert on cookery and allied arts. His news experience stands him in good stead, for in addition to the regular recipe data, he can talk intelligently on food prices, shopping news, what are best buys in the market, et al. Too, he has a practiced delivery. He makes this kind of prosmart, for he never forgets to throw



June 26, 1948 **RADIO** (Local Program Competition) The Billboard board's Women's Program Competition

kitchens have a lot to do." Jorgenson's piece de resistance this trip is pirates' stew, and he makes it sound like something delectable . . . somethings to be prepared al fresco so that you can enjoy it coupled with the pleasures of the California climate.

The Kuhns Second Place-WNBC, New York

Producer-Director: Clay Daniel Announcer: Tex Antoine Cast: Irene and Rene Kuhn

This is one of the few motherdaughter radio shows on the local airlanes and features mother Irene and daughter Rene Kuhn. Not only is the idea fresh and promising, but the people involved are remarkably well equipped to make the show an important contribution to the station's local fare. Mrs. Kuhn, veteran newswoman and NBC staffer, and novelistdaughter Rene live up to their lively backgrounds and records of intellectual attainments in some sparkling adult dialog, done entirely without scripts. The subject matter has good taste and is widely varied, running from cookery tips to travel notes and touching on problems likely to arise in any family sporting teen-age offspring.

Margaret Master's Kitchen Third Place—KSL, Salt Lake City

Producer-Writer: Margaret Masters Announcer: James Petersen Cast: Margaret Masters and Guests

This is good program with homey atmosphere and leisurely pace, differing from others of the genre in that it has good production. There is recreated a family atmosphere, and the script is packed with homemaking hints. Miss Masters discusses recipes in the Hazel Stevens food plan, a budget plan for families. Miss Stevens is dietician with the Utah Board of Health. The program also features a good cook of the day. On program caught, the discussion of cooking hints and recipes even sounded sensible to a man. There was little of that artificial atmosphere associated with some of these programs . . . just homemaking and good food talk, and Miss Master's conversational manner with announcer James Petersen and the guest seemed just right. Topics were pertinent and handled in an interesting manner.

like: "You girls who manage the Johnny Clarke makes with childrearing hints and labor and moneysaving ideas pertinent thereto, with sociation of Cost Accountants. Maktwo or three pop records sandwiched in. Clarke's fluent, easy style makes it a pleasant and informative 30 minutes. Extracts from magazine articles on the care and breeding of young The questions used on this show preor three pop records, Clarke also tosses in one novelty number for the older kids in the family.

QUIZ PROGRAMS 50,000 Watts

Quiz of Two Cities Honorable Mention-WRVA, Richmond, Va.

Producer: John Tansey Announcer: Arthur Richardson Cast: Alden Aaroe, Ira Hull

competing teams the Richmond and Norfolk chapters of the National Asing for good programing was the belligerent attitude of the competing quizmasters — sometimes bantering, but always pulling for the home team. 'uns also are presented. Besides two supposed careful selection covering a tremendously wide range of subjects. Correct answers, in addition to winning points for the team, merit cash awards. The program impresses as having strong audience appeal.

The Five Mysteries Honorable Mention-WOR, New York

Producer: Arthur Van Horn Cast: Carl Caruso and Guest Contestants

WOR uses five five-minute unsolved NBC transcribed mysteries for deduction by a panel of guests in the This show is well produced quiz studio. The mystery is run off withwith interesting questions and par- out the solution, and the guests are ticipants showing strong competitive asked to supply the answers. Then spirit. The program reviewed had as the solutions are played. The fifth

mystery is for the benefit of listeners who write in their deductions. No answer is given on the show. It's an interesting idea and shows clever use of waxed material in building a program.

Cinderella Week-End Honorable Mention-WTIC, Hartford, Conn.

Producer: George Bowe

Cast: Floyd Richards, Bob Tyrol and Guests

Women answer questions on this show in a competition which picks a dame who gets a Cinderella week-end -that is, a trip to New York, with all expenses paid, plus an outfit of clothes. Questions seem rather easy. but the women are hausfraus, not femme Kierans; so it all works out . fairly well anyway. There is a continuing aspect to the show, with some of the women having been on one month previous to this program.

QUIZ PROGRAMS 5,000-20,000 Watts

International Quiz First Place-WPEN, Philadelphia

Originator: Edward C. Obrist Producer: Allen Grey Quizmasters: Bill Sears for WPEN, Anthony McDonald for BBC Cast: 3 American students, 3 British Students.

This is the last program of a series of 13 done by St. Thomas Hospital Medical School, London, and Bryn Mawr. WPEN produced the series in co-operation with the British Broadcasting Corporation (BBC) in the interest of cultural relations. It's ambitious technically, inasmuch as it involves international transmission, the cost of which averages about \$200 weekly. College teams are used, three students on each team who sit in studios with headphones. The show is sent by land line to New York and thence to London via overseas circuit. Programs are transcribed to assure better overseas transmission. Personnel includes two guizmasters, one for WPEN and one for the BBC. and non-competing captains from London and U. S. colleges. WPEN and BBC have the right to reject questions. A promotional essay contest ties in with the show, with the winner getting trip to London. The English accents are sometimes tough to fathom, but the program nevertheless is indicative of initiative of a high sort. Quiz in Reverse

It's Gettin' To Be a Habit

NEW YORK, June 19 .- Some 22 stations competing in The Billboard's First Annual Local Program Competition have come thru as two or more time winners, making a habit out of laurel-copping. Leading the pack is WOR, which has four awards all told, two of them honorable mentions. Only two stations won two first places, one being mighty WTMJ, Milwaukee; the other, 250-watt KECK, Odessa, Tex. The full list of repeat winners follows:

WOR-New York City (50,000) First (music, classical and semi) for "Contemporary Music" Second (comment) for "Robert S. Allen" Honorable Mention (public service) for "Name Your Poison" Honorable Mention (quiz) for "The Five Mysteries"

The Woman's Voice Honorable Mention—KMPC, Los Angeles

Producer-Cast: Jeanne Gray Sponsor: Milliron's Agency: Bill Hunter

Jeanne Gray's idea is to make this show the listeners'. They send in suggested topics for discussion, opinions, et al. Miss Gray tries to make the show mirror their thoughts. On the show caught, Miss Gray spoke about a 14-day budget menu which would feed a family of four for between \$20 and \$22 weekly. Named the dishes, and it sounded very intriguing. The program is done with and without guests. One guest was Dianna Cyrus, a commercial airline pilot scheduled to fly solo around the world this summer. Women listeners, we believe, would find this interesting. The diction of Miss Gray is clear, and her manner is simple and effective.

Three Corner Club Honorable Mention-WINS, New York

Producer-Writer: Barbara Will Emsee: Johnny Clarke

Evidently operating on the theory that propagation is here to stay, WINS is airing this program for the maternal member of the family. Emsee

KECK-Odessa, Texas (250-1,000) First (news) for "West Texas on Parade" First (music, folk and Western) for "Cecil Brower's Western Band"
WTMJ-Milwaukee (5,000-20,000) First (music, classical and semi) for "Encore Echoes"
First (music, folk and Western) for "This Is America"
WNBC-New York City (50,000) First (public service) for "Housing-1917" Second (women) for "The Kuhns"
WNEW-New York City (5,000-20,000) First (public service) for "Little Songs About Big Subjects" and other public service programs Second (music, disk jockey) for "Canada Lee Show"
WMAQ-Chicago (50,000) First (news) for "Reporter at Large" Third (music, popular) for "Art Van Damme Quintette"
WSAM-WSAL-Saginaw, Michigan (250-1,000) Second (news) for "The Tenth Councilman" Second (music, disk jockey) for "Grandpappy and His Grammyphone"
KLAC-Los Angeles (250-1,000) First (music, disk jockey) for "570 Club" Honorable Mention (public service) for "I Witness Death"
KUOM—Minneapolis (5,000-20,000) Special Award (public service) for "University Reports to the People" Honorable Mention (music, classical and semi) for "Minneapolis Symphony Orchestra Rehearsal"
WBBM—Chicago (50,000) First (public service) for "Report Uncensored" Honorable Mention (comment) for "Edward Holles"
WCCO-Minneapolis (50,000) Second (music, classical and semi) for "Let's Listen to the Classics" Third (public service) for "Neither Free Nor Equal"
WMBM-Miami Beach, Florida (250-1,000) Second (women) for "Radio Neighbor" Third (music, church, devotional and spiritual) for "Harmony Four"
WOV-New York City (5,000-20,000) Second (comment) for "Lisa Sergio" Third (public service) for "The American Family"
WQXR-New York City (5,000-20,000) Second (music, classical and semi) for "WQXR String Quartette" Third (quiz) for "Much Ado About Music"
WJTN-Jamestown, N. Y. (250-1,000) Second (quiz) for "Art Metal Scholarship Award Program" Third (news) for "Jamestown's Passing Parade"
CKEY-Toronto (250-1,000) Third (public service) for "How To Be a Statistic, Too!" and "Focus on '48" Third (music, folk and Western) for "Hayloft Ho-Down"
WKY-Oklahoma City (5,000-20,000) Second (public service) for "The Editors Speak" and "Creed, Color and Co-Operation" Honorable mention (quiz) for "Quizdown"
WRVA-Richmond, Va. (50,000) Second (music, folk and Western) for "Old Dominion Barn Dance" Honorable mention (quiz) for "Quiz of Two Cities"
WMCA-New York City (5,000-20,000) Third (public service) for "A Home To Live In" Honorable Mention (quiz) for "Quizdown"
KOMO-Seattle (3,000-20,000) Honorable Mention (public service) for "Youth Views the News" Honorable Mention (music, classical and semi) for "Tone Portraits"
WINS-New York City (50,000) Honorable Mention (public service) for "One-Tenth of a Nation" Honorable Mention (women) for "Three Corner Club"
WTHI-Terre Haute, Indiana (250-1,000) Honorable Mention (news) for "Don Sherwood News Review" Honorable Mention (women) for "Good News"

Second Place-WONS, Hartford, Conn.

Producer: Ralph Klein Director: Byron Clark Emsee: Roy Hansen Announcer: Bob Gillespie

This neat little package features emsee Roy Hansen, who rides the local disk range in the wee hours, running a quizzer with a twist and making with plenty of gusto and good humor. Rather than shooting the usual queries at contestants, the format calls for Hansen to supply the answer and have the participants supply the questions that fit. Missers have to perform consequences, which run the gamut from eating popcorn with chopsticks to engaging in romantic monolog. Director Byron Clark's pacing holds things together neatly and makes it an amusing airer.

Much Ado About Music Third Place-WQXR, New York

Emsee: Allyn Edwards Announcer: Richard Shepard Pianist: Leonid Hambro

Much Ado About Music is a tight little program, interesting and well-(See QUIZ PROGRAMS on page 15)

RADIO-TELEVISION 10

Hayloft Hoedown

Reviewed Saturday (12), 9:30-10 p.m. Style-Hillbilly variety show. Produced by Sid Diskin, of ABC, originating on WFIL-TV for ABC.

Several years on the American Broadcasting Company (ABC), WFIL's Hayloft Hoedown show is



now on tele. It's a whooping prairie parade of cowboy songs and specialties that lends itself well to video requirements. Altho the cameras are located in the back

difficult, there's everything in song and dance to satisfy the hoedown devotees squatting in front of the cathode at home.

There's plenty of pace from scratch, with a large cast making for the variety. It's bound to give even the most blase cliff-dweller a hankering for the hillbilly. The large company on stage establishes the hoedown mood, with the tele cameras merely looking in.

lines to introduce the musical roundup, keeps 'em moving fast before the cameras. With the Sleepy Hollow Gang of musicians and a troupe of Ranch Square Dancers setting the stage for a rousing start, it's a colorful setting for the cameras. The clanking of cow bells joins in with the audience applause to keep the rustic atmosphere intact between specialties.

The show caught had the baritoning of Jack Day, assisted by the Murray Sisters (2), who returned later for a harmony yodeling trick of their own; the mountain music of the Bland Brothers as they picked away at the guitar strings; the romantic cowboy chanting of Jesse Rogers to his own guit-box strums; the comedy tap terping of Smoky and Henry, black-faced team; the novelty Mexicali singing of Peewee Miller as he picked away at the bull fiddle strings; the rhythm chanting of Pancake Pete (Newman); the accordion squeezings of Monte Rosci for a polka melody; the Western hot rhythms of the Stuff Jumpers; the square dance fiddling of Curly Herdman, with a traditional caller as the Ranch Square Dancers stepped out in the audience to pick up partners for a do-see-do. In addition to the regular Hoedown cast, cameras take in the week's guestars. On the show caught there was added Western musical enjoyment in the backwoods singing and strumming of the Milo Twins, along with the romantic warbling of tall and handsome Wesley Tuttle. That's plenty of music, song and dance packed into 30 minutes, and all plenty good to make the viewer stick with it every Saturday night. Maurie Orodenker.



Jerry Wayne Show Reviewed June 16 Sustaining Via CBS

of the large hall, making close-ups | Mondays thru Fridays, 7:30-7:45 p.m. Estimated Talent Cost: \$2,500; producer-director, Oliver Daniel; announcer, Arthur Hannes; cast: Baritone Jerry Wayne, Alvy West's Little Band.

Current Hooperating of the Program

(Sustaining)None Current Hooperating of shows of this ("Edward R. Murrow") 5.7 CURRENT HOOPERATINGS OF PROGRAMS **ON OPPOSITION NETWORKS** Elmer Newman, sticking to straight ABC: "Long Ranger" (MWF) 8.7

NBC: SustainnigNone There's a commendable amount of variety in Jerry Wayne's quarterhour, across-the-board show, com-

mendable because on a musical quarter-hour program it is not easy to attain an adequate change of pace in the limited allotment of air time.

This is how the format shapes up. Wayne initiates the session with a solo. Follow-up is a bit of chatter with guest Maxine Sullivan, who then obliges with a ballad. Alvy West's Little Band does its turn, followed by Wayne and Miss Sullivan in a duet. This layout strikes us as very good routining, and it's all the more effective in view of the fact that the performers are very capable in their fields. Wayne's baritone pipes contrasted pleasantly with the distinctive chirping style of Maxine Sullivan. Too, their duet, We Just Couldn't Say Goodbye, with its use of trick lyrics, was an especially sparkling turn, lilting and clever. Combine this with the interesting instrumentation of Alvy West's band, and you have a very listenable quarter hour.

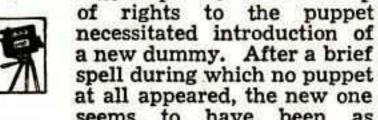


The Billboard

Howdy Doody

Reviewed Thursday (17). Style-Kids' program. Sustaining via WNBT. New York, Monday thru Friday, 5-6 p.m.; director, Roger Muir; technical director, Heino H. Ripp; cast: Bob Smith and Howdy Doody.

Bob Smith and his Howdy Doody show continue to roll merrily along, even tho the dispute over ownership



a new dummy. After a brief spell during which no puppet at all appeared, the new one seems to have been as warmly accepted by the moppets as the old, if the hundreds of kids who

clutter up the third floor at Radio City every afternoon are any indication. To aid the transformation, a sign behind Howdy announces that he has "the new look with the old voice." The vocal organs are Smith's, of course.

The new dummy is a little more wholesome looking than the old, taking on almost a rustic appearance. The black strings which make him move are far too obvious, however, and the station might do some color experimenting to make them somewhat less obtrusive. Also the dummy's mouth seldom starts and stops working in unison with Smith's voice and frequently the discrepancy is annoying.

and find a state of a June 26, 1948

The Comedy Writers' Show

Reviewed June 13

Sustaining Via ABC

Sundays, 10-10:30 p.m.

Estimated Talent Cost: \$2,500 (as commercial); moderator, Ben Brady; announcer, Paul Masterson; director, Sy Fischer; producer, Frank Cooper; cast: Panel of four gag writers, Johnny Murray, Roger Price, Sid Fields, Leonard Stern. Current Hooperating of this and preceding program (Sustaining)None Current Hooperating of show following ("Jimmle Fidler") 3.8 CUBRENT HOOPERATINGS OF PROGRAMS **ON OPPOSITION NETWORKS** NBC: "Take It or Leave It" 12.7

CBS: Sustaining None MBS: Sustaining None

If a guy writes funny, why can't he be funny on the air? And if four guys can write funny, why can't they



be four times as funny as one on the air? Algebraically and arithmetically it sounds like an easily provable proposition; in practice it doesn't quite come off. The

Comedy Writers' Show, a new Frank Cooper production, sustaining on the American Broadcasting Company (ABC), has promise, but in performance proves to be moderately diverting.

In turn, this offers another interesting proposition, to wit, that a comedian actually isn't merely the puppet of his gag and is in fact funnier than his writers, singly or collectively. A lot of the gags the four writers pulled on this program Sunday (13) were funny, but they lacked impact. Reason? They didn't have the timing, pacing and delivery of a Hope, Benny or Gardner.

And in turn this may mean that The Comedy Writers' Show can still be worked into an easily salable program. It's transcribed now, but apparently what it needs is more rehearsal, more editing and more sharpening up. In that way a lot of the weakies and oldies could be eliminated and the potential reached. Jerry Franken.



America Song

Reviewed Wednesday (16). Style-Music variety. Sustaining via WNBT, New York, Wednesdays, 8-8:15 p.m.; director, Ira Skutch technical director, Heino H. Ripp; cast: Paul Arnold, Nellie Fisher and Ray Harrison (dance team).

America Song is a simple, unassuming television program, but one which is completely satisfying. One reason



is that it stresses so thoroly the visual angle, yet remains unpretentious and charming. The show consists merely of the folk singing of Paul Arnold, accompanying himself

on the guitar, and dancing by Nellie Fisher and Ray Harrison. Sometimes Arnold is on the screen alone; other times, he and the dancers are shown; other times, just the dancers, with Arnold singing off screen.

The setting uses a woodland locale, with Arnold singing folk classics of the Casey Jones or Bluetail Fly genre. He makes a good appearance and has a pleasant voice. The hoofers are fresh and youthful looking and their loose-limbed, enthusiastic "interpretations" of Arnold's tune just fit the bill.

Paul Ackerman.

Under Arrest Reviewed June 6 Sustaining Via MBS

Sundays, 5-5:30 p.m.

Estimated Talent Cost: \$1,500; producer-director, Wynn Wright; writer, William K, Welles Jr.; music director, Milton Kaye; announcer, Ralph Paul Cast: Joe DeSantis (Police Capt. Jim Scott), Margaret Draper, Jim Bowles, Roc Rogers, Jackie Grimes, Mort Lawrence. Current Hooperating of the program (Sustaining) None Current Hooperating of show preceding ("True Detective Mysteries") 7.3 Current Hooperating of show following ("Quick as a Flash") 5.9 CURRENT HOOPERATINGS OF PROGRAMS ON OPPOSITION NETWORKS

	ADU:	oustaining						TIONE
L.	CBS:	"Here's To	You'					2.5
	NBC:	"Ford The	ater"					3.4
. 1	100 AC			1121207	-125-32	20 Mar	1000	1 P P P P P P P P P P P P P P P P P P P

Under Arrest is typical crime programing. The leads are Joe DeSantis, in the role of Police Capt. Jim Scott,

who wages unceasing warfare against lawbreakers, and Margaret Draper, who plays Susan Webb, reporter, aid and inspiration to the gal-

lant captain. The action gets under way rapidly, the plot concerning itself with tracking down two criminals who specailize in garage

The captain and Margaret, it is sufficient to say, corral the evildoers, and this happy circumstance makes possible the script's use of the sentence: "Those crooks always make a mistake." In other words, crime does not pay. But it apparently pays off Hooperwise, for the appeal

Still Hot Stuff

Apart from these comparatively minor complaints, however, the show remains a hot item for the youngsters. Besides old movies (a Harry Langdon slapstick short, on the day reviewed) the show is continuing Howdy's campaign for the presidency. Running against him is the mysterious Mr. X, who is supposed to have supplied the free lollipops passed out to the kids in the "peanut gallery," whose facial expressions continue to be one of the more fascinating aspects of the airer. Still around, too, are the quickie drawings whipped up to accompany yarns spun by Smith, in this case the old legend about the shepherd who cried "wolf!" too often.

Smith still shows admirable restraint in his handling of the more obnoxious members of the studio audience, and even keeps some from tears by bringing the portable mike over to them and engaging them in conversation. It's quite clear that this has become one of WNBT's best known shows. And Howdy might make a better president than several human politicians currently contending for that office.

Sam Chase.

of the program is frankly dependent on the excitement attendant upon stick-ups and such like activities.

In addition to the "Those crooks always make a mistake" routine, there's another bit of moralizing on the program—a brief talk by Captain Jim in which he points out: "A policeman's job is a responsible one." Well, these occasional trimmings perhaps make crime programs more palatable to a segment of the radio audience. Whether they actually do depends upon your philosophy of programing. But apart from such considerations, Under Arrest, judged as a crime show, is a good one. It has action and pace. the script writer is adept at working up suspense, and DeSantis and Miss Draper play their leads handily.

Budgeted at a very reasonable price tag, it would seem a reasonable buy from a sponsor's point of view.

Paul Ackerman.

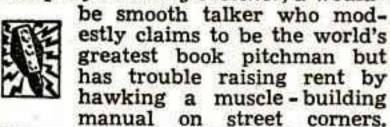
Johnny Fletcher Reviewed May 30 Sustaining Via ABC

Sundays, 7:30-8 p.m.

Estimated Talent Cost: \$6,000; producer. Don Sharpe; director, Bill Rousseau; writers, Bob Rys, David Friedkin, Morton Fine; Music, Buss Adlam's orchestra; announcer, Owen James; cast, Bill Goodwin (Johnny Fletcher), Sheldon Leonard (Sam Cragg).

and following (Sustaining)None CURRENT HOOPERATINGS OF SHOWS ON OPPOSITION NETWORKS 38: "Blondie"
ON OPPOSITION NETWORKS
38: "Blondie" 7.0
BS: "Behind the Front Page" 2.3
BC: "Bandwagon" 15.8

The latest addition to radio's gumshoe circle is American Broadcasting Company's Johnny Fletcher, a would-



Johnny, as played by Bill Goodwin, apparently will persist in poking his nose into places where it will get pinched. It is expected the result would be laughter and suspense. Initial outing of the series, however, proved to be episodic, confusing and with few original humorous moments. Biggest laugh of the show came from the mention of that magic town, Cucamonga. The only thing missing was a crack about Brooklyn.

Fletcher's sidekick, Sam, was described as a giant of a man who parades about in a loin-cloth as the living embodiment of the training taught in the books peddled by the duo. Sheldon Leonard, movie toughie, did what he could with the role of (See Johnny Fletcher on opp. page)



hold-ups and murder.



The Billboard

Drug, Food Budget Cuts Hit

Ditch Bergen? 1G Times No! FCC Ganders Giveaway Craze

NEW YORK, June 19. - Reports that Standard Brands was planning to drop Edgar Bergen and substitute a cheaper show were emphatically denied by representatives of the company this week. Rumors, published and otherwise, have been rife for some time. This week the sponsor declared Berger would return to the air, as scheduled next October 3.

Bergen is now in Europe. John U. Reber, head of radio for J. Walter Thompson, Inc., handling the account, is with him.

CBS Polk Murder Airer Highlights Threat to Newsmen

NEW YORK, June 19.-In a dramatic recounting of the physical facts connected with the murder of George Polk, Columbia Broadcasting System (CBS) correspondent, top CBS newsmen in a broadcast today at 7 to 7:30 p.m. emphasized that the crime constituted a direct threat to freedom of speech and freedom of movement for journalists. Polk's body was found in Salonika Bay six weeks ago.

The program, which included analyses by Ed Murrow, Howard K. Smith and Don Hollenbeck, CBS newsmen, indicated that the crime had the trade-marks of a political murder; that it was incumbent upon the State Department to press for a solution, and that Greece, as a soverign nation with four police forces, must establish the motivation and the identity of the criminal.

The special broadcast, titled Report No. 1 on the Murder of George Polk, TT. was the first of a series and will be followed by others seeking a solution of the crime in pointing out the large implications of the murder, namely that the survival of truth is at stake.

NEW YORK, June 19 .- A decision | sales. The Kellogg departure from this week made by the Kellogg Company to drop its last two remaining radio shows, Breakfast in Hollywood and Galen Drake, highlights a growing economic problem in radio. It is difficult under the present high costs of labor, materials and manufacturing to maintain heavy budgets. This is particularly true, according to sales execs, in the food, drug and soap fields.

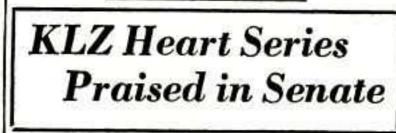
In dropping its two shows, both airing on the American Broadcasting Company (ABC), Kellogg is bowing out of radio completely, after years as a fairly extensive spender. A few months ago the same account gave up Superman on the Mutual Broadcasting System (MBS). In all three cases, Kenyon & Eckhardt, the agency for Kellogg, stated that the appropriations would be spent in other media, including black and white, outdoor and point of sale promotion.

Within the past few weeks Sterling Drugs, Colgate-Palmolive-Peet, General Foods, Noxzema, Fitch, Brown & Williamson, Kaiser-Frazer, Listerine and other accounts have either dropped programs or retrenched in their radio appropriations. In virtually all cases, the moves were spurred by the same problem. In been dictated by a decline in product 'society."

Naish, Fred Robbins, Landts

radio, it is stated, stems directly from the fact that despite good sales, peak production costs have cut profits terrifically.

Breakfast is a half-hour show. the first half of which is sponsored by Procter & Gamble. Kellogg drops both segs July 23.



WASHINGTON, June 19 .- Tribute to KLZ, Denver, for its heart disease series, Knave of Hearts, was paid on the floor of the Senate last week by Sen. Edwin C. Johnson (D., Colo.) Johnson told the Senate that "KLZ not only provided valuable station time, writers and actors, but also spent considerable sums of money in many forms of paid advertising to call attention to this heart series and to insure its reaching the largest possible audience."

The senator quoted the head of the Colorado Medical Society as saying, "This series is undoubtedly the finest production of this kind ever produced only a few instances have the cuts in co-operation with a medical

Lawyers Hunt Radio; Kellogg Cancels Out Violations of Lottery Ban If Any, Gimmick May Die

RADIO

11

(Continued from page 3) required by any law of the United States, and no person operating any such station shall knowingly permit the broadcasting of, any advertisement of or information concerning any lottery, gift enterprise, or similar scheme, offering prizes dependent in whole or in part upon lot or chance, or any list of the prizes drawn or awarded by means of any such lottery, gift enterprise, or scheme, whether said list contains any part or all such prizes."

The Communications Act contains strong enforcement teeth for this section. It provides for a maximum fine of \$1,000 or year's imprisonment, or both, "for each and every day during which such offense occurs." Few other sections of the act provide such stiff penalties, but few other sections are so puzzling to legal interpretation.

It appears likely that FCC will embark on an official determination of the legal status of giveaways before a crack-down on individual alleged offenders, and even in the event the FCC should find giveaways contrary to the law, ample time presumably would be given for broadcasters to halt the practice without being subject to the penalty. Altho FCC's legalists are informally surveying the question, Chairman Wayne Coy has not yet called for an official determination of the programs' legal status. Some FCC-ers are guessing that the chairman may not call for such a determination unless a formal petition or complaint is now in the 10:30-11 p.m. slot, is filed with FCC by any individual or group.

JOHNNY FLETCHER

(Continued from opposite page) the brute with the muscle-bound brain, and managed to wring some laughs out of attempts to be cultured by spouting poetry. Needless to say, Johnny and Sam wound up the week's adventure as broke as when it began, being heckled by Peabody, manager of the hotel they reside in, who undoubtedly will threaten them with eviction each week. The story line needs simplification and the writing needs more subtlety. Otherwise, it's back to that street corner with the books. Sam Chase.

DES MOINES, June 19.—Phil Hoffman, manager of KRNT here, has been appointed manager of WOL, Washington, with Bob Dillon, formerly commercial manager of KRNT, moved up to manager. Both stations are owned by the Cowles Broadcasting Company. Hoffman will continue as a veepee.



Set for New CBS Packages

(18) with four new web packages switches to 9:30-10 p.m. July 10. wrapped up. The layout is as follows:

Mickey Rooney will debut as emsee in a new 30-minute program, Hollywood Showcase, within a few weeks. Format will involve presentation of top professional, young talent. Origination will be Hollywood, and show will be aired in the Sunday, 10-10:30 p.m. slot now held by Shorty Bell, Rooney's current opus. The latter program, an expensive proposition, never clicked. Hence the decision to try Rooney in a completely different type show.

The second new package is The Little Immigrant, a documentary series for which Robinson has signed J. Carroll Naish, character actor. This will be written by Cy (My Friend, Irma) Howard and is scheduled for a fall debut. Origination point will be Hollywood. This will be Naish's first network series.

The third package is the Landt Trio, which will come back to CBS June 28 in the old Singalong program, a combination music and audience participation show. Program will be done across the board, 10:30-11 a.m., with Jack Carney producing and Phil McHugh directing. The trio, absent from the web for two years, includes vocalist Carol Ames, pianist Johnny Cole and organist Chet Kingsbury. New York origination. Landts are radio old-timers.

Fourthly, Fred Robbins, WOV disk jockey, starting July 3, will emsee a live CBS show titled Let's Dance, America. Format involves interviews with band leaders and music by top maestros via remote pick-ups thruout the nation. Time will be Saturday, 10-10:30 p.m., for the first

NEW YORK, June 19 .- Hubbell show, but one week later, July 10, Robinson, Columbia Broadcasting program expands to a full hour. System (CBS) program chief, re-turned from the Coast yesterday is now in the 10:30-11 p.m. slot.

"GAVEL TO GAVEL" COVERAGE **OF THE REPUBLICAN AND DEMOCRATIC** CONVENTIONS DIRECT WIRE FOR THE LISTENERS OF Warner Brothers B KF W IN HOLLYWOOD with **CLETE ROBERTS** "Public Service Is a Public Trust"

'49 'Voice' Pacts Rushed; Present New York **Ones End July 1**

WASHINGTON, June 19 .- Negotiations for 1949 fiscal year contracts to handle Voice of America programs are being rushed thru in New York to beat the July 1 expiration date for current contracts, Jesse Mac-Knight, advisor to the Assistant Secretary of State George Allen, told The Billboard this week.

While the State Department expects to let other broadcasters handle a share of the programs, MacKnight said that present negotiations are solely with the National Broadcasting Company (NBC) and the Columbia Broadcasting System (CBS). The two webs at present hold all of the private contracts for Voice programing.

Discussions with others who want to take part in the programing will be held some time in the next 30 days, MacKnight said, after the State Department has set up its central sources section which will provide a complete check of all scripts.

Contracts with a half dozen domestic stations which beam the Voice overseas via short-wave transmitters are being renewed without any hitch, the State Department office said. One or two stations which have seen their labor costs go up will receive slightly fatter State Department checks in compensation. The **30-odd overseas transmitters are con**trolled either by the State or the War Department, and no contracts are necessary for continued operation of these stations, MacKnight stated.

TALK OF THE TRADE

TIM McLEAN, NBC's magazine editor, has resigned from the web's press department to open his own publicity office. Al Kastner, column editor, has been appointed acting mag editor. The press department loses another stalwart, albeit female: Hallie Robitaille, secretary to Syd Eiges, vicepresident in charge of press. Miss Robitaille retires to private life. . . . Ed Byron on vacation thru July, with Earle McGill to direct Mr. District Attorney while Byron sails his new 38-foot cruiser.

Allen Ducovny named director of the Treasure Chest series, debuting Monday (21) on Mutual at 5 p.m. His duties as director of Superman will be taken over by Jessyca Maxwell Associates. . . . Bob Smith, starting Monday (21), takes a week's rest from his seven WNBC shows. Pinch-hilling for him will be Norman Brokenshire, Dick Dudley, Wayne Howell and Tex Antoine.

TOMMY COWAN, of municipal outlet WNYC, drew kudos for his announcing Saturday (12) anent the city parade in connection with New York's Golden Jubilee Celebration. He did six continuous hours of running commentary.

CBS Sports Director Red Barber, Assistant Director John Derr, CBS London correspondent Stephen Laird and writer researcher Judson Bailey assigned to cover the summer Olympic games in London, July 30 thru August 14. . . . George Bristol appointed manager of the presentation division of the C3S sales promotion and advertising department. . . . Larry Loewenstein, of the WINS press department, a father for the second time. . . . Clarence L. Doty, sales manager of WJZ, named executive assistant to Murray B. Grabhorn, veepee in charge of ABC's owned-and-operated stations.

Chicago

CHARLES ADELL, formerly with Weed and Blair, station reps, has joined ABC here as account executive. . . . Elsie Martin, former assistant to Les Wienrott, local producer, has joined WIND as gal Friday to Ralph Atlass, station manager. . . . Douglas Stone, member of WBBM program department, has joined continuity staff of WGN. . . . Jim Hurlbut, WMAQ-NBC Chi commentator, received a watch this week from Vice-President I. E. Showerman, in recognition of his winning first place in local news classification of The Billboard's recent program competition. . . . WBBM news editor, Everett Holles, will cover Republican convention and broadcast directly from Convention Hall. . . . Mac and Bob, blind singing team of WLS, last week celebrated 25th anniversary as showbiz team. . . . I. E. (Chick) Showerman, NBC central division v.-p., has been appointed member of University of Illinois Foundation. . . . Art Harre, manager of WJJD, this week signed contract with Louis Kanne, head of Atlas Brewing Company, under which brewery will sponsor exclusively on WJJD next fall all games of Chicago Cardinals, national pro football champs. . . . Paul McCluer, NBC central division sales manager, this week announced Kraft Food Company has renewed Music Hall program for 52 weeks effective July 22.

Ross Mulholland Into Production, Syndication Biz

DETROIT June 19.-The organization of Ross Mulholland Productions here moves WXYZ's ace disk jockey, known as the Barefoot Boy. into the production and syndication field, with plans being launched in several directions. Mulholland embarks next week on a string of daily visits to stations in Michigan and Ohio.

The main offerings will be the Junior Barefoot Society, the kid hour on Mulholland's regular show, and a gimmick using old-time player piano music interspersed into his regular show daily. The kiddie show, now sponsored by the R. H. Fyfe shoe store here, is the subject of dickering with RCA Victor for national sponsorship. Meanwhile, Mulholland is building up his own "wax network" on these features and is figuring on using tape recording for the physical handling of the programs if enough stations are able to handle it. The player-piano bit, in fiveminute segments, would be sold primarily for use in local jockey shows.

Meanwhile, the Barefoot Boy show itself may be built up into a radio "trust," appearing in six or more major market areas. Current negotiation is under way with Owen Uridge, manager of WQAM, Miami, who was in Detroit this past week, with the possibility that Terry Washburn would handle the actual show if the station okays the deal, working under Mulholland's direction and using the same general format.

In the background, Mulholland Productions is cooking up three television shows for fall presentations.

Canada Move Started To Nix Radio Set Tax Hollywood

MONTREAL, June 19 .- A movement has been started in opposition parliamentary circles to have the \$2.50 radio receiving set tax removed. It came about when a member suggested in Parliament last week that the cost of collecting the tax-\$571,439 a year—was far too high for the amount involved.

Under ordinary circumstances a move of this kind, which may be intended only to embarrass the government, could be ignored. However, the whole Canadian Broadcasting Company (CBC) question has now become a touchy affair in Canada, since the government-controlled radio body rejected applications by indie ops for television operation. It follows, then, that anything appertaining to CBC is subject to the closest scrutiny and criticism.

There is little possibility, however. that the radio license set-up will not be changed for a long time to come. However, should there be a probe of CBC's operations, which demand is growing every day, the revising of the radio tax formula is quite possible, according to sources close to the situation.

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KAY KYSER waxed a new talent hunt show last week for fall perusal. . . . George E. Ledell Jr., joined KFI's promotion department. . . . Ed Cashman, producer of Texaco Star Theater, mourned loss of his mother last week. Chores on the airer were handled by Bunny Coughlin while Cashman went East to attend funeral. . . . Harry (Parkyakarkus) Einstein, much improved in health since recent spinal operation, is talking tele plans with Mutual execs. Show will be packaged by Parky and his producer, Maurice Morton.

Eddie Cantor is backing Billie Burke in new show idea for fall sponsorship. ... Producer Don Daviss back at the controls of Mutual's Keep Up With the Kids after surgery. . . . KFI-TV expects to have its first test patterns aired within 10 days. . . . Dennis Day set for another season with Jack Benny, squelching rumors that he was leaving comic to start another show of his own. . . . Mimic Arthur Blake got a barrel of publicity last week when his impersonation of Louella Parsons was blue penciled out of the Eddie Cantor show after dress rehearsal. Seems Louella's agent, Wynn Rocamora, squawked at Blake's biting satire.

OU PLACE, Coast radio head for Russell M. Seeds Agency, writing, directing and producing first local video show for the agency over KTLA.... William Larimor named account exec for ABC's Hollywood sales staff. . . . T. Papich, research head for CBS' Western sales promotion department, resigned to become biz manager for Frank Fortier Production.

From All Around

DHIL HOFFMAN, vice-president of the Cowles Broadcasting Company and formerly manager of KRNT, Des Moines, appointed general manager of WOL, Washington. . . . Com. T. A. M. Craven, who has been acting manager of WOL, will remain in Washington as vice-president of the Cowles Company in charge of engineering. He will devote much time to Cowles' interests in FM and TV.... Jack Henry has joined the WOL announcing staff.

Dwight D. Eisenhower will take his first post-retirement radio talk July 4 on The Veteran Wants To Know program over Mutual. . . . George W. Trendle, head of Trendle-Campbell Broadcasting Company, Detroit, named chairman of the board of the Huron-Clinton Metropolitan Authority, regional park and waterway planning body. . . . George Cross, announcer, at WEXL, Detroit, scheduled to marry Shirley Rose this week.

WENTY-EIGHT-YEAR-OLD John Sinclair is new manager of WIBU, Madison, Wis., succeeding Ralph O'Connor, who resigned to become manager of WISC, new ABC outlet to be built in Madison. . . . Robert Meeker Associates appointed national rep for WJPS, Evansville, Ind. . . . Robert Snyder named director of special events and promotion for WBCA, Schenectady.

88% of Eligibles Vote in AFRA-**NLRB** Election

NEW YORK, June 19. — An average of 88 per cent of the eligible members voted in the National Labor Relations Board (NLRB) - American Federation of Radio Artists (AFRA) election held here this week. The election was held to determine whether AFRA will continue to have a union shop clause in its contract with the four networks.

In New York, out of a total of 1,144 eligible voters, 96 per cent cast ballots. In Los Angeles, out of 987 eligible, 92 per cent voted; in Chicago, out of 308, 88 per cent voted and in San Francisco 75 per cent voted. The total eligible, including 242 absentee voters, was 2,748.

While it's considered certain the vote was completely AFRA, official tabulations will not be ready until around July 1.



WASHINGTON, June 19.-Radio salesmen working on a strictly commission basis are excluded from Social Security benefits under a law enacted over the President's veto by both houses this week. In effect, the measure defies the Supreme Court, which held in 1947 that commission salesmen are regular employees under the Social Security Act.

In vetoing the bill, President Truman objected to excluding from Social Security an estimated 750,000 commission employees. The House, however, overrode the veto by 297-75 and the Senate by 65-12.

The Billboard

MUSIC 17

Dealer \$\$ Search; Wax Fluffed NAMM Show **Cuts Disk Biz; Accents Horns**

Radio and TV Get Play

CHICAGO, June 19.—The summation of the National Association of Music Merchants' (NAMM) convention this week: A constructive show for the piano and instrument trade, a fair share of biz for the radio-tele brackets and a brush-off for the record industry.

Altho registration topped 6,500 (better than last year's total), a topheavy batch of manufacturers, exhibs and distribs dragged down the dealer count, while the "seeing" not "buying" attitude of the latter made it evident that much like last year's show, little business was being written.

Record Reps Piqued

A pique developed by the record reps at the convention stemmed from the absence of any dealer clinic, forum or talk on the wax end of the music merchants' business. Altho NAMM is never heavyweight on disk selling phases of the music store's operation, this year's representation was devoid of any attempt to even throw a gesture at the platter peddlers. With over 40 record manufacturers exhibiting, the opinion was that NAMM, despite its inability to deal with any major disk manufacturing org (there being none which encompasses the major firms), could have consulted the small-label Phonograph Record Manufacturers' Association or at least have called upon the majors to help out with a seminar or disk-selling spiel directed at the attending dealers. As it stood for the diskeries, the exhibs on the floor contented themselves mostly with opening new accounts, meeting and reshuffling distribs, talking shop among themselves and getting a bearing on dealer problems. Schooled by previous NAMM shows, the exhibs evidenced no surprise at the lack of business to be written, but accepted it as unimportant, compared with other reasons for attendance. But a sulk that was only whispered last year-directed at NAMM along with the attitude that the disk biz was not properly presented at such an all-inclusive convention-became more pronounced as the diskers registered one gripe after the other at the lack of NAMM attention given to disk-dealer aids or education.

Universal Unveils

CHICAGO, June 19.—Universal Records unveiled its "quality control" this week before distributors during the National Association of Music Merchants' convention. The new recording process, according to Bill Putnam, Universal prexy, eliminates one-third of the surface noise and saves a quarter of the wear on shellac platters, with no additional cost.

The new shellac disk differs in no way in physical content. The change is in the recording process, which thru use of a new type recording amplifier, reduces distortion in higher frequencies. The first quality control disk will be released August 1, with two major independent firms signifying that they will utilize the new process, six months after that date, when Universal will make it available to all diskeries.

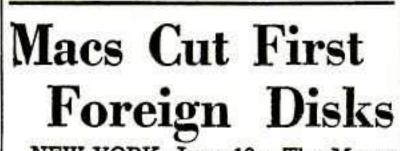


WASHINGTON, June 19.-Capitol Records, Hollywood, has entered into a stipulation with the Federal Trade Commission (FTC) to refrain from making unqualified claims in advertising phonograph needles, the FTC announced this week.

"Quality Control" Dealers Given Crystal Ball **Routine; Experts See Keen Competish in Year To Come**

Credit Buying, Prices, Trade Unification, Trends Aired

CHICAGO, June 19 .- Music dealers were alerted to heavy competition they are going to face during the next year and were told by experts in various fields how to buck competition during the National Association of Music Merchants' convention here this week. All speakers pointed to the next 12 months as a good buying year, but cautioned that if retailers want to get their cut they'll have to work for it. Installment buying and charge accounts, which represented only a small portion of buying power during the war, is steadily moving back to normal, Thomas W. Rogers, executive



NEW YORK, June 19 .- The Merry Macs vocal group became the first American talent to wax for a foreign diskery since the imposition of the Petrillo ban. While in England for theater appearances, the Macs, whose pact with Majestic expired when the firm developed financial difficulties, signed to do some dates for the English Decca diskery, which in turn controls and owns the London label here. The Macs cut four sides with FTC reported Capitol as agreeing accompaniment by the Squadronaires Tunes sliced were Knickork. Knack - Paddy - Wack, Windshield Wiper, Slow Boat to China and Standing in Need of Prayer. Previously, tunesmith Hugh Martin cut some sides in France which were to have been made available to the Signature diskery. This is in addition to the musical backgrounds for vocal dub-ins which have been sliced in Europe for the Mercury and Capitol firms.

v.-p. of the American Finance Company, pointed out, and music retailers must study means of financing such consumer credit. From 1929 to 1941 consumer credit averaged about 10 per cent of the disposable income of this country, while at the end of 1947 it represented only 7.63 per cent of the disposable income but showed steady climb. A survey of sales finance companies all over the country by Rogers showed that while these firms have never had a great deal of music merchant financing paper, there is a thoro interest in such financing as evidenced by remarks from some questionnaires, which showed that regional meetings of credit men had brought up music credit financing as a good potential. Those who had done music retail biz financing almost unanimously found it a good risk. Finance companies pretty generally said that in dealing with music buying financing they had asked the following terms: Minimum down payment, 20 per cent, and maximum term on balance, 24 months, while on radio and record players they hiked the down payment to 25 per cent and a limit of a year for full payment.

Pubs Happy

As for music publishers, there were only two who actually exhibbed on the floor: The M. M. Cole and the Mills-American Academy of Music firms. The Cole firm, strictly a standard-music firm, reportedly was satisfied with its reaction there. Jack Mills told The Billboard that he was thrilled with the important results of his firm's presence at the convention. Not only was he the only combined pop and standard music firm to exhibit, Mills said, but the NAMM show had always proven beneficial in many good-will and long-term aspects not directly linked to the sale of sheet music. The current show gave him even more satisfaction than others, he felt elated that he was the only pop pub present.

For the horn, keyboard and instru-(See NAMM Show on page 36)

that it will not designate needles tipped with synthetic sapphire as "sapphire" or represent that needles will give any stated number of plays "without plainly indicating that they may chip, break or wear, causing sound distortion and resulting in improper tone fidelity."

ASCAP Appeals Bd. Re - Elected Rainbow Gets "Lovable"

NEW YORK, June 19 .- Final tabulation of ballots in the annual election to the American Society of Composers, Authors and Publishers (ASCAP) Board of Appeals shows all six incumbents returned to office.

Writer incumbents are Peter De Rose, Abel Baer and Douglas Moore, with Max Mayer, John Sengstack and Sam Stept as publisher members of the board.

HOLLYWOOD, June 19 .-- You're So Lovable, the Margaret Webb-David Street-Frank Smith tune purchased by Peer International, was acquired in platter form by Rainbow Records. Authors cut tune as a private venture prior to the ban using Street on the vocal. Rainbow last week bought the master. Lovable enjoyed considerable spinning on local platter shows, disk jockeys using acetate pressings.

-Editorial -Is Disk Dealer a Stepchild?

A short unhappy note to Louis LeMair, president of the National Association of Music Merchants (NAMM), could easily be signed "by the record industry," but we'll write this one ourselves.

Dear Mr. LeMair:

Your NAMM convention this year committed an injustice to the record industry. There were more than 40 record companies exhibiting on the convention floor (rental fees paid), but the NAMM program of events was conspicuous by its brush-off of the record business. Not one dealer clinic or seminar (not even a droning speech by some bored representative) was given over to the record-selling phase of the music merchant's business.

We appreciate that the piano and instrument people may deserve the lion's share of the convention program (your dealers probably reap the biggest sales in the horn and keyboard fields). But we realize, too, that record sales account for a substantial part of the average music merchant's operation.

We think it was unfair to the dealers as well as to the record manufacturers to disregard record-selling problems entirely. We'd suggest, in fact, that you make plans now to amend this lapse at next year's NAMM show in New York. You do want the platter people to come, don't you?

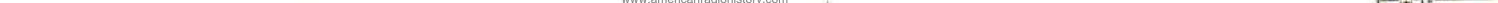
Prices Going Up

Rogers said he personally felt that prices will go higher during the coming year, government pressures to constrict the central credit reservoir of our banking system will continue, and lower income groups will turn more and more to credit buying, which will result in sales finance companies becoming more selective as to whom they will give credit and also stiffen their net rates. He predicted that the year will be a good one for consumer credit.

The music retailer is one of the few business men, C. C. Simpson, managing director of the Electrical Retailers' Association, averred, which has not yet been penetrated by big business such as department stores and chains. Music merchants will have to perk up, as challenges, such as an offer to a major piano manufacturer by a chain to take his entire output, will have to be met, Simpson stated. Simpson urged music merchants to unite under the NAMM banner, where they will unify under visionary leadership. Today's 20 per cent profit will wilt when times get back to normal unless music merchants do a general overhauling job.

Potential Growing

Dr. Albert Haring, the marketing consultant who has advised NAMM for several years, assured music merchants that the music instrument sales potential is growing, from \$81,000,000 in 1939 to \$240,000,000 in 1947, but showed that prices have risen 67 per cent for general all-round cost of living while musical instruments have risen only about 45 per cent since that time. Music instruments have (See Dealers Given on page 19)



June 26, 1948

FULL COLUMBIA LP STORY CBS, CRI Reveal History Dh:100 Infringe Suit Names Bandwagon Open to Market, **Of Microgrooves; Philco Reproducer** Vital to Wax

Adapter Unit for \$29.95; Space-Saving Angle Shown

(Continued from page 3) the war and then resumed about three years ago. Under the guidance of CBS Research Director Peter Goldmark, assisted by Rene Snepvangers, CBS engineer, and William Bachman, CRI research director, the LP microgroove record potential was realized this year.

MUSIC

18

According to Wallerstein, the company's main plant at Bridgeport, Conn., for several months has been pressing the new LP's for nationwide distribution. The attendant savings in storage space were graphically demonstrated by comparing a pile of 101 standard albums with the comparable LP catalog of 101 records. The albums required nearly eight feet of storage space, the LP records little more than one foot. Wallerstein stressed that the LP viny record was "full range, undistorted quality and a hitherto unachieved fidelity."

He revealed that film, tape, wirerecording 16-inch transcriptions and other systems were carefully investi-

gated before the LP microgroove system was adopted. "We decided to concentrate upon the development of a record which would combine all the long-playing qualities of these methods and at the same time improve its fidelity of reproduction, ease of use, and, above all, enable it to be marketed at a price far lower than any of the aforementioned systems. Furthermore, and perhaps of paramount importance, the LP microgroove records do not make obsolete the millions of dollars' worth of records and equipment the public already owns. The new records allow for a gradual transition at little or no expense. Either tape or wire recording would have tended to make existing equipment obsolete."

Philco Reproducer

In conjunction with the CRI announcement, James H. Carmine disks under the Serenader tag which pointed up the Philco development of an "equally revolutionary" balanced fidelity reproducer which com-(See Microgroove Platters, page 21) | competition.



NEW YORK, June 19 .- Eugene F. Carroll and Stapleton Industries, Inc., manufacturers of Animal Records, this week filed suit in U.S. District Court against Bandwagon LP disk to any other waxworks that Records and Sterling Records, Inc. The plaintiff charged that Bandwagon Most of Columbia's competitors will and Sterling imitated the style of the animal platters and asked for an injunction restraining the defendants from producing and selling any disks embodying said style and theme. The action also asks for an accounting of profits derived by the defendants from manufacturing and reproducing platters under the title of Woodland Serenaders, under their legend, Menagerie Series.

Carroll's complaint charges that he created and conceived the unique method of song presentations on records, under the trademark Animal Records, in 1947. In February of this this year, he granted exclusive manufacturing rights to Stapleton. He further alleges that since April, the defendants have produced and sold infringe and imitate the animal disk style. Carroll's complaint also charges Bandwagon and Sterling with unfair



Columbia Says

NEW YORK, June 19.-Columbia Records' Prexy Frank White has confirmed that the diskery will offer the manufacturing secrets governing the may wish to market the new platter. not be able to immediately compete in the LP field, however, since the new disk requires full fidelity recording. Columbia has been making "safeties" of most of its disks via wide-range recording and thus was prepared for the current transportation into 33 1/3 platters. Most other diskeries have been employing limited range technique in cutting its wax.

It also was learned that the production and pressing of the LP disk will not require a unique or particularly expensive conversion operation. It will require only a little change-over of standard production equipment, mostly in the plating process. Also different is the method of preparing safeties for mass production. This, too, is a reason why Columbia has a long jump over its competition.

LP's Stir Adjuncts

Industrially the LP disk has caused a stir among the radio producing firms, juke box manufacturers, record changer producers, needle manufacturers and other adjunct producers of disk industry equipment. They are trying to figure just what immediate effect LP will have on their businesses. Particularly interested in the new development is the Seeburg firm, which recently turned out a new juke box and home phonograph which is capable of playing both sides of 100 records. Seeburg now is reported trying to figure how to apply the LP disk to its new machine.

802 Blue S.U.S.'s AFM Nat'l

Hit by Coup And Outvoted, Admin. Balks

Rival Groups Unite on Vote

NEW YORK, June 19 .- Nettled by an unprecedented insurgent coup which jammed thru a series of resolutions over the heads of the administration, Prexy Richard McCann, of Local 802, American Federation of Musicians (AFM), rushed a distress call to the national executive board of the Federation this week.

The fireworks were touched off when a quorum-plus of more than 600 members met last Monday (14) and forced the anti-regime measures thru against the executive board, who fought them step by step-and lost on each count.

Last-Ditch Action

McCann countered with a last-ditch measure-a protest to the national echelon based on a Federation bylaw rarely called upon in the union's history.

Claiming that the meeting was "packed" by a coalition of the Freed and Manuti-McCarron factions, which he described as representing respectively the "extreme left and right wing minorities" of the local, McCann said that altho a local law permits the membership to override the executive board on motions carried by a two-thirds majority, the resolutions so passed were contrary to the best (See 802 Blue S.O.S.'s on page 20)

Columbia's LP Disk Data

NEW YORK, June 19. - Some further detailed and pertinent facts about Columbia's LP disk were brought to light at the diskery's preview showing of the platter yesterday (18).

One 12-inch side can play up to 221/2 minutes but can play less if the recorded work falls short of that amount of time. Normal sized concert works can be reproduced on either one or on both sides of an LP disk.

The microgrooves, used on the LP platter, are three onethousandths of one inch wide. There are from 224 to 300 microgrooves to the inch on the disk as opposed to the 90 grooves to the inch normally found on the conventional platter.

The claim of hitherto unattained quality is based on the use of the microgroove combined with the use of a reproducing stylus with a radius of one one-thousandth of one inch, plus the elimination of surface noise via production on vinylite. The LP principle makes the disk and the special 331/3 player complementary to one another.

Columbia's LP disk will use a special label which will be four inches in diameter with a special design as opposed to the conventional three-inch label. Label colors follow the standard Columbia procedure: Blue for classical and red for popular.

LP prices are set as follows: \$4.85 per 12-inch masterworks disk, \$3.85 per 10-inch masterworks platter and \$2.85 per 10-inch popular platter.

The initial LP catalog includes 101 records covering 325 compositions. There are 70 classical disks which cover works running from Bach, Beethoven and Brahms thru Prokofieff and Khatchaturian. Twenty disks are included to cover the light classic and show score field with items like The Chocolate Soldier, Grand Canyon Suite and the original cast of Finian's Rainbow included. The remaining 11 disks are in the pop field and include Frank Sinatra Sings, Harry James Favorites; For You Alone, with Buddy Clark, and Dinah Shore Sings.

The player attachment, designed by Philco for the LP record, will adapt any radio or radio-phonograph combination to play microgroove disks without disturbing equipment already set up to play conventional records.

It includes a specially engineered featherweight tone-arm which is cushioned in rubber for flexibility and toughness and which weighs one-fifth of one ounce. The stylus is housed in a spring-mounted, replaceable cartridge.

The player attachment is housed in a small cabinet which measures 15 by 14 by 6 inches. Many radio manufacturers as well as Philco, are readying built-in-331/3 controls on standard tone-arms, with a special added tone-arm included.

www.americanradiohistory.co

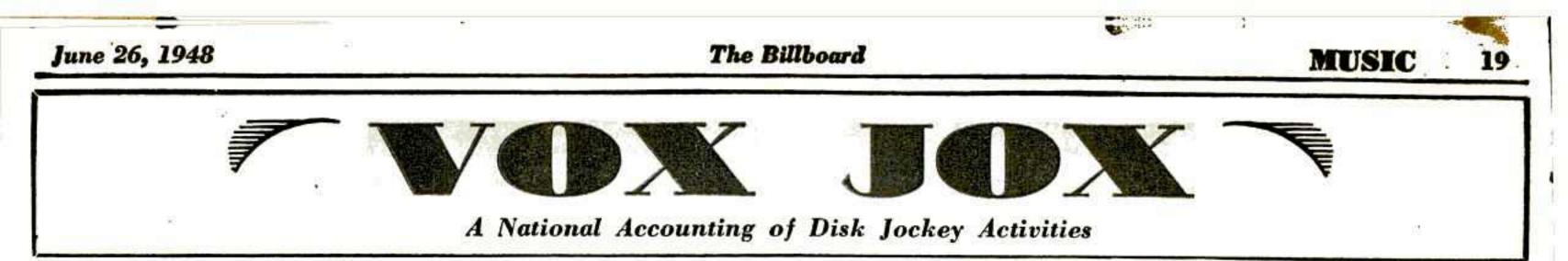
Creditors Horn in On Vita Operation

CHICAGO, June 19 .- At a meeting this week between Vitacoustic platter execs, Lloyd Garrett and Jack Buckley, and firm creditors, it was agreed that Vita would continue under its present management, with a board of four from among the creditors acting for the creditors' interests. Named to the creditors' board were Egmont Sonderling, United Broadcasting & Master Records, recording studio and pressing plant; A. B. Clapper, Universal Recording; R. C. Raveret, Raveret-Weber, label printers, and Robert E. Samuels, Long Island Plastics.

Examination of Vita books revealed that biz has not shown any appreciable gain, but creditors blame the present lull in record buying and agreed to continue according to Vita's payoff plan, which it submitted to directors two months ago, providing for payment of all existent debt within three years.

Enterprise Sues Wertz Co.

RICHMOND, Va., June 19.-Enterprise Records, Inc., Los Angeles, filed suit in Federal District Court here yesterday for recovery of an alleged debt of \$4,211.28 owed the firm by Wertz Music Supply Company here. The complaint alleged that the debt was contracted in the spring of 1947 for "goods sold and delivered." Copyrighted material



PENNSYLVANIA POKING ... Everett (Rube) Rubendall, early bird of WRAK, Williamsport, recently spent three hours in the disk department of the local Sears & Roebuck, where he helped his listeners with their platter selections. . . . Bettelou Purvis, WPGH, Pittsburgh, has been giving San a steady ride. She writes: "Each time I spin it I have a new and crazier fact to give out with regarding the tune and its history-when it was introduced, by whom, and who recorded the first arrangement. Pops Whiteman thinks he beat all the local jocks to tossing it on the tables, but we've been giving it the run-around for quite a while now." . . . Philadelphia disk jockeys played it around the clock for Steve Gibson and His Red Cap's recording of Turnip Greens, the promotion staged by David Rosen, local Mercury Records distributors. . . . Manor Records presented a special gold copy of Savannah Churchill's Time Out for Tears to Stu Wayne, of KYW, in appreciation for his getting the platter started here before it was distributed in other cities. . . . Doug Arthur, WIBG, received so many calls for information as to where his theme song could be purchased, that Victor re-issued the Artie Shaw cutting of Is It Taboo? with the additional tag on the label carrying the information-"theme used by Doug Arthur, Radio Station WIBG." ... Ena Marrone, manager of the Record Mart in Lewiston, writes that local deejay George Yack, of WMRT, sent a transcription of Blue Barron's You Were Only Fooling to the MGM waxery for them to dub on a commercial disk, in response to local demand for the record. However, investigation shows that the regular disking was made before the transcription.

MIDWEST MAKEHAY . . . Omaha deejays running a limerick contest to plug Lawrence Welk's Decca platter of The Last Man in Omaha. Winning listener and jock will receive a new radio built into a champagne bottle, developed by champagne maestro Welk. . . . Ray Starr, KAYX, Waterloo, Ia., runs a request show which yanks about 150 letters weekly. Recently Ray received a four-page request stating that every time a certain disk was played George listened to it because it was George's favorite song. Ray obligingly played the number for George, after which the lady called in thanking him for George, her dachshund. . . . Don Bell, KRNT, Des Moines, ran a screwball "things" contest which resulted in over 1,600 entries ranging from soup to nuts. In fact, the nuts that were sent in had tiny bells inside.

ALASKAN AIR GO ... From Armed Forces Radio Service Station WVUG, postmarked APO 942, Seattle, Bill Baer writes: "Have been reading Vox Jox with interest, but how about us jocks way up North in the land of Alaska? We spin the disks on those cold nights when people would freeze to death outdoors. Been spinning 'em up here for 17 months now-everything from pops to classical. Current gimmick is our guest seg nightly, made up of winners of our disk identification contest. Tex Williams's Artistry in Western Swing has them stopped cold right now-you should hear the Kenton fans call in!"

N. H., has taken over the daily Musical Maid show at that station. . . . Fred Cole, WHDH, Boston, interviewed British batoneer Joe Loss via transatlantic telephone. During interview, aired over Fred's regular Carnival of Music show, Loss said that there are no deejay programs as we know them or juke boxes in England. He also maintained that the Petrillo recording ban hasn't had much effect on British recording activity, and that British bands are doing only "a normal amount of recording." . . . Lee Smith and Kris Martin, deejays at WACE and WACE-FM, Chicopee, Mass., recently did patter for their Musical Grab-Bag show from a blimp 1,500 feet up. Records were piped in from station. . . . Al Ayre, local league baseball umpire, now featured on Hayloft Jamboree, WTOR, Torrington, Conn.

STRICKLY FROM DIXIE . . . Wally Smith, WKIX, Columbia, S. C., got a tune request from England that started a lasting friendship between two South Carolina war brides. Request was from parents of one of the British lasses, to be played for their daughter. Another war bride, hearing the show, contacted the recipient of the request and thus started the friendship. . . . Jocks in Columbia agree that Patti Page's Mercury disking of Confess and Dick Haymes' Little White Lies lead their request lists.

GOTHAM GLEANINGS . . . Feist pubbery has had 25 viny copies made of the old Gene Austin Victor disk of My Blue Heaven (first pop platter to crack the 1,000,000 sales mark) to send to jocks with copies of Gene's new Universal etching of the tune. Among deejays receiving platters are Sherm Feller, WEEI, Boston; Ed (Jack the Bellboy) McKenzie, WJBK, Detroit, and Eddie Hubbard, WIND, Chicago. . . . Symphony Sid, formerly with WHOM, switches to WMCA beginning June 28. He'll do a midnight to 6 a.m. platter stint nightly. . . . The Duke Ellington transcribed jock show has been bought by four more watteries, including WHHM in Memphis. . . . Bill Williams, WOV, and a traveling company of recording artists, have been touring city high schools with a Disk Jockey Jamboree show in behalf of the UN appeal for children.

JERSEY JOTTINGS ... Dave Miller, WAAT, reports a strong response for the Milt Herth and Larry Douglas Decca waxings of The Little White House With the Little Green Blinds. Paul Brenner, same wattery. is doubling Thursday nights as emsee of the Meet Your Lucky Partner audience participation show over Mutual 8 to 8:30.

CHICAGO CHATTER . . . Bill Evans, the Wax and Needle Club, WCFL, reports a good mail pull on his quiz disk gimmick in which he

NEW ENGLAND NOTES . . . Don John Ross, early morn jock on WDRC, is collecting bells and other items for use as time signals on his daily shows. Persons sending in items will get air mention. . . . Joe Girand and Ed Weston, WCCC, Hartford, jocks, emseed a special kiddle show June 12 at the Colonial Theater, Hartford. . . . WCCM, Lawrence, Mass., has turned over a 15-minute program to the Women's Union of the West Parish Church in Andover, as a public service. Ladies sell commercial announcements to local merchants, proceeds going to church treasury. . . . WMUR, Manchester, N. H., has resumed its Radio Juke Box show weekdays 4:30 to 5 p.m., with Bernie Mack at the helm, . . . Ruth Hart, receptionist with WOTW, Nashua,

invited teen-agers to submit the reasons why they'd like to guess the title of a different quiz disk on his show each night. Evans interviews the youngster and, if he can identify the disk, he receives a special Bill Evans album of current pops. . . . Ernie Simon, WJJD, is taking a three-week vacation in Los Angeles, with Bob Elson, sportscaster, subbing for him. . . . King platters has donated 1,000 copies of Bull Moose Jackson's I Can't Go On Without You, which will be given to the first 1,000 listeners who donate more than \$1 to the WINS, New York, fund for diabetics. . . . Hudson-Ross, sponsors of Dave Garroway's nidnight show, WMAQ, are peddling a Garroway album via their three retail stores, containing Garroway's picks for all-time jazz greats. . . . Nelson King, WCKY, Cincinnati, folk music d.j., and his frau, Sara Jane, expecting in August. . . . Bill Fields, King Records's promotion man, doing a one-hour d.j. shot from Sam Klayman's Cincinnati store over WINZ.

N. E. Ops Join **Ballroom Assn.**

BOSTON, June 19 .- The Ballroom Operators' Association (BOA), formerly the Massachusetts Ballroom Operators' Association (MBOA), is building up to a New England association, Arnold E. Kahn, executive secretary, announced today. Newest ballroom operators to join are Lyndon Rhodes, of Rhodes on the Pawtuxet, in Rhode Island, and Jim Irwin, of the Weirs, in New Hampshire.

Name of the org was changed from MBOA to BOA after it was found that operators outside Massachusetts wanted to join. Kahn is now getting out a monthly bulletin to members called Dance Time, which will be the official publication of the association.

The Symphony Ballroom in Boston has a new cooling system. Charlie McGlue's Ocean Gardens Ballroom at Nantasket opened June 12. Kimball's on the Charles is holding informal talent auditions each week. Lakeside in Wakefield has dancing every Friday and Saturday. A name-band light in South Lynnfield has outdoor policy has caught on well at King Philip in Wrentham. Shrewsbury's days and Saturdays and a free concert Sun Valley has dancing indoors and and talent prize contest Sundays. outdoors each Wednesday, Friday and Saturday. Bradford Ballroom, Boston, be open all summer.

Bop No. 5?

NEW YORK, June 19.—If Bob Duberstein's plans carry out, records are really going to smell.

Bob, who's with the Modern Records distribbery here, revealed this week that he's developing a disk which will yield an aroma as it spins. Scents will range from boudoir perfumes for torch ballads to the clean, manly odor of pine for the Westerns. The new disk, according to Bob, will be especially constructed for odor, but will reproduce music in the conventional manner. Tie-ups with perfumeries are in the works, and the inventor expects his aromatic platters to be ready for marketing some time in October.

wound up its season June 12. Fred Freeman's Oceanview on Revere Beach is popular with the dance fans. The four-decked S. S. Liberty Belle, with two decks for dancing, started moonlight cruises June 16. The Stardancing Wednesdays, Thursdays, Fri-Convention Ballroom in Boston will

Dealers Given Crystal-Ball Biz

(Continued from page 17) not risen as high as other competitive fields so he recommended that merchants use this approach in selling. Shortage up to now, too, has held down music sales volume, but the next year looks like one in which the slack will be taken up. Music sales take 11 cents out of every \$100 of the national income, which is up to the 1939 level, tho in 1942, only 8 cents out of every \$100 was utilized toward music purchases. Haring said that music merchants could apply these figures to their own communities by finding out the community income and seeing whether they were getting below or above what they should be obtaining. Haring instructed merchants to watch the replacement market closely, for the AMC survey showed that out of every 1,000 families, 395 owned instruments numbering 536 altogether. Previous surveys have shown the average age of instruments to be 10 years, so merchants can figure their replacement \$499,999.99, \$350; \$150,000 to \$249,possibilities.

At a general NAMM meeting, new board of directors, Harry E.

Disk Biz "Stiff"

DETROIT, June 19 .- Two or more small-label record distributors have folded here in recent weeks amidst complaints that business is dead.

So Charles E. Baker, undaunted, has formed a new distribbery known as the Musical Recording Company.

Baker's org will cover Michigan and Ohio. He's not worried about dead business. His firm will specialize in records used by funeral parlors and morticians.

Callaway, E. R. McDuff, Fred A. Beesly, Robert A. Schmitt, C. C. Campbell, Ted Kortem, George A. Mason and W. Perry Chrysler were elected. Current executives of the NAMM will continue in office, with the board serving for three years. The NAMM approved of a new schedule of dues based on the annual net retail siles volume as follows: \$2,500,-000 or der, \$2,700 yearly dues; \$1,-000,000 to \$2,499,999.99, \$1,500; \$500,-000 to \$999,595.49, \$650; \$250,000 to 999.99, \$180; \$100,000 to \$149,999.99, \$120; \$50,000 to \$99,999.99, \$75 and under \$50,000, \$40.

 $\mathbf{20}$

Favorite Re-Issues Now Available!

Some six months ago The Billboard polled 3,458 retailers, 2,179 disk jockeys and 1,799 operators and ran a list of old records they wanted to see re-issued. In response to many requests since that list appeared we have asked the recording companies to indicate which disks are actually available at present. The now-available re-issues are listed below in order of the popularity indicated by the original poll.

The Top 25

	DOINTO
ARTIST TITLE LABEL Glenn Miller	2 220
Glann Millian Serenade in Blue	
Tommy Dorsey	5 192
Artie Shaw	2 173
Jimmy Dorsey Green Eyes Decca 25119	waters and
	0)150
Glenn Miller	3 148
Artic Shaw Gloomy Sunday	
	139
Glenn Miller	2 131
Glenn Miller	3 120
Mills Brothers Paper Doll Decca 18318	109
Glenn Miller	3 98
Coleman Hawkins Body and Soul Victor 20-253	9 85
Bing Crosby White Christmas Decca 23778	
(Album A-5	50) . 90
Glenn Miller	9 90
Runny Region	J 88
Benny Goodman Sing, Sing, Sing Victor 25796	85
Artie Shaw	2 83
Frank Sinatra	9 82
Tommy Dorsey	81
Johnny Long Shanty in Old Shantytown Decca	79
Freddy Martin	2 17
Glenn Miller	2 75
Benny Goodman String of Pearls Columbia 3800	32 75
Benny Goodman Jersey Bounce Columbia 3800	2 75

The Next 25

ARTIST	TITLE		LABEL	POINTS
Artis Shaw Gene Krupa Glenn Miller Glenn Miller Duke Ellington Harry James Woody Herman Charlie Barnet Charlie Barnet Benny Goodman Artie Shaw Charlie Barnet Fommy Dorsey Jimmy Dorsey Glahe Musette Frankie Carle Chyde McCoy Duke Ellington	Stardust Dark Eyes Moonlight Sere Sentimental Jo Take the A Tra Golden Weddin Pompton Turn Deep Purple Somebody Else Summit Ridge Cherokee This Love of M Maria Elena Dipsy Doodle Beer Barrel Po Contrasts Sunrise Serena Sugar Blues Flamingo Happiness Is J	nade burney in s ng ipike Is Taking My Place Drive fine olka de	Victor 2754 Columbia 36 Victor 20-18 Columbia 36 Victor 2738 Columbia 36 Decca 25300 Victor 20-22 Victor 20-22 Columbia 38 Victor 2676 Victor 2676 Victor 2750 Decca 2512 (Album A Victor 2569 Victor 25-10 Decca 2529 Columbia 38 Decca 2501 Victor 2732 Columbia 38	$7 \dots 70$ $802 \dots 69$ $666 \dots 67$ $769 \dots 64$ $549 \dots 62$ $199 \dots 59$ $198 \dots 59$ $198 \dots 59$ $3 \dots 59$ $156 \dots 58$ $8 \dots 58$ $0 \dots 53$ $1570 \dots 51$ $4 \dots 51$ $6 \dots 49$ $5789 \dots 49$
Jimmy Dorsey Larry Clinton	John Silver	ith an Angel Bob Cats	Decca 1860 Victor 2600 Victor 2728	$ \begin{array}{ccccccccccccccccccccccccccccccccccc$
		The Next 25		
ARTIST	TITLE		LABEL	POINTS
Perry Como Mills Brothers Woody Herman		Seemed To Be	Victor 20-1 Decca Decca 2515 Victor 2754	$709 \dots 44$ 44 1 40 6 40

ARTIST	TITLE	LABEL	POINTS
Artie Shaw	St. James Infirmary	Victor 27805	38
	Wabash Blues		37
Artie Shaw	Adois, Marquita Linda	Victor 26542	35
Ella Fitzgerald	A-Tisket, A-Tasket	Decca	
Jimmy Dorsey	Amapola	Decca 25120	1 33
Artie Shaw	Indian Love Call	Bluebird B-77	
Tommy Dorsey	Song of India	Victor 20-155	0 32
Perty Como	Why Don't You Do Right?	Victor 20-165	$8 \dots 31 \\ 8 \dots 31$
	Stardust		30
Jimmy Dersey	Tangerine	Decca 25255	30
	You Made Me Love You		98 30
Glenn Miller	Ithapsody in Blue	Victor 20-152	
Ink Spots	The Gypsy	Decca 23936	25
Eddy Howard	Rum and Coca-Cola To Each His Own	Majestic	23

The Remaining Disks

ARTIST	TITLE		LABEL	POINTS
Tommy Dorsey Andrews Sisters . Count Basie Charlie Barnet Glen Gray Jack Jenny Erskine Hawkins Bing Crosby Woody Herman Marlene Dietrich Dick Haymes Gene Krupa	Ol' Man River Hlue Skies Bei Mir Bist Du Sch Jumpin' at the Woo Redskin Rhumba Smoke Rings Stardust Tippin' In When the Blue of th Woodchoppers' Ball Lili Marlene Laura Let Me Off Uptown	noen . klside ne Night	Victor 2756 Decca 1562 Decca 3709 Victor 20-17 Decca 2513 Vocalion Victor 20-22 Decca 3354 Decca 3354 Decca 2507 Decca 23450 Decca 1866 Columbia	$\begin{array}{cccccccccccccccccccccccccccccccccccc$
Paul Robeson	Oh! Johnny		Victor Red	
Tommy Dorsey Harry James Stan Kenton Benny Goodman Bing Crosby Andrews Sisters .	One o'Clock Jump Opus #1 Two o'Clock Jump Artistry Jumps Alexander's Ragtime Ave Maria Beer Barrel Polka	e Band		$ \begin{array}{cccccccccccccccccccccccccccccccccccc$
Gene Krupa Bing Crosby		•••••••	Columbia .	14
Lawrence Welk . Benny Goodman Vaughn Monroe .	Cherry Canadian Capers Clarinet a la King I'll See You in My I Samebody Else Is T	Отеатя	Vocalion	$ \dots 14 \\ \dots 14 \\ 064 \\ 14 $

Victor Using Star System **To Launch Selective-Sale** Idea With Longhair Wax

400 Items "Consistent," Survey Shows

has revealed to local retailers its of album covers with a story of the new basic catalog promotion designed to perk up sales in the longhair field. After six months of surveying representatives stores by field reps, according to Dave Finn, general sales manager for Victor, the firm has come up with 400 classical items, both album and single, which have proven themselves red hot and consistent sales pieces. With the survey theoretically showing each of the items' sales potential, Victor has given each article a rating, ranging from one to four stars. A four-star rating means that the retailer will be asked to stock 10 copies of that particular item, while three stars means five copies; two stars, three copies, and one star, two copies, as the basic stock at all times. Promotion is being tred here first, and as the backlog of basic catalog items builds, it will be extended to all Victor hranches.

for clerks, which concisely tells the basic catalog would cost the retailer story about each of the 40 items. \$1,960. Finn pointed out that there Customers will be able to look thru a are only nine four-star items.

CHICAGO, June 19.-RCA Victor | "browser," which will carry pictures album in an adjoining column, and counters will carry a sampler which will contain viny records, carrying the best side from two different correlated albums. To facilitate inventorying, each basic catalog will carry a numbered sticker which can be ripped off easily after a sale is made. Starting in October, one item per month will be featured, with the disk getting heavy plugging via an NBC network show, and newspaper and magazine ads. In order to assist retailers Victor is guaranteeing immediate replacement of run-out stock in the basic catalog, and is experimenting with the first of what may be a series of record delivery trucks, built as pie trucks, making it possible for the driver to inventory the basic catalog stock and make instant replacement.

If all items had to be introduced Victor has prepared a special book as new merchandise, the complete

Sammy Kaye
Tommy Dorsey
Erksine Hawkins Tuxedo Junction
Wayne King
Tommy Dorsey
Buddy Clark-Ray Noble. Linda
Glenn Miller
Benny Goodman Let's Dance 10
Glenn Miller
Frankie Carle
Ted Weems
Louis Jordan Cheo Choo Ch'Boogie Derca 23610 9
Glenn Miller

802 Blue SOS's **AFM** National

(Continued from page 18)

interests of the membership. The prexy's appeal to James C. Petrillo, AFM head, asks that all the resolutions be invalidated, basing his complaint on Article XI, Section 13 of the AFM constitution, which states:

"A local failing to enforce its own laws, or submitting to unjust, unfair or improper conditions forced upon it by the arbitrary ruling of packed meetings, or thru the influence of members who control the situation, must, after a proper investigation, submit to such decision arrived at by the officers of the AFM as, in their opinion, may correct the situation."

Several Reversals

The passage of the resolution by the combined Unity and Freed groups, if allowed to stand by the national executive board, reverses several recent measures by the administration, a Blue Ticket regime. Resolutions include:

 Reinstatement of Al Manuti, Max Arons, Henry McCarron and Herman Tivin to theater, tax and e.t. fund executive board duties, from which they had been removed three weeks ago.

(2) The restoration of Freed, Collis and Grossman to eligibility for union office. They had been disqualified for violations of local laws.

(3) The appointment of a commit- abide by them.

tee of five local members to appear before the national executive board to urge that a law be passed forbidding recommendation of musicians by caterers and banquet managers. previous resolution to this effect had been voted down in March, 1947.

(4) The use of the local exchange floor for future union meetings rather than outside halls designated by the executive board.

Against Mundt Bill

These are the measures which the administration most opposes. They evinced no strong objections to the others, such as a request that the union go on record against the Mundt bill and the formation of a committee to promote employment of local members.

McCann says that altho he had ruled the motions out of order, the membership appealed and carried them over his head, utilizing the letter of the by-law which permits a fwo-thirds vote to override him.

Meanwhile, until the national executive board passes on the legality of the opposition measures, the administration is proceeding as the they were non-existent. The opposition, on the other hand, maintains that in view of the fact that their actions were perfectly consistent with local and AFM law, they regard the resolutions as now functioning, in fact and in name, regardless of the administration's appeal to the national brass.

McCann concluded by stating that should the national executive board judge the resolutions legal, he will

LILL HULLING CALLER STATE THE AND CONTRACTOR

The Billboard

MUSIC 21

ASCAP Acquires Industry Music **Royalty Formula**

AKRON, June 19.—After a year of controversy a formula for determining royalty payments for industrial use of copyrighted music was agreed upon this week by the American Society of Composers, Authors and Publishers (ASCAP) and the Industrial Recreation Association (IRA), at the association's annual convention here.

The formula, worked out by Herman Greenberg, of ASCAP's New York office, and John W. Fulton, IRA executive secretary, is based on the number of employees who hear the music and the number of hours music is to be played. The actual rate of payment has not yet been established. but ASCAP and IRA have agreed to a further meeting this summer to determine the rate.

Royalty Rates

ASCAP-industry problems began early in 1947 when ASCAP asked industrial users of recorded music for royalties of 2 cents per employee per month. Fulton complained that the charge was too high, basing his argument on a survey he made of plants using wired music, showing that cost for piping in music came to one-third of a cent per employee per month. ASCAP then offered to allow companies to use music free of charge, pending agreement with IRA on a rate. Industrial users of recorded music have been operating under these temporary permits since that time.

ASCAP royalties are charged any group which plays copyrighted music for profit. The Society's thesis that industrial use of music falls within the "for profit" category has not yet been tested in the courts.

'Little White Lies'?

NEW YORK, June 19.—Here are the favorite songs of the GOP's favorite sons, to be played at the Republican convention in Philadelphia this week. The list was compiled by Meyer Davis, general musical director for the conclave, who canvassed the leading contenders as to their tune preferences.

Sen. Robert A. Taft, I'm Looking Over a Four Leaf Clover; Gov. Thomas E. Dewey, The Michigan Victors; (University of Michigan song); Harold E. Stassen, Rouser Song (University of Minnesota song) and Anchors Aweigh; Gen. Douglas MacArthur, Jeannie With the Light Brown Hair; Gov. Earl Warren, California, Here I Come; Rep. Charles A. Halleck, Now Is the Hour: Speaker Joseph W. Martin Jr., Marching Along Together; Sen. Leverett Saltonstall, School Days; Carroll Reece, Faith of Our Fathers Holy Faith.

Arthur H. Vandenberg Jr. sent word that "since there is no plan to place Senator Vandenberg's name in nomination in Philadelphia, I cannot anticipate any occasion upon which it would be suitable to play a special musical number in his behalf."

The report from the Eisenhower camp read: "The general continues to believe that he can best serve the country by remaining a private citizen. Therefore, there seems to be no need for the information you requested."

AFMusickers Back On Job at WOWO

CHICAGO, June 19. - AFM musickers got back on the job at WOWO, Fort Wayne, Ind., this week when Nancy Lee and the Hilltoppers. folk music foursome, were hired back to start their live daily show June 22, following a lapse of eight months.

The station's AFM members walked out September 24, 1947, following failure of the station to ink a yearly guarantee pact, which would set up a staff band for the station. The deal provides for only employment of the Hilltoppers and does not call for hiring of other staff musickers.

MICROGROOVE PLATTERS

(Continued from page 18)

plements the microgroove records. Carmine stated that the 1949 line of Philco radio-phonographs includes a full series of models designed to play both the new microgroove records and standard records. He also presented the Model M-15 album-length record player (adapter unit) which can play the LP records thru the speaker and amplifier system of any radio or phonograph.

Reproducer Vital to LP

Carmine indicated that a vital part of LP reproduction was achieved by "balanced fidelity repro-Philco's ducer." The reproducer used the lightest pick-up yet devised (1/5 ounce pressure on the disk) and its tracking pressure is so low and so stable that it has 10 times greater ability to respond to the minute variations of the microgrooves. It gives a wider range of "highs" and "lows" than ever before but attains an al- of movement. The needle is an exleged almost complete freedom from tra-fine steel alloy permanent point surface noise and record scratch. The which is replaceable.

De Luxe Files Suit Versus Apollo on **Richardson Switch**

NEW YORK, June 19.—Dave Braun and George Furst, trustees for De Luxe Records which is now in the throes of reorganization (The Billboard, May 1), this week filed suit against Apollo Records in U.S. District Court here, charging Apollo with inducing warbler Lee Richardson to switch labels tho allegedly under contract to De Luxe. The suit asks for \$15,000 damages and an accounting of profits from the sale of Richardson's platters for Apollo.

In the complaint De Luxe states that Richardson was under contract to them from 1946 to 1952 on a yearly option basis which included a graduated pay. De Luxe further claims that when it entered its present reorganization status Apollo induced Richardson to make the change.

AFM Lists 3 Labels Unfair

NEW YORK, June 19. — Majestic Records, along with the Orpheum and Crown labels, has been placed on the unfair list of the American Federation of Musicians (AFM). The move by the union presumably was caused by the failure of the waxeries to cough up scale monies and royalties due.

heart of the reproducer is an armored crystal, hermetically sealed against moisture, which is hinged to the tone arm with a shock-absorbing mounting which gives it complete freedom



"IT'S INCOMPARABLE"

SAY THE JUKE JOCKS AND RECORD COUNTERS

WHY ACCEPT SUBSTITUTES?

DOUBLE YOUR SALES WITH

DAMON D-11133



DAMON RECORDING STUDIOS, INC.

1221 BALTIMORE, KANSAS CITY, MO.

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2	20 C	9234	2
June 26, 1948	The Billboard	• 1	IUSIC 23
USE THIS PAGE AS YOUR CH	IECK SHEET Here's a handy way to	order and to re-order RCA	Victor's top new hits
RCA VICTOR STARS	T. I.		- / 1
Billboard	his week's Rea	VICTOR 1	lelease!
"HONOR ROLL OF HITS"		·	
	V POPULAR		
1. YOU CAN'T BE TRUE, DEAR	Look For the Silver Lining	TEX BENEKE	
WILL GLAHE RCA Victor 25-1117 DICK JAMES RCA Victor 20-2944	I'm Waiting for Ships That Never C Where Flamingos Fly		RCA Victor 20-2924
	May I Still Hold You Friendly Mountains		
2. NATURE BOY	Lazy Stream	SAMMY KAYE	RCA Victor 20-2922
DICK JAMES RCA Victor 20-2944	Goofus	WAYNE KING	RCA Victor 20-2926
	Cool Water	VAUGHN MONROE	RCA Victor 20-2923
5. LITTLE WHITE LIES	FOLK		
TOMMY DORSEY RCA Victor 27521	One Way Passage		71
	What Would the Profit Be?	CLYDE GRUBB	RCA Victor 20-2929
6. TOOLIE OOLIE DOOLIE	I'm Gonna Tear Down the Mailbox 'Neath a Blanket of Stars	MONTANA SLIM	
HENRI RENE RCA Victor 25-1114	Find 'Em, Fool 'Em, and Forget 'Em		RCA Victor 20-2927
	Fiddlin' Joe	JOHNNY TYLER	RCA Victor 20-2928

(*) ¥ ±

1.15



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to date	week	week	English American
8	1	1.	GALWAY BAY Box and Cox Leeds
15	2	2.	GOLDEN EARRINGS Victoria Paramount
10	3	3.	TERESA Leeds Duchess
3	16	4.	HEARTBREAKERLeedsLeeds
3		4.	TIME MAY CHANGE Campbell-Connelly Shapiro-
	0.000	2.000	Bernstein
		5.	I'M LOOKING OVER A
	19 	э.	
2		1	FOUR LEAF CLOVER Francis Day Remick
2	10	6.	
and the second second	10 <u>007</u> N	1.522	Heusen
17	7	7.	
23	8	8.	NEAR YOUBradbury Wood Supreme
19	13	9.	SERENADE OF THE
			BELLS Melrose
9	5	10.	OH! MY ACHIN' HEART Campbell-Connelly Mood
6	15	11.	DREAM OF OLWEN Lawrence Wright *
10	6	12.	REFLECTIONS ON THE
Conner S	10,000	/2V5-011tz	WATER Peter Maurice Peter Maurice
3	12	13.	AFTER ALL Cinephonic*
4	17	14.	LAROO, LAROO, LILLI Shapiro-
			BOLERO Bernstein
11	9	15.	
	0.0	1	WALTZ Unit Pub. Co
25	11	16.	
		1	Bernstein
3	14	17.	
* 18	20	18.	ONCE UPON A WINTER-
10	20	10.	TIME
	10	10	BALLERINAPeter MauriceJefferson
2	18	19.	DALLERINA

	1275070553	19972	
TTANK	POSIT	FION	
to date	Week	Week	
	3	1 1	YOU CAN'T BE TRUE, DEAR
67	i	1	NATURE BOY
10	2	2.	TOOLIE OOLIE DOOLIE (THE YODEL POLKA)
7	2	3.	NOW IS THE HOUR
12	Ā	4	THE DICKEY-BIRD SONG
9	4	5.	BABY FACE
4	8	6.	LITTLE WHITE LIES
7 12 9 4 12 5 7	5	7.	I'M LOOKING OVER A FOUR LEAF CLOVER
5	9	8.	HEARTBREAKER
7	10	9.	SABRE DANCE
10	10	10.	YOU WERE MEANT FOR ME
2	13	11.	MY HAPPINESS
12	6	11.	BEG YOUR PARDON
6	7	12.	LAROO, LAROO, LILLI BOLERO
2 12 6 12 6	11	13.	MANANA
6	14	13.	HAUNTED HEART
1	-	14.	SATURDAY NIGHT IN CENTRAL PARK
1	-	14.	JUST BECAUSE
27	.13	15.	BLUE SHADOWS ON THE TRAIL.
7	-	15.	
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The Billboard

MUSIC

25



SONGS WITH GREATEST RADIO AUDIENCES

(Beginning Friday, June 11, 8 a.m., and ending Friday, June 18, 8 a.m.)

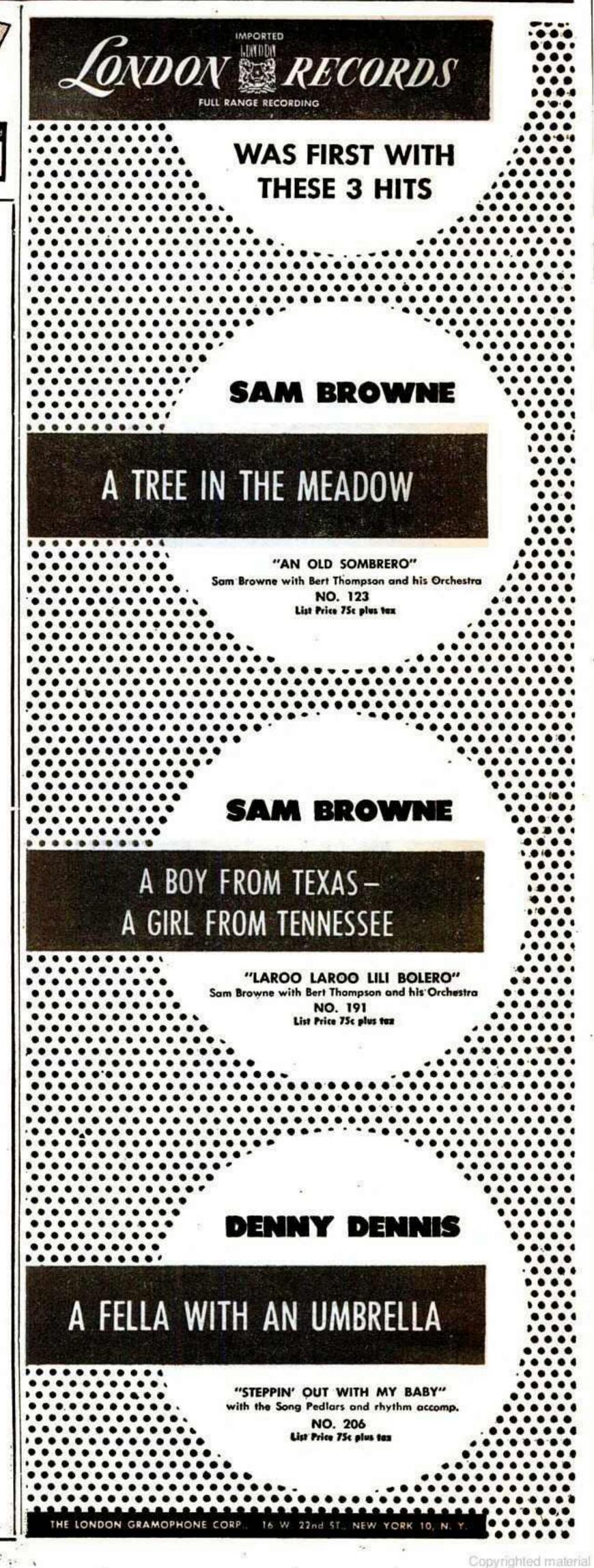
Tunes listed have the greatest audiences on programs heard on network stations in New York, Chicago and Los Angeles. List is based upon John G. Peatman's Audience Coverage Index. The index is projected upon radio logs made available to Peatman's ACI by the Accurate Reporting Service in New York, Radio Checking Service in Chicago, Radio Checking Service in Los Angeles. Listed are the top 30 (more in the case of ties) tunes alphabetically. The music checked is preponderantly (over 60 per cent) alive.

(F) Indicates tune is from a film; (M) indicates tune is from a legitimate musical; (R) indicates tune is available on records. In each instance the licensing agency controlling performance rights on the tune is indicated.

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The Top 30 Tunes (plus ties)

Title	the are creek		CODERATION CONTRACTOR DE LA CALINA DE LA CALINA	Publishers	Lic. By
A Fella With	h an Umbrella (F)	(R)		Feist-	-ASCAP
	ne Meadow (R)				
At a Sidewal	k Penny Arcade ()	0			-ASCAP
Baby Face (R)				-ASCAP
Better Luck	Next Time (F) (R			Feist-	-ASCAP
	Sea (R)				
Blue Shadow	s on the Trail (F) (R)		Santly-Joy-	-ASCAP
Bride and G	room Polka (R) .			George Simon-	-ASCAP
Caramba! It	's the Samba (R)				-ASCAP
	Me (R)				
	F) (R)				
	rt (M) (R)				
	(R)				
Highway to	Love (R)			B	MI-BMI
I May Be W	rong (R)			Advanced-	-ASCAP
I'd Give a M	illion Tomorrows	(R)		Oxford-	-ASCAP
It Only Happ	ens When I Dance	With You (F) (R)	Berlin-	-ASCAP
It's Magic ()	F) (R)			Witmark-	-ASCAP
	, Lilli Bolero (R).				
	Life (F) (R)				
My Happines	ss (R)			Blasco-	-ASCAP
	(R)				
	a Box, Tie 'Em W				
Rhode Island	I Is Famous for Y	ou (M) (R)	Crawford-	-ASCAP
	(R)				
	tory (R)				
	Doolie (R)				
The Dickey-	Bird Song (F) (R)			Robbins-	-ASCAP
The Dream	Peddler (R)			·	er-BMI
We Just Cou	Idn't Say Goodbye	(R)		. Words & Music-	-ASCAP
Woody Wood	dpecker (R)			Leeds-	-ASCAP



You Can't Be True, Dear (R)Biltmore-ASCAP

The Remaining 20 Songs of the Week

A Bed of Roses (R) BMI
Baby, Don't Be Mad at Me (F) (R)Paramount-ASCAP
Chillicothe, Ohio (R)BMI
Confess (R)Oxford-ASCAP
Crying for Joy (R) ASCAP
Encore, Cherie (R)Miller-ASCAP
Evelyn (R)Melrose-ASCAP
Fiddle Faddle (R)Mills-ASCAP
For Every Man There's a Woman (F) (R)Melrose-ASCAP
For Every Man There's a woman (F) (K)
Little White Lies (R) ASCAP
Love Somebody (R)Kramer-Whitney-ASCAP
Manana (R)Barbour-Lee-ASCAP
Now Is the Hour (R)Leeds-ASCAP
P. S.: I Love You (R)La Salle-ASCAP
Someone Cares (R)Campbell-Porgie-ASCAP
Steppin' Out With My Baby (F) (R) Berlin-ASCAP
Takin' Miss Mary To the Ball F) (R)
Takin Miss Mary 10 the Ball F) (K) Berne Veres Carp
What Do I Have To Do? (R) Bregman-Vocco-Conn-ASCAP
You Were Meant for Me (F) (R)Miller-ASCAP
Yours (R) E. B. Marks-BMI
A 14 MARKED A 16 MARKED

RECORDS MOST PLAYED BY DISK JOCKEYS

Records listed here in numerical order are those played over the greatest number of record shows. List is based on replies from weekly survey among 1,200 disk jockeys thruout the country. Unless shown in this chart, other available records of tunes listed here will be found in the Honor Roll of Hits, Music Popularity Chart, Part I. (F) Indicates tune is from a film; (M) indicates tune is from a legit musical.

	OSITIC		
Weeks to date	Last	This Week	Lie, By
11	1	1.	NATURE BOY
3	5	2.	WOODY WOODPECKERKay KyserColumbia 38197-ASCAP
9	3	з.	YOU CAN'T BE TRUE. Ken Griffin-J. Wayne
8	4	4.	DEAR
7	2	5.	MY HAPPINESSJ. & S. SteeleDamon D-11133-ASCAP
4	9	6.	YOU CAN'T BE TRUE, The Sportsmen
5	8	7.	LOVE SOMEBODYDoris Day-Buddy Clark
3	6	8.	MY HAPPINESSPied Pipers
7	14		TOOLIE OOLIE DOOLIE Andrews Sisters
13	7	10.	BABY FACEArt Mooney
2	-	11.	YOU CAN'T BE TRUE, Dick Haymes
. 2	11	12.	DEAR
1	-	13.	CARAMBAI IT'S THE SAMBAPeggy LeeCapitol 15090-ASCAP
4	13	14.	(F. Martin, Victor 20-2867) YOU CAN'T BE TRUE,
1	- 1	15.	DEAR
-		225	T. Martin-The Lyttle Sisters, Victor 20-2812; Mills Brothers, Decca 24409; P. Page, Mercury 5129)

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MUSIC 26

The Billboard

12 5

Billboard

June 26, 1948

PART

IV

TRADS

SIRVICE

PEATURE

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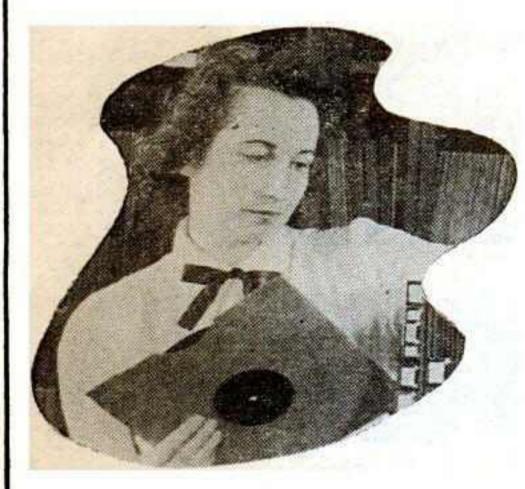
MUSIC POPULARITY CHARTS

Week Ending

June 18

in BUFFALO . . . it Took 3 to Make 1 New Star

The foresight of a record librarian and the cooperation of two leading disk spinners started the ball rolling which made Ken Griffen's recording of "YOU CAN'T BE TRUE, DEAR" the nation's No. 1 favorite.



MARY ROSE **EVANS**

WGR's

Record Librarian, is the "hit picker" who foresaw the future of "You Can't Be True, Dear" and urged its airing.

THESE TWO WERE THE FIRST **TO START IT "SPINNING"**





Retail Record Sales

BEST-SELLING POPULAR RETAIL RECORDS

Records listed are those selling best in the nation's retail record stores (dealers). List is based on The Billboard's weekly survey among 4,970 dealers in all sections of the country. Records are listed numerically according to greatest sales. (F) Indicates tune is in a film; (M) indicates tune is in a legit musical. The B side of each record is listed in italic.

POSITION Weeks | Last | This to date! Week Week 1. NATURE BOYKing ColeCapitol 15054 10 1 Lost April 12 YOU CAN'T BE TRUE, 2 Doodle Doo Doo 3. WOODY WOODPECKER Kay Kyser...... Columbia 38197 4 4 When Veronica Plays the Harmonica 4. LITTLE WHITE LIES Dick Haymes Decca 24280 12 3 The Treasure of Sierra Madre 5. MY HAPPINESSJ. & S. Steele Damon D-11133 7 5 They All Recorded to Beat the Ban 3 6. WILLIAM TELL OVER-7 The Man on the Flying Trapeze 7. TOOLIE OOLIE DOOLIE Andrews Sisters Decca 24380 10 6 I Hate To Lose You Canital 15004

WGR's

"The Morning Man," heard Monday through Friday from 7:00 to 10:00 A.M. and Saturday from 7:00 to 9:00 A.M.

"Talking Between the Tunes," every week day 1:30 to 2:30 P.M., 6:45 to 7:00 P.M. and again 11:15 P.M. to 12 Mid.

WKBW's

THE NATION'S NUMBER ONE HIT backed by

CAN'T BE TRUE, DEAR"

CUCKOO WALTZ

Recorded by Ken Griffen on Rondo 128 Recorded by Ken Griffen and Jerry Wayne on Rondo 228

Mary, Foster and Ralph also pick as a coming hit

Another Ken Griffen hit on Rondo 137

JUST RELEASED! A NEW KEN GRIFFEN ALBUM! RONDO 1007 EVERY LITTLE MOVEMENT-VALENCIA POLKAPOPS-AMERICAN PATROL CASEY JONES-DOODLE DOO DOO

ORDER TODAY FROM NEW YORK'S EXCLUSIVE RONDO DISTRIBUTOR

MIDTOWN SALES

378 Genesee St.

Washington 6108

	•	0.	Highway to Love
٠	9	9.	YOU CAN'T BE TRUE, DEARDick Haymes-Song Spinners
4	9	10.	Nature Boy LOVE SOMEBODY Doris Day-Buddy Clark Confess
4	17	11.	YOU CAN'T BE TRUE, DEARCapitol 15077
8	11	12.	Toolie Oolie Doolie THE DICKEY-BIRD SONG (F)
1	-	13.	If Winter Comes YOU CALL EVERYBODY DARLIN'
11	13	14.	(A. Vincent, Mercury 5155) ST. LOUIS BLUES MARCH. Tex BenekeVictor 20-2722 Cherokee Canyon
6	23	15.	TELL ME A STORYSammy KayeVictor 20-2761 <i>I Wouldn't Be Surprised</i> (Ames Brothers, Decca 24329; V. Damone, Mercury 5120; King Guion Ork, Majestic 1238; B. Houston, MGM 10144)
3	16	16.	NATURE BOY Dick Haymes-Song Spinners You Can't Be True, Dear
22	12	17.	
16	15	18.	BECAUSE
	1		Mello Strain 112; R. Stevens-D. King Ork, Columbia 4515-M; Hal Winters, Apollo 1068; L. Warren, Victor 10-1406)
13	14	19.	BABY FACE Art Mooney
2	22	20.	MAYBE YOU'LL BE THERE
4	-	21.	YOU CAN'T BE TRUE, DEAR
4	21	22.	BABY FACE
4	18	23.	NATURE BOY
2	24	24.	MY HAPPINESSElla FitzgeraldDecca 24446 Tea Leaves
5	26	25.	JUST BECAUSE
3	20	26.	TOOLIE OOLIE DOOLIE The Sportsmen Capitol 15077 You Can't Be True, Dear
1	1-	27.	THE MAHARAJAH OF MAGADORVaughn MonroeVictor 20-2851 Give a Broken Heart a
1	-	28.	Break CONFESSDoris Day-Buddy ClarkColumbia 38174 (J. Dorsey, MGM 10194; The Four Tunes, Manor 1131; T. Martin-The Lyttle Sisters, Victor 20-2812; Mills Brothers, Decca 24409; P. Page, Mercury 5129)
1	1-	29.	TWELFTH STREET RAGPee Wee HuntCapitol 15105 Somebody Else, Not Me
1	-	30.	(M. Hearth Trio, Decca 24450; N. Simons, Rego 1016) TOOLIE OOLIE DOOLIEMartin SistersColumbia 38211 You Can't Be True, Dear
	2	(i) (ii)	The second of the second



Buffalo, N. Y.



BEST-SELLING CHILDREN'S RECORDS

Records listed are those children's records selling best in the nation's retail record stores (dealers), according to The Billboard's weekly record dealer survey. Records are listed according to greatest sales.

	POSIT	ION	
Weeks	Last	This	THE REPORT STRUCT AND STRUCTURE AND IN THE PART WARHING IT
to date	Week	1.	BOZO AT THE CIRCUS (Two Records)
			Billy May with Ork Capitol BBX-34
3	2	2.	LITTLE TOOT (One Record)
	100	14 234	Don Wilson-The Starlighters Capitol DAS-80
3	3	3.	BUGS BUNNY (Three Records)
	100	12 83	Mel Blanc Capitol CC-64
3	5	4.	UNCLE REMUS (Three Records)
2	1200	5.	Johnny Mercer and original castCapitol CC-40 BOZO AND HIS ROCKET SHIP (Two Records)
-	1.000	0.	Billy May
3	4	6.	
			Peter Lind HayesDecca CU-102
3	7	7.	TUBBY THE TUBA (One Record)
1.2	1.20	1	Danny KayeDecca CU-106
1	-	8.	NUTCRACKER SUITE (One Record)
2	8	0	Fred Waring
4	0	3.	NURSERY RHYMES (Two Records) Frank LutherDecca CS-5
3	10	10.	RUSTY IN ORCHESTRAVILLE (Three Records)
		1	Billy May-Alan Livingston-Henry Blair Capitol BC-35

BEST-SELLING RECORDS BY CLASSICAL ARTISTS

Records listed are those classical and semi-classical records selling best in the nation's retail record stores (dealers), according to The Billboard's weekly record dealer survey. Records are listed according to greatest sales.

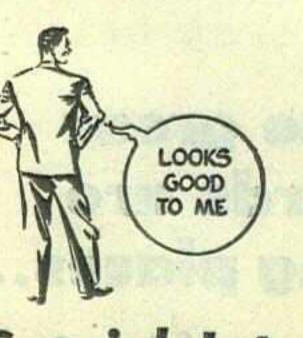
P	OSITIC	ON	
Weeks to date	Last Week	This Week	
1140		1.	Warsaw Concerto
	-		Boston Pops, Arthur Fiedler, conductor; Leo Litwin, pianist
17	3	1.	Khachaturian: Gayne Ballet Suite-Sabre Dance Chicago Symphony Ork: A. Rodzinski, directorVictor 20-0209
109	5	3.	Jalousie Boston Pops: Arthur Fiedler, conductorVictor 12160
14	-	4.	Khachaturian: Gayne Ballet Suite-Sabre Dance Oscar Levant
17	1	4.	Khachaturian: Gayne Ballet Suite-Sabre Dance Philharmonica Symphony of New York; Efrem Kurtz, conductor



The Billboard's NEW Publication TO HELP DEALERS AND THEIR SALES PERSONNEL SELL MORE **RECORDS, ACCESSORIES AND** SETS MORE PROFITABLY.







Order from your **Record Distributor** use coupon below **One Year \$2 Two Years \$3**

ecial Introductory Rate

BEST-SELLING RECORD ALBUMS BY CLASSICAL ARTISTS

Albums listed are those classical and semi-classical albums selling best in the nation's retail record stores (dealers), according to The Billboard's weekly record dealer survey. Albums are listed according to greatest sales.

1	OSITIO	N
Weeks to date 6	Last Week 2	This Week 1. Tchaikovsky: The Sleeping Beauty (Six Records) Leopold Stokowski and His Symphony Orchestra
67	4	2. Tchaikovsky: Nutcracker Suite (Three Records)
1	- 1	Eugene Ormandy, conductor, Philadelphia OrkVictor 1020 3. Khachaturian: Violin Concerto (Five Records)
52	4	3. Rachmaninoff Concerto No. 2 in C Minor, Op. 18 (Five Recor
1	1	Sergei Rachmaninoff, pianist; Leopold Stokowski and Philadelphia Ork
30	4	5. Khachaturian: Gayne Ballet Suite (Three Records) New York Symphony Ork; Efrem Kurtz, conductor
137	-	5. Rhapsody in Blue (Two Records) Oscar Levant, Philadelphia Ork; Eugene Ormandy,
1	1	5. Richard Strauss: Suite From Der Rosenkavalier Albur (Three Records)
s and		Philadelphia Ork-E. Ormandy, directorColumbi

BEST-SELLING POPULAR RECORD ALBUMS

Albums listed are those selling best in the nation's retail record stores List is based on The Billboard's weekly survey among 4,970 dealers in al' of the country. Albums are listed numerically according to greatest sales.

Weeks	Last	This	
	Week		
5	1		Stan Kenton-A Presentation of Progressive Jazz Album (Four Records)
1			Stan Kenton Capit
7	2	2,	Songs of Our Times (1932) Album (Four Records) Carmen Cavallaro
8	-	3.	Busy Fingers (Four Records) Three Suns
7	4		Rendezvous With Peggy Lee (Three Records)
4	5	5.	Songs of Our Times (1927) Albuin (Four Records) B. Grant Ork
4	-	5.	Songs of Our Times (1929) Album (Four Records) M. Fingerle-A. Schutt Decca A-

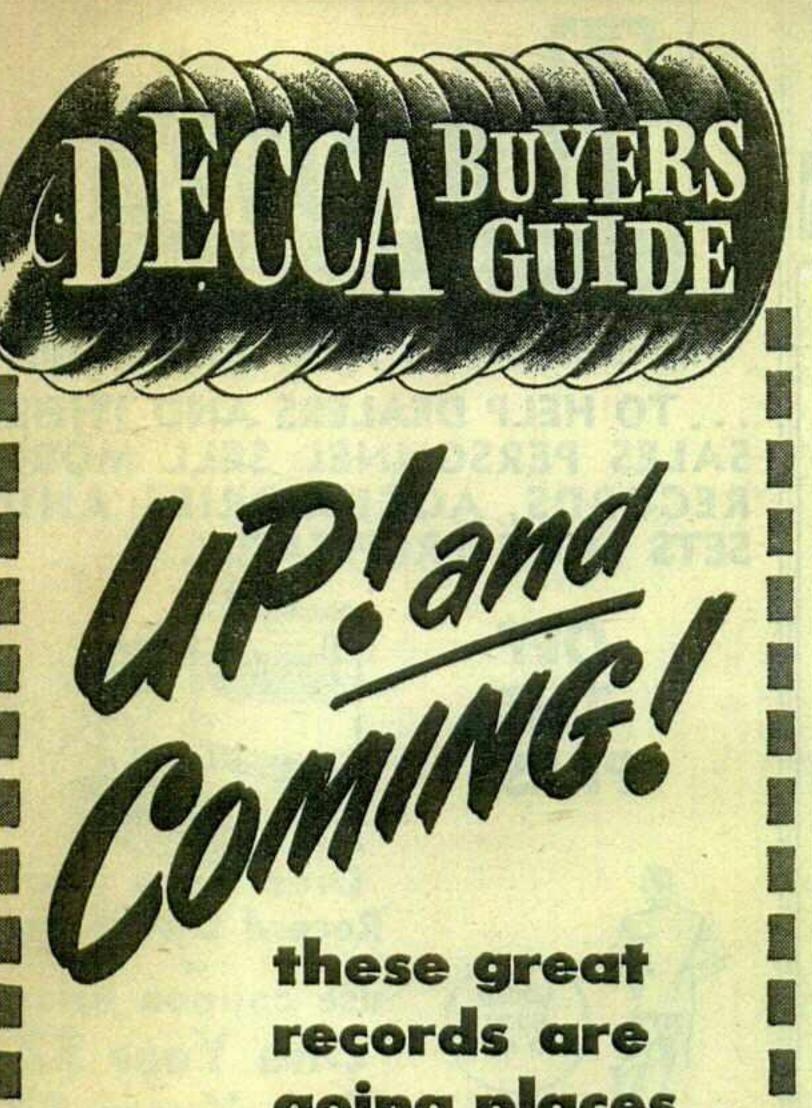
Two subscriptions One Year Each



More than half the Record Dealers ordered purchased two-copy



June 26, 1948





MOST-PLAYED JUKE BOX RECORDS

Records listed are those receiving the greatest play in the nation's juke boxes. List is based on The Billboard's weekly survey among 3,558 operators in all sections of the country. Listed under the title of each of the most played records are other available recordings of the same tune. Unless shown in this chart, other available records of tunes listed here will be found in the Honor Roll of Hits, Music Popularity Chart, Part I.

	OSITIO		
Wechs to date	Last	This Week	The second se
11	1	1.	YOU CAN'T BE TRUE, DEAR
77	200034	2.	NATURE BOY
7 3 7	6	4.	WOODY WOODPECKER Kay Kyser Columbia 38197
7	3		LITTLE WHITE LIESDick HaymesDecca 24280
11	4		TOOLIE OOLIE DOOLIE Andrews Sisters Decca 24380
19	7	7.	NOW IS THE HOURBing CrosbyDecca 24279 MY HAPPINESSPied PipersCapitol 15094
34	11	8. 9.	YOU CAN'T BE TRUE, Dick Haymes-Song Spinners
10.00			DEAR
8	9	10.	DEAR JUST BECAUSEFrank Yankovic and His Yanks
	CEA.	The second	Columbia 38072
38 21	1000	1.1.1.1	(A. George Ork, Master 101: A. George Ork, Signature 15207;
100	Sales?	12.12	J. Gumin, Chord 664; E. Howard, Majestic 1231; Lone Star
20115		Constant of the	Cowboys, Victor 20-2941; Sheriff T. Owens and His Cowboys, Mercury 6086; T. Parker's 4 Jacks, Palda 1002; Embassy
and the second			P-1003; D. Stabile Ork, Decca 25376; F. Zajo Polkateers, Con-
1239	19118	1.50	tinental C-1228)
13	8	11.	BABY FACE Art Mooney
5	12	12.	YOU CAN'T BE TRUE,
Alter a			DEARCapitol 15077
6	18	13.	TELL ME A STORY Sammy Kaye Victor 20-2761
2 - C - C	100	1.1	(Ames Brothers, Decca 24329; V. Damone, Mercury 5120; King
2	21	14.	Guion Ork, Majestic 1238; B. Houston, MGM 10144) BOUQUET OF ROSESEddy Arnold and His Tennessee
•	-1	14.	Plowboys
11	21	15.	ST. LOUIS BLUES MARCH. Tex Beneke Victor 20-2722
3	14		NATURE BOY Dick Haymes-Song Spinners
11 1 1 V	1 COLOR	augustu to	Decen 24439
2	19		YOU CALL EVERYBODY
112	No.	and the second	DARLIN'
20	16	18.	(A. Vincent, Mercury 5155) NOW IS THE HOURGracie FieldsLondon 110
- 4	25		CUCKOO WALTZ
10 10	101		(F. (Schnickelfritz) Fisher Ork, Decca 45063)

going places... don't just watch 'em! Buy 'em!

FRIENDLY MOUNTAINS The Kiss in Your Eyes . . .

MUSIC

28

BING CROSBY Decca 24204

DANNY KAYE-ANDREWS SISTERS THE WOODY WOODPECKER PUT 'EM IN A BOX, TIE 'EM WITH A RIBBON (And Throw 'Em in the Deep Blue Sea) Decca 24462

GONE AGAIN Hamp's Got a Duke

100

27 TOOLIE OOLIE DOOLIE The Sportsmen Capitol 15077 19 20. THE DICKEY-BIRD SONG 10 21. Freddy Martin..... Victor 20-2617 (F) YOU CAN'T BE TRUE, 22. 3 25 3 27 23. (J. Wald, Ork, Commodore C-7502; M. Carson, Signature 541) 5 30 24. 19 25. J. Loos Ork, Victor 20-2819; The Woodland Serenaders, Bandwagon 401; Chapuseaux-Damiron, Seeco 657) 25. 1 31 16 27. WILLIAM TELL OVER-28. -29, -YOU CAN'T BE TRUE, ... Spike Jones Victor 20-2861 з 27 29. DEARLondon 202

Bernstein Fights | Charlie Ross Tops PCE Drive Vs. Firm To Aid Tyros atman Sheets

VORK, June 19.-Music Pub-Contact Employees (MPCE) lee's drive against the Peatulation has run into strong n from pubber Louis Bernthe Shapiro-Bernstein firm.

tein is understood to have not dicated his support for the eet but is known to have urged pubbers to continue subscriponing the Peatman sheet on unds that it is the best of its et devised and that a sheet ential protection for a pubber) check on his firm's activity. stein thus places himself in a opposite Warner pubbery toprman Starr, Santly-Joy's Lestly and others who had indi-"hat they would definitely back ove to eliminate all sheets. The nittee, with the support of pub-

, had thought it would achieve nination of the Peatman tabulation y July 1, but the Bernstein opposition may well slow down the MPCE's action.

NEW YORK, June 19. - Charlie Ross, former professional manager for World-Republic and the Paramount pub, now tops the Songwriters' Advancement Institute, a new mail-order firm designed to aid amateur tunesmiths.

The advertising pitch states that Ross will look over and criticize all tunes submitted by mail-either lyrics, melody or both. If he accepts the sheet. He reportedly is the offering, he will give the applicant a standard contract, have a melody written for the lyric or vice versa, copyright the work, print and publish it (or turn it over to a recognized pub) and use his contacts to plug it.

> The only charge for the prospective cleffer is that for Ross's criticism, which he proffers at two bucks a throw.

In addition to his aforementioned chores, Ross is handling the Al Capp summer replacement airer for the Drew Pearson show, the syndicated comic strips, Mary Worth's Family and Kerry Drake, and is also chirp. Eugenie Baird's personal manager.

The Billboard

Billboard TRADE

SERVICE

FLATURE

Billboard MUSIC POPULARITY CHARTS PART VI **Race Records** Week Ending

June 18

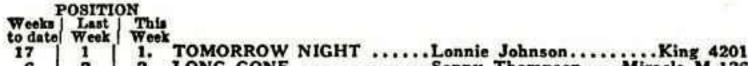
BEST SELLING RETAIL RACE RECORDS

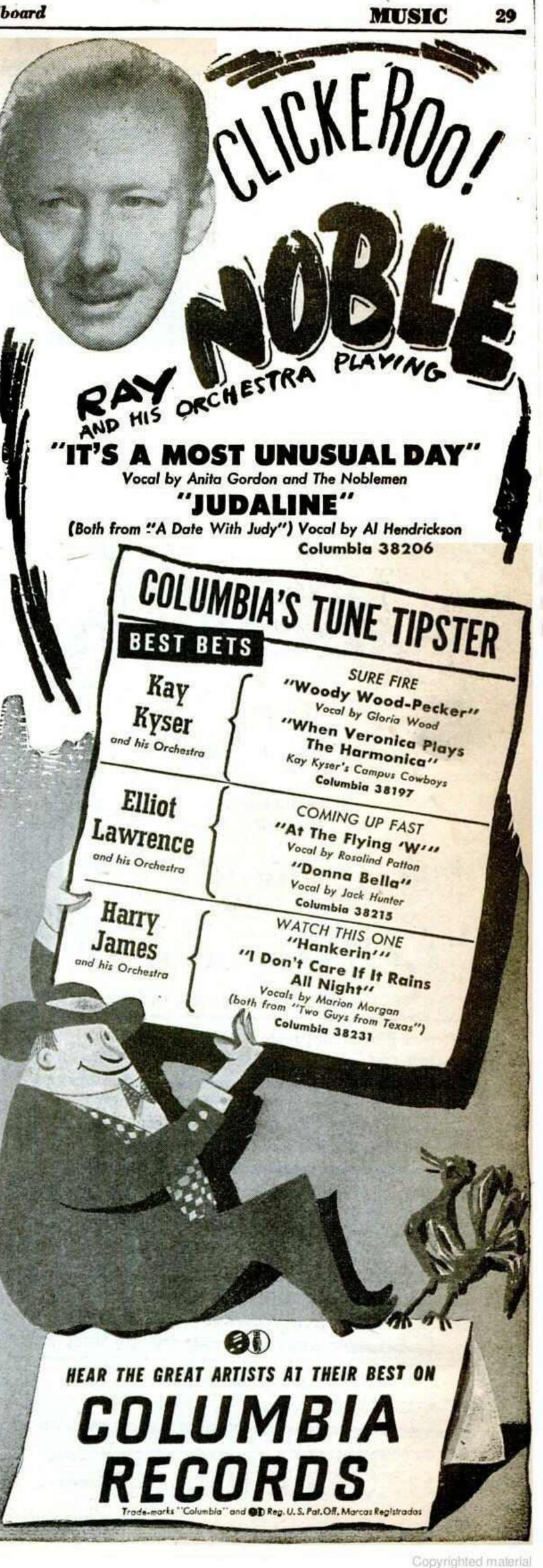
Records listed are race records that sold best in stores according to The Billboard's special weekly survey among a selected group of retail stores, the majority of whose customers purchase race records.

Weeks	Last	This	
to date!		Week	
6	2	1. TOMORROW NIGHT Lonnie Johnson	11
	1	2. GOOD ROCKIN' TONIGHT. Wynonie HarrisKing 421	
6	3	3. LONG GONE	
6	5	4. NATURE BOY	
6 6 6	3 5 4	5. MESSIN' AROUND Memphis Slim Miracle 12	
6	5	6. ALL MY LOVE BELONGS Bull Moose Jackson King 418	
1990	120	TO YOU	
1	-	7. RUN JOE Louis Jordan Decca 2444	
1 6	7	8. KING SIZE PAPA Julia Lee and Her Boy Friends	
- 1	C. S. C.	Capitol Americana 4008	
4 1	8	9. PRETTY MAMA BLUES Ivory Joe Hunter Pacific 63	17
1	_	10. WEST SIDE BABY Dinah Washington Mercury 807	
2	13	11. I WANT A BOWLEGGED	S .
- 1		WOMAN	9
3	10	11. MY HEART BELONGS TO	
- 1		YOUVictor 20-257	2
1 (-	13. RECESS IN HEAVEN Dan Grissom Jewel ON-200	
ā i	9	14. 35-30 Savoy 66	
1 1	_	15. YOU DON'T LOVE ME Camille Howard Specialty SP-30	7
	Shirt-16 5	the second and the second of t	100

MOST-PLAYED JUKE BOX RACE RECORDS

Records listed are race records most played in juke boxes according to The Billboard's special weekly survey among a selected group of juke box operators whose locations require race records.





1 1		TOMORROW NIGHTLonnie JohnsonKing 4201
2	2.	LONG GONE
4		NATURE BOY
3		GOOD ROCKIN' TONIGHT. Wynonie Harris
-		MESSIN' AROUND Memphis Slim Miracle 125
5	6.	KING SIZE PAPAJulia Lee and Her Boy Friends Capitol Americana 40082
	7.	RUN JOE Louis Jordan Decca 24448
1 7		FINE BROWN FRAME Nellie Lutcher Capitol 15032
6	9.	ALL MY LOVE BELONGS Bull Moose JacksonKing 4189
1	1 -	TO YOU
10	11.	DON'T FALL IN LOVE
		WITH MEKing 4220
Í —	111.	I WANT A BOWLEGGED
		WOMAN
10	13.	RECESS IN HEAVEN Dan GrissomJewel ON-2004
-	13.	35-30Savoy 661
10	15.	WEST SIDE BABYDinah ShoreMercury 8079
	-	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$

ADVANCE RACE RECORD RELEASES

Boy Friend Blues	La Danse
A. (Big Boy) Crudup (Katie May)	Hot Lips Page (Walkin' in) Columbia
Victor 20-2989	30130
Danny Boy S. Gibson-The Red Caps (Scratch and) Mercury 8091	Married Man Blues A. Tibbs (I Feel) Aristocrat 1103
Disay Dassy G. Dawson (Tomorrow Night) Paradise 110	Porter's Ball K. Porter (Russell Street) Paradise 124
Don't You Leave Me Here	Russell Street Hustle
J. Williams (King Biscuit) Columbia	K. Porter (Porter's Ball) Paradise 124
30129	Sally Lou
Good Boy B. McGhee (Telegram Blues) Disc 6088 High Class Baby	P. Gayten Trio (Stop) DeLuxe 1176 Scratch and You'll Find It S. Gibson-The Red Caps (Danny Boy) Mercury 8091
E. Vinson (When I) Mercury 8090 I Can't Be Satisfied Muddy Waters (I Feel) Aristocrat 1305	Stop P. Gayten Trio (Sally Lou) DeLuxe 1176
I Feel Like Crying	Telegram Blues
A. Tibbs (Married Man) Aristocrat 1103	B. McGhee (Good Boy) Disc 6088
I Feel Like Going Home	Tell Me So
Muddy Waters (I Can't) Aristocrat 1305	D. Washington (In the) Mercury 8094
In the Rain	Temerrow Night
D. Washington (Tell Me) Mercury 8094	L. Johnson (Dizzy Dazzy) Paradise 110
Katle May	Walkin' in a Daze
A. (Big Boy) Crudup (Boy Friend Blues)	Hot Lips Page (La Danse) Columbia
Victor 20-2989	30130
King Biscuit Stomp J. Williams (Don't You) Columbia 30129	When I Get Drunk E. Vinson (High Class) Mercury 8090







Copyrighted material

The Billboard June 26, 1948 MUSIC 31 Billboard MUSIC POPULARITY CHARFS NEW RELEASE! PART VII Folk Record Section www. Billboard TRADE SERVICE Week Ending FEATURE June 18 **BEST SELLING RETAIL FOLK RECORDS** Records listed are hillbilly records that sold best in stores according to The I CAN'T GO ON WITHOUT YOU 4230 KING Billboard's special weekly survey among a selected group of retail stores, the majority FARE THEE WELL, DEACON JONES of whose customers purchase folk records. **Bull Moose Jackson** POSITION BOSTIC'S BOOGIE BLUES Weeks | Last | to date | Week | 4779 KING This BAR FLY BABY Week 7 1. BOUQUET OF ROSES..... Eddy Arnold and His Tennessee Earl Bostic 1 LOLLIPOP MAMA 6 3 4226 KING BLOW YOUR BRAINS OUT PlowboysVictor 20-2700 Wynonie Harris 7 2 3. TEXARKANA BABY Eddy Arnold and His Tennessee INDIAN GIVER 4. HUMPTY DUMPTY 7 8 Hank Thompson and His Brazos KING 4227 HEART Valley Boys TOO TIGHT MAMA Capitol Americana 40065 **Mabel Smith** 7 5. SWEETER THAN THE 4 WHAT COULD I DO 4228 KING 6. TENNESSEE WALTZ Pee Wee King and His Golden 7 10 I WANT TO DIG A LITTLE DEEPER West Cowboys.... Victor 20-2680 Swan's Silvertone Singers 7 5 I H ON MY WAY SOMEWHERE Capitol Americana 40109 KING 7 6 THE BALDHEADED END OF THE BROOM 6 8 Grandpa Jones з 12 10. PEACH TREE STREET BOOGIE KING 718 3 10 TAKE IT TO THE CAPTAIN 3 15 **Delmore Brothers** 3 13. WHAT A FOOL I WAS Eddy Arnold and His Tennessee -JOLE BLON'S GHOST KING 719 Plowboys Victor 20-2700 LOST JOHN BOOGIE SEAMAN BLUES Ernest Tubbs Decca 46119 5 7 14. Wayne Rainey 2Victor 20-2780 WATCH! MANY OF THESE WILL JUMP INTO THE KING ALL-TIME "HITS & FAVORITES" HERE IS A LIST WE ARE PROUD OF. FOLK TALENT AND TUNES AVAILABLE ONLY ON KING! Murray Nash, Mercury platters' hillbilly and Western chief, who LEFT MY HEART IN TEXAS 673 KING SWEETER THAN THE FLOWERS was in Chicago for the NAMM convention, reports that Cliff and Moon Mullican Bill Carlisle, Sunshine Slim Sweet (now a Mercury property) and

Sandy Sandusky appeared recently as the Carlisle brothers over WMPS. Cliff, remember, who as the boy who made Rainbow at Midnight for King, will leave the unit next week for his home in Lexington, Ky., and enter private business. Remaining trio will join KWEM, West Memphis. . . Mel Foree, the veteran contract man for Acuff-Rose, will start an extensive tour of the Southwest, Midwest and West Coast, winding up in California after six weeks' traveling. . . . A big h.b. jamboree takes place June 21 at Greenville, S. C., when the entire cast of the Tennessee Barn Dance, Chester Atkins (Victor), Homer and Jethro (King) Carl Story and his Ramblin' Mountaineers (Mercury), work with a local group. Baby Ray and His Country Cousins. . . . Uncle Tom (More), at WNOX, Knoxville, started his vacation last week, motoring with his family thru Kentucky, Illinois, Michigan and Pennsylvania. Tom intends to visit plenty of his h.b. and Western buddies.

Connie B. Gay, promoter of the Radio Ranch, Washington, has started a national hillbilly talent search, the first of which drew 3,000 people two weeks ago at Constitution Hall. Judges were Clyde Moody. Whitey Ford and Tom Parker, Arnold's manager. . . . Carson Robinson (MGM) put on his first barn dances May 7 at the Armory, Poughkeepsie, N. Y., with Texas Jim Robertson. Carson is doing a three-week d.j. show over WHIP, Pleasant Valley, N. Y., and is tying up his show with a big record department in a local department store. Carson has a 140acre farm in Pleasant Valley, where he and his wife and three children reside and raise horses. . . . Ed Dodelin, sales manager for Victor's folk platters, reports that Chet Atkins and the Colorado Mountin Boys, plus Homer and Jethro, are set for Glenwood Park, Bluefield, Va. Ezra Kline and His Lonesome Pine Fiddlers, of WHIS, Bluefield, are also on the show. . . . Lee Penny, the folk music writer, who penned Adobe Hacienda, has received a BMI license for the Edlee Music Corporation., which he and Smilin' Ed McConnell formed. . . . Irish Red Egner, with Billy Hill and the Shamrock Cowboys, are now at the Riverside Rancho.

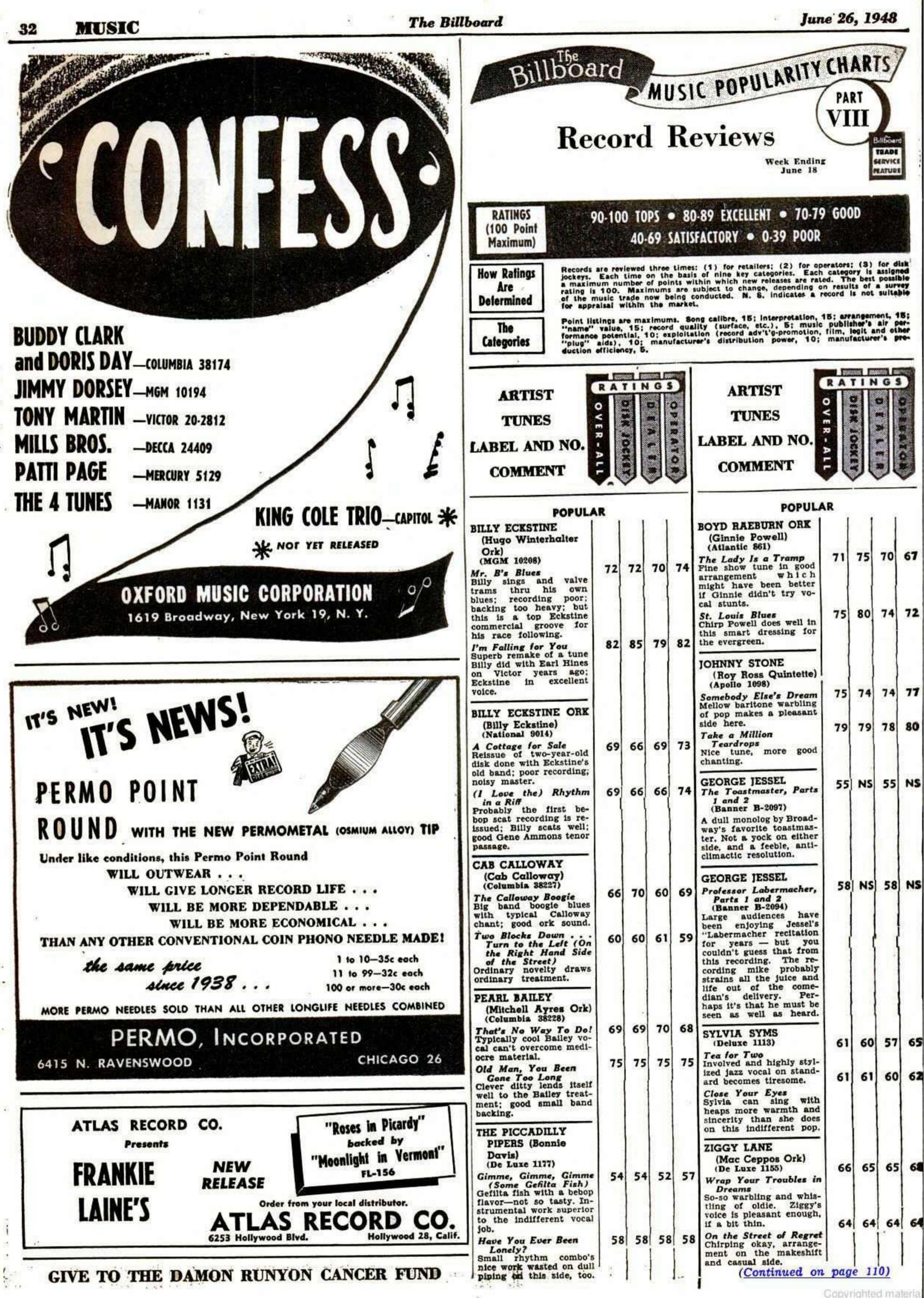
Cindy Walker, the song spinner, lost her dad recently. . . . Gene Autry is instituting a test suit against the Arizona Industrial Commission to raise the ceiling on the industrial compensation law to cover top-salaried actors. If he is successful, it will provide for more pictures to be produced in Arizona than in California. . . . Red Egner and Billy Hill completed a pic at Columbia, which also featured Kirby Grant and the Hoosier Hot Shots. . . . Tom Brennan, Los Angeles d. j. known as Tennessee Tom-Tom, has a switch on Deck of Cards, utilizing a U. S. history in place of a Bible. It will intro on Ken Curtis's ABC web Hitching Post. . . . Buck Post Beeman, whose Western Pals air from KGON and KPFM. Oregon outlets, reports that his next Yale platters will be out soon. . . . Clyde Grubb, whose Blue Memories, their first Victor disk, hit strong nationally, reports that his group has joined the Tennessee Barn Dance, WNOX, Knoxville. Personnel now is Leonard Dabney, Clarence Harrell, Jack Green, Roy Martin, Toady Hill and Cliff Stier. . . . Another rising folk music platter pilot is Jim Mills, who quit embalming school to turn to radio in 1944, and is now doing four hours of shows daily over WIBK, Knoxville. Jim is only 22 years old, having started at WCKY, Cincinnati, as a high school office boy.

(Continued on page 110)

KING 714	TENNESSEE MOON THE HOPE OF A BROKEN HEART Cowboy Copes
KING 4189	ALL MY LOVE BELONGS TO YOU I WANT A BOWLEGGED WOMAN Bull Moose Jackson
KING 4201	TOMORROW NIGHT WHAT A WOMAN Lonnie Johnson
KING 4220	DON'T FALL IN LOVE WITH ME SIESTA WITH SONNY Ivory Joe Hunter
SIGNED SEALED AND	DELIVERED COW BOY COPAS KING AT YOUR DOOR King 658
TENNESSEE WALTZ	YOU
CAROLINA WALTZ	LUE
DECK OF CARDS	CLYDE MOODY King 706 NELSON KING - FIDDLIN' RED HERRON King 712
OKLAHOMA WALTZ	JACK PERKY And The Lightcrust Doughboys King 713
I LOVE YOU, YES I	DO BULL MOOSE JACKSON King 4181
GOOD ROCKIN' TON	UES WYNONIE HARRIS
TEMPTATION	EARL BOSTIC King 4214
FAST OF THE SUN	GATEMOUTH MOORE King 4224
IN LOVE ACAIN	LONNIE JOHNSON King 4225







20

Someoody Else's Drain Mellow baritone warbling of pop makes a pleasant side here. 79 79 79 78 Mellow baritone warbling of pop makes a pleasant side here. 79 79 79 78 A Cottage for Sale teissue of two-year-old lisk done with Eckstine's id band; poor recording; hoisy master. 69 66 69 73 Take a Million Teardrops Nice tune, more good chanting. 79 79 78 I Love the) Rhythm in a Riff 69 66 66 74 GEORGE JESSEL The Toastmaster, Parts 55 NS 55 Yop scat recording is re- A dull monolog by Broad- A dull monolog by Broad- 79 79 78	77 80
MILLY ECKSTINE ORK (Billy Eckstine) (National 9014) Mellow baritone waroling of pop makes a pleasant side here. 79 79 78 A Cottage for Sale teissue of two-year-old lisk done with Eckstine's Id band; poor recording; hoisy master. 69 66 69 73 Take a Million Teardrops Nice tune, more good chanting. 79 79 78 I Love the) Rhythm in a Riff Probably the first be- pop scat recording is re- 69 66 66 74 GEORGE JESSEL I and 2 (Banner B-2097) 55 NS 55	
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A dull monolog by Broad-	
ssued; Billy scats well; cood Gene Ammons tenor bassage.	
(Cab Calloway) (Cab Calloway) (Columbia 38227) 58 NS 58	NS
The Calloway Boogie Big band boogie blues with typical Calloway chant; good ork sound.	
Two Blocks Down Turn to the Left (On the Right Hand Side of the Street) Ordinary novelty draws ordinary treatment. 0 60 61 59 "Labermacher recitation for years — but you couldn't guess that from this recording. The re- cording mike probably strains all the juice and life out of the come-	
(Mitchell Ayres Ork) (Columbia 38228) (Columbia 38228)	1
That's No Way To Do!69697068SYLVIA SYMS (Deluxe 1113)616057	65
Occre material.757575757575Tea for Two Involved and highly styl- ized jazz vocal on stand- ard becomes tiresome.61616160	62
well to the Bailey treat- ment; good small band backing.	
THE PICCADILLY on this indifferent pop. PIPERS (Bonnie ZIGGY LANE Davis) (Mac Ceppos Ork) (De Luxe 1177) (De Luxe 1155)	68
Gimme, Gimme, Gimme (Some Gefilta Fish) Gefilta fish with a bebop flavor—not so tasty. In- strumental work superior to the indifferent vocal54545257Wrap Your Troubles in Dreams So-so warbling and whis- tling of oldie. Ziggy's voice is pleasant enough, if a bit thin.646464	64
Have You Ever Been 58 58 58 58 0n the Street of Regret Lonely? ment on the makeshift	
nice work wasted on dull piping bri this side, too. (Continued on page 110)	

The Billboard

RCA Victor No.

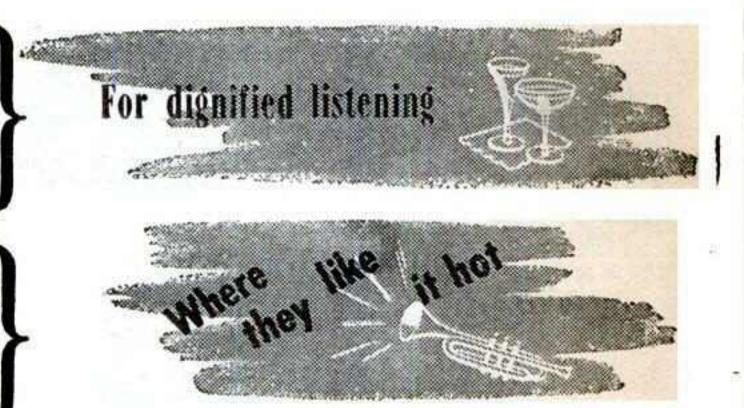
to fit every type of location... "COIN OPERATOR SPECIALS", : . . Same selection on both sides!

36 money-making standards! 24 of them in 4 different groups of 6 for specific locations . . . 12 suitable for any type of location. No "A" or "B" side-both sides feature the same selection. You get double play ... you get double return!

TEX BENEKE	Stormy Weather	44-0022
WAYNE KING	Three O'Clock in the Morning	44-0023
VAUGHN MONROE	Racing with the Moon	44-0024
FREDDY MARTIN	Tchaikovsky Piano Concerto	44-0025
THREE SUNS	Twilight Time	44-0026
HERBIE FIELDS	Jealousy	44-0027

UETINE

PHIL HARRIS That's What I Like About the South		44-0028
SPIKE JONES	Behind Those Swinging Doors	44-0029
COUNT BASIE	St. Louis Boogie	44-0030
DESI ARNAZ	Babalu	44-0031
TOMMY DORSEY	Opus No. 1	44-0032



BUNNY BERIGAN	I Can't Get Started with You	44-0033

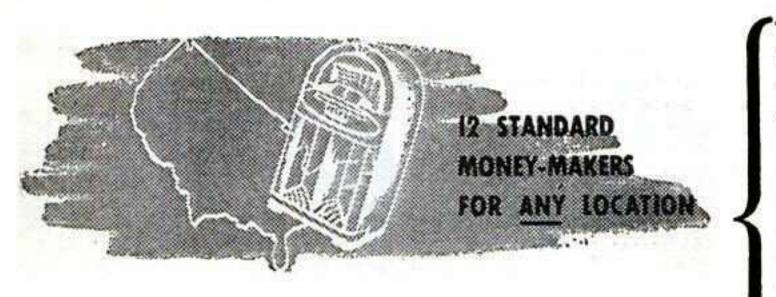
EDDY ARNOLD	Molly Darling	44-0017
EDDY ARNOLD	Rockin' Alone	44-0014
SONS OF THE PIONEERS	Cool Water	44-0034
SONS OF THE PIONEERS	Tumbling Tumbleweeds	44-0035
BILL BOYD	Under the Double Eagle	44-0036
ELTON BRITT	I'm Tying the Leaves So They Won't Come Down	44-0037

COLEMAN HAWKINS	Body and Soul	44-0038
DELTA RHYTHM BOYS	Dry Bones	44-0039
JESSIE STONE	An Ace in the Hole	44-0040
FATS WALLER	Jitterbug Waltz	44-0041
CATS & THE FIDDLE	I Miss You So	44-0042
ARTHUR "BIG BOY" CRUDUP	Black Pony Blues	44-0043



STANDARDS

CTOR Records

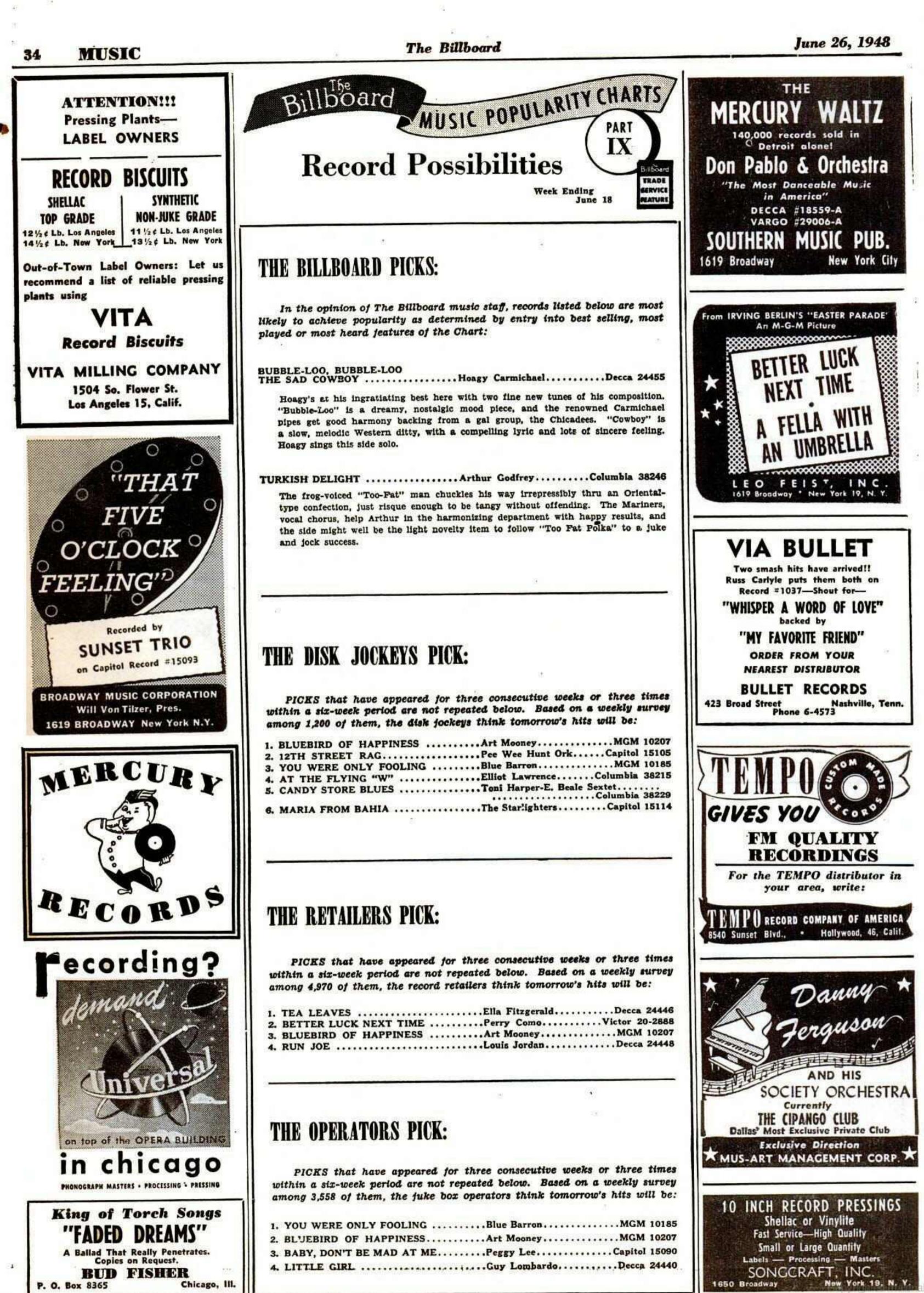


These "Coin Operator Specials" never lose their pull. They earn money for you long after the "hits" and "almost hits" have lost their plays. Your local RCA Victor distributor now has them in unlimited quantities. You may order them singly-or in the convenient groupings shown above. Look them over. Check them off. Order them today!

THE STARS WHO MAKE THE HITS ARE ON THE STARS WHO MAKE THE HITS ARE

ARTIE SHAW	Begin the Beguine	44-0001
WAYNE KING	Josephine	44-0002
ARTIE SHAW	Star Dust	44-0003
BENNIE MOTEN'S KANSAS CITY ORCH.	South	44-0004
TOMMY DORSEY	Marie	44-0005
BENNY GOODMAN	King Porter	44-0006
GLENN MILLER	Moonlight Serenade	44-0007
TOMMY DORSEY	Boogie Woogie	44-0008
DUKE ELLINGTON	Mood Indigo	44-0010
WAYNE KING	The Waltz You Saved for Me	44-0011
SPIKE JONES	Cocktails for Two	44-0012
THREE SUNS	Peg o' My Heart	44-0013

BLUES





1 26 * 7 1



1. BLUEBIRD OF HAPPINESSArt MooneyMGM	10207
2. 12TH STREET RAG Pee Wee Hunt Ork Capitol	15105
3. YOU WERE ONLY FOOLINGBlue Barron	10185
4. AT THE FLYING "W"Elliot LawrenceColumbia	38215
5. CANDY STORE BLUES	
6. MARIA FROM BAHIA The Starlighters Capitol	15114

1. TEA LEAVES	Ella FitzgeraldDecca 24446
2. BETTER LUCK NEXT TIME	
3. BLUEBIRD OF HAPPINESS	
4. RUN JOE	

1. YOU	WERE ON	LY FOOLING	Blue Barron	MGM	10185
2. BL'JE	BIRD OF	HAPPINESS	Art Mooney		10207
			Peggy Lee		
4. LITTI	LE GIRL		Guy Lombardo,	Decca	24440



24 NL 177 NL

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MUSIC 36

The Billboard

MUSIC-AS WRITTEN

New York:

The new Republic diskery releasing their first disks this week, a series of Westerns and novelties, including I Lost My Love (The Color Song) by Gabe Drake and the Herdsmen. . . Jerry Katz switched from the accounting to theater department of GAC. . . . Mills Music pubbing Suzy, current pop hit in Italy. . . . Thrush Evelyn MacGregor signed by Seva Records. First waxings will be four dubbings over instrumentals by the Three Kings. . . . Atlanta contributed \$3,000 toward summer pop concerts by AFM Local 148, matching the same amount allotted the local by the federation's e.t. fund for free concerts. . . . Teri Josefovits, pianist-composer, to play at Hotel Pennsylvania's cocktail lounge and Cafe Rouge beginning Monday (21). . . . Saul Bihari, of Modern Records, making a cross-country promotional and good-will tour. . . . Shirley Temple's Victor waxing of an excerpt from Bambi set for August release, with original Disney artwork on cover.

Dr. Hans Kindler has signed as musical director and conductor for his 18th consecutive season with the National Symphony Orchestra, Washington, Dr. Kindler founded the ork. . . . Club Harlem to reopen soon with trumpeter Billy Ford's combo. . . . Cootie Williams set for an Australian concert series in December under aegis of Frank Johnson, Down Under jazz critic and editor of Tempo magazine. . . . Peter Kent's ork began its 12th straight year at the Manhattan Room of the Hotel New Yorker this month. . . . Gene Krupa's short, Thrill's in Music, featuring Fred Robbins as emsee, soon to be released by Columbia. . . . Hadda Brooks, thrush-88-er, set for a run at the Civic Auditorium in Oakland, Calif., beginning next week. . . . American Academy of Music, Inc., pubbing Howard McGhee's be-bop cleffings, arranged by Van Alexander, ... Carl Haverlin, BMI prexy, addressed the Chicago Television Council on question of video usage of music copyrights,

Vaughn Monroe's ork again will open the Century Room of the Hotel Commodore in the fall; date is set at September 30. . . . Desi Arnaz's ork set for the Strand Theater here either in September or October. . . . Jimmy Dorsey's new ork will leave the Coast in August for a cross-country tour. ... William Morris Agency band department topper, Cress Courtney, off for a two-week vacation. . . . Anne Pincus, William Morris' secretary, off for a three-week West Coast vacation next week. Freedy Slack's new ork booked into the Apollo Theater here for the week of July 16, goes into the Howard, Washington, week of July 30, following with a week at the Royal Theater in Baltimore beginning August 7.

Columbia Broadcasting System installing a one-a-week remote line into Hershey Park, Hershey, Pa., to pick up Saturday night one-nighters thru the summer on a network pick-up which excludes New York City. . . . Clyde Burke, former warbler with Sammy Kaye and Blue Barron; debuts in a single stint at the Hotel Edison Green Room, beginning June 24, along with the Raymond Scott Quintet and the Bob Troup Trio. . . . Del Courtney's ork set for over four weeks at the Cocoanut Grove of the Hotel Ambassador in Los Angeles. . . . Buddy Rich's ork set for two weeks at the Meadowbrook Ballroom, beginning August 10, to follow his Palladium stint. . . . Hal Halpern and Paul Kalet the newest team in the disk promotion and publicity field.

Philadelphia:

Local 274, American Federation of Musicians, union of Negro musicians here, bought itself permanent headquarters at 912 S. Broad Street. . . . Johnny Benson gets the bandstand call for the opening of the Fawn Club.

With Ray White back as manager of the Embassy Ballroom across the river in Camden, N. J., summer terp season gets under way this week with Dizzy Gillespie and the Joe Morris-Johnny Griffin's Hampton All-Stars for one-night pitches. . . . Savannah Churchill, backed by the Four Tunes, returns to Emerson's Rainbow Room this week. . . . Don Nicholas' music signed for the opening of the new Mayfair Room atop Mayfair House.

Raphael's rumba band opens June 28 at Frank Palumbo's Click for relief chores. . . . Walter Miller, Meyer Davis maestro at the Bellevue-Stratford Hotel, leaves for 13 weeks at Mackinac Island. . . . Mike Pedecin and His Men of Rhythm set to summer at Orsatti's Somers Point (N. J.) Casino. . . . Earl Bostic, closing at Emerson's Rainbow Room, locates at Atlantic City's Hi Hat Club. . . . Oscar Hammerstein II, Paul Whiteman and Jack Lawrence will judge the amateur songwriters' contest at the suburban New Hope, Pa., Fair July 1, with Don Walker assigned to score the winning pieces.

Leo (Mad Lad) Parker and his hot crew into Watt's Zanzibar. . . . In this, his 46th year, promoter Reese Dupree, long time associated with the nare bands, is concentrating on religious attractions for church presentations. . . . Clarence Fuhrman, with a bid of \$7,000, awarded the contract to provide summer music at the Cape May (N. J.) Convention Hall. . . . Len Smith goes to Baltimore and Charles Burger replaces him as record manager for Trilling and Montagne, distributing the MGM wax label.

Detroit:

Phil Brestoff, musical director of WXYZ, writing a record column weekly in the Sunday editions of The Detroit Free Press. . . . Jimmy Evans building a staff for musical arrangement, copying and similar work, and switching to the new firm name of Evans Music Service. . . . The Melodaires, three men and a girl, vocal quartet appearing with Don Large, choral director, on WJR's Make Way for Youth, joined the Horace Heidt orchestra Wednesday (15) at the Orpheum Theater, Omaha.

Cincinnati:

Coney Island reached into the grab bag for a trio of novel gimmicks to publicize the week's stand of Ray McKinley ork in its Moonlite Gardens beginning June 11. Jukes, radio stations and newspapers had fingers in the pie. With a Coney promotion man, James M. Burt, pulling the strings, Ohio Appliance Company, local RCA Victor distributor, supplied McKinley platters 10 days in advance of the orkster's opening date to four of the larger juke operators in the area, who put disks in nearly 400 locations. The title strip for each disk carried the words "Ray McKinley-Coney Island-Week of June 11." Arrangements were also made with all local radio stations to plug the engagement, each supplying time on a different day. In return Coney ran ads in The Cincinnati Times-Star from June 10-17 inclusive, advertising Coney, RCA Victor and the station that plugged the engagement on that particular day. A portable radio was awarded the person contributing the correct definition of Airzay, a new McKinley Victor disk, in a tie-up with WZIP, Covington, Ky. Burt said the promotion is the first of a series the park plans to do for bands coming to the resort.

Warbler Phil Brito last week signed a three-week management pact with General Artists Corporation; Jerry Levy now handling Brito's personal management. . . . Skitch Henderson opens at the Cafe Rouge of the Hotel Pennsylvania, June 28. . . . Count Basie's ork opens at the Paradise Club, Atlantic City, July 1 for two weeks; he follows this with a four-weeker at the Strand Theater here on a bill with chirp Billie Holiday.

Thelonious Monk's new Blue Note platter, Evonce and Off Minor, out last week. . . . The Show Business Squadron of the Air Force Association met at the Famous Kitchen restaurant June 10 to discuss plans for a forthcoming international air exposition to be held at Idlewild Airport. . . . Draft Eisenhower Movement has selected a theme song, Dwight's Right, penned by The Three Suns and Sammy Gallop.

Campbell-Porgie pub entered the retrenchment swim this week by dropping plugger Irving Tanz and Ralph Harris on the Coast. . . . Kramer-Whitney pub sending Ed McCaskey to Chicago to line up plugs on the firm's tune, Love Sombody. . . . Attorney Lee Eastman's wife, Louise, recently gave birth to a girl, Louise. . . . Blue Lantern Ballroom, in Michigan, long operated by orkster Jean Goldkette, now being managed by Joe Parlove. AI Townsend's ork will hold forth at the spot this summer.

Harmonia diskery entering the novelty and Western field with two new releases, Tequila and Crime Doesn't Pay. Diskery previously devoted its activity to international platters. . . . Johnny Long's ork into Convention Hall, Asbury Park, N. J., August 25-30. . . . Lionel Hampton's ork starts a week run at Cleveland's RKO Palace Theater, July 1.... Tommy Ryan's band moves out to Palisades Park, June 17, for two weeks. . . . Art Mooney's crew into Hollywood's Palladium September 14.

Chicago:

Mercury Records has gained control of 72 masters made by Rich-R-Tone Records of Tennessee hillbilly groups, including Stoney Cooper and Wilma Lee, who recently went with Columbia; Buffalo Johnson, and the Stanley Bros. . . . Sonny (Long Gone) Thompson and Memphis Slim, Miracle artists who are both carrying hits in the race field, will make a month-long tour of the South and Southeast during August. . . . Bullet platters will release two sides by the Danny Casella combo, originally made by George Moorman, whose Cruel Love will be paired with a standard.

King Records purchased six Hub masters by the Ravens, four of which have not been previously released. . . . Jimmy Alexander, ex-assistant manager of the Trianon Ballroom, Chicago, has been made traveling overseer of the Karzas Trio for territory ballrooms. . . . The Surf, Clear Lake, Ia., terpery, which burned last winter, will reopen July 1 with Ray Pearl. . . . Bernie Perlman, ex-exec with Rose Record Shop, Loop retailer, joins King Records next week as assistant to Prexy Sid Nathan, with his chief duty being liaison man between Nathan and artists and pubbers. . . . Lloyd Dopkins succeeded Parker Ericksen as v.p. in charge of sales for Majestic Radio & Records.

San Francisco:

Band leader Del Courtney due to quit the music business. He's taken on the distributorship for a new line of television sets. . . . Frankie Carle and ork held featured spot at the Queen's coronation ball Tuesday (15) as highlight of the Menlo Park (Calif.) Centennial Celebration. . . . Henry Busse teed off the summer name band season at the Edgewater June 11. Scheduled to follow are Les Brown, Charlie Barnet, Harry James, Buddy Rich and Jimmy Dorsey.

RETAILER PROBLEMS

(Continued from page 16) ficient and should also make available quarterly statistics on the number paid and the number still to go, he said. Catalog items which are temporarily unavailable, Walker maintained, should have a production date noted on the back order confirmation in order to provide the customer with an expected delivery date.

Walker deplored the service on longhair items. He pointed out that the pop field is well covered by indices, but in the classical and light opera fields there is no such service. He also pointed some remarks at poor business practices of retailers, such as improper inventory control, lack of keeping records on back orders, failure of promotion and keeping defective records and selling same instead of returning them.

The retailer org, which now boasts 1,600 members, elected the following officers: J. G. Bradburn, Lil' Pal, Houston, prexy, and Frank R. Gall and Alex Gettlin, Philadelphia; Mallory Chamberlin, Words and Music, Memphis; Ernest Jones, Jones Music, St. Louis, and Martin Nogee, Archer Music, Chicago, vice-presidents, in addition to a 20-man board of directors.

"BY-PASS" PLAN

(Continued from page 16) cially," altho Rozelle had previously

said that he expected the plan to be be placed on the agenda. Rozelle went on to say that he was going ahead with the idea and would try it first locally, on an experimental basis.

Essence of Rozelle's plan is to set up a central disk buying office which would supply retailers with needed platters directly, thereby eliminating what he has termed "distributor headaches."

NAMM SHOW

(Continued from page 17)

ment appliance firms the biz feature of the show was apparently accented. In the upstairs floors of the Palmer House exhibit space, the most vitally buy-concious retailers appeared in reasonable quantity. Similarly, the radio-video displayers were rewarded by considerable dealer enthusiasm, if not direct sales. The organ people had a heyday, with most firms reporting a good chunk of written biz.

burn on a month's tour of the nation's leading waxeries, during which time he will discuss problems with The meeting voted to send Brad- the firm's execs.

NIGHT CLUBS-VAUDEVILLE

Communications to 1564 Broadway, New York 19, N. Y.

"ONE BIG UNION" AT HAND?

NY Spots, Open in Summer, Mass Raid Closes See Boom With Confabs; **Montreal Club Sitch Ditto**

N. Y. Biz Hypo Expected From Less Competish

By Bill Smith

NEW YORK, June 19. — The few remaining major niteries expect a boom business during the summer fed by conventions and hypoed by the fact that there will be fewer cafes open here than last year.

The immediate beneficiaries will be the Diamond Horseshoe, Latin Quarter and the Copacabana. The Horseshoe, always a plugger for out-oftown biz, via conventions and tours, flatly says it expects the biggest July-August in history. It points to reservations on its books, for which money has already come in.

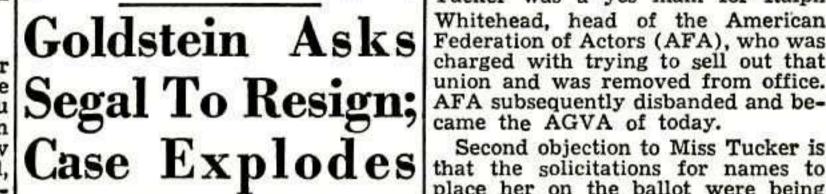
The Horseshoe, Latin Quarter and the Copa are probably the widest publicized cafes in the country, all with national reputations. Of these three, however, the Billy Rose club is the largest convention and tour spot, due mainly to Rose's assistant, Benny Gould, who spends time and dough on cross-country trips to sell the club to groups.

LQ Has Good Spot

mates of how much dough visitors will leave here, it is expected that house to abetting a nuisance. \$1,000,000 isn't too far from expectations.

Another big reason why such clubs like the Copa, LQ and Horseshoe are looking forward to bigger biz is dwindling competition. The Harem New Anchor and Rio Rita. has shuttered for the summer, La Directoire darkened last week, the Blue Angel is due to close in a week or so, and the Ruban Bleu will also do a seasonal fold. The hotel rooms are just about out of the running with only the Waldorf remaining. Hotels with straight band policies will stay open, but the major show spots like the Plaza, Pierre and the Belmont Plaza, will, or have already, dropped out

But if the hotel public rooms are shuttering, their bedroom operations has some of the AGVA toppers in a are back in the high figures. Last dither. week-end practically every hotel in (See N. Y. SPOTS SEE on page 41)



8 Va. Beach Clubs

WASHINGTON, June 19 .- Eight clubs operating in the Virginia Beach area were closed in a mass raid staged by Virginia State Police last Warrants were served on week. some twoscore persons, with charges ranging from operating a gambling

Clubs raided were the 17, Colonial and Links in Virginia Beach proper, and five outside the city limits, Admiral, Princess Anne, Checkerboard,



NEW YORK, June 19.-Placing Sophie Tucker's name on the American Guild of Variety Artists (AGVA) ballot as a nominee for the third vicepresidency has started a fire that the East.

First there is the claim that La Tucker was a yes mam for Ralph Federation of Actors (AFA), who was charged with trying to sell out that union and was removed from office. came the AGVA of today. Second objection to Miss Tucker is that the solicitations for names to place her on the ballot were being made by paid AGVA employees. According to AGVA rules, laid down by the Associated Actors and Artistes of America (Four A's), all AGVA paid personnel were barred from electioneering. The rule was put in to prevent Matt Shelvey, recently ousted AGVA topper, from having his reps dominate the then Shelveyarranged convention. AGVA toppers didn't deny that one of AGVA's paid help was circulating a nominating petition to get Miss Tucker's name on the ballot. They argued that, first of all, they wanted qualified people on the board and that, second, a nominating petition wasn't electioneering in the strict interpretation of the word. The rule, they contended, barred AGVA people from seeking to elect or defeat, not to nominate.

4A's Huddle, Now On, May **Bring Merger**

The Billboard

.37

Heller Seeking Top Job

(Continued from page 3) union idea, which has lip service from practically every showbiz union official, presents a number of obstacles that nobody will speak of officially. But unofficially there is plenty of grumbling.

One of the obstacles was Paul Dulzell's reluctance to go into a set-up which would mean that his union, Actors' Equity (of which he's executive secretary) would be bound to contribute its treasury, estimated to be close to \$1,000,000. Another reluctant adherent to the one-union cause is Screen Actors' Guild (SAG). which has most of its members on the Coast and doesn't want dictation from

At the recent American Guild of Variety Artists' (AGVA) convention the plea for one union was made time and again, with Lawrence Tibbett, American Guild of Musical Whitehead, head of the American Artists' (AGMA) topper, giving it the college try. George Heller, national executive secretary of the American Federation of Radio Artists (AFRA) and head of the New York local, has also said he's for one union, and here's where the ambitions come in.

The Latin Quarter, on the other hand, has the location. With the Harem shuttered for the summer, Lou Walters' club is the only one on Broadway flashing its signs. The few smaller Stem spots, China Doll, Ebony, Havana-Madrid and the Iceland, mostly small budget operations, aren't competition for the big LQ. The first sign of increased biz was seen last week. Walters says that last week was the biggest his LQ has had this year, and last Thursday (17) set almost a record. "Where it came from and why, I don't know," said Walters, "But it looks good for the next two months."

The Copa, off the beaten path, has a natural draw because of its attractions and publicity. But unlike the Horseshoe and the LQ, it doesn't go in for the average visiting fireman trade. Its customers come from the upper brackets in the showbiz, sports and big business circles. It doesn't make any pitch for convention trade. In fact, the average tourist isn't made particulary welcome. Its rep of exclusiveness, however, makes it a top spot.

N. Y. Confabs Skedded

Currently, the National Cost Accountants and the Candy and Confectioners' Association are in town, and a time. other confabs totaling additional thousands are expected in the next ing amidst a hot exchange of name few weeks. The national political conventions in Philadelphia are also expected to bring visitors here, and while there are no authentic esti-

Atl' City Club Harlem Bows

ATLANTIC CITY, June 19.—Club Harlem, this resort's major Negro cabaret, lights up for the summer this week with Butterbeans and Susie the same time. and the Chocolateers in the top spots. The show, produced by Ziggy Johnson, includes Rose Bod, Andre (Drew) and Claudia (Oliver), Richard Cannon, Jimmy Smith and a line of girls. George Hudson has the bandstand call. Charles Johnson is again managing the large room.

NEW YORK, June 19.-The Jack Segal versus the Associated Agents of America (Three A's) case exploded last week when Hyman Goldstein, president of the org, demanded Segal's resignation. Charges were leveled at Segal accusing him of unethical practices in his resort bookings and in acting as an employer rather than an agent.

The case goes back to last year when the American Guild of Variety Artists (AGVA) ruled that all performers working the mountains would have to be lodged and fed on the premises, with service and accommodations equal to that given paying guests, or provided outside of the hotel, but no more than five miles away from the last job. Segal, who has a hotel in Monticello, where he kept his acts and from where he sent them out on jobs, brought suit claiming that such a ruling was driving him out of business. He lost the action, was fined-it was subsequently returned—and suspended for

Recently AGVA changed the rulcalling, and the five-mile obstacle was removed. The Three A's aided Segal and all was calm and serene until this season opened.

The Three A's charged among other things that Segal's tactics placed him in the employer group rather than in the agents' category and pointed to his membership in the Federal Hotel Association as proof that he was on both sides at

The board of the Three A's sent Segal a letter directing him to appear before that body June 28 to answer charges why ". . . you should not be removed from office and expelled from that body."

Under the Three A's agreement (See GOLDSTEIN ASKS on page 41)

Objectors call this interpretation hair splitting and evasion of a rule. They insist that the Tucker petition be invalidated.

Wildwood Night Life Gets Shot in Arm

WILDWOOD, N. J., June 19 .- Resort night life will get a shot in the arm with two major summer bookings. Eddie Suez, owner of Club Avalon, where production revues are on tap, has bought comedian Alan Gale for the entire season. The first major name booking for a local nitery, Gale comes in July 9 and remains until September 5.

Also of major import is the booking of Louis Armstrong and His All-Stars into Jack Diamond's Martinique Cafe. Armstrong comes in July 2 for four weeks from Club Bali Washington. He follows his local stand with four weeks in August at the Club Nomad, Atlantic City.

Heller After Top Post?

Heller, besides being an AFRA exec, is also vice-president of the Four A's, which consist of AGVA, AGMA, Equity, Chorus Equity, SAG and AFRA. For some time past, insiders have believed that Heller wanted the presidency of the Four A's, now held by Paul Dulzell. Same sources say that if and when Heller gets the job, the one-union set-up will start rolling.

Last week an informal meeting of various Four A's reps was faced with a surprise resignation from Dulzell. Insiders say that Heller was all for accepting at once. According to precedent Dulzell's resignation would mean that Heller, as vice-president of the Four A's, would get the presidency. Sources also say that as soon as Dulzell's resignation is acted upon. Paul Turner, Equity's counsel, will also resign. Turner, in addition to being Equity's lawyer, is also international counsel for the Four A's. His resignation from one branch of the Four A's would carry with it resignation from the main body. With Dulzell stepping down and Turner joining him, it is conceivable, say insiders, that Heller, in getting the presidency, would also take with him Henry Jaffe, now counsel for AFRA, who would step into Turner's shoes.

Illness the Excuse

The stage was set to accept Dulzell's resignation, made because of illness, and present it to the full board of the Four A's at its conference. Objections arose that such action was hasty and not in keeping with the dignity of the office or the reputation of Equity. Subsequently it developed that a new contract was in the pre-negotiation stage between Equity and the League of New York Theaters (see story in Legit Section) and after many discussions Dulzell (See ONE BIG UNION on page 41)



38

NIGHT CLUBS-VAUDEVILLE

Boulevard, Elmhurst, N. Y. (Tuesday, June 15)

1:

Capacity, 700. Price policy, \$2.50-\$3 minimum. Shows at 7:30 and 10:30. Operator, Hank Conklin. Exclusive booker, Nick Agneta. Estimated budget this show, \$900.

The show here is good enough for a big-time Stem nitery. It has pace, speed and singing of a high caliber. All it needs is stronger comedy, possibly less dancing and maybe a line to give the package heft.

Mack and Desmond in the one spot open fast and maintain their speed for their entire act. Benny Desmond's crane-like cavortings and a frightened dead-pan delivery make for giggles. The fact that he's a top terper was highlighted by some fine ork backing by Bill Henry's band. Connie Mack, the sex in the act, looks cute and makes an ideal partner for Desmond. Together the kids did a job which won them a big mitt.

Miriam Lavelle

Miriam Lavelle, as the closer, can still do those fallaways and body spins with effortless ease. Her costume, tho, looked like rehearsal togs. The gal can look good. She proved it in some the best cafes and theaters in the country. Here she showed skill, but the flash wasn't there.

Beverly Arnold, a chubby-faced copper-haired singer, showed plenty in looks as well as voice. Her big baby staring lamps and flashy smiles plus a mike presence, surprising in one with her comparatively limited experience, gave her a head start with her opening notes. But if she looks good and sings well, her routine lacked showmanship. She opened with a special, followed it with two more of the same and came back with another one like it. The double entendre implications were cute without being blue. However, the gal is competent enough to give out with straight stuff-ballads for instance—without leaning entirely on sex-selling numbers.

NIGHT CLUB REVIEWS

The Billboard

Slapsy Maxie's, Hollywood (Wednesday, June 16)

Capacity, 550. Price policy, \$3-\$4 minimum. Shows at 9 and 12. Owners, Sy and Charles Devore. Booking policy, non-exclusive; publicity, Marie Dyches. Estimated budget this show, \$4,000. Estimated budget last show, \$9,000.

After all these years in the bistro biz Lou Holtz finally made his bid in a Hollywood club. Generally speaking the result is okay. Altho Holtz has neither the style, material nor modernity of the younger nitery comics, his established routines, seasoned timing and knowledge of customer wants more than compensates for any lack of hepness. There is little in his current act that is new or unproven yet the net effect is generally funny and at times hilarious.

Culling the best from his old time Sam Lapidus routines, he welds together a neat act. His "interpreter" routine was a killer opening night. Those who knew his act were sold from the start; newcomers were easy converts.

Besides his own slot Holtz handles emsee chores with ease and finesse, giving supporting acts a lift by clowning, heckling and coaxing heavy mitting. Best impression was made by bary Bob Carroll, new to nitery audiences. Singer's work reflects ease, power and vocal assurance. Delivery and stage bearing are still a bit stiff, faults which more experience will eliminate. On the strength of a fine vocal talent, and with little advance build-up, Carroll captured a critical house of trade-wise firstnighters.

Club Charles, Baltimore (Tuesday, June 15)

Capacity, 325. Price policy, no cover, no minimum. Number of shows, two nightly, at 9:15 and 12:15. Operators, Tom Shaw, Lou Shaw, Moe Levy. Booker, Sol Tepper, exclusive. Publicity, Irv Klein. Estimated budget this show, \$2,250. Estimated budget last show, \$2,000.

There's no question in cafe society that Jerry Lester is capable of throwing a laugh a minute. From the corny suitcase entrance to the new art gallery stint, it never lets up.

The deliberate jumping of routines, carefully worked on ad libs and the capitalizing on any situation, keep Lester on top. With a steady yockpulling line of gags about his Copa and Vegas dates, and a terrific history-of-Lester bit, it was one big party.

Particularly effective was a new closer, the Lester Art Gallery, built for laughs with a huge hunk of cardboard, an old easel, and Milt Ross, with Lester depicting famous paintings according to patrons' requests, and coming up with some ringers. An added and quite unexpected laugh was provided at the opening show when the easel collapsed on the ork, during a highly dramatic portrayal by Lester. The routine almost broke up the room at the opening show and shows tremendous possibilities if Jerry can stand the strain. In short, with the backbone of old routines and the new bits, Lester mowed them down.

Wanger Line Missed

Harmonica team of Jimmy and Mil- summer, the show lacked the usual McCord, and Elliott Airmet. Everydred Mulcay and Latin thrush Isa- colorful production efforts, but with body doubles, with all participating in belita complete the bill. The Mul- Marilyn Day and Buster Burnell in the 10 variety acts following the monica, are top musicians with a deft of Call Me Mister, showed a sparkling Gal personality and nice pipes in a couple of numbers. The gal, beautiful and youthful looking, did nicely on the torch numbers, but scored best with a Van Johnson bit, enhanced by the next door. Buster Burnell paced off the show with some top cleating. The lad showed a real originality in an opium number, but it was a little too drawn out. An impressionistic routine based on Oklahoma was more in Burnell's line and held attention nicely. Show backing by Norman Brooks and his ork was up to their fine standard, with a nod for their able assist to Lester in the gallery bit, which almost turned out to be a real production. James A. Carter.

June 26, 1948

Club Ferdinando, Hartford, Conn.

(Thursday, June 17)

Capacity, 700. Price policy, \$2-\$2.50 minimum. Show continuous from 9 p.m., with intermissions for dancing. Owner-operator, Felix Ferdinando. Booking policy, non-exclusive. Estimated budget this show, \$3,000.

After months of out-and-out floor show presentation, the op here is trying out something new for the house, a Gay '90s company doing Nellie, the Farmer's Daughter. The last time Nellie came thru Hartford it meant a two-year stand at the downtown Hotel Garde. And now the Earl Gregg-Toby Gunn partnered troupe has set up shop at the Ferdinando, with melodrama and variety acts on tap. Opening night (17) was dogged by bad weather, with few customers in for the occasion.

Thru utilization of the farcical approach to humor, the troupe succeeds in getting the customers' approval in a story of the mortgage, the villain, and the hero. Frankly, it seems that the unit would do better in a theater where the settings would seem to be more at home than on a nitery floor. The set-up of the group, however, makes for good audience reception, with plenty of opportunity thruout for audience participation hissing. All in all, the audience seems to like the way the cast goes all out to make the audience feel at home.

Thursday night's presentation, despite the small audience, was a success. The villain's hilarious asides to the customers (with reference to city hotels and parks) had some of the spectators howling with glee.

The cast included Joye Martin, Jean Finnette, Toby Gunn, Jean Storm, With the Wanger line out for the Earl Gregg, Monte Montrose, Glen melodrama. No outstanding delinea-Miss Day, in her first nitery job out tions here, but steady, progressive acting and entertaining. Sam Lenny and his ork (4) played for dancing. Allen M. Widem.

Kinley in Tough Spot

Eddie Kinley, emsee-comic, was in knowledge of showmanship. a tough spot. He intros and works in between, with his own spot closing the show. Some of his material, Second Hungarian Rhapsody. Her tho funny, was larded over so heavily with dull corn that it failed to register standard, however, proving that she sufficiently. He has a habit of using a throwaway for an entire routine, for Isabelita, South American canary particularly if it gets some titters.

(See BOULEVARD on page 41)

cays, currently clicking on records the interim, no time was lost. with When Veronica Plays the Harmember of the team is particularly good, especially on classics such as vocalizing on Veronica was subshould stick to her mouth harp. As is making her bid as a single after (See SLAPSY MAXIE'S, page 41)

> **Iceland Restaurant**, **New York** (Wednesday, June 16)

Booking policy, non-exclusive. budget this show, \$1,000.

entertainment to satisfy.

of material.

Bernie Williams The tapster, Bernie Williams, clad (See ICELAND on page 41)





The Billboard

NIGHT CLUBS-VAUDEVILLE

VAUDEVILLE REVIEWS

Radio City Music Hall, New York (Thursday, June 17)

Capacity, 6,200. Price range, 80 cents-\$1.50. Four shows daily; five Saturdays. House booker, Leon Leonidoff.

As a bow to the Fourth of July, the current show is framed to include that holiday, dressing up the flag-waving gimmicks with some fine scenes in flashback sequence of the signing of the Declaration of Independence, Independence Hall, etc. To say it got applause is an understatement; the noise was deafening, no kidding.

Tying to the patriotic motif, the second part of the show was built around the Wintergreen for President routine, with the Rockettes going thru their customary precision for top sight appeal. It was in this one that the team of Ted and Flo Vallet did their act. The couple did their baton tossing and even tho the boy blew a couple of bits, they walked off to a nice hand.

Top production credit, however, went to the finale. Instead of the conventional ballet, Florence Rogge cooked up a modern dance routine that was beautiful and striking from every angle. Working on a mir- side lights, and the entire num-rored circular floor, the staff went ber was backed by a projected thru revolving petal formations starting off like falling dominoes. Background music was George Gershwin's Rhapsody in Blue; in fact, most of the music was Gershwin all the way thru. Soloists in the modern dance number were Van essence of timeliness. Spitalny's com-Grona and Margaret Sande. Both ment at the end, "not bad for a did competently, but the gal was the outstander because of better production. She went thru her routines taste. It wasn't worth the few gigwith a fire and an imagination that gles it got. pulled applause time and again. Grona was overshadowed in his three routines, all getting top laughs. minor (to Miss Sande) role. dance team, working between set the house. Her Hildegarde take-off changes, did surprisingly well con- was amusing but a little letdown. sidering the size of the house and the She finished with a Bea Lillie imstage. Their sudden departure from pression that was dynamite. She alstraight ballroomology to knockabout most stopped the show with it and got gasps and howls. Their zoot-suit Spitalny had a tough time getting the routine, with plenty of new flash, got music up to douse the applause. equally sock returns.

Paramount, New York (Wednesday, June 16)

Capacity, 3,654. Price policy, 55 cents-\$1.50. Number of shows, four daily; five Saturdays. House booker, Harry Levine. Show played by band on bill.

The return of Phil Spitalny and his all-girl band with material geared entirely for commercial appeal paid off with some of the biggest mitts heard here in a long time.

The Spitalny formula apparently is to give them simple melodic things furbished with enough gingerbread for flash, plus a liberal sprinkling of flag wavers. And does it pay off! The routine started with Hap-Hap-Happy Day as the pit came up, the gals standing up to warble the opening bars, and ended with Rock-a-Bye Baby as the pit went down. In between there were such tunes as You Can't Be True, Dear; Siboney, Kentucky Home and Sabre Dance, all familiar and all pleasant to listen to. In the flag-waving department The Freedom Train and National Emblem March won big hands.

"Eli-Eli" Puller

The biggest applause puller of all, however, was Eli-Eli, by Betty Kelly. The number had beautiful production, including Menorah stage flag of the new Israel. The choral effects were thrilling and built beautifully. The applause, at its conclusion, was deafening. It was a fine piece of showmanship geared to an historic event that was the shiksa," detracted from the solemnity of the number besides being in poor

Sibyl Bowan, comedienne, showed She opened with a thing about nurses' Helene and Howard, knockabout aids who carry pans which rocked

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39

Glee Club Falls Down

The only dull number in the show was the glee club's chanting of Gershwin's tunes. Production was dull, unimaginative and not up to the standard of the rest of the show. June Forrest, soloist, was adequate but nothing more.

Pic, The Emperor Waltz.

Bill Smith.

Hippodrome, Baltimore (Thursday, June 17)

Capacity, 2,200. Prices, 40-70 cents. Number of shows, four daily. House booker, Mickey Aldrich. Show played by Jo Lombardi and the house band (12).

The dance team of Hoctor and Byrd is one of the finest seen here in many months.

The youthful pair, oozing class and personality, won mitt after mitt for their varied efforts. A rhythm conga tap by Hoctor with only drum accompaniment showed remarkable footwork, as did the brief but impressive ballet bit by Miss Byrd. The freshness, originality and sly humor of their routines made them a standout.

Also faring nicely was comedienne Sue Carson. The slick little gal, strikingly gowned, wound up way ahead with some smart lyrics and impressions. While all were well received, her take-off of Nellie Lutcher nearly brought down the house. Take-off was timely as Miss Lutcher is currently riding high locally on records.

Arnaut Brothers and Nellie

The perennial favorites, the Arnaut Brothers and Nellie, ran thru their

The solos by the various gals in the Spitalny company were all received nicely. Evelyn's fiddle was as beautiful as ever, with the high spot coming in the Fiddle-Faddle number; Viola Smith's drum beating was competent as usual, and Janet Mc-Lane's trumpeting asked for no favors from the majority of male horn tooters.

Perhaps one of Spitalny's best was his Rock-a-Bye Baby, starting with a recorded playback of his disk seguing into the live choral chanting by the gals. The fact that Spitalny explained his pitch for the record by saying all profits would go to charity helped it a lot.

All in all, the current Spitalny show is excellent both from the audience viewpoint as well as the production and originality it displayed. Pic, Dream Girl. Bill Smith.

usual well sold fiddling and bird whistling routines to a big hand. All the chirps and bits are the same as ever, and the audience ate it up.

Dick Buckley didn't measure up to the previous high standards. Buckley's precise British chatter and mannerisms left the house cold. It becomes a little too corny at times. The comic did a nice Satchmo routine which brought a healthy hand, but he is sadly in need of material. The reviving force was Buckley's audience participation bit with four patrons up for a potpourri of hat changing, dialect throwing and a general good time. There's not much there, but it gets laughs.

Pic: Tarzan and the Mermaids. Jimmy Carter.



Delegates to the historic first national convention adopted a new constitution to be submitted to the membership for a referendum vote and also nominated members for national officers and a national board.

Every member who is paid through July 31, 1947, or has become a member or has placed himself in good standing since, will be eligible to vote.

USE YOUR VOTE TO SAY WHO SHALL GOVERN YOUR UNION!

Insure your vote in this democratic referendum by immediately sending in your correct mailing address to

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American Guild of Variety Artists



NIGHT CLUBS-VAUDE GROSSES

The Billboard

June 26, 1948



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e Waterfalls e Bralds

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WANT NOVELTY ACTS LIMIE STILWELL Majestic Theatre Bldg. Ft. Worth, Texas

Clean-Up of Club Shows in Mich. L. A. Follies 3d Aimed at Emsees; 19 Spots Cited

DETROIT, June 19 .- A clean-up of | in Detroit; the Bowery, Club Gay night spot shows thruout the State was in progress this week as the result of a crackdown by the Michigan Liquor Control Commission in cooperation with the Detroit police and its censorship squad under Lieut. Herbert W. Case. Citations were issued against 19 clubs, including nearly every place in the metropolitan area and a few up-State spots having a floorshow policy.

Named as violators by the commission were the 509 Club, Wagle Cafe, Geisz Inn. Sweetheart Bar, State Show Bar, Sportree's Music Bar, Cappy's Bar, Scotty's Bar, Morey's Show Bar, Club Juana, Main Street Inn, Scenic Inn and Club Manhattan,

Sinatra? Who Dat? **AGVA** Mailing List Is P.O.'s Headache

(Continued from page 3)

chinery, scratching their heads. In the election for delegates-at-large a number of ballots mailed to members were returned because of faulty addresses. Now that the election is under way the bad address situation has become more acute.

In an effort to get members to give either the national office or the branches their correct addresses, AGVA is now asking disk jockeys to make a plea to actors. It is also taking paid ads in publications.

New York:

Haven and Club Top Hat, in the suburbs, and up-State spots, Rustic Lodge near Monroe, Club Seville at Grand Rapids and Club Top Hat near Bay City.

End of Det. Emsees

Criticism was directed at comic gags, double entendre and dance routines. The clean-up may mean the end of the Detroit emsee routine, which has become a fairly familiar standard in show business over the past five years.

The citations could mean a heavy fine or even a closing if maximum penalties are imposed by the commission, which tries its own cases.

Night club owners, led by Frank Barbaro, of the Bowery, protested that their shows have been generally clean and in some instances blamed acts for putting in objectionable ad lib material.

Agents Welcome Action

Booking agents in general welcomed the crackdown and felt that it would help to clean up an undesirable situation. One leading agent pointed out that "a good master of ceremonies has trouble getting a job around Detroit unless he goes in for smut."

Each group in the business, operators, bookers and acts, tend to blame each other. The situation has developed over the past several years, and there has actually been no sudden degeneration of quality in the direction of smut locally. The present clean-up reflects the general shift of public reaction which has already been experienced in other cities.

Coast House To Bring in Vaude

HOLLYWOOD, June 19.—Vaude is coming back, at least as far as the Coast is concerned. Within a period of one week, Sherrill Corwin's Million-Dollar, San Francisco's Golden Gate Theater and the Los Angeles Follies announced they are switching to a stageshow policy. Million-Dollar discontinued flesh last spring when biz took a nose dive. House is relighting its stage and has booked as far in advance as September. Plans are to continue live talent year-round if the b. o. holds up. At any rate, a strong take is anticipated during the summer when kids are free from school and town is flooded with tourists. Headliners already booked include the Mexican Circus (June 27), the Ravens, with Johnny Otis's ork (June 30), with August dates filled by Lionel Hampton, King Cole Trio, Benny Carter's ork and Frankie Laine.

Follies Theater, for over 20 years a downtown L.A. burly house, is switching to a vaude-screen policy. Reason for change was blamed on a continually slimming b. o. Other cause for the switch is believed to be increased pressure from bluenosed city fathers. With the Follies going to its new policy, the house brings vaude back to L.A.'s Main Street for the first time since the Hippodrome discontinued its live fare eight years ago. Follies, a 1,200-seat house, will charge 74 cents for matinees, 95 cents evenings and \$1.25 for box seats. Plan is to change shows every week. Owner Anna Eva Biggs (known professionally as Louise Miller) is house booker. First show, opening this week, headlines Lita Gray Chaplin and Joe Cappo as emsee, with bill including tap dancer Delores Gay, skate tapper Jappy Hall, comedy jugglers Daeman and Sylvia, acro duo Betty and Kay, with Maurie Freeman's three-piece combo staying on as house ork. No budget on shows was revealed. San Francisco's Golden Gate is dusting off its stage for the June 30 opening of Betty Hutton. Its boards were blacked out last spring. EMA Membership Nears 100 As Hypoed Campaign Rolls CHICAGO, June 19. - Entertainment Managers' Association, local chapter of the Artists Representatives' Association, national agents' group, is girding for its biggest year following a report on the membership drive at a meeting last week. Best news from drive chairman Jack Russell, it was learned, was the return to the fold of David P. O'Malley Sr., major club date booker. O'Malley left EMA two years ago. He was long considered a pillar of the association, for he had been active in organizing since the days of the National Association of Talent Agents. He was also prexy of EMA for several years. Phil Albright, cocktail booker, also has rejoined. Other new members include Hal Cowles, Lou Breese, Marvin Welt, Frank Spamer and Jimmy Thompson, all club date bookers; and Al Dvorin, and Billboard Attractions, cocktail offices. The EMA-ARA is extending its scope, with Prexy Sid Page already bringing in five agents from Indianapolis, while the Barnes office, Des Moines, has linked with the Chicago chapter of ARA. Membership total is now close to 100.







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receipts recovered slightly last week, but the 13G hike was not enough to offset the fact that biz was still pretty bad. The five-house total was \$342,000 against last week's figure of \$329,000. Figuring the whys and wherefores of the slump is tough, but both Radio City Music Hall and the Paramount Theater had shows on their stages last week and both dipped more than normally. The weather also continued spotty, which is also not calculated to help the cash registers.

Radio City Music Hall (6,200 seats; average \$115,000) dropped to \$118,000 for its fourth and final week with the Rudels, Rudy Cardenas and The Pirate. The house opened strong with 138G, then jumped to 144G and dropped to 123G the third week. The new bill, reviewed this issue, has Ted and Flo Vallett, Helene and Howard and The Emperor Waltz.

Roxy Opens With 60G Roxy (6,000 seats; average \$89,000) got another pasting. Its first week's biz with Harry Richman, Chandra Kaly, the Craddocks and Green Grass of Wyoming was \$60,000.

Capitol (4,627 seats; average \$66,-000) dipped 9G to \$53,000 after an opener of \$62,000. The bill has Woody Herman's ork, Jean Carroll and Bride Goes Wild.

Paramount (3,654 seats: average \$76,000) was off 3G from its opener of \$63,000 last week. The Ray Anthony band, King Cole, Pat Henning and Hazard are replaced with Phil Spitalny, Sibyl Bowan and Dream Girl, reviewed this issue.

NEW YORK, June 19 .- Box-office | 000) did a fairish \$51,000 for an opener with Ed Gardner, the Matty Malneck band, Jane Russell and Wallflower.

Detroit:

Benny Hits 93G Top for Fox Date

DETROIT, June 19 .- An all-time house record of \$92,993 was set by Jack Benny and his show, including Phil Harris, Rochester and Marilyn Maxwell at the Fox Theater- (6,000 seats), for the week ended Wednesday (16). The figure is vouched for by Managing Director David M. Idzal. Trade circles claim that figure is actually closer to \$60,000.

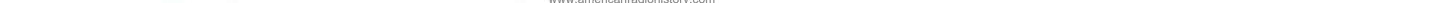
Benny was offered a guarantee of \$10,000 against his percentage to stay over an extra day, Thursday (17), as his Cleveland date did not start until Friday, but he declined the offer.

Benny's split on the date was not made public, but it is understood it called for a 50-50 cut up to \$50,000 and a 65-35 split above that. In any case, Idzal stated that Benny's share was the highest figure ever given for a vaude engagement to any attraction in the U.S.

The aftermath of the Benny engagement, the first stageshow (except for a wartime marine corps show) in six years at the Fox, is that it will mean a big show policy at the house Strand (2,700 seats; average \$40,- if and when shows can be booked.

DETROIT, June 19.-Nickel beer and 15-cent hot dogs have replaced talent at the Seven Mile Bar here. The spot has been running on the new policy for four weeks to capacity crowds and has required extra help to handle biz.

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DELL O'DELL and Charles Carrer shoot us a set of 13 photos to describe pictorially their new \$16,000 custom-built Duo Empress trailer in which they are making their home while on the road these days. It has all the conveniences and appointments of a modern home and is truly a palace on wheels. Dell and Charley, who closed a month's engagement at the Brown Hotel, Louisville, Saturday (19), hopped to Mackinac Island, Mich., where they play for the Michigan Automobile Dealers' Convention June 22 and another conclave two days later. On June 28 they open at the Nixon Cafe, Pittsburgh, for two weeks, and August 20 they move into the Plantation Club, Moline, Ill. They are planning to fly to Reno for the forthcoming convention of the Pacific Coast Association of Magicians. . . . Earl Morgan is currently displaying his manipulative wizardry at the Plantation Club Moline, Ill. . . . Rajah Baboid lets us know that he's still kicking around via a postaled greeting from his native Miami Beach, Fla. . . . Marion the Magician (Marion Halcomb), Hamilton, O., and wife, Esther, having concluded a long string of school dates, left last week for a vacation jaunt to Niagara Falls, Ont., New York and other Eastern points. . . . Jack Kaplan, manager of John Calvert, is putting in the summer as press representative and special agent of the John R. Ward Shows. . . . Ray Amy and Norvell have just concluded two weeks at the Boulevard Club, St. Louis. On a re- part in the maneuverings for power cent visit to New York, Amy bumped into Eddie and Lucille Roberts, playing the swanky Cotillion Room of set up which included Equity, SAG the Pierre Hotel, and Bert Allerton, and AFRA, all three claiming equal who was in the big town on club jurisdiction right in video. AGVA dates. . . . Ben Badley is still at his was also called in and tho given full home, 4319-A Shreve Avenue, St. voting power has no jurisdictional Louis, doing a good job of mending power at the moment and is not on from a recent heart attack which the authority. There is a battle going knocked him out of the box for a on-all very hush-hush-by AGVA period. . . . George Dexter and Com- to get its foot into the television pany are winding up a two-week front door. But so far it has been holdover stand at Glen Casino, Wil- blocked. liamsville, N. Y. MAGICIANS were well represented at the recent AGVA convention held in New York. Among the magi present, all delegates and all nominated for the AGVA national board. were Jack Gwynne, Chicago; Lester Lake, Cincinnati; Carl Emmett, Houston; Al Mack, St. Louis; Russell Swann, New York; Harry Mendoza, Los Angeles, and Tom Auburn, Montreal. . . . Mal-Cardo and Alexiana have just concluded a three-weeker at the Naughty '90s, Omaha. Prior to moving there they played the Frontier Club and Tabor Theater, Denver. . . . L. O. Gunn, West Coast magician, after a long absence from the column, scribbles from Hattiesburg, Miss., under date of June 10: "Have been performing in schools and colleges in Mississippi, Louisiana and Alabama the past season, and expect to work the same territory next season. Spent a day at the IBM convention in New Orleans and saw many old frends whom I first met at the IBM conclave in Kenton, O., in 1932. I am leaving here in a few days for California to spend the summer. I make Hattiesburg my headquarters as my daughter is attending school here." . . . Bud Gwynne and wife, Helen, are recent arrivals in Cincinnati, where Bud will put in the next month or so doing his single magic-emsee turn, while Helen rests at her mother's home to await a visit from that longlegged bird that will again make schools in Arkansas, Louisiana, and grandparents of Jack and Anne Gwynne and will contribute at least one new member to the Royal Family of Magic. . . . C. Q. Bingham (Dr. Iodine) has put in a busy season with his comedy magic on club and school dates in and around Princeton, W. femme assistants. Doss reports that Va., where he puts in the rest of his he is dickering with George Marquis time operating a flourishing barber- to take over the Marquis title beshop. . . . Benny Doss and Company ginning September 1.



(Continued from page 37) entered into with AGVA, any disciplinary action taken by it is to be sustained by AGVA. The union, however, interprets this differently. It said it would have its own hearings and then decide. Goldstein flatly said that if AGVA refused to back the Three A's, it would refuse to abide by AGVA decisions on unfair actions in the future. If necessary, he said, the courts would have a chance to pass on its agreement with AGVA.

Another complication in the Segal case is the fact that he's also a member of Artists Representative Association (ARA) and the Entertainment Managers' Association (EMA), and if he's expelled from the Three A's he can theoretically get an AGVA franchise thru these orgs. It is this possibility that the Three A's is fighting against. It claims his franchise was granted thru the Three A's and will not sit idly by if Segal circumvents it.



The television picture also has a among the unions in the Four A's. Recently a television authority was Burlesque By UNO_

CEORGE B. HILL, comic, is with Don Mathers' Hollywood Blackouts at the Club Victoria, Amarillo, Tex., along with Princess Livingston, Lynne Christie, Frances Duboy, Benny Shay's ork and Paula Lombardo, vocalist, after a six-month run at the Red Rooster Club, Las Vegas, and two months at the Isis, Denver, via the Jack Blue Circuit. . . . Los Angeles has June St. Clair and Leon Miller at the Burbank, Nona Carver featured at the Follies, and Sidney Pink, reviving the stage policy at the Mayan. . . . Nick Harper, recovered from a broken shoulder, is back at the head of his trio at the Kilbourne Hotel, Milwaukee, where Sinclair Wells alternates in the Violina Room. . Cress Hillary and Betty Norman, following two years playing in Boston and other New England territory, stopped off in Buffalo on their way West to fill a date at McVan's nitery. . Eddie Innis, Phil Seed and Helen Colby open at Huntington Lodge, Lake Huntington, N. Y., for the summer thru Henry Stern. . . . Myrna Dean is doing club work in and around Manhattan. . . . Dick Richards just completed a movie short for Warners. . . . Ray R. Kolb wound up 33 weeks at the Gayety, Norfolk, and opened June 18 for two weeks at the Roxy, Cleveland.

EVELYN TAYLOR is featured at the 19th Hole, Vickie Welles at the Samoa and Winnie Garrett at the Ha Ha, all Manhattan niteries. . . . Jessica Rogers, after a brief stay at the Last Frontier Hotel, Dallas, where she played with Mary Mack, Winona Rocket Club, Fort Worth. . . . Vernon Hoff switched to the Blue Turban, midnighter of the season, had as guest star Joey Faye, who came over from High Button Shoes in Manhattan to take part in a scene with principal comic Jack Diamond. Accompanying Joey were other members of the Broadway musical. . . . The Globe, Atlantic City, recently condemned by local authorities unless certain face liftings were attended to, is being readied for its usual season of summer burly by I. Hirst Enterprises, who are making the necessary repairs. . . . Billy Jackson launched a new Gay '90's group called Gilhooley's Bowery Follies, now touring Principals include RKO houses. Morris Lloyd, Andy McLaughlin, Rose Marie Remerie, Lillie Ashton, Ray Walker, Grandma Darling, Billie Dauschua and Solly McNamara's band. . . . Dave Prichard (formerly with Spike Jones) and his Korny Klowns, comprising Wally Machlan, bass; Stan Wolowic, accordion, and Freddie Wickner, guitar, have been signed for eight weeks for the Violina Room, Hotel Kilbourne, Milwaukee, thru Curley Ross. Charles D. Huber, manager of the Terrace, East St. Louis, visited them recently.

N. Y. Spots See **Boom in Confabs**

41

(Continued from page 37) town sold out, with available rooms going only to those with an "in."

The fact that the town is loaded with visitors is meat and potatoes to the cafes. They're making it and expect to continue making it for the next six or seven weeks. They don't know what will happen afterwards, but right now it's wonderful.

MONTREAL, June 19. - Montreal has become the deading convention center in Canada, and between now and the early fall it's expected that delegates will spend approximately \$1,500,000, out of which the entertainment industry will reap a healthy slice.

A survey reveals that some 40 parleys, lasting from two to five days and bringing from 100 to 1,000 delegates into town will be mostly of an international character, which means that the revenues from the bumper tourist season will be boosted even higher.

Biz in Montreal's nitery row has been jumping since the lifting of the 25 per cent amusement tax and, given impetus by the impending convention trade, the ops have been trying to think up gimmicks to lure the visiting firemen.

One result of the hypoed biz has been the scramble by agents and bookers from U. S. to try and get exclusive booking accounts and to sell as many performers as they can from their stables.

An example of the scramble is the Winette and Yvette, moved to the Tic Toc, which last week reverted to a straight show policy. Various 10 percenters hit the town on the pre-Long Beach, Calif., where he opened | text of casing the situation, but the June 15 as singer and featured strip. first spot they looked into was the Hudson, Union City, for its last | Tic Toc. However, the account went to May Johnson Associates in Montreal, with Jack Miller handling the New York end. Other agents have been trying to arrange tie-ups from New York, but almost all have been unsuccessful. Few, if any, ops want to sign an exclusive booking contract, since they feel that the hypoed convention and tourist trade will last for a limited period only. Talent-wise, the boom has created a wide open market in Montreal, and the bidding and competition hasn't reached the Miami Beach stage, there's an extreme shortage of comics in the \$750-\$1,250 range who are proven draws.

BOULEVARD

(Continued from page 38)

His poems (so called) are redundant and meaningless. Basically, he works too slow, possibly stretching deliberately to fill time. His Wooden Soldier bit-he used to do it when part of a hoofing trio-can be cut in half without suffering. On the credit side, Kinley has a pleasant personality and a confident assurance. If he cut his time, worked faster and got better material, he'd register bet-Bill Smith. ter.

SLAPSY MAXIE'S

(Continued from page 38)

fronting a Latin musical combo. On looks alone she rates attention. With more polish and better material than that offered opening night, she should prove a solid click.

Bill is not great but payers should find enough entertainment to make them happy. Holtz's rep alone should pull good houses. Musical chores are handled by house ork leader Dick Stabile, whose show and terp stints are competent as always.

Alan Fischler.

are set for the summer and early fall in halls and auditoriums thru Montana, the Dakotas, Minnesota, Iowa and Missouri, closing November 1, at which time the unit moves into Texas. Troupe travels in three cars and staff includes Benny Doss, general manager; A. Erickson, general agent; Delores Erickson, publicity, and Bobby Jones, stage manager. Sara and Sally continue as principal

Sophie Sellars Wounded

CINCINNATI, June 19.-E. L. Sellars, in a wire to The Billboard from Baltimore, reports that Jack Roach's daughter, Sophie Sellars, former vaude performer, is in a critical condition there as the result of a .22-caliber bullet wound accidentally self-inflicted last Monday (14). The bullet narrowly missed her heart. The accident occurred at the Sellars' residence in Glenburnie, Md.

150 at Lewis Dinner

HARTFORD, Conn., June 19.-More than 150 people turned out for last week's testimonaial dinner at the Hotel Bond in honor of Reuben K. Lewis, business agent of Local 84, International Alliance of Theatrical Stage Employes (IATSE), for the past 25 years, and stage manager of Loew's Poli Palace Theater.

ICELAND

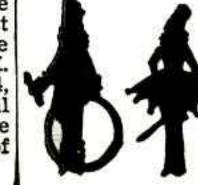
(Continued from page 38) smooth soft-shoe routine. He then picked it up with a flashy I've Got Rhythm. His last was a pasa doble for a good hand.

Reggie Rynall did tricks with a paddle and a ball attached to it by a rubber band. The act may not sound impressive, but he shows several gimmicks: A Joe Louis Punch, hitting the ball, to Swinging in the Moonlight, where he loops the ball over his head. Then he does tricks with two paddles, finally catching the balls in his mouth. As he went along his hands got stronger. He went off to heavy applause.

The Winnie Hoveler dancers did three routines, the last, the sailor dance, being their best. Their bird number, carrying doves in their left hands, was also good for applause. However, in general their routines were too slow and lacked life.

Leon Morse.

COSTUMES



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The Billboard

42

Communications to 1564 Broadway, New York 19, N. Y.

\$4,833,000 Season Nut **Reaps 19 Clicks Out of 75**

(Continued from page 3) out there was no audience pay-off of production nut on 41 shows. Of this sum, \$1,825,000 was expended for straight plays and 875G for songand-dances. Among the turkeys, Louisiana Lady and Tonight at 8:30 were about the costliest.

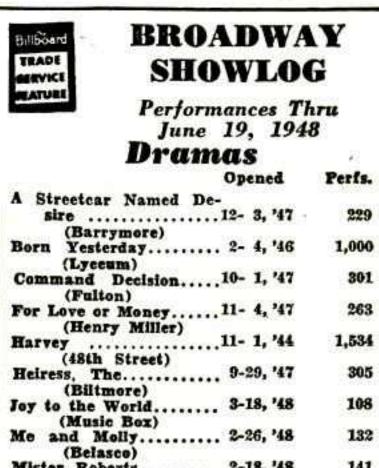
19 Real Clicks

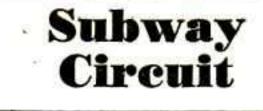
There were 19 real clicks, the two outstanding being Mister Roberts and Streetcar Named Desire, each costing 114G to produce. The two musical smashes were High Button Shoes and Make Mine Manhattan. Among the imports The Winslow Boy and the D'Oyly Carte Opera Company made the b.-o. cash registers click. Man and Superman was the top revival of the season and expects a prosperous road tour next year. Aside from the Gilbert and Sullivan company, repertory took a beating. The Dublin Gate - Theater and two productions of Ibsen both flopped badly. However, low-priced repertory was given a shot in the arm by the City Center repper, which not only garnered prestige, but also dollars to hit a new legit audience at a \$2.40 top. The Jose Ferrer operation is planning big things for next season at the International Theater.

Managers produced their shows much more cautiously and with a few exceptions made their production dollars go farther. Gant Gaither was the top low-budget producer, with the The First Mrs. Fraser, which cost only \$12,500 to open aside from bonds. On Approval, another show which he recently produced and which has since closed, opened in New Haven for \$7,800 not counting bonds. The Theater Guild was able to bring This Time Tomorrow into Broadway for 18G because the sets for it were built at Westport.

American scripters and Jean Paul Sartre's position as the best of the new foreign authors. Both have plays coming in next season. Joshua Logan revealed that he has the writing formula for success with Mister Roberts as well as top directional know-how, and Elia Kazan received kudos for his piloting chore on Streetcar. Among the thesps, Judith Anderson reinforced herself as a b.-o. attraction by sustaining Medea for a long run, and June Lockhart, Marlon Brando, Paul Kelly and Meg Mundy won the rave reviews from the crix.

In short, while the season didn't call forth too many superlatives or set too many records, it did finally shape up better than many of the Gloomy Guses in the trade predicted last year. The 1948-'49 legit derby looks to be even more hopeful.





BURLESQUE (Opened Tuesday, June 15) FLATBUSH THEATER, BROOKLYN

A comedy by George Manker Watters and Arthur Hopkins. Setting by Robert Rowe Paddock. Dances by Billy Holbrook. Costumes by Grace Houston. Press representative, Vince McKnight. Presented by Jules Leventhal.

Bonny
SammyRobert Weil
SkidBert Lahr
LeftyRoss Hertz
A FiremanNorman Morgan
MaziePeggy Cass
GussieGail Garber
Sylvia MarcoDerby Rogers
BozoBobby Barry
Harry HowellCharles G. Martin
Jerry EvansLeonard Gordon
A Bell BoyNorman Morgan
EcdysisistIrene Allarie
TenorSanto Scudi
CHORUS:
ononion.

MarieJoyce Quinlan KikiDerby Rogers SugarBeverly BarryEloise Loveridge Mimi BlossomValerie East BubblesAdeline Bitters CuddlesDana McRae

The New York summer session is now official with the preeming of Jules Leventhal's subway circuit over at the Flatbush Theater. The s. c. will operate on a fortnightly basis as in past seasons, playing each show one week at the Brooklyn house, with a week's follow-up at the Windsor Theater in the Bronx.

It is hardly necessary to comment on the opener, since Burlesque, revived successfully a year back at the Belasco, comes in from the road with its Stem cast substantially intact. All advance indications on opening night tabbed it a Flatbush sellout.

Stadium Opens Concert Run

YORK, June 19 .- Some NEW 14,000 longhair music lovers turned out at Lewisohn Stadium for the unveiling of the 31st consecutive season of pop-priced al fresco concerts Monday (14).

In line with long established custom, stadium concerts' first bill was ushered in with a welcoming address from Honorary Chairman Sam A. Lewisohn, the introduction of local dignitaries and the presence of s. c.'s indefatigable chairman, Mrs. Charles (Minnie) Guggenheimer. Non-musical highlight of the evening, however, was the dedication and breaking of ground for the new shell and dressing rooms which will replace the temporary job set up when the stage was struck by lightning several seasons ago. Work on the project will begin this fall via funds granted by the city. Mayor O'Dwyer was on hand to tell the customers what it was all about and then proceeded, along with Dr. Harry N. Wright, City College prexy; Grover Whalen, Robert Moses and other civic luminaries, to spade up the stadium and make it official.

Louder P. A. System

A further well-meant improvement this summer at the stadium is an amplification of the p. a. system. This adds up to to something of a mixed blessing. Undoubtedly it is a boon to gallervites in the far stands.

"Shoes" Just Pays Off

However, production costs remained generally at what they were for the previous season, and operating costs were still higher than they should have been. Medea ran practically all season, and the angels found that there wasn't very much cake to cut when it closed. High Button Shoes, after a capacity run that started October, 1947, is just paying off to its investors the production cost. The rental of theaters remained very high, with houses for straight plays costing about 7G and for musicals about 11G. Shoes makes \$5,500 net profit each week with full houses.

The Experimental Theater also laid out 100G to produce six shows. Of these, Skipper Next to God became a success with John Garfield playing the lead, Richard Harrity won himself a production of his oneacters on the strength of Hope Is a Thing With Feathers which the ET presented together with two other short plays and Ballet Ballads is now making an excellent bid to stay on the Stem after being brought up from the Experimental house. The success of the ET was undoubtedly the most interesting development on Broadway. New Stages also showed old-line managers with The Respectful Prostitute that off-Broadway producing was not to be disregarded.

25% Are Successes

Percentage-wise, producers found that 25 per cent of their efforts were crowned with success. This was an increase of about 5 per cent in the accepted rule-of-thumb, which is that one in five shows is a click.

While the season did not unveil any sensational new dramatists, it did reinforce Tennessee Williams's claim to being the hottest of the | Winslow Boy (Biltmore) Los Angeles.

(Alvin)	2-10, 10	141
Play's the Thing, The (Booth)	4-28, '47	61
Respectful Prostitute, The; Happy Journey From Trenton to Camden, The	3-16, '48	111
Strange Bedfellows (Morosco)	1-14, '48	181

12

294

Musicals

Allegro	291
Angel in the Wings 12-11, '47	219
(Coronet) Annie, Get Your Gun 5-16, '47	376
(Imperial) Ballet Ballads	39
(Music Box) Brigadoon	532
(Ziegfeld) Finian's Rainbow 1-10, '47 (46th Street Theater)	621
High Button Shoes10- 9, '47 (Century)	292
Inside U.S.A 4-30, '48 (Century)	59
Look, Ma, I'm Dancing. 1-29, '48 (Breadhurst)	164
Make Mine Manhattan 1-15, '48 (Broadhurst)	182
CLOSED	
Sleepy Hollow 6- 3, '48	12

leepy Hollow 6- 3, '48	
(St. James)	
(Saturday (12)	
fan and Superman 10- 8, '47	
(Hudson)	
(Saturday (19)	
COMING UP	

(Week of June 21, 1948) Howdy Mr. Ice 6-22, '48 (Center)

ROUTES **Dramatic and Musical**

Annie Get Your Gun (War Memorial O. H.) San Francisco.

Anna Lucasta (Royal Alexandra) Toronto. Carousel (Metropolitan) Seattle, 23-July 3. High Button Shoes (Great Northern) Chicago. Harvey (National) Washington. John Loves Mary (Harris) Chicago. Lady Windermere's Fan (Geary) San Francisco.

Oklahoma (Opera House) Boston. Oklahoma (Civic Auditorium) Pasadena, Calif. Private Lives (Curran) San Francisco. Sweethearts (Biltmore) Los Angeles. Show Boat (Shubert) Chicago.

After 21 years Burlesque is obviously corn and creaky, but it is also obviously Bert Lahr's dish. When he gives out with his particular brand of clowning, corn and creaks are forgotten. He pulls all his old burlesque tricks out of the hat. If he isn't the perfect Skid, he comes perilously close to it.

Fay McKenzie as Bonnie

As this reporter has said before. Fay McKenzie makes a nice, easy-tolook-at Bonny. Perhaps that's just the trouble with her Bonny, who tries so hard to appear sentimentally hard-boiled, and yet gives the impression of being such a nice person, that her burly wheel toughness is completely unbelievable.

Supportwise the cast still clicks as heretofore. Ross Hertz is a natural as the sentimental, if cynical, stage manager. Gail Garber and Bobby Barry are excellent as the beefy gal and her diminutive comic husband. Charles Martin is properly stuffedshirty as the big cow-and-grass man from the wide-open spaces.

But the lad who sells this latest version of Burlesque is Bert Lahr. It is strictly his show from start to finish. When he's on it ticks. When he's off, the seams show up. Fortunately, he's out in front more than enough to balance the budget. At a \$1.50 (plus tax) top the subway circuit is definitely off to a sock coin start. Bob Francis.

"Decision" for Springfield

SPRINGFIELD, Mass., June 19.— Command Decision, starring Paul Kelly, has been added to the 1948-1949 schedule of the Playgoers League, with the play set for two performances, October 13, at Springfield's Court Square Theater. Another addition to the Playgoers lineup is Miss Dilly Says No, featuring Peggy Wood and Ernest Truex, with October 26 and 27 slated for presentation days.

but it puts a tax on eardrums close to the stage, and is certainly not the best treatment to outdoor music.

First half of the opening program comprised the prelude to Die Meistersinger and Brahm's Symphony in C Minor by the New York Philharmonic, under the baton of Fritz Reiner. The second stanza featured soloist Erica Morini in Tschaikovsky's Concerto for Violin and Orchestra, in D Major. Miss Morini scored strongly on technique, but her tone was occasionally distorted by an overdose of the amplifying mentioned above. Reiner's direction was adequate.

However, it may be reported that the first night stadium faithful seemed to enjoy themselves hugely and, given a weather-break, the stadium concerts look to tee off to another successful season.

Bob Francis.

'Sundown Beach' Set For Fall Stem Bow

NEW YORK, June 19.-Sundown Beach, by Bessie Breuer, will be the first show to be produced by Studio Theater, Inc., and one of the first to come to Broadway in the fall. The script is to be directed by Elia Kazan and is tentatively earmarked to go into the Royale Theater.

Beach will first be tried out at Westport, Conn., the week of July 5 and then will go to Marblehead Summer Theater for another week. Included in the cast will be Don Hamner, Edward Binns, Warre Stevens, Ann Hegira, Joe Sullivan and Julie Harris. Kim Hunter was slated for the show but will stay with Streetcar.

The play is a one-setter and deals with a reclassification center in Florida. It centers about soldiers, their girls and their psychological problems. Louis J. Singer is the chief backer.

President Statut

The Billboard

EQUITY LOSING DULLZELL

BROADWAY

N. Y. Theater League Picks Randolph Paul As Int. Revenue Rep

NEW YORK, June 19.-Randolph Paul, a former advisor to the Treasury Department on new taxes, has been appointed special counsel by the League of New York Theaters. He will attempt to make certain that collectors of the Internal Revenue Department do not have the power to declare productions corporations or to change the status quo without first getting a ruling from the higherups.

The League is very much concerned over the corporation ruling and wants it changed because it will make the raising of capital for shows practically impossible. The producers also point out that the Treasury Department would be the one to suffer in the long run if legit should be hit, because it gets plenty in taxes from Broadway.



NEW YORK, June 19.—It doesn't look as the the American National Theater and Academy (ANTA) will take over the Belasco Theater in Washington for legit after all. ANTA sent an expert there to estimate the cost of renovation and he returned with the report that 400G would be needed. That's all, brother. Since the 10-year lease that the government is offering on the theater states that it can be canceled after five years if the government should decide to build on the site, the deal is risky. Money invested probably could be recouped with a long-term lease, but capital could not be expected to take the chance under the present conditions.

$- E = MC^2$ (Opened Tuesday, June 15) **BRANDER MATHEWS HALL**

OFF

A living newspaper on atomic energy by Hallie Flanagan Davis. Production stage manager, Mortimer Halpern. Lighting by Hans Sondheimer. Choregraphy by Hanys Holm. Music by Arthur Kreutz. Technical director, Clinton King. Directed by Moe B. Hack. Produced by Robert C. Schnitzer for the invitational series of the Experimental Theater.

CAST-E. G. Marshall, Geoffrey Lumb, Billie Lou Watt, Marian Winters, Ken Raymond, Philip Sann, Joseph Colbert, Saul Davis, Norman Porter, Jordie McLean, Evelyn Ross, Nan Kay, Robert Breton, Alan Frost, Barnard Hughes, Jack Henderson, Harry Hess, Sara Taft, Anna Mae Michaels, Derrick Lynn Thomas, Leslie Austin, Zenia Bank, Caroline March, Harry Mitchell, Kenneth Milestone, John Quinn, Edwin Christie, Clinton King, Collin Craig, Jack O'Connor, Angelo Mango, Robert McQuade and Sidney Walters.

Hallie Flanagan Davis bit off a huge mouthful when she undertook to write a living newspaper about atomic energy and it is no wonder that she found trouble digesting it. E Equals MC Squared comes off as only fitfully successful and tho its subject is vital, there is scarcely any question that Broadway audiences would reject it. However, E has a huge educational potential and would indeed be the type of script to send to colleges, high schools and even grade schools.

The first half of the script tells the history of atomic energy, its impact on the public, the views of scientists on the question and America's reason for blitzing Japan with it. The second part tells of the public's reaction since the bomb landed; the fight in Congress between civilian and military for control of the bomb; the choice of the public as to whether it should fight for peace and control of the bomb or surrender to the power politicians, and finally what would happen to the world should the bomb be used for war. The material is pregnant with significance but the very nature of living newspaper technique demands that each scene be a block in an imposing structure. Miss Davis has a few such blocks-her scene when the atomic war begins is memorable-but they are insufficient. Robert C. Schnitzer's production was excellent. E makes great demands technically with the host of scenes and various technical effects

needed, but the staff was equal to them all.

Most of the cast were good but many more roles could have been cut. Billie Lou Watt was outstanding as a charming atom. She had the audience cackling with delight. Marian Winters was an interesting and effective muse of history and revealed an unusually well controlled voice. Geoffrey Lumb was an imposing professor and Ken Raymond made a sympathetic representative of the public of Henry. Out of a huge cast, Jordie McLean, Robert Breton, Harry Hess, John Becher, Edwin Christie, Zenia Bank and Alan Frost were outstanding.

Moe Hack did a splendid job of directing the production. Arthur Kreutz wrote a score which did much to set the mood for many scenes.

Leon Morse.

THE FIRST COLUMN (Opened Monday, June 14) THERESA L. KAUFMAN

AUDITORIUM

A play by Maurice Clark. Staged by Sam Wanamaker. Stage manager, Robert Myerson. Lighting, Phil Stein and Sidney Walter. Production co-ordinator, Bill Ross. Presented by the Theater Chapter of the American Veterans' Committee.

Aaron BrownCharles P	arish
Alexander HamiltonBernard G	rant
Judge Case	ertig
John FennoBen In	rving
A Guard Martin Gre	enlee
Captain of the Guards	itton
Matt Burk	land
Matt BurkSi Oak Another GuardRick O'H	Ceefe

Tries To Stop Strong Man's Resignation

LEGITIMATE

43

Essential To Dickering Now

NEW YORK, June 19 .- Paul Dullzell, executive secretary and treasurer of Actors' Equity and chairman of the executive committee of Chorus Equity, handed his resignation to both orgs this week, but it was declined. Dullzell, the strong man of the thesp unions, is in his 70's and has been in poor health for several years. Recently his condition has grown worse.

Queried about the resignation. execs at the actors' union said they had no comment to make. Equity will enter negotiations with the League of New York Theaters next week and the exit of Dullzell, an experienced and able negotiator, would leave the union weakened. Therefore officials of the org have persuaded him to stay on at least until the dickering is concluded with the strong possibility he will leave when a new pact is signed with the producers.

Also Quits 4A's

Dullzell is also the president of the Associated Actors and Artistes of America (Four A's), another posi-(Details in tion he has resigned. vaudeville department.) Paul Turner, chief counsel for Actors' Equity, did not turn in his resignation with his chief, but the understanding is that he will leave with Dullzell. Turner, too, has been a very important cog in the machine that brought the union up to its present position of stability but he is elderly and not too well. Rebecca Brownstein, his associate, is expected to handle Equity's legal biz when he goes. When Dullzell does go out, his successor is expected to be Angus Duncan, son of Augustin Duncan, a veteran, capable actor. Duncan went to work for the union a year and a half ago immediately upon his discharge from the army. He has since served as assistant to Dullzell and has been groomed as his heir. Dullzell will be winding up 30 years of service to Actors' Equity in which he helped make the union the solid and solvent operation it is, with \$816,697 in assets. His career started in 1918 when he represented the musical comedy actors before the Equity strike. He next joined the org as a field representative in 1920, and in 1921 he became assistant executive secretary. When Exec Sec Frank Gilmore became president of the union December 11, 1928, Dullzell moved into his shoes. He has been in them ever since.

Silo Circuit

Louis Townsend's (New Milford, Conn.) Theater-in-the-Dale skeds at least three summer tryouts in addition to opener, The Astonished Ostrich. Also on the agenda are An Old Friend of Mother's, by Thomas Phipps; a new Camille adaptation by John McKinney, featuring Tilly Losch and James Grey, and No Room for Peter Pan, by Jaedlicker Taub.

Another newie to get an early showcasing is For Better or for Worse, by Belle Blumenthal and Richard Stevers. Preem is set for Tuesday (29) at Lake Hopatcong (N. J.) Summer Theater.

Lake Summit Playhouse, Hendersonville, S. C., opens Tuesday (29) with The Vinegar Tree. Vaughn Baggerly is the director. House skeds a 10-week season.

Ogunquit (Me.) Playhouse opens 16th season Monday (21) with Apple of His Eye. Robert Burton, Daisy Atherton, William Swetland and Elizabeth Pratt head the cast.

Conagh MacDonagh's Irish comedy, Happy as Larry, preemed last month by the Amherst Masquers in Kirby Memoral (Amherst, Mass.) Theater, has been definitely skedded for fall Stem production by Louis J. Singer, holder of American rights. Burgess Meredith will direct and play the lead. Two final performances were given by the student thesps Saturday (19) and Sunday (20).

Gale Sues Leventhal For 3G in Booking Fees on "Menagerie"

NEW YORK, June 19.-Jules Leventhal is being sued for \$3,200 in commissions by the Moe Gale Agency, which booked Glass Menagerie for him from January 26 to March 5. The action was instituted in the New York Supreme Court by Andrew Weinberger, Gale's attorney, after the agency rejected a settlement offer of \$1,000 from Leventhal.

was to get 10 per cent of the gross and 20 per cent of Menagerie's profits after the nut was paid off. Until then he was to book the show without fees. The play cost \$4,500 to produce.

Gale claims he never received anything in fees from the time he started booking it. His claim for \$3,200 is only for 10 per cent of the gross. When Gale stopped booking Burk an effective interpretation. Menagerie, the United Booking Office handled the attraction.

Joseph Hopkinson	Gayne Sullivan
Two Ladies	(Dorothy Kimmel
LHO DOLLOTTICITI	(Harriet Rawlings
Freda Furchtegott	Camila Ashland
Jedekiah Peck	
Nemo Babinet	
Todd Strang	
Gus Derby	
Time Man	(Jerry Bynder
Two Men	George Prescott
Inn Keeper	Ben Vaffee
Athie Babinet	
John Ames	
Walker Barry	
Wes Barry	
Barton Barry	
Congo	
Emile Fink	
Billy Fink	Thursten Stabeck
Heinrich Voss	Jerry Bynder
Gertie Voss	Harriet Rawlings
Whittaker Busby	Ben Trying
A Sergeant	Salem Ludwig
Soldiers:	
Rick O'Keefe, Robert WI	hite Michael Barkel
Bailiff	Bick O'Keafa
Clerk	
Jurymen:	
Ben Irving, Jerry Bynde:	Thursten Staback
Monchall	Tratter Dradeok

Maurice Clark's The First Column is another case of an author with his heart in the right place but his writing talent sadly not up to the mark. The play is socially significant and timely in that it is built around the enactment of the sedition act in the early 19th Century and purports to point up the dangers in the current Mundt-Nixon bill.

Marshall......Waiter Thomson

Dennis.....Ben Yaffee

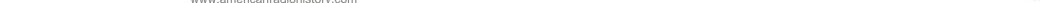
With all its good intentions, it is a static and episodic script, it does not offer up any understandable characters and does not present interesting or unusual situations. There is a great deal of on-stage violence and The booking deal was that Gale fighting. This is always hard on the director, and this time it gives the play the character of a barroom brawl.

> The Theater Chapter of the American Veterans' Committee pooled its resources to present the play and gave the script a good production, in the circumstances. Si Oakland, a steadily improving young character actor, gave the leading role of Matt Oakland has plenty of ability but should work on his body movement,

having a tendency to move sloppily. Camila Ashland was a happy choice for the widow in love with the Irishman. This girl has fire, she has timing and plenty of stage presence. She gives the play a lift.

Sam Wanamaker, responsible for most of the direction, bowed out before the production was ready, with Lou Polan taking over. In any case, the piloting sought to give movement and excitement to the play by injecting artificial action. It failed.

Leon Morse.



The Billboard



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NO INDIANS, PLEASE-Abbott & Costello, LOUIS-WALCOTT FIGHT. GENE AUTRY in two smash hits: WESTERN SONG and HORSES & CUNS. All 400 ft. 16mm. sound. Price \$18.50. WORLD'S GREATEST SELEC-TION OF NEGRO FEATURES AND SHORTS for sale or rental.

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CONTACT COUSINO VISUAL EDUCATION SERVIN

McKennon Sets 3 Benefits For Inaugural in Abilene

Communications to ZIGO Patterson St., Cincinnati 22, O.

REPERTOIRE-ROADSHOW FILMS-OUTDOOR THEATERS

quent benefit shows along the route non Stage Show." Morris Rose, asfor local causes are planned for the new McKennon Stage Show, which is scheduled to open its tour here early in July under American Legion auspices, it was announced this week by owner Joe McKennon at winter quarters here. At each of the benefits a large percentage (in some cases all) of ticket sales will go to charity.

During the eight-day stand here three benefits will be staged, all proceeds from ticket sales going to the boys' ranch of the Optimists' Club; the joint Legion, VFW and DAV memorial, and the Boy Scouts of Abilene. McKennon and three of the cast are members of the local Legion post.

A combination of the Marian Mc-Kennon Players and the Harley Sadler Show, McKennon said the new attraction is shaping up as the best ever to go out under the McKennon title, and it is his belief that good presentations can keep grosses up to the record levels of last year.

Preparatory work in quarters is nearing completion. All trucks have been relettered, carrying the title,



FENNIMORE, Wis., June 19.—Jack and Maude Brooks, operators of the Brooks Attractions, currently touring Wisconsin, received an excellent publicity break in The Clinton (Iowa) Herald recently when the show

ABILENE, Tex., June 19.—Fre-| "Harley Sadler Presents the McKensisted by Gib Taylor, has started painting scenery, and a new orchestra trailer is being laid out in the carpenter shop. Two new sets of flat scenery are also being built. The show will carry a hillbilly band, featuring Clyde and Ginger Holmes and Dude Sizemore; an orchestra with Solovox attached to piano, and an oldtime quartet and choir.

> A cast of 22 has been engaged for the tour. It includes Jacquelyn Adams, Colley and Rosalea, Mr. and Mrs. Virge Lester, Dude and Jerry Sizemore, Don Phillips, Gilliam Moody, Chick Dale, Leigh Cross, Gib Taylor, Art Jones and Blackie Oakes.

NYU Honors **"Tom" Players**

NEW YORK, June 19.-Highlighting the 137th birthday anniversary of Harriet Beecher Stowe, observed at the Hall of Fame, New York Universary, today, was the praise given to the actors and actresses who appeared in dramatizations of Uncle Tom's Cabin.

The principal speaker, Harry Birdoff, author of The World's Greatest Hit, said in his address: "Like Old Man River, Uncle Tom's Cabin just keeps rolling along. Tommers who performed in the immortal folk play later became prominent among show folk. Pearl White, at 6, made her debut as Little Eva. Maude Adams, Marilyn Miller, Dolores Costello and Mary Pickford played the part as children. David Belasco was 20 when he enacted Uncle Tom. Fay Bainter's debut was as Topsy." He added further: "The movies have drawn upon Tom shows again and again for talent. Lillian Gish, Harry Carey, Guy Kibbee, Frank McHugh and Spencer Tracy were all Tommers." He concluded his address with, "The slogan of an old Tom company some years ago was a boast -but with meaning. Announcing the arrival of the product of the little woman' who wrote with such sincerity many years before, the owners of the Tom show papered the entire country with posters whose letters were tall as a man, 'Just As Immortal As the Declaration of Independence!""



June 26, 1948

FRANK AND DONALD MCLAREY have 16mm. pix in the LaFayette. Pa., area on sponsored dates. . . . Flye's Show, which is playing Montana halls to fair takes, recently added new film. Arthur Malley, comic and magician, has joined. . . . Cliff Frazier left Bartow, Fla., recently to join the Strickland Show, doing specialties. Frazier had a fair winter with his film-vaude unit. . . . Neil Schaffner's tent show and tent show business in general were the subjects of an interesting article in the June issue of Holiday mag. . . . A condensation of the history of Tom shows, Harry Birdoff's The World's Greatest Hit, appears in the July issue of Reader's Scope mag. . . . E. C. Bickford, former repster, has returned to Riverview Park. Chicago, where he is a member of the park police, his second year there. . . . Patten and Joyce will present a short-cast flesh unit for four weeks in the Cape Cod sector of Massachusetts, playing under auspices.

L. FLAHERTY has been showing 16mm. pix around Peterboro, N. H., to fair takes. . . Gitt's Family Show, in Southwest Kansas the past month, is heading toward Missouri. Returns have been fair. . . . Al W. Mackey, Atlanta, is readying a tent pic outfit to play Alabama territory. He recently bought the layout of Griffin's film show. . . . Crawford's Show has been around Medicine Hat, Alta., recently. . . . Reed and Carter, who have 16mm. films around Poughkeepsie, N. Y., will go into the Catskill resort sector and play sponsored dates after July 1. . . . Guy W. Wilbur has a four-people flesh unit playing E. F. Hannan's Meet Me at Barney's in Ontario. . . . Ira F. Clarke is trying to locate a pic circuit around Atchison, Kan,



LIKE NEW-SOUND PROJECTOR, \$295.00

Kodascope 16mm. single case, model FSTON, 750 W. Light, 2" fl. 6 lens. Present cost \$000. and just like new, Cordamatic reel.

AMPRO PREMIER 20, NEW, \$450.00 1000 W. Light, 2" and 1" lenses, 150 ft. speaker cord, regular Ampro stand. This outfit worth over \$650.

BOLEX H-16 MOVIE CAMERA, etc., \$395.00 Has Emmet case, Wide Angle, Regular and Telephoto Eastman Coated Lens, Tripod and Western Cine Meter. Outfit cost \$700.

THAYER FILM SERVICE BOX 98, GASSAWAY, WEST VIRGINIA

DRIVE-IN THEATRE EQUIPMENT

Complete new 35mm. Sound and Projection Equip-ment for Drive-Ins-\$2,974.00; construction and operating instructions furnished. 16MM. FILMS REWTED-\$5.60. Advertising furnished. Used 16mm. and 35mm. projector bargains. ACE CAMERA SUPPLY 150 N. Inby St. Florence, S. C. **BEAUTIFUL THEATRE CHAIRS**

Rebuilt, Refinished \$3.95 UP Send for Chair Bulletin, also 48-page Bargain Cata-log on Motion Picture Projection and Production Equipment. World's Largest Mail Order House.

5. O. S. CINEMA SUPPLY CORP. New Address: 602 West 52d St., New York 19, N. Y.

opened its season in its near-by winter-quarters town of Sabula, Ia.

"The Brooks show is one of the last of the once numerous road shows that toured the Middle West decades ago," the article stated. "Strictly modern, with custom-built tent and heavy transport trucks to carry the 20 tons of equipment, the company of 22 men and women will play thru Northern Illinois and Wisconsin. Founded in 1911 by Jack and Maude Brooks, the company has been on the road continuously since that time.

"Presently the company is under the direction of the second generation of the Brooks, Jack and Maude. The third generation, Tom Linson Brooks, a favorite leading man, died during the war, but his widow, Barbara, and his daughter, Stephanie Lee Brooks, carry on the theatrical tradition of the Brooks family. Barbara is the leading lady of the show this season.

"The tent . . . is completely equipped, and includes sound equipment to amplify the actors' voices and to produce necessary sound effects. The tent will seat 1,000 persons.

"Many former members of the Brooks company shows," the article pointed out, "have become famous in radio or motion pictures, and include Olan E. Soule, Barbara Luddy, Lon Clark; 'Nick Carter, Detective,' and Stanley Andrews. . . ."



There were delegations from the public schools of New York City and from patriotic and civic organizations at the anniversary celebration. Among the prominent guests was Lyman Beecher Stowe, grandson of Mrs. Stowe.

Drive-Ins Booming In South Carolina

COLUMBIA, S. C., June 19.-South Carolina is experiencing a boom in the drive-in theater biz, with five new outfits now under construction. Two of the largest (500 autos) and most modern are slated for Greenville and Florence. Others are under construction at Newberry, Aiken and Charleston.

Ops of four recently completed theaters report good biz due to fair and mild weather in their locations.

Two drive-ins operating here boast separate speakers. One has paved ramps. Some smaller outfits over the State use speakers on screen. Most are independent. Other South Carolina drive-ins are at Spartanburg, Hartsville-Darlington, Camden, Bennettsville, Greenwood, Walterboro and Holly Hill.

YERS and Timberly are readying a four-cast show, E. F. Hannan's Meet Me at Barney's, in Boston for a tour of Northern New England and Canada. Org will confine its route mainly to resort towns and travel in two trailers. It will be advanced by Frank brothers. Cast includes Herbert D. and Rosalie Myers, Jack Timberly and Clara Wince. . . . La Due brothers have a vaude-pic unit operating around Brantford, Ont. . . Bird's Show, in Wyoming, reports good takes after losing several dates to inclement weather.





FOR SALE

16 Model UAAM PRO, some 16mm. Sound Film; also 24 features 35mm. Sound Films, some Shorts; Electric Popcorn Machine, Electric Snow Machine, Tent, Seats, House Trailer, \$1,700.00. Will take in trade 16mm. 3-2-1 reels Comedies, Cartoons or Panorams. Come get it, will not ship. L. B. HERMAN, 1438 McCarty, Houston 15, Tex. Phone: V.81582

Phone: Y-81582

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BISHOP-W. G. (Bill)., 52, ownermanager of the Coffee State Shows, May 27 in Pueblo, Colo., of cancer of the throat. Survivors include his widow, Lydia; his mother, Mrs. Jennie Bishop; a sister, Mrs. Gertie Tryon, of Pueblo, and three brothers, Perry, Fred and John, of Grand Junction, Colo.

BREMSON-Robert, 67, former secretary of the K. G. Barkoot Shows, June 10 in Detroit of a heart attack. He was later affiliated with Frankie Hamilton in the wholesale carnival supply business for five years and was general agent for the Motor City Shows for several years just before the war. Survived by his widow, Mary, former vaude dancer, and three sons. Interment in Kansas City, Mo.

BUFANO-Remo, 34, leading puppeteer and marionette maker, June 17 in a plane crash at Mount Carmel, Pa. Bufano produced many shows during the 1920's and 1930's; had made figures for Billy Rose's Jumbo, Thornton Wilder's The Skin of Our Teeth and for the New York World's Fair. More recently he designed the marionettes and masks for the American Repertory Theater's production of Alice in Wonderland and the dwarfs' masks for the City Center rep's Rip Van Winkle. His widow and 13 brothers and sisters survive.

CHASE — William, 67, former vaudevillian, June 11 at Saranac Lake, N. Y. He was a member of the vaude team of Chase and LaTour.

CONLEY-Mrs. Cherry, 83, widow of Charles Conley, old-time outdoor



The Billboard

THE FINAL CURTAIN

showman, in Lexington Hospital, New York June 13 of a heart ailment. Known during her stage career as Zazel, dancer, she also produced and managed plays for W. A. Ellis Theatrical Enterprises. In recent years she operated a costume shop in Manhattan. Burial in Kensico Cemetery, Westchester, N. Y., June 16.

CROSLEY-Powel III, 37, son of Powel Crosley Jr. and one-time vicepresident in charge of production for the Crosley Corporation, radio manufacturers and former owner-operator of WLW, Cincinnati, June 14 in Miami of a heart attack. His father is president of Crosley Motors and founded the Crosley Corporation, which was sold to the Avco Corporation in 1945. Besides his father, he leaves his wife, Elizabeth; three sons, Powel IV, Thomas and Houston, all of Florida, and a sister, Mrs. Stanley E. Kess, Cincinnati. Burial in the family plot in Spring Grove Cemetery, Cincinnati.

DAIGNEAU—Kenneth, 50, actor, June 11 in New York. His Broadway appearances included When in Rome, One Thing After Another and He Who Gets Slapped. Also a veteran radio actor, he was known as "the neighbor" on the Aldrich Family program.

DELL - Anthony, 35, vaude and carnival performer, in Los Angeles County General Hospital June 10 of a kidney ailment. He was a member of the Dell family, circus and vaude performers at one time with the Eddie Foy troupes. Recently he was with the Lundren and Foley & Burk Shows. Survived by his widow and a son.

DILS-Bill, 28, midget auto racer, June 16 in Albany, N. Y., when his car crashed at the Menands track. His widow and son survive.

caster under the name of Bert Lee on WHN, New York, June 17 in New Rochelle, N. Y. Besides her husband, that city. A former boxer, Norton five children survive, Bert III, also a sportscaster known as Bert Lee Jr., Godfrey, Barbara, Suzanne and Vivienne.

MARGOLIS-Louis, 62, one of the founders and second president of the Michigan Showmen's Association, June 16 in Detroit. He started in the concession business about 1915 in partnership with Con T. Kennedy, and later went into partnership with May 25 in Elizabeth, Me., at the home George Coe in the carnival bearing the latter's name. Later he was a partner in the Tri-State Shows with New England States and operated his the late Charles Ziegler. In recent years Margolis operated the Lincoln-Palm Bridge Club in Miami Beach. Fla. Survived by his brother, Oscar. Interment in Machpelah Cemetery, Detroit.

Harry Frankel

Harry Frankel, 59, veteran radio singer and vaude and minstrel man, whose professional title of Singing Sam became a household word thru the medium of radio, died June 12 in Richmond, Ind., of a heart ailment.

Frankel started his radio career at WLW, Cincinnati, as the Lawn Mower Man, and was one of the greatest interpreters of old-time songs. His fame probably reached the greatest height when under contract to Barbarsol.

In vaude, Frankel was a member of the team of Frankel and Dunlevy, and later was one of the Two Blackbirds, playing the RKO and Keith circuits as late as 1930. His minstrel affiliation was with Al G. Field Show, where he was endman and bass singer. Besides originating his first national network radio program from WLW, he sang for WKRC, Cincinnati, and the Columbia Broadcasting System. Survived by his widow, Helen, former vaude performer, and two sisters, Mrs. Irene Townssend and Mrs. Madge Harding, of Richmond. Burial in Earlham Cemetery, Richmond, June 15.

years, and a member of the Kora Shrine Band, June 15 in Portland.

NORTON-Michael T., 74, father of Edward J. Norton, outdoor advertising manager for Coney Island, Cincinnati, June 16 at his home in had also operated cafes and a gymnasium in Cincinnati and, until his retirement 20 years ago, was employed at Coney Island. Besides his son he leaves two daughters, Mrs. Margaret Zeisler and Mrs. Robert Whalen. Burial in Guardian Angel Cemetery, Cincinnati, June 18.

PERHAM-Archie S., owner-manager of the Pine Tree State Shows, of a daughter, Mrs. Francis Vincent. Perham was well known thruout the carnival thru that section for 12 years.

RAMIREZ-Robert, musician and son of Tony Ramirez, musician with the Ringling circus, June 15 in Detroit.

SOUTHARD-C. D. Jr., 37, sales promotion manager for Hall Bros. Inc., handling details for their Columbia Broadcasting System show, Hallmark Playhouse, June 7 in Kansas City, Mo. His widow, son and daughter survive.

THORPE-Kay, daughter of Bud Thorpe, National Broadcasting Company staff announcer in Chicago, in Mount Carmel, Pa., June 17 in a plane crash.

VARDEN-Venita, former stage actress and divorced wife of Jack Oakie, film star, June 17 at Mount Carmel, Pa., in a plane crash.

WALLACE—Beryl, actress and star of Earl Carroll's Restaurant show in Hollywood, June 17 in an airplane crash at Mount Carmel, Pa. She had appeared in a number of his shows, including The Sketch Book.

WYATT-William G. (Dick), 68, former musician and concessionaire. June 8 in Atlanta. Wyatt started in show business with the Dana-Thompson Shows over 50 years ago, was bandmaster with Smith's Greater Shows, and for 20 years was a concessionaire with the Johnny J. Jones Exposition. Survived by his widow, Mytrice; a sister, Annie, of Los Angeles, and three brothers, the Rev. J. H. Wyatt, Lexington, Ga.; H. L. Wyatt, Baton Rouge, La., and C. E. Wyatt, Newman, Calif. Burial in Magnolia Cemetery, Atlanta.

AL SOPENAR IN MEMORIAM

Killed in action at Normandy June 23, 1944

Al Sopenar Showmen's League of America American Legion Post #1008



EMILY and **DAVID** FRIEDENHEIM

ANDY and CARL CARSON

GRANNISS-Andrew W., 83, pioneer Connecticut showman, in Bristol (Conn.) Hospital recently. He built the Terryville (Conn.) Auditorium and operated motion pictures there.

JONES-Lindley M., 81, father of Spike Jones, band leader, at Huntington Memorial Hospital, Pasadena, Calif., recently. Survived by his widow and his son. Masonic services in Monrovia, Calif., June 15.

KREIGER-Edward J., 56, veteran magician, June 5 in West Columbia, S. C. He spent 35 years in magic and for the last nine years was associated in Columbia with the E. N. Williams Circuit out of New York. His widow, daughter, two sons, four sisters and five brothers survive.

LEBHAR-Mrs. Evelyn, 39, national master of American Contract

McQUIRE-Henry E., 50, superintendent of grounds for the Barrington Fair Association, recently in Great Barrington, Mass. He had been associated with the fair for nearly 25 years.

NASON-Leroy C., 60, clarinet Bridge League and wife of Bert player and pianist in theater or-Lebhar Jr., sales director and sports- chestras in Portland, Me., for many

EARL CARROLL

Earl Carroll, 56, internationally known theatrical producer, night club operator and songwriter, was killed in a plane crash at Mount Carmel, Pa., June 17.

Carroll, whose name was synonymous with show business, was en route to New York to build a cast for a roadshow Vanities unit.

Born in Pittsburgh in 1892, Carroll began his career as a program seller at the Alvin Theater there and within a few years became assistant treasurer of the Nixon Theater in Pittsburgh.

His first break came from the late Enrico Caruso, Italian tenor, with whom he collaborated on a number of popular songs. After writing lyrics for Caruso, he turned to writing plays, turning out So Long Letty, Canary Cottage and The Love Mill. So Long Letty, with Charlotte Greenwood, ran for five years.

After a stint in World War I, Carroll entered the producing field and brought to Broadway The Lady of the Lamp and Daddy Dumplings. In 1931 he opened his second Earl Carroll Theater at a cost of \$4,500,000 and preemed the ninth of a series of 13 Earl Carroll's Vanities. In 1938, at a cost of \$500,000, Carroll opened his Hollywood night club.

He also produced several motion pictures, including Murder at the Vanities. Plans for a new theater, supposedly the largest in the world, and a road tour of the Vanities were interrupted with his death.



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OUTDOOR



June 26, 1948

Communications to 155 No. Clark St., Chicago 1, Ill.

R-B TO PLAY TWIN CITIES

Date at Aqua Convention Time at the Sherman To Lengthen

Minneapolis cele group's protests are of no avail-Mil'kee also scheduled

MINNEAPOLIS, June 19.—Despite vociferous protests from the Minneapolis Aquatennial Association, Ringling Bros. and Barnum & Bailey will play a two-day stand here, July 29-30, during the Aquatennial celebration. Date was closed by J. C. (Tommy) Thomas, R-B traffic manager, and is considered a big score, inasmuch as heretofore it has been virtually impossible for "outside interests" to schedule anything in Minneapolis during the Aquatennial.

While here Thomas also closed with St. Paul officials for the R-B show to play that city July 31.

Gaetting Voices Opposish

During contract negotiations for the Big One's showing here, Aquatennial opposition was voiced by Tres Goetting, executive secretary for the city's Summer Festival Association. Goetting declared "the an- Close-Ups:

CHICAGO, June 19 .- The lobby | Beatty; Ed Hiler, contracting agent of the Hotel Sherman, operating for Cole Bros.; Howard Suez, owner without a paid gate and with no major attraction, such as the annual December outdoor convention, this week did a brisk business with outdoor show folks. As a matter of fact, the week was by far and away the biggest of the year, with the turnout on the "magic carpet" almost equally divided between carnival and circus folks.

There was no occasion whatsoever for the big turnout. It all was Hennies, Hennies Bros.' Shows, purely coincidental. Yet, at the were included among carnival own-Atwell Luncheon Club, no less than ing agents, press agents and one owner, not to mention various other circus men, were present at one time or another during the week.

The Gang's All Here

Among those on hand were R. M. Harvey, general agent for Dailey Bros.; J. C. (Tommy) Thomas, traffic manager for Ringling-Barnum; Paul Eagles, general agent for Clyde

in outdoor show business.)

of Clyde Bros.; Omar Kenyon, promotional director for Hamid-Morton; Nat Green, of Ringling's Chicago office; Bill Oliver, car manager for Dailey; Allen Lester, contracting press for Dailey; Tommy Brydon, banner squarer for Cole, and Bill the Chicago Railroad Fair, heartened Lester, contracting agent for Cole. Carl Sedlmayr Sr., of the Royal American Shows; Al Wagner, Cavalcade of Amusements, and Harry ers in town. Their shows all were six circus general agents, contract- playing not far from Chicago, hence Day, September 6, but the interest the visits.

> It was while here that SedImayr heard the news of the fire on the Sally Rand show with his org. He ticipating, warrants an extension of gave a glowing account, relayed to him by phone, of how Sally "much as a magician," as he put it, had the show ready to go six hours after the fire occurred.

(The Magic Carpet on page 95)

Churchill, Admiral Byrd and the

Maharajah of Burdwan. In approach,

Bill shoots for the top level, whether

it be in the newspaper office or radio

station. And, due to his long years of

touring in behalf of top names, the

mild-mannered, diligent veteran in-

variably crashes the front office and

just as often his reception is reflected

in generous space or time treatment.

In follow-thru, once the contact is established, Bill applies himself con-

scientiously. A firm believer in fre-

quent visits to a newspaper or radio

station, he checks in at least once

daily. Sold, too, on the value of orig-

inal copy, invariably he sits down on

the spot to bat out fresh copy, shun-

Big One Gets You'd Think It Was December, Chi R.R. Fair **Run 2 Weeks**

Interest Warrants Extension

CHICAGO, June 19 .- Officials of by the nationwide response received to date, have decided to lengthen the event two, and possibly three weeks.

Original plans called for the lake front extravaganza to open July 20 for a seven-week stand, thru Labor displayed by the 30 participating railroads and by the 30 rail companies sharing in the expense but not parthe program, Maj. Lenox R. Lohr, president of the fair, told The Billboard this week.

With this in mind, most of the acts which are to furnish entertainment Hennies and Wagner were in at the various exhibits and displays thruout the mile-long grounds have been signed to contracts which call for the originally scheduled sevenweek run, plus an option for two additional weeks.

circus is coming here when the an-(See R-B TO PLAY on page 61)

Small Crowds, Big Nut, May Finish **Polo Grounds Races**

NEW YORK, June 19 .- An insufficient crowd of 8,000, plus mounting labor cost at the second running of midget auto races at the Polo Grounds last Saturday (12) may result in a change of scene and, possibly, territory. The promoting group, Small Car Enterprises, Inc., headed by sportsman President Alexis Thompson and Walter C. Stebbins, general manager, will decide prior to the next scheduled meet, Wednesday (30).

A special wooden track in sections, supported by aluminum stringers, is used. The erection and dismantling, required for each scheduled performance, are understood to have cost \$29,000 for the last meet.

The promoters have been able to stage only two of several scheduled races because of weather conditions.

Autry Contracted For Mad. Sq. Rodeo

NEW YORK, June 19.—Gene Autry is definitely set as the feature attraction of the Madison Square Garden Rodeo which opens here September 29. The Garden's rodeo manager, Frank Moore, announced that Autry signed on the dotted line Tuesday (15).

The Garden is shuttered for a month, and in addition to the usual summer overhaul and paint job is undergoing a major interior repair job, including the replacing of the complicated refrigeration piping and the laying of a new floor.

Bill Naylor, Trouping Intimate Of World's Great, Near Great -By Herb Dotten-

(This is another of a series on little-known facts about people prominent

RILL NAYLOR, press agent for the Cavalcade of Amusements, has many distinctive characteristics. Born William Boyden Naylor March 6, 1886, in Leeds, England, he was reared in the mother country and moved to Canada at the age of 24. After living there for more than 10 years, he came to the United States as a permanent resident and later became a U.S. citizen. And, now at 62, Bill's speech is marked unmistakably by the old-



BILL NAYLOR

ning canned material like the plague. Not a little of his methods of operation come from his association with Frank Braden when the two comprised the press staff of the Sells-Floto Circus. And Bill, who rates Braden as the greatest press agent he has known, willingly points out he learned much from Braden.

Much of Bill's effectiveness also is due to his own varied career and his ability to spin delightful yarns about incidents in which he figured. That his career has been varied is indicated by its span. It embraces years spent as a cricket and rugby athlete in England, as owner of a pro hockey team, a small hotel and a theater, as participant in a silver mining rush, intimate of the great and near great, as a newspaperman and a press (See Bill Naylor on page 54)

Plenty of Activity

The 50-acre tract is a beehive of activity, with buildings of almost every conceivable size and shape and a 5,000-seat stadium springing up at a rate which assures their completion by the July 20 opening.

By the time the main gate, at 23d and the Outer Drive opens for business, approximately \$2,000,000 will have been spent by the more than (See CHI. R.R. FAIR on page 59)

Congress Okays English flavor. In manner Bill is **Bill Limiting** suave. This, in part, stems from his schooling in England, which was topped off by his graduation from **Animal Import** Rugby, and also from the years he spent as booker and lecture press agent for such notables as Winston

WASHINGTON, June 19 .- A bill vastly broadening the powers of the government over the importation of circus animals quietly slipped thru Congress this week and was sent to the President for his signature.

Passed by the House without debate under "consent" procedure and previously approved by the Senate, the bill permits the Secretary of Interior to ban the importation of any birds or animals which he may deem injurious to agriculture or horticulture. Specifically banned are imports of mongooses and flying foxes. Exempted from any ban are canaries and parrots.

In addition, the measure directs the Secretary of the Treasury to prescribe regulations for the transportation of all wild animals and birds to the United States "under humane and healthful conditions." Violators of any rules set up by the Treasury are subject to criminal prosecution.

The presence in any ship of a substantial ratio of dead or crippled animals or birds is prima facie evidence of violation under the bill.



The Billboard

GENERAL OUTDOOR

47

Troupers Attend Margolis Services

DETROIT, June 19 .- Many showfolk turned out yesterday to pay a final tribute to Louis Margolis, past president of the Michigan Showmen's Association, who died here Wednesday (16) after a long illness. (See Final Curtain for details.)

Pallbearers included Louis Katz, Harry Bennett, Morris Wolf, Gilbert Roth, Harry Stahl and Frank Hamilton.

Floral tributes were received from many showfolk, including John Quinn, World of Pleasure Shows; Mr. and Mrs. Ed (Freckles) Lewis; Pearl Steinselt and Joe and Blanche Numero, Minneapolis; Lewis Moreales, Chicago; Ethel Verist; Robert Lesley and Al S. Cole, Washington; Roscoe T. Wade, Joyland Midway Attractions; Ralph Decker, Kirkwood Shows; Ruby and Jess Rice and Elizabeth and Rhoda Gilbert.

Prof. Willie J. Bernard, Side Show operator of Hancock, N. H., and his aunt, Mrs. Blanche E. Guyotte, Hancock, escaped injury when his car was involved in a crash near Henniker, N. H., recently, while en route to Florida.





SALEM, Ore., June 19.-The newly constructed stable area of the Oregon State Fair was utilized to capacity far ahead of its Labor Day opening here when some 500 thorobreds were housed after being evacuated from stricken Portland Meadows due to flood conditions.

Manager Leo Spitzbart offered the local facilities to General Manager William (Bill) Kyne, of the Portland plant, when flood waters covered the northern racing quarters. Local Red Cross workers served hot meals to the stranded owners and their families during the first critical days of the move. The evacuees were housed in the 4-H dormitory on the fairgrounds.

Injunction Granted **Against Strikers** At Detroit Edgewater

DETROIT, June 19.—Circuit Judge Robert M. Toms late Friday (18) issued a temporary injunction in the Edgewater Park labor case. Injunction restrains mass picketing and the urging of park employees to strike. The injunction was given pending a strike vote under supervision of the State mediation board. A court hearing, however, has been set for Friday (25).

The labor dispute flared this week when 75 ride operators and cashiers went off the job when the park management refused to negotiate a contract. As a result, mass picketing was begun but the park continued to operate with other employees who had refused to go on strike and with new help. Background of the issue is the recent withdrawal of the 76 employees from the United Retail, Wholesale and Department Store Employees' Union (URWDS) and their decision to join the United Office and Professional Workers (UOPW). Both are CIO unions and a full scale jurisdictional fight is in progress over the park employees. Jack Dickstein, park manager, based his refusal to negotiate with the new union on the grounds that some of its leaders had not signed the non-communist affidavit required under the Taft-Hartley law. He said the URWDS had contracts with the park for several years and that the management had recognized the union. The new employees hired to replace those who walked out joined the URWDS under the existing closed shop contract. The URWDS backed the park's stand and took ads in Detroit newspapers to announce that "There is no strike at Edgewater Park. For the last seven years the Retail, Wholesale and Department Store Union has had a contract with the park. At no time has there been, or is there now, any disagreement with the management."



Corn Syrup Seasoning

Cones **Popcorn Machines**

We have everything necessary to put you in the popcorn business. All you need are the four walls.

BRADSHAW CO.

INC.

ALBERT N. DUKER, President

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31 Jay Street, New York 13 WAlker 5-5359

NEW TENTS

All sizes. Wide selection of materials. Finest craftsmanship. Write for details. SOUTH BEND AWNING CO. 1124 Mishawaka Ave., South Bend 15, Ind.

A new P.C. game, Under and Over 5, works without dica. \$5.00 brings plans to build.

E. T. FENTON FT. SMITH, ARK. 1018 Garrison Ave.

10,000 Additional Seats For Pasadena's Rose Bowl

PASADENA, Calif., June 19.-The 93,000-seat Rose Bowl here, scene of New Year's Day football games, Shrine circuses, rodeos and other outdoor events, will have 10,000 additional seats by January 1, Tournament of Roses officials have announced.

Work on the project will begin soon. This will make the Rose Bowl the second largest stadium in the West. The Los Angeles Memorial Coliseum seats approximately 105,-000.

GENERAL OUTDOOR

 $\mathbf{48}$

The Billboard

MARYLAND

Oakland-Firemen's Celebration. July 3-10. T. J. Stanton.

MASSACHUSETTS

Quincy—Am. Legion Celebration. July 5. John W. Burke. June 28-

MICHIGAN

Adrian-DAV Celebration. June 28-July 4. Roy Peavey. Manistique-Lions' Club Carnival. July 5-8. Kenneth White. Traverse City-Nat'l Cherry Festival. July 8-9. Mrs. Wm. S. Smith.

MINNESOTA

Detroit Lakes-Water Carnival. July 16-18. Joe A. Sauer.

Hutchinson-Water Carnival. June 25-27.

Russell Thompson. Minneapolis—Minneapolis Aquatennial. 23-Aug. 1. T. Goetting, Palace Bldg. July Montevideo-Fiesta Days. July 9-11.

Ray Coonrod.

MISSOURI

Cassville-VFW Celebration. July 2-5. Bob Hawk.

Clarksville-Celebration. June 28-July 3. Harold M. Creech, Chamber of Commerce. Craig-Craig Reunion. July 29-Aug. 1. John L. Pflaumer.

El Dorado Springs-Celebration. July 20-22. George Nafers.

Everton-Booster Club Picnic. July 22-24. Bill Miller.

Hillsboro-Horse Show & Festival. July 23-25. H. A. Lippert.

Kansas City-Gift Show, July 25-29. Fred Sands, 1610 Dierks Bldg.



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Coming Billboard TRADE SERVICE **Events** FEATURE

These dates are for a five-week period

ARKANSAS

Fayetteville-Horse Show. June 24-26. G. Goff.

CALIFORNIA

Gilroy-Gilroy Gymkhana. July 17-18. George C. Milias.

COLORADO

Boulder-Pow-Wow. July 31-Aug. 2. Perry Fraser.

July 16-18. Gunnison—Cattlemen's Days. M. J. Geizert.

CONNECTICUT

Waterbury-Grotto Charity Circus. June 21-26. T. W. Corby. Box 1304. Westport-Yankee Doodle Fair. July 15-17. Mrs. P. E. Anderson.

GEORGIA

Atlanta-Southeastern Gift Show. July 26-29. Foster B. Steward, 1492 Peachtree St., N. W.

ILLINOIS

Auburn-Annual Homecoming. June 21-26. Barry-Fire Co. Celebration. June 28-July 3. Fay Gallaher.

- Beardstown-Fish Fry. July 26-31. John
- Glenn, Am. Legion. Benld-Fish Fry & Picnic. June 22-27. Sportsman Club.
- Chandlerville-Am. Legion Celebration. July 6-10. Paul Henry.
- Chatsworth-Am. Legion Celebration. July 1-5. Allen Entwistle.
- Chicago-Railroad Fair at 23d St. July 20-Sept. 6.
- Chicago-Am. Road Builders' Exhn., Soldier Field. July 16-23.
- Chicago-Giant Festival. July 28-Aug. 8. Tommy Sacco, 203 N. Wabash Ave. Chrisman-Homecoming Celebration. July 14-
- 17. Claude H. Sanders.
 E. Alton-VFW Home-Coming. June 24-27. Lewis C. Tribout.
- East Dundee—Firemen's Festival. July 21-24. Max C. Freeman, Dundee.
- Freeport-Lions' Club Celebration. July 15-17. Frank C. Niemeyer, Stockton, Ill. Gardner-Firemen's Festival. July 22-25. Ken-
- neth D. Clark.
- Greenview-Am. Legion Homecoming. July 15-17. Cecil M. Edwards.
- July 7-9. H. L.

LaHarpe-Stock Show. July 29-30. Wm. W. Lemont-Am. Legion Carnival. July 1-5. Les-Maple Park-Am. Legion Homecoming. July Top quality decorations 10-11. Robt. Berkes. Mount Olive-VFW & Legion Homecoming. July 29-31. Gilbert P. Weidler. Mount Vernon-Veterans' Reunion. Week of EVERWEAR SHEETING July 4. Lewis Brake. Morrisonville-Community Club Homecoming. July 28-29. Chester Vangerson. Salem-Soldiers & Sailors' Reunion. July 26-Flags, flats, pulldowns, drapes, pennants or bunting by the piece-red, white, blue and all Aug. 1. Omar J. McMackin. popular colors. Sumner-VFW Celebration. Week July 18. Guaranteed quality, color fast, long wearing, Stockton-Lions' Club Homecoming. July 15-17. Frank C. Niemeyer. Also immediate delivery on famous Sullivan-Am. Legion Celebration. July 5-10. **BULLDOG U. S. FLAGS** Tuscola-Homecoming Celebration. July 21-U. S. Govt. Standard for flag quality. 24. Loren E. Matthews. Vandalia-All-Veterans' Reunion. July 15-17. Prices and complete information in new White Hall-Lions' Club Homecoming. July 1illustrated Dettra Price List. If you haven't 5. Alton P. Seymour. received your copy write: INDIANA Boonville-Celebration. July 1-6. Brazil-Rotary Club Celebration. June 30-July 5. Ernest Orman. Charlestown-Lions Celebration. June 21-26. R. S. Cartwright, Box 355. OAKS Cicero-Fall Festival. July 29-31. Donald D. Cloverdale-Am. Legion Homecoming. July 29-31. H. C. Hurst. Connersville—Am. Legion Celebration. June 28-July 3. Bert J. Ochiltree. AMUSEMENT MEN, TAKE Decatur-Street Fair. July 26-31. Robt. NOTICE! Hymera-Old Soldiers' Reunion. June 24-26. In previous ads we Jasper-Legion Carnival. June 21-26. George have told you about the No. 5 BIG ELI as an J. Kreilein, Courthouse. Linton-Linton Club Celebration. June 30-July 5. Joseph H. Haseman. Marshall-Lions' Club Homecoming. July 8-10. E. R. Pefley. ideal ride for portable use. We have also told you of the No. 16 BIG ELI as an ideal Montezuma-Lions' Club Festival. July 13-17. ride for Amuse-Orleans-Am. Legion Celebration. July 5-10. Harold O. Thompson. Ridgeville-Lions Celebration. Week of June West Baden Springs-Am. Legion Celebration. Wheatfield-Am. Legion Celebration. July 28-IOWA 800 Case Avenue Coggon-Am. Legion Harvest Home. July 30-31. R. J. Henderson. Pisgah-Commercial Club Play Day. July 26. KANSAS Downs-VFW Celebration. July 28-31. Chas.

July 2-6.

FLAG CO. INC., DEPT. 31 MONTGOMERY COUNTY: PA ment Parks, Here's one suitable for both. The "Old Reliable" No. 12. The No. 12 is not so big but that it can be handled portably. Yet its added height makes it an ideal ride for a Park. Write for further information today. We are now taking orders for 1949 shipment. Price List A-59 is yours for the asking. ELI BRIDGE COMPANY Builders of Dependable Products Jacksonville, Illinois ORIGINAL ROSECAKE OR WAFFLE MOLDS



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The Billboard

GENERAL OUTDOOR

GET IN THE ACT! THESE SMART BIG-TIME OPERATORS LIKE 'EM . . . SO WILL YOU! Clyde Beatty Circus **Polack Brothers' Circus Bailey Brothers' Circus** City of Los Angeles Utah Expositions Kennywood Park, Pa. National Zoo Park, Washington, D. C. Conneaut Lake Park, Pa. W. C. Kaus Shows Cascade Park, Pa. Steeple Chase Pier, Atlantic City **Buffalo Shows Riverview Beach Park, N. J.** Willow Grove Park, Pa. Crandall's Midway DeLuxe Balboa Beach, Calif. **Bob Magnosos Show** United Exposition Shows **Brison Brothers' Circus** Natural Springs Park, Pa. Bear Mountain Park, N. Y. Forest Park, Pa. Coney Island, N. Y.

One of the biggest thrills along the midway is the thrill popular concessionaires get out of the extra profits they rake in with these two Chunk-E-Nut money makers!

A GOLD MINE! MIDWAY MARVEL CANDY FLOSS MACHINE

Metro Club. Lebanon-Jr. Chamber of Commerce Celebration. Week July 4. Wm. M. Day. Louisburg-Old Settlers' Reunion. July 23-24. Harry Atchley. Maitland-Blue Grass Festival. June 23-26. Dale A. Marion. Memphis—VFW Celebration. 3. John F. Symmonds. June 28-July Orrick-Commercial Club Picnic, July 29-31. J. R. Endicott Jr. Weaubleau—Reunion at Riverside Park. July 8-10. Johnie Allen. NEBRASKA Gering-Oregon Trail Days. July 15-16. Hans J. Holtorf.

NEW HAMPSHIRE Woodsville-Am. Legion Celebration. July 5-10. Dennis Hobbs.

NEW JERSEY

Hamburg-Firemen's Gala Week Fair. June 21-26. Leslie B. Vail. Millville-Mardi Gras, Am. Legion. July 28-31. Chas. Nickerson.

NEW YORK

Allegany-Vol. Fire Dept. Old Home Week. July 5-10. James J. Boser. Dansville—Fire Dept. Carnival. July 5-10. T. P. Tomasck. New York—Confectionery Industries Expo. June 20-25. P. P. Gott, 1 N. LaSalle St., Chicago. Nunda—Firemen's Carnival. Earl Keysau. 21-24. July Pine Bush—Am. Legion Celebration. 2-10. G. Paul. July Plattsburg-K. of C. Tombola. July 20-24. John H. Galivan, Rouses Point, N. Y. Union Springs-Centennial. July 22-24. R. D. Jones. Utica-Celebration. June 28-July 5.

ошо

- Amherst—Am. Legion Carnival. July 16-18. Merrill O. Walker. Antwerp—Am. Legion Homecoming. 13-18. P. S. Rockefeller. July Ashville-Community Club Celebration, July 5-10. Edwin W. · Irwin. Bettsville-Firemen's Homecoming. July 14-17. R. E. Goodman. Eaton Center-Firemen's Carnival. July 16-18. Elton C. Hill, Columbia Station, O. Fairport Harbor-Mardi Gras July 1-6. Steve Mack. Fort Rocovery-Harvest Jubilee. July 19-24. B. B. Burke. A. Noviskey. Howland Corners-Firemen's Homecoming. July 16-17. Myron Baker, R.D. 5, Warren, O. Hubbard-Homecoming. July 28-31. J. Leo Richards. Louisville-Jr. Order Homecoming. June 30-
- Grafton-Firemen's Carnival. July 2-5. J.

- July 5. George Marlow, Canton, O. North Industry-Fire Dept. Homecoming,

Lamar-Horse Show. July 9. Huber Logue, | Valley Mills-DVFW Reunion. July 8-11. S. C. Howard.

VIRCINIA

Galax-Firemen's Celebration. 5-10. July Elbert Lundy. Louisa-Firemen's Fair. July 5-10. L. S.

Key, Charlottesville, Va.

WEST VIRGINIA

Newell-Vol. Firemen's Carnival. July 19-24. Howard P. Wurzel.

Thomas-Vol. Firemen's Celebration. Week of July 4. Chief G. E. Mosser.

WISCONSIN

Antigo-Am. Legion Celebration. July 2-5. E. C. Schaller.

Cedarburg-Firemen's Celebration. June 26-27. Palmer Schneider.

Chetek-Frontier Days Celebration. June 24-27. J. W. Mouchka, Chamber of Commerce. Madison-Four Lakes Aquatennial. June 28-July 5. Ben Bergor, 1528 Morrison St. Oconto-Centennial Celebration. July 15 July 15-

18. Duane S. McCall. Shiocton—Am. Legion Homecoming. July 17-18. M. F. Manley. Watertown—AMVETS Celebration. July 17-

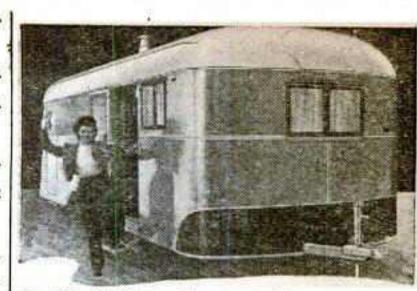
18. Edward L. Kresinske.

WYOMING

Laramie-Albany Co. Jubilee. July 9-10. E. C. Smith.

CANADA

Fredericton, N. B.-Centennial Anniversary. July 25-31. Horace A. Hanson.



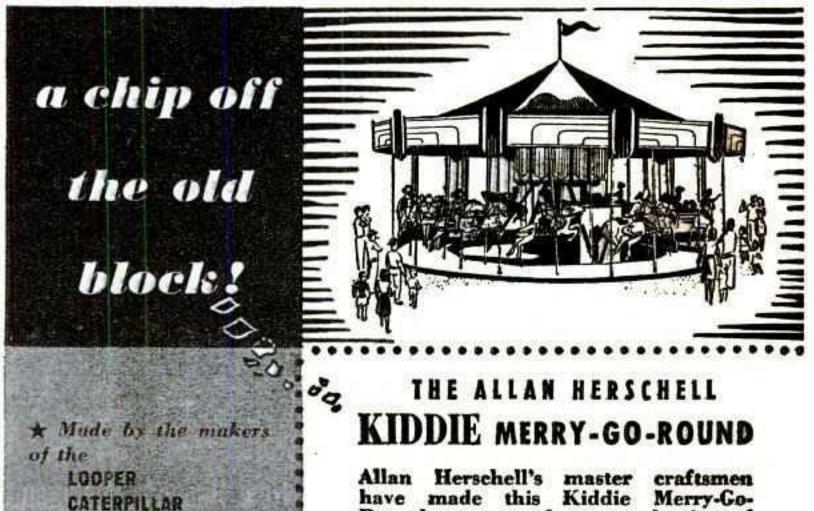
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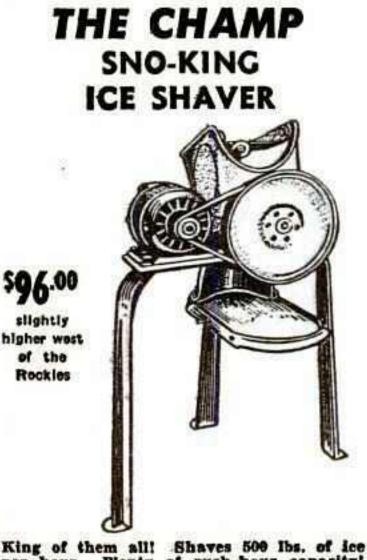
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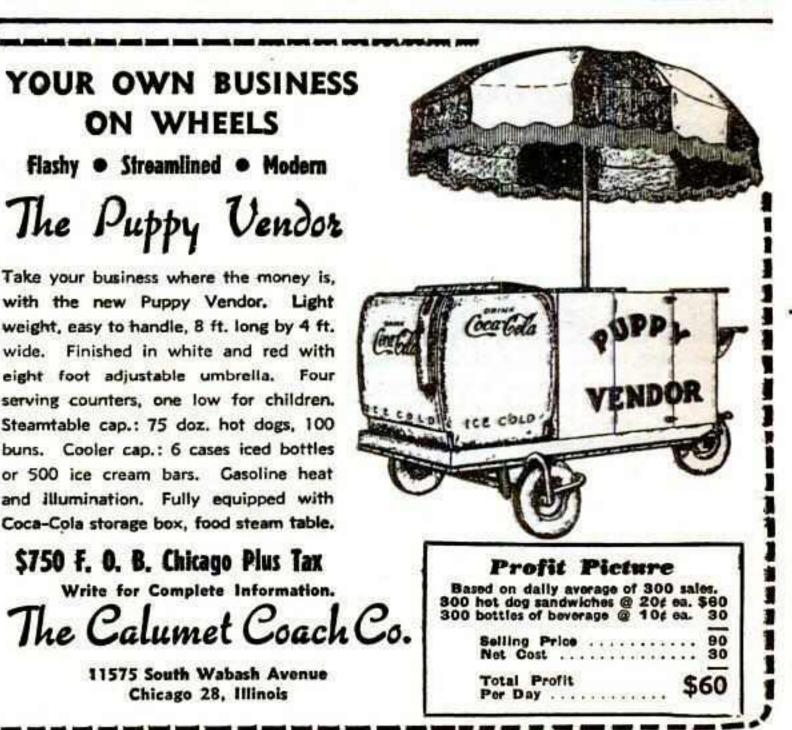
2908-14 1281-85 231 N. E. Sixth St. Los Angeles Smallman St. Second St. Philadelphia Pittsburgh 1, 6, Pa. Pa. 21, Calif.

July 27-31. George Marlow, Canton, O. Twinsburg-Homecoming. July 8-10. L. E. Holt. Waynesburg-Vol. Firemen's Homecoming. July 7-19. James M. Finefrock. Wellsville-Vol. Firemen's Homecoming. July 5-10. Jack Phillips, M. L. Clendenning. OKLAHOMA Sapulpa-Celebration, July 5-10. Sam Sheehan. PENNSYLVANIA Albion-Firemen's Carnival. June 24-26. Fire Dept. Apollo-Vol. Firemen's Week. July 19-24. Chas. E. Morgan. Kimberton-Kimberton Fair. July 21-31. Howard Wilson, Fire Dept. New Galilee—Firemen's Carnival. July 28-31. J. A. Fusetti. Norristown—Celebration. Week July 4. Wm. Deangelis. Oakdale—Vol. Firemen's Celebration. 17-24. J. M. Gumber. Pittsburgh—Police Circus. July July July 26-31. Chester B. Morley, 332 City-County Bldg. Plymouth—Police Pension Fund Carnival. July 12-17. Lawrence L. Kendig. Point Marton—VFD Carnival. July 7-10. A. H. Miller. Punxsutawney-Old Home Week. July 5-10. F. E. Smith. Rockwood-Old Home Week. July 12-17. Chas. E. Koontz, Fire Dept. Salisbury-Vol. Firemen's Carnival. Week of July 5. George E. Bowersox Jr. Sandy Lake-Old Home Week. July 5-10. S. R. Morton. Saxonburg—Firemen's Carnival. C. F. Graham. July 19-24. Vandergrift—VFW Celebration. Norris F. Swank. July 5-10. Wyndmoor-Firemen's Fair. Chas. W. Conyers Sr. July 19-24. RHODE ISLAND Providence-Shrine Circus, July 19-24. E. C. Whelden, Box 1092. SOUTH DAKOTA Canistota—Sports Day. July Bertie 8. Kostboth. Custer-Gold Discovery Days. July 26-27. Dell Rapids-Cootie Days. July 19-20. Robt. Obeser. Lake Preston-Sports Day. July 5. Ray Whittmer. Madison—Turtle Days. July 16-17. Eugene Norton. Rapid City-Range Days. July 16-17. TENNESSEE Harriman-Veterans' Homecoming. July 3-5. W. B. Stout. June 30-July Martin—YMBC Celebration. 3. Jno. M. Morgan. TEXAS Leonard-Old Settlers' Reunion. July 19-24. S. L. Johnson. Port Arthur-Golden Jubilee. July 3-11. T. J. Gillespie, Pleasure Pier. Round Rock-Old Settlers' Celebration. July 10-17. Jack Jordan.

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Reading Bi-Cent. Expo Gets Major **Comm.** Exhibits

READING, Pa., June 19 .- Thirty large industrial firms have reserved exhibit space for this city's 24-day **Bi-Centennial Industrial Exposition** at the Reading fairgrounds, August 14-September 6. The industrial show, highlight of the year-long anniversary celebration, has attracted, national industries as well as those in Reading and Berks County.

Space for one of the larger exhibits has been reserved by the city of Reading, England, for which this city was named. The exhibit of foreign products will occupy an area of 4,000 square feet in a large Quonset building.

Offers Water Show

Another Quonset building of identical size will house Previews of Progress, General Motors show thru the run of the expo. In addition to exhibits, the event will feature a midway, minus games, and a fun spot consisting of rides and shows.

Thruout the 24-day period, top flight shows and attractions will be presented in front of the fairgrounds grandstand. Already booked is a water show, Water Follies of 1948.

Set Opening Day Plans

The program will include special observances by municipal, fraternal, patriotic, agricultural and industrial groups in the city, county and State. Featuring the opening day festivities will be a visit by Mayor H. V. Kersley of Reading, England, his wife, and four members of his municipal staff. The British delegation will make the overseas trip on the Queen Mary, arriving in New York August 13. The group will remain in this city for two weeks.



ASTRO FORECASTS

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Booklet, 12 P. 3x5. Contains all 12 Analyses. Very Well Written, \$5.00 per 100; sample 10¢

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The Billboard

GENERAL OUTDOOR

51

Speed Round-Up

Tappett First at West Haven WEST HAVEN, Conn.—Ted Tappett, Manhassett, L. I., won the 50-lap midget auto feature Thursday (10) at the Speedway. Bill Schindler, Freeport, L. I., was second, and Henry (Frenchy) Renard, Baldwin, L. I., third.

Fonda Philly Winner

PHILADELPHIA—George Fonder, Lansdale, Pa., won the 10-mile feature midget race at Yellowjacket Oval Monday (14). Tony Bonadies, New York, was second.

Midgets at Williams Grove MECHANICSBURG, Pa. — AAA midget racing was inaugurated at Williams Grove Speedway night of June 18. Promoter Roy E. Richwine plans to present the small cars each Friday night thruout the season.

Race Group Chartered

HARRISBURG, Pa.—Pittston Spedways, Inc., has been granted a charter by the State department to present and promote races and other entertainment events in the commonwealth. The firm, capitalized at \$1,-500, is incorporated by Edward Otto, Newark, N. J., and Beatrice K. Kazin and Julius Kazin, Irvington, N. J. The firm is located in Pittston.

New Speedway Preems

POTTSTOWN, Pa. — Sanatoga Speedway, a new fun center established here by Philadelphia interests, got into full swing this week with the presentation of Lou Blackmon's Diamond B Ranch Rodeo. Midget auto races will be staged Sunday afternoons. TRAILERS – TRUCKS – GENERATORS carry the load!

BERNIAN



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Indianapolis 2, Indiana

Columbia Bans Sunday Races COLUMBIA, S. C.—Sunday stock car racing has been banned in Lexington County by Sheriff H. M. Caughman, as the result of "numerous complaints." The sheriff said he had ordered a cessation of Sunday races at the new Columbia Speedway, situated a few miles from here, but that he would not interfere with week-day racing.

Promoter Buddy Davenport said that future races would be held Saturdays and holidays.

5,170 at Bridgeport

BRIDGEPORT, Conn. — A record crowd of 5,170 saw Ted Tappett, Manhasset, L. I., win the 25-lap midget feature at Candlelight Stadium Monday night (14). Mike Nazurak was second and Chet Conklin third.

Midget Race Crash In Rockford Kills 2

ROCKFORD, Ill., June 19.—The number 13 proved fatal during a midget auto racing program here Wednesday night (16). On the 13th lap of the last race, in which 13 cars were participating, a father and son were killed and two others injured when one of the cars hurtled the rail and crashed into bystanders.

Dead are Ralph Brown, 38, a former auto racer, and his son, Bob, 17, a midget racing car mechanic. The elder Brown lived here, the son in Minneapolis.

Teddy Duncan, veteran midget race pilot, and Jack Darby, 16, a gatekeeper at the track were injured. Duncan suffered shoulder and back injuries and Darby a head injury.

Steer Wrestling Carded

LETHBRIDGE, Alta., June 19.— The Southern Alberta Rodeo Circuit is introducing steer wrestling in nine towns this season. The event replaces bulldogging.

MAKE \$100.00 A DAY ON CANDY FLOSS

PENNSBURG, PA.

This is the SUPER WIZARD you hear so much about and see so many places. The most profitable and fastest money maker of all times. Be your own boss—send us your order NOW. FREE parts given with each machine.

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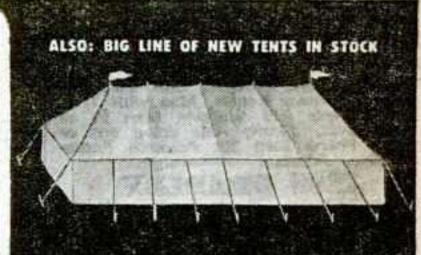
Nashville 4, Tenn.

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GENERAL OUTDOOR 52

The Billboard

	Del-Mar: Mutual, Pa.	Kaus, W. C.: Clarksburg, W. Va.; Spetncer	
Carnival	De Luxe: E. Longmeadow, Mass.; Niantic, Conn., 28-July 3.	28-July 3. Kelley, Francis: Waterbury, Conn.	Circus Routes
and the second sec	Denton, Johnny J.: Norton, Va.; Richlands 28-July 3.	Kilgore: Troup, Tex.; Linden 27-30; Terrell July 2-5.	820 20500 10 - 11
Routes	Dick's Greater: Dover, N. J. Dobson's United: North Branch, Minn., 22-24;	Kirkwood, Joseph J.: Binghamton, N. Y. Kuntz Bros.: Hackensack, N. J.; Nyack 28-	2160 Patterson St., Cincinnati 22, O.
Send to 2160 Patterson St., Cincinnati 22, O.	St. Paul Park 25-27. Douglas Greater: Hoquiam, Wash.	July 3. La Cross: Bristol, N. H.	
Aleo Fullerson St., Chichhidu 22, C.	Down River Am. Co.: Monroe, Mich. Dowland: Chetek, Wis.: Ashland 28-July 3.	Lamb, L. B.: Peoria, Ill. Lane, Sammy: Hartville, Mo.; Houston July	Bailey Bros.: New Rockford, N. D., 24; James- town 25; Fargo 26.
(Routes are for current week when no dates	Drago Am.: Lebanon, Ind. Dudley, D. S.: Shattuck, Okla.	2-4. Lawrence Greater: Syracuse, N. Y.; Oswego	Beatty, Clyde: Billings, Mont., 22; Miles City 23; Glendive 24; Dickinson, N. D., 25; Bis-
are given. In some instances possibly mailing points are listed.)	Dumont: Latrobe, Pa., 21-July 6. Dupree, Jimmie: Buena Vista, Colo., 22-29;	28-July 3. Leeright, J. R.: Wray, Colo.; Brush 28-July 4.	marck 26: Jamestown 28: Valley City 29:
CONSIGNATION RECORDER CONSIGNATION CONTRACTOR	Minturn July 3-5. Dyer's Greater: Savanna, Ill.; Genesee 28-	Lone Star: South Haven, Mich. Lottridge, Harry: Keystone, W. Va.; Man 28-	Grand Forks 2; Crookston 3; Grand
Admiration: Sulphur, Okla.; Prague 28-July 3. Alamo Expo.: Wellington, Tex.; Woodward,		July 3. Magic Empire: Shelbyville, Ky.; Falmouth 28-	Cole Bros.: South Bend, Ind., 22; Battle Creek,
Okla., 28-July 5. American Beauty: Knoxville, Ia.	Eddie's Expo.: McDonald, Pa.	July 4.	Mich., 23; Flint 24; Port Huron 25; Bay City 26; Alpena 27; Cheboygan 28; Petoskey 29;
American Eagle: Auburn, Ill.; Boonville, Ind., 28-July 3.	Elliott, L. W., Am. Co.: Marcellus, Mich.; Fre- mont 28-July 3.	Maine Am.: Caribou, Me. Majestic Greater: Lackawanna, N. Y.	Traverse City 30; Ludington July 1; Muske- gon 2; Owosso 3.
American Midway: West Point, Neb., 21-23; Wayne 24-26; Le Mars, Ia., 28-30; Rock	Endy Bros.: Chicopee, Mass. Exposition at Home: Hammonton, N. J.; New	Manning, Ross: Millinocket, Me. Marion Greater: Newberry, S. C., 21-July 1.	Cole, James M.: Newburyport, Mass., 22; Glou- cester 23; Salem 24; Peabody 25; Lynn 26.
Rapids 1-5. American United: Great Falls, Mont., 22-27;	Market 28-July 3. Ferris: Eldred, Pa.	Marks, John H.: Lewiston, Me.; Hallowell 28- July 3.	Dailey Bros.: Elwood, Ind., 22; Wabash 23; Warsaw 24; Elkhart 25; Sturgis, Mich., 26.
Kalispell 29-July 5.	Fidler United: Madison, Wis.	McBride Bros.: Hillsville, Va. McKee, John: Albion, Mich.; Adrian 28-July 5.	Garden Bros.: Sudbury, Ont., Can., 22-26.
A. M. P.: Smithers, W. Va.; East Rainelle 28-July 3.	Florida Am. Co.: Cheboygan, Mich. Folk Celebration: Santa Fe, N. M., 29-July 5.	Merit: Rockland, Mass.	Gould, Jay: Barrett, Minn., 23-24; Wheaton 25-27; Danube 28-29; De Graff 30-July 1;
Anderson's Am.: Alden, Mich.; Bellaire 28- July 3.	Francis, John: Darien, Wis., 23-July 1; Mon-	Merry Midway: Rossville, Ill.; Walkerton, Ind., 28-July 5.	Melrose 2-4. Hunt Bros.: Quincy, Mass., 24.
Anderson's Greater: Cumberland, Ky. Badger State: Valley City, N. D.; Rolla July	roe 2-5. Franklin, Don: Abilene, Tex.; Cisco 28-July 4.	Merryland: Midland, Mich. Miami Valley: Jamestown, O.	Kelly, Al G., & Miller Bros.: New Hampton, Ia., 22; Decorah 23; Caledonia, Minn., 24;
1-3. Baker United: Clinton, Ind.	Frear's United: Oxford, Neb. Gaiety: Port Byron, N. Y.; Silver Springs 28-	Midway: St. Paul, Minn.; New Prague July 4-6.	Winona 25; Wabasha 26. Kindlan, E. F., Circle K Ranch Rodeo: Brock-
Barker & Ernie's: Holley, N. Y.; Clyde 29- July 3.	July 1; Warsaw 2-5. Garden State: Shenandoah, Pa.	Midway of Mirth: Newman, Ill. Midwest: Emmett, Idaho; Rupert July 4.	ton, Mass., 23-27; (Motordrome) Manches- ter, N. H., July 1-5.
B. & C. Expo.: Pittsford, N. Y.; Utica 28- July 5.	Gem City: Jacksonville, Ill. Gentsch, J. A.: Princeton, Ky,	Midwestern Expo.: Rockwell City, Ia., 21-23; Rutland 24-26.	King Bros.: Fort Kent, Me., 22; Fort Fairfield
Beam's Attrs.: Blairsville, Pa.	Georgia Am. Co.: Franklin, Ga. Gifford's: Snyder, Okla.: Granite July 2-4.	Mighty Page: Paintsville, Ky. Mighty Hoosier State: Richmond, Ind.; Linton	23; Houlton 24; Calais 25; Eastport 26; Rockland 28.
Becht, Lee: Hamilton, O. Bee's Old Reliable: Richmond, Ky. Greenup	Ginther Am. Co.: Charlestown, Ind. Gold Bond: Stanley, N. D., 21-23; Ray 25-26;	30-July 5. Model: Muscatine, Ia.	Mills Bros.: Chillicothe, O., 22; Portsmouth 23; Ironton 24; Jackson 25; Middleport 26;
28-July 3. B. & H. Am.: Abbeville, S. C.	Drake 28-29; Garrison July 1-2.	Model Shows of Canada: (Point St. Charles)	Athens 28; Marietta 29; McConnelsville 30; Cambridge July 1; Bridgeport 2; Steuben-
Big Four Am.: Barrington, Ill.: Beloit, Wis., July 1-5.	Golden Rule: Burnham, Pa.; Hyndman 28- July 3. Greater: Wilmington O: West	Montreal Que., Can.; (Ontario & Bennett) Montreal 28-July 11.	ville 3. Polack Bros. (Eastern): (Fairgrounds) Raw-
Blue Grass: (Fair) La Center, Ky. Bogle & Reese: Carthage, Mo.	Union 28-July 3.	Modernistic: Pocomoke, Md.; Tasley, Va., 28- July 3.	lins, Wyo., 24-26; (Ball Park) Scottsbluff, Neb., 30-July 3.
Bohn & Sons United: Keosauqua, Ia.; Fre- mont July 2-3; Marengo 4-5.	Gra-Loy: Sheridan, Ind.; Plainfield 28-July 5. Grand Valley Am.: Westcliffe, Colo.	Moore's Modern: Bicknell, Ind.; Vincennes 28- July 3.	Polack Bros. (Western): (Fairgrounds) Bak- ersfield, Calif., 23-26; (Fairgrounds) Del Mar
Border State, Cudney's: Ft. Cobb, Okla. Borup's United: Nortonville, Ky.	Granite State, No. 1: Pawtucket, R. I. Groves Greater: Opelousas, La.; Bogalusa 29-	Mound City, No. 1: Troy, Mo. Mound City, No. 2: Owensville, Mo.	July 1-5.
Bright Lights Expo .: Phillipsburg, Pa.; Hoov-	July 5. Great Sutton: Sigourney, Ia.; Elkader July 1-5.	Murray Am. Co.: Cedarville, Ill., 21-23; Oswego	Ringling Bros. and Barnum & Bailey: Provi- dence, R. I., 22; Fall River, Mass., 23; New
ersville 28-July 3. Brownie's Am.: Nowata, Okla.	1-5. Greater Rainbow: Exeter, Neb.	Nessler's: Bushnell, Ill. Nolan, Larry: (College Ave. & S. Decatur)	Bedford 24; Lowell 25; Fitchburg 26. Rogers Bros.: McConnellsburg, Pa., 22; Cham-
Buck, O. C.: Yorkville, N. Y. Buffalo: Port Allegany, Pa.	Greater United: Plainview, Tex. Gulf Coast: Moberly, Mo.	Denver, Colo.; Hugo 28-July 3. Northwestern Am. Co.: Perrysburg, O.; Bowling	bersburg 23; Everett 24; Bedford 25; Somer- set 26; Ligonier 28.
Bullock Am. Co.: Scarbro, W. Va.; Ansted 28- July 3.	Hale's: Lenox, Ia., 23-26.	Green 30-July 5.	Seal Bros.: Minneapolis, Kan., 24.
	Frames Poll' Frownwood Tex France 28-	Chie Vellevi Vellevene Tre	
Burdick's Greater: Quanah, Tex. B. & V.: Wilkes-Barre, Pa.	Hames, Bill: Brownwood, Tex.; Brady 28- July 3. Hamum Morris: Emmana Pa	Ohio Valley: Kewanna, Ind. Olson Greater: McVille, N. D., 21-23; Hanne-	TATE TRACE
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Craig, Harry: Marlow, Okla. Crandell, L. C.: Eaton, Ind. Craits Expo.: Abingdon, Va. Cumberland Valley: Columbia, Tenn. Cunningham's Expo.: New Martinsville, W. Va.; Belpre, O., 28-July 3. Buffalo Ranch Wild West Opens Parkersburg, W. Va., July 2, 3, 4, 5. Want Cowboys, Cowgirls with wardrobe, Trick and Fancy Ropers, Man with Trick Ford, Clowns and Working Men in all departments. Family Acts doing one or more. Phone Men for Advance Repre- sentative. Address: JESS BRADLEY	 July 3. Hannum, Morris: Emmaus, Pa. Happy Attrs.: Barberton, O.; Dennison 28-July 3. Happyland: Benton Harbor, Mich.: Ypsilanti 28-July 3. Harris United: Bristow, Okla.; Kingfisher 28-July 3. Harrison Greater: Cumberland, Md. To maintain earlier distribution schedules, it is necessary that Circus and Carnival Routes be received in the Cincinnati office of The Billboard, 2160 Patterson Street, not later than 5 p.m. (EST) on Saturdays. Hartsock Bros.: Shelbina, Mo.; Milan 28-July 3; Hurdland 5. 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UP GOES THE PRINT ORDER

Increased demand for The Billboard requires longer press runs, and in order to maintain present train schedules and the earliest possible delivery, we must close the last form earlier.

Therefore, commencing with our June 5 issue and continuing thereafter until further notice

Final closing time for late show ads will be SUNDAY NOON (Eastern Standard Time) If you mail any ads after Wednesday be sure to send them

Special Delivery Direct to THE BILLBOARD PUBLISHING CO. 2160 PATTERSON ST. **CINCINNATI 22, OHIO**

Point July 2-5. Wade, W. G., No. 2: St. Clair, Mich., 29-Siebrand Bros.: Twin Falls, Idaho. Silver Slipper: Nicholasville, Ky. Silver Star: Burley, Idaho. Silver States, No. 1: Seneca, Kan. July 5. Wallace, I. K .: Blossburg, Pa.; Bolivar, N. Y., 28-July 3. Wallace Bros.: Springfield, Ky. Silver States, No. 2: Phillipsburg, Kan. Wallace Bros. of Canada: (Fair) Lethbridge, Smith, Casey: Granite, Okla. Wallace & Murray: Hinton, W. Va.; Ronce-Smith, George Clyde: Curwensville, Pa.; Se-ward 28-July 3. verte 28-July 3. Alta., Can.; (Fair) Moose Jaw, Sask., 28-July 1: (Fair) Estevan 2-3. Snapp Greater: Washington, Ia. Ward, John R.: Grand Forks, N. D. Weaver, L. O.: Eldora, Ia., 21-24; Jewell 25-26; Dunkerton 28-29; West Union July 2-5. West Coast: Yreka, Calif., 23-27; Klamath Southern Am. Co.: Claude, Tex. Southern Valley: Mt. Vernon, Ill.; Centralia Stafford United: Geneva, Ind.; La Porte 30-Falls, Ore., 29-July 4. Wheeler, Eddie L .: Decatur, Tenn. Standard Am.: Newport, Tenn. White, Art: Rimersburg, Pa. Standard: Sheridan, Wyo.; (Rodeo) Red Lodge, White's Rides: Elnora, Ind. White Star Attrs.: Risingsun, O. Star Am. Co.: Tuckerman, Ark. Williams Am.: Cleveland, Va. Wilson Famous: Havana, Ill.; Streator July Starlight Am. Co.: Mexia, Tex. 3-5. Steblar Greater: Petersburg, W. Va. Wilson Greater: Craig, Colo., 22-24; (Rodeo) Stephens: Victor, Ia. Stephens, C. A.: Raven, Va. Hayden 25-27; Steamboat Springs 28-July 3. Wolf Greater: Decorah, Ia.; Nora Springs 28-Stipe's: (Columbia Heights) Minneapolis, 30; St. James, Minn., July 3-5. Wolfe Am.: Grafton, W. Va.; Franklin 28-Minn., 25-27; Ellsworth, Wis., July 2-5. Strates, James E.: Glens Falls, N. Y. Strong's Am. Co.: (Festival) Omaha, Neb.; July 3. World of Mirth: Poughkeepsie, N. Y. World of Pleasure: Ann Arbor, Mich. Stumbo, Fred R.; Springdale, Ark.; Seneca, Mo., 28-July 3. World of Today: South Beloit, Ill. Ziegler: Tacoma, Wash. Copyrighted material

28-July 5.

July 5.

Shan Bros.: Logan, W. Va.

Srader, M. A.: Hays, Kan.

Mont., July 1-6.

Starr, Joe: Seneca, Mo.

Bellevue July 3-5.

The Billboard

GENERAL OUTDOOR





GENERAL OUTDOOR 54



. costs less than substitutes because Seazo keeps indefinitely . . . won't go rancid in the container . . . and pops corn that stays fresh longer.

Bill Naylor, Trouping Intimate Of World's Great, Near Great

The Billboard

(Continued from page 46)

agent, and as a talent scout for the Chicago Cardinals, pro football team. A charming raconteur, Bill's remin-

iscences meet with attentive ears in newspaper offices and radio stations. What heightens their reception is that, in the telling, Bill shoves his own part in the various incidents into the background.

Starred at Rugby

As a youngster in England, he was one of the outstanding cricket and rugby players of his day. As a newspaperman in England and later in Canada, his chief interests were the theater and sports. It was in 1914, while a staff member of The Montreal Star-Sun, that he was assigned to do a story on a silver rush to Cobalt, Ont. Upon his arrival in Cobalt he became so enthused about the possibilities there that he upped and quit his newspaper job. In short order he became the owner of a small hotel, a motion picture theater and, eventually, of a pro hockey team.

The silver rush petered out-and with all of Bill's sudden riches; and in 1927 he returned to Montreal, where he obtained a job as press agent for the English road company of Charlie's Aunt. It played for 38 weeks, a long run, indeed, and in the wake of that success Bill went out



with a succession of road shows.

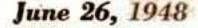
It was in 1921 that Bill first plunged into outdoor show business. He became a press agent on Sells-Floto with Braden as his associate. He remained with Sells-Floto thru 1924, during which time (in 1923 to be exact) he engineered what is credited to be the first radio time given to a circus. The program, aired over Chicago's KYB, featured the late Courtney Riley Cooper, press agent-turnedwriter, and George Myers, assistant equestrian director of the circus.

In 1924 Bill became associated with James B. Pond, then the operator of the largest lecture bureau in the world, and he was placed in charge of Pond's Chicago office. It was Bill's job to do the booking in the summer and then personally handle the advance for the engagements in the lecture season. Ruth Draper, Cornelia Otis Skinner, Admiral Richard Byrd, Winston Churchill, Gen. Billy Mitchell, Dr. William Beebe and the Maharajah of Burdwan were among the personalities he booked and for whom he press agented lecture appearances.

Praises Gen. Mitchell

The years spent in this field-from 1924 thru 1929-gave Bill no end of variety and he recalls them with much delight. Of all the people he handled during these years, he rates Gen. Billy Mitchell the highest.

"He was a great guy," Bill recalls. "He was sincere in his estimate of the importance of air power. And he waged a tremendous campaign to impress his viewpoint upon the country. The resistance he received was powerful. Normally, top civic leaders would rush to greet a personality of Mitchell's stature, but they ducked when he came to town. They were afraid lest they become marked men. "Mitchell, however, was relentless. He kept hammering away. He, of course, even bombed a ship at his own expense to prove his views. But, the top level in the armed services and leaders in some business fields resisted."



No. 1 Cards, heavy white, black back, No. 1 Cards, heavy white, black back, 5 ½ x7 ½. No duplicate cards. These sets complete with Calling Numbers, Tally Card; 35 cards, \$3.50; 50 cards, \$4; 75 cards, \$4.50; 100 cards, \$5.50. All cards from 100 to 3000 @ \$5 per 100. Fibre Calling Numbers, 50c; Wood Calling Numbers, \$1; Frinted Tally Card, 15¢. Colored Heavy Cards, #3, same weight as #1 in Green, Red, Yellow @ \$6 per 100. DOUBLE CARDS, No. 1 size, 5 ½ x14 ½. 10¢ each.



Made in 30 sets of 100 cards each. Played in 3 rows across the cards-not up and down. Light weight cards. Per set of 100 cards, tally card, calling markers, \$3.50.

,000, size 5x7, per 100, \$1.25. In lots of ,000, \$1 per 100. Calling markers, extra, 50c. Ping-Pong Balls, printed 2 sides\$30.00 Replacements, Numbered Balls, Ea	LIGHT WEIGHT BINGO CARDS
ard thickness. Can be retained or discarded. ,000, size 5x7, per 100, \$1.25. In lots of ,000, \$1 per 100. Calling markers, extra. 50c. Ing-Pong Balls, printed 2 sides	White, Green, Yellow, Black on White, postal
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Ping-Pong Balls, printed 2 sides	1,000, \$1 per 100. Calling markers, extra. 50c.
teplacements, Numbered Balls, Ea. .58 ,000 Jack Pot Silps (strips of 7 numbers), per 1,000 1.25 M. W. Cards, 5x7; White, Green, Red, Yellow, per 100 2.00 M. W. Cards, 5x7; White, Green, Red, Yellow, per 100 2.00 i,000 Small Thin "Brownle" Bingo Sheets 5 5 colors, loose only, no pads. Size 1.50 0,000 Featherweight Bingo Sheets, large 1.50 atx5, M 1.50 0,000 Featherweight Bingo Sheets, large 1.75 size 5 ½ x3; 5 colors; loose no pads. M 1.75 idv. Display Posters, Size 24x36. Each 10 ardboard Strip Markers, 10 M for .75 tubber Covered Wire Cable, with Chute, .75 Wood Ball Markers, Master Board; 15.00 hin Transp. Plastic Markers, Bwn., ¼ M 1.00 ted or Green Plastic Markers, Bwn., ¼ M 1.00 ted or Green Plastic Markers, So are, \$2.00 M ill above prices are transportation extra. Catalog	Ping-Pong Balls, printed 2 sides \$30.00
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Round or Scalloped, \$2.50 M; % ths Size	a piece layout for 15.00
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9 W. JACKSON BLVD., Chicago 4, Illinois	같은 말에 가지 않는 것 같은 것 같은 것 같이 같은 것 같이 집에서 물건이 들었다. 것 같은 것이 집에 있는 것이 많이 있는 것이 것 같이 많이 했다.
	IY W. JACKSON BLVD., Chicago 4, Illinois



For those states where colored oil is not sold - use SIMKO brand.

By the makers of POPSIT PLUSS

business with this popper - does work of \$500 machine. Can pay for itself in a few days because of Its low price.

Advertising in the Billboard Since 1905

CASH WITH ORDER PRICES --- 10M, \$10.00 --- ADDITIONAL 10M'S AT SAME ORDER, \$2.00

Above prices for any wording desired. For each change of wording and color add \$8.75. For change of color only, add 75c. No order for less than 10,000 tickets of a kind or color.

WELDON, WILLIAMS &

. FORT SMITH, ARKANSAS

Tickets Subject to Fed. Tax Must Show Name of Place, Established price, Tax

and Total. Mr be Consecutively Numbered from 1 up or from your Last Number

Metallic finish; gleaming nickel trim; electric lighted; beautifully decorated with multi-colored popcorn signs. Uses less current—AC or DC, any cycle, connect anywhere. 17"x17"x26" high. Wt. 30 lbs.

SALESMEN, WRITE FOR PROPOSITION. EXCEL MFG. CORPORATION Dept. 86-2648

ROLL

\$1.00

ROLLS.....@.....75c

10 ROLLS@......60c

RO

1 ROLL

FOLDED

Three Tours With Byrd

DAY & NIGHT SERVICE

60 E. 13TH ST.

CHICAGO 5

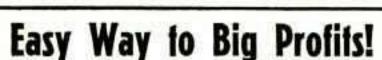
SPECIALLY PRINTED .

Naylor's tour with Churchill was Muncie, Indiana marked by good whiskey and good Marquees built to your specifications.

Arthur E. Campfield 145 W. 54th STREET NEW YORK 19, N.Y. Phone: PLaza 7-8039

WILLIAM MITCHELL - ARTHUR E. CAMPFIELD - HENRY HEIL Vice Pres. Gen. Mgr. President - Secretary-Treasurer



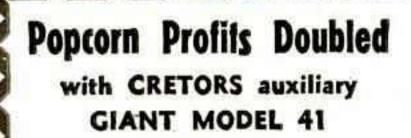




Buy your floss machines from the largest manufacturer of money-making floss machines in the world. Make more money with smoother operating Model 120 at only

CONCESSION SUPPLY CO. 3916 Secor Road TOLEDO 6, OHIO





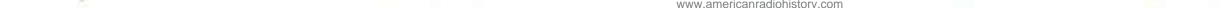
A fast, trouble-free popper that pops corn direct in the seasoning and sait. Pops two pounds of raw corn each popping, giving about 13 bushels of popped corn per hour. Patented popper pan construction keeps heat where needed . . . patented cover construction relieves the popping corn of pressure, insuring maximum popping volume. Enclosed transmission.

HEADQUARTERS Immediate delivery on FOR Cocoanut Oil, PURDUE HYBRID Peanut Oil, S. A. CORN Salt, Boxes

COCONUT OIL POPCORN SEASONING

Simonin of Philadelphia

Seafo



POPPERS BOY PRODUCTS CO.

HERE'S

SCHULT

See ... Compare ... Dis-

cover for yourself how much

MORE you get in a rugged,

easy-trailing Schult. Take

IN TRAVEL-HOME

VALUE!

The Billboard

cigars, Bill recalls. The most successful tour of all was the third tour he made with Admiral Byrd. The first of these, immediately after Byrd's first expedition to the North Pole, was a moderate success. The second, which followed Byrd's flight across the Atlantic, was more successful. And the third, which followed Byrd's expedition to the South Pole, was a tremendous success.

As a matter of fact, Bill recounts, it was the most successful tour of all time, surpassing even the trek made by H. M. Stanley, who had discovered Doctor Livingstone in Africa. The third Byrd tour started one autumn at the New York State Fair at Syracuse and did not end until the following July 4 at Billy Sunday's Winona Lake (Ind.) Camp, with bookings every date excepting during Christmas and Holy Week.

Among the most fascinating personalities handled by Bill was the Maharajah of Burdwan, who then held all the major portfolios in India. The Maharajah, who stood 6 feet, 6 inches, is rated by Bill as the bestversed person he ever met. The Maharajah, he recalls, never failed to confound the official greeters in the various cities in which he spoke by his detailed knowledge of the cities. Sometimes, Bill points out, the knowledge was deeper than that of the greeters themselves.

Worked With Hoover

It was Bill's custom during the circus years to handle some lecture booking during the off-circus season. Thus it was that he came in close contact with Herbert Hoover, then head of the Finnish relief. Hoover contracted with Bill to book Maj. Charles Sawyer and his film, Finland Fights, for benefit appearances. In recalling his dealings with Hoover Bill pays high tribute to the former president's skill but adds that he was as "cold as his photographs" and

the labor situation at the outbreak of the war, decided not to continue, and sold the shows' properties. In 1943 Bill toured the nation for Howard Y. Bary with a Messerschmidt plane in behalf of the Bundles for Britain and later for Bundles for America. The tour lasted 11 months and two weeks, and in December of 1943 Bill joined the Cavalcade of Amusements. And he's been with that org since.

Loses Son in War

It was during the war that Bill received one of his toughest blows. His son, George, then 22, a member of the British Commandos, was killed at Dieppe. This left Bill with two sons, Fred, 42, who lives in Buffalo, and Harold, 31, who resides in Hamilton, Ont. Bill and Mrs. Naylor, the former Louise Midgeley, who were married 44 years ago in England, make their home in Buffalo.

Down thru the years Bill has maintained a lively interest in sports. The late Charles Bidwill, Chicago sportsman, was an intimate friend of his, and Bill, during the latter part of each carnival year, has hied to football stadiums in the South and scouted players for Bidwill, then the owner of the Chicago Cardinals, Chi pro team. And, when Bidwell died, Bill continued to scout -players for the Chicago club. Most outstanding of the players he played a part in obtaining for the Cards have been Jake Colhaur and Buddy Schwenk.



For carnivals, shows, circuses! Complete set of 26 different "alphabet" Signal Flags, made originally for U. S. Navy battleships, now released as war surplus. All brand new

GENERAL OUTDOOR

ONLY

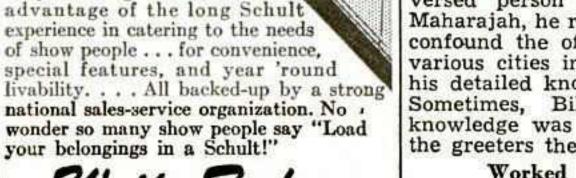
LIQUID

POPCORN

gives

SEASONING

55



Write Today

FOR CATALOG OF 1948 MODELS

H. W. TERPENING

OCEAN PARK, CALIF.

137-139 Marine St.

There's a Schult just made for YOUR family needs. Every model has private bedroom, equipped kitchen, full insulation and eficient heating. Send a card or letter today for illustrated catalog. SCHULT CORP., Dept. 206, Elkhart, Ind. In Canada: John Inglis Co., Ltd., Toronto.

Trailer, Coache



Size: Single Tkt. 1x2".





The Billboard

June 26, 1948

Communications to 155 No. Clark St., Chicago 1, Ill. WEATHER SLOUGHS EAST SPOTS

May and June Bow to Rain

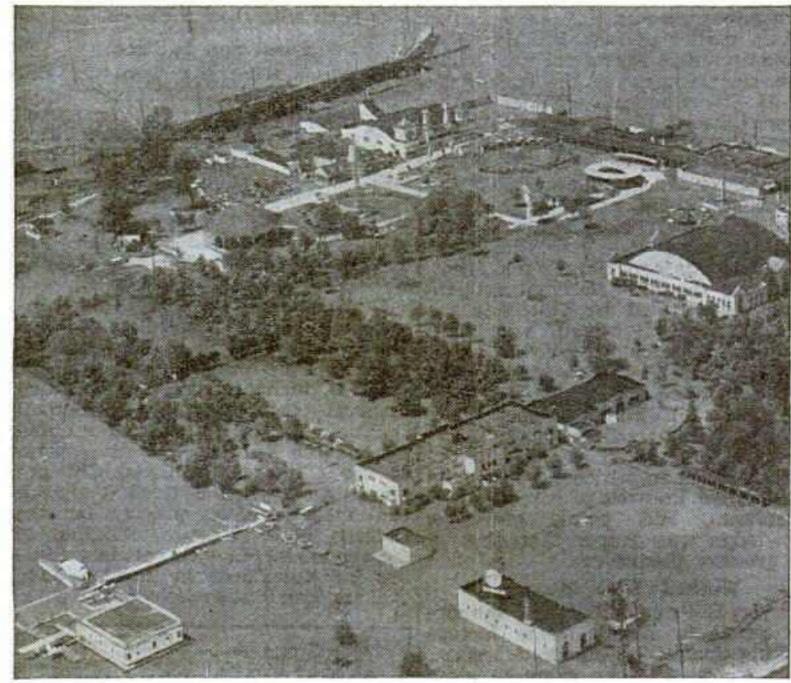
56

Week-Ends so far prove duds as Old Sol fails to show-boat lines hit

NEW YORK, June 19.—Crying owels have replaced the usual bath towels at all beach resorts and musement parks in the New York rea which has been blacked out by louds and washed out by rains alnost continuously since spring suposedly ushered in the outdoor seaon. The past week-end was so bad hat Coney Island's drum beaters reused to even essay an estimate of attendance while Rockaway Beach's poosters modestly reported a mere 50,000 super-optimists at that resort.

Outdoor showmen and resort operators are inclined to overlook the fact that there is nothing strikingly abnormal about a rainy spring but this year the sun has really been a missing factor, making only very brief token appearances on rare occasions.

According to the weather bureau, May was the dampest May since 1908—and June appears likely to equal or top May's soggy record. While the normal rainfall for May is 3.24 inches the total downpour of last month was 8.82 inches, which is ust a trifle under the all-time record of 9.1 inches which was registered 40 years ago. Temperatures for the month ranged from a low of **12** to a high of 82 degrees. For lovers of the artistic there was a truly beautiful sunset in New York May 19, but showmen refused to wax enthusiastic over this fleeting phenomena.



PARKS-RESORTS-POOLS

JANTZEN BEACH PARK, on the Columbia River, Hayden Island, between Portland, Ore., and Vancouver, Wash., was inundated recently when the flooded Columbia broke thru a dike. Practically every building along the midway and the large dance hall, pictured with the domed roof, was damaged by flood water and silt. An outdoor theater, the new Columbia Meadows horse race track, and two auto speedways were also flooded out.



Fireworks Get **Heavier** Play At N. Y. Spots

NEW YORK, June 19. - Fireworks displays will occupy a prominent place in promotional projects of beach resorts and amusement parks in the New York area this summer, according to Fred Murray, of the International Fireworks Company.

In addition to all the parks and resorts of this region supplied with displays last season, Murray has signed up Jack and Irving Rosenthal for fireworks shows at their Palisades Amusement Park in Cliffside, N. J., beginning July 6. Fireworks displays will be presented every Tuesday night and possibly on Fridays as well if results are good . This is the first time in 10 years that Palisades has gone in for fireworks which should prove a definite publicity asset as the displays will be clearly visible from almost the entire length of the Manhattan section of New York, just across the Hudson from the park.

Coney Shows Set

First fireworks display at Coney Island is set for Friday, July 2, in conjunction with a big pre--Fourth-of-July celebration to be sponsored jointly by The New York Daily Mirror, the Coney Island Chamber of Commerce, the army air force, the navy and the marine corps. A similar event last year drew a recordbreaking crowd of around 3,000,000 spectators. Murray provides the pyro display for this shindig as well as for the Chamber of Commerce's regular Tuesday night displays which get going July 6. First display at Rockaway Beach is set for June 30 and will be a regular Wednesday night feature during the season. Rockaway's Chamber of (See East Using Pyros, opposite page)

Week-Ends Duds

What has seriously hit outdoor showmen and resort operators in (See Weather Crabs, opposite page)

15G Bally Program For Virginia Beach

VIRGINIA BEACH, Va., June 19. -With the tourist business down an estimated 20 to 25 per cent from last season, the Chamber of Commerce and the Hotel Association have aunched a drive to raise \$15,000 for advertising purposes.

Hotel spokesmen say that while there has been no increase in rates since the OPA restrictions were lifted, this season's business has declined in some cases as much as 50 per cent.

The two groups have engaged Hauck & Company, area ad agency, to handle the campaign which, for the most part, will take the form of advertisements in metropolitan Sunday newspapers.

Idle Hour, Columbus, Ga., **Now Featuring Free Acts**

COLUMBUS, Ga., June 19 .- Idle Hour Park, managed by J. L. Marlowe this season, is featuring free acts. First one presented was the Sky Princess, week of June 13. For week of June 20, the Tom and Tiny Twist Trio is booked.

Idle Hour has its own midway with 12 rides. Admission to the 300-acre funspot is free. Marlowe has constructed 50 barbecue pits around the lake,

By UNO

that started in mid-April remained unbroken when still another Saturday and Sunday (12-13) brought more rain and, consequently, more gloom and despair to ops as well as concessionaires, who have a second payment on their spots coming up July 1.

Chamber of Commerce, thru George C. McCullough, prexy, has asked Mayor O'Dwyer to take action to speed city plans for construction of more sewage disposal plants to eliminate water pollution in view of the recent warning by Dr. Harry Mustard, health commissioner, that beaches, including Coney, may have to be closed to bathers.

Isadore Krauz, Jim Petano and Harry Novins control two spacious areas on two sides of Surf, one on the ocean side with a streamlined Scooter in an enclosure, and one, opposite, with a Loop-o-Plane and a Flying Scooter. On their pay roll are Max Smith, Charles Cohn and Hughie Flaherty, ticket sellers; Larry Petano, nephew of Jim Petano, mechanic; Joe Geraci, ticket taker and assistant mechanic; Sid Arber, ticket taker: Marris Platkin, assistant ticket taker; Johnny Thielhart, second mechanic; Samuel (Kappie) Kemper, repeat cashier; Sol Levy and Jimmie Esposito, starting switchmen; Joseph

50,000 Conneaut Lake Holiday Draw Equals '47

CONNEAUT LAKE, Pa., June 19. -E. E. Freeland, prexy of Conneaut Lake Park, reports that while the weather was clear and cool over the Decoration Day week-end the park's attendance for the three-day holiday equaled that of last year.

Estimated attendance for the weekend was 50,000, with a slow start of 10,000 Saturday (29); 15,000, Sunday (30), and 25,000, Monday (31). I visit to the zoo any time this summer.

The long string of wet week-ends (Red) Dietrich, assistant switchman, and Walter Jensen, Vito Friscia and Rudy Primerva, floormen. All employees are the same as last season.

Morris Jaffe's popcorn and candy cotton emporium at Feltman's and his new (this season) spot across Surf on Karl Klarnet's property, where he has transferred machinery for the manufacture and sale of caramel popcorn and candy-coated apples, are both served by William Silverstein, Abe Fogelgran, Irving Harrison, Lou Plancher and Earl Stokes.

Louis Carbone has bought out his former partner, Al Meyers, and is operating solo the novelty and gift shop on Surf, between West 10th and 12th. Julius Schenk; Lou's wife, Anna, and his daughters, Rose and (See CONEY ISLAND on page 97)

Cincy Zoo Tie-Up Seeks

10G To Purchase Gorilla CINCINNATI, June 19 .- The zoo here may soon receive a replacement for Susie, the trained gorilla that died last winter, if results of a joint promotion by The Cincinnati Enguirer, the RKO Grand Theater and Radio Station WLW are successful. The fund, originally started by The Enquirer, is still short of its \$10,000 goal.

This week, beginning Monday (14). Ruth Lyon's Morning Matinee, WLW attraction, was moved to the stage of the Grand for daily presentation. Special giveaways, in addition to the usual Matinee awards, have included bicycles, watches, women's hats and hose, men's shirts, roller skates and candy. An added feature Monday was the appearance of Frank Buck on the radio show which preceded the showing of his film, Bring 'Em Back Alive.

Adults' tickets for \$1 and 50-cent children's tickets entitle holders to the hour broadcast, the movie and a

Visitors Okay **New Bay Shore;** Weather Hurts

BALTIMORE, June 19.—Unveiling over the Decoration Day holiday week-end under extremely bad weather conditions, the new Bay Shore Park, Bay Island Beach here, nevertheless received an unqualified okay from the visitors who turned out for the occasion, according to Reese R. Jones, park publicity director.

Despite difficult climatic conditions over the past few months, remarkable progress was made in carrying out the development, said Jones. Much of the hastily assembled equipment was built on the grounds under the supervision of Oscar Bittler, park engineer. Nine rides are now in operation and several will be added in coming weeks. A midway with a wide expanse of attractions is beautified by modern scenic and lighting effects. One of the entertainment features is a seaplane base from which sight-seeing flights will be made over the Hart and Miller islands, Fort McHenry and Fort Howard. Daily dances are scheduled. Another attraction in the Casino will be vaude shows from the Hippodrome Theater here.

The park is accessible by auto over a new dual highway and by a combination of streetcar and shuttle bus.



The Billboard

PARKS-RESORTS-POOLS

Boston Funspots Hit by Weather

BOSTON, June 19.—Bad weather thruout this month has crippled area park and beach business. Operators say that it will take near-perfect weather, with no loss of week-ends, thru July and August for them to get off the nut.

Estimates at Nantasket indicate a gross loss of about \$100,000 due to rain Sunday (13) in comparison with the second Sunday in June last year. The crowd of 3,500 rain-soaked diehards represented a difference of about 50,000 less visitors on the same day a year ago.

On top of a cold, rainy Decoration Day, Paragon Park and Nantasket concessionaires have had to contend with intermittent rain almost daily.

Revere Beach, Norumbega Park, Hampton and Salisbury beaches have been similarly hard hit.



FUNHOUSE FOR SALE

\$3,000.00 takes this \$8,000.00 value.

Can be operated within 2 hours after spotted. Cost \$4,200.00 factory, steadily improved, better than new. New Westinghouse compressor and 3/4-H.P. motor, P.A. system cost \$400.00, 11/2 Ton Ford Tractor, like new, value \$1,700.00. Everything there, nothing to buy. Also have for sale 2 Super Wizard Candy Machines, new, complete. Dona Clair 206 N. 40th St., Phoenix, Ariz.

Weather Crabs Biz in East Commerce year, whice

(Continued from opposite page) this region is the fact that all but one week-end of the spring season, including the bonanza Decoration Day triple holidays, have proven duds because of heavy rains or cool and threatening weather conditions.

On the few occasions that weather conditions were at all favorable resorts and fun spots enjoyed good patronage, with spending about on a par with that of last year. However, this offered little consolation to concessionaires whose take so far falls far short of rental payments for the season, final payments of which for many of them fall due early in July. Rentals at Coney Island and most other outdoor spots in the New York area have not decreased since last year and with the Decoration Day week-end falling far short of expectations many concessionaires will find it hard to meet payments. Should the coming Fourth of July week-end come thru with ideal weather the picture will be more cheerful, so all of the resort and park men have their fingers crossed and are hopefully chanting: It Ain't Gonna Rain No More.

Other Areas Affected

Rainy conditions have hit all beach resorts in the New York area, from Northern New Jersey Shore resorts, such as Asbury Park, to Westchester's swanky Playland and Long Island's de luxe Jones Beach. The outlying resorts were more seriously affected as inhabitants of New York, Newark and other heavily populated centers in this area were deterred from making week-end trips to such spots when skies were threatening but flocked to local or near-by outdoor fun spots whenever there was a brief improvement in weather conditions. Despite the present gloomy attitude of resort and park showmen plans are set for the usual summer promotions, with fireworks displays being scheduled for wider use this season than in the past 10 years. All parks and resorts in the New York area which used fireworks last year will use the same or expanded schedules of displays this season and at least one additional big park, Palisades Amusement Park, has joined the pyro show ranks this season. Excursion lines were also hard hit by the weather, particularly durthe Decoration Day week-end. Meseck Line, operating big boats between Jersey City, New York and Playland Park at Rye, N. Y., has been adhering to its regular spring schedule and today starts its service to Bridgeport, Conn., where Pleasure Park is the attraction. S. S. Sandy Hook starts daily service from New York to Atlantic Highlands, N. J., Monday (21), with three round trips daily, plus a moonlight trip Saturdays. Weather forecasts for this weekend are on the favorable side and with schools closing for the summer the crying towels will probably be wrung out and put back in the linen closet until next spring-which undoubtedly will come up with more rain.

EAST USING PYROS

(Continued from opposite page) Commerce is paying the cost this year, which should prove more satisfactory than last year's method of canvassing showmen and concessionaires for the necessary funds.

Weekly Pyro Shows

Playland Park at Rye, N. Y., will also continue its policy of free fireworks, with two displays—Tuesdays and Fridays—every week. Henry Guenther, as usual, gives his Olympic Park (Irvington, N. J.) patrons fireworks shows on holidays and special occasions. Next display at this park is set for July 5.

International Fireworks also put on a novel daylight pyro display at the big Model Aeroplane Contest-Festival staged by *The Daily Mirror* at Bethpage, Long Island, June 6.





STROBLITE CO.

Hands of patron stamped with a ha less invisible i which becomes vis under the Strobl U.V. Lamp. Wic used in Ballroo Rinks, Pools, Amu ment Parks, etc.

Write for information. Dept. C, 35 W. 52d

New York 19



Forces to instruct flyers. Excellent condition, suitable for Penny Arcades or as midway attraction. Will sell one or all a \$75.00 each, F. O. B. CAPITOL BEACH PARK Lincoln, Nebraska

SOUTHWEST'S FINEST AMUSEMENT PARK IN THE VALLEY OF THE SUN PHOENIX, ARIZONA

60-Acre Amusement Park near "tenter of town, 138' dia, ballroom, bar and lunch room; large stage and sound system; "8 beer license; 70x160 swimming pool with bath houses and concessions; water well with electric pump; best buy in the South west, grossed \$104,000.00 in 10 months with small operating cost; plenty room to expand and triple the income. Land alone is worth the asking price of \$165,000.00 with terms to suit. Must sell at once as owner has other interests. Books open to qualified buyers. For full information, address all replies to:

> H. D. EDMONDS CO. 2641 N. CENTRAL AVE., PHOENIX, ARIZONA



BOX 212, Buzzards Bay, Massachusetts

Park Island Funspot, Near

Detroit, May Be Revived DETROIT, June 19.—Park Island Amusement Park, in Lake Orion, 40 miles north of Detroit, will be revived after several seasons of near inactivity.

The spot, the oldest amusement park property in Southeastern Michigan, has been taken over on a percentage basis from Carl Rubelman and associates, who have held the property for several years, by John Dreissegaker, Pontiac, Mich., formerly with the Shady Lane Club.

World's Largest Designer, Builder and Manufacturer

of Roller Coasters, Old Mills, Mill Chutes, Fun Houses, Kiddie Ferris Wheels and the famous Century Flyer Miniature Train — operating now in more than 100 leading amusement parks in the United States with gratifying revenue results.

Rails and equipment on hand.

Write for information to:

NATIONAL AMUSEMENT DEVICE CO. — Dayton 7, Ohio

WANTED WANTED

RIDES AND CONCESSIONS FOR SEASON IN

IDEAL PARK

Largest swimming pool in Pennsylvania. Only park in this vicinity.

Wire, write or phone 334-501

MILAN DIKLICH, Ideal Park, Johnstown, Penna.

WARNER PARK, Chattanooga, Tenn.

WANTS GRANDSTAND ATTRACTIONS

For the remainder of this season. Can use Thrill Show, Unit Vaudeville Show, first class Hillbilly Show. Can seat five thousand people. Attractions preferred on Saturdays and Sundays. Contact Jack Britton by letter with full particulars and dates available.

FOR SALE MOON ROCKET & 18 CAR CATERPILLAR A-1 shape, now on location at Detroit's most outstanding Amusement Park. Can be moved immediately, or booked at present location on percentage basis balance of season. JEFFERSON BEACH 24000 East Jefferson Phone: Roseville 0550 St. Clair Shores, Mich. GIVE TO THE DAMON' RUNYON CANCER FUND



The Billboard 58

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FAIRS-EXPOSITIONS

June 26, 1948

Communications to 155 No. Clark St., Chicago 1, Ill

Craner Says Yreka, Calif., **Event Will Have Gambling;** Asks End of Cent. Comm.

Scores Group, Terms Its Program "a Huge Joke"

YREKA, Calif., June 19.-Arthur Craner, manager of Yreka's Gold Rush Days Celebration, June 24-27, has asked for abolition of the State Centennials Commission. At the same time, he announced that gambling games will be operated for revenue purposes during the celebration here in defiance of the commission's edict that no State funds will be forthcoming if gambling is permitted. Craner, long a critic of the manner in which the State Centennials Commission has been conducted, charged that the commission's "highly paid agents lack every element of promotional showman-

ship, vision, imagination or knowledge of the outdoor amusement business." He labeled the entire centennials program "a huge joke."

Charging the present law governing the distribution of State funds for centennial celebrations as unworkable, ambiguous and insufficient, Craner said that both Los Banos and Yreka, events managed by him, as well as many other community events, had been denied matching aid under provisions of this law.

Hits at Disqualification

The principal reason, he explained, was because they could not show that their celebrations would be financed by donations thruout, with all events to be free. As worthwhile a benefit project as a community recreation center will disgualify a celebration, according to Craner.

Craner addressed his complaint to State Senators George P. Hatfield, of Merced County, and Randolph Collier, of Siskiyou County. He contended that all the successful events in the State this year had been held without the commission's aid and have been good.



Also announced by Tucker was selection for the second straight year of the Grand National by the International Rodeo Association as the official I. R. A. World's championship finals.

This year the Grand National adds \$10,000 to the already-accredited purses which, according to the Palace Fight of "downtown" amusement inmanagement, makes this contest the World Series of rodeo competition in the West. The Grand National is a combination of "four shows in one"-livestock exposition, national horse show, championship rodeo and circus acts. Events of the latter three divisions alternate in the order mentioned to provide a diversified arena show. This year's show will open with an evening performance October 29 and continue nightly thru November 7, with matinees added October 30-31 and November 6 and 7.

WACO, Tex., June 19.-Telecasting of fair programs, said to be the first major television undertaking in the Southwest, and a display of equipment will be featured at Heart o' Texas Free Fair and Exposition here, October 25-31, according to Manager R. W. Stevens. Television Displays, Inc., will send one of its mobile units to the fair, Stevens said. It will carry three camera lines, enabling coverage of several subjects at all times, and fair officials have allocated 2,400 square feet of space for the display.

Preliminary work on the new fair site, which is located northeast of the main business section, has been started. The plant will be located at the intersection of four highways and will be served by bus and streetcar lines.

Frank T. Lee, commander of the Disabled American Veterans Chapter No. 3, sponsor of the fair, is compiling a premium catalog which will be ready for release by early August.





Air Power Exhibits Planned

MILWAUKEE, June 19.—The late Gen. Billy Mitchell, stormy petrel of the army, who waged an intensive but often futile campaign for the development of air power, will be honored by a special day during the Wisconsin Centennial Exposition here, it was announced this week. Mitchell was a native of Wisconsin.

Heavy stress will be placed upon aviation at the exposition, thru a huge exhibit of airplanes and by means of a mass flight of planes. The aviation show, which will remain thruout the expo's run, will be presented in the transportation building, cover 7,000 square feet of floor space and present planes which are indicative of aviation's progress. Included among these will be the first pusher type plane, dating back to 1909, and jet propelled aircraft.

Mass Flight Set

As a feature of Gen. Billy Mitchell Day, a mass flight of planes will be staged over the grounds. Highlighting this will be a plane formation in which the number 1001 will be spelled.

Some of the many acts which will be presented in the grandstand shows were announced this week by Sam J. Levy, of the Barnes-Carruthers Theatrical Enterprises, Chicago, which (See BADGER EXPO on page 84)

He asserted that State Centennials Commission aides had spent thousands of dollars running over the (See CRANER BRANDS on page 84)

WFA Supply Films, Handbook as Guide For Livestock Judges

SACRAMENTO, June 19.-Color motion pictures and a judges' handbook will form permanent reference guides for judging at county and district fairs as result of the judges' conference to be held at San Luis Obispo July 7-9, it was announced by the Western Fairs Association.

These products of the WFA project will be achieved in joint sponsorship with the California Polytechnic College, University of California, Agricultural Extension Service.

The movies will be made available for study by groups interested in improvement of livestock breeding, and the judges' handbook will be distributed at fairs to 40,000 exhibitors and visitors.

Purpose of the conference is to train much-needed new judges and to arrive at common standards of perfection in measuring animals entered in county and district fairs.

Managers of California's 78 nonprofit fairs are said to be enthusiastically supporting the enterprise, terming it to great value in improving fair exhibits. California fairs offer as much as \$2,000,000 annually to stimulate improvement in the livestock and agricultural industries.

Livestock specialist J. I. Thompson, California Polytechnic College; Eddie Gordon, University of California; C. E Howell, University of California at Davis; L. Bennion and Vard Sheppard, of California Polytechnic College will head the conference.

terests on the Utah State Fair board and Sheldon R. Brewster, the fair's secretary-manager, finally was successful Wednesday (16). Judge Clarence E. Baker of the 3d District Court at that time, nullified contracts by the fair board granting exclusive concession rights to the Beehive Midway, Inc., at the Utah State Fairgrounds.

The suit against the fair board was brought by joint action of three separate groups, theaters, ballrooms and resorts, and was instituted by (See UTAH CONCESSION, page 84)

Around the Grounds Two Overflows for Lynch Org At Saginaw, Mich., Still Date

Jimmie Lynch's Death Dodgers, auto thrill show, played to overflow crowds at both the matinee and evening performances of still date at Saginaw, Mich., Sunday (13). Admission scale ran from \$1.50 to \$2. Aut Swenson handled the exploitation.

A new attractions platform has been built at the Lethbridge (Alta.) Fairgrounds and several airport buildings have been moved to the grounds to house exhibits. Many applications for industrial displays at this year's event have been turned down because of insufficient space.

The Weyburn (Sask.) Agricultural Society has erected a new cattle barn and improved the industrial buildings at the fairgrounds. Total cost was about \$5,000. Beautification of the grounds has started. Shrubs will be planted next spring.

The National Needlecraft Bureau. Inc., announces that 430 fairs, including 27 State fairs, are participating in the seventh annual Nationwide Crochet Contest, the first of the post-

war era. Each fair will be supplied with an engraved gold loving cup to be awarded to the crocheter whose work is judged best of fair. National prizes amounting to \$1,400 will be awarded to the winners at the national judging, which will take place in New York City in November.

Fireworks at the Calgary Stampede will include a scene depicting the wedding of Princess Elizabeth and the Duke of Edinburgh. The royal coach, drawn by six horses and flanked by footmen, all depicted in fireworks, will move along the race track in front of the grandstand. Program will be presented by Thearle-Duffield Fireworks, Inc., Chicago.

Trees have been removed from a 24-acre plot comprising an addition to Etowan County Fairgrounds, Attalla, Ala., and the parking area has been enlarged, reports Riley L. Hamby, secretary. The local American Legion Post, sponsor of the fair, is now building a half-mile track on which it August.

New Poultry House, Modern Press Box For Reading Annual

READING, Pa., June 19 .-- Construction of a pre-fabricated aluminum poultry house and a modern press, radio and television booth will be completed at the fairgrounds here in time for the Reading Fair, September 8-15.

President John S. Giles, in outlining the construction program, pointed out the building used formerly for housing poultry has been converted into a modern roller rink. The rink, operating 11 months a year, is managed by Bill Holland, auto racing driver.

The new press - radio - television booth also will house spotlights and a photo finish camera, the latter to be used during Grand Circuit racing.

1,200 Watch Two-Day Folsom, Calif., Fete

FOLSOM, Calif., June 19.—A crowd of 12,000 attended the fifth annual Pioneer Festival here Saturday and Sunday (12-13), Burton Wilcox, festival chairman, announced.

Approximately 4,000 attended opening day, with the total on the second and final day estimated at 8,000.

A parade opened the celebration, with other events featured including a dance, vaude show, horse show, barbecue and fire department contests.

Amite Floats 55G Bond Issue

AMITE, La., June 19 .- Tangipahoa Parish Fair Association has incorporated and is floating a \$55,000 bond issue to build a new plant here. Frank Anzalone, Amite, is president; D. A. Tycer, Loranger, vice-president, and expects to stage its first race in early J. Hugh Goldsby, Amite, secretarymanager. Copyrighted material



FAIRS-EXPOSITIONS

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Del Mar, Calif., Sets Who Says Horses Chi R.R. Fair **Transportation Show Series of Road Races**

DEL MAR, Calif., June 19. - San Diego County Fair, here June 25-July 11, will feature an extensive collection of modes of travel in the huge Cavalcade of Transportation exhibit, according to E. O. Hulick, secretarymanager.

Step-by-step progress of vehicular travel from the ox carts to the latest in motor cars, as represented by the Ford Motor Company display, will be shown.

The Cavalcade will stress every phase of transportation, including more than a score of old autos dating back to the turn of the century, carriages, Conestoga wagons, Concord coaches, ancient bicycles, motorcycles, horse-draw fire engines and street cars.

A unique promotion this year, and one which is expected to garner reams of publicity for the fair, is a series of specially staged road races by present-day race drivers at the wheels of four of Barney Oldfield's famed racing cars. These racers, one of 1907, one of 1909 and two of 1910 vintage, will vie for supremacy on the fairgrounds track in 10-mile races.

To maintain the theme of the days of old, an 1885 model, horse-drawn street car will carry paying passengers about the fairgrounds on regular schedule, track having been laid on a specially prepared right-of-way.

More than 100 vehicles of all types will be on display and in operation, Hulick declared.



Don't Have More Sense 'n People?

FULLERTON, Calif., June 19.-When local ranchers Clint Brush and Jack C. Dutton printed an eye-catching brochure to advertise the intellectual powers of their trained horse, Serrano, they didn't realize they were getting into politics, but that's what happened.

As a promotional gesture Dutton and Brush put out a campaign poster proclaiming that Serrano was the people's choice and announced it was time that horse sense reined in the affairs of the nation. They announced their candidate was out to corral votes the hard way and would not mouth a bit of campaign oratory. The brochure then listed Serrano's presidential qualifications and stated he might be interviewed at the San Diego County Fair at Del Mar beginning June 25.

The poster, carrying a cut of the candidate, was widely circulated in the area shortly before the recent primary elections.

Now Dutton and Brush are certain they have a dark horse in the political arena, for when the votes were all in and counted—you guessed it!

Serrano received three bona fide votes for the presidency.

Redecorate Bldgs. For Mid-South Cele

MEMPHIS, June 19.-The Merchants Building at State fairgrounds here is undergoing a face lifting and will be redecorated in time for the modate 1,750 autos, has been com-Mid-South Fair and Livestock Show September 26-October 3. Other plans for the event will find the livestock judging being held in the Shelby County building, which has a capacity of 2,000, and Homer Todd, Fort Smith, Ark., staging the rodeo. In addition, the premium list has been increased to \$44,801. Elsewhere on the grounds, the midway will be brought closer to the front gate. Ray Marsh Brydon has indicated he will stage plenty of shows and feature a water pageant. Floyd E. Gooding will have charge of the rides.

Fair Dates

June 18.

b. b. war

TRADE

and additions.

E. D. Householder.

The following corrections and additions

each issue of The Billboard for corrections

ARIZONA

Safford-Graham Co. Fair. Oct. 28-30. Col.

COLORADO

to the List of Fair Dates were received during the week ended

The complete List of Fair Dates was published in the issue

dated May 29. The next com-plete list will be published in issue to be dated July 31. See

To Extend Run

(Continued from page 46)

100 railroads and associated industries participating.

Lest this figure sound a bit fantastic, fair officials were quick to present figures which revealed the cost of a "minor" item such as widening the bridge which leads from the Outer Drive to the fair's gate-the figures totaling more than \$200,000.

Furtherest along in the building program is the Northwestern Railroad's display, an exact replica of the first rail station in Chicago. The inside will have a theater setting, with dramas featuring pre-civil war themes presented thruout each day.

Also virtually complete is the milelong, narrow guage strip of rail, representing the historic Colorado mountain stretch from Deadwood to Central City, Colo.

Rehearsals in Progress

Casting has been completed and rehearsals started Wednesday (16) for Wheels a-Rollin', the pageant which will be presented four times daily before the lake front grandstand. The cast numbers 240 and will do its stuff on a stage which can be stretched to a width of 450 feet and has Lake Michigan for its background. The presentation will depict the story of railroading from its beginning in this country down thru the "Railroad of Tomorrow."

Fair officials virtually have completed arrangements for transportation with the Chicago Rapid Transit Lines. Present plans call for the Rapid Transit to establish shuttle lines, direct to the fair's gate and operating off all of the city's major trolley and bus lines.

A parking lot, which will accom-





180 feet of chromium plated scenery.

AMERICAN THEATRICAL AGENCY, INC. Suite 1806, 203 N. Wabash Ave. Chicago 1, Illinois Andover 6087-6088

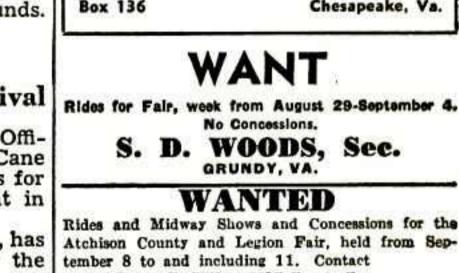


pleted at the south end of the grounds.

La. Legislature Studies **250G Request From Festival**

NEW IBERIA, La., June 19 .- Officials of the Louisiana Sugar Cane Festival and Fair announce plans for construction of a new fair plant in City Park here.

The Legislature, now in session, has been asked to give \$250,000 for the project, Robert Badon, secretary, announced.



Llovd W. Gildersleeve Rock Port, Mo.

GUARANTEE SUCCESS for your event! THE Sensational ORTONS CRISS-CROSS SWAYING POLE THRILLERS With Their Own Original Creation--"A FLIRTATION IN THE SKY" Featuring The only girl to accomplish a one-hand stand 100 feet in the air. Brilliant fireworks finish. Represented by AL MARTIN AGENCY, Hotel Bradford, Boston.

FOR SALE **COUNTY FAIRGROUNDS** MIFFLIN

REEDSVILLE, PA.

17 acres of ground thru which flows a fine stream of water; located in some of Pennsylvania's prettiest surroundings. New 1/5 mile midget speedway, 5500 seats; very modern, permanent restaurant; modern lighting system; 17-stall horse barn. 1948 fair scheduled and advertising begun. Reason for selling, other interests. Write or call

EARL E. BEAL

PHONE: LEWISTOWN 5822

LEWISTOWN, PA.



60

CIRCUSES Communications to 155 No. Clark St., Chicago I, III June 26, 1948

Beatty Org's Spokane Run **Proves** Okay

Show In a Day Early

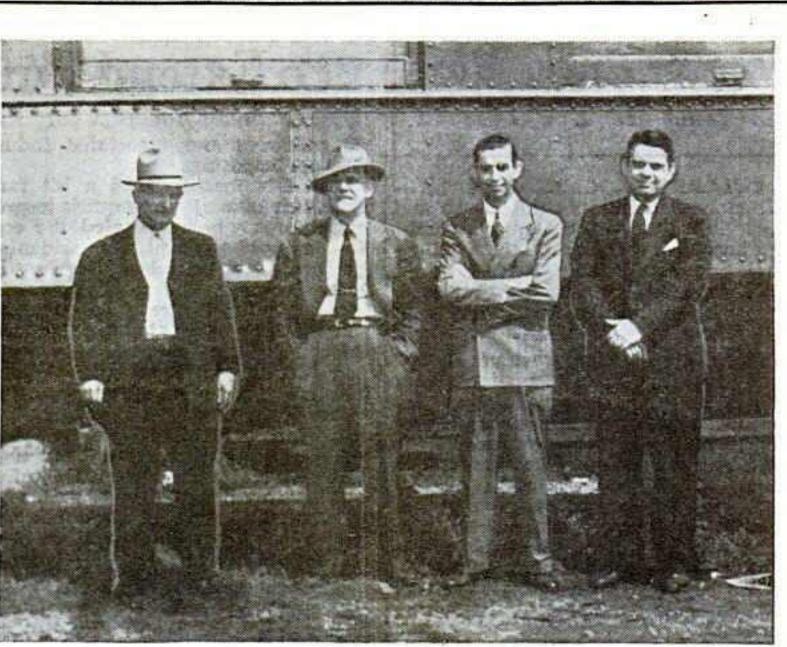
SPOKANE, June 19.—Clyde Beatty concluded a successful four-day stand here Tuesday (15), after being forced to cancel two more Northwest dates at The Dalles, Ore., and Lewiston, Idaho, because of flood conditions.

Show played an extra day in Yakima (8-9) when it found it couldn't play The Dalles. At Yakima business was good, matinees both days drawing strong houses and night shows playing to near capacity.

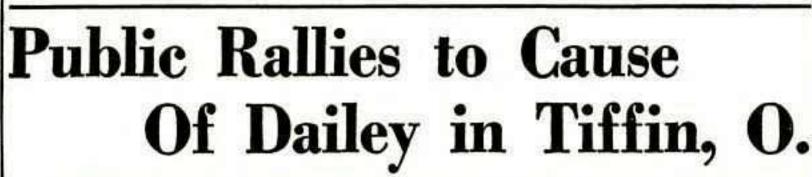
Pasco, Wash., was subbed for Kennewick (10) but attendance was only fair. Majority of the area's population was cut off from the circus by the closing of the Pasco-Kennewick Bridge across the swollen Columbia River.

Walla Walla, played Friday (11), gave with two near-capacity houses. The Lewiston engagement (12) was canceled because of a flooded lot.

Moving into Spokane Saturday (12) a day ahead of schedule, the Beatty org found Spokane residents unprepared and played to light houses. Sunday (13), however, provided capacity at matinee and near capacity at night. Monday's matinee was three-quarters with a sellout at night. Tuesday (15), despite showers, registered capacity at both matinee and night shows.



WHEN THE COLE BROS.' Advertising Car No. 1 visited Lorain, O., recently, "Hi-Brown Bobby" Burns (second from left), show's contracting press agent, and John D. Finch, former minstrel and rep performer and now in the sign and advertising business in Lorain, met for the first time since the closing of the J. A. Coburn Minstrels in 1929. Burns worked on Finch's dad's rep show, the Finch-Flynn Players, season of 1926, and taught Johnny his first dance routine on that show. Others in the photo are Earl DeGlopper, left, advertising car manager, and Dan Smith Jr., right, co-owner of Smith & Gerhart's, one of Lorain's leading department stores, and an ardent circus enthusiast for years and a valuable "spearhead" for circuses playing that town.



Cole To Play Chicago Area

Maywood, Ill., lot is secured for July 24-org's Ohio biz is good

CHICAGO, June 19.—The Chicago area, which, from all appearances, wasn't going to have a railroad circus this year, will have one after all.

Cole Bros. this week inked a contract to play Maywood, Ill., a Chicago suburb located 15 miles west of the Loop. Show will be spotted at 25th Avenue. Maywood is within easy reach for Chicagoans, suburb being served both by elevated trains and buses.

Also on the Cole schedule this year is Delavan, Wis., which will be played July 21. Show will be part of a State-wide circus celebration, as part of Wisconsin's centennial fete.

The Cole org, leaving behind some miserable weather in the East, moved into the Midwest this week and chalked up good business. At Lorain, O., for instance, the Cole org, first show to play Lorain since 1940, drew two turnaway houses. Circus officials reported some 500 turned away from the matinee and close to 1,000 at night. Veteran circus followers in Lorain said it was without a doubt the largest gathering ever to attend a circus there. Last show to play here was Ringling Bros. and Barnum & Bailey in 1940.

At Ashtabula, O., despite a soggy lot, due to prolonged rains up to the day before the show played here, the

Two Ohio Spots Mills Good to

MARION, O., June 19.—Marion and Bellefontaine gave with good business when Mills Bros. played the two cities. Here the show drew a strong matinee and a full one at night, the latter in the face of cool and threatening weather. Mills was the second show to play Marion within a month, Cole Bros. having played here previously.

At Bellefontaine the weather was ideal and the show drew a threeguarter matinee and capacity at night.

James M. Cole Clicks into the big top.

CLAREMONT, N. H., June 19 .-Rain failed to dampen the enthusiasm of circus fans here and the James M. Cole org played to a full house Friday aight (11), following a matinee which was hurt by threatening weather.

Fair weather prevailed in Bellows Falls, Vt., Thursday (10), but the org drew a small crowd at the one performance that night.

Fans in Keene, N. H., turned out strong for the evening (9) show there, despite a chilly rain which also prevailed at the matinee.

K-M Org Packs 'Em **Despite** Downpour

SPENCER, Ia., June 19.-The Al G. Kelly-Miller Bros.' Circus played to full or overflow houses at each of three recent stands in Iowa and Southern Minnesota.

The org drew full ones at both performances here Saturday (12), after playing to an overflow Friday night (11) in Worthington, Minn., despite a heavy downpour.

A capacity crowd was on hand Wednesday night (9) in Sheldon, Ia., following a half house at the matinee. days before org appeared in Bristol the evening show.

TIFFIN, O., June 19.—Public opinion is a great weapon. Dailey Bros. found that to be true here and, as a result, the circus showed to record crowds in its one-day stand Tuesday (15). Amandus B. Grossman, Seneca County auditor, touched off the fireworks when he denied a license to Dailey's advance agent. He said Tiffin had been flooded with shows not worthy of the name of circus and that he wasn't going to be responsible for any more. Then the deluge started. Letters from young and old poured into the local newspaper, extolling circuses and demanding that the county

auditor rescind his decision. With the clamor at its height, Auditor Grossman announced he had changed his mind and would allow the show to come into Tiffin.

As a result the show received a record amount of publicity and when it finally arrived, circus excitement was at fever pitch. With ideal weather on hand the show drew 8,000 at the matinee and 10,000 at night. Starting time of the night show was delayed 15 minutes in order to get the public

The day before at Sandusky the Despite Rains, Cold show had better than a three-quarter matinee and a full one at night, the latter being registered in the face of cool and cloudy weather.

East Stroudsburg, Pa. **Biz Light for Rogers**

EAST STROUDSBURG, Pa., June 19.—Rogers Bros. did only light business here, matinee getting a half house and a three-quarter one at night. Plymouth gave with a strong matinee, despite a light rain, and a full one at night.

Business at Alden, Pa., was very good, matinee being strong and an overflow on hand at night.

Weather, Opposition Hurt

Hunt Bros.' Org in Conn. NEW BRITAIN, Conn., June 19 .--Too much opposition, in the form of threatening weather and the proximity of Ringling Bros. and Barnum & Bailey, hurt biz for the Hunt Bros.' org here and in Bristol.

Hunt played to half houses at both performances here Friday (11), largely, it is believed, because the Big One was due to show in nearby Plainville one week later. Rains for several



MERCED, Calif., June 19.—Weather was ideal and business satisfactory the first two open-air dates of the season for Polack Bros.' Circus (Western) at Modesto and Merced.

The show is indoors again this week at Fresno for the Sciots but will be in the open next week at Bakersfield and the week after that at the San Diego County Fair, Del Mar.

Promotion was handled by E. H (Dixie) Herbet at Modesto (7-8) and by R. E. (Gene) Miller at Merced (11-12). Both are members of Jimmy Rison's crew. Rison had general supervision and was on hand for both dates, leaving his promotion at Bakersfield in charge of Art Hanson in the interim.

At Modesto, the membership ticket sale was disappointing but a strong door sale prevented more than a slight drop in total attendance and gross. At Merced, thanks to a good member sale, the take equaled last year's despite a polio epidemic that cut kiddie attendance. Both dates were sponsored by Shrine Clubs affiliated with Aahmes Temple, Oakland. A two-day layoff in between was a great break for the show's sightseers, and many took in Yosemite National Park.

A Sunday night opening (15) in Memorial Auditorium, Fresno, followed a Saturday closing at the Merced fairgrounds. Site at Modesto was the Junior College Stadium.

(10) cut attendance at the matinee, but a strong house was on hand for

Cole org drew a full one at the matinee and near capacity at night.

Ward Bros. Set **Northern Dates**

LA CROSSE, Wis., June 19 .---Three Minnesota and Wisconsin Shrine dates covering eight days have been lined up by Ward Bros.' Shrine Circus, it was announced this week by George Pughe and Archie Gayer, owners of the show.

Beginning at Winona, Minn., the show will appear June 20-22 in the local park. This will be followed by appearances June 23 and 24 on the fairgrounds at Rochester, Minn., and June 25-27 on the fairgrounds at La Crosse.

Line-up of acts includes Terrell Jacobs's wild animals, Bill Blomberg's Liberty and jumping horses and ponies, Walter Jennier and his seal, Phil and Bonnie Bonta, Noble Trio; Walter Herod, wire artist; Rollini, Harry Haag's elephant and dogs, Sheik the Wonder Horse, Flying La Vals, Williams's dogs, Hollywood Sky Rockets; Jelly Duke, table rock, and Gurdo, balancer. The concert will feature Beebe Deemer and Her Hollywood Thrill Rodeo and Wild West.

Also engaged are Dave Malcolm. announcer; Al Melgard, musical director and electric organist; Juanita Beck, calliope, and Tom Kennedy and Al Gardner, concessions.

When Cole Bros.' Circus played Ohio territory recently it was joined by Attorney John C. Graham, Butler, Pa., as adviser on new laws passed or adjudicated in Pennsylvania during the past year. He also arranged for the circus to pay Pennsylvania workmen's compensation on a per-day instead of an annual basis. He remained with the show until it played Butler. At that stand Col. Harry Thomas called Graham to the center ring, introduced him as a friend of circuses and had him blow the whistle starting the performance, righted material



The Billboard

CIRCUSES

61

WANTED

Single or Family Acts, Ballet Girls, Workingmen all departments. New Rockford, 24; Jamestown, 25; Fargo, 26; all North Dakota. Stanley, come on. Wire Walker wanted.

BAILEY BROS.' CIRCUS

WANTED For DAILEY BROS.' CIRCUS Help for Fred Brad. Must be sober and

appreciate good treatment. Must join on wire as per route: Elwood, Ind., June 22; Wabash, 23; Warsaw, 24; Elkhart, 25; Sturgis, Mich., 26.

PHONE MEN

Shrine Circus, Fond du Lac, Wis. Programs, Banners and Tickets, Other good Shrine dates to follow. Contact

JOE O'DONNELL

Calumet Hotel, Fond du Lac, Wis., starting Thursday, June 27

WANTED EXPERIENCED AERIAL FLYER-Wire

RB's Return Dailey Bull to Taft

PHILADELPHIA, June 19 .--Little Eva, a 500-pound elephant, the gift of Ben Davenport, owner of Dailey Bros.' Circus, to Sen. Robert A. Taft, Republican presidential candidate, arrived here from Columbus, O., aboard a TWA plane. The stunt earned considerable publicity for the show, including wire services coverage.

First Tour in Four Years

To Conn. Nets

Terrific Biz

NEW LONDON, Conn., June 19 .--Straw houses welcomed the Ringling-Barnum circus back to Connecticut this week after an absence of four years as a result of the Hartford circus fire.

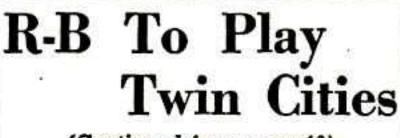
Four turnaway performances were given at Bridgeport Tuesday and Wednesday (15-16) to a total estimated attendance of more than 37,000. Big Show officials said that a new record for the date had been set. Several thousand people were turned away from the final performance for which all seats, including general admission, were sold fully an hour in advance of show time. The opening matinee was delayed about an hour, due to a late arrival.

The show passed the rigid State fire laws put into effect following the circus fire with no apparent trouble. Helen Traubel, Metropolitan Opera Company star, caught the show as the guest of Mrs. Robert Ringling.

Waterbury Big

Waterbury contributed two more turnaway crowds, Thursday (17). Business yesterday (18) at Plainville was good, altho the lot was far from New Britain and Hartford, the centers of population.

Editorials in both The Waterbury Republican and The Bridgeport Post to Minneapolis. Later the park welcomed the circus back to the State | board also okayed it. and their cities.



(Continued from page 46)

nual fete is on and it will cut attendance for the hometown undertaking." He added that the Coronation Ball, set July 30, one of the few events for which admission is charged, "is bound to be hurt."

Declaring that Aqua backers have furnished \$100,000 for this year's festival, Goetting declared, "we can't stand competition from the circus."

Thomas, in telling his side of the story, said the circus schedule is so planned that unless it could come in July 29-30 it would have to forego Minneapolis, a spot the Big One hasn't played in three years.

Vote Unanimous

After hearing arguments on both sides, the Minneapolis city council license committee voted unanimously ly (there were 26 of 29 members present) to allow the circus to come

Montreal Cops' **Thrill Circus** Grosses 150G

MONTREAL, June 19 .- First annual circus of the Montreal Amateur Athletic Association got off to a good start at the Royal Stadium Friday (11) night, with estimated attendance of 11,000 for the opener. Saturday (12) matinee and night shows drew an estimated 24,000. Capacity of the stadium is 22,000. The show, which closed Thursday (17) night, was expected to gross \$150,000 for Montreal police.

The show was put on by the George A. Hamid office under the personal direction of Joseph Hughes. Len Humphries was business manager. Local newspapers gave the show fine coverage, and radio stations were liberal with time. General admission price was \$1, with box seats at \$1.50 and \$2.00. The show ran close to three hours.

George A. Hamid visited the show Thursday (17) night. Rex Billings, of Belmont Park here, caught the show Sunday (13) night.

Line-up of acts:

Display 1. Overture, Joe Basile's band.

Display 2. Laddy Lamont, equilibrist; Bertha and George, novelty, and Shirley Lavall, contortionist.

Display 3. Paul's Trained Mules; Gautier's Steeplechase, dogs and ponies, and clowns with ball-kicking mules.

Display 4. California Queens, aerial act. Display 5. Miss Gladys Gillem and Her Lions.

Display 6. Parker Brothers, acro.; Balzar Sisters, gymnasts, and Kay and Kay, handto-hand.

Display 7. Slivers Johnson and His Crazy Auto.

Two Hannefords, European Display 8. lockeys.

Display 9. Aurele Thomas, high diver. Display 10. Clown parade.

Display 11. Kirk's Dogs and Ponies and Cap-

At Poughkeepsie, Monday (14), the first outdoor stand in New York, the circus drew two turnaway crowds. The unloading Sunday (13) created a traffic jam.

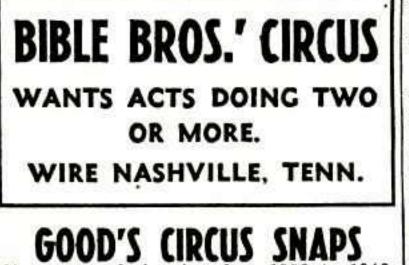
At Upper Darby, Pa., a suburb of Philadelphia, which the circus played the previous week, overflow shows were given on both Friday and Saturday (11-12). The weather was clear and hot.

Trenton Poor

The show garnered poor business at Trenton, Thursday (10), with only a half house at the matinee and threequarters at night. The matinee was two hours late. The night show had to compete with the Graziano-Zale fight, stores which remain open on Thursday nights, Catholic high school graduation and the Patrolmen's Benefit Association which took 1,600 youngsters to a ball game in Philadelphia.

Show officials contended that the show had made Trenton too many times in the last few years.

George Penny, 24-hour man with Clyde Beatty, has returned to Florida and has been replaced on the Beatty org by Ray Smith, who previously worked schools for the Beatty show.



Clear post card size views from 1900 to 1948: Barnum & Bailey, Ringling-Barnum, Sells-Floto, Hagenbeck-Wallace, Cole Bros., Robbins Bros., Clyde Beatty, Dailey Bros., Van Leer, J. M. Cole, Tom Mix, Hunt Bros., Bailey Bros., 40 Horse Team, Bridgeport and Sarasota Quarters, Barnes Wreck, etc. Send 25¢ for catalog and sample view to ROBERT D. GOOD

Allentown, Penna.

1609 Turner Street

The circus, for a \$1,200 fee, will set up on the parade grounds, just outside the Loop.

A two-day stand in Milwaukee, July 24-25, was approved by Milwaukee officials. The show will be set up on the lake front. Contract was negotiated by Al Butler, contracting agent for the R-B org. Deal took a special act of the city council.

Madison Date Changed

MADISON, Wis., June 19 .- Ringling Bros. and Barnum & Bailey has added Sheboygan to its Wisconsin dates, bringing the show in here one day later than originally planned. The new Madison date is Tuesday, July 27. Word is the show will play Milwaukee, Sheboygan, Madison and LaCrosse in that order.

Circus fans are planning a dedication ceremony for the new Truax field lot in connection with the R-B date. Cole Bros. will initiate the site 10 days earlier.

Beatty Inks 5 - Year Motion Picture Pact

HOLLYWOOD, June 19 .--- Clyde Beatty has signed a film contract to make one feature picture a year for the next five years. Deal was made recently with Louis Weiss & Company, independent producers, who will film and distribute the picture.

Features will star Beatty and his animals, Weiss told The Billboard and shooting on the first of the series will begin after the circus returns to Southern California in the fall. Weiss said that tentative plans call for October production.

No details regarding the financial arrangements were revealed but it is generally believed the deal involves a minimum guarantee plus a percentage of the profits. Arrangement, however, is not on an exclusive basis. Weiss indicated, and would allow Beatty to accept other film offers not conflicting with the Weiss contract.

tain Paul's Ponies.

Display 12. Two Adamsons, Swedish equilibrists, and Rosales Sisters, Brazilian perch equilibrists.

Display 13. Capt. John Tiebor's Seals.

Display 14. Adams's Dogs and Alma's Novelty Canines.

Display 15. Clown walk-around.

Display 16. Three Milos, high aerial act. Display 17. Lewis Brothers, mechanical riding novelty.

Display 18. Georgetty Brothers, clowns; Don Francisco, tight wire, and Laddie, comedy ladder.

Display 19. Capt. Paul Lewis's Stallions. Display 20. Bob Parry, comedy trampoline.

Display 21. Capt. Joe Hanson's Elephants.

Display 22. Flying Romas.

Display 23. George Hanneford Family, bareback riding.

Display 24. Lang Troupe, teeterboard. Display 25. Clown finale.

Display 26. Betty and Benny Fox, high aerialists.

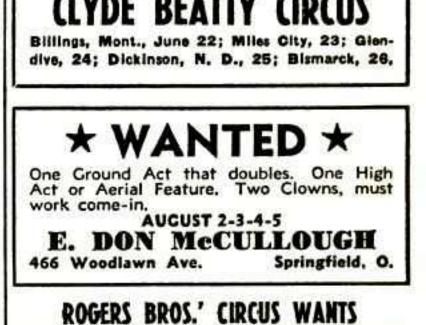
H. Y. Bary Cancels **Belgium Trip Due To Mother's Death**

PHILADELPHIA, June 19.-Howard Y. Bary, currently with the Hamid-Morton Circus, postponed his scheduled flight to Brussels, Belgium, following the sudden death of his mother here June 7 of a heart attack. He plans to make the trip in several weeks, he said, to obtain Belgian permits to bring rare animals to the U. S. from the Belgian Congo.

Last year Bary made an extended trip to the African Congo in search of baby gorillas and okapis, but was unable to import them because he was unsuccessful in securing the necessary diplomatic permits.

WANTED WANTED WANTED **KID BRUCE WANTS HELP FOR** DALES BROS.' CIRCUS

Jeff Kiser or Archie McBeth, wire (all others, wire). No drunks wanted. Best Motorized Circus on the road. Route-Blairsville, 21; Mt. Pleasant, 22; Connellsville, 23; Brownsville, 24; Monessen, 25; Braddock, 26; Uniontown, 28; Cannonsburg, 29; all Pennsylvania; Mingo Junction, O., 30.





WANTED **Bronk and Bull Riders** For July 5. National Park, Bridgeport, Ohio. Other dates to follow. **Col. Chris Church** General Delivery

Bridgeport, Ohio

Copyrighted material

Wanted Calliope Player

For Rogers Bros.' Circus Band. Everett, Pa., June 24; Bedford, Pa., June 25; Somerset, Pa., June 26; Ligonier, Pa., June 28.



Ringling-Barnum

The beginning of our tour thru the New England States started out with a bang when we played to four capacity houses in Bridgeport, Conn. We played next to the fairgrounds in Trenton and the Peaches Sky Revue and the Zacchinis and many others, who were parked on the fairgrounds, paid us a visit.

A hard fought game was played between the midgets and girls, with both sides hitting homers. Score was 22-21 in favor of the girls. There still seems to be some dispute over the score.

Many of the showfolk took advantage of being close to New York and a Sunday off and made the trip there for the day. Fanny and Frank McClosky were kept busy during our Bridgeport stand entertaining friends and relatives from their hometown. Even Quakie made a radio broad-Margie and Linda Lawson cast. joined. Emmerick Mroczkowski celebrated his birthday and gave a party for the younger set on the show. Jeannie Sleeter is on the sick list. Hughie Hart closed the season. Dick Miller and Terry O'Rourke are now in the yellow wagon.

Visitors: Mr. and Mrs. Orrin Davenport, Bill Day, Helen Miller, Mrs. Cartier, Sally and grandson; Ann Simpson's family and daughter, Marcia Ann; Doris Mann Gleason, Madam Jennings, John Kleppinger, Charley Ives, Bill Fussellbaum, Pete Grace, Tommy Reale and Johnny Wyatt.

Backyard scenes: Bobbie Peck showing everyone her dog book, a recent gift from friends. Our electrical department is always one of the first departments to get equipment up and ready for the show. Whitey is counting the days until we will be in California, his home State. Mickey Millette, from the front door, wondering what to do with the Chinese pajamas he won in a raffle by the Sara Circo Club. Ushers and front door men presented Art Springer with flowers. At the rate Frankie Saluto keeps firing his assistants, he will be doing a solo with his rabbit gag.-MARY JANE MIL-LER.

Dressing Room Gossip

Dales Bros.

We again have printed route cards and Charlie Cuthbert's smiling.

Si and Helen Murray celebrated their 32d wedding anniversary. Bill Spake (the poor man's Blackstone) celebrated his old-enough-to-vote birthday by pulling five rabbits out of the hat during his Side Show magic turn. Bill was showered with cigars and bubble gum.

Pic McIntosh pulled a Gypsy Rose Lee during the swinging ladder display and was forced to cut her routine abruptly. Jerry Pressley is now riding menage while her hubby, Kellar, has been appointed big top boss canvasman.

Tommy Bentley and Vivian Reeh's vocalizing, a solid hit in the Wild Life Show Annex, had to be dropped, because of the jealous reactions by Michael, the chimpanzee. They tried to regain admittance to the big top for rehearsals, but union regulations prohibited this, so the practice sessions are held in the dressing room. (P. S.: The actors and actresses are

now dressing in the Annex). Joe Ryan is breaking a beautiful new black menage horse and Mac Mc-

Donald is breaking the baby bulls. Visitors include Harry Shill, former bar act partner of movie star Burt Lancaster currently co-featured with Edward G. Robinson in Universal's All My Sons; Charles Jones, Columbia, S. C. who visited Ted Rae; a contingent of cowboys from the Z Bar Ranch Rodeo who day and dated us in Lewistown, Pa., and the Coriell family en route from Rogers Bros. to Pittsburgh.—GEORGE HUBLER.

Tom Packs

It was hot in Houston.

Cole Bros.

Since Clarence Canary tried to float the bus under that viaduct in Erie, Pa., the Cristiani family is considering putting life belts in the bus. Florie Galt, press and radio advance, is certainly doing a good job. Note to Carl Mote: I read your very interesting letter.

A sleeper jump to the back door in Butler, Pa., gave us plenty of exercise. When we finished working we looked like we'd been doing blackface. Bring 'Em Back Alive Alabama Campbell is back on the show after visiting Chicago, Columbus and Louisville.

Scenes around the lot: Otto Griebling and the writer trying to outdo each other in Akron, showing off the grandsons. It ended in a dead heat. Otto Griebling Jr. getting made up by his father and clowning thruout the show. We wonder if Otto Jr. plans to follow his father's footsteps and take up clowning as a career. Paul Nelson directing spec, ably assisted by Don Beal. Eileen Harold and Tony Concello surprising everyone by walking on the lot in Buffalo and looking like the Siamese twins with their arms in slings after their recent operations in New York.

The Cole and Dailey shows were only a few miles apart when this opera played Buffalo. Needless to say there was much visiting. Huffy Hoffman returned to the show after a siege of illness. Also on the sick list were Pat Scott and J. H. MacFarlan. Ruth Nelson recently celebrated a birthday.

I like the sign on the clowns' dressing room on the R-B show. It reads: "Show dogs allowed, but no children." Visitors: Eileen Harold, Tony Con-

Bailey Bros.

After making a long and somewhat hazardous trip, 950 miles, to by-pass the floods in British Columbia and get into Alberta, the ironic fact was we couldn't go in after all. We received last minute news that most of the roads in there were impassable due to recent heavy rains. Owner Bob Stevens decided to pass it up. This left us only one alternative, to do a little wild-catting or barn storming as it were, for a few days starting with Shelby, Mont., Monday (14). Our trip from Port Angeles Wash., to Shelby was fairly easy. The water wagon went over an embankment and was banged up but still runs. The driver escaped uninjured.

We were routed to go north from Missoula thru Glacier National Park but roads were closed that way, so had to detour thru Helena and Great Falls, thus missing some pretty scenery and adding more miles to the trip. We stopped by several lakes and many of us had our first chance of the season to go swimming. The Izaac Walton Club also was active. Ottis Jones took top honors for most strikes and catches with Frank Ellis second.

We ran into a cold rain at Great Falls but had warm sunny weather all the rest of way. Highlight of the week came in Ellensburg, Wash., Monday (7) where all those who could stopped off to catch the Clyde Beatty show and visit. Thanks to Johnny Cline for seating us in the grandstand.

Unsung hero of our show is Pete Sadowski. He and his crew worked hard on the trip to keep all units functioning. Shreveport Etheridge, our new lot superintendent, also was responsible for getting the fleet thru okay. Altogether it was a nice trip and we enjoyed our week's vacation but we were just a little tuckered out at the end.—RUSTY BADER.

Dailey Bros.

This column received an announcement of the birth of a son to Mr. and Mrs. Eddie Grady.

Streamline Fizzell is doing a good job of loading the train and getting it over the road. Slayman Ali went to Brooklyn to meet the body of his son who was killed in action in the Pacific area.

While we were near Canada, mem-(See Dailey Bros. on page 96)



reliable and no limbsters. Also able to finance self. If you are broke do not answer. Must be ready to start immediately. Write or wire, stating where you can be reached by phone.

JACK MILLS c/o MILLS BROS.' CIRCUS Chillicothe, Ohio, June 22; Portsmouth, 23; Ironton, 24; Jackson, 25; Middleport-Pomeroy, 26; Athens, 28; Marietta, 29.



We have two wild animal acts. Dick Clemens opens the show with his fighting lion act, and Proske's tigers open the intermission. Down the line we go with the Zacchinis' double projectile cannon act, featuring Eggle and Victoria; the Zacchini flying act; the Behees, Clayton, Bob and Dick Anderson; the Idallys and the Repenskys, riding, teeterboard and tumbling; the Wallendas, high wire, high pole and ladder; the Eltons; the White Horse Troupe; Will Hill's elephants; Bill Buschbaum's Liberty horses; the Willys and the Marcuses juggling acts; Francis Hogan and his seals; Johnnie's bears: Walter Guice and his combination bar and trampoline act; Bozo Harrell, Jimmie Davison and Gabby Dekoe; Brownie and his rocket and reducing productions; Joe Lewis, Lew Hershey, Austin Truel, Billy O'Dell, Rube Curtiss, Mike May and Robbie Lewis in clown alley; announcer, Bob White; band leader, Frank Cervone; arena directors, Tom Packs, Ernie Young and Jack Leer.

Wednesday (16), the clowns and the Marcus juggling act gave an afternoon show at the Methodist Hospital for Crippled Children. Those appearing were Brownie, Joe Lewis, Bozo Harrell, Jimmy Davison, Cabbage Dekoe, Billy O'Dell, Austin Truel, Mike May, Rube Curtiss, Robbie Lewis and the Marcus Troupe.

The Sun Suit and Bathing Trunk Club is in full session with Joe Repensky, and Yvette Wallenda having the edge.—DICK LEWIS.

Polack Bros.' Western

The first two outdoor dates, Modesto and Merced, Calif., were a welcome change from the numerous buildings played thus far despite the difficulty encountered with wind and glare. The polio scare in Merced had no noticeable effect on biz, which was terriffic.

The prodigal son, Dwight Moore, returned to his alma mater in Modesto when he sat directly on the campus of the Junior College. After (See Polack Western on page 96) cello, Ben Davenport, Jean the Great Allen, Del Darling, Mr. and Mrs. Pete Daniels, Ernie Storch, Edward Tomezak and son; Harry Phillips, Fred Timon, Crawford Droege, Jack and Robert Harris, Jimmie Hetzer, Fritz Waldron, George Paul, Bill O'Neil, Ray Thompson, Otto A. Zange, Deacon Albright, Mr. and Mrs. Lylse, John McKeone, Myron D. Sandee and Eddie Rooney. — FREDDIE FREE-MAN.

Clyde Beatty

Corvallis, Ore., was the scene of the first fatal accident of the season. John Grady, of the big-top crew, was drowned while swimming.

Portland brought us a four-day stand and plenty of visitors. A party was given by Mel Renick at the home of his brother. Attending were Eileen Marty, Lillian Compton, Clara Lavine, Bunny DeWayne, Sue Staley, Gee-Gee and Billy Powell, Rose and Fay Alexander, Tom Short, Mark Anthony, Bobbie Kay and the writer.

Charles Hilderra and Daryl Davis entertained at the Shrine Crippled Children's Hospital and were rewarded with bouquets.

Alexander Ousmansky, ballet professor at Clark University, Vancouver, visited.

Plenty of the gang could be found nightly at Paul's Supper Club where Lucienne and his boys gave a pleasing floor show and the circus plenty of mention. Milkman matinees would be a pleasure if they were all like the one we made. Mark Anthony, Bobbie Kay and the writer were planed from Portland to Scapoose for a special performance for the Breakfast Hop of the Oregon Sportsman's Pilot Club. We went to entertain but instead were entertained with a grand breakfast and the flight. Our thanks to Walter Fleck.

Sunday in Portland was an occasion for the clowns to visit the grave of Albert Powell. Hugh (Ain't) Lyon, Jantzen Beach, was kind enough to (See Clyde Beatty on page 96)

Hunt Bros.

Show is still encountering rain. C. W. Kimball has joined to play the Hammond organ and Jack Sparrow-, hawk to play cornet. "Diamond Tooth" Ted Lewis recently visited Dave Nimmo. Owen Kartello Boggs broke out with a Graham car at Torrington, Conn. The most popular man in the morning is Leon (Red) Dexter, who runs the grab joint.

Mr. and Mrs. Harry Levine have been enjoying a visit with their son, Charles, who is attending the University of Syracuse, N. Y. He is a grandson of Charles T. Hunt, owner of the show. Tommy Zocco, a former member of the band, and his wife visited the show at New Britain, Conn. Dr. Gainey, New London, Conn, and Sam Prentiss, fans, visited recently. On Flag Day, Tige Hale got out some appropriate music for the occasion. Owen Boggs, who had been playing trombone, had to leave due to illness.

Al Losh, who had to go to the hospital, is coming along okay.-NOR-MAN HANLEY.

Polack Bros.' Eastern

The high altitude in Alamosa, Colo., affected everyone. As the that weren't enough, the mosquitoes came thru the front door in droves.

During the one day off in Alamosa, Rudy Docky, Terry Peers and Elmer Santana rented skis and took off for the largest mountain some 60-odd miles distant. They returned with a roll of film that, when developed, proved them quite the outdoor sportsmen.

During the wire display Cris Del-Ray slipped and fractured a bone in her foot, and Hedy May went right into the act the following show. Now, Chris, convalescing, smilingly reports that it isn't every woman who can see her costumes modeled, and so beautifully at that.

In the same display, a day later, (See Polack Eastern on page 96)



Mills Bros.

Weather has been ideal and we've had visitors galore. Among those noted were Mr. and Mrs. Jerry Burrell, C. H. Droege, Anna Schlitzer; Deacon Albright and sons, Mark and Austin; Karl Knecht, Sam Robinson, Mr. and Mrs. Griffin, Max and Inez White, Doctor Pyle and daughter; Bertie Hodgini, Norman Smith and family, Dave and Pauline Coleman, Mrs. Fred Mohr, Iral Barker, Dade Shirley, Bill Shirskey, Harley Monnett, Ab Jones, Ike Chapman, Floyd Cooney, Fred Young, Terrell Jacobs, George Groft, Harry Parkhurst and Harry Jr., Rev. E. H. Charrington, Byron C. Miller and family, Chester Pearce, Mr. and Mrs. Robert Hodgson and Carol, the Ted Hodgini family, Theodora Nelson, James Hurd and Mr. and Mrs. Harry Mason and Billy.

Newest midway attraction is the elephant ride, promoted by Frank Noel.

New arrivals include Mrs. Robert Mills, wife of our bandmaster: Donna Hancock, sister of Virginia Noel, and Mr. and Mrs. Roy Bratcher.

Brownie Silverlake, Buffalo Ben, Hoot Black, Don Archer, Mary Herrick and Fred Stafford were interviewed over Station WMRN in Marion, O.

Eddie Mason rejoined after being discharged from the hospital.-VIR-GINIA NOEL AND JONNIE MAE SNYDER.

King Bros.

Our last stand in New York State was at Ticonderoga. The lot was about the toughest of the season and the weather was cold and damp. Sunshine greeted us the next day in Newport, N. H., where we Sundayed. Paul Sullivan and Ralph Keniston, of Concord, were on the lot when the show arrived, also Billy B. Van, musical comedy comedian, and Pat Rooney Jr., the dancer.

This is great country for the fisher-

The Billboard

car circus.

Walter L. Main shows.

on his 81st birthday.

rigan is in town."

to sift one word of truth.

ter and A. C. Bradley.

Show.

Optimist is a flat-broke, middle-age

Joe Kelly, former circus clown,

who trouped with the Barnum &

Bailey Circus for 50 years under the

name of Joe Benton, was feted last

week in Moran and Mack's Restau-

rant, Bridgeport, Conn., by friends

Jake J. Disch, billed as Corrigan,

the Cop, sends this department some

samples of his advertising. Ad is a

paper napkin carrying pix of Cor-

rigan and labeled "a crying towel,"

with the added note, "You will have

no use for this while Clown Cop Cor-

Really accomplished side show talker

The Eagle Hotel, Concord, N. H.,

was the mecca for many show people

recently when King Bros. played

Concord. Noticed in the lobby were

Floyd King, Mr. and Mrs. Harold

Rumbaugh, Paul Sullivan, Ralph

Keniston, Howard Bary, M. C. Car-

Sam Lexier, Regina, Sask., busi-

ness man, addressed a recent meeting

of the Regina Rotary Club on his

early experiences in show business.

He was with the George Primrose

Minstrels, the Big One, Hagenbeck-

Wallace, and Buffalo Bill's Wild West

Clever amateur on a circus is a swinging

ladder gal who isn't too proud to accept

is one from whose openings it is impossible

character who thinks he'll yet own a 60-

CIRCUSES

panther captured in South America

UNDER THE MARQUEE

Circus business was well represented around the Atwell Luncheon Club table in Hotel Sherman, Chicago, last week. Breaking bread at the same table were Paul Eagles, Clyde Beatty general agent; R. M. Harvey, Dailey Bros. general agent; Ed Hiler, contracting agent for Cole Bros., and Omar Kenyon, promotional director for Hamid-Morton.

Mrs. Ben Davenport, wife of the owner of Dailey Bros., is in City Hospital, Lockport, N. Y., where she recently underwent an operation.

Dignity is what most old-timers worked for instead of money.

Jarmes Bros.' Circus, Glen Jarmes manager, had a full house in the afternoon and straw at night in Postville, Ia., reports A. S. Burdick, fair secretary.

Earl Shipley, who recently wound up his season with the Orrin Davenport Circus, reports that he will join Jimmie Lynch's Death Dodgers at Crosby, N. D., June 24. Shipley was with the Lynch org last year.

Trouper who says, "My personal habits are nobody's business," doesn't understand circus managers.

Mrs. Katie Edwards, 532 San Filip Street, Houston, mother of Homer Smith, also known as Wonder Smith, is seriously ill and is anxious to hear from her daughter, last heard of with Rogers Bros.' Circus.

Adolph and Mary Delbosq have returned to Sarasota after Havana appearances with their musical horse, Serenado. They plan to work parks and fairs before joining a Polack Bros.' Circus unit.

and three trained sea lions. The Spillers operate the sea lion college in San Francisco. seen since his days on the Christy and

> Jimmie Long, who for many years was on the No. 1 advertising car of Ringling-Barnum and up to several years ago banner squarer on the R-B brigade, pens from Brattlesboro, Vt., that he saw the closing performance of the show in the Boston Garden. He describes the performance as "the best ever."

> Burried deep in the files, but not too deep, are the reports of the '30's, which are always handy to prove that business could be worse.

> Cal Thompson suffered a leg injury at White Horse Ranch, June 3 when the horse he was riding and the one ridden by Ruth Thompson started to fight. Thompson, in an effort to separate the horses, was bitten on the right leg. He was taken to the hospital at Lynch, Neb., for treatment.

> Bert and Corinne Dearo opened their outdoor season for the Gus Sun office at the Jewett, O., firemen's celebration. They are now at Buckeye Lake Park, Buckeye Lake, O., and will be there thru July 2 with their cloud swing and wire acts. Following the Buckeye Lake date, they will start fairs for the Gus Sun org.

> Circus inventions may do wonders, but they never excite workingmen until they get guarantees that they make lumber toting and sledges obsolete.

> Joe Masterson advises that the Circle M Rodeo, Hugh and Beulah Muster, owners, experienced good biz at Steubenville and Cambridge, O., first week in June. New arrivals are Stan and Polly Ensley, Johnny Main, Chief Red Hawk; Bob Pence, who handles the mike, and Doris Jean Gramig, of

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men. The mountain rivers and lakes are famous for trout. Napoleon Reed has been serving fish every day since we hit this section. So far, Bennie Cristiani and George Chamberty are battling for top honors in the fishing department.

L. D. Hall, superintendent, returned from a trip to Northern Maine. At Littleton, N. H., Kenneth Van, Northville, N. Y., was on the lot when we arrived with a load of stakes and extra side poles. The Vans have been furnishing tented shows with stakes and poles for more than half a century. A. C. Bradley returned at Littleton from a trip to Augusta, Me.

Recent visitors: J. J. Crowley, J. M. Brown, Richard J. McGarrity, Ernest Hill, Thomas Hadley and Joe Hunter, all circus fans .- BILLIE BURKE.

FOR RENT-FOR SALE ONE FEMALE INDIAN ELEPHANT

Tame, gentle, about 7 feet tall Age approximately 15 years

CIRCUS EQUIPMENT CORP.

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WANTED CIRCUS

For Labor Day. Large, well populated area to draw from.

TERRA ALTA JR. CHAMBER OF COMMERCE Terra Alta, West Virginia

WANTED Horse Roper at once. Wire or write PETE or ANN GLADE

BOX 12, WASTA, S. D.

Brightest memory of a boss canvasman's life is that morning when he woke up to find a full canvas crew on hand.

Mr. and Mrs. Ernesto Cristiani will leave their Sarasota home shortly to visit the several circuses with which their children are trouping. They expect to catch the Ringling, Cole Bros. and King Bros. circuses.

Matt Saunders, at one time press chief for Buffalo Bill, and now city manager for the Loew Theater chain in Bridgeport, Conn., found many friends on the Big Show when it played there.

Most billposters look like guys who will give an opposition show's biller a breakbut they're wise to one another.

Jack Knoll, high act, visited in Chicago Thursday (17). He opened June 21 at State Fair Park, Milwaukee, for a one-week stand. He recently closed an engagement at Lake Contrary Park, St. Joseph, Mo.

When Cole Bros. played Lorain, O., the Boston Store displayed the miniature circus, owned by D. C. Smith, in its window. One of the large wagons in the minny circus was built by Joe W. Taggert, of Rockford, Ill.

Prohibitive licenses never hit a hamlet until it thinks it's big enough to be worthy of a big show.

Crawford Droege and John H. Harris, Dunkirk, N. Y., were on hand when Dailey Bros. played there. Harris reports visiting with Butch Cohen and Walter Powell. Mills Bros., according to Harris, will play Dunkirk July 14.

Vern and Aileen Westlake and Anne Nightingale, wire walkers and jugglers, caught R-B when it played Washington. Westlake also visited with Arthur Burson, whom he hadn't

professional weekly pay.

Emmett J. Farley, retired musician, Indianapolis, motored to Noblesville, Ind., June 11 to visit Mills Bros., and his old pal, Robert Mills, bandmaster, whom he had not seen in 28 years. He was entertained by the Mills brothers and saw the evening performance.

William H. (Bill) Green, press agent for Polack Bros.' Eastern Unit, recently was the subject of a feature story in a Colorado newspaper. Green, in sending in the clipping, neglected to tell what paper it was. Best guess is that it appeared in the Grand Junction, Colo., paper.

One of the first things that a beginner learned in the early days was that anything poking him in his ribs was the governor's cane.

Judy Spiller, sea lion trainer, arrived in Mobile, Ala., June 10 aboard the Waterman ship, Monarch of the Seas, from Puerto Rico. She brought with her 14 wild monkeys, a black



Caledonia, Minn., 24; Winona, 25; Wabasha, 26.

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The Billboard

64

CARNIVALS Communications to 155 No. Clark St., Chicago 1, Ill.

STRATES, WOM LICK WEATHER

Gross Up, Net Down Strates gross \$12,000 ahead

sof '47 despite bum weather -new dates prove good

NEW YORK, June 19.-James E. Strates, owner of the shows bearing his name, this week revealed that his org was considerably ahead of last year in gross, despite a long run of bad weather. The usually reticent Strates was prompted into revealing increased grosses because, he says, of published reports of bum business thruout the East. Strates, who scored a red one in an April preem in Washington, has had ample time to sample the territory.

Strates was careful to point out that a bigger take didn't necessarily mean more profits. As a matter of fact the net is less, Strates says, due to increased transportation and other costs.

"We have had our share of bad weather, which has naturally affected attendance and grosses, but from the business garnered while combating rain and mud, I feel safe in saying would have had one of the best spring seasons since the boom days, had the weather been normal," Strates said.



MR. AND MRS. ROBERT MURPHY are pictured following their wedding June 6 in the Dunnellen, N. J., home of Mrs. Dorothy Carlson, a former trouper. The bride, the former Dolores Seachrist, a cookhouse employee, and her husband, a concessionaire, have been associated with the World of Mirth Shows for many years. About 150 associates attended the ceremony and reception.



Not Backing Away

CHICAGO, June 19 .- M. G. Stokes, agent for W. R. Geren's Mighty Hoosier State Shows, writes the outdoor editor regarding the letter written in The Billboard (May 29 issue) by Joe Fontana, general agent of the L. J. Heth Shows. Fontana wrote that the carnival business is off 40 per cent.

Here's what Stokes has to say on the matter:

"I agree, in part, with some of the statements but not entirely. Everybody in this business knows, or should know, that conditions are not like the boom days, even in good weather. This org just ended its seventh week (the letter was written May 29 from Paris, Ky.) and we had plenty of people behind a 20-cent gate. Even tho we have reduced our ride prices to 15, 20 and 25 cents, our ride gross is off, even in repeat towns played so far this spring.

"We disagree with Joe Fontana regarding his statement that people are backing away from 25-cent rides. They might back away on his show but not on this one. We operate 15 to 25-cent rides, the two top rides going at a quarter. Our experience to date shows our two quarter rides are pulling more people than the others that go for 15 and 20 cents. "Last week a show played 18 miles from us, behind a 20-cent gate and with no free act. Kiddie rides went for a quarter and the others higher. That show apparently did okay and the manager was quoted as saying he had no intention of reducing ride prices. "As stated before, Geren has reduced his prices but does not intend to go below a quarter on his major rides. With the Zacchini cannot act with us for the season we can't do anything else but continue to play behind a 20-cent gate.

Stokes Says Folks Bergen Biz From 25-Cent Rides Wet But Okay

June 26, 1948

Back-end strengthened with added power-switch made to fluorescent lighting

By Jim McHugh

ELIZABETH, N. J., June 19 .- Held over for a second week in an effort to beat the rain and wrap up the kind of a gross that this date is good for, Frank Bergen's World of Mirth Shows was still bucking the elements, but doing okay in spite of them. The layover served a dual purpose in that it made it possible to catch up with long-delayed renovations.

The weather has undoubtedly resulted in cutting attendances and grosses. There is no way of gauging what business might have been done, since the org hasn't had a really good week of weather to date. However, it has managed to rack up several healthy grosses, indicating that only good weather is needed for a banner season.

Bergen has added considerable power to the back end since his May preem in Richmond, Va., and in accordance with plans outlined at the time.

Plant Show Good

Gross Up 12G

"Following a week of rain and ankle deep mud in New London, Conn., our books showed to date that our gross was \$12,000 above the same period in 1947. Saturday night there despite rain and a wet lot, our attendance and gross were far above expectations.

"The following week at Pawtucket, **R.** I., with ideal weather prevailing our gate attendance was terrific. All shows grossed heavily. The rides didn't do as well as they should have, considering the people they had to play to, but that was likely due to the fact that we were showing in an amusement park area and folks are used to exceedingly low ride admission.

"There is no need for panic. We've been thru it all before," Strates added.

New Territory

Uncredited, but probably responsible for his success to date, was the choice of new territory for this season. The Strates org went into Connecticut, Rhode Island and Massachusetts, where it hadn't shown in many years. It was also the first big show in.

The shows managed to lick the rain again in Fall River, Mass. Closing Saturday (12) gave the midway its best matinee in several weeks and a bang-up night crowd and business that balanced the books nicely following three days of rain. The first two days, aided by good weather, indicated a big week.

With the fair season only a few weeks away the renovation of shows and rides has been started. James Yotas Sr. is putting the finishing touches to the new Harlem Boogie front. New canvas for Rita Cortez's South American Revue and the Harlem Show will be delivered before fairs.

Earl Truax and his son, Donald, purchased Warren Murphy's Penny care of other business interests.

KALAMAZOO, Mich., June 19.-Showing here on the North Burdick Street grounds, the Happyland Shows opened Monday (14) to excellent business and it continued, when the weather was okay, thruout the week. Org came here following a two-week stand in downtown Pontiac, Mich.

The Pontiac date, an annual festival sponsored by the Elks, was off the first week from previous years and the second week's business nosedived, due to weather and the announcement of the layoff at General Motors.

The Teeter Sisters, free act, received orchids for their co-operation 'We will have to be content with busi-(See Happyland Opens on page 80) 'ness as it was before those days."

"Yes, the lush days are definitely over. As our friend, Fontana, says,

Fire Hits Sally's Show, But It's on Sked; RAS Biz Up

EAST PEORIA, Ill., June 19 .- Fire of undetermined origin destroyed some scenery, the back end and part of the mid-section of the Sally Rand show top on the Royal American Shows here Tuesday (15). But at 6 p.m., six hours after the blaze started, the show was ready to go. Sally Rand herself headed the efforts to ready the tent and prepare makeshift scenery so the unit would be ready on time. In this she received volunteer assistance from members of other shows with the RAS and from the org's staff. By

ingenious use of materials purchased here, she contrived to frame attractive scenery. Thru the aid given by Royal American staffers and the hastilyacquired supplies, the holes in the top were covered in ample time for the first night show.

Order New Canvas, Scenery

In Chicago at the time, Carl Sedlmayr Sr., RAS owner, immediately ordered new canvas to replace the burned-out section of the top. And (See Sally Goes On on page 84)

Ace Turner Joins Page

JACKSON, Tenn., June 19.-W. E. Page, owner of Page Bros.' Shows, announced here that Ace Turner has Arcade. Murphy is leaving to take joined the Page org as assistant manager.



CHICAGO, June 19.-Cold nights held down the grosses for Al Wagner's Cavalcade of Amusements this week in its stand at suburban Norwood Park. However, in the first week-end (12-13) at the location the shows did nice business, getting a surprisingly good play Saturday (See Cold Hits Wagner on page 84)

The power among the girl shows is centered in Elaine Kirby's Club Ebony Revue, produced and staged by S. H. Dudley. Altho operating under a hefty nut, the unit is more than holding its own, despite the fact the weather breaks are few and far between.

Starring Elaine Kirby, vocalist, the unit personnel includes Eddie Rector. dancer; Sam Rhodes, comic; Eddie Crawford and Doloes, ballroom team; Smithy and Dotty, song and dance comedians; Thaie, exotic dancer; chorines Delors Sheton, Bette Brisbane, Elizabeth Dickerson, Ann Dixion, Camelita Barts and Emily Hamilton, and the Jimmy Evans ork. Dave Wiles is company manager.

Joe Sciortino is still experimenting with production in the presentation of his Vanities, a well-peopled unit operating on a \$2,000 weekly nut. The show is beautifully framed with a new top, elaborate stage settings and costumes and a new front only a week or two from completion.

Rodeo-Wild West

Ray Hinckison and his Circle H Rodeo-Wild West Show joined here. The org carries nearly 30 head of stock and is presented in an arena measuring about 200 by 75 feet. Circus blues are erected on one side and the stock corrals and chutes are located at each end.

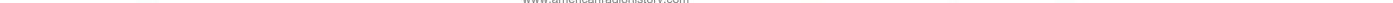
The show is framed to win dough, particularly at fairs, providing-and it would have this problem with all of the bigger Eastern shows-it can always get enough space to be presented right.

Glen Porter's Side Show is the most attractive he has ever framed, and he has had some mighty fine ones in the past.

New Lighting

An all-over change from neon to fluorescent lighting is under way and near completion. The new lighting will be incorporated in special 18inch pylons which Bucky Allen, con-(See Bergen Biz Okay on page 80)

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REFRESHING

COOLING

65

Our Operators Report: The 'Polar Pete' **Snow Cone Machine** is A REAL **MONEY-MAKER**

- On locations everywhere, the new exclusive "Polar Pete" Snow Cone Machine is proving itself a bigtime moneymaker. Don't take our word alone when we say you can earn 900% profit with the "Polar Pete" Snow Cone Machine. Here are the reports from just three of our operators. Here are the facts:
- Columbus, Ohio-One operator reports Snow Cone sales worth \$35 in just 21/2 hours of operation in the Columbus Zoo.
- Kennywood Park, Pa.—\$165 gross sales of "Polar Pete" Snow Cones in one half day of operation.
- Dallas, Texas—A small neighborhood movie theater reports a net profit of \$115 per week in Snow Cone Sales.
- BEAUTIFUL CABINET—will decorate even the finest location!
- RUSTLESS—aluminum and stainless steel used throughout!
- REAL SNOW—from the patented ice shaver . . 250 lbs. per hour!
- ICE STORAGE—100 lbs.—two removable pans in bottom of cabinet!
- LOW OPERATING COST—motor and one light globe-110 V. 60 cycle, A/C!
- COMPACT—30" wide, 20" deep, 60" high. It fits almost anywhere!

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WANTED for the Biggest 4th of July Celebration in Idaho, Wendel, Idaho, and Balance of Season

CONCESSIONS-Everything open except Palmistry. No flats or grift.

SHOWS-10-in-one, Snake, flashy Girl or any good clean Grind Show except Motor Drome.

RIDES-Rolloplane, Octopus, Spitfire or any non-conflicting Thrill Ride. Rent: 30 per cent.

HELP-First class Wheel Man. Drunks, save stamp. Contact

ROSS KEELER

As per route or 4142 N. 20th St., Phoenix, Ariz.

MATTHEW J. RILEY ENTERPRISES WANT SHOWS

Rides, Octopus, Rolloplane, Ridee-e or any major ride.

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Want Concessions: No Wheels or Roll-Downs. Must work for 10 cents. Week of June 28 to July 3d, 19th and Cheltham Avenue, City Line, Philadelphia Firemen's Fair. July 5th to 17th big celebration, Chaillfield. Philadelphia, Pa. June 21st to 26th, Barrenhill, Pa. Address

MATTHEW J. RILEY, Cinton Hotel, Philadelphia, Pa.

WHALEN & RILEY SHOW

Wants for Opening Spot-Wynnewood, Okla. Then Big Fourth of July Spot, Mountain Park, Okla.

Can use Scales, Fishpond, Clothespin, High Striker, Bumper, Bingo, Penny Pitch, Hoop-La, Long or Short Range Shooting Gallery, Ice Cream, Pop Corn, Snow Cone, small Grab Outfit or any Shum Store that does not conflict. Any Show with own transportation. Louis McNeece, can place you. All Wires or Letters to

> ED WHALEN WYNNEWOOD, OKLA.

WANTED

CHECK

THESE

FEATURES

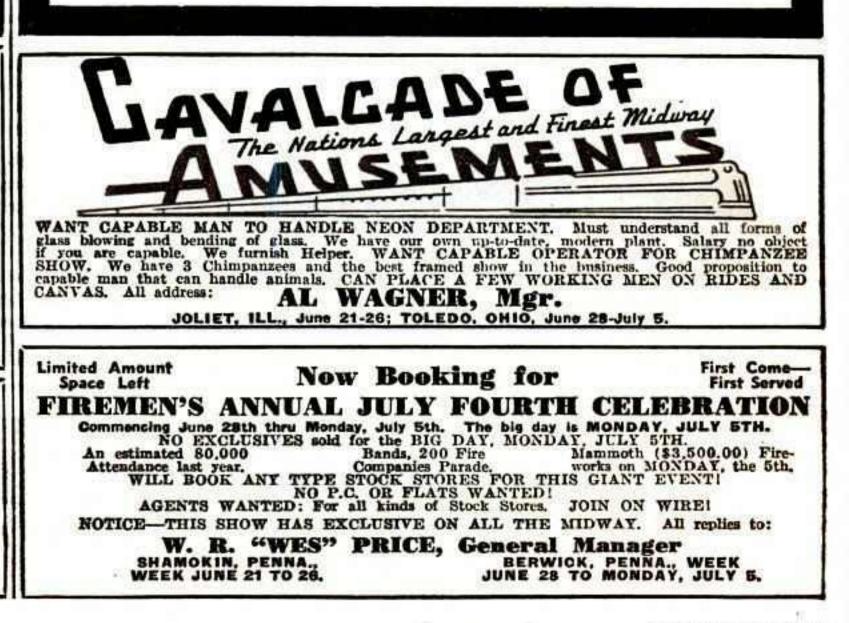
FOR THE GREATEST PROMOTIONAL FAIR IN THE SOUTHWEST

Eats and Drinks, Demonstrators, Novelties for the independent midway. Will place few in exhibit Tents with choice locations. Interested in booking grandstand show with own tent or sidewall and canopy. 50,000 attendance last year. 100,000 expected this year. Quarter million people to draw from. Giant television show; Parades; Agricultural and School Exhibits. Wire, phone or write.

R. W. TOMMY STEVENS, Manager

HEART O' TEXAS FREE FAIR & EXPOSITION

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CARNIVALS

The Billboard

June 26, 1948

MIDWAY CONFAB

L. R. Lewis is with Johnny O'Conners on the bowling alley with the W. G. Wade Shows.

Season's big break, according to ads, are the two 4th-of-July celebrations in one year.

Rita Raye and J. Montello have left Jones Greater Shows and are with the United States Shows.

George Landsaw, formerly with the Lee Becht Shows, is now bar manager at Tiny Cove, Cheviot, O.

Worst part of telling beginners about the early-day hardships is that the job is never finished.

Royal Crown Shows have been awarded the contract for the Dyer County Fair, Dyersburg, Tenn., week of September 20.

Jerry King, at Club Jewell Box, Miami, for 18 weeks, is with Imperial Exposition Shows as Nina George Side Show attraction.

Side show openings always sound good to natives until some uncouth person, coming out, blurts out the truth.

Forrest C. Swisher is with the Parade Shows, having percentage ball games, skillo and lead gallery. He reports biz fair but off from last year.

E.C. (Albert Slim) Edwards, who had the Western Show with Bill Lynch Shows, St. John, N. B., this season, has added a Gorilla Show.

Fortunately showmen don't have to

Jerry Fransee and Marlin Zorn, Detroit, attended the birthday party of Mrs. Jack Gallagher at Dundee, Mich. Mrs. Gallagher is owner of Playland Amusement Company.

In these days of curious art, one can't tell whether the Posing Show gals are posing or suffering from fallen arches.

Pinky Pepper is readying a Jungle Show, with an all-chrome front, for the fair season. It will be operated by Bobby Fransee. Louis-Louise, annex attraction, will continue in the Side Show on L. B. Lamb Shows.

Cletus and Shannon Danley have taken over novelty and other concessions on the Detroit & Cleveland Navigation Company's steamers on the Great Lakes, operating under the name of Danley Concession Company.

In midway business no one ever notices that the head of a show's legal department isn't a lawyer.

Mrs. Norma Easdale, wife of J. D. (Don) Easdale, legless drome rider in George Murray's Thrill Arena on the James E. Strates Shows, joined him in Fall River, Mass., after visiting relatives in Wichita, Kan.

Bankrolling a concession is a business deal in which the amateur can get as far behind as the professional.

Owner-Manager W. E. Page, of the Page Bros.' Shows, was in an automobile wreck Sunday (13) at Columbus, Tenn., while en route to Franklin, Tenn. No one was hurt, but his car was badly damaged.

Among the wonders of modern science





66

ETC. By all means cash in on the big pop corn

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DRUG STORES

BUS STOPS,

CORNS

business with an Excel, the only low priced big popper on the market. We set you up in business with corn, seasoning, bags, etc., all for \$121.90.

Write Us for Our Amazing Offer

INDIANA POP CORN CO.

MUNCIE, IND.

-INSURANCE-

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175 W. JACKSON BLVD.

CHICAGO, ILLINOIS

PRO DEPARTMENT OF A PARTY OF



As the natives of the jungle prepare them. White native and others. Female heads with long hair, prepaid \$8.00; Male heads, prepaid \$6.00. Many other manufactured attractions: Wolf Boy, Fish Girl, Ape Boy, Cannibal Heads and Boy. Bodies, Shrunken Bodies, lifesize Mummles and Bodies. Attractions made to order. Write for Prices and Photos. TATE'S CURIOSITY SHOP 5240 EAST VAN BUREN PHOENIX, ARIZONA

SHRUNKEN HEADS



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The Billboard

CARNIVALS

67

UP GOES THE PRINT ORDER

close the last form earlier.

further notice



June 29th to July 7th inclusive. CLARKSBURG, WEST VA. Auspices Police Dept. at Fairgrounds.



68 CARNIVALS

The Billboard

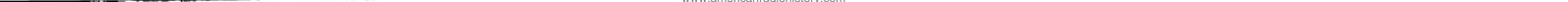
June 26, 1948

Mich., and will go on the road for | home Wednesday (16), with 150 1 PUNKS and 6 CATS other fairs and celebrations. guests attending. Frayne is now general agent for the Joyland Midway WANTED WANTED Packed as tight as a rock, and beautiful with Attractions and his wife is office man-Raynell, who has the Girl Show on that new look. Flash and colors galore. ager of the Michigan Showmen's Asthe Cetlin & Wilson Shows, writes PUNKS FOR CAT RACKS SIDE SHOW ACTS \$77.00 sociation. that business on her show has been 15 In. tall, immediate de-livery. Per doz. excellent the last few weeks. Fire Eater, Sword Swallower, Ticket Sellers. Sign of good business on the 4th of July SIX CATS Packed \$7.50 George, who was with us at Laurel, Miss., -Solid. Ea. may be accurately measured by the in-An invitation is extended parties come on. Girl for Bally. Salaries guaranteed. passing thru Pikeville, Ky., to visit creased amount of adoration extended by a Immediate Delivery: Curley Burke, of Mighty Page Shows, guy to his wife who runs a ball game. PRINCESS TINY & STAN WRISLEY #1 PENNY PITCH BOARD who is recuperating from gunshot \$60.00 5 color job, beautiful finish. wounds. c/o TURNER BROS.' SHOWS Members of the W. C. Kaus Side Complete ... North Chicago, Ill., this week; Show and Girl Show were guests re-Still Coing Strong! Olney, Ill., to follow. cently at the Beers-Barnes Circus. That Chinese girl who hasn't eaten in \$50.00 HOOPLA BOXES Those present included Bud Valier, nine years would be a good catch for any 3 sixes for 7 rings. Per set of 30 Karl Alzora, Bob Ulric, Biletza Niside show—especially for one that's only 3 LEG BOTTLE STANDS. EA. \$15.00 Fong, Danny McMannee, Tobin Sterfeeding until fair time. Bicycle Tire all the way around. ling, Jackie Lynn, Helene Richards, SUNFLOWER STATE SHOWS Paul West and Don Carvello. A party WOODEN BOTTLES. EA. \$1.75 Dusty Rose has the Minstrel Show was given for the Beers-Barnes folks band on the Mighty Page Shows for at the Club Royal, Charleston, W. ALUMINUM BOTTLES. EA. \$1.75 the third season. Pocketbook Harris WANT Va., following the night show. is in charge of the show and reports For Crawford, Nebr., Big 3 Day Rodeo and Extra fine cast. Fireworks Display, July 3-4-5, and for balance good business. \$20.00 of season. NUMERAL DICE GAME 'What do you boys want?," asked a man-COOKHOUSE OR GRAB, DIGGERS, FLOSS COOKHOUSE OR GRAR, DIGGERS, FLOSS AND STOCK CONCESSIONS OF ANY KIND, I WILL PLACE YOU, Will put you in 15 Fairs and Celebrations, starting July 3, ending in November, Remember, this show plays the cotton spots in West Texas in the fall, WANT GOOD, SOBER BANNER MAN who can post paper, OUTOPUS FOREMAN, HELP ON SWING, MIX-UP and KIDDIE CARS, OPERATOR for FUN HOUSE, Butch Goff, would like to hear from you. We are in the money now, Wire or come on, Address: Mrs. Betty Hendricks, executive of ager of his workingmen gathered around Complete with sponge rubber playing surface, point chart, dice cup and 8 numeral the Mighty Page Shows, recently celethe office wagon steps at 11 a.m., proving dice. Complete. brated her 24th birthday. Twenty that he hasn't been coming onto the lot **7 VARIOUS HOOP GAMES** guests were entertained and Betty's before noon for two seasons. husband, Pete, gave her a new 28-Write for Catalog. foot trailer and a Cadillac. Jose Borges Villegas, co-owner of **RAY OAKES & SONS** Coney Island at Caracas, Venezuela, BROOKFIELD, ILL, Phone: Brookfield 7624 **BOX 106** Mr. and Mrs. Mac Findley are with C. A. GOREE, Mgr. and Frank Manzur are reported en Bridgeport, Nebr., this week the International Shows, their second route to the U.S. to secure outdoor season. While in Junction City, Kan., attractions for Villegas Park, as well their son, George, took delivery on a as attractions for his park in Maranew 25-foot tandem Griffen Spartan caibo, Venezuela, and two traveling WILL BOOK WANT house trailer. He is night watchman, carnivals. Villegas, associated with has charge of stock and lumber trucks Samuel Bakerman, said the popularity SHORT RANGE GALLERY AND AGE and has one concession on the org. of American acts has convinced him For this spot and balance of season, Charles Ticket Seller, Talker and Grinder, also he needs more of them. Thompson wants Agents for Hanky Panks. Can two Girls for Girl Show and Posing use Help for all Rides. Manager who is never sociable with his **Utah Exposition Shows** Show. Patsy Lacey, wire, come on. people may build up a reputation of being Well-preserved old-timer is one who a stern character, but not as a guy worthy would like to live the hardships of early-Write or wire: H. L. SEIFER, Mgr. of cutting up a jackpot with. day trouping over again-provided the FLAGSTAFF, ARIZONA, June 26-July 5. F. W. MILLER chambermaid he met in Apple Knocker, Carnivals were the subject of a Va., hasn't aged. c/o WADE SHOWS nostalgic piece in the staid New York Times Tuesday (15) which required Marion, Ind., June 21 to 30. Mr. and Mrs. Don Lorenzo, of the



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CARNIVALS 69

UP GOES THE PRINT ORDER

Increased demand for The Billboard requires longer press runs, and in order to maintain present train schedules and the earliest possible delivery, we must close the last form earlier.

Therefore, commencing with our June 5 issue and continuing thereafter until further notice

Final closing time for late show ads will be SUNDAY NOON (Eastern Standard Time)

If you mail any ads after Wednesday be sure to send them **Special Delivery Direct to** THE BILLBOARD PUBLISHING CO. 2160 PATTERSON ST. CINCINNATI 22, OHIO



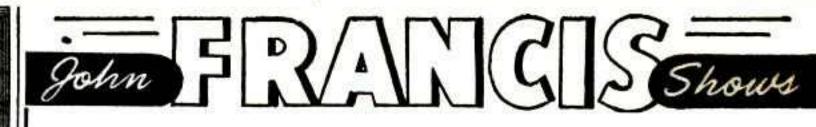
WANT NOW FOR POLISH-AMERICAN VETERANS' FOURTH OF JULY CELEBRATION

ON THE SHORE OF LAKE ONTARIO AT OSWEGO, N. Y. SHOWS-Monkey or Chimp, also MECHANICAL SHOW. RIDES-Pony Ride and Train. CONCESSIONS-Grind Stores that will work for MERCHANDISE, AMERICAN PALMISTRY, PENNY ARCADE, PHOTOS, NOVELTIES and JEWELRY. Sam Levy wants experienced STOCK WAGON MAN, must be capable.

RIDE HELP-RIDEE-O Foreman, \$75 per week if you can handle this ride. Also Ride Superintendent that understands all rides and can handle help. We can always place SECOND MEN on all rides and useful Show People all departments.

Replies to REGIONAL MARKET SHOWGROUNDS SYRACUSE, N. Y., now; OSWEGO thru July 5th.





WANT RIDE HELP ON 12 MAJOR RIDES

Will Book a Few Clean Concessions That Work for Stock Darien, Wis. (Big American Legion Celebration), June 23-July 1: Monroe, Wis. (Biggest July 4th Celebration in Wisconsin, on the fair grounds), July 2-5.

> All address -**JOHN FRANCIS, Mgr.** As per above route

P.S.-Have a few extra Rides which I can book at fairs, celebrations and picnics in the State of Wisconsin.

GREAT SUTTON SHOWS

CAN PLACE FOR THE FOLLOWING BIG MONEY JULY CELEBRATIONS IN IOWA

Elkader, Iowa, July 1-6 (celebrating 4, 5 and 6); Williamsburg, Iowa, July 8-9-10; followed by Tipton Homecoming and Fish Fry, downtown, on the streets; Belle Plaine, Iowa, Homecoming and Ox Day Celebration, downtown city park; then 4 outstanding bona fide lowa county fairs through the month of August: then the cotton country for our banner route of proven Mississippi fairs.

OCTOPUS, SPITFIRE, LOOPER, CATERPILLAR OR ANY MAJOR RIDES NOT CONFLICTING. CAN ALSO PLACE KID TRAIN AND BOAT RIDE. (High Pockets Lindsey, contact me at once. Geechee Gable, come on.)

Knockers and agitators, stay where you can light. We are rid of ours and do not intend to carry any more.

CAN PLACE BALL RACKS, FISH POND, CLOTHES PIN PITCH, CORK GALLERY AND WONDER BAR. ALSO EAT AND DRINK CONCESSIONS.

Can place First and Second Men on all Rides. Contact

F. M. SUTTON JR., Great Sutton Shows

Sigourney, Iowa (downtown, on the streets, all this week); then per above route

CARAVELLA AMUSEMENTS

NEW KENSINGTON, PA., NEXT WEEK

Cook House or Sit Down Grab, Photo Gallery, Bumper, Hoop-La, Bowling Alley, Lead Gallery, Cook House of Sit Down Grab, Photo Gallery, Bumper, Hoop-La, Bowling Alley, Lead Gallery, Cigarette Gallery and other legitimate Concessions. Want Agents for Ball Game and Penny Pitch, man and wife preferred; must be sober, no drunks. Playing best spots in West Virginia, first in in all towns. No racket. No gate. This week, Scarbro, W. Va., first show since 1941; week of June 28th, Ansted, W. Va., uptown location; week of July 5th, Clendenin, W. Va., 4th of July Celebration on the streets—this is an oil town, should be the best spot of season. All joining now will have preference of location at Lilly Reunion. Nothing too big for this reunion and no ex. at this spot. 150,000 people to play to. All address: WILSON GREATER SHOWS Want Photo Gallery, Short Range or any Concession that does not conflict. We carry only one of a kind. P. C. open. Want Agents for Swinger, Country Store, Darts, Penny Pitch. J. S. BULLOCK, as per route Long season south, closing in Arizona in November. Have one of the best Fourth Celebrations in the West, Steamboat Springs, Colo. . LOYD WILSON * * Craig, Colo., June 22-24; Hayden, Colo., June 25-27. XPOSITIO S CANVASMEN WANT WANT WANT WANT CAN PLACE GOOD BOYS ON GIRL SHOW AND POSING SHOW TOPS. FOREMEN FOR FLY-O-PLANE AND TILT-A-WHIRL. MUST DRIVE. SHOWS-MECHANICAL, MOTOR DROME, HAVE GOOD PROPOSITION FOR SIDE SHOW. FAIRS START IN JULY. If you drink, don't answer. If you like good treatment and sure pay, contact: P. A. Davis wants Girls for Girl Revue. Pop Wilson can place Cook House Help. Address: RAYNELL KANKAKEE, ILL., this week; then MT. VERNON, ILL., BIG JULY 4TH CELEBRATION IN CITY PARK. c/o CETLIN & WILSON SHOWS Charleston, W. Va., until June 26; then Clarksburg, W. Va. HARRIS UNITED SHOWS American Legion Jubilee, Kingfisher, Okla., week June 28th, with Crescent, Okla., Lions' Club JOE STARR SHOWS 4th of July Celebration, week July 5th. Parades, bands, fireworks, free acts, cash drawings. Worth coming miles to play. coming miles to play. CONCESSIONS—Custard, Ice Cream, Novelties, Hi Striker, Photos, Coke Bottle, Darts, Fish and Duck Pond, Root Beer, Juice, Lead Gallery, Cork Gallery, SHOWS—Any clean Show with own equipment. We have Fun House and Motordrome. No Girl Shows, RIDES—Will book, buy or lease Merry-Go-Round, furnish transportation; Kiddy Airplane, Miniature Train, Pony Track. FOR SALE—50 Kw. Transformer, 400 Amp. Switch Box Cut Outs, Tower if wanted, \$400.00. 1947 Super Rolloplane, as new—we have two, will trade for Merry-Go-Round, or what have you? Address: Want for Kansas, Oklahoma, Annual Reunion Celebration, held in the beautiful Legion Park, July 1-2-3-4; to follow Jay, Oklahoma, Annual Picnic; then Colcord Annual Celebration; then Tontitown 50th Annual Grape Festival; then per route. CONCESSIONS-Can place small Grab, Cotton Candy, Class Pitch, Balloon Dart, Bowling Alley, Guess Your Weight, Blower, High Striker, Swinger Agent. Frank Wilson, get in touch A. C. HARRIS, Manager with me. All address: Bristow, Okla., this week; Kingfisher, Okla., next. JOE STARR, Mgr. Seneca, Mo., week June 21; then to Kansas, Okla., for 4th July. **MERRY MIDWAY SHOWS** PLEASURELAND SHOWS ROSSVILLE, HL., JUNE 21-26-WALKERTON, IND., JUNE 29-JULY 5 Want Concessions-Novelties, Coke, Jewelry, Clothes Pin, Hoop-La, Hi Striker, Photos, CAN USE Bowling Alley. Can use Basket Ball at Walkerton, Indiana, only. For Sale-6x6 Center Outfit, GIRL SHOW, STOCK CONCESSIONS four-way awning. Can also be used for Grab, with Concession Supply Floss Machine glassed. Can be seen at Rossville, III. Contact Steve Kubasek. Need Ride Help on all Rides. Biggest 4th in Ohio. Advertised since January. 5 big days. Deshler, **Contact ALBERT BARKER, Rossville, III.** on streets, follows. WANT Spitfire Foreman. Millersburg, O., June 21; Greenwich, O., July 1-5; Deshler, O., July 7-12 PURVIS SHOWS **DUE TO DISAPPOINTMENT-WILL BOOK** WANT FOR FIREMEN'S FAIR Custard for rest of season. Party that called from East Liverpool, contact us. Wire or write

Lively, Va., July 1 thru July 10. 10 big days and nights. In the heart of the northern neck where money is plentiful; other Fairs to follow. Long season. Will book or buy Kid Ride. Can place Concessions that work for 10¢. No grift. Good opening for Hanky Pank, Hoop-La, High Striker, Pop Corn, Pitch Till Win, Roll Down, Ball Games. Can use sober Ride Help. Chuck Hull Pete Coleman, answer. Edith Reis and B. E. Komensky, get in touch. All mail and wires:

CECIL PURVIS BOWLING GREEN, VA.

Gopyrighted material



CARNIVALS 70

The Billboard

June 26, 1948

1948 TO 1932 RADIO-PA-SPEAKERS REPAIR SERVICE

Cones, field coils installed. Output trans. replaced. PM magnets recharged. Air gaps corrected. Frames straightened. Pole pieces recentered.

(48 HOUR SERVICE) A TRIAL WILL CONVINCE YOU OF THE SAVING

PA SYSTEMS — SPEAKERS MICROPHONES AND MIKE CABLE AT A PRICE YOU WANT TO PAY



604 Barr St. Fort Wayne 2, Indiana Phone: E 1812

RIDEE-O FOR SALE

12-Car Ridee-O, in first-class condition, with LeRoi Motor. Completely portable, but now operating in Park. Price, \$5,500.00. Write:

A. A. ANDERSON 315 Grimes St., Middletown, Ohio

FROM THE LOTS

Cote Amusement

Gray-Low

BRIGHTON, Mich., June 19.-With weather good at Fenton, Mich., June 7-12, crowds and spending proved okay for Unit No. 1. Rides are getting a new coat of paint. Three new power units mounted

on semis have been added. Fred Anderson, chief electrician, and his assistant, Harry Hope, operate the George Baurer, ride superintendent, units.

Rides include Tilt-a-Whirl, Duo Loop, Merry-Go-Round, Ferris Wheel and three kiddie rides. Hugh Mosher has a new Hobby Horse and Airplane Swings.

Unit No. 2 will open July 2 at Warren, Mich.

Concessionaires include Mr. and Mrs. Fred Miller, cookhouse; Mr. and Mrs. Edward Anderson, candy floss and country store; Mr. and Mrs. Edward Blank, popcorn; Mr. and Mrs. Fred Singer, photos; Mr. and Mrs. Tom Skogen, bingo, six cat racks and percentage; Mr. and Mrs. Joe Harding, ball game and high-striker; Archie Fulsher, blanket store; Mrs. Raymond Papsun, penny pitch; Mr. and Mrs. Sam Spalla and family, bottle pitch, ball game and darts; Sam Adams, guess-your-age and mitt camp; Frank Zaremba, ice cream, balloon pitch and French fries; Barney Bowers, ball game; Mr. and Mrs. Frank Lackie, jewelry, and Mrs. Fred Anderson, novelties. Ed Blank is building a new popcorn trailer.

Lemuel Peach is ride superintendent. Ride line-up includes Ferris Wheel, Harold Shoape, foreman; Edward T. Cloe, assistant. Merry-Go-Round, Frank Mitchell, foreman; Frank Frith, assistant. Loop-o-Plane, Steve Simon, foreman; John H. Malone, assistant. Tilt-a-Whirl, John Grys, foreman; John Pega, Homer Blackmer and Harry Howard, assistants. Chairplane, Pat Sumpter, foreman; Robert Rumble, assistant. Kiddie Auto, Jesse Straugh; Kiddie Airplane, Marvin Lorance, and Kiddie Hobby Horse, Julius Foriska. Raymond Papsun is lot superintendent.

KNIGHTSTOWN, Ind., June 19 .-Playing here under auspices of the Veterans of Foreign Wars, Mr. and

Mrs. Lloyd Shoup, show owners, were hosts to the children of the Indiana Soldiers and Sailors' Children Home at a matinee. Over 500 children from the home were on the grounds. and his assistants did a great job herding the kiddies on the various rides at no charge. Mr. and Mrs. W. C. Hatcher donated their kiddie rides for the afternoon.

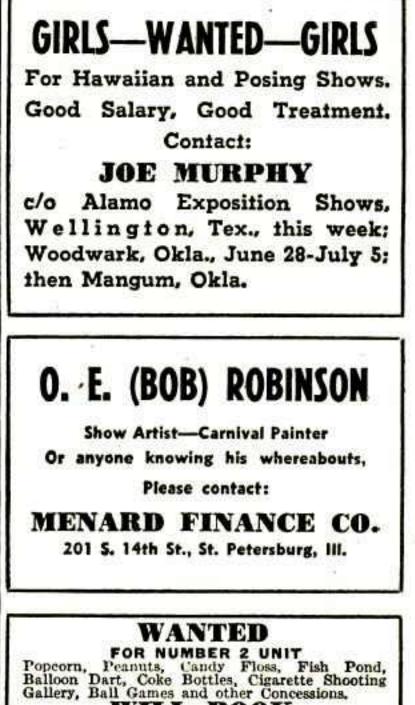
Lyle Lance, who has the pocorn and bumper concessions, clowned on the midway and furnished free popcorn. Mr. and Mrs. Bill Lichliter treated the kiddies to free candy floss. Other concessionaires taking part with donations were Mr. and Mrs. Pete George, ball game and balloon dart; Mr. and Mrs. George McGurk, ball game; Mr. and Mrs. Bud Mueller, fishpond and hoop-la; Mr. and Mrs. Robert Thorlton, photos; Mr. and Mrs. Charles Warren, basketball and pitchtill-you-win; Joe, Johnny and Minnie Davis, mitt camp and scales; Mr. and Mrs. Claude Groves, midway diner; Mr. Duffett and son, snowball; Mr. and Mrs. Schultz, Penny Arcade and shooting gallery, and Mr. and Mrs. Dellinger, bingo.

Joining here were Mr. and Mrs. Hart, string game; Mr. and Mrs. Jim Van Dyke, jewelry, and Moore's Monkey Show.

Visitors included Mrs. Minnie Miller, Baker's United, and Tommy Thomas, Joyland Shows. - R. J. THORLTON.

Jim McCall





FOR SALE

Slightly used (14x14x8) Line Tent, green flame-proof; 2x4 Hinged Frame slightly used 8x10x8 Khaki Tent, 2x4 Hinged Frame, Both above, perfect condition. Balloon Dart Game, complete, flash cloths, shelving for both; Cork Gallery, 5 new Guns; plenty of Stock for both. Wheels, 1 Chuck, 2 Stock, Chuck Cage, 3 Trunks, 1940 Chev. 1 ½ Ton Truck, new motor, excellent condition. Slightly used (14x14x8) Line Tent, green flame-

J. BYRNE 378 Wilson Ave., Janesville, Wisconsin

B. WEINTROUB WANTS

Agents for Grind Stores Counter Man for small Bingo One Man for Under & Over Seven Positively no drinkers wanted c/o B. & H. AMUSEMENT CO. Abbeville, South Carolina, all this week

WANTED RIDE HELP No tear downs. Can use wife as agent or ticket seller. Come on. **Cliff Wilson Distr. Co.** 1121 South Main Tulsa, Oklahoma,

WANTED

For Big Fourth of July Week Annual Cele-bration, in City Park, Crawfordsville, Ind. Sponsored by Chamber of Commerce.

Concessions of all kinds. No P.C. Will book independent Rides if you have cable for lot, or will book clean organized Carnival. Have other good spots to follow. Address:

DOC STODDARD Crawfordsville, Indiana Ramsey Hotel



Alamo Exposition

PERRYTON, Tex., June 19.—Org opened here Monday (14) to good weather, which brought out a good crowd.

Foots and Katie Reeves, Jim, Sue and Edith Case, Jack and Ruth Bixler and Marvin Jordan left to join the Victory Shows. Marie Kolb, daughter of cookhouse operator Snippy Kolb, has joined for the summer. Yvonne Carr has joined her parents, Bill and Emma, for the summer. Vendel Haven's children will spend the season with the show.

The sound car has worn out two recordings of Ding Dong Daddy From Dumas, which was the official music for last week's stand in Dumas, Tex. Clyde Brock joined George Lane's crew. Martha Rodgers is on a diet. Joe Rosen is doing okay with his jobbing biz sideline. Miller Williams took over the guess-your-age.— SAMMY SAPSON.

Pop Porter's

HOWARD, Kan., June 19.-Shows opened here Tuesday (15) under auspices of the Firemen's Club after a week's stand in Severy, Kan., which brought ride and concession play included Merry-Go-Round, Chairabove expectations.

People are joining with rides and airplane and auto rides. concessions. Two new shows have also joined. C. J. Watkins, ride super- ter, high-striker and basketball; intendent, is doing a top job in getting rides up and down. Pop Porter Saylor, photo, ball game, cat rack, has taken delivery on a light plant clothes pin and candy floss; Dunand Tiny Barnes recently trekked to Kansas City, Kan., to pick up a new house trailer.

harvest territory.-BUD BROWN.

MACON, Ga., June 19. - Seven weeks on Macon lots ended here Saturday (12) and the org moved to Fort Valley.

Closing spot here was at Smith and Mitchell streets, East Macon, a repeater which topped Macon grosses.

McCall said Macon lots were profitable, but the engagement as a whole was off from previous years. With two exceptions, the first three nights of each week were poor, but generally the last three proved good winners.

Charlotte McCall, daughter of Owner-Manager McCall, a senior at the University of Georgia, is spending her vacation with the shows. Sgt. Jim McCall Jr., stationed at near-by Warner Robins Army Air Base, was a regular visitor on week-ends,

A new addition to the troupe is the son of Mr. and Mrs. Miller Johns, who was born in a trailer on the lot here. Johns has the palmistry and pea pool concessions.

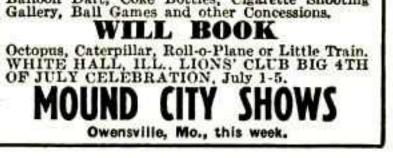
A. O. Coffman, owner of White Star Attractions, was among visitors here. Pat Mandel joined with photo and penny pitch. Legal Adjuster Bill and Mrs. Reese are expecting their grandson from Tampa to join for the summer vacation.

The McCalls expect to sandwich in another Macon date between the peach and tobacco crop harvests.

Northwestern Amusement

WATERVILLE, O., June 19. -Weather and crowds were okay at Rossford, O., May 31-June 5. Rides plane Loop-o-Plane, Ferris Wheel,

Concessionaires included Carpen-Pearce, two ball games and cat racks; berger, huckley buck; Nord, bear block and balloon dart; Moench, novelties; Venderlip, scales; Duke Stan-Shows are heading west to play the ley, age, and McDonald, shooting range.-WALTER H. ANDERSON.



WANTED AT ONCE

Season just opening, have opening for good, flashy, up-to-date Bingo on percentage basis in Arcade Building. Can use immediately, reliable Arcade Mechanic.

J. GLOTH

New London, Conn.

WANTED

Ocean Beach

Balloon Dart, Hoop-La, Pitch-Till-You-Win, Jewelry, High Striker. Celebrations and Fairs starting Troy, Mo., this week. WANT GOOD FERRIS WHEEL MAN.



For one of BEST Amusement Parks. Must be sober and best of character. Jack Timmons, Fun House operator last season with Caravella Amusements, please answer.

531 JY BUILDING, University Ave. & Andrews St. Rochester 1, New York



Nice route. Long season. All replies: Joliet, Ill., this week; then per route.

 Frances Deemer **Cavalcade of Amusements** ACK SHANNON WANTS GOOD MAN on 1947 ELI FERRIS WHEEL, Salary, \$40.00 per week. Write or wire GEORGE GEROLD 331 N. 9th St., East St. Louis, Ill. Phone: East 31.

The Billboard

CARNIVALS

71

BURNS STEAM TRAIN COAL

Hauls a big load of kids or adults on every trip,

Can be used

indoors with

compressed

Attracts **CROWDS** in any amusement park or civic recreation center

You need a steam train to make real money. These trains are grossing \$2,500 to \$12,000 a season; you can do it too in any town over 10,000. Many park officials give rent-free concession just because of the crowd pull.

OTTAWAY AMUSEMENT COMPANY Mfrs. Steam Trains and Kiddle Auto Rides Wichita 2, Kansas 224 W. Douglas

FOR SALE Guess-Your-Weight (Scale Concession) Complete with Sound Set, Display

Stand. Used four weeks only. Cash. Ready for fairs.

SCALE-CONCESSION c/o Tourist Park, R. F. D., No. 1, Halifax, Penna.



|Majestic Greater

DRAVOSBURG, Pa., June 19.-Week here started off with a bang and turned out all right, except for rain Tuesday and Saturday. Concessions and shows did very well but the rides took a licking. Harry Schurgin joined to take over the candy pitch. The personnel was happy to hear that Linda Susan, daughter of Mr. and Mrs. Ted Snyder, is at home in Toledo and doing nicely following hospital treatment. Lloyde Soules, chief mechanic, celebrated his 38th birthday and Dick Keller, popcorn concessionaire, his 44th.

Looks like Dickie Keller will be even smarter than his dad. Irma Kane is doing okay with beat the dealer. Likewise, Peggy Wilson with over and under. May and Charley Phillips are in there pitching, as is Harry Modele. The writer had a new stunt cooked up for Kiddie Day but was rained out. Killer McCoy did a fine job on the ginny organ. Happy and Dutch assisted him. George Bradley and Ray Coleman are doing fine. The writer saw something new. The lot was so hard that a jack hammer had to be used to dig holes for stakes .- HARRY E. WIL-SON.

Wallace Bros. of Canada

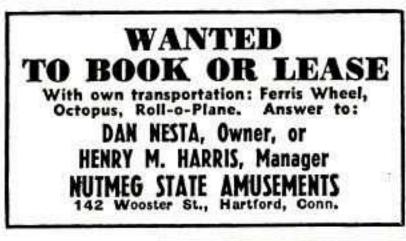
SAULT STE. MARIE, Ont., June 19.-Shows opened here Monday (7) to steady action in the evening after rain during the day. Our 24-week season preemed in Windsor, with weather and the public giving us a good reception. The next four weeks, which covered Brantford, Sarnia, Kitchener and Hamilton, showed good box office for all despite the varied weather. Sudbury was the spot before this one, which also was okay.

Owner J. P. (Jimmy) Sullivan deserves a pat on the back for the laying out of the lot here, which first looked impossible for a ride and show set-up. After the stand here shows start the long trek to Western Canada, with the first stop at Winnipeg, followed by the fair dates which will take us to the Rockies.—TOMMY Mc-CLURE.





Owne Monroe, Mich., till 27th.

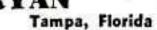


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WANTED

To get in touch with William F. Kelly, Frank R. Sheppard, Kenneth C. Shepardson, Miller F. Johns. Please communicate with

R. C. BRYAN 608 Tampa St.





New "Look" Revue. State lowest salary and experience. La Verne (last year with Endy) and wife, can offer you a good spot; come on,

Wire BUDDY BERNSTEL c/o King Reid Shows, Barre, Vt., this week; White River Jct., Vt., next week.



stand or for duration of season, open in Steubenville, Ohio. Contact CHARLES DIPALMA THEATRICAL AGENCY Steubenville, Ohio Imperial Hotel

Mighty Hoosier State

CHILLICOTHE, O., June 19. -Portsmouth, O., closed with the biggest gate attendance in several years, with the show turning over 36,000 on the week, making it the best one of the season after following another show by two weeks.

An early short fast move was made to Chillicothe. All was in readiness early Monday. At opening time the rains came but we finally got in a fair night. Remainder of the week the weather was perfect, with business off some from last year. We played in the heart of the city on the city parking grounds. Bingo Randolph has completed the new front on the Funhouse and has started work on the Monkey Show, with the Snake Show scheduled next .- M. G. STOKES.

T. J. Tidwell

McCAMEY, Tex., June 19.—Shows moved here after a good week at Monahans, Tex. The org was spotted downtown under National Guard auspices. Monkey Show got top money, followed by Mr. and Mrs. Fisher's Funhouse. The Merry-Go-Round led the rides.

Mr. and Mrs. Tidwell, Mr. and Mrs. Charles Vanderford and Mr. and Mrs. Elmo Williams took delivery on new trailers. With schools closed, many children have arrived for vacation. Mother Allen and Mrs. Bobby Decker were recent hostesses at a dinner and crystal shower for Mrs. Tidwell. After presents were opened refreshments were served to all the women on the show. A swimming party was held for the children .--SOPHIA OSBOURNE.

\equiv SHOWS \equiv

Have the greatest July 4th Celebration in West Virginia at City Park, Mannington

Opening on Tuesday, June 29th, and closing Monday, July 5th. Want Girl Revue or Posing Show that can work in West Virginia. Also want Kiddie Airplane, Pony Ride and Auto Ride. Concessions: String Game, High Striker, Clothes Pin, Balloon Darts and Unborn Show, Penny Arcade, Mechanical City. Cornelius Foster and Stanley Fleishman, get in touch with Mr. Stanley. Fred Sprague, contact Roy Dearduff. All others contact

> L. P. BRADY, Manager Madison, West Virginia

PS.: Can use Ride Help on all rides.



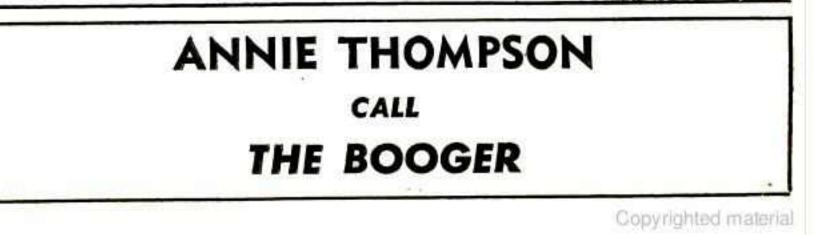
BRAND NEW-NEVER OUT OF CRATE-WITH TRANSPORTATION WILL LEASE TO RESPONSIBLE PARTY

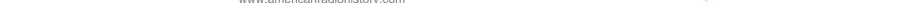
Jack Klausen, 2838 North 18th St., Kansas City, Kan. (Phone Fairfax 2449)

GOLDEN RULE SHOW

June 28-July 3, Hyndman, Pa.; Confluence to follow—Firemen's Celebrations. Want Stock Concessions, any Show with own equipment. Sound Truck. We have some of the choice spots in Pennsylvania, July and August. Kiddie Rides now and for Shade Gap, Aug. 2-7. Ride Men for all Rides; good pay. G. V. Minden wants Agents. John and Ruth Orick, please contact.

MT. UNION, PA., THIS WEEK.





CARNIVALS

72

The Billboard

June 26, 1948



This versatile, all-purpose SWIVELTER spot-light holder can be used everywhere . . . indoors and outdoors . . . spike if in the ground, hang it, set it, or pin it up. For use with PAR 38 Outdoor Bulb or R 40 Indoor Bulb.

FEATURES: 1. NEOPRENE GASKET seals builb and mechanism against moisture. Has 8-foot Outdoor Rubber Covered Cord and Cap. 2. RETRACTABLE SPIKE, turns back into base when not in use. 3. HOOD SHADE has holes in bottom to permit water to drain off. INFRA-BAKED ALUMINUM FINISH.

- · Orders shipped some day received.
- Overnight service within 500 miles of Chicogo.
- Request our Catalog on SWIVELIER Line.

WRITE, WIRE OR PHONE Eddie Murphy or Max Aver Phone: ENGlewood 7500



No. 962 AN

(less bulb)

Each, Net

5801 S. Halsted St., Chicago 21



No. H 962 AN (less bulb) Each, Net (Lots of 6)

\$519

INTERIOR OF BASE

FROM THE LOTS

Lawrence Greater

CORNING, N. Y., June 19.-Due to a close lot which was not broken in for this date and all night rain which delayed setting up, opening Monday (7) was lost. Superintendent Tom Evans had the lot in good shape by Tuesday afternoon (8) and the business was okay thru closing Saturday (12) until rain again hit late that night.

Casey Sens motored to Chicago to fetch a trailer which he sold to his Spitfire foreman. Louis Gueth made a couple of trips to Rochester. While the show was in the Buffalo area many folks took time to shop for new outfits in the big stores. The Johnny J. Jones Exposition was in Niagra Falls, 11 miles away and much visiting was exchanged.

Visitors noted included Mr. and Mrs. Harvey Wilson, Mr. and Mrs. Joe Stey, Lucille Lamphin, Bertha (Gyp) McDaniels, Francis Scott, Bootsie Paddock, Ann Neal, Sister Morris, Ralph Lipsky, Peazy Hoffman, Max Cohen and Jim Kelleher, a former general agent who is now an Elmira business man. Sam and Shirley Levy, Tom and Thea Carson, Joe and Margaret Lux and Helen Eule visited the Jones org.

Sam Levy and ex-navy paymaster McDevitt, our secretary, had birthdays during the engagement. Aleck and Harry Murphy will celebrate birthdays this week. New concessionaires are J. W. Ackley and Bill Miller with guess-your-age and weight, and Phil and Charlotte Delano with a nicely framed chocolate dip. The writer has conceded that Margaret Lux is his master at gin rummy. -HERB SHIVE.

Jack J. Perry

DANVILLE, Va., June 19 .- Org suffered its worst stand of the season during one-week stay here, only a strong finish preventing a blank. This city has instituted some new and rigid legislation concerning concessions, which must be passed before a show is permitted to open. Org was under auspices of 40 & 8 here. Mr. and Mrs. Les Braunstein played host to their daughter and son-inlaw, Mr. and Mrs. Martin Weiss, over the Decoration Day week-end. Mrs. Braunstein planed to New York for a week's visit. General representative Charles M. Powell was on the lot for a few days, discussing fair dates with General Manager Jack J. Perry.-CHARLES POWELL.

Wolfe Amusement

BLOOMINGTON, Ind., June 19 .--During the org's stand here, Bob Moore added three buckets. King joined with a set of Parker diggers. Red Ownes, wife and baby joined .--ERNEST SYLVESTER.



WANT FOR LINTON, IND., 4TH OF JULY CELEBRATION, starting June 30 through July 5th. Concessions open—Cotton Candy, Snow, Cracker Jack, Drinks, Novelties, High Striker or any Stock Concessions. ALL EATING STANDS SOLD. Shows—Have Side Show, Monkey, Snake, Fun House, Life, Arcade. All others open. All replies wire:

W. R. GEREN, Owner MIGHTY HOOSIER STATE SHOWS Richmond, Indiana, this week; Terre Haute CIO Celebration follows Linton.

AMERICAN EAGLE SHOWS

WANT FOR AUBURN, ILL, STREET CELEBRATION, JUNE 21-26; BOONEVILLE, IND., FOLLOWS, AND THE LARGEST JULY 4TH CELEBRATION IN THE STATE OF INDIANA. CONCESSIONS OF ALL KINDS—Stock Concessions, neatly flashed Grind Stores, Jewelry, etc. Can place Cookhouses and Grab for July 4th spot. CAN PLACE KIDDIE RIDES AND CHAIR-O-PLANE. Want A-1 Ferris Wheel Man, also other Ride Help. All address:

> DANNY ARNETT, Mgr. AUBURN, ILL., THIS WEEK.



Two weeks only beginning at 4th of July Celebration, Farrell, Pa., July 5-10, inclusive. Everything open except Popcorn, Bingo and Percentage Games. Address inquiry:

Gooding Amusement Company COLUMBUS, OHIO **1300 NORTH AVENUE**

Lee United

BAY CITY, Mich., June 19.-Record crowds were the rule here under the auspices of the Yellow Jackets, the athletic club sponsored by St. Joseph's Parish. Promotion was under direction of Harry Mills.

Owner Charles Lee greeted his friends and neighbors. Jay Smith added light to the cresents on the Merry-Go-Round. Glen Preston is busy in the electrical department. Jack Winters is leaving the carnival field to sell trailers. Benati Delfin has taken over the novelty stand. Eddie Herman, Charles Helm and Paul Bueley fished in the bay each day.

Eddie Rouse joined with his cookhouse. Lela Nelson is busy with her three stands. Bill Porter's hobby horse kiddie ride proved a money maker.

Mrs. Charles Lee unveiled the frozen ice stand. It's very elaborate, with neon and sheet aluminum. Joyce Swarthout is spending her vacation as a clerk in Jerry Harwood's popcorn stand. Alice Porter added 24 feet to the bingo stand for the rest of the celebrations and fairs. Irma Nixon is at the fishpond and Joe Manch on the age. Male's French fries joined. Bertha and Charles Martin joined with a hoop-la. Albert Walters is in charge of the arcade, assisted by Roy Remmington. Alton Dennis switched to a bumper joint. Lee Margodt is holding sway at the floss and taffy concessions. Ginger Intri joined with basketball. Allen Collins is keeping all motors and mobile equipment in top shape .--WALTER A. SCHAFER

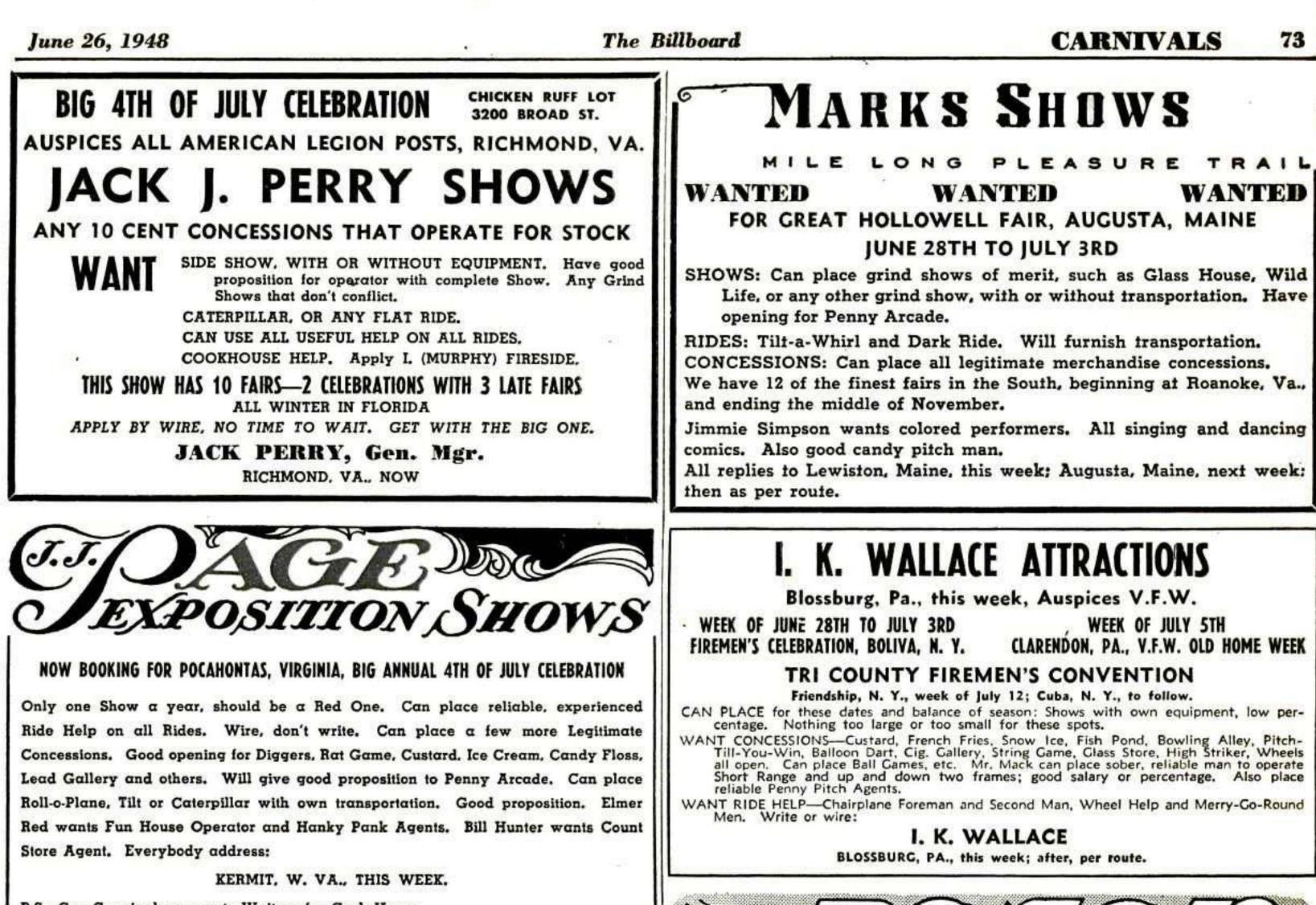
All-Maritime

ST. JOHN, N. B., June 19.—Org closes a long stand here tonight, having bowed for the season here Friday (4). Organized in St. John early in 1947 by Len Dryden and Cec Wiggins, the shows toured the New Brunswick province last season. Stand here proved fair, the first week being hit by rain.

ganization if you are a showman or affiliated with the amusement business. Clubrooms in the center of the amusement world.

Meetings 2nd and 4th Wednesday each month Palace Theatre Building, 1564 Broadway, New York 19, N. Y. Mostly everyone of the Eastern amusement family is a member. Are you? Write For Information. Dues \$10.00 Yearly





P.S.: Con Cunningham wants Waiters for Cook House.

Y and L. H. B

DICK'S Greater Shows

WANT FOR BIG JULY FOURTH CELEBRATION, STARTING JULY 2 THRU JULY 10, INCLUDING SUNDAY, JULY 4

GRIND STORES: Penny Arcade, Guess Your Age and Scales, Photos, Penny and Cigarette Pitches.

SHOWS: On account of disappointment, still have SIDE SHOW open, complete new show, 120-foot bannerline, all equipment in fine shape. Those who wired before, contact me again. RIDE HELP: Only those who can drive semi. Wagner wants Countermen for Bingo; must drive semi.

R. E. GILSDORF, Gen. Mgr., Dover, N. J.

ROGERS GREATER SHOWS

Want Ferris Wheel Foreman, Second Men on all Rides and Truck Drivers. Girls for Girl Show. Concessions for Rantoul, Ill., and Hoopeston, Ill., Celebrations.

All wire:

ROGERS GREATER SHOWS

CRAWFORDSVILLE, IND., this week: RANTOUL, ILL., next week.

	TUB TILT-A-WHIRL, WITH TRANSPORTATION
50	KW. TRANSFORMERS WITH SWITCHBOARD AND 1,000 FT. OF RUBBER
	CABLE MOUNTED ON 1 1/2 TON CHEVROLET VAN TYPE TRUCK WITH PORTABLE
	HIGH LINE TOWER ON TOP OF TRUCK
11/2	TON VAN TYPE 1938 DODGE TRUCK
10454745	Above equipment is in first-class condition and ready to take out for the season.
	Phone: Milwaukee, Wis., Orchard 2962 Address: 2315 W. Scott St., Milwaukee 4, Wis.
	GIELOW RIDES



WANT FOR ANNUAL 4TH OF JULY CELEBRATION

On the Streets around the Court House, Louisa, Ky., and balance of season, including long list of bona fide Fairs in Kentucky, Tennessee and Alabama.

RIDES: Will book Tilt, Octopus, Spitfire, 25% to office. Want Foreman for Chairplane. Want man to take charge two Kiddle Rides. Want Foreman and Second Man for brand new Allan Herschell Little Beauty Merry-Go-Round.

- SHOWS: Man to take charge complete Animal Show. Want Manager with at least three Girls and Wardrobe to take charge of Girl Show. Will furnish 20x40 Top and Panel Front for same. Will book organized Minstrel. Good opening for Motordrome. Will give good proposition to Penny Arcade.
- CONCESSIONS: All open except Bingo and Cookhouse. Especially want Long and Short Range Gallery, Age and Scale, Pitch-Till-You-Win, Blower, all Hanky Panks. Good proposition to man to take charge of office-owned Concessions; one who can handle stock and build. Also want capable Lot Man.
- FREE ACT-Can place now and for balance of season, High Sensational Act. Will pay top price if you can produce. All replies to:

H. B. ROSEN

OLIVE HILL, KY., this week.

MAJESTIC GREATER SHOWS

Can Place for Annual Fourth of July Celebration

July 5 to 10, Sandy Lake, Pa., and long season of Fairs and Celebrations Side Show Acts, Agents for Roll Down, Agents for Slum Stores, Spitfire Foreman and Second Men for Rides. Must drive Semis. Address:

SAM GOLDSTEIN

LACKAWANNA, N. Y., this week

BUFFALO SHOWS

Want high-class Side Show with own transportation. Will book Monkey, Animal, 10-in-1, Glass, Fun House, Mechanical, Snake, Reptiles. Have a 20x40 Top available for Show use. Will book Penny Arcade, Jewelry, Basket Ball, Balloon Darts, Motor Drome, Cork Gallery, and non-conflicting Merchandise Concessions; any other attraction of merit.

Long list of Celebrations and Fairs; July 4th week under Firemen Auspices. This week, PORT ALLECANY, PENNA.

PACIFIC UNITED SHOWS

Can place Ball Games, Fish Pond, Pitch-Till-U-Win, Hoop-La, Cork Gallery, Jewelry, Slum

Wheel, Scale and Age.

A. E. SOARES-G. SACKSON-TED LE FORS 2121 SHIELAN WAY SACRAME

SACRAMENTO, CAL.



CARNIVALS 74

WANTED

FOR LABOR DAY CELEBRATION

Sept. 5 and 6

Sparta, Wisconsin

Independent Kiddie Rides and

Concessions. No admission

Write

A. E. WEINER

Jr. Chamber of Commerce

Sparta, Wisconsin

Cudney Border State Show

WANTS

Chair-o-Plane, Fun House, Kiddie Auto Ride.

CONCESSIONS—Candy Floss, Bumper, Coke Bottle, Scales and Age, Jewelry, Novelties, Hoop-La, Snow and Popcorn taken. Have Golden Jubilee Celebration at Geary, July 3rd, 4th

C. H. CUDNEY

Ft. Cobb, Okla., this week.

WANTED

Wheel Foreman for new #5 Eli Wheel. \$50.00 per week, plus bonus \$10.00 per move and 2% of gross. Also Second Man for Wheel. Can place Stand Man.

Van Billiard Shows

#1 Unit

Dover, Del., closing june 26; Easton, Md.,

June 28-July 10.

CRANDELL SHOWS

Eaton, Indiana, Free Street Fair, all this week.

Ten others following. Big 4th Celebration. Can use legitimate Concessions, one dollar front foot;

ten dollar minimum. Can place Bingo, Counter Men and Percentage Agents. Will book any major Ride not conflicting and will give guar-

antee. Place legitimate Shows with own outfits

when locations are available.

charged to grounds.

and 5th, on the Main Street.

The Billboard

FROM THE LOTS

Virginia Greater

MORRISTOWN, N. J., June 19 .--Inclement weather and predating by several other shows resulted in a fair take that was still far below last year's business, Decoration Day was far below expectations because of rain.

Mrs. Kate Augustino left for Marion, Va., to enter a hospital. She has been in poor health for several weeks. Her husband, Louis, has the Wild Animal Show and she has three concessions. A number of relatives of Mr. and Mrs. Rocco Masucci, show

owners, visited from Montclair and Orange, N. J. Fair business despite bad weather

was garnered at Union, N. J. Robert E. Burns, who gained considerable prominence a number of years ago as a fugitive from a Georgia chain gang, headed the VFW committee. Many folks from the World of Mirth Shows, playing adjacent Elizabeth, N. J., visited. - H.W. (HAPPY) ARNOLD.

C&W Hits 32G **Beckley** for At **Record Still Date** CHARLESTON, W. Va., June 19 .---Battling against the rain maker all season, Cetlin & Wilson World on Parade Shows rolled the 40-car train

Bright Lights

JOHNSTOWN, Pa., June 19.-Business was fair despite daily showers. An opening night firemen's parade drew lots of folks but they left early because of cold. J. M. Sewell joined with a dart store and will add a snow cone concession. W. J. Boland joined with French fries. John Rodykula added another concession, as did Bobby Heck and Clarence. The writer put on a penny pitch and is building a country store. C. Carmen has taken over the Side Show and the new top will go up next week for the first time.

L. C. Heck, assistant manager, is supervising building. L. T. Canstable has been informed that his new Addison miniature train is en route. Debbie Cameron joined with a troupe which won top gross for the date. New canvas has been received for the cookhouse, penny pitches, Constable's and Danny Donnino's concessions.

Altho it rained three days, Frostburg, Md., ending Saturday (5), was the best of the season. John Till closed. Sue Knapp has the Hawaiian Show. Joe and Ann Rea added an ice cream stand. Mrs. Rea's sister, Julia, visited.

Manager John Gecoma inked the annual. 4th of July celebration at Midland, Pa., and a VFW doings at Farrell, Pa.

Recent visitors included William Scott, Clark Queer, Fred Delgrosso, and John and Owney Canole.-F. Z. HYDE.

Florida Amusement

GAYLORD, Mich., June 19.-Shows the org up and ready just in time opened here Tuesday (15) after stay-

James E. Strates

FALL RIVER, Mass., June 19 .--Dick O'Brien, manager, was hosted by James E. Strates, general manager, and other friends at the Hotel Ten Eyck, Albany, N. Y., for his birthday. Among those attending were Strates, Mr. and Mrs. Ernest Dellabate, William C. Fleming and Frances Fornier.

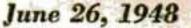
Thursday (10) the newly organized Strates Shows Booster Club held its first luncheon in the Hotel Mellen. About 30 attended. The luncheons will be held weekly.

Co-owners of the Iron Lung Exhibit, Carl Baker and Doc G. W. Hamilton, report good business. Mrs. Judy Murray, wife of the shows' Motordrome operator, returned to Presbyterian Hospital, New York, for another operation. - STARR DE BELLE.

Mighty Page

PIKEVILLE, Ky., June 19.-Harry Harris has joined with his Animal and Big Snake shows and is also handling the lot. Joe Pockery is on the front gate. Bill Page has received a lounging bed from his daughter and son-in-law. W. J. Lindsay handled the business end of the shows here.—BOB BUFFINGTON.







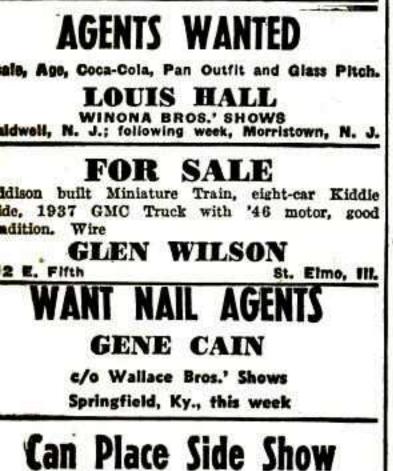
B & V SHOWS June 21-26, Wilkes-Barre, Pa.

Wants Grind Stores. Side Show; have outfit, also for others. Ride Help and Semi Drivers.



Crefors Popcorn Machine

ounted on Ford Truck. Factory built. Doing good siness and already booked on the Murray Amuseent Co. Will be in the following towns: Oswego, ., June 24 to 26; then Oakwood, Ill., June 21ly 1. See AL.



ith or without own equipment for large motorized Eastern Carnival. Address: BOX D-351, Billboard, Cincinnati 22, O.

for a rain-out Tuesday night. However, the spirits of John W. Wilson and I. Cetlin were not dampenedthey had just completed their best six-day still date in history at Beckley, W. Va., with a neat \$32,000 gross.

into this city Monday (14) to get

The Beckley date was also drenched for a blank-out opening night, but the org made up for it with a Sunday matinee and night.

Raynell upped her Show Girls admission to \$1 Friday, Saturday and Sunday and packed 'em in, six shows a day. Al Tomaini's freak show, Earl Purtle's Wall of Death, the Harlem Revue, Singer's Midgets, Earl Chambers' Monkey Circus and Gorilla Zoo, Raynell's Nudism Exposed and all the back-end units rolled 'em thru as never before, and ride-hungry Becklevites kept that department spinning until 3 a.m. Sunday. Paid gate Saturday night ran 15,657.

The Charleston date, sponsored by the Jaycees, overcame the Tuesday rain-out early in the week, and indications were that this would be another Beckley. Shows play thru Sunday (27).

Using five radio stations and both Charleston dailies, publicity here created a downtown furore when Happy Ison's Man on the Street air show (WTIP) resulted in the arrest of R. C. McCarter, C&W general agent, who was charged with blocking traffic—his new Lincoln was parked at the curb long enough for Singer's Midgets to stand atop it for the broadcast, and pedestrian traffic jammed Charleston's main thoroughfare. Similar crowds jammed the district other days when 8-foot 4½-inch Al Tomaini, Earl Chambers and a trained monkey, the Harlem Revue band and Motordrome cyclist Speedy McNish weeks ago) appeared on each of the noonday on-the-street programs. Mike man Ison was threatened with arrest, but challenged the bluecoats to show him an ordinance. Next day four policemen were stationed on that corner to keep a motor lane open. Come nighttime, C&W gates resembled the downtown congestion.

ing over an extra day, Sunday (13), in Clare, Mich. Biz was good all week in Clare.

Fire destroyed the Girl Show top Sunday evening, but sidewalls were hung and the show went on. Several members of the show are sporting new trailers purchased at near-by Alma, Mich. Purchasers include Mr. and Mrs. McManus, the Jones brothers and the writer.

Mr. Peach, operator of the cookhouse, who underwent an operation in Mount Pleasant, Mich., is on the road to recovery. Cheboygan, Mich., is the next stop for the org, with a Legion celebration slated there. The July 4 week-end will find the shows in Sault Ste. Marie.

Clay May has joined as advance man. The org last week had many visitors from the McKee Shows and the Lee Shows, both of which were playing near by. Mrs. Delbert Irons is back after a stay in a Detroit hospital. Curly Ward rates a bouquet for good job of billing and success he has had in crashing local newspapers.

Emil's Sawmill and Logging Camp joined here and is getting a good play. Clay May is readying two new concessions for the tour of the copper country.—IODINE BAILEY.

World of Today

BEARDSTOWN, Ill., June 19.-Shows moved to this town last week from Paris, Ill., which was a blank due to bucking a nearby amusement park. Date here was sponsored by VFW. Attendance was fair the first part of the week, with Saturday matinee and night crowd good. Sta-(with arm in cast from tub spill two tion WLDS, Jacksonville, Ill., carried plugs on the shows and Jack Lindel dropped leaflets about the shows from his plane.

> Buck and Jake Moore, of Moore's Modern Shows, visited in Paris,

> New shows and concessions are being added as the org gets ready to move in on its fair dates.-BILL RAWLINGS.



CARNIVALS

75



FOURTH OF JULY CELEBRATION, DELHI, N. Y. 8 BIG DAYS, JUNE 28 TO JULY 5 INCLUDING SUNDAY

\$2,500.00 free attractions. \$1,000 fireworks display. Outstanding parade, bands, drum corps, veterans' civic fraternal organizations from all over Central New York.

Want Legitimate Concessions. All eatables space limited. Shows of merit. Will book Rolloplane or buy. Want useful help. Don't miss Delhi.

MICKEY PERCELL

Week June 21-26; Elkland, Pa.



WANT FOR 12 FAIRS, 6 CELEBRATIONS, STARTING JUNE 28, CITY PARK, CENTRALIA, ILL., JULY 4TH CELEBRATION, WITH MISSOURI, ARKANSAS, MISSISSIPPI, LOUISIANA FAIRS UNTIL NOVEMBER 25.

CONCESSIONS-FIRST CLASS COOK HOUSE, Scales and Age, Novelties, Balloon Darts, Hoop-La, Pitch-Till-You-Win, Devil's Bowling Alley, String Game, French Fries, Jewelry and any other that do not conflict with what we have.

SHOWS-Animal, Monkey, Ten-in-One, Illusion, Fat, Fun on the Farm, Mechanical, Posing, Hawaiian and What Is It? Good proposition if you have your own outfit and transportation.

RIDES-Want to book for balance of season Spitfire and Chair Swing Rides. Wire or write

LOOK!

PARKER DOES IT AGAIN!

YES! We are the first to announce a flat cut of 10%. This is in keeping with our policy of always being out front and always giving the best for the least.

A FLAT 10% REDUCTION IS EFFECTIVE THIS DATE AND RETROACTIVE ON ALL CONTRACTS DELIV-ERED OR YET TO BE DELIVERED THIS SEASON!

We can make July delivery on two more Carry-Us-Alls. The best part your season, the fairs and celebrations, are ahead of you. Get your order in TODAY. 2-abreast now sells for only \$7,987.00 complete, ready to set up and run, with 20 metal horses and 2 finely decorated and upholstered chariots; handsomely decorated inside scenery, fluorescent lighting.

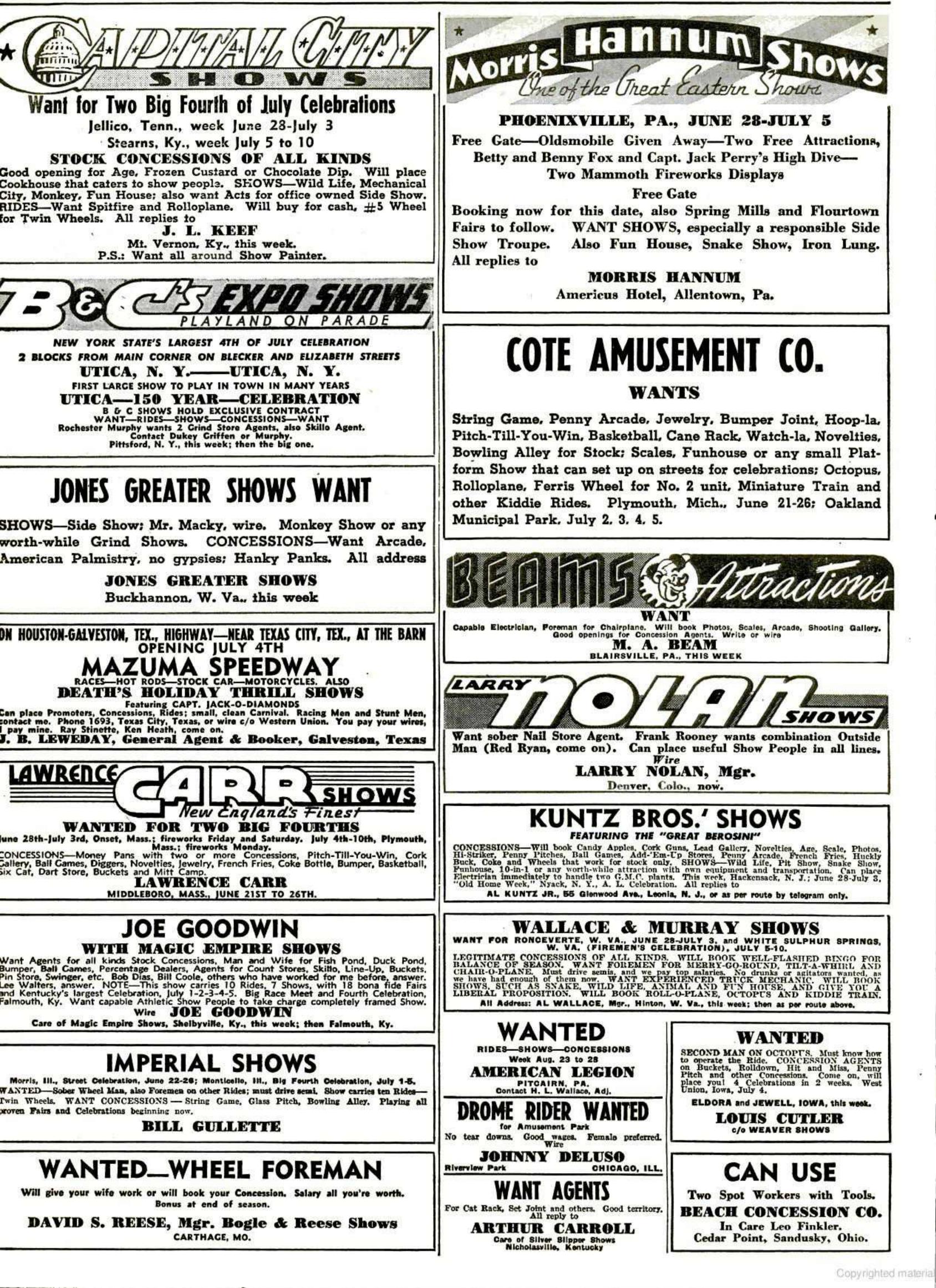
C. W. PARKER AMUSEMENT COMPANY

World's Largest Manufacturer of **Amusement Devices** LEAVENWORTH, KANSAS

P.S.-Order that set of Metal Horses now to bring your machine up to date. They fit any make.









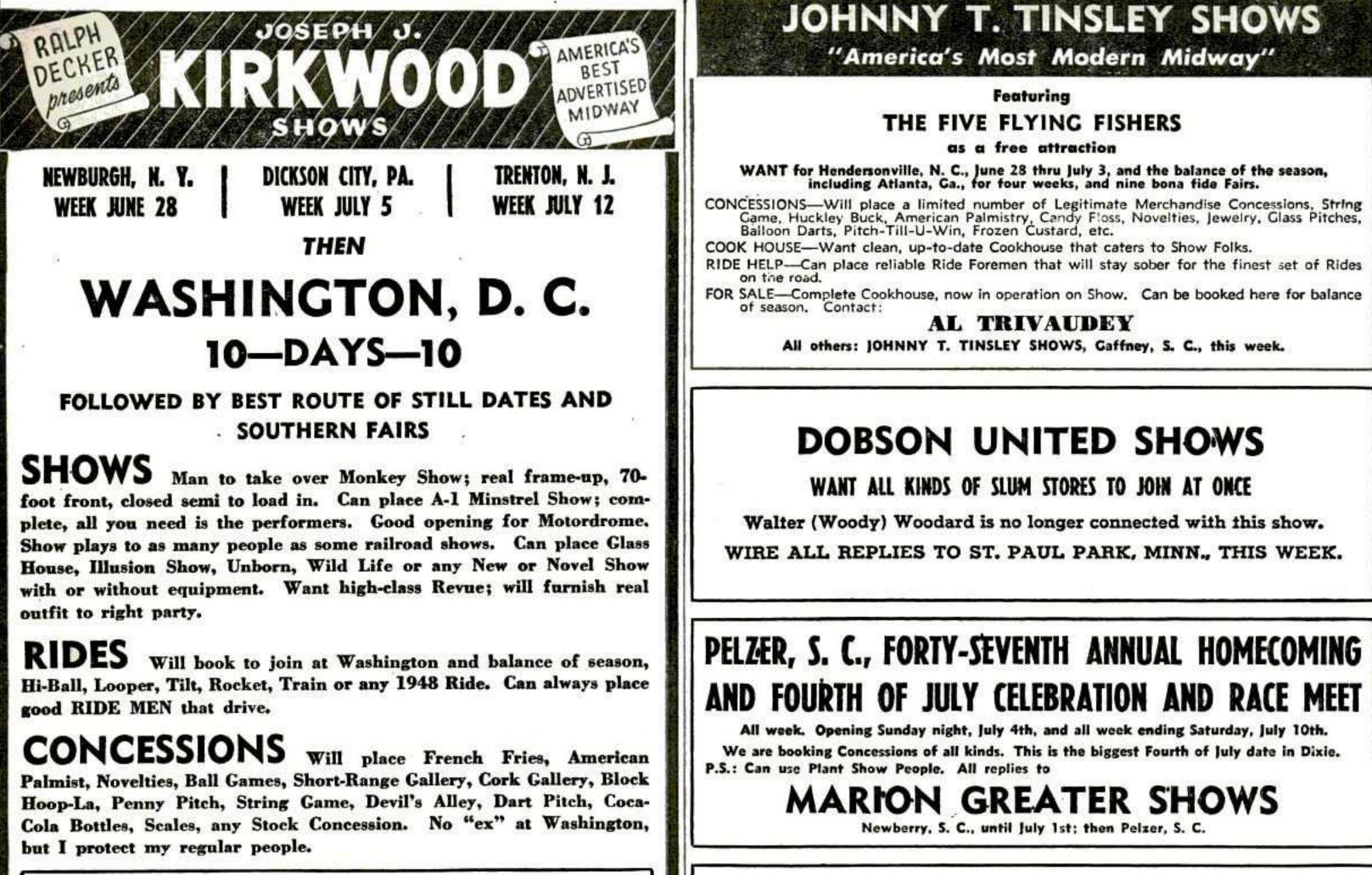




BOX 330, The Billboard







ROY ALLEN

Wants Man for Head Pin Store, also Agents for Roll-Down, Slum, Skillo and Pin Store, good Wheel Agent for Toy Store, Workingmen and general useful Concession People. AGENTS-WANTED-AGENTS

For following office-owned Concessions: Ball Games, Fish Pond, Buckets, Glass Pitch, Penny Pitch and others. Pete Norman, contact Bill Snyder.

ALL ADDRESS

RALPH DECKER, Gen. Mgr.

Binghamton, N. Y., this week; then per route.

BIG JULY ARKANSAS CELEBRATION

LAKE VILLAGE, ARK., 2-3-4 and 5, 30,000 people; VILONIA, 8, AUSTIN, 12 to 18; HUMNOKE, 19 to 25. EUDORA, HERMITAGE fairs to follow. Book any Show, Ride or Concession. Steve Costa, come on. Need Agent for Hanky Panks. Contact

CURLY MIGROTHY

Portland, Arkansas, this week, then as per route,



Eating and Drink Stands. Can place immediately small Cookhouse, clean Grab, Candy Floss, Age, Scales, other Concessions. Want Agent for Pea Pool and Chuck. We have 6 modern Rides. Fun House, Motordrome, Light Towers and own new Diesel Light Plants. Fair Secretaries Oklahoma and Texas, get in touch with us. Address:

HARRIS UNITED SHOWS

Bristow, Okla., this week; Kingfisher, Okla., next.

PALACE SHOWS BOOK SHOWS, RIDES, CONCESSIONS

With or without equipment or transportation. Have new equipment for Cirl, Geek, Grind Shows. Want Bingo, Sound Car, Mitt Camp, Hanky Panks, Photo, High Striker, Flat Joints, P.C., Bannerman, Billposter. Wire or call

RUTH OR KENNETH THOMPSON, PLAINS, KANSAS, JUNE 21-26.

SHOWS, RIDES, CONCESSIONS ALL KINDS

BANDS, FIREWORKS, BONFIRE, JUNE 28 THRU JULY 5

SMITHFIELD, R. I., 4TH CELEBRATION WIRES-MAIL TO CHIEF, SMITHFIELD, R. I., POLICE DEPT. **DWIGHT J. BAZINET, Concession Manager**

GEM CITY SHOWS

Jacksonville, Ill., this week.



WANT LEGITIMATE CONCESSIONS OF ALL KINDS No grift. Guess Your Weight Scales, Novelties, Jewelry and Photos open. Can place Foremen for Kiddle Ride and Ferris Wheel. Also Second Men for Octopus, Tilt and Chairplane. Can place Agents for P.C. Also Agents for Stock Concessions. All replies to W. E. BUNTS ABINCDON, VIRCINIA, THIS WEEK

Want NESSLER SHOWS

Want

.

FOR BIG 4TH CELEBRATION AND WESTERN ILLINOIS FAIR, JULY 3 TO 8, at GRIGGSVILLE, ILL.

Then American Legion Home Coming, Greenview, III.; Legion Home Coming at Middletown, III., and 63rd Soldier and Sailor Reunion at Pałmyra, III.

Concessions of all kinds. Will sell "X" on Custard and Scales. Will book any Major Ride not conflicting at 25%. Shows of all kinds, 25%. Will buy Tilt-a-Whirl and transportation for cash. No junk.

BUSHNELL, ILL., JUNE 21-26.

SAM'S FUNLAND SHOWS WANT

For Colerain Beach, 3 Big Days, July 3-4-5

CONCESSIONS—Can place few more Grind and Stock Outfits. Place Pan Game, must have other Concession. HELP—Smith & Smith Chairplane Foreman, also #5 Ell Wheel Foreman. Man for Short Range Gallery, Woman Ball Game Agent, Man or Man and Wife for Grab. Drunks, save your time. Our Fairs start 1st of August; out till Xmas. Address: Colerain, N. C. P.S.: Will book Merry-Go-Round.



americanradiohistory

This week, Smithers, W. Va.; next week, East Rainelle, W. Va. A. M. PODSOBINSKI

The Billboard

CARNIVALS

ATTENTION!

CALLING ALL

BROTHERS!!

79

1949 MEMBERSHIP DRIVE!

MICHIGAN SHOWMEN'S ASSOCIATION

3153 CASS, DETROIT 1, MICH.

UNLESS THE SECRETARY HAS YOUR CORRECT MAILING ADDRESS YOU MAY NOT RECEIVE THE IMPORTANT MAIL **NOW GOING OUT1**

YOU MAY BE "THE LUCKY BROTHER!"



RCA Victor 730TV2

Superb console with Eye Witness Television plus a worldfamous Victrola radio-phonograph! 52 sq. in. pictures, locked in tune. Tunes instantly to any station in range. AM-FM radio; new record changer with "Silent Sapphire" pickup; "Golden Throat" tone system. Walnut, mahogany or blond finish. AC. "Victrola"-T. M. Reg. U. S. Pat. Off.

> plus \$0.00 Fed. Tax and OwnerPolicyFee of \$00

THE SUMMER MEMBERSHIP **DRIVE STARTS** NOW! WE ARE COUNTING ON YOUR SUPPORT. SIGN UP THAT **MEMBER NOW!**



\$1,000.00 VALUE RCA VICTOR TELEVISION SET

J. W. "PATTY" CONKLIN, Membership Chairman



CAN PLACE

To join at once for 18 fairs and 4 celebrations ending November. Shows with own equipment. RIDES-Spitfire or Tilt. CON-**CESSIONS**—Fish Pond, Duck Pond, Short Range, Cork Gallery, Heart Pitch, Photos. Buckland, come on. Can use Ball Games. Wire, Peoria, Ill.

WANT FOR WISCONSIN

Bona fide Celebrations, Centennials and Fairs only.

Ride Help that can drive semis for Octopus, Wheel and Merry-Go-Round. Good salaries to capable men. Show carries 9 office-owned Rides. WANT CONCESSIONS—Photos, Balloon Darts, Hi Striker, Scale and Age, Cane Rack, Arcade, Shooting Gallery, Ball Games, Novelties, any Concessions that work in Wisconsin. WANT SHOWS—Animal, Mechanical, Athletic, any Show of merit. No Girl Show. Will book Major Rides for second unit, such as Merry-Go-Round, Wheel, Flat Ride. Season's work to Sept. 15th here (Celebrations and Fairs only).

WANTED AT ONCE-FREE ACTS FOR WISCONSIN CELEBRATIONS. LONG SEASON. WESTERN ACT DOING KNIFE THROWING, ROPING, DOGS AND PONIES. Tama Frank, write.

Best 4th July spots in Wisconsin. Have 4th July spot open for complete Carnival. No racket. Town 40,000. Reply:

DAIREE STATE SHOWS

Permanent Address: P. O. BOX 225, Waukesha, Wisc.

GRACELAND GREATER SHOWS WANT WANT

For American Legion Annual Street Celebration at West Union, Ohio, June 28-July 3, and the well-known Bainbridge, O., Street Fair, week of 4th July. 2 cars and one pony to be given away.

CONCESSIONS—Diggers, Photo Gallery, Hoop-La, Cane Rack, Bumper, Huckley Buck, Ball Games, Devil's Bowling Alley, Long or Short Shooting Gallery, Balloon Darts, Add-Em Darts, Clothes Pin Pitch, Glass Pitch, String, Hanky Panks not conflicting. SHOWS—Very good proposition for 5 or 10-in-1, Monkey Show, Funhouse or any good Show of merit. Penny Arcade. RIDE HELP—Second Men on all Rides, good pay to good men. All address:

HARRY ALKON WILMINGTON, OHIO, THIS WEEK



CAN PLACE

CAN PLACE

Richlands, Va., June 28 Through July 3. Fourth of July Celebration. Followed by Galax, Va. Then 15 straight Fairs, starting Lawrenceburg, Ky., July 10.

ALL CONCESSIONS OPEN EXCEPT POPCORN, COOKHOUSE, CANDY FLOSS, CUSTARD, NOVELTIES.

CAN PLACE SENSATIONAL FREE ACTS.

RIDES-WILL BOOK SPITFIRE, LOOPER OR FLYOPLANE. GOOD PROPOSITION FOR MOTORDROME. WILL BOOK OR BUY.

Speedy Palmer, contact Fred Cantrell.

All Wires JOHNNY J. DENTON SHOWS



WANT

Concessions of all kinds. Open Midway. Bingo for season. HELP-Ferris Wheel Foreman and Second Man, Merry-Go-Round Foreman, Chairplane and Comet Foreman-Electrician. Help in all departments; must be Semi Drivers. SHOWS-Shorty Ward wants Girls for Girl Show, Half-Half and other Acts for Side Show. Will book Wild Life, Monkey or any shows not conflicting. St. Johns Celebration, Hammonton, N. J., 21-26; North Stelton New Market Firemen's Celebration, 28-Aug. 3.

PAGE BROS.' SHOWS

LAST CALL FOR 2 OF THE BEST 4TH OF JULY SPOTS IN THE SOUTH

MARTIN, TENN., NEXT WEEK; TRENTON TO FOLLOW AND 10 FAIRS

Want Flat Ride of any kind with or without transportation. Any Show not conflicting with my 5. Slum Joints of all kinds. Sell X on Scales, Jewelry, Custard, Short Range Callery. SHOTGUN PAGE, Mgr.

Camden, Tenn., this week; then the Big One.



The Billboard

CARNIVALS 80

FOR SALE **ORGANIZED CARNIVAL**

Consisting of:

No. 5 Eli Wheel, V-belt drive, new Le Roi motor, perfect condition. Price, \$5,000.00; with transportation, tractor and trailer, \$6,250.00. Merry-Go-Round, 2-abreast, 40-ft. Allan Herschell make, double Wurlitzer organ, new International motor, all in perfect condition. Price, \$5,000.00; with transportation, 2 tractors and 2 trailers, \$7,500.00. Smith & Smith Chairplane with fence, as good as new, well lighted, new Le Roi motor. Price, \$2,000.00; with transportation, 20-ft. truck, \$3,000.00. Double Loop-o-Plane, perfect condition, new electric motor. Price, \$1,500.00; with transportation, 20-ft. truck, \$2,250.00. 8-Car Whip, good as new. Price, \$5,000.00; with transportation, 2 tractors, 2 trailers, price \$8,500.00. Gasoline Generator, 50-Kw., A.C., mounted on new Dodge truck, perfect condition, with 2,000 feet of cables. Price complete, \$2,500.00. Office truck, G.M.C., fully equipped, separate private office. Price, \$1,000.00. Several Concession Stands, 16-ft. closed stock truck. Price, \$1,200.00.

All listed Rides have extra new parts on hand. Have many more accessories which go with the Show, but too many to list. Reason for selling, because of illness. This Show operated every day, doing big business, playing city lots only from April 1st to October 15th. This Show is well equipped and in excellent condition; no junk. Can be seen now in operation. Will stay with buyer until he is fully acquainted with Show and will turn over personal contacts, lots and committees; or buyer can take Show out as he pleases.

BOX NY-102 Care The Billboard, 1564 Broadway, New York 19, N. Y.



Happyland Opens Big in Kalamazoo

(Continued from page 64) on a small and crowded lot. With space insufficient for their sock finish, a 500-foot slide by their teeth, they did their slide from the roof of the Elks' Temple.

Paul D. Sprague, of the org, had a tie-up with the Hub Clothing Company, sponsor of the Man on the Street radio program, and as a result the show got publicity over the air Announcer Hap Horrigan daily. gifted those interviewed with free gate tickets to the festival.

The show's line-up follows:

John F. Reid, owner-manager; V. L. Dickey, assistant manager; Ethel Stager, secretary; Paul D. Sprague, general agent and press; R. L. Quick, electrician; B. W. Ellsworth, billposter; John Simpson, night watchman and The Billboard sales agent; James Simpson, searchlight technician.

Rides: V. L. Dickey, 3; Freddie Gerard, kiddle autos; James Miller, kiddle airplane; Jack Miller, miniature train; James Simson, Louis Miller and Frank Allen, Rolloplane; Robert Danton, Melvin Latroune and Keith Louis, Merry-Go-Round; Arthur Danton, Mason Grey Miller Jr. and Manley Enderski, Caterpillar; Don Roy Johnson and Donald Bourdo, Octopus; Robert Seeley, William Gerard and David Horton, Ferris Wheels; Glenn and Katherine Wyble, owners; Bill Wyble, Samuel Dawson, Terrance Collins and Lee Wyble, tickets, Spitfire; Doc Firestone, owner, dark ride.

Shows: Baby Show, Dr. A. J. Barry, man-ager; Hells Half Acre, Mrs. Jennie Barry, manager, Joe Smith front; Side Show, Joe E. Hilton, owner and talker, Pete Holmes, second talker, Dallas Ariel and Bill Powers, tickets, Betty Hilton, inside lecturer; Leona Johnson, big snakes; Margaret Gerard, electric

FOR SALE **COMPLETELY EQUIPPED GRAB ON TRAILER** FIRST \$1200 TAKES IT Must be seen to be appreciated WOULD LIKE TO BOOK BINCO **ROBT. BLACKBURN** c/o Geo. Clyde Smith Shows Curwensville, Pa., this week

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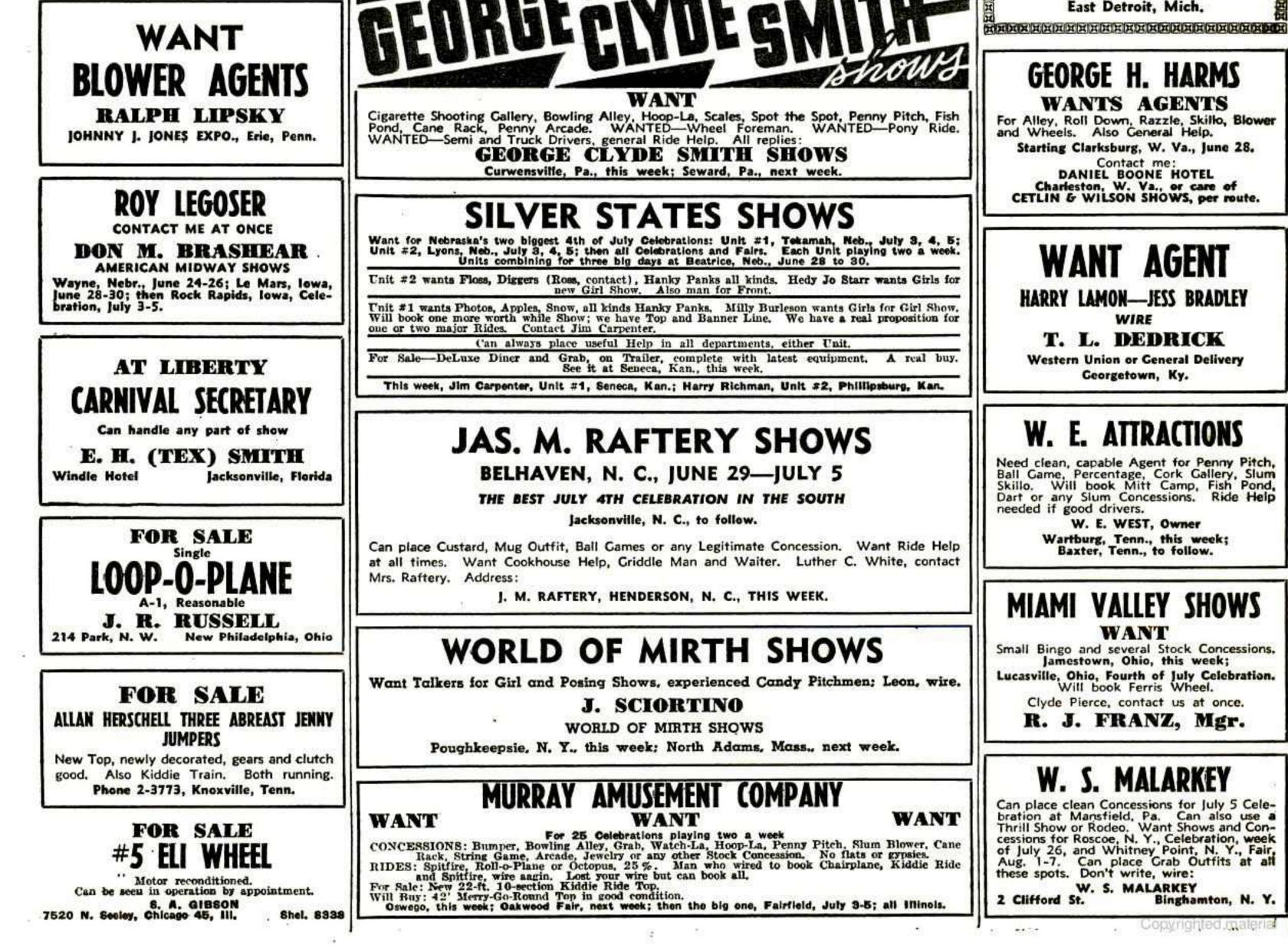
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CARNIVALS 82

The Billboard

June 26, 1948

KENTUCKY'S LARGEST CELEBRATION FALMOUTH, KY., JULY 2-3-4-5

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> All address R. E. SAVAGE at Falmouth, Ky.



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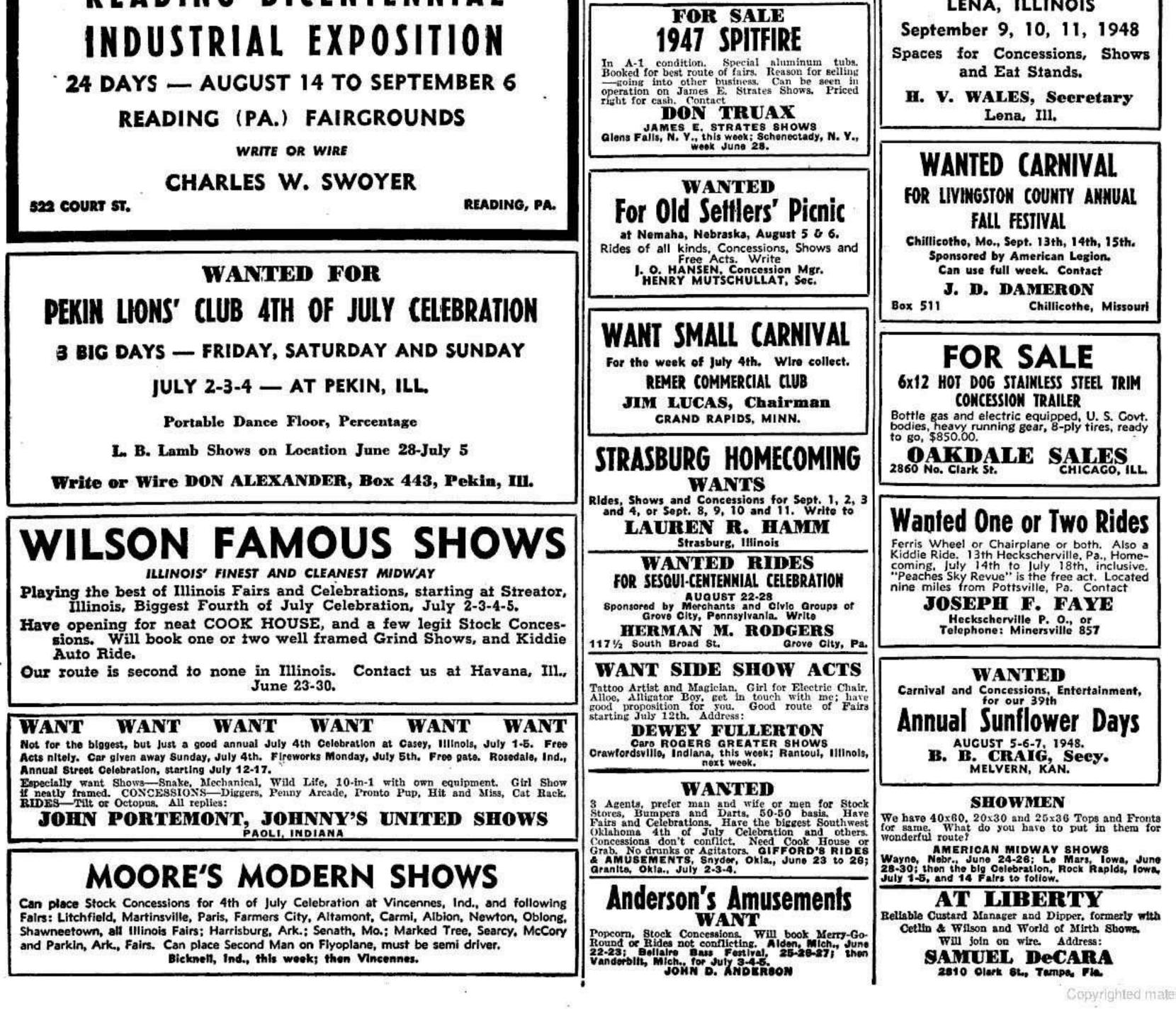
Lodi, Calif., Grape Bowl **Two-Day Rodeo Pulls 2,400**

LODI, Calif., June 19 .- A crowd estimated at 2,400 attended the benefit rodeo held in the Grape Bowl here Saturday and Sunday (5-6). Event was sponsored by the Lodi Chapter, Disabled American Veterans.

Top money winners included Buster Ivory, El Toro, first in bareback bronk riding; Frank Mends, Visalia, first in Brahma bull riding, and Sunny Truman, Lakeview, Ore., first in bronk riding.

Acts for Ohio Home-Coming

GIBSONBURG, O., June 19.-Paul Spor Agency has been signed to supply free acts at the annual Volunteer Firemen's Homecoming here, August 25-28, reports Frank Ortney publicity director and promoter, Among attractions will be an automobile giveaway, concessions and a midway.



Dearborn, Mich., Rodeo Skedded August 14-22

DETROIT, June 19 .- The sixth annual rodeo, sponsored by the Dearborn Junior Chamber of Commerce, will be held here August 14-22, according to Walter Brackel. Site probably will be the regular circus lot at Wyoming and Ford roads. Sponsoring org currently is dickering with Buster Todd's Tri-State Rodeo.



The Billboard

June 26, 1948

RINKS AND SKATERS

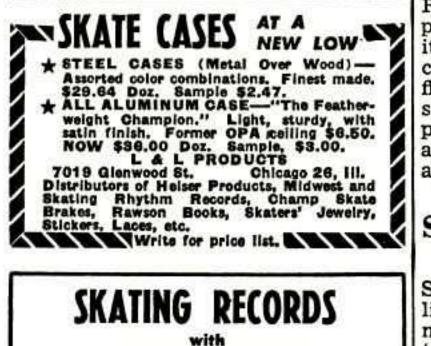
Communications to 2160 Patterson St., Cincinnati 22, O.≣

Record Entry List Expected at ARSA D. C. Competitions

WASHINGTON, June 19.—A record number of skaters is expected to enter the national championships of the United States Amateur Roller Skating Association, to be held June 28-July 3 in National Arena here.

Speed skating, according to Ralph Canary, manager of the arena, has been added to the list of events that includes figure, dance, pairs and fours skating.

Among entries are Diane Lanzotti, Linden, N. J., who won the national ladies' novice crown last year, and Charlotte Ludwig, who represented Twin City Arena, Elizabeth, N. J., at the world championship held here last December. Officials are expecting stiff competition from California skaters who reportedly have made great strides during the past year.



STANDARD DANCE TEMPOS

Write for Complete List

SKATING RHYTHMS RECORDING CO.

Oaks Park Rollery Hit Hard by Flood

DETROIT, June 19.—Oaks Park Rink, Portland, Ore., was nearly destroyed by the recent flood that struck the area, according to Fred A. Martin, secretary of the Roller Skating Rink Operators' Association of the United States, of which the Portland rollery is a member.

Owned by E. H. and Robert Bollinger, the rink was one of the largest on the Coast. The RSROA Pacific Coast Regional contests at the rink preceded the flood by a week. This was the first time in 50 years that the park had been flooded, Martin said.

CINCINNATI, June 19.—Reports from Portland, Ore., scene of the recent flood disaster, indicate that about 24 inches of water reached Oaks Park Roller Rink, operated by E. H. and Robert Bollinger. Sand bags were placed on the hardwood floor to keep it from bucking, but buckling occurred between the bags. The fir flooring around the skating area swelled to such an extent that it pushed the sides of the building out at the bottom, giving the building the appearance of a tent.

Stoddard Gumaer Joins URO

PASADENA, Calif., June 19.— Stoddard Gumaer, operator of Moonlight Rollerway here, has become a member of the United Rink Operators, reports Paul J. Gilbert, manager of Del Monte Rollerdrome, Monterey, Calif. Gumaer donated a challenge trophy for the high-point clue in competitions at the recent California championship of the

N. Y. RSROA Votes More Garden Shows

NEW YORK, June 19.—Resumption of Madison Square Garden roller-skating shows under sponsorship of the Roller Skating Rink Operators' Association of the United States was voted Tuesday (15) at a meeting of the metropolitan chapter of the RSROA. The 1949 show will probably be held in March, it was indicated.

Former Garden shows were staged for the benefit of the national polio fund and became extremely popular attractions. The first, in 1941, was sponsored by *The New York Journal-American.* Succeeding shows, in 1944, '45 and '46, were presented by the RSROA.

Ambassador Hockey Team

Defeats Del Monte, 3-2 MONTEREY, Calif., June 19.—In a return roller hockey game staged June 10 at Mr. and Mrs. Charles Himes's Ambassador Roller Rink, San Francisco, the host team defeated the team of Del Monte Rollerdrome, Monterey, by a 3 to 2 score, reports Paul J. Gilbert, Del Monte manager. A large crowd saw the contest.

Rink people attending as guests of the Himeses were Mr. and Mrs. Jack Thayers, Sonoma Roller Rink; Mr. Murray, Rollerland, Oakland; Mr. and Mrs. M. M. Shattuck, Skaterlandat-the-Beach, San Francisco, and Mr. and Mrs. Gilbert,



Skating Rink Selling \$2,000 Below Value 115'x50' Rink; maple flooring, 100'x50', sanded once. 350 pairs Chicago skates, 70 pairs shoe skates, two cases wheels, 1 case toe stops, enough parts to last year or more, repair tools; 12" sanding machine, 130' cable attached; skate grinder, P.A. system, 2 speakers with turntable, 150 records, neon signs, changcable flash instructing board, 4 color type lights on separate switches, 4 center pole drapes, drink box, plenty spectator and skate benches, 5 skate boxes, learners' aluminum frame, 4 horses and 4 turtles for races, 10'x20' counter with display stand. Guard railing circles entire rink. Green tent with orange and blue trim. This is a bargain for any interested party. Located at the city Municipal Park in Griffin, Georgia. Can be moved or remain in present location the remainder of season. Reason for selling, other business demands all my time. Bargain at \$7,000. W. R. JONES, P. O. Box 531, Griffin, Ga.

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RSROA Benefit **Plans** Set for Young Rollery

RICHMOND, Calif., June 19.-Charles W. Young, operator of Alvarado Roller Rink here, who recently joined the Roller Skating Rink Operators' Association of the United States, has announced plans for the rink's first RSROA night, to be held June 24.

Young said all RSROA title holders in the area and about 100 of the rink's skaters are scheduled to take part in the planned show, proceeds of which go to the association's national office for the advancement of amateur skating. The show will present a parade of champions and the Evolution of Skating, illustrating "how the association helped bring about the change in skating conditions," said Young.

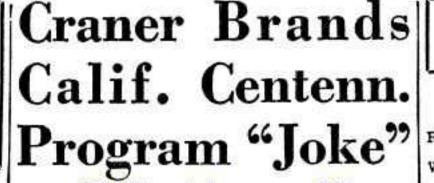
Columbus Circle Shutters

NEW YORK, June 19.—Columbus Circle Roller Rink here discontinued operation permanently following its Sunday night (13) session. The building occupies an area that is included in the site of the new Madison Square Garden on which work is to be started soon.

Sally Goes On **Despite Flames**

(Continued from page 64)

Sally ordered new scenery built after arranging delivery here of temporary scenery. The new canvas is to be delivered here in time for the Royal American's move to Brandon, Man. The new scenery, it was reported, will be delivered in Brandon.



(Continued from page 58) State checking applications for as-

sistance.

Cites Gold Rush Plans

Craner said something should be done immediately to prevent California from becoming the laughing stock of the nation, which has been led to expect the biggest festivals ever held to come out of the centennials' plan.

He contended that he had played a role in advance plans for centennials, but from the start had been opposed to the present law.

In reiterating that gambling will be allowed at the Yreka event, because "there always has been gambling here and is at the present time."

The celebration is sponsored by the American Legion post to raise funds to finish the partially completed Veterans' Memorial Hall.

It will include, Craner said, a \$1,-000,000 gold display, children's parade, historical parade, dedication of a plaque marking the discovery of gold here in 1851 and a roaring camp which will include gambling and floorshows.

Foresee Turn-Down

The celebration manager said the committee will not make an application to the State Centennials Commission for financial aid because a commission representative came here to investigate the program and reported aid would not be forthcoming.

"You have nothing to base a claim on," Craner quoted the commission agent as telling Richard Thompson, commander of the Legion post. He Zacchini's double cannon act, the did not identify the commission representative. "We intend to give prizes for the parades and the commission investigator said the body frowned on such procedures as well as celebrations sponsored by private organizations such as Legion posts, Craner declared.



The Billboard

(Continued from page 59) INDIANA

Reynolds-Reynolds Free Fair. Sept. 1-4. Albert Geier. Winamac-Pulaski Co. 4-H & Community Fair.

Aug. 17-21. Stuart Gast. NEW MEXICO

Portales-Roosevelt Co. Fair Assn. Sept. 15-18. W. G. Vinzant.

OKLAHOMA

Shawnee-Pottawatomie Co. Free Fair. Sept. 20-23. Mrs. H. L. Swink. Wewoka-Seminole Co. Free Fair, Sept. 16-18. W. F. Lott.

SOUTH DAKOTA

Clear Lake-Deuel Co. Fair Assn. Sept. 16-18. Bud Elrod.

TENNESSEE

Dickson-Dickson Co. Fair Assn. Aug. 25-28. Dorris B. Odell.

TEXAS

Pecos-Pecos Rodeo & Fair Assn. Oct. 14-16. Alton Hughes.

VIRGINIA

Wise-Wise Co. Fair. Set. 23-25. E. D. Vicars and D. P. Davis.

WASHINGTON

Colfax-Whitman Co. Fair Assn. Sept. 24-25. H. M. Ulcoag. Colville-Stevens Co. District Fair. Sept. 16-

19. Fay I. Bolen. Dayton-Columbia Co. Fair. Sept. 24-25.

Robt. A. Williams. Ellensburg-Kittitas Co. Fair & Rodeo. Sept.

4-6. Wendell W. Prater.

Friday Harbor-San Juan Co. Fair. Sept. 10-12. Andy R. Johnson. Okanogan-Okanogan Co. Fair. Sept. 10-12.

Ned H. Shorey, Olympia-Thurston Co. 4-H Fair. Aug. 26-28. Wm. Than.

Port Townsend-Jefferson Co. 4-H Fair. Aug. 13-14. Mrs. Lee Davis.

Stevenson-Skamania Co. Fair. Aug. 26-28. Sam Sharpe, Carson, Wash.



(Continued from page 58)

holds the exclusive grandstand attraction contract.

The Zacchini flying act, Edmondo

Utah Concession Contract Upset

(Continued from page 58)

the Saltair Beach Company and the Lagoon Company, operating resorts; the Intermountain Theaters, Inc., a movie chain, and the Covey Gas & Oil Company, operators of Coconut Grove Ballroom.

The suit was brought a year ago by the plaintiffs when the fair board gave a five-year lease with five-year option to the Beehive Midway corporation, promoted by C. C. McDermond, for the entire midway concessions. After financial difficulties, the firm was taken over by Ken Garff, local automobile dealer. Action was held in abeyance thruout the 1947 centennial year so as not to interfere with the centennial exposition, State promoted.

It was pressed this year when the midway opened at the fairgrounds on Decoration Day in competition with resorts. The midway has been open thruout June with business consistently poor.

Rights Ruled Franchises

Judge Baker ruled that the rights granted the Beehive Midway corporation were in effect franchises, rather than leases, and that it was beyond the legal right of the fair board to grant them. The fair board is studying an appeal to the State Supreme Court, as are attorneys for the Midway corporation.

The action does not bar the Midway corporation from bidding or obtaining midway and concession rights during the annual Utah State Fair or for any other single event. Unless an appeal delays judgment, the midway probably will have to close this week.

Action does not affect Holiday on Ice, currently showing in the fairgrounds Coliseum, altho percentage contracts entered into by the fair board with Water Follies of 1948 and Holiday on Ice were attacked by the same group. These contracts were disapproved by Utah State Attorney General Grover A. Giles, whereupon they were voluntarily withdrawn and renewed on a straight rental basis.

June 26, 1948

The Royal American closes here tonight and will open Saturday (26) in Brandon, getting in a day before the opening of the Brandon Exhibition, slated Monday (28).

The Brandon Exhibition will mark the beginning of the Western Canadian Class A Circuit and the RAS's long fair season.

Biz Ahead of 1947

In Chicago this week Sedlmayr described the shows' still-date business this season as bigger than last year. The St. Louis stand this year, he said, yielded a better gross than racked up in three weeks there last year. Counting the engagement here and in St. Louis, the Royal American has played only four stands. The others were Memphis, where it showed the Cotton Carnival, and Davenport, Ia., played prior to here. Davenport yielded excellent business the final count showed.

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Scores Practice

"Funds appropriated by the Legislature for local celebrations are being used for salaries, transportation costs to send these high priced agents all over the State, for the purchase of autos for these agents and for big offices," Craner charged in his statement that the entire Centennials Commission set-up is sour from start to finish.

George Heinz, executive secretary of the California Centennials Commission, subsequently stated there has been no application received from the Yreka Gold Rush Celebration for State funds, but that an application from Yreka is invited.

"However, if it is received, it will be closely scrutinized," he said. "The publicity material about the Yreka celebration describes a 'roaring camp, gold way, continuous floor shows' and other entertainment events of the type the commission frowns on. We do not support commercial celebrations where money making is the chief object," he added.

Heinz said the only application from Yreka so far received is for use of the centennial float now under construction. He said the commission has indicated the float will be available to Yreka.

Mastic Surface at Regina

REGINA, Sask., June 19.-Said to be the only floor of its kind in Canada. a \$5,000 mastic surface has been laid in the Arena Roller Skating Rink here by Bert and Percy Pearce. The mastic composition was specially prepared by the brothers for the 78 by 188-foot rink surface.

Royal Repensky Family, riding act, and the International Brannodes, teeterboard, will appear thruout the run of the expo, Levy said. Most of the other grandstand acts will not play the full run as the grandstand program is to undergo virtually two complete program changes.

Acts Listed

Among acts billed are the Wallenda Troupe, which will contribute five aerial acts; the Sensational Waldorfs, aerial act; Dormond Brothers, comedy unicycle; Lottie Mayer's Disappearing Water Ballet; Sylvia and Christian, dancing; the Martinis, singing; Gloria Gilbert, ballerina; the Doc Shung Troupe, 10-person Chinese acrobatic act; the Gray Sisters, xylophonists; Larry Griswold, trampoline; Arturo and Hedy, high wire; Happy Kellems, clown; the Phelps, balancing act; Lynn and Linda, aerial; Ming and Line, Chinese hillbillies; Lucienne and Ashour, apache dancers, and Franconi, pole act.

Franconi, Danish headliner, is due to arrive in this country June 26. His appearance at the centennial will be his first in this country, Levy said.

Many dancing, singing and comedy acts also will work in the two grandstand revues, Levy pointed out. The first revue will run August 7-20, with the second, the regular No. 1 revue put out by Barnes-Carruthers, to follow August 21-27. Among the specialty acts will be Lester Cole and His Debutantes and the Eight Masters of Melody, singing groups.

Directors Named

The first revue will be rehearsed and built here, with all new scenery to be constructed for it. Lester Cole will handle the choral groups, Dorothy Hild and Ainslee Lembert the dancers. Florence Weston, this city, also will assist.

Choral group for the first revue will include 24 Wisconsin singers and 14 pros, including Lester Cole and His Debutantes and the Eight Masters of Melody.

Cold Hits Wagner In Chi's Suburb

(Continued from page 64)

night (12) in view of an afternoon rain; and Sunday (13), particularly at night, was extremely good.

The stand at Norwood Park closes today, and the shows will move to Joliet, Ill., opening there Monday (21) and continuing there thru Sunday (27). It will rail to Toledo following its Joliet engagement, and will bow in Toledo Wednesday (30).

Visitors at Norwood Park included Morris A. Haft, Mr. and Mrs. George B. Flint, John F. Courtney, George W. Johnson, Mr. and Mrs. Noble Fairley, Mose Kalin, Connie Hale, Dave Edelson, Mrs. John McGovern, Smokey Scruggs, Mr. and Mrs. Harry Hennies; Charles Vana, of Peacock Publications; Mr. and Mrs. Peter (Jackpots) Harbett, Mr. and Mrs. Mel Dodson, Mrs. Evelyn Freschette, Rocky Clements and wife, Mrs. E. Brightwell, and Police Captain and Mrs. Louis Klatzco.

Also Mr. and Mrs. Sam Proskauer and family, Mrs. May Proskauer, Sammy White, Ben Pardo (Lorenzo) May, Eddie Sopenar, Mr. and Mrs. H. E. Kepler, Ronnie Mason, Tommy Rowland and Joseph S. Scholibo.

Chaplain Rev. Marcel LeVoy toured the midway with Dr. John LaMarr. Harry Atwell clicked many pictures of the new Girl Show, Maid 'n America, and of Mitzi, featured in that presentation.

Mrs. Martha Wagner returned from Toledo, after attending the burial of her oldest sister, Angela Zydel.



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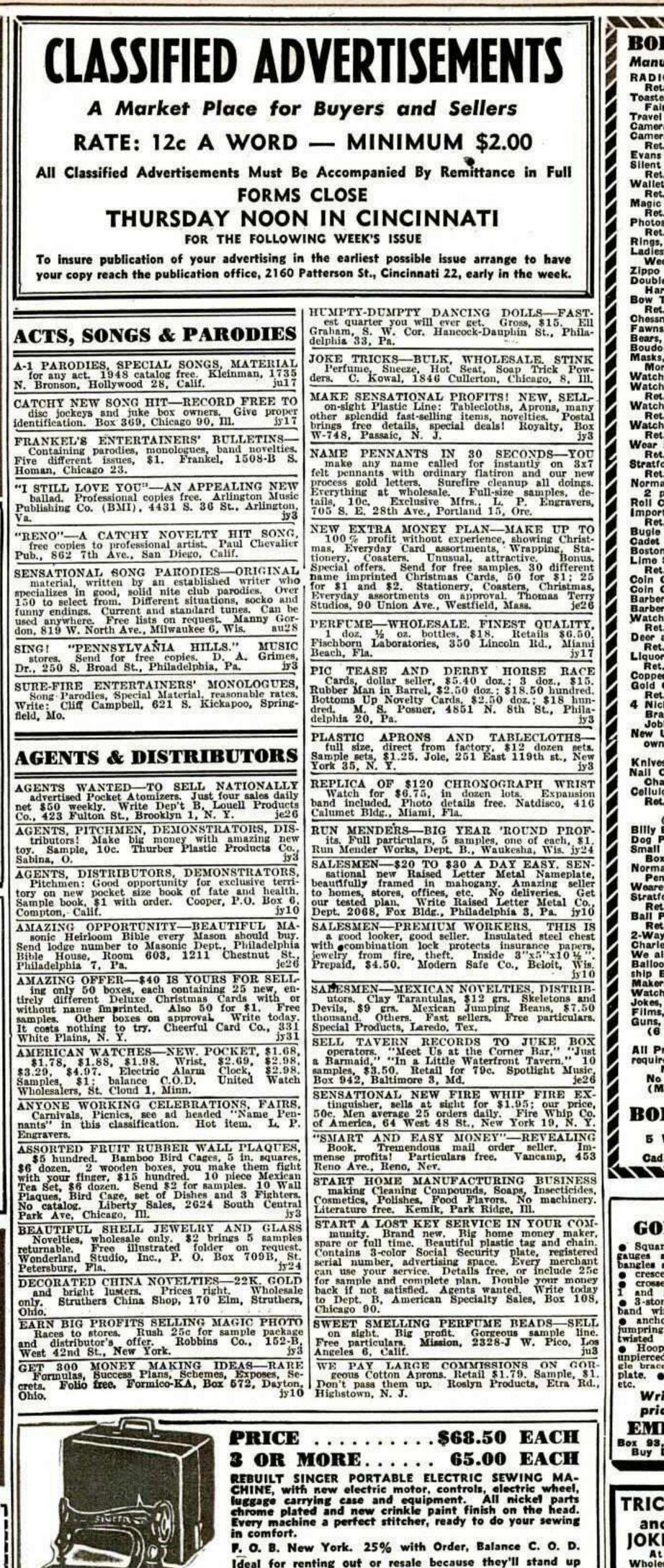
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Ret. \$35.00
Ret. \$49.50
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tratford Ball Pen, Pen-Pencil Set,
Ret. \$3.00 1.75 forman Ball Pen-Pencil Set, Gold,
2 piece 1.50 Roll Caps, 5 Gr. to Case. Per Case
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Bugle Boy Bugles. Ret. 25¢ ea
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Barber's El. Hair Clippers, Ret. \$2716.00 Barber's Hair Dryers, El. Ret. \$1812.00
Vatches Men's Pocket Swiss
Ret. \$4.95
Ret. \$2.98
Copper Hat Ash Trays, Large, Ret. 50¢ .25 Rold Color Evans Automatic Lighter.
Ret. \$5. 3.00 Nickels to Dimes Trick, Flat Top
Brass, our own make. Ret. \$2.50 ea. Jobbers, write for Gross Prices
own make. Ret. 50¢
Colves, Imperial Miniature. Ret. 59¢ \$4.00
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The Billboard

June 26, 1948



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4.50

4.50

5.00

5.00 4.80

3.50

4.50 4.50

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Glass Teacups, green tint. Gr. Glass Saucers, to match cups. Gr. Glass Candle Holders. Gr.

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Wood Milk Bottles, loaded, 21/2 lbs. Ea.	1.1
"Worth" Baseballs. Dz	2.2
Plaster Doll Asst., 13 1/2 to 15 1/2 in. Dr.	3.0
Swaggers, Full Size. Gr	9.0
Plastic Crook Handle Canes, 100 for	15.0
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Tinsel Batons, With Bells. Gr	15.7
Composition Monkey on Stick. Gr	28.0
B" Fox Tails, W/Comic Card, 100 for	5.5
20" Jumbo Fox Tails. Dr	4.5
Medium Leis. Gr.	3.2
moundin Long. Gr	
"Jumbo" Leis. Gr	6.5
9 In. Rainbo Balicons. Gr	9.0
9 In. Mottled Balloons. Gr	7.0
9 In. Asst'd Decoration Balloons. Gr	7.5
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Case Lots of 30-10¢ Less Per Blant	tot.

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Stone Set Rings. Gr	.9
Gold Plated Band Rings. Gr	1.8
Plastic Toy Knives, Forks and Spoons, Gr.	1.0
Decorated Aluminum Ashtrays. Gr	3.2
Nosco Plastic Animal Stand-Ups, Gr	.9
Metallic Pin Wheels (Misprints). Gr	4.2
"Kiddy" Sun Specs. Dz	1.1
Plastic Bean Blower. Gr	3.0
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law S. Pierce, Jack Pierce, Mrs. Jessie Pierce, Wendell R, Pilger, Bob Pool, Forrest O. Randall, Joseph Reed, J. T. & Margaret Jean Reynolds, Vern Richardson, Tonnie & Russell V. Ringlin, Mr. & Mrs. Geo. K. Robertson, Mrs. Queenabeth Rolette, James I. Ross, Hector L. Sawyer, Kate & Schemelia, Richard Schmidt, Mrs. Stanley Scifress, Mary e Joe r. & Irs. J. B. Freeman, Mrs. Freeman, Cecil My Gallagan, James J. Gordon, Charles L. Gordon, Charles L. Harles Edward Hard, Richard ry Harris, Mr. A. J. Harrison, Ray Ale R. Holt, Mr. & Mrs. Frank K. Horton, Lewis J. Schroeder, Henry Schroeder, Mrs. H. R. Shipley, C. W. Silcox, Joe Sims, Thelma Smith, Bill and Delia Smith, C. C. Smith, Jimmy & Evelyn Smith, Mrs. Norman Sponseller, Marvin Eugene Staffen John O Horton, Lewis J. Huff, Marshel hel Steffen, John O. csse J. Steffen, John O. csse J. Stevens, George W. ay Stevens, Grant rs. Stokes, Eli Winston Stratton, Wilma mk Bell & Clarence Johnson, Jesse J. Johnson, Ray Johnson, Mrs. Joseph, Frank Joyce, James Kane, Louis Karr, Olan Kearns, Marie Kelly, Mr. & Mrs. E. C.

Tabbert, Henry C. Taiclet, H. T. Trost, James Turner, Jack Tyree, Thomas White, James M. White, Prince Tiny

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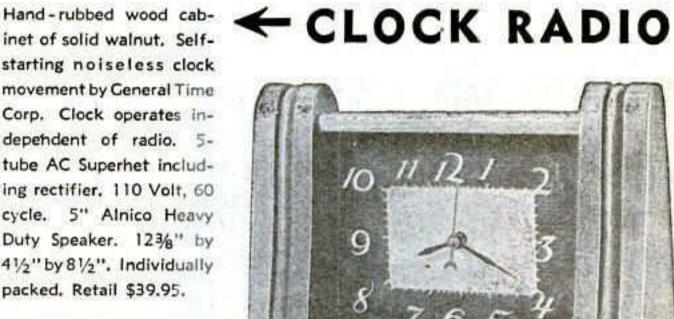


RADIO

93

With attractive simulated leather covering, alligator grained. Convenient leather handle. Measures 5"x71/2"x43/4". Can be easily carried in any traveling bag. Latest advanced type superheterodyne circuit. Requires one 671/2 Volt "B" battery and two 11/2 Volt Flashlight batteries. Shipping weight: 41/2 lbs. Retails for \$14.95.

Lots of 12,	each	\$10.84
Lots of 6,	each	. 11.06
Each		11.75



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\$25.00

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N. SHURE COMPANY

No. 3A26

200 W. Adams Street Chicago 6, Illinois





The **Billboard**

June 26, 1948



label.

The OAK RUBBER CO. RAVENNA. OHIO.

Pipes for Pitchmen

By Bill Baker.

FRANK REBEDEAN . . .

cards from Milwaukee that he plans to open soon at the Green store in Des Moines with the Dialomatic.

Some people with open minds have them closed for repairs.

EDDIE FIELDS . . .

and George Martz are reportedly doing a bang-up job of selling horoscopes and giving readings at the Newberry store in East St. Louis, Ill. They are using mental work and magic as a bally.

NOTES FROM CHI . . .

indicate that business isn't too bad for those who aren't afraid of putting out a little effort, with the big tarket balloons getting an unusually big play the past few weeks. Several of the boys were noted in the Windy City recently, including Lil and Tip Hallstrom, Curly Warwick, Joe Miller, Larry Friedman, Tom Harmon and the Vaughn brothers.

One can hide a case of swellhead about as easily as a case of mumps.

GRAPEVINE . . .

reports have Eddie Curran working a jewelry layout in the Grant store, Chicago, and Tumble Block Slim collecting the folding stuff there with a neat horn nut layout.

WITH STATE ...

county and district fairs now going on, the Pipes Department is looking forward to a heavy influx of reports on these various local events. Pass the word along, fellows.

If you want to kill time, why not try working it to death.

COMING MARRIAGE

and Junior Buckwalter, who are making their headquarters at the Wisconsin Hotel. Tom Collins is also reported to be working for an air-conditioning firm in Milwaukee.

SAM FREED ...

who is working trade papers in New York State, would like to read a pipe from Tom Wilcox.

Blessed is the man who is too busy to worry in the daytime and too sleepy to worry at night.

HENRY H. VARNER . . .

scribbles from Akron that he has perfected three new items which he plans to introduce late this year. One is a gadget for taking the static and racket out of AM radio reception.

JOE BEISTEL . . .

cards from Sunbury, Pa., that he is doing a lucrative business thru the State with corn punk.

MOE SCHWARTZ

who pitched candy in the Empress Theater, Milwaukee, until the house shuttered recently, is reported to have left the Beer City to join a carnival for the summer.

Some people seem to think the greatest accomplishment in this world is to live in it without work.

BEN (HOBO) BENSON'S . . .

article, Chicago Skidrow, in a recent issue of The Bowery News, was a well written piece and "if the boy can sketch like he writes he must be okay," pens Henry H. Varner, of Akron. Walnut Street in Cleveland is getting real Bohemian, too," Varner reports.

COWBOY WILLIAMS

report from Detroit has William H. is said to be getting his share of the



Zachman & Co., 5004 Wilson Ave., Chicago 30



MERCHANDISE

that all American-made stuff is barred.

ROSIE'S ...

Candy Store, at Broadway and Gouveneur streets, Newark, N. J., is the scene of many jackpot sessions, according to Harry Bartell, veteran leafie.

A number of pitchmen we know have reached great heights because of their depth of character.

BEA LOUIS . . .

according to last reports, was set to spring a shampoo layout in the F. W Grand store in Milwaukee, the same spot in which she worked foot oil and Mike Devin's yuke oil.

AMONG THOSE . . .

who worked the recent Des Moines Sportsmen's Show were Edward Cerney, sheet; Mr. and Mrs. Donovan Lawrence, wild life plaques; Charlie Martin, with a handwriting analysis layout, and Doc Wilson with a jewelry pitch.

INQUIRIES . . .

have been received as to the whereabouts of Bob Posey, Jack Parker, G. W. Brownfield, Bob Henderson, Murray Arnold, Tommy Adkins, James R. Russell, Marion Barfknecht, H. B. Maxey, Paul and Ethel Miller, Lester Kane and Guy and Dorothy Warner.

Don't stop at just one smile; the second one is when your personality begins to take hold and your business starts to soar.

LAURA FOSTER . . .

was recently sighted working hooked rugs at the Kress store in Charlotte, N. C., and Jerry Grigg, with intensifiers, and William M. Swanson and brother with gold-wire jewelry, also in the same city. While the town is not the best in the country, all seemed to be making a living.

Every Man To His Own Racket!

By Sid Sidenberg_

Pitchman's Association convention at the Grand Hotel in Cincinnati a number of years ago. Among the of the boys who supplied the dew first I spotted upon my arrival there was Ross Dyar, of med note. As always, he was dressed fit to kill. But still there was something different in his appearance that I couldn't immediately figure out. I finally discovered it. Instead of the ance." That did it. A few more old four-in-hand cravat, Ross was sporting one of those big, black, flowing ties in vogue with the artists of



These dates are for a five-week period

CALIFORNIA

Ontario-July 11. Earl H. Gullikson, San Bernardino, Calif. Vallejo-July 18. R. P. Swartz, Box 377. CONNECTICUT New Britain-July 24. Foley, 2009 Ranstead St., Philadelphia. ILLINOIS Decatur-July 18. Mrs. M. Thelma Miller. INDIANA Auburn-July 25. L. E. Cooper. **NEW JERSEY** Perth Amboy-June 27. Foley, 2009 Ranstead St., Philadelphia, Rumson-June 26. Foley, 2009 Ranstead St., Philadelphia. **NEW YORK** Dunkirk-July 17. Foley, 2009 Ranstead St.,

Philadelphia. Niagara Falls-July 10. Arthur Everts, 193 58th St.

ощо

Cedar Point-July 11. Mrs. Winifred Healy, Huron, O. Chagrin Falls-July 25. Mrs. R. U. Travis,

IT HAPPENED at the National New York's Greenwich Village of those days.

> After several contacts with one from the Kentucky hills, my admiration of that big, black, flowing bow tie increased. Soon a little imp leaped on my shoulder and whispered, "Why don't you get one of those bow ties? It might improve your appearswigs and soon I was the owner of my own big, black, flowing bow tie.

The next morning my big, black, flowing bow tie was to make its debut. I tucked it under the collar for a try at shaping it into a knot. The more I tried, the worse were the results. I took a couple of more bibs of Old Kaintuck and tried again, but 20" HIGH the results were always the same. After about a dozen tries I blew my stack completely to the accompaniment of some sound profanity, and was about to chuck the big, black, flowing bow tie out the window when I heard a knock at the half-opened door. I looked up and on the threshhold stood a kindly old gentleman, smiling and with a twinkle in his eye. "From the commotion and profanity drifting thru the hallways. I surmise that you are having difficulties," spoke the mild, gentle character. "Can I be of any assistance?"

"Mister," I fumed, "if you can tie this dang-blasted thing into something it's supposed to look like, I'll be indebted to you the rest of my life." "Lay on your back on that bed," commanded the meek character, and before I knew what was happening, there was my perpiring hulk lying face-upward on the bed.

In a jiffy the old man was astride me. A few deft tugs at that b. b. f. b. t., a few loops and passes, and the stranger hopped back on his feet. "There you are," comforted the old man. "Take a gander at yourself in the mirror." I did, and what I beheld was a masterpiece-a beautiful, black, flowing bow tie that put that sported by Ross Dyar to shame. I thanked the stranger profusely, gave him a few verbal pats on the back for his artistry and dexterity, and then asked: "Why in the hell did you have me lay on the bed when you tied my tie?" "I used to be an undertaker," answered the kindly gent, as he sidled out the door and down the hall.



95

Beautifully made of 100% Rayon Silk Plush, with long-haired lamb's fur mane and fur tufted tail; movable eyes, natural colored body and mane.



ADIRONDACK CHAIR CO.

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HAROLD (BUZZ) WAGNER ... is reported doing okay with his new candy business which he recently launched in Milwaukee.

The smooth operator makes his initial talk long enough to arouse interest and curiosity in his tip without giving away the whole story.

THE COLUMN ...

would like to hear more about the recently formed pitchmen's organization in Lexington, Ky. The group is said to be picking up members right along. Paul Houck, from last reports we had, was serving as temporary secretary. How about a squib, Paul?



lowest price in years on this 17J Waterproof Incablock Movement Wrist Watch! Shock proof, anti-magnetic, radium dial and hands, sweep second hand, stainless steel back. 2-year guarantee. Rush your order NOW!

25% Deposit, Balance C. O. D.

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GIVE TO THE RUNYON CANCER FUND Willoughby, O. Middletown-June 27. L. M. Reedy, 2011 Erie Ave.

PENNSYLVANIA

Erie-July 18. Foley, 2009 Ranstead St., Philadelphia. Kingston-July 25. Foley, 2009 Ranstead St., Philadelphia, Scranton-July 31. Foley, 2009 Ranstead St., Philadelphia.

WISCONSIN

Fort Atkinson-July 4. R. F. Brisbin. Milwaukee-July 3. Mrs. Thomas Haller. Fond du Lac-June 29. David W. Morgan, 371 14th St.

UNDER THE MARQUEE

(Continued from page 63)

Louisville, who has been booked as Doris Jean, the baton queen.

Dr. and Mrs. Craig M. Kightlinger, Newark, N. J., caught the James M. Cole Circus in Montclair, N. J., and visited with Walter and Flora Guice. They also visited Hunt Bros. at Union, N. J., and renewed friendships with the Nemo Wild West Troupe. Both acts were on the Big One when Mrs. Kightlinger, then Marta Ernesto, was a member of the Riding Ernestos.

Circus life is not fully understood by the beginner who has never been stranded, left at a red light or doubled up in the top three-high berth.

Bobby and Earla Jenkins, who have had one of Rex M. Ingham's school units in Georgia and Alabama, have completed their tour and are now in quarters in Ruffin, N. C. They plan to spend the summer at their home in Virginia. Jack Crawford is busy in the Ingham quarters at Ruffin breaking stock. Recent visitor at the Ingham quarters was T. T. Lewis, former trouper, from Indian Rocks, Fla.

Remember the early days when natives checked the posted paper with, "I didn't see this," and "They didn't have that," and figured lithographs as mere figments of imagination?

was on tour with Mills Bros.' Circus when taken to a St. Louis hospital for tell us the secret of their success.

THE MAGIC CARPET

(Continued from page 46) town, among other things, to confer with J. C. McCaffery, who agents both shows, as well as the Imperial Exposition, of which he is one of the co-owners. The confabs over, McCaffery left the city for Miami. En route back, he said, he will make a stopover at Birmingham to confer with execs of the Alabama State Fair. He plans to return to Chicago by July 1.

Before leaving, McCaffery announced that Dave Carroll, formerly with various carnivals and more recently with Polack Bros.' Circus, had been signed as contracting agent for Hennies Bros.

Among the many carnival people in the city this week were Mel Dodson, former show owner, who now has some rides out, and Fitzie Brown.

an emergency operation, is out of danger after three weeks of critical illness, reports Mrs. C. H. Woolrick, of the Mills show. His sister, Mrs. Hugh Ridenour, Portland, Ore., has been at his bedside and will remain there until his removal to his home in Columbus, O.

Old-time circus founders never stood for Jack Fogg, bass horn player who such nonsense as agitation and drinking on the lot. However, they're not around to



MERCHANDISE 96

The Billboard

DAILEY BROS.

(Continued from page 62)

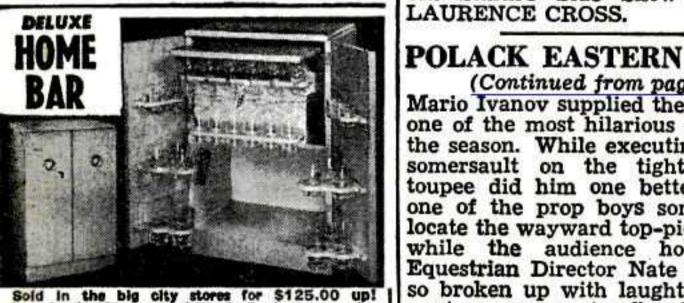
bers of Garden Bros. visited. The Riding Conleys caught the matinee and renewed acquaintances with their many friends. Among others from Garden Bros. who visited were Bob Garden and party, Gladys Gillum, Johnnie Wall, Mr. and Mrs. Bill Woodcock and son, and Dolly Jacobs.

Dorothy Robbins, former rodeo star, and Gordon Shaw entertained the writer at dinner. I met Julia Allen, of the old 101 Ranch Show, and later owner of her own Wild West. Mr. and Mrs. George Morton, of Portland, Me., with their infant daughter, visited the Rube Rays. Mrs. Morton is the former Billie Ray. Tommy Tumkins, head waiter, visited Mrs. Mabel Lauroach and family, formerly of the Royal American cookhouse.

We met Mr. and Mrs. Hank Philips, former troupers, who dug up a picture of Sig Sautelles' 1913 circus. We recognized Fred Ledgett, Dallie Julian and Oscar Lowande.

Welby Cook, for many years with May Wirth's bareback act, caught a hight show. He is now assistant curaor of the Rochester, N. Y., Zoo. The Flying Romas stopped over for a day on their way to Montreal. Freddie Frederick's mother and party visited. Eddie Grady joined the ticket department.

Visitors have included Lee Smith, former clown cop; Mr. Wheeler, Max Ross, Charles Sigl, Bill McDonough, Paul Devers, Kenneth Waite, Billie Griffin and Lefty, the last three from Cole Bros.' clown alley, and Mr. and Mrs. Zack Terrell, who spent a mornng on the lot and saw the matinee.-HAZEL KING.



CLYDE BEATTY

(Continued from page 62) furnish transportation for all of

clown alley.

Milonga Cline visited her husband, Johnny, during the stay in Portland. Also on hand was Phil Escalante.

John Seely, who attends school in Portland, worked with the clowns during the stand.

The crest of the flood was just reaching Portland on our closing day and the loading scene looked as tho we were on a boat show. The train crew had to work in hip boots and the water was rising rapidly. Ours was the last train to leave Portland. Vancouver was canceled because of the floods.

The skies have cleared and the sun is getting warmer. A late arrival in Spokane meant a late matinee but the folks stayed and gave us better than a half house and a full one at night. Albina Beatty joined for her summer vacation and is in the web and menage numbers. Frank Walters is still grieving over the \$10 bet he lost to Johnny Cline. Billy Powell, recovered from his burns, is back in the program, as is Mullens, at the Tangley console, after his sick spell.

Harper Joy was on hand in Spokane and entertained at the Press Club and the Spokane Brewery. Harry Brown celebrated his birthday. Since the weather has turned warm the sunbathers are at it with a vengeance. Charlie Cox is the busiest man on the lot these days. Pearly Houser is a genial host on these hot days and always serves with a smile.

Peggy Sylvester celebrated her birthday recently. Marie LeDoux and Joyce Sans are additions to Marvin Smith's Side Show line-up.-LAURENCE CROSS.

(Continued from page 62)



These dates are for a five-week period

ARIZONA

Prescott-Prescott Frontier Days Rodeo. July 2-5. Jim Duquette.

CALIFORNIA

A. M. Willits-Frontier Days. July 3-4. Sacry.

COLORADO

Boulder-Pow Wow Days Rodeo. July 31-Aug. 2. R. A. Andrews. Brush-Brush Rodeo & Race Meet. July 3-5.

Harold Gray. Cheyenne Wells-Lions' Club Rodeo. July 3-

4. Harry H. Homer. Greeley-Greeley Spud Rodeo. July 4-5. E.

H. Folbrecht. Meeker-Range Call Celebration. July 4-5.

F. L. Colescott, Am. Legion.

IDAHO

Blackfoot-Posse Rodeo. July 2-3. Mrs. Marguerite Neuswanger.

Grangeville-Border Days Celebration-Rodeo. July 3-5. Joe Montell.

Malad City-Oneida Co. Fair Rodeo. July 8-10. K. V. Hanson.

Nampa-Snake River Stampede. July 14-17. Paul V. Nash.

Pocatello—Pocatello Frontier Rodeo. July 16-18. Muriel Ruggles. Rexburg—Upper Valley Assn. Rodeo. July 3-5. T. Ray Payne.

Rupert-Rupert Rodeo. July 2-4. R. M. Hawkes.

Soda Springs-Henry Stampede-Stockmen's Reunion. July 31-Aug. 1. E. K. Gorton Jr. Wendell-Wendell Rodeo. July 3-5. Chamber of Commerce.

MONTANA

Chinook-Chinook Rodeo. July 3-5. Bertrand F. McCarthy.

Lewistown-Lewistown Rodeo. July 29-31. Henry J. Otten.

Livingston-Natl. Ranch Hand Rodeo. Week of July 4. Jr. Chamber of Commerce. Red Lodge-Red Lodge Rodeo. July 3-5. H.

C. Olcott. Shelby-Shelby Rodeo. July 22-25. Clifford

D. Coover. Wolf Point-Wild Horse Stampede. July 8-10. T. R. Kelly.

NEBRASKA

Alliance-Alliance Rodeo. June 25-27. H. E. Wingstad.

Anselmo-Elks' Rodeo. July 3-5. C. C. Biggerstaff

POLACK WESTERN

(Continued from page 62)

much persuasion, Dwight showed us the school's sporting hall of fame with a large photo of Capt. Dwight Moore of the 1937 baseball champs.

A wild performance was given by the Pete Ivanov horizontal har act June 8 after receipt of a telegram announcing the arrival of a son. Chester Barnett, still infanticipating, said, "You ain't seen nothing yet."

Tourists Chai and Somay Huang, Ernie and Frieda Wiswell, Jack Klein, Massimilliano Truzzi, Justus Edwards, Mr. and Mrs. George Paige, Otto, Josephine and Vicky Berosini. and the Barnes family visited Yosemite Valley between dates. While being chased by one of the park's tame bears, Truzzi began yelling for Emil Pallenberg.

A new and successful idea in radio broadcasts was launched by Justus Edwards with informal round table discussions between the performers without the assistance of station announcers or interviewers. These were segregated between animal groups, aerialists, clowns, etc., and the "mutual admiration" was piled high. Organist Wally Newbury's 15-minute pianolog is excellent.

The Great Franzcisco (Franz Heinzman), quoting the immortal words of Mark Twain, says that the Midwestern report of his death is greatly exaggerated but he was disappointed that his friends didn't send him flowers. New to the menagerie are the puppies of Reggie Reppert and Pauline Franzcisco. A duplex duckhouse now houses Harry Dann's webfoots. Betty Bell has been offered exhorbitant amounts for her new ukulele to keep her from playing it all the time. Don Dorsey is leading in "Saves the sun-tan department. make-up," says he.

Really pulling in the coin are the

Sold in the big city stores for \$125.00 up! Swanky for Home or Office! Perfect top prize for Bingo! Complete with glassware service (6 Martini, 6 Old Fashioned, 6 Shot, 6 Highball, 6 Cola glasses). Sliding glass rack and mixing shelf. Liquor storage below. Latest apartment size: 32 % in. high, 20 % in. wide, 14 % in. deep. Shpg. wt.: 77 lbs. Immediate delivery. Send \$10.00 deposit, bal. Express C. O. D. Mahogany Access Blonde Mahogany Finish Blonde \$74.50 \$69.50 Finish Webb DISTRIBUTING CO. INC. O SOUTH KEDZIE AVE. . CHICAGO 12, ILLINOIS





one of the most hilarious episodes of the season. While executing his back somersault on the tight wire his toupee did him one better. It took one of the prop boys some time to locate the wayward top-piece. Meanwhile the audience howled, and Equestrian Director Nate Lewis was so broken up with laughter that the next anouncement suffered

Colorado Springs, Colo., gave us scenic splendor, with old Pike's Peak frowning down on us, while the Garden of the Gods and the regal sophistication of Broadmoor held us in awe. Much sightseeing and shopping was done.

Connie Wilson's mother joined for a vacation and Ross Ramsey visited the Cheerful Gardners. Terry Peers was called home by the serious illness of his mother. Ditto for Al Hyman.

It was in Colorado Springs that we learned of Proske's misfortune. Proske was with this unit last season.

Trinidad, Colo., was an over-night jump and our first outdoor engagement since Corpus Christi, Tex.

We all missed Malikova, who, on account of illness resulting from the altitude, passed up this spot and went on into Grand Junction to await the show. Charlie Borza, who was on the sick list for a while with a bad back, is working once more.

An old-fashioned street parade was staged at the request of the city council and an estimated 10,000 persons gathered from neighboring countryside to witness the spectacle.

Hans Erikson, who purchased a new Buick Roadmaster in Colorado Springs found it much to his liking, but he is razzing Richard Sidney, who has one like it, as to the car's merits.

Kinko, renowned for his ability to start pools, had another in operation regarding the recent fight series and, as usual, wound up behind the eight ball. When last seen, however, he had another under way.

Publicity man Bill Green really showed us all up when he continued with a radio broadcast in a torrential rain describing the acts that weren't even working!-BILLY BARTON.

Mario Ivanov supplied the show with Grand Island-Rodeo-Celebration, July 3-6. E. J. Bell.

NEVADA

Reno-Reno Rodeo. July 3-5. E. J. Questa. NEW MEXICO

Gallup-McGaffey Rodeo. July 4-5. John T. Smith.

NEW YORK

Rochester-Grotto Rodeo. July 26-31. Bryant G. Parsons, 182 Commodore Parkway. NORTH DAKOTA

Mandan-Mandan Rodeo. July 3-5. J. L. Rovig.

OKLAHOMA

Arnett-Arnett Rodeo. July 10-11. J. D. Cresswell. Dewey-Dewey Round-Up. July 3-5. H. C.

Courtney.

OREGON

July

Crawfordsville-Calapooia Round-Up. 3-4. Mrs. Mabel Frum. Klamath Falls-Klamath Falls Round-Up.

July 3-5. H. E. Getz.

Molalla-Molalla Rodeo. Clyde July 3-5. Kendall.

Saint Paul-St. Paul Rodeo. July 3-5. Carl J. Smith.

SOUTH DAKOTA

Belle Fourche-Black Hills Round-Up. July 3-5. Joe F. Koller.

Huron-Huron Legion Rodeo. July 9-11. G. W. Chitty.

Martin-Am. Legion Rodeo. July 3-4. John George Day.

Mobridge-Mobridge Rodeo. July 3-5. James L. Rothstein.

Rapid City-Black Hills Range Days. July 16-18. Dick Peterson.

TEXAS

Coleman-Coleman Rodeo. July 14-17. Weldon Davis.

Dalhart-XIT Cowboy Reunion & Rodeo. July 29-31. A. C. Hallmark.

Falfurrias-Falfurrias Rodeo. July 3-5. R. R. Scott.

Pecos-West of Pecos Rodeo. July 2-4. Alton Hughes.

Ranger-Ranger Round-Up & Rodeo. July 28-31. R. B. Thomas Jr.

UTAH

Lehi-Lehi Roundup. June 30-July 3. J. Ferrin Gurney.

Neola-Neola Rodeo. July 5. Lionel Jensen. Nephi-Ute Stampede. July 8-10. R. A. Jack-

son. Ogden-Ogden Pioneer Days. July 20-24. Herman W. Peery.

Price-Robbers Roost Round-Up. July 29-31. J. V. Olsen.

Salt Lake City-Days of '47 Rodeo. July 18-24. Sheldon R. Brewster, Fairgrounds.

WASHINGTON

Sedro-Woolley-Loggerodeo. July 2-5. Chas. Wicker.

WYOMING

Afton-Am. Legion Rodeo. July 4. Big Piney-Chuck Wagon Days. July 3-4. Paul N. Scherbel.

org's concessionaires. Headed by George Paige, and assisted by Charley Webb and Mrs. Gwynn Carsey, who is secretary, the department includes Arthur Harris, Charley (Shotgun) Egan, Tex and Reggie Reppert, Harry Bernstein, Ulysses Beck, Eddie Dugan, Mike Healey, Paul Mayer, Clyde Ferguson, Walter and Polly Majyeski, Charley Bathe, Billy Watson, Tony Saparito, William Starkey and Mike Nidas, the last named back after a short vacation.

Visiting were Mr. and Mrs. Samuel Clark and family, rangers from Yosemite Valley. Mrs. Clark is the former Mrs. Juveli. - HAROLD BARNES.

Buffalo-Powder River Round-Up. July 24-25. Cheyenne-Cheyenne Frontier Days. July 27-31. Robt. D. Hanesworth.

Cody-Cody Stampede. July 3-5. C. E. Webster.

Gillette-Gillette Round-Up. July 3-4. Neal McClean and Archie Lindsey

Glenrock-Robbins Rodeo. July 3-5. Kemmerer-Days of '49. July 17-18. W. S.

Blakeslee, Am. Legion. Lander-Lander Pioneer Days. July 4-5. Marvin Hoster.

Sheridan-Bots Sots Stampede. July 16-18. E. S. Lewis.

CANADA

Assinibola, Sask .-- S. Country Round-Up. July 12-13. Jess M. Bright.

Calgary, Alta .-- Calgary Stampede. July 5-10. J. Chas. Yule.

Claresholm, Alta.—Claresholm Stampede. July 23-24. Adam L. Linton.

Medicine Hat, Alta .- Medicine Hat Stampede. July 16-17. J. P. Marsh.

Regina, Sask .- Regina Rodeo. July 26-31. T. H. McLeod.



Minimum 3 Dozen, Assorted

ASK YOUR JOBBER

NOVELTY CRAFT CO. 2927 N. 6th St. Philadelphia 33, Pa.



SALESBOARDS

The Billboard

Communications to 155 No. Clark St., Chicago 1, III.=

SALESBOARD SIDELIGHTS

Harlich Manufacturing Company, Chicago, reports via Sales Manager Sam Feldman that its Midwestern representative, Sam Tumpson, will be back on the job shortly. Sam is recovering from an illness. Harlich will debut several new coin boards soon Sam says, as follow-ups on the three new coin numbers now in production. . . . Universal Manufacturing Company, Inc., Kansas City, is expecting its new Hit the Pill ticket number to bring in "homers" in sales and play. New game is timed to hit the trade during the baseball season, and centers design and play about the game.

Dave Rice, Empire Press, Chicago, vice-president, drove back into the city Monday (14) from his West and Southwest trip, during which he covered Nebraska, Texas, Kansas and other neighboring States. Nothing unusual in business reports, he says; up and down, depending upon area. Firm's office statter, Evelyn Zimmerman, took her first plane trip recently when she went to New York on a week-end holiday.

Gardner & Company, Chicago, is hitting high production on its coin boards. Charles Leedy, sales man-

SALESBOARDS

IMMEDIATE DELIVERIES-20% DEPOSIT
Holes Name Profit Price
400 5c Dollar Ed., X.Tk Def. \$ 7.00 \$.59
1000 25¢ Charley Def. 50.00 .79
1440 5c Cigarette Barrel. Def. 22.00 .99
1440 Sc Barrel Def. 18.00 1.15
1440 10c Barrel, X. Tk Def. 36.00 1.39
1800 5¢ Lulu Bd., X. Th Def. 18.00 1.49
1000 25¢ J.P. Charley, Th Avr. \$52.08 \$.94
1000 25c Action, X. Tk Avr. 56.50 1.39
1200 25¢ Tex. Charley, Seal Avr. 102.28 1.69
600 25c Jumbo Q.T., X.Th. Avr. 65.30 1.59
1000 5¢ J.P. Asst. Bds Avr. 27.00 2.49
1050 5¢ J.P. Asst. Bds Avr. 31.00 2.69
MEWL & Thick Des Bala Danda

ager, currently in Portland, Ore., on his cross-country trip, sent in a request last week for a pair of hip boots.

Pioneer Manufacturing Company, Chicago, welcomed back Charles Lucenti from his Southern trip Monday (14), along with Vice-President Harold Boex, who covered Western territory. . . Reuben Berkowitz, Bee-Jay Products, Inc., Chicago, general manager, is busy rounding up production, shipments and a raft of other board details for his firm's line of coin and other salesboards.

Irving Sax, general sales manager of Consolidated Manufacturing Company, Chicago, states firm will introduce a new line of boards soon. Numbers are to be designed for special fall promotion. Included will be several boards with new play ideas, Irving said. Mrs. Sax, Irving states, was recently elected national president of a society that does extensive charitable work. Called Kappa Sigma Tau, group contributes to such deserving funds as those for crippled children's hospitals, cancer research, etc. Before becoming national president she was head of the Gary, Ind., chapter, Irving said.

CONEY ISLAND

(Continued from page 56)

Carroll, are assists. Valentine, a brother, operates a shooting gallery on Surf and Stillwell, and George, another brother, conducts a similar establishment on the Boardwalk on Ravenhall's property.

Mrs. Elizabeth Wolz, an Islander 52 years, the last nine of which has been as operator of Laff-Laff on Surf between West Eighth and Fifth, is assisted by daughters, Marguerite and Constance. Her husband, who died 14 years ago, formerly had a restaurant on Surf and Stillwell, and George, skirting Laff-Laff are Freda Zipper's guess-your-age and Rose Stone and Joseph Finkelstein's photo gallery.

kiddies in the neighborhood were invited.

Game in New Building

Play the Races group game turned out by Stanley Gersh and Sam Garber, of Perfect Games Company, is a money-maker in a new building at Playland at 98th Street in the Rockaways, operated by Sunny Stone, a member of a Boston syndicate, who is loud and emphatic in his praises of the game's attractiveness and worth. Syndicate also control pokerinos near by. Mrs. Eva Stone, Sunny's wife, Al Hayman and Charles Adelstein, the last named the announcer, hold key positions over all the Stone holdings in Rockaway. Adjoining the races is another new structure housing 45 skeeball alleys, called Skeeball Stadium, with Mr. and Mrs. Julius Seidel in charge. Charlie Feltman, of the former celebrated Coney family, has two shooting galleries manned by Feltman's own guns in the park proper.

QUALITY BOARDS AT BARGAIN PRICES

Name Play	Holes	Profit	Net Price
Texas Charley 25¢			
Texas Charley 5¢		23.10	1.95
Jackpot Charley . 25¢	1000	52.00	1.25
Reg. Charley 25¢	1000	50.00	1.15
Jar of Jack 10¢	2000	56.00	2.95
Barrel of Jack 10¢	2000	56.00	2.95
Dollar Game 5¢	400	7.00	.75
E-Z Pickin' 5¢	2400	45.68	2.95
E-Z Pickin' 10¢	2400	91.36	2.85
Baby E-Z Pickin' 25¢	140	17.08	1.50
Dollar Game 5¢	400	7.00	.75
Kuter Kolors 25¢	300	15.00	.75
Fin&Sawbuck 5/25¢	300	\$3.15	2.75
Kwik Fin 6/25¢	220	28.75	2.50
Pick a Cherry 5¢	1200	80.04	2.50
All brand new boards	No	and an	

All brand-new boards. No seconds or rejects. Send for our Big New Premium Catalog. 20% Deposit, Bal. C.O.D., F.O.B. Chicago.

HOWARD MACHINE PRODUCTS CO. 2754 West Diversey Bivd., Chicago 47, Ili.



97



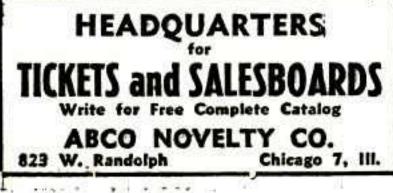
WANTED

Experienced Salesboard Salesman. To sell America's finest Salesboard line. Good drawing account, protected ferritory.

Write Irv or Mort Secore. All replies confidential.

SECORE and SECORE 735 S. Karlov Ave. Chicago 24, III.

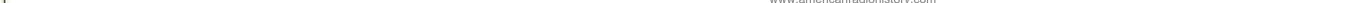


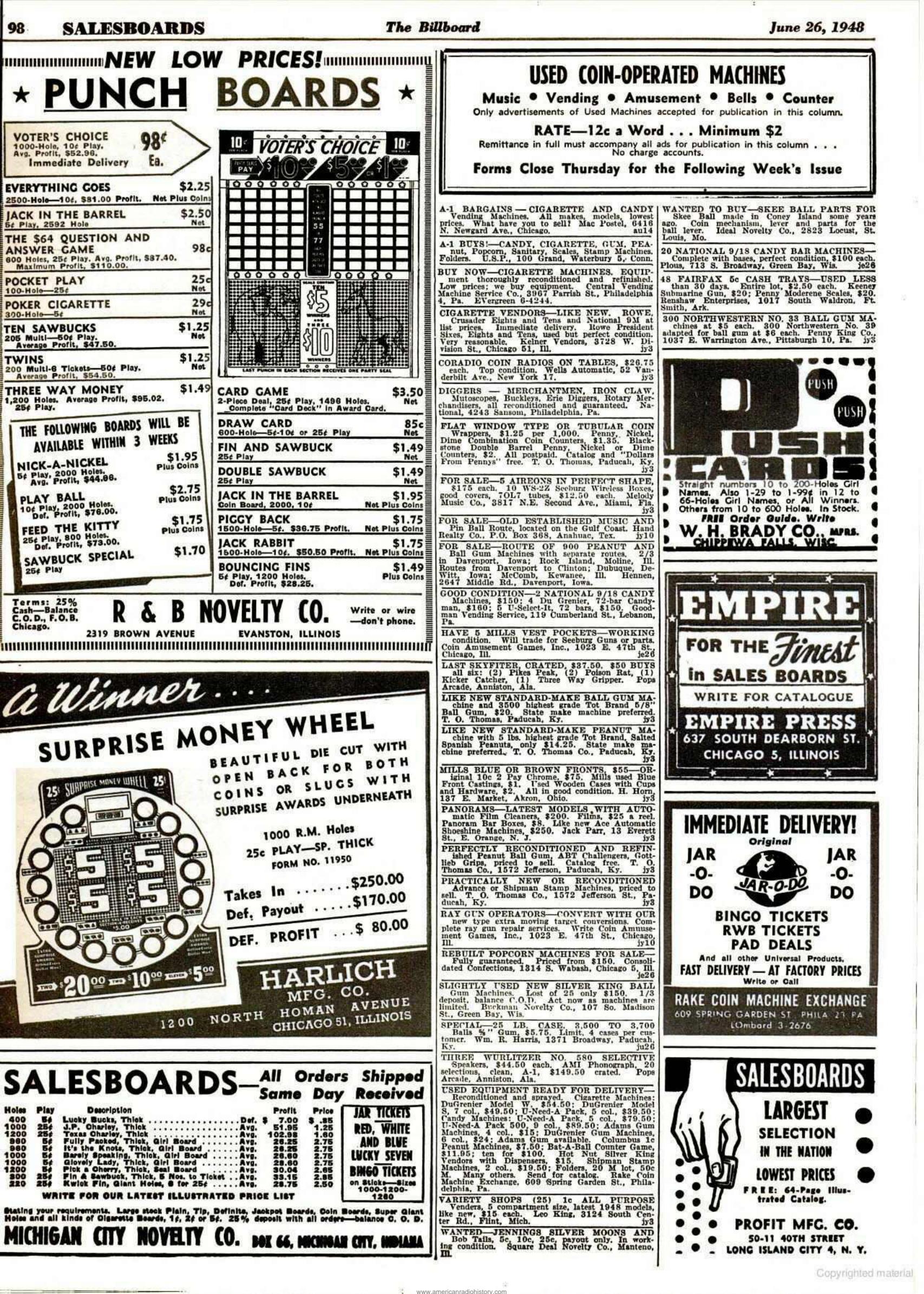


Under One Ownership

Two establishments tenanting Fascination group game in one and Faber's Fortune Poker, in the other, on Surf and Henderson's Walk, are under one ownership, Novelty Amusement Corporation, of which Sidney Kahn is prexy. Fascination has a new manager in Jack Klepper, formerly in the same capacity for 10 years for Eddie's 5-Star Final. His personnel includes Artie Pelatsky, a champ among rapidfire spielers and customer-getters, and Maxie Packman, mike men, and John Russo, Ely Sabin, Herman (Bob Ripley) Lambert, Frank Fornario and Sid Prince, attendants. Fortune's manager is Henry Jacobs, with Ralph Bryan, assistant.

Paul Pudello was crowned champion pizza baker by experts in his spotless eatery on West 15th. Lonnie Young is doubling as dancer and outside talker at Joe Boston's Girl Show, where new terps are Toby Lee, fan dancer, and Vivienne DePaul, Gypsy twirler. Tirza and Albert Alberta sat up all night June 1 attending Jessie Gersh, a German boxer dog, who gave birth to five puppies in the early morn. New concessionaires in Phil Gould's Pleasureland are Steve Rowland, supervising his father-inlaw, Harry Baker's monogramed hats, plus a sewing machine, and Ruby Bernstein, Sam Gold and Wendy Dorn selling costume jewelry for Raymond Tumarkin, who has a similar concession at Hubert's, Manhattan. Phil Pates, former Luna Park manager and later concession operator and owner on Luna's front, is managing Playland in Manhattan for Abe Seskin and Chick Guelfi, his former partners: assistant is Joe Welles. Arcade owner Herman Wolff's daughter, Rochelle, celebrated her sixth birthday Saturday (12) at home on West 22d with a party to which all the







MACHINES

Communications to 155 No. Clark St., Chicago 1, Ill.

N.Y.C. BATTLE ON TWO FRONTS

Bill 12 - 10 in Heated Brawl CHICAGO, June 19.—Altho still re-covering from the double shock of losing two of the industries ton execu-

Stage Filibuster to Win

NEW YORK, June 19.—In one of the stormiest sessions in its history, city council Tuesday (15) passed the administration-sponsored bill banning coin-operated amusement games from city locations, but only after the administration bloc resorted to a filibuster, delaying the vote tabulation until one final supporter, busy in a Queens court, could be rushed to the council floor to cast the deciding vote.

His vote brought the final count to 12 for and 10 against, the barest possible margin by which the measure could be passed. Council rules require that a majority of the 23 legislators favor a bill before passage is possible. The council president votes only in case of a tie.

The bill now awaits Mayor O'Dwyer's signature before it can be written into law. But before he can sign it, a public hearing for interested parties must be held, and the date for the hearing has not yet been announced.

CHICAGO, June 19.—Altho still relosing two of the industries top executives within the space of four days, Exhibit Supply Company is going ahead full speed on the production of its arcade equipment, pinball games and card venders, Joseph A. Batten, firm vice-president, disclosed this week. For a temporary period, Batten will also be Exhibit Supply's sales manager and will be assisted by Frank Mencuri, who for the past several weeks has concentrated all his efforts in favor of the firm's widely heralded arcade line.

Batten, who has been the firm's general manager and treasurer for some time, also disclosed that Clyde Lee Hovey has been appointed to serve as the firm's assistant treasurer. Hovey recently resigned an important post with Ernst & Ernst, a prominent certified public accountant firm, to accept the Exhibit Supply appointment. Batten, known himself as one of the industry's leading financial experts, was formerly an officer and director of several leading banking firms in the East.

esteem and respect to Exhibit Supply, one of the industry's pioneer manufacturing concerns, Batten stated that while he knew the fine work of Smith and Chrest would be missed he wanted the firm's many customers and the industry in general to know that Exhibit Supply personnel were eager to carry on the fine Exhibit tradition that has existed since its founding in 1901.

Among the other key personnel at Exhibit Supply who are well known to the nation's coinmen are Edward H. Hughes, chief engineer; Chester Gore, plant superintendent, and Clare G. Meyer, engineer of the arcade division.

Exhibit Supply's new addition, which is being constructed on the property adjoining its plant at 4218-30 West Lake Street here, is expected to be fully occupied by mid-July. A one-story structure, the new building will approximately double the firm's production area. In addition to being used for the construction of the various exhibit lines, the new addition is to be used for storage purposes.

Firm is currently in production on a new five-ball game called Jamboree,

Council Beats Exhibit Supply To Carry On Injunction Fine Tradition Under Batten Suit by Ops Will Go On

Test for Games Refused

By Is Horowitz

NEW YORK, June 19 .- Passage of the bill banning coin-operated amusement games by the city council and the board of estimate, and the certainty that Mayor William O'Dwyer will sign it, will not affect the current prosecution against the police commissioner in the suit of local distributors and operators to enjoin the police from seizing non-free play novelty games.

This was learned Friday (18) after the attorneys of the corporation counsel refused a request of former Supreme Court Justice Samuel I. Rosenman, attorney for the industry, to combine a test action challenging the constitutionality of the bill with the current trial.

A separate trial will have to be held for that purpose after a machine is seized under the provisions of the new law. During the conference in the pri-(See INJUNCTION SUIT, page 114)

Second Hurdle Over

Thursday (17) the new measure passed its second hurdle, approval by the Board of Estimate. However, this was merely considered a formality since all board members are identified with the present administration. The mayor himself casts three Board of Estimate votes.

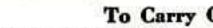
With signing of the bill by the mayor a foregone conclusion, industry leaders here indicate that a test case to try the measure's constitutionality will undoubtedly be held. Loosely drawn and frankly described as discriminatory even by some of its supporters, the bill seems to have little chance to hold up under court action. At Tuesday's council meeting,

charges of delaying tactics and filibustering flew hot and heavy as councilmen aired their opinions. Entitled to give reasons on which they based (See N. Y. Councilmen on page 115)

Hot to Cooler

PHILADELPHIA, June 19.-From the frying-pan into the "cooler"—in the strict police sense—was the experience of a pinball looter. Police last Saturday interrupted an interesting experiment with a frying-pan in a luncheonette at 567 North 15th Street.

Noting that the door had been forced, they entered and found Edward Kennedy, a 24-year-old youth, kneeling before the pinball machine in the luncheonette and trying to pry open the coin receptacle with the handle of a frying-pan. However, Kennedy never got a chance to complete his experiment. He was arrested for breaking, entering and robbery, and was held without bail for court.



To Carry On

Now formulating a policy which arcade pieces and card venders, as he feels certain will bring additional well as cards for use in card venders.

Plants Set Group **Ponser Resigns As CMI Director**

CHICAGO, June 19 .- George Ponser, president of the George Ponser Company, Inc., this week tendered his resignation as a member of the board of directors of Coin Machine Industries, Inc. (CMI). The resignation, which becomes effective immediately, was accepted by the board with regret, according to Dave Gottlieb, association president.

Ponser, in his resignation, stated: "If I can be of service to you in any way, please feel free to call on me."

Elected to his first term as a member of the board of directors of CMI at the January convention, Ponser served more than four months before being forced to resign because of the time needed for his own business.

Michigan Okays Tavern Soundies

DETROIT, June 19.-Status of Panorams or Soundies units in beer gardens in Michigan was clarified the ruling would hit the Panorams. this week by Walter Greig, executive secretary of the Michigan Liquor Control Commission, who stated that the machines are allowable under present regulations. A new ruling a week ago had banned the use of regular motion pictures in taverns, altho 16mm. safety film was being

See Good Pin Biz For Minnesota's **Resort Operators**

MINNEAPOLIS, June 19 - The resort business in Minnesota is the meat for this State's so-called "country operators," with only a very rare few city coinmen indulging in the summer location business. That's been the story here for years, and 1948 is no different.

Ops are spending money like mad this year in the pin game department, to put the new flippers into their locations.

As for music, juke boxes are coming out of storage and a few more pieces being added.

Special State legislation and the reports of extremely poor fishing affected coin machine operation in this vicinity last year.

Jobbers report that pin game business the past few weeks has been good. Jukes, however are off.

used, and there was considerable doubt among operators here whether

Question is not too important here, because of the relatively small number of the machines which remain out on location. Experienced operators have blamed the speedy demise of Panoram's popularity upon the lack of adequate variety in the film presentations available.

Most Game Cos. Pick July Dates

Vacations

Uniform closings aid efficiency, manufacturers say -music firms vary skeds

CHICAGO, June 19 .- Virtually all Chicago amusement game manufacturers will shut down their production lines for a week or more during July to allow plant workers vacation time, a survey of the game producers showed this week. Despite the fact that the production lines will not move for various periods designated by plant heads, all firms have stressed the fact that parts and supply departments, as well as shipping facilities, will give their usual 100 per cent service.

For the most part manufacturers' sales staffs and firm executives have indicated that they will stagger their vacation schedules so that distributors and other out-of-town coinmen who come to call on their Chicago plants will find some key personnel on hand to discuss their needs and problems.

Ups Efficiency

In announcing the group vacation plan plant spokesmen stated that over a period of years the system of temporarily shutting down output lines (See Coin Firms Set on page 116)



VENDING MACHINES

The Billboard

Soft Drink Tax "Destructive"

June 26, 1948

SEEK TO HYPO CANDY SALES

3-for-a-Dime Stoner Calls Pennsylvania's **Big Headache For Industry**

100

Jobbers Up Vender Use

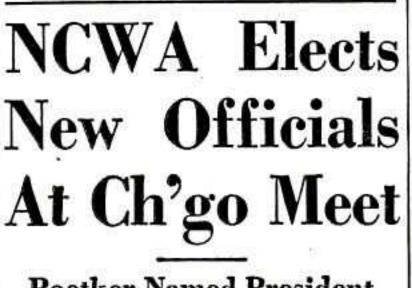
CHICAGO, June 19.—With candy shortages a thing of the past, major discussion at the third annual convention of the National Candy Wholesalers' Association Inc. (NCWA), held at the Sherman Hotel here this week (14-16), centered on "which way" to expand candy sales thru jobber-hypoed sales programs based on concentrated coverage of their territories. Hard on the heels of boosted sales plans, price cutting at the retail level (three-for-a-dime sales by chain stores) came up for debate.

While jobbers made up the majority of the 1,400-plus registrations, over 400 representatives of 78 exhibiting manufacturers, as well as those of the vending machine industry and allied groups, made the meeting an important medium thru which the suggestion and working out of ideas for nationwide candy merchandising were freely exchanged.

A definite increase in jobber operation of candy venders was noted, althe actual formal discussion of candy merchandising thru venders did not appear on the program. Stress was placed on how to increase the independent retailer's volume of sales thru greater co-operation along this line by jobbers, using store ads and (See Seek To Hypo on page 105)

HARRISBURG, June 19.—Pennsylvania's soft drink tax in one year has cost the industry "over \$20,000,000" in lost business, according to Clarence G. Stoner, of Harrisburg, first vice-president of the Keystone Bottlers' Association.

Stoner bases his computation on



Poetker Named President

CHICAGO, June 19. - National Candy Wholesalers Association, Inc. (NCWA), meeting at the Hotel Sherman here in its third annual convention, June 14-16, announced results of election of executive officers, directors at large and regional directors for the 1948-'49 term of office.

Executive officers elected were John F. Poetker Jr., of J. F. Poetker & Son, of Cincinnati, president;

the amount the tax fell short of budget estimated — \$4,146,691, and said this reflected the loss of 414,669,-100 sales worth \$20,733,455.

He added that the levy cost \$1.50 in sales for every tax dollar collected. The tax, 1 cent on each 12 ounces of bottled drinks and one-half cent on each ounce of sirup used in the fountain manufacture of soft drinks, yielded the State about \$13,300,000 during its first year of operation, compared with \$17,500,000 estimated return when the law was enacted by the 1947 Legislature. Constitutionality of the law is now being tested by bottlers and manufacturers in Dauphin County Court.

Actual receipts from the soft drink tax for the first year were \$4,146,691 below the amount anticipated, it is conceded by the State Department of Revenue.

"Missing penny taxes reflect unmade nickel sales," Mr. Stoner observed. "The first-year deficit of \$4,146,691 means the loss of 414,669,-100 expected sales worth \$20,733,455.

"Pennsylvania's merchants — even those who do not sell soft drinksare rightfully disturbed over the levy's depressing effects on business. Any tax which removes \$20,000,000 (See PENNSY DRINK, page 106)



Price Shaved By Suchard And Charms

Greater Supply Seen

CHICAGO, June 19.- A price reduction in its chocolate bar line was announced by the Wilbur-Suchard Chocolate Company, with a similar move made by Charms Company on its two package lines at the NCWA convention here this week.

Suchard's price cut was made in spite of the fact that chocolate bar makers continue to shake their heads over the high price of cocoa beans, stating that after the recent downward trend in cocoa cost (hitting a low of 32 cents in May) the reversal to an upward peg of 381/4 cents now current has taken off any possibility of widespread lowering of prices in the solid chocolate line.

New price on the Suchard Almond Bar, put into effect this week, pegs it at \$5.83 per 200-count pack. Former price was \$6 (or a few cents over) per 200. Firm's milk chocolate bar, previously available only in 24-count packs, is now also packed in the 200 count, with a like price drop, according to a company representative.

In the package line, Charms Company announced a cut on its regular

Set New Date For Debut of Crown Vender

CHICAGO, June 19 .- Crown Implement Corporation's showing of its new Big 4 bottle vender at the Sherman Hotel here this week, June 15-19, was canceled at the last moment due to a fire in the firm's production laboratories. E. J. Novak, president, announced today that the premiere of the new machine will be held at the Bismarck Hotel here, July 12 thru 16, and will be held in Room D, third floor daily from 10 a.m. until 4 p.m.

Novak and firm's chief engineer, Roland Rentcher, will be on hand during the display of a pilot model of the vender. Firm has not as yet completed merchandising plans for the machine, which may be sold direct to operators or thru regional distributors.

Discussing the Big 4 vender, Novak stated that it features unit construction. The four dispensing banks (holding 24 bottles each) may each be replaced should one become damaged, thus eliminating necessity of removing machine from location or keeping it out of operating order for long periods. Vending units need no pre-adjustment for odd-size bottles, taking any size from 6 to 12 ounces. Dry-cooled, vender has a 96 (or more, depending on size) bottle pre-cool compartment.

Machine stocks ready-to-vend bottles in a vertical position, so held that no bottle touches another. Dimensions of the vender are 42 inches high, 30 inches deep and 52¼ inches long. such move is forthcoming.

executive secretary.

Directors at large: Ira C. Napper, Mills-Napper Company, Malden, Mo.; Sidney Grossman, Linker Cigar Com-(See NCWA ELECTS on page 105)

NCA Says Pearson Story on 7½-Cent Coin Was "Untrue"

WASHINGTON, June 19. - The National Confectioners' Association (NCA) this week vigorously denied an assertion by radio commentator Drew Pearson in his Sunday night (13) broadcast that the NCA is lobbying for legislation for a 71/2-cent coin for use in vending machines and juke boxes.

Robert Hill, executive director of NCA and former clerk of the Senate Banking and Currency Committee, told The Billboard that NCA "has no interest in such a coin one way or another." Hill said Pearson's report was "completely unfounded and we're going to tell him so." The NCA, he said, is preparing a letter vehemently protesting Pearson's report.

Pearson in his Sunday broadcast had declared that Hill was representing NCA in urging congressional approval of a 7½-cent coin, but Hill declared this week that he has made no representations on Capitol Hill and is definitely disinterested in the issue of such a coin. Hill said he resigned from his clerkship in the Senate Banking and Currency Committee last November and has been devoting all his time to his administrative duties here at NCA.

A Senate Banking and Currency Committee spokesman said that no move has been discussed for legislation for striking a new coin and the spokesman expressed doubt that any

WASHINGTON, June 19. - A blanket denial that its sales practices violate the Robinson-Patman Act was filed with Federal Trade Commission (FTC) this week by the Sperry Candy Company, Milwaukee, one of 10 confectionery manufacturers recently accused of violations by FTC (The Billboard, June 5).

Asking immediate dismissal of the FTC complaint charging Sperry with price and service discriminations as well as payment of brokerage fees, Sperry contended that its "differentials in prices were made in good faith to meet equally low prices of competitors or the services and facilities offered by said competitors."

Sperry said that the firm "has allowed only the usual discounts to its customers" and denied that it "has ever paid directly or indirectly commissions or brokerage fees."

Further explaining differentials, Sperry denied that the differences in prices have ever represented "discriminations."

Such allowances, however, asserted the Sperry brief, do not constitute discriminations since "said price differentials were available to all customers competing in the distribution of respondent (Sperry) on proportionally equal terms."

In winding up its answer, Sperry denied FTC's allegation that its business practices have tended to lessen competition or tended to create a monopoly.

Preliminary hearings on the complaints against Sperry and the other nine respondents are slated to begin June 21 and run on alternate days until July 15. FTC's side is being handled by trial attorney Austin H. Forkner. Answers to FTC's charges were slated to be filed by nine firms besides Sperry.

charms and jelly poats packages, both of which are put up in 100-count packs. Paul C. Udell, Midwest representative, stated that the Charms line was reduced to \$2.75 from \$2.85, and the jelly poats to \$2.50 from \$2.67 (prices apply to the 100 packs).

Summer Items

Sperry Candy Company stressed two summer candy bars which were being reintroduced for the first time before the war. Firm representative Joseph Brennan said the new bars (available in 24-count pack only) were priced at 75 cents per pack. Straight Eight, a nuggat bar, was an eight-inch bar before the war (as per (See PRICES SHAVED on page 105)

Sykes Prod. Mgr. **General Vending**

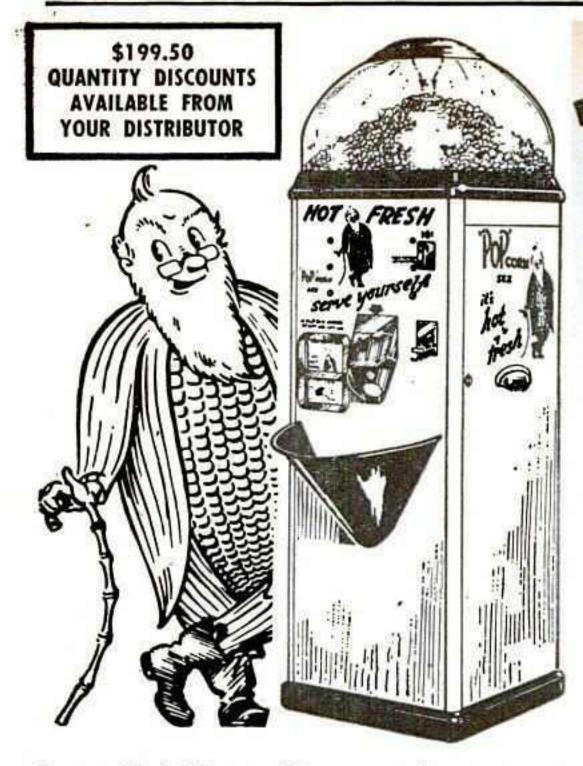
CHICAGO, June 19 .- E. A. Terhune, general manager of General Vending Machine Corporation here, announced the promotion of George A. Sykes, engineer, to production manager. Sykes will include among his duties the co-ordination of engineering and production with the Firecraft Corporation, Chicago, where the General Midget bottle vender is manufactured, and also with Stefco Steel Company, Michigan City, Ind., where the Leader and Chieftain venders are produced.

With General the past three years, Sykes was with Ogden Engineering Company, Ottowa, Ill., prior to the war, also in an engineering capacity. He was a mechanical engineer at Amertorp Corporation, Forest Park, Ill., a naval armament plant where torpedoes were manufactured, during the war.

Coinciding with Sykes promotion, it was announced that Terry Terhune, in firm's sales promotion department, has been appointed sales promotion manager. He will handle all advertising, direct mail details and supervise sales correspondence.

The Billboard

101 VENDING MACHINES





\$ BEAUTIFUL modern design!

\$ STAINLESS STEEL trim and fittings -no aluminum or enamel!

\$ LOCATION-PROVED - 30,000 installations!

- tising!
- \$ HIGHEST QUALITY pre-popped corn available properly packaged!
- **BACKED** by national organization interested in your problems!

Over 30,000 machines on location are proving every day that "Pop" Corn Sez fully automatic popcorn vendors earn most in actual dollar profit! No attendant necessary, no large investment in room-taking equipment. "Pop" Corn Sez Automatic Vendors are tested-best ... profit proved ... sure fire money-makers for you!

OPERATORS: Over 50% net profit.

DISTRIBUTORS: A few choice territories now open for exclusive franchise.

We are the only Popcorn Vending Machine Company that can assure you a supply of top quality pre-popped corn ... shipped anywhere in glassinelined, sealed, air-tight containers.

THIS 3612	CEDAR SPRINGS
Auto-Vend, Inc. 3612 Cedar Sprin Dallas 4, Texas Gentlemen: Rush Fl	
POP' Corn's Automo	
Operator Name	Distributor
Address	
City	_State

1. A. A.

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INVEST LESS! MAKE MORE PROFIT! the **MARION** SCALE

Only \$79.50

F. O. B. Factory

COLORS AVAILABLE * RED * BLUE **★ GREEN** * YELLOW * BLACK * WHITE * IVORY

25% CASH, BALANCE C. O. D. IMMEDIATE DELIVERY

Expand your route now with this low-cost money-maker. The Marion Scale is a profit winner accepted by some of the most critical coin men. Beautiful designeye-catching colors — easy to place on location - accurate - troubleproof with only 6 moving parts. Order today!

DISTRIBUTORS: Some choice territories are still open. Get the facts about our profitable distributor plan. Phone, wire or write today.

WORLD SALES INC.

SOLE FACTORY DISTRIBUTORS

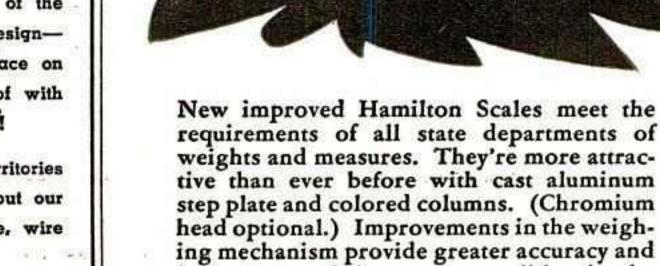
SPECIFICATIONS:

Only 64 lbs. Only 41" high Base 12"x221/2" Enamel finish Coin box holds \$64 **Rigid** construction Single adjustment

Accurate All weather operation Rust proof-inside and out Cheat proof Guaranteed Low price

RA. 6336

S. 10 8 13



longer wear. Coins cannot possibly miss the cash box. These and many more improvements make Hamilton Scales as rugged and accurate as any scale at any price. Order today!

NOW AVAILABLE...

THE NEW IMPROVED

HAMILTON SCALE

While they last—a few old-style scales at reduced price of \$57.50 F. O. B. Toledo.

HAMILTON SCALE COMPANY 214 Oliver Street

Toledo, Ohio MILZ

3220 W. Broad St., Columbus 4, Ohio

VENDING MACHINES 102

The Billboard



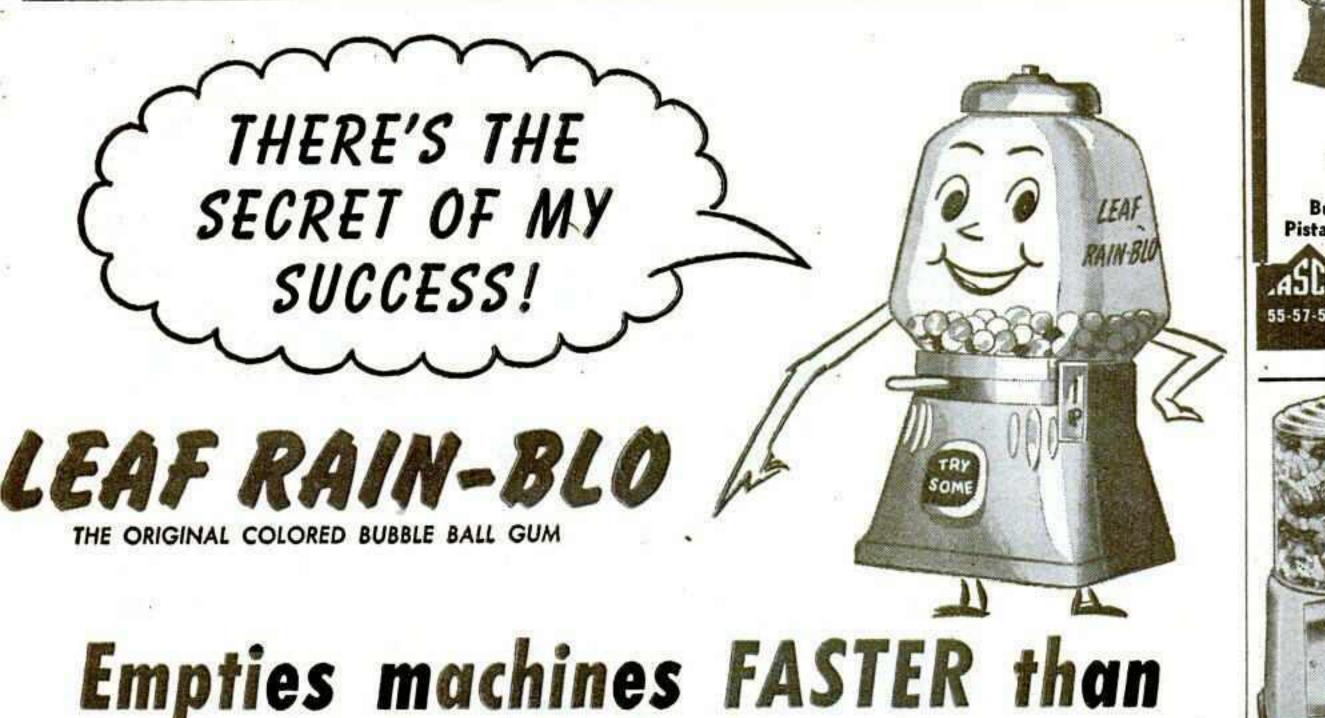
Vendors, Inc., Debuts Ball Gum Target Gun for display by distributors and sub-

ST. LOUIS, June 19 .- New ball gum target gun is being introduced by Vendors, Inc., here. Called Target Ballgum Vendor, machine is being made for Vendors by Silver King Corporation, Chicago.

New machine is a combination merchandise vender and skill game, returning patron's coin when target is hit, and vending gum when it is missed. Ed Monro, Vendors, Inc., chute at rear of gun.

head, states the machine is in pro-duction, with 200 samples on hand

Measuring 20 inches long, 9 wide, 15 inches high at the rear and 12 high at front, machine contains 2,000 balls of gum in the lower portion of cabinet. Molded plastic top rises on a 25-degree angle to rear bull's-eye target. Base is of aluminum, finished in silver gray. Gum, of the automatic type, contains two moving parts, and is finished in black and silver. To test skill, patron shoots penny at target hole after inserting coin in





other Ball Gums!

TESTS everywhere prove Leaf Rain-Blo is the biggest selling ball gum in all America. Side-by-side location tests offer proof-positive that machines stocked with Leaf Rain-Blo empty faster than all others! Here are the reasons why!

FIRST-Leaf Rain-Blo has colors galore! Kids love the wide color selection ... Eight different colored centers ... Eight different colored coatings. Every one of them color-fast!

SECOND-Leaf Rain-Blo makes bigger bubbles! The bigger the better, say the kids-and Leaf Rain-Blo tops 'em all!

Only LEAF RAIN-BLO gives you all 3...

> 1. FAST COLORS 2. BIGGER BUBBLES 3. FINEST INGREDIENTS

Packed in 25 lb. cartons, assorted colors. Minimum shipment, 4 cartons

ALL SIZES AVAILABLE

THIRD-Leaf Rain-Blo is made of the finest quality pure ingredients which kids recognize. They like the delicious candy coatings and the extra-special bubble gum, too!

Boost Your Turnover...Make More Profits on Every Machine

Thousands of operators have switched their machines to Leaf Rain-Blo. Why should YOU be satisfied with ordinary ball gum turnover when you can get the fastest moving item in the ball gum field. Get your share of the pot of gold at the end of this Rain-Blo. Mail the coupon NOW!



LEAF GUM COMPANY Dept. B 1135 N. Cicero Avenue, Chicago 51, Illinois

Gentlemen: Rush full information and prices on Leaf Rain-Blo-the original colored-bubble ball gum.

NAME OF COMPANY	İ
ADDRESS	İ
CITY	
YOUR NAME	

www.americanradiohistory

cum these days. Everybody goes for this colorful display in Taverns, Bowling Alleys, Liquor Stores, Clubs, Factories, etc. The money really rolls in to swell the bank balance bigger and bigger every day. FREE information and all money-making facts if you really mean business. Don't wait. Get penny Post Card in the mail today — sure. Write to SILVER KING, 622 Diversey Parkway, Dept. BB-4, Chicago 14, III.

> :

The Billboard

VENDING MACHINES 103

325 Candy Makers Report Sales Volume at New High

tionery manufacturers' dollar sales firms amounted to \$275,723,000, an 8 declined 2 per cent below April, 1947, and 17 per cent below March, 1948, Director J. C. Capt, Bureau of the fectionery volume of about \$930,000,-Census, Department of Commerce, announced in a report released this week.

Capt declared that April was the the April, 1947, volume. first month since June, 1946, that dollar sales for a corresponding month of the preceding year failed to show an increase. Basis of department's data were the confidential reports submitted by 325 confectionery manufacturers thruout the country.

During the first four months of



WASHINGTON, June 19 .- Confec- this year, total volume of the 325 per cent increase over the same period in 1947, when a record high con-000 was reached. Dollar sales for the 325 manufacturers during April totaled \$62,340,000, a slight drop from

> According to the reporting firms, greatest gain during the January-April, 1948, period was made by 24 firms in the New England area. These companies reported an estimated dollar sales volume of \$30,136,000, or a 32 per cent increase over the same period last year.

> In the West South Central region (Arkansas, Louisiana, Oklahoma and Texas) the four months were the second best in dollar gains for 14 firms. These manufacturers reported a 13 per cent boost, making a total sales volume of \$4,134,000.

> Largest confectionery producing State in the country, Illinois, and included as part of the East North Central region, reported via 55 manufacturers an increase of 8 per cent from January thru April (this year) and a dollar volume of \$88,572,000.

> New York and New Jersey, according to 31 candy producers who reported from these States, chalked up a 5 per cent decrease in sales volume, which was \$2,650,00 for the four-month period.

Dollar sales of candy manufacturer retailers and of manufacturer-wholesalers, dropped 44 and 12 per cent, respectively, from April, 1947. However, chocolate manufacturers volume increased 68 per cent. April sales of manufacturer-retailers were 50 per cent below March, and manufacturerwholesalers declined 21 per cent. An increase of 5 per cent was shown by chocolate manufacturers' sales. For the first four months of this year. combined sales of all three types of manufacturers increased 8 per cent above their sales in the like period of 1947. As reported by 123 manufacturers, poundage sales for April this year were 2 per cent under same month last year, but dollar sales increased by 11 per cent. It was noted that the 2 per cent drop in poundage sales corresponded with the 2 per cent drop in manufacturers' dollar sales. Report concluded with the fact that for the year to date, sales in pounds were 3 per cent above those of last year, while dollar volume was up by 17 per cent.



First Coin-Operated Laundry for Caracas

CARACAS, Venezuela, June 19 .---The first Bendix coin laundry, operated by two U.S. women, is doing excellent business here and owners hope to bring in more machines for branches thruout the city. Biggest business so far comes from Americans.

Sugar Demand Down

WASHINGTON, June 19.-Sugar consumption during the first week in June was some 10 per cent lower than for the same week in 1947, Agriculture Department reported this week. Total consumption for the first 22 weeks of 1948 was almost identical with the corresponding period last year.

The week's sugar distribution amounted to 145,536 tons as compared with 165,536 tons for the week ending June 5, 1947. Consumption for the first 22 weeks of this year was 2,549,-665 tons compared with 2,545,475 tons for the corresponding 1947 period.



104... VENDING MACHINES

June 26, 1948.

GET INTO THE POPCORN BUSINESS

With only a small investment!

Popcorn will sell FASTER through a hot dispenser than any other type on the market today. Your local community or town is an ideal, profitable spot for this type of business.

The "Little Giant" is a proven money-maker that is small in size but a "giant" in action! 8-gal. capacity. Size: 15" by 12" by 29". Portions controlled by size of bag or bowl. Bagging companies and vending operators will find servicemen can handle these dispensers in addition to present routes. It is more profitable to operate dispensers without a coin chute.

Write for free descriptive literature and profit table compiled by a popcorn man for popcorn operators.

F. O. B. Chicago

Manufactured by

ABC POPCORN CO. 3441 West North Ave.

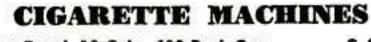
Chicago 47

DICkens 3375

COMPLETE LINE OF

- Raw Corn Seasoning
- Boxes
- Pre-Popped Corn (No. 10 Cans)

Bags



Rowe Royal, 10 Cols., 400 Pack Cap.\$ 95.00 Rowe Royal, 8 Cols., 320 Pack Cap. 85.00 Rowe Imperial, 8 Cols., 270 Pack Cap.



AFLALAS

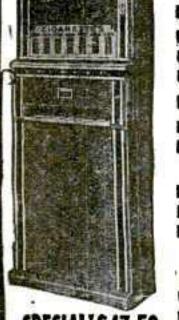
ALC CLOSE

SPECIAL, \$75.00

DuGrenier Cham-

pion, 9 Cols., 420

Siros Co. Appoints - PIONEER New Distributors OFFERS ALL PURPOSE 9 VICTOR For Shoeshine Mach. MODEL V-K HOUSTON, June 19.-Siros Manu-Sample\$12.95 facturing Company has announced Lots of 24. 12.25 the recent appointment of nine new distributors for its Brush Up shoe-VICTOR shiner. Frank Adams, sales manager, UNIVERSAL stated that since the unit has been equipped to apply a neutral wax in Sample\$13.95 Lots of 24. 13.50 liquid form to shoes (formerly being a brush off machine only) about 2,000 VICTOR shiners have been shipped. New distributors are Birmingham all MODEL V Novelty Company, Birmingham; C. G. YOU Sample ...\$12.50 Hansen, Port Orchard, Wash.; C. Lots of 24. 11.75 Hafford, Riverton, Kan.; W. J. Kearney, Shreveport, La.; Midwest Dis-PLASTIC CHARMS \$3.25 Per M tributors, Coldwater, Mich.; Berry Amusements, San Jose, Calif.; Howard T. Ailor, New York; Unique Company, La Crosse, Wis., and Novelty Coin Machine, San Luis, Potosi, Mexico. Announce 500 USVC 5/8-140 Ct. Colored **Bubble Ball Gum Venders on Location** (Makes Colored Bubbles) CHICAGO, June 19.—United States **REG. 5% BUBBLE BALL GUM** Vending Corporation, after compiling reports of location placement of . . 25¢ Lb. its refrigerated candy vender, this FULL CASH WITH ORDER week announced the first 500 machines in operation. Based on a 1/3 Deposit, F. O. B. Brooklyn, N. Y .: Balance C. O. D. Orders Under \$10.00, Money in Full. survey of distributors, U. S. Vending listed the following installations as PIONEER indicative of the type of locations obtained: VENDING SERVICE Exclusive Victor Distributor in N. Y. Columbia University, New York: 461 SACKMAN ST., BROOKLYN 12, N.Y. Alden Theater, Philadelphia; Bell Phone: Dickens 2-7992 Telephone Company, Fort Wayne, Ind.; HQ Second Air Force, Offut Field, Neb.; Tempe Beach, Phoenix, Ariz.; San Francisco city parks; Uni-**BUILT** for ted States Steel, Duluth, Minn.; National Laundry, Memphis; Spring's OPERATORS Cotton Mills, Lancaster, S. C.; Cart-



Rowe Imperial, 6 Cols., 180 Pack Cap. 60.00 Uneeda Model 500, 9 Cols., 350 Pack Cap. .. 115.00 Uneeda Model 500, 7 Cols., 250 Pack Cap. . . 100.00 Uneeda Model E, 9 Cols., 270 Pack Cap. 59.50 National 9-30, 270 Pack Cap. 75.00 DuGrenier, 6 Cols., 150 Pack Cap. 32.50 DuGrenier, 4 Cols., 100 Pack Cap. 25.00 35.00 8 Columns NEW Uneeda, 8 Cols., 510 Pack Cap. 159.50

NEW Uneeda, 6 Cols., 380 Pack Cap. 149.50 NEW DuGrenier Challenger, 7 Cols. 100.00

CANDY MACHINES

CAPCI	ALLEATEA	1
	AL, \$47.50	
5, 7	Cols., 210	
Pack	Capacity.	

Uneeda Candy, 5 Cols.\$ 75.00 DuGrenier Candyman 65.00

Pack Capacity. National, 6 Cols. 85.00 \$70.00.

If Stick or Tab Gum Machines, 500 Cap. . \$17.85

10c CIGAR MACHINES

Single Column, Capacity 50, \$22.50-1 Machine; 10 or More. \$15.00 Ea.

> TOP EQUIPMENT-UNCONDITIONALLY GUARANTEED ONE-THIRD DEPOSIT WITH ORDERS-BALANCE C. O. D.

Parts and Mirrors available, including the 25¢ vending changeover parts for all makes and models.





er's Ink, Boston; Woolf Bros.' Department Store, Kansas City, and the General Motors plant at Buffalo.

Self - Service Chain's New Type Washers

SPARTANBURG, S. C., June 19.-New self-service laundry was opened here Monday (14), featuring a different type washing machine. Laundry, called Helpy Selfy, is the first of 100 franchises let by the manufacturer of the new-type machine, Manager Mrs. Earl Jones stated.

Using a four compartment machine designed to wash, rinse and starch in a continuous process, store also includes six Bendix washers, three driers and several electric irons. Laundry may be done for the customers by store employees, Jones said.

New type washing machine, designed by the Helpy Selfy Service System, is stated by company officials to be the result of 10 years of experimentation.

Nut Supply Steady

WASHINGTON, June 19. - The 1948 supply of walnuts, almonds and filberts is expected to be about the same as last year, Agriculture Department announced this week.

California, which produces the most walnuts, will have a crop of about 60,000 tons, according to present forecasts. Last year's supply was 59,000 tons. West Coast almonds, said Agriculture, "have made good development during May." Late spring frosts, however, may keep production some 10 per cent below 1947. Outlook for filberts is uncertain because of an unusually late season in both Washington and Oregon, but the department expects the crop to be "close to normal."



WORLD'S BEST BULK VENDERS Designed and built to

meet the demands of experienced operators, Northwestern bulk venders are generally, recognized as the world's best! Famous for dependable performance, long life, and trouble-free service, these rugged machines are real money makers from the start. Make sure of your investment

insist upon Northwestern. Write for the name of your nearest distributor.





VICTOR

VENDING MACHINES 105







displays, etc.

Result of jobber attendance of the various sessions during the convention was that of renewed optimism in the future of jobber distribution. Mainly, this was due to the recognized importance of jobbers as an industry necessity by manufacturers. Because the latter's production has now mounted to roughly twice that produced annually before the war, the need for the jobber is growing even more pronounced, spokesmen for both groups contended. With increased output by the manufacturer, sales must be increased on a proportionate scale, and the jobber is looked upon as the man who can best give the manufacturer the low-cost countrywide distribution of his product.

Thus, despite disturbed conditions in the candy industry (referring to the price-cutting problem), it was agreed that there are more ways and means of selling candy via the independent retailer (and the vender) that will both boost individual jobbers sales and at the same time take care of the manufacturer's expanded production.

3-for-a-Dime Sales

Discussing three-for-10 sales, it was found to be more of a problem than last year, not in over-all size, but because of the discouragement found to be becoming more pronounced at the independent retailer level. Today, one out of every 12 bars sold are handled by chain stores and are in this cut-price category, it was declared. Counting venders extra, jobbers were told that of the approximate 552,000 retail outlets for candy over the country, 495,000 independent merchants sold 52 per cent of all candy.

New Officers

(Continued from page 100) pany, Louisville; Elmer R. Kreher, Kreher & Shoemaker, Buffalo (reelected); L. C. Parman, Chicago (reelected), and Harry W. Loock, Allen, Son & Company, Baltimore. M. J. Herrick, Sweetheart Candy Company, Bismarck, N. D., was elected chairman of the board of directors.

Regional directors named are:

Region 1. Peter Kramer Jr., Peter Kramer & Son, Somerville, Mass. (reelected).

Region 2. I. K. Saffer, Saffer-Simon, Inc., Newark, N. J. (re-elected).

Region 3. Edgar J. McCoy, J. B. McCoy & Son, Canton, O. (reelected), and Ernest Prince, McKeesport Candy Company, McKeesport, Pa. (for one-year term).

Region 4. W. T. Stuart, Stuart & Betts, Inc., Richmond, Va.

Region 5. Sam E. Sawyer, Sawyer Candy Company, Elba, Ala. (reelected).

Region 6. Frank P. Corso, Frank P. Corso, Inc., Biloxi, Miss. (reelected).

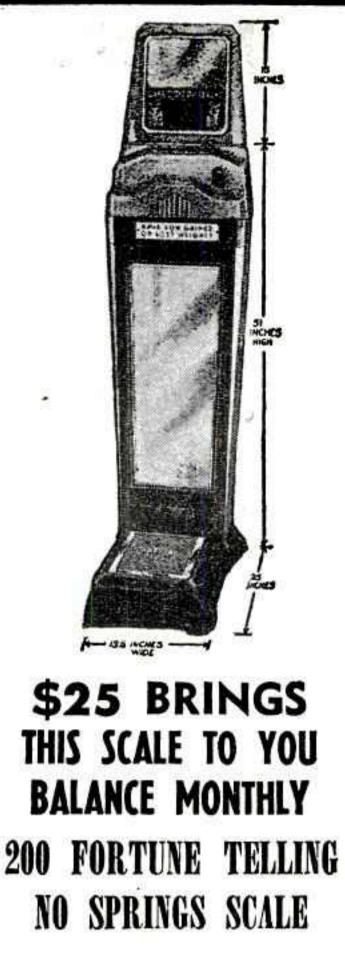
Region 7. Jack Beatty, Rocky Mountain Wholesale Company, Albuquerque, N. M. (re-elected), and Claude Fitzgerald, Del-Tax Candy Company, San Angelo, Tex. (oneyear term).

Region 8. William Barron, William Barron Candy Company, Oakland, Calif. (re-elected), and E. E. Stanley, L. B. Harrison Company, Santa Ana, Calif. (one-year term).

Region 9. A. J. Bauer, Seattle (reelected).

Region 10. Frank G. McFadden, McFadden Lambert Company, St. Paul.

Region 11. Glenn A. Baldwin, General Tobacco & Candy Company, Lin-



Height, 51 In. Width, 13 In. without sign Depth, 25 In. Sign, 15 In. Net Weight 185 Lbs.

WRITE FOR DETAILS

RAIN-BLO BUBBLE BALL GUM

Packed 25 Lb. to Carton

Freight paid on 100 lbs. or over

Pistachios, Large Red, 60 Lb. Ctn 75¢ Lb.
Pistachios, Small Red, 60 Lb. Ctn 60¢ Lb.
Virginia Peanuts, 30 Lb. Ctn 27¢ Lb.
Spanish Peanuts, 30 Lb. Ctn
Licorice Gems, 775 Ct., 37 Lb. Ctn 26¢ Lb.
Jawbreakers, 575 Ct., 34 Lb. Ctn 22¢ Lb.
Chocolate Confettl, 450 Ct., 34 Lb. Ctn. 36¢ Lb.
Pee Wee Rainbow Peanuts, 33 Lb. Ctn. 25¢ Lb.
Pee Wee Boston Baked Beans, 33 Lb.
Cin
FULL CASH WITH ORDER

LANSDOWNE,

PENNA.

ROY TORR

Frigidrink Machines FOR SALE Recently on location. H. & C. Vending Co. 11 E. 21st Street, Baltimore 18, Maryland.

C. M. McMillan, executive secretary of NCWA, stated that the 1949 convention has been scheduled for May, and will again be held in Chicago.

PRICES SHAVED

(Continued from page 100) its name), but is now made in a fiveinch size, but thicker to compensate for shortening, so that it may be used in venders. Second bar, Snow Maid,

is a coconut fudge center type. General feeling of operators at the convention was that a steady price of 80 cents per 24-count bar pack, with special large count packs (72-100-200, etc.) at proportionate levels and steadily increasing availability of all brands, was the price and supply picture for months to come. Candy manufacturers stressed the fact that altho production has increased almost twofold since pre-war days, current price line would hold at current levels due to rising operating, ingredient and labor costs.





coln, Neb. (re-elected).

Region 12. Veene Perry, the Dettroit Candy Company, Detroit,

Ice Cream Prices Up

PHILADELPHIA, June 19 .- Vending machine operators, already plagued by taxes, increased prices and late-coming of the warmer weather, now face an additional problem in meeting the general price increase between seven or eight per cent announced here this week by most of the leading ice cream manufacturers. The increase to Philadelphia consumers, who eat more ice cream per capita than anyone else in the world, is estimated at about 5 cents a quart.

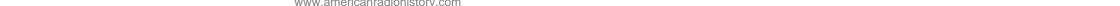
Among the manufacturers who joined in the increase are Breyer's Ice Cream Company, Sealtest and Philadelphia Dairy Products, makers of Dolly Madison and Aristocrat ice creams.

As far as the retailers are concerned, the increase is expected to be passed on to the consummer. Standard ice creams now selling between 75 cents and 85 cents per quart are expected to jump to 80 cents and 90 cents per quart.

Spokesmen for the ice cream companies said that with the 7 to 8 per cent increase, Philadelphians will still be paying about 7 per cent less than other Eastern markets such as New York and Boston. It also was pointed out that altho ice cream prices to the consumer have risen 40 per cent during the last seven years, the price of cream used in its manufacture, has jumped from \$16 to \$40 for a 40quart can.

HARRISBURG, June 19. - Acme Cigarette Service Company, Wilkensburg, has been incorporated with approval of the Pennsylvania Department of State, at a capitalization of \$15,000 to operated deal in, and service all types of automatic vending machines. Incorporators are listed as Leo Pillar, Emanual Klimpl and Irving P. Berelson, all of New York.





VENDING MACHINES 106

The Billboard

June 26, 1948

NEW LOW PRICES CIGARETTE MACHINES UNEEDA E, 6 Col. UNEEDA E. 8 Col. 30.00 ROWE ARISTOCRAT, 6 Col. NATIONAL 9-30 STATLER NIX 5¢ BISCUIT. NEW ... 55.00 2 COL. POSTAGE MACH. 7.50 U-SELECT-IT, 72-Bar Candy Mach. . 30.00 SELECT RIA, 62 BAR CANDY MACH. 17.50 5 COL. CUM & CHICLET, 1¢ 7.50 **One-Half Deposit** HARRIS VENDING 2717 N. PARK AVE. PHILADELPHIA, PA. Phone: Ba. 9-0606 HOT NUT MACHINE BRINGS YOU

Never before such a demand for hot nuts! Never before so attrac-tive a hot nut Vending Machine! Nobody can miss seeing the Ruby Red "Lite-Up" Glass Top. And few can resist dropping coins into the new SILVER-KING Hot Nut Discovery It works day and night

FLASH

QUICK

AS A

CASH

the new SILVER-KING Hot Nut Dispenser. It works day and night, week in and week out, providing a big, steady cash income for men lucky enough to be operating SILVER-KING Routes. FREE! If you can spare a few hours a week to operate one of these profitable Routes, rush penny Post Card today for complete information. No cost or obligation in getting the facts. Write today to SILVER-KING, 622 Diversey Parkway. Dept. BB-3. Chicago 14. III. Parkway, Dept. BB-3, Chicago 14, Ill.



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Pennsy Drink Tax Called Destructive

(Continued from page 100)

from normal trade channels in one year—costing \$1.50 in sales for every tax dollar collected—is a destructive tax and can have no justification for its existence.

"Disinterested tax experts estimate soft drink tax collections for the biennium will be \$8,000,000 to \$10,-000,000 below the \$35,000,000 which the State anticipated.

"That would mean the loss of 800,-000,000 to 1,000,000,000 expected 5cent sales worth \$40,000,000 to \$50,-000,000 in the two-year period."

Stoner pointed out that the rate of collections, compared with estimates, has grown steadily worse thru the first year of the tax period.

"At the end of 1947, after seven months of the tax," he explained, "it had produced only 85.7 per cent of the revenue anticipated for that period.

"This year's experience has been even more tragic. In the first five



Sugar Production Normal

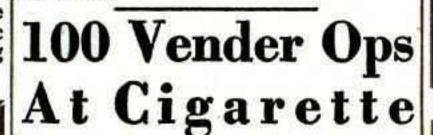
WASHINGTON, June 19 .- World sugar production is about back to normal, Agriculture Department announced this week. Production for 1947-'48 is estimated at 34,147,000 short tons, an increase of 10 per cent over the preceding year, but some 2 per cent less than the average for the years 1935-'39.

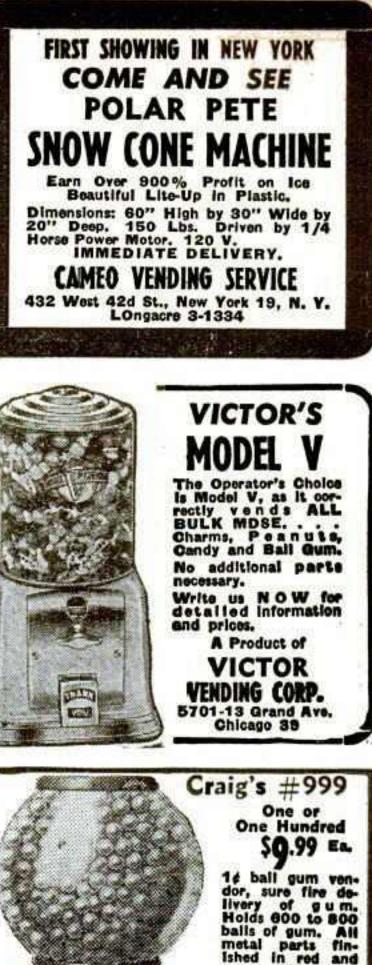
Less than half of the 4,639,002 tons of island-produced sugar allotted to the United States has been imported so far this year, according to Agriculture. Hawaii, Cuba, the Philippines and Puerto Rico have delivered 1,965,673 tons, with some 2,500,000 tons still to come.

Mint Oil Demand Heavy

WASHINGTON, June 19.—Soaring demand for mint oils by makers of chewing gum, candy and toothpaste has resulted in a doubling of the production of spearmint and peppermint in the U.S. during the last five years, Agriculture Department reported this week.

Production of oil in the six leading mint States is expected to be in the neighborhood of 2,500,000 pounds this year. Last year's production was 2,084,000 pounds, according to Agriculture. The U.S. is now producing more than 90 per cent of the world's mint, with England, Germany and France supplying most of the remainder.







CRAIG CO. Box BB 6523 Minerya

Dealer Outing

NEW YORK, June 19 .- Over 100 members of the Cigarette Merchandisers' Association (CMA) attended the organization's 12th annual outing at the Waldmere Hotel in Livingston Manor last week-end (11-13). In addition to the vending machine operators who took the few days off from supervision of their routes to check in at the Waldmere, the event brought together representatives of several cigarette, match and vending machine manufacturing companies.

Business was put aside and except for personal talks over gin rummy tables or on the handball court, it occupied no part of the proceedings. A good time, away from the cares of the office, was the prime object of the affair, summed up Matty Forbes, CMA managing director.

Altho the weather was far from ideal, plenty of rain and clouds, the sun was out long enough for the active operators to get their fill of outdoor sports. "And it is a good thing there wasn't more sun," said Forbes. "If there had been, some of our boys who are getting on in years would have let their enthusiasm get the better of them. They would have stayed on the handball courts until they dropped. As it was, when it rained they came indoors and exer-cised over the card tables."

Max Weiss, of Roni Sales, was on hand with a sample of the Kunkel popcorn machine which he distributes in this area. Operators of cigarette venders seemed impressed with its performance and listened with interest to his remarks plugging "diversification of routes." Thefto, the vending machine burglar alarm device, was also exhibited.

In addition to New York operators, CMA members attending came from the States of Massachusetts. New Jersey, Connecticut, Pennsylvania and Maryland.

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Copyrighted material

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SEE LESS TELE COMPETITION **Detroit** Ops

Factor Fades Video Causing No Worry

Report Tele

DETROIT, June 19.—Fighting television competition by combining operations, rumored in this territory three months ago, has proved of little interest to local operators. Under the plan of attack as outlined at that time, the established juke box operators would provide a juke box on a flat rental basis, without coin chute, in order to meet the video competition. Inasmuch as the operators would be servicing both television and juke boxes, they would be in a position to hold the location and obtain some kind of fair return for it.

Another angle of attack reported at the time was that of renting out television sets, but a check up with Michigan Automatic Phonograph Owners' Association (MAPOA) indicates this is not being done in Detroit proper. Roy Clason, business manager of the association, said that "television is not giving us enough competition to wor-(See Detroit Operators on page 108)



Michigan Operator Finds Tele Emphasis Now Has Increased Music Income On Home Sets,

The Billboard `

DETROIT, June 19. — "Television has increased business on juke boxes from 25 to 100 per cent according to our experience in some 20 locations," according to Phil Yuille, of the Wolverine Sales Company, who operate about 500 juke boxes, mostly in Oakland County and surrounding territory north of Detroit.

"While many operators are worried to death over the threat of what television may do to their business, we have found it has helped business. Of course, if they had a 12-hour show worth looking at, it would hurt business, but the smart bartender just keeps his set on when there is a sporting event or something of general interest worth watching.

"When a set is first put in, they keep it on all the time, whether it is a children's show or anything else. The immediate effect of the novelty is to cut the play on the juke box for the first couple of weeks. After that, if the bartender selects the program, it will help business for both location and operator.

"Our books on many spots prove that television brings more business into the spot, if the right programs are selected. We sell television sets, as well as juke boxes, and are convinced the two will go together. Putting in the video sets means that more people will come into a tavern -and will play a juke more, just because they are present. Television and juke boxes don't necessarily have to fight. If the bartender didn't have television he'd probably have a radio going anyway when nobody was playing the phonograph." Yuille cited an instance the past week when he took a tavern owner around to six opposition spots, and found better business in all of them capacity in one or two cases-because they had television sets. A fight card was being televised that of a group of ministers.

evening, and proved an excellent tavern draw on the screen. The tavern owner in question was sufficiently impressed to place an order for a video set to supplement the juke in his own place.



Set \$25 Annual License

BIRMINGHAM, June 19. — Juke box operators in near-by Bessemer won a victory Tuesday (15) when the city commission voted to permit installation of the machines in places where beer or whisky is sold,

The ordinance legalizing the juke boxes went into effect Friday (18). It applies only to the downtown area.

In order to qualify for a juke box permit, tavern operators must first comply with the requirements laid down earlier this year by the Alabama Alcoholic Beverage Control Board. They are then issued "at the discretion of the commission." License fee for each juke box was set at \$25 annually, plus 5 per cent of gross receipts each month. The machines previously were allowed only in places where beer was not sold and the fee was a flat \$25 annually. Also included in the ordinance was provision to legalize the sale of wines and liquor in the downtown area. The measure was passed over the protests

Report Mfrs.

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MUSIC MACHINES

Novelty Appeal Drops

CHICAGO, June 19. - With manufacturers stepping up their production of television receivers, a definite trend toward home sets is seen, with fewer concerns concentrating on the public location type Indications were that receiver. manufacturers feel public television is opening up for the first time-and that even in these localities, the public receiver serves a promotional purpose for a maximum of six months.

The Radio Manufacturers' Association (RMA), in a report released this week, revealed that membermanufacturers had shipped a total of 162,181 sets during the year 1947, and that in the first guarter of 1948 alone 106,136 sets had left the factories of these same manufacturers. The heavy majority of these sets were home table and console models.

Coin Tele

The situation as far as coin-operated television for public locations is concerned, remains the same as it was last fall when Videograph and Speedway Products, both located in New York, first announced coin-operated juke-tele combinations. To date, these two firms remain the sole producers in that field, and it is only within the past few weeks that Al Bloom, Speedway Products president, has reported shipments of the units outside the New York area. Videograph, which featured Emerson television in a mirrored cabinet, recently underwent a reorganization. with H. F. Dennison stepping out as president to open a distributing outlet, while Lou Forman assumed the top post with the manufacturing firm. While Videograph has reported some success with operators in the New York area, it is only recently that a definite expansion of distributorships in other areas has been started.

T BUT I BUT Distrib; Skeds Southern Shows

CHICAGO, June 19 .- AMI, Inc., has appointed Southern Amusement Company, Memphis, as distributor in Tennessee, Kentucky, Arkansas and Northern Mississippi, Lyndon C. Force, AMI manager of general sales, announced Tuesday (15).

Headed by Clarence Camp, one of the South's best known coinmen, Southern Amusement disclosed that it will use an extensive sub-distributor organization to expedite its service to music men in its territory. Toward this end Southern Amusement has appointed Rock City Amusement, Nashville, headed by Kenneth Brake; Central Amusement, Memphis, headed by Sam Torjusen, and Deluxe Novelty, Little Rock, Ark., headed by Roy Bangs, as subdistributors in their respective areas.

Camp also revealed that he has named C. F. Holypeter to serve as supervisor of sales in all relations between Southern Amusement and its sub-distributor firms.

It was also announced by AMI officials that several first showings (See Camp AMI Distrib on page 109)

Crescendo

CARACAS, Venezuela, June 19.—Loud and late playing of juke boxes, always a headache for local distributors, caused owners of four locations here to be arrested and fined 50 bolivares (\$15) each. Distributors paste written instructions on each machine when sold, urging the buyer to observe closing hours and to play the machine softly, but it seems the natives like their music loud, and the locations have to keep their customers happy even if it entails an occasional fine.

Record Slump Brings More Service to Juke Box Ops

of Musicians (AFM) record ban, and that date hinging on the acceptance of the trust fund plan by the Department of Justice and the Internal Revenue Bureau, recording companies, and especially their distributors, have been putting on a drive to pick up the disk sales to operators of juke boxes.

Typical of the moves along these lines is the RCA distributor in Chicago. Special booths have again been set up for the operators' convenience, and the latest releases, classified according to type, are placed in the booths so that the operator can listen to them on a record player and judge for himself what tunes he wants for his machines. During the war the booths were closed and the op took his turn at the regular sales counter.

Road salesmen are also contacting their operator contacts with more the wartime and immediate post-war period when records were still at a premium. Despite an attempt by the recording firms to set aside definite quotas for the operators during that period, the fact that the newer hits

CHICAGO, June 19 .- With Sep- were unobtainable in the quantities tember seen as the earliest possible needed by the operator was well break in the American Federation known and developed into a problem that still existed early this year. Today with many distributors in this area reporting sales to retail outlets off as much as 25 per cent, and with pressings now coming thru in greater quantities, availability is no longer a problem, as far as the average operator is concerned.

Prices Up

Within recent months most of the recording companies have increased their prices (retail) to a 75-cent level. Until this month MGM remained the only major diskery to have a 60-cent record, but due to increased costs, it hiked its price 15 cents effective this month.

The increased prices at the manufacturer level, however, does not hold true down the line to the distributor and jobber. A gradual return to prewar sales practices, including bargain sales, price slashing and giveaway regularity now than they did during inducements have been noted, especially in the East. While these practices are directed at the consumer who patronizes a record store, the competition for the juke box operator's business is also keen, and in

(See Record Slump on page 108)

Current Conditions

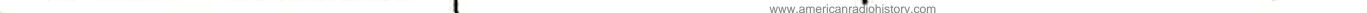
Max F. Balcom, president of the RMA, addressing the association's annual membership dinner this week at the RMA convention at the Stevens Hotel in Chicago, predicted that television receiver production this year will reach between 600,000 and 750,000 units. He also predicted that these figures might be doubled in 1949.

With hundreds of thousands of television receivers being placed on the market, a definite decline in the public location type receiver appeal has already been noted.

New York, which with Newark, comprises the largest (set-wise) tele area in the country with some 125,-000 sets now in operation, is, accord-(See Less Tele Competition, page 108)

NAMM Convention

CHICAGO, June 19. - For complete coverage of the National Association of Music Merchants (NAMM) Convention, which was held here this week at the Palmer House, see the Music Department.



MUSIC[®]MACHINES 108

June 26, 1948

Less Tele Competition Seen; **Emphasis Now on Home Sets**

(Continued from page 107)

ing to reports, still inadequately covered as far as home sets are concerned. Operators of music machines in these two neighboring cities, as well as in nearby localities where local telecasts can be received, are still faced with a heavy loss in revenue as a result of the tavern, bar and grill sets. In this area, operators list television as their No. 1 problem today, and do not see the situation clearing up for some time to come. Circulation of home sets is not the only reason for this situation. The New York area offers a choice of four stations, while Newark also has its own outlets. Competition for listeners has produced well-programed schedules, hence there has been greater viewer interest in programs other than sports which draw well all over the country.

Chicago Differs

Here in Chicago the situation differs from New York. Operators have, in the past few weeks, noted an upswing in juke box play, this despite the fact that a second television station is now on the air here, and also that the Chicago White Sox telecasts include night games, the first time these have been shown on video in the city. While the latter have cut into the juke box play, ops still say ondary

that the general economic situation is far more serious as far as offering gross take is concerned.

Some 20,700 sets were reported in operation in Chicago as of March 31, 1948, but set sales to individuals for home use have been booming this spring and early summer, and estimates on current circulation more than double the 20,700 figure. However, this set buying in Chicago is only a "token show" of what will happen this fall when Chicago joins with the East Coast to carry network television shows, according to Ernest Marx, general manager of the television receiver division of the Allen B. DuMont Laboratories. Inc.

Interesting to note from the coin machine operators' viewpoint in respect to the network television future in Chicago is the fact that programing is directed almost exclusively to the home set viewer. and includes such shows as the Theater Guild plays, the New York Philharmonic and top children features.

New Stations

With new stations posing the greatest threat to music machine operators, a compromising factor has entered the picture recently. In Boston, for example, operators that television is now only a sec- noted a 40 per cent drop in their competitive factor here, juke box revenue the first few days



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Sacred Music

KINSTON, N. C., June 19. -George Boney, local juke box operator who specializes in such locations as children centers. churches, etc., features sacred records on his equipment, and with excellent results. According to Boney the kids go for the church music, and the change of pace from the be-bop and general run of pop tunes is refreshing.

WBZ-TV took to the air, but even the most pessimistic reported that they expected juke box play to approach pre-television normal within 60 days. This increase in the time factor is based on the reports that (1) manufacturers made a heavy drive for home set sales prior to the telecasting, and (2) many Bostonians had already seen television in New York.

Among the newest cities in which television now looms for the future as competition for the juke box operator are the following, which this week received permits from the Federal Communications Commission to construct stations: Seattle: Phoenix, Ariz.; Davenport, Ia.; Greensboro, N. C.; Oklahoma City, Tulsa, Okla., and San Antonio,

None of the above cities has television at the present time, nor are they close enough to another city Springfield will pick up Boston telewhere tele is activated to pick up the programs. There are, for example, only two receivers reported in North Carolina, and some six sets were shipped to Texas during 1947 and the first three months of 1948 by RMA members. No sets were reported in Washington, Oklahoma or Arizona.

Future

6 Boston Hotels Featuring Tele

BOSTON, June 19.—With an estimated 2,500 sets in homes and some 750 more in hotel, restaurants and cafe locations, none of which is coinoperated, video bowed in Boston June 9 over Station WBZ-TV. It is predicted that number will rise to 30,000 by Christmas and 65,000 within a vear.

Six Boston hotels ready with receivers were the Copley Plaza, Myles Standish, Beaconsfield and the Continental in Cambridge, operated by the Sheraton chain: the Bradford and Statler. Sets are located in the Merry-Go-Round, the Pub, the Copley Club at the Copley Plaza and in ballroom and other function rooms. The Sheraton chain is using the RCA Victor set, the Clubman, 15 by 20 inches, big enough to be viewed by audience of over 200.

Ernest Henderson, president of the Sheraton Corporation, said he was negotiating for 15 additional receivers for the more expensive guest suites at the Copley Plaza.

Sheraton's Biltmore in Providence and Sheraton in Worcester are being readied to pick up signals from Boston, he said, and surveys are under way to determine whether 50-foot radio towers at the Sheraton in casts.

He said Sheraton houses in Baltimore, Chicago and Philadelphia are using video sets.

Hotel installations here have been made only in the large houses, which have shunned coin operation. Smaller hotels are mulling the problem of television and are giving thought to coin-operated installations.

J. J. Kahn, chairman of the parts division of RMA, told a convention session that:

"The industry (radio over-all) has been extremely fortunate that during the transitional years since the end of the war while it has been filling a demand for more than 36,000,000 radio sets, it has been able to go ahead with engineering and production plans for television which will insure it a continuing market for many years to come. Industry estimate that there will be 870,000 video sets in use by the end of 1948 are dwarfed by prospects for the following four years-2,470,000 in 1949; 5,270,000 in 1950, 9,000,000 in 1951, and 13,500,000 in 1952."

Indicating that the television manufacturers are pointing strictly for the home set sales, Kahn stated: "These figures are by no means considered peak production; yet when it is noted that last year's tremendous radio production of 19,500,000 sets went largely to replace sets built before the war or to satisfy a warstarved market, it requires no great imagination to forecast the demand for television sets when coaxial cables and other new developments bring video within the reach of all the present users of conventional (home) radio sets."

DETROIT OPERATORS

(Continued from page 107) ry about. At first it hurt a little, but

not now, when it is installed in onethird or more of Detroit bars."

Anticipated sales drive by one manufacturer to push a special juke box model without coin chute and equipped with a radio has not materialized, and none have been sold in the area.

Situation is slightly different in adjoining counties, where television is being actively pushed as an aid to building bar business, and consequently building business for juke boxes by the Wolverine Sales Company, one of the largest suburban operators, which is not active in the city proper.

Record Slump Brings Service to Juke Ops

(Continued from page 107)

some areas poorly capitalized distributors and jobbers have actually been able to stay in business because of the volume of records they can sell to their operator-customers.

Breaking into the news recently was the Columbia Records, Inc., new 33 1/3 r.p.m. disk which would play continuously for 30 to 45 minutes and offer a variety of songs per side. While some record personnel speculated on the possibilities of adapting juke box turntables to handle the new vinylite records (10 and 12 inches) and including anywhere from 5 to 10 numbers per side, many juke box operators were dubious about the whole thing.

"Our business is offering a selection of music to the customer," said Henry Davidson, a local operator, "and the major feature of the onlocation juke box is the fact that the patron can make his own selection. If he wants to hear Bing Crosby, he inserts his money, selects a Crosby record and he's satisfied. The average operator would soon find himself in trouble if he put nonselective recording mechanisms in his juke box. He'd be better off going into the wired music field and dropping his juke box route altogether."





The Billboard

MUSIC MACHINES 109

NY Special Sessions Court Clears Union Juke - Box Picket

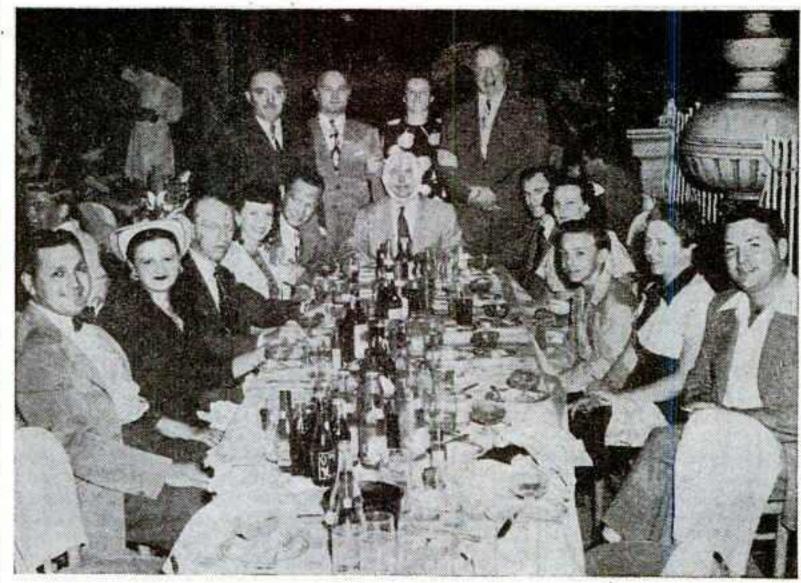
NEW YORK, June 19.—The New York Court of Special Sessions last week set aside a disorderly conduct conviction against Fred Mimms for picketing a location in which a unionserviced juke box had been replaced by an owner-serviced Videograph combination television-juke box unit.

Mimms, a member of Local 786 of the International Brotherhood of Electrical Workers, an American Federation of Labor affiliate, was convicted last March (*The Billboard*, March 27) in Bronx Magistrate's Court. At that time, the decision of the court was regarded by some industry leaders as setting a precedent. While it was admitted that Mimm's picketing was peaceable, it was the finding of the Magistrate's Court that the legend on Mimm's picket sign was misleading in that it implied that the operator employed non-union help.

The Court of Special Sessions ruled last week that "the magistrate was in error in so finding." Justices George B. De Luca, William B. Northrop and Myles A. Paige further stated in their decision:

"In the opinion of the majority of the court (Special Sessions) peaceful picketing directed to the complainant's machine by a union because it is not serviced by a member of the union would not be unlawful. This would seem to be so even tho the complainant claims to service the machine himself."

Meanwhile, it was learned that the Videograph unit involved, operated by Al Layne, has been removed from the Park View Tavern, where the dispute originated.



GOOD FELLOWSHIP PREVAILS as Southern coinmen get together. Occasion is a two-day meet of Southern Amusement sub distributors in the Peabody Hotel, Memphis. Pictured above at the firm's banquet session are (left to right, seated) Clarence Camp, head of Southern Amusement, and his wife; Lindy Force, AMI, Chicago; Mrs. L. L. and Red Daugherty, Nashville; Coe Stone, Southern Amusement; Mr. and Mrs. Sam Torjusen, Central Amusement, Memphis; Kenneth Brake Jr., Mrs. Brake and Kenneth Brake Sr., Rock City Amusement, Nashville. (Standing) Roy Bangs, Deluxe Novelty, Little Rock; Mr. and Mrs. Trigg and C. F. Holypeter, Southern Amusement.



DETROIT, June 19.—Ben Oakum, of the O.K. Vending Company, was elected vice-president of the Michigan Automatic Phonograph Owners' Association (MAPOA), Detroit chapter, to succeed Louis Fisher for one year. Jack Baynes, of the Baynes Music Company, was unanimously re-elected secretary-treasurer. James Jeffrey, of Jeff's Music, and Edward Grodzicki, of E. and A.

Music, were elected trustees. All offices in this election are for a term of one year. Maurice Goldman, the president, whose term runs for two years, holds office until 1949.

Meetings of the association have been dropped for the summer months, but will be resumed in September, according to Roy Clason, business manager. The board of trustees will hold meetings every second week, instead of every week, during the summer.

New Videograph Public Tele Set In Production

NEW YORK, June 19.—A new public location television set, specially dressed up for commercial appeal, is now in production at Videograph, Inc., Lou Forman, president, announced this week. The new model, designated FL-300 as a tribute to Videograph's recently appointed Florida distributors, Sam Getlan and Sam Schneider (*The Billboard*, June 5), will also be available for coinoperation thru wall boxes. Deliveries are to start next week, Forman stated.

Designed to "fill the need of the location owner for an attractive, attention-getting unit," the cabinet of the new set is finished in plexiglas and leatherette. Color combinations now being produced feature blue leatherette with clear white or amber plexiglas. The electronic elements of the set are similar to Videograph's standard 15-inch commercial model, housed in a polished wood cabinet. Cost of Model FL-300 will be slightly higher than the standard unit, which lists at \$595.

When installed for coin operation, the sets will be sold with Solotone wall boxes. In such an installation the television screen will offer programs minus the sound, which can be heard only in the immediate vicinity of the coin-operated Solotone units, a number of which will be positioned thruout the location. In addition to television channels, the wall boxes can be adjusted to transmit recorded music thru a hideaway unit.

Model FL-300 will be sold to operators and direct to locations thru Videograph distributors.



Warns Illinois Ops On Coin Pilferers

CHICAGO, June 19.—Hal Cook, Capitol representative in Illinois, this week reported that Automatic Music Company, Champaign, Ill., and Merle Davis, owner of the Chillicothe Amusement Company, had both been victims of a group of young men who had been raiding the coin boxes of music, vending and game machines in that area in the past week.

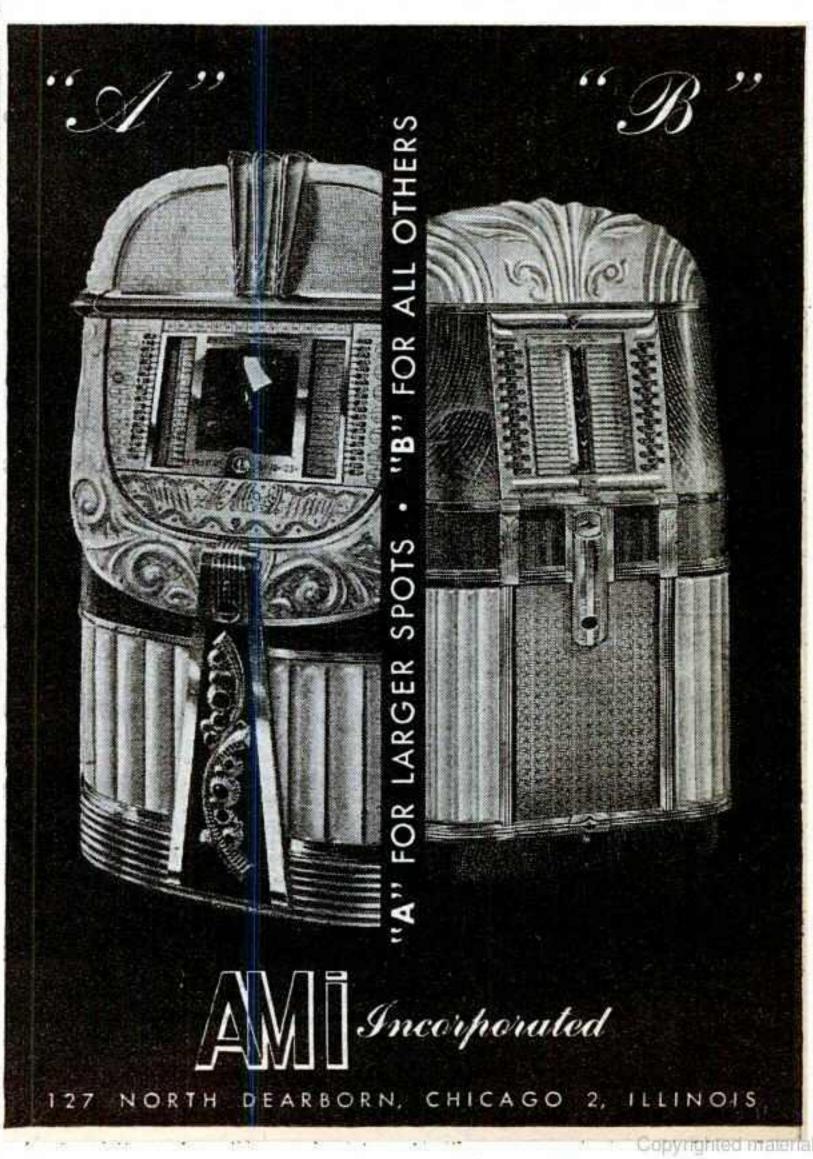
Operators who have seen the raiders reported to the State police that they were between 21 and 25 years of age, and drove a green 1947 Hudson with a California license, Number 4S3976.

CAMP AMI DISTRIB

(Continued from page 107) have been scheduled for the benefit of Southern coinmen who have not had the opportunity to see the firm's new phonograph, the Model B. Toward this end AMI is sending out two of its ace servicemen, Monty West, sales service engineer, and Chet Osinga, chief inspector, to represent AMI at the showings.

West will be on hand at the following showings: June 21, Central Amusement, Memphis; June 25, Crown Novelty, New Orleans, headed by Nick Carbojol, and United Dixie, Jackson, Miss. United Dixie, headed by F. C. Perino, will show the first week in July at a date to be announced.

Showings at which Osinga will represent AMI include Rock City Amusement, Nashville, June 28, and also in a Knoxville hotel, June 30; Deluxe Novelty, Little Rock, July 2, 3.



Record Reviews (Continued from page 32) RATINGS 90-100 TOPS • 80-89 EXCELLENT • 70-79 GOOD (100 Point 40-69 SATISFACTORY • 0-39 POOR Maximum) RATINGS RATINGS ARTIST ARTIST 0 0 0 < TUNES TUNES × m 22 P R -ö **I.ABEL AND NO.** LABEL AND NO. A -111 COMMENT COMMENT POPULAR POPULAR VERA LYNN BILL RAYMOND-(London 229) JAY ARNOLD ORK It's a Most Unusual Day (Krantz K-6000) (The Wardour Singers-79 75 75 76 Stuck Up Bob Farnon Ork) Boy-girl patter in Tune from flicker "A 68 69 66 68 "Linda" pattern intros, Date With Judy" in the leading into baritone "Oh, What a Beautiful vocal by Bill Raymond. Morning" pattern gets straightforward rendian unpolished but pleasing voice. tion from English thrush with vocal choir and ork Where the Apple Blosbacking. soms Fall 74 74 72 77 Good-enough warbling of Put Your Dreams Away sleeper hit, but release (Bob Farnon Ork) 74 77 73 72 is late to share the Pretty pop, well-piped. wealth. Like flip, reproduction is top grade. VAUGHN MONROE TONY PASTOR (Columbia 38233) (Vaughn Monroe-72 73 70 73 Sons of the Pioneers) Windshield Wiper Novelty trifle gets a (Victor 20-2923) 80 83 82 83 once-over-lightly treat-Cool Water ment from Tony. Ork Abetted by an authentio backing o. k. 79 80 76 82 Western group, the pop-Indian Love Call ular baritone does hand-Tony reprises the vocal somely by the cowboy that limelighted classic. Vocal and band him with the Artie Shaw cleffing top drawer. 77 77 76 78 band a decade ago. Well The Legend of Tiabi warbled, smartly cleffed (Vaughn Monroe) and orked, could get the Smooth rendition juke play. Indian type tune in the "Land of the Sky Blue Water" vein. RAY BLOCH (Signature 15208) 79 77 79 80 SAMMY KAYE The Peanut Vendor

FOLK TALENT AND TUNES

(Continued from page 31)

Jolly Joyce Agency, Philadelphia. booking T. Texas Tyler in the East from July 1 to August 15. . . . Dude Ranch, only Western-styled nitery on the Atlantic City Boardwalk, opens with Eddie Boress' band. . . . Papa and Mama Neil McCormick and their Barn Dance Troubadors will be released on Sapphire Records, with Let's Go Fishin' and Barn Dance Boogie. They air from WCOA, Pensacola, Fla. . . . The Jersey Jamboree Show set to play Camden (N. J.) Convention Hall, Trenton Memorial Theater and the Armory, Vineland, N. J., to the Starlit Ballroom, Camden, and amusement parks in Southern New Jersey. . . . Mac McGuire's band and dancers are permanent on the cast.

Walter Bailes, of the Bailes Brothers, Columbia Records singer, has left the combo, being replaced by brother, Homer. Walter will go into religious work. Johnnie Bailes reports that the act is now heard daily over KWKH, Shreveport, La., where they do 15 commercial radio shows weekly, in addition to p.a.'s every night except week-ends. The Bailes brothers recently released a new song book. Others in the combo are Shot Jackson, electric steel guitar: Ray Belcher, bass: Ernest Ferguson, mandolin, and Abner Abbernackey, comedian. . . . The Lazy H Ranch Boys, of WSID, Baltimore, played New Bay Shore Park, Baltimore, May 29-31. Tex Daniels, manager of the combo, reports that they worked with Wesley Tuttle, the Milo Twins and the Texas Stars. Tex. incidentally, will be married soon. . . J. L. Frank, the Nashville agent who is exclusive booker for talent for Roy Acuff's Dunbar Cave resort, has lined Pee Wee King and His Golden West Cowboys for a June 20 date at the spa. Pee Wee will also play the Grand Ole Opry June 19.

Jimmy Osborne, Kentucky Folk Singer, guest starred on the Nelson King disk show on WCKY, Covington, Ky., Friday (28) where he gave his latest King release, My Heart Echoes and Your Lies Have Broken My Heart a full spin.

Gov. Jimmy Davis, songwriter-publisher and Decca artists, brings his band to the Midwest July 2 when he opens at the Rag Doll, Chicago bistro, for nine days. Davis has the original seven-man combo, which put him across during his gubernatorial campaign of four years ago, including Charlie Mitchell, his secretary, electric steel guitar; Preacher Harkness, violin; Gib Thompson, guitar; Joe Shelton, electric mandolin; Slim Harbert, bass; Sleepy Brown, trumpet, and C. B. Cutrer, drums. In addition, he has Arabella, comedienne; Cottonseed Clark and Bob Shelton. Davis also will be booked on park and fair dates by Al Milton, Chicago agent, who is representing Davis thru his West Coast agent, Mitch Hamilburg. . . . Clyde Grubb, Victor artist, and his wife, Margaret, have written a series of spiritual and heart songs. . . . Kenny Roberts headlined the American Folk Song Festival at the Traipsin' Woman's Cabin on the Mayo Trail, Ashland, Ky., June 13. Ken has two shows daily over WLW, Cincinnati.

Uncle Tom More, the WNOX folk disk jockey, is being considered by several major record firms as a new property. . . . Rosalie Allen, Victor singer and WOV, New York, jockey, had an eight-pound girl June 8. . . . Roy Acuff has been qualified by the Republican committee to run for governor of Tennessee. Roy has not made any comment. He turned down the chance in the last governor's race.... Jimmy Wakely is making Saddle Serenade at Monogram studios for early release. . . . MGM records have made a deal with Super disks to take over a group of masters and artists' contracts. The details are lacking, it is known that Arthur (Guitar) Smith and his gang will be MGM properties, along with several others. . . . Rex Allen, who recently put two songs with Adams, Vee & Abbott, Chicago, is currently making a tour of Wisconsin theaters and will play 16 States during the next few months. Nancy Lee and the Hilltoppers, who, together with a large cast of folk talent, left WOWO, Fort Wayne, Ind., September 24, 1947, when the Fort Wayne local of the American Federation of Musicians (AFM) pulled out all AFM members when the station would not meet the union terms, will return as the sole folk attraction to that station June 22. The foursome, including Nancy, guitar and comedy; Sam DeVincent, accordion: Ray Hansen, bass and mandolin, and Jack Carmen, fiddle and mandolin, is working Harry Smythe's Buck Lake Ranch, Angola, Ind., week-ends until October 3. Its first Vitacoustic platter will be Dreamy Melody and When Grandpa Caught His Whiskers in the Zipper of His Shirt. . . . Lulu Belle and Scotty, WLS, Chicago duo, are playing Pennsylvania parks on week-ends. They are now on two record labels, Tru-tone and FM platters. The WGAR, Cleveland, Range Riders have signed a five-year contract with Victor platters. In addition, the well-known Ohio group has also inked a pact with Hill and Range, who will publish the material which they record from now on. . . . Pappy Howard's tent show is reported going over well in Ohio.... Sunflower, vocalist with the Farm Lads, WWVA, Wheeling, W. Va., lost her dad last week. ... The Bailes Brothers have linked up with Johnnie and Jack and the Tennessee Mountain Boys for doubleheaders in the Louisiana and Southwest area. The cast of the KWKH, Shreveport, La., jamboree, known as the Louisiana Hayride, includes Johnnie and Jack and their group, Curly Williams and the Georgia Peach Pickers, the Four Deacons, Curley Kinsey and the Tennessee Ridge Runners, the Mercer Brothers, Harmie Smith, and the Bailes Brothers. The Bailes Brothers have just started a new series on KWKH, sponsored by a local auto dealer and Johnnie Bailes is disk jockeying a series weekly for Columbia, for which they record. . . . Eddy Arnold may do a big network show for the Treasury Department if plans go thru.

SAMMY KAYE (Don Cornell-The Kaydets) (Victor 20-2922) Friendly Mountains	74	74	73	75	The Peanut Vendor Familiar rhumba gets a high-styled cleffing and execution from the pre- cise-playing Bloch group. Smart weld of sweeping				
Yodeling tune from "Emperor Waltz" film done in the light, polite Kaye manner. Echo effects tastily under- stated. May I Still Hold You (Don Cornell-Laura Leslie)	78	79	76	80	strings and biting brass. Siboney Flip even more imagi- natively s c o r e d and loaded with seductive tone-colors. Quality of sides and lack of vocals will probably prove com- mercial handicaps.	82	85	80	79
Don and Laura sing the attractive pop straight, simple and sweet.					HARRY JAMES (Marion Morgan) (Columbia 38231)	74	75	73	75
WAYNE KING (Nancy Evans) (Victor 20-2926) Lazy Stream	73	74	72	74	I Don't Care If It Rains All Night Tune here and on flip from flicker "Two Guys				
From "Northwest Stam- pede" flicker, pleasant pop gets a relaxed vocal and orking here.					from Texas". Side shows James and ork playing cleanly and ex- pressively. Vocal some-				
Goofus A re-issue of Wayne King's own epitomization of the corn jazz of the twenties. Horn passage in the Bix-Red Nichols groove may interest col- lectors of so-called "New York" style jazz. No Vocal.	65	65	62	67	what shadowed by im- pressive band job. Hankerin' Arrangement, with The Horn blowing a choice chorus in front of a rocking swing ork back- ing only to yield to a hushed fem vocal in sweet style, is incon- gruous.	72	74	70	73
(Mitchell Ayres Ork) (Columbia 38232)	41	43	43	40	FOLK COWBOY COPAS	1	1	1	
At the Rodeo Miss Kay's excursion nto the Western field is not happy. An inter- colated recitation falls lat.			3		(King 714) The Hope of a Broken Heart Copas injects a bit of sob in his chanting of	75	74	74	77
Wanna Be a Cowboy in the Movies une here, like flip, is rom "Two Guys from Texas" film. A feeble production numberand he Gay '90's gal isn't	45	45	45	44	average folk lament. Tennessee Moon Copas rings the bell once again following up his "Tennessee Waltz" hit with another waltz. in much the same manner.	82	80	82	84
n good voice.					GENE AUTRY (Columbia 20451)				(Starbard C
RECOR		22 Surv		+	Rolling Along Cowboy-on-the-trail dit- ty smoothly warbled by the flicker star.	74	75	73	75
PRICES START AT 6 Quantity Lots. C JUDE SPECI	CENT	S EAG	CH. 0¢.	****	They Warned Me About You Easy-going Western-fla- vored torcher done a shade casually and unin-	66	66	65	68

Mercury Records will try to hypo its folk artists record sales by making up a special portfolio, with the artists' picture and biography on the cover, which will hold several records. Mercury will furnish this to the artists, so they may sell their platters on personal appearances in cities which do not have a record retail shop which stocks the Mercury label. . . Ambrose Haley, Topeka, Kan., warbler, was a Chicago visitor last week on his way back home from the wedding of his daughter. . . Tex Williams plays the Oriental Theater, Chicago, June 24, while Gene Autry plays there July 22. . . . Eddy Arnold was the only NAMM visitor.

The Billboard

COIN MACHINES 111

New York:

Al Bloom, Speedway Products president, is now filling out-of-town orders for his coin-operated combination set, the Tele-Juke. First deliveries will be to operators in Connecticut and Illinois. Meanwhile, Bloom reports excellent results with the units his own firm is operating in city locations. . . . Harry Berger, head of West Side Distributors, is busy shipping games to customers outside the city.

Mac Pollay, of United Phonograph to coin row last week.

Moe Bloom, local juke box operator, is now overseeing his summer automatic music route up in the Catskills. He has a service organization maintain his New York machines and comes into town about once a week for collections. . . . Nat Cohn, of Modern Music Sales, doing little with coin machines these days. He's concentrating on his Gem record line.

Ralph Hotkins, prexy of Capitol Pro-(See NEW YORK on page 113)

Philadelphia:

Charles Hannum, business manager of the Music Machine Operators' Association, discovered a juke box almost a century old in a Pine Street antique shop. It was a Criterion, made in Newark, N. J., dating back to 1857, which played flat disks only when a penny is inserted in the slot. . . Officials of the local Warner Bros.' theater circuit tendered a testimonial dinner last week at the Ritz-

Service, agrees that the outdoor season is upon us. Arcade owners are loading his shop with ray guns to get them in tip-top shape for the summer rush. Pollay is considered an expert on this type of equipment. Dave Rosen, of Philadelphia, was a visitor

jectors, has all his summer midget movies' locations set, but is waiting for a spell of sunny weather to bring

Chicago: Vending machine operators are

coming in for increased interest with candy manufacturing concerns now that the element of real competition has taken effect in the confectionery business, according to various manufacturers interviewed at the NCWA convention at the Sherman Hotel here last week. Toward this end many candy representatives pointed out that they are acting on many of the suggestions advanced by candy operators in recent months. However, the same candy reps pointed out that the price situation is another storymeaning prices will show substantial sic machine operators who read the reductions only when the ingredients going into the candy products come down substantially.

Altho both the late John Chrest and Perc Smith will be missed at Exhibit Supply Company, the firm will continue to enhance its already fine reputation in the arcade, game and card vender fields under the over-all guidance of Joseph Batten, general manager. Leonard Schmitt has been added to Exhibit Supply's arcade division sales staff. Frank Mencuri made a guick trip to Iowa last week.

Among the prominent distributors calling on Lyn Durant, Billy DeSelm and Ray Riehl, of United Manufacturing, last week, were Joe Ash, Active Amusement, Philadelphia; Hymie Zorinsky, H-Z Vending Company, Omaha, and Dave Simon, Simon Sales, New York. Riehl is now doing some heavy mental work on a report of the recent five-week game research trip he made thru several States. When released report should reveal a wealth of valuable information for United's engineers and game designers.

Harry Hurvich, Birmingham Vending Company, was a visitor here last week, spending most of his time at the Palmer House where the National Association of Music Merchants' (NAMM) convention was in session. Harry said that juke box operations in Birmingham are still restricted to places where alcoholic drinks are not sold. He also reported that his firm was entering the cigarette vending field in Birmingham. The cool weather which set in here Monday and lasted thru most of the show, didn't set too well with Harry and other visitors from the South. . . . Other visitors at the show included Harry Meyerson, of MGM Records, and Jack Meyerson, Musicraft executive, who spent time renewing acquaintances with local operators and disk distributors. . . . Representing Wurlitzer at the show were M. Hammergren, Ben Holsinger, Ed Wurgler and J. Bartels.

COINMEN YOU KNOW

Twin Cities:

The St. Paul Pioneer Press recently gave two-column space to a photograph and story of the city's first ice vending machine, installed by LeRoy Williams at his ice station. Photo showed a customer buying his chunk of ice at the 24-hour automatic ice service station, which also sells ice cubes via the vending route. . . . Mu-"10 commandments" for good route operating, as outlined in The Billboard (June 12), were quick to give praise to Hy Greenstein, Hy-G Music Company, Seeburg distributor, who formulated them.

Energetic Don Leary, coinman who also is in the television-phonographrecord business in Minneapolis, has undertaken to install a video set, without charge, in the Minneapolis Athletic Club for the entertainment of his fellow members. He retains ownership of the set and will maintain it without cost to the club.

Numerous coinmen were in the Twin Cities last week, many at the invitation of Hy Greenstein to attend the formal opening of his new headquarters. Among them were Fred Sioux Falls, S. D.; Herman Warren, Salem, S. D.; Joe Topic, Shakopee, Harold Jardahl and Frank Roberg, Luverne, Minn.; Ike Sundem, Montevideo, Minn., and Lyle Kesting, Bellingham, Minn. . . . Twin Cities operators on hand to wish Greenstein and his staff well in their new location included Marty Kantar, Archie Pence, Harry Lerner, Rollie Foster and Leo Bearth. Many more were on hand.

San Francisco:

Golden Gate Novelty Company has sold its pin game route to Al Bianchi. Clarence Redfern and Vincent Kelleher, operators of the Scotty Novelty Company. Golden Gate plans to concentrate on its distributing business. . . . Two Marysville operators, Ted Tower and M. H. Stern, were in town last week, as were Paul Mc-Carty, of Ukiah; Pete Perenati, of Sacramento, and Frank Corsetti and Tom Malloy, of the Modern Vending Service, Napa, all purchasing new equipment.

Alexander Arnos, who, with his brother, Eddie, operates the Golden Gate Novelty Company, flew to Los Angeles last week on business, Incidentally, the firm has started marketing its new Shuffleking game. Manager Al Meyers reports the game attracting much interest among the trade. . . . Jack R. Moore Company held its initial showing of the new AMI Model B phonograph at the California Hotel, Sacramento, last week, with Manager Walter Huber, who supervised the showing, reporting an excellent turnout.

M. A. Pollard, head of the M. A. Fixel of Pembina, N. D.; Ray Foster, Pollard Company, has been appointed Northern California distributor for the Aireon Coronet phono-Minn.; Frank Phillips, Winona, Minn.; graph. The deal was completed last week with the arrival of Bernard Craig, vice-president, and Johnny Bennett, engineer, of the Aireon Manufacturing Corporation, Kansas City, Kan. . . . Purchasing new equipment here last week were Vic Straza, of Hollister, Charles Richards, of Richards & Davis, Roseville, and Leroy Lambert and Charlie Dickman, of Stockton. . . . Mrs. M. A. Pollard, wife of the owner of the M. A. Pol-

Wallace Fink is on a road trip for World Wide Distributors that will keep him away until June 25. He believes in contacting operators on a regular basis in order to keep their interests fresh in his mind. He adds:

(See CHICAGO on page 112)

Cincinnati:

Phil Ostand, who was laid up at the Jewish Hospital here with pneumonia, is back home completing his recuperation. . . John Schmidt and Stanley Wortman, who operate the Sentinel Music Company here, are the newest members of the Automatic Phonograph Owners' Association (APOA), according to Charles Kanter, secretary-treasurer of the group.

Ray Bigner visited Chicago early last week to attend the National Association of Music Merchants (NAMM) Show at the Palmer House, then returned to Cincinnati in midweek. Bill Bigner, who watched over the business while his father was in Chicago, expects to move into his new home in Delhi Hills in about three more weeks. . . . The next board meeting of the **APOA** has been scheduled for Tuesday (29) in the association offices, according to Sam Chester, APOA's president.

Detroit:

Glen Bradley has been named. manager of the Spacarb Detroit Distributors, operators of cup venders, now established in their new plant on Joay Road. . . . George Hellmuth, of Training Devices, who is a collector of Indian relics, was active in promotion of the Indian Village Powwow, community celebration being held in Detroit. . . . Maurice Goldman, president of the Michigan Automatic Phonograph Owners' Association, is entering the Mayo Clinic July 1 for a gall bladder operation. . . . Edward Gorney and Chester Rosinski, of the Mercury Steel Corporation, makers of the Mercury Athletic Scale, are leaving next week for a month's trip to England, where they plan to complete a major business deal for their product.

Billy Weaver, of Wolverine Sales, was on the sick list with a severe cold. ... Bud Engelhart, Wolverine salesman, took his wife to the hospital last week. . . . Phil Yuille, who has recovered from a severe cold, took a truckload of Aireon Coronets up to Muskegon for city locations last week. . . . Lee Medendorp, vice-president and general manager of the Vending Machine Corporation of America, has resigned from the company, but will remain in the soft drink field in this territory. Affairs of the company are

(See DETROIT on page 113)

lard Company, who has been in Europe for several months, arrived in New York last week, and after a brief visit to Canada, will return to her home here.

W. A. Jenkins, of the Atlas Manufacturing & Sales Corporation, Cleveland, stopped off here last week en route to Mexico City on a vacation. ... Leon (Hi Ho) Silver, Inc., has appointed Vend-O-Matic Company, of Portland, and Bert Farmer, of Seattle, distributors for Pan Candies and the Hi Ho Junior tray vender.

Hartford:

story this week on Veeder-Root, Inc., and stressed in the story the fact that the firm is making counters for music machines, pinball games and vending machines, especially stamp and soft drink units. Firm also manufacturers counters for use in coin-operated parking meters. . . . The juke box and two pinball machines located at Charlie's Diner on Capitol Avenue Automatic Sales Company. . . . Thelwere the latest coin machines to have their coin boxes pilfered. . . . Edward Indiana Music Corporation. . . . Dan Saari, Borden executive, told opera- Brennen, regional sales manager of tors here that a number of outlets Aireon phonographs, spent several were hiking the price of cones and ice cream cups, but that vending machine ops, on the whole, were holding to a 5-cent price.

Calendar for Coinmen

June 20-25-National Confectioners' Association (NCA) Convention and Exposition, Waldorf-Astoria, New York.

June 21-22-South Dakota Phonograph Association (SDPA). Meeting, Aberdeen, S. D.

June 22-25-National Sanitation Foundation (NSF), first annual sanitation clinic (liquid dispensers), University of Michigan, Ann Arbor, Mich.

June 28-30—National Small Business Men's Association (NSMBA) Convention, Palmer House, Chicago.

July 6-10-International Store Modernization Show, Grand Central Palace, New York.

Carlton Hotel honoring Ben Wirth, who has been made president of the Warner Service Company, subsidiary company handling the vending machines and candy counters for the theater circuit. . . . David Yaffe, head of Y & Y Popcorn Company, and his wife, week-ending in New York. . . . Bill Rodstein, operator of the Giant Amusement Arcade at 15th and Market streets, using the arcade front to ballyhoo his Big Bill's Restaurant.

Jack Beresin, head of the Berlo Vending Company, was elected to (See PHILADELPHIA on page 113)

Indianapolis:

Robert Anderson, of the Anderson The Hartford Times ran a feature Distributing Company, Louisville, distributors for Rock-Ola phonographs, visited the Indiana Automatic Sales Company and returned with several phonographs. . . . Chester Gains has returned from his visit in Chicago, spending several days at the Rock-Ola plant for instruction. Gains takes charge of the service department at the Indiana ma Ried is the new secretary at the days in Memphis, visiting the Hermitage Music Company. . . . Abe Flieg, president of the Music Operators' Association of Indiana, Inc., and wife visited friends in Cincinnati over the week-end. . . . Indiana Automatic Sales Company has added another truck to the service department, a fire chief red.

> The new All-American shoeshiner made its debut in Indianapolis Wednesday thru Friday at the Hotel Lincoln. Harry Bennie, of the Benco Music Company, Ft. Wayne, Ind., State distributor, assigned by Burt Rossington, of the Liniger Sales Company, Sturgis, Mich., the Michigan distributor, introduced the machine to several hundred operators. The local newspapers gave the opening event much space and photographs.



112 UUII MACHINES

INS BUIDDAR

June 20, 1948

1-BALL FREE PLAY	5 BALLS
DAILY RACES DOUBLE FEATURE (revamp) 60.00 CLUB TROPHY 50.00 VICTORY SPECIAL 169.50 WHIRLAWAY (revamp) 60.00	BAFFLE CARD
	DOUBLE BARREL
CONSOLES SILVER MOON, tot., F.P\$ 49.50 BAKER'S PACERS, D.D., J.P., 350.00	HUMPTY DUMPTY 149.50 LUCKY STAR
LUCKY LUCRE, walnut 150.00	MEXICO 79.50 MIDGET RACER
PASTIME 79.50 38 SKILLTIME 89.50 TRIPLE ENTRY 89.50 89.50	ROCKET
PACE REELS JR., rails 69.50 HICH HAND EVANS RACES, late, clean . 495.00 DE LUXE DRAW BELL 295.00	SILVER STREAK
	STAGE DOOR CANTEEN 39.50 STATE FAIR 49.50 SUPERLINER 45.00 SUPER SCORE 39.50
ARCADE ACE BOMBER	TORNADO 59.50 VANITIES 69.50 Terms: 1/3 cash with
ANTI-AIRCRAFT	order, balance C. O. D. Write for our monthly
E	bulletins.
General	10
UENERAL-32	Vending Sales Corp
DLE & HOWARD STS. · Phone.	Vernon 4119 · BALTIMORE 1, 1
Precision Bui	It The master
recision bui	740 14

COINMEN YOU KNOW

Chicago:

(Continued from page 111)

"Operators' problems are our problems and a meeting of the minds is a solid solution as how best be of service." While Fink is away, Al Stern, firm head, who is still enthused over Tony Zale's terrific win over Rocky Graziano last week, is doing a fine job of greeting visiting operators. Stern and Zale are old pals and Stern is one of the few who really felt Tony could win back the world's middleweight crown.

C. M. McMillen, NCWA executive secretary, was his usual ubiquitous self during the Candy Wholesalers' Convention at the Sherman last week. An extremely popular figure with confectioners, McMillen makes it a point to take a very active part in all business sessions during NCWA conventions as well as take care of the official business of the convention seemingly at the same time. . . Candy operators were putting in a lot of time on the convention floor trying to find out more about the price situation.

Harry Brown, head of Amusement Sales Corporation, reports the bell trade is going well and looks for continued improvement.... Dale Stevenson, head of Alaska Vending and Sales Company, Fairbanks, Alaska, is all set to get a traveling Arcade under way by July 1.... Ken Wilson, who with Howard Pretzel heads Commodity Venders, looks for a sharp gain in the popcorn vending business.

Ben Okun, newly elected vice-president of the Michigan Phonograph Operators' Association, was in from Detroit for the National Association of Music Merchants (NAMM) Show at the Palmer House. Also visiting the show was Ray Bigner, Cincinnati, who returned to the Queen City Wednesday (16) after three days of sessions with some of the nation's top music men.

Monty West, AMI's roving sales service engineer, has returned to the firm's Loop sales office from a two and a half-week trip that put him in contact with Dave Rosen, of the Dave Rosen Company, Philadelphia: Barney Sugarman, Runyon Sales, Newark, N. J., and New York; Jack Mitnick, Beacon Coin Machines, Inc., Boston; Leonard Goldstein, T & L Distributing, Cincinnati, and the newly formed Arrow Distributing Company, Indianapolis. Monty will leave this week for stops at Sam Torjusen's Central Amusement, Memphis; Crown Novelty, New Orleans, and United Dixie, Jackson, Miss. . . . Altho Dud Ruttenberg, CMI executive, was not able to get to New York this week he was in constant touch with doings there concerning the pinball situation.

Dorsie Luchak, Berwick, Pa., operator, dropped into the O. D. Jennings plant this week while on a vacation trip to the Midwest and eventually Canada. Charley Schlicht, director of sales research for the firm, was in Pennsylvania discussing business with Jennings customers. . . Paul Levin, head of L & L Tobacco Company, was in from Grand Rapids, Mich., for the candy convention. Paul was a hot pilot during the war, flying B-17's. He also has made considerable success in the vending field.

Chicago Coin heads, Sam Wolberg and Sam Gensburg, say that the firm will soon be ready to move into the new Chicago Coin addition, which is expected to be completed within a few weeks. . . . Rondeevoo, United Manufacturing's second of the Twin Hit series, is in full production. The fiveball features stepped up scoring.

Bally Manufacturing Company callers during the week included Herman Paster, Mayflower Distributing, St. Paul, Minn.; Louis Boasberg, New Or-



William W. Rabin, president of the Filben Manufacturing Company, left Chicago early last week for the East on business, and was expected to arrive in Roanoke, Va, by Friday (18) to attend a three-day showing of the new Maestro to be held from Friday thru Sunday at the Roanoke Vending Machine Exchange. Sam A. Drucker, vice-president of the National Filben Corporation, left Chicago Thursday (17) for Roanoke, and was due back in Chicago with Rabin Monday (21).

Max Wiczer, president of the Wico Corporation, has been getting excellent reports on the firm's new Whirlwind play booster for pinball games. The device, which resembles a propeller, with a green and purple lighted tip on either end, steps up the player action and is adaptable to any pin game. Wiczer says the ops are especially interested in the gadget because when the ball comes in contact with the device, the slide-off is gradual, hence the ball gets a bigger replay. The gadget can be installed by removing any bumper on the playfield, or by drilling an additional hole.

George C. Thompson, who operates the U & I Vending Service in Davenport, Ia., was making the rounds of booths of the NCWA convention here last week. Others prominent in the vending field to put in an appearance at the Sherman show were Vic Johnson, sales manager of the Coan Manufacturing Company, Madison, Wis., and Howard Olsen, of the National Automatic Merchandising Association (NAMA) staff. . . . One of the sad aftermaths of the confectioners' convention was the news that G. W. Rogers, Lamont Corliss executive, was among those killed in the DC-6 crash that took a toll of 43 lives in Mt. Carmel, Pa., Thursday (17) afternoon.

leans Novelty Company, New Orleans; Clarence Camp, Southern Amusement Company, Memphis, and Harry Miele. Williamsport Amusement Company, Williamsport, Pa. . . . A. Garrick Alex, Vendall Company head, and Bill Fuller, sales manager, were daily visitors at the National Candy Wholesalers' Association (NCWA) convention and exhibition at the Sherman Hotel last week. Boys said vender operators were present in force, and were eager viewers of the many candy displays. Most candy makers are now including large count vend packs in their lines, and several firms had prepared special summer bars for the coming hot weather months, Alex said.

Al Sebring, Bell Products Company, is enthusing over the redesigned model of the Beacon Junion coin changer. Ready and waiting for shipment, he said.... Al Dubin, Vendi Freeze Sales, is now set up in his new quarters at

Palisades Specialties Has the Sensation of the Year RANCHO BALLY COLD CUP, VICTORY SPECIALS, JOCKEY SPECIALS, VICTORY DERBIES AND DRAW BELLS. Select from King Cole, Jack 'n Jill, Mon-terrey, Samba, Shanghai, Yank, Mardi Gras, Trinidad, Trade Winds, Robin Hood, Cin-derella, Bermuda, Caribbean, Catalina, Evans Winter Books and Bangtails. New and used Post-War Mills and Jennings Slot Machines. Summer operators can get dependable merchandise here! CALL OR WRITE FOR PRICES PALISADES SPECIALTIES COMPANY 498 Anderson Avenue Cliffside Park, N. J. Cliffside 6-2892 Only One Mile South of George Washington Bridge on 9W, Jersey Side.



624 West 26th Street, after the move from his N. Dearborn offices. . . . B. E. Hall, Holli-Ware Manufacturing Company general manager, is promising coinmen a pleasant surprise when the three new bulk venders designed by the firm are introduced. Company's triple selection sugarbowl vender is continuing to win trade approval, he says.

Henry Hildebrand, heading Berco, makers of the Hilco ice cream bar vender, reports that Frank Oakes, who was director of sales, is no longer with the firm. . . . Happy smiles are on the faces of Phil Weisman, head of Automatic Phonograph Distributing Company, and his energetic assistant, Mike Spagnola, these days. Seems the new Model B AMI jukes are not standing on the new Milwaukee Avenue headquarters floors long enough to even cast a shadow.

Alvin Gottlieb, of the D. Gottlieb Company, reports a whole host of prominent coinmen making an appearance at the firm's headquarters in the past few days. Among them were Lou Boasberg, New Orleans; Joe Ash, Philadelphia; Clarence Camp, Memphis, and Hymie Zorinsky, Omaha and Lincoln, Neb.

Detroit:

(Continued from page 111) being temporarily managed by Tony Marshall until a permanent successor is appointed. The company operates 100 cup vendors, featuring Pepsi-Cola products. . . . Jack and A. R. Griffin and Carl A. Brownell Jr. are incorporating the \$150,000 Coin Automatic Manufacturing Company to go into the manufacturing business at Flint, with offices on North Saginaw Street.

William J. Mueller, Harold W Beattie, and Robert W. Johnston are opening a new automatic laundry in East Detroit under the name of the East Detroit Self Service Laundry. . . . Homer B. Stuart, president of Advance Products Company, who manufacture a change maker for vending and coin machine use, reports the company is re-designing its products to meet new price combinations. . . . Andrew McLean, of the State Amusement Company, reports that the company is negotiating for a new factory location, which will allow them to go into production on a line of vending machines and special cabinets for coin-operated equipment in addition to the pool table games they now manufacture.

ber of years, has just moved his headquarters into his new home on Wisconsin Avenue. . . . William Pauley, Saginaw juke box operator, was a visitor at the Brilliant Music organization last week. . . . Charles H. Hughes, founder of Dasco Products Company, coin machine supply manufacturers, died June 14. . . . Mrs. Mary Paris has taken over sole ownership of the J. Paris & Sons Company following the death of her husband, John Paris, some months ago. Of the three sons, James has been named manager and Andrew assistant. The third son now makes his headquarters in Laredo, Tex., where the family operates a bubble gum plant. . . James Paris was in Chicago this past week for the national candy show.

Fred Collins, of Training Devices, reports the appointment of Joseph Brilliant, of the Brilliant Music Company, as distributor for the company's new Quizzer, which is enjoying a business pick-up in this territory... Max Weinberg, formerly in the vending machine business before the war. is planning to return to the business and is investigating the specialized field of lighter fluid venders. . . Harold Greene, who is just establishing the Greene Vending Company to operate a route of penny stick gum venders, is in the hospital for an operation, and the business is being temporarily run for him by his sister. Mrs. Arthur Cobb, who has an interest in the business, and his brother-inlaw, Arthur Cobb. The latter reports a rapid expansion of their new route already under way.

Mrs. Sam Caromitaro, wife of the head of Sam's Music Company, is in Harper Hospital for a major operation. . . . Ben Okin, vice-president of the MAPOA, was in Chicago on a business trip. . . . Henry C. Lemke, who is taking over distribution for a new baseball game, is getting ready to move into a new location, closing his present salesroom on West Vernor Highway. . . . Frank Healey, of Atlantic Products Company, has sold his home, and is reported moving to Florida. His business will be operated here by a brother-in-law.

The Billboard

New York:

(Continued from page 111)

up the take. . . . Broadway Sports Palace, largest arcade in these parts, is doing a complete remodeling job on its exterior. The walls, facing the street, have been torn down to make room for a de luxe glass job. A full view of the interior for passersby is the object.

Lou Forman, Videograph president, spent a few days last week with his Boston distrib, Al Dolin, of Pioneer Music Company. With the Hub city now exposed to tele broadcasts, Al reports high interest in the coin-operated set. Lou Forman had a flying visit to Florida last week-end for a conference with Sam Getlan and Sam Schneider, who handle his tele line in that State. While he was there he ran into H. F. (Denny) Dennison, former Videograph president.

Coca-Cola has begun an intensive advertising campaign directed at consumers. Ads in the general circulation press feature coin-operated bottle venders. . . . Arcade movie equipment around town is now showing films of the last Louis-Walcott battle capitalizing on the interest in their forthcoming return match. . . . Milt Gruber, of Baltimore, looked in at avenue firms last week. . . . Another out-of-town visitor was Lou Seigel, operator and jobber of Danielson, Conn.

Abel Kessler, of United States Television (UST), reports his firm is hard at work on a remote control unit for tele sets. UST previously made remote equipment, but only for custom installations. Now the firm is preparing a production-line model. . . The Automatic Music Operators' Association outing for next week-end has been canceled.

Local coinmen received an excellent lesson in practical politics as the city council "deliberated" and passed the bill banning coin-operated amusement games from the city Tuesday (15). If their very livelihood wasn't at stake they would have enjoyed the filibuster staged by the administration supporters. They were amazed at the maneuvers resorted to by the majority to delay final tabulation of the vote until Councilman Clemente, holding the crucial ballot, could be rushed to the council floor. For a while it seemed nip and tuck as to whether he would arrive on time. But he did, and breathing heavily from his record-breaking sprint he cast the vote that passed the bill by the minimum margin, 12 to 10. At one time during the "debate" charges of "filibustering" and counter charges of "gag rule" flew back and forth on the council floor so violently that the council president's frenzied pounding for order sent the head of his gavel flying. And, ironically, one of the best speeches on the floor against the bill came from Councilman DiFalco, who, after mustering excellent arguments for its defeat, said he had to bow to the superior intelligence of the sponsors of the bill. He voted "Aye." New York papers were full of the games situation this week. In a sober examination of the problem, The New York Herald Tribune ran an editorial casting doubt on the wisdom of the council's action. "It is the hasty and repressive nature of this edict that concerns us," read the editorial. The paper asked "to hear the full story. That seems to be the minimum for intelligent action."

COIN MACHINES 113



WHEN you buy Tradio you can be sure you are buying the finest coin-operated radio ever made. That's no idle statement. It's conclusively supported by the fact that today there are more Tradios in-stalled throughout the country than any other coin radio. And the new Tradio is even better.

CHECK THESE FEATURES:

- Easy-to-read slide rule dial
- Easily accessible outside coin box
- Extra strength and rigidity
- Compact chassis and new face
- Exclusive trouble-free timer
- WRITE Order now for Immediate

Dept. A-6

Delivery ASBURY PARK TRADIO, INC. NEW JERSEY



Jack Kirschner, who has headed Jack's Music Company here for a num-



Ross Mulholland, WXYZ disk jockey, handled the press invitations to a cocktail party given Wednesday by Capitol Records to fete Jo Stafford. ... Joe I. Stewart, pinball and juke box operator, has sold out his entire operation, the Wayne Music & Novelty Company, dividing it among a number of operators, and is building the new Wayne Show Bar in the suburb of Wayne, which he will operate personally.

Philadelphia:

(Continued from page 111)

serve on the board of directors of the Jewish Hospital. Active in many local philanthropic and charitable endeavors, Beresin is also taking an active part in the campaign of the local Variety Club for the establishment of a summer camp for handicapped boys and girls. . . . Charles Burger is the new manager of the record department for Trilling & Montagne, distributors of MGM Records, succeeding Len Smith, who went to Baltimore to join a record distributing firm in that territory.

Sam Gilman, manager of the Loew's Regent Theater in Harrisburg, Pa., installed a music machine near the entrance doors of the playhouse to help promote the opening of the Big City picture. Songs from the Margaret O'Brien film were featured in the music box. . . . Y & Y Popcorn inmusic box. . . . Y & Y Popcorn in- Other writers in the daily press stalled a carrier-refrigerated cold took a lighter view of the situation. room for the storage of chocolate Papers sent star reporters out in the candies during the summer season, it field to play coin games and put was reported by Dave Yaffe, head of down their reactions. But they the vending firm. . . . Ben H. Golob Distributing Company, New York, locating "Pop" Corn's automatic vending machines in the Atlantic City resort area in time for the summer va- under no threat by the administration cation season.

couldn't find any on location. One brought out the inconsistent fact that similar games to those banned were operated openly in arcades and were measure.





REBUILT PHONOGRAPHS! UNCONDITIONALLY GUARANTEED

0.0211-02010-001

COIN MACHINES

114

THE FOLLOWING LOW PRICES ARE FOR MACHINES COMPLETE AND IN WORKING

	ORDER BUT NOT REBUILT	
WURLITZER	SEEBURG	ROCK-OLA
950, 850, 800\$219.00 780 224.50	HITONES, E.S\$139.50	SUPER
500 119.50	COMMANDER 149.50	MASTER 99.50
600 99.50	MAJOR 149.50	DELUXE 99.50
24 99.50	COLONEL 149.50	STANDARD 99.50
24 VICTORY 79.50	CADET 149.50	TWIN TWELVE 69.50
616 49.50 71 79.00	CLASSIC 119.00 CROWN 105.00	TYPE ONE 49.00
61 64.50	REGAL 89.50	COUNTER MODEL 39.00
CHECK PROM THESE MECT	BY SKILLED FACTORY TRA	PER MACHINE AMPLIFIER RECONDITIONED TONE HEAD RENEWED TALKING GOLD GRILL
POST-WAR PHONOGRAPHS	AIREON NEW ACCU AND MEC ROCK-OLA 1422 WURLITZER 10	2 \$329.00
SEEBURG LOTO	NE, Professionally	Rebuilt. \$289.50
WALL BOXES Seeburg: S-20- Wurlitzer 120		9.50; DS-20-1Z 3 Wire, \$15.00. \$3.50.
	DIST	RIBUTING
	COR	PORATION
	SE FACTOR	the second second second second second second second second second second second second second second second s
738 ERIE BLV	D. EAST PHONE	BRANCHES
SYRACUSE, NET	SYRACUS	
STRACUSE, NE	W YORK 5-5194	ROCHESTER

Injunction Suit To Continue, New York Game Operators Say

(Continued from page 99)

The Billboard

vate chambers of Supreme Court Justice Ferdinand Pecora, trial judge, it was indicated that a ruling on the legality of games, under New York State statutes, will be made at the conclusion of the current case. Such a ruling might carry weight in a subsequent action to test the constitutionality of the administration bill.

Witnesses on Stand

As the trial gathered momentum, this week, Rosenman placed a number of witnesses on the stand to substantiate his charges that the police seizures of equipment had been conducted without due regard to the laws of the State and in such a manner as to effectively ruin the business of his clients.

Studded with expert testimony by engineers from game manufacturers, the week's proceedings were highlighted Wednesday (16) by the appearance in court of Police Commissioner Arthur W. Wallander, the defendant in the action.

After fixing the responsibility for the police seizures to the commissioner, Rosenman requested from him the basis on which Wallander had come to the conclusion, publicly stated, that 25 per cent of those persons in control of the games industry were criminals. In answer, Wallander produced a list of 159 firms and persons, comprising 245 individuals, of which 62 had police records. But he admitted, under questioning, that many of these were records of arrests rather than of convictions.

Industry Listing

It still remained to be established if the names on the commissioner's list corresponded with those submitted earlier to the police department by the industry for investigation as to their records. The industry list, comprising manufacturers, distributors and operators, and numbering well over 250 persons, was offered to the authorities before the seizures in an attempt by the industry to secure licensing arrangements. Wallander was also questioned about the alleged harassing of location owners to discourage game operation before the wholesale seizures starting April 17. His contention that no notices to the effect that games were located in eating establishments were sent to the health department was partially contradicted in later testimony by two health department inspectors.

to free play on such games was a time-consuming process. It would take in excess of four hours to do the job properly, they declared.

June 26, 1948

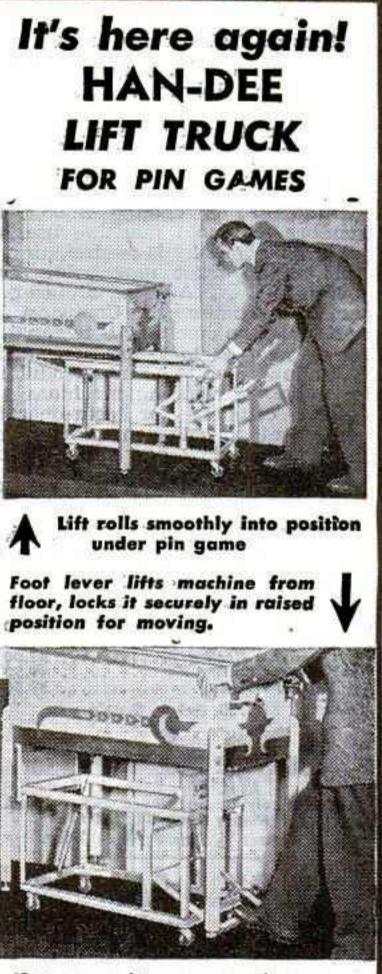
They admitted, under cross examination by Saul Moskoff, assistant corporation counsel, that conversions to offer one free play could be accomplished on steel ball rolldowns in a much shorter time. However, such conversions would not result in what was normally known as freeplay games and would not find acceptance on the part of the public, they declared.

No Conversions Found

During the course of this highly technical phase of the testimony, no evidence was presented by the corporation counsel to prove that games converted in this manner had ever been found in city locations.

On Friday (18) Rosenman announced that prior commitments required his absence from the trial for some days. With the approval of Judge Pecora, Rosenman stated that his associate, Max Freund, would carry on until his return.

Freund stated that the plaintiff's side of the case might take until the middle of next week to present. With no witnesses yet called by Moskoff, it was believed the trial might last another week and a half.





Inpectors Witnesses

These inspectors, appearing on the witness stand Thursday, stated that they investigated such locations after receiving notices from the police department. During this phase of the testimony, Rosenman attempted to establish that the police, under Wallander's direction, had resorted to oppressive measures in their campaign against game operation.

Bert Lane, president of the Seaboard New York Corporation, one of the firms retaining Rosenman, was Monday's witness. During his allday testimony Lane was asked to explain the normal pattern of the game industry for the court. In answer to charges that territories were assigned to operators and that such territorial division was controlled by gangster methods, Lane testified: "I know many operators who have machines in all five boroughs." This charge was false, he declared.

Games' Convertibility

Testimony later in the week centered on the convertibility of games specially built for New York without free play. Henry S. Ross, electrical engineer employed by the United Manufacturing Company, and Bernard Gollub, assistant to the chief engineer at the Chicago Coin Machine Company, declared that conversion Save wear and tear on your pin gamesmake more installations per day-safely, easily without back-breaking lifting and bending-with the Han-Dee Lift! It picks up practically any size pin game, completely assembled, holds securely while moving and sets it down again gently by means of an automatic hydraulic pump. One person, without lifting or bending, can make dozens of installations a day with complete safety to both operator and equipment. All-steel construction for long service with ball bearing Fubber tired casters-priced at only

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L. BERMAN & CO. MANUFACTURERS, Evansville 8, Indiana The Billboard

June 26, 1948

COIN MACHINES 115

By 12 to 10 Count in Hot Brawl

(Continued from page 99)

their vote, the majority of the councilmen expanded their remarks, while Gary Clemente, the missing councilman, raced toward the council from a courtroom in Queens. He was summoned by a frantic telephone call after a hasty check by Vice-Chairman Joseph T. Sharkey, who introduced the bill, disclosed only 11 certain affirmative votes.

Efforts by opponents of the measure to limit discussion to two minutes, in accordance with council rules, were successful, but only after repeated references to the rule book were made and time-consuming votes were cast in a move by the majority to have council rules suspended. Tho this move won by a vote 11 to 10, the president of the council, Vincent R. Impellitteri, nevertheless had to enforce the two-minute rule after Councilman Stanley Isaacs disclosed, after further search, that rules could



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be suspended only by a majority of the entire council, namely 12.

As Sharkey, the last to vote in the absence of Clemente, lengthened his explanatory statement on the grounds that special privileges were the prerogative of the vice-chairman, Clements, out of breath and red-faced, burst into the council chamber, and the filibuster came to an end. A moment later his vote was cast and the bill passed.

During the proceedings, lasting 90 minutes, spectators, many of them coinmen, heard the bill denounced by the opposition as well as damned by the faint praise of some of its supporters.

"Thoroly Confused"

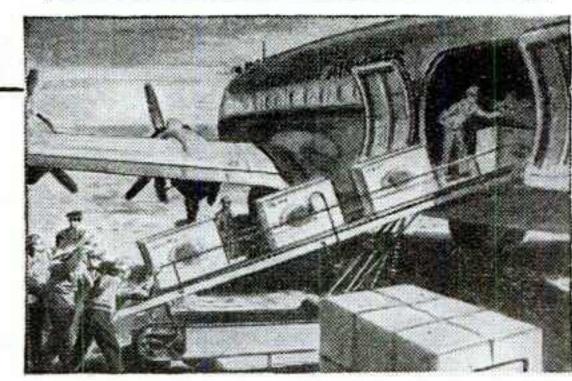
Councilman Isaacs told his fellow legislators that he had "rarely seen a bill that contained as many verbal and foolish errors." Stating that it was "thoroly confused," he warned that it would require later amendments to make it workable.

"Prohibition doesn't work," said Isaacs. He contended that the game industry should be regulated via a licensing measure, and he pointed out that no evidence had been presented to support the allegations that gangsters were involved in the control of the industry.

Councilman Edward Rager branded the measure as "a disgraceful bill." He said that he enjoyed playing coin games, adding that he had been "corrupted more by councilmen's speeches than by pinball games."

Characterizing the bill as "a sham and a delusion," Councilman Benjamin Davis charged that it had been introduced "to make up for ineptness of the police department." Councilman Alfred J. Phillips, in common with others, urged that games be licensed. He pointed out that these "fascinating games" were an excellent source of revenue for the city. Councilman Samuel DiFalco, who voted for the bill, summed up the attitudes of several of its supporters when he stated that he was against many of its provisions, but couldn't go against the wishes of the mayor, the police commissioner, the five dis-trict attorneys and other city officials who had taken a firm stand for its passage.

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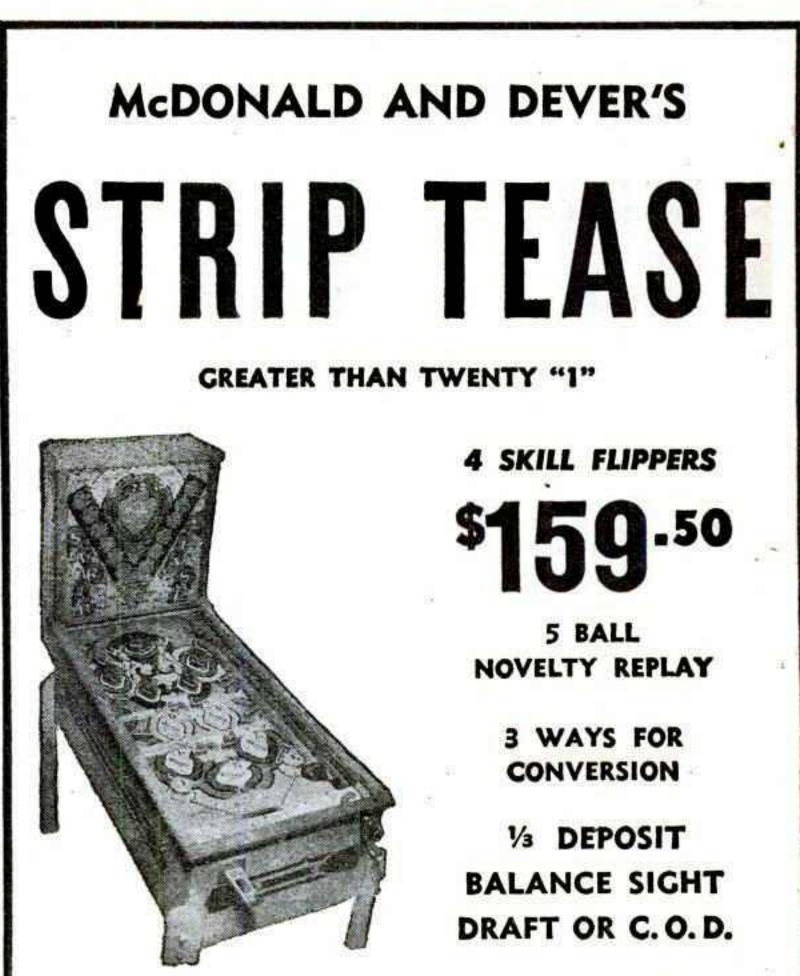
Bell Products In Production **On New Changer**

CHICAGO, June 19.—Bell Products Company here announced production on its redesigned Beacon Junior mechanical coin changer this week. Firm head Al Sebring said the new unit was ready for delivery, with a production schedule adequate to assure short or no-wait shipment.

New model of the Beacon Junior, measuring approximately 18 inches high, 6 wide and 5 inches deep, weighs 20 pounds when empty, and is available in a standard black backed enamel finish. Unit will hold \$20 in nickels in three tubes, has a dime and quarter coin entrance at the top. Delivery of change is made by furning a large knob at the right side, nickels being dropped into a wide reach-in tray at the base of the machine.

Because of its small size, changer may be conveniently mounted on a vender cabinet, in addition to counter and wall mounting, Sebring stated.

With production of the new model, Bell Products announced a temporary production stoppage on the Beacon Electric coin changer. For the time being, firm's lower priced unit would be stressed, Sebring said.



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The Billboard

June 26, 1948



FEATURES

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proved a more efficient and more economical plan than permitting production personnel to stagger their vacation periods. These same officials explained that surveys had indicated that when all vacations are held simultaneously, there is positive evidence that plant operations run more smoothly and that workers are better able to concentrate on the work at hand.

Altho most game manufacturers have selected parts of July for group vacations, some music manufacturers have already observed vacation schedules, while others have indicated that they will shut down in August and still others have not announced any specific vacation shutdowns.

List Schedules

Thus far the following manufacturers have announced dates for group vacation schedules.

Genco Manufacturing & Sales will shut down production for one week beginning with the end of the work day July 3. Office facilities will be open to the firm's customers, with skeleton crews on hand to fill requests for orders and parts or supplies.

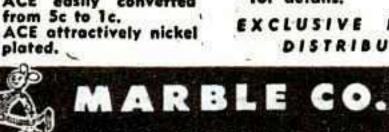
Chicago Coin Machine Company will not be making new games from July 3 thru 19, but will have various sales and executive officials on hand to handle firm orders. Firm will have skeleton crews on hand in shipping, parts and supply departments. There is also a possibility that this firm will utilize the group vacation period to move into a new plant addition adjoining Chicago Coin's present

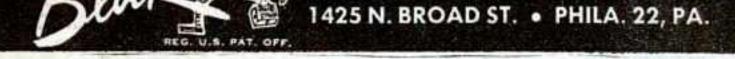
Chicago's Loop, will be operating all during the vacation period as its sales staff has already worked out a staggered plan that is designed to give the firm smooth sales operation despite vacations.

Rock-Ola Manufacturing will not be producing from July 12 thru 25. As in the case of most firms observing group vacations an adequate staff to handle emergency orders and parts requests will be at this plant all during the group production line vacation period.

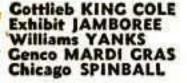
The Rudolph Wurlitzer Company. North Tonawanda, N. Y., has already completed its group vacation schedule. This firm shut down its production line from March 26 thru May 3. At that time the firm announced that the temporary shutting off in production was a customary procedure for the firm at the end of its fiscal year, so that the firm could adequately take inventory and accomplish readjustment tasks. The firm also utilized that period to complete plant rearrangement, brought on by the addition earlier in the year of a huge wing to the Wurlitzer plant.

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facilities.

United Manufacturing Company has already observed a group vacation period for the production line. Firm officials stated that the vacation period was held earlier this year so that when it moves into its new plant later in the summer all production workers will have completed their vacation periods and no loss in production line time will be necessary to move to the new quarters. To make this possible departments of United will be moved one at a time.

D. Gottlieb & Company will shu down its production facilities July 5-10 with firm officials on hand to greet visiting coinmen. Skeleton staff: will be maintained in shipping and supply departments to handle emergency orders during the vacation period. Remaining game manufacturers have not set specific dates bu Williams Manufacturing has indicated that it may observe production line group vacations in July.

O. D. Jennings & Company has se aside July 3 thru 19 for the vacation period, with crews on hand to handle emergency requests for shipments and parts orders. Some of the firm executives will be on hand during this period as they have set up schedule that will result in staggered vacation periods for themselves.

Bell-o-Matic Corporation, nationa distributor for Mills bell equipment has not set any definite period aside for a vacation schedule as yet. Bu firm officials believe that there i some possibility of a group vacation schedule later in the summer.

While the game and bell firm have fairly definite uniform closing schedules the majority of music firm have not yet reported their vacation plans at this time. A list of those that have revealed schedules follows:

AMI, Inc., will wait until August 1 to stop production on its musiequipment in the Grand Rapids Mich., plant, which will reopen Au gust 27. However, the firm's shipping and parts departments will continue to offer 100 per cent servicing facili ties. AMI's sales offices, located in

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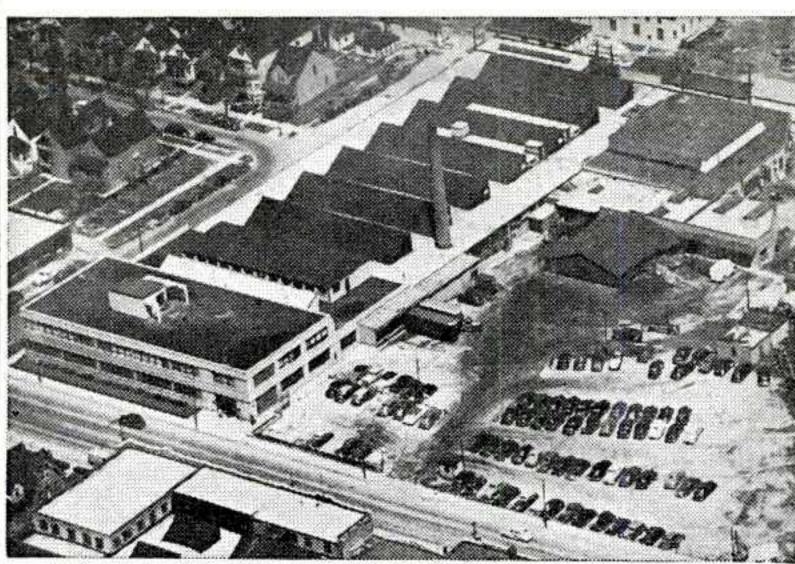


Mr. Micawber was only half-right !

MR. MICAWBER'S financial advice to young David Copperfield is justly famous.

Translated into United States currency, it runs something like this:

Annual income, two thousand dollars; annual expenditure,

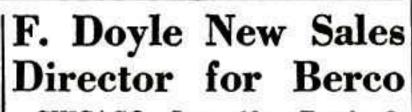


COINMEN COMING in for a landing at Bally Manufacturing Company would get this birdseye view of the firm's Chicago plant. General offices and factory are at left and extend for a city block. Tool room and shipping department are seen at right rear. Foreground shows parking area.

Ops File Test Suit On Ky. Tax Law

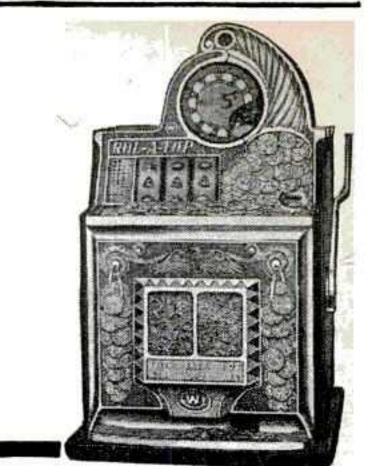
FRANKFORT, Ky., June 19. - A suit to test the legality of a 1948 legislative act taxing certain coin-operated machines was filed in the Franklin Circuit Court here this week by Francis W. Edgerton, Lexington, and E. E. Butler Jr., C. R. Dodson and George Potash, all of Louisville, and all coin machine operators.

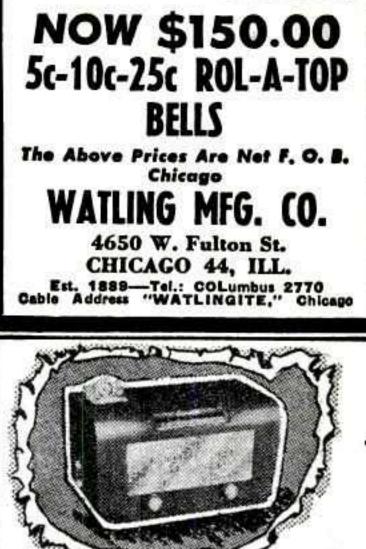
The act upon which the suit is based, is to become effective July 1.



CHICAGO, June 19. - Frank Q. Doyle was recently named director of sales for Berco Manufacturing Company here, firm making the Hilco ice cream bar vender. Henry Hildebrand, president, announced that Doyle replaces Frank Oakes, who formerly filled that position.







nineteen hundred and ninetynine dollars; result, happiness. Annual income, two thousand dollars; annual expenditure, two thousand and one dollars; result, misery."

But Mr. Micawber was only halfright!

Simply not spending more than you make isn't enough. Every family must have savings to provide for their future security.

U.S. Savings Bonds offer one of the best ways imaginable to build savings, through 2 automatic plans:

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Each helps you build a nest egg of absolutely safe, 100% government-backed U. S. Savings Bonds. And these bonds make more money for you while you save. For after only ten years, they pay you back \$400 for every \$300 you put in them.

Join the Plan you're eligible for today! As Mr. Micawber would say: "Result, security!"

AUTOMATIC SAVING **IS SURE SAVING** -U.S. SAVINGS BONDS



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It calls for annual license fees of \$10 on all nickel machines, and \$15 on all machines operated by 10 cents or more.

The operators who brought suit claim the act is discriminatory in that it taxes cigarette machines, juke boxes, and nut and soft drink venders, but exempts such coin-operated equipment as popcorn venders, baggage lockers, pay telephones and coin-operated radios.

Chas. Hughes Dies At Detroit Home

DETROIT, June 19 .- Charles H. Hughes, 76, founder of the Dasco Products Company, coin machine manufacturers, died at his home here Monday (14). He retired about 14 years ago.

Survived by his widow and three sons, two of them being affiliated with the business. Burial in Woodlawn Cemetery, Detroit.



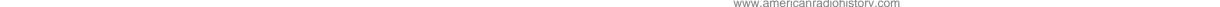
Ace Bomber, Night Bomber, Super Bomb-er. BALLY—Convoy, Defender, Rapid Fire. Sky Battle, Torpedo. KEENEYS— Air Raider, Submarine. SEEBURG—Chick-en Sam and others. MUTOSCOPE—Sky Fighter, Super Torpedo, Thunderbolt.

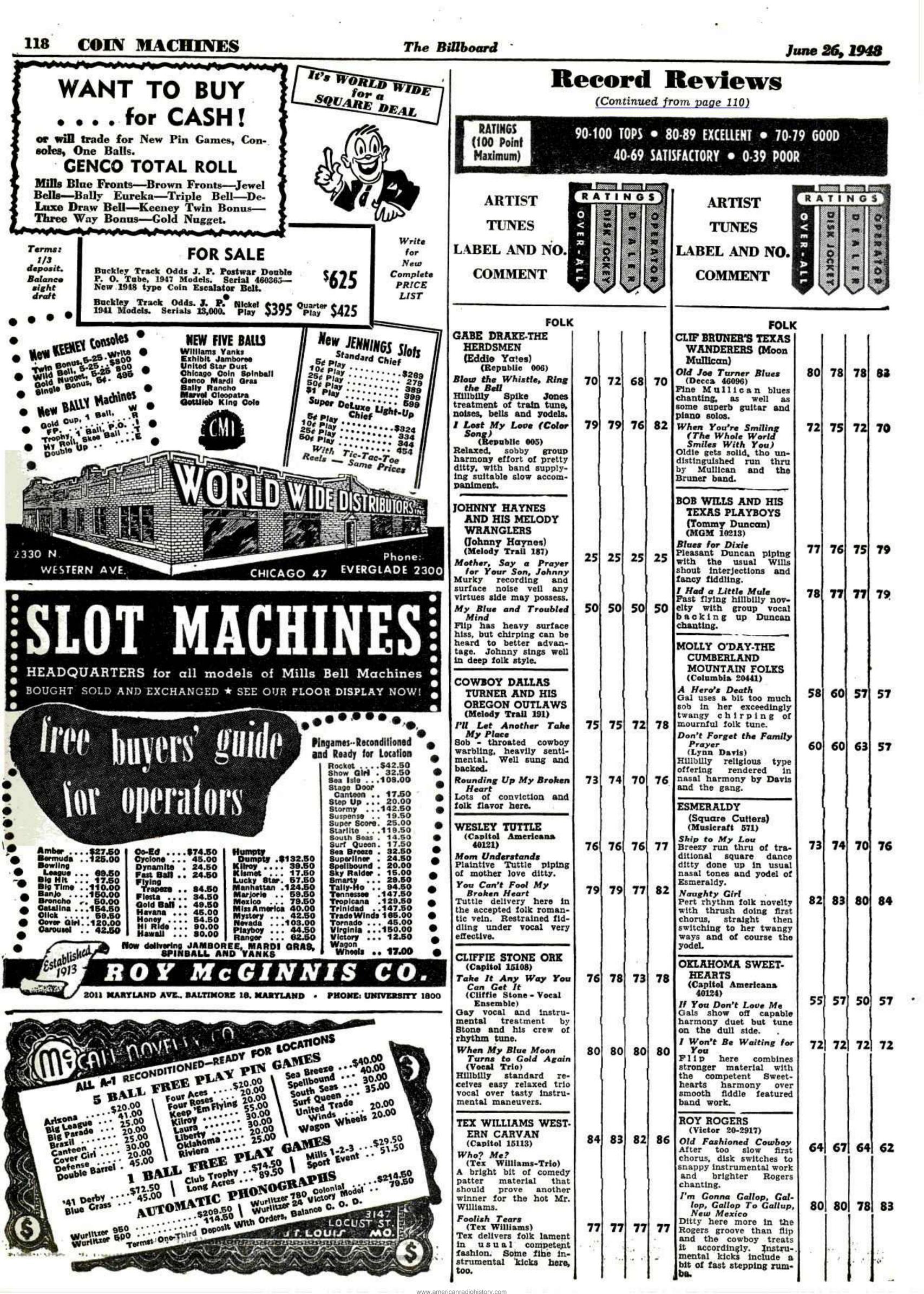
-\$/2.00 EA. Liberator, Periscope, Sky Blazer, Radio

Rifle. Gun lamps, tubes, etc., for above in stock.

Chicago Coin Basketball......Write Roovers Name Plates—New and Factory ReconditionedWrite MUNVES FACTORY REBUILT MA-CHINES LOOK AND WORK LIKE NEW. FREE! 8 Page, 52 Illustrations, Catalog New or Factory Rebuilt Amusement Machines—Any Make or Model—Parts, Supplies & Cards—Munves Has Them All.







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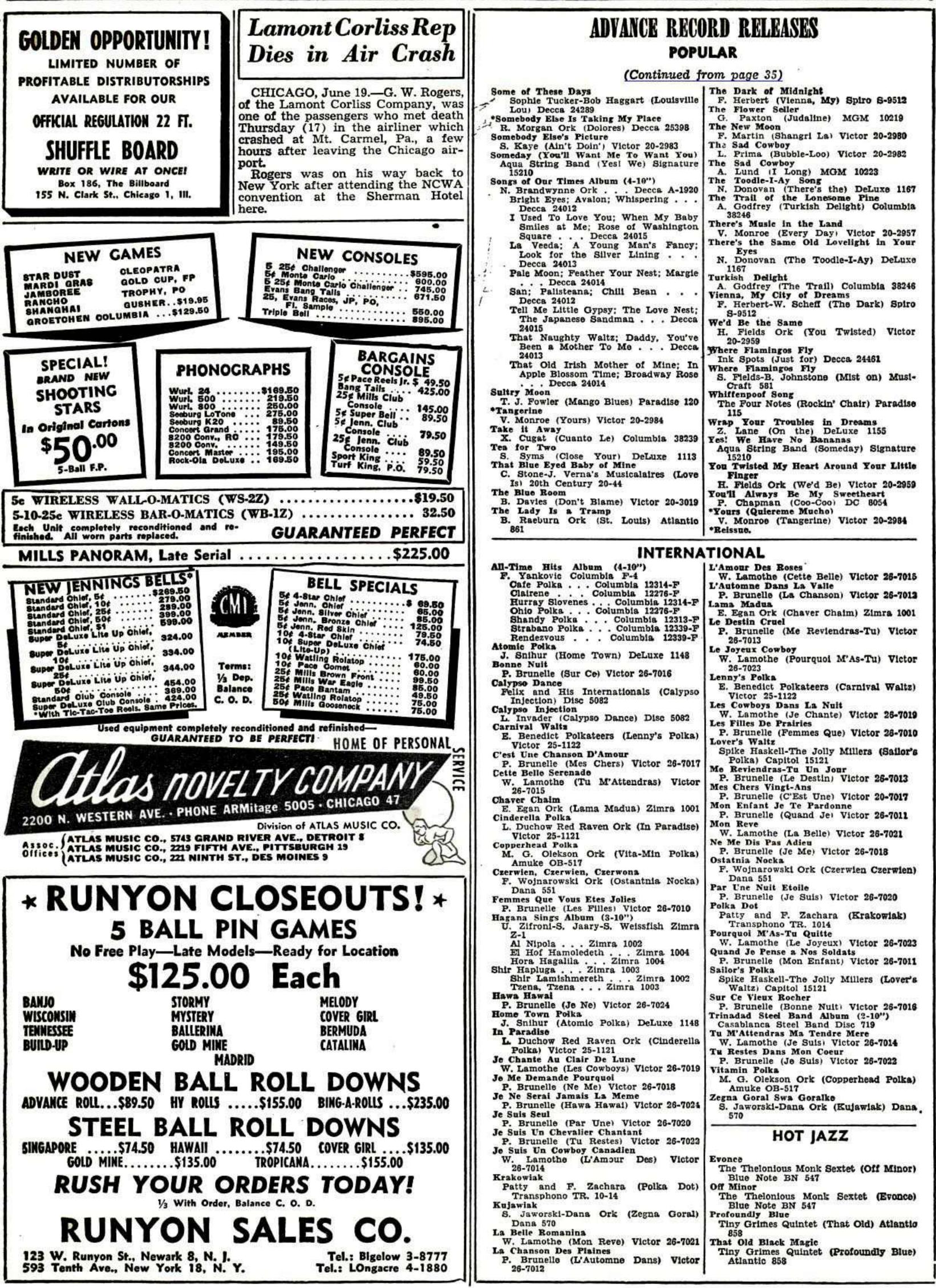
The Billboard

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COIN MACHINES 119

RATH		PLEN	24.00	2200	1.00	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1					
Maxim	Point Ballet	90-10				0-89 EXCELLENT • 70-7 SFACTORY • 0-39 POOR		OD			* SACRIFICE Rex Close-Out SACRIFICE *
AR	RTIST	RA				ARTIST TUNES			N G	2 2 2 2	1 Bally Triple Bell \$ 575.00 2 5-25c Keeney Bonus Bells. Ea\$425.00 10 New American Scales 1,000.00 1 5-10-25c Keeney Bonus Bell, Ea. 675.00 4 Strikes 'n' Spares, new. Ea 295.00 1 5-25c Jennings Challenger 10 Strikes 'n' Spares, used. Ea 245.00 1 5c Bally Hi-Ball, like new 5 5c Keeney Bonus Bells. Ea 275.00 4 Chicago Coin Double Safes. Ea
TADET	AND NO.	R	2	>	RA	LADEL AND NO	ER	21	>	-	PIN GAMES MUSIC—"SPECIALS" MILLS SLOTS
	MMENT	ALL	OCKEY	E R	ATOR	LABEL AND NO. COMMENT	ALL	OCKEY	E R	ATOR	Cross Fire \$59.50 ROCK-OLA Set Blk. Cherry, like new State Maisie 39.50 Supers \$99.50 10c Blk. Cherry Kilroy 39.50 Supers \$99.50 10c Blk. Cherry Havana 49.50 Masters 94.50 25c Blk. Cherry, Spellbound 24.50 Standard 89.50 1ke new 175.00 Dynamite 34.50 Commando 99.50 5c Blue Front 85.00
1	FOLK									-	Sea Breeze 24.50 Spectravox 39.50 10¢ Bonus Bell 95.00
(Tex W Western (Capitol 40123) Don't Con	ROGERS Villiams n Caravan) Americana me Cryin' to	74	77	74	71	RACE JOHNNY GARDNER QUINTET (Rich 250) Easy Mood Ordinary tenor sax solo	39	38	39	40	Play Boy 49.50 Canteen 24.50 Suspense 24.50 Super Score 24.50 Bally Hoo 59.50 Baffle Card 49.50 Surf Queen 24.50 WURLITZER JENNINGS SLOTS
wailing, the	Williams orking under Rogers' ho crew gets in hillbilly licks					with amateurish chug- ging rhythm backing. <i>Afraid</i> (Leonard Bogan) Mediocre job with a	30			30	State Fair 24.50 500—Keyboard \$89.50 Like New Superliner 24.50 600 89.50 5¢ Bronze Chief \$149.50 Rio 44.50 71 Counter 79.50 10¢ Bronze Chief 154.50 Grand Canyon 19.50 81 Counter 79.50 25¢ Bronze Chief 159.40
ern style, the Rogers	2000B003882	78	78	78	78	JOE LIGGINS "HONEY- DRIPPERS" (Exclusive 271)	30	50	50	30	Wagon Wheel 19.50 Lite Card 29.50 Show Girl 34.50 Step Up 24.50 Mills 4 Bells 199.50 Knockout 24.50 Num Ray 35.00
TENNES	AMPBELL'S SSEE RAM-					Sweet Georgia Brown Hokey intro leads to vo- cal, some good tenor and a ragtime piano solo on the old fave. Drippers Blues	. 71	72	70	71	ONE BALLS ARCADE 2 Keeney Hot Tips. Each \$225.00 Pitchem & Battem \$495.00 2 '41 Derbys. Each 75.00 Bally Big Inning \$395.00 1 Pimlico 75.00 Total Roll 59.50
(Victor Whose Bla Now?	Campbell) 20-2918) ues Are You combines heavy	72	74	71	70	Slow shuffle boogle in- strumental; hardly in- spiring.	66	63	66	68	1 Dark Horse
nasal ton piping e lively folk Southern	nes and yodel effectively on blues. Special	, 70	70	70	70	EARL BOSTIC ORK (Gotham G-161) Bostic's Boogie Blues Bostic's dirty toned alto					REX MACHINE DISTRIBUTING CORPORATION
featuring chorus hi	train ditty, some good filbilly fiddling n to Campbell's					dominates the side; this obvious slow jump jazz may find some biz in race locations. Barfly Baby	75	77	74	76	Exclusive Distributors of ROCK-OLA Phonographs and All Leading Makes of Coin Operated Equipment
TEX RITT (Capitol Rock and Ritter clo	Rye wns way thru	85	83	83	88	(Roger Jones) A boogle blues with weak vocal, good alto, fair trumpet and plenty of drive.	65	62	65	67	(Main Office) 821-829 S. Salina St., Syracuse 3, N. Y. Phone 28255
drunk ta should gra <i>My Heart</i> <i>an Emp</i> Cowboy w tones ably	ine in excellent ake off. This ab the nickels. """ as Cold as pty Jug wraps his bass about folk la- typical tear- ion.	79	78	77	81	BROWNIE McGHEE (Savey 5550) Robbie-Doby Boogie Blues for Jackie Robin- son and Larry Doby comes off better than most of this sort of thing; Lusty McGhee shout, solid rhythm back-	85	86	84	85	VOUR GAIN!
	RACI	E				ing. Hard Bed Blues	ŧ.	1			
JACKS (Modern Little Will Riffer in	WILLIE ON 20-587) Illie's Boogie boogie tempo		60	57	63	Firm rhythm, more good McGhee shouting on a typical blues lyric that's earthy and tells a story. THE RAVENS (National 9045)	79	77	79	81	Special Factory Closeout to Make Room for New Production.
ing balance up drums You Can Nice voca band swin Scoring u the riffs	Depend On Me al and small- ag on the oldie. ises several of Fletcher Hen-				77	Send for Me If You Need Me Up-tempo blues smartly warbled by a group that really knows how. Lots of vitality and humor in	82	82	80	84	BRAND NEW IN ORIGINAL CRATES!
derson disking thirties. NELLIE L HER R (Capitol	UTCHER AND HYTHM 1 15112)	[lead bass' delivery. Until the Real Thing Comes Along Oldie gets the slow, sexy, satisfyin' after - hours treatment that will get a slew of juke box plays.	82	80	80	87	
Eyes for Nellie doe novelty of position skittish,	es an up-tempo f her own com- in her special fly style. The		81	78	82	SONNY TERRY (Capitol Americana 40122)) Hot-Headed Woman Deep South blues with	66	64	66	68	Frie HOMODOUC America's Outstanding
Lutcher - go for th (I Took Train a About	minded should us. a Trip on the and) I Thought	77	77	75	78	harmonica and rhythm. Appeal will be mainly for collectors of ante- diluvian blues and race fans in South and rural areas.				5	Roll Down Game
Van Heus dered in	sen neatly ren- more moderate than flip.			2		Custard Pie Blues Livelier than flip, thus should go in the general race market.	72	70	70	75	(Originally \$499.50, 203-
JACKS (King 4) Fare The Jones	SON	1.1	76	75	78	Scratch! And You'll Find It	72	74	70	76	
that sta builds to I Can't (You Smooth	arts slow and a sock climax. Go On Without performance of	81	80	78	83	Competent vocal bebop getoffs intermixed with straight chirping of a Louis Jordan type nov- elty.		8 N			Empire Coin MACHINE EXCHANGE
a slow of Jackso "I Love J	ballad in style on's current hits You, Yes, I Do", 1 My Love Be-	2	491		1 1	Danny Boy Choppy rhythm vocal of the traditional ballad— style doesn't sit too well with material.		63	63	67	1012-14 MILWAUKEE AVE. • PHONE EVErglade 2600 • CHICAGO 22, ILL.

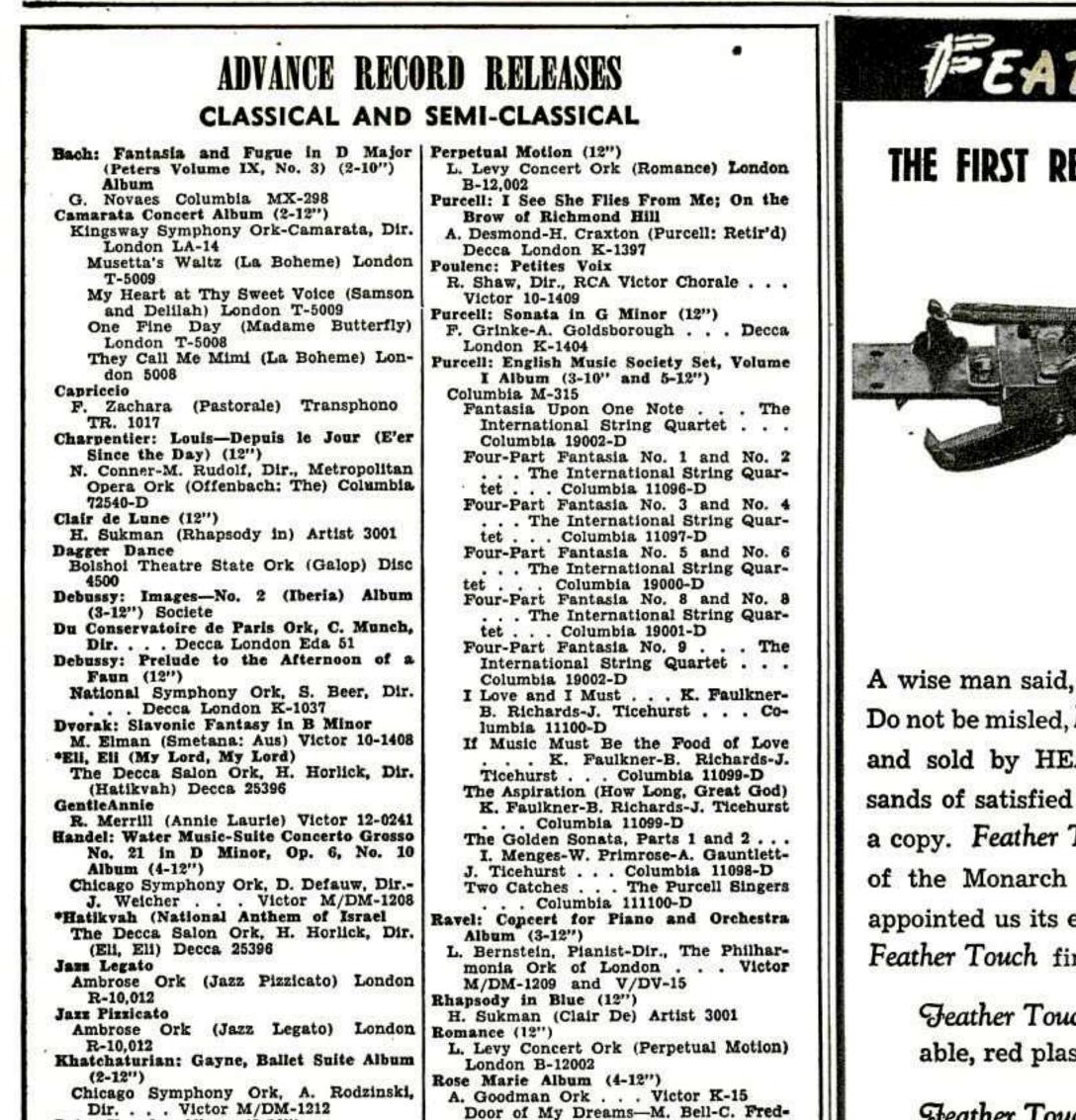
June 26, 1948



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The Billboard

COIN MACHINES 121





A wise man said, "Imitation is the highest form of flattery." Do not be misled, Feather Touch, manufactured by MONARCH and sold by HEATH, is now a proven product, as thousands of satisfied operators will attest. Feather Touch is not a copy. Feather Touch is the original and beautiful creation of the Monarch Tool & Mfg. Co., Cincinnati, Ohio, who appointed us its exclusive distributor. Please note following Feather Touch firsts-

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Peter Kreuder Album (3-10") ericks . . . Victor 45-0054 P. Kreuder . . . Continental Elite CE-301 Peter Kreuder Plays Ralph Benatsky, Parts 1 and 2 . . . Continental Elite E-1000 Peter Kreuder Plays George Gershwin, Parts 1 and 2 . . . Continental Elite E-1001 Peter Kreuder Plays Franz Lehar, Parts 1 and 2 . . . Continental Elite E-1002 Lalo: Symphinic Espagnole, Op. 21 Album (4-12") Y. Menuhin-Colonne Ork, J. Fournet, Dir. . . . Victor M/DM-1207 Franz Lehar Conducts Album (3-12") F. Lehar, Dir., The Zurich Tanhalle Ork London LA-15 Gypsy Love, Part 1 . . . London T-5015 Gypsy Love, Part 2 . . . London T-5014 Merry Widow, Parts 1 and 2 . . . London T-5016 Women of Vienna, Part 1 . . . London T-5014 Women of Vienna, Part 2 . . . London Camarata, Dir., The Kingsway Symphony Ork . . London R-10,011 Saint-Saens: Symphony No. 3 in C Minor, Women of Vienna, Part 1 . . . London T-5015 Liszt: Les Preludes (Symphonic Poem No. 3) Album (2-12") Societe Du Conservatoire de Paris Ork, E. Jorda, Dir. . . . Decca London Eda 54 Melchier Sings Album (4-10") L. Melchior . . . MGM-26 Come Back to Sorrento . . . MGM-30013 I Love You Truly . . . MGM-30014 Mattinata . . . MGM 30013 Minnelied . . . MGM-30015 Oh, Promise Me . . . MGM-30014 Summer Moon . . . MGM-30012 The Song Is You . . . MGM-30012 Who Is Sylvia . . . MGM-30015 Moussorgsky: Dance of the Persian Slaves (From Khovantchina: Act IV) Sir. T. Beecham, Bart., Dir., Royal Philharmonic Ork . . . Victor 12-0239 Mozart: Concerto in A Major for Piano, No. 23 Album (3-12") C. Curzon, National Symphony Ork, B. Neel, Dir. . . Decca London EDA 53 Mozart: Idomeneo-Overture (12") National Symphony Ork, B. Neel, Dir. (Mozart: The) Decca London K-1410 Mozart: The Impresario-Overture K486 (12") National Symphony Ork, B. Neel, Dir. (Idomeneo-Overture) Decca K-1410 Offenbach: Orpheus in Hades Overture Boston Pops Ork, A. Fiedler, Dir. . . Victor 12-0240 Offenbach: The Tales of Hoffmann-Elle a Fui La Tourterelle (Act IV) (12") N. Conner-M. Rudolf, Dir., Metropolitan Opera Ork (Charpentier: Louise) Columbus 72540-D Pastorale F. Zachara (Capriccio) Transphono TR-1017 Purcell: Retir'd From Any Mortal's Sight King Richard 11); Sylvia; Now Your |*Re-Issue

Indian Love Call - M. Bell-Guild Choristers . . . Victor 45-0057 Lak Geem-M. Bell-Guild Choristers . . . Victor 45-0057 Overture to Rose Marie . . . Nictor 45-0054 Pretty Thing-M. Bell-Guild Choristers . . . Victor 45-0056 Rose Marie - C. Fredericks-Guild Choristers . . . Victor 45-0055 The Mounties - C. Fredericks-Guild Choristers . . . Victor 45-0056 Totem Tom-Tom — C. Lind-Guild Trio and Choristers . . . Victor 45-0055 Rossini: The Barber of Seville-"La Calunnia E Un Venticello" (12") E. Pinza-F. Cleva, Dir.-Metropolitan Opera Ork (Puccini: La) Columbia 72528-D **Rumbalero**, Parts I and II Op. 78 (With Organ) Album (4-12") C. Muench, Dir.-Philharmonic-Symphony Ork of New York, E. Nies-Berger . . . Columbia MM-747 Scorn Give Over (12") A. Desmond-H. Craxton (Purcell: I) Decca London K-1397 Sibelius: Symphony No. 2 in D Major, Op. 43 Album (5-12") The Philadelphia Ork-E. Ormandy, Dir. . . . Columbia MM-759 Smetana: Aus Der Heimat, No. 1 M. Elman (Dvorak: Slavonic) Victor 10-1408 Smetana: The Moldau; Dvorak: Husitska Overture, Op. 67 Album (3-12") Boston Pops Ork, A. Fiedler, Dir. . . Victor M/DM-1210 Stravinsky: Symphony of Psalms Album (3-12") London Philharmonic Ork and Choir, E. Ansermet, Dir. . . . Decca London Eda 52 Strauss: Die Fledermaus: Overture (12") Boston "Pops" Ork., A. Fiedler, Dir. . . . Victor 12-0189 Strauss: The Gypsy Baron; Overture (12") Boston "Pops" Ork., A. Fiedler, Dir. . . Victor 12-0188 Tchaikovsky: June (Barcarolle in G Minor) J. Iturbi (Tchaikovsky: November) Victor 12-0242 Tchaikovsky: November (Troika en Traineaux in E) J. Iturbi (Tchaikovsky: November) Victor 12-0242 Vaughn-Williams: Mass in G Minor Album (3-12") Fleet Street Choir, T. B. Lawrence, Dir. . . . Decca London Eda 57 Vaughn-Williams: Orpheus With His Lute R. Henderson-E. Gritten (Boyce: The) Decca London M-583

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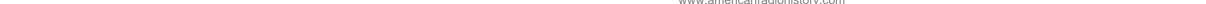


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The Billboard

June 26, 1948

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54-254 Twin Bonus	Voice Recorder 69.50	RC 249.50
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Triples 795.00	Diggers 195.00 Champ Basketball. New 49.50	Wurlitzer 500, Victory
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5¢ Paces Reels, Comb. 49.50	Wurl. Skee Rolls,	8 Sceburg Bar Boxes.
5¢ Paces Reels, C.P., 49.50	14-Ft 165.00	RC 35.00
	10 1/2 -Ft. Premier Skee Rolls WRITE	616 Wurlitzers 89.50
54 Bally Big Tops, C.P	SACE HOIRS WATTE	
Se Evans Gal. Domi-	NIEW	CI OTC
nos, '47 415.00	NEW	SLOTS
LITE THE CONTRACTOR STATISTICS OF A REAL TO DESCRIPTION	54	10¢ 25¢ 50¢
CONCOLES	Mills Black Cherry \$248.50 Mills Jewel Bells 248.00	253.00 258.00 350.00
CONSOLES	Mills Golden Falls 248.50	
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FILL BARREN &I VISA PACING		LIKE BRAND NEW
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Air Circus, Bolaway, Bosco,		5¢ COPPER, GOLD
Defense, Victory, Hollywood,	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50	5¢ COPPER, GOLD AND BLUE, Ham-
Defense, Victory, Hollywood, Invasion, G.I. Joe, Amer. Beauty, 5-10-20, ABC Bowler,	25¢ Blue Fronts 98.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50	5¢ COPPER, GOLD AND BLUE, Ham- merioid Finish\$119.50
Defense, Victory, Hollywood, Invasion, G.I. Joe, Amer. Beauty, 5-10-20, ABC Bowler, Jungle, Legionnaire, Ten Spot,	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50	5¢ COPPER, GOLD AND BLUE, Ham- merioid Finish\$119.50 10¢ CCPPER, GOLD
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Defense, Victory, Hollywood, Invasion, G.I. Joe, Amer. Beauty, 5-10-20, ABC Bowler, Jungle, Legionnaire, Ten Spot, Zig Zag, Star Attraction.	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00	5¢ COPPER, GOLD AND BLUE, Ham- merioid Finish\$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- merioid Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham-
Defense, Victory, Hollywood, Invasion, G.I. Joe, Amer. Beauty, 5-10-20, ABC Bowler, Jungle, Legionnaire, Ten Spot,	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES	5¢ COPPER, GOLD AND BLUE, Ham- merioid Finish\$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- merioid Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- merioid Finish 139.50
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NEW PIN BALLS	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES 1¢ Sparks, Check P.O. \$12.50 1¢ Daval Marvels 19.50	5¢ COPPER, GOLD AND BLUE, Ham- meriold Finish\$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- meriold Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- meriold Finish 139.50 (Drill Proof and Knee Action)
NEW PIN BALLS	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES 1¢ Sparks, Check P.O. \$12.50	5¢ COPPER, GOLD AND BLUE, Ham- meriold Finish \$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- meriold Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- meriold Finish 139.50 (Drill Proof and Knee Action) SAFES & STANDS
NEW PIN BALLS EXHIBIT-SAMBA UNITED-MONTERREY	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES 1¢ Sparks, Check P.O. \$12.50 1¢ Daval Marvels 19.50 5¢ Gushers, New 29.50 5¢ Davals, Free Play, 39.50	5¢ COPPER, GOLD AND BLUE, Ham- meriold Finish\$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- meriold Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- meriold Finish 139.50 (Drill Proof and Knee Action)
NEW PIN BALLS EXHIBIT-SAMBA UNITED-WISCONSIN UNITED-RONDEVOO	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES 1¢ Sparks, Check P.O. \$12.50 1¢ Daval Marvels 19.50 5¢ Gushers, New 29.50 5¢ Davals, Free Play. 39.50 1¢ Marvel Pop Up, New 25.00	5¢ COPPER, GOLD AND BLUE, Ham- merioid Finish \$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- merioid Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- merioid Finish 139.50 (Drill Proof and Knee Action) SAFES & STANDS REVOLVAROUNDS_ Single
NEW PIN BALLS EXHIBIT—SAMBA UNITED—WISCONSIN UNITED—MANHATTAN	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES 1¢ Sparks, Check P.O. \$12.50 1¢ Daval Marvels 19.50 5¢ Gushers, New 29.50 5¢ Davals, Free Play. 39.50 1¢ Marvel Pop Up, New 25.00 1¢ Target Skills 22.50	5¢ COPPER, GOLD AND BLUE, Ham- merioid Finish \$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- merioid Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- merioid Finish 139.50 (Drill Proof and Knee Action) SAFES & STANDS REVOLVAROUNDS Single
Defense, Victory, Hollywood, Invasion, G.I. Joe, Amer. Beauty, 5-10-20, ABC Bowler, Jungie, Legionnaire, Ten Spot, Zig Zag, Star Attraction. NEW PIN BALLS EXHIBIT—SAMBA UNITED—MONTERREY UNITED—WISCONSIN UNITED—WISCONSIN UNITED—RONDEVOO UNITED—MANHATTAN GENCO—MARDI GRAS	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES 1¢ Sparks, Check P.O. \$12.50 1¢ Daval Marvels 19.50 5¢ Gushers, New 29.50 5¢ Davals, Free Play. 39.50 1¢ Marvel Pop Up, New 25.00 1¢ Target Skills 22.50 1¢ Gottileb Grip Scales \$2.50	5¢ COPPER, GOLD AND BLUE, Ham- merioid Finish \$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- merioid Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- merioid Finish 139.50 (Drill Proof and Knee Action) SAFES & STANDS REVOLVAROUNDS Single
Defense, Victory, Hollywood, Invasion, G.I. Joe, Amer. Beauty, 5-10-20, ABC Bowler, Jungie, Legionnaire, Ten Spot, Zig Zag, Star Attraction.	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES 1¢ Sparks, Check P.O. \$12.50 1¢ Daval Marvels 19.50 5¢ Gushers, New 29.50 5¢ Davals, Free Play. 39.50 1¢ Marvel Pop Up, New 25.00 1¢ Target Skills 22.50 1¢ Gottileb Grip Scales 32.50 1¢ Daval Buddy-	5¢ COPPER, GOLD AND BLUE, Ham- merioid Finish \$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- merioid Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- merioid Finish 139.50 (Drill Proof and Knee Action) SAFES & STANDS REVOLVAROUNDS Single
Defense, Victory, Hollywood, Invasion, G.I. Joe, Amer. Beauty, 5-10-20, ABC Bowler, Jungie, Legionnaire, Ten Spot, Zig Zag, Star Attraction.	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES 1¢ Sparks, Check P.O. \$12.50 1¢ Daval Marvels 19.50 5¢ Gushers, New 29.50 5¢ Gushers, New 29.50 5¢ Davals, Free Play. 39.50 1¢ Marvel Pop Up, New 25.00 1¢ Target Skills 22.50 1¢ Gottileb Grip Scales 32.50 1¢ Daval Buddy- Cigarette 27.50 5¢ Jennings	5¢ COPPER, GOLD AND BLUE, Ham- meriold Finish \$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- meriold Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- meriold Finish 139.50 (Drill Proof and Knee Action) SAFES & STANDS REVOLVAROUNDS Single
Defense, Victory, Hollywood, Invasion, G.I. Joe, Amer. Beauty, 5-10-20, ABC Bowler, Jungie, Legionnaire, Ten Spot, Zig Zag, Star Attraction.	25¢ Blue Fronts 99.50 5¢ Brown Fronts 99.50 10¢ Brown Fronts 109.50 50¢ Chiefs 249.50 50¢ Blue Fronts 249.50 \$1.00 Chief 475.00 COUNTER GAMES 1¢ Sparks, Check P.O. \$12.50 1¢ Daval Marvels 19.50 5¢ Gushers, New 29.50 5¢ Davals, Free Play. 39.50 1¢ Marvel Pop Up, New 25.00 1¢ Target Skills 22.50 1¢ Gottileb Grip Scales 32.50 1¢ Daval Buddy- Cigarette 27.50	5¢ COPPER, GOLD AND BLUE, Ham- meriold Finish \$119.50 10¢ CCPPER, GOLD AND BLUE, Ham- meriold Finish 129.50 25¢ COPPER, GOLD AND BLUE, Ham- meriold Finish 139.50 (Drill Proof and Knee Action) SAFES & STANDS REVOLVAROUNDS Single

N. Y. Judge Tells Twin Cities Honor Mineola Police St. Paul Coinman **Force To Behave**

MINEOLA, N. Y., June 19 .- Stating that "the police should behave themselves," Supreme Court Justice Cortland Johnston nevertheless refused to issue an injunction restraining county and city police officials from allegedly "harassing" store-keepers who have coin-operated amusement games on their premises. This decision was handed down Tuesday (15) after a two-day trial resulting from an action brought by Earle C. Backe, president of the National Novelty Company.

George Mulry, Backe's attorney, had charged in court that police, acting on orders by Commissioner John M. Beckman and District Attorney James N. Gehrig, had used pressure on location owners to remove game equipment. During the two months that the alleged harassing tactics were used, 90 per cent of approximately 500 machines in the area had been forced off location (The Billboard, May 29).

Altho he denied the injunction, Justice Johnston hinted that police officials had overstepped their authority in their handling of the situation. He advised Mulry to appeal his decision to a Court of Appeals. It was his claim that he didn't have the power to grant an injunction restraining police activity of the kind alleged in the complaint.

Backe said the decision would be appealed.



At Reburial Rites

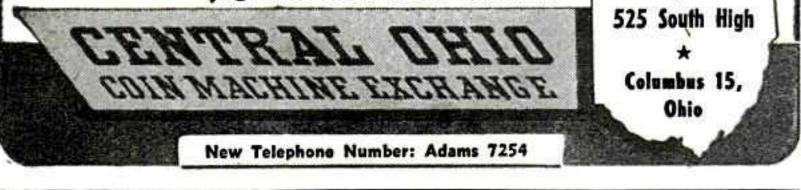
ST. PAUL, June 19 .-- A hero's reburial service was accorded here Wednesday (9) to Jake Henry Nilva, St. Paul coinman, slain in 1944 by the Japanese after they had taken him prisoner.

Posthumously awarded a Navy citation for heroism in action against the enemy in Darvel Bay, North Borneo, Nilva was associated with his brother-in-law, Herman Pastor, in the Mayflower Novelty Company, and was president of the Utility Finance Company at the time he enlisted in the navy in 1942.

An aviation machinist's mate 2/c, Nilva was overseas for two years and was making his last flying mission before returning home on furlough when his plane was forced down in Japanese-held territory on the Celebes Islands in 1944. The nine survivors of the 11-man crew were taken by the Japanese to Tokai Tei prison and later executed.

Information concerning his execution was disclosed during the Japanese war crimes trials over a year ago and Nilva's grave was subsequently located.







2000 N. Oakley, Chicago, Ill.

GIVE TO THE DAMON RUNYON CANCER FUND

Of Pa. Bells Unfair HARRISBURG, Pa., June 19. -Some Pennsylvania hotels in resort areas have joined restaurants and taverns in a fight against bell operation by private clubs, claiming revenue and entertainment features of the bells constitute unfair competition.

Liquor dealers operating under public licenses—restaurants, have in some sections of the State obtained the aid of county law enforcement officers to curb bell operation. Bells are illegal in Pennsylvania but many private clubs, which operate under law and admit no one but members and their guests, have used bells for years.

In the latest bell discussion in Pennsylvania, Orion E. Landmark, executive secretary of the Pennsylvania Hotels Association, told a meeting of Lancaster hotel operators that they are "losing business to certain clubs in which bells are located and take care of a good percentage of the clubs' overhead expenses."

Dick Knudsen Joins O. D. Jennings Staff

CHICAGO, June 19. - O. D. Jennings & Company has appointed Richard Knudsen to its sales staff, J. Raymond Bacon, firm vice-president and general manager, announced this week.

Tho relatively new to the bell field, Knudsen brings to the Jennings firm a wealth of experience in the sales field. Prior to joining Jennings, he was sales superintendent for Standard Rolling Mills in its New England territory.

Knudsen's first road assignment for Jennings will begin Monday (21) when he inaugurates a two-month trip that will put him in contact with coinmen in Illinois, Kentucky, Tennessee and Mississippi.

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AMERICAN	VEND	ING	(0)
10 5th St.	M	iami Bead	h. Fl
Tel.	58-1619	C. 10000	



3612 Cedar Springs Dallas 4, Texas



The Billboard

COIN MACHINES 123

Total Rolls

Special Entry

Bally Entry

Jockey Club

Jockey Special

Victory Special

Victory Derby

Bally Eureka

Drawbell

Mills Slots

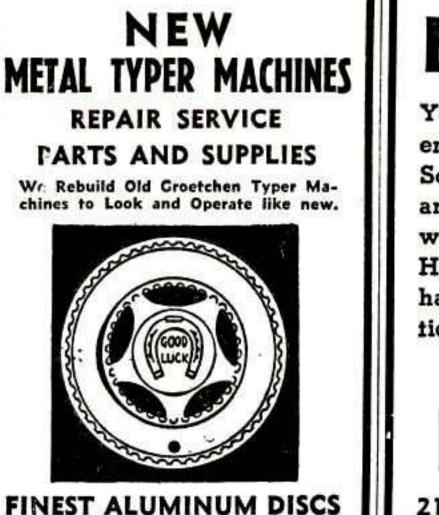
Groetchen Columbias

All Late Flipper Pins

EMPIRE COIN MACHINE EXCHANGE

1012-14 Milwaukee Ave., Chicago 22, III. Phone: EVErglade 2600

O BUY



Plain or Colored Write for Samples and Prices

FOR TOPS IN QUALITY **BUY DIRECT** FROM THE MANUFACTURER





UNIT OF 20 LIKE NEW WILL ACCEPT

BUSINESS IS GOOD!

Yes, it is so good, we must expand. To expand we must employ still more salesmen to serve the coin trade of America. So, Mr. Salesman, if you have had experience selling parts and supplies to the coin machine operators of America, and want to affiliate yourself with this country's foremost Parts House, write me today for our exclusive territorial plan. We have a very attractive deal for qualified men. State qualifications and territory preferred by airmail. Address all mail to

ED HEATH Heath Distributing Company MACON, GEORGIA

217 THIRD STREET

FAMOUS FOR USED GAMES KEENEY COVER GIRLS\$ 77.50 BALLERINAS\$135.00 MANHATTANS 132.50 CINDERELLAS 147.50 BALLYHOOS HAWAIIS WISCONSINS 145.00 LADY ROBIN HOODS 135.00 HAVANAS 50.00 BANIOS 137.50 SPECIAL ENTRYS LUCKY STARS 40.00 JOCKEY SPECIALS 385.00 ARCADE EQUIPMENT: Exhibit ROTARY MERCHANDISER CLAWS, \$100.00; International Mutoscope SHOOTOMATICS, \$75.00; Evans' TEN STRIKES, '47 Model, \$100.00. For quick delivery send 1/3 deposit.

ORLEANS NOVELTY CO. NEW 115 MAGAZINE STREET NEW ORLEANS, LA. Phone: CAnal 5306



Only \$17.50 Each WARD PETERS

Brittany, La.



The Billboard

June 26, 1948

NEW CONSOLES		ITL DO	IL I HELD LIT	-YOU CAN HAVE 'EM
KEENEY Gold Nugget \$800.00 Twin Super Bonus Bells 800.00 EVANS \$826.00 Casino Bells 637.50 Bang Talls 618.50 Galtoping Dominos 618.50	20 BALLY CUP DRINK VENDORS, just off location. 100 BRAND NEW 2 COLUMN METRO- POLITAN COUNTER MODEL POST CARD VENDORS. ARCADE EQUIPMENT	ARIZONA BRAZIL AMBER BIG HIT BAFFLE CARD DYNAMITE FLAT TOP MIDWAY	E PLAY \$29.50 EA. 4 FOR	CONSOLES 15 PACE REELS 5 PACE SARATOGA 35 BIG GAME 5 JUMBO PARADE 10 BALLY BIG TOP 10 BOBTAIL 10 SILVER MOON 5 BALLY HI HAND
7 PUST-WAR MODELS, SCIENTIFIC POKERINOS, LIKE NEW, \$225.00 Each.	2 Rapid Fires\$110.00 1 Pitchem & Katchem 85.00 1 Scientific Baseball. 95.00 Jafco 9-Ft. Barrel Roll 125.00 10 Ten Strikes 69.50 2 Batting Practices 95.00 3 Chicken Sams 95.00 3 Keeney Air Raiders 110.00	OKLAHOMA IDAHO SANTA FE SPELLBOUND SHOW GIRL SUPER SCORE SUPER LINER TRADE WINDS	\$100.00	3 KEENEY TWIN BONUS \$525.00 E 5 BALLY DELUXE DRAW BELLS (Used 1 Day)
BUBBLE BALL GUM SHOE 30¢ per pound—all sizes— any quantity SHINE USED CONSOLES Already location proven by thou- sands of satisfied	3 New Bowl-a-Scores. 125.00 Keeney Submarine 95.00 2 Western Baseballs. 95.00 2 Goalee 150.00 8 Boomerangs 95.00 10 Wurlitzer Skee 165.00 4 Wurlitzer High Score 165.00	KILROY RIO STEP UP STATE FAIR VANITIES MAISIE MISS AMERICA SMOKY	\$39.50 EA. 3 FOR \$110.00	SLOTS JENNINGS 10¢ STAND. CHIEF
Super Bells \$225.00 5 Bally Draw Bells . 265.00 5 Buckley Track Odds, '46 Model 550.00 2 Buckley Track Odds, Latest Model 650.00 4 Keeney 3-Way Super Bonus Bells . 695.00 4 Keeney 2-Way	Skes Balls 185.00 Jack Rabbit 150.00 Hoot Mon Golf 75.00 Panorams 195.00 1 Genco Play Ball 85.00 2 Strikes & Spares 395.00 Premier Skee Barrei 135.00 30 Exhibit Merchant- 135.00	CROSSFIRE BIG LEAGUE HAVANA ROCKET BALLYHOO FIESTA TORNADO WHIZZ	\$49.50 EA. 3 FOR \$125.00	MILLS 25¢ Club Console
Super Bonus Bells, 495.00 4 Super Bonus Bells, 495.00 85 GUSHERS USED V 4 15-Col. U-50	ENDORS	PLAY BOY MEXICO PHONO WURLITZER COUNT	1\$ 59.50 89.50	GOTTLIEB GRIPS
	S 95.00 Voc Doc and 10M A. Ciga- 6 65.00 Cards \$245.00 Aladdin's Lamp and 10M Cards 245.00 Ball 8.50 Wishing Well and 10M Cards 245.00 Gum 8.50 Air Mall and 10M 245.00	OHIO	그는 비법 소비한 것을 만들어 다니 가슴을 잘 못 한 것을 수요? 같았다.	ER-BALANCE C. O. D. COMPANY, INC.
- NEW COUNTER GAMES Penny Target \$ 39.50 A.B.T. Challenger \$ 39.50 A.B.T. Model F \$ 47.50 Kicker & Catcher \$ 35.00 Kicker & Catcher \$ 35.00	Col. 15.00 Cards 245.00 Ing Nut 8.50 Tunnel of Love 245.00 Ixe 16-5f 22.00 Romance Balometer 245.00 FNDORS Gards 245.00 245.00 Cards 245.00 245.00 Col. 8.50 Screen Test and 10M Cards 245.00 245.00	Located at 3425	5 Metairie Road, Jeffe	ERN SHOP rson Parish, Metairie, La., ten minutes ne St. Regis Restaurant on the Airling
Camera Chief 19.95 Smiley 15.00 Atlas Bantam Almond Ve Marion Scale Silver King H Vendor Advance 25¢ I Vendor Smiley 10.00	5ć Knotty Peaks, 2 Ma- chines, 1 Base 175.00 5t Nut 97.50 5t Nut 29.95 Model 21F 425.00 5c Scientific Pitch 'em 4 Bat 'Em 499.50 5c or 5ć Evans' Bat-A-Score .	Highway and go All type slots	half block up Metairie rebuilt. We specializ utor of Buckley Track	승규는 승규가 그렇게 가지 않는 것이 아파 가지 않는 것이 아파 집에 가지 않는 것이 같이 다 가지 않는 것이 같이 가 없는 것이 없다.
Bat-A-Ball Jr. 15.00 Nut or Gur Blue Bonnet	1 13.95 Final Dall DOLL DOWNE		ry prices and factory	service. New Orlcans office at 1006





The Billboard

COIN MACHINES 125

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GOOD BUYSAT LOW PRICESPHONOGRAPHS:WURLITZER 24\$ 50.00WURLITZER 81, C. M.WURLITZER 61, C. M.49.50WURLITZER 616 VICTORY40.00WURLITZER 600 VICTORY60.00WURLITZER 600 VICTORY60.00WURLITZER 600 VICTORY60.00ROCK-OLA 1422295.00ROCK-OLA SUPER95.00SEEBURG ENVOY150.00SEEBURG 43 CABINET50.00SEEBURG 580549.50WURLITZER 580549.50SEND 1/3 DEPOSIT, BALANCE C. O. D.	ARCADE EQUIPMENT MUST GO!NOLL-A-BARREL (New)\$195.50GOALEE (Floor Sample)195.50COALEE (Floor Sample)195.50PHOTOMATIC (Used 3 Months)750.00VOICE-O-GRAPH (Used 3 Months)750.00VOICE-O-GRAPH (Used 3 Months)750.00MILLS 3-BELL\$550.00EVANS RACER LONGSHOT (Floor Sample)750.00I/3 DEPOSIT REQUIRED WITH ORDER13 DEPOSIT REQUIRED WITH ORDERMINTED NOVELITY CO., INC.Phone 101Biloxi, Miss.Biloxi, Miss.MOUSIC & GAME ROUTE FOR SALEThis route established over period of fifteen years, built up by good will and good service, and netting an exceptionally good return on the investment. The route consists of 100 new and late model Phonographs, late Pin Ball and One Ball Games and over 50 latest type Consoles. Included with this route are three new trucks, complete shop and office, good lease, reasonable rent and good location; efficient help if desired. This route has never been offered for sale before and will stand rigid inspection. Located in one of Tennessee's largest cities. If interested owner will furnish satisfactory reason for selling.BOX D-331C/o THE BILLBOARD	Stop Look No Further! MUSIC SEEBURG ENVOY, ESRC 145.00 "Major, ESRC 145.00 "Classic, ES 109.50 8200, ESRC 139.50 "Vogue 115.00 Mills Thrones, Ea. 45.00 Wurl, 616's, Ea. 45.00 Wurl, 616's, Ea. 45.00 Wurl, 1015's 110.00 ROLL DOWNS WILLIAMS BOX SCORE, Ea. 5165.00 "All Stars, F.P. 249.00 Advance Rolls, Ea. 125.00 Advance Rolls, Ea. 125.00 MILLIAMS DOX SCORE, Ea. 5165.00 "All Stars, F.P. 249.00 Advance Rolls, Ea. 125.00 MILLIAMS BOX SCORE, Ea. 5165.00 "All Stars, F.P. 249.00 Advance Rolls, Ea. 125.00 MILLIAMS DOX SCORE, Ea. 5165.00 "All Stars, F.P. 249.00 Advance Rolls, Ea. 125.00 MILLIAMS DOX SCORE, Ea. 5165.00 "All Stars, F.P. 249.00 Advance Rolls, Ea. 125.00 MILLIAMS DOX SCORE, Ea. 5165.00 "All Stars, F.P. 249.00 Advance Rolls, Ea. 125.00 MILLIAMS DOX SCORE, Ea. 5165.00 "All Stars, F.P. 249.00 Advance Rolls, Ea. 125.00 MILLIAMS DOX SCORE, Ea. 5165.00 "All Stars, F.P. 249.00 Advance Rolls, Ea. 125.00 MILLIAMS DOX SCORE, Ea. 5165.00 MILLIAMS DOX SCORE, EA. 5160.00 MILLIAMS
WRITE, WIRE OR PHONE 5-6457 G & S DISTRIBUTING CO., INC. 415 4th Avenue, South Nashville 10, Tenn.	EMPIRES SUP	FRMART
CLOSING OUT	WORLD'S LARGEST COIN MACHINE DIS	STRIBUTING HOUSE
All Used Slot Machines Mills Blue & Brown Fronts, 5-10-25c complete. Each\$35.00 Rebuilt Mills Slots in New Cabi- nets—good condition. 5-10- 25c. Each	NEW PIN GAMES UNITED STAR DUST. UNITED RONDEEVOO W GATT. KING COLE MARVEL POP-UP\$ 29.50 ACME SHOCKER MARVEL POP-UP MARVEL POPALE P MARVEL POPALE P MARVEL POPALE P MARVEL POPALE P	24.50 24.50 14.50 37.50 19.95 14.50 S29.50 EV. WINTERBOOK SELLS WRITE EVANS RACES 931.00 EV. WINTERBOOK 895.00 EV. WINTERBOOK 826.00 EV. WINTERBOOK 826.00 EV. CASINO BELL 637.50 JENN. CHALLENGER 595.00 BAL. WILD LEMON 542.50 BAL. DOUBLE UP 542.50 BAL. DOUBLE UP 542.50 ARISTOCRAT POP CORN VENDORS \$225.00 ATLAS BANTAM 56 ALMOND VENDORS







NEW 5-BALL EQUIPMENT FOR IMMEDIATE DELIVERY! WRITE FOR PRICES

Gottlieb King Cole United Monterrey Genco Mardi Gras Chicago Coin Spinball Bally Rancho Exhibit Jamboree

Williams Yanks

Marvel Cleopatra

USED 5-BALLS WITH FLIPPERS ATTACHED

Flamingo 69.00 Maisle 59.00 Baffle Card 39.00	59.00 49.00 49.00 49.00 49.00 39.00 39.00 39.00 39.00 39.00 39.00 39.00 39.00 39.00
MEMBER CMI	

Announcing the Grand Opening of the UNITED DISTRIBUTING COMPANY at 1408-1414 Central Parkway Cincinnati, Ohio on June 28, 1948 Refreshments will be served. All of our friends are invited

We will carry a complete line of coin-operated devices plus Packard phonographs, wall boxes and parts.

The Billboard

COIN MACHINES 127

ANSRACES

EVANS' RACES

FAST PLAY—GREATER EARNINGS!

Evans' new electro-pneumatic control speeds up play faster than ever before!

MYSTERY ODDS!

One each play odds change with flashing lights and mechanical action!

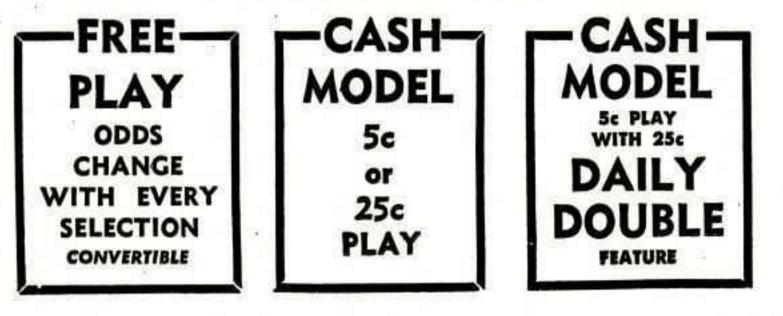
7 COIN DROPS with Individual Coin Detectors

NEW REFINEMENTS! NEW DESIGN!

Rich new cabinet . . . brilliant, colorful backboard . . . brightly lighted, full vision race track!

3 GREAT MODELS—5c or 25c PLAY

CASH OR CHECK PAYOUT



H. C. EVANS & CO.

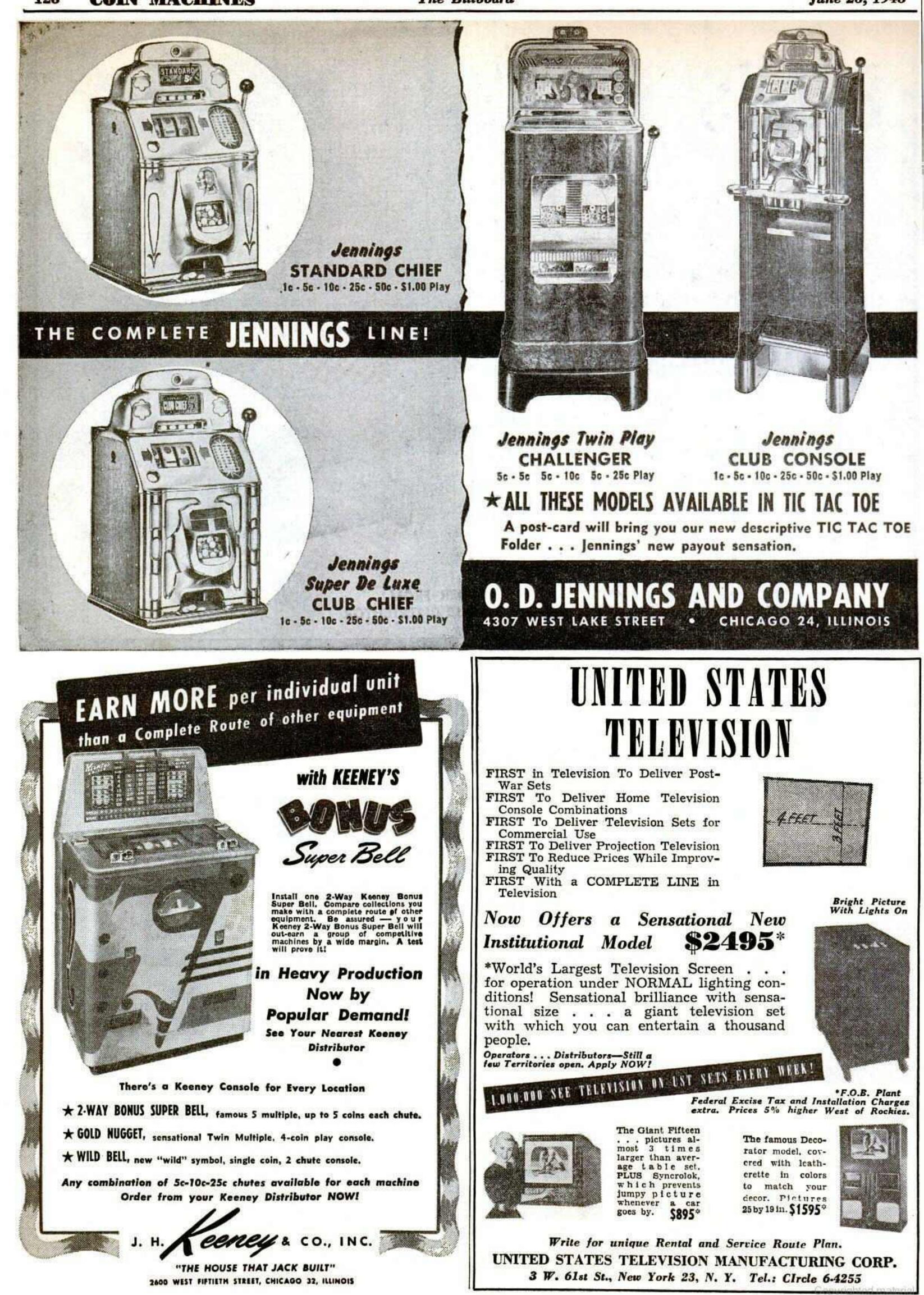
ORDER FROM YOUR DISTRIBUTOR





The Billboard

June 26, 1948





Take a look! Operators who want enlarged profits are choosing the new CORONET . . . and no wonder! CORONET gives you flawless performance . . . beautiful P. A.* design . . . and a price you *can't* magnify. 495 for the Aireon CORONET—the lowest price ever paid for perfection!

The World's Finest Phonograph Equipment ...at the World's Lowest Prices

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www.americanradiohistory.com

PROFITS!

The Billboard

June 26, 1948





SHARPEN YOUR PENCIL-AND BUY!

Reports from owners of our new streamlined 8ells—Jewel, Bonus, Melon and Black Gold nave proved definitely the good logic of reolacing old equipment to increase player attention and add to the cash box intake. An old itimer from Iowa recently wrote, "I finally got up enough gumption to replace my old Bells with Uewels. My first month's collection nearly knocked me over. I was able to pay for the machines

out of the difference. I'm glad I sharpened my pencil and ordered those Jewels." Yes, daily we receive good reports on the value of replacing old pieces with either Jewel, Bonus, Melon or Black Gold Bells. If you are now operating rundown and obsolete Bells, why not sharpen your pencil — and buy!

BELL-O-MATIC CORPORATION

EXCLUSIVE NATIONAL DISTRIBUTOR: MILLS BELL PRODUCTS . 4100 FULLERTON AVENUE . CHICAGO 39, ILLINOIS

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MEMBER

4223 WEST LAKE STREET

OFFERED SUBJECT TO PRIOR SALE

- - - CHICAGO 24, ILLINOIS

Buckley Manufacturing Co.

PHONES: VAN BUREN 6636-6637-6638-6533

BRONCHOS	129.50	SUPER SCORE	\$39.50
MAISIE	79.50	SUPERLINER	39.50
GOLD BALL	79.50	ROCKET	39.50
PLAY BOY	74.50	KILROY	39.50
HONEY	69.50	STEP UP	39.50
MISS AMERICA	66.50	STAGE DOOR CANTEEN	36.50
SMOKEY	66,50	SPELLBOUND	34.50
DYNAMITE	Call Providence and the second	FRISCO	
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SMARTY	49.50	MIDGET RACER	29.50
SHOW GIRL	39.50	BIG HIT	27.50

TERMS: 50% CERTIFIED DEPOSIT, BALANCE C. O. D. All Items Subject to Prior Sale









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Yes, remote control and a joy-to-listen-to, equalized volume of music over a large room or a number of rooms.. is achieved down to a fine point ... with Seeburg Scientific Sound Distribution.

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The Billboard

June 26, 1948



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BADGER'S &	argains LOS ANGELES see Bill Happel MILWAUXEE see
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and the second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second second	NEW MILLS JEWEL BELL
Lancaster, Pa., Proposes Compromise Pin, Juke Levy LANCASTER, Pa., June 19.—A new city ordinance placing annual axes of \$20 on pinball machines and axes of \$20 on pinball machines and at a music machines has been tarted thru city council here. The atest move is a compromise measure atest move is a compromise measure	taxes before a 10 per cent penalty is invoked. It was tentatively agreed to incorporate this provision in the ordinance. Penalty for failure to pay the tax

BARGAINS ON OUR COMPLETE STOCK OF WOOD AND STEEL BALL ROLL DOWN GAMES

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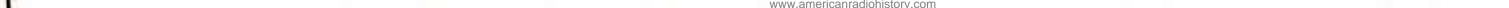
EXHBIT SUPPLY COMPANY (ESTABLISHED 1901 4218-4230 W. LAKE STREET . CHICAGO 24, ILL.



The Billboard

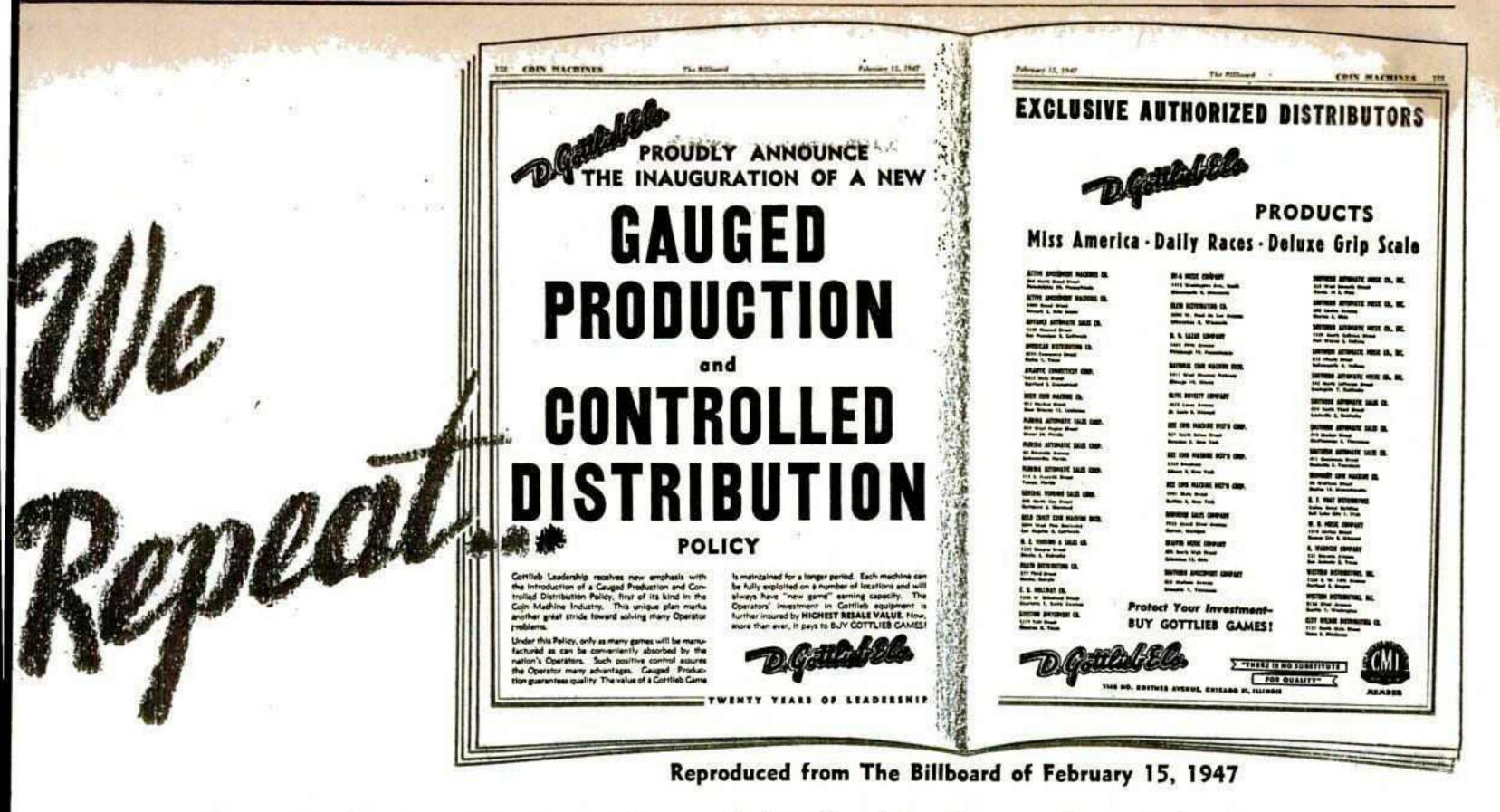
June 26, 194





The Billboard

COIN MACHINES 137



Gottlieb Leadership is again acclaimed with the continuation of



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CONTROLLED DISTRIBUTION POLICY

Inaugurated February 15, 1947

Under this Policy, only as many games have been manufactured as could be conveniently absorbed by the nation's Operators. Such positive control assures the Operator many advantages. Gauged Production guarantees quality. The value of a Gottlieb Game is maintained for a longer period. Each machine can be fully exploited on a number of locations and will always have "new game" earning capacity. The Operators' investment in Gottlieb equipment is further insured by HIGHEST RESALE VALUE. Now, more than ever, it pays to BUY GOTTLIEB GAMES!







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Remote Control Special For locations where space restrictions will not permit the installation of a Symphonola. Mechanism is identical to that of Symphonola—may be used with all other components of a complete Seeburg Music System. Every location—whatever its size or layout—can be equipped with a "tailored" music system. The Seeburg Symphonola is engineered to provide Scientific Sound Distribution and Remote Control without adapters or converters.

Other Seeburg equipment includes Speakers for every purpose ... Wireless and 3-Wire Wallomatics ... the Dual Remote Volume Control ... public address systems ... and auxiliary amplifiers.

Let your Seeburg Distributor demonstrate how this equipment can serve you.



SPEAKERS



WALLOMATICS

"TAILORED MUSIC SYSTEMS

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... EVERYTHING FOR



Pre-Amplifier and Public Address System Symphonola and Remote Speakers may be utilized as a P.A. system. Music and paging may be mixed. Individual tone and volume control.

Wallomatics bring music within easy reach of the public. Seeburg manufactures Wireless Wallomatics that plug into any convenient electric outlet—no wires to the phonograph—and Three-Wire Wallomatics that connect directly to the Symphonola with a single 3-wire cable. Seeburg Wallomatics are available with either 5-cent or 5-10-25 cent coin chutes.



Dual Remote Volume Control An ingenious electronic device that permits separate control of Symphonola and remote speaker volume, and record cancellation—from any remote point.

DEMONSTRATION

Auxiliary Remote Control Amplifier For large auditorium or location with many individual rooms. Unit has own volume control – operation entirely separate from master amplifier. Effective up to 1000 feet from Symphonola.

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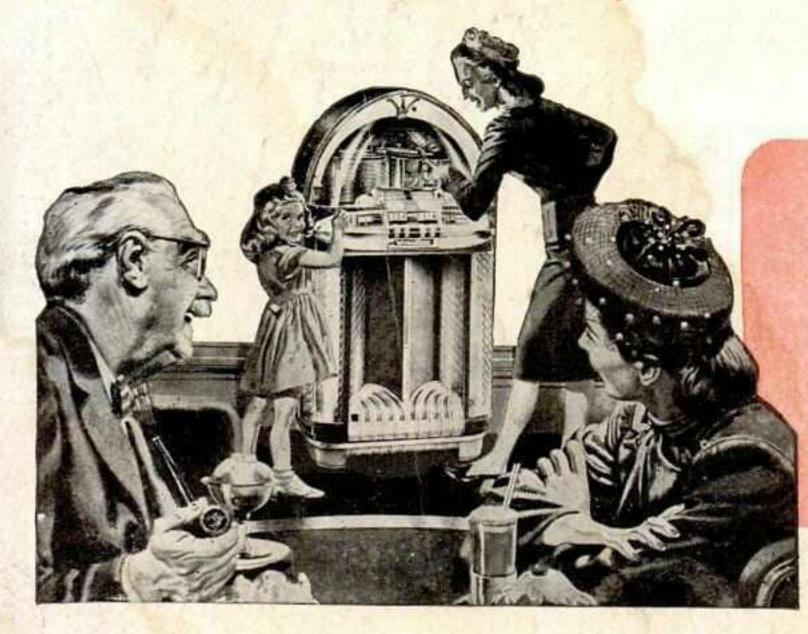


CHARLES KANTER, Ace Sales Company Cincinnati, Ohio

In addition to saving him \$3.50 per week in records and service, Wurlitzer 1100s are taking in \$20.00 more per week than the phonographs they replaced in Charles Kanter's top spots.

Estimate what your extra earnings should be from Wurlitzer 1100s in your best locations. Add to this the savings in records and service, then you will appreciate why, for net profit, no other commercial phonograph can compare with Wurlitzer 1100s.

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EASY TERMS ON WURLITZER 1100s

