

TAPE / AUDIO / VIDEO MARKET SOURCEBOOK

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We're playing your song. More money.

We believe you can make more money on The Music Tape by Capitol—unit for unit—than on Scotch, TDK, BASF, Maxell and others. Compare dealer margins yourself.

Many tape manufacturers offer a lower priced product. But they offer little else. None offer the margins, the advertising, trade incentives and product quality of The Music Tape. That's why so many major retailers have taken on our line.

We're supporting them with the industry's most effective advertising program. The Music Tape message is going out—right now—to that young, affluent buyer of blank tape. Our ads appear in the magazines he reads, Playboy, Oui, Rolling Stone, Stereo Review and others.

When they record ordinary things, sell them an ordinary tape. But when they record music, sell them **the music tape**

BY CAPITOL

The product is premium. The Music Tape is an extra high output, low noise tape. We use the smallest, most uniform iron oxide particles. The result is greater sound sensitivity at both high and low frequencies; a better signal-to-noise ratio; higher output; more headroom; less audible noise.

And the company is proven. Capitol has manufactured tape since 1947. Today we sell more blank cartridges than any other company. In fact, every major music company uses our tape for pre-recorded cartridges.

So get on The Music Tape bandwagon now. We'll put together a promotional package that's suited to your way of doing business. Interested? Call your Capitol rep now. Call collect.



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RECORDS

MAGNETIC PRODUCTS

CAPITOL MAGNETIC PRODUCTS

THE MUSIC TAPE BY CAPITOL RECORDS

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TAPE / AUDIO / VIDEO MARKET SOURCEBOOK

MANUFACTURERS & IMPORTERS OF RECORDING & PLAYBACK EQUIPMENT

The following is a Directory of Manufacturers & Importers of Audio & Video Recording & Playback Equipment.
The key to the abbreviations following the company listings is: (US) US produced, (IUS) Import-US Brand, (IF) Imports-Foreign Brand.

A G S Electronics Inc., 2939 Eglington Ave. E., Scarborough, Ont., Canada M1J 2E6. Tel: (416) 264-2553. Pres.: Morris Aboody; Sales Mgr.: Jim Seguin; Adv. Mgr.: M.A. Wilting. Brand name: AGS.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

A R Automatic Radio, see Automatic Radio. Admiral Group, Rockwell Int'l, 1701 E. Woodfield Rd., Schaumburg, Ill. 60172. Tel: (312) 884-2823. VP Audio Prods.: Jack Burke; Sales Mgr.: Al St. George; Adv. Mgr.: P.E. McNamara. (US, IUS). Brand name: Admiral.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Factory-owned Branches, Manufacturers' Representatives.

Adonis, see Commodore Import. Advance Transistor Co., 1201 Broadway, New York, N.Y. 10001. Tel: (212) 686-8843. Brand name: Advance Transistor.

Advent Corp., 195 Albany St., Cambridge, Mass. 02139. Tel: (617) 661-9500. Pres.: Henry E. Kloss; Sales Mgr.: Frank Reed; Prod. Mgr.: Andrew G. Petite. (US). Brand name: Advent.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Manufacturers' Representatives.

Afco Electronics Inc., 471 Roland Way, Oakland, Calif. 94621. Tel: (415) 635-7000. Pres.: Ervin L. Ferer; Sales Mgr.: Jim Freeman; Adv. Mgr.: Alfred Gross. (IUS). Brand name: Afco.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Aiko Corp., 2020 W. 16 St., Broadview, Ill. 60153. Tel: (312) 261-0734. Pres.: Irving Kryss; Sales Mgr.: Hy Foster; Adv. Mgr.: Frank Dolik. (IF). Brand name: Aiko.

Type of distribution: Factory-owned Branches, Manufacturers' Representatives.

Aiwa Int'l, E. Wacker Dr., Chicago, Ill. 60601. Tel: (312) 467-5165. Brand name: Aiwa.

Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif. 90220. Tel: (213) 537-3880. (IF). Brand name: Akai.

Alaron, see B & B Import-Export.

Arrow Trading Co. Inc., 1115 Broadway, New York, N.Y. 10010. Tel: (212) 255-7688. Brand name: Arrow.

Astar Trading Corp., 1225 Broadway, New York, N.Y. 10001. Tel: (212) 685-8570. Brand name: Astrasonic.

Astrasonic, see Astar Trading.

Astrex, see Unelco Electronics.

Astrocom/Marlux, PO Box 370, Oneonta, N.Y. 13820. Tel: (607) 432-1932. Brand name: Astrocom/Marlux.

Audiotronics Corp., PO Box 3997, 742B Bellaire Ave., North Hollywood, Calif. 91609. Tel: (213) 765-2645, B75-3370. Contacts: D. Warner, C. Musson. Brand name: Audiotronics.

Audiovox Corp., 150 Marcus Blvd., Hauppauge, N.Y. 11787. Tel: (516) 231-7750. Pres.: John Shalam; VP, Sales & Adv. Mgr.: Martin Novick. (IUS). Brand name: Audiovox. Type of distribution: Manufacturers' Representatives.

Automatic Radio, 2 Main St., Melrose, Mass. 02176. Tel: (617) 321-2300. Brand names: AR Automatic Radio, Rally.

Automatic Radio of Canada Ltd., 460 Coronation Dr., West Hill, Ont., Canada M1E 3H4. Tel: (416) 284-6171. Pres.: Al McLeod; VP Sales: Art Iceton. Brand name: Automatic Radio.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Factory-owned Branches, Manufacturers' Representatives.

Azad Int'l Corp., 37 W. 26 St., New York, N.Y. 10010. Tel: (212) 679-6666. Brand name: Tempest.

B A S R VHS Video Recorder, Gottl Daimlerstr. 10, 68 Mannheim, GFR (West Germany). Contact: Dr. Ing. Karl Uhr. Brand name: BASF.

B & B Import-Export Inc., 185 Park St., Troy, Mich. 48084. Tel: (313) 585-8400. Pres.: Emery I. Klein; Sales Mgr.: Bernard Klein; Adv. Mgr.: Alexander Ehmann. (IUS). Brand name: Alaron, Rhapsody.

Type of distribution: Independent Distributors, Manufacturer's Representatives.

B & B Sales Inc., 211 N. Market, Shreveport, La. 71107. Tel: (318) 222-9382. Brand name: Mecca.

B S R (USA) Ltd., Rt. 303, Blauvelt, N.Y. 10913. Tel: (914) 358-6060. Brand name: BSR/McDonald.

Bang & Olufsen of America Inc., 2271 Devon Ave., Elk Grove Village, Ill. 60007. Tel: (312) 595-1320. Pres.: J.H. Trux; Sales Mgr.: Harry Horning. (IF). Brand name: Bang & Olufsen.

Bell & Howell Co., Audio Visual Prods. Div., 7100 McCormick Rd., Chicago, Ill. 60645. Tel: (312) 673-3300. Brand name: Bell & Howell.

Benjamin Electronic Sound Co., 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960. Brand name: Concord.

Bigston Corp., USA, 9829 W. Berwyn Ave., Rosemont, Ill. 60018. Tel: (312) 678-4035. Pres.: Kimitaro Sekiguchi; Nat'l Sales Mgr.: Joe DiFiglio. (IF). Brand name: Bigston.

Type of distribution: Manufacturers' Representatives.

Boman Inds., 9300 Hall Rd., Downey, Calif. 90241. Tel: (213) 869-4041. Brand name: Boman Astrosonix, Gibbs, Hammond. Type of distribution: Manufacturers' Representatives.

Bon Sonic, see Hanabashiya & Katone.

Broadmoor Inds. Ltd., 1801 Touhy Ave., Elk Grove Village, Ill. 60007. Tel: (312) 437-2300. Brand name: Broadmoor.

Brother Int'l Corp., 680 Fifth Ave., New York, N.Y. 10019. Tel: (212) 581-6262. Pres.: Max Hugel; Exec. VP & Adv. Mgr.: R.G. Ehrlich; Sales Mgr.: Falkon S. Davis. Brand name: Brother.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Charles Brown & Co. Inc., 34 W. 27 St., New York, N.Y. 10011. Tel: (212) 683-0802. Brand name: Brown.

Capehart Corp., 770 Lexington Ave., New York, N.Y. 10021. Tel: (212) 421-6070. Pres.: Robert Kropf; Sales Mgr.: L. Murphy; Mktg. Servs. Dir. & Adv. Mgr.: Robert J. Higgins. (US, IUS). Brand name: Capehart, Dumont.

Type of distribution: Direct from Manufacturer-to-Retailers.

Car Tapes Inc., 9180 Kelvin Ave., Chatsworth, Calif. 91311. Tel: (213) 882-8722. Pres.: Martin H. Livingston; Sales Mgr.: Glyn Hasal; Adv. Mgr.: Norman Ross. Brand name: Car Tapes.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Manufacturers' Representatives.

Channel Master, Ellenville, N.Y. 12428. Tel: (914) 647-5000. Brand name: Channel Master.

Claricon, see Gladding-Claricon.

Clarion Corp. of America, 5500 Rosecrans Ave., Lawndale, Calif. 90260. Tel: (213) 973-1100. Pres.: James LeVitus; Nat'l Sales Coord.: Jerry Adler. (IF). Brand name: Clarion.

Type of distribution: Direct from Manufacturer-to-Retailers.

Commodore Import Corp., 507 Flushing Ave., Brooklyn, N.Y. 11205. Tel: (212) 522-3407. Brand name: Commodore, Adonis.

Concord Communications Systems, 40 Smith St., Farmingdale, N.Y. 11735. Tel: (516) 694-7960. Brand name: Concord. (Also see Benjamin Electronic.)

Copco Div., Harry Gocho Ents. Inc., 56-01 Queens Blvd., Woodside, N.Y. 11377. Tel: (212) 779-5252. Copycorder, see Magnetic Video Corp.

Cor SA, Bahia de Perula 80, Mexico 17, D.F., Mexico. Tel: 5-31-29-00.

Craig Corp., 921 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-1233. Pres.: Peter Behrendt; VP Sales & Mktg.: Lauren Davis; Mktg. Admin.: Tim Hendrick; Adv. Mgr.: John Romain. Brand name: Craig.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Creative Disc Inc., 711 Fulton Ave. S., Mount Vernon, N.Y. 10550. Tel: (914) 699-3993. Brand names: Creative, Diamond.

Crown Int'l, 1718 W. Mishawaka, Elkhart, Ind. 46514. Tel: (219) 294-5571. Pres.: Clarence Moore; VP Mktg.: Clyde Moore; Consumer Mktg. Dir. & Adv. Mgr.: James Beattie. (US). Brand name: Crown Int'l.

Type of distribution: Direct from Manufacturer-to-Retailers, Manufacturers' Representatives.

Crown Radio Corp., 22B E. Harris Ave., South San Francisco, Calif. 94080. Tel: (415) 873-1640. Brand names: Crown, Crownscriber.

Crownscriber, see Crown Radio.

Dejay Corp., 39 Hayward St., Braintree, Mass. 02184. Tel: (617) 773-3237. Brand name: Dejay.

Diamond, see Creative Disc.

Dokorder Inc., 5430 Rosecrans Ave., Lawndale, Calif. 90260. Tel: (213) 644-4421. Pres.: H. Hirami Oye, VP Mktg. & Prod. Development: Arne Berg; VP Sales: Barry Goldman. (IF). Brand name: Dokorder.

Type of distribution: Manufacturers' Representatives.

Dual, see United Audio.

Dumont, see Capehart Co.

Dyn Electronics Inc., 3095 NW 77 Ave., Miami, Fla. 33122. Tel: (305) 592-6710. Brand name: Oyn.

Electra Radio Corp., 75 New Hook Rd., Bayonne, N.J. 07002. Tel: (201) 436-7337. Brand name: Electra Radio.

Type of distribution: Manufacturers' Representatives.

Electro Brand Inc., 4234 W. Drummond Pl., Chicago, Ill. 60639. Tel: (312) 227-0500. Brand Name: Electro Brand.

Type of distribution: Manufacturers' Representatives.

Electrohome Ltd., 809 Wellington St. N., Kitchener, Ont., Canada N2H 5L6. Tel: 744-7111. Brand name: Electrohome.

Electrophonic Corp. of America, 2777 Summer St., Stamford, Conn. 06905. Tel: (203) 327-2900. Brand name: Electrophonic.

Type of distribution: Manufacturers' Representatives.

Elpa Mktg. Inc., Thorsen & Atlantic Aves., New Hyde Park, N.Y. 11040. Tel: (516) 746-3002. Pres.: E.L. Childs; Sales Mgr.: C.L. Hendrickson; Adv. Mgr.: S.M. Berman. (US, IUS). Brand name: Ferograph.

Type of distribution: Manufacturer's Representatives.

Emerson Radio (Div. of Major Electronics Corp.), 5802 Third Ave., Brooklyn, N.Y. 11220. Tel: (212) 678-7000. Brand name: Emerson.

Type of distribution: Manufacturers' Representatives.

Empire Ultrasonics Ltd., 902 E. Hazelwood Ave., Rahway, N.J. 07065. Tel: (201) 388-8229. Brand name: Empire.

Far Eastern Research Labs. Inc., 8749 Shirley Ave., Northridge, Calif. 91324. Tel: (213) 993-9101. Pres.: R. Williams; Nat'l Sales Mgr.: Louis Berlin. (US). Brand name: Xtal.

Type of distribution: Manufacturers' Representatives.

Federal Transistor Co. Inc., 5333 McConnell Ave., Los Angeles, Calif. 90066. Tel: (213) 391-5245. Brand name: Federal.

Type of distribution: Direct from Manufacturer-to-Retailers.

Fisher Radio, 11-40-45 Rd., Long Island City, N.Y. 11011. Tel: (212) 937-2100. Brand name: Fisher.

Type of distribution: Direct from Manufacturer-to-Retailers.

Arthur Fulmer Co., 260 Monroe Ave., Memphis, Tenn. 38103. Tel: (901) 525-5711. Pres.: Arthur Fulmer Jr.; Sales Mgr.: Ron Edmundson. (IUS). Brand name: Arthur Fulmer.

Type of distribution: Direct from Manufacturer-to-Retailers.

G T E Sylvan Inc., 700 Elicott St., Batavia, N.Y. 14020. Tel: (716) 343-3470. Brand name: Sylvan.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

General Electric, Audio Electronics Prods. Dept., Electronics Park, Syracuse, N.Y. 13201. Tel: (315) 456-0123. Gen. Mgr.: Paul W. Van Orden; Sales Mgr.: Charles Gustafson; Sales Admin.: Alan R. Walter; Adv. Mgr.: Norman Huey. Brand name: General Electric.

Type of distribution: Direct from Manufacturer-to-Retailers.

Gibbs, see Boman Inds.

Gladding-Claricon Inc., Gladding-Audio Div., 633 Dowd Ave., Elizabeth, N.J. 07201. Tel: (201) 289-4600. Brand name: Claricon.

Glenburn Corp., 4 North St., Waldwick, N.J. 07463. Tel: (201) 445-9600. Brand name: Glenburn.

Type of distribution: Manufacturers' Representatives.

Globe Dists., 883 44 St., Brooklyn, N.Y. 11220. Tel: (212) 854-2206. Pres.: M. Salomon; Sales Mgr.: R. Winkler. (US, IF).

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Gran Prix Electronics-Dick Proctor Imports, 108 Madison St., St. Louis, Mo. 63102. Tel: (314) 621-3314. Pres.: Dick Proctor; Sales Mgr.: Ron Richter. (US).

Type of distribution: Direct from Manufacturer-to-Retailers.

Grundig by Amerix Electronics Inc., 40 Kero Rd., Carlstadt, N.J. 07022. Tel: (201) 935-6300. Brand name: Grundig.

Hannond, see Boman Inds.

Hanabashiya Ltd., 39 W. 28 St., New York, N.Y. 10001. Tel: (212) 683-2090. Brand name: Boz Sonic.

Harman/Kardon Inc., 55 Ames Court, Plainview, L.I., N.Y. 11803. Tel: (516) 681-4000. Pres.: Robert Greenberg; Sales Mgr.: Leonard Goldow; Adv./Communications Mgr.: Stephan Phillips. Brand name: Harman/Kardon.

Hausi Co., Benton Harbor, Mich. 49022. Tel: (616) 983-3961. Brand name: Heath.

Hervie Electronics, 1508 Cotner Ave., Los Angeles, Calif. 90025. Tel: (213) 478-5086. Pres.: William Hervick; Stellavox Sales Mgr.: Gerald Sindell. (IF). Brand name: Stellavox.

Hitachi Sales Corp. of America, 401 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-8383. Brand name: Hitachi.

I C P Ltd., 356 Fifth Ave., New York, N.Y. 10001. Tel: (212) 997-8980. Brand name: ICP.

I D I, see Inland Dyntronics.

MANUFACTURERS & IMPORTERS OF RECORDING & PLAYBACK EQUIPMENT

Sansui Electronics Corp., 55-11 Queens Blvd., Woodside, N.Y. 11377. Tel: (212) 779-5300. Exec. VP: Hiroshi Tada; Sales Mgr.: Bernard Bernstein. (IF).
Brand name: Sansui.
Type of distribution: Manufacturers' Representatives.

Sanyo Electric Inc., Consumer Electronics Div., 1200 W. Artesia Blvd., Compton, Calif. 90220. Tel: (213) 537-5830; Video Div. Tel: (213) 537-5830 x 265.
Brand name: Sanyo.

Type of distribution: Manufacturers' Representatives.

Sharp Electronics Corp., 10 Keystone Pl., Paramus, N.J. 07652. Tel: (201) 265-5600. Pres.: K. Seiichi; Exec. VP: W.H. Anderson; VP Sales: C.N. Daigneault; Audio Sales Mgr.: C. Gates; Mktg. Communications Mgr.: C.S. Grill. (IUS).
Brand name: Sharp.

Type of distribution: Manufacturers' Representatives.

Shibaden Corp. of America, 58-25 Brooklyn Queens Expwy., Woodside, N.Y. 11377. Tel: (212) 898-1261.
Brand name: Shibaden.

Solar Sound Systems Inc., 339 Fifth Ave., New York, N.Y. 10016. Tel: (212) 689-5730.
Brand name: Solar.

Sony Corp. of America, 9 W. 57 St., New York, N.Y. 10019. Tel: (212) 371-5800. Pres.: Harvey Schein.
Brand name: Sony.
(Also see Superscope Inc.).

Soundesign Corp., 34 Exchange Pl., Jersey City, N.J. 07302. Tel: (201) 434-1050.
Brand names: Soundesign, Realtone.

Soundlife Systems Inc., 6940 Valjean St., Van Nuys, Calif. 91406. Tel: (213) 997-9633. Pres.: S. Lazerson; VP & Sales Mgr.: Bruce Lazerson; Adv. Mgr.: H. Trimble. (IUS).
Brand name: Soundlife.
Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Stellavox, see Hervic Electronics.
Sterling Hi-Fidelity Inc., 22-20 40 Ave., Long Island City, N.Y. 11101. Tel: (212) 361-8989.
Brand name: NordMende.

Lynn Stewart Co., 439 E. Illinois St., Chicago, Ill. 60611. Tel: (312) 664-1515.
Sublime, see Ramson Trading.

Superior Electronics Inc., Consumer Prods. Div., 1330 Trans-Canada Hwy. S., Dorval, P.Q., Canada H9P 1H8. Tel: (514) 683-6331. Bd. Chm.: Richard Golick; Pres.: Stanley J. Plotnick, Mktg. Dir.: F. Lawrence Plotnick; Sales Mgr.: G. Denis Magnon; Adv. Prod'n Mgr.: Mike Moscovitch.
Brand name: Superior, Nakamichi.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors.

Superscope Inc., 8150 Vineland Ave., Sun Valley, Calif. 91352. Tel: (213) 767-9750. Pres.: Joseph S. Tushinsky; VP Corporate Sales: Paul Markoff. (IUS).
Brand name: Superscope, Marantz, Sony.

Type of distribution: Independent Distributors, Factory-owned Branches, Manufacturers' Representatives.

Sylvania, see GTE Sylvania.

Tandberg of America Inc., Labriola Court, Armonk, N.Y. 10504. Tel: (914) 273-9150; NYC Tel: (212) 892-7010.
Brand name: Tandberg.

Type of distribution: Manufacturers' Representatives.

Tape-Athon Corp., 502 S. Isis, Inglewood, Calif. 90301. Tel: (213) 776-6933. Pres.: David J. Anthony; Sales Mgr.: Wally Rubin; Adv. Mgr.: H.J. Halverson. (US).
Brand name: Tape-Athon.

Type of distribution: Independent Distributors, Manufacturers' Representatives.

Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303. Pres.: George DeRado; Sales Mgr.: Dave Oren; Adv. Mgr.: Charles Overstreet.
Brand name: Teac.

Type of distribution: Manufacturers' Representatives.

Technics by Panasonic, see Matsushita.

Teldec (TED), Heussweg 25, D-2000 Hamburg 19, GFR (West Germany). Videodisk Mgr.: Herbert Kollisch.

Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleinman; Sales Mgr.: Harry Vance; Adv. Dir.: Peter Schwarz; Adv. Mgr.: Terry Longville. (US).
Brand name: Telex.

Type of distribution: Manufacturers' Representatives.

Tempest, see Azad Int'l.

Tenna Corp., 19201 Cranwood Pkwy., Cleveland, Ohio 44128. Tel: (216) 475-1400. Pres.: Ron White; Sales Mgr.: Don Blech; Adv. Mgr.: John Hodder. (IUS).
Brand name: Tenna, Ranger.

Type of distribution: Direct from Manufacturer-to-Retailers, Independent Distributors, Manufacturers' Representatives.

Thomson CSF, Domaine de Corbeville, 91401 Orsay, France. Contact: Georges Brouard.

3 M Co., Minicon Div., 3M Center, St. Paul, Minn. 55101. Tel: (612) 733-1110. Pres.: R.M. Herzog; Sales Mgr.: B.R. Boatman; PR Supervisor: Clyde Donaldson. (US, IUS).
Brand name: Wollensak.

Type of distribution: Manufacturers' Representatives.

Topp Electronics Inc., 4201 NW 77 Ave., Miami, Fla. 33166. Tel: (305) 592-3700. Pres.: Louis Topp; Sales Co-ord. & Adv. Mgr.: Selwyn Kent; Sales Mgrs.: Charles Kates, David Kronfeld. (US, IUS).
Brand name: Juliette.

Type of distribution: Factory-owned Branches, Manufacturers' Representatives.

Toshiba America Inc., 280 Park Ave., New York, N.Y. 10017. Tel: (212) 557-2000.
Brand name: Toshiba.

U.S. Pioneer Electronics Corp., 75 Oxford Dr., Moonachie, N.J. 07074. Tel: (201) 440-8100.
Brand name: (US) Pioneer.

Uher of America Inc., 621 S. Hindry Ave., Inglewood, Calif. 90301. Tel: (213) 649-3272.
Brand name: Uher.

Uneico Electronics Corp., 9570 Berger Rd., Columbia, Md. 21046. Tel: (301) 461-1900. Pres.: Joe Schafer II; VP Mktg.; Sales & Adv. Mgr.: Clayton Webb. (US).
Brand name: Astrex.

Type of distribution: Direct from Manufacturer-to-Retailers, Manufacturers' Representatives.

Unisonic Prods. Corp., 1115 Broadway, New York, N.Y. 10019. Tel: (212) 255-5364.
Brand name: Unisonic.

United Audio Prods. Inc., 120 S. Columbus Ave., Mount Vernon, N.Y. 10553. Tel: (914) 664-6211.
Brand name: Dual.

V-M Corp., PO Box 1247, Benton Harbor, Mich. 49022. Tel: (616) 925-8841.
Brand name: Voice of Music.

Voice of Music, see V-M Corp.

Webcor Electronics (div. of US Inds. Inc.), 1815 Troy St., New Albany, Ind. 47150. Tel: (812) 948-9281.
Brand name: Webcor.

Weltron Div., LCA Corp., 260 Bethpage Spagnoli Rd., Melville, N.Y. 11746. Tel: (516) 293-4400. Pres.: Dan Jacobson, VP & Adv. Mgr.: Pratt Winston. (IUS).
Brand name: Weltron.
Type of distribution: Independent Distributors.

Wilson Electronics Corp., 1201 Broadway, New York, N.Y. 10001. Tel: (212) 689-6650.
Brand name: Wilson.

Windsor Inds. Inc., 122 Dupont St., Plainview, N.Y. 11803. Tel: (516) 931-2100. Pres.: David Fink, Sales & Adv. Mgr.: Micky Hiller. (IUS).
Brand name: Windsor.
Type of distribution: Direct from Manufacturer-to-Retailers, Manufacturers' Representatives.

Wollensak, see 3M Co.

X-tal, see Far Eastern Research.

Yamaha Int'l Corp., PO Box 6600, Buena Park, Calif. 90620. Tel: (714) 522-9011.
Brand name: Yamaha.

Zenith Radio Corp., 1900 N. Austin Ave., Chicago, Ill. 60639. Tel: (312) 745-5035. Pres.: John J. Nevin; Sales Mgr.: Walter C. Fisher; Adv. Mgr.: Gordon G. Hurt; Videodisk Mgr.: George Schupp. (US, IUS).
Brand name: Zenith.

Type of distribution: Independent & Subsidiary Distributors.

THE PRO/AM TAPE



Introducing Maxell Ultra Dynamic backcoated/open reel tape. Satisfy your most demanding customers and your accountant, too.

We just improved Maxell Ultra Dynamic tape.

The new carbon backcoating gives Maxell Ultra Dynamic tape the reliability and audio performance the pros demand. While keeping a 20-30,000 Hertz range, it virtually eliminates wow, flutter, dropouts, edge damage and erratic traction.

In non-technical terms, it means your customers will get better sound. So they'll come back for more Maxell Ultra Dynamic tape. You'll like that. Just ask your accountant.

Maxell Corporation of America, Moonachie, New Jersey 07074. Also available in Canada.

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For a sound future.



TAPE SERVICES

- Privilege Rec. Co., Pres.: Terry Manning; see Cenotaph.
 River City Review, 312 S. Pauline St., Zip: 38104. Tel: 725-5959. Pres.: James M. Godown; Gen. Mgr.: Jim Moran; Sales Mgr.: David L. Wharton.
- MORRISTOWN (Area Code 615)
 Album Co. of America, PO Box 374. Zip: 37814. Tel: 581-3486. Pres. & Gen. Mgr.: Hal McGaha; Sales Mgr.: C. McGaha.
- NASHVILLE AREA (Area Code 615)
 3 B Int'l, see Betty Cox Customer Serv.
 Chuck Chellman Co. Inc., 900 17 Ave. S., Suite 205. Zip: 37212. Tel: 329-9256. Pres.: Chuck Chellman.
 Betty Cox Customer Serv., 2621 Pleasant Green Rd. Zip: 37214. Tel: 883-7276. Pres.: Betty Cox Larimer; Gen. Mgr.: Brian R. Larimer; Sales Mgr.: Mrs. C. Pardue. Branch: BBL Int'l, 248 Old Hickory Estates, Madison 37115. Tel: 865-0084.
- Horseshoe Prod's, Apollo Bldg., 108 Oak Valley Dr. Zip: 37207. Tel: 226-3333.
 Home office: South Bend, Ind.
- Nashville Int'l Corp., 1006 17 Ave. S. Zip: 37212. Tel: 254-1049. Pres. & Gen. Mgr.: Reggie M. Churchwell; Sales Mgr.: Ron Coats.
- Pinwheel Art & Photography Studios Inc., 1211 16 Ave. S. Zip: 37212. Tel: 385-0570. Pres.: Herb Burnette.

TEXAS

- DALLAS (Area Code 214)
 Shaunagraphics, 7027 Twin Hills Ave. Zip: 75231. Tel: 691-0001. Gen. Mgr.: David Tanner; Sales Mgr.: Shauna Howard.
 Home office: Gainesville, Tex., Tanden Prod's (sales office only).
- GAINESVILLE (Area Code 817)
 Tanden Prod's, PO Box 382. Zip: 76240. Tel: 665-4026. Pres.: Bobby Dennis; Gen. Mgr.: David Tanner; Sales Mgr.: Shauna Howard.
 (Sales office only)
 Design studio: Dallas, Tex., Shaunagraphics.
- ODESSA (Area Code 915)
 Imperial Entertainment Co., 305 E. 17. Zip: 79761. Tel: 332-2834. Owner & Gen. Mgr.: Gary W. Rowe.

- WACO (Area Code 817)
 Creative Communications Inc., 920 N. Valley Mills. Zip: 76710. Tel: 776-1230. Pres.: Curtis B. Adams.

UTAH

- PROVO (Area Code 801)
 Enterprise One Communications Agency, 35 N. University Ave. Zip: 84601. Tel: 373-4781. Pres. & Gen. Mgr.: Stan Bronson; Sales Mgr.: Milt Fletcher.
 Listener's Digest Servs. Inc., PO Box 299. Zip: 84601. Tel: 373-3456. Pres. & Gen. Mgr.: Kaye L. Jensen; Sales Mgr.: Dean Robinson. Branch: Sound Concepts Studio, 108 W. Center. Zip: 84601. Tel: 375-7333. Gen. Mgr.: Kaye L. Jensen; Sales Mgrs.: Ronald Jeppesen, Michael Jensen.
 Media Prod'n Div., Brigham Young Univ., Motion Picture Studios. Zip: 84601. Tel: 374-1211. Gen. Mgr.: Darrel J. Monson, Assoc. Dir. & Sales Mgr.: Harold R. Hickman.
 Sound Concepts Studio, see Listener's Digest Servs. Inc.
- SALT LAKE CITY (Area Code 801)
 Bonneville Int'l Corp., 130 Social Hall Ave. Zip: 84111. Tel: 524-2621. Pres.: Arch L. Madson; Gen. Mgr.: Dick Alsop; Prod'n Dir. & Sales Mgr.: Dave Michelsen.
- DRC Corp., 3319 S. 300 West. Zip: 84115. Tel: 487-3724, 484-7771. Pres. & Gen. Mgr.: Randal S. Chase; Sales Mgr.: Irel L. Chase.

VIRGINIA

- NORFOLK (Area Code 804)
 Tarzac Entertainment Ent., 638 Muskege Ave. Zip: 23509. Tel: 853-2304. Pres., Gen. & Sales Mgr.: Ronald C. Wagener.
- RESTON (Area Code 703)
 National Trend-In Corp., 1870 Michael Faraday Dr. Zip: 22090. Tel: 437-7183. Pres.: John L. Humphreys; Sales Mgr.: Jeff Swanson.

WEST VIRGINIA

- GLENVILLE (Area Code 304)
 Stevens Media Studio, PO Box 48, 204 E. Main St. Zip: 26351. Tel: 462-5470. Pres.: Steve Nichols; Entertainment VP: Lee Harbert.

WISCONSIN

- ELKHART LAKE (Area Code 414)
 Sohn Mfg. Inc., 54 West St. Zip: 53020. Tel: 876-3361. Pres.: W.J. Beaudry.
- SAUK CITY (Area Code 608)
 American Music Corp., 123 Water St. Zip: 53583. Tel: 643-3304. Pres.: Jim Kirchstein, Sales Mgr.: Marie Neely.

Packaging
& Labeling

ARIZONA

- TUCSON (Area Code 602)
 Kyric Corp., 1530 W. Sage St. Zip: 85704. Tel: 297-1661. Pres. & Sales Mgr.: Keyvan Mokhtarian. (Audio only)

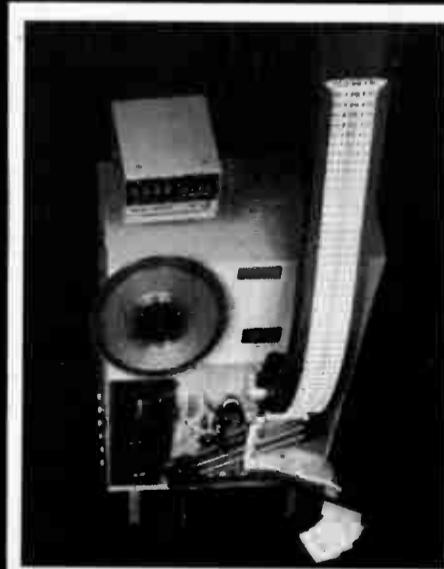
CALIFORNIA

- ANAHEIM (Area Code 714)
 CMI Inc., 1132 N. Magnolia. Zip: 92801. Tel: 821-9990. Pres.: Arthur Reynolds; Gen. Mgr.:

- Ted Reynolds; Sales Mgr.: John Knox. (Audio only)
- CAMPBELL (Area Code 408)
 Audio/Tek Inc., 503-F Vandell Way. Zip: 95008. Tel: 378-5586. Pres.: Robert W. Kratt. (Audio only)
- COSTA MESA (Area Code 714)
 Audio Dynamic Ent., Inc., 1281 Logan St., Bldg. A. Zip: 92626. Tel: 549-2271. Pres.: Gene Edwards; Gen. Mgr.: Frank Andres; Sales Mgr.: Fred Wallace. (Audio only)
- Studio Eight, Bldg. VI, No. 106, 3001 Red Hill Ave. Zip: 92626. Tel: 979-0440. Pres.: R.B. Stanton; Gen. Mgt.: Erich von Brochter; Sales Mgr.: Jerry L. Higgins; Film Editor: Megan Waldron. (Video only)
- IRVINE (Area Code 714)
 T D K Electronics Corp., 17072 Daimler St. Zip: 92705. Tel: 557-3460. Sales Mgr.: Sandy Cohen. (Audio only)
 Home office: Garden City, L.I., N.Y.
- LOS ANGELES METROPOLITAN AREA (Area Code 213)
 Abbey Tape Dupl'r., 5358 Cartwright Ave., North Hollywood 91601. Tel: 877-3136. Owner & Gen. Mgr.: Norman C. Cooke. (Audio only)
- Cadet Recs. Inc., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bilan; Tape & Cartridge Div. Mgr.: Donald B. Macmillan; Sales Mgr.: Robert Herrington. (Audio only)
 Branch: Park Ridge, N.J.

- Creative Packaging Co. (div. of Eli Lilly & Co.), 11704 Wilshire Blvd., Suite 232. Zip: 90025. Tel: 478-9891. (Audio only)
 Home office: Indianapolis, Ind.
- E MC Corp., 7000 Santa Monica Blvd. Zip: 90038. Tel: 463-3262. Gen. Mgr.: Jerome Greenfield; Sales Mgr.: Don Ciminielli. Home office: St. Paul, Minn.
- Radio Central Tape Dupl'r., 427 W. Fifth St. Zip: 90013. Tel: 626-9891. Pres.: David B. Sigler; Gen. Mgr.: Carl Hampson. (Audio only)

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Sound Alike Music Corp., 6330 Arizona Circle, Zip: 90069. Tel: 273-7080. Pres.: Richard Taxe; Gen. & Office Mgr.: Harriett Moss; Sales Mgr.: Rick Ward. (Audio only)

Sundaze Music, PO Box 66, Manhattan Beach 90266; 2605 Vanderbilt Ln., Redondo Beach 90278. Tel: 327-0780, 542-4431. Pres.: Gary Young; Gen. Mgr.: Tom Bullard; Ed Cardinali; Sales Mgrs.: Rolf Erickson, Frank Musso. (Audio & video)

Universal Tape Corp., Inc., 821 E. Artesia Blvd., Carson 90746. Tel: 327-3203. Pres.: Edward O. Praeger. (Audio & video)

Viewplex Monarch Tape Dupl'g (sub. of Viewplex Inc.), 3416-20 Vineyard Ave. Zip: 90016. Tel: 731-2228. Gen. Mgr.: Nate DuRoff; Ass't Gen. Mgr.: John Williams.

Nat'l sales office: New York, N.Y., Viewplex Custom Servs.

Whitney Tape Dupl'rs (div. of Whitney Rec'g Studio Inc.), 1305 W. Glenoaks Blvd., Glendale 91201. Tel: 245-0181. Pres. & Gen. Mgr.: Lorin J. Whitney.

CONNECTICUT

• STAMFORD (Area Code 203)

P & P Studios Inc., 17 Viaduct Rd. Zip: 06907. Tel: 327-9204. Pres.: Victor Paric; VP & Gen. & Sales Mgr.: Terry L. Puffer. (Audio only)

• UNION CITY (Area Code 203)

A. C. Hampson Printing Co. Inc., 168 City Hill St. Zip: 06770. Tel: 729-2294. Pres.: A.C. Hampson; Gen. Mgr.: A.D. Hampson; Sales Mgr.: A. Payne. (Audio only)

DISTRICT OF COLUMBIA

• WASHINGTON (Area Code 202)

Kinotech Ltd., 1042 Wisconsin Ave. NW. Zip: 20007. Gen. Mgr.: Paul McKnight. (Audio only)

FLORIDA

• FORT LAUDERDALE (Area Code 305)

Cassettes Inc., 2512 SW Third Ave. Zip: 33315. Tel: 522-0222. Pres. & Sales Mgr.: Ray Franklin; Gen. Mgr.: Harry Crossett. (Audio only)

• MIAMI METROPOLITAN AREA (Area Code 305)

Adrian Assoc. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres.: Nadine H. Baker; Gen. Mgr.: Arnold Baker; Chief Eng.: Gene Sayet.

South Eastern Recs. Mfg. Corp., 4380 NW 128 St., Opa Locka 33054. Tel: 685-6211. Pres.: Matthew San Martin; Gen. Mgr.: Manuel Buigas; Sales Mgr.: Jose Serra.

Video City, 12100 NE 16 Ave. Zip: 33161. Tel: 895-6400. Pres.: George Gould; Sales Mgr.: Bert Saperstein. (Video only)

• ORLANDO (Area Code 305)

Christian Dupl's Inc., 1710 Lee Rd. Zip: 32810. Tel: 299-7363. Pres.: R.B. Jack Turney; Exec. VP & Gen. Mgr.: Marilyn Kubik. (Audio only)

GEORGIA

• ATLANTA (Area Code 404)

Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: 874-5232/2638. Gen. & Sales Mgr.: Jerry L. Connell. (Audio only)

ILLINOIS

• BATAVIA (Area Code 312)

Audio Accessories Co., Box 628, Rt. 1. Zip: 60510. Tel: 879-5998. Sales Mgr.: John S. Maloney. (Audio only)

• CHICAGO METROPOLITAN AREA (Area Code 312)

Bell & Howell, Wilding Div. / Video Systems, 2411 Howard St., Evanston 60202. Tel: 491-6800. VP: E.L. Walsh; Ops. Mgr.: T.R. DeMaeyer; Account Supervisors: R.L. Yaseen, Peter F. Neulist. (Video only)

Creative Packaging Co. (div. of Eli Lilly & Co.), Oak Brook Executive Plaza, Suite 300, 1301 22 St., Oak Brook 60521. Tel: 325-3620. (Audio only)

Home office: Indianapolis, Ind.

Custom Audio Inc., 110 S. River Rd., Des Plaines 60016. Tel: 298-6680. Pres.: Paul Lutgens; Gen. Mgr.: Mike Jaffe. (Audio only)

International Audio Inc., 2934 Malmo Dr., Arlington Heights 60005. Tel: 956-6030. Pres.: Dick Mally; Exec. VP & Gen. Mgr.: John Kozin; Sales Mgr.: Bill Birn. (Audio only)

Media Five, 712 Glenwood, Glenview 60026. Tel: 729-7180. Gen. Mgr.: William A. Little III. (Audio only)

Home office: Kankakee, Ill., Imperial Int'l Learning Corp.

Programming Technologies Inc., 215 W. Chicago Ave. Zip: 60610. Tel: 787-7200. Pres.: William P. Bennett; Gen. Mgr.: Stanley J. Roy. (Audio & video)

T D K Electronics Corp., 2906 W. Peterson Ave. Zip: 60645. Tel: 973-1222. Sales Mgr.: Tom Ebeling. (Audio only)

Home office: Garden City, L.I., N.Y.

Uniprocessors Audio-Video (div. of Polycom Group Inc.), 4 E. Huron St. Zip: 60611. Tel: 266-0909. Pres.: Joseph Hassen; Gen. Mgr.: Richard Jablonski; Sales Mgr.: Laurie Brennen. (Audio & video)

Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave. Zip: 60656. Tel: 867-4363. Pres.: Tom Horton; Gen. Mgr.: Charles Wheeler; Sales Mgr.: Bill Holman. (Audio only)

Vinyl-Weld Inc., 1900 S. Western Ave. Zip: 60608. Tel: 243-0606.

• KANKAKEE (Area Code 815)

Imperial Int'l Learning Corp., PO Box 548, Rt. 45 S. Zip: 60901. Tel: 933-7735. Pres.: Spencer A. Barnard; Sales Mgr.: G.T. Seales; Sec'y-Treas.: F.R. Ringel. (Audio only)

Branch: Glenview (Chicago Metropolitan Area), Ill., Media Five.

• ROCKFORD (Area Code 815)

Carter Corp., 1916 11 St. Zip: 61108. Tel: 397-3200. Pres.: R.L. Fleming; Gen. Mgr.: G.L. McCommend; Sales/Promo. Mgr.: S.L. Fleming. (Audio only)

• WHEATON (Area Code 312)

Double Sixteen Co., PO Box 1616. Zip: 60187. Tel: 653-1616. Pres.: James W. Canon; Gen. Mgr.: Tom Canon; Sales Mgr.: Robert E. Burt. (Audio only)

INDIANA

• INDIANAPOLIS (Area Code 317)

Creative Packaging Co. (div. of Eli Lilly & Co.), PO Box 444, Zip: 46206; 740 S. Alabama St. Zip: 46234. Tel: 261-2287. Pres.: A.M. McVie; VP Mktg.: T.J. Beasley; Mktg. Communications Mgr.: W.W. Dieckamp. (Audio only)

Branches: Los Angeles, Calif.; Oak Brook (Chicago Metropolitan Area), Ill.; Hackensack, N.J.

IOWA

• COUNCIL BLUFFS (Area Code 712)

Liberty/UA Tape Dupl'g Inc., 2101 S. 35 St. Zip: 51501. Tel: 328-8060. Gen. Mgr.: Marvin L. King; Sales Mgr.: Jim Cook.

KENTUCKY

• LOUISVILLE (Area Code 502)

Allen Martin Prod's Inc., PO Box 99035, 9701 Taylorsville Rd. Zip: 40299. Tel: 267-9658. Pres.: Ray Allen; Gen. & Sales Mgr.: Hardy Martin; Chief Eng.: Bob Ernsperker. (Audio & video)

MARYLAND

• SUITLAND (Area Code 301)

Audio-Video Concepts Inc., 5408 Silver Hill Rd. Suite 501. Zip: 20028. Tel: 568-5836. Pres. & Sales Mgr.: Edward P. Helvey Jr.; Gen. Mgr.: John Caughman. (Audio & video)

MASSACHUSETTS

• BOSTON METROPOLITAN AREA (Area Code 617)

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond G. Samora; Sales Mgr.: Victor Mancini. (Audio & video)

Branch: New York, N.Y., Fleetwood Mktg. Group.

MICHIGAN

• DETROIT METROPOLITAN AREA (Area Code 313)

Artie Fields Prod's Inc., 9430 Woodward Ave. Zip: 48202. Tel: 873-8900. Pres.: Arthur H. Fields; VP & Gen. & Sales Mgr.: Thomas C. Aquino.

Magnetic Video Corp., 24380 Indoplex Circle, Farmington Hills 48024. Tel: 477-6066. Pres.: Andre A. Blay; Gen. Mgr.: Al Eicher; Sales Mgr.: Bob Vandegrift. (Audio & video)

Pioneer Rec'g Studio Inc., 20014 James Couzens Hwy. Zip: 48235. Tel: 341-5868. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Bob Meloche. (Audio only)

Video Group Inc., 77 W. Canfield. Zip: 48201. Tel: 833-6420. Pres.: Sidney A. Lutz; Gen. Mgr.: John C. Fallon; Sales Mgr.: Jake Tauber. (Video only)

• LIVONIA (Area Code 313)

Sicom Electronics Corp., 33026 Capitol. Zip: 48150. Tel: 261-8650. Pres.: D.D. Merry; VP Sales: S.R. Wagler. (Audio only)

• TROY (Area Code 313)

Magna Sonic Inc., 1231 Wheaton. Zip: 48084. Tel: 689-6167. Pres. & Sales Mgr.: Ray Czarnecki; VP & Gen. Mgr.: Bill Goguen. (Audio only)

Branches: Irvine, Calif.; Chicago, Ill.

• HAUPPAUGE, L.I. (Area Code 516)

Allison Audio Prods. Inc., 1290 Motor Pkwy. Zip: 11787. Tel: 234-2010. Pres.: Louis Ligator; Gen. Mgr.: Rainer Zopf; Sales Mgr.: Abe Chayet. (Audio only)

• MAMARONECK (Area Code 914)

Magnetic Media Corp., 616 Fayette Ave. Zip: 10543. Tel: 698-8660. Pres. & Sales Mgr.:

MINNESOTA

• MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

E M Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres.: David E. Feinberg; Sales Mgr.: Richard T. Stevens.

Branch: Los Angeles, Calif.

Meta-Com Inc., 707 W. Broadway, Minneapolis 55411. Tel: 588-2781. Pres. & Mktg. Dir.: James I. McCann; Sales Mgr.: Phillip T. Levin. (Audio only)

• NEW YORK METROPOLITAN AREA (Area Code 212)

Adwar Video Corp., 100 Fifth Ave. Zip: 10011. Tel: 691-0976. Pres.: Samuel Adwar; Gen. Mgr.: Howard Mandel; Sales Mgr.: Richard Roth. (Video only)

Andol Audio Prods. Inc., 4212 14 Ave., Brooklyn 11219. Tel: 435-7322. Pres.: Anthony A. Maniere; VP & Gen. & Sales Mgr.: David Nocera. (Audio only)

Nelson Barry Corp., 319 E. 44 St. Zip: 10017. Tel: 679-7900. Exec. VP: Frederick N. Olmstead; Gen. Mgr.: Arnold Glazer; Sales Mgr.: Franklin Lieberman. (Audio & video)

Broadcasting Foundation of America, 52 Vanderbilt Ave. Zip: 10017. Tel: 684-2505. Pres.: Seymour N. Siegel; Gen. Mgr.: Howard L. Kany; Sales Mgr.: Catherine D. Probst. (Audio only)

Brown Paper Co. Inc., 186 Seventh St., Brooklyn 11215. Tel: 965-3600. Pres.: William Brown; Sales Mgr.: Bob Sokolow.

Cassette Rec'g Corp., see National Rec'g Studios.

Cue Rec'g Inc., 1156 Ave. of the Americas. Zip: 10036. Tel: 757-3641. Pres.: Mel Kaiser; Gen. Mgr.: Bernard Rubinstein; Sales Mgr.: Louis J. Mattei. (Audio only)

Direct Rec'g Inc., 18 E. 50 St. Zip: 10022. Pres.: 759-7979. Pres. & Gen. Mgr.: Norman Levin. (Audio only)

Fleetwood Mktg. Group, 120 E. 56 St. Zip: 10022. Tel: 688-7979. Gen. & Sales Mgr.: Glen Weissen. (Audio & video)

• CAMDEN (Area Code 609)

Recorded Publ's Labs. (div. of Recorded Publ's Mfg. Co. Inc.), 1136 State St. Zip: 08105. Tel: 963-3000; Philadelphia Tel: 1015-922-8558. Pres.: Edward J. Goodman; VP Ops.: David H. Goodman; Gen. Mgr.: Ernest W. Merker; Sales Mgr.: Pat Landon. (Audio only)

• CLIFTON (Area Code 201)

Tele-Measurements Inc., 145 Main Ave. Zip: 07014. Tel: 473-8822. Pres.: J.R. Popple; Sales Mgr.: William E. Endres; Office Mgr.: June Popple. (Audio only)

• EAST ORANGE (Area Code 201)

Maranta Music Ents. Inc., c/o Creative Dynamics Inc., 57 S. Walnut St. Zip: 07018. Tel: 675-5858. Pres.: Edward J. Goodman; VP Ops.: David H. Goodman; Sales Mgr.: Pat Landon. (Audio only)

• ENGLEWOOD (Area Code 201)

Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave. Zip: 07631. Tel: 871-3000. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Joan Irving; Sales Mgr.: John DePascale. (Audio & video)

• ENGLEWOOD CLIFFS (Area Code 201)

A-V Tape Sales Corp., 580 Sylvan Ave. Zip: 07632. Tel: 569-7000. Pres.: A.F. Etro; Sales Mgr.: V.J. Carabollo. (Audio only)

• HACKENSACK (Area Code 201)

Creative Packaging Co. (div. of Eli Lilly & Co.), 1 University Plaza. Zip: 07601. Tel: 488-5151. (Audio only)

• HOME OFFICE: Indianapolis, Ind.

• LEONIA (Area Code 201)

S/T Videocassette Dupl'g Corp., 500 Willow Tree Rd. Zip: 07605. Tel: 947-6450. Pres.: Alfred Markim; Gen. Mgr.: William B. Follett; Sales Mgr.: Herb Winawer. (Video only)

Branch: New York, N.Y., Teletronics Int'l Inc.

• MOONACHE (Area Code 201)

Ranger Magnetics, 1189 McCarter Hwy

TAPE SERVICES

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Kim-Pet Ents., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323. Pres.: Bill Trigg. (Audio only)

• NASHVILLE (Area Code 615)

Nashville Int'l Corp., 1007 17 Ave. S. Zip: 37212. Tel: 254-1049. Pres. & Gen. Mgr.: Reggie M. Churchwell; Sales Mgr.: Ron Coats. (Audio only)

TEXAS
• WACO (Area Code 817)

Creative Communications Inc., 920 N. Valley Mills. Zip: 76710. Tel: 776-1230. Pres.: Curtis B. Adams. (Audio only)

UTAH
• PROVO (Area Code 801)

Enterprise One Communications Agency, 35 N. University Ave. Zip: 84601. Tel: 373-4781. Pres. & Gen. Mgr.: Stan Bronson; Sales Mgr.: Milt Fletcher.

Listener's Digest Servs., Inc., PO Box 299. Zip: 84601. Tel: 373-3456. Pres. & Gen. Mgr.: Kaye L. Jensen; Sales Mgr.: Dean Robinson. Branch: Sound Concepts Studio, 108 W. Center. Zip: 84601. Tel: 375-7333. Gen. Mgr.: Kaye L. Jensen; Sales Mgrs.: Ronald Jeppesen, Michael Jensen. (Audio only)

Media Prod'n Div., Brigham Young Univ., Motion Picture Studios. Zip: 84601. Tel: 374-1211. Gen. Mgr.: Darrel J. Monson; Assoc. Dir. & Sales Mgr.: Harold R. Hickman. (Audio & video)

Sound Concepts Studio, see Listener's Digest Servs. Inc.

• SALT LAKE CITY (Area Code 801)

Bonneville Int'l Corp., 130 Social Hall Ave. Zip: 84111. Tel: 524-2621. Pres.: Arch L. Madson; Gen. Mgr.: Dick Alsop; Prod'n Dir. & Sales Mgr.: Dave Michelsen. (Audio & video)

VERMONT
• SPRINGFIELD (Area Code 802)

Gregorie Nelson Ficara Ents., 40 Clinton St. Zip: 05156. Tel: 885-3820. Owner, Pres. & Gen. Mgr.: Gregorie N. Ficara; Sales Mgr.: Roberta Cummings. (Audio only)

VIRGINIA
• NORFOLK (Area Code 804)

Tarzac Entertainment Ents., 638 Muskegee Ave. Zip: 23509. Tel: 853-2304. Pres. & Gen. & Sales Mgr.: Ronald C. Wagener. (Audio only)

WISCONSIN
• MILWAUKEE (Area Code 414)

Dave Kennedy Recg Studios, 231 W. Wisconsin Ave. Zip: 53203. Tel: 273-5720. Pres. Dave Kennedy; Chief Eng. & Gen. Mgr.: Larry Drydyk. (Audio only)

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S & K Linear Prods. Inc., 915 N. Fourth St. Zip: 85004. Tel: 252-6878. Contact: Larry Drane. Home office: New York, N.Y., Linear Prods. Inc.

CALIFORNIA
• CAMPBELL (Area Code 408)

Audio/Tek Inc., 503-F Vandell Way. Zip: 95008. Tel: 378-5586. Pres.: Robert W. Kratt.

• LOS ANGELES METROPOLITAN AREA (Area Code 213)

Album Graphics Inc., 530 N. Larchmont Blvd. Zip: 90004. Tel: 462-0821. Gen. Mgr.: Edward Dwyer; Sales Mgr.: Jim Palmer. Home office: Chicago, Ill.

Bert-Co Ents. (div. of Walter Read Org. Inc.), 1855 Glendale Blvd. Zip: 90026. Tel: 665-5137. Pres.: B.P. Couturier; VP & Gen. Mgr.: Robert L. Couturier. Sales Mgr.: Lewis M. Cooper.

Cader Recs. Inc., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Bihari; Tape & Cartridge Div. Mgr.: Donald B. Macmillan; Sales Mgr.: Robert Herrington. Branch: Park Ridge, N.J.

Container-Kraft Inc., 8321 De Celis Pl., Sepulveda 91343. Tel: 893-9721. Pres.: A.M. Garson; Gen. Mgr.: E. Sundiam; Sales Mgr.: Harry Krigsman.

D.A.K. Inc., 10845 Van Owen St., North Hollywood 91605. WATS Tel: (800) 423-2636. Pres. & Gen. & Sales Mgr.: Drew Alan Kaplan.

E.M.C. Corp., 7000 Santa Monica Blvd. Zip: 90038. Tel: 463-3282. Gen. Mgr.: Jerome Greenfield; Sales Mgr.: Don Ciminelli. Home office: St. Paul, Minn.

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 4800 S. Santa Fe Ave. Zip: 90058. Tel: 583-8974. Home office: Great Neck, L.I., N.Y.

Queens Envelope of California, 2838 E. Pico Blvd. Zip: 90023. Tel: 264-1101. VP: Joseph Infuso.

Home office: New York, N.Y., Queens Lithographing Corp.

Shorewood Packaging Corp., 1830 Glendale Blvd. Zip: 90026. Tel: 660-3043. Sales Mgr.: Bob Weiner.

Home office: New York, N.Y.

Sound Alike Music Corp., 6330 Arizona Circle. Zip: 90069. Tel: 273-7080. Pres.: Richard Taxe; Gen. & Office Mgr.: Harriett Moss; Sales Mgr.: Rick Ward.

Superior Data/Graphics Corp., 5717 Santa Monica Blvd. Zip: 90038. Tel: 467-5133. Pres. & Sales Mgr.: Ray Prochnow Jr.; Gen. Mgr.: Jack Wolford.

• SAN FRANCISCO & BAY AREA ((Area Code 415))

Conlan Creative Lithographers, 1655 Folsom St. Zip: 94103. Tel: 431-7373. Pres.: Robert D. Conlan; Sales Mgr.: Richard T. Conlan.

Geis Audio Tape Ent. (GATE), 351 G St., San Rafael 94901. Tel: 456-8035. Pres.: Don Geis; Gen. Mgr.: Mary Geis; Sales Mgr.: John Geis.

Mantra Corp., 2207 S. El Camino Real, San Mateo 94403. Tel: 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr.: Paul W. Schofield; Sales Mgr.: Janice de Pasquale.

• SAUGUS (Area Code 805)

Century Recs. (div. of Keyser-Century Corp.), 26000 Springbrook Rd. Zip: 91350. Tel: 259-2360; Los Angeles Tel: (213) 365-3991. Pres.: Richard B. Keyser; VP: Martin Brown; Sales Mgr.: Dick Maxwell; Ass't Gen. Mgr.: Bill Lightner.

• SUNNYVALE (Area Code 408)

G.R.T. Corp., 1286 N. Lawrence Station Rd. Zip: 94086. Tel: 734-2910. Pres.: Alan J. Bayley; VP & Gen. Mgr.: K.W. Sonner; VP Mktg.: Herbert B. Hershfield. (Sales office only).

COLORADO
• DENVER (Area Code 303)

Audicom Corp., 995 S. Clermont St. Zip: 80222. Tel: 757-3377. Pres. & Gen. Mgr.: Jack H. Dunham; Chief Eng.: David C. Howard.

CONNECTICUT
• UNION CITY (Area Code 203)

A.C. Hampson Printing Co. Inc., 168 City Hill St. Zip: 06770. Tel: 729-2294. Pres.: A.C. Hampson; Gen. Mgr.: A.D. Hampson; Sales Mgr.: A. Payne.

FLORIDA
• MIAMI METROPOLITAN AREA (Area Code 305)

Ramdon Music Press Inc., 10300 W. Bay Harbor Dr., Miami Beach 33154. Tel: 866-7675. Sales Mgr.: Cy Random.

Home office: Plainview, L.I., N.Y.

South Eastern Recs. Mfg. Corp., 4380 NW 128 St., Opa Locka 33054. Tel: 685-6211. Pres.: Matthew San Martin; Gen. Mgr.: Manuel Buigas; Sales Mgr.: Jose Serra.

• ORLANDO AREA (Area Code 305)

Magnetix Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres.: John Lory; Gen. Mgr.: Jim Baker; Sales Mgr.: Bob Field.

GEORGIA
• ATLANTA METROPOLITAN AREA (Area Code 404)

Data-Linear Prods. Inc., 1823 E. John Wesley Ave., College Park 30337. Tel: 761-5919. Contact: Robert M. Ingrassia.

Home office: New York, N.Y., Linear Prods. Inc.

Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: 874-5232/2638. Gen. & Sales Mgr.: Jerry L. Connell.

ILLINOIS
• CHICAGO METROPOLITAN AREA (Area Code 312)

Album Graphics Inc., 745 N. Dearborn St. Zip: 60610. Tel: 642-9161. Pres.: Donald W. Koskerka; Sales Mgr.: James A. Ladwig. Plant: 1950 N. Ruby St., Melrose Park 60160. Tel: 344-9100. Gen. Mgr.: Donald W. Koskerka. Branches: Los Angeles, Calif.; New York, N.Y.

Media Five, 712 Glenwood, Glenview 60026. Tel: 729-7180. Gen. Mgr.: William A. Little III.

Home office: Kenosha, Ill.; Imperial Int'l Learning Corp.

Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave. Zip: 80656. Tel: 867-4363. Pres.: Tom Horton; Gen. Mgr.: Charles Wheeler; Sales Mgr.: Bill Holtane.

• KANKAKEE (Area Code 815)

Imperial Int'l Learning Corp., PO Box 548, Rt. 45 S. Zip: 60901. Tel: 933-7735. Pres.: Spencer A. Barnard; Sales Mgr.: G.T. Seales; Sec'y-Treas.: F.R. Ringelt.

Branch: Glenview (Chicago Metropolitan Area), Ill.; Media Five.

INDIANA
• TERRE HAUTE (Area Code 812)

Artco Press Inc., 133 S. Sixth St. Zip: 47808. Tel: 232-0926. Pres.: James Royste Jr.; Gen. Mgr.: Charles Ray; Sales Mgr.: Don Wilson.

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Fort Harrison Ind'l Park. Tel: 466-9841.

Home office: Great Neck, L.I., N.Y.

Woodburn Printing Co. Inc., PO Box 600, 25 S. Sixth St. Zip: 47808. Tel: 232-0164. Pres.: Ross Woodburn; Gen. Mgr.: D.P. Pendergast; Sales Mgr.: John Avelis.

MASSACHUSETTS
• BOSTON METROPOLITAN AREA (Area Code 617)

Fleetwood Rec'g Co. Inc., 321 Revere St., Revere 02151. Tel: 289-6800. Pres.: Vincent P. Giarrusso; Gen. Mgr.: Raymond G. Samora; Sales Mgr.: Victor Mancini.

Branch: New York, N.Y., Fleetwood Mktg. Group.

MINNESOTA
• MINNEAPOLIS-ST. PAUL AREA (Area Code 612)

E.M.C. Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres.: David E. Feinberg; Sales Mgr.: Richard T. Stevens.

Branch: Los Angeles, Calif.

NEW JERSEY
• CAMDEN (Area Code 609)

Recorded Publ's Lab. (div. of Recorded Publ's Mfg. Co. Inc.), 1136 State St. Zip: 08105. Tel: 963-3000; Philadelphia Tel: (215) 922-8558. Pres.: Edward J. Goodman; VP Ops.: David H. Goodman; Gen. Mgr.: Ernest W. Merker; Sales Mgr.: Pat Landon.

Branch: New York, N.Y.

PARK RIDGE (Area Code 201)

Cadet Recs. Inc., PO Box 176. Zip: 07656. Tel: 391-3676; NYC Tel: (212) 349-3900. Gen. Mgr.: R. Herrington.

Home office: Los Angeles, Calif.

NEW YORK
• FARMINGDALE, L.I. (Area Code 516)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd. Zip: 11735. Tel: 293-7300. Pres.: Daniel Cooper; Gen. Mgr.: Michael Cooper; Sales Mgr.: Frank R. Camp.

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Chicago, Illinois 60651, 312-379-8850

TAPE SERVICES

GREAT NECK, L.I. (Area Code 516)

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), Community Dr. Zip: 11022. Tel: 487-0200.
Branches: Los Angeles, Calif.; Terre Haute, Ind.; New York, N.Y.

HOLBROOK, L.I. (Area Code 516)

Sonic Rec'g Prods. Inc. (sub. of Viewlex Inc.), Veterans Memorial Hwy. Zip: 11741. Tel: 589-0462. Gen. Mgr.: David Bain.
Nat'l sales office: New York, N.Y., Viewlex Custom Servs.

HUNTINGTON STATION, L.I. (Area Code 516)

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 423-7090. Pres. & Gen. Mgr.: C.F. Galehouse; Sales Mgr.: Mack Wolfson.

NEW YORK METROPOLITAN AREA (Area Code 212)

Album Graphics Inc., 35 W. 53 St. Zip: 10019. Tel: 489-0793. VP Mktg.: Richard Block; Sales Mgr.: John Maranov.
Home office: Chicago, Ill.

Apon Rec. Co. Inc., PO Box 3082, Steinway Sta., Long Island City 11103. Tel: 721-5599. Pres. & Gen. Mgr.: Andre M. Poncini; Sales Mgr.: Don Zemann.

Disc Communications Ltd., 743 Fifth Ave. Zip: 10022. Tel: 371-0390. Pres.: Charles E. Blake.

Fleetwood Mktg. Group, 120 E. 56 St. Zip: 10022. Tel: 688-7979. Gen. & Sales Mgr.: Glen Weisen.

Home office: Revere (Boston Metropolitan Area), Mass., Fleetwood Rec'g Co. Inc.

Ivy Hill Packaging (div. of Ivy Hill Communications Inc.), 18 E. 48 St. Zip: 10017. Tel: 752-4670. (Sales office only)

Home office: Great Neck, L.I., N.Y.

Lee-Myles Assoc. Inc., 160 E. 56 St. Zip: 10022. Tel: 758-3232. Pres.: Robert M. Miller.

Linear Prod. Inc., 37 W. 20 St. Zip: 10011. Tel: 255-2917. Pres.: Robert Irwin; Sales Mgr.: Philip R. Diamond.

Branches: Phoenix, Ariz.; S&K Linear Prods. Inc.; College Park (Atlanta Metropolitan Area), Ga.; Data-Linear Prods. Inc.; Cincinnati, Ohio.

Mac Murray Press Inc., 10 Jones St. Zip: 10014. Tel: 924-1530. Pres. & Gen. & Sales Mgr.: Mac Finesmith.

Passantino Printing Co. Inc., 311 W. 43 St. Zip: 10036. Tel: 586-1540. Pres. & Gen. & Sales Mgr.: Charles V. Passantino.

Progressive Label & Litho Co., 286 Stanhope St., Brooklyn 11237. Tel: 497-2320. Pres.: Jerome J. Rood; Gen. Mgr.: Bernard Stein.
Queens Lithographing Corp., 52-35 Barnet Ave., Long Island City 11104. Tel: 457-7700. Pres.: Jack Hecht; VP: Eric Kaltman; Sales Mgr.: Jerry Sanders.
Branch: Los Angeles, Calif.; Queens Envelope of California.

Recorded Publis Labs. (div. of Recorded Publis Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Gen. Mgr.: David H. Goodman; Sales Mgr.: Peter Landen.
Home office: Camden, N.J.

Saxon Adhesive Prods. Inc., 46-02 28 St., Long Island City 11101. Tel: 361-3080.

Shorewood Packaging Corp., 10 E. 53 St. Zip: 10022. Tel: 371-1500. Pres.: Paul Shore; VP Mktg.: Floyd S. Giner.

Branch: Los Angeles, Calif.
Int'l branch: Canada.

Tenographics Inc., 153 W. 27 St. Zip: 10001. Tel: 255-6876. Pres.: Fred Goldstein; Gen. Mgr.: James Cox; Sales Mgr.: Dan Green.

Tri-Lon Color Lithographers Ltd., 54 W. 21 St. Zip: 10010. Tel: 255-6140. Pres.: Morris Stricker; Sales Mgr.: David Stricker.

Viewlex Custom Servs., 810 Seventh Ave. Zip: 10019. Tel: 581-5641. Pres.: Andrew Gelet; VP: Richard H. Burkett. (Nat'l sales office)

Plant: Hobbrook, L.I., N.Y.; Sonic Rec'g Prods. Inc.

PLAINVIEW, L.I. (Area Code 516)

Radom Music Press Inc., 101 Fairchild Ave. Zip: 11803. Tel: 681-3400. Pres.: Ron Radom; Gen. Mgr.: Charles Kopelman.

Branch: Miami Beach, Fla.

ROCKVILLE CENTRE, L.I. (Area Code 516)

Pratt-Spector Corp., 46 Merrick Rd. Zip: 11571. Tel: 764-5081. Pres.: Stanley Gilman; Gen. Mgr.: Andrew Barr; Sales Mgr.: Alan Frost; Technical Co-ord.: Paul Mestrionni.

OHIO
CINCINNATI (Area Code 513)

Linear Prods. Inc., 226 E. Eighth St. Zip: 45202. Tel: 721-1918. Contact: Pat Borders.
Home office: New York, N.Y.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Ken Martin; Sales Mgr.: Joe Sluter.

Rite Rec. Prods. Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt.

COLUMBUS (Area Code 614)

Graphics of Columbus Inc., 5211 N. High St. Zip: 43214. Tel: B46-6126. Pres.: R.G. Kindred; VP: M.L. Kindred.

TOLEDO (Area Code 419)

Pioneer Inds., PO Box 4653, Old West End Sta. Zip: 43620. Tel: 691-2065. Pres.: Lowell P. Amos

OKLAHOMA
TULSA (Area Code 918)

International Teaching Tapes, 4235 S. Memorial. Zip: 74145. Tel: 622-52BB. Sales Mgr.: Sonny Gray.

PENNSYLVANIA
NORRISTOWN AREA (Area Code 215)

Audio Visual Communications Inc., 435 Crooked Ln., King of Prussia 19406. Tel: 272-B500. Pres.: J. Ulrich; VP & Gen. Mgr.: J. Butterworth; Sales Mgr.: J. Bellantyne; Studio Mgr.: Harold Seeks.

TENNESSEE
FAYETTEVILLE (Area Code 615)

Kim-Pat Ents., PO Box 654, Hillwood Dr. Zip: 37334. Tel: 433-2323. Pres.: Bill Trigg.

MEMPHIS (Area Code 901)

River City Review, 312 S. Pauline St. Zip: 38104. Tel: 725-5959. Pres.: James M. Godown; Gen. Mgr.: Jim Moran; Sales Mgr.: David L. Wharton.

MORRISTOWN (Area Code 615)

Album Co. of America, PO Box 374. Zip: 37814. Tel: 581-3486. Pres. & Gen. Mgr.: Hal McGaha; Sales Mgr.: C. McGaha.

CALIFORNIA
BATESVILLE (Area Code 501)

Stairway Music Co. & Rec'g Studios, 368 E. Pine. Zip: 72501. Tel: 793-3934. Pres. & Gen. Mgr.: Bill Slearly; Sales Mgr.: Martha Slearly.

Audio: Cassette, open reel.

FORT SMITH (Area Code 501)

Accent Corp., 2103 S. "H" St. Zip: 72901. Tel: 782-5051. Pres.: James L. Baldwin; VP: Roy J. Morris.

Audio: Open reel.

LITTLE ROCK (Area Code 501)

Jaggers Audio Prod's, 6720 Mabelvale Cut-Off. Zip: 72209. Tel: 565-2800. Owner & Pres.: S.J. Jaggers.

Audio: Cassette, open reel.

ARKANSAS
BEDFORD (Area Code 501)

Bedford Sound, 100 Bedford St. Zip: 72001. Tel:

821-9990. Pres.: Arthur Reynolds; Gen. Mgr.: Ted Reynolds; Sales Mgr.: John Knox.

Audio: B-tr., 8-tr. quadraphonic, cassette.

Cirtron Corp., 1701 S. State College Blvd. Zip: 92806. Los Angeles Tel: (213) 659-5950.

Pres.: Ed Gamson; Gen. Mgr.: Ray Allen; Div. VP Sales: Hal Vilde; Sales Mgr.: Bob Dunn.

Audio: B-tr., cassette, open reel.

Harry McCune Sound Serv. Inc., 1773 W. Lincoln, Bldg. I. Zip: 92801. Tel: 533-7650. Gen. Mgr.: Bruce Burns.

Home office: San Francisco, Calif.

Audio: Cassette, open reel.

Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel.

CAMPBELL (Area Code 408)

Audio/Tek Inc., 503-F Vandell Way. Zip: 95008.

Tel: 378-5568. Pres.: Robert W. Kratt.

Audio: B-tr., 8-tr. quadraphonic, cassette, open reel.

COSTA MESA (Area Code 714)

Audio Dynamics Ents. Inc., 1281 Logan St., Bldg. A. Zip: 92626. Tel: 549-2271. Pres.: Gene

Edwards; Gen. Mgr.: Frank Andres; Sales Mgr.: Fred Wallace.

Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

STUDIO EIGHT (Area Code 714)

Studio Eight, Bldg. VI, No. 106, 3001 Red Hill Ave. Zip: 92626. Tel: 979-0440. Pres.: R.B. Stanton; Gen. Mgr.: Erich von Brochter; Sales Mgr.: Jerry L. Higgins; Film Editor: Megan Waldron.

Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel.

WATERMARK INC. (Area Code 714)

Watermark Inc., 10700 Venture Blvd., North Hollywood 91604. Tel: 980-9490. Studio Mgr.: Lee Hansen; Chief Eng.: Pete Skye.

Audio: Open reel.

WHITNEY TAPE DUPLICATING (Area Code 714)

Whitney Tape Dupl.'s (div. of Whitney Rec'g Studio Inc.), 1305 W. Glenoaks Blvd., Glendale 91201. Tel: 245-0181. Pres. & Gen. Mgr.: Lorin J. Whitney.

Audio: Cassette, open reel.

MOUNTAIN VIEW (Area Code 415)

ta 2 (div. of Television Assoc. Inc.), 2410 Charleston Rd. Zip: 94043. Tel: 967-6040. Pres.: Edward C. Caristone; Sales Mgr.: Richard B. Switzer.

Video: 1" open reel, 1" cartridge, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

SACRAMENTO (Area Code 916)

Bill Rose Prod's Inc., 955 Venture Court. Zip: 95825. Tel: 929-9181. Pres. & Gen. & Sales Mgr.: Bill Rose.

Audio: Cassette, open reel.

Video: 1" open reel, 1" cartridge, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

SAN DIEGO (Area Code 714)

Studio West, 5042 Ruffner. Zip: 92111. Tel: 277-4714. Owner: LeRoy Carroll.

Audio: Cassette.

SAN FRANCISCO & BAY AREA (Area Code 415)

Accurate Sound Co., 114 Fifth Ave., Redwood City 94063. Tel: 365-2843. Owner: Ronald M. Newdell.

Branch: Euless, Tex.

Audio: Cassette.

AMPERE CORP. (Area Code 415)

Amperc Corp., 500 Rodier Dr., Glendale 91201. Tel: 240-5000.

Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.

Cadet Recs. Inc., 5810 S. Normandie Ave. Zip: 90044. Tel: 753-5121. Pres.: Jules Biheri; Tape & Cartridge Div. Mgr.: Donald B. Macmillan; Sales Mgr.: Donald Herrington.

Branch: Park Ridge, N.J.

Audio: B-tr., cassette.

Columbia Rec. Prod's, 6430 Sunset Blvd., Hollywood 90028. Tel: 466-2481. West Coast Sales Mgr.: Mike Coolidge. (Sales office only)

Plant: Terre Haute, Ind.

D A Kinds. Inc., 10845 Van Owen St., North Hollywood 91605. Tel: 843-8096. Pres.: Kent R. Duncan; Studio Mgr.: Kim Paladino; Chief Eng.: Carl Yenchar.

Audio: B-tr., cassette.

DISContinued Recs., 216 N. Rose St., Burbank 91505. Tel: 846-9192. Owner & Gen. Mgr.: Les Szarvas; Sales Mgr.: Brian Thompson.

Audio: Cassette, open reel.

E M C Corp., 7000 Santa Monica Blvd. Zip: 90038. Tel: 463-32B2. Gen. Mgr.: Jerome Greenfield; Sales Mgr.: Don Ciminielli.

Home office: St. Paul, Minn.

Audio: Cassette, open reel.

Gemini Rec'g. PO Box 8310, Universal City 91608. Tel: B51-3010. Owner: John Hickman; Gen. Mgr.: Bianca V. Blazo.

Audio: Open reel.

Kendun Recs., 619 S. Glenwood Pl., Burbank 91506. Tel: 843-8096. Pres.: Kent R. Duncan; Studio Mgr.: Kim Paladino; Chief Eng.: Carl Yenchar.

Audio: Cassette, open reel.

Kidder Recs. Prod's, 2612 Manhattans, Montrose 91202. Tel: 249-4844. Sales Mgr.: Alan Vawrin.

</div

TAPE SERVICES

• WATERBURY (Area Code 203)

Infodex Cassette Corp., 7 Cherry Ave. Zip: 06702. Tel: 757-9291. Branch: New York, N.Y. Audio: B-tr., cassette.

• WOODBRIDGE (Area Code 203)

Sound Concepts Inc., 30 Hazel Terr. Zip: 06525. Tel: 397-1363. Pres.: James E. Lush; VP & Sales Mgr.: Jeffrey P. Hedquist. Audio: Cassette, open reel.

DISTRICT OF COLUMBIA
• WASHINGTON (Area Code 202)

Kinotech Ltd., 1042 Wisconsin Ave. NW. Zip: 20007. Gen. Mgr.: Paul McKnight. Audio: Cassette, open reel.

Lion Rec'g Servs. Inc., 1905 Fairview Ave. NE. Zip: 20002. Tel: 832-7885. Pres.: Harold H. Lion. Audio: Cassette, open reel.

Sounds Reasonable Inc., 2000 P St. NW. Zip: 20036. Tel: B33-1976. Pres.: Edmund S. Barnett; Gen. Mgr.: Margaret Horn; Sales Mgr.: James Freeman. Audio: Cassette, open reel.

Sounds Reasonable Inc., 2000 P St. NW. Zip: 20036. Tel: B33-1976. Pres.: Edmund S. Barnett; Gen. Mgr.: Margaret Horn; Sales Mgr.: James Freeman. Audio: Cassette, open reel.

Sounds Reasonable Inc., 2000 P St. NW. Zip: 20036. Tel: B33-1976. Pres.: Edmund S. Barnett; Gen. Mgr.: Margaret Horn; Sales Mgr.: James Freeman. Audio: Cassette, open reel.

FLORIDA
• FORT LAUDERDALE (Area Code 305)

Cassettes Inc., 2512 SW Third Ave. Zip: 33315. Tel: 522-0222. Pres. & Sales Mgr.: Ray Franklin; Gen. Mgr.: Harry Crossett. Audio: B-tr., cassette, open reel.

• JACKSONVILLE (Area Code 904)

A A A (Foray) Studios - Prod's, 4384 McGirt Blvd. Zip: 32210. Tel: 388-1109. Owner & Gen. Mgr.: R.A. Campbell. Audio: B-tr., cassette, open reel.

Norm Vincent Sound Rec'g Studios Inc., 4551 Brown Ave. Zip: 32207. Tel: 396-2529. Pres. & Gen. Mgr.: Norman F. Vincent; Sales Mgr.: Bill Walter. Audio: Cassette, open reel.

• MIAMI METROPOLITAN AREA (Area Code 305)

Adrian Assoc. Inc., 6660 Biscayne Blvd. Zip: 33138. Tel: 757-1626. Pres.: Nadine H. Baker; Gen. Mgr.: Arnold Baker; Chief Eng.: Gene Sayet. Audio: B-tr., cassette.

Criteria Rec'g Studios Inc., 1755 NE 149 St., North Miami 33161. Tel: 947-5611. Pres.: Mack Emerman; Gen. Mgr.: Edie Murphy; Sales Mgr.: Margie Curry. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Satellite Film Inc., 4704 SW 75 Ave. Zip: 33155. Tel: 264-8860. Pres. & Sales Mgr.: Frederic S. Berney; Gen. Mgr.: Warren Berney. Audio: Cassette, open reel.

South Eastern Recs. Mfg. Corp., 4380 NW 128 St., Opa Locka 33054. Tel: 685-6211. Pres.: Matthew San Martin; Gen. Mgr.: Manuel Buigas; Sales Mgr.: Jose Serra. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Video City, 12100 NE 16 Ave. Zip: 33161. Tel: 895-6400. Pres.: George Gould; Sales Mgr.: Bert Saperstein. Video: 1" open reel, 1/4" U-matic.

• ORLANDO (Area Code 305)

Christian Dupl'ns Inc., 1710 Lee Rd. Zip: 32810. Tel: 299-7363. Pres.: R.B. Jack Turney; Exec. VP & Gen. Mgr.: Marilyn Kubik. Audio: Cassette.

Magnetic Corp., 770 W. Bay St., Winter Garden 32787. Tel: 656-4494. Pres.: John C. Lory; Gen. Mgr.: Jim Baker; Sales Mgr.: Bob Friedfeld. Audio: B-tr., cassette, open reel. Video: 1/4" U-matic.

• PLANTATION (Area Code 305)

Aries Int'l, 1380-D NW 65 Ave. Zip: 33313. Tel: 581-5426. Owner & Dir.: Ed Shaw; Gen. Mgr.: John Aiken. Audio: B-tr., cassette, open reel.

GEORGIA
• ATLANTA METROPOLITAN AREA (Area Code 404)

Ampex Corp., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: 451-7112. Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.

W. D. Bailey & Assocs., 32B7A LaVenture Dr., Chamblee 30341. Tel: 451-7048. Gen. Mgr.: William D. Bailey Jr. Home office: Clarence, N.Y. Mark Educational Rec'g's Inc. Audio: B-tr., cassette, open reel.

Cartridge Control Corp., 2091 Faulkner Rd. NE. Zip: 30324. Tel: 633-4577. Gen. & Sales Mgr.: Bill Evans. Audio: B-tr., cassette.

Cassette House, 5968 NW Peachtree Rd., Suite 102. Zip: 30340. Tel: 458-8649/B640. Owner: George Disney. Audio: Cassette.

Doppler Ent's, Inc., 417 Peachtree St. Zip: 30308. Tel: B73-6941. Pres.: Pete Caldwell. Audio: Open reel.

Project 70 Audio Servs., 1127 Spring St. NW. Zip: 30309. Tel: 874-5232/2638. Gen. & Sales Mgr.: Jerry L. Cannell. Audio: Cassette, open reel.

Recordex Corp., 1300 Booth Ave. Zip: 30318. Tel: 351-7062. Pres.: Mort Miller; VP & Gen. Mgr.: Tom Allen. Audio: Cassette, open reel.

ILLINOIS
• CHICAGO METROPOLITAN AREA (Area Code 312)

Ampex Corp., 2201 Lunt Ave., Elk Grove Village 60007. Tel: 593-6000. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Bell & Howell, Wilding Div./Video Systems, 2411 Howard St., Evanston 60202. Tel: 491-6800. VP: E. L. Walsh; Opsn. Mgr.: T. R. DeMaeyer; Account Supervisors: R. L. Yaseen, Peter F. Neulist. Video: 1/4" U-matic, 1/2" EIAJ open reel.

Boulevard Rec'g Studios Inc., 609 N. LaSalle St. Zip: 60610. Tel: 944-2752. Pres.: Hal Kaitchuck; Gen. Mgr.: Eleanor Kaitchuck. Audio: Cassette, open reel.

Columbia Rec. Prod's, 630 N. McClurg Court. Zip: 60611. Tel: 944-6000. Midwest Sales Mgr.: Dick Hutter. (Sales office only) Plant: Terre Haute, Ind.

Custom Audio Inc., 110 S. River Rd., Des Plaines 60016. Tel: 298-6680. Pres.: Paul Lutgens; Gen. Mgr.: Mike Jaffe. Audio: B-tr., cassette, open reel.

International Audio Inc., 2934 Malmo Dr., Arlington Heights 60005. Tel: 956-6030. Pres.: Dick Mally; Exec. VP & Gen. Mgr.: John Kozin; Sales Mgr.: Bill Brin. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

International Rec'g Corp., 1649 W. Evergreen. Zip: 80622. Tel: 227-2000. Pres.: Jerome V. Man; Gen. Mgr.: Bill Beyer; Sales Mgr.: L. March. Audio: Open reel.

Kiderian Recs. Prod's, 4926 W. Gunnison. Zip: 80630. Tel: 545-0861. Pres.: Raymond Peck; Gen. & Sales Mgr.: George Peck. Branch: Montrose (Los Angeles Metropolitan Area), Calif. Audio: B-tr., cassette.

Liberty Ltd., Box 537, 117 Rockland Rd. Zip: 60048. Tel: 362-4060 Pres.: Tom Izzo; Gen. Mgr.: Patrick McBride; Sales Mgr.: Ron Leslie. Audio: Cassette, open reel.

• MATTESON (Area Code 312)

A-K Sound Rec'g, PO Box 14. Zip: 60443. Tel: 747-5735. Owner & Studio Mgr.: Al Kitka; Chief Eng.: Chuck Ziska. Audio: Open reel.

• SPRINGFIELD (Area Code 217)

Dave Beatty Studios, 1414 S. Fifth. Zip: 62703. Tel: 525-1231. Owner: Dave Beatty; Studio Mgr. & Chief Eng.: Bill Beatty. Audio: Cassette.

Flynn Ltd., Box 537, 117 Rockland Rd. Zip: 60048. Tel: 362-4060 Pres.: Tom Izzo; Gen. Mgr.: Patrick McBride; Sales Mgr.: Ron Leslie. Audio: Cassette, open reel.

Imperial Int'l Learning Corp., PO Box 54B, Rt. 45 S. Zip: 60901. Tel: 933-7735. Pres.: Spencer A. Barnard; Sales Mgr.: G. T. Seales; Sec'y-Treas: F. R. Ringfelt. Branch: Glenview (Chicago Metropolitan Area), Ill. Media Five. Audio: Cassette, open reel.

Media Five, 1127 Spring St. NW. Zip: 30309. Tel: 874-5232/2638. Gen. & Sales Mgr.: Jerry L. Cannell. Audio: Cassette, open reel.

Midwest Sales Mgr.: Dick Hutter. (Sales office only) Plant: Terre Haute, Ind.

Universal Rec'g Corp./Audio Finishers Inc., 46 E. Walton St. Zip: 60611. Tel: 642-6465. Pres.: Murray Allen; Studio Mgr.: John Brix; Chief Eng.: Doug Brand. Audio: Cassette, open reel.

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Universal Rec'g Corp./Audio Finishers Inc., 46 E

TAPE SERVICES

Magnetic Video Corp., 24380 Indoplex Circle, Farmington Hills 48024. Tel: 477-6066. Pres.: Andre A. Blay; Gen. Mgr.: Al Eicher; Sales Mgr.: Bob Vandegrift. Audio: B-tr., B-tr. quadraphonic, cassette, open reel. Video: 2" broadcast open reel, 1" open reel, 1/4" U-matic, 1/2" EIAJ open reel.

Pioneer Rec'g Studio Inc., 20014 James Couzens Hwy. Zip: 48233. Tel: 341-5868. Pres. & Gen. Mgr.: Gary A. Rubin; Sales Mgr.: Bob Meloche. Audio: Cassette, open reel.

Sound Patterns DXM, 38180 Grand River, Farmington 48024. Tel: 477-6444. Pres.: Dan Dallas. Audio: Cassette. Video: 1" open reel, 1/4" U-matic.

Video Group Inc., 77 W. Canfield, Zip: 48201. Tel: 833-6420. Pres.: Sidney A. Lutz; Gen. Mgr.: John C. Fallon; Sales Mgr.: Jake Tauber. Video: 1" open reel, 1/4" U-matic, 1/2" EIAJ open reel.

• **LANSING AREA (Area Code 517)**

Lansing Sound Studios Inc., 1566 Snyder Rd., East Lansing 48823. Tel: 351-6555. Owner & Studio Mgr.: Bob Baldor; Chief Eng.: Steve Harvath. Audio: Cassette, open reel.

• **LIVONIA (Area Code 313)**

Sicom Electronics Corp., 33026 Capitol, Zip: 48150. Tel: 261-8650. Pres.: D. D. Merry; VP Sales: S. R. Wagler. Audio: B-tr., B-tr. quadraphonic, cassette.

• **TROY (Area Code 313)**

Magna Sonic Inc., 1231 Wheaton. Zip: 48084. Tel: 689-6167. Pres. & Sales Mgr.: Ray Czarnek; VP & Gen. Mgr.: Bill Goguen. Audio: B-tr., cassette.

MINNESOTA

• **MINNEAPOLIS-ST. PAUL AREA (Area Code 612)**

A S I (Audiotek Systems Inc.), 711 W. Broadway, Minneapolis 55411. Tel: 521-7631. Pres.:

Dan R. Holmes; Gen. Mgr.: J. M. Miller; Sales Mgr.: Wes Hayne. Audio: Cassette, open reel.

Bethany Fellowship Inc., 6820 Auto Club Rd., Minneapolis 55438. Tel: 944-2121. Gen. Mgr.: David Lovestrand; Sales Mgr.: Terry Frazerhurst. Audio: Cassette.

Communication Arts Inc., 2526 27 Ave. S., Minneapolis 55406. Tel: 721-5357. Pres. & Sales Mgr.: Roger F. Kletz; Gen. Mgr.: Kathleen Dale. Video: 1" open reel, 1/4" U-matic.

E M C Corp., 180 E. Sixth St., St. Paul 55101. Tel: 227-7366. Pres.: David E. Feinberg; Sales Mgr.: Richard T. Stevens. Branch: Los Angeles, Calif. Audio: Cassette, open reel.

Mete-Com Inc., 707 W. Broadway, Minneapolis 55411. Tel: 588-2781. Pres. & Mktg. Dir.: James I. McCann; Sales Mgr.: Phillip T. Lavin. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

MISSOURI

• **KANSAS CITY (Area Code 816)**

Warren C. Moore & Assoc., 1101 W. BB Terr. Zip: 64114. Tel: 333-7654. Owner: W. C. Moore. Audio: Cassette.

Stage 3 Sound Prod's Inc., 12 E. 39 St. Zip: 64111. Tel: 531-1375. Pres.: Don Warnock; Gen. Mgr.: Clara Warnock. Audio: Cassette, open reel.

• **ST. LOUIS (Area Code 314)**

Don Fette Rec'g Studios, 11618 Olive Blvd., Creve Coeur 63141. Tel: 567-5793. Owner: Don Fette; Studio Mgr. & Chief Eng.: Rich Riehl. Audio: B-tr., cassette, open reel.

Technisonic Studios Inc., 1201 S. Brentwood Blvd. Zip: 63117. Tel: 727-1055. Pres.: Charles Harrison; VP & Gen. Mgr.: Edward H. Canter. Audio: Cassette, open reel.

• **SPRINGFIELD (Area Code 417)**

American Artists Inc., 1763 E. Elm. Zip: 65B02. Tel: 862-1768. Pres. & Gen. Mgr.: Joseph H. Higgins. Audio: B-tr., cassette.

NEBRASKA

• **LINCOLN (Area Code 402)**

Lenco Co. Inc., 3900 N. 68 St. Zip: 68507. Tel: 464-748B. Pres.: Don Leonhardt; Gen. Mgr.: Daryl O. Chapelle; Sales Mgr.: Jan Young. Audio: Cassette.

NEW JERSEY

• **BLOOMFIELD (Area Code 201)**

Peerless Vid-Tronic Corp., 60 West St. Zip: 07003. Tel: 429-8600. Pres.: Herbert J. Ravis; Sales Mgr.: Gerry Geller. Audio: B-tr., B-tr. quadraphonic, cassette.

• **CAMDEN (Area Code 609)**

Recorded Publ's Labs (div. of Recorded Publ's Mfg. Co. Inc.), 1136 State St. Zip: 08105. Tel: 963-3000. Philadelphia Tel: (215) 922-8558. Pres.: Edward J. Goodman; VP Ops.: David H. Goodman; Gen. Mgr.: Ernest W. Merker; Sales Mgr.: Pat Landen. Branch: New York, N.Y. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• **ENGLEWOOD (Area Code 201)**

Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave. Zip: 07631. Tel: B71-3000. Pres.: Alexander Magocsi Jr.; Gen. Mgr.: Joan Irving; Sales Mgr.: John DePascale. Audio: B-tr., B-tr. quadraphonic, cassette, open reel.

• **HACKENSACK (Area Code 201)**

Amplex Corp., 75 Commerce Rd. Zip: 07601. Tel: 489-7400. Plant: Elk Grove Village (Chicago Metropolitan Area), Ill.

• **LEONIA (Area Code 201)**

S/T Videocassette Dupl'g Corp., 500 Willow Tree Rd. Zip: 07605. Tel: 947-6450. Pres.: Alfred Markim; Gen. Mgr.: William B. Follett; Sales Mgr.: Herb Winawer. Branch: New York, N.Y.; Teletronics Int'l Inc. Video: 1" open reel, 1/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

• **LIVINGSTON (Area Code 201)**

Linear Sound Rec'g Co., 13 Birchwood Dr. Zip: 07039. Tel: 992-5480. Studio Mgr.: Mike Kroll; Chief Eng.: Steven Denholz. Audio: B-tr., cassette.

• **MAPLE SHADE (Area Code 609)**

A M P Rec'gs (div. of IPI), 307 W. Main St. Zip: 08052. Tel: 667-1667. Pres.: Donald R. Marsh; Prod'n Mgr.: Gerald Tyson. Audio: B-tr., cassette.

• **MONTVALE (Area Code 201)**

Philips VCR Dupl'g Center, 1 Philips Pkwy. Zip: 07645. Tel: 391-1000. Video: 1/2" Philips VCR.

• **NEWARK (Area Code 201)**

Ranger Magnetics, 1189 McCarter Hwy. Zip: 07104. Tel: 481-4111. Pres.: Charles Futter; VP Mktg.: Royce Richard; Sales Mgr.: Fred Delta Vale. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• **OCEAN (Area Code 201)**

Sound-Arts Co. Inc., 5 Cindy Ln. Zip: 07712. Tel: 493-8666. Studio Mgr.: Frank Gspann. Audio: Cassette, open reel.

• **PARK RIDGE (Area Code 201)**

Cadet Recs. Inc., PO Box 176. Zip: 07656. Tel: 391-3676. NYC Tel: (212) 349-3900. Gen. Mgr.: R. Herrington. Home office: Los Angeles, Calif. Audio: B-tr.

• **PENNSAUKEN (Area Code 609)**

Cassette Servs. Inc., 7015 Westfield Ave. Zip: 08110. Tel: 663-3599. Pres.: Gordon R. Grant. Audio: B-tr., cassette. Video: 1/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Tape Servs. Inc., 7015 Westfield Ave. Zip: 08110. Tel: 665-3323. Pres.: William F. Mulcahy; Sales Mgr.: Michael T. Mulcahy. Audio: B-tr., cassette.

• **RIDGEFIELD (Area Code 201)**

Audio Inds. Inc., Broad & Linden Aves. Zip: 07657. Tel: 945-4545. Pres.: Michael S. Thaler. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• **RIDGEFIELD PARK (Area Code 201)**

American Tepe Corp., 11 Teaneck Rd. Zip: 07660. Tel: 641-5202; NYC Tel: (212) 765-1820. Pres.: Donald H. Gabor; Sales Mgr.: George Kurtz. Audio: B-tr.

• **SCOTCH PLAINS (Area Code 201)**

H M R Prod's Inc., 574 West Court. Zip: 07076. Tel: BB9-1767. Pres.: Lillian M. Rendel; Gen. & Sales Mgr.: Harry M. Rendel. Audio: Cassette.

• **WEST CALDWELL (Area Code 201)**

National Tepe Serv. Inc. (div. of RKO General Inc.), 3 Fairfield Crescent. Zip: 07060. Tel: 575-8484. Pres.: Hugh Wallace; Mfg. Mgr.: Pete Crowe; Gen. Sales Mgr.: Lee Gray. (Also see RKO Sound Studios, New York, N.Y.) Audio: Cassette, open reel.

• **WEST ORANGE (Area Code 201)**

House of Music, 55 Crystal Ave. Zip: 07052. Tel: 736-3062. Studio Mgrs.: C. Conrad, S. Galafas; Chief Eng.: Jeff Kawalek. Audio: B-tr., cassette, open reel.

• **CLARENCE (Area Code 716)**

Mark Educational Rec'gs Inc., 10815 Bodine Rd. Zip: 14013. Tel: 759-2600. Pres.: Vincent S. Moretti. Branch: Chamblee (Atlanta Metropolitan Area), Ga. W. D. Bailey & Assoc. Audio: B-tr., cassette, open reel.

• **FARMINGDALE, L.I. (Area Code 516)**

Carrollway Tape Dupl'g Inc., 27 Heisner Court. Zip: 11735. Tel: 420-9444. Pres.: Frank J. Carroll; Sales Mgr.: Catherine Garbarino. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

• **GARDEN CITY, L.I. (Area Code 516)**

T D K Electronics Corp., 755 Eastgate Blvd. Zip: 11530. Tel: 746-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Sales Mgr.: Bud Berger.

Branches: Irvine, Calif.; Chicago, Ill.

Audio: B-tr., cassette, open reel.

Video: 1/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

• **GLOVERSVILLE (Area Code 518)**

M C A Dist'g. Rt. 30A. Zip: 12078. Tel: 725-0604. Plant Mgr.: R. F. Glithero; Office Mgr.: Howard McGrath.

Home office: Universal City (Los Angeles Metropolitan Area), Calif.

Audio: B-tr., cassette.

• **HAUPPAUGE, L.I. (Area Code 516)**

Allison Audio Prods. Inc., 1290 Motor Pkwy. Zip: 11787. Tel: 234-2010. Pres.: Louis Ligator; Gen. Mgr.: Rainer Zopfy; Sales Mgr.: Abe Chayet.

Audio: B-tr., B-tr. quadraphonic, cassette.

• **HUNTINGTON STATION, L.I. (Area Code 516)**

Shelley Prods. Ltd., 220 Broadway. Zip: 11746. Tel: 623-7090. Pres. & Gen. Mgr.: C. F. Galehouse; Sales Mgr.: Mack Wolfson.

Audio: Cassette.

• **MAMARONECK (Area Code 914)**

Cine Magnetics Inc., 606 Halstead Ave. Zip: 10536. Tel: 698-7058. Pres.: Fred Burke. Branch: Rye, N.Y.; Cine Magnetics Audio. Audio: B-tr., cassette, open reel.

• **MASSENA (Area Code 315)**

Michele Audio Corp., Box 566, Andrew Street Rd. Zip: 13662. Tel: 769-2448. Pres.: Ginette Cormier; Gen. Mgr.: Jack Daniels; Sales Mgr.: Harold Friedman.

Int'l branch: Canada. Audio: B-tr., B-tr. quadraphonic, cassette.

• **MOUNT VERNON (Area Code 914)**

Sentry Inds. Inc., 221 N. MacQuesten Pkwy. Zip: 10550. Tel: 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen; Sales Mgr.: Norman Marshak.

Audio: B-tr., cassette.

• **NEW YORK METROPOLITAN AREA (Area Code 212)**

A & B Dupl'rs Ltd. (sub. of Viewlex Inc.), 635 W. 55 St. Zip: 10019. Tel: 286-2780. Gen. Mgr.: Bill Nightingale. Nat'l sales office: Viewlex Custom Servs., B10 Seventh Ave. Zip: 10019. Tel: 581-5641. Pres.: Andrew Gelef; VP: Richard H. Burkett.

Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Adwar Video Corp., 100 Fifth Ave. Zip: 10011. Tel: 691-0976. Pres.: Samuel Adwar; Gen. Mgr.: Howard Mandel; Sales Mgr.: Richard Roth.

Video: 1" open reel, 1/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.

American Pictronic Corp., 333 W. 52 St. Zip: 10019. Tel: 489-8060. Pres.: Milton Schwarz; Sales Mgr.: Vincent Rendine.

Video: 1" open reel, 1" cartridge, 1/4" U-matic, 1/2" cassette.

Forum III Films Inc., 230 Park Ave. Zip: 10017. Tel: 889-7915. Pres.: Hy Goldman. Video: 1/4" U-matic.

G B C Closed Circuit TV Corp., 74 Fifth Ave. Zip: 10011. Tel: 989-4433.

Video: 1" open reel, 1" cartridge, 1/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.

Infodex Cassette Corp., 60 E. 42 St., Rm. 961. Zip: 10017. Tel: 986-2051.

Home office: Waterbury, Conn.

Audio: B-tr., cassette.

Intercontinental Televideo Inc., 10 W. 66 St., Suite 23-A. Zip: 10023. Tel: 595-9454. Pres.: G. Citron.

Video: 1/4" U-matic, 1/2" Philips.

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TAPE SERVICES

National Rec'g Studios, 730 Fifth Ave. Zip: 10019. Tel: 757-6440. Pres.: Harold Lustig; Gen. Mgr.: William Dalesandro; Client Servs. Dir.: Sandra Goldfarb. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic. Video: 2" broadcast, 1" open reel, 1" cartridge, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.

National Video Center, see National Rec'g Studios. Plaza Sound Studios, 55 W. 50 St. Zip: 10020. Tel: 757-6111. Owner & Studio Mgr.: Gregory W. Raffa; Chief Eng.: W.W. Blair. Audio: Cassette, open reel.

Professional Video Servs., 13 E. 47 St. Zip: 10017. Tel: 759-2515. Pres.: Richard Namm; Gen. Mgr.: Alan Namm. Video: 3/4" U-matic, 1/2" EIAJ open reel.

RCA Rec's, 110 W. 44 St. Zip: 10036. Tel: 598-5900. (Sales office only) Plant: Indianapolis, Ind.

RKO Sound Studios (div. of RKO General Inc.), 1440 Broadway. Zip: 10018. Tel: 764-6603. Pres.: Hugh Wallace; Gen. Sales Mgr.: Lee Gray. (Sales office only—see National Tape Serv. Inc., West Caldwell, N.J.)

Recorded Publ's Labs. (div. of Recorded Publ's Mfg. Co. Inc.), 2 Penn Plaza, Suite 1500. Zip: 10001. Tel: 868-3115. Gen. Mgr.: David H. Goodman. Sales Mgr.: Pat Landon. Home office: Camden, N.J.

Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Reeves/Teletape Corp., 708 Third Ave. Zip: 10017. Tel: 573-8600. Pres.: Richard E. Riedel; Exec. VP: John J. Natale; VP & Dir.: Hazard E. Reeves Jr.; VP Mktg. & Sales: James R. Harter. Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel.

Regent Sound Studios, 25 W. 56 St. Zip: 10019. Tel: 245-2630. Owner: Robert Liffin; Studio Mgr.: Carol Benjamin; Chief Eng.: Vince McGary. Audio: Cassette, open reel.

Reliance Audio Visual Corp., 619 W. 54 St. Zip: 10019. Tel: 586-0435. Pres.: S. Sanford Schlitt; Gen. & Sales Mgr.: Charles Spataro. Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel.

Richmond Rec'g Corp., 75 Rockefeller Plaza. Zip: 10020. Tel: 489-6370. Pres.: H.W. Hainick; Exec. VP: Hugh Landy; Sales Mgr.: David Grant. Plant: Richmond, Ind.; Dubbings Electronics. Sales office: Hollywood (Los Angeles Metropolitan Area), Calif., PRC Rec'g Co.

Romber Prod's Corp. (sub. of Du Art Film Labs. Inc.), 245 W. 55 St. Zip: 10019. Tel: 757-3681. Pres.: Richard Marcus; Mktg. Dir.: Bruce Oyen. Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Sadler Rec'g, 120 W. 44 St. Zip: 10036. Tel: 575-0295. Owner & Studio Mgr.: John Sadler; Chief Eng.: M.J. Michman. Audio: Cassette, open reel.

Simtek Communications Inc., 2061 Broadway. Zip: 10023. Tel: 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Ray Fournier. Audio: B-tr., cassette, open reel.

Syntonic Research Inc., 175 Fifth Ave. Zip: 10010. Tel: 243-5434. Pres.: I.S. Teitel; Gen. Mgr.: M. Crown; Sales Mgr.: Michael Kron. Audio: B-tr., open reel, open reel quadraphonic.

Video: 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/2" EIAJ CV, 1/2" Panasonic 8000.

T-V-R Inc., 556 W. 54 St. Zip: 10019. Tel: 541-4030. Pres.: Nelson Barrington; Mgr.: James C. Mahoney. Video: 2" Broadcast, 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Teletronics Int'l Inc., 220 E. 51 St. Zip: 10022. Tel: 758-1750. Gen. Mgr.: Will Roth; Sales Mgr.: Dan Rosen. Home office: Leonia, N.J., S/T Videocassette Dupl'g Corp. Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

J-S Tape Inds. Inc., 91 Fifth Ave. Zip: 10003. Tel: 255-9152. Pres.: Larry Sikora. Audio: B-tr., B-tr. quadraphonic.

Viewlex Custom Servs., 810 Seventh Ave. Zip: 10019. Tel: 581-5641. Pres.: Andrew Gelef; VP: Richard H. Burkett. (Nat'l sales office) Plant: Los Angeles, Calif., Viewlex-Monarch Tape Dupl'g.

Visual Information Systems, 15 Columbus Circle. Zip: 10023. Tel: 541-8080. Video: All formats.

• PORT CHESTER (Area Code 914)

Associated Audio Servs. Inc., 14-16 Willett Ave. Zip: 10573. Tel: 937-5129/5411. Pres.: Robert L. Piselli; Gen. Mgr.: Allan C. Johnson. Audio: Cassette, open reel.

• RYE (Area Code 914)

Cine Magnetics Audio, Nursery Ln. Zip: 10580. Tel: 698-0868. Gen. Mgr.: L.J. Spring Jr. Home office: Mamaroneck, N.Y., Cine Magnetics Inc. Audio: B-tr., cassette, open reel.

Preferred Sounds Inc., Nursery Ln. Zip: 10580. Tel: 967-7701. Pres.: Mal Schwartz; Gen. Mgr.: Jerry H. McPherson; Sales Mgr.: Sid Dicker. Audio: B-tr., B-tr. quadraphonic, cassette, open reel.

• UTICA (Area Code 315)

Oneida Video Audio Tape Cassette Corp., 760 Blasdene St. Zip: 13501. Tel: 735-6187. Pres.: Stanley Markowski; Gen. Mgr.: Joyce Markowski; Sales Mgr.: Mike Cristalli. Audio: Cassette.

• YONKERS (Area Code 914)

Video Software & Prod'n Center Inc., 165 Tuckahoe Rd. Zip: 10710. Tel: 423-4400. Pres.: Stanley Rosenberg; Exec. VP: Ken Wise; VP Mktg./Prod'n: Robert Ahrens. Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

NORTH CAROLINA

• CHARLOTTE (Area Code 704)

Arthur Smith Studios, 5457 Old Monroe Rd. Zip: 28211. Tel: 536-0424. Pres.: Arthur Smith; Bus. Mgr.: Vince Miller. Audio: Open reel.

OHIO

• CINCINNATI (Area Code 513)

AudioCraft Rec'g Co., 915 W. Eighth St. Zip: 45203. Tel: 241-4304. Pres. & Gen. Mgr.: Earl T. Herzog Jr. Audio: B-tr., cassette, open reel. Video: 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Queen City Album Inc., 2832 Spring Grove Ave. Zip: 45225. Tel: 681-8400. Pres.: Edward R. Bosken; Gen. Mgr.: Ken Martin; Sales Mgr.: Joe Sluder. Audio: B-tr., open reel.

Rite Rec. Prod's Inc., 9745 Lockland Rd. Zip: 45215. Tel: 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowery; Sales Mgr.: Philip Burkhardt. Audio: B-tr., B-tr. quadraphonic cassette, open reel, open reel quadraphonic.

• CLEVELAND (Area Code 216)

Boddie Rec. Mfg. & Rec'g Inc., 12202 Union Ave. Zip: 44105. Tel: 752-3440. Pres. & Gen. Mgr.: Thomas R. Boddie; Sales Mgr.: Dennis R. Boddie. Audio: Cassette, open reel.

Nashville North Rec'g, 5725 Brookpark Rd. Zip: 44129. Tel: 749-1626. Owners: Don Mitchell Jr., Gary Bluhm, John Dolacko. Audio: Cassette, open reel.

Qualitapes Inc., Terminal Tower, Zip: 44113. Tel: 241-0900. Pres.: C.K. Patrick; VP & Gen. & Sales Mgr.: Robert Conrad. Audio: Open reel, open reel quadraphonic (matrix only).

• COLUMBUS (Area Code 614)

Kingsmill Rec'g Studio, 1033 Kingsmill Pkwy. Zip: 43229. Tel: 846-4494. Studio Mgr.: Don H. Spangler; Chief Eng.: Mark Spangler. Audio: B-tr., cassette, open reel.

Magnetic Studios, 4784 N. High St. Zip: 43214. Tel: 262-8607. Pres.: Nils Lindquest; Gen. Mgr.: Dick Huntsberger. Audio: Cassette, open reel.

Musi-Lo Inc., 780 Oakland Park Ave. Zip: 43224. Tel: 267-3133. Owners: John W. Hull, Boyd P. Niederlander. Audio: Cassette, open reel. Video: 1/2" EIAJ open reel.

• DAYTON (Area Code 513)

Film Assocs. Inc., 4600 S. Dixie Hwy. Zip: 45439. Tel: 293-2164. Pres.: E. Raymond Arn. Audio: Cassette, open reel.

Video: 1/2" EIAJ open reel.

• OKLAHOMA CITY (Area Code 405)

Oklart Inc., 1 NE Seventh St. Zip: 73103. Tel: 236-5946. Pres.: Mickey Sherman; Gen. Mgr.: Joey Nichols; Sales Mgr.: Randy Sherman. Audio: B-tr., cassette, open reel.

• TULSA (Area Code 918)

International Teaching Tapes, 4235 S. Memorial. Zip: 74145. Tel: 622-5288. Audio Mgr.: Sonny Gray. Audio: Cassette, open reel.

• YOUNGSTOWN (Area Code 216)

United Audio Rec'g Studio, 2323 Glenwood Ave. Zip: 44511. Tel: 783-1277. Pres.: William Warner; Gen. Mgr.: Larry Elder; Sales Mgr.: Jack Shaffer. Audio: B-tr., cassette, open reel, open reel quadraphonic.

• OKLAHOMA (Area Code 405)

OKart Inc., 1 NE Seventh St. Zip: 73103. Tel: 236-5946. Pres.: Mickey Sherman; Gen. Mgr.: Joey Nichols; Sales Mgr.: Randy Sherman. Audio: B-tr., cassette, open reel.

• PHILADELPHIA (Area Code 215)

Air-Tone Sound & Rec'g Co., 2330 Market St. Zip: 19103. Tel: 563-8388. Pres.: Eugene Hessel. Audio: Cassette, open reel.

Diskmakers Inc., 925 N. Third St. Zip: 19123. Tel: 627-2277. Pres.: Morris Ballen; VP: Larry Ballen. Audio: B-tr., cassette.

MarketDyne Int'l, 1600 Arch St. Zip: 19101. Tel: 241-2778. Pres.: Ken Ford; Gen. Mgr.: Ron Brown; Sales Mgr.: Mike Grimes. Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

• PITTSBURGH (Area Code 412)

Audio Innovators Inc., 216 Blvd. of the Allies. Zip: 15222. Tel: 391-6220. Pres. & Gen. Mgr.: Norman J. Cleary; Ops. Mgr.: Martha J. Wilson. Audio: Cassette, open reel.

Telephone Prod'n Center Inc., 445 Melwood St. Zip: 15213. Tel: 682-2300. Pres.: Richard L. Clouser; Gen. Mgr.: John R. Phillips; Mktg. Dir.: Larry O. Garrett. Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel.

• MEMPHIS (Area Code 901)

Shoe Prod'n Inc., PO Box 12025, 485 N. Hollywood. Zip: 38112. Tel: 458-4496. Pres. & Studio Mgr.: Warren E. Wagner; Chief Eng.: Andy Black. Audio: Cassette, open reel.

• NASHVILLE (Area Code 615)

Columbia Rec. Prod's, 804 16 Ave. S. Zip: 37203. Tel: 259-2560. Account Exec.: Jerry Parkins. (Sales office only) Plant: Terre Haute, Ind. Globe Rec'g Studio Inc., 1313 Dickerson Rd. Zip: 37207. Tel: 226-0811. Pres. & Gen. Mgr.: Jim Maxwell. Audio: Cassette, open reel.

Nashville Int'l Corp., 1006 17 Ave. S. Zip: 37212. Tel: 254-1049. Pres. & Gen. Mgr.: Reggie M. Churchwell; Sales Mgr.: Ron Coates. Audio: B-tr., B-tr. quadraphonic, cassette, open reel.

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TAPE / AUDIO VIDEO MARKET SOURCEBOOK

TAPE SUPPLIES

**Empty Cartridge,
Cassette & Reel
Manufacturers**

6

A/V Peragan, see Universal Tape Corp., Inc.

A-V Tape Sales Corp., 580 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 569-7000. Pres.: A.F. Eto; Sales Mgr.: V.J. Carabello. Audio: B-tr., cassette. Brand name: AVTape.

Akai American Ltd., 2139 E. Del Amo Blvd., Compton, Calif. 90220. Tel: (213) 537-3880. Video: Open reel.

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-3887. Branches: Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—Elk Grove Village, Ill., 2201 Lunt Ave. Zip: 60007. Tel: (312) 593-6000—Bethesda, Md., 10215 Fernwad Rd. Zip: 20034. Tel: (301) 530-8800—Hackensack, N.J., 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 537-5100. Audio: B-tr., cassette, open reel. Brand name: Ampex.

Ampro Ltd., 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 683-7786. Cable: TAPPEXXON. Telex: 425233. Gen. Mgr.: Manuel Kopelman; VP Sales: Claude Gentil. Audio: B-tr., cassette. Brand name: Ampro, Omega.

Athenia Inds., Inc., 90 Brighton Rd., Clifton, N.J. 07012. Tel: (201) 471-8044. Pres. & Gen. & Sales Mgr.: Charles Beres Jr. Audio: Norelco style cassette boxes. Brand name: Athenia Inds.

Audio Dynamic Ents. Inc., 1281 Logan St., Bldg. A, Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards; Gen. Mgr.: Frank Andres; Sales Mgr.: Fred Wallace. Audio: B-tr., cassette.

Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 532-2950. Chm. & Pres.: John J. Kane; Sr. VP Int'l.: Peter Hughes; Sr. VP Finance: Lee Lockard; Sr. VP Mfg.: Mort Jacobson; Sr. VP Sales: Jim O'Keefe. Branches: Irvine, Calif., 2602 Michelson Dr. Zip: 92664. Tel: (714) 833-0026—Indianapolis, Ind., 6800 E. 30 St. Tel: (317) 546-4991—New York, N.Y., 2 Penn Plaza. Zip: 10001. Tel: (212) 594-9400. Int'l branches: Canada, Mexico. Audio: Cassette.

Audiomatic Corp., 1298 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole. Audio: B-tr., B-tr. quadraphonic, cassette, open reel, open reel quadraphonic.

Audio-Tek Inc., 503-F Vandell Way, Campbell, Calif. 95008. Tel: (408) 378-5586. Pres.: Robert W. Kratt. Audio: 8-tr., cassette, plastic reels; paper & plastic boxes.

Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501, Suitland, Md. 20702. Tel: (301) 568-5836. Pres. & Sales Mgr.: Edward P. Helvey Jr.; Gen. Mgr.: John Caughman. Audio: Cassettes, reels, cassette boxes. Brand name: Data Pak, Loranger.

AudioVox Corp., see Data Packaging Corp.

Avco Inc. (sub. of Gates Rubber Co.), 69 Hwy. & Curran Rd., Excelsior Springs, Mo. 64024. Tel: (816) 637-2114, 781-6050. Pres.: Ralph Haberstock; Gen. Mgr.: Kenneth Douglas; Sales Mgr.: Robert Adams; Cartridge Prod. Mgr.: Don A. Birkeness. Audio: 8-tr. Brand name: Lear Jet.

AVTape, see A-V Tape Sales Corp.

B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: Guenther Grochla; Sales Mgr.: R. Blanck; Mkt. Planning Mgr.: Richard Delessio. Branches: Los Angeles, Calif., 2140 W. Olympic Blvd., Suite 440. Zip: 90006. Tel: (213) 386-7023—Melrose Park, Ill., 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618—Clifton, N.J., 460 Colfax Ave. Zip: 07013. Tel: (201) 473-8424—Dallas, Tex., 2520 Electronic Ln., Suite 801. Zip: 75220. Tel: (214) 358-1494. Audio: Open reel. Brand name: BASF.

Burlington Audio Tapes Inc., 2903 Long Beach Rd., OceanSide, N.Y. 11572. Tel: (516) 764-3792. Pres.: Ruth Schwartz; VP & Gen. & Sales Mgr.: Rudy Schwartz. Audio: Cassette, open reel. Brand name: Shannon.

C I M Inc., 1132 N. Magnolia, Anaheim, Calif. 92801. Tel: (714) 821-9990. Pres.: Arthur Reynolds; Gen. Mgr.: Ted Reynolds; Sales Mgr.: John Knox. (Dist. by Entertainment Business Servs.) Audio: 8-tr., cassette, open reel.

C I / Supercart, see Cambridge Inds. Corp.

Cedet Recs. Inc., 5810 S. Normandie Ave., Los Angeles, Calif. 90044. Tel: (213) 753-5121. Pres.: Jules Bihari; Tape & Cartridge Div. Mgr.: Donald B. Macmillan; Sales Mgr.: Robert Herrington. Branch: Park Ridge, N.J., P.O. Box 176. Zip: 07656. Tel: (201) 391-3676; NYC Tel: (212) 349-3900. Gen. Mgr.: R. Herrington. Audio: 8-tr.

Capitol Magnetic Prods. (div. of Capitol Recs. Inc.), 1750 N. Vine St., Los Angeles, Calif. 90028. Tel: (213) 462-6258. Exec. VP & Chief Operating Officer: A.P. Cunha; Consumer Prods. Mktg. Mgr.: H.B. Jackson; Adv. Dir.: John M. Ricci. Sales offices: Los Angeles, Calif., 3117 San Fernando Rd. Zip: 90065. Tel: (213) 255-5103—Atlanta, Ga., 1670 NE Freeway Access Rd. Zip: 30329. Tel: (404) 321-5441—Niles, Ill., 6401 Gross Point Rd. Zip: 60648. Tel: (312) 647-8338—Germantown, Md., Century XXI, 20030 Century Blvd. Zip: 29767. Tel: (301) 428-0795—Dedham, Mass., 235 Elm St. Zip: 02026. Tel: (617) 329-5777—Madison Heights, Mich., 550 E. Mandoline St. Zip: 48071. Tel: (313) 583-9600—New York, N.Y., 1370 Ave. of the Americas. Zip: 10019. Tel: (212) 575-7470—

Cleveland, Ohio, 7777 Exchange St. Zip: 44125. Tel: (216) 524-8940—Dallas, Tex., 6730 Oakbrook Blvd. Zip: 75235. Tel: (214) 638-0784. Audio: 8-tr.

Cartridge Inds. Corp., PO Box 186, 411 Kansas City Ave., Excelsior Springs, Mo. 64024. Tel: (816) 637-6011. Pres. & Gen. & Sales Mgr.: Terry D. Vogler. Audio: 8-tr. Brand name: CI / Supercart.

Century Cassette Corp., 9301 Wilshire Blvd., Beverly Hills, Calif. 90210. Tel: (213) 274-8943. Pres.: Peter H. Stanton; VP: Paula Nelson. Audio: Cassette. Brand name: Century Cassettes.

Certron Corp., 1701 S. State College Blvd., Anaheim, Calif. 92806. Los Angeles Tel: (213) 659-5950. Pres.: Ed Garrison; Gen. Mgr.: Ray Allen; Div. VP Sales: Hal Wilde; Sales Mgr.: Bob Dunn. Audio: 8-tr., cassette.

Cotton Cassette Corp., 340A W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 824-1454. Owners: John Chan, Jack Russell. (Distributor for Jechan Corp. / Spectrotape Corp.)

Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-5432. Pres.: Arthur Taylor; Sales, Mktg. & Admin. Dir.: Glenn A. Hart; Eastern Reg'l Mgr.: Gary Schwartz; Nat'l Consumer Sales Dir.: Ted Cohen; Prof. Sales Mgr.: Jerry Brobaugh; Int'l Sales Mgr.: Peter Landskroener. Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 466-2481. Western Reg'l Mgr.: Bob Morrison. Audio: 8-tr., cassette. Brand name: Columbia, Soundcraft.

Compact Cassette, see Page Inds. Inc.

Concord Communications Systems, 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960. Video: Cartridge, open reel.

Creative Packaging Co. (div. of Eli Lilly & Co.), PO Box 444. Zip: 46206; 730 S. Alabama St., Indianapolis, Ind. 46234. Tel: (317) 261-2287. Pres.: A.M. McVie; VP Mktg.: T.J. Beasley; Mktg. Communications Mgr.: W.W. Dieckamp. Branches: Los Angeles, Calif., 11704 Wilshire Blvd., Suite 232. Zip: 90025. Tel: (213) 478-9891—Oak Brook, Ill., Oak Brook Executive Plaza, Suite 300, 1301 22 St. Zip: 60521. Tel: (312) 325-3620—Hackensack, N.J., 1 University Plaza. Zip: 07601. Tel: (201) 488-5151. Audio: Norelco style cassette boxes.

D A K Inds. Inc., 10845 Van Owen St., North Hollywood, Calif. 91605. WATS Tel: (800) 423-2636. Pres. & Gen. & Sales Mgr.: Drew Alan Kaplan. Audio: Cassette.

D T C, see Data Technology Corp.

Delsing Ind'l Corp., 1182 Broadway, New York, N.Y. 10001. Tel: (212) 685-5608. Gen. Mgr.: Hongsoon Chun. Audio: Cassette.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 686-6200. Pres.: Otto Morningstar; Sales Mgr.: Larry Hockemeyer. Marketing branch: Hauppauge, L.I., N.Y., AudioVox Corp., 150 Marcus Blvd. Zip: 11787. Tel: (516) 231-7750. Pres.: John J. Shalam; Gen. Mgr.: Martin Novick. Audio: 8-tr., cassette.

Data Pak, see Audio-Video Concepts Inc.

Data Technology Corp., 2700 S. Fairview St., Santa Ana, Calif. 92704. Tel: (714) 546-7160. Chief Exec. Officer: Maria Hickson; VP & Gen. Mgr.: Raymond E. Valie. Audio: Cassette tape transfer reel. Video: U-matic cassette, storage boxes. Brand name: DTC.

Dubbings Electronics, see Richmond Rec'g Corp.

Dyna Day Plastics Inc., 1521 E. Avis Dr., Madison Heights, Mich. 48071. Tel: (313) 585-6280. VP & Gen. & Sales Mgr.: Paul Hayes. Audio: 8-tr., cassette, Norelco style boxes. Brand name: Dyna Day.

Dynatrack, see Simtek Communications Inc.

E M Systems, see Entertainment Business Servs.

Electron Home Co., 26-64 Crescent St., Suite 2, Astoria, N.Y. 11102. Tel: (212) 545-3094. Chm.: George T. Saddler; Pres.: Michael Sinen; Gen. Mgr.: Harry Baker; Sales Mgr.: Elias Smyrna. Audio: Cassette, cassette boxes. Brand name: Toyota.

El Mar Plastics Inc., 821 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3180. Pres.: Harry Schor; VP & Sales Mgr.: Allen Schor. Audio: 8-tr., cassette, open reel.

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054. Nat'l Sales Mgr.: Leonard Marshall. (Distributor for CIM, EM Systems) Audio: 8-tr., polyboxes, Norelco style boxes (CIM), Norelco style boxes (EM Systems). Fidelipac (div. of TelePro Inds.), 109 Baither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Pres.: D. Boardman; Gen. Mgr.: R. Capello; Sales Mgr.: Gen. Bidum. Audio: Broadcast NAB-type cartridge.

Fine-Tone Audio Prods. Co. Inc., 24 Cobek Court, Brooklyn, N.Y. 11223. Tel: (212) 336-6622. Pres.: Leonard Finkel; Gen. Mgr.: Herb Hartman; Mktg. Mgr.: Irving Glasser; Sales Mgr.: Jack Haddad. Audio: Cassette boxes. Brand name: Fine-Tone.

Gebig Mfg. Co. Inc., 125 S. Liberty Dr., Stony Point, N.Y. 10980. Tel: (914) 942-0100.

Heimac Prods. Corp., PO Box 73, 528 Kelso St., Flint, Mich. 48501. Tel: (313) 239-7677. Pres.: Nicholas D. McKay; Gen. Mgr.: Walter Winkle; Sales Mgr.: John E. Green. Audio: B-tr. & cassette plastic cases.

International Audio, 17905 Sky Park Blvd., Suite L1, Irvine, Calif. 92707. Tel: (714) 556-1787. Pres. & Gen. Mgr.: Felipe Cervantes Sr.; Sales Mgr.: Tish Cervantes. Audio: B-tr., cassette. Brand name: International Audio.

International Audio Inc., 2934 Malmo Dr., Arlington Heights, Ill. 60005. Tel: (312) 956-6030. Pres.: Dick Mally; Exec. VP & Gen. Mgr.: John Kozin; Sales Mgr.: Bill Brin. Audio: B-tr., cassette, cassette boxes. Brand name: International Audio.

Jechan Corp. / Spectrotape Corp., 345 W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 825-6744. Pres.: John Chan; Sec'y-Treas. & Gen. Mgr.: Elsie Chan; Sales Mgr.: R. Hathaway. Audio: Cassette. Brand name: Mitape.

Lear Jet, see Avco Inc.

Lenco Plastics, Cassette Div., PO Box B17, Bozeman, Mont. 59715. Tel: (406) 587-8057; WATS Tel: (800) 548-5292. Pres.: Don Leonhardt; Sales Mgr.: Jan Young. Home office: Lincoln, Neb., Lenco Co. Inc., 3900 N. 68 St. Zip: 68507. Tel: (402) 464-

7488. Gen. Mgr.: Daryl O. Chapelle. Audio: Cassettes, Norelco style cassette boxes. Loranger, see Audio-Video Concepts Inc. M/E Cart., see Tape Servs. Inc. Magnadyne Corp., PO Box 5365, Carson, Calif. 90749. Tel: (213) 639-2200. Pres.: Barry L. Caren; Gen. Mgr.: Steve Fields; Sales Mgr.: Dave Gurian. Audio: 8-tr. Brand name: CI / Supercart.

Magnetic Media Corp., 616 Fayette Ave., Mamaroneck, N.Y. 10543. Tel: (914) 698-8660. Pres. & Sales Mgr.: Aaron Wassstrom; VP: George T. Saddler; Gen. Mgr.: John Cristiano. Audio: Cassette.

Mann Cassette Inds., 3700 Sacramento, San Francisco, Calif. 94118. Tel: (415) 221-2000 x 50. Pres.: Donald Mann; Gen. Mgr.: Bill Wells; Sales Mgr.: Bob Maiocchi. Audio: Cassette. Brand name: Mann Endless Cassette.

Mastro Inds. Inc., 3040 Webster Ave., Bronx, N.Y. 10467. Tel: (212) 547-5600. Pres.: Mario Maccaferri; Gen. Mgr.: Marco Maccaferri; Sales Mgr.: Nicholas Perazzo. Audio: 8-tr., B-tr. quadraphonic, cassette.

Meister Mfg. Co., 9126 Firestone Blvd., Downey, Calif. 90241. Tel: (213) 861-3198. Pres. & Gen. & Sales Mgr.: J. Meister. Audio: Aluminum reels. Brand name: Meister.

Meta-Conn Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres. & Mktg. Dir.: James I. McCann; Sales Mgr.: Philip T. Levin. Audio: Cassette. Brand name: MetaCom SDR, MetaCom DLN.

Mitape, see Jechan Corp. / Spectrotape Corp. Molded Ind'l Plastics Inc., 131-37 Sanford Ave., Flushing, N.Y. 11355. Tel: (212) 463-5509. Pres. & Gen. & Sales Mgr.: Israel Allen. Audio & video: Open reel.

Omega, see Omega Ltd.

Pap Inds. Inc., 95 Orville Dr., Bohemia, N.Y. 11716. Tel: (516) 567-2900. Pres.: Arthur Hoffer; VP & Sales Mgr.: Craig M. Balaban. Branch: Sherman Oaks, Calif., 14011 Ventura Blvd., Suite 501. Zip: 91403. Tel: (213) 990-5163. Sales Mgr.: Walter V. Peters. Audio: 8-tr., cassette. Brand name: Plastic Ware.

Rite Prods. Inc., 1475 Lockland Rd., Cincinnati, Ohio 45215. Tel: (513) 733-5533. Pres.: Carl J. Burkhardt; Gen. Mgr.: Bob Bowden; Sales Mgr.: Philip Burkhardt. Audio: 8-tr., open reel.

Robins Inds. Corp., 75 Austin Blvd., Commack, L.I., N.Y. 11725. Tel: (516) 543-5200. Pres.: Herman Post; Gen. Mgr.: Warren Muselton. VP Sales: Jack Friedland; Dist. Sales Mgr.: Frank Glassman. Audio: Open reel.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) 868-2880. Pres.: Mervin A. Dayan; Gen. Mgr.: L. Bernard. Audio: B-tr., cassette, open reel, boxes. Brand name: RSC.

Sentry Inds. Inc., 221 N. MacQuesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen; Sales Mgr.: Norman Marshak. Audio: B-tr., cassette. Brand name: Sentry.

Shannon, see Burlington Audio Tapes Inc.

Shape Symmetry & Sun Inc., Biddeford Ind'l Park, Biddeford, Me. 04005. Tel: (207) 282-6155. Pres. & Sales Mgr.: Anthony L. Gelardi. Audio: 8-tr., B-tr. quadraphonic, cassette, cassette boxes.

If music could be eaten, we'd make cassettes out of peanut brittle.

Rest assured, we'd devise a way to manufacture precision engineered, leadered cassettes of medium impact peanut brittle and molded milk chocolate internal components in the highest standards of taste and gastronomic excellence.

As it is, we now make



If you're disappointed, we'll eat our words.

SHAPE

SHAPE SYMMETRY & SUN, INC.

Biddeford Industrial Park, Biddeford, Maine 04005. 207-282-6155

TAPE SUPPLIES

Superscope Inc., Tape Dupl'g Div., 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Gen. Mgr.: Ned Padwa; Sales Mgr.: Ron Newswander. (Blank only) (Superscope brand only)

Branch: Sun Valley, Calif., Superscope Inc., 8150 Vineland Ave. Zip: 91350. Tel: (213) 767-9750. Pres.: Joseph S. Tushinsky; Sr. VP Sales & Mktg.: Fred C. Tushinsky; VP Sales: Paul Markoff. (Superscope & Sony brands) Audio: B-tr., cassette, open reel.

Brand name: Superscope, Sony. (Also see Sony Corp. of America)

Super Sound, see Tape Servs. Inc.

Supertape, see Tandy Magnetics.

T D H, see Pap Inds. Inc., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 746-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Sales Mgr.: Bud Burger.

Branches: Irvine, Calif., 17072 Daimler St. Zip: 92705. Tel: (714) 557-3460. Sales Mgr.: Sandy Cohen—Chicago, Ill., 2906 W. Peterson Ave. Zip: 60645. Tel: (312) 973-1222. Sales Mgr.: Tom Eberling.

Audio: B-tr., cassette, open reel.

Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Brand name: TDK.

Tandy Magnetics, 401 NE 38 St., Fort Worth, Tex. 76106. Tel: (817) 625-2371. Gen. Mgr.: John R. Carney. (Blank only)

Audio: B-tr., cassette, open reel.

Brand name: Realistic, Supertape, Concer-tape.

Tacemaker Sales Co. Inc., 176 Casper St., Valley Stream, L.I., N.Y. 11582. Tel: (516) 561-6080. Pres.: Art Brandwein. (Blank only)

Audio: B-tr., cassette, open reel.

Tape & Rec. Salvage Co., PO Box 262, Jericho, N.Y. 05465. Tel: (802) 899-3740. Pres.: Murray Kane. (Raw only)

Audio: B-tr., cassette.

Tape Servs. Inc., 7015 Westfield Ave., Pennsauken, N.J. 08110. Tel: (609) 665-3323. Pres.: William F. Mulcahy; Sales Mgr.: Michael T. Mulcahy.

Audio: Blank—B-tr., cassette; raw—B-tr., cassette.

Brand name: Super Sound.

Tapette Corp., 7221 Garden Grove Blvd., Garden Grove, Calif. 92641. Tel: (714) 638-7960. Pres.: James Neiger; Sales Mgr.: Pat Kenny. (Blank only)

Audio: Cassette.

Brand name: Tapette.

Tarzac Entertainment Ents., 638 Muskogee Ave., Norfolk, Va. 23509. Tel: (804) 523-2304. Pres. & Gen. & Sales Mgr.: Ronald C. Wagner.

Audio: Blank—cassette; raw—B-tr., cassette, open reel.

Brand name: Blank—Tarzac Professional Cassette; raw—Tarzac Professional Tape.

Teltronics Int'l Inc., see S/T Videocassette Dupl'g Corp.

TM Co., Magnetic Audio/Vide Prod. Div., 3M Center, Bldg. 223-5N, St. Paul, Minn. 55101. Tel: (612) 733-1110. Mktg. Ops. Mgr.: W.H. Madden; Sales Mgr.: D.T. Windahl; Adv. & Promo. Sales Mgr.: Peter M. Gavin. Branch: PO Box 3211, 935 Bush Ave. Zip: 55101. Tel: (612) 733-1110.

Branches: Anchorage, Alaska, 3934 Speer Rd. Zip: 99503. Tel: (907) 279-6481—Burbank, Calif., 126 W. Elm Court. Zip: 91502. Tel: (213) 848-5534—Los Angeles, Calif., 6023 S. Garfield Ave. Zip: 90040. Tel: (213) 726-1511—South San Francisco, Calif., 320 Shaw Rd. Zip: 94080. Tel: (415) 761-1155—Washington, D.C., 1750 Pennsylvania Ave., NW, Suite 1100. Zip: 20006. Tel: (202) 298-9200—Chamblee, Ga., 5925 Peachtree Ind'l Blvd. Zip: 30341. Tel: (404) 451-1661—Honolulu, Hawaii, 2880 Ualena St. Zip: 96819. Tel: (808) 841-0147—Argo, Ill., 6850 S. Harlem Ave. Zip: 60501. Tel: (312) 585-7800—Needham Heights, Mass., 155 Fourth Ave. Zip: 02194. Tel: (617) 449-0300—Farmington, Mich., 23923 Research Dr. Zip: 48024. Tel: (313) 477-5000—St. Louis, Mo., PO Box 510, 10725 Baur Blvd. Zip: 63166. Tel: (314) 991-1320—West Caldwell, N.J., PO Box 76, 15 Henderson Dr. Zip: 07006. Tel: (201) 227-9100; NYC Tel: (212) 285-9600—Buffalo, N.Y., PO Box 369, 330 Greene St. Zip: 14240. Tel: (716) 894-5214—High Point, N.C., PO Box 151, 2401 Brevard St. Zip: 27261. Tel: (919) 883-0141—Cincinnati, Ohio, 4833 Para Dr. Zip: 45237. Tel: (513) 242-2313—Cleveland, Ohio, 12200 Brookpark Rd. Zip: 44130. Tel: (216) 267-1800—Philadelphia, Pa., 5698 Rising Sun Ave. Zip: 19120. Tel: (215) 742-0200—Dallas, Tex., 2121 Santa Anna Ave. Zip: 75228. Tel: (214) 327-7311—Seattle, Wash., 100 Andover Park W., Andover Ind'l Park. Zip: 98188. Tel: (206) 244-7200.

Audio: B-tr., cassette, open reel.

Video: 1" open reel, 1" cartridge, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge, 1/4" cassette.

Brand name: Scotch.

Tono-Tapes Inc., 57 W. Grand, Chicago, Ill. 60610. Tel: (312) 828-9357. Pres.: Mason Coppering; Gen. Mgr.: Charles Farmer; Sales Mgr.: Florence Thompson. (Blank only)

Audio: Cassette.

Tonya, see Electronic Homes Co.

Trackmaster, see Parsons Inc.

Tracs, see Audio Magnetics Corp.

Transcriber Co. Inc., Lower County St., Attleboro, Mass. 02703. Tel: (617) 222-3525. Pres.: Robert B. Puleston; Mktg. Dir.: John Sheasgreen; Sales Mgr.: John McDonald. (Blank only)

Audio: B-tr., cassette, open reel.

Brand name: Transcriber.

Transworld Dist'g (div. of Audio Labs. Inc.), 24 W. Sheffield Ave., Englewood, N.J. 07631. Tel: (201) 871-3000. Pres.: Alexander Magosci Jr.; Gen. Mgr.: Joan Irving; Sales Mgr.: John DePascale.

Audio: B-tr., cassette, open reel.

Brand name: Cinematex.

U T C, see Universal Tape Corp.

Unisape Corp., 1900 McDonald Ave., Brooklyn, N.Y. 11223. Tel: (212) 645-3025. Pres.: Morris Cabasso; Gen. Mgr.: Bill Phillips; Sales Mgr.: Jack Cabasso.

Branch: Los Angeles, Calif., Elliot Peikoff Assocs., 2342 Sawtelle. Zip: 90064. Tel: (213) 478-0811. Pres.: Elliot Peikoff; VP: Phil Forman.

Audio: B-tr., cassette, open reel.

Brand name: Blank—Audio Dimension, Sound Tape; raw—Echo, Sound Tape.

Universal Audio Inc. (sub. of Pentagon Inds. Inc.), 4751 N. Olcott Ave., Chicago, Ill. 60656. Tel: (312) 867-9200. Pres.: Tom Horton; Gen. Mgr.: Charles Wheeler; Sales Mgr.: Bill Holstane. (Blank only)

Audio: Cassette.

Brand name: Universal Audio.

Universal Tape Corp. Inc., B21 E. Artesia Blvd., Carson, Calif. 90746. Tel: (213) 327-3203. Pres.: Edward O. Praeger.

Audio: B-tr., cassette, open reel.

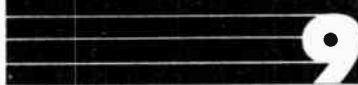
Video: 1" open reel, 3/4" U-matic, 1/2" EIAJ open reel, 1/4" open reel.

Brand name: A/V Paragon, UTC, Universal.

Viking, see Harry McCune Sound Serv. Inc.

Xcel Corp., 290 Ferry St., Newark, N.J. 07105. Tel: (201) 344-2300. (Raw only) Product: Acetate film base.

Tape Duplicating & Processing Equipment Manufacturers



Mgr.: James A. Robinson; Sales Mgr.: Robert S. Klonfus.

Audio: Duplicating head assemblies.

Finebilt Mfg. Co., 931 N. Citrus Ave., Hollywood, Calif. 90038. Tel: (213) 466-9511. Pres.: Alwin P. Schmid; Gen. Mgr.: Joseph Bouzaglou; Export Mgr.: Manuel E. Munoz.

Audio: Magnetic tape coaters & slitters, cassette & B-tr. duplicators & loaders.

Gauss, see Cetec Corp.

Grandy Inc., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-1433. Pres.: John J. French; Gen. Mgr.: Gerald J. Barnett; Sales Mgr.: John R. French.

Audio: 8-tr. & cassette high speed duplicating equip.

Brand name: Grandy Inc.

Infonics (sub. of Phoenix Ent.), PO Box 1111, Michigan City Ind., 46360. Tel: (219) 879-8311. Pres.: Ross Terry; Mktg. Mgr.: Paul Lloyd; Int'l Div. Mgr.: Carol Lamp. Plant: 238 Hwy. 212. Zip: 46360.

Audio: Infonics System 200 for cassette & open reel.

Information Terminals Corp., 323 Soquel Way, Sunnyvale, Calif. 94086. Tel: (408) 245-4400. Pres.: J. Reid Anderson; Gen. Mgr.: Dr. Peter A. McCuen; Sales Mgr.: Scott P. Cochran; Prod. Mgmt. & Mktg. Mgr.: Carl L. Holder.

Audio: Cassette tension monitor, head & guide gauge, torque tester.

International Audio, 17905 Sky Park Blvd., Suite L, Irvine, Calif. 92707. Tel: (714) 556-1787. Pres. & Gen. Mgr.: Felipe Cervantes Sr.; Sales Mgr.: Tish Cervantes.

Audio: 8-tr. & cassette duplicators.

Brand name: International Audio.

Interact Electronics Co., 321 New Haven Ave., Milford, Conn. 06460. Tel: (203) 874-8038. Pres.: Mark Olenski; Gen. Mgr.: Chuck Williams; Sales Mgr.: Tom O'Loughlin.

Audio: 8-tr. duplicators.

Kalny Mds., Community Dr., Great Neck, L.I., N.Y. 11022. Tel: (516) 487-0200.

Branch: Los Angeles, Calif., 4800 S. Santa Fe Ave. Zip: 90058. Tel: (213) 583-8974.

Audio & video: Shrink packaging film.

King Instrument Corp., 8 Kane Dr., Hudson, Mass. 01749. Tel: (617) 568-6771. Pres.: James L. King; Mktg. Dir.: Paul McGonigle.

Audio & video: Cassette loaders.

Brand name: King Instrument Corp.

L T D. see Liberty/UA Tape Dupl'g Inc.

M. Letter Mfg. & Sales, 5050 Venice Blvd., Los Angeles, Calif. 90019. Tel: (213) 933-7646. Pres.: Melvin Letter.

Audio: Shrink Packaging equip.

Liberty/UA Tape Dupl'g Inc., 2101 S. 35 St., Council Bluffs, Iowa 51501. Tel: (712) 328-8060. Gen. Mgr.: Marvin L. King; Sales Mgr.: Jim Cook.

Audio: 8-tr. duplicators, winders.

Brand name: LTD.

Magnadine Corp., PO Box 5365, 20545 S. Bellshaw Ave., Carson, Calif. 90749. Tel: (213) 639-2200. Pres.: Barry L. Caren; Gen. Mgr.: Steve Fields; Sales Mgr.: Dave Gurian.

Audio: 8-tr. duplicating equip., shrink packaging equip.

Mantra Corp., 2207 S. El Camino Real, San Mateo, Calif. 94403. Tel: (415) 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr.: Paul W. Schofield; Sales Mgr.: Janice de Pasquale.

Audio: Pneumatic labeling machines, horizontal 1/4" bin duplicator.

R S C, see Royal Sound Co. Inc.

Ramko Research, 3516-C LaGrande Blvd., Sacramento, Calif. 95823. Tel: (916) 392-2100. Pres.: R.G. Kohfeld; Sales Mgr.: Linda R. Kohfeld.

Audio: 8-tr. & cassette loaders.

Rangertone, see Amega/Rangertone.

Recorder Corp., 1300 Booth Ave., Atlanta, Ga. 30318. Tel: (404) 351-7062. Pres.: Mort Miller; VP & Gen. Mgr.: Tom Allen.

Audio: High speed in-cassette & reel duplicators.

Brand name: Recorder.

Recotec Inc., 777 Palomar Ave., Sunnyvale, Calif. 94086. Tel: (408) 735-BB21. Pres. & Gen. Mgr.: Lester H. Lee; Program & Sales Mgr.: William F. Lawless.

Audio: Automated cassette duplicators & loaders.

Video: Video tape evaluators, 3/4" U-matic loaders.

Brand name: Recotec.

Royal Sound Co. Inc., 409 N. Main St., Freeport, L.I., N.Y. 11520. Tel: (516) B68-2880. Pres.: Mervin A. Dayan; Gen. Mgr.: L. Bernard.

Audio: 8-tr. & cassette labeling machines & loaders.

Brand name: RSC.

S S K Ents. Inc., 790 Hampshire Rd., Westlake Village, Calif. 91361. Tel: (213) 889-1831. Pres. & Gen. Mgr.: Mrs. S.F. Kara.

Brand name: Mantra.

N J M Inc., 16 St. & Willow Ave., Hoboken, N.J. 07030. Tel: (201) 659-0483. Pres.: R. Wellbrock; Mktg. & Sales Dir.: S.B. Dobosky.

Branches: Cupertino, Calif., PO Box 1317, Zip: 95014. Pres.: H. Maine—Elk Grove Village, Ill., 2363 Devon Ave. Zip: 60007. Tel: (312) 595-9070. Mgr.: D. Finkelston.

Audio: 8-tr. & cassette labeling machinery.

Nichibei Technical Consultants Ltd., 1900 Ave. of the Stars, Los Angeles, Calif. 90067. Tel: (213) 553-6721. Pres.: L.B. Lueck; Sales Co-ord.: L.M. Gopak.

Audio: Consulting, design & implementation.

Nortronics Co. Inc., 8101 10 Ave. N., Minneapolis, Minn. 55428. Tel: (612) 545-0401. Pres.: J. Yngve; Sales Mgr.: E. Bedell.

Audio: Magnetic heads.

Otari Corp., 981 Industrial Rd., San Carlos, Calif. 9407

TAPE SUPPLIES

Superscope Inc., Tape Dupl'g Div., 455 Fox St., San Fernando, Calif. 91340. Tel: (213) 365-1191. Gen. Mgr.: Ned Padwa; Sales Mgr.: Ron Newswander.
Audio: Automatic cassette winder.
 Tapemaker Sales Co., Inc., 176 Casper St., Valley Stream, L.I., N.Y. 11582. Tel: (516) 561-6080. Pres.: Art Brandwein.
Audio: Cassette & 8-tr. winders, high speed duplicators, materials for manufacturing & assembling.
 Taprap, see Creative Packaging Co.
 Telaudio Centre, 634 S. Victory Blvd., Burbank, Calif. 91502. Tel: (213) 849-1433. Pres.: Oliver Berliner; Sales Mgr.: D. Lambert.

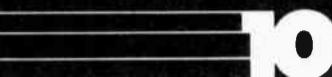
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Audio: Cassette repair kit (Sav-A-Tape).
 Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole.
Audio: Automatic splicers (Electro Sound), splicing, cleaning & leader tapes.
 B S W Ents., PO Box 22, Woodbury, N.Y. 11797. Gen. Sales Mgr.: Henry Allen.
Audio: Sensing tape, tape wipers, splicing blocks.
 Bib Accessories (div. of Revox Corp.), 155 Michael Dr., Syosset, N.Y. 11791. Tel: (516) 364-1900.
Audio: Tape editing kits, splicers & splicing tape, cassette salvage & re-record kits.

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 Telectro Systems Corp., 96-18 43 Ave., Corona, N.Y. 11368. Tel: (212) 651-8900. Pres.: Harry Sussman.
Audio: High speed duplicators.
 Telex Communications Inc., 9600 Aldrich Ave. S., Minneapolis, Minn. 55420. Tel: (612) 884-4051. Pres.: Ansel Kleiman; VP Mktg.: James S. Arrington; Broadcast & Ind'l Sales Mgr.: Sid Kitrell; Educational Prods. Sales Mgr.: James Dow; Adv. Dir.: Peter Schwartz.
Audio: Cassette & open reel duplicators.
Brand name: Telex
 Trackmaster, see Parsons Inc.
 U M C Electronics Co., Senstrol Div., North Haven, Conn. 06473. Tel: (203) 288-7731.
Audio: Automatic splice finders, bulk erasers.

W. H. Brady Co., 2221 W. Camden Rd., Milwaukee, Wis. 53201. Tel: (414) 332-8100. Pres.: J.E. Larson; Sales Mgr.: D.R. McGraw; Prod. Mgr.: John Arnold.
Audio: 8-tr. & cassette splicing tape, splicing tape for duplicating masters.
Video: Cassette splicing tape.
 Columbia Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-5432. Pres.: Arthur Taylor; Sales, Mktg. & Admin. Dir.: Glenn A. Hart; Eastern Reg'l Mgr.: Gary Schwartz; Nat'l Consumer Sales Dir.: Ted Cohen; Prof. Sales Mgr.: Jerry Bronaugh; Int'l Sales Mgr.: Peter Landskroener.
Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 466-2481. Western Reg'l Mgr.: Bob Morrison.
Audio: Cueing tape, Magna See.

Concord Communications Systems, 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960.
Video: Splicers, lead splicing, trailer & leader tapes, head cleaners.

Delrama Int'l, 37 Newtown Rd., Plainview, L.I., N.Y. 11803. Tel: (516) 293-8740. Pres.: Thomas Della-Rocca; Gen. Mgr.: A. Herman; Sales Mgr.: S. Frank.
Audio: Splicing device.

Dictaphone, see Scully/Metrotech.
Easy Leader: see Bill Rase Prod.'ns.
Editall: see Elpa Mktg. Inds. Inc.
 Electro Sound Inc., 725 Kifer Rd., Sunnyvale, Calif. 94086. Tel: (408) 245-6600. Pres.: Charles Link; VP Mktg. & Sales: Robert W. Cochran. (Dist. by Audiomatic Corp.)
Audio: Automatic splicers.

Elpa Mktg. Inds. Inc., Thorens & Atlantic Aves., New Hyde Park, N.Y. 11040. Tel: (516) 746-3002.
Branch: Scottsdale, Ariz., 7301 E. Evans Rd. Zip: 85253. Tel: (602) 948-1070.
Audio: Splicing kits (Editall).

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054. Nat'l Sales Mgr.: Leonard Marshall.
Video: EIAJ connectors & cables (HS Co.).

Fine-Tone Audio Prods. Co. Inc., 24 Cobek Court, Brooklyn, N.Y. 11223. Tel: (212) 336-6662. Pres.: Leonard Finkel; Gen. Mgr.: Herb Hartman; Mktg. Mgr.: Irving Glasser; Sales Mgr.: Jack Haddad.
Audio: Cables, plugs.

Grandy Inc., 1275 Bloomfield Ave., Fairfield, N.J. 07006. Tel: (201) 575-1433. Pres.: John J. French; Gen. Mgr.: Gerald J. Barnett; Sales Mgr.: John R. French.
Audio: Custom & replacement heads.

H S Co., see Entertainment Business Servs.
 Hi-Flex Corp., 289 Huylar St., South Hackensack, N.J. 07606. Tel: (201) 487-3027. Pres.: Robert Lovatt; Gen. & Sales Mgr.: Jeff St. Thomas.
Audio: Leaders, slip sheets.

ICL United States Inc., Plastics Div., New Murphy Rd., Wilmington, Del. 19897. Tel: (302) 575-3000. VP: R.B. Sammon; Sales Mgr.: W.M. Krauss; Adv. Supervisor: Robert W. Marsh.
Audio & video: Melinex.

Inovonics Inc., 1630 Dell Ave., Campbell, Calif. 95008. Tel: (408) 374-8300. Pres.: James B. Wood; Sales Mgr.: Mark Drake.
Audio: Constant tape tension kit (Tentrol).

Lafayette Radio Electronics Corp., 111 Jericho Tpk., Syosset, N.Y. 11791. Tel: (516) 921-7700.
Audio: Tape splicers.

Magna See, see Columbia Magnetics.

Magnesonic Sales, PO Box 127, Northridge, Calif. 91324. Tel: (213) 368-3411. Pres.: D.P. Grosslight.
Audio: Patch cord systems.

Melinex, see ICL United States Inc.
 Pratt-Spector Corp., 46 Merrick Rd., Rockville Centre, L.I., N.Y. 11571. Tel: (516) 764-5061. Pres.: Stanley Gilman; Gen. Mgr.: Andrew Barr; Sales Mgr.: Alan Frost; Technical Co-ord.: Paul Mastrianni.
Audio: Sensing & splicing tape.

Q/Splice, see Webtek Corp.
 Ramko Research, 3516-C LaGrande Blvd., Sacramento, Calif. 95823. Tel: (916) 392-2100. Pres.: R.G. Kohfeld; Sales Mgr.: Linda R. Kohfeld.
Audio: Cassette tape splicers.

Bill Rase Prod.'ns Inc., 955 Venture Court, Sacramento, Calif. 95825. Tel: (916) 929-9181. Pres. & Gen. & Sales Mgr.: Bill Rase.
Audio: Leader dispensers (Easy Leader).

S T L, see Standard Tape Lab. Inc.
 Satellite Film Inc., 4704 SW 75 Ave., Miami, Fla. 33155. Tel: (305) 264-8860. Pres. & Sales Mgr.: Frederic S. Berney; Gen. Mgr.: Warren Berney.
Audio: 1/4" tape editor (Satellite Edit-A-Tape).

Sav-A-Tape, see Audio Accessories Co.
 Saxon Adhesive Prods. Inc. (sub. of Saxon Inds.), 46-02 28 St., Long Island City, N.Y. 11101. Tel: (212) 361-3080.
Audio: Cuing & splicing tapes, end tabs.

Scully/Metrotech (div. of Dictaphone Corp.), 475 Ellis St., Mountain View, Calif. 94043. Tel: (415) 968-8389. VP & Gen. Mgr.: William Krebsiel; Sales Mgr.: Homer Hull.
Audio: Bulk erasers (Scully, Dictaphone).

Simtek Communications Inc., 2061 Broadway, New York, N.Y. 10023. Tel: (212) 595-7126. Pres.: D. Richard Kraus; Sales Mgr.: Ray Fourrier.
Audio: Automatic & semi-automatic splicers.

Splicette, see Webtek Corp.

Standard Tape Lab. Inc., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3805. Pres. & Gen. Mgr.: Robert K. Morrison.
Audio: Alignment tapes (STL).

Switchcraft Inc., 5555 N. Elston Ave., Chicago, Ill. 60630. Tel: (312) 792-2700. Pres.: Will Larson; Gen. Mgr.: Clyde Schultz; Sales Promo. Mgr.: Robert A. Neumann.
Audio: Connectors, cable assemblies, jacks & plugs.

Taber Mfg. & Eng'g Co., 2081 Edison Ave., San Leandro, Calif. 94577. Tel: (415) 635-3831. Pres.: William D. Taber; VP: Robert H. Kearns.
Audio: Heads, bulk erasers.
Video: Test film.

Tapemaker Sales Co. Inc., 176 Casper St., Valley Stream, L.I., N.Y. 11582. Tel: (516) 561-6080. Pres.: Art Brandwein.
Audio: Manual & automatic splicing tape, sensing tape, pre-cut & Q tabs.

Teac Corp. of America, 7733 Telegraph Rd., Montebello, Calif. 90640. Tel: (213) 726-0303.
Audio: Bulk erasers, cleaner sets, dust covers, empty metal reels, headphones, mounting frames, systems selectors, splicers, reel adaptor holders.

Tentrol, see Inovonics Inc.
 Webtek Corp., 4326 W. Pico Blvd., Los Angeles, Calif. 90019. Tel: (213) 937-3511. Pres.: Joseph Klein; Gen. Mgr.: Daniel Pepper; Prod. Mgr.: Robert Berkley.
Branches: Chicago, Ill., 6440 N. Ridgeway Ave. Zip: 60645. Tel: (312) 679-5470. Gen.

Mgr.: Ron Brenwall—Bronxton, N.J., Bema Inc., 615 Birch St. Zip: 07005. Tel: (201) 263-3310. Mgr.: Ted Manheim.
Audio: Pre-cut tape splices (Q/Splice for 8-tr., Splicette for cassettes), cassette splicing &

splicing/sensing roll tape.
 Wide Range Electronics Corp., 2119 Schuetz Rd., St. Louis, Mo. 63141. Tel: (314) 567-5366.
Pres.: Otto Rauhut.
Audio: Bulk erasers.

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ACCESSORIES MANUFACTURERS

A-V Tape Sales Corp., 580 Sylvan Ave., Englewood Cliffs, N.J. 07632. Tel: (201) 569-7000. Pres.: A.F. Etro; Sales Mgr.: V.J. Carabello. Product: Carrying & storage cases, head cleaners & demagnetizers, leader & splicing tape.

Advance Prods. Co. Inc., PO Box 2178, 1101 E. Central, Wichita, Kan. 67201. Tel: (316) 263-4231. Pres. & Gen. Mgr.: William D. DeVore; Sales Mgr.: Paul Keck. Product: Carrying & storage cases.

Akai America Ltd., 2139 E. Del Amo Blvd., Compton, Calif. 90220. Tel: (213) 537-3880. Product: Video splicing tape.

Akro-Mils, PO Box 989, Akron, Ohio 44309. Tel: (216) 253-5592. Pres.: Steve Myers, Mktg. Mgr.; George Cull; Sales Mgr.: Gary McDonald. Product: Carrying & storage cases.

Alabama Paper Stock Co., 610 S. Temple Ave., South Fayette, Ala. 35555. Tel: (205) 932-6722. Pres.: Joe T. Couch. Product: Carrying & storage cases.

Amberg Co., 1625 Duane Blvd., Kankakee, Ill. 60901. Tel: (815) 933-3351. Pres.: Alexander R. Noble; Sales Mgr.: Robert V. Sweet; Adv. Mgr.: Paul Hubert. Product: Carrying & storage cases.

Ampex Corp., Magnetic Tape Div., 401 Broadway, Redwood City, Calif. 94063. Tel: (415) 367-3887. Branches: Glendale, Calif., 500 Rodier Dr. Zip: 91201. Tel: (213) 240-5000—Atlanta, Ga., 3135 Chestnut Dr., Suite 101. Zip: 30340. Tel: (404) 451-7112—Elk Grove Village, Ill., 2201 Lure Ave. Zip: 60007. Tel: (312) 593-6000—Bethesda, Md., 10215 Fernwood Rd. Zip: 20034. Tel: (301) 530-8800—Hackensack, N.J., 75 Commerce Rd. Zip: 07601. Tel: (201) 489-7400—Dallas, Tex., 1615 Prudential Dr. Zip: 75235. Tel: (214) 637-5100. Product: Head cleaners & demagnetizers, leader & splicing tape.

Ampro Ltd., 420 Lexington Ave., New York, N.Y. 10017. Tel: (212) 683-7786. Cable: TAPEXRON. Telex: 425233. Gen. Mgr.: Manuel Kopelman; VP Sales: Claude Gentil. Product: Head cleaners & demagnetizers, leader & splicing tape.

Andol Audio Prods. Inc., 4212 14 Ave., Brooklyn, N.Y. 11219. Tel: (212) 435-7322. Pres.: Anthony A. Maniere; VP & Gen. & Sales Mgr.: David Nocera. Product: Carrying & storage cases, head cleaners & demagnetizers.

R.B. Annis Co., 1101 N. Delaware St., Indianapolis, Ind. 46202. Tel: (317) 637-9282. Owner: R.B. Annis. Product: Demagnetizers.

Arista Ents. Inc., 35 Hoffman Ave., Hauppauge, L.I., N.Y. 11787. Tel: (516) 234-7000; NYC Tel: (212) 895-6453. Pres.: Alan E. Leifer. Product: Head cleaners & demagnetizers, leader & splicing tape.

Aspen Ltd., 4960 Jackson St., Denver, Colo. 80211. Tel: (303) 320-4445. Pres.: Sid Laks; Gen. Mgr.: Earl Moreno. Product: Head cleaners & demagnetizers.

Audio Dynamic Ents. Inc., 1281 Logan St., Blvd. A, Costa Mesa, Calif. 92626. Tel: (714) 549-2271. Pres.: Gene Edwards; Gen. Mgr.: Frank Andres; Sales Mgr.: Fred Wallace. Product: Splicing tape.

Audio Magnetics Corp., 14600 S. Broadway, Gardena, Calif. 90248. Tel: (213) 532-2950. Chm. & Pres.: John J. Kane; Sr. VP Int'l: Peter Hughes; Sr. VP Finance: Lee Lockard; Sr. VP

Mfg.: Mort Jacobson; Sr. VP Sales: Jim O'Keefe. Branches: Irvine, Calif., 2602 Michelson Dr. Zip: 92664. Tel: (714) 833-0020—Indianapolis, Ind., 6800 E. 30 St. Tel: (317) 546-4991—New York, N.Y., 2 Penn Plaza. Zip: 10001. Tel: (212) 594-9400. Int'l branches: Canada, Mexico. Product: Leader & splicing tape.

Audiomatic Corp., 1290 Ave. of the Americas, New York, N.Y. 10019. Tel: (212) 582-5870. Pres.: Milton B. Gelfand; VP Sales: Timothy A. Cole. Product: Leader & splicing tape.

Audio-Stac, see Stac-All Inc. Audio-Video Concepts Inc., 5408 Silver Hill Rd., Suite 501, Suitland, Md. 20728. Tel: (301) 568-5836. Pres. & Sales Mgr.: Edward P. Hevey Jr.; Gen. Mgr.: John Caughman. Product: Leader & splicing tape.

Audio Visual Communications Inc., 435 Crooked Ln., King of Prussia, Pa. 19406. Tel: (215) 272-8500. Pres.: Guenther Grochla; Sales Mgr.: R. Bianchi; Mkt. Planning Mgr.: Richard Dalessio. Branches: Los Angeles, Calif., 2140 W. Olympic Blvd., Suite 440; Zip: 90006. Tel: (213) 386-7023—Melrose Park, Ill., 1800 N. 30 Ave. Zip: 60160. Tel: (312) 343-6618—Clifton, N.J., 460 Colfax Ave. Zip: 07013. Tel: (201) 473-8424—Dallas, Tex., 2520 Electronic Ln., Suite 801. Zip: 75220. Tel: (214) 358-1494. Product: Leader & splicing tape.

B S W Ents., PO Box 22, Woodbury, N.Y. 11797. Gen. Sales Mgr.: Henry Allen. Product: Splicing tape.

Guy Barry Ents. Inc., 92 Columbia Ave., Cedarhurst, L.I., N.Y. 11516. Tel: (516) 569-4227. Pres.: Guy Barry; Gen. Mgr.: S. Fetterman; Sales Mgr.: Monti Barry. Branch: North Miami Beach, Fla., 18071 Biscayne Blvd. Zip: 33160. Tel: (305) 931-3352. Product: Carrying & storage cases.

Bib Accessories (div. of Revox Corp.), 155 Michael Dr., Syosset, N.Y. 11791. Tel: (516) 364-1900. Product: Carrying cases (cassettes only), head cleaners & splicing tape.

Bill's Case Co., 112-B Edgewater Park, Bronx, N.Y. 10465. Product: Carrying & storage cases.

Blackburn Inc., 1821 University Ave., St. Paul, Minn. 55104. Tel: (612) 646-2781. Pres.: D.S. Nicholson; VP Sales: Robert A. Askay. Product: Carrying & storage cases.

W.H. Brady Co., 2221 W. Camden Rd., Milwaukee, Wis. 53201. Tel: (414) 332-8100. Pres.: J.E. Larson; Sales Mgr.: D.R. McGrew; Prod. Mgr.: John Arnold. Product: Splicing tape.

Burlington Audio Tapes Inc., 2903 Long Beach Rd., OceanSide, L.I., N.Y. 11572. Tel: (516) 764-3792. Pres.: Ruth Schwartz; VP & Gen. & Sales Mgr.: Rudy Schwartz. Product: Leader & splicing tape.

C I M Inc., 1132 N. Magnolia, Anaheim, Calif. 92801. Tel: (714) 821-9990. Pres.: Arthur Reynolds; Gen. Mgr.: Ted Reynolds; Sales Mgr.: John Knox. Product: 8-tr. & cassette head cleaners, 8-tr., demagnetizers, leader & splicing tape.

DISContinued Recs., 216 N. Rose St., Burbank, Calif. 91505. Tel: (213) 846-9192. Owner & Gen. Mgr.: Les Szarvas; Sales Mgr.: Brian Thompson. Product: Catalog servs. (reference library of out-of-print recorded material).

Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel: (312) 625-3340. Pres. & Sales Mgr.: James R. Walsh; Gen. Mgr.: Robert C. Geisler. Product: Carrying & storage cases.

Double Sixteen Co., PO Box 1616, Wheaton, Ill. 60187. Tel: (312) 653-1616. Pres.: James W. Canon; Gen. Mgr.: Tom Canon; Sales Mgr.: Robert E. Burt. Product: Carrying & storage cases.

Duotone Co. Inc., 6875 SW 81 St., South Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg. Product: Carrying & storage cases, head cleaners & demagnetizers, splicing tape.

E V Game Inc., 188 Buffalo Ave., Freeport, L.I., N.Y. 11520. Tel: (516) 378-0440. Pres.: Michael Damsky; VP & Gen. Mgr.: Gerry Damsky; Nat'l Sales Mgr.: Jim Rohr. Product: Head cleaners & demagnetizers.

Eastern Pacific Mktg. Co. Inc., 633 SW 152 St., Seattle, Wash. 98166. Tel: (206) 242-3805. Pres.: James M. Hess. Product: Head cleaners (Lissen).

Ebsco Inds. Inc., 1230 First Ave., Birmingham, Ala. 35203. Tel: (205) 252-1212. Pres.: J.T. Stephens. Branch: Hawthorne, Calif., Vulcan Binder & Cover, 14695 S. Inglewood Ave. Zip: 90250. Tel: (213) 772-5308. Gen. Mgr.: D.R. Darby. Product: Carrying & storage cases.

Editall, see Elpa Mktg. Inds. Inc. Electronic Homes Co., 24-64 Crescent St., Suite 2, Astoria, N.Y. 11102. Tel: (212) 545-3094. Chm.: George T. Saddler; Pres.: Michael Simon; Gen. Mgr.: Harry Baker; Sales Mgr.: Elias Smyrna. Product: Head cleaners & demagnetizers.

Elpa Mktg. Inds. Inc., Thorens & Atlantic Aves., New Hyde Park, N.Y. 11040. Tel: (516) 746-3002. Branch: Scottsdale, Ariz., 7301 E. Evans Rd. Zip: 85253. Tel: (602) 948-1070. Product: Splicing tape (Editall).

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054. Nat'l Sales Mgr.: Leonard Marshall.

Carter Corp., 1916 11 St., Rockford, Ill. 61108. Tel: (815) 397-3200. Pres.: R.L. Fleming; Gen. Mgr.: G.L. McCommon; Sales/Promo. Mgr.: S.L. Fleming. Product: Head cleaners & demagnetizers, leader & splicing tape.

Casemakers Inc., 805 E. 31 St., La Grange Park, Ill. 60525. Tel: (312) 242-1430. Pres.: Allen E. Terman; VP Sales: Jack R. Scanlan. Product: Carrying & storage cases.

Cassettes Inc., 2512 SW Third Ave., Fort Lauderdale, Fla. 33315. Tel: (305) 522-0222. Pres. & Sales Mgr.: Ray Franklin; Gen. Mgr.: Harry Crossett. Product: Carrying & storage cases, head cleaners & demagnetizers.

Christian Dupl'n Inc., 1710 Lee Rd., Orlando, Fla. 32810. Tel: (305) 299-7363. Pres.: R.B. Jack Turnley; Exec. VP & Gen. Mgr.: Marilyn Kubik. Product: Carrying & storage cases, head cleaners & demagnetizers.

Colton Cassette Corp., 340A W. Valley Blvd., Colton, Calif. 92324. Tel: (714) 824-1454. Owners: John Chan, Jack Russell. (Distributor for Jechan Corp./Spectrapac Corp.)

Columbus Magnetics (div. of CBS Inc.), 51 W. 52 St., New York, N.Y. 10019. Tel: (212) 765-5432. Pres.: Arthur Taylor; Sales, Mktg. & Admin. Dir.: Glenn A. Hart; Eastern Reg'l Mgr.: Gary Schwartz; Nat'l Consumer Sales Dir.: Ted Cohen; Prof. Sales Mgr.: Jerry Bronaugh; Int'l Sales Mgr.: Peter Landskroener. Branch: Los Angeles, Calif., 6430 Sunset Blvd. Zip: 90028. Tel: (213) 466-2481. Western Reg'l Mgr.: Bob Morrison. Product: Head cleaners & demagnetizers, leader & splicing tape.

Concord Communications Systems, 40 Smith St., Farmingdale, L.I., N.Y. 11735. Tel: (516) 694-7960. Product: Head cleaners, leader & splicing tape (all video only).

Creative Communications Inc., 920 N. Valley Mills, Waco, Tex. 76710. Tel: (817) 776-1230. Pres.: Curtis B. Adams. Product: Carrying & storage cases.

Creative Packaging Co. (div. of Eli Lilly & Co.), PO Box 444, Zip: 46206; 740 S. Alabama St., Indianapolis, Ind. 46234. Tel: (317) 261-2287. Pres.: M.C. McVie; VP Mktg.: T.J. Beasley; Mktg. Communications Mgr.: W.W. Dieckamp. Branches: Los Angeles, Calif., 11704 Wilshire Blvd., Suite 232; Zip: 90025. Tel: (213) 478-9891—Oak Brook, Ill., Oak Brook Executive Plaza, Suite 300, 1301 22 St. Zip: 60521. Tel: (312) 325-3620—Hackensack, N.J., 1 University Plaza. Zip: 07601. Tel: (201) 488-5151. Product: Carrying & storage cases.

Crest Mfg. Co., PO Box 488, Edgefield, S.C. 29824. Tel: (803) 637-3171. Product: Carrying & storage cases.

Creston Inds., 225 W. 34 St., New York, N.Y. 10001. Tel: (212) 947-9166. Pres.: Leon Beda; Sales Mgr.: Paul Sacks. Product: Carrying & storage cases.

Custom Case Mfg. Co., 6232 Bragg Blvd., Fayetteville, N.C. 28303. Tel: (919) 867-6111. Pres.: Al Metzger; Gen. & Sales Mgr.: Gil Harvey. Product: Carrying & storage cases.

D A K Inds. Inc., 10845 Van Owen St., North Hollywood, Calif. 91605. WATS Tel: (800) 423-2636. Pres. & Gen. & Sales Mgr.: Drew Alan Kaplan. Product: Leader tape.

Data Packaging Corp., 205 Broadway, Cambridge, Mass. 02139. Tel: (617) 868-6200. Pres.: Otto Morningstar; Sales Mgr.: Larry Hockemeyer.

Marketing branch: Hauppauge, L.I., N.Y. AudioVox Corp., 150 Marcus Blvd. Zip: 11787. Tel: (516) 231-7750. Pres.: John J. Shalam; Gen. Mgr.: Martin Novick. Product: Carrying & storage cases.

DISContinued Recs., 216 N. Rose St., Burbank, Calif. 91505. Tel: (213) 846-9192. Owner & Gen. Mgr.: Les Szarvas; Sales Mgr.: Brian Thompson. Product: Catalog servs. (reference library of out-of-print recorded material).

Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel: (312) 625-3340. Pres. & Sales Mgr.: James R. Walsh; Gen. Mgr.: Robert C. Geisler. Product: Carrying & storage cases.

Double Sixteen Co., PO Box 1616, Wheaton, Ill. 60187. Tel: (312) 653-1616. Pres.: James W. Canon; Gen. Mgr.: Tom Canon; Sales Mgr.: Robert E. Burt. Product: Carrying & storage cases.

DuoTone Co. Inc., 6875 SW 81 St., South Miami, Fla. 33143. Tel: (305) 665-1121. Pres. & Sales Mgr.: Stephen Nester; Gen. Mgr.: Benjamin Rosenberg. Product: Carrying & storage cases, head cleaners & demagnetizers, splicing tape.

E V Game Inc., 188 Buffalo Ave., Freeport, L.I., N.Y. 11520. Tel: (516) 378-0440. Pres.: Michael Damsky; VP & Gen. Mgr.: Gerry Damsky; Nat'l Sales Mgr.: Jim Rohr. Product: Head cleaners & demagnetizers.

Eastern Pacific Mktg. Co. Inc., 633 SW 152 St., Seattle, Wash. 98166. Tel: (206) 242-3805. Pres.: James M. Hess. Product: Head cleaners (Lissen).

Ebsco Inds. Inc., 1230 First Ave., Birmingham, Ala. 35203. Tel: (205) 252-1212. Pres.: J.T. Stephens. Branch: Hawthorne, Calif., Vulcan Binder & Cover, 14695 S. Inglewood Ave. Zip: 90250. Tel: (213) 772-5308. Gen. Mgr.: D.R. Darby. Product: Carrying & storage cases.

Editall, see Elpa Mktg. Inds. Inc.

Electronic Homes Co., 24-64 Crescent St., Suite 2, Astoria, N.Y. 11102. Tel: (212) 545-3094. Chm.: George T. Saddler; Pres.: Michael Simon; Gen. Mgr.: Harry Baker; Sales Mgr.: Elias Smyrna. Product: Head cleaners & demagnetizers.

Elpa Mktg. Inds. Inc., Thorens & Atlantic Aves., New Hyde Park, N.Y. 11040. Tel: (516) 746-3002. Branch: Scottsdale, Ariz., 7301 E. Evans Rd. Zip: 85253. Tel: (602) 948-1070. Product: Splicing tape (Editall).

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054. Nat'l Sales Mgr.: Leonard Marshall.

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TAPE / AUDIO / VIDEO MARKET SOURCEBOOK

STORE FIXTURES & MERCHANDISING AIDS MANUFACTURERS

Accra Fab Inc., 3-19 Grand Blvd. N., Brentwood, N.Y. 11717. Tel: (516) 231-4700. Pres.: George Ruggeri; Gen. Mgr.: D. Galati; Sales Mgr.: W. Gurspan.
Product: Browser boxes, display racks, divider cards.

George Alexander Group Inc., 36-25 Prince St., Flushing, N.Y. 11354. Tel: (212) 886-5600. Pres.: Kev Devejian.
Product: Browser boxes, display racks, divider cards.

Art Phyl Creations, 50B Frelinghuysen Ave., Newark, N.J. 07114. Tel: (201) 248-5100. Sales Mgr.: Art Hochman.
Product: Browser boxes, display racks.

B A S F Systems, Crosby Dr., Bedford, Mass. 01730. Tel: (617) 271-4000. Pres.: Guenther Grochla; Sales Mgr.: R. Blanck, Mkt. Planning Mgr.: Richard Dalesio.
Branches: Los Angeles, Calif., 2140 W. Olympic Blvd., Suite 440, Zip 90006. Tel: (213) 386-7023—Melrose Park, Ill., 1800 N. 30 Ave., Zip 60160. Tel: (312) 343-6118—Clifton, N.J., 460 Colfax Ave., Zip 07013. Tel: (201) 473-8424—Dallas, Tex., 2520 Electronic Ln., Suite 801, Zip 75220. Tel: (214) 358-1494.
Product: Display racks.

Guy Barry Ents. Inc., 92 Columbia Ave., Cedarhurst, L.I., N.Y. 11516. Tel: (516) 569-4227. Pres.: Guy Barry; Gen. Mgr.: S. Fetterman, Sales Mgr.: Monti Barry.
Branch: North Miami Beach, Fla., 18071 Biscayne Blvd., Zip 33160. Tel: (305) 931-3352.
Product: Browser boxes, display racks.

Ted Bushman Signs, 627 Broadway, Massapequa, L.I., N.Y. 11758. Tel: (516) 798-8590. Owner: Ted Bushman.
Product: Divider cards.

C I M Inc., 1132 N. Magnolia, Anaheim, Calif. 92801. Tel: (714) B21-9990. Pres.: Arthur Reynolds, Gen. Mgr.; Ted Reynolds, Sales Mgr.; John Knox.
Product: Carousels.

Cartridge Inds. Corp., PO Box 186, 411 Kansas City Ave., Excelsior Springs, Mo. 64024. Tel: (816) 637-6011. Pres. & Gen. & Sales Mgr.: Terry D. Vogler.
Product: Display racks.

Central Plastics, 2701 N. Pulaski Rd., Chicago, Ill. 60639. Tel: (312) 235-3300. Pres. & Gen. Mgr.: H.R. Greenwald, Sales Mgr.: L. Longwell.
Branch: Rockford, Ill., Rockford Central Plastics, 2101 23 Ave., Zip 61101. Tel: (815) 397-4465. Gen. Mgr.: R. Becknell.
Product: Browser boxes, display racks, divider cards.

Cesco Mfg. Inc., 10 Allen St., Springfield, Ill. 61108. Tel: (413) 733-6621.
Product: Browser boxes, display racks, divider cards.

Container-Kraft Inc., 8321 De Celi Pl., Sepulveda, Calif. 91343. Tel: (213) 893-9721. Pres.: A.M. Garson; Gen. Mgr.: E. Sundiam; Sales Mgr.: Harry Krigman.
Product: Browser boxes, display racks, divider cards.

Creative Store Equip. Inc., PO Box 933, 1000 Airport Rd., Terrell, Tex. 75160. Tel: (214) 563-5869, 226-724B. Pres.: Jerry G. White; Gen. Mgr.: John Bowen; Sales Mgr.: Jackie Aslin.
Product: Browser boxes, display racks.

Cummins Ents., 99 E. Magnolia, Burbank, Calif. 91502. Tel: (213) 843-6257. Pres.: Victor Cummins, Gen. Mgr.; D. Baxter, Sales Mgr.; S. Cummins.
Product: Display racks.

Deelite Blacklite Corp., 5319 Fort Hamilton Pkwy., Brooklyn, N.Y. 11219. Tel: (212) 436-5551. Pres.: Devora Wishna; Gen. Mgr.: David Wishna; Sales Mgr.: Melinda Wishna.
Product: Display racks.

Dibo Dists., 23 Prospect St., Port Jervis, N.Y. 12771. Tel: (914) 856-6312/7045/8735.
Product: Display cases.

Display Equip. Mfg. Co., 711 S. Orchard, Seattle, Wash. 98108. Tel: (206) 763-8600. Gen. Mgr.: Welden Dolgoff.
Product: Browser boxes, display racks.

Display Media Inc., 120 Laura Dr., Addison, Ill. 60101. Tel: (312) 625-3340. Pres. & Sales Mgr.: James R. Walsh; Gen. Mgr.: Robert C. Geisler.
Product: Display racks.

Entertainment Business Servs., 7912 S. Vermont Ave., Los Angeles, Calif. 90044. Tel: (213) 836-4288, 752-6054. Nat'l Sales Mgr.: Leonard Marshall. (Distributor for CIM)
Product: Display racks.

Ever-Ready Packaging & Assembly Div., Reliance Folding Carton Corp., 225 Belleville Ave., Bloomfield, N.J. 07003. Tel: (201) 748-6677. Gen. Mgr.: Hayden Morris.
Product: Display racks.

Fidelipac (div. of TelePro Inds.), 109 Gaither Dr., Mount Laurel, N.J. 08057. Tel: (609) 235-3511. Pres.: D. Boardman; Gen. Mgr.: R. Capello; Sales Mgr.: Gene Bidur.
Product: Display racks.

Freedman Aircraft Eng'g Corp., PO Box 228, Charlevoix, Mich. 49720. Tel: (616) 547-6501. Pres.: Gordon L. Freedman, Gen. Mgr.: Jack C. Grubaugh; Sales Mgr.: L.L. Espich.
Branch: Vernon, Calif., 4275 Exchange Ave., Zip 90058. Tel: (213) 773-2070. Sales & Ops. Mgr.: Ronald D. Lloyd.
Product: Browser boxes, display racks.

Gopher Prods. Corp., PO Box 1812, Carson City, Nev. 89701. Tel: (702) 882-9333. Pres. & Gen. Mgr.: Warren Perkins, Sales Mgr.: George Payne.
Product: Divider cards.

Hamilton Fixture Co., PO Box 395, 1600 Irma Ave., Hamilton, Ohio 45012. Tel: (513) 868-2144. Pres.: John Schlegel.
Product: Browser boxes, display racks.

Instan Prods. Corp., 5807 W. Division St., Chicago, Ill. 60651. Tel: (312) 379-8850. Pres.: Peter Rill; VP: Larry Woodfield.
Product: Browser boxes, display racks, divider cards.

J-S Wood Prods. Inc., 11309 Emerald St., Dallas, Tex. 75229. Tel: (214) 620-2006. Pres.: Jack Shapiro; Sales Mgr.: Jay Sharp.
Product: Browser boxes, display racks (custom design contract work only).

Kobrin Store Fixture Co., 254 Wallabout St., Brooklyn, N.Y. 11206. Tel: (212) 387-1747. Sales Mgr.: Samuel Kobrin.
Product: Browser boxes, display racks.

Ray Lawrence Ltd., 13033 Ventura Blvd., Studio City, Calif. 91604. Tel: (213) 552-1000. Pres.: Ray Lawrence.
Product: Display racks.

Le-Bo Prods. Co. Inc., 58-60 Grand Ave., Maspeth, N.Y. 11378. Tel: (212) 894-5155. Pres. & Sales Mgr.: Leslie Dame; Gen. Mgr.: A. Alexander.
Product: Display racks, divider cards.

Liberty Fixture Inc., 2467 Mariposa Rd., Stockton, Calif. 95208. Tel: (209) 948-1176. Pres. & Sales Mgr.: Leonard Semler.
Product: Browser boxes, display racks.

Mantra Corp., 2207 S. El Camino Real, San Mateo, Calif. 94403. Tel: (415) 574-1500. Pres.: George Woodley; Mktg. Dir. & Gen. Mgr.: Paul W. Schofield; Sales Mgr.: Janice de Pasquale.
Product: Browser boxes, display racks, divider cards.

Meta-Com Inc., 707 W. Broadway, Minneapolis, Minn. 55411. Tel: (612) 588-2781. Pres. & Mktg. Dir.: James I. McCann; Sales Mgr.: Philip T. Levin.
Product: Browser boxes, display racks, divider cards.

Okart Inc., 1 NE Seventh St., Oklahoma City, Okla. 73103. Tel: (405) 236-5946. Pres.: Mickey Sherman; Gen. Mgr.: Joey Nichols; Sales Mgr.: Randy Sherman.
Product: Display racks.

Pacific Eye & Ear Co. Inc., 6671 Sunset Blvd., Hollywood, Calif. 90028. Tel: (213) 464-7358. Pres. & Gen. Mgr.: Tony Grabois; Sales Mgr.: Dean Marion.
Branch: New York, N.Y., 18 E. 48 St., Zip 10017. Tel: (212) 755-2515. Gen. Mgr.: Tony Grabois; Sales Mgr.: Mike Maslow.
Product: Browser boxes, display racks, divider cards.

Paramount Wire Prods., 1035 Westminster Ave., Alhambra, Calif. 91803. Tel: (213) 570-1601. Pres. & Gen. Mgr.: Joseph D. Winston; Sales Mgr.: Charles W. Holmes.
Product: Display racks.

Raynor Sales Co. Inc., 2698 W. Pico Blvd., Los Angeles, Calif. 90006. Tel: (213) 737-3737.
Product: Browser boxes, display racks.

Recoton Corp., 46-23 Crane St., Long Island City, N.Y. 11101. Tel: (212) 392-6442. Pres.: Herbert Borchardt; VP & Sales Mgr.: Peter Wish.
Product: Display racks, divider cards.

Reliance Folding Carton Corp., see Ever-Ready Packaging & Assembly Div.

Rockford Central Plastics, see Central Plastics

Schweizer Design of America Inc., 8575 County Rd. 18, Osseo, Minn. 55369. Tel: (612) 425-7272. Pres.: Steven Teachout; Nat'l Sales Mgr.: Leslie Neff.
Product: Display racks.

Seebro Prods. Co., 2416 S. Michigan Ave., Chicago, Ill. 60616. Tel: (312) B42-B221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.
Product: Wire peg board baskets.

Sentry Inds. Inc., 221 N MacQuesten Pkwy., Mount Vernon, N.Y. 10550. Tel: (914) 664-2909. Pres.: Harold Rosen; Gen. Mgr.: Barry Rosen; Sales Mgr.: Norman Marshak.
Product: Browser boxes, display racks, divider cards.

Shehi Cabinets, 103 E. Third, Bristow, Okla. 74010. Tel: (918) 367-2433. Pres.: Bert R. Shehi; Gen. Mgr.: Victoria Shehi.
Product: Browser boxes, display racks.

Soma Mfg. Co., 7600 Wayzata Blvd., Minneapolis, Minn. 55426. Tel: (612) 544-4201. Pres.: Amos Heilicher; Gen. Mgr.: Howard Holkstad; Sales Mgr.: Daniel P. Mahoney.
Product: Display racks.

Sound Alike Music Corp., 6330 Arizona Circle, Los Angeles, Calif. 90069. Tel: (213) 273-7080. Pres.: Richard Taxe; Gen. & Office Mgr.: Harriett Moss; Sales Mgr.: Rick Ward.
Product: Display racks.

Stac All Inc., 1407 Allen Dr., Suite A, Troy, Mich. 48084. Tel: (313) 588-5510. Pres.: J.E. Joyce; Gen. & Sales Mgr.: Mrs. J.A. Zeller.
Product: Display racks.

T D K Electronics Corp., 755 Eastgate Blvd., Garden City, N.Y. 11530. Tel: (516) 468-0880. Pres.: S. Okiyama; Mktg. Mgr.: Ken Kohda; Sales Mgr.: Bud Barber.
Branches: Irvine, Calif., 17072 Daimler St., Zip 92705. Tel: (714) 557-3460. Sales Mgr.: Sandy Cohen—Chicago, Ill., 2906 W. Peterson Ave., Zip 60645. Tel: (312) 973-1222. Sales Mgr.: Tom Ebeling.
Product: Browser boxes, display racks, divider cards.

Vinyl Interior Prods. Ltd., Design Fabrications Div., 1215 Wheaton St., Troy, Mich. 48084. Tel: (313) 689-8206. Pres.: Bruce R. Dych.
Product: Browser boxes, display racks.

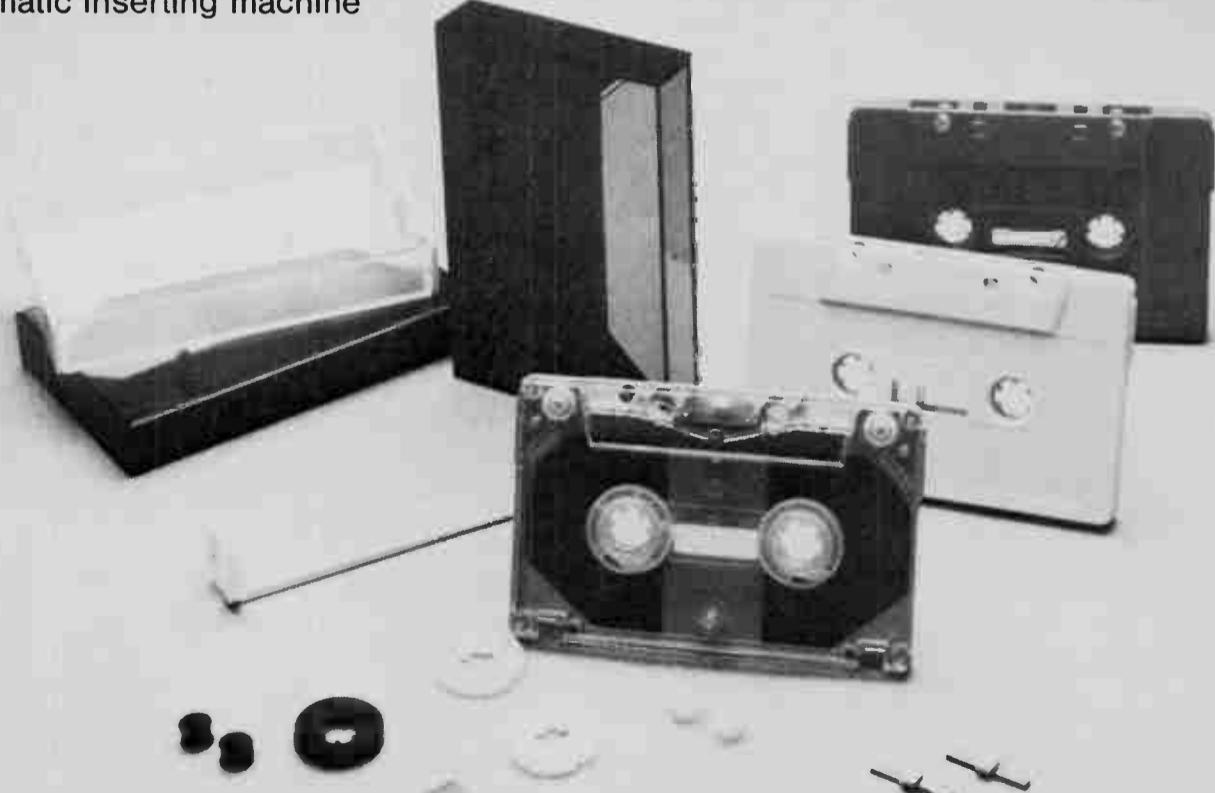
Wiremaid Prods. Corp., PO Box 607, 60 West Ave., Patchogue, L.I., N.Y. 11772. Tel: (516) 475-0193. Pres.: Arnold Boden; Sales Mgr.: Leigh Boden.
Product: Browser boxes, display racks.

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TAPE / AUDIO VIDEO MARKET SOURCEBOOK

CANADA

TAPE SERVICES

DESIGN & ARTWORK

Grant Ball & Assoc., 100B Homer St., Suite 401, Vancouver, B.C. V6B 2X1. Tel: (604) 681-4611. Pres.: Grant Ball.

Cinram Ltd., B355 Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Pres.: Isidore Philosophie; Sales Mgr.: Rudy Assaly.

Dynacom Communications, 2220 Halifax Dr., Suite 1214, Ottawa, Ont. K1G 2W7. Tel: (613) 731-2500. Pres. & Gen. & Sales Mgr.: Dave Leonard.

Branch: Montreal, P.Q., 2955 Fendall, Postal Code: H3T 1N2. Tel: (514) 342-2500. F-Stop Photographic Studio, 18 Hannaford St., Toronto, Ont. M4E 3G6. Tel: (416) 691-6600. Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133. Pres.: D. Tubie; Gen. Mgr.: G. Monette; Sales Mgr.: M. Dubois.

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Gen. Sales Mgr.: R.A. Gray.

Promotion Agency Inc., 354 Youville St., Montreal, P.Q. Tel: (514) 284-0330. Pres.: Robert Lemm.

Public Relations Assoc. (div. of Allen-McVea Ents. Ltd.), 325 Joyce Blvd., Toronto, Ont. M5M 2V8. Tel: (416) 783-1880/1860.

Rada Rec. Pressings Ltd., 7802 Express St., Burnaby, B.C. V5A 1T4. Tel: (604) 291-7308. Pres. & Gen. & Sales Mgr.: John Rodney.

Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel: (416) 491-4841. VP & Gen. Mgr.: Gerhard Prochaska; Sales Mgr.: Edward Ingram.

Home office: USA, New York, N.Y.

Slic Bros. (div. of Cool Breeze Prod'n's Ltd.), 49 Wellington St. E., Toronto, Ont. M5E 1C9. Tel: (416) 693-3700. Pres.: Peter Francy; Gen. Mgr.: Clark Spencer.

Timbre One Sound Studios Ltd., 2190 W. 12 Ave., Vancouver, B.C. V6K 2N2. Tel: (604) 736-7626. Pres. & Gen. Mgr.: Bill Snow.

PACKAGING & LABELING

Ampex of Canada Ltd., Music Div., 132 East Dr., Bramalea, Ont. L6T 1C1. Tel: (416) 453-3100. Pres.: J.R. Pariselli; Nat'l Promo. Mgr.: John Dee Driscoll. (Audio only)

Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4843.

Grant Ball & Assoc., 1008 Homer St., Suite 401, Vancouver, B.C. V6B 2X1. Tel: (604) 681-4611. Pres.: Grant Ball. (Audio & video)

Dynacom Communications, 2220 Halifax Dr., Suite 1214, Ottawa, Ont. K1G 2W7. Tel: (613) 731-2500. Pres. & Gen. & Sales Mgr.: Dave Leonard. (Audio & video)

Branch: Montreal, P.Q., 2955 Fendall, Postal Code: H3T 1N2. Tel: (514) 342-2500.

Globe Prods., 350 Serauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens. (Audio & video)

London Recs. of Canada Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Pres.: Fraser C. Jamieson; VP: Alice Koury; Sales Mgr.: Richard Riendeau; Prod. Exploitation Mgr.: Kenneth Verdoni. (Audio only)

Branches: Calgary, Alta., 429 Manitou Rd. S.E. Postal Code: T2G 4C2. Tel: (403) 243-1313—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471—Winnipeg, Man., 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 775-7125—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373—Quebec, P.Q., 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261.

Metro-Graphic Corp., 2800 Francis Hughes Ave., Laval, P.Q. Tel: (514) 663-0370. Pres.: P. Kizer; Gen. Mgr.: M. Cohen; Sales Mgr.: M. Chankowsky.

PRINTING & LITHOGRAPHING

Global Prods., 350 Serauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.

Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133. Pres.: D. Tubie; Gen. Mgr.: G. Monette; Sales Mgr.: M. Dubois.

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Gen. Sales Mgr.: R.A. Gray.

Shorewood Packaging Corp. of Canada Ltd., 1160 Bellamy Rd. N., Scarborough, Ont. M1H 1H2. Tel: (416) 491-4841. VP & Gen. Mgr.: Gerhard Prochaska; Sales Mgr.: Edward Ingram.

Home office: USA, New York, N.Y.

CUSTOM DUPLICATORS

Ampex of Canada Ltd., Music Div., 132 East Dr., Bramalea, Ont. L6T 1C1. Tel: (416) 453-3100. Pres.: J.R. Pariselli; Nat'l Promo. Mgr.: John Dee Driscoll.

Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4843.

Audio: 8-tr., cassette, open reel.

Cinram Ltd., B355 Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Pres.: Isidore Philosophie; Sales Mgr.: Rudy Assaly.

Audio: 8-tr., B-tr. quadraphonic, cassette.

Dynacom Communications, 2220 Halifax Dr., Suite 1214, Ottawa, Ont. K1G 2W7. Tel: (613) 731-2500. Pres. & Gen. & Sales Mgr.: Dave Leonard.

Branch: Montreal, P.Q., 2955 Fendall, Postal Code: H3T 1N2. Tel: (514) 342-2500.

Audio: Cassette, open reel.

Video: 1" open reel, 1" cartridge, 3/4" U-matic, 1/2" EIAJ open reel, 1/2" EIAJ cartridge.

Eastern Sound Co. Ltd., 4B Yorkville Ave., Toronto, Ont. M4W 1L4. Tel: (416) 920-2211. Gen. Mgr.: Salim Sachedina; Studio Mgr.: Travis Turk.

Audio: Cassette, open reel.

London Recs. of Canada Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Pres.: Fraser C. Jamieson; VP: Alice Koury; Sales Mgr.: Richard Riendeau; Prod. Exploitation Mgr.: Kenneth Verdoni.

Branches: Calgary, Alta., 429 Manitou Rd. S.E. Postal Code: T2G 4C2. Tel: (403) 243-1313—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471—Winnipeg, Man., 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 775-7125—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373—Quebec, P.Q., 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261.

Audio: B-tr., 8-tr. quadraphonic, cassette.

Medisonic Ltd., 72 Bay St., Toronto, Ont. M5G 1N5. Tel: (416) 366-5518. Pres.: M. Stechly; Gen. Mgr.: G. Whitfield.

Video: 1" open reel, 1/2" U-matic, 1/2" EIAJ open reel.

Michele Audio of Canada Ltd., 7580 Malo, Brossard, P.Q. J4Y 1C4. Tel: (514) 676-8184. Gen. Mgr.: Pierre Thebeault.

Home office: USA, Massena, N.Y.

Audio: 8-tr., 8-tr. quadraphonic, cassette.

Polydor Ltd., 6000 Cote de Liesse, St. Laurent, P.Q. H4T 1E3. Tel: (514) 739-2701. Pres.: Even Garretson; Gen. Mgr.: A.J. Panet-Raymond; Sales Mgr.: Dieter Radecik.

Branches: Calgary, Alta., B90 Bow Valley Sq., 202 Sixth Ave. SW. Postal Code: T2P 2R9. Tel: (403) 265-5007. Mgr.: Mike Stech—Vancouver, B.C., B05 W. Broadway, Suite 408. Postal Code: V5Z 1K1. Tel: (604) 873-2466. Mgr.: Peter Behnke—Toronto, Ont., 2264 Lake Shore Blvd. W. Postal Code: MB1 1A9. Tel: (416) 252-5426. Toronto Mgr.: Al Elias; Ontario Mgr.: Ken Graydon.

Audio: 8-tr., cassette.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Pres.: Robert Day; Gen. Mgr.: George Struth; Sales Mgr.: Lee Farley.

Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Pres.: Robert Day; Gen. Mgr.: George Struth; Sales Mgr.: Lee Farley.

Branches: Winnipeg, Man., Galt Bldg., 4th fl. Tel: (204) 943-6563. Mgr.: Chuck Porter.

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Amherst, N.S., c/o Ted Evans, 62½ Agnew St. Postal Code: B4H 2C2—Montreal, P.Q., 2215 Beaconsfield Ave., Rm. 4. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Clement Dufrane; Promo: March Morell.

Audio: B-tr., cassette.

Rada Rec. Pressings Ltd., 7802 Express St., Burnaby, B.C. V5A 1T4. Tel: (604) 291-7308. Pres. & Gen. & Sales Mgr.: John Rodney.

Audio: B-tr., cassette.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; VP & Sales Mgr.: Clyde McGregor.

Audio: B-tr., cassette.

Timbre One Sound Studios Ltd., 2190 W. 12 Ave., Vancouver, B.C. V6K 2N2. Tel: (604) 736-7626. Pres. & Gen. Mgr.: Bill Snow.

Audio: Cassette, open reel.

DUPLICATOR/MARKETERS

Ampex of Canada Ltd., Music Div., 132 East Dr., Bramalea, Ont. L6T 1C1. Tel: (416) 453-3100. Pres.: J.R. Pariselli; Nat'l Promo. Mgr.: John Dee Driscoll.

Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4843.

Labels: Ampex, Arco, Blue Thumb, Bravo, Caprice, Disney, Family Prod'n, Flying Dutchman, Hi-Fi Life, Holborne, ILS Language, Jubilee, Mainstream, Manitou, Maple, North American Superhits, Pompeii, Rocky Road, Rodeo Budget, Rodeo Int'l, Sussex, Viva.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; VP & Sales Mgr.: Clyde McGregor.

8-tr., cassette: Arrowtabs, Jessup, Marathon.

TAPE SUPPLIES

EMPTY CARTRIDGE, CASSETTE & REEL MANUFACTURERS

Audio, see Audio Magnetics Corp. of Canada Ltd.

Audio Magnetics Corp. of Canada Ltd., 1180 MartinGrove, Rexdale, Ont. M9W 5M9. Tel: (416) 245-4400. Pres.: Michael Doyle; Plant Mgr.: Bob DiFlorio; Sales Mgr.: John Morgan.

Audio: 8-tr., cassette, open reel.

Brand name: Audio, Tracs.

Capitol, see Wilf Farrow Assoc. Ltd.

Wilf Farrow Assoc. Ltd., 5200 Dixie Rd., Unit 33, Mississauga, Ont. L4W 1E4. Tel: (416) 625-8151. Pres.: Wilf Farrow; Sales Mgr.: Julie Thomson. (Canadian sales office for Capitol Inds.)

Audio: B-tr., open reel.

Brand name: Capitol.

Globol Prods., 350 Serauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.

Audio: 8-tr., cassette.

Hardman Inds. Ltd., 150 Consumers Rd., Suite 207, Willowdale, Ont. M2J 1P9. Tel: (416) 491-0281. Pres.: Eric H. Hardman; Gen. Mgr.: Eric S. Hardman.

Audio: 8-tr.

Tracs, see Audio Magnetics Corp. of Canada Ltd.

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Hardman Inds. Ltd., 150 Consumers Rd., Suite 207, Willowdale, Ont. M2J 1P9. Tel: (416) 491-0281. Pres.: Eric H. Hardman; Gen. Mgr.: Eric S. Hardman.

Audio: 8-tr.

Tracs, see Audio Magnetics Corp. of Canada Ltd.

TAPE, RAW & BLANK LOADED, MANUFACTURERS

Ampex (blank loaded), see McKeen & Grabst Electronics Ltd.

Ampex of Canada Ltd., Music Div., 132 East Dr., Bramalea, Ont. L6T 1C1. Tel: (416) 453-3100. Pres.: J.R. Pariselli; Nat'l Promo. Mgr.: John Dee Driscoll. (Raw only)

Branch: Dorval, P.Q., 681 Lepine. Postal Code: H9P 1G3. Tel: (514) 636-4843.

Audio: B-tr., cassette, open reel.

Audio, see Audio Magnetics Corp. of Canada Ltd.

Audio Magnetics Corp. of Canada Ltd., 1180 MartinGrove, Rexdale, Ont. M9W 5M9. Tel: (416) 245-4400. Pres.: Michael Doyle; Plant Mgr.: Bob DiFlorio; Sales Mgr.: John Morgan.

Audio: Blank & raw—8-tr., cassette, open reel.

Brand name: Blank—Audio, Tracs.

Capitol, see Wilf Farrow Assoc. Ltd.

Cinram Ltd., B355 Devonshire Rd., Montreal, P.Q. H4P 2L1. Tel: (514) 739-2281. Pres.: Isidore Philosophie; Sales Mgr.: Rudy Assaly. (Blank only)

Audio: B-tr., cassette.

Brand Name: Sonovox, TM: 100.

Dermic Sound, see London Recs. of Canada Ltd.

Stereodyne (Canada) Ltd., 3121 Universal Dr., Mississauga, Ont. L4X 2E2. Tel: (416) 625-8311. Pres.: Robert B. Kerr; VP & Sales Mgr.: Clyde McGregor.

Product: Head cleaners.

Quality Recs. Ltd., 380 Birchmount Rd., Scarborough, Ont. M1K 1M7. Tel: (416) 698-5511. Pres.: Robert Day; Gen. Mgr.: George Struth; Sales Mgr.: Lee Farley.

Branches: Winnipeg, Man., Galt Bldg., 4th fl.

Amherst, N.S., c/o Ted Evans, 62½ Agnew St. Postal Code: B4H 2C2—Montreal, P.Q., 2215 Beaconsfield Ave., Rm. 4. Postal Code: H4A 2G9. Tel: (514) 481-1167. Mgr.: Clement Dufrane; Promo: March Morell.

Product: Head cleaners.

Product: Display racks.

Global Prods., 350 Serauren Ave., Toronto, Ont. M6R 2G9. Tel: (416) 531-5751. Pres.: G. Kyron; Gen. Mgr.: Jerry Stevens.

Product: Display racks.

Lithobec Canada Ltd., 600 Port-Royal W., Montreal, P.Q. H3L 2C5. Tel: (514) 388-1133. Pres.: D. Tubie; Gen. Mgr.: G. Monette; Sales Mgr.: M. Dubois.

Product: Divider cards.

Parr's Print & Litho Ltd., 341 Nantucket Blvd., Scarborough, Ont. M1P 2P2. Tel: (416) 759-5601. Gen. Sales Mgr.: R.A. Gray.

Product: Browser boxes.

207, Willowdale, Ont. M2J 1P9. Tel: (416) 491-0281. Pres.: Eric H. Hardman; Gen. Mgr.: Eric S. Hardman. (Blank only)

Audio: B-tr.

K M L, see Pan Can Magnetics Ltd.

London Recs. of Canada Ltd., 6265 Cote de Liesse, St. Laurent, P.Q. H4T 1C3. Tel: (514) 341-5350. Pres.: Fraser C. Jamieson; VP: Alice Koury; Sales Mgr.: Richard Riendeau; Prod. Exploitation Mgr.: Kenneth Verdoni. (Blank only)

Branches: Calgary, Alta., 429 Manitou Rd. SE. Postal Code: T2G 4C2. Tel: (403) 243-1313—Burnaby, B.C., 3166 Lake City Way. Postal Code: V5A 3A4. Tel: (604) 298-6471—Winnipeg, Man., 23 Keith Rd. Postal Code: R3H 0H7. Tel: (204) 775-7125—Scarborough, Ont., 1630 Midland Ave. Postal Code: M1P 3C2. Tel: (416) 755-3373—Quebec, P.Q., 1303 Rue Conway. Postal Code: G1J 3S3. Tel: (418) 529-0261. Audio: 8-tr., cassette.

Brand name: Deramic Sound.

McKen & Grabst Electronics Ltd., PO Box 4054, Sta. E, 780 Bank St., Ottawa, Ont. K1S 581. Tel: (613) 236-7242. Pres.: Douglas E. McKeen; Gen. Mgr.: W. Vern Grabst; Sales Mgr.: Tom Barnes. (Exclusive distributor for Ampex—blank only)

Audio: B-tr., cassette, open reel.

Brand name: Ampex.

Michele Audio of Canada Ltd., 7580 Malo, Brosard, P.Q. J4Y 1C4. Tel: (514) 676-8184. Gen. Mgr.: Pierre Thebeault.

Home office: USA, Massena, N.Y.

Audio: Blank & raw—B-tr., cassette, open reel.

Brand name: Michele.

Can, see Pan Canada Magnetics Ltd.

Pan Canada Magnetics Ltd., 1072 Rangeview Rd., Port Credit, Ont. L5E 1H3. Tel: (416) 278-9851. Pres.: H.E. Woolley; Gen. Mgr.: E.N. Woolley;

MEXICO

TAPE SERVICES

DESIGN & ARTWORK

C B S/Columbia Int'l SA, Av. 16 de Septiembre 784, Naucalpan, Tel. 5-76-03-33.
Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel. 5-63-28-00.
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. 5-31-29-00.
Discos de Oro SA de CV, Av. de Los Leones, No. 117, Mexico 20, D.F. Tel. 5-93-31-11. Pres. Roberto Ayala.
Orfeon Videovox SA, Alice Blanco 26, San Bartolo, Naucalpan, Tel. 5-76-83-00.
R C A S A de CV, Av. Cuauhtemoc 2519, Mexico 16, D.F. Tel. 5-27-60-20.
Tizoc (Publicidad) SA, Apdo. 11-620, Zone: 11; Adolfo Prieto 1427, Mexico 12, D.F. Tel. 5-59-18-33.

PRINTERS & LITHOGRAPHERS

Cisne (Discos) SA, Calle Carracci 64, Mexico 19, D.F. Tel. 5-63-28-00.
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. 5-31-29-00.
Discos de Oro SA de CV, Av. de Los Leones, No. 117, Mexico 20, D.F. Tel. 5-93-31-11. Pres. Roberto Ayala.
Orfeon Videovox SA, Alice Blanco 26, San Bartolo, Naucalpan, Tel. 5-76-83-00.
Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel. 5-45-72-15. Pres. Heinz Klinckwort; Gen. Mgr., Peter Ulrich.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.
Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan, Tel. 5-76-06-38, 5-76-16-15. Pres. Alberto Guindi Sidaux; Gen. Mgr., Casimiro P. Flores Ochoa; Sales Mgr., Ramiro Gamboa Segui.
Audio: 8-tr. & cassette.

TAPE SUPPLIES

EMPTY CARTRIDGES, CASSETTES & REELS MANUFACTURER

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. 5-31-29-00.
Audio: Cassette.
Brand name: Avon, Coro.

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TAPE CUSTOM DUPLICATORS

CEMPAE, Rio Tamesi, Monterrey, N.L.
Video: ½" Philips VCR.
Cartuchos Magneticos SA, Tlaloc 44, Mexico 17, D.F. Tel. 5-91-04-11, 5-91-06-50.
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. 5-31-29-00.
Audio: Cassette.
Orfeon Videovox SA, Alice Blanco 26, San Bartolo, Naucalpan, Tel. 5-76-83-00.
Peerless (Fabrica de Discos) SA, Mariano Escobedo 201, Mexico 17, D.F. Tel. 5-45-72-15. Pres. Heinz Klinckwort; Gen. Mgr., Peter Ulrich.
Audio: 8-tr., 8-tr. quadraphonic, cassette, open reel, open reel quadraphonic.
Stereo Jet de Mexico SA, Calle Dos 13-B, Naucalpan, Tel. 5-76-06-38, 5-76-16-15. Pres. Alberto Guindi Sidaux; Gen. Mgr., Casimiro P. Flores Ochoa; Sales Mgr., Ramiro Gamboa Segui.
Audio: 8-tr. & cassette.

TAPE, BLANK LOADED & RAW

Ampex de Mexico SA de CV, Div. del Norte 1832, Col. Portales, Mexico 13, D.F. Tel. 5-32-51-26, 5-39-68-70. Gen. Mgr., Miguel A. Hernandez Diaz. (Blank only)
Audio: Cassette, open reel.
Video: 1" open reel, ¾" U-matic, ½" EIAJ open reel.
Audio Devices de Mexico SA de CV, Av. Insurgentes Sur 1188-406, Mexico 12, D.F. Tel. 5-75-99-61, 5-75-99-68. Cable AUDIVICES.
Audio: Blank 8-tr., cassette & open reel; raw—open reel.
Cartuchos Magneticos SA, Tlaloc 44, Mexico 17, D.F. Tel. 5-91-04-11, 5-91-06-50. (Blank only)
Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. 5-31-29-00. (Blank only)
Audio: Cassette.
Brand name: Avon, Coro.
Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel. 5-31-49-52, 5-45-63-40. (Raw only)
Audio: Loaders, winders.

TAPE DUPLICATING EQUIPMENT

Ampex de Mexico SA de CV, Div. del Norte 1832, Col. Portales, Mexico 13, D.F. Tel. 5-32-51-26, 5-39-68-70. Gen. Mgr., Miguel A. Hernandez Diaz.
Audio & video: Recorders, reproducers, duplicators.
Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel. 5-31-49-52, 5-45-63-40.
Audio: Loaders, winders.

ACCESSORIES MANUFACTURER

Sovi SA, Laguna de San Cristobal 243, Mexico 17, D.F. Tel. 5-31-49-52, 5-45-63-40.
Product: Head cleaners & demagnetizers, splicing tape.

STORE FIXTURES & MERCHANDISING AIDS MANUFACTURER

Coro SA, Bahia de Perula 80, Mexico 17, D.F. Tel. 5-31-29-00.
Product: Display racks.



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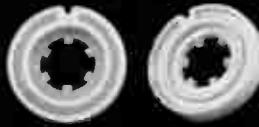
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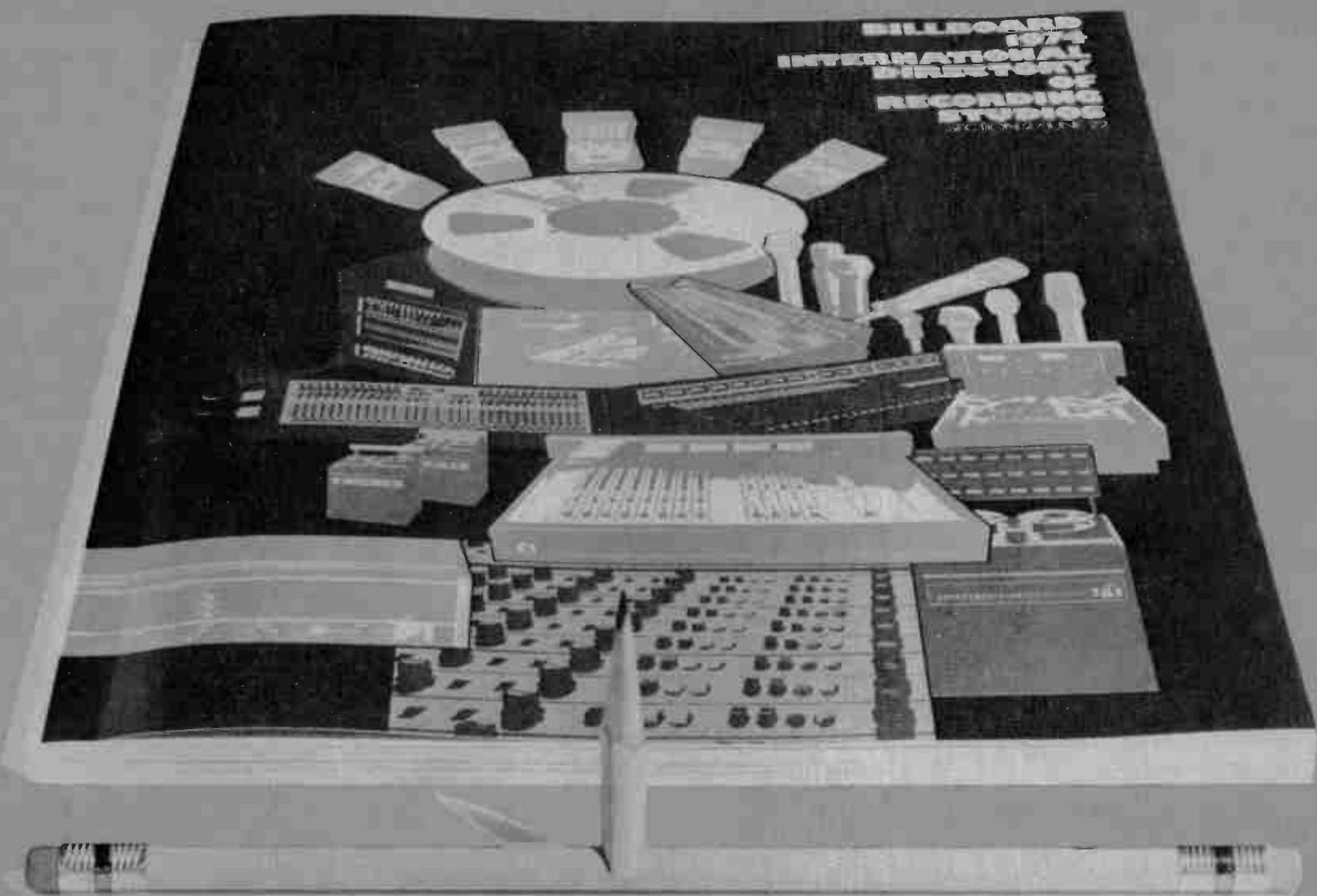
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