

BUYER'S GUIDE

THE MUSIC & VIDEO BUSINESS-TO-BUSINESS DIRECTORY

EXPANDED
EUROPEAN SECTION



**THE ONLY INTERNATIONAL REFERENCE SOURCE TO:
MUSIC & VIDEO COMPANIES · RETAIL SUPPLIERS · INDUSTRY SERVICES
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THE MUSIC & VIDEO BUSINESS-TO-BUSINESS DIRECTORY

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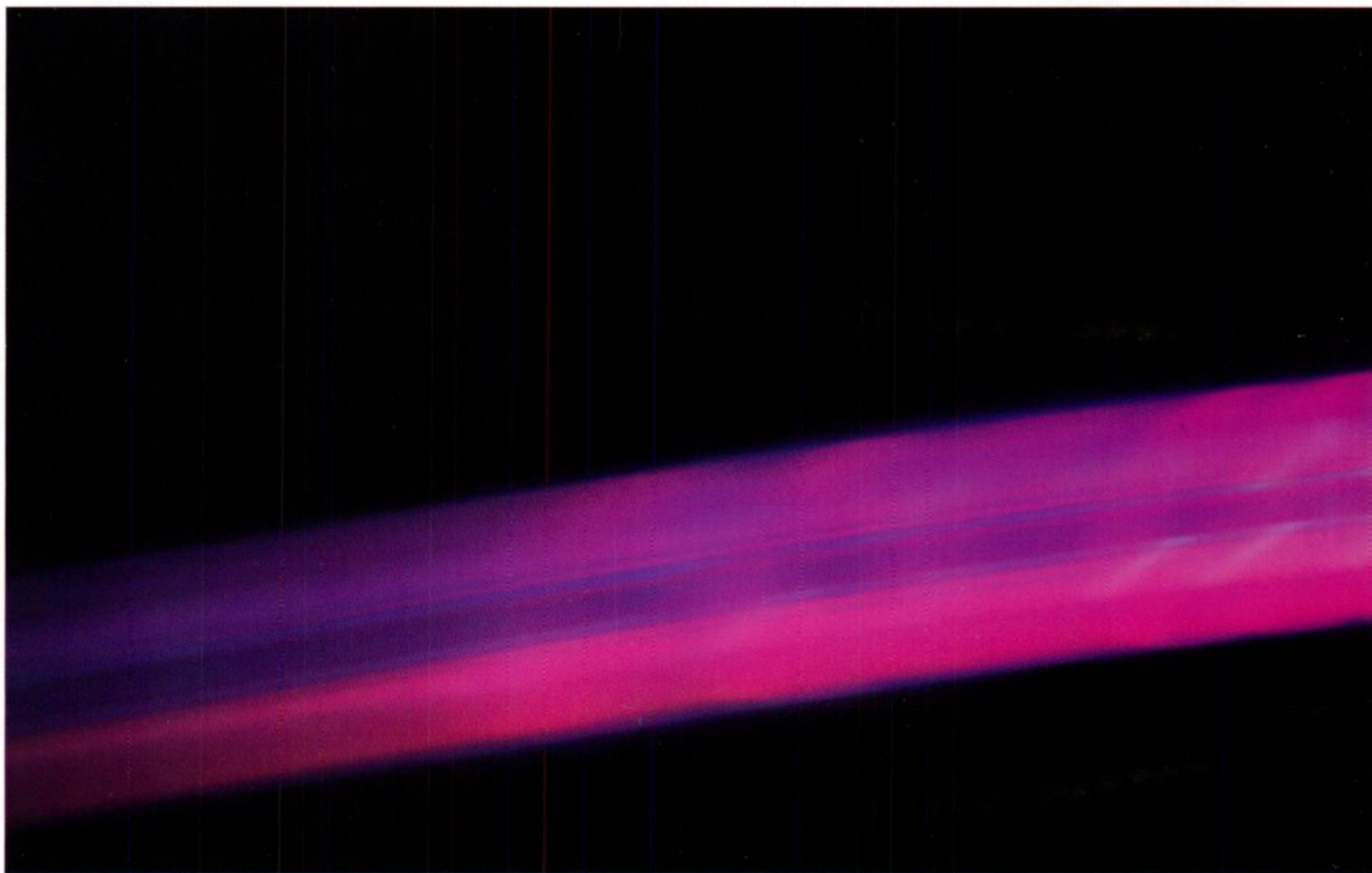
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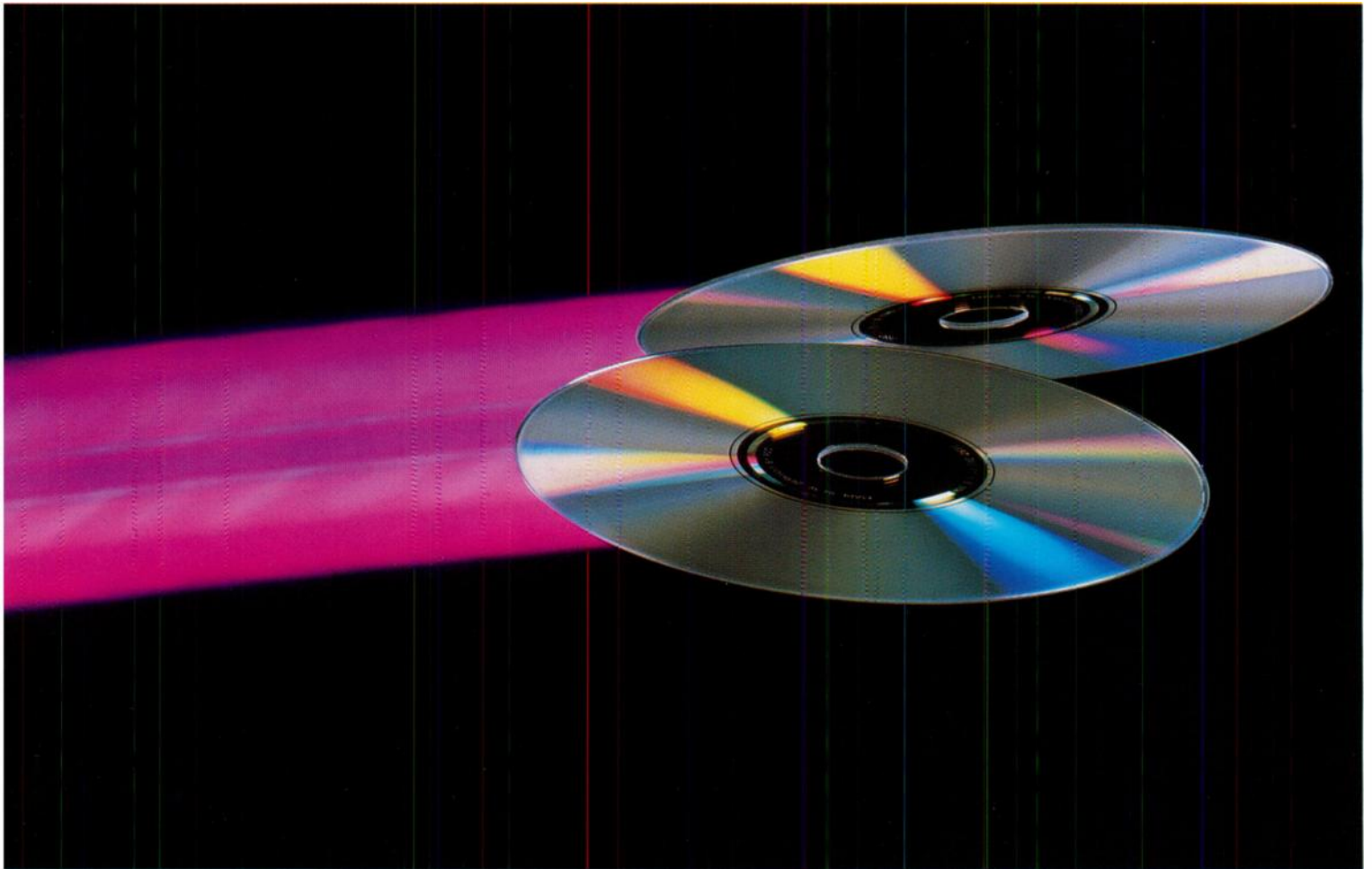
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P H I L I P S A N D D U P O N T O P T I C A L



World Radio History



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HOW TO USE THIS DIRECTORY

As a guide to locating specific listings, the following explanations are presented for each major section. As a first step for finding any listing, refer to the Contents page or Keyword Index page for the first page of the particular section desired and note whether the listings are arranged by state or alphabetically.

UNITED STATES

MUSIC & VIDEO COMPANIES

Record Companies

Finding a record company is straightforward since listings in this section are in alphabetical order. Record labels are cross referenced back to their parent companies.

Video Program Suppliers & Buyers

The Video section includes alphabetically sequenced listings for video program suppliers and buyers.

Hardware Manufacturers-Audio & Video

Manufacturers of audio and video products are listed in alphabetical order.

Music Publishers

Music Publishers are listed in alphabetical order. Affiliates and administered companies are cross referenced back to their primary company listings.

Sheet Music & Folio Suppliers

These listings are in geographical order by state and then by city within each state.

RETAIL SUPPLIERS

Wholesalers, Distributors, Importers & Exporters

These listings are in alphabetical order by state. Listings include distributors, one stops, rack jobbers, importers and exporters of audio and video disks, tapes and accessories and computer/video games.

Accessory Suppliers

Display & Other Fixtures

Computer Systems & Services

Each section has listings in alphabetical order.

INDUSTRY SERVICES

Associations

Attorneys

Licensors

Music Libraries

Record Promotion

Retail Promotion & Merchandising Services

Schools & Instruction

To find a service company or firm, first find the subsection on the Contents page or Keyword Index page and note whether the section is arranged alphabetically or by state. Company listings are limited to those services and supplies done in-house and provided to outside clients.

MANUFACTURING—PLANTS, SERVICES & EQUIPMENT

Duplicators

These listings are in alphabetical order by state. Companies providing duplicating services for record, cd and video products are included.

Equipment Manufacturers

These listings are in alphabetical order. Manufacturers of record, cd and tape duplicating and packaging equipment are included.

CD Mastering & Manufacturing Plants

These listings are in alphabetical order by state.

Plating, Pressing & Processing Plants

These listings are in alphabetical order by state.

Packaging & Labeling Services

These listings are in alphabetical order by state.

MATERIALS & SUPPLIES

Blank Tape & Bulk Tape Product Manufacturers & Charts

These charts of audio and video blank and bulk tape should be used in conjunction with the listings for manufacturers of tape products which precede the charts and present the addresses, telephone numbers and personnel of the companies.

Cartridges, Cassettes, Reels & Other Parts

These listings are in alphabetical order.

Envelopes & Mailers

Jackets & Sleeves

Labels-Record & Tape

Polybags & Shrinkwrap

These listings are in alphabetical order by state.

Raw Materials

Surveillance & Security Systems

Tape Supplies & Accessories

These listings are in alphabetical order.

INTERNATIONAL SECTION

Countries are listed in alphabetical order (refer to the International Tab Divider for a quick reference to the countries covered). Within each country, alphabetical listings for Record Companies, Music Publishers, Services, Supplies are included.

ADVERTISERS INDEX

To quickly locate an advertiser within the International Buyer's Guide, turn to the Advertisers Index, which starts on page 345 and lists the advertisers in alphabetical order and the pages on which their advertisements appear.

GENERAL INFORMATION ABOUT LISTINGS

Make note of any legends that may appear below any of the section heads. They contain important information that applies to that section's listings.

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supersede the listings contained herein. Efforts are made by questionnaire mailings and phone calls to obtain information on companies which should be listed. If you would like to be listed in the next issue of the International Buyer's Guide please send the relevant information in the format of the section under which it should appear. Information should be addressed to: Rusty Terry, Directories Editor, Billboard Publications, Inc., Box 24970, Nashville, TN, 37202.

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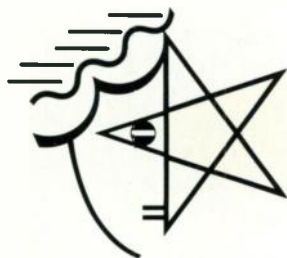
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In this section...

- Record Companies
- Video Program Suppliers & Buyers
- Hardware Manufacturers-Audio and Video Tape
- Music Publishers
- Sheet Music Suppliers

Music & Video Companies

RECORD COMPANIES

A

- AA Wonderland Records (Div. of Bestway Group)**, 12 Gelb Ave., Union, NJ, 07083, (201) 232-8383, Pres.: Howard A. Massler; Vice Pres., Sales: Alvin M. Berger; Vice Pres., Finance: Robert M. Levine; Adm. Mgr.: Helen Vacarro.
Label(s): (Owned) Cartune Classic, Merry, Sandbox (See 'n Hear Learning), Wonderland Easy Readers, Parents Magazine Easy Readers.
- AB**, See Creative Sound; Sunrise Records, Inc.
- ABP Records**, 240 Central Park S., New York, NY, 10019, (212) 661-6349, Pres. & A & R: Allen Abdulezer; Vice Pres. & Promo.: Stan Stonkus.
- AEI**, See Varese Sarabande Records, Inc.
- AKC**, See Sonotone Music Corp.
- AKO Records**, 20531 Plummer, Chatsworth, CA, 91311, (818) 998-0443, Telex: 194250-1083, Fax: 349-0615, Pres.: A. E. Sullivan; Dir.: J. Loh. (CD-Distributor).
Label(s): (Owned) AKO, Dorn, Aztec.
Int'l Reps.: AKO Music (Singapore).
- A-Lab**, See Bryan Music Co.
- A Little More Sound**, Box 120336, Nashville, TN, 37212, (615) 255-0489, Contact: Bill Little.
- A.M.I. Records**, See American Music Corp. (A.M.I. Records).
- A Major Records**, 222 Race St., Philadelphia, PA, 19106, (215) 238-0985, Pres.: James E. Hill; Dir. of Promos.: Artie Dunning; A & R Dir.: Doug Grigsby; Dir. of Rap Dept.: M. C. Breeze.
Label(s): Master of Disaster.
US Reps.: Universal Records (Philadelphia, PA).
Int'l Reps.: Sauge Records (Switzerland).
- ARRC**, See Standby Records, Inc.
- ARV Int'l**, See House of Falcon, Inc.
- AV**, See Nashville Sound, Inc.
- AVC Int'l**, See Alvera Record & Music Publishing.
- AVI Record Prods., Inc.**, 7060 Hollywood Blvd., Suite 1212, Hollywood, CA, 90028, (213) 462-7151, Cable: AVI/LSA, Telex: 910-321-3913, Pres.: Raymond Harris; Vice Pres.: Edward Cobb; Business Affairs Dir.: James Sterling; Copyright Coord.: Michael Lewis.
Label(s): (Owned) A. V. I., OTD, (Licensed) Nashboro, Creed, Excell.
- A.W.O.L. Records**, 404 Elizabeth St., North Versailles, PA, 15137, (412) 829-2880, Contacts: Scott Warner, Marsha Little.
- A & M Group**, See RCA-Ariola Int'l.
- A & M Records, Inc.**, 1416 N. LaBrea Ave., Hollywood, CA, 90028, (213) 469-2411, Telex: 691282, Cable: ALPERMOSS. Pres.: Gil Friesen.
Branch(es): 595 Madison Ave., New York, NY, 10022, (212) 826-0477, Telex: 961105, 136/140 New Kings Rd., London, SW6 4LZ, 011-44-1-736-1133, Telex: (851) 916342, Cable: ALPERMOSS/LONDON.
Label(s): (Licensed) Windham Hill, Word.
- A & R Prods.**, See Reference Recordings.
- ABCKO Records, Inc.**, 1700 Broadway, New York, NY, 10019, (212) 399-0300, Pres.: Allen Klein; Vice Pres.: Joel Silver; Vice Pres.: Henry Newfield; Dir. of Creative Affairs: Iris W. Keitel; Vice Pres.: Alan Horowitz.
Label(s): (Owned) ABCKO.
- Int'l Reps.: Polygram (Europe).
AM-PM, See Trend/Discovery Records.
- ASV**, See Harmonia Mundi, USA.
- Aanco Records**, 11958 104th Ave. N., Largo, FL, 33544, (813) 393-0203, Pres.: Jay L. Angello.
Label(s): (Owned) Aanco.
- Aardvark Records**, Box 1025, Los Angeles, CA, 90028, (213) 461-1736, (800) 248-8275, Mktg. Vice Pres.: Steven Valenti; Exec. Dir.: Elliott D. Blatt.
- Aaron Records**, c/o Entertainment Mgmt. Ents., 454 Alps, Wayne, NJ, 07470, (201) 694-3333, Pres.: Richard Zielinski.
Label(s): (Owned) Aaron.
- Abee Cake Records**, Box 117, New Berlinville, PA, 19545, (215) 367-0335, Pres.: Dave Stahl; Sec.: Stanley Stahl. (CD-Manufacturer/Distributor)
- Abet**, See Nashboro Record Co.
- Above Ground Records**, Box 121, Auburn, AL, 36831, (205) 821-6735, A & R: Mike Davis.
Label(s): (Owned) Above Ground Records.

Accent Records

71906 Hwy. 111, Rancho Mirage, CA, 92270, (619) 346-0075, Owner: Scott B. Seely; Vice Pres./A & R: Buddy Merrill; Vice Pres. Pub. Rel./Promo: Dolores Gulden; Engineers/Producers: Nick Mandola, Rands Isabella.
Label(s): (Owned) Accent, Action Artist, Coachella.
US Reps.: GNP Crescendo.
Int'l Reps.: Festival (Australia); Vogue (France); Deutsche Gramophone (Germany); Sidet (Italy); King (Japan).

- Acclaim Records, Inc.**, 1602 Edmondson Cir., Nashville, TN, 37211, (615) 331-8780, Pres.: Veronica J. T. Mataseje; Vice Pres.: Stan Campbell.
Branch(es): 101 Hart Ave., Scarborough, ON, Canada, M1K 3H3, (416) 266-1606, Contacts: Brian Barker, Ross Allen.
Label(s): (Owned) Acclaim, 16th Avenue.
- Accord**, See Harmonia Mundi, USA.
- Acousto Graphic Records**, Box 934, Edgartown, MA, 02539, (617) 627-4639, Owner: Benjamin L. Hall; A & R/Promo: William H. Pandros.
- Acropole Corp. of America**, 1410 York Ave., Suite 2D, New York, NY, 10021, (212) 628-6315, Pres./Gen. Dir./A & R: Bruno George Ronty, Ph.D.
Label(s): (Owned) Bruno Hi-Fi Records & Tapes, Colosseum Records.
- Action Artist**, See Accent Records.
- Action Records**, 1616 Park Pl. Ave., Ft. Worth, TX, 76110, (817) 923-1111, Owner/Pres.: Marvin Moore; Producer: Bill White; Producer: Bob Davis.
- Adam Prods., Inc.**, 2501 S. Ocean Dr., Hollywood, FL, 33019, (305) 925-1799, Pres./Dir.: Robert Taran; Vice Pres./Dir.: C. Taran; Mktg. Dir.: Bob Green; A & R/Promo: Mike Lewis; Promo: Adam Taran.
Label(s): (Owned) Wizard Records.
Int'l Reps.: CBS Songs UK Ltd. (United Kingdom).
- Ace Adams Music**, 100-19 Alcott Place, Suite 19L, Bronx, NY, 10475, (212) 379-2593, Pres.: Ace Adams; Vice Pres.: Joe Ads; A & R Dir.: Stanley Adams; A & R Dir.: Adam Puertas.
- Adelphi Records, Inc.**, Box 7688, Silver Spring, MD, 20907, (301) 434-6958, Pres./Gen. Mgr.: Gene Rosenthal; A & R: Jon Curlin; Promo: Hap Passman.
- Ades**, See Harmonia Mundi, USA.
- Adonda Records of Nashville**, Box 25083, Nashville, TN, 37202, Pres.: Don Fowler; Vice Pres.: H. Tyner.

- Advantage Records**, 1012 16th Ave., South, Nashville, TN, 37212, (615) 255-2888, Pres./Gen. Mgr.: Mick Lloyd; Dir./Artist Development: Johnnie Massey; Nat'l Promo. Coord.: Vicki Johnson. (CD-Manufacturer)
US Reps.: PolyGram (Nashville, TN).
- Advent Prods.**, Box 772, El Cerrito, CA, 94530, (415) 525-1494, Pres. & Gen. Mgr.: Frank Scott.
- Afro-Carib Records**, 130 West 40th St., # 551, New York, NY, 10036, (212) 221-6625, Pres.: Warren Allen Smith; Vice Pres.: Fred Vargas. (CD-Manufacturer/Distributor)
Label(s): (Owned) Afro-Carib, Variety.
- Agon Records**, See Dragon Record, Inc.
- Airborn Co.**, Box 3064, Flint, MI, 48502, (313) 736-5191.
- Aircheck**, See Kiner Ent.
- Airplay Records**, See Bunjak Records, Inc.
- Airport**, See Arcade/Arzee Record Co.
- Airwave Records**, 6430 Sunset Blvd., PH 1502, Hollywood, CA, 90028, (213) 463-9500, Telex: 183055 TLO AIR, Chairman/CEO: Terrance M. Brown; Pres.: Nabeal Nash; Vice Pres. Finance: Daniel Hakin; Vice Pres. Video Opns.: Ric Martin; Vice Pres. Press & Public: Lisa Corona Ebsworth. (CD-Manufacturer/Distributor)
Branch(es): 14 rue de Prony, Paris, France, 227 62 62, Telex: 640756 SIFT F, Contact: Raymond Nashkitek; 19 Cavendish Sq., London, United Kingdom, 4631548.
Label(s): (Owned) TLO Records, Flamingo Records, East River Records, Dance-it Records, Airwave Records, Metropolis Records, Coconut Records.
US Reps.: California Record Dist. (Glendale, CA); Assoc. Dist. (Phoenix, AZ); Big State Dist., (Dallas, TX); H & L Dist. (Miami, FL); Landmark Dist. (Long Island, NY); NNA Dist. (Norcross, GA) & others.
- Airwax**, See Rooster Blues Records.
- Al-Kris Music**, See Keynote Records.
- Albatross Records, Inc.**, 6300 Southcenter Blvd., Suite 200, Seattle, WA, 98188, (206) 241-2320, Fax: (206) 422-9035, Pres.: Kenneth E. Kinnear. (CD-Manufacturer/Distributor)
Label(s): (Owned) Albatross.
- Albradella Records**, See Jesse Boone Prods.; Gwen Records Service.
- Alcazar, Inc.**, Box 429, Waterbury, VT, 05676, (802) 244-5178, President: Joan Pelton; Sales Mgr.: Will Forest; Dir. Of Mktg.: Stephen McArthur; Buyer: Ann Seidenberg. (CD-Distributor)
Label(s): (Owned) Alcazar, (Licensed) Pogarty & Cove, Cole Harbour, Newford.
US Reps.: Rounder (Cambridge, MA); Tant (Montague, MI); Old Fogey (Lansing, MI); Austin (Austin, TX); Bayside (El Cerrito, CA); Freckle (Seattle, WA); Mill City (Minneapolis, MN); Rickman Bros. (Pennsauken, NJ).
- Alfie Records**, 1041 N. Orange Dr., Hollywood, CA, 90038, (213) 469-0646, Pres.: Al Durand.
- Algeny**, See Post Modernist Records.
- Alhart Records**, Box 1593, Lakeside, CA, 92040, (619) 443-2170, Pres.: Richard Phipps, Sr.; Mgr.: Richard C. Phipps; A & R, Promo.: Rue Anna Bolano.
Label(s): (Owned) Alhart.
- Aljean Records**, 7 Colonial Ave., Myerstown, PA, 17067, (717) 866-5067, Pres.: Al Shade; Vice Pres.: Jean Shade.
- All Disc, Inc.**, 41 Monroe Tpk., Trumbull, CT, 06611, (203) 452-0203, Fax: 203-452-1843, Pres.: Daniel Greenberg; Vice Pres.: Marilyn Greenberg. (CD-Manufacturer/Distributor)
Label(s): (Owned) Compact Disc Music Guild.
- All Star Talent & Promos., Inc.**, Box 1338, Merchantville, NJ, 08109, (609) 962-6000, Pres.: Rob Russen; Exec. Vice Pres.: Rodney Russen; Sr. Vice Pres.: R. F. Russen; Prof. Mgr.: Eric Russen; Bus. Mgr.: Jamie Russen.
Label(s): (Owned) Castle Records, Jade Records, Rock Island Records, TCB Records, Phoenix Records, Camden Soul Records, Gigolo Records.
US Reps.: Creative Entertainment (Camden, NJ).
- Allandale**, See S.W.E.A. Assoc., Inc.
- Allegiance Records Ltd.**, 1419 N. La Brea Blvd., Hollywood, CA, 90028, (213) 851-8852, Fax: (213) 851-3208, CEO: Bill Valenziano; Pres.: Marti Goldrod; Dir. of Mktg.: Michael Dion; Mktg. Asst.: Lisa Reddick. (CD-Manufacturer/Distributor)
Label(s): (Owned) Allegiance, ITI, Takoma, (Licensed) Beyond, Sphere, Valley Vue.
US Reps.: Encore (Boulder, CO); Rock Bottom (Norcross, GA).
- Int'l Reps.: Alta Records (Canada); Trend Records (Canada); Best US Dist. (The Netherlands); In Akustik (West Germany).
- Allegro**, See Moss Music Group, Inc.
- Allen-Martin Prods., Inc.**, 9701 Taylorsville Rd., Louisville, KY, 40299, (502) 267-9658, Exec. Vice Pres./Gen. Mgr.: Michael J. Gibson; Vice Pres./Special Project: Carolyn Davidson; Producer/Dir./Studio Mgr.: Don Watson.
- Alleysound**, 548 Broadway, Macon, GA, 31201, (912) 742-1049, Pres.: Alan Walden.



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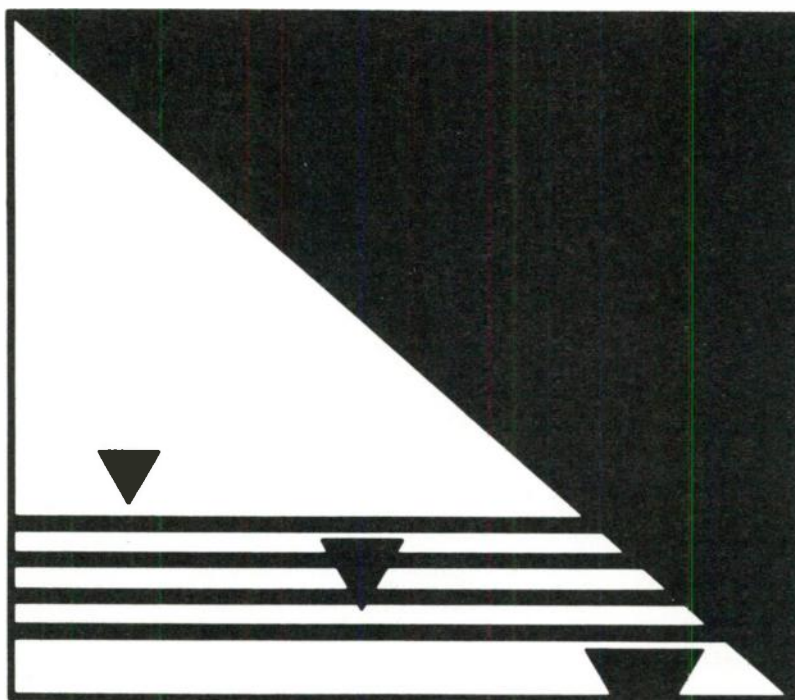
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Alligator Records & Artist Mgmt., Inc., Box 60234, Chicago, IL, 60660, (312) 973-7736, Pres.: Bruce Iglauer; Nat'l Sales/Adv. Mgr.: Melinda Giles; Opns. Mgr./Controller: Hilton Weinberg; Retail Sales Coord.: Pamela Hall; Hitl Promo. Coord.: Jay Whitehouse. Label(s): (Owned) Alligator.

Int'l Reps.: Sonet Grammofon (Sweden); Intercord Records (Germany); Sonet Records (United Kingdom); Avan Guard Records (Australia).

Allstar, See Nat'l Music Ents.

Alpine, See J. R. Sound Prodn., Inc.

Alshire Int'l, Inc., Box 7107, 1015 Isabel St., Burbank, CA, 91510, (213) 849-4671, Cable: BUDSOUND, Telex: 910 498 2759, Fax: (818) 569-3718, Pres.: Al Sherman; Sales: Ricardo Cesa; Comptroller: Faye Frankel. (CD-Manufacturer/Distributor)

Altered Records, See Multi-Sound Records.

Alternative Music Prodn., Inc., 7188 Sunset Blvd., Suite 204, Los Angeles, CA, 90048, (213) 850-7482, (213) 969-2109, Pres.: John Brock; Dir./Promo.: Jim Johnson; Dir./A & R: Mike Kluge; Dir./Admin.: Sam Martinez; Dir./Media: Mark King. Label(s): (Owned) A.M.P.

Jack Althausen, 3205 Burris Rd., Vestal, NY, 13850. Label(s): (Owned) A.M.P.

Altone, See Visions Communication Corp./American Tape Corp.

Alva Records, See Golden Boy Records.

Alvera Record & Music Publishing, Box 9304, Tulsa, OK, 74157, (918) 396-1333, Pres. & Owner: Al Clauser; Mktg./Promo.: James Clauser. Label(s): (Owned) Alvera, AVC Int'l, Target, Churchbell, Osage.

Alvorada, See Penco Records, Inc.

Alyssa Records, 226 Springmeadow Drive, Suite N, Holbrook, NY, 11741, (516) 472-2129, Pres.: Andy Marvel; Mktg. Dir.: Alyssa Marvel.

Am Records of America, Box 66120, Virginia Beach, VA, 23452, (804) 340-3366, Pres.: Alex Spencer; Publicity: Nancy Strong.

Amadeo, See Apon Record Co., Inc.

Amazing Records, Box 2512, Austin, TX, 78768, (512) 444-4666, Telex: 9102404097 AMAZING, Owner/Mgr.: Jim Yanaway. (CD-Manufacturer)

Label(s): (Owned) Amazing, Luna Series.

US Reps.: Rounder Dist. (Cambridge, MA); Midnight Records (New York, NY); Bayside (El Cerrito, CA); Jem Records West (Reseda, CA); Levity (North Hollywood, CA); Austin Record Dist. (Austin, TX).

Int'l Reps.: Major Music (Australia); IRD (Italy); Bellaphon (W. Germany); Big Beat Records (United Kingdom); Virgin Records (Holland).

Amber Records, 12243 Columbia, Redford, MI, 48239, (313) 937-3741, Pres.: Rim Kasputis; Vice Pres.: Rusne Kasputis.

Ambient Sound/Rounder, See Rounder Records Corp.

American, See Chameleon Music Group.

American Album & Tape Corp., 314 West 53rd St., New York, NY, 10019, (212) 247-3188, (212) 246-4980, Telex: 226000, Pres.: David King; Exec. Vice Pres.: Hope J. King; Vice Pres./Int'l: Warren Ashley; Sales Mgr.: George Curtiss; Gen. Mgr.: Gregory Reina.

American Artists Corp., 312 Washington Ave., North, Minneapolis, MN, 55401, (612) 339-4741, Pres.: Owen Husney; Vice Pres.: Ron Soskin; Chief Operating Officer: Timothy Davis. Label(s): (Owned) American Artists/Columbia, American Artists/A & M.

American Artists/A & M, See American Artists/Corp.

American Artists/Columbia, See American Artists Corp.

American Communications Ents. (A.C.E. Records), 1287 Merriman Rd., Westland, MI, 48185, (313) 722-0616, Pres.: John D. Lollo; Mgr.: William P. Larnes; Promo.: Ted Parnell. Label(s): (Owned) A.C.E. Records, (Licensed) Great Train records, Mystery Train Records.

American Cowboy Songs, Inc., Rt. 7, Box 220, Mt. Juliet, TN, 37122, (615) 444-8431, Pres.: Chris LeDoux; Sec./Treas.: Bonnie LeDoux; Gen. Mgr.: Alfred LeDoux. US Reps.: Western Merchandisers (Amarillo, TX); KSG Distributors (Layton, UT); Dan Jay Music (Denver, CO).

American Creative Entertainment Ltd., 536 E. St. Louis Ave., Las Vegas, NV, 89104, (702) 731-2322, Dir.: Frank Moore; A & R: Lou Jarrett.

American Dance, See Blue Island Records.

American Gramophone Records, 9130 Mormon Bridge Rd., Omaha, NE, 68152, (402) 457-4341, Telex: 387169, Fax: (402) 457-4332, Pres.: Chip Davis; Nat'l Sales Mgr.: Michael Delich; Exec. Vice Pres.: Stephen Kalhorn; Dir. of Adv. & Promos.: Richard Musil. (CD-Manufacturer/Distributor)

Int'l Reps.: A & M (Scarborough, ON, Canada); Alpha (Tokyo, Japan).

American Harmony Artist, Box 55224, Station B, Omaha, NE, 68155, (402) 345-6619, Owner: Albert H. Atkinson.

American Melody Records, 773 Hoop Pole Rd., Guilford, CT, 06437, (203) 457-0881, Pres.: Phil Rosenthal; Promo.: Beth Sommers. US Reps.: Silo, Inc. (Waterbury, VT); Rounder Dist. (Cambridge, MA); Richman Bros. (Pennsauken, NJ); Bayside Record Dist. (El Cerrito, CA); Midwest Music (Milwaukee, WI); M. Gainsburg (Knoxville, TN).

American Music Corp. (A.M.I. Records), 111 Freehill Rd., Hendersonville, TN, 37075, (615) 822-6786, Pres.: Michael Radford; Vice Pres.: Kenneth Bridger; Nat'l Promo. Dir./A & R: Harold Hodges. Label(s): (Owned) A.M.I. Records, Tamara Records.

American Music Network, Inc., Drawer 1967, Warner Robins, GA, 31099, (912) 953-2800, Pres. & Dir.: Robert R. Kovach; Secretary: Judi Kovach; Talent Scout: Terry Justus; Talent Scout: Joe Craine. Label(s): (Owned) Scaramouche Records.

American Pacific Broadcast Co., Music Prodn. Div., 89 N. King St., Honolulu, HI, 96817, (808) 538-6792, Cable: APBCNETWORK HOLLYWOOD, Telex: 510 100 4461 APBCRADIO2 HNL, Pres.: Stephen Bloom; Vice Pres.: Peter Hay; Vice Pres.: Dag Olofsson-Sundman; Vice Pres., Data Proc.: John Pomeroy; A & R/Prog. Dir.: Joe Renda. (CD-Manufacturer/Distributor)

American Ple, Box 66455, Los Angeles, CA, 90066, (213) 391-4088, Pres.: Wayne Volat; Principal: Janet Volat. Label(s): (Owned) American Ple.

American Playboy, See Music Ents., Inc.

American Radio, See Caprice Int'l.

American Sound Records, 62 Music Sq. West, Nashville, TN, 37203, (615) 361-7902, Pres.: Cliff Ayers; Vice Pres.: Clark Ostermayer; Promo.: Ernie Garrett.

American-Sound-Studio, 3998 Townley Dr., Memphis, TN, 38127, (901) 525-0540, Pres.: William Gloire; Vice Pres.: E. F. Light; Engineer/A & R: Dianne Gloire; Engineer: Kevin Landrum.

American Voice, See Glouite Ent.

American Voices, 3205 Blue Ridge Ct., Virginia Beach, VA, 23452, (804) 486-2399, Pres.: Heath Webb. Label(s): American Voices.

Americana, See Sine Qua Non Cassettes & Records.

Americatone Int'l USA (Americatone Records), 1817 Loch Lomond Way, Las Vegas, NV, 89102, (702) 384-0030, Telex: 333904 Americatone, Pres.: Joe Jan Jaros; Vice Pres.: Ken Brown; Vice Pres.: Paula M. Jaros. (CD-Manufacturer/Distributor)

Label(s): (Owned) Americatone Records Int'l, Christy Records.

Ames Griffin Records, 55 East 86th St., Suite 14A, New York, NY, 10028, (212) 860-9150.

Amherst Records, Inc., 1800 Main St., Buffalo, NY, 14208, (716) 883-9520, Fax: 559083, Fax: (716)884-1432, Pres.: Leonard Silver; Exec. Vice Pres.: Larry Silver; Vice Pres./Gen. Counsel: David E. Parker; Vice Pres.: Dave Colson. (CD-Manufacturer/Distributor)

Label(s): (Owned) Amherst, H & L.

US Reps.: Action Music Sale, Inc. (Cleveland, OH); California Record Dist. (Berkley, CA); M.S. Dist. (Atlanta, GA); Malvern Dist. (Long Island, NY); Navarre Corp. (Crystal, MN); Universal Dist. (Philadelphia, PA).

Amuse America, Inc., 407 Park Ave. S., Suite 20A, New York, NY, 10016, (212) 213-9595, Pres.: Eilichi Naito.

Anahuac (Discos), 6331 Santa Monica Blvd., Hollywood, CA, 90038, (213) 462-0088, Pres.: Pete Korelich.

Anamaze Records, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630, Cable: Telekom JLA, Telex: 226000 JLA, Fax: (212) 619-4079, Pres.: Cosmo Ohms; Contact: Jeffrey E. Jacobson.

Anamaze Records & Prodn., 1802 Ocean Pkwy., Suite 24, Brooklyn, NY, 11223, (718) 827-8499, Pres.: Cosmo Ohms. US Reps.: Jem Records (South Plainfield, NJ); Important Records (Jamaica, NY); Tower Records (New York, NY).

Ancient of Days Gold, See Kison Elyon Records.

Andante, See Varese Sarabande Records, Inc.

Angel Records, 1750 N. Vine St., Los Angeles, CA, 90028, (213) 871-5094, Cable: CAPRECORDS LOS ANGELES, CA, Telex: 674051 CAPITOL-HOLSA, Fax: (213) 467-8550, Pres.: Brown Meggs; Vice Pres./A & R/Mktg.: John Patrick; Nat'l Sales Mgr.: Renny Martini; Adv./Publicity Mgr.: Mark Malkovich. (CD-Manufacturer/Distributor)

Branch(es): 1370 Avenue of the Americas, New York, NY, 10019, (212) 603-4506, Fax: (212) 765-4342, Vice Pres. Eastern Opns.: Tony Caronia. Label(s): (Owned) Angel, Seraphim, Angel Studio, (Licensed) EMI Deutsche Harmonia Mundi.

Angel Studio, See Angel Records.

Angelsong, 2714 Westwood Dr., Nashville, TN, 37204, (615) 297-2246, Owner/Pres.: Mabel Birdsong; Owner/Producer: Joe L. Wilson.

Angelus Music, 12801 William Beanes Rd., Upper Marlboro, MD, 20772, (301) 627-8775, Owner: Dorothy Zeisel.

Anisless Records, Box 2392, Woburn, MA, 01888, (617) 935-5386.

Anla, See Goldbond Recording Studio.

Ansonia Records, Inc., 750 Paterson Ave., East Rutherford, NJ, 07073, (201) 470-0301, Cable: ANSORECORD, Pres.: Mercedes Perez Glass; Vice Pres.: Henry Gerard Glass. Label(s): (Owned) Ansonia, Superior. Int'l Reps.: La Discoteca, C.A.; Fonoson; El Virrey Ind. Musicales; Multimusic, S.A.

Antenna Records (c/o Cornerstone Mgmt.), 23 E. Lancaster Ave., Ardmore, PA, 19003, (215) 649-3530, Pres.: Steve Mountain; Promo.: Jim Johnson.

Chuck Anthony Music, Inc., 303 E. Altamonte Dr., Suite 217, Altamonte Springs, FL, 32701, (305) 830-4600, Pres.: Chuck Anthony; A & R Dir.: Randy Irwin.

Antilles, See Island Records, Inc.

Antique Records, Box 192, Pittsburg, KS, 66762, (316) 231-6443, Pres.: Geno Strasser; Vice Pres.: Big John Poznic; Sec./Treas.: M. Strasser. Label(s): (Owned) Catfish Records, Big Brutus Records. US Reps.: Spirit of America (Pittsburg, KS).

Antone's Records & Tapes, Inc., 2915 Guadalupe St., Austin, TX, 78705, (512) 322-0617, Gen. Mgr.: Angela Strehci; Sales Dir.: Connie Johns; Promo. Dir.: Susan Piver. US Reps.: Rounder Records (Cambridge, MA.); Bayside Dist. (El Cerrito, CA.); House (Olathe, KS); Important Records (Jamaica, NY); Austin Record (Austin, TX); Bromo Dist. (Dallas, TX); Hits Unlimited (Des Plaines, IA).

Ap-Gu-Ga, See Imaginary Entertainment Corp.

Apexon Records Mfg. Corp., 44-27 Purves St., Long Island, NY, 11011, (718) 937-4038, Telex: 239365ARMC, Mgr.: Leeda K. Ropiak; Pres.: Boleslaw Ropiak; Vice Pres.: Dariusz Ropiak. (CD-Manufacturer)

Label(s): (Owned) Underworld, Tropical Heat. US Reps.: J & G Records (New York, NY).

Apon Record Co., Inc., Box 3082 Steinway Sta., Long Island City, NY, 11103, (718) 721-5590, Pres.: Andre M. Poncic; Gen. Mgr.: Don Zemann. (CD-Distributor)

Label(s): (Owned) Apon, Discapon, Amadeo, (Licensed) Juraphon, Panton, Hungaroton.

Apostle, See RP Communication Corp.

Appaleed, See June Appal Recordings.

Apple Pye Records, Inc., 128 Colonial Pkwy., Suite 4-H, Yonkers, NY, 10710, (914) 337-4462, Pres.: Charles Manna; Exec. Vice Pres./A & R: Pat Petretta; Secretary: Mildred Arcadipane.

April River, See Stanyan Record Co.

Aqua-Gem Records, Inc., 223-18 112th Ave., Queens Village, NY, 11429, (718) 465-4016, Pres.: Donald C. Davidson; Vice Pres.: Jean B. Davidson; Vice Pres.: Audrey P. Davidson; A & R: Julio Herrera; Promo.: Clive Davidson. Label(s): (Owned) Aqua-Gem Records. US Reps.: Aqua-Gem Records.

Arabesque, See Caedmon/Arabesque.

Arc, See Spina Music.

Arcade Record Co./Arzee Record Co., 3010 N. Front St., Philadelphia, PA, 19133, (215) 428-5682, Pres.: Rex Zario; A & R: Lucky Taylor. Label(s): Archway Records, Airport Records, Skyrocket Records, Cowboy Records.

Archiv Produktion, See PolyGram Classics.

Archway, See Arcade & Arzee Record Co.

Arctic, See Jamie/Guyden Dist. Corp.

Ardavan Records, Box 2512, Hollywood, CA, 90078, (213) 464-8163, Pres.: Ardie Bryant; Vice Pres.: Anne Bryant; Vice Pres., A & R: David P. Bryant.

Argo, See PolyGram Classics.

Argyle, See Spina Music.

Arhoolie Prodn., Inc., 10341 San Pablo Ave., El Cerrito, CA, 94530, (415) 525-7471, Pres.: Chris Strachwitz. (CD-Manufacturer)

Label(s): (Owned) Arhoolie, (Licensed) Blues Classics, Folklyric, Old Timey, J.E.M.F., Rambler, Western. US Reps.: Bay Side Dist. (El Cerrito, CA); Rounder Records (Cambridge, MA); The House (Olathe, KS); Richman Brothers (Pennsauken, NJ). Int'l Reps.: Independent Records (Australia); Topic Records (United Kingdom); Media Sept (France); Munc Records (Holland).

Arja Senza Voce, See Alshire Int'l, Inc.

Ariel Records, Inc., Box 100, Brooklyn, CT, 06234, (203) 774-1470, Pres., Sales Dir.: Susan Smith; Vice Pres., A & R Dir.: Robert Stanley.

Arigo Int'l Record Co., c/o Jacobson & Colfin, 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLA, Pres.: Howard Leinoff. Label(s): (Owned) Arigo. US Reps.: Important Records.

Arion, See Bainbridge Entertainment Co., Inc.

Arista Group, See RCA-Arista Int'l.

Arista Records, Inc., 6 West 57th St., New York, NY, 10019, (212) 489-7400, Pres.: Clive Davis; Senior Vice Pres. Opns.: Roy Cott; Senior Vice Pres. Promo.: Don Jenner; Vice Pres. A & R: Ed Eckstine; Vice Pres. Publicity: Steven Shmerler.

Arista Special Products, See Pair Records, Inc.

Ark Record Co., Box 100743, Nashville, TN, 37210, (615) 833-1955, Pres.: Everett Faulkner. (CD-Manufacturer/Distributor)

Ark Records, Box 230073, Tigard, OR, 97223, (503) 620-5680, Owner/Mgr.: Jeff Johnson.

Arriba Records, 2525 W. Pico Blvd., Los Angeles, CA, 90006, (213) 388-2263, Pres./Gen. Mgr.: Isaac Baly.

Arrival, See K-Tel Int'l (USA), Inc.

Arrow Records, See Moseka Records & Tapes.

Arrowhead, See Oakridge Records.

Art Attack Records, Inc., 3305 N. Dodge Blvd., Tucson, AZ, 85716, (602) 881-1212, Pres.: William Cashman. (CD-Manufacturer/Distributor)

Label(s): (Owned) Carte Blanche, Euthanasia Int'l.

Art Records Mfg. Co., Box 15032, Fort Lauderdale, FL, 33318, (305) 564-1904, Pres.: Harold E. Doane; Sr. Exec. Vice Pres.: Vivian P. Doane; Promo. Mgr.: David W. Dunn.

Label(s): (Owned) Art, Cruise, Souvenir, Unity, Citadella.
Art & Economix Records, 13413 NE 27th St., Bellview, WA, 98005, (206) 881-2996, Gen. Mgr.: Christian Fulgham.

Artemis Records Ltd., Box 110, 157-52 96th St., Howard Beach, NY, 11414, (516) 563-3434, Pres.: John Giamundo; Vice Pres.: Rocco Giamundo.

Artsapassion Records, Box 1669, New London, CT, 06320, (203) 447-3438, Pres.: Ken Atkins; Vice Pres.: Preston Frantz; Mktg. Dir.: Lisa Fedick; Eng.: Jay Bird; A & R/Producer: David John.

Label(s): (Owned) Artsapassion Records.

Asaph, See Gospel Media.

Asdan, See Echo Records.

Ashley Record, 249 Bluegrass Dr., Hendersonville, TN, 37075, (615) 824-3573, Pres.: L. S. Walton; Mktg. Sales: Linda Denny; A & R & Prod.: Leon Ashley.

Label(s): (Owned) Ashley.

Asian, See Gospel Media.

Aspen Records, Inc., 525 Brannan St., Penthouse, San Francisco, CA, 94107, (415) 974-3500, Telex: 350148 RBL UD, CEO & Pres.: Richard H. Bullock; Chief Financial Off.: Gary Pyle; Exec. Vice Pres.: Herb Wong; Promo Vice Pres.: Bob Golden; Sales Coord.: Pamela K. Roy. (CD-Manufacturer/Distributor)

Label(s): (Owned) Aspen.

US Reps.: Associated Dist. (Phoenix, AZ); California Record Dist. (Berkeley, CA/Glendale CA); California Record Dist. (Seattle, WA).

Astar Records, See Aztec Records.

Astree, See Harmonia Mundi, USA.

Atlanta Artists, See PolyGram Records, Inc.

Atlanta Int'l Record Co., Inc., 881 Memorial Dr., SE, Atlanta, GA, 30316, (404) 223-0144, Pres.: S. R. Freeman; Vice Pres.: Alan Brownlow; Dir. Sales/Mktg.: Jim O'Rourke; Nat'l Promos. Dir.: Juandolyn B. Stokes.

Label(s): (Owned) Atlanta Int'l, Gospoart, Pearl.

US Reps.: Big State Dist. (Dallas, TX); Select-O-Hits (Memphis, TN); Malverne Dist. (Long Island, NY); Bib Dist. (Charlotte, NC); Action Dist. (Cleveland, OH); Central South Dist. (Nashville, TN).

Atlantic Recording Corp., 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-6000, Cable: ATCOMUSIC, Board Chairman: Ahmet Ertegun; Vice Chairman: Sheldon Vogel; Pres. Atlantic Records: Doug Morris; Exec. Vice Pres.: Doug Slew; Sr. Vice Pres. Atlantic: Hank Caldwell.

Atmosphere Records, See Doug Moody Prodn., Inc.

Audax, See Music & Arts Programs of America, Inc.

Audio Accessories Co., 38 West 515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998, Sales Mgr.: John S. Maloney.

Audio Arts, Inc., 5617 Melrose Ave., Los Angeles, CA, 90038, (213) 461-3507, Pres.: Madelon Baker. (CD-Manufacturer/Distributor)

Label(s): (Owned) Audio Arts, Audio Gospel.

Audio Gospel, See Audio Arts, Inc.

Audio Guild, See Record Guild of America.

Audio Int'l, Inc., Box 921, Beverly Hills, CA, 90213, (213) 276-2726, Pres.: Oliver Berliner.

Audiofidelity Enterprises, Inc., 519 Capobianco Plaza, Rahway, NJ, 07065, (201) 388-5000, Cable: AUDIOFIDEL, Board Chairman: Dante Pugliese; Controller: Margaret Johnson; Vice Pres.: Phillip Goldschmied; Art Dir.: Ron Warwell.

Audion, See JEM Records Group of Co.

The Audion Recording Co., See Passport Records, Inc.
Audiophile Records, 3008 Wadsworth Mill Pl., Atlanta, GA, 30032, (404) 288-1480, Pres.: George H. Buck, Jr.; Mktg., A & R: Wendell Echols. (See Also Jazzology Records, Inc.)

Label(s): (Owned) Audiophile Records.

Audiorama Records Corp., 656-658 10th Ave., New York, NY, 10036, (212) 757-8821.

August, See Rounder Records Corp.

Aura, See Soundwave Int'l, Inc.

Aural Explorer, See M M O Music Group, Inc.

Aurovox Communications, c/o Jeffrey & Jacobson, 146 Sullivan St., New York, NY, 10001, (212) 741-3250, Telex: JLAW.

Auspex Records, 12188 Laurel Terrace Dr., Studio City, CA, 91604, (213) 877-1078, Owner: Jules Chaikin.

Austin Records, Box 33207, Austin, TX, 78764, (512) 385-0901.

Authentic, See Dootone Records.

Autumn, See Rhino Records, Inc.

Autumn Int'l Records, 202 Heather Dr., Garland, TX, 75042, (214) 272-9272.

Avalon Records, Tapes, Compact Discs, Inc., Box 3237, South Pasadena, CA, 91030, (818) 441-0887, CEO/Pres./Dir. A & R: David Evans. (CD-Manufacturer/Distributor)

Avant, See Crystal Records, Inc.

Avant Garde Records, Inc., 1595 Broadway, New York, NY, 10019, (212) 246-1343.

Avant-Garde Records Corp., 210 West 100th Terrace, Suite 306, Kansas City, MO, 64114, (816) 942-8988, Pres.: Scott W. Smith; Vice Pres./Sec.: Louis Teicher; Treas.: Arthur Ferrante. (CD-Manufacturer/Distributor)

Label(s): (Owned) Avant-Garde Record Corp.

US Reps.: Bainbridge Records (Los Angeles, CA).

Avanti, See Reflection Sound Prodn., Inc.

Avatar Records, 1106 East 119th St., Los Angeles, CA, 90059, (213) 564-9159, Telex: 6502946355 MCI UW, Pres.:

Larry Robinson; Vice Pres.: Elaine Brewer.

Avenue, See Malaco Records.

Award, See RCI Records, Inc.

Axbar Records

Box 12353, 3800 San Pedro, San Antonio, TX, 78212, (512) 735-3322, Bus. Mgr.: Joe Scates; Promos. & Publicity: Gary Bradshaw; Prod.: Jerry Blanton; Distribution: John James.

Label(s): (Owned) Axbar, Charro, Jato, Prince.
 US Reps.: TMC Prodn. (San Antonio, TX); E & R One Stop (San Antonio, TX); Dixie Racks (Nashville, TN).
 Int'l Reps.: Western Songs (Johannhacks, Sweden); Americana Records (Tokyo, Japan).

Azra Int'l, Box 459, Maywood, CA, 90270, (213) 560-4223, Pres.: David T. Richards; Artist & Promo. Officer: Jeff Simins; Mktg. & Pkg.: Theodore Thrasmer; Sales: Omar Engleton. (CD-Manufacturer/Distributor) (See Also Ready To Tock Records)

Label(s): (Owned) Azra, Iron Works, NSFD, (Licensed) Trans Euro, Razor's Edge, Rockhouse.

US Reps.: Important (Jamaica, NY); Sounds Good (Hawthorne, CA).

Aztec Records, 20531 Plummer St., Chatsworth, CA, 91311, (818) 998-0443, Gen. Mgr.: A. E. Sullivan. (CD-Manufacturer) (See Also AKO Records).

Label(s): (Owned) Aztec Records, Dorn Records, Astar Records, AKO Records.

B

B-Atlas & Jody Records, Inc., 2557 East 1st St., Brooklyn, NY, 11223, (718) 339-8047, Pres./A & R Dir.: Vincent Vallis; Sales-Vice Pres.: Gloria Black; Promo/Vice Pres.: Tom Bosco; Promo/Vice Pres.: Ron Alexander. (CD-Manufacturer)

Label(s): (Owned) B-Atlas, Jody, Gio.

US Reps.: Malverne (Long Island, NY); Apex-Martin (Hillside, NJ); Universal (Philadelphia, Pa); Pika Corp. (Cleveland, OH); Rounder (Cambridge, MA); Schwartz Bros. (Lanham, MD).

BAT, See Caprice Int'l.

Baby Moon Records, 202 Briardale Ct., Atlanta, GA, 30345, (404) 633-7288, Contact: Sam Reynolds.

Back-Trac Records & Tapes, 76 Degraw St., Brooklyn, NY, 11231, (718) 596-5104, Fax: (718) 237-7768, Vice Pres.: Michael Babinski; Nat'l Sales Rep.: Joseph Varone.

Backstage Records, Inc., Box 67932, Los Angeles, CA, 90067, (213) 820-1909, Pres.: Jonathan Johnson; Vice Pres. A&R/Promo: Larry Ross; Publicity: Suzanne Cahill.

Label(s): (Owned) Backstage Records, Inc.

US Reps.: Schwartz Bros. (Lanham, MD), Important Records (Jamaica, NY), Jem Records (Reseda, CA), Camelot (North Canton, OH), MTS/Tower (Sacramento, CA).

Badger, See Bear Records.

Bagel Records, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630, Cable: Telexcom JLaw, Telex: 226000 JLaw, Fax: 212 619 4079, Vice Pres.: Joe Anderson; Pres.: David Herzenberg; Counsel: Bruce Colfin. Label(s): (Owned) Crung.

Bagg Records, See Not Bad Ents.

Bah Humbug Creations, See DLM Records.

BBC, See Mobile Fidelity Sound Lab; RTV Sales Corp.
BGO Records, Inc., 3864 Oakcliff Court, Doraville, GA, 30340, (404) 449-5147, Pres.: Arnie Geller; Vice Pres.: Buddy Bule; Vice Pres. Bus. Affairs: Gloria Bule.

B Magic, 25 Huntington Ave., Suite 512, Boston, MA, 02116, (617) 424-8852.

BWL, See Imaginary Entertainment Corp.

Baby Moon Records, 202 Briardale Ct., Atlanta, GA, 30345, (404) 633-7288, Contact: Sam Reynolds.

Back-Trac Records & Tapes, 76 Degraw St., Brooklyn, NY, 11231, (718) 596-5104, Fax: (718) 237-7768, Vice Pres.: Michael Babinski; Nat'l Sales Rep.: Joseph Varone.

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Bagel Records, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630, Cable: Telexcom JLaw, Telex: 226000 JLaw, Fax: 212 619 4079, Vice Pres.: Joe Anderson; Pres.: David Herzenberg; Counsel: Bruce Colfin. Label(s): (Owned) Crung.

Bagg Records, See Not Bad Ents.

Bah Humbug Creations, See DLM Records.

Bainbridge Entertainment Co., Inc., 2507 Roscomare Rd., Los Angeles, CA, 90077, (213) 476-0631, Telex: 466891, Pres.: Harlene Marshall. (CD-Manufacturer/Distributor)

Label(s): (Owned) Bainbridge, (Licensed) Choice.

Baja, See TSR Records.

Bal Records, Box 369, La Canada, CA, 91011, (818) 952-1242, Pres.: Adrian P. Bal; Vice Pres./Treas.: Berdella M. Bal; Sec.: Renee Roseth.

Balboa Record Co., 16027 Sunburst St., Sepulveda, CA, 91343, (818) 892-0044, Pres./Owner: Larry Fotina.

Balkan Arts, See Ethnic Folk Arts Center.

Balkan Music Co., 6917 W. Carmak Rd., Berwyn, IL, 60402, (312) 484-6436.

Ball Record Mfg. & Dist. Co., 355 S. Mansfield St., Los Angeles, CA, 90036, (213) 936-1032, Pres.: Jim L. Ball. Label(s): (Owned) Ball Records, Saviour Records, Velvet Int'l.

Banana, See The Stacy-Lee Label.

Bang Zoom Records, Suite 8817, 1 World Trade Center, New York, NY, 10048, Cable: Telexcom JLaw, Telex: 226000 JLaw, Fax: (212) 619-4079, President: Ilze Lemesis; Counselor: Bruce Colfin.

Banjar Records, Inc., Box 32164, 7440 University Ave., NE, Minneapolis, MN, 55432, (612) 755-9829, Pres.: Leroy Larson.

Banned Records, See Hottrax Records.

Banner, See General Music, Inc.

Bar-B-Q Records, See RedBud Records.

Barfko-Swill, Box 5418, North Hollywood, CA, 91616, (818) PUM-PKIN.

Label(s): Barking Pumpkin Records.

Barking Pumpkin Records (a dba of Pumpko Industries Ltd.), Box 5265, North Hollywood, CA, 91616, (818) 764-0777, Telex: 880469 ICAUD, Fax: (213) 650-6606, Pres.: Frank Zappa; Dir., Sales & Mktg.: Gall Zappa; Mgr., Sales & Prod.: Mariel Betts. (CD-Distributor)

Label(s): (Owned) Barking Pumpkin, Zappa.

US Reps.: Barfko-Swill (North Hollywood, CA); Rykodisc (Salem, MA); Capitol Records (Hollywood, CA).

Baronet, See Westwood Entertainment Group.

Baroque Records, See The Headway Group.

Bassment Records, 234 Christopher Columbus Dr., Jersey City, NJ, 07302, (201) 963-1560, Contact: Craig Bevan; Contact: Barry Zeiger. (CD-Manufacturer/Distributor)

Batish Records, 1310 Mission St., Santa Cruz, CA, 95060, (408) 423-1699, Pres.: S. D. Batish; Vice Pres.: Ashwin Batish; Gen. Mgr.: Ravi Batish; Promo: Shanta Batish; Mktg. A & R: Meena Sharma.

Label(s): (Owned) Batish Records, (CD-Manufacturer/Distributor)

Battery Records, Inc. (d.b.a. Painted Smiles Records), 74-09 37th, Room 420, Jackson Heights, NY, 11372, (718) 898-6964, Pres.: Ben Bagley.

Bay Records, 1741 Alcatraz, Berkeley, CA, 94703, (415) 865-2040, Owner: Michael Cogan. (CD-Manufacturer)

Label(s): (Owned) Bay.

Bayou, See Goldbond Recording Studio.

Bayport Records/Lakewood Records, Box 995, Norfolk, VI, 23501, Producer: Claudia Phillips.

Label(s): (Owned) Lakewood Records, Vulcan Records.

Baywest Records, 2554 Lincoln Blvd., Suite 398, Marina del Rey, CA, 90292, (213) 822-7629, Pres.: Ronald G. Patton; Vice Pres./Gen. Mgr.: Laurie Roberts; A & R Dir.: Lesley Peysar.

Label(s): (Owned) Baywest Records, Marina Sound.

Beach, See Extra Sensory Prodn.

Beale Street Records, Inc., Box 1618, Memphis, TN, 38101, (901) 774-7091, Exec. Vice Pres.: Fred Ford; Vice Pres. A & R: Mabon Hodges; Vice Pres. Promo: Mattie Sengstacke. (CD-Manufacturer/Distributor)

Label(s): (Owned) Beale St., Praise.

Bear Creek Records, 1300 Division St., Suite 103 A, Nashville, TN, 37203, (615) 259-4204.

Bear Records, 1300 Division St., Suite 200, Nashville, TN, 37203, (615) 259-4204, Pres.: Billy Joe Burnette.

Label(s): (Owned) Badger, Bear.

Bearsville Records, Inc., Wittenberg Rd. & Rt. 212, Box 135, Bearsville, NY, 12409, (914) 679-7303, Telex: 510-

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2470848 Bearsong, Pres.: Albert B. Grossman; Chief Financial Officer: Steven Constant.

Beatlifest, Inc., Box 436, Westwood, NJ, 07675, (201) 666-5450, Pres.: Mark Lapidos; Vice Pres.: Carol Lapidos. Label(s): (Owned) Caromar.

Beau-James Select Records, Inc., Box 84, Hermitage, TN, 37076, (615) 822-6390.

Beauty and the Beat Records, 125 Broad St., Elizabeth, NJ, 07201, (201) 353-8294, A & R: Ed Fletcher; Mktg./Sales: Jeff Sturman.

Becket Records, 1790 Broadway, 18th Floor, New York, NY, 10019, (212) 582-6900, Pres.: Morris Levy; Vice Pres.: Howard Fisher.

Beckett, See Roulette Records, Inc.

Bee Gee Records, 3101 S. Western Ave., Los Angeles, CA, 90018, (213) 731-2469, Pres.: Byron Spears, Jr.; Vice Pres./Nat'l Promo: Hank Mance. Label(s): Birthright.

Bee Hive Jazz Records, 1130 Colfax St., Evanston, IL, 60201, (312) 328-5593.

Tom Bee Assocs., Box 8606, Albuquerque, NM, 87198, (505) 263-6110, Pres.: J. Thomas Bee; Vice Pres.: Robert T. Bee; A & R: Tom Bee. Label(s): (Owned) Can Do Records, Souled Out Records, Sound of Albuquerque Records, Tribal Records, Warrior Records.

Beech, See Extra Sensory Prodn.

Beechwood, See Little Giant Records.

Beehive, See Jungle Records/Waterloo Entertainment Investments, Inc.

Beet, See Tracy Sands Music Sales.

Beggars Banquet, See JEM Records Group of Co.

Belkin Prodn., Inc., 28001 Chagrin Blvd., Suite 205, Cleveland, OH, 44122, (216) 464-5990, Pres.: Myron Belkin; Vice Pres.: Jules; Dir. of Advertising: Barry Gabel.

Bellaire Records, Box 1200, Bellaire, TX, 77401, (713) 667-9196.

Belmont Records, 30 Gulnan St., Waltham, MA, 02154, (617) 891-7800, Pres.: John Penny; Sales & Mktg.: Buck Mitchell; Promo: Flo Murdock. Label(s): (Owned) Belmont, Murdock.

Beni Mer, See Kison Elyon Records.

The Benson Co., 365 Great Cir. Rd., Nashville, TN, 37228, (615) 259-9111, Exec. Vice Pres.: William W. Traylor; Exec. Vice Pres. of Sales: Jerry Park; Vice Pres. of A & R: John Taylor. (See Also Bet-el Publishers; Inspirational Music) (CD-Manufacturer/Distributor) Label(s): (Owned) Benson Records, Greentree Records, Power Discs Records, River Song Records, (Licensed) Frontline Records, Tyscot Records, Heartland Records.

Bent Records, Inc., Box 212, Canal St. Sta., New York, NY, 10013, (212) 233-3353, Pres.: Baird Hersey; Sales & Promo. Dir.: Jude Sillato.

Bente Records, 382 Central Park W., New York, NY, 10025, (212) 749-2267, Co-Pres.: Karin Mann, John Blount; Sales/Promo: McKinley Blount; R & B Mgr.: Johnny Wasserman.

Benyard Music Publishers, Box 10180, Westbury, NY, 11590, (516) 334-4720, Pres./Owner: Kevin Benyard.

Beracah Records (Sub. of Beracah Ministries, Inc.), Box 1243, Decatur, GA, 30031, (404) 373-8470, Pres.: John M. Susswell; Vice Pres.: Cassandra Williams; Asst. Sales Mgr.: Terrence Williams.

Berlitz, See RTV Sales Corp.

Berlitz Publications, Inc., 866 Third Ave., New York, NY, 10022, (212) 702-2000, Pres.: George Kaufman; Vice Pres.: Derek Reichert.

Bert & I, Inc., 35 Mill Rd., Ipswich, MA, 01938, (617) 356-0150, Pres.: Robert A. Bryan; Vice Pres.: Faith L. Bryan.

Beserkley Audio & Video Co., 2054 University Ave., Berkeley, CA, 94704, (415) 848-6701, Cable: TURTLELAW, Telex: 9103867172, Pres./Dir.: Matthew K. Kaufman; Vice Pres./Dir.: Steve Levine; Dir.: Joel S. Turtle. Label(s): Home of the Hits, Beserkley. (CD-

Manufacturer/Distributor)

US Reps.: Rhino-Capitol (Santa Monica, CA); EMI (Los Angeles, CA); Elektra/Asylum (New York, NY).

Int'l Reps.: Beserkley Audio & Video (England).

Beserkley Records, See Beserkley Audio & Video Co.

Bestway Group, Inc., 1105 Globe Ave., Mountaineer, NJ, 07092, (201) 232-8383, Telex: (701) 232-9580, President: Howard A. Massler; Finance Vice Pres.: Robert M. Levine; Sales Vice Pres.: Alvin Berger. Label(s): (Owned) Wonderland, Merry, (Licensed) ASA. Int'l Reps.: C & L Audio Dist. (Ontario).

Bestway Records, See Lawrence Herbst Investment Trust Fund, Inc.

Better, See Ready Records & Filmworks, Inc.

Better Living, See SQN Entertainment Software Corp.

Beverly Glen Records, 3550 Wilshire Blvd., Suite 1220, Los Angeles, CA, 90010, (213) 489-1246, Owner: Otis Smith.

Beverly Hills Records, See Lawrence Herbst Investment Trust Fund, Inc.; Total Sound Records.

The Bicycle Music Co., 8075 West 3rd St., Suite 400, Los Angeles, CA, 90048, (213) 938-2265, Pres.: David Rosner.

Big Bear Music, Box 3028, Fairview Heights, IL, 62208, (618) 397-3701, Pres.: Robert D. Schirmer.

Big Brutus Records, See Antique Records.

Big Daddy Records, Rt. 4, Box 131, Crockett, TX, 75835, Managing Partner: Guy Gillette; Managing Partner: Pipp Gillette.

Big-M Prodn., See S.W.E.A. Assoc., Inc.

Big Mike, See Right On Records.

Big Sky, See S C P Records.

Big Sound Records, See TNA Records, Inc., div. of Perception, Inc.

Big-Time Records, Inc., 6777 Hollywood Blvd., 7th Floor, Los Angeles, CA, 90028, (213) 460-4033, Dir.: Fred Bestall.

Big Wheels, See The Morgan Music Group.

Bill-Kar Music, Box 25066, Nashville, TN, 37202, (615) 269-0593, Gen. Mgr.: Taylor Sparks.

Billion Dollar Roqu Queen Records, Box 1982, Los Angeles, CA, 90078, (213) 281-0300, (213) 871-1492, Owner/Pres.: Deborah Ruth Davidsohn; Artist: Deborah Ruth Davidsohn.

Biograph Records, Inc., Box 109, Canaan, NY, 12029, (518) 392-3400, Pres.: Arnold S. Caplin; Vice Pres./Treasurer: Barbara Caplin. (CD-Manufacturer/Distributor) Label(s): (Owned) Biograph Records, Inc., Historical Records, Inc., Melodeon Records, Center Records, Dawn Records. US Reps.: One World Records (South Plainfield, NJ), Old Fogey (Lansing, MI), Record Depot (Roanoke, VA), Waterfall Records (Canaan, NY), Harbor Export (Liberty, NY), Eltron Export (Staten Island, NY).

Birch Records, Box 92, Wilmette, IL, 60091, (312) 251-7037, (312) 583-0129, Pres.: Dave Wylie.

Bird Prodn., 1946 N. Hudson Ave., Chicago, IL, 60614, (312) 787-6060, Pres.: Robin McBride.

Birdie, See General Music, Inc.

Birthright Records, 3101 S. Western Ave., Los Angeles, CA, 90018, (213) 258-8011, Pres.: Byron Spears; Dir. of Promo: Hank Mance. (See Also Bee Gee Records).

Bizet Classic, See T M V Ents.

Black & White, See JKL Entertainment Prodn.

Black Diamond Recording Corp., 7 Howard St., Copiague, NY, 11726, (516) 842-8509, Pres.: Robert L. Williams; Vice Pres.: Robert Carroll Williams. (CD-Manufacturer/Distributor) Label(s): (Owned) Black Diamond, Spreading Flames.

Black Fire Dist., 4409 Douglas St. NE, Washington, DC, 20019, (202) 397-3572, Pres.: James B. Gray; Int'l: Sylvia Potts; Mktg. Dir.: Jerome Gray; Promo. Dir.: Jimmy Gray.

Black Gold Prodn., See Dee Joy Recording Corp./Co.

Black Hat Records, Inc., Box 4088, Austin, TX, 78765, (512) 452-9411, Pres.: Larry Watkins.

Black Label, See SONOR Prodn., Inc.

Black Sun, See Celestial Harmonies.

Black Swan Records, See Jazzology Records, Inc.

Black Top, See Rounder Records Corp.

Blackbird, See Lakco Record Co.

Blackwood Records, See Universal Records.

Eubie Blake Music, c/o Seltzer Sound, 185 E. Broadway, New York, NY, 10002, (212) 277-2372, Pres.: Carl Seltzer.

Blast Off, See Grandville Records, Inc.

Blaze, See Norman's Int'l, Inc.

Blind Pig Records, Box 2344, San Francisco, CA, 94126, (415) 528-0373, Co-Owner; Promo, A & R: Edward Chmielewski. (See Also Whole Hog, Inc.) Branch(es): 1304 W. Schubert, Chicago, IL, 60614, (312) 528-5455, Co-Owner: Jerry DelGiudice. Label(s): (Owned) Blind Pig Records. US Reps.: Bayside Dist. (El Cerrito, CA); Rounder Dist. (Cambridge, MA); Silo Dist. (Waterbury, VT); Calif. Record Dist. (Glendale, CA), House Dist. (Kansas City, MO), Richman Bros. (Pennsauken, N.J.), MS (Chicago, IL).

Blotto Industries, Inc., Box 1786, Albany, NY, 12201, (518) 465-6632, Promo/Publicity Dir.: Sergeant Blotto.

Blue Bandana, See Hard Hat Records.

Blue Canyon Records, 1037 7th St., Las Vegas, NV, 87701, (505) 425-6134, Owner: Jim Terr. Label(s): (Owned) Blue Canyon.

Blue Diamond Company, Box 102 C, Chubbic Rd.,

Canonsburg, PA, 15317, (412) 746-2540, Pres.: Joe Diamond; Vice Pres.: Cheryl Diamond.

Blue Dove Records, 11526 Burbank Blvd., North Hollywood, CA, 91601, (818) 761-8888, Pres.: Phillip Mora; Exec. Vice Pres.: Jill Mather; Vice Pres.: Oland Joseph Dupuis; Promo. Dir.: Cecelia Gamboa; Promo: Joe Welch.

Blue Earth Records, Box 1515, West Caldwell, NJ, 07007, (201) 377-8125.

Blue Flame Records, Box 49, Bradford, RI, 02808, (401) 941-6649, President: Bob Bell. Label(s): (Owned) Blue Flame, Roomtone. US Reps.: Rounder Records (Cambridge, MA).

Blue Gem Records, 3740 Evans St., Suite C-114, Los Angeles, CA, 90027, (213) 664-7765, Pres.: Pete Martin; Gen. Mgr.: Tira Dawn. (CD-Manufacturer) Label(s): (Owned) Blue Gem Records, (Licensed) Hi-Lite Records.

Blue Gulf Entertainment, 2644 S. Sherwood Forest, Suite 200, Baton Rouge, LA, 70816, (504) 928-8952, Pres.: Alan Hartlein; Acct. Sales: Herbert Bigbee.

Blue Hill, See Target Records.

Blue Island Records, Box 171265, San Diego, CA, 92117, (619) 576-9666, Pres./A & R Dir.: Bob Gilbert. Label(s): (Owned) American Dance, Bob, Country 1.

Blue Jay, See Stark Records & Tape Co.

Blue Jazz, See Kent Music, Inc.

Blue River Music, Inc., 10153 1/2 Riverside Dr., Toluca Lake, CA, 91602, (818) 508-8292, Pres./A & R: Harry Bluestone; Vice Pres./Gen. Mgr.: Leora Bluestone. Label(s): (Owned) Blue River Records, Musi-Que Records.

Blue Rock 'It Records, Box 383, Redwood Valley, CA, 95470, (707) 485-8308, Owner: Patrick Ford. Label(s): (Owned) Blue Rock 'It. US Reps.: Bayside Dist. (El Cerrito, CA); The House (Kansas City, MO); Richmond Bros. (Pennsauken, NJ); Silo, Inc. (Waterbury, VT); North Country Dist. (Redwood, NY); Tant Enterprises (Montague, MI). Int'l Reps.: Double Trouble (The Netherlands); Avon Gaurd Music (Australia); Int'l Record Dist. (Milano, Italy); Croscutt Records (Bremen, West Germany).

Blue Side, See Upside Records, Inc.

Blue Sun Records, Box 67, Covina, CA, 91723, (818) 967-1094, Pres.: Steve Basque.

Blue Town Records, See GCS Records, Inc.

Blue & Gold, See Kiner Ents.

Bluebird, See RCA-Ariola Int'l.

Bluebird Country, See Red Kastle Prodn.

Bluebonnet Records & Tools, Inc., 16651 W. Harvey, Houston, TX, 77060, (713) 878-2067, Telex: 293119 DBRT UR, Owner: Fabrica de Discos Peeper; Owner: Peter Ulrich; Owner: Jurgen Ulrich; Owner: Bernd Ulrich.

Bluebrass, See Release Records.

Blues Classics, See Arhoolie Prodn., Inc.

Bluestreet, See JKL Entertainment Prodn.

Bluesville, See Fantasy, Inc.

Blum Records, 1350 Samuels Ave., Fort Worth, TX, 76102, (817) 336-3885, Pres.: Bill Hearne; Vice Pres.: David Hearne; Mktg.: Debra Hearne; Sec.: Carolyn Hearne. Label(s): (Owned) Blum.

Blythwood Records, Box 344, Great Falls, VA, 22066, (203) 893-6348, Contact: Fredette Eagle.

Bob, See Blue Island Records; Pop Record Research.

Bobkat Records, 50 Spring City Rd., Phoenixville, PA, 19460, (215) 948-5096, Pres.: Robert Benedetto; Vice Pres.: Robert Nelson; Sec./Treas.: Kathleen Benedetto. Label(s): (Owned) Bobkat.

Boddie Record Mfg. & Recording, 12202 Union Ave., Cleveland, OH, 44105, (216) 752-3440, Pres.: Thomas Boddie; Vice Pres.: Louise Boddie; Sales Mgr.: Dennis Boddie; Music Dir.: Marque Davis; Religious Dir.: Sarah Battles. Label(s): (Owned) Bounty, Paid, Luaw, Soul Kitchen.

Body Rock, 1747 First Ave., New York, NY, 10128, (212) 722-2211, Pres.: Tom Silverman; Int'l Affairs: Rick Dutka.

Bohemia Music Organization, 4954 Catamaran St., Channel Islands, CA, 93035, (805) 984-1215, Pres.: Randall Marc Cohen; Vice Pres.: David Lear; Publicity Dir.: Kelly Yorke; Promo. Dir.: Bernard Demars; Publicity Dir.: Pearl Lucero. (CD-Manufacturer/Distributor)

Bolivia Records, 1219 Kerlin Ave., Brewton, AL, 36426, (205) 867-2228, Pres./Producer: Roy Edwards; Gen. Mgr.: Gus Grice; A & R: Shannon Edwards. Label(s): (Owned) Known Artist Records.

Bomba Roja, See Record Guild of America.

Bomp Records, Inc., 2702 San Fernando Rd., Los Angeles, CA, 90065, (213) 227-4141, Pres.: Greg Shaw.

Bon Appetit Music, See Nova Records, Inc.

Bon-Haitian, See Jay Jay.

Bonaire Records, 7774 Torreyson Dr., Los Angeles, CA, 90048, (213) 876-4160, (213) 851-1784.

Bonfire, See Jay Jay.

Bonnet Records, See Country Stream Records.

Jesse Boone Prodn., 313 Highland Ave., Albany, GA, 31701, (912) 436-6508, Pres.: Jesse Boone; Mgr.: Michael Boone; Sec.: Amander Knowlinger. Label(s): (Owned) Albradella Records, Soul Po-Tion, Cozette Records, COD Records, Inc., King Sal Records.

Boot, See Shanachie Records Corp.

Boot Leg Records, See Doug Moody Prodn., Inc.

Bootleg Live Recordings, See Doug Moody Prodn., Inc.

Bordes, See Spoken Arts, Inc.



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Boss, See Pegasus Records.
Boston Int'l, 73 Hemenway St., #508, Boston, MA, 02215, (617) 536-5464, Pres.: Wayne Wadhams. (CD-Manufacturer)
 Label(s): (Owned) Boston Int'l, Boston Skyline, Cook- ing, Nightsong, Brainwaves.
Boston Skyline, See Boston Int'l.
Bounty, See Boddie Record Mfg. & Recording.
Bouquet-Orchid Ents., Box 18284, Shreveport, LA, 71138, (318) 686-7362, Pres.: Bill Bohannon; Dir. of Mktg./Sales: Coy Bohannon; A & R Dir./Promo: Ed Neely.
 Label(s): (Owned) Bouquet.
Bouvier, See World Entertainment Corp.
Boyd Records, 2609 Northwest 36th St., Oklahoma City, OK, 73112, (405) 942-0462, Pres.: Bobby Boyd; Gen. Mgr.: Bobby Boyd, Jr.
Brainchild Records, See Dean Whitney Music Ents.
Brainwaves, See Boston Int'l.
Branch Int'l Records, Box 31819, Dallas, TX, 75231, (214) 750-0720, Owner: Pat McKool; A & R: Mike Anthony.
Brand X, See Silvatt Music Co., Inc.
Brandywine Productions, Box 413, Durham, NH, 03824, (603) 749-2811, Vice Pres.: Richard R. Shaw; Vice Pres.: Ronald B. Shaw.
Brat Records, Box 157, Richmond, VA, 23201, (804) 359-0001, Pres.: Barry Gottlieb.
 Label(s): (Owned) Brat Records, Swampwater Records.
Bravo, See T M V Ents.
Bread 'N Honey, Box 3391, Ventura, CA, 93007, (805) 644-1821, Partners: Mark Craig, Bob Cole. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Bread 'N Honey.
Breakthru Records, Inc., 2 Lincoln Sq. 24 East, New York, NY, 10023, (212) 362-1689, Pres.: Robert Silvers-tein. (CD-Manufacturer)
Brentwood Contemporary, See Brentwood Music, Inc.
Brentwood Music, 316 Southgate Ct., Brentwood, TN, 37027, (615) 373-3950, Pres.: Jim Van Hook; Sales Mgr.: Ric Pipkin; Creative Dir.: Ed Kee; Adv. & Promo. Dir.: Kathy Aldrich. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Brentwood Contemporary.
Briar-meade, See Sea Cruise Prodn.

Bridge Records

GPO Box 1864, New York, NY, 10116, (516) 487-1662, Telex: 226000 ETLX UR/Bridge, Managing Dir.: Becky Starobin. (CD-Distributor)

Bridges Records, 9701 Taylorsville Rd., Louisville, KY, 40299, (502) 267-9658, Pres.: Ray Allen; Gen. Mgr.: Micheal J. Gibson; Admin./Prod.: J. D. Miller.
Bright & Morningstar Records, Box 18A241, Los Angeles, CA, 90018, (213) 512-7823, Pres./Chairman of Board: Stan Christopher; Vice Pres.: Charles Haggins; A & R Dir.: Chris Christopher; Public Relations: Annell Swilley; Prodn. Mgr.: Quinn Jones.
Bring Out Your Dead Records, Box 160951, Sacramento, CA, 95816, (916) 756-4941, Pres.: Russ Toiman; Vice Pres. A & R: Connie O'Donnell.
 Label(s): (Owned) Bring Out Your Dead Records.
 Int'l Reps.: New Rose (France); Zippo/Demon (England).
British Overseas Airways Music, See Trend Records.
Britone, Inc., 237 Chestnut St., Westville, NJ, 08093, (609) 458-4402, Pres.: Anthony J. Capano; Vice Pres.: Frank X. Capano; Prof. Mgr.: Brain Alan Capano; Mktg. Dir.: Pasquale Capano.
 Label(s): (Owned) Britone.
Broadway Baby, See Film Score Records.
Broadway-Intermission, See Old Homestead Records, Inc.
Dean Brownrout Productions, 51 W. Ferry St. 6-A, Buffalo, NY, 14222, (716) 882-9546, Pres.: Dean Brownrout.
Bryan Music Co., Box 122, Bellwood, AL, 36313, Pres.: Danny Bryan; Vice Pres.: Michael Bryan.
 Label(s): (Owned) A-Lab, Freedom.
Nathan Bryden Music/Bryden Record Prodn., Box 1508-B2, Clackamas, OR, 97015, (503) 656-9603.
 Label(s): (Owned) Bryden Record Prodn. (BRP), (Licensed) Soft Sidewalk.
 US Reps.: Soft Sidewalk (Seattle, WA).
Buckshot, See Jerse Records.
Buddah Records, Inc., 1790 Broadway, New York, NY, 10019, (212) 582-6900, Pres.: Arthur Kass; Vice Pres.: Chuck Walz.
Budget, See RCA-Ariola Int'l.
Buena Vista, See Disneyland Vista Records And Tapes.
Bulldog Records, 8 Mark Lane, New City, NY, 10956, (914) 634-8282, Chairman: J. S. Kruger; Pres.: Leslie Lewis; Vice Pres. Int'l: Howard Kruger; V.P. Royalties & Lic.: Margaret Brace; Vice Pres. Accounts: Sidney Pierce. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Bulldog, Ember, Great Voices of the Century, Energy, Twenty Golden Pieces of.
 Int'l Reps.: Bulldog Records (Hove, E. Sussex, England).
Bullet Mgmt., Box H, Harvard, MA, 01451, A & R/Mktg.: Steven Bond Garvan; Promo/Adv.: Anne-Marie Alden.
 Label(s): (Owned) Would'n Shoe, L'Orient, (Licensed) Hatch, Gasenpeace.

Bunjak Records, 900 Westgate Ln., Suite C-8, Bossier City, LA, 71112, (318) 742-5777, Pres.: Lillian M. Mills.
 Label(s): (Owned) Bunjak.
 US Reps.: Bunjak Records Dist. (Bossier City, LA).
 Int'l Reps.: Blinge & Cattle Records (West Germany); Don Larson Record Corner (United Kingdom).
Bureau of Florida Folklife Programs, Box 265, White Springs, FL, 32096, (904) 397-2192, Dir.: Ormond H. Loomis.
 Branch(es): Dic. of Archives, History & Record Mgmt., Tallahassee, FL, 32301, Dir.: Randall Kelley.
 Label(s): (Owned) Florida Folklife Programs.
 US Reps.: Inst. Television & Radio (Tallahassee, FL); Native Am. Public Broadcasting Consortium (Lincoln, NE).
Burlap, See Sea Cruise Prodn.
Buzz Cason Prodn., 2804 Azalea Pl., Nashville, TN, 37204, (615) 383-8682, Pres./Prod.: Buzz Cason.
By-R-Records, 6810 Bethuy, Anchorville, MI, 48004, (313) 725-5335, Contact: James Matthews.

C

C.A.I. Recordings, 12021 Wilshire Blvd., Suite 261, Los Angeles, CA, 90025, (213) 459-6209.
C.A. Records, Box 1990, Thousand Oaks, CA, 91360, (805) 499-4306, Exec. Dir.: Cameron D. Floria; Gen. Mgr.: James Chaffee; Prodn. & Mktg. Coord.: Adel Meisenheimer. (CD-Manufacturer)
 Label(s): (Owned) Emerald Records.
 US Reps.: Asian Pacific Gospel Music Dist. (Thousand Oaks, CA).
CBC, See Intercon Music Corp.
C B O Records, Inc., Box 10031, Beverly Hills, CA, 90213, (312) 652-0416, Telex: 298633, Pres.: Thomas A. White.
C B O Records, Inc., Box 466-B, Rt. 2, Ash St., Central City, KY, 42330, (502) 754-5050, Owner/Board Chrmn.: Clyde Brown, Jr.; Pres.: Paul C. Itayes.
CBS Int'l, 2190 NW 89th Pl., Miami, FL, 33172, (305) 592-0045, Gen. Mgr.: Jim Hayes.
CBS Records, Inc., 51 West 52nd St., New York, NY, 10019, (212) 975-5073. CBS Records Group Pres.: Walter R. Yetnikoff, Sr. Group Vice Pres.: Seymour Gartenberg, Vice Pres. Press/Pub. Affairs: Robert Altshuler, Vice Pres., Personnel: Frank Calamita, Sr. Vice Pres./Gen. Mgr. Masterworks: Joseph Dash, Exec. Vice Pres.: Walter L. Dean, Vice Pres./Gen. Mgr. Div. Affairs: Lebaron Taylor, CBS Records Div. Pres.: Al Teller, Sr. Vice Pres./Gen. Mgr. Mktg.: Paul Smith, Sr. Vice Pres. Bus. Affairs: Marvin Cohn, Vice Pres. Adv. & Design: Carolee Shepard, Vice Pres., Mktg. Branch Dist.: Tom McGunniness, Vice Pres., Finance: Ted Bache, Vice Pres., Customer Financial Relations: Eugene P. Friedman, Vice Pres., Sales: John Kotecki, Vice Pres. Merchandising: Mike Martinovich, Vice Pres., Mfg. Admin.: John F. Ryan, Vice Pres., Mktg. Services: Howard Schwartz, Vice Pres. Nat'l Accounts: Don Van Gorp, Columbia Records Div.: Sr. Vice Pres., A & R: Mickey Eichner, Sr. Vice Pres., Mktg.: Bob Sherwood, Vice Pres., Progressive & Jazz Music A & R: George Butler, Vice Pres., Black Music & Jazz Promo: Ruben Rodriguez, Vice Pres., Talent Acquisition (East Coast), Don DeVito; Columbia Special Products Div.: Sr. Vice Pres., Gen. Mgr.: Albert E. Shulman, Vice Pres. & Gen. Mgr., CBS Assoc. Labels: Tony Martelli, Sr. Vice Pres. Mktg. Epic/Portrait/CBS Assoc. Labels: Ray Anderson, Sr. Vice Pres. A & R, Epic/Portrait: Lennie Petze.
 Branch(es): 1801 Century Park West, Los Angeles, CA, 90067, (213) 556-4700. Vice Pres., Columbia Records A & R: Ron Oberman, Vice Pres. Contemporary Music A & R: Terry Powell, Vice Pres., Columbia Records Merchandising: Bob Wilcox; 34 Music Sq., East, Nashville, TN, 37203, (615) 742-4321, Sr. Vice Pres. & Gen. Mgr.: Rick Blackburn, Vice Pres./Exec. Producer: Billy N. Sherrill, Vice Pres. Roy Wunsch, Vice Pres. Promos: Joe Casey, A & R Dir.: Bonnie Garner, Dir. of Product Development: Mary Ann McCready, Columbia Records Promo. Dir.: Jack Lameler, Epic Records Promo. Dir.: Rich Schwan, Mgr., Epic Press & Pub.: Michelle Myers.
 Label(s): (Owned) CBS, CBS Masterworks, Columbia, Epic, Odyssey, Portrait, (Associated-CBS) CBS Assoc., Carrera, Caribou, Scotti Bros., (Associated-Columbia) ARC, 415/Columbia, Entertainment Co./Columbia, (Associated-Epic) Full Moon, (Associated-CBS Masterworks) CBS Great Performances, Mastersound Audiophile, Masters/Portrait, Odyssey, (Custom Dist.) Barking Bumpkin, Chrysalis, Doctor Jazz, HME/Zoo York.
CBS Special Products, 51 West 52nd St., New York, NY, 10019, (212) 975-5073, Vice Pres. Press: Robert Altshuler; Dir. Special Services: John Franks. (See Also Pair Records, Inc.)
 Label(s): (Owned) Collectors' Series.
C B T Records, 3318 East SSW Loop 323, Tyler, TX, 75701, (214) 581-9945, Pres./A & R/Promo: Roy L. Haws; Vice Pres./A & R: Glenn English.
 Label(s): (Owned) C B T Records.
C C C, See Orion Master Recordings, Inc.
CCR Records, See Metal Magic Records.

CDE Records, Box 310551, Atlanta, GA, 30331, (404) 344-7621, Pres.: Charles Edwards.
 Label(s): (Owned) TBS Records & Tapes, Toll Free Records, Nationwide Black Radio.
CMH Records, Inc., Box 39439, Los Angeles, CA, 90039, (213) 663-8073, Pres.: Martin Haerle; Exec. Asst.: Glenna Christian. (CD-Manufacturer/Distributor)
 Label(s): (Owned) CMH.
C.M.S. Records, Inc., 226 Washington St., Mount Vernon, NY, 10553, (914) 667-6201, Pres.: Janet Golovner; Sales Mgr.: Raymond Buck.
 Label(s): (Owned) C.M.S., Desto, (Licensed) Summit.
COD Records, Inc., See Jesse Boone Prodn.
C P I Records/Div. of Centaur Prodn., Inc., 220 Pierre St., North Hollywood, CA, 91607, (818) 762-7417, Pres.: Brian Swegal.
CRS, See Contemporary Recording Studios, Inc.
C S I, See Country Star Int'l.
CTM, See Coast to Coast Music, Inc.
CVS, See Don D. Sheets Prodn.
CA-Song Records, 1650 Broadway, New York, NY, 10019, (212) 333-3239, (212) 586-3700, A & R Promo: Mike Cassone; A & R Promo: Ultra Violet; Int'l Mktg.: Susan McGrath; Sales Mgr.: Mike Cassone, Jr.
 Label(s): (Owned) CA-Song, Rialto, (Licensed) Rollins, Coma.
CBGB, See Celluloid Records.
Cabbage Records, See Bay Records.
Cable Car, See Grassroots Projects Unlimited.
Cachalot Records, See Whale Prodn./Cachalot Records.
Cactus, See Jim Hall & Gidget Starr Prodn.
Cadence Blues Records, See Cadence Jazz Records.
Cadence Jazz Records, Cadence Bldg., Redwood, NY, 13679, (315) 287-2852, Pres.: Robert D. Rusch. (CD-Distributor)
 Label(s): (Owned) Cadence Jazz, Cadence Blues.
 US Reps.: North Country Dist. (Redwood, NY); City Hall Dist. (San Rafael, CA).
 Int'l Reps.: Cadillac (London, England).
Cadet Records, 221 E. Main, Burnett, WI, 53921, (414) 689-2320, Owner: Don Peachey.

Caedmon/Arabesque

1995 Broadway, New York, NY, 10023, (212) 580-3400, Cable: Caedmon, Telex: 6684 78UB, Pres.: Carol Haubert; Prodn. Dir.: Bob Gavin; Mktg. Dir.: Claire Curtin; Mktg. Services: Ronni Turner. (CD-Manufacturer/Distributor)

Label(s): (Owned) Arabesque, Caedmon, Soundbook, Soundbook, Spoken Word Classics, (Licensed) Book of the Month Records.

Cafe Records, See Mobile Fidelity Sound Lab.
Cajun Classic, See Master-Trak Ents.
Calico Records (Div. of Waitner Ents.), 14702 Canterbury Ave., Tustin, CA, 92680, (714) 731-2981, Pres./Gen. Mgr.: Steve Waitner; Sales/Mktg.: Glenn Erickson; Promo: Sharon Waitner. (See Also Waitner Ents.)
California Co. Records, 3413 Reed Way, Concord, CA, 94519, (415) 680-0569, Dir.: Howard Harrelson.
California Gold Record Co., 2870 Walnut Ave., Unit U, Tustin, CA, 92680, (714) 730-7771, Owner: Jason Slink.
Calor, See Guajiro Records, Inc.
Calumet, See San-Lyn Group.
The Calvary Music Group, 142 8th Ave., North, Nashville, TN, 37203, (615) 244-8800, Pres.: Dr. Nelson S. Parker-son; Exec. Dir.: Rex W. Bledsoe; Copyright & Licensing Dir.: Phyllis Bradhurst; Dir. of Sales & Promo: Diane Bell; Publicist/Dir. of Pub.: Mark C. Campbell.
 Label(s): (Owned) Calvary Records, LifeStream Records, Front Line Records, Wedding Song, Heart Song Records.
 US Reps.: Calvary Distribution (Nashville, TN).
Calvary Records, Inc., 142 8th Ave. N., Nashville, TN, 37203, (615) 244-8800, Pres.: N. S. Parkerson, Jr.; Sales

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Mgr.: Rex W. Bledsoe; Exec. Sec.: Phyllis Bradhurst. (See Also The Calvary Music Group)
Camaro, See S. W. & A. Assoc., Inc.
Cambridge Records, Inc., 125 Irving St., Farmington, MA, 01701, (617) 879-2282, Pres.: Charles P. Fisher; Treas.: Carol Fisher.
Camden Soul Records, See All Star Talent & Promos., Inc.
Cameo Classics, See Moss Music Group, Inc.
Camex Music, Inc., 535 5th Ave., New York, NY, 10017, (212) 682-8400, Pres.: Victor Benedetto; Prof. Mgr.: Roger Riamond.
Can Do Records, See Tom Bee Assocs.
Can Scor Prodn.s., See Factory Beat Records, Inc.
Canaan Records, See Word, Inc.
Candy, See Jeree Records.
Candy Apple, See World Sound Records.
Candy Records, 2716 Springlake Ct., Irving, TX, 75060, (214) 790-5172, Owner/Gen. Mgr.: Kenny Wayne. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Candy Records, Sweet Tooth Records, Hollis Records, Lili' Possum Records.
Caney, See Guajiro Records, Inc.
Canomar Records, See Rico Records Dist., Inc.
Canstop Prodn.s., Inc., 420 Lexington Ave., Suite 428, New York, NY, 10170, (212) 986-1800, Telex: 7105814718, Pres.: Maximilian Dahan Lavelle; Producer: Henri Belolo; Producer: Jacques Morali.

Canyon Creek Records, Inc.

Box 31351, Dallas, TX, 75231, (214) 750-0720, Pres./CEO: Bart Barton; Mktg.: Pat McKool; A & R: Mike Anthony.
 Label(s): (Owned) Canyon Creek.

Canyon Crest Records, 6316 Garnet Ave., Alta Loma, CA, 91701, (714) 980-1716, Pres.: Mark Larson; Mgr./Sales: Sheri Woods; A & R: Rose Larson; Int'l Accts.: Linda Sequy; Promo.: R. V. Eor.
Canyon Records Prodn.s., Inc., 4143 North 16th St., Suite 4, Phoenix, AZ, 85016, (602) 266-7835, Pres.: Raymond A. Boley.

Label(s): (Owned) Canyon Records.
 US Reps.: Canyon Records & Indian Arts (Phoenix, AZ).

Capetown Records, Box 207, 772 S. Kings Hwy., Cape Girardeau, MO, 63701, (314) 335-0100, (314) 335-7327, Pres./Gen. Mgr.: Fred J. Horrell; A & R: Scott L. Horrell.
Capitol Records, Inc., 1750 N. Vine St., Hollywood, CA, 90028, (213) 462-6252, Cable: CAPRECORDS LOS ANGELES, CA, Telex: 87-4051 CAP REC, Chrm. of the Board: Bhaskar Menon; Pres.: Don Zimmerman; Vice Pres./A & R: Don Grierson; Vice Pres./Mktg. & Promo.: Walter Lee; Vice Pres./Int'l: Kick van Hengel. (CD-Distributor)

Label(s): (Licensed) Barking Pumpkin, MTM, Rhino, Sparrow, Enigma, Red Label.
Capital Special Markets, See Pair Records, Inc.
Capra, See Contemporary Recording Studios, Inc.
Capriccio, See Delta Music, Inc.
Caprice, See Harmonia Mundi, USA.

Caprice Int'l, 621 Park City Ctr., Suite 1, Lancaster, PA, 17601, (717) 569-2009, Pres.: Joey Welz; Chrmn. of the Board: Gerry Granahan; Vice Pres./Exec Sec.: Linda Dee. (See Also Harmonia Mundi, USA)
 Label(s): (Owned) American Radio, Canadian American, Bat, LeFevre, Caprice, (Licensed) Music City. US Reps.: Great Bay (Baltimore, MD); Handleman (Detroit, MI); Universal (Philadelphia, PA); Bib (Charlotte, NC).

Capricorn Records, Inc., 561 Cotton Ave., Macon, GA, 31201, (912) 745-8518, Pres.: Phil Walden.
Capstan Records, Box 211, East Prairie, MO, 63845, (314) 649-2211, Pres./A & R: Tommy Loomas; Vice Pres., Mktg.: Joe Silver; Promo.: Alan Carter; Promo./A & R: Glen Horsley. (CD-Manufacturer)
 Branch(es): 39 Music Sq. East, Nashville, TN, 37203, (615) 255-8005, Vice Pres.: Joe Silver.
 Label(s): (Owned) Capstan Records, Octagon Records, (Licensed) Onie Records.

Captain Blue Music Publishing & Records, Box 1044, Hazleton, PA, 18201, (717) 455-9484, Gen. Mgr.: Taylor Sappe; Asst. Prod.: Eric Foshner.
Cardinal, See Richtown/Gospel Truth Records, Tapes & Film Works, Inc.

Cargo Records, Box 1732, Murray Hill Station, NY, 10156, (718) 528-1760, Contact: Ron Selkas.
 Label(s): (Owned) Cargo Records.

Carinthian Records, Box 6296, Beverly Hills, CA, 90212, Pres.: Paul Weston; Dir.: Jo Stafford Weston; Dir.: Tim Weston. (CD-Manufacturer/Distributor)
Carlsons of America Records, Box 1121, Franklin, TN, 37065, (615) 794-3660, Owner: Jerome Carlson; Pres.: Danny M. Hilley.

Carlye Records, Inc., 1217 16th Ave., South, Nashville, TN, 37212, (615) 292-1829, Pres.: Laura Fraser; Sr. Vice Pres.: Preston S. Brogdon; Sec./Treas.: Henry Stevens.
 Label(s): (Owned) Carlye.

Carman Prodn.s., 15456 Cabrito Rd., Van Nuys, CA, 91406, (213) 873-7370, Pres.: Tom Skeetered; Vice Pres.: Joe Gottfried; Controller: Jerry Fischer; A & R: Joey Vieira. (CD-Manufacturer)

Label(s): (Owned) Carman.
 US Reps.: RCA (New York).

Carman Records, See Eagle Records, Inc.

Carmany, See Visions Communication Corp.

Carolina Records, Box 3999, Hollywood, CA, 90078, Pres./Gen. Mgr.: Rowland Preston.
 Label(s): (Owned) Carolina.

Carolina Records Co., 1605 Park Dr., Raleigh, NC, 27605, (919) 833-8694, Owner: Ethel Laughlin Casey. (CD-Distributor)
 Label(s): (Owned) Carolina Records, Connoisseur Series.

Caroline Records, Inc., 5 Crosby St., New York, NY, 10013, (212) 219-1500, Telex: 425414 Carol, Fax: (212) 219-1553, Pres.: Andrew Graham-Stewart; Vice Pres.: Keith Wood; Mkts. Dir.: Ashley Warren; Promo., Pub. Rel.: Yvonne Garrett. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Caroline, (Licensed) Plan 9, Suicidal, Link.

Caroline Imports (Div. of Virgin Records), 5 Crosby St., New York, NY, 10013, (212) 219-1500, Pres.: Andrew Graham-Stewart; Vice Pres.: Keith Woods.
Caromar, See Beatlefest, Inc.

Carousel Records, 314 Fairview Ave., North, Suite 115, Seattle, WA, 98109, (206) 623-0798, Pres.: Walt Wagner.
 Label(s): (Owned) Carousel Records.
 US Reps.: Freckle Records (Seattle, WA).

Carpenter Entertainment Corp., 2322 Oakwood Ave., Saginaw, MI, 48601, (517) 754-5178, Pres.: James A. Carpenter.

Carrie Records, 902 42nd Ave., North, Nashville, TN, 37209, (615) 321-3319, Pres./Dir.: James Hendrix; Pub. Rel.: Kris Robbie; Rep.: Clyde Brooks.
 Label(s): (Owned) Carrie, Lanrod.

Carte Blanche, See Art Attack Records, Inc.

Carthage Records, Box 667, Rocky Hill, NJ, 08553, (609) 466-9320, Pres.: Warwick Boyd.

Cartoon Records, Box 1235, New Rochelle, NY, 10802, (914) 834-5676, Pres.: Joe Messina; Vice Pres./A & R: David Saperstein; Gen. Mgr.: Kerry McNamara.

Cartune Classic, See AA Wonderland Records (Division of Bestway Group).

Casa Frago, Inc., Box 2774, San Juan, PR, 00903, (809) 723-0505.

Casa Grande Records, 6 Carter Place, Woburn, MA, (617) 933-1474, Pub. Rel./Asst. Dir.: Rita Daniels; Gen. Mgr.: Frank Paul; Pub. Rel.: Joseph Paul. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Don-Mar, Shawmut.

Casablanca, See PolyGram Records, Inc.

Casava Records, Inc., See Jeff-Rose Prodn.s., Inc.

Cascade Mountain Records, 2154 West 190th St., Torrance, CA, 90501, (213) 538-5476, Pres.: William J. Wickline; Vice Pres.: Richard Wickline; Sec.: Robin Anderson; Treas.: Steve Wickline.
 Label(s): (Owned) Cascade Mountain Records.

Casino Records, Inc., 1500 E. Sahara Ave., Las Vegas, NV, 89104, (702) 457-7202, Pres.: Lou Ragland; Vice Pres.: Joyce Carole; Gen. Mgr.: Fannie Gorman; Vice Pres. A & R: Rudi Jackson. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Casino, Spirit Records of Nevada, Great Lakes.

Castalia, See New World Records, Inc.

Castle Records, See All Star Talent & Promos., Inc.

Castle Rock, See K-Tel Int'l (USA), Inc.

Cat Music Prodn.s., 43 S. Monsey Rd., Monsey, NY, 10952, (914) 352-2613, Pres., A & R: Catherine Bozzoni; Vice Pres.: Richard J. Marques.
 Label(s): (Owned) Orchid, Elektrik Rainbo, Martinique.
 US Reps.: Cat Productions (Tallman, NY).

Catero Records, 1301 Chestnut St., San Carlos, CA, 94070, (415) 593-6720, Owner: Fred Catero.

Catfish Records, See Antique Records.

Castle Music, Inc., 2520 East 25th Pl., Tulsa, OK, 74114, (918) 745-2331, Pres.: Ben Ferrell; Vice Pres.: Jim Gilbert; Sec.: Eddie Everitt; Admn.: Chris Fuqua.
 Label(s): (Owned) Castle Music, House of Kings.
 US Reps.: Benson (Nashville, TN); Harrison House (Tulsa, OK).

Catman, See Mirror Records, Inc.

Catskill Mountain Records, Red Kill Rd., Fleischmanns, NY, 12430, (914) 254-4565, Pres./A & R: Barry Drake; Mktg./Sales/Promo.: Patricia Padia.

Cavalcade, See Westwood Entertainment Group.

Caytronics Record Corp., 401 5th Ave., New York, NY, 10016, (212) 889-0044.

Celebrity Licensing, Inc.

Box 3731, Hollywood, CA, 90078, (213) 876-1097, Pres.: Tom Bonetti.

Celestial Harmonies, 605 Ridgefield Rd., Wilton, CT, 06897, (203) 762-0558, Telex: 220-883 TAU, Fax: (203) 762-7587, Pres.: Eckart Rahn; Vice Pres.: Ruby McFarland; Gen. Mgr.: Paul Marotta; Promo. Dir.: Charlotte Keller. (CD-Manufacturer)
 Branch(es): Habsburgerplatz 2, 8000 Munchen, West Germany, (089) 33 20 78, Telex: 5 215 497 KUKU D, Gen. Mgr.: Silvia Texter; Office Mgr.: Irene Perinna.
 Label(s): (Owned) Black Sun, Celestial Harmonies, Kuckuck, (Licensed) Fortuna.

Celluloid Records, 330 Hudson St., New York, NY, 10013, (212) 741-8310, Telex: 669253 (CELL), Fax: (212) 741-8786, Pres.: Jean Karakos; Gen. Mgr.: Dean Brownrout. (See Also Chantotte, Inc.) (CD-Manufacturer/Distributor)
 Label(s): (Owned) Mercenary, Moving Target, (Licensed) CBGB.
 US Reps.: Pipeline (New York, NY).

Centaur Prodn.s., Inc., 12400 Moorpark St., #10, Studio City, CA, 91604, (818) 762-7417, Pres.: F. B. Swegal.
 Label(s): (Owned) C.P.I. Records.
 US Reps.: Forerunner Dist. (Studio City, CA).

Centaur Records, Box 23764, Baton Rouge, LA, 70893, (504) 769-0632, Pres.: Victor Sachse; Vice Pres.: Jeffery LaFree.
 Label(s): Centaur, Nebul.

Center Records, See Biograph Records, Inc.

Century Prodn.s., Inc., 171 Washington Rd., Sayreville, NJ, 08872, (201) 238-5630, Owner: Mickey Yannich.

Century Records, Inc., 1429 Hawthorne St., Pittsburgh, PA, 15201, (412) 781-4557, Pres.: Edward J. Moschetti; A & R: Gail P. Gray.
 Label(s): (Owned) Star.

Cexton Records, Box 703, Placentia, CA, 92670, (714) 631-4074, Pres.: John Anello, Jr.

Cha-Cha Records, 15041 Wabash Ave., South Holland, IL, 60473, (312) 339-0307, Pres.: Donald L. DeLucia; Vice Pres.: Bob DeLucia.

Chalet Records/Friederich's Prodn.s., 8335 Sunset Blvd., Los Angeles, CA, 90069, (213) 650-8451, Telex: 194642, Chrmn.: Jean-Claude Friederich; Asst.: Angela Piervencenti.

Chameleon Music Group

3355 W. El Segundo Blvd., Hawthorne, CA, 90250, (213) 973-8282, Telex: 4990518 S GOOD IMP, Fax: (213) 679-3395, Pres.: Bob Marin; Mktg. Coord.: Jeff Evans; A & R: Teresa Conboy.
 Label(s): (Owned) Chameleon, Suite Beat, (Licensed) American, Cocteau, Dali, Eptiph, Independent Project, Innovative Communication, Lost Arts, Missing Link, Mountain Railroad, Posh Boy, Rampant, Vee Jay, Vodka, Voxx.

Champagne, See Goldbond Recording Studio.
Chance Records, See Tiki Ent's, Inc.
Chandos, See Harmonia Mundi, USA.
Chanotte, Inc., 330 Hudson St., 4th Floor, New York, NY, 10013, (212) 741-8310, Telex: 669253 CELL, Pres.: Jean Karakos; Gen. Mgr.: Pascal Imbert; Mktg. Dir.: Patricia Kiel; Promo./Publicity Dir.: Kim White; College Promo. Dir.: Geordie Gillespie. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Celluloid Records, OAO Records, Moving Target Records.
 US Reps.: Pipeline Dist. One Stop (New York, NY).

Chapel, See Fulmore Music Prodn.s.

Charade Records, 1384 Sequoia Ave., Tulare, CA, 93274, (209) 686-2533, Pres.: Raymond A. Baradat; Vice Pres.: Sandra G. Baradat; A & R Dir.: Art Stewart; Promo.: Bob Dennison.
 Label(s): (Owned) Charade, (Licensed) Rooster Fish.

Charay, See Le Cam Records.
Charity, See Richtown/Gospel Truth Records, Tapes & Film Works, Inc.

Charro, See Axbar Records.

Charta Records, 44 Music Sq., East, Nashville, TN, 37203, (615) 255-2175, Pres.: Charlie Fields; Vice Pres.: Bernice Fields.
 Label(s): (Owned) Delux Records, Inc.
 US Reps.: AVI, Inc. (Nashville, TN).

Chase Music Group, Box 11178, Glendale, CA, 91206, (818) 507-4240, Pres.: William G. Stillfield; Mktg./Promo.: Ellen S. Cohn.
 Label(s): (Owned) Chase Music Group.
 US Reps.: California Record Dist.; Action Music Dist.; Music Dist., Inc.; Malverne Dist.; Select-A-Hits.

Chattahoochee Record Co., 5300 Sepulveda Blvd., Van Nuys, CA, 91411, (818) 788-6885, Pres.: Ruth Yardum; Co-Vice Pres.: John Yardum; Co-Vice Pres.: Chris Yardum.

Cheetah Club Prodn.s., 1304 N. Broadway, Melrose Park, IL, 60160, (312) 865-7749, Pres.: Dan De Pirro; Exec. Vice Pres.: Ted La Mantia; Exec. Vice Pres.: Frank Dellagge; V.P. Creative Affairs: Kevin Simon; Public Relations: Donald John Kozel.
 Label(s): (Owned) Modern Wig.

Chuck Cheliman Co., 1201 16th Ave. South, Nashville, TN, 37212, (615) 320-7287, Pres.: Chuck Cheliman.
Chemo, See Mena Ent's., Inc.

Cherry, See Nashville Sound, Inc.
Cherry Records, Box 110264, Nashville, TN, 37222, (615) 834-4124, Pres.: Jake Brooks.
 Label(s): (Owned) Cherry.

Cheryl Records Corp., 2980 West 28th St., Suite 343, Brooklyn, NY, 11224, (718) 946-0840, Pres.: Bobby Taylor; Vice Pres.: Jimmie McDuffie; Promo/A & R Dept.: Richard Washington.

Chess Records, 96 West St., Englewood, NJ, 07631, (201) 569-5170, Gen. Mgr.: Norman Schoenfeld.

Cheyenne Music Prodn.s., 3432 Highland Rd., Pontiac, MI, 48054, (313) 681-6468, Pres.: Anne Johnson Paddy; Vice Pres.: Richard Paddy; A & R/Consultant: Tom Dennis.
 Label(s): (Owned) CMS Records.

Chi-Town Records, 2123 N. Seminary Ave., Chicago, IL, 60614, (312) 348-3730, Pres.: Carl A. Bonafede; Vice Pres.: Frank Pizani.

Chic Street, See Sapphire Int'l, Inc.

Chicago Polkas, 864 N. Ashland Ave., Chicago, IL, 60622, (312) 421-4372, Owner: Chet Schafer.

Chip 'n' Dale Music Publishing, See Gene Kennedy Ent's./World Int'l Group, Inc.

Choice Records, Inc., 245 Tilley Pl., Sea Cliff, NY, 11579, (516) 671-7299, Pres.: Gerald S. MacDonald.

Chris C's Records, See 3 G's Industries, Inc.

Christi, See La Cam Records.

Christian Artists Records, Box 1990, Thousand Oaks, CA, 91360, (805) 499-4306, Pres.: Cameron D. Floria; Gen. Mgr.: James Chaffee.

Christian Faith, See Skylite-Sing, Inc.

Christian Folk, See Skylite-Sing, Inc.

Christian World, Inc., 1215 N. Portland, Oklahoma City, OK, 73107, (405) 521-0777, Pres.: Mark Stevens; Sec./Treas.: Dominga Romard.

Christmas, See Prince/SF Publications.

Christy, See Americatone Int'l USA (Americatone Records).

Christy Records, 726 Carlson Dr., Orlando, FL, 32804, (305) 644-3853.

Chrysalis Records, Inc., 645 Madison Ave., New York, NY, 10022, (212) 758-3555, Telex: 971860 Chrysalis NYK, Pres.: Mike Bone; Senior Vice Pres. Int'l: Jeff Aldrich; Senior Vice Pres. Finance: Paul Hutchins; Pres. Int'l: Doug Darcy. (CD-Manufacturer/Distributor)

Branch(es): 9255 Sunset Blvd., #319, Los Angeles, CA, 90069, (213) 550-0171, Telex: 698212 Chrysalis USA; 12 Stratford Pl., London, United Kingdom, 011-441082355, Telex: 21753 Chrsis G, Contacts: Doug D'Arcy, Roy Eldridge.

Label(s): (Owned) Chrysalis Records, (Licensed) Cool Tempo, Ensign.

Chuckie Records, See LRJ Records.

Churchbell, See Alvera Record & Music Publishing.

Chytowns, See Jerma Records Co.

Cicco Oldies, See Cicco Productions, Inc.

Cicco Prodn., Inc., 25 West 38th St., New York, NY, 10018, (212) 391-8040, (212) 391-8041, Telex: 6971506 CICO-UW, Pres.: Claudio Colacicco; Vice Pres./Treas.: Veronica H. King.

Label(s): (Owned) Cicco Oldies.

Cimiron/Rainbird Records, Inc., 607 Piney Point Rd., Yorktown, VA, 23692, (804) 898-8155, Pres./A & R: Lana Puckett; Vice Pres./Sec.: Kim Person.

Label(s): (Owned) Cimiron/Rainbird.

CineDisc, See Intersound, Inc.

Cinema Records, 812 W. Darby Rd., Havertown, PA, 19083, (215) 446-7100, Pres.: Denny Somach. (CD-Manufacturer)

Label(s): (Owned) Cinema.

Cinnamon Records/JWP Int'l, Box 4029, Winston-Salem, NC, 27105, (919) 723-1822, Gen. Mgr.: Jo Dread Daniels; A & R: Klebo Paulling; A & R: Rick Givens; A & R: Steve Thornton; Mktg.: Cynthia Dewberry.

Circle City, See Tyscot, Inc.; Words of Wisdom Ents. & Records.

Circle Records, See Jazzology Records, Inc.

Circle Sounds, See Kenyan Entertainment Corp.

Citadel, See Varese Sarabande Records, Inc.

Citadelle Records, See Art Records Mfg. Co.

Claiming Race Records, Box 2147, Sioux City, IA, 51104, Pres.: T. E. Eglin; Promo Dir. & Mgr.: B. Miller.

Branch(es): Box 18651, Denver, CO, 80218.

Clark, See Words of Wisdom Ents. & Records.

Clarus Music Ltd., 340 Bellevue Ave., Yonkers, NY, 10703, (914) 591-7715, Contact: Bernie Fass.

Classica Moderna, Inc., Box 3666, Redondo Beach, CA, 90277, (213) 540-4443, Fax: (213) 542-4292, Pres./CEO: David Forman; Exec. Vice Pres./S.E.C.: Darrell Plerro; Vice Pres. Finance: Alexis Kaldis. (CD-Manufacturer/Distributor)

Label(s): (Owned) Classica Moderna, Sonido Y Vicion; Classica Moderna, Sound & Vision.

US Reps.: WEA Latina (Toluca Lake, CA).

Classic Records, Inc., 13 Moore St., Bristol, VA, 24201, (703) 468-8675, Pres.: Lee Dunbar; Gen. Mgr.: Bandy Brownlee.

Classic Sound, See Vandor Motion Pictures, Phonorecords & Music Publishing Group.

Classical, See Orion Master Recordings, Inc.

Clay Pigeon Records (Div. of Clay Pigeon Int'l), Box 20346, Chicago, IL, 60620, (312) 778-8780.

Clean Cuts, Inc., Box 16264, Roland Park Sta., Baltimore, MD, 21210, (301) 467-4231, Pres.: Jack Heyrman; Vice Pres.: Tom Sitter; Nat'l Promo. Dir.: Brice Freeman.

Label(s): (Owned) Clean Cuts.

Clementine Records, See Luckie Street Records, Inc.

Clock Records, See Doug Moody Prodn., Inc.

Clone Records, Box 6014, Akron, OH, 44312, (216) 733-4885.

Clover, See Quinto Prodn./Records.

Clover Patch, See SQN Entertainment Software Corp.

Club of Spade, See Longhorn Records.

Coachella, See Accent Records.

Coast to Coast, Inc., 1328 Rommey St., Jacksonville, FL, 32211, (904) 744-7774, Pres.: Fred Frank; A & R: Bill Anda. (CD-Manufacturer/Distributor)

Label(s): (Owned) CTCM, One Way, Roadway.

Coastal Records, Box 370, Brooklyn, NY, 11235, (718) 891-0088, Pres.: Patricia Costa; Vice Pres.: Salvatore Pollicetti; Promo. Mgr.: Anna Uttaro; Mktg. Dir.: Joseph Raguseo.

Cobra Country Records, Box 2144, Winnetka, CA, 91306, (818) 347-2976, Gen. Mgr.: Darren Thomas; Promos.: Devin Holmes.

Label(s): (Owned) Cobra Country Records, Tex Mex Records.

US Reps.: Country Music Int'l (Puyallup, WA).

Coconut, See Airwave Records.

Cocteau, See Chameleon Music Group.

Codex Int'l Records, 8004 Blue Ash Rd., Cincinnati, OH, 45236, (513) 752-4333, Pres.: Saul Halper.

Cosdiscos, See Sonotone Music Corp.

Cognito Prodn., 1100 Rhodes Draw, Kallispell, MT, 59901.

Colmbra, See Penco Records, Inc.

Coins Records, Box 4096, Leon Station, Tallahassee, FL, 32315, (904) 385-1302, Owner: H. J. Carter; Promo.: Lou Miller.

Label(s): (Owned) Coins.

US Reps.: Silco Prodn. (Tallahassee, FL).

Cole Harbour, See Alcazar, Inc.

Collectable Record Corp., Box 35, Narberth, PA, 19072, (215) 649-7650, (800) 448-8426, Chief Execs.: Jerry & Nina Greene; Sales Mgr.: Melissa Ossip; Buyer: Mike Stesani; Buyer: Laura Hunt.

Collector Records, 1604 Arbor View, Silver Spring, MD, 20902, (301) 849-2033.

Collectors' Series, See CBS Special Products.

Collegium Records, See Collegium Sound, Inc.

Collegium Sound, Inc., 35-41 72nd St., Jackson Heights, NY, 11372, (914) 359-1456, Pres.: Donald Wade; Co-Owner: Jerry Epstein.

Label(s): (Owned) Minstrel Records, Collegium Records.

Colony, See Otoao Records Co. Int'l Ltd.

Colosseum, See Varese Sarabande Records, Inc.

Columbia Record Prodn. (Sales Office Only), 34 Music Sq. East, Nashville, TN, 37203, (615) 742-4321, (615) 742-4354, Fax: (615) 244-2549, Pres. (N.Y.): Al Teller; Sales Mgr.: James V. Carlson; Dir., Product Mktg.: Mary Ann McCready; Contact: Jackie Stroh.

Columbia Special Product, 51 W. 52nd St., New York, NY, 10019, (212) 975-4321, Vice Pres.: A. E. Shulman; Dir.: John Franks.

Column One Ltd., Box 4086, Springfield, MO, 65804, (417) 881-5015, Pres., Column One Records: Elizabeth Martin; Nat'l Dir./A & R (Borrowed): Lou Whitney.

Label(s): (Owned) Column One Records, (Licensed) Borrowed Records.

Combo Records, See Rico Records Dist., Inc.

Command Records, Box 1869, Hollywood, CA, 90078, (213) 466-3199, Pres.: Philip Nicholas; Exec. Vice Pres./Gen. Mgr.: Kent Washburn; Admin. Coord.: Tessa Smith; Corp. Sec.: Brenda Nicholas. (CD-Manufacturer/Distributor)

Label(s): (Owned) Command, (Licensed) Inner Light.

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US Reps.: ARC (Cincinnati, OH); Action Music Sales (Cleveland, OH); Albana Mktg. (Hollywood, CA); Angott Records & Tapes (Detroit, MI); Jerry Basin, Inc. (Miami, FL); Big State Dist. (Dallas, TX); Central South Dist. (Nashville, TN); Colorite Co. (Chicago, IL); Frankies One Stop (Shreveport, LA); Gemini Dist. (Norcross, GA); H.L. Dist. (Miami, FL); Inspirational Music (Northridge, CA); JFL Dist. (Miami, FL); Justin Ent. (Atlanta, GA); Mass Records, (Boston, MA); Music People (Oakland); New Day Christian, (Hendersonville, TN); New Sound Gospel (Chicago, IL); Nova Dist. (Norcross, GA); Omega Music (Pisgah Forest, NC); One Stop Records (Atlanta, GA); Regency Music (Burbank, CA); Richmond Bros. (Pennsauken, NJ); S & J One Stop (New York, NY); Schwartz Bros. (Lanham, MD); Scotts One Stop (Indianapolis, IN); Select-O-Hits (Memphis, TN); Spring Arbor Dist. (Belleville, MI); Sunstate One Stop (Los Angeles, CA); United In Spirit Wholesale (Pinellas Park, FL); Universal One Stop, (Philadelphia, PA); W & W Wholesalers (Los Angeles, CA).

Int'l Reps.: Micah Communications, Inc. (Canada); Miracle Gospel Music (United Kingdom).

Commonwealth, See The Frank Evans Record Group. **Communications Records**, See Word, Inc.

Como, See CA-Song Records.

Compact Disc Music Guild, See All Disc Inc.

Compleat Records (Compleat Entertainment Corp.), 21 Music Circ., East, Nashville, TN, 37203, (615) 255-8855, Telex: 558807, Pres./CEO: Charles Fack; Chairman of the Board: Irwin H. Steinberg; Vice Pres.: Henning Jorgensen; Dir. Pub./Promo/Prodn.: Sarah Sherrill Brosmer. (CD-Manufacturer) Branch(es): 810 7th Avenue, 12th floor, New York, NY, 10019, (212) 333-8347.

Label(s): (Owned) Compleat Records.

US Reps.: PolyGram Records (New York, NY).

Int'l Reps.: PRT (United Kingdom); Gresham Records (South Africa).

Compo Records, Box 15222, Oklahoma City, OK, 73155, (405) 677-6448, Pres.: Yvonne DeVaney; Gen. Mgr.: Sonny Lane. (CD-Distributor)

Composers Recordings, Inc., 170 West 74th St., New York, NY, 10023, (212) 873-1250, Managing Dir.: Howard Stoker; Dir. of Prodn.: Arlo McKinnon. (CD-Manufacturer/Distributor)

Label(s): (Owned) C R I.

US Reps.: One World Records (New York, NY).

Comstock Records, Ltd., Box 3247, Shawnee, KS, 66203, (913) 631-6060, Pres.: Frank Fara; Head of A & R: Patty Parker; Country Promos.: Esther Mack; A/C Promos., Int'l: Denise Mott.

Label(s): (Owned) Comstock, Paylole.

Concord Concerto, See Concord Jazz, Inc.

Concord Jazz, Inc.

2888 Willow Pass Rd., Box 845, Concord, CA, 94522, (415) 682-8770, Telex: 172229 CONCORD JAZZ, Pres.: Carl E. Jefferson; Vice Pres. Admin.: Joan Kenston; Vice Pres. Prodn.: Chris Long; Nat'l Sales & Mktg.: Joe Grippo; Mgr. Special Products: Merrilee Trost. Distribution Mgr.: Margaret Glasgow; Radio Promo.: Stan Dunn. (CD-Manufacturer/Distributor) Label(s): (Owned) Concord Jazz, Concord Picante, Concord Concerto, The George Wein Collection, Concord Crossover.

Concord Picante, See Concord Jazz, Inc.

Connoisseur Series, See Carolina Records Co.

Connoisseur Society, See In Sync Sound Labs, Inc.

Constellation, See Solar Records (Sound of Los Angeles Records, Inc.).

Contage/us Records, See Freko Records.

Contempo Vibrato Recordings, 206 West 23rd St., New York, NY, 10011, (212) 929-4588, Pres./Treas.: Steve Satten; Vice Pres./Sec.: Susannah Satten.

Label(s): (Owned) contempo Vibrato Recordings.

Contemporary, See Fantasy, Inc.

Contemporary Record Society, See Contemporary Recording Studios, Inc.

Contemporary Recording Studios, Inc., 724 Winchester Rd., Broomall, PA, 19008, (215) 544-5920, Pres.: John Russo; Vice Pres.: Lydia W. Ignacio; Managing Dir.: Jack Shisterman; Admin. Asst.: Caroline Hunt. (CD-Manufacturer/Distributor)

Label(s): (Owned) Contemporary Recording Studios, Inc. (CRS), Capra, Contemporary Record Society, (Licensed) Orion Master Recordings.

Continental Artist, See The Frank Evans Record Group.

Continental Communications Corp., 450 Livingston St., Norwood, NJ, 07648, (201) 767-5551, Pres.: Robert Schwartz; Exec. Vice Pres./A & R Dir.: Gene Schwartz; Vice Pres./Catalog A & R: Ernie Maresca. (CD-Manufacturer-Distributor)

Label(s): (Owned) Laurie, 3 C.

US Reps.: Action Music (Cleveland, OH); Associated Dist., Inc. (Phoenix, AZ); Bib (Charlotte, NC); Big State Dist. Corp. (Denver, CO/Dallas, TX); California Record Dist., Inc. (Glendale, CA/San Francisco, CA/Seattle, WA); H.W. Daily (Houston, TX); M.S. (Atlanta, GA); Malverne Music, MA/Wheaton, MD/Long Island City, NY; Music City Record Dist., Inc. (Nashville, TN); Music Craft (Honolulu, HI); Navarre Corp. (Chicago,

IL/Crystal, MN); Select-O-Hits (Memphis, TN).

Continental Recordings, Inc., 102 South St., Boston, MA, 02111, (617) 426-3131, Pres.: Dan Flynn; Chief Engineer: Dick Durante; Cassette Duplication Dir.: Andy McNulty. **Continental Recording Corp.**, 117 West 58th St., Suite 6D, New York, NY, 10019, (212) 541-6125, Pres.: David Preschel.

Label(s): (Owned) Continental Records, CRC Records, Bosstown Records.

Conversa-phone Language CD's, See Conversa-phone Institute, Inc.

Conversa-phone Educational, See Conversa-phone Institute, Inc.

Conversa-phone Institute, Inc., 1 Comac Loop, Ronkonkoma, NY, 11779, (516) 467-0600, Cable: VER-SAPHONE, Telex: 238667 RAPID UR ATT PHONE, Pres.: Edmund L. Owen; Vice Pres.: Bruce A. Owen; Sales Mgr.: Larry Sockell. (CD-Manufacturer/Distributor)

Label(s): (Owned) Conversa-phone Educational Label, Betty White Dance Series, Conversa-phone Language CD's, Betty White Learn to Dance Videos.

Cook Laboratories, Inc., 375 Ely Ave., South Norwalk, CT, 06854, (203) 853-3641, Pres.: Emery Cook.

Cookhouse Recording Studios, 10 South 5th St., Suite 440, Minneapolis, MN, 55402, (612) 333-2067.

Cookin' Records, 26 Northern Ave., Harwich Port, MA, 02846, (617) 432-9070, Gen. Mgr.: Jack Sager; A & R: Jeanne Kelley; Prodn.: Jay "Badman" Suggs.

Cooking, See Boston Int'l.

Cool, See Kent Music, Inc.

Cool Tempo, See Chryslais Records, Inc.

Copper Creek Records, Box 3161, Roanoke, VA, 24015, (703) 563-5937, Owner: Gary B. Reid.

Cord Records, Box 7422, Shreveport, LA, 71137, (318) 965-0781.

Corinthian Records, Box 6296, Beverly Hills, CA, 90212, Pres.: Paul Weston; Vice Pres.: Jo Stafford; Sec./Treas.: Gary Kleinman; Dir.: Tim Westar. (CD-Manufacturer) Label(s): (Owned) Corinthian.

US Reps.: Records Ltd. (Los Angeles, CA).

Cory, See NMI Record Prodn.

Cory Records, See 3 G's Industries, Inc.

Cosmetone Records, Box 71988, Los Angeles, CA, 90071, (818) 578-1858, Pres., Mgr. & Sales: Rafael Brom; A & R: Lord Hamilton.

Cotton Row Prodn., 1503 Madison Ave., Memphis, TN, 38104, (901) 278-8518, (901) 278-8520, Owner: Ward Archer, Jr.; Owner & Head Eng.: Nikos Lyras; Studio Mgr.: Melanie W. Hunolt.

Cotton Row Records, See High Water Recording Co. **Cougar Records**, 3125 19th St., Suite 217, Bakersfield, CA, 93301, (805) 831-2165, Owner: Lillian M. Richardson; PR: Gerald O. Stuckey.

Label(s): (Owned) Cougar Records.

Country Bop, See Vokes Record Co.

Country Bum, See Ric Rac Records, div. of Ric Rac, Inc.

Country Gold, See Country Music Entertainment, Inc.

Country Int'l Records, 23 Music Cir., East, Nashville, TN, 37203, (615) 327-4656, Pres.: Sherman Ford; Vice Pres./Sec.: J. G. Ford; A & R Dir.: Jake Payne.

Label(s): (Owned) Emkay, Ford, Merry-Go-Round, (Licensed) Tree Top.

Country-King, See Sid Kleiner Music Ents., Inc.

Country Music Entertainment, Inc., Box 4234, Panorama City, CA, 91412.

Label(s): (Owned) Country Gold, Ivory.

Country 1, See Blue Island Records.

Country Road, See Scene Prodn.

Country Showcase America Records, 14134 Brighton Dam, Clarksville, MO, 21029, (301) 854-2917, Pres. A & R: Francis Gosman.

Label(s): (Owned) Country Showcase America.

Country Star Int'l, 439 Wiley Ave., Franklin, PA, 16323, (814) 432-4633, Pres.: Norman Kelly; Vice Pres.: Oliver Mersey; Sec. & Treas.: June L. Kelly.

Label(s): (Owned) CSI, Country Star, Mersey, Process. **Country Star**, See Country Star Int'l.

Country Stream Records, 5053 Tholozan, Saint Louis, MO, 63109, (314) 481-3475, Pres.: Tony Mazzola; Gen. Mgr.: Sam Mazzola.

Label(s): (Owned) Bonnet Records, Faith Records.

Country in the City Records, 11114 Sterling, Romulus, MI, 48174, (313) 941-1907.

County Records, Box 191, Floyd, VA, 24091, (703) 745-2001, Owner: Dave Freeman; Prodn./Promo.: Gary B. Reid. (See Also Rebel Records) (CD-Manufacturer/Distributor)

Courier Records, 1560 Broadway, New York, NY, 10036, (212) 302-5360, Telex: (ETLX UR), Pres.: Morton Wax.

Cousins Music, 211 Birchwood Ave., Upper Nyack, NY, 10960, (914) 358-0816, Mgr.: Lou Cicchetti.

Covenant Recordings, Inc., 1345 S. Major St., Salt Lake City, UT, 84115, (801) 487-1096, Pres.: V. L. Kofford; Sec./Treas.: Marilyn Kofford.

Cowboy Junction, Hwy. 44-Junction 490, Lacombe, FL, 32661, (904) 746-4754, Pres.: Buddy Max.

Cowboy, See Arcade & Arzee Record Co.

Cowgirl Records, Box 6085, Burbank, CA, 91510, Pres.: Melvena Kaye; Mktg. Mgr.: Anne Zedalis; Mgr.: Paul Fitzgerald.

Label(s): Cowgirl.

Cozzette Records, See Jesse Boone Prodn.; Gwen Records Service.

Cozzem Records, Box 324, Northgate Station, Seattle, WA, 98125, (206) 932-6119, Owners: Tim Gemmill, Bob Cozzetti.

Cranberry, See MCA.

Crazy Cajun Records, See Music Ents., Inc.

Creative Sound, 6290 Sunset Blvd., Suite 1026, Hollywood, CA, 90028, (213) 871-1010, Pres.: Bob Cotterell; Vice Pres., Mktg.: Dave Peters; Sales Mgr.: Dave Foster; Office Mgr.: Linda Tuttle. (See Also Sonrise Records, Inc.) (CD-Manufacturer/Distributor) Label(s): (Owned) Creative Sound, Sonrise, (Licensed) Mighty Wind, AB, Southwind, Eagle, Master.

US Reps.: Abana Mktg. Group (Los Angeles, CA).

Creative Sound, See Sonrise Records, Inc.

Creative World, See GNP Crescendo Record Co., Inc.

Credence, See World Entertainment Corp.

Credo Records, See Pathways of Sound, Inc.

Creed, See AVI Record Prodn., Inc.; Nashboro Record Co.

Crescendo Record Co., Inc., See GNP Crescendo Record Co., Inc.

Crescent Records, 8833 Sunset Blvd., #301, Los Angeles, CA, 90069, (213) 659-8464, Pres.: James R. Halper.

Criollo, See LP Ventures, Inc.

Critique Records, Box 484, 400 Main St., Reading, MA, 01867, (617) 944-0423, Pres.: Carl Strube; Office Mgr.: Linda Gear.

Eddie Crook Co., Box 213, Hendersonville, TN, 37077, (615) 822-1380, Owner: Eddie Crook; Promo.: Dave Wilcox.

Crossfire, See Oakridge Records.

Crossover, See Concord Jazz, Inc.

Crown Int'l Record Co., Box 19657, Chicago, IL, 60619, Pres.: A.K. Fridge; Mktg. Mgr.: Alexis Adams; A & R Dir.: Steven James; Vice Pres.: Arnetta Fridge.

Cruise Records, See Art Records Mfg. Co.

Crunge, See Bagel Records.

Crypt Kicker Records, See Ready To Rock Records.

Crystal Fire, See Gumbo Int'l, Inc.

Crystal Records, Inc., 2235 Willida Ln., Sedro-Woolley, WA, 98284, (206) 856-4779, Pres./A & R: Peter Christ; Vice Pres.: Linda Felver; Adv. Mgr.: Sam Mundy. (CD-Manufacturer-Distributor)

Label(s): (Owned) Crystal, Poseidon, Avant, (Licensed) Wim, Grenadilla.

Cuneiform Records, Box 6517, Wheaton, MD, 20906, Telex: 275170 WTIJUR, Fax: (215) 75203703, Owner/Mktg/Sales/AR: Steven Feigenbaum; Mktg/Sales/AR: Joyce Nalewajk. (CD-Manufacturer)

Label(s): (Owned) Cuneiform.

US Reps.: Important (Jamaica, NY); Jem West (Reseda, CA); NMDS (New York, NY); Performance (New Brunswick, NJ); Rounder (Cambridge, MA).

Int'l Reps.: Disques AYAA (France); Record Peddler (Toronto, Ontario, Canada); Zero Records (Tokyo, Japan).

Curb Records, 3907 W. Alameda Ave., 2nd floor, Burbank, CA, 91505, (818) 843-2872, Telex: 350144, Fax: (818) 846-8435, Chrmn.: Mike Curb; Pres.: Richard W. Whitehouse; Vice Pres., Opns.: Marguerite Luciani. (CD-Distributor)

Label(s): (Licensed) MCA/Curb, RCA/Curb, Warner/Curb, Capitol/Curb.

Curtain Call, See Music & Arts Programs of America, Inc.

Curtis, See Toronto Records.

Cyclops Records, Inc., 273 Central Ave., White Plains, NY, 10601, (914) 946-7735.

Cygnat Records, Inc., Box 272749, Tampa, FL, 33688, (813) 961-8881, Pres.: Phillip A. Lopez.

Cyma, See Marty Wilson Prodn., Inc.

Cypher Records, See Lucifer Records, Inc.

Cypress, See PolyGram Records, Inc.

D

DB Records, 432 Moreland Ave., Atlanta, GA, 30307, (404) 521-3008, Pres.: Danny Beard; Dir. of Promos.: Lisa Roach.

D C Sound, Box 45, Bolivia, NC, 28422, (919) 253-5534, Owner/A & R: Stan Knowles.

Label(s): D C Sound, D C Sound Country.

DGJ Records, Inc., 2346 Winkler Ave., B-105, Fort Myers, FL, 33901, (813) 939-7783, Cable: DONJOMUS, Pres., Sales & Mktg.: Donald G. Johnson; Vice Pres.: Ronald C. Johnson; Dir., Promo.: Donn Johnson; Dir., Int'l: Armando Seva. (CD-Manufacturer/Distributor)

Label(s): (Owned) DGJ, DORO, SAMI, (Licensed) Discos Guitarra, Fonodisco, Oro.

D J's Choice, See Fan & Ark Music.

DJM Records, 1040 N. Las Palmas Ave., Los Angeles, CA, 90038, (213) 469-1940, Telex: 183056, President: Stephen James; Gen. Mgr.: Arthur Braun. (CD-Manufacturer/Distributor)

Label(s): (Owned) DJM Records.

Int'l Reps.: DJM Records (England).

DJO, See Daran Records.

DLM Records, Box 4223, Tulsa, OK, 74159, (918) 584-8980, Pres.: Dick Loftin.

Label(s): (Owned) Bah Humbug Creations, DLM, DLM Recordings.

DNA Int'l Records, Box 314, New York, NY, 10037, (212) 694-1234. (See Also On Time Records, Inc.)
Label(s): (Owned) DNA Int'l, On Time Records, (Licensed) PolyGram, Polydor, K-Tel Int'l.
US Reps.: Pearl (Brooklyn, NY); PolyGram (New York, NY).

DORO, See DGJ Records, Inc.

DRG Archive, See DRG Records, Inc.

DRG Records, Inc., 157 West 57th St., New York, NY, 10019, (212) 582-3040, Telex: 237860 (DRG), Pres.: Hugh Fordin; A & R/Gen. Mgr.: Van-John Sfridis; Vice Pres. Dist./Prod.: Rick Winter; Controller: Iris Russell; Bookkeeper: Louiza Slouka. (CD-Manufacturer/Distributor)
Branch(es): 500 E. Ste. Catherine St., Montreal, PQ, Canada, H2L 2C6, (514) 849-6201, Telex: 556.049.
Label(s): (Owned) DRG Records, DRG Archive, Stet Records, (Licensed) Swing Records, Disques Swing.
US Reps.: Bayside Record Dist. (El Cerito, CA); California Record Dist. (Glendale, CA/Berkeley, CA/Seattle, WA); Jem Records of Texas (Grand Prairie, TX); Music Craft Distributors of Hawaii, Ltd. (Honolulu, Hawaii).
Int'l Reps.: Amigo Musikproduktion AB (Sweden); Avan Guard Music Pty., Ltd. (Australia); Import Music Service (The Netherlands); Int'l Record Dist. (Italy); Les Distribution Select (Canada); Media "7" (France).

D Records, See H. W. Daily, Inc.

D. T. I. Records, See Total Sound Records.

DTI Records, Box 6143, San Rafael, CA, 94903, (415) 883-8245, Owner/A & R: Derek Tracy.

Dcoas Int'l Record, Inc., 2210 Wilshire Blvd., #315, Santa Monica, CA, 90403, (213) 459-7946, Telex: 910 3436474, Pres.: Amelia S. Haygood; Vice Pres. Mktg/Sales: Micheal McClain; Sec./Treas.: Catherine B. Joap; Promo.: Jerome Stine; Vice Pres./A & R: Carol Rosenberger.

Dag, See World Sound Records.

H. W. Daily, Inc., 3409 Brinkman St., Houston, TX, 77018, (713) 861-9251, Pres.: Don Daily; Sec./Treas.: H. W. Bud Daily. (CD-Manufacturer/Distributor)
Label(s): (Owned) D, Paid, (Licensed) Kikk.

Daisy, See Sine Qua Non Cassettes & Records.

Dall, See Chameleon Music Group.

Damabi Int'l, See JDC Records, Inc.

Damp Silk Records, c/o Rock & Roll, 9265 Dorington Pl., Arleta, CA, 91331, (818) 891-1273, Pres.: Jon Ellis; Exec. Vice Pres.: Dennis Farris.
Label(s): (Owned) Damp Silk Records.

Dan The Man Records, Box 702, Cleveland, OH, 44107, (216) 631-2548, Pres.: Daniel L. Bischoff; Vice Pres.: Sanron Taylor Bischoff; A & R: Danny Walton.
Label(s): (Owned) Dan The Man Records, Westbury Records.
US Reps.: Dan The Man Records (Cleveland, OH).

Dance-A-Thon Records, 1957 Kilburn Dr., Atlanta, GA, 30324, (404) 872-4000. (See Also Holtrax Records)

Dance Record Distribution, Box 404, Flornam Park, NJ, 07932, (201) 377-1885, Pres.: Gail Shifron.

Dance-It Records, See Airwave Records.

Dancing Cat, See Windham Hill Prodn., Inc.

Dancing Tarantula, See Darksilver Records & Filmworks, Inc.

Danica Records

417 S. Dearborn, #220, Chicago, IL, 60605, (312) 663-1370, Contact: Walter Paas.

Danskdisk, See Lindbergh Records.

Dansan, See Telemark Dance Records.

Daran Records, 4148 S. King Dr., Chicago, IL, 60653, (312) 624-4811, Pres.: James Shelton, Jr.; Mgr.: Darryl M. Shelton; A & R: Derrick Turner; Promo/Sales: Steve Kurchner; Promo: Scott Price.
Label(s): (Owned) Daran, Ja-Wes, O'Retta, Rap, DJO, Randan.

Daring, See Rounder Records Corp.

Dark Hollow Records, 159 Madison Ave., Suite 2-G, New York, NY, 10016, (212) 576-1048, Managing Agent: Glen M. Schwelzer.

Darksilver Records & Filmworks, Inc., Box 6397, Burbank, CA, 91510, (818) 846-6338, (818) 841-8332, Pres./C.E.O.: Michael Lee Thomas; Sr. Vice Pres.: A & R: Curtis R. Weaver; Exec. Vice Pres.: Michael St. Angel; Legal/Bus. Affairs: Robert S. Greenstein. (CD-Distributor)
Label(s): (Owned) Dancing Tarantula, Longer Lasting, Darksilver.

Darna Records, 8914 Georgian Dr., Austin, TX, 78753, (512) 836-3194, Pres.: Roy Montgomery; Gen. Mgr.: Shirley Montgomery; A & R: Joe Montgomery; Promo. Mgr.: Dick Culp.

Date Line Int'l Records, 400 West 43rd St., Suite 5C, New York, NY, 10036, (212) 244-8148.

Dauphne, See Dellwood Music Co., Inc.

Dawn Records, See Biograph Records, Inc.

DaySpring Records, See Word, Inc.

Daystar Records, 3421 Courtleigh Dr., Baltimore, MD, 21207, (301) 521-4507, Pres.: Carroll R. Johnson, Jr.; Vice Pres. Promo: Muriel A. Johnson; Prod'r: Wayne Watts

Deadwood, See Jim Hall & Gidget Starr Prodn.

Deaf Cat, See King Music Services.

Debut, See Fantasy, Inc.

Deco, See Ohio Records.

Dee-Bee Recording Service, 704 9th Ave., South, Myrtle Beach, SC, 29577, (803) 448-8091, Pres.: Stan Deppen; Sales Mgr.: Pat Gerrick; A & R: Judy Moats.
Label(s): (Owned) Dee-Bee, (Licensed) Sussannah, Renco.

Dee Joy recording Corp./Co., Box 3398 T.A., Los Angeles, CA, 90051, (213) 930-0930. (CD-Manufacturer/Distributor)
Label(s): (Owned) Dee Joy, West Coast Records, Black Gold Prodn., Third World Records.
US Reps.: Black Gold (Los Angeles, CA).

Deep River, See Redwood Records.

Deep Roots Records, See Koala Records, Inc.

Deep Water Records, 270 N. Canon Dr., Suite 1006, Beverly Hills, CA, 90210, (213) 274-7249, Gen. Mgr.: Michael A. Mullen.
Label(s): (Owned) Deep Water Records.

Deesu, See Gumbo Int'l, Inc.

Del-A-Ron Records, See GCS Records, Inc.

Del Fi, See Rhino Records, Inc.

Delicious Vinyl, 7471 Melrose Ave. Suite 25, Los Angeles, CA, 90048, (213) 658-7818, (213) 658-5048, : Michael Ross; Matt Dike.

Dellwood Music Co., Inc., 87 Norwalk Ave., Whiting, NJ, 08759, (201) 350-4273, Pres.: Woodrow C. Gardella; Vice Pres.: Robert Gardella; Treas.: Sophie Gardella. A & R: Michael Gardella.
Label(s): (Owned) Dauphne, Dellwood, Pinewood.
Int'l Reps.: E.M.I. (United Kingdom).

Delmark Records, 4243 N. Lincoln Ave., Chicago, IL, 60618, (312) 528-8834, Pres.: Robert G. Koester; Promo. Mgr.: Steve Wagner.
Label(s): (Owned) Delmark, Pearl, (Licensed).
US Reps.: Rounder Records (Cambridge, MA); Tant Ent. (Montague, MI); Bayside Records (El Cerrito, CA); Rock Bottom Dist. (Ft. Lauderdale, FL); Richman Bros. (Pennsauken, NJ) (Contact for Other US Reps.)
Int'l Reps.: Trend Records & Tapes (Canada); I.R.D. (Italy).

Delmarti, See Don D. Sheets Prodn.

Delta Music, Inc., 2008 Cotner Ave., Suite 2, Los Angeles, CA, 90025, (213) 479-0667, Fax: (213) 477-8387, Pres.: Michael McClain; Mktg. Dir.: Jerome Stine.
Label(s): (Owned) Delta, Capriccio, M Master Digital.

Delux, See Charta Records.

Deluxe, See Muse Records.

Demon Records, See Titan Records.

Denco, See Toronto Records.

Denim & Lace Prodn., Inc., Box 1917, Gallatin, TN, 27066, (615) 329-3380, Pres./A & R: Stan Cornallus; Vice Pres.: Hilka Marie Cornallus.

Denrich, See Wham Bam Records.

Denver Records, Box 57701, New Orleans, LA, 70113, (504) 246-9269, A & R Dir.: Jim Scott, Jr.; Mgr.: Mktg.: Samuel Johnson; Promo: Mon Von Scott.
US Reps.: Big Scott Dist. (New Orleans, LA).

Desert Morning Records, 41418 50th St. West, Quartz Hill, CA, 93538, (805) 943-4183, Owner/Gen. Mgr.: Robert Knox.

Designer, See Four Winds Record Prodn. Co. Inc.

Destiny Records, Box 2162, Sheffield Lake, OH, 44054, (216) 949-8602, Owner: Robert Sellers.
Label(s): (Owned) Destiny, Ranbo.

Destiny Records, 31 Nassau Ave., Wilmington, MA, 01887, (617) 658-8391, Owner & Eng.: Larry Feeney.

Desto, See C.M.S. Records, Inc.

Deutsche Grammophon, See PolyGram Classics.

Deutsche Klassische, See Record Guild of America.

Deutschmark, See Record Guild of America.

Dharma, See Zim Records.

Dharma Records, Box 615, 117 W. Rockland Rd., Libertyville, IL, 60048, (312) 362-4060, Pres.: Perry Johnson; Gen. Mgr.: Rick Johnson; Mktg.: Curt Deutscher.

Diablo Record Co., 3518 Champlain Ave., Youngstown, OH, 44502, (216) 755-7794, Owner/Pres./A & R: Bill Schaffert.
Label(s): (Owned) Diablo.

Diamond Int'l Records, See On Time Records, Inc.

Dideca, See Sonotone Music Corp.

Dideca, See Sonotone Music Corp.

DigiTech, See Sine Qua Non Cassettes & Records.

Digital Music Prodn., Inc., Box 2317, Rockefeller Center Station, New York, NY, 10185, (203) 327-3800, Pres.: Tom Jung.

Digital To Disc, Box 1102, Burbank, CA, 91507, (213) 874-7656, Pres. & Owner: Peter Tevis; Gen. Mgr.: John Chandler.

Digital to Disc Records, See Pat Records.

Dimension 8, See Sonic Arts Corp.

Dimitri Music Co., 7859 Bastille Pl., Saveron, MO, 21144, (301) 551-7761, Owner/Pres.: Robert H. Williams; Operations Mgr.: Chico Palomina; Producer: R. Jose Williams.

Dimesa, See Orfeon Records, Inc.

Dina, See Joey Records, Inc.

Dionn, See Jamie/Guyden Distributing Corp.

Dirks Music Group, Inc., 812 19th Ave. South, Nashville, TN, 37203, (615) 321-5566, Pres.: Dr. D.C. Dirks; Vice Pres.: Lynn Dirks; Contact: Dan Mitchell.

Branch(es): 4253 Arbor Gate, Ft. Worth, TX, 76133, (817) 294-2257.
Label(s): (Owned) Premier One.
US Reps.: The Dist. Co. (Nashville, TN), Big State Record Dist. (Dallas, TX), Action Dist. (Eidersberg, MD).

Disc Trophy, See PPK Ent., Inc.

Discapon, See Apon Record Co., Inc.

Disco Corp., Box 771, Berkeley 94701, Kensington, CA, 94707, (415) 525-4583, Pres.: Frederick Maroth; Vice Pres.: George Marton; Sec./Treas.: Eric Maisel.

Disco Mate, See Jazz America Mktg.

Discolando Records & Tapes Corp., 2112 Bergenline, Union City, NJ, 07087, (201) 867-5598, Pres.: Orlando Bru.

Discomoda, See Sonotone Music Group.

Disconet, See Importe/12 Records.

Discos, See Redwood Records.

Discos Fuentes, See Sonotone Music Corp.

Discos Guitarra, See DGJ Records, Inc.

Discos Mas Int'l (Mas Records Int'l), Box 27173, Detroit, MI, 48227, (313) 296-4908, Contact: Jake Salazar.

Discos Monica, See Peer-Southern Organization.

Discos Victoria, See Sonotone Music Corp.

Discuba, See Mena Ent., Inc.

Discus, See Stanyan Record Co.

Disko, See Hitstown-Disko Record Corp.

Disna, See Otoabo Records Co. Int'l Ltd.

Disneyland, See Mena Ent., Inc.

Disneyland Vista Records & Tapes, 350 S. Buena Vista St., Burbank, CA, 91521, (818) 840-1237, Cable: DISNEY, Telex: 674480 Disney Bubk A, Fax: (818) 840-1930, Vice Pres./Gen. Mgr.: Shelley Miles; Vice Pres./Int'l: Nancy Rahnastov; Nat'l Sales Dir.: Bill Wood.
Label(s): (Owned) Disneyland, Buena Vista.

Disques Dual, Box 4395, Sta. A, Portland, ME, 04101, (207) 772-1222, Pres.: John Etner; Vice Pres.: Nancy Caragol. (CD-Manufacturer/Distributor)
Label(s): (Owned) The Same Record Company.

Disques Swing, See DRG Records, Inc.

Distinct, See Westwood Entertainment Group.

Dixieland Jubilee, See GNP Crescendo Record Co., Inc.

Dr. Jazz, See Teresa Gramophone Co. Ltd.

Domallto, See Recorded Treasures, Inc.

Dominion, See K-Tel Int'l (USA), Inc.

Domino Records, Ltd., 4209 NW Forty Nine Dr., Tamarac, FL, 33319, (305) 494-6636, Pres.: Joe Bollon.

Don-Mar Records, See Casa Grande Records.

Door Knob Records (Div. of Gene Kennedy Ent., Inc.), 2125 8th Ave., South, Nashville, TN, 37204, (615) 383-6002, Pres.: Gene Kennedy; Vice Pres.: Karen Jeglum-Kennedy; Office Mgr.: Lisa Cook; Promo.: Andy Fiduccia.
Label(s): (Owned) Door Knob, Society, (Licensed) Silver Star.

Dooto, See Dootone Records.

Dootone Records, 121 S. Hope St., Suite 334, Los Angeles, CA, 90012, (213) 628-7768, Pres.: Dootsie Williams; Sec./Treas.: Jo Williams; Board Member: Luthell McKellom.
Label(s): (Owned) Dootone, Dooto, Authentic.

Doray Recording Group, Box 101441, Nashville, TN, 37210, (615) 360-7883, Pres.: H. G. Jones; Mgr.: Mktg.: Sales: E. C. Jones; Promo., A & R: D. C. Crawford.
Label(s): (Owned) Doray, Fiesta, Shasta, Verde.
US Reps.: Big State, Handlemans, (Dallas, TX).

Dore Records, 1608 Argyle, Hollywood, CA, 90028, (213) 462-6608, Pres.: Lew Bedell.

Doric Records, See The Organ Literature Foundation.

Dorn Records, See Artec Records.

Double Feature, See Musicor Records.

Doxa Records, See Manna Records.

Dragon Record, Inc., 872 Morris Park Ave., New York, NY, 10462, (212) 792-2198, Pres.: Mr. G; A & R Vice Pres.: Mr. Joe Vincent. (CD-Distributor)
Label(s): (Owned) Agon Records, Zenith Records.

Drake Music Group/First Generation Records, 648 W. Iris Dr., Nashville, TN, 37204, (615) 269-6922, Pres.: Pete



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Drake, Sec./Treas., Admin.: Rose Drake.
Dre-Mar Records, 651 South 52nd St., Philadelphia, PA, 19143, (215) 476-0919, Contact: Gene Lawson.
Dreamstreet Records, Box 193, Hohokus, NJ, 07423, (201) 337-1869, Pres.: Howard S. Kenyon.
 US Reps.: City Hall Records, Inc. (San Rafael, CA); Northcountry Dist. (Redwood, NY); Harbor Record Export (Liberty, NY).
 Int'l Reps.: Mostly Jazz (Australia).
Driftwood Records, Box 22988, Nashville, TN, 37202, (615) 349-6860, Pres.: Margaret Yednak; A & R: Peter Kobal; Promo.: Nicholas S. Kobal; Promo.: Howard Vokes.
 Label(s): (Owned) Driftwood Records.
 Int'l Reps.: Bear Family Records (West Germany); Ozone Music Assn. (Austria); Country Music Radio (France).
Drum-Boy, See Jay Jay.
Drum Records, Inc., 909 8th Ave. N., Fargo, ND, 58102, (701) 235-8551, Pres.: Thomas J. P. Conoboy; Vice Pres./Treasurer: G. R. Conoboy; Secretary: Warren Anderson.
 Label(s): (Owned) Drum.
Charles Dumont & Son, Inc., 22 Springdale Rd., Box 2810, Cherry Hill, NJ, 08034, (609) 424-5813, Pres.: Charles J. Dumont; Gen. Mgr.: Michael S. Dumont.
Dunk Yer Funk, See JDC Records, Inc.
Duplex Sound Studio, 260 W. Broadway, Apt. 2 & 3, New York, NY, 10013, (212) 334-8444, Co-Pres.: Eumir Deodato; Co-Pres.: Charles Newmark.
Dupuy Records, Inc., 10960 Ventura Blvd., Studio City, CA, 91604, (818) 980-6412, Pres.: Pedro Dupuy; Vice Pres.: Gordon Gilman; Sec.: Gerd S. Aschendorf; A & R: Emilio S. Archibeque; Lawyer: Alfred W. Schlesinger.
Dyer-Bennet Records, 792 Columbus Ave., New York, NY, 10025, (212) 866-3175, Mgr.: Harvey Cort.
Dynamic Records, 70 Rainey St., Austin, TX, 78701, (512) 474-8165, Pres.: Miller Sparks.
Dynamite, See Jim Hall & Gidget Starr Prodn.s.
Dynamo, See Musicor Records.
Dynasty Records, Inc., Box 56726, Atlanta, GA, 30343, (404) 792-3812, Pres.: James Tigner, Jr.
Dyno, See RTV Sales Corp.

E

ECM, See PolyGram Classics.
 EG, See JEM Records Group of Co.
EJ Records, 5863 N. Kenmore St., Chicago, IL, 60660, (415) 332-6363.
 E. L. J. Record Co., 1344 Waldron, St. Louis, MO, 63130, Sec.: Ora Lovings.
EME Records, 454 Alps Rd., Wayne, NJ, 07470, (201) 694-3333.
EME Records, 454 Alps Rd., Wayne, NJ, 07470, (201) 694-3333, Pres.: Richard Zielinski; Vice Pres.: Martin Kopec.
EMI America/Liberty Records (div. of Capitol Records, Inc.), 6920 Sunset Blvd., Los Angeles, CA, 90028, (213) 461-9141, Telex: 4720854, Chairman/Pres.: Jim Mazza; Vice Pres./Mktg.: Collin Stewart; Creative Services Dir.: Frenchy Gauthier; Vice Pres./A & R: Neil Portnor; Vice Pres./Promo.: Dick Williams.
EMI-Arabic, See Rashid Sales Co.
EMI Deutsche Harmonia Mundi, See Angel Records.
EMI-Greek, See Rashid Sales Co.
EMQ Records (Sub. of Quebissimus Music Corp.), 3475 St. Urbain St., #1212, Montreal, PQ, H2X-2N4, (514) 844-2838, Cable: QUEBISIMUS, Telex: QBS-05-25134 MTL, Fax: QBS514 8615571, Chrmn.: Brian Millan; Vice Pres. Sales/Promos.: Abraham Engelberg. (CD-Manufacturer/Distributor)
 Label(s): (Owned) EMQ.
 E R A, See K-Tel Int'l (USA), Inc.
E Records, See West Records.



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ESP Disk, Ltd., Box 46, New York, NY, 10018.
ETR, See Euro Tec Records.
ETS Record Co., Box 932, Honolulu, HI, 96808, (808) 533-6095, Owner: Richard Riccio; Gen. Mgr.: Ed Dorman.
 Label(s): (Owned) ETS.
EMPAK, Box 448, Chanharseu, MN, 55317, (218) 474-5282.
Eagle, See Creative Sound; Sunrise Records, Inc.
Eagle Int'l Records, 4416 Eaton's Creek Rd., Nashville, TN, 37218, (615) 876-1729, Pres.: Curtis Wood.
Eagle Record Co., Box 1102, Burbank, CA, 91705, (213) 874-7656, Pres./Gen. Mgr.: Peter Tevis; A & R Dir.: Scott Tevis.
Eagle Records, Inc., Box 1027, Hermosa Beach, CA, 90254, Chief Exec. Officer: Guthrie Thomas; Pres.: Janice Guerrero; Admin.: Andrew Herring; Dist. Mgr.: Jim Rolfe. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Eagle Records, Sailor Records, Telesis Records, Carmen Records, (Licensed) Pastels.
 US Reps.: JEM Record Dist. (Reseda, CA); Silo Dist. (Waterbury, VT); Old Fogey (Lansing, MI).
 Int'l Reps.: Tambourine, Popon Yokocho Co. Ltd. (Japan); Taxim Records (West Germany); IRD (Italy).
Eagle Records, See Pet Records.
Eagle Records, Inc., 227 French Landing, Nashville, TN, 37228, (615) 242-4310, Pres.: Marc Shaffer; Vice Pres./A & R: Kenny Eart; Gen. Mgr. Int'l: W. Houston Turner. (CD-Distributor)
Earth Records Co., Rt. 3, Box 57, Troy, AL, 36081, Pres.: Eddie Toney. (CD-Manufacturer)
 Label(s): (Owned) Earth Records.
 US Reps.: M C A (Nashville, TN).

Earwig Music Co., Inc.

1818 W. Pratt Blvd., Chicago, IL, 60626, (312) 262-0278,
 Pres.: Michael Robert Frank.

East River Records, See Airwave Records.
Easy Chair Records, 2913 95th St., Lubbock, TX, 79423, (806) 745-5992, Pres.: Bill Gammill; Vice Pres./A & R: Russ Murphy.
 Label(s): (Owned) Easy Chair Records.
Eat Records (div. of the Phone Co., Inc.), 400 Essex St., Salem, MA, 01970, (617) 744-7678, Telex: ITT 4996804, Pres./A & R: Dan Rose; Vice Pres./Field Rep.: David H. Simonds.
Echo Records, 824 83rd St., Miami Beach, FL, 33141, (305) 865-8960, Owner: Walter Dana.
 Label(s): (Owned) Echo, Asdan.
Eclipse Records (Galaxie III Studios), 118 5th St., Taylorsville, NC, 28681, (704) 632-4735, Pres.: Harry Deal; Sec.: Geneva Deal.
Eden Records, 30965 Pennsylvania Rd., Romulus, MI, 48174, (313) 946-5400, Dir.: Michael Glenn Kuzma.
Edible Records, 802 E. California, Urbana, IL, 61801, (217) 384-7227, Pres.: Phil Strang; Vice Pres.: Chris Stefan.
 Label(s): (Owned) Edible, Cookies & Milk, (Licensed) Office.
Editions EG, See Passport Records.
Eggplant Records, 3008 Belgden Dr., Los Angeles, CA, 90068, (213) 469-2719, Pres.: Nick Thery; Vice Pres.: Forrest "Bud" Mathis. (CD-Manufacturer/Distributor)
 Label(s): Eggplant, Spinrit.
El-Colbert, See Kisoron Elyon Records.
Elation Records & Tapes, 16056 E. Brandt Rd., Lodi, CA, 95204, (209) 957-1813.
Electric Records, 54 Music Sq. East, Suite 300, Nashville, TN, 37203, (615) 242-5588, Pres.: Tom Granaglia; Vice Pres.: Jerry West; Sec. Treas.: Brad McCuen. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Electric Records Inc., Oakhill.
Electric Ice, See Grandville Records, Inc.
Electric Planet Prodn.s., Box 122, New York, NY, 10276, (212) 228-5338, Pres.: Clive M. Stevens; Press/Promo. Dir.: Cristina Ruiz.
 US Reps.: Win Records (Long Island City, NY); Passport/Jem Records & Tapes (S. Plainfield, NJ); House Distributors (Kansas City, MO).
 Int'l Reps.: EFA/Frog Records (W. Germany); Non Stop/Many Records (Italy).
Elektra Rainbo, See Cat Music Prodn.s.
Elektra/Asylum/Nonesuch Records, 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-7200, Chairman: Bob Krasnow; Exec. Vice Pres.: Aaron Levy; Sr. Vice Pres. Mktg.: Mike Bone; Vice Pres. Sales: Bill Berger; Vice Pres. Bus. Affairs: Gary Casson.
Elephant Records, c/o Silo, Inc., S. Main St., Box 429, Waterbury, VT, 05676, (802) 244-5178, Pres./Owner: Joan Pelton; Sales Mgr.: Will Forest; Mktg.: Steven MacArthur.
Elevation, See Elevation Enterprises, Inc.
Elevation Ents., Inc., Box 8435, Boston, MA, 02114, (617) 547-2557, Pres.: Geraldine Hamlin; Vice Pres. & Treasurer: Michael Gallie; Vice Pres. A & R: John Thomas.
 Label(s): (Owned) Elevation.
Elite, See Sociedad Int'l de Sonido.
Elm Records, See Granada Records.
Emarcy, See PolyGram Classics.
Ember Records, See Bulldog Records.
Emerald Records, See C.A. Records.

Emergency Records & Filmworks, Inc.

915 Broadway, Suite 1607, New York, NY, 10010, (212) 777-3200, Telex: 238794 EMRE, Pres.: Sergio Cossa; Exec. Vice Pres.: Curtis Urbina; Exec. Admin. Asst.: Judy Russell; A & R Dir.: Piero Colasanti; Gen. Mgr.: Costance Sullivan.
 Label(s): (Owned) Emergency, Fuschia Int'l, Rambo. Int'l Reps.: Musicdisc (Argentina); Bellaphon (Austria, Germany, Switzerland).

Emeritus, See Intercom Music Corp.
Emkay, See Country Int'l Records.
Emkay Records, 10622 Commerce Ave., Tujunga, CA, 91042, (818) 352-7155, Owner/Pres.: Kent Washburn; Admin. Asst.: Barbara Scott; A & R: Gary Washburn.
 Label(s): (Owned) Emkay.
 Int'l Reps.: Move Records (Scotland).
Empire Records & Tapes, 760 W. Sample Rd., Pompano Beach, FL, 33064, (305) 943-9865, Pres.: Josh Noland; Vice Pres.: Anne Noland; Engineer: Jim Burgess; Promo.: Little Richie Johnson.
En Pointe Inc., 182 S. Raymond, Pasadena, CA, 91105, (818) 405-1409, Pres.: Jeffery Weber; Vice Pres.: John Cadenhead; Dir.: Gene Shively; Sec.: Fred Mitchell; Gen. Mgr.: Jennifer Strub. (CD-Manufacturer/Distributor)
 Label(s): (Owned) En Pointe, (Licensed) New Horizons, Stark Raving.
Enchanted Grove, See Emergency Records, Inc.
Encore Records, Box 343, Santa Monica, CA, 90406, (213) 393-3950, Pres.: Irvin A. Brock; Gen. Mgr.: Irvin A. Brock; Prof. Mgr.: Irvin A. Brock.
Energy Records, See Bulldog Records.
Enforcer Records, 453 Seminole Rd. # 20, Radcliff, KY, 40160, (502) 351-0289, Mgr. A & R: Barry C. Drake.
 Label(s): (Owned) Enforcer, (Licensed) Kozmic.
Enigma Entertainment Corp., 1750 E. Holly Ave., El Segundo, CA, 90245, (213) 640-8869, Telex: 503809 ENIGMA LA, E-Mail: ENIGMA US, Fax: (213) 640-9342, CEO: William Hein; Pres.: Wesley Hein; Vice Pres.: James Martone; Gen. Mgr. Enigma Int'l: Laura Annick. (CD-Manufacturer/Distributor)
 Branch(es): 16A Challis Ave., Potts Point, Sydney, Australia, 2011, 61-2-356-2244, E-Mail: THOMAS AA, Pres.: Russell Thomas; 2183 Dunwin Dr., Mississauga, ON, Canada, L5L 3S3, (416) 828-6121, Gen. Mgr.: Derrick Ross.
 Label(s): (Owned) Enigma, Restless, Intima, Synthicide, Medusa, (Licensed) Metal Blade.
Enja Records (Muse Records, USA), 160 West 71st St., New York, NY, 10023, (212) 873-2020, Pres.: Joe Fields.
Ensign Records, See Chrysalis Records, Inc.
Enterprise, See Fantasy, Inc.
Entertainment Mgmt. Records, 454 Alps Rd., Wayne, NJ, 07470, (201) 694-3333, Pres./A & R: Richard Zielinski; Vice Pres.: Martin Kopes; Dir. Public Relations: Sandra Bertrand; Mgr.: Woody Zangaro.
Entertainment Industry Series, See Seven Arts Press, Inc.
Entracte, See Fifth Continent Music Corp.
Environments, See Sintonic Research, Inc.
Epiphany Records, Inc., Box 31125, San Francisco, CA, 94131, (415) 331-5139.
Epitaph Records, See Chameleon Music Group; Vee-Jay Int'l Records.
Epoch Universal Publications, 1802 North 23rd Ave., Phoenix, AZ, 85029, (602) 864-1980, Pres.: Ray Bruno; Exec. Vice Pres.: David Serey; Dir. (Canada): Henry Papale; Sales: Bill Arfa.
Equa Records, 1800 Mowry Ave., Fremont, CA, 94538, (415) 794-6637, Pres.: Dr. Warren M. Johnson; Vice Pres.: Sandra Johnson; Promo. Dir.: Robert Jackson.
 Label(s): (Owned) Equa Records.
Eric Records, 1120 Crown Point Rd., Westville, NJ, 08093, (609) 848-1900, Telex: 494-6667 (ARSINC), Pres./Buyer: William R. Buster, Jr.; Vice Pres.: Antony W. Colombet.
 Label(s): (Owned) Eric Records.
Esar Records, 955 Venture Ct., Sacramento, CA, 95825, (916) 929-9181, Pres.: Bill Rase. (See Also Bill Rase Prodn.s., Inc.)
Escape Records, 606 Edmondson Ave., Baltimore, MD, 21230, (301) 547-2438.
Espre Records & Cassettes, 1100 Glendon Ave., Suite 1121, Los Angeles, CA, 90024, (213) 824-3333, Pres./Prof. Mgr.: Joseph I. Kessler.
 Label(s): (Owned) Espre Records & Cassettes.
Eterna, See Lyricord Discs, Inc.
Ethnic Folk Arts Ctr., 325 Spring St., New York, NY, 10013, (212) 691-9510, Dir.: Ethel Raim; Dir.: Martin Koenig; Mktg./Sales Dir.: Howard Weiss; Order Dept.: Joyce Gluck.
 Label(s): (Owned) Ethnic Folk Arts Ctr., Balkan Arts.
Etowah Records, 414 Fourth St., Attalla, AL, 35954, (205) 538-7788, Owner: Bob Jones.
Euphonic, See Shelder Assoc.
Euphoria Records, 90 Shirley Ave., Revere, MA, 02151, (617) 284-9707, Owner: Howard Cook.
Euro Records Int'l, See Vandro Motion Pictures, Phonorecords & Music Publishing Group.
Euro Tec Records, Box 3077, Ventura, CA, 93006, (805) 658-2488, Vice Pres. Publicity: Rocky Stroup; Pres.: Bruce Caplin; Vice Pres. A & R: Jenifer Zurick. (CD-

Distributor
 Label(s): (Owned) Euro Tech, ETR.
Europa, See Fiesta Record Co., Inc.
Euthanasia Int'l, See Art Attack Records, Inc.
The Frank Evans Record Group, Box 6025, Newport News, VA, 23606, (804) 599-9000, Pres.: Frank Evans; Exec. Vice Pres.: Chase Von Fremd; Vice Pres., A & R: Bruce Rader, Mgr., Pop A & R: Brian Norcross; Mgr., Classical A & R: Mark Thomsen.
 Label(s): (Owned) Continental Artist Records, Peninsula Artist Records, Gay Boy Records, Stud Guy Records, Warwick Records, Parquette Records, Commonwealth Records.
Evatone Soundsheets, Inc., 4801 Ulmerton Rd., Box 7020, Clearwater, FL, 33518, (813) 577-7000, Owner: Richard Evans.
Everest Record Group, 2020 Ave. of the Stars, Century City, CA, 90067, (213) 557-0309, Pres.: Bernard C. Solomon; Producer: Joe Buisink.
Everything Records, See Parr-X Corp.
Exact, See Alshire Int'l, Inc.
Excalibur Records, 6922 Hollywood Blvd., Suite 220, Hollywood, CA, 90028, (213) 463-0056, COE: Mike Kelly; Vice Pres.: Terence Bunn; Vice Pres.: Demetra Collins.
 Label(s): (Owned) Excalibur.
Excello, See AVI Record Prodn., Inc.; Nashboro Record Co.
Executive Prodn., Box 4123, Coviana, CA, 91723, (818) 331-9437.
Executive Records, See Butch Kelly Prodn.
Exit Records, 9844 Business Park Dr., Sacramento, CA, 95827, (916) 361-3652, Telex: 6004183, Chief Exec. Off.: Mary Neely; Exec. Coord.: Jan Volz. (See Also Word, Inc.)
 Label(s): (Owned) Exit.
 US Reps.: Island Records (New York, NY).

Expansion Records

Box 996, Cardiff by the Sea, CA, 92007, (619) 944-3456, Pres.: Richard Del Maestro.

Experience Anonymes, See Lyrichord Discs, Inc.
Extra Sensory Prodn., Box 11377, Richmond, VA, 23230, (804) 285-8588, Pres./A & R: Martin Gary; Sec./Treas.: Kathleen Gary.
 Label(s): (Owned) Groove, Beach.

F

FMC Ltd., See Vandor Motion Pictures & Phonorecords Group.
FSM Pantheon Records, See Pantheon Music Int'l, Inc.
FSR, See Fidelity Sound Recordings.
F.W.P., See Worldwide Audio Video Ent. (WAVE).
F X L Records/Loconto Prodn. & Studios, Inc., 7766 NW 44th St., Sunrise, FL, 33351, (305) 741-7766, Pres.: Frank X. Loconto; Exec. Vice Pres.: Phyllis Finney Loconto. (CD-Manufacturer/Distributor)
 Label(s): (Owned) F X L.
F & L Records, 1618 16th Ave., South, Nashville, TN, 37212, (615) 292-3611, Pres.: Bobby Fischer; : Helen Fischer.
 Label(s): (Owned) F & L, Now, Progress.
FEL Publications, 2545 Chandler, Las Vegas, NV, 89120, (702) 736-9420, Pres.: Dennis J. Fitzpatrick; Sec.: Mary Fitzpatrick.
FMI Records, See Q.E.D. Press of Ann Arbor, Inc.
Fables-Kenneth Patchen, See Green Tree Records.
Factory Beat Records, Inc., 521 5th Ave., New York, NY, 10175, Pres.: Rena L. Feeney; A & R Promo.: Bill-Lee Nichols; Mktg./Sales: R. L. Romano.
 Label(s): (Owned) R & R, Ren-Rom, Can Scor Prodn.
Factory U.S., See Rough Trade, Inc.
Fairmont Records, Box 3392, Santa Monica, CA, 90403, (213) 391-7833, Owner: Dave Caughren.
Faith Records, See Country Stream Records.
Falcon, See House of Falcon, Inc.
Falconer Records, Box 2217, Inglewood, CA, 90305, (213) 644-8182, Pres.: L. S. Falconer.
Fame, See Mena Ents., Inc.
Famous Door Records, 141-10 Holly Ave., Flushing, NY, 11355, (718) 483-8281, Owner: Harry Lim.
 Label(s): (Owned) Famous Door.
 US Reps.: North Country Distributors (Redwood, NY); City Hall Distributors (San Rafael, CA).
Fan & Ark Music, 3023 Nolensville Rd., Suite G, Nashville, TN, 37211, Owner & Producer: Frank Armes; A & R: C. F. Armes.
 Label(s): (Owned) D J's Choice, Pepper Corn.

The listings contained in this publication are based solely upon information supplied to Billboard as of prestime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supersede the listings contained herein.

Fantasy, Inc.

10th & Parker, Berkeley, CA, 94710, (415) 549-2500, Telex: 171312, Pres.: Ralph Kaffel; Board Chrmn.: Saul Zaentz; Exec. Vice Pres.: Philip R. Jones; Exec. Vice Pres. Finance: Frank Noonan; Exec. VP/Bus. Affairs: Albert M. Bendich. (CD-Distributor)
 Label(s): (Owned) Contemporary, Debut, Fantasy, Galaxy, Good Time Jazz, Milestone, Original Blues Classics, Original Jazz Classics, Pablo (Pablo Live, Pablo Today), Prestige (New Jazz, Bluesville, Swingsville, Moodsville, Tru Sound), Riverside (HRS, Jazzland), Stax (Enterprise, Volt), (Licensed) Danya, Great American Music Hall, Landmark, Knobhill, Reality.
 Int'l Reps.: Interdisc (Argentina); Festival (Australia, New Zealand); Mikulski (Austria); Indisc (Benelux); Barclay (Brazil); A & M (Canada); Sonet (Denmark); Euros (Finland); Sonet-Pablo (Euros); Carrerre (France).

Fantasy Records, See Fantasy, Inc.
Farview Records, Box 783, Madison, TN, 37116, (615) 865-2639, Dir./Mgr.: Tony Farr; Sec./Treas.: Mary Farr.
Fat Albert Prodn., 10626 NE 11th Ave., Miami Shores, FL, 33138, (305) 893-7183, Pres.: Howard R. Albert; Vice Pres.: Ron Albert; Gen. Mgr.: Steve Alaimo.
Fat City/Flame Records, Inc., 222 N. 2nd St., Minneapolis, MN, 55401, (612) 333-8875, Pres.: John Randall; Comptroller: Doyle Randall.
Fate Records, Inc., Box 273, Mill Valley, CA, 94942, (415) 332-6363, Pres.: Terry Allen; Vice Pres.: Joe Harry Allen; Mgr.: Wanda Hansen; Office Mgr.: Elaine Marie Ashe.
 US Reps.: Rounder (Cambridge, MA); Bayside (El Cerrito, CA); University (Lubbock, TX); Rhono (Los Angeles, CA).
 Int'l Reps.: Making Waves (London, UK).
Faux Pas Records, See Charade Records.
Fayette Records, See Parr-X Corp.
Federal, See Gusto Records, Inc.
Fee Bee Record Co., 4517 Wainwright Ave., Pittsburgh, PA, 15227, Mgr./Owner: Joe Averbach; Partner/Owner: Alma Averbach; Promo.: R. Katz.
Felco, See Jamaka Records Co., Inc.
Felicity Records, Inc., Box 5754, Austin, TX, 78763, (512) 472-1004, Chrmn.: Craig D. Hillis; Vice Pres.: Steven Fromholz.
Fenix, See Otoao Records Co. Int'l Ltd.
Fernata Int'l Melodies, Inc., 6290 Sunset Blvd., Suite 916, Hollywood, CA, 90028, (213) 462-7473, Cable: FER-MATACAL, Telex: (910) 321-4063, Mgr.: Debora Frankiel.

Pres.: Enrique Lebendigen.
Fever, See West End Music Inds., Inc.
Fidelity Sound Recordings, 23 Don Ct., Redwood City, CA, 94062, (415) 366-3173, Owner: Reginald McGovern; Promo.: Jim Gallagher; Mktg.: Mo Rudick.
 Label(s): (Owned) FSR, Five Star Records, Five Star Recordings of NZ.
 Int'l Reps.: Five Star Recordings (New Zealand).
Field Recordings, See Pink Records.
Fiesta, See Doray Recording Group.
Fiesta Record Co., Inc., 251 Broadway, Lynbrook, NY, 11563, (516) 599-5522, Pres.: Jose Morand; Opns. Mgr.: Anne Adams. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Europa, (Licensed) Fiesta.
50 States Music Group, 1200 Newell Hill Pl., Suite 302, Walnut Creek, CA, 94596, (415) 945-1855, Fax: (415) 945-1855, Pres.: John S. Lasher. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Entr'acte, Label "X", Preamble, Southern Cross, (Licensed) Metronome, Move.
 US Reps.: Action Music Sales (Cleveland, OH); Bayside (El Cerrito, CA); Big State (Dallas, TX); Malvern (Long Island, NY); MS Dist. (Elk Grove Village, IL); Rockbottom (Davie, FL); Richmond Bros. (Pennsauken, NJ).
 Int'l Reps.: PolyGram (Australia); Silva Screen (United Kingdom); Bellaphon Int'l (West Germany).
50 States Records(Div. of Accusound Music), Box 314, Hendersonville, TN, 37075, (615) 824-8308, Pres.: Donald L. Rlis; A & R: Johnny Howard; Pub. & Adv. Dir.: Georgia Rayhons.
Film Score Records, Box 10051, Beverly Hills, CA, 90213, (818) 761-2646, Pres.: D. Chu; Vice Pres.: J. L. Yeko; A & R: P. Swadowski; A & R: J. Paul.
 Label(s): (Owned) Take Home Tunes!, Original Cast, Broadway Baby.
Fine Line Promos., 485 Calderon Ave., #21, Mountainview, CA, 94041, (415) 960-1594, Owner: Kim Pardi; Owner: Andrea Lueken. (CD-Distributor)
Finer Arts Record Co./Transworld Records, 2170 S. Parker Rd., Suite 115, Aurora, CO, 80231, (303) 755-2546, Chairman: Morris Bernstein; C.E.O. & Pres.: Richard J. Bernstein; Vice Pres.: Allan Bernstein; Vice Pres.: Neil Bernstein. (CD-Manufacturer)
 Label(s): (Owned) Transworld, (Licensed) Worldwide Motion Pictures Corp.
 US Reps.: Worldwide Motion Pictures Corp. (Huntington Beach CA).
Fink/Pinewood Records, Box 5241, Chesapeake, VA, 23324, (804) 627-0957, Exec. Producer: Bill Johnson.
 Label(s): (Owned) Yard Bird Records, Fink Records.

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liver a commendable job, usually on time. Since most of our work (layout, art, typography, camera, printing, etc.) is done internally by our own people and our own equipment we can maintain control of all work and at the same time be very competitive.

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Finlandia, See Harmonia Mundi, USA.
Finnlevy, See Worldtone Music, Inc.
Fire on the Mountain, Box 3827, Berkeley, CA, 94703, (415) 547-6696, Pres.: Robbie Osman. (See Also Kaleidoscope Records)
Fireball & Nightwind Records, Box 803, Tazewell, VA, 34651, (703) 988-6267, Pres./A & R: H. R. Cook.
First Class, See KAM Executive Records.
First Dynasty Records, Inc., Drawer 20146, Saint Petersburg, FL, 33742, (813) 825-2424, Dir. of Mktg.: Robin Thackrey; A & R: Lee C. Beuilacqua; Legals: Larry Lyman; Pres.: Mike Douglas. (See Also Joyful Sound Records)
Label(s): (Owned) Joyful Sound Records, Inc.
First Edition, See Louisville Orchestra/First Edition Records.
First Generation Records, 648 W. Iris Dr., Nashville, TN, 37204, (615) 269-6922, Owner: Pete Drake; Sales Mgr.: John Drake.
Label(s): (Owned) First Generation, Showcase.
First String Records, 2741 North 29th Ave., Suite 318, Hollywood, FL, 33020, (305) 921-5998, Pres.: Chris Maduri; Vice Pres.: Carl A. Maduri, Sr.; Gen. Mgr.: Joan S. Maduri.
Label(s): (Owned) Omni Records.
Fish-Hook Record Co., Box 110459, Nashville, TN, 37222, (615) 833-6743, Pres.: Jim Hayner.
Fishtraks Communications Group, Inc., 62 Congress St., Portsmouth, NH, 03801, (603) 431-5492, Managing Dir.: Thomas A. Daly.
Five Star, See Fidelity Sound Recordings; SQN Entertainment Software Corp.; Sine Qua Non Cassettes & Records.
Five Star Recordings of NZ, See Fidelity Sound Recordings.
Fleming Records, See Airwave Records.
Fiat Town Music Co., Drawer 10, Ville Platte, LA, 70586, (318) 363-2139, Pres.: J. Floyd Soileau.
Label(s): (Owned) Swallow, Jin, Maison de Soul, Kom A Day, (Licensed) Great Southern Records, Hep' Me, La Louisiane.
US Reps.: Rounder Dist. (Cambridge, MA); Bay Side Record Dist. (El Cerrito, CA); Silo, Inc. (Waterbury, VT); Old Fogey Dist. (Lansing, MI); St. Expedite Music (New Orleans, LA); Select O Hits (Memphis, TN).
Flop Flop Records, Box 1154, Evanston, IL, 60202, (312) 864-1383, Contact: Brian Alexander.
Florida Swamper Records, Box 206, Aripeka, FL, 34679, (813) 868-5339, Pres./Mktg.: Donald Marcum; Vice Pres.: Gerry Marcum; A & R: D. C. Marcum.
Label(s): (Owned) Florida Swamper, Florida Dixie.
Flying Aces Record Co., See Southern Wing Records/Flying Aces Records.
Flying Fish Records, 1304 W. Schubert Ave., Chicago, IL, 60614, (312) 528-5455, Pres.: Bruce Kaplan; Vice Pres. of Opns.: Jim Netter; Sales Mgr.: Jerry del Giudice; Promo. Dir.: J. Seymour Guenther. (CD-Manufacturer/Distributor)
Label(s): (Owned) Flying Fish, (Licensed) Rooster Blues, Blind Pig, Grenhogs, Hogeye, Rose Quartz.
US Reps.: Rounder (Cambridge, MA); Richman Bros. (Pennsant, NJ); California Record (Glendale, CA); Bayside Dist. (El Cerrito, CA); House Dist. (Kansas City, MO); MS Dist. (Elk Grove Village, IL); Action Music.
Flying Hawk, See Sirco Records/Seabrook Int'l.
Flying High, See Richey Records.
Fogarty & Cove, See Alcizar, Inc.
Folk-Legacy Records, Inc., Box 1148, Sharon, CT, 06069, (203) 364-5661, Pres.: Lee B. Haggerty; Vice Pres./Treasures: Charles A. Paton; Sec.: Caroline A. Paton.
Folk-Star, See Goldbond Recording Studio.
Folklyric, See Arhoolie Prods., Inc.
Folkways Records & Service Corp., 632 Broadway, New York, NY, 10012, (212) 777-6606, Telex: 220883 TAUR, Dir.: Moses Asch; Mgr./Controller: Marilyn Averett.
Fonodisco, See DGJ Records, Inc.
Force Records, Box 25664, Chicago, IL, 60625, (312) 583-1507, Pres.: Tom Seymour; A & R: David Benjamin.
Ford, See Country Int'l Records.
Fortune Records, 3942 3rd Ave., Detroit, MI, 48201, (313) 833-5383, Exec./Int'l Dir.: Devora Brown; Eng/Quality Control: Sheldon Brown; Sales & Promotion: Cindy Mandee.
Label(s): (Owned) Fortune, Hi-Q, Strate-8.
Fountain Records, 1203 Blitmore Ave., High Point, NC, 27260, (919) 882-9990, Pres.: Doris White Lindsay.
Four-Bar-B Records, Box 7-11, Macks Creek, MO, 65786, 411, See Redwood Records.
415 Records, Ltd., 888 7th Ave., 33rd floor, New York, NY, 10106, (415) 621-3415, Telex: IMC 826/Zillagad-US, Chrmn.: Sandy Pearlman; Pres.: Steven Schenck; A & R: Dan Leviton. (CD-Manufacturer/Distributor)
Label(s): (Owned) 415.
4 Winds Record Prodn. Co., Inc., 217 Hwy. 51, North, Box 98, Madison, MS, 39110, (601) 856-7468, A & R Gen Mgr.: Style Wooten; Vice Pres.: Jason Wooten.
Label(s): (Owned) Four Winds, Golden Rule, New Beginning, Designer, Gospel Pride, Gospel Style.
14 Karat Records, Box 37040, Raleigh, NC, 27627, (919) 831-9212, Pres./Owner: Donnie Weaver.
4th & Broadway, See Island Records, Inc.
Frammis Records, Box 6164, Minneapolis, MN, 55406, (612) 646-3939.

Fraser Records, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630, Cable: TELEXCOM "JLAW", Telex: 226000 "JLAW", Pres.: Leonard Fraser.
Fraternity Recording Corp., 3744 Applegate Ave., Cincinnati, OH, 45211, (513) 661-5451, Cable: FRATREC.
Freckle Records, Box 4005, Seattle, WA, 98104, (206) 682-3200, Sales Mgr.: Jack Burg; Mktg. Mgr.: Jon Kertzer; Promo. Mgr.: Bobbie Walker.
Label(s): (Owned) Freckle Records.
Freddie Records, 6118 S. Padre Island Dr., Corpus Christi, TX, 78412, (512) 992-8411, Pres.: Freddie Martinez; Gen. Mgr.: Lee Martinez; Sales/Promo.: Jessie Salcedo; Sales: Richard Longoria; Recording: Ruben Peralta.
Freedom, See Bryan Music Co.
Freeway Fusion, See Jeaneane & Jude Music.
Frejo, See Worldwide Audio Video Ent. (WAVE).
Freko Records, 417 E. Crosstimbers, Houston, TX, 77022, (713) 694-2971, Pres.: Freddie Kober; Sec./Treas.: Claudia Kober.
Label(s): Freko Records, Honey Bee Records, Cottage-us Records.
Fresh, See Sleeping Bag Records.
Fresh Air Records, See Moseka Records & Tapes.
Fresh Avenue, See KAM Executive Records.
Fresh Records, 1974 Broadway, New York, NY, 10023, (212) 580-1717, Pres.: Will Sacolor; Exec. Vice Pres.: Ron Resnick; Promo.: Juggy Gayles.
Fretless, See Philco Records, Inc.
FrizzBee Records, 1001 W. Madison, Ottawa, IL, 61350, (815) 433-3831, Pres.: Dan Carille; Vice Pres.: Rick Powell; Bus. Mgr.: Carol Allen.
Front Hall Records, Box 307 Wormer Rd., Voorheesville, NY, 12186, (518) 765-4193, Pres.: Kay L. Spence; Vice Pres.: William J. Spence.
Front Line Records, See The Calvary Music Group.
Front Row, See Domino Records, Ltd.
Frontier Prods., See Heritage Records.

Frontier Records

Box 22, Sun Valley, CA, 91353, (818) 506-6886, Contact: Lisa Fancher; Contact: Graham Hatch.

Frontline Records, 2900 S. Bristol, Suite C-104, Costa Mesa, CA, 92626, (714) 751-2242, Owner: James Kemper; Exec. Dir.: Brian Tong; Radio Promo.: Jean Hayes. (CD-Manufacturer)
Label(s): (Owned) Frontline.
US Reps.: Benson Co. (Nashville, TN).
Frontpage, See Priority 1 Records, Inc.
Fuentes, See Mena Ents., Inc.
Ful-Gospel, See Fulmore Music Prods.
Full Circle Prods., Inc., 80 E. San Francisco St., Santa Fe, NM, 87501, (505) 982-2900.
Label(s): Full Circle, Helios.
Full Horse, See Liaison Records.
Fulmore Music Prods., 4031 Forni Rd., Placerville, CA, 95667, (916) 622-5168, Pres.: Chuck Fulmore; Sec.: Nona Fulmore.
Label(s): Chapel, Ful-Gospel.
Fun City Records, 281 West 6th St., Mansfield, OH, 44903, (419) 524-0563, Pres.: L. A. Rawls; Exec. Producer: "Box" Rawls; A & R Dir.: M. "Tub" Sharp.
Label(s): (Owned) Fun City.
US Reps.: Rawls Bros. Prods. (Mansfield, OH).
Fun E, See Master-Trak Ent.
Fun Studio Records, Inc., 3960 Laurel Cyn Blvd., # 429, Studio City, CA, 91604, (818) 762-3321, Contact: Chris Bregman; Contact: Mark Eisenstein; Contact: Richard Crowley; Contact: Claudia Keith
Funky Records, 244 Lyell Ave., Rochester, NY, 14608, (716) 458-5610, Pres.: Boyd L. McCoy; Mgr. of Mktg.: Jack Tarmono; Sales & Promo.: Jeff Arnold.
Fuschia Int'l, See Emergency Records, Inc.
Future Gold Records, Inc., 1834 W. Cheltenham Ave., Philadelphia, PA, 19126, (215) 424-0800.

G

GCS Records, Inc., 1508 Harlem, Suite 206, Memphis, TN, 38114, (901) 274-2726, Exec. Dir.: Reginald Eskridge; Nat'l Promos.: Ed Walker; Promos.: Louise O. Walker; A & R: Dan Boga.
Label(s): (Owned) Blue Town Records Ltd., Del-A-Ron Records, (Licensed) Night Sound Records, CHSH Money Records, 50/50 Records.
US Reps.: Japan & American (Mission Hills, CA).
Int'l Reps.: Sams (Japan); Soul Bowl, The Record Corner (England); Soul Bowl (England); Honkey Tonk Music (Japan) Glynn Thornhill (UK).
G. E. M. Records, See Hemisphere Records, Inc.
GHB Records, See Jazzology Records, Inc.
GJP, See RCI Records, Inc.
GMI, See General Music, Inc.

GNP Crescendo Records, Inc.

8400 Sunset Blvd., Suite 4A, Los Angeles, CA, 90069, (213) 656-2614, Cable: CRESREC, Telex: 510-6000877, Pres.: Gene Norman; Gen. Mgr.: Mary Lou Burns; A & R: Neil Norman; Pub. Rel.: Randi Hill. (CD-Manufacturer/Distributor)
Label(s): (Owned) GNP Crescendo Record Co., Inc., Creative World, Dixieland Jubilee.
US Reps.: Action; Associated; Calif. Record Dist.; Gamco; Gemini; House; Jem; Malverne; Ed Richter; St. Expedite; Sound Video; Surfside; Tant; WM.
Int'l Reps.: Festival (Australia); Trend (Canada); Vogue (France/Belgium/Holland/Switzerland); Music Box (Greece); IRD (Italy); King (Japan); Lubata (Mexico); ATW (Philippines); ARS Polonia (Poland); PRT (UK).

G.P. Records, Inc., 539 West 25th St., New York, NY, 10001, (212) 675-6060, Board Chairman: Peter Cosmas; Vice Pres.: Nicholas Cosmas; A & R/Promo.: Goerge Hornfeck; Treas.: Emma Hornfeck; Nat'l Sales Mgr.: Enrico Olla.
GRP Records, 555 West 57th St., Room 1228, New York, NY, 10019, (212) 245-7033, Founder: Dave Grusin; Founder: Larry Rosen.
G T O, See Le Mans Record Co.
GTP, See Pop Record Research.
G W P Records, See Little Star Records (Div. of Barnum Entertainment).
G & P Records, Inc., 539 West 25th St., New York, NY, 10001, (212) 675-6060, Pres.: Nicholas Cosmas; Vice Pres.: George Hornfeck; Nat'l Sales Mgr.: Enrico Olla; A & R: Robert Clements. (CD-Manufacturer/Distributor)
GM, See Harmonia Mundi, USA.
Gala Records, Ltd., 260 W. Broadway, New York, NY, 10013, (212) 226-7057, Telex: 291 285 One Foot, Pres.: Alex Grob; Vice Pres.: Martin Johnson; Prodn. Dir.: Traci Werbel; Promo. Dir.: Debbie Schore.
Label(s): (Owned) Gaia, (Licensed) Gramavision.
US Reps.: PolyGram (New York, NY). (CD-Manufacturer/Distributor)
Int'l Reps.: Sonet (London, England); Canyon (Tokyo, Japan); Intercord (Stuttgart, W. Germany).
Galaxy, See Fantasy, Inc.
Gallery II/Jumpin' Jack Records, 2301 West 59th St., Los Angeles, CA, 90043, (213) 294-7286, Pres.: Johno Waller; Vice Pres.: Horace Hall, Jr.; Sec.: Wazir A. Aziz; Chief Financial Officer: Leonardo Wildorn.
US Reps.: Pearl Dist. (Brooklyn, NY).
Gallery II Records, Inc., Box 630755, Miami Beach, FL, 33163, (305) 653-5511, A & R Pres.: Jack Gale; Gen. Mgr.: Lovey Gale. (See Also Playback Records) (CD-Manufacturer/Distributor)
Label(s): (Owned) Playback, Jalo, Gallery II.
Galso Records, 726 Elgin Rd., Newton Square, PA, 19073, (215) 356-0245.
Gamble & Huff Records, See Philadelphia Int'l Records.
Martin Gary Productions, Box 11377, Richmond, VA, 23230, (804) 285-8588, Pres.: Martin Gary; Vice Pres./Sec.: Kathleen Gary.
Gas Records, 2716 W. Pico Blvd., Los Angeles, CA, 90006, (213) 731-7323.
Gasparo Records, Box 120069, Nashville, TN, 37212, (615) 254-8460, Owner: Roy Christensen. (CD-Manufacturer)
Label(s): (Owned) Gasparo.
Gateway, See RTV Sales Corp.
Gay Boy, See The Frank Evans Record Group.
Gay 90's Village, Inc., Box 569, Sikeston, MO, 63801, (314) 471-1347, Pres./Dir.: Paul R. Eakins; Vice Pres./Dir.: Randy A. Eakins; Sec./Treas./Dir./Sales: Laura L. Eakins; Dir.: Patricia L. Carlisle.
Label(s): (Owned) Gold 20.
Geffen Records, 9130 Sunset Blvd., Los Angeles, CA, 90069, (213) 278-9010, Board Chairman: David Geffen; Pres.: Ed Rosenblatt.
Gemini Prods. South America, 2323 Corinth, Los Angeles, CA, 90064, (213) 478-6860, Telex: 3710783 (SILVER SEAGUL), Pres.: Jose Silva.
General Broadcasting Service, Inc. (GBS, Inc.), 38 Music Sq., East, Suite 216, Nashville, TN, 27958, (615) 242-5001, Pres.: Ernie Bivens; Promos. & Mktg. Dir.: John Elvis James; Sec./Treas.: Claudia Bivens; Exec. A & R/Producer: Ernie Bivens.
Label(s): (Owned) GBS Records, Nashville American Records, Bivens Brothers Records, (Licensed) Kingford Records, Victory Records, Adco Records, Chory Int'l Records.
US Reps.: Action Dist. Co. (Eldersburg, MD); Floyd's Wholesale Dist. (Ville Platte, LA); All South Dist. (New Orleans, LA); Bib Dist. Co. (Charlotte, NC); Select-O-Hits, Inc. (Memphis, TN); (Contact for Other Reps).
General Music, Inc., 2628 Puritan Ave., Detroit, MI, 48238, (313) 342-4349, Pres.: Gordon Prince; Vice Pres., Mktg.: Ron Rogers; Vice Pres., Finance: Ken Walker; A & R Dir.: John Powers.
Label(s): (Owned) GMI, Banner, (Licensed) Birdie.
Paul Gerry Ents., Box 217, Ferndale, NY, 12734, (914) 292-5965, Owner & Chief Engineer: Paul Gerry; Vice Pres.: Patricia Gerry; Office Mgr.: Rose Clifford.
Label(s): (Owned) Revonah Records, Tel-E-Vue Prods., Studio "17" Records, Quickway Records.
Getto-O-Way Records, See Doug Moody Prods., Inc.
Ghetto Farms Discs, See Trax Records, Inc.

- Ghost Records**, 1905 Pesos Pl., Kalamazoo, MI, 49008, (616) 375-2541, Pres.: Don Jobe; Vice Pres.: Jay Crabtree; Mktg./Sales: Bill Grody; A & R: Pete Lazaroff. Label(s): (Owned) Ghost, Jobie.
- Gibbons**, See Release Records, Inc.
- Gigolo Records**, See All Star Talent & Promos., Inc.
- Gilley's Records**, Box 1242, Pasadena, TX, 77501, (713) 941-7193, Pres.: Mickey Gilley.
- Gillum Records**, See Intrepid Records.
- Gimell**, See Harmonia Mundi, USA.
- Giri Records**, 41-38 Little Neck Pkwy., Little Neck, NY, 11363, (316) 593-3472, Pres.: Robert D. Berg; Vice Pres./Sales: Paul Spedale; A & R, Promos.: Mark T. Smith; Vice Pres./Promos.: Edith K. Dueston. (CD-Manufacturer)
- Gismo Records**, Box 724, Azle, TX, 76020, (817) 237-6989, Pres.: Tom Atkins.
- Glad Hand Records, Inc.**, 1995 Broadway, New York, NY, 10023, Gen. Mgr.: Charlie Mack.
- Glamour & Grease**, See Hottrax Records.
- Glam Prods. & Promos., Inc.**, 157 West 57 St., New York, NY, 10010, (213) 265-6585, Pres.: Ben J. Arrigo.
- Glide Records**, (Div. of Single Kick Music), Box 8243, Calabasas, CA, 91302, (818) 902-0435, Pres.: Cho Paquet; Vice Pres., Mktg.: Joseph Vesalga; Vice Pres., Artist Dev.: Echo Star Casey; Vice Pres., A & R: Michael O'Brien; Vice Pres., Promo.: Theo. Miller. (See Also Single Kick Music)
Label(s): (Owned) Glide Records.
- Glo Records**, 98 Hamilton Park, Columbus, OH, 43203, (614) 461-9555, Contact: Maurice Alfred; Contact: Pablo Davis.
Label(s): (Owned) Our Gang Records.
- Global Pacific Records**, 180 E. Napa St., Sonoma, CA, 95476, (707) 996-2748, Pres./CEO: Howard L. Sapper; Sr. Vice Pres./COO: Howard L. Morris; Vice Pres. Mktg.: Gregory P. Westmoreland; Vice Pres. Promos.: Neal Sapper; Chief Financial Officer: Robert Brent; Vice Pres.: A & R: Greg DiGiovine; Dir. East Coast Opns.: Paul Schulman; Dir. West Coast Opns.: Charles "Frosty" Horton. (CD-Manufacturer/Distributor)
Branch(es): 312 West 73rd, #3-C, New York, NY, 10023, (212) 769-9362; 3960 Laurel Canyon Blvd., Suite 434, Studio City, CA, 91604, (213) 654-0410.
Label(s): (Owned) Global Pacific, UAGP, (Licensed) Golden Flute, World Art, Haru.
US Reps.: CBS Records (New York, NY).
- Global Records & Tapes**, 600 Madison Ave., New York, NY, 10022, (212) 980-1400, Telex: 661385 bswfs, Pres.: Peter Kirsten. (CD-Manufacturer/Distributor)
Branch(es): See London, United Kingdom; Munich, West Germany
Label(s): (Owned) Global Records.
- Gloite Ents.**, 827 Thomas, Memphis, TN, 38107, (901) 515-0540, Pres./Gen. Mgr.: William E. Glorie; Prof. Mgr.: E. F. Light; Maint./Studio Mgr.: Mike Fruitcher; Engineer: Dianne Glorie. (CD-Distributor)
Label(s): (Owned) Gloite, Tenn. Country Boy, Memphis Music, American Studio, (Licensed) U.F.O., Lunix, Zone.
- Go Industries**, Box 1042, Studio City, CA, 91604, (818) 980-6800, Contact: LeRoy Dewey; Contact: Roger McDuff; Contact: Max Mace; Contact: Martin Pichinson.
Label(s): (Owned) Go Records.
- Go Records**, See Go Industries.
- Gold Castle**, See PolyGram Records, Inc.
- Gold Coast Entertainment**, 7250 Cicero, Lincolnwood, IL, 60064, (312) 674-2160, Pres.: Mary Stuart.
- Gold Mountain Records**, 3575 Chauguena Blvd. West, Suite 470, Los Angeles, CA, 90068, (213) 850-5660, Pres.: Danny Goldberg; Exec. Vice Pres.: Burt Stein. (CD-Manufacturer)
US Reps.: MCA (Universal City, CA).
- Gold Records**, 304 N. Point Dr., Stevens Point, WI, 54481, (715) 344-8156, Pres. & Owner: Norm Dombrowski; Vice Pres.: Mark Dombrowski.
Label(s): (Owned) Gold Records.
- Gold Seal**, See RCA-Ariola Int'l.
- Gold Street, Inc.**, Box K-1150, Buna, TX, 77612, (409) 423-2521, Pres.: James Gibson; A & R Dir.: Aline Gibson.
Label(s): (Owned) Gold Street, New Breeze.
- Gold 20**, See Gay 90's Village, Inc.
- Goldbond Recording Studio**, Box 1485, Lake Charles, LA, 70601, (318) 439-8839, Pres.: Eddie Shuler; Eng.: Jeff LeJeune; Sec./Treas.: M. Holt.
Label(s): Anla, Bayon, Champagne, Folk-Star, Goldband, Jador, Luffcin.
- Goldstut Records**, Box 84, Strausstown, PA, 19559, (215) 488-1782, Pres.: Patrick Sickafus; Gen. Mgr.: Mark Rake.
- Golden Boy Jazz**, See Golden Boy Records.
- Golden Boy Records**, 3929 Kentucky Dr., Los Angeles, CA, 90068, (818) 980-7501, Cable: Lazyman New York, Telex: 424444, Pres.: Eddie Gurren; Vice Pres.: Billy Johnson. (CD-Manufacturer)
Label(s): (Owned) Golden Boy Jazz, Alva.
- Golden Cross**, See Gusman Co.
- Golden Gate Records**, 27119 Lucerne Dr., Inkster, MI, 48141, (313) 563-0909, Contact: Cedric Hearn.
- Golden Memories Records**, Box 217, Mooresville, IN, 46158, (317) 831-5207, Telex: 276 222 WU PUBLTX IND.
- Golden Pyramid Records, Inc.**, 139 N. Arlington Ave., East Orange, NJ, 07017, (201) 677-9332, Pres.: Michael W. Thomas; Vice Pres.: Reginold Mack.
- Golden Rule**, See Four Winds Record Prodn. Co. Inc.
- Golden Soul**, See Sonic Arts Corp.
- Goldisc**, See Timeless Entertainment Corp.
- Goldust Records**, 485 Spruce Ln., East Meadow, NY, 11554, (516) 486-8587, Pres.: Jay Gold; Vice Pres./Gen. Mgr.: Gail Gold. (CD-Manufacturer/Distributor)
Label(s): (Owned) Goldust.
- Goldust Records Co.**, 115 E. Idaho Ave., Las Cruces, NM, 88005, (505) 524-1889, Gen. Mgr.: Emmitt H. Brooks; A & R Mgr.: Steve Brooks.
Label(s): (Owned) Goldust, (Licensed) Rio Records.
- Good News Records**, See Word, Inc.
- The Good Sound Factory**, 11562 Oncore Circle, Minnetonka, MN, 55343, (612) 938-1949, Vice Pres.: David Hersk.
Label(s): (Owned) Good Sound, (Licensed) Hanson.
- Good Time Jazz**, See Fantasy, Inc.
- Goodtime Jazz**, See Jansco Records.
- Gordo Ents.**, 255 N. New Hampshire, Los Angeles, CA, 90004, (213) 384-9586, Owner: Edward L. Davis.
Label(s): (Owned) Rampart, Faro, Linda, Gordo.
- GosPearl Record Co.**, 2755 Edmondson Ave., Baltimore, MD, 21223.
- Gospel Media**, Box 82, South San Francisco, CA, 94083, (415) 952-9750, Pres.: Paul Lidner; Custom Projects Dir.: Linda Kessler.
Label(s): (Owned) Gospel Media, (Licensed) Asaph, Asian, Inwood.
- Gospel Pride**, See Four Winds Record Prodn. Co. Inc.
- Gospel Sounds Prods., Inc.**, Box 11547 East Station, Memphis, TN, 38111, (901) 525-5414, Vice Pres.: Claudine Johnson; A & R & Music Consultant: Style Wooten.
- Gospel Style**, See Four Winds Record Prodn. Co. Inc.
- Gospel Time**, See Ralph's Radio Music.
- Gospelways Records**, See Howard Knight Ents.
- Gospot Records/Gospel Towns Records**, Box 995 Norfolk, VA, 23501.
- Gothic Records, Inc.**, Box 1576, Tustin, CA, 92667, (714) 998-2493, Pres.: George Dickey. (CD-Manufacturer/Distributor)
- Gotown**, See Kilgore Records of America.
- Graduation Records, Inc.**, Box 31513, St. Louis, MO, 63131, (314) 432-7600, Pres.: Julian H. Miller II; Gen. Mgr.: Art Soble.
- Graftone**, See Delmark Records.
- Gramavision Records**, 260 W. Broadway, New York, NY, 10013, (212) 226-7057, Telex: 291 285 ONE FOOT, Dir.: Jonathan Rose; Dir.: Diana Calthorpe; Vice Pres. Nat'l Sales: Hanvan Rosen; Prodn. Mgr.: Tom Finch. (CD-Manufacturer/Distributor)
Label(s): (Owned) Gramavision, Gravity, One Foot, (Licensed) Halpern Sounds.
Int'l Reps.: EMP (Austria); Sonet/Dansk Gramofon AS (Denmark); Hieronymus OY (Finland); Media 7 (France); CBS Diski (France); Shun Cheong Records (Hong Kong); CBS Records (Israel); Int'l Records Dist. (Italy); Canyon Records Ltd. (Japan); Ode Record Co. (New Zealand); Music Dist. Ltd., (Norway); Nuevos Medios (Spain); Amigo Music AB (Sweden); Polygram Records AG IMS (Switzerland); Intercord (W. Germany).
- Gramby Records**, Box 87127, Atlanta, GA, 30337, (404) 768-4424, Contacts: Terry Harper, Phil Morrison, Sophia Goss-Ward, Gus Gramby.
- Gramercy 5**, See Grenadilla Ents., Inc.
- Gramm**, See Engima Records.
- Gramophone Records**, Box 910, Beverly Hills, CA, 90213, (213) 276-2726, Gen. Mgr.: Oliver Berliner.
Label(s): (Owned) Gramophone, Tot.
- Granada Records**, 6461 Wail St., Westminster, CA, 92683, (714) 893-3637, Pres.: John E. Robinson.
Label(s): Granada, Elm.
- Grande Records**, 2107 Ansbury Dr., Houston, TX, 77018, (713) 686-5108, Owner: Gabe Tucker; Public Relations: Sunshine Tucker.
- Grandi Voci Records**, See Pantheon Music Int'l, Inc.
- Grandville Records, Inc.**, Box 11960, Chicago, IL, 60611, (312) 561-0027, Pres.: Clifford Rubin; Vice Pres./Treas.: Helen C. Rubin; Sec.: Nancy Rubin; Midwest Promo. Dir.: Bill Hill; Prodn. Mgr.: Danille Randall.
Label(s): (Owned) L K, Blast Off, Electric Ice.
- Granite Music Corp.**, 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141, Pres.: Michael H. Goldsen.
Label(s): (Owned) Granite Music, Reo Tahiti, Palm Records, (Licensed) Tiare Tahite.
US Reps.: Microphone Music (Honolulu, HI).
- Granite Records**, Box 24066, Nashville, TN, 37202, (615) 792-4468, Owner & Mgr.: Thomas A. Boyles, Sr.; Promo.: Carol Delaney; A & R: Thomas A. Boyles; Legal Attorney: Jean Niven.
Label(s): (Owned) Surf, Granite.
- Grape**, See Pegasus Records.
- Grapevine**, See Grenadilla Ents., Inc.
- Grass Mountain**, See Richey Records.
- Grass Roots Records**, See L.M.I. (Lee Magic, Inc.)
- Grassroots Projects Unlimited**, Box 4689, San Francisco, CA, 94101, (415) 922-3227, Owner: James L. Heisterkamp.
Label(s): (Owned) Ragtime, Cable Car.
- Gravity**, See Gramavision Records.
- Great Lake Prods.**, 15855, Detroit, MI, 48238, (413) 861-2363, Pres.: Donald Davis; Vice Pres.: Will Davis.
- Great Lakes Records**, See American Communications Ents.
- Great Southern Records**, See Flat Town Music Co.
- Great Southern Record Co., Inc.**, Box 13977, New Orleans, LA, 70185, (504) 482-4211, Pres.: John Berthelot.
Label(s): (Owned) Great Southern, Integrity, New Orleans Sound.
US Reps.: Austin Record Dist. (Austin, TX); Bayside Dist. (El Cerrito, CA); Floyd's Wholesale Dist. (Vilje Platte, LA); Gemini Dist. (Norcross, GA); Mill City Music (Minneapolis, MN); Ladyslipper, Inc. (Durham, NC).
- A Great Variety**, See Jay Jay.
- Great Voices of the Century**, See Bulldog Records.
- Green Dolphin**, See Jeree Records.
- Green Linnet Records, Inc.**, 70 Turner Hill Rd., New Canaan, CT, 06840, (203) 966-0864, Pres./A & R: Wendy Newton; Office Mgr.: Tina Garies; Sales & Promo.: Chris Tesky.
Label(s): (Owned) Green Linnet, (Licensed) Mulligan, Wea (Ireland).
- Green Menu**, See Henry Jerome Music, Inc.
- Green Tree Records**, 2340 Sierra Ct., Palo Alto, CA, 94303, (415) 856-6529, Contact: Miriam Patchen.
Label(s): (Owned) Fables-Kenneth Patchen.
- Greensleeves**, See Shanachie Records Corp.
- Greentree Records**, See The Bensen Co.
- Grenadilla**, See Crystal Records.
- Grenadilla Ents., Inc.**, 217 East 85 St., Suite 263, New York, NY, 10028, (212) 628-4585, Pres.: Richard Gilbert. (CD-Manufacturer/Distributor)
Label(s): (Owned) Grenadilla, Gramercy 5, Grapevine.
- David Gresham Prods., Inc.**, 6255 Sunset Blvd., Suite, Hollywood, CA, 90028, (213) 462-6011, Pres.: David Gresham; Vice Pres.: Allan Goldswain; Sales Rep.: Alfred K. Guggenheimeir
- Groove**, See Extra Sensory Prods.
- Groove Time Records & Ents.**, 643 W. Baseline, San Bernardino, CA, 92410, (714) 884-0197.
Label(s): (Owned) Groove Time, One Love.
- Growth Unlimited, Inc.**, 36 Fairview, Battle Creek, MI, 49017, (616) 965-2229, Pres.: Art Fettig.
Label(s): (Owned) Growth Unlimited, Inc.
- Guajiro Records, Inc.**, 3100 NW 72nd Ave., Miami, FL, 33122, (305) 592-1931, Pres.: Robert Torres; Vice Pres.: Marlen Torres.
Label(s): (Owned) SAR, Guajiro, Toboga, Caney, Neon, Calor.
- Guss**, See Legrand Records Int'l.
- Gule Records, Inc.**, 7046 Hollywood Blvd., #611, Hollywood, CA, 90028, (213) 462-0502, Vice Pres.: Linda Gordon. (CD-Manufacturer)
- Gumbo Int'l, Inc.**, 3809 Clematis Ave., New Orleans, LA, 70122, (504) 949-8386, Pres.: Marshall E. Sehorn; Vice Pres.: Issac Bolden.
Label(s): (Owned) Crystal Fire, Deese, Crystal Fire, Tou-Sea.
- Gusman Co.**, Box 8144, Savannah, GA, 31412, (912) 236-6733, Pres.: Wayman A. Jones; Vice Pres.: Hattie J. Graham.
Label(s): (Owned) Golden Cross, Gusman, Pitch, Specs.
- Gusto**, See Jalyn Recording Co./Nashville Bluegrass Records.
- Gusto Records, Inc.**, 1900 Elm Hill Pk., Nashville, TN, 37210, (615) 889-8000, Pres.: Moe Lytle; Gen. Mgr.: Steve Rantzman; Prodn. Mgr.: Buddy Thornton. (See Also Jaylan Recording Co./Nashville Bluegrass Records)
Label(s): (Owned) Federal, Gusto, Hollywood, King, Power Pak, Starday.
- Guyden**, See Jamie/Guyden Distributing Corp.
- Gwen Records Service**, 313 Highland Ave., Albany, GA, 31701, (912) 436-6508, Pres.: Jesse Broone.
Label(s): (Owned) Albradella, Cozette, Soul-Potion.

H

- H & L Records**, See Amherst Records, Inc.
- HKE**, See Pegasus Records; Howard Knight Ents.
- Hacienda Records & Recording Studio**, 1236 S. Staples, Corpus Christi, TX, 78404, (512) 882-7066, Pres.: Roland Garcia; Vice Pres.: Rick Garcia.
Label(s): (Owned) Hacienda, Kas Brisas.
- Jim Hall & Gidget Starr Prods.**, 5 Aldom Cir., West Caldwell, NJ, 07006.
Label(s): Cactus, Deadwood, Dynamite, Peek, Tar Heel, True Love, Madison.
- John Hall Records, Inc.**, Box 18344, Fort Worth, TX, 76118, (817) 281-8605, Pres./Owner: John Hall.
- Halpern Sounds Records & Tapes**, 1779 Old Country Rd., #9, Belmont, CA, 94002, (415) 592-4900, Owner: Steve Halpern. (Also see Gramavision Records)
- Ham-Sem Records, Inc.**, 541 S. Spring St., #8, Los Angeles, CA, 90013, (213) 627-0557.
- Happy Day Records, Inc.**, 800 N. Ridgeland Ave., Oak Park, IL, 60302, (312) 848-3322.
- Happy Hooker Records**, See GCS Records, Inc.
- Hard Boiled Records**, Box 13, 484 Lake Park Ave., Oakland, CA, 94601, (415) 482-4854.

- Hard Hat Records**, 519 N. Hallfax Ave., Daytona Beach, FL 32018, (904) 252-0381, Pres./A & R: Bobby Lee Cude; Vice Pres. Creative Servs: Watlie Riley Pickens. Label(s): (Owned) Hard Hat, Blue Bandana, Maricao, Hardkore, See Hottrax Records.
- Hardly Records, Inc.**, 5120 Walnut St., Philadelphia, PA, 19139, (215) 747-1201, Pres.: Lewis Wernick; Vice Pres.: John O. Wicks III; Dir. Promo: Risa Vetro; Chief Engineer: Dan McKay. (CD-Manufacturer)
- Harmonia Mundi, USA**, 3364 S. Robertson Blvd., Los Angeles, CA, 90034, (213) 559-0802, Telex: 3720210, Fax: (213) 837-4150, Pres.: Rene Gollfion; A & R/C F O: Robina Young; Sales Coord.: Michael Sklansky; Publicity & Promos.: Sara Folger. Label(s): (Owned) Harmonia Mundi; (Licensed) Ades, Astrea, ASV, Chandos, Caprice, Finlandia, Gimell, GM, Hyperion, Le Chant Dumonde, Meridian, Ocora, Orfeo, Pierre Verany, Unicorn-Van Chana, Wergo. (CD-Manufacturer/Distributor)
- Harmonia Mundi France**, See Harmonia Mundi, USA.
- Harmony Records**, See Sound Image Entertainment, Inc.
- Harmony Gold Records, Inc.**, 8831 Sunset Blvd., Suite 304, West Hollywood, CA, 90069, (213) 854-6401, Telex: 194131 agrama isa (WU), Pres.: Thomas A. White. Label(s): (Owned) Harmony Gold Records, Inc.
- Harmony Records, Inc.**, 15760 Ventura Blvd., Suite 900, Encino, CA, 91436, (818) 986-1166.
- Harvest**, See Texas Crude Records.
- Hatch**, See Bullet Mgmt.
- Haven Records, Inc.**, 9348 Santa Monica Blvd., Beverly Hills, CA, 90210, (213) 278-8970, Pres.: Dennis Lambert; Vice Pres.: Brian Potter; Secretary/Treasurer: Bruce Grakal; A & R: Muff Schauzer; Int'l: FIFI Effington. Label(s): (Owned) Tuneworks Records, Inc.
- Hawaii Calls, Inc.**, Box 2457, Honolulu, HI, 96804, (808) 847-4608, Pres.: Don McDiarmid, Jr.; Vice Pres.: Donald P. McDiarmid, III. Label(s): (Owned) Hawaii Calls, Inc. US Reps.: Kona Kai Dist. (Honolulu, HI).
- Hawaiian Country**, See Makal Records.
- He Rose Records**, 1098 Rose Ave., El Centro, CA, 92243, (819) 352-5774, Gen. Mgr.: Danny Berg. Label(s): (Owned) He Rose.
- Headliner Stars, Inc.**, See Robbins Records.
- The Headway Group**, 7560 Garden Grove Blvd., Westminster, CA, 92683, (714) 891-0868, Pres. A & R: Steven M. McClintock; Vice Pres.: Denny Illingworth; Vice Pres.: Timothy James Auringer; Mktg. & Promo. Mgr.: Catherine Enny. Label(s): (Owned) 37 Records, Baroque Records.
- Heart Song Records**, See The Calvary Music Group.
- Heartbeat Records**, One Camp St., Cambridge, MA, 02140, (617) 354-0700, Telex: 921724, Pres.: Duncan Brown; Int'l: Dr. Ginger Beer; Nat'l Promo. Dir.: Brad Paul; Mktg.: Bill Nowlin; A & R: Prince Skyjuice. Label(s): Heartbeat.
- Heartland Records Co.**, 660 Douglas Ave., Altamonte Springs, FL, 32714, (305) 788-2460, Pres. A & R: Jon Phelps; Exec. Vice Pres. A & R: David E. Brown; Vice Pres.: Larry Godwin; Treas.: Ed Haddock. (Also see The Benson Co.) Label(s): (Owned) Heartland Records, Heartworks. US Reps.: The Benson Co. (Nashville, TN).
- Heartworks**, See Heartland Records Co.
- Heckel Records**, 5180 Rice Rd., Suite 384, Nashville, TN, 37013, (615) 361-7257, Managing Dir.: Harold Skelton. (CD-Manufacturer/Distributor) Label(s): (Owned) Heckel.
- Helicon**, See Spoken Arts, Inc.
- Hellos**, See Full Circle Prods., Inc.
- Hello**, See Stark Records & Tape Co.
- Hemisphere Records, Inc.**, Box 3578, New York, NY, 10185, (212) 866-3717. Label(s): G. E. M., Hemisphere.
- Hen Cackle**, See Sonyatone Records.
- Hep' Me**, See Flat Town Music Co.
- Lawrence Herbst Investment Trust Fund, Inc.**, Box 3842, Houston, TX, 77253, (713) 440-9224, Pres.: Lawrence Herbst; Vice Pres.: Joe Tomlinson; Treas.: John Popowich; Sales & Mktg.: Ruth Gray; Gen. Mgr.: Deborah Lynn Williams. (Also see Total Sound Records) Label(s): (Owned) Lawrence Herbst Records, Bestway Records, Larr Records, Total Sound Records, Beverly Hills Records.
- Heritage Records, Rt. 3**, Box 278, Galax, VA, 24333, (703) 236-9249, Owner/Mgr.: Bobby F. Patterson. Label(s): (Owned) Heritage Records, Frontier Prods., Mountain Records. US Reps.: Record Depot (Roanoke, VA); Old Fogey Distributing (Lansing, MI).
- Heritage Records**, Box 1358, Placerville, CA, 95667, (916) 622-9369, Telex: 880008, Owners: Max Mace, Lucy Mace.
- Herrickstone Prods.**, See Moseka Records & Tapes.
- Herwin**, See Shanachie Records Corp.
- Hi-Lite Records**, 8515 Chetie, Santa Fe Springs, CA, 90670, (213) 845-3608, Pres.: Reynolds Ohai; A & R Prod.: Pete Martin. Label(s): (Owned) Hi-Lite.
- Hi-Q**, See Fortune Records.
- Hickory-Opriand Records, Inc.**, 2510 Franklin Rd., Nashville, TN, 37204, (615) 385-3031, Telex: 55-4366
- Acrufose Nash., Gen. Mgr.: Jerry Bradley.
- High Rocket**, See Dick Michaels Prods.
- High Sky**, See Dick Michaels Prods.
- High Water Recording Co.**, MSU, Fine Arts Bldg., Room 232, Memphis, TN, 38152, (901) 454-2390, Exec. Producer/Contact: Dr. Richard Ranta; Prodn/A & R/Sales/Promo: Deborah Camp; Business & Finance: Eugene Smith; Contact: David Evans. Label(s): (Owned) Cotton Row Records, Sur Records.
- Higher Octave Music**, 8033 Sunset Blvd., Suite 41, Los Angeles, CA, 90046, (213) 856-0039, Pres.: Matt Marshall; Sr. Vice Pres.: Scott Bergstein. Branch(es): 1187 Coast Village Rd., #1, Suite 192, Santa Barbara, CA, 93108, (805) 565-1353.
- HighTone Records**, Box 326, Alameda, CA, 94501, (415) 521-8357, Managing Partner: Larry Sloven; Partners: Bruce Bromberg, Dennis Walker. (CD-Manufacturer/Distributor) US Reps.: California Record (Glendale, CA); Rounder (Cambridge, MA); MS Dist. (Chicago, IL).
- Hindsight Records, Inc.**, 1299 Ocean Ave., Suite 800, Santa Monica, CA, 90401, (213) 870-4667, Pres.: Thomas Gramviglia. Label(s): Hindsight, Insight.
- Hip Pocket**, See Windham Hill Prods., Inc.
- Historical Records**, See Biograph Records, Inc.
- History Recorded, Inc.**, Box 7-11, Macks Creek, MO, 65786, (313) 363-5432, Pres.: B. J. Carnahan; Dir. of Opns.: Brad Edwards; Dir. of Mktg.: Pam Sampson.
- Hit Records, U.S.A. Entertainment, Inc.**, 349 S. Lafayette Pk. Pl., Suite 323, Los Angeles, CA, 90057, (213) 383-0720, Pres.: Jason Rider; Vice Pres. Promo. A & R: Greta Warren; Vice Pres. Mkts.: Anita Kagan; Vice Pres. Admin.: David Bryan. (Also see Survivor Records) (CD-Manufacturer) Label(s): (Owned) Hit, Revelation.
- Hitsburg Recording Co. Inc.**, 412 Eastern Ave., Pittsburgh, PA, 15215, (412) 782-1793, Pres.: Alfred W. Cleveland; Vice Pres.: Alfred D. Cleveland; Comptroller: Theodora Mills. Label(s): (Owned) Hitsburg Recording Co. Inc.
- Hitstown-Disko Record Corp.**, 327 Upshur St., NW, Washington, DC, 20011, (202) 882-7339, Pres.: Clifton Thomas; Vice Pres.: Charles Farmer. Label(s): (Owned) Disko.
- Hogeye Records**, 1920 Central, Evanston, IL, 60201, (312) 475-0260.
- Holl Records**, See Candy Records.
- Hollywood**, See Gusto Records, Inc.
- Hollywood Records of California**, 603 1st St., Suite 138, Oceanside, CA, 92054, (619) 757-7448, Pres.: William Bellman; Exec. Vice Pres.: Myral Bellman; Gen. Mgr./A & R: Bill Bellman; Promo. & Mktg.: Irv Gorsen. Label(s): (Owned) Mirror Ball, Hollywood Recorders. US Reps.: Universal Dist. (Philadelphia, PA); J.D.C. Dist. (San Pedro, CA); Navarre Corp. (Minneapolis, MN).
- Holly Soundtrack Industries, Inc.**, 5212 Colfax Ave., Suite B, North Hollywood, CA, 91607, (818) 506-4857.
- Home Sweet Home Records**, See Word, Inc.
- Home of the Hits**, See Beserkley Audio & Video Co.
- Homestead Records**, Box 256577, Chicago, IL, 60625, (312) 631-8782, Pres.: Lenny Cross.
- Honey Bee Records**, 2875 S. Ocean Blvd., Suite 20053, Palm Beach, FL, 33480, (305) 586-7153, Pres.: A. T. McBride; Vice Pres.: Wolf Von Lahnburg; Sales & Promo.: Daphne Quinby. (Also see Freko Records)
- Hook**, See Fred Rice Prods., Inc.
- Hope Int'l Prods. Ltd.**, 314 West 53rd St., New York, NY, 10019, (212) 247-3188, (212) 246-4990, Fax: (212) 307-0359, Pres.: David King; Exec. Vice Pres.: Hope J. King; Int'l Vice Pres.: Warren Ashley; Gen. Mgr.: George Curtis; Warehouse Mgr.: Michael Brown.
- Horttor Universal Music Co.**, 313 El Tejon Ave., Olddale, CA, 93308, (805) 399-9028, Owner: Robert L. Horttor. Label(s): (Owned) Humco.
- Robert Horwitz Organisation**, 16700 Chatsworth St., Suite H-2, Granada Hills, CA, 91344, (818) 363-5800.
- Hot Record Society**, See Fantasy, Inc.
- Hottrax Records**, Box 13584, 1957 Kilburn Dr., Atlanta, GA, 30324, (404) 662-6661, C.E.O.: Aleck Janoulis; Vice Pres., Sales/Promos.: C. Straosns; Vice Pres., A & R: O. P. Cooper; Vice Pres., Finance: Delanna Brody. (CD-Manufacturer) Label(s): (Owned) Dance-A-Thon Records, Hardkore.
- House of Falcon, Inc.**, 821 North 23rd, McAllen, TX, 78501, (512) 687-7121, Pres.: A. Ramirez, Sr.; Sec./Gen. Mgr.: A. Ramirez, Jr. Label(s): ARV Int'l, Falcon, RIV.
- House of Guitars Records**, See Mirror Records, Inc.
- House of Kings**, See Castle Music, Inc.
- House of Penny**, Box 388, Kennesaw, GA, 30144, (404) 428-0211, Pres.: Ken Biddy. Branch(es): 110 La Plaza Dr., Hendersonville, TN, 37075, (615) 824-1219, Vice Pres./Gen. Mgr.: Jack Eubanks.
- House of Quinto**, See Quinto Production/Records.
- Houston Records Ltd.**, 3300 Jenson Dr., Houston, TX, 77026, (713) 223-5971, (713) 223-2285, Pres.: Gasper P. Puccio.
- Hula Records**, Box 2135, 2290 Alahoa Pl., Bldg. C, Honolulu, HI, 96805, (808) 847-4608, Pres.: Donald P. McDiarmid, III; Vice Pres.: Donald McDiarmid, Jr. Label(s): (Owned) Hula Records. US Reps.: Kona-Kai Dist. (Honolulu, HI).
- Humco**, See Horttor Universal Music Co.
- Hummingbird Recording Co. Int'l, Inc.**, Rt. 3, Box 648, West Jefferson, NC, 28694, (919) 248-6431, Pres.: Louise P. Taylor; Gen. Mgr.: Grealthe T. Coldiron; Prof. Mgr.: Ronnie L. Taylor. Label(s): (Owned) We Are Matter, The Early Morning.
- Hungaroton**, See Apon Record Co., Inc.
- Hybrid Records**, Box 5052, Evanston, IL, 60204, (312) 328-0400, Telex: 4900008874 GCCUI, E-Mail: CARLTON-US, Pres.: Graham Carlton; Contacts: Mike Rogers, Bates McCall. (CD-Manufacturer/Distributor) Label(s): (Owned) Hybrid.
- Hyperion**, See Harmonia Mundi, USA.
- I C M, See Orion Master Recordings, Inc.
- ICON Records**, 57 Greene St., New York, NY, 10012, (212) 925-2121, Pres.: Yale Evelev. Label(s): (Owned) ICON, Yukon. US Reps.: New Music Dist. (New York, NY); WEA Dist. (Worldwide). Int'l Reps.: WEA Dist. (Worldwide).
- IEA Records**, Box 1413, 1701 Pacific Ave., Atlantic City, NJ, 08404, (609) 347-0484, Pres.: Danny Luciano; A & R Dir.: B. R. Martin; Vice Pres. TV Division: Guy Galante; Vice Pres./Producer: Joey Lattanzi; Vice Pres.: Frank Messina. Label(s): IEA, Molly.
- ILS Institute**, See Institute for Language Study.
- IMC**, See TMV Ents.
- ITI Records**, See In The Interest Prods./ITI Records.
- ITI**, See Allegiance Records Ltd.
- Ice Cube**, See Rooster Blues Records.
- Ice Records & Prods.**, Box 1174, Alta Loma, CA, 91701, (714) 980-5502, Pres./Sales & Promo.: Edward A. Ruiz; Vice Pres./Mktg.: Art Lope.
- Iceberg Records, Inc.**, 207 E. Buffalo St., Suite 501, Milwaukee, WI, 53202, (414) 291-9115, Pres.: Pat Bosch. Label(s): Iceberg.
- Ichiban Records**, Box 724677, Atlanta, GA, 30339, (404) 926-3377, Telex: 804 468 ATL, Pres.: John Abbey; Exec. Vice Pres.: Nina K. Easton; Promo. Dir.: Jerry Andrews. (CD-Manufacturer/Distributor) Branch(es): Stanley House, Stanley Ave., Wimbley, Middx., United Kingdom, (01) 900-1555, Managing Dir.: Gof Abbey. Label(s): (Owned) Ichiban, Miracle (Gospel), (Licensed) Wilbe.
- Idaho Records & Cassettes**, Box 474, Clayton, ID, 83227, Exec. Dir.: Muzzle Braun. Label(s): (Owned) Idaho.
- The Idea Factory**, 2108 Hazlitt, Houston, TX, 77032, (713) 496-2358.
- Imaginary Entertainment Corp.**, 332 N. Dean Rd. Ave., Auburn, AL, 36830, (205) 821-5277, Proprietor: Lloyd E. Townsend, Jr. (CD-Distributor) Label(s): (Owned) Imaginary Records, Gold Hill Records, Dean St. Records. US Reps.: Important (Jamaica, NY).
- Imaginary Records**, See Imaginary Entertainment Corp.
- Immigrant City Records**, 231 Sulton St., Suite 2C, Anderson, MA, 01845, (617) 686-9811, Pres.: Ralph A. Barbagallo, Jr.; A & R: Darlene M. Daniele; Mkt. & Sales: Ellen W. McAvoy.
- Importe/12 Records**, 915 Broadway, Suite 610, New York, NY, 10010, (212) 505-2511. Label(s): Disconet, Importe/12, Sugarscoop.
- Impovising Artists Records**, Box 4, Cherry Valley, NY, 13320, A & R: Paul Bley; Dir.: Carol Goss; Mgr.: David Good.
- In Sync Labs, Inc.**, 2211 Broadway, New York, NY, 10024, (212) 873-6789, Pres.: E. Alan Silver. Label(s): (Owned) In Sync, (Licensed) Connoisseur Society.
- In The Interest Prods./ITI Records**, Box 2168, Van Nuys, CA, 91404, (213) 851-8852, Pres., Promos/A & R/Sales: Michael Dion; Vice Pres., Admin.: Suzanna Kotnik; Art Dir.: Mike Foltz. (CD-manufacturer/Distributor) Label(s): (Owned) ITI Records. US Reps.: Allegiance Records (Hollywood, CA).
- Incentive Prods.**, (A Div. of Jevent Music), 639 Buler Ave., Columbus, OH, 43205, (614) 258-7112, Pres.: Jeffrey V. Smith. Label(s): (Owned) Incentive.
- Increase**, See Quicksilver/Increase Records.
- Independent Project**, See Chameleon Music Group.
- Independent Records**, Box 8221, Foster City, CA, 94404, (415) 344-3082. Label(s): Independent.
- Indian House**, Box 472, Taos, NM, 87571, (505) 776-2953, Contact: Tony Isaacs. Label(s): (Owned) Indian House.
- Indga Records**, Box 3261, Houma, LA, 70361, (504) 876-5619, Dir./Mgr. Mktg. & Sales: Freddie Zeringue, Jr. Branch(es): 3617 Euclid St., Unit C, Houma, LA, 70360. Label(s): (Owned) Indga Records.
- Infrared Records**, 44 Garden Pl., Suite 3-B, Brooklyn, NY, 11201, Pres.: Edward J. Sterbenz. Label(s): (Owned) Infrared Records.

Inner Circle, See The Stacy-Lee Label.
Inner City, See M M O Music Group, Inc.
Innova Recordings, See Minnesota Composers Forum.
Innovative Communications, See Chameleon Music Group.
Inside Records, Inc., See OPUS Records & Publishing House.
Insight, See Hindsight Records, Inc.
Insomniac Records, Inc., 408 Mott Farm Rd., Tomkins Cove, NY, 10986, (914) 429-9500, Telex: (910) 250-3683, Pres.: Edward Tarsio; Gen. Mgr.: Louis Ragusa. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Insomniac.
Inspirational Music, 18108 Parthenia St., Northridge, CA, 91328, (818) 987-2911, Pres.: Hugh E. Edwards; Sec.: Christine Butt; Vice Pres./Gen. Mgr.: Bruce R. Edwards; Vice Pres.: Dr. Brian K. Edwards; Chrmn. of Board: Alma Edwards.
 Label(s): Benson, Lexicon, Sparrow, Word, Zondervar.
Institute for Language Study, c/o Cortina, 17 Riverside Ave., Westport, CT, 06880, (203) 227-8471, Contact: Robert Livesey.
 Label(s): ILS Institute, Nutshell, Record Time, Vest Pocket.
Intense Records, 2421 W. Pratt, # 834, Chicago, IL, 60645, (312) 465-3889.
Intercom Records, 6 Amherst, Laguna Niguel, CA, 92677, (714) 240-8925, Pres.: David R. Walker, Gen. Mgr.: Louise Ejajima.
 Label(s): (Owned) Intercom Records.
Intercom Music Corp., 6600 River Rd., West New York, NJ, 07093, Telex: 295772, Fax: (201) 868-9322, Pres.: John T. Matarazzo; Comptroller: Anne Matarazzo; Sales Mgr.: Rick Lanin; Account Execs.: John Del Greco, Lee Goldstein. (CD-Manufacturer/Distributor)
 Label(s): (Owned) IMC, Emeritus, Book of the Month Records, CBC, Recital, Frequenz, Novallis, Jazzline, Music Masters, Paragenes.
 Int'l Reps.: DAM (France); IRD (Italy); Divox (Switzerland); MCS (Switzerland); Object (United Kingdom).
Intermedia, See Soundwave Int'l, Inc.
Int'l Recording Co., Inc., 2916 W. Armitage Ave., Chicago, IL, 60647, (312) 227-2000.
Int'l Record Syndicate, Inc. (I.R.S.), 100 Universal City Plaza, Bldg. 422, Universal City, CA, 91608, (818) 777-4730, Telex: 4720980 IRS UI, E-Mail: IMC 2100, 2101, Fax: (818) 777-6495, Chrmn.: Miles Copland; Pres.: Jay Boberg. (CD-Manufacturer/Distributor)
 Label(s): (Owned) I.R.S.
 US Reps.: MCA Records.
 Int'l Reps.: MCA Records (Canada, United Kingdom); CBS Int'l (Asia, Australia, Europe).
Interplay Records, Box 9135, Calabasas, CA, 91302, Fax: (818) 887-4164, Pres.: Toshiya Taenaka; Distribution Mgr.: John Brechler.
 Label(s): (Owned) Interplay.
Intersound, Inc., 14025 23rd Ave., North, Minneapolis, MN, 55441, (612) 559-4166, Telex: 29-1071, Fax: (612) 559-4192, Pres.: D. R. Johnson; Vice Pres. A & R: Steve Vining; Vice Pres. Sales: Martin Basart. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Pro Arte, Pro Jazz, Quintessence, (Licensed) CineDisc.
 Int'l Reps.: Victor Musical (Japan); Avian Guard (Australia); Target Records (United Kingdom); Ricophon Dietzenbach (West Germany); Tudor Recording (Switzerland); Audio Market Sales (Canada).
Intima, See Eigma Entertainment Corp.
Intrepid Records, 4528 Bellevue, Suite 210, Kansas City, MO, 64101, (816) 932-1719, Chrmn.: Ronald Gillum; Sales & Gen. Mgr.: Anita Brown; LP & Tape Sales Mgr.: Bernard Jackson; Vice Pres. Creative: Robin Bentley; Promo.: Leon Scroggins.
 Label(s): Gillum, Intrepid, KoKo.
Invasion Records, Inc., c/o Invasion Group Ltd., 114 Lexington, New York, NY, 10016, (212) 532-1414, Chrmn.: Peter Casperson; Chrmn.: Steven Saporta; Promo. Dir.: Priscilla Sims; Asst. to Chrmn.: John Scott.
Inwood, See Gospel Media.
Iowa Great Lakes Recording Co., Inc., Box 100, Shore Acres, Spirit Lake, IA, 51360, (712) 336-2859.
Iron Works, See Azra Int'l.
Island Records, Inc., 14 East 4th St., New York, NY, 10012, (212) 477-8000.
 Label(s): Island, Antilles, Mango, 4th & Broadway.
It's Red, See Scorpio Music, Inc.
Ivory, See Country Music Entertainment, Inc.

& Business Affairs: Estella Salvatierra; Promo: George Roberts.
 Label(s): JAM, Jazz.
JDC Records, Inc., 567 West 5th St., San Pedro, CA, 90731, (213) 519-7393, Telex: 4996506 JACINC, Gen. Mgr.: Jim Callon.
 Label(s): (Owned) JDC, Dunk Yer Funk, (Licensed) Damabi Int'l, Night Wave, NRS, TSR.
JEM Classics, See JEM Records Group of Co.
J.E.M.F., See Arhoolie Prods., Inc.
JEM Records Group of Co., 3619 Kennedy Rd., South Plainfield, NJ, 07080, (201) 753-6100, Telex: 275297, Fax: (201) 753-6481, Pres.: Marty Scott; Vice Pres.: Ed Grossi; Treas.: Jeff Tennenbaum; Controller: Howie Herglitter; Gen. Mgr.: Rick Lawler. (CD-Manufacturer/Distributor)
 Branch(es): 18629 Topham St., Reseda, CA, 91355, (818) 996-6754, Vice Pres.: Bill Shaler; 1174 113th St., Grand Prairie, TX, 75050, (214) 641-8887, Sales Mgr.: Jim Weatherston.
 Label(s): (Owned) Passport, PVC, Passport Jazz, JEM Classics, Audion, (Licensed) EG, Beggars Banquet.
JKL Entertainment Prods., Box 250, Hopkins, MN, 55343, (612) 935-6626, Mktg/Projects Mgr.: Kathleen M. Theringer.
 Label(s): (Owned) Black & White, Bluestreet Secret.
JLI Records, Box 74-R, Romeoville, IL, 60441, (312) 759-8471, Pres.: Julian Leal.
 Label(s): (Owned) J. L. I.
 US Reps.: Crow's Nest (Crest Hill, IL); Rose Records (Chicago, IL); Sound Warehouse (Downers Grove, IL); Wax Trax (Chicago, IL); Vintage Vinyl (Evanston, IL); Prauda (Chicago, IL).
J. R. Sound Prods., Inc., 1025 17th Ave., South, Nashville, TN, 37212, (615) 327-2227, Pres.: Johnny Rutenschroer.
 Label(s): (Owned) Alpine.
J & J Musical Ents., Box 575, Kings Park, NY, 11754, (516) 265-5584, Cable: JLAJ, Telex: 226000 JLAJ, Pres.: Jude St. George; Gen. Mgr.: Jeneane Claps. (CD-Manufacturer/Distributor)
 Label(s): (Owned) JAJ Records.
J & J Records, 1105 Warren Dr., Harvey, LA, 70058, (504) 368-7603, Contacts: Michael & Trish Jones.
JEK Int'l, See KSS Records.
Ja-Wes, See Daran Records.
Jade Records, See All Star Talent & Promos, Inc.
Jador, See Goldbond Recording Studio.
Jalo, See Gallery II Records, Inc.
Jam-Power, Inc., 9017 Reseda Blvd., Suite 210, Northridge, CA, 91324, (213) 702-0375, Pres.: Steven C. Berry; Vice Pres.: Geraldine Berry.
Jamaka Records Co., Inc., 3621 Heath Ln., Mesquite, TX, 75150, (214) 279-5858, Owner: Jimmy Fields; Owner: George McCoy; Artist Mgr.: Joe Bill D'Angelo; Engineer: Phil York.
 Label(s): (Owned) Felco, Jamaka.
Jambros Records, 5120 Walnut St., Philadelphia, PA, 19139, (215) 747-1201, Pres.: Scott M. Herzog; Vice Pres.: Phil De Cola. (CD-Manufacturer/Distributor)
Jamie/Guyden Distributing Corp., 919 N. Broad St., Philadelphia, PA, 19123, (215) 232-8383, Pres.: Harold B. Lipsius; Gen. Mgr.: Paul Fien.
 Label(s): (Owned) Arctic, Dionn, Guyden, Jamie, Phil-L.A. of Soul, (Licensed) Sundi, Top & Bottom.
Janell Records, See Tiki Ents., Inc.
Jansco Records, 10755 Bachelor Valley Rd., Witter Springs, CA, 95493, (707) 275-2777, Pres.: Jan Scooby; Vice Pres./Mktg.: Eugene Paleno. (CD-Distributor)
 Label(s): (Owned) Jansco, Ragtime, (Licensed) Good-time Jazz.
Janus Records, Inc., Box 5188, Incline Village, NV, 89450, (702) 831-1582, Pres.: Thomas Bonettlr
Jason, See S. W. & A. Assoc., Inc.
Jato, See Arbar Records.
Jawil Ents., Inc., 185 West End Ave., New York, NY, 10023, (212) 580-0255, Cable: DAMSOUND, Pres.: Marty Wilson; Vice Pres.: Janet J. Eddy.
Jay, See Stark Records & Tape Co.
Jay Jay, 35 NE 62nd St., Miami, FL, 33138, (305) 758-0000, Pres.: Walter E. Jagliello; Vice Pres.: Jeanette Jagliello; Admin. & Accounting: John Kozak; Mgr. & Buyer: Andrew Sekan.
 Label(s): (Owned) Drum Boy, Bon Fire, Polka Tone, A Great Variety, Bon-Haitian, White Eagle.
Jay-Lor Records, 50 Music Sq., West, Suite 507, Nashville, TN, 37203, (615) 320-5675, Exec. Vice Pres.: Lewis Eiford.
Jazzreal, Inc., Box 235, Highland Park, IL, 60035, (312) 831-5810.
Jazz, See JAM Records.
Jazz Connoisseur, See Zim Records.
Jazz America Mktg., 655 15th St. NW, Suite 300, Washington, DC, 20005, (202) 639-4054, : Richard Spring.
 Label(s): JAM, Disco Mate.
Jazz Archives, Inc., 333 West 52nd St., New York, NY, 10019, (212) 757-3210, Pres.: Marvin L. Goldsmith; Vice Pres.: Alfred A. Miller.
 Label(s): (Owned) Jazz Archives.
Jazzclub, See T M V Ents.
Jazzland, See Fantasy, Inc.
Jazzology Records, Inc., 3008 Wadsworth Mill Place, Decatur, GA, 30032, (404) 288-1480.

Label(s): (Owned) Audiophile, Black Swan, Circle, GHB, Jazzology, Southland.
Jeanene & Jude Music, c/o Jacobson & Colfin, 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAJ, Pres.: Jude St. George; Vice Pres./Gen. Mgr.: Jeneane Claps.
 Label(s): (Owned) Freeway Fusion.
Jeff-Rose Prods., Inc., Box 169, Brooklyn, NY, 11217, (718) 258-1839, Pres.: Cedric Rose; Vice Pres.: Rosetta Jefferson.
 Label(s): (Owned) Casava Records, Inc.
Jeneane & Jude Music, c/o Colfin & Jacobson, 190 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630, Telex: 226000 J LAW.
Jenifer Records & Tapes, See Macaluso Music Co.
Jer Joy Publishing, See Universal-Athena Records.
Jerre Records, 1469 3rd Ave., New Brighton, PA, 15066, (412) 847-0111, Partner: Jerry Reed; Partner: Don Garvin.
 Label(s): (Owned) Jerre, Green Dolphin, Candy, Buckshot.
Jerre Records, 1469 3rd Ave., New Brighton, PA, 15066, (412) 947-0111.
Jeremiah Records, Inc., Box 1077, Hendersonville, TN, 37077, Chairman of the Board: Hoyt Axton; Pres.: Mae Boren Axton; Vice Pres.: Treas.: John B. Axton; Exec. Asst.: Leigh Ann Milom.
 Label(s): (Owned) Jeremiah Records, Inc.
Jerma Records Co., 1410 East 72nd St., Chicago, IL, 60619, (312) 752-2755, Pres./Gen. Mgr.: Ulysses Warren.
 Label(s): (Owned) Jerma, Chytowns.
Henry Jerome Music, Inc., 5 Van Etten Blvd., New Rochelle, NY, 10804, (914) 632-1270, E-Mail: Federal, Pres.: Miriam Jerome; A & R: Henry Jerome; Promo. & Sales: Don Castaldi. (CD-Manufacturer)
 Label(s): (Owned) Green Menu Records.
Jet-Eye Records, Inc., 7405 Crissman St., Utica, MI, 48087, (313) 731-8277, Pres.: John Pavlik; Vice Pres.: Alfred Cardillo; Vice Pres.: Delphine Pavlik; Producer: Johnny Powers.
Jet Records, Inc., 8730 Sunset Blvd., Los Angeles, CA, 90069, (213) 652-0811, Pres.: Don Arden; Vice Pres.: Pat Siciliano; A & R: Robin Hart.
Jet Stream, See Music Ents., Inc.
Jewel Records, 1594 Kinney Ave., Cincinnati, OH, 45231, (513) 522-9900, Pres.: Rusty York; Vice Pres.: Linda York; Gen. Mgr.: Jr. Bennett. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Jewel, Log Cabin, Rye.
Jewish Family Prods. (a div. of The Music Mann), Box 19968, San Diego, CA, 92119, (619) 582-5696.
Jimmy Joe Lee Prods., Box 827, Boulder Creek, CA, 95006, (408) 339-2184, Pres.: Jimmy Joe Lee. (CD-Manufacturer)
 Label(s): (Owned) Monogram.
Jin, See Flat TOWN Music Co.
Jive Records, Zomba House, 1348 Lexington Ave., New York, NY, 10128, (212) 410-4774, Telex: 237316 ZOMBA, Pres.: Clive Calder; Dir. Business Affairs: Paul Katz; Dir. Artist Development: Barry Weiss; Assoc. Dir. Pub/A & R: Ann Carli. (CD-Manufacturer/Distributor)
Joble, See Ghost Records.
Jody, See B-Atlas & Jody Records, Inc.
Joey Records, Inc., 6703 W. Commerce, San Antonio, TX, 78227, (512) 432-7893, Contact: Joe Lopez.
 Label(s): (Owned) Dina, Joey, Moni, SAS.
Joker, See Lifetime Recordings.
Willie Jolley Prods., Inc., 1225 Shepard St., Northwest, Washington, DC, 20011, (202) 726-3395, Contact: Willie Jolley.
Jondi Records, 130 West 42nd St., # 1106, New York, NY, 10036, (212) 819-0920, Pres.: Dick Charles. (CD-Manufacturer)
Joseymo Records, See Zapicorn Prodn., Inc.
Joy, See The Stacy-Lee Label.
Joyce Records, Box 66455, Los Angeles, CA, 90066, (213) 391-4088, Pres.: Wayne Volat; Contact: Janet Volat.
Joyful Sound Records, 698 Central Ave., Suite 222, St. Petersburg, FL, 33701, (813) 892-3444, Pres.: Mike Douglas.
 Label(s): (Owned) First Dynasty.
Jubal Records, See Manna Records.
Juke Box, See Nashville Sound, Inc.
Juke Box, See LaVal Record Co.; Nashville Sound, Inc.
Juke Records of Tennessee, See Vendor Motion Pictures, Phonorecords & Music Publishing Group.
Jumpin' Jack Records, 2301 West 59th St., Los Angeles, CA, 90043, (213) 294-7286, Pres.: John Wailer; Sec.: Wazir A. Aziz; Chief Financial Officer: Leonardo Wildorn.
 US Reps.: Peart Dist. (Brooklyn, NY).
June Appal Recordings, Box 743, Whitesburg, KY, 41858, (606) 633-0108, Sales Mgr.: Diane Ratliff; Bus. Mgr.: Carolyn Stugill; Prodn. Mgr.: Doug Dorschug.
 Label(s): (Owned) Appalee.

The listings contained in this publication are based solely upon information supplied to Billboard as of pre-press time. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supersede the listings contained herein.

Jungle Records/Waterloo Entertainment Investments, Inc., Box 3034, Austin, TX, 78764, (512) 443-7444, Telex: (510) 801-7664, Pres.: Bruce Sheehan. (CD-Distributor) Label(s): (Owned) Jungle, Beehive. Int'l Reps.: Demon/Zippo (United Kingdom). **Juraphon**, See Apon Record Co., Inc.

K

K. A. M., See Butch Kelly Prodn.

KAM Executive Records, 11 Shady Oak Trail, Charlotte, NC, 28210, (704) 554-1162, Exec. Dir.: Butch Kelly; Dir.: Theodore Montgomery; Dir.: Juanita Montgomery; Asst. Dir.: Melissa Montgomery; Jr. Asst. Dir.: Dianeta Montgomery. (CD-Distributor) Label(s): (Owned) KAM Executive, Fresh Avenue, First Class, Quite Strom, Kate & Allie, Rush.

KCP, See Sozo Records.

KLW Int'l, Inc., 408 Kathleen Ave., Cinnaminson, NJ, 08077, (609) 786-8486, Exec. Prod.: Kevin L. Weakland. (CD-Manufacturer/Distributor)

KM Records, Inc., 2980 N. Ontario St., Burbank, CA, 91504, (818) 841-3400, Fax: (818) 845-6478, Sr. Vice Pres./Gen. Mgr.: Jim Auchterlone; Vice Pres. Sales: Bill Riley.

KMC Records, 100 Mercer St., Seattle, WA, 98109, (206) 285-8926, Pres.: Kelly M. Christensen; Vice Pres. Admin.: Julie Christensen.

Branch(es): 4-5-12-204 Kamiocaki, Shinagawa-ku, Tokyo, Japan, 141, 03-490-0534, Mgr.: Shingo Kasumata. Label(s): Kris, Uncle Sam.

K.R.C., See Ozark Opry Records.

KSS Records (Kennett Sound Studios, Inc.), Box 602, Kennett, MO, 63897, (314) 888-2995, Pres.: Joe Kennett; Vice Pres.: Fred Rigdon; Sec./Treas.: Kent Sexton. Label(s): (Owned) KSS, Jek Int'l.

K-TEL Int'l (USA), Inc., 15535 Medina Rd., Plymouth, MN, 55447, (612) 559-6800, Telex: 29-0171, Fax: (612) 559-6815, Pres.: Mickey Elfenbein; Vice Pres. Sales: Dennis Hoefler; Product Development Mgr.: Lynette Mulvihill; Vice Pres., Purchasing & Prod'n.: Jeffrey Koblick; Contract Admin. Mgr.: Mary Dulin. (CD-Distributor) Label(s): (Owned) Arrival, Castle Rock, Dominion, ERA, K-Tel, Qwil.

K & C, 747 Buckeyewood St., Orange, CA, 92665, (714) 998-6568, Contact: Kelly Christensen. Label(s): (Owned) K & C.

K & R Music, Inc., Box 616, 19 Frontenac Rd., Trumansburg, NY, 14886, (607) 387-5775, Pres.: William M. Kelley; Vice Pres.: Ray Repp; Bus. Mgr.: Christian Dwyer.

Kajac, See Ozark Opry Records.

Kajun, See Master-Trak Ents.

Kaleidoscope Records, Box 0, El Cerrito, CA, 94530, (415) 845-9200, Pres.: Jeff Alexson; A & R/Promo: Tom Diamant. (CD-Manufacturer/Distributor)

Label(s): (Owned) Fire on the Mountain, Kaleidoscope. US Reps.: Action Music Sales (Cleveland, OH); Bayside Record Distributing (El Cerrito, CA); California Record Distributors (Glendale, CA); The House Distributors (Olathe, KS); Mill City Music (Minneapolis, MN). Int'l Reps.: B.O.M. Service Ltd., Pooch Yokochi, Inc. (Japan); Festival Records (Canada); International Record Distributors (Italy); Mike's Country Music Room (Scotland); Topic Records Ltd. (England).

Kama Records, See Standby Records, Inc.

Kansa Records, Box 1014, Lebanon, TN, 37087, Pres.: Chester Johnson; Gen. Mgr./A & R: Orlene "Kit" Johnson.

Label(s): (Owned) Kansa.

The Kalan Group, See Music West Records.

Kapri Records, 8913 Lankershim Blvd., Sun Valley, CA, 91352, (213) 768-7888, Pres.: Chris Soular; Exec. Sec.: Raymond Soular; Creative Dir.: Ray Jaramillo; A & R: Vincent Soular.

Kare Records, Inc., 1391 Oakland Park Ave., Columbus, OH, 43224, (614) 263-4344. Label(s): (Owned) Kare.

Kate & Allie, See KAM Executive Records.

Kay, See Stark Records & Tape Co.

Kaya Industries, 115 West 29th St., 5th Floor, New York, NY, 10001, (212) 736-5092.

Keene, See Briarhead Records.

Keeta, See Sea Cruise Prodn's.

Butch Kelly Prodn's., 8908-B Kingsford Dr., Charlotte, NC, 28210, (704) 527-9232, Mgr. of Mktg. & Sales: Butch Kelly.

Label(s): (Owned) K. A. M., Executive Records.

Kenco Publishing, See Luv Records (Div. of Pine Crest Records).

Gene Kennedy Ents./World Int'l Group, Inc., 2125 8th Ave., South, Nashville, TN, 37204, (615) 383-6002, Pres.: Gene Kennedy; Vice Pres.: Karen Jeglum; Promo: Butch Paulson.

Label(s): (Owned) Door Knob, Society.

Kenning Records, Box 1084, Newark, DE, 19715, (302) 737-4278, Pres.: Kenneth Mullins.

Kent Music, Inc., 1100 Glendon Ave., Suite 2104, Los Angeles, CA, 90024, (213) 208-4760, Pres.: Morey Alexander; Sr. Vice Pres.: Howard Alperin.

Label(s): (Owned) Red Hot, Cool, Blue Jazz.

Kenwood, See Nashboro Record Co.

Kenyan Entertainment Corp., 8191 NW 91st Terrace, Bldg. A, #1, Miami, FL, 33166, (305) 883-5665, Vice Pres. Sales: Joe Stauzione; Sales Mgr.: Lisa Fooso.

Label(s): (Owned) Circle Sounds, Top Ranking.

Kerrville Folk Festival, See Kerrville Music Foundation, Inc.

Kerrville Music Foundation, Inc., Box 1466, Kerrville, TX, 78029, (512) 257-3800, Exec. Dir.: Rod Kennedy.

Label(s): (Owned) Kerrville Folk Festival.

US Reps.: Austin Record Dist.

Kether Elyon, See Kison Elyon Records.

Keynote Records, 4322 Mahoning Ave., Youngstown, OH, 44515, (216) 793-7295, Pres./A & R: Richard M. Hahn.

Kheba Records, See Trix Records, Inc.

Kicking Mule Records, Inc., Box 158, Alderpoint, CA, 95411, (707) 926-5312, CEO: Ed Benson; Promo: Mary Alice Denson; Sales: Ann Forest. (CD-Manufacturer/Distributor)

Label(s): (Owned) Kicking Mule; (Licensed) Transatlantic.

Kid Cuz'n Records, Box 182, Midwood Station, Brooklyn, NY, 11230, (718) 339-3536, Contacts: John Upton, Richard Alexander.

Kiderian Records Group, 4926 W. Gunnison, Chicago, IL, 60630, (312) 631-8782, Pres.: Ray Peck; Vice Pres.: George Peck. (CD-Manufacturer/Distributor)

Label(s): (Owned) Kiderian, Tempe; (Licensed) Sonic Wave, Homestead, Borgata, U.S.A.

Kikk Records, See H. W. Dally, Inc.

Kilgore Records of America, 706 W. Mechanic St., Leesville, LA, 71446, (318) 239-7121, (318) 238-1904, Pres./Gen. Mgr./Promo: John E. Kilgore; A & R Dir.: Leonard Davis; Religious Consultant: Rev. Fred Ross. Label(s): (Owned) Maise, Gotown, Kilgore, All Gospel & Soul.

Killer, See Little Giant Records.

Kiner Ents., Box 724, Redmond, WA, 98073, Owner: Larry F. Kiner.

Label(s): (Owned) Aircheck, Radio Archives, Blue & Gold, Spokane, Totem.

King, See Jalyn Recording Co./Nashville Bluegrass Records; Gusto Records, Inc.

King James, See Westbound Records, Inc.

King Jay Records, 410 12th St., Suite 8, Sacramento, CA, 95814, (916) 444-2580, Contacts: Brad Mayo, Marquis Smith.

King Sal Records, See Jesse Boone Prodn.

King Tut, See King Music Services.

King of Kings Record Co., 38603 Sage Tree St., Palmdale, CA, 93551, (805) 947-4657, Pres.: LeRoy Pritchett; Vice Pres., A & R: Charles Vickers.

Label(s): (Owned) King of Kings, King of Kings L.A. Int'l.

King of Kings L.A. Int'l Records, See King of Kings Record Co.

Kison Elyon Records, Box 19215A, Los Angeles, CA, 90019, (213) 737-8196, Pres.: Tommy Colbert; Creative Mgr.: Yeshayah Tishbash.

Label(s): (Owned) Beni-Mer, El-Colbert, Kether Elyon, Malache Elyon, Mit Abul-Kum, Nasser-el-Sadat, Ancient of Days Gold.

Sid Kleiner Music Ents., Inc., 3701 25th Ave., SW, Naples, FL, 33964, (813) 455-2693, (813) 455-2696, Pres.: Sid Kleiner; Vice Pres.: Trudy Kleiner; Treasurer: Mark Kleiner; Sec.: Sara Kleiner.

Label(s): (Owned) Musl-Poe, Top-Star, Country-King, Token.

Howard Knight Ents., 1211 Division St., Nashville, TN, 37203, (615) 255-9704, Pres./Owner: Howard A. Knight, Jr.; PR Dir.: Ed Shea; Mktg. & Sales Dir.: Alice Raleigh; Promo Dir.: Regina Raleigh.

Branch(es): Rt. 1, Box 235-A, Eastover, SC, 29044.

Label(s): (Owned) Pegasus Records, Boss Records, Wago Records, HKE Records & Tapes, Gospelways Records; (Licensed) Grape Records.

KoKo Records, See Intrepid Records.

Koala Bear Records, 7038 Bertrand, Reseda, CA, 91335, (818) 345-6517, Managing Dir.: Mickie Mark.

Label(s): (Owned) Koala Bear Songs.

Koala Records, Inc., 6513 S. Broadway, Los Angeles, CA, 90003, (213) 750-0436, Pres./Treas.: Irv Kessler; Vice Pres./Sec.: Mary Kessler.

Label(s): (Owned) Koala Records, Inc., Lamb & Lion, Lamb & Lion Country, Deep Roots.

Kom A Day, See Flat Town Music Co.

Kria, See K M C Records.

Krisma Records, Box 24799, Tempe, AZ, 85282, (213) 469-1828.

Kuckuck, See Celestial Harmonies.

L.M.I. (Lee Magic, Inc.), Box 532, Malibu, CA, 90265, (213) 463-5998, Pres.: Lee Magic. (CD-Manufacturer/Distributor)

Label(s): (Owned) Grass Roots.

LMR, 40 West 57th St., New York, NY, 10019, (212) 586-3600, Exec. Vice Pres.: Mel Fuhrman; Pres.: Herb Moelis. (CD-Manufacturer/Distributor)

L'Oiseau Lyra, See PolyGram Classics.

L'Orient, See Bulet Mgmt.

LP Ventures, Inc., 160 Belmont Ave., Garfield, NJ, 07026, (201) 478-6903, Pres.: Martin Cohen; Vice Pres.: Marilyn Cohen; Gen. Mgr.: Wayne Cohen.

Label(s): (Owned) Turnstyle, Crioilo.

US Reps.: Latin Percussion, Inc. (Garfield, NJ).

LRJ Records, 1700 Plunket, Belen, NM, 87002, (505) 864-7441, A & R, Promo: Little Richie Johnson; Mgr.: Tony Palmer.

Label(s): (Owned) Little Richie, Chuckie, Vantage.

L S Records, 120 Hickory St., Madison, TN, 37115, (615) 868-7171, Pres.: Lee Stoller; Vice Pres.: Tammy Stoller; Pub/Video Mktg.: Kevin Stoller; Adv.: Cindy Stoller.

La Louisiana, See Flat Town Music Co.

LaVal Record Co., 1327 Cobb St., Kalamazoo, MI, 49007, (616) 342-5328, Pres.: Vic LaVal; Sales Mgr.: Vincent Taylor; Promo: Tico Taylor.

Label(s): (Owned) LaVal, Vic, (Licensed) Juke Box, Smile, Soul Set.

Lab Series, See Sonic Arts Corp.

Label "X", See Fifth Continent Music Corp.

Ladd, See White Rock Records, Inc.

Lady Love Records, Lynnewood Rd., Philadelphia, PA, 19150, (215) 248-0153, Contact: Barbara Mason.

Lamb & Lion Country/Records, See Koala Records, Inc.

Lamon Record Co., Inc., 6870A Newell Hickory Grove Rd., Charlotte, NC, 28229, (704) 537-0133, Chrmn. of Board: Dwight L. Moody, Jr.; Pres.: Carlton L. Moody; Exec. Vice Pres.: David B. Moody; A & R: Trent J. Moody. (CD-Manufacturer/Distributor)

Label(s): (Owned) Panhandle.

US Reps.: Astec Dist. (Venice, FL); Harbor Record Export (Liberty, NY); Carl's Clogging Supply (Aiken, SC); Sundance Distributors (Palmdale, CA).

Int'l Reps.: Howard Marks (United Kingdom).

Land O' Jazz Records, Box 26393, New Orleans, LA, 70186, (504) 241-4246, Pres.: Plato Smith.

Landmark Communications Group, Box 148296, Nashville, TN, 37214, (615) 868-3407, Pres.: Bill Anderson Jr.; Vice Pres. A & R: D. D. Morris; Vice Pres. Artist Development: J. D. Chilton; Vice Pres./Christian Music: Dr. Harry Yates.

Label(s): (Owned) Landmark, Smokehouse, Liningsong, (Licensed) Jana.

Landslide Records, Inc., 450 14th St., NW, Suite 201, Atlanta, GA, 30318, (404) 873-3918, Telex: 154184 HG, Fax: (404) 953-2432, Pres.: Michael Rothschild. (CD-Manufacturer/Distributor)

US Reps.: Important Distributors (Jamaica, NY).

Lane Records, See West Records.

Lanor Records, Box 233, 329 N. Main St., Church Point, LA, 70525, (318) 684-2176, Pres./Mgr.: Lee Lavergne.

Lanrod, See Carrie Records.

Lari Yari, See Redwood Records.

Larkspur Records, Box 1001, Souquel, CA, 95073, (408) 462-6362, Gen. Mgr.: Jon Hutchings; Sec./Treas.: Debbie McNutt; A & R: Tony Hill; Promo/Sales: Kenneth Burton.

Larr Computer Corp., Box 3842, Houston, TX, 77253, Pres.: Dr. Lawrence Herbst.

Larr Records, See Total Sound Records.

Las Brisas, See Hacienda Records & Recording Studio.

Laser, See Statiras Record Co.

Stan Lassiter Group Records, 3741 Hill Brook Dr., Nashville, TN, 37211, (615) 868-9692, (615) 832-2706, A & R: Stan Lassiter; Corp. Exec.: Dale Armstrong; Promos.: Roy Vogt.

Label(s): (Owned) Stan Lassiter Group Records.

Laster Records, 630 Hawthorn Ave., Athens, GA, 30601, (404) 543-5317, Pres./A & R: Glen Statiras; Vice Pres./Sales: Gus P. Statiras; Promo: Perry G. Statiras; Sec./Treas.: Genelle Statiras.

Latitude, See Sunshine Records, (Div. of The Sunshine Group).

Laugh Before You Leap, See Oatwillie Prodn's.

Laurie Records/Continental Communications Corp., 450 Livingston St., Norwood, NJ, 07048, (201) 767-5551, Contact: Robert Schwartz. (Also See Continental Communication Corp.)

Label(s): (Owned) Laurie.

Laval Records, 1327 Cobb St., Kalamazoo, MI, 49007, (616) 342-5328, Owner: Vic Laval; Mgr.: Vincent Taylor.

Label(s): (Owned) Vic.

Law U, See Seven Arts Press, Inc.

Le Cam Records, Box 11152, Fort Worth, TX, 76110, (817) 738-8843, Pres.: Major Bill Smith; Vice Pres.: Kelli Baker; Vice Pres., Europe: Johnny Gordon. (CD-Manufacturer)

Label(s): (Owned) Christi, Charay, Soft, Major.

Le Mans Record Co., 331 Triangle Rd., Somerville, NJ, 08876, (201) 359-5520, Pres.: Bernard Goydish; A & R: Sam DeSalvo.

Label(s): (Owned) Le Mans, G T O.

Le Voix de L'Auteur, See Spoken Arts, Inc.

LeFevre, See Caprice Int'l.

L

LIRS Records, 72 Orange St., Brooklyn, NY, 11201, (718) 875-6193, Owner: Ernest W. Ucko.

Label(s): (Owned) LIRS Classics.

L K, See Grandville Records, Inc.

Leander Records, 85 St. Andrews Pl., #46, Yonkers, NY, 10705, (914) 965-8529, Pres./Artist Relations: Al Roman; Dir. of Prods.: Ken Jenkins; Prodn. Rep.: Cathy Crane.

Legend Records & Promo., 1102 Virginia St., Southwest, Lenoir, NC, 28645, (704) 758-4170, Pres.: Michael Dean McCoy; Sales Mgr.: Alice C. McCoy; Gen. Mgr.: Sam McCoy; Promo. Dir.: Bill McCoy.

Legends Records, See Pantheon Music Int'l, Inc.

Legrand Records Int'l, 317 Granby St., Norfolk, VA, 23510, (804) 623-5565, Cable: GUIDASONGS, Telex: 710-881-1283, Pres.: Frank Guida; Vice Pres.: Joseph F. Guida; Sec./Treas.: Millie Guida; Gen. Mgr.: R. G. Burns; Prof. Mgr.: Walter Johnson.

Label(s): (Owned) Norfolk Int'l, SPQR, Guees.

Legs Label Records, 825 5th St., Menasha, WI, 54952, (414) 725-4467, Exec. Pres.: Lori Lee Woods; Promo. Dir.: Jean M. Wilson; A & R Asst.: Rebekah Pierce; Asst. Mgr. of Mktg.: Jim Pierce.

Label(s): (Owned) Legs Label, Sand Dollar.

Lemon Square Records, Box 31819, Dallas, TX, 75231, (214) 750-0720, Pres.: Bart Barton; A & R: Mike Anthony.

Label(s): (Owned) Lemon Square Records.

Leonarda Prods., Inc., Box 1736, Cathedral Sta., New York, NY, 10025, (212) 666-7697, Exec. Dir.: Marnie Hall. (CD-Manufacturer/Distributor)

US Reps.: Allegro Imports (Portland, OR); Rounder Distributing Cambridge, MA; Ladyslipper (Durham, NC).

Int'l Reps.: JPC Schallplatten (West Germany); Music Toyko Co. (Japan).

Lesperance Records, Box 11710, Atlanta, GA, 30355, (404) 351-3521, Contact: Tom Lesperance.

Let's Go, See Plateau Records, Inc.

Leviathan Records, 1927 Sevans Hills Dr., Cincinnati, OH, 45240, (513) 742-0316, Pres./A & R: David T. Chaastain; Vice Pres.: Steve McClure; Promo.: Terry C. Meeks.

Label(s): (Owned) Leviathan, Starbound.

Laxicon, See Inspirational Music.

Liaison Records, 11300 Cherry Hill Rd., Suite 303, Beltsville, MD, 20705, (301) 937-8161, Co-Owners: Tom Goldfogle, Becky Marcus.

Label(s): (Owned) Liaison Records, (Licensed) Full House, Speechless.

Liason Records, 5727 16th St., Northwest, Washington, DC, 20011, (202) 722-2800.

Library of Congress, Recording Lab., Motion Picture, Broadcasting & Recorded Sound Div., Washington, DC, 20540, (202) 287-5705, Chief, MIB/RS Div.: Robert Saudek.

Label(s): (Owned) Library of Congress.

Lifesong Records, Suite 204, 15 Engle St., Englewood, NJ, 07631, (201) 568-3996, Telex: 219423, Pres.: Philip S. Kurnit; Vice Pres.: Terry Cashman.

LifeStream Records, See The Calvary Music Group.

Lifestyle, See Moss Music Group, Inc.

Lifetime Recordings, 314 S. Goodman St., Rochester, NY, 14607, (716) 244-7526, Owner: Lester W. Osband.

Label(s): (Owned) Lifetime, Joker, Lyndell.

Lil' Possum, See Candy Records.

Lillenas Publishing Co., Box 527, Kansas City, MO, 64141, (816) 931-1900, Mgr.: Bud Lunn; Dir.: Ken Bible; Editor: Lyndell Leatherman; Dir. of Sales: Paul Miller.

Label(s): (Owned) Lillenas.

US Reps.: Royal Mktg. (Kansas City, MO).

Int'l Reps.: Beacon Dist. (Canada); W. A. Buchanan (Australia).

Lincoln Records, 23 Valentine St., Cambridge, MA, 02139, (617) 491-7780, Pres.: John Lincoln Wright.

Lindbergh Records, 1445 Sunset Ridge Rd., Glenview, IL, 60025, (312) 729-2047, Pres.: Sven Lindberg; Int'l Dir.: Bjorg Larsen; Vice Pres. Mktg.: Frank Littlewolf; A & R Dir.: Elizabeth Lisa.

Label(s): (Owned) Danskdisk, Norskdisk, Scandinavian, Svenskdisk.

Link, See Caroline Records, Inc.

Lions Den, See The Stacy-Lee Label.

Lipservices, 263 West End Ave., New York, NY, 10023, (212) 956-2880, Contact: Julie Lipsius.

Lirs Classics, See Lirs Records.

Lirs Records, 72 Orange St., Brooklyn, NY, 11201, (718) 875-8193, Owner: Ernest W. Ucko.

Label(s): (Owned) Lirs Classics.

Lisboa, See Penco Records, Inc.

Little David Records, Inc., 8033 Sunset Blvd., Suite 1037, Los Angeles, CA, 90046, (213) 876-9602, Pres.: Monte Kay.

Little Giant Records, Box 205, White Lake, NY, 12786, (914) 583-4471, Pres.: Mickey Barnett; A & R Dir.: Mike Pell.

Label(s): (Owned) Beecwood, Killer, Little Giant, School Days.

Little Nashville, See Don D. Sheets Prods.

Little Nashville Opry, See Don D. Sheets Prods.

Little Richie Records, See LRJ Records.

Little Silver Records, Box 743, Red Bank, NJ, 07701, (201) 741-5821.

Little Star Records (Div. of Barnum Entertainment), 1944 Cahuenga Blvd., North, Los Angeles, CA, 90068, (213) 462-0723, Owner: H. B. Barnum; Gen. Mgr.: H. B. Barnum, III; Exec. Asst.: Jacquelyn Atkins.

Label(s): (Owned) Little Star Records, GWP Records.

Live Oak Records, See Word, Inc.

Live & Learn Records, 3903 Georgia Ave., NW, Washington, DC, 20011, (202) 723-9744, Dir.: Deiroy Wright; Dir.: Helena Hall; Mktg. Mgr.: Veronica Wright; Mktg. Mgr.: Patrick Holness; A & R Promo.: Dwight Smith. (CD-Manufacturer/Distributor)

Label(s): (Owned) Live & Learn.

US Reps.: RAS (Cambridge, MA).

Int'l Reps.: Greensleeves (England); Jet Star (England); Move (Scotland); Sonic (Jamaica); Overheat (Japan).

Living Music Records, Inc., 1047 Amsterdam Ave., New York, NY, 10025, (212) 749-5555, Telex: via WV1 6501346635, Fax: (212) 316-6736, Pres.: Paul Winter; Vice Pres.: Bruce Coleman; Vice Pres.: Kathy Cowels; Vice Pres.: Suzan Walworth. (CD-Manufacturer/Distributor)

US Reps.: Moss Music Group (New York, NY)

Int'l Reps.: Pony/Canyon Records (Japan).

Loadstone, Lock & Open Record Co., 163 Orizaba Ave., San Francisco, CA, 94132, (415) 334-2247, Pres./Gen. Mgr.: W. C. Stone; Sec./Treas.: Bessie M. Stone; Pub/ Promo.: Michael Moller.

Dick Loftin Music, 2835 East 2nd St., Tulsa, OK, 74104, (918) 584-8980, Pres.: Dick Loftin.

Label(s): (Owned) Nitfol, Raccoon, Dick Loftin Music.

Lofus, See The Stacy-Lee Label.

Log Cabin, See Jewel Records.

Logarithm, See Upside Records, Inc.

Logarithm Records, See Upside Records.

Lollipop Prods., Inc., 211 West 56th St., Suite 12A, New York, NY, 10019, (212) 246-5520, Pres.: J. S. Kozdulesch.

Lomo Records, 1503 Madison Ave., Memphis, TN, 38104, (901) 276-8518, Pres.: Gerard Harris.

London, See PolyGram Records, Inc.

Lonely Dawl Prods., 2401 Golf Rd., Apt. #3, Eau Claire, WI, 54701, (715) 832-4812, Owner/Pres.: Daniel Korn; Vice Pres.: Mary Slowiak; Treas.: Thomas F. Korn; Mktg.: Dean Sandley.

Longer Lasting, See Darksilver Records & Filmworks, Inc.

Longhorn Records, Box 1995, Studio City, CA, 91604, (213) 656-0574, Gen. Partner: Harvey Appell; Gen. Partner: Lillian Rodell.

Label(s): (Owned) Longhorn Records, Club of Spade.

US Reps.: House Dist. (Kansas City, MO); City Hall (San Rafael, CA); Floyd's Wholesale (Ville Platte, LA); Action Dist. (MD); Rounder (Cambridge, MA); Daro; Bib (Atlanta, GA); Music City Dist. (Nashville, TN).

Longview, See Imaginary Entertainment Corp.

Looking Good, See Sine Qua Non Cassettes & Records.

Lorenz Creative Services, Box 23088, Nashville, TN, 37202, (615) 329-1429.

Lost Arts, See Chameleon Music Group.

Lost Arts Record Co., Box 85338, Los Angeles, CA, 90072, (818) 508-1528, Pres.: Christopher D. Olson; Promo., A & R: Tammy A. Olson.

Label(s): (Owned) Lost Arts, (Licensed) Samsara.

Lost Lake Arts, See Windham Hill Prods., Inc.

Louisville Orchestra/First Edition Records, 609 W. Main St., Louisville, KY, 40202, (502) 587-8681, Gen. Mgr.: Wayne S. Browne; Operations: Dan Brocrouc; Coord. Ed./Spec. Prods.: Tim King; Dir. of External Affairs: Judy Miller.

Label(s): First Edition.

Love, See Rodven, Inc.

Love Dog, See Fortune Records.

Love Force Int'l Records, Box 241648, Los Angeles, CA, 90024, (213) 208-2104, Pres.: M. Wilkins; Gen. Mgr.: T. Wilkins. (CD-Manufacturer)

Lovely Communications Ltd., 325 Spring St., New York, NY, 10013, (212) 243-6153, Telex: 668420, E-Mail: 290-4243 MCI, Pres.: Mimi Johnson; Promo. Dir.: George Ashley. (CD-Manufacturer/Distributor)

Label(s): (Owned) Lovely Music Ltd.

US Reps.: Rounder Records (Cambridge, MA); New Music Dist. (New York City, NY); Rick Bailard Imports (Oakland, CA).

Int'l Reps.: Recommended Records (Wurtzburg, France).

Lovely Music Ltd., See Lovely Communications Ltd.

Luaw, See Boddie Record Mfg. & Recording.

Lucifer Records, Inc., Box 263, Brigantine, NJ, 08203, (609) 266-2623, Pres.: Ron Luciano; A & R: Pete Fragale.

Label(s): (Owned) Cypher, Lucifer, Spectra Sonic.

US Reps.: Lucifer Records, Inc. (West Palm Beach, FL).

Int'l Reps.: Michel Meyer & Co. (France).

Luckie Street Records, Inc., 2987 N. Fulton Dr., Atlanta, GA, 30305, (404) 231-5825, Pres./Nat'l Sales Dir.: Michael Reeves; Vice Pres./A & R: Dan Nolan; Prof. Mgr.: Kara Davenport; Promos. Dir.: Lynn Tankersly; Office Mgr.: Beth White. (CD-Manufacturer/Distributor)

Label(s): (Owned) Luckie Street Records, Clementine Records.

Lucky's Kum Ba Ya Records, M-37 Evergreen, Box 6, Broham, MI, 49312, (616) 689-1586, Pres.: Lucky Fulton.

Lucey, See Redwood Records.

Luffcin, See Goldbond Recording Studio.

Lummstone Records, 2209 Crenshaw Blvd., Los Angeles, CA, 90016, (213) 734-4459, Pres./Owner: Lummie J. Fowler.

Luna Series, See Amazing Records.

Lunix, See Glolite Ent.

Luv Records (Div. of Pine Crest Records), 3784 Realty, Dallas, TX, 75244, (214) 241-7854, Pres.: Ken Hughes; Vice Pres.: Kenton Hughes.

Luv Records, Box 3200, Texarkana, AR, 75504, (501) 772-5315, Pres.: Kathy Maudlin.

Lybra, See The Stacy-Lee Label.

Jack Lynch Ent., 351 Millwood Dr., Nashville, TN, 37217, (615) 366-9999, Pres.: Col. J. D. Lynch.

Label(s): (Owned) Jaly, Nashville Country Prods., Nashville Country.

US Reps.: Nashville Music Sales (Nashville, TN).

Lyndell, See Lifetime Recordings.

Lyrichord Discs, Inc., 141 Perry St., New York, NY, 10014, Pres.: Peter Fritsch; Vice Pres.: Theresa Fritsch; Sales Mgr.: Douglas Wygal; Nat'l Sales Rep.: Larry Sockell.

Label(s): (Owned) Experience Anonyms, Eterna, Lyrichord.

M

MASA Records, Box 11706, Caparra Heights Sta., San Juan, PR, 00922, (809) 780-3867. (Also see Wilkins Music Corp.)

MCA Records, Inc., 70 University City Plaza, Universal City, CA, 91608, (818) 777-4000, Cable: MUS/COR, Pres. MCA Music Int'l: Irving Azoff; Pres. MCA Records: Myron Roth; Sr. Vice Pres. MCA: Jerry Sharrell; Vice Pres. Admin.: Norman Epstein; Sr. Vice Pres. Promo.: Steve Meyer. (CD-Manufacturer/Distributor)

Branch(es): 1514 South St., Nashville, TN, 37202, (615) 244-8944, (615) 244-4709, Pres. MCA Nashville: Jimmy Bowen; Sr. Vice Pres./Gen. Mgr.: Bruce Hinton; Vice Pres. A&R: Tony Brown; Vice Pres. Nat'l Promo.: Shelia Shipley.

Label(s): (Owned) Master Series; (Licensed) MCA/Curb. MCA Special Products, See Pair Records, Inc.

M C P David Sound, Box 521, 1504 Sunset Blvd., Newberry, SC, 29108, (803) 276-0639, Prodn./Sales: Polly Davis; Producer: Hayne Davis.

M-Low Records (Music Lovers of the World), 120-A Alcott Place, New York, NY, 10475, (212) 671-6842, Chrmn.: Milton LaCroix; Pres.: Rocky Bucano; Vice Pres. Mktg. & Promo.: Stacy LaCroix Scott; A & R Dir.: Charles Turner; Publicist: Kim Bucano.

Label(s): (Owned) M-Low Records, Strong City Records.

US Reps.: Landmark (Lincoln, NY); Schwartz Brothers (Lanham, MD); Ms Atlanta/Chicago (Atlanta, GA); Big State (Dallas, TX); California Record (Glendale, CA).

M M O Music Group, Inc., 50 S. Buckhout St., Irvington, NY, 10533, (914) 591-5100, Telex: 1788102 MMO MUSIC, Fax: 914 591 5103, Pres.: Irv Kratka; Vice Pres.: David Kratka; Sec/Treas.: Ellen Kratka; Legal: Anne Vallance.

Label(s): (Owned) Music Minus One, Pocket Songs, You Sing The Hit, Inner City, Aural Explorer.

Int'l Reps.: Forsyth Bros. (United Kingdom); Schott & Sohne (West Germany).

M Master Digital, See Delta Music, Inc.

MOR Records, 17596 Corbel Ct., San Diego, CA, 92128, (619) 485-1550, Pres.: Stuart L. Glassman; Engineer: Dan Milner. (Also see Radio Doctors & Records Ltd.) (CD-Distributor)

Label(s): (Owned) M O R.

US Reps.: Radio Doctors Records, Ltd. (Milwaukee, WI).

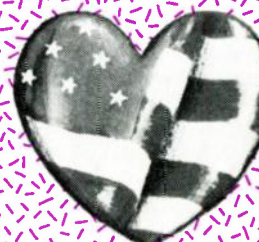
MPI Music Group, See Master Project, Inc.

MSB Records Ltd., 850 7th Ave., Suite 805, New York, NY, 10019, (212) 582-5420, Fax: 426104 AJC, Gen. Mgr.: Elaine Sabia.

M S K Prods., Inc., 15401 Tireman, Dearborn, MI, 48126, (313) 581-8100, Pres.: Chet Kajeski; Nat'l Promo./A & R: Tom Gelardi; Sales: Robyn Downey.

MTM Music Group, 21 Music Sq., East, Nashville, TN, 37203, (615) 242-1931, CEO & COB: Alan Bernard; Pres.: Howard Stark; Senior Vice Pres.: Tommy West; Dir. of Nat'l Promo.: Bruce Shindler; Dir. of Media & PR: Sandy Neese.

White Wings International
Master Project, Inc.
P.O. Box 931892
Los Angeles, California 90093
(213) 461-6101



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Label(s): (Owned) MTM Records.
US Reps.: Capitol Records (Nashville, TN).

MZA Records, 2878 Bayview Ave., Wantagh, NY, 11793, (516) 781-7826, Owner: Al Rubin.

Macaluso Music Co., Box 6253, Arlington, VA, 22206, (703) 671-4551, Pres.: Ted Macaluso.

Label(s): (Owned) Jennifer Records & Tapes.

Macola Records, 6209 Santa Monica Blvd., Hollywood, CA, 90038, (213) 469-5821, Fax: (213) 469-2527, Pres.: Donald MacMillan; Vice Pres., Operations: James Takeda; Vice Pres., Mktg. & Promo.: Chuck Fassert. (CD-Manufacturer/Distributor)

Label(s): (Owned) Slam; (Licensed) Egyptian Empire, Kru-Cut, Techno Hop, Rarsur.

US Reps.: Arc Distributors (Cincinnati, OH); Associated Distributors (Phoenix, AZ); Bib Distributors (Charlotte, NC); California Record Distributors (Glendale, CA) Frankie's One Stop (Shreveport, LA).

Int'l Reps.: Panarecord (Spain); Mushroom Records (Australia); Italo Heat Music GMBH (Germany); Alphameda Prods. (France); Westside Records (United Kingdom); Intersong-Basart (The Netherlands); Max Music (Spain).

Made in Texas, See Upstart Records.

Made in U. S. A., See Marty Wilson Prods., Inc.

Madison Country, See S.W.E.A. Assoc., Inc.

Madison, See Jim Hall & Gidget Starr Prods.

Magick Records, Box 38319, Los Angeles, CA, 90038, (213) 388-3310.

Maiden Music, Box 777, Trevilians, VA, 23170, (703) 967-0077, Pres.: Mickey Moore; Vice Pres.: Becki Moore.

Maise, See Kilgore Records of America.

Maison de Soul, See Flat Town Music Co.

Majega Records, 240 E. Radcliffe Dr., Claremont, CA, 91711, (714) 824-0677, Pres.: Gary K. Buckley; Office Mgr.: Raydie Buckley. (CD-Manufacturer/Distributor)

Label(s): (Owned) Majega.

Major, See Thomas J. Valentino, Inc.; La Cam Records.

Major Label Record Co., 6876 Alloway Ave., Worthington, OH, 43085, (614) 846-2026.

Major Recording Co., Box 2072, Waynesboro, VA, 22980, (703) 949-0106, Owner: John H. Major. (CD-Manufacturer/Distributor)

Label(s): (Owned) Lark.

Makai Records, Box 524, Kailua-Kona, HI, 96745, (808) 322-3767, Cable: NAKA, Telex: NAKA, Pres.: Jeanne Nakashima.

Malache Elyon, See Kison Elyon Records.

Malaco Jazz, See Malaco Records.

Malaco Records, Box 9287, Jackson, MS, 39206, (601) 982-4522, Fax: (601) 982-4528, Pres.: Tom Couch; Vice Pres.: Stewart Madison, Wolf Stephenson; Dir. Gospel: Frank Williams.

Label(s): (Owned) Avenue, Malaco, Malaco Jazz, Savoy, Silk; (Licensed) Muscle Shoals Sound.

US Reps.: Savoy Records (New York, NY).

Int'l Reps.: Malaco Records Ltd. (United Kingdom).

Mamlish Records, Box 417, Cathedral Sta., New York, NY, 10025, (718) 783-7711, Pres.: Donald Kent; Vice Pres.: Laura Jeldel; Publicity: B. Joe Reynolds.

Mango, See Island Records, Inc.

Manhattan Records (Div. of Capitol Records), 1370 Ave. of the Americas, New York, NY, 10019, (212) 757-7470, Pres.: Bruce Lundvall; Sr. Vice Pres. Mktg./Admin: Stephen Reed; Vice Pres. Sales & Merch.: Ken Baumstein.

Mankind, See Nashboro Record Co.

Manna Records, 2111 Kenmore Ave., Burbank, CA, 91504, (818) 843-8100, Pres.: Hal Spencer.

Label(s): (Owned) Manna Records, Doxa Records, Jubal Records.

Int'l Reps.: Manna Music (United Kingdom).

Manster, See Metro-America Records.

Mar-Key Record Co., One Scotch Pine Dr., Collinsville, IL, 62234, (618) 344-4443, Pres.: Mary Joyce; Vice Pres.: Ron Allen; Gen. Mgr.: Phyllis Neeley; A & R: Keith Darnier.

Maranthal Music, Inc., Box 1396, Costa Mesa 92628, Santa Ana, CA, 92704, (714) 979-8536, Cable: MARANTHA, Pres.: Charles Fromm; A & R Dir.: Tom Coomes; Controller: Rick Latendresse. (Also see Word, Inc.)

Marc Records, See Titan Records.

Margaret Records Co., 3600 W. Roosevelt Rd., Chicago, IL, 60624, (312) 638-3350.

Maria Records, Inc., 6601 Broadway, Suite 3C, Riverdale, Bronx, NY, 10471, (212) 549-0502, Pres./Owner: John Clark.

Label(s): (Owned) Maria.

Maricao, See Hard Hat Records.

Marina Sound, See Baywest Records.

Marjon Int'l Records & Cassettes, 159 Easton Rd., Hermitage, PA, 16148, (412) 347-4726, Owner/Pres.: John Thomas Krizancic; Sales Mgr.: Martha Krizancic.

Label(s): (Owned) Marjon.

Mark56 Records, Box 1, Anaheim, CA, 92805, (714) 772-4791.

Marquee, See Upstart Records.

A. W. Marullo Prods., 1121 Market St., Galveston, TX, 77550, (409) 762-4590, Mktg. & Sales: A. W. Marullo Jr.; A & R Producer: John Marullo; A & R: Don Westmoreland; Promo.: Don Ferguson.

Label(s): (Owned) Red Dot.

Marvelwood Records, Box 120981, Nashville, TN, 37212, (615) 385-4487, Pres.: Gary Marmitt; Vice Pres., Mktg.: Dave Kerwin; Promo. Dir.: G. P. Moss.

Mask Records, 3600 Trail Dairy Cir., North Ft. Myers, FL, 33977, (813) 731-2276, Pres.: Salvatore Guereri; Vic& Pres.: Kelly Peneser; Treasurer: Michael White; Exec. Sec.: Ernie White; Sec.: Barbara White.

US Reps.: Nationwide Sound (Nashville, TN).

Mason Ridge Records, Box 95841, Seattle, WA, 98145, (206) 543-7996, Owner: Dave Templeton; Media Rel.: Pat Craft; Pub. Rel.: David Yeoman.

Massmedia, 223 South St. Suite 2, Jamaica Plain, MA, 02130, (617) 254-1006, Contact: Jon Gorr.

Master, See Sunrise Records, Inc.; Creative Sound.

Master Projects, Inc.

Box 931892, Los Angeles, CA, 90093, (213) 461-6101, Pres.: Stephen Thompson; Vice Pres./A & R: Daniel Jeeli; Mktg. Dir.: Julie Zarling.

Branch(es): 2310 W. Nicholas, #E, Arlington Heights, IL, 60004, (312) 577-7962, Gen. Mgrs.: Ed & Mary O'Mara; 6818 North 7th St., Philadelphia, PA, 19126, (215) 224-8483, Gen. Mgr.: Beverly Tait; 3745 Claudine St., Honolulu, HI, 96816, Gen. Mgr.: William Goodwin; Admin Office: 195 Claremont, Suite 440, Long Beach, CA, 90803, (213) 434-1333.

Label(s): (Owned) White Wings Int'l, MPI Music Group.

Master-Trak Ent., 413 N. Parkerson Ave., Crowley, LA, 70526, (318) 788-0773, Pres.: Jay Miller; Gen. Mgr.: Mark Miller; Asst. Mgr.: R. P. Harrell.

Label(s): (Owned) Master-Trak, Showtime, Kajun, Cajun Classic, Par T, Fun E.

Int'l Reps.: Intestate Music, Flyright (United Kingdom).

Masterpiece, See Sine Qua Non Cassettes & Records.

Masters of Disaster Record, See A-Major Record Co.

The Mathes Co., Box 22653, Nashville, TN, 37202, (615) 822-6119, Pres./Exec. Producer: David W. Mathes.

Matrix, See SteepleChase Prods., Inc.

Maverick Music, Inc., c/o T. J. Voytko, 214 Sunridge Rd., Pittsburgh, PA, 15238, (412) 828-3497, Exec. Vice Pres.: Brian A. Volpe; Pres., Rock Div.: David Lewis; Pres. Experimental Music: S. J. Kealoha; Pres., Jazz Div.: John E. Voytko.

Maycon Records Co., 5306 W. Columbia Ave., Philadelphia, PA, 19131, (215) 877-8760, Pres.: Mae Connelly; A & R & Promos.: Earl Connelly; Sec./Treas.: Charmelle Hampton; Gen. Mgr. & Promos.: Earl Connelly, Jr.

Mayham Collegiate, See Standby Records, Inc.

Maze Records, See Electric Records.

Tim McCabe Prods., 325 Rolling Rock Rd., Marietta, GA, 30067, (404) 952-2012, Producer: Tim McCabe.

The McLain Family Band, Box 467, Berea, KY, 40403, (606) 988-8111, Pres.: Raymond K. McLain; Vice Pres. Media Promo.: Raymond W. McLain; Dir. of Music Licensing: Ruth Rippe; Dir. of Sales, Treas.: Betty McLain.

Label(s): (Owned) Country Life.

Mean Mountain Music, 926 W. Oklahoma Ave., Milwaukee, WI, 53215, (414) 483-6500, Owner: Mr. M. J. Muskovitz; Import/Export Buyer/Gen. Mgr.: Edd Gridler; Acct./Dir. Consumer Affairs: Mary Wagner.

Label(s): (Owned) Mean Mountain Music.

US Reps.: Midnight Records (New York, NY); Rare Records, Unlimited (San Mateo, CA).

Int'l Reps.: KOPS Records (Canada); Record Mart (United Kingdom).

Meda Records, Inc., 19457 Shrewsbury Rd., Detroit, MI, 48221, (313) 862-5880, Pres.: Mertis John; Nat'l Sales & Promo Dir.: Mable John; Promo.: Deita Ashley; A & R Dir.: Joseph Hunter.

Label(s): (Owned) Meda.

Medusa, See Enigma Entertainment Corp.

Meet the Classics, See Sine Qua Non Cassettes & Records.

Megatone Records, Inc., 2269 Market St., Suite 206, San Francisco, CA, 94114, (415) 621-7475, Telex: 279557, Pres.: Marty Blecman; Vice Pres., Mktg. & Sales: Karen Beason.

MelVern Record Co., Box 412, Bronx, NY, 10462, (212) 829-7033, Pres.: Vernon Wilson; Vice Pres.: Melody Wilson.

Melodee Records, Box 1255, Gallatin, TN, 37066, (615) 451-3920, Pres.: Dee Mullins; Nat'l Promo. Dir.: Melinda Mullinax. (CD-Manufacturer/Distributor)

Label(s): (Licensed) Orlando, R C M.

Melodeon Records, See Biograph Records, Inc.

Melodia, See Polish Record Center of America.

Meltdown Records, 130 West 42nd St., New York, NY, 10036, (718) 768-1399, Contacts: Bronwyn Rucker, Rick Russo.

Mememphis Music, See Glolite Ent.

Memory Machine Records, c/o Mobile Record Service, Box 2879, Pittsburgh, PA, 15222, (412) 391-8182, Contacts: B. Oseroff, Harvey Campbell.

Memphis Ent., See Wilkins Music Corp.

The Memphis Lee Organization, Box 632, Poway, CA, 92064, (619) 748-2050, Dir. of Opns.: Norman Elder; A & R Producer: Edwin Emmett Brown; Dir. of Recording: P. R. Ectmanus.

Label(s): (Owned) Memphis Lee, Peppertree, Fastrax.

Memphis Mgmt. Records, See Universal Records.

Mena Ent., Inc., 606 Hipodromo Ave., Santurce, PR, 00909, (809) 723-1764, Pres.: Ignacio Mena; Sales Mgr.: Daniel Mena; Promo. Mgr.: Carlos Villanueva.

Label(s): (Owned) Chemo; (Licensed) Disneyland, Fuentes, Discuba, Fame, Montuno.

Mercantile Records, Box 2271, Palm Springs, CA, 92263, (619) 320-4848, Owner: Kent Fox.

Mercenary, See Celluloid Records.

Mercury, See PolyGram Records, Inc.

Meridian Records, Box 190446, Dallas, TX, 75219, (214) 823-1113, Pres.: Phil Ayliffe. (Also see Songwriters' Network; Harmonia Munda)

Merry, See AA Wonderland Records (Div. of Bestway Group).

Merry-Go-Round, See Country Int'l Records.

Merry Makers, See Shelter Assoc.

Mersey, See Country Star Int'l.

Mesa Records, Box 25066, Nashville, TN, 37202, (615) 269-0593, (615) 262-9417, Gen. Mgr.: Taylor Sparks.

Label(s): (Owned) Mesa.

US Reps.: Nationwide Dist.

Message, See Shanachie Records Corp.

Met Richmond Latin Record Sales, 499 Ermon Rd., Parlin, NJ, 08859, (201) 727-7200, Pres./Int'l: David Last; Sec.: Bea Last; Pub. Mgr.: S. Press; Promo. Mgr.: D. Erlichman; Tape Supervisor: B. Cohen.

Metal Magic Records, 2210 Raper Blvd., Arlington, TX, 76013, Owner/Pres.: Jerry Abbott; A & R Dir.: Vince Paul; Int'l Mktg.: Darrell Lance; Vice Pres., Mktg.: Terrence Glaze.

Label(s): (Owned) Metal Magic, CCR.

Meteor Records, 311 Church St., Nashville, TN, 37201, (615) 747-4565, Pres.: Hal Bishop; Vice Pres.: Al Harris.

Metro-America Records, Box 37044, Detroit, MI, 48237, (313) 584-5600, Pres.: Scott Forman; Co. Mgr., A & R: Paul Ascoclese; Sales: Dave (Moose) Varady. (CD-Distributor)

Label(s): (Owned) Metro-America; (Licensed) Tremor, Manster, Relapse, Wanghead (With Lips).

US Reps.: Greenworld (Torrance, CA); Dutch East Ind. (Rockville Center, NY); Caroline (New York, NY); Important (Jamaica, NY); Midnight (New York, NY); Navarre Corp. (Crystal, MN).

Metropolis Records, Inc., 221 S. Amaz Dr., Beverly Hills, CA, 90211, (213) 652-0416, Telex: 298633 ta white buhi RCA, Pres.: Thomas A. White. (Also see Emergency Records, Inc.; Airwave Records)

Metrostar Records, Suite 204, 15 Engle St., Englewood, NJ, 07631, (201) 588-3996, Telex: 219423, Gen. Mgr.: Philip S. Kurnit.

Dick Michaels Prods., 11311 Audelia Rd. #283, Dallas, TX, 75243, (214) 348-4151, Contact: Dick Michaels.

Label(s): (Owned) High Sky, High Rocket.

Michele Audio Corp., Box 566, Andrews Street Rd., Massena, NY, 13662, (315) 769-2448, Pres.: Ginette Cormier.

Michele-Marie, See Pop Francais USA.

Mickey Records, 127 Monroe Trail, Hopatcong, NJ, 07843, (201) 398-1489, Pres.: Michael F. Matushin, Sr.

Mid-West Coast Records, See RedBud Records, a div. of CAE, Inc.

Midnight Gold Record Co., Box 227, Berwick, LA, 70342, (504) 384-0548, (504) 385-1842, Telex: 78-4150, Pres.: V. Guzzetta; Promo. Mgr.: Debbie Godfrey; Producer: Chet Guzzetta.

Midnight Sun, See 25 West/Midnight Sun Records.

Mighty Wind, See Sunrise Records, Inc.; Creative Sound.

Millennium Records, 1697 Broadway, Room 1209, New York, NY, 10019, (212) 974-0200, Pres.: Jimmy Lerner; Asst. to Pres.: Gene Santini.

Milestone, See Fantasy, Inc.

Milk n' Honey, See Singpiration Music & Records.

Mill City Records, Box 3759, Minneapolis, MN, 55403, Recording Head: A. L. Heigl.

Label(s): (Owned) Mill City.

Miller & Kreisel Sound Corp., 10391 Jefferson Blvd., Culver City, CA, 90232, (213) 202-8782, Telex: 18-2429 MKCULV, Pres.: Ken Kreisel; Exec. Vice Pres.: Charles D. Back. (CD-Distributor)

Label(s): (Owned) Real Time; (Licensed) Perpetua.

Mimal Music, See Pop Francais USA.

Mind Dust Music, 2133 Elida Rd., Lima, OH, 45807, (419) 222-3076, Pres.: Randy Springer.

Mindfield Records, 750 8th Ave., New York, NY, 10036, (212) 869-5199, Managing Dir.: Steven Bentzel; Promo.: Maria Ruyter.

Label(s): (Owned) Mindfield.

Mineral River Records, Box 292, Dover, NH, 03820, (603) 749-4694, Pres.: Bill Staines.

Label(s): (Owned) Mineral River Records.

Minnesota Composers Forum, Markethouse #206, 289 East 5th St., St. Paul, MN, 55101, (612) 228-1407, Managing Dir.: Lila Jacob; Music Producer: Cary John Franklin; Sales & Mktg.: Jodi Williams. (CD-Manufacturer/Distributor)

Label(s): (Owned) Innova Recordings.

Minstrel Records, See Collegium Sound, Inc.

Miracle (Gospel), See Ichiban Records.

Mirror Ball Records, See Hollywood Records of California.

Mirror Records, Inc., 645 Titus Ave., Rochester, NY, 14617, (716) 544-9928, Pres/A & R: Armand Schaubroek; Vice

Pres.: Bruce Schaubroek. (CD-Manufacturer/Distributor)
Label(s): (Owned) Mirror, House of Guitars, Catman.
Int'l Reps.: New Rose (France).

Miasing Link, See Chameleon Music Group.

Mr. Sydney Thompson, See Telemark Dance Records.

Mr. Wonderful Prodn., 1730 Kennedy Rd., Shively, KY, 40216, (502) 774-4118, Pres.: Ronald C. Lewis; Exec. Producer: Jerry Green.

Mit Abul-Kom, See Kision Elyon Records.

Mitchal Records, 300 W. North Ave., #1608, Chicago, IL, 60610, (312) 787-7744, Pres.: Nemiah Mitchell, Jr.; Sales Mgr.: Vincent Lawrence; Mgr. of Mktg.: Priscella Mitchell.

Moabit Music, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 891-5630, Cable: TELEXCOM JLAW, Telex: 226000 JLAW, Pres.: Bettina Koster; Exec. Vice Pres.: Christine Abramazyk; Gen. Mgr.: Liza Honigman; A & R: Barbara Hernandez.

Mobile Fidelity Sound Lab, 1260 Holm Rd., Petaluma, CA, 94952, (707) 778-0134, Fax: 707-778-6328, Pres.: Herbert A. Belkin; Vice Pres.: James Benz; Finance Vice Pres.: Rose MacKinnon; A & R Dir.: Michael Grantham. (CD-Manufacturer/Distributor)
Label(s): (Owned) Original Master Recordings, Cafe; (Licensed) BBC.
Int'l Reps.: Erus Technik (West Germany); T.M.S. (France); NOWO Srl (Italy); WAVE (Japan); Leag Laser (Switzerland).

Mobile Record Service Co., 2716 Penn Ave., Pittsburg, PA, 15222, (412) 391-8182, Pres.: Harvey M. Campbell; Chrmn.: M. F. "Brud" Oseroff; Sales Mgr.: Jed Howell. (CD-Distributor)
Label(s): (Owned) Memory Machine; (Licensed) CBS, WEA, CEMA, RCA, MCA, PolyGram.

Molly Records, See IEA Records.

Moment Record Co., 2132 32nd Ave. North, Petersburg, FL, 33713, (813) 823-9055, Pres.: W. E. Reaulohe; Mktg. & Sales Mgr.: Ricco Star, Jr.; Promo.: Rick Walker; A & R Mgr.: Wade Dawson.

Len Monahan Prodn., 9967-US-A20, Delta, OH, 43515, (419) 822-5242, Owner/Producer: Len Monahan; Business Coord.: E. A. Monahan; Dir. of Promos.: Kathy Gillen.
Label(s): (Owned) World Airwave Music.

Len Monahan Prodn., 9967-US-A20, Delta, OH, 43515, (419) 822-5242, Owner: Len Francis Monahan.

Mondo Music, See Select Records.

Money Tree Records, See Pet Records.

Moni Records, See Joey Records, Inc.

Monique Music Library, See Peer-Southern Organization.

Monitor Recordings, Inc., 156 Fifth Ave., New York, NY, 10010, (212) 989-2323, Cable: MONRECOIN, Pres./A & R: Michael Stillman; Vice Pres./Sales/Promo.: Rose N. Rubin.

Monogram Records, See Jimmy Joe Lee Prodn.

Montuno Records, Inc., 1470 Broadway, BMT Mezzanine, New York, NY, 10036, (212) 840-0580, Pres.: Jesse Moskowitz; Vice Pres./A & R: Rene Lopez. (Also see Mena Ent's., Inc.)

Monument Record Corp., 15 Music Sq., West, Nashville, TN, 37203, (615) 244-6565.

Moodsville, See Fantasy, Inc.

Doug Moody Prodn., Inc., 165 Bent Ave., San Marcos, CA, 92069, (619) 744-3554, Pres./Mktg.: Doug Moody; Vice Pres., A & R: Phillip Raves; Vice Pres., Sales: William "Bill" Karras; Dir. of Promo.: Suzi Cream-cheeze. (CD-Manufacturer)
Label(s): (Owned) Mystic Records, Bootleg Live Recordings, Ghetto-Way Records, Thrash Videos & Records, Atmospher Experimental, Clock, Super Seven.
Int'l Reps.: Mystic Int'l Semaphore Dist. (The Netherlands).

Moon Record Co., 3333 Scenic Hwy., Memphis, TN, 38128, (901) 388-8102, Pres.: Cordell Jackson.

Moon Rock Records, 209 Trade Wind Ln., Plymouth, MA, 02360, (617) 759-3256, Owner: Fred Kussman; Gen. Mgr.: Robin Chiasson; Prof. Mgr.: Ray Fournier.
US Reps.: Disks Record Co., Inc. (Dedham, MA).

Moon Shine Records, 1201 Division St., Nashville, TN, 37203, (615) 244-1990, Pres.: Andy DiMartino; Sec./Treas.: Joyce DiMartino; Vice Pres./Promo.: Larry Dale; Promo.: Roy Perry; A & R Dir.: Stefan Nordin.

Moonlight Records, Box 184, Chapel Hill, NC, 27514, (919) 967-6666.

Moonridge Records, See Pacific Challenger Records, Inc.

Moose Records, See Sueno Publishing Co.-Sueno Records.

Mopro Records, Inc., 2959 Kilng Ave., Cincinnati, OH, 45211, (513) 861-0500, Pres.: Helen Y. Morr; Treas.: Fred E. Morr; Attorney: Ray Seiter; Vice Pres./Accountant: Frank Bratt.
Label(s): (Owned) Mopro.
US Reps.: North Country Dist. (Redwood, NY); Rick Ballard Records (Berkeley, CA).
Int'l Reps.: John Killoch Records (United Kingdom).

More-Love, See New Worlde Records, Inc.

The Morgan Group, Box 585, Dewey, AZ, 86323, (602) 632-5107, Pres.: M. D. Morgan; Vice Pres.: Gaye Foreman; Vice Pres. Sales: Sharon Breedon.
Label(s): Big Wheels, Quartermoon.

Morning Star, See Shanachie Records Corp.

Giorgio Moroder Ent's., Ltd., 4162 Lankershim Blvd., North Hollywood, CA, 91602, (818) 761-6906, Telex: 287 378 GME UR.

Morrhythm, See Outstanding Records.

Mr. Mort Ent's., Inc., 44 Music Sq. East, Nashville, TN, 37203, (615) 255-2175, Pres.: Charles Fields; Sec.: Bernice Fields.

Mosaic Records, Inc., 197 Strawberry Hill Ave., Stamford, CT, 06902, (203) 327-7111, Partner/Pres.: Charlie Lourie; Partner: Michael Cuscuna.

Moseka Records & Tapes, Box 934, Tiffin, OH, 44883, (419) 435-6525, Pres./Prodn. Head: Ron Hanson; Vice Pres./A & R Head: Rex H. Felton.
Label(s): (Owned) Herrickstone Prodn., Fresh Air Records, Moseka, (Licensed) Arrow Records.

Mosrite Records, Box 40013, Nashville, TN, 37204, (615) 292-2047, A & R: Mark Moseley; Promo.: Andy Moose-ly; Prodn.: Randy Mosey.

Moss Music Group, Inc., 200 Varick St., New York, NY, 10014, (212) 243-4800, Telex: 7105815948-Vox Product, Pres.: Ira Moss; Vice Pres. Bookstore Div.: Emil Sobylak; Vice Pres. Catalog Sales: Gordon Stenger; Vice Pres. Classical A & R: Martin Booksman. (CD-Manufacturer/Distributor)
Branch(es): 15714 Carfield Ave., Paramount, CA, 90723, (213) 633-1994, Vice Pres.: Chip Heath; 510 Coronation Dr., Unit 17, West Hill, ON, Canada, M1E, 4X6, (416) 284-0126, (416) 284-6492, Pres.: John Leatham.
Label(s): (Owned) VOX, Lifestyle, Rbi, Allegro, Cameo Classics, (Licensed) Golden Voyage, Living Music, Solitudes, Kern Disc, LRC Jazz, Lodja.

Motown Record Corp., 6255 Sunset Blvd., Los Angeles, CA, 90028, (213) 468-3500, Chrmn.: Barry Gordy; Pres.: Jay Lasker; Vice Pres. Mktg.: Miller London, Sr. Vice Pres. Sales/Mktg.: A. Skip Miller; Pres. Creative Services: Russ Regau.

Mount, See Outlet Records.

Mountain, See Heritage Records.

Mountain Ghost Music, Box 424, Tacoma, WA, 98401, (206) 759-6751, Pres.: Rick Johnson.
Label(s): (Owned) Mountain Ghost Music.

Mountain Railroad, See Chameleon Music Group.

Mountain Records, 15510 NE 15th Ct., North Miami Beach, FL, 33162, (305) 944-9945, Pres. & Producer: Aaron L. Broomfield; Vice Pres.: Wynell Broomfield; Sales Mgr.: Ted Williams; Sales: Ben Broomfield; A & R: Dianne Williams.

Moving Target, See Celluloid Records.

Moving Target Records, See Chanotte, Inc.

Mow-Mouth Evergreen, See Shelder Assoc.

Mud Face, See T M V Ent's.

Mud Face Music & Video Assn., Inc., 147 West 42nd St., Suite 603, New York, NY, 10036, (212) 947-0949, Pres: Tim M. Visterin; Vice Pres.: Steven C. Bentzel; Attorney: Mike Youkon.

Mudflap, See Star Jazz Records, Inc.

Mulligan, See Green Linnet Records, Inc.

Multi-Sound, 150-34 14th Ave., Queens, NY, 11357, (718) 767-4452, Chrmn.: Dave Weiner; Record Prodn.: Joe Salvato; Studio Mgr.: Steve Rome; Sales/Promo/Mktg.: Ed Kowalskierio.
Label(s): (Owned) Multi-Sound Records, Quarantine, Altered.

Muscle Shoals Sound, See Malaco Records.

Muse Records, a div. of Blanchris, Inc., 160 West 71st St., New York, NY, 10023, (212) 873-2020, Telex: 6503203444, Pres.: Joe Fields; Sales Mgr.: Renne Steele; Promo. Mgr.: Barney Fields. (CD-Manufacturer/Distributor)
Label(s): (Owned) Muse, Deluxe.

Musi-Poe, See Sid Kleiner Music Ent's., Inc.

Musi-Que Records, See Blue River Music, Inc.

MusiCrafters, Box 1301, Doylestown, PA, 18901, (215) 345-8863, Pres./Creative Dir.: Lou deLise; Vice Pres./Sales: Elena Marino.
Label(s): (Owned) MusiCrafters.
Int'l Reps.: The Music People, Ltd. (Canada).

Music City Song Festival, Box 17999, Nashville, TN, 37217, (615) 834-0027, Exec. Dir.: Roy Sinkowich; Festival Coordinator: J. A. Clark.

Music Craftshop, Inc., 1204 Elmwood Ave., Nashville, TN, 37212, (615) 385-0900, Pres.: David N. Gibson; Vice Pres.: Joe F. Gibson.

Music Ent's., Inc., 5626 Brock, Houston, TX, 77023, (713) 926-4431, Pres.: Huey P. Meaux; Admn. Mgr.: Beth Thornton.
Label(s): (Owned) American Playboy, Crazy Cajun Records, Jet Stream, Pacemaker, Starflite.

Music Inn, See Record Corp., Inc.

Music Masters, See Intercom Music Corp.

Music Minus One, See M M O Music Group, Inc.

Music Office, See VAR Int'l.

Music Shack, Inc., 1255 Lynnfield, Suite 221, Memphis, TN, 38119, (901) 761-3680, Contacts: Jerry Atwood, Wayne Roberts.

Music West Records, 2200 Larkspur Landing Cir., Larkspur, CA, 94939, (415) 925-9807, Pres.: Allan J. Kaplan; Dir. of Sales & Mktg.: Geoffrey Workman; Dir. of Alternative Mktg.: Gary Chappell; Dir. of Artist Development: Melanie Jordn. (CD-Manufacturer/Distributor)
Label(s): (Owned) Music West, (Licensed) Unspeakable

Freedom Prodn., Ray Lynch Prodn.
US Reps.: Backroads (Corte Madera, CA); Daybreak (Stanwood, WA); Encore (Boulder, CO); Michael Ginsberg Dist. (Knoxville, TN); HSI (Chicago, IL); Landmark (Long Island, NY); Pyrimid (Los Angeles, CA).
Int'l Reps.: Trent (Canada); Festival Records (Australia).

Music & Arts Programs of America, Inc., Box 771, Berkeley, CA, 94701, (415) 525-4583, Telex: 184127, Fax: (415) 524-2111, Pres.: Frederick J. Maroth; Mktg. Mgr.: Mark Freeman; Engineering Dir.: Maggi Payne. (CD-Manufacturer/Distributor)
Label(s): (Owned) Audax, Curtain Call, Music & Arts, Bruno Walter Society.
Int'l Reps.: Music Tokyo (Japan); Teldec Import Service (West Germany); New Trade Int'l (France); John Goldsmith (United Kingdom); Nowo Srl (Italy).

Music of Polynesia, Inc., Box 25460, Honolulu, HI, 96825, (808) 946-1677, Pres.: Ilse de Mello; Vice Pres.: Jack de Mello.

Musical Heritage Society, Inc., 1710 Hwy. 35, Ocean, NJ, 07712, (201) 531-7000, Pres.: Albert Nission; Dir. of Adv.: Sandy Lyson.

Musical Prodn. Sonografica, See Sonotone Music Corp.

Musicanza Corp., 2878 Bayview Ave., Wantagh, NY, 11793, (516) 781-7826, Pres.: Al Rubin.

Muscmasters, 1710 Hwy. 35, Ocean, NJ, 07712, (212) 227-4036, Vice Pres.: Robert Nissim.
Int'l Rep.: Mr. Leslie Gould (United Kingdom).

Muscor Records, 720 5th Ave., Suite 705, New York, NY, 10019, (212) 246-9600, Pres.: Art Talmadge; Gen. Mgr.: George Stone; Gen. Mgr.: Adam Sussman. (CD-Manufacturer)
Label(s): Muscor, Dynamo, Play Along, Double Feature.

Muscraft, See Trend/Discovery Records.

Muza, See Polish Record Center of America.

Myrrh Records, See Word, Inc.

Mystery Train Records, See American Communications Ent's.

Mystic Records, See Doug Moody Prodn., Inc.

N

N.A.M.E. Brand Record Co., Box 26034, Richmond, VA, 23260, (804) 355-3586, Pres.: James Plunky Branch; Vice Pres.: Muzi Branch; Mktg. Mgr.: G. Khari Branch; Dir./A & R: P. Paris Ford.
Label(s): (Owned) N.A.M.E. Brand.
US Reps.: Contact.

NCP Records, 121 North 4th St., Easton, PA, 18042, Pres.: Jim Kirk; A & R: Tex Rubinowitz.
Label(s): NCP Records.

NMI Record Prodn., 5500 Troost, Kansas City, MO, 64110, (816) 361-8455, Pres.: Eugene Gold; Vice Pres. of Mktg.: Chris King; Promo. Dir.: Kenneth Searcy; A & R: Gilbert Ronald; Jazz & Gospel A & R Dir.: Jeff Lucas.
Label(s): (Owned) Cory, N M I.

N M I Records, See 3 G's Industries, Inc.

NOW, See Norman's Int'l, Inc.

NRS, See JDC Records, Inc.

NSFD, See Azra Int'l.

N.S.O. Records, 267 East Township Line Rd., Upper Darby, PA, 19082, (215) 449-7130, Pres.: Nicholas Stolos; Media Coord.: Robert Benedetto.
Label(s): (Owned) N.S.O.

Narada-Equinox, See Narada Prodn.

Narada Prodn., Inc., 1845 N. Farwell Ave., Milwaukee, WI, 53202, (414) 272-6700, Telex: 4998878, Fax: (414) 272-6131, Pres.: John Mory; Nat'l Dir. of Mktg.: John Azaro; Nat'l Sales Dir.: Wesley Van Linda; Special Projects Dir.: Todd Brodie; Legal Affairs Dir.: Greg Jansen; Financial Affairs Dir.: Ted Wegman; Nat'l Promo. Dir.: Kevin Schmidt; Publicity Dir.: Diane Almond; Asst. Promo. Mgr.: Paula Samonte; Dir. of A & R: Michael Sullivan; Prodn. Mgr.: Jim Beardsley; Creative Dir(s): Eric Lindert, Sky Canyon; Audio Prodn. Mgr.: John Case. (CD-Manufacturer/Distributor)
Label(s): (Owned) Narada, Narada Equinox, Narada Mystique, Sonia Gala, Rising Sun.
US Reps.: MCA (Universal City Plaza, CA).

Nasco, See Nashboro Record Co.

Nashboro, See AVI Record Prodn's., Inc.

Nashboro Record Co., 1011 Woodland St., Nashville, TN, 37206, (615) 227-5081.
Label(s): (Owned) Abet, Creed, Excellio, Mankind, Nasco, Nashboro, Kenwood.

Nashville Bluegrass, See Jalyn Recording Co./Nashville Bluegrass Records.

Nashville Country, See Jalyn Recording Co./Nashville Bluegrass Records.

Nashville Sound, Inc., 9717 Jensen Dr., Houston, TX, 77093, (713) 695-3648, Pres.: Jim Johnson; Vice Pres.: A. V. Mittelstedt; Promo.: Lonnie Wright; Engineer: Buz Hart.
Label(s): (Owned) Cherry, A V, Juke Box.
US Reps.: Sound Masters (Nashville, TN).

Nasser-El-Sadat, See Kision Elyon Records.

Nat'l Music Ents., Box 35855, Houston, TX, 77235, (713) 499-5943, Mgr.: Dan Mechura; Country A & R Dir.: Danny James.
Label(s): (Owned) Allstar, Star.

Nationwide Black Radio, See C D E Records.

Nebul, See Centaur Records.

Nebwa Circle, See King Music Services.

Neliz Records, See Rico Records Dist., Inc.

Neon, See Guajiro Records, Inc.

Neoteric Music, Box 46524, Hollywood, CA, 90046, (213) 852-0966, Pres.: Jean Marty; Vice Pres.: Ellen Payne; Mgr.: Danna Rosenthal; A & R: Jason Martz; Promo: Toby Hancock.

Neptune Records, See Philadelphia Int'l Records.

Network Records, 9130 Sunset Blvd., Los Angeles, CA, 90069, (213) 273-7655, Pres.: Al Couper; Gen. Mgr.: John Brodey; A & R: Karen Sobel.

New Age Record Co./Shambala Music, 70A Greenwich Ave., #519, New York, NY, 10011, (212) 627-8403, Pres.: Rachel Faro; Dir. Prodn.: Lauren Karasyk; Vice Pres.: Tom Lyon.
Branch(es): Shambala Music, 60 Park St., Burlington, VT, 05401, (802) 862-3382.

New Beginning, See Four Winds Record Prodn. Co., Inc.

New Breeze, See Gold Street, Inc.

New Colony Records, 455-K Massieville Rd., Chillicothe, OH, 45601, (614) 663-4030, Pres.: Joe Waters.

New Dawn, See Singpiration Music & Records.

New Gramophone, See Stanyan Record Co.

New Image Records, 36-23 164th St., Flushing, NY, 11358, (718) 359-7400, Pres.: Darryl Payne; Staff Producer/A & R Dir.: Julio Herrera; A & R Mgr.: Michael Warner; Vice Pres.: Wyatt Cheek.
Label(s): Payne, Zan'Dar.

New Jazz, See Fantasy, Inc.

New Leaf Press, Inc., Box 311, Green Forest, AR, 72638, (501) 438-5288.

New Life Records (Div. of Music Serv., Inc.), Box 5378, Spokane, WA, 99205, (509) 328-4207.

New Medium Records, 140 Lawrence St., Brooklyn, NY, 11201, (718) 625-2838, Contact: Steve Standard.

New Orleans Records, 733½ Touro St., New Orleans, LA, 70116, (504) 949-2911, Owner: Clive Wilson; Owner: Paige Van Vorst.
Label(s): (Owned) New Orleans.

New Wine Prodn., Box 544, Lomita, CA, 90717, (213) 530-3811, Owner/Pres.: G. Nelson Stringer.

New World Records, 701 7th Ave., New York, NY, 10036, (212) 302-0460, Cable: RECANTH NEWYORK, Pres.: Herman Krawitz; Vice Pres./A & R: Elizabeth Ostrow; Mktg. Dir.: Arthur Moorehead.
Label(s): (Owned) New World.

New World Records (Recorded Anthology of American Music, Inc.), 701 7th Ave., 10th Floor, New York, NY, 10036, (212) 302-0460, Pres.: Herman Krawitz; Vice Pres., Dir. of A & R: Elizabeth Ostrow; Dir. of Mktg. & Publicity: Arthur Moorehead; A & R Asst.: Karl Hereim; Prodn. Mgr.: Jim Rich. (CD-Manufacturer/Distributor)
US Reps.: Rounder Records (Cambridge, MA), Allegro Imports (Portland, OR); One World Records (New York, NY).
Int'l Reps.: Music Toyko Co. (Japan); Conifer Ltd. (United Kingdom); IMS (West Germany); Sonart Mecca (Australia); M.T.B.A.G. (Switzerland).

New World Records, Inc., 2309 North 36th St., Suite 11, Milwaukee, WI, 53210, (414) 445-4872, Chrmn./CEO: Marvell Love; Vice Pres. of Promos.: Larry K. Miles; Exec. Sec./Pub. Rel.: Bettie R. Hotl; A & R Dir.: Jim Bush; A & R Asst. Dir.: Lemanuel Hightire.
Label(s): (Owned) New World, More-Love, (Licensed) Castalia.

Newworld, See Alcazar, Inc.

Newport Classic Ltd., 106 Putnam St., Providence, RI, 02909, (401) 421-8143, Fax: 401-4218154, Pres.: Lawrence Kraman; Vice Pres.: Shelley Kraman; Mktg. Dir.: Arlene Phillips; Promo. Dir.: Doreen Iannotti. (CD-Manufacturer/Distributor)
Label(s): (Owned) Newport Classic Ltd.

Newstar Int'l Corp., 29 S. Erie St., Toledo, OH, 43602, (419) 244-8599, Pres.: Michael Drew Shaw; Vice Pres. Bus. Affairs: Maureen Grogan Shaw; Prof. Mgr.: Joe Parlaky; Dir. Studio Opns.: Walter Guy. (CD-Manufacturer/Distributor)
Label(s): (Owned) Toledo, Jamestune, Newstar Int'l, Purple Gwano, Reen, Park J. Tunes.

Nexis, See Redwood Records.

Next Plateau, See Plateau Records, Inc.

Nickel Record Prodn., 168 Buckingham St., Hartford, CT, 06106, (203) 524-5656, Pres./Prod.: Jack Stang; Eng.: Tom Newton; Eng.: Rick Horan.

Nicollet Recording, 2541 Nicollet Ave., South, Minneapolis, MN, 55404, (612) 872-0646, Owner: Paul Stark.

Night Sound Records, See GCS Records, Inc.

Night Wave, See JDC Records, Inc.

Nighthawk Records, Box 15856, St. Louis, MO, 63114, (314) 576-1569, Dir.: Robert Schoenfeld; Creative Dir.: Leroy Pierson.

Nighthawks, See Vador Motion Pictures & Phonorecords Group.

Nightingale Records, See Open Sky Records.

Nightsong, See Boston Int'l.

Nimbus Records & Artists Mgmt., Inc.

200 West 57th St., New York, NY, 10019, (212) 262-5400, Telex: 239406 NMBS UR, Fax: (212) 262-5409, Vice Pres. & Gen. Mgr.: Michael E. Fine; Dir. of Artists Relations: Amy R. Sperling; Dir. of Communications: Karen L. Bergman.

Nine Records, See Westbound Records, Inc.

Nirvana Records, Box 285, Westfield, NJ, 07091.

Nive Prodn., Inc., Entertainment Div., 413 Cooper St., Camden, NJ, 08102, (609) 963-3190, Pres.: Mike Nise; Dir. of Prodn./A & R: Danny McKeown; A & R: Richard Beeth; A & R: Frank Ferrara; Finance: Frank Nise.
Label(s): Power Up.

Nissi Records (Div. of Moriah Corp.), 11128 Weddington St., North Hollywood, CA, 91601, (818) 508-5660, Pres./CEO: Robert Cotton; Vice Pres./Promo/Mktg.: Jim Fitzgerald; Dir. of Mktg./Promo.: Glen Heard.

Nite Records, 8287 Grand View Dr., Los Angeles, CA, 90046, (213) 650-2233, Pres.: Randy Nite; A & R Dir.: Edith Kise; Promo: Roberta Roberts; Artist Development: Dennis Nelditch.
Label(s): (Owned) Nite Records.

Nitfol, See Dick Loftin Music.

No Bull Records, 1206 3rd St., San Rafael, CA, 94901, (415) 490-2015, Pres.: Thomas Wiggins.

No Gap, See Zim Records.

No Loose Change Music, Box 461, Village Station, New York, NY, 10014, (212) 741-3968, Managing Dir.: Dennis Norouse. (CD-Manufacturer/Distributor)

Norfolk Int'l, See Legrand Records Int'l.

Norman's Int'l, Inc., 4495 Kent Rd., College Park, GA, 30337, (404) 761-2087, Pres.: Moses Norman; Vice Pres.: Dina Norman; Vice Pres.: Thomas Kates; Gen. Mgr.: Abdul Mostafa.
Label(s): (Owned) N O W, (Licensed) Blaze.

Norskdisk, See Lindbergh Records.

Northeastern Records, 271 Huntington, Suite 272, Boston, MA, 02115, (617) 437-5485, Dir.: Lynn E. Joiner; Mktg. Mgr.: Barbara C. Strand. (CD-Manufacturer)
US Reps.: Allegro Imports (Portland, OR); Rounder Dist. (Cambridge, MA); Gemini Dist. (Norcross, GA).
Int'l Reps.: Connaissance Musik (West Germany); Euroton Fonogram (Sweden); Clavi-Center (The Netherlands); Music Toyko (Japan).

Nostalgia, See Sonic Arts Corp.

Not Bad Ents., 2507 E. Loop 820, Suite 5, Fort Worth, TX, 76112, (817) 457-7871, Pres.: Jack Kirkpatrick.
Label(s): Bagg Records.

Nova Jazz, See Nova Records, Inc.

Nova Records Inc., 1061 Broxton Ave., Los Angeles, CA, 90024, (213) 208-3996, Pres./Sales A & R: David B. Gimpel; Promo. Mgr.: James Lewis; Bus. Affairs: Jerry Luby. (CD-Manufacturer/Distributor)
Label(s): (Owned) Bon Appetit Music, Nova, Nova Jazz, (Licensed) RMC (Rob Mullins).
US Reps.: California Record Dist. (Los Angeles, CA); Malverne Dist. (Long Island, NY); Jem Texas, (Grand Prairie, TX); Navarre, (Crystal, MN); Gemini Dist. (Norcross, GA); Action (Cleveland, OH).

Now, See Original Sound Record Co., Inc.; F & L Records.

Nucleus Records, Box 111, Sea Bright, NJ, 07760, Pres.: Robert Bowden; Vice Pres.: Gloria Bowden. (CD-Manufacturer/Distributor)
Label(s): (Owned) Nucleus Records.

Nutshell, See Institute for Language Study.

O

OAQ Records, See Chanotte, Inc.

O.K. Records, Box 95434, Seattle, WA, 98145, (206) 522-0725, Pres.: Michael Cox; A & R Prodn.: Jock Scott.

O L Records & Prodn., 10051 Greenleaf, Santa Fe Springs, CA, 90670, (213) 946-1524, Owner/Pres.: Overton Lee; Vice Pres.: Russ Gary; Vice Pres A & R: Frank Charly; Pub. Rel.: Pat Murphy.
Label(s): (Owned) O L.

O M A C Records/Mark O'Connor Prodn., Box 148285, Nashville, TN, 37214, (615) 883-7442, Owner: Mark O'Connor; Sales: Michelle O'Connor.

O'Ons Records, See Waylo Records, Inc.

ORC, See Otoao Records Co. Int'l Ltd.

OTD, See AVI Record Prodn., Inc.

O T L Prodn., 74 Main St., Suite 5, Maynard, MA, 01754, (617) 897-8459, Pres./Chief Prod.: David Butler; Arranger/Prod.: Christopher Lannon, Sr.; Prod.: Kristen Beard.

Oakhill, See Electric Records, Inc.

Oakridge Records, 2001 Elton Rd., Halton City, TX, 76117, (817) 838-8001, Pres./Gen. Mgr.: Homer Sowell.

Oatwillie Prodn., 10-03 48 Ave., Long Island City, NY, 11101, (718) 786-5732, Pres.: Debra Chiusano; Vice Pres.: Jim Carney; A & R: Miquel Rodriguez.
Label(s): (Owned) Oatwillie.

Oatwillie Records, See Oatwillie Prodn.

Octagon Records, See Capstan Records.

Octer, See Vetco Records.

Ofeu, See Penco Records, Inc.

Ofir, See Penco Records, Inc.

Oh Boy Records, Box 36099, Los Angeles, CA, 90010, (213) 385-0882.

Ohio Records, Box 655, Hudson, OH, 44236, (216) 650-1330, Pres.: Ethel P. Delaney; Mgr. A & R: R. T. Delaney; Pub. Rel.: Sandra Lambert; Promos. Dir.: Russ Thomas.
Label(s): (Owned) Deco.

Old Boston Records, See Old Boston Records.

Old Hat Records, 3442 Nies, Fort Worth, TX, 76111, (817) 834-3879, Pres.: James Michael Taylor; Chief Eng.: P. H. Mitchell.
Label(s): (Owned) Old Hat.

Old Homestead Records, Inc., Box 100, Brighton, MI, 48116, (313) 227-1997, Pres.: John Morris; Vice Pres.: Norma Morris.
Label(s): (Owned) Old Homestead, Rutabaga, Broadway-Intermission.
US Reps.: Record Depot (Roanoke, VA); Rounder Records (Cambridge, MA); Bayside Dist. (El Cerrito, CA); City Hall Dist. (San Rafael, CA); Longhorn Records (Studio City, CA).
Int'l Reps.: Mikes Country Music Room (United Kingdom); Pooh Yoocho Ltd. (Japan).

The Old Style Music Co., 865 Seneca Creek Rd., West Seneca, NY, 14224, (716) 675-6857, Owner: Bernie Zolnowski.

Old Timey, See Arhoolie Prodn., Inc.

Oldies But Goodies, See Original Sound Record Co., Inc.

Olenik Records, G-10282 N. Saginaw Rd., Clio, MI, 48420, (313) 686-9644, Owner: Nicholas Olenjnik.
Label(s): (Owned) Song Request Magazine.

Olivia Records, 4400 Market St., Oakland, CA, 94608, (415) 655-0364, Pres.: Judy Diagam; Promo. Dir.: Karen Hester; Sales Mgr.: Sandy Ramsey; Gen. Mgr.: Sarah Phoenix. (CD-Manufacturer/Distributor)
Label(s): (Owned) Olivia, Second Wave.

Olivia Records, Inc., See Second Wave Records, Inc.

Omaha Records, Box 1491, Omaha, NE, 68101, (605) 267-2859, Owner: Douglas Sharples; Promo. Dir.: Paul Dunlap.

Omni Records, Inc., 33 Rock Hill Rd., Bala Cynwyd, PA, 19004, (215) 667-7050, Telex: 846030, Co-Pres.: Steven Bernstein; Co-Pres.: Alan Rubens; Mktg. Mgr.: Marthe Reynolds. (CD-Manufacturer/Distributor)

Omnisound, Inc. (Div. of Waring Ents., Inc.), Box 128, Delaware Water Gap, PA, 18327, (717) 421-5150, Pres.: Bill Goodwin; Chrmn.: Anthony G. Merlo; Gen. Mgr./Vice Pres.: Linda Hay.

On Time Records, Box 314, New York, NY, 10037. (Also See DNA Int'l Records) (CD-Manufacturer/Distributor)
Label(s): (Owned) Diamond Int'l Records, DNA Records.

One Foot, See Gramavision Records.

One Love, See Groove Time Records & Ents.

One Way, See Cost to Coast Music, Inc.

Onie Records, See Capstan Records.

The Only Label In The World, 75 Bleeker St., New York, NY, 10012, (212) 674-7018, Telex: 62237380-SEIDBOARD, Pres.: Mykel Board; Dist.: David Klanber; Promo: Dale Ashman.
Label(s): (Owned) The Only Label In The World, (Licensed) Schrott Records, Starving Missle Records.
US Reps.: Toxic Shock (New Orleans, LA); Important Records (Jamaica, NY).
Int'l Reps.: Starving Missle (West Germany).

Onysay Records, Box 9154, Knoxville, TN, 37940, (615) 577-4097, Mgr.: H. S. Watson.

Oops! (Blowfly), See Pandisc Records.

Open Sky Records, Meher House, 10735 Vernon, Huntington Woods, MI, 48070, (313) 546-7558, Pres./Exec. Producer: Martin Scott Kosins; Vice Pres.: Margaret K. Dubois; Technical Dir.: Danny Dallas; Accounts Mgr.: Susan M. Filipp. (CD-Manufacturer/Distributor)
Label(s): (Owned) Open Sky, Nightingale, (Licensed) CBS (United Kingdom-Int'l Licensee).
US Reps.: G. K. Mayer (West Bloomfield, MI), ElRoy Ent. (Roslyn, NY), Malverne Distributors (Long Island City, NY), Gemini Distributing (Norcross, GA), Silo, Inc. (Waterbury, VT), Mr. Nostalgia (Tamarac, FL); Worlds Records (San Rafael, CA); MTS, Inc. (Sacramento, CA).

Orange, See Tracy Sands Music Sales.

Orange Records, 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 "JLAW", Fax: (212) 619-4079, Pres.: David Peel; Counsel: Bruce E. Coffin.
Label(s): (Owned) RLF, Orange.

Orbit Records, Box 120675, Nashville, TN, 37212, (615) 255-1068, Pres.: Roy McGinnis; Vice Pres.: Chuck McGinnis.

Orchid, See Cat Music Prodn.

O'retta, See Daran Records.

The Organ Literature Foundation, 45 Norfolk Rd., Braintree, MA, 02184, (617) 848-1388, Pres.: Henry Karl Baker.
Label(s): (Owned) Doric, (Licensed) First American, Motette, Extempore, Michael Woodward, Afka.

Oriental Records, Inc., Box 1802, Grand Central Station, New York, NY, 10017, (212) 557-7851, Pres.: Rangasami Parthasarathy.

Origin Jazz Library, Box 85, Santa Monica, CA, 90406, (213) 395-5739, Owner: Bill Givens.
Label(s): (Owned) Origin Jazz Library (OJL), (Licensed) Testament.

US Reps.: City Hall Dist. (San Rafael, CA); Rounder Dist. (Cambridge, MA).

Original Blues Classics, See Fantasy, Inc.

Original Cast Records, Box 496, Georgetown, CT, 06829, (203) 748-1266, Owner: Bruce Yeko.
Label(s): (Owned) Original Cast, Take Home Tunes, (Licensed) Film Score, Broadway Baby.

Original Jazz Classics, See Fantasy, Inc.

Original Master Recordings, See Mobile Fertility Sound Lab.

Original Sound Record Co., Inc., 7120 Sunset Blvd., Hollywood, CA, 90046, (213) 851-2500, Pres.: Art Laboe; Vice Pres.: Paul Politi; Nat'l Sales Dir.: Lee West; Regional Sales Dir.: Steve Pina. (CD-Manufacturer/Distributor)
Label(s): (Owned) Original Sound Record Co., Inc. Now Records, Staria Records, Oldies But Goodies, Original Sound Entertainment.
US Reps.: Original Sound Sales Corp. (Hollywood, CA); Malverne Dist. (Long Island City, NY); California Record Dist. (Glendale, CA).

Orinda Records, Box 838, Orinda, CA, 94563, (415) 831-4890, Telex: 4930375, Chrmn. of the Board: Michael Robert Phillips; Pres.: C. J. Black; A & R Dir.: Harry Balk. (CD-Manufacturer/Distributor)

Orion Master Recordings, Inc., Box 4087, 5840 Bursch Dr., Malibu, CA, 90265, (213) 457-3370, Pres.: Gideon Cornfield; Art Dir.: Marion Cornfield.
Label(s): (Owned) ICM, Orion, (Licensed) Classical, CCC/Orion, SON, Spectrum.

Orlando Record Corp., Box 13009-A, Orlando, FL, 32859, (305) 855-8920, Pres.: Carroll Fulmer.

Orlando Records, See Melodee Records.

Orleans Records, 828 Royal St., Suite 536, New Orleans, LA, 70116, (504) 522-0504, (504) 525-1300, Pres.: Carlo Ditta; Vice Pres. A & R: A. J. Loria. (CD-Manufacturer)
US Reps.: Rounder Dist. (Cambridge, MA); Bayside Dist. (El Cerrito, CA); Great Southern Record Dist. (New Orleans); Taut Records (Montague, MI).
Int'l Reps.: Trend Record Dist. (Toronto, CA).

Oro, See DGJ Records, Inc.

Osage, See Alvera Record & Music Publishing.

Otoac Records Co. Int'l Ltd., 214 West 96th St., New York, NY, 10025, (212) 866-2469, Pres.: L. R. Bernard; Vice Pres./Gen. Mgr.: Dolores Vera.
Label(s): (Owned) Colony, ORC, Sugar Soul, Traino, (Licensed) Disna, Fenix.

Our Gang Records, See Glo Records.

Outatune, See Imaginary Entertainment Corp.

Outlet Records, Rt. 1, Box 170 AA, Ferrum, VA, 24088, (703) 483-1538, Owner/Pres.: W. Rod Shively.
Label(s): (Owned) Mount, Outlet, Prime Time.

Outstanding Records, Box 2111, Huntington Beach, CA, 92647, (714) 842-8635, Owner: Earl Beecher.
Label(s): (Owned) Outstanding, Morrhythm.

Ozark Opry Records, Box 242, Osage Beach, MO, 65065, (314) 348-3383, Pres.: Joyce Mace; Studio Mgr.: C. J. De Graffenrid; Chief Engineer: Jim Phinney; Acct. Exec.: Bill Atterberry.
Label(s): (Owned) Ozark Opry, K.R.C., Kajac, Vision, Red Rock, Ven-Jence.

P

PARC Records, Inc./CBS, Box 7877, College Park Station, Orlando, FL, 32854, (305) 299-0077, Pres.: Patrick J. Armstrong; Studio Mgr./Vice Pres.: Andy De Ganahl.

P.A.U.S.A. Records, Box 10069, Glendale, CA, 91209, (818) 244-7276, Gen. Mgr.: Bill Stilfield. (CD-Manufacturer/Distributor)
Label(s): (Owned) Pausa.

P.I.R.A.T.E. Records, Box 2712, Beverley Hills, CA, 90213, (213) 939-8097, Pres.: Tony Haynes; Vice Pres.: Wendell Colson.

PJS Records, See Sea Breeze Record Co.

P. M. Records, Inc., 20 Martha St., Woodcliff Lake, NJ, 07675, (201) 391-2486, Pres.: Gene A. Perla.
Label(s): (Owned) P. M., Plug.
US Reps.: North Country (Redwood, NY); Houbor (Liberty, NY).

PPX Ent's., Inc., 301 West 54th St., New York, NY, 10019, (212) 247-8010, Cable: Chalprises New York, Telex: 236287, Pres.: Ed Chalpin.
Label(s): Disc Trophy, PPX.

P. R. I. Records, 6430 Sunset Blvd., Suite 321, Hollywood, CA, 90028, (213) 467-0151, Pres./A & R: Bryan Turner; Vice Pres./Sales: Mark Cerami; Vice Pres./Finance: Steve Drath; Coordinator: Aleen Smith. (Also See Priority 1 Records, Inc.)
Label(s): (Owned) P. R. I.

PSI (PolyGram Special Imports), 810 7th Ave., New York, NY, 10019, (212) 333-8000, Contact: Dan Broatman.

PVC, See JEM Records Group of Co., Passport Records, Inc.

Pablo, See Fantasy, Inc.

Pablo Live Records, See Pablo Records, Inc.; Fantasy, Inc.

Pablo Records, Inc., 451 N. Canon Dr., Beverly Hills, CA, 90201, (213) 274-9831, Cable: JAZPHIL, Pres.: Norman

Granz; Admin. Vice Pres.: Pamela Campbell.
Label(s): (Owned) Pablo, Pablo Live, Pablo Today.

Pablo Today, See Pablo Records, Inc.; Fantasy, Inc.

Pacemaker, See Music Ent's., Inc.

Pacific Challenger Records, Inc., 2940 E. Miraloma Ave., Anaheim, CA, 92806, (714) 992-6820, (714) 992-6827.
Label(s): Moonridge, Pacific Challenger.

Pacific Records, c/o Warner Bros. Music, 9000 Sunset Blvd., Penthouse, Los Angeles, CA, 90069, (213) 273-3323, Chrmn.: Chuck Hays.

Painted Smiles Records, 74-09 37th Ave., Suite 420, Jackson Heights, NY, 11372, (718) 898-6964, Pres.: Ben Bagley.
Label(s): (Owned) Painted Smiles.

Pair Records, Inc., 87 Essex St., Hackensack, NJ, 07601, (201) 489-7991, (212) 695-6111, Telex: 133404 NY RECORD PAS, Fax: (201) 489-4689, Gen. Mgr.: Sam Goff; Nat'l Dir. Sales & Mktg.: Ted Wolff. (CD-Manufacturer/Distributor)
Label(s): (Licensed) CBS Special Products, RCA Special Products, Artista Special Products, Capitol Special Markets, Warner Bros. Special Products, Polygram Special Products, MCA Special Products.

Palace Records, Inc., 2464 El Camino Real, Santa Clara, CA, 95051, (408) 980-7257, Pres.: Michael Lindsay; Vice Pres.: Ted Gerdes; Mktg. Dir.: Lance Gasich; A & R: Steve Sykes; Sales: Jennifer Webster. (CD-Manufacturer)

Palm Records, See Granite Music Corp.

Palmico Sound, See Sugar Hill Records.

Palo Alto/TBA Records, 11026 Ventura Blvd., Suite #2, Studio City, CA, 91604, (213) 877-5106, Pres.: Don Mupo; VP/Dir. Promo. & Mktg.: Don Graham; VP/Dir. Bus. Affairs: Jennifer Bensi. (CD-Manufacturer)
Label(s): (Owned) Palo Alto, TBA.
US Reps.: Malverne Dist. (Long Island, NY); California Record Dist. (Glendale, CA); Big State (Dallas, TX); Gemini (Norcross, VA); Action Music Sales (Cleveland, OH); Navarre Corp. (Crystal, MN); Universal Dist. (Philadelphia, PA).

Palomar Records, Box 1233, Santa Monica, CA, 90406, Pres.: Bobby Manrique; A & R/Promo: Kris Manrique.

Pan American Records, Inc., 3751 West 26th St., Chicago, IL, 60623, (312) 521-1100, Pres.: Gustavo Silva; Sec.: Isabel C. Silva; Treasurer: J. Manuel Calvo.
Label(s): (Owned) Pan American.

Pandisc Records, 13116 NW 7th Ave., Miami, FL, 33168, (305) 687-3761, Telex: 293765 PANDI UR, Pres.: Bo Crane. (CD-Manufacturer/Distributor)
Label(s): (Owned) Pandisc, Ooops! (Blowfly).

Pandora/Synthe Records, Box 2281, Westover, WV, 26505, (304) 292-6447, Pres.: Gil Trythall.
Label(s): (Owned) Pandora/Synthe.

Panhandle, See Lamor Record Co., Inc.

Pantego, See Upstart Records.

Pantheon Music Int'l, Inc., 211 East 43rd St., New York, NY, 10017, (212) 867-9883, Pres.: George De Medelssohn. (CD-Manufacturer/Distributor)
Label(s): (Owned) Legends, Pantheon, Price-Less, (Licensed) Murray Hill.

Pantheon Recording Studio, 6329 N. Invergordon Rd., Paradise Valley, AZ, 85253, (602) 948-5883, Pres.: Dennis Alexander; Gen. Mgr.: Gina Roda.

Pantheion Records, See Pantheon Music Int'l, Inc.

Panton, See Apon Record Co., Inc.

Papa Lou, See Vetco Records.

Paper Crane, See Redwood Records.

Par T, See Master-Trak Ent's.

Parade, See Peter Pan Inds.

Paradox, See Passport Records, Inc.

Paragon Artists, Inc.

101 West 79th St. 17B, New York, NY, 10024, (212) 724-0210, Pres.: Walter Skallerup.
Label(s): (Owned) Public.

Paris Int'l Records & Filmworks, Inc., 2451 Brickell Ave., Suite 9-M, Miami, FL, 33129, (305) 858-8720, Pres.: Ray Martinez; Gen. Mgr.: Jackie Duranza.

Paris Records, Box 2250, Canoga Park, CA, 91307, (818) 883-8224, Pres.: Jeffrey Gordon; Office Mgr.: Irene Dayton.
Label(s): Energy.
US Reps.: California, Sunshine, Songs for Today.

Park J. Tunes, See Newstar Int'l Corp.

Parquette, See The Frank Evans Record Group.

Parr-X Corp., 8809-11 Rising Sun Ave., Philadelphia, PA, 19115, (215) 763-2825, Pres.: MaryAnn Lacio; Sec./Treas.: Mary Virtue; Mgr./Vice Pres.: Linda Vitacolonna. (CD-Manufacturer)
Label(s): (Owned) Everything, Fayette, Pray Virtue, Rising Star, Virtue.

The Pasha Music Organisation, Inc., 5615 Melrose Ave., Los Angeles, CA, 90038, (213) 466-3507, Telex: 910-321-4537, Pres.: Spencer D. Proffer; Gen. Mgr.: Carol N. Peters; Asst. to Pres.: Karen Chamberlain; Chief Engineer: Hanspeter Huber. (CD-Manufacturer/Distributor)
Label(s): (Owned) Pasha/CBS.
US Reps.: CBS Records (New York, NY).

Passé Records, Inc., 161 West 54th St., New York, NY, 10019, (212) 581-5398, Pres.: Julie Rifkin; Vice Pres./Sec./Treas.: Ray Rifkin.

Passport, See JEM Records Group of Co.

Passport Jazz, See JEM Records Group of Co.; Passport Records, Inc.

Passport Records, Inc., 3619E Kennedy Rd., So. Plainfield, NJ, 07080, (201) 753-6100, Telex: 275297, Fax: (201) 753-9664, Pres.: Marty Switt; Vice Pres. Mktg.: Jim Snowden; Dir. of Operations: George Naufal; Dir. of Natural Media: Howard Waelfing.
Label(s): (Owned) Passport, PVC, Passport Jazz, The Audion Recording Co., Paradox, (Licensed) Editions EG.

Pat Midnight Pub., 255 West 23rd St., New York, NY, 10011, (212) 675-2768.

Pastels, See Eagle Records, Inc.

Pathways of Sound, Inc., 6 Craigie Cir., Cambridge, MA, 02138, (617) 354-6190, Pres.: Joe Berk; Dir. of Mktg.: D. C. Littlefield.
Label(s): (Owned) Pathways of Sound, Credo.

Paws, Ltd., Box 4449, Denver, CO, 80204, (303) 635-3136, Gen. Mgr.: Bear Sawkins; Art Dir.: Warren Conway; A & R Dir.: Peter Quad.
Label(s): (Owned) Bear Tracks.
US Reps.: Paws, Ltd. (United Kingdom).

Paylude, See Comstock Records, Ltd.

Payola, See Prairie Music Ltd.

Peaceable Music, 3465 Encinal Canyon Rd., Malibu, CA, 90265, (213) 457-4405, Pres.: C. Randolph Navert; Mktg. & Art: Kathy Morphesis; Promo: R. Navert; A & R: Larry Grace; Jazz A & R: Cornelius Bumpus.

Pearl, See Delmark Records.

Peer Record Co., 2755 Edmondson Ave., Baltimore, MD, 21223, (301) 669-4410, Pres.: Lawrence A. Brunt, Sr.; Nat'l Dir. of Mktg.: Caroline D. Williams; Nat'l Dir. of Promo.: Yvonne Brunt.
Label(s): (Owned) GosPearl.

Peduncle Ent's., Inc., 5400 Carolina Pl., Springfield, VA, 22151, (703) 941-1521, Pres.: Norm Rowland; Co-Chairmen: Bob Dawson, Bill McElroy; Vice Pres., Admin.: Gloria Dawson; Vice Pres.: Chuck Rohrer; Vice Pres.: Jim Robeson.
Label(s): (Owned) Schizophonic Records.

Peek, See Jim Hall & Gidget Starr Prodn's.

Peer-Southern Organization, 1740 Broadway, New York, NY, 10019, (212) 265-3910, Cable: SOUTHMUSIC, Telex: 424361, Board Chairman: Monique I. Peer; Pres.: Ralph Peer II; Vice Pres.: Mario Conti.
Branch(es): 6777 Hollywood Blvd., Los Angeles, CA, 90028, (213) 469-1667, Mgr.: Ray Kohn; 7 Music Cir. North, Nashville, TN, 37201, (615) 244-6200.
Label(s): (Owned) Discos Monica, Monique Music Library, Spark.

Pegasus Records, Inc., 7517 Greenville Ave., Dallas, TX, 75231, (214) 373-6722, Pres.: William Reardon; Vice Pres.: Al Aikman.
Label(s): (Owned) Pegasus.

Pegasus Records, 1609 Congress Rd., Eastover, SC, 29044, (803) 776-2328, Pres./Owner: Howard A. Knight, Jr.; Promo: Jerry Duncan.
Label(s): (Owned) Boss, WAGO, HKE, Pegasus, (Licensed) Grape.
US Reps.: Action Dist. (Eldersburg, MD); Dixiraks (Nashville, TN).

Pegasus Records, See Howard Knight Ent's.

Penco Records, Inc., 225 River Rd., Penroco, MA, 02745, (617) 995-0595, Pres.: Francisco M. Penha.
Label(s): Coimbra, Alvorada, Clave, Capacabana, Lisboa, Ofeu, Ofir.

Peninsula Artist, See The Frank Evans Record Group.

Pentagram Records, Box 384, Huntsville, NY, 11742, (516) 654-8459, A & R/Pres.: Art Poppe.
Label(s): (Owned) Pentagram.

Pepper Corn, See Fan & Ark Music.

Perfect, See Timeless Entertainment Corp.

Perfect Circle Records, 2001 Kirby Dr., Suite 1001, Houston, TX, 77019, (713) 520-0201, Owner: John Moran.

Perfect Pitch Records, Rt. 8, Box 433A, Statesville, NC, 28677, (704) 872-2360, Contact: Marcus Kearns. (Also See Score Prodn's, Inc.)

Periscope Record Co., 129 Bishop St., Brockton, MA, 02402, (617) 588-6348, Owner/Promo: Edward M. Hurvitz; Sales: Linda Berman; A & R/Prod'n: Ed Michaels.
Label(s): (Owned) Periscope, Shayna, Streke.

Permian Records, Inc., 3122 Sale St., Dallas, TX, 75219, (214) 522-8900, Pres.: Charles A. Robinson; Vice Pres. Mktg./Sales: Ralph Witsell.
Label(s): (Owned) Permian.

Perpetua Records, Box 9591, Marina del Rey, CA, 90295, (213) 204-2854, Telex: 18-2429 MKCULV, Pres.: Ken Kreisell. (CD-Distributor)
Label(s): (Owned) Perpetua u

Persons Records, 20 N. Clerk, Suite 2300, Chicago, IL, 60610, (312) 332-7583, Pres.: Duane Cernoy; Vice Pres.: Curt Eisenburg; Vice Counsel at Law: David Bloom.
Label(s): (Owned) Bell, Chaso.

Personal Choice, See RTV Sales Corp.

Perspective Records, Box 3582, Hollywood, CA, 90028, (818) 763-2028. (CD-Manufacturer/Distributor)

Pet Records, Box 1102, Burbank, CA, 91507, (213) 874-7656, Owner/Pres.: Peter Teuts; Mgr.: Harry Hong. (CD-Manufacturer/Distributor)
Label(s): (Owned) Pet, Eagle, Money Tree.
US Reps.: Tacoma Records.

Peter Pan Ind's., 88 St. Francis St., Newark, NJ, 07105, (201) 344-4215, Pres.: Martin Kasen; Sr. Vice Pres.:

- Donald Kasen; Vice Pres.: Abe Rosenblatt. Label(s): Parade, Peter Pan.
- Petko Music Publishing**, See Vistone.
- Phil-L.A. of Soul**, See Jamie/Guyden Distributing Corp.
- Philadelphia Int'l Records**, 309 S. Broad St., Philadelphia, PA, 19017, (215) 985-0900, Chrmn.: Kenneth Gamble; Chrmn.: Leon A. Huff; Vice Pres Promo/Mktg.: Joseph Medlin. (CD-Distributor)
Label(s): (Owned) Gramble & Huff a/k/a G & H, TSOP, Thunder, Neptune.
- Philco Records, Inc.**, c/o Rounder Records, 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Telex: 921724, Fax: 617-491-1970, A & R: Maria Leighton; Int'l: Bill Nowlin; Promo: Brad Paul; Sales: Ken Irwin. (CD-Manufacturer/Distributor)
US Reps.: Rounder Records (Cambridge, MA).
Int'l Reps.: Making Waves, Topic (London, UK).
- Philips**, See PolyGram Classics.
- Philly Sound Works Entertainment Corp.**, 203 West 6th Ave., Cherry Hill, NJ, 08002, (609) 662-0096, Pres.: Vincent Montana, Jr.; Vice Pres.: Hilda Montana.
- Philo**, See Rounder Records Corp.
- Phoenix Record Prodn.**, See Sea Breeze Record Co.
- Phoenix Records, Inc.**, 116 17th Ave., South, Nashville, TN, 37203, (615) 242-5044, Cable: NICORP, Telex: 516113, Pres./CEO: Reggie M. Churchwell; Vice Pres.: Ben Haynes; Vice Pres.: Mark Churchwell; Pub. Rel. Dir.: James E. Gray. (Also See All Star Talent & Promos., Inc.) (CD-Manufacturer/Distributor)
Label(s): (Licensed) Nashville Int'l, Monarch.
- Phoncord**, See Tracy Sands Music Sales.
- Pierre Verany**, See Harmonia Mundi, USA.
- Pilot**, See Stark Records & Tape Co.
- Pinewood**, See Dellwood Music Co., Inc.
- Pink Dusk**, See Enigma Records.
- Pink Glove Records**, 2966 Diamond St., Suite 141, San Francisco, CA, 94131, (415) 469-8448, Telex: 882674 Pink SF, Pres.: Ramon Noguera; Vice Pres.: Gary Noguera. Label(s): (Owned) Pink Glove.
- Pink Records**, 1342 W. Newport, Chicago, IL, 60657, (312) 472-2325, Pres.: Phillip K. Bimstein; Vice Pres.: Carol Holmberg; Promos. Dir.: Franklin Stark; A & R: Barbara Field; Sales Mgr.: Kimberly Kory. Label(s): (Owned) Pink, Field Recordings.
- Pink Street Records, Inc.**, Box 694, Highland Park, IL, 60035, (312) 831-1028, Fax: (312) 945-4917, Pres.: Vince Albachiaro; Dir. A & R: George Warner; Mkts. Dir.: Charles Altholz. (CD-Manufacturer/Distributor)
US Reps.: Baker & Taylor (Niles, IL).
- Pinup**, See Second Sun Prodn.
- Pioneer Record Co.**, Box 231, 1317 S. Peach, Tyler, TX, 75710, (214) 566-4771, Mgr.: Curtis Kirk. (Also See Sivatt Music Co., Inc.)
- Piper Disc, Inc.**, 29 Borage Pl., Forest Hills, NY, 11375, (212) 396-9231, Pres.: Mario A. Varoli; Sec./Treas.: Beverly Brown-Varoli; Producer: Victor B. Varoli. Label(s): (Owned) Piper Disc.
- Pitch**, See Gusman Co.
- Pitch-A-Tent**, See Rough Trade, Inc.
- Plaid**, See Boddie Record Mfg. & Recording.
- Plain Truth Records Corp.**, Box 0290, Baldwin, NY, 11510, (516) 593-7343, Pres.: Steve Sola; Vice Pres.: Christine Cropanese; Mktg.: Ella Ferri; Promo: Crispy Fried; A & R Dir.: Fabio Valentino.
- Plan 9**, See Caroline Records, Inc.
- Planet Records**, 5505 Melrose Ave., Los Angeles, CA, 90038, (213) 464-4757, Pres.: Richard Perry; Prof. Mgr.: Brad Rosenberg.
- Plantation**, See Shelby Singleton Ents., Inc.; Sun Entertainment Corp.
- Plastic Records**, 24548 Pierce, Southfield, MI, 48075, (313) 557-1491, Pres.: Bruce Lorfel; Vice Pres.: Pamela Bates.
- Plateau Records, Inc.**, 1650 Broadway, Suite 1003, New York, NY, 10019, (212) 541-7640, Telex: 238790 NYK UR, Fax: (212) 315-0286, Pres.: Eddie O'Loughlin; Vice Pres./Gen. Mgr.: Jenniene Leclercq. (CD-Distributor)
Label(s): (Owned) Next Plateau, Let's Go, (Licensed) Golden Boy.
US Reps.: Aquarius Dist. (E. Hartford, CT); C.R.D. (Glendale, CA); City Hall (San Rafael, CA); Frankie's Music (Shreveport, LA); Jem Records (Grand Prairie, TX); JFL Dist. (Miami, FL); Landmark (Long Island, NY).
- Play Along**, See Musicor Records.
- Playback Records**, Box 630755, Miami, FL, 33163, (305) 653-5511, Pres. & A & R: Jack Gale; Gen. Mgr.: Lovey Gale. (Also See Gallery II Records, Inc.) (CD-Manufacturer/Distributor)
Label(s): (Owned) Gallery II, Jaco, Playback.
Int'l Reps.: Divucsa (Spain).
- Playground Records**, Box 133, Ojai, CA, 93023, Pres.: Jim Pewter.
- Pleason Records**, 1727 Roanoke Ave., Sacramento, CA, 95838, (916) 925-4886, Owner: Jerry Parker. Label(s): (Owned) Pleason.
- Plug**, See P.M. Records, Inc.
- Pocket Songs**, See M M O Music Group, Inc.
- Poison Ring Records**, See TNA Records, Inc., div. of Perception, Inc.
- Police Records**, See Electric Records.
- Polish Record Center of America**, 3069 Milwaukee Ave., Chicago, IL, 60618, (312) 539-9898, Owner: Jan Wo-
- jewodka; Mgr.: Joseph Zielinski; Sales: Alex Switaj. Label(s): (Owned) Melodia, (Licensed) Muza, Pronit, Veriton.
- Polka Tone**, See Jay Jay.
- Polka Towne (Polka Music Corp.)**, 211 Post Ave., Westbury, NY, 11590, (516) 334-6228, Pres./Producer: Theresa Zapolska. (CD-Manufacturer)
Label(s): (Owned) Polka Towne.
- Polydor**, See PolyGram Records, Inc.
- PolyGram Classics, Inc.**, (Div. of PolyGram Records, Inc.), 810 7th Ave., New York, NY, 10019, (212) 333-8100, Telex: 661036, Fax: (212) 333-8402, Pres.: Guenter Hensler; Vice Pres. (DG): Allison Ames; Vice Pres. (London): Richard Rollefson; Vice Pres. (Philips): Nancy Zannini; ECM, Dir. of US Operations: Lee Townsend; Vice Pres. (PolyGram Jazz): Richard Seidel; Vice Pres. Mktg. & Sales: David Weyner; Dir. Finance & Adm.: Lawrence Offsey. (CD-Manufacturer/Distributor)
Label(s): (Owned) Archiv Produktion, Argo, DG (Deutsche Grammophone), Emarcy, L'Oiseau Lyre, London, MPS, Mercury, Philips, Polydor, Verve, (Licensed) Black Saint/Soul Note, ECM, Gramavision, Watt.
- PolyGram Records, Inc.**, 810 7th Ave., New York, NY, 10019, (212) 333-8000, (800) 223-7781, (800) 223-7812, Telex: 620985, Fax: (212) 333-8268, Pres. & CEO: M. Richard Asher; Exec. Vice Pres. Mktg. & Sales: Bob Jamieson; Exec. Vice Pres. Admin.: Mel Iberman; Sr. Vice Pres. & Chief Fi: Richard Morris; Sr. Vice Pres., Opns.: William Fox. Sr. Vice Pres., Promo: John Betancourt; Vice Pres., Pop, Promo: David Leach; Vice Pres. Urban Contemporary, Promo: Wayman Jones; Vice Pres., Album Promo: John Brodey; Director Urban, Promo: Wilson Lindsay; Dir. Rock Radio, Promo. East Coast: Drew Murray; Dir. Nat'l Secondary/Adult Contemporary, Promo: Kerry Wood; Nat'l Dir. Alternative, Promo/Charts: Randy Roberts; Sr. Vice Pres., A & R: Dick Wingate; Vice Pres., A & R: Jim Lewis; Vice Pres., A & R: Peter Lubin; Vice Pres., A & R: Derek Shulman; Dir. Urban Contemporary, A & R: Tony Prendatt; Sr. Vice Pres., Mktg.: Harry Anger; Dir. Product Dev., Mktg.: Cliff O'Sullivan; Vice Pres. Nat'l Sales & Branch Dist.: Jim Urle; Vice Pres. Nat'l Sales Accounts: Jeff Brody; Vice Pres. Video & Associated Labels, Sales: Joe Parker; Dir. Sales Dev.: K. P. Mattson; Vice Pres.: Communications: Pam Haslam; Nat'l Dir. Communications, Pop/Rock, Publicity: Nancy Sullivan; Nat'l Dir. Communications, Urban, Publicity: Beverly Paige; Dir. Communications, Country, Publicity: Martha Moore; Sr. Vice Pres., PolyGram Music/Video: Len Eppard; Vice Pres. Special Markets: Harry Palmer; Dir. Special Markets: Bill Levenson; Sr. Vice Pres. Business Affairs: Ted Green; Dir. Business Affairs: Holly Browde; Sr. Vice Pres. Corporate Affairs/Gen. Counsel, Legal: Ken Kaufman; Vice Pres., Legal: Lisa Rothblum. (CD-Manufacturer/Distributor)
Branch(es): 3800 Alameda Ave., Suite 1500, Burbank, CA, 91505, (818) 955-5200, Fax: (818) 848-7530, Sr. Vice Pres./Gen. Mgr., West Coast Opns.: Jeff Sydney; Sr. Vice Pres./Gen. Mgr., Wing Records: Ed Eckstine; Vice Pres., Mktg./Promo, Wing Records: Michael Johnson; Vice Pres. A & R, West Coast: Bob Skoro; Dir. A & R, Wing Records: Heather Irving; Dir. Communications, West Coast: Sue Sawyer; Dir., Rock Radio Promo, West Coast: Calvin Lew. 10 Music Cir. South, Nashville, TN, 37203, (615) 244-3776, Fax: (615) 255-1519, Sr. Vice Pres. Nashville Opns.: Steve Popovich; Dir. Country Mktg.: Joe Polidor; Dir. Country Promo: Frank Laffel. Label(s): (Owned) Casablanca, London, Mercury, Polydor, Smash, Wing, (Licensed) ABKCO, Atlanta Artists, Compleat, Cyress, Gold Castle, Gramavision, Red, Squawk, Tin Pan Apple.
- PolyGram Special Products**, See The Special Music Co., Inc.; Pair Records, Inc.
- Pop Francals USA**, 771 Easton Rd., Warrington, PA, 18976, (915) 343-6808, Contact: Michele Marie. Label(s): (Owned) Michele-Marie, Mimai Music.
- Pop Record Research**, 17 Piping Rock Dr., Ossining, NY, 10562, (914) 762-8499, Dir.: Gary Theroux. Label(s): (Owned) GTP, Surf City, (Licensed) Bob.
- Posseldon**, See Crystal Records, Inc.
- Posh Boy Records**, Box 38861, Los Angeles, CA, 90038, (213) 933-9323, Telex: 650 272 0188 MCI, Pres.: Robbie Fields. (Also See Cameleon Music Group) (CD-Manufacturer/Distributor)
Label(s): (Owned) The Vodka Label, Travel Agency, Posh Boy.
US Reps.: Sounds Good (Hawthorne, CA).
- Post Modernist Records**, Box 62, Nutley, NJ, 07110, (201) 235-0942, Pres.: Robert A. Erdmann; Vice Pres./Talent: Jon Goldman; Vice Pres./Mktg.: Peter Wright. Label(s): (Owned) Algeny, Post Modernist.
- Power Discs Records**, See The Bensen Co.
- Power Pak**, See Gusto Records, Inc.
- Power Up**, See Nise Prodn., Inc., Entertainment Div.
- Prairie Dust Records**, Box 40364, Nashville, TN, 37204, (615) 297-8076, Pres./A & R: Larry Morton; Vice Pres./Nat'l Promo: Ann Morton. Label(s): (Owned) Rough Rider.
- Prairie Music Ltd.**, 106 Navajo, Council Bluffs, IA, 51501, (712) 366-1136, Pres.: Robert Everhart. Label(s): (Owned) Prairie Music, Payola.
- Praise, c/o Jacobson & Coffin**, 150 5th Ave., New York, NY, 10011, (212) 691-5630, Cable: Telexcom J LAW, Telex:
- 226000 J LAW, Fax: (212) 619-4079, Pres.: Paul Ferrar; Gen. Mgr.: Marc Moel; Counsel: Jeffrey Jacobson. Label(s): (Owned) Praise.
- Praise**, See Beale Street Records, Inc.
- Pray Virtue**, See Parr-X Corp.
- Preamble**, See Fifth Continent Music Corp.
- Precellent Record Corp.**, 377 New Jersey Ave., Brooklyn, NY, 11207, (718) 284-2784. Label(s): (Owned) Precellent.
- Precision Records Corp.**, Box 322, Ingomar, PA, 15127, (412) 364-5095, Pres.: Charles Surman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Precision.
- Prescription Co.**, 70 Murray Ave., Port Washington, NY, 11050, (516) 767-1929, Owner/Pres.: David F. Gasman; Vice Pres., A & R: Kirk Nordstrom; Tour Coordinator, Vice Pres. Dist.: Bill Fearn; Sec.: Debbie Fearn.
- President Music Corp.**, 705 Middleneck Rd., Great Neck, NY, 11023, (516) 466-8230, Contact: J. E. Zerga.
- Prespective Records**, Box 3582, Hollywood, CA, 90028, (818) 763-2028, Pres.: Richard Doyle; Gen. Mgr.: Bob Davis.
- Prestige**, See Fantasy, Inc.
- Pretty Girl**, See S. W. & A. Assoc., Inc.
- Pretty One**, See S. W. & A. Assoc., Inc.
- Pretty Pearl Records**, 1775 Broadway, 7th Floor, New York, NY, 10019, (212) 245-3440, Contact: Marita Greene.
- Price-Less**, See Pantheon Music Int'l, Inc.
- Price-Less Premium**, See Pantheon Music Int'l, Inc.
- Prime Cuts Records**, Box 1387, Lyndonville, VT, 05851, (802) 626-3317, Pres./A & R: Bruce James; Vice Pres.: Aaren James; Mktg. Dir.: E. W. Malhot.
- Prime Time Records**, Box 170AA, Routel, Ferum, VA, 24088, (703) 483-1538, Pres./Gen. Mgr.: W. Rod Shively; Sales Mgr.: Judy Shively. (Also See Outlet Records)
- Prince**, See Axbar Records.
- Princo/SF Publications**, 1135 Francisco St., San Francisco, CA, 94109, (415) 775-9627, Owner-Publisher: Ken Malucelli. Label(s): (Owned) Christmas.
- Princess Prodn. Ltd.**, Box 11087, Burbank, CA, 91510, (818) 842-7197, Chairman: Samuel Z. Goldberg; Pres.: J. James Jarrett; Financial Officer: Evan L. Wride; Dir./A & R: Emiko Nikki Ray; Admin. Dir.: Denise M. Gauthier. Label(s): (Owned) Bouvier, Credence.
- Priority 1 Records, Inc.**, 6430 Sunset Blvd., Suite 321, Hollywood, CA, 90028, (213) 467-0151, Pres.: Bryan Turner; Vice Pres.: Mark Cerami. (CD-Manufacturer/Distributor)
Label(s): (Owned) Frontpage, PRI.
- Prism Records, Inc.**, 1966 Broadway, #47, New York, NY, 10023, (212) 799-7300, Pres.: Len Fichtelberg; Exec. Vice Pres.: Dee Joseph.
- Private Music**, 220 East 23rd St., 10th Floor, New York, NY, (212) 684-2533.
- Pro Artz**, See Intersound, Inc.
- Pro Jazz**, See Intersound, Inc.
- Process**, See Country Star Int'l.
- Profile Records, Inc.**, 740 Broadway, New York, NY, 10003, (212) 529-2600, Cable: PROFILE NY, Telex: 3766654 (Profile NY), E-Mail: 420-8216, Pres.: Cory Robbins; Vice Pres.: Steve Plotnick; A & R Dir.: Gary Pini. (CD-Manufacturer/Distributor)
Label(s): (Owned) Profile, Rock Hotel, (Licensed) Sea Bright, Shatter, Zakia, GWR, Emergency.
- Progress**, See F & L Records.
- Project 3 Records**, 200 West 57th St., New York, NY, 10019, (212) 247-4422, Fax: (212) 262-3105, Pres.: Herbert A. Linsky. (CD-Manufacturer/Distributor)
Label(s): (Owned) Project 3.
- Pronit**, See Polish Record Center of America.
- Protone Records**, 970 Bel Air Rd., Los Angeles, CA, 90077, (213) 472-5344, Dir.: Jane Courtland Welton; Assoc. Dir.: Laila Padorr. Label(s): (Owned) Protone.
- Public Records**, 101 West 79th St., 17B, New York, NY, 10029, Telex: 425170 HONVY, Pres.: Walter Skallerup; Vice Pres. Promo: Kelly Irwin; (Also See Paragon Artist, Inc. (CD-Manufacturer))
Puddle, See Ze Records.
- Pumpko Inds. Ltd.**, Box 5265, North Hollywood, CA, 91616, (818) PUM-PKIN, Corp. Exec.: Frank Zappa, Gail Zappa; Prod./Barking Pumpkin: Kathryn Thayne; Sales/Barking Pumpkin: Mariel Sloatman. (CD-Manufacturer/Distributor)
Label(s): (Owned) Barking Pumpkin Records.
US Reps.: Angel; Barfko-Swili; Capitol; EMI.
- Pure Country**, See S. W. & A. Assoc., Inc.
- Pure Gold**, See RCA-Ariola Int'l.
- Purple Gwano**, See Newstar Int'l Corp.
- Pyramid Records**, Box 140316, Nashville, TN, 37214, (615) 889-6675, Owner: Jimmy Kish.
- Pyramid Records**, 26177 Kinyon Dr., Taylor, MI, 48180, (313) 292-5281, Pres.: Peggy LaSorda.
- Pyramid Records**, 1756 Broadway, Suite 22A, New York, NY, 10019, (212) 219-8652, Pres.: Philippe P. Saisse; Gen. Mgr.: Philip Roberge.

Q

Q.E.D. Press of Ann Arbor, Inc., 1012 Hill St., Studio 6, Ann Arbor, MI, 48104, (313) 994-0371, Pres.: Mike Gallatin; Treas.: Mary Lee; Sec.: Dan Fox. Label(s): (Owned) FMI.

Q L Digital Records, 314 Romano Ave., Coral Gables, FL, 33134, (305) 446-2477, Telex: (910) 380-504-QLRECORDSFL, Pres.: Robert Burr; Exec. Dir.: Robin Burr.

Qmark Records, div. of Qmark Music Corp., 150 West 55th St., New York, NY, 10019, (212) 957-6183, Pres.: Lewis Quintin; Vice Pres. Talent A & R: Mark Barkan; Mgr. Mktg. & Promo.: Ethan Gersh. (CD-Manufacturer/Distributor)

Quadrasonic Records, See Twister Records.

Quadrasonic Talent, Inc., 9430 Live Oak Pl., Fort Lauderdale, FL, 33324, (305) 472-7757, Pres.: Jack P. Bluestein; Sec.: E. Kanter; Vice Pres.: Andre Kerek. Label(s): (Owned) Twister, Quadrasonic.

Quarantine Records, See Multi-Sound Records.

Quark Records, Inc.

210 East 58th St., Box 50, New York, NY, 10022, (212) 355-6013, Pres.: Curtis Urbina; Exec. Vice Pres.: Mara Freedman; A & R Dir.: Kevin Hedge. Label(s): (Owned) Quark.

Quartermoon, See The Morgan Music Group.

Quicksilver/Increase Records, 6914 Canby Ave., #10, Reseda, CA, 91335, (818) 342-2880, Pres.: Howard L. Silver; Mktg. Dir. Video: Len Champman; Mktg. Dir. Gospel: David Greenman. Label(s): (Owned) Increase (Records), Increase (Video), Quicksilver, Quicksilver/Morada Gospel, Silver Mine Video. (CD-Manufacturer)

Quickway Records, See Paul Gerry Ents.; Revonah Records.

Quintessence, See Intersound, Inc.

Quinto Prods./Records, Box 2388, Toluca Lake, CA, 91602, (818) 985-8284, Owner/A & R/Sales/Promos.: Quint Benedetti; G.P.M., Publishing: Armen Del Core. Label(s): (Owned) Quinto Prods./Records, Houst of Quinto.

Qwest Records, 3300 Warner Blvd., Burbank, CA, 91510, (818) 953-3472, Owner: Quincy Jones; Pres.: Harold Childs; Business Affairs: Don Wilson.

Qwil, See K-Tel Int'l (USA), Inc.

R

RA-JO Int'l, Box 214, Co-op City Station, Bronx, NY, 10475, (212) 379-2593, Pres.: Stanley Ace Adams; Vice Pres.: Adam Puertas; A & R: Joe Adams; A & R: Surfina Adams.

RAS Records, Box 42517, Washington, DC, 20015, (301) 564-1295, Telex: 908180, Chrmn.: Doctor Dread; Pres.: Gary Himelfarb; Vice Pres.: Steve Cornwell. Label(s): (Owned) Real Authentic Sounds.

R B I, See Moss Music Group, Inc.

RCA Records, 1133 Avenue of the Americas, New York, NY, 10036, (212) 930-4000, Pres.: Bob Buziak; Exec. Vice Pres.: Rick Robbins. Pres. BMG Classics: Michael Emmeron; RCA/A&M/Arista Distribution Pres.: Pete Jones; Pres. BMG Music Int'l.: Raju Puthukarai; Pres. Arista: Clive Davis. Branch(es): 6363 Sunset Blvd., Hollywood, CA, 90028, (213) 468-4000; 30 Music Sq. West, Nashville, TN, 37303, (615) 664-1200, Pres./Gen. Mgr.: Joe Galante.

RCA Camden, See The Special Music Co., Inc.

RCA Special Products, See Pair Records, Inc.

RCA Victor, See RCA Records.

RCI Records, Inc.

Box 126, Emsford, NY, 10523, (914) 592-7983, E-Mail: 73557:2440, Chief Exec. Officer: Ray Roberts. (CD-Manufacturer/Distributor) Label(s): (Owned) Award, Thomas, 21st Century, RCI, (Licensed) G.J.P. Int'l Reps.: RCI Belgium Ltd. (Belgium).

RCM Records, Inc., 810 Cardinal Ln., Box 293, Hartland, WI, 53029, (414) 367-3021, Pres.: Donald F. Radtke. Label(s): (Owned) RCM Records, Inc.

RCS, 5220 Essen Ln., Baton Rouge, LA, 70809, (504) 766-3233, Telex: TWX5109933493, Pres.: Cyril E. Vetter; Vice Pres.: Courtney Testbrook. Label(s): (Owned) RCS.

RFA Records (Radio Free America), 8508 Rio Grande Blvd., NW, Albuquerque, NM, 87114, (505) 897-0770, Pres.: Kenneth Pushkin; Vice Pres. of Mktg.: Jim Vocek; Comptroller: Kit Walker; Prod.: Marilyn Pittman; Office Mgr.: Mary Mastin.

RIV, See House of Falcon, Inc.

RLF, See Orange Records, Ltd.

R-M, 920 McArthur Blvd., Warner Robins, GA, 31093, (912) 923-6533, Owner & Mgr.: Ray H. Meltonelton. Label(s): (Owned) R-M.

RMS Records, See RMS Triad Prods.

RMS Triad Prods., 6267 Potomac Cir., West Bloomfield, MI, 48322, (313) 661-5167, Owner: Bob Szajner; Mgr.: Laura Holiday. US Reps.: Harmony House (Troy, MI).

ROIR, See Reachout Int'l Records, Inc.

R P Communication Corp., Box 1862, Hollywood, CA, 90028, (818) 896-5346, Contact: James W. Smith.

RP Communication Corp., Box 1862, Hollywood, CA, 90028, (818) 896-5346, Contact: James W. Smith. Label(s): (Owned) Apostile, Rosiland.

RSO Records, Inc., 1775 Broadway, New York, NY, 10019, (212) 975-0700, Dir. A & R: James Dayley; Chrmn.: Robert Stigwood. (CD-Manufacturer/Distributor)

R T P Int'l, 180 Pond St., Box 311, Cohasset, MA, 02025, (617) 383-9494, Pres.: Rik Tinory; Vice Pres.: Richard F. Tinory, Jr.; Artist Relations: Claire Babcock; Promo.: Laurel Tinory; Make-up TV: Claire L. Tinory. (Also See Rik Tinory Prods.) Label(s): (Owned) Sequel Records, Old Boston Records, R T P Int'l.

RTV Sales Corp., 4375 Southwest 60th Ave., Ft. Lauderdale, FL, 33314, (305) 581-9050, Telex: (510) 955-4154, Pres.: Robert W. Schachner, Sales Mgr.: Ingrid Sacke. Branch(es): 1937 N. Wilcox, Hollywood, CA, 90068, (213) 874-5059. Label(s): Dyno, Gateway, Personal Choice, Who's Who in Jazz.

R W Records, 5930 Penfield Ave., Woodland Hills, CA, 91367, (818) 992-6266, Pres.: Roger Wagner; Exec. Dir.: Dick Wagner.

R & R Records, Inc./Ren Rome, 663 5th Ave., New York, NY, 10175, (212) 757-3638, Pres.: Rena L. Feeney; Vice Pres.: William A. Feeney; Treas.: William F. Feeney; Sec.: Maureen Feeney. (Also See Factory Beat Records, Inc.) Label(s): R & R RenRom, Factory Beat Records.

R & R Prods. & Record Co., Inc., 19634 W. Seven Mile Rd., Detroit, MI, 48219, (313) 533-7880, Pres., Sales & Mktg.: Kathy A. Hills; A & R Dir.: John Glover; Chrmn.: Robert Hills; Office Mgr.: Shermeta Hill. Label(s): (Owned) R & R Records, Inc.

Raccoon Records, Inc., 612 N. Sepulveda Blvd., Los Angeles, CA, 90049, (213) 209-3783, Managing Dir.: Jacques H. Vogelaar; Dir. of A & R: Michael F. Din. (Also See Dick Loftin Music)

Rachel Records, See Waylo Records, Inc.

Radiant, See Visions Communication Corp./American Tape Corp.

Radio Archives, See Kiner Ents.

Radio Doctors & Records Ltd., 240 W. Wells St., Milwaukee, WI, 53203, (414) 276-6422, Pres./Owner/A & R: Stuart L. Glassman. Label(s): (Owned) MOR.

Radiola, Box C, Sandy Hook, CT, 06482, (203) 426-2574, (800) 243-0987, Pres.: Jon Sonnebon. Label(s): (Owned) Radiola, Sandy Hook.

Rag Baby Records, Box 3316, San Francisco, CA, 94119, (415) 486-2052, Telex: 171312, Dirs.: Bill Belmont, Joe McDonald.

Ragtime, See Grassroots Projects Unlimited; Jansco Records.

Rainfire Records, 15217 Otsego St., Sherman Oaks, CA, 91403, (818) 784-0388, Pres.: Lou Penta.

Raintree Records, See RedBud Records, (Div. of CAE, Inc.).

Rally, See Ralph's Radio Music.

Ralph Records, 109 Minna St., #391, San Francisco, CA, 94105, (415) 543-4085, Telex: 9103809067 Cryptic, Pres.: Thomas J. Timony; Vice Pres.: Sheenah E. Timony; Dir. of Mktg./Sales: David Warden. (CD-Distributor) Label(s): (Owned) Ralph Records, Episode Records. US Reps.: Important Records (New York, NY); Important Records, JEM Records West, Rough Trade, Tower Records Import Product Trip (CA); Twin City Imports (MN). Int'l Reps.: Wave Records (Japan); Rec Rec Genossenschaft (Switzerland); Boudisque (Holland); Shigaku Trading Co. (United Kingdom); Record Peddler (Canada).

Ralph's Raper, Rt. 2, Clarksville, GA, 30523, (404) 754-6249, Owner/Mgr.: Ralph Raper. Label(s): (Owned) Ralph's, Country Time, Gospel Time, Rally, Zip Code.

Ralph's Radio Music, Rt. 2, Hollywood, Clarksville, GA, 30523, (404) 754-6249, Owner/Mgr.: Ralph Raper. Label(s): (Owned) Country Time, Gospel Time, Rally, Zip Code.

Rambler, See Arhoolie Prods., Inc.

Rambo Records, See Emergency Records, Inc.

Ramex Records, Inc., 202 S. Milby St., Houston, TX, 77003, (713) 223-3591, Pres.: Emilio V. Garza. Label(s): (Owned) Ramex.

Ramona Music, Inc., Box 701, Lawrence, KS, 66044, (913) 842-9955, Pres.: Steven J. Wilson; Vice Pres.: Kevin C. Smith; Treas.: Karl R. Hoffman.

Rampant Records, 606 Edmondson Ave., Suite 100, Baltimore, MD, 21228, (301) 744-2233, Partner: Frank J.

Falise; Partner: David A. Sherbow. (Also See Cameleon Music Group) Label(s): (Owned) Rampant Records.

Rampart Records, See Gordo Ents.

Rambo, See Destiny Records.

Randall Records, 29 Elaine Rd., Milford, CT, 06460, (203) 878-7383, Pres.: Gerald R. Randall; Vice Pres.: Howard Randall; A & R: Gerald B. Randall; A & R: Cathy Nani Randall. Label(s): (Owned) Randall Records.

Randan, See Daran Records.

Random Ents., Inc., 825 Madison Ave., New York, NY, 10021, (212) 734-4000, Pres.: S. J. Schiada; Vice Pres./Gen. Mgr.: Alan Hartwell; Promo.: Allison Crupi; Regional Mgr.: Barry Nelson. Branch(es): Sargent St. & New Forest Rd., Northfield, NH, 03278, (603) 288-3232. Label(s): (Owned) Love, Rave, Sylvania, Zenith, Random, Century 21, Solid Brass.

Ranwood Records, Inc., 1299 Ocean Ave., Suite 800, Santa Monica, CA, 90401, (213) 870-4667.

Rap, See Daran Records.

Bill Rase Prods., Inc., 955 Venture Ct., Sacramento, CA, 95825, (916) 929-9181, Pres.: Bill Rase; Vice Pres.: Lori Rase; Sec./Treas.: Shirley Rase. Label(s): (Owned) Esar Records.

Rashid Sales Co., 191 Atlantic Ave., Brooklyn, NY, 11201, (718) 852-3295, Cable: ALRASHID, General Mgr.: Stanley K. Rashid; Retail Mgr.: Raymond Rashid; Art Dir.: Mal Gebara Rashid. (CD-Distributor)

Rat Records, 528 Commonwealth Ave., Boston, MA, 02215, (617) 267-4156, Pres.: James G. Harold; Exec. Asst.: Judith A. Mintz; Staff Prod.: John Kalishes.

Raven Music Co., 4107 Woodland Park Ave., North, Seattle, WA, 98103, (206) 632-0887.

Raven Records, Box 6572, Douthan, AL, 36302, (205) 793-1329, Pres.: Jerry Wise; Vice Pres., A & R: Steve Clayton. Label(s): (Owned) Raven Records, Studio Four.

Rawls Bros. Prods., Inc., 281 West 6th, Mansfield, OH, 44903, (419) 524-2141. Label(s): (Owned) Fun City.

Razor Records, 2648 Magnolia St., Chicago, IL, 60614, (312) 549-3227, Owner: Mark Lafens; Vice Pres.: Mike Landers.

Reach Out Int'l Records, Inc. (ROIR), 611 Broadway, Suite 725, New York, NY, 10012, (212) 477-0563, Telex: 226000 ET LX UR ATW: ROIR, Fax: (212) 619-1545, Pres.: Neil Cooper. Label(s): (Owned) ROIR, Reachout, ROIR UK. Int'l Reps.: ROIR UK (United Kingdom).

Ready To Rock Records, Box 46396, Hollywood, CA, 90046, (213) 656-8845, Pres.: P. J. Birosik; Dir. of Mktg.: Larry Napieralski. Label(s): (Owned) Ready To Rock Records, (Licensed) Azra Records, Crypt Kicker Records.

Real Authentic Sounds, See RAS Records.

Real Records, Inc., 434 Ave. U, Bogalusa, LA, 70427, (504) 732-2942, Jr. Pres./A & R: James R. Bateman; Sec.: R. Ray Orrill; Vice Pres./Treas.: Robert Braghetta. Branch(es): 700 Larkspur Landing Cir., Suite 126, Larkspur, CA, 94339, (415) 481-2942.

Real Time Records, c/o Miller & Kreisel Sound Corp., 10391 Jefferson Blvd., Culver City, CA, 90232, (213) 204-2854, Telex: 18-2429 MKCULV, Pres.: Ken Kreisel; Exec. Vice Pres.: Charles Back; Vice Pres., Sales: Benjamin Weise. (Also See Miller & Kreisel Sound Corp.) (CD-Distributor) Label(s): (Owned) RealTime.

Rebel Records, Box 3057, Roanoke, VA, 24015, (703) 343-5355, Owner: Dave Freeman; Prods./Promo.: Gary B. Reid. (CD-Manufacturer/Distributor)

Rebel Riot Records, Box 2793, Elizabeth, NJ, 07208, (201) 527-9074, Pres.: David Post. Label(s): (Owned) Rebel Riot. US Reps.: Jem Records (South Plainfield, N.J.); Midnight Records (New York, NY); Systematic (San Francisco, CA); Dutch East India (Long Island, NY).

Rebirth, Inc., 81 Chandler, Detroit, MI, 48202, (313) 875-0289, Exec. Dir.: Wendell Harrison; Promo. Dir.: Pamela Wise.

The Record Co., Box 69560, Los Angeles, CA, 90069, (213) 930-3927, Pres.: Steve Angelica. Label(s): (Owned) New Metal Records.

Record Corp., Inc., Box 194, Village Station, New York, NY, 10014, (212) 243-5715, Pres.: G. Halpern. Label(s): (Owned) Music Inn.

Record Guild of America, 144 Milbar Blvd., Farmingdale, NY, 11735, (516) 293-5858, Pres.: David Snichman. Label(s): (Owned) Simon Says, Deutsche Klassische, Deutschmark, Audio Guild, Bomba Roja.

Record Records, 229-D San Vicente Blvd., Santa Monica, CA, 90402, (213) 393-1343, Pres.: Peter Kaya.

Record Time, See Institute for Language Study.

Recorded Treasures, Inc., Box 1278, Studio City, CA, 91604, (818) 763-3173, (818) 766-4693, Pres.: Walter S. Heebner; Vice Pres.: D. H. Wiechman; Pub. Rel.: Lisa Davis; Art Dir.: Mary H. Craig; Sales Mgr.: Tony Heebner. Label(s): (Owned) Welte Legacy of Piano Treasure, Domalito.

Red, See PolyGram Records, Inc.

- Red Beans Records**, 2240 N. Magnolia, Chicago, IL, 60657, (312) 472-4787, Pres.: Peter Crawford; Vice Pres.: Erwin Helfer.
US Reps.: Rounder Dist. (Cambridge, MA); Bayside Dist. (El Cerrito, CA); Master Taken (Whitehall, MI); North Country (Redwood, NY).
Int'l Reps.: Monkey Music (Australia); Festival Records (Canada); Steplechase Records (Denmark).
- Red Clay**, See Sonyatone.
- Red Dot Records**, See A. W. Marullo Prods.
- Red Entertainment, Inc.**, 980 N. Michigan Ave., Chicago, IL, 60611, (312) 337-8190, Pres.: Richard E. Meyer, Mgr. Mktg. Services: David Kuprianak; Nat'l Sales/Promo. Dir.: Chris Stimson; Creative Services/A & R: Kurt Edwards.
Label(s): Red Label Record, Inc.
- Red Horse Prods.**, Box 158304, Nashville, TN, 37215, (615) 670-6129, Pres.: Don Michael Sampson; Mgr./Contact: Jean Cramer.
Label(s): (Owned) Red Horse, Revolver.
US Reps.: Music City Dist. (Nashville, TN); City Hall (San Rafael, CA), House Dist. (Kansas City, MO).
Int'l Reps.: Poon Yokocho Co., Tambourine, (Japan); Mike's Country Music Room (Scotland); Bear Family, Taxim, Pohl Records (West Germany).
- Red Hot**, See Kent Music, Inc.
- Red Kastle Prods.**, Box 163, West Redding, CT, 06896, (203) 438-5366, Pres.: Paul Hotchkiss; Vice Pres.: M. Terry; Sec.: Anita Jove; A & R: Phil Dulberg.
Label(s): Bluebird Country, Tutch, Red Kastle.
- Red Label Record, Inc.**, See Red Entertainment, Inc.
- Red Onion Records**, Box 366, Dayton, OH, 45401, (513) 222-2413, Owner: Gene Mayl.
Label(s): (Owned) Red Onion.
- Red Pajamas Records**, Box 233, Seal Beach, CA, 90740, (213) 385-0882.
- Red Rock**, See Ozark Opry Records.
- Red Seal**, See RCA Records.
- RedBud Records**, (Div. of CAE, Inc.), 611 Empire Mill Rd., Bloomington, IN, 47401, (812) 824-2400, Gen. Mgr.: Rick Heinsohn; Producer: Richard Fish; Producer: Rex Hunt; Mktg. Mgr.: Edward D. Elmo.
Label(s): (Owned) RedBud Records, (Licensed) Sirius Music, Mid-West Coast Records, Raintree Records, Bar-B-Q Records.
US Reps.: Old Fogey Records (Lansing, MI).
- Reeds Records**, Box 62, St. Joseph, MO, 64502, (816) 233-6778, (816) 593-2639, Pres.: W. D. Morgan; Vice Pres.: Jeff Buttle; A & R: John Patterson; Promos.: Linda K. Stine; Mktg.: Roger Write.
- Redwood Records**, 476 W. MacArthur Blvd., Oakland, CA, 94609, (415) 428-9191, Owners: Jo-Lynne Worley, Jeanie Shoemaker, Holly Near; Mktg./Promo.: Melissa Howden; Gen. Mgr.: Elaine Hale.
Label(s): (Owned) Redwood, (Licensed) Nexus, Paper Chase, Discos, Lari Yari, Deep River, 411, Lucy.
- Reen**, See Newstar Int'l Corp.
- Reference Recordings**, Box 77225X, San Francisco, CA, 94107, (415) 355-1892, Telex: 184198 SRVCE, Pres.: J. Tamblin Henderson; Mktg. Dir.: Marcia Martin; Tech. Dir.: Keith O. Johnson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Reference Recordings, A & R Prods.
- Reflection Sound Prods., Inc.**, 1018 Central Ave., Charlotte, NC, 28204, (704) 377-4596, Pres.: Wayne Jerigan; A & R: Don Dixon.
Label(s): (Owned) Avanti, Sugarbush.
- Regional Release**, See Sapphire Int'l, Inc.
- Rego Irish Records & Tapes, Inc.**, 64 New Hyde Park Rd., Garden City, NY, 11530, (516) 328-7800, (800) 854-3746, Pres.: Paddy Noonan; Nat'l Sales Mgr.: Vincent Mitchell.
- Rejoice Records**, See Word, Inc.
- Relapse**, See Metro-America Records.
- Relativity Records, Inc.**, 149-03 R Brew Blvd., Jamaica, NY, 11434, (718) 995-9200, Telex: 668694, Fax: (212) 995-3858, Pres.: Barry Kobrin; Label Mgr.: Steve Sinclair; Vice Pres./Mktg.: Howard Gabriel; Promo.(East): Mike Jones.
- Relaxations**, See Narada Prods.
- Release Records**, Box 234, St. Louis, MO, 63166, (314) 296-9526, Pres./A & R Dir.: Bob J. Bax.
Label(s): (Owned) Bluegrass, Release.
- Release Records, Inc.**, 225 Washington St., Mount Vernon, NY, 10550, (914) 667-8900, (800) 922-8863, Pres.: Daniel J. Ryan; Sales/Artist Promo. Mgr.: Dee Kates.
Label(s): (Licensed) Gibbons.
- Relix Record Prods.**, Box 572, Hackensack, NJ, 07602, (201) 342-6475, Owner: Donn Filati; Owner: Ed Gries.
US Reps.: Rounder Records Dist. (Cambridge, MA), City Hall Records Dist. (San Rafael, CA).
- Relix Records, Inc.**, Box 92, Brooklyn, NY, 11229, (718) 258-0009, Fax: (718) 692-4343, Pres.: Leslie D. Kippel; Vice Pres. Promo.: Toni A. Brown; A & R: Gary Saunders. (CD-Manufacturer/Distributor)
Label(s): (Owned) Relix Records.
US Reps.: Important Records (Jamaica, NY); Performance Records (New Brunswick, NJ); Aquarius Records of New England (East Hartford, CT); City Hall Records (San Rafael, CA); Rounder Records (Cambridge, MA).
Int'l Reps.: Hot Wax (West Germany); Taxim (West Germany); Larsen Dist. (Denmark); Hideaki Matsucka (Japan); Mike's Country Music Room (United Kingdom); Swing 51 (United Kingdom); Fab Records (United Kingdom).
- Ren-Rom**, See Factory Beat Records, Inc.
- Renco**, See Dee-Bee Recording Service.
- Renegade Records**, 1201 16th Ave., South, Nashville, TN, 37212, (615) 320-7270, Owner: Chuck Chellman.
- Reo Tahiti**, See Granite Music Corp.
- Repertoire**, See Sonic Arts Corp.
- Reptile Records**, Box 121213, Nashville, TN, 37212, (615) 331-7400, Pres.: R. Scott Tutt; Dir. Mktg. & Prom.: Jeff Pender.
Label(s): (Owned) Reptile Records.
US Reps.: Music City Record Dist. (Nashville, TN); Select-O-Hits (Memphis, TN).
- Resilient Records**, 220 Concord Dr., Paramus, NJ, 07644, Gen. Mgr.: Ruth Gervat.
- Restless**, See Enigma Entertainment Corp.
- Reuben Records**, 8537 Sunset Blvd., #2, Los Angeles, CA, 90069, (213) 657-8852, Owner: Travis Lehman.
- Reunion Records**, See Word, Inc.
- Revelation Records**, See Hit Records, U.S.A. Entertainment, Inc.; Survivor Records.
- Reverse Records**, 200 Ave. 64, Los Angeles, CA, 90042, (213) 257-9485, Mktg. Dir.: Morris McClellan; A & R: Lewis Ross; Dir. of Sales & Promo.: Elanor Ander. (CD-Manufacturer/Distributor)
US Reps.: Lifedance (Los Angeles, CA), Silo (Waterbury, VT), Music Design (Waterbury, VT); Mill City Music (Minneapolis, MN); Backroads (Corte Madera, CA); Reel to Reel (Sausalito, CA).
- Revonah Records**, Box 217, Ferndale, NY, 12734, (914) 292-5965, Owner & Chief Engineer: Paul Gerry; Studio Mgr.: Patricia Gerry; Office Mgr.: Rose Clifford. (Also See Paul Gerry Ent.)
Label(s): Revonah, Quickway, Tel-E-Vue, Studio 17, Southern Tier.
- Rhino Records, Inc.**, 1201 Olympic Blvd., Santa Monica, CA, 90404, (213) 450-6323, Telex: 4972305, Fax: (213) 450-3055, Pres.: Richard Foos; Managing Dir.: Harold Bronson; Publicity: Tracy Hill; Nat'l Sales Dir.: Bob Cahill; Bus. Affairs: Bob Emmer; Export Mgr.: Garson Foos. (CD-Distributor)
Label(s): (Owned) Rhino, Rampage, (Licensed) Del-Fi, Solid Smoke.
- Rhythms Prods.**, Box 34485, Los Angeles, CA, 90034, (213) 836-4678, Pres.: Ruth S. White; Exec. Producer: David White; Gen. Mgr.: Marjory W. Gandelman (Also See Tom Thumb Music, Div. of Rhythms Prods.)
Label(s): (Owned) Rhythms Prods., Tom Thumb.
- Rialto**, See CA-Song Records.
- Ric Rac Records**, (Div. of Ric Rac, Inc.), Box 712, Nashville, IN, 47448, (812) 837-9569, Pres.: R. L. Hanson; Vice Pres.: J. D. Lawles; Sec./Treas.: M. A. Hanson.
Label(s): (Owned) Ric Rac, Country Bump.
- Rice Records**, Box 121658, Nashville, TN, 37212, (615) 242-2461, Pres.: E. Jimmy Key; Vice Pres.: Jack J. Key.
- Fred Rice Prods., Inc.**, 48-780 Eisenhower Dr., Box 643, La Quinta, CA, 92253, (619) 564-4823, Pres.: Fred Rice.
Label(s): (Owned) Startime Records, Hook, Yo-Yo, Western Americana.
- Richardson Records**, 1938 Baltimore Annapolis Blvd., Annapolis, MD, 21401, (301) 757-3733, Pres.: Charles A. Richardson; Vice Pres.: Mary A. Richardson. (CD-Manufacturer)
Label(s): (Owned) Richardson.
- Richey Records**, Box 12937, Ft. Worth, TX, 76116, (817) 731-7375, Owner: Slim Richey; Sales: Patti Tomlin.
Label(s): (Owned) Flying High, Grass Mountain, Ridge Runner.
- Richtown/Gospel Truth Records, Tapes & Film Works, Inc.**, Box 7552, Richmond, VA, 23231, (804) 226-0424.
Label(s): (Owned) Cardinal, Charity, Richtown, Gospel Truth.
- Rico Records Dist., Inc.**, 889 10th Ave., New York, NY, 10019, (212) 247-6330, Pres.: Ralph Cartagena; Vice Pres.: Helen Cartagena; Sec./Treas.: Lisa Cartagena.
Label(s): (Owned) Combo Records, Rico Records, Neliz Records, Spanoramac Records, Solo Records, Canomar Records.
US Reps.: Combo Records (Santurce, PR).
- Ricochet Records Ltd.**, 226 Springmeadow Drive, Suite N, Holbrook, NY, 11741, (516) 472-1219, Pres.: Andy Marvel; Mktg. Dir.: Alyssa Marvel.
- Ridge Runner**, See Richey Records.
- Right On Records**, 408 West 115th, Suite 2W, New York, NY, 10025, (212) 222-8715, Cable: RIGHTON NEW YORK, Owner: Bill Downs.
Label(s): (Owned) Right On, Big Mike.
- Righteous Records**, Box 6111, San Francisco, CA, 94101, (415) 826-5974, Pres.: Marty Kemple; Chief of Staff: Randy X. Frisch. (Also See Wiljam Records, Inc.)
- Rio Records**, See Goldust Records Co.
- Riot**, See The Stacy-Lee Label.
- Ripsaw Record Co.**, 4545 Connecticut Ave., NW, #805, Washington, DC, 20008, (202) 362-2266, Pres.: Jonathan Strong.
- Rising Stars Records**, 1105 Fairview Dr., Columbia, SC, 29205, (803) 254-1951, Owner: Warren Neck. (Also See Parr-X Corp.)
Label(s): (Owned) Rising Stars Records.
- Rising Sun**, See Narada Prods.; Scene Prods.
- Riske Records**, Box 3381, Teaneck, NJ, 07666, (201) 837-5550.
- Ritesonian Music Prods., Inc.**, 7454 Vista Del Monte, Van Nuys, CA, 91405, (818) 989-5373, Pres.: Benjamin F. Write; A & R: Ben Wright.
Label(s): (Owned) Straight Ahead Records.
- River Song Records**, See The Bensen Co.
- Riverside**, See Fantasy, Inc.
- Rizzoli Records**, 597 5th Ave., New York, NY, 10023, (212) 223-0100, Cable: 424514, Fax: (212) 888-3736, Vice Pres.: John Brancati. (CD-Manufacturer/Distributor)
Label(s): (Owned) Rizzoli.
- Road Records & Tapes**, 252 Mennonite Rd., Collegeville, PA, 19426, (215) 489-4631, Pres.: Jim Femino; Dir., Mktg. & Sales: E. Kate Brockman; Vice Pres.: Jamie Lewis. (CD-Manufacturer/Distributor)
Label(s): (Owned) Road, (Licensed) Shadow Hill.
US Reps.: Universal One Stop (Philadelphia, Pa.).
- Roadshow**, See Coast to Coast Music, Inc.
- Robbins Records**, HC80 Box 5B, Leesville, LA, 71446.
Label(s): (Owned) Robbins, Headliner Stars, Inc.
- Rock-A-Nash-Billy Records**, Box 4740, Nashville, TN, 37216, Pres.: Wade Curtiss; Dir. A & R: D. Daniels; Mgr.: S. D. Neal. (Also See Toronto Records)
Label(s): (Owned) Curtiss, Susan, Denco, Toronto, Canada, Terock.
- Rock Hotel**, See Profile Records, Inc.
- Rock Island Records**, See All Star Talent & Promos., Inc.
- Rock 'N' Roll Records**, See Scotti Brothers Records.
- Rock Smooth Prods.**, 9265 Dorington Pl., Arieta, CA, 91331, (618) 891-1273, Owner: Jonny Sandwich.
- Rocken Music Corp. dba Rocken Rhythm Records**, 1254 Lamar, Memphis, TN, 38104, (901) 725-5387, Pres.: Don Von Maurer; Ent. Consultant: Gary Draffin; Ent. Consultant: Ruben Fairfax.
Label(s): Rocken Rhythmn.
- Rockin' Records**, 1733 Carmona Ave., Los Angeles, CA, 90019, (213) 933-6521, Mgr.: Perry Rocquemore. (CD-Manufacturer/Distributor)
- Rockland Records**, 117 Rockland Rd., Libertyville, IL, 60048, (312) 362-4060, Pres./A & R: Perry Johnson; Promo./A & R: Rick Johnson; Sales: C. Q. Deutscher; Mktg.: Sheryl Tersar.
Label(s): (Owned) Rockland.
- Rockmasters Int'l Network**, 317 Granby St., Norfolk, VA, 23510, (804) 623-5565, Telex: 908248, Dir.: Frank J. Guida; Exec. Vice Pres.: Joseph F. Guida; Gen. Mgr.: R.G. Burns; Nat'l Promo.: Walter Johnson. (CD-Manufacturer/Distributor)
Label(s): (Owned) Legrand, Norfolk Int'l, S.P.Q.R., Soap Opera.
US Reps.: Finbar Int'l (Kent, CT).
- Rodven, Inc.**, 8809 Northwest 23rd St., Miami, FL, 33152, (305) 593-6161, (305) 592-7055, Pres.: Rodolfo Rodriguez; Dir.: Peter Cernik; Nat'l Sales: Coldo; Lazaro Fernandez.
Label(s): (Licensed) Love, Sonordven, WEA Int'l Latin.
- Rogersound Records**, 982 Pinecone Trail, Anderson, SC, 29621, (803) 225-0833, Pres.: George Connor; Vice Pres.: Roger Simmons; Promo./Publicity: Ann Simmons; Mktg./Sales Mgr.: Clayton Simmons.
Label(s): (Owned) Rogersound.
- Rogue Records**, Box 568, Woodland Hills, CA, 91385, (818) 992-4922.
Label(s): (Owned) Rogue. (CD-Manufacturer/Distributor)
US Reps.: New York Music (New York, NY).
- Roll Top Record Co.**, 1798 Maplewood, Northeast, Warren, OH, 44483, (216) 372-2510, Pres./Promo.: Richard M. Obertots; Dir./Mktg.: Larry Warner; A & R: Delmar Schmidt; Sales Dir.: Emilia Kasputes.
Label(s): (Owned) Roll Top.
- Rollins**, See CA-Song Records.
- Roomtone**, See Blue Flame Records.
- Rooster Blues Records**, 102 S. Lamar Blvd., 2nd Floor, Oxford, MS, 38855, Partner/A & R/Prod.: Jim O'Neal; Partner/Creative Services: Amy O'Neal.
Label(s): (Owned) Rooster Blues, (Licensed) Airwax, Ice Cube, Southern Culture.
- Rooster Fish**, See Charade Records.
- Rooster Records**, RFD 2, Box 205, Bethel, VT, 05032, (802) 234-5094, Pres.: William Wright; Vice Pres.: Dana Wright.
Label(s): Rooster Records.
- Roper Records**, Inc., 45-15 21st St., Long Island City, NY, 11101, (718) 786-2401, Pres.: Fran Peri.
Label(s): (Owned) Roper.
- Ropery Records**, 645 Madison Ave., New York, NY, 10022, (212) 836-4437, Telex: 236 139 EXEC VR, Gen. Mgr.: Jane Lowy.
- The Rose Hill Group, Inc.**, 1326 Midland Ave., Syracuse, NY, 13205, (315) 475-2936, A & R: Vincent Taft.
Label(s): Star City.
- Rosebud Record Co.**, Rt. 5, Box 1635, Henderson, TX, 75652, (214) 889-2724, Pres.: Frank C. St. Clair.
- Rosemary Melody Line Records**, 732 Montrose St., Vineland, NJ, 08360, (609) 696-0943, Pres.: Dennis Link; A & R: Greg Giannascio; Mktg.: Jay Wilson.
Label(s): (Owned) Wind Rose.
- Rosewood Records**, Box 24291, Minneapolis, MN, 55424, (612) 929-2620, Pres.: John D. Roth.
- Rosiland**, See RP Communication Corp.
- Rough Diamond**, See Survivor Records.

Rough House, See Rough Luxury Records.
Rough Luxury Records, Box 21052, Midtown Sta., New York, NY, 10129, (212) 378-4367, Pres.: Crispin B. McRae; Vice Pres.: Doris McRae.
 Label(s): Rough House.
Rough Trade, Inc., 326 6th St., San Francisco, CA, 94103, (415) 621-0410, Telex: 6771141 RUFF UW, Fax: (415) 864-6942, A & R/Promo: Steve Connell; Sales: Michael Black. (CD-Distributor)
 Label(s): (Owned) Rough Trade U.S., Sixth Int'l, (Licensed) Factory U.S., Pitch A Tent.
Roulette Records, (Div. of ABZ Music Corp.), 370 7th Ave., New York, NY, 10001, (212) 757-9880, Cable: ROULREC, Telex: 422573, Fax: (212) 397-7101, Pres.: Morris Levy; Vice Pres.: Howard Fisher.
 Int'l Reps.: Vogue Records (France); Carosello CEM-ED (Italy); Nippon Columbia (Japan); Sonida & Video SA (Spain); Sonet Grammofon AB (Sweden).
Roulette Records Corp., 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Fax: (617) 497-1970, Pres.: Marian Leighton; Vice Pres.: Ken Irwin; Int'l: Bill Nowlin. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Rounder, Heartbeat, Varrick, Philo, (Licensed) Daring, Black Top, Daring.
 US Reps.: Action Music Sales; Associated; Bayside; Big State; California Record House; M.S.; Music City; Music Craft; Mill City; Navarre Corp; Old Fogey; Record Depot; Richman Bros.; Rounder; Silo; Tant.
 Int'l Reps.: Rounder Scandinavia (Sweden); Rounder NZ (New Zealand).
Rowena Records, See Tiki Entns., Inc.
Royalty Records, 300 W. Peachtree St., NW, Suite 20J, Atlanta, GA, 30308, (404) 221-0779, (404) 659-7400, Contact: BJ Hampton; Contact: Frank H. Monteith.
Rubber Records, Box 6612, Birmingham, AL, 35210, (205) 956-6791, Promo. Mgr.: Sharon Warren; A & R: Mike Webber.
Rumpelstiltskin Records (Div. of Woodin Music, Inc.), 1875 2nd Ave., New York, NY, 10029, (212) 878-1445, Pres.: Elliot Rothpearl; Art Dir.: Naomi Rothpearl; Label Activities Coord.: Scott Rothpearl; Business & Legal Affairs: Dennis Kaplan; Dir. of PR/Sales: Chris Boneau. (Also See Wood 'n Music, Inc.)
 Label(s): (Owned) Rumpelstiltskin Records.
Rush, See KAM Executive Records.
Rustron Music Prodn., 3604 SW 13 Court, Suite 2, Ft. Lauderdale, FL, 33312, (305) 791-5050, Exec. Dir.: Rusty Gordon; Creative Dir./A & R: Ron Carso.
 Label(s): (Owned) Rustron.
 US Reps.: Alhambra Int'l Record Co. (Hialeah, FL).
 Int'l Reps.: F.M. Cintas Discos Ltd. Record Co. (Columbia).
Rutabaga, See Old Homestead Records, Inc.
Ruthenian Records, 112 East 11th St., Suite 3B, New York, NY, 10003, (212) 254-5916, Pres.: Nikki Stern; Mgr. Mktg./Promo: Linda Marie Genetti.
 Label(s): (Owned) Ruthenian Records.
 US Reps.: Important Records (Jamaica, NY).
Rye Records, See Jewel Records.
Ryko, See Rykodisc USA.
Rykodisc USA, Pickering Wharf C-3G, Salem, MA, 01970, (617) 744-7678, Telex: 4996804 (EATRECS), Fax: (617) 741-4506, Pres.: Don Rose; Dist. Vice Pres.: Robert Simmonds; Int'l Vice Pres.: Doug Lexa; Bus. Affairs Vice Pres.: Arthur Mann; Nat'l Sales Mgr.: Jim Bradt. (CD-Manufacturer)
 Branch(es): 200 North 3rd Ave., Minneapolis, MN, 55401, (612) 375-9162, Telex: 705971 EASTSIDE, Nat'l Sales Mgr.: Robert Simmonds.
 Label(s): (Owned) Rykodisc, Analogue.
 US Reps.: Eastside Digital Dist. (Minneapolis, MN).
 Int'l Reps.: CBS Records/Canada Licensee (Canada).

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SAKB Records, 768 South 12th St., Newark, NJ, 07108, (201) 242-8459.
SAMI, See DGJ Records, Inc.
SAR, See Guajiro Records, Inc.
SAS Records, See Joey Records, Inc.
SCP Records, 46th E. Herbert Ave., Salt Lake City, UT, 84111, (801) 355-5327, Pres./A & R: Ron Simpson; Vice Pres./Mktg. & Promo.: Clive Romney.
 Label(s): Big Sky, S C P.
SE Music, Inc., 375 Airport Dr., Worcester, MA, 01602, (617) 757-6369, Exec. Dir.: Gil Markle. (CD-Manufacturer)
S I S, See Sociedad Int'l de Sonido.
SJ Records, Inc., 160 West 71st St., New York, NY, 10023, (212) 873-2020, Telex: 6503203444, Pres.: Joe Fields; Sales Mgr.: Rence Steele; Promo. Mgr.: Barney Fields. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Savoy Jazz.
S O N, See Orion Master Recordings, Inc.
SONOR, See Briarmade Records.
SOS Record Prodn., Ltd., 112 W. Boston Post Rd., Mamaroneck, NY, 10543, (914) 698-0443, Co-Pres./A & R Dir.: Joe Ferry; Co-Pres./Business Opns.: Barry B. Seidel; Dir. of Office Activities: Sandra Orsolyak; Promo. Mgr.: Eric Harris.

Label(s): (Owned) SOS Records.
 US Reps.: Important Records (Jamaica, NY); Chase Music Group (Glendale, CA); Rhino Records (Santa Monica, CA); Caroline Records (New York, NY); Dutch East India (Rockville, NY); Twin Brook Music (New York, NY).
S.O.S. Records, Box 1663, Warren, MI, 48090, (313) 365-7294, Pres.: Jeffrey Alan Stirmweil.
S P Q R, See Legrand Records Int'l.
SQN Entertainment Software Corp., 27 Dryden Ln., Providence, RI, 02904, (401) 521-2010, Telex: 383802, Chairman: Samuel S. Attenburg; Pres.: Joan Crow; Vice Pres./Mktg.: Richard W. Carbean.
 Label(s): (Owned) Better Living, Clover Patch, Five Star, Steven Star, SQN.
SR, See Syntonic Research, Inc.
SSS Int'l, See Shelby Singleton Entns., Inc.
S.W.E.A. Assoc., Inc., Box 98, Madison, MS, 39110, (601) 856-7468, Vice Pres.: Jason Wooten; Vice Pres./A & R: Style Wooten.
 Label(s): (Owned) Style, S.W.E.A., Madison Country, Allandale, Big-M Prodn., Tarsuah.
S. W. & A. Assoc., Inc., Box 11547, East Station, Memphis, TN, 38111, (901) 525-5414, A & R/Prof. Mgr.: Style Wooten; Gen. Mgr.: Jason S. Wooten; Sales Mgr.: Douglas Bell.
 Label(s): (Owned) Style, Pretty Girl, Pretty One, Jason, Camaro, Pure Country, Sweetheart.
SSS Int'l, See Sun Entertainment Corp.; Shelby Singleton Entns., Inc.
Safety Net, Box 4546, Fort Lauderdale, FL, 33338, (305) 261-7079, Pres.: Bill Ashton; Vice Pres.: Jim Johnson; Dir. A & R: Walter Czachowski; Art Dir.: Tom Ashton.
Sagittar Records, 1311 Candlelight Ave., Dallas, TX, 75116, (214) 298-9576, Pres.: Paul S. Ketter; Vice Pres.: Reece Free; Treas.: Larry V. Witt.
 Label(s): (Owned) Sagittar.
Sailor Records, See Eagle Records, Inc.
Salsa, See Sociedad Int'l de Sonido.
Sam N' Min, See Sugarfoot Prodn.
San Juan Music Group, 499 Ernsont Rd., Parlian, NJ, 08859, (201) 727-7200, Pres.: David Last; Vice Pres.: Jay Chernow; Sec./Treas.: Bea Cohen.
San-Lyn Group, Box 46, 414 Cortland Ave., Syracuse, NY, 13205, (315) 476-2779, Gen. Mgr.: Jack Swanson.
 Label(s): (Owned) Syn-Lyn, Calumet.
Sand Dollar, See Legs Label.
M.R. Sand & Co., Box 2255, 209 W. Water St., Sandusky, OH, 44870, (419) 625-0028, Gen. Mgr.: Joseph F. Yost III.
Sandbox, See AA Wonderland Records (Division of Baestway Group).
Tracy Sands Music Sales, 2170 W. Broadway, Suite 119, Anaheim, CA, 92804, (714) 491-8546, Pres.: Tracy Sands; Vice Pres., A & R: Leonard Horowitz; Assoc. Dir., A & R: Earl Beecher; Sales Mgr.: Bob Chance.
 Label(s): (Owned) Torchlite, Beet, Orange, Phoncord; (Licensed) Morrhythm, Cosmo's.
 US Reps.: Saturday Night Records (Macomb, IL); Gotham Distributors (Ardmore, PA); Eldorado Records (Garden Grove, CA); Music Operator's Service (Fullerton, CA).
Sandy Hook, See Radiola.
Sansu, See Gumbo Int'l, Inc.
Sapphire Int'l, Inc., 1 World Trade Center, Suite 8817, New York, NY, 10048, (212) 323-7903, Pres./Dir.: Timothy Jones; Exec. Producer, Mktg.: Jarius Inniss Jones; A & R, Promos., Sales: Tomas Alexander Jones; Mgr./Promos.: Brian Charles Goulbourne. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Sapphire, Chic Street, Regional Release.
Sarg Recording Co., 311 E. Davis St., Luling, TX, 78648, (512) 875-3350, Pres./Mgr. Int'l Sales: Charlie Fitch; Gen. Mgr.: Sharon Mana; Promo./Pub. Rel.: Denis Fitch; A & R: Ben W. Fitch; Sales Mgr.: Celeste Niederhofer.
 Label(s): Double A, Rattler, Sang.
Satum Records, 322 West 57th St., Suite 42S, New York, NY, 10019, (212) 489-7660, Pres.: Tom Cossie; Vice Pres. Sales: George Chatlos; Vice Pres. Special Proj.: Ralph Serrapede; Dir. of Mktg. & Promo.: Teddy McQuiston. Branch(es): 1224 S. Main, Wellington Square, Suite 204, Greensburg, PA, 15601, (412) 834-3366.
Satum Records/Music One Entertainment, 1225 S. Main St., Suite 204, Greensburg, PA, 15601, (412) 834-3320, Contact: Tom Cossie.
Saviour Records, See Ball Record Mfg. & Dist. Co.
Savoy, See Malaco Records.
Savoy Jazz, See SJ Records, Inc.
Scandinavian, See Lindbergh Records.
Scara mouche' Records, Drawer 1967, Warner Robins, GA, 31099, (912) 953-2800, Pres.: Robert R. Kovach; A & R Dir.: Paul Lester.
 Label(s): American Music Network, Inc.
Scene Prodn., Box 1243, Beckley, WV, 25802, (304) 252-4836, Pres.: Richard L. Petry; Promo.: Mac Thompson.
 Label(s): (Owned) Rising Sun, Country Road.
Jean & Lee Schilling, Inc., Box 8, Hwy. 32, Cosby, TN, 37722, (615) 487-5543, Partners: Jean Schilling, Lee Schilling.
 Label(s): (Owned) Traditional.
Schizophonic, See Peduncle Entns., Inc.
School Days, See Little Giant Records.
Schrott Records, See The Only Label In The World.

Score Prodn., Inc., Box 29586, Atlanta, GA, 30359, (404) 636-1211, Fax: (404) 634-7593, Pres.: Robert May; Exec. Vice Pres.: Michael Mjehovich. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Perfect Pitch.
Scorppemi Record Corp., 888 7th Ave., Suite 400, New York, NY, 10019, (212) 245-9073, Pres.: Lonnie Johnson; A & R: Delon Johnson.
Scorpio Music, Inc., 2500 E. State St., Trenton, NJ, 08619, (609) 890-8000, Telex: 843366, Fax: (609) 890-0247, Pres.: Ger Vasoni; Gen. Mgr.: Steven Parelman; Dir. of A & R: Marolda; Creative Dir.: Victor Camp; Promo.: Peter Dunn. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Scorpio, It's Rad.
Scottaway Records, 150 5th Ave., New York, NY, 10011, (212) 691-5630.
Scotti Brothers Records, 2114 Pico Blvd., Santa Monica, CA, 90405, (213) 450-3193, Telex: TWX 9103436968, Pres.: Johnny Muzzo; Dir. A & R: Richie Wise. (CD-Manufacturer)
 Label(s): (Owned) Rock 'N' Roll Records.
 US Reps.: CBS Records (New York, NY).
 Int'l Reps.: Canyon Records (Japan).
Sea Breeze Jazz, See Sea Breeze Record Co.
Sea Breeze Record Co., Box 690, Bryn Mawr, CA, 92318, (714) 796-6110, Pres.: John Brechler; Distribution Mgr.: Michael Mattioli. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Sea Breeze Jazz; (Licensed) PJS, Phoenix Record Prodn.
 US Reps.: City Hall Record Dist. (San Rafael, CA); Rounder (Cambridge, MA); TANT Enterprises, Inc. (Montague, MI); Jem Records of Texas (Grand Prairie, TX); Music Ents. of Missouri (Maryland Heights, MO).
Sea Cruise Prodn., Box 1875, Gretna, LA, 70054, (504) 392-4615, Pres.: Ken Keene; Vice Pres.: Frankie Ford. Label(s): (Owned) Briarmade, Sonor, Keeta, Burlap; (Licensed) Stardust (Canada).
Seagull, See King Music Services; Project 3 Records.
Seaside Record Co., 100 Labor St., Tabor City, NC, 28463, (919) 653-2546, Pres.: Elson H. Stevens; Gen. Mgr.: Retha C. Stevens; Prof. Mgr.: Diane Jones; Artist Mgr.: Ferral L. Jones. (Also see Southern Sound Prodn.)
 Label(s): (Owned) Seaside Records.
Seasun Experience Music Prodn., Box 1725, Daytona Beach, FL, 32015, (904) 258-6591, Creative Mgr.: T. Patrick Brown.
 Label(s): (Owned) Season.
Second Sun Prodn., Box 428, Rt. 4, Bashon, WA, 98020, (206) 463-2850, Pres.: Robert Krinsky; Promo.: Robert Koch.
 Label(s): (Owned) Pinup, Second Sun, Triple Disc.
Second Wave, See Olivia Records.
Secret, See JKL Entertainment Prodn.
Seldboard World Entns., 75 Bleacher St., New York, NY, 10012, (212) 674-7018, Telex: 650 314 3649, E-Mail: MCI 314-3649, Owner/Pres.: Mykel Board; Bus. Mgr.: Lori Montana; A & R: David Klauber.
 Label(s): (Owned) The Only Label In The World; (Licensed) Starving Missile, ROIR Cassettes.
 US Reps.: Caroline (New York, NY); Int'l Record Exchange (Des Plaines, IL); Rough Trade (San Francisco, CA); Sounds Good (Hawthorne, CA).
 Int'l Reps.: De Konkurrent (Amsterdam, Holland, The Netherlands); Starving Missile (Munich, West Germany).
Select Records, 175 5th Ave., New York, NY, 10010, (212) 777-3130, Fax: (212) 529-8814, Pres.: Fred Munao; Prodn. Mgr.: Beth Yenni; Art Dir.: Amy Bennick-May; Business Affairs: Lou DeBlase. (CD-Manufacturer/Distributor)
 Label(s): (Owned) Select, Mondo Music.
Ralph L. Seltzer, 1751 Draper Valley Rd., Selma, OR, 97538, (503) 597-2161, Cable: MUSICWORLD-Selma, Owner: Ralph L. Seltzer; Mgr.: Loretta Bragg.
 Label(s): (Licensed) Rollin' Rock, Venture, TC.
Senator Records, Inc., 818 18th Ave., South, Nashville, TN, 37203, (615) 327-1700, Chairman: Jack McFadden; A & R: Stan Barnett. (CD-Manufacturer)



SONOTONE
MUSIC CORPORATION

4380 N.W. 128th St., Opa Locka, FL 33054
 (305) 685-8396 Telex - 52-2178 SONOTONE MIA

General Manager: Jose M. Pagani
Executive Dir., AIR & Marketing: Tony Moreno
West Coast Sales & Promotion Manager:
 Tony Fernandez
East Coast Sales Manager: Nelson Abreu
Label Manager: Alfonso Ramirez
 Labels: (owned): Sonotone
 Licensed: Sonoartist, Discos, Fuentes, Discomoda, Codiscos, Musical Productions, Sonografica, AKC, Dideca, Velvet de Venezuela, Discos Victoria.

- Sequel Records**, See Rik Tinory Prodn.
- Seraphim**, See Angel Records.
- Sessions Records, Inc.**, 5050-A, List Dr., Colorado Springs, CO, 80919, (312) 620-8080, Pres.: John R. Werling; Vice Pres.: Mike Werling; Controller/A & R: Kathy Method.
- Seven Arts Press, Inc.**, 6253 Hollywood Blvd., #1100, Hollywood, CA, 90028, (213) 469-1095, Pres.: Walter E. Hurst.
Label(s): (Owned) Entertainment Industry Series, Law U, Seven Arts.
- Seven Hills Publishing & Recording Co., Inc.**, 905 N. Main St., Evansville, IN, 47711, (812) 423-1861.
- Shade**, See King Music Services.
- Shadow Hill Records**, See Road Records.
- Shadow Records**, 1517 W. Lake St., Minneapolis, MN, 55408, (612) 825-0766, Pres.: Charles F. Campbell; Promo/Sales/Mktg.: Merritt L. Campbell.
- ShadowLight Records**, Box 9725, Marina del Rey, CA, 90291, (213) 399-7449, Owner/Pres.: Ron Hart. (CD-Manufacturer/Distributor)
US Reps.: Narada Dist. (Milwaukee, WI); Fortuna Record Dist. (Novato, CA); Backroads Dist. (Corte Madera, CA); New Leaf Dist. (Atlanta, GA); Pyramid Dist. (W. Los Angeles, CA); Heru Records Dist. (Topanga, CA).
Int'l Reps.: Urania GmbH (West Germany).
- Shaffer Records**, 13412 Gladstone Ave., Sylmar, CA, 91342, (818) 367-0214, Co-Owner & Chrmn.: Frank J. Jacobs; Co-Owner & Pres.: D. A. Jacobs.
Label(s): (Owned) Shaffer.
- Shanachie Records Corp.**, Dalebrook Park, Hohokus, NJ, 07423, (201) 445-5561, Pres.: Richard Nevins; Sec./Treas.: Daniel Michael Collins.
Label(s): (Owned) Herwin, Morning Star, Shanachie; (Licensed) Boot, Greensleeves, Messaga, Tara.
- ShaoLin Records**, Box 382, Hollywood, CA, 90028, (213) 935-4445, Pres.: Richard Del Conner.
- Shapes of Things Records and Discs**, 249 West 34th St. Rm. 500, New York, NY, 10001, (301) 424-6540, President: Brian Howard; General Mgr.: Lorie Samtur; Vice Pres., A & R: Chris Hunter; Dir. A & R: Gary Richter. (CD-Manufacturer)
Branch(es): 734 Ivy League Ln., Rockville, MD, 20850, (301) 424-8540.
Label(s): (Owned) Homefront Hospitality, Universal Wonder Band.
- Shasta**, See Doray Recording Group.
- Shawnt Records**, See Casa Grande Records.
- Shayna**, See Periscope Record Co.
- ShelAn Records**, 1305 Concord, Rochester, MI, 48063, (313) 325-9367, Sale Operator: Sheila C. Landis.
- Don D. Sheets Prodn.**, 14795 NE 18th Ave., Suite 111, North Miami, FL, 33181, (305) 947-7100, Co-Owner: Don D. Sheets; Co-Owner: Marti Mae Sheets.
Label(s): (Owned) C V S, Delmart, Little Nashville, Little Nashville Opry.
- Sheffield Lab, Inc.**, Box 5332, Santa Barbara, CA, 93150, (805) 969-4744, Pres.: Doug Sax; Vice Pres.: Lincoln Mayorga; Gen. Mgr.: Andrew Tefon.
Label(s): (Owned) Sheffield Lab.
- Shelder Assoc.**, 1109 Xerxes Ave., South, Minneapolis, MN, 55405, (612) 322-0590, Pres.: Shel Pinsky; Vice Pres./Mktg/Sales: Arlene Fried; A & R Promo: Phil Pinsky. (CD-Distributor)
Label(s): (Licensed) Euphonic, Merry Makers, Mow-Mouth Evergreen, Sowora, Xanady.
- Shelley Products, Ltd.**, 220 Broadway, Huntington Station, NY, 11746, (516) 261-0278.
- Shelter Recording Co.**, 445 Pk Ave., New York, NY, 10022, (212) 759-7500.
- Shepard Records**, 2307 N. Washington Ave., Scranton, PA, 18509, (717) 347-7395, Pres.: Daniel McGlynn; Vice Pres.: Fran Grogan.
Label(s): Shepard.
- Shih Shih Wu Ai Records, Inc.**, 8120 Oakland Ave., South, Bloomington, MN, 55420, (612) 827-4125, Pres.: Milo Fine.
US Reps.: New Music Dist. Service (New York, NY); North Country Dist. (Redwood, NY).
- Sho Boat Records**, See GCS Records, Inc.
- Mike Shockley Prodn.**, Suite 401 Dover Glen Dr., Antioch, TN, 37013, (615) 360-6875, Pres.: Mike Shockley; Vice Pres.: Edwin Meadows; Promos.: Zak Meadows; Sec.: Bobby Salla.
Label(s): (Owned) Part Two Records.
- Shoestring Records**, 1907 Central, Alton, IL, 62002, (618) 465-5619.
- Showcase**, See 1st Generation Records.
- Showdown**, See Starstream Communications Group.
- Showtime**, Box 75541, Washington, DC, 20013, (202) 397-6952, Exec. Pres.: C. Ables; Gen. Mgr.: B. Sallies.
Showtime, See MasterTrak Ents.
- Sierra Records**, Box 5853, Pasadena, CA, 91107, (818) 355-0181, Telex: 298873 USSM UR, Pres.: John M. Delgatto.
Label(s): (Owned) Sierra Records, Brian Records.
Int'l Reps.: Magnum Force Records (England).
- Sierra Wave**, See Kicking Mule Records, Inc.
- Signature**, See Teresa Gramophone Co. Ltd.
- Signature/Autograph**, See Sonic Arts Corp.
- Silhouette Records**, 12025 Shaker Blvd., Suite 579, Cleveland, OH, 44120, (216) 421-0040, Contact: R.J. Stidham.
- Silkie Music Publishing**, See Vanguard Recording Society, Inc.
- Silo, Inc.**, Box 429, S. Main St., Waterbury, VT, 05676, (802) 244-5178, Pres.: Joan Pelton; Sales: Will Forest; Buyer: Loren Miller. (CD-Distributor)
Label(s): Vanguard, American Gramophone, Arhoolie, Shoreline, Philo, Red Pajamas, Alligator, Fortuna, Carthage, Hannibal, Elephant, Flying Fish, Fogarty's Cove/Cole, Harbour, Green Linnet, Kid's Kuckuck, Kaleidoscope, Living Music, Mineral River, New World, Nightlight, Oh Boy, Red House, Revere, Rounder, Shanachie, Stash, Temple, True North, Windham Hill.
- Silver Blue Prodn.**, 220 Central Park South, New York, NY, 10019, (212) 586-3535, Pres.: Joel Diamond. (CD-Manufacturer)
US Reps.: Silver Blue Records (Los Angeles, CA); Joel Diamond Entertainment (Los Angeles, CA).
- Silver Mine Video**, See Quicksilver/Increase Records.
- Silver Rose Recordings**, Box 19935, Atlanta, GA, 30325, (404) 998-5347, Pres.: Howard Wershil; Admn. Dir.: Karl Boelter.
- SilverFlash Records, Inc.**, Box 20084, Cherokee Sta., New York, NY, 10028, (212) 517-9538, Sales/Promo/Int'l: Bonnie Abrams; A & R/Mktg. Dir.: Isaac Fergusson.
Label(s): (Owned) SilverFlash Records.
Int'l Reps.: J. U. C. Music (Japan).
- Simon Says**, See Record Guild of America.
- Sinban Records**, 2322 Oakwood Ave., Saginaw, MI, 48601, (517) 754-5178, Contact: James Carpenter.
- Sine Qua Non Cassettes & Records**, 27 Dridau Ln., Providence, RI, 02904, (401) 521-2010, Chairman: Loid Singer; Pres.: Richard Carbau; Vice Pres. A & R/Promo: Joan Cron.
Label(s): (Owned) Americana, Daisy, Digitech, Five Star, Looking Good, Masterpiece, Meet the Classics.
- Sing**, See Skylite-Sing, Inc.
- Single Kick Music**, Box 8243, Calabasas, CA, 91302, (818) 902-0435, Exec. Vice Pres.: Echo Star Helstrom; Vice Pres. A & R: Michael O'Brien; Vice Pres. Promo: Ted Miller; Vice Pres. Dist.: Fred Senko.
Label(s): (Owned) Glide.
- Shelby Singleton Ents., Inc.**, 3106 Belmont Blvd., Nashville, TN, 37212, (615) 385-1960, Telex: 810 2711222, Pres.: Shelby S. Singleton, Jr.; Vice Pres.: John A. Singleton; Vice Pres., Sales: James T. Wilson; Gen. Mgr.: Paul A. Martin.
Label(s): (Owned) Plantation, SSS Int'l, (Licensed) Sun.
Int'l Reps.: Bellaphon Records (West Germany); Charly Records Ltd. (United Kingdom); EMI Australia (Australia); Sonet Grammfon AB (Sweden); Distributions Madacy, Inc., Quality Records Ltd. (Canada).
- Singspiration Music & Records**, 1415 Lake Dr. Southeast, Grand Rapids, MI, 49506, (615) 742-6800.
Label(s): (Owned) Milk n' Honey, New Dawn.
- Sirco Records/Seabrook Int'l**, 18 E. Sunrise Hwy., Freeport, NY, 11520, (516) 546-8008, Chrmn./Pres.: Bill Seabrook; Vice Pres.: Marc Seabrook; Vice Pres., Sales/Mgmt.: Theresa Carr.
Label(s): Flying Hawk, Sirco.
Int'l Reps.: Teldec (Germany); Decca (United Kingdom).
- Sire Records Co.**, 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-6830, Telex: 710-581-5718, Fax: (212) 484-6850, Pres.: Seymour Stein; A & R Mgr.: Shirley Divers; Vice Pres. (Los Angeles): Howie Klein; Gen. Mgr.: Suzanne Emil; Office Mgr.: Karen Rooney. (CD-Manufacturer/Distributor)
Branch(es): 83 Baker St., London, United Kingdom, W1M1AJ, (01) 487-5086, Telex: 266170 WEAIN T G, Gen. Mgr.: Geraldine Oajkley; 3300 Warner Blvd., Burbank, CA, 91510, (213) 953-3305, Telex: 194487, Vice Pres.: Howie Klein.
US Reps.: Warner Bros. Records.
Int'l Reps.: Wea, Int'l.
- Sireco**, See Sirco Records/Seabrook Int'l.
- Sirius Music**, See RedBud Records, (Div. of CAE, Inc.).
- Sirr Record & Publishing Co.**, Box 58116, Philadelphia, PA, 19102, Pres./A & R: Rodney Jerome Keitt.
Label(s): (Owned) Sirr Rodd Records, (Licensed) Move Records (United Kingdom).
US Reps.: Universal (Philadelphia, PA).
- Sivatt Music Co., Inc.**, Box 7172, 10 Michael Dr., Greenville, SC, 29610, (803) 295-3177, Pres.: Jesse B. Evatte.
Label(s): (Owned) Pioneer, Tribute.
- Six Days**, Box 521, Holmdel, NJ, 07733, (201) 566-6529, Pres.: John Figler. (CD-Manufacturer/Distributor)
Label(s): (Owned) Six Days.
- Six-One-Five Records**, Box 110829, Nashville, TN, 37222, (615) 776-2060, Owner: Bill Wence; Pres.: Nedria Wence. (CD-Manufacturer/Distributor)
Label(s): (Owned) Six-One-Five, Skyway.
- 16th Avenue Records, Inc.**, 66 Music Sq., West, Nashville, TN, 37203, (615) 321-5550, Fax: (615) 327-0560, Pres./Gen. Mgr.: Jerry Bradley; Nat'l Dir. Sales & Promo: B. J. McElwee; Promo & Sales Mgr.: Johnny Mitchell. (Also See Acclaim Records, Inc.)
US Reps.: Capitol Records (Hollywood, CA).
- Sixth Int'l**, See Rough Trade, Inc.
- Skids**, See Tribal Jargon Records.
- Skill Record Co.**, Box 653, Highland, TX, 77562, (713) 424-4235, Contact: Stick Norris.
- Skyhigh Records**, Box 117, Hollywood, CA, 90078, (213) 385-3456, Contact: Robert Hathaway.
- Skylark Records**, a sub. of Grantham College of Engineering, 10570 Humbolt St., Los Alamitos, CA, 90720, (213) 493-4424, Pres.: D. J. Grantham.
- Skylite**, See Skylite-Sing, Inc.
- Skylite Country**, See Skylite-Sing, Inc.
- Skylite Sing, Inc.**, 1008 17th Ave., South, Nashville, TN, 37212, (615) 327-4557, Pres.: Joel Gentry; Sales Dir.: Carl Gentry; Sec./Treas.: Lill A. Gentry.
Label(s): (Owned) Christian Faith, Christian Folk Sing, Skylite, Skylite Country, Temple.
- Skyrocket**, See Arcade & Arzee Record Co.
- Skyway**, See Six-One-Five Records.
- Slade Record Co.**, Box 536, Crookston, MN, 56716, (218) 281-6450, Owner: Gary Emerson.
- Slash Records**, 7381 Beverly Blvd., Los Angeles, CA, 90036, (213) 937-4860, Telex: 4942763 SLSHREC, Pres.: Bob Blggs; Vice Pres.: Mark Trilling; Dir., A & R: Anna Statman; Dir., Mktg.: Pat Hall; Dir., Publicity: Grace Ensenat. (CD-Manufacturer)
US Reps.: Warner Bros. Records (Burbank, CA).
Int'l Reps.: London Records (United Kingdom).
- Sleeping Bag Records**, 1974 Broadway, New York, NY, 10023, (212) 724-1440, Telex: 4972822 FREBAG, CEO: Juggy Gayles; Pres.: Will Socolow; Exec. Vice Pres.: Ron Resnick; Promo: Virgil Simms. (CD-Manufacturer)
Label(s): (Owned) Fresh.
- Sleeping Giant Records**, 80-08 35th Ave., Jackson Heights, NY, 11372, (718) 651-8213, Pres./Producer: Sidney Prosen.
- Slik**, See Malaco Records.
- Smash**, See PolyGram Records, Inc.
- Smile**, See LaVal Record Co.
- Smithsonian Collection of Recordings**, 955 L'Enfant Plaza, Room 2100, Washington, DC, 20560, (202) 287-3748, Dir.: Felix Lowe; Exec. Producer: J. R. Taylor; Assoc. Producer: Margaret Robinson; Mktg. Dir.: Margaret Mooney.
- Snail Records**, 8106 N. Kenmore, Chicago, IL, 60660, (312) 262-8500, Pres.: Ken Noradiane.
- Snitch Records, Inc.**, 108 North 35th St., Camden, NJ, 08105, (609) 966-4403, Pres.: John Seidel; Sr. Vice Pres.: Tom Barnes; Vice Pres.: Gene Johnson; Treas.: Michael Woerz; Sec.: Bobby Smith.
Label(s): (Owned) Snitch.
- Soaring Records**, Box 1075, Boca Raton, FL, 33429, (305) 391-0255, Pres.: Mariann Stander; Gen. Mgr.: M. Scott Stander. (CD-Manufacturer/Distributor)
Label(s): (Owned) Soaringx.
- SoCal Records**, 3175 Mt. Vernon Ave., Riverside, CA, 92507, (714) 788-8327, Pres.: Marshall Heaney.
- Sociedad Int'l de Sonido**, 430 Minicora, Coral Gables, FL, 33134, (305) 466-0298, Pres.: Guillermo Diez; Vice Pres.: Clara Hochner.
Label(s): (Owned) Elita, Papagayo, S I S.
- Society**, See Door Knob Records (Div. of Gene Kennedy Ent., Inc.).
- Soft**, See Le Cam Records.
- Soft Sidewalk**, See Nathan Bryden Music/Bryden Record Prodn.
- Sol Int'l Records, Inc. / River Records**, 1029 "J" St., Suite 500, Sacramento, CA, 95814, (916) 325-4609, Pres.: David Chalmers; Vice Pres.: Jim Chandler; Mktg. Mgr.: Dirijo Lantano.
Label(s): (Owned) Sol Int'l, River.
- Solar Records (Sound of Los Angeles Records, Inc.)**, 1635 N. Cahuenga Blvd., 6th fl., Los Angeles, CA, 90028, (213) 461-0390, Chrmn.: Dick Griffey; Pres.: Virgil Roberts; Exec. Vice Pres. of Mktg.: Hank Caldwell; Nat'l Mktg., Research Mgr.: Nancy Pitts; Vice Pres. of Bus. Affrs.: Peter Van Brunt.
Label(s): (Owned) Constellation, Solar.
- Solar Spoken Word**, See Doug Moody Prodn., Inc.
- Solid Smoke Records**, Box 22372, San Francisco, CA, 94122, (415) 731-0500, Contacts: Marty Arbutich, Rico Tee.
- Solid Smoke**, See Rhino Records, Inc.
- Solo Records**, See Rico Records Dist., Inc.
- Somerset**, See Alshire Int'l, Inc.
- Sona Gala**, See Narada Prodn.
- Sonata Records Co.**, 4304 Del Monte Ave., San Diego, CA, 92107, (619) 222-3346, Pres.: Paul Di Lella; Vice Pres.: Joseph Di Lella; Sec.: Helen Di Lella; Publicity: MelbaLee Newberry.
- Song Request Magazine**, See Olenik Records.
- Songcraft**, See Stark Records & Tape Co.
- Songwriters Records**, 1412 King St., Santa Cruz, CA, 95060, (408) 423-8570, Pres.: Lawrence W. Abrams; Vice Pres.: James A. Abrams; A & R Dir.: Farah Yale.
- Songwriters' Network**, Box 190446, Dallas, TX, 75219, (214) 823-1113, Pres.: Phil Ayliffe; A & R Dir.: D. Coyote.
Label(s): (Owned) Meridian, Songwriter's Network.
- Sonic Arts Corp.**, 665 Harrison St., San Francisco, CA, 94107, (415) 781-6306, Pres.: Leo de Gar Kulk; Exec. Vice Pres.: Herbert P. Haas; Tech.: Kenneth Lee, Jr.; Sales: Paul Faulstich.
Label(s): (Owned) Dimension 6, Golden Soul, Lab Series, Nostalgia, Reperture, Signature, Sonic Arts.
- Sonic Wave Records**, Box 256577, Chicago, IL, 60625, (312) 631-8782, Pres.: Ed Key; Vice Pres.: Ray Peck; Sales: George Peck. (CD-Manufacturer/Distributor)
Soner, See Sea Cruise Prodn.

Sonority Records, Inc., 2732 S. Veitch St., Arlington, VA, 22206, (703) 521-0001, Pres.: Ray Disney. (CD-Distributor)

Sonorodven, See Rodven, Inc.

Sonotone Music Corp.

4380 NW 128th St., Opa Locka, FL, 33054, (305) 885-8396, Telex: 52-2178 SONOTONE MIA, Gen. Mgr.: Jose M. Pagan; Exec. Dir., A/R & Mktg.: Tony Moreno; West Coast Sales & Promo.: Tony Fernandez; East Coast Sales Mgr.: Nelson Abreu; Label Mgr.: Alfonso Ramirez.
Label(s): (Owned) Sonotone; (Licensed) Sonoartist, Disco Fuentes, Discomoda, Discomoda, Codiscos, Musical Prodn., Sonografica, AKC, Dideca, Velvet de Venezuela, Discos Victoria.

Sonrise Records, Inc., 6290 Sunset Blvd., Suite 1026, Hollywood, CA, 90028, (213) 871-1010, Pres.: Bob Cotterell; Vice Pres., Mktg.: Dave Peters; Sales Mgr.: Dave Foster; Office Mgr.: Linda Tuttle. (Also see Creative Sound) (CD-Manufacturer/Distributor)

Label(s): (Owned) Creative Sound, Sonrise; (Licensed) Mighty Wind, AB, Southwind, Eagle, Master. US Reps.: Abana Mktg. Group (Los Angeles, CA).

Sonyatone Records, Box 567, Santa Barbaraa, CA, 93102, (805) 564-3020, Pres.: Peter F. Feldman.
Label(s): (Owned) Hen Cackle, Sonyatone; (Licensed) Red Kitch.

Soul Kitchen, See Boddie Record Mfg. & Recording.
Soul-Potion, See Gwen Records Service; Jesse Boone Prodn.

Soul Set, See LaVal Record Co.

Soul Street Records, Suite 205-928 Broadway, New York, NY, 10010, (212) 460-8677, Telex: 4972171, President: Glenn LaRusso; V.P. Administration: Dorothy Spier; V.P. Copyright and Financ.: Larry Spier.

Souled Out Records, See Tom Bee Assocs.

Sound Column Companies, 342 West 200 South Suite 160, Salt Lake City, UT, 84101, (801) 635-5327, President: Ron Simpson; Producer: Olive Romney; Marketing: Dennis Nichols; Asst. to Mgmt.: Mike Webb.
Label(s): (Owned) SCP Records, Bigsky Records.

Sound Image Entertainment, Inc., 6558 Wilkinson, North Hollywood, CA, 91606, (818) 762-8881, Pres.: Marty Eberhardt; Vice Pres./Gen. Mgr.: Dave Chatfield; Vice Pres., Sales: Chuck Kopp; Vice Pres., Bus. Affairs: John Bishop; Vice Pres., A & R: Cathy Gibson.
Label(s): (Owned) Sound Image Records, Harmony Records.

Sound Of Albuquerque Records, Box 8606, Albuquerque, NM, 87198, (505) 268-6110, Owner: Tom Bee; A & R: Robby Bee.
Label(s): (Owned) Souled Out, Warrior, Tribal, T B P International.

Sound South Records, Inc., 203 Culver Ave., Charleston, SC, 29407, (803) 766-2500, Gen. Mgr.: Harold Thomas.
Label(s): (Owned) Sounds South, Wahr.

Sound Syndicate, a Div. of Alfie Records, 1041 N. Orange Dr., Hollywood, CA, 90038, (213) 469-0646, Pres./Owner: Al Durand; Vice Pres.: Fran Lesslie. (CD-Distributor)
Label(s): (Owned) Alfie Records.

Sound of Albuquerque Records, See Tom Bee Assocs.

Sound of Gospel, See Westbound Records, Inc.

Soundbook, See Caedmon/Arabesque.

Soundmasters Studio, 9717 Jensen, Houston, TX, 77093, (713) 695-3648, Pres.: Jimm Johnson; Engs.: Lonnie Wright, Buzzy Smith; Producer & Promo.: Charlie Booth; Contact: A.V. Mihelstedt.

Soundwave Int'l, Inc., 8265 Sunset Blvd., Suite 108, Los Angeles, CA, 90046, (213) 656-8890, Pres.: Jack Millman; Chief Operating Officer: Joy Vandenberg; A & R, Foreign Licensing: Robert Schert.
Label(s): (Owned) Aura, Intermedia, Stack-O-Hits.

Sountrak Records, See Sunbeam Records, Inc.

Source Records, Inc.

39 S. LaSalle St., Suite 825, Chicago, IL, 60603, (312) 263-5095, Pres.: John Bellamy; A&R Dir.: Anthony Stevens.
Label(s): (Owned) Source Records.

Source Unlimited Records & Tapes, 331 East 9th St., New York, NY, 10003, (212) 473-7833, Pres.: Santo Mollica.

South Coast, See Stark Records & Tape Co.

Southern Cross, See Fifth Continent Music Corp.

Southern Culture, See Rooster Blues Records.

Southern Sound Prodn., 100 Labor St., Tabor City, NC, 28463, (919) 853-2546, Mgr.: Ferrell Jones; Promo.: B.C. Stevens; Mktg.: Diane Jones.
Label(s): (Owned) Seasida.

Southern Tier Records, See Revonah Records.

Southern Tracks Records, 3051 Clairmont Rd., NE, Atlanta, GA, 30329, (404) 325-0832, Pres.: Bill Lowery; Vice Pres.: William Lowery, III; Promo. Dir.: Wade Pepper; Tech. Dir.: Terri Hall.
Label(s): (Owned) Southern Tracks Records.

Southern Wing Records/Flying Aces Records, Rt. 1, Box 157, Pineville, NC, 28134, (704) 588-3998, Owner: J. R.

Branch. (CD-Manufacturer/Distributor)

Label(s): (Owned) Southern Wing Record Co. Flying Aces Record Co.

Southland Records, Inc., Box 1547, Arlington, TX, 76010, (817) 461-3280, CEO: Steve Reed; Sr. Vice Pres.: Leon Ramsch. (Also see Jazzology Records, Inc.) (CD-Manufacturer/Distributor)

Label(s): (Owned) Southland Records, Inc.

Southwind, See Creative Sound; Sonrise Records, Inc.

Souvenir Records, See Art Records Mfg. Co.

Sovereign Records, a Div. of Aloft Music Ent's., Inc., 1697 Broadway, Suite 903, New York, NY, 10019, (212) 247-2904, Pres.: Ruben (Ruby) Fisher; Vice Pres.: Floyd M. Fisher.

US Reps.: Encore Dist. (Long Island, NY); Gemini Dist. (Norcross, GA); Rick Ballard (Berkeley, CA); The House Dist. (Olathe, KS); Associated Dist. (Phoenix, AZ); NorthCountry Dist. (Redwood, NY).

Sowara, See Shelder Assoc.

Sozo Records, Box 699, Newark, TX, 76071, (817) 489-2226, Dir. Mktg./Sales: Jay Griffin; A & R: Dave Wright; Promo.: Kathy Lord.
Label(s): (Owned) Sozo, KCP.

Space Records, 2037 Alvarado Dr., NE, Albuquerque, NM, 87110, (505) 268-8405, Pres./Gen. Mgr.: A. Medley.
Label(s): (Owned) Space.

Int'l Reps.: Line (W. Germany).

Spanoramic Records, See Rico Records Dist., Inc.

Spark, See Peer-Southern Organization.

The Sparrow Corp., 9255 Deering Ave., Chatsworth, CA, 91311, (818) 709-6900, Telex: 752121 Sparrow UD, Pres.: Billy Ray Hearn; Sr. Vice Pres., Mktg.: Bill Hearn; Nat'l Sales Dir.: Danny McGuffey; Dir. of A & R: Peter York; Dir., Publicity, Promos.: Bob Angelotti. (Also see Inspirational Music) (CD-Manufacturer/Distributor)
Branch(es): 54 Music Sq., East, Suite 306, Nashville, TN, 37203, (615) 248-6800, Contacts: Tammy Greer, L. Elliott.
Label(s): (Owned) Sparrow Records, Birdwing Records, Meadowlark Records; (Licensed) Kerygma Records, Christian Artists Records, Urgent Records.
Int'l Reps.: Word UK (Europe); Orchid Music (Asia); Spotlight Music (Australia); Word Canada (Canada); Osborn Inds. (New Zealand); Praise, Inc. (Philippines); Grace Music (S. Africa), and others.

The Special Music Co., 87 Essex St., Hackensack, NJ, 07601, (201) 489-7991, Telex: 133404, Fax: (201) 489-4689, Gen. Mgr.: Richard Greener; Nat'l Sales Mgr.: Michael Cave. (CD-Manufacturer/Distributor)

Label(s): (Owned) Special Music Co.; (Licensed) RCA Camden, CBS Special Products, PolyGram Special Products.

Specialty Records, Inc., 8300 Santa Monica Blvd., Los Angeles, CA, 90069, (213) 656-7711, Pres.: Arthur N. Rupe; Vice Pres., Sales: Joseph L. Mattia; Acct. Dir.: Janet Y. Reiger.
Label(s): (Owned) Specialty.

Specs, See Gusman Co.

Phil Spector Int'l, 686 S. Arroyo Pkwy., Pasadena, CA, 91505, (818) 846-9900, Business & Legal Affairs: Janis Zavia; Admin. Dir.: Devra Robitaille; A & R Dir. & Pub.: George Esposito. (CD-Manufacturer/Distributor)
Label(s): (Owned) Phillies Records, Warner/Spector Records.

Spectra Sonic Records, See Lucifer Records, Inc.

Spectrum, Inc., Box 757, San Carlos, CA, 94070, Pres.: Paul Weaver.

Spectrum, See Orion Master Recordings, Inc.

Spectrum Records, 1801 Market St. Suite 1000, Philadelphia, PA, 19103, (215) 655-5765, Contact: Cecil Parker.

Spectrum Stereo Records, See Hottrax Records.

Speechless, See Liaison Records.

Spice of Miami, Box 1221, Hollywood, FL, 33022, (305) 458-0287, Pres.: Nestor Torres.
Label(s): (Owned) Spice of Miami.

Spina Music, 2232 Vista Del Mar Pl., Hollywood, CA, 90068, (213) 467-6018, Pres.: Harold Spina; Sec./Treas.: Edith Spina.
Label(s): (Owned) Arc, Argyle.

Spindletop, See Rounder Records Corp.

Spirit Records, See Eggplant Records.

Spinn Records, RFD 3, Box 100-N, Stuart, VA, 24171, (703) 694-6128.

Spiral Records & publishing, 50 West 34th St., 12A, New York, NY, 10001, (212) 944-0188.

Spirit Eagle Music, Inc., Box 637, Shiprock, NM, 87420, (505) 368-4236, Pres.: Eugene Bayale.

Spirit/Eggplant Records, 3008 Belden, Los Angeles, CA, 90068, (213) 469-2719, A & R/Promo.: Nick Therry; Gen. Mgr./Sales: Bud Mathis.

Spirit Music, Inc., 42 Baker Ave., Lexington, MA, 02173, (617) 861-1625, Pres.: Jonathan S. Goldman; Vice Pres., Mktg. Dir.: Steve Stone; Promos.: Marcia Guntzel; A & R Asst.: Karen Anderson.
Label(s): (Owned) Spirit Music.

US Reps.: New Leaf (Atlanta, GA); Music Design (Milwaukee, WI); Backroads (Corte Madera, CA); Devorss (Marina del Rey, CA); Pyramid (Los Angeles, CA); Vital Body (Glen Cove, NY).

Spirit Records, 1818 Lannox Ave., Charlotte, NC, 28203, (704) 375-0654, Pres.: William R. Bradford, III.
Label(s): (Owned) Spirit.

Splinter Arts, 242 Edwin, Saint Louis, MO, 63122, (314) 821-1887, Pres.: Eric Kirshner.

Spokane, See Kiner Ent's.

Spoken Arts, Inc., 310 North Ave., New Rochelle, NY, 10801, (914) 636-5482, Pres.: Dr. Arthur Luce Klein; Vice Pres.: Dr. Luce Arthur Klein; Asst. to Pres.: Joel Kleiner; Pub. Rel., Mktg.: Rosine Katan; Vice Pres., Prod. Devl.: Christopher King.

Label(s): (Owned) Spoken Arts, Helicon de l'Auteur.

Spoken Word Classics, See Caedmon/Arabesque.

Spot Records, Box 68, Cooper Station, New York, NY, 10003, (212)254-5517, Pres.: Jason Wilkins.

Spreading Flame, See Black Diamond.

Squawk, See PolyGram Records, Inc.

Stack-O-Hits, See Soundwave Int'l, Inc.

The Stacy-Lee Label, Box 711, Hackensack, NJ, 07601, (201) 488-5211.
Label(s): (Owned) Banana, Inner Circle, Joy, Lions Den, Lotus, Lybra, Riot.

Staff Records, Box 3703, Northridge, CA, 91323, (818) 988-3560, Pres.: Phil Bernie.

W.C. Staley & Assoc., Box 5712, High Point, NC, 27262.

Standy Records, Inc., 760 Blandina St., Utica, NY, 13501, Pres./Mktg.: Stanley Markowski; Sales: Joyce Markowski; Promo.: Robert Clark; A & R: Andy Cittadino.
Label(s): (Owned) Kama Records, Standy Records; (Licensed) Mayham Collegiate, ARRC.

Stanyon Record Co., Box 2783, Hollywood, CA, 90028, (213) 657-7311, Owner: Rod McKuen; Pres./Gen. Mgr.: Wade Alexander.

Label(s): (Owned) April River, Discus, New Gramophona, Stanyon.

Star, See Century Records, Inc.; Nat'l Music Ent's.

Star City, See The Rose Hill Group, Inc.

Star Jazz Records, Inc., 1048 Southwest 49th Terrace, Plantation, FL, 33317, (305) 581-4310.
Label(s): (Owned) Mudflap, Star Jazz.

Star Song, a Div. of Jubilee Communications, Inc., 12929 Gulf Freeway, Suite 201, Houston, TX, 77034, (713) 484-5505, Chairman of the Board: Wayne Donowko; Pres./Dir. of A & R: Darrell Harris; Mktg. Dir.: Tom Thigpen; Radio Promos.: Frank Blak; Admin. Asst.: Janet Harris. (CD-Manufacturer/Distributor)

Label(s): (Owned) Star Song; (Licensed) Turn. US Reps.: Word, Inc. (Waco, TX).

Star Songs Records, 2460 Spring Lake Dr., Marietta, GA, 30062, (206) 253-4943.

Starborn Records Int'l

3884 Franklin Ave., Los Angeles, CA, 90027, (213) 662-3121, Cable: AMERITRADE, Pres/Exec. Producer: Brian Ross; Dir. A & R: Ian Anthony Ross. (CD-Manufacturer)
Label(s): (Owned) Starborn.

Starbound, See Leviathan Records.

Starbury, See Jalyv Recording Co./Nashville Bluegrass Records; Gusto Records, Inc.

Starlite, See Music Ent's., Inc.

Stargem, Inc., 43 Music Square East, Nashville, TN, 37203, (615) 244-1025, Pres.: Wayne Hodge; Special Projects Dir.: Dan Hodge.
Label(s): (Owned) Kristal Int'l, Pyramid, Stargem, Timestar.

Stargio Records, See Heritage Singers (Gospel Heritage Foundation).

Stark Records & Tape Co., 628 S. South St., Mount Airy, NC, 27030, (919) 786-2865, Pres., Mgr.: Paul E. Johnson; Mktg. & Sales: Gertrude B. Johnson.
Label(s): (Owned) Stark, Pilot, Hello, Sugar Bear, South Coast, Kay, Songcraft, Blue Jay, Jay.

Staria Records, See Original Sound Record Co., Inc.

Starline Records, 316 Dominguez, Palkm Springs, CA, 92262, (619) 327-7947, Contact: Jon Kodi.
Label(s): (Owned) Starline.

Starlite, 595 Rockland St., Westbury, NY, 11590, (516) 334-7004, Pres.: Fred Lockhart.
Label(s): (Owned) Starlite.

Starman Records, Box 20604, Sacramento, CA, 95820, (916) 395-4733, Pres.: Almeritt V. Covington; Vice Pres.: Marsha A. Covington; Admin. Asst.: Diana L. Curry; Promotion-Canada: Remy Demers. (CD-Manufacturer)
Label(s): (Owned) Starman Records.

Starr Record Co., Box 1-Professional Bldg., Florida, NY, 10921, (914) 651-4266, Pres.: James Sturr; Vice Pres.: Edward Kosior. (CD-Distributor)

Starsong Records, See Word, Inc.

Starstream Communications Group, 800 Wilcrest, #210, Houston, TX, 77042, (713) 781-0781, Pres.: Gary Firth; A & R: Rene Tognacci; Black A & R: Diane Linn.
Label(s): (Owned) Starstream, Showdown.

Startime Records, See Fred Rice Prodn., Inc.

Starving Missie Records, See The Only Label In The World.

Starway Records, Inc., 8500 Meirose Ave., Suite 212, Los Angeles, CA, 90069, (213) 659-3332, Telex: 698370, Pres.: Guy E. Beatty; Exec. Vice Pres./Int'l Dir.: Bob Weiss; Vice Pres.: Alan W. Livingston.
Label(s): (Owned) Starway.

Int'l Reps.: RCA/Ariola (Australia & New Zealand); Merti

- Music (Hong Kong, Malaysia, Thailand, Philippines, S. Korea, Taiwan).
- Starwest Records**, 5710 Ocean Beach, Longview, WA, 98632, (206) 577-6558, Contacts: Derek Poe, Mike Poe.
- Starworld Corp.**, Box 22653, Nashville, TN, 37202, (615) 822-8119, Pres., CEO: David W. Mathes. (CD-Manufacturer/Distributor)
- Label(s): (Owned) Starworld Records & Tapes, Nashville Gold Records, Hairborn Records.
- Stash Records**, 611 Broadway, New York, NY, 10012, (212) 477-8277, Pres.: Bernard Brightman; Vice Pres.: Natasha Brightman; A & R: Richard Ables; Vice Pres. A & R: Will Friedwald. (CD-Manufacturer)
- US Reps.: Rounder Records (Cambridge, MA); City Hall (San Rafael, CA).
- Statiras Record Co.**, 1304 Fletcher Rd., Tifton, GA, 31794, (912) 382-8257, Pres.: Gus P. Statiras; Vice Pres.: Perry G. Statiras; Gen. Mgr.: Glen T. Statiras. (CD-Manufacturer/Distributor)
- Label(s): (Owned) Statiras, Laser.
- US Reps.: Rounder Records (Cambridge, MA); City Hall Records (San Rafael, CA); Northcountry Dist. (Redwood, NY).
- Int'l Reps.: Jazz Horizons Ltd. (England); Ad Lib Dist. (Sweden) Plainispher (Switzerland); Distribution Fusion III (Canada); IRD (Canada).
- Status Records**, 2810 McBain St., Redondo Beach, CA, 90278, (213) 542-7944, Pres.: Geoff Emery; Dir. Promo: John Rlaso.
- Label(s): (Owned) Status.
- Stax**, See Fantasy, Inc.
- SteepleChase Prods., Inc.**, 3943 W. Lawrence Ave., Chicago, IL, 60625, (312) 463-6147, Pres.: Nila Winther; Vice Pres., Sales & Mktg.: Peter Crawford. (CD-Manufacturer/Distributor)
- Label(s): (Owned) Steeple Chase; (Licensed) Matrix.
- US Reps.: Rounder (Cambridge, MA); Ballard Imports (Berkeley, CA); TANT (Montague, MI); North Country (Redwood, NY); Mill City (Minneapolis, MN); House Dist. (Kansas City, MO); Action Dist. (Cleveland, OH).
- Int'l Reps.: Festival Records (British Columbia); Trend (Ontario).
- Steno Booster Series**, See Conversa-phone Institute, Inc.
- Step One Records**, 1300 Division, Suite 302, Nashville, TN, 37203, (615) 255-3009.
- Stepping Stone Records**, 91 Nahant St., Wakefield, MA, 01880, (617) 245-7037, (617) 245-8138. (Also see Trend Records)
- Stereo Fidelity**, See Alshire Int'l, Inc.
- STG Records**, See DRG Records, Inc.
- Steven Star**, See SQN Entertainment.
- Stinson Records**, Box 3415, Granada Hills, CA, 91344, (818) 709-3640, Pres.: Jack M. Kall.
- Label(s): (Owned) Stinson Records.
- Straight Ahead Records**, See Ritesonian Music Prods., Inc.
- Strata-East Records, Inc.**, Box 36 GCS, New York, NY, 10163, Chief Officer: Charles Tolliver; Chief Officer: Stanley Cowell. (CD-Manufacturer/Distributor)
- Label(s): (Owned) Strata-East.
- Int'l Reps.: Black & Blue (France).
- Strate-8**, See Fortune Records.
- Street Talk Records**, 6364 Santa Monica Blvd., Los Angeles, CA, 90038, (213) 466-3100, Pres.: Louis Drozen; Vice Pres.: Ben Weisman; Exec. Admin.: Shelly Meadows Ashford; Dir., Sales: Howard Alperin.
- Label(s): (Owned) Street Talk.
- Streetlight Records**, 124 West 60th St., Suite 12C, New York, NY, 10023, (212) 315-5790, Vice Pres. A & R: Bobby Joe Watson.
- Label(s): (Owned) Streetlight Records.
- Stroke**, See Periscope Record Co.
- Striped Horse Records, Inc.**, 1040 N. Las Palmas, Los Angeles, CA, 90038, (213) 461-8631, Telex: 188083, Chrmn.: Carlo Nasi; Pres.: Barney Ales; Mktg. Vice Pres.: Mike Lushka; Promo. Vice Pres.: Don Carter; Label Mgr.: Janet Lee Stoakley. (CD-Manufacturer)
- Label(s): (Owned) Striped Horse.
- US Reps.: Malveme Dist. (Long Island City, NY); Schwartz Bros. (Lanham, MD); Motor City Music (Detroit, MI); M. S. Dist. (Elk Grove Village, IL); Big State (Dallas, TX); Jem Records West (Roseda, CA).
- Int'l Reps.: Data Promo (France); Panarecord Int'l (Holland); Panarecord Dische (Italy); Teldec Schallplatten GmbH (W. Germany).
- Strong City Records**, See M-Low Records (Music Lovers of the World).
- The Strugglebaby Recording Co.**, 443 Riddle Rd. #1, Cincinnati, OH, 45220, (513) 861-1500, Pres.: Stan Hertzman; Admin. Asst.: Elaine Furlong; Vice Pres. Mktg.: Stan Silverman; A & R: Adrian Belew.
- Strypes**, See King Music Services.
- Stud Guy**, See The Frank Evans Record Group.
- Studio Dorinquen, Inc.**, Box 4785, San Juan, PR, 00936, (809) 790-2188.
- Studio Records, Inc.**, 5201 Indian Head Way, Oxon Hill, MD, 20745, (301) 839-6567, Pres.: Steven Franko.
- Label(s): (Owned) Studio.
- US Reps.: Schwartz Bros.
- Studio 17 Records**, See Revonah Records; Paul Gerry Ents.
- Style**, See S. W. & A. Assoc., Inc.
- Style**, See S.W.E.A. Assoc., Inc.
- Success Records Int'l, Inc.**, Box 601473, N. Miami Beach, FL, 33160, (305) 949-4277, Co-Pres.: Steven A. Silvers, Michael Sterling.
- Sueno Publishing Co.-Sueno Records**, 480 Lytton St., Troutman, NC, 28166, (704) 528-4843, Vice Pres.: Charles Batts.
- Label(s): (Owned) Sueno Records, Moose Records.
- Suffalk Mktg.**, 155 E. Main St., Smithtown, NY, 11787, (516) 979-0100.
- Sugar Bear**, See Stark Records & Tape Co.
- Sugar Hill Records**, Box 4040, Duke Sta., Durham, NC, 27706, (919) 489-4349, Pres.: Barry Poss; Promo. Dir.: Penny Parsons; Opns. Dir.: Jon Hartley Fox. (CD-Manufacturer/Distributor)
- Label(s): (Owned) Pamlico Sound.
- US Reps.: Action, Associated, Bayside, Big State, California Record Dist., House, Music City, Old Fogey Dist., Record Depot, Richman Bros., Rounder, Select-O-Hits, Silo Dist., Tant Distributors.
- Int'l Reps.: ADA (France); Amigo (Sweden); B.O.M. (Japan); BeBop Records (Switzerland), CM Dist. (N. Yorkshire, England); I.R.D. (Milano, Italy); Mike's Country (Scotland); Rocado Musik (Norway); Teldec (Germany).
- Sugar Hill Records**, 96 West St., Englewood, NJ, 07631, (201) 569-5170, Board Chairman: Sylvia Robinson; Pres.: Joseph Robinson; Exec. Vice Pres.: Milton Malden; Vice Pres.: Joey Robinson, Jr.
- Sugar Soul**, See Otoabo Records Co. Int'l Ltd.
- Sugarbush**, See Reflection Sound Prods., Inc.; Sugarfoot Prods.
- Sugarfoot Prods., Inc.**, Box 1065, Joshua Tree, CA, 92252, (619) 366-9539, Pres.: Dewey Dobson; Vice Pres.: Sheila Dobson; Prof. Mgr.: Deke Dobson.
- Label(s): (Owned) Sugarbush, Sugarfoot, Sam N' Min.
- Sugarscoop**, See Importe/12 Records.
- Sugo Recording Co.**, Box 390604, Mt. View, CA, 94039, (415) 965-1778, Pres.: Stevan Pasero; Vice Pres.: Jeremy Hale. (CD-Manufacturer/Distributor)
- Label(s): (Owned) Sugo.
- US Reps.: Silo Dist., Rounder Dist., Music Design, Gemini Dist., M.S. Dist., Mill City Music, New Leaf, City Hall, Global Pacific, Backroads, Fortuna, Cascade Harmony, Pyramid, Real to Reel, Star Song.
- Int'l Reps.: Festival House (Australia).
- Sulcoal**, See Caroline Records, Inc.
- Suite Beat**, See Chameleon Music Group.
- Summit**, See C.M.S. Records, Inc.
- Sun**, See Shelby Singleton Ents., Inc.
- Sun Entertainment Corp.**, 3106 Belmont Blvd., Nashville, TN, 37212, (615) 389-1960, Telex: 8103711222 (SSS Intnl), Fax: (615) 385-1964, Chrmn.: Shelly S. Singleton, Jr.; Exec. Vice Pres.: John A. Singleton; Vice Pres. Sales: Col. Jim Wilson. (CD-Distributor)
- Branch(es): 827 W. Pender St., Vancouver, BC, Canada, V6C 3G8, (604) 684-7929, Telex: 04-508569, Contact: Terry Lashman.
- Label(s): (Licensed) Sun, Plantation, SSS Int'l.
- Int'l Reps.: Charly Records, Ltd. (London, UK); Bellaphon Records (West Germany); EMI Records (Australia); Sonet Grammofon (Sweden); Distributions Madacy (Canada).
- Sun-Glo Records, Inc.**, 7385 Southwest 45th St., Miami, FL, 33155, (305) 262-2300.
- Sun-Ray Records & Sky-Vue Records**, 1662 Wyatt Pkwy., Lexington, KY, 40505, (606) 254-7474, Owner/Pres.: James T. Price; Vice Pres.: Kathy Parvin; A & R: Darrell Burton.
- Label(s): (Owned) Sun-Ray, Sky-Vue.
- Sunbeam Records, Inc.**, 13821 Calvert St., Van Nuys, CA, 91401, (818) 994-7791, Pres.: Alan Roberts.
- Label(s): (Owned) Sunbeam Records, Sountrak Records, Texas Rose Records.
- Sunbelt Records**, 107 N. State St., Jackson, MS, 39201, (601) 354-0857, Mgr.: Lane Dinkins.
- Sunbonnet Records**, 3316 Cocoa Dr., Nashville, TN, 37218, (615) 254-8712, Pres. & Gen. Mgr.: Earl L. Lett; A & R Mgr.: Lamar Lett.
- US Reps.: Dixi Raks (Nashville, TN).
- Sunflower Co.**, 3550 Lilac Ave., Cincinnati, OH, 45208, (513) 321-6626.
- Sunny Day Prods.**, 1931 Southeast Morrison, Portland, OR, 97214, (501) 238-4525.
- Sunrise Communications**, 6290 Sunset Blvd., Suite 1026, Hollywood, CA, 90028, (213) 871-1010, Pres.: Robert C. Cotteral; Vice Pres. Mktg.: Dave Peters; Vice Pres. Dist.: Dave Foster; Custom Prod. Mgr.: Kathy McIsaac.
- Sunset Records**, 1577 Redwood Dr., Harvey, LA, 70058, (504) 367-8501, Pres.: George Leger.
- Sunshine Country Records**, Box 31351, Dallas, TX, 75231, (214) 750-0720, Pres.: Bart Barton; Nat'l Sales: Rusti James.
- Sunshine Nat'l Record**, 747 10th Ave., New York, NY, 10019, (212) 265-3530, Pres.: Howard Rumack; Vice Pres. & Gen. Mgr.: Pat Moraco; Nat'l Sales Mgr.: Pete Castagne; Sales: Earl Sellers; Nat'l Promo: Issy Sanchez.
- Sunshine Records, a Div. of The Sunshine Group**, 5533 Sunset Blvd., Hollywood, CA, 90028, (213) 465-5050, Telex: 4995677, Pres./Dir. of A & R: Walter Kahn; Dir. of Publicity: Juliet Carter; Dir. of Mktg.: Gaylynn Baker. (CD-Manufacturer/Distributor)
- Label(s): (Owned) Latitude, Sunshine.
- Sunsplash Records, Inc.**, Box 7778, Silver Spring, MD, 20907, (301) 434-3056, Pres.: Howard Rosenthal; Vice Pres./Promo: Hap Passman; Vice Pres./Gen. Mgr.: Gene Rosenthal; Sales: Jon Curfin.
- Suntan Records, Inc.**, Box 5135, Parsippany, NJ, 07054, (201) 334-6676, Sales Mgr.: Nina Gqzman. (CD-Distributor)
- Suntana Records**, Box 20143, West Valley City, UT, 84120, C.E.O./Dir. A & R: Jim Pitman; Dir. of Sales: Dreama Joyce; Dir. of Mktg.: Cory James; Head of Promotion: Eddie Lee.
- Super Seven Records**, See Doug Moody Prods., Inc.
- Superior**, See Ansonia Records, Inc.
- Supertronics Record Co.**, 56 Court St., Brooklyn, NY, 11201, (212) 330-0950, Pres.: Dr. Frank Francois; A & R: Barry Yearwood.
- Supreme Record Co.**, 602 W. Iris Dr., Nashville, TN, 37215, Owner: Tom Walls.
- Sur Records**, See High Water Recording Co.
- Sure Music & Record Co., Inc.**, 39 N. Sproul Rd., Broomall, PA, 19008, (215) 356-2996, Pres.: Leonard Rosen; Gen. Mgr.: Stewart Harmon; Prof. Mgr.: Beth Murta.
- Sureshot Records**, Box 2236, Largo, FL, 33540, (813) 595-5115, Pres.: Alan Redstone.
- Surf City Records**, 17 Piping Rock Dr., Ossining, NY, 10562, (914) 762-8499. (Also see Pop Record Research)
- Surf**, See Granite Records.
- Surprise Records, Inc.**, 421 W. Ellet St., Philadelphia, PA, 19101, (215) 276-8861, (215) 247-4317, Pres.: Gilda C. Woods; Vice Pres.: William L. Lucas.
- Survival Records**, Box 7032, Marietta, GA, 30065, (404) 436-8631, Pres.: Jeff Higgins.
- US Reps.: Important Record Dist. (Jamaica, NY), City Hall (San Rafael, CA), Record Depot (Roanoke, VA).
- Int'l Reps.: Line Music GmbH (West Germany).
- Survivor Records**, 349 S. Lafayette Park Pl., Suite 323, Los Angeles, CA, 90057, (213) 650-6800, Pres./Owner: Jason W. Schwartz; Pub. Rel./A & R: Sandra Schwartz; Pub. Rel./A & R: Anita Kagan; Staff Counsel: Richard A. Schulenberg; Mgmt. Dir.: Jack Powell.
- Label(s): (Owned) Revelation, Rough Diamond, Survivor, Hit,
- Susan**, See Toronto Records.
- Sussanah**, See Dee-Bee Recording.
- Sutra**, See Roulette Records, Inc.
- Svenskdisak**, See Lindbergh Records.
- Swallow**, See Flat Town Music Co.
- Swallowtail Records**, Box 843, Ittaca, NY, 14850, (602) 844-4535, Owner & Pres.: Phil Shapiro.
- Swampwater Records**, See Brat Records.
- Swanee Records**, See Door Knob Records (Div. of Gene Kennedy Ent., Inc.).
- Sweet Tooth Records**, See Candy Records.
- Sweetheart**, See S. W. & A. Assoc., Inc.
- Sweetsong Records**, Box 2041, Parkersburg, WV, 26101, (304) 428-7773, Owner: Roger L. Hoover; Mktg.: Dave Fore; Promo/Sales: Windy Winn.
- Swing Records**, See DRG Records, Inc.
- Swingville**, See Fantasy, Inc.
- Synergy Entertainment Corp.**, Box 8786, New Haven, CT, 06532, (203) 624-0362, Pres.: Lenore Troia; Vice Pres.: Catherine Grier; Prods. Coord.: Paula Harper.
- Branch(es): Box 129, Key West, FL, 33040, (305) 294-6186, Contact: Paula Harper.
- Label(s): (Owned) Synergy Records.
- Syntheticide**, See Enigma Entertainment Corp.
- Syntonic Research, Inc.**, Box 18626, Austin, TX, 78760, (512) 441-5322, Pres.: I. S. Teibel; Sales Mgr.: Michael Kron; Comptroller: Russell Aarons; Prodn. Mgr.: Rosanne Gallo. (CD-Manufacturer/Distributor)
- Branch(es): 175 5th Avenue, New York, NY, 10010, (212) 517-8038.
- Label(s): (Owned) Environments, SR.
- US Reps.: Atlantic Recording (New York, NY); WEA.
- T**
- TBA**, See Palo Alto/TBA Records.
- TBS Records**, See CDE Records.
- TCB Records**, See All Star Talent & Promos., Inc.
- T H Records & Tapes, Inc.**, 10124 Northwest 80th Ave., Hialeah Gardens, FL, 33016, (305) 558-2722, Cable: THUSA, Telex: 6811540, Gen. Mgr.: Antonio Moreno, Jr. Branch(es): 202 Braniff, San Antonio, TX, 78216, (512) 342-9574; Box 1884, Hato Rey, PR, (809) 754-6623.
- Label(s): (Owned) Top Hits (T H); (Licensed) F M, Dicesa.
- TJ Assoc., Inc.**, 363 Melville Ave., Palo Alto, CA, 94301, (415) 327-9094, Pres.: Tom Boyd; Mgr.: Collin Robert.
- Label(s): (Owned) TJ.
- TLO Records**, See Airwave Records.
- TMC Prods.**, Box 12353, San Antonio, TX, 78712, (512) 735-3322, Prof. Mgr.: Joe Scates.
- T.M. Int'l Records of Milwaukee**, 2828 Teutonia Ave., Milwaukee, WI, 53206, (414) 461-0602, Rep. Producer: Odell Tillman; Mgr.: Cardell Tillman; Asst. Mgr.: Dwayne Tillman; (CD-Manufacturer/Distributor)

- T M V Ents.**, 147 West 42nd St., Suite 603, New York, NY, 10036, (212) 947-0949, Pres.: Tim M. Visterin.
Label(s): (Owned) TMV, Mud Face; (Licensed) Bizet Classic, Bravo, IMC, Jazzclub.
- TNA Records, Inc., Div. of Perception, Inc.**, 10 George St., Wallingford, CT, 06492, (203) 269-4465, Pres.: Thomas Cavalier; Vice Pres.: Edyth Mercier; Sec.: Richard Robinson; Vice Pres.: Rudolf Szlavi; A & R: Thomas Cavalier.
Label(s): (Owned) TNA Records, Poison Ring Records, Big Sound Records.
- TNT Records & Tapes, Inc.**, 150 Broad Hollow Rd., Suite 109, Melville, NY, 11747, (516) 883-6363, Pres.: Max P. Cowal; Vice Pres.: Gary Turnler.
- TRC Corp.**, 5761 Park Plaza Ct., Indianapolis, IN, 46220, (317) 845-1980, Board Chmn.: Michael Schatzlein; Pres.: Gary Schatzlein; Vice Pres., Broadcast Promo. Dir.: Michael Bryant; Chief Eng.: Andrew Symons; Eng.: Jeff Gardner.
- TRF Music, Inc.**, 40 East 49th St., New York, NY, 10017, (212) 753-3234, Pres.: Michael Nurko. (CD-Manufacturer/Distributor)
Label(s): (Owned) TRF; (Licensed) Tele Music, Black Rock, Chappell, Monparnasse (MP 2000), Bosworth (BRM), Voyage.
- TSM Records, Inc.**, 10443 Stonebank, Bellflower, CA, 90706, (213) 867-4914, Pres.: Norm Calvin; Vice Pres.: Beverly Calvin; Vice Pres.: J. R. Edmons; Gen. Mgr.: O. L. Heymond; Promo. & Prodn. Mgr.: Steve Jackson.
Label(s): (Owned) TSM.
- TSR Records**, 8335 Sunset Blvd., Los Angeles, CA, 90069, (213) 856-0970, Telex: (510) 800-4549, Pres.: Tom Hayden. (Also see JDC Records, Inc.) (CD-Manufacturer/Distributor)
Label(s): (Owned) TSR, Baja; (Licensed) Damabi, Stanza.
- US Reps.:** Landmark (Long Island City, NY); City Hall (San Rafael, CA); JFL (Miami, FL); JDC (San Pedro, CA); Navarre (Minneapolis, MN); Universal (Philadelphia, PA); Great Bay (Baltimore, MD), and others.
- T/S Records**, 7507 Halldale Ave., Los Angeles, CA, 90047, (213) 752-8410, Exec. Pres.: Wilmer J. Turner, III; Exec. Vice Pres.: Theodore W. Shepherd; Chief Exec. of Pub. Rel.: Sandra L. Johnson.
- TJB**, See Varulven Records Int'l.
- TSOP Records**, See Philadelphia Int'l Records.
- Tactus**, See Worldtone Music, Inc.
- Tadarab Records**, See Charade Records.
- Talno**, See Otoao Records Co. Int'l Ltd.
- Take Home Tunes! Record Co.**, Box 10051, Beverly Hills, CA, 90213, (818) 761-2646, Exec. Prod.: Doris Chu; Prod.: Doris Yeko. (Also see Original Cast Records; Film Score Records)
- Takoma**, See Allegiance Records Ltd.
- Tamara Records**, See American Music Corp. (A.M.I. Records).
- Tambur**, 29 Derby Ave., Cedarhurst, NY, 11516, (516) 295-2290, Pres.: Velvel Pasternak; Vice Pres.: Goldie Pasternak.
- Tar Heel**, See Jim Hall & Gidget Starr Prodn.
- Tara**, See Shanachie Records Corp.
- Target Records**, Box 163, West Redding, CT, 06896, (203) 438-5366, Pres.: Paul Hotchkiss. (Also see Alvera Record & Music Publishing)
Label(s): (Owned) Target, Blue Hill.
- Tarsuah**, See S.W.E.A. Assoc., Inc.
- Tawas Records**, 1493 S. Elms Rd., Flint, MI, 48532, (313) 230-1822, Pres.: Harry F. Chestler; Vice Pres.: Kenneth B. Chestler; Vice Pres., Mktg.: Michael K. Chestler; Pres. Creative Services: Cindy Braun. (CD-Manufacturer/Distributor)
Label(s): (Owned) Tawas.
- Creed Taylor, Inc.**, Box 705, Old Chelsea Station, New York, NY, 10113, (212) 674-1111, Board Chmn.: Creed Taylor.
- Tel-E-Vue Prodn./Records**, See Paul Gerry Ents.; Revonah Records.
- Telarc Records**, 23307 Commerce Park Rd., Cleveland, OH, 44122, (216) 464-2313, Chmn.: Jack Renner; Pres.: Robert Woods.
- Telemark Dance Records**, Box 55, McLean, VA, 22101, (703) 356-9113, Pres.: Richard S. Mason.
Label(s): (Owned) Telemark; (Licensed) Mr. Sydney Thompson, Dansan.
- Telesis Records**, See Eagle Records, Inc.
- Teleson-America**, 62 Fairfax St., Somerville, MA, 02144, Dir.: Kenneth Starr.
Label(s): (Licensed) Grand Orgue, Solist, Motette-Ursina.
- Tempo**, See Kiderian Records.
- Tempo**, See Bet-el Publishers.
- Tempre Records, Inc.**, 1835 Chestnut St., Philadelphia, PA, 19103, (215) 787-7000.
- Tender Heart Records**, 7131 Owensmouth Ave., Suite 77A, Canoga Park, CA, 91303, (818) 361-3151, Owner: Robert Alexanian.
- Tenn. Country Boy**, See Giolite Ents.
- Tennessee Folklore Society, MTSU**, Box 201, Murfreesboro, TN, 37132, (615) 898-2576, Dir.: Charles Wolfe; Assoc. Dir.: Richard Blaustein; A & R Dir.: Bob Fulcher; Musical Dir.: Lepingwell Freaze.
US Reps.: Record Depot (Floyd, VA); Down Home Music (El Cerrito, CA).
- Teresa Gramophone Co. Ltd.**, 1414 Ave. of the Americas, 6th Floor, New York, NY, 10019, (212) 759-5565, Pres.: Robert Thiele; Dir. of Mktg./Ops.: Budd Hellawell.
Label(s): (Owned) Doctor Jazz, Signature.
- Terock**, See Toronto Records.
- Terry's Records**, See Varulven Records Int'l.
- Tex Mex Records**, See Cobra Country Records.
- Texas Crude Records**, 1107 Music Ln., Austin, TX, 78704, (512) 440-1976, Pres.: Bobby Lockhart; A & R: Tommy Hill; Gen. Mgr.: Jane Quisenberry.
Label(s): (Owned) Texas Crude Records, Harvest.
- Texas Records (Div. of Don Schater Promos.)**, Box 57291, Dallas, TX, 75207, (214) 339-5891, Pres.: Don Schater; Vice Pres./A & R: Rob Dixon.
- Texas Rose Records**, See Sunbeam Records, Inc.
- That's Entertainment**, See Varese Sarabande Records, Inc.
- Theresa Records**, 800 Arlington, Berkeley, CA, 94707, (415) 524-4908, Co-Owner, Pres.: Dr. Allen G. Pittman; Co-Owner: Betty K. Ishida. (CD-Distributor)
US Reps.: Rounder Records (Cambridge, MA); Rick Ballard (Oakland, CA); Action Music Sales (Cleveland, OH); Richman Bros. (Pennsauke, NJ).
Int'l Reps.: Bellaphon (West Germany).
- Third Story Records, Inc.**, 5120 Walnut St., Philadelphia, PA, 19139, (215) 747-1201, Pres.: John Wicks; Vice Pres.: Scott Hernog; Sales Dir.: Rod Burton; Promo. Dir.: Risa Vetri. (CD-Manufacturer/Distributor)
Label(s): (Owned) Third Story.
- Third Street Jazz & Rock, Inc.**, 10 North 3rd St., Philadelphia, PA, 19106, (215) 627-3366, Pres.: Jerry Gordon.
- Third World Records**, See Dee Joy Recording Corp./Co. 37 Records, See The Headway Group.
- Thomas**, See RCI Records, Inc.
- Thoroughbred Records**, 6503 Wolfcreek Pass, Austin, TX, 78749, (512) 288-3370, Owner/Gen. Mgr.: Rex T. Sherry.
- Thrash Records**, See Doug Moody Prodn., Inc.
- Thrash Videos & Records**, See Doug Moody Prodn., Inc. 3 C, See Continental Communications Corp.
- 3CDC**, See Rykodisc USA.
- 3 G's Industries, Inc.**, 550 Troost, Kansas City, MO, 64110, (816) 361-8455, Pres.: Eugene Gold; Vice Pres. Mktg.: Chris King; Promo. Dir.: Kenneth Searcy; A & R Dir.: Jeff Lucas; Jazz/Gospel A & R Dir.: Mark Gilmore. (CD-Distributor)
Label(s): (Owned) 3 G's Records, NMI Records, Cory Records, Chris C's Records.
- 3-J Records**, HC Rt. 82, Box 62A, Pottersville, MO, 65790.
- Thumbs-Up-Records, Inc.**, 3343 NW 68 Ct., Ft. Lauderdale, FL, 33309, (305) 972-0066, (305) 942-4484, Contacts: Robert Gonzalez, Stuart Cox.
- Thunder Records**, See Philadelphia Int'l Records.
- Tiare Tahite**, See Granite Music Corp.
- Tiki Ents., Inc.**, 195 South 28th St., San Jose, CA, 95116, (408) 286-9840, Pres./Mgr.: Gracie O'Neal; Mgr.: Jeanine O'Neal.
Label(s): (Owned) Rowena Records, Janell Records, Chance Records.
- Time-Life Music**, 777 Duke St., Alexandria, VA, 22314, (703) 838-7454, Telex: 899-162, Pres.: Paul R. Stewart; Exec. Producer: Douglas Graham; Dir. Business Affairs: Jerry Rendich; Dir. of Mktg.: Maria Hoskins; Dir. of Finance: Richard Scheiner.
- Timeless Entertainment Corp.**, 3 East Shore, Irvine, CA, 92714, (714) 552-5231, Pres.: Francine Rae; Vice Pres./Gen. Mgr.: Fred Ballin; Artist Rel.: Marci Lynn; Product Mgr.: Seth Joseph. (CD-Manufacturer/Distributor)
Label(s): (Owned) Goldisc, Perfect.
- Tin Pan Apple**, See PolyGram Records, Inc.
- Rik Tinory Prodn.**, 180 Pond St., Cohasset, MA, 02025, (617) 383-9494, Pres.: Rik Tinory; Vice Pres.: Richard F. Tinory, Jr.; Artist Relations: Claire Babcock; Graphics/Photo Dept.: Lisa Tinory; Promo.: Laurel Tinory.
Label(s): (Owned) RTP Int'l, Sequel Records, Old Boston Records.
- Titan Records**, 515 E. Racquet Club Rd., Palm Springs, FL, 92262, (619) 327-9216, Owner & Gen. Mgr.: George R. Brown.
Label(s): (Owned) Tri-Disc Records, Marc Records, Demon Records, Valo Records.
- Tobago**, See Guajiro Records, Inc.
- Token**, See Sid Kleiner Music Enterprises, Inc.
- Toledo**, See Newstar Int'l Corp.
- Toil Free**, See CDE Records.
- Tom Thumb Music, Div. of Rhythms Prodn.**, Box 34485, Los Angeles, CA, 90034, (213) 836-4678, Pres.: Ruth S. White; Gen. Mgr.: Marjory W. Gandelman; Exec. Producer: David O. White. (Also Rhythms Prodn.)
Label(s): (Owned) Rhythms Prodn., Tom Thumb.
- Tommy Boy Music**, 1747 First Ave., New York, NY, 10128, (212) 722-2211, Telex: 6971684 FUNK, Chairman: Thomas Silverman; Pres.: Monica Lynch; Vice Pres. Bus. Affairs: Rick Dutka; Radio Promo./A & R: Joey Gardner; Nat'l Sales Dir.: Steve Knutson; Office Mgr.: Stella Korolchen.
Label(s): (Owned) Tommy Boy.
Int'l Reps.: CBS/Sony (Japan), WEA (Int'l), Phonogram (France).
- Tomorrow River Music**, Box 185, Madison, WI, 53701, (608) 423-3095, Pres.: Robble Clement.
US Reps.: Silo, Inc. (Waterbury, CT); Tomorrow River Music Distributor (Madison, WI).
- Top 'N Bottom**, See Quinto Prodn./Records.
- Top Ranking**, See Kenyan Entertainment Corp.
- Top-Star**, See Sid Kleiner Music Ents., Inc.
- Top's Records**, 1749 N. Serrano, #232, Hollywood, CA, 90027, (213) 464-5574, CEO: Gary Revel; Pres.: Linda Revel; Nat'l Promo. Dir.: Hal Jon Norman.
Label(s): (Owned) Star City, Frame House, Plain Wrap.
- Torchlite**, See Tracy Sands Music Sales.
- Tornado Records**, See Twister Records.
- Toronto Records**, Box 4740, Nashville, TN, 37216, (615) 865-4740, Pres.: Wade Curtiss; Gen. Mgr.: Dick Daniels; A & R: Russ Allen; Mgr.: S. D. Neal. (CD-Manufacturer/Distributor)
Label(s): (Owned) Curtiss, Susan, Denco, Terock, Rock-A-Nash-A-Billy.
- Tot**, See Gramophone Records.
- Total Sound Records, Div. Larr Computer Corp. of Del. KLARR Satell**, Box 3842, Houston, TX, 77253, Pres.: Dr. Lawrence Herbst; Vice Pres.: Joe Tomlinson; Treasurer: Ruth Gray.
Label(s): (Owned) Total Sound, D. T. I., Ultra Sound, Beverly Hills, Lawrence Herbst, Larr.
- Total Sound Records**, See Lawrence Herbst Investment Trust Fund, Inc.
- Totem**, See Kiner Ents.
- Tou-Sea**, See Gumbo Int'l, Inc.
- Town Crier Recordings**, 205 West 89th St., 7-E, New York, NY, 10024, (212) 362-6580, Pres.: Claudia Marx.
Label(s): (Owned) Town Crier Recordings.
- TownHall Records**, Box 5332, Santa Barbara, CA, 93150, (805) 969-4744, Telex: 658343, Owner: Lincoln Mayorga; Mgr.: Linda Jones.
Label(s): (Owned) TownHall Records.
US Reps.: Records Ltd. (Los Angeles, CA).
- Toy Records**, Box 219, 219 Radio City Sta., New York, NY, 10101, (212) 695-6995, Vice Pres.: Lawrence Lucie; Gen. Mgr.: N.L. King.
- Track Records c/o Lauren Ents.**, 723 Lincoln, Carbondale, CO, 81623, (303) 963-3598, Owners: Allan K. Blick; Owners: Patricia Lauren.
Label(s): (Owned) Track Records.
- Tractor Records**, Box 2147, Sioux City, IA, 51104, Promo. Dir.: B. Miller.
Branch(es): Box 18651, Denver, CO, 80218.
- Traditional**, See Jean & Lee Schilling, Inc.
- Traditional Records**, Box 8, Cosby, TN, 37722, (615) 487-5543, Pres.: Jean Schilling.
US Reps.: Jeanalee Schilling, Inc. (Cosby, TN); City Hall Records (San Rafael, CA); Richmond Bros. Records, Inc. (Collinswood, NJ).
- Transaction Music**, 225 East 57th St., New York, NY, 10022, (212) 838-2590, Telex: 421943.
- Transcity Records**, 765 Bannville, Birmingham, AL, 48009, (313) 540-4532, Pres.: Scott Forman; Vice Pres.: Al Ferszt.
- Transworld Records**, See Finer Arts Records.
- Travel Agency**, See Posh Boy Records.
- Trebas Institute of Recording Arts of the USA, Inc.**, 6602 Sunset Blvd., Hollywood, CA, 90028, (213) 467-6800, Pres.: David P. Leonard. (CD-Manufacturer)
Branch(es): 1435 Bleury, Suite 301, Montreal, PQ, Canada, H3A 2H7, (514) 845-4141; 290 Nepean St., Ottawa, ON, Canada, K1R 5G3, (613) 232-7104.
Label(s): (Owned) Trebas.
- Tremor**, See Metro-America Records.
- Trend/Discovery Records**, 117 N. Las Palmas Ave., Los Angeles, CA, 90004, Telex: 249056 ITSD UR, Pres.: Albert Marx; Vice Pres.: Patricia Nickerson.
Label(s): (Owned) Musicraft, AM-PM.
- Trend Records**, Box 201, Smyrna, GA, 30081, (404) 432-2454, Pres.: Tom Hodges; Vice Pres.: Richard C. Hodges, Frank Brannon, Norman Skipper. (CD-Manufacturer/Distributor)
Label(s): (Owned) British Overseas Airways Music, Stepping Stone, Trend, Trendsetter, Trendsides; (Licensed) Kennesaw.
- Trendsetter**, See Trend Records.
- Trendsides**, See Trend Records.
- Tri-Disc Records**, See Titan Records.
- Triad Records**, See RMS Triad Prodn.
- Tribal Jargon Records**, 129 Gramers St., Newton, MA, 02158, (617) 244-6803, Mgr.: Mr. Tristram Lozaw.
Label(s): (Owned) Tribal Jargon, Skids.
US Reps.: Modern Method (Cambridge, MA).
- Tribal Records**, See Tom Bee Assocs.
- Tribute**, See Sivatt Music Co., Inc.
- Triple Disc**, See Second Sun Prodn.
- Triple Q Records**, 555 Broad Hollow Rd., Suite 271, Melville, NY, 11747, (516) 420-0961, Pres.: Thomas V. Melodia; Sec.: Stanley B. Malinowski.
- Trix Records, Inc.**, Drawer AB, Rosendale, NY, 12472, (914) 687-9573, Owner: Peter B. Lowry.
Label(s): (Owned) Ghetto Farms Discs; (Licensed) Kheba Records.
- Trolley Car**, See Visions Communication Corp./American Tape Corp.
- Tropical Buddha Records**, See "Codiscos" Compania Colombiana de Discos, S. A.
- Tropicana Records**, Box 910, Beverly Hills, CA, 90213, (213) 276-2726, Gen. Mgr.: Oliver Berliner.
Label(s): Tropicana.

Tru-Gems Records, Box 5392, Santa Monica, CA, 90405, Owner: Lee Silver.

True Love, See Jim Hall & Gidget Starr Prodn.

Trusty Records, Rt. 1, Box 100, Nebo, KY, 42441, (502) 249-3194, Pres.: Elsie Childers; Producer A & R: Michael Cain.

Trutone Records, 163 Terrace St., Haworth, NJ, 07841, (201) 385-0940, Pres.: Louis Rowatti; Sec./Treas./Chief Eng.: Carl Rowatti; Bus. Mgr./Adv. Dir.: Adrienne Rowatti; Disk Mastering Eng.: Phil Austin; Disk Mastering Eng.: Steve Robb.

TuneMaster, See Westwood Entertainment Group.

Tuneworks Records, Inc., See Haven Records, Inc.

Turbo Records, Box 231, East Meadow, NY, 11554, Pres./A & R Dir.: Jay Gold; Vice Pres.: Gall Gold. (CD-Manufacturer/Distributor)
Label(s): (Owned) Turbo.

Turn, See Star Song, a div. of Jubilee Communications, Inc.

Turne Round Prodn., 6470 8th Ave., Grandville, MI, 49418, (616) 457-2172, Pres.: Donald A. Round; A & R: Jay Round; Sales Dir.: Betty Round; Mktg. Mgr.: James A. Round.

Turnstyle, See LP Ventures, Inc.

Turquoise Records, HC-84, Box 1358, Whitesburg, KY, 41858, (606) 633-0485, Pres.: Pat Martin. (CD-Manufacturer/Distributor)

US Reps.: Old Fogey Dist. (Lansing, MI); Tant Ents. (Montague, MI); Record Depot (Floyd & Roanoke, VA); Silo (Waterbury, CT); Jean's Dulcimer (Cosby, TN); Folk Craft (Winstead, CT); City Hall (San Rafael, CA).
Int'l Reps.: B.Q.M. Services Ltd., Pooch Yokocho (Japan); Mike's Country Music Room (Scotland); Bear Family Records (West Germany).

Turquoise Records, HC-84, Box 1358, Whitesburg, KY, 41858, (606) 633-0485, Pres.: Ms. Pat Martin.
Label(s): (Owned) Turquoise Records.

US Reps.: Old Fogey Dist. (Lansing, MI); Tant Ents. (Montague, MI); Record Depot, Floyd, VA; Record Depot (Roanoke, VA); Mill City Music (Minneapolis, MN); Richman Bros. Dist. (Pennsauken, NJ), and others.

Tutch Music Publishers/Red Kastle Prodn., Box 163, West Redding, CT, 06896, (203) 438-5366, Pres.: Paul Hotchkiss; Vice Pres.: Mike Terry; Sec./Treas.: Anita M. Jove.

25 West/Midnight Sun Records, 25 West 38th St., New York, NY, 10018, (212) 840-9253, Chairman: Silvio Tancredi; Vice Pres.: Matt Noble; A & R Dir.: Kevin Calhoun; Int'l A & R: Pier Luigi Tancredi.

Label(s): (Owned) 25 West, Midnight Sun.

Twenty Golden Greats of, See Bulldog Records.

21 Records, (div. of 21 Entertainment Group, Inc.), Box 2321, New York, NY, 10116, (212) 684-7900, Telex: 425705, Pres.: Fred Haayen; Dir. of Opns.: Linda Gaeta. (CD-Distributor)

US Reps.: Atlantic Recording Corp. (New York, NY).
Int'l Reps.: BMG (Canada).

21st Century, See RCI Records, Inc.

Twister Records, 9430 Live Oak Pl., #308, Fort Lauderdale, FL, 33324, (305) 472-7757, Mktg. Mgr./Promo: Andre Kerek; Int'l: E. Kanter; A & R: J. P. Bluestein. (Also see Quadrasonic Talent, Inc.)

Label(s): (Owned) Twister Records, Quadrasonic Records, Tornado Records.

2-Mac Records, 231 Couch Rd., Senoia, GA, 30276, (404) 599-6935, Pres./Promo/A & R: Joseph J. McTamney; Vice Pres./Mktg./Sales: Philip A. McDaniel.

Tymena Music, 430 Pearce Rd., Pittsburgh, PA, 15234, (412) 341-0991, Pres.: Ty Lemley; Vice Pres.: Tolmena Lemley; Gen. Mgr.: Bud Lemley; Promo: Al Lemley.

Tyscot, Inc., 3532 N. Keystone Ave., Indianapolis, IN, 46218, (317) 926-6271, Pres.: Dr. Leonard Scott; Gen. Mgr.: Barbara Golder; Promo. Dir.: Lamar Campbell; Pub. Dir.: Sherry Garrison. (Also see Words of Wisdom Ents. & Records; The Bensen Co.)
Label(s): (Owned) Tyscot, Circle City.

U

UAGP, See Global Pacific Records.

U.F.O., See Glolite Ents.

U K Records, Inc., 315 West 57th St., Suite 3H, New York, NY, 10019, (212) 581-7577.

USA Music Group, 11712 Moorpark, Studio City, CA, 91604, (818) 505-0855, Pres.: Martin Braude; Vice Pres. Creative Devl.: Leslie Brander; Vice Pres. Mktg.: Dick Williams. (CD-Manufacturer/Distributor)
Label(s): (Owned) USA.

US Reps.: Intercon Music (West N.Y., New Jersey).
US Records, 489 5th Ave., New York, NY, 10017, (212) 682-8400, Pres.: Victor Benedetto; Gen. Mgr.: Roger Raimond.
Label(s): (Owned) US Records, America Records.

UMB Records, See Largo Records.

Ultra Sound Records, See Total Sound Records.

Ultragroove, Box 838, Orinda, CA, 94563, (415) 254-7800, Chrm. of the Board: Michael Robert Phillips; Pres.: Rex Jones; Exec. Vice Pres.: C. J. Black.
Label(s): (Owned) Ultragroove.

Uncle Sam, See K M C Records.

Uniform-Kanchana, See Harmonia Mundi, USA.

Unique Jazz, See Zim Records.

United Artists, See Electric & Musical Industries.

United Performers, Inc., 920 Riverside Dr., New York, NY, 10032, (212) 928-1619, Pres.: Winston Negron; Vice Pres. Sales/Promo: Cesar Matos.

United Sound Arts, Inc., Box 477, Long Branch, NJ, 07740, (201) 229-4949, Cable: KIMBRO, Pres.: Robert Kimble; Vice Pres.: G. Carol Kimble; A & R Mgr.: James Kimble; Editor: Amy Laufer; Public Relations/Adv.: Lisa Luthra.
Label(s): (Owned) Kimbro.

United World Prodn., Box 1078, 3925 Eastlands Ave., Vineland, NJ, 08360, (609) 696-0943, Pres.: Frank Baldissar; A & R: Greg Giannascoli; Mktg.: Dennis Link.

Unity Records, See Art Records Mfg. Co.

Universal Artlist Records, Box 1128, College Branch, Madison, TN, 37115, (615) 865-8692, Pres.: Ken Galloway; Vice Pres./A & R: Bobby Rich.

Universal-Athens Records, Box 1264, Peoria, IL, 61654, (309) 673-5755, Owner: Jerry Hanlon.

Universal Records, Box 17272, Memphis, TN, 38187, Pres.: Ronald Blackwood; Exec. Vice Pres.: Jennifer Blackwood; Nat'l Mktg. & Sales: Ben Blackwood; Chief of A & R: Jimmy Blackwood; Nat'l Radio Promos.: Ruth Franza. (CD-Manufacturer/Distributor)
Label(s): (Owned) Blackwood Records, Memphis Mgmt. Records.

Unlimited Inspiration Records, Box 614, Santa Cruz, CA, 95061, (408) 458-3022, Owner: Larry Leeder; Mgr.: Sue Herzstein.
Label(s): (Owned) Unlimited.

Unregulated Record Co., Inc., Box 81485, Fairbanks, AK, 99708, (907) 456-3419, Pres.: Michael A. States; Vice Pres.: Richard J. Pasillas; A & R: Michael Wedgewood, Martin Beggs; Sales/Promo: Randy Reeves.

Up With People, 3103 N. Campbell Ave., Tucson, AZ, 85719, (602) 327-7351, Telex: 00230 666 482 OWP TUC, Pres./Chairman of Board: Blanton Belk; Exec. Vice Pres.: Jim MacLennan; Sr. Vice Pres.: Steve Woods; Sr. Vice Pres.: Dale Penny; Vice Pres., Sched/Merch.: Rick Kleiner.

Branch(es): Inkognitogastan 2, N-0256 Oslo 2, Norway, 47-02-430180, Telex: 0056 72964 OWP N, Contacts: Hans Magnus, Anna Carlberg; Boulevard St. Michel 12, B-1040 Brussels, Belgium, 32-2-763-0368, Telex: 20198 OWP B, Contacts: R. Lokerman, M. Keyser.
Label(s): (Owned) Up With People.

Uproar Records, 10 Jones St., Apt. 4-E, New York, NY, 10014, (212) 255-7408, Contact: Joel Weber.

Upside Records, 225 Lafayette St., Suite 1109, New York, NY, 10012, (212) 925-9599, Telex: 6714803 UPSIDE, Pres.: Barry Feldman; Exec. Vice Pres.: George Gilbert; Promos.: John Rosenfelder; Publicity: Elizabeth Bellis. (CD-Manufacturer/Distributor)
Label(s): (Owned) Upside Records, Logarithm Records.

Upstart Music, See Upstart Records.

Upstart Records, 2210 Rapier Blvd., Arlington, TX, 76013, (817) 461-8481, Gen. Mgr./A & R: Charles Stewart; Chief Eng.: Jerry Abbott.
Label(s): (Owned) Upstart, Pantego, Made in Texas, Marquee.

Urban Rock Record, Inc., 40 West 56th St., New York, NY, 10019, (212) 315-0540, Telex: 226000 ETLXUR, Pres.: Ira Cossin; Vice Pres. Sales: Neil Levine.

V

VAR Int'l, Box 2392, Woburn, MA, 01888, (617) 935-5386, Pres.: Joseph Allen Court; Vice Pres.: Brian Cozait; Pres. of Mktg.: Jimmy Miller; A & R: Bruce Foremka.
VMC, Inc. (Vatvei Music Consultants), 17305 Southwest 88th Ave., Miami, FL, 33157, (305) 235-2722, Pres.: George Tavares; Gen. Mgr.: Roberto Wells.

V. P. Records Distributing Corp., 170-21 Jamaica Ave., Jamaica, NY, 11432, (212) 291-7058, Pres.: Vincent Chin; Vice Pres.: Pat Chin; Mktg. Mgr.: Christopher Chin; Promo: Vincent Chin, Jr.

VU Records & Bird Prodn., 1946 N. Hudson Ave., Chicago, IL, 60614, (312) 787-8060, Pres.: Robin McBride.

Label(s): (Owned) VU.

VOX, See Moss Music Group, Inc.

Mike Vaccaro Music Services, 3848-A Atlantic Blvd., Suite 4, Long Beach, CA, 90807, (213) 424-4958, Producers: Mike Vaccaro, Peter Fanelli; Composer: Allen Davis.
Label(s): (Owned) Musique Circle Records.

Thomas J. Valentino, Inc., 151 West 46th St., New York, NY, 10036, (212) 869-5210, Pres.: Thomas J. Valentino, Jr.; Vice Pres.: Francis T. Valentino. (CD-Manufacturer/Distributor)
Label(s): (Owned) Valentino, Inc., Major.

Valhalla Recording Corp., 60 East 42nd St., Suite 438, New York, NY, 10165, (212) 687-3210, Pres.: Greg Thornwood; Vice Pres.: Irene Kogut; Vice Pres. A & R: Toby Lynn.
Label(s): (Owned) Valhalla.

Valley Records, Box 262, Patton, CA, 92369, (818) 331-9437, Pres., Mktg.: Johnny Lopez; Sales/Promo: Delaine Marie.

Label(s): (Owned) Valley Records.

Valor Records, See Titan Records.

Vandor, See Vandor Motion Pictures & Phonorecords Group.

Vandor Motion Pictures, Phonorecords & Music Publishing Group, 1826 Poplar Ln. SW, Albuquerque, NM, 87105, (505) 243-2881, Chairman: Bobby Farrell; Gen. Mgr.: Lois T. Cunningham; Prof. Mgr.: Petra Koorosh Shams-Avari; Dir. of Opns.: Dale Oldham. (CD-Manufacturer/Distributor)

Label(s): (Owned) Vandor Records, Juke Records of Tennessee, FMC, Ltd.; (Licensed) Classic Sound, Euro Records Int'l, Nighthawk.

US Reps.: Ron Aaron Music Corp. (Stoughton, MA); Yaney Woods Music (Chicago, IL); Pathfinders, Inc. (Petersburg, FL).

Vanguard Recording Society, Inc., 71 West 23rd St., New York, NY, 10010, (212) 255-7732, Cable: VANMUSICA, Co-Pres./Classical A & R: Seymour Solomon; Co-Pres.: Maynard Solomon; For/Licensing Opns. Dir.: Jo Inguant; Classical Artists Rel.: Wendy Simon; Chief Eng.: Jeff Zaraya.

Vantage Recording Co., Box 212, Pottstown, PA, 19484, (215) 323-3336.

Varese Sarabande Records, Inc., 13006 Saticoy St., North Hollywood, CA, 91605, (818) 784-1172, Telex: 292 162, Pres.: Chris Kuchler; Exec. Vice Pres.: Tom Null; Vice Pres., Proj. Development: Richard Kraft. (CD-Manufacturer/Distributor)

Label(s): (Owned) Varese Sarabande, Citadel, Andante; (Licensed) AEI, That's Entertainment, Colosseum.

Variety Recording, See Afro-Carib Records.

Variety Audio Companies, Inc., 144 Milbar Blvd., Farmingdale, NY, 11735, (516) 293-5658, Pres.: William A. Stufsky; Vice Pres. Sales & Mktg.: Jim Goldstein. (CD-Distributor)

Label(s): (Licensed) Record Guild of America.

Varrick, See Rounder Records Corp.

Varriven Records Int'l, Box 2392, Woburn, MA, 01888, (617) 935-5386, Pres.: Joseph A. Viglione; Vice Pres.: Bruce Bad; Chief of Prodn.: Jimmy Miller; Publicist: Cathy McGovern; A & R: John Tamilio. (CD-Manufacturer/Distributor)

Label(s): (Owned) Terry's; (Licensed) TJB.

US Reps.: Important Records (Jamaica, NY); Cambridge One Stop (Farmingham, MA).

Int'l Reps.: New Rose Records (France); Semaphore Corp., Schagen Place, (The Netherlands).

Vault, See Rhino Records, Inc.

Vee-Jay Int'l Records, Box 7277, Burbank, CA, 91510, (213) 849-2469, Pres.: Betty Chiappetta; A & R Dir.: Pat Britt. (Also see Chameleon Music Group)
Label(s): (Owned) Vee-Jay, Epitaph.

Vee Jay Int'l Music, Box 7277, Burbank, CA, 91501, (213) 849-2469, Pres.: Betty L. Chiappetta; A&R: Patrick Britt.
Velocity Records, 208 West 29th St., New York, NY, 10001, (212) 244-7601, A & R/Mktg. Dir.: Howard Leinoff.

Velvet, See Distribuidora Sonografica, C.A.

Velvet de Venezuela, See Sonotone Music Corp.
Velvet De Puerto Rico, Inc., Calle Cerra, #616, Santurce, PR, 00907, (809) 722-3191, Pres./Treas.: Roberto Page; Vice Pres.: Roberto Page Rodriguez; Sec.: Concepcion Rodriguez.
Label(s): (Owned) Velvet.

US Reps.: Auditorama Records (New York, NY); Reyes Records (Miami, FL).

Velvet Int'l, See Ball Record Mfg. & Dist. Co.

Ven-Jence, See Ozark Opry Records.

Verde, See Doray Recording Group.

Verton, See Polish Record Center of America.

Verve, See RCA-Ariola Classics.

Vest Pocket, See Institute for Language Study.
Vetco Records, 5825 Vine St., Cincinnati, OH, 45216, (513) 242-8000, Pres.: Lou Ukelson.
Label(s): Papa Lou, Doctor, Vetco.

Vibe Records, Inc., 1183 Eastway, Cincinnati, OH, 45224, (513) 681-5436, Pres./CEO: Gordon Hickland; Vice Pres., Mktg.: William Sinkford; A & R: Tim Napier; Business Affairs: Ilene Reed.
Label(s): (Owned) Vibe Records.

Vic Records, 1327 Cobb St., Kalamazoo, MI, 49007, (616) 342-5328, Owner: Vic Laval. (Also see LaVal Record Co.)

Victrola, See RCA-Ariola Int'l.

Virginia Recording Co., 217 Main St., Fort Lee, NJ, 07024, (201) 974-3900, Pres.: Al Thomas; A & R Mgr.: Tom Argiro; Promo. Mgr.: John Smash. (CD-Distributor)

Label(s): (Owned) Virginia Records.

Virginia Arts Records, Box 800, Louisa, VA, 23093, (703) 967-2245, Pres./Gen. Mgr.: R. Paul Brier. (CD-Manufacturer)

Label(s): (Owned) Virginia Arts.

Virtue Records, See Parr-X Corp.

Vision, See Ozark Opry Records.

Vision Records, Box 8269, Northridge, CA, 91327, (818) 360-6292.

Vision Records, Inc., 13385 W. Dixie Hwy., North Miami, FL, 33161, (305) 893-9191, Pres.: Steve Alaimo; Vice Pres.: Ron Albert; Treas.: Howard R. Albert. (CD-Manufacturer/Distributor)
Label(s): (Owned) Vision; (Licensed) Ms. B.

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Visions Communication Corp./American Tape Corp., 1116 Edgewater Ave., Ridgefield, NJ, 07657, (201) 943-7860, Contact: Michael Thaler.
Label(s): Trolley Car, Radiant, Altone, Carnaby.

Vision, 6331 Santa Monica Blvd., Hollywood, CA, 90038, (213) 462-2545, Contact: Pete Korelich.

Vocab, Inc., 3071 S. Broad St., Chicago, IL, 60608, (312) 254-8047.
Label(s): (Owned) Woodcraft, Vocab.

Vodka, See Chameleon Music Group.

The Vodka Label, See Posh Boy Records.

Vokes Record Co., Box 12, New Kensington, PA, 15068, (412) 335-2775, Pres.: Howard Vokes.
Label(s): Country Boy, Vokes.

Volare Records, Box 325, Englewood, NJ, 07631, (201) 567-7538, Pres.: Clyde Otis; Vice Pres.: Isidro Otis.

Volt, See Fantasy, Inc.

Vortex Records, 925 Jones St., Suite 502, San Francisco, CA, 94109, (415) 771-5550, Pres.: Max Dancer; Contact: Robin Miller. (CD-Manufacturer/Distributor)

Voxx, See Chameleon Music Group.

Voyager Recordings, 424 35th Ave., Seattle, WA, 98122, (206) 323-1112, Owner/Mgr.: Vivian T. Williams; Owner: Philip L. Williams.
Label(s): (Owned) Voyager.

Voyager Records, 812 W. Darby Rd., Havertown, PA, 19083, Pres.: Denny Somach. (CD-Manufacturer)
Label(s): (Owned) Voyager.

W

WATT Works, Inc., Groggkill, Willow, NY, 12495, (914) 688-5373, Co-Owners: Michael Mantler, Carla Blay.
Label(s): (Owned) WATT/ECN.

WEA Int'l, Inc., 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-7100, Cable: ATCOMUSIC, Telex: 424602, Pres.: Nesuhi Ertegun, Sr.; Vice Pres. of Opns.: Jim Caradine.

WEA Int'l Latin, See Rodven, Inc.

WEC Industries Ltd., 4733 Lankershim Blvd., Universal City, CA, 91602, (818) 508-8931, Telex: 9102406105 WEC IND UQ, Fax: (818) 508-8678, Chrmn.: James Jarrett; Pres.: Santino R. Scotti; Vice Pres., Creative Affairs: Jim Sullivan; A & R: Max Diamond.
US Reps.: Major Independents.
Int'l Reps.: CBS (United Kingdom).

W/G Records, 991 Oak St., West Barnstable, MA, 02668, Pres.: Michael L. Welch. (CD-Manufacturer/Distributor)
Label(s): (Owned) Merri Mike, Welch Grape, W/G.

WIM, See Western International Music, Inc.

WM-MOR Records, See Wandon Music Co.

Wago, See Pegasus Records.

Wagon Wheel Records, Rt. 1, Box 85, Georgetown, SC, 29440, (803) 546-7139, Pres./Owner: Jack Redick.

Wahr, See Sound South Records, Inc.

WainWave Records, Inc., Box 2017, Clifton, NJ, 07015, (201) 890-9005, Pres.: Doug Wain; Vice Pres.: Bob Davidson. (CD-Distributor)
Label(s): (Owned) WainWave Records.

Walk on Water Records, Rt. 2, Box 566-H, New Braunfels, TX, 78130, (512) 629-4396, Contact: Brian Carr.
Label(s): Walk on Water Records.

Tim Walsh Music Inc., 150 Fifth Ave., 1103, New York, NY, 10011, (212) 691-5630, Cable: Telexcom JLaw, Telex: 226000 JLaw, Fax: (212) 619-4079, President: Tim Walsh; Counselor: Bruce Colfin.

Bruno Walter Society, See Music & Arts Programs of America, Inc.

Waltner Ents., 14702 Canterbury Ave., Tustin, CA, 92680, (714) 731-2981, Pres.: Steven D. Waltner; Sales & Mktg.: Glenn Erickson; Promo.: Sharon Waltner.
Label(s): (Owned) Calico Records.

Wandon Music Co., Box 1436, FDR Station, New York, NY, 10150, (212) 888-7838, Pres./Creative Dir.: Mr. Chris Barrett; Vice Pres., Sales/Mktg.: Steven Trombetti.
Label(s): (Owned) Wandon Music Co., WM-MOR.

Wanghead (With Lips), See Metro-America Records.

Warlock Records, 29 East 22nd St. Suite 2 N, New York, NY, 10010, (212) 614-9170, Pres.: Adam Levy; Promos.: Gregory Fore.
Label(s): (Owned) Warlock Records.

Warner Bros. Records, Inc., 3300 Warner Blvd., Burbank, CA, 91510, (818) 846-9090, Board Chrmn.: Mo Ostin; Pres.: Lenny Waronker; Exec. Vice Pres./Treas.: Murray Gitlin; Vice Pres.: Seymour Stein.
Branch(es): 3 East 54th St., New York, NY, 10022, (212) 702-0300; 1815 Division St., Nashville, TN, 37203, (615) 320-7525, Vice Pres.: Jim Ed Norman.

Warner Bros. Special Products, See Pair Records, Inc.

Warner/Elektra/Atlantic Corp., 21701 Prairie, Chatsworth, CA, 91311, (818) 709-4190.
Branch(es): 680 Beach St., #452, San Francisco, CA, 94109, (415) 441-6111.

Warrior Records, See Tom Bee Assocs.

Warwick, See The Frank Evans Record Group.

Waskataw Records, See GCS Records, Inc.

Waterhouse Records, 526 Nicotlet Mall, Minneapolis, MN, 55402, (612) 924-3011, Co-Dirs.: Gary Marx, Rand Levy.

Waverty, See Belmont Records.

Waylo Records, Inc., 1320 S. Lauderdale, Memphis, TN, 38101, (901) 775-3790, Pres./Owner: Willie Mitchell; Producer/Engineer: Michael Allen; Promo/Sales: Willie H. Bean. (CD-Manufacturer/Distributor)
Label(s): (Owned) Waylo Records, Inc., O'ona Records, Rachel Records.

Webco Records, 10005 Banner Country CT, Gaitersburg, MD, 20879, (301) 540-3895, Pres.: Wayne E. Busbice; Vice Pres.: John Busbice; Sec./Treas.: Martha Snyder; A & R Dir.: Bill Emerson.
Label(s): (Owned) Webco.
US Reps.: Record Depot (Roanoke, VA); Old Fogey (Lansing, MI); Old Homestead (Brighton, MI); Harbor Record Export (Liberty, NY).
Int'l Reps.: B.O.M. Services Ltd. (Japan); Strictly Country (The Netherlands).

Wedding Song, See The Calvary Music Group.

The George Wein Collection, See Concord Jazz, Inc.

Welch Grape Records, See W/G Records.

Wette Legacy of Piano Treasure, See Recorded Treasures, Inc.

Wergo, See Harmonia Mundi, USA.

WestJac Record Ents., 129 W. Main St., Box 743, Lake City, SC, 29560, (803) 394-3597, Pres., Promos.: Michael Graham Bragdon; Sales: Ruth Bragdon.
Label(s): (Owned) WestJac.

West Coast Records, See Dee Joy Recording Corp/Co.

West End Music Inds., Inc., 150 West 57th St., Suite 1824, New York, NY, 10107, (212) 757-0895, Pres.: Mel Cheren; Vice Pres.: Ed Kushins; Controller: Charlene Hughes; Int'l: Alan Skiena; Radio Promo.: Sandra King.
Label(s): Fever, West End.

West Records, Box 8875, Universal City, CA, 91608, (818) 506-4956, Pres.: Boots Clements; Vice Pres.: Tarry Petersen; Opns. Mgr.: James McGuckin; Dir. of Mktg.: George Peterson; Exec. Sec.: Sue Ramos.
Label(s): (Owned) West Records, E Records, Dynasty Records, Lane Records.

West Side Records, Box 2147, Sloux City, IA, 51104.

Westbound Records, Inc., 24361 Greenfield Rd., Suite 201, Southfield, MI, 48075, (313) 559-1955, Promoter: Dan Underwood; Art Dir.: Dennis Kranich; Producer: Joel Bacow.
Label(s): (Owned) Westbound, Sound of Gospel, King James, Nine Records.

Westbury Records, See Dan The Man Records.

Western, See Arhoolie Prod., Inc.

Western Americana Records, See Fred Rice Productions, Inc.

Western International Music, Inc., 2859 Holt Ave., Los Angeles, CA, 90034, (213) 870-9381.
Label(s): (Owned) W I M.

Westwood Records, Box 754, Edison, NJ, 08818, (201) 548-6700, Telex: 254867 WEG, Fax: (201) 464-4289, Pres.: Victor Kapli; Vice Pres. & Gen. Mgr.: Elena M. Kapli; A & R Dir.: Larry Garland; Promo. Mgr.: Gary W. Summers.
Branch(es): 8306 Wilshire Blvd., Suite 1211, Beverly Hills, CA, 90211, (213) 650-0060, Div. Mgr., West Coast: Walt Wolochi.
Label(s): (Owned) Baronet, Cavalcade, Distinct, TuneMaster, Westwood; (Licensed) Matchbox, Rockbeat.

Whele Prodn's/Cachalot Records, 611 Broadway, Suite 725, New York, NY, 10012, (212) 254-1979, Pres.: Eric Dufaux; Mgr.: Kathy Nizzari.
Label(s): (Owned) Cachalot Records.
US Reps.: Important Records (Jamaica, NY); City Hall (San Rafael, CA); Greenwood (Torrance, CA); Rounder (Cambridge, MA); Twin City (St. Paul, MN); TripTower (W. Sacramento, CA).
Int'l Reps.: Larikin (Australia).

Wham Bam Records, Box 333, Narberth, PA, 19072, (215) 842-8646, Pres.: Denny Somach; Vice Pres.: Richard Somach. (CD-Manufacturer/Distributor)
Label(s): (Owned) Wham Bam, Denrich.

Betty White Dance Series, See Conversa-phone Institute, Inc.

White Eagle, See Jay Jay.

White Wings Int'l, See Master Project, Inc.

Reid Whitelaw Prodn's., 159 West 53rd St., New York, NY, 10019, (212) 541-7761, Telex: 220883TAUR, Pres./Owner: Reid Whitelaw.

Dean Whitney Music Ents., Box 8545, Universal City, CA, 91608, (818) 780-8434, Gen. Mgr.: Dean Whitney.
Label(s): (Owned) Brainchild Records.
US Reps.: The Paras Group (Glendale, CA).

Who's Who in Jazz, See RTV Sales Corp.

Wilbe, See Ichiban Records.

Wild Twin Records (Div. of Wild Twin, Inc.), Box 491, Gracie Station, New York, NY, 10028, (212) 410-4580, Pres.: Carter Cathcart; Vice Pres.: Nel Moore.
Label(s): Wild Twin.

Wiljam Records, Inc., 22730 Grand River Ave., Detroit, MI, 48219, (313) 535-6970, Pres.: Wilson Williams; Treas.: James Townsend; Promo. Dir.: Sheila Boldon; Admin. Mgr.: Adriene Stackable.
Label(s): (Owned) Wiljam, Righteous Records, Inc.
US Reps.: Asoen Records (Oak Park, MI); Angott Records (Detroit, MI); Vinyl Vendors (Kalamazoo, MI).

Wilkins Music Corp., Box 11706, Capra Heights, PR, 00922, (809) 780-5080, (809) 780-3867, Telex: WL-MASA, Pres.: Wilkins Velez; Int'l Dir.: German Valez.

Label(s): (Owned) M A S A; (Licensed) Memphis Ents.

Marty Wilson Prodn's, Inc., 185 West End Ave., New York, NY, 10023, (212) 580-0255, Pres.: Martin B. Wilson; Vice Pres.: Janet J. Eddy.
Label(s): Cyma, Made in U. S. A.

Wilson Productions Mgmt., Box 412, Bronx, New York, NY, 10462, (212) 829-7033, President: Vernon Wilson; A & R Dir.: Rick Robinson; Finance Mgr.: Yvonne Lafrance.
Label(s): (Owned) Mel Vern, Wilson, Lamar.

Wilwin Records, Box 1689, Carlsbad, CA, 92008, (619) 729-8406, Owner: Denny Tymer.

Wim, See Crystal Records, Inc.

Win Records & Video, Inc., 45-50 38th St., Long Island City, NY, 11101, (718) 786-7667, Pres.: Sam Weiss; Vice Pres.: George Weiss; Adv. Dir.: William Ajar; Record Buyer: Jamie Klimek; Video Buyer: Charlene Volpe.

Winchester Records, 314 Lanny Dr., Winchester, VA, 22601, (703) 667-8379, Pres.: Jim McCoy; Gen. Mgr.: Bertha McCoy; Promo.: Penny McCoy.
Label(s): (Owned) Master.

Wind Rose, See Rosemary Melody Line Records.

Windham Hill Prodn's, Inc., 247 High St., Box 9388, Palo Alto, CA, 94305, (415) 329-0647, Chief Exec. Officer: William Ackerman; Pres.: Anne Robinson. (Also see A & M Records, Inc.)
Label(s): (Owned) Lost Lake Arts, Windham Hill; (Licensed) Dancing Cat, Hip Pocket.

Windrose Publishing, See United World Prodn's.

Wine Country Records, 1572 Park Crest Ct., San Jose, CA, 95118, (408) 265-2008, Promo. Dir.: Nick Sesnak; Gen. Mgr.: David Sesnak; Office Mgr.: Linda Felts.

Wing, See PolyGram Records, Inc.

Wings Records, Rt. 3, Box 172, Haynesville, LA, 71038, (318) 927-5253, Pres./A & R: Edward N. Dettenheim; Gen. Mgr.: Mary Dettenheim.
Label(s): (Owned) Wings.

Wizard Prodn's, Inc., 2501 S. Ocean Dr., Miami, FL, 33019, (305) 865-0363, Pres.: Robert S. Tarant; Nat'l Sales Mgr.: Joan Barnes; Promo.: Peter Graves; A & R: Mike Lewis.

Wizard Records, See Adam Prodn's, Inc.

Wonderful Records & Prodn. Co., 1730 Kennedy Rd., Shively, KY, 40216, (502) 774-4118, Pres.: Ronald C. Lewis; Exec. Producer: Edward Franklin; Producer: Jerry Green; Pub. Rel. Dir.: Erma Bush.
Label(s): (Owned) Wonderful.

Wondirection Records, Inc., 4616 W. Magnolia Blvd., Burbank, CA, 91505, (213) 877-8383, Pres.: Stevland Morris; Vice Pres.: E. G. Abner, Jr.; Admin. Pub.: Johanan Vigoda; Dir. of Admin.: Chrysanthemum James; Opns. Mgr.: Milton Hardaway.

Wood'n Music, Inc., 1875 2nd Ave., New York, NY, 10029, (212) 876-1445, Vice Pres., A & R: Chris Cassone; A & R: Rob Sabino; Pub. Rel.: June Ward; Vice Pres., Adv.: Walt Simson.
Label(s): (Owned) Rumpelstiltskin.

Woodcraft, See Vocab, Inc.

Wooden, See Wood 'n Music, Inc.

Woodrich Records, Box 38, Lexington, AL, 35648, Pres.: Woody Richardson; Sec./Treas.: Syble C. Richardson.

Style Wooten, Inc., Box 18018 Holiday City Station, Memphis, TN, 38181, (901) 525-5414, A & R: Style Wooten; Gen. Mgr.: Jason S. Wooten; Sales Mgr.: Douglas Bell.
Label(s): (Owned) Four Winds, Golden Rule, Designe Gold Label, Gospel Pride, Mighty Gospel, Southern Style Gospel, Helping Hand.

Word, Inc. (The Word Record & Music Group), Box 1790, Waco, TX, 76796, (817) 772-7650, Telex: 530642 WORD INC WAC, Pres.: Jarrell McCracken; Exec. Vice Pres.: Roland Lundy; Vice Pres. Sales: Tom Ramsey; CFO: Glen Bailey; Senior Vice Pres.: Dan Johnson. (Also see A & M Records, Inc.; Inspirational Music) (CD-Manufacturer/Distributor)
Branch(es): Word UK, Ltd., Northbridge Rd., Berkhamstead, Hertfordshire, United Kingdom, 04427-74711, Telex: 825706 WORD UKG, Managing Dir.: Ian Hamilton.
Label(s): (Owned) Word, Myrrh, DaySpring, Canaan, Re-joice; (Licensed) Exit, Reunion.
Int'l Reps.: Christian Mktg. Ltd. (New Zealand); Praise, Inc. (Philippines); Alby Commercial Ents. (Singapore); Grace Music (South Africa); Life Prodn's (West Indies); Arcas Musical (Brazil); Akash Recordings (India); Hosanna Music (Japan); Eunsung Records (South Korea); Glory Music (Republic of China); Cross Co. (Hong Kong); Word Records Ltd. (Canada); Word Records (Australia).

Words of Wisdom Ents. & Records, 2901 West 61st St., Indianapolis, IN, 46208, (317) 257-6356, Pres.: Rickie Clark; Gen. Mgr.: Jeffrey Clark; A & R Dir.: Brenda Carhee; Promo. Dir.: Butch Slaughter.
Label(s): (Owned) Clark, Words of Wisdom; (Licensed) Circle City, Tyscot.

Workshop Records, Box 49507, Austin, TX, 78765, (512) 452-8348, Owner: Dan Huckabee.
Label(s): (Owned) Workshop Records, Cassette & Video Music Instruction.

World Class Records, 8306 Wilshire Blvd., Suite 486, Los Angeles, CA, 90048, (213) 671-9610.

World Sound Records, 20472 Purlingbrook, Livonia, MI, 48152, (313) 478-3048, Pres.: Dennis H. Gannage.
Label(s): Candy Appie, Dag, World Sound.

World Wide Music, Inc., Rt. 2, Box 486-B, Ash St., Central

City, KY, 42330, (502) 754-5050, Board Chrmn.: Clyde Brown; Pres.: Paul C. Hayes.
Label(s): CBO.

Worldstar Records, Box 53948, 3121 Johnston St., Rm. 143, Lafayette, LA, 70503, (318) 984-5170, Owner/Mgr.: J. Michael Fernandez.
Label(s): Worldstar.

Worldtone Music, Inc., 230 7th Ave., New York, NY, 10011, (212) 691-1934, Pres./Gen. Mgr.: Kenneth Spear.
Label(s): (Owned) Worldtone; (Licensed) Balkanton, Eletrecore, Finnlevy, Tactus, Fuga.

Worldwide Motion Pictures Corp., See **Finer Arts Records**.

Worldwide Audio Video Ent. (WAVE), 16 Dundee Rd., Stamford, CT, 06903, (203) 322-5778, Cable: ANDYEFF, Pres.: Fred Weinberg; Vice Pres.: J. R. Weinberg; Vice Pres. A & R: David Carey Lehman; A & R Rock Prod.: Gregg Scott. (Also see Fred Weinberg Prodn., Inc.) (CD-Manufacturer/Distributor)
Label(s): (Owned) Frejo, WAVE, F.W.P.

Would'N Shoe, 53 West 87th, Suite 4R, New York, NY, 10024, CEO: Stephen Bond Barvan; Adv/Promo. Mgr.: Anne-Marie Alden.
Label(s): (Owned) Would'N Shoe; (Licensed) Greenpeace.

X

XLNT Music, 38-62 240th St., Little Neck, NY, 11363, (718) 229-3952, Pres./Dir. of A & R: James Cohn; Vice Pres./Sec.: Eileen Cohn. (CD-Manufacturer)
Label(s): (Owned) XLNT Music.

Xanadu Records Ltd., 3242 Irwin Ave., Kingsbridge, Bronx, NY, 10463, (212) 549-3655, Pres.: Don Schilliten.
Label(s): (Owned) Xanadu.

US Reps.: Rounder (Cambridge, MA); Master Takes (Chicago, IL).

Xanadu, See **Sheider Assoc.**

Y

Yazoo Records, Inc., 245 Waverly Pl., New York, NY, 10014, (212) 255-3698, Pres.: Nick Perls; Sec./Treas.: Steve Calt; Art Dir.: Sam Butler; A&R: Charley Patstein; Promo/Radio: Walter Hawkins.
Label(s): (Owned) Yazoo, Blue Goose.

Yellow-Jacket Records, 10303 Hickory Valley, Ft. Wayne, IN, 46835, (219) 627-5168, Pres.: Allan R. Straten; Vice Pres./A & R Dir.: Sylvia Grogg.

Yellowstone Records, Rt. 1, Box 2273, Miles City, MT, 59301, (406) 232-1683, Pres.: Burch Ray.
Label(s): (Owned) Yellowstone.

Yo-Yo Records, See **Fred Rice Prodn., Inc.**

York's Records (Div. of York's Prodn., Inc.), 548 Hart St., Brooklyn, NY, 11221, (718) 443-4414, (718) 443-4417, Telex: 4973181, Pres.: Dr. York; Mgr.: Tony Marshall; A & R: Carlton Vincent. (CD-Manufacturer/Distributor)
Label(s): (Owned) York's Records.

Int'l Reps.: Hot Melt Records (London, England).

You Sing The Hit, See **M M O Music Group, Inc.**

Youngheart Records, 2413 1/2 Hyperion Ave., Los Angeles, CA, 90027, (213) 683-3223, Owner/Gen. Mgr.: Steve Millang; Owner/A & R Dir.: Greg Silesa.
US Reps.: Youngheart Records (Los Angeles, CA).

Yukon, See **ICON Records**.

Z

Z-Man Records, See **Zapricorn Prodn., Inc.**

Zanon Records, 310 Greensich St., 4-B, New York, NY, 10013, (212) 285-5543, Pres.: Vito Ray.

Zappa, See **Barking Pumpkin Records**.

Zapricorn Prodn., Inc., Box 446, Hollywood, CA, 91603, (818) 766-6146, Pres.: Joseph Modeliste; A & R: Ziggy Modeliste; Mgr. Mkts. Sales: April Modeliste; Graphics & Creative Arts: Joseph Paul Modeliste. (CD-Manufacturer/Distributor)
Label(s): (Owned) Joseymo, Ziggy Modeliste, Z-Man.
US Reps.: Zigabo Record Dist. (New Orleans, LA).

Ze Records, 890 7th Ave., Suite 1205, New York, NY, 10019, (212) 477-4340, Pres.: Michael Zikha; Opns. Dir.: Jim Leavitt; Press Officer: Kato Hyman.
Label(s): Puddle, Ze.

Zenith Records, See **Dragon Record, Inc.**

Ziggy Modeliste Records, See **Zapricorn Prodn., Inc.**

Jim Records, Box 158, Jericho, NY, 11753, (516) 681-7102, Owner: Arthur Zimmerman.
Label(s): Dharma, Jazz Connoisseur, No Gap, Unique Jazz, Zim.

Zip Code, See **Ralph's Radio Music**.

Zip Kid Records, 330 5th Ave., Suite 303, New York, NY, 10001, (212) 868-3320, (212) 330-1823, Mktg.: Jacques Battel. (CD-Manufacturer/Distributor)

Ziv Int'l, Inc., 600 N. Sepulveda Blvd., Bel Air, CA, 90049, (213) 879-5948, Telex: 698819, Pres.: Irv Holender; Financial Dir.: Mike Byrd; Prof. Mgr.: Alan Letz.
Zondervar, See **Inspirational Music**.

Zone, See **Gilotte Ents.**

Zzyzz Records Corp., Box 23, Sun Valley, CA, 91353, (818) 982-2174, Pres.: J. Eric Freedner.
Label(s): (Owned) Zzyzz.

VIDEO PROGRAM SUPPLIERS & BUYERS

A & H VIDEO SALES REPRESENTATIVES, 430 West 54th St., New York, NY, 10019, (212) 489-8130, Program Buyer: Richard Goffman; Sales Coord.: Pat Pandullo.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS, LaserVision, Videodisc.
Seeking: Feature Films, Instructional, Music Long Form, Sports.

A & M VIDEO, 1416 N. La Brea Ave., Los Angeles, CA, 90028, (213) 469-2411, Video Dir.: Sherry Marsh.
Supplies: Instructional, Music Long Form.
Formats: Beta, VHS.
Seeking: Instructional, Music Long Form, Sports.

AB VIDEO, INC., 21119 Osborne St., Canoga Park, CA, 91304, (818) 998-2805, Pres.: Dany Mamanc; Sales Mgr.: Lawrence Goldberg; Vice Pres.: Stuart Shoninger; Mktg. Dir.: Abe Roth.

ABC VIDEO ENTS., 825 7th Ave., New York, NY, 10019, (212) 887-7777, Cable: AMBROCAST, Telex: 234337 ABC WS, Sr. Vice Pres.: Archie Purvis.

ARC VIDEO, 88 Lexington Ave., Suite 3-K, New York, NY, 10016, (212) 777-4764, Dir.: Jeff Bush.

A THOMAS PUBLISHING, 19827 West 12 Mile, Suite 354, Southfield, MI, 48076, (313) 559-4846, Pres.: Tom Hutt.
Supplies: Instructional.

ACTIVE HOME VIDEO, 9300 Pico Blvd., Los Angeles, CA, 90035, (213) 274-8233, Pres.: Ron Levanson; Exec. Vice Pres. Mktg.: Kip Morrison; Vice Pres. Sales: Phillip Mandell.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: Beta, VHS.

ACTIVISION, 2350 Bayshore Frontage Rd., Mountain View, CA, 94043, (415) 960-0410.

AEROSPACE VISUALS SOCIETY, 13547 South East 27th Pl., Suite 3A2, Bellevue, WA, 98005, (206) 747-2100, Mgr.: Gregory Maes; Mktg. Dir.: Paul Marlow.
Supplies: Video Music Cuts.
Formats: Beta, VHS.

ALL OCCASION VIDEO, 13160 Rayer, North Hollywood, CA, 91605, (818) 765-8040, Vice Pres.: Bert Hyman; Gen. Mgr.: Gary Hyman; Sales Mgr.: Donna Sanford.
Supplies: Exercise, Feature Films, Instructional, Sports, Animated.
Formats: Beta, VHS.

ALL SEASONS ENTERTAINMENT, 18121 Napa St., Northridge, CA, 91325, (818) 886-8680, Pres.: Fred Hirsch; Vice Pres.: Dwight Krizman.
Supplies: Feature Films, Animated.
Formats: Beta, VHS.

AMAZING HORIZONS, INC., Box 61662, Sunnyvale, CA, 94088, (408) 947-5857, Pres.: Ernest A. Montiel.
Supplies: Documentary.
Formats: Beta, VHS.

AMBASSADOR VIDEO, 21540 Prairie St., Unit C, Chatsworth, CA, 91311, (818) 341-3156, Pres.: Scott Brastow; Sales Mgr.: Hank Berger.
Supplies: Adult.

AMERICAN SPORTS NETWORK, INC., Box 6100, Rosemead, CA, 91770, (818) 572-4727, Pres.: Louis Zwick; Mktg. Dir.: Mark Harding.
Supplies: Exercise, Instructional, Sports.
Formats: Beta, VHS.

AMERICAN VIDEO TAPE CORP., 1116 Edgewater Ave., Ridgefield, NJ, 07657, Pres.: Stephen R. Fiaks; Sales Mgr.: Michael Thaler.
Supplies: Exercise, Feature Films.
Formats: Beta, VHS.
Seeking: Exercise, Instructional.

AMERICAN VIDEOWORKS, Box 5052, Evanston, IL, 60204, (312) 328-0400.
Formats: Beta, VHS.

APOLLO EDUCATIONAL VIDEO, 6901 Woodley Ave., Van Nuys, CA, 91406, (312) 785-4111, Pres.: David S. Sherman.
Supplies: Exercise, Instructional, Animated.
Formats: Beta, VHS.

APPALSHOP, INC., Box 743, Whitesburg, KY, 41858, (606) 633-0108, Dir./Film Distribution: Scott Olliver.
Supplies: Feature Films, Instructional.
Formats: Beta, VHS.

ARROW FILM & VIDEO, 85 E. Hoffman Ave., Lindenhurst, NY, 11757, (516) 957-5520.

ATLANTIC RECORDS/ATLANTIC VIDEO, 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-6000, Vice Pres.: Mark Schulman.

Supplies: Music.
Formats: Compact Disc.

ATOM HOME VIDEO, 13360 Beach Ave., Marina Del Rey, CA, 90292, (213) 821-0448, Pres.: Larry Carr; Sales Mgr.: David Kastens.
Supplies: Adult.

AUDIOFIDELITY ENTS., INC., 519 Capobianco Plaza, Rahway, NJ, 07065, (201) 388-5000, Pres.: Dante Pugliese; Vice Pres.: Allen Schiefelbein.
Formats: Beta, VHS.

AURA PRODN., 7911 Willoughby Ave., Los Angeles, CA, 90046, (213) 856-9373, Pres.: Richard Bock.

AVALANCHE, INC., 2159 Powell St., San Francisco, CA, 94133, (415) 989-3494, Pres.: John Arnold; Sales Mgr.: Pres.

AVS VIDEO NETWORK, 1839 Supplee Rd., Lansdale, PA, 19446, (215) 584-4212.

B.V. HOME VIDEO/WALT DISNEY HOME VIDEO & TOUCH-TONE, 500 S. Buena Vista, Burbank, CA, 91521, (818) 840-1856, Vice Pres.: Bill Mechanic; Sales Dir.: Dick Longwell; Program Mgr.: Fontelle Slater.
Supplies: Feature Films.
Formats: Beta, VHS.
Seeking: Feature Films, Instructional, Child's Programming.

BABE WINKELMAN PRODN., 213 North West 4th St., Box 407, Brainerd, MN, 56401, (218) 829-1144, Sales Mgr.: John Christianson; Gen. Mgr.: Duane Ryks; Sales Admin.: Karen Ostberg.
Supplies: Instructional.

BARRON'S, INC., 113 Crossways Park Dr., Woodbury, NY, 11797, (516) 921-8750, Dir. of Sales: Ellen Sibley.
Supplies: Instructional.

BASTET PRODN., Box 55029, Tucson, AZ, 85703, (602) 293-8088, Pres.: Gerald Harwood.
Formats: Beta, VHS.

BENJAMIN CO., 1 Westchester Plaza, Elmsford, NY, 10523, (914) 592-8088, Vice Pres.: Mark Reitman.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: Beta, VHS, Laser Videodisc.

BENNETT MARINE VIDEO, 730 Washington St., Marina Del Rey, CA, 90292, (213) 821-3329, Pres.: Michael Bennett.
Supplies: Instructional.
Formats: Beta, VHS.

BENNU PRODN., INC., 165 Madison Ave., New York, NY, 10016, (212) 213-8511, Pres.: Wayne Keeley; Sr. Vice Pres.: Kevin Cavaliere.
Supplies: Instructional, Sports.
Formats: Beta, VHS.

BEST FILM & VIDEO CORP., 98 Cutter Mill Rd., Great Neck, NY, 11021, (516) 487 4515, Pres.: Roy B. Winnick; Sales Mgr.: Arlene Winnick.
Supplies: Feature Films, Instructional, Sports, VCR Games, Child.
Formats: Beta, VHS.
Seeking: Instructional, Sports.

BLACKBURN, INC., 10150 Crosstown Cr., Eden Prairie, MN, 55344, (612) 944-7010, Pres.: George Masko; Vice Pres., Retail Sales: Phil Sykes.

BLACKHAWK FILMS, INC., Box 3990, 1235 West 5th St., Davenport, IA, 52808, (319) 323-9736, Gen. Mgr.: Lorie Weinka.
Supplies: Feature Films, Silents.
Formats: Beta, VHS, 16mm.
Seeking: Feature Films, Silents.

BLUE VIDEO TAPE CO., Box 35228, Cleveland, OH, 44235, (216) 361-4413, Sales Mgr.: Bill Michaels.

BOOKSHELF VIDEO, 301-B W. Dyer Rd., Santa Ana, CA, 92707, (714) 556-7918, Pres.: Mike Khaled.
Supplies: Instructional, Sports.

BREGER VIDEO, 915 Broadway, New York, NY, 10010, (212) 254-3900, Pres.: Sue Breger.
Supplies: Instructional, Cooking.
Formats: Beta, VHS.

BROADCAST QUALITY, INC., 7800 South West 57th Ave. 19, South Miami, FL, 33143, (305) 685-5416, Pres.: David Clark.

BUDGET VIDEO, INC. HOLLYWOOD HOME THEATRE, 1534 N. Highland #110, Los Angeles, CA, 90028, (213) 468-2431, Pres.: Larry S. Fine; Vice Pres.: Stephen Stumbria.
Supplies: Feature Films, Music Long Form.
Formats: Beta, VHS.
Seeking: Feature Films, Music Long Form, Horror.

BULLFROG FILMS, INC., Oley, PA, 19547, (215) 779-8226, Pres.: John Abraham; Mktg. Dir.: Steve Jarrett.
Supplies: Instructional.

CBS/FOX VIDEO, 1211 Ave. of Americas, New York, NY, 10036, (212) 819-3200, Pres.: James G. Fitfield; Group Vice Pres. Sales: Robert DeLellis; Vice Pres. & Gen. Mgr.: Sam Puleo.
Supplies: Exercise, Feature Films, Instructional.
Formats: Beta, VHS.

CC STUDIOS, 389 Newtown Tpk., Weston, CT, 06883, (203) 222-0002, Pres.: Morton Schindel; Sales Mgr.: Jerri Shales.
Supplies: Child's Education.
Formats: Beta, VHS.

CABLE FILMS, Country Club Sta., Box 7171, Kansas City, MO, 64113, (913) 362-2804, Vice Pres. Mktg.: Herbert Miller; Gen. Mgr.: Todd Randall.

- Supplies: Classics, Vintage Films, Silents, Foreign.
Formats: 1".
- CAPTAIN BIJOU/VICTORY VIDEO**, Box 87, Toney, AL, 35772, (205) 852-1098, Owner: Earl Blair; Dir. of Bus. Affairs: Wilene-Blair.
Supplies: Feature Films.
Formats: VHS.
- CASSETTE EXPRESS**, 3123 Sylvania Ave., Toledo, OH, 43613, (419) 472-7727, Nat'l Sales Mgr.: John G. Day.
- CENTURY DISTRIBUTORS**, 16153 Cohasset St., Van Nuys, CA, 91406, (818) 786-2846, Pres.: Vincent DeStefano; Nat'l Sales Mgr.: Ray Hind.
- CENTURY EAST DISTRIBUTORS**, 85 E. Hoffman Ave., Lindenhurst, NY, 11757, (516) 957-5520, Pres.: Joseph Perrino.
- CHARTER ENTERTAINMENT**, 1901 Ave. of the Stars, Los Angeles, CA, 90067, (213) 556-7419, Chrmn. & CEO: Andre Blay; Vice Pres. Sales: Tom Burnett.
Supplies: Feature Films.
Formats: Beta, VHS, 8mm.
- CINEMA GROUP HOME VIDEO**, 1875 Century Park East, #300, Los Angeles, CA, 90067, (213) 785-3100, Pres.: Robin Montgomery; Mktg. Mgr.: Marcie Robinson.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports.
- CINTEL**, 2039 Broadway, New York, NY, 10023, (212) 799-1893, Pres.: Howard Dando; Vice Pres.: Daniel Morgan.
Supplies: Exercise.
- CIRCLE VIDEO PRODN.**, 2901 West 16th, Indianapolis, IN, 46222, (317) 638-1066, : Lee Seitz; : Don Bryant.
Supplies: Exercise, Instructional, Animated.
Formats: Beta, VHS, 8mm.
- CITY SCAPE PRODN.**, 13873 Park Center Rd., Herndon, VA, 22071, (703) 481-1143, Pres.: Scott Mackillop; Sales Mgr.: Carol Moyer; Vice Pres. Finance: Ray Padron; Sales Coord.: Maureen Copp.
Supplies: Instructional, Travel Video.
Formats: Beta, VHS.
- CLASSIC FAMILY ENTERTAINMENT**, 6649 Odessa Ave., Van Nuys, CA, 91406, (818) 780-7100, Pres.: Sidney Niekirk.
- CONCORD VIDEO, INC.**, 9000 Sunset Blvd., Suite 603, Los Angeles, CA, 90069, (213) 271-5705, Pres.: Clive Fox; Chrmn.: Paul Shoen; Creative Dir.: Dan Dalton.
Supplies: Children's.
Formats: Beta, VHS.
- CONVERSA-PHONE INSTITUTE, INC.**, One Comac Loop, Ronkonkoma, NY, 11779, (516) 467-0600, Pres.: Edmund L. Owen.
- CORINTH VIDEO**, 410 East 62nd St., New York, NY, 10021, (212) 421-4770, Pres.: John M. Poole; Exec. Vice Pres.: Peter J. Meyer.
- CROWN PUBLISHERS, INC.**, 225 Park Ave. S., New York, NY, 10003, (212) 254-1600, Dir. of Publishing: Bruce Harris; Dir. of Special Sales: Robin Strashun; Product Mgr.: Kathryn Mintz.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.
- CRYSTAL PICTURES, INC.**, 1560 Broadway, New York, NY, 10036, (212) 757-5130, Cable: CRYSPIC, NY, Telex: 620852 CRYSPIC, Pres.: Joshua Tager; Sales Mgr.: Sidney Tager; Program Buyer: Joshua Tager.
Supplies: Feature Films, Instructional, Specialty Video.
Formats: Beta, VHS, 3/4", U-Matic & 1".
Seeking: Feature Films, Instructional, Specialty Video.
- CULT HOME VIDEO**, 6461 Sunset Blvd., Hollywood, CA, 90028, (213) 481-3981, Pres.: Dwight Krizman.
- CYCLE TOURS, INC.**, 1020 Green Valley Rd. NW, Albuquerque, NM, 87107, (505) 345-5217, Pres.: George L. Dixon, Jr.; Mktg. Dir.: Mark S. Lange.
Supplies: Exercise, Sports.
Formats: Beta, VHS.
- DHB VIDEO RESOURCES/DIENER-HAUSER-BATES**, 1515 Broadway, 7th Fl., New York, NY, 10036, (212) 840-3300, Dir.: Marc Chase Weinstein.
Supplies: Exercise, Instructional.
- DISCOUNT VIDEO TAPES, INC.**, 3711 W. Clark Ave., Burbank, CA, 91505, (818) 843-3366, Pres.: Woody Wise; Sales Mgr.: Woody Wise; Program Buyer: Woody Wise.
Supplies: Feature Films.
Formats: Beta, VHS.
- WALT DISNEY HOME VIDEO**, 500 S. Buena Vista, Burbank, CA, 91521, (818) 840-1859, Sr. Vice Pres.: Bill Mechanic; Vice Pres.: Ben Tenn; Vice Pres.: Dick Longwell; Dir. of Mktg.: Ann Daly; Adv. Creative Dir.: Mary Kincaid; Pub. Rel. Mgr.: Tania Steele.
Supplies: Exercise, Feature Films, Animated.
Formats: Beta, VHS, LaserVision.
Seeking: Child's Prog.
- DO IT YOURSELF, INC.**, 5250 77 Center Dr., Charlotte, NC, 28210, (704) 523-4001, Pres.: Roert Roskind; Vice Pres.: Julia Hollman; Sponsorship Sales: Ron Kaufman.
Supplies: Instructional.
Formats: Beta, VHS.
- DOLPHIN PRODN.**, 140 East 80th St., New York, NY, 10530, (212) 628-5930, Pres.: Allan Stanley; Prod. Mgr.: Bruce Davis; Creative Dir.: Bob Blansky; Operations Dir.: Conrad White.
Supplies: Exercise, Feature Films, Instructional,
- Sports.
Formats: Beta, VHS.
- EDUCATIONAL VIDEO, INC.**, 27601 Schoolcraft, Livonia, MI, 48150, (313) 427-5980, Pres.: Robert Tollini; Sales Mgr.: Pamela Bonk.
Supplies: Instructional.
Formats: Beta, VHS.
- ELECTRONIC EDUCATIONAL PROGRAMS, INC.**, Box 938, Point Reyes, CA, 94956, Pres.: Mark Watts.
Supplies: Informational.
Formats: Beta, VHS.
- ENTERTAINMENT PROGRAMS INT'L**, 15635 Saticoy St., Suite H, Van Nuys, CA, 91406, (818) 343-8096, Pres.: Joseph A. Pershes.
Supplies: Exercise, Instructional, Animated.
Formats: Beta, VHS.
- ENTREPRENEUR GROUP**, 3420 Ocean Park Blvd., Suite 2050, Santa Monica, CA, 90405, (213) 450-4969, Special Programs Coord.: Cameron Riddell; Video Mktg. Dir.: Ron Perkins.
Supplies: Instructional.
Formats: Beta, VHS.
- ENVIRONMENTAL VIDEO, INC.**, 1116 8th St., Box 577, Manhattan Beach, CA, 90266, (213) 546-4581, Pres.: James Spencer.
Supplies: Env/Nature, Relaxation.
Seeking: Env/Nature/Amb.
- ESQUIRE VIDEO**, 2 Park Ave., New York, NY, 10016, (212) 561-8226, Vice Pres. Mktg: Janet Muir; Creative Director: Priscilla Flood; Adv. Sales Mgr: Beverly Weinstein; Mktg. Mgr.: Stephen Parker.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.
- EYECON SYSTEMS**, 1418 E. Lombard St., Baltimore, MD, 21231, (301) 675-5133, Pres.: Jeffrey Block.
Supplies: Instructional.
Formats: Beta, VHS.
- F.A.P. VIDEO, INC.**, 11632 Ventura Blvd., Studio City, CA, 91604, (818) 506-3683, Pres.: John Wilson.
Supplies: Exercise, Feature Films, Instructional, Animated.
Formats: Beta, VHS.
- FASHION VIDEO CATALOG CO.**, 2001 Platinum, Box 469022, Garland, TX, 75046, (214) 276-8250, Pres.: Peter Granoff.
Formats: Beta, VHS.
- FEELING FINE PROGRAMS, INC.**, 3575 Cahuenga Blvd., Suite 440, Los Angeles, CA, 90068, (213) 851-1027, Pres.: Dr. Art Ulene; Mktg. Mgr.: Debbie Call.
Supplies: Exercise.
Formats: Beta, VHS, Album, Audio Books.
- FERDE GROFE FILMS**, 3100 Airport Ave., Santa Monica, CA, 90405, (213) 397-7524, Vice Pres.: Keith Lawrence.
- FILMS, INC.**, 733 Greenbay Rd., Wilmette, IL, 60091, (312) 258-6600.
- FINLEY HOLIDAY FILM CORP.**, 12607 E. Philadelphia St., Whittier, CA, 90601, (213) 945-3325, Pres.: Bill Finley; Mktg. Dir.: Mark Finley.
Supplies: Informational.
Formats: Beta, VHS.
- FIRST VIDEO EXCHANGE**, 17218 S. Figueroa, Gardena, CA, 90248, (213) 516-6422, Pres.: Jeff Leyton.
- FLOWER FILMS & VIDEO**, 10341 San Pablo Ave., El Cerrito, CA, 94530, (415) 525-0942, Dir.: Las Blank.
Supplies: Feature Films, Instructional.
Formats: Beta, VHS.
- FULL THROTTLE FILMS**, 452 S. Central Ave., Glendale, CA, 91204, (818) 956-1669.
- GME**, Box 7562, Long Beach, CA, 90807, Contact: Allen Giles.
Supplies: Instructional.
- GERMAN LANGUAGE VIDEO CENTER**, 7625 Pendleton Pk., Indianapolis, IN, 46226, (317) 547-1257, Pres.: Juergen Jungbauer.
Supplies: Feature Films, Instructional, German Language.
Formats: Beta, VHS.
- GESSLER PUBLISHING CO., INC.**, 900 Broadway, New York, NY, 10003, (212) 673-3113, Pres.: Seth Levin; Dir. of Mktg.: Daryl O'Rourke.
Supplies: Instructional.
Formats: VHS.
- GN COMMUNICATIONS, LTD.**, 1723 Howard St., Evanston, IL, 60202, (312) 864-0075, : Steve Polydoros.
Supplies: Informational.
Formats: Beta, VHS.
- GOLD KRANE VIDEO**, 1855 Sunset Plaza Dr., Los Angeles, CA, 90069, (213) 659-6361, Pres.: Leonard Krane; Chrmn.: Ed Goldman.
Supplies: Feature Films.
Formats: Beta, VHS.
- GRANADA TELEVISION INT'L**, 1221 Ave. of the Americas, Suite 3468, New York, NY, 10020, (212) 869-8480, US Mgr: Lella Maw; Sales Exec.: Allison Brantley.
Supplies: Feature Films.
- HALMAR ENTERPRISES**, Box 474, Lewiston, NY, 14092, (416) 356-6865, : Harold Cosgrove.
- HARTLEY FILM FOUNDATION**, Cat Rock Rd., Cos Cob, CT, 06807, (203) 869-1818, Contacts: Barbara LaRosa, James Porter.
Supplies: Exercise, Instructional.
Formats: VHS.
- HBO CANNON VIDEO**, 1370 Ave. of the Americas, New York, NY, 10019, (212) 977-8990, CEO: Frank O'Connell; Vice Pres. Communications: Cindy Anthony-Kimball.
Supplies: Exercise, Feature Films, Instructional, Animated.
Formats: Beta, VHS.
- HI-TOPS VIDEO**, 2040 Ave. of the Stars, Suite 400, Los Angeles, CA, 90067, (213) 277-6137, Vice Pres. Sales & Mktg.: Wendy Moss; Vice Pres. Programming: Nancy Stelngard.
Supplies: Instructional, Animated.
Formats: Beta, VHS.
- HIFCOA VIDEO**, 1044 S. Hill, Los Angeles, CA, 90015, (213) 749-2067.
- HIGHLIGHT PRODN.**, 800 Potrero Ave., San Francisco, CA, 94100, (415) 647-4030, Pres.: Greg Becker; Dir. Sales/Mktg.: Doug Corwin.
Supplies: Instructional.
Formats: Beta, VHS.
- HOLLYWOOD VIDEO GEMS**, 3255 Cahuenga Blvd., Los Angeles, CA, 90068, (213) 850-0168, Pres.: Joseph Infante; Program Buyer: Joseph Infante.
Supplies: Feature Films, Instructional, Sports, Family, Child.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports,
- HOME & INDUSTRIAL VIDEO**, 300-1 Route 17 S., Lodi, NJ, 07644, (201) 777-4700, Pres.: Alfred Goldberger.
- HOME STAR VIDEO**, 243 12th St., Del Mar, CA, 92014, (619) 481-1116, Pres.: Ira G. Opper; Vice Pres. Partner: James Marlon; Vice Pres. Mktg.: David A. Wilk.
Supplies: Feature Films, Instructional, Sports.
Formats: Beta, VHS.
- HOME VIDEO DISTRIBUTORS**, 404 Park Ave., S., New York, NY, 10016, (212) 684-1500, Pres.: Alfred Goldberger.
- HOME VISION**, 5547 N. Ravenswood, Chicago, IL, 60640, (312) 878-2600, Pres.: Gale Livengood.
Supplies: Informational.
Formats: Beta, VHS.
- HOUGHTON MIFFLIN CO.**, 2 Park St., Boston, MA, 02108, (617) 725-5000.
Supplies: Instructional.
Formats: Beta, VHS.
Seeking: Instructional.
- HOW TO VIDEO CORP.**, Box 09, Ashland City, TN, 37015, (615) 792-5500, Vice Pres.: Jerry Hooker; Vice Pres. Distribution: Susan Hooker.
Supplies: Exercise, Instructional.
Formats: Beta, VHS.
- HPG HOME VIDEO, INC.**, 400 S. Houston, Suite 230, Dallas, TX, 75202, (214) 741-5544, Pres.: Mickey Holden;

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Supplies: Instructional, Sports.
Formats: Beta, VHS.
- IAI RECORDS & VIDEOTAPES**, Box 225 Village Station, New York, NY, 10014, (212) 243-2018, Pres.: Paul Bley.
IMA, 1525 Saltair Ave., Suite 107, West Los Angeles, CA, 90025, (213) 820-0604, Pres.: Steve Allen.
Supplies: Exercise, Feature Films, Instructional, Animated.
Formats: Beta, VHS.
- IMAGE ENTERTAINMENT, INC.**, 6311 Romaine St., Hollywood, CA, 90038, (213) 468-8867, Pres.: Lee Kasper.
Formats: Laser Videodisc.
- INCREASE VIDEO**, 6914 Canby Ave., Suite 110, Reseda, CA, 91335, (818) 342-2860, Pres.: Howard L. Silvers; Mktg. Mgr.: Len Chapman.
Supplies: Exercise, Instructional, Sports.
Formats: VHS.
Seeking: Exercise, Instructional, Sports.
- INGRAM VIDEO (DIV. OF INGRAM BOOK CO.)**, 347 Reedwood Dr., Nashville, TN, 37217, (800) 251-5902, Pres.: Rochard Fontaine.
- INSTANT REPLAY VIDEO CASSETTE MAGAZINE**, 2951 S. Bayshore Dr., Coconut Grove, FL, 33133, (305) 448-7088, Pres.: Charles Azar.
- INT'L VIDEO ENTERTAINMENT**, 500 N. Ventu Park Rd., Newbury, CA, 91320, (805) 459-5827, Pres.: Jose Menendez; Sr. Vice Pres. Sales/Mktg.: Ralph King.
Supplies: Exercise, Feature Films, Instructional, Sports.
- INT'L VIDEO ENTERTAINMENT**, 21800 Burbank Blvd., Woodland Hills, CA, 91365, (818) 888-3040, Telex: 706861 FHEUD, Pres.: Noel C. Bloom; Program Buyer: Angela Schapiro; Program Buyer: Nancy Steingard; Sr. Vice Pres./Gen. Mgr.: Len Levy.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS, 8mm.
Seeking: Feature Films, Instructional, Music Long Form, Sports.
- INT'L VIDEO ENTERTAINMENT-CHILDREN'S DIV.**, 21860 Burbank Blvd., Woodland Hills, CA, 91365, (818) 888-3040, Pres.: David Lawson; Vice Pres. Programming: Nancy Steingard; Vice Pres. Sales: Wendy Moss.
Supplies: Children.
Formats: Beta, VHS, 8mm.
Seeking: Children's.
- IVY VIDEO**, 165 West 46th St., New York, NY, 10036, (212) 382-0111, Telex: 650-1199372, Pres.: Sidney Tager; Program Buyer: Sidney Tager.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
- JEF FILMS, INC./FILM CLASSIC EXCHANGE**, Film House, 143 Hickory Hill Cir., Osterville, MA, 02655, (617) 428-7198, Pres.: Jeffery H. Aikman; Sales Mgr.: Jo-Anne Polak; Program Buyer: Jeffery H. Aikman; Vice Pres.: Elsie Aikman; Sec./Treas.: Donald Aikman.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Classic Films.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
- JEM MUSIC VIDEO**, 3619 Kennedy Rd., S. Plainfield, NJ, 07080, (201) 753-6100, Pres.: Marty Scott.
- K-VIDEO PRODNS.**, 157 Wilshire Rd., Claymont, DE, 19703, (302) 798-2229, Pres.: John Kay; Sales Mgr.: Ray Ference; Mktg. Dir.: Charmaine Imburgia; Vice Pres.: Stan Kaciuban.
Supplies: Instructional, Learn Guitar.
Formats: Beta, VHS.
Seeking: Instructional.
- KING OF VIDEO**, 3529 S. Valley View Blvd., Las Vegas, NV, 89103, (702) 362-2520, Pres.: Steve Vincent; Sales Mgr.: John Lago; Mktg. Dir.: Tamara Kennedy.
Supplies: Exercise, Feature Films, Instructional, Child's Video.
Formats: VHS.
- KRUGER ORGANISATION LTD.**, 8 Mark Ln., New City, NY, 10956, (914) 634-8282, Pres.: Jeffery S. Kruger; Sales Mgr.: Michael Klein; Program Buyer: Howard S. Kruger.
Supplies: Feature Films, Music Long Form.
Formats: Beta, VHS, 3/4".
Seeking: Feature Films, Music Long Form.
- KULTUR VIDEOGRAMS**, 121 Hwy. 36, West Long Beach, NJ, 07764, (201) 229-2343, Telex: 62791174, Pres.: Dennis M. Hedlund; Sales Mgr.: Pearl Lee; Regional Sales Mgr.: Dudley M. Smith; Sales Admin.: Lynn Hager.
Supplies: Feature Films, Instructional, Music Long Form.
Formats: Beta, VHS.
Seeking: Feature Films, Instructional, Music Long Form, Performing Arts.
- BILLIE C. LANG, INC.**, Box 1993, Huntsville, AL, 35807, (205) 830-5996, Pres.: Billie C. Lange; Sec. & Treas.: George T. Vall, Sr.
Supplies: Instructional.
Formats: Beta, VHS.
- LIGHTNING VIDEO, INC.**, Box 4385, Stamford, CT, 06907, (203) 359-3537, Vice Pres. Mktg. & Sales: Gordon Bossin; Nat'l Sales Mgr.: John Scott; Nat'l Mktg. Mgr.: Sandra Sharpe-Thomas.
Formats: Beta, VHS.
- LORIMAR HOME VIDEO**, 17942 Cowan Ave., Irvine, CA, 92714, (714) 474-0355, Pres.: Jerry Gottlieb; Vice Pres. Sales: Rob Bonham.
Supplies: Theatre, Children's Programming.
Formats: LaserVision.
Seeking: Feature Films, Music Long Form.
- MCA HOME VIDEO**, 70 Universal City Plaza, Suite 435, Universal City, CA, 91608, (818) 777-4300, Pres.: Gene Giaquinto; Vice Pres. Mktg.: Jerry Sharell, Sr.; Vice Pres. Programming: Ted Schmitt.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS, LaserVision.
Seeking: Feature Films, Music Long Form, Children's.
- MGM/UA HOME VIDEO, INC.**, 10000 W. Washington Blvd., Culver City, CA, 90232, (213) 280-8000, Pres.: William Gallagher; Vice Pres. Sales: David Bishop.
Supplies: Exercise, Feature Films, Instructional, Music Long Form.
Formats: Beta, VHS.
Seeking: Feature Films, Music Long Form.
- MPI HOME VIDEO**, 15825 Rob Roy Dr., Oak Forest, IL, 60452, (312) 688-7881, Pres.: Waleed Ali; Sales Mgr.: Jaffer Ali; Vice Pres. Operations: Malik Ali; Vice Pres. Customer Servs.: Nasser Zegar.
Supplies: Feature Films, Music Long Form, Documentaries, Children's Educationals.
Formats: Beta, VHS, CED, LaserVision.
Seeking: Feature Films, Music, Comedy, Children's Educational.
- MADERA CINEVIDEO**, 620 E. Yosemite Ave., Madera, CA, 93638, (209) 673-4734, Gen. Mgr.: Connie Pascolati.
- MAGNUM ENTERTAINMENT, INC.**, 9301 Wilshire Blvd., Suite 602, Beverly Hills, CA, 90210, (213) 278-9981, Pres.: Thomas Rooney; Exec. Vice Pres.: James Fisher.
Supplies: Exercise, Feature Films, Instructional, Sports.
Formats: Beta, VHS.
- MASTER ARTS VIDEO**, 11549 Amigo Ave., Northridge, CA, 91326, (818) 368-9220, Pres.: Joseph A. Pershes.
- MASTERVISION**, 969 Park Ave., New York, NY, 10028, (212) 679-0048, Pres.: Richard Stadin; Vice Pres.: Evan Blumenthal.
Supplies: Instructional, Sports.
Formats: Beta, VHS.
- MEDIA HOME ENTERTAINMENT**, 5730 Buckingham Pkwy., Culver City, CA, 90230, (213) 216-7900, Pres.: Peter Pirmer; Sales Mgr.: Janice Whiffen; Program Buyer: John Turtle; Vice Pres. Mktg.: Mark Giluala; Vice Pres. Adv.: Carol Lee.
Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
Formats: Beta, VHS, LaserVision.
Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.
- METACOM, INC.**, 1401-B W. River Rd., North, Minneapolis, MN, 55411, (612) 588-2781, Pres.: James I. McCann; Sales Mgr.: David Thompson; Exec. Vice Pres.: Phillip T. Levin.
Supplies: Exercise, Subliminal Video.
Formats: Beta, VHS.
- MONTREY HOME VIDEO**, Box 2946, Malibu, CA, 90265, (213) 457-5565, Pres.: Scott Mansfield; Acquisition: Jere Rae Mansfield.
Supplies: Exercise, Feature Films, Music Long Form, Story collection.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Music Long Form, Story collection.
- MORRIS VIDEO**, Box 443, Redondo Beach, CA, 90277, (213) 374-4984, Pres.: Dawn Morris; Vice Pres.: George Morris; Nat'l Sales Mgr.: Kandra Inga.
Supplies: Exercise, Instructional, Sports.
Formats: Beta, VHS.
Seeking: Instructional, Sports.
- NFL FILM VIDEOS**, 330 Fellowship Rd., Mt. Laurel, NJ, 08054, (609) 778-1600, Pres.: Steve Sabol.
Supplies: Sports.
Formats: Beta, VHS, LaserVision, 8mm.
- NELSON HOME ENTERTAINMENT**, 335 N. Maple Dr., #350, Beverly Hills, CA, 90210, (213) 553-3600, Pres.: Reg Childs; Vice Pres. of Sales: Dave Cline.
Supplies: Exercise, Feature Films, Instructional, Sports, Video Music Cuts.
Formats: Beta, VHS.
- NEW PRODUCTS CO.**, 450 S. Fellowship Rd., Maple Shade Rd., NJ, 08052, (609) 779-1101, Pres.: Richard Posoff.
- NEW VIDEO**, 276 3rd Ave., New York, NY, 10010, (212) 473-6000, Pres.: Steve Savage; Sales Mgr.: Richard Schultz; Vice Pres.: Michael Pollack.
Supplies: Feature Films, Instructional, Cult, Foreign.
Formats: Beta, VHS.
Seeking: Feature Films, Instructional, Indie, Foreign.
- THE NOSTALGIA MERCHANT**, 5730 Buckingham Pkwy., Culver City, CA, 90230, (213) 216-7900, Pres.: John Turner.
- OCEAN VIDEO, INC.**, 4605 Lankershim Blvd., North Hollywood, CA, 91602, (818) 508-3216, Pres.: Matthew Tee.
Supplies: Instructional.
Formats: Beta, VHS.
- OPTICAL DATA CORP.**, Box 97, 66 Hanover Rd., Florham Park, NJ, 07932, (800) 524-2481, Pres.: William Clark; Vice Pres. Sales & Mktg.: Ted Tolles; Mktg. Mgr.: Mary Ellen Pilch.
Supplies: Instructional.
Formats: Laser Videodisc.
- PACIFIC ARTS VIDEO RECORDS**, 50 N. LaCienega Blvd., Suite 210, Beverly Hills, CA, 90211, (213) 857-2233, Pres.: Robert Sead; Dir. of Acquisitions: Peter Klainer.
Supplies: Feature Films, Music Long Form.
Formats: Beta, VHS, CED, LaserVision.
Seeking: Feature Films, Music Long Form, Comedy.
- PARAMOUNT HOME VIDEO**, 5555 Melrose Ave., Hollywood, CA, 90038, (213) 468-5526, Sales Mgr.: Eric Doctorow.
- PASSPORT MUSIC VIDEO/JEM RECORDS**, 3619 Kennedy Rd., South Plainfield, NJ, 07080, (201) 753-6100, Pres.: Marty Scott; Sales Mgr.: Tom Seaman; Vice Pres.: Ed Grossi; Treas.: Jeff Tennenbaum; : Phil Blume.
Supplies: Music Long Form.
Formats: Beta, VHS, LaserVision.
Seeking: Music Long Form, Video Music Cuts.
- PERFORMANCE VIDEO**, 77 N. Mountain Ave., Montclair, NJ, 07042, (201) 744-0770, Telex: 133132 MCLR, Pres.: John Scher.
Supplies: Music Long Form.
- PIONEER ARTISTS, INC.**, 200 W. Grand Ave., Montvale, NJ, 07645, (201) 573-1122, Vice Pres.: Ronald E. Rich.
Supplies: Music Long Form.
Formats: LaserVision.
Seeking: Music Long Form.
- PLAYHOUSE VIDEO/CBS FOX**, 1211 6th Ave., New York, NY, 10036, (212) 819-3200, Vice Pres. of Mktg.: John Hayden.
Supplies: Exercise, Feature Films, Instructional, Child, Family.
Formats: Beta, VHS.
Seeking: Exercise, Feature Films, Instructional, Child, Family.
- POLYGRAM CD VIDEO, A Division of PolyGram Records, Inc.**, 810 7th Ave., New York, NY, 10019, (212) 333-8100, Pres.: Guenter Hensler (Classical) Fax: (212) 333-8402 Sr. V.P. Music Video: Len Epan (Pop) (212) 333-8000 V.P. Video & Assoc. Labels: Joe Parker (Pop/Classical) Format: Compact Disc Video.
- WEST COAST OFFICE: POLYGRAM CD VIDEO, A Division of PolyGram Records, Inc.**, 11111 Santa Monica Blvd., Suite 1000, Los Angeles, CA, 90025. Exec. V.P.: Emiel N. Petrone (213) 473-4136 Fax: (213) 479-5937. Format: Compact Disc Video.
- POTENTIALS UNLIMITED, INC.**, 4808 Broadmoor SE, Grand Rapids, MI, 49508, (616) 698-7830, Pres.: Gregg Banfill; Vice Pres.: Stephanie Konicov; Nat'l Sales: Tim Kelley.
Supplies: Instructional, Self Improvement.
Formats: Beta, VHS.
- PRISM ENTERTAINMENT CORP.**, 1875 Century Park E., Suite 1010, Los Angeles, CA, 90067, (213) 277-3270, Pres.: Barry Collier; Sr. Vice Pres.: Robin Montgomery; Dir./Sales Mgr.: Joe Petrone.
Supplies: Exercise, Feature Films, Sports, Animated.
Formats: Beta, VHS.
- RKO PICTURES**, 1900 Ave. of the Stars, Los Angeles, CA, 90067, (213) 277-3133, Telex: 881272, Pres.: Mark Seiler.
Supplies: Feature Films.
Formats: Beta, VHS.
Seeking: Feature Films.
- RCACOLUMBIA PICTURES VIDEO**, 2901 W. Alameda Ave., Burbank, CA, 91505, (818) 954-4950.
Supplies: Feature Films, Instructional, Music Long Form, Sports.
Formats: Beta, VHS, CED, LaserVision.
- RED FOX ENTERPRISES**, Route 209 East, Elizabethtown, PA, 17023, (717) 362-3391, Pres.: Ronald Knorr.
- RED ONION ENTS.**, Box 366, Dayton, OH, 45401, (513) 222-2413, Pres.: Gene Mayl; Sales Mgr.: Kevin Mayl.
Supplies: Music Long Form, Video Music Cuts.
Formats: Beta, VHS, Cassettes.
Seeking: Music Long Form, Video Music Cuts.
- REGO IRISH VIDEO**, 64 New Hyde Park Rd., Garden City, NY, 11530, (516) 328-7800, Pres.: Paddy Noonan; Sales Mgr.: Vincent Mitchell.
Supplies: Irish Video.
- REPUBLIC PICTURES HOME VIDEO**, 12636 Beatrice St., Los Angeles, CA, 90066, (213) 306-4040.
Supplies: Exercise, Feature Films, Travel.
Formats: Beta, VHS.
- RIZZOLI VIDEO**, 597 5th Ave., New York, NY, 10017, (212) 223-0100, Dir.: John Brancati.
Supplies: Feature Films, Instructional.
Formats: Beta, VHS.
Seeking: Feature Films, Instructional, Music Long Form.
- HAL ROACH STUDIOS INC.**, 345 N. Maple Dr., #210, Beverly Hills, CA, 90210, (213) 850-0525, Mktg. Mgr.: Rob Word; Advertising Publisher: Deillah Loud.
Supplies: Syndicated programs, comedy classics.
Formats: Beta, VHS.

Seeking: Exercise, Instructional, Music Long Form, Sports, Video Music Cuts.

HAL ROACH STUDIOS FILM CLASSICS, INC., 1600 N. Fairfax Ave., Hollywood, CA, 90046, (213) 850-0525, Dir. of Mktg.: Cheryl Lynn Gersh; Western Reg. Sales: Susan Roberts; Eastern Reg. Sales: Irwin Sirotta. Supplies: Feature Films, Comedy, Westerns, Animated. Formats: Beta, VHS.

SELECT-A-TAPE, 8750 Hollywood Dr., Los Angeles, CA, 90069, (213) 652-6552, Pres.: Alan Roberts.

FULTON J. SHEEN COMMUNICATIONS, 19355 Busness Center Dr., Northridge, CA, 91324, (818) 885-1044, Chrmn.: Edward Weston. Supplies: Informational. Formats: Beta, VHS.

SILVER MINE VIDEO, 6914 Canby Ave., Suite 110, Reseda, CA, 91335, (818) 342-2880, Pres.: Howard L. Silvers. Supplies: Exercise, Feature Films, Music Long Form, Sports. Formats: Beta, VHS.

Seeking: Exercise, Feature Films, Instructional, Sports.

SOLO SPORTS VIDEO, Box 357, Dana Point, CA, 92629, (714) 240-6778, Pres.: Craig Peterson; Distribution Mgr.: Margaret Erkenoff. Supplies: Exercise, Instructional, Sports. Formats: Beta, VHS.

Seeking: Instructional, Sports.

SOUND & VISION, INC., 83 Leonard St., New York, NY, 10014, (212) 219-3007, Pres.: Tima Surelioglu; Sales Mgr.: Bebop; Program Buyer: Tima Surelioglu. Supplies: Video Music Cuts, Ambient. Formats: Beta, VHS, 3/4".

SOUND VIDEO UNLIMITED, 700 N. Austin Dr., Niles, IL, 60648, (312) 647-0800, Pres.: Morton Broffman.

SOUVENIRS OF HAWAII, Box 2457, Honolulu, HI, 96804, (808) 847-4808, Pres.: Donald P. McDermid, III.

SPORTS WORLD CINEMA, Box 17022, Salt Lake City, UT, 84117, (801) 486-3925, Pres.: Gary Ewing.

SON/AVG, 27 Dryden Ln., Providence, RI, 02904, (401) 521-2010, Pres.: Richard Carbeau; Exec. Vice Pres.: Joan Grow.

Supplies: Exercise, Instructional, Sports.

Formats: VHS.

SUPERIOR VIDEO, 1001 Bridgeway #231, Sausalito, CA, 94965, (415) 331-5183, Pres.: David Jennings.

SYBERVISION SYSTEMS, INC., 6068 Civic Terrace Ave., Newark, CA, 94560, (415) 790-3637, Pres.: Michael Doepke; Sales Mgr.: Patrice Zeltner. Supplies: Instructional, Sports. Formats: Beta, VHS.

T. G. A VIDEO LTD., INC., 8821 Shirley Ave., Northridge, CA, 91324, (818) 885-7771, Pres.: Ted Gaswirth.

TAPE CITY, INC., 300-1 Route 17, Lodi, NJ, 07644, (201) 77-4700, Pres.: Alfred Goldberger.

TELECINE SPANISH VIDEO, 2151 Belmont Ave., New York, NY, 10457, (212) 798-7028, Pres.: Peter Velez; : Ed Freeberg.

TELEGENICS, 150 Nassau St., Suite 830, New York, NY, 10038, (212) 227-5966, Pres.: Chris Russo; Vice Pres.: Thomas R. Deleso. Supplies: Music.

THOMSON PRODNs., 1060 East 800 South, Orem, UT, 84058, (801) 226-0155, Pres.: Linda Thomson; Program Buyer: Linda Thomson.

Supplies: Exercise, Feature Films, Instructional, Sports, Family films. Formats: Beta, VHS.

Seeking: Exercise, Feature Films, Instructional, Sports, Family films.

3M/LEISURE TIME PRODUCTS, 3M Ctr., 223-35-03, St. Paul, MN, 55144, (612) 736-0973, Pres.: Howard West; Sales Mgr.: Jeff Hagman; Program Buyer: Jeff Notto; Advertising Dir.: Carol Bystrycki.

Supplies: Instructional, Sports. Formats: Beta, VHS.

Seeking: Instructional, Sports.

THRILLER VIDEO, 7920 Alabama Ave., Canoga Park, CA, 91304, (818) 888-3040, Pres.: Noel C. Bloom.

THUNDERBIRD FILMS, Box 66157, 3500 Verdugo Rd., Los Angeles, CA, 90065, (213) 256-1034, Pres.: Tom Dunnahoo.

20TH CENTURY FOX VIDEO, 23705 Industrial Park Dr., Farmington Hills, MI, 48024, (313) 477-6066.

UNICORN VIDEO, INC., 20822 Dearborn St., Chatsworth, CA, 91311, (818) 407-1333, Telex: 272517UUI UR, Pres.: Joanne Goldstein; Sales Mgr.: Keith Goldstein; Program Buyer: Edward Goldstein; Mktg. Mgr.: Erma Saiz. Supplies: Feature Films, Spanish Feature.

Formats: Beta, VHS.

Seeking: Feature Films, Instructional, Sports, Spanish Feature.

UNITED ENTERTAINMENT, INC., 4111 S. Darlington St., #600, Tulsa, OK, 74135, (918) 622-6460, Telex: 910-845-0007, Pres.: Bill Blair; Sales Mgr.: Robert Blair; Program Buyer: Bill Blair.

Supplies: Feature Films, Instructional, Religious. Formats: Beta, VHS.

V. C. R., INC., 8745 Shirley Ave., Northridge, CA, 91324, (818) 701-0181, Pres.: Ted Snyder.

VCX, INC. (HUMPHREY SALES, INC.), 7313 Varna Ave., North Hollywood, CA, 91605, (213) 764-0319, Pres.: Norman Arno.

VIP VIDEO, 143 Hickory Hill Cir., Osterville, MA, 02655, (617) 428-7198, Pres.: Jeffery H. Aikman; Sales Mgr.: JoAnne Polak; Program Buyer: Jeffery H. Aikman; Vice Pres.: Elsie Aikman; Sec./Treasurer: Donald Aikman. Supplies: Feature Films, Music.

Formats: Beta, VHS.

Seeking: Feature Films, Music Long Form, Video Music Cuts, TV Movies.

VESTRON VIDEO, Box 4000, Stamford, CA, 06907, (203) 968-0000, Pres.: Jon Peisinger; Chrmn.: Austin Q. Furst. Supplies: Exercise, Feature Films, Instructional, Music Long Form.

Formats: Beta, VHS.

VIDAMERICA, 235 East 55th St., New York, NY, 10022, (212) 355-1600, Pres.: Al Markim; Vice Pres. & Gen. Mgr.: Gary Needle.

Supplies: Feature Films, Instructional, Sports. Formats: Beta, VHS.

VIDCO INDUSTRIES, 11925 Vose St., North Hollywood, CA, 91605, (818) 765-1815.

VIDEO ARTS INT'L, Box 153, Ansonia Station, New York, NY, 10023, (212) 799-7799, Pres.: Ernest Gilbert; Sales Mgr.: Marc Jacoby; Program Buyer: Ernest Gilbert; Program Buyer: Glenn Smith.

Supplies: Music Long Form, Cultural, Jazz, Opera. Formats: Beta, VHS.

Seeking: Music Long Form, Video Music Cuts, Fine Arts.

VIDEO CASSETTE SALES, INC., 270 Oser Ave., Hauppauge, NY, 11788, (516) 231-8383, Pres.: Stanley Sirote; Gen. Mgr.: George Port; Vice Pres. Sales: Fred Traub. Supplies: Exercise, Feature Films, Instructional. Formats: VHS.

VIDEO DIMENSIONS, 530 West 23rd St., New York, NY, 10011, (212) 929-8135, Pres.: Allen Greenfield; Sales Mgr.: John Burke; Program Buyer: C. Garrison.

Supplies: Feature Films, Outtakes, Cartoons, Foreign Films. Formats: Beta, VHS.

Seeking: Feature Films.

VIDEO FOX, 4149 W. Armitage Ave., Chicago, IL, 60639, (312) 227-3722, Pres.: Hal Faktor.

VIDEO GEMS, 731 N. La Brea Ave., Los Angeles, CA, 90038, (213) 938-2386, Pres.: Joseph C. Infante.

Supplies: Feature Films, Sports. Formats: Beta, VHS.

VIDEO HOME LIBRARY, 75 Spring St., New York, NY, 10012, (212) 925-7744, Pres.: Andre D'Apice.

THE VIDEO HOME LIBRARY CO., 2 Union Hill Industrial Park, West Conshohocken, PA, 19428, (215) 825-7080, Pres.: Homer H. Hewitt, III.

THE VIDEO NATURALS CO., 2590 Glen Green, Suite 6, Los Angeles, CA, 90068, (213) 469-0019, Pres.: Steve Siporin.

Supplies: Ambience-Mood. Formats: Beta, VHS.

VIDEO TREND, INC., 12900 Richfield Ct., Livonia, MI, 48150, (313) 591-0200, Pres.: Gene Sullivan.

VIDEO YESTERYEAR/VIDEO IMAGES, Box C, Sandy Hook, CT, 06482, (800) 243-0987, Pres.: Jon Sonneborn.

Supplies: Feature Films, Silent Movies. Formats: Beta, VHS.

VIDEOBARRY, 3518 Cahuenga Blvd., W., Suite 301, Hollywood, CA, 90068, (213) 851-5811, Pres.: Tom J. Corradine.

VIDEOCASSETTE MARKETING CORP., 137 Eucalyptus Dr., El Segundo, CA, 90245, (213) 322-1140, Pres.: James R. Spencer; Sales Mgr.: Cindy Griesdorf; Program Buyer: Cindy Griesdorf.

Supplies: Exercise, Instructional, Sports. Formats: Beta, VHS.

Seeking: Exercise, Instructional, Music Long Form, Sports, Video Music Cuts, Child.

VIDEODRAFT CLASSICS, 1790 Broadway, #701, New York, NY, 10019, (212) 246-9849, Pres.: Lee Kraft; Sales Mgr.: Laura Schrader.

Supplies: Exercise, Instructional. Formats: Beta, VHS.

Seeking: Instructional.

VIDEOTAKES, INC., 220 Shrewsbury Ave., Red Bank, NJ, 07701, (201) 747-2444, Pres.: Joe Kennedy; Sales Mgr.: Dru Peters; Program Buyer: Jenny Peters.

Supplies: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts, Child. Formats: Beta, VHS.

Seeking: Exercise, Instructional, Music Long Form, Sports, Video Music Cuts.

VIDMARK ENTERTAINMENT, 2901 Ocean Park Blvd., Santa Monica, CA, 90405, (213) 399-8877, Pres.: Mark Amin; Exec. Vice Pres.: Barry Barnholtz.

Supplies: Feature Films, Instructional. Formats: Beta, VHS.

Seeking: Feature Films, Instructional.

VINTAGE VIDEO, INC., Box 86, 45 E. Milton Ave., Rahway, NJ, 07065, (201) 388-5000, Pres.: Dan Pugliese.

VIRGIN VISIONS, 2980 Beverly Glen Cir., Los Angeles, CA, 90077, (213) 474-4225, Pres.: Steve Bickel; Mktg. Dir.: Roger Arnow.

Supplies: Feature Films. Formats: Beta, VHS.

Seeking: Feature Films.

WARNER HOME VIDEO, 4000 Warner Blvd., Burbank, CA, 91522, (818) 954-6000, Cable: WARBROS, Telex:

4720680, Pres.: Warren Lieberfarb; Vice Pres. of Mktg.: Barbara O'Sullivan.

Supplies: Exercise, Feature Films, Instructional, Music Long Form.

Formats: Beta, VHS.

Seeking: Exercise, Feature Films, Instructional, Music Long Form, Sports, Video Music Cuts.

WESTERN PUBLISHING CO., 1220 Mound Ave., Racine, WI, 53404, (414) 633-2431, Pres.: Joseph Morino; Program Buyer: John Harris; Mktg.: Nick Clementi; Vice Pres. of Sales: Jim O'Donnell.

Supplies: Instructional, Video Music Cuts, Children's. Formats: VHS.

Seeking: Exercise, Instructional, Video Music Cuts, Cooking, Animated.

WONDERFUL WORLD OF VIDEO, INC., Box 2487, Northridge, CA, 91323, (818) 993-0811.

WORLDVISION HOME VIDEO, 660 Madison Ave., New York, NY, 10021, (212) 832-3838, Cable: Worldvision, Telex: 62401, Pres.: Tom Devlin; Sales Mgr.: Kathy Rost; Program Buyer: Larry Fordsick.

Supplies: Feature Films, Instructional. Formats: Beta, VHS.

Seeking: Feature Films.

WORLDWIDE VIDEO CLUB, INC., 320 Grove St., Williamsport, PA, 17701, (717) 323-8756, Pres.: Mittie Oberdorf.

HARDWARE MANUFACTURERS (AUDIO & VIDEO)

The following is a list of companies that manufacture audio & video hardware. Video format abbreviations used are: Videocassette—Beta Format, VHS—Video Home System Format, Videodisc—CED (Capacitance Electronic Disc) Format, LV (Laser Vision) Optical Format.

ADC (div. of BSR North America, Ltd.), 71 Chapel St., Newton, MA, 02195, (617) 964-3210. (CD Player)

Alwa America, 35 Oxford Dr., Moonachie, NJ, 07074, (201) 440-5220. Vice Pres. Mktg. & Sales: William Hoard.

Akai America, Ltd., 800 W. Artesia Blvd., Compton, CA, 90220, (213) 537-3880. Exec. Vice Pres.: Charles E. Phillips. (VHS)

Alpine/Luxman 19145 Gramercy Pl., Torrance, CA, 90501, (213) 326-8000. (CED)

Amco America, 9181 Gazette Ave., Chatsworth, CA, 91311, (818) 882-9207. Pres.: Scott Wood.

Audio Innovators, Inc., dba Pro Com Systems, 5001 Baum Blvd., Pittsburgh, PA, 15213, (412) 621-1950. Pres.: Norman J. Cleary; Sales Mgr.: Stephen Acrl. (CR Player)

Audio-Techin U.S., Inc., 1221 Commerce Dr., Stow, OH, 44224, (216) 686-2600. Pres.: Jon R. Kelly; Vice Pres. Mktg.: Ken Reichel. (CD Player)

Bon Sonic, Ltd., 39 W. 29th St., New York, NY, 10001, (212) 689-9652. Vice Pres.: Ira Karlin.

Charles Brown Co., Inc., 152 Broadway, NY, 11211, (718) 387-5900, (718) 387-5929. Vice Pres.: David Presser.

Callibron Corp., 600 Lake Emma Rd., Lake Mary, FL, 32746, (305) 323-2400. Pres.: Dennis Wherry; Sales Mgr.: Robert Horlan.

Cannon USA, Inc., 1 Cannon Plaza, Lake Success, NY, 11042, (516) 488-6700. Vice Pres./Gen. Mgr.: K. Ohyma.

Branch(es): 140 Industrial Dr., Elmhurst, IL, 60126, (312) 833-3070; 6380 Peachtree Industrial Blvd., Norcross, GA, 30071, (404) 448-1430; 123 Paulmarino Ave., E. Costa Mesa, CA, 92626, (714) 979-6000; 3200 Regent Blvd., Irving, TX, 75063, (214) 830-9600; Bldg. B-2, 1050 Ala Moana Blvd., Honolulu, HI, 96814, (808) 521-0361. (VHS)

DBX (div. of BSR North America, Ltd.), 71 Chapel St., Newton, MA, 02195. (CD Player)

Daewoo Electronics Corp. of America, 100 Daewoo Pl., Carlsbad, NJ, 07072, (201) 935-8700, (201) 896-2861. Gen. Mgr.: H. S. Lee

Denon America, Inc., 27 Law Dr., Fairfield, NJ, 07006, (201) 575-7810. Telex: 685-3145. Fax: 575-2532. CD Sales: Ken Yashimura; Hardware Sales: R. Heiblim. (CD Player)

Emerson Radio Corp., 1 Emerson Ln., N. Bergen, NJ, 07047, (201) 854-4800.

Empire Scientific, 55 Bloomingdale Rd., Hicksville, NY, 11801, (516) 822-2110.

Fisher Corp., 21314 Lassen St., Chatsworth, CA, 91311, (818) 998-7322. Pres.: Howard Ladd; Sr. Vice Pres.: Sales: David Karon; Vice Pres. Home Entertainment: Keith Casey. (VHS)

Branch(es): 151 Helen St., S. Plainfield, NJ, 07080, (201) 668-0200; Fisher Park, Milroy, PA, 17063, (717) 667-2101.

GBC Closed Circuit TV Corp., 315 Hudson St., New York, NY, 10013, (212) 989-4433.

GC Electronics, 1801 Morgan St., Rockford, IL, 61102, (815) 968-9661.

General Electric, Video Prods. Div., Mail Drop #20, Portsmouth, VA, 23705, (804) 483-5546. Vice Pres./Gen. Mgr.: Jacques Robinson; Gen. Mgr., Mktg.: R. B. Williams. (VHS)

Goldstar Electronics Int'l., Inc., 1050 Wall St., W., Lyndhurst, NJ, 07071, (201) 460-8870.

Harmon/Kardon, 240 Crossway Park W., Woodbury, NJ, 11797, (516) 496-3400.

Harper Images, 550 Weddell Dr., Suite One, Sunyvale, CA, 94089, (408) 744-0900. (Laser Light Projection System)

Hitachi Denshi, 475 Crossways Park W., Woodbury, NJ, 11797, (516) 921-7200. (VHS)

Hitachi Sales Corp. of America, 401 W. Artesia Blvd., Compton, CA, 90220, (213) 774-5151. Pres.: R. Mori; Exec. Vice Pres.: Robert O'Neil; Vice Pres.: Sales: Jim Maynard. (VHS)

J V C Cutting Center, Inc., 6363 Sunset Blvd., Suite 500, Hollywood, CA, 90028, (213) 467-1166. Studio Operations: Warren Salyer. (CD Player)

J V C Co. of America, 41 Slater Dr., Elmwood Park, NJ, 07407, (201) 794-3990. Pres.: N. Sakoda; Exec. Vice Pres.: R. F. O'Brien; Vice Pres. Sales & Mktg.: Josh Yoshioka. (VHS)

Branch(es): 101 W. Artesia Blvd., Compton, CA, 90220, (213) 537-6020; 2550 Lively Blvd., Elk Grove Village, IL, 60007, (312) 364-9300; Garden Oaks Blvd., Houston, TX, 77018, (713) 694-0666.

Jensen Sound Labs, Home Electronics Div., 4136 N. United Pkwy., Schiller Park, IL, 60178, (312) 671-5680. Vice Pres. Sales & Mktg.: Lee Drady. (VHS)

K & K Merchandising, 10-27 45th Ave., Long Island City, NY, 11101, (718) 982-4949.

Kenwood Electronics, Inc., 1315 E. Watsoncenter Rd., Carson, CA, 90745, (213) 518-1700. (VHS)

Branch(es): 1141 N. Tower Ln., Bensenville, IL, 60106, (312) 766-4514; 75 Seaview Dr., Secaucus, NJ, 07094, (201) 863-5600.

Lloyd's Electronics, Inc., 180 Raritan Center Pkwy., Edison, NJ, 08818, (201) 225-2030.

Magnavox, See NAP.

Marantz Co., Inc., 20525 Nordhoff St., Chatsworth, CA, 91311, (213) 998-9333. (Beta)

Minolta Corp., 101 Williams Dr., Ramsey, NJ, 07446, (201) 825-4000.

Mitsubishi Electric Sales America, Inc., 3030 E. Victoria St., Compton, CA, 90221, (213) 603-0059. (VHS)

NAD (USA), Inc., 675 Canton St., Norwood, MA, 02062, (617) 789-7050. (CED)

NAP Consumer Electronics, I-40 and Straw Plains Pk., Knoxville, TN, 37914, (615) 521-4316. (VHS; CED)

Brand Names: Magnavox; Philco; Sylvania.

NEC Home Electronics (USA), Inc., 1401 Estes Ave., Elk Grove Village, IL, 60007, (312) 228-5900. Pres.: M. Tsukimoto; Vice Pres.: A. Sugiyama. (Beta)

Nimbus Records, Inc.

200 West 57th St., Suite 1104, New York, NY, 10019, (212) 262-5400. Telex: 239406. Fax: (212) 262-5409. Vice Pres. & Gen. Mgr.: Michael E. Fine, Dir. of Artists Rel.: Amy R. Sperling, Dir. of Communications: Karen L. Bergman.

Olympus Corp., 145 Crossways Park, Woodbury, NY, 11797, (516) 364-3000.

Orion Electric Co., Ltd., 212 5th Ave., New York, NY, 10010, (212) 683-6140. Board Chrm.: S. Otake; Pres.: M. Otake; Sales Mgr. USA: S. Azechi. (Videocassette Player)

Panasonic Co., Consumer Electronics Group, 1 Panasonic Way, Secaucus, NJ, 07094, (201) 348-7000. Pres.: Raymond Gates; Exec. Vice Pres.: Henry Yamanaka. (VHS)

Pentax Corp., 35 Inverness Dr., Englewood, CO, 80112, (303) 799-8000.

Philco, See NAP.

Pioneer, See US Pioneer.

Quasar Co. (div. of Matsushita Electric Corp. of America), 9401 Grand Ave., Franklin Park, IL, 60131, (312) 451-1200. (VHS)

RCA Consumer Electronics Div., 600 N. Sherman Dr., Indianapolis, IN, 46201, (317) 267-5000. (Videodisk operations)

Branch(es): 7900 W. Rockville Rd., Indianapolis, IN, 46224, (317) 267-5000. (Videocassette-VHS; Videodisk-CED)

Recoton, 46-23 Crane St., Long Island City, NY, 11101, (800) 223-6009. (Entertainment Decoder)

Samsung, (800) 255-2550.

Sansul Electronics Corp., 1250 Valley Brook Ave., Lyndhurst, NJ, 07071, (201) 460-9710. Pres.: M. Myake; Exec. Vice Pres.: H. Omikawa; Vice Pres. Mktg. & Sales: Tom Yoda. (VHS)

Sanyo Electric, Inc., 1200 W. Artesia Blvd., Compton, CA, 90220, (213) 537-5830. (Beta)

Sansul Electronics Corp., 1250 Valley Brook Ave., Lyndhurst, NJ, 07071, (201) 460-9710. (VHS; CED)

Sharp Electronics Corp., 12 Sharp Plaza, Paramus, NJ, 07652, (201) 265-5800. Exec. Vice Pres.: C. Daigneault. (VHS)

Sony Corp. of America, Sony Dr., Park Ridge, NJ, 07656, (201) 930-1000. (Beta)

Suncom, Inc., 260 Holbrook Dr., Wheeling, IL, (312) 459-8000.

Sylvania, See NAP.

Symphonic Corp., 100 North St., Teterboro, NJ, 07808, (201) 288-2606. (VHS, CD Player)

TEAC Corp. of America, 7733 Telegraph Rd., Montebello, CA, 90640, (213) 726-0303. (CED)

Taihan (America) Corp., 8960 Lurline Ave., Chatsworth, CA, 91311, (818) 998-0718.

Tatung Co. of America, Mktg. Div., 2850 El Presidio St., Long Beach, CA, 90810, (213) 979-7055, (213) 637-2105. Pres.: Dr. C. Sun; Sr. Vice Pres.: George Chen.

Toshiba America, Inc., 82 Totowa Rd., Wayne, NJ, 07470, (201) 628-8000. Board Chrm.: Mikio Kurashima; Sr. Vice Pres.: J. Paul Michie. (Beta)

Toyomenka (America), Inc., 357 Country Ln., Secaucus, NJ, 07094, (201) 348-1100, (800) 466-4676.

Trans World Entertainment, 6430 Sunset Blvd., Hollywood, CA, 90028, (213) 461-0467.

US Pioneer Electronics Corp., 75 Oxford Dr., Moonachie, NJ, 07074, (201) 440-8100. (LV)

VidAmerica, 235 East 55th St., New York, NY, 10022, (212) 355-1600.

Vidtrics, Inc., 51 East 42nd St., Suite 1803A, New York, NY, 10016, (212) 697-6188.

Vidcraft, Inc., 0704 SW Bancroft St., Portland, OR, 97201, (503) 223-4884.

Vidion Projection TV Systems, 1935 SW TV Hwy., Aloha, OR, 97006, (502) 649-9445.

Vista Video, Inc., 8055 Lankershim Blvd., Hollywood, CA, 91605, (818) 768-5104.

Yamaha Electronics Corp., 6660 Orangethorpe Ave., Buena Park, CA, 90620, (714) 522-9105.

Yox Electronics Corp., 405 Minnisink Rd., Totowa, NJ, 07512, (201) 256-0500.

Zanith Radio Corp., 1900 N. Austin Ave., Chicago, IL, 60639, (312) 745-2000. (Beta)

MUSIC PUBLISHERS

A

ABC Circle Music, Inc., (BMI), See American Broadcasting Music, Inc.

ABC Music Co., (ASCAP), See Bourne Co.

ABZ Music Corp., (BMI), 370 7th Ave., New York, NY, 10001, (212) 582-4267, Cable: Roulrec, Telex: 422573, Fax: (212) 397-7101, Pres.: Morris Levy, Contact: Phil Kahl.

Branch(es): 265 Secaucus Rd., Secaucus, NJ, 07094.

AKM Music, See Black Bull Music.

A Little More Music, (ASCAP), See The Writers Group.

A.M.C., Inc., (ASCAP), See Jaellus Music.

A/S Prods., (ASCAP), See Amse Publishing.

A Side Publishing, (ASCAP), See Heartate Songs.

ATV Music Corp., (ASCAP/BMI), See SBK Songs.

A. V. I. Music Publishing Group, Inc., (BMI/ASCAP), 7060 Hollywood Blvd., Suite 1212, Hollywood, CA, 90028, (213) 462-7151, Cable: AVILSA, Telex: 910-321-3913, Pres.: Raymond Harris, Contact: James Sterling.

AGGA Music Co., Inc./Sextet Music Co., (ASCAP/BMI), See Fred Ahlert Music Group.

Ron Aaron Music Crop, See Vendor Motion Pictures, Phonorecords & Music Publishing Group.

Abadax Music, (ASCAP), 2210 Raper Blvd., Arlington, TX, 76013, (817) 461-8481, Pres.: Jerry Abbott, Gen. Mgr.: Vince Paul, Prof. Mgr.: Jerry Abbott.

Abado Music Co., (ASCAP), See Amigo Music Pub. Co.

Abe Music, (SESAC), See MMO Music Group.

Aberdeen Music, Inc., (ASCAP), See Plymouth Music Co., Inc.

Above & Beyond Music, (ASCAP), See The Sparrow Corp.

Accabonac Music, (ASCAP), See Cherry Lane Music Publishing Co., Inc.

Accumulated Copy Rights, (BMI), See Doug Moody Music.

Ace Adams Music, (BMI), 100-19 Alcott Pl., Suite 19L, Bronx, NY, 10475, (212) 379-2593, Pres.: Stanley Adams, Gen. Mgr.: Adam Puertas, Prof. Mgr.: Joe Adams. (See Also Wilson Publishing, W & K)

Acres of Talent, (LOCAL 116), See Magnemar Publishing.

Acuff-Rose Music, Inc., (BMI), See Opryland Music Group.

Acutone Music Co., (ASCAP), See Harmony Gold Music, Inc.

Adam & Eve Publishing, 11114 Sterling, Romulus, MI, 48174, (313) 941-1907.

Adams Communications, Inc., (BMI), See Almo Music Corp.

Admiration Music Co., (BMI), See Brunswick Music Publishing

Adventure Music, 1201 16th Ave., South, Nashville, TN, 37212, (615) 320-7287, Pres.: Chuck Chelliman.

Aggro, See Chantel Records.

Agil Musik und Theater GmbH, Wendelsteinstr. 11, Feldkirchen, 8016, (0 89)90 32086, Telex: 5 213 634, Contact: Ambros Seelos.

Agression Music, (BMI), See Doug Moody Music.

Fred Ahlert Music Corp., (ASCAP), See Fred Ahlert Music Group

Fred Ahlert Music Group, (ASCAP), 8425 West 3rd St., Los Angeles, CA, 90048, (213) 651-0471, Pres.: Fred E. Ahlert, Jr.

Air Rifle Music, (ASCAP), See Garrett Music Ents., Inc.

Alarc Music, Groggill, Willow, NY, 12495, (914) 688-5373.

Albet Music, Inc., See Fourth Floor Music, Inc.

Alcor Music, c/o Manatt, Phelps, Rothenberg, Tunney & Phillip, (ASCAP), 11355 W. Olympic Blvd., Los Angeles, CA, 90064, (213) 312-4000, Cable: MPRT UR, Telex: 215653, Pres.: Al Coury.

Aleja Music, (BMI), 12243 Columbia, Redford, MI, 48239, (313) 937-3741, Pres.: Rim Kasputis, Gen. Mgr.: Rusne Kasputis.

Alexis Music, Inc., (ASCAP), Box 532, Malibu, CA, 90265, (213) 463-5998, Pres.: Lee Magid, Contact: Adam Magid.

Alfred Publishing Co., Inc., 15335 Morrison St., Box 5964, Sherman Oaks, CA, 91413, (818) 995-8811, Pres.: Morton Manus, Prof. Mgr.: Danny Rocks, Dir., Sales, Contact: Sandy Feldstein.

Branch(es): 1305 Pickering Pkwy., Suite 300, Pickering, ON, Canada, L1V 3P2.

Algee Music, (Div. of Columbia Pictures Industries, Inc.), (BMI), See Al Gallico Music.

Alhart Music, (BMI), Box 1593, Lakeside, CA, 92040, (619) 443-2170, Pres.: richard Phipps, Sr., Prof. Mgr.: Rue Anna Boland.

Aliben Music, (BMI), See Skinny Zach Music.

Aljoni Music Co., (BMI), Box 18918, Los Angeles, CA, 90018, (213) 935-7277, Gen. Mgr.: Al Hall, Jr., Prof. Mgr.: Jo-Jo Hall.

Branch(es): 2320 W. Edgewood Ave., Jacksonville, FL, East Coast Dir.: Ronnie "Cosmos" Hall.

Alkatraz Corner Music, (BMI), Box 3316, San Francisco, CA, 94119, (415) 486-2052, Telex: 171312, Contact: Bill Belmont/Joie McDonald.

Alkazu Music, (BMI), Box 1267, El Cerrito, CA, 94530, (415) 524-4908, Pres.: Allen Pittman, Contact: B. Kazuko Ishida.

All Boys Music, (PRS), See Terrace Music Group, Inc.

All Ear's Music, (ASCAP), See Amadeus Music Co.

Allanwood Music, (BMI), See Glen Campbell Music, Inc.

Allied Artists Music, (ASCAP), See Lorimar Music Publishing, Inc.

Almaviva Music, (BMI), See Live Music Publishing Corp.

Almoliving Publishing, See SnowTown Music.

Almo Music Corp., (ASCAP), 1358 N. La Brea Ave., Los Angeles, CA, 90028, (213) 469-2411, Cable: ALPER-MOSS, Telex: 691282, Pres.: Lance Freed, Gen. Mgr.: Allan Rider, Prof. Mgr.: Tom Vickers, Contact: Brenda Andrews.

Branch(es): 1904 Adelicia, Nashville, TN, 37212, (615) 321-0820.

Alpenglow Publishing, (BMI), 4837 Mokry, Corpus Christi, TX, 78415, (512) 993-8025, Pres.: Rick Garcia, Prof. Mgr.: M. Lee Gunter.

Alpha Film Music, (BMI), See Alpha Music, Inc.

Alpha Music, Inc., (BMI), 40 East 49th St., New York, NY, 10017, (212) 753-3234, Pres.: Michael Nurko, Gen. Mgr.: John Wilson, Prof. Mgr.: Debera Balducci.

Alpha-Robinson, (ASCAP), 19992 Statter, Detroit, MI, 48234, (313) 893-9370, Pres.: Juanita Robinson, Gen. Mgr.: Eric Parker.

Alshire Publishing Companies, (ASCAP/BMI), 1015 Isabel St., Box 7107, Burbank, CA, 91510, (213) 849-4671, Cable: BUDSOUND, Telex: 910 498 2759, Pres.: Al Sherman, Gen. Mgr.: Paulette Perkins.

Altam Music Corp., (BMI), See Al Gallico Music Corp.

Alva Music, (BMI), 3929 Kentucky Dr., Los Angeles, CA, 90068, (818)980-7501, Cable: LAZY MAN, Telex: 424444, Pres.: Eddie Gurren, Gen. Mgr.: Billy Johnson.

Alva Music, (BMI), See E. J. Gurren Music.

Alvera Publishing, (BMI), Box 9304, Tulsa, OK, 74157, (918) 396-1333, Pres.: Al Clauser, Gen. Mgr.: James Clauser, Prof. Mgr.: Al Clauser.

Alyssa Marvel Music, (ASCAP), See Andy Marvel Music.

Alyssasongs, (BMI), See Andy Marvel Music.

Amachrist Music, (ASCAP), See Funky but Music.

Amadeo Music, (ASCAP), See Funky but Music.

Amadeo Publishing Co., (ASCAP), See Apon Publishing Co.

Amadeus Music Co., (ASCAP), 950 3rd Ave., 7th floor, c/o Franklin, Weir, New York, NY, 10025, (212) 222-2225, Pres.: Earl Rose.

Amalgamated Tulp Corp., (BMI), 117 Rockland Rd., #615, Libertyville, IL, 60048, (312) 362-4060, Pres.: Perry Johnson, Gen. Mgr.: Perry Johnson, Prof. Mgr.: Rick Johnson. (See Also Phono Star Publishing)

Amber Pass Music, Inc., (ASCAP), See ABZ Music Corp.

Amber Wave Music, (ASCAP), 220 Concord Dr., Paramus, NJ, 07644, Gen. Mgr.: Tom Heartland.

American Broadcasting Music, Inc., (ASCAP), 1926 Broadway, New York, NY, 10003, (212) 887-4355, Telex: ITT-422003, Contact: Ron Schubert, Dir. of Music.

American Composers Edition, (BMI), 170 West 74th St., New York, NY, (212) 362-8900, Pres.: Eleanor Cory, Gen. Mgr.: Rosalee Calabrese.

American Copyright Society, Inc., 345 West 58th St., New York, NY, 10019, (212) 582-5705, Cable: COPYRIGHT, Telex: 825378 COPYRITE, Pres.: Rogelio Brambila, Gen. Mgr.: Gerard De La Chapelle, Prof. Mgr.: Federico Moreno Torroba.

American Dance Music, (BMI), See Bob Gilbert Music Publishing.

American Sociological Society Editions, See Galaxy Music Corp.

- American Pacific Broadcast Co., (ASCAP)**, 89 N. King St., Honolulu, HI, 96817, (808) 538-6792, Cable: APBCNET-WORK HOLLYWOOD, Telex: 510 100 4461 APBCRADIOD2 HNL, Pres.: Stephen Bloom, Gen. Mgr.: Joe Renda, Prof. Mgr.: Peter Hay.
- American Music Publishers, (BMI)**, 1817 Loch Lomond Way, Las Vegas, NV, 89102, (702) 384-0030, Telex: 333904 Americatone, Pres.: Joe Jan Jaros, Gen. Mgr.: Ken Brown, Prof. Mgr.: Paula M. Jaros.
- American Music, (ASCAP)**, See Jason Dee Music, Inc.
- Amerimus Music, Inc., (ASCAP)**, See President Music Corp.
- Amerosa Music, Inc., (ASCAP)**, See President Music Corp.
- Ames Publishing, (ASCAP)**, 5415 N. Sheridan Rd., Suite 3305, Chicago, IL, 60640, (312) 878-7121, Pres.: Sylvester Ames Jr., Contact: Jerome Metcalfe.
- Amestoy Music, (BMI)**, See Weyman Music.
- Amida Music, (ASCAP)**, See Nara Music.
- Amiron Music, (ASCAP)**, 20531 Plummer St., Chatsworth, CA, 91311, (818) 998-0443, Pres.: A. E. Sullivan, Gen. Mgr.: M. Sullivan.
- Amore Music Co., (BMI)**, See Alan Hartwell Music.
- Amse Publishing, (ASCAP)**, 5415 N. Sheridan, Chicago, IL, 60640, (312) 878-7121, Pres.: Sylvester Ames, Jr., Prof. Mgr.: Jerome Metcalfe.
- Amuse America, Inc., 407 Park Ave. South, Suite 20A, New York, NY, 10016, (212) 213-9595.**
- Anatom Music Corp., (ASCAP)**, 203 West 6th Ave., Cherry Hill, NJ, 08002, (609) 682-0096.
- Ancient Voices Music, (ASCAP)**, See Living Music, Inc.
- Ancient Word Music, (BMI)**, See Mayflower Music.
- Andgold, (BMI)**, See Counterpop Music Group.
- Andrews Publications, (SESAC)**, See Neil A. Kjos Music Co.
- Andsons Music, (BMI)**, See Shelby Singleton Music, Inc.
- Andustin Music, (ASCAP)**, 34 Ratterman Rd., Woodstock, NY, 12498, (914) 679-2458, Contact: Harris Goldberg.
- Andysongs, (BMI)**, See Andy Marvel Music.
- Johnny Angel Music, (BMI)**, 6601 Broadway, Riverdale, NY, 10471, (212) 549-0502, Pres.: John Clark, Prof. Mgr.: John Clark.
- Angela Music, (SAMRO)**, See Fruit Music.
- Angelsong Publishing, 2714 Westwood Dr., Nashville, TN, 37204, (615) 297-2246.**
- Angelus Music, 12801 William Beanes Rd., Upper Marlboro, MD, 20772, (301) 627-8775, Contact: Dorothy Zeiset.**
- Angle, See Johnny Angle Publishing Co.**
- Angle-Anderson, (BMI)**, See Johnny Angle Publishing Co.
- F. Harding Angle, See Johnny Angle Publishing Co.**
- Johnny Angle Publishing Co., (BMI)**, 1772 Hamilton Blvd., Jackson, MS, 39213, (601) 362-9172, Gen. Mgr.: Harding Angle, Contact: Johnny Angle.
- Annie Over Music, (ASCAP)**, See Bobby Fischer Music Group.
- Annodonini Music, (ASCAP)**, Box 23682-B, Nashville, TN, 37203, (615) 333-3898, Contact: John Beaton.
- Anode Music, (BMI)**, 417 E. Crosstimbers, Houston, TX, 77022, (713) 694-2971, Pres.: Freddie Kober, Gen. Mgr.: Claudia Kober.
- Ansonia Records, 750 Paterson Ave., East Rutherford, NJ, 07073, (201) 470-0301, Pres.: Mercedes Glass, Gen. Mgr.: Henry G. Glass.**
- Anthony Banks Ltd., (PRS)**, See Hit and Run Music.
- Chuck Anthony Music, Inc., (BMI)**, 303 E. Altamonte Dr., Suite 217, Altamonte Springs, FL, 32701, (305) 830-4600.
- Anton Music, (ASCAP)**, See Neil Music, Inc.
- Antone Music, (ASCAP)**, See Donna Music Publishing Co.
- Apon Publishing Co., (ASCAP)**, Box 3082, Steinway Sta., New York, NY, 11103, (718) 721-5599, Pres.: Andre M. Poncic, Gen. Mgr.: Don Zemann, Prof. Mgr.: Don Zemann.
- Apple Butter Music Co., (ASCAP)**, See Hal Bernard Ent. Inc.; Sunnyslope Music, Inc.
- April Music, Inc., (ASCAP)**, See SBK Songs.
- Arc Music Corp., (BMI)**, See The Goodman Group.
- Arcade Music, (ASCAP)**, See Rex Zario Music.
- Arदान Music, (ASCAP)**, Box 2512, Hollywood, CA, 90028, (213) 464-8163, Pres.: Ardie Bryant, Gen. Mgr.: Anne Bryant, Prof. Mgr.: David P. Bryant.
- Argo Music, Inc., (BMI)**, See Jaelius Music.
- Arigo Int'l Record Co., c/o Jacobson & Coffin, (ASCAP)**, 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAJW, Pres.: Howard Leinoff, Gen. Mgr.: J. E. Jacobson, Prof. Mgr.: Bruce Coffin.
- Ariose Music, (ASCAP)**, See Star Song, a div. of Jubilee Communications, Inc.
- Arisav Music, (SESAC)**, See Malaco Music.
- Arista Music Publishing Group, (ASCAP/BMI)**, 8370 Wilshire Blvd., Beverly Hills, CA, 90211, (213) 655-9222, Telex: 910-490-2557, Pres.: Billy Meshel, Contact: Judy Hicks.
- Ark of the Covenant, (ASCAP)**, Box 19215A, Los Angeles, CA, 90019, (213) 737-8196, Pres.: Al-Shem Maikhiel.
- Arko Music Corp., (ASCAP)**, See MPL Communications, Inc.
- Armo Music, (ASCAP)**, See Mister Sunshine Music, Inc.
- Around The World Music, Inc., (ASCAP/BMI)**, 17208 Braxton St., Granada Hills, CA, 91344, (818) 360-8088, Cable: WEISSWORLD, Telex: 69-8370, Pres.: Bob Weiss.
- Around The World Music, Inc. (London, England)**, See Around The World Music, Inc.
- Arpa Music, (LICENSE)**, See Sonoeditora.
- Arpell/Pinelas Music Publishing, (ASCAP/BMI)**, Box 568, Woodland Hills, CA, 91365, (818) 992-4922.
- Artal Music, (ASCAP)**, See Catalogue Music.
- Articulate Music, (BMI)**, Box 690, Bryn Mawr, CA, 92318, (714) 796-6110, Pres.: John L. Brechler.
- Artos Publishing, (BMI)**, See Silver Thorn Publishing.
- Artrec Publishers, (BMI)**, Box 15032, Fort Lauderdale, FL, 33318, (305) 584-1904, Pres.: Harold E. Doane.
- Artsongs Publishing Co., (ASCAP)**, See Artrec Publishers.
- Arzal-Smith, (ASCAP)**, See Ralph L. Seltzer.
- Ashley Publications, Inc., (ASCAP)**, 133 Industrial Ave., Box 337, Hasbrouck Heights, NJ, 07604, (201) 288-8080, Pres.: Al Ashley, Gen. Mgr.: Monroe Gumer, Prof. Mgr.: Herbert Leventhal.
- Ashmar Music, (BMI)**, 249 Bluegrass Dr., Box 567, Hendersonville, TN, 37075, (615) 824-3573, Pres.: L. S. Walton, Prof. Mgr.: Linda Denny.
- Assorted Music, (BMI)**, See Mighty 3 Music.
- Astronette Publishing Co., (BMI)**, 2037 Alvarado Dr., NE, Albuquerque, NM, 87110, (505) 268-8405, Pres.: A. Medley, Prof. Mgr.: A. Medley.
- Atlantic Music Corp., (BMI)**, 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141, Pres.: Michael H. Golden.
- Atoll Music, (SACEM)**, See Emergency Music, Inc.
- Attid Music Co., (ASCAP)**, #1 Colony Rd., Gretna, CA, 70053, (504) 522-0504, Pres.: Carlo Ditta, Gen. Mgr.: A. J. Loria.
- Audible Music Co., (ASCAP)**, 150 5th Ave., 1103, New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAJW, Pres.: Cosmo Ohms, Gen. Mgr.: Cosmo Ohms, Prof. Mgr.: Cosmo Ohms.
- Audio Arts Publishing, (ASCAP)**, 5617 Melrose Ave., Los Angeles, CA, 90038, (213) 461-3507, Pres.: Madeion Baker, Gen. Mgr.: Madeion Baker, Prof. Mgr.: Madeion Baker.
- Audio Visual Co., See Centra Music, Inc.**
- Audway Music, (BMI)**, See Tenalina Music.
- Auspex Music, (ASCAP)**, 12188 Laurel Terrace Dr., Studio City, CA, 91604, (213) 877-1078, Pres.: Jules Chaikin.
- Avatar Publishing Group, 1106 East 119th St., Los Angeles, CA, 90059, (213) 564-9159, Telex: 6502946355 MCI UW, Pres.: Larry Robinson, Contact: Alfred Scaife.**
- Aviation Music, (ASCAP)**, 8730 Sunset Blvd., Los Angeles, CA, 90069, (213) 652-0811, Pres.: Don Arden.
- Axbar Prodn., (BMI)**, Box 12353, San Antonio, TX, 78212, (512) 735-3322, Pres.: Joe Scates, Prof. Mgr.: Joe Scates.
- Axe Handle Music, (ASCAP)**, See Axbar Prodn.
- Azinda Pub., (BMI)**, 325 Rolling Rock Rd., Marietta, GA, 30067, (404) 952-2012.
- Azinda Publications, (BMI)**, 325 Rolling Rock Rd., Marietta, GA, 30067, (404) 952-2012, Pres.: Tim McCabe, Gen. Mgr.: Tim McCabe.

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- BIL-KAR, (SESAC)**, Box 25066, Nashville, TN, 37202, (615) 289-0593, Gen. Mgr.: Taylor Sparks.
- B.L.A. Music, Inc., (ASCAP)**, See Castle Publishing, Inc.
- B. L. & H. Music Corp., (ASCAP)**, See H/B Webman & Co.
- BMG Music, 1133 6th Ave., New York, NY, 10036, (212) 930-4000. Fax: (212) 930-4488.**
- Branch(es): 6363 Sunset Blvd., Hollywood, CA, 90028, (213) 468-4000; 5757 Blue Lagoon, Suite 200, Miami, FL, 33126, (305) 261-7090. Fax: (305) 261-1022.
- B Major Music, (ASCAP)**, 4628 Fulton Ave., Suite 1, Sherman Oaks, CA, 91423, (818) 995-1215, Pres.: Brendan Okrent, Prof. Mgr.: Brendan Okrent.
- BOAM, (ASCAP)**, See Mimic Music.
- BSC Publishing, See Black Stallion Country Publishing.**
- Baby Raquel Music, (ASCAP)**, 850 7th Ave., Suite 805, New York, NY, 10019, (212) 582-5420, Telex: TWX 426104AJC, Contact: Mark S. Berry. (Also See MSB Records, Ltd.)
- Baby Tate Music Corp., (BMI)**, Drawer AB, Rosendale, NY, 12472, (914) 687-9573, Pres.: Peter B. Locory, Gen. Mgr.: Skippy Casey, Prof. Mgr.: Robbie Casey.
- Bach Music Co., (ASCAP)**, See Bourne Co.
- Back Alley Music, (ASCAP)**, See Living Music, Inc.
- Back To Mono Music Corp., (BMI)**, See Mother Bertha Music, Inc.
- Backbone Publishing, (BMI)**, Box 845, Concord, CA, 94522, (415) 682-6770, Telex: 172229.
- Bad Ju Ju Music, See Fourth Floor Music, Inc.**
- Bagel Music, 150 Fifth Ave., 1103, New York, NY, 10011, (212) 691-5630, Pres.: John Anderson, Gen. Mgr.: David H. Rzenberg.**
- Bah Humberg Creations, (BMI)**, See Dick Loftin Music.
- Baitstrng Music, (ASCAP)**, See Cheavoria Music Co.
- Bal & Bal Music Publishing Co., Box 369, La Canada, CA, 91011, (818) 952-1242, Pres.: Adrina P. Bal.**
- Baltimore Music Co., (SESAC)**, See A. P. Schmidt Co.
- Bama Boy Music, (BMI)**, See Warner/Elektra/Asylum Music, Inc.
- Bandar-Log Music Corp., 165 Hudson St., Apt. 4C, New York, NY, 10013, (212) 219-8652, Pres.: Philippe P. Saisse,**

Bekool Music, (ASCAP)

Box 31819, Dallas, TX, 75231, (214) 750-0720, Contacts: Belinda Tanner, Pat McKool.

- Bekson Music Publishing, Inc., (BMI)**, See Chip 'N' Dale Music Publishers, Inc.
- Bel Canto Music, (BMI)**, See A. V. I. Music Publishing Group, Inc.
- Belaief, (ASCAP)**, See C.F. Peters Corp.
- Bellboy Music, (BMI)**, See Mighty Three Music.
- Bellhouse Music, (ASCAP)**, See Mighty Three Music Group.
- Bellver Music, (SACEM)**, See Emergency Music, Inc.
- Belmont Music Publishers, (ASCAP)**, Box 231, Pacific Palisades, CA, 90272, (213) 454-1867, Pres.: Lawrence Schoenberg, Gen. Mgr.: Anne Wirth.
- Belwin Mills Publishing Corp., (ASCAP)**, Columbia Plaza, East, Burbank, CA, 91505, (818) 954-2687, Telex: 18 8234 CFBK, Fax: (818) 954-4141, Pres.: Bob Holmes, Gen. Mgr.: Bill Green, Contact: Allan Tepper. (Also See Columbia Pictures Music Group)
- Branch(es): 711 5th Ave., New York, NY, 10022, (212) 688-2738, Fax: (212) 688-2738.
- Bendig Music Corp., (BMI)**, See Fermata Int'l Melodies, Inc.
- Benedel, (ASCAP)**, See Quint Benedetti Music.
- Quint Benedetti Music, (ASCAP)**, Box 2388, Toluca Lake, CA, 91602, (818) 985-8284, Pres.: Quint Benedetti, Gen. Mgr.: Armen Del Core, Prof. Mgr.: Quint Benedetti.
- Benefit Music, (BMI)**, See Atlantic Music Corp.
- The Benson Publishing Group, 365 Great Cir., Nashville, TN, 37228, (615) 259-9111, Pres.: William Taylor, Gen. Mgr.: John Barker, Prof. Mgr.: Valerie Reid.**
- Benton Music, (BMI)**, See Neil Music, Inc.
- Benyard Music, Box 10180, Westbury, NY, 11590, (516) 334-4720, Contact: Kevin Benyard.**
- Beowulf Music Co., (BMI)**, 7120-261 Carson Cir., Canoga Park, CA, 91303, (818) 716-1322, Pres.: James S. Leach, Gen. Mgr.: James S. James.
- Berach Publishing Co., (ASCAP)**, Box 1243, Decatur, GA, 30031, (404) 373-8470, Pres.: John M. Sussewell, Gen.

- Mgr.: Cassandra Waites, Prof. Mgr.: Ganzetta Sussewell.
- Berdo Music**, (BMI), Box 8875, Universal City, CA, 91608, (818) 506-4956, Pres.: Boots Clements, Gen. Mgr.: Tarry Petersen, Prof. Mgr.: Jim McGuckin.
- Berjac Publishing**, (ASCAP), See Mary Williams Music Clearance Corp.
- Berklee Press Publishing**, See G. Schirmer, Inc.
- Bern Doubt Music**, (BMI), See Richard Kaye Publications.
- M. Bernstein Music Publishing Co.**, (ASCAP), 2170 S. Parker Rd., Suite 115, Denver, CO, 80237, (303) 755-2546, Pres.: Richard Bernstein, Contact: Morris Bernstein.
- Berry Hill Songs**, (BMI), See Southern Writing.
- Bertam Music Co.**, (ASCAP), See Jobete Music Co., Inc.
- John Berthelot & Assoc.**, (ASCAP), Box 13977, New Orleans, LA, 70185, (504) 482-4211, Pres.: John Berthelot.
- Best Songs In The Universe**, (BMI), 2301 West 59th St., Los Angeles, CA, 90043, (213) 294-7286, Pres.: John Waller, Gen. Mgr.: Issac Robinson.
- Beth-Ridge Music Publishing Co.**, (BMI), See GCS Publishing.
- Better Half Music Co.**, (ASCAP), See Bourne Co.
- Better Times Publishing**, (BMI), 1203 Biltmore Ave., High Point, NC, 27260, (919) 882-9990, Pres.: Doris White Lindsay.
- Bewixed Music Publishing**, (BMI), 5120 Walnut St., Philadelphia, PA, 19139, (215) 747-1201, Pres.: John Wicks, Gen. Mgr.: Risa Vetri, Prof. Mgr.: Scott Herzog. (Also See Third Story Music)
- Bexley Pub. Co.**, 3333 Scenic Hwy., Memphis, TN, 38128, (901) 386-8102.
- Bi-Circle Music/Tri-Circle Music**, See Gopam Ents., Inc.
- Bibo Music Publishers**, (ASCAP), See Weik Music Group.
- The Bicycle Music Co.**, 8075 West 3rd St., Suite 400, Los Angeles, CA, 90048, (213) 938-2265, Cable: BICYCLE, Telex: 194 953, Pres.: David Rosner.
- Big Fat Music**, (ASCAP), 13385 West Dixie Hwy., Miami, FL, 33161, (305) 893-9191, Pres.: Ron Albert.
- Big Heart Music, Inc.**, (BMI), 804 N. Crescent Dr., Beverly Hills, CA, 90210, (213)275-7020, Pres.: Sherwin Bash, Gen. Mgr.: Randy Bash.
- Big Mike Music**, (BMI), 408 West 115th St., Suite 2W, New York, NY, 10025, (212) 222-8715, Cable: BIG MIKE, Pres.: Bill Downs, Prof. Mgr.: Carl Lloyd.
- Big Music**, (BMI), See Rohm Music (Perception, Inc.).
- Big "O" Music**, (ASCAP), Box 169, Brooklyn, NY, 11217, (718) 258-1839, Pres.: Cedric Rose, Gen. Mgr.: Rosetta Jefferson.
- Big Pig Music Ltd.**, See Chappell/Intersong Music Group-USA.
- Big Seven Music**, (ASCAP/BMI), 1790 Broadway, New York, NY, 10019, (212) 582-6900. (Also See ABZ Music Corp.)
- Big Sky Music**, (ASCAP), See Special Rider Music.
- Big State Music Publishing Co.**, (BMI), 1311 Candlelight Ave., Dallas, TX, 75116, (214) 298-9576, Pres.: Paul S. Ketter.
- Big Three**, (ASCAP/BMI), See Columbia Pictures Publishing.
- Bijow/Ridge Music**, Box 476, Wakonda, SD, 57073, Pres.: Douglas Sharples.
- Bildo Music**, (ASCAP), 408 West 115th St., New York, NY, 10025, (212) 222-8715, Cable: BILDO NYC, Pres.: Bill Downs, Prof. Mgr.: Carl Lloyd.
- Bill-Lee Music**, (ASCAP/BMI), See Ren-Maur Music Corp.
- Billietoux Music Pub. Co.**, Box 11960, Chicago, IL, 60611, (312) 561-0027, Pres.: Clifford Rubin.
- Bing, Bing, Bing Music**, (ASCAP), See Andy Marvel Music.
- Biograph Records, Inc.**, (ASCAP/BMI), Box 109, Canaan, NY, 12029, (518) 392-3400, Pres./Gen. Mgr.: Arnold S. Caplin.
- Birch Island Music Press**, (ASCAP), See C. L. Barnhouse Co.
- Birch Tree Group Ltd.**, Box 2072, Princeton, NJ, 08540, (609) 683-0090, Pres.: W. Stuart Pope.
- Birchard & Co.**, (ASCAP), See Birch Tree Group Ltd.
- Birdsong Harmony/Unity**, See Angelson Publishing.
- Birdwing Music**, (ASCAP), See The Sparrow Corp.
- Birthright Music**, 3101 S. Western Ave., Los Angeles, CA, 90018, (213) 258-8011, Pres.: Byron Spears, Contact: Hank Manca.
- Bischoff Music Publishing Co.**, (BMI), See Dan The Man Music Co.
- Bislar Music Publishing**, (BMI), 240 S. Carter Ave., Louisville, CO, 80027, (303) 666-9151, Pres.: Ed Bislar.
- Bivens Music**, (BMI), See GBS Music.
- Bizarre Music**, (BMI), See Martin Cohen.
- Black Bull**, (ASCAP), 4616 W. Magnolia Blvd., Burbank, CA, 91505, (213) 877-8383, Pres.: Steviand Morris, Contact: E. G. Abner, Jr. (Also See Jobete Music Co., Inc.; Sonoeditora)
- Black Coffee Music, Inc.**, (BMI), See Prophecy Publishing, Inc.
- Black Hat Music**, (ASCAP), Box 4088, Austin, TX, 78765, (512) 452-9411, Contact: Larry Watkins.
- Black Satin**, (BMI), See Respect Music.
- Black Stallion Country Publishing**, (BMI), Box 2250, Culver City, CA, 90231, (213) 419-8142, Pres./Gen. Mgr./Prof. Mgr.: Kenn Kingsburg, Jr.
- Black Sun**, (SESAC), See Mayflower Music.
- Black Swan Music**, 28-19 23rd Ave., Astoria, NY, 11105, (718) 726-1410, Contact: R. J. Odierno.
- Blackberry River Music Publishing**, (BMI), Box 3237, South Pasadena, CA, 91030, (818) 441-0887, Pres.: David Evans.
- Blackheart Music**, (BMI), Box 15856, St. Louis, MO, 63114, (314) 576-1589, Gen. Mgr./Prof. Mgr.: Robert Schoenfeld.
- Mark Blackwood Music Group**, (ASCAP/BMI), Box 172351, Memphis, TN, 38187, (901) 781-5180, Pres./Prof. Mgr.: Mark Blackwood, Gen. Mgr.: Leigh Blackwood.
- Blackwood Music Group**, (BMI), Box 17272, Memphis, TN, 38187, Pres.: Jennifer Blackwood, Gen. Mgr.: Jimmy Blackwood, Prof. Mgr.: Ron Blackwood. (Also See SBK Songs)
- Ron Blackwood Music**, (ASCAP), See Blackwood Music Group.
- Blanchris Music**, (BMI), 160 West 71st St., New York, NY, 10023, (212) 873-2020, Telex: 650320, Pres.: Joe Fields, Gen. Mgr.: Renee Steele.
- Bleeker Street Music**, (BMI), 1326 Midland Ave., Syracuse, NY, 13205, (315) 475-2936, Contact: Vincent Taft. (Also See Rose Hill Group)
- Blen Music Pub.**, (ASCAP), 4527 #3 Alla Rd., Marina del Rey, CA, 90292, (213) 821-0545, Pres.: Ben Weisman, Gen. Mgr.: Lisa Weisman.
- Blendingwell Music, Inc.**, (ASCAP), Suite 204, Fifteen Engle St., Englewood, NJ, 07631, (201) 568-3996, Cable: PHILKURN NEWYORK, Telex: 219423, Pres.: Philip Kur-nit, Gen. Mgr.: Terry Cashman.
- Bleu Disque Music Co. Inc.**, See Warner Brothers Music.
- Blockbuster Music Co.**, (BMI), See Jamie Music Publishing Co.
- Blood, Sweat & Ink Music**, (BMI), See Warner/Elektrol Asylum Music, Inc.
- Ben Bloom Music Corp.**, (ASCAP), See Bourne Co.
- Bloomfield Music**, (SESAC), See Bridgeport Music, Inc.
- Blu-Pal Music**, (SESAC), See Uncle Artie Music.
- Blue Canyon Music**, (BMI), 1037 7th St., Las Vegas, NM, 87701, (505) 425-6134, Pres./Gen. Mgr./Prof. Mgr.: Jim Terr.
- Blue Fin Music Co.**, (ASCAP), See Robin Hood Music Co.
- Blue Hill Music**, (BMI), See Tutch Music.
- Blue Island Music**, (ASCAP), See Bob Gilbert Music Publishing.
- Blue Lake Music**, (BMI), See Terrace Music Group, Inc.
- Blue Mace Music**, Box 66120, Virginia Beach, VA, 23452, (804) 340-3366.
- Blue Menu Music Catalog**, (BMI), See Henry Jerome Music, Inc.
- Blue Monday Music**, (BMI), See Garrett Music Ents., Inc.
- The Blue Music Group**, (ASCAP), 6430 Sunset Blvd., #1502, Hollywood, CA, 90028, (213) 463-9500, Telex: 183055 (to air, Pres.: Terrance M. Brown, Gen. Mgr.: Nabeal Nash, Prof. Mgr.: Ric Martin).
- Blue Network Music, Inc.**, (ASCAP), See Arista Music Publishing Group.
- Blue Prairie Music**, (SESAC), See Lone Lakes Songs, Inc.
- Blue River Music, Inc.**, (BMI), 10153 1/2 Riverside Dr., Box 7304, Toluca Lake, CA, 91602, (818) 508-8292, Pres./Prof. Mgr.: Harry Bluestone, Gen. Mgr.: Laora Bluestone.
- Blue Sky Rider Songs**, (BMI), See Willin' David Music.
- Blue Standard Music**, (ASCAP), See The Blue Music Group.
- Blue Umbrella Music Publishing Co.**, (ASCAP), 3011 Beach 40th St., Brooklyn, NY, 11224, (718) 372-6436, Pres.: Mr. Kadish Millet.
- Blueford Music**, (ASCAP), See Mercantile Music.
- Bo-Lyn Music**, (ASCAP), 4209 NW 49th Ave., Tamarac, FL, 33319, (305) 484-6636, Pres./Gen. Mgr./Prof. Mgr.: Joe Bollon.
- Bob & Ethel Music**, (BMI), 1105 Fairview Dr., Columbia, SC, 29205, (803) 254-1951, Pres./Gen. Mgr./Prof. Mgr.: Warren Moise.
- Bobby O Music**, (ASCAP), See Orbob Music, Inc.
- Bobby's Beat Music**, (SESAC), See Bobby Fischer Music Group.
- Bobrich Music, Inc.**, (BMI), See Ashley Publications, Inc.
- Bocage Music**, (ASCAP), Box 1061, 3625 W. Moreland, Willow Grove, PA, 19090, (215)657-TUNE, Pres.: Louis A. de Lise, Gen. Mgr./Prof. Mgr.: Elena Marino.
- Jerry Bock Prodn.**, Inc., (BMI), See Tommy Valando Publishing Group, Inc.
- Bogart Music**, (ASCAP), See Bourne Co.
- Boggy Depot Music**, (BMI), 10051 Greenleaf Ave., Sante Fe Spring, CA, 90670, (213)946-3193, Pres.: Overton Lee, Gen. Mgr.: Russ Gary, Prof. Mgr.: Overton Lee.
- Bold Gold Pub.**, (BMI), 50 Spring City Rd., Phoenixville, PA, 19460, (215) 948-5096, Pres.: Robert Benedetto, Gen. Mgr.: Robert Nelson.
- Johnny Bond Publications**, 7 Music Cir. North, Nashville, TN, 37203, (615) 242-6875, Pres.: Sherry Bond.
- Bonnyriver Music Corp.**, (ASCAP), See Drive In Music Co.
- Boomerang Music**, (BMI), See S & R Music.
- Boones Tunes**, (BMI), See Richard Kaye Publications.
- Boosey & Hawkes, Inc.**, 24 West 57th St., New York, NY, 10019.
- Boots & Spurs Music**, (BMI), See Garrett Music Ents., Inc.
- Borgata Music**, (BMI), See KRPCO/Kiderian.
- Boss Music**, (BMI), See Rob-Lee Music.
- Boss Tweed Music**, (BMI), Box 23, Sun Valley, CA, 91353, (818) 982-2174, Pres./Gen. Mgr.: J. Eric Freedner.
- Boston Int'l, Inc.**, (ASCAP), 545 Boylston St., Boston, MA, 02116, (617) 262-2070, Prof. Mgr.: Michael Jonzun, Contact: Bill Sebastian.
- Boston Skyline Music**, (ASCAP), 73 Hemenway St., #508, Boston, MA, 02115, (617) 536-5484, Pres./Gen. Mgr.: Wayne Wadhams, Prof. Mgr.: Kevin Dixon.
- Bosworth & Co. Ltd.**, (PRS), See Alpha Music Inc.
- Bote & Bock**, See G. Schirmer, Inc.

Bourne Co., (ASCAP)

5 West 37th St., New York, NY, 10018, (212) 391-4300, Pres.: Bonnie Bourne.
Branch(es): Box 975, North Hollywood, CA, 91603, (818) 788-6438.

Brainstorm Music, Inc., (ASCAP), 407 Park Ave., South, New York, NY, 10016, (212) 213-9595, Pres.: Eiichi Naito, Gen. Mgr.: Bernie Mueller.

Braintree Music, (BMI), 5505 Melrose Ave., Los Angeles, CA, 90038, (213) 464-4757, Pres.: Richard Perry.

Brambla Musical Mexico, S.A., See Edimusa Publishing Group/Grupo Editorial Edimusa; Sonoeditora.

Bramsden Music Corp., (BMI), See Music Sales Corp.

Branch Int'l Music, (BMI), Box 31819, Dallas, TX, 75231, (214) 750-0720, Pres.: Pat McKooc, Prof. Mgr.: Mike Anthony.

Brandy River Music, (ASCAP), Box 413, Durham, NH, 03824, (603) 749-2811, Contact: Ronald R. Shaw.

Brass Music, Ltd., See Brass Press.

Brass Press, (BMI), 136 8th Ave., North, Nashville, TN, 37203, (615) 254-8969, Pres.: Stephen L. Glover.

Brat Music, (BMI), Box 157, Richmond, VA, 23201, (804) 359-0001, Pres.: Barry Gottlieb.

Brave New Music, (BMI), Box 25695, Los Angeles, CA, 90025, (213) 273-7001, Telex: 194561 LSA, Pres.: Daniel J. Friedman.

Bread 'N Honey, (ASCAP), Box 3391, Ventura, CA, 93006, (805) 644-1821, Pres.: Mark Craig, Contact: Bob Cole.

Break of Dawn Music, Inc., See Songs for Real.

Breezeway Publishing Co., (BMI), See Hat Band Music.

Brentwood Music, (ASCAP/BMI), 1616 Mallory Ln., Brentwood, TN, 37027, (615) 373-3950, Pres.: Jim Van Hook.

Briarhead Music Unlimited, (ASCAP), See Sea Cruise Music.

Brickwall Music, See Lipservices.

Bridge Building Music, (BMI), See New Spring Publishing.

Bridgeport Music, Inc., (BMI), 24361 Greenfield Rd., Suite 201, Southfield, MI, 48075, (313) 559-1955, Pres.: Armen Boladian.

Bright Angel Music, (BMI), See Living Music, Inc.

Bright Evening Star Publishing, (BMI), Box 125, Kirby, TX, 75956, (409) 423-5516, Gen. Mgr./Prof. Mgr.: Robbie Gibson.

Bright Moments Music, (BMI), See Diamondback Music Co.

Bright & Morningstar Publishing Co., (ASCAP), Box 18A241, Los Angeles, CA, 90018, (213) 512-7823, Pres.: Stan Christopher, Gen. Mgr.: Charles Haggins.

Broadway/Hollywood Int'l Music Pub., (ASCAP), See C. Y. Musical Foundation.

John Brock Publishing, c/o Alternative Music Prodn., Inc., (ASCAP), 7188 Sunset Blvd., Suite 204, Los Angeles, CA, 90046, (213) 969-2109, Pres.: John Brock, Gen. Mgr.: Jim Johnson, Prof. Mgr.: Norman Feirstein.

Brocy Music, (BMI), See Mester Music.

Brojo Music, Inc., (BMI), See So-Jan Publishing.

Brooks Bros. Publishers, (BMI), 311 Margo Ln., Nashville, TN, 37211, (615) 834-4124, Pres.: Jake Brooks. (Also See Enchantment Music Co.)

Brooksde Music Corp., (ASCAP), c/o Reid Whitelaw, 159 West 53rd St., New York, NY, 10019, (212) 541-7761, Telex: 220883 TAU, Pres.: Reid Whitelaw.

Brother Bear Music, (BMI), See DeWhit Music.

Brother Bill's Music, (ASCAP), See Lowery Music Co., Inc.

Brother Texas Music, (BMI), See Criterion Music Corp.

Brown Bonnet Sound, (ASCAP), Box 1058, Newark, NJ, 07101, (201) 824-3755, Gen. Mgr.: Walter Hansome, Contact: Richard Hansome.

Betty Brown, (BMI), See FXL Sound Studios, Inc.

Ollie Brown Sugar Music, 4950 Wilshire Blvd., Los Angeles, CA, 90010, (213) 857-5517, Contact: Penny Schuler.

Brownwood Prodn., 1225 Villa Pl., Nashville, TN, 37212, (615) 327-2604, Pres.: Bill C. Graham, Gen. Mgr.: Tom Dodson.

Bruboon Publications, (BMI), Box 3388, Albany, GA, 31706, (912) 436-6508, Pres./Gen. Mgr./Prof. Mgr.: Jesse Boone.

Bruce Music Group, 1022 16th Ave., South, Nashville, TN, 37212, (615) 255-5711, Pres.: Patsy Bruce, Prof. Mgr.: Bobby Cottle.

Brunswick Music Publishing, (BMI), 136 S. Swall Dr., Beverly Hills, CA, 90211, (213) 657-4895, Pres.: Lee Silver.

Brush Creek Music, (ASCAP), See Country Party Music.

Brushape Music, Inc., (BMI), See Drake Music Group; Window Music Publishing Co., Inc.

Nathan Bryden Music Publishing, (BMI), Box 1508-B2, Clackamas, OR, 97015, (503) 656-9603, Pres.: Nathan Bryden.

Brymar Music Publishing, 6430 Sunset Blvd., Suite 321, Hollywood, CA, 90028, (213) 467-0151.

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Carlyle Music Pub. Corp., (ASCAP), See H/B Webman & Co.

Carman Prods., 15456 Cabrito Rd., Van Nuys, CA, #1406, (213) 873-7370, Pres.: Tom Skeeter.

Carolin Music Co. Ltd., (ASCAP), See Bourne Co.

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Richard E. Carpenter Publications, (ASCAP), See Southern Writing.

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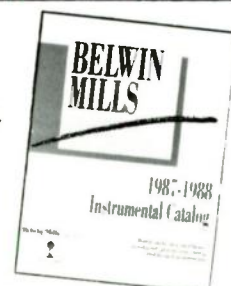
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Curtis House of Music, (ASCAP), See Neil A. Kjos Music Co.
Curtis Music Press, (SESAC), See Neil A. Kjos Music Co.
Cyclops Music, a div. of Cyclops Records, Inc., (ASCAP), 273 Central Ave., White Plains, NY, 10606, (914) 946-7735, Gen. Mgr.: Robert Fish.
Czechmate Music, (ASCAP), See Firedrum Music Publishers.

D

D J's Choice Music, (ASCAP), See Fan & Ark Music.
DJM Publishing, (BMI), 2307 N. Washington Ave., Scranton, PA, 18609, (717) 347-7395, Pres.: Daniel McGlynn, Gen. Mgr.: Fran Grogan.
D M Prods., See Doug Moody Music.
DNA Music Publishing Co., (ASCAP), See Get Rich Music/Stay Rich Music.
DRG Music, Inc., (ASCAP), 157 West 57th St., New York, NY, 10019, (212) 582-3040, Telex: 23786 (DRG), Pres.: Hugh Fordin, Gen. Mgr./Prof. Mgr.: Van-John Sflirdis.
D.R. Music, (ASCAP), See Alexis Music, Inc.
Dallastex Music Publishing Co., (ASCAP), See Bobby Farrell Int'l Music Publishing Co.
Dan The Man Music Co., (ASCAP), Box 702, Cleveland, OH, 44107, (216) 631-2548, Pres./Gen. Mgr./Prof. Mgr.: Daniel L. Bischoff.
Dana Publishing Co., (BMI), 824 83rd St., Miami Beach, FL, 33141, (305) 865-8960, Pres.: Walter Dana.
Dancing Tarantula Music, (BMI), See Toot Toot Tunes Music Ltd.
Dancing Water Music, Inc., (ASCAP), See New Breed Music.
Dandelion Music Co., (BMI), See Jamie Music Publishing Co.
Dangerous Music, Inc., (ASCAP), 83 Riverside Dr., New York, NY, 10024, (212) 877-0400, Pres./Gen. Mgr.: Billy Rush, Prof. Mgr.: David Sonnenberg.
Danielle & Francis Music, (BMI), See Fricon Music Co.
Dar & Gabe Publishing, (BMI), See Willin' David Music.
Darksilver Music Ltd., (BMI), See Toot Toot Tunes Music Ltd.
Darren Music, (ASCAP), Box 2144, Winnetka, CA, 91306, (818) 347-2976, Pres./Gen. Mgr.: Don Bradley, Prof. Mgr.: D. Thomas, D. Holmes.
Dartmoor Music, (ASCAP), See The Bicycle Music Co.
James Allan Dash, (SESAC), See A. P. Schmidt Co.
Dat's All Music, (BMI), See Richard Kaye Publications.
Daval Music Co., (ASCAP), See Alshire Publishing Companies.
David Music, (BMI), 1560 Broadway, New York, NY, 10036, (212) 302-5360, Telex: 226000 ETLXUR, Pres.: David Franklin.
David 'n' Will Music, (ASCAP), See Willin' David Music.
David's Boys Music, (ASCAP), See Willin' David Music.
Davika Music Co., (ASCAP), See Fricon Music Co.
Dawn Treader Music, (SESAC), See Star Song, a div. of Jubilee Communications, Inc.
Daydreams Music, See Mad Monkey Music.
Daymaker Music, (BMI), See Berdoo Music.
DaySpring Music, (BMI), See Word Music.
De Walden Music, (BMI), 8255 Sunset Blvd., Suite 1911, Hollywood, CA, 90028, (213) 482-1922, Telex: 215551-DMIUR, Pres./Gen. Mgr.: Christian De Walden, Prof. Mgr.: Debra Holland.
DeBarge Publishing, Inc., (ASCAP), See Zebra Discorde Music Group, Inc.
DeWhit Music, (ASCAP), Box 8545, Universal City, CA, 91608, (818) 760-8434, Gen. Mgr.: Dean Whitney.
DebDave Music, Inc., (BMI), Box 140110, Nashville, TN, 37214, (615) 320-7227.
Dee Joy Musical Works Publishing Co., (BMI), Box 3398 T.A., Los Angeles, CA, 90051, (213) 930-0930, Pres.: Frank Foulk.
Jason Dee Music, 44 Music Square E., Nashville, TN, 37203, (615) 255-2175.
Deejay Music, (BMI), See Empire Songs.
Deep Concert Music, (BMI), See Avatar Publishing Group.
Deep Roots Music Co., (BMI), See Koala Music Co.
Dejamus, Inc., (ASCAP), See Dick James Organization.
Dejamus California, Inc., (ASCAP), See Dick James Organization.
Delev Music Co., (BMI), 7231 Mansfield Ave., Philadelphia, PA, 19138, (215) 276-8861, Gen. Mgr.: Adele J. Lucas, Contact: William L. Lucas.
Delicato Music Co., (BMI), See Surrey Music Co.
Delicious Music Corp., (ASCAP), See Lefrak.
Deliver Music Pub. Co., (BMI), See Will-Du Music Pub. Co.
Edition Delrieu, See Galaxy Music Corp.
Demeter Music, Inc., (BMI), See Alpha Music, Inc.
DenJac Music Co., (ASCAP), See Lefrak Entertainment.
Derglenn Music Publishing Co., (BMI), See Jobete Music Co., Inc.
Desert Moon Songs, Ltd., (BMI), See Frankly Music.
Desert Rain Music, Ltd., (ASCAP), See Frankly Music.

Deshon Music, (BMI), See Columbia Pictures Publication/Music Group.
Deshufflin Music, Inc., (ASCAP), See Tannen Music Co.
Designer Music, (SESAC), See New Spring Publishing.
Desilu Music Corp., (ASCAP), See MPL Communications, Inc.
Deviny James Music, (ASCAP), See Playground Music.
Devon Music, Inc., (BMI), See TRO (The Richmond Organization).
Dex Deadbolt Music, (BMI), Box 160951, Sacramento, CA, 95816, (916) 756-4941, Pres./Gen. Mgr.: Russell Toiman, Prof. Mgr.: Connie O'Donnell.
Dex Music, (BMI), See Mayflower Music.
Dhanus Music, (BMI), Box 2147, Sioux City, IA, 51140, Prof. Mgr.: Brad Miller.
 Branch(es): Box 18651, Denver, CO, 80218.
Diablo Publishing, (BMI), See Alan Hartwell Music.
Diamond Darrell Music, (ASCAP), See Abadaba Music.
Diamondback Music Co., (BMI), 10 Waterville St., San Francisco, CA, 94124, (415) 468-4288, Pres.: Martyn Buchwald, Gen. Mgr./Prof. Mgr.: Joseph Buchwald.
Diane Music Co., (BMI), See Blue River Music, Inc.
A Different Tune Publishing, See Cotton Row Music.
Dillard Music, (HARRYFOX), See Gopam Enterprises Inc.
Dimension Music, (SESAC), See The Bensen Publishing Group.
Discapon Publishing Co., (ASCAP), See Apon Publishing Co.
Discmakers Publishing Co., (ASCAP), See Alan Hartwell Music.

Walt Disney Music Co.

350 S. Buena Vista St., Burbank, CA, 91521, (213) 840-1000, Telex: 674480 DISNEY BUBK A, Fax: (818) 840-1540, Gen. Mgr.: Shelley Miles, Prof. Mgr.: Nancy Rahnasto, Contact: Susan Borgeson.

Dianote Music, Inc., (ASCAP), 2732 S. Veltch St., Suite 1, Arlington, VA, 22206, (703) 521-0001, Pres.: Ray Disney.
Oliver Ditson Co., (ASCAP), See Theodore Presser Co.
Do It Yourself Music, Inc., See Hurrican Leon Music Corp.
Doc Ron Publishing, (BMI), Box 1075, Boca Raton, FL, 33429, (305) 391-0255, Pres.: Marianne Stander, Gen. Mgr.: M. Scott Stander.
Doc Strange Music, (BMI), 802 E. California, Urbana, IL, 61801, (217) 384-7227, Pres.: Phil Strang.
Dolly Bee Music Publishers, (BMI), 1389 Primavera Dr. E., Palm Springs, CA, 92262, (619) 323-9880, Pres./Gen. Mgr./Prof. Mgr.: George R. Brown.
Don Dell Publishing, (BMI), 15041 Washburn Ave., South Holland, IL, 60473, (312) 339-0307, Pres.: Donald L. DeLucia, Contact: Bob DeLucia.
Don & Willie Music, (SESAC), See Marullo Music.
Donna Marie Music Publishers, (ASCAP), Box 1413, Dept. B-101, Atlantic City, NJ, 08401, (609) 347-0484, Pres.: Danny Luciano, Prof. Mgr.: Sherri Glassman.
Donna Music Publishing Co., (BMI), 6 Carter Pl., Woburn, MA, 01801, (617) 933-1474, Pres.: Frank Pappalardo, Gen. Mgr.: Frank Paul, Prof. Mgr.: Rita Daniels.
Donoway Music, (BMI), See Atlantic Music Corp.
Dooms Music Publications, (BMI), Box 2072, Waynesboro, VA, 22980, (949-0106), Pres./Gen. Mgr./Prof. Mgr.: John H. Major.
Door Knob Music Publishing, Inc., (BMI), See Chip 'N' Dale Music Publishers, Inc.; Gene Kennedy Ent., Inc.
Dora Music, (BMI), Box 995, Norfolk, VA, 23501, (804) 627-0957, Pres./Gen. Mgr./Prof. Mgr.: Bill Johnson.
Dorff Songs, (BMI), See Warner/Elektra/Asylum Music, Inc.
Dorian Music, Inc., (ASCAP), See Alpha Music, Inc.
Doriel Music, (BMI), See LoPine Music.
Dorsey Bros. Music, (ASCAP), See Music Sales Corp.
Dot's & Lines Ink, (SESAC), 9130 Mormon Bridge Rd., Omaha, NE, 68152, (402) 457-4341, Telex: 387169, Fax: (402) 457-4332, Pres.: Chip Davls.
Double Helix Music, Inc., (BMI), See Living Music, Inc.
Dovecot Music, See Fuente Music Co.
Downstairs Music, (BMI), See Mighty Three Music.
Doxa Music, (ASCAP), See Manna Music, Inc.
Drake Music Group, 648 West Iris Dr., Nashville, TN, 37203, (615) 269-6922, Pres.: Pete Drake, Gen. Mgr.: Rose Drake, Prof. Mgr.: Johnny Drake.
Pete Drake Music, (BMI), See Drake Music Group.
Drayniv, (BMI), Box 934, Edgartown, MA, 02539, (617) 627-4639.
Dream Sequence Music Ltd., (BMI), Box 2194, Charlottesville, VA, 22902, (804) 295-1877, Gen. Mgr.: Richard McNoldy, Contact: Kathy McNoldy.
Drive In Music Co., (BMI), 7120 Sunset Blvd., Los Angeles, CA, 90046, (213) 851-2500, Pres.: Art Laboe, Gen. Mgr.: Paul Pollitt.
Driving Music, (ASCAP), See Creative Corps.
Drum Drop Music, (ASCAP), See Bruce Music Group.
Duane Music, Inc., (BMI), 382 Clarence Ave., Sunnysville, CA, 94086, (408) 739-6133, Pres./Gen. Mgr.: G. E. Thompson.
Duke Bootie Music, (BMI), 1140 Anna St., Elizabeth, NJ, 07201, (201) 355-4006.
Charles Dumont & Son, Inc., 1085 Dumont Dr., Laurel Oak Corp. Center, Voorhees, NJ, 08043, (609) 346-9100,

Fax: 609-346-3452, Pres.: Charles J. Dumont, Gen. Mgr.: Michael S. Dumont.
Dupuy Publishing, Inc., (ASCAP), 10960 Ventura Blvd., Studio City, CA, 91604, (818) 980-6412, Pres.: Pedro Dupuy, Gen. Mgr.: Gerd S. Aschendorf, Prof. Mgr.: Jamie Huggins.
Durand S.A., (SACEM), See Theodore Presser Co.
Dusty Roads Music Corp., (BMI), See Al Gallico Music Corp.
Dusty Rose Music, (BMI), Box 45, Bolivia, NC, 28422, (919) 253-5534, Pres./Gen. Mgr.: Stan Knowles.
Dwarf Music, (ASCAP), See Special Rider Music.
Dy-Cor, (BMI), See Dyez-Bonnet Records.
Dyer Bennet Records, (BMI), 792 Columbus Ave., New York, NY, 10025, (212) 866-3675, Pres.: Harvey Cort.

E

E.D.M. Music Publishers, (ASCAP), See Clockus Music.
E. J. Green Music, (ASCAP), See Alva Music.
ESP Mgmt., Inc., (ASCAP), 1790 Broadway, New York, NY, 10019, (212) 765-8450, Telex: 125609 ESPNYK, Pres.: Bud Prager, Prof. Mgr.: Warren Austerer.
ETR, (BMI), See Euro Tec Publishing.
Ear Booker Music, (BMI), See Holy Moley Music/Flowering Stone Music.
Ear Responsible Music, (ASCAP), See Joel S. Turtle.
Ear To Ear Music, (ASCAP), See Publicare Music Ltd.
Eardiscent Music, (BMI), See Richard Kaye Publications.
Early Bird Music, (BMI), 14702 Canterbury Ave., Tustin, CA, 92680, (714) 731-2981, Pres.: Steven D. Waltner, Gen. Mgr.: Steven D. Waltner.
Earshot Music Co., (ASCAP), See Hal Bernard Ent. Inc.
Eastern Keyboard, (BMI), 377 New Jersey Ave., Brooklyn, NY, 11207, (718) 498-7087, Pres.: Reginald E. Blackman.
Easy Listening Music Corp., (ASCAP), See Al Gallico Music Corp.
Easy Listening Music, A Div. of Columbia Pictures Industries, Inc., (ASCAP), See Columbia Pictures Music Group.
John Eberhart, (SESAC), See Mester Music.
Editorial Dorning, Inc., Box 4785, San Juan, PR, 00936, (809) 790-2188.
Eddie Music, (BMI), See Vado Music Co.
Eden Music Corp., (BMI), See IZA Music Corp.
Don Edgar Music Co., (BMI), 2312 Jasper St., Fort Worth, TX, 76106, (817) 626-3448, Pres.: Don D. Edgar, Gen. Mgr.: Darwin Edgar, Prof. Mgr.: Darrell Edgar.
Edifon S R L (Argentina), (SADAIC), See Unimusic, Inc./Musica Unica Pub.
Edimusa (Mexico), See Emergency Music, Inc.
Edimusic, Inc., See Alpha Music, Inc.
Editions Chanson, (ASCAP), Box 2783, Hollywood, CA, 90028, (213) 657-7311, Prof. Mgr.: Micheal James.
Editions Black & Blue, See Eyeball Music.
Editions Delphine-Coronet, Inc., (ASCAP), See Ivan Mogull Music Corp.
Editions Des Alquettes (France), See DRG Music, Inc.
Editions Max Eschig, See G. Schirmer, Inc.
Editions Salabert, See G. Schirmer, Inc.
Editions Sidonie (France), See DRG Music, Inc.
Editors Monterrey, (SACM), See Unimusic, Inc./Musica Unica Pub.
Editorial Luz, (LICENSE), See Sonoeditora.
Editorial Continental (Peru), See Unimusic, Inc./Musica Unica Pub.
Edmar Music Co., (BMI), 185 West End Ave., New York, NY, 10023, (212) 580-0255, Cable: DAMSOUND, Pres.: Janet J. Eddy, Gen. Mgr.: Marty Wilson.
Edo Music, Inc., (ASCAP), See President Music Corp.
Edson Publishing Co., (ASCAP), Box 845, Concord, CA, 94522, (415) 682-6770.
Eggink Music, (ASCAP), 150 5th Ave., 1103, New York, NY, 10011, (212) 691-5630, Telex: 22600JLAW, Pres.: Daniel Eggink, Gen. Mgr.: Abigail Storm.
Eight Legs Music, (BMI), 7515 Greenville Ave., Dallas, TX, 75231, (214) 373-6722.
Einkel, (BMI), See Ralph L. Seltzer.
El Palacio Music, (BMI), See Roland Garcia Music.
El Zaz, (BMI), 6703 W. Commerce, San Antonio, TX, 78227, (512) 432-7893.
Elias Music, (ASCAP), See Don Casale Music.
Electric Planet Music, (BMI), Box 122, New York, NY, 10276, (212) 228-5338, Pres.: Clive M. Stevens, Gen. Mgr.: Cristina Ruiz.
Elevation Publishing, Box 8435, Boston, MA, 02114, (617) 547-2557, Pres.: Geraldine Hamlin.
Eleven East Corp., (BMI), See Ivan Mogull Music Corp.
Elf Salad Music, (BMI), Box 272749, Tampa, FL, 33688, (813) 961-8881, Pres.: Phillip A. Lopez.
Elizabeth Music, (BMI), See Dolly Bee Music Publishers.
Elkan-Vogel, Inc., (ASCAP), See Theodore Presser Co.
Elliot/Jacobsen Music Publishing Co., (ASCAP), See Great Honesty Music.
Ellipsis Mgmt. Ents., 252 Robby Ln., New Hyde Park, NY, 11040, (516) 627-8942, Pres.: David Copper, Gen. Mgr.: Harvey Rachlin, Prof. Mgr.: Jeff Burke, Kerry Hodges.

Ellipsis Music Corp., (ASCAP), See Jamie Music Publishing Co.
Embassy Music Corp., (BMI), See Music Sales Corp.
Ember Ent's., (BMI), See Songs For Today, Inc.
Emergency Edizioni Musicali (Italy), See Emergency Music, Inc.
Emergency Music, (ASCAP), 915 Broadway, Suite 1607, New York, NY, 10010, (212) 777-3200, Telex: 238794 EMRE, Pres.: Sergio Cossa, Gen. Mgr.: Patricia Bente.
Emergency Music Ltd. (U.K.), See Emergency Music, Inc.
Emile Music, (ASCAP), See Stainless Music Corp.
Emil Music, (ASCAP), See Doug Moody Music.
Emlasa/Leo Musical S. A. (Mexico), (SACM), See Unimusic, Inc./Musica Unica Pub.
Emperor Music, (BMI), See H/B Webman & Co.
Empire Songs, (ASCAP), 3008 Beiden Dr., Los Angeles, CA, 90068, (213) 489-2719, Pres.: Nick Thery, Gen. Mgr.: Forrest "Bud" Mathis.
Enchantment Music Co., (BMI), 115 E. Idaho Ave., Las Cruces, NM, 88005, (505) 524-1889, Pres.: Emmitt H. Brooks. (See Also Brooks Bros. Publishers)
Engstrom & Sodering, (KODA), See C.F. Peters.
Entco Music, (BMI), See Lefrak.
Entertaining Music, (BMI), See Mark of Aries Music.
Entertainment Mgmt. Services, Inc., (BMI), Box 28718, San Diego, CA, 92128, (619) 487-6530, (619) 280-2637, Pres.: William J. Gibson, Prof. Mgr.: Jeffrey Scott Gibson.
Equa Music, (ASCAP), 1800 Mowry Ave., Fremont, CA, 94538, (415) 794-6637, Pres.: Dr. Warren Johnson, Gen. Mgr.: Sandra Johnson, Prof. Mgr.: Robert Jackson.
Equinox Music, (BMI), See A. V. I. Music Publishing Group, Inc.
Erichristian, (ASCAP), See Smithsongs.
Erikanian Music, Inc., (ASCAP), Box 16264, Roland Park Station, Baltimore, MD, 21210, (301) 467-4231, Pres.: Jack Heyman.
Ertolajay Musique, (ASCAP), See Organized Rhyme Music Publisher Group.
Escorpion Edit. De Musica, (LICENSE), See Sonoeditora.
Espree Records & Cassettes, 1100 Glendon Ave., Suite 1121, Los Angeles, CA, 90024, (213) 824-3333, Pres.: Joseph I. Kessler, Prof. Mgr.: Joseph I. Kessler.
Espy Music Group, (ASCAP/BMI), 11684 Ventura Blvd., #509, Studio City, CA, 91604, (818) 760-2299, Telex: 662732, Pres.: Kim Espy, Prof. Mgr.: Richard Butler. Branch(es): Box 290786, Nashville, TN, 37229, Dir. Operations: Richard Butler.
Essex Music, Inc., (ASCAP), See TRO (The Richmond Organization).
Essex Music Ltd., See Ace Adams Music.
Essex Music Int'l, Inc., (ASCAP), See TRO (The Richmond Organization).
Eternal Gold Music Co., (BMI), See Lowery Music Co.
Ethnic Music Pub. Co., (ASCAP), See Ashley Publications, Inc.
Etude, (BMI), See Ralph L. Seltzer.
Eufaula Music, (BMI), See Lowery Music Co., Inc.
Euro Tec Publishing, (BMI), Box 3077, Ventura, CA, 93006, (805) 658-2488, Pres./Gen. Mgr.: Bruce Caplin.
Evansongs Ltd., (ASCAP), See ESP Mgmt., Inc.
Even Safer Music, See Very Safe Music.
Everclear Music, (ASCAP), See ORB Music Co.
Evil Eye Music, Inc., (BMI), See TRO (The Richmond Organization).
Excilorec Music, (BMI), See A. V. I. Music Publishing Group, Inc.
Existential, Box 176, Taylorsville, NC, 28681, (704) 632-4735, Pres.: Harry Deal.
Eyeball Music, (BMI), Box 60234, Chicago, IL, 60660, (312) 973-7736, Pres.: Bruce Iglauer.

F

F.A.D. Songs, (ASCAP), 870 7th Ave., 28th Floor, New York, NY, 10019, (212) 586-6333, Pres.: Fred Seibert, Gen. Mgr.: Alan Goodman, Prof. Mgr.: Tom Pomposello.
FTF Music Services, See Silver Thorn Publishing.
FXL Sound Studios, Inc., 7766 Northwest 44th St., Sunrise, FL, 33351, (305) 741-7766, Pres.: Frank X. Loconto, Contact: Phyllis Finney Loconto.
Fa-Fa-Fa Songs, (ASCAP), See F.A.D. Songs.
Faber Music Ltd., (ASCAP), See Belmont Music Publishers.
Faber Music, See G. Schirmer, Inc.
Faerie Good Music, (ASCAP), See Fricon Music Co.
Fairystone Publishing, Rt. 1, Box 170 AA, Ferrum, VA, 24088, (703) 483-1538, Pres.: W. Rod Shively.
Faith Music, (SESAC), See Lillenas Publishing Co.
Faith & Hope Music, (ASCAP), 4920 Hartwick St., Los Angeles, CA, 90041, (213) 258-9719, Pres.: Morris McCleuan, Gen. Mgr.: Lewis Ross, Prof. Mgr.: Eleanor Ander.
Fame Publishing Co., Inc., (BMI), 603 E. Avalon Ave., Box 2527, Muscle Shoals, AL, 35662, (205) 381-0801, Pres.: Rick Hall, Gen. Mgr.: Walt Aldridge.
Famosonda Music, (BMI), See Baradat Music.
Famous Door Pub. Co., (BMI), 2828 Teutonia Ave., Milwaukee, WI, 53206, (414) 461-0602, Pres.: Odell

Tillman, Gen. Mgr.: C. Tillman, Prof. Mgr.: D. Tillman.
Famous Music Corp., (ASCAP), 1 Gulf Western Plaza, New York, NY, 10023, (212) 373-7433, Cable: Famusic, Prof. Mgr.: Dick Milfred, Contact: Sindy Herman.
 Branch(es): 6430 Sunset Blvd., Hollywood, CA, 90028, (213) 481-3091, 1233 17th Ave., S., Nashville, TN, 37212, (615) 329-0500.
Fan & Ark Music, (BMI), 3023 Nolensville Rd., Suite G, Nashville, TN, 37211, Pres.: C. F. Armes.
Fantasy, Inc., 10th & Parker St., Berkeley, CA, 94710, (415) 549-2500, Telex: 171312, Pres.: Ralph Kaffel, Contact: Philip R. Jones.
Far Above Publishing, (BMI), 7131 Owensmouth Ave., Suite 77A, Canoga Park, CA, 91303, (818) 361-3151, Pres.: Robert Alexanian.
Fargo House, Inc., (ASCAP), See Al Gallico Music Corp.
Farmer & Thomas Music, (BMI), 327 Upshur St., NW, Washington, DC, 20011, (202) 882-7339, Pres.: Clifton Thomas, Gen. Mgr.: Charles Farmer.
Faro Music Publishing, (BMI), 255 N. New Hampshire Ave., Los Angeles, CA, 90004, (213) 384-9586, Gen. Mgr.: Edward L. Davis, Contact: Edward L. Davis.
Farr-Away Music, (BMI), Box 783, Madison, TN, 37116, (615) 885-2639, Pres.: Tony Farr.
Farrell Merritt, Ltd., (ASCAP), See Bobby Farrell Int'l Music Publishing Co.
Bobby Farrell Int'l Music Publishing Co., (BMI), 1826 Poplar Lane, S.W., Albuquerque, NM, 87105, (305) 243-2881, Pres.: Robert F. Cunningham, Gen. Mgr.: Lois E. Temby, Prof. Mgr.: David H. Lewis.
Bobby Farrell Int'l Music Publishing Co., (BMI), See Vendor Motion Pictures, Phonorecords & Music Publishing Group.
Father Thunder, (BMI), 9017 Reseda Blvd., Suite 210, Northridge, CA, 91324, (213) 702-0375.
Fee Bee Music Co., (BMI), 4517 Wainwright Ave., Pittsburg, PA, 15227, (412) 884-4727, Cable: Faba, Pres.: Joe Averbach, Gen. Mgr.: G. Phillips, Prof. Mgr.: Steve Katz.
Fermata Int'l Melodies, Inc., (ASCAP), 6290 Sunset Blvd., Suite 916, Los Angeles, CA, 90028, (213) 462-7473, Cable: FERMATACAL, Telex: 910 321-4063, Pres.: Enrique Lebendiger, Gen. Mgr.: Debora Frenkiel, Prof. Mgr.: Arlo Chan.
Fervale Music, (BMI), See Bruce Music Group.
Festival Music Publishing (Australia), See Around The World Music, Inc.
Fiction Music, Inc., See Fourth Floor Music, Inc.
Fiddleback Music Publishing Co., Inc., (BMI), See Tommy Valando Publishing Group, Inc.
Fiddleback Music Publishing Co., Inc., (BMI), See Valando Publishing Group.
Fields & Lance Music, (BMI), See Country Music Group.
Fifth Continent Music Publishing Group, (ASCAP), 1200 Newell Hill Place, Suite 302, Walnut Creek, CA, 94596, (415) 945-1855, Pres.: John S. Lasher, Gen. Mgr.: Shane Betts.
Fifth Floor Music, Inc., (ASCAP), See Martin Cohen.
Figgy Music, (BMI), See Peter Teuis Music.
Forty-Bitey Music, (ASCAP), See Munchkin Music.
Figlia Publishing, 454 Main Ave., Wallington, NJ, 07057, (201) 777-1811, Telex: 968771 YGF, Pres.: A. Matarazzo, Contact: J. Matarazzo.
Finger-Poppin' Music, (BMI), Box 2512, Austin, TX, 78768, (512) 444-4666, Pres.: Jum Yanaway.
Finnegan Assoc., (ASCAP), See Fricon Music Co.
William Finnegan Prods., (BMI), See Fricon Music Co.
Firedragon Music Publishing Co., (ASCAP), See Vendor Motion Pictures, Phonorecords, Music Publishing Group.
Firedrug Music Publishers, (ASCAP), Box 8606, Albuquerque, NM, 87198, (505) 268-6110, Pres.: J. Thomas Bee, Gen. Mgr.: J. Thomas Bee, Prof. Mgr.: Robert Bee.
First Million Music, Inc., (ASCAP), See Iffin Music.
First Music Monday, (ASCAP), See Word Music.
Bobby Fischer Music Group, 1618 16th Ave. South, Nashville, TN, 37212, (615) 292-3611, Pres.: Bobby Fischer.
Bobby Fischer Music, (ASCAP), See Bobby Fischer Music Group.
Carl Fischer, Inc., 62 Cooper Sq., New York, NY, 10003, (212) 777-0900, Pres.: Walter F. Connor, Gen. Mgr.: Thomas Mormile.
Fittest Music, (BMI), See Holy Moley Music/Flowering Stone Music.
Five Towers Music, (BMI), See Castle Publishing, Inc.
Five & A-Half B Music, (BMI), Box 932, Honolulu, HI, 96808, (808) 533-6095, Pres.: Richard Riccio, Gen. Mgr.: Ed Dorman.
Flat Town Music Co., (BMI), Drawer 10, Ville Platte, LA, 70586, (318) 363-2139, Pres.: J. Floyd Solleau.
Flatriver Music, (BMI), See Crazy Cajun Music.
Film-Flow Music, (BMI), Box 103, Mullen, NE, 69152, (308) 546-2294, Gen. Mgr.: L. Earl Walker.
Flo Joy Music, See Ark of the Covenant.
Florientine, (BMI), See Comet-Tale.
Florida Dixie Music, (BMI), See Florida Swamper.
Florida Swamper Music, (BMI), Box 206, Aripake, FL, 34679, (813) 868-5339, Prof. Mgr.: Gerry Marcum, Contact: Donald Marcum.
Flying Cloud Music, Inc., (BMI), See New Breed Music.
Flying Fish Music, (BMI), 1304 W. Schubert, Chicago, IL, 60614, (312) 528-5451, Telex: 297175 MDC, Pres.: Bruce Kaplan.

Flying Pan Music, (ASCAP), See Snowtown Music.
Focal Point, (BMI), 920 McArthur Blvd., Warner Robins, GA, 31093, (912) 923-6533, Prof. Mgr.: Jack Sandifer, Contact: Ray H. Milton.
Folk-Legacy Records, (BMI), Box 1148, Sharon, CT, 06089, (203) 364-5681, Pres.: Lee B. Haggerty, Gen. Mgr.: Charles A. Paton, Prof. Mgr.: Caroline Paton.
Folklore Music, (ASCAP), 1671 Appleway Way, Santa Monica, CA, 90401, (213) 451-0767, Pres.: Manuel Greenhill, Gen. Mgr.: Mitchek Greenhill, Prof. Mgr.: Elinor Graham.
Folkways Music Publishers, Inc., (BMI), See TRO (The Richmond Organization).
Fondo Musical (Colombia), (SAYCO), See Unimusic, Inc./Musica Unica Pub.
Fono Music Publishing, div. of The Southern California Media Cntr, (BMI), 7460 Ronson Rd., San Diego, CA, 92111, (619) 589-8677, Telex: Fax: (619) 589-7139, Pres.: Neon Seville, Gen. Mgr.: Robert Smith, Prof. Mgr.: Fred Arm.
Food Music, (BMI), See Skyhill Publishing Co.
Fools Prayer Music, Inc., (BMI), See ABZ Music Corp.
Forberg, (ASCAP), See C.F. Peters Corp.
Force M. D. S. Music, (ASCAP), See T Boy Music.
Forceful Music, (BMI), See Williston Music.
Ford Music Publishing Co., (ASCAP), See Country Music Group.
Carroll W. Ford Music, (SESAC), See Country Music Group.
Malcolm Ford Music Publishing Co., (BMI), See Country Music Group.
Forgeorge Music, (BMI), See Martin Cohen.
Formula Music, (ASCAP), See Malaco Music.
Foraythe Music, (ASCAP), See A. V. I. Music Publishing Group, Inc.
40-40 Music, (BMI), See Startime Music.
42nd Street Music, (BMI), See Joel S. Turtle.
Foster Frees Music Inc., (BMI), See Warner Brothers Music.
Mark Foster Music Co., (ASCAP/BMI), Box 4012, Champaign, IL, 61820, (217) 398-2760, Pres.: James McKelvy, Gen. Mgr.: Mark Junkert.
4-R Publishing, (ASCAP), See Monard Music.
Four Seasons Music, (ASCAP), See Nashville Int'l Music Group.
Fourth Floor Music, Inc., Box 135, Bearsburg, NY, 12409, (914) 879-7303, Telex: 510-2470848 Bearsong, Pres.: Albert B. Grossman, Gen. Mgr.: Steven Constant.
Fourth House Music Group, (BMI), See Songs For Today, Inc.
Fourty West Music Corp., (BMI), See Lefrak.
Fox Film Music Co., See Warner Brothers Music.
Sam Fox Publishing Co., Inc., (ASCAP), 313 B E. Plaza Dr., Suite 13, Santa Maria, CA, 93454, (805) 925-1688, Pres.: Frederick Fox, Prof. Mgr.: Harry Fox, Jr., Contact: Harry Fox, Jr.
 Branch(es): 170 NE 33rd St., Box 24330, Fort Lauderdale, FL, 33307.
Sam Fox Publishing Co., Inc., (ASCAP), See Plymouth Music Co.
Frاندoro Music, Inc., (BMI), 8 Heather Dr., St. Louis, MO, 63123, (314) 843-9142, Pres.: Frank Daniels, Gen. Mgr.: Shawn Daniels, Prof. Mgr.: Dorothy & Theresa Daniels.
Frank Metta, (ASCAP), 1650 Broadway, New York, NY, 10019, (212) 246-3869.
Frank Music Corp., (ASCAP), See MPL Communications, Inc.
Frank & Julie Music, (ASCAP), See Fricon Music Co.
Frank/Rinimer Corp., (ASCAP), See MPL Communications, Inc.
Franklin Limestone, (BMI), See Hat Band Music.
Frankly Music, (BMI), Box 8956, Jacksonville, FL, 32211, (904) 744-7774, Pres.: Fred Frank.
Frebar Music Co., (BMI), 5514 Kelly Rd., Brentwood, TN, 37027, (615) 373-4086, Pres.: Fred C. Kelly, Gen. Mgr.: Fred C. Kelly, Prof. Mgr.: Barbara P. Kelly.
Fred Ahlert Music Corp., 8425 West 3rd St., Los Angeles, CA, 90048, (213) 651-0471, Pres.: Fred E. Ahlert Jr.
Free & Show Music, (ASCAP), 2554 Lincoln Blvd., Suite 398, Marina del Rey, CA, 90292, (213) 822-7629, Pres.: Ronald G. Patton, Gen. Mgr.: Laurie Roberts, Prof. Mgr.: Lesley Peyser.
Frederb Music, (ASCAP), See Quark, Inc.
Freeman & Company Music Publishing Co., (SESAC), See S. R. F. Publishing Co.
French Market Music, (BMI), 733 1/2 Touro St., New Orleans, LA, 70116, (504) 949-2911, Contact: Clive Wilson.
Fresh Air Music, (BMI), See Son-Ton Music Co.
Fresh Memory Music, (ASCAP), See Songs For Today, Inc.
Fretboard Publishing, (BMI), Box 40013, Nashville, TN, 37204, (615) 292-2047, Pres.: Andy Moseley.
Frick Music Publishing Co., 404 Bluegrass Ave., Madison, TN, 37115, (615) 865-6380, Pres.: Bob Scott Frick.
Fricon Music Co., (BMI), 1048 S. Ogden Dr., Los Angeles, CA, 90019, (213) 931-7323, Telex: 896224 FRICON, Pres.: Terri Fricon, Prof. Mgr.: Maxine Harris, Contact: Gay Jones.
Fricout Music Co., (ASCAP), See Fricon Music Co.
Fricout Music, See Grecophon Editions Musicales.

Friday Night Music, (BMI), See Multimedia Music Group.
Friendly Finley Music, (BMI), See Shelby Singleton Music.
Donnie Fritz Music, (BMI), See Southern Writing.
Steven Fromholz Publishing, (ASCAP), See Prophecy Publishing, Inc.
Frozen Butterfly, See Likasa Publishing.
Frozen Inca Music, (BMI), 450 14th St., NW, Suite 201, Atlanta, GA, 30318, (404) 873-3918, Telex: 154184 HQ, Fax: (404) 953-2432, Pres.: Michael Rothschild.
Fruit Jar Music, (BMI), See Keeling & Co.
Fruit Music, (BMI), Box 121771, Nashville, TN, 37212, (615) 298-5260, Pres.: Curtis Allen.
Fuente Music Co., (BMI), Box 1233, Santa Monica, CA, 90406, (213) 821-9889, Pres.: Bobby Manrique, Gen. Mgr.: Terry Tapia, Prof. Mgr.: Kris Manrique.
Funky Music, (BMI), 244 Lyell Ave., Rochester, NY, 14608, (716) 468-5610, Pres.: Boyd L. McCoy, Gen. Mgr.: Boyd L. McCoy, Prof. Mgr.: Boyd L. McCoy.
Funky Flamenco Music, (BMI), See Peter Teuls Music.
Funky But Music, Inc., Box 1770, Hendersonville, TN, 37077, (615) 824-9439, Pres.: Kyle Lehning, Gen. Mgr.: Tony Gottlieb.
Fydaq Music, (BMI), 240 E. Radcliffe Dr., Claremont, CA, 91711, (714) 624-0677, Pres.: Gary K. Buckley, Gen. Mgr.: Raydie Buckley.

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GBS Music, (SESAC), 38 Music Sq. East, Suite 216, Nashville, TN, 37203, (615) 242-5001, Pres.: Colonel Ernie Bivens, Gen. Mgr.: John Elvis James, Prof. Mgr.: Ernie Bivens, III.
 Branch(es): Route 2, Box 36, Moyock, NC, 27958.
GCS Publications, 1508 Harlem, Memphis, TN, 38114, (901) 274-2726, Gen. Mgr.: Ed Mayberry, Prof. Mgr.: Reginald Eskridge.
G.M.G. Music, Inc., See Global Music, Inc.
GTP Music, (BMI), See Surf City Music.
G & M Int'l Music Dealers Northbrook, See Molenaar's Muziekcentrale NV.
G & P Records, Inc., 539 West 25th St., New York, NY, 10001, (212) 675-6060.
Galahad Music, Inc., (BMI), See September Music Corp.
Galaxie Musique (France), See DRG Music, Inc.
Galaxy Music Corp., (ASCAP), 131 West 86th St., New York, NY, 10024, (212) 874-2100, Pres.: John Kemochan, Contact: Jeff Clark.
Galleon Music, Inc., (ASCAP), See AI Gallico Music Corp.
Galleria Press, (ASCAP), See Plymouth Music Co., Inc.
Gallery of Songs, (BMI), See Little House Music.
AI Gallico Music Corp. (A Div. of Columbia Pictures Industries), (BMI), Columbia Plaza East, Burbank, CA, 91505, (818) 954-2687, Telex: 18-8234 CFBK, Fax: (818) 954-4141, Pres.: Bob Holmes, Contact: Bill Green.
 Branch(es): 711 5th Ave., New York, NY, 10022, (212) 702-2941, Fax: (212) 688-2738.
AI Gallico Music, A division of Columbia Pictures Industries, Inc., (BMI), See Columbia Pictures Music Group.
Gammill & Murphy Music, (BMI), 2913 95th St., Lubbock, TX, 79423, (806) 745-5992, Pres.: Bill Gammill.
Gandharva Music, (ASCAP), Box 46666, Los Angeles, CA, 900046, (213) 650-1181, Pres.: Randy Nite, Prof. Mgrs.: Randy Nite, Edith Kiss.
Don Gant Ents., Box 40992, Nashville, TN, 37204.
George Garabediam Pub., (ASCAP), See Mark56.
Roland Garcia Music, (BMI), 1236 S. Staples, Corpus Christi, TX, 78404, (512) 882-7066, Pres.: Roland Garcia, Gen. Mgr.: Edgar Arnold Garcia, Prof. Mgr.: Rick Garcia.
Garrett Music Ents., Inc., 4121 1/2 Radford Ave., Studio City, CA, 91604, (818) 506-8964, Pres.: Snuff Garrett, Gen. Mgr.: James Cornelius.
Garwin Music, (ASCAP), See Terrace Music Group, Inc.
Gate Music Co., (BMI), See Sam Fox Publishing Co., Inc.
Gatewick Music Co., (BMI), See Surrey Music Co.
Gaumont Editions Musicales (France), See DRG Music, Inc.
Gaviota Music, Inc., (BMI), See Manna Music, Inc.
Gaylord Music Co., (BMI), See Tata Grande Publishing Co.
See Zee Music, (BMI), See Big Heart Music, Inc.
Gele Music Publishing Co., (BMI), See Brunswick Music Publishing.
GemSongs, (BMI), See Songs By Jim Hendricks.
Genelle Music Co., (BMI), 1304 Fletcher Rd., Tifton, GA, 31794, (912) 382-8257, Pres.: Gus P. Statiras, Gen. Mgr.: Perry G. Statiras, Prof. Mgr.: Glen T. Statiras.
General Words & Music Co., (ASCAP), See Neil A. Kjos Music Co.
Georgene Music, (BMI), See Country Party Music.
Giacomo Publishing, (CAPAC), See Larry Spier, Inc.
Gibb Bros. Music, (BMI), See Chappell/Intersong Music Group-USA.
Gibson Davidsong Publishing, (ASCAP), See Rushwin Publishing.
Gidget Publishing, See Cactus Music.
Gift, (ASCAP), See Southern Writing.

Gil-Gad Music, (ASCAP), 5500 Troost, Kansas City, MO, 64110, (816) 361-8455, Pres.: Eugene Gold, Gen. Mgr.: Chris King, Prof. Mgr.: Mark Gilmore/Jeff Lucas.
Bob Gilbert Music Pub., (ASCAP), Box 171265, San Diego, CA, 92117, (619) 576-9666, Pres.: Bob Gilbert.
Glad-Hamp Music, (ASCAP), See Swing & Tempo Music.
Glad Jack Music, (ASCAP), See CA-Song Music.
Glad Music Co., (BMI), 3409 Brinkman St., Houston, TX, 77018, (713) 861-3630, Pres.: H. W. "Pappy" Daily, Gen. Mgr.: Don Daily.
 Branch(es): c/o Music Sales, 8-9 Frith St., London, United Kingdom, W1 5TV.
Glazed Music, (ASCAP), See Abadaba Music.
Gleam Music, Inc., (ASCAP), See Jaellus Music.
Global Music, Inc., 600 Madison Ave., New York, NY, 10022, (212) 980-1400, Pres.: Peter Kirsten.
Glow Lite Publishing, (BMI), 827 Thomas, Memphis, TN, 38107, (901) 525-0540, Pres.: William Glore, Prof. Mgr.: E. F. Light.
Gnoastic Music Co., (ASCAP), See Henry Jerome Music, Inc.
Gold Brick Music, (BMI), 7 Howard St., Copiague, NY, 11726, (516) 842-8509, Pres.: Robert Lee Williams.

Gold Horizon Music Corp., (BMI)

Columbia Plaza East, Burbank, CA, 91505, (818) 954-2687, Telex: 188234 CFBK, Fax: (818) 954-4141, Pres.: Bob Holmes, Prof. Mgr.: Lonnie Sill, Contact: Bill Green.
 Branch(es): 71 5th Ave., New York, NY, 10022, (212) 702-2941, Fax: (212) 688-2738.

Gold Horizon Music Group, (BMI), See Columbia Pictures Music Group.
Gold Screen, (ASCAP/BMI), See Harmony Gold Music, Inc.
Gold Sovereign Music, (BMI), See Fred Ahlert Music Group.
Eugene Gold Music, (BMI), See Gil-Gad Music.
Jay Gold Music Publishing, (BMI), Box 231, East Meadow, NY, 11554, (516) 486-8699, Pres.: Jay Gold, Gen. Mgr.: Gail Gold.
Manny Gold Music Publisher, (ASCAP), 895 McDonald Ave., Brooklyn, NY, 11218, (718) 435-1918, Pres.: Manny Gold.
Golden Boy Music, (BMI), See Country Stream Music.
Golden Egg Music, Inc., (BMI), 888 8th Ave., New York, NY, 10019, (212) 785-5750, Pres.: Arthur Kaplan.
Golden Galt, (ASCAP), See Longhorn Records.
Golden Group Music, (BMI), See Harmony Gold Music, Inc.
Golden Guitar Music, (BMI), Box 40602, Tucson, AZ, 85717, (602) 795-7433, Pres.: Jeff Johnson, Gen. Mgr.: Jeff Johnson, Jr., Prof. Mgr.: Victoria E. Johnson.
Golden Nolen Music, (ASCAP), See Nolen/Reeves Music, Inc.
Golden Reed Music, Inc., (ASCAP), See New Clarion Music Group.
Golden Ring Music, (ASCAP), See ShadowLight Music.
Golden Sunburst Music, (BMI), 1577 Redwood Dr., Harvey, LA, 70058, (504) 367-8501, Pres.: George Lager.
Golden Torch Music Corp., (ASCAP), See Gold Horizon Music Corp.
Golden Torch Music Group, (ASCAP), See Columbia Pictures Music Group.
Goldline Music, (ASCAP), See Granite Music Corp.
Goldmine Music Inc., (ASCAP), See Bourne Co.
Michael H. Golden, Inc., (ASCAP), 8124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141, Pres.: Michael H. Golden.
Good Life Publications, (ASCAP), See Columbia Pictures Publication.
Good Product, (ASCAP), See G & P Records, Inc.
Good Token Music, (ASCAP), See Scott Tutt Music.
The Goodman Group, 488 Madison Ave., New York, NY, 10022, (212) 751-7300, Cable: ARCMUSIC, Telex: 238684 ARC UR, Pres.: Gene Goodman, Gen. Mgr.: Helene Blue.
Nat Goodman Group Of Co's, (BMI), See Songs For Today, Inc.
Goosebump Music, (BMI), Box 69560, Los Angeles, CA, 90069, (213) 930-3927, Pres.: Steve Abgelica.
Gooseimple Music, (BMI), 7 Colonial Ave., Myerstown, PA, 17067, (717) 866-5067, Pres.: Al Shade, Gen. Mgr.: Jean Shade.
Gopam Ents., Inc., 11 Riverside Dr., #13C-W, New York, NY, 10023, (212) 724-6120, Pres.: John Levy, Gen. Mgr.: Laurie Goldstein.
Gopher Baroque Music, (ASCAP), See The Headway Group.
Gordon Music Co., Inc., (ASCAP/BMI), Box 2250, Canosa Park, CA, 91307, (818) 883-8224, Pres.: Jeffrey Gordon.
Andrew Gordon Publishing, See Guthrie Thomas Publishing.
David Gomston, (BMI), See Sam Fox Publishing Co., Inc.
Gotham Distributors, Box 35, Narberth, PA, 19072, (215) 649-7650.
Gotown Publishing Co., (BMI), 706 W. Mechanic St., Leesville, LA, 71446, (318) 239-7121, (318) 238-1904, Pres.: John E. Kilgore, Gen. Mgr.: Lucille Kilgore, Prof. Mgr.: Leonard M. Davis.

Goydish Music & Pub., (BMI), 331 Triangle Rd., Somerville, NJ, 08878, (201) 359-5520, Pres.: Bernie Goydish.
Grace Jones Music Co., (ASCAP), See Tannen Music Co.
Graduation Music, Inc., (ASCAP), Box 31519, St. Louis, MO, 63131, (314) 432-7600, Pres.: Julian H. Miller, II, Gen. Mgr.: Lynn Schweizer.
Bill Graham Music, (BMI), See Brownwood Prodn.
Grahams Tree Top Song, (ASCAP), See Wanted Music.
Grajonca Music, (BMI), Box 1994, San Francisco, CA, 94101, (415) 864-0815, Telex: 361799 Bill Graham SF, E-Mail: BGP-US, Pres.: Nicholas Clainos, Gen. Mgr.: Kevin Burns.
Grambil Music, (ASCAP), See Brownwood Prodn.
Gramophone Music, (ASCAP), Box 921, Beverly Hills, CA, 90213, (213) 276-2726, Pres.: Oliver Berliner, Gen. Mgr.: Oliver Berliner, Prof. Mgr.: L.D. Mazzini.
Gramophone Music, See Hall Fame Music Co.
Granada Records, See John Robinson Music Publishing.
Grand Illusion Music, (ASCAP), See Almo Music Corp.
Grand Joy Music, (ASCAP), 2312 San Jose, Las Vegas, NV, 89104, (702) 457-3875, Gen. Mgr.: Gloria F. Copeland.
Grand Joy Music, (ASCAP), Box 43659, Las Vegas, NV, 89116, Gen. Mgr.: Gigi Copeland.
Grand Pasha Publishing, (BMI), 5615 Melrose Ave., Los Angeles, CA, 90038, (213) 466-3507, Pres.: Spencer Proter, Gen. Mgr.: Carol Peters.
Grand Prize Music, (BMI), See Crazy Cajun Music.
Grand Staff Music, Inc., (SESAC), See New Clarion Music Group.
Granite Music Corp., (ASCAP), 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296, Telex: 284141, Pres.: Michael H. Golden.
Grass Mountain Publishing, See Ridge Runner Publishing.
Grassroots Music & Records, (BMI), See Alexis Music, Inc.
Grassroots Projects Unlimited, (BMI), Box 4689, San Francisco, CA, 94101, (415) 922-3227, Contact: James Heisterkamp.
Gratitude Sky Music, (ASCAP), See David Rubinson Publishing.
Gravenhurst Music, (BMI), 1469 3rd Ave., New Brighton, PA, 15066, (412) 847-0111, Pres.: Jerry Reed.
Gre-Jac Music, (BMI), Box 1618, Memphis, TN, 38101, (901) 774-7091, Pres.: Dan Greer.
Great American, (BMI), 576-B Goldsboro Rd., NE, Atlanta, GA, 30307, (404) 688-0799, Pres.: Hal Bishop.
Great Day Music, (SESAC), See GCS Publications.
Great Honesty Music, (BMI), Box 547, Larkspur, CA, 94939, (415) 924-4976, Pres.: Erik Jacobsen.
Great Leewood Music, Inc., (ASCAP), Box 1014, Lebanon, TN, 37088, (615) 444-3865, (615) 255-0303, Pres.: Chester E. Johnson, Contact: Oriane "Kiti" Johnson.
Great Mirage Music, (BMI), See Free & Show Music.
Great People, (BMI), See G & P Records, Inc.
Great Pyramid Music, (BMI), See Diamondback Music Co.
Green Apple Music, (BMI), See Fricon Music Co.
Green Door Music, (BMI), 1616 Park Place Ave., Ft. Worth, TX, 76110, (817) 923-1111, Contact: Marvin Moore.
Green Forever Music, (ASCAP), See Silver Blue Music.
Green Light, (ASCAP), See Can't Stop Music.
Green Linnet Music, (ASCAP), 70 Turner Hill Rd., New Canaan, CT, 06840, (203) 966-0864, Pres.: Wendy Newton.
Green Menu Music Co., (ASCAP), See Henry Jerome Music, Inc.
Green Tree Records, 2340 Sierra Ct., Palo Alto, CA, 94303, (415) 856-6529, Pres.: Miriam Patchen.
Greenleaf Music, Inc., (ASCAP), See Richard Kay Publications.
Dan Greer Music, (ASCAP), See Gre-Jac Music.
Grey Mouser Music, (BMI), See Atlantic Music Corp.
Greystone Press, See Plymouth Music Co., Inc.
Gromovision Music, (BMI), 260 W. Broadway, New York, NY, 10013, (212) 226-7057, Telex: 291285 ONE FOOT, Pres.: Jonathan Rose, Prof. Mgr.: Debra S. Samel.
Groove Tune, 643 W. Baseline, San Bernardino, CA, 92410, (714) 884-0197, .
Guava Music, Inc., (SESAC), See Muxiplex Group, Inc.
Frank Guida, (BMI), See Rockmasters Int'l Network.
Randy Guldry Music, (BMI), See Funky but Music.
Gull Songs, (PRS), See Terrace Music Group, Inc.
E. J. Gurren Music, (ASCAP), 3929 Kentucky Dr., Los Angeles, CA, 90068, (818) 980-7501, Contact: Lazyman New York, Telex: 424444, Pres.: Eddie Gurren, Gen. Mgr.: Billy Johnson.
Gusman Publishing, (BMI), Box 8144, Savannah, GA, 31412, (912) 236-6733.

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Hal Bernard Ent. Inc. dba Sunnyscope Music, Inc., (ASCAP), 443 Riddle Rd., #1, Cincinnati, OH, 45220, (513) 861-1500, Pres.: Stan Hertzman, Gen. Mgr.: Stan Silverman, Prof. Mgr.: Sam Richman.

- Halderman Co.**, 538 West 91st St., Indianapolis, IN, 46260.
- Hall-Clement Publications**, (BMI), See Welk Music Group.
- Hall Fame Music Co.**, Box 921, Beverly Hills, CA, 90213, (213) 276-2726.
- Hall Marquee Musical Works, Ltd.**, (ASCAP), See Aljoni Music Co.
- Hall Of Fame Music**, (BMI), Box 921, Beverly Hills, CA, 90213, (213) 276-2726, Pres.: Oliver Berliner, Gen. Mgr.: Oliver Berliner, Prof. Mgr.: George Hernandez.
- Hallyn Music Co.**, (BMI), See Manna Music, Inc.
- Halsey Brothers Music**, (BMI), See Warner/Elektra/Asylum Music, Inc.
- Halwill Music**, (ASCAP), See Harlem Music.
- Hamblen Music**, (ASCAP), See Martin Cohen.
- Hampshire House Publishing Corp.**, (ASCAP), See TRO (The Richmond Organization).
- Hank's Cadillac Songs**, (BMI), See Fruit Music.
- Hanover Music Corp.**, Box 6296, Beverly Hills, CA, 90212, Pres.: Paul Weston, Prof. Mgr.: Tim Weston.
- Rick Hanson Music**, (BMI), See Ric Rac Music, div. of Ric Rac, Inc.
- Happy Day Music Co.**, (BMI), See Joe Keene Music Co.
- Happy Stepchild Music Publishing Corp.**, (BMI), See ABZ Music Corp.
- Happy Trails Music**, (BMI), See Garrett Music Ents., Inc.
- Happy Valley Music**, (BMI), 1 Camp St., Cambridge, MA, 02140, (617) 354-0700, Telex: 921274, Pres.: Marian Leighton, Owner, Gen. Mgr.: Ken Irwin, Owner, Prof. Mgr.: Bill Nowlin, Owner.
- Harbom Music, Inc.**, (ASCAP), See Bourne Co.
- Hardy Music**, (BMI), See Bewixed Music Publishing.
- Hardon Music**, (BMI), See Cottonwood Music.
- Harlem Music**, (BMI), 1800 Main St., Buffalo, NY, 14208, (716) 883-9520, Telex: 559083, Fax: (716) 884-1432, Pres.: Leonard Silver, Gen. Mgr.: David E. Parker.
- Harley Music Co.**, (BMI), See Brunswick Music Publishing.
- Harmonia Publishing Co.**, (ASCAP), See Apon Publishing Co.
- Harmony Gold Music, Inc.**, (ASCAP/BMI), 8831 Sunset Blvd., Suite 304, West Hollywood, CA, 90069, (213) 652-8720, Telex: 194131 agrama isa (WU), Fax: (213) 854-3480, Contact: Randall Ramage.
- Harmony Music, Inc.**, (BMI), 6 Amherst, Laguna Niguel, CA, 92677, (714) 240-8925, Pres.: D. R. Walker, Gen. Mgr.: Louise Eejima.
- T. B. Harms Co.**, (ASCAP), See Welk Music Group.
- Harold Mcguire Music**, (ASCAP), See Lipservices.
- Harral Music**, (ASCAP), See Weyman Music.
- Alan Hartwell Music**, (BMI), 825 Madison Ave., New York, NY, 10021, (212) 734-4000, Pres.: Alan Hartwell, Gen. Mgr.: Polly Crete.
- Harvard Music, Inc.**, (BMI), See Ivan Mogull Music Corp.
- Jay Harvey Music**, (ASCAP), See Mary Williams Music Clearance Corp.
- Harwin Music Co.**, (ASCAP), See MPL Communications, Inc.
- Hasal Music Co.**, (ASCAP), See Alshire Publishing.
- Hashim Music**, (ASCAP), See Lipservices.
- Hastlers, Inc.**, (BMI), 548 Broadway, Macon, GA, 31201, (912) 742-1049, Pres.: Alan Walden, Gen. Mgr.: Alan Walden, Prof. Mgr.: Alan Walden.
- Hat Band Music**, (BMI), 210 25th Ave., North, #101, Nashville, TN, 37202, (615) 327-1711, Telex: 786512 SOUND7ONAS, Pres.: Joseph E. Sullivan, Gen. Mgr.: Pat Halverson, Prof. Mgr.: Douglas P. Casmus.
- Hawline Music**, (BMI), See Coal Miners Music, Inc.
- Hayestunes**, (ASCAP), See Boston Skyline Music.
- Haynestorm Music**, (ASCAP), See Organized Rhyme Music Publisher Group.
- He Rose Publishing**, (BMI), 1098 Rose Ave., El Centro, CA, 92243, (619) 352-5774, Gen. Mgr.: Danny Berg.
- Headliner Stars, Inc.**, (BMI), See Universal Stars Music, Inc.
- The Headway Group**, (BMI/ASCAP), 7560 Garden Grove, Westminster, CA, 92683, (714) 891-0868, Pres.: Steven M. McClintock, Gen. Mgr.: Steven M. McClintock, Prof. Mgr.: Steven M. McClintock.
- Headway Music Co.**, (BMI), See The Headway Group.
- Hear No Evil Music**, (BMI), See Espy Music Group.
- Heartake Songs**, (ASCAP), Box 621, Madison, TN, 37116, Pres.: Robert W. Stampen.
- Heartline Music**, (BMI), See Darren Music.
- Heartwarming Music Co.**, (BMI), See The Bensen Publishing Group.
- Heartworks Music**, (ASCAP), 660 Douglas Ave., Altamonte Springs, FL, 32714, (305) 788-2460, Pres.: Jon Phelps, Gen. Mgr.: David E. Brown, Prof. Mgr.: David E. Brown.
- Heathwise Music Ltd.**, See Momentum Music Ltd.
- Heavy Breather Music**, (ASCAP), See Holy Moley Music/Flowering Stone Music.
- Heavy Gravy Music**, See Fourth Floor Music, Inc.
- Heavy Jam'n' Music**, (ASCAP), Box 4740, Nashville, TN, 37216, (615) 865-4740, Pres.: Wade Curtiss, Gen. Mgr.: S. D. Neal, Prof. Mgr.: Dick Derwald.
- Heavy Weather Music**, (BMI), See Rob-Lee Music.
- Heinrichshofen Edition (West Germany)**, (BMI), See C.F. Peters Corp.
- Heleriqui**, (BMI), Box 11121, Los Angeles, CA, 90011, (213) 734-4459, Contact: Lummie J. Fowler.
- Hello Theral Music Publishing**, (ASCAP), See Fred Ahlert Music Group.
- Help Me Rhonda Music**, (ASCAP), See Brookside Music Corp.
- Hendricks Music, Inc.**, (ASCAP), See Almo Music Corp.
- Henmar Press, Inc.**, (ASCAP), See C.F. Peters Corp.
- Hereford Publishing Co.**, 476 W. MacArthur Blvd., Oakland, CA, 94609, (415) 428-9191, Gen. Mgr.: Elaine Hale.
- Heritage Music Pub. Co.**, (SESAC), See Ashley Publications, Inc.
- Hermosa Music**, (BMI), See Ultima Thule Publishing.
- Hersey Music**, Box 212, Canal St. Sta., New York, NY, 10013, (212) 233-3353, Pres.: Baird Hersey, Contact: Jude Sillato.
- Hibiscus Music**, (ASCAP), See Martin Cohen.
- Hible Music**, (BMI), 1944 Cahuenga Blvd., North, Los Angeles, CA, 90028, (213) 462-0723, Pres.: H. B. Barnum, Owner, Gen. Mgr.: H. B. Barnum, III, Contact: Jacquelyn Atkins.
- Hicky's Music**, (BMI), 1183 Eastway, Cincinnati, OH, 45224, (513) 681-5436, Pres.: Gordon Hickland.
- Hidden Pun Music Inc.**, (BMI), See Hit and Run Music Pub. Inc.
- Hidden Music**, (BMI), See Hit and Run Music.
- High Note (Japan)**, See Emergency Music, Inc.
- Highest Praise Publishing**, (BMI), Box 1869, Hollywood, CA, 90078, (213) 466-3199, Contact: Kent Washbirn.
- Highgate Press**, (BMI), See Galaxy Music Corp.
- Highwheel**, (BMI), See Little Richie Johnson Music.
- Hillary Music, Inc.**, (BMI), See Meadow Lark Music, Inc.
- Hillbrow Music**, (ASCAP), See Songs For Today, Inc.
- Hillgreen Music**, (BMI), See Folklore Music.
- Hindu Music**, (ASCAP), 3901 West End Ave., #12, Nashville, TN, 37205, (615) 329-1416, Pres.: Kossie Gardner, Jr., Gen. Mgr.: Gary Jobe.
- Hinrichsen London**, (PRS), See C.F. Peters.
- His Eye Music**, (SESAC), See The Sparrow Corp.
- History Publishing Co.**, (BMI), Box 7-11, Macks Creek, MO, 65786, (314) 363-5432, Pres.: B. J. Carnahan, Contact: Brad Edwards.
- HIT Kit Music**, 1204 Elmwood Ave., Nashville, TN, 37212, (615) 385-0900.
- HIT Music**, (BMI), 349 S. LaFayette Pk. Pl., Suite 323, Los Angeles, CA, 90057, (213) 383-0720, Pres.: Jason Rider, Prof. Mgr.: Greta Warren.
- HIT & Run Music Pub. Inc.**, (ASCAP), 1841 Broadway Suite 411, New York, NY, 10023, (212) 956-2880, Cable: HOTLIPS New York, Telex: 177857 HOT UT, E-Mail: HIT-PUB-US, Fax: (212) 956-2114, Pres.: Julie Lipsius.
- Hitzgalore Music**, (BMI), See Jaellius Music.
- Hob & Nob Music**, (BMI), 158 West 15th St., 2D, New York, NY, 10011, (212) 255-7214, Contact: Le Roy De Gregory.
- Hobby Horse Music**, (BMI), See Garrett Music Ents., Inc.
- Hobsons**, (ASCAP), See Almo Music Corp.
- James Hollihan Music**, (ASCAP), See Skinny Zach Music.
- Hollis Music, Inc.**, (BMI), See TRO (The Richmond Organization).
- Hollybrook Music**, (ASCAP), See Big Heart Music, Inc.
- Hollydale Music**, (ASCAP), See Winteroak Music.
- Hollyville Music Co.**, (SESAC), See Manna Music, Inc.
- Hollywood Songs, Inc.**, (ASCAP), See Sam Fox Publishing Co., Inc.
- Holy Moley Music/Flowering Stone Music**, (BMI/ASCAP), 2114 Pico Blvd., Santa Monica, CA, 90405, (312) 450-3193, Telex: TWX 910346968, Pres.: Tony Scotti, Gen. Mgr.: Johnny Musso, Prof. Mgr.: Richie Wise.
- Hombre Del Mundo Music**, (ASCAP), See Pandisc Music Corp.
- Hometown Music Co.**, (ASCAP), 80-08 35th Ave., Jackson Heights, NY, 11372, (718) 651-8213, Contact: Sidney Prosen.
- Honey Man Publishing**, See Window Music Publishing Co., Inc.
- Honeybread Music**, (BMI), See Bread 'N Honey.
- Honeymaker Music**, (BMI), See Free & Show Music.
- Honeytree Music, Inc.**, (ASCAP), See Baray Music, Inc.
- Hoodoo Music**, See Guthrie Thomas Publishing.
- Hook Music**, (BMI), See Startime Music.
- Hookem Music**, (ASCAP), See Terrace Music Group, Inc.
- Hookit Music**, (BMI), See Terrace Music Group, Inc.
- Hoon Toons**, (ASCAP), See Snowtown Music.
- Hoosier Music**, See Window Music Publishing Co., Inc.
- Horn O Plenty Music**, (ASCAP), See Print Music Co., Inc.
- Horrtor Music Co.**, (BMI), 313 El Tejon Ave., Oldalde, CA, 93308, (805) 399-9028, Gen. Mgr.: Robert L. Horrtor, Contact: Robert L. Horrtor.
- Hot Kitchen Music**, See Fourth Floor Music, Inc.
- Hot Knobs Music**, (BMI), 607 Piney Point Rd., Yorktown, VA, 23697, (804) 898-8155, Prof. Mgr.: Lana Puckett.
- Hot Lips**, (BMI), See Number 9 Musical Ents., Inc.
- House Of Rock Music**, (BMI), 910 Pacific St. #29, Ocean-side, CA, 92054, (619) 757-7446, Pres.: William Bellman, Gen. Mgr.: Bill Bellman, Prof. Mgr.: Myral Bellman.
- House of Knox Music**, (ASCAP), 4148 50th St. West, Quartz Hill, CA, 93536, (805) 943-4183, Gen. Mgr.: Robert Knox, Contact: Robert Knox.
- House of Quinto**, (ASCAP), See Quinto Prods.
- House of Rock Music**, (BMI), 910 N. Pacific St., #29, Ocean-side, CA, 92054, (619) 757-7446, Gen. Mgr.: Bill Bellman, Prof. Mgr.: Myral Bellman.
- Jack Howard Publishing**, (BMI), See Rex Zario Music.
- Dan Huckabee Publishing**, (BMI), Box 49507, Austin, TX, 78765, (512) 452-8348, Pres.: Dan Huckabee, Gen. Mgr.: Dan Huckabee, Prof. Mgr.: Dan Huckabee.
- Human Music**, Box 701, Lawrence, KS, 66044, (913) 842-9955, Pres.: Steven J. Wilson, Contact: Kevin C. Smith.
- Hurricane Leon Music Corp.**, Box 13009-A, Orlando, FL, 32859, (305) 855-8920, Pres.: Carroll Fulmer, Gen. Mgr.: Pres.
- Hush Music**, (BMI), See Buane Music, Inc.
- Hustlers, Inc.**, 548 Broadway, Macon, GA, 31201, (912) 742-1049.
- I B S Publishing**, See C D E Publishing.
- I Love Music**, (BMI), Box 66455, Los Angeles, CA, 90066, (213) 391-4088, Pres.: Wayne Volat.
- IRS**, (ASCAP), See Criterion Music Corp.
- IZA Music Corp.**, (BMI), Box 325, Englewood, NJ, 07631, (201) 567-7538, Telex: 254929, Pres.: Clyde Otis, Gen. Mgr.: Isidro Otis.
- I've Got The Music Co.**, (ASCAP), Box 2631, Webster Ave., Muscle Shoals, AL, 35662, (205) 381-1455, Pres.: Terry Woodford, Prof. Mgr.: Richard Butler.
- Iamonia Publishing**, (ASCAP), Box 4096, Leon Station, Tallahassee, FL, 32315, (904) 385-1302, Prof. Mgr.: H. J. Carter.
- Ideas Unlimited**, (ASCAP), See Magnemar Publishing.
- Idriss-Brown Tibbles Music**, (ASCAP), See Dolly Bee Music Publishers.
- Iffin Music**, (BMI), 38 Music Sq., East, Suite 215, Nashville, TN, 37203, (615) 254-0825, Pres.: Heath Webb, Gen. Mgr.: Peggy Bradley.
- Illegal Songs**, (BMI), See Criterion Music Corp.
- Imaginary Music**, 332 N. Dean Rd., Auburn, AL, 36830, (205) 821-5277, Pres.: Lloyd E. Townsend, Jr., Gen. Mgr.: Lloyd E. Townsend, Jr.
- Incomplete Music Inc.**, (BMI), 263 West End Ave. Rm. 16F, New York, NY, 10023, (212) 956-2880, Cable: HOTLIPS New York, Telex: 177857 HOT UT, E-Mail: HIT-PUB-US, Fax: (212) 956-2114, Pres.: Martin Costello, Contact: Julie Lipsius.
- Indano Music Co.**, (ASCAP), See Ivan Mogull Music Corp.
- Indian Hills Music**, (BMI), See Toot Toot Tunes Music Ltd.
- Infinity Music**, (ASCAP), See Mick Taylor Music.
- Intermountain Music Prods.**, (BMI), Box 1067, Los Angeles, CA, 90028, Pres.: R. Chandler.
- Int'l Atlanta Music Publishing Co.**, (BMI), See S. R. F. Publishing Co.
- Interlay Music Publishing Co.**, (ASCAP), Box 9135, Calabasas, CA, 91302, Fax: (818) 887-4164, Pres.: Toshiya Taenaka.
- Intersong, S.A.**, (LICENSE), See Sonoeditora.
- Intersong-USA, Inc.**, (ASCAP), See Chappell/Intersong Music Group-USA.
- Interterranean Music Publishers**, (ASCAP), See Electric Planet Music.
- Ione Press, Inc.**, (BMI), See E. C. Schirmer Music Co, Inc.
- Irving Music, Inc.**, (BMI), See Almo Music Corp.
- Isak Music Publishing, Inc.**, See Great Honesty Music.
- Ivory Palaces Music Publishing Co., Inc.**, (ASCAP), 3141 Spottswood Ave., Memphis, TN, 38111, (901) 323-3509, Pres.: Jack Abell, Gen. Mgr.: Phyllis Long.
- Iza Music**, (LICENSE), See Sonoeditora.
- J. D. Music, Inc.**, (ASCAP), See Frankly Music.
- J-Kays Music**, (ASCAP), See Southern Arts Music.
- J L I Music**, (BMI), Box 74-R, Romeoville, IL, 60441, (312) 759-8471, Pres.: Julian Leal.
- J L I Music**, (BMI), See J L I Music.
- JMK Publishing**, (ASCAP), Box 3415, Granada Hills, CA, 91344, (818) 709-3640, Pres.: Jack M. Kall.
- J. R. Publications**, (ASCAP), See Music for Percission, Inc.; Plymouth Music Co.
- JSH Music**, (ASCAP), See Big Heart Music, Inc.
- JTL Publications**, 345 S. Citrus Ave., Los Angeles, CA, 90036, (213) 839-3630, Pres.: James T. Lester, Contact: Elsa Rubin.
- JWP/Jo-Wee Publishing**, (ASCAP), Box 4029, Winston-Salem, NC, 27105, (919) 723-1822, Pres.: Jo Daniels, Gen. Mgr.: Jo Daniels, Prof. Mgr.: Ervin Stave.
- J & J Kamen Music Co.**, (ASCAP), See Ashley Publications, Inc.
- J & J Musical Ents.**, (ASCAP), See Jeneane & Jude Music.
- Je-Nikki Songs**, See Kelli Jai Music.
- Jacan Jr. Music Co.**, (ASCAP), See Aljoni Music Co.
- Jack Music, Inc.**, (BMI), Box 120477, Nashville, TN, 37212, (615) 383-0330, Pres.: Jack H. Clement, Contact: Bob Webster.
- Jack & Bill Music Co.**, (ASCAP), See Welk Music Group.
- Jackaroo Publishing**, See Silkie Music Publishing.
- Jaclyn Music**, (BMI), 351 Millwood Dr., Nashville, TN, 37217, (615) 366-9999, Pres.: Col. Jack Lynch, Gen. Mgr.: Col. Jack Lynch, Prof. Mgr.: Col. Jack Lynch.

- Jaellus Music**, (ASCAP), Box 2874, Van Nuys, CA, 91401, (818) 997-2849, Pres.: James Cornelius, Gen. Mgr.: Marilyn Talley, Prof. Mgr.: James Cornelius.
- Jam In The Box Music**, (BMI), See Espy Music Group.
- Jamaica Joe Music**, (BMI), See Berdoo Music.
- Jamann Music**, (BMI), See Manjac Music.
- James Music**, (ASCAP), 252 Menonite Rd., Collegeville, PA, 19426, (215) 489-4631, Pres.: Jim Femino, Gen. Mgr.: E. Kate Brockman, Prof. Mgr.: James Lewis.
- James St. James Music**, (NMI), See Beowulf Music Co.
- Bub James**, (BMI), See Tannen Music Co.
- Dick James Organization**, 1040 N. Las Palmas Ave., Los Angeles, CA, 90038, (213) 469-1940, Telex: 183056, Gen. Mgr.: Arthur Braun, Contact: Kathryn Morrow. Branch(es): 24 Music Sq. East, Nashville, TN, 37203.
- Dick James Music, Inc.**, (BMI), See PolyGram Music Publishing, Inc.
- Jamie Music Publishing Co.**, (BMI), 919 N. Broad St., Philadelphia, PA, 19123, (215) 232-8383, Fax: (215) 763-1223, Pres.: Harold B. Lipsius, Gen. Mgr.: Paul Flien.
- Jamill Music**, (BMI), 413 N. Parkerson Ave., Crowley, LA, 70526, (318) 783-1601, Gen. Mgr.: Mark Miller, Contact: Jay Miller.
- Jando Music, Inc.**, (ASCAP), See Jack Music, Inc.
- Jandon Music**, (ASCAP), See Trianon Publications.
- Janell Music**, (BMI), See Tiki Ents., Inc.
- Janew Music**, (ASCAP), See Mayflower Music.
- Jaseppy Music**, (ASCAP), See Espy Music Group.
- Jason Dee Music, Inc.**, (BMI), 44 Music Sq., East, Nashville, TN, 37203, (615) 255-2175, Pres.: Charlie Fields, Gen. Mgr.: Bernice Fields.
- Jasper Anstalt**, See Mick Taylor Music.
- Jatap Publishing Co.**, See Lynnstorm Publishing Co.
- Jay Jay Publishing Co.**, (BMI), 35 Northeast 62nd St., Miami, FL, 33138, (305) 758-0000, Pres.: Walter Jagiello, Gen. Mgr.: A. Sekan, Prof. Mgr.: J. Kozak.
- Jay-Lor Music Group, Inc.**, (BMI), 50 Music Sq., West, Suite 507, Nashville, TN, 37203, (615) 320-5675, Contact: Lewis Eiford.
- Jay Six Publishing Co.**, (BMI), 26 Northern Ave., Harwick Port, MA, 02646, (167) 432-9070, Gen. Mgr.: Jack Sager, Prof. Mgr.: Jeanne Kelley.
- Jaygus Publishing Co.**, (BMI), Box 1, Florida, NY, 10921, (914) 651-4266, Pres.: Jim Sturr, Gen. Mgr.: Edward Kosior.
- Jaymar (Canada)**, (ASCAP), See Oxford University Press, Inc.
- Jaymore Music**, (BMI), Box 100, Brighton, MI, 48116, (313) 227-1997, Pres.: John Morris.
- Jaymy Music**, (BMI), Dover Glen Dr., Suite 401, Antioch, TN, 37013, (615) 360-6875, Pres.: Jack Eubanks, Gen. Mgr.: Mike Shockley, Prof. Mgr.: Edwin Meadows.
- Jeaneane & Jude Music, c/o Jacobson & Coffin**, (ASCAP), 1195 St. Johland, Kings Park, NY, 11754, (516) 265-6221, Telex: 226000 JLAW, Pres.: Jude St. George, Gen. Mgr.: Jeaneane Claps, Prof. Mgr.: Jeffrey E. Jacobson.
- Jebsey Music Co.**, (ASCAP), See Gordon Music Co., Inc.
- Jec Publishing**, (BMI), See Gre-Jac Music.
- Jen-Ga-Matt Music**, (ASCAP), See Jimmy Swaggart Ministries.
- Jeneane & Jude Music**, (ASCAP), 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630, Cable: JLAW, Telex: 226000 JLAW, Pres.: Jude St. George, Gen. Mgr.: Jeaneane Claps.
- Jepacia Music**, (SESAC), See Farmer & Thomas Music.
- Jepalana Music**, (BMI), See Print Music Co., Inc.
- Jerill Music**, 655 McKee Rd., Bakersfield, CA, 93306, (805) 931-2165, Pres.: Lillian M. Richardson, Gen. Mgr.: Gerald O. Stuckey.
- Henry Jerome Music, Inc.**, 5 Van Etten Blvd., New Rochelle, NY, 10804, (914) 632-1270, Pres.: Miriam Jerome, Gen. Mgr.: Henry Jerome, Prof. Mgr.: Don Castaldi.
- Jerryco Music Co.**, (ASCAP), See MPL Communications, Inc.
- Jessica & Jonathan Music**, (ASCAP), See Lipservices.
- Jet-Eye Music, Inc.**, (BMI), 7405 Crissman, Utica, MI, 48087, (313) 731-8277, Pres.: John Pavlik, Gen. Mgr.: Alfred Cardillo, Prof. Mgr.: Delphine Pavlik.
- Jevett Music**, (BMI), 639 Bulen Ave., Columbus, OH, 43205, (614) 258-7112, Pres.: Jeffrey V. Smith.
- Jewel Music Publishing Company, Inc.**, (ASCAP), See The Goodman Group.
- Jewish Family Prodn. Music (a div. of The Music Mann)**, (BMI), Box 19968, San Diego, CA, 92119, (619) 582-5696.
- Jillian Music**, See Gopam Ents., Inc.
- JimJac Music**, (BMI), See Lovey Music.
- Jimerlean**, (BMI), See Mester Music.
- Jimpire Music**, (BMI), 5 Decker Ct., Mahwah, NJ, 07430, (201) 825-9043, Pres.: James Castor, Gen. Mgr.: John Pruitt.
- Jo Jo April**, (BMI), See Jomod Music.
- Jo Mama Publishing**, 2125 West 76th St., Hialeah, FL, 33016, (305) 825-0887, Contact: David L. Smith.
- Jo Ro Music Corp.**, (ASCAP), See Larry Spier, Inc.
- JoChere Music Co.**, (BMI), Box 102 C, Chubbic Rd., Canonsburg, PA, 15317, (412) 746-2540, Pres.: Joe Diamond, Gen. Mgr.: Cheryl Diamond.
- JoRo Music Corp.**, (ASCAP), See Larry Spier, Inc.
- Jobete Music Co., Inc.**, (ASCAP), 6255 Sunset Blvd., Los Angeles, CA, 90028, (213) 468-3507, Telex: 4720916
- MORECO**, Pres.: Lester Sill, Prof. Mgr.: Brendan Okrent, Contact: Frank F. Banyal.
- Branch(es)**: Tudor House, 35 Gresse St., London, England, United Kingdom, W1P 1PN, (01) 631-0380, Telex: 8811658G Cable: JOBETEMUS W1, Ivan Chandler, Gen. Mgr.: Peter Prince, Mgn. Dir.
- Jodax Music Co.**, See Gopam Ents., Inc.
- Joe Lu**, (BMI), See Jomod Music.
- Joennell Music Pub. Co.**, (ASCAP), See Ashley Publications, Inc.
- John Bettis Music**, (ASCAP), See Warner Brothers Music.
- Johnny Angel Music**, (BMI), 8601 Broadway, Suite 3C, Riverdale, Bronx, NY, 10471, (212) 549-0502, Pres.: John Clark.
- Little Richie Johnson**, (BMI), 1700 Plunket, Belen, NM, 87002, (505) 864-7441, Pres.: Little Richie Johnson, Gen. Mgr.: Tony Palmer.
- Jolly Rogers Publishing Co.**, (ASCAP), See Cherry Lane Music Publishing Co., Inc.
- Jomod Music**, (BMI), Box 446, Noth Hollywood, CA, 91603, (818) 766-6146, Pres.: Joseph Modeliste, Gen. Mgr.: Ziggy Modeliste.
- Jon Music**, (BMI), 329 N. Main St., Box 233, Church Point, LA, 70525, (318) 684-2176, Pres.: Lee Lavergne.
- Jonan Music**, (ASCAP), See Malaco Music.
- Jonathan Three Music Co.**, (BMI), See Lefrak.
- Jonathan Mark Music**, (ASCAP), See The Sparrow Corp.
- Jonco Music**, 223 South St. Suite 2, Jamaica Plain, MA, 02130, (617) 254-1006, Contact: Jon Gorr.
- Jondi Music**, (BMI), 130 West 42nd St., #1106, New York, NY, 10036, (212) 819-0920, Gen. Mgr.: Jon Soleather, Contact: Dick Charles.
- Jondora Music**, (BMI), See Fantasy, Inc.
- Joe Jones, Sr & Marion Jones Publishing Clearance House**, (M&J), 10556 Arnwood Rd., Lake View Terrace, CA, 91342, (818) 890-0730, Pres.: Joe Jones.
- Jonvis Music Co.**, (BMI), 2233 West 25th St., Los Angeles, CA, 90018, (213) 731-1320, Pres.: J. W. Spriggs, Gen. Mgr.: D. W. Brown, Prof. Mgr.: D. W. Brown.
- Jorin Music**, (ASCAP), 382 Central Park W., New York, NY, 10025, (212) 749-2267, Contact: Karin Mann, John Blount.
- Josena Music**, (SESAC), Box 566, Los Altos, CA, 94022, (415) 961-9899.
- Jowat Music**, See Gopam Ents., Inc.
- Joy & Sorrow Music**, (ASCAP), See The Sparrow Corp.
- Joyful Wisdom Music**, (BMI), See Alkatraz Corner Music.
- Ju-Bop Music**, (ASCAP), See Xanadu Records Ltd.
- Ju-Bop Music**, (ASCAP), See Kingsbridge.
- Jubal Music Co.**, (ASCAP), See Manna Music, Inc.
- Jubilation Music**, (BMI), See Fydaq Music.
- July 4th Music, Ltd.**, See Castle Hill Publishing Ltd.
- Jump Edizioni Musicali**, (SIAE), See Alpha Music Inc.
- Jumpin' Off Music**, (BMI), See Avatar Publishing Group.
- Just Lyrics Publishing, Inc.**, 216 Flager Ave., New Smyrna Beach, FL, 32069, (904) 427-0060, Contact: Tom Lebnol.
- Just Music Corp.**, (BMI), See Continental Communications Corp.

K

- KLW Int'l, Inc.**, 408 Kathleen Ave., Cinnaminson, NJ, 08077, (609) 786-8486, Pres.: Kevin L. Weakland.
- K-Mark Music**, (ASCAP), See Tenalina Music.
- KRPCO/Kiderian**, (BMI), 4926 W. Gunnison, Chicago, IL, 60630, (312) 631-8782, Pres.: Ray Peck, Gen. Mgr.: George Peck.
- Kack Klick**, (BMI), House of Guitars Bldg., 645 Titus Ave., Rochester, NY, 14617, (716) 544-9928, Pres.: Armand Schaubroeck, Gen. Mgr.: Blaine Schaubroeck.
- Kae-Lyn Music**, See Gopam Ents., Inc.
- Kahana Music**, (BMI), See Crystal Music Publishers.
- Kaizan Music, c/o Jacobson & Coffin**, (ASCAP), 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAW, Pres.: John Kaizan Neptuna, Gen. Mgr.: Jeffrey E. Jacobson, Prof. Mgr.: Bruce E. Coffin.
- Edwin F. Kalms Music Publications**, See Columbia Pictures Publication.
- Kamaaina Music**, (ASCAP), See Crystal Music Publishers.
- Kamalar Publishing**, (ASCAP), See David Rubinson Publishing.
- Kander & Ebb, Inc.**, (BMI), See Tommy Valando Publishing Group, Inc.
- Kander & Ebb, Inc.**, (BMI), See Valando Publishing Group.
- Karjan Music Publishing Co.**, (SESAC), Box 205, White Lake, NY, 12786, (914) 583-4471, Pres.: Mickey Barnett.
- Kasclusko Music**, (SESAC), See Farmer & Thomas Music.
- Katch Nazir Music**, (ASCAP), See Blecker Street Music; Rose Hill Group.
- Richard Kaye Publications**, 9701 Wilshire Blvd., Suite 850, Beverly Hills, CA, 90212, (818) 501-5400, (213) 278-9020.
- Kayteekay Music**, (ASCAP), See Glen Campbell Music, Inc.
- Keeling & Co.**, Box 11126, Nashville, TN, 37222, (615) 331-8351, Pres.: Lisa A. Keeling.
- Joe Keene Music Co.**, (BMI), Box 802, Kennett, MO, 63857, (314) 888-2995, Pres.: Joe Keene, Gen. Mgr.: Joe Keene.
- Keeny/York**, (BMI), 29 S. Erie St., Toledo, OH, 46602, (419) 244-8599, Pres.: Michael Drew Shaw, Gen. Mgr.: Robert Shaw, Prof. Mgr.: Bailey Loomis.
- Keets Music Co.**, (BMI), See Sea Cruise Music.
- Kel-Jon Publishing**, (ASCAP), See Sozo Music.
- Kelins Craft**, (ASCAP), 6922 Hollywood Blvd., Suite 220, Hollywood, CA, 90028, (213) 483-0056, Contact: Mike Kelly.
- Belvyn Kell Music, Inc.**, (ASCAP), See Peregrine Music.
- Kelli Jai Music**, 4733 Lankershim Blvd., Universal City, CA, 91602, (818) 508-8931, Pres.: J. James Jarrett, Contact: Denise M. Gauthier.
- Kelly Music Publications**, (BMI), See Country Star Music.
- Butch Kelly Publishing**, (BMI), 11 Shady Oak Trail, Charlotte, NC, 28210, (704) 554-1162, Pres.: Butch Kelly.
- Kenco Publishing**, (ASCAP), See Silver Thorn Publishing.
- Gene Kennedy Ent., Inc.**, 2125 8th Ave., South, Nashville, TN, 37204, (615) 383-6002, Pres.: Gene Kennedy, Prof. Mgr.: Karen Jeglum Kennedy.
- Kenning Productions**, (BMI), Box 1084, Newark, DE, 19715, (302) 737-4278, Pres.: Kenny Mullins, Gen. Mgr.: Kenny Mullins.
- Kent Robbins Music**, (BMI), See Southern Writing.
- Kentucky Colonel Music**, (BMI), Box 5853, Pasadena, CA, 91107, (818) 355-0181, Telex: 298873 USSM UR, Pres.: John Delgatto.
- Kenwall Publishing Co., Inc.**, (ASCAP), See Chip 'N' Dale Music Publishers, Inc.
- Kenwood Music**, (BMI), See Songs For Today, Inc.
- Kenyon Publications**, See G. Schirmer, Inc.
- Keuka Music**, See You Heard It—Hear!
- Kicking Mule Publishing, Inc.**, Box 158, Alderpoint, CA, 95411, (707) 926-5312, Pres.: Ed Denson.
- Amir Kim Music**, (ASCAP), See The Blue Music Group.
- Tom Kimmel Music**, (BMI), See Atlantic Music Corp.
- Kimtra Music**, (ASCAP), See Hat Band Music.
- KinLu Music**, (ASCAP), 400 West 43rd St., Suite 25H, New York, NY, 10036, (212) 695-6995, Pres.: NoraLee Lucia, Gen. Mgr.: Lawrence Lucia.
- Kiner Ents.**, Box 724, Redmond, WA, 98073, Pres.: Larry F. Kiner.
- King Coal Music, Inc.**, (ASCAP), See Coal Miners Music, Inc.
- Don King Music**, (BMI), See Multimedia Music Group.
- K. L. King Music Publications**, (SESAC), See C. L. Barnhouse Co.
- Jay King IV**, (BMI), 410 12th St., Suite 8, Sacramento, CA, 95814, (916) 444-2580, Contact: Richard Leher.
- King's X Music**, (ASCAP), See Multimedia Music Group.
- Kingsbridge Music**, 3242 Irwin Avenue, Bronx, NY, 10463, (212) 549-3655, Pres.: Don Schiltten, Contact: Ross Najarian.
- Kingsport Creek Music Co.**, (BMI), Box 6085, Burbank, CA, 91510, Pres.: Melvina Kaye, Gen. Mgr.: Anne Zedalis, Prof. Mgr.: Paul Fitzgerald.
- Kingston Int'l Publishing**, (BMI), 9 Cygnet Dr., Smithtown, NY, 11787, (516) 724-7644, Gen. Mgr.: Bob Szilagy.
- Kips Bay Music**, (ASCAP), See Raybird Music.
- Kjos West**, (SESAC), See Neil A. Kjos Music Co.
- Neil A. Kjos Music Co.**, (SESAC), 4382 Jutland Dr., San Diego, CA, 92117, (619) 270-9800, Telex: 183958, Pres.: Neil A. Kjos, Jr.
- Klesmer Music**, (ASCAP), See Mary Williams Music Clearance Corp.
- Knee Trembler Music**, See Fourth Floor Music, Inc.
- Knight After Knight**, (BMI), See Malaco Music.
- Howard Knight Music**, (SESAC), See Tenalina Music.
- Koala Music Co.**, (ASCAP), 6513 S. Broadway, Los Angeles, CA, 90003, (213) 750-0436, Pres.: Irv Kessler.
- Kobal**, (BMI), Box 22988, Nashville, TN, 37202, Pres.: Peter Kobal, Gen. Mgr.: Peter Kobal.
- Ted Koehler Music**, (ASCAP), See Fred Ahlert Music Group.
- Kohaw Music, Inc.**, (ASCAP), See The Bicycle Music Co.
- Koke Moke & Noke Music**, (BMI), Box 724677, Atlanta, GA, 30339, (404) 926-3377, Telex: 804-468 ATL, Pres.: Nina Easton, Contact: John Abbey.
- Koota Music**, (BMI), See Ralph L. Seltzer.
- Kootee Music**, (BMI), See Ralph Seltzer Music.
- Kosciusko Music**, (SESAC), See Malaco Music.
- Iren Koster Music**, (BMI), See Snugglesh Music Co.
- Kubaney—Carimusic**, (LICENSE), See Sonoeditora.

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- LCS Music**, (ASCAP), See Lorenz Creative Services.
- La Adeline Music Co.**, (BMI), See Ivan Mogull Music Corp.
- La Carla Publishing**, 1011 16th Ave. South, Nashville, TN, 37212, (615) 327-4557, Pres.: Joel Gentry.
- La Jolla Music**, (BMI), See Neil A. Kjos Music Co.
- La Maison De La Musique**, (BMI), See Organized Rhyme Music Publishing Group.
- Label Music**, (ASCAP), See Brunswick Music Publishing.

- Labove & Beyond Music Prodn.**, Box 5533, Ft. Wayne, IN, 46895, (219) 483-2369, Contact: Steve Billings.
- Lady Jane Music**, (BMI), Box 614, Taha City, CA, 95730, Pres.: Hoyt Axton, Gen. Mgr.: Marlene Prins.
- Lady Mac Music Co.**, (ASCAP), See Bourne Co.
- Lamasco**, (BMI), 4416 Eaton's Creek Rd., Nashville, TN, 37218, (615) 876-1729, Pres.: Curtis Wood.
- Lambert & Potter Music Co.**, (BMI), See Tuneworks Music Group.
- Lambros Music**, (BMI), See Tuneworks Music Group.
- Lamoka Music**, See You Heard It-Hear!
- Lang Percussion, Inc.**, See Music for Percussion, Inc.
- Language of Sound Music**, (ASCAP), See Fricon Music Co.
- Lantana Music, Inc.**, (BMI), 9430 Live Oak Pl., #308, Ft. Lauderdale, FL, 33324, (305) 472-7757, Pres.: Jack P. Bluestein.
- Lantern Light Music**, 455-K Massieville Rd., Chillicothe, OH, 45601.
- Lantern Music Publishing**, Box 121135, Nashville, TN, 37212, (615) 327-3110, Prof. Mgr.: Willi Pack.
- Laredo Publications**, (BMI), See Johnny Bond Publications.
- Largo Cargo Music**, (BMI), See Largo Music, Inc.
- Largo Music, Inc.**, (ASCAP), 425 Park Ave., New York, NY, 10022, (212) 371-9400, Gen. Mgr.: John Murro, Contact: Eddie Lambert. Branch(es): 606 N. Larchmont Blvd., Los Angeles, CA, 90004, (213) 464-8322.
- Las Palmas Music**, (ASCAP), See Weyman Music.
- Laser Beam Music**, (BMI), 812 W. Darby Rd., Havertown, PA, 19083, (215) 446-7100, Pres.: Denny Somach.
- Stan Lassiter Music**, (BMI), 505 Neely's Bend Rd., Madison, TN, 37115, (615) 868-9692, Pres.: Stan Lassiter.
- Letter End Music**, (BMI), See Glen Campbell Music, Inc.
- Letter Rain Music**, (ASCAP), See The Sparrow Corp.
- Launda Music**, (BMI), See Duane Music, Inc.
- Lauren-Blick Music**, (BMI), 723 Lincoln, Carbondale, CO, 81623, (303) 963-3598, Contact: Patricia Lauren.
- Lauren Kim Music**, (ASCAP), See Gregg Scot Music.
- Lawyer's Daughter Music**, (BMI), See Uncle Artie Music.
- Laymond Publishing, Inc.**, (BMI), 6870-A Newell Hickory Grove Rd., Charlotte, NC, 28229, (704) 537-0133, Pres.: Carlton L. Moody, Gen. Mgr.: Susan Moody, Prof. Mgr.: Dwight & David Moody.
- Lazer Songs**, (SAMRO), See Fruit Music.
- LeBill Music**, (BMI), Box 11152, Ft. Worth, TX, 76110, (817) 738-8843, Pres.: Major Bill Smith.
- Lea Pocket Scores**, Box 138, Audobon Station, New York, NY, 10025, (212) 866-4026, Pres.: F. Steinhardt. Branch(es): Box 850, Valley Forge, PA, 19482.
- Scott Lea Prodn. & Music Publishing**, Box 523, West Paterson, NJ, 07424, (201) 345-4931.
- Leacom Music**, (BMI), See Tandem Tunes, Inc.
- Leah Music Catalog**, (ASCAP), See Henry Jerome Music, Inc.
- The Lefrak Entertainment Co.**, 40 West 57th St., New York, NY, 10019, (212) 586-3600, Telex: 666140 Manrel, Pres.: Herb Moelis, Gen. Mgr.: Bonnie Schifano.
- Legal Tender**, (ASCAP), See Master Audio, Inc.
- Legz Music**, (BMI), See Ciano Publishing.
- Lektrafon Music**, See Rhythms Prodn.
- Ty Lemley Music**, 430 Pearce Rd., Pittsburgh, PA, 15234, (412) 341-0991, Pres.: Ty Lemley, Gen. Mgr.: Bud Lemley, Prof. Mgr.: Tolmena Lemley.
- Lemon Square Music**, (ASCAP), Box 31819, Dallas, TX, 75231, (214) 750-0720, Pres.: Bart Barton, Gen. Mgr./Prof. Mgr.: Mike Anthony.
- Leonard Whitcup, Inc.**, (ASCAP), See Henry Jerome Music, Inc.
- Hai Leonard Publishing Corp.**, (ASCAP), 8112 W. Blue-mound Rd., Box 13819, Milwaukee, WI, 53213, (414) 774-3259, Pres.: Keith Mardak.
- Leonarda Prodn., Inc.**, (ASCAP), Box 1736, Cathedral Station, New York, NY, 10025, (212) 866-7697, Pres.: Mar-nie Hall, Gen. Mgr.: Marnie Hall.
- Leonbea**, (SESAC), See Tyscot, Inc.
- Leshell Music**, (SESAC), See Brunswick Music Publishing.
- Leslie Music**, (ASCAP), See Neil Music, Inc.
- Lesperance Music Publishing**, (ASCAP), Box 11710, Atlanta, GA, 30355, (404) 351-3521, Contact: Tom Lesperance.
- Let There Be Music**, (ASCAP), See Southern Writing.
- Let's Shine Music**, (ASCAP), See David Rubinson Publishing.
- Levelland Music**, (BMI), See Crazy Cajun Music.
- Adam R. Levy & Father Ent., Inc.**, (BMI), See ABZ Music Corp.
- Lewis Music Pub. Co.**, (ASCAP), See Ashley Publications, Inc.
- Loxy Girl Music**, (ASCAP), See Joel S. Turtle.
- Liberator Music**, (BMI), See Brat Music.
- Lichelle Music Co., Inc.**, (ASCAP), 4215 Hood Ave., Burbank, CA, 91505, (213) 849-7409, Pres.: Michelle Kay.
- Lienau**, (ASCAP), See C.F. Peters Corp.
- Life Song Music Press**, (BMI), See The Bensen Publishing Group.
- Life of the Record Music, Inc.**, (ASCAP), 1025 17th Ave., South, Nashville, TN, 37212, (615) 327-2227, (615) 327-2457, Pres.: Johnny Rutenschroer.
- LifeStream Music**, (ASCAP), See The Calvary Music Group.
- Lift Him Up Music**, (ASCAP), 150 5th Ave. #1103, New York, NY, 10011, (212) 691-5630, Cable: TELEXCOM J.LAW, Telex: 226000JLAW, Pres.: Paul Ferrar, Gen. Mgr.: Marc Moel, Prof. Mgr.: Jeff Aber.
- Lightning Creek**, (BMI), See Country Party Music.
- Likasa Publishing**, 512 Paterson Plank Rd., Jersey City, NJ, 07307, (201) 656-7023, Pres.: Reginald Lucas, Gen. Mgr.: Reginald Lucas, Prof. Mgr.: Reginald Lucas.
- Lillenas Publishing Co.**, (SESAC), Box 527, Kansas City, MO, 64141, (816) 931-1900, Gen. Mgr.: Bud Lunn, Contact: Ken Bible.
- Lincoln Road Music Co.**, (BMI), See Joe Keene Music Co.
- Lineage Publishing Co.**, (BMI), Box 211, East Prairie, MO, 63845, (314) 649-2211, Pres.: Joe Silver, Gen. Mgr.: Tommy Loomas, Prof. Mgr.: Alan Carter. Branch(es): 38 Music Sq., East, Nashville, TN, 37203, (615) 255-8005.
- Linesider**, (BMI), See Rohm Music (Percepticon, Inc.).
- Lin's Lines**, (ASCAP), 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630, Pres.: Marc D. Moel, Gen. Mgr.: Lindak Jacobson, Prof. Mgr.: J. E. Jacobson.
- Linsey Ann Publishing**, See Ashley Paige Publishing.
- Lipservices**, (ASCAP/BMI), 263 West End Ave., Suite 16F, New York, NY, 10023, (212) 956-2880, Cable: HOTLIPS New York, Telex: 177857 HOT UT, E-Mail: HIT-PUB-US, Fax: (212) 956-2114, Pres.: Julie Lipsius.
- Lisas Theme Music**, (BMI), See Canam Music.
- Mosie Lister Publications**, (SESAC), Box 270182, Tampa, FL, 33688, Pres.: Mosie Lister.
- Little Cowboy**, (ASCAP), See Little Richie Johnson Music.
- Little Darlin' Music Co.**, (BMI), See Martcoa.
- Little House Music**, (ASCAP), 2413½ Hyperion Ave., Los Angeles, CA, 90027, Gen. Mgr.: Steve Quillan, Prof. Mgr.: Greg Seals.
- Little Otis Music**, (BMI), 101 Westchester Ave., Port Chester, NY, 10573, (914) 939-1066, Pres.: Carmine M. Riale, Gen. Mgr.: Judy Novy.
- Little Voices Music**, (BMI), Box 408, Mott Farm Rd., Tomkins Cove, NY, 10986, (914) 429-9500, Telex: 9102503683, Pres.: Ed Tarsio, Gen. Mgr.: Louis Ragosa.
- Live Music Publishing Corp.**, (BMI), 793 Bingham Road, Ridgewood, NJ, 07450, (201) 447-4700, Telex: 424985 LIVE US, Pres.: Ed Newmark.
- Living Earth Music**, (BMI), See Living Music, Inc.
- Living Music, Inc.**, (ASCAP/BMI), 1047 Amsterdam Ave., New York, NY, 10025, (212) 749-5555, Telex: via MCI 6501346635, Pres.: Richard Perl, Gen. Mgr.: Paul Schulman, Prof. Mgr.: Bruce Coleman. Branch(es): 215 W. Standley St., Ukiah, CA, 95482, (707) 468-5559, Mktg./Sales Vice Pres.: John Azzaro; Box 72, Norfolk Rd., Litchfield, CT, 06759, (203) 567-8796, Office Mgr.: Kathy Cowles.
- Llee Corp**, (BMI), See Cherio Corp.
- Loaves & Fishes Music Co., Inc.**, (BMI), See The Bicycle Music Co.
- Lodestar**, (SESAC), See Gene Kennedy Publishing Ent., Inc.
- Lodestar Music (Div. of Gene Kennedy Ent., Inc.)**, (SESAC), See Gene Kennedy Ent., Inc.; Chip 'n Dale Music Publishers, Inc.
- Lodi Publishing Co.**, (ASCAP), See Country Reel Ent. (dba Earl Miles Publishing).
- Dick Loftin Publishing**, (BMI), Box 4223, Tulsa, OK, 74159, (918) 584-8980, Pres.: Dick Loftin.
- Londontown Music**, (ASCAP), See Garrett Music Ent., Inc.
- Lone Lake Songs, Inc.**, (ASCAP), Box 126, Elmsford, NY, 10523, (914) 592-7996, Pres.: Ron Carpenter.
- Loney Tunes Music**, (ASCAP), See Solid Smoke Songs.
- Long Pond Music, Inc.**, (ASCAP), See Tommy Valando Publishing Group, Inc.
- Longhorn Records**, Box 1995, Studio City, CA, 91604, (213) 656-0574.
- Longshot Music**, (SESAC), See Timberjack Music.
- Lookout Music**, (ASCAP), See A. V. I. Music Publishing Group, Inc.
- Loop Music Co.**, (ASCAP), See Neil A. Kjos Music Co.
- LoPine Music**, (BMI), Box 444, Taylor, MI, 48180, (313) 722-0616, Pres./Prof. Mgr.: John D. Lollo, Gen. Mgr.: Paul Robinson.
- Lord Burgess Music Publishing Co.**, (ASCAP), See Cherry Lane Music Publishing Co., Inc.
- Lord Hume**, (ASCAP), Box 2147, Sioux City, IA, 51104, Pres.: T. H. Eglin, Prof. Mgr.: Brad Miller.
- Lorenz Creative Services**, 40 Music Sq., East, Nashville, TN, 37203, (615) 244-5588, Pres.: Elwyn Raymer, Prof. Mgr.: Michael Puryear.
- Lorimar Music A Corp.**, (ASCAP), See Lorimar Music Publishing, Inc.
- Lorimar Music Bee Corp.**, (BMI), See Lorimar Music Publishing, Inc.
- Lorimar Music Publishing, Inc.**, (ASCAP/BMI), 10202 W. Washington Blvd., Culver City, CA, 90232, (213) 558-5581, Telex: 6831696, Fax: (213) 558-5232, Pres.: Samuel S. Trust, Gen. Mgr.: Steve Stone. Branch(es): Silverline/Goldline Music/1209 16th Ave., Nashville, TN, 37212, Gen. Mgr.: Noel Fox; 49 Berkley Sq., London, United Kingdom, S1X 5DB, Contact: Peter Cornish.
- Lorimar Telepictures**, (BMI, ASCAP), 3970 Overland Ave., Culver City, CA, 90230, (213) 202-2000, Pres.: Sam Trust, Contact: Dick Berres.
- Lorville Music**, (SESAC), See Terrace Music Group, Inc.
- Lou-Lee Music Co.**, (BMI), See Alexis Music, Inc.
- Loudermilk & Clement Music**, (BMI), See Jack Music, Inc.
- Love Force Int'l**, (BMI), Box 241648, Los Angeles, BOX, 90024, (213) 208-2104, Pres.: Mark Wilkins, Gen. Mgr.: Thomas Wilkins, Prof. Mgr.: T. M. Thomas.
- Love Music Co.**, (ASCAP), See Alan Hartwell Music.
- Love Street Publishing**, (BMI), Box 35001, Des Moines, IA, 50315, (515) 285-6564, Pres.: Art Stenstrom.
- Lovely Music**, (BMI), Box 830755, Miami, FL, 33163, (305) 653-5511, Pres.: Jack Gale, Gen. Mgr.: Lovey Gale. (See Also Cowabonga Music, Inc.)
- Low-Note Music**, (BMI), See Crazy Cajun Music.
- Low-Sal Music, Inc.**, (BMI), See Lowery Music Co., Inc.
- Low-Twi Music, Inc.**, (BMI), See Lowery Music Co., Inc.
- Lowery Music Co., Inc.**, (BMI), 3051 Clairmont Rd., NE, Atlanta, GA, 30329, (404) 325-0832, Telex: 286-207-MUSIC, Pres.: Bill Lowery, Gen. Mgr.: Bill Lowery, Prof. Mgr.: Joseph Carrier (Cotton).
- Luca Music**, (ASCAP), 150 5th Ave., 1103, New York, NY, 10011, (212) 691-5630, Telex: 226000JLAW, Fax: 212-619-4079, Pres.: Kevin Lucas.
- Lucky's Kum Ba Ya Publishing Co.**, M-37 Evergreen, Box 6, Broham, MI, 49312, (616) 689-1586, Pres.: Lucky Fulton.
- Lucky's Store Music**, (BMI), Rt. 4, Box 131, Crockett, TX, 75835, (409) 636-7165, Pres.: Guy Gillette, Gen. Mgr.: Pipp Gillette.
- Ludlow Music, Inc.**, (BMI), See TRO (The Richmond Organization).
- Lunaluna Music**, (ASCAP), See Boston Skyline Music.
- Lurch Music**, (BMI), Rt. 1, Box 2273, Miles City, MT, 59301, (406) 232-1683, Pres.: Burch Ray.
- Luv Publishing**, Box 3200, Texarkana, AR, 75504, (501) 772-5315, Pres.: Kathy Mauldin.
- Luvco Music**, (BMI), See Kenco Publishing; Silver Thorn Publishing.
- Luxikon Music**, (BMI), Box 2281, Westover, WV, 26505, (304) 292-6447, Pres.: Gil Trythall, Gen. Mgr.: Gil Trythall, Prof. Mgr.: Gil Trythall.
- Lyle Lovett**, (ASCAP), See Michael H. Goldsen, Inc.
- Lynnstrom Publishing Co.**, (ASCAP), Box 10372, Sedona, AZ, 86336, (602) 282-4394, Pres.: Paul Mills.
- Lyrichord Discs, Inc.**, 141 Perry St., New York, NY, 10014.

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- MAM**, (ASCAP), See Chrysalis Music Group, Inc.
- MCA Music**, (ASCAP), 70 Universal City Plaza, Los Angeles, CA, 91608, (818) 777-4550, Telex: 677053, Pres.: Leeds Levy, Gen. Mgr.: Rick Shoemaker, Vice Pres., Prof. Mgr.: Carol Ware, Contact: Scott James. Branch(es): 445 Park Ave., New York, NY, 10022, (212) 605-0650, Sr. Vice Pres./Bus. Admin: John McKellen; 1114 17th Ave., South, Nashville, TN, 37212, (615) 327-4622, E-Mail: MUSIC-NASH-US, Sr. Vice Pres.: Jerry Crutchfield.
- MJO Music, Inc.**, (BMI), 1697 Broadway, New York, NY, 10019, (212) 582-6667, Pres.: John Lewis, Gen. Mgr.: Paul Schwartz. (See Also Sam Fox Publishing Co., Inc.)
- MMO Music Group**, 50 S. Buckhout St., Irvington, NY, 1053, (914) 591-5100, Telex: 178-102 MMO Music, Fax: (914) 591-5103, Pres.: Irv Kratka, Gen. Mgr.: David Kratka, Prof. Mgr.: Irv Kratka.
- MPL Communications, Inc.**, (ASCAP), 39 West 54th St., New York, NY, 10019, (212) 246-5757, Cable: EASTMANAID, N.Y., Telex: 426749, Gen. Mgr.: Thomas W. McCade, Prof. Mgr.: Robert Jones.
- MSB Records, Ltd.**, 2424 East 12th St., Brooklyn, NY, 11235, (718) 646-8969, Telex: 426104 AJG, Pres./Prof. Mgr.: Mark S. Berry, Gen. Mgr.: JoAnn Berry.
- M-3 Music Co.**, (ASCAP), See Cherry Lane Music Publishing Co., Inc.
- MacMillan Publishing**, 866 Third Ave., New York, NY, 10022, (212) 702-2000, Pres.: Jeremiah Kaplan.
- Macanudo Music**, (SESAC), See 3 Sound Column Companies.
- Macaroni Music**, (ASCAP), See Harlem Music.
- Machia Music**, (BMI), 3960 Laurel Cyn Blvd., Studio City, CA, 91604, (818) 762-3321, Pres.: Chris Bregman.
- Ray Mack Music**, (ASCAP), Box 120675, Nashville, TN, 37212, (615) 255-1068, Pres.: Ray McGinnis.
- Macola Music**, (BMI), 6209 Santa Monica Blvd., Los Angeles, CA, 90038, (213) 469-5821, Pres.: Donald MacMillan.
- Mad Monkey Music**, 11231 Otsego St., #114, North Hollywood, CA, 91601, (818) 980-4385, Pres.: Mark W. Vidito.
- Madelon Music**, (BMI), See Audio Arts Publishing.
- Magic Fleet Music**, (BMI), See Brookside Music Corp.
- Magic Lady Music**, (SESAC), See Sorcerer Music.
- Magic Message Music**, Box 2236, Largo, FL, 33540, (813) 595-5115, Pres.: Alan Redstone.
- Magic Pieces Music**, (BMI), See C.C.M. Music.
- Magic Rainbow Music**, (ASCAP), 330 East 91st St., New York, NY, 10128, (212) 996-0666, Contact: Suanne Lauber.
- Magic Wing Music**, See Guthrie Thomas Publishing.
- Magique Toucher Music**, (ASCAP), See Jaelius Music.

Magnum Publishing, (ASCAP/BMI), 900 West Gate Ln. C-8, Bossier City, LA, 71112, (318) 742-5777, Cable: BUN-JAK, Pres.: Lillian Mills, Prof. Mgr.: James W. Dalphonse.

Maiden Music, Box 777, Trevilians, VA, 23170, (703) 967-0077.

Mainspring Music Corp., (ASCAP), See Al Gallico Music Corp.

Mainspring Watchworks Music Co., (ASCAP), Box 40133, San Francisco, CA, 94140, (415) 285-4467, Gen. Mgr.: H. Carr.

Mainstay Music, Inc., (BMI), See Al Gallico Music Corp.

Malaco Music, (BMI), Box 9287, Jackson, MS, 39206, (601) 982-4522, Fax: (601) 982-4528, Prof. Mgr.: Stewart Madison. (See Also Farmer & Thomas Music)

Man Quin, (BMI), See Quint Benedetti Music.

Management Agency Music, (BMI), See Chrysalis Music Group, Inc.

Management III Music, (BMI), See Cherry Lane Music Publishing Co., Inc.

Manjac Music, (ASCAP), c/o Lipservices 263 West End Ave. Rm.16F, New York, NY, 10023, (212) 956-2880, Cable: HOTLIPS NEW YORK, Telex: 177857 HOT UT, E-Mail: HIT-PUB-US, Fax: (212) 956-2114, Pres.: Jonathan Mann, Contact: Julie Lipsius.

Manna Music, Inc., (ASCAP), 2111 Kenmere Ave., Burbank, CA, 91504, (818) 843-8100, Pres.: Hal Spencer.

Many Hats Music, (ASCAP), See Lorenz Creative Services.

Mapa Mundi, See Galaxy Music Corp.

Maple Leaf Music, (BMI), See H/B Webman & Co.

Mar-Ken Music Co., (BMI), See Cherry Lane Music Publishing Co., Inc.

MarBill Music, (BMI), See LeBill Music, Inc.

Marble Music Co., (ASCAP), See Brunswick Music Publishing.

Marc Jean Music, (BMI), See Dolly Bee Music Publishers.

Marcy Music, (ASCAP), See Manna Music, Inc.

Margenia Music, See Gopam Ents., Inc.

Margol Music Co., (BMI), See Country Music Group.

Marielle Music Corp., (BMI), Box 11012, Chicago, IL, 60611.

Marielle Music Corp., (BMI), Box 621, Radio City, New York, NY, 10019, (212) 864-4591, Pres.: Donald S. Seat, Gen. Mgr.: Amy Polan.

Marlor Music, (ASCAP), See Lorimar Telepictures; Lorimar Music Publishing, Inc.

Marisamric Music, (BMI), See Wilson Publishing.

Mark56 Publishing, (ASCAP), Box 1, Anaheim, CA, 92805, (714) 772-4791.

Mark Of Aries Music, (BMI), 579 West 215 St., Suite 96, New York, NY, 10034, (212) 567-0411, Pres.: Dennis Bell, Gen. Mgr.: Claudette Washington.

Markyle Music, (BMI), Box 3057, Roanoke, VA, 24015, (703) 343-5355, Pres.: Dave Freeman, Gen. Mgr.: Gary B. Reid.

Marlen Music Co., (ASCAP), See Gordon Music Co., Inc.

Bob Marley Music Ltd., (ASCAP), See Almo Music Corp.

Marmor Music, (BMI), See Clockwork Music.

Marsaint Music, Inc., (BMI), 3809 Clematis Ave., New Orleans, LA, 70122, (504) 949-8386, Pres.: Marshall E. Sehorn.

Marshall Songs Music, (BMI), 3175 Mt. Vernon Ave., Riverside, CA, 92507, (714) 788-8327, Pres.: Marshall Heaney.

Marshall Street Melodies, (BMI), 8102 Polk St., NE, Minneapolis, MN, 55432, (612) 784-7458, Pres.: Michael Gapinski, Gen. Mgr.: Michael Gapinski.

Marsmith Music, (BMI), See Weyman Music.

Martcoo, (Div. of Marty Cooper Prod., Inc.) (ASCAP), Box 3331, Malibu, CA, 90265, (213) 275-4508, Pres.: Marty Cooper. (See Also Martin Cooper Music)

Martik Music, (BMI), See Mister Sunshine Music, Inc.

Pete Martin Music, (ASCAP), See Vaam Music.

Martu Music, Inc., (ASCAP), See Marsaint Music, Inc.

Marullo Music Publishers, (BMI), 1121 Market St., Galveston, TX, 77550, (409) 762-4590, Pres.: A. W. Marullo, Sr., Gen. Mgr.: A. W. Marullo, Jr., Prof. Mgr.: John Marullo.

Andy Marvel Music, (ASCAP), 226 Springmeadow Dr., Suite N, Holbrook, NY, 11741, (516) 472-1219, Pres.: Andy Marvel, Gen. Mgr.: Alyssa Marvel.

Marvel Music Co., (BMI), See Alexis Music, Inc.

Marvelwood Music, (BMI), Box 120981, Nashville, TN, 37212, (615) 383-4487, Pres.: Gary Marmitt, Gen. Mgr.: Gary Marmitt, Prof. Mgr.: Dave Kerwin.

Josef Marx Music Co., (ASCAP), See McGinnis & Marx Music Publishers.

Mary Hill Music, (BMI), 8809-11 Rising Sun Ave., Philadelphia, PA, 19115, (215) 763-2825. (See Also Virtu Music)

Mary Megan Music, (ASCAP), See Newcreature Music.

Master Audio, Inc., (ASCAP/BMI), 1227 Spring St., NW, Atlanta, GA, 30309, (404) 873-6425, Pres.: Bob Richardson, Prof. Mgr.: Babs Richardson.

Masterrelease Music Publishing, (BMI), Box 234, Saint Louis, MO, 63166, (314) 296-9526, Pres.: B. J. Bax.

Mathematical Music, (ASCAP), See Blue Canyon Music.

Mathers House Publishing, Inc., (BMI)
6124 Sherry Ln., #218 B, Dallas, TX, 75225, (214) 699-5282, Pres.: Brad McQuiddy.

Matra Music, Ltd., (CAPAC), See Larry Spier, Inc.

Maverick Music, Inc., 214 Sunridge Rd. (c/o T.J. Voytko), Pittsburg, PA, 15238, (412) 828-3497, Pres.: Thomas James Voytko, Gen. Mgr.: Thomas James Voytko, Prof. Mgr.: Brian A. Volpe.

Maycon Music Co., (ASCAP), See Charbus Music Co.

Mayfair Music Publications, See Music Box Dancer.

Mayflower Music, (ASCAP), 605 Ridgefield Rd., Wilton, CT, 06897, (203) 762-0558, Telex: 220-883 TAUR, Fax: (203) 762-7567, Pres.: Eckart Rahn, Gen. Mgr.: Ruby Rahn.
Branch(es): ERP Musikverlag, Habsburgerplatz 2, Munchen, West Germany, 8000, (089) 332078, Telex: 5 215 497 KUKU D, Gen. Mgr.: Silvia Texter.

McChas Music, (BMI), Box 399063, Cincinnati, OH, 45239, (513) 742-0316, Pres.: David T. Chastain, Gen. Mgr.: Steve McClure, Prof. Mgr.: Jerry C. Meeks.

McClintock Music, (BMI), See The Headway Group.

Jim McCoy Music, (BMI), 314 Lanny Dr., Winchester, VA, 22601, (703) 667-9379, Pres.: Jim McCoy, Gen. Mgr.: Bertha McCoy.

McDonald Music, (BMI), See Alkatraz Corner Music.

McGinnis & Marx Music Publishers, (BMI), Box 229, Planetarium Station, New York, NY, 10024, (212) 944-9535, Pres.: Angelina Marx, Gen. Mgr.: Paul Sadowski.

McJames Music, (BMI), 7560 Garden Grove Blvd., Westminster, CA, 92683, (714) 891-0868, Pres.: Tim James, Gen. Mgr.: Steve McClintock, Prof. Mgr.: Tim James. (See Also The Headway Group)

McLain Family Music, (BMI), Box 467, Berea, KY, 40403, (606) 986-8111, Gen. Mgr.: Betty McLain, Contact: Raymond K. McLain.

McLaughlin & Reilly Co., (SESAC), See A. P. Schmidt Co.

Blake McRae Publishing Co., (ASCAP), 1156 Forest Ave., Suite 2B, Bronx, NY, 10456, (212) 378-4367, Pres.: Crispin Blake McRae.

Meadow Lark Music, Inc., (ASCAP), 1608 Argyle, Hollywood, CA, 90028, (213) 462-6608, Pres.: Lew Bedell.

Meadow Music, (BMI), 1727 Roanoke Ave., Sacramento, CA, 95838, (916) 925-4886, Pres.: Jerry Parker.

Meadowgreen Music Co., See Tree Int'l.

Meget Music, (BMI), See Tracy Sands Music.

Mel Dee Music, (BMI), See My Dee Dee Music.

Malendo Music, (ASCAP), See Farmer & Thomas Music; Malaco Music.

Melody House Music Publishers, (BMI), See House of Rock Music.

Melody Trails, Inc., (BMI), See TRO (The Richmond Organization).

Melstep Music, (BMI), See Woodrich Publishing Co.

Memo Music, (ASCAP), See Orbob Music, Inc.

Memory Lane Music Corp., (BMI), See Larry Spier, Inc.

Mende Music, H-C Rt. 62, Box 62A, Pottersville, MO, 65790, (417) 256-0465, Pres.: J. D. Mendenhall.

Mentis Music, (ASCAP), See Attid Music Co.

Mentor Music, Inc., (BMI), 18 Broadview Dr., Brookfield, CT, 06804, (203) 775-1358, Pres.: Robert Nagel, Gen. Mgr.: Robert Nagel.

Mepro Music, (BMI), See Equa Music.

Mercantile Music, (ASCAP), Box 2271, Palm Springs, CA, 92263, (619) 320-4848, Pres.: Kent Fox.

Mercopus Music, (BMI), See Fricon Music Co.

Mercury Music Corp., (SESAC), See Theodore Presser Co.

Mercury Shoes Music, (BMI), See Diamondback Music Co.

Meredith Music Publications, (ASCAP), See Music for Percussion, Inc.; Plymouth Music Co.

Meridian Records, See Songwriters Music Publishing.

Merion Music, Inc., (BMI), See Theodore Presser Co.

Merit Music Publishing (Hong Kong, Singapore), See Around The World Music, Inc.

Merit Music Corp., 8500 Melrose Ave., Los Angeles, CA, 90069, (213) 659-3332, Prof. Mgr.: Tracy Gershon, Contact: Mason S. Cooper.

Mernee Music, (ASCAP), See Woodrich Publishing Co.

Merri Mike Publishing, See Welch Grape Publishing.

Merry-Go-Round Melody Co., (BMI), See Country Music Group.

Mertis Music Co., Inc., (BMI), 19457 Shrewsbury Rd., Detroit, MI, 48221, (313) 862-5880, Pres.: Olivia John, Gen. Mgr.: Mertis John, Prof. Mgr.: Mable John.
Branch(es): 8569 Horner St., Los Angeles, CA, 90035.

Meshugh Music, (BMI), See Kingsbridge; Xanadu Records Ltd.

Mester Music, (BMI), 902 42nd Ave., North, Box 90639, Nashville, TN, 37209, (615) 321-3319, Pres.: James Hendrix.

Metal Magic Music, (ASCAP), See Abadaba Music.

Meteor Music, (BMI), See S & R Music.

Frank Metis Music, (ASCAP), 1650 Broadway, New York, NY, 10019, (212) 246-3869, Prof. Mgr.: Frank Metis.

Metrolina Publishing Co., (BMI), See Wildwood Studios.

Metropolis Music Publishing, 221 S. Arnaz Dr., Beverly Hills, CA, 90211, (213) 652-0416.

Metrostar Music, (ASCAP), Suite 204, Fifteen Engle St., Englewood, NJ, 07631, (201) 568-3996, Telex: 219423, Gen. Mgr.: Philip S. Kurnit. (See Also Blendingwell Music, Inc.)

Mexican Music Centre, (ASCAP), See American Copyright Society, Inc.

Mi-Dau-Ann-Mark Music, (BMI), See Quint Benedetti Music.

Mia Mind Music, (ASCAP), 500 1/2 East 84th St., Room 4B, New York, NY, 10028, (212) 861-8745, Pres. Maria Ruyter, Gen. Mgr.: Zaida Greystoke Smythe, Prof. Mgr.: Steven Bentzel.

Michael Rutherford Ltd., (PRS), See Hit and Run Music.

Mid-America Music, (ASCAP), See Tall Corn Publishing Co.

Middle Eastern, (BMI), See KRPCO/Kiderian.

Midget Music, (ASCAP), See Widget Recording, Inc.

Mighty M Music Inc., (ASCAP), See Wavemaker Music Inc.

Mighty Mississippi Music, (BMI), 107 N. State St., Jackson, MS, 39201, (601) 354-0857, Gen. Mgr.: Lane Dinkins.

Mighty Song Publishing, (BMI), See Spirit & Soul Publishing.

Mighty "T" Music, (ASCAP), See Highest Praise Publishing.

Mighty 3 Music, 309 S. Broad St., Philadelphia, PA, 19107, (215) 546-3510, Pres.: Constance Heigler, Prof. Mgr.: William Lacy.

Mijac Music, (BMI), See Warner Brothers Music.

Milene, (ASCAP), See Opryland Music Group.

Milkman's Chivalree, Inc., See Fourth Floor Music, Inc.

Brian Millan Music Corp., (ASCAP), See Quebissimus Music.

Mills Music, Inc., (ASCAP), See Belwin-Mills Publishing Corp.; Columbia Pictures Music Group.

Milt-Just Music Co., (ASCAP), 120-A Alcott Pl., New York, NY, 10475, (212) 671-6842, Pres.: Rocky Bucano, Gen. Mgr.: Milton LaCroix, Prof. Mgr.: Stacy LaCroix Scott.

Mimic Music, (BMI), Box 201, Smyrna, GA, 30081, (404) 432-2454, Pres.: Tom Hodges, Gen. Mgr.: Frank Brannon.

Minds Eye Music, (BMI), Box 37040, Raleigh, NC, 27627, (919) 831-9212, Pres.: Donnie Weaver.

Mineral River Music, (BMI), Box 292, Dover, NH, 03820, (603) 749-4694, Pres.: Bill Staines.

Minissa Music, (ASCAP), See Warner/Refuge Music, Inc.

Minnewaska Music Co., (BMI), See Lone Lakes Songs, Inc.

Miralce Mile, (BMI), See Respect Music.

Miracle Music Publishing, (ASCAP), See Blen Music.

Miro Music, 156 Fifth Ave., New York, NY, 10010, (212) 989-2323.

Miscellaneous Music, (BMI), See Fricon Music Co.

Misriou Music, Inc., (BMI), See Ivan Mogull Music Corp.

Miss Areal Music Co., (ASCAP), 2741 North 29th Ave., Suite 318, Hollywood, FL, 33020, (305) 921-5998, Pres.: Chris Maduri, Gen. Mgr./Prof. Mgr.: Carl A. Maduri, Sr.

Miss Sarah Music Co., (BMI), See Miss Areal Music Co.

Mississippi River Music Publishing, See Music River Publishing.

Mr. Bones Music Publishing, (BMI), See Fred Ahlert Music Group.

Mr. Jones Music, (ASCAP), See Corinna Music Publishing.

Mister Moose Music, (BMI), See Funky but Music.

Mr. Mort Music, Inc., (ASCAP), See Jason Dee Music, Inc.

Mister Sunshine Music, Inc., (BMI), Box 7877, College Park Station, Orlando, FL, 32854, (305) 299-0077, Pres.: Patrick J. Armstrong, Gen. Mgr.: Kelly L. McKenna.

Mitchal Music, 300 W. North Ave., #1608, Chicago, IL, 60610, (312) 787-7744.

Mitchell Music, (ASCAP), See Henry Jerome Music, Inc.

Mia Mind Music, (ASCAP), 500 1/2 East 84th St., Room 4B, New York, NY, 10028, (212) 861-8745, Pres.: Maria Ruyter, Gen. Mgr.: Zaida G. Smythe, Prof. Mgr.: Steven Bentzel.

Mo-Fo Music, (ASCAP), 117 Rockland Rd., Box 615, Libertyville, IL, 60048, (312) 362-4060, Gen. Mgr.: Perry Johnson, Prof. Mgr.: Rick Johnson.

Moabit Music, c/o Jacobson & Coffin, (ASCAP), 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAW, Pres.: Betina Koster, Gen. Mgr.: Jeanette Aybar, Prof. Mgr.: Jeffrey E. Jacobson.

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Mopage Music, (BMI), See Warner/Elektra/Asylum Music, Inc.
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Edwin H. Morris & Co., (ASCAP), See MPL Communications.
Steve Morris Music, (BMI), See Morris Music, Inc.
Morrison Leahy Music Ltd., See Chappell/Intersong Music Group-USA.
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Mulberry Street Music, (ASCAP), See Lantern Music Publishing.
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Multimedia Music Group, 3401 West End Ave., #260W, Nashville, TN, 37203, (615) 298-6820, Pres.: Mike Weinblatt, Gen. Mgr.: Cliff Williamson.
Multimuse, (ASCAP), See Multimedia Music Group.
Multisongs, (SESAC), See Multimedia Music Group.
Mums Music, (BMI), See Mums Music.
Munch O Matic Music, (ASCAP), See Lipservices.
Munchkin Music, (ASCAP), Box 5265, North Hollywood, CA, 91616, (818) 764-0800, Telex: 880469 ICA UD.
Munificent Music, (BMI), Box 2512, Austin, TX, 78768, Pres.: Cass Hook.
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Murbo Music Publishing/Records, Inc., (BMI), See Bourne Co.
Murphy Music, (BMI), See Ultima Thule Music.
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Music Corp. of America, Inc., (BMI), See MCA Music Publishing.
Music Ents. of Randall Rumage, (ASCAP), See Randall Rumage Music.
Music General Corp., (ASCAP), 818 18th Ave. South, Nashville, TN, 37203, (615) 242-1500, Pres.: Jack McFadden, Gen. Mgr.: Jo McFadden.
Music Office, (BMI), Box 2329, Woburn, MA, 01888, (617) 935-5386, Pres.: Melody Tarbox, Gen. Mgr.: Joseph Viglione, Prof. Mgr.: Bruce Bad.
Music River Publishing, MSU, Fine Arts Bldg., Room 232, Memphis, TN, 38152, (901) 454-2390.
Music Sales Corp., (ASCAP), 24 East 22nd St., New York, NY, 10010, (212) 254-2100, Telex: 428351 rock rd, Pres.: Barrie Edwards, Contact: Yolanda Blum.
The Music Umbrella, (ASCAP), Box 1067, Santa Monica, CA, 90405, (213) 452-0116, Pres.: Glenn H. Friedman, Gen. Mgr.: Steve "Odie" Odere, Prof. Mgr.: Patches Friedman.
Music for Percussion, Inc., (BMI), 170 Northeast 33rd St., Ft. Lauderdale, FL, 33334, (305) 563-1844, Gen. Mgr.: Bernard Fisher.
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Music of Calvary, (SESAC), See The Calvary Music Group; Songs of Calvary.
Music of Polynesia, Inc., Box 25460, Honolulu, HI, 96825, (808) 946-1677.
Musical Comedy Prodn., Inc., (BMI), See TRO (The Richmond Organization).
Musical Heritage Society Pub., 1710 Hwy. 35, Ocean, NJ, 07712, (212) 227-4036.
Musical, Inc., See Plymouth Music Co., Inc.
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Musicator Music, (SESAC), See MCA Music Publishing.
Musictone Music Publishing Co., (BMI), Box 343, Santa Monica, CA, 90406, (213) 393-3950, Pres.: Irvin A. Brock, Gen. Mgr.: Irvin A. Brock, Prof. Mgr.: Irvin A. Brock.
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Musiplex Group, Inc., 809 18th Ave., South, Nashville, TN, 37203, (615) 327-0750, Pres.: Margaret S. Ward, Gen. Mgr.: Judy Tillis, Prof. Mgr.: Steve Nobles.
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NSO Publishing, Box 1202, Bala Cynwyd, PA, 19004, (215) 449-7130, Pres.: Nicholas Stoios.
N2D, (ASCAP), See Hat Band Music.
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Nashwood Music Co., (ASCAP), See Manna Music, Inc.
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Neems, (ASCAP), See Cousins Music.

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Greg Nelson Music, (BMI), See Lorenz Creative Services.
Neptune Music Publishers, (BMI), 82 Aldine St., Rochester, NY, 14619, (716) 328-4649, Pres.: Martha Pitoni, Gen. Mgr.: Ven Pitoni.
The Nerve, c/o Jacobson & Coffin, (SESAC), 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAJW, Pres.: Robert Heck, Gen. Mgr.: Jeanette Aybar, Prof. Mgr.: Jeffrey E. Jacobson.
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New Albany Music, See Window Music Publishing Co., Inc.
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New Edition Music, (BMI), See Jim McCoy Music.
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New London Music, (ASCAP), See Powdermill Publishers, Inc.
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New Spring Publishing, (ASCAP), 316 Southgate Ct., Brentwood, TN, 37027, (615) 373-3950, Pres.: Jim Van Hook.
New Start Music, Inc., (BMI), See Tommy Valando Publishing Group, Inc.
New Turquoise Music, (BMI), HC 84, Box 1358, Whitesburg, KY, 41858, (606) 633-0485, Pres.: Pat Martin.
New Wings Music, (BMI), See Lorenz Creative Services.
New World Music Co. Ltd., (ASCAP), See Warner Brothers Music.
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Newkeys Music, Inc., (BMI), See Southern Arts Music.
Newport Music Co., (ASCAP), 2306 Highland Glen Rd., Westwood, MA, 02090, (617) 326-6175, Pres.: Harry Paul.
Newstar Publishing, (BMI), See Keeny/York.
Next Plateau Music, Inc., (ASCAP), 1650 Broadway, Suite 1003, New York, NY, 10019, (212) 541-7640, Telex: 238790 NYK, Fax: (212) 315-0286, Pres.: Eddie O'Loughlin, Gen. Mgr.: Jenniene Leclercq.
Next Stop Music, (BMI), See Atlantic Music Corp.
Nida Music Pub. Co., (ASCAP), 4014 Murietta Ave., Sherman Oaks, CA, 91423, (818) 981-5331, Pres.: Nicholas S. Carras, Gen. Mgr.: Nicholas S. Carras.
Nijecat Prodn., Inc., (BMI), 12995 S. Cleveland Ave., Suite 206, Fort Myers, FL, 33907, (813) 939-0582, Pres.: Cathy Evans, Gen. Mgr.: Cathy Evans, Prof. Mgr.: Kati Lyn.
Nikashra Music, (BMI), See Lipservices.
Nikeda Music, (BMI), 1907 Central, Alton, IL, 62002, (618) 465-5619, Pres.: Howard E. Neal, Contact: Robert Thomas.
Nite-Lite Music, (BMI), See Canam Music.
Nitof Music, (BMI), See Dick Loftin Music.
No-Cal, (ASCAP), See Northcott Music.
No Club Music Publishing, (BMI), 121 North 4th St., Easton, PA, 18042, (215) 253-2933, Pres.: Jim Kirk, Gen. Mgr.: Jimmie Gee, Prof. Mgr.: Tex Rubinowitz.
Nolen/Reeves Music, Inc., (BMI/ASCAP), 1422 W. Peachtree St. Suite 707, Atlanta, GA, 30309, (404) 876-8436, Pres.: Michael Reeves, Gen. Mgr.: Dan Nolen, Prof. Mgr.: Michael Thomas.
Norfolk Music, (BMI), See A. V. I. Music Publishing Group, Inc.
North Mountain Music, (BMI), See Brookside Music Corp.
North Vail Music Publishing Co., (BMI), See 3 Seas Music (Div. of Continental Communications Corp.).
North & Son Music, Inc., (ASCAP), See Shapiro, Bernstein & Co., Inc.
Northcott Music, (BMI), 25 West 38th St., New York, NY, 10018, (212) 840-9253, Pres.: Silvio Tancredi, Gen. Mgr.:

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Northern Sierra Music (div. of Exit Records), (ASCAP), 9844 Business Park Dr., Sacramento, CA, 95827, (916) 361-3652, Telex: 6004183, Pres.: Mary Neely, Gen. Mgr.: Jan Volz.
Northranch Music Co., (BMI), See Bourne Co.
Northvale Music Publishing Co., (BMI), See 3 Seas Music.
Not Fragile Music, Inc., (BMI), See Emergency Music, Inc.
Not Yet Music, (BMI), Box 9296, Scottsdale, AZ, 85252, (602) 837-8650, Pres.: Jeff Dayton.
Notegun Publishing Co., (BMI), See Virginia Arts Publishing Co.
Notwen Music, See Guthrie Thomas Publishing.
Nova Press, (SESAC), See Lorenz Creative Services.
Novello & Co., (PRS), See Theodore Presser Co.
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Nujac Publishing Co., Inc., (BMI), See Jamie Music Publishing Co.
No. 11 Music, (ASCAP), See Skyhill Publishing Co.
Number 9 Musical Entns., Inc., (ASCAP/BMI), 498 West End Ave., Suite 1B, New York, NY, 10024, (212) 580-6569, Pres.: Sandy Klein (Co-Pres.), Contact: Vicky Germalse.
Nymph Music, Inc., (BMI), See Virgin Music, Inc.

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OAS, (ASCAP), See Counterpop Music Group.
Kenny O'Dell Music, (BMI), Box 43, Nolensville, TN, 37135, (615) 778-5126, Pres.: Kenny O'Dell, Gen. Mgr.: Kenny O'Dell.
O. L. Record & Prodn., (BMI), 10051 Greenleaf, Santa Fe Springs, CA, 90670, (213) 946-1524, Contact: Overton Lee.
ORB Music Co., (ASCAP), Box 21229, San Francisco, CA, 94122, (415) 883-2650, Pres.: Craig Luckin.
O'Lyric Music, (BMI), 11833 Laurelwood Dr., Suite 8, Studio City, CA, 91604, (818) 506-5473, Pres.: Jim O'Loughlin, Gen. Mgr.: Kathryn Haddock.
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OZCO Music, (BMI), See The Blue Music Group.
Oakbrook Music, (BMI), See Terrace Entertainment Corp.
Oao Music, Inc., (BMI), See Chuteh Music, Inc.
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Obsessive Songs, (BMI), See Rohm Music (Percepticon, Inc.).
Ocean Drive Music, (BMI), See Brookside Music Corp.
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Ocmulgee Music, (BMI), See Randy Howard Music.
Oconomowoc Music, See You Heard It—Hear!
Octave Higher Music, (BMI), 11208 North 38th Pl., Phoenix, AZ, 85028, (602) 953-1671, Pres.: Peter Damian, Gen. Mgr.: Phillip Kelly, Prof. Mgr.: Phillip Kelly.
October's Child Pub., (ASCAP), See Azinda Pub.
Of Water and Spirit Music, (BMI), 453 Seminole Rd., #20, Radcliff, KY, 40160, (502) 351-0289, Pres.: Barry Drake.
Oh Bobby Music, (BMI), See Orbob Music, Inc.
Oh Boy Music, Inc., (ASCAP), See Great Honesty Music.
Okrent's Bootery Music, (BMI), See B Major Music.
Old Boston Publishing, (BMI), Box 311, 180 Pond St./Box 311, Chohasset, MA, 02025, (617) 383-9494, Pres.: Rik Tinory, Gen. Mgr.: Richard F. Tinory, Jr., Prof. Mgr.: Claire Babcock.
Old Brompton Road Publishing Co., (ASCAP), See Jobete Music Co., Inc.
Old Guide Music, Inc., (BMI), See Iffin Music.
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Omark Music, (BMI), 27 E. Philadelphia St., York, PA, 17401, (717) 843-5078, Pres.: Lewis Quintin, Jr., Prof. Mgr.: Mark Barkan.
 Branch(es): 150 West 55th St., New York, NY, 10019.
One Eye Soul Publishing Co., (BMI), See Jamie Music Publishing Co.
One Foot Music, (ASCAP), See Gromovision Music.
One Note Beyond Music, (ASCAP), Box 433, Cardiff, CA, 92007, (619) 942-1191, Pres.: John Weaver, Gen. Mgr.: Russell Barnard, Prof. Mgr.: Linda Lane.
 Branch(es): Box 20845, Columbus Cir., New York, NY, 10023, (212) 586-0382.
One Of A Kind Music Co., (BMI), See Tuneworks Music Group.
Onegin Music, (BMI), See Living Music, Inc.
Oneida Music Publishing Co., (BMI), 780 Blandina St., Utica, NY, 13501, (315) 735-6187, Pres.: Stanley Markowski, Gen. Mgr.: Amy Markowski, Prof. Mgr.: Robert Clark.

Oneida Music, See You Heard It—Hear!
Onie Publishing Co., (ASCAP), See Lineage Publishing Co.
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Onondaga Music, See You Heard It—Hear!
Oozle Music, (BMI), See Andustin Music.
Open Sky Music Publishers, (ASCAP), Meher House, 10735 Vernon, Huntington Woods, MI, 48070, (313) 546-7558, Pres.: Martin Scot Kosins, Gen. Mgr.: Margerat K. DuBois.
Opryland Music Group, 66 Music Square West, Box 121900, Nashville, TN, 37203, (615) 321-5550, Telex: 55-4366, Fax: (615) 327-0560, Prof. Mgr.: Ronnie Gant, Contact: Jerry Bradley.
Orange Bear Music Co., (BMI), See Scully Music Co.
Orange Peel, (BMI), 150 5th Ave. #1103, New York, NY, 10011, (212) 691-5630, Telex: 226000JLAW, Pres.: David Peel, Gen. Mgr.: Christine Abramczyk, Prof. Mgr.: Marc Moel.
Orange Skies, See Rhino Bros. Music.
Orbob Music Inc., (ASCAP), 263 West End Ave. Rm. 16F, New York, NY, 10023, (212) 956-2880, Cable: HOTLIPS New York, Telex: 17785 HOT UT, E-Mail: HIT-PUB-US, Fax: (212) 956-2114, Pres.: Bobby Orlando, Contact: Juife Lipsius.
Orchid, (BMI), Box 18284, Shreveport, LA, 71138, (318) 686-7362, Pres.: Bill Bohannon, Gen. Mgr.: Coy Bohannon, Prof. Mgr.: Ed Neely.
The Organ Literature Foundation, 45 Norfolk Rd., Braintree, MA, 02184, (617) 848-1388, Pres.: Henry Karl Baker.
Organized Rhyme Music Publisher Group, 1222 S. Sycamore Ave., Los Angeles, CA, 90019, (213) 936-0095, Pres.: Tony Haynes.
Orgo Music, (ASCAP), See Peregrine Music.
Original Sound Entertainment Film Licensing, (ASCAP/BMI), See Drive In Music Co.
Orion Press Publishing, 4375 Southwest 60th Ave., Fort Lauderdale, FL, 33314, (305) 581-9050, Pres.: Robert W. Schnacher, Contact: Ingrid Sacke.
Orpheum Music, (BMI), See Fantasy, Inc.
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Otis Music, (BMI), See Songs For Today, Inc.
Otia Music Co., (BMI), See Mertis Music Co., Inc.
Otto Publishing Co., (ASCAP), 7766 Northwest 44th St., Sunrise, FL, 33351, (305) 741-7766, Pres.: Frank X. Loconto, Gen. Mgr.: Phyllis Finney Loconto.
Les Editions Ouvrieres, See Galaxy Music Corp.
Overton Lee Pub, (ASCAP), See Bogy Depot Music.
Owasco Music, See You Heard It—Hear!
Oxford University Press, Inc., (ASCAP), 200 Madison Ave., New York, NY, 10016, (212) 679-7300, Pres.: E. W. Barry, Prof. Mgr.: Susan Brailove.
Oz Magical Music, (ASCAP), See The Blue Music Group.

P

P K M Music, (ASCAP), Suite 204, Fifteen Engle St., Englewood, NJ, 07631, (201) 568-3996, Telex: 219423, Gen. Mgr.: Philip S. Kurnit.
PPX Entns., Inc., 301 West 54th St., New York, NY, 10019, (212) 247-6010, Cable: Chairprises, Telex: 236287, Pres.: Ed Chalpin.
PSO Ltd., See Peer-Southern Organization.
Pablo Music Publishing, 451 N. Canon Dr., Beverly Hills, CA, 90201, (213) 274-9831.
Pablo Music, (BMI), Box 4, Cherry Valley, NY, 13320, Gen. Mgr.: C. Goss.
Pace Music Co., (BMI), See Sam Fox Publishing Co., Inc.
Packer Music, (BMI), See Panexus Music.
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Palmerston, (BMI), See Ursula Music.
Palo Publishing, (ASCAP), 11026 Ventura Blvd., Suite #2, Studio City, CA, 91604, (818) 762-0560, Pres.: Don Mupo, Gen. Mgr.: Jennifer Bensl.
Pamason Music Pub., (BMI), See Blen Music Pub.
Pamsco (Argentina), (SADAIC), See Pamsco (Argentina).
Pandisc Music Corp., 13116 Northwest 7th Ave., Miami, FL, 33168, (305) 687-3761.
Panexus Music, (BMI), 525 Brannan St., Penthouse, San Francisco, CA, 94107, (415) 974-3500, Telex: 35148 RBU UD, Pres.: Richard H. Bullock, Gen. Mgr.: Hans Wendl.

Pantego Sound, (BMI), See Upstart Music.
Pantheon Desert Publishing, (BMI), 6329 N. Invergordon Rd., Paradise Valley, AZ, 85253, (602) 948-5883.
Paper Sack Music, (ASCAP), Box 110459, Nashville, TN, 37222, (615) 833-6743.
Paragon Music Co., (SESAC), See Ashley Publications, Inc.
Paragon Music Corp., (ASCAP), See The Bensen Publishing Group.
Parasol Music, (BMI), See Blue Umbrella Music Publishing Co.
Park J. Tunes, (ASCAP), See Keeny/York.
Parker Music, (BMI), See Fantasy, Inc.
Parke Music Corp., (SESAC), See Neil A. Kjos Music Co.
The Pasha Music Co., (ASCAP), See Grand Pasha Publishing.
Patchcord Music, (ASCAP), 210 South St., Boston, MA, 02111, (617) 426-3131, Pres.: Daniel Flynn, Gen. Mgr.: Robert E. Rose.
Joseph Patelson Music House, Ltd., 168 West 56th St., New York, NY, 10019, (212) 757-5587, Pres.: Joseph Patelson, Gen. Mgr.: Daniel A. Patelson, Contact: Carlos Vazquez.
Patrician Music, Box 370, Brooklyn, NY, 11235, (718) 891-0088, Pres.: Patricia Costa, Gen. Mgr.: Salvatore Pollicetti, Prof. Mgr.: Patrician Assocs.
Paull Music Publishing Co., (BMI), 3518 Champlain Ave., Youngstown, OH, 44502, (216) 755-7794, Pres.: Bill Schaffert, Gen. Mgr.: Bill Schaffert, Prof. Mgr.: Bill Schaffert.
Pavanne Music Co., (ASCAP), See Surrey Music Co.
Paws, Ltd., (BMI), Box 4449, Denver, CO, 80204, (303) 635-3136, Gen. Mgr.: Bear Sawkins.
Pay Dirt Music, (ASCAP), See Master Audio, Inc.
Darryl Payne, Music, (BMI), 36-23 164 St., Flushing Queens, NY, 11358, (718) 359-7400, Pres.: Darryl Payne, Gen. Mgr.: Thelma Payne, Prof. Mgr.: Wyatt Cheek.
Peace Pipe Music, (BMI), See Firedrum Music Publishers.
Peaceable Kingdom Music Publisher, (ASCAP), 3465 Euclinal Canyon Rd., Malibu, CA, 90265, (213) 457-4405.
Pecot Music Co., (ASCAP), See Avatar Publishing Group.
Pedro Music Corp., (BMI), See Cyril Shane Music, Inc.
Peduncle Publishing, (ASCAP), 5400 Carolina Pl., Springfield, VA, 22151, (703) 941-1521, Pres.: Norm Rowland.
Peel Publishing Co., c/o Jacobson & Coffin, (BMI), 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLaw, Pres.: David Peel, Gen. Mgr.: Jeffrey Jacobson, Prof. Mgr.: Bruce Coffin.
Peer Int'l Corp., See Peer-Southern Organization.

Peer-Southern Organization

1740 Broadway, New York, NY, 10019, (212) 265-3910, Cable: RASYP New York, Telex: 424361, Pres.: Ralph Peer, II, Prof. Mgr.: Bernadette O'Reilly, Contact: Provi Garcia. (See Also Peer-Southern Organization)
 Branch(es): 8159 Hollywood Blvd., Los Angeles, CA, 90069, (213) 656-0364, Telex: 9103214098, Vice Pres.: Kathy Spanberger; 2 Music Circle, South, Nashville, TN, 37203, (615) 244-6200, Mgr.: Jana Talbot; Condominium Darlington Ave., Munoz Rivera, PR, 00925, (809) 764-5404, Mgr.: Hiram Negron.

Peer-Southern Concert Music, (ASCAP/BMI), See Theodore Presser Co.

Peer-Talbot Music Group, See Peer-Southern Organization.

Pelton Publishing, (BMI), Box 182, Midwood Sta., Brooklyn, NY, 11230, (718) 339-3536, Pres.: Jim Pelton, Gen. Mgr.: Dick Alexander, Prof. Mgr.: John Upton.

Pencott Publishing, (BMI), See Monard Music.
Penny Thoughts Music, (BMI), 30 Guinan St., Waltham, MA, 02154, (617) 891-7800, Pres.: John Penny, Gen. Mgr.: Vera Penny, Prof. Mgr.: Buck Mitchell.

peer

Peer-Southern Organization
 New York
 Los Angeles
 Nashville
 San Juan

Pentagon Music Co., (BMI), See Jamie Music Publishing Co.

People Pleaser Music, 1018 Central Ave., Charlotte, NC, 28204, (704) 377-4596, Pres.: Wayne Jernigan, Contact: Don Dixon.

Pepe Music Ltd., (BMI), See Rockmasters Int'l Network.

Peppertunes Publishers, (ASCAP), See Pantheon Desert Publishing.

Per Prods., 111 St. Croix Dr., Pittsburgh, PA, 15235, (412) 795-1370, Contact: Gerald & Ann Strothers.

Pera Music Corp., See Peer-Southern Organization.

Peregrine Music, (ASCAP), 525 Brannan St., Penthouse, San Francisco, CA, 94107, (415) 974-3500, Telex: 350148 RBI UD, Pres.: Richard H. Bullock, Gen. Mgr.: Hans Wendt.

Perfect Circle Music, (ASCAP), See Funky but Music.

Perfection Music Publications, (BMI), 1429 Hawthorne St., Pittsburgh, PA, 15201, (412) 781-4557, Pres.: Edward J. Moschetti, Prof. Mgr.: Gail P. Gray.

Periscope Music Co., (BMI), 129 Bishop St., Brockton, MA, 02402, (617) 588-6348, Pres.: Edward M. Hurvitz, Gen. Mgr.: Linda Berman, Prof. Mgr.: Ed Michaels.

PeriTerra Music, (BMI), Box 4386, Long Island City, NY, 11104, (718) 786-2401, Pres.: Fran Peri.

Perla Music, (ASCAP), 20 Martha St., Woodcliff Lake, NJ, 07675, (201) 391-2486, Pres.: Gene A. Perla.

Perri-Tone Music Co., (BMI), See Genelle Music Co.

Prespective Music Co., (BMI), See NRP Music Group.

Peso Music, (BMI), See Garrett Music Ents., Inc.

Peters Edition Ltd. (London), (BMI), See C.F. Peters Corp.

Peter Gabriel Ltd., (PRS), See Hit and Run Music.

Peter Pan Inds., 88 St. Francis St., Newark, NJ, 07105, (201) 344-4215, Pres.: Martin Kasen, Contact: Abe Rosenblatt.

C.F. Peters Corporation, (BMI), 373 Park Ave. South, New York, NY, 10018, (212) 686-4147, Cable: PETERSEDT, Pres.: Stephen Fisher.

Petewood Music, (ASCAP), See Drake Music Group.

Petco Music, 6331 Santa Monica Blvd., Hollywood, CA, 90038, (213) 462-0088.

Petokay Music, Inc., (BMI), See Jet-Eye Music, Inc.

Petower Pal Music, (BMI), See Playground Music.

Philo, (BMI), See Doug Moody Music.

Philella Music, (BMI), See Playground Music.

Philella Music, (BMI), See Playground Music.

Philip Collins Ltd., (BMI), See Hit and Run Music.

Phillyday Music, (BMI), See Organized Rhyme Music Publishing Group.

Phimi Music, (ASCAP), See Alan Hartwell Music.

Phono Music, See Hit Kit Music.

Phono Star Publishing, (BMI), 117 Rockland Rd., Libertyville, IL, 60048, (312) 362-4060, Pres.: Perry Johnson.

Phonostar Music, (BMI), See Rockland Music.

Phrase Text Music Co., (ASCAP), See Mayflower Music.

Plano Music, (BMI), See Mighty Three Music.

Pic Corp., (ASCAP), See Chero Corp.

Pickering Music Publishers, See Lynnstorm Publishing Co.

Picks & Strings Music, c/o Jacobson & Coffin, (BMI), 150 5th Ave., 1103, New York, NY, 10011, (212) 691-5630, Cable: Telexcomjlaw, Telex: 228000Jlaw, Fax: 212-619-4079, Pres.: Walter Morris, Gen. Mgr.: Jeffrey E. Jacobson, Prof. Mgr.: Bruce E. Coffin.

Picks & Strings Music, (BMI), See Pops.

Piece of Mine Music, (BMI), See Mary Williams Music Clearance Corp.

Pilot Point Music, (ASCAP), See Lillenas Publishing Co.

Pine Island, (BMI), See Lantana Music, Inc.

Pineapple Music Publishing Co., (ASCAP), See Big State Music Publishing Co.

Pinellas Music, (BMI), See Arpell/Pinellas Music Publishing.

Pink Cadillac Music, (BMI), See Atlantic Music Corp.

Pink Glove Publishing, (ASCAP), 2966 Diamond St., Suite 141, San Francisco, CA, 94131, (415) 469-8448, Telex: 882674, Pres.: Ramon Noguera, Gen. Mgr.: Gary Noguera.

Pink Ice Music, (BMI), Box 653, Laytonville, CA, 95454, (707) 984-6379, Prof. Mgr.: Verdian Goodyear.

Pink Pig Music, (BMI), See Funky but Music.

Pitchpipe Music, (BMI), Box 29586, Atlanta, GA, 30359, (404) 636-1211, Fax: (404) 634-7593, Pres.: Robert May.

Pitman Music, (BMI), Box 20143, West Valley, UT, 84120, (801) 967-3613, Pres.: Jim Pitman.

Plain Truth Publishing L.T.D., Box 0290, Baldwin, NY, 11510, (516) 593-7353, Pres.: Steve Sola, Gen. Mgr.: Ferri Elia, Prof. Mgr.: Christine Cropanese.

Planetary Publishing Co., (ASCAP), See ABZ Music Corp.

Playground Music, (BMI), Box 133, Ojai, CA, 93023, Pres.: Jim Pewter.

Playnote Music, Box 219 Radio City Station, New York, NY, 10101, (212) 695-6995, Pres.: Lawrence Lucie, Gen. Mgr.: N. L. King.

Plurb on Music, Inc., See Fourth Floor Music, Inc.

Plymouth Music Co., Inc., (ASCAP), 170 Northeast 33rd St., Ft. Lauderdale, FL, 33334, (305) 563-1844, Gen. Mgr.: Bernard Fisher.

Poca River Music Pub. Co., (BMI), Box 667, Fairmont, WV, 26554, (304) 363-3107, Pres.: Kenneth Davidson.

Poco Loco Music Co., (BMI), See Faro Music Publishing.

PolyGam Songs, Inc., (BMI), See PolyGram Music Publishing, Inc.

Polica Towne, (BMI), 211 Post Ave., Westbury, NY, 11590, (516) 334-6228, Pres.: Teresa Zapolska.

Pollidor Music Publishing Co., (BMI), See Bobby Farrell Int'l Music Publishing Co.; Vidor Motion Pictures, Phonorecords & Music Publishing Group.

Polka Town, (BMI), 211 Post Ave., Westbury, NY, 11590, (516) 334-6228, Pres.: Teresa Zapolska.

Pollyam Music, See Kelli Jai Music.

Polo Grounds Music, (BMI), See David Rubinson Publishing.

PolyGram Int'l Music Publishing, Ltd., (PRS), See PolyGram Music Publishing, Inc.

PolyGram Tunes, Inc., (SESAC), See PolyGram Music Publishing, Inc.

PolyGram Music Publishing, Inc., (ASCAP), 810 7th Ave., New York, NY, 10019, (212) 333-8300, Fax: (212) 333-8249, Pres.: M. R. Asher, Gen. Mgr.: Ted Green, Prof. Mgr.:/Dir.: Brian Kellener, Contact: Cherie Fonowor.

Pomona Music Corp., (BMI), See Shapiro, Bernstein & Co., Inc.

Ponderosa Music Co., Inc., (BMI), See Shapiro, Bernstein & Co., Inc.

Pop Talk Music, (ASCAP), Box 566, Andrews Street Rd., Massena, NY, 13662, (315) 769-2448.

Pops, c/o Jacobson & Coffin, (BMI), 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 116000 JLAJW, Pres.: D. A. Thomas, Gen. Mgr.: Walter Morris, Prof. Mgr.: J. Williams, C. Oliver.

Pops Music, (ASCAP), See Picks & Strings Music.

Popular Music Co., (ASCAP), 49 West 45th St., 10th Floor, New York, NY, 10036, (212) 840-8833, Pres.: Morton Browne, Prof. Mgr.: Addy Browne.

Porchester Music, 5505 Melrose Ave., Los Angeles, CA, 90038, (213) 464-4757, Pres.: Richard Perry, Prof. Mgr.: Brad Rosenberg.

Porchester Music, (ASCAP), See Braintree Music.

Pork Pie Music, (HARRYFOX), See Gopam Enterprises Inc.

Powdermill Publishers, (BMI), 1111 16th Ave., South, Nashville, TN, 37212, (615) 327-2928, Pres.: Ray Pillow, Gen. Mgr.: Ray Pillow, Prof. Mgr.: Ray Pillow.

Power Play Music, (BMI), 1900 Elm Hill Pike, Nashville, TN, 37210, (615) 889-8000, Contact: Julie Bunt.

Praise, c/o Jacobson & Coffin, (ASCAP), 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAJW, Pres.: Paul Ferrar, Gen. Mgr.: Linda Mayronik, Prof. Mgr.: J. E. Jacobson.

Praise, (ASCAP), See Lift Him Up Music.

Prentice Music Corp., (ASCAP), See IZA Music Corp.

Prescription Co., (BMI), 70 Murray Ave., Port Washington, NY, 11050, (516) 767-1929, Pres.: David F. Gasman, Contact: Kirk Nordstrom.

President Music Corp., (ASCAP), 705 Middlenock Rd., Great Neck, NY, 11023, (516) 466-8230, Pres.: Joseph E. Zerga.

Theodore Presser Co., (ASCAP), Presser Pl., Bryn Mawr, PA, 19010, (215) 525-3836, Cable: RESSERP BRYNMAWR PENN, Fax: (215) 527-7841, Pres.: Arnold Broido, Gen. Mgr.: Lawrence Gustin, Contact: George D. Hotten.

Prestige Music, (BMI), See Fantasy, Inc.

Presto Music Co., (BMI), See Blue River Music, Inc.

Preston Sullivan Music, (ASCAP), 1217 16th Ave. S., Nashville, TN, 37212, (615) 327-8129, Pres.: Preston Sullivan.

Pretty Girl Music Co., (BMI), Box 11547, East Station, Memphis, TN, 38111, Gen. Mgr.: Jason S. Wooten, Prof. Mgr.: Style Wooten.

Jimmy Price Music Publ, (BMI), 1662 Wyatt Parkway, Lexington, KY, 40505, (606) 254-7474, Pres.: James T. Price, Gen. Mgr.: Darrell Burton, Prof. Mgr.: Kathy Parvin.

Prima-Donna Music Co., (BMI), See Al Gallico Music Corp.

Prince/SF Publications, (ASCAP), 1135 Francisco St., San Francisco, CA, 94109, (415) 775-9627, Pres.: Ken Malucelli.

Princes Music Pub. Corp., (ASCAP), See H/B Webman & Co.

Print Music Co., Inc., (ASCAP), 10 Swirl Ln., Levittown, NY, 11756, (516) 796-3698, Pres.: Jerry Samuels, Gen. Mgr.: Nathan Schnapf, Prof. Mgr.: Nathan Schnapf.

Pritchett Publications, (BMI), 38603, Palmdale, CA, 93550, (805) 947-4657, Pres.: LeRoy Pritchett, Gen. Mgr.: LeRoy Pritchett, Prof. Mgr.: Charles Vickers.

Branch(es): 171 Pine Haven, Daytona Beach, FL, 32014.

Prize Music, Inc., (ASCAP), See Shelby Singleton Music, Inc.

Process Music Publications, (BMI), See Country Star Music.

Prodemus/Ecomus (Colombia), (SAYCO), See Unimusic, Inc./Musica Unica Pub.

Prodigal Son Music, (BMI), See Mary Williams Music Clearance Corp.

Progeny Music, Inc., (BMI), See Tommy Valando Publishing Group, Inc.

Promiseland Music, (SESAC), See Word Music.

Promise, Inc., (BMI), 740 Broadway, 7th Floor, New York, NY, 10003, (212) 529-2600, Cable: PROFILE NY, Telex: (Int'l) 3766654 PROFILE NY, Fax: 420-8216.

Pronto Music, (BMI), See Cotillion Music, Inc.

Properous Music, See Angelsong Publishing.

Prophecy Publishing, Inc., (ASCAP), Box 4945, Austin, TX, 78765, (512) 452-9412, Pres.: Tom White.

Prophet Music, Inc., (ASCAP), See The Bicycle Music Co.

Proton Music, (ASCAP), See Welton Music.

Protons, Inc., (ASCAP), 740 Broadway, 7th Floor, New York, NY, 10003, (212) 529-2600, Cable: PROFILE NY, Telex: (Int'l) 3766654 PROFILE NY, Fax: 420-8216.

Psalm Singer Music, (BMI), See Lillenas Publishing Co.

Pseudo Songs, (BMI), See Richard Kaye Publications.

Pubit Music, (BMI), See Publicare Music.

Publicare Music Ltd., (ASCAP), 9717 Jensen Dr., Houston, TX, 77093, (713) 695-3648, Pres.: Jim D. Johnson, Gen. Mgr.: A. V. Mittelstedt.

Adam Puertas, (ASCAP), See W & K.

Pulse Plus Music, (BMI), See Nolen/Reeves Music, Inc.

Purple Haze Music, (BMI), Box 1243, Beckley, WV, 25802, (304) 252-4836, Pres.: Richard L. Petry.

Pushcart Music, (BMI), See So-Jan Publishing.

Q

Q L Records, Inc., 314 Romano Ave., Coral Gables, FL, 33134, (305) 446-2477.

QVQ/Lady J Music, (ASCAP), See Rohm Music (Percepticon, Inc.).

QMark Music, (BMI), 27 E. Philadelphia St., York, PA, 17401, (717) 843-5078, Pres.: Lewis Quinn, Prof. Mgr.: Mark Barkan.

Branch(es): 150 West 55th St., New York, NY, 10019.

Quark, Inc., 210 East 58th St., Box 50, New York, NY, 10022, (212) 355-6013, Pres.: Curtis Urbina, Gen. Mgr.: Mara Freedman.

Quarkette Music, (BMI), See Quark, Inc.

Questo Music, See Kelli Jai Music.

Quinones Music Co., (BMI), 1344 Waldrum, St. Louis, MO, 63130, (314) 863-3605, Pres.: Eddie Johnson, Gen. Mgr.: William Johnson, Prof. Mgr.: Ora Loring.

Quint Benedetti Music, (ASCAP), See Quinto Prods.

Quinto Productions, (ASCAP), Box 2388, Toluca Lake, CA, 91602, (818) 985-8284, Pres.: Quint Benedetti.

Qwest Music, (ASCAP/BMI), 3300 Warner Blvd., Burbank, CA, 91510, (818) 953-3472.

R

RH Prodn., Inc., (ASCAP), 19634 W. Seven Mile Rd., Detroit, MI, 48219, (313) 533-7880, Pres.: Kathy A. Hills, Gen. Mgr.: Tracey E. Taylor.

R.L. August Music Co., (ASCAP), See Lefrak.

RMS Triad Prods., (ASCAP), 6267 Potomac Cir., West Bloomfield, MI, 48322, (313) 661-5167, Prof. Mgr.: Laura Holiday, Contact: Bob Szajner.

R R Music, (ASCAP), See Ren-Maur Music Corp.

RSO Music Publishing, 1775 Broadway, New York, NY, 10019, (212) 975-0700, Prof. Mgr.: James Dayley.

R. V. Music, (BMI), 2020 Ave. of the Stars, Century City, CA, 90067, (213) 557-0309.

Radio Thunder Music, (ASCAP), See Toot Toot Tunes Music Ltd.

Radmus Publishing, Inc., (ASCAP), See Ivan Mogull Music Corp.

Ragland Publications, (BMI), See Candace Publishing.

Rainbow Planet Songs, 5110 Cromwell Dr., Gig Harbor, WA, 98335, (206) 265-3758, Pres.: Jim Valley, Contact: Judy Valley.

Raintree Music, (ASCAP), See Budd Music Corp.

Ramapo Music, (BMI), See MMO Music Group.

Ram's Horn Music, (ASCAP), See Special Rider Music.

Ranchette Music, (BMI), 11311 Audella Rd. #283, Dallas, TX, 75243, (214) 348-4151, Pres.: Dick Michaels.

H & G Randall, Inc., (ASCAP), 29 Elaine Rd., Milford, CT, 06460, (203) 878-7383, Pres.: Gerald R. Randall, Gen. Mgr.: Cathy & Gerald B. Randall, Prof. Mgr.: Howard Randall.

Random House, 201 East 50th St., New York, NY, 10022, (212) 751-2800.

Random Music, (BMI), See Alan Hartwell Music.

Randy Howard Music, (ASCAP), Box 150584, Nashville, TN, 37215, (615) 298-1015, Pres.: Randy Howard.

Ranlar Music, (BMI), See Espy Music Group.

Fred Raphael Music, Inc., (ASCAP), 319 Via Don Benito, Cathedral City, CA, 92234, (619) 328-0170, Pres.: Hermione Greene.

Rappertonic Music, (ASCAP), See Macota Music.

Raquels Songs Inc., (BMI), See Baby Raquel Music.

Rare Blue Music, (ASCAP), See Chrysalis Music Group, Inc.

Rashone Music, (BMI), Rt. 3, Box 57, Troy, AL, 36081, (205) 566-7932, Pres./Gen. Mgr./Prof. Mgr.: Eddie Toney.

Raven Song Music, (ASCAP), See Michael H. Goldsen, Inc.

Ravenswood Music, (BMI), See Rondel Music.

Ray-Dee Music Co., (SESAC), See Glad Music Co.

Ray Mack Music, (ASCAP), See Nautical Music Co.

Ray of Hope Publishing, (BMI), 209 Trade Wind Ln., Plymouth, MA, 02360, (617) 759-3256, Pres.: Fred Kussman, Gen. Mgr.: Robin Chlasson, Prof. Mgr.: Ray Fournies.

- Ray-Wright**, (BMI), Box 2303, Memphis, TN, 38101, (901) 527-4961, Pres.: Willie H. Bean.
- Raybird Music**, (BMI), 457 West 57th St., Suite 303, New York, NY, 10019, (212) 245-2299, Pres.: Ray Passman, Gen. Mgr.: Teddy Charles.
- Rayway Music**, (ASCAP), See Rex Zario Music.
- RazMusyk Publishing**, Box 3381, Teaneck, NJ, 07666, (201) 837-5550.
- Ready To Rock Music**, (BMI), Box 46396, Hollywood, CA, 90046, (213) 656-8845, Pres.: P. J. Blosnik, Gen. Mgr.: Larry Napieralski.
- Real Country Publishing**, (BMI), See Country Reel Enters. dba Earl Miles Publishing.
- Real Zeal**, (ASCAP), See Number 9 Music Enters., Inc.
- Rear Window Music**, (ASCAP), See Solid Smoke Songs.
- Robera Music Ltd.**, (PROCAN), See Larry Spier, Inc.
- Record, Video and Film Music**, (ASCAP), See Brian Ross Music.
- Recordo Music Publishers**, (BMI), See Leon Rene Publications.
- Red Admiral**, (BMI), See Chrysalis Music Group, Inc.
- Red Barn Publishing**, (BMI), Box 84, Strausstown, PA, 19559, Pres.: Patrick Sickafus, Gen. Mgr.: Randy Wilson, Prof. Mgr.: Mark Rake.
- Red Diaper Music**, (BMI), See Alkatraz Corner Music.
- Red Heads Music Corp.**, (BMI), See Marielle Music Corp.
- Red Hook Music**, (ASCAP), See Music Sales Corp.
- Red Label Music Publishing, Inc.**, 980 N. Michigan Ave., Chicago, IL, 60611, (312) 337-8190, Pres.: Richard E. Meyer, Contact: Chris Stimson.
- Red Network Music, Inc.**, (BMI), See Arista Music Publishing Group, Inc.
- Red River Songs, Inc.**, (BMI), See Johnny Bond Publications.
- Red Rock Music Co.**, (BMI), Box 57701, New Orleans, LA, 70113, (504) 248-9269, Pres.: James C. Scott, Sr., Gen. Mgr.: Yvonne Gates, Prof. Mgr.: James Lewis.
- Red Writer Music, Inc.**, See Red Label Music Publishing, Inc.
- Jack Redick Music**, Rt. 1, Box 85, Georgetown, SC, 29440, (803) 546-7139, Pres.: Jack Redick.
- Reel House Publishing**, (ASCAP), 1820 Beechwood Ave., Nashville, TN, 37212, (615) 269-9678, Pres.: David J. Boeclynn, Gen. Mgr.: Elvie Foster, Prof. Mgr.: Chris Henry, Contact: Mitch Smith.
- Reen Publishing**, (BMI), See Keeny/York.
- Jim Reeves Enters., Inc.**, Drawer 1, 200 Madison St., Nashville, TN, 37215, (615) 868-1150.
- Regal Music Publications**, (ASCAP), See Perfection Music Publications.
- Regent Music Corp.**, (BMI), See The Goodman Group.
- Relix Publishing**, Box 92, Brooklyn, NY, 11229, (718) 258-0009, Pres.: L.D. Kippel, Gen. Mgr.: Spondilia F. Leibowitz.
- Remembrance Music**, (ASCAP), See Tiki Enters., Inc.
- Ren-Maur Music Corp.**, (BMI), 521 5th Ave., New York, NY, 10175, (212) 757-3638, Pres.: Rena L. Feeney, Gen. Mgr.: Bill Lee Nichols, Prof. Mgr.: R. L. Romano.
- Renbourn's Mule**, (BMI), See Folklore Music.
- Leon Rene Publications**, (ASCAP), 2124 West 24th St., Los Angeles, CA, 90018, (213) 737-5125, Pres.: Rafael Rene, Gen. Mgr.: Irma Rene, Prof. Mgr.: Tony Jones.
- Republic Music Corp.**, (BMI), See Word Music, Inc.
- Requested Songs**, (ASCAP), See Song Source, Inc.
- Respect Music**, (BMI), Box 35449, Los Angeles, CA, 90035, (213) 281-8599, Pres.: Miles Grayson, Contact: Ginger Elam.
- Ress Music**, (ASCAP), See Abadaba Music.
- Rest-A-While Music Co.**, (ASCAP), See Country Music Group.
- Revelation Music Publishing Corp.**, (ASCAP), See Tommy Valando Publishing Group, Inc.; Hit Music; Plymouth Music Co.
- Revolver Publishing**, See Video-Dideo Publishing.
- Rexzario Publishing**, See Zeabreze Publishing.
- The Rhees Co.**, 900 Division St., Nashville, TN, 37203, (615) 255-5455.
- Rhineland Music, Inc.**, (BMI), See Marsaint Music, Inc.
- Rhino Bros. Music**, 1201 Olympic Blvd., Santa Monica, CA, 90404, (213) 450-6323, Pres.: Richard Foos.
- Rhythms Prods.**, Box 34485, Los Angeles, CA, 90034, (213) 836-4878, Pres.: Ruth S. White, Gen. Mgr.: Marjory W. Gandelman.
- Ric Rac Music, div. of Ric Rac, Inc.**, (ASCAP), Box 712, Nashville, TN, 37203, (615) 837-9569, Pres.: R. L. Hanson.
- The Richmond**, (BMI), See Ace Adams Music.
- Rick Hall Music, Inc.**, (ASCAP), See Fame Publishing Co., Inc.
- G. Ricordi**, See G. Schirmer, Inc.
- Ridge Music Corp.**, (BMI), See Tannen Music Co.
- Ridge Runner Publishing**, Box 12937, Fort Worth, TX, 76116, (817) 731-7375, Contact: Slim Richey.
- Rightson Music, Inc.**, (BMI), See Chappell/Intersong Music Group-USA.
- Rilifonia Music Corp.**, (ASCAP), See Lorimar Music Publishing, Inc.
- Rilting Music, Inc.**, (ASCAP), See Tommy Valando Publishing Group, Inc.; Valando Publishing Group.
- Rix Int'l Co.**, See Fuente Music Co.
- Tex Ritter Music**, (ASCAP), See Criterion Music Corp.
- Trackmaster Music Corp.**, (BMI), See Al Gallico Music Corp.
- Rob-Lee Music**, (BMI), Box 1338, Merchantville, NJ, 08109, (609) 962-6000, Pres.: Rob Russen, Gen. Mgr.: Rodney Russen, Prof. Mgr.: Eric Russen.
- Robadon**, (BMI), Box 2162, Sheffield Lake, OH, 44054, Pres.: Robert Sellers.
- Robin Hood Music Co.**, (BMI), 5531 Tuxedo Terrace, Hollywood, CA, 90028, (213) 465-9758, Pres.: John Marascalco, Gen. Mgr.: Bill Taylor.
- John Robinson Music Publishing**, (BMI), 6461 Walt St., Westminster, CA, 92683, (714) 893-3637, Pres./Gen. Mgr./Prof. Mgr.: John E. Robinson.
- Robshan Music**, (ASCAP), See Covina High Music.
- Robyn Red Songs**, (ASCAP), See Free & Show Music.
- Rocage Music**, (ASCAP), Box 1301, Doylestown, PA, 18901, (215) 345-8863, Pres.: Lou de Lise, Gen. Mgr.: Elena Marino.
- Rock Garden Music, Inc.**, (BMI), 26442 Sand Canyon Rd., Canyon Country, CA, 91351, (805) 251-2599, Pres./Gen. Mgr.: Bob Stone, Prof. Mgr.: Teresa Traynor.
- Rock Island Music**, (BMI), See Rob-Lee Music.
- Rock Rose Music**, (BMI), 2 Lincoln Sq., New York, NY, 10023, (212) 362-1689, Pres.: Robert Silverstein.
- Rock'n Rhythm Music**, (ASCAP), See Joel S. Turtle.
- Rockin' Ryland Publishing**, 1254 Lamar Ave., Memphis, TN, 38104, (901) 725-5387, Pres.: Don Von Maurer.
- Rockin Robert**, 41-38 Little Neck Parkway, Little Neck, NY, 11363, (516) 593-3472, Pres.: Robert D. Berg, Gen. Mgr.: Mark T. Smith, Prof. Mgr.: Tom Berg.
- Rockingham Music**, (BMI), See Crystal Music Publishers.
- Rockland Music, Inc.**, (BMI), 117 Rockland Rd. #615, Libertyville, IL, 60048, (312) 362-4060, Pres./Prof. Mgr.: Perry Johnson, Gen. Mgr.: Rick Johnson.
- Rockmasters Int'l Network**, (BMI), 317 Granby St., Norfolk, VA, 23510, (804) 623-5565, Telex: 908248, Pres.: Franke J. Guida, Gen. Mgr.: Joseph F. Guida, Prof. Mgr.: R. G. Burns.
- Rockmore Music**, (BMI), 1733 Carmona Ave., Los Angeles, CA, 90019, (213) 933-6521, Pres./Prof. Mgr.: Willie H. Rocquemore, Gen. Mgr.: Perry Rocquemore.
- Rocky Bell Music**, (BMI), See White Cat Music.
- The Rodeheaver Co.**, (ASCAP), See Word Music.
- Rodsongs**, (ASCAP), See Almo Music Corp.
- Rogan Publishing**, (BMI), See Malaco Music.
- Rogelle Music**, (BMI), See Continental Communications Corp.
- Roger Music, Inc.**, (ASCAP), 17752 Skypark Blvd., Irvine, CA, 92714, (714) 250-1388, Pres.: Joseph S. Shribman.
- Rogerman Music**, 3600 W. Roosevelt Rd., Chicago, IL, 60624, (312) 638-3350.
- Rohm Music (Percepticon, Inc.)**, (BMI), 10 George St., Wallingford, CT, 06492, (203) 269-4465, Pres.: Thomas Cavalier, Gen. Mgr.: Edyth Mercier, Prof. Mgr.: Rudolf Szlavi.
- Rollram Music**, (BMI), See Lorimar Telepictures.
- Rollin Rock**, See Ralph Seltzer Music.
- Romona Music**, (ASCAP), See Vado Music Co.
- Ron Doc Publishing**, (ASCAP), See Doc Ron Publishing.
- Ron-Ken Music, Inc.**, (ASCAP), See Jet-Eye Music, Inc.
- Ronarte Publications**, (ASCAP), See Sound Column Companies.
- Rondel Music**, (BMI), Box 827, Boulder Creek, CA, 95006, (408) 338-2184, Pres.: Jimmy Joe Lee.
- Rondor Music Int'l**, See Almo Music Corp.
- Rontom Music Co.**, (ASCAP), 602 W. Iris Dr., Box 150391, Nashville, TN, 37215, (615) 298-3824, Pres.: Tom Walls.
- Room-Toons**, Box 49, Bradford, RI, 02808, (401) 941-6649, Pres.: Bob Bell.
- Romful of Music**, (BMI), See Manna Music, Inc.
- Rooster Music**, (BMI), 314 Fairview Ave., North, Suite 115, Seattle, WA, 98109, (206) 623-0796, Pres.: Will Wagner.
- Roots Music**, (BMI), Box 111, Sea Bright, NJ, 07760, Pres.: Robert Bowden, Gen. Mgr.: Gloria Bowden.
- Roperry Music**, (BMI), 645 Madison Ave., New York, NY, 10022, (212) 836-4437, Telex: 236 139 EXEC UR, Gen. Mgr.: Jane Lowy.
- Ropiak Bro's.**, 44-27 Purves St., Long Island City, NY, 11101, (718) 937-4038, Telex: 329365ARMC, Pres.: E. Ropiak, Gen. Mgr.: D. Ropiak.
- Roquel's Songs**, (BMI), See MSB Records, Ltd.
- Rose Hill Group**, 1326 Midland Ave., Syracuse, NY, 13205, (315) 475-2936, Pres.: Z. Taft, Gen. Mgr./Prof. Mgr.: Vincent Taft.
- Rose Tree Music**, (ASCAP), See Mighty Three Music.
- Rosebud Publishing Co. Inc.**, (BMI), Rt. 5, Box 1635, Henderson, TX, 75652, (214) 889-2724, Pres./Gen. Mgr./Prof. Mgr.: Frank G. St. Clair.
- The Rosenzweig Publishing Co.**, (ASCAP), See Fricon Music Co.
- Rosey Red**, (BMI), 818 18th Ave., South, Nashville, TN, 37203, (615) 242-1500, Pres.: Jack McFadden, Gen. Mgr.: Jo McFadden, Prof. Mgr.: Debra McCloud.
- Rosey Red Music**, (BMI), See Music General Corp.
- Brian Ross Music**, (BMI), 3884 Franklin Ave., Los Angeles, CA, 90027, (213) 662-3121, Cable: AMERITRADE, Pres.: Brian Ross, Gen. Mgr.: Ian Anthony Ross.
- John Ross Music, Inc.**, 3237 Towne Village Rd., Nashville, TN, 37013, (615) 367-1067, Contacts: P. Peterson, D. Ludwich.
- Rossi Coase Music**, See Ark of the Covenant.
- Rosuki Music**, (BMI), See Bridgeport Music, Inc.
- Round Sound Music**, (BMI), Box 6572, Dothan, AL, 36302, (205) 793-1329, Pres.: Jerry Wise, Gen. Mgr.: Steve Clayton.
- Royal Flair Music**, (BMI), 106 Navajo, Council Bluffs, IA, 51501, (712) 366-1136, Pres.: Bob Everhart.
- Royal K Music**, 211 Beaufort Ave., Livingston, NJ, 07039, (201) 533-0448, Contact: Marc Katz.
- Royal-T Music**, 3442 Nies, Forth Worth, TX, 76111, (817) 834-3879, Pres.: James Michael Taylor, Contact: P. H. Mitchell.
- Roznique Music, Inc.**, (BMI), See Continental Communications Corp.
- Rubank, Inc.**, (ASCAP), 16215 NW 15th Ave., Miami, FL, 33169, (305) 625-5323, Pres.: Edward H. Woiske, Gen. Mgr.: Michael E. Woiske.
- Rubber Brothers Publishing**, (BMI), See Video-Dideo Publishing.
- Rubber Frog Publishing**, 6106 N. Kenmore, Chicago, IL, 60660, (312) 262-8500, Pres.: Ken Noradiane.
- David Rubinson Publishing**, 1734 Fell St., San Francisco, CA, 94117, (415) 777-1733, Telex: 340118, Pres.: David Rubinson, Prof. Mgr.: Kathy Horton.
- Rude Music**, (BMI), See Holy Moley Music/Flowering Stone Music.
- Ruff Lux Music**, (BMI), See Blake McRae Publishing.
- Randall Rumage Music**, (BMI), 906 N. Doheny Dr., Suite 302, Los Angeles, CA, 90069, (213) 271-9752, Pres.: Randall Rumage.
- Rumoelstiltzongs**, (BMI), 1875 2nd Ave., New York, NY, 10029, (212) 876-1445, Pres./Gen. Mgr.: Elliot Rothpearl, Prof. Mgr.: Chris Boneau.
- Run It Music**, (BMI), See Hit and Run Music.
- Rushwin Publishing**, (BMI), Box 1150, Buna, TX, 77612, (409) 423-2521, Gen. Mgr./Prof. Mgr.: James Gibson.
- Rust Enters., Inc.**, (BMI), See Continental Communications Corp.
- Rustron Music Publishers**, (BMI), 3604 SW 13th Ct., Suite #2, Fort Lauderdale, FL, 33312, (305) 791-5050, Pres.: Rusty Gordon, Gen. Mgr.: Ron Curuso, Prof. Mgrs.: Ron Caruso, Rusty Gordon. Branch(es): 33 Whittier, Hartsdale, NY.
- Deborah Ruth Davidsohn Prods. Music & Investments**, (BMI), Box 1982, Los Angeles, CA, 90078, (213) 871-1479, (213) 281-0300, Pres.: Deborah Ruth Davidsohn.
- Ruxpin Music, Inc.**, (BMI), See Lorimar Music Publishing, Inc.
- Ryan's Songs**, (ASCAP), 8335 Sunset Blvd., Los Angeles, CA, 90069, (213) 656-0970, Telex: (510) 6004549, Pres.: Suzanne Hayden.
- Rye Boy Music**, (ASCAP), See Joel S. Turtle.
- Rytvoc, Inc.**, (ASCAP), See Cherio Corp.

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SBK Affiliated Catalog, Inc., (BMI), See SBK Songs.

SBK Feist Catalog B., Inc., (ASCAP), See SBK Songs.

SBK Hastings Catalog, Inc., (BMI), See SBK Songs.

SBK Miller Catalog, Inc., (ASCAP), See SBK Songs.

SBK Robbins Catalog, Inc., (ASCAP), See SBK Songs.

SBK Songs

1290 Ave. of the Americas, 42nd Floor, New York, NY, 10019, (212) 975-4886, Chrmn.: Stephen Swid, Vice Chrmn.: Martin Bandier, Pres.: Charles Koppelman, Dir., East Coast Creative Opns.: Deirdre O'Hara, Vice Pres., Bus. Affairs: James Lightstone. Branch(es): 1801 Century Park West, Century City, CA, 90067, (213) 556-4790, Dir. West Coast Opns.: Pat Lucas; 1015 16th Ave., South, Nashville, TN, 37212, (615) 329-8100, Vice Pres., Nash. Opns.: Jimmy Gilmer.

SBK Songs Int'l

1290 Ave. of the Americas, 42nd Floor, New York, NY, 10019, (212) 975-4886, Dir., Creative Opns.: Nancy Brennan.

SBK U Catalog, Inc., (ASCAP), See SBK Songs.

SBK Unart Catalog, Inc., (BMI), See SBK Songs.

SBK Variety Catalog, Inc., (ASCAP), See SBK Songs.

SLH Music Publishers, (ASCAP), 180 Wallace Rd., V-17, Nashville, TN, 37211, (615) 384-4474, Pres./Prof. Mgr.: Scott L. Horrell.

SPIE Music Co., (ASCAP), See Graham Carlton Music Co.

SPLASH Enters. Publishing, (BMI), 2097 Rushmore Rd., Memphis, TN, 38116, (901) 398-9523, Pres.: Marcel Holman, Gen. Mgr.: Rosalind Holman.

S. R. F. Publishing Co., (ASCAP), 881 Memorial Dr., SE, Atlanta, GA, 30316, (404) 223-0144, Pres.: S. R. Freeman, Gen. Mgr.: R. James O'Rourke, Prof. Mgr.: Alan Brownlow.

ST M Music, (BMI), 1650 Broadway, Suite 100, New York, NY, 10019, (212) 541-7640, Telex: 28790 NYK, Pres.: Eddie O' Loughlin, Gen. Mgr.: Jenniene Laclercq. (Also see Next Plateau Music, Inc.)

SWS Music, (ASCAP), See American Pacific Broadcast Co.

S & J Music Pub. Corp., (ASCAP), See Continental Communications Corp.

- S & M 84**, (ASCAP), See Mia Mind Music.
- S & R Music**, (ASCAP), 71906 Highway 111, Rancho Mirage, CA, 92270, (818) 348-0075, Pres.: Scott B. Seely, Gen. Mgr.: Dolores L. Seely.
- SOUIC Music**, (ASCAP), 15456 Cabrillo Road, Van Nuys, CA, 91406, (213) 873-7370, Pres.: Joe Gottfried.
- Sabal Music, Inc.**, (ASCAP), See PolyGram Music Publishing, Inc.
- Saber Tooth Music**, (BMI), See Holy Moley Music/Flowering Stone Music.
- Sabteca Music Co.**, (ASCAP), Box 10286, Oakland, CA, 94610, (415) 485-2805, Pres.: Bernard Duane Herring, Gen. Mgr.: Duane Herring.
- Secret Concert Publications**, (SESAC), Box 757, San Carlos, CA, 94070, Pres.: Jim Conklin.
- Secred Songs**, (ASCAP), See Word Music.
- Safe Return Music**, (BMI), Box 7032, Marietta, GA, 30065, (404) 438-8631, Pres.: Jeff Higgins.
- Segamore Hill Music Inc.**, (BMI), See Wavemaker Music Inc.
- Sahedron Music Publishing, Inc.**, (ASCAP), See Peer-Talbot Music Group.
- Saiko Music Co.**, (ASCAP), See Sunnyslope Music, Inc.; Hal Bernard Ent., Inc.
- Saja Music Co.**, (BMI), See Lefrak.
- Saimo Music**, 331 East 9th St., New York, NY, 10003, (212) 473-7833, Pres.: Santo Mollica.
- Salt Creek Music**, (ASCAP), See Salt Works Music.
- Salt Works Music**, (BMI/ASCAP), 21 Fleetwood Ave., Jackson, OH, 45640, (614) 288-3420, Pres.: R. J. Elliott, Gen. Mgr.: M. A. Morgan.
- Salvation Music**, (BMI), Box 2783, Hollywood, CA, 90028, (213) 657-7311, Pres.: Wade Alexander, Prof. Mgr.: Alexander Drey.
- Sam-Vox Music, Inc.**, (ASCAP), See President Music Corp.
- Samfred Music, Inc.**, (BMI), See Sam Fox Publishing Co., Inc.
- Sandburn**, (ASCAP), See Jason Dee Music, Inc.
- Sandfiddler Music**, (ASCAP), See Iffin Music.
- Tracy Sands Music**, (BMI), 2170 W. Broadway, Suite 119, Anaheim, CA, 92804, (714) 491-8546, Pres.: Tracy Sands, Gen. Mgr.: Robert Wahlsteen, Prof. Mgr.: Herb G. Wahlsteen.
- Sangre Prods.**, (ASCAP), 9844 Business Park Dr., Sacramento, CA, 95827, (916) 361-3652, Pres.: Mary Neely.
- Sarah Music**, (ASCAP), 1560 Broadway, New York, NY, 10036, Telex: 226000ETLXUR, Pres.: Mort Wax.
- Sasha Songs Unlimited**, (BMI), See Grand Pasha Publishing.
- Sashay Music**, (ASCAP), See Morris Music, Inc.
- Savgos Music**, (BMI), See Malaco Music.
- Seward Music**, (BMI), See Jobete Music Co., Inc.
- Sawgrass Music**, (BMI), See PolyGram Music Publishing, Inc.
- Scarlett's Mate**, (ASCAP), See Song Source, Inc.
- Scarsdale Music Corp.**, (ASCAP), See Shapiro, Bernstein & Co., Inc.
- Scates & Blanton Publishing**, (BMI), See Axbar Prods. G. Schirmer, Inc., (ASCAP), 866 3rd Ave., New York, NY, 10022, (212) 702-5500, Pres.: John A. Santuccio, Gen. Mgr.: William LaRue, Contact: Michael Lafferts.
- A. P. Schmidt Co.**, (SESAC), Box 2072, Princeton, NJ, 08540, (609) 683-0090.
- Schnorf Musck**, (BMI), See Mary Williams Music Clearance Corp.
- B. Schott's Sonne**, (ASCAP), See Belmont Music Publishers.
- Edward Schuberth & Co.**, (SESAC), See Ashley Publications, Inc.
- Schumann Music Co.**, (ASCAP), See Bourne Co.
- Schwartz Music Co.**, Inc., (BMI), See Continental Communications Corp.
- Score Prods., Inc.**, (ASCAP/BMI), 1790 Century Blvd., Box 29586, Atlanta, GA, 30345, (404) 636-1211, Pres.: Robert A. May, Contact: Darrell Evans.
- Scorpeml Music Pub. Co.**, (ASCAP), 888 7th Ave., Suite 400, New York, NY, 10019, (212) 245-9073, Pres.: T. Hughes, Gen. Mgr.: R. G. Johnson, Prof. Mgr.: E. Jones.
- Scorpio Rose Music**, 1775 Broadway, 7th Floor, New York, NY, 10019, (212) 245-3440.
- Scorpion Tales Music**, (BMI), See Aljoni Music Co.
- Scott Tone Music**, (ASCAP), See Holy Moley Music/Flowering Stone Music.
- Scott's Residence Dist.**, (BMI), See Tyscot, Inc.
- G. Scott Music Publishing Co.**, (ASCAP), See JTL Publications.
- Gregg Scott Music**, (BMI), 16 Dundee Rd., Stamford, CT, 06903, (203) 322-5778, Pres.: Fred Weinberg, Gen. Mgr.: David Carey Uhman, Prof. Mgr.: Norman Rotholz.
- Scramrock Music Co.**, (BMI), 139 E. Harding Rd., Springfield, OH, 45504, (513) 399-6708, Prof. Mgr.: Robert T. "Dusty" Jones.
- Screen Gems-EMI Music, Inc.**, (ASCAP), 6920 Sunset Blvd., Los Angeles, CA, 90028, (213) 461-9141.
- Scully Music Co.**, (ASCAP), 5533 Sunset Blvd., Hollywood, CA, 90028, (213) 465-5050, Telex: 4995677, Pres.: Walter Kahn, Prof. Mgr.: Julie Carter.
- Sea Cruise Music**, (BMI), Box 1875, Gretna, LA, 70053, (504) 392-4615, Pres./Gen. Mgr.: Ken Keene, Prof. Mgr.: Frankie Ford.
- Seaneen Music**, (ASCAP), See DeWhit Music.
- # Seas Music**, (ASCAP), 450 Livingston St., Norwood, NJ, 07648, (201) 767-5551, Pres.: Robert Schwartz, Gen. Mgr.: Gene Schwartz, Prof. Mgr.: Ernie Maresca.
- See No Evil Music**, (ASCAP), See Espy Music Group.
- Seidboard World Ents.**, (ASCAP), 75 Blecker St., New York, NY, 10012, (212) 674-7018, Telex: 62237380-SEIDBOARD, Pres.: Mykel Board, Gen. Mgr.: Lori Montana.
- Selxas Music**, (BMI), Box 1732, Murry Hill Station, NY, 10156, (718) 528-1760, Pres.: Ron Selxas.
- Ralph L. Seltzer**, 1751 Draper Valley Rd., Seima, OR, 97538, (503) 597-2161, Cable: MUSICWORLD-Selma, Pres.: Ralph L. Seltzer, Gen. Mgr./Prof. Mgr.: Loretta Bragg.
- Semenya Music**, See Gopam Ent., Inc.
- Seneca Music**, See You Hear It—Hear!
- Senor Music**, (ASCAP), See Garrett Music Entcs., Inc.
- September Music Corp.**, (ASCAP), 250 West 57th St., New York, NY, 10019, (212) 581-1338, Pres./Gen. Mgr.: Stanley Mills.
- Service Winner Music**, Box 17115, Nashville, TN, 37217, (615) 255-2888, Pres.: Mick Lloyd.
- Sete Music**, (BMI), See Folklore Music.
- Seven of Us Music**, (BMI), 127 Monroe Trail, Hopatcong, NJ, 07843, (201) 398-1489, Pres.: Michael F. Matushin, Sr. 17th Ave. Music, (ASCAP), See Buckhorn Music.
- Seventh Son Music, Inc.**, (ASCAP), See Glen Campbell Music, Inc.
- Seyah Music**, (BMI), See Master Audio, Inc.
- Sforzando**, (SACEM), See Alpha Music Inc.
- Sha-Day**, (BMI), See Periscope Music Co.
- Shade Tree Music, Inc.**, (BMI), 901 Lake Blvd., Redding, CA, 96003, (916) 241-9020.
- ShadowLight Music**, (ASCAP), Box 9725, Marina del Rey, CA, 90291, (213) 399-7449, Pres.: Ron Hart.
- Shanachie Music**, (ASCAP), See Morning Music (USA), Inc.
- Shandy Gaff Music**, (BMI), See Tumac Music.
- Cyril Shane Music, Inc.**, (ASCAP), 1724 Bowcliff Terrace, Westlake Village, CA, 91361, (805) 498-0115, Pres.: Cyril Shane.
- Shapiro, Bernstein & Co., Inc.**, (ASCAP), 10 East 53rd St., 19th Floor, New York, NY, 10022, (212) 751-3395, Cable: BERNSTEIN New York, Telex: 387568, Prof. Mgr.: Michael Brettler, Contact: Leon Brettler. (Also see Plymouth Music Co.)
- Sheffield Music Corp.**, (ASCAP), See Shapiro, Bernstein & Co., Inc.
- Shkere Music**, (BMI), 2218 Rosewood Ave., Box 26034, Richmond, VA, 23260, (804) 355-3586, Pres.: James Plunky Branch, Gen. Mgr.: Khari Branch, Prof. Mgr.: Muzi Branch.
- Shkere Publishing**, (BMI), 4409 Douglas St. NE, Washington, DC, 20019, (202) 397-3572, Pres.: James Branch.
- Shell Music Publishing**, (BMI), See Jimpire Music.
- Shelview Publication Co.**, (BMI), 4148 S. King Dr., Chicago, IL, 60653, (312) 624-4811, Pres.: J. W. Shelton, Gen. Mgr.: Diana Echols, Prof. Mgr.: Richard Pope.
- Shenandoah Music**, (ASCAP), See Terrace Entertainment Corp.
- Shepherd's Fold Music**, (BMI), See Star Song, a div. of Jubilee Communications, Inc.
- Sheriton Music Pub. Co.**, (ASCAP), See Blue River Music, Inc.
- Sherlyn Publishing Co., Inc.**, (BMI), See ABZ Music Corp.
- Shih Shih Wu Ai Music**, (BMI), 8120 Oakland Ave., South, Bloomington, MN, 55420, (612) 827-4125, Pres./Gen. Mgr.: Milo Fine.
- Shining Shadows**, (BMI), See Folklore Music.
- Shish-K-Bob**, (BMI), See KRPOC/Kiderian.
- Shnavel Publishing**, (BMI), See ORB Music Co.
- Shofar Music**, (ASCAP), 2301 West 59th St., Los Angeles, CA, 90043, (213) 294-7286, Pres.: Johnno Waller, Gen. Mgr.: Horace Hall, Jr. (Also see Best Songs In The Universe)
- Shofer Pub.**, (ASCAP), See Best Songs In The Universe.
- Short Rose Music**, (ASCAP), Box 120536, Nashville, TN, 37212, (615) 329-0856, Pres.: R. Gregory Boudon, Gen. Mgr.: R. Scott Tutt, Prof. Mgr.: Susan M. Marshall. (Also see Scott Tutt Music)
- Shotgun Music**, (BMI), 18 E. Sunrise Hwy., Freeport, NY, 11520, (516) 546-8008, Contact: Bill Seabrook.
- Show Place, Inc.**, Box 2183, Brentwood, TN, 37027, (615) 373-0986, (615) 321-9090, Pres.: Norma Jean Taylor.
- Shownote Music Co.**, See Showpiece Prods.
- Showoff Publishing Co.**, See Showpiece Prods.
- Showpiece Prods.**, (BMI), Box 79, Main Station, Yonkers, NY, 10702, (914) 965-0801, Pres.: Bob Schoon.
- Sign of the Ram Music**, (ASCAP), See Delev Music Co.
- Silicon Music**, (BMI), 222 Tulane St., Garland, TX, 75043, Gen. Mgr.: Steve Summers, Contact: Dea Summers, Gene Summers.
- Silkwood Music**, (ASCAP), 227 French Landing, Suite 380, Nashville, TN, 37228, (615) 242-4310, Pres.: Marc Shaffer, Gen. Mgr.: Kenny Earl.
- Silly Love Songs**, (BMI), Box 65, Bella Vista, CA, 96008, (916) 549-4178, Pres.: Ruben Lopez, Jr.
- Silver Blue Music**, (ASCAP), 220 Central Park South, New York, NY, 10019, (212) 586-3535, Pres.: Joel Diamond.
- Silver Dollar Music**, (ASCAP), See Jack Music, Inc.
- Silver Dust Music**, (ASCAP), See Silver Heart Music.
- Silver Heart Music**, (BMI), 111 Freshhill Rd., Hendersonville, TN, 37075, (615) 822-6786, Pres.: Michael Radford, Gen. Mgr.: Cynthia Best.
- Silver Music**, (ASCAP), See Blanchris Music.
- Silver Thorn Publishing**, (BMI), 10318 Coppedge Ln., Dallas, TX, 75229, (214) 352-7365, Pres.: William A. Stockl, Prof. Mgr.: Ralph Foster.
- Silver Touch Music Pub. Co.**, (BMI), Box 601473, North Miami Beach, FL, 33160, (305) 949-4277, Pres.: Steven A. Silvers.
- SilverFlash Publishing**, (ASCAP), Box 20084, Cherokee Sta., New York, NY, 10028, (212) 517-9538, Pres.: Bonnie Abrams, Gen. Mgr.: Isaac Fergusson.
- Silverhill Music**, (BMI), Box 39439, Los Angeles, CA, 90039, (213) 663-8073, Pres.: Martin Haerle.
- Silverline Music, Inc.**, (BMI), 1209 17th Ave. South, Nashville, TN, 37212, (615) 327-4815, Telex: 554359.
- Silverline Music**, (BMI), See Lorimar Music Publishing, Inc.
- Simple But Tasteless**, (ASCAP), See Number 9 Musical Entcs., Inc.
- Sing Sweeter Music**, (ASCAP), See Sweet Singer Music.
- Singing Wire Music, Inc.**, (BMI), See Widget Recording, Inc.
- Single Kick Music**, (ASCAP), Box 8243, Calabasas, CA, 91302, (818) 902-0435, Pres.: Cho Paquet, Gen. Mgr.: Scott Kennington, Prof. Mgr.: Courtney Oarnsby.
- Shelby Singleton Music, Inc.**, (BMI), 3106 Belmont Blvd., Nashville, TN, 37212, (615) 385-1960, Telex: 8103 711222, Pres.: Shelby S. Singleton, Jr., Contact: John A. Singleton.
- Singapration Music**, (ASCAP), See The Bensen Publishing Group.
- Sinned Music**, (ASCAP), 812 W. Darby Rd., Havertown, PA, 19083, (215) 446-7100, Pres.: Dennis Somach, Gen. Mgr.: Richard Somach.
- Sir Winston Music**, (BMI), See Nashville Int'l Music Group.
- Sir Rodd Record & Publishing Co.**, (ASCAP), Box 58116, Philadelphia, PA, 19102, Pres.: Rodney Jerome Keitt.
- Sister John Music, Inc.**, (BMI), Suite 204, Fifteen Engle St., Englewood, NJ, 07631, (201) 568-3996, Telex: 219423, Pres.: Philip S. Kurnit, Gen. Mgr.: Terry Cashman.
- Sivatt Music Publishing Co.**, (BMI), 10 Michael Dr., Box 7172, Greenville, SC, 29610, (803) 295-3177, Pres.: Jesse B. Evatte, Gen. Mgr.: Sybil Evatte, Prof. Mgr.: Derek Evatte.
- Silver Ridge Music**, (ASCAP), See Silverhill Music.
- Skidmore Music Co., Inc.**, (ASCAP), See Shapiro, Bernstein & Co., Inc.
- Skinny Zach Music**, (ASCAP), 19301 Ventura Blvd., Suite 205, Tarzana, CA, 91356, (818) 708-1300, Pres.: Zachary Gillickman.
- Skipjack Music**, (BMI), See Mimic Music.
- Skokie Music**, (BMI), See Catalogue Music.
- Skyhill Publishing Co.**, (BMI), 11 East 71st St., c/o Overview Bus. Mgmt., New York, NY, 10021, (212) 787-3832, Telex: 422337, Fax: 517 8830, Gen. Mgr.: Nicholas J. Cowan.
- Skyview Music**, (ASCAP), See Neif Music, Inc.
- Skyview Pub.**, (BMI), See Scorpeml Music Pub. Co.
- Slash Music/Mumbo Jumbo Music/Big Thrilling**, 7381 Beverly Blvd., Los Angeles, CA, 90036, (213) 937-4660, Telex: 4942763 SLSHREC, Gen. Mgr.: Mark Trilling.
- Slingshot Music**, 5761 Park Plaza Ct., Indianapolis, IN, 46220, (317) 845-1980, Pres.: Gary Schatzlein, Contact: Andrew Symons.
- Sloopus Music**, 33 Rock Hill Rd., Bala Cynwyd, PA, 19004, (215) 667-7050, Telex: 846030, Pres.: Steven Bernstein.
- Smile A While**, (BMI), Box 775, Wayzata, MIN, 55391, Fax: (612) 471-0338, Pres.: Doug Lee, Prof. Mgr.: Melvin Grynnier.
- Smithsongs, c/o Jacobson & Colfin**, (BMI), 150 5th Ave., New York, NY, 10011, (212) 691-5630, Telex: 226000 JLAW, Pres.: Thomas Smith, Gen. Mgr.: Bruce Colfin, Prof. Mgr.: Jeffrey Jacobson.
- Smooth Flight Music Co.**, (BMI), See Joe Keene Music Co.
- Smooth Groove Music**, (BMI), 873 Skyline Drive, Corum, NY, 11727, (516) 732-0392, Pres.: Gene M. DeLibero, Gen. Mgr.: Paul A. Richardson.
- Smorgeschord Music Co.**, (ASCAP), See Hal Bernard Ent. Inc.; Sunnyslope Music, Inc.
- SnowTown Music, c/o American Artists**, (ASCAP), 612 Washington Ave., North, Minneapolis, MN, 55408, (612) 339-4741, Pres.: Owen R. Husney.
- Snugglebush Music Co.**, (BMI), 124 West 60th St., Suite 25E, New York, NY, 10023, (212) 315-5790, Pres.: Iren Kostler, Gen. Mgr.: Tracey Silvers, Prof. Mgr.: Karen Kostler.
- So-Jan Publishing**, 499 Ernnon Rd., Parlin, NJ, 08859, (201) 727-7200, Cable: MUSICLEASE, Telex: 668550, Fax: (201) 727-7240, Pres.: Jay Chernow, Prof. Mgr.: Michael Chernow.
- SoJourney Music**, (BMI), See Salt Works Music.
- Soft Sidewalk**, (ASCAP), See Nathan Bryden Music Publishing.
- Softcharay Music**, (BMI), See LaBill Music, Inc.
- Solar Plexus Music**, (BMI), See Mayflower Music.
- Soldier Music, Inc.**, (BMI), See Tuneworks Music Group.
- Soldier of the Light Music**, (BMI), See The Calvary Music Group.
- Soley Administration Music**, (BMI, ASCAP), See Sweet

Karol Music; The Music Umbrella.
Solid Smoke Songs, (ASCAP), Box 22372, San Francisco, CA, 94122, (415) 731-0500, Gen. Mgr.: Marty Arbunich.
Somebody's Music, (SESAC), See Welk Music Group.
Somkey Music Co., (BMI), See Jobete Music Co., Inc.
Somma Music Co., (ASCAP), See NRP Music Group.
Son-Ton Music Co., (ASCAP), Box 934, Tiffin, OH, 44883, (419) 595-2677, Pres./Gen. Mgr./Prof. Mgr.: Rex H. Felton.
Song Farm Music, (BMI), Box 24461, Nashville, TN, 37202, (615) 321-4875, Contact: Tom Pallardy.
Song Songs, (ASCAP), 229-D San Vicente Blvd., Santa Monica, CA, 90402, (213) 393-1343, Pres./Gen. Mgr./Prof. Mgr.: Peter Kaye.
Song Source Inc., (ASCAP), 1217 16th Ave., South, Nashville, TN, 37212, (615) 327-3270, Pres.: Byron Hill, Gen. Mgr.: Mike Poston, Prof. Mgr.: Paul Dolman, Contact: Mike Poston.
Song Tailors Music Co., (BMI), See I've Got The Music Co.; Espy Music Group.
Songram, (ASCAP), 109 Lansing Ave., Mercerville, NJ, 08619, (609) 587-7338, Pres.: Tom Marolda, Gen. Mgr.: Pete Sivo.
Songmedia, (BMI), See Multimedia Music Group.
Songs By Jim Hendricks, (BMI), 301F Carriage Drive, Santa Ana, CA, 92707, (714) 957-3257, Pres.: James D. Hendricks, Gen. Mgr.: Marilyn J. Hendricks, Prof. Mgr.: Bob Schnieber.
Songs For Today, Inc., (BMI), 8 Mark Ln., New York, NY, 10956, (914) 634-8282, Pres.: Jeffrey Kruger, Contact: Trisha Walker.
 Branch(es): 4002-A Auburn Ln., Nashville, TN, 37215.
Songs From The Box, (BMI), See Mark Blackwood Music Group.
Songs of the Southland, (BMI), See Short Rose Music.
Songs & Creations, Inc., 800 Sir Francis Drake Blvd., Box 7, San Anselmo, CA, 94960, (415) 457-6610, (800) 227-2188, Pres.: Yohann Anderson, Gen. Mgr.: Dorothy Waltz.
Songs for Real, 434 Ave. U, Bogalusa, LA, 70427, (504) 732-2942, Contact: James R. Bateman.
Songs of Calvary, (BMI) 142 8th Ave. North, Nashville, TN, 37203, (615) 244-8800, Pres.: N. S. Parkerson, Jr. (Also see The Calvary Music Group)
Songs of Fellowship, (BMI), See Star Song, a div. of Jubilee Communications, Inc.
Songs Of Mexico, (ASCAP), See American Copyright Society, Inc.
Songsellers Co. (a div. of Aloft Music Ents., Inc.), (ASCAP), 1697 Broadway, Suite 903, New York, NY, 10019, (212) 247-2904, Pres.: R. Fisher.

Songwriter's Network Music Publishing, (ASCAP)

Box 190446, Dallas, TX, 75219, (214) 823-1113, Pres.: Phil Ayliffe.

Sonic Wave, (BMI/KRPOCO), Box 256577, Chicago, IL, 60625, (312) 631-8782, Pres.: E. Kary.
Sorcerer Music, (ASCAP), 231 Sutton St., Suite 2C, North Andover, MA, 01845, (617) 686-9811, Pres./Gen. Mgr.: Ralph A. Barbaggio, Jr., Prof. Mgr.: Ellen W. McAvoy.
Souci Music, (ASCAP), See Carman Prodn.
Soultown Music, (BMI), See Lorimar Music Publishing, Inc.
Sound Column Companies, (ASCAP/BMI), 342 West 200 South, Suite 160, Salt Lake City, UT, 84101, (801) 355-5327, Pres./Gen. Mgr.: Ron Simpson, Prof. Mgr.: Clive Romney.
Sound Image Music, (BMI), 6556 Wilkinson, North Hollywood, CA, 91606, (818) 761-5205, Pres.: Marty Eberhardt, Gen. Mgr.: Dave Chatfield, Prof. Mgr.: John Bishop.
Sound Stage Studios, Inc., 10 Music Cir. South, Nashville, TN, 37203, (615) 256-2676.
Sounds of Memphis Publishing, (BMI), See Gre-Jac Music.
Sourwood Music, (BMI), Box 270, Guilford, CT, 06437, (203) 457-0881, Pres.: Phil Rosenthal, Gen. Mgr.: Beth Sommers.
South Waco Music, (BMI), See Black Hat Music.
Southern Writing & Administrating Group, 2804 Azalea Pl., Nashville, TN, 37204, (615) 383-8682, Pres.: Buzz Cason, Gen. Mgr.: Carol Lindsay, Prof. Mgr.: Perky Higgins.
Southern Arts Music, (BMI), Box 121656, Nashville, TN, 37212, (615) 242-2461, Pres.: Jack J. Key.
Southern Crescent Publishing, (BMI), 4545 Connecticut Ave., NW, #805, Washington, DC, 20008, (202) 362-2286, Pres.: Jonathan Strong.
Southern Cross Publishing, (BMI), See Fifth Continent Music Publishing Group.
Southern Melody Publishing Co., (BMI), Box 4040, Duke Sta., Durham, NC, 27706, (919) 489-4349, Pres.: Barry Poss.
Southern Music Publishing Co., Inc., See Peer-Southern Organization.
Southfield Music, Inc., (ASCAP), See Bridgeport Music, Inc.
Southwest Music, (ASCAP), See Dolly Bee Music Publishers.
Southwestern Music Publishers, (ASCAP), See Birch Tree Group Ltd.

Sozo Music, (SESAC), Box 699, Newark, TX, 76071, (817) 489-2226, Gen. Mgr.: Jay Griffin, Prof. Mgr.: Dave Wright.
Sparkling Good Music, (ASCAP), See BIL-KAR.
Sparks Gotta Fly, (BMI), See BIL-KAR.
The Sparrow Corp., 9255 Deering Ave., Chatsworth, CA, 91311, (818) 709-6900, Pres.: Billy Ray Hearn, Prof. Mgr.: Tommy Greer, Contact: Phil Perkins.
 Branch(es): 54 Music Sq., East, Nashville, TN, 37203, (615) 248-6800, Contacts: T. Greer, L. Elliott.
Sparrow Song, (BMI), See The Sparrow Corp.
Speak Music Co., (BMI) See Window Music Publishing Co., Inc.; Drake Music Group.
Special Rider Music, (ASCAP), Box 860, Cooper Station, New York, NY, 10276, (212) 473-5900, Cable: RAMHORN, Telex: 661139, Gen. Mgr.: Naomi Saltzman, Prof. Mgr.: Jeffrey Rosen.
Spectral Music Corp., 250 West 57th St., New York, NY, 10019, (212) 757-0110, Contact: Mary Ann Hall.
Spie Music Co., (ASCAP), See Graham Carlton Music Co.
Larry Spier, Inc., (ASCAP), 928 Broadway, New York, NY, 10010, (212) 460-8677, Pres.: Larry Spier, Gen. Mgr.: Dorothy Spier, Prof. Mgr.: Glenn LaRusso.
Spin These Tunes, Inc., (BMI), See Live Music Publishing Corp.
Spirit and Soul Publishing, (ASCAP), 2520 East 25th Pl., Tulsa, OK, 74114, (918) 745-2331, Pres.: Ben Ferrall, Gen. Mgr.: Chris Fuqua.
Spreading Flame, (BMI), See Gold Brick Music.
Spyglass Music, Inc., (ASCAP), See Orbob Music, Inc.
Staff Music Publishing Co., Inc., (ASCAP), See Plymouth Music Co.
Dave Stahl Music, Box 117, New Berlinville, PA, 19545, (215) 367-0335, Pres.: Dave Stahl.
Stainer & Bell Ltd./Galliard (Augener), See Galaxy Music Corp.
Stainless Music Corp., (BMI), 509 Madison Ave., Suite 1810, New York, NY, 10022, (212) 223-0044, Telex: 235309 OVMU, Pres.: John E. Nathan, Gen. Mgr.: Nancy Weshkoff.
Stallion Music, Inc., (BMI), See September Music Corp.
Stamps-Baxter Music, (BMI), See The Bensen Publishing Group.
Thomas C. Stangland Co., (ASCAP), Box 19263, Portland, OR, 97219, (503) 244-0634, Pres.: Thomas Stangland.
Stanyan Music Co., (ASCAP), Box 2783, Hollywood, CA, 90028, (213) 657-7311, Pres.: Rod McKuen, Gen. Mgr.: Wade Alexander, Prof. Mgr.: Micheal Joseph.
Star Song, a div. of Jubilee Communications, Inc., (ASCAP), 1103 18th Ave., South, Nashville, TN, 37212, (615) 329-3429, Gen. Mgr.: Gary McSpadden.
Star of David Music, (SESAC), See Sweet Singer Music.
Starbound, (BMI), See Publicare Music Ltd.
Starcap Music Co., (ASCAP), 9265 Dornington Pl., Arleta, CA, 91331, (818) 891-1273, Pres.: Valerie Starr, Gen. Mgr.: Jonny Sandwich.
Starfox Publishing, (BMI), Box 13584, Atlanta, GA, 30324, (404) 662-6661, Pres.: Alexander Janoulis, Gen. Mgr.: Oliver Cooper, Prof. Mgr.: Delanna Brody.
Franklin Stark Music, (ASCAP), 1342 W. Newport, Chicago, IL, 60657, (312) 472-2325, Pres.: Franklin Stark, Gen. Mgr.: Carol Holmberg, Prof. Mgr.: Barbara Field.
Starrite, (BMI), See Glad Music Company.
Starsound Music, (BMI), See McChas Music.
Startime Music, (ASCAP), 48-780 Eisenhower, Box 643, La Quinta, CA, 92253, (619) 564-4823, Pres.: Fred Rice.
Starwest Music, (BMI), 5710 Ocean Beach, Longview, WA, 98632, (206) 577-8558, Pres.: Dustin Poe, Gen. Mgr.: Nicholas Poe, Prof. Mgr.: Mike Poe.
Statiras Music Co., (ASCAP), See Genelle Music Co.
Stepping Stone Music, (BMI), See Mimic Music.
The Sterling Music Co., (ASCAP), See Fred Ahlert Music Group.
Rod Stewart, (ASCAP), See Chappell/Intersong Music Group-USA.
Stinger Music, (BMI), See Firedrum Music Publishers.
Stock-John Publishing, See Guthrie Thomas Publishing.
Stone Agate Music Division, (BMI), See Jobete Music Co., Inc.
Stone Diamond Music Corp., (BMI), See Jobete Music Co., Inc.
Stonebess Music Co., (BMI), 163 Orizaba Ave., San Francisco, CA, 94132, (415) 334-2247, Pres./Gen. Mgr.: W. C. Stone.
Stonebridge Music, (ASCAP), See The Bicycle Music Co.
Stoney Point Music Co., (BMI), 1818 Lennox Ave., Charlotte, NC, 28203, (704) 375-0654, Pres.: William R. Bradford, III.
Storyville Publishing Co., (BMI), See John Berthelot & Assoc.
Straightway Music, (ASCAP), See Star Song, a div. of Jubilee Communications, Inc.
Strange Music, (SESAC), See A. V. I. Music Publishing Group, Inc.
Street City Music, (BMI), 9000 Sunset Blvd., Suite 1006, Los Angeles, CA, 90069, (213) 859-9092, Pres.: Bambi Byrens.
Street Corner Music, (PRS), See Terrace Music Group, Inc.
Street Stuff Music, (BMI), 532 Perryment Rd., Pittsburgh, PA, 15237, (412) 366-4881, Pres.: Tom Cossie.
Strictly Administration Music, (BMI), See The Music Umbrella; Big Heart Music, Inc.; Sweet Karol Music.

String Bender Music, (BMI), See Kentucky Colonel Music.
Striped Horse Music, Inc., (ASCAP), See Zebra Discorde Music Group, Inc.
Strong City, See Milt Just.
Marty Stuart Music, (ASCAP), See Fruit Music.
Studio P/R, (ASCAP/BMI), See Columbia Pictures Publication.
Stylocraft Music Co., (BMI), 217 Highway 51 North, Box 98, Madison, MI, 39110, (601) 856-7468, Pres./Gen. Mgr.: Jason S. Wooten, Prof. Mgr.: Style Wooten. (Also see Pretty Girl Music Co.)
Sublime Music, (BMI), See Songs For Today, Inc.
Jesse Sublett Publishing, (BMI), See Prophecy Publishing, Inc.
Sue Jan Pub., 499 Ernston Rd., Parlin, NJ, 08859, (201) 727-7200.
Suelor Music, (BMI), 955 Venture Ct., Sacramento, CA, 95825, (916) 929-9181, Pres./Gen. Mgr./Prof. Mgr.: Bill Rase.
Suono Publishing Co., (BMI), 480 Lytton St., Troutman, NC, 28166, (704) 528-4843, Pres./Gen. Mgr./Prof. Mgr.: Don E. Moose.
Sugar Mama Music, (BMI), See Southern Crescent Publishing.
Sugarless Publishing Co., (BMI), See RH Prodn., Inc.
Suite 1510 Music, (ASCAP), See Lefrak.
Sujan Music, See Bronjo.
Sullivan & Sons, (ASCAP), See Alkatraz Corner Music.
Gene Summers Int'l Music, (BMI), See Silicon Music.
Summy-Birchard Music, (ASCAP), See Birch Tree Group Ltd.
Summy Publishing Co., (ASCAP), See Birch Tree Group Ltd.
Clayton F. Summy Co., (ASCAP), See Birch Tree Group Ltd.
Sun Child Music, (BMI), See Free & Show Music.
Sun Singer Music, (BMI), See Living Music, Inc.
Sunat Music, See Benyard Music.
Sunbelt Music, See Hit Kit Music.
Sunbonnet Publishing Co., (BMI), 3316 Cocoa Dr., Nashville, TN, 37218, (615) 254-8712, Pres.: Earl L. Lett, Gen. Mgr.: Lamar Lett.
Sunflower Music, Inc., (ASCAP), See The Goodman Group.
Sunny Home Music, (BMI), See Country Music Group.
Sunny Lane Music, Inc., (ASCAP), See Country Classics.
Sunnyslope Music, Inc., (ASCAP), 2005 Calvin Cliff Ln., Box 6507, Cincinnati, OH, 45206, (513) 861-1500, Pres.: Stan Hertzman, Gen. Mgr.: S. Monian, Prof. Mgr.: S. Monian.
Sunshine Music Co., (BMI), See Gordon Music Co. Inc.
Supercut Music, (BMI), See Publicare Music Ltd.
Superhype Publishing, Inc., (ASCAP), See Cotillion Music, Inc.
Surespin Songs, (BMI), 1217 16th Ave. South, Nashville, TN, 37212, (615) 327-8129, Pres.: Preston Sullivan.
Surf City Music, (ASCAP), 17 Piping Rock Dr., Ossining, NY, 10562, (914) 762-8499, Contact: Gary Theroux.
Surrey Music Co., (ASCAP), 102 Newcastle Dr., Franklin, TN, 37064, (615) 794-7956, Pres.: Frank H. Stanton, Gen. Mgr.: Anne Stokes, Prof. Mgr.: Ginny Johnson.
 Branch(es): Anlon Music Co.—50 West 34th, New York, NY, Pres.: Angelo Badalamenti.
Susan Music, (ASCAP), See Heavy Jam'n!
Suzuki Method Int'l, (ASCAP), See Birch Tree Group Ltd.
Jimmy Swaggart Ministries, Box 2550, Baton Rouge, LA, 70821, (504) 768-8300, Gen. Mgr.: Tana Lonon.
Swamp Music, (ASCAP), See Crazy Cajun Music.
Swanee Music, (BMI), See Chip 'N' Dale Music Publishers, Inc.
Sweet Angel Music, (ASCAP), See Michael H. Goldsen, Inc.
Sweet Anointing Music, (BMI), See Jimmy Swaggart Ministries.
Sweet Glenn Music, (BMI), See The Music Umbrella; Sweet Karol Music.
Sweet Karol Music, (ASCAP), Box 1067, Santa Monica, CA, 90406, (213) 452-0116, Pres.: Patches Friedman, Gen. Mgr.: Steve Odere, Prof. Mgr.: Umbrella Friedman. (Also see The Music Umbrella)
Sweet Polly Music, Box 521, 1504 Sunset Blvd., Newberry, SC, 29108, (803) 276-0639.
Sweet Praises Music, (BMI), See Candace Publishing.
Sweet Singer Music, (BMI), Box 22653, Nashville, TN, 37202, (615) 822-6119, Pres.: David W. Mathes.
Sweet Sixteen Music, Inc., (ASCAP), See The Bicycle Music Co.
Sweet Spot Music, (ASCAP), See Nolen/Reeves Music, Inc.
Sweet Stuff Wilson Music, See Ark of the Covenant.
Sweet Swamp Music, (BMI), Red Kill Road, Fleischmanns, NY, 12430, (914) 254-4565, Pres.: Berry Drake, Gen. Mgr.: Patricia Padla.
Sweet Tooth Music Publishing Co., (BMI), 2716 Spring-lake Ct., Irving, TX, 75060, (214) 790-5172, Pres./Gen. Mgr./Prof. Mgr.: Kenny Wayne.
Swiftwater Music, (ASCAP), See The Bicycle Music Co.
Swing & Tempo Music, (BMI), 1995 Broadway, New York, NY, 10023, (212) 787-1222, Pres.: Lionel Hampton, Gen. Mgr.: Bill Titone, Prof. Mgr.: Charlie Mack.
Keith Sykes Music, (ASCAP), See Criterion Music Corp.
Symbol Music, Inc., (BMI), See Jaelius Music.

Uncle Sam Music, (BMI), See Lefrak.
Uni-Chappel Music, (BMI), See Gre-Jac Music.
Unichappell Music, Inc., (BMI), See Chappell/Intersong Music Group-USA.

Unicity Music

90 Universal City Pl., Suite 3B, Universal City, CA, 91608, (818) 777-4574, Pres.: Kathleen Carey, Prof. Mgr.: Michael Brown, Creative Dir.: Paul Kremen.

Unimusica, Inc./Musica Unica Pub., (ASCAP/BMI), 10124 Northwest 80 Ave., Hialeah Gardens, FL, 33016, (305) 558-2722, Pres.: Wilhem Ricken, Gen. Mgr.: Antonio Moreno, Jr., Prof. Mgr.: Maria Flowers.
Unit Core Music Corp., (BMI), See Mayflower Music.
United Mexican Music Publishers, (BMI), See American Copyright Society, Inc.
U. S. Arabella Music, Inc., (ASCAP), See Arista Music Publishing Group.
United Steel Publishing, (BMI), See Drake Music Group.
Universal Edition, (ASCAP), See Belmont Music Publishers.
Universal Stars Music, Inc., (BMI), HC80 Box 5B, Leesville, LA, 71446, Pres.: Sherree Stephens, Gen. Mgr.: Darrell Scott, Prof. Mgr.: Virginia Angel.
Up The River Music, (BMI), See Lipservices.
Upam Music Co., See Gopam Entns., Inc.
Upstart Music, (ASCAP), See ESP Mgmt., Inc.
Upstart Music, (BMI), 2210 Rapier Blvd., Arlington, TX, 76013, (817) 461-8481, Pres./Prof. Mgr.: Charles Stewart.
Ursula Music, (BMI), 621 Park City Center, Suite One, Lancaster, PA, 17601, (717) 569-2009, Pres.: Joey Welz, Gen. Mgr.: Gerry Granahan, Prof. Mgr.: Jimmy Velvet.
Ursula Music Co., (BMI), See Comet Tale.

V

VAAP, See G. Schirmer, Inc.
VAR Music Publishing Co., (BMI), See Music Office.
VIM (Variety of Music), (BMI), See Doug Moody Music.
Vaam Music, (BMI), 3740 Evans St., Suite C-114, Los Angeles, CA, 90027, (213) 664-7765, Pres.: Pete Martin.
Vado Music Co., (ASCAP), 2557 East 1st St., Brooklyn, NY, 11003, (718) 339-8047, Pres.: Tom Bosco, Gen. Mgr.: Gloria Black, Prof. Mgr.: Vincent Vaceis.
Valance Entns., (BMI), See Abadaba Music.

Tommy Valando Publishing Group, Inc., 1270 Ave. of the Americas, Suite 2110, New York, NY, 10020, (212) 489-9696, Pres.: Thomas F. Valando, Gen. Mgr.: Arthur Valando, Prof. Mgr.: Paul McKibbins.
 Branch(es): Plymouth Music-170 NE 33rd St., Ft. Lauderdale, FL, 33334, Contact: Bernard Fisher.
Valco Music Publishers, (BMI), 1327 Cobb St., Kalamazoo, MI, 49007, (616) 342-5328, Pres.: Victor Taylor, Gen. Mgr.: Vincent Taylor.
Rocky Valdez Music, 4640 West 118th St., Hawthorne, CA, 90250, (213) 676-8882, Pres.: Rocky Valdez.
Valence Enterprises, See Upstart Music.
Valleybrook Publishing, Inc., (ASCAP), See Rex Zario Music.
Van Gogh's Ear Music, (BMI), See Ryan's Songs.
Vandor Motion Pictures, Phonorecords & Music Publishing Group, 1826 Poplar Lane, SW, Albuquerque, NM, 87105, (505) 243-2881, Pres.: General Bobby Farrell, Gen. Mgr.: Lois T. Cunningham, Prof. Mgr.: Petra Koorosh Shams-Avari.
Vandorf songs, (ASCAP), See Tuneworks Music Group.
Vanessa Music Corp., (ASCAP), See IZA Music Corp Var Publishing, See Music Office.
Variety in Music Corp. (VIM), (BMI), See Doug Moody Music.
Vebeque Music, (ASCAP), See MMO Music Group.
Velvet Touch Music, (BMI), See Jaellius Music.
Venerable Music, Inc., (ASCAP), 3916 E. Kennedy Rd., South Plainfield, NJ, 07080, (201) 753-6100, Telex: 275297, Fax: (201) 753-9664, Pres.: Marty Scott, Gen. Mgr.: Howard Herbitter.
Vera May Music, 281 West 6th St., Mansfield, OH, 44903, Pres.: L. A. Rawls, Gen. Mgr.: R. L. Rawls, Prof. Mgr.: M. "Tub" Sharp.
Verde Vista Music, (ASCAP), 2383 Union St., #4, San Francisco, CA, 94123, (415) 567-8935, Pres./Gen. Mgr./Prof. Mgr.: S. White.
Very Safe Music, (ASCAP), c/o S. Schenck 888 7th Ave. 37th Floor, New York, NY, 10166, (212) 541-9666, E-Mail: IMC 826, Gen. Mgr.: Steve Schinck.
Vibar Music, (ASCAP), See Continental Communications Corp.
Victoria Music, (BMI), See Cottonwood Music.
Video-Dideo Publishing, (BMI), 1145 Linwood St., Birmingham, AL, 35215, (205) 854-7177, Pres.: Vannie Warren, Gen. Mgr.: Dannie Warren, Prof. Mgr.: Sharon Warren.
Video Verse Music, (BMI), Box 24066, Nashville, TN, 37202, (615) 792-4468, Contact: Tom Boyles.

Vidor Publications, Inc., (BMI), See Johnny Bond Publications.
Village Music Co., (BMI), See Hometown Music Co.
Virgin Music, Inc., 90 University Pl., New York, NY, 10003, (212) 206-9104, Telex: 753511, Fax: (212) 929-2091, Gen. Mgr.: David Steel.
Virgin Ear Music, (BMI), See Richard Kaye Publications.
Virgin-Nymph Music, Inc., (BMI), See Virgin Music, Inc.
Virginia Arts Publishing Co., (BMI), Box 800, Louisa, VA, 23093, (703) 967-2245, Pres./Gen. Mgr.: R. Paul Brier.
Virginia Music Co., (BMI), 217 Main St., Fort Lee, NJ, 07024, (201) 974-3900, Pres.: Al Thomas, Gen. Mgr.: Tom Agiro, Prof. Mgr.: John Smash.
Virter Music Catalog, (BMI), See Henry Jerome Music, Inc.
Virtu Music, (ASCAP), 8809-11 Rising Sun Ave., Philadelphia, PA, 19115, (215) 783-2825, Prof. Mgr.: Mary Virtu, Contact: Faust F. Virtu. (Also see Mary Hill Music)
Visual Songs, (BMI), See Creative Corps.
Vive Sheet Music Co., (ASCAP), See Hal Bernard Ent. Inc.
Vodka Music, (ASCAP), See Covina High Music.
Jerry Vogel Music Co., Inc., 501 5th Ave., Room 907, New York, NY, 10017, (212) 490-7989, Gen. Mgr.: Charlotte Cram, Prof. Mgr.: Mabel Cram.
Vogue Music, (BMI), See Weik Music Group.
Voice of Paradise, (ASCAP), See Mark Blackwood Music Group.
Volkein, See Columbia Pictures Publication.
Harry von Tiltzer Music Publishing Co., (ASCAP), See Weik Music Group.
Von Zerneck/Greenwald Music, (ASCAP), See Fricon Music Co.

W

WATT Works, Inc., See Alarc Music.
W/G Publishing, See Welch Grape Publishing.
WIMOT Music, (BMI), See Stoopus Music.
WPN Music, (ASCAP), See Print Music Co., Inc.
W & K, (BMI), 100-19 Alcott Place, Suite 19L, Bronx, NY, 10475, (212) 379-2593.
Wah Watson Music, (BMI), See David Rubinson.
Robert Wahlsteen Music, (BMI), See Tracy Sands Music.
WainWave Music, (ASCAP), Box 2017, Clifton, NJ, 07015, (201) 890-9005, Pres.: Doug Wain, Gen. Mgr.: Bob Davidson.



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Walden Music, Inc., (ASCAP), See Cotillion Music, Inc.
Walkin' Beat Music, (BMI), See Covina High Music.
Walters Music, (ASCAP), See Jay Jay Publishing Co.
Walton Music Corp., (ASCAP), See Plymouth Music Co.
Waneta Music, See You Heard It-Hear!
Wanted Music, (BMI), 54 Music Sq. East, Suite 300, Nashville, TN, 37203, (615) 242-5588, Pres.: Jerry West, Gen. Mgr.: Kim Bingham.
Ware Music Publishing, See Guthrie Thomas Publishing.

Warner Bros. Music (Div. of Warner Bros., Inc.), (ASCAP)

9000 Sunset Blvd., Los Angeles, CA, 90069, (213) 273-3323, Telex: 910490-2598, Fax: (213) 271-4843, Chrmn.: Charles B. Kays, Exec. Vice Pres.: Jay R. Morgenstern, Prof. Mgr.: Michael Sandoval, Chief Operating Officer: Les Bider, Vice Pres., Bus. Affairs: Don Biederman. Branch(es): 44 Music Square West, Nashville, TN, 37203, (615) 254-8777, Vice Pres.: Tim Wipperman.

Warner/Elektra/Asylum Music, Inc., (BMI), 1815 Division St., Nashville, TN, 37203, (615) 329-3921, Gen. Mgr.: Randy Talmadge.

Warner/Noreals Music, Inc., (SESAC), 1815 Division St., Nashville, TN, 37203, (615) 329-3921, Gen. Mgr.: Randy Talmadge.

Warner/Refuge Music, Inc., (ASCAP), 1815 Division St., Nashville, TN, 37203, (615) 329-3921, Gen. Mgr.: Randy Talmadge.

Warner Tamerlane Music Co., (BMI), See Warner Brothers Music.

Warrock Corp., (ASCAP), See Cherio Corp.

Warus Publishing, (BMI), 1410 East 72nd St., Chicago, IL, 60619, (312) 752-2755, Pres.: Ulysses Warren, Gen. Mgr./Prof. Mgr.: Samuel Warren.

Washinwear Music, (BMI), See Songsellers Co. (a div. of Aloft Music Ents., Inc.).

Watanabe Music Publishing Corp. (Japan), (JASRAC), See New Child Music Publishing.

Wavemaker Music Inc., (ASCAP), 263 West End Ave. Rm. 167F, New York, NY, 10023, (212) 956-2880, Cable: HOTLIPS New York, Telex: 177857 HOT UT, E-Mail: HIT-Pub-US, Fax: (212) 956-2114, Pres.: Morrie Brown, Contact: Julie Lipsius.

Wax Songs, (BMI), See American Pacific Broadcast Co.

Waycross Music, (BMI), See Gre-Jac Music.

Wayward Music, Inc., (ASCAP), See Tannen Music Co.

We Three Music, Inc., (BMI), See H/B Webman & Co.

Weaver of Words Music, (BMI), Box 803, Tazewell, VA, 24651, (703) 988-6267, Pres.: H.R. Cook.

H/B Webman & Co., 1850 Broadway, Suite 701, New York, NY, 10019, (212) 586-0240, Cable: WEBMANMUS, Contact: Belle & Hal Webman.

Webb Girl Publishing, See Warner Brothers Music.

Bob Webster Music, (BMI), See Jack Music, Inc.

Wedge Music, Inc., (BMI), See Skinny Zach Music.

Wee-B Music, (ASCAP), Rt. 2, Box 466-B, Ash St., Central City, KY, 42330, (502) 754-5050, Pres.: Paul C. Hayes, Contact: Clyde Brown.

Josef Weinberger, See Editions Musicales Sforzando.

Welch Grape Publishing, 991 Oak St., West Barnstable, MA, 02668, (617) 362-4908, Pres.: Mike Welch.

Welk Music Group, 1299 Ocean Ave., Suite 800, Santa Monica, CA, 90401, (213) 870-1582, Telex: 181915 WELKMUSIC SNM, Fax: (213) 394-4148, Pres.: Lawrence L. Welk, Exec. Vice Pres.: Dean Kay. (Also see Karma Music Publishing; Rosey Red)

Branch(es): 6255 Sunset Blvd., Suite 615, Hollywood, CA, 90028, Div. Mgr.: Rick Neigher; 54 Music Sq., East, Nashville, TN, 37203, Div. Mgr.: Bob Kirsch; 211 West 56th St., Suite 21D, New York, NY, 10019, Div. Mgr.: Joe Abend.

Well Received Music, (ASCAP), See Joel S. Turtle.

Wells Drive Music, (BMI), See Budd Music Corp.

Wellton Music, (BMI), 970 Bel Air Rd., Los Angeles, CA, 90077, (213) 472-5344.

Welz Music, (ASCAP), See Ursula Music; Comet-Tale.

Wes-Jac Music, (BMI), 129 W. Main St., Box 743, Lake City, SC, 29560, (803) 394-3597, Pres./Gen. Mgr.: W. R. Bragdon, Jr.

West Motion Picture Music, See Vendor Motion Pictures, Phonorecords & Music Publishing Group.

West Shores Music, (ASCAP), See Criterion Music Corp.

Western Int'l Music Publishing, 2859 Holt Ave., Los Angeles, CA, 90034, (213) 870-9381.

Western Sierra Music, (BMI), See Sangre Prods.; Northern Sierra Music.

WestTones Music, (ASCAP), Box 754, Edison, NJ, 08818, (201) 548-6700, Telex: 254867 WEG, Fax: (201) 464-4289, Pres.: Victor Kaplij, Gen. Mgr.: Elena M. Kaplij, Prof. Mgr.: Larry Garland.

Branch(es): 8306 Wilshire Blvd., Suite 1211, Beverly Hills, CA, 90211, (213) 650-0080, Div. Mgr./West Coast: Walt Wolochi.

Weyman Music, (ASCAP), 117 N. Las Palmas Ave., Los Angeles, CA, 90004, (213) 938-5482, Pres.: Albert L. Marx, Gen. Mgr.: Patricia Nickerson.

Whammy Music, (BMI), Box 724, Azle, TX, 76020, (817) 237-6989, Pres./Gen. Mgr./Prof. Mgr.: Tom Atkins.

When Words Collide Music, (ASCAP), See David Rubinson.

Leonard Whitcup, Inc., (ASCAP), See Henry Jerome Music, Inc.

White Cat Music, (ASCAP), Box 3247, Shawnee, KS, 66203, (913) 631-8080, Pres.: Frank Fara, Contact: Patty Parker.

White Line Music, Inc., (BMI), See Coal Miners Music, Inc.

White Sparrow Music, (ASCAP), See Southern Writing.

White Wing Music, 413 N. Parkerson Ave., Crowley, LA, 70526, (318) 788-0773.

Whitewing Music, (BMI), See Jamil Music.

Whitken Music, (ASCAP), See Chip 'N' Dale Music Publishers, Inc.

Whole Wheat Music, (BMI), See A. V. I. Music Publishing Group, Inc.

Whooping Crane Music, (BMI), See Pandisc Music Corp.

Who's Lot, Box 2879, 2716 Penn Ave., Pittsburgh, PA, 15222, (412) 391-8182.

Wicked Stepmother Music Publishing Corp., (ASCAP), See ABZ Music Corp.

Widget Recording, Inc., (BMI), Box 2446, Muscle Shoals, AL, 35662, (205) 381-1300, Pres.: Ron Bellew, Gen. Mgr.: Madeline Morgan.

Widget Publishing Co., (BMI), See Widget Recording, Inc.

Wil Sing Music Publisher, (BMI), RFD 3 Box 100-N, Stuart, VA, 24171, (703) 694-6128.

Shane Wilder Music, (BMI), Box 3503, Hollywood, CA, 90078, (818) 896-5506, Pres.: Shane Wilder, Gen. Mgr.: Aaron Wilder, Prof. Mgr.: Ron Foster.

Wildflower Ents., (BMI), See Valando Publishing Group.

Wildwood Studios, Rt. 1, Box 157, Pineville, NC, 28134, (704) 588-3998, Pres.: J. R. Branch.

Will-Du Music Pub. Co., (BMI), 833 N. Orange Grove Ave., Los Angeles, CA, 90046, (213) 653-8358, Pres./Prof. Mgr.: Lou Dulfon, Gen. Mgr.: Michael Wershaw.

Willesden Music, Inc., (BMI), See Zomba Enterprises, Inc.

Dootsie Williams Publications, (BMI), 121 S. Hope St., Suite 334, Los Angeles, CA, 90012, (213) 628-7769, Pres.: Dootsie Williams, Gen. Mgr./Prof. Mgr.: Jo Williams.

Mary Williams Musci Clearance Corp., 6223 Selma Ave., Suite 211, Hollywood, CA, 90028, (213) 482-6575, Pres.: Mary Williams, Gen. Mgr.: James G. Prentice, Prof. Mgr.: Diane Prentice.

Williams Music Co., (ASCAP), See Chappell/Intersong Music Group-USA.

Willin' David Music, (BMI), 1205 16th Ave. South, Nashville, TN, 37212, (615) 320-7323, Gen. Mgr.: Jeff Carlton, Contact: W. Jennings, D. P. Briggs.

Williston Music, (BMI), Box 284, Brooklynn, NY, 11203, (718) 783-9423, Contact: Steve Salem.

Willrad Music, See Scorpio Rose Music.

Wilson Bros. Music, (ASCAP), See Funky but Music.

Wilson Publishing, (BMI), Box 412, Bronx, New York, NY, 10462, (212) 829-7033, Pres./Prof. Mgr.: Vernon Wilson, Gen. Mgr.: Rick Robinson.

Wind In The Trees Publishing, Box 158304, Nashville, TN, 37215, (615) 670-6129, Pres.: Don Sampson, Gen. Mgr.: Jean Cramer.

Windfall Music, (BMI), See ESP Mgmt., Inc.

Window Music Publishing Co., Inc., 648 W. Iris Dr., Nashville, TN, 37204, (615) 269-6922, Pres.: Pete Drake, Gen. Mgr.: Rose Drake, Prof. Mgr.: John Drake.

Windrose, (BMI), Box 1078, Vineland, NJ, 08360, (609) 696-0943, Gen. Mgr.: Frank Baldissero, Contact: Dennis Link.

Windsor Music Co., (BMI), See Newport Music Co.

Winteroak Music, (ASCAP), Box 585, Dewey, AZ, 86323, (602) 632-5107, Pres.: Michael D. Morgan, Prof. Mgr.: Gaye Ellen Foreman.

Lanny Wolfe Music Co., (BMI), See The Bensen Publishing Group.

Wood Glen, Box 35855, Houston, TX, 77235, (713) 499-5943, Contact: Dan Mechura.

Wood'n Music, Inc., (BMI), See Rumpelstiltsongs.

Wooden Bear Music, (ASCAP), See Big Heart Music, Inc.

Terry Woodford Music, (ASCAP), See I've Got The Music Co.

Woodgrain Publishing, (ASCAP), See Fretboard Publishing.

Woodrich Publishing Co., (BMI), Box 38, Lexington, AL, 35648, (205) 247-3883, Pres.: Woody Richardson.

Lori Lee Woods Music, (BMI), 825 5th St., Menasha, WI, 54952, (414) 725-4487, Pres./Prof. Mgr.: Lori Lee Woods, Gen. Mgr.: Jean M. Wilson.

Yaney Woods Music, See Vendor Motion Pictures, Phonorecords & Music Publishing Group.

Word Music, 4800 W. Waco Dr., Waco, TX, 76796, (817) 772-7650.

Branch(es): 100 Publisher Dr., Winona Lake, IN, 46590; 33 Music Sq. West, Suite 110, Nashville, TN, 37203; 6767 Forest Lawn Dr., Suite 110, Los Angeles, CA, 90068.

Word Music, (ASCAP), Box 1319, Fair Lawn, NJ, 07410, (212) 688-6230, Pres.: Marie Garbarine.

World Airwave Music, (BMI), 9967-US-A20, Delta, OH, 43515, (419) 822-5242, Pres.: Len Francis Monahan.

World Famous Music Co., (ASCAP), 1830 Spruce Ave., Highland Park, IL, 60035, (312) 831-4162, Pres.: Chip Altholz, Gen. Mgr.: Nicholas Bakr, Prof. Mgr.: George Warner.

World Music, Inc., (ASCAP), Box 1319, Fair Lawn, NJ,

07410, (212) 688-6230, Pres.: Sammy Kaye, Gen. Mgr./Prof. Mgr.: Marie Garbarine.

World War III Music, (BMI), See Mighty Three Music.

Wren Music Co., (ASCAP), See MPL Communications, Inc.

Wright Track Music, (BMI), See Mark Of Aries Music.

The Writers Group, (BMI), 23 Music Square East, Suite 101, Nashville, TN, 37212, (615) 254-0881, Pres.: James Stroud, Gen. Mgr.: Melanie Holmes, Prof. Mgr.: Robin Palmer.

George Wyle Music, (ASCAP), See Mary Williams Music Clearance Corp.

Wynwood Music Co., Inc., (BMI), Box 101, Broadrun, VA, 22014, (703) 631-0080, Pres./Gen. Mgr.: Peter V. Kvykendall.

Wyoming Brand Music, (BMI), Rt. 7, Box 250, Mt. Juliet, TN, 37122, (615) 444-8431, Pres.: Chris LeDoux, Gen. Mgr.: Alfred LeDoux.

X

XENO Phone International, (STIM), See Modern World Music.

XIV Music, (SESAC), See Print Music Co., Inc.

XLNT Music Inc., (ASCAP), 38-82 240th St., Little Neck, NY, 11363, (718) 229-3952, Pres.: James Cohn.

Xanadu Records Ltd., (ASCAP/BMI), 3242 Irwin Ave., Kingsbridge, Bronx, NY, 10463, (212) 549-3655, Pres.: Don Schlitten.

Y

YAM, (BMI), See Beach House Music.

Yard Style Music, (ASCAP), See Happy Valley Music.

Yardbird Music, (BMI), Box 995, Norfolk, VA, 23501.

Ynotsenyhitsongs, (BMI), See Organized Rhyme Music Publishing Group.

Yo Pee's Music, (BMI), See Shekere Music.

Yo-Yo Music, (BMI), See Startime Music.

York Publishing, (BMI), See Doctor York Prods.

Dr. York Prods., (BMI), 548 Hart St., Brooklyn, NY, 11221, (718) 443-4414, (718) 443-4417, Telex: 4973181, Pres.: Dr. York, Gen. Mgr.: Tony Marshall, Prof. Mgr.: Carlton Vincent.

Rusty York Music, (BMI), Box 31078, Cincinnati, OH, 45231, (513) 522-9336, Pres.: Rusty York, Gen. Mgr.: Linda York, Prof. Mgr.: Junior Bennett.

Yorke Edition, See Galaxy Music Corp.

Yorktown Music Corp., (ASCAP), See Music Sales Corp.

You Heard It—Hear!, 1445 Sunset Ridge Rd., Glenview, IL, 60025, (312) 729-2047, Pres.: Eric Lindberg, Gen. Mgr.: Sven Lindberg, Prof. Mgr.: Frank Littlewolf.

Yuma Music Corp., (ASCAP), See Shapiro, Bernstein & Co., Inc.

Z

Zamalama Music, (ASCAP), See Big Heart Music, Inc.

Frank Zappa Music, (BMI), See Munchkin Music.

Rex Zario Music, (BMI), 3010 N. Front St., Philadelphia, PA, 19133, (215) 426-5682, Pres.: Rex Zario, Gen. Mgr.: Lucky Taylor, Prof. Mgr.: Chris Lefavi.

Zawinul Music, See Gopam Ents., Inc.

Zabrezza Publishing, 3010 N. Front St., Philadelphia, PA, 19133, (215) 426-5682.

Zebra Discorde Music Group, Inc., (BMI), 1040 N. Las Palmas, Los Angeles, CA, 90038, (213) 461-8631, Telex: 188083, Pres.: Carlo Nasi, Barney Ales, Gen. Mgr.: Janet Lee Stoakley, Prof. Mgr.: Carlo Nasi.

Zentao II, (ASCAP), 609 Brook Rd., Richmond, VA, 23220, (804) 788-8892, Pres.: Max Monroe.

Zitler Music, (BMI), Box 3034, Austin, TX, 78764, (512) 443-7444, Pres.: Bruce Sheehan.

Zomba Ents., Inc., (ASCAP), 1348 Lexington Ave., New York, NY, 10128, (212) 410-4774, Telex: 237316 ZOMBA, Pres.: Clive Calder, Prof. Mgr.: David Renzer, Contact: Rachelle Greenblatt.

Zondervan Music Publishers, (SESAC), See The Bensen Publishing Group.

Zoon Tunes, (BMI), See Number 9 Music Ents., Inc.

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Alfred Publishing Co., Inc., Box 5964, 15335 Morrison St. #235, Sherman Oaks, 91413, (818) 995-8811. Branch(es): Suite 300, 1305 Sheridan Mall Pkwy., Pickering, ON, L1V 3P2, Canada.

Aljoni Music Co., Box 18918, Los Angeles, 90018, (213) 935-7277. Pres.: Al Hall, Jr.

Barfko-Swill, Box 5418, North Hollywood, 91616, (818) 786-7546.

Bonnyview Music Corp., 7120 Sunset Blvd., Los Angeles, 90046.

Bourne Co., 1800 N. Hollywood, Hollywood, 90028, (213) 469-5101.

Bug Music, 6777 Hollywood Blvd., 9th Floor, Hollywood, 90028, (213) 466-4352. Pres.: Dan Bougoise.

Chappell Intersong Music Group, 6255 Sunset Blvd., Suite 1904, Hollywood, 90028, (213) 469-5141. Sr. Vice Pres.: Ira Jaffee.

Cherith Publishing Co., Box 72, Placentia, 92670.

Cherry Lane Music Publishing Co., 9255 Sunset Blvd., Los Angeles, 90067. Prof. Mgr.: Victoria Clare.

Chesbro Music Co., 17421-B Gale Ave., City of Industry, 91748, (213) 964-1153.

Creative Concepts Publishing Corp., 154 E. El Roblar Dr., Box 848, Ojai, 93023, (805) 646-4811. Pres.: John L. Haag.

Criterion Music Corp., 6124 Selma Ave., Hollywood, 90028, (213) 469-2296.

Duane Music, Inc., 382 Clarence Ave., Sunnyvale, 94086, (408) 739-6133. Pres.: G. E. Thompson.

Carl Fischer of Los Angeles, Inc., 1101 S. Hope St., Los Angeles, 90015, (213) 749-5227. Gen. Mgr.: Sara M. Joy.

Forerunner Distribution, 12400 Moorpark St., #10, Studio City, 91604, (818) 762-7417.

Hansen House, Box 42069, 141 Kearny, San Francisco, 94142, (415) 986-2387. Pres.: Charles Hensen.

Bryon Hoyt Sheet Music Service, 190 10th St., San Francisco, 94103, (415) 431-8055. Pres.: Arthur B. Gurwitz.

Inspirational Music, Drawer 1, Northridge, 91328, (818) 987-2911.

MCA Music, 70 Universal City Plaza, Universal City, 91608, (818) 508-4550.

Peer-Southern Organization, 6777 Hollywood Blvd., Hollywood, 90028, (213) 469-1667. Pres.: Ralph Peer II.

Morse M. Freeman, Inc., 733 S. Spring St., Los Angeles, 90055, (213) 623-7211. Gen. Mgr.: Harold L. Freeman.

Prince/S F Publications, 1125 Francisco St., San Francisco, 94109, (415) 775-9627.

Dale Tedesco Music, 17043 Romar St., Northridge, 91325, (818) 885-0775.

Warner Bros. Publications, Inc., 9000 Sunset Blvd., Los Angeles, 90069, (213) 273-3323. Pres.: Jay Morgenstern.

Western Int'l Music, Inc., 2859 Holt Ave., Los Angeles, 90034, (213) 870-9381. Pres.: William Schmidt.

Western Music Sales Service, Box 975, North Hollywood, 91603, (818) 760-8700. Gen. Mgr.: George Perl.

COLORADO

Linear Music Publications, 1790 Webster St., Lakewood, 80215, (303) 235-0606.

Son Key, Inc., Box 31757, Aurora, 80041.

FLORIDA

Aljoni Music Co., 2320 W. Edgewood Ave., Jacksonville, 32209. Office Mgr.: Ronnie Hall.

Columbia Pictures Publications, 15800 NW 48th St., Miami, 33014, (305) 620-1500. (800) 327-7643. Pres.: Frank J. Hackinson.

Cowboy Junction Flea Market, Highway 44-Junction 490, Lecanto, 32661.

Cude & Pickens Distributing, 519 N. Halifax Ave., Daytona Beach, 32018, (904) 252-0381. Pres./Sales Mgr.: Bobby Lee Cude.

Hansen House, 1860 West Ave., Miami Beach, 33139, (305) 532-5461.

Peer-Southern Organization, 150 SE 2nd Ave., Miami, 33131, (305) 552-1488. Pres.: Ralph Peer II.

J. W. Pepper of Florida, 5201 Harney Rd., Tampa, 33610, (813) 621-3444.

Plymouth Music Co., Inc., 170 NE 33rd St., Fort Lauderdale, 33334, (305) 563-1844. Pres.: "Cork" O'Keefe.

Southcoast Music Distributors, Box 21686, Fort Lauderdale, 33335, (305) 465-0061. Pres.: Gary Rappaport.

Tommy Valando Publishing Group, 170 Northeast 33rd St., Fort Lauderdale, 33334.

GEORGIA

Atlanta Int'l Record Co., Inc., 881 Memorial Dr., SE, Atlanta, 30316, (404) 223-0144.

Clarksville Record Sales Co., Inc., 608 N. Washington St., Clarksville, 30523, (404) 754-2152.

Focal Point Music, 922 McArthur Blvd., Warner Robins, 31093, (912) 923-6533. Pres./Gen. Mgr.: Ray H. Melton.

Georgia Music Supply, Inc., Box 490331, Atlanta, 30349, (404) 996-3385. Pres.: Richard F. DeCourcy.

J.W. Pepper of Atlanta, 4273 Wendell Dr., SW, Atlanta, 30336, (404) 691-6500.

IDAHO

Chesbro Music Co., 327 Broadway, Box 2009, Idaho Falls, 83403, (208) 522-8691. Pres.: Joan Chesbro.

Branch(es): 3221 Producer Way, Pomona, CA, 91768, (714) 594-1076. Sales Mgr.: Doug Goates.

ILLINOIS

Amalgamated Tulip Corp., 117 W. Rockland Rd., Box 615, Libertyville, 60048, (312) 362-4060. Gen. Mgr.: Rick Johnson; Saturn Industries, Inc.

Carl Fischer Music Dist., 312 S. Wabash Ave., Chicago, 60604, (312) 427-6652.

Harris-Teller, Inc., 7400 S. Mason Ave., Chicago, 60638, (312) 496-2100. Pres.: Edward Harris.

JLI Music, 745 Hudson Ave., Romeoville, 60441, (815) 886-0183. Pres.: Julian Leal.

M. M. Cole Publishing Co., 919 Michigan Ave., Suite 1602, Chicago, 60611, (312) 787-0804. Pres.: Shepard Stern.

Mary-Joyce Publishing Co., Scott Pine Dr., Collinsville, 62234.

Saint Louis-Peoria Music Co., 1722 W. Chanute, Peoria, 61615, (309) 691-5545. (800) 447-0958. Gen. Mgr.: John P. Tomlins; Hansen House, Las Vegas, NV.

Silver Thorn II, Box 96, Chicago Heights, 60411.

KENTUCKY

Sun-Ray Records, 1622 Wyatt Pkwy., Lexington, 40505, (606) 254-7474. Pres.: James T. Price.

Willis Music Co., 7380 Industrial Rd., Florence, 41402, (606) 283-2050.

MARYLAND

Boston Music Co., 116-122 Boylston, Boston, 02116, (617) 426-5100. Pres.: William Hammerstein.

Branch(es): 146 Massachusetts Ave., Boston, MA, 02215, (617) 267-8223. Branch Mgr.: Jeff Lucas; Harvard Square, 57 Boylston St., Cambridge, MA, 02138, (617) 497-1567. Branch Mgr.: Bonnie Summerfield.

Marshall/Mangold Distributing Co., Inc., 4805 Nelson Ave., Baltimore, 21215, (301) 542-7214. Pres. & Sales Mgr.: Manny Goldberg.

MASSACHUSETTS

Najarian Music Co., Inc., 269 Lexington St., Waltham, 02154. Pres.: Robert Najarian.

Organ Literature Fondation, 45 Norfolk Rd., Braintree, 02184.

E.C. Schirmer Music Co., Inc., 138 Ipswich St., Boston, 02215, (617) 236-1935. Contact: Robert A. Schuneman.

MICHIGAN

Mertis, 8130 Northlawn, Detroit, 48204, (313) 933-6844.

Mertis Music Co., Inc., 8130 Northlawn, Detroit, 48204. Branch(es): 8569 Horner St., Los Angeles, CA, 90035.

J. W. Pepper of Detroit, 552 Robbins Dr., Troy, 48048, (313) 588-1000.

Thomas Music Supply Co., 3715 N. Woodward, Royal Oak, 48072, (313) 549-4422.

MINNESOTA

Hal Leonard Publishing Corp., 960 E. Mark St., Winona, 55987, (507) 454-2920.

World Wide Publications, 1303 Hennepin Ave., Minneapolis, 55403, (612) 333-0940.

MISSISSIPPI

Johnny Angle Publishing Co., 1772 Hamilton Blvd., Jackson, 39213, (601) 362-9172. Contact: Johnny Angle.

Gospel Publishing House, 1445 Boonville Ave., Springfield, 65802, (417) 862-2781.

MISSOURI

Lineage Publishing Co., Box 211, East Prairie, 63845, (314) 649-2211.

NEVADA

Hansen House, 953 E. Sahara, Las Vegas, 89104, (702) 737-5211. Vice Pres. Mktg.: Richard H. Suiter.

NEW JERSEY

Bronen Ents., Inc., 393 N. Central Ave., Hartsdale, 10530, (914) 428-3393. Gen. Mgr.: Jack Bronen.

Charles Dumont & Sons, Inc., Box 2810, 22 Springdale Rd., Cherry Hill, 08034, (609) 424-5813. (800) 257-8283. Pres.: Charles J. Dumont.

NEW YORK

Apon Record Co., Inc., Box 3082, Steinyway Stn., Long Island City, 11103, (212) 721-5599. Pres.: Andrew H. Poncic.

Belwin-Mills Publishing Corp., 25 Deshon Dr., Melville, 11747, (516) 293-3400. Pres.: Martin Winkler.

Big 3 Music Corp., 729 7th Ave., New York, 10019, (212) 575-2978. Pres.: Harold Seider.

Bronen Ents., Inc., 2462 Webster Ave., Bronx, 10458, (212) 364-3350. Pres.: Andrew Bronen.

Camera Publications, 489 5th Ave., New York, 10017, (212) 682-8400. Publishing Dir.: Johnny Dentato.

Chappell Music Co., 810 7th Ave., New York, 10019, (212) 399-7373.

Cherry Lane Music Co., Inc., 110 Midland Ave., Port Chester, 10573, (914) 937-8601. Pres.: Mr. Lauren Keiser.

Deiro Music Headquarters, 15 Charles St., New York, 10014.

FAD Songs, Inc., 870 7th Ave., New York, 10019, (212) 586-6333.

Carl Fischer Music Dist., 54 Cooper Sq., New York, 10003, (212) 777-0900. Gen. Mgr.: Thomas Mormile.

Doris Fisher Music Corp., 1619 Broadway, New York, 10019, (212) 221-3434.

Gold Brick Music, 7 Howard St., Copiague, 11726, (516) 842-8509. Pres.: Robert L. Williams.

MCA Music, 445 Park Ave., New York, 10022, (212) 759-7500.

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Edwin H. Morris & Co., Inc., 39 West 54th St., New York, 10019, (212) 581-1330.

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Rashid Sales Co., 191 Atlantic Ave., Brooklyn, 11201, (212) 852-3295. (212) 852-3298. Pres.: Albert Rashid.

R. L. Silver Associates, Inc., 527 Madison Ave., New York, 10022, (212) 752-3180.

Tempo Music, Inc., 750 Park Ave., New York, 10021, (212) 249-7500.

V.I.P. Music Distributors, Inc., 214 W. Jefferson St., Syracuse, 13202, (315) 472-6779. Gen. Mgr.: Bob Makiten; Sales Mgr.: Ronald Chunco.

Tommy Valando Publishing Group, Inc., 1270 Ave. of the Americas, New York, 10020, (212) 489-9696.

Warner Bros. Publications, Inc., 75 Rockefeller Plaza, 14th Floor, New York, 10019, (212) 484-8000. Pres.: Jay Morgenstern.

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Davitt & Hanser Music Co., Inc., 415 Greenwell Ave., Cincinnati, 45238, (513) 451-5000.

Grossman Music Corp., 1278 West 9th St., Cleveland, 44113, (216) 696-1234. Pres.: Henry S. Grossman.

Hal-Nat Music Publishing Co., Box 37156, Cincinnati, 45222, (513) 531-7605. (513) 891-2300. Pres.: Saul Harper.

Stanton's Sheet Music, Inc., 330 South 4th St., Columbus, 43215, (614) 224-4257. Pres.: James E. Strouse.

OREGON

Ark Records, Box 230073, Tigard, 97223.

PENNSYLVANIA

C C M Music, 412 Easter Ave., Pittsburgh, 19103.
Communication Concept, Box 2095, Philadelphia, 19103, (215) 844-8736. Pres.: S. Deane Henderson.

J. W. Pepper & Son, Inc., 2480 Industrial Dr., Paoli, 19301, (215) 648-0500.

RHODE ISLAND

Axelrod-Music, Inc., 251 Weybosser St., Providence, 02903.
Branch(es): 1119 Main St., Wakefield, RI, 02881.

SOUTH CAROLINA

WesJac Music, 129 W. Main St., Lake City, 29560, (803) 394-3597. Contact: W. R. Bragdon, Jr.

TENNESSEE

Acutt-Rose Sales, Inc., 2510 Franklin Rd., Nashville, 37204, (615) 385-3031. Pres.: Wesley H. Rose.

American Cowboy Songs, Inc., Mount Juliet, 37122.
The Benson Co., 365 Great Cir. Dr., Nashville, 37228, (615) 259-9111. Pres.: Robert H. MacKenzie.

Bug Music, 65 Music Square East, Nashville, 37203, (615) 321-4593. Gen. Mgr.: Garry Velletri.

Calvary Distribution, 142 8th Ave., North, Nashville, 37203, (800) 821-9599. (615) 244-8800.

Chappell Music Co., 11 Music Cir. South, Nashville, 37203, (615) 244-3382. Vice Pres./Gen. Mgr.: Henry Hurt.

Criterion Music Corp., 1025 17th Ave. South, Nashville, 37212.

Heavy Jamin Music, Box 4740, Nashville, 37216, (615) 865-4740.

Ivory Palaces Music, 3141 Spottswood Ave., Memphis, 38111, (901) 323-3509. Pres.: Jack Abell.

M C A Music (div. of M C A, Inc.), 1106 17th Ave. South, Nashville, 37212, (615) 327-4622. Vice Pres. & Gen. Mgr.: Jerry Crutchfield.

Mester, Box 90639, 902 42nd Ave. North, Nashville, 37209.
Pathway Press, 1080 Montgomery Ave., Cleveland, 37311, (615) 476-5197.

Peer-Southern Organization, 7 Music Cir. North, Nashville, 37203, (615) 244-6200. Bd. Chrmn.: Monique Peer.

Silver-Loomas Prodn., 38 Music Square East, Suite 113, Nashville, 37203, (615) 255-8005.

Warner Bros. Music, 1815 Division St., Nashville, 37203, (615) 329-3921.

Wyoming Brand Music, Rt. 7, Box 251, Mt. Juliet, 37122, (615) 444-8431.

TEXAS

Don Edgar Music, 2312 Jasper, Fort Worth, 76106, (817) 626-3448. Owner & Gen. Mgr.: D. D. Edgar.

Southern Music Co., 1100 Broadway, San Antonio, 78215, (512) 226-8167. Pres. & Gen. Mgr.: Arthur Gurwitz.

WASHINGTON

Capitol Music Co., Box 21906, 1530 3rd Ave., Seattle, 98111. Pres.: Saul C. Leaf.

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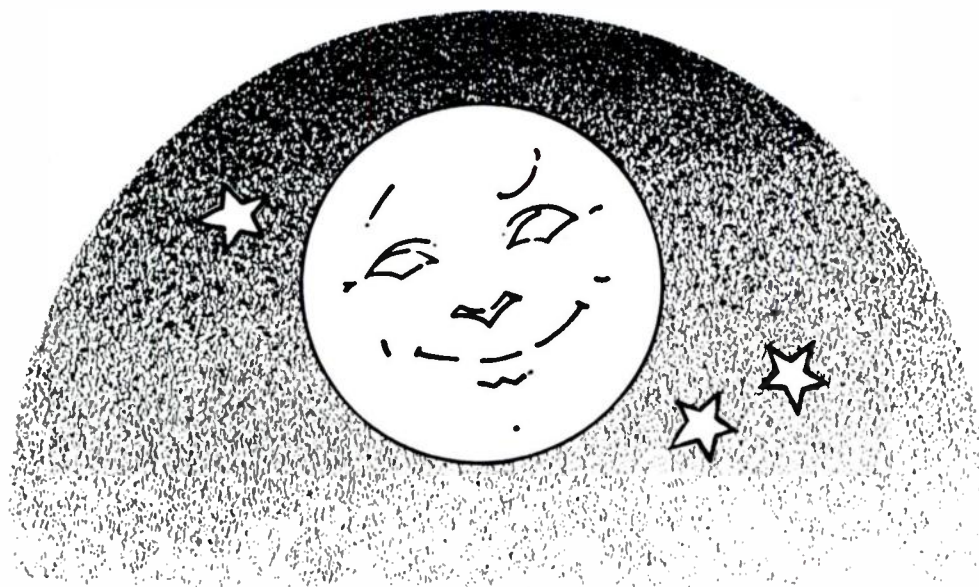
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All Label West, Inc., 3330 W. Flower, Phoenix, 85017, (602) 269-6871, Pres.: Cary Budini; Mgr.: Bill Glaseman; Rec. & Tape: Cubby Fallis.
Program Accessories: Memorex, TDK, Maxell, Labo, Case Logic.

Associated Dist., Inc., 3803 North 36th Ave., Phoenix, 85019, (602) 278-5584, & Buyer: Leonard M. Singer; Mgr.: Gus Figueroa. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, One Stop)
Labels Distributed: Abcco, Alligator, American Gramophone, Amherst, Blackhawk, Beverly Glen, Concord Jazz, Emergency, Fantasy, Flying Fish, GRP, Hightone, Living Language, Macola, Malaco, Mango, Music Specialist, Next Plateau, Opps, Pablo, Palo Alto, Prelude, Profile, Rounder, Select, Sleeping Bag, Specialty, Spindletop, Sunnyview, Sutra, Tee Vee Toons, Telarc, Vanguard.

Canyon Records & Indian Arts, 4143 North 16th St., Phoenix, 85016, (602) 266-4823. (Records) (Franchise)

Music Merchandisers of America, 3330 W. Flower St., Phoenix, 85017, (602) 269-9871, Pres.: Cary Budini; Mgr.: Bill Glaseman; : Cubby Fallis. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, Rack Jobber)

Pro One Stop, 1810 West 4th St., Tempe, 85281, (602) 894-9849, Owner: Jim Johnson; Mgr.: Francisco Cervantes; LP, Tape, CD: Francisco Cervantes; Singles & 12": Paul Johnson; Blank Tape & Accessories: Carter Frey. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, One Stop)
Labels Distributed: All Major & Independent Labels.

Smash Record Dist., 2909 W. Fairmount, Phoenix, 85017, (602) 264-5659, : Jackie Elgas; Mgr.: Charlotte Harrington; (Records) (Franchise, One Stop)
Labels Distributed: 45's & Oldies.

ARKANSAS

Discount Records, Inc., 3400 S. University, Little Rock, 72204, (501) 565-0304, Owner: Jack Garner; Contacts: Ed Tilley, Steve Harrison, Lance Nolley. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop, Rack Jobber)
Program Accessories: Audio Technica, Discwasher, Fidelitona, Peerless, Pfanstiehl, Reccoton, Savoy, Shure.

Handleman Co., Box 9010, 500 Kirts Blvd., Little Rock, 72209, (501) 562-8800, (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Sight & Sound Dist., 2201 Brookwood Dr., Little Rock, 72202, (501) 664-1630, Chief Exec.: John Mandelker; Mgr.: Dan Thompson; Contact: Randy Shore. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: See St. Louis, MO Metro Area For Product Distribution.

CALIFORNIA

A World Records, Inc., 16606 Ogram Ave., Torrance, 90504, (213) 515-2550, Mgr.: Mark S. Randall. (Records, Pre-Recorded Audio Tape) (Franchise, Exporter)

Abbey Road Dist.

2220 S. Ritchey St., Santa Ana, 92705, (714) 546-7177, (800) 843-0995, Telex: 378-1792-ARD, Fax: (714) 546-0337, Pres./Gen. Mgr.: Bruce Ogilvie; LP/Cassette/CD: John Kundrat; Independent: Craig Doucette; Accessories: Wayne Metcalfe. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise, One Stop)
Labels Distributed: All domestic labels; Video: Pioneer Laser Disc.
Program Accessories: Alltop, Alpha, Duracell, Specialty Container, Tree-Dimension, Pfantone, Discwasher, Napa Valley "HE".

Alhambra Dist., Inc., 1642 S. Vermont Ave., Los Angeles, 90006, (213) 733-0137, Telex: 686444, Mgr.: Tony Frenadza. (Franchise, Importer)

American Independent Records, 74 Rincon Alley, San Francisco, 94107, (415) 543-2433, CEO: Gordon J. Whiting; Controller: Mary Myers; Contact: Randy X. Frisch. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, One Stop)

Labels Distributed: Statiras, Big Time, Auburn, Golden Flute, Original Sound, New West, Vanguard, Moss Music Group, Demand Performance, Catero, Ace of Hearts, Twin Tone, Cachalot, Sun, Throbbing Lobster, It is Music, East Wind Soviet Jazz.

American Music Mktg., 4520 Valerio St., Burbank, 91505, Chief Exec.: Chet Coplen. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Cutouts, Overstock) (Franchise, Rack Jobber)

American Pie, 12222 Venice Blvd., Los Angeles, 90066, (213) 391-4088, Principal: Wayne Volat. (Records) (Franchise, One Stop, Rack Jobber)
Labels Distributed: American Pie.

American Video Network, 830 Myrtle, Monrovia, 91016, (818) 358-7761, (800) 523-5193, Contact: Tom Riordan; Contact: Thomas Nabhan. (Records, Video Program (Cassette & Disk)) (Franchise)
Program Accessories: Used movies on videotape.

Amigo Records Dist., 2858 W. Pico Blvd., Los Angeles, 90006, (213) 680-3463, (Records, Pre-Recorded Audio Tape) (One Stop, Importer, Exporter)

Bob Andrews Records, 25258 Cabot Rd., #147, Laguna Hills, 92653, Owner: Bob Andrews. (Records) (Franchise)
Labels Distributed: MoPro, Magnaphonic Jazz, Outstanding, Interplay, Camard, Henri, Straight Ahead Jazz.

Arrow Film & Video, 9240 Deering Ave., Chatsworth, 91311, (818) 407-0900, (800) 233-2452, Contact: Mara Epstein. (Records, Video Program (Cassette & Disk)) (Franchise)

Asian Pacific Gospel Music Dist., Box 1990, Thousand Oaks, 91360, (805) 499-4306, (Records) (Franchise)

Astral-Ocean Cinema, Box 931753, Hollywood, 90093, (213) 851-2216, Pres.: Dewey Wohl; Vice Pres.: Julie Wohl. (Video Program (Cassette & Disk)) (Exporter)

AudioSource, 1185 Chess Dr., Foster City, 94404, (415) 574-7585, Owner: Norman Olson. (Records, Pre-Recorded Audio Tape, Importer, Exporter)
Labels Imported: Accent (Belgium), Astree (France), Audio Lab (Japan), AudioSource (US), Bluebell (Sweden), Calig (West Germany), IMP (United Kingdom), JVC (Japan), Mark Levinson (US), Lyrinx (France), Marquis (Canada), Nippon Phonogram (Japan), Phoenix (United Kingdom), Polyhymnia (Norway), Proplus (Sweden), Rlcccar (Belgium), Sound Storage (US), Still (France).

Aza Int'l, Box 459, Maywood, 90270, (213) 560-4223, Dir.: David T. Richards; Sales: Omar Engleton; Mktg. & Pkg.: Theodore Thrasher; Artist & Promos.: Jeff Simins. (Records, Pre-Recorded Audio Tape, Compact Disk) (Exporter)
Labels Distributed: Aza, Iron Works, Trans Euro, Razor's Edge, Rockhouse, NSFD.

Balboa Records Co.

10900 Washington Blvd., Culver City, 90230, (213) 204-3794, (213) 204-3792, Pres.: Valentin Velasco; PR Mgr.: Chalo Campos; Admn. Asst.: Marita Nogueiras. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise, Importer)
Labels Distributed: Globo, Oasis, Trebol. Exclusive U.S. Distributor of Musart.

Rick Ballard Imports, Box 5063, Berkeley, 94705, (415) 832-1277, Owner: Rick Ballard; Mgr.: Bob Hoshide. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer, Exporter)

Baly Records & Tape Dist., 2525 W. Pico Blvd., Los Angeles, 90006, (213) 487-2155, Owner, Mgr. & Buyer:

Isaac Baly. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop, Rack Jobber, Importer)
Labels Distributed: Alhambra, Alto, Arcano, Arriba, Atlas, Audiomex, Boringuen, CBS, Caytronics, Dicesa, Disa, Discolando, Disneylandia, Fame, Freddie, Gas, Luna, Mar, Mercurio, Mericana, Musart, Nova, Vox, Odeon, Orfeon, Peerless, Profono, Pronto, Ramex, Rio Bravo, Romex, SB, Sonart, Soundmex, TH, Teca, Viva.

Bayside Record Distributing Co.

10341 San Pablo Ave., El Cerrito, 94530, (415) 525-4996, Pres. & CD Buyer: Robin Wise; Vice Pres.: Bruce Kaplan. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer)
Labels Distributed: Alligator, Arhollie, Black Top, Blind Pig, Chameleon, Country Music Foundation, DRG, Delmark, Enja, Fifth Continent, Flying Fish, Folkways, Heartbeat, Kaleidoscope, Muse, Oh Boy, Philo, P.H.C., Red House, Red Pajamas, Rounder, Savoy, Specialty, Sugar Hill, Varrick.
Labels Imported: Ace, Barenreiter, CBS (France), EMI (United Kingdom), Jazz Point, Kent, L & R, Matchbox, Oldie Blues, Pathe (France), RCA (France), Stateside EMI, Storyville, Swaggie, True North.

Bennett Marine Video, 730 Washington St., Marina Del Rey, 90292, (213) 821-3329, (800) 262-8862, Owner & Mgr.: Michael Bennett. (Records, Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Magic Camp, Neptune, Video Assoc., Sea TV, Videovision, Waterways, NF Video, Bennett.

Berkley Air Services Mktg., 714 S. Iris Ave., Inglewood, 90301, (213) 649-0301, Mgr.: Lester Baum.

Black Gold, Box 3398 T.A., Los Angeles, 90051, (213) 930-0930, (Records) (Franchise)
Labels Distributed: Black Gold, Dee Joy, Third World, West Coast.

C B S Records, 1930 Century Park West, Century City, 90067, (213) 556-4708, Sales Mgr.: Craig Applequist; Mgr.: Rich Kudolla. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)



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C B S Records, 175 N. Redwood Dr., Suite 130, San Rafael, 94903, (415) 499-9450, Mgr.: Jerry Pitti. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise) Labels Distributed: (see Rego Park, NY for product distribution).

California Record Dist., Inc.

Box 6367, 1242 Los Angeles St., Glendale, 91204, (818) 246-6484, Owner: George Hecutt; Sales Mgr.: Don Davis; Promo. Mgr.: Ted Higashioka; Buyer: Richard Hoccult. (Records) (Franchise)
Labels Distributed: ABKCO, Alligator, Amherst, Antilles, Cilluloid, Concord Jazz, Fantasy Group, Flying Fish, GNP, GRP, Kaleidoscope, Malaco, Mango, Muse, Original Sound, Pablo, Pair, Palo Alto, Pausa, Prelude, Profile, Ranwood, Roulette, Rounder, Savoy Gospel, Savoy Jazz, Streetwise, Sunnyside, Sutra, Varese.

California Records Dist., Inc., 10th & Parker, 5th floor, Berkeley, 94710, (415) 548-3203, Sales: Donn Sanders; Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: Profile, Sutra, Fantasy, Aspen/Blackhawk, GRP.

Canterbury Records, Inc., 805 E. Colorado, Pasadena, 91101, (213) 681-4922, Pres. & Buyer: Charles Gordon; Contacts: Jennifer Freedman, Jessie Bruno, Jeffrey Oronzo. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber, Exporter)

Capitol Records, 1750 N. Vine, Hollywood, 90028, (213) 462-8252, (Records) (Franchise)

Labels Distributed: Accord, Angel, Blue Note, Capitol, EMI, EMI America, Gold Coast, Harvest, Liberty, MSS, Main Street, Montage, SR, Seraphin, Townhouse.
Capitol Records, 100 Oak St., Suite 150, Oakland, 94607, (415) 839-5757, Mgr.: Uyto Lazauskas. (Records) (Franchise)

Cassette Prods. Unlimited, Inc., 5796 Martin Rd., Irwinvale, 91706, (818) 969-6881, Pres.: William R. Guthy. Program Accessories: Blank Audio & Video Tape.

Cassette Unlimited (Div. of Dale Ents., Inc.)

10995 Wrightwood Ln., Studio City, 91604, (213) 650-6510, (800) 255-3200, Pres. & Buyer: Herbert S. Dale; Vice Pres. & Buyer: Bruce Dale; Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Video Games/Computer Software, Cutouts, Overstock) (Franchise, Rack Jobber, Importer, Exporter)
Labels Distributed: Misc. Cut-outs, Capitol Special Markets, CSP, MSA, RCA/Camden.
Program Accessories: Custom Tape, Cassette Display Cases, Cassette Carrying Cases.

City Hall Records

15 Tiburon St., San Rafael, 94901, (415) 457-9080, Owner: Robin Cohn; Office Mgr.: Joan Anderson; Promo. Mgr.: Walter Zelnick. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer, Exporter)
Labels Distributed: Audiophile, Carthage, Circle, Clean Cuts, Columbia Special Products, DRG, Daffodil, Famous Door, Fanfare, Green Linet, Greensleeves, Hannibal, I.A.J.R.C., Jamsey Abersold, Jampacked, Jazzology, June Appal, Kent, Landslide, Makossa, Music Specialist, Next Plateau, Nighthawk, Radiola, RAS, Seabreeze, Select, Shanachie, Sleeping Bag, Solomonic, Stash—
Labels Imported: Ace, Ariwa, ASV, Chess, Dawn Club, Edsel, First Heard, Flyright, Fountain, Globestyle, Harlequin, Hot House, Magic, Red Lightnin, Savilla, Spindrift, Swinghouse, Trojan (All United Kingdom); Amigo, Dragon, Jukebox LII, Mr. R & B, Phontastic, Route 66 (All Sweden); Bear Family (Germany); Innovation, Sackville (Canada); Vouge/Chess (France); Black Magic (The Netherlands).

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Catalina Video Dist., 11925 Vose St., N. Hollywood, 91605, (818) 764-9105, Contact: Christian Mann. (Video Program (Cassette & Disk)) (Franchise)

City One Stop, 2551 S. Alamanda St., Los Angeles, 90058, (213) 234-3336, Chief Exec: Pat Moreland; Mgr.: Sam Ginsburg; Contact: Mitch Perliss. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Commtron, 3211 MacArthur Blvd., Santa Ana, 92704, (714) 751-9011, (Video Program (Cassette & Disk)) (Franchise) Labels Distributed: Prism.

Commtron, 2365 Industrial Pkwy. West, Hayward, 94545, (415) 785-3730. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Prism.

Cosmotone Records, Box 71988, Los Angeles, 90071, (818) 578-1858, Mgr.: Rafael Brom.

Crest Cassette Corp., 415 N. Figueroa St., Wilmington, 90744, (213) 835-9677, Telex: 664844 AB, Pres.: William DeMucci. (Franchise)

Dimple Wholesale Products, Box 1384, West Sacramento, 95691, (916) 373-4726, Chief Exec.: Randy Carasco. (Records, Video Program (Cassette & Disk)) (Rack Jobber)

Discos Latin Int'l, Inc., 1644 S. Vermont Ave., Los Angeles, 90006, (213) 734-1527, Owner: Jose A. Garcia. (Records) (Franchise)
Labels Distributed: Fono Rex, Latin Int'l, Microfon, Pega.

Eastern Pacific Sounds, Inc.

6325 DeSoto Ave., Woodland Hills, 91367, (818) 884-2234, Fax: (818) 708-1636, Pres.: Kuni Yashiro; Vice Pres./Sales Mktg.: Doug Lexa. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Importer, Exporter)

Environmental Video, Inc., 1116 8th St. "B" Box 577, Manhattan Beach, 90266, (213) 546-4581, (800) 332-1140, Contact: James Spencer. (Video Program (Cassette & Disk)) (Franchise)

Eur Pac West (Div. of Eur Pac Service, Inc.), 9586 Dist. Ave., San Diego, 92121, (619) 566-7662, Pres.: J. Milton Kyle; Mgr.: Frank Defalco; Contact: Paul M. Lawrence. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)
Labels Distributed: Military Dist.

Fifth Continent Music Corp., 1200 Newell Hill, Suite 302, Walnut Creek, 94596, (415) 945-1855, Chief Exec.: John Lasher; Mgr.: Shane Belts; Contact: John Lasher. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, Importer, Exporter)

Labels Distributed: Entr'Acte, Jackal, Label X, Preamble, Southern Cross.
Labels Imported: Akira, Australian Opera, Cherry Pie, Grevillea, Move, Phillips/Australia, S.A.R.E.C., 2MBS (Australia), Ode/New Zealand (New Zealand), Audiotrax (United Kingdom).

First Video Exchange, 17503 S. Figueroa, Garden, 90248, (213) 516-8422, (800) 247-2351, Contact: Jeff Leyton; Contact: Carol Vogel. (Records, Video Program (Cassette & Disk)) (Franchise)

Folk Arts Rare Records, 3811 Adams Ave., San Diego, 92116, (619) 282-7833, Chief Exec.: Louis F. Curtiss; Contacts: William F. Curtiss, Freddie Keppard, Asa Martin. (Records) (Franchise)

Labels Distributed: Electrobeam Guennet, Paramount, Herwin, Champion, Conqueror, Romeo, Domino, Homestead, Timely Tunes, Jewel, Melotone, Busy Bee, Black Patti, Sunrise, Black Swan, Edison Diamond Disc.

Froerunner Dist., 12400 Moorpark St., #10, Studio City, 91604, (Records, Pre-Recorded Audio Tape) (Franchise)
Garmisa Sales, 23811 Fairgreens East, Laguna Hills, 92677, (714) 495-3999, Owner: Robert M. Garmisa; Program Accessories: Savoy, Plastic-Plex, Arista Ents., AA/Wonderland, Case Logic, Norelco-C D Boxes.

Global Pacific Distributors, Inc., 589 1st St., West, Sonoma, 95476, (707) 996-2748, Pres.: Howard L. Sapper; Mgr.: Gregory Westmoreland; Vice Pres.: Howard L. Morris. (Records) (Franchise)

Labels Distributed: New Age: Ancient Future, Steve Bergman, Celestial Harmonies, Environments, Fortuna, Sonia Gaia, Global Pacific, GrammaVision, Halpern Sounds, Hearts of Space, Paul Horn, Daniel Kobialka, Living Music, Emmett Miller, Moss Music, Music West, Narada, Rising Sun, Schwakie Roth, Search for Serenity, Windham Hill.

Golden Oldies, Inc., 8410 Painter, Whittier, 90602, (213) 945-5840, Pres.: Roberto Ruiz; Vice Pres.: Alfred Smith. (Records) (Franchise)

Golden Oldies, Inc., 223 E. Plymouth, Inglewood, 90302, (213) 672-0380, (213) 674-1468, Pres.: Roberto Ruiz; Vice Pres.: Alfred Smith. (Records) (Franchise)

Great American Video, 31340 Via Colinas, West Lake Village, 91361, (818) 889-3697, Chief Exec.: Beverly C. Sebastian; Gen. Mgr. & Buyer: Ben Sebastian. (Video Program (Cassette & Disk)) (Franchise, One Stop)
Labels Distributed: Disney, Karl Lorimar, Paramount, Prism, Republic, WEA & Others.

Greenworld Dist., 20445 Gramercy Pl., Box 2896, Torrance, 90509, (213) 533-8075, (800) 421-2095, Telex: 4720103, Pres.: Steve Boudreau; Contacts: David Baker, Dean Naleway, Peter Heur. (Records, Pre-Recorded Audio Tape) (Franchise, Importer, Exporter)
Labels Distributed: Ace of Hearts, Alternative Tentacles, Bemisbrain, Buy Our Records, Big Time, Bomp, Breakthrough, CD Presents, Celestial Harmonies, DB, Fountain of Youth, Frontier, Greenworld Records, Homestead, Landslide, Metro America, Midnight, Mordam, Neutral, Placebo, Ralph, Reachout Int'l, Rough Trade, Shrapnel, Subterranean, Throbbing Lobster, Twin Tone.

Labels Imported: All Labels.

Handleman Co., 9700 Bell Ranch Dr., Santa Fe Springs, 90670, (213) 946-4431, Mgr.: George Rosenjack. (Records, Pre-Recorded Audio Tape) (Franchise, Rack Jobber)

Hollywood Family Entertainment, 16787 Schoenborn St., Sepulveda, 91343, (818) 895-2331, (800) 426-9491, Buyer: Claire A. Cassano; Buyer: Hal Freeman. (Records, Video Program (Cassette & Disk)) (Franchise)

Important Records Dist., Inc., 1830 West 208th St., Torrance, 90501, (213) 212-0801, Telex: 653562, Mgr.: Cliff Cultreri. (Records, Pre-Recorded Audio Tape) (Franchise, Importer)

Independent Video, Inc., 10364 Rockingham Dr., Sacramento, 95827, (916) 361-7181. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Prism.

Inspirational Music, 18108 Parthenia St., Northridge, 91328, (818) 987-2911, Mgr.: Bruce R. Edwards; Contact: Cheryl Wellcome. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Word, Light, Sparrow, Brentwood, Benson, Copeland, Ingles, Goodlife, Jime Records, Last Days, Lexicon, Ministry Resource, Morada, New Day, Nicholas, PTL, Ranwood, Stargio, Warner Bros. Zondervan, Lillenas, Alexandra, Christian World, Clarion, Calvary.

Int'l Records, Box 690, Bryn Mawr, 92318, (714) 796-6110, Owner: John Brechler. (Records) (Franchise)

Labels Distributed: Interplay, PJS, Sharp Eleven, Sea Breeze, Sorcerer.

JDC Records, Inc.

567 West 57th St., San Pedro, 90731, (213) 519-7393, Telex: 4996506/JNCICN, Fax: (213) 519-1614, Gen. Mgr.: Jim Callion; Sr. Sales Exec.: Eddie Fonseca. (Records) (Franchise, One Stop, Importer, Exporter)
Labels Distributed: Owned: JDC, Dunk Yer Funk, Neighborhood.

Labels Dist.: Baja Beach, Best, Bobcat, Cedarhouse, Chiwawa, Cutting, D.J. Int'l, Damabi, Dance Sing, DDanica, Debut (United Kingdom), Egyptian Empire, Eurobeat, Freak Beat, Hot Prodn., Intelligencia, Jam City, Kru Cut, Luke Skyywalker, Macola, Masterhead S.A. (Mexico), Megatone, Memo, Meno-Vision, MSI-Jampacked, Musart (Mexico), Nasty Mix, Nightwave, Oaklawn, On The Spot, Paris Int'l, Passion (United Kingdom), Power, RJM, Recca, Rio Vista, Rockwell, Ruthless, S.E.X. (Canada), Street Level, Summer, Sunset, TSR, Techno-Hop, Tommy Boy, Vinylmania, WOW, ZXY America. One Stop for all 12" Labels.

JEM Records West

18629 Topham St., Reseda, 91335, (818) 996-6754, Fax: (818) 344-0679, Exec. Vice Pres.: Bill Shaler; Buyer: Jim Rolfe. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, Importer, Exporter)
Labels Distributed: Passport Jazz, Passport, PVC, Editions EG, Blackhawk, Beverley Glen, SST, Pro Arte, GMS America, L.M.R., Restless, Wax Trax, Twin Tone, Grudge, Frontier, Sleeping Bag, Roir.

J & I Cassette, 23947 Ventura Blvd., Calabasas, 91302, (818) 992-6200, Pres.: John Brennan. (Records) (Franchise)

Labels Distributed: AUDIO: Reel to Reels, Broadcast Carts, Cassettes; Video: All Formats; Mfr's Representatives. TDK, Maxell, Ampex, Capitol Magnetics, Fidelipac.

John's Music, 11020 S. Main, Los Angeles, 90061, (213) 755-1165, Chief Exec.: John Jackson; Mgr.: Marie Jackson. (Records, Pre-Recorded Audio Tape) (One Stop)

Kandamerica, Inc., 5112 Walnut Grove Ave., San Gabriel, 91776, (818) 286-8611, Telex: 675337, Pres.: Toshi Fujimoto; Mgr.: Hidetaka Baba. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Exporter)

La Cite French Record Sales, 2306 Westwood Blvd., Los Angeles, 90064, (213) 475-1658, (213) 475-0095, Telex: 3716051, Pres.: Lou Plauzoles. (Records, Pre-Recorded Audio Tape) (Importer)

Labels Imported: Barclay, CBS, Carrere, Disques, EMI/Pathe-Marconi, Philips, Polydor, RCA Disques, Vogue (All France).

Laija Records Corp., Box 42, Alviso, 95002, (408) 262-3287, (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber, Importer, Exporter)

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Linden Int'l Children's Record Specialists, 365 1st St. bies, Los Angeles, 94022, (415) 949-3390, Owner: Dennis Ronberg. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Shoreline, RCA, A&M, Kimbo, Elephant, Rosenshontz, Kids Records, Pacific Cascade, Little Thinker.

M C A Distributing Corp., 430 Peninsula Ave., Suite 2, San Mateo, 94401, (415) 343-0200, (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: Universal City, CA (see for product distribution).

M C A Distributing Corp., 11312 Penrose St., Sun Valley, 91352, (818) 788-3520, Chief Exec.: John Allison; Mgr.: Rod Linnum. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: Universal City, CA (see for product distribution).

M C A Distributing Corp., 70 Universal Plaza, Universal City, 91608, (818) 777-4000, (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: MCA, Motown Group, Narada, Pacific Arts, Zebra; Branch Offices: San Mateo, CA; Sun Valley, CA; Aurora, CO; Norcross, GA; Rosemont, IL; Columbia, MD; Woburn, MA; Edina, MN; St. Louis, MO; Collingswood, NJ; New York, NY; Cleveland, OH; Nashville, TN; Irving, TX.

Major Dist., 4191 1st St., Space 108, Livermore, 94550, (415) 447-3390, Mgr.: Don Thurman. (Franchise)

Metro Video Dist., Inc., 7841 El Cajon Blvd., La Mesa, 92041, (619) 463-5545, Mgr.: Brad Crane. (Video Program (Cassette & Disk)) (Franchise)

Metro Video Dist., Inc., 5441 West 104th St., Los Angeles, 90045, (213) 417-8447, (800) 348-0009, Mgr.: Al Westfall. (Records) (Franchise)

Mr. Video, 5550 Fulton St., Van Nuys, 91401, (818) 789-7238, (800) 432-4336, Contact: Mike Young; Contact: Larry Lewis. (Video Program (Cassette & Disk)) (Franchise)

More Records, Inc., Box 1167, Simi Valley, 93062, (805) 526-1227, Pres.: Ed Guy. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Cutdowns) (Franchise)

Labels Distributed: Rec. & Tape: MCA, CMH, Gusto, King, Starday, Sun, Plantation & Others; Video Programming: Video Classics.

Music Operators Service, Inc., 536 W. Commonwealth, Fullerton, 92632, (714) 879-1771, Pres. & Mgr.: Buddy Robinson; Contacts: Teddy Farley, David Crawford. (Records) (One Stop)

The Music People, Inc., 1025 W. MacArthur Blvd., Oakland, 94608, (415) 653-5811, Pres. & Buyer: Jason Blaine. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Musica Latina, Inc., 2360 W. Pico Blvd., Los Angeles, 90006, (213) 385-2151, (Records) (Franchise, One Stop, Rack Jobber)

Labels Distributed: Discolando, Kubaney, Modiner, Orion, Panart, Parnaso, Regal, Remo, Rico, Ric-Vox, Son Art, Sono Lux, Sono Mex, Sono Radio, Top Hits, UA Latino, Velvet, El Zarape.

Nico Records, 124 W. Channel Rd., Santa Monica, 90402, (213) 454-3716, Dir.: Eduardo A. Ostrogovich; Mgr.: Gustavo Alfredo Fernandez. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Norwalk Record Distributor, 1020 N. Batavia, Orange, 92667, (714) 538-5388, Owner/Mgr.: David Shropshall, Jr. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Pacific Coast One Stop, Inc.
9535 Cozy St., Chatsworth, 91311, (818) 709-3640, Exec. Steve Kait; Mgr.: David Hoeltz; Albums: Lenny Leon; CD's; Marc Jackson: Tapes; Tom Mehren; Accessories; Rich Young: Singles; Mike Keith. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)
Labels Distributed: All Major Labels.
Program Accessories: Blank Tape & Accessories.

PolyGram Dist., Inc., 70 Via Belardo, Greenbrae, 94094, (415) 461-6735, Contact: Larry Smith. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: All PolyGram.

Precision Sound Mktg. Ltd.
1314 Lana Kai Dr., #15 Apt. E, San Francisco, (415) 798-3389, Rep.: Scott Kendall. (Records) (Franchise, Exporter)

Pyramid Dists., 1577 Barry Ave., Los Angeles, 90025, (213) 207-2944, Owner: Mike Anderson. (Records, Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: Awakening, Celestial Harmonies, Chandi, Fortuna, Global Pacific, Heavenly Music, Narada, Syntonic Research, Windham Hill, Wind Song Sounds.


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Labels Distributed: Home Office: New York, NY (see for product distribution).

RCA/A&M/Arista Distribution, #5 Thomas Mellon Cir., Suite 130, San Francisco, 94134, Branch Mgr.: Charlie Rice. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: New York, NY (see for product distribution).

Rare Records Unlimited, 1723 Lake St., San Mateo, 94403, (Records) (One Stop)

Record Service, 4520 Valerio Dr., Burbank, 91505, (818) 843-2105, Pres.: Jim McGraw; Mgr.: Jack Griffith. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

Records, Ltd., 2818 W. Pico Blvd., Los Angeles, 90008, (213) 737-2611, Contact: J. Thomas Arambasin. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop, Importer, Exporter)
Labels Distributed: AEI, Aries, Big Band Int'l, Broadway Baby, Cerberus, Chalfont, Citadel, Corinthian, Etr'Acte, Golden Era, Klavier, Laureate, Living Era, Medallion, Memoir, Original Cast, Orion, Pelican, Soundtrak, Sunbeam, Take Home Tunes, Take Two, Tandem, Varese, Webb.

Rough Trade, Inc.

326 6th St., San Francisco, 94108, (415) 621-0410, (415) 621-4307, Fax: (415) 864-8942, Buyer: Robert Young; Wholesale: Bon Havoc, Mark Johnson; Distribution: Steve Connel; Distribution: Michael Black. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer, Exporter)
Labels Distributed: (US) SST, Homestead, Twintone, Restless, Alt. Tent., Frontier, Wax Trax, Celluloid, Ralph, Rough Trade, Pitch-A-Tent, Caroline (United Kingdom) Rough Trade, Mute, 4 AD, Creation, Chapter 22, Glass, Beggars, Banquwet, Blast First, Product Inc., Red Flame/Ink, Crass (Int'l) Flying Nun, Crammed, Crepuscule, On-U, Nettwerk.

S & R Record Dist., 2654 W. Pico Blvd., Los Angeles, 90006, (213) 383-9111, Owners: Ted Ray, Steve Riggio. (Records) (Franchise)
Labels Distributed: Audio Arts, BRP, Birdie, C-Ray, Castanet, Cheese & Olive, Door Knob, Dottie Essar, Goldfox, Gospel Tone, Jacquet, Koala, Mem-O-Rec, Mutt & Jeff.

Sallyforth, Inc., 2611 Garden Rd., Monterey, 93940, (408) 375-4474, Contact: Leslie Roschke. (Video Program (Cassette & Disk)) (Franchise)

Satum Records, 2698 W. Pico Blvd., Los Angeles, 90006, (213) 737-0616, Pres.: Gale Phelps; Mgr.: Ken Richmand; Contact: Jack Frost. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Signal Trading Co., 41 Sutter St., Suite 1653, San Francisco, 94104, (415) 530-5078, Contact: John R. Olson; Compact Disk) (Franchise, One Stop)

The Singing Machine, 8605 Kewin Ave., Sun Valley, 91352, (818) 768-5510.
Program Accessories: Singing Machine.

Sound Video Unlimited, 8501 Telfair, Sun Valley, 91352, (818) 768-2900, Chief Exec.: Noel Gimbel; Mgr.: Bear Racoff; Contact: Dan Flores. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Warner, CBS/Fox, new World, MCA, Media, Key, Playhouse, Paramount, Karl Lorimar, Walt Disney, MGM/UA, Thorn EMI, USA, Embassy, Family Home, Vestron, Columbia, Charter, Recoton, Allsop, Prism, Lightning, Active Home, Hal Roach, Transworld, Republic.

Sound of California, Box 93691, Hollywood, 90093, (818) 363-9430, Owner: William Karras. (Records) (Franchise, One Stop)
Labels Distributed: Bootleg, GhettoWay, Mystic, Super Seven, Thrash.

Sounds Good Music Co.

3355 W. El Segundo Blvd., Hawthorne, 90250, (213) 973-8800, Telex: 499051BSGOODIMR, Fax: (213) 679-3395, Dir.: Bonnie Levitin; Buyer: Mark O'Brien. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer, Exporter)
Labels Distributed: Alternative Tentacles, Big Time, BYO, CD Presents, Capitol, Chameleon, Frontier, Homestead, ROIR, SST, Twin/Tone, Waxtrax!

Square Deal Record Co., 50 Prado Rd., San Luis Obispo, 93401, (805) 543-3636, Contact: Richard W. Ferris. (Records, Cutouts) (Franchise, Importer)
Labels Distributed: A&M, CBS, MCA, RCA, Rhino.
Program Accessories: Cartridges & Accessories, Closeout & Discount vid. game cartridges, Atari 2600.

Street Level Trading Co., Inc., 1604 West 139 St., Gardena, 90249, (213) 327-8932, (800) 523-7504, Fax: (213) 327-9136, Pres.: Jacques Hubert; Vice Pres./Gen. Mgr.: Lanny Lee. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

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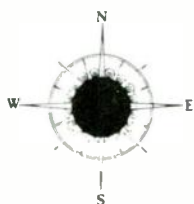


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Sun State Music, 2654 W. Pico Blvd., Los Angeles, 90006, (213) 383-4137, Owner & Buyer: Ted Ray; Mgr. & Buyer: George Morte; Contact: Billy Collins. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Symphonette Music Dist., 4520 Valerio, Burbank, 91505, (818) 843-2105, Pres.: Jim McGraw; Mgr.: Charlie Sims. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)

T H Records De California, Box 20401, Los Angeles, 90006, (213) 731-9650, (Records) (Franchise)

Labels Distributed: Dicesa, F M, Top Hits (TH).

Tara Ent., 20030 S. Normandie, Torrance, 90502, (213) 532-2558, Pres. & Buyer: Allan Phillips. (Records, Pre-Recorded Audio Tape, Overstock) (Franchise, Rack Jobber)

3D Media, Inc.

14600 S. Broadway, Gardena, 90248, (213) 516-0754, Telex: 852236 AVT GNDA, Fax: (213) 516-1157, Sales Dir.: Javad Karvassi; Vice Pres.: Reza Karbassi. (Franchise)
Blank Video Tape Distribution.

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534 W. Patrice Pl., Gardena, 90248, (800) 854-1641, (800) 621-7676, Buyer: Vince Long; Sales Mgr.: Mike Lembo. Program Accessories: Blank Tape & Accessories.

United States Sales & Mktg. (U S S & M), 14630 Titus St., Panorama City, 91402, (818) 901-1331, Chief Exec.: Antony Harrington; Mgr.: Lewis Warner; Contacts: Ronald Kane, Jeff Wolfe. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, Importer, Exporter)

VAAM Nat'l Record Dist., 3740 Evans St., Suite C-114, Los Angeles, 90027, (213) 664-7765. (Records) (Franchise)

Valley Record Dist.

Box 2057, Woodland, 95895, (916) 661-6600, Fax: (916) 661-0971, Pres.: Barry Cohen; Sales Mgr.: John Bonner; Mktg. Mgr.: Alonzo Marrow. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Cutouts) (One Stop)
Program Accessories: Telarc, Denon, TDK, Maxell, Discwasher, Allsop.

Video Action, 708 W. 1st St., Los Angeles, 90012, (213) 687-8262, Owners: R. Watanabe, L. Hamasaki; Operations & Buyer: Gregg S. Yokoyama. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Video Action (Foreign Movies-Japanese), Int'l Television Prodn., Ortir-Brascht Prodn., All Seasons Entertainment.

Video Classics, 4520 Valerio St., Burbank, 91505, (818) 843-2105, Pres.: Jim McGraw; Mgr.: Conrad Sprout; Contact: Rick Gabaldon. (Video Program (Cassette & Disk)) (Franchise, Rack Jobber)

Viking Entertainment Corp., 5123 Valerio St., Burbank, 91505, (818) 843-2105, Pres.: Jim McGraw; Exec. Vice Pres.: Frank Mooney; Contacts: Rick Gabaldon, Jack Griffith. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

Viking Records & Accessories, Inc., 25 Karen Rd., Belmont, 94002, (415) 593-1058, Mgr.: Todd M. Smith. (Records, Pre-Recorded Audio Tape) (Franchise, Rack Jobber)

Warner/Elektra/Atlantic Corp., 111 N. Hollywood Way, Burbank, 91505, (818) 843-6311, Pres.: Henry Droz; Mgr.: Brent Gordon. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Bearsville, Cotillion, ECM, Geffen, Island, Qwest, Reprise, Sire, Swan Song, Warner Bros., Warner/Curb, Electra/Asylum/Nonesuch, Atlantic/Atco.

Warner/Elektra/Atlantic Corp., 185 Berry St., Suite 6312, San Francisco, 94107, (415) 777-2299, Mgr.: Bill Perasso. (Records) (Franchise)

Western Dist., 11841 Industrial Ct., Auburn, 95603, (916) 888-0780, Owner: John Gardner; Contact: Susan Gardner. (Records, Pre-Recorded Audio Tape, Compact Disk) (Rack Jobber)

Western Record Sales, 5021 Seaport, Richmond, 94804, (415) 235-8840, Chief Exec.: Vern Cupples; Contacts: Varn Cupples, Larry Ohran, Charlie Adie. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Cutouts, Promotional Copies, Overstock) (Franchise)

Labels Distributed: Pro Arte, Telnea, Quintessence, Telarc, Disney, Kids Stuff, Peter Pan, Parade, Mobile Fidelity, Delos, Cappelaccio, Delta, Bella Phone, Hodia,

Concord.

Program Accessories: Allsop, Diskwasher, Recoton, Sony, Savoy, Hebo, Napa Valley Boy, Teac, Casehogic, BMI, Hast.

Y S L Records/Accessories, 19431 Business Center Dr., Northridge, 91324, (818) 885-6800, Pres.: Brian Ashley; Mgr.: Wes Olshi. (Records, Pre-Recorded Audio Tape, Compact Disk, Importer, Exporter)
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Big State Denver, 2186 S. Holly St., Denver, 80222, (303) 759-8500, (214) 631-1100, Mgr.: Patti Raider. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Home Office: Dallas, TX.
Christy's Record Sales, Box 367, Westminster, 80030, (303) 428-8796, Contact: Christina Marquez. (Records) (One Stop)

Commtron, 11101 A East 53rd St., Denver, 80239, (303) 371-8372. (Video Program (Cassette & Disk)) (Franchise)

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Cummings & Assoc., 5701 West 25th St., Edgewater, 80214, (303) 232-5015, Owner: Bob Cummings. (Pre-Recorded Audio Tape) (One Stop)
Playback Equipment: Audiovox, Centurion.
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10625 East 47th Ave., Denver, 80239, (303) 373-1760, Pres.: Evan Lasky; Operations Mgr.: George Hill; Contact: Rick Giering. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, One Stop)

East Texas Dist., 6776 47th Ave. Dr. East, Denver, 80216, (303) 393-1400. (Video Program (Cassette & Disk)) (Franchise)

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First Movie Exchange Colorado, 4100 Tennyson, Denver, 80212, (303) 477-8244, (800) 647-3535, Contacts: Don Wickman, Bob Fuenes. (Video Program (Cassette & Disk)) (Franchise)

Handelman Co., 3751 Revere St., Denver, 80239, (303) 373-1420, Mgr.: Al Wosk. (Records, Pre-Recorded Audio Tape) (Rack Jobber)
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Labels Distributed: Alligator, Caedmon, Fantasy, Flying Fish, GNP, Hanibal, Black Top, Shanachi, Rounder, Theresa, Vanguard, Varrick, Varese, Relix.

Indie Distributing, Box 18651, Denver, 80218, Mgr.: Brad Miller. (Records) (Franchise)
Labels Distributed: Tractor, Westside, Claiming Race & Others. Distributes Independent Releases.

Infal Records Co., 2217 Champa, Denver, 80205, (303) 295-1500, Owner: Victor M. Hernandez. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, Rack Jobber)
Labels Distributed: Record & Tape: CBS Int'l, Infal, Telediscos, Musart, Luna, Discos R/JG, Cara, Trebol, Orfeon.

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Labels Distributed: Home Office: Universal City, CA (See for product distribution).

Mountain Coin Machine Dist., 345 West 62nd Ave., Denver, 80216, (303) 427-2133, Owner: Elden Kingston; Mgr.: Bob Maxey; Contact: Carla Jones. (Records) (One Stop)

Movie Movers, Inc., 3440 S. Brady Ct., Englewood, 80110, (303) 789-2205, (800) 451-4388, Contacts: Joe Medvesky, Tara Miller. (Records, Video Program (Cassette & Disk)) (Franchise)

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Buyers: Chris Coulter, Ian K ovac. (Compact Disc)
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Program Accessories: CD accessories. (Distributor).

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Imports, Pop Art, Profile, Ranwood, Relix, Roulette,
Sleeping Bag, Sasame St., Streetwise, Sheffield Lab,
Slice, Sutra, Sugarscoop, Spring, Tommy Boy, Vista,
Zakia.

Program Accessories: Maxell, TDK, Discwasher, Koss,
Service Cases.

Artec Dist., Inc., 440 Smith St., Middletown, 02021, (617)
821-2700. (Video Program (Cassette & Disk))
(Franchise)

Roger Brouso Phonograph Records, 24 Scott St.,
Hamden, 06514, (203) 288-3838, Owner & Buyer: Roger
Brouso. (One Stop)

C D One Stop, 21 Berkshire Blvd., Bethel, 06801, (203)
798-6590, (800) 826-0079, Pres.: Alan Meltzer; Nat'l
Sales Mgr.: Dave Carroll; Gen. Mgr.: Phil Butleman;
Owner: Jack Malken. (Compact Disk) (One Stop,
Exporter)

Central Record & Tape Dist., Inc., 145 S. Satellite Rd.,
South Windsor, 06074, (203) 528-2171, Pres.: Edward E.
Stein; Mgr. & Buyer: Robert L. Hoyt; Contact: Gary
Gillmore. (Records, Pre-Recorded Audio Tape, Video

Program (Cassette & Disk), Compact Disk) (Franchise,
One Stop, Rack Jobber)

Golden Circle, Inc.

45 Jefferson St., Stamford, 06902, (203) 325-2436, Fax:
(203) 359-8391, Pre-Recorded Audio Tape) (Franchise,
Rack Jobber)
Labels Distributed: Golden Circle, Silver Circle, CBS,
Capitol, RCA, MCA, All Special Products Divisions.

The MusicSmith, 103 Main St., New Canaan, 06840, (203)
972-0002, Chief Exec.: John G. Tifers, Jr.; Mgr.: Mark
Mirando. (Records, Pre-Recorded Audio Tape, Compact
Disk) (One Stop)

New World Prodn.

179 Water St., Torrington, 06709, (203) 496-9644, Con-
tact: Charles Schauer.
Labels Distributed: Mail Order Music.

Radiola Records, Box C, Sandy Hook, 06482, (800) 243-
0987, (203) 426-2574, Pres.: Jon Sonneborn; Mgr.: Craig
Gallichotte. (Records, Pre-Recorded Audio Tape)
(Franchise)

Take Home Tunes, Box 496, Georgetown, 06829, (203)
544-8288, (Records) (Franchise)

Video Yesteryear, Box C, Sandy Hook, 06482, (800) 243-
0987, (203) 426-2574, Pres.: Jon Sonneborn; Mgr.: Craig
Gallichotte. (Video Program (Cassette & Disk))
(Franchise)

DISTRICT OF COLUMBIA

Black Fire Dist., Box 31567, Washington, 20030, (202) 397-
3572, Contact: James B. Gray. (Records, Pre-Recorded
Audio Tape) (Franchise)

Labels Distributed: Bet-Car, Black Fire, Divine, Hugo's
Music, Saturn, Majidi, Tribe, Idibib Prodn.

RAS Records, Box 42517, Washington, 20015, (301) 564-
1295, Pres.: Gary A Himelfarb; Operations Mgr. & Buyer:
Steve Cornwell; Contact: Tim Harris. (Records, Pre-
Recorded Audio Tape) (Franchise, Importer, Exporter)

Labels Distributed: Alligator, Big Ship, CSA, Dub Lab,
Dynamic, Joe Gibbs, Greensleeves, Harry J., Heartbeat,
Hitbound, Live & Learn, RAS, Shanachie, Solomonic,
Sonic, Sonic Boom, Taxi, Trojan, Tuff Gong, Yamana.

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Labels Distributed: Disco Fuentes, Discuba, Orfeon.

Recordland Export Co., 1800 SW 1st St., Suite 101, Hialeah, 33135, (305) 823-2456, (Records, Pre-Recorded Audio Tape) (Exporter)

Revival Ents., Inc., 2120 NW 21st St., Miami, 33142, (305) 325-9272, Pres.: Norberto Zirulnikoff. (Records, Compact Disk) (Franchise, Importer)

Labels Imported: EMI, PolyGram, CBS, RCA, Cia Industrial, Som Da Gente, Copacabana (Brazil); CGD, Durium, EMI, Fonit Cetra, Ariston, Carosello, Dishi Ricordi (Italy); Zafiro (Spain).

Rock Bottom, Inc., 2031 SW 70th Ave., C-14, Davie, 33317, Contact: Frank Rockman. (Franchise)

Southcoast Music Dist., Box 21686, Ft. Lauderdale, 33335, (305) 485-0061, Contact: Gary Nappapont.

Southern Music, 30 S. Orange Ave., Orlando, 32801, (305) 422-8671, Mgr.: Steve Flesher. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Specialty Dist., 35 NE 62nd St., Miami, 33138, (305) 758-0000, Pres.: Walter Jagiello; Mgr.: Andrew Sekan; Contact: J. Kozak. (Records) (Franchise)

Labels Distributed: Bonfire, Bon-Haitian, Drum-Boy, Jay Jay, Polka Tune, Variety, White Eagle.

Program Accessories: Ampex, Gayo, Hickory.

Sunshine Music, 2657 Hiawasse Rd., Orlando, 32818, (305) 291-2120, Exec. & Buyer: Jim Boylston. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Target Music Dist., Inc., 2628 NW 72nd Ave., Miami, 33122, (305) 591-2188, Pres.: Gary Kulla. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Franchise)

Video Trend, 6103 Johns Rd., Tampa, 33614, (813) 884-4050. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Home Office: Livonia, MI.

GEORGIA

American Pie, 5071 Peachtree Ind. Blvd., Atlanta, 30341, (404) 451-6961, Mgr.: Marvin Segraves. (Records) (Franchise, One Stop, Rack Jobber)

Labels Distributed: See Los Angeles Metro Area for Product Dist.

Atlanta Int'l Records, 881 Memorial Dr., Atlanta, 30316, (404) 223-0144, Pres.: S. R. Freeman; Mgr.: Allen

Brownlow; Contact: Geri Jenkins. (Records, Pre-Recorded Audio Tape) (Exporter)

C B S Records, 18 Executive Park Dr., Atlanta, 30329, (404) 321-4553, (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: See Rego Park, NY for product distribution.

Capitol Records/EMI-America Records, 3220 Pointe Pkwy, Norcross, 30092, (404) 447-0940, Dist. Mgr.: Jerry Brackenridge. (Records) (Franchise)

Labels Distributed: Angel/Seraphim, Barking Pumpkin, MTM, Manhattan/Blue Note, Red Label, Rhino, Sparrow.

Clarksville Records Sales Co., Inc., Box 198, Clarksville, 30523, (404) 754-2152, Contact: Jimmy Stockton. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Program Accessories: Audiomagnetics, Audiovox, Fuji, Maxell, Panasonic, Sharp, TDK.

Commtron, 4703 Fulton Industrial Park, Atlanta, 30336, (404) 691-6280. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Prism.

Duplex Record Dist. of Atlanta, 699 McDaniel St. SW, Atlanta, 30310, (404) 523-4261, Pres.: Alex Williams. (Records) (Franchise)

Labels Distributed: Arno, Dove, Duplex Startown, Esprit, Rocksoul, Sidetrack, Soultrack, Spacetown.

Phonographs: Admiral, Magnavox, Masterworks, Morse Electronic, Motorola, Panasonic, RCA, Watts.

Program Accessories: E-V, Peerless, RCA, Watts.

Gemini Distributing/Gemini Jukebox Onestop, 6299 McDonough, Norcross, 30093, (404) 441-1868, Contacts: H. Michael Walker, Joe Anderson, Betty Bales, Henry O'Neal. (Records) (Franchise, One Stop)

Labels Distributed: Ace, AIR, Bellophon, Big Time, CHM, Coco, Plum, Delos, Delta, Denon, Discovery, DRG, GNP, Gospearl, Hindsight, Inchiban, J&B, Jewel, King James, Light, Moble Fid., MTI, Muse, Nashboro, Palo Alto, Paras, Ranwood, RAS, Savoy, Sounds of Gospel, Telarc, Trend, Who's Who, Emergency, Jumpstreet, Sugarscoop.

Georgia Music Supply, Inc., Box 490331, Atlanta, 30349, (404) 996-3385, Pres.: Richard F. DeCourcy; Mgr.: Mark W. DeCourcy; Contacts: Greg P. Harry, Paulette Farmer, Sandra Rivers. (Rack Jobber)

Gwen Record Service, 313 Highland Ave., Albany, 31706, (912) 436-6508, Owner & Buyer: Jesse Boone. (Records, Pre-Recorded Audio Tape) (One Stop)

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Labels Distributed: Home Office: Bloomington, MN (See for prods. distributed).

Important Record Dist., Inc., 432 Moreland Ave., Atlanta, 30307, (404) 525-7170, Mgr.: Doug Wiley, (Franchise)

Labels Distributed: Home Office Jamaica, NY.
Lieberman Entls., 2781 Peterson Pl., Norcross, 30071, (404) 448-3011, Mgr.: Dennis Nicholls; Contact: Jim Scaglione. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Labels Distributed: Home Office: Bloomington, MN.
M C A Distributing Corp., 6115 E. Northbelt Dr., Norcross, 30071, (404) 447-8405, (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: Universal City, CA (See for product distribution).

M.S. Distributing, Inc., 2861-C Bankers Industrial Dr., Atlanta, 30360, (404) 446-8500, Branch Mgr.: Todd Van Gorp. (Records) (Franchise)

Labels Distributed: Abkco, Allegiance, Alligator, Concord Jazz, Critique, Disneyland, Fantasy Group, Flying Fish, GRP, Island Group, Ivory, Laff, Macola, Malaco, Pow-Wow, Prism, Prelude, Profile, Streetwise & Others.

New Leaf Dist., 1020 White St., SW, Atlanta, 30310, (404) 755-3454, Pres.: Halim Provo Thompson; Mgr.: Rich Bellezza; Contacts: Maurice Le Croy, Nancy Le Croy. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Nova Dist. Corp.

4515 S. Old Peachtree, Norcross, 30071, (404) 447-1591, Pres.: Steven A. Libman; Exec. Vice Pres.: Steven F. Libman; Contact: John Underwood. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

One Stop Record House, Inc., 881 Memorial Dr., Atlanta, 30316, (404) 223-0144, Pres.: S. R. Freeman; Mgr.: Jim O'Rourke; Contacts: Debbie Holden, Carol West, Mary Wilson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Pyramid Music & More, 826 Broad St., Augusta, 30902, (404) 724-1508, Owner: Robert Gordon; Mgr.: Jeffrey Gordon. (Records, Pre-Recorded Audio Tape) (One Stop)

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RCA&MIArista Distribution, 3393 NE Expressway, Atlanta, 30341, Branch Mgr.: George Jackson. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: New York, NY (See for product distribution).
Record Dist. Amalgamated, 1957 Kilburn Dr., Atlanta, 30324, (404) 872-6000, Chief Exec.: Aleck Janoulis; Mgr.: P. B. Johnson; Albums: Chris Starus; Singles: Oliver Cooper. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Banned, Dance-a-Thon, Defective, Glamour & Grease, Hottrax, Hi Heels.

Southeastern Tape Dist., 3850 Peachtree Ind. Blvd., Duluth, 30136, (404) 476-5600, Pres.: Steve Kuranoff; Gen. Mgr.: John Brenner; Contacts: Richard Adams, Ted Williams. (Pre-Recorded Audio Tape, Compact Disk) (Rack Jobber)

HAWAII

Eric of Hawaii, 2071 S. Beretani, Honolulu, 96826, (808) 946-6522, Pres.: Irving Pinensky. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Asylum, Dark Horse, Geffen, Network.

Home Entertainment Dist., Honolulu, Mgr.: Cary Hayashikawa; Contact: Eddy Miwa. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Home Office: Bloomington, MN (See for prods. distributed).
Kona-Kai Distributing & Mfg., Inc., Box 2135, Honolulu, 96805, (808) 847-4608, Contact: Donald P. McDiarmid, III; Mgr.: Connie Grooms. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Hula, Hawaii Calls, Surfside.
Lieberman Entls., 2665 Mokumoa St., Honolulu, 96819, (808) 833-2455, Mgr.: Cary Hayashikawa; Contact: Susan Tanabe. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Labels Distributed: Home Office: Bloomington, MN.
Microphone Music Co., 2077 S. Beretania, Honolulu, 96826, (808) 946-1488, Owner & Mgr.: Ken Kaizawa. (Records, Pre-Recorded Audio Tape) (Franchise, Importer, Exporter)

Labels Distributed: Conversaphone, Criterion, Disneyland, Inner City, Living Language, Ranwood, Wonderland.
Program Accessories: Beau-Merzon.

Music Craft Dist. of Hawaii, Ltd., Box 2839, Honolulu, 96819, (808) 841-6219, Contacts: Walter Kurokawa, Mike Asari. (Records) (Franchise)

Labels Distributed: Amherst, Antilles/Mango, Audiofidelity, Bainbridge, Benson Co., Columbia Special Projects, Concord Jazz, Discos CBS Int'l, DRG, Everest, Fantasy Group, Flying Fish, Folkways, Gusto Group, Kicking Mule, Laurie, Maccla, Muse, Orig. Sound, Pair, Palo Alto Jazz, Profile, Project 3, R.A.S., Ravi Shankar, Roper, Rounder, Select, Tommy Boy, Vanguard.

Pack Service Hawaii, Inc., 2073 S. Beretania, Honolulu, 96826, (808) 946-7737, Chief Exec.: Kenneth Kaizawa; Mgr.: Jay Hara. (Records) (Franchise)

Surfside Dist., Inc., 866 Iwilei Rd., #218, Honolulu, 96817, (808) 524-2744, Chief Exec.: Don Ayers; Mgr.: Stu Marlowe. (Records) (Franchise)

Labels Distributed: Banyan, Coco Palms, Concord Jazz, Creative World, GNP Crescendo, Hoku, Kaleolani, Kokonutt, Lohua, Mahalo, Nakahili, Ovation, Pausa, Prism, Pumehana, Seasame Street, Syntonic Research, Turnabout, Vox.

Stusser Wholesale Co., Box 2439, Idaho Falls, 83403, (208) 523-0775, Mgr.: Russ Bradley. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

ILLINOIS

Appletree Records, Box 906, De Kalb, 60115, (815) 756-1441, Contact: Tom Jones. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)

Baker & Taylor, 7000 N. Austin Ave., Niles, 60648, (312) 647-0800, Buyer: Lou Gould. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise)

Barney's Records, Inc., 3400 W. Ogden Ave., Chicago, 60623, (312) 521-6300, Owner: Willie J. Barney; Mgr.: Raymond Barney; Singles & Albums: Nita Davis. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

C.A.P. Exports

417 S. Dearborn, Chicago, 60605, (312) 663-1370, Telex: 287760 PAAS UR, Fax: 312-663-3128, Chief Exec.: Chryssoula Paas; Mgr.: Walter Paas; Contact: Brett Wilcots. (Records, Compact Disk) (Franchise, Importer, Exporter)
Labels Distributed: Basement Bends, Danica, JDC, Megatone, Mitchell, Rego, Sound Pak.
Labels Imported: All 12" Dance Labels & Int'l Repertoire.

CTA Distributors, 617-619 Landwehr, Northbrook, 60062, Contact: Harvey Cook. (Video Program (Cassette & Disk)) (Franchise)

Capitol Records, 1400 Renaissance, Park Ridge, 60068, (312) 298-0800, (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Home Office Los Angeles, CA.
Commtron, 4310 Transworld Rd., Schiller Park, 60176, (312) 671-5880. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Prism.
Crow's Nest, 2108 Plainfield Rd., Crest Hill, 60435, (815) 725-9196. (One Stop)

Dance Record Distributing, Inc., 148 W. Devon, Bensenville, 60106, (312) 595-6320, (Records, Pre-Recorded Audio Tape) (Franchise)

Downtown Records Mgmt. Corp., 3110 W. Peterson Ave., Chicago, 60659, (312) 338-1600, Pres.: Ron Fishel; Gen. Mgr.: Bob Callahan. (Records, Pre-Recorded Audio Tape) (One Stop)

Films, Inc., 5547 N. Ravenswood Ave., Chicago, 60640, (312) 878-7300, (800) 323-4222, Contact: Gale Livengood. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk))

Fletcher's 1 Stop Records & Tapes, 450 East 75th St., Chicago, 60619, (312) 874-4484, Mgr.: Ester Fletcher. (Records, Pre-Recorded Audio Tape) (One Stop)

Galgano Records

4001 N. Ravenswood, Chicago, 60613, (312) 327-4160, Exec.: John Galgano. (Records, Pre-Recorded Audio Tape) (One Stop)
Labels Distributed: singles only.

Gibson's Town & Country One Stop, 1956 West 51st St., Chicago, 60609, (312) 776-0700, Owners: Gregory & Kathie Gibson; Mgr. & Buyer: G. G. Gibson. (Records, Pre-Recorded Audio Tape) (One Stop)

HSI Distributing

4322 W. Fullerton Ave., Chicago, 60639, (312) 486-1171, Contact: William Stocking. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: American Gramophone, Bainbridge, Bellaphon, Cafe, Capriccio, Centaur, Celestial Harmonies, Delos, Delta, Denon, Digital DMP, Dunhill Copact Classics, Facet, Garland, Gasparo, GRP, Kuckuck, Hindsight, Lifestyle, M-Digital, Michele, Mobile Fidelity, Moss, Music, Nimbus, Newport, Opus, Perpetua, Ranwood, Ravi Shankar, Realtime, Reference Recordings, Ross, Second Hearings, Sheffield Lab, Sonic Atmosphere, Southern Cross, Soundwings, Supraphon, Telarc, Vanguard, Varese Sarabande, Windham Hill.

Home Vision, A Films Inc. Co., 5547 N. Ravenswood, Chicago, 60640, (312) 878-2600, ext. 336, Pres.: Gale Livengood; Asst. to Pres.: Sarah Aspen. (Video Program (Cassette & Disk)) (One Stop)

Howe Dist., 3410 Lake Shore Dr., Chicago, 60657, (312) 248-1834, (Records, Pre-Recorded Audio Tape) (Franchise)

J.S.J. Distributors, Inc.

6620 W. Belmont Ave., Chicago, 60634, (312) 286-4444, (312) 286-4445, Contact: Joseph Swiatek. (Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: Promo. copies, cut-outs, budgets, imports, special products.

KRPCO, Kiderian Rec. Dist., 4926 W. Gunnison, Chicago, 60630, (312) 764-1144, Contacts: Ray Peck, Mgr.: George Peck, Contact: Vince Petrell. (Records) (Franchise)
Labels Distributed: Tempe, Kid, Twin Lakes, Interlaken, Armenia, Virgin, Vinal, Denko, Kiderian, Z-Zone, Black Beauty, U.S.A., Waterfront, Far Star, Trinity, Stang, Sonic Wave, Homestead, Bambi.

La Voz Hispana, Inc., 1824 W. Division, Chicago, 60622, (312) 252-5003, Pres.: Nelson A. Cruz; Contact: Juan Borja. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)

Lieberman Entls., Inc., 1000 Touhy Ave., Elk Grove Village, 60007, (312) 593-2120, Mgr.: Steve Bartel; Contact: Rob Taylor. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)
Labels Distributed: Home Office: Bloomington, MN.

Lindberg Records, 1445 Sunset Ridge Rd., Glenview, 60025, (312) 729-2047, Pres.: Sven Linberg; Mgr.: Bjorn Larsen, Mktg. Dir.; A & R Dir. Int'l: Frank Littlewolf; PR Dir.: Elizabeth Francis; Vice Pres.: Frank Threer. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)

Living Blues Mail Order Sales & Dist., 2615 N. Wilton Ave., Chicago, 60614, (312) 281-3385, (Records) (Importer, Exporter)

M C A Distributing Corp., 10700 W. Higgins Rd., Suite 100, Rosemont, 60018, (312) 298-6600, (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise) Labels Distributed: Home Office: Universal City, CA (see for product distribution).

M.S. Distributing Co.

1050 Arthur Ave., Elk Grove Village, 60007, (312) 364-2888, Owner: John Salstone; Owner: Tony Dalesandro; Sales Mgr.: Rick Chzran. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Alligator, Atlanta Int'l, Becket, Concord Jazz, Disney, Fantasy Family, Fever, Flying Fish, Iconban, Kent, Kids, Macola, Malaco, MSI, Next Plateau, Optimism, Pablo, Pan-Disc, Pair, Pausa, Pow-Wow, Prism, Profile, RAS, Roulette, Rounder, Sleeping Bag, Spring, Stripped Horse, Savoy, Sutra, Telarc, Warlock.

Video: All Seasons, CBS/Fox, Charter, Coliseum, Embassy, Family Home Entertainment (FHE), Fox Hills, HBO/Cannon, Hal Roach, Int'l Video Entertainment (IVE), Lorimar, Key, Lightning, Magnum, Media, MCA, MPI, MGM, New World, NFL, Orion, Pacific Arts, Paramount, Playhouse, Prism, RCA, Republic, Sony, United, Unicorn, Vestron, Video Gems, Walt Disney, Warner.

Multinational Dist., Inc., 3514 West 26th St., Chicago, 60623, (312) 522-1877, Owners & Buyers: Miguel & Magdiel Remon; Album & Tape: Adelqui Boue. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Pan American Records, Inc., 3751 West 26th St., Chicago, 60623, (312) 521-1100, Contact: Gustavo Silva. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop, Rack Jobber)

Polish Record Center of America, 3069 N. Milwaukee, Chicago, 60618, (312) 539-9898, Owner: Jan Wojewodka; Mgr.: Joseph Zielinski. (Pre-Recorded Audio Tape) (Importer)

Labels Imported: Imports from Holland.

RCA/A&M/Arista Distribution, 2809 Butterfield Rd., Suite 180, East Oak Brook, 60521, Branch Mgr.: Rick Wilcoxon. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: New York, NY (See for product distribution).

R. S. Distributing, 621 E. Green, Champaign, 61820, (217) 384-7227, Pres. & Buyer: Phil Strang. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Eddie, Pogo, Landmark Bros., Office. (also local products from central IL).

Rac A Records, 1801 S. Lumber, Chicago, 60616, (312) 666-3828, Owner: William Knapp; Mgr.: Charles Knapp. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Franchise)

Rooster Blues Record Sales, 2615 N. Wilton Ave., Chicago, 60614, (312) 281-3385, (Records, Pre-Recorded Audio Tape) (Franchise, Importer, Exporter)

Ruby Sales Co., Inc.

4038 W. Armitage, Chicago, 60639, (312) 276-5484, Pres.: Jay Lawrence; Dir.: Reuben W. Lawrence. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Cutouts) (Franchise, One Stop, Exporter)

Saturday Night Records, Box 669, Macomb, 61455, (309) 833-2661, (Records, Pre-Recorded Audio Tape) (Franchise)

Seebro Prodn. Co., 2416 S. Michigan Ave., Chicago, 60616, (312) 842-8221, Pres.: I. Siegal; Mgr. & Buyer: R. Siegal. (Records, Pre-Recorded Audio Tape) (Franchise) Labels Distributed: Jay Jay, Peter Pan, Golden, Super Heroes, Merry & Tinkerbell.

Program Accessories: Record & tape storage cassettes, Seebro record racks, carts, poles & tables, Panasonic batteries.

Sound Video Unlimited, Inc., 7000 N. Ausin, Niles, 60648, (312) 647-0800, Chief Exec.: Noel Gimbel; Mgr.: Mort Broffman, Pres.; Video: Al Strutz; Records: Mike Anthony; Audio: Steve Harkins. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop, Rack Jobber)

Labels Distributed: Rec & Tape: Columbia, WEA, Capitol, EMI, RCA, A & M, Arista, MCA, Motown, PolyGram, CBS, & Others.; (Records, Pre-Recording: Embassy, RCA Columbia, CBS/Fox, Karl Video, MCA, MGM, Paramount, Thorn Embassy, New World, Vestron, WEA, Walt Disney, & Others.)

Program Accessories: ACR, Allsop, ATI, Advanced

Video Dynamics, Case-Logic Discwasher, Fuji, Scotch, TDK, Z-Bal & More.

Sound Warehouse, 7317 S. Lemont Rd., Downers Grove, 60517, (312) 963-3410. (Franchise)

Surplus Record & Tape Dist. Ent., 1120 W. Exchange Ave., Chicago, 60609, (312) 376-8432, Telex: 280883 NYrecCGO, Fax: (312) 376-8468, Owners: Jack Rose, Peter Hymann; Contact: Michael Maslin. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Franchise, Importer, Exporter)

VSI Distributors, Inc./Peerless Films, 3333 Commercial Ave., Northbrook, 60062. (Video Program (Cassette & Disk)) (Franchise)

Vashbone Distributing, 1644 W. Cortland, Chicago, 60622, (312) 486-5854. (Records) (Franchise)

Video Trend, 5490 Milton Pkwy., Rosemont, 60018, (312) 678-3700. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Home Office: Livonia, MI.

Vintage Vinyl, 925 Davis St., Evanston, 60201, (312) 328-2899. (Franchise)

WEA Corp., 222 W. Sivert Ct., Bensenville, 60106, (312) 595-6000, (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Home Office: Los Angeles, CA.

Wax Trax, 2449 N. Lincoln Ave., Chicago, 60614, (312) 929-0221. (Franchise)

INDIANA

Chimera Dist., 319 W. State St., West Lafayette, 47906, (317) 743-5585, Owner: Sylvia von Erdmannsdorff; Mgr.: Rick Rehmer. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, One Stop)

Labels Distributed: Sunbeam, Texas Rose, Radiola, Sandyhook, GHB, Jazzology.

Golden Memories Records, Inc., Box 217, Mooresville, 46158, (317) 831-5207, Cable: GOLDMEMREC, Contact: William J. Haskett. (Records) (Exporter)

Labels Imported: All American Labels, Oldies.

Major Video Concepts, Inc., 8399 Zionsville Rd., Indianapolis, 46268, (800) 351-2022, Vice Pres. & Gen Mgr.: Paul Guh; Contact: Pete Roberts. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: CBS/Fox, Thorn, MGM/UA, Warner, RCA/Columbia, Disney, Embassy, MCA, Paramount, Vestron, Media, Key, Playhouse, Coliseum, Prism, Maljack, Transworld, Sony.

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World Radio History

Music Merchandisers, Inc., 902 Evans Ave., Valparaiso, 46383, (219) 464-1883, Pres. & Buyer: Mike Quick; Mgr.: Jerry Lee Riley; Contacts: Sally Quick, Kim Riley, Bert Michael. (Records, Pre-Recorded Audio Tape, Compact Disk) (Rack Jobber)

Labels Distributed: All Labels.

Program Accessories: Audio & Video Accessories.

Music Wholesalers, Inc., 2904 Cascade Dr., Valparaiso, 46383, (219) 456-1567, Contacts: Mark Duggleby, Jan Duggleby. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

PolyGram Records, Inc. (Warehouse/Distribution), 6220 Churchman Bypass, Indianapolis, 46203, (317) 788-9913, Telex: 212705, Fax: (317) 788-1803, Vice Pres., Distribution: Dale Johnson. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: All PolyGram labels.

Progress Record Distributing, Inc., 6259 Commonwealth Ct., Indianapolis, 46220, (317) 259-4873, (Records, Pre-Recorded Audio Tape) (One Stop)

RedBud Records, A Division of C A E, Inc., 611 Empire Mill, Bloomington, 47401, (812) 824-2400, Pres.: Richard L. Fish; Mgr.: Rick Heinsohn; Contacts: Rexford Hunt, Richard Fish. (Records) (Franchise)

Labels Distributed: Bar-B-Q, Gulcher, Hoboken, Mid-West Coast, Natural Act, Raintree, RedBud, Sirius Music.

Scott's One-Stop Records, Inc., 1319 N. Capitol Ave., Indianapolis, 46202, (317) 636-5491, Pres.: Lewis L. Jones; Mgr.: Don Gobrecht; LP's & Tapes: Gary Dolick; 45's: Tracy Downing; Imports: Elaine Klemesrud. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

IOWA

American Entertainment Corp., 1977 Spruce Hills Dr., Bettendorf, 52722, (319) 359-6666, Contact: Steve Durbin; (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)

Commtron Corp., 1501 50th St. 300, West Des Moines, 50265, (515) 224-1784, (800) 247-8032, Contact: Rod Hood. (Records, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise)

Sheidon & Assoc. (SDA), 523 25th St., Ames, 50010, (515) 233-4746. (Franchise, One Stop)

Labels Distributed: (See Minneapolis, MN For Product Distribution).

United States Dist., Inc., Highway 44 East, Guthrie Center, 50115, (515) 747-8387, Pres.: Larry Larsen; Mgr.: Wayne Jaques; Contact: Larry Larsen. (Records, Pre-Recorded Audio Tape, Compact Disk) (Rack Jobber)

KANSAS

Barstow Pro Rodeo, 1320 N. Walnut, Beloit, 67420, (913) 738-5266, (Records). (Franchise)

Hoffman Tapes, 15009 West 101st Terrace, Lenexa, 66215, (913) 888-4885, Pres. & Buyer: Arnie Hoffman. (Pre-Recorded Audio Tape) (Rack Jobber)

Kiel's Records & Stereo Supply, Inc., 2100 A West 25th St., Lawrence, 66046, (913) 842-1544, Pres.: John J. Kiefer, Mgr. & Buyer: Steve Wilson. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Total Sound Dist., 5622 Johnson Dr., Mission, 66202, (913) 384-0300, Owner: Allan Levy. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Western Merchandisers, 1668 Hayes Dr., Manhattan, 66502, (913) 539-0542, Mgr.: Joel Seaman. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Labels Distributed: Home Office: Amarillo, TX.

KENTUCKY

C & D Special Products, 309 Sequoya Dr., Hopkinsville, 42240, (502) 885-8088, Pres.: Bill Mac Tavish.

Central Electronics, 108 N. Ronaldson Rd., Campbellsville, 42718, (502) 465-5631, Owner & Buyer: Randall B. Herron. (Records, Pre-Recorded Audio Tape, Cassettes, Overstock) (Franchise, One Stop, Rack Jobber)

Labels Distributed: Christian Faith, Design, Heart Warming, Hilltop, Little Darlin, Nashville, Paramount, Pickwick, Plantation, Radiant, SSS Int'l, Scepter, Sing, Skyline, Songs of Faith, Sun, Temple & Others.. Phonographs: Major, Victor.

Playback Equipment: Arthur Fulmer, Stellasonic.

Program Accessories: Amberg, BSR, Electro-Voice, Transcriber.

Kentuckiana Records Sales, 560 South 4th St., Louisville, 40402, (502) 582-3331, Mgr.: Helen Vine. (Records, Pre-Recorded Audio Tape) (One Stop)

King Record Shop, 240 W. Jefferson St., Louisville, 40202, (502) 584-5535, Owner: Gene King; Mgr.: Wanda Shaw; Contact: Robby Shaw. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)

Ola Music, Box 5344, Louisville, 40205, (502) 459-7810. (Records) (Franchise)

Shively Records, Inc., 4450 Shively Center, Louisville, 40216, (502) 447-4951, Pres.: Theresa Burton. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Wax Works, Inc., 325 East 3rd St., Owensboro, 42301, (502) 926-0008, Pres.: Terry Woodward; Records: Harold Guilfoil; Video: Noel Clayton; Accessories: Kirk Brandon Berger. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: REC: MCA, CBS, Capitol, PolyGram, WEA, RCA, Disney, Ranwood, Pair, Benson, A&M/Word, Motown, Arista, Sugarhill, Calvary, Light American Gramophone, Bainbridge, Lexicon. VID: MCA, Warner Bros., Disneyland, Media, New World, Thorn/EMI, RCA/Columbia, CBS/Fox, Paramount, Vestron, Embassy, MGM, Prism, Sony, Transworld, Video Gems, Lightning.

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LOUISIANA

East Texas Dist., 1008 Harimaw Ct. West, Metairie, 70001, (504) 836-2855. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Prism.

Edward's Music Co., Box 791235, New Orleans, 70179, (504) 482-6230, Pres.: Gary Edwards. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Sound of New Orleans, Shalom, DuLai.

Floyd's Wholesale, 434 E. Main St., Ville Platte, 70586, (318) 363-2184, Pres. & Buyer: Terry Guillory; Mgr.: Ray Laffeur; Contact: Cynthia Fontenot. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop, Rack Jobber, Exporter)

Labels Distributed: Alligator, Arhoolie, Baly Hoo, Bandy, Bellaire, Benson, Blues Unlimited, Crescendo, D, Delta, Eric, Goldband, JIN, Jewel, Hep Me, Kajun, Kom-a-dAy, Maison de Soul, Montel, NSD, Paid, Paula, RZ, Rounder, Swallow.

Playback Equipment: General Electric, Hitachi, Panasonic.

Program Accessories: Lebo, Pfanstiehl, Seebro.

Goldband Record Dist. Corp., Box 1485, Lake Charles, 70602, (318) 439-8839, Pres.: Eddie Shuler; Contact: Jeff Le June. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)

Gonzales Music Wholesale, Box 428, Gonzales, 70737, (504) 644-2133, Owner & Buyer: Roy Shaw; Contact: Keith Braud. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Lee Record Dist., 4546 S. Park Dr., Metairie, 70001, (504) 888-2406, Owner & Buyer: Paul V. Lee. (Records) (Franchise)

Labels Distributed: Alligator, Benjite, Blue Goose, Delmark, Era, Fire, Fury, Goldies-45, Riverside, Soufle, Soul-Po-Tion, Specialty, Springboard, Starday/King, Symposium, Takoma, Trip, Trix, Up Front, Yazoo.

New Generation, Inc., 10010 Florida Blvd., Baton Rouge, 70815, (504) 272-1700, Mgr.: Joe Shaab. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Record Sales of New Orleans, 1928 Lafayette St., New Orleans, 70113, (504) 524-3537, (Records, Pre-Recorded Audio Tape) (One Stop)

Saint Expedito Dist. Co., Box 13977, New Orleans, 70185, (504) 482-4211, Pres. & Buyer: John Berthelot. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Alligator, Audio Fidelity, Bandy, Clean Cuts, Dixieland Jubilee, GNP Crescendo, Great Southern, Hep'me, Jin, Maison de Soul, New Orleans Sound, Rounder, Swallow.

MAINE

Commercial Dist., 8 Somerset St., Portland, 04101, (207) 775-5644, Owners: Jack & Herbert Holmes; Mgr.: Bill Tiffany; Gen. Mgr.: John Holmes, Jr. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Labels Distributed: CBS, Capitol, London, MCA, MGM, Motown, RCA, United Artists, WEA.

Maine Record Sales, Box 1054, Bangor, 04401, (207) 285-7002, Owner & Buyer: David Turbin. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

MARYLAND

Action Dist. Co., 6418 Ridge Rd., Eldersburg, 21784, (301) 781-6040, Chief Exec.: Sam Anoff. (Records) (Franchise)

Labels Distributed: Air, Alpine, AMI, Axbar, Avista, Bermuda Dunes, BGM, BMS, Charta, Canyon Creek, Cypress, Door Knob, Damon, Evergreen, F & L, GBS, Jamex, Killer, Longhorn, Luv, Mesa, MDJ, Nashville America, NSD, NLT, Playback, Par-T, Prairie Dust, RCA Canada, Step One, Soundwaves, Southern Tracks, Texas, Tumbleweed, Vine St., White Gold.

C B S Records, 11710 Beltsville Dr., Suite 170, Beltsville, 20705, (301) 572-2444, Contact: Jim Chiado. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: (see Rego Park, NY for product distribution).

Capitol Records, 20010 Century Blvd., Germantown, 20874, (301) 428-0790, Contact: Ron Hughbanks. (Records, Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Angel, Blue Note, Capitol, EMI, Enigma, Manhattan, Rhino, Sony, Prism, MGM-UA, RKO.

Encore Int'l, 9110 Red Branch Rd., Columbia, 21045, (301) 992-1990, Pres.: Raymond L. Creighton; Mgr.: Alan Burnside; Contact: Joe Schreyer. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop, Rack Jobber)

Great Bay Dist., Inc., 1400 Aliceanna St., Baltimore, 21231, (301) 675-7855, Pres.: Joyce Helder-Lynn; Mgr.: Merle Lucado. (Records) (Franchise)

Labels Distributed: Amherst, Antilles, Beast, Beauty&Beat, D.J. InternEmergency, 4th&Broadway, 4 Sight, ILM, Image, Jes Say, Jewel, Metropolis, Midnight Son, Mindfield, Mango, Orphan, Pow Wow, Precision, Prism, Profile, Studio II, Streetwise, TLO, TSR, 25 West, TRAX, Vintertainment, Vinylmania, Warlock, Zakia.

Handleman Co., 7459 Candlewood Rd., Harmans, 21077, (301) 859-5803, Mgr.: John Schiamp; Contact: George Allen. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

The Interstate Group, Inc.

29 N. Prospect St., Hagerstown, 21740, (301) 733-1378, Fax: (301) 797-0341, Dir. of Mktg.: Ed Berson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop, Rack Jobber)

Program Accessories: Home entertainment software.

J E K Ent., Inc., 1400 Aliceanna St., Baltimore, 21231, (301) 675-7300, Chief Exec.: John Kasminski; Mgr.: Joe Bryant; 45's & 12": Stan Kneffel; LP & Cass.: Bob Hartka. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

MCA Distributing Corp., 9160 Red Branch Rd., Columbia, 21045, (301) 992-0020, Reg. Mgr.: J. Edward Keelan. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: Universal City, CA (See for product distribution).

Malverne Distributors, Inc., 1141 Georgia Ave., Wheaton, 20902, (301) 946-1668, Contact: Joseph Del Medico. (Franchise)

Marsall-Mangold Distributing Co., Inc., 4805 Nelson Ave., Baltimore, 21215, (301) 542-7214, Owner: Mann Goldberg; Mgr.: Sandy Miller; Contact: Marsha Goldberg. (Records) (Franchise)

Labels Distributed: Disneyland, Peter Pan, Price, Random House, Westron.

Musical Sales, Inc., 40 S. Caroline St., Baltimore, 21231, (301) 675-1400, (800) 992-7799, Pres.: Milton Bereson; Mgr.: A. Barr, M. Bereson; Rec. & Cassette: Dexter Bean; CD's: Mark Renner; Video: Ross Reed. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop)

Labels Distributed: Video Programming: Warner Bros., MCA, Wizard, Video Gems, Continental, Master Arts, Pacific Arts, IVE, Paramount, Thorn, Disney, MGM, Embassy, Media, Magnum, Vestron, Sony, Twin Tower, CBS, Key, Playhouse, Karl/Lorimar, New World, RCA. Program Accessories: Innovative Concepts, Glory, Amaray, Pfanstiehl, Vanco, ACR Rewinders, Video Quilt, LeRac & More.

RCA/A&M/Arista Distribution, 6411 Ivy Ln., Suite 120, Greenbelt, 20770, Branch Mgr.: Harry Fox. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: New York, NY (See for product distribution).

Rainbow Records, Inc., Box 6726, Annapolis, 21401, (301) 261-7633, (301) 956-6888, Pres.: Richard E. Ellis; Sec./Treas.: Jean B. Ellis. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Richman Bros. Records, Inc., 2 Serpentine Ct., Silver Spring, 20904, (301) 384-8833, (301) 384-0044, Mgr.: Howard Rosenthal. (Records) (Franchise)

SBI Video, 4901 Forbes Blvd., Lanham, 20706, (301) 459-8000, Contacts: Pat Lawrence, Eugene Goodrich, Jim Hintze. Video Program (Cassette & Disk) (Franchise)

Labels Distributed: CBS/Fox, Columbia Pictures, Disney, Embassy, Family Home Entertainment, KVC, Kenyon, MCA, MGM/UA, Media, NFL Films, Nostalgia Merchant, Paramount, Thorn/EMI, VCI, Vestron, Vid-America, Video Gems, Warner Brothers, Wizard.

Schwartz Bros./SBI Video

4901 Forbes Blvd., Lanham, 20706, (301) 459-8000, (800) 638-0583, Pres.: James Schwartz; Mgr.: Charles "Pip" Smith; Video Mgr.: Pat Lawrence; Gen. Merch. Mgr.: Steven Schwartz; Contact: Lorenzo Ascoli. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise)

Labels Distributed: All major & independent labels for audio & video.

Program Accessories: Ambico, Amaray, Allsop, Bush, Duracell, IMS, Maxell, Mid-America, Recoton, SKC, Solidex, Sony.

Schwartz Brothers, Inc., Baltimore. (Records) (Franchise)

Labels Distributed: See Lanham, MD for product distribution.

Transcontinent of Maryland, 7405 Liberty Rd., Baltimore, 21218, (301) 944-6911, Mgr.: Vicky Ruth. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

Labels Distributed: Home Office: Buffalo, NY. (See for product distribution)

Warner/Elektra/Atlantic Corp., 4640 Forbes Blvd., Lanham, 20706, (301) 792-7540, Sales Mgr.: Van Pieter Wyckoff. (Records) (Franchise)

MASSACHUSETTS

Artec Dist., Inc., 65 Shawmut Rd., Canton, 02021, (617) 821-2700, Branch Mgr.: Rodney A. Blake. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: RCA/co, MGM, Thorn, Embassy, CBS/Fox, Paramount, Vestron, Media, Disney, Sony, Monterey, Family Home, Key, Charter, Playhouse, Academy, Lightening, Video Gems.

Big Time, Inc., 150 Main St., Northampton, 02060, (413) 584-1580, Telex: 595717, Mgr.: Mike Tretter. (Records, Pre-Recorded Audio Tape, Cassettes, Overstock) (Franchise, Importer)

C B S Records, 81 Hatwell, Lexington, 02173, (617) 861-6180, Mgr.: Luke Lewis. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: (See Rego Park, NY for product distribution).

Dick's Record Co., Inc., 890 Prov Hwy., Dedham, 02026, (617) 326-8790, Pres.: Richard Peach; LP, Tape, CD: David Stanton; 45's: Richard Peach. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

E-Z One Stop Record Service, Inc., 92-102 Sagamore St., North Quincy, 02171, (617) 328-7900, Chief Exec.: Aaron Gross; Mgr.: Paul Gross; Contacts: Bob Lavin, Lynn Rocha. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

G. G. Communications, 111 French Ave., Braintree, 02184, (617) 843-4860, (800) 525-3505, Video Program (Cassette & Disk) (Franchise)
Labels Distributed: Prism.

Henda Records & Video, Inc., 60 Columbia St., Fall River, 02721, (617) 674-4535, Mario Costa: Henrique Galvao. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise, Importer)
Labels Distributed: Orfed, Radio Triunfo, Vasantim De Carvalho, PolyGram Portuguesa, CBS Portuguesa, Alnorada, EDISCO, EDISON.

Horizon Distribution, Box 85, Cambridge, 02140, (617) 661-0554, Chief Exec.: Terry Grant; Mgr. & Buyer: Merle Bicknell. (Records) (Franchise)
Labels Distributed: Redwood, Olivia, Windham Hill, RCA, A & M, Ladyslipper, Rounder, Second Wave, Whyscrack, Lucy, Rosetta, Monitor, Womens Wax Works, Iceberg, Alligator, Pacific Cascade, Loom, Arioco, Misc.

Lieberman Ent's., 70 Hawes Way, S. Crossing Exec. Park, Stoughton, 02072. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)
Labels Distributed: Home Office: Bloomington, MN.

M C A Distributing Corp., 400 W. Cummings Park, Woburn, 01801, (617) 933-9290, Mgr.: Rich Grubecker. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: Universal City, CA (See for product distribution).

Music Suppliers, Inc., 77 Wexford St., Needham Heights, 02194, (617) 444-9310. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

Nart of New England, Box 268, Lawrence, 01842, (617) 686-4293, Contact: Jerry P. Marcus. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software, Overstock) (Franchise, One Stop, Exporter)

Penco Records, Inc., Box L-566, New Bedford, 02745, (617) 995-0595, Owner: Francisco Penha. (Records) (Importer)
Labels Imported: CBS, Copacabana, Phonogram, RCA, RG (Brazil), Alrorada, Decca, Edisco, Lisboa, Ofir, Onda, Phonogram, Roda (Portugal).

Peter's Record One-Stop, Inc., 1400 Providence Hwy., Norwood, 02062, (617) 769-8340, Pres.: Peter McDermott; LP, Tape, CD: Donald Moscatelli. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

RCA/A&M/Arista Distribution, 886 Washington St., Suite 340, Dedham, 02026, Branch Mgr.: Mike Tawa. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: New York, NY (See for product distribution).

Rock 'N' Mania Records, 280 Worcester Rd., Framington, 01701, (617) 875-5666, Mgr.: Thomas Salen. (Records) (Franchise)

Rounder Distribution, 1 Camp St., Cambridge, 01950, (617) 354-0700, Chief Exec.: Duncan Browne; Mgr.: Peter Weatherbee; Contact: Jack Beard. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer)
Labels Distributed: Alligator, American Gramophone, Aehoolie, Audiophile, Back-Trac, Big Time, Black Top, Carthage, Columbia Special Projects, DB, Delmark, DRG, Everest, Fast Folk, Flying Fish, Folkways, Green Linnet, Hannibal, Heartbeat, Living Music, New World, RAS, Relix, Rounder, Shanachie, SST, Starday/Gusto, Stash, Steeplechase, Sugar Hill, Twin Tone, Xanadu. Labels Imported: Ace, ASV, Bear Family, Bulldog, Charly, Dara, Demon, Edsel, Elephant, First Head, Flyright, Fresh Sounds, Jasmine, Jazz Club, JSP, Crazy Kat, Kuckuck, Larrikin, Mr. R & B, New Rose, Oldie Blues, Red Lightnin, Roots, Route 66, Sackville, Spottlite, Storyville, Sundown, Swaggie, Swinghouse, Tara, Topic,

Trojan, True North.
Royal Dist., 96 Sagamore St., North Quincy, 02171, (617) 328-1822, Contacts: Aron Gross, Paul Gross. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Strawberries Records & Tapes (Cambridge One Stop), 40 California Ave., Framingham, 01701, (617) 879-7160, Owner: Morris Levy; Mgr.: Ivan Lipton; Record: Al Wilson; Tape: Jeff Cohen; Accessories & Video: Ron Zwicker. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)

Sunshine Record Dist. of New England, 686 North St., Walpole, 02081, (617) 0326, (800) 223-6331. (Records) (Franchise)
Labels Distributed: Home Office: New York, NY.

Video Paradise, Inc., 45 South St., Hopkinton, 01748, (617) 435-6804, Contacts: Donald Rogers, Pat Rogers, John Tyndall. (Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise, One Stop)
Playback Equipment: Toshiba, Hitachi, H. H. Scott, Sharp.
Program Accessories: Maxell, Sony, SKC, Certron, Blank Recorded, Warner, Vestron, Walt Disney.

Warner/Elektra/Atlantic Corp., 8 Winchester Pl., Winchester, 01890, (617) 721-1991, Sales Mgr.: Dennis O'Malley; Contact: Don Cotter. (Records) (Franchise)

Wayside Music, Box 6517, Wheaton, 20906, Owner: Steven Feigenbaum. (Records, Pre-Recorded Audio Tape, Compact Disk, Cassettes) (Franchise, Importer, Exporter)
Labels Distributed: Agaric, Ambient Magnetiques, AYAA, Azimuth, Bauta, Cryonic, Cuneiform, DYS, Fun Music, Framis Ent's, Filobus, Lovely Music, Lumina, Metal Language, New Albion, Palace of Lights, Rec Rec. AUDIO TAPE: Fortuna, ADA.
Labels Imported: Recommended (Swiss), Recommended Noman's Land (United Kingdom), Riff, Rlskant, Rotary Totem, Twelve Tone, Fortuna (West Germany).

MICHIGAN

Angott Record & Tape Sales, 2616 Puritan, Detroit, 48238, (313) 341-7053, Contact: Ken 'Wal'er. (Records, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop)
Labels Distributed: All Labels.
Program Accessories: Maxell, Memorex, TDK.

Aspen Records, 21320 Coolidge, Oak Park, 48237, (313) 547-8600. (Records) (Franchise)

B & R Music, 2400 E. 30th Rd., Cadillac, 49601, (616) 775-5399, Owner & Buyer: Royu Newland. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

God's World Dist., 18945 Livernois, Detroit, 48221, (313) 862-8220, Chief Exec.: Larry T. Robinson; Mgr.: Alex Hargreaves. (Records, Pre-Recorded Audio Tape) (One Stop)

The Gold Vault, Box 202, Osttmo, 49077, (616) 349-9413, Contact: Dan Druckenbrodt. (Records) (Franchise, One Stop, Importer)
Labels Distributed: Eric, Legrand, Old Gold, Ripete, Underground.
Labels Imported: Old Gold (United Kingdom), Underground, WEA (Canada).

Goldenrod Distribution, 5505 Delta River, Lansing, 48906, (517) 323-4325, Chief Exec.: Terry Grant; Mgr.: Sarah Miller; Contact: Barbara Edwards. (Records) (Franchise)
Labels Distributed: Redwood, Olivia, Flying Fish, Windham Hill, RCA, A & M, Ladyslipper, Second Wave, Whyscrack, Lucy, Women's Wax Works, Iceberg, Alligator, Pacific Cascade, Loom, Sound Environment Misc.

Handleman Co., 500 Kirts Blvd., Troy, 48084, (313) 362-4400. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Harmony House Records, 1755 E. Maple, Troy, 48083, (313) 524-2800, Pres.: Carl Thom; Gen. Mgr.: Jerry Adams. (Records, Pre-Recorded Audio Tape) (One Stop)

J's Distribution Service, Inc., 32450 Industrial Dr., Madison Heights, 48071, (313) 588-4170, Chief Exec.: Jerry Balin; Mgr.: Vincent Jaeger; Contact: Pat Jaeger. (Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop, Rack Jobber)

La Val Record Dist., 1327 Cobb St., Kalamazoo, 49007, (616) 342-5328, Owner & Buyer: Vic Laval; Contact: Victor Taylor. (Records) (Franchise)
Labels Distributed: Bay Tone, Ball, Comedian, Doot, Funky Finger, Laval, Partee, Soulet, T & L Vic.

Len's One Stop, 3415 Chrysler, Detroit, 48201, (313) 833-5299, Owner: Mr. Leonard. (Records) (One Stop)

Master Takes, Inc., Box 394, Whitehall, 49461, (616) 894-4088, Pres.: Chuck Nessa. (Records) (Franchise)
Labels Distributed: About Time, Black & Blue, Celestial Harmonies, Criss Cross, DRG, Delos, Discovery, Dragon, Gladhamp, Innovation, Moers Music, Nessa, Nilva, Silveto, Sonet, Spottlite, Storyville, Timeless, Unisson, Xanadu.

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Metro-Disc Distribution, 13328 Michigan, Dearborn, 48126, (313) 582-5600, Pres.: Scott Forman; Mgr.: Paul Ascolese. (Records) (Franchise)
Labels Distributed: Metro America, Important, Tremor, Touch'n'Go, Rough Trade, Carolina, Manster, Network, Roir, Greenworld, Placebo, Landslide, CII, Tabb Rex, Alternative Tentacles, SST.

Mid Michigan Music Corp.

2310 29th St., SE, Grand Rapids, 49508, (616) 241-1951, (800) 627-1200, Chrmn./CEO: Robert Hawley; Pres.: William Castle; Buyer: Dan Lovewell. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

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Motor City Music Distributing

2628 Puritan Ave., Detroit, 48238, (313) 342-5550, Pres. Mgr.: Gordon Prince; Sales mgr.: Jerome Cunningham; Finance: Dolores Rettmer. (Records, Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: Artes, B-Boy, Beverley Glen, Chicago Connection, D.E.I., D.J. Int'l, Encanto, Felony, Future, 4-Sight, Gold, Ichiban, Jm Kru, J.C.I., J.R., Joey Boy, Lagosa, Luke Skywalker, Midtown, Nasty Mix, N.F.S., Priority, Public, Prism, Rap-A-Lot, R&R, RCA Camden, State Street, Suntown, Supertronics, Stripped Horse, TSR, Urban Rock, Warlock, Wilbe, T.L.O.

Nat'l Trends, Inc., 2260 Scott Lake Rd., Pontiac, 48054, (313) 674-4691, (800) 322-8000, Contact: Jim George. (Records) (Franchise)

Old Fogey Dist., Box 14210, Lansing, 48901, (517) 372-7888, Owner: Stanley Werbin; Mgr.: Steve Szilagyi; Contact: Steve Szilagyi. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Alligator, Arhoolie, CMH, Delmark, Flying Fish, Folklegacy, Folkways, Green Linnet, Kaleidoscope, Philo, Prarie Home Companion, Rebel, Ridge Runner, Rosetta, Rounder, Shanachie, Stash, Windham Hill, Yazoo.

Premiere Video, Inc., 35687 Industrial Rd., Livonia, 48150, (313) 464-4850, Pres.: Larry Bennett; Acct. Exec.: Michael Hartman. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Embassy, RKO, Coliseum, Independent United Dist., NFL Films Video, Maljack, Mirisch, United Entertainment, Kultur, Master Arts, Friendship II Prods., McGraw Hill, Mountainland.
Program Accessories: 3M Scotch.

Prime Wholesale Ltd., 15018 Grand River Ave., Detroit, 48227, (313) 838-3422, Mgr.: G. L. Morris. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop, Importer)

RCA/A&M/Arista Distribution, 2265 Livernois, Suite 900, Troy, 48063, Branch Mgr.: Bob Bean. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: New York, NY (See for product distribution).

Rock-a-Rolla Records, Inc., 200 W. Main, Owosso, 48867, (517) 723-5145, (313) 767-5891, Owners & Buyers: Thomas & Edwin Dews; Access. Buyer: Scott Zelenky. (Records, Pre-Recorded Audio Tape, One Stop, Rack Jobber)

Spring Arbor Dist., 10885 Textile Rd., Belleville, 48111, (313) 481-0900, Contacts: Jim Carlson, Gerald Blalock, Margene Frownfelder, Rob Murphy. (Records, Video Program (Cassette & Disk), Cutouts, Overstock) (Franchise)

Labels Distributed: Arrival, Alexandria House, Benson, Calvary, David Ingles, Hope, Jim, Lillenas, Marnatha, North American Liturgy, PTL, Servant, Sozo, Sparrow, Weston, Priory, Word, Lexicon, Brentwood, Pathos, Zondervan, CBS, RCA/A&M, Warner, Electra, Atlantic, MCA, Capitol, Disney, VA/MGM, Tundale, United Entertainment, Sparrow, Gospel Films.

Tant Ents., Inc., 4319 Fruitvale Rd., Montague, 49437, (616) 894-9063, Pres.: Billie Thomas. (Records) (Franchise)
Labels Distributed: Adelphi, Alligator, Bee Hive, Black Top, Creative World, Delmark, Flying Fish, Freckle, Greensleeves, India Navigation, Kicking Mule, Mind Dust, Philo, Red Beans, Rounder, Stash, Sugar Hill.

Video Trend

12900 Richfield Ct., Livonia, 48167, (313) 591-0200, Nat'l Adv. Mgr.: Patricia S. Rose; Pres.: Glenn Greene; Vice Pres.: Bob Tollini. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: CBS/Fox, RCA/Columbia, Disney, I.V.E., MGM/UA, Media, Paramount, Thorn/EMI, Vestron, Warner, Embassy, Karl/Lorimar; Branches: Rosemont, IL; Tampa, FL.

Vinyl Vendors, Inc.

7870 Sprinkle, Kalamazoo, 49002, (616) 323-0131, (800) 632-0870, Cable: (800) 446-0006, Pres./CEO: Jeff Boyd; Mgr.: Craig Hedeon, Vice Pres.: Cassettes: Howard Lutomski; LP's & 45's: Don Slickrope; CD's & Accessories: Craig Hedeon. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop, Rack Jobber)
Labels Distributed: A & M, Arista, RCA, Capitol, Columbia, MCA, Motown, WEA, PolyGram, Enigma, SST, Windham Hill, Shoreline, Rhino, Telarc, Denon, EMI, Chrysalis & Others. Vid Prog.: RCA Musicvision, Sony, Warner Home Video.
Program Accessories: Pfantone, BMI, Service, Koss, Maxell, TDK, Discwasher, Laser, Alpha.

Warner/Elektra/Atlantic Corp., 17500 Northland Park Ct. #2, Southfield, 48075, (313) 569-4822, Sales Mgr.: Gil Roberts. (Records) (Franchise)

Vaughn Communications/Vaughn Duplication Services, 7951 Computer Ave., South, Minneapolis, 55435, (612)

831-2248, Fax: (612) 831-7259, Pres.: Kenneth Nicholls; Sales Mgr.: Donald Drapeau; Mktg. Supervisor: Michelle Soblin. (Franchise)

MINNESOTA

Audio Record Source, 2557 Lyndale Ave. South, Minneapolis, 55405, (612) 870-0172. (Records) (Franchise)

Blackbourne, Inc., 10150 Crosstown Cir., Eden Prairie, 55344, (612) 944-7010, Pres.: George Masko; Vice Pres. Retail Sales: Phil Sykes; Computer/Video Games: Vinyl Software Diskette & Game Cartridge Pkg.

Brown Bros., Inc., 3446 N. Washington Ave., Minneapolis, 55412, (612) 522-6648, Pres.: Raymond W. Brown. (Records) (One Stop)

Capitol Records, 10800 Lyndale Ave., Suite 200, South Bloomington, 55420, (612) 884-0444, Mgr.: Jeff McQuire. (Records, Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: (see Los Angeles, CA for product distributed).

Dart Records, Inc., 1815 W. River Rd., North, Minneapolis, 55411, (612) 529-9571, Pres.: Merrill Kirsch; Mgr.: Ken Hegstrom; Contact: Joel Coryell. (Records, Pre-Recorded Audio Tape, Compact Disk, Rack Jobber, Phonographs: Marantz.

Playback Equipment: Marantz, Crown.
Computer/Video Games: Planstiel, Memorex.
Program Accessories: Maxell, Sony, Memorex, Swire Magnetics, 3M, Sound Guard, Nortronics.

East Side Digital

200 North 3rd Ave., Minneapolis, 55401, (612) 375-9188, (800) 468-4177, Fax: (612) 375-0272, Pres.: Robert Simmons; Mgr.: Jeff Rouguie; Export Mgr.: Brian Paulson; US Sales Mgr.: Brad Wroldstad; Compact Disk) (Franchise, One Stop, Importer)
Labels Distributed: ESD CD Label, Rykodisc, US Major Labels, Exclusives, Non-parallel imports.
Labels Imported: all CD's.

The Electric Fetus, 2010 4th Ave., South, Minneapolis, 55404, (800) 328-5038, Contact: Bill Wade. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Gamco (Great American Music), 858 Decatur Ave., Minneapolis, 55427, (612) 545-0129. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Home Entertainment Dist., 9549 Penn Ave., South, Bloomington, 55431, (612) 887-9500, Pres.: Harold Okinow; Mgr.: Bob Okinow; Nat'l Buyer: Mark Carothers; Branch Buyer: Mike Devitt. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Academy, Charter, RCA/Columbia, Continental, Disney, Embassy, FHE, Hal Roach, CBS/Fox, I.R.S., IVE, Karl-Lorimer, Key, Lightning, Magnum, MCA, Master Arts, Media, MGM, New World, Paramount, Playhouse, Prism, Simitar, Spotlight, Spinnaker, Sony, Thorn, USA, United, Vestron, Warner Bros.
Program Accessories: Ambicu, BEB, BASF, Certron, FUJI, Maxell, Memorex, Recoton, Scotch, SunCom, TDK.

K-tel Int'l, Inc., 11311 K-tel Dr., Minnetonka, 55343, (612) 932-4000, Exec. Vice Pres.: Mickey Elfenbein. (Records, Pre-Recorded Audio Tape, Cutouts, Promotional Copies, Overstock) (Franchise)
Labels Distributed: K-tel, Arrival, Dominion, Castlerock, ERA.

Kirsch-Hegstrom, Inc., 1815 W. River, North, Minneapolis, 55411, (612) 529-9571, Chief Exec.: Ken Hegstrom; Mgr.: Merrill Kirsch. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Marantz, Polka City, Ross Records.
Lieberman Ents., Inc., 9549 Penn Ave. South, Bloomington, 55431, (612) 887-5300, Mgr.: Ron Nordby; Mgr.: Buyers: Julie Towle; Contacts: Pat Weiser, Dale Kolander, Chuck Whitaker. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Branches: Atlanta, GA; Boston, MA; Chicago, IL; Cleveland, OH; Dallas, TX; Honolulu, HI; Kansas City, MO; Minneapolis, MN; Mount Laurel, NJ; Portland, OR; Indianapolis, IN.

MCA Distributing Corp., 4530 West 77th St., Suite 199, Edina, 55435, (612) 835-6020, Branch Mgr.: Bill Pierce. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: Universal City, CA (see for product distribution).

Metro Video Dist., Inc., 2724 Summer St. NE, Minneapolis, 55413, (612) 331-1590, Mgr.: Larry Holmberg. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: (See New York Metro Area For Product Distribution).

MIII City Music, 2843 26th Ave., Minneapolis, 55406, (612) 722-6649, Pres. & Buyer: John Kolstad; Contact: Stacy Erickson. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)
Labels Distributed: Adelphi, Allegiance, Augsburg, Bridge, Celestial Harmonies, Elephant, Flying Fish,

Fogarty's Cove, Flame, Folk Legacy, Folkways, Fortuna, Freckle, Global Pacific, Invincible, ITI, Kaleidoscope, Kicking Mule, Kuckuck, Mineral River, Narada, Philo, Prairie Home Companion, Ray Lynch Prods., Rooster Blues, Rounder, St. Olaf, Shadow, Shoreline

Navarre Corp., 7300 32nd Ave. North, Crystal, 55427. (Records) (Franchise)
Labels Distributed: Cloud Nine, Entr'acte, Jackal, Label X, Preamble, Southern Cross.

Paulstarr Ent's., Inc., 2060 E. Center Cir., Plymouth, 55441, (612) 559-8276, Pres.: Joseph A. Cerami; Opns. Mgr.: Ronald Barnes; Cutouts, Overstock) (Franchise)

RCA/A&M/Arista Distribution, 7245 Ohms Ln., Edina, 55435. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: New York, NY (See for product distribution).

Re-Mark-Co., 2444 Cavell South, Minneapolis, 55426, (612) 545-1211, Chief Exec.: Jerry L. Goldstein; Mgr.: Mark L. Goldstein; Contacts: Joan Y. Ostrin, Ellen J. Goldstein. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (One Stop, Rack Jobber, Importer, Exporter)

SDA Record & Tape Dist., 1109 Xerxes Ave. South, Minneapolis, 55405, (612) 377-0590, Chief Exec.: Shell Pinsky; Mgr. & Buyer: Phil Pinsky; Contact: Arlene Fried. (Records, Pre-Recorded Audio Tape) (Franchise, Importer)
Labels Distributed: Areospace, Audio Fidelity, Audiophile, Blythewood, Circle, Columbia, Commodore, Contemporary, Eubie Blake, Euphonic, Evergreen, Evercrest, First American, Folkways, Golden Crest, Jazz Archives, Jazzology, Joyce, Justin Time, Magnagraphics, Mekaniski, Merry Makens, MN Jazz, Paragon, Parkwood, Principally Jazz, Pumpkin, Sonara, Sunbeam, Trend & Others.
Labels Imported: Justin Time, Parkwood, Sackville (Canada); Mekaniski Music Museum (Denmark).
Computer/Video Games: Ampex, Audio-Technica, BASF, Discwasher, Fuji, Maxell, Memorex, Recoton, Scotch, Sony, TDK.

Handleman Co., 1137 Saline St., North Kansas City, 64116, (816) 421-0135. (Records, Pre-Recorded Audio Tape) (Rack Jobber)
Labels Distributed: Home Office: Troy, MI. (See for product distribution)

Home Entertainment Dist., Kansas City, Mgr.: Pam Kelley; Contact: Gary Christian. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Home Office: Bloomington, MN. (See for product distribution)

House Dist., 13624 East 350 Hwy., Kansas City, 64138, (816) 525-5520, Pres.: Hal Brody; Mgr.: Rick Henderson. (Records) (Franchise, Importer)
Labels Distributed: Allisator, American Gramophone, Arhoolie, Caedmon, Carthooe Celluloid, Celestial Harmonies, CMH, Columbia Special Prods., Concord Jazz, Delmark, Disneyland, Everest, Fantasy, Flying Fish, Folkways, GNP/Cresado, Green Linnet, Gusto, Hannibal, JCI, Kaleidoscope, Rounder Shanachie, Slush, Sugar Hill, True Nortz, Vanguard, Varere, Lynchork. Program Accessories: Allsop, Napavalley, Carroll, Crates.

Journeyman Ent's., 1447 E. Kearney, Springfield, 65803, (417) 866-5715, Pres.: Thurman Aldridge; Mgr. & Buyer: Morene Thomas. (Records) (One Stop)

Labels Distributed: Religious Products.

Lieberman Ent's., Inc., 6131 Deramus Rd., Kansas City, 64120, (816) 231-2470, Mgr.: John Fetto; Contact: Terry Donovan. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)
Labels Distributed: Home Office: Bloomington, MN. (See for product distribution)

M C A Distributing Corp., 9666 Olive St., Suite 100, St. Louis, 63132, (314) 991-3015, Mgr.: Mike Smith. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: Universal City, CA. (See for product distribution)

Mid America Music Ent's., 8731 Riverview Blvd., St. Louis, 63147, (314) 388-1128. (Records) (Franchise)

Record-Wide Dist., 1755 Chase Dr., Fenton, 63026, (314) 343-7100, (800) 325-9690, Mgr.: Randell Lytle. (Records, Pre-Recorded Audio Tape, Cutouts, Promotional Copies, Overstock) (Franchise, Rack Jobber)

Sight & Sound Dist., 8233 Brentwood Ind'l Dr., St. Louis, 63144, (314) 781-9312, Chief Exec.: John Mandelker; Mgr.: Dan Thompson; Contact: Randy Shore. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Paramount, CBS/Fox, RCA/Columbia, MGM/UA, Disney, Thom EMI, WEA, MCA, Vestron,

Twin Cities Import Records

1451 University Ave., Saint Paul, 55104, (612) 645-0227, Pres.: John B. Carnahan; Mgr.: Richard Elioff; Contact: David Nelson. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer)
Labels Distributed: Big Time, Blackberry, Bonafide, BTA, BYO, Cachalot, CD Presents, Combat, Enigma, Frontier, Giorn, Homestead, Landslide, Megaforce, Metalblade, Metro America, Modam, Mystic, Network, Placido, Ralph, Reflex, Rough Trade, SST, Subterranean, Tabb Rex, Touch and Go, Twin Tone, Union, Wax Trax; Video Program Labels: Factory (US).
Labels Imported: Labels from France, Germany, Japan, Netherlands, United Kingdom.

Warner/Elektra, Atlantic Corp., 7107 Ohms Ln., Edina, 55435, (612) 835-7255, Contact: Denny Schone. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Wide Angle Communications, 2533 Nocolette Ave., Minneapolis, 55404, (612) 870-4933, Contact: Jerome Sylers. (One Stop)

MISSISSIPPI

Bennett's Record Dist. (BIP Wholesale/J&B Prods.), 3109 Medgar Evans Blvd., Jackson, 39213, (601) 981-4328, Contact: James Bennett. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise, One Stop)
Labels Distributed: MT, Relta, J & B, LA Jam.

MISSOURI

C M L, 660 Harding Ave., Maryland Heights, 63043, (314) 291-0608, Owner & Buyer: Michael E. Dorrin. (Records) (One Stop)

The Disc-Connection, 2026 S. Big Bend, St. Louis, 63117, (314) 644-5174, Owner, Albums Buyer: Philip S. Steinberg; Owner: Sherre Birenbaum; Singles: William Huggins. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)
Labels Distributed: All Major & Most Independent Labels.

Eklund Ent's., Inc., 1915 Truman Rd., Kansas City, 64127, (816) 474-7628, Pres.: Lee E. Elkund; Contact: Clifford Moore. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)
Program Accessories: Imperial Carrying Cases, Pfanstiehl, TDK.

Great Atlantic & Pacific Music Co., 3310 Samuel Shepard Dr., St. Louis, 63103, (314) 531-4644, Pres.: Norman Hausfater; Contact: Lester Neal. (Records, Pre-Recorded Audio Tape, Compact Disk) (Importer, Exporter)

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Ted's One Stop Dist., Inc., 3814 Page, St. Louis, 63113, (314) 533-3070, Chief Exec.: Mrs. Ted Hudson; Mgr.: Keith Hudson; Contact: Keith Hudson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Vanessa.
Computer/Video Games: Wabash-Datatech Floppy Diskettes.
Program Accessories: Maxell.

Warner/Elektra/Atlantic Corp., Plaza Center Bldg., Suite 323, Kansas City, 64112, (816) 421-8499, Sales Mgr.: Dennis Schone. (Records) (Franchise)

MONTANA

The C. J. Co., 1006 S. Montana, Butte, 59701, (406) 782-0747, (800) 227-3883, Cable: (800) 292-3440, Owner: Craig J. Foley; Mgr. & Buyer: Joe Barger. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

NEBRASKA

RTI

13533 "I" Cir., Omaha, 68137, (402) 330-3013, (800) 228-9543, Cable: (800) 642-9067, Dir. of Opns.: Steve Hoberman; Mktg. Dir.: Jody Pankhurst; LP & Tape Buyers: Jim Morrow, Billy Shearer. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)
Labels Distributed: CBS, WEA, MCA, Capitol, RCA, A & M, Arista, PolyGram, SST, Enigma, American Gramophone, Telarc, Shoreline, Combat.
Phonographs: Electronics: Magnavox, Teac, Panasonic, O'Sullivan, JVC, Goldstar, Cadco, Nintendo.
Program Accessories: Maxell, Discwasher, TDK, SKC, Fuji, Sony, Allsop, Case Logic, Alpha, Duracell.

NEVADA

King of Video, 3529 S. Valley View Blvd., Las Vegas, 89103, (702) 362-2520, (800) 634-6143. (Records, Video Program (Cassette & Disk)) (Franchise)

NEW HAMPSHIRE

Encore Entertainment Corp., 472 Amherst St., Nashua, 03063, (603) 881-9494, Pres.: Raymond L. Creighton; Mgr.: George Smith; Vice Pres.: Frank Giffin. (Records, Pre-Recorded Audio Tape, Compact Disk, One Stop)

NEW JERSEY

A B A Record Dist., Inc., Five Lawrence St., Bloomfield, 07003, (201) 429-7797, Pres. & Buyer: Al Bitensky. (Records, Pre-Recorded Audio Tape, Cutouts, Promotional Copies, Overstock) (Franchise, One Stop, Rack Jobber, Exporter)

Acuario Dist. Co., Inc., 7-B Jules Lane, New Brunswick, 08901, (201) 828-8760. (Video Program (Cassette & Disk), Video Games/Computer Software) (Franchise)

All Service One Stop, Inc.

950 Greeley Ave., Union, 07083, (201) 686-3500, Fax: (201) 686-7735, Pres.: Frank Di Marsico; Mgr.: John McGregor; Sec./Treas.: Edward Frederick; Opns. Mgr.: John MacGregor. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop)

American Record Sales, Inc.

1120 Crown Point Rd., Westville, 08093, (609) 848-1900, Pres.: William R. Buster; Vice Pres.: Antony W. Colombet; Contact: William R. Buster, Jr. (Records, Pre-Recorded Audio Tape) (One Stop, Importer, Exporter)
Labels Distributed: 45 rpm oldies.

American Trans Atlantic, 7 Westfield Ave. West, Roselle Park, 07204, (201) 241-3517, (800) 237-2457, Pres.: Raymond Clark; Vice Pres.: Steven Winograd; Sales Mgr.: Gregg Gehrlin. (Compact Disk) (Franchise)
Ben-El Dist., Box 994, Edison, 08818, (201) 248-0080, Vice Pres., Operations: Burt Goldstein. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop)

C.J.C. Ents., Box 5135, Parsippany, 07054, (201) 334-6676, Vice Pres.: Nina Guzman. (Records, Pre-Recorded Audio Tape) (Importer)
Labels Imported: Fuentes, Victoria, Sonolux (Columbia).

Dance Record Dist., Box 404, Fordham Park, 07932, (201) 377-1885, Pres.: Gail Shifrin. (Records) (Franchise)
Labels Distributed: Folkcraft, Kimbo Meleady House, Merit Audio, RCA Educational, Green, Blue Star.

G L P Int'l, 560 Sylvan Ave., Englewood Cliffs, 07632, (201) 871-1010, Pres.: Peter J. Perske. (Records) (Importer)
Labels Distributed: Ariola, Delta, EMI-Electrola, Eurodisc, Europa, EuropaKlassik, Fontana, Hansa, Jupiter, Maritum, Metronome, Phillips, Polydor, RCA, Telefunken.

Home & Industrial Video, 300-1 Route 17 South, Lodi, 07644, (201) 777-4700, (800) 223-1586, Contact: Robert Goldbaum. (Records, Video Program (Cassette & Disk)) (Franchise)

Intercom Music Corp., 454 Main Ave., Wallington, 07057, (201) 778-1811, Pres.: John Matarazzo; Mgr.: Anne Matarazzo. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer, Exporter)
Labels Distributed: Art of Relaxation, Arion, CBC, CBS, DRG, Denon, Eastwind, Fanfare, Gasparo, Jasmine, Music Masters, Private Music, Protone, Ryko, Sefel, Starjazz, Tower Hill, Weston Priority.

Labels Imported: In-Akustic, RCA (France), Frequenz, RCA, World (Italy), CBC, Centredisc, Fanfare, Jazz Int'l, Melodia.

Jem Records, 3619 Kennedy Rd., South Plainfield, 07080, (201) 753-6100, (800) 932-0579, Contact: Tom Seaman. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise)

Lieberman Ents., 823 E. Gate Dr., Mount Laurel, 08054, (609) 234-9150, Branch Mgr.: Kenneth Sattler; Branch Sales Mgr.: Scott Heiss; LP, Tape: Michael Brigandi; 45, CD, Kiddle: Ed O'Donnell. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)
Home Office: Bloomington, MN. (See for product distribution)

M C A Distributing Corp., 900 Haddon Ave., Collingswood, 08108, (609) 854-5810. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Home Office: Universal City, CA (See for product distribution).

Marvel Distributing, Box 953, Piscataway, 08854. (Cutouts, Overstock) (Franchise)

Metro Video Dist., Inc., 92 Railroad St., Hasbrouck Heights, 07604, (201) 288-0400, (800) 272-0722, Pres.: Arthur Morowitz; Mgr.: Michael Pollack; Contact: Marc Eichler. (Records, Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: CBS/Fox, Embassy, RCA/Columbia, MCA, MGM/UA, Paramount, Thorn EMI/HBO, Vestron, Warner, Walt Disney/Media, Coliseum, IUD, Family Home + 200 Additional Labels.

Movie Tape Exchange, 9380 Route 130 North, Pennsauken, 08109, (609) 665-5775, (800) 752-TAPE, Contacts: Tony DiBacco, Warren Kahlenberg, Cindy Seagrave. (Records, Video Program (Cassette & Disk)) (Franchise)

Nationwide Video, 605 Broad Ave., Ridgefield, 07657, (201) 941-8220, (800) 341-2294, Contact: John Zuck. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)

Performance Record & Tape Dist.

2 Oak St., New Brunswick, 08901, (201) 545-3004, 64876, Owner: S. Kaplan; Mgr.: Art Marko; Contact: Jessica Wojciechowski. (Records, Pre-Recorded Audio Tape, Cutouts, Promotional Copies, Overstock) (Franchise, Importer, Exporter)
Labels Distributed: Performance, Relix, Backtrax, Homestead, Crystal Ball, Silhouette.

Prime One Stop Dist., 131 N. Michigan Ave., Kenilworth, 07033, (201) 245-5252, Pres. & Mgr.: Ralph Schechtman; Contact: Dave Casey. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)
Phonographs: Accessories, Carrying Cases, Posters, Needles, Blank Cassettes.

Princeton Record Exchange, Inc., 20 Tulane St., Princeton, 08542, (609) 921-0881, Pres.: Barry Weisfeld; Contact: Brian Durnbach. (Records, Cutouts, Overstock) (Exporter)

Rectrack (USA), Inc., 473 Mundet Pl., Hillside, 07205, (201) 686-4545, Contact: William Klein. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)
Labels Distributed: Big Band Era, Black Tulip, Laser, MCR (The Netherlands).

Richmond Brothers Records, Inc., 6935 Airport Hwy. Ln., Pennsauken, 08109, (215) 477-1742, (609) 665-8085, C.E.O.: Jerry Richmond; Mgr.: Gary Wolf; LP & Ac-

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cessories: Ted Neuman; Tapes: Sam Cass; 45's: John Ellison. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, One Stop)

Labels Distributed: Alligator, Roulette, Sutra, Sunnyside, Rounder, Flying Fish, American Gramophone, Verasse Sarabande, Adelphi, Bainbridge, County, Rebel, Sugar Hill, Kalidiscscope, Green Linnet, Shanachie, Fogerty Cove, Yazoo, Folk Legacy, DRG, Stash, New World; Video Program: Sony, Warner Brothers.

Computer/Video Games: Cartridges & Accessories. **SBI Video**, 1165 Markkress Rd., Cherry Hill, 08003, (609) 424-2211, (215) 923-1271, Branch Mgr.: Richie Salvador; Sales Mgr.: Irv Derfler. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: See Landham, MD for product distribution.

Schwartz Brothers, Inc. (SBI Video Div.), 1129 Bloomfield Ave., West Caldwell, 07006, (201) 882-2955, Branch Mgr.: Andy Miele. (Records, Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: See Lanham, MD for Video Product Distribution.

Schwartz Brothers, Inc., 1129 Bloomfield Ave., West Caldwell, 07006, (201) 882-2955, Branch Mgr.: Andy Miele. (Records) (Franchise)

Labels Distributed: American Gramophone, Aspen, Crossover, Fossil, Homestead, In Season Prods., Joey Boy, LSA, Macola, Nasty Mix, Paul Starr Ent., Peter Pan Group, Spirit-in-Truth.

Program Accessories: Allsop, Duracell, Case Logics, Maxell, Recoton, TDK.

Schwartz Brothers, Inc., 1165 Markkress Rd., Cherry Hill, 08003, (609) 424-2211, (609) 923-1271, Branch Mgr.: Richie Salvador; Sales Mgr.: Irv Derfler. (Records) (Franchise)

Labels Distributed: Aspen, Atlanta Int'l, Benson Group, Concord Jazz, Critique, Dunhill C.D., Fantasy, Fossil, GRP, Heat, Hot Pink, Ivory, Jazz Mind, Lexicon/Light, Living Language, Living Music, Macola, Malaco, Music Specialist, Next Plateau, Pablo, Pair, Paras, Pre Art, Prelude, Priority, Project 3, Ranwood, Sleeping Bag, Slice, Soundmakers, Spectrum X, SRD, Supertronics. Program Accessories: Allsop, Duracell, Case Logics, Maxell, Recoton, TDK.

Scorpio Music, Inc.

2500 E. State St., Trenton, 08619, (609) 890-6000, Pres.: John T. Gervasoni; Mgr.: Steve Parelman. (Records, Compact Disk, Cutouts, Overstock) (Franchise, One Stop, Rack Jobber, Exporter)
Labels Distributed: Independent Labels.

Shanachie Records Corp., Dalebrook Park, 07423, (201) 445-5561, Telex: 247352, Pres.: Richard Nivens. (Records) (Franchise, Importer)

Labels Distributed: Greensleeves, Herwin, Message, Morning Star, Shanachie.

Labels Imported: Gael Linn (United Kingdom).

Sonny Gee Records & Tapes, 11 Harts Ln., Box 933, New Brunswick, 08816, (201) 257-8580, Pres.: S. R. Gugig; Gen. Mgr.: Fred Edwards; Contacts: Linda Fatula, Michael Gugig, William Olson. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Suntan Records, Inc., Box 5135, Parsippany, 07054, (201) 334-6676, Pres.: Charles J. Cubides. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Suntan.

Surplus Record & Tape Dist. Ents., 84-184 Dayton Ave., Bldg. 5-A, Passiac, 07055, (201) 778-0877, (212) 695-6117, Telex: 133404, Fax: (201) 778-4725, Partner: Peter Hyman; Nat'l Sales Mgr.: Michael Maslin. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Franchise, Importer, Exporter)

Titan Corp., 69 Van Reipen Ave., Jersey City, 07306, (709) 659-6006, Contact: Marty Roehem; Mgr.: J. Hess. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Importer)
Labels Distributed: Represent Mfrs. to the military only.

U S Record Dist., 300 Wellizbeth Ave., Linden, 07036, (201) 862-7208, Pres. & Buyer: Robert Meehan; Mgr.: Steven Capra; Contact: Frank Wade. (Records, Cutouts) (Rack Jobber)

U.S. Trade Dist., Inc., 245 Rt. 22 West, West Hillside, 07205, (201) 926-2200, Pres.: Joe Abady; Mgr.: David Abady; Contact: Dave Lubin. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop)

Labels Distributed: All Major Labels.

Warner/Elektra/Atlantic Corp., Box 966, 500 Lincoln Dr. East, Marlton, 08053, (609) 596-1200, Sales Mgr.: Ray Milanese; Mgr.: Rick Cohen. (Records) (Franchise)

West Side Sound Dist., Inc., Box 715, 1405-12th St., North Bergen, 07047, (201) 866-5188, Pres.: Arturo J. Saiz; Gen. Mgr.: Hector J. Varona. (Records, Pre-Recorded Audio Tape) (Franchise)

rie & B. Sanchez; Contact: Morrie Sanchez. (Records, Pre-Recorded Audio Tape) (Franchise, Rack Jobber)
Linden Dist. Co., 7400 Osuna Rd. NE, Albuquerque, 87109, (505) 884-8103, Contact: L. Blaskey. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Cutouts, Promotional Copies, Overstock) (Franchise)

Tocino Music Ents., 900 4th St. SW, Albuquerque, 87102, (505) 247-8051, Contact: G. G. Hardin. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop)

Labels Distributed: Casanova, Cristy, Del Norte, Hurricane, Kiva, Mother Lode.
Program Accessories: Recoton.

NEW YORK

A A A Record Hunter Dist. Co., 507 5th Ave., New York, 10017, (212) 986-6077, Chief Exec.: Jay Sonin, Mgr.: Ira Hirsch; Contacts: Jay Sonin, Ira Hirsch, Larry Parker. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop, Rack Jobber, Importer, Exporter)

Labels Distributed: All Major & Independent Labels. Phonographs: Denon.

Playback Equipment: Denon.

Computer/Video Games: Pfanstien.

Program Accessories: Maxell, Scotch, Denon, LeBo, Pfanstien.

A-1 Record Sales, 659 10th Ave., New York, 10036, (212) 246-1234, Mgr.: Otto Wilkerson. (Records, One Stop)

A.S.K. Distributing Corp., 244 E. Main St., Patchogue, 11772, (516) 654-1313, Pres. & Buyer: Alan Kusa. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

A & S Record Dist., 130 Haven Ave., Ronkonkoma, 11779, (516) 588-1744, Owner & Buyer: Scott Sheryll. (Records, Pre-Recorded Audio Tape, Compact Disk, Cutouts, Promotional Copies) (Franchise)
Program Accessories: Le-Bo.

Action Music of Western New York, 1800 Main St., Buffalo, 14209, (716) 883-2555, Mgr.: Mr. Scott. (Records) (Franchise)

Labels Distributed: Beckch, Flying Fish, Gemcom, Laif, Muse, Prelude, Ranwood, Rhino, Roulette, Sugar Hill.

African Record Centre Dist., 1194 Nostrand Ave., Brooklyn, 11225, (718) 493-4500, Mgr.: Robert Thomas; Contacts: John Williams, Ralph Johnson. (Records) (Franchise)

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Hurrican Record Dist., Box 3457, 1927 San Matcone NE, Albuquerque, 97110, (505) 265-4039, Owners: Al Mor-

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Almor Playtime Co., Inc., One Homestead Pl., Amsterdam, 12010, (518) 843-3801, Pres.: Bruce Hyman; Mgr.: Anthony Garassi; Contact: Linda Austin. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop, Rack Jobber)

Labels Distributed: Telearc, Peter Pan, Caedmon, Moss Music.

Program Accessories: TDK, Maxell, LeBo, Recoton. **American Video/Disc, Inc.**, 314 West 53rd St., New York, 10019, (212) 247-3188, (212) 246-4980, Fax: (212) 307-0359, Pres.: David King; Exec. Vice Pres.: Hope J. King; Int'l Vice Pres.: Warren Ashley; Gen. Mgr.: George Curtiss. (Records, Pre-Recorded Audio Tape, Compact Disk, Cutouts, Overstock) (Franchise)

Antilla Record, 661 10th Ave., New York, 10036, (212) 582-4546, Mgr.: J. Hernandez. (Records, Compact Disk) (Franchise, One Stop, Rack Jobber, Exporter) Labels Distributed: Gema, Funny, Salsoso, DDC, Rumba, Global, Antilla, RCA, CBS, Profono, ARO, Luna, Ramex.

Apon Record Co., Inc., Box 3082, Steinway Station, Long Island City, 11103, (718) 721-5599, Chief Exec.: Andre M. Poneic; Mgr.: Don Zemann. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, Importer, Exporter)

Labels Distributed: Apon, Discapon, Supraphon, Phaton, Opus, Harmonia, Mundi, Qualiton, Hungaroton.

Labels Imported: Supraphon, Panton, Opus, Hungaroton, Qualiton.

Arovok Record/Game Art Corp. of America, 243 West 18th Ave., New York, 10011, (212) 989-7200, Pres.: Ervin Litkei; Contacts: Julia Bastiani, Larry Lipp, Adelida Gomez. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber, Exporter)

Audio Market Sales, Inc., Box 157, 784 Center St., Lawiston, 14092, (716) 754-8744, Contact: Thomas Baldock. (Records) (Franchise)

Labels Distributed: American Gramaphona, DBX, Direct Disk, M&K Realtime, Mobile Fidelity, Nautilus, Sheffield Lab, Telarc.

Audiorama Records, 658 10th Ave., New York, 10033, (212) 246-9858. (Records) (Franchise)

BeeGee Records, 10 Northway Ln. North, Latham, 12110, (518) 785-1122, Mgr.: Frank Griffin. (Records) (Rack Jobber)

Berkley Air Services Corp.

Box 665, Cargo Bldg. 80, JFK Airport, Jamaica, 11430, (718) 656-6066, Cable: Berkleyair-NY, Telex: 425628, Fax: (718) 917-6434. Owner: Bernard Klainberg. (Air Services Transportation)
Branch: Los Angeles, CA.

Big Red Ent's., 40 Oser Ave., Hauppauge, 11788, (516) 231-7300, Mgr.: Roger Weinand. (Records) (Franchise) Labels Distributed: Stereo Gold.

Program Accessories: Promotional Materials.

Bridge Records, Inc., GPO Box 1864, New York, 10116, (516) 487-1662, Pres.: David Starobin; Managing Dir.: Becky Starobin. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Classical Recordings.

Buffalo One Stop, 1800 Main, Buffalo, 14208, (716) 883-2555, Pres.: Leonard Silver; Mgr.: Larry Ver Hagen; Contact: Jim Primerano. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

C B S Records, 95-25 Queens Blvd., Rego Park, 11374, (718) 830-3600, Mgr.: Ron Piccolo. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: ARC, BID, Bang, Barking, Pumpkin, Blue Sky, CBS, Caribou, Chrysalis, Cleveland Int'l, Coast to Coast, Columbia, Curb, Epic, Feyline, Finesse, 415, Full Moon, Hammond, Handshake, Houston Connection, Jef, Johnston, Kat, Kirshner, Lorimar, Nemper, Nu Disk, Odyssey, Park Lane, Pasha, Pavilion, Philadelphia Int'l, Portrait, Precision, Tabu.

C D ONE STOP, New York, (203) 544-9351. (Compact Disk) (Franchise, One Stop)

Capital Records, 1370 Ave. of the Americas, New York, 10019, (212) 757-7470, A & R: Jim Carr. (Franchise)

Caroline Records

5 Crosby St., New York, 10013, (212) 219-1500, Pres.: Andrew Graham-Stewart. (Records, Pre-Recorded Audio Tape) (Importer) Labels Distributed: Independent Labels From Europe, UK & Far East.

Cavages, Inc., 110 McKesson, Buffalo, 14225, (716) 685-2400, Pres.: Carl C. Cavage; Vice Pres. Purchasing: John D. Grandoni. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Playback Equipment: Fisher, Sony, Panasonic, Sharp, Hitachi, Sanyo.

Program Accessories: Recoton, Lebo, Service Mfg. **Caytronics Corp.**, 401 5th Ave., New York, 10016, (212) 689-0044.

Chambers Record & Video Corp., 2 Grmatan Ave., Mount Vernon, 10550, (914) 699-1666, Contacts: Steven Rozenfeld, Gary Thal. (Records) (Franchise)

Chin Randy's Records, Inc., 1342 St. John's Pl., Brooklyn, 11213, (718) 778-9470, Owner: Victor Chin; Mgr.: Monica Chin. (Records) (Franchise, One Stop)

Labels Distributed: Chappy, Dynamic, Giant, Impact, Randy.

Commtron, 400 Airport Exec. Park, Spring Valley, 10977, (914) 425-3191. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Prism.

Countrywide Tape & Record Dist., Inc.

270 Oser Ave., Hauppauge, 11788, (516) 231-7171, Telex: 126316, Fax: (516) 231-8550, Pres.: Stanley Sirote; Consultant: Katherine Koury; Sales Rep.: Alan McLachlan. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)

Cut Corners Record Dist. of New York, 31 Brookvale Ave., West Babylon, 11704, (516) 587-7722, Pres. & Buyer: Karl Groeger. (Franchise)

Daro Exports, Ltd.

1468 Coney Island Ave., Brooklyn, 11230, (718) 252-4355, Pres.: Albert J. Okas; Mgr.: Vincent Okas. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Exporter)

Disc-o-rama Music World Dist., 186 West 4th St., New York, 10014, (212) 206-8417, Pres.: Felix Loo; Mgr.: Gloria Loo; Contacts: Lynn Hall, Simon Sassin. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Capitol, WEA, CBS, Sunnyview, PolyDor, Tommy Boy, PolyGram, Motown, MCA, Rounder, RCA.

Distribuidora Nacional de Discos de New York, 214 West 96th St., New York, 10025, (212) 866-2469, Pres.: L. Raul Bernard. (Records) (Franchise)

Labels Distributed: Algo, Banny, Colony, Coqui, Din-sa, Fenix, Kelsa, ORC, Taino.

Double Arrow Record Co., Inc.

43-49 10th St., Long Island City, 11101, (718) 786-5893, Pres.: James C. Banthos. (Records, Pre-Recorded Audio Tape, Compact Disk) (Importer) Labels Imported: EMI, Flashback, Golden Hour, MFP & CFP, President, PRT (UK).

Dutch East India Trading, 81 N. Forest Ave., Rockville Center, 11570, (516) 764-6200, Contact: Barry Tenenbaum. (Records) (Franchise)

Labels Distributed: Enigma, Fountain of Youth, Frontier, Homestead, Pentagram, Reflex, Rough Trade, SST.

E.R.S. Distributors, Inc., 20 Midland Ave., Hicksville, 11801, (516) 939-0060, (800) 645-6542, Contact: Stephen Honigman. (Records, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise)

East Coast Music Distributors, 311 Willow Brook Rd., Staten Island, 10314, (718) 698-2280, Telex: 263382 SAGIUR, Sales Mgr.: Joe Leung. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise, One Stop)

Ediciones Vitral, Inc., Box 701394, Trainsmeadow, 11370, (718) 424-9408. (Records) (Franchise)

Educational Record & Tape Dist. of America, 61 Bennington Ave., Freeport, 11520, (516) 867-3771, Contact: Lawrence Sonin. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, One Stop, Importer)

Labels Distributed: All Labels to Libraries & Schools. Labels Imported: Classical Labels.

El Roy Ent's., Inc., Box 366, 22 Harbor Park Dr., Roslyn, 11576, (516) 621-2500, Pres.: Roy Imber. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

David Eskin, Inc., 400 Riverside Dr., New York, 10025, (212) 749-4757, Chief Exec.: David Eskin; Mgr.: Rajna Eskin. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Exporter)

Leonard Finkel Assoc., 574 Lehigh Ln., Woodmere, 11598, (516) 374-3221, Pres.: Leonard Finkel.

Playback Equipment: Audiovox, Lloyds, Sanyo, Teletone, Iawa, Panasonic, Sona.

Program Accessories: Allsop, Ampex, Arista, BASF, Discwasher, Duracell, Empire, Eveready, Fuji, Imperial, Irish.

Galiko Music & Film Prodn's/Game Arts Corp., 239 West 18th St., New York, 10011, (212) 989-7200, Owner: Ervin Litkei. (Records, Pre-Recorded Audio Tape) (Exporter)

German News Co., Inc., 220 East 86th St., New York, 10028, (212) 288-5500, Contact: Fred H. Hoefler; Mgr.: Ms. H. Seiffhart. (Records, Pre-Recorded Audio Tape)

(Franchise, Exporter)
Labels Distributed: Gemini Hall, Leonarda, MDP, Past Masters.

Labels Imported: Acanta (Germany), Brain, CBS, DaCamera (All Germany), Dell'Arte, EMI (UK), EMI-Electrola (Germany), Erato, Fontana, Harmonia Mundi, MPS, Metronome (All Germany), Nimbus (United Kingdom), Pape, Phillips, PolyDor, Preiser, RCA (All Germany), Rubini (United Kingdom), Schwann (West Germany), Telefunken (West Germany), Wergo (West Germany).

Goodtimes Home Video, Inc., 401 5th Ave., 6th Floor, New York, 10016, (212) 889-0044, Contact: Joe Cayre. (Video Program (Cassette & Disk)) (Franchise)

Handieman Co., 3 Cornell Rd., Latham, 12110, (518) 783-5437, Mgr.: Sam Millicia. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Harbor Record Export Corp., 10 Chestnut St., Liberty, 12754, (914) 292-3334, Pres.: Jerome Hornig. (Records, Pre-Recorded Audio Tape, Compact Disk) (Exporter)

Herb Goldfarb Assoc., 201 Palo Alto Dr., Plainview, 11803, (516) 935-1769, Exec.: Herb Goldfarb. (Video Program (Cassette & Disk)) (Franchise)

High Tech Music, 88 Bleecker St., New York, 10012, (212) 505-0210, Mgr.: Victor Torres. (Records) (Franchise)

Hope Int'l Prodn. Ltd., 314 West 53rd St., New York, 10019, (212) 247-3188, (212) 246-4980, Pres.: David King; Mgr.: George Curtiss; Exec. Vice Pres.: Hope J. King; Int'l Vice Pres.: Waren Ashley. (Records, Pre-Recorded Audio Tape, Cutouts, Promotional Copies, Overstock) (Franchise)

House of Guitars, Inc., 645 Titus Ave., Rochester, 14617, (716) 544-3500, Owner: Armand Scharbroeck; Mgr.: Blaine Schaubroeck; Contacts: Mike Snowcone, Armand Schaubroeck, Greg Prevost. (Records) (Franchise, Rack Jobber, Exporter)
Labels Distributed: A&M, Blank, Blind Pig, CBS, CBS/Sony.
Phonographs: Craig, Kenwood, Sony.
Program Accessories: Atari, Fuji, Larbo, Le-Bo, Maxell, Memorex, RCA, Savoy, Sony, Sound Guard, TDK.

House of Menorah, 36 Eldridge, New York, 10002, (212) 925-7573, Gen. Mgr. & Buyer: Jonathan Tischler. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise, One Stop, Rack Jobber, Importer, Exporter)
Labels Distributed: CBS, Hed Arzi, Galton, Hatakit, MA.

Important Record Dist., 14903 Guy R. Brewer Blvd., Jamaica, 11434, (718) 995-9200, Pres.: Barry Kobrin; Contacts: Alan Becker, John Lata, Jim Kozlowski. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop, Importer, Exporter)
Labels Distributed: Relativity, Combat, Enigma, SST, Twintone, Shrapnel, Roir, EMI, PolyGram, RCA, CBS, Celluloid, Metal Blade, Hannibal, DGG.

Int'l Hwy., 76 Degraw St., Brooklyn, 11231, (718) 875-2104, Telex: 62516, Fax: 7182377768, Sales Mgr.: Arthur Danziger; Mgr.: Mike Babinski. (Records, Video Program (Cassette & Disk), Cutouts, Promotional Copies, Overstock) (Franchise)

Int'l Book & Record Dist., 40-11 24th St., Long Island City, 11101, (718) 786-2966, Vice Pres.: Simun Simunovic; Mgr.: Sajid Nadeem; Contacts: Clyde Allen, Chuck Torre, Danny Krammer, R. Roberts. (Records, Compact Disk) (Importer, Exporter)
Labels Imported: EMI, Arion, Toshiba, Phonogram, Sonodisc, Pierre Varney, Vogue, Caprice, Polar, Swedish Dischopile, Lyrita, Polydor, PDU, Ariola, SPI, BNL, Playasound, PG.

J & R Music World, 23 Park Row, New York, 10038, (212) 732-8600, Owners: Joe & Rachelle Friedman. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Video Games/Computer Software) (Rack Jobber, Importer, Exporter)

Kazuma Record & Video Dist., Box 28, Jamaica, 11431, (718) 291-4233, Contact: Manuel Nunez. (Records, Video Program (Cassette & Disk)) (Franchise)

King Karol Records, Inc., 1521 3rd Ave., New York, 10028, (212) 988-9557, Owner: Ben Karol; Mgr.: Morris Weissman; Contact: Charles Quinn. (Records, Pre-Recorded Audio Tape) (One Stop, Exporter)

Landmark Dist., 36-39 22nd St., Long Island City, 11106, (718) 937-6363. (Records) (Franchise)

M C A Distributing Corp., 445 Park Ave., 6th Floor, New York, 10022, (212) 759-7500, (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Home Office: Universal City, CA (See for product distribution).

Mag Service Merchandising, Inc., 112 Ronnell Dr., Syracuse, 13219, (315) 488-2512, Pres.: A. Orlando; Contact: Gerry Orlando. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

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Pres.: Jerry Winston; Sales Mgr.: Duane Mortuge.
(Records) (Franchise)

Branch(es): Woburn, MA; Wheaton, MD.
Labels Distributed: AM/PM, Amherst, Atlanta Int'l,
Avion, Beacon, Becket, Benson, Beracah, Best,
Bethlehem, Beverley Glenn, Blueprint, Buddha,
Cerebus, Concord Jazz, Contemporary, Crossover,
Del-Fi, Denon, Dica, Discovery, Disney, Edge, Enja, En-
pointe, Fantasy, Fever, Galaxy, George Wein, GNP
Crescendo, Good Time Jazz, Hindsight, Impact, In-
crease, Intrada, Ivory, Jango, King James, Landmark,
Laurie-3C, Light, Living Language, Malaco, Mark 56,
Martru, Megatone, Megaton, Melltone, Messiah,
Milestone, Mr. Rogers, Muscle Shoals, Muse,
Musicraft, Music West, Nova, Oops, Optimism,
Original Jazz Classics, Original Sound, Pablo, Pair,
Palo Alto, Pausa, Pearl, Playback, Posse, Prestige, Pro-
ject 3, Quicksilver, Ranwood, Rockwell, Roulette,
Savoy Gospel, Savoy Jazz, Select, Shurfine Gospel,
Sleeping Bag, Sound of Gospel, Soundwings,
Southern Cross, Special Music, Specialty, Spring,
Stax, Stradivari Classics, Streetwise, Striped Horse,
Sunnyview, Superpower, Sutra, TBA, Trend, Trojan,
Tyscot, Vanguard, Varese Sarabande, Vista Sounds,
Waylo, ZYX.

Metro Video Dist., Inc., 430 West 54th, New York, 10019,
(212) 489-8130, Pres.: Arthur Morowitz; Mgr.: Michael
Pollack. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Art Ad House, Amaray, RCA/Colum-
bia, Embassy, Childrens Video Library, Family
Home, Independent United, Karl Video, Key Video,
Lightning, MCA, Media, MGM/UA, VCI, MPI, Monterey,
Nostalgia Merchant, New World Video, Paramount,
Pacific Arts, Prism, Playhouse, RKO, Snoopy, Sony
Video, Republic Pictures, Thorn/EMI, CBS/FOX, USA,
Vid America.

Midnight Int'l Records

255 West 23rd St., New York, 10011, (212) 675-2768,
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Owner: J. D. Martignon; Mgr.: Claire Baksa; Contacts:
Ron Bally, Jim Robinson, J. D. Martignon. (Records)
(Importer, Exporter)

Labels Distributed: Big Time, Bomp, Cicadelic, Eti-
quette, Roir, Texas Archives, Twintone, Rhino (for ex-
port only), Suite Beat, Murray Hill, Caroline, Frontier,
Homestead, Dionysius, Amazing, Alt-Tentacles,
Throbbing Lobster, DB, CD Presents, Landslide.
Labels Imported: Star, OG, Zulu (Canada), Pathe EMI,
Vogue, Eva, Lolita, New Roses, Closer (France),
Rockhouse, White Label (The Netherlands), Bison
Bop, Line, DeeJay, LSD (West Germany), Bam Carruso,
Edsel, Demon, Cartel (United Kingdom), plus most US
& overseas independent labels.

Morris Dist. Co., Inc., 1153 W. Fayehe St., Syracuse,
13204, (315) 475-6531, Contact: Richard Horowitz.
(Records) (Franchise)

Labels Distributed: Pickwick, RCA, Vox.

Musicanza Corp., 2878 Bayview Ave., Wantagh, 11793,
(516) 781-7826, Pres.: Al Rubin. (Records) (Franchise)
Labels Distributed: Disney, C.M.S., Folkways,
Wonderland, Peter Pan, Superscope, Elephant.

Musicrama Records & Tape Dist., 164 Driggs Ave.,
Brooklyn, 11222, (718) 389-7818, Chief Exec.: Charles
Jarzabek; Mgr.: Gabriele Jarzabek. (Records, Compact
Disk) (Importer)

Labels Imported: Atoll, Barclay FR, CBS (FR, UK),
Carpere, Durium, EMI (UK, Brasil, Italy), MFP (FR),
Musicdisc, Muza (Poland), PolyGram (FR, UK, Brasil),
RCA (FR, UK, Brasil, Italy).

New Music Distribution Service, 500 Broadway, New
York, 10012, (212) 925-2121, Dir.: Michael Mantler; Mgr.:
Yale Evelev; Jazz: Russ Musto. (Records) (Franchise,
One Stop, Importer, Exporter)

Labels Distributed: American Clave, Arch, Celestial Har-
monies, Celluloid, Chatham Square, Cold Blue, Fin-
nadar, Frammis, Giorno Poetry, Hat Art, ICON,
Iridesence, Jazz, Lovely Music, Lumina, Metalanguge,
Moers, Nessa, Neutral, New Albion, Nimbus, Opus
One, Original Music, Osmosis, Palace of Lights, Watt,
Touch, Tellus, OAO, Roir, Parachute, Zoar.

Labels Imported: Recommended England, Swiss, Ger-
many; Dossier, Moers, Wergo, Woolf, Broadcast, Re.

Northcountry Dist., Cadence Building, Redwood, 13679,
(315) 287-2852, Chief Exec.: Robert D. Rusch; Mgr.:
Susan Rusch; Contacts: Bob Rusch, Larry Raye,
Almost Slim. (Records, Compact Disk, Cutouts,
Overstock) (Franchise, Importer, Exporter)

Labels Distributed: About Time, American Clave, Ar-
cadia, Ascent, Audiophile, Bechive, Blackstaint, Bosco,
Cirle, Delos, East Coasting, Ekapa, Emily, Famous
Door, Giants of Jazz, Cadence Jazz, Hat Hut, India
Navigation, Jazzmania, Principally Jazz, Progressive,
Pumpkin, Revelation, Red, Sackville, Sea Breeze,
Silveto, Steeplechase, Spinnster, Stash, Sunnyside,
Uptown.

Northeast One Stop, Inc.

50 River St., Troy, 12180, (518) 271-0555, Gen. Mgr.: Den-
nis Centofranchi. (Records, Pre-Recorded Audio Tape,
Compact Disk) (One Stop)

Northpoint Dist., 2035 Jericho Tpk., East Northport,
11731, (516) 462-5295, Contact: Lou Furanole.

Olympia Distributing Corp., 239 West 18th St., New York,
10011, (212) 989-7200, Pres.: Ervin Litkei; Mgr.: Morty
Schlesinger; Contacts: Jeff McDonald, Larry Lipp,
Adelida Gomez, Julia Bastiani. (Records, Pre-Recorded
Audio Tape, Compact Disk) (Franchise, One Stop,
Exporter)

Labels Distributed: All Labels.

Labels Imported: All Labels.

One Way Records, Inc.

1 Prospect Way, Box 6429, Albany, 12206, (518) 489-
3288, (800) 833-3553, Telex: 291591, Fax: (518) 489-3528,
Pres.: David Schlang; Gen. Mgr.: Susan Smith.
(Cutouts, Overstock) (Franchise, Rack Jobber)

Otozo Records Co. Int'l, Ltd., 214 West 96th St., New
York, 10025, (212) 866-2469, Chief Exec.: L. R. Bernard;
Mgr.: D. Vera. (Records, Pre-Recorded Audio Tape) (Im-
porter, Exporter)

Labels Imported: Grasna (Ecuador), Onix (Ecuador).

Paramount Records, Inc., 81-Sheer Plaza, Plainview,
11803, (516) 249-1990, Pres. & Mgr.: Andy Shenkan.
(Records) (Franchise, One Stop, Rack Jobber, Importer,
Exporter)

Pearl Dist., Sunset Industrial Park, 40-B 20th St.,
Brooklyn, 11232, (718) 965-6628, Pres.: Freddie Taylor.
(Records) (Franchise)

Labels Distributed: Foresight, Jeffer Sief, Klub, Ren-
naissance, Top Hits, Urban Rock, Vintertainment, Zakia.

PIPELINE, 330 Hudson St., 4th Floor, New York, 10013,
(212) 741-8310, Pres.: Jack Karakos; Mgr. & Buyer:
Michele Menz. (Records, Pre-Recorded Audio Tape,
Video Program (Cassette & Disk)) (One Stop)

Labels Distributed: Celluloid, Moving Target, SST, Big
Time, Twin Tone, Throbbing Lobster, Park Avenue, Eti-
quette, RR, No Other Records, RD 3, Natural Enemies,
Norton, Flaming Pie, Corwood Industries, Bloodbath;
Video Program: SST.

Pricerite Entertainment Corp.

Box 408, 61 Bennington Ave., Freeport, 11520, (516)
867-3770, Telex: 425 855 PRIENT, Fax: (516) 867-3774,
Chief Exec.: Lawrence Sonin; Mgr.: Ricardo Stone.
(Records, Pre-Recorded Audio Tape, Compact Disk)
(Franchise, One Stop, Exporter)

Labels Distributed: A & M, About Time, Accent GNP,
AEI, Aircheck, Allegiance, Alligator, American Clave,
Angel, Antilles, Archive Folk, Argo, Arista, Atco, Atlan-
tic, Audio Fidelity, Bach Guld, Barking Pumpkin,
MCA, RCA, WEA, Moss Music Group, CMS, Capitol,
Columbia, Folkways, GNP, Golden Crest, Gusto, Hind-
sight, Pro Arte, Inner City, Qualiton, Telarc.

Procanyn's Polka Palace, 4022-61 St., Woodside, 11377,
(718) 898-9346, Pres.: Walter Procanyn. (Records) (Fran-
chise, One Stop)

Qualiton Imports, Ltd., 39-28 Crescent St., Long Island
City, 11101, (718) 937-8515, Telex: 422768, Chief Exec.:
Otto Quittner; Mgr. & Buyer: George Volckinger; Con-
tact: Judith Quittner. (Records, Compact Disk) (Fran-
chise, Importer)

Labels Distributed: Bis, Bourg, Bongiovanni, Big Ben,
CRD, Claves, Carthagens, Cybella, Calliope, Charlin,
Concert Artists, Danacord, Danube, DMA, Etcetera,
Club 99, Fidelio, Gallo, Hungaroton, Norwegian Com-
posers Series, Saydisc, Simax, Pearl, Opal, Thorofon,
Tima Club.

RCA/A&M/Arista Distribution, 1133 Ave. of the Americas,
9th Floor, New York, 10036, (212) 930-4606, Branch Mgr.:
J. Kelly. (Records, Pre-Recorded Audio Tape, Compact
Disk) (Franchise)

Labels Distributed: A&M, Big Time, Grunt, Horizon,
Jive, Living Music, Nemperor, Planet, Private Music,
Shoreline, Total Experience, Windam Hill, Word.
Branch Offices: Hollywood, CA; San Francisco, CA;
Atlanta, GA; East Oak Brook, IL; Greenbelt, MD; In-
dependence, OH; Nashville, TN; Dallas, TX; Seattle WA.

Rashid Sales Co.

191 Atlantic Ave., Brooklyn, 11201, (718) 852-3295, (800)
843-9401, Telex: 493 2878 RSC UI, Gen. Mgr.: Stanley
Rashid. (Records, Pre-Recorded Audio Tape, Video
Program (Cassette & Disk)) (One Stop, Importer,
Exporter)

Labels Distributed: EMI-Arabic, EMI-Greek; Ethnic
music, Greek & Arabic music distributor.

Rego Irish Records & Tapes, Inc.

64 New Hyde Park Rd., Garden City, 11530, (516) 328-7800, (800) 854-3746, Pres.: Paddy Noonan; Vice Pres.: Margaret Noonan; Gen. Mgr.: Vincent Mitchell, (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, Importer)
Labels Distributed: Distributor of Irish, Scottish, Folk & Religious labels from Ireland, United Kingdom & United States.
Labels Imported: DARA, Dolphin, Harmac, HARP, K-Tel, Lunar, RTE, Triskel, Rego Irish Video.

Release Records, Inc.

225 Washington St., Mount Vernon, 10550, (212) 667-8900, (800) 922-8863, Pres.: Daniel J. Ryan; Sales Mgr.: Martha McElhove. (Records) (Franchise, Importer)
Labels Distributed: Shanachie, Dara, Green Linnett, Soodlum, Import Ireland, Tara, K-tel, Dolphin, Harmac, PolyGram, Banshee.

Rizzoli Video, 597 5th Ave., New York, 10017, (212) 223-0100, Contact: John Brancati. (Video Program (Cassette & Disk)) (Franchise)

Rochester One Stop, 2527 W. Henrietta Rd., Rochester, 14623, (716) 424-2002, Mgr.: Tina Stupia. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Henry Rosenberg Ltd., 200 5th Ave., New York, 10010, (212) 620-8110, Chief Exec.: Henry Rosenberg; Mgr.: Carol Green. (Records, Pre-Recorded Audio Tape, Cutouts, Promotional Copies, Overstock) (Franchise)
Labels Distributed: Tape: Michelle Audio, American Tape, Stage 2 Screen. Video: Columbia Pictures, Concord, Hume, New Age, Peter Pan, RCA, World Vision.

Rounder Distribution, 42-15 Crescent St., Long Island City, 11101, (718) 937-9585, Mgr.: Dave Nives. (Records) (Franchise)
Labels Distributed: See Cambridge, MA office for product distribution.

Ruda Dist., 915 Broadway, Buffalo, 14212, (716) 852-3121, Contact: Don Ruda. (Records) (Franchise)
Labels Distributed: Polka Products.

S & J One Stop, 933 Morris Park Ave., New York, 10462, (212) 792-6031, Pres.: Jim Scheffen; Mgr.: Sal Larocca; Contacts: Mike Lulzza, Ron Labus. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Schwartz Brothers, Inc., New York, (Records) (Franchise)
Labels Distributed: See West Caldwell, NJ for product distribution.

Scott Distributing Corp., 4217 Austin Blvd., Island Park, 11558, (516) 432-1234, Pres.: Kenneth Kruglick; Sr. Vice Pres.: Robert Kruglick; Exec. Vice Pres.: Harvey Lefkowitz; Contacts: R. Sherdan, B. Simmerlein. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Budget & Special Market Lines of CBS, Capitol, RCA, MCA.

David Sternberg Int'l Sales, 104-25 116th St., Richmond Hill, 11419, (212) 843-2796, Exec.: Helmut Marcuse; Mgr.: Mildred Lampmann. (Records, Pre-Recorded Audio Tape) (Exporter)

Stratford Dist., Inc., 135 Dupont St., Plainville, 11803, (516) 349-3000, (800) 645-6558, Telex: 6852550, Pres.: Stan Gecht; Exec. Vice Pres.: Raymond Espinosa; Gen. Mgr.: Tom Fay. (Records, Pre-Recorded Audio Tape) (One Stop, Importer, Exporter)
Computer/Video Games: Computer Software.
Program Accessories: Allsop, Akai, BASF, Denon, Discwasher, JVC, Maxell, Scotch, Sony, Teac, TDK, SKC, Savoy.

Syracuse One Stop, 333 W. Fayette St., New York, 13202, (315) 476-4019, (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Top Ten Hits Records Dist., Inc., 641 10th Ave., New York, 10036, (212) 489-9428, Pres. & Buyer: Anibal Torres; Vice Pres. & Buyer: Ana T. Torres. (Records, Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: Cesta, Citation, Dino, Fonseca, Hacienda, Kim, La Cole, Lassisi, Marvella, New Generation, Rana, Suave, TR, ITH, US.

Toy House of Hudson Valley, Commerce St., Poughkeepsie, 12603, (914) 471-2740, Pres. & Mgr.: Louis J. Kustas. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)
Program Accessories: Hagerstown, Le-Bo, Recoton, Savoy.

Transcontinent Record Sales, Inc., 1800 Main St., Buffalo, 14208, (716) 883-9520, Owner: Leonard Silver; Vice Pres. & Nat'l Buyer: David Colson; Singles Buyer: Larry Ver Hagen; Albums & Tape Buyer: Jim Primerano. (Franchise)

U S A Electronics, 125 West 45th St., New York, 10036, (212) 221-1354, Contact: Jackie Cohen. (Franchise)

Unique Record Dist., 855 E. Conklin St., Farmingdale, 11735, (516) 694-4545, Pres.: Robert J. Miller; Mgr.: Ken Shankman; Contact: Steve Flester. (Records) (Franchise, One Stop)
Labels Distributed: All 12" Products.

V P Records, 170-21 Jamaica Ave., Jamaica, 11432, (718)

291-7058, Management Dir.: Vincent Chin; Contact: Christopher Chin. (Records, Pre-Recorded Audio Tape) (One Stop)
Program Accessories: Duotone, Le-Bo, Maxell, Pfantone, TDK.

Variety Audio, 144 Millbar Blvd., Farmingdale, 11735, (516) 293-5858, Chief Exec.: William A. Stufsky; Mgr.: Jim Goldstein; Contact: Anne Gully. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Video Games/Computer Software, Cutouts, Promotional Copies) (Franchise, Rack Jobber)
Labels Distributed: All Major Labels.
Program Accessories: Public Domain Video, Educational & Instructional Audio Tape, Children's Book & Record Programs.

Venus Records

61 West 8th St., 2nd Floor, New York, 10276, (212) 529-5001, Pres.: Bill Shor; Mgr.: Ted Gottfried, Dave Howard; Contacts: Scott Curran, Dave Howard. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Cutouts, Promotional Copies) (Importer, Exporter)
Labels Distributed: Big Time, Bomp, Bon Fide, Cicadelle, Dischord, Dynamic, Etoquette, Mirror, Moxie, Roir, Silhouette, Texas Archives, Unlimited Prodn., Venus, Voxx.
Labels Imported: Rockethouse (The Netherlands), Ace, Big Beat, Cascade, Charly, Demon, Edsel, Kent, Psyco (United Kingdom), Eva, Lolita (France), Bison Bop (West Germany).

Video Assoc., 777 Old Country Rd., Plainville, 11803, (516) 822-8222, Contact: Herb Goldfarb. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: All Seasons, Classic Family, Madera, Saturn, Sun, Unicorn, Video Latino, World Video.

Video Cassette Sales, Inc.

270 Oser Ave., Hauppauge, 11788, (516) 231-8383, Telex: 126316 CWTR UI, Fax: (516) 231-8550, Pres.: Stanley Sirote; Consultant: Katherine Koury; Gen. Mgr. (Sales Office): George Port. (Video Program (Cassette & Disk)) (Franchise)
Sales Office: 87 Essex St., Hackensack, NJ, 07601, (201) 489-7991, Fax: (201) 489-4689.
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(212) 460-5094, Contact: Glenn Polly. (Records) (Franchise)

Vital Body Mktg., Box 1067, 42 Orchard St., Manhasset, 11030, (800) 221-0200, (516) 365-4115, Owner: Jeff Charno; Contact: Jenny de Beer. (Pre-Recorded Audio Tape, Cutouts, Promotional Copies, Overstock) (Franchise, Exporter)
Labels Distributed: Art of Relaxation, Windham Hill, Halpern, Kitaro, Full Line of New Age Music.

WILMI Sales Corp., 556 Westbury Ave., Carle Pl., 11514, (516) 333-0275, Pres.: Ed Smith; Contact: Michael Smith. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Exporter)
Program Accessories: Maxell, TDK.

Warner/Elektra/Atlantic Corp., 1700 Broadway, New York, 10019, (212) 757-3939, Mgr.: Pete Stocke. (Pre-Recorded Audio Tape) (Franchise)

Waterfall Record Dist., Box 109, Canaan, 12029, (518) 392-3400, Mgr. & Buyer: Arnold S. Caplin. (Records) (Franchise, Importer)
Labels Distributed: Aircheck, Biograph, Center, Columbia Special Projects, Dawn, Fanfare, Hindsight, Historical, Jazz Archives, Kaydee, Mamlish, Melodeon, Relic, Rooster Blues, Radio Archives, Soundcraft, Sunbeam, Totem, Tulip, Western/Rambler, Xanadu.
Labels Imported: Affinity, Charley.

West Side Sound Dist., Inc., 693 Tenth Ave., New York, 10036, (212) 586-2710, Pres.: Arturo J. Saiz. (Records) (Franchise)
Labels Distributed: As Int'l Raiz Seeco, Tropical, WS Latino, West Side.

Win Records & Video, Inc., 45-50 38th St., Long Island City, 11101, (718) 786-7676, Pres.: Sam Weiss; Vice Pres. & Buyer: George Weiss; Buyer: Charlene Johnson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop, Rack Jobber, Importer, Exporter)
Labels Distributed: Record/Tape: A & M, Arista, Atlantic, Beverly Glen, Capitol, CBS, Elektra, EMI, Epic, Fantasy, Liberty, Milestone, Motown, MCA, Palo Alto, PolyGram, Prestidige, Profile, TBA, RCA, Warner; Video Program: Active, CBS/Fox, Embassy, Family Home Ent., Hal Roach, Key Video, Kultrur, Karl Lorimar, Lightning, MCA, Media, MGM/JA, MPI/Maljack, MTI.

World Class Music Dist. Int'l, 311 Willowbrook Rd., Richmond, 10314, (718) 698-2280, Telex: 263382 SAGI UR, Mgr.: Robert Marino. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise, One Stop, Exporter)
Labels Distributed: Afka, Allegiance, Ark, Atlantic, Bainbridge, Blue Note, CBS/Epic group, Capitol/EMI/Manhattan/Angel group, Chesky, Concord Jazz, Crystal, Deutsche Grammophone, Enigma, Finnadar, GRP, ITI, India Navigation, MCA, MTM, Neadowlark, Metal Blade, Motown, Nonesuch, Philips, RCA, Reprise, Rhino, Rounder, Sparrow, True North, Warner Bros., World Class Edition.

Worldtone Music, 230 7th Ave., New York, 10011, (212) 691-1934, Pres. & Buyer: K. Spear. (Records, Pre-Recorded Audio Tape) (Importer)
Labels Imported: Balanton (Bulgaria), DA Camera (West Germany), Electecord (Romania), Jugoton (Yugoslavia), RTB (Yugoslavia), Finnlevy (Finland).

Zim Records
Box 158, Jericho, 11753, (516) 681-7102, Owner: Arthur Zimmerman. (Records) (Importer, Exporter)
Labels Distributed: Jazz Showcase.
Labels Imported: Caprice (Sweden), Classic Jazz Masters (Sweden), Collectors Item, Jonzo (UK), Collectors Classic (Denmark), Dragon (Sweden), Falcon (UK), Fountain (UK), Foxy (France), Gannet (Netherlands), Gaps (Italy, Netherlands), Gardenia (Italy, Netherlands), Grannyphone (Netherlands), Hurricane (Italy, Netherlands), Jazz Connoisseur (Italy).

NORTH CAROLINA

Bib Distributing Co., 101 Yorkmont Rd., Charlotte, 28210, (704) 527-0440, Pres./Buyer: Joe Voynow; Mgr./Buyer: Bill Norman. (Records) (Franchise, One Stop, Rack Jobber)
Labels Distributed: Atlanta Int'l, Becket, Beverly Glen, CMH, Chocolate Cholly, DETT, Gordy, Highrise, Houston Conncetion, Malaco, Nationwide Sound, Prelude, Streetwise, Sugar Hill, T-Main, Tommy Boy, Upstart, Word.

ExSell Mktg., 500-B Old Apex Rd., Cary, 217511, (800) 334-2484, (800) 672-2802, Pres.: William C. Weiss; Contact: Anne C. Daniel. (Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: Mobile Fidelity Sound Lab Original Master Recordings.
Phonographs: Cartridges: Audio-Technical, Shure & Stanton.
Playback Equipment: Recordex Dup. Rewinders & Recorder Players.
Program Accessories: Allsop, Amaray, Audio-Technica, BASF, Discwasher, Duracell, Geneva, Maxell, Recoton, Savoy.

Feimster Vending Co., 2726 Commerce Blvd., Statesville, 28677, (704) 873-7744.

Handlman Co., 11626F Wilmar Blvd., Charlotte, 28210, (704) 588-3432, Mgr.: Larry Roe. (Records, Pre-Recorded Audio Tape) (Rack Jobber)
Labels Distributed: Home Office: Clawson (Detroit Metro Area) MI. (See for product distribution)

Ladyslipper, Inc., 602 W. Chapel Hill St., Durham, 27701, (919) 683-1570, Chief Exec.: Liz Snow; Mgr.: Laurie Fuchs; Contact: Sue Brown. (Records, Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: Ars Pro Femina, Cattail, Cityscape, Coyote, Evenkeel, Freedom's Music, Halcyon, Ladyslipper, Many Records, Mother of Pearl, Navada, Rana, Sea Wave, Sweater, Vrana, Whyscvack, Wild Patience, Womens Wax Works, West Virginia Woman Pta, T+R, Sumitra.

Omega Music, Inc., 470 New Hendersonville Hwy., Pisgah Forest, 28768, (704) 884-2320, Pres.: Linda B. Luck; Mgr.: Fran Arnold. (Records) (Franchise)
Labels Distributed: Adkins, Benson, Beracah, Brentwood, Command, Copeland, Greenwood, Last Days, Laxicon, Marocq, PTL, Praise, September, Sparrow (all gospel).

SBI Video, 7316 Walnut Woods Dr., Charlotte, 28212, (704) 535-3034, Sales Mgr.: Vernon Shelton. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: See Lanham, MD for product distribution.

Schwartz Brothers, Inc., 7316 Walnut Woods Dr., Charlotte, 28212, (704) 535-3034, Mgr.: Vernon Shelton. (Records) (Franchise)
Labels Distributed: See Lanham, MD for product distribution.

Stark Record & Tape Co., 628 S. South St., Mount Airy, 27030, (919) 786-2865, Pres./Owner: Paul E. Johnson; Mktg. & Sales: Gurtrude B. Johnson. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop, Rack Jobber)
Labels Distributed: Stark, Pilot, Hello, Sugar Bear, South Coast, Blue Jay, Jay Kay, Songcraft.

OHIO

Action Music Sales, Inc., 6541 Eastland, Cleveland, 44142, (216) 243-0300, Vice Pres.: Dennis Baker; Contact: Clay Pasternack. (Records, Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: Abkco, Alligator, American Gramophone, Ammherst, Antilles, Bainbridge, Benson, Beverly Glen, Concord Jazz, D.M.P., Denon, Disneyland, Fantasy, Flying Fish, GRP, Light, Macola, Malaco, Pausa, PTL, Pearl Gospel, Prelude, Profile, Rounder, Savoy, Select, Shanchie, Sheffield Lab, Spring, Sutra, Sunnyview, Telarc, Tommy Boy, Vangaurd, Varese Sarabande.
Computer/Video Games: Crown, Gran Prix, Sony Headphones.
Program Accessories: Allsop, Audiotechnilla, Maxell, Memorex, Scotch, Sound Guard, Sony, TDK, Magillfold, Alpha, Lazer.

Ambat Records, 4590 Montgomery Rd., Cincinnati, 45212, (513) 351-3600, Contact: Earl Schaefer. (Records, Pre-Recorded Audio Tape) (One Stop)

The Audio Buff Co., Inc., Box 2628, Athens, 45701, (614) 593-3014, Pres./Buyer: Martin Rubin; Mgr./Buyer: Mary Boyer. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber, Importer, Exporter)

Audio/Video Rack Services
Box 2255, 317 Tiffin Ave., Sandusky, 44870, (419) 625-0028, Contact: Joseph F. Yost, III; Contact: William J. Lestoc. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Rack Jobber)

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World Radio History

C B S Records, 23215 Commerce Park Dr., Suite 316, Beachwood, 44122, (216) 464-7020, Mgr.: Jim Hawn. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: (see Rego Park, NY for product distribution).

Camelot Ent., Box 2169, 8000 Freedom Ave., NW, North Canton, 44720, (216) 494-2282, Owner: Paul David; Vice Pres.: Joe Bressi. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Capitol Records, Commerce Pl., 7123 Pearl Rd., Suite 110, Cleveland, 44130, (216) 888-8575, Mgr.: Rich Hathorne. (Records) (Franchise)

Cleveland One Stop

3622 Prospect Ave., Cleveland, 44115, (216) 881-4393, (800) 321-3660, Contacts: Charles Young, Doug Young. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Commtron, 5265 Naiman Pkwy., Solon, 44139, (216) 248-1660. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Prism.

Dayton Record Service, Inc., 1020 7th Ave., Portsmouth, 45662, (614) 353-2115, Pres.: Andrew Titus; Mgr./Buyer: Joe Taylor; Contacts: Jim Colley, Ray Lewis. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Discount Records & Tapes, 545 Market St., Youngstown, 44502, (216) 744-7787, (216) 747-3000, Owner/Buyer: Tony March. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Gemini Record Corp., 2150 Hamilton Ave., Cleveland, 44114, (216) 621-7550, Contact: Sue Evans. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)
Handleman Co., 4550 Cornell Rd., Blue Ash, 45241, (513) 489-4550, Mgr.: Bub Prenatt. (Records, Pre-Recorded Audio Tape) (Franchise, Rack Jobber)

Handleman & Co., 625 Bev Rd., Youngstown, 44512, (216) 726-8121, Mgr.: W. David Jones. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Leisure Time Sales, 2150 Hamilton Ave., Cleveland, 44114, (216) 621-7550, Contact: Kris Mattson; Contact: Kelly Dawson. (Cutouts) (Rack Jobber)
Labels Distributed: Oldie 45's, Polkas.

Lieberman Ent., 6040 Hillcrest Dr., Valley View, 44125, (216) 524-9750, Mgr.: Darrell Creekmur; Contact: Leslie Fleece. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)
Labels Distributed: Home Office: Bloomington, MN. (See for product distribution)

M C A Distributing Corp., 1435 East 17th St., Cleveland, 44114, (216) 621-9770, Mgr.: Lew Zellman. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: Universal City, CA (See for product distribution).

Man in the Middle, 5923 Cantwell Dr., Mayfield Heights, 44124, (216) 461-3342, Owner: Sherman Lieberman. (Records, Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Everest.
Computer/Video Games: All lines.

Program Accessories: Blackbourne, Pfantone, Savoy.
New Prospective, 3438 Bellevue, Toledo, 43606, (419) 474-1979, Contact: Shawn Ferguson; Mgr.: Kevin Ferguson. (Records) (Franchise)

Labels Distributed: Alpha Media, Ann Arbor, Arf Arf, Armageddon, Bonzo, Change, DB, Eat, Europa, Mirror, Modern Method, New Age, Octev, OP, Magazine, Plexus, Press, Propellor, Redbud, Red Rooster, Rumble, Sounds Interesting, Sugarhill, Transcity, Vetco.
Ohio Record Rack Dist., 72 S. Main St., Mansburg, 45342, (513) 868-3629, Owner/Buyer: Chris Kondoff. (Records, Pre-Recorded Audio Tape, Cutouts, Overstock) (Franchise, One Stop, Rack Jobber, Importer, Exporter)

Olympic Distributing, Inc., 701 Beta Dr., Unit 18, Mayfield, 44143, (216) 473-2922, Contact: Bob Wilcox. (Records) (Franchise)

Labels Distributed: American Gramophone, Mobile Fidelity, Nautilus, Sheffield Lab, Telarc.
Program Accessories: Allsop, Audio Technica, Discwasher, Fujl, Koss, Loran, Maxell, Ortofon, Pfanstiehl.

Pika Corp., 1110 Priscilla Ln., Cincinnati, 45208, (513) 871-4662. (Records) (Franchise)

RCA/A&M/Arista Distribution, 5000 Rockside Rd., Independence, 44131, Branch Mgr.: Daryl Booth. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: New York, NY (See for product distribution).

Robert & Co., 1910 Lockbourne Rd., Columbus, 43207, (614) 444-9842, Contact: Robert M. Benjamin. (Records, Pre-Recorded Audio Tape) (Franchise)

SBI Video, 2440 Lakeside Dr., Cleveland, 44114, (216) 696-2701, Branch Mgr.: Harvey Korman; Sales Mgr.: John Horn. (Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: See Lanham, MD for product distribution.

Schwartz Brothers, Inc., 2440 Lakeside Dr., Cleveland, 44114, (216) 696-2701, Branch Mgr.: Harvey Korman;

Sales Mgr.: John Horn. (Records) (Franchise)
Labels Distributed: Aspen, Conversaphone, Critique, Crossover, Deliverance, Dunhill C.D., Emergency, Fossil, Heat, Homestead, In Season Prods., J.Z. Dist., Joey Boy, Language 30, Les Wes, Lifestream, N.I.A., Nasty Mix, Pair, Panoramic, Paul Starr Ent., Peter Pan Group, Pro Art, Project 3, Ranwood, Slice, Soundmakers, Spirit-In-Truth, S.R.D., Supertronocs, Tuckwood.
Program Accessories: Allsop, Duracell, Case Logics, Maxell, Recoton, TDK.

Jimmie Skinner Music, 5825 Vine St., Cincinnati, 45216, (513) 242-8000, Contact: Lou Ukelson. (Records) (Franchise)

Labels Distributed: Ace of Spades, County, Feathers, Gateway, Longhorn, Old Homestead, Papa Lou, Rebel, Ridgerunner, Shasta, Sugar Hill, Vetco.

Twelgenn Ent., Inc., 2775 Yellow Creek Rd., Akron, 44313, (216) 836-5591, Pres.: J. Hugh Macey; Mgr.: Catherine E. Macey; Contact: Charlotte Zavodney. (Records) (Franchise, Exporter)

Labels Distributed: All Square & Round Dance Labels: Roper, Hoctor, Telemark, Folkcraft.

Video Connection, 3123 Sylvania, Toledo, 43613, (419) 472-7727, Pres.: J. G. Day; Contact: John Day. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: CBS Fox, Thorn, Disney, MGA, RCA, Embassy, Monterey, Prism, MPI, Video Gems, Playhouse, Vestron, Paramount.

Warner/Elektra/Atlantic Corp., Rock Run S., 5800 Lombardo Center, Seven Hills, 44131, (216) 524-3200, Sales: Fred Katz; Mgr.: Mike Pence. (Records) (Franchise)

OKLAHOMA

Best Video

50 NW 44th St., Oklahoma City, 73118, (405) 557-0066, Chief Exec.: David Bronstad; Mgr.: Mike Dawson; Buyer: Betty Nation. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Academy, CBS/FOX, Celebrity, Charter, Continental, Walt Disney, Embassy, FHE, Fries Entertainment, HBO, IVE, Key, Lightning, Lorimar, MCA, MGM/UA, Media, New World, Orion, Pacific Arts, Paramount Prism, Playboy, RCA/Columbia, Republic, Sony, Transworld, Vestron, Virgin Vision, Vista, Warner, World Vision.

Crossroads Distributing Co., Box 283, 1008 N. Hickory, Broken Arrow, 74012, (918) 251-6212, Mgr./Buyer: Jerry Lepper. (Records) (Franchise)

Labels Distributed: Benson, Calvary, Canaan, Dip, Good News, Greentree, Heart Warming, Image VII, Jim, Jubilation, KCP, Lamb & Lion, Light, MCA, Marantha, Milk & Honey, Myrrh, New Life, PTL, Paragon/Newpax, Refuge, Sparrow, Starsong, Takoma, Triangle, Word.
Handleman Co., 4118 Will Rogers Pkwy., Oklahoma City, 73108, (405) 946-1410, Mgr.: Marv Reed. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Harrison House Dist., Box 35035, Tulsa, 74153, (918) 582-2126. (Records) (Franchise)

Labels Distributed: Castle Music, House of Kings.
Oklahoma Video, 400 S. Vermont 128, Oklahoma City, 73108, (405) 947-3951, (800) 843-3688, Contact: Deanna Holstein; Contact: David Jackson. (Records, Video Program (Cassette & Disk), Video Games/Computer Software) (Franchise)

Spectrum Dist.

3203 Bruce Ct., Norman, 73072, (405) 364-5034, Owner: Bill Bodin. (Pre-Recorded Audio Tape) (Franchise)

OREGON

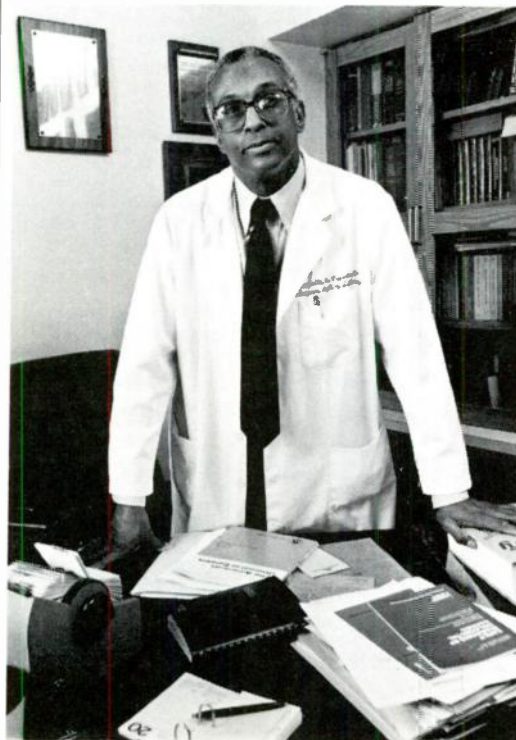
Allegro Imports, 2317 NE 15th Ave., Portland, 97212, (503) 282-9932, Telex: (910) 499-3987, Pres.: Stuart Demmy; Mgr.: Cathryn Hagen. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer)

Labels Distributed: New World, Bridge, Northeastern, Minnesota Composers' Forum, Mode, Penguin Books.
Labels Imported: Pathe Marconi (France); Ariola, Mundi, EMI Electrola, RCA, Telefunken, Decca (Germany); EMI, Swedish Society Discofil (Sweden); Alpha, Auracle, BBC, Classics for Pleasure, Conifer, Chantry, Decca, Dell'Arte, Delyse, EMI HMV, Fono Schallplatten, Gramophone Mag., Guild, Lyrita, Nimbus, Oriol, Picwick, PRT, RCA (United Kingdom).

Commtron, 7911 NE 33rd Dr., Portland, 97211, (503) 281-2673, Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: Prism.

Home Entertainment Dist., 3014 N. Wygant St., Portland, 97217, (503) 282-1757, Branch Mgr.: Ron Peterson; Contact: Rob Gaussion. (Video Program (Cassette & Disk) (Rack Jobber)

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- procto exam every 3 to 5 years after 2 negative tests 1 year apart.

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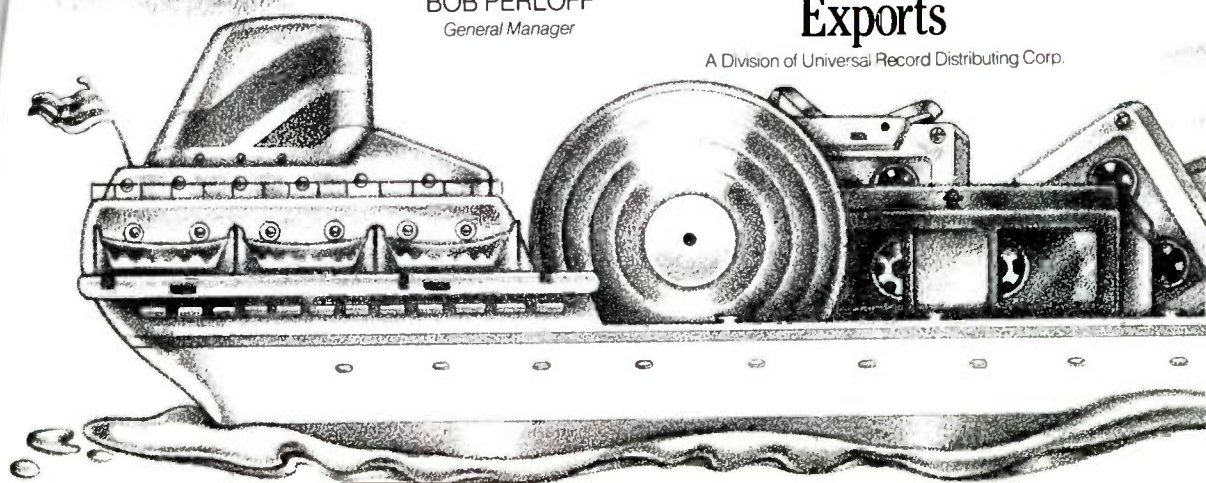
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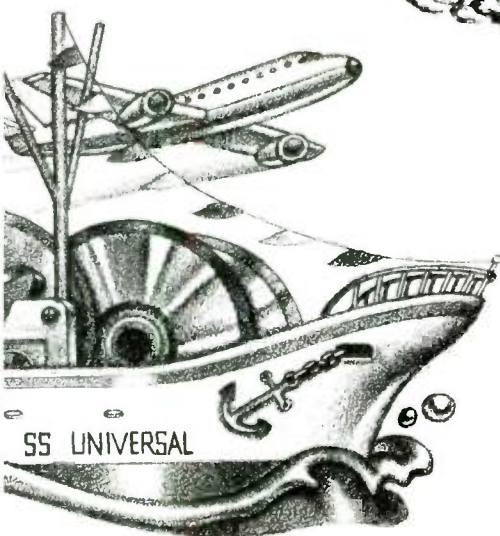
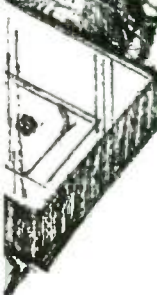
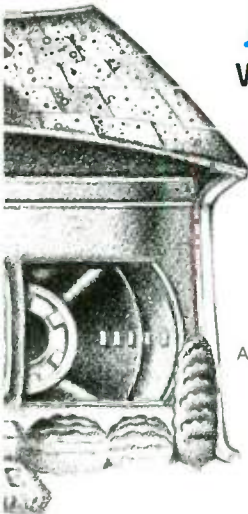
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World Radio History

Labels Distributed: Home Office: Bloomington, MN (See for product distributed).

Liberman Ents., 3014 N. Wygant St., Portland, 97217, (503) 283-1293, Branch Mgr.: Ron Peterson; Branch Sales Mgr.: Mike Stelter; Contact: Tom Beaver. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Labels Distributed: Home Office: Bloomington, MN. (See for product distribution)

Sea-Port Record One Stop, Inc., 7911 NE 33rd Dr., #120, Portland, 97211, (503) 287-0868, Pres.: Tom Choate; Contacts: Kevin Spalding, Vlcki Oliveira, Gina Esmirno. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Sound Video Unlimited, 5789 NE Columbia, Portland, 97218, (503) 249-8397, Mgr.: Robert Stubenrauch; Contact: Marty Dowers. (Records, Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: All Major Labels.

PENNSYLVANIA

A A A Video Dist., 3392 Progress Dr., Bensalem, 19020, (215) 638-4222, (800) 477-3399, Gen. Mgr.: Barny Casbert (Pre-Recorded Audio Tape) (Franchise)

Allied Video Products Dist., 1311 Ford Rd., Bensalem, 19020, (215) 244-1262, (800) 843-3660, Contacts: John Kelly, Robert Picow, Ed Humphreys. (Video Program (Cassette & Disk), Compact Disk)

Barnes Record Dist., RD 2, Box 103, Lehighton, 18235, (717) 645-2321, Contact: Bill Barnes. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop)

Labels Distributed: Record: Bobin, Skimney, Sumvumper, Shelly, Sport.

Capitol Records, 2980 Ave. B, Lehigh Valley Ind. Park, Bethlehem, 18017, (215) 868-1401, Mgr.: Gordon Van Horn. (Records) (Franchise)

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supersede the listings contained herein.

D & H Dist. Co.

2525 West 7th St., Harrisburg, 17105, (717) 236-8001, Vice Pres. Sales: Israel Schwab; Mgr.: George De Martyn; Contacts: Rick Prayer, Tom Palmer. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Cutouts, Overstock) (Franchise, One Stop, Rack Jobber)

Labels Distributed: REC. & TAPE: A & M, Disney, Atlantic, Camden, Capitol, Chrysalis, Columbia, Elektra, EMI, IRS, Impulse, K-Tel, London, Kid Stuff, MCA, Mercury, Motown, Peter Pan, Polydor, RCA; Video Program: CBS/Fox, MGM, RCA, Paramount, Vestram, Warner Bros., Thorn EMI, Disney.

Phonographs: Pioneer.
Playback Equipment: Pioneer, RCA.
Computer/Video Games: Comadore.
Program Accessories: Lebo, Savoy, Memorex, TDK, BMI, Dino Sound, RCA.

Dutchland Distributing, 363 Vista Dr., Ephrata, 17522, (717) 733-7842, Owners: Bob Miller, Janice Miller. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

Eastern Music Systems Corp., 500 North 12th St., Philadelphia, 19123, (215) 627-1000, Chief Exec.: Morris Zacher; Mgr.: Steven Karp; Contact: Bruno Gidaro. (Records, Compact Disk) (One Stop)

Eldorado Records, Box 374, Ardmore, 19003, (215) 649-7650. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Gallery of Sound, Wyoming Valley Mall, Wilkes-Barre, 18702, (717) 829-3603, Pres./Buyer: Joe Nardone; Mgr./Buyer: Jim Cruthers. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Rack Jobber)

Gotham Distributing Corp.

41 Rittenhouse Pl., Ardmore, 19003, (215) 649-7650, Execs.: Jerry Greene, Nina Greene; Buyer: Jerry Greene; Buyer: Mike Stephonic; Contact: Lauren Hunt. (Records) (Franchise)

Labels Distributed: CBS, MCA, RCA, WEA.

Jesus Music Dist., Rt. 2, Box 165, Harmony, 16037, (412) 452-5558, Owner: Louis P. Hancherick. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Contemporary Christian Products.
Richard Kastner Co., Inc., 130 S. Easton Rd., Glenside, 19038, (215) 884-5592, Pres.: Richard Kastner. (Records,

Pre-Recorded Audio Tape) (Franchise)

Peter Mastropietro, 925 Cameron Ave., Lancaster, 17601, (717) 293-1935. (Records) (Franchise)

Labels Distributed: Arabesque, Caedmon, Gasparo, Pandora, Protone, Total, Tower Hill.

Mobile Record Service Co., 2716 Penn Ave., Pittsburgh, 15222, Chairman of Sales: Maurice F. Oserof; Mgr.: Ted Howell; Contact: Harvey M. Campbell. (Records, Compact Disk) (Franchise, One Stop)

Labels Distributed: Damon, Pantera, Memory Machine, Mustard.

Mobile Record Service Co., 2716 Penn Ave., Pittsburgh, 15222, (717) 248-8442, Mgr.: John Houser. (Records) (One Stop)

Labels Distributed: singles only.

Music Box, 205 Broadway, Milton, 17847, (717) 742-7101. (Records, Pre-Recorded Audio Tape) (Franchise)

Rave Record Distributing, 415 Buchanan St., Bethlehem, 18015, (215) 865-1941, Owner/Mgr.: Joe Timmer. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Polka & Ethnic.

A. I. Rosenthal Assoc., Inc., 1035 Louis Dr., Warminster, 18974, (215) 441-8900, Chief Exec.: Alfred Rosenthal; Sales Mgr.: Hugh Boyle; Contacts: James Eldrige, III, Jeff Lane. (Video Program (Cassette & Disk))

Phonographs: Cartidges & Stylil.
Computer/Video Games: Floppy Disc & Computer Accessories.

Program Accessories: Audio/Video Recording Tape, Care Products, Carrying Cases & Accessories.

Satellite Video Ents., 4125 Frontier Rd., Hatboro, 19040, (215) 674-4445, Contact: Barry Hosack. (Video Program (Cassette & Disk)) (Franchise)

Slotkin Records Dist., 255 E. Schuylkill Rd., Spring City, 19475, (215) 948-7200, Pres.: Herb Slotkin; Mgr.: George Williams; Contacts: Ed Genzil, Dave Beverly. (Records, Video Program (Cassette & Disk), Compact Disk) (One Stop)

Smith Record Sales, Inc., 1904 W. Columbia Ave., Philadelphia, 19121, (215) 232-1054, Owner: Ulysses C. Smith; Mgr.: Rev. Melvin Maxey. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop)

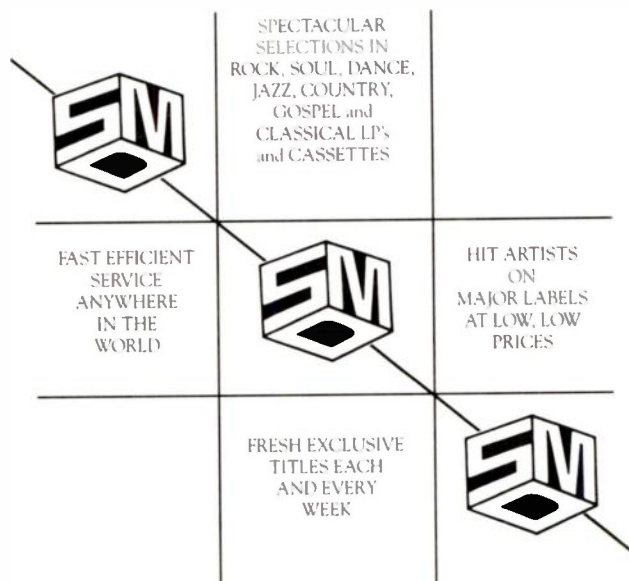
Labels Distributed: August, Behina's, Billesse, CH Special, Daystar, dynamic, Pearl, Pulpit, Rasheeba, Redeemed, Sendus, Sweet Rain, Tryscot.

Star Video Entertainment, Inc., 1311 Ford Rd., Bensalem, 19020, (215) 638-1350, Video Program (Cassette & Disk) (Franchise)

Third Street Jazz & Rock, 10 North 3rd St., Philadelphia, 19106, (215) 627-3366, Owner/Buyer: Terry Gordon; Cutouts, Overstock) (Rack Jobber)

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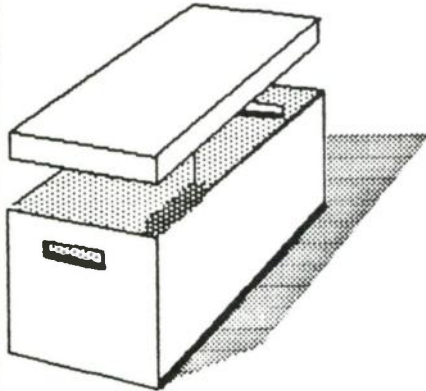
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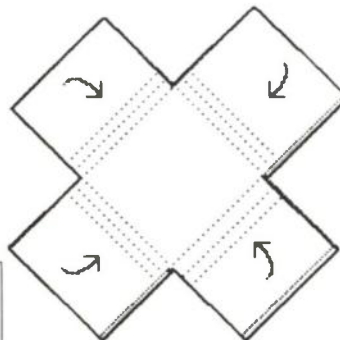
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Universal One Stop, 919 N. Broad St., Philadelphia, 19123, (800) 523-0834, (215) 232-2726, Contact: Bob Perloff. (Records) (One Stop)

Universal Distributing Corp.

919 N. Broad St., Philadelphia, 19123, (215) 232-3333, Contact: Len Rakliff. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise, One Stop) Labels Distributed: ABKCO, Antilles, Amherst, Audio Fidelity, Becket, Buddah, CMH, Disney, Emergency, Heat, Importe 12, Living Language, Lost Night, Mango, Muse, Palo Alto, Profile, Roulette, Savoy Jazz, Spring, Streetwise, Sunnylvlew, Sutra, Tommy Boy, TSR, Vanguard. Program Accessories: Academy, Active, CBS/Fox, Coliseum, Embassy, Karl, Key, Family Home, MCA, MGM, Media.

VTR, Inc., 173 Industry Dr., Pittsburgh, 15275, (412) 787-8890, (800) 245-1172, Exec.: Zack Pilossoph; Mgr: Paul Pasquarelli; Contact: William Pilloph. (Video Program (Cassette & Disk)) (Franchise) Labels Distributed: Video Program: CBS/Fox, Columbia, Disney, Embassy, Family Home, Karl/Lorimar, MCA, MGM/UA, Media, Nostalgia Merchants, Paramount, Thorn/EMI, Vestron, Warners, Wizard, World of Vision.

Villanueva Asturias Corp., 401 W. Girard Ave., Philadelphia, 19123, (215) 236-4544, Mgr/Buyer: Jack Villanueva. (Records, Pre-Recorded Audio Tape) (Franchise, Importer, Exporter)

Vintage Records

Box 363, Primos, 19018, (215) 626-9200, Contact: Murray Graber. (Records, Pre-Recorded Audio Tape) (Franchise) Labels Distributed: American Pie, Audio Fidelity, Camden, Collectibles, Crystal Ball, Gusto, Holiday, Increse, Jamie/Guyden, Koala, Laurie, LeGrand, Lost Nite, Mac, Murray Hill, Peter Pan, Phoenix, Relic, Specialty, SPQR, Super Oldies.

Caribe Audio Dist., R.H. Todd, San Juan, 00907, (809) 721-0219, Pres.: Lillian Alvarez; Contacts: Angelo Benitez, Francisco Pascual. (Records, Video Program (Cassette & Disk)) (Franchise, Importer, Exporter) Labels Distributed: CBS, RCA. Labels Imported: CBS, RCA. Phonographs: Onkyo, Yamaha, Bose, JBL, Teac. Computer/Video Games: Discwasher, Audio Technica, Stanton, Maxell. Program Accessories: Maxell, Recoton, Monster Cable.

PUERTO RICO

Distribudora Nacional de Discos, Inc., 606 Calle Cerra, Santurce, 00907, (809) 721-4964, Pres.: Gilberto Gonzalez Arenas; Gen. Mgr.: Juan Guzon; Buyer: Aida N. Gonzalez. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Mena Ents., Inc., 606 Hipodrome Ave., Santurce, 00909, (809) 723-1764, Pres.: Ignacio Mena; Mgr.: Daniel Mena; Contact: Carlos Villanueva. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop, Rack Jobber, Importer) Labels Distributed: Chemo, Discuba, Disneyland Vista, Fame, Fuentes, Montuno.

Top Ten Hits Records Dist., 622 Calle Cerra, Santurce, 00907, (807) 725-1837, Buyer: Pedro Merced. (Records) (Franchise) Labels Distributed: Cesta, Citation, Dino, Fonseca, Hacienda, Kim, La Cole, Lassisi, Marvela, New Generation, Rana, Suave, TR, TTH, US.

The listings contained in this publication are based solely upon information supplied to Billboard as of presstime. All information is checked for accuracy as of that time. However, Billboard is not responsible for changes in management or any other related business associations that may supercede the listings contained herein.

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The Interstate Group North, Inc.

4 Court Dr., Lincoln, 02865, (401) 333-3921, Dir. of Mktg.: Ed Berson; Mgr. One-Stop: George Smith. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop, Rack Jobber)
Program Accessories: Home entertainment software.

New England Record & Tape Dist., Inc., 10 Industrial Dr., Smithfield, 02917, (401) 231-0485, Chief Exec.: Angelo G. De Pardo; Singles Albums & Tape: Gerri Kardosz. (Records, Pre-Recorded Audio Tape) (Franchise)

Rhody Records & Tape, Rear 509 N. Main, Providence, 02904, (401) 724-8200, Pres.: Zubin Zeldman; Mgr.: Jack Conroy; Contact: Jack Conroy. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

TENNESSEE

AVI, Inc., 44 Music Sq., East, Nashville, 37203, (615) 255-2175. (Records) (Franchise)

Labels Distributed: Charta, Delux.

Alpha Audio, Inc., 39 Music Sq. East, Nashville, 37203, (615) 248-3131, Pres.: Henry E. Martin. (Franchise)

Appalachian Bible Co., Inc., 604 Rolling Hills Dr., Johnson City, 37604, (615) 926-0128, Owner: H. Thomas Torbett; Contact: Robbie Edgar. (Records) (Franchise)
Labels Distributed: Dawn, Benson, Primitive Quartet, Sparrow, Word, Zondervan.

B. C. Ent's. of Memphis, 726 E. McLamore Ave., Memphis, 38106, (901) 774-6400, Chief Exec.: Bob Catron, Jr.; Mgr.: Brandon Renaldo Catron. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop, Rack Jobber)
Labels Distributed: Soul Beat, Brian, Forest Hill, AVL, Tip Top, Big Boy, Neighbor, El Sol, Starlight, Jomar, Excel, Echo.

Benson Co., 365 Great Cir. Rd., Nashville, 37228, (615) 742-6800, Contact: Bob Jones; Mgr.: Bill Traylor. (Records) (Franchise)

Labels Distributed: Benson, Power Disc, Riversong.

Calvary Music Group, 142 8th Ave. North, Nashville, 37203, (615) 244-8810, Contact: Nelson S. Parkerson, Jr.; Mgr.: Rex W. Bledsoe. (Records) (Franchise)
Labels Distributed: Calvary, Frontline, Lifestream, HeartSong, Wedding Song.

Capital Records, 1111 16th Ave. South, Nashville, 37212, (615) 320-5009, Mgr.: Jim Foglesong. (Records) (Franchise)

Central South Music Sales, Inc., 3730 Vulcan Dr., Nashville, 37211, (615) 833-5960, (800) 251-3052, Pres.: Randall Davidson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop, Rack Jobber)

The Distribution Co., 50 Music Sq. West, Nashville, 37203, (615) 321-9051, (800) 367-2448, Telex: 797893, Gen. Mgr.: Jacqueline Rather, Pres.: Bill Vorndick. (Records, Pre-Recorded Audio Tape) (Franchise)
Labels Distributed: Compass, EMH, Evergreen, Hee Haw, Silver Dollar, Startrack, Step One & Other Independent Labels.

Dixlraks, Box 22325, Nashville, 37202, (615) 385-4282, Chief Exec.: Dave Gibson; Mgr.: Jacqueline Rather. (Records, Pre-Recorded Audio Tape) (Franchise, Exporter)

Fisher & Lucas, Inc., 50 Music Sq. West, #902, Nashville, 37203, (615) 329-2278, Contact: Bobby Fisher. (Records) (Franchise)

Labels Distributed: F & L, Progress.

General Broadcasting Service, Inc., 38 Music Sq. East, Nashville, 37203, (615) 242-5001, Pres.: Ernie Bivens; Mgr.: John Elvis James. (Records) (Franchise)

Michael Ginsburg Dist., Rt. 23, Knoxville, 37920, (615) 573-9728, Pres.: Michael Ginsburg. (Records) (Franchise)

Labels Distributed: Alligator, Black Top, Blind Pig, Country, Frammis, Fretless, Front Hall, Green Linnet, Greensleeves, Heartbeat, June Appal, Kicking Mule, Olivia, Philo, Prairie Home Companion, Ray Lynch, Rebel, Redwood, Rounder, Second Wave, Shanachie, Sugar Hill, Tara.

Ingram Services, Inc., 347 Reedwood Dr., Nashville, 37217, (615) 361-5000, (800) 423-2260, Contact: Jeff Rabinovitz. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise)

M C A Distributing Corp., 1701 West End Ave., Suite 400, Nashville, 37203, (615) 244-8944, Sales Rep.: Mark Maynard. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: Universal City, CA (See for product distribution).

Music City Record Dist., Inc.

25 Lincoln St., Nashville, 37210, (615) 255-7315, Chief Exec.: Hutch Carlock; Mgr.: Bruce Carlock; Contact: Hayes Carlock. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Importer, Exporter)
Program Accessories: Allsop, Alpha, Maxell, Pfanstiehl, Pfanstiehl, Scotch, TDK, Sony.

Music Town Record Dist. & Promos. Co., Box 171132, Nashville, 37217, (615) 361-7902, (615) 327-4538, Pres.: Cliff Ayers Ostermeyer; Mgr.: Chris Ostermeyer; Contact: Dana Dayton. (Records) (Franchise)

Labels Distributed: Accent, All Star, American Sound, Angeltone, Bandbox, Bellone, Cardinal, Century City, Cimmaron, Country World, De-Lite, Electra, Emerald, Film City, Ford, General American, Gordy, Hallmark, High Country, Jamie, Joifu, Keen, Las Vegas, Lincoln, Mecca, Miracle, Motown, Music Town, Orbit, Peacock, RPR, Ranwood, Rebel, Sabre, Starday, Tampa.

New Day Christian Dist., 108 Mid-Town Ct., Suite 213, Hendersonville, 37075, (615) 822-3633, Pres./Buyer: Dorothy Leonard. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Daywind, Betty Jean Robinson, Mike Adkins, Kenneth Copeland, Jimmy Swaggart.



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Word, Sparrow, Benson, Lexicon, Morningstar, Caluary, Morada, Skylight, Supreme.

Poplar Tunes One Stop, 308 Poplar Ave., Memphis, 38103, (901) 525-6348, Contact: John Novarese; Mgr.: Frank Berretta; Contacts: Jim Burge, Greg Saino. (Records, Pre-Recorded Audio Tape) (One Stop)

RCA/A&M/Arista Distribution, 30 Music Sq. West, Nashville, 37203. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: New York, NY (See for product distribution).

Select-O-Hits, Inc., 605 Chelsea Ave., Memphis, 38107, (901) 523-1190, Mgrs.: Sam W. Phillips, John Phillips. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop)

Labels Distributed: AFE, Alligator, Atlanta Int'l, Becket, Beverly Glen, Church Door, Egyptian, Empire, Fantasy, Fever, Fresh, Hightone, Jay, J & B, Malaco, Macola, Next Plateau, Pausa, Prelude, Palo Alto, Profile, Roulette, Savoy, Sleeping Bag, Sound of Gospel, Specialty, Stax, Select, Streetwise, Streettalk, Sugar Hill, Sutra, Tommy Boy, Warlock, Waylo, Zakia.

Program Accessories: Pfanstiehl, Gonsh Incense, Maxell, Swire Magnetics.

Silver Bells Music, 467 Chestnut St., Nashville, 37203, (615) 242-1800, (800) 251-7777.

Source Video Dist. Co., 1100 Hillsboro Rd., Franklin, 37064, (615) 790-5300, (800) 962-0222. Contacts: Richard Whitmer, Dennis Phillips, Greg Cook. (Records, Video Program (Cassette & Disk)) (Franchise)

Ernest Tubb Record Shops, Inc., 417 Broadway, Nashville, 37203, (615) 255-7503, Owner: Ernest Tubb; Mgr.: David McCormick. (Records, Pre-Recorded Audio Tape) (Importer, Exporter)

Alamo Record Dist., Inc., 401 Isom, San Antonio, 78216, (512) 344-1515, Contact: Carmen Limon. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

TEXAS

Austin Record Dist., Box 312, Austin, 78767, (512) 440-0898, Contact: Susan Jarrett. (Records) (Franchise)

Axbar Records, 3800 San Pedro, San Antonio, 78212, (512) 735-3322. (Records) (Franchise)

Labels Distributed: Blue Label, Kastle, Red Horse.

Best Video

10580 Newkirk, Suite 100, Dallas, 75220, (214) 889-9641, Pres.: David Bronstad; Mgr.: Jim Pollan; Buyer: Betty Nation. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Academy, CBS/FOX, Celebrity, Charter, Continental, Walt Disney, Embassy, FHE, Fries Entertainment, HBO, IVE, Key, Lightning, Lorimar, MCA, MGM/UA, Media, New World, Orion, Pacific Arts, Paramount Prism, Playboy, RCA/Columbia, Republic, Sony, Transworld, Vestron, Virgin Vision, Vista, Warner, World Vision.

Big State Distributing, 4830 Lakawana, Dallas, 75247, (214) 631-1100, Pres.: Bill Emerson; Mgr.: Larry Howell, Sales Mgr.: 45 & 12"; Mike Emerson; LP & Cassette: Ellen Magid; Video: Jimmy Emerson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop)

Labels Distributed: Album & Tape: All Domestic Independent Labels.

Phonographs: Hitachi.

Playback Equipment: Hitachi, Unitech.

Program Accessories: Transcriber, Savoy, Nappa Valley, Allsop, Innovative Concepts, Alpha, TDIC, Maxell, Memorex.

Bromo Dist., Inc., 10911 Petal St., Dallas, 75238, (405) 848-1325, (214) 343-4700. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (One Stop, Rack Jobber)

Computer/Video Games: Disney, Magnetic Video, Media, Nostalgia, Sportsworld.

C B S Records, 8700 Stemmons Fwy., Dallas, 75247, (214) 634-1700, Sales Mgr.: Danny Yarbrough; Branch Mgr.: Jack Chase. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: (see Rego Park, NY for product distribution).

Capitol Records, 2540 Walnut Hills Ln., Suite 184, Dallas, 75229, (214) 352-1700, Mgr.: Tom Tilton. (Records) (Franchise)

Commtron, 5626 Bonhomme Rd., Houston, 77036, (713) 780-2550. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Prism.

Commtron, 2738 Satsuma Dr., Dallas, 75229, (214) 243-0808. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Prism.

H. W. Daily Inc., 3409 Brinkman, Houston, 77018, (713) 861-9251, (800) 231-0591, Owners/Buyers: Bud Dailey, Don Dailey, Mgr./Video Buyer: David Bennett; Albums: Richard Billingsley; Singles: Bryan Chesson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop)

Labels Distributed: Video Program: CBS/Fox, Disney, Family Home Video, Media, NFL, Nostalgia, Merchants, VCI, Vestron, Wizard.

Computer/Video Games: Coleco.

Program Accessories: Amaray, Amiga, BMI, Blackburne, Discwasher, Maxell, Memorex, Pfanstiehl, Nortronics, Scotch.

Dynamic Tapes, Inc., Box 4623, McAllen, 78502, (512) 687-7122, Pres./Buyer: Ramiro Perez. (Pre-Recorded Audio Tape) (Franchise)

E & R One Stop, 119 E. Rhapsody, San Antonio, 78216, (512) 342-6935, (512) 342-6936, Owner: Ethel Schram; Mgr.: Rusty Schram; English: Rusty Schram; Spanish: Pete Bustamante. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

East Texas Dist., 7171 Grand Blvd., Houston, 77054, (713) 748-2520, (800) 231-6648, Contact: Ken Hayes. (Video Program (Cassette & Disk), Compact Disk) (Franchise)

Labels Distributed: Prism.

East Texas Dist., 2750 Northaven Rd., Dallas, 75229, (214) 620-8766. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Prism.

H & W One Stop Records, Inc., 3109 Grand Ave., Dallas, 75215, (214) 421-7396. (Records, Pre-Recorded Audio Tape) (One Stop)

Handlemar Co., 1505 Halsey Way, Carrollton, 75007, (214) 242-7915. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Labels Distributed: Home Office: Troy, MI. (See for product distribution)

Home Entertainment Dist., 11526 Pagemill Rd., Dallas, 75243, (214) 340-7500, Mgr.: Steve Tucker; Contact: Steve McKewin. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Home Office: Bloomington, MN. (See for product distribution).

Victor Hotho & Co., Box 9738, Fort Worth, 76107, (817) 335-1833. (Records, Pre-Recorded Audio Tape, Video Games/Computer Software) (Rack Jobber)

House Dist., 4700 Rowena, Austin, 78751, (512) 451-2936, Mgr.: Michael Crockett. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Alligator, American Gramophone, Arhoolie, Celestial Harmonies, Celluloid, Concord Jazz, Delmark, Denon, Disneyland, DRG, Everest, Fantasy, Flying Fish, GNP, Green Linnet, Gusto, Hannibal, Heartbeat, JCI, Kaleidoscope, Lyricord, Milestone, Narada, Nighthawk, Philo, Rising Sun, Rounder, Shanachie, Steeplechase, Sugar Hill, Telarc, Vanguard, Varese.

Important Record Dist., Box 3094, Austin, 78864, (512) 454-1417, Sales: Phillip Page; Mgr.: Don Radcliffe. (Records, Pre-Recorded Audio Tape) (Franchise, Importer)

Lieberman Ents., Inc., 9801 Chartwell Dr., Dallas, 75243, (214) 349-2520, Mgr.: Jim Sinclair; Contact: Jim Coffin. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Rack Jobber)

Labels Distributed: Home Office: Bloomington, MN. (See for product distribution)

Lotassco, 1634 Wakefield Dr., Houston, 77292, (713) 686-1155, Albums & Tape Buyer: Maxine Eickenhorst. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Merrbach Record Service, 323 West 14th St., Houston, 77008, (713) 862-7077, Owner: Norman F. Merrbach; Mgr.: Nadine Merrbach. (Records) (Franchise)

Labels Distributed: Bee Sharp, Blue Star, Bogan, Dance Ranch, E-Z, Lore, Petticoat Patter, Swinging Square. (All square dance labels).

Music Distributors, Inc. (MDI), 1174 113th St., Grand Prairie, 75050, (214) 660-1976, Fax: (214) 641-6887, Pres.: Don Gillespie; Mgr.: Jim Weatherston; Sales Mgr.: Roger Christian; Promo: Bobby Dennis; Buyer: Gary Bernard. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Audion, Beverly Glen, Carthage, CMH, DRG, Enga, Hannibal, Ichiban, LNK, Skywalker, Macola, Megatone, Next Plateau, GNP, Optimism, Pair, Passport Jazz, Project 3, Pro Arte/Jazz, Roir, Shanachie, Specialty, SST, Twin Tone, Varese, Wax Trax, ZYX, Cold, Chillin, Cutting, Hot Productions, B Boy, Suntown, TTED, Urban Rock, K-tel, Dunhill.

Music Merchants, Inc., 119 E. Rhapsody Dr., San Antonio, 78216, (512) 349-1267, Owner: Bill McGehee. (Records, Pre-Recorded Audio Tape) (One Stop)

Nat'l Tape Wholesalers, 10500 Metric Dr. 122, Dallas, 75243, (214) 349-8348, Contact: Charlie Crenshaw; Contact: Kurt Mueller. (Records, Video Program (Cassette & Disk)) (Franchise)

Pete's One Stop Records, 1802 Fredricksburg Rd., San Antonio, 78201, (512) 732-3300, Owner: Art Villela; Co-Owner/Buyer: Pete Villela. (Records) (One Stop)

RCA/A&M/Arista Distribution, 11845 Forestate Dr., Dallas, 75243, (214) 480-0501, Branch Mgr.: Jerry Silhan. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: New York, NY (See for product distribution).

Richey Records, 7121 W. Vickery, Unit 118, Ft. Worth, 76116, (817) 731-7375, Owner: Slim Richey. (Records) (Franchise)

Labels Distributed: (Rec. I & E as Sell 'Dem Records).

Rio Grande Music Co., 119 S. Sam Houston, San Denito, 78586, (512) 399-5377, Pres./Buyer: John F. Phillips; Buyer: Elda Valenzuela. (Records, Pre-Recorded Audio Tape) (Franchise, One Stop)

Smash Hits Video Corp., 9601 Katy Freeway #375, Houston, 77024, (713) 850-8500, Contact: Ann Arnet; Contact: Judy Shafer; Contact: Joe Carreon. (Records, Video Program (Cassette & Disk)) (Franchise)

South Texas Wholesale Records & Tapes, Inc., 724 Lexington Ave., San Antonio, 78212, (512) 224-0754, Pres.: Richard Powers; Mgr.: H. C. Lozano; Contacts: R. W. Powers, Allen Casey, T. H. Knowf. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Exporter)

Program Accessories: Allsop, Discwasher, Duracell, Maxell, Memorex, Pfanstiehl, Savoy, TDIC.

Southwest Wholesale Records & Tapes, Inc., 8566 Katy Frwy., Suite 123, Houston, 77024, (713) 464-6507, Mgr./Buyer: Robert Guillerman; Contact: Terry Branen. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Importer, Exporter)

Program Accessories: Maxell, Memorex, TDK, Discwasher, Pfanstiehl, Allsop, Savoy, Labo, Gopher, Duracell, Sony.

Sunbelt Music, Inc., 10655 King Wm., Dallas, 75220, (214) 556-1800, Pres.: Robert A. Kallish. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

T H Records De Texas, 202 Braniff, San Antonio, 78216, (512) 342-9574. (Records) (Franchise)

Labels Distributed: Discosa, F M, Top Hits (TH).

Texas Record Dist., Box 14427, San Antonio, 78214, (512) 533-6910, Pres./Buyer: E. J. Henke; Mgr.: Otto Henke. (Records, Pre-Recorded Audio Tape) (Franchise, Exporter)

Labels Distributed: Sabre, Satin, Fanfare, Harlem, Brazos, HZH, Legacy, Triple TTT, Country Echo, Tip, Deucalion.

Western Merchandisers, Box 32270, Amarillo, 79120, (806) 376-6251, Pres.: John Marmaduke; Contacts: Dava Albertson, Jerry Wilkie, Will Cornell, Ron Nicks. (Records) (Franchise)

Labels Distributed: RCA, MCA, CBS, WEA, PolyGram, Capitol.

Western Merchandisers, 2800 W. Story Rd., Suite 200, Irving, 75016, (214) 258-0323. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Labels Distributed: Home Office: Amarillo, TX. (See for product distribution)

Western Merchandisers, 520 West 38th St., Box 2384, Houston, 77252, (713) 691-0025, Mgr.: John Sobieski; Contacts: Pat Decker, Jerry Wilkie. (Records, Pre-Recorded Audio Tape) (One Stop, Rack Jobber)

Labels Distributed: Home Office: Amarillo, TX. (See for product distribution)

UTAH

Cordova's Importers & Dist., Box 16065, 543 West 400 North, Salt Lake City, 84116, (801) 355-1914, Owner/Mgr.: Carl C. Cordova. (Records) (Importer)

Labels Distributed: ARV, Alto, Arriba, Falcon, Gas, Hurricane, Joey, Jovi, Key Lock, Lorena, Melody, Mericana, Nova Vox, Orfeon, Peerless, Pronto, RJG, Reyna, Rio Bravo, Roibal, Sound Mex, Viza.

K.S.K. Distributing, 901 East Hwy. 193, Layton, 84041, (801) 776-4053, Chief Exec.: Kevin Garr; Mgr.: Greg Sanders; Contacts: Dave Oatiz, Nancy Caron. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop, Rack Jobber)

Laco Limburg Entertainment Co., 2983 West 3500 South, West Valley City, 84119, (801) 967-9797, Owner: Matt Limbueg; Mgr.: Cindy Cross; Import Buyer: Craig Rackley. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop, Rack Jobber)

Mountain Coin Machine Dist., 3753 S. State St., Salt Lake City, 84115, (801) 262-5493, Pres.: Elden Kingston; Mgr.: Merlin Symes; Contact: Alice Hale. (Records) (Franchise, One Stop)

Labels Distributed: Warner Bros., Elec., Atlantic, Columbia Epic & Assoc. Labels, Capital, PolyGram, RCA, A&M, Arista, MCA, Motown.

Vidcom, 175 West 2700 South, Salt Lake City, 84125, (801) 487-8888, Chief Exec.: Ron McMillin; Mgr.: Gary Chytraus; Contact: Gene Cark. (Video Program (Cassette & Disk)) (Franchise)

Western Merchandisers, Box 27116, Salt Lake City, 84127, (801) 972-3800, Mgr.: Bob Cope. (Records, Pre-Recorded Audio Tape, Compact Disk) (Rack Jobber)

Labels Distributed: Home Office: Amarillo, TX. (See for product distribution)

Western Toy & Hobby, Inc., 327 West 2nd South, Salt Lake City, 84101, (801) 364-6593. (Records) (Franchise, Rack Jobber)

Labels Distributed: Disneyland, Pickwick. Phonographs: Fischer-Price.

VERMONT

Artec, Inc.

1 Pine Haven Shore Rd., Shelburne, 05482, (802) 451-5160, (802) 985-9411, Fax: (802) 985-9411, Vice Pres. Sales/Mktg.: Ken Miller, Vice Pres. Ops.: Matt Brown; Dir. of Buying: John Putton. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, Rack Jobber, Importer, Exporter)
Labels Distributed: CBS/Fox, Columbia Pictures, Walt Disney, Embassy, Family Home Entertainment, MCA, MGM/UA, Mastervision, Media, Nostalgia Merchant, Monterrey, NTA, Pacific Arts, Paragon, Paramount, RCA, Sony, Thom/EMI, USA, VCI, Vestron, Warner, World Vision, All Season, Charter, Travel Vision, Lighting, Prism, Key Video.

Silo, Inc., Box 429, S. Main St., Waterbury, 05676, (802) 244-5178, Pres.: John Pelton; Sales: Will Forest; Buyer: Loren Miller. (Records, Pre-Recorded Audio Tape) (Franchise)

Labels Distributed: Alligator, Caedmon, Carthage/Hannibal, Celestial Harmonies, Elephant, Flying Fish, Fogarty's Cove/Cole Harbour/Fortuna, Green Linnet, Kaleidoscope, Kid's, Kuckuck, Living Music, Lullaby, Mineral River, Narada, New World, Night/Night, Oh Boy, Prairie Home Companion, Quabbin, Red House, Revere, Rounder, Shanachie, Stash, Temple, True North, Windham Hill.

VIRGINIA

Blank Tape Supply, 2800 (M) Dorr Ave., Fairfax, 22031, (703) 698-7077, (800) 722-3300, Pres. & Buyer: Bob Varnani; Mgr.: Gayle Audie. (Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise, Importer, Exporter)

Labels Distributed: Warner Bros., Sony.

Labels Imported: Japan.

Playback Equipment: Panasonic, Sony, JVC, TDK, Fuji, Scotch, Allsop, Amaray, Sound Guard, Recoton, Akai, Bush, Memorex.

Dean's One Stop, Ltd., 2403 Chamberlayne Ave., Richmond, 23222, (804) 321-7515, Contacts: Dean Hogue; Mgr.: Bobby Marshall. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Europac East, Box 5686, 1421 Diamond Springs Rd., Virginia Beach, 23455, (804) 460-1060, Music Div. Mgr.: Bill Brooks. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)

Eurpac Warehouse Sales, 1421 Diamond Springs Rd., Virginia Beach, 23455, (619) 566-7662, (800) 543-1010, Buyer: Frank DeFalco; Buyer: Paul Lawrence; Buyer: Lance Sueoka. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (Franchise)

Record Depot, 3646-3 Aerial Way Dr., Roanoke, 24015, (703) 343-5355, Owner & Buyer: David Freeman; Mgr. & Buyer: Chet Rhodes. (Records) (Franchise)
Labels Distributed: Alligator, Copper Creek, Country, Flying Fish, Rebel, Ridge Runner, Rounder, Sugar Hill, Yazoo.

Rockmasters Int'l Network, 317 Grandy St., Norfolk, 23510, (804) 623-5565, Telex: 710-8811283, Pres.: Frank J. Guida; Gen. Mgr.: R. G. Burns. (Records) (Franchise)
Labels Distributed: Legrand, S.P.Q.R., Peanut Country, Guess, Norfolk Int'l, Jafra, New Faces, Guide, Le Monde, Remus, High School, USA.

Scott Distributing Corp., 3418 Azalea Garden Rd., Norfolk, 23513, (804) 855-0188, Pres.: Kenneth Kruglick; (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)

Labels Distributed: Home Office: Island Park, NY.
Program Accessories: Blank Tape.

Telemark Dance Records, Box 55, McLean, 22101, (703) 356-9113, Owners: Dick & Sheila Mason. (Records, Pre-Recorded Audio Tape) (Franchise, Importer, Exporter)
Labels Distributed: Dance Along, Grenn, Hi-Hat, Hootor, Hi-Person, Roper, Telemark.

Labels Imported: Ariola, Europa (Germany); Danson, Sydney, Telemark, Tema (UK).

WASHINGTON

California Record Dist., Inc., 6011 S. Roxbury, Seattle, 98118, (206) 723-0900, Promo: Ted Higashioaka; Mgr.: George Bigley. (Records) (Franchise)

City Hall Records, 46 W. Etruia, Apt. D, Seattle, 98119, (206) 282-4820, Sales Mgr.: George Romancic. (Records) (Franchise, Importer, Exporter)

Labels Distributed: Home Office: San Rafael, CA.

Commtron, 1020 Andover Park West, Seattle, 98188, (206) 575-3667. (Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Prism.

Danjay Music & Video, Inc., Box 58788, 1041 Industry Dr., Seattle, 98188, (206) 575-0675, Branch Mgr.: Mike Boyle; Contacts: Don Thuerk, Jodi Dale; Kevin Montgomery, Bob Dent. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

DayBreak Music Dist., Box 1709, Stanwood, 98292, (206) 387-3590, Owner: David E. Day. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)

Labels Distributed: Records: Angelight, Celestial Harmonies, Earthtones, Global Pacific, Hummingbird, Kuckuck, Music West, Narada, Search for Serenity, Sutphen, Thumprint & Others. Tape: Most New Age Labels in Folk, Jazz & Classical.

Video Program: Miramar, Natural States (new age).

Disc City One Stop, 314 Boren Ave., South, Seattle, 98144, (206) 325-8833, Owner & Buyer: Bill Dolgoff; Mgr.: Alan Dolgoff. (Records) (One Stop)

Freckle, Box 4005, Seattle, 98104, (206) 682-3200. (Records) (Franchise)

Labels Distributed: Alcazar, Fogarty's Cove, Newworld.

General Record Service, Inc./CRS Video, 6565 7th Ave., South, Seattle, 98108, (206) 767-7444, Pres.: Paul H. Portteus; Mgr.: Russ Portteus; Contact: Russ Portteus, Mike Moore, Scott Geiver, Kevo Thomson. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop, Rack Jobber)

Precision Sound Mktg. Ltd.

21601 66th Ave. West, Suite B, Mountlake Terrace, 98043, (206) 774-6668, (800) 547-7715, Pres.: Frank Klammer; Vice Pres.: Kirk Anderson; Promos. & Adv.: Jeff Davis. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (Franchise, One Stop)

Labels Distributed: Alshire, American Gramophone, Bainbridge, Bellaphone, Brentwood, Cafe, Capriccio, Celestial Harmonies, Centaur, Concord Jazz, Criminal, Dargason, Delos, Delta, Deluxe, Denon, DMR Editions EG, En Pointe, Fanfare, Folk Era, Fortuna, Gecko, Happy Hour, Heru, Homecoming, Klavier, Kuckuck, Michele, Mobile Fidelity, M Master Digital, Music & Arts, Music West, Optimism, Oriental, Passport/Passport Jazz, Perpetua, Pet, Private Music, Proprius, Q.L. Digital, Realtime, Reerence Recordings, Rizzoli, Rykodisc, San Francisco Sound, Sea Breeze, Second Hearing, Sheffield Lab, Shining Star, Silver Wave, Skookum, Sona Gaia, Sonic Atmospheres, Telarc, Trend/Discovery, TeeVee Toons, Varese Sarabande, Waikiki, Windham Hill.

Program Accessories: Denon, Discwasher, Nagaoka.

Priority Video Service Corp., 22125 17th Ave. 101, Bothell, 98021, (206) 486-7576, (800) 521-0714, Contact: Cam Nichols. (Records, Video Program (Cassette & Disk)) (Franchise)

RCA/A&M/Arista Distribution, 925 Industry Dr., Seattle, 98188, Branch Mgr.: Curt Swedlow; (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise)
Labels Distributed: Home Office: New York, NY (see for product distribution).

Roundup Music Dist., Inc., 5822 South 196th St., Kent, 98031, (206) 395-1202, Mgr.: Chuck Blacksmith; Contacts: Don Jensen, Peter Young. (Records, Pre-Recorded Audio Tape) (Rack Jobber)

Sea-Port Record One Stop, Inc., Box 58654, Renton, 98058, (206) 235-8344, Sales: Edie Mitchell. (Records, Pre-Recorded Audio Tape, Compact Disk) (One Stop)

Warner/Elektra/Atlantic Corp., 1156 Industry Dr., Seattle, 98188, (206) 575-0190, Mgr.: Jack Shue. (Records) (Franchise)

Labels Distributed: Warner Bros., Elektra/Asylum, Atlantic & others.

WEST VIRGINIA

Elkins Records Shop, 1127 Central Ave., Charleston, 25302, (304) 343-7833, Owner: Douglas L. Elkins. (Records) (Franchise, One Stop)
Labels Distributed: CBS, Capitol, Gusto, MCA, PolyGram, RCA, WEA.

Music Man, Inc., 2519 4th Ave., Huntington, 25703, (304) 522-7551, Pres.: W. Dale Rowe, Jr.; Mgr.: Sid Clark. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk) (One Stop)

WISCONSIN

Audie's One-Stop, 2204 W. North Ave., Milwaukee, 53205, (414) 931-8015, (414) 342-4636, Mgr.: Autacraga Dotson. (Records, Pre-Recorded Audio Tape) (One Stop)

Euroline Communication Services, Box 362, 707 Plaza 8, Suite 203, Sheboygan, 53081, (414) 458-2222, (414) 458-8880, Pres.: Dieter E. Helm. (Records) (Importer)
Labels Imported: Archiv, Deutsche, Grammophone, Fontana, Karussell, Phillips, Polydor (all Germany).

Mean Mountain Music, 926 W. Oklahoma Ave., Milwaukee, 53215, (414) 483-6500, Owner: M. Muskovitz; Mgr.: Edd Grider. (Records, Pre-Recorded Audio Tape) (One Stop, Importer, Exporter)

Midwest Music, Inc., 207 E. Buffalo St., Suite 545, Milwaukee, 53202, (414) 278-0066, Pres.: Karen Gotzler. (Records) (Franchise)

Labels Distributed: Redwood, Olivia, Pleiades, Rosetta, Even Keel, Fabulous, Alive, Philo, Windham Hill, Sweater, Ice Bergg, Mother of Pearl, Loom, Rainbow, Snake, Urana, Women's Wax Works, Nexus, Monitor.

Music Design (formerly Narada Distributing), 207 E. Buffalo St., Milwaukee, 53202, (414) 272-1199, Fax: (414) 272-6131, Pres.: John Morey; Vice Pres.: Wesley Van Linda. (Records, Pre-Recorded Audio Tape, Compact Disk) (Franchise, Importer, Exporter)

Labels Distributed: Narada, Narada Equinox, Narada Mystique, Sona Gaia, Rising Sun.

Music Mart, 84 McHenry St., Burlington, 53105, (414) 763-3361. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk)) (Franchise)
Labels Distributed: RCA.

Phonographs: Hitachi.

Playback Equipment: Hitachi, Panasonic.

Program Accessories: Pfontone.

Radio Doctors & Records Ltd., 240 W. Wells, Milwaukee, 53203, (414) 276-6422, Contact: Stuart Glassman; Mgr.: Michael W. Mowers; Contacts: Don Smith, Kathy Stamm. (Records, Pre-Recorded Audio Tape, Video Program (Cassette & Disk), Compact Disk, Video Games/Computer Software) (One Stop)

ACCESSORY SUPPLIERS

A to Z Audio Services, Inc., Box 26087, Fairview Park, OH, 44126, (216) 333-0040. Pres.: Duane Abarca; Vice Pres.: Greg Zarnoski.

Product(s): Tape—Cases (audio & video), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Acme Distributors, Box 8123, Kansas City, MO, 64112, (816) 444-8123. Pres.: Shirley Black; Sales Mgr.: Ward Black.

Product(s): Computer/Video Games.



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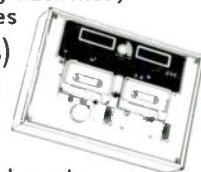
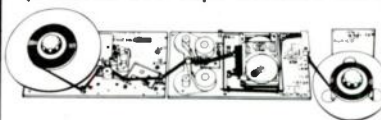
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Telex: 4992690 AUDCO UI

Audico, Inc. 219 Crossen, Elk Grove, IL 60007

Advance Recording Products, 7190 Clairemont Mesa Blvd., San Diego, CA, 92111, (619) 277-2540, (800) 854-1061. Sales Mgr.: Joyce Wozniak.
 Product(s): Tape—Cases (audio & video), Head Cleaners (audio), Leader Tape, Splicing Tape & Equip.
Advanced Ideas, Inc., 2902 San Pablo Ave., Berkeley, CA, 94702, (415) 526-9100. Telex: 278559 MUHA UR. Pres.: Gary Schwartz; Sales Mgr.: Brent Snyder.
 Product(s): Computer/Video Games (Educational games).
Aldshir Mfg. Co., Inc., 63 E. Sandford Blvd., Mount Vernon, NY, 10550. Pres.: Gerald Shirley; Sales Mgr.: L. Nichols.
 Product(s): Record—45 RPM adapters.
All Night Records, 208 1/2 N. Washington, Eldorado, AR, 71730, (501) 862-0731. Opns.: David Feinberg.
 Product(s): Computer/Video Games (Rock Star); Record—Record Carrying & Storage Cases, Record Racks; Tape—Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio).
Allsop, Inc., Box 23, Bellingham, WA, 98227, (206) 734-9090. Pres.: Ivor Allsop; Sales Mgr.: Jim Kuhn.
 Product(s): CD—Storage for Floppy's; Record—Record Carrying & Storage Cases, Record Care Products (Cleaners); Tape—Head Cleaners (audio &

video).
Alpha Ent's., Inc., 7110 Whipple Ave., North Canton, OH, 44720, (216) 494-9505. Pres.: James K. Sankey.
 Product(s): CD—CD Storage Cases; Tape—Cases (video).
Amaray Int'l Corp., 14935 NE 95th St., Box 97015, Redmond, WA, 98052, (206) 881-1000. Telex: 6838038 AIC UW. Pres.: Me. Irwin Somerville; Sales Mgr.: Dallas Nicholson.
 Product(s): Record—Record Care Products (Cleaning Products); Tape—Cases (video), Head Cleaners (audio & video).
Ambico, Inc., 50 Maple St., Norwood, NJ, 07648, (201) 767-4100. Cable: AMBICORP, NORWOOD NJ. Telex: 645-124. Fax: (201) 767-4109. Pres.: Steve Bender; Sales Mgr.: Bob Williams; Product Mgr.: Gregory Smith.
 Product(s): Tape—Cases (video), Head Cleaners (video), Bulk Erasers (video).
American Motion Pictures, 7023 15th Ave., NW, Seattle, WA, 98117, (206) 789-1011. Telex: 910 240-9541. E-Mail: EASYLINK 62009866. Pres.: Conrad W. Denke; Sales Mgr.: Eric Denke.
 Product(s): Tape—Cases (audio & video).
American Tape Duplicating, 7017 15th Ave., NW, Seattle, WA, 98117, (206) 789-8273. Pres.: Conrad W. Denke; Mgr./

Eng.: Ella Bachman.
 Product(s): Tape—Cases (audio & video).
Analog Computing Magazine, 565 Main St., Cherry Valley, MA, 01611, (617) 892-3488, (617) 892-9230. Pres.: Lee H. Pappas; Sales Mgr.: Michael Deschesnes.
 Product(s): Computer/Video Games (Computing Magazine).
Andol Audio Prod., Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Domenico Salvatore.
 Product(s): Tape—Splicing Tape & Equip.
J. C. Anglum Co., Inc., 60 Midvale Rd., Box 236, Mountain Lakes, NJ, 07046, (201) 263-1442. Pres.: J. Clifford Anglum; Sales Mgr.: Rob Pitcher; Office Mgr.: Barbara Jones.
 Product(s): Record—Record Carrying & Storage Cases.
R. B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282. Pres.: R.B. Annis; Mgr.: R. Hudson.
 Product(s): Computer/Video Games (Magnetic Field Indicators); Tape—Bulk Erasers (audio & video).
Arcal Prodn's., 2732 Bay Rd., Redwood City, CA, 94063, (415) 369-7348. Telex: 171596 AAA COM SUVL. Pres.: Sal Viola.
 Product(s): Tape—Bulk Erasers (audio), Splicing Tape & Equip. (audio).
Arias Recording, Inc., 17218 North 34th Way, Phoenix, AZ, 85032, (602) 493-8890. Pres.: Martin Zacharias; Studio Mgr.: Jan Zachizas.
 Product(s): Record—Record Carrying & Storage Cases; Tape—Cases (audio), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).
Arista Ent's., Inc., 125 Commerce Dr., Hauppauge, NY, 11788, (516) 435-0200. Telex: 510-227-9882 ARISTA HAUP. Fax: (516) 435-4545. Pres.: Alan Laffer; Sales Mgr.: Tom Jordan, V. P. Sales; O.E.M. Sales Mgr.: Jack Friedland.
 Product(s): CD—CD Storage Cases, CD Care Products; Record—Record Care Products, Replacement Styl; Tape—Cases (video), Head Cleaners (audio & video), Bulk Erasers (audio), Splicing Tape & Equip. (audio & video).

Audico, Inc.

219 Crossen Ave., Elk Grove, IL, 60007, (312) 640-1030. Telex: 4992690 AUDCO UI. Pres.: Bill Hinkle.
 Product(s): Tape—Cases (video), Leader Tape (video), Splicing Tape & Equip. (audio & video).

Audio Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maioney.
 Product(s): Record—Record Carrying & Storage Cases, Record tab plugs/hub lock; Tape—Splicing Tape & Equip.

Audio Innovators, Inc. (dba Pro Com Systems), 5001 Baum Blvd., Pittsburgh, PA, 15213, (412) 621-1950. Pres.: Norman J. Cleary; Operations Mgr.: Stephen Acri.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, CD Storage Cases; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Audio-Technica U.S., Inc., 1221 Commerce Dr., Stow, OH, 44224, (216) 686-2600. Telex: 283160. Fax: (216) 688-3752. Pres.: Jon R. Kelly; Vice Pres., Mktg.: Ken Reichel.
 Product(s): CD—CD Care Products; Record—Record Care Products (Record & stylus cleaning systems), Replacement Styl, Cartridge Care Products; Tape—Head Cleaners (audio & video).

Audiolab Electronics, Inc., 3725 Esperanza Dr., Sacramento, CA, 95864, (916) 485-0500. Pres.: Robert E. Stofan; Sales Mgr.: Ronald A. Stofan.
 Product(s): Tape—Bulk Erasers (audio & video).

Audiomatic Corp., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.
 Product(s): Tape—Splicing Tape & Equip. (audio).

Avalon Hill Game Co., 4517 Harford Rd., Baltimore, MD, 21214, (301) 254-9200. Pres.: A. Erie Dott; Sales Mgr.: Jackson Y. Dott.
 Product(s): Computer/Video Games (Microcomputer Games).

B & L Sales, Inc., 10640 Magnolia Blvd., North Hollywood, CA, 91601, (818) 985-1792. Pres.: Bill Pugliese.
 Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).

Benjamin Int'l, Inc., 1460 Old Country Rd., Plainview, NY, 11803, (516) 753-0700. Telex: 22-1500. Fax: (516) 753-0839. Pres.: J. N. Benjamin.

Product(s): Tape—Bulk Erasers (audio & video).
Bib Audio/Video Products, Box 27882, Denver, CO, 80227, (303) 972-0410. Telex: 284673. Fax: (303) 972-4519. Pres.: Tony Marcon, Mktg. Mgr.; Corp. Comm. Coordinator: Kathryn Hemloch.

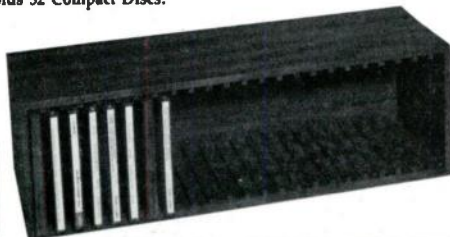
Product(s): CD—CD Care Products; Record—Record Care Products (Audio Care System Kits); Tape—Head Cleaners (audio & video), Bulk Erasers (audio & video), Splicing Tape & Equip. (audio & video).

MAKE MORE PROFIT

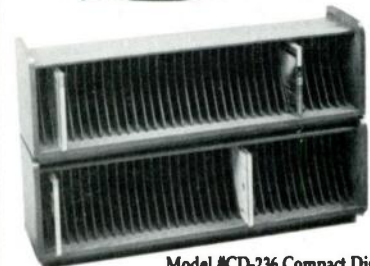
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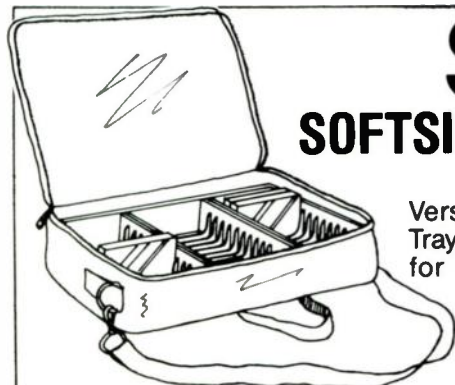
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Product(s): CD—CD Storage Cases; Tape—Cases (audio & video).

W. H. Brady Co., STP Div., 727 W. Glendale Ave., Box 571, Milwaukee, WI, 53224, (414) 332-8100. Telex: 26-677. Fax: (414) 332-2887. Sales Mgr.: J. A. Gault; Gen. Mgr.: John Arnold.

Product(s): Tape—Splicing Tape & Equip. (audio & video).

Bruce Packaging Co., 8010 N. Lowell Ave., Skokie, IL, 60076, (312) 583-2818. Pres.: Joseph Halperin; Sales Mgr.: Leonard Halperin.

Product(s): Record—Mailers.

Burlington Audio/Video Tapes, Inc., 106 Mott St., Ocean-side, NY, 11572, (516) 678-4414, (800) 331-3191. Pres.: Ruth Schwartz; Sales Mgr.: Ray Colon; Jr. Vice Pres.: Jan Schwartz.

Product(s): Tape—Cases (audio & video), Head Cleaners (video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

CD Jungle, 782 Bethel Rd., Columbus, OH, 43214, (614) 442-0666. Contact: Jon Miller.

Product(s): Record—Specialty Containers.

CMC Technology, 2650 Lafayette St., Santa Clara, CA, 95050, Telex: 176997. Fax: (408) 988-7829. Pres.: Tony Milnaric; Sales Mgr.: Bill Filits; Order Processing: Helen Thomas.

Product(s): Tape—Bulk Erasers (audio & video).

Carter-Craft, Inc., Box 5185, Rockford, IL, 61125, (815) 397-3200. Pres.: R. L. Flemming; Sales Mgr.: L. Eggers; Vice Pres./Sales & Mktg.: S. L. Flemming.

Product(s): Computer/Video Games (Communication/Computer).

CASE Logic

Box 4187, Boulder, CO, 80306, (303) 444-4706, (800) 447-4848. Fax: (303) 443-9790. Pres.: James Temple; Vice Pres. Sales Mktg.: Ed Dougherty; Customer Service Mgr.: Ruthmary Rink.
Product(s): CD—CD Storage Cases, Record—Record Carrying & Storage Cases, Portable/home storage case; Tape—Cases (audio).

Cassette Services, 815 N. Douglas St., Arlington Heights, IL, 60004, (312) 398-8403. Pres.: Willis Connor; Sales Mgr.: Michael Connor.

Product(s): Tape—Cases (audio), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Centro Musical de Tijuana SA, Box 292, San Ysidro, CA, 90273, (706) 685-1322. Pres.: Luis B. Alonso; Sales Mgr.: Manuel Magadeleno; Vice Pres.: Tessa Alonso.

Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Replacement Stylus; Tape—Cases.

Certron Corp., 1651 S. State College Blvd., Anaheim, CA, 92806, (714) 634-4280, (800) 854-3943. Fax: (714) 634-9077. Pres.: Graydon Carlson; Sales Mgr.: Hal Wilde, Vice Pres.; Off. Prod. Sales Mgr.: Monica Terrill.

Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio).

Christian Duplications Int'l, Inc., 1710 Lee Rd., Orlando, FL, 32810, (305) 299-7363. Pres.: R.B. "Jack" Turney; Sales Mgr.: Nina Lyle.

Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape, Splicing Tape & Equip.

Class One Products, 386 South St., Pittsfield, MA, 01201, (413) 443-5653. Pres.: Timothy P. Wilsey; Exec. Vice Pres.: Joseph M. Avonzato.

Product(s): CD—CD Storage Cases.

Columbia Magnetics (Div. of CBS, Inc.), 15 Great Pasture Rd., Danbury, CT, 06810, (203) 744-3555.
Product(s): Tape—Splicing Tape & Equip.

Columbia Pictures Publications, Box 4340, Miami, FL, 33014, (800) 327-7643. Telex: 493-7196. Fax: (305) 621-4869. Pres.: Kevin Kirk; Sales Mgr.: Bill Price; Dir. of Adv. & Promo.: Jody Atwood.
Product(s): Record—Mus Catalog, Belwin Mills.

Creative Point, Inc.

44936 Osgood Rd., Fremont, CA, 94539, (415) 659-8222, (800) 323-8222. Telex: 710114523. Fax: (415) 659-8260. Vice Pres., Sales & Mktg.: Richard F. Graham.
Product(s): Record—CD Storage Cases; Tape—Cases (audio).

Leslie Dame Ents., Ltd.

111-20 73rd Ave., Forest Hills, NY, 11375, (718) 261-4919. Pres.: Leslie Dame; Sales Mgr.: Leslie Dame; Contact: Steve Dame.

Product(s): CD—CD Storage Cases, CD Care Products; Record—Record Carrying & Storage Cases, Record Care Products; Tape—Cases (audio & video), Head Cleaners (audio & video).

Data Packaging Int'l, Inc., 1400 Brayton Point Rd., Somerset, MA, 02725, (800) 225-1986, (617) 679-1400. Telex: 211431. Pres.: Gary Canter; Sales Mgr.: Al Pattillo; Regional Sales Mgr.: Kristin Stidworthy.

Product(s): CD—CD Storage Cases.

Delrama Int'l, 37 Newtown Rd., Plainview, NY, 11803, (516) 293-8740. Cable: 4758166. Telex: 4758166. Pres.: T Della-Rocca.

Product(s): Record—Record Care Products (Clening Devices), Turntable Mats, Replacement Stylus; Tape—Splicing Tape & Equip.

Discwasher

4309 Transworld Rd., Schiller Park, IL, 60176, (312) 678-8650, (314) 449-0941. Cable: DISCAUDIO. Telex: 447278. Fax: (312) 678-7730. Pres.: Ken Thomson; Sales Mgr.: Ed Maty; Sales Promo. Mgr.: Dan Peters.

Product(s): Computer/Video Games (Pointmaster Joysticks); CD—CD Care Products; Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, D4+ Record Care System; Tape—Cases (audio & video), Head Cleaners (audio & video).

Distec, Inc., Box 158, Odessa, MO, 64076, (816) 633-8345. Pres.: Fred F. Martiniz.

Product(s): Record—Record Care Products (DUSTBUSTER record Cleaning System).

Edtall, Div. of Xedit Corp., 133 S. Terrace Ave., Mount Vernon, NY, 10550, (914) 668-0388, (800) 431-8900. Pres.: Claude M. Karczmer; Sales Mgr.: Dan Brietstein.

Product(s): Tape—Splicing Tape & Equip. (audio & video).

El Mar Plastics, Inc., 821 E. Artesia Blvd., Carson, CA, 90746, (213) 327-3180. Cable: ELMAR. Telex: 910-346-6940. Fax: (213) 327-0491. Pres.: Allen Schor; Sales Mgr.: Maxine Hesse.

Product(s): CD—CD Storage Cases, CD Jewel Boxes; Tape—Splicing Tape & Equip.

Entertainment Accessories, 88 Union St., Mineola, NY, 11501, (516) 741-4664. Pres.: Frank Herman; Sales Mgr.: Al Alexander.

Product(s): CD—CD storage cases; Tape—Cases (audio & video).

fp Video, Inc., 4415 Saguaro Trail, Indianapolis, IN, 46268, (317) 299-9191. Fax: (317) 297-2998. Pres.: Tony Hughes; Sales Mgr.: Lee Ann Clifford.

Product(s): Tape—Cases (video).

Fidellpac Corp., Box 808, Moorestown, NJ, 08057, (609) 235-3900. Telex: 710-897-0254. Fax: (609) 235-7779. Pres.: R. S. Thanhauser; Sales Mgr.: Jack Ducart, Sales Dir.; Vice Pres., Mktg.: Arthur Constantine.

Product(s): Tape—Bulk Erasers (audio & video).

Filam Nat'l Plastics, Inc., 13984 S. Orange Ave., Paramount, CA, 90723, (213) 630-2500. Telex: 75106 FNP IUD. Fax: (213) 408-0712. Pres.: Vic Flores; Mktg. Dir.: Brad Harse.

Product(s): CD—CD Storage Cases; Tape—Cases (audio).

Filam Nat'l Plastics, 1200 "N" St., Suite 504, Lincoln, NE, 68508, (402) 435-5005. Fax: (402) 435-4722. Pres.: Vic Flores; Sales Mgr.: Brad Harse.

Product(s): CD—CD Storage Cases; Tape—Cases (audio & video)

G C Electronics, 400 S. Wyman St., Rockford, IL, 61101, (312) 968-9661. Cable: GSELECT. Telex: 257318. Pres.: Wayne Timpe; Sales Mgr.: Owen Jackson.

Product(s): Tape—Head Cleaners (audio & video), Bulk Erasers (audio), Splicing Tape & Equip. (audio).

Geneva Group of Companies, Inc., 7255 Flying Cloud Dr., Eden Prairie, MN, 55344, (612) 829-1724. Telex: 5106005005 GENEVA GRP. Pres.: Edward E. Griffin; Sales Mgr.: Bruce A. Bowen.

Product(s): Tape—Head Cleaners (audio & video), Bulk Erasers (audio & video), Splicing Tape & Equip.

Human Engineered Software, 390 Swift Ave., Suite 14, South San Francisco, CA, 94080, (415) 871-0570. Pres.: Keith Bladen; Sales Mgr.: Kim Morgan.

Product(s): Computer/Video Games.

Ian Communications Group, Inc., 10 Upton Dr., Wilmington, MA, 01887, (617) 658-3700, (800) 433-DUPE. Fax: (617) 658-0344. Pres.: Richard B. Berberian; Sales Mgr.: Sandy Dais.

Product(s): CD—CD Storage Cases, CD Care Products; Record—Turntable Mats, Replacement Stylus; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).

Imperial Paper Box Corp., 252 Newport St., Brooklyn, NY, 11212, (212) 346-6100. Telex: 718-922-1125. Pres.: Louis Sukoff; Sales Mgr.: Ira Sukoff; Vice Pres.: Steven Sukoff.

Product(s): Computer/Video Games (Packaging); Record—Record Carrying & Storage Cases.

Int'l Cutterhead, 571 Blvd., Hasbrouck Heights, NJ, 07640, (201) 288-0106. Contact: Sharon Rand.

Product(s): Record—Replacement Stylus, Cutterheads.

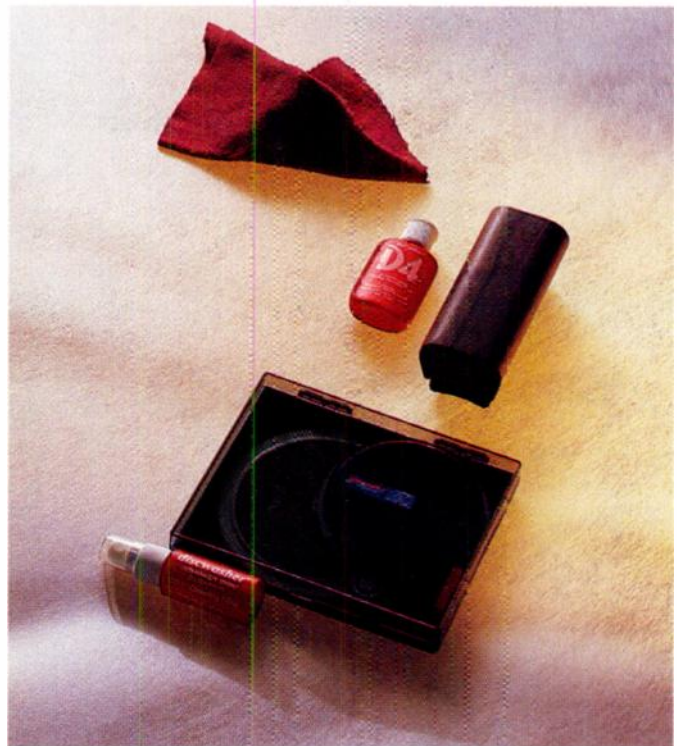
Int'l Packaging Corp., 5601 Industrial Rd., Fort Wayne, IN, 46825, (219) 484-9000. Fax: (219) 484-8202. Pres.: Philip M. Clemens; Vice Pres./Mktg.: F. E. (Gene) Hull.

Product(s): CD—CD Storage Cases, Jewel Boxes.

Irish Magnetic Inds., 270 Newtown Rd., Plainview, NY,



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11803, (516) 293-5582. Telex: 967780 MORHAN. Pres.: Gerry Zigman; Sales Mgr.: George Krug.
Product(s): Tape—Head Cleaners (video).
Jackson Sound Prods., Ltd., 3897 S. Jason St., Englewood, CO, 80110, (303) 761-7940. Opns. Mgr.: Linda M. Loughman.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).
Jasco Products Co., Inc., 311 NW 122nd St., Box 466, Oklahoma City, OK, 73101, (405) 752-0710. Telex: 25-910-831-3357. Fax: (405) 752-1537. Pres.: Steve Trice; Sales Mgr.: Thomas Lawrence; Dir. Public Relations: Susan Tyler.
Product(s): Computer/Video Games (Video Connecting Devices); Record—Record Care Products (Cleaning kit, cloth, brush, spray), Replacement Styli, Inserts, Adaptors; Tape—Cases (audio & video), Head Cleaners (audio & video).
Joyce Molding Corp., 52 Green Pond Rd., Rockaway, NJ, 07866, (201) 586-2900. Sales Mgr.: Philip Koljeski.
Product(s): CD—CD Storage Cases; Tape—Cases (audio & video).
Kewall Tape Duplicators, 77 Bayshore Rd., Bay Shore, NY, 11706, (516) 586-2486. Pres.: Keith Gutschwager; Owner/Eng.: Keith Gutschwager.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
King Instrument Corp., 80 Turnpike Rd., Westboro, MA, 01581, (617) 366-9141. Telex: 94 84 85. Fax: (617) 870-5932. Pres.: W. E. Cline; Sales Mgr.: J. C. Ciccone.
Product(s): Tape—Splicing Tape & Equip. (audio & video).

Lebo/Peerless Corp.

60 West St., Bloomfield, NJ, 07003, (201) 429-8600, (800) 526-1366. Telex: 133126. Fax: (201) 429-0686. Pres.: Patrick Mastronardo; Sales Mgr.: Larry Jacobson; Vice Pres.: Roberta Witschger.
Product(s): CD—CD Storage Cases; Record—Record Carrying & Storage Cases; Tape—Cases (audio & video).

Lift Display, Inc., 7216 Bergenline Ave., North Bergen, NJ, 07047, (201) 662-8503. Pres.: Otto Schubert.
Product(s): CD—CD Storage Cases; Tape—Cases (audio & video).
The Little Warehouse, Inc., 4906 Van Epps Rd., Brooklyn Heights, OH, 44131, (216) 398-0022. Pres.: James D. Lesnick; Sales Mgr.: Joe Kauffman.
Product(s): Tape—Cases (audio & video), Bulk Erasers (audio), Leader Tape, Splicing Tape & Equip.
M & H Communications Ltd., 7 Dawson St., Huntington Station, NY, 11746, (516) 423-0250. Fax: (516) 423-0237. Pres.: H. Vincent; Sales Mgr.: M. Thaler.
Product(s): Computer/Video Games.
Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, AZ, 85009, (602) 269-2869. Pres.: Jack Murray; Vice Pres.: Janita Cooper.
Product(s): Tape—Cases (audio & video), Bulk Erasers (audio).
Master Track Prods., 1524 W. Winton Ave., Hayward, CA, 94545, (415) 782-0877. Office Mgr.: Linda Rebeck.
Product(s): Tape—Cases (audio).
Matrix Assoc., Inc., 881 Alma Real Dr., Suite T-22, Pacific Palisades, CA, 90272, (213) 459-6416. Telex: 272767 MATRIX UR. Fax: (213) 459-6416. Pres.: Ed Koeppe; Vice Pres.: Robert Richstone.
Product(s): CD—Jewel Boxes.
Modern Album & Finishing Co., Inc., 100 Landing Ave., Smithtown, NY, 11787, (516) 724-8200. Pres.: G. D. Thomas; Sales Mgr.: Donald R. House.
Product(s): CD—CD Storage Cases; Record—Record Carrying & Storage Cases; Tape—Cases (audio & video).
Nat'l Cassette Services, Inc., 613 N. Commerce Ave., Box 99, Front Royal, VA, 22630, (703) 635-4181. Pres.:

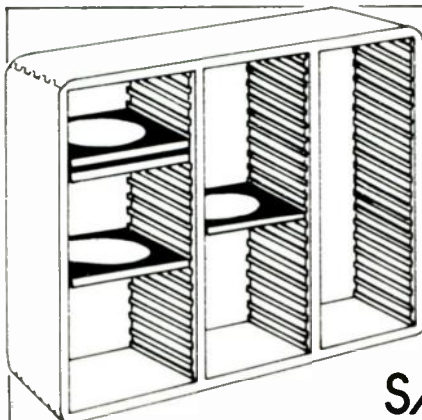
Michael D. McCool; Sales Mgr.: Craig Laird.
Product(s): Tape—Head Cleaners (audio).
Nitty Gritty Record Care Products, 4650 Arrow Hwy., #14, Montclair, CA, 91763, (714) 625-5525. Pres.: Michael Baskin; Sales Mgr.: Michael Baskin.
Product(s): Record—Record Care Products (Cleaning Machines).
Northwestern, Inc., 1224 SW Broadway, Portland, OR, 97205, (503) 226-0170, (800) 547-2252. Pres.: Robert M. Lindahl.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).
Nuclear Products Co., Box 5178, El Monte, CA, 91734, (213) 283-2603. Pres.: Richard M. Evieth; Sales Mgr.: Richard M. Evieth; Sec.: Lee Hames.
Product(s): Record—Record Care Products (STATIC-MASTER/Staticdust eliminator).
O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 63, Denney Hall, Columbus, OH, 43210, (614) 292-9689. Mgr.: Dave Jones.
Product(s): Tape—Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).
O. T. L. Prods., 121 Concord Rd., Sudbury, MA, 01776, (617) 897-8459. Chief Eng.: David "db" Butler.
Product(s): Record—Turntables, preamps; Tape—Bulk Erasers (audio & video).
Omni Magnetics Corp., 6991 NW 51st St., Miami, FL, 33166, (305) 592-5279. Telex: 20-1220 GLOBEWORLD. Fax: (305) 594-0969. Exec. Vice Pres.: Tony Lanuza.
Product(s): Tape—Head Cleaners (audio & video).
PRC of America, 8140 Webb, North Hollywood, CA, 91605, (818) 504-0400. Vice Pres.: Vincent J. Carabello.
Product(s): Record—Record Care Products; Tape—Cases (video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).
Plastic Reel Corp. of America/PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400. Vice Pres.: Vincent Carabello.
Product(s): CD—Storage Cases; Tape—Cases (video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).
Plastic Reel Corp. of America/PRC of America, Brisbin Ave., Lyndhurst, NJ, 07071, (201) 933-5100. Pres.: Benjamin Zuk; Sales Mgr.: Pat Baccarella.
Product(s): Tape—Cases (audio & video).
Producers Color Service, Inc., 16210 Meyers, Detroit, MI, 48235, (800) 521-7002. Pres.: Ronald Balousek; Sales Mgr.: Rick Gauthier.
Product(s): Tape—Cases (video).
Project One AV, 6667 and 6669 Sunset Blvd., Hollywood, CA, 90028, (213) 464-2285. Dup. Master: Dalton Priddy.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).
Quantum Audio, 2752 Walnut Ave., Tustin, CA, 92680, (714) 838-8833. Telex: 910-333-8535. Pres.: Stuart Dufford; Sales Mgr.: Joe Cirincione; Dist. Sales; Communications Mgr.: Dan Hair.
Product(s): Bulk Erasers (audio & video).
Quik Cassette Corp., 250 West 57th St., Suite 2101, New York, NY, 10107, (212) 977-4411. Sales Mgr.: Ron Klipstein.
Product(s): Tape—Cases (audio).
R. P. Prods., Inc., Box 54, Highland Park, IL, 60035, (312) 433-4575. Pres.: Roy Pink; Sales Mgr.: F. Holtz.
Product(s): Record—Record Carrying & Storage Cases.
The Rack Factory, Box 7350, San Antonio, TX, 78207, (512) 227-7734. Telex: 990635. Sales Mgr.: Roger Dill.
Product(s): Record—Record Carrying & Storage Cases; Tape—Cases (audio & video).
Rainbow Bridge Studios, Inc., 117 W. Rockland Rd., Box 615, Libertyville, IL, 60048, (312) 362-4060. Pres.: Perry Johnson; Sales Mgr.: Perry Johnson.
Product(s): Record—Record Care Products (Cleaner),

Needles.
Record-Rama Sound Archive, 4981 McKnight Rd., Pittsburgh, PA, 15237, (412) 367-7330. Pres.: Paul C. Mawhinney.
Product(s): Record—Record Care Products (Spin-Clean Recordwasher System).
Recorded Publications Lab. (div. of Recorded Publications Mfg. Co., Inc.), 2 Penn Plaza, Suite 1500, New York, NY, 10001, (212) 868-3115. Pres.: John S. Olliano; Sales Mgr.: Lloyd P. Dorfman; Contact: Ron Olliano.
Product(s): Computer/Video Games (Software duplication/printing/packaging).
Recoton Corp., 46-23 Crane St., Long Island City, NY, 10011, (212) 392-6442. Cable: RECOTON NEW YORK. Telex: 236047. Fax: (718) 784-1080. Pres.: Robert L. Borchardt; Sales Mgr.: George Calvi.
Product(s): Computer/Video Games (Joysticks, Cables, Cleaners); CD—CD Storage Cases; Record—Record Care Products (Adaptors), Replacement Styli, Cartridge Storage Cases; Tape—Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio & video).
Regal Poly Pak, 125 Spagnoli Rd., Melville, NY, 11747, (516) 293-6767. Fax: (516) 454-6366. Pres.: L. Levy; Nat'l Sales Mgr.: Ken Trotter.
Reliance Audio Visual Corp., 623 W. Fifty-First St., New York, NY, 10019, (212) 586-5000. Pres.: Gil M. Meyer; Sales Mgr.: Eric Block.
Product(s): Tape—Cases (audio & video).
Research Technology Int'l, 4700 Chase Ave., Lincolnwood, IL, 60064, (312) 677-3000.
Product(s): Tape—Cases (video).
Richardson Tape, HC 71, Box 231, Mountain View, AR, 72560, (501) 269-3908. Owner: Aubrey Richardson.
Product(s): Tape—Head Cleaners (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).
Ring King Viales, Inc., 2210 2nd Ave., Muscatine, IA, 52761, (319) 263-8144. Telex: 46-8559.
Product(s): CD—CD Storage Cases; Record—Compact Audio Disks.
Rubino Music Center & Elec., Inc., 2524 Portage Mall, Portage, IN, 46368, (219) 762-3169. Pres.: J. Rubino; Secretary: Diane Rubino.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Replacement Styli, Turntables & DJ Equip.; Tape—Head Cleaners (audio), Bulk Erasers (audio), Splicing Tape & Equip. (audio).
Rubino Music Center & Elec., Inc., 8102 Georgia St., Merrillville, IN, 46410. Pres.: J. Rubino; Secretary: Diane Rubino.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Replacement Styli, Turntables & DJ Equip.; Tape—Head Cleaners (audio), Bulk Erasers (audio), Splicing Tape & Equip. (audio).

Savoy Leather Mfg. Corp.

Ward Hill Ind'l Park, Box 287, Haverhill, MA, 01830, (617) 374-0351, (800) 343-8140. Fax: 617-373-4184. Pres.: Jack Heath; Sales Mgr.: Larry Rallo; Product Mgr.: Rich Dejevan.
Product(s): CD—CD Storage Cases; Record—Record Carrying & Storage Cases, Record Care Products; Tape—Cases (audio & video).

Seebro Products Co., 2416 S. Michigan Ave., Chicago, IL, 60616, (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.
Product(s): Record—Record Carrying & Storage Cases, Turntable Mats, Record Storage Racks.
Shape Systems Design, Div. of Shape Inc., 125 John Roberts Rd., S. Portland, ME, 04106, (207) 879-0550. Telex: 9443325. Fax: (207) 879-0439. Sales Mgr.: Neal Prescott; Sales Sec.: Kathy Lawrence.
Product(s): Record—Audio Storage Boxes.
Shape Optimedia, Inc., Rt. 109 & Eagle Dr., Sanford, ME, 04073, (207) 324-1124, 800-CDS-DISC. Telex: 5106008653SHAPE OPTIMEDIA. Fax: (207) 490-1707. Pres.: Anthony Gelardi; Sales Mgr.: Dennis Hannon; Vice Pres. of Opns.: James Roe.
Product(s): CD—CD Storage Cases, Storage Rack.
Sonar Radio Corp., 3000 Stirling Rd., Clearwater, FL, 33021, (305) 981-8800. Pres.: Bernard E. Klein.
Product(s): Bulk Erasers (video).
Softsync, Inc., 162 Madison Ave., New York, NY, 10016, (212) 685-2080. Pres.: Sue Carrier.
Product(s): Computer/Video Games (Productivity Software).
Sonic Research, Inc., 180 Sunny Valley Rd., New Milford, CT, 06776, (203) 354-9332. Telex: 962495. Pres.: Al Curesky; Sales Mgr.: Rae Bahan.
Product(s): Record—Record Care Products (Pixoff Record Cleaner), Replacement Styli, Sonus Styli.
Sonrise Cabinet Systems, 13622 NE 20th St., Suite F, Bellevue, WA, 98005, (206) 641-1900. Pres.: Robert Glaisyer, CEO; Customer Service: Anne Picard.
Product(s): CD—CD Storage Cases; Record—Record Carrying & Storage Cases.
Sound Investment, Inc., 34 Peachtree, Dekalb Airport, Chamblee, GA, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Leader Tape, Splicing Tape



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SoundPro Industries, Inc., 7529 Trask Ave., Playa Del Rey, CA, 90293, (213) 822-0510. Pres.: Don Rothger; Sales Mgr.: Don Millard.
Product(s): Tape—Head Cleaners (audio), Bulk Erasers (audio).

Southern Recording & Photography, 56 East 53rd Pl., Tulsa, OK, 74105, (918) 747-7380. Owner/Eng.: John Southern.
Product(s): Record—Album Cover, Ptgy/Prom. Phs.

Spin-Clean Record Washer System, Box 15395, Pittsburgh, PA, 15237, (412) 367-7330. Pres./Owner: Paul C. Mawhinney.
Product(s): CD—CD Care Products; Record—Record Care Products (Spin-Clean Record Washer System).

Sprague Magnetics, Inc., 15720 Stagg St., Van Nuys, CA, 91406, (818) 994-6602. Telex: 754239. Pres.: Dorothy Sprague; Sales Mgr.: Darrell Sprague.
Product(s): Tape—Head Cleaners (audio & video), Bulk Erasers (audio & video), Splicing Tape & Equip. (audio & video).

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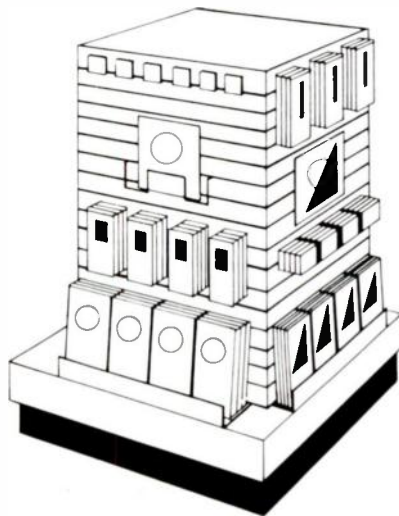
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200 Terminal Dr., Plainview, NY, 11803, (516) 349-0235.
Telex: 510-221-1845. Pres.: Walter O. Stanton; Sales Mgr.: Pete Bidwell; Adv. & Promo. Mgr.: Jean Kapen.
Product(s): Record—Record Care Products, Turntable Mats, Replacement Styli.

TTL USA, Inc., 2 Bashford St., Yonkers, NY, 10701, (914) 968-1605. Pres.: Leonard Ripley.

Product(s): Tape—Splicing Tape & Equip.

Taber Mfg. & Eng. Co., 2081 Edison Ave., San Leandro, CA, 95477, (415) 635-3831.

Product(s): Bulk Erasers.

Tape Ponents Co., Box 236, Mountain Lakes, NJ, 07046, (201) 263-1442. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Barbara F. Jones.
Product(s): CD—Storage Cases; Tape—Cases (audio & video).

Tape Specialty, Inc., 13411 Saticoy St., North Hollywood, CA, 93605, (818) 786-6111. Cable: 213-873-5400. Telex: TSLSAUD-910-499-2157. Pres.: Steve Feldman; Sales Mgr.: Len Feldman; Gen. Mgr.: Stu Feldman.
Product(s): CD—CD Storage Cases; Tape—Cases (audio & video).

Tapemaker, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700. Telex: 426324 FALC. Pres.: Arthur Brandwein; Sales Mgr.: Matt Poliakoff.

Product(s): Tape—Head Cleaners (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Tapemasters, Inc., 10486 Brockwood Rd., Dallas, TX, 75238, (214) 349-0081, (800) 527-1227. Pres.: John H. Rhengans; Sales Mgr.: Bill Murray.

Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video).

Teac Corp. of America, 7733 Telegraph Rd., Montebello, CA, 90640, (213) 726-0303. Pres.: Norio Tamura; Sales Mgr.: Barry Goldman.

Product(s): Tape—Bulk Erasers, Splicing Tape & Equip.

Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, NY, 11746, (516) 667-1616. Pres.: Michael Thaler.

Product(s): Computer/Video Games (Floppy Disc, Computer Games).

Transcriber Co., Inc., Box 478, Attleboro, MA, 02703, (617) 222-3525. Telex: 927701. Fax: (617) 222-1853. Pres.: John Sheasgreen; Sales Mgr.: John Friday; Mktg. Dir.: Michael Blackman.

Product(s): CD—CD Care Products; Record—Record Care Products (Cleaning Fluid), Replacement Styli; Tape—Cases (audio & video), Head Cleaners (audio & video), Splicing Tape & Equip.

Traxx Recording Products, 24 Crestway KC, New Fairfield, CT, 06812, (203) 746-3561. Pres.: Jim Beck.

Product(s): Tape—Cases (audio), Head Cleaners (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Tree Dimensions Mfg. Corp.

Box 609, Boone, NC, 28607, (704) 262-0220. Pres.: Don Blair; Vice Pres.: Drew Sumrell; Nat'l Acct. Mgr.: Mardi Symrell.

Product(s): CD—CD Storage Cases; Record—Record Carrying & Storage Cases; Tape—Cases (audio & video).

United Tape Co., 6855 Vineland, North Hollywood, CA, 90035, (818) 980-6700. Pres.: Steven Jay Newman; Sales Mgr.: Stacy McLaughlin.

Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Universal Tape Corp., Inc., 821 E. Artesia Blvd., Carson, CA, 90746, (213) 327-3203. Telex: 215295 EMCN UR. Pres.: Edward O. Praeger.

Product(s): Tape—Head Cleaners (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

Video Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.

Product(s): Tape—Cases (audio & video).

VideoTape Distributors, 245 Livingston St., Northvale, NJ, 07647, (201) 767-9170. Pres.: John Dale; Sales Mgr.: Bob Smith.

Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

Vinylweld, Inc., 2011 W. Hastings St., Chicago, IL, 60608, (312) 243-0606. Sales Mgr.: Doug Engebretson.

Product(s): Tape—Cases (audio & video).

Wide Range Electronics Corp., 140 Sun Valley Cir., St. Louis, MO, 63026, (314) 343-9191. Telex: 44-2560. Pres.: D. Toone.

Product(s): Tape—Bulk Erasers (audio & video).

DISPLAY & OTHER FIXTURES

All Night Records, 208½ N. Washington, Eldorado, AR, 71730, (501) 862-0731. Opns.: David Feinberg.

Product(s): Record—Security Systems (audio & video).

Alpha Ent's., Inc., 7110 Whipple Ave., North Canton, OH, 44720, (216) 494-9505. Pres.: James K. Sankey.

Product(s): Tape—Browser Boxes (video), Display Racks (video), Security Systems (audio & video).

Art-Phyl Creations, 16250 NW 48th Ave., Miami, FL, 33014, (305) 624-2333, (800) 327-8318. Pres.: Art Hochman.

Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

BB Publicity, 3025 Ocean Ave., Brooklyn, NY, 11235, (212) 966-0433, (201) 356-3141. Pres.: Bob Bank; Sales Mgr.: Dana Bank; Promo. Dir.: Alex Goldenberg.

Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video).

C & D Special Products, 309 Sequoia Dr., Hopkinsville, KY, 42240, (502) 885-8088. Pres.: Bill Mac Tavish.

Product(s): Record—Security Systems (audio); Tape—Security Systems (audio).

Continental Fixture Co., 19015 66th Ave. South, Kent, WA, 98032, (800) 426-5048. Pres.: James Hutter; Sales Mgr.: Sue Waller.

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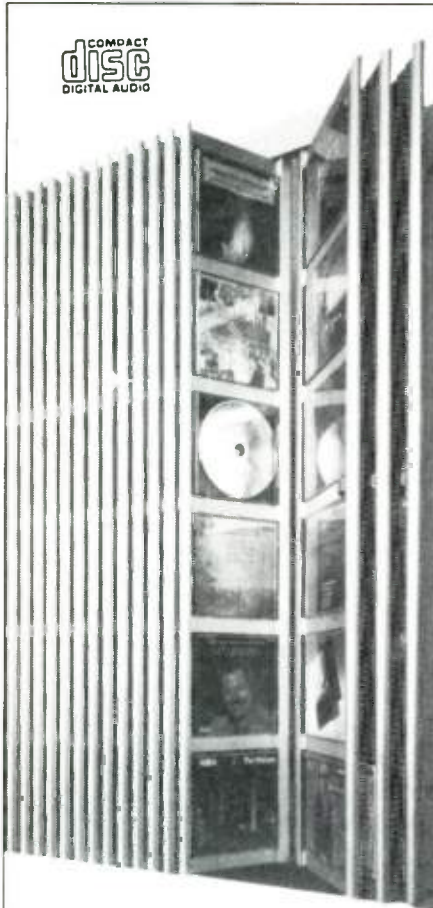
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North
Bergen NJ
07047
Tel.: 201/
662-85 03
Fax: 201/
662-77 60



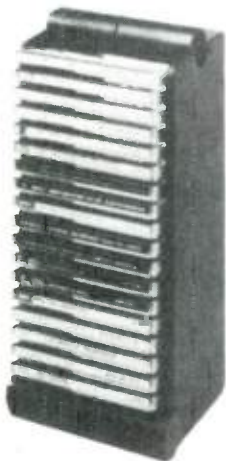
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Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Security Systems (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Security Systems (audio & video).

Creative Store Equipment, Inc., Box 933, Terrell, TX, 75160, (214) 563-5869.

Product(s): Record—Display Racks, Security Systems; Tape—Security Systems.

Crown Store Equip. Co., 1302 Kittle Rd., Box 400, Holland, OH, 43528, (419) 865-1394. Pres.: Vernon W. Hansen; Sales Mgr.: Glen Linscott.

Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

Dajim Corp., Box 151, 28 Morris St., Amsterdam, NY, 12010, (518) 842-4800. Pres.: James D. Caterino; Sales Mgr.: Daniel D. Caterino.

Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), (Interior Signs); Tape—Browser Boxes (audio & video), Display Racks (audio & video).

Leslie Dame Ents., Ltd., 111-20 73rd Ave., Forest Hills, NY, 11375, (718) 261-4919. Pres.: Leslie Dame; Sales Mgr.: Leslie Dame; Contact: Steve Dame.

Product(s): Record—Browser Boxes (audio), Display Racks (audio & video), Divider Cards (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video).

Design Fabrications, Inc., 1090 Wheaton St., Troy, MI, 48063, (313) 689-8206. Pres.: Bruce R. Dych; Sales Mgr.: Bruce R. Dych.

Product(s): Record—Display Racks (audio & video), (Custom); Tape—Display Racks (audio & video).

Dielectrics, Inc., 300 Burnett Rd., Chicopee, MA, 01020, (413) 598-8308.

Product(s): Record—Divider Cards, (Custom); Tape—Divider Cards.

Fixture Concepts, Inc., Box 88271, Tukwila, WA, 98188, (206) 226-1450. Sales Mgr.: John Collum; Gen. Mgr.: Jerry Schoeler.

Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

Forest Packaging Corp., 542 Factory Rd., Chicago, IL, 60101, (312) 543-7035.

Product(s): Record—Display Racks, Security Systems (Counter Top); Tape—Display Racks.

G. B. & Co., Box 33, Highland Park, IL, 60035, (312) 433-4575. Pres.: R.L. Polk; Sales Mgr.: D. Hirtz.

Product(s): Tape—Divider Cards.

Gopher Products, 2201 Lockheed Way, Carson City, NV, 89701, (702) 882-9333, (800) 648-0958. Pres.: Warren Perkins; Sales Mgr.: Ed Mallow.

Product(s): Record—Divider Cards (audio & video); Tape—Divider Cards (audio & video).

Hamilton Fixture Co., 4805 Hamilton-Middletown Rd., Hamilton, OH, 45012, (513) 868-2144. Fax: (513) 868-0918. Pres.: John Schlegel; Sales Mgr.: John Overmann; Acct. Exec.: Bill Birmingham.

Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Security Systems (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Security Systems (audio & video).

Handcraft Co., Inc., 1015 Park Ave., Box 680, Lakewood, NJ, 08701, (201) 364-0600. Pres.: Philip M. Falgares, Jr. Product(s): Record—Divider Cards (audio & video); Tape—Divider Cards (audio & video).

Imperial Plastics, Box 246, Lakeville, MN, 55044, (612) 469-4951. Pres.: John Gambell; Sales Mgr.: Daniel P. Mahoney.

Product(s): Tape—Security Systems.

Impressive Imprints, Inc., 1095 N. Broadway, North Massapequa, NY, 11758, (516) 293-6161. Pres.: Howard Lang; Sales Mgr.: Edward Manolio.

Product(s): Record—Divider Cards (audio); Tape—Divider Cards (audio).

Innovative Plastics, Inc., 18791 Arboretum Blvd., Chanhassen, MN, 55317, (612) 934-4078. Fax: (612) 934-4598. Vice Pres.: Bob Parish.

Product(s): Record—(Clear Plastic).

Jewellite Signs, Letters & Displays, Inc., 154 Reade St., New York, NY, 10013, (212) 683-4474. Fax: (212) 697-4467. Pres.: Joseph Robert Bank; Sales Mgr.: Dana Bank; Contact: William Bank.

Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video).

Kobrin Store Fixture Co., 254 Wallabout St., Brooklyn, NY, 11206, (212) 387-1745.

Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video).

Le-Bo/Peerless Corp., 60 West St., Bloomfield, NJ, 07003, (201) 429-8600. Pres.: Patrick Mastronardo; Sales Mgr.: Larry Jacobson.

Product(s): Record—Divider Cards (audio); Tape—Divider Cards (audio).

Lenco Co., Lenco Plaza, Waverly, NE, 68462, (402) 786-2000. Fax: (402) 786-5050. Pres.: Craig K. Harding; Sales Mgr.: Daryl Chapelle; Salesman: Doug Waterbury.

Liberty Mfg., Inc., 2467 Mariposa Rd., Stockton, CA, 95208, (209) 948-1176. Pres.: Gary Frush; Sales Mgr.: Michelle Bell.

Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

Lift Display, Inc.

7216 Bergenline Ave., North Bergen, NJ, 07047, (201) 662-8503. Pres.: Otto Schubert.

Product(s): Record—Display Racks (audio & video), Security Systems (audio & video), (Lift-System); Tape—Display Racks (audio & video), Security Systems (audio & video).

Loranger Mfg. Corp., Entertainment Products Div., Box 948, Warren, PA, 16365, (814) 723-8600, (800) 633-0455. Telex: 91542. Pres.: Robert Loranger; Telemarketing Dir.: Kate Campana.

Product(s): Record—Browser Boxes; Tape—Browser Boxes.

Margold Silk Screening Designs, Inc.

1058 Broadway, Albany, NY, 12204, (518) 463-2236. Pres.: Marvin B. Kahn; Sales Mgr.: Jana B. Kahn. Product(s): Record—Divider Cards, (Custom printed); Tape—Divider Cards, (Custom printed).

Mark Music Service

87 Eads St., Babylon, NY, 11704, (800) 645-9146, (516) 420-8310. Vice Pres.: Richard Klimkowski.

Product(s): Record—Display Racks, (Sheet music); Tape—Display Racks, (Sheet music).

Metacom, Inc., 1401-B W. River Rd., North, Minneapolis, MN, 55411, (612) 588-2781, (800) 328-4818. Telex: 821301 METACOM UD. Pres.: James I. McCann; Sales Mgr.: David Thompson; Dir. Mktg.: Sharon Begam.

Product(s): Tape—Display Racks (audio).

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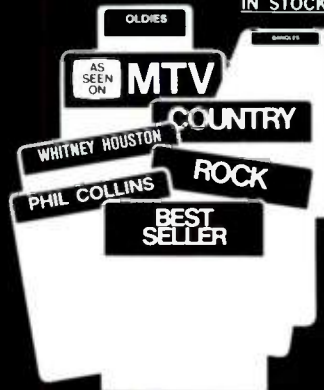
Box 974, Sanford Airport, Sanford, ME, 04073, (207) 324-0041, (800) 645-7625. Sales Mgr.: Spencer Lieberman; Vice Pres. Sales: Davod Stackhouse; Customer Service Mgr.: Eva Sawtelle.

Product(s): Record—(POP Displays); Tape—(POP Displays).

Modern Album & Finishing Co., Inc., 1130 Davidson St., Nashville, TN, 37206, (615) 227-2984.

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Nat'l Viewtech Corp., 60 West Ave., Patchogue, NY, 11772, (516) 758-6400. Telex: 221601 VUTEC. Pres.: Howard L. Sinkoff.

Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

New Life Tapes, Box 5698, Cleveland, OH, 44102, (216) 631-5868. Mgr.: Don Ray.

Product(s): Tape—Browser Boxes (audio), (BASF).

O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 83, Denney Hall, Columbus, OH, 43210, (614) 292-9689. Mgr.: Dave Jones.

Product(s): Tape—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video), (Scotch, TDK).

The Rack Factory, Box 7350, San Antonio, TX, 78207, (512) 227-7734. Telex: 990635. Sales Mgr.: Roger Dill.

Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video).

Recoton Corp., 46-23 Crane St., Long Island City, NY, 10011, (212) 392-8442. Cable: RECOTON NEW YORK. Telex: 236047. Fax: (718) 784-1080. Pres.: Robert L. Borhardt; Sales Mgr.: George Calvi.

Product(s): Record—Divider Cards (audio); Tape—Divider Cards (audio).

Ryco, 794 Forest Rd., Atlanta, GA, 30301, (404) 522-9726.

Product(s): Record—Display Racks; Tape—Display Racks.

Security Marshalls, 6425 Hollywood Blvd., Hollywood, CA, 90028, (213) 466-9107.

Product(s): Record—Security Systems; Tape—Security Systems.

Seebro Products Co., 2416 S. Michigan Ave., Chicago, IL, 60616, (312) 842-8221. Pres.: I. Siegal; Sales Mgr.: R. Siegal.

Product(s): Record—Display Racks (audio & video).
Shorewood Packaging Corp., 10 East 53rd St., New York, NY, 10022, (212) 371-1500. Telex: 971-723. Pres.: Paul Shore; Sales Mgr.: Ken Rosenblum.

Product(s): Record—Display Racks; Tape—Display Racks.

Sterling Title Strip Graphics, Inc.

Box 5894, Pittsburgh, PA, 15209, (412) 322-4555. Pres.:

J. Roberts; Sales Mgr.: Ed Fedorchak.

Product(s): Record—Divider Cards (audio & video); Tape—Divider Cards (audio & video).

Tap Fabrications, 3011 Alvarado St., San Leandro, CA, 94577, (415) 351-0422, (800) 821-9844. Fax: (415) 829-6921.

Sales Engineer: Rafe Bethell; Sales Sec.: Pamela Day. Product(s): Record—Display Racks (audio & video), (Acrylic display); Tape—Display Racks (audio & video), Counter Display.

Three D Plastics, Box 269, Taunton, MA, 02780, (617) 823-8127. Contact: Lawrence Becker.

Product(s): Record—Display Racks (video).

Willis Music Co., 7380 Industrial Rd., Florence, KY, 41042, (606) 283-2050. Cable: (800) 354-9799. Mgr.: Myra M. Bernitt.

RETAIL COMPUTER SERVICES

Abraxas Computers, 229-5 Winding Path, Manorville, NY, 11946, (516) 874-8949. Contact: Murray Gordon.

Software: Unltd # of Titles/Customers; expandable to four terminals (more in future); multi-user capable.

Hardware: Sells hardware; system runs on IBM PC and compatibles; ATT 6300+ and 7300; IBM AT and compatibles.

Acorn Services, Box 18045, Columbus, OH, 43218, (614) 294-6371. Contact: R. L. Bowman.

Software: 10,000 customers/titles; expandable to 20,000 customers/titles; expandable to 8 terminals; multi-task and multi-user capable.

Hardware: Sells hardware, system runs on IBM PC AT or XT compatibles; Okidata, IBM or Epson printers.

ACS Systems, Inc., 360 Herndon Pkwy., Herndon, VA, 22070, (703) 478-0480. Contact: Stephen F. Byron.

Software: 8,000 customers, 10,000 titles; expands to 35,000 customers, 25,000 titles; expandable to 10 terminals; multi-task, multi-user capable.

Hardware: Sold as turnkey system; runs on IBM PC-AT, IBM S/386.

Advanced Computer Mgmt. System, Inc., 16 Rush St., Port Jeff Station, NY, 11776, (516) 928-6665. Contacts: Robert Gulizia, Jeffrey Gerdjunis.

Software: 10,900 customers/titles; will be expanded to 21,800 titles/customers in June; expandable to three terminals; multi-task and multi-user capable.

Hardware: Sells hardware, system runs on IBM PC/XT/AT compatibles; monochrome or color display; 360K Floppy/10 Megabyte hard disk; printer adapter, IBM or Epson compatible.

Anacom, Inc., Box 690032, San Antonio, TX, 78269, (512) 492-7771. Contacts: Nat Guadagnino, Pete Blozins.

Software: Unltd. customers/titles; expandable to 15 terminals; multi-user, multi-task capable.

Hardware: Sell hardware; system runs on IBM PC/XT/AT, COMPAQ compatibles; PC, DDS, MS DOS 3.1 and later; printer is IBM Prowriter or Okidata 192-1.

Apricot, Inc., 47173 Benicia St., Fremont, CA, 94538, (415) 659-8500. Contacts: Bill Crouch, Ian Wallace, Pat Meier.

Software: 8,000 customers 11,000 titles; expands to 16,000 customers 22,000 titles; expandable to 16 terminals; multi-user capable.

Hardware: Sold as turnkey system; perates on Apricot Xi computer, incl. printer, software, barcode reader, diskettes, cabling, paper.

Bonsafide Mgmt. Systems, Inc., 6925 Canby Ave., Reseda, CA, 91335, (818) 996-9191. Contacts: James R. Beison, Andy Baudry, Larry Lai.

Software: 15,000 customers/titles; expands to unltd. customers/titles; expandable to 2,048 terminals; multi-user, multitask capable.

Hardware: System operates on all multi-user Unix and Xenix systems; Wyse terminals and Okidata printers.

California Information Systems, Inc., Box 9736, Glendale, CA, 91206, (818) 952-2024. Contacts: Nel G. Drorian, Kathrin Drorian.

Software: 15,000 customers/titles, expands to 65,535 customers/titles; expandable to max. terminals supported by host computer and operating system; multi-user, multi-task capable.

Hardware: Sells turnkey systems; system runs on IBM PC/XT/AT compatibles for single user/network operation; ATT, Unix-PC 7300, IBM PC/AT compatibles for multi-user operation; any dot matrix printer with min. 120 cps/80 column; bar code label print program written for Okidata 92, 93, 94 and 84 and all Epson printers.

Capital Business Systems, 2033 1st St., Napa, CA, 94558, (707) 252-9122, (707) 252-9123. Contacts: Stewart Burch, Bari Rothberg.

Software: 8,000 titles/customers; expands to 100,000 customers, 1 million titles; expandable to 60 terminals.

Hardware: Sells turnkey systems; system runs on Altos 2086, 886, 486, 986, 586; ATT 7300, 3B series.

Cardinal Computers, Inc., 1600 North I-35 East, #109, Carrollton, TX, 75006, (602) 357-2002. Contact: Steve Smith.

Software: Unltd. customers, 99,999 titles per store; expandable to 39 terminals, multi-user capable.

Hardware: Sells hardware; system runs on IBM compatibles (single user); 3 Com and Novell (multi-user networks); TurboDOS (multi-user systems).

Computech, Box 1899, DelRay Beach, FL, 33444, (305) 736-8252. Contacts: Scott McMurray, Terry Richter.

Software: 10,000 customers, 10,000 titles (up to 10 copies each); expands to 20,000 customers/titles; # terminals not currently expandable.

Hardware: Sells hardware; system runs on Televideo TS2605; TS 1605; adaptable to most MS-DOS computers; most printers.

Computer Dataware, Inc., 7345 E. Acoma, #104, Scottsdale, AZ, 85260, (602) 998-3163, (800) 545-0029. Contacts: Richard L. McDaniel, Gary K. Hubbard, Larry Brehm.

Software: 20 MB disk tracks, 18,000 titles and/or customers; expands to 66,000 titles and/or customers; expandable to 8 terminals; multi-task, multi-user capable.

Hardware: Sells hardware; system runs on IBM XT/AT compatibles; Altos 486, 886, 1086.

Creative Computer Specialist, 4418 DuBois Pl., Washington, DC, 20019, (202) 575-2277. Contacts: Langston Davies, Mike Way, Paul Flint.

Software: 3,000-6,000 customers, 4,000 titles; expands to 65,000 titles/customers; expandable to "token ring" network limits; multi-task capable.

Hardware: Doesn't sell hardware; system runs on any MS, PC-DOS or CP/M computer; min. disk space is 10MB hard disk, 20MB recommended; will not work on systems with less than 80x24 screens (12-in. rec.); 132 column printers.

Digisoft Computing, 1743 S. Douglass, Suite D, Anaheim, CA, 92806, (714) 978-2878. Contacts: Bob Dailey, Rolly Arenz, Mike Monaloi, George Denhart.

Software: 10,000 customers/20,000 titles; expands to 32,000 customers/titles; expandable to 20 terminals per location; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on full range of small business computers from PC's to multi-user, multi-task super micros; suggested printers are Okidata and Printronix.

Digital Business Systems, Inc., 3325 W. Desert Inn Rd., Suite #1, Las Vegas, NV, 89102, (702) 368-2222. Contacts: David Pederson, Luke Blanchard.

Software: 8,000 customers, 10,000 titles; expands to 100,000 customers, 250,000 titles; expandable to 60+ terminals; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on Alpha Micro printers; Intermec bar code readers; Indiana Cash drawers.

Elite Software Systems, Inc., 300 Orchard City Dr., #126, Campbell, CA, 95008, (208) 370-5700. Contact: Carol Salcido.

Software: 15,000 customers/titles; expands to 30,000

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04073

customers/titles; expandable to 255 terminals; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on most MS-DOS computers; all 80-132 column dot matrix printers w/parallel port.

The Financial Data Group, 10200 Holmes Rd., Kansas City, MO, 64131, (816) 942-0000, Contacts: Steve Fowler, Ward Williams, Doug Moskowitz.

Software: 15,000 customers/titles, expands to 65,535 customers/titles; single terminal system.

Hardware: Sells hardware; system runs on IBM PC compatibles with 20 MB hard drive; Toshiba printer; cash drawer, Percon light pen.

Forefront Technology Corp., 3508 Market St., Suite 230, Philadelphia, PA, 19104, (215) 386-1500, Contact: Gary E. Yeager.

Software: 10,000 customers/titles; expands to 65,535 customers/titles; expandable to 16 terminals, multi-user capable.

Hardware: Sells hardware; system runs on CompuPro 10+, 816 series or any system running CP/M Plus; PC compatibles avail. 2nd quarter 86; sugg. printers; Data-products, Okidatas, Toshiba.

Gee Wiz, Inc., 9530 Northeast 23rd Ave., North Miami Beach, FL, 33180, (305) 937-4073, (305) 935-3234, Contacts: Bruce Kusens, Anita Faulkner.

Software: 17,000 customers/titles; expands to 34,000 customers/titles; expandable to 6 terminals; multi-user, multi-task capable.

Hardware: Sells hardware, system runs on IBM PC/XT/AT compatibles; 256K memory, 10 MB hard disk; 1 floppy, monitor; suggest Okidata 192 or Epson printers.

General Automation, Inc., 1045 S. East St., Anaheim, CA, 92803, (714) 778-4800, (800) 854-0140, Contact: Cedric Viggers.

Software: 13,000 customers and/or titles; expands to over 2 million customers and/or titles; expandable to 64 terminals (128 if connected to another max system); multi-user, multi-task capable.

Hardware: Software designed to run on GA Zebra super-micro computers; min. 256K; 20 MB hard disk; 1/4-in. tape backup; printer parallel port; local area network capability; variety of printers and CRT's.

Ghost Software, 536 23rd Ave., North, Saint Petersburg, FL, 33704, (813) 823-5726, Contact: Leslie Glass, Christine Glass.

Software: Dep. on disk: 1,800-50,000 customers; 2,500-50,000 titles; expands to 100,000 customers/titles; expandable to 4 terminals optimally; multi-user, multi-task capable.

Hardware: Sell hardware; system runs on IBM compatibles with DOS 2.1 or higher; one or two disk drives or hard disk; any printer.

Global Data Systems, 2337 Lemoine Ave., Fort Lee, NJ, 07024, (201) 585-2980, (718) 238-1008, Contact: Diane Gravelin.

Software: Unltd. customers/titles (dep. on disk); expandable typically to 7 terminals can network with over 100 terminals; multi-user, multi-task capable.

Greyrock Technologies, Inc., Box 126, Willmantic, CT, 06226, (203) 429-9209, (203) 228-4800, Contact: Kevin C. Donahue, Vincent Kelley, Melissa Smith.

Software: 10,000 members/titles; expands to 100,000 members/titles; expandable to 31 terminals; multi-task, multi-user capable.

Hardware: Sells hardware; system runs on IBM PC/XT/AT compatibles, Altos, others.

G & Z Systems, Inc., 187 Main St., Eastchester, NY, 10707, (914) 961-1613, 961-1616, 961-1790, Contact: Richard Zuckerman.

Software: 65,000 customers/titles; max # terminals N/A; multi-user capable.

Hardware: Sells hardware; IBC, IBM-AT compatibles; Altos; Onyx; Okidata 192S printer; Wyse-50 or Teletype 925 terminals.

I. C. S., Inc., 5555 DTC Pkwy., Suite 1026, Englewood, CO, 80111, (303) 793-5948, Contact: Dan Mitchell.

Software: Unltd titles/customers (based on disk size); expandable to 256 terminals; multi-task, multi-user capable.

Hardware: Sells hardware; system runs on all hard disk-based IBM XT/AT compatibles; all Unix/Xenix-based machines.

Kinetic Concepts, 4390 Piedmont Ave., Oakland, CA, 94611, (415) 655-1951, Contact: Michael Suida.

Software: Unltd. customers/titles (dep. on disk); expandable to 68 terminals, 264 when networked; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on HP 3000 series 37 for five stores or less; different 3000 series for corporate; 2392A terminals; Okidata 192 printer; 92915A bar code.

Meyers-Danielson, Inc., 1561 Weatherstone Ln., Elgin, IL, 60120, (312) 697-1951, Contact: Audrey M. Jennings.

Software: 30,000 customers/titles; expands to disk capacity; expandable to 8 terminals; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on IBM/XT/AT compatibles; Epson FX85; Epson FX 185.

Microfast Software Corp., 419 Occidental Ave., South, Suite 500, Seattle, WA, 98104, (800) 421-6051, (206) 628-8812, (206) 628-3760, Contacts: David Reid, Jack Edgerton, Greg Crumbacker.

Software: 32,000 customers/titles; expandable to 32 terminals (64 w/multiplexers); multi-use, multi-task capable.

Hardware: Sells hardware; system runs on IBM XT compatibles (single user); LF Technologies (multi-user); Okidata 182 printers; WYSE terminals; Indiana cash drawers; Caere bar code readers.

MicroSpec, Inc., 840 E. Central Pkwy., Suite 100, Plano, TX, 75075, (214) 881-0030, 881-1809, Contacts: Richard Williamson, Roger Kent.

Software: 10,000 customers/titles; expands to 65,536 customers/titles; expandable to 16 terminals; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on ATT PC 6300 and IBM compatibles; Fujitsu DM69 printer or parallel IBM-compatible printer.

MRD, Inc., Box 356, Hudson, OH, 44236, (216) 656-3764, 522-0000, Contacts: William R. Daberko, S. Randal Roper, Joel Rathbone.

Software: 99,999 customers; unltd. titles; expandable to 9 terminals; multi-user, multi-task capable.

Hardware: Sell hardware via regional reps; system runs on any MS DOS microcomputer; any rear pin feed 120 cps. printer.

M. V. Software Co., 651 N. Rochester Rd., Clawson, MI, 48017, (313) 583-4114, Contacts: Joseph Volpe, Jerry Hawkins, Star Ungquist.

Software: 10,000 customers/titles; unltd. expansion; expands to 100 terminals; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on any Alpha micro computer; any printer, most terminals.

MYSOFT, 601 University Ave., Suite 150, Sacramento, CA, 95825, (916) 973-8085, contact: Dan Koukoly Ave., Suite 150, Sacramento, CA, 95825, (916) 973-8085, Contact: Dan Koukoly.

Software: 10,000 customers/titles; expands to 16 million customers/titles; expandable to 64 terminals; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on IBM XT/AT compatibles, Epson FX series printers and compatibles.

Northeastern Data Processing, Inc., Box 998, Quaker Village, Glens Falls, NY, 12801, (518) 798-1334, Contacts: Dave Morrissey, Chris McGuire, Frank Coviello.

Software: Unltd. titles/customers (based on disk); expandable to 12 terminals; multi-task, multi-user capable.

Hardware: Sells hardware; systems runs on IBM PC compatibles.

Page Digital, 1858 Evergreen Dr., Duarte, CA, 91010, (818) 303-7761, (213) 680-2278, (714) 637-6080, Contact: Walter Porter.

Software: 5,000 customers, 10,000-20,000 titles; expands to 500,000 customers/titles; expands to 120 terminals; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on Alpha micro computers, and serial printer.

OCI-Retail Computer Sciences, 30320 Sunset Dr., Redlands, CA, 92373, (714) 798-3354, Contact: Del Stewart.

Software: 10,000 customers, 10,000 titles (32,000 tapes); titles/customers not expandable, expands to 8 terminals; multi-user capable

Hardware: Hardware sold locally by dealers, system runs on IBM compatibles; any printer.

Perflexion Software, Inc., 2472 Eastman Ave., Bldg. 33, Ventura, CA, 93003, (805) 644-2064, Contacts: Dann M. Daggett, Bruce Lockway, Guy Millard.

Software: 20,000 customers, 26,000 titles; expands to unltd. customers/titles; expandable to 128 terminals; multi-task, multi-user capable.

Hardware: Sells hardware; system runs on any Pick-based hardware, such as IBM AT or General Automation Zebra; any printers; any terminals, any RS 232-C modem.

Professional Software Products, 216 Heddon Ave., Suite 503, Westmont, NJ, 08108, (609) 854-5228, Contact: Thomas M. Newman.

Software: Titles/customers ltd. only by disk storage; expandable to 8-16 terminals; multi-user; multi-task capable.

Hardware: Sells hardware; system runs on all MS DOS computers.

Progressive Data Systems, 6815 55th Ave., Kenosha, WI, 53142, (414) 657-5818, Contact: Ken Polzin, Jr.

Software: 30,000 customer/titles; no expandability.

Hardware: Doesn't sell hardware; system runs on IBM PC compatibles; all popular printers.

RamSoft, 117 East 5th, McMinnville, OR, 97128, (800) 223-9227, (503) 472-4605, Contacts: Bruce Giesbrecht, Ken Eastman, Jim Emery.

Software: Unltd. customers/titles (hardware dep.); expandable to 12 terminals (Novell); multi-user capable.

Hardware: Hardware sold via dealers; system runs on IBM PC/XT/AT compatibles; Epson compatible printers.

REGISTAR, Inc., 2621 W. Laguna Azul, Mesa, AZ, 85202, (602) 820-1365, Contacts: Allison Hickox, John P. McCabe.

Software: 150,000 customers and/or titles; expands to 30,000 customers and/or titles; expandable to 4 terminals; multi-user, multi-task capable.

Hardware: Hardware sold by local dealers; system runs on IBM compatibles; IBM Graphic compatible printers.

Retall Technologies, Inc., Pier 9, The Embarcadero, San Francisco, CA, 94111, (415) 433-7944, Contacts: Gary Andreini, Patrick Moore.

Software: 15,000 customers/titles; expands to unltd. customers/titles; expandable to 8 terminals; multi-user, multi-task capable.

Hardware: Turnkey systems only; system operates on IBM PC/AT and Molecular Super Micro Series 9; ADDS and Kimtron terminals; Okidata printers.

The Russell Allen Co., 10041-3 Larwin Ave., Chatsworth, CA, 91311, (818) 882-7305, Contacts: Russ Avison, Rick Tener, Allen Laughmiller.

Software: 2,000 titles, 2,500 customers (Movie Manager); 17 million titles/customers (Marquee); Marquee system expands to 31 terminals (also multi-user, multi-task capable).

Hardware: Sells hardware; system runs on Kaypro Zx (Movie Manager) or MS DOS 2, 10/3, 10, CP/M, MP/M, Turbo-DOS(Marquee).

SDI Computer Solutions Shannondata, Inc., 274 Senoia Rd., Suite 201, Fairburn, GA, 30213, (404) 969-0080, (404) 964-0634, Contacts: Phil Adcock, Brandon Stevens.

Software: 10,000 customers/titles; expands to 50,000 customers/titles; expandable to 5 terminals; multi-user capable.

Hardware: Sells hardware; system runs on Commodore C-128, C-1571, C-1902A; Okidata 182/192 printers; ST10C 10 MB hard drive.

Siml Computing, 1736 Erringer Rd., Suite 206, Siml Valley, CA, 93065, (805) 583-5551, Contact: Frank L. Burgmeier.

Software: 3500 customers. unltd. titles; expands to unltd. customers; expandable to 64 terminals; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on Alpha Micro computers.

Soft-Tech Research, Inc., 2337 Lemoine Ave., Fort Lee, NJ, 07024, (201) 585-7607, Contacts: Raza Malik, Nellie Tricon.

Software: 50,000 titles/customers; expands to 64,000 titles customers; expandable to 16 terminals; multi-user, multi-task capable.

Hardware: Sells turnkey systems; system operates on MS DOS compatibles (IBM PC, etc.); any 80/132 column printer.

Softronics Computer Systems, Inc., 10820 East 45th, Suite 206, Tulsa, OK, 74145, (918) 664-0955, (800) 523-2728, Contacts: Brad Gibson, Steve Hansen, Blake Biggs.

Software: 1 million customers/titles; expandable to 8 terminals; multi-user, multi-task capable.

Hardware: Sells hardware; system runs on any MS-DOS based IBM-compatible; also, Unix systems; Okidata, IBM, Epson printers.

Streamlined Information Systems, Inc., 1117 E. Country Hills Dr., Suite 2, Ogden, UT, 84403, (801) 479-0320, 479-0321, 479-0343, Contacts: Ann Price, Maurie Allen, Brady Hall.

Software: 25,000 customers, 7,000 titles; expandable to 8 terminals; multi-user capable, multi-task capable.

Hardware: Hardware sold via dealers; system runs on IBM PC/XT/AT compatibles; various printers.

Sylvester Technology, Inc., 11803 Grant Rd., Suite 203, Cypress, TX, 77429, (613) 251-5700, Contact: Bruce J. Sylvester.

Software: 2,900 customers, 3,400 titles; expands to 10,000 customers/titles; expandable to 16 terminals; multi-use, multi-task capable.

Hardware: Sells hardware; system runs on Tandy 40; C Itoh 8510 sp printer.

TKA Systems, Inc., 23964 Lucille Dr., North Olmstead, OH, 44070, (216) 779-5070, Contact: Tom Walters.

Software: 65,000 customers/titles 9 (w/10MB disk); expandable to 8 terminals; multi-user capable.

Hardware: No hardware sales; system runs on IBM PC/ (Continued on page 201)



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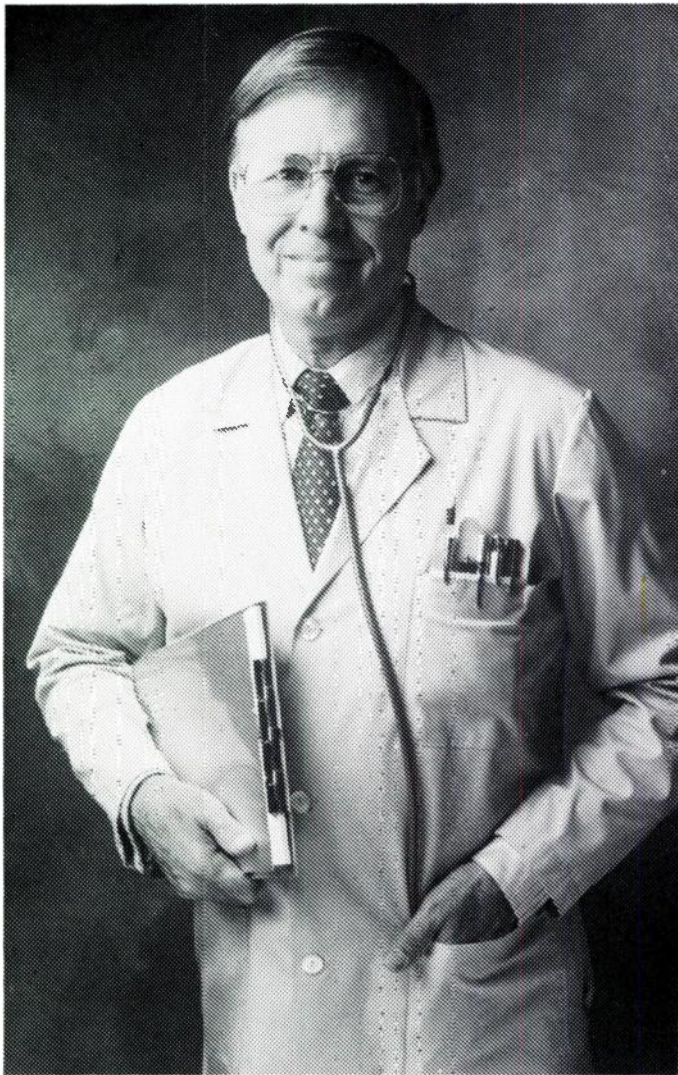
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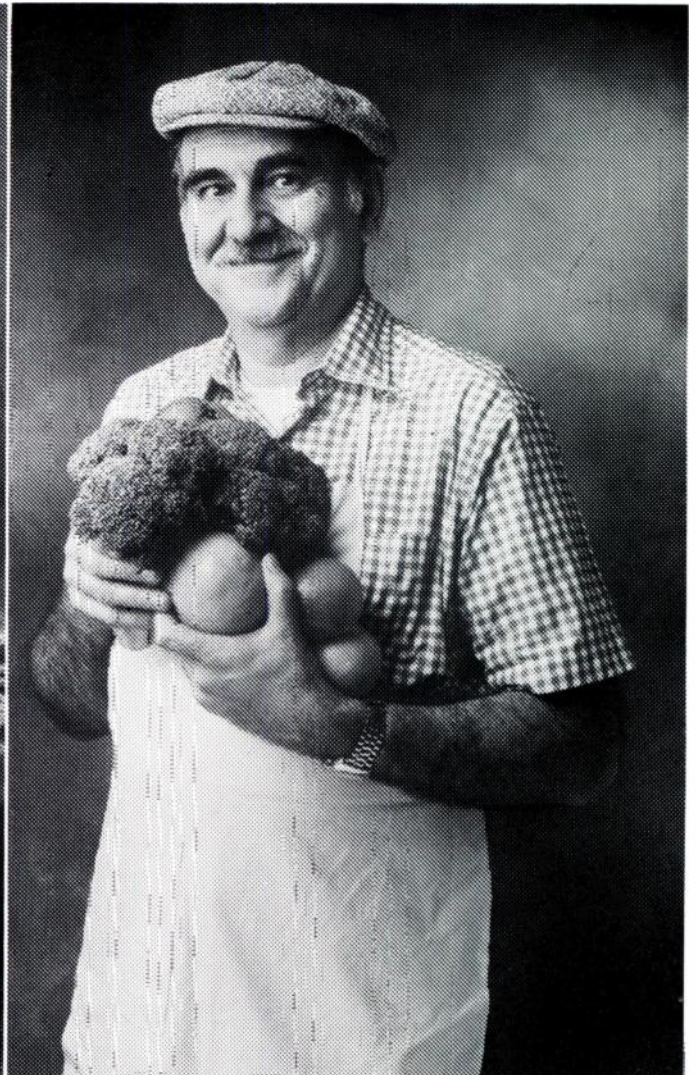
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**FOR THE BEST DEFENSE
AGAINST CANCER, SEE HIM
ONCE A YEAR.**



AND HIM ONCE A WEEK.

He may not look like everybody's idea of a cancer specialist.

But there's strong evidence that your greengrocer has access to cancer protection you won't find in any doctor's office.

Like broccoli. Peaches. Canteloupes. Spinach. And other sources of Vitamin A related to lowering the risk of cancer of the larynx and esophagus. Not to

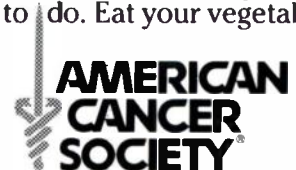
mention sweet potatoes, carrots, pumpkin, winter squash, tomatoes, citrus fruits and brussels sprouts.

Vegetables such as cabbage, broccoli, brussels sprouts, kohlrabi and cauliflower may help reduce the risk of gastrointestinal and respiratory tract cancer.

Fruits and vegetables (and whole grain cereals such as

oatmeal, bran and wheat) may help lower the risk of colorectal cancer.

In short, make sure you do what your mother always told you to do. Eat your vegetables.



This space contributed as a public service.

Industry Services

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

- Academy of Country Music**, Box 508, 6255 Sunset Blvd., Suite 915, Hollywood, CA, 90028, (213) 462-2351. Pres.: Gene Weed; Exec. Sec.: Fran Boyd.
- Academy of Home Video Arts & Sciences (AHVAS)**, 1370 Ave. of the Americas, 26th Fl., New York, NY, 10019, (212) 582-1116. Exec. Dir.: Joe Cohen.
- All Night Records**, 208½ N. Washington, Eldorado, AR, 71730, (501) 862-0731. Op. Exp.: David Feinberg.
- American Choral Directors' Assn.**, Box 6310, Lawton, OK, 73506, (405) 355-8161. Nat'l Exec. Dir.: Gene Brooks.
- American Choral Foundation, Inc.**, 251 South 18th St., Philadelphia, PA, 19103, (215) 545-5555. Exec. Dir.: Janice Kestler; Publications Coord.: Daniel J. Belmont.
- American College of Musicians**, Box 1807, 808 Rio Grande, Austin, TX, 78767, (512) 478-5775.
- American Composers Alliance**, 170 West 74th St., New York, NY, 10023, (212) 362-8900. Pres.: Eleanor Cory; Exec. Dir.: Rosalie Calabrese.
- American Council for the Arts**, 1285 6th Ave., New York, NY, 10019, (212) 245-4510. Pres.: Milton Rhodes; Entertainment Editor: James D. Finch.
- American Dance Therapy Assn., Inc.**, 2000 Century Plaza, Columbia, MD, 21044, (301) 997-4040.
- American Federation of Musicians**, 1500 Broadway, 32nd floor, New York, NY, 10036, (212) 869-1330.
- American Federation of Television & Radio Artists**, 1350 Ave. of the Americas, New York, NY, 10019, (212) 265-7700. Nat'l Exec. Sec.: John C. Hall.
- American Film Institute TV/Video**, 2021 N. Western Ave., Los Angeles, CA, 90027, (213) 856-7600. TV/Video Production Servs.: Vicki Costello.
- American Guild of Musical Artists**, 1727 Broadway, New York, NY, 10019, (212) 265-3687. Pres.: Nedda Casei; Nat'l Exec.: Gene Boucher.
- American Guild of Organists**, 815 2nd Ave., New York, NY, 10017, (212) 687-9188. Exec. Dir.: Daniel N. Colburn, II.
- American Guild of Variety Artists**, 184 5th Ave., New York, NY, 10010, (212) 675-1003.
- American Harp Society, Inc.**, 6331 Quebec Dr., Los Angeles, CA, 90068, (213) 463-0716. Pres.: Sally Maxwell; Exec. Sec.: Dorothy Remsen.
- American Music Center, Inc.**, 250 West 54th St., Suite 300, New York, NY, 10019, (212) 247-3121. Pres.: Earle Brown; Exec. Dir.: Nancy Clarke.
- American Musicians Union, Inc.**, 8 Tobin Ct., Dumont, NJ, 07628, (201) 384-5378. Pres.: Ben Intorre.
- ASCAP (American Society of Composers, Authors & Publishers)**, ASCAP Bldg., 1 Lincoln Plaza, New York, NY, 10023, (212) 595-3050. Pres.: Hal David.
- American Symphony Orchestra League**, 633 East St., NW, Washington, DC, 20004, (202) 628-0099. Chief Exec.: Catherine French.
- American Video Assoc. (AVA)**, 557 E. Juanita Ave., Mesa, AZ, 85204, (602) 892-8553. Pres.: John Power; Sales Mgr.: Ken Schaller.
- Amusement & Music Operators Assn.**, 111 E. Wacker Dr., Suite 600, Chicago, IL, 60601, (312) 644-6610. Telex: 25-4073. Fax: (312) 644-6610 x255. Exec. Vice Pres.: W. W. Carpenter.
- Andol Audio Prod., Inc.**, 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Domenick Salvatore.
- Assn. of College, Univ. & Community Arts Administrators, Inc.**, 6225 University Ave., Madison, WI, 53705, (608) 233-7400. Exec. Dir.: Susan Hardy.
- Assn. of Progressive Rental Organizations (APRO)**, 1866 Interfirst Tower, Austin, TX, 10016, (512) 478-6521.
- Assn. for Recorded Sound Collections, Inc.**, Box 3746, Silver Spring, MD, 20901, (301) 593-6552. Exec. Dir.: Phillip Rochlin.
- Audio Engineering Society Inc.**, 60 East 42nd St., Room 2520, New York, NY, 10165, (212) 661-8528, 212-661-0477. Telex: 620298. Fax: (212) 661-0477. E-Mail: AES 280 6439. Pres.: Daniel Graveraux; Exec. Dir.: Donald J. Plunkett.
- Audio Express**, 320 Stewart St., Reno, NV, 89502, (702) 322-6292. Cassettologist: Bill Stephens.
- AudioVisual Communications, Inc.**, 435 Crooked Ln., King of Prussia, PA, 19406, (215) 272-8500. Pres.: John L. Butterworth; Sales Mgr.: Frank Matys.
- B M I (Broadcast Music, Inc.)**, 320 West 57th St., New York, NY, 10019, (212) 586-2000. Cable: BROADCASTMUS. Telex: 127823 BMI. Fax: (212) 489-2368.
- The Barn Recording Studio**, State Rd. 28 West, Box 256, Alexandria, IN, 46001, (317) 724-7703. Pres.: Mike Kiefer; Sales Mgr.: Vice Pres.: John Commons; Mgrs.: John Govro, Cathy Lee.
- Bay Area Women in Music**, Box 421403, San Francisco, CA, 94142, (415) 474-4900. Pres.: Amy Lindsey; Chairperson: Gaynell Toler Rogers.
- Black Music Assn.**, 1500 Locust St., Philadelphia, PA, 19102, (215) 545-8600. Pres.: Ewart Abner; Exec. Dir.: Rick Morrison.
- Blue Club of New York**, 417 East 89th St., Suite 1-B, New York, NY, 10128, (212) 289-8110.
- Bluegrass Club of New York**, 380 Lexington Ave., Suite 1119, New York, NY, 10017, (212) 687-9000.
- Broadcasting Foundation of America**, Box 57, Spencertown, NY, 12165, (518) 392-5590. Sales Mgr.: Barbara Case; Acting Executive: Catherine D. Probst.
- Bruckner Society of America, Inc.**, 2150 Dubuque Rd., Iowa City, IA, 52240, (319) 351-5758. Pres.: Charles L. Eble.
- CABLE (Creative Audio & Music Electronics Org.)**, 17 Clara Rd., Framingham, MA, 01701, (617) 877-4651. Pres.: Larry Blakely.
- California Country Music Assn.**, Box 6116, Fullerton, CA, 92631, (714) 738-1157. Pres.: Jay Anthony; Exec. Dir.: Gary Murray.
- Carman Prods., Inc.**, 15456 Cabrillo Rd., Van Nuys, CA, 91406, (213) 873-7370. Pres.: Tom Skeeter.
- Central Opera Service**, Metropolitan Opera-Lincoln Center, New York, NY, 10023, (212) 799-3467. Exec. Dir.: Maria F. Rich.
- Chamber Music America**, 545 8th Ave., New York, NY, 10018, (212) 244-2772. Pres.: Paul Katz; Exec. Dir.: Dean K. Stein.
- Chautauqua Institution**, Chautauqua, NY, 14722, (716) 357-6200. Pres.: Dr. Robert R. Hesse.
- Chorus America/Assn. of Professional Vocal Ensembles**, 251 South 18th St., Philadelphia, PA, 19103, (215) 545-4444. Nat'l Exec. Dir.: Janice F. Kestler.
- College Band Directors Nat'l Assn.**, c/o Univ. of South Florida, Music Dept., Tampa, FL, 33620, (813) 974-2311. Pres.: H. Robert Reynolds; Vice Pres.: W. J. Julian.
- Howard I. Comart, CPA**, 1775 Broadway, New York, NY, 10019, (212) 582-4434. Proprietor: Howard I. Comart.
- Consumer Electronics Group/Electronic Industries Assoc. (EIA)**, 2001 1 St. NW, Washington, DC, 20006, (202) 457-4919. Group Vice Pres.: Tom Frier; Staff Vice Pres.: Allan Schlosser.
- Country Dance & Song Society of America**, 505 8th Ave., New York, NY, 10018, (212) 594-8833. Dir.: Bradley R. Foster.
- Country Music Assn., Inc. (CMA)**, Box 22299, Nashville, TN, 37202, (615) 244-2840. Cable: CMANAS. Telex: 786528. Pres.: Al Greenfield; Board Chrmn.: Jim Foglesong.
- Country Music Foundation of Colorado**, Box 19435, Denver, CO, 80219, (303) 936-7762. Pres.: Gladys Hart.
- Country Music Broadcaster**, 50 Music Sq. West, Nashville, TN, 37203, (615) 329-4487.
- Dance Notation Bureau, Inc.**, 33 West 21st St., New York, NY, 10010, (212) 807-7899. Exec. Dir.: Muriel Topaz.
- Echo Recording Co.**, 19 Bel Air Dr., Orinda, CA, 94563, (415) 254-2995. Owner: David Mears.
- 8MM Video Council**, 99 Park Ave., New York, NY, 10016, (212) 986-3978. Exec. Dir.: Ted Cott.
- Electronics Industries Assn. (EIA)**, 2001 I St., NW, Washington, DC, 20006, (202) 457-4900. Pres.: Peter F. McCloskey.
- Espre Records & Cassettes**, 1100 Glendon Ave., Suite 1121, Los Angeles, CA, 90024, (213) 824-3333. Pres.: Joseph Kessler.
- European Broadcasting Union (Technical Centre)**, 32 Av. Albert Lancaster, Brussels, B-1180, (02) 375-5990. Cable: UNIRADIO. Telex: 21230.
- F.I.D.O.F. (Int'l Fed. of Festival Organizations)**, Box 4003, Beverly Hills, CA, 90213, (213) 273-2472. Telex: 510 600 2463 HALSEY LA. Pres.: Jim Halsey; Sec. Gen.: Armando Moerno.
- Max Fink**, 9777 Wilshire Blvd., Suite 700, Beverly Hills, CA, 90212, (213) 273-6760, (213) 272-9181. Telex: 194561 LSA.
- The Fitzgerald Hartley Co.**, 7250 Beverly Blvd., Los Angeles, CA, 90036, (213) 934-8002. Telex: 4948359 LINDA. Fax: (213) 934-5506. Pres.: Larry Fitzgerald; Pres.: Mark Hartley.
- Foundation for Independent Video & Film, Inc.**, 625 Broadway, 9th floor, New York, NY, 10012, (212) 473-3400. Exec. Dir.: Larry Sapadin.
- Harry Fox Agency, Inc.**, 205 East 42nd St., New York, NY, 10017, (212) 370-5330. Cable: HAFXOX. Telex: 237441 HAFXOX UR. Pres.: Edward P. Murphy.
- G M A (Gospel Music Assn.)**, Box 23201, Nashville, TN, 37202, (615) 242-0303. Pres.: Thurlow Spurr; Exec. Dir.: Donald W. Butler, Sr.
- Gospel Heritage Foundation**, Box 1358, Placerville, CA, 95667, (916) 622-9369. Pres.: Max J. Mace; Music Dir.: Max J. Mace.
- Home Recording Rights Coalition**, Box 33576, Washington, DC, 20033, (202) 457-4992.
- The Hymn Society of America, Inc.**, Wittenburg Univ. Springfield, OH, 45501, (513) 327-6308.
- I A A M (Int'l Assn. of Auditorium Managers)**, 500 N. Michigan Ave., Suite 1400, Chicago, IL, 60611, (312) 661-1700. Pres.: Ronald Wigmore.
- I-Contact, Inc.**, 474 Greenwich St., New York, NY, 10013, (212) 757-4861. Pres.: Yvonne Sewall.
- Int'l Bluegrass Music Assn., Inc. (IBMA)**, 326 St. Elizabeth St., Owensboro, KY, 42301, (502) 684-9025, (919) 542-3997. Pres.: Art Menius; Exec. Dir.; Admin. Asst.: Patti Burchfield.
- Int'l Country Music Buyers Assn.**, 24 South 59th St., Kansas City, KS, 66102, (913) 596-2149. Chrmn. of Board: Harry (Hap) Peebles.
- Int'l Fan Club Organization**, Box 177, Wild Horse, CO, 80862, (303) 962-3543. Pres.: Loudilla Johnson; Vice Presidents: Loretta & Kay Johnson.
- Int'l Federation of Children's Choirs**, Box 677, 125 S. 4th St., Connelville, PA, 15425, (412) 628-8000. Pres.: Francis Delvin; Sec. Gen.: John B. Shallenberger.
- Int'l Franchisors Assn.**, 1350 New York Ave., Suite 900, Washington, DC, 20005, (202) 628-8000. Pres.: William Cherkasky.
- Int'l Music Industries, Ltd.**, 1414 Ave. of the Americas, New York, NY, 10019, (212) 489-9245. Cable: VENTINTAL NEW YORK. Telex: 234107 MUSE UR. Pres.: Roddy S. Shashoua; Sales Mgr.: Marilyn Lokietz.
- Int'l Platform Assn.**, 2564 Berkshire Rd., Cleveland, OH, 44106, (216) 932-0505. Board Chrmn.: Dan T. Moore.
- Int'l Songwriter's Assn., Inc.**, 2 Penn Plaza, Suite 1500, New York, NY, 10121, (212) 244-3100.
- Int'l Tape/Disc Assn.**, 10 Columbus Cir., Suite 2270, New York, NY, 10019, (212) 956-7110. Telex: 42 15 08. Exec. Vice Pres.: Henry Brief.
- Int'l Video & Film Rights Prods. Assoc.**, 1800 Ave. of the Stars, Los Angeles, CA, 90067, (213) 552-5315.
- Jazz Composer's Orchestra Assn., Inc.**, 500 Broadway, 6th Fl., New York, NY, 10012, (212) 925-2121. Telex: 291524 MMSD UR.
- Jett Stream Promos.**, 6309 N. O'Conner Blvd., Suite 218, Box 33, Las Colinas, Irving, TX, 75039, (214) 506-8277. Pres./Publicist: Judy Jett.
- Kappa Kappa Psi, National Honorary Band Fraternity**, 122 Seretean Center, OSU, Stillwater, OK, 74078, (405) 372-2333. Exec. Sec.: Thomas Sirridge.
- Kessler Mgmt.**, 1100 Glendon Ave., Suite 1121, Los Angeles, CA, 90024, (213) 824-3333.
- Lark Record Prods., Inc.**, 4815 S. Harvard, #520, Tulsa, OK, 74135, (918) 749-1648. Pres.: Jana Jae; Sales Mgr.: Wendy Dawes; Secretary: Pam La Syone.
- Harold Luick & Assoc.**, 110 Garfield St., Box B, Carlisle, IA, 50047, (515) 989-3679. Pres.: Harold L. Luick; Sales Mgr.: Barbara Ann Lancaster.
- M A A (Music Assoc. of America)**, 224 King St., Englewood, NJ, 07631, (201) 569-2898. Exec. Dir.: George Sturm.
- Main St. Mktg. & Promo., Inc.**, 4517 Minnetonka Blvd., Suite 104, Minneapolis, MN, 55416, (612) 927-4487. Pres.: Tom Kay; Vice Pres. of Promo.: Denise Lutz.
- Mar-Kay Record Co.**, #1 Scotch Pine Dr., Collinsville, IL, 62234, (618) 344-4443. Pres.: Mary Joyce; Sales Mgr.: Ron Allen, Sr.
- Mark Five/Sandcastle Studios**, 10 Michael Dr., Box 7620, Greenville, SC, 29610, (803) 269-1111, (803) 269-3961. Mgr.: Christopher Cassels.
- The Masterwork Music & Art Foundation, Inc.**, 300 Mendham Rd., Morristown, NJ, 07960, (201) 543-3212. Exec. Dir.: Shirley S. May.
- Memphis Recording Producers Assn.**, 650 New York Ave., Suite 101, Memphis, TN, 38104, (901) 272-0055. Pres.: Herbert S. O'Mell; Sec.: Harold C. Steibich.
- Metropolitan Opera Nat'l Council**, Metropolitan Opera, Lincoln Center, New York, NY, 10023, (212) 974-0230.
- Moravian Music Foundation, Inc.**, 20 Cascade Ave., Winston-Salem, NC, 27107, (919) 725-0651.
- Motion Picture & Television Bureau**, Collins Bldg., Tallahassee, FL, 32399, (904) 487-1100. Telex: 510-600-2141 FL TRADE TAS. Chief: Ben Harris.
- Motion Picture Assoc. of America (MPAA)**, 1600 1 St., NW, Washington, DC, 20006, (202) 293-1966. Pres.: Jack Valenti; Vice Pres.: James Bouras.
- Musexpo**, 1414 Ave. of the Americas, New York, NY, 10019, (212) 489-9245. Telex: 237107 MUSE UR. Pres.: Roddy Shashoua; Sales Mgr.: Wendy Gold.
- Music Critics Assn., Inc.**, 6201 Tuckerman Ln., Rockville, MD, 20852, (301) 530-9527. Pres.: Robert Commonwealth; Exec. Sec.: Richard D. Freed.
- Music Educators Nat'l Conference**, 1902 Association Dr., Reston, VA, 22091, (703) 860-4000. Pres.: Dr. Russell P. Getz; Exec. Asst.: Marilyn Likens.
- Music Performance Trust Funds of the Recording Industries**, 1501 Broadway, New York, NY, 10036, (212) 391-3950.

Music Teachers Nat'l Assn., 2113 Carew Tower, Cincinnati, OH, 45230. Exec. Dir.: Robert J. Elias.

Music & Entertainment Industry Educators Assn., New York Univ., East Bldg., Suite 313, New York, NY, 10003, (212) 998-5432. Pres.: Richard Broderick.

Nashville Assn. of Musicians, Box 120399, Nashville, TN, 37212, (615) 244-9514. Pres.: Jay Collins.

Nashville Entertainment Journalists Assn., Box 24021, Nashville, TN, 37202, (615) 269-0349. Contact: Stacy Harris.

Nashville Entertainment Assn., Box 121948, Nashville, TN, 37212, (615) 321-5662. Exec. Dir.: Lynn Gillespie.

Nashville Songwriters Assn. Int'l, 803 18th Ave. South, Nashville, TN, 37203, (615) 321-5004. Exec. Dir.: Maggie Cavender.

Nat'l Academy of Recording Arts & Sciences (NARAS), 2 Music Cir. South, 2nd floor, Nashville, TN, 37203, (615) 255-8777. Exec. Dir.: Nancy Shapiro.

Nat'l Academy of Recording Arts & Sciences (NARAS), 303 N. Glenoaks Blvd., M-140, Burbank, CA, 91502, (213) 849-1313. Nat'l Exec. Dir.: Christine M. Farnon.

Nat'l Academy of Popular Music & Songwriters Hall of Fame, 1 Times Sq., New York, NY, 10036, (212) 221-1252. Pres.: Sammy Cahn; Gen. Mgr.: Randy Poe.

Nat'l Academy of Songwriters, Box 57, Hollywood, CA, 90028, (213) 463-7178. Exec. Dir.: Kevin Odegard.

Nat'l Assn. of Broadcasters (NAB), 1711 N St., NW, Washington, DC, 20036, (202) 429-5300. Pres. & CEO: Edward O. Fitts.

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Nat'l Assn. of Music Merchants, Inc. (NAMM), 5040 W. Roosevelt Rd., Chicago, IL, 60650, (312) 379-0600. Pres.: Jim Kleeman; Exec. Vice Pres.: Larry R. Linkin.

Nat'l Assn. of Performing Arts Mgrs. & Agents, Inc. (NAPAMA), 1860 Broadway, Suite 1610, New York, NY, 10023, (212) 245-5259. Pres.: Lou Fogelman; Exec. Vice Pres.: Joseph Cohen.

Nat'l Assn. of Record Merchandisers (NARM), 3 Eves Dr., Suite 307, Marlton, NJ, 08053, (609) 596-2221. Fax: (609) 596-3268.

Nat'l Assn. of Schools of Music, 11250 Roger Bacon Dr., #5, Reston, VA, 22090, (703) 437-0700. Pres.: Thomas Miller; Exec. Dir.: Samuel Hope.

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The Nat'l Assn. of Composers/USA, Box 49652, Barrington Sta., Los Angeles, CA, 90049, (213) 541-8213. Pres.: Marshall Bialosky.

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Nat'l Assn. of Recording Merchandisers (NARM), 1008-F Astoria Blvd., Cherry Hill, NJ, 08003, (609) 424-7404. Exec. Vice Pres.: Mickey Granberg; Contact: Stan Silverman.

Nat'l Assn. of Retail Dealers of America (NARDA), 10 East 22nd St., Chicago, IL, 60148, (312) 953-8950. Contact: Jules Steinberg.

Nat'l Assn. of Theater Owners (NATO), 1160 Broadway, Suite 714, New York, NY, 10036, (202) 730-7420.

Nat'l Assn. of Video Dist. (NAVD), 1255 23rd St., NW, Washington, DC, 20037, (202) 452-8100. Exec. Dir.: Sheldon J. Hauck; Dir. of Member Servs.: Mark T. Engle.

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Nat'l Federation of Music Clubs, 1336 N. Delaware, Indianapolis, IN, 46202, (317) 638-4003. Pres.: Mrs. Dwight D. Robinson.

Nat'l Guild of Piano Teachers, Teacher Div. of American College of Musicians, Box 1807, 808 Rio Grande, Austin, TX, 78767, (512) 478-5775.

Nat'l High School Band Directors Hall of Fame, 519 N. Halifax Ave., Daytona Beach, FL, 32018, (904) 252-0381. Founder: Bobby Lee Cude.

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Nat'l Institute for Music Theater, John F. Kennedy Center, Washington, DC, 20566, (202) 965-2800.

Nat'l Music Council, 45 West 34th St., Suite 1010, New York, NY, 10001, (212) 563-3734. Exec. Vice Pres.: Benjamin S. Dunham.

Nat'l Music Publishers Assn., 205 East 42nd St., New York, NY, 10017, (212) 370-5330. Cable: HAFOX. Telex: 237441. Pres.: Edward P. Murphy.

Nat'l Orchestral Assn., 475 Riverside Dr., Room 455, New York, NY, 10115, (212) 870-2009. Contact: Jennifer Billfield.

Nat'l School Orchestra Assn., 345 Maxwell Dr., Pittsburgh, PA, 15236, (412) 882-6696. Exec. Sec.: Norman Mellin.

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New York Singing Teachers' Assn., 175 West 76th St., New York, NY, 10023, (212) 787-7626. Pres.: Helen Lightner; 1st Vice Pres.: Robert Latherow.

Northern California Songwriters Assn., 855 Oak Grove Ave., #211, Menlo Park, CA, 94025, (415) 327-8296. Pres.: Ned Hearn; Exec. Dir.: Tobey Hall.

Opera America, Inc., 777 14 St., NW, Washington, DC, 20005, (202) 347-9262. Admin. Dir.: Susan Klein.

Organization of Country Radio Broadcasters, United Artists Tower, Suite 604, Nashville, TN, 37203, (615) 327-4488, (615) 329-4487. Exec. Dir.: Frank Mull.

Phi Beta Fraternity, Univ. of Houston, Houston, TX, 77004, (713) 749-3521, (713) 747-5305. Nat'l Pres.: Martha J. Haun.

Phi Mu Alpha Sinfonia Fraternity, 10600 Old State Rd., Evansville, IN, 47711, (812) 867-2433. Lycrest Dir.: Jylene D. Wright.

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Recording Industry Assn. of America (RIAA), 1020 19th St., NW, Suite 200, Washington, DC, 20036, (202) 775-0101. Fax: (202) 775-7253. Pres.: Jason S. Berman.

SGOA, 50 Music Sq. West, Suite 702, Nashville, TN, 37204.

SESAC, Inc., 55 Music Sq. East, Nashville, TN, 37203, (615) 320-0055. Pres.: W. Robert Thompson; Exec. Vice Pres.: Vincent Candilora.

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The Songwriters Guild of America, 276 5th Ave., Suite 306, New York, NY, 10001, (212) 686-6820. Cable: SONGRITE. Pres.: George David Weiss; Exec. Dir.: Lewis M. Bachman.

Songwriters' Network, Box 190446, Dallas, TX, 75219, (214) 823-1113. Pres.: Phil Ayliffe.

Songwriters Resources & Services, 6772 Hollywood Blvd., Hollywood, CA, 90028, (213) 463-7178, (213) 463-5691. Pres.: Pat Luboff.

South Florida Music Assn., 8404 W. McNab Rd., Tamarac, FL, 33321, (305) 753-9539. Coord.: Ray C. Rohlfing.

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Universal Jazz Coalition, Inc./Jazz Center of New York, 380 Lafayette St., 3rd Floor, New York, NY, 10003, (212) 505-5660. Pres.: Nobuko Cobi Narita.

Utah Songwriters Assn., Box 71325, Salt Lake City, UT, 84107, (801) 272-4926. Exec. Dir.: Happy Anderson.

Video Dealers Assn., 3558 Nostrand Ave., Brooklyn, NY, 11229, (718) 332-4731. Pres.: Art Lieberman; Vice Pres.: Santiago Torbio; Sec.: Ingrid Torbio.

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Armstrong & Hirsch, 1888 Century Park East, Suite 1888, Los Angeles, CA, 90067, (213) 553-0305.

Arrow, Edelstein & Gross, P. C., 919 3rd Ave., New York, NY, 10022, (212) 371-7111. Cable: SUMMALEX. Telex: 224600. Fax: (212) 644-5830. Pres.: Allen H. Arrow.

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Lavine, Schreiber & Leonard, 415 N. Camden Dr., Beverly Hills, CA, 90210, (213) 228-9750.

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Lillick, McHose & Charles, 725 S. Figueroa St., Suite 1200, Los Angeles, CA, 90017, (213) 448-7100. Telex: 4720401. Fax: (213) 629-1033. Attorneys: A. Robertson, A. Hogue.

Limbach, Limbach & Sutton, 2001 Ferry Bldg., San Francisco, CA, 94111, (415) 433-4150.

Linden, Inc., 229 N. Henry St., Alexandria, VA, 22314, (703) 549-4424. Pres.: Katherine Monteith; Audio Eng.: Greg Powers.

Livingston, Stone & McGowan, 235 Montgomery St., Suite 2502, San Francisco, CA, 94104, (415) 981-0333.

Lloyd & Lloyd, 600 Renaissance Center, Suite 1400, Detroit, MI, 50047, (515) 989-3679. Partner: Leonia Lloyd.

Loeb & Loeb, 10100 Santa Monica Blvd., 22nd Floor, Los Angeles, CA, 90067, (213) 552-7700.

Harold Luick & Assoc., 110 Garfield St., Box B, Carlisle, IA, 50047, (515) 989-3679. Pres.: Harold L. Luick; Sales Mgr.: Barbara Ann Lancaster.

Jon K. Mahlum, 1107 E. Main St., Barstow, CA, 92311, (619) 256-1548.

Manatt, Phelps, Rothenberg & Phillips, 11355 W. Olympic Blvd., Los Angeles, CA, 90064, (213) 312-4000, (213) 479-0565, (213) 478-1652.

Manning & Hart-Nibbrig, Law Corp., 4929 Wilshire Blvd., Suite 1020, Los Angeles, CA, 90010, (213) 934-8014. Pres.: Howard Manning, Jr.; Vice Pres.: Harold C. Hart-Nibbrig.

Manson, Jackson & Assoc., 1314 5th Ave., North, Suite 300, Nashville, TN, 37208, (615) 254-1600.

Mason & Sloane, 1299 Ocean Ave., Penthouse Suite, Santa Monica, CA, 90401, (213) 393-5345.

Mayer, Katz, Baker & Leibowitz, P.C., 75 Rockefeller Plaza, New York, NY, 10019, (212) 484-6450. Telex: 238038 MKBLUR. Fax: (212) 484-6099.

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Nilsson, Robbins, Dalgard, Berliner, Carson & Wurst, 707 Wilshire Blvd., 47th Floor, Los Angeles, CA, 90017, (213) 620-0600.

O'Melveny & Myers, 1800 Century Park East, Suite 800, Los Angeles, CA, 90068, (213) 553-6700.

Owen, Wichersham & Erickson, 433 California St., 11th Floor, San Francisco, CA, 94104, (415) 781-6361.

PPX Ents., Inc., 300 West 55th St., Suite 2R, New York,

NY, 10019, (212) 247-6010. Cable: CHALPRISES NEW YORK. Telex: 6503203444. Pres.: Ed Chalpin; Mgr.: Diana Torborina.

Pack & Neil, 219 2nd Ave., North, Nashville, TN, 37201, (615) 244-0826.

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Poms, Smith, Lande & Rose, 2121 Ave. of the Stars, Suite 1400, Los Angeles, CA, 90067, (213) 277-8141, (213) 879-4181. Cable: POMPAT. Telex: 698271 POMPAT LSA. Fax: (213) 277-1297.

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Sanders, Barmet, Jacobson, Goldman & Mosk, 1901 Ave. of the Stars, Suite 850, Los Angeles, CA, 90067, (213) 553-8011.

Daniel Schiffman, 380 Lexington Ave., Suite 4099, New York, NY, 10168, (212) 682-2373.

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Stewart Sellers, 9720 Wilshire Blvd., Suite 708, Beverly Hills, CA, 90212, (213) 271-3704.

Ralph L. Seltzer, c/o Great Oak Vineyard, Selma, OR, 97538, (503) 597-2161. Cable: MUSICWORLD Selma. Pres.: Ralph L. Seltzer; Sales Mgr.: Loretta Bragg.

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Lawrence Udess, 2 Dicks Ln., Roslyn, NY, 11576, (516) 484-5291.

Upstaring Artists Mgmt., Ltd., 150 5th Ave., New York, NY, 10011, (212) 691-5630. Cable: Telexcom "JLAW". Telex: 226000 "JLAW". Pres.: Martin Steckler.

Jack Uram, 630 Third Ave., New York, NY, 10017.

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Law Offices of Jack R. Willis, 1724 N. La Brea Ave., Hollywood, CA, 90046, (213) 876-4700.

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Wolf, Greenfield & Sacks, P.C., 201 Devonshire St., Boston, MA, 02110, (617) 426-6131, (617) 492-4400. Cable: EZEKIEL. Telex: 92-1742. Fax: (617) 542-4590. Attorney: Mark A. Fischer.

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Zumwalt, Almon & Hayes, 1014 16th Ave., South, Nashville, TN, 37212, (615) 256-7200. NY Counsel: David Werchen.

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LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

ACEMLA, Box 1844, New York, NY, 10025, (212) 866-3110, (212) 866-3111. Cable: TELECOM/ACEMLA. Telex: 226000 ETLX UR/ACEMLA. Pres.: Raul Bernard; Vice Pres.: D. Vera.

A.M.I. Record Co., 915 W. Main St., Hendersonville, TN, 37075, (615) 822-6786. Pres.: Michael R. Radford; Sales Mgr.: Harold Hodges.

Aishire Int'l, Inc., Box 7107, Custom Div., 1015 Isabel St., Burbank, CA, 91510, (213) 849-4671. Cable: BUDSOUND. Telex: 1-910-498-2759. Fax: (818) 569-3718. Pres.: Al Sherman; Sales Mgr.: Dick Ceja.

AMRA (American Mechanical Rights Assn.), 2112 Broadway, Suite 505, New York, NY, 10023, (212) 877-4077. Exec. Dir.: Michael S. Citrin.

ASCAP (American Society of Composers, Authors & Publishers), ASCAP Bldg., 1 Lincoln Plaza, New York, NY, 10023, (212) 595-3050. Pres.: Hal David.

American Sound Records/Emerald Records, 830 Glanstonbury Rd., #614, Nashville, TN, 37217, (615) 327-4538, (615) 361-7902. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Billy Joe Burnett; Promos.: Bob Mitchell.

Anamaze Records, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630. Cable: Telexcom "JLAW". Telex: 226000 "JLAW". Pres.: Cosmo Ohms; Sales Mgr.: Jeffrey E. Jacobson; A & R: Christine Abramczyk.

Andol Audio Prod., Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Domenick Salvatore.

Apon Record Co., Inc., Box 3082, Steinway Sta., Long Island City, NY, 11103, (718) 721-5599. Pres.: Audre M. Poncic; Sales Mgr.: Don Zemann.

Arias Recording, Inc., 17218 North 34th Way, Phoenix, AZ, 85032, (602) 493-8890. Pres.: Martin Zacharias; Studio Mgr.: Jan Zachizas.

Arigo Int'l Record Co., 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630. Cable: TELECOM "JLAW". Telex: 226000 "JLAW". Pres.: Howard Lainoff; Contact: Jeffrey Jacobson.

Audible Music, 150 5th Ave., #1103, New York, NY, 10011, (212) 691-5630. Cable: TELECOM "JLAW". Telex: 226000 "JLAW". Pres.: Cosmo Ohms; Sales Mgr.: Jeffrey E. Jacobson.

B M I (Broadcast Music, Inc.), 320 West 57th St., New York, NY, 10019, (212) 588-2000. Cable: BROCASTMUS. Telex: 127823 BMI. Fax: (212) 489-2368.

B M I (Broadcast Music, Inc.), 10 Music Sq. East, Nashville, TN, 37203, (615) 259-3625. Fax: (615) 256-7502. Vice Pres.: Roger W. Sovine.

BR-Roma Distribution Corp., 168-30 89th Ave., Suite 2L, Jamaica, NY, 11432, (718) 739-1600. Pres.: Bruce Clarke; Sales Mgr.: Matt Parsons.

Bass/Treble Staff Prods., Inc., Box 170005, San Francisco, CA, 94117, (415) 863-9021. Pres.: H. Stewart London.

Beechtree Recording Studio, 2804 Beechtree Dr., Sanford, NC, 27330, (919) 774-8926. Pres.: Bill Tripp.

Ralph Berliner Audio/Music Prods., Inc., 35 West 90th St., New York, NY, 10024, (212) 873-6390. Pres.: Ralph Berliner.

Billion Dollar Roq Queen Records, Box 1982, Los Angeles, CA, 90078, (213) 871-1479, (213) 281-0300. Pres.: Deborah Ruth Davidsohn.

Bislar Music Publishing, 240 S. Carter Ave., Louisville, CO, 80027, (303) 666-9151. Pres.: E. Bislar; Sales Mgr.: J. Fleming.

Blackwood Records, Box 17172, Memphis, TN, 38187, (901) 767-2220. Pres.: Ron Blackwood; Sales Mgr.: Dee Laxton; Sales Mgr.: Paul Zaleski.

Steven Ames Brown, Attorney, Box 14515, San Francisco, CA, 94114, (415) 864-2200. Telex: 296258 TOP TUNES USA. E-Mail: 179-6755 (MCI MAIL). Pres.: Steven Ames Brown.

Budget Video, Inc./Hollywood Home Theatre, 1540 N. Highland Ave., Suite 110, Hollywood, CA, 90028, (213) 466-0121, (213) 466-0127. Pres.: Larry S. Fine; Sales Mgr.: David Ichikawa.

Butterfly Entertainment Corp.

350 West 57th St., Suite 161, New York, NY, 10019, (212) 489-7774. Pres.: Roslyn D. Kern; Vice Pres.: Stephen Posner.

Camera Music, Inc., 535 Fifth Ave., New York, NY, 10017, (212) 682-8400. Pres.: Victor Benedetto; Gen. Mgr.: Roger Raimond.

Camera Prods., Inc., 535 Fifth Ave., New York, NY, 10017, (212) 682-8400. Pres.: Victor Benedetto; Gen. Mgr.: Roger Raimond.

Copyright Mgmt., Inc., 1102 17th Ave., South, Suite 401, Nashville, TN, 37212, (615) 321-0652. Telex: 704284. Pres.: Terry Smith; Sr. Vice Pres.: Rick Francisco; Vice Pres./Dir. Int'l Admin.: Tim R. Smith.

Copyright Sharing Corp., 2545 Chandler Ave., Suite 5, Las Vegas, NV, 89120, (702) 798-5460. Pres.: Dennis J. Fitzpatrick.

Corelli-Jacobs Film Music, Inc., 25 West 45th St., New York, NY, 10036, (212) 382-0220. Pres.: Andrew Jacobs.

Criterion Music Corp., 6124 Selma Ave., Hollywood, CA, 90028, (213) 469-2296. Telex: 284141 CRTM UR. Pres.: Michael H. Goldsen; Sales Mgr.: Bo Goldsen.

Curtis Universal Record Masters, Box 4740, Nashville, TN, 37216, (615) 865-4740. Pres.: Wade Curtis; Sales Mgr.: S. D. Neal.

DRG Records, Inc., 157 West 57th St., New York, NY, 10019, (212) 265-4050. Cable: STETRECS. Telex: 237860 DRG UR. Pres.: Hugh Fordin; Sales Mgr.: Rick Winter; Prodn. Mgr.: Van-John Sfridis; Controller: Iris Russell.

DeWolfe Music Library, Inc., 25 West 45th St., New York, NY, 10036. Pres.: Andrew Jacobs.

DeWolfe Music Library, 25 West 45th St., New York, NY, 10036, (212) 382-0220. Vice Pres.: Mitchel J. Greenspan.

Egg Ink, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630. Cable: TELECOM "JLAW". Telex: 226000 "JLAW". Pres.: Abigail Storm; Sales Mgr.: Daniel Eggink.

Amil Ascher Inc., 7060 Hollywood Blvd., Suite 800, Hollywood, CA, 90028, (213) 461-9926. Pres.: Everett Ascher.

F.I.D.O.F. (Int'l Fed. of Festival Organizations), Box 4003, Beverly Hills, CA, 90213, (213) 273-2472. Telex: 510 600 2463 HALSEY LA. Pres.: Jim Halsey; Sec. Gen.: Armando Moerno.

fp Video, Inc., 4415 Saguro Trail, Indianapolis, IN, 46268, (317) 299-9191. Fax: (317) 297-2998. Pres.: Tony Hughes; Sales Mgr.: Lee Ann Clifford.

Feeling Fine, 3575 Cahuenga W. 440, Los Angeles, CA, 90068, (213) 851-1027. Pres.: Priscilla Ulene.

Film Score Records, Box 10051, Beverly Hills, CA, 90213, (818) 761-2646. Pres.: Doris Chy.

Finer Arts Records, 2170 S. Parker Rd., Suite 115, Denver, CO, 80231, (303) 755-2546. Pres.: Richard Bernstein; Chrmn.: Morris Bernstein.

Harry Fox Agency, Inc., 205 East 42nd St., New York, NY, 10017, (212) 370-5330. Cable: HAFX. Telex: 237441 HAFX UR. Pres.: Edward P. Murphy.

Galaxy Sound Studios, 1508 Harlem, Memphis, TN, 38104, (901) 274-2726. Studio Mgr.: Ed Walker.

The Garage Audio & Video, 316 N. Foxdale Ave., West Covina, CA, 91790, (818) 337-7943. Owner: Patrick Woertink.

ITTI Studios, 4305-A S. Mingo, Tulsa, OK, 74146, (918) 663-7700. Pres.: Michael Brown; Sales Mgr.: Judy Pendergrass; Contact: Meridith R. "Sonny" Gray.

In Sync Laboratories, 2211 Broadway, New York, NY, 10024, (212) 873-6769. Pres.: E. Alan Silver.

Italian Book Corp., 1119 Shore Pkwy., Brooklyn, NY, 11214, (718) 236-5803. Pres.: Frank Tudisco.

J/L Int'l Trading Co., Inc., 8730 Sunset Blvd., Suite 200 A, Los Angeles, CA, 90069, (213) 657-1836. Telex: RCA-263110-561. Fax: (213) 859-9319. Pres.: Jack B. Heller; Sec./Treas.: Mildred Heller.

Jeanane & Jude Music, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630. Cable: Telexcom "JLAW". Telex: 226000 "JLAW". Pres.: Jude St. George; Sales Mgr.: Jeanane Claps; A & R: Chris Abramczyk.

Joey Records, Inc., 6703 W. Commerca, San Antonio, TX, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.

Willie Jolley Prods., Inc., 1225 Shepard St., NW, Suite 100, Washington, DC, 20011, (202) 829-8222. Pres.: Willie Jolly; Sales Mgr.: Delores E. Taylor-Jolley; Studio Mgr.: Paul K. Minor.

Kaizun Music, 150 5th Ave., #1103, New York, NY, 10011, (212) 691-5630. Cable: TELECOM "JLAW". Telex: 226000 "JLAW". Pres.: John Kaizun; Sales Mgr.: Jeffrey E. Jacobson; A & R: Bruce E. Colfin.

Known Artist Records & Promotions, 1219 Kerlin Ave., Brewton, AL, 36426, (205) 867-2228. Pres.: Roy Edwards; Sales Mgr.: Shannon Edwards; Mgr. of Promos.: Gus Grice.

LAFCAP (Latin American Federation of Composers, Authors & Publishers), 345 West 58th St., New York, NY, 10019, (212) 582-5705. Telex: 825378 COPYRITE UR. Fax: COPYRIGHT NEWYORK. Pres.: Rogelio Brambila; Managing Dir.: Gerard de La Chapelle.

LegalVision, Inc., 150 5th Ave., #1103, New York, NY, 10011, (212) 691-5630. Cable: TELECOM "JLAW". Telex: 226000 "JLAW". Pres.: Bruce E. Colfin; Sales Mgr.: Jeffrey E. Jacobson.

Loconto Prods. & Recording Studios, 7766 NW 44 St., Sunrise, FL, 33321, (305) 741-7766. Pres.: Frank X. Loconto; Sales Mgr.: Phyllis Finney Loconto.

Harold Luick & Assoc., 110 Garfield St., Box B, Carlisle, IA, 50047, (515) 989-3679. Pres.: Harold L. Luick; Sales Mgr.: Barbara Ann Lancaster.

M B A Prods., 8914 Georgian Dr., Austin, TX, 78753, (512) 836-3194. Pres.: Roy J. Montgomery, Sr.; Sales Mgr.: Dick Culp; Vice Pres.: Shirley A. Montgomery.

MUSEKPO, 1414 Ave. of the Americas, New York, NY, 10019, (212) 489-9245. Cable: VETINAL NEW YORK. Telex: 234208 MUSE UR. Pres.: Roddy S. Nahshoua; Sales Mgr.: Wendy Gold.

Malaco Sound Recording (Div. Malaco, Inc.), 3023 W. Northside Dr., Jackson, MS, 39213, (601) 982-4522. Fax:

- (601) 982-4528. Pres.: Tom Couch; Sales Mgr.: S. Madson.
- Mar-Kay Record Co.**, #1 Scotch Pine Dr., Collinsville, IL, 62234, (618) 344-4443. Pres.: Mary Joyce; Sales Mgr.: Ron Allen, Sr.
- Media Group**, 1512 Grand Ave., Santa Barbara, CA, 93103, (805) 966-3663. Fax: (805) 966-9240. Pres.: Lois Kreitzberg; Sales Mgr.: Mark Mitchell.
- Melodae Records**, Box 1255, Gallatin, TN, 37066, (615) 451-3920. Pres.: Dee Mullins.
- Mietus Copyright Mgmt.**, Box 432, 2351 Laurana Rd., Union, NJ, 07083, (201) 964-1080. Pres.: Leonard S. Mietus.
- Moabit Music**, 150 5th Ave., #1103, New York, NY, 10011, (212) 691-5630. Cable: TELEXCOM "JLAW". Telex: 226000 "JLAW". Pres.: Bettina Koster; Sales Mgr.: Jeffrey E. Jacobson.
- Music Int'l, Inc.**, 235 West 57th St., New York, NY, 10016, (212) 684-2470. Gen. Mgr.: Dabney B. Miller.
- Music Royalties, Ltd.**, 156 West 58th St., New York, NY, 10019, (212) 752-2345. Pres.: A. H. Prager; Vice Pres.: Charles Scully.
- Nebulae Prods.**, 520 E. 72nd St., New York, NY, 10021, (212) 677-9800. Pres.: Roy Kamen.
- The Nerve**, 150 5th Ave., #1103, New York, NY, 10011, (212) 691-5630. Cable: TELEXCOM "JLAW". Telex: 226000 "JLAW". Pres.: Robert Heck; Sales Mgr.: Jeffrey E. Jacobson.
- Slick Norris Artists & Promos.**, Box 653, Highlands, TX, 77562, (713) 424-4235. Pres.: Slick Norris.
- One World of Music/Video**, 17208 Braxton St., Granada Hills, CA, 91344, (818) 360-8088. Telex: 6975580 ATWM. Fax: (213) 659-2208. Pres.: Bob Weiss.
- Orange Records**, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630. Cable: TELEXCOM "JLAW". Telex: 226000 "JLAW". Pres.: David Peel; Sales Mgr.: Barbara Hernandez; A & R: Marc Moel.
- Overseas Music Services, Inc.**, 509 Madison Ave., Suite 1810, New York, NY, 10022, (212) 223-0044. Telex: 235309. Fax: (212) 223-4531. Pres.: John E. Nathan; Asst. to Pres.: Janet Edmond.
- POP Record Research**, 17 Piping Rock Dr., Ossining, NY, 10462, (914) 762-8499. Pres.: Gary Theroux; Sales Mgr.: Joan Holpuch.
- PPX Ent's., Inc.**, 300 West 55th St., Suite 2R, New York, NY, 10019, (212) 247-6010. Cable: CHALPRISES NEW YORK. Telex: 6503203444. Pres.: Ed Chalpin; Mgr.: Diana Torborina.
- Pantheon Studios**, 6325 N. Invergordan, Suite D, Scottsdale, AZ, 85253, (602) 948-5883. Pres.: Dennis Alexander; Sales Mgr.: Scott Tuchman; Studio Mgr.; Vice Pres.: Wm. Cooper; Chief Eng.: Jim Albert.
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- Pop Record Research**, 17 Piping Rock Dr., Ossining, NY, 10562, (914) 762-8499. Dir.: Gary Theroux.
- Pops Music**, 150 5th Ave., #1103, New York, NY, 10011, (212) 691-5630. Cable: TELEXCOM "JLAW". Telex: 226000 "JLAW". Pres.: Dana Thomas; Sales Mgr.: Walter Morris; Atty: Jeffrey E. Jacobson.
- Premier Film, Video & Recording Corp.**, 3033 Locust St., St. Louis, MO, 63103, (314) 531-3555. Pres.: Wilson Dalzell; Sales Mgr.: Grace Dalzell.
- Publisher's Licensing Corp.**, Suite 204, 15 Engle St., Englewood, NJ, 07631, (201) 568-3996. Cable: PHILKURN NEWYORK. Telex: 219423. Pres.: Philip S. Kurnit.
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- Roar Prods., Inc.**, 6655-H Dobbin Rd., Columbia, MD, 21045, (301) 596-2600. Pres.: Steven Rosch; Sales Mgr.: Gary Zeichner.
- SESAC, Inc.**, 55 Music Sq. East, Nashville, TN, 37203, (615) 320-0055. Pres.: W. Robert Thompson; Exec. Vice Pres.: Vincent Candilora.
- SESAC, Inc.**, 156 West 58th St., New York, NY, 10019, (212) 586-3450. Chrmn.: A. H. Prager; Exec. Vice Pres.: Vincent Candilora.
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- Songs for Today, Inc.**, 8 Mark Ln., New York, NY, 10956,
- (914) 634-8282. Pres.: Jeffrey Kruger; Sales Mgr.: H. R. Kruger.
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- Upwaring Artists Mgmt., Ltd.**, 150 5th Ave., #1103, New York, NY, 10011, (212) 691-5630. Telex: 226000 "JLAW". Pres.: Martin Steckler; Vice Pres.: Bruce Colfin.
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- VMC (vatwul Music Consultants)**, 17305 SW 88 Ave., Miami, FL, 33157, (305) 251-0980. Cable: VATWUL Telex: 808983. Pres.: George Tavares; Gen. Mgr.: Roberto Wells.
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- Westworld Records**, 3966 Standish Ave., Cincinnati, OH, 45213, (513) 793-8191. Pres.: Roosevelt Lee; Sales Mgr.: Ronald Lee.
- Williams' Brick Music**, 150 5th Ave., Suite 1103, New York, NY, 10011, (212) 691-5630. Cable: Telexcom "JLAW". Telex: 226000 "JLAW". Pres.: Frank Williams.
- Zebra Records**, 17735 Collins St., Encino, CA, 91316, (818) 344-3848. Telex: 691600 ATT TCI LAW QJP. Pres.: Ricky Schultz; Sales Mgr.: Jim Snowden.

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- American Council for the Arts**, 1285 6th Ave., New York, NY, 10019, (212) 245-4510. Pres.: Milton Rhodes; Entertainment Editor: James D. Finch.
- American Music Center, Inc.**, 250 West 54th St., Suite 300, New York, NY, 10019, (212) 247-3121. Pres.: Earle Brown; Exec. Dir.: Nancy Clarke.
- Apon Record Co., Inc.**, Box 3082, Steinway Sta., Long Island City, NY, 11103, (718) 721-5599. Pres.: Audre M. Poncic; Sales Mgr.: Don Zemann.
- Pat Appleson Studios, Inc.**, 1000 NW 159th Dr., Miami, FL, 33169, (305) 625-4435. Pres.: Pat Appleson; Vice Pres.: Alan Muller; Dir. Mis.: Fran Fiman Pickens.
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- Emil Ascher Inc.**, 7060 Hollywood Blvd., Suite 800, Hollywood, CA, 90028, (213) 461-9926. Pres.: Everett Ascher.

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- Don Great Music**, 7155 Santa Monica Blvd., Hollywood, CA, 90046, (213) 876-9032.
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- Joey Records, Inc.**, 6703 W. Commerce, San Antonio, TX, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
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- Dave Kennedy Recording Studios**, 8006 W. Appleton Ave., Milwaukee, WI, 53218, (414) 527-3127.
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- Mark Five/Sandcastle Studios**, 10 Michael Dr., Box 7620, Greenville, SC, 29610, (803) 269-1111, (803) 269-3961. Mgr.: Christopher Cassels.
- Master Sound Studios, Inc.**, 1227 Spring St. NW, Atlanta, GA, 30309, (404) 873-8425. Pres.: Bob Richardson.
- The Masterwork Music & Art Foundation, Inc.**, 300 Mendham Rd., Morristown, NJ, 07960, (201) 543-3212. Exec. Dir.: Shirley S. May.
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- The Music Director**, Box 103, Indian Orchard, MA, 01151, (413) 783-4626. Pres.: Budd Clain, Gen. Mgr.; Sales Mgr.: Herb Jackson; Prodn. Dir.: Bill Schoenborn.
- Music in Media**, 34 Starlight Ln., Levittown, NY, 11756, (516) 731-8735.
- Musicsearch**, Box 69954, Los Angeles, CA, 90069, (213) 275-4790. Pres.: Topper Schroeder.
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- NFL Films Music Library**, 330 Fellowship Rd., Mount Laurel, NJ, 08054, (609) 778-1600. Music Library Dir.: Denise Hurst.
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- Known Artist Records & Promotions**, 1219 Kerlin Ave., Brewton, 36426, (205) 867-2228. Pres.: Roy Edwards; Sales Mgr.: Shannon Edwards; Mgr. of Promos.: Gus Grice.

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- Pantheon Studios**, 6325 N. Invergardan, Suite D, Scottsdale, 85253, (602) 948-5883. Pres.: Dennis Alexander; Studio Mgr.: Scott Tuchman; Vice Pres.: Wm. Cooper; Chief Eng.: Jim Albert.

ARKANSAS

- All Night Records**, 208½ N. Washington, Eldorado, 71730, (501) 862-0731. Op. Exp.: David Feinberg.
- Media Marketing Consultants**, 604 East 6th St., Little Rock, 72202, (501) 375-1076. Pres.: Robert Zonwaltz; Mgr.: B.O. Jimerson.

CALIFORNIA

- Apple Juice Prods.**, 6769 Lexington, Los Angeles, 90038, (213) 464-2482.
- Rue Barclay Ent.**, 7436 Genesta Ave., Van Nuys, 91406, (818) 342-2636.
- Fred Benson Promo.**, Box 14856, Long Beach, 90803, (213) 433-5735. Pres.: Fred Benson.
- Augie Blume & Assoc.**, Box 190, San Anselmo, 94960, (415) 457-0215. Pres.: August G. Blume; Sales Mgr.: Denise Leigh.
- Boulder Creek Prodn. (div. of Anthony Lister, Inc.)**, Box 94, Boulder Creek, 95006, (408) 338-3252. Contact: Anthony Lister.
- Carman Prodn.**, 15456 Cabrito Rd., Van Nuys, 91406, (818) 787-6436. Pres.: T.R. Skeeter.
- Cross-Cross Industries**, 11920 Chandler Blvd., Suite 105, North Hollywood, 91607, (818) 506-3620. Pres.: Doc Remer.

John Curb Promos., Inc., Box 898, Brea, 92621, (213) 694-8302. Pres./Owner: John Curb.

Marvin Deane Trade Liaison Service, 4241 H. Colfax Ave., Studio City, 91604, (818) 769-4828. Pres.: Marvin Deane.

Dejay "Gold & Platinum" Record Plaques, 3010 W. Burbank Blvd., Burbank, 91505, (818) 845-0744. Pres.: Dave Goldstein.

Devra Enta., 2641 Lake View Terrace West, Los Angeles, 90039, (213) 668-ARTS. Telex: 650 330 1753.

Endless Music Promos./Prodn.s., 3849 Ridgemoor Dr., Studio City, 91604, (818) 760-1979. Pres.: Rusty Garner.

Entertainment Mktg. & Consulting, 12115 Magnolia Blvd., North Hollywood, 91607, (818) 506-3620. Pres.: Doc Remer.

Espree Records & Cassettes, 1100 Glendon Ave., Suite 1121, Los Angeles, 90024, (213) 824-3333. Pres.: Joseph Kessler.

Executive Suite Records, 6922 Hollywood Blvd., Suite 220, Hollywood, 90028, (213) 463-0056. COE: Mike Kelly; Sales Mgr.: Terence Bunn; Vice Pres.: Demetric Collins.

Extra Sensory Promo./Extra Sensory Mktg., 7144 Fulton Ave., #11, North Hollywood, 91605, (818) 785-8707. Owner: John Enrico.

F.I.D.O.F. (Int'l Fed. of Festival Organizations), Box 4003, Beverly Hills, 90213, (213) 273-2472. Telex: 510 600 2463 HALSEY LA. Pres.: Jim Halsey; Sec. Gen.: Armando Moerno.

Lu Fields Promos., Inc., Box 4200, Hollywood, 90078, (818) 467-3825. Pres.: Lu Fields.

Film Score Records, Box 10051, Beverly Hills, 90213, (818) 761-2646. Pres.: Doris Chy.

Front Page News Entertainment, 16 California St., Suite 205, San Francisco, 94111, (415) 420-8452. Pres.: Demetra Mavis.

Cathy Furniss & Assoc., 680 Beach St., Suite 445, San Francisco, 94109, (415) 885-2807.

The Garage Audio & Video, 316 N. Foxdale Ave., West Covina, 91790, (818) 337-7943. Owner: Patrick Woertink.

Heavy Lenny Promos., Inc., 2343 31st St., Santa Monica, 90405, (213) 450-6224, (800) 233-1382. Pres.: Lenny Bronstein.

Hinton & Svendsen Promos., 5535 Balboa Blvd., Suite 104, Encino, 91316, (818) 783-3750.

Hollywood Entertainment, 1446 N. Martel, Unit #3, Hollywood, 90028, (213) 851-3732. Pres.: Bob Gilbert; Sales Mgr.: Donna Parker.

Horseshoe Distributors & Promo., 3717 Fanwood Ave., Long Beach, 90808, Mgrs.: Judy Powell, Ann Harmon.

Cathryn Hrudicka & Assoc., 2478 Fulton St., San Francisco, 94118, (415) 221-8213. Exec. Dir./CEO: Cathryn Hrudicka.

Intermix, Inc., 2505 S. Robertson Blvd., Los Angeles, 90034, (213) 870-2121. Pres.: Reiko Posner; Sales Mgr.: Randy Schmidt; Assoc. Producer: Keith Endo.

Kessler Mgmt., 1100 Glendon Ave., Suite 1121, Los Angeles, 90024, (213) 824-3333.

Macola Record Co., 6209 Santa Monica Blvd., Hollywood, 90038, (213) 469-5821. Fax: (213) 469-2527. Pres.: Donald MacMillan; Sales Mgr.: James Taketa; Vice Pres., Mktg.: Chuck Fassett.

Making Tracks Promos., 5170 Pressley Rd., Santa Rosa, 95404, (707) 585-2105. Principal: Eddie Humber.

Marketing Plus, 13062 Marcy Ranch Rd., Santa Ana, 92705, (714) 669-9089. Pres.: Elaine Duran.

Marketing Plus, 1563 San Juan Dr., Brea, 92621, (714) 990-3809. Pres.: Elaine Duran.

A.D. Muscoto Promos., 4441 Beck St., North Hollywood, 91602, (818) 760-0383.

The Overseas Connection, 4543 Willis Ave., Sherman Oaks, 91423, (818) 905-0163. Telex: 4992481 CONSULTPETER. Pres.: Peter Pasternak.

The Promotion Dept., Box 93866, Los Angeles, 90093, (213) 468-1010. Pres.: Kenny Ryback.

Tony Richland Mktg. & Enhancement, 3814 Los Feliz Blvd., Los Angeles, 90027, (213) 668-1032. Pres.: Tony Richland; Sales Mgr.: Mary Lou Richland; Mktg. Vice Pres.: Annie Richland.

Kenny Ryback/Promo., Box 69332, Los Angeles, 90069, (213) 851-2766. Owner: Kenny Ryback; Retail & College Mgr.: Dallas Kelly.

SRO Marketing & Promotion, 373 N. LaCienega Blvd., Suite B, Los Angeles, 90048, (213) 652-9002. Telex: 490000316 (MAR UI). Pres.: Scott Martin; Nat'l Mktg. Dir.: Bob Cahill.

Nick Therry Record Promo., 3008 Belden Dr., Los Angeles, 90068, Pres.: Nick Therry; Sales Mgr.: Bud Mathis.

Third Party, Box 4067, San Francisco, 94101, (415) 931-0573. Pres.: Randy X. Fresh; Prodn.: Mark Gunnion.

V R A Teleplay Pictures, Number 8471, Universal City, 91608, (213) 462-1099. Pres.: Jossi Sigi; Sales Mgr.: John Harris.

V.S.O.P.—Very Special Original & Personalized, Box 7459, Glendale, 91205, (818) 500-8969. Pres.: Richard Dages.

Vaam Music Promos., 3470 Evans St., Suite C-114, Los Angeles, 90027, (213) 664-7765. Pres.: Pete Martin.

Dottie Vance, 3706 Landa St., Los Angeles, 90039, (213) 662-0353.

Sylvia White, 2383 Union St., #4, San Francisco, 94123, (415) 567-6935.

Law Offices of Jack R. Willis, 1724 N. La Brea Ave., Hollywood, 90046, (213) 876-4700.

Word of Mouth Mktg., 70 Universal City Plaza, Universal City, 91608, (818) 344-4757. Pres.: Rick Schultz; Promo. Mgr.: Cheryl Werler.

World Class Speakers Network, 1100 Glendon Ave., #1121, Los Angeles, 90024, (213) 824-3333. Pres.: Joseph I. Kessler.

Zebra Records (div. of Zebra Mktg. Corp.), 17735 Collins St., Encino, 91316, (818) 344-3848. Telex: 691600 ATT TCILSA QJP. Pres.: Ricky Schultz; Sales Mgr.: Jim Snowden.

COLORADO

Finer Arts Records, 2170 S. Parker Rd., Suite 115, Denver, 80231, (303) 755-2546. Pres.: Richard Bernstein; Chrmn.: Morris Bernstein.

Indie Distributing, Box 18651, Denver, 80218.

Brad Miller Entertainment, Box 18651, Denver, 80218. Producer: Brad Miller.

CONNECTICUT

GTE Service Corp., 1 Stamford Forum, Stamford, 06901, (203) 965-2000. Pres.: Henry Droz; Sales Mgr.: Dennis O'Malley.

Paradiso, Inc., Box 797, Wilton, 06897, (203) 762-5188. Telex: (203) 96-5940. Pres.: Ludwig V. Kleydorff; Office Mgr.: Iris A. Thomas.

DELAWARE

I C I Americas, Inc., Petrochemicals & Plastics, Wilmington, 19897, (302) 575-3000. Telex: 835-417.

FLORIDA

Paul Brown, 8561 Bonita Isle Dr., Lake Worth, 33467, (516) 623-7603.

Cude & Pickens Dist., 519 N. Halifax Ave., Daytona Beach, 32018, (904) 252-0381. Pres.: Bobby Lee Cude.

Detour Mktg., 4126 Inverrary Blvd., Suite 2810, Ft. Lauderdale, 33319, (305) 739-1121. Pres.: Daryl Toor.

Detour Prodn.s., 800 Southwest 129th Pl., Suite 106, Miami, 33184, (305) 223-7016. Pres.: Daryl Toor; Sales Mgr.: Fabiola Thebaud.

Mike Douglas & Assoc., Inc., 689 Central Ave., Suite 222, Saint Petersburg, 33701, (813) 892-3444. Pres.: Mike Douglas.

Bobby Farrell Int'l, 151 3rd St. North, Saint Petersburg, 33701, (813) 823-1075, (813) 823-1276. Pres.: Bobby Farrell; Sales Mgr.: Roy Swingle.

Loconto Prodn.s. & Recording Studios, 7766 NW 44 St., Sunrise, 33321, (305) 741-7766. Pres.: Frank X. Loconto; Sales Mgr.: Phyllis Finney Loconto.

Michael David Martin Ent., Inc., Box 117, Lakeland, 33802, (813) 688-7611. Pres.: Michael D. Martin; Asst. to Pres.: Vivian Williams.

Music Research & Mktg. Corp., Drawer 21046, Saint Petersburg, 33742, (813) 321-8649. Pres.: Michael Douglas; Sales Mgr.: Larry Ryan; P.M.: Lee C. Bevilacqua.

Musical Records Co., 780 West 27th St., Hialeah, 33010, (305) 887-2638. Pres.: Eliseo C. Valdes; Sales Mgr.: Alba V. Eagan.

Silco Prodn.s., Box 4096, Leon Sta., Tallahassee, 32315, (904) 385-1302. Owner & Promo.: Lou Miller.

GEORGIA

Wade Pepper Promos., 1195 Mt. Paran Rd. NW, Atlanta, 30327, (404) 233-5167. Pres.: Wade G. Pepper.

Pro-Talent Consultants, Box 29543, Atlanta, 30359, (404) 424-1684. Pres.: John Eckert; Sales Mgr.: Glenn Elliott.

ILLINOIS

Ad-Vertising Unlimited, Box 8135, Chicago, 60680, (312) 224-5612, 2. Cable: ROCHNI. Pres.: R.S. Hillman; Sales Mgr.: Frank Howard, Jr.; Adv. Mgr.: Howard Pittmar.

Howard Bedno & Assoc., 549 W. Fullerton Pkwy., Chicago, 60614, (312) 883-0100.

Blue Island Entertainment, 827 Cross Creek Court, Roselle, 60172, (312) 980-6618. Pres.: Bob Gilbert.

CBS Graphics & Advertising Corp., 827 Cross Creek Ct., Roselle, 60172, (312) 980-6618. Pres.: Bob Gilbert.

M.M. Cole Publishing Co., Playboy Bldg., Suite 1602, Chicago, 60611, (312) 787-0804. Cable: MMCOLE. Pres.: Shepard Stern; Sales Mgr.: Mike Stern.

John Doremus, Inc., 875 N. Michigan Ave., Suite 180*, Chicago, 60611, (312) 664-8944. Pres.: John C. Doremus;

Sales Mgr.: Alexis H. Sarkisian.

Jerma Records Co., 1410 East 72nd St., Chicago, 60619, (312) 752-2755. Pres.: U. S. Warren; Sales Mgr.: Samuel Warren.

Kiderian Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 764-1144. Pres.: Ray Peck; Vice Pres.: George Peck.

Mar-Kay Record Co., #1 Scotch Pine Dr., Collinsville, 62234, (618) 344-4443. Pres.: Mary Joyce; Sales Mgr.: Ron Allen, Sr.

Music, Marketing, & Promos., Inc., Box 22, South Holland, 60473, (312) 862-4198. Pres.: Michael D. Haines; Exec. Vice Pres.: Charles Crabtree; Vice Pres.: Richard Burns.

Nat'l Radiophone, Box 235, Highland Park, 60035, (312) 831-5810. Pres.: David J. Dahl.

PS Prodn.s., Inc., 35 E. Wacker Dr., Suite 290, Chicago, 60601, (312) 368-1417. Pres.: Paul Stanley; Vice Pres. Promo.: Michael Farley.

Planet Communications, Box 20346, Chicago, 60620, (312) 778-8760. Pres.: Vylautas Beleska; Sales Mgr.: Rudy Markus; Special Projects Mgr.: D. Jaras.

Press Relations, Inc., 3612 N. Janssen Ave., Chicago, 60613, (312) 975-0205. Pres.: Cary Baker.

IOWA

Indie Distributing, Box 2147, Sioux City, 51104, Promo. Dir.: B. Miller.

Little Chicago, Box 2147, Sioux City, 51104.

Harold Luick & Assoc., 110 Garfield St., Box B, Carlisle, 50047, (515) 989-3679. Pres.: Harold L. Luick; Sales Mgr.: Barbara Ann Lancaster.

Operation Music Ents., 233 W. Woodland Ave., Ottumwa, 52501, (515) 682-8283. Pres.: Nada C. Jones.

Souvenirs of the 60's, Box 2147, Sioux City, 51104, Promo. Dir.: B. Miller.

KANSAS

Comstock Records, Ltd., Box 3247, Shawnee, 66203, (913) 631-6060. Pres.: Frank Fara; Vice Pres.: Patty Parker.

KENTUCKY

Allen-Martin Prodn.s./Jefferson Audio Video Systems, 9701 Taylorsville Rd., Louisville, 40299, (502) 267-9658. Pres.: Ray Allen; Sales Mgr.: Michael Gibson.

Joe Middleton, 2212 Clays Mill Rd., Lexington, 40503, (606) 278-4194.

LOUISIANA

Bolden & Moorehead Prodn.s., Inc., 5130 Cameron Blvd., New Orleans, 70122, (504) 282-5460. Pres.: Issac Bolden; Pres.: Walter Moorehead.

Record Co. of the South (RCS), 5220 Essen Ln., Baton Rouge, 70808, (504) 769-2996.

Sea Cruise Prodn.s., Box 1830, Gretna, 70053, (504) 392-4615. Pres.: Ken Keene; Vice Pres.: Frankie Ford.

MASSACHUSETTS

Sue Auclair, Publicity!, 111 Perkins St., Jamaica Plains, 02130, (617) 522-1394. Pres./Sales Mgr.: Sue Auclair.

Fleetwood Recording Studios, Inc., 321 Revere St., Revere, 02151, (617) 289-6800.

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1560 Broadway, New York, NY 10036
(212) 302-5360 Telex: 226000 (ETLX UR)

Ed Hurvitz Music Promos., 129 Bishop St., Brockton, 02402, (617) 588-6348. Pres.: Edward M. Hurvitz.

Charles-Martignette Mgmt., Box 9295, Boston, 02114, (617) 734-5400. Pres.: Charles Martignette, Jr.; Adv. Mgr.: Dudley Winchester.

NERT (New England Record & Tape) (div. of PBN Survey), Box 268, Lawrence, 01842, (617) 686-4293. Pres.: Jerry P. Marcus; Sales Mgr.: B. J. Kankey; Vice Pres. Int'l Sales: P. H. Kankey.

Park Avenue Prods., 90 Thatcher Brook Cir., Suite 10, Attleboro, 02703, (617) 222-4837. Pres.: Richard David Perez, Jr.

Carl Strube, 100 Main St., Reading, 01767, (617) 944-0423.

Rik Tinory Prods., 180 Pond St., Box 311, Cohasset, 02025, (617) 383-9494. Pres.: Rik Tinory; Sales Mgr.: Richard F. Tinory, Jr.

V A R Int'l Promos., Box 2392, Woburn, 01888, (617) 935-5386, (617) 242-0751. Pres.: Joe Vigilone; Vice Pres.: Dan Rybar.

W E A Corp., 8 Winchester Pl., Winchester, 01890, (617) 721-1991. Pres.: Henry Droz; Sales Mgr.: Dennis O'Malley.

MICHIGAN

Leo Cheslak, 25315 Lyndon Ave., Redford Township, 48239, (313) 964-4000, (313) 532-4724.

Pioneer Recording Studio, Inc., 4238 Ramsgate, Bloomfield Hills, 48013, (313) 855-1466. Pres.: Gary Rubin; Sales Mgr.: Chris Ruggiero.

RMS Triad Prods., 6267 Potomac Cir., West Bloomfield, 48322, (313) 661-5167. Pres.: Bob Szajner; Sales Mgr.: Laura Holiday.

Kelvyn Ventour Promos., Inc., 14234 Grandmont, Detroit, 48227, (313) 493-0210. Pres.: Kelvyn Ventour.

MINNESOTA

Main St. Mktg. & Promo., Inc., 4517 Minnetonka Blvd., Suite 104, Minneapolis, 55416, (612) 927-4487. Pres.: Tom Kay; Vice Pres. of Promo.: Denise Lutz.

MISSOURI

Acme Distributors, Box 8123, Kansas City, 64112, (816) 444-8123. Pres.: Shirley Black; Sales Mgr.: Ward Black.

Midwest Custom Record Pressing Co., Inc., 6 Grandview Park Dr., Box 92, Arnold, 63010, (314) 464-3013, (314) 464-3015. Pres.: Richard Schaumberger; Sales Mgr.: Lisa T. Weisk.

Three G's Industries & Recording Studio "55", 6016 Troost, Kansas City, 64110, (816) 361-8455. Pres.: Eugene Gold; Sales Mgr.: Chris King, Ken Searcy.

NEVADA

Int'l Spotlight Promos., Inc., Box 1059, Las Vegas, 89125, (702) 796-6146, (702) 796-6146. Pres.: Lonnie Lee; Sales Mgr.: Tommy Graham.

NEW JERSEY

Sol Abrams Assoc., Inc., 331 Webster Dr., New Milford, 07846, (201) 262-4111. Pres.: Sol Abrams.

E-Mc Rhythm Ltd., Inc., Box 10167, Newark, 07101, (201) 676-1375. Pres./Sales Mgr.: Eric R. McPherson, Jr.

Platinum Promos., Inc., Box 276, Fairview, 07022, (201) 943-6438. Pres.: Jerry Lembo.

Record Room, 308 E. Evesham Rd., Glendora, 08029, (609) 939-0034.

NEW MEXICO

Bill Hunter's Recording Services, 118 Alcazar, NE, Albuquerque, 87108, (505) 268-8442.

Little Richie Johnson Agency, 1700 Plunkett Ct., Box 3, Belen, 87002, (505) 864-7441. Pres.: Little Richie Johnson; Sales Mgr.: Tony Palmer.

NEW YORK

American Council for the Arts, 1285 6th Ave., New York, 10019, (212) 245-4510. Pres.: Milton Rhodes; Entertainment Editor: James D. Finch.

American Renaissance Music Int'l (ARM), Box 1124, Binghamton, 13902, (607) 754-5748. Pres.: A.R. Moss.

Arlo Records, Inc., 7635 Telephone Rd., La Roy, 14482, (916) 584-3040. Pres.: Kenneth Bearce; Sales Mgr.: Jill Weizel; Gen. Mgr.: James Bearce.

Ben Arrigo/Glenn Prods. & Promos., 157 West 57th St., New York, 10019, (212) 265-6585.

Atwater Press Litho Corp., 207 West 25th St., New York, 10001, (212) 675-2710.

BB Publicity, 3025 Ocean Ave., Brooklyn, 11235, (212) 966-0433, (201) 356-3141. Pres.: Bob Bank; Sales Mgr.: Dana Bank; Promo. Dir.: Alex Goldenberg.

Beats Workin', 529 West 42nd St., #6-U, New York, 10036, (212) 563-7255. Co-Pres.: Jane Brinton; Co-Pres.: Dennis Wheeler.

James Bell Graphic Design, Inc., 521 West 141st St., New York, 10031, (212) 283-5538.

Bert Bogash & Assoc., 322 West 57th St., New York, 10019, (212) 397-0989.

Camera Music, Inc., 535 5th Ave., New York, 10017, (212) 682-8400. Pres.: Victor Benedetto; Gen. Mgr.: Roger Raimond.

Camera Prods., Inc., 535 5th Ave., New York, 10017, (212) 682-8400. Pres.: Victor Benedetto; Gen. Mgr.: Roger Raimond.

Loren Chaldez Promotion, 530 West 23rd St., #411, New York, 10011, (212) 627-0981. Pres.: Loren Chaldez.

Concrete Mgmt. & Mktg., 1133 Broadway, Suite 735, New York, 10010, (212) 645-1360. Telex: 4900000460 (OBRUJ). Fax: (212) 645-2607. E-Mail: IMC 139 OBRIEN US. Pres.: Walter O'Brien; Vice Pres.: Bob Chiappard.

Dance Music Report, 1747 First Ave., New York, 10128, (212) 860-5580.

Dark Hollow Prods., 1259 Madison Ave., Suite 2-G, New York, 10016, (212) 576-1048. Managing Agent: Glen M. Schweitzer.

Juggy Gayles, Inc., 67-45 East 190th Ln., Fresh Meadows, 11365, (212) 454-6593. Pres.: Juggy Gayles.

Lippin & Grant, Inc., 501 Madison Ave., 23rd Fl., New York, 10022, (212) 838-6140. Vice Pres. & Gen. Mgr.: Evelyn Shriver.

Mahoney/Wasserman & Assoc., 420 Lexington Ave., New York, 10017, (212) 972-4420.

Mark Custom Recording Service, 10815 Bodine Rd., Clarence, 14031, (716) 759-2600. Pres.: Vincent S. Morette.

Music Mktg. Systems Co., 1150 West 58th St., New York, 10019, (212) 977-4166. Cable: (Domestic) 968003-tel. Telex: (Int'l) 238790. Pres.: Roy A. Norman; Mktg. Dir.: Marcia W. Bitterman.

Myrna Post Assoc., 145 East 49th St., New York, 10017, (212) 935-7122.

Pro Creatives, 25 W. Burda Pl., Spring Valley, 10977, Pres.: David Rapp.

Programming Aids for Progressive Radio, 80-24 257th St., Floral Park, 11004, (212) 347-1208. Pres.: Jay Rosen; Sales Mgr.: Jim Glove.

Promedeus Arts, Inc., 220 East 23rd St., Suite 701, New York, 10010, (212) 686-5060. Pres.: Lew Morris; Sales Mgr.: Jerry Present.

RCI Communications, Box 126, Elmsford, 10523, (914) 592-7983. Sales Mgr.: Ray Roberts.

Radio Information Center, 675 3rd Ave., Suite 1700, New York, 10017, (212) 818-9060. Pres.: Maurie Webster; Sales Mgr.: Dan Taylor.

Roger Raimond Assoc./RARE, 415 East 81st St., #2-D, New York, 10028, (212) 861-1771. Pres.: Roger Raimond.

Revonah Records, Box 217, Ferndale, 12734, (914) 292-5965.

Rockbill, Inc., 130 West 57th St., New York, 10019, (212) 977-9680. Pres.: Jay I. Coleman; Exec. Dir.: Joshua C. Simons.

Ben Rosner Record Promo., 405 East 54th St., #8M, New York, 10022, (212) 765-2342. Owner: Ben Rosner.

Jasper Samuel Advertising, 406 West 31st St., New York, 10001, (212) 239-9544. Pres.: Jasper Samuel; Sales Mgr.: Byron Standard.

Billy Smith Promos. & Public Relations
Box 130, New York, 10024, (212) 787-8111. Pres.: Billy Smith.

Sound by Blachly, 69 Old E. Neck Rd., Melville, 11747, (516) 673-0330.

Spectral Music Corp., 250 West 57th St., New York, 10019, (212) 757-0110. Pres.: Mary Ann Hall.

Standy Records, 760 Blandina St., Utica, 13501, (315) 735-6187. Pres.: Stanley Markowski.

Fred Stuart Assoc., 45 East 66th St., New York, 10021, (212) 968-4619. Pres.: Fredric R. Stuart; Sales Mgr.: Nancy Sanderson.

Vusic Express Ltd., 636 Ave. of the Americas, New York, 10011, (212) 627-2323. Pres.: George Aposporos; Vice Pres. Distribution: Stuart Metrick.

Morton Dennis Wax & Assoc., Inc.
1560 Broadway, Suite 1210, New York, 10036, (212) 302-5360. Telex: MORTWAX 226000 (ETLX UR). Pres.: Morton Dennis Wax.

NORTH CAROLINA

Beechtree Recording Studio, 2804 Beechtree Dr., Sanford, 27330, (919) 774-8926. Pres.: Bill Tripp.

Carolina Record Promos., Box 5712, High Point, 27262, (919) 885-0263.

Marketing Ents., 4822 Albermarle Rd., Suite 224, Charlotte, 28205, (704) 535-6426. Pres.: R.B. Morris; Sales Mgr.: J. Friday.

Sunshine Record Promos., 11 Shady Oak Trail, Charlotte, 28210, (704) 554-1162. Pres.: Butch Kelly; Sales Mgr.: Kelly Montgomery.

OHIO

Counterpart Creative Studios, Inc., 3744 Applegate Ave., Cincinnati, 45211, (513) 661-8810.

Julie Godsey Independent Record Promo., 265 Jupiter Dr., Cincinnati, 45238, (513) 451-5793.

Hillside Records, 948 Studer Ave., Columbus, 43206, (614) 252-7116. Pres.: Larry McKenzie; Owner: Larry McKenzie.

JRC Album Co., 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9915. Pres.: Rusty York; Sales Mgr.: Linda York.

Westworld Records, 3966 Standish Ave., Cincinnati, 45213, (513) 793-8191. Pres.: Roosevelt Lee; Sales Mgr.: Ronald Lee.

Moseka Promos., 110 N. Main St., Fostoria, 44830, (419) 435-1789. Pres.: Ron Hanson.

Record Promotion Ents., 1730 Losantville Rd., Cincinnati, 45237, (513) 531-4317. Pres.: Edward Saphier; Sales Mgr.: Edward Saphier.

Dave Segel Promos. of Ohio, 1304 Cranwood Sq. South, Columbus, 43229, (614) 885-2789. Owner: Dave Segel.

Saul Star Promos. Unlimited, 6940 Carriage Hills Dr., Canton, 48187, (313) 981-6625. Pres.: Saul Star.

Sultman Prods., Box 72, Dayton, 45409, (513) 278-4601. Pres.: Eric Sultman.

Westworld Records, 3966 Standish Ave., Cincinnati, 45213, (513) 793-8191. Pres.: Roosevelt Lee; Sales Mgr.: Ronald Lee.

OKLAHOMA

Diamond Don Prods., Box 602, Poteau, 74953, (918) 647-9459. Pres.: Don Barnes; Asst.: Vicki Barnes.

Lark Record Prods., Inc., 4815 S. Harvard, #520, Tulsa, 74135, (918) 749-1648. Pres.: Jana Jae; Sales Mgr.: Wendy Dawes; Sec.: Pam La Syone.

PENNSYLVANIA

Captain Blue Music Publishing & Records, Box 1044, Hazleton, 18201, (717) 455-9484. Pres.: Taylor Sappe; Sales Mgr.: Roger Taylor.

JTM Workshop, Knox, 16232, (212) 797-5883. Pres.: Frank T. Battista.

Mystic Oak Records, 1727 Elm St., Bethlehem, 18017, (215) 865-1083. Pres.: William J. Coucewitch; Sales Mgr.: Bill Byron, Heather Lynne.

North Promotions, 6010 Penn Circle South, Pittsburgh, 15206, (412) 441-7440. Pres.: Harry Turner.

Prime Time Mktg., 1225 S. Main St., Suite 204, Greensburg, 15601, (412) 834-3320.

Star Title Strip Co., Inc., 842 Western Ave., Pittsburgh, 15233, (412) 231-4314. Mgr.: Wm. C. Hanley.

Sterling Title Strip Graphics, Inc., Box 5894, Pittsburgh, 15209, (412) 322-4555. Pres.: J. Roberts; Sales Mgr.: Ed Fedorchak.

PUERTO RICO

Studios Borinquen, Inc., GPO Box 4785, San Juan, 00936, (809) 790-2188. Fax: (809) 724-3768. Pres.: Darío Gonzalez; Sales Mgr.: Raul Aguayo.

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Mark Five/Sandcastle Studios, 10 Michael Dr., Box 7620, Greenville, 29610, (803) 269-1111, (803) 269-3961. Mgr.: Christopher Cassels.

TENNESSEE

A.M.I. Record Co., 915 W. Main St., Hendersonville, 37075, (615) 822-6786. Pres.: Michael R. Radford; Sales Mgr.: Harold Hodges.
American Sound Records/Emerald Records, 830 Glastonbury Rd., #614, Nashville, 37217, (615) 327-4538, (615) 361-7902. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Billy Joe Burnett; Promo: Bob Mitchell.
Blackwood Records, Box 17272, Memphis, 38187, (901) 522-0162. Pres.: Jennifer Blackwood; Sales Mgr.: James Blackwood.
Mike Borchetta Promos., 47 Music Sq. E., Nashville, 37203, (615) 321-5080. Pres.: Mike Borchetta; Sales Mgr.: Sue Austin.
Chart Attack Record Promo. & Mktg., Box 120554, Nashville, 37212, (615) 297-5245. Pres.: Stan Byrd.
Chuck Chellman Co., Inc., 1201 16 Ave. South, Nashville, 37212, (615) 320-7287.
Cookie Crumbles Promos., Box 120891, Nashville, 37212, (615) 242-5220. Pres.: John J. Koval, Sr.; Contact: Johnny "K".
The Creative Department, Inc., Box 150732, Nashville, 37215, (615) 386-9580. Pres.: Susan C. Passi.
Curtis Universal Record Masters, Box 4740, Nashville, 37216, (615) 865-4740. Pres.: Wade Curtiss; Sales Mgr.: S. D. Neal.
Johnny Dollar Promos., Box 121679, Nashville, 37212, (615) 244-4898.
Door Knob Records, 2125 8th Ave., South, Nashville, 37204, (615) 383-6002. Pres.: Gene Kennedy; Vice Pres.: Karen Jeglum Kennedy.
Fischer & Lucus, Inc., 1618 16th Ave., South, Nashville, 37212, (615) 292-3611. Pres.: Bobby Fischer.
Galaxy Sound Studios, 1508 Harlem, Memphis, 38104, (901) 274-2726. Studio Mgr.: Ed Walker.
General Broadcasting Service, Inc. (GBS), 38 Music Sq. East, Suite 216, Nashville, 37203, (615) 242-5001. Pres.: Ernie Blvens; Sales Mgr.: John Elvis James.
Horseshoe Distributors & Promos., 2937 Harlin Dr., Nashville, 37211, (615) 331-1125. Pres.: R. L. Brown; Sales Mgr.: Tim Dolan.
Don Howser Promos., 119 Maureen Dr., Hendersonville, 37075, (615) 824-5275.
Int'l Spottlite Promos., Inc., 6406 Thunderbird Dr., Nashville, 37209, (615) 352-8701. Ms. Waverly DeMers.
Ed Keeley Promo. & Mktg., 7420 Dunaway Dr., Nashville, 37221, (615) 648-9999. Pres.: Edward L. Keeley.
Barbara Kelly Promos., 9 Music Square West, Nashville, 37203, (615) 244-5908. Pres.: Barbara P. Kelly.
Mike Kelly Organization, 44 Music Sq. East, Nashville, 37203, (615) 246-6453.
Gene Kennedy Ents., 2125 8th Ave., South, Nashville, 37204, (615) 383-6006. Pres.: Gene Kennedy; Vice Pres.: Karen Jeglum Kennedy.
L S Records, 120 Hickory St., Madison, 37215, (615) 868-7172.
Tom McBee Promos., 50 Music Square West, Suite 200, Nashville, 37203, (615) 327-3744.
Melodree Records, Box 1255, Gallatin, 37066, (615) 451-3920. Pres.: Dee Mullins.
Ann J. Morton Promos., Box 40364, Nashville, 37204, (615) 297-8076. Pres.: Ann J. Morton.
Multi Hit Promos., 50 Music Sq. West, Suite 604, Nashville, 37203, (615) 329-4487. Pres.: Frank Mull.
Music Town Record Dist. & Promo. Co., Box 171132, Nashville, 37217, (615) 361-7902, (615) 327-4538. Pres.: Chris Ostermeyer; Sales Mgr.: Chris Ostermeyer.
Nationwide Sound Dist., Inc., 1204 Elmwood Ave., Nashville, 37212, (615) 385-2704. Pres.: Joe Gibson; Sales Mgr.: Betty Gibson.
Jack Pride Promo., 1231 17th Ave., South, Nashville, 37212, (615) 320-0878.
The Rhees Co., 11 Music Cir. South, #101, Nashville, 37203, (615) 255-4545. Pres.: Jan Rhees.
Bob Saporiti Promos., 780 W. Meade Rd., Nashville, 37205, (615) 352-8630.
Sight & Sound Mktg. & Public Relations (div. of Rocken Music Corp.), Box 34183, Memphis, 38134, (901) 358-5006. Pres.: Joe Boswell Jr.; Sales Mgr.: Bill Lusk, Mike Noland.
Soul Ents., Inc., 1009 Oakview St., Memphis, 38114, (901) 725-1889. Pres.: Allen White; Sales Mgr.: Aldean Clemons.
Stargem, Inc., 43 Music Square East, Nashville, 37203, (615) 244-1025. Pres.: Wayne Hodge; Sales Mgr.: Barbara Brown.

Skip Stevens Promos., 803 18th Ave. South, Nashville, 37203, (615) 329-4499. Pres.: Skip Stevens.
Harrison Tyner Int'l, Inc., Box 25083, Nashville, 37202.
Mary Vaughan, Box 472, Nashville, 37217, (615) 366-4051.
Bill Wence Promos., Box 110829, Nashville, 37222, (615) 776-2060. Pres.: Bill Wence.
Curtis Wood Record Promos., 4416 Eaton's Creek, Nashville, 37218, (615) 876-1729.
Bobby Young Promos., 315 W. Main St., 3rd Fl., Hendersonville, 37075, (615) 824-0834.

TEXAS

Cross Country Coverage Ltd., 105 Bullian Ln., Austin, 78746, (512) 327-4207. Pres.: Katy Bee.
Joe P. Ethridge Promos., 13923 Foxford Way, Houston, 77015, (713) 450-3266.
Jay Jensen Promos., 4848 Mill Run Rd., Dallas, 75244, (214) 991-8559. Owner: Jay Jensen.
Joey Records, Inc., 6703 W. Commerce, San Antonio, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
Dick Michaels Prodn., 11311 Audelia Rd. Condo. 283, Dallas, 75243, (214) 349-4151.
The Edward de Miles Co., Inc., Frito-Lay Tower, Exchange Park #45566, Dallas, 75245, (214) 268-7414. Pres.: Edward de Miles; Sales Mgr.: Bill Bennett; Vice Pres.: J. Parrish Smith.
Slick Norris Artists & Promos., Box 653, Highlands, 77562, (713) 424-4235. Pres.: Slick Norris.
Professional Advertising Consultants, 11325 Pegasus St., Dallas, 75238, (214) 349-9415. Pres.: Bill Reardon.
Record & Radio Promo., Inc., 4347 Hampton Rd., Suite 135, Dallas, 75237.
Rio Grande Music Co., 119 S. Sam Houston Blvd., San Benito, 78586, (512) 399-5377. Sales Mgr.: John F. Phillips.
The Spacek Co., 9903 Silver Creek Rd., Dallas, 75243, (214) 860-9500. Pres.: Ed Spacek.
Peter Svendsen Co., 822 N. Main St., Box 297, Cleburne, 76031, (817) 641-7875. Pres.: Peter Svendsen.
TanDen Prodn., Box 382, Gainesville, 76240, (817) 665-6756. Pres.: Bobby Dennis; Sales Mgr.: Roger Christian; Contact: Tammy Mitchell.
Curtis Wood Record Promos. & Distributions, Rt. 1, Box 172-C, Dallas, 75488, (214) 684-3741.

UTAH

Covenant Recordings, Inc., Box 26817, Salt Lake, 84126, (801) 487-1096. Pres.: V. Lewis Kofford.

VIRGINIA

Amphon Prodn., Box 13099, Chesapeake, 23325. Pres.: Lee Manning.

VERMONT

Gregory Nelson Ficara Group, 40 Clinton St., Springfield, 05156, (802) 885-3820. Pres.: G. Nelson Ficara, Owner; Sales Mgr.: Lucille Nelson; Contact: J. Coloutti.

WEST VIRGINIA

Ruppenthal Ents., Box 235, Berkeley Springs, 25411, (304) 258-2627. Pres.: Virgil H. Ruppenthal.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

AdTees Corp., Box 608, Stanley Ave., Thomasville, NC, 27360, (919) 475-0111. Pres.: Tim Batten; VP Mktg.: Tim Tucker.
 Product(s): T-Shirts.

All Night Records, 208½ N. Washington, Eldorado, AR, 71730, (501) 862-0731. Op. Exp.: David Feinberg.
 Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts.

American Int'l Manufacturers, 3812 Penn Ave., Pittsburgh, PA, 15201, (800) 233-2800, (800) 633-3232. Telex: 86-6295. Fax: 412-683-8375. Pres.: Albert Elowitz; Sales Mgr.: John Fullerton; Account Exec.: David Monsted.
 Product(s): Buttons/Badges, Hats/Caps, Keychains, Manufacturer of Music Gifts.

American Sound Records/Emerald Records, 830 Glastonbury Rd., #614, Nashville, TN, 37217, (615) 327-4538, (615) 361-7902. Pres.: Cliff Ayers Ostermeyer; Sales Mgr.: Billy Joe Burnett; Promo: Bob Mitchell.
 Product(s): Jackets, T-Shirts.

Art Concepts, Inc., 2027 Pontius Ave., Los Angeles, CA, 90025, (213) 479-3971. Pres.: Barry Blum.
 Product(s): Posters, Record Awards/Picture Framing.

Art-Phyl Creations, 16250 NW 48th Ave., Miami, FL, 33014, (305) 624-2333, (800) 327-8318. Pres.: Art Hochman.
 Product(s): Sheet Music Racks, Peg Hooks.

Artemis, Inc., 575 Broad St., Bridgeport, CT, 06604. Pres.: James Munro.
 Product(s): Belt Buckles, Buttons/Badges, Patches, Posters, T-Shirts, Stickers.

BB Publicity, 3025 Ocean Ave., Brooklyn, NY, 11235, (212) 966-0433, (201) 356-3141. Pres.: Bob Bank; Sales Mgr.: Dana Bank; Promo Dir.: Alex Goldenberg.
 Product(s): Hats/Caps, Jackets.

G. Benson & Co. Printers, Inc., 75 Spring St., New York, NY, 10012, (212) 925-7100. Pres.: Gerald J. Benson; Sales Mgr.: E. Todd Benson.
 Product(s): Buttons/Badges, Posters, T-Shirts, Satin Cloth Labels.

Bib Audio/Video Products, Box 27682, Denver, CO, 80227, (303) 972-0410. Telex: 284673. Fax: (303) 972-4519. Pres.: Tony Marcon, Mktg. Mgr.: Corp. Comm. Coordinator: Kathryn Hemloch.
 Product(s): T-Shirts, Complete Point of Sale Kits.

Big Ed's Unlimited, 11141 Georgia Ave., Suite A-1, Wheaton, MD, 29092, (301) 949-9500.
 Product(s): T-Shirts.

Billion Dollar Roqo Queen Records, Box 1982, Los Angeles, CA, 90078, (213) 871-1479, (213) 281-0300. Pres.: Deborah Ruth Davidsohn.
 Product(s): Various products.

Blue Island Entertainment, 827 Cross Creek Court, Roselle, IL, 60172, (312) 980-6618. Pres.: Bob Gilbert.
 Product(s): Jackets, T-Shirts, Photographs.

Broccoli Rabe Entertainment Complex, 15 Gloria Ln., Fairfield, NJ, 07006, (201) 575-7460. Pres.: Brian Drago; Sales Mgr.: Hugh Jones; Studio Mgr.: Matha Lima.
 Product(s): Jackets.

Button Factory, 915 Broadway, Buffalo, NY, 14212, (716) 852-0094. Pres.: Dennis Ruda.
 Product(s): Buttons/Badges.

C & R Guitars, Box 52370, Tulsa, OK, 74152, (918) 747-1407. Telex: 9102406033. Fax: (918) 744-5477. Sales Mgr.: Sara Rich; Owner: Bill Rich.

Product(s): Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, T-Shirts, Inflatable P.V.C. Products.



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CBS Graphics & Advertising Corp., 827 Cross Creek Ct., Roselle, IL, 60172, (312) 980-6618. Pres.: Bob Gilbert. Product(s): Jackets, T-Shirts, Photographs.

CP Rock/California Posters, 2550 Del Monte, West Sacramento, CA, 95691, (916) 372-1131. Sales Mgr.: Dick Harris. Product(s): Rock & Roll Poster Distributor.

F.S. Cameron, Inc., 45 East 66th St., New York, NY, 10021, (212) 988-4619. Pres.: Fred Stuart. Product(s): Product Placement-Music Videos.

Colorscan Services, Inc., 241 Stuyvesant Ave., Lyndhurst, NJ, 07071, (201) 438-6729. Pres.: Jesse G. Principato. Product(s): Jackets, Posters.

Colorseps-Lithopress Services, Box 151, Lyndhurst, NJ, 07071, (201) 438-6729. Pres./Sales Mgr.: Jesse G. Principato. Product(s): Posters.

Cude & Pickens Dist., 519 N. Halfax Ave., Daytona Beach, FL, 32018, (904) 252-0381. Pres.: Bobby Lee Cude. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Patches, Posters, T-Shirts, Plastic Cups, Mugs with Logos.

Custom License Plates, 1017 Woodbine Way, San Jose, CA, 95117, (408) 296-1168. Product(s): License Plates.

Cygnat Records, Inc., Box 272749, Tampa, FL, 33688, (813) 961-8881. Pres.: Phillip A. Lopez.

DJ Enterprises, 515 W. Allen Ave., Suite 4, San Dimas, CA, 91773, (818) 335-3718. Pres.: Eugene L. Procopio. Product(s): Video Hardware.

Dajim Corp.

Box 151, 28 Morris St., Amsterdam, NY, 12010, (518) 842-4800. Pres.: James D. Caterino; Sales Mgr.: Daniel D. Caterino. Product(s): Hats/Caps, Jackets, Patches, T-Shirts.

Digi-Tech, Inc., Box 617, Mesquite, TX, 75149, (201) 548-4260. Product(s): Robots.

Disc Communications Ltd., 1776 Broadway, New York, NY, 10019, (212) 246-6696. Sales Mgr.: William J. Cullen. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts.

EEMC (Entertainers Merchandise Mgmt. Corp.), 7635 Fulton Ave., North Hollywood, CA, 91605, (213) 875-1470. Product(s): Buttons/Badges, Posters, T-Shirts.

Elvisly Yours, Inc., 3631 Millbranch, Memphis, TN, 38116, (901) 346-2001. Pres.: Sid Shaw; Sales Mgr.: Billy Smith. Product(s): Belt Buckles, Buttons/Badges, Jackets, Keychains, Patches, Posters, T-Shirts, Rock Candy, Jigsaw Puzzles.

Ephemera, Inc., 275 Capp St., San Francisco, CA, 94110, (415) 552-4199. Sales Mgr.: Ed Poilsh. Product(s): Buttons/Badges, Bumper Stickers.

Executive Suite Records, 6922 Hollywood Blvd., Suite 220, Hollywood, CA, 90028, (213) 463-0056. COE: Mike Kelly; Sales Mgr.: Terence Bunn; Vice Pres.: Demetric Collins. Product(s): Hats/Caps, Jackets, T-Shirts.

Factors Etc., Geissler Park, Bear, DE, 19701, (302) 834-1625, (800) 441-7650. Product(s): Buttons/Badges, T-Shirts.

Fast Track (Recording) Studio, 1906 East 115th Pl., Northglenn, CO, 80233, (303) 457-0730. Sales Mgr.: Terry McMurtry. Product(s): Posters, T-Shirts.

Gregorie Nelson Ficara Group, 40 Clinton St., Springfield, VT, 05156, (802) 885-3820. Owner: G. Nelson Ficara; Sales Mgr.: Lucille Nelson; Contact: J. Colouutti. Product(s): Buttons/Badges, Hats/Caps, Keychains, Posters.

FotoVision, Inc., 79 Beechwood Ln., Suite 1, Fairfield, CT, 06430, (203) 374-9401. Pres.: Alvin P. Gurewitz. Product(s): 3-D Pictures.

G. B. & Co., Box 33, Highland Park, IL, 60035, (312) 433-4575. Pres.: R.L. Polk; Sales Mgr.: D. Hirtz. Product(s): Displays—PO.P.

Gopher Products, 2201 Lockhead Way, Carson City, NV, 89701, (702) 882-9333, (800) 648-0958. Pres.: Warren Perkins; Sales Mgr.: Ed Mallow. Product(s): Dept. Signs & PO.P.

Handcraft Co., Inc., 1015 Park Ave., Box 680, Lakewood, NJ, 08701, (201) 364-0600. Pres.: Phillip M. Falgares, Jr. Product(s): Buttons/Badges, Hats/Caps, Jackets, Patches, Posters, T-Shirts.

Holubek, Inc., W238 N1800 Rockwood Dr., Waukesha, WI, 53188, (414) 547-0500. Telex: (414) 547-5847. Pres.: Verne Holubek; Sales Mgr.: Michael Alberty. Product(s): Hats/Caps, Jackets, Patches, T-Shirts.

Identity, Inc., 225 East 63rd St., New York, NY, 10021, (212) 888-0543. Pres.: Claude Elbaz; Sales Mgr.: Lori Beth Horowitz. Product(s): Jackets, T-Shirts.

Impressive Imprints, Inc., 1095 N. Broadway, North Massapequa, NY, 11758, (516) 293-6161. Pres.: Howard Lang; Sales Mgr.: Edward Manollo. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts.

Jewellite Signs, Letters & Displays, Inc., 154 Reade St., New York, NY, 10013, (212) 683-4474. Fax: (212) 697-4467. Pres.: Joseph Robert Bank; Sales Mgr.: Dana Bank; Contact: William Bank. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Signs, Headers, Displays.

Keval Tape Duplicators, 77 Bayshore Rd., Bay Shore, NY, 11706, (516) 586-2486. Owner/Eng.: Keith Gutschwager. Product(s): Keychains, T-Shirts.

Label Makers, Inc., 12 Long Island Ave., Holtsville, NY, 11742, (516) 289-9250, (212) 466-1941. Pres.: Alan Becker. Product(s): Promo Labels LP'S & Tape Pkg.

Harold Luick & Assoc., 110 Garfield St., Box B, Carlisle, IA, 50047, (515) 989-3679. Pres.: Harold L. Luick; Sales Mgr.: Barbara Ann Lancaster. Product(s): Buttons/Badges, T-Shirts.

Mar-Key Record Co., #1 Scotch Pine Dr., Collinsville, IL, 62234, (618) 344-4443. Pres.: Mary Joyce; Sales Mgr.: Ron Allen, Sr. Product(s): Pens, Labels.

Margold Silk Screening Designs, Inc., 1058 Broadway, Albany, NY, 12204, (518) 463-2236. Contact: Jana B. Kahn. Product(s): Custom "In-store" signs.

Megur Incentives, 587 5th Ave., New York, NY, 10017, (212) 838-2221. Pres.: Steven Megur; Sales Mgr.: Ester Renzer. Product(s): Hats/Caps, Jackets, Keychains, T-Shirts, Leather Wallets & Pads, Pens.

The Merchandising Guild, 6163 Glen Adler, Los Angeles, CA, 90068, (213) 482-0583. Owner: Lynn Schneider. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts.

Metacom, Inc., 1401-B W. River Rd., North, Minneapolis, MN, 55411, (612) 588-2781, (800) 328-4818. Telex: 821301 METACOM UD. Pres.: James I. McCann; Sales Mgr.: David Thompson; Dir. Mktg.: Sharon Begam. Product(s): Posters.

Mike's Print Shop, 2507 Grim, Waco, TX, 76707, (817) 752-2321. Pres.: Mike Stanley; Contact: Dwight Olson. Product(s): Buttons/Badges, Hats/Caps, Jackets, T-Shirts.

Milestone Publishing, Inc., 120 N. Aspan, Azusa, CA, 91702, (818) 969-5855. Sales Mgr.: Steve Belisle; Custom Sales: Ron Gibson. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, T-Shirts, Cioissonne Lapel Pins & Mugs.

Modern Album & Finishing Co., Inc., 1299 Voorhees St., Terre Haute, IN, 47808, (812) 235-6001. Product(s): Posters.

Movie Memories & Poster Shop, 165 University Ave., Palo Alto, CA, 94301, (415) 328-6265. Product(s): Posters.

Mystic Oak Records, 1727 Elm St., Bethlehem, PA, 18017, (215) 865-1083. Pres.: William J. Coucewitch; Sales Mgr(s): Bill Byron, Heather Lynne. Product(s): Jackets, Posters.

Nalpac, Ltd., 8700 Capital, Oak Park, MI, 48237, (313) 541-1140. Pres.: Ralph Caplan; Sales Mgr.: Jim Altman; Vice Pres.: David McWilliams. Product(s): Buttons/Badges, Hats/Caps, Jackets, Keychains, T-Shirts, Coffee Mugs, Sunglasses.

Nat'l Assn. for Campus Activities (NACA), Box 6828, Columbia, SC, 29260, (803) 782-7121. Exec. Dir.: Steve Slagle. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts.

Nat'l Trends, Inc., 2260 Scott Lake Rd., Pontiac, MI, 48054, (313) 674-4691, (313) 777-4594. Product(s): Buttons/Badges, Posters, Headbands, Bandanas, Mirrors.

Olympic Litho Corp., 116 Nassau St., Brooklyn, NY, 11201, (718) 522-2400. Pres.: Marvin D. Frankel; Sales Mgr.: Herbert Farber. Product(s): Posters.

One Stop Posters, 1001 Monterey Pass Rd., Monterey Park, CA, 91754, (213) 263-7361. Product(s): Buttons/Badges, Posters.

Otto Entertainment Graphics, 1127 Vine St., Cincinnati, OH, 45210, (513) 621-9779. Contact: Dave Otto, Gary Thompson, Bob Clements, Mark Alger. Product(s): Posters, Stickers, Tickets, Booklets.

Packaging Supplies, Inc., 2015 S. Arlington Heights Rd., Arlington Heights, IL, 60005, (312) 439-3100, (800) 234-8700. Pres.: Abe H. Cohen; Exec. Vice Pres. Sales: Fred Cohen. Product(s): Poly Bags.

Pedersen & Assoc., 11152 Fleetwood St., #10, Sun Valley, CA, 91352, (818) 768-3122. Product(s): Posters.

Personalities, Inc., 8537 Atlas Dr., Gaithersburg, MD, 20877, (301) 963-3995. Product(s): Buttons/Badges, Keychains, Stickers.

Phantasma Sound, 7909 Fremont Ave., Ben Lomond, CA, 95005, (408) 336-2494. Pres.: Errol Spector; Sales Mgr.: Errol Spector. Product(s): Belt Buckles.

Plymouth Mills, Inc., 330 Tompkins Ave., Staten Island, NY, 10304, (718) 447-6707. Pres.: Alan Elenson; Sales Mgr.: Evan Levy. Product(s): Hats/Caps, T-Shirts, Custom Printed Sweatshirts.

Private Press, 8940 151st Ave., Suite 1K, Queens, NY, 11414, (212) 484-3121. Pres.: Robyn Jennifer; Sales Mgr.: Jan Haust. Product(s): Buttons/Badges, Jackets, Keychains, Posters, T-Shirts.

Promedeus Arts, Inc., 220 East 23rd St., Suite 701, New York, NY, 10010, (212) 686-5060. Pres.: Law Morris; Sales Mgr.: Jerry Present. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts, Custom Manufactured Promotions.

Queens Group, 620 S. Belmont, Indianapolis, IN, 46221, (317) 635-7777. Pres.: Leonard Verebay; Sr. Vice Pres.: Richard Roth. Product(s): Posters, Cartons, Cassette Inserts.

RHM Industries, Ltd., 180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222. Pres.: Gerard V. Hughes. Product(s): Posters.

R. P. Prodn., Inc., Box 54, Highland Park, IL, 60035, (212) 433-4575. Pres.: Roy Pink; Sales Mgr.: F. Holtz. Product(s): PO.P. Displays.

Regal Poly Pak, 125 Spagnoli Rd., Melville, NY, 11747, (516) 293-6767. Fax: (516) 454-6366. Pres.: L. Levy; Nat'l Sales Mgr.: Ken Trottere. Product(s): Plastic Promo Shopping Bags.

Rich Specialties, Inc., Box 52370, Tulsa, OK, 74152, (918) 747-1407, (800) 331-9093. Pres.: Bill Rich. Product(s): Buttons/Badges.

Roach, Inc., Box 16548, 2255 Westbelt Dr., Columbus, OH, 43216, (614) 876-9951, (800) 848-7970. Product(s): Hats/Caps, T-Shirts.

Road Runner Tour Mdsq., 1112 N. Sherbourne Dr., Los Angeles, CA, 90906, (213) 854-4400. Contact: John Coulter. Product(s): Buttons/Badges, Hats/Caps, Jackets, Patches, T-Shirts.

Jasper Samuel Advertising, 406 West 31st St., New York, NY, 10001, (212) 239-9544. Pres.: Jasper Samuel; Sales Mgr.: Byron Standard. Product(s): Posters.

Scorpio Posters, Inc.

63 19th St., Brooklyn, NY, 11232, (212) 499-2001. Pres.: Frank Scorpio; Sales Mgr.: Geri Quagliato; Asst. Sales Mgr.: Eileen Paris. Product(s): Posters, Party Lights, Blacklights.

Society for the Preservation & Encouragement of Barber Shop Quartet Singing, 6315 3rd Ave., Kenosha, WI, 53140, (414) 654-9111. Exec. Dir.: Hugh A. Ingraham. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts.

Southern Recording & Photography, 56 East 53rd Pl., Tulsa, OK, 74105, (918) 747-7380. Owner/Eng.: John Southern. Product(s): Photographs.

Splice of Life, Inc., Brighton, MA, 02135, (617) 782-3384. Owner: Amie Beth Doft. Product(s): T-Shirts.

Wade Staley Promos., 224 Robin Cir., Archdale, NC, 27263, (919) 431-5521. Pres.: Wade C. Staley. Product(s): Hats/Caps, Jackets, Posters, T-Shirts.

Starlitte, 842 Western Ave., Pittsburgh, PA, 15233, (412) 231-4314. Pres.: William C. Hanley; Sales Mgr.: Thomas W. Hanley. Product(s): Music Retailing Header Strips.

Starmakers Publishing Corp., 8 W. 19th St., New York, NY, 10011, (212) 989-8906. Pres.: Eileen Miller; Sales Mgr.: Bill Emanuel. Product(s): Posters, Notepads, Portfolios, Puzzles.

Starmakers Poster Corp., 47-51 33rd St., Long Island City, NY, 11101, (718) 767-8377. Pres.: Eileen Miller; Sales Mgr.: George Fisher. Product(s): Posters, Portfolios, Notebooks.

Stormin Norman Prodn., 126 West 22nd St., New York, NY, 10011, (212) 206-0490. Product(s): Jackets, T-Shirts, Sweatshirts.

Stoughton Printing Co., 130 N. Sunset Ave., City of Industry, CA, 91744, (213) 961-3678, (818) 961-3678. Fax: (818) 961-6505. Pres.: Jack W. Stoughton; Sales Mgr.: Jack Stoughton, Jr. Product(s): Posters, Display Placards, Stand-up.

Sunshine Cover-Ups, Inc., 860 Sunshine Ln., Altamonte Springs, FL, 32714, (305) 862-1972. Contact: Gene Willson. Product(s): T-Shirts.

The T-Shirtery, Inc., 1200 Menlo Dr., NW, Atlanta, GA, 30318, (404) 351-9850, (800) 241-1052. Pres.: Jay J. Cohen; Sales Mgr.: Paul I. Katz. Product(s): Hats/Caps, Jackets, T-Shirts.

Texas Record Mfg., Inc., 1422 W. Poplar St., San Antonio, TX, 78207, Pres.: C. F. Lee; Sales Mgr.: Jimmy Burton. Product(s): Buttons/Badges, Patches, Posters, Window Decals, Concert Tickets.

Three G's Industries & Recording Studio "55", 6016 Troost, Kansas City, MO, 64110, (816) 361-8455. Pres.: Eugene Gold; Sales Mgr.: Chris King, Ken Searcy. Product(s): Hats/Caps, Jackets, Posters, T-Shirts.

Trusty Tuneshop Recording Studio, Rt. 1, Box 100, Nebo, KY, 42441, (502) 249-3194. Pres.: Elsie Childers; Sales Mgr.: Michael Cain. Product(s): Belt Buckles, Buttons/Badges, Hats/Caps,

Jackets, Keychains, Patches, Posters, T-Shirts.
Universal Litho & Album, Inc., 10120 NW 80th Ave., Hialeah Gardens, FL, 33016, (305) 557-2552, (305) 557-2562. Pres.: Carlos O. Garcia; Sales Mgr.: Manny Sanchez.
 Product(s): Posters.
V. S. O. P-Very Special Original & Personalized, Box 7459, Glendale, CA, 91205, (818) 500-8969. Pres.: Richard Dagres.
 Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts, Silk-screening, Embroidery.
Vermont Specialty Products, Inc., Box 9366, 372 Dorset St., South Burlington, VT, 05401, (802) 804-7010.
 Product(s): Buttons/Badges, Hats/Caps, T-Shirts, Bumper Stickers, Glassware.
Warjo Promos., Inc., 236 West 27th St., New York, NY, 10001, (212) 627-2800. Fax: (212) 627-3136. Pres.: Warren Baker; Sales Mgr.: Peter Gorin.
 Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts, All Promotional Items.
Morton Dennis Wax & Assoc., Inc., 1560 Broadway, Suite 1210, New York, NY, 10036, (212) 302-5360. Telex: MORT-WAX 226000 (ETLX UR). Pres.: Morton Dennis Wax.
 Product(s): Jackets, T-Shirts.
WT & Co., 54 Music Square East, Suite 300, Nashville, TN, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Gene Michale.
 Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts.
White Rock Records, Inc., 401 Wintermantle Ave., Scranton, PA, 18505, (717) 343-6718. Pres.: Phil Ladd.
 Product(s): Patches, Posters, T-Shirts.
Winterland Prods., 890 Tennessee St., San Francisco, CA, 94107, (415) 648-7700. Telex: 171762.
 Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Keychains, Patches, Posters, T-Shirts.
The Wizard, 7709 1/2 Melrose, Los Angeles, CA, 90069, (213) 657-5725.
 Product(s): Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts, Embroidery, Screen Printing.

SCHOOLS & INSTRUCTIONS

Afro-American Music Opportunities Assn., 2809 Wayzata Blvd., Minneapolis, MN, 55405, (612) 377-3730.
Airwave Recording Co., 1830 NE 153rd St., N. Miami Beach, FL, 33162, (305) 949-9283. Pres.: Robert Walker.
All Night Records, 208 1/2 N. Washington, Eldorado, AR, 71730, (501) 862-0731. Opns. Exp.: David Feinberg.
American Academy & Institute of Arts & Letters, 633 West 155th St., New York, NY, 10032, (212) 368-5900. Pres.: John Kenneth Galbraith; Admin.: Margaret M. Mills.
American Guild of Music, Box 3, Downers Grove, IL, 60515, (312) 968-0173. Pres.: Barry Carr.
American Harp Society, Inc., 8331 Quebec Dr., Los Angeles, CA, 90068, (213) 463-0716. Pres.: Sally Maxwell; Exec. Sec.: Dorothy Remsen.
Andol Audio Prod., Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Domenick Salvatore.
Audio Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.
Audio Recording, Inc., 4718 38th Ave., NE, Seattle, WA, 98105, (206) 525-7372, (206) 623-2030. Pres.: Kearney W. Barton; Sales Mgr.: Kearney W. Barton.
Belmont College, 1900 Belmont Blvd., Nashville, TN, 37203, (615) 383-7001.
Berklee College of Music, 1140 Boylston St., Boston, MA, 02215, (617) 266-2400.

College for Recording Arts

665 Harrison St., San Francisco, CA, 94061, (415) 781-6306. Pres.: Leo de Gar Kulka; Sales Mgr.: Opns. Dir.: Robert Berlin; Curriculum Coord.: Dr. John Reible.

Espre Records & Cassettes, 1100 Glendon Ave., Suite 1121, Los Angeles, CA, 90024, (213) 824-3333. Pres.: Joseph Kessler.
Five Towns College, 2165 Seaford Ave., Seaford, NY, 11783, (516) 783-8800.
Institute of Audio-Video Engineering, 1831 Hyperion Ave., Los Angeles, CA, 90027, (213) 666-3003, (800) 972-1414, (800) 551-8877. Contacts: J. Fred Munch, Larry Cook.
JRC Album Co., 1594 Kinney Ave., Cincinnati, OH, 45231, (513) 522-9915. Pres.: Rusty York; Sales Mgr.: Linda York.
JTM Workshop, Knox, PA, 16232, (212) 797-5883. Pres.: Frank T. Battista.
Jackson Sound Prods., Ltd., 3897 S. Jason St., Englewood, CO, 80110, (303) 761-7940. Operations Mgr.: Linda M. Loughman.
Dave Kennedy Recording Studios, 8006 W. Appleton Ave., Milwaukee, WI, 53218, (414) 527-3127.

Harold Luick & Assoc., 110 Garfield St., Box B, Carlisle, IA, 50047, (515) 989-3679. Pres.: Harold L. Luick; Sales Mgr.: Barbara Ann Lancaster.
Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, AZ, 85009, (602) 269-2869. Pres.: Jack Murray; Vice Pres.: Janita Cooper.
The Masterwork Music & Art Foundation, Inc., 300 Mendham Rd., Morristown, NJ, 07960, (201) 543-3212. Exec. Dir.: Shirley S. May.
Harry McCune Sound Service, Inc. dba McCune Audio Visual Video, 951 Howard St., San Francisco, CA, 94103, (415) 777-2700. Pres.: Harry D. McCune; Sales Mgr.: Leslie Draper.
McLennan Community College, 1400 College Dr., Waco, TX, 76708, (817) 756-8551.
The Music Business Institute, 3376 Peachtree St., NE, Atlanta, GA, 30326, (404) 231-3303. Pres.: G. A. Murphey; Academic Dept. Dir.: Louis Lewow.

Musicians Institute

1655 McCadden Pl., Hollywood, CA, 90028, (213) 462-1384. Pres.: Patrick Hicks; Dir. of Sales: Tina H. Fodrey.

Nat'l Academy of Songwriters, Box 57, Hollywood, CA, 90028, (213) 463-7178.
Nat'l Assn. for Campus Activities (NACA), Box 6828, Columbia, SC, 29260, (803) 782-7121. Exec. Dir.: Steve Slagle.
Nat'l Orchestral Assn., 475 Riverside Dr., Room 455, New York, NY, 10115, (212) 870-2009. Contact: Jennifer Billfield.
New York Communication Center, 253 W. 16th St., New York, NY, 10011, (212) 242-8435.
O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 63, Denney Hall, Columbus, OH, 43210, (614) 292-9689. Mgr.: Dave Jones.
Omega Studios School of Applied Recording Arts & Sciences, 5609 Fishers Ln., Rockville, MD, 20852, (301) 946-4686. Pres.: W. Robert Yesbek; Sales Mgr.: Betty Phelps.
Pacific Lutheran University/Audio Services, 121st & Park, Tacoma, WA, 98447, (206) 535-7268. Dir. of Audio Svcs.: Bob Holden.
Peabody Institute of the Johns Hopkins University/Peabody Recording Studios, One East Mt. Vernon Pl., Baltimore, MD, 21201, (301) 659-8136. Dir. of Recording: Alan P. Kefauver.
Phantasma Sound, 7909 Fremont Ave., Ben Lomond, CA, 95005, (408) 336-2494. Pres.: Errol Spector; Sales Mgr.: Errol Spector.
Premier Film, Video & Recording Corp., 3033 Locust St., St. Louis, MO, 63103, (314) 531-3555. Pres.: Wilson Dalzell; Sales Mgr.: Grace Dalzell.
Quik Cassette Corp., 250 West 57th St., Suite 2101, New York, NY, 10107, (212) 977-4411. Sales Mgr.: Ron Klipstein.
The Recording Workshop, 455 Massieville Rd., Chillicothe, OH, 45601, (800) 848-9900, (614) 663-2544. Dir.: Jim Rosebrook.

Ricks College Recording Services, Ecom Ricks College, Rexburg, ID, 83440, (208) 356-2400. Studio Mgr.: Trent Walker.
Roar Prods., Inc., 6655-H Dobbin Rd., Columbia, MD, 21045, (301) 586-2600. Pres.: Steven Rosch; Sales Mgr.: Gary Zeichner.
Rosewood Recording School, 1600 Willoughby Rd., Knoxville, TN, 37920, (615) 573-3000.
Rubino Music Center & Elec., Inc., 2524 Portage Mall, Portage, IN, 46368, (219) 762-3169. Pres.: J. Rubino; Secretary: Diane Rubino.
Rubino Music Center & Elec., Inc., 8102 Georgia St., Merrillville, IN, 46410, Pres.: J. Rubino; Secretary: Diane Rubino.
The Songwriters Guild of America, 276 5th Ave., Suite 306, New York, NY, 10001, (212) 686-6820. Cable: SONGRITE. Pres.: George David Weiss; Exec. Dir.: Lewis M. Bachman.
Sonic Arts Mastering Studios, 665 Harrison St., San Francisco, CA, 94107, (415) 957-9471. Telex: 176-123. Pres.: Leo de Gar Kulka.
The Sound Column Co., 46 E. Herbert Ave., Salt Lake City, UT, 84111, (801) 355-5327. Pres.: Ronald W. Simpson; Sales Mgr.: Clive J. Romney.
Sound Factory Recording Studios, 1120 S. Highland, Tucson, AZ, 85719, (602) 622-1265. Owner: Steve English.
Sound Investment, Inc., 34 Peachtree, Dekalb Airport, Chamblee, GA, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons.
Southern Recording & Photography, 56 East 53rd Pl., Tulsa, OK, 74105, (918) 747-7380. Owner/Eng.: John Southern.
Splice of Life, Inc., Brighton, MA, 02135, (617) 782-3384. Owner: Amie Beth Doff.
Sunset Studio, 117 West Eighth, Hays, KS, 67601, (913) 625-9634. Pres.: Mark Meckel.
Technical Institute of Hutchinson, 200 Century Ave., Hutchinson, MN, 55350, (612) 587-3636. Contact: Dave Igl.

Trebas Institute of Recording Arts

6802 Sunset Blvd., Los Angeles, CA, 90028, (213) 467-6800. Pres.: David P. Leonard.

United States Institute for Theatre Technology, Inc., 330 West 42nd St., Suite 1702, New York, NY, 10036, (212) 563-5551. Pres.: Richard Devin; Gen. Mgr.: David Diamond.
University of Lowell, 1 University Ave., Lowell, MA, 01854, (617) 452-5000. Dir./Sound Recording Tech: William Moylan.
University of Miami School of Music, Box 248165, Coral Gables, FL, 33124, (305) 284-2245. Pres.: William Hipp, Dean; Sales Mgr.: Jo Faulmann, Dir. of Adm.; Admin. Asst.: Judith S. Mower.
University of Southern California, School of Music MUS 401, University, CA, 90089, (213) 743-2827. Contact: Dick McIlvery.
Video Technical Institute, 1806 Royal Ln., Dallas, TX, 75229, (214) 263-2613. Pres.: Wayne Gilpin; Dir.: D. L. Christensen, Ph.D.

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SERVICES & SUPPLIES
UPDATE FORM**

Company name: _____

Address: _____ City: _____

State/Prov./Country: _____ Zip/Zone/Postal Code: _____

Telephone: () _____ Cable: _____ Telex/TWX: _____

President: _____ Sales Manager: _____

Note: If you have company owned branch offices that have the *same* service/product line as the office listed above attach a separate sheet with their address, telephone and personnel information as it appears above. If the service/product *differs* please copy this form and submit a separate questionnaire for each.

SERVICES

- Assns. & Professional Organizations
- Entertainment Attorneys
- Music Licensing Organizations
- Licensors, Records, Tapes & Video
- Music Libraries
- Plating, Pressing & Processing Plants
- Production Capacity:
 - 45's units per _____
 - LP's units per _____
 - Videodisks units per
 - Type: CED LV VHD CD DAT
- Record Promotion
- Public Relations
- Marketing Services
- Schools & Instructions
- Surveillance & Security Services
- Tape Custom Duplicators
 - Audio: Cassette Open Reel
 - DAT Other _____

NOTE: Audio duplication is high speed only

- Video: Helical ¾ U-Matic
- Beta Cassette VHS Cassette
- ½ V-2000 Cassette
- ¼ CVC Cassette
- Other _____

- Tape Packaging Services

SUPPLIES

- Cassette, Reel & Parts Manufacturer
 - Audio: _____
 - Video: _____
- Compact Disc Player Manufacturers
 - Envelopes & Mailers: LP 45
 - Jacket Manufacturers: LP 45
 - Sleeve Manufacturers: LP 45
 - Label Manufacturers: LP 45
- NOTE:** For tape labels see Professional Tape Supplies
- Polybag & Shrinkwrap Mfrs.:
 - Polybag Shrinkwrap
- Raw Materials Manufacturers
(Compounds, Coatings, etc.)
(Specify Product) _____
- Surveillance & Security Systems
- Tape, Prof. Supplies & Accessories
(Including labels, boxes & packaging)
Audio: _____
Video: _____

ACCESSORIES

- Computer/Video Games
 - Specify accessories _____
- CD:
 - Storage Cases
 - Care Products
 - Other _____
- Record:
 - Carrying & Storage Cases
 - Record Care Products
 - Specify _____
 - Turntable Mats
 - Replacement Styli
 - Other _____
- Tape:
 - Carrying & Storage Cases: Audio Video
 - Head Cleaners: Audio Video
 - Bulk Erasers: Audio Video
 - Demagnetizers: Audio Video
 - Leader Tape: Audio Video
 - Splicing Tape & Equip.: Audio Video

STORE FIXTURES

- | | | | |
|-------------------|---|---|--------------------------|
| | Disk: | Tape: | |
| Browser Boxes: | Audio <input type="checkbox"/> Video <input type="checkbox"/> | Audio <input type="checkbox"/> Video <input type="checkbox"/> | <input type="checkbox"/> |
| Display Racks: | Audio <input type="checkbox"/> Video <input type="checkbox"/> | Audio <input type="checkbox"/> Video <input type="checkbox"/> | <input type="checkbox"/> |
| Divider Cards: | Audio <input type="checkbox"/> Video <input type="checkbox"/> | Audio <input type="checkbox"/> Video <input type="checkbox"/> | <input type="checkbox"/> |
| Security Systems: | Audio <input type="checkbox"/> Video <input type="checkbox"/> | Audio <input type="checkbox"/> Video <input type="checkbox"/> | <input type="checkbox"/> |
| Type _____ | | Type _____ | |

PROMOTIONAL MERCHANDISING AIDS

- | | |
|---|------------------------------------|
| Belt Buckles <input type="checkbox"/> | Keychains <input type="checkbox"/> |
| Buttons/Badges <input type="checkbox"/> | Patches <input type="checkbox"/> |
| Hats/Caps <input type="checkbox"/> | Posters <input type="checkbox"/> |
| Jackets <input type="checkbox"/> | T-Shirts <input type="checkbox"/> |

Other _____

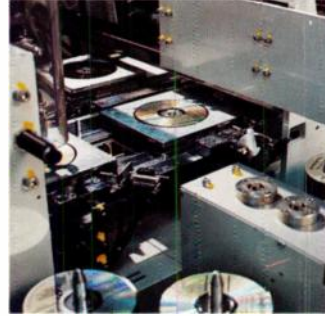
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- Tape Custom Duplicators
- Equipment Manufacturers:
 - CD Mastering & Manufacturing
 - Duplicating & Processing
 - Record & Tape Manufacturing
 - Tape Packaging & Labeling
- CD Mastering & Manufacturing Plants
- Plating, Processing and Pressing Plants
- Packaging and Labeling Services

Manufacturing-Plants, Services & Equipment

TAPE CUSTOM DUPLICATORS

ALABAMA

Charlie & Co., Inc., 5500-B Crestwood Blvd., Birmingham, 35212, Pres.: Charlie Colvin; Sales Mgr.: Mark Colvin.
Audio: Cassette.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Fame Recording Studios, Inc., 603 E. Avalon Ave., Muscle Shoals, 35660, (205) 381-0801.
Audio: Cassette, Open Reel.

Known Artist Records & Promotions, 1219 Kerlin Ave., Brewton, 36426, (205) 867-2228. Pres.: Roy Edwards; Sales Mgr.: Shannon Edwards; Mgr. of Promos.: Gus Grace.
Video: ½ Beta Cassette, ½ VHS Cassette.

ALASKA

Reeltime Records/Sound Innovations, 5520 Lake Otis Pkwy., Suite 104, Anchorage, 99507, (907) 563-8273.
Vice Pres./Studio Mgr.: Bruce Graham.
Audio: Cassette, Open Reel.

ARIZONA

Arias Recording, Inc., 17218 North 34th Way, Phoenix, 85032, (602) 493-8890.
Audio: Cassette, Open Reel, DAT.

Audio Video Recorders of Arizona, 3830 North 7th St., Phoenix, 85014, (602) 277-4723. Pres.: Floyd Ramsey; Sales Mgr.: Dave Ramsey.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

G R D Recordings, Box 13054, Phoenix, 85002, (602) 252-0077. Owner: Liv Singh Khalsa.

General Cassette Corp., 8350 North 7th St., Phoenix, 85020, (602) 269-9311.
Audio: Cassette.

Terry Lessig Sound, Box 9162, Phoenix, 85068, (602) 255-0155. Pres.: Terry W. Lessig.
Audio: Cassette, Open Reel, High Speed.

Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, 85009, (602) 269-2869.
Audio: Cassette, Open Reel.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Moonvalley Cassettes, 10802 North 23rd Ave., Phoenix, 85029, (602) 864-1980.
Audio: Cassette, Audio Cassette, Mastering.

Pantheon Studios, 6325 N. Invergordan, Suite D, Scotts-

dale, 85253, (602) 948-5883. Pres.: Dennis Alexander; Sales Mgr.: Scott Tuchman; Studio Mgr.: Vice Pres.: Wm. Cooper; Chief Eng.: Jim Albert.
Audio: Cassette, Open Reel.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Phase One, 2881 W. Placita Dejun, Tucson, 85745, (602) 743-7361. Owner: Rod Shields.

Publicity, Ink, Box 26427, Tempe, 85282, (602) 839-2492. Pres.: Lisa Henschen.

Audio: Reel time.

Real Time by GRD, Box 13054, Phoenix, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh.
Audio: Cassette, High Speed, Real Time.

Sound Factory Recording Studios, 1120 S. Highland, Tucson, 85719, (602) 622-1265. Owner: Steve English.
Audio: Cassette, Open Reel.

The Talking Machine, 6733 N. Black Canyon Hwy., Phoenix, 85015, (602) 246-4238. Contact: Copper Bittner.

Tempe Tape Duplication, 1527 E. Williams, Tempe, 85201, (602) 468-9506. Pres.: Andrew Baade.
Audio: Cassette, Real Time.

Universal Audio Recording Co., 7117 E. Cambelback Rd., Scottsdale, 85251, (602) 949-7577. Pres.: John A. Michelson.

Audio: Cassette, Open Reel.

The Wakefield Co., 1745 W. Linden, Phoenix, 85007, (602) 252-5644. Telex: 62888531. Pres.: Richard Wakefield; Sales Mgr.: Angela Gustin; Contact: Jeff Mellentine.
Audio: Cassette.

Winter Sun, Inc./DBA Moon Valley Cassette, 10802 North 23rd Ave., Phoenix, 85029, (602) 870-3987. Pres.: Mark Bruno.
Audio: Cassette.

ARKANSAS

All Night Records, 208½ N. Washington, Eldorado, 71730, (501) 862-0731. Op. Exp.: David Feinberg.
Audio: Cassette, Open Reel.

Dal Audio Prods. Ltd., 1906 North 6th St., Fort Smith, 72904, (501) 782-2454. Owners: Lenny or Dan.

Richardson Tape, HC 71, Box 231, Mountain View, 72560, (501) 269-3908. Owner: Aubrey Richardson.
Audio: Cassette, Real Time.

CALIFORNIA

AME, Inc., 2921 W. Olive Ave., Burbank, 91505, (818) 841-7440. Pres.: Andrew McIntire.
Video: ½ Beta Cassette, ½ VHS Cassette.

ASR Recording Services, Inc., 8960 Eton Ave., Canoga Park, 91304, (818) 341-1124. Fax: (818) 341-9131. Vice Pres. Sales: Kathleen J. Anthony.

Audio: Cassette.

A T & T Recording, 501 N. Larchmont Blvd., Los Angeles, 90004, (213) 466-7756. Pres.: Carol Obegi; Sales Mgr.: Lesley Cohen.

Audio: Cassette, Open Reel.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

A & G Associates, Inc., 109 Minna St., Suite 557, San Francisco, 94105, (415) 538-9648. Consultant: Tom Dzedonski.

A & M Records, 1416 N. LaBrea Ave., Los Angeles, 90028, (213) 469-2411. Contact: Sandi Johnson.

AAPEX Tape Duplication

350 E. Todd Rd., Suite A, Santa Rosa, 95407, (707) 585-1132, (800) 327-AAPX. Owner/Gen. Mgr.: Warren Dennis; Acct. Supervisor: Theresa Stoops; Prodn. Supv.: David Litman.
Audio: Real Time, Direct from digital, Analog Masters, Audiophile Quality.

Abbey Tape Duplicators, Inc., 9525 Vassar Ave., Chatsworth, 91311, (818) 882-5210. Pres.: Norman C. Cooke; Sales Mgr.: C. N. "Nick" Steed.

Audio: Cassette, Open Reel.
Video: ½ Beta Cassette, ½ VHS Cassette.

Advance Recording Products, 7190 Clairemont Mesa Blvd., San Diego, 92111, (619) 277-2540, (800) 854-1061, Sales Mgr.: Joyce Wozniak.

Audio: Cassette.

Adventist Media Center, 1100 Rancho Conejo Blvd., Newbury Park, 91320, (805) 373-7720. Dir.-Audio Services: Eddie Pullen.

Allied Record Co., 6110 Peachtree, Los Angeles, 90040, (213) 725-6900. Telex: 910-580-4731.
Audio: Cassette.

Aishire Int'l, Inc., Box 7107, Custom Div., 1015 Isabel St., Burbank, 91510, (213) 849-4671. Cable: BUDSOUND. Telex: 1-910-498-2759. Fax: (818) 569-3718. Pres.: Al Sherman; Sales Mgr.: Dick Ceja.

Audio: Cassette.

American Int'l Video, 16760 Stagg St., Suite 201, Van Nuys, 91406, (818) 787-3580. Fax: (818) 787-7507. Sales Mgr.: Gordon Le Sueur; Gen. Mgr.: Frank Razanskas.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

American Sound & Video Corp. (West)

27790 Ave. Hopkins, Valencia, 91355, (805) 257-0700. Sales Mgr.: Howard Shapiro; Vice Pres. & Gen. Mgr.: Darrell Zielke.
Audio: Cassette, Stereo & Mono Cassettes.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm, Macrovision.

American Tape Warehouse, 693 S. Raymond Ave., Pasadena, 91105, (818) 792-6400, (800) 848-8273. Pres.: Bob Ellsworth.

Annex Studios, 1041 N. Orange Dr., Hollywood, 90038, (213) 463-9944. Owner: Thorne Nogar.

Arca Prods., 2732 Bay Rd., Redwood City, 94063, (415) 369-7348. Telex: 171596 AAA COM SUVL. Pres.: Sal Viola.

Audio: Cassette, Open Reel.

Audio Cassette Duplicator Co., 12426½ Ventura Blvd., Studio City, 91604, (818) 762-2322. Pres.: Steve Katz; Sales Mgr.: Steve Mitchell.

Audio: Cassette, Open Reel.

The Audio Encounter, 9614 Cozycroft Ave., Unit H, Chatsworth, 91311, (818) 998-7455.
Audio: Open Reel.

Audio Plus Video Int'l, 1438 N. Gower St., Hollywood, 90028, (213) 856-0152. West Coast Dir.: Shellie Yaseen.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette, Duplication & Conversion.

Audio Recorders, 3843 Richmond, San Diego, 92103, (619) 296-6355. Owner: John Mullen.
Audio: Cassette, Open Reel.
Video: ½ VHS Cassette.

Audio Video Resources, 50 Broadway, San Francisco, 94111, (415) 781-2603.

Audiodyne Co., Box 825, San Jose, 95106, (408) 287-3520. Pres.: L. R. Chiamonte.

Audio: Cassette, Open Reel.

Banco Records, 1400 S. Citrus Ave., Fullerton, 92633, (714) 738-4257. Gen. Mgr.: George Baker.

Video: Special Effects.

Batish Recording Ents., 1310 Mission St., Santa Cruz, 95060, (408) 423-1699. Pres.: Ashwin Batish; Sales Mgr.: Ravi Batish.

Audio: Cassette, Real Time.

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Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Bauer Audio, 10735 Burbank Blvd., North Hollywood, 91601, (818) 763-8606.

Bell & Howell/Columbia Pictures Video Services West, 2250 E. Imperial Hwy., El Segundo, 90245, (213) 640-0606. Dir. West Coast Sales: Hal Blakeslee.

Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2 Quad, 1" Open Reel IVC.

C. A. V. E. Recording Studio, Box 3667, Santa Clara, 95055, (408) 244-2283. Studio Mgr.: Brett Tyson.

Caballero Video Systems (div. of Caballero Control Corp.), 7920 Alabama Ave., Canoga Park, 91304, (818) 888-3040. Telex: 651444. Pres.: Noal C. Bloom; Sales Mgr.: Marty Wertz.

California Magnetics, 7898 Ostrow St. One, San Diego, 92111, (619) 576-0291. Owner: Don Nuzzo.

Audio: Cassette.

California Westape, Inc., 504-E Vandell Way, Campbell, 95008, (408) 379-0870. Telex: 172230.

Audio: Cassette.

Cassette Prods. Unlimited, Inc., 5796 Martin Rd., Irwindale, 91706, (818) 969-8881. Telex: 182166 CPU PAS. Pres.: William R. Guthy; Sales Mgr.: Layne Scharton.

Audio: Cassette.

Video: ½ VHS Cassette.

Coast Recorders, 1340 Mission St., San Francisco, 94103, (415) 864-5200.

Audio: Cassette, Open Reel.

Columbia Record Prods., 1801 Century Park West, Century City, 90067, (213) 556-4820.

Audio: Cassette.

Command Prods., Box 2223, San Francisco, 94126, (415) 332-3161. Pres.: Warren Weagant.

Audio: Cassette, Open Reel.

Video: ½ Beta Cassette, ½ VHS Cassette.

Creative Sound Prods., 6290 Sunset Blvd., Suite 1026, Hollywood, 90028, (213) 871-1010. Pres.: Robert C. Cotterelli; Sales Mgr.: Windy White; Prod. Mgr.: Cathy McIsaac.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Creative Video Services, 500 N. Ventu Park Road, Newberry Park, 91320, (805) 499-5947. Sales Mgr.: Annie DeBoid; Dir. of Purchasing: Robert S. Miller.

Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.

Crest Cassette Corp., 415 N. Figueroa St., Wilmington, 90744, (213) 835-9677. Telex: 664884. Fax: (213) 835-7892.

Pres.: William F. DeMucci; Sales Mgr.: Michael DeMucci; Sales Mgr.: Sam Citro.

Video: ½ Beta Cassette, ½ VHS Cassette.

Crest National Video Tape & Film Laboratory, 1000 Highland, Hollywood, 90038, (213) 466-0642.

Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.

Custom Duplication, Inc.

3404 W. Century Blvd., Inglewood, 90303, (213) 670-5575. Fax: (213) 412-2731. Pres.: Bob Hively; Sales Mgr.: Rick Hively; Chrmn.: Leonard Gross.

Audio: Cassette, 75,000 per day capacity.

Video: ½ Beta Cassette, ½ VHS Cassette, 20,000 T-60 per day.

Davkora Co., 1300-D Space Park Way, Mountain View, 94043, (415) 969-3030. Fax: (415) 969-0140. Pres.: Chris Webber; Sales Mgr.: Ray Kaiser; Audio S. M.; Video Sales Mgr.: David Lewis.

Audio: Cassette, Open Reel.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Stereo Hi-Fi.

Detroit Sound Studio, Box 43609, Los Angeles, 90043, (213) 299-5002. Owner: Frank H. Jackson.

Digital Bros., 1731 Bonaire Way, Newport Beach, 92660, (714) 645-9702. Pres.: Bryan Shaw; Sales Mgr.: Benjamin Shaw.

Audio: Cassette, High Speed.

Discount Video Tapes, Inc., Box 7122, 3711 B West Clark Ave., Burbank, 91510, (818) 843-3366. Pres.: Woody Wise; Sales Mgr.: Woody Wise.

Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Dragon Studios, 100 Fifth Ave., Redwood City, 94063, (415) 366-5575. Pres.: Charles Albert; Sales Mgr.: Ron MacLeod.

Audio: Cassette, Real Time.

Dubs Inc., 6360 Delongpre Ave., Hollywood, 90028, (213) 461-3726. Pres.: Vince Lyons; Sales Mgr.: Denny King Anderson; V.P. Sales & Marketing: Dixie Lee Anderson.

Video: ½ Beta Cassette, ½ VHS Cassette.

The Duplicator, 1404 Franklin St. #410, Oakland, 94612, (415) 832-5178. Pres.: Glenn Davidson; Sales Mgr.: Trish Foley.

Audio: Cassette, Open Reel.

E M C Corp., 6855 Santa Monica Blvd., Hollywood, 90038, (213) 463-3282.

Audio: Cassette, Open Reel.

EMI America Records, 6920 Sunset Blvd., Hollywood, 90028, (213) 461-9141. Studio Prod. Mgr.: Tina Hopkinson.

Echo Recording Co., 19 Bel Air Dr., Orinda, 94563, (415) 254-2995. Owner: David Mears.

Audio: Cassette.

Electrosound Los Angeles, 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833. Telex: (TWX) (910) 498-4889.

Pres.: Fred Muhl, (Gen. Mgr.); Sales Mgr.: Debbi Reagan, West Coast.

Audio: Cassette, Open Reel.

Evermark Tape, Inc.

1888 Century Park East, Suite 1150, Los Angeles, 90067, (213) 203-0880. Telex: 910-490 3807. Pres.: Mark Chayel.

Audio: Cassette.

The Exxel Co., 102 N. Diltar St., Oceanside, 92054, (619) 722-8284. Pres.: J. Richard Lee; Sales Mgr.: Bill Berry.

Audio: Cassette, Open Reel, Mono, Stereo, Real Time.

Fantasy Studios Mastering, Tenth and Parker Streets, Berkeley, 94710, (415) 549-2500. Chief Eng.: George Horn.

Fast Forward, 830 Montgomery St., Suite 303, San Francisco, 94133, (415) 989-6245.

Audio: Cassette, Open Reel.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

52nd Street Studio, 1741 N. Ivar, Suite 204, Los Angeles, 90028, (213) 463-5252. Pres.: Neil Posner; Sales Mgr.: Stu Yahm.

Audio: Cassette, Open Reel, High Speed.

Finetape USA Inc., 2802 N. Naomi St., Burbank, 91504, (818) 841-0772. Buyer: Henry Munoz.

Freeway Recording, Inc., 2248 East 14th St., Oakland, 94606, (415) 532-3700. Pres.: Bernie Rivera.

Fuller Sound A. V. Recording, Box 65051, Los Angeles, 90065, (213) 660-4914. Owner: Mike Fuller.

The Garage Audio & Video, 316 N. Foxdale Ave., West Covina, 91790, (818) 337-7943. Owner: Patrick Woertink.

Audio: Cassette, Open Reel.

Video: ½ VHS Cassette.

The Gate, 351 G St., San Rafael, 94901, (415) 885-2852.

Audio: Open Reel.

Geis Audio Tape Ents., Inc., 351 G St., San Rafael, 94910, (415) 454-3245. Pres.: Don Geis; Sales Mgr.: Mary Geis.

Audio: Cassette, Open Reel.

Global Vision Corp., 3255 Cahuenga Blvd., West, Hollywood, 90068, (213) 851-1190. Pres.: Jerome Kurtz; Sales Mgr.: Randall Ridges.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Standards Conversions.

Bernie Grundman, 6054 Sunset Blvd., Hollywood, 90028, (213) 456-6264. Office Mgr.: Denise Porter.

H. C. V. Inc., 3034 Glendale Blv., Los Angeles, 90039, (213) 662-1112.

Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.

H. M. E. A.'s "State-of-the-Heart" Studio, Box 453, Lakewood, 90714, (213) 423-0273. Pres.: Duane Everts.

Audio: Cassette, Real Time.

Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Hi-Speed Tape, 940 Howard St., San Francisco, 94103, (415) 543-7393. Eng.: John Trinidad.

Highland Laboratories, 840 Battery St., San Francisco, 94111, (415) 981-5010. Pres.: Barry Brose.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.

Hollywood Entertainment, 1446 N. Martel, Unit #3, Hollywood, 90028, (213) 851-3732. Pres.: Bob Gilbert; Sales Mgr.: Donna Parker.

Idea Printed, Inc., 8416 Lankershim Blvd., 201, Sun Valley, 91352, (818) 767-2635.

Imperial Tape Co., 1014 Broadway, Santa Monica, 90401, (213) 393-7131. Owner: Howards Ganz.

Intermagnetics America, Inc., 14600 S. Broadway, Gardena, 90248, (213) 516-0754. Pres.: B. K. Menon; Sales Mgr.: S. Gordon.

Audio: Cassette.

Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

J/L Int'l Trading Co., Inc., 8730 Sunset Blvd., Suite 200 A, Los Angeles, 90069, (213) 657-1836. Telex: RCA-263110-561. Fax: (213) 859-9319.

Audio: DAT.

J & I Cassette, 23947 Ventura Blvd., Calabasas, 91364, (818) 992-6200. Pres.: John Brennan; Sales Mgr.: Ivy Brennan.

Audio: Cassette.

KABA Audio (formerly Kenneth A. Bacon Assoc.)

24 Commercial Blvd., Suite E, Novato, 94949, (415) 883-5041. Mgr., Customer Service: George Rosenfeld.

Audio: Cassette, High Speed, Real Time, Full Service Mastering.

K M Records, Inc.

2980 N. Ontario St., Burbank, 91504, (818) 841-3400.

Fax: (818) 845-6478. Pres.: Jim Auchterlonie, Sr. V.P.; Sales Mgr.: Bill Riley; Dir. of Customer Service: Karen Stone.

Audio: Cassette, Open Reel.

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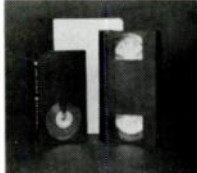
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K-Prodns. and Recording. "Temporarily" 6974 Mohawk St., San Diego, 92115, (619) 697-5674. Owner/Eng.: Dennis Keith.

Karl Home Video. 899 West 16th St., Huntington Beach, 92663, (714) 645-7053. Pres.: Stuart Karl; Sales Mgr.: Harold Weitzberg.

L M B & Bach Duplication. 12832 Garden Grove Blvd. #C, Garden Grove, 92643, (714) 636-6594. Gen. Mgr.: Don Bach.

Lane Audio & Records. Box 29171, Los Angeles, 90029, (213) 469-8007. Owner: Micheal R. Lane.

Loran Cassettes & Audio Products

4150 Riverside Dr., #207, Burbank, 91505, (818) 955-8577. Fax: (818) 955-8869. Vice Pres. Sales & Mktg.: Sandy Richman.
Audio: Cassette.

M C A Whitney Recording Studios, Inc., 1516 W. Glenoaks Blvd., Glendale, 90026, (213) 507-1052, (213) 245-6801, Tape Dup. Mgr.: Ted Glover.
Audio: Cassette, Open Reel.

MJS Sound, 2514 Seaboard Ave., San Jose, 95131, (408) 262-5544.
Audio: Cassette.

M L Tape Duplicating, 6935 Valjean Ave., Van Nuys, 91406, (818) 988-2737. Pres.: Bill Ball; Sales Mgr.: Adrian Gergins.
Audio: Cassette.

Mann Endless Cassette Industries Corp., Box 1347, San Francisco, 94101, (415) 221-2000. Pres.: Donald Mann; Sales Mgr.: John Gumba.
Audio: Cassette.

Master Digital, Inc., 1749 14th St., Santa Monica, 90404, (213) 452-1511.
Audio: Cassette, Open Reel, Real Time.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, 8mm.

Master Track Prodn., 1524 W. Winton Ave., Hayward, 94545, (415) 782-0877. Office Mgr.: Linda Rebusck.
Audio: Cassette, Open Reel.

Matrix Assoc., Inc., 881 Alma Real Dr., Suite T-22, Pacific Palisades, 90272, (213) 459-6416. Telex: 272767 MATRIX UR. Fax: (213) 459-6416.
Audio: DAT.

Harry McCune Sound Service, Inc. dba McCune Audio Visual Video, 951 Howard St., San Francisco, 94103, (415) 777-2700. Pres.: Harry D. McCune; Sales Mgr.: Leslie Draper.
Audio: Cassette.

Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Media Home Entertainment, 5730 Buckingham Pkwy., Culver City, 90048, (213) 216-7900. Operations Mgr.: Randy George.

Video: ½ Beta Cassette, ½ VHS Cassette.

Meister Mfg. Co., 9700 Washburn Rd., Box 633, Downey, 90241, (213) 803-1198. Pres.: J. Meister.
Audio: Open Reel.

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6605 Sunset Blvd., Hollywood, 90028, (213) 466-1630. Pres.: Dean Acheson; Sales Mgr.: Maria Corington.
Audio: Cassette, Open Reel, Beta/VHS Digital.

Mr. Speed Cassette Duplication, 12426 ½ Ventura Blvd., Studio City, 91604, (818) 767-7333. Pres.: Steve Katz, Steve Mitchell; Sales Mgr.: Dick Bogert.
Audio: Cassette, High Speed.

Mix-Masters Studios, 13755 Bayliss Rd., Los Angeles, 90049, Pres.: Wallace Todd.

Mobile Fidelity Sound Lab, 1260 Holm Rd., Petaluma, 94952, (707) 778-0134. Telex: 910 372 0092. Fax: (707) 778-6328. Pres.: Herbert A. Belkin; Sales Mgr.: James G. Benz; A & R Dir.: Michael Grantham.
Audio: Cassette, DAC.

Monarch Record Mfg. Corp., 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833.
Audio: Cassette.

Montclair Studios, 13755 Bayliss Rd., Los Angeles, 90049, Pres.: Wallace Todd; Sales Mgr.: Miriam Todd.
Audio: Cassette, Open Reel.
Video: ½ Beta Cassette, ½ VHS Cassette.

Morris Video, 2730 Monterey, Torrance, 90503, (213) 533-4800. Pres.: Dawn Morris; Sales Mgr.: Micki Smallman.
Video: ½ Beta Cassette, ½ VHS Cassette.

Music Annex, Inc., 970 O'Brien Dr., Menlo Park, 94025, (415) 328-8338, (415) 421-6622. Pres.: David H. Porter; Sales Mgr.: Keith Hatscheck.

Mycop Technologies Corp. (MTC), 200 McCormick Ave., Costa Mesa, 92626, (714) 545-5111, 714-545-3487, Telex: 855065 MYCOMP TECH. Fax: (714) 545-3487. Pres.: Frank Hofmeister; Sales Mgr.: Frank Hofmeister.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

North American Duplicating Co., Inc., 15414 Cabrito Rd., Van Nuys, 91406, (213) 781-7650. Vice Pres. & Gen. Mgr.: Larry Stagnaro.
Audio: Cassette.

North Hollywood Tape Duplicating, 5014 Lankershim

Bld., N. Hollywood, 91601, (818) 985-9737. Pres.: Charlene Schulz.

Audio: Cassette, Open Reel.
Orpharion Recordings, Box 91209, Long Beach, 90809, (213) 434-5355. Owner: Jonathan Marcus.
Audio: Cassette.

P Y P Dreams, 3917 Riverside Dr., Burbank, 91505, (818) 848-1004. Owner: Phil A. Yeend.

Pacific Cassette Laboratories, 20655 S. Western Ave., Suite 116, Torrance, 90501, (213) 618-9267. Fax: (213) 618-9273. Sales Mgr.: Michael L. Strange.
Audio: Cassette, Real Time, DAT.

Pezazz Prodn., Inc., 9595 Wilshire Blvd., 305, Beverly Hills, 90212, (213) 858-6581.

Phantasma Sound, 7909 Fremont Ave., Ben Lomond, 95005, (408) 336-2494. Pres./Sales Mgr.: Errol Specter.
Audio: Cassette.

Phyco Audio, 4697 Brooks St., Montclair, 91763, (714) 621-9561, (800) 525-0100, Gen. Mgr.: Bob Deates. Prodn. Mgr.: Rick Deates.
Audio: Cassette.

Pickering Audio-Tronica, 535 N. Alexandria Ave., #104, Los Angeles, 90004, (213) 669-8243. Owner: Edward F. Pickering.
Audio: Cassette.

Pioneer Video Manufacturing, 915 East 230th St., Carson, 90745, (213) 518-0710. Sales Mgr.: James Zinn.

Present Time Records, 5154 Vineland Ave., North Hollywood, 91601, (818) 762-5474. Owner: Bob Wurster.

Project One A/V, 6667 and 6669 Sunset Blvd., Hollywood, 90028, (213) 464-2285. Dup. Master: Dalton Priddy.
Audio: Cassette, Open Reel, DAT.

Quad Teck Studio/F. D. S. Labs Inc., 4007 West Sixth, Los Angeles, 90020, (213) 383-2155. Mgr.: Hank Waring.

Radio Central, 548 S. Spring St., #815, Los Angeles, 90013, (213) 623-7589. Pres.: David B. Sigler; Sales Mgr.: C. Hampson.
Audio: Cassette, Open Reel.

Rainbo Record & Cassettes

1738 Berkeley St., Santa Monica, 90404, (213) 829-3476, (213) 829-0355, Fax: (213) 828-8765.
Audio: Cassette, High Speed.

Rainbow Recording, 34 Jackson, Irvine, 92720, (714) 551-5367. Owner: Dale McCart.

Bill Rase Prodn., Inc., 955 Ventura Ct., Sacramento, 95825, (916) 929-9181. Pres.: Bill Rase.
Audio: Cassette, Open Reel.

Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Record Technology, Inc., 486 Dawson Dr., Camarillo, 93010, (805) 484-2747. Fax: (805) 987-0508.
Audio: Cassette.
Video: DAT.

Recording, Inc., 633 Cowper St., Palo Alto, 94301, (415) 327-9344. Gen. Mgr.: Ted Brooks.

Reel Time Duplicators, Inc., 801 S. Main St., Burbank, 91506, (818) 841-3511. Pres.: Brian Lavine; Sales Mgr.: Dave Lister.

Video: 1 Helical, ½ Beta Cassette, ½ VHS Cassette.
Reeltime Tape Duplication, 125 Altena St., San Rafael, 94901, (415) 459-7180. Pres.: Tony Johnson.

Audio: Cassette, Real Time.

Tabb Rex Ent., 6226 Santa Monica Blvd., Los Angeles, 90038, (213) 461-2484. Pres.: Tabb Rex.
Audio: Cassette.

Martin Roberts & Assoc., Inc., 270 N. Cannon Dr., Suite 103, Beverly Hills, 90210, (213) 273-0381.
Audio: Cassette.

Video: ½ Beta Cassette, ½ VHS Cassette.
Rose Studios, 1098 Rose Ave., El Centro, 92243, (619) 352-5774. Studio Mgr.: Danny Berg.

Audio: Cassette, High Speed, Real Time.
See Hear Industries, 419 Walnut St., Gardena, 90248, (213) 516-0315. Pres.: Ray Jacobs.

Audio: Cassette.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Shape America, Inc., 1685 Baucliff Terrace, Westlake Village, 91361, (805) 497-9767. Pres.: David Rubenstein.
Video: ¼ U-matic Cassette.

Shur-Sound & Sight, Inc., 3350 Scott Blvd., #5, Santa Clara, 95054, (408) 727-7620. Pres.: David Lint; Sales Mgr.: Lonnie Cory.

Audio: Cassette, Open Reel, High Speed, Real Time.
Sound Master Audio/Video, 10747 Magnolia Blvd., North Hollywood, 91601, (213) 850-8000. Studio Mgr.: Barbara.

The Sound Service, 1338 Mission St., San Francisco, 94103, (415) 433-3674. Gen. Mgr.: David Dobkin.

SoundPro Industries, Inc., 7529 Trask Ave., Playa Del Rey, 90293, (213) 822-0510. Pres.: Don Rothgery; Sales Mgr.: Don Millard.

Audio: Cassette, Bulk cassettes.
Soundtek Studios, 85 South Second St., Campbell, 95008, (408) 370-3313. Owner: Bob Berry.

Jay Staggs Cassette Duplication, 7332 Florence Ave., Suite D, Downey, 90240, (213) 928-7516. Pres.: G. Sturges; Sales Mgr.: Kurt Thompson.

Audio: Cassette, High Speed.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.



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Studer Revox America, Inc., 14046 Burbank Blvd., Van Nuys, 91401, (213) 780-4234. Sales Mgr.: Thomas Jenny. Audio: Open Reel.

Studio Film & Tape, 6674 Santa Monica Blvd., Hollywood, 90038, (213) 466-8101.

Studio West, 5042 Ruffner St., San Diego, 92111, (619) 277-4714. Pres.: LaRoy Carrou; Sales Mgr.: Dan Milner. Audio: Cassette.

Superscope, Inc., 20525 Nordhoff St., Chatsworth, 91311, (213) 998-9333. Audio: Cassette.

T A V Command Video, 1007 N. Seward St., Hollywood, 90038, (213) 463-3232. Pres.: Murray Schwartz.

Takeda Record Service, 7301 Lennox Ave. E-3, Van Nuys, 91405, (818) 989-2498. Sales & Svc Consultant: James Takeda.

Tape Service Unlimited, 3249 Grand Ave., Oakland, 94610, (415) 834-6912. Owner: Walt Lee.

Tape Specialty, Inc., 13411 Satcoy St., North Hollywood, 91605, (818) 786-6111. Cable: 213-873-5400. Telex: TSIUSAUD-910-499-2157. Pres.: Steve Feldman; Sales Mgr.: Len Feldman; Gen. Mgr.: Stu Feldman. Audio: Cassette, Open Reel, DAT. Video: ½ Beta Cassette, ½ VHS Cassette.

Tape-Athon Corp., 13633 Crenshaw Blvd., Hawthorne, 90250, (213) 676-6752. Pres.: Leon Tate; Sales Mgr.: Bob Mayfield. Audio: Cassette, Open Reel, NAB Type C.

Tapette Corp., 15702 Producer Ln., Huntington Beach, 92649, (714) 638-7960, (213) 594-4454, Fax: (714) 891-0638. Pres.: James Neiger, II; Sales Mgr.: Stewart Schlosberg. Audio: Cassette, Open Reel, High Speed. Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Floppy Disc Duplication.

Television Assoc., Inc., 2410 Charleston Rd., Mountain View, 94043, (415) 543-2717. Pres.: Ed Carlstone. Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Trans-American Video, Inc., 2921 W. Olive, Burbank, 91505, (818) 841-7440. Pres.: Andy McIntyre. Video: ¾ U-matic Cassette, ½ VHS Cassette, 1 Open Reel.

Trends In Professional Sound, 7220 N. Rosemead Blvd., San Gabriel, 91775, (818) 287-0921. Chief Eng.: Todd Barry.

US Video, 1136 N. Highland Ave., Hollywood, 90038, (213) 468-5461. Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2 Quad, 1 Type C, Open Reel.

Uni-Sette, Inc., 5125 Marconi Ave., Carmichael, 95608, (916) 485-9534. Pres.: Rudi Degrood.

United Tape Co., 6855 Vineland, North Hollywood, 90035, (818) 980-6700. Pres.: Steven Jay Newman; Sales Mgr.: Stacy McLaughlin. Audio: Cassette, Blank Tape. Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Universal Tape Corp., Inc., 821 E. Artesia Blvd., Carson, 90746, (213) 327-3203. Telex: 215295 EMCN UR. Pres.: Edward O. Praeger. Audio: Cassette, Open Reel. Video: ¾ U-matic Cassette.

VCA/Technicolor, 15272 Tiodize Cir., Huntington Beach, 92649. Sales Mgr.: Robert F. Diamond. Video: ½ Beta Cassette, ½ VHS Cassette.

Howard Valentine Sound Services, 6263 Leland Way, Hollywood, 90028, (213) 464-8888. Owner: Howard Valentine.

Video Record Albums of America, Box 8471 Universal Plaza Sta., Universal City, 91608, (213) 462-1099. Pres.: Troy Cory; Sales Mgr.: Brooke Kenivin. Audio: Cassette. Video: ¾ U-matic Cassette, ½ VHS Cassette.

Video Tape Co., 10523 Burbank Blvd., N. Hollywood, 91601, (818) 985-1666. Vice Pres. Finance: Harold Spector.

Video Technology Services, 500 N. Ventu Park Rd., Newbury Park, 91320, (805) 499-5947. Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Vine Street Video Centre, Number 8471, Universal City, 91608, (213) 462-1099. Pres.: Troy Cory; Sales Mgr.: Walter Brown.

Virco Recording, Inc., 700 S. Date Ave., Alhambra, 91803, (213) 283-1888. Pres.: Douglas Watts; Sales Mgr.: Virginia Watts. Audio: Cassette, Open Reel.

West Coast Video Duplicating, 330 Townsend, Suite 100, San Francisco, 94107, (415) 543-0944. Sales Mgr.: Robert Dahut; Chief Of Engineering: Joseph Opeka. Video: ½ Beta Cassette, ½ VHS Cassette.

West Valley Video, 8859 Wilbur Ave., Northridge, 91324, (818) 993-4433.

Word of Faith Tape Ministries, Box 1147, Azusa, 91702, (818) 969-4544. Pres.: Ron Gibson; Sales Mgr.: Mike Finefrock. Audio: Cassette.

Word of Face Tape Ministries, 803 West 1st St., Azusa, 91702, (818) 962-4275. Program Dir.: Ron Gibson.

Zephyrs of the Muse, Box 1136, Pacifica, 94044, (415) 355-4359. Owner/Eng.: Jack Herbert.

COLORADO

Fast Track (Recording) Studio, 1906 East 115th Pl., Northglenn, 80233, (303) 457-0730. Sales Mgr.: Terry McMurry. Audio: Cassette, Open Reel.

Jackson Sound Prods., Ltd., 3897 S. Jason St., Englewood, 80110, (303) 761-7940. Operations Mgr.: Linda M. Loughman. Audio: Cassette, Open Reel. Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Mirror Image, 8505 E. Temple Dr., Denver, 80237, (303) 694-6642. Contacts: George, Jody & Linda.

Soundmark, Ltd., 4950-C Nome St., Denver, 80239, (303) 371-3076. Pres.: David Howard; Sales Mgr.: Ray Pryor. Audio: Cassette, Open Reel.

Tapes Again, 1135 Pear St., Suite 7, Boulder, 80302, (303) 447-8787. Pres.: Mitch Rose. Audio: Cassette, High Speed, Real Time.

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Cook Laboratories, Inc., 375 Ely Ave., South Norwalk, 06854, (203) 853-3641. Pres.: Emory Cook; Sales Mgr.: M. Cook. Audio: Cassette, High Speed.

Location Recording, Inc., 122 E. Rocks Rd., Norwalk, 06851, (203) 371-4757. Chief Engineer: Anthony M. Scallsi. Audio: Cassette.

Next Station Studios, 254 New Norwalk Rd., New Canaan, 06840, (203) 966-7124, (203) 972-3929. Vice Pres.: Michael Smolen.

P & P Prods., 17 Viaduct Rd., Box 4185, Stamford, 06907, (203) 359-9292. Fax: (203) 325-8329. Pres.: John Fishback; Sales Mgr.: Edgar Bernstein. Audio: Cassette, Open Reel.

Tapecom/Golden Circle Mktg.

45 Jefferson St., Stamford, 06902, (203) 325-1541. Telex: 710-474-3334. Fax: (203) 359-8391. Pres.: Gene Tornatore; Sales Mgr.: Harris Kozak. Audio: Cassette.

Traxx Recording Products, 24 Crestway KC, New Fairfield, 06812, (203) 746-3561. Pres.: Jim Beck. Audio: Cassette, Open Reel, Real Time.

DELAWARE

Ken-Del Prods., Inc., 1500 First State Blvd. First St. Ind. Pk, Wilmington, 19804, (302) 999-1164. Audio: Cassette, Open Reel, High Speed. Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Nat'l Tape Duplicators First State Prodn., 1500 First State Blvd. Fst. State Ind Pk, Wilmington, 19804, (302) 999-1110. Pres.: H. Edwin Kennedy; Sales Mgr.: S. Lotz; Opns. Mgr.: W. J. Burgess, III. Audio: Cassette, Open Reel. Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

DISTRICT OF COLUMBIA

Burg Music Co., 219 M St. Northwest, Washington, 20001, (202) 737-9111. Operations Mgr.: Jerome Washington.

Willie Jolley Prods., Inc., 1225 Shepard St., NW, Suite 100, Washington, 20011, (202) 829-8222. Pres.: Willie Jolley; Sales Mgr.: Delores E. Taylor-Jolley; Studio Mgr.: Paul K. Minor. Audio: Cassette.

Lion Recording Services, Inc.

1905 Fairview Ave., NE, Washington, 20002, (202) 832-7883. Audio: Cassette, Open Reel, High Speed, Real Time. Video: ½ Beta Cassette, ½ VHS Cassette.

Multitape, 2112 18th St. NW, Washington, 20009, (202) 332-1522. Pres.: Bruce F. Moyer; Sales Mgr.: Bruce F. Moyer. Audio: Cassette, Open Reel. Video: ½ VHS Cassette.

FLORIDA

All American Mfg., Inc., 4380 NW 128th St., Opa-Locka, 33054, (305) 685-8396. Telex: 522178 SONO MIA. Pres.: Peter Bottoma. Audio: Cassette.

Pat Appleson Studios, Inc., 1000 NW 159th Dr., Miami, 33169, (305) 625-4435. Pres.: Pat Appleson; Vice Pres.: Alan Muller; Dir. Mis.: Fran Fiman Pickens. Audio: Cassette, Open Reel, High Speed, DAT.

Audio Craft Co., 2701 E. Sunrise Blvd., Suite 401, Fort Lauderdale, 33304, (305) 563-0553, (800) 432-0405, Mgr.: Mark H. Auld. Audio: Cassette. Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Audio Recording & Duplicating, 323 Santa Villa Dr., Milton, 32570, (904) 994-9297. Owner & Engineer: Ty Bracken.

Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, 33510, (813) 778-4442. Audio: Cassette.

Central Audio Visual, 1212 S. Andrews Ave., Fort Lauderdale, 33316, (800) 447-TAPE, (800) 432-3756. Prodn. Mgr.: Gail Fitzgerald.

Christian Duplications Int'l, Inc., 1710 Lee Rd., Orlando,

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32810, (305) 299-7363. Pres.: R.B. "Jack" Turney; Sales Mgr.: Nina Lyle.
 Audio: Cassette, Open Reel.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Electric Mountain Sound, Inc., 2021 12th St., Sarasota, 33577, (813) 366-2622. Pres.: Terry F. Donato.
Electronic Systems Lab., Inc., 120 Southwest 21st Terrace, C-104, Fort Lauderdale, 33312, (305) 791-1501. Telex: (WU) 753027-ESL FTL UD. Contact: Lutz H. Meyer.

Eva-Tone, Inc.

4801 Ulmerton Rd., Clearwater, 34622, (813) 577-7000.
 Telex: 810-863-0394. Fax: (813) 578-4136. Pres.: R. Evan Evans; Adv. Mgr.: Paul S. Cooper; Vice Pres. Mktg. & Sales: James M. Dunne.
 Audio: Cassette.

Instant Replay, 2951 S. Bayshore Dr., Miami, 33133, (305) 448-7088. Fax: (305) 445-1998. Pres.: Charles Azar; Sales Mgr.: Linda Zack; Vice Pres., Sales/Mktg.: Petra Azar.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm, Standards Conversion.

Kinura Records, 377 Westward Dr., Miami Springs, 33166, (305) 887-5329. Pres.: C. R. Hertzburg.

Loconto Prods. & Recording Studios, 7766 NW 44 St., Sunrise, 33321, (305) 741-7766. Pres.: Frank X. Loconto; Sales Mgr.: Phyllis Finney Loconto.
 Audio: Cassette, Real Time.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette.

Magnetix Corp., 770 W. Bay St., Winter Garden, 32787, (305) 656-4494.
 Audio: Cassette, Open Reel, High Speed.

Miami Tape, Inc., 8180 NW 103rd St., Hialeah Gardens, 33016, (305) 558-9211. Fax: (305) 825-9873. Pres.: Carlos O. Garcia.
 Audio: Cassette, Digital Premastering.

Progressive Music Studios, 2116 Southview Ave., Tampa, 33606, (813) 251-8093. Pres.: Kenneth E. Veenstra.
 Audio: Cassette, Open Reel.

Smith & Associates, Inc., 214 Doverwood Rd., Fern Park, 32730, (305) 331-6380. Pres.: Hillary (Mel) Smith.

Tape Duplicators of Florida, Inc., 785 W. 83rd St., Hialeah, 33014, (305) 822-7585. Pres.: John Urgell; Sales Mgr.: Al Mestre.
 Audio: Cassette, Open Reel.

Tapex Corp., 2999 NE 12 Terrace, Ft. Lauderdale, 33334, (305) 566-1617.
 Audio: Cassette.

Telstar Recording, 2074 17th St., Sarasota, 33580, (813) 365-0337. Contact: Rick Moulton.

The Time Machine Recording & Duplicating, 2852 20th Ave. North, #2, St. Petersburg, 33713, (813) 321-7900. Pres.: Steve Repetti.
 Audio: Cassette, Open Reel, High Speed, Real Time.
 Video: ¾ U-matic Cassette, ½ VHS Cassette, 1/2" HiFi.

Trackmaster, Inc., 2692 E. Atlantic Blvd., Pompano Beach, 33062, (305) 943-2334. Pres.: Roy Parsons; Sales Mgr.: Lupe Parsons.
 Audio: Cassette, Open Reel.

Video Marketing Services, Inc., 389 East Highway 434, Longwood, 32750, (305) 831-0077.
 Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.

GEORGIA

American Sound & Video Corp. (South)

2225 Faulker Rd., NE, Atlanta, 30324, (404) 633-4577.
 Sales Mgr.: Stan Lester; Gen. Mgr.: Peter Thomason.
 Audio: Cassette, Stereo & Mono Cassettes.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm.

Doppler Studios, Inc., 1922 Piedmont Cir., Atlanta, 30324, (404) 873-8941. Pres.: Pete Caldwell; Sales Mgr.: Patti Horst.
 Audio: Open Reel.

Falcone Int'l, Inc., 1355 Marietta Pkwy., Marietta, 30067, (404) 427-9496.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.

Georgia Record Pressing, Inc., 262 Rio Cir., Decatur, 30030, (404) 373-2673. Sales Mgr.: Kevin H. Carlson.

Master Sound Studios, Inc., 1227 Spring St. NW, Atlanta, 30309, (404) 873-6425. Pres.: Bob Richardson.
 Audio: Cassette, Open Reel.

Project 70 Audio Services, Inc., 777 Lambert Dr. NE, Atlanta, 30324, (404) 875-7000. Pres.: Jerry L. Connell.
 Audio: Cassette, Open Reel.

Sound Investment, Inc., 34 Peachtree, Dekalb Airport, Chamblee, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons.
 Audio: Cassette, Open Reel.

Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Underwood Audio, 1909 Tree Corners Parkway, Norcross, 30092, (404) 449-5502. Pres.: Hamilton Underwood; Sales Mgr.: Angela Henderson.
 Audio: Cassette, Open Reel, High Speed.

IDAHO

Cellar Door Studios, 795 W. Amity, Meridian, 83642, (208) 888-9242. Owner: Mark Evans.

Ricks College Recording Services, Ecom Ricks College, Rexburg, 83440, (208) 356-2400. Studio Mgr.: Trent Walker.
 Audio: Cassette, Open Reel.

Sun Valley Audio, Box 285, Sun Valley, 83353, (208) 726-3476. Pres.: Amos Galpin; Sales Mgr.: Rich Beck.
 Audio: Cassette, Open Reel, Real Time.

ILLINOIS

ARS Recording Studio, 11628 S. Pulaski, Alsip, 60658, (312) 371-8424. Pres.: Gary A. Cobb; Sales Mgr.: Allen L. Kellman.
 Audio: Cassette, Open Reel.

Acme Audio and Recording Co., Inc., 3821 N. Southport, Chicago, 60613, (312) 477-7333. Pres.: Michael Rasfeld; Sales Mgr.: Jim Rasfeld.
 Audio: Cassette, Open Reel.

Audio Accessories Co., 38W515 Deerpath Rd., Batavia, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.
 Audio: Cassette, Open Reel.
 Video: ½ Beta Cassette, ½ VHS Cassette, Repair services VC's.

Audio Artist Ltd., Box 7, Wheaton, 60187, (312) 668-6682.
 Audio: Cassette, Open Reel.

Bell & Howell/Columbia Pictures Video Services, 625 Landwehr Rd., Northbrook, 60062, (312) 480-6900.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm, 2" Quad, 1" Open Reel, IVC.

Boulevard Recording Studios, Inc., 641 Madison St., Oak Park, 60302, (312) 386-5388. Pres.: Eleanor Kaitchuck.
 Audio: Cassette, Open Reel.

Bruce Packaging Co., 8010 N. Lowell Ave., Skokie, 60076, (312) 583-2818. Pres.: Joseph Halperin; Sales Mgr.: Leonard Halperin.
 Audio: Cassette, Open Reel.

Cassette Services, 815 N. Douglas St., Arlington Heights, 60004, (312) 398-8403. Pres.: Willis Connor; Sales Mgr.: Michael Connor.
 Audio: Cassette.

Center Video Industrial Co., Inc., 5615 W. Howard St., Niles, 60648, (312) 647-8700, (800) 621-4354. Pres.: Jeffrey D. Sussman; Sales Mgr.: Stephen B. Rudolph.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Century Sound & Slide, 1018 Busse Hwy., Park Ridge, 60068, (312) 696-0675.
 Audio: Cassette, Open Reel.

Columbia Record Prods., Inc., 630 N. McClurg Ct., Chicago, 60611, (312) 944-6000.
 Audio: Cassette, Open Reel.

Domain Communications, Inc., 289 Main Place, Carol Stream, 60188, (312) 668-5300. Pres.: Edward Elliott; Sales Mgr.: James Draper.
 Audio: Cassette, Open Reel, High Speed.

Home Video Corporation, 201 E. Erie St., Chicago, 60611, (312) 337-6000. Chairman: Joseph Hassen.
 Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.

Imperial Int'l Learning Corp., Box 548, Kankakee, 60901, (815) 933-7735.
 Audio: Cassette, Open Reel.

Industrial Audio-Film Services, Inc., 6228 Oakton St., Morton Grove, 60053, (312) 965-8400. Pres.: Lauren Lelifer.
 Audio: Cassette, Open Reel, Data & Digital.

Int'l Audio, Inc., 2934 Malmo Dr., Arlington Heights, 60005, (800) 448-8273. Telex: 282017 IAIUR. Pres.: Richard Mally; Sales Mgr.: Margaret Googe.
 Audio: Cassette.

Int'l Recording Co., 2526 W. Armitage Ave., Chicago, 60647, (312) 227-2000.
 Audio: Cassette, Open Reel.

Jor-Dan, Inc., 1100 Wheaton Oaks Ct., Wheaton, 60187, (312) 653-1919. Fax: (312) 665-4966. Sales Mgr.: Dan Zimbelman.
 Audio: Cassette.

Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Kayron, Inc., 641 Madison St., Oak Park, 60302, (312) 386-0464. Pres.: Hal Kaitchuck; Sales Mgr.: Eleanor Kaitchuck.
 Audio: Cassette, Open Reel.

Kiderian Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 764-1144.
 Audio: Cassette.

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062, (312) 498-4610. Pres.: Jay Steinberg.
 Audio: Cassette, Open Reel, High Speed, Real Time.
 Video: ¾ U-matic Cassette, ½ Beta Cassette.

Mar-Key Record Co., #1 Scotch Pine Dr., Collinsville, 62234, (618) 344-4443. Pres.: Mary Joyce; Sales Mgr.: Ron Allen, Sr.
 Audio: Cassette, Open Reel.
 Video: ½ V-2000 Cassette.

Media Int'l, Inc., 247 E. Ontario, Chicago, 60611, (312) 467-5430. Pres.: Duane Lundeen.
 Audio: Cassette, Open Reel.

Video: ¾ U-matic Cassette, ½ VHS Cassette.

Norwest Communications, Inc., 123 S. Hough St., Barrington, 60010, (312) 381-3271. Pres.: Mark Karney.

Oak Record Mastering Lab, 8830 S. Nashville Ave., Oak Lawn, 60453, (312) 599-8222. Owner: Ed Stryszak.

Poly Com Productions, 201 E. Erie St., Chicago, 60611, (312) 337-6000. Pres.: Richard Jablonski; Sales Mgr.: Joseph Hassen (Pkg); Contact: Jackie Jones.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm Betacam.

Programming Technologies, Inc., 6666 N. Lincoln Ave., Lincolnwood, 60645, (312) 676-9400. Pres.: William Bennett; Sales Mgr.: Stanley Roy.
 Audio: Cassette, High Speed, Digital.

Public Interest Affiliates, 213 W. Institute Pl., Suite 204, Chicago, 60610, (213) 943-8888. Pres.: Brad Soul.

Quality Cassette Services, 403 S. Woodlawn St., Wheaton, 60187, (312) 668-2787. Owners: John Peluso, Mary Newitt.
 Audio: Cassette, High Speed, Real Time.

Quality Media Prods., 1425 W. Whittaker, Salem, 62881, (618) 548-2031. Pres.: Douglas Cosby; Sales Mgr.: C. Keith Bailey.
 Audio: Cassette.

Quantitape Inc., 323 W. Northwest Hwy., Palatine, 60067, (312) 705-0110. Pres.: Joe Giuliani.
 Audio: Cassette.
 Video: ½ VHS Cassette.

Radex Recording Studios, 890 W. Galena Ave., Rockford, 61032, (815) 235-9797. Owner: Dexter R. Witt.

Rainbow Bridge Studios, Inc., 117 W. Rockland Rd., Box 615, Libertyville, 60048, (312) 362-4060. Pres.: Perry Johnson; Sales Mgr.: Perry Johnson.
 Audio: Cassette, Open Reel, DAT, High Speed, Real Time, Real Time.

Research Technology Int'l, 4700 Chase Ave., Lincolnwood, 60646, (312) 677-3000.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Soundvisions, Box 2055, River Grove, 60171, (312) 453-1829. Owner: Bruno Strapko.

Streetsville Recording Studios, 161 E. Grand Ave., Chicago, 60611, (312) 644-1666.
 Audio: Cassette, Open Reel, High Speed, Real Time.

Tape 24, 1244 Remington Rd., Schaumburg, 60195, (312) 882-2442. Pres.: Michael Freeman.
 Audio: Cassette, Real Time Cassette.

Track One Audio Services, Box 2775, Country Club Hills, 60477, (312) 799-8096.
 Audio: Cassette.

VCA Duplicating Corp., 2440 S. Wolf Rd., Box 2416, Des Plaines, 60018, (312) 298-7700. Sales Mgr.: Carl Birns.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette.

Video Accessories Co., 38W515 Deerpath Rd., Batavia, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.
 Audio: Cassette, Open Reel.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

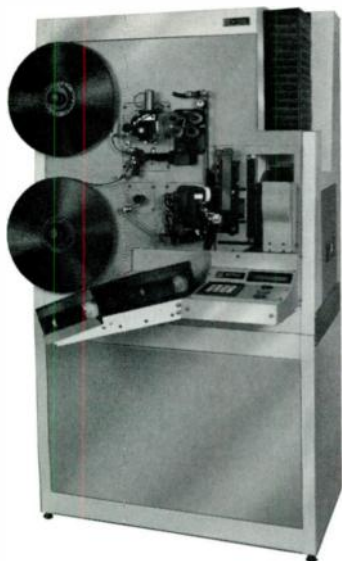
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fp Video, Inc., 4415 Saguaro Trail, Indianapolis, 46268, (317) 299-9191. Fax: (317) 297-2998. Pres.: Tony Hughes; Sales Mgr.: Lee Ann Clifford.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm.

Infonics, Inc., 2302 E. Michigan Blvd., Michigan City, 46360, (219) 879-3381. Pres.: Carol Lant; Sales Mgr.: David Smith.

Audio: Cassette, Open Reel.

PRC Tape Co., Inc. (Div. of PRC Industries), 1600 Rich Rd., Richmond, 47374, (317) 962-9511. Fax: (317) 962-1564. Sales Mgr.: Al Santoro; Gen. Mgr.: George Preston.

Audio: Cassette.

Precision Audio, Inc., 18582 US 20, Bristol, 46507, (219) 295-7493. Pres.: Sanford Swartzendruber; Sales Mgr.: Phil Miller.

Audio: Cassette, Open Reel.

Bud Pressner Recording, 4839 Broadway, Gary, 46409, (219) 884-5214. Pres.: Bud Pressner.

Audio: Cassette, Open Reel.

R C A Records, 6550 East 30th St., Indianapolis, 46219, (317) 267-5000.

Audio: Cassette.

Rubino Music Center & Elec., Inc., 2524 Portage Mall, Portage, 46368, (219) 762-3169.

Audio: Cassette, Open Reel.

Rubino Music Center & Elec., Inc., 8102 Georgia St., Merrillville, 46410.

Audio: Cassette, Open Reel.

The Soundmakers, 1000 East 80th Pl., Merrillville, 46410, (219) 769-1515. Managing Dir.: Dick Hutter.

IOWA

BQC, Inc.

2101 South 35th St., Council Bluffs, 51501, (712) 382-8060. Pres. & Sales Mgr.: Cliff Tant.

Audio: Cassette.

Video: ½ Beta Cassette, ½ VHS Cassette.

Triad Prods., Inc., 1910 Ingersoll Ave., Des Moines,

50309, (515) 243-2125. Pres.: Richard F. Trump, Jr.

Audio: Cassette, Open Reel.

KANSAS

High Fidelity Recording, Inc., 1059 Porter, Wichita, 67203, (316) 262-8456. Pres.: James Strattan.

Audio: Cassette.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

State 3 Sound Prodn., Inc., 1901 West 43rd St., Kansas City, 66103, (913) 384-9111. Pres.: Don Warnock; Sales Mgr.: Sherri Pollard.

Audio: Cassette, Open Reel.

Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Stucky Audio Service, 1412 West 5th St., Newton, 67114, (316) 283-7597. Owner: Homer Stucky.

Sunset Studio, 117 West Eighth, Hays, 67801, (913) 625-9634. Pres.: Mark Meckel.

Audio: Cassette.

T M B Recording Services, 7711 Juniper Dr., Prairie Village, 66208, (913) 341-1973.

KENTUCKY

Alpha Recording, Inc., 207 S. Mulberry St., Elizabethtown, 42701, (502) 785-7899. Mgr.: Jum Cottrell.

Falk Recording Service, 7914 Fegenbush Ln., Louisville, 40228, (502) 239-1010. Pres.: Gary Falk; Sales Mgr.: Phil Hawkins; Engineer: Chris Cassetta.

Audio: Cassette, Open Reel.

Allen Martin Prods./Jefferson Audio Video Systems, 9701 Taylorsville Rd., Louisville, 40299, (502) 267-9658. Pres.: Ray Allen; Sales Mgr.: Michael Gibson.

Audio: Cassette.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

MAINE

Studio K Gospel Recording, 79 Lewiston St., Box 177, Mechanic Falls, 04256, (207) 345-9073. Pres.: Stephen D. Kilbreth; Sales Mgr.: Robin K. Wiggin.

Audio: Cassette.

MARYLAND

Bradley Ents., Inc., 108 Galewood Rd., Timonium, 21093, (301) 667-0064. Pres.: F. Joseph Bradley.

Audio: Cassette, Open Reel.

Prodigital, Inc., 3400 Pendleton Dr., Wheaton, 20902, (202) 635-5588. Pres.: Bill Burns; Sales Mgr.: Alan Wonneberger.

Audio: Cassette, Open Reel.

Video: ½ VHS Cassette.

Richardson Recording, 1938 Baltimore Annapolis Blvd., Annapolis, 21401, (301) 757-6699. Pres.: Charles A. Richardson.

Audio: Cassette, Open Reel.

Video: ½ Beta Cassette, ½ VHS Cassette.

Roar Prods., Inc., 6655-H Dobbin Rd., Columbia, 21045, (301) 596-2600. Pres.: Steven Rosch; Sales Mgr.: Gary Zeichner.

Audio: Cassette, Open Reel, High Speed.

Upstream Recording Services, Box 3634, Langley Park, 20787, (301) 270-2568. Owner: Alan Wonneberger.

MASSACHUSETTS

Audio Antics, 89 Massachusetts Ave., Boston, 02115, (617) 731-9449.

Cambridge Video Group, 77 Huron Ave., Cambridge, 02138, (617) 876-5682, (617) 884-2826. Prodr.: David Titus.

Cape Cod Audio, 80 Enterprise Rd., Hyannis, 02601, (617) 775-1710. Pres.: Chip Davis.

Continental Recordings, Inc., 102 South St., Boston, 02111, (617) 426-3131. Pres.: L. Daniel Flynn.

Audio: Cassette, Open Reel, High Speed, Real Time.

Destiny Recording Studio, 81 Nassau Ave., Wilmington, 01887, (617) 658-8891. Owner/Eng.: Larry Feeney.

Hansen Recording, Capt. Foster Ln., Norwell, 02061, (617) 826-8637. Owner: Torben Hansen.

Ian Communications Group, Inc., 10 Upton Dr., Wilmington, 01887, (617) 658-3700, (800) 433-DUPE, Fax: (617) 658-0344. Pres.: Richard B. Berberian; Sales Mgr.: Sandy Dalis.

Audio: Cassette, Open Reel.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Lake Recording Studio & Video Demos, RFD Two Putnam Hill Rd., Sutton, 01527, (617) 476-3225. Owner/Eng.: Phil Berube.

Makin Tracks, 75 Summer St., Chelmsford, (617) 256-4051. Eng.: Hank Rome.

Northeastern Digital Recording, Inc., 12 Sadler Ave., Shrewsbury, 01545, (617) 753-1192. Pres.: Toby Mountain; Sales Mgr.: Tracy Crane.

Audio: Cassette, DAT.

Pro-Fax, Inc., 264 Monsignor O'Brien Hwy., Cambridge, 02141, (617) 625-1170. Pres.: Mitch Waters; Sales Mgr.: Bob Tomaselli.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette, 8mm.

Splice of Life, Inc., , Brighton, 02135, (617) 782-3384. Owner: Amie Beth Doff.

Audio: Cassette, Open Reel.

The Star Studio, 75 Webster St., Worcester, 01608, (617) 756-8890. Studio Mgr.: Tracy Gaumond.

The Tape Complex, Inc., Four Haviland St., Boston, 02115, (617) 437-9449.

Tape Time Corp., 161 Massachusetts Ave., Suite 201, Boston, 02115, (617) 266-3131. Pres.: Raymond Fournier.

Rik Tinory Prods., 180 Pond St., Box 311, Cohasset, 02025, (617) 383-9494. Pres.: Rik Tinory; Sales Mgr.: Richard F. Tinory, Jr.

Audio: Cassette, Open Reel, High Speed, Real Time.

Video: ½ VHS Cassette.

Yosh Prods., 1900 Washington St., Auburndale, 02166, (617) 965-6883. Mgr.: Sigal Yoshpe.

MICHIGAN

A & F Music Services, 2834 Otsego, Pontiac, 48054, (313) 682-9025. Owner: Frank Merwin.

Audio: Cassette.

ARC Electronic Services Inc., 2557 Knapp NE, Grand Rapids, 49507, (616) 364-0022. Pres.: Ron Harkal.

Audio: Cassette, Open Reel, High Speed, Real Time.

Allied Film & Video, 7375, Detroit, 48202, (313) 871-2222. Pres.: James Merkle.

Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.



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25133 Thomas Dr, Warren, 48091, (313) 548-5212. Sales Mgr.: Don Armstrong; Vice Pres.: Paul Hayes. Audio: Cassette, Open Reel, Stereo, Dolby, HX Pro. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm, Stereo, Macrovision.

Audio Tape Prodn., 413 W. Cherry St., Pottsville, 48876, (517) 645-7561. Owner: Dean Bredwell. Audio: Cassette, Open Reel. Video: ½ Beta Cassette, ½ VHS Cassette.
C B S Fox Video, 39000 Seven Mile Rd., Livonia, 48152, (313) 591-5826. Senior Vice President: Fred Flehauer.
Elephant Recording Studios, 21206 Gratiot Ave., East Detroit, 48021, (313) 773-9386. Owners: John Glaier, Allen Abood. Audio: Cassette, Open Reel.
Artie Fields Prodn., 9430 Woodward Ave., Detroit, 48202, (313) 873-8900. Audio: Open Reel.
M & K Recording, Inc., G-8496 N. Saginaw St., Mount Morris, 48458, (313) 687-7610.
North Country Media Group Inc., Box 2244, Great Falls, 59405, (406) 761-7877. Pres.: Margaret Rochman.
Northcoast Recording (Div. of ARC Electronic Services, Inc.), 2557 Knapp NE, Grand Rapids, 49505, (616) 364-0022. Pres.: Ron Harkal. Audio: Cassette, Open Reel.
Pioneer Recording Studio, Inc., 4238 Ramsgate, Bloomfield Hills, 48013, (313) 855-1466. Pres.: Gary Rubin; Sales Mgr.: Chris Ruggero. Audio: Cassette, Open Reel.
Plum Recording & Prodn., 5988 Silverylane, Dearborn Hgts., 48127, (313) 277-0082. Owner: Tom Trip.

Premiere Video, Inc.

35687 Industrial Rd., Livonia, 48150, (313) 464-4650. Fax: (313) 464-8939. Pres.: Larry Bennett; Sales Mgr.: Michael Hartman; Dir. of Opns.: John Padmos. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm, 8mm.

Producers Color Service, Inc., 16210 Meyers, Detroit, 48235, (800) 521-7002. Pres.: Ronald Balousek; Sales Mgr.: Rick Gauthier. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Producers Color Service, Inc. (Video Comm. Div.), 24242 Northwestern Hwy., Southfield, 48075, (313) 352-5353. Telex: 810-224-4699. Pres.: Ron Balousek; Sales Mgr.: Leon Chick. Audio: Open Reel. Video: 1 Helical.
Ron Rose Prodn. Ltd., 29277 Southfield Rd., Southfield, 48076, (313) 424-8400. Vice Pres.: Don Wooster.
Solid Sound, Inc., Box 7611, Ann Arbor, 48107, (313) 662-0667. Pres.: Robert G. Martens. Audio: Cassette, High Speed.
Special Recordings, Inc., 3026 E. Grand Blvd., Detroit, 48202, (313) 873-4655. Vice Pres./Gen. Mgr.: Anthony Caminita.
Studio 91, Univ. Blvd., Berrien Springs, 49104, (616) 471-3402, (800) 533-5353, Dir.: Ted Green.
Tape-Tronica, Inc., 750 E. Madeline, Madison Heights, 48071, (313) 588-8281. Telex: 810-232-1524. Audio: Cassette.
Technidisc, Inc., 2250 Meijer Dr., Troy, 48064, (800) 521-6714. Pres.: Ron Balousek; Sales Mgr.: John Hartigan. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Laser Disk.
20th Century Fox Video, 23705 Industrial Park Dr., Farmington Hills, 48024, (313) 477-6066. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.
World Class Tapes, Box 7611, Ann Arbor, 48107, (313) 662-0669. Office Mgr.: Sherry Prindle. Audio: Cassette.

MINNESOTA

Bethany Fellowship, Inc., 6820 Auto Club Rd., Minneapolis, 55438, (612) 944-2121. Cable: BETHANY. Audio: Cassette.
Communication Arts, Inc., 2526 27th Ave. S., Minneapolis, 55406, (612) 721-5357. Audio: Cassette.
EMC Prodn., 300 York Ave., Saint Paul, 55101, (612) 771-1555. Fax: 612-771-5629. Pres.: Paul R. Winter; Sales Mgr.: Richard T. Stevens. Audio: Cassette, Open Reel. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Innovative Plastics, 5440 West 125th St., Savage, 55378, (605) 352-1554.
Tom Jones Recording Studios, 220 S. Broadway, Rochester, 55904, (507) 288-7711. Pres.: Thomas H. Jones; Sales Mgr.: Dan Thomas. Audio: Cassette, Open Reel.

Metacom, Inc., 1401-B W. River Rd., North, Minneapolis, 55411, (612) 588-2781, (800) 328-4818, Telex: 821301 METACOM U.D. Pres.: James I. McCann; Sales Mgr.: David Thompson; Dir. Mktg.: Sharon Begam. Audio: Cassette.
Precision Tapes, Inc., 2301 E. Hennepin Ave., Minneapolis, 55413, (612) 379-7554. Pres.: Dan Plapho. Audio: Cassette, Open Reel, High Speed, Real Time. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette, 8mm, Beta Cam.
Sound 80, 4027 IDS Center, Minneapolis, 55402, (612) 339-9313. Pres.: Jan Erickson. Audio: Cassette, Open Reel.
3M Optical Recording, 223-55-01 3M Center, Saint Paul, 55144, (612) 733-0158. Sales Mgr.: Frank Price. Video: Laser Disk.
Vaughn Communications/Vaughn Duplication Services, 7951 Computer Ave., South, Minneapolis, 55435, (612) 831-2248. Fax: (612) 831-7259. Pres.: Kenneth Nicholls; Sales Mgr.: Donald Drapeau; Mktg. Supervisor: Michelle Soblin. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm, PAL-SECAM-NTSC conversion.
Video Midwest, 5050 West 78th St., Minneapolis, 55435, (612) 831-2248.

MISSOURI

Aard-vark Recording, Inc., 335 S. Jefferson, Springfield, 65806, (417) 866-4104. Pres.: H. W. Jacobsen. Audio: Cassette.
Acme Distributors, Box 8123, Kansas City, 64112, (816) 444-8123. Pres.: Shirley Black; Sales Mgr.: Ward Black. Audio: Record Prodn. Video: ½ VHS Cassette.
Audio-Video Graphics, Box 1883, 13901 East 35th St., Independence, 64055, (816) 254-0400. Gen. Mgr.: Mike Clancy; Sales Mgr.: Dennis Kaleikau. Audio: Cassette. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Clayton Studios, Inc., 1126 S. Big Bend, St. Louis, 63117, (314) 781-6200. Audio: Cassette, Open Reel, High Speed, Real Time.
Midwest Custom Record Pressing Co., Inc., 6 Grandview Park Dr., Box 92, Arnold, 63010, (314) 464-3013, (314) 464-3015. Pres.: Richard Schaumberger; Sales Mgr.: Lisa T. Wesk. Audio: Cassette.
Moses Sound Enterprises, Rt. Two, Catawissa, 63015, (314) 257-2345. Contact: Nelson.
Nat'l Audio Co., Inc., Box 3657 G.S., Springfield, 65808, (417) 883-5377. Pres.: Steve Stepp. Audio: Cassette, Open Reel.
Premier Film, Video & Recording Corp., 3033 Locust St., St. Louis, 63103, (314) 531-3555. Pres.: Wilson Daizell; Sales Mgr.: Grace Daizell. Audio: Cassette, Open Reel, High Speed. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Recording Studios 55 (div. of 3G Industries), 6016 Troost, Kansas City, 64110, (816) 361-8455. Gen. Mgr.: Eugene Gold. Audio: Cassette, Open Reel.
Stage 3 Sound Prodn., Inc., 1901 West 43rd St., Kansas City, 64111, (812) 384-9111. Pres.: Don Warnock; Sales Mgr.: Clara Warnock. Audio: Cassette, Open Reel. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Technisonic Studios, Inc., 1201 S. Brentwood Blvd., St. Louis, 63117, (314) 727-1055. Sales Mgr.: Jeff Brown; Coord.: Linda Schumacher. Audio: Cassette, Open Reel, High Speed.
Three G's Industries & Recording Studio "55", 6016 Troost, Kansas City, 64110, (816) 361-8455. Pres.: Eugene Gold; Sales Mgr.: Chris King, Ken Searcy. Audio: Cassette, Open Reel, High Speed.
Tin Man Ent., 2800 Yellow Brick Rd., St. Louis, 63128, (314) 487-3735. Audio: Cassette, Open Reel. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Steve Twitchell/Prodn., Box 982, Columbia, 65205, (314) 875-6715. Contact: Steve Twitchell.

MONTANA

North Country Media Group, Inc., 721 2nd St., South, Great Falls, 59404, (406) 761-7877. Telex: 910-975-1905. Fax: (406) 761-7912. Pres.: Margaret Kochman; Sales Mgr.: Zoann Attwood. Audio: Cassette. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 1" & 2".

Valtron Recording, 1002 Broadway, Helena, 59601, (406) 442-0734. Pres.: Sandra Liedle; Sales Mgr.: Mike Liedle. Audio: Cassette, Open Reel.

NEBRASKA

Audio Associates, 3200 "O" St., Suite Two, Lincoln, 68503, (402) 474-3111. Owners: James Rupert, Steve Rall. Audio: Cassette, Open Reel.
Sound Recorders, 206 South 44th, Omaha, 68131, (402) 553-1164, (816) 931-8642. Audio: Cassette, Open Reel.

NEVADA

Audio Express, 320 Stewart St., Reno, 89502, (702) 322-6292. Cassettologist: Bill Stephens. Audio: Cassette, Open Reel.

NEW JERSEY

A M P Recordings (Tyson Ent.), 307 W. Main St., Box 14, Maple Shade, 08052, (609) 667-1667. Pres.: Gerald Tyson. Audio: Cassette, Open Reel, Real Time.
ASR Recording Services, Inc., 21 Harristown Rd., Glen Rock, 07452, (201) 652-5600. Telex: (710) 988-5625. Fax: (201) 652-1097. Audio: Cassette, 8-Track.

American Sound & Video Corp. (East)

(Successors to RKO Tape), 3 Fairfield Crescent, West Caldwell, 07006, (201) 575-8484. Sales Mgr.: Lee Gray; Vice Pres./Gen. Mgr.: Hugh Wallace. Audio: Cassette, Floppy Disk. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

American Tape Corp./American Video Tape Corp., 1116 Edgewater Ave., Richfield, 07857, (201) 943-7860, (201) 941-4404. Pres.: Gerald Gottlieb. Audio: Cassette. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Audio Plus Video Int'l, 240 Pegasus Ave., North Vaia, 07647, (201) 767-3800. Telex: 130-582. Fax: (201) 767-4568. Pres.: Marty Irwin; Sales Mgr.: Beth Simon; V.P./S.M.: Kathryn DeMerit; Gen. Mgr.: Andre Macaluso. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Standards Conversion.
Broccoli Rabe Entertainment Complex, 15 Gloria Ln., Fairfield, 07006, (201) 575-7460. Pres.: Brian Drago; Sales Mgr.: Hugh Jones; Studio Mgr.: Matha Lima. Audio: Cassette, Open Reel.

C B P Film to Tape, Inc., 517 seventh Ave., Lindenwold, 08021, (609) 346-3400.

Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.
C B S Records, Inc., Woodbury-Glassboro Rd., Pitman, 08071, (609) 589-8000.

Audio: Cassette, Open Reel.
Cassette Prodn., Inc., 109 Prospect Pl., Hillsdale, 07642, (201) 666-3300.

Audio: Cassette, Open Reel, Duplicating.
House of Music, Inc., 1400 Pleasant Valley Way, West Orange, 07052, (201) 736-3062, (212) 964-7444. Audio: Cassette, Open Reel.

Int'l Cutterhead Repair, 194 Kings Ct., Teaneck, 07666, (201) 833-4421. Pres.: Sharon Rand; Sales Mgr.: Morty Mizarachi.

Int'l Video Warehouse, Inc., 241 Bogert Ave., Ridgewood, 07450, (201) 444-2911. Pres.: Charles A. Diehl. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

M T I Corp., 124 Monclair Ave., Montclair, 07042, (201) 744-2220.

Marlon Recording Studios, 7 Burdett Pl., Fairview, 07022, (201) 945-1517. Owner/Operator: David C. Bellochio.

Milbrodt Communications, Inc., 1425 Frontier Rd., Bridgewater, 08807, (201) 560-8444. Audio: Cassette.

James F. Monaghan, 145 Komorn St., Newark, 07105, (201) 344-4214. Audio: Cassette.

Omni Recording Studios, Inc., 44 Abbott Ave., Morris-town, 07960, (201) 539-8804. Pres.: Rick Karner. Audio: Cassette, Open Reel, High Speed. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

PSI Industries, Inc. (Audio/Video), 135 Ludlow Ave., Northvale, 07647, (201) 768-8007. Telex: 710 991-9614. Audio: Cassette, High Speed. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm.

Pentacle Communications, Inc., 3567 Kennedy Rd., South Plainfield, 07080, (201) 561-7333. Pres.: Peter Jegou; Sales Mgr.: Joe Maier; Adv. Mgr.: Mike Spain. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

PolyGram Records Tape Facility, 10 Distribution Blvd., Edison, 08817, (201) 287-2122. Studio Mgr./Chief Eng.: Dennis M. Drake.

Preferred Sounds (P.S.I.) Audio/Video, 135 Ludlow Ave., Northvale, 07647, (201) 768-8007. Telex: 710 991-9614. Audio: Cassette.

Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Recorded Publications Labs, 1100 State St., Camden, 08105, (609) 963-3000. Pres.: David H. Goodman; Sales Mgr.: Lloyd P. Dorfman.

Audio: Cassette, Open Reel, Cassette Software. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Rohit Int'l, 511 Commerce St., Franklin Lake, 07417, (201) 337-7325. Audio: Cassette.

Adrienne Rowatti, 428 Briarwood Ln., Northvale, 07641, (201) 385-0940. Pres.: Carl Rowatti; Sales Mgr.: Adrienne Rowatti.

Audio: Cassette. **Sound Arts Co., Inc.**, 5 Cindy Ln., Oakhurst, 07712, (201) 493-8666. Pres.: Charles J. Gspann; Sales Mgr.: Frank M. Gspann.

Audio: Cassette, High Speed. **Studio 38 Recording, Inc./Video Assoc. Ltd.**, 245 Broad St., Carlstadt, 07072, (201) 939-0732. Pres.: Kurt Hermann.

Audio: Cassette, Open Reel. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Trutone Records, 163 Terrace St., Haworth, 07647, (201) 385-0940. Pres.: Carl Rowatti; Sales Mgr.: Adrienne Rowatti; Office Mgr.: Anne Marie Casser.

Audio: Cassette, Short Run 8-1 Cassette Duplication.

VCA Teletronics, Inc.

500 Willow Tree Rd., Leonia, 07605, (201) 947-6450. Pres.: Tom DeMaeyer; Sales Mgr.: Scott Denham; Vice Pres., Sales & Mktg.: Ernie Heisser. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Videoplus, 201 Arnold Ave., Suite A, Point Pleasant Beach, 08742, (201) 892-7400. Pres.: Joseph F. DeGraw. Video: ½ Beta Cassette, ½ VHS Cassette.

Visual Information Systems, Inc.

1111 Secaucus Rd., Secaucus, 07094, (201) 867-7600. Mgr.: Joseph C. Scozzari. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.

NEW MEXICO

Rainbow Cassette Studio, Box 472, Taos, 87571, (505) 776-2268. Pres.: Tony Isaacs; Sales Mgr.: Judy Lujan. Audio: Cassette, High Speed.

NEW YORK

AAA Recording Studio, 130 West 42nd St., Room 551, New York, 10036, (212) 221-6626. Pres.: Fred Vargas; Sales Mgr.: David Lesoe; Owner: Warren Allen Smith.

Audio: Cassette, Open Reel, High Speed, Real Time. **Acoustilog, Inc.**, 19 Mercer St., New York, 10013, (212) 925-1365. Sales Mgr.: Greg Guarino.

Audio: Cassette, Open Reel, High Speed. **Aligned Audio, Inc.**, 151 22nd St., Brooklyn, 11232, (718) 788-6969. Telex: 4978015 ALIGN UI. Audio: Cassette.

Andol Audio Prod., Inc., 4212 14th Ave., Brooklyn, 11219, (718) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Domenick Salvatore.

Apexon Records Mfg. Corp., 44-27 Purves St., Long Island City, 11101, (718) 937-4038, (212) 944-0002, Telex: 239365 ARMC. Pres.: B. Ropiak; Sales Mgr.: Derek Ropiak.

Associated Audio Services, Inc., 181 Westchester Ave., Port Chester, 10573, (914) 937-5129. Audio: Cassette, Open Reel, Digital Cassette.

Video: ½ VHS Cassette. **Atlantic Studios**, 1841 Broadway, New York, 10023, (212) 484-6093. Asst. Mgr.: Frank Tabino.

Audio Image, 95 Little Tree Ln., Hillton, 14468, (716) 392-9500. Owner: Larry Ellis.

Audio-Tech Laboratories, 1158 Stewart Ave., Bethpage, 11714, (516) 433-0171. Pres.: Joseph Giovanelli; Sales Mgr.: Joseph Giovanelli.

Audio: Cassette, Open Reel.

AudioDigital, Inc., 12 Long Island Ave., Holtsville, 11742, (516) 289-3033, (800) 874-2202. Pres.: Craig M. Balaban; Sales Mgr.: Jim Makowski. Audio: Cassette.

Audiomatic Corp., 400 Madison Ave., New York, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.

Audio: Cassette. **Bee Vee Sound, Inc.**, 211 East 43 St., New York, 10017, (212) 949-9170. Pres.: Brund Vines.

Audio: Cassette, Open Reel. **Bell & Howell/Columbia Pictures Video Services**, 505 5th Ave., Suite 600, New York, 10017, (212) 697-7355. Telex: 27-0253 B & H CPVS NBRK. Pres.: Thomas Wheeler.

Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 1" Quad.

Ralph Berliner Audio/Music Prodn., 35 West 90th St., New York, 10024, (212) 873-6390. Pres.: Ralph Berliner. Audio: Cassette, Open Reel.

Cassette Masters Corp., 2 Bashford St., Yonkers, 10701, (914) 968-1605. Pres.: Leonard Ripley. Audio: Cassette.

Celestial Spirit Music, Box 300, New Lebanon, 12125, (518) 794-7880. Owner/Chief Eng.: Mikhail Horowitz.

Dick Charles Recording, 130 West 42nd St., #1106, New York, 10036, (212) 819-0920. Pres.: Dick Charles. Audio: Cassette.

Cine Magnetics Video, 650 Halstead Ave., Mamaroneck, 10543, (914) 698-3434, (800) 431-1102. Cable: CENIMAG. Telex: 66150.

Audio: Cassette. Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm cassette.

Columbia Record Prodn., 51 West 52nd St., New York, 10019, (212) 975-4783. Cable: 420137. Telex: 12435. Sales Mgr.: West Reg.; Jack Strorti; Mgr. East Reg. Sales: Robert Fernandez.

Audio: Cassette, Open Reel. **Core Systems, Inc.**, 48 West 25th St., New York, 10010, (212) 242-4497. Sales Mgr.: Dimitri Karas; Engineering: Peter Crawford.

Crystal City Tape Duplicators, Inc., 48 Stewart Ave., Huntington, 11743, (516) 421-0222. Pres.: Frank Russo. Audio: Cassette, High Speed.

Video: ¼ U-matic Cassette, ½ VHS Cassette. **Cue Recording, Inc.**, 1156 Avenue of the Americas, New York, 10036, (212) 921-9221. Pres.: Mel Kaiser; Sales Mgr.: Bruce Kaiser.

Audio: Cassette, Open Reel. **The Cutting Edge**, Box 217, Ferndale, 12734, (914) 292-5965. Owner/Chief Cutting Eng.: Paul Gerry.

Delta Recording Corp., 16 West 46th St., New York, 10036, (212) 840-1350.

Audio: Cassette, Open Reel. **Devlin Prodn., Inc.**, 150 West 55th St., New York, 10019,

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- (212) 582-5572. Pres.: Sandra Devlin; Sales Mgr.: John Krams.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Du Art Video**, 245 West 55th St., New York, 10019, (212) 757-3881. Telex: 640-253. Pres.: Robert M. Smith; Sales Mgr.: Frank Buccì; Gen. Mgr.: Tim Spitzer.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Film-to-tape transfers.
- The Dub Centre East, Inc.**, 40 H Corbin Ave., Bay Shore, 11706, (516) 242-4846, (212) 775-9595. Pres.: Paul Glantzman; Sales Mgr.: Joan Carroll.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.
- EVG, Inc./Russell Ind.**, Box 508, Oceanside, 11572, (516) 538-5000. Cable: GAMINDIC FREE. Telex: 697-1147 EVGFRPRT. Pres.: Michael Damsky; Sales Mgr.: Michael Sussman.
Video: ½ Beta Cassette, ½ VHS Cassette.
- Eastern Standard Prods., Inc.**, 26 Baxter St., Buffalo, 14207, (716) 876-1454. Pres.: Mark S. Mekker.
Audio: Cassette, Real Time, DAT.
Video: ½ Beta Cassette, ½ VHS Cassette.
- ElectroSound Group, Inc.**, 1290 Motor Pkwy., Hauppauge, 11788, (516) 234-2010. Telex: (516) 497-2703. Fax: (516) 724-3461. Pres.: Richard Projain; Sales Mgr.: Abraham Chayot; Vice Pres., Operations: Robert Barone.
Audio: Cassette.
- The Entertainment Group, Ltd.**, 348 Willis Ave., Mineola, 11501, (516) 747-5100. Vice Pres.: Gregg Raffa.
- Executive Recording, Ltd.**, 300 West 55th St., New York, 10019, (212) 247-4737. The Boss: Lucille Sayet.
- Frankford/Wayne Mastering Labs, Inc.**, 1697 Broadway, New York, 10019, (212) 582-5473. Pres.: Thomas S. Steele; Sales Mgr.: Carol Iacoune.
Video: ¼ U-matic Cassette, ½ Beta Cassette, Digital PCM Formats.
- GML Video**, 321 West 44th St., New York, 10036, (212) 645-3700. Pres.: Gregory Leopold.
Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.
- Grenadier**, 10 Parkwood Ave., Rochester, 14620, (716) 442-6209. Owner: Tom Greene.
Audio: Cassette, Open Reel.
- HRM Group**, 15 Gilpin Ave., Hauppauge, 11788, (516) 234-0200. Telex: 510 227-8553. Pres.: Roger Goulstone; Sales Mgr.: Brian Wilson.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.
- HVM Ltd.**, 15 Gilpin Ave., Hauppauge, 11788, (516) 234-0200.
Video: ½ Beta Cassette, ½ VHS Cassette.
- Hauppauge Tape Mfg., Ltd. (HTM)**, 15 Gilpin Ave., Hauppauge, 11788, (516) 234-0200. Telex: 510-227-8553. Prodn. Control Mgr.: Charles Stein.
Audio: Cassette.
- I F O Recording Studio**, Box 122, New York, 10276, (212) 460-9189. Telex: 230199-960127. Pres.: Clive Stevens.
Audio: Cassette, Open Reel.
- In Sync Laboratories**, 2211 Broadway, New York, 10024, (212) 873-6769. Pres.: E. Alan Silver.
Audio: Cassette, Real Time.
- Intercontinental Televideo, Inc.**, 29 West 38th St., New York, 10018, (212) 719-0202. Telex: 425262 IVC.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.
- Int'l Recording Co.**, 49 Desmond Ave., Bronxville, 10708, (914) 337-5726. Pres.: Claire M. Rie; Sales Mgr.: Claude Rie.
Audio: Cassette.
- Int'l Televideo, Inc.**, 29 W. 38th St., New York, 10018, (212) 719-0202. Pres.: Gerald Citron.
- Kewall Tape Duplicators**, 77 Bayshore Rd., Bay Shore, 11706, (516) 586-2486.
Audio: Cassette, Open Reel, High Speed, Real Time.
- M & H Communications Ltd.**, 7 Dawson St., Huntington Station, 11746, (516) 423-0250. Fax: (516) 423-0237. Pres.: H. Vincent; Sales Mgr.: M. Thaler.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.
- Magno Sound & Video**, 729 7th Ave., New York, 10019, (212) 302-2505. Pres.: Ralph Friedman; Sales Mgr.: Robert Friedman; Contact: David Friedman.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Mark Custom Recording Service**, 10815 Bodine Rd., Clarence, 14031, (716) 759-2600. Pres.: Vincent S. Morette.
Audio: Cassette, Real Time.
Video: ½ Beta Cassette, ½ VHS Cassette.
- Master Cutting Room**, 321 West 44th St., New York, 10036, (212) 581-8505. Traffic Mgr.: Patti Joblon.
- Master Sound Astoria**, Kaufman Astoria Studios, 34-12 36th St., Astoria, 11106, (718) 786-3400. Pres.: Ben Rizzi, Maxine Chrein; Sales Mgr.: M. Chrein, Kathy Boyle.
Audio: Cassette.
Video: ¼ U-matic Cassette, ½ VHS Cassette.
- Master Sound Astoria**, 34-12 36th St., Astoria, 11106, (718) 786-3400. Pres.: Ben Rizzi.
Audio: Cassette.
Video: ¼ U-matic Cassette, ½ VHS Cassette.
- Masterdisk Corp.**, 16 West 61st St., New York, 10023, (212) 541-5022. Gen. Mgr.: Jill Dix.
- Modern Telecommunications, Inc. (MTI)**, 855 2nd Ave., New York, 10017, (212) 355-0510.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, 2" Quad.
- The Music Connection, Inc.**, 168 Madison Ave., New York, 10016, (212) 686-9595.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.
- Nat'l Video Center/Recording Studios**, 460 West 42nd St., New York, 10036, (212) 279-2000. Telex: 312637. Pres.: Harold Lustig; Sales Mgr.: Bill Kelly.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Natural Innovations Co.**, 1756 Broadway, Suite 29K, New York, 10019, (212) 489-7204. Owner: Walter Kays.
- Nebulae Prods.**, 520 East 72nd St., New York, 10021, (212) 697-5800. Pres.: Roy Kamen.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- PRC Corp.**, 422 Madison Ave., New York, 10017, (212) 308-2300. Vice Pres.: Albert R. Santoro.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.
- Periman, Inc.**, 505 Redwood Dr., Cedarhurst, 11516, (516) 295-5395.
- Progressive Tape Corp.**, 40-H Corbin Ave., Bayshore, 11706, (516) 242-4846. Pres.: Paul Glantzman.
Audio: Cassette.
- Progressive Tape Corp.**, 40-H Corbin Ave., Bay Shore, 11706, (516) 242-4846. Pres.: Paul Glantzman.
Audio: Cassette.
- Quik Cassette Corp.**, 250 West 57th St., Suite 2101, New York, 10017, (212) 977-4411. Sales Mgr.: Ron Klipstein.
Audio: Cassette, Open Reel.
- R C A Records (Exec./Sales Offices)**, 1133 Avenue of the Americas, New York, 10036, (212) 930-4000. Pres.: Robert Summer; Sales Mgr.: Ernie Ferrara.
Audio: Cassette.
- Recorded Publications Lab. (div. of Recorded Publications Mfg. Co., Inc.)**, 2 Penn Plaza, Suite 1500, New York, 10001, (212) 868-3115. Pres.: John S. Ollano; Sales Mgr.: Lloyd P. Dorfman; Contact: Ron Ollano.
Audio: Cassette, Open Reel, A/V cartridges.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Reel Duplicators, Inc.**, 723 7th Ave., New York, 10019, (212) 944-8977.
Audio: Cassette, Open Reel.
- Regent Sound Studios, Inc.**, 1697 Broadway, Room 908A, New York, 10019, (212) 245-2630, (212) 245-7866. Pres.: Robert Lifkin; Sales Mgr.: Sandi Morrof.
Video: ¼ U-matic Cassette, 1" Type C Open Reel.
- Sadler Recording Studio**, 118 East 28th St., New York, 10016, (212) 684-0960.
Audio: Cassette, Open Reel.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- ServiSound, Inc.**, 35 West 45th St., New York, 10036, (212) 921-0555. Pres.: Nathan Levy, M. Shapiro.
Audio: Cassette, Open Reel.
- Soundprium Creative Services, Inc.**, 645 Broadway, New York, 10012, (212) 260-5226. Pres.: Brett Alan Sommer.
- Soundtek, Inc.**, 1780 Broadway, Suite 204, New York, 10019, (212) 489-0806. Chief Eng.: Ed Remusat.
- Starstruck Soundlabs**, Box 161, Hicksville, 11801, (516) 931-7231. Owner/Operator: Pete Durso.
Audio: Cassette, Open Reel.
- Starling Sound, Inc.**, 1790 Broadway, New York, 10019, (212) 757-8519. Studio Mgr.: John Kubick.
Audio: Cassette, Open Reel.
- Studio Magnetica Group, Inc.**, 12 Long Island Ave., Holtsville, 11742, (516) 289-3400, (800) 874-2202. Pres.: George Clahane; Sales Mgr.: Jim Makowski; Vice Pres.: Craig Balaban.
Audio: Cassette.
- Sunshine Sound, Inc.**, 1650 Broadway, New York, 10019, (212) 582-8227. Pres.: Frank J. Trimarco.
Audio: Cassette, Open Reel, Real Time.
- Superdupes**, 295 Madison Ave., New York, 10017, (212) 683-6854. Pres.: Keith Gordon.
Audio: Cassette, Open Reel.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Systems Two Recording Studio**, 2949 Ave. U, Brooklyn, 11229, (718) 332-5429. Studio Mgr.: Nancy Goll.
- TV-RI/Master Color Transfer, Inc.**, 333 W. 52nd St., New York, 10019, (212) 541-4030. Pres.: Alan Schulman; Sales Mgr.: James Mahoney.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Telectro Systems Corp.**, 96-18 43rd Ave., Corona, 11368, (212) 651-8900. Cable: TELECIDU. Telex: 510 601 8607. Fax: (718) 651-4103. Pres.: Harry Sussman.
Audio: Cassette, Open Reel.
- Teleonica**, 150 Nassau St., Suite 1938, New York, 10038, (212) 227-5966. Pres.: Stephanie Shepherd.
- Telephone Dynamics Corp.**, 2473-A Jerusalem, North Bellmore, 11710, (516) 212-9470.
Audio: Cassette.
- Thalco Audio, Inc.**, 2 Dickens Ave., Dix Hills, 11746, (516) 667-1616. Pres.: Michael Thaler.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.
- Tiki Recording Studios, Inc.**, 188 Glen Cove Ave., Glen Cove, 11542, (516) 671-4555. Studio Mgr.: Lia.
- Today Video, Inc.**, 45 West 45th St., New York, 10036, (212) 391-1020. Pres.: Beverly Seeger.
- VCA/Technicolor**, 231 East 55th St., New York, 10022, (212) 355-1600. Chief Executive Officer: Alfred Markim.
Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.
- VCA Teletronics, Inc. (Prodn./Post Prodn. Div.)**, 231 East 55th St., New York, 10022, (212) 355-1600. Pres.: Tom DeMaeyer; Sales Mgr.: Marilyn Blend; Vice Pres., Sales/Mktg.: Ernie Heisser.
Video: Prodn./Post Prodn.
- V. P. Records, Inc.**, 170-21 Jamaica Ave., Jamaica, 11432, (718) 291-7058. Vice Pres./Gen. Mgr.: Christopher Chin.
- Thomas J. Valentino, Inc.**, 151 West 46th St., New York, 10036, (212) 869-5210. Pres.: Thomas Valentino.
Audio: Cassette.
- Variety Recording Studio**, 130 West 42nd St., Room 551, New York, 10036, (212) 221-6625. Pres.: Warren Allen Smith; Sales Mgr.: Jose Gallegos.
Audio: Cassette, Open Reel, High Speed.
- Video Corp. of America/VCA Duplicating Corp.**, 231 East 55th St., New York, 10022, (212) 355-1506.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette.
- Video Dimensions**, 530 West 23rd St., New York, 10011, (212) 929-6135. Pres.: Allan Greenfield; Sales Mgr.: John Burke.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm.
- Video Dub, Inc.**, 423 W. 55th St., New York, 10019, (212) 757-3300. Pres.: Don Buck.
- VideoWorks, Inc.**, 24 West 40th St., New York, 10018, (212) 869-2500.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Visual Horizons**, 180 Metro Park, Rochester, 14623, (716) 424-5300. Pres.: Stanley Feingold.
Audio: Cassette.
Video: ¼ U-matic Cassette, ½ VHS Cassette, 35mm Slide Duplication.
- Windsor Total Video**, 565 5th Ave., New York, 10017, (212) 725-8080. Pres.: Bert Goodman.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

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- American Multimedia, Inc.**, Rt. 8, Box 215-A, Burlington, 27215, (919) 229-5559. Plant Mgr.: Tim Mallard.
- Beechtree Recording Studio**, 2804 Beechtree Dr., Sanford, 27330, (919) 774-8926. Pres.: Bill Tripp.
Audio: Cassette, Open Reel.
- PDO/Phillips & DuPont Optical**, U. S. Hwy. 29, Grover, 28073, (212) 764-4040. Cable: (704) 734-4180. Pres.: Dr. Ir. A. B. Bok; Sales Mgr.: J. Kiernan.
Audio: Real Time.
- The Process Recording Studios, Inc.**, 3404-E W. Wendover Ave., Greensboro, 27407, (919) 855-1941. Studio Mgr.: Adrienne Hardy.
- Q T I, Inc.**, 108 Monticello Rd., Weaverville, 28787, (704) 658-2000. Mgr., Materials: Tom Sleeves.
- The Recording Studio**, 036 Biddle Music Bldg., Drake Univ., Durham, 27708, (919) 684-3460. Mgr.: Frank Konhaus.
- Sunshine Record Promos.**, 11 Shady Oak Trail, Charlotte, 28210, (704) 554-1162. Pres.: Butch Kelly; Sales Mgr.: Kelly Montgomery.
Audio: Cassette.
Video: 1 Helical, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

OHIO

- A to Z Audio Services, Inc.**, Box 26087, Fairview Park, 44126, (216) 333-0040.
Audio: Cassette.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Angel Recording Studio**, 4435 Mayfield Rd., Suite 6, Cleveland, 44121, (216) 382-6036. Owner: Mark Luthardt.
- Audio Recording Studios, Inc.**, 601 Rockwell Ave., Cleveland, 44114, (216) 771-5112. Gen. Mgr.: Bruce Gigax.
- Audiocraft Recording Co.**, 915 West 8th St., Cincinnati, 45203, (513) 241-4304. Fax: (513) 241-3477. Pres.: Earl Herzog, Jr.; Sales Mgr.: Rick Gipson.
Audio: Cassette, Open Reel.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette.
- Boddie Record Mfg., Inc.**, 12202 Union Ave., Cleveland, 44105, (216) 752-3440. Pres.: Louise Boddie; Sales Mgr.: Jeannette Boddie; Vice Pres./Chief Engineer: Thomas Boddie.
Audio: Cassette, Open Reel.
- C.D.S. Cassette Duplicating**, 444 Dimmick Ave., Cincinnati, 45246, (513) 851-1956. Pres.: Carl Burkhardt.
Audio: Cassette.
- Cavaller Prodn.**, 3412 Erie Ave., Cincinnati, 45208, (513) 871-8818. Dir. Operations: Ed Foss.
- Clockwerke Sound Studio, Inc.**, 1328 Linda St., Cleveland, 44116, (216) 331-2210. Pres.: Greg James.
Audio: Cassette, Open Reel.
Video: ½ VHS Cassette.
- The Congress Video Group**, 4250 Beech St., Cincinnati, 45212, (513) 351-5537. Pres.: Robert Dino.
- Counterpart Creative Studios, Inc.**, 3744 Applegate Ave., Cincinnati, 45211, (513) 681-8810.
- Creative Images**, 1321 N. Summit St., Toledo, 43604, (419) 241-5961. Studio Mgr.: Cheryl Clark.
- GRS, Inc.**, 13300 Broad St., Pataskala, 43062, (614) 927-9566. Mgr. Cassette Services: Claudia Andrews.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Group II Audio**, 1480 Dublin Rd., Columbus, 43215, (614) 488-0621. Studio Mgr.: Mark E. Snider.
- JRC Album Co.**, 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9915. Pres.: Rusty York; Sales Mgr.: Linda York.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.
- Jewel Recording Co.**, 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9900. Pres.: Rusty York; Sales Mgr.: Linda J. York.
Audio: Cassette, Open Reel, High Speed, Real Time.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- The Little Warehouse, Inc.**, 4906 Van Epps Rd., Brooklyn Heights, 44131, (216) 398-0022. Pres.: James D. Lesnick; Sales Mgr.: Joe Kaufman.
Audio: Cassette, Open Reel.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
- Magnetic Studios, Inc.**, 4784 N. High St., Columbus, 43214, (614) 262-8607.
Audio: Cassette, Open Reel.
- Mus-I-Col, Inc.**, 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133. Sales Mgr.: Boyd P. Niederlander.
Audio: Cassette, Open Reel.
Video: ½ VHS Cassette.
- Musicman's Recording Studio**, 1844 S. Smithville Rd., Dayton, 45420, (513) 256-5883. Pres.: Perry Scott.
Audio: Cassette, Open Reel, High Speed, Real Time.
Video: ¾ U-matic Cassette.
- Musicol, Inc.**, 780 Oakland Park Ave., Columbus, 43224, (614) 267-3133. Sales Mgr.: C. C. Ahearn.
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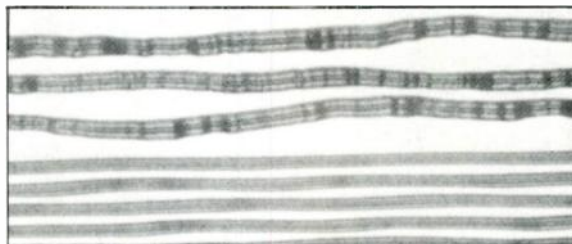
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New Life Tapes, Box 5698, Cleveland, 44102, (216) 631-5668. Mgr: Don Ray.
 Audio: Cassette.
O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 63, Denney Hall, Columbus, 43210, (614) 292-9689. Mgr: Dave Jones.
 Audio: Cassette, Open Reel, DAT.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Presco Prodn., 4366 West Sixty-Sixth St., Cleveland, 44144, (216) 749-7244. Pres.: John F. Presby, Jr.
 Audio: Cassette, Open Reel, High Speed, Real Time.

QCA, Inc.

2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber Hines; Sales Rep.: Dan Dorff.
 Audio: Cassette.

Rite Record Prodn., Inc., 9745 Mangham Dr., Cincinnati, 45215, (513) 733-5523.
 Audio: Cassette, Open Reel.
Rome Recording Studios, 1414 E. Broad St., Columbus, 43205, (614) 253-4418. Pres.: Jack Casey.
Sonic Sculptures, 636 Northland Blvd., Cincinnati, 45240, (513) 851-0055. Pres.: Lan A. Ackley.
Storycraft, Inc., 18628 Detroit Ave., Lakewood, 44107, (216) 221-4722.
 Audio: Cassette.
Suma Recording Studio, 5706 Vrooman Rd., Painesville, 44077, (216) 951-3955, (216) 352-9802. Pres.: Kenneth R. Hamann; Sales Mgr.: Michael J. Bishop; Contact: Paul Hamann.
 Audio: Cassette.
Suttman Prodn., Box 72, Dayton, 45409, (513) 278-4801. Pres.: Eric Suttman.
 Audio: Cassette, Open Reel, Real Time.
United Audio Recording, Inc., 5947 Stillson Pl., Youngstown, 44512, (216) 758-5463. Pres.: William Warner; Sales Mgr.: Ray Nevel.
 Audio: Cassette, Open Reel.
Video Duplication Services, Inc., 2882 S. Dixie Ave., Dayton, 45402, (513) 294-5883. Sales Mgr.: Patricia L. Hiatt.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Video Duplication Services, Inc., 10 Granger Rd., Brooklyn Heights, 44131, (216) 741-3827. Sales Mgr.: Mike Kearney.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Video Duplication Services, Inc., Box 20533, Columbus, 43220, (614) 221-0899. Sales Mgr.: Bill Bobin.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette, ¼ VHS Cassette, 8mm.

OKLAHOMA

El-Jay Enterprises Inc., 7929 East 21st St., Tulsa, 74129, (918) 627-2054. Pres.: Leon Whitman.
 Audio: Cassette, Open Reel, High Speed.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm.
ITTI Studios, 4305-A S. Mingo, Tulsa, 74146, (918) 663-7700. Pres.: Michael Brown; Sales Mgr.: Judy Pendergrass; Contact: Meridith R. "Sonny" Gray.
 Audio: Cassette, Open Reel.
O B Studios, 5932 N. Grove, Oklahoma City, 73122, (405) 721-3727. Owner: Larry G. Orear.
Southern Recording & Photography, 56 East 53rd Pl., Tulsa, 74105, (918) 747-7360. Owner/Eng.: John Southern.
 Audio: Open Reel.
B. W. Thomas, Inc., 11720 East 21st St., Tulsa, 74129, (918) 438-4411. Pres.: B. W. Thomas; Sales Mgr.: Judy McAllister.
 Audio: Cassette.
The 25th Track Real Time, 309 E. Vicksburg, Broken Arrow, 74011, (918) 455-2459. Owner/Mgr.: Walt Bowers.
Video One, Inc., 7510 N. Broadway, Suite 205, Oklahoma City, 73116, (405) 843-4578.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

OREGON

A & G Associates, Inc., 4815 SW Macadam, Portland, 97201, (503) 221-1220. Sales Assoc.: Mark Dustan.
Generation Organization, 4840 Broodwood St., Eugene, 97405, (503) 484-9087. Pres.: Lew Thorne.
Northwestern, Inc., 1224 SW Broadway, Portland, 97205, (503) 228-0170, (800) 547-2252. Pres.: Robert M. Lindahl.
 Audio: Cassette, Open Reel.
 Video: ½ Beta Cassette, ½ VHS Cassette.
Ray Recording Co., 1931 Southeast Morrison, Portland, 97214, (503) 238-4525. Studio Mgr.: Rainer Johnson.

PENNSYLVANIA

Audible Images, 22 Cambria Point, Pittsburgh, 15209, (412) 821-2648. Owner: Jay Dudt.
Audio Innovators, Inc. (dba Pro Com Systems), 5001 Baum Blvd., Pittsburgh, 15213, (412) 621-1950.
 Audio: Cassette, Open Reel.
AudioVisual Communications, Inc., 435 Crooked Ln., King of Prussia, 19406, (215) 272-8500. Pres.: John L. Butterworth; Sales Mgr.: Frank Matys.
 Audio: Cassette, Open Reel.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Baldwin Sound Prodn., Inc., 5252 E. Trindale Rd., Mechanicsburg, 17055, (215) 566-0787.
 Audio: Cassette, Open Reel.
Chestnut Sound, Inc. Recording Studios, 1824 Chestnut St., Philadelphia, 19103, (215) 568-5797.
Craig Recording Studios, Benjamin Fox Pavilion, Suite 101, Philadelphia, 19046, (215) 885-8600. Pres.: James Graig; Sales Mgr.: Michael Gallagher.
 Audio: Cassette, Open Reel, High Speed.
Crown Magnetics, Inc., 650 North 6th St., Lebanon, 17042, (717) 274-2812. Cable: (717) 274-2812. Pres./Sales Mgr.: Chuck Musser.
 Audio: Cassette.
Diskmakers, Inc., 925 North 3rd St., Philadelphia, 19123, (215) 627-2277, (212) 966-3185.
 Audio: Cassette.
E. J. Prodn., Box 507, Brownstown, 17508, (717) 859-2091. Pres.: Eric W. Johnson.
Forge Recording Studios, Inc., 119 Great Valley Pkwy., Malvern, 19355, (215) 644-3266, (800) 331-0405. Pres.: Warren R. Wilson; Sales Mgr.: Anna Jordan; Engineer: Keith Grewell.
 Audio: Cassette, Open Reel.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette.
H.R.C. Printing, Box 1152, Mechanicsburg, 17055, (717) 766-0943. Pres.: Donald E. Baldwin.
 Audio: Cassette, Open Reel.
George Held Prodn. & AV Prodn., 701 Washington Rd., Pittsburgh, 15228, (412) 561-3399.
 Audio: Cassette, Open Reel.
Helfrich Recording Labs, 4444 E. Texas Rd., Allentown, 18103, (215) 395-5511. Owner: Pete Helfrich.
High Speed Video, Inc., 370 Technology Dr., Malvern, 19355, (215) 640-0500. Fax: (215) 640-0511. Pres.: Jean F. Mason, III; Sales Mgr.: Tonya Bates; Gen. Mgr.: Robert F. Diamond.
 Video: ½ Beta Cassette, ½ VHS Cassette.
Kingdom Tapes & Printing, U.S. Rt. 6 East, Mansfield, 16917, (717) 662-7515, (800) 334-1456. Pres.: Johnny Berguson; Sales Mgr.: Paul Brown.
 Audio: Cassette, High Speed, DAT.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.
Loran (Div. of Loranger Mfg. Corp.), 10-48 Clark St., Warren, 16365, (814) 723-8600. Pres.: Robert T. Loranger; Sales Mgr.: Jim Munksgard.
 Audio: Open Reel, High Speed.
Loranger Mfg. Corp., Entertainment Products Div., Box 948, Warren, 16365, (814) 723-8600, (800) 633-0455, Telex: 91542.
Magnetik Prodn., 8200 Ridge Ave., Philadelphia, 19128, (215) 482-7780. Pres.: Raymond F. Green; Sales Mgr.: Thomas D. Moyer; Sales Mgr.: David Conant.
 Audio: Open Reel, High Speed.
MarketDyne Int'l, 1600 Arch St., Philadelphia, 19103, (215) 241-2935.
 Video: 1 Helical, ¾ U-matic Cassette, 1/2" EIAG Open Reel/Cart.
Masterwork Recording, Inc., 1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022.
 Audio: Cassette.
Media Concepts Inc., 331 N. Broad St., Philadelphia, 19107, (215) 923-2545. Pres.: Ed Harding; Sales Mgr.: Steve Masapollo; Client Services: Cheryl Rehl.
 Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.
Modern Video Productions, 1800 Market St., 33rd floor, Philadelphia, 19103, (215) 569-4100. Pres.: Jean Mason.
Mystic Oak Records, 1727 Elm St., Bethlehem, 18017, (215) 865-1083. Pres.: William J. Coucevitich; Sales Mgr.: Bill Byron, Heather Lynne.
 Audio: Cassette, Open Reel.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8 mm.
Nat'l Cassette Duplicators, 5252 E. Trinole Rd., Mechanicsburg, 17055, (717) 766-0787. Pres.: Donald E. Baldwin.
 Audio: Cassette.
Specialty Records Corp., 1400 E. Lackawanna Ave., Olyphant, 19601, (717) 383-2471. Telex: (510) 6563060.
 Audio: Cassette.
E. J. Stewart, Inc., 525 Mildred Ave., Primos, 19018, (215) 626-6500, (215) 288-0525. Pres.: Hal Lipman.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, 2" Quad.
Virtue Recording & Disc Mastering, 1618 N. Broad St., Philadelphia, 19121, (215) 763-2825. Pres.: Frand Virtue.
 Audio: Cassette.

WEA Mfg., Inc., 210 N. Valley Ave., Olyphant, 18447, (717) 383-2471.
 Audio: Cassette, High Speed.
W R S, Motion Picture & Video Laboratory, 210 Semple St., Pittsburgh, 15213, (412) 687-3700. Fax: (412) 687-8397. Pres.: F. Jack Napor; Sales Mgr.: Ed Janow.
 Audio: Cassette.
 Video: Macrovision.

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Cottage Inds., Box 40, Providence, 02901, (401) 273-8473.
 Owner: Stewart Counts.

SOUTH CAROLINA

Custom Recording & Sound, Inc., 1225 Pendleton St., Box 7647, Greenville, 29610, (803) 269-5018. Pres.: Bob Edwards; Sales Mgr.: Jere Davis.
 Audio: Cassette, Open Reel, High Speed.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette, 8mm, 1/2" VHS "C" Cassette.
Dee-Bee Recording Service, 704 9th Ave., South, Myrtle Beach, 29577, (803) 448-8091. Pres.: Stan Deppen, Jr.; Sales Mgr.: Pat Gerrick.
 Audio: Cassette, Open Reel.
E B S, Inc., Box 66, Moore, 29369, (803) 574-6104. Pres.: Duane Evans.
Mark Five/Sandcastle Studios, 10 Michael Dr., Box 7620, Greenville, 29610, (803) 269-1111, (803) 269-3961, Mgr.: Christopher Cassels.
 Audio: Cassette.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

TENNESSEE

Alpha Audio Prodn., 11 Music Circle South, Suite 1, Nashville, 37203, (615) 248-3131.

Custom Tape Duplicators, Inc.

341 Hill Ave., Nashville, 37210, (615) 256-1728. Fax: (615) 256-6713. Pres.: Lawrence C. Tant; Sales Mgr.: Michael E. Tant.
 Audio: Cassette.
 Video: ½ Beta Cassette, ½ VHS Cassette.

Disc Mastering, Inc., 30 Music Sq. West, Nashville, 37203, (615) 254-8825. Pres.: Randy Kling.
 Audio: Cassette, Real Time.
Fanta Professional Services, 1213 16th Ave., S., Nashville, 37212, (615) 327-1731. Pres.: Johnny Rosen.
 Audio: Cassette, Open Reel.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.
Galaxy Sound Studios, 1508 Harlem, Memphis, 38104, (901) 274-2726. Studio Mgr.: Ed Walker.
 Audio: Cassette.
Globe Recording Studio, Inc., 1313 Dickerson Rd., Nashville, 37207, (615) 226-0811.
 Audio: Cassette, Open Reel.
Gusto Records, Inc., 1900 Elm Hill Pk., Nashville, 37210, (615) 889-8800. Pres.: Mae Lytle; Sales Mgr.: LeRoy Jones.
 Audio: Cassette.
Independent Producers Corp., 1809 McGavock St., Nashville, 37203, (615) 244-4236. Pres.: Scotty Moore; Sales Mgr.: Jerry Moore.
 Audio: Cassette, Open Reel.
The Lacquer Place, Inc., 116 17th Ave., South, Nashville, 37203, (615) 254-3724. Owner: Ted Fuller.
Master Mix, 1808 Division St., Nashville, 37203, (615) 321-5970. Traffic Mgr.: Carol.
Masterfonics, Inc., 28 Music Sq. East, Nashville, 37203, (615) 327-4533. Office Mgrs.: Margaret or Brenda.
Memphis Communications Corp., 1381 Madison Ave., Memphis, 38174, (901) 725-9271. Pres.: D. W. Berry, Jr.; Sales Mgr.: Tom Bryan, Jr.; Asst. Mgr. Technical Svcs.: Scot Berry.
 Audio: Cassette.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Music Square Mfg., 50 Music Sq. W., Suite 205, Nashville, 37203, (800) 228-9081. Sales Mgr.: James E. Gray.
The Musicworks, Inc., 128 Holiday Ct., Suite 114, Franklin, 37064, (615) 790-1200, (800) 251-9000. Pres.: Bill Robinson.
 Audio: Cassette, Open Reel.
Nat'l Tape Corp., 1110 48th Ave., North, Nashville, 37209, (615) 383-7881. Pres.: Jerry Hutchinson.
 Audio: Cassette.
 Video: ½ VHS Cassette.
L. Nix & Co., Inc., 2000 Madison Ave., Memphis, 38104,

(901) 725-0855. Pres.: Larry Nix.
S & S Custom Tapes, Inc., Rt. 4, Box 328-A, Church Hill, 37642, (615) 357-TAPE. Pres.: Mike Shipley; Sales Mgr.: Rose Yonts.
 Audio: Cassette, High Speed.
Shoe Prodn., Inc., 485 N. Hollywood St., Memphis, 38112, (901) 458-4496. Pres.: Wayne Crook.
 Audio: Open Reel.
Sound Impressions, Inc., 325 Hill Ave., Nashville, 37210, (615) 244-3535, (800) 458-7756, Co-Owners: Jimmy & Debbie Lenaham.
 Audio: Cassette.
Sound of Nashville, Inc., 305 11th Ave. South, Nashville, 37203, (615) 244-1124. Pres.: John Iwantis; Sales Mgr.: Martha Iwantis.
 Audio: Cassette.
Southern American Record Pressing Co., Inc., 305 11th Ave. South, Nashville, 37203, (615) 256-2521. Pres.: John Iwantis; Sales Mgr.: Martha Iwantis.
USC Sound Enterprises, 4829 Barfield Rd., Memphis, 38117, (901) 682-7002. Owner/Eng.: Rodney Peppenhorst.
 Audio: Cassette.
Video Sound, 8000 Middle Valley Rd., Hixson, 37343, (615) 842-5220. Pres.: Clark Post.
Volunteer Record Pressing/Music City Tape, 1142 Haley Rd., Murfreesboro, 37130, (615) 890-3222. Pres.: Jim Lenahan.
W. B. S. Cassette Tape Duplication, 467 Chestnut St., Nashville, 37203, (615) 242-1800. Pres.: Norvell Olive.
 Audio: Cassette, High Speed.
West & Co., 54 Music Sq. East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Gene Michale.
 Audio: Open Reel.
Woodland Sound Studios, 1011 Woodland St., Nashville, 37206, (615) 227-5027. Gen. Mgr.: Glenn Snoddy.

TEXAS

ASI (Abadon/Son, Inc.), 10330 Kotzebue, Box 6520, San Antonio, 78209, (512) 824-8781.
 Audio: Cassette, Open Reel.
Action Sound Studio, 10 Summitt Dr., West, Wimberley, 78676, (512) 847-3853. Mgr./Eng.: Marc Kingstons.
 Audio: Cassette.
At The Top Audio-Video Cassette Duplicators, 3330 Earhart, Suite 208, Carrollton, 75006, (214) 980-7671. Chief Eng.: G. Wilson, Jr.; Gen. Mgr.: C. Wiltmeyer.
 Audio: Cassette.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Boyd Sound Studio, Box 682, Wylie, 75098, (214) 442-1620. Pres.: Anthony D. Boyd; Sales Mgr.: Anthony D. Boyd.
 Audio: Cassette, Open Reel, High Speed.
Century 21 Programming, Inc., 4340 Beltwood Pkwy., Dallas, 75244, Pres.: Dave Scott.
 Audio: Open Reel.
Creative Communications, Inc., 920 N. Valley Mills Dr., Waco, 76710, (817) 776-8860. Pres.: Ralph Ratliff; Sales Mgr.: Mike Eck.
 Audio: Cassette.
Creative Sound Prodn., 9000 SW Fwy, Suite 320, Houston, 77074, (713) 777-9975. Pres.: Edward Smith.
HRC Magnetics, 1811 Herring, Waco, 76708, (817) 756-5303. Pres.: David W. Hix; Sales Mgr.: Homer W. Hix.
 Audio: Cassette, Open Reel.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Beta Hi-Fi/VHS Hi-Fi.
Hix Recording, 1611 Herning Ave., Waco, 76708, (817) 756-5303.
 Audio: Cassette, Open Reel.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Informaton Co., 2715 Electronic Ln., Dallas, 75065, (214) 358-3366. Pres.: Fred Dobbs; Sales Mgr.: Lisa Ferkovic; Pres.: Woody Taylor.
 Audio: Cassette, Open Reel.
 Video: 1 Helical, ¾ U-matic Cassette, ½ VHS Cassette, ½ V-2000 Cassette.
Joey Records, Inc., 6703 W. Commerce, San Antonio, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.
 Audio: Cassette.
Jones Tape Duplication, 1523 Blair St., Houston, 77008, (713) 869-3327. Pres.: Doyle E. Jones; Sales Mgr.: David Bruce Jones.
 Audio: Cassette.
M B A Prodn., 8914 Georgian Dr., Austin, 78753, (512) 836-3194. Pres.: Roy J. Montgomery, Sr.; Sales Mgr.: Dick Culp; Vice Pres.: Shirley A. Montgomery.
Marsal Prodn., Inc., 1735 Castroville Rd., San Antonio, 78237, (512) 433-9351. Pres.: Antonio J. Menendez; Sales Mgr.: Felix Elizondo; Gen. Mgr.: Pat Alvarado.
 Audio: Cassette, Open Reel.
Mother Dubbers, Inc., 13626 Gamma Rd., Dallas, 75234, (214) 980-4840. Contact: Arnet Peel.
 Audio: Cassette, Open Reel.
Oakridge Music Recording Service, 2001 Elton Rd., Haltom City, Ft. Worth, 76117, (817) 838-8001. Owner:

Homer Lee Sewell.
 Audio: Cassette, High Speed.
P S G Recording Studio, 11906 Knights Bridge, Austin, 78759, (512) 453-5653. Pres.: Pedro S. Gutierrez.
 Audio: Cassette, Open Reel.
The Pressing Plant, 2727 Irving Blvd., Dallas, 75207, (214) 630-8401.
 Audio: Cassette.
R D M Audio Services, Box 9194, College Station, 77840, (409) 696-8273. Pres.: James Halstet.
 Audio: Cassette, Real Time.
Sound Recorders, Inc., 4031 Guadalupe St., Austin, 78751, (512) 454-8324. Pres.: Miles Muller; Sales Mgr.: Tim Doot.
 Audio: Cassette, High Speed.
Sword & Shield Record Co., Box 211, Arlington, 76010, (817) 572-1414. Pres.: Calvin Wills; Sales Mgr.: Randy Wills.
 Audio: Cassette, Open Reel.
T N T Record Mfg., Inc., 1422 West Poplar St., San Antonio, 78207, (512) 732-6176. Pres.: Bob Tanner.
Tapemasters, Inc., 10486 Brockwood Rd., Dallas, 75238, (214) 349-0081, (800) 527-1227. Pres.: John H. Rheingans; Sales Mgr.: Bill Murray.
 Audio: Cassette, Open Reel.
VCA Duplicating, 4131 Directors Row, Houston, 77092, (713) 682-8600. Sales Mgr.: Dan Marcum.
 Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

UTAH

Bonneville Media Communications, 130 Social Hall Ave., Salt Lake City, 84111, (801) 237-2677. Telex: 910 925-5266. Pres.: Richard Alsop; Sales Mgr.: Coby B. Regehr East Coast Acct. Exec.: William H. Dawson.
 Audio: Cassette, Open Reel, High Speed.
Cassette Prodn., 2561 South 1560 West, #B, Woods Cross, 84087, (801) 298-8273. Mgr.: Mark Hanks.
 Audio: Cassette.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Covenant Recordings, Inc., 1345 Major St., Box 26817, Salt Lake City, 84126, (801) 487-1096. Pres.: V. Lewis Kofford.
 Audio: Cassette.
Music Central (A Sound Column Co.), 46 E. Herbert Ave., Salt Lake City, 84111, (801) 355-5327. Pres.: Ron Simpson; Sales Mgr.: Clive Romney.
 Audio: Cassette.

The Sound Column Co., 46 E. Herbert Ave., Salt Lake City, 84111, (801) 355-5327. Pres.: Ronald W. Simpson; Sales Mgr.: Clive J. Romney.
 Audio: Cassette.
Sound Concepts, 175 West Three Hundred South, Provo, 84603, (801) 375-7333. Owner: Michael K. Jensen.
 Audio: Cassette, High Speed.
Video West, 5 Triad Center, Salt Lake City, 84101, (801) 575-7400. Sales Mgr.: Marshall Larson; General Manager: Brent Feulner.
 Video: ½ Beta Cassette, ½ VHS Cassette.

VERMONT

Resolution, Inc., Chace Mill, One Mill St., Burlington, 05401, (802) 862-8881. Pres.: William H. Schubart; Sales Mgr.: Linda Citro; Contact: Susan Henry.
 Audio: Cassette, Real Time.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8 mm.

VIRGINIA

Gerald Lewis Recording, 216 S. Pershing Dr., Arlington, 22204, (703) 521-1871. Pres.: Gerald Lewis.
 Audio: Cassette.
Linden, Inc., 229 N. Henry St., Alexandria, 22314, (703) 549-4424.
 Audio: Cassette, Open Reel.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Nat'l Cassette Services, Inc., 613 N. Commerce Ave., Box 98, Front Royal, 22630, (703) 635-4181. Pres.: Michael D. McCool; Sales Mgr.: Craig Laird.
 Audio: Cassette, Open Reel, High Speed, Real Time.
 Video: ½ Beta Cassette, ½ VHS Cassette.

Nimbus Records, Inc.

Box 7035, Charlottesville, 22906, (804) 985-1100. Telex: 9102408303. Fax: (804) 985-4892. Vice Pres. & Gen. Mgr.: Jeffrey L. North; Sr. Vice Pres.: Mark K. Galloway; Dir. of Sales & Mktg.: Marc S. Feingold; Customer Service Mgr.: Peter Miller; Plant Mgr.: John Davis.
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Sounds, Reasonable, 5400 Jennifer Dr., Fairfax, 22032, (703) 250-8355. Owner/Operator: Fred Wygal.

WASHINGTON

A & G Associates, Inc., 433 Fairview Ave., N., Seattle, 98109, (206) 621-9222. Pres.: Lawrence R. Amack; Sales Mgr.: Jerry Feldkamp.

Audio: Cassette, Open Reel, High Speed.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm.

American Motion Pictures, 7023 15th Ave., NW, Seattle, 98117, (206) 789-1011. Telex: 910 240-9541. E-Mail: EASYLINK 82009866. Pres.: Conrad W. Denke; Sales Mgr.: Eric Denke.

Audio: Cassette, Open Reel, High Speed.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

American Tape Duplicating, 7017 15th Ave., NW, Seattle, 98117, (206) 789-8273.

Audio: Cassette, Open Reel, High speed duplicating.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Audio Recording, Inc., 4718 38th Ave., NE, Seattle, 98105, (206) 525-7372, (206) 623-2030. Pres.: Kearney W. Barton; Sales Mgr.: Kearney W. Barton.

Audio: Cassette, Open Reel.

Broadcast Programming Int'l, 2211 5th Ave., Seattle, 98121, Pres.: Lester Smith; Sales Mgr.: John Sherman, Vice Pres.: Gen. Mgr.: Edie Hilliard.

Audio: Open Reel.

Cassette Technologies, Campus Park, Suite 107, Federal Way, 98003, (206) 874-2185, (206) 952-5055. Dir. of Client Services: Larry Williams.

Hoerner Audio Prods., Box 27090, Seattle, 98125, (206) 481-3477. Owner: Clint Hoerner.

Law's Recording Pl., 1219 Westlake Ave. N., Suite 115, Seattle, 98109, (206) 285-7550. Pres.: Lew Lathrop.

Pacific Lutheran University/Audio Services, 121st & Park, Tacoma, 98447, (206) 535-7268. Dir. of Audio Svcs.: Bob Holden.

Audio: Cassette, Open Reel.

The Recording Chamber Inc., 351 Union Ave. NE, Renton, 98056, (206) 235-5555. Pres.: Dennis Palmer.

Ruther Remote Recording, 1421 Circle Dr., Walla Walla, 99362, (509) 522-0438. Owner/Eng.: Bud Ruther.

Sound Preservers Co., 911 East 4th Ave., Olympia, 98506, (206) 352-9097. Pres.: Allan Giles.

Audio: Cassette, Open Reel.

Telemation Prodn., 1200 Stewart St., Seattle, 98101, (206) 623-5834. Gen. Mgr.: Lance Kyed.

Triangle Recording, 206 NW 70th St., Seattle, 98117, (206) 783-3869. Mgr.: William Stuber.

Yesco Foreground Music, 915 Yale Ave. N., Seattle, 98109, (206) 682-3737. Prodn. Mgr.: Jon McKinnon.

WEST VIRGINIA

Sweetsong Prodn./The Music Factory, Rt. 9, Box 332A, Parkersburg, 26102, (304) 428-7773. Studio Mgr.: Jim Rauhoff.

Audio: Cassette, Open Reel, High Speed.

Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm.

WISCONSIN

A & B Cassette Duplicating, 1502 South 87th, West Allis, 53214, (414) 774-7250.

Audio: Cassette.

Concept Prodn., Inc., 7878 Big Sky Dr., Madison, 53719, (608) 833-8273, (800) 792-3505.

Audio: Cassette, Open Reel, Real Time.

Video: ½ Beta Cassette, ½ VHS Cassette.

D V Prodn., 3901 N. Morris Blvd., Milwaukee, 53211, (414) 962-8020. Mgr.: Pat Sheedy.

General Electronics, Inc., 5300 N. Port Washington Rd., Glendale, 53217, (414) 964-7660. Pres.: John Shutter; Sales Mgr.: J. Stoecker; Contact: Dave Wallace.

Audio: Cassette, Open Reel.

Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Dave Kennedy Recording Studios, 8006 W. Appleton Ave., Milwaukee, 53218, (414) 527-3127.

Audio: Cassette, Open Reel.

Sound Center, Inc., 4307 West Vilet St., Milwaukee, 53208, (414) 344-4447. Contact: Pam Jeske.

EQUIPMENT MANUFACTURERS

CD MASTERING & MANUFACTURING SYSTEMS & EQUIPMENT

Audio Matrix, Inc., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor; Factory Mgr.: Gus Graffeo.

Product(s): Audioptic XAV electroforming system.

Balzars, 8 Sagamore Park Rd., Hudson, NH, 03051, (603) 889-8888. Telex: 294041. Fax: (603) 889-8573. Pres.: George McGee; Sales Mgr.: Roger Schneider; Mgr. Mktg. Communications: Glenn Connell.

Product(s): CD metallizing systems.

Boltronics Corp., 67 Whitson Ave., Hempstead, NY, 11550, (516) 481-7990. Cable: AUDIOMATIC NYK. Telex: 12-6419 AUDIOMATIC NYK. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor; Factory Mgr.: Gus Graffeo.

Product(s): Audioptic XAV electroforming system.

Gotham Audio Corp., 1790 Broadway, 8th floor, New York, NY, 10019, (212) 785-3410. Telex: 236779 GOTHM UR. Pres.: Russell O. Hamm; Sales Mgr.: Jerry Graham/Juergen Wahl.

High Vacuum Equipment Corp., 110 Industrial Park Rd., Hingham, MA, 02046, (617) 749-9000. Fax: (617) 749-5749. Pres.: John R. Lombardo; Sales Mgr.: Debra A. Lombardo.

Product(s): CDC-1000 CD metallizer.

Laybold Technologies, Inc., 120 Post Rd., Enfield, CT, 06082, (203) 741-2267.

Product(s): LEYBOLD CD sputter coaters.

Polyform, Inc., 516 South 5th Ave., Mt. Vernon, NY, 10550, (914) 668-4700. Fax: (914) 668-4820. Pres.: Ron Blazo; Sales Mgr.: Howard Rumack; Vice Pres. Admin.: Jody Palmer. CEO: Carl Rhodia.

Product(s): Fully automated plating equipment.

Shape Optimedia, Inc., Rt. 109 & Eagle Dr., Sanford, ME, 04073, (207) 324-1124, 800-CDS-DISC. Telex: 5106008853SHAPE OPTIMEDIA. Fax: (207) 490-1707. Pres.: Anthony Gelardi; Sales Mgr.: Dennis Hannon; Vice Pres. of Ops.: James Roe.

Product(s): CD packaging & retail equipment.

Toolux Alpha, Inc., 10 Fitch St., Norwalk, CT, 06855, (203) 838-0145. Telex: 964395. Fax: (203) 838-5711. Pres.: Vic Krouse; Sales Mgr.: Pedro Leonarz.

Product(s): Toolux Plating, Pressing (Molding).

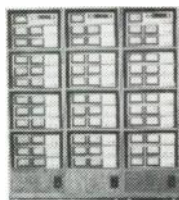


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TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

ADA Signal Processors, Inc., 7303D Edgewater Dr., Oakland, CA, 94621, (415) 632-1323. Telex: 470880 ADA UI. Fax: 01 4156329358. Pres.: David Tarnowski; Sales Mgr.: Lorry Marcus; Mktg./Sales: David Gonden. Product(s): Audio Signal Processors.

ADM Technology, Inc., 1626 E. Big Beaver Rd., Troy, MI, 48084. Product(s): Video postproduction consoles.

AEG Telefunken Corp., Box 3800 Rt. 22 Orr Dr., Somerville, NJ, 08876, (201) 722-9800. Telex: 833409. Pres.: R. Knehr; Sales Mgr.: R. Zopfy. Product(s): Master recorder high speed loop bin duplicating.

A. F. Assoc., 100 Stonehurst Ct., Northvale, NJ, 07647. Product(s): Monitors, standards converters.

A to Z Audio Services, Inc., Box 26087, 21929 Lorain Rd., Fairview Park, OH, 44126, (216) 333-0040.

Accurate Sound Corp., 3515 Edlson Way, Menlo Park, CA, 94025, (415) 365-2843. Telex: 34-8327. Pres.: Ronald M. Newdell; Sales Mgr.: Don O'Bella.

Advance Recording Products, 7190 Clairemont Mesa Blvd., San Diego, CA, 92111, (619) 277-2540, (800) 854-1061, Sales Mgr.: Joyce Wozniak. Product(s): Audio cassette King Loaders.

All Night Records, 208½ N. Washington, Eldorado, AR, 71730, (501) 862-0731. Opns.: David Feinberg.

Ambico, Inc., 50 Maple St., Norwood, NJ, 07848, (201) 767-4100. Cable: AMBICORP, NORWOOD NJ. Telex: 645-124. Fax: (201) 767-4109. Pres.: Steve Bender; Sales Mgr.: Bob Williams; Product Mgr.: Gregory Smith. Product(s): Film, Photo, Slide-to-video transfer.

R. B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 837-9282. Product(s): Bulk Erasing.

Audi-Cord Corp., 1845 W. Hovey Ave., Normal, IL, 61761. Product(s): Single & Multi-deck tape cartridge recorders.

Audico, Inc., 219 Crossen Ave., Elk Grove, IL, 60007, (312) 840-1030. Telex: 4992690 AUDCO UI. Pres.: Bill Hinkle. Product(s): A/V Rewinders, Length Verifiers, Cyclers.

Audiodyne Co., Box 825, San Jose, CA, 95106, (408) 287-3520. Pres.: L. R. Chiaramonte.

BIW Cable Systems, Inc., 65 Bay St., Boston, MA, 02125. Product(s): Cables & test equipment.

BSM Systems, S. 9604 Cedar Rim Lane, Spokane, WA, 99204. Product(s): Audio & video routing switchers.

Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, FL, 33510, (813) 778-4442. Product(s): Cassette rewinders, in-cartridge duplicating.

Bradley Ents., Inc., 108 Galewood Rd., Timonium, MD, 21093, (301) 667-0064. Pres.: F. Joseph Bradley. Product(s): Cassette loading & duplication.

Broadcast Systems, Inc., 8222 Jamestown Dr., Austin, TX, 78758. Product(s): Video machine control & interface system.

Cetec Gauss, 9130 Glen Oaks Blvd., Sun Valley, CA, 91352, (213) 875-1900. Telex: 194989. Fax: (818) 767-4479. Product(s): High Speed Audio Duplicators.

Chester Cable, Box Drawer D, Chester, NY, 10918. Product(s): Custom audio/video cables.

Copy Right Video, 801 N. La Brea Ave., Los Angeles, CA, 90038, (213) 932-0915. Owner: John Beverly Jones.

Crosspoint Latch Corp., 95 Progress St., Union, NJ, 07083. Product(s): Video switchers, sync generators.

DBX, Inc., 71 Champel St., Newton, MA, 02195.

Datatek Corp., 1121 Bristol Rd., Mountainside, NJ, 07092. Product(s): Video & audio routing switchers.

Di-Tech, Inc., 48 Jeffrey Blvd., Deer Park, NY, 11729. Product(s): Audio/video routing switchers.

Dolby Laboratories, 731 Sansome St., San Francisco, CA, 94111. Product(s): Audio noise reduction systems.

Dynair Electronics, 5275 Market St., San Diego, CA, 92114. Product(s): Video & audio routing switchers.

ESE, 142 Sierra St., El Segundo, CA, 90245. Product(s): SMPTE time code readers/generators.

Electro Sound, Inc., Box 60639, Sunnyvale, CA, 94088, (408) 245-6600. Telex: 34-6324. Fax: (408) 733-0632. Pres.: Robert J. Barone; Sales Mgr.: Mark Nevejans. Product(s): High Speed Tape Duplicating.

Electro Sound, Inc., 160 San Gabriel Dr., Box 60639, Sunnyvale, CA, 94088, (408) 245-6600. Telex: 34-6324. Fax: (408) 733-0632. Pres.: Robert J. Barone; Sales Mgr.: Mark Nevejans. Product(s): High speed tape duplicating.

Europadisk, Ltd., 75 Varick St., New York, NY, 10013, (212) 226-4407. Telex: 710 581 2034. Pres.: James P. Shelton; Sales Mgr.: Larry Bassman. Product(s): Custom Rec. Duplicating, Direct Metal Mastering.

Ferroxcube Corp., 5083 Kings Hwy., Saugerties, NY, 12477, (914) 246-2811.

Product(s): 8 tr., cassette duplicating head assembly.

Fidelipac Corp., Box 808, Moorestown, NJ, 08057, (609) 235-3900. Telex: 710-897-0254. Fax: (609) 235-7779. Pres.: R. S. Thanhauser; Sales Mgr.: Jack Ducart, Sales Dir.; Vice Pres., Mktg.: Arthur Constantine. Product(s): 1/4" Back Lubricated Recording Tape.

Fortel Corp., 2985 Gateway Dr., Suite 800, Norcross, GA, 30071, (404) 447-4422, (404) 449-4343. Product(s): Time base correctors.

Grass Valley Group, Box 1114, Grass Valley, CA, 95945. Product(s): Audio/video routing switchers.

Gray Engineering Labs, Inc., 504 W. Chapman Ave., Suite P, Orange, CA, 92668. Pres.: Scott R. Gray. Product(s): Design & mfg. of SMPTE time-code prods.

Harris Corp., Box 4290, Wisman Lane, Quincy, IL, 62305. Product(s): Time base correctors.

Hotronc, Inc., 1875 S. Winchester Blvd., Campbell, CA, 95008. Pres.: Andy Ho; Sales Mgr.: Linda Lo. Product(s): Time Base Corrector/TBC Frame Synchroniz.

I M D Corp., Box 2503, 125 Carson Rd., Box 9908, Birmingham, AL, 35201, (205) 853-6290, (205) 856-4100. Telex: 782-118, 797-588. Fax: (205) 856-4117. Sales Mgr.: Stan E. Heinfeld. Product(s): Unwinders, conditioning units, coaters.

Industrial Sciences, Inc., 3521 SW 42nd Ave., Gainsville, FL, 32608. Product(s): Video switchers.

Infonics, Inc., 2302 E. Michigan Blvd., Michigan City, IN, 46360, (219) 879-3381. Pres.: Carol Lant; Sales Mgr.: David Smith. Product(s): Mid-speed Audio Tape Duplicators.

Instant Replay, 2951 S. Bayshore Dr., Miami, FL, 33133, (305) 448-7088. Fax: (305) 445-1998. Pres.: Charles Azar; Sales Mgr.: Linda Zack; Vice Pres., Sales/Mktg.: Petra Azar. Product(s): Standards Converter/Multistandard VCR's.

Int'l Audio, Inc., 2934 Malmo Dr., Arlington Heights, IL, 60005, (800) 448-8273. Telex: 282017 IAIUR. Pres.: Richard Mally; Sales Mgr.: Margaret Googe. Product(s): ALPHA Cassette Duplicators.

Int'l Electro-Magnetics, Inc., 350 N. Eric Dr., Palatine, IL, 60067, (312) 358-4622. Sales Mgr.: Tony Pretto; Bc. Chm.: John Pretto. Product(s): Tape Heads.

JVC Co. of America, 41 Slater Dr., Elmwood Park, NJ, 07407. Product(s): VHS & 3/4" recorders/players.

The Joiner-Rose Group, Inc., 4125 Centruion Way, Dallas, TX, 75244, (214) 392-7800. Fax: (214) 991-3781. Pres.: David Joiner; Sales Mgr.: Bill Haddon; Contact: Russell Berger. Product(s): Acoustical design & facilities planning.

KABA Research & Development, 24 Commercial Blvd., Suite E, Novato, CA, 94949, (415) 883-5041. Contacts: Ken Bacon, Lois Bacon, Paul Bacon. Product(s): KABA 4 track real time & 2x, turnkey systems.

King Instrument Corp., 80 Turnpike Rd., Westboro, MA, 01581, (617) 366-9141. Telex: 94 84 85. Fax: (617) 870-5932. Pres.: W. E. Cline; Sales Mgr.: J. C. Ciccone. Product(s): Automatic/Semi-Automatic cassette loader.

Kings Electronics, Inc., 40 Marbledale Rd., Tuckahoe, NY, 10707. Product(s): Video connectors, patch panels & cords.

Lemo USA, Inc., 335 Tesconi Circle, Santa Rosa, CA, 95401. Product(s): Audio/video connectors.

Lenco, Inc., 300 N. Maryland St., Jackson, MO, 63755. Product(s): Video monitors.

Magnafax Int'l, Inc., Rt. 1, Box 764, Rogers, AR, 72756, (501) 925-1818. Cable: MAGNEFAX. Telex: 215886 AIDC UR. Pres.: Dennis W. Tallakson. Product(s): Audio Tape Duplicators & Degaussers.

Magnetic Tape Division, M.S. 22-02, Redwood City, CA, 94063, (415) 367-2011. Telex: 348464. Fax: (415) 367-4132. Pres.: Max Mitchell; Sales Mgr.: Richard Antonio; Marketing Comm. Mgr.: Karen Schweikher. Product(s): TBC's, switchers, video tape recorders.

Microtime, Inc., 1280 Blue Hills Ave., Bloomfield, CT, 06002. Product(s): Time base correctors.

Minolta Corp., 101 Williams, Dr., Ramsey, NJ, 07446. Product(s): Audio compressor/limiters.

Music Annex, Inc., 970 O'Brien Dr., Menlo Park, CA, 94025, (415) 328-8338, (415) 421-6622. Pres.: David H. Porter; Sales Mgr.: Keith Hatscheck.

Mycomp Technologies Corp. (MTC), 200 McCormick Ave., Costa Mesa, CA, 92626, (714) 545-5111, (714) 545-3487. Telex: 855065 MYCOMP TECH. Fax: (714) 545-3487. Pres./Sales Mgr.: Frank Hofmeister. Product(s): Video Duplication Systems.

Nova Systems, Inc., 20 Tower Ln., Avon, CT, 06001. Product(s): Digital time base correctors.

O.S.U. Center for Teaching Excellence, 164 West 17th Ave., Room 63, Denney Hall, Columbus, OH, 43210, (614) 292-9689. Mgr.: Dave Jones. Product(s): Pentagon.

Pentagon Industries, Inc., 5115 N. Sheridan Rd., Chicago, IL, 60640, (312) 271-8300. Sales Mgr.: Vito Spadavecchio; Vice Pres.: Harry Sheaffer. Product(s): In-cassette, reel-to-reel.

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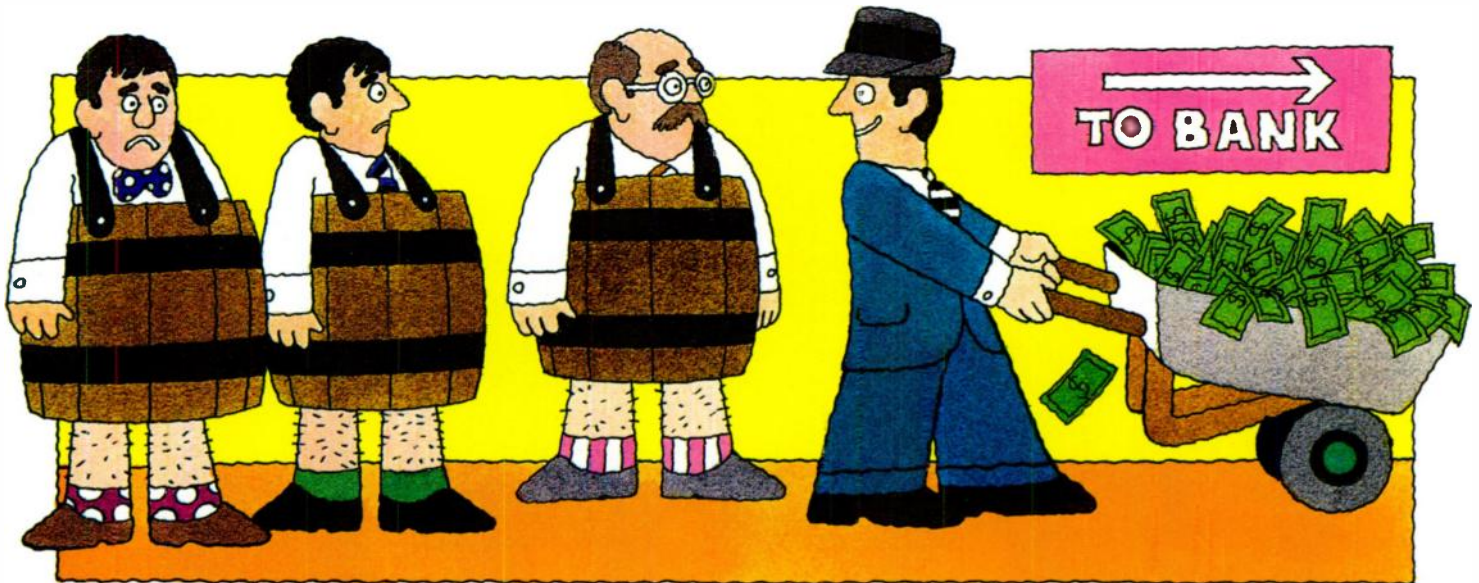
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- 939 Chicopee St., Chicopee, MA 01013, (413) 536-1311.
Product(s): Magnetic tape calendars, filled & nylon.
Recordex Corp., 1935 Delk Industrial Blvd., Marietta, GA, 30067, (404) 955-7368. Telex: 80-4678. Pres.: Wayne Cook; Sales Mgr.: Rob Freedman.
- Product(s): Cassette & Reel to Cassette Duplicators.
Recortec, Inc., 275 Santa Ana Ct., Sunnyvale, CA, 94086, (408) 737-8441. Telex: 910-379-5022. Fax: (408) 737-8448. Pres.: Dr. Lester H. Lee; Sales Mgr.: Ron R. Troxell.
- Rockford Automation**, 3381 Forest View Rd., Rockford, IL, 61109, (815) 398-7601.
- Product(s): Cassette automatic assembly systems.
St. Videocassette Duplicating Corp., 500 Willow Tree Rd., Leonia, NJ, 07605, (201) 947-6450. Sales Mgr.: Robert J. Grassi; Gen. Mgr.: Lynne Kook.
- Saki Magnetics, Inc.**, 26600 Agoura Rd., Calabasas, CA, 91302, (818) 880-4054. Telex: 244546. Pres.: Eugene Sakasegawa; Sales Mgr.: Trevor J. Boyer.
- Product(s): Audio & Video Magnetic Recording Heads.
Sennheiser Electric Corp., 6 Vista Dr., Box 987, Old Lyme, CT, 06371, (203) 434-9190. Fax: (203) 434-1759. Pres.: Andrew Brakhan; Sales Mgr.: Tony Tudisco; Mgr. Market Development: Tony Cafiero.
- Product(s): Microphones/Headphones.
Shape Systems Design, Div. of Shape Inc., 125 John Roberts Rd., S. Portland, ME, 04106, (207) 879-0550. Telex: 944325. Fax: (207) 879-0439. Sales Mgr.: Neal Prescott; Sales Sec.: Kathy Lawrence.
- Product(s): Xenon videocassette loaders & systems.
Shintron Co., Inc., 144 Rogers St., Cambridge, MA, 02142, (617) 491-8700. Telex: 921497. Fax: (617) 491-8278.
- Product(s): 1 x 12 VDA & ADA Dupl. Distr. Amp.
Singer Prodn. Co., Inc., 875 Merrick Ave., Westbury, NY, 11590, (516) 683-3000.
- Product(s): RECORDEX tape winders & duplicators.
Sontec Electronics, Audio Dr., Goldbond, VA, 24094, (703) 626-7256. Pres.: Burgess MacNeal.
- Product(s): Equalizers, dynamic range controllers.
Jay Staggs Cassette Duplication, 7332 Florence Ave., Suite D, Downey, CA, 90240, (213) 928-7516. Pres.: G. Sturges; Sales Mgr.: Kurt Thompson.
- Product(s): High speed duplicating equipment.
Tapemasters, Inc., 10486 Brockwood Rd., Dallas, TX, 75238, (214) 349-0081, (800) 527-1227. Pres.: John H. Rheingans; Sales Mgr.: Bill Murray.
- Product(s): Automatic Stacker/Stampers for Cassette.
Telex Communications, Inc., 9600 Aldrich Ave., South, Minneapolis, MN, 55420, (612) 884-4051. Cable: 687 9045. Fax: (612) 884-0043. Pres.: John Howe; Sales Mgr.: Dan Paulnock; Vice Pres./Mktg.: James S. Arrington.
- Product(s): Reel-to-reel, reel-to-cassette.
Trackmaster, Inc., 2692 E. Atlantic Blvd., Pompano Beach, FL, 33062, (305) 943-2334. Pres.: Roy Parsons; Sales Mgr.: Lupe Parsons.
- Product(s): 8 tr. & cassette duplicators, verifiers.
UMC Electronics Co., 460 Sackett Point Rd., North Haven, CT, 06473, (203) 288-7731. Telex: 963-510. Pres.: Carlos O. Garcia; Sales Mgr.: Manny Sanchez.
- Product(s): UMC/BEAUCART broadcast cartridge tape.
Universal Audio Recording Co., 7117 E. Cambelback Rd., Scottsdale, AZ, 85251, (602) 949-7577. Pres.: John A. Michelson.
- VCA Teletronics, Inc. (Prodn./Post Prodn. Div.)**, 231 East 55th St., New York, NY, 10022, (212) 355-1600. Pres.: Tom DeMaeyer; Sales Mgr.: Marilyn Blend; Vice Pres., Sales/Mktg.: Ernie Heisser.
- Verbatim Corp.**, 323 Soquel Way, Sunnyvale, CA, 94086, (408) 245-4400.
- Product(s): Cassette tension monitors, head & guide.
Videotek, Inc., 125 N. York St., Pottstown, PA, 19464.
- Product(s): Sync generators.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

- AL-BE Industries, Inc.**, 16633 Minnesota Ave., Paramount, CA, 90723, (213) 636-2563. Pres./Sales Mgr.: D.J. Shawn.
- All Night Records**, 208 1/2 N. Washington, Eldorado, AR, 71730, (501) 862-0731. Opns.: David Feinberg.
- Allied Recording Prodn's Co., Inc.**, 32-32 Green Point Rd., Long Island City, NY, 11101, (212) 784-2318. Pres.: John Palutis.
- Audio: Blank master & reference disks.
- Alpha Ent's., Inc.**, 7110 Whipple Ave., North Canton, OH, 44720, (216) 494-9505. Pres.: James K. Sankey.
- American Sound & Video Corp. (Midwest)**, 25133 Thomas Dr., Warren, MI, 48091, (313) 546-5212. Sales Mgr.: Don Armstrong; Vice Pres.: Paul Hayes.
- R. B. Annis Co., Inc.**, 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282.
- Tape: Bulk Erasing.
- Apex Machine Co.**, 3000 NE 12th Terrace, Fort Lauderdale, FL, 33334, (305) 566-1572. Telex: 271601 APEX UR. Pres.: A. R. Coningsby; Sales Mgr.: Bob Coningsby III.
- Audio: On-Cassette Printing Machines.
- Audico, Inc.**, 219 Crossen Ave., Elk Grove, IL, 60007, (312) 640-1030. Telex: 4992690 AUDCO UI. Pres.: Bill Hinkle.
- Audio/Video: Cassette tape loaders.

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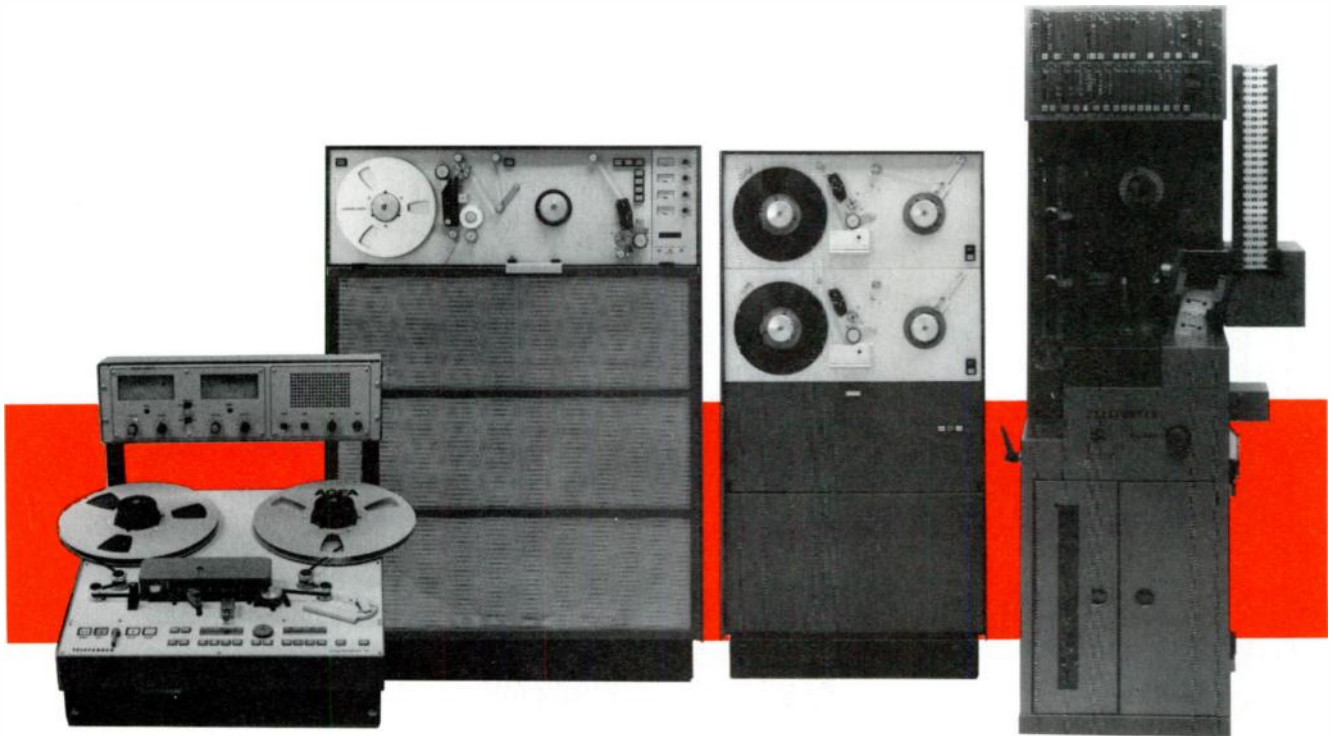
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Audio Matrix, Inc., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor; Factory Mgr.: Gus Graffeo. CD: Audiographic XAV electroforming system.

Audiomatic Corp., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor. Audio: Apex Printers.

Automated Press Parts, Inc., 78 Pearl St., North Plainfield, NJ, 07066. Pres.: Robert Tillis. Record: Press Parts.

Balzars, 8 Sagamore Park Rd., Hudson, NH, 03051, (603) 889-8888. Telex: 294041. Fax: (603) 889-8573. Pres.: George McGee; Sales Mgr.: Roger Schneider; Mgr. Mktg. Communications: Glenn Connell. CD: CD metallizing systems.

Benjamin Int'l, Inc., 1460 Old Country Rd., Plainview, NY, 11803, (516) 753-0700. Telex: 22-1500. Fax: (516) 753-0839. Pres.: J. N. Benjamin. Tape: Bulk Tape Erasers.

Bradley Ent's., Inc., 108 Galewood Rd., Timonium, MD, 21093, (301) 867-0064. Pres.: F. Joseph Bradley.

Broadcast Electronics, Inc., 4100 North 24th St., Box 3806, Quincy, IL, 62305, (217) 224-9600. Cable: BROADCAST. Telex: 250142. Pres.: Lawrence G. Cervon. Audio: Audio Cartridge Tape Recorders.

Cyberonics, Inc., 8750 Oland Ave., Sun Valley, CA, 91352, (213) 767-9677. Pres.: Tom Lippel; Sales Mgr.: John Valvo.

Branch(es): 13647 Burbank Blvd., Van Nuys, CA, 91401. D D W, Inc., 309 11th Ave. South, Nashville, TN, 37203, (615) 256-2183. Telex: 554302.

Audio: SHURE SHOT extruders (Automatic & Manuals).
DRG Records, Inc., 157 West 57th St., New York, NY, 10019, (212) 265-4050. Cable: STETRECS. Telex: 237860 DRG UR. Pres.: Hugh Fordin; Sales Mgr.: Rick Winter; Prod. Mgr.: Van-John Sfiridis; Controller: Iris Russell.

Egan Machinery (Div. of Egan Lessions Corp.), Louth Adamsville Rd., Somerville, NJ, 08876, (201) 722-6000. Telex: (710) 480-9334.

Extrude-Products, Inc., Box 1730, Plainfield, NJ, 07061, (201) 668-1100. Cable: EXPRO. Pres.: Robert Tillis; Sales Mgr.: Dorothy T. Logan.

Ferrocube Corp., 5083 Kings Hwy., Saugerties, NY, 12477, (914) 248-2811.

Audio: 8-tr. & Cassette Duplicating Head Assemblies.
GMG Exim (USA), Inc., 15316 E. Valley Blvd., Industry, CA, 91744, (818) 336-3700. Telex: 9103213040. Fax: (818) 336-3343.

Gentry Machine Corp., Somerdale Ind'l Park, 201 Linden Ave., Somerdale, NJ, 08083, (609) 627-3000.

Gotham Audio Corp., 1790 Broadway, 8th Floor, New York, NY, 10019, (212) 765-3410. Telex: 236779 GOTHM UR. Pres.: Russell O. Hamm; Sales Mgrs.: Jerry Graham, Juergen Wahl.

Audio/Tape: Mastering systems.
HRC Magnetics, 1611 Herring, Waco, TX, 76708, (817) 756-5303. Pres.: David W. Hix; Sales Mgr.: Homer W. Hix.

IMD Corp., Box 9908, Birmingham, AL, 35220, (205) 856-4100. Telex: 797588. Fax: (205) 856-4117. Pres.: Donald L. Nielsen; Sales Mgr.: Stan E. Heinfeld. Audio/Video: Coating & calendaring equipment.

Industrial Electroforming Systems Corp., 309 11th Ave. South, Nashville, TN, 37203, (615) 256-2183. Telex: 554302.

Informaton Co., 2715 Electronic Ln., Dallas, TX, 75065, (214) 358-3366. Pres.: Fred Dobbs; Sales Mgr.: Lisa Ferkovic; Pres.: Woody Taylor.

Int'l Cutterhead

571 Blvd., Hasbrouck Heights, NJ, 07064, (201) 288-0106. Pres.: Sharon Rand. Mfr., sell, & repair cutterheads.

Int'l Electro-Magnetics, Inc., 350 N. Eric Dr., Palatine, IL, 60067, (312) 358-4822. Sales Mgr.: Tony Pretto; Bd. Chm.: John Pretto.

Tape: Tape Heads.

Investment Technology, Inc., 1940 124th Ave., NE, #A-107, Bellevue, WA, 98005, (206) 454-7720. Pres.: Beverly Hilliard; Sales Mgr.: Gene Brown.

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24 Commercial Blvd., Suite E, Novato, CA, 94949, (415) 883-5041. Contacts: Ken Bacon, Lois Bacon, Paul Bacon. Audio: On-Cassette printers, plate makers, & shrink-wrap.

King Instrument Corp.

80 Turnpike Rd., Westboro, MA, 01581, (617) 366-9141. Telex: 94 84 85. Fax: (617) 870-5932. Pres.: W. E. Ciline; Sales Mgr.: J. C. Ciccone. Audio/Tape/Video: Tape winding equipment.

Maple Clamp Corp., 1278 Underwood Ave., San Francisco, CA, 94124, (415) 822-8855. Pres.: Paul Joulsohn.

Mastercraft Record Plating, Inc., 609 West 51st St., New York, NY, 10019, (212) 265-6040.

Micro-Point, Inc., 45 Kensico Dr., Mount Kisco, NY, 10549, (914) 241-4439. Telex: 353684. Pres.: Edward Schwartz; Sales Mgr.: Lenore Monaco.

Audio: Recording Stylis, Master Records.
Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, OH, 45420, (513) 256-5683. Pres.: Perry Scott.

Namiki Precision Jewel Co., Ltd., 15 Warren St., Hackensack, NJ, 07601, (201) 343-3080. Telex: 710-990-1273. Audio: Cutting hot stylus.

Paltex, 2752 Walnut Ave., Tustin, CA, 92680, (714) 838-8833. Telex: 910-333-8535. Pres.: Stuart Dunford; Dist. Sales: Joe Cirincione; Communications Mgr.: Dan Hair. Video: Videotape Editing Systems.

B.F. Perkins Co. (Div. of Roehlin Industries), Box 366, 939 Chicopee St., Chicopee, MA 01013, Chicopee, MA, 01021, (413) 536-1311. Audio: Magnetic tape calendaring systems & auxiliary equipment; turn-key systems available.

Polyform, Inc.

516 South 5th Ave., Mt. Vernon, NY, 10550, (914) 668-4700. Fax: (914) 668-4820. Pres.: Ron Blazo; Sales Mgr.: Howard Ruckack; Vice Pres. Admin.: Jody Palmer; CEO: Carl Rhodia. CD: Fully automated plating equipment.

R. P. Prods., Inc., Box 54, Highland Park, IL, 60035, (312) 433-4575. Pres.: Roy Pink; Sales Mgr.: F. Holtz.

Ranstele Audio, Inc., 1697 Broadway, New York, NY, 10019, (212) 265-5583. Pres.: Tom Steele. Audio: Disk mastering equipment.

Real Time by GRD, Box 13054, Phoenix, AZ, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh.

Record Prods. of America, Inc., 700 Sherman Ave., Hamden, CT, 06514, (203) 248-6371. Pres.: Stanley Roczynski; Sales Mgr.: Steve Suzanski.

Audio: 12", 10" & 7" inserts, frame assemblies, book. Video: Molds, trimmers, stamper forming & related equipment.

Rivertone Corp., Dillon Rd., Monticello, NY, 12701, (914) 794-8888. Audio: Plastic/rubber injection molding machine.

Rockford Automation, 3381 Forest View Rd., Rockford, IL, 61109, (815) 398-7801. Audio/Video: Cassette assembly & packaging systems.

Shape Optimedia, Inc., Rt. 109 & Eagle Dr., Sanford, ME, 04073, (207) 324-1124, 800-CDS-DISC. Telex: 5106008853SHAPE OPTIMEDIA. Fax: (207) 490-1707. Pres.: Anthony Gelardi; Sales Mgr.: Dennis Hannon; Vice Pres. of Opns.: James Roa.

CD: CD packaging & retail equipment.
Shape Video Div., Box 366, Biddeford Industrial Park, Biddeford, ME, 04005, (207) 282-6155. Fax: (207) 283-9130. Sales Mgr.: Neal A. Prescott; Div. Mgr.: Douglass Nason.

Tape: Mark 10 reel to reel cassettes. CD: CD boxes.

Sontec Electronics, Audio Dr., Goldbond, VA, 24094, (703) 626-7256. Pres.: Burgess MacNeal. Audio: Disk mastering electronics & lathe controls.

Southern Machine & Tool Corp., 309 11th Ave. South, Nashville, TN, 37203, (615) 256-2183. Telex: 554-302. Audio: SMT 7" & 12" automatic & manual presses.

Southern Recording & Photography, 56 East 53rd Pl., Tulsa, OK, 74105, (918) 747-7380. Owner/Eng.: John Southern.

Standard Paper Box Machine Co., 347 Coster St., Bronx, NY, 10474, (212) 328-3300. Cable: STANPAPBOX. Pres.: Paul Adams; Sales Mgr.: Bruce Adams.

Record: Record jacket machinery.
Studer Revox America, Inc., 1425 Elm Hill Pk., Nashville, TN, 37210, (615) 265-5651. Pres.: Thomas E. Mintner; Sales Mgr.: Doug Beard; Vice Pres.: William Muggler.

TEC Systems (Div. of W.R. Grace & Co.), 830 Prosper Rd., DePere, WI, 54415, (414) 336-5715.

Audio: Custom designed drying systems for the audio tape.

TTL USA, Inc., 2 Bashford St., Yonkers, NY, 10701, (914) 968-1605. Pres.: Leonard Ripley. Audio: Automatic cassette loader.

Tillis Assoc., 78 Pearl St., North Plainfield, NJ, 07060, (201) 668-1100. Telex: 6971482. Pres.: Robert Tillis. Record: Extruders & Parts.

Rik Tinory Prods., 180 Pond St., Box 311, Cohasset, MA, 02025, (617) 383-9494. Pres.: Rik Tinory; Sales Mgr.: Richard F. Tinory, Jr.

Audio: Albums/Singles.
Toolux Alpha, Inc., 10 Fitch St., Norwalk, CT, 06855, (203) 838-0145. Telex: 964395. Fax: (203) 838-5711. Pres.: Vic Krouse; Sales Mgr.: Pedro Leonarz.

Record: Presses, Plating, Auxiliaries. CD: Toolux Plating, Pressing (Molding).

Toray Industries, (America), Inc., 280 Park Ave., New York, NY, 10017, (212) 697-8150. Telex: 233087 (TAMI UR). Pres.: Sadayki Sengoku; Sales Mgr.: Alexander S. Amill.

Tape/Video: Lumirror (Base film).
Transco Products Int'l, 875 Merrick Ave., Westbury, NY, 11590, (516) 683-3000. Cable: EXREGNIS. Telex: RCA 229011 685-2093. Pres.: Paul Fink; Sales Mgr.: Dick H. Lent.

Audio: Master record blanks.
Universal Audio Recording Co., 7117 E. Camelback Rd., Scottsdale, AZ, 85251, (602) 949-7577. Pres.: John A. Michelson.

Video Dimensions, 530 West 23rd St., New York, NY, 10011, (212) 929-6135. Pres.: Allan Greenfield; Sales Mgr.: John Burke.

Video Disc Tech Labs, Inc., 750 8th Avenue, Suite 205, New York, NY, 10036, (212) 997-0063. Pres.: David Moldauer.

Volunteer Record Pressing/Music City Tape, 1142 Haley Rd., Box 956, Murfreesboro, TN, 37130, (615) 890-3222. Pres.: Jim Lanahan.

West & Co., 54 Music Sq., East, Suite 300, Nashville, TN, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Gene Michale.

Westrex (Div. of Litton Industries), 2629 W. Olive Ave., Burbank, CA, 91505, (213) 846-3394. Cable: WESTREX. Telex: 688-254. Sales Mgr.: Ron Bennett.

Audio: Disk mastering cutting systems.
Worldex Mfg. Co., Ltd., 1212 N. LaBrea Ave., Hollywood, CA, 90038, (213) 468-3324. Cable: WORLDEX. Pres.: Louis R. Baptista; Sales Mgr.: Carlos A. Lopez.

Audio: Record presses, dies & supplies.

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AGI Inc., 1776 Broadway, 23rd Floor, New York, NY, 10019, (212) 489-0793. Telex: 710-581-5597. Fax: (212) 489-0829. Pres.: Don Kosterka; Sales Mgr.: Jim Oppenheimer; Vice Pres. Consumer Prods.: Gary Mankoff.

Product(s): CD, Cassette & Video.
APS Packaging Systems, Box 712, 1275 Bloomfield Ave., Fairfield, NJ, 07006, (201) 575-1040. Telex: 469121. Pres.: Henry Verbeke; Sales Mgr.: Eric Verbeke; Account Ex-ec.: David Gillespie.

Product(s): Shrinkwrap packaging system.
Ace Label Systems, Inc., 140 Jackson Ave., North, Hopkins, MN, 55343, (612) 933-3105. Pres.: Ardy Bakshian; Sales Mgr.: Debra Nyberg.

Product(s): Application Machine.
All Night Records, 208 1/2 N. Washington, Eldorado, AR, 71730, (501) 882-0731. Opns.: David Feinberg.

Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, FL, 33510, (813) 778-4442. Product(s): Shrinkwrap sealer.

Cheshire (A Xerox Co.), 404 Washington Blvd., Mundelein, IL, 60060, (312) 949-2000. Product(s): Labeling machines.

Evermark Tape, Inc., 1888 Century Park East, Suite 1150, Los Angeles, CA, 90067, (213) 203-0880. Telex: 910-490-3807. Pres.: Mark Chayot.

The Joiner-Rose Group, Inc., 4125 Centurion Way, Dallas, TX, 75244, (214) 392-7800. Fax: (214) 991-3781. Pres.: David Joiner; Sales Mgr.: Bill Haddon; : Russell Berger.

Product(s): Acoustical design & facilities planning.
KABA Research & Development, 24 Commercial Blvd., Suite E, Novato, CA, 94949, (415) 883-5041. Contacts: Ken Bacon, Lois Bacon, Paul Bacon.

M. Letter Mfg. & Sales, 3669 7th Ave., Los Angeles, CA, 90018, (213) 737-0440. Pres.: Mel Latter.

Lee/Art Graphics, Inc. (Div. of C & L Graphics, Inc.), 116 Dogwood Rd., Roslyn, NY, 11576, (516) 466-3850. Pres.: Charles Koppelman; Sales Mgr.: Lucie Koppelman.

Product(s): One & two color cassette labels.
Loran (Div. of Loranger Mfg. Corp.), 10-48 Clark St., Warren, PA, 16365, (814) 723-8600. Pres.: Robert T. Loranger; Sales Mgr.: Jim Munksgard.

Master Recording Supply, 4000 W. Magnolia Blvd., Burbank, CA, 91505, (818) 841-7500. Telex: 183-511. Fax: (818) 841-8134. Pres.: H.B. LaGrandeur; Sales Mgr.: Blair LaGrandeur; Contact: Jacques Fleischmann.

Product(s): Labeling machinery.

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New Jersey Machine, Inc., 6 Commerce Rd., Fairfield, NJ, 07006, (201) 227-8300. Telex: (710) 734-4353. Fax: (201) 227-7913. Pres.: H. L. Jepson; Sales Mgr.: T.A. Paul, V.P. Sales/Mktg.; Int'l Mktg. Mgr.: R. Peters. Product(s): Pressure sensitive labeling equipment.

Q-A-I, Inc., 37 George St., Hackensack, NJ, 07601, (212) 964-1714. Pres.: Steve Dauman; Sales Mgr.: Deborah Cullera.

Rockford Automation, 3381 Forest View Rd., Rockford, IL, 61109, (815) 398-7601. Product(s): Audio & Video.

Scandia Packaging Machinery Co., Box 575, Allwood Sta., 180 Brighton Rd., Clifton, NJ, 07012, (201) 473-6100. Telex: 133513 SCAND CLIF. Fax: (201) 473-7226. Pres.: W. B. Bronander, Jr.; Sales Mgr.: W. B. Bronander III. Product(s): CD Jewel Boxes, Norelco boxes & sleeving.

Shape Systems Design, Div. of Shape Inc., 125 John Roberts Rd., S. Portland, ME, 04106, (207) 879-0550. Telex: 944325. Fax: (207) 879-0439. Sales Mgr.: Neal Prescott; Sales Sec.: Kathy Lawrence. Product(s): Audio & video cassette assembly systems.

Stevenson Industries, 9741 Independence Ave., Chatsworth, CA, 91311, (213) 709-6117. Product(s): Shrink film packaging equipment.

Volunteer Record Pressing/Music City Tape, 1142 Haley Rd., Box 956, Murfreesboro, TN, 37130, (615) 890-3222. Pres.: Jim Lenahan.

CD MASTERING & MANUFACTURING PLANTS

ALABAMA

JVC Disc America Co., #2 JVC Rd., Tuscaloosa, 35405, (205) 556-7111. Capacity: 8,000,000 per year

LaserVideo, Inc., Box 17065, Huntsville, 35810, (205) 859-9042. Fax: (205) 859-9932. Capacity: 15,000,000 per year

ARKANSAS

All Night Records, 208½ N. Washington, Eldorado, 71730, (501) 862-0731. Opns.: David Feinberg.

CALIFORNIA

CMS Digital, Inc., 182 S. Raymond, Pasadena, 91105, (818) 405-8002. Pres.: J. Caden Head; Sales Mgr.: Gene Shiveley; Contact: Fred Mitchell.

Dalo Corp., 1150 Calle Suerte, Camarilla, 93010, (818) 884-1268. Fax: (805) 388-5217. Contact: Kuni Tashiro.

JVC Disc America Co., 6363 Sunset Blvd., Suite 800, Hollywood, 90028, (213) 466-4212. Fax: (213) 466-4923. Pres.: Kansaku Kaneko; Sales Mgr.: Rick Goldman; Asst. Nat'l Sales Mgr.: Frank Applestein.

KDISC Mastering (Sub. of Keycor Century Corp.)

6550 Sunset Blvd., Los Angeles, 90028, (213) 466-1323. Pres.: Howard Hill; Vice Pres.: Bill Lightner. Plant: 26000 Springbrook Ave., Saugus, 91350, (805) 259-2360, Cable: KEYCENT.

Marshall Electronics, Inc., Box 2027, Culver City, 90230, (213) 390-6608, (213) 391-8926, Telex: 4996054 USA THREE. Pres.: Henry Shultz; Sales Mgr.: Leonard Marshall; Marketing Mgr.: Leroy Ellingworth.

Master Digital, Inc., 1749 14th St., Santa Monica, 90404, (213) 452-1511.

Matrix Assoc., Inc., 881 Alma Real Dr., Suite T-22, Pacific Palisades, 90272, (213) 459-6416. Telex: 272767 MATRIX UR. Fax: (213) 459-6416.

Praxis Technologies, Inc., 4150 Riverside Dr., Suite 205, Burbank, 90505, (818) 955-8577. Fax: (818) 955-8869. Vice Pres. Mktg. & Sales: Sandy Richman.

Precision Lacquer, 1008 N. Cole Ave., Hollywood, 90038, (213) 464-1008. Studio Mgr.: Kate Emerina.

SKC Ltd., 970 West 190 St., Los Angeles, 90502, (213) 327-2347. Telex: 3723663 SKC, LSA.

CONNECTICUT

Toolux Alpha, Inc., 10 Fitch St., Norwalk, 06855, (203) 838-0145. Telex: 964395. Fax: (203) 838-5711. Pres.: Vic Krouse; Sales Mgr.: Pedro Leonarz.

GEORGIA

Denon Digital Industries, Inc., 1380 Monticello Rd., Madison, 30650, (404) 342-3425. Fax: (404) 342-0637.

Pres.: Suguru Okuma; Sales Mgr.: Takanobu Nakagawa; Exec. Vice Pres.: Eric Fossum. Capacity: 80,000,000 per year

ILLINOIS

Capitol EMI, #3 Capitol Way, Jacksonville, 62650, (217) 243-5162. Capacity: 6,000,000 per year

Kiderian Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 764-1144.

Streeterville Recording Studios, 161 E. Grand Ave., Chicago, 60611, (312) 644-1666.

INDIANA

Digital Audio Disc Corp., Sony Corp. 1800 N. Fruitridge Ave., Terre Haute, 47804, (812) 466-6821. Telex: 276112. Fax: (812) 466-9125. Pres.: James M. Frische; Sales Mgr.: Scott Bartlett. Capacity: 5,000,000 per month

Sanyo Laser Products, Inc., 1767 Sheridan St., Richmond, 47374, (317) 962-7574. Fax: (317) 935-7570. Capacity: 3,000,000 per year

IOWA

BQC, Inc., 2101 South 35th St., Council Bluff, 51501, (712) 382-8060. Pres. & Sales Mgr.: Cliff Tant.

MAINE

Shape Systems Design, Div. of Shape Inc., 125 John Roberts Rd., S. Portland, 04106, (207) 879-0550. Telex: 944325. Fax: (207) 879-0439. Sales Mgr.: Neal Prescott; Sales Sec.: Kathy Lawrence.

Shape Optimedia, Inc. Rt. 109 & Eagle Dr., Sanford, 04073, (207) 324-1124, 800-CDS-DISC, Telex: 5108008653SHAPE OPTIMEDIA. Fax: (207) 490-1707. Pres.: Anthony Gelardi; Sales Mgr.: Dennis Hannon; Vice Pres. of Opns.: James Roe.

Shape Video Div. Box 366, Bllddeford, 04005, (207) 282-6155. Fax: (207) 283-9130. Sales Mgr.: Neal A. Prescott; Div. Mgr.: Douglass Nason.

MICHIGAN

Technidisc, Inc., 2250 Meijer Dr., Troy, 48084, (800) 521-6714. Pres.: Ron Balousek; Sales Mgr.: John Hartigan. Type—Laser/Optical

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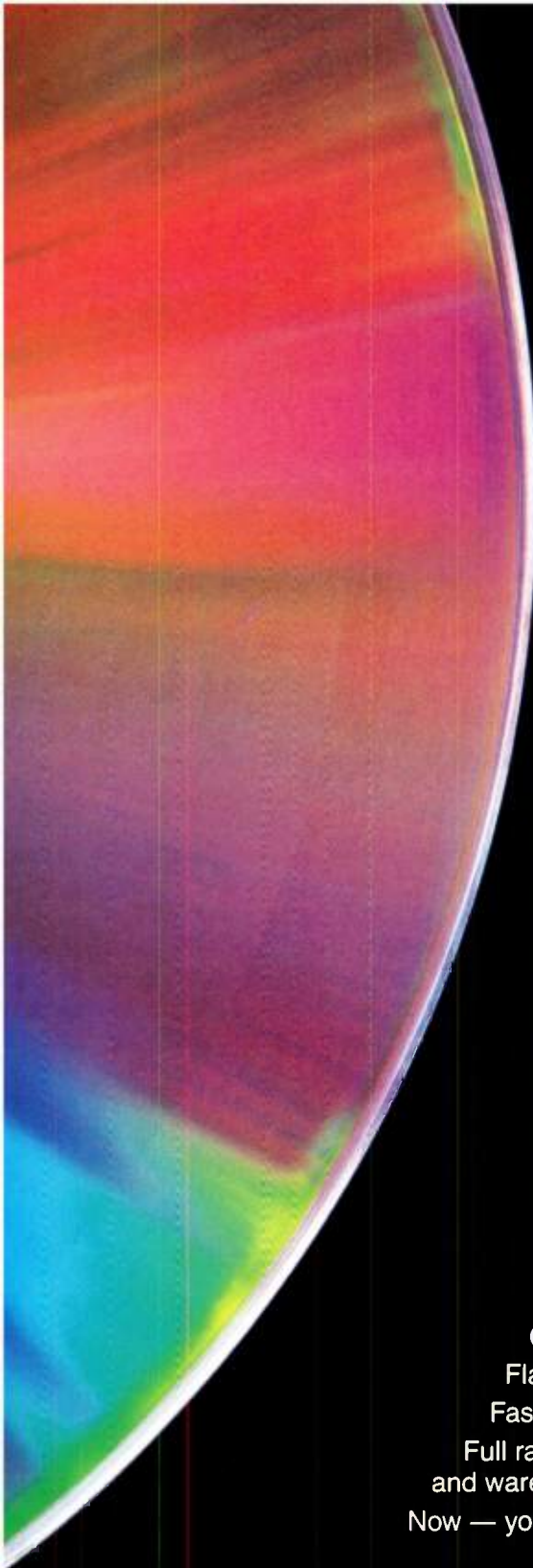


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P H I L I P S A N D D U P O N T O P T I C A L



NEW JERSEY

Denon America, Inc., Box 5370, Parsippany, 07054, (201) 575-7810. Telex: 8853145. Fax: (201) 575 2532. Sales Mgr.: Joe Kozlowski (CD sales); Hardware Sales: Robert Heiblum.

SKC Ltd., 201 Rt. 17 North, Rutherford, 07070, (201) 438-8787. Telex: 4972203 SKC, USA.

Trutone Records, 163 Terrace St., Haworth, 07647, (201) 385-0940. Pres.: Carl Rowatti; Sales Mgr.: Adrienne Rowatti; Office Mgr.: Anne Marie Casser.

NEW YORK

Aligned Audio, Inc., 151 22nd St., Brooklyn, 11232, (718) 788-6969. Telex: 4976015 ALIGN UI.

Audio Matrix, Inc., 400 Madison Ave., New York, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor; Factory Mgr.: Gus Graffeo.

Boltronics Corp., 67 Whitson Ave., Hempstead, 11550, (516) 481-7990. Cable: AUDIOMATIC NYK. Telex: 12-6419 AUDIOMATIC NYK. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor; Factory Mgr.: Gus Graffeo.

DRG Records, Inc., 157 West 57th St., New York, 10019, (212) 265-4050. Cable: STETRECS. Telex: 237860 DRG UR. Pres.: Hugh Fordin; Sales Mgr.: Rick Winter; Prod. Mgr.: Van-John Sifiridis; Controller: Iris Russell.

Int'l Recording Co., 49 Desmond Ave., Bronxville, 10708, (914) 337-5726. Pres.: Claire M. Rie; Sales Mgr.: Claude Rie.

The Music Connection, Inc., 166 Madison Ave., New York, 10016, (212) 686-9595.

PDO/Philips & Du Pont Optical Co.

1251 Ave. of the Americas, 22 floor, New York, 10020, (212) 764-4040. Telex: 6502917704 MCI UW. Fax: (212) 764-4079. Sr. Vice Pres. Mktg.: Jasck Kiernan.

Polyform, Inc., 516 South 5th Ave., Mt. Vernon, 10550, (914) 668-4700. Fax: (914) 668-4820. Pres.: Ron Blazo; Sales Mgr.: Howard Rumack; Vice Pres. Admin.: Jody Palmer.

Sunshine Sound, Inc., 1650 Broadway, New York, 10019, (212) 582-6227. Pres.: Frank J. Trimarco.
Thomas J. Valentino, Inc., 151 West 46th St., New York, 10036, (212) 869-5210. Pres.: Thomas Valentino.

NORTH CAROLINA

PDO/Philips & DuPont Optical, Box 400, Grover, 28073, (704) 764-4100. Fax: (704) 734-4180. Pres.: Dr. Ir. A. B. Bok; Sales Mgr.: J. Kiernan.

OHIO

Discovery Systems, 7001 Discovery Blvd., Dublin, 43017, (614) 761-2000. Fax: (614) 761-4258.

PENNSYLVANIA

Magnetik Prodn., 8200 Ridge Ave., Philadelphia, 19128, (215) 482-7780. Pres.: Raymond F. Green; Sales Mgr.: Thomas D. Moyer; Sales Mgr.: David Conant.

Specialty Records Corp., 1400 E. Lackawanna Ave., Olyphant, 19601, (717) 383-2471. Telex: (510) 6563060.

Technetronics

Box 496, Matlack Industrial Park, West Chester, 19381, (215) 430-6800. Telex: 255614 TECH UR. Fax: (215) 460-6804. Pres.: Gary Kaufman; Sales Mgr.: Rick Rohall; Pub. Rel.: Dave McQuade.

WEA Mfg., Inc., 210 N. Valley Ave., Olyphant, 18447, (717) 383-2471.
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TENNESSEE

Disc Mastering, Inc., 30 Music Sq. West, Nashville, 37203, (615) 254-8825. Pres.: Randy Kling.

Georgetown Masters, 33 Music Square West, Suite 108-B, Nashville, 37203, (615) 254-3233. Pres.: Norbert Putnam; Sales Mgr.: Barbra Thompson; V.P. & Chief Engineer: Denny Purcell.

Phillips Subsystems & Peripherals, Inc., 1111 Northshore Dr., Bldg. 2, Suite 726, Knoxville, 37919, (615) 558-5267. Telex: 557448 NAPCEC KXZ. Fax: (615) 558-5221. Dir. of Mktg.: David M. Pushic.

Studer Revox America, Inc., 1425 Elm Hill Pk., Nashville, 37210, (615) 265-5651. Pres.: Thomas E. Mintner; Sales Mgr.: Doug Beard; Vice Pres.: William Muggler.

TEXAS

The Joiner-Rose Group, Inc., 4125 Centruion Way, Dallas, 75244, (214) 392-7800. Fax: (214) 991-3781. Pres.: David Joiner; Sales Mgr.: Bill Haddon; Contact: Russell Berger.

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Box 7035, Charlottesville, 22906, (804) 985-1100. Telex: 9102408303. Vice Pres. & Gen. Mgr.: Jeffrey L. North.

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Pressing capacity: 45—1,000 per Week; LP—1,000 per Week
- Audio Video Recorders of Arizona**, 3830 North 7th St., Phoenix, 85014, (602) 277-4723. Pres.: Floyd Ramsey; Sales Mgr.: Dave Ramsey.
- Superior Record Pressing Corp. West**, 802 West 24th St., Tempe, 85282, (602) 894-1687. Pres.: J. H. Dunn.
- Universal Audio Recording Co.**, 7117 E. Cambelback Rd., Scottsdale, 85251, (602) 949-7577. Pres.: John A. Michelson.
- The Wakefield Co.**, 1745 W. Linden, Phoenix, 85007, (602) 252-5644. Telex: 62888531. Pres.: Richard Wakefield; Sales Mgr.: Angela Gustin; Contact: Jeff Mellentine. Pressing capacity: LP—7,500,000 per year

CALIFORNIA

- Alberti Record Mfg. Co.**, 312 Monterey Pass Rd., Monterey Park, 91754, (213) 282-5181, (213) 283-5446, Pres.: S. J. Alberti; Sales Mgr.: John J. Alberti.
- Alco Research & Engineering, Inc.**, 6201 Santa Monica Blvd., Hollywood, 90038, (818) 461-2484.
Pressing capacity: 45—30,000 per day; LP—20,000 per day
- Allied Record Co.**, 6110 Peachtree, Los Angeles, 90040, (213) 725-6900. Telex: 910-580-4731.
Pressing capacity: 45—30,000 per shift; LP—25,000 per shift
- Alshire Int'l, Inc.**, Box 7107, Custom Div., 1015 Isabel St., Burbank, 91510, (213) 849-4671. Cable: BUDSOUND. Telex: 1-910-496-2759. Fax: (818) 569-3718. Pres.: Al Sherman; Sales Mgr.: Dick Ceja.
- Award Record Mfg., Inc.**, 5200 West 83rd St., Los Angeles, 90045, (213) 645-2281.
Pressing capacity: 45—10,000 per shift; LP—20,000 per shift
- Banco Records**, 1400 S. Citrus Ave., Fullerton, 92633, (714) 738-4257. Gen. Mgr.: George Baker.
Pressing capacity: LP—25-30 per hour
- CMS Digital, Inc.**, 182 S. Raymond, Pasadena, 91105, (818) 405-8002. Pres.: J. Caden Head; Sales Mgr.: Gene Shiveley; Contact: Fred Mitchell.
- Columbia Record Prodn.**, 1801 Century Park West, Century City, 90067, (213) 556-4820.
- Creative Sound Prodn.**, 6290 Sunset Blvd., Suite 1026, Hollywood, 90028, (213) 871-1010. Pres.: Robert C. Cotterell; Sales Mgr.: Windy White; Prodn. Mgr.: Cathy McIsaac.
- Detroit Sound Studio**, Box 43609, Los Angeles, 90043, (213) 299-5002. Owner: Frank H. Jackson.
- Eastern Pacific Sounds**, 6325 de Soto Ave., Suite J, Woodland Hills, 91367, (818) 884-2234.
- Finetape USA Inc.**, 2802 N. Naomi St., Burbank, 91504, (818) 841-0772. Buyer: Henry Munoz.
- The Fitzgerald Hartley Co.**, 7250 Beverly Blvd., Los Angeles, 90036, (213) 934-8002. Telex: 4948359 LINDA. Fax: (213) 934-5506.
- Future Disc Systems**, 3475 Cahuenga Blvd., West Hollywood, 90068, (213) 876-8733. Sales Mgr.: Gary Rice.
- G & M Record Label Printing**, 6211 Santa Monica Blvd., Hollywood, 90038, (213) 466-1307. Pres.: Max Messerschmidt.
- Int'l Automated Media**, 5 Southampton Ct., Newport Beach, 92660, (714) 474-2015, (910) 595-2400. Owner: Jerome G. Shirar.
- J/L Int'l Trading Co., Inc.**, 8730 Sunset Blvd., Suite 200 A, Los Angeles, 90069, (213) 657-1836. Telex: RCA-263110-561. Fax: (213) 859-9319.
- JVC Disc America Co.**, 6363 Sunset Blvd., Suite 800, Hollywood, 90028, (213) 466-4212. Fax: (213) 466-4923. Pres.: Kansaku Kaneko; Sales Mgr.: Rick Goldman; Asst. Nat'l Sales Mgr.: Frank Applestein.
- K M Records, Inc.**, 2980 N. Ontario St., Burbank, 91504, (818) 841-3400. Fax: (818) 845-6478. Pres.: Jian Auchterlonie, Sr. V.P.; Sales Mgr.: Bill Riley; Dir. of Customer Service: Karen Stone.
Pressing capacity: LP—15,000 per day

KDISC Mastering
(Sub. Keyzor Century Corp.)
6550 Sunset Blvd., Los Angeles, 90028, (213) 466-1323.
Pres.: Howard Hill; Vice Pres.: Bill Lightner.

- KDISC (Sub. of Keyzor Century Corp.)**, 26000 Springbrook Ave., Saugus, 91350, (805) 259-2360. Cable: KEYCENT.
- Korelich Engineering & Mfg. Co.**, 6331 Santa Monica Blvd., Hollywood, 90038, (213) 462-2545.
Pressing capacity: 45—5,000 per day; LP—2,000 per day
- LaserVideo, Inc.**, 3500 W. Olive St., Burbank, 91505, (818) 953-7790. Fax: (818) 953-7791. Contact: Suzan Simona, Cal Roberts.
- James G. Lee Record Processing**, 145 West 154th St., Gardena, 90248, (213) 321-2187.

Macola Record Co.
6209 Santa Monica Blvd., Hollywood, 90038, (213) 469-5821. Fax: (213) 469-2527. Pres.: Donald MacMillan; Sales Mgr.: James Taketa; Vice Pres., Mktg.: Chuck Fassett.
Pressing capacity: 45—10,000 per day; LP—20,000 per day

- Matrix Assoc., Inc.**, 881 Alma Real Dr., Suite T-22, Pacific Palisades, 90272, (213) 459-6416. Telex: 272767 MATRIX UR. Fax: (213) 459-6416.
- Monarch Record Mfg. Corp.**, 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833.
Pressing capacity: 45—30,000 per day; LP—40,000 per day
- Montclair Studios**, 13755 Bayliss Rd., Los Angeles, 90049, Pres.: Wallace Todd; Sales Mgr.: Miriam Todd.

Rainbo Record Mfg. Corp.
1738 Berkeley St., Santa Monica, 90404, (213) 829-0355, Fax: (213) 828-8785. Pres.: Jack G. Brown; Gen. Mgr.: Steven E. Sheldon; Sales: John Farloli.
Pressing capacity: 45—10,000 per shift; LP—18,000 per shift.

- Ready To Rock Records**, Box 46445, Hollywood, 90046, (213) 656-8845. Pres.: P. J. Birosik.
- Record Technology, Inc.**, 486 Dawson Dr., Camarillo, 93010, (805) 484-2747. Fax: (805) 987-0508.
- Tabb Rex Ents.**, 6226 Santa Monica Blvd., Los Angeles, 90038, (213) 461-2484. Pres.: Tabb Rex.
- Rue Barclay Ents.**, 7436 Genesta Ave., Van Nuys, 91406, (818) 342-2636.
- Sanyo Electric, Inc.**, 1200 W. Artesia Blvd., Compton, 90220, (213) 537-5830. Telex: 873462 (Sanyo 3 CMTN). OEM Coord.: Hideo Nakai.

- Bill Smith Custom Records**, 127 Penn St., El Segundo, 90245, (213) 322-6386. Pres.: Bill Smith; Sales Mgr.: Kevin Smith.
Pressing capacity: 45—3,500 per day; LP—4,000 per day
- Takeda Record Service**, 7301 Lennox Ave. E-3, Van Nuys, 91405, (818) 989-2498. Sales & Svc Consultant: James Takeda.
- Howard Valentine Sound Services**, 6283 Leland Way, Hollywood, 90028, (213) 464-8888. Owner: Howard Valentine.
- Virco Recording, Inc.**, 700 S. Date Ave., Alhambra, 91803, (213) 283-1888. Pres.: Douglas Watts; Sales Mgr.: Virginia Watts.

CONNECTICUT

- Cook Laboratories, Inc.**, 375 Ely Ave., South Norwalk, 06854, (203) 853-3641. Pres.: Emory Cook; Sales Mgr.: M. Cook.
Pressing capacity: 45—5 M per day; LP—5 M per day

FLORIDA

- All American Mfg., Inc.**, 4380 NW 128th St., Opa-Locka, 33054, (305) 685-8396. Telex: 522178 SONO MIA. Pres.: Peter Bottomo.
Pressing capacity: 45—150 per hour; LP—1,000 per hour
- Alpha Records, Inc.**, 1400 NW 85th Ave., Plantation, 33313, (305) 587-8011. Pres.: Dick Smith; Sales Mgr.: Barbara Smith.
Pressing capacity: 45—1,500 per shift; LP—3,000 per shift
- Caribbean Record Mfg. Corp.**, 3081 NW 24th St., Miami, 33142, (305) 633-4322, (305) 633-9963, Telex: 441453.
- Eva-Tone, Inc.**, 4801 Ulmerton Rd., Clearwater, 34622, (813) 577-7000. Telex: 810-863-0394. Fax: (813) 576-4136. Pres.: R. Evan Evans; Sales Mgr.: Paul S. Cooper, Adv. Mgr.; Vice Pres. Mktg. & Sales: James M. Dunne.
- Magnetix Corp.**, 770 W. Bay St., Winter Garden, 32787, (305) 656-4494.
- Miami Tape, Inc.**, 8180 NW 103rd St., Hialeah Gardens, 33016, (305) 558-9211. Fax: (305) 825-9873. Pres.: Carlos O. Garcia.
Pressing capacity: 45—20,000 per month; LP—50,000 per month



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Prosound, Inc., 8194 NW 103rd St., Hialeah Gardens, 33016, (305) 558-0152. Pres.: Carlos O. Garcia; Sales Mgr.: Cesar Lopez.
Pressing capacity: 45—4,000 per shift; LP—4,000 per shift

GEORGIA

Denon Digital Industries, Inc., 1380 Monticello Rd., Madison, 30650, (404) 342-3425. Fax: (404) 342-0637. Pres.: Suguru Okuma; Sales Mgr.: Takanobu Nakagawa; Exec. Vice Pres.: Eric Fossum.

Georgia Record Pressing, Inc.
262 Rio Cir., Decatur, 30030, (404) 373-2673. Sales Mgr.: Kevin H. Carlson.

ILLINOIS

Columbia Record Prods., 630 N. McClurg Ct., Chicago,

60811, (312) 944-8000.
Kiderlan Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 764-1144.
Radex Recording Studios, 890 W. Galena Ave., Rockford, 61032, (815) 235-9797. Owner: Dexter R. Witt.

INDIANA

Electrosound, 1805 West 44, Shelbyville, 46176, (317) 392-4161.
R C A Records, 6550 East 30th St., Indianapolis, 46219, (317) 267-5000.
The Soundmakers, 1000 East 80th Pl., Merrillville, 46410, (219) 769-1515. Managing Dir.: Dick Hutter.

LOUISIANA

Ville Platte Record Mfg. Co., 120 E. Cypress St., Drawer 10, Ville Platte, 70586, (318) 363-2104. Pres.: J. Floyd Solleau; Sales Mgr.: Ronnie Solleau.

MAINE

Shape Optimedia, Inc., Rt. 109 & Eagle Dr., Sanford, 04073, (207) 324-1124, 800-CDS-DISC, Telex: 5106008653SHAPE OPTIMEDIA. Fax: (207) 490-1707. Pres.: Anthony Gelardi; Sales Mgr.: Dennis Hannon; Vice Pres. of Ops.: James Roe.

MASSACHUSETTS

Destiny Recording Studio, 81 Nassau Ave., Wilmington, 01887, (617) 658-8891. Owner/Eng.: Larry Feeney.
O. T. L. Prods., 121 Concord Rd., Sudbury, 01776, (617) 897-8459. Chief Eng.: David "db" Butler.
Tape Time Corp., 161 Massachusetts Ave., Suite 201, Boston, 02115, (617) 266-3131. Pres.: Raymond Fournier.

MICHIGAN

Archer Records, 7401 E. Davison, Detroit, 48212, (313) 365-9545. Pres.: R. J. Archer.
Pressing capacity: 45—10,000 per week; LP—8,000 per week
Plum Recording & Prodn., 5988 Silverlyane, Dearborn Heights, 48127, (313) 277-0082. Owner: Tom Trip.
Technidisc, Inc., 2250 Meijer Dr., Troy, 48064, (800) 521-6714. Pres.: Ron Balousek; Sales Mgr.: John Hartigan.

MINNESOTA

3M Optical Recording, 223-5S-01 3M Center, Saint Paul, 55144, (612) 733-0158. Sales Mgr.: Frank Price.
Type—LV

MISSOURI

Midwest Custom Record Pressing Co., Inc., 6 Grandview Park Dr., Box 92, Arnold, 63010, (314) 464-3013, (314) 464-3015. Pres.: Richard Schaumberger; Sales Mgr.: Lisa T. Wesk.
Pressing capacity: 45—65,000 per week; LP—42,000 per week
Premier Film, Video & Recording Corp., 3033 Locust St., St. Louis, 63103, (314) 531-3555. Pres.: Wilson Dalzell; Sales Mgr.: Grace Dalzell.
Technisonic Studios, Inc., 1201 S. Brentwood Blvd., St. Louis, 63117, (314) 727-1055. Sales Mgr.: Jeff Brown; Coord.: Linda Schumacher.

NEW JERSEY

C B S Records, Inc., Woodbury-Glassboro Rd., Pitman, 08071, (609) 589-8000.
D & G Mastering, Box 370, Englishtown, 07726, (201) 446-2411. Owner: Don Van Gorden.
Denon America, Inc., Box 5370, Parsippany, 07054, (201) 575-7810. Telex: 6853145. Fax: (201) 575 2532. Sales Mgr.: Joe Kozlowski (CD sales); Hardware Sales: Robert Heblam.
Hub-Servall Record Mfg. Corp., Cranbury Rd., Cranbury, 08512, (609) 655-2166. Vice Pres. Sales: Barry Ruegg. Pressing capacity: LP—35,000 per day



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James F. Monaghan, 145 Komorn St., Newark, 07105,
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Pressing capacity: 45—200,000 per week; LP—200,000
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Peter Pan Inds., 88 St. Francis St., Newark, 07105, (201)
344-4214. Telex: 710-723-8380. Fax: (201) 344-0465.

Pressing capacity: 45—85,000 per week; LP—120,000
per week

Presswell Records Mfg. Co., White Horse Pk. & Ehrke
Rd., Ancora, 08037, (609) 561-5250. Pres.: Don Joseph;
Sales Mgr.: Ron Roberto.

Pressing capacity: 45—150,000 per day; LP—75,000 per
day

Rohit Int'l, 511 Commerce St., Franklin Lake, 07417, (201)
337-7325.

Pressing capacity: 45—5 million per year; LP—5
million per year

Adrienne Rowatti, 428 Briarwood Ln., Northvale, 07641,
(201) 385-0940. Pres.: Carl Rowatti; Sales Mgr.: Adrienne
Rowatti.

Sound Makers Record Mfg. Co., Inc., 611 Delsea Dr.,
Westville, 09083, (609) 456-0119. Pres.: Vincent M.
DeRosa.

Pressing capacity: LP—50,000 per day

**Sun Plastics Co., Inc./Dynamic L.P.
Stereo Record Pressing Co., Inc.**

900 Passaic Ave., East Newark, 07029, (201) 482-6749,
(212) 349-0977, Pres.: Jerry Salerno; Sales Mgr.: Vic-
toria Salerno.

Superior Record Pressing Corp., 900 Kennedy Blvd.,
Somerdale, 08083, (609) 784-6600. Pres.: J.H. Dunn.

Tracy-Vai Corp., 201 Linden Ave., Somerdale, 08083, (609)
627-3000. Pres.: James Miller; Sales Mgr.: Joan Miller.

Trutone Records, 163 Terrace St., Haworth, 07647, (201)
385-0940. Pres.: Carl Rowatti; Sales Mgr.: Adrienne
Rowatti; Office Mgr.: Anne Marie Casser.

NEW YORK

AAA Recording Studio, 130 West 42nd St., Room 551,
New York, 10036, (212) 221-6626. Pres.: Fred Vargas;
Sales Mgr.: David Lesoe; Owner: Warren Allen Smith.
Pressing capacity: 45—1,000 per week; LP—1,000 per
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Aligned Audio, Inc.

151 22nd St., Brooklyn, 11232, (718) 788-6969. Telex:
4976015 ALIGN UL.
Pressing capacity: LP—75,000 per Week

Apexton Records Mfg. Corp., 44-27 Purves St., Long
Island City, 11101, (718) 937-4038, (212) 944-0002, Telex:
239365 ARMC. Pres.: B. Ropiak; Sales Mgr.: Derek
Ropiak.

Pressing capacity: 45—20,000 per week; LP—100,000
per week

Audio Matrix, Inc., 400 Madison Ave., New York, 10017,
(212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419.
Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.:
Perry Jambor; Factory Mgr.: Gus Graffeo.

Boltronica Corp., 67 Whitson Ave., Hempstead, 11550,
(516) 481-7990. Cable: AUDIOMATIC NYK. Telex: 12-6419
AUDIOMATIC NYK. Fax: (212) 308-5817. Pres.: Milton
B. Gelfand; Sales Mgr.: Perry Jambor; Factory Mgr.: Gus
Graffeo.

Dick Charles Recording, 130 West 42nd St., #1106, New
York, 10036, (212) 819-0920. Pres.: Dick Charles.

Columbia Record Prodns., 51 West 52nd St., New York,
10019, (212) 975-4783. Cable: 420137. Telex: 12435. Sales
Mgr.: West Reg.; Jack Strorli; Mgr. East Reg. Sales:
Robert Fernandez.

The Cutting Edge, Box 217, Ferndale, 12734, (914) 292-
5965. Owner/Chief Cutting Eng.: Paul Gerry.

ElectroSound Group, Inc., 1290 Motor Pkwy., Hauppauge,
11788, (516) 234-2010. Telex: (516) 497-2703. Fax:
(516) 724-3461. Pres.: Richard Projain; Sales Mgr.:
Abraham Chayot; Vice Pres., Operations: Robert
Barone.

Europadisk, Ltd., 75 Varick St., New York, 10013, (212) 228-
4407. Telex: 710 581 2034. Pres.: James P. Shelton; Sales
Mgr.: Larry Bassman.

Pressing capacity: LP—3,000,000 per year

Frankford/Wayne Mastering Labs, Inc., 1697 Broadway,
New York, 10019, (212) 582-5473. Pres.: Thomas S.
Steele; Sales Mgr.: Carol Iaccone.

Pressing capacity: 45—100,000 per year; LP—50,000
per year

HRM Group, 15 Gilpin Ave., Hauppauge, 11788, (516) 234-
0200. Telex: 510 227-8553. Pres.: Roger Goulstone;
Sales Mgr.: Brian Wilson.

Pressing capacity: LP—25,000,000 per year

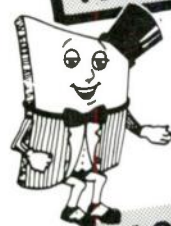
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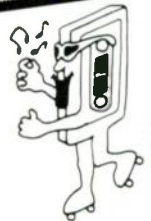
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Lee-Myles Assoc., 160 East 56th St., New York, 10022, (212) 758-3232. Cable: LEEMYLES NY. Pres.: Robert M. Miller; Sales Mgr.: Howard Roseff.
Mark Custom Recording Service, 10815 Bodine Rd., Clarence, 14031, (716) 759-2600. Pres.: Vincent S. Morette. Pressing capacity: 45—10,000 per week; LP—20,000 per week
Mastercraft Record Plating, Inc., 609 West 51st St., New York, 10019, (212) 265-6040.

The Music Connections, Inc.
166 Madison Ave., New York, 10016, (212) 686-9595. Pres.: Richard Dalton; Vice Pres.: Fred Levy.

Nimbus Records, Inc.
200 West 57th St., Suite 1104, New York, 10019, (212) 262-5400. Telex: 239406 NMBS UR. Fax: (212) 262-5409. Sr. Vice Pres: Marc S. Feingold; Customer Service Rep.: Lydia E. Kavanagh.

Polyform, Inc., 516 South 5th Ave., Mt. Vernon, 10550, (914) 668-4700. Fax: (914) 668-4820. Pres.: Ron Blazo; Sales Mgr.: Howard Rumack; Vice Pres. Admin.: Jody Palmer.
Romaba Record Pressing Corp. of America, 33 34th St., Brooklyn, 11232, (718) 499-3080, (718) 499-3061, Pres.: Theodore E. Kolsky; Sales Mgr.: Vicki M. Kolsky. Pressing capacity: 45—100,000 per week; LP—150,000 per week
Sound Technique, Inc., 130 West 42nd St., New York, 10036, (212) 869-1323. Pres.: Gladys Hopkowitz.
Soundtek, Inc., 1780 Broadway, Suite 204, New York, 10019, (212) 489-0806. Chief Eng.: Ed Remusat.
Sterling Sound, Inc., 1790 Broadway, New York, 10019, (212) 757-8519. Studio Mgr.: John Kubick.
Variety Recording Studio, 130 West 42nd St., Room 551, New York, 10036, (212) 221-8825. Pres.: Warren Allen Smith; Sales Mgr.: Jose Gallegos. Pressing capacity: 45—1,000 per week; LP—1,000 per week
Video Disc Tech Labs, Inc., 750 8th Avenue, Suite 205, New York, 10036, (212) 997-0063. Pres.: David Moldauer.

OHIO

Boddie Record Mfg., Inc., 12202 Union Ave., Cleveland, 44105, (216) 752-3440. Pres.: Louise Boddie; Sales Mgr.: Jeannette Boddie; Vice Pres./Chief Engineer: Thomas Boddie. Pressing capacity: 45—500 per day; LP—500 per day
Counterpart Creative Studios, Inc., 3744 Applegate Ave., Cincinnati, 45211, (513) 661-8810.
Discovery Systems, 7001 Discovery Blvd., Dublin, 43017, (614) 761-2000. Fax: (614) 761-4258.
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Rite Record Prodn., Inc., 9745 Mangham Dr., Cincinnati, 45215, (513) 733-5523.
Rome Recording Studios, 1414 E. Broad St., Columbus, 43205, (614) 253-4418. Pres.: Jack Casey.

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Marjon Records, Inc., 159 Easton Rd., Hermitage, 16148, (412) 347-4728. Pres.: John T. Krzancic; Sales Mgr.: Martha Krzancic.

Specialty Records Corp., 1400 E. Lackawanna Ave., Olyphant, 19801, (717) 383-2471. Telex: (510) 6563060.
Virtue Recording & Disc Mastering, 1618 N. Broad St., Philadelphia, 19121, (215) 763-2825. Pres.: Frand Virtue.

WEA Mfg., Inc.
210 N. Valley Ave., Olyphant, 18447, (717) 383-2471. Pressing capacity: 45—300,000 per day; LP—300,000 per day

PUERTO RICO

Rio Piedras Records, c/o Discos Borinquen, San Juan, 00905, (809) 790-2188, (809) 790-3726. Pres.: Dario Gonzalez; Sales Mgr.: Raul Aguayo; Sales Mgr.: Bernito Valdez. Pressing capacity: 45—700-1,600 per shift; LP—400-1,600 per shift

TENNESSEE

Chumley Prodn., Box 100823, Nashville, 37210, (615) 833-6184. Pres.: P. E. Chumley.
Dixie Record Pressing, Inc., 631 Hamilton Ave., Nashville, 37203, (615) 256-0922. Telex: 810-371-1660. Pres.: James B. Gann. Pressing capacity: LP—35,000 per day
Gusto Records, Inc., 1900 Elm Hill Pk., Nashville, 37210, (615) 889-8800. Pres.: Mae Lytle; Sales Mgr.: LeRoy Jones.
M F P, Inc., 453 Chestnut, Nashville, 37203, (615) 356-6161.
Music Square Mfg., 50 Music Sq. W., Suite 205, Nashville, 37203, (800) 228-9081. Sales Mgr.: James E. Gray.
Nashville Phono Matrix, Inc., 310 Chestnut, Nashville, 37210, (615) 244-2405. Pres.: Betty J. Kemp; Sales Mgr.: Thomas E. Kemp; Gen. Mgr.: Michael Kemp.
Nashville Record Prodn., Inc., 489 Chestnut St., Nashville, 37203, (615) 259-4200. Pres.: George A. Ingram.
Plastic Co., 1746 Chelsea Ave., Memphis, 38108, (901) 276-7610.
Precision Record Pressing, Inc., 70 Visco Ct., Nashville, 37210, (615) 256-8978, (800) 367-0067. Pres.: Joe Talbot. Pressing capacity: LP—30,000 per day
R C A Records, 30 Music Square West, Nashville, 37202, (615) 244-9880.
Sound of Nashville, Inc., 305 11th Ave. South, Nashville, 37203, (615) 244-1124. Pres.: John Ivantits; Sales Mgr.: Martha Ivantits.

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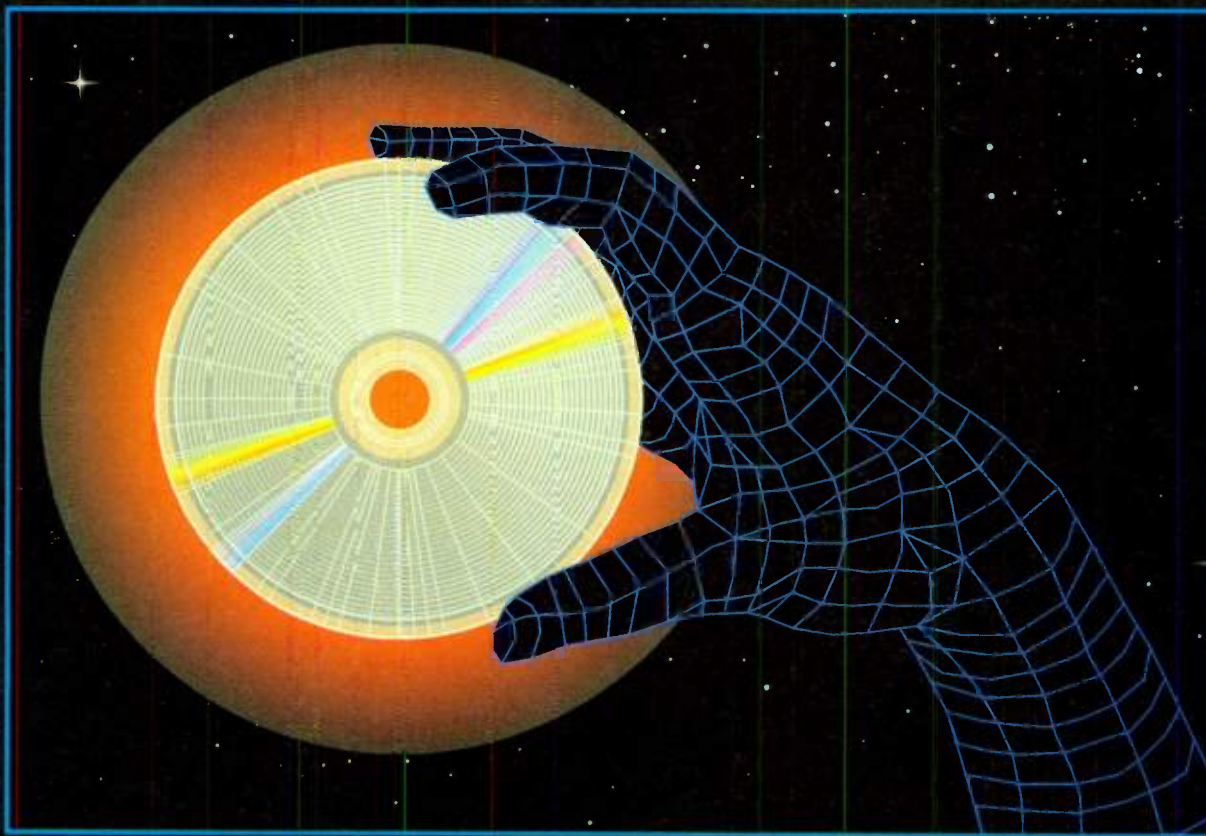
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Southern American Record Pressing Co., Inc., 305 11th Ave. South, Nashville, 37203, (615) 256-2521. Pres.: John Ivanits; Sales Mgr.: Martha Ivanits.

Joe Talbot & Assocs., 2 Music Circle South, Nashville, 37202, (615) 244-7954.

Pressing capacity: 45—75,000 per day; LP—30,000 per day

United Record Pressing, Inc., 453 Chestnut St., Nashville, 37203, (615) 259-9396. Pres.: Ozell Simpkins. Pressing capacity: 45—14,400,000 per year.

Volunteer Record Pressing/Music City Tape, 1142 Haley Rd., Murfreesboro, 37130, (615) 890-3222. Pres.: Jim Lenahan.

West & Co., 54 Music Sq., East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Gene Michale.

TEXAS

Houston Records, Ltd., Box 21243, Houston, 77226, (713) 223-5971.

Joey Records, Inc., 6703 W. Commerce, San Antonio, 78227, (512) 432-7893. Pres.: Joey Lopez; Sales Mgr.: Javier Benavidez.

Pressing capacity: 45—3,000 per day; LP—1,000 per day

P S G Recording Studio, 11906 Knights Bridge, Austin, 78759, (512) 453-5653. Pres.: Pedro S. Gutierrez.

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WEST VIRGINIA

Sweetsong Prodn./The Music Factory, Box 2041, Parkersburg, 26102, (304) 489-2911. Studio Mgr.: Frank A. Limbacher.

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Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, 85009, (602) 269-2869.

Real Time by GRD, Box 13054, Phoenix, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh. (Inserting & Labeling)

The Wakefield Co., 1745 W. Linden, Phoenix, 85007, (602) 252-5644. Telex: 62888531. Pres.: Richard Wakefield; Sales Mgr.: Angela Gustin; Contact: Jeff Mellentine. (Inserting, Collating, Labeling & Mailing)

Winter Sun, Inc./DBA Moon Valley Cassette, 10802 North 23rd Ave., Phoenix, 85029, (602) 870-3987. Pres.: Mark Bruno. (Inserting, Labeling & Mailing)

ARKANSAS

Richardson Tape, HC 71, Box 231, Mountain View, 72560, (501) 269-3908. Owner: Aubrey Richardson. (Inserting, Collating, Labeling & Mailing)

CALIFORNIA

A G I (Album Graphics, Inc.), 6363 Sunset Blvd., Suite 910, Hollywood, 90028, (213) 462-0821. Telex: 910-321-2327. Sales Mgr.: Ed Dwyer (Sales Office). (Audio & Video)

ASR Recording Services, Inc., 8960 Eton Ave., Canoga Park, 91304, (818) 341-1124. Fax: (818) 341-9131. Vice Pres. Sales: Kathleen J. Anthony. (Inserting, Collating, Labeling & Mailing, CD packages)

A T & T Recording, 501 N. Larchmont Blvd., Los Angeles, 90004, (213) 466-7756. Pres.: Carol Obegi; Sales Mgr.: Lesley Cohen. (Inserting, Collating, Labeling & Mailing)

Abbey Tape Duplicators, Inc., 9525 Vassar Ave., Chatsworth, 91311, (818) 882-5210. Pres.: Norman C. Cooke; Sales Mgr.: C. N. "Nick" Steed.

American Sound & Video Corp., 27790 Ave. Hopkins, Valencia, 91355, (805) 257-0700. Fax: (805) 257-0715. Pres.: Frank Day; Sales Mgr.: Howard Shapiro; Gen. Mgr.: Darrell Zielke.

Arcal Prodn., 2732 Bay Rd., Redwood City, 94063, (415) 369-7348. Telex: 171596 AAA COM SUVL. Pres.: Sal Viola.

Audio Cassette Duplicator Co., 12426½ Ventura Blvd., Studio City, 91604, (818) 762-2322. Pres.: Steve Katz; Sales Mgr.: Steve Mitchell.

Batish Recording Ents., 1310 Mission St., Santa Cruz, 95060, (408) 423-1699. Pres.: Ashwin Batish; Sales Mgr.: Ravi Batish.

Bell & Howell/Columbia Pictures Video Services West, 2250 E. Imperial Hwy., El Segundo, 90245, (213) 640-0606. Dir. West Coast Sales: Hal Blakeslee.

California Magnetics, 7898 Ostrow St. One, San Diego, 92111, (619) 576-0291. Owner: Don Nuzzo.

Cassette Prodn. Unlimited, Inc., 5796 Martin Rd., Irwindale, 91706, (818) 969-6881. Telex: 182168 CPU PAS. Pres.: William R. Guthy; Sales Mgr.: Layne Scharton.

Coast Recorders, 1340 Mission St., San Francisco, 94103, (415) 864-5200. (Audio only)

Creative Sound Prodn., 6290 Sunset Blvd., Suite 1026, Hollywood, 90028, (213) 871-1010. Pres.: Robert C. Cotterell; Sales Mgr.: Windy White; Prod. Mgr.: Cathy McIsaac.

Crest Cassette Corp., 415 N. Figueroa St., Wilmington, 90744, (213) 835-9677. Telex: 664884. Fax: (213) 835-7892. Pres.: William F. DeMucci; Sales Mgr.: Michael DeMucci; Sales Mgr.: Sam Citro. (Collating, Labeling & Mailing)

Custom Duplication, 3404 W. Century Blvd., Inglewood, 90303, (213) 670-5575. Fax: (213) 412-2731. Pres.: Bob Hively; Sales Mgr.: Rick Hively; Chmn.: Leonard Gross. (Audio & Video)

Davkore Co., 1300-D Space Park Way, Mountain View, 94043, (415) 969-3030. Fax: (415) 969-0140. Pres.: Chris Webber; Sales Mgr.: Ray Kaiser, Audio S. M.; Video Sales Mgr.: David Lewis. (Inserting & Labeling)

Digital Bros., 1731 Bonaire Way, Newport Beach, 92660, (714) 645-9702. Pres.: Bryan Shaw; Sales Mgr.: Benjamin Shaw. (Inserting, Collating, Labeling & Mailing)

E M C Corp., 6855 Santa Monica Blvd., Hollywood, 90038, (213) 463-3282.

Echo Recording Co., 19 Bel Air Dr., Orinda, 94563, (415) 254-2995. Owner: David Mears.

Electrosound Los Angeles, 9545 San Fernando Rd., Sun Valley, 91352, (818) 767-8833. Telex: (TWX) (910) 498-4989. Gen. Mgr.: Fred Muh; West Coast Sales Mgr.: Debby Reagan. (Inserting, Collating, Labeling & Mailing, Complete Fulfillment)

52nd Street Studio, 1741 N. Ivar, Suite 204, Los Angeles, 90028, (213) 463-5252. Pres.: Neil Posner; Sales Mgr.: Stu Yahm. (Inserting, Collating, Labeling & Mailing)

H. M. E. A.'s "State-of-the-Heart" Studio, Box 453, Lakewood, 90714, (213) 423-0273. Pres.: Duane Everts. (Inserting, Collating, Labeling & Mailing)

KABA Audio (formerly Kenneth A. Bacon Assoc.), 24 Commercial Blvd., Suite E, Novato, 94949, (415) 883-5041. Mgr., Customer Service: George Rosenfeld. Sherry Dove, Customer Service. (Audio only)

M L Tape Duplicating, 6935 Valjean Ave., Van Nuys, 91406, (818) 988-2737. Pres.: Bill Ball; Sales Mgr.: Adrian Gergins. (Audio only)

Master Digital, Inc., 1749 14th St., Santa Monica, 90404, (213) 452-1511. (Inserting, Collating, Labeling & Mailing)

Master Track Prodn., 1524 W. Winton Ave., Hayward, 94545, (415) 782-0877. Office Mgr.: Linda Rebeck.

Matrix Assoc., Inc., 881 Alma Real Dr., Suite T-22, Pacific Palisades, 90272, (213) 459-6416. Telex: 272767 MATRIX UR. Fax: (213) 459-6416. (Audio only) (CD Packaging/Printing Service)

Meister Mfg. Co., 9700 Washburn Rd., Box 633, Downey, 90241, (213) 803-1198. Pres.: J. Meister.

Mr. Speed Cassette Duplication, 12426½ Ventura Blvd., Studio City, 91604, (818) 767-7333. Pres.: Steve Katz, Steve Mitchell; Sales Mgr.: Dick Bogert.

Modern Album of California, 3116 Vanowen St., Burbank, 91505, (818) 841-8883, (213) 849-5783, Fax: (818) 841-3157. Pres.: William S. Pine; Sales Mgr.: Josh Pine; Contact: Ursula Gardocki; Creative Services: Anita Forsman.

Montclair Studios, 13755 Bayliss Rd., Los Angeles, 90049, Pres.: Wallace Todd; Sales Mgr.: Miriam Todd. (Audio & Video)

Morris Video, 2730 Monterey, Torrance, 90503, (213) 533-4800. Pres.: Dawn Morris; Sales Mgr.: Micki Smallman. (Inserting, Collating, Labeling & Mailing)

North American Duplicating Co., Inc., 15414 Cabrito Rd., Van Nuys, 91406, (213) 781-7650. Vice Pres. & Gen. Mgr.: Larry Stagnaro.

Pacific Cassette Laboratories, 20655 S. Western Ave., Suite 116, Torrance, 90501, (213) 618-9267. Fax: (213) 618-9273. Sales Mgr.: Michael L. Strange.

Phylco Audio, 4697 Brooks St., Montclair, 91763, (714) 621-9561, (800) 525-0100. Gen. Mgr.: Bob Deates; Prodn. Mgr.: Rick Deates.

Bill Rase Prodn., Inc., 955 Ventura Ct., Sacramento, 95825, (916) 929-9181. Pres.: Bill Rase.

Reel Time Duplicators, Inc., 801 S. Main St., Burbank, 91506, (818) 841-3511. Pres.: Brian Lavine; Sales Mgr.: Dave Lister.

Reeltime Tape Duplication, 125 Altana St., San Rafael, 94901, (415) 459-7180. Pres.: Tony Johnson. (Collating)

Tabb Rex Ents., 6226 Santa Monica Blvd., Los Angeles, 90038, (213) 461-2484. Pres.: Tabb Rex. (Audio only)

Martin Roberts & Assoc., Inc., 270 N. Cannon Dr., Suite 103, Beverly Hills, 90210, (213) 273-0381. (Audio & Video)

Rose Studios, 1098 Rose Ave., El Centro, 92243, (619) 352-5774. Studio Mgr.: Danny Berg.

See Hear Industries, 419 Walnut St., Gardena, 90248, (213) 516-0315. Pres.: Ray Jacobs. (Audio & Video)

Shur-Sound & Sight, Inc., 3350 Scott Blvd., #5, Santa Clara, 95054, (408) 727-7620. Pres.: David Lint; Sales Mgr.: Lonnie Cory. (Inserting, Collating, Labeling & Mailing, Custom Printing)

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Superscope, Inc., 20525 Nordhoff St., Chatsworth, 91311, (213) 998-9333. (Audio only)

Tapette Corp., 15702 Producer Ln., Huntington Beach, 92649, (714) 838-7900, (213) 594-4454, Fax: (714) 891-0638. Pres.: James Neiger, II; Sales Mgr.: Stewart Schlosberg. (Inserting, Collating, Labeling & Mailing)

Television Assoc., Inc., 2410 Charleston Rd., Mountain View, 94043, (415) 543-2717. Pres.: Ed Cristone.

United Tape Co., 6855 Vineland, North Hollywood, 90035, (818) 980-8700. Pres.: Steven Jay Newman; Sales Mgr.: Stacy McLaughlin. (Audio C2/C120 Video T5/B)

Video Record Albums of America, Box 8471 Universal Plaza Sta., Universal City, 91608, (213) 482-1099. Pres.: Troy Cory; Sales Mgr.: Brooke Kenivin. (Audio & Video) (Inserting, Collating, Labeling & Mailing, Distribution)

Video Technology Services, 500 N. Ventu Park Rd., Newbury Park, 91320, (805) 499-5947. (Inserting, Collating & Labeling)

COLORADO

Fast Track (Recording) Studio, 1906 East 115th Pl., Northglenn, 80233, (303) 457-0730. Sales Mgr.: Terry McMurry.

Jackson Sound Prods., Ltd., 3897 S. Jason St., Englewood, 80110, (303) 781-7940. Opm. Mgr.: Linda M. Loughman.

Soundmark, Ltd., 4950-C Nome St., Denver, 80239, (303) 371-3078. Pres.: David Howard; Sales Mgr.: Ray Pryor. (Audio only)

Tapes Again, 1135 Pear St., Suite 7, Boulder, 80302, (303) 447-8787. Pres.: Mitch Rose.

CONNECTICUT

Cook Laboratories, Inc., 375 Ely Ave., South Norwalk, 06854, (203) 853-3641. Pres.: Emory Cook; Sales Mgr.: M. Cook. (Inserting, Collating, Labeling & Mailing, Individual Shipments)

Tapecom/Golden Circle Mktg., 45 Jefferson St., Stamford, 06902, (203) 325-1541. Telex: 710-474-3334. Fax: (203) 359-8391. Pres.: Gene Tornatore; Sales Mgr.: Harris Kozak.

Traxx Recording Products, 24 Crestway KC, New Fairfield, 06812, (203) 746-3561. Pres.: Jim Beck. (Inserting & Labeling)

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Ken-Del Prods., Inc., 1500 First State Blvd. First St. Ind. Pk., Wilmington, 19804, (302) 999-1164. (Audio & Video)

Nat'l Tape Duplicators First State Prod., 1500 First State Blvd. Fst. State Ind. Pk., Wilmington, 19804, (302) 999-1110. Pres.: H. Edwin Kennedy; Sales Mgr.: S. Lotz; Opr. Mgr.: W.J. Burgess III. (Audio & Video)

DISTRICT OF COLUMBIA

Lion Recording Services, Inc., 1905 Fairview Ave., NE, Washington, 20002, (202) 832-7883. (Inserting, Collating, Labeling & Mailing)

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All American Mfg., Inc., 4380 NW 128th St., Opa-Locka, 33054, (305) 685-8396. Telex: 522178 SONO MIA. Pres.: Peter Bottome. (Inserting, Collating, Labeling & Mailing)

Pat Appleson Studios, Inc., 1000 NW 159th Dr., Miami, 33169, (305) 625-4435. Pres.: Pat Appleson; Sales Mgr.: Alan Muller, Vice Pres.; Dir. Mis.: Fran Fiman Pickens.

Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, 33510, (813) 778-4442. (Audio only)

Christian Duplications Int'l, Inc., 1710 Lee Rd., Orlando, 32810, (305) 299-7363. Pres.: R.E. "Jack" Turney; Sales Mgr.: Nina Lyle. (Audio & Video)

Eva-Tone, Inc., 4801 Ulmerton Rd., Clearwater, 34622, (813) 577-7000. Telex: 810-863-0394. Fax: (813) 576-4136. Pres.: R. Evan Evans; Sales Mgr.: Paul S. Cooper, Adv. Mgr.; Vice Pres. Mktg. & Sales: James M. Dunne. (Audio only)

Magnetix Corp., 770 W. Bay St., Winter Garden, 32787, (305) 656-4494. (Inserting, Collating, Labeling & Mailing)

Miami Tape, Inc., 8180 NW 103rd St., Hialeah Gardens, 33016, (305) 558-9211. Fax: (305) 825-9873. Pres.: Carlos O. Garcia. (Compact Disc Packages)

Tapex Corp., 2999 NE 12 Terrace, Ft. Lauderdale, 33334, (305) 568-1617. (Audio only)

The Time Machine Recording & Duplicating, 2852 Twentieth Ave. N. #2, St. Petersburg, 33713, (813) 321-7900. Pres.: Steve Repetti. (Inserting, Collating & Labeling)

Trackmaster, Inc., 2892 E. Atlantic Blvd., Pompano Beach, 33062, (305) 943-2334. Pres.: Roy Parsons; Sales Mgr.: Lupe Parsons. (Audio only)

GEORGIA

American Sound & Video Corp. (South), 2225 Faulker Rd., NE, Atlanta, 30324, (404) 633-4577. Sales Mgr.: Stan Lester; Gen. Mgr.: Peter Thomason.

Master Sound Studios, Inc., 1227 Spring St. NW, Atlanta, 30309, (404) 873-8425. Pres.: Bob Richardson.

Project 70 Audio Services, Inc., 777 Lambert Dr. NE, Atlanta, 30324, (404) 875-7000. Pres.: Jerry L. Connell.

Shorewood Packaging of Georgia, 1707 Shorewood Dr., LaGrange, 30240, (404) 884-3038, (800) 241-2325. Gen. Mgr.: Ken McCabe. (Audio & Video)

ILLINOIS

A G I Inc., 1950 N. Ruby St., Melrose Park, 60160, (312) 344-9100. Telex: 910-228-0417. Pres.: Donald W. Kosterka; Sales Mgr.: Jim Oppenheimer. (Audio & Video)

ARS Recording Studio, 11628 S. Pulaski, Alsip, 60658, (312) 371-8424. Pres.: Gary A. Cobb; Sales Mgr.: Allen L. Keilman.

Audio Accessories Co., 38W515 Deerpath Rd., Batavia, 60510, (312) 879-5998. Sales Mgr.: John S. Maoney. (Inserting & Labeling)

Bruce Packaging Co., 8010 N. Lowell Ave., Skokie, 60078, (312) 583-2818. Pres.: Joseph Halperin; Sales Mgr.: Leonid Halperin. (Audio & Video)

Center Video Industrial Co., Inc., 5615 W. Howard St., Niles, 60648, (312) 647-8700, (800) 621-4354. Pres.: Jeffrey D. Sussman; Sales Mgr.: Stephen B. Rudolph. (Labeling)

Century Sound & Slide, 1018 Busse Hwy., Park Ridge, 60068, (312) 896-0675. (Audio only)

Domain Communications, Inc., 289 Main Place, Carol Stream, 60188, (312) 688-5300. Pres.: Edward Elliott; Sales Mgr.: James Draper. (Inserting, Collating, Labeling & Mailing)

Graphic Converting, 4500 W. Division, Chicago, 60651, (312) 235-5100. Fax: (312) 235-6550. Pres.: John R. Timon; Sales Mgr.: James M. Cohn. (coatings, lamination, etc.)

Industrial Audio-Film Services, Inc., 6228 Oakton St., Morton Grove, 60053, (312) 965-8400. Pres.: Lauren Lelifer.

Int'l Audio, Inc., 2934 Malmo Dr., Arlington Heights, 60005, (800) 448-8273. Telex: 282017 IAUR. Pres.: Richard Mally; Sales Mgr.: Margaret Googe. (Inserting, Collating, Labeling & Mailing)

Jor-Dan, Inc., 1100 Wheaton Oaks Ct., Wheaton, 60187, (312) 853-1919. Fax: (312) 665-4966. Sales Mgr.: Dan Zimelman. (Inserting)

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Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062, (312) 498-4610. Pres.: Jay Steinberg. (Inserting, Collating, Labeling & Mailing)

Mar-Kay Record Co., #1 Scotch Pine Dr., Collinsville, 62234, (618) 344-4443. Pres.: Mary Joyce; Sales Mgr.: Ron Allen, Sr. (Audio only)

Media Int'l, Inc., 247 E. Ontario, Chicago, 60611, (312) 467-5430. Pres.: Duane Lundeen. (Audio only)

Poly Com Productions, 201 E. Erie St., Chicago, 60611, (312) 337-6000. Pres.: Richard Jablonski; Sales Mgr.: Joseph Hassen (Pkg); Contact: Jackie Jones. (Audio & Video)

Programming Technologies, Inc., 6666 N. Lincoln Ave., Lincolnwood, 60645, (312) 676-9400. Pres.: William Bennett; Sales Mgr.: Stanley Roy. (Inserting, Collating, Labeling & Mailing)

Quality Cassette Services, 403 S. Woodlawn St., Wheaton, 60187, (312) 688-2787. Owners: John Peluso, Mary Newitt.

Quality Media Prods., 1425 W. Whittaker, Salem, 62881, (618) 548-2031. Pres.: Douglas Cosby; Sales Mgr.: C. Keith Bailey. (Inserting, Collating & Labeling)

Quantitape Inc., 323 W. Northwest Hwy., Palatine, 60067, (312) 705-0110. Pres.: Joe Giulliani.

Rainbow Bridge Studios, Inc., 117 W. Rockland Rd., Box 615, Libertyville, 60048, (312) 362-4060. Pres.: Perry Johnson; Sales Mgr.: Perry Johnson.

Streeterville Recording Studios, 161 E. Grand Ave., Chicago, 60611, (312) 644-1666. (Inserting, Collating, Labeling & Mailing, Overnight air expending)

VCA Duplicating Corp., 2440 S. Wolf Rd., Box 2416, Des Plaines, 60018, (312) 298-7700. Sales Mgr.: Carl Birms. (Video only)

Vinytweld, Inc., 2011 W. Hastings St., Chicago, 60608, (312) 243-0606. Sales Mgr.: Doug Engebretson. (Audio & Video)

INDIANA

fp Video, Inc., 4415 Saguaro Trail, Indianapolis, 46288, (317) 299-9191. Fax: (317) 297-2998. Pres.: Tony Hughes; Sales Mgr.: Lee Ann Clifford. (Inserting, Collating, Labeling & Mailing)

PRC Tape Co., Inc. (Div. of PRC Industries), 1800 Rich Rd., Richmond, 47374, (317) 962-9511. Fax: (317) 962-1564. Sales Mgr.: Al Santoro; Gen. Mgr.: George Preston.

Precision Audio, Inc., 18582 US 20, Bristol, 46507, (219) 295-7493. Pres.: Sanford Swartzendruber; Sales Mgr.: Phil Miller. (Collating & Labeling)

R C A Records, 6550 East 30th St., Indianapolis, 46219, (317) 267-5000. (Audio only)

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State 3 Sound Prodn., Inc., 1901 West 43rd St., Kansas City, 66103, (913) 384-9111. Pres.: Don Warnock; Sales Mgr.: Sherri Pollard. (Audio & Video)

KENTUCKY

Allen Martin Prods./Jefferson Audio Video Systems, 9701 Taylorsville Rd., Louisville, 40299, (502) 267-9658. Pres.: Ray Allen; Sales Mgr.: Michael Gibson.

MARYLAND

Prodigital, Inc., 3400 Pendleton Dr., Wheaton, 20902, (202) 635-5588. Pres.: Bill Burns; Sales Mgr.: Alan Wonneberger.

Roar Prods., Inc., 6655-H Dobbin Rd., Columbia, 21045, (301) 598-2600. Pres.: Steven Rosch; Sales Mgr.: Gary Zeichner. (Inserting, Collating, Labeling & Mailing)

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Splice of Life, Inc., Brighton, 02135, (617) 782-3384. Owner: Amie Beth Doft.

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ARC Electronic Services Inc., 2557 Knapp NE, Grand Rapids, 49507, (616) 364-0022. Pres.: Ron Harkai. (Labeling & Mailing)

American Sound & Video Corp. (Midwest), 25133 Thomas Dr., Warren, 48091, (313) 546-5212. Sales Mgr.: Don Armstrong; Vice Pres.: Paul Hayes.

Audio Tape Prods., 413 W. Cherry St., Pottsville, 48876, (517) 645-7581. Owner: Dean Bredwell.

Artie Fields Prods., 9430 Woodward Ave., Detroit, 48202, (313) 873-8900. (Audio only)

Premiere Video, Inc., 35687 Industrial Rd., Livonia, 48150, (313) 484-4650. Fax: (313) 464-8939. Pres.: Larry Bennett; Sales Mgr.: Michael Hartman; Dir. of Oprns.: John Padmos.

Producers Color Service, Inc., 16210 Meyers, Detroit, 48235, (800) 521-7002. Pres.: Ronald Balousek; Sales Mgr.: Rick Gauthier. (Video only)

Solid Sound, Inc., Box 7611, Ann Arbor, 48107, (313) 662-0667. Pres.: Robert G. Martens. (Labeling, Computer Printed Labels)

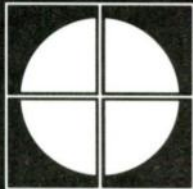
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EMC Prods., 300 York Ave., Saint Paul, 55101, (612) 771-1555. Fax: 612-771-5629. Pres.: Paul R. Winter; Sales Mgr.: Richard T. Stevens.

Sound 80, 4027 IDS Center, Minneapolis, 55402, (612) 339-9313. Pres.: Jan Erickson. (Inserting, Labeling & Mailing)

Vaughn Communications/Vaughn Duplication Services, 7951 Computer Ave., South, Minneapolis, 55435, (612) 831-2248. Fax: (612) 831-7259. Pres.: Kenneth Nicholls; Sales Mgr.: Donald Drapeau; Mktg. Supervisor: Michelle Soblin. (Inserting, Labeling & Mailing, Bulk shipping)

MISSOURI

Acme Distributors, Box 8123, Kansas City, 64112, (816) 444-8123. Pres.: Shirley Black; Sales Mgr.: Ward Black. (Audio & Video)

Audio-Video Graphics, Box 1883, 13801 East 35th St., Independence, 64055, (816) 254-0400. Sales Mgr.: Dennis Kaleikau; Gen. Mgr.: Mike Clancy.

Nat'l Audio Co., Inc., Box 3657 G.S., Springfield, 65808, (417) 883-5377. Pres.: Steve Stepp. (Inserting & Collating)

Stage 3 Sound Prods., Inc., 1901 West 43rd St., Kansas City, 64111, (816) 384-9111. Pres.: Don Warnock; Sales Mgr.: Clara Warnock.

Tin Man Enta., 2800 Yellow Brick Rd., St. Louis, 63129, (314) 487-3735.

NEVADA

Audio Express, 320 Stewart St., Reno, 89502, (702) 622-6292. Cassetteologist: Bill Stephens.

NEW JERSEY

ASR Recording Services, Inc., 21 Harristown Rd., Glen Rock, 07452, (201) 852-5600. Telex: (710) 988-5625. Fax: (201) 852-1097. (Computer Diskette Replicn)

American Sound & Video Corp. (East), (Successors to RKO Tape), 3 Fairfield Crescent, West Caldwell, 07006, (201) 575-8484. Sales Mgr.: Lee Gray; Vice Pres./Gen. Mgr.: Hugh Wallace. (Audio & Video)

American Tape Corp./American Video Tape Corp., 1116 Edgewater Ave., Richfield, 07657, (201) 943-7860, (201) 941-4404. Pres.: Gerald Gottlieb. (Audio & Video)

J. C. Anglum Co., Inc., 80 Midvale Rd., Box 236, Mountain Lakes, 07046, (201) 263-1442. Pres.: J. Clifford Anglum; Sales Mgr.: Rob Pitcher; Office Mgr.: Barbara Jones.

Cassette Prods., Inc., 109 Prospect Pl., Hillsdale, 07642, (201) 868-3300. (Audio only)

Joyce Molding Corp., 52 Green Pond Rd., Rockaway, 07866, (201) 586-2900. Sales Mgr.: Phillip Koljeski.

Laser Prints, Inc., 241 Stuyvesant Ave., Lyndhurst, 07071, (201) 438-6729. Pres.: J. Principato. (Separations, Printing)

M T I Corp., 124 Monclair Ave., Montclair, 07042, (201) 744-2220.

Marvell Packaging Co., Box 2079, West Caldwell, 07007, (212) 929-8435. Pres.: Richard Teich; Sales Mgr.: Scott Teich. (Audio & Video)

Marvell Pharnacal & Packaging Co., 490 Rt. #46, Fairfield, 07006, (201) 882-9339. Pres.: Richard Teich; Sales Mgr.: Barry Berman. (Inserting, Collating, Labeling & Mailing, Filling, Blister)

Milbrodt Communications, Inc., 1425 Frontier Rd., Bridgewater, 08807, (201) 560-8444.

New Jersey Machine, Inc., 6 Commerce Rd., Fairfield, 07006, (201) 227-8300. Telex: (710) 734-4353. Fax: (201) 227-7913. Pres.: H. L. Jopson; Sales Mgr.: T.A. Paul, V.P.Sales/Mktg.; Int'l Mktg. Mgr.: R. Peters.

PSI Industries, Inc. (Audio/Video), 135 Ludlow Ave., Northvale, 07647, (201) 788-8007. Telex: 710 991-9614. (Inserting, Collating, Labeling & Mailing, Dropshipping)

Pentacle Communications, Inc., 3567 Kennedy Rd., South Plainfield, 07080, (201) 561-7333. Pres.: Peter Jegou; Sales Mgr.: Joe Maier; Adv. Mgr.: Mike Spain.

Plastic Reel Corp. of America/PRC of America, Brisdin Ave., Lyndhurst, 07071, (201) 933-5100. Pres.: Benjamin Zuk; Sales Mgr.: Pat Baccarella.

Preferred Sounds (P.S.I.) Audio/Video, 135 Ludlow Ave., Northvale, 07647, (201) 788-8007. Telex: 710 991-9614. (Audio & Video)

Presswell Records Mfg. Co., White Horse Pk. & Ehrke Rd., Ancora, 08037, (609) 581-5250. Pres.: Don Joseph; Sales Mgr.: Ron Roberto. (Inserting, Collating, Labeling & Mailing, Printing)

Recorded Publications Labs, 1100 State St., Camden, 08105, (609) 983-3000. Pres.: David H. Goodman; Sales Mgr.: Lloyd P. Dorfman. (Audio & Video)

Reliance Plastics & Packaging Division, 225 Belleville Ave., Bloomfield, 07003, (201) 748-2222. Pres.: Marshall Weingarden; Sales Mgr.: Hale Smith.

Sound Arts Co., Inc., 5 Cindy Ln., Oakhurst, 07712, (201) 493-8666. Pres.: Charles J. Gspann; Sales Mgr.: Frank M. Gspann. (Inserting, Collating, Labeling & Mailing, Apex Printing/Hindo Wrap)

Studio 38 Recording, Inc./Video Assoc. Ltd., 245 Broad St., Carlstadt, 07072, (201) 939-0732. Pres.: Kurt Hermann. (Audio & Video)

Tape Ponents Co., Box 236, Mountain Lakes, 07046, (201) 263-1442. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Barbara F. Jones. (Inserting)

Tape Services, Inc., Cherry Hill Industrial Park, Fairfield, 08003, (609) 424-9450. Sales Mgr.: Michael T. Mulcahy. (Audio only)

Visual Information Systems, Inc., 1111 Secaucus Rd., Secaucus, 07094, (201) 867-7800. Mgr.: Joseph C. Scozzari.

NEW MEXICO

Rainbow Cassette Studio, Box 472, Taos, 87571, (505) 776-2268. Pres.: Tony Isaacs; Sales Mgr.: Judy Lujan. (Inserting)

NEW YORK

AudioDigital, Inc., 12 Long Island Ave., Holtsville, 11742, (516) 289-3033, (800) 874-2202. Pres.: Craig M. Balaban; Sales Mgr.: Jim Makowski. (Audio only)

Audiomatic Corp., 400 Madison Ave., New York, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor. (Collating, Apex On Cassette Printers)

Bell & Howell/Columbia Pictures Video Services, 505 5th Ave., Suite 600, New York, 10017, (212) 697-7355. Telex: 27-0253 B & H CPVS NBRK. Pres.: Thomas Wheeler. (Video only)

Cine Magnetics Video, 850 Halstead Ave., Mamaroneck, 10543, (914) 698-3434, (800) 431-1102. Cable: CENIMAG. Telex: 66150.

Crystal City Tape Duplicators, Inc., 48 Stewart Ave., Huntington, 11743, (516) 421-0222. Pres.: Frank Russo. (Audio & Video) (Inserting, Collating, Labeling & Mailing, Apex on cassette printing)

Devlin Prods., Inc., 150 West 55th St., New York, 10019, (212) 582-5572. Pres.: Sandra Devlin; Sales Mgr.: John Krams.

Disc Graphics, Inc.
10 Gilpin Ave., Hauppauge, 11788, (516) 234-1400. Telex: (510) 227-8553. Contact: Steve Frey. (Audio & Video) (Labeling, Audio, Video Packaging)

The Dub Centre East, Inc., 40 H Corbin Ave., Bay Shore, 11706, (516) 242-4848, (212) 775-9595. Pres.: Paul Giantzman; Sales Mgr.: Joan Carroll. (Audio & Video)

Eastern Standard Prods., Inc., 26 Baxter St., Buffalo, 14207, (716) 876-1454. Pres.: Mark S. Mekker.

ElectroSound Group, Inc., 1290 Motor Pkwy., Hauppauge, 11788, (516) 234-2010. Telex: (516) 497-2703. Fax: (516) 724-3461. Pres.: Richard Projain; Sales Mgr.: Abraham Chayet; Vice Pres., Operations: Robert Barone. (Inserting, Collating, Labeling & Mailing)

Grenadier, 10 Parkwood Ave., Rochester, 14620, (716) 442-6209. Owner: Tom Greene.

HRM Group, 15 Gilpin Ave., Hauppauge, 11788, (516) 234-0200. Telex: 510 227-8553. Pres.: Roger Goulstone; Sales Mgr.: Brian Wilson.

Imperial Paper Box Corp., 252 Newport St., Brooklyn, 11212, (212) 348-6100. Telex: 718-922-1125. Pres.: Louis Sukoff; Sales Mgr.: Ira Sukoff; Vice Pres.: Steven Sukoff. (Audio & Video)

Intercontinental Televideo, Inc., 29 West 38th St., New York, 10018, (212) 719-0202. Telex: 425262 IVC.

Int'l Recording Co., 49 Desmond Ave., Bronxville, 10708, (914) 337-5728. Pres.: Claire M. Rie; Sales Mgr.: Claude Rie. (Cassette & record prodn.)

Ivy Hill, 170 Varick St., New York, 10013, (212) 741-1404.

Kewall Tape Duplicators, 77 Bayshore Rd., Bay Shore, 11706, (516) 586-2486. (Inserting, Collating, Labeling & Mailing, Special direct mail mktg.)

M & H Communications Ltd., 7 Dawson St., Huntington Station, 11746, (516) 423-0250. Fax: (516) 423-0237. Pres.: H. Vincent; Sales Mgr.: M. Thaler.

Modern Album & Finishing Co., Inc., 100 Landing Ave., Smithtown, 11787, (516) 724-8200. Telex: 510-227-9891.

The Music Connection, Inc., 166 Madison Ave., New York, 10016, (212) 686-9595. (Audio & Video)

PRC Corp., 422 Madison Ave., New York, 10017, (212) 308-2300. Vice Pres.: Albert R. Santoro. (Inserting, Collating & Labeling)

Queens Group Inc., 52-35 Barnett Ave., Long Island City, 11104, (212) 457-7700.

Quik Cassette Corp., 250 West 57th St., Suite 2101, New York, 10107, (212) 977-4411. Sales Mgr.: Ron Klipstein. (Inserting, Labeling & Mailing)

Recorded Publications Lab. (div. of Recorded Publications Mfg. Co., Inc.), 2 Penn Plaza, Suite 1500, New York, 10001, (212) 868-3115. Pres.: John S. Ollano; Sales Mgr.: Lloyd P. Dorfman; Contact: Ron Ollano.

Ross-Ellis, Ltd., 250 West 57th St., Suite 730, New York, 10019, (212) 586-2552, (800) 223-6105. Telex: 971839. K. Peladeau, Contact: B. Ellis, Contact: Peter Kerr, Contact: Nina Palmer, Contact: (CD packaging & printing)

Sadler Recording Studio, 118 East 28th St., New York, 10016, (212) 684-0960. (Audio only)

Shorewood Packaging Corp., 10 East 53rd St., New York, 10022, (212) 371-1500. Telex: 971-723. Pres.: Paul Shore; Sales Mgr.: Ken Rosenblum.

Shorewood Packaging Corp., 55 Engineers Ln., Farmingdale, 11735, (516) 694-8230. (Audio & Video)

Studio Magnetics Group, Inc., 12 Long Island Ave., Holtsville, 11742, (516) 289-3400, (800) 874-2202. Pres.: George Clahane; Sales Mgr.: Jim Makowski; Vice Pres.: Craig Balaban. (Inserting, Collating, Labeling & Mailing)

Superdupe, 295 Madison Ave., New York, 10017, (212) 683-6854. Pres.: Keith Gordon.

TV-R/Master Color Transfer, Inc., 333 W. 52nd St., New York, 10019, (212) 541-4030. Pres.: Alan Schulman; Sales Mgr.: James Mahoney. (Video only) (Inserting, Collating, Labeling & Mailing)

Thalco Audio, Inc., 2 Dickens Ave., Dix Hills, 11746, (516) 667-1618. Pres.: Michael Thaler.

Video Dimensions, 530 West 23rd St., New York, 10011, (212) 929-8135. Pres.: Allan Greenfield; Sales Mgr.: John Burke. (Inserting & Mailing)

Visual Horizons, 180 Metro Park, Rochester, 14623, (716) 424-5300. Pres.: Stanley Feingold. (Audio & Video)

Windsor Total Video, 565 5th Ave., New York, 10017, (212) 725-8080. Pres.: Bert Goodman. (Video only)

OHIO

A to Z Audio Services, Inc., Box 26087, Fairview Park, 44128, (216) 333-0040. (Inserting & Labeling)

Audiocraft Recording Co., 915 West 8th St., Cincinnati, 45203, (513) 241-4304. Fax: (513) 241-3477. Pres.: Earl Herzog, Jr.; Sales Mgr.: Rick Gipsen.

C.D.S. Cassette Duplicating, 444 Dimmick Ave., Cincinnati, 45246, (513) 851-1956. Pres.: Carl Burkhardt. (Inserting, Collating & Labeling)

Clockwerke Sound Studio, Inc., 1328 Linda St., Cleveland, 44116, (216) 331-2210. Pres.: Greg James. (Inserting, Collating, Labeling & Mailing)

Jewel Recording Co., 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9900. Pres.: Rusty York; Sales Mgr.: Linda J. York. (Mailing) (Record promotion mail out)

The Little Warehouse, Inc.

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Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, 45420, (513) 256-5683. Pres.: Perry Scott. (Inserting, Collating, Labeling & Mailing)

New Life Tapes, Box 5698, Cleveland, 44102, (216) 631-5868. Mgr.: Don Ray.

OCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber Hines; Sales Rep.: Dan Dorff.

Rite Record Prods., Inc., 9745 Mangham Dr., Cincinnati, 45215, (513) 733-5523. (Audio only)

Storycraft, Inc., 18628 Detroit Ave., Lakewood, 44107, (216) 221-4722. (Audio only)

Video Duplication Services, 2882 S. Dixie Ave., Dayton, 45402, (513) 294-5883. Sales Mgr.: Patricia L. Hiatt. (Inserting, Collating, Labeling & Mailing)

Video Duplication Services, Inc., 10 Granger Rd., Brooklyn Heights, 44131, (216) 741-3827. Sales Mgr.: Mike Kearney. (Inserting, Collating, Labeling & Mailing)

Video Duplication Services, Inc., Box 20533, Columbus, 43220, (614) 221-0899. Sales Mgr.: Bill Bobin. (Inserting, Collating, Labeling & Mailing, Shrink Wrap)

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B. W. Thomas, Inc., 11720 East 21st St., Tulsa, 74129, (918) 438-4411. Pres.: B. W. Thomas; Sales Mgr.: Judy McAllister. (Inserting, Collating & Labeling)

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AudioVisual Communications, Inc., 435 Crooked Ln., King of Prussia, 19406, (215) 272-8500. Pres.: John L.

Butterworth; Sales Mgr.: Frank Matys. (Audio & Video) (Inserting, Collating, Labeling & Mailing)

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Craig Recording Studios, Benjamin Fox Pavilion, Suite 101, Philadelphia, 19046, (215) 885-8600. Pres.: James Graig; Sales Mgr.: Michael Gallagher. (Inserting, Collating, Labeling & Mailing)

Crown Magnetics, Inc., 650 North 6th St., Lebanon, 17042, (717) 274-2812. Cable: (717) 274-2812. Pres.: Chuck Musser; Sales Mgr.: Chuck Musser. (Inserting, Collating, Labeling & Mailing)

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H.R.C. Printing, 5252 E. Trinole Rd., Mechanicsburg, 17055, (717) 766-0943. Pres.: Don Baldwin. (Audio & Video)

George Held Prods. & AV Prods., 701 Washington Rd., Pittsburgh, 15228, (412) 561-3399. (Audio & Video)

High Speed Video, Inc., 370 Technology Dr., Malvern, 19355, (215) 640-0500. Fax: (215) 640-0511. Pres.: Jean F. Mason, III; Sales Mgr.: Tonya Bates; Gen. Mgr.: Robert F. Diamond.

Keystone Printed Specialties Co., Inc.
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Modern Album of Tennessee, Inc., 1130 Davidson St., Nashville, 37206, (615) 227-2984. (Audio & Video)

Nat'l Tape Corp., 1110 48th Ave., North, Nashville, 37209, (615) 383-7861. Pres.: Jerry Hutchinson.

S & S Custom Tapes, Inc., Rt. 4, Box 328-A, Church Hill, 37642, (615) 357-TAPE. Pres.: Mike Shipley; Sales Mgr.: Rose Yonts. (Inserting & Labeling) (Apex Direct Printing)

Sound Impressions, Inc., 325 Hill Ave., Nashville, 37210, (615) 244-3535, (800) 458-7756, Co-Owners: Jimmy & Debbie Lenaham.

West & Co., 54 Music Sq., East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Gene Michale. (Inserting, Labeling & Mailing)

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Hix Recording, 1611 Herring Ave., Waco, 76708, (817) 756-5303.

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R D M Audio Services, Box 9194, College Station, 77840, (409) 696-8273. Pres.: James Halslet. (Inserting, Collating, Labeling & Mailing, Rental of Audio gear)

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UTAH

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Cassette Prodn., 2561 South 1560 West, #B, Woods Cross, 84087, (801) 298-8273. Mgr.: Mark Hanks.

Covenant Recordings, Inc., 1345 Major St., Box 26817, Salt Lake City, 84126, (801) 487-1096. Pres.: V. Lewis Kofford.

The Sound Column Co., 46 E. Herbert Ave., Salt Lake City, 84111, (801) 355-5327. Pres.: Ronald W. Simpson; Sales Mgr.: Clive J. Romney. (Audio only)

Sound Concepts, 175 West Three Hundred South, Provo,

84603, (801) 375-7333. Owner: Michael K. Jensen. (Inserting, Labeling & Mailing)

VERMONT

Resolution, Inc., Chace Mill, One Mill St., Burlington, 05401, (802) 862-8881. Pres.: William H. Schubart; Sales Mgr.: Linda Citro; Contact: Susan Henry.

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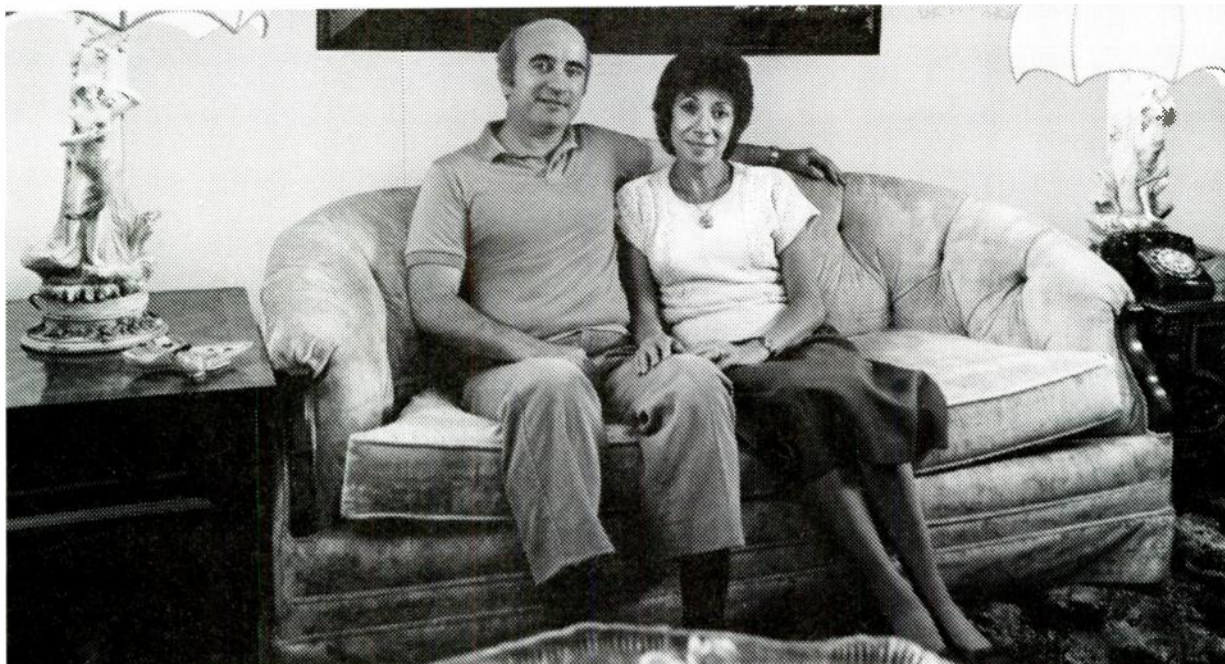
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American Motion Pictures, 7023 15th Ave., NW, Seattle, 98117, (206) 789-1011. Telex: 910 240-9541. E-Mail: EASYLINK 62009866. Pres.: Conrad W. Denke; Sales Mgr.: Eric Denke. (Inserting, Collating, Labeling & Mailing)

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Adams Magnetic Products, Inc., 307 Prospect St., Hackensack, NJ, 07601. (201) 488-3993. Pres.: Paul Adams.

Agfa-Gevaert, Inc.
 275 North St., Teterboro, NJ, 07608, (201) 288-4100.

Alaron, Inc., Box 550, Troy, MI, 48099. (313) 585-8400. Sales Mgr.: Terry Sexton; Dir. Mktg.: Martin Katz.
Amer. Sound & Video Corp., 3 Fairfield Crescent, Caldwell, NJ, 07006. (201) 575-8484, (212) 233-3520. Vice Pres./Gen. Mgr.: Lee Gray.
Ampex Corp., 401 Broadway, Redwood City, CA, 94063. (415) 367-3808. Sales Mgr.: Richard A. Antonio.
Audio Accessories Co., 38 W. 515 Deerpath Rd., Batavia, IL, 60510. (312) 879-5998. Contact: John S. Maloney.
Audio Technica US, 1221 Commerce Dr., Stow, OH, 44224. Dir. Mktg. Comm.: Don Kirkendall.
Avanti Products, 8885 NW 23 St., Miami, FL, 33172. (305) 592-7830. Nat'l Sales Coord.: Alan Bieler.
BASF, Crosby Dr., Bedford, MA, 01741. (617) 271-4060. Pres.: Dieter Heuer; Sales Mgr.: Terence O'Kelly.
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B P Electronics, 260 Motor Parkway, Hauppauge, NY, 11788. (516) 435-8777. Pres.: John DeStefano; Vice Pres.: Bruce Powell.
Charles Brown Co., Inc., 152 Broadway, Brooklyn, NY, 11211. (718) 385-5900. Vice Pres.: David Presser.
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Calbron, 2950 Lake Emma Rd., Lake Mary, FL, 32789. (305) 323-2400. Pres.: Dennis Wherry; Vice Pres. Sales/Mktg.: Robert Horian.
Capitol Magnetic Products, 6902 Sunset Blvd., Hollywood, CA, 90028. (213) 461-2701. Telex: 4720854. Pres.: Edward C. Khoury; Sales Mgr.: H.J. "Bud" Jackson.
Carter Craft, Inc., Box 5185, 1916 11th St., Rockford, IL, 61125. (815) 397-3200. Pres.: R. L. Fleming; Sales Mgr.: Barbara Austin.
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Columbia Magnetica, CBS, Inc., 51 West 52nd St., New York, NY, 10019. (212) 975-4217. Sales Mgr.: Howard Aronson; Vice Pres.: Tony Formichells.
Denon America, Inc., 222 New Rd., Parsippany, NJ, 07054. (201) 575-7830. Nat'l Sales Mgr.: Bill Muster.
Dixie Entertainment Prods., Inc., 215 Long Beach Blvd., 2nd Floor, Long Beach, CA, 90802. (213) 491-0332. Pres.: Benito Giovannoli; Tape Sales Mgr.: Frank Voorhes.
Dutone Co., Inc., 26250 SW 217th Ave., Homestead, FL, 33031. (305) 246-1121. Pres.: Jane Crouch.
Eastman Kodak Co., MP APD 3rd. fl. Bldg. 6 343 State St., Rochester, NY, 14650. (716) 724-4000. Contact: John Allen.
Enterprex Int'l, 3900 E. Whiteside St., Los Angeles, CA, 90063. (213) 267-1143. Pres.: Walter Yuan; Mktg. Mgr.: Eileen Ku.
Fuji Photo Film U.S.A., Inc., 555 Thaxter Rd., Elmsford, NY, 10523. (914) 789-8100. Div. Mgr.: Stan Bauer; Broadcast Markets Mgr.: Gerry Brill.
Goldstar Electronics Int'l, Inc., 1050 Wall St. West, Lyndhurst, NJ, 07071. (201) 460-8870. Pres.: Young J. Kim; Vice Pres. Sales/Mktg.: Bob Jang.
Greencorp, Inc., 3505 S. Ocean Dr. Suite 1216, Hollywood, FL, 33019. (305) 925-0707. Telex: 4998126 GRORP. Pres.: K. Moore; Sales Mgr.: D. Goldstein.
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Keystone, 468 Getty Ave., Clifton, NJ, 07015. (201) 546-2800.
Konica, 440 Sylvan Ave., Englewood Cliffs, NJ, 07632. (201) 568-3100, (714) 968-4004. Nat'l Sales Mgr.: Bill Kollner.
Letap Electronics Corp., 11-12 Clintonville St., Whitestone, NY, 11357. (718) 767-2200. Pres.: Neil Patel.
Loran Audio Products, 10-48 Clark St., Warren, PA, 16365. (800) 633-0455. Pres.: Robert T. Loranger; Sales Mgr.: Sean McLaughlin.

Magnetic Media Corp.
 500 Eastern Pkwy., Farmingdale, NY, 11735, (516) 293-1010. Telex: 143223. Sales Mgr.: Peter Barry.

Maxell Corp. of America, 60 Oxford Dr., Moonachie, NJ, 07074. (201) 641-8600. Pres.: H. Matsumota; Tape Sales Mgr.: Jim Ringold.
Maxima Magnetica, Inc., 300 Bonair Ave., Hatboro, PA, 19040. (215) 443-0700. Pres.: William R. Gross; Sales Mgr.: Carol M. Moore.
Maycom Communications, 1134 W. John Beers Rd., Stevensville, MI, 49127. (616) 429-8522. Owner: L.C. Maynard;
Mustang Electronics, Inc., 11 W. 30th St., New York, NY, 10001. (212) 239-8760. Sales Mgr./Mktg. Dir.: Mike Dalagi; Nat'l Sales Mgr.: Aaron Churba.
Nakamichi America Corp., 19701 South Vermont Ave., Torrance, CA, 90502. (213) 538-8150. Telex: 652429NAKAMTRNC. Pres.: Yas Yamazaki; Sales Mgr.: D. Miller; Tape Sales Mgr.: D. Haas; Tape Sales Mgr.: J. Logan.
New Products Co., 450 S. Fellowship Rd., Maple Shade, NJ, 08052. (609) 779-1101. Pres.: Richard Posoff.
Olympus Corp., Crossways Pk., Woodbury, NY, 11797. (516) 364-3000. Sr. Vice Pres. Mktg.: David W. Willard.
Omni Magnetica Corp., 6991 N.W. 51st St., Miami, FL, 33166. (305) 592-5279. Telex: 201220. Exec. Vice Pres.: Tony Lanuza.
B.A. Pargh Co., Inc., 1283 Murfreesboro Rd., Nashville, TN, 37217. (615) 368-3000. Adv. Mgr.: John Hawkins.
Pentax Corp., 35 Inverness Dr., East, Englewood, CO,

80112. (303) 799-8000. Nat'l Sales/Mktg.: Joe Graham, Filip D'Alfonso.
Polaroid Corp., 549 Technology Square, Cambridge, MA, 02149. (617) 577-4437. Dir. Mktg./Sales: Don Patrican.
Quasar Co., 1325 Pratt Blvd., Elk Grove Village, IL, 60007. (312) 228-6366. Telex: (312) 593-2538 USQEC. Pres.: Jack Pluckhan.
Rover Entcs. Co., Inc., 28 W. 27th St., New York, NY, 10001. (212) 684-3570, (800) 221-1070. Contact: John Johnson.
Royal Video Products Co., 1801 E. 46th St., Los Angeles, CA, 90058. (201) 231-6866.
Samsung Electronics of Amer., Inc., 301 Mayhill St., Saddlebrook, NJ, 07662. (201) 587-9600. Pub. Rel.: Richard Lesler.
Sawyer Bashkin Distributors, Inc., 1208 W. Isabel St., Burbank, CA, 91506. (818) 843-1781. Pres.: Cliff Swayer.
SoundPro Inds., Inc., 7529 Trask Ave., Venice, CA, 90293. (213) 822-0510. Pres.: Don Rothgergy; Sales Mgr.: Jack Auld.
Spectra Merchandising Int'l, Inc., 3425 N. Kimball, Chicago, IL, 60610. (312) 463-1030. Vice Pres. Sales/Mktg.: Larry Hartman; Nat'l Sales Mgr.: Tom York.
Sun Electronics, Inc., 1205 Broadway, New York, NY, 10001. (212) 685-4546. Pres.: Min Kim; Sales Mgr.: S. H. Kim.
Sunkyoung, 17106 S. Avalon Blvd., Carson, CA, 90746. (213) 327-5010. Cable: Sunkyoung LSA. Telex: 674896,674453. Audio Tape Div. Mgr.: S. W. Park; Asst. to Mgr.: G. I. Lee.
Swire Magnetica Co., 301 E. Alondra Blvd., Gardena, CA, 90248. (213) 515-0494. Cable: 4720651 SMCO. Pres.: James Lantz; Sales Mgr.: Charles Trausch.
TDK Electronics Corp., 12 Harbor Park Dr., Port Washington, NY, 11050. (516) 625-0100. Pres.: T. Tsujii; Sales Mgr.: Doug Booth; Vice Pres.: Terry Tsutsui.
TEI Electronics, Inc., Box 756, Hialeah, FL, 33011. (305) 888-3980. Pres.: Danny Alonso; Exec. Vice Pres.: Mireya Muniz.
Tapecom, 45 Jefferson, Stamford, CT, 06902. (203) 325-1541. Cable: TWX710-474-3334. Pres.: Gene Tornatore; Sales Mgr.: Carmen Tornatore.
Time Products Int'l, 152 Messner Dr., Wheeling, IL, 60090. (312) 459-8885. Sr. Vice Pres. Mktg.: Edward Gusfield; Vice Pres. Special Mkts.: Kenneth Wandrey.
Universal Security Instruments, Inc., 10324 South Dolfeld Rd., Owings Mills, MD, 21117. (301) 363-3000. Pres.: Michael Kovens; Tape Sales Mgr.: Steve Bethell, Burt Cohen.

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BLANK TAPE PRODUCT CHARTS

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	COATING	LIST PRICE
Agfa-Gevaert, Inc.			
PE 662, 962	C60, C90	Magnetite	
PE 619, 819, 1219	C60, C90, C120	Ferric Oxide	
PE 649/949	C60, C90	Ferric Oxide	
PE 627, 827	C60, C90	Chrome	
Ampex Corp.			
672 Series	C30, C45, C60, C90	GFO, HF	
467-DA60	1 hr.	CM, HE, M	
BASF			
LH Extra	60/90	FE	
LH Maxima	60/90	FC	
Chrome Extra	60/90	Chrome	
Chrome Maxima	60/90	Chrome	
Burlington Audio Tape, Inc.			
Burlington	C-7, C-120	CD,BC,Ampex,Agfa BASF	
Ampex	C-7, C-120	Ampex	
Agfa	C-7, C-120	Agfa	
3M	C-7, C-120	3M	
Capitol Magnetic Products			
Holn Q18		GFO-NB	
GS-1 31		GFO-PLN-MO	
CS-1 41		CM-HP-SC	
LUBE 17		PF-NB	
Dixie Entertainment Prods., Inc.			
C-30 RJA	30 min.	standard	\$1.85
C-60 RJA	60 min.	standard	\$2.50
C-90 RJA	90 min.	standard	\$3.00
C-120 RJA	120 min.	standard	\$3.50
Fuji			
FR	46 min.	MT, "Metalix"	\$5.79
FR	60 min.	MT, "Metalix"	\$6.39
FR	90 min.	MT, "Metalix"	\$8.49
FR-II	46 min.	HB, CD eq	\$3.99
FR-II	60 min.	HB, CD eq	\$4.49
FR-II	90 min.	HB, CD eq	\$5.99
DR	46 min.	NB, PF	\$2.39
DR	60 min.	NB, PF	\$2.59
DR	90 min.	NB, PF	\$3.49
DR	120 min.	NB, PF	\$4.99
GT-II	46 min.	HB, CD eq, Super Fine "Beridox" magnetic particles	\$4.39
GT-II	60 min.	same	\$4.89
GT-II	90 min.	same	\$6.49
FR	46 min.	NB, CM Fine "Beridox" magnetic particles	\$3.79
FR	60 min.	same	\$2.99
FR	90 min.	same	\$3.99
FR-I Super	46 min.	NB, CM Fine "Beridox"	\$3.79
FR-I Super	60 min.	same	\$4.19
FR-I Super	90 min.	same	\$5.49
FR-II Super	46 min.	HB, CD eq CM Super Fine "Beridox" magnetic particles	\$4.39
FR-II Super	60 min.	same	\$4.89
FR-II Super	90 min.	same	\$6.49

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	COATING	LIST PRICE
Irish Magnetic Industries, Inc.			
LN	30, 60, 90		\$1.50, 1.75, 2.15
XR	60, 90	\$2.10, 2.70	
Polybag	60, 90	\$3.30, 4.50	
Studio 108	60, 90	\$16.60, 20.00	
Kaya Industrial Co., Ltd.			
Custom	C-120		
SS-I	C46, C60	F0, LN	
SS-II	C46, C60, C90	F0, HO	
AS-I	C46, C60	F0, HP	
AS-II	C46, C60, C90	F0, HF	
Lenco Moulding			
C-0	C60		
Maxell Corp. of America			
Communicator	C30, C45, C60, C90, C120	Gamma Hemate, FG	\$1.55-\$3.45
Duplicator	C30, C45, C60, C90, C120	Gamma Hemate, FG	\$1.44-\$3.45
Nakamichi America Corp.			
ZX-C90	90 min.	metalloy	\$10.00
ZX-C60	60 min.	metalloy	\$7.25
SXII-C90	90 min.	Super FCo	\$8.90
SXII-C90	60 min.	Super FCo	\$6.50
Nakamichi USA Corp.			
SXII	C60, C90	High Coercivity	\$6.50
SX	C60, C90	High Coercivity	\$4.50
EXII	C60, C90	Ferricobalt	\$6.00
Nippon Columbia Co. Ltd.			
HD-M	60, 90	MT	
HDB	60, 90	HB, CM, MT	
HD7, HD6	60, 90	HB, CM	
DX4, DX3	60, 90	NB Non-Pore FC	
DX1	46, 60, 90	NB GFO	
Omni Magnetics Corp.			
Premium Ferric	C60, C90	HE	
Ultra Dynamic	C46, C60, C90, C120	HD	
Ultra Low Noise	C60, C90	LN	
Quasar Co.			
Microcassette MT 602	60	P	\$2.95/2
Microcassette MT 90A	90 min.		\$4.49
Ross Electronics			
Ross RX 1	30, 60, 90	BC	
Ross RX 2	60, 90	XHE BC	
SoundPro Inds.			
SoundPro Gold	45, 60, 90		
SoundPro Chrome	45, 60, 90		
Sunkyoung International, Inc.			
6X	46, 60, 90, 120	GFO/HO	
AX	46, 60, 90	GFO/HO/HP	
OX	46, 60, 90	CM/HB	
ZX	MT/XHE		
Sun Electronics, Inc.			
AS-II	C-46, C-60, C-90, C-120 FE		
AS-I	C-46, C-60, C-90, C-120 FE		
SS-II	C-46, C-60, C-90, C-120 FE		
SS-I	C-46, C-60, C-90, C-120 FE		

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BLANK TAPE PRODUCT CHARTS

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	COATING	LIST PRICE
Swire Magnetics Co.			
Laser XL	C45, C60, C90, C120	FO	\$1.39, 1.49, 1.89, 2.49
Laser UHD I	C60, C90	FO	\$1.99, \$2.59
Laser UHD II	C60, C90	FO	\$1.99, \$2.59
TDK Electronics Corp.			
MA-XG	60, 90 min.		\$9.25-\$7.00
MA-X	60, 90 min.		\$5.99-\$4.25
MA	60, 90 min.		\$4.00-\$3.50
SA-XG	60, 90 min.		\$8.75-\$6.50
SA-X	60, 90 min.		\$3.50-\$3.00
HX-S	60, 90 min.		\$3.50-\$3.00
3M			
XS	60, 90	FC	
AVX	10, 20, 30, 46, 60, 90, 120	FC	
IRC	30, 60, 90	FC	

AUDIO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH	COATING	LIST PRICE
Agfa-Gevaert, Inc.				
PEM 468	1½ mil	7" reel 1200, ¼ & ½ R&H 2,400 1" R & 2" R 2,400		
PEM 469	1½ mil	¼" & ½" R&H 2,500 1" & 2" R 2,500		
¼" 5" & 7" Reels				
PEM 369	1 mil	¼" x 3,600 HUB		
PEM 526	1½ mil Bintape	¼" H, ½" H, 1" H 2,400		
Ampex Corp.				
631/641	¼"		GFO, GHF	
Grand Master TM 456	¼", ½", 1", 2"	1,200, 2,500, 5,000	BC, EHO, GFO, M	
Grand Master TM 457	¼"	1,800	BC, EHO, GFO, M	
Mastering 406	¼", ½", 1", 2"	600, 1,200, 2,500, 5,000	BC, HO, GFO, M	
Mastering 407	¼", ½", 1", 2"	900, 1,800, 3,600	BC, HO, GFO, M	
Digital reel to reel 467 ¼", ½", 1"				
BASF				
Studio Master 911	¼", ½", 1", 2"	2,500, 3,300, 5,000	Ferric/Back Coat	
Loop Master 920	½", 1"	2,500	Chrome/Back Coat	
Burlington Audio Tape, Inc.				
Ampex	¼", 2"	600-3,600	CD, BC Ampex	
Agfa	¼", 2"	600-3,600	Agfa	
3M Scotch	¼", 2"	600-3,600	3M	
Maxell Corp. of America				
UD-50-60, UD-50-120	Standard	1200' x 7", 2500' x 10"	Epitaxial Oxide	\$7.29-\$22.79
UD-35-90, UD-35-180	Standard	1800' x 7", 3600' x 10"	Epitaxial Oxide	\$7.49-\$22.99
UD-25-120, UD-18-180	Standard	2400' x 7", 3600' x 7"	Epitaxial Oxide	\$9.49-\$9.99
XLJ-50-60B, XLJ-50-120B	Standard	1200' x 7", 2500' x 10"	Epitaxial Oxide	\$8.99-\$26.79
XLJ-35-90B, XLJ-35-180B	Standard	1800' x 7", 3600' x 10"	Epitaxial Oxide	\$10.39-\$28.99
XLII-35-90, XLII-35-180	Standard	1800' x 7", 3600' x 10"	Epitaxial Oxide	\$13.79-\$37.59
Sunkyong International, Inc.				
SKU	¼"	4,800	FO, HO	
3M				
206, 207	¼", ½", 1", 2"	1,200-5,000	FC	
208, 209	¼"	600-3,600	FC	
226, 250	¼", ½", 1", 2"	1,200-7,200	FC	

AUDIO TAPE BULK RAW

SERIES/LINE PRODUCT	FORMAT	TAPE WIDTH	COATING	LIST PRICE
Ampex Corp.				
Grand Master TM 456	Plastic Hub	¼"	BC, EHO, GFO, M	
Grand Master TM 457	Plastic Hub	¼"	BC, EHO, GFO, M	
406 Mastering	Plastic Hub	¼"	BC, EHO, GFO, M	
407 Mastering	Plastic Hub	¼"	BC, EHO, GFO, M	
615/616	C60, C90	.150 mil	GFO, HF	
619/620	C60, C90	.150 mil	CrO2, HB, HE	
6 x 1 Series	Bulk	¼"	GFO, LN	
6 x 2 Series	Bulk	¼"	GFO, LN, HP	
BASF				
LNS	C-60, C-90	pancakes	FE	
LHD	C-60, C-90, C-120	pancakes	FE	
Chrome	C-60, C-90, C-120	pancakes	FE	
Burlington Audio Tape, Inc.				
BASF	Cass Pancakes	1/8	C D-C	CrO2
Ampex	Cass Pancakes	1/8	C D-C	CrO2
Agfa	Cass Pancakes	1/8	C D-C	CrO2
Capital Magnetic Products				
HOLN-Q18-Dupl. Cassette Tape		150 mils	GFO-NB	
GS-1 31 Premium Dupl. Cassette Tape		150 mils	GFO-PLN-MO	
CS-1 41 Cobalt Dupl. Cassette Tape		150 mils	CM-HP-SC	
LUBE 17 Duplication Lube Tape		248 mils	DF-NB	
Columbia Magnetics, CBS Inc.				
Ultra IV HO	C60, C90	1/8"	Ferric	Oxide
Greencorp, Inc.				
OPS	All Sizes	Cassette	HP	\$2.55
XD-1	All Sizes	Cassette	CM	\$3.60
HR4	All Sizes	Cassette	HD	\$4.40
CR22	All Sizes	Cassette	C	\$6.00
XD38	All Sizes	Cassette	IECI	\$4.40
Kaya Industrial Co., Ltd.				
SS-I	FO	1/8"		\$2.90/7,200 ft.
SS-II	FO	1/8"		\$3.40/7,200 ft.
				\$5.90/10,800 ft.
AS-I	FO	1/8"		\$4.10/7,200 ft.
				\$6.70/10,800 ft.
AS-II	FO	1/8"		\$4.60/7,200 ft.
				\$7.40/10,800 ft.
Magnetic Media Corp.				
XM-1	C60, C90	HUB .150	FL/NB	NA
XM-2	C60, C90, C120	HUB .150	FO/NB	NA
XM-3	C60, C90	HUB .150	FO/NB	NA
Cobalt-CD	C60, C90	HUB .150	FCO/HB	NA
Maxima Magnetics, Inc.				
BASF	Cassette	1/8	LNS,LHD,SF,CrO2	
Agfa	Cassette	1/8	SF, HOLN, CrO2	
Nippon Columbia Co. Ltd.				
KDMU1200ZE	Cassette	3.81 mm	MT	
HD7U1200ZE	Cassette	3.81	HB, CM	
KD1U2500ZE	Cassette	3.81 mm	NB, GR0	
Omni Magnetics Corp.				
XPF	NB C60/C90	.150	SLN/VEHO	NA
Soundpro Industries, Inc.				
Soundpro Gold	Cassettes	Std. 1/8"	FO/NB/MO	NA

BLANK TAPE PRODUCT CHARTS

AUDIO TAPE BULK RAW

SERIES/LINE PRODUCT	FORMAT	TAPE WIDTH	COATING	LIST PRICE
Soundpro Industries, Inc.				
Soundpro Gold	Cassettes	Std. 1/8"	CrO21 HB/MO	NA
SH	C60/8200; 90/10500	0.15'	FQ/SP	
SKX	C60/8200; 90/10500	0.15'	GHO/SHF	
CR	C60/8200; 90/10500	0.15'	CM/HB	
Sun Electronics, Inc.				
SS-I	NB	—	FE	
SS-II	LN	—	FE	
AS-I	HP	—	FE	
AS-II	HF	—	FE	
Sunkyang Magnetic, Inc.				
SH	60:8200; 10500'	9011500	FQ/LN	
SKXII	60:8200' 10500'	9011500	GFO/HO	
SKX	60:8200, 10500', 12500	90:11500'	GFO/HO/HP	
CR	60:8200', 10500', 12500'	9011500'	CM/HF	

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	FORMAT	LIST PRICE
Agfa-Gevaert, Inc.			
Super HGX	T30, T60, T90, T120	VHS	
Broadcast Plus	KCS10 (mini), KCS	U-matic pkg.	
Broadcast Plus	KCA5, KCA10, KCA20, KCA30, KCA60	U-matic pkg.	
Ampex Corp.			
188	30, 60, 90, 120	Beta/VHS	
198	5, 10, 20	Betacam	
199	5, 10, 20	M-format	
197	5, 10, 20, 30, 45, 60	U-matic	
187	5, 10, 15, 20, 30, 40, 50, 60	U-matic	
196	3-192	1" reel to reel	
175	76, 22, 34, 48, 66, 72, 96	2" reel to reel	
BASF			
Chrome EQ	T120, 160	VHS	
Chrome Super High High Grade	T120, 160	VHS	
Chrome Super Hi Grade HiFi	T120	VHS	
Burlington Audio Tape, Inc.			
Burlington	T5, 10, 15, 20, 30, 60, 90, 120	VHS	
Ampex	T30, T60, T90, T120	VHS	
Agfa	T30, T60, T90, T120	VHS	
3M	T30, T60, T90, T130	VHS	
3M Agfa Ampex	3/4"	All sizes	
Dixie Entertainment Products, Inc.			
RJA	T120 2 hrs.	VHS	\$5.95
RJA	T90, 90 min.	VHS	\$4.95
RJA	T60, 1 hr.	VHS	\$3.95
RJA	T30 30 min.	VHS	\$3.00
Fuji Photo Film U.S.A., Inc.			
H521 KCA	10, 15, 20, 30, 60	U-matic	

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	FORMAT	LIST PRICE
Fuji Photo Film U.S.A., Inc.			
H251 KCS, H521			
BR KCS	10, 20	U-matic	
H521 BR KCA	30, 60	U-matic	
H521 KSA-Bulk	5, 10, 15, 20, 30, 60	U-matic	
M-401 MPL	10, 20, 30, 60, 90	M-II	
M401 MPS	10, 20	M-II	
H421 M	10, 20	M-Format	
H321 B	5, 10, 20, 30	Betacam	
H321 B-Bulk	5	Betacam	
Irish Magnetic Indus., Inc.			
T120	120 min.	VHS	\$7.95-5.95
Konica U.S.A., Inc.			
SSR	T30, T60, T90, T105, T120, T135	VHS	
SSR	L125, L250, L370, L435, L500, L625, L750	Beta	
Super HG	T120	VHS	
Super HG	L500, L750	Beta	
Super HiFi	L750	Beta	
Super HiFi	L500, L750	Beta	
Super Pro	T120	VHS	
Super Pro	L500	Beta	
MP6	60S, 90S, 120S	8mm cassette	
Magnetic Media Corp.			
Duplicator Grade	T15, 1-30, T60	1/2" VHS	
Video Cassettes	T90, T120	1/2" VHS	
Maxell Corp. of America			
PIPlus	T30plus, T60plus, T90plus, T120plus	VHS 1/2"	\$7.99-\$9.99
PIBQ	T30BQ, T60BQ, T120BQ	VHS 1/2"	\$16.99-\$20.36
PIPlus	L250plus, L500plus, L750plus	Beta 1/2"	\$7.99-\$9.99
PIBQ	L500	Beta 1/2"	\$17.99
HG & BQ	KCA 5HG, KCA 10HG, 1/4" KCA 20HG, KCA30 HG, KCA 60	U-Matic	\$23.00-\$41.50
Maxima Magnetics, Inc.			
Mag Media AAA	5min. increments T135 & L750	VHS/Beta	
Agfa	5min. increments T135 & 750	VHS	
Sony	5min. increments T135 & L750	VHS	
Omni Magnetics Corp.			
T120	2, 4, 6 hrs.	VHS	
L-750	3, 4, 5 hrs.	Beta	
Oussar Co.			
VC-T120R	2, 4, 6 hrs.	VHS	\$6.99
VC-T120G	2, 4, 6 hrs.	VHS	\$8.49
VC-T120F	2, 4, 6 hrs.	VHS	\$9.49
TG-C20G	1 hr.	VHS-C	\$7.99
Swire Magnetics Co.			
Laser T120	2, 4, 6 hrs.	VHS	\$4.99
Laser L-750	2, 4, 6 hrs.	Beta	\$4.99
Laser T120	2, 4, 6 hrs.	VHS	\$5.99
TDK Electronics Corp.			
PT (Super Avilym)	30, 60, 90, 120	1/2"	
KCA BM Series	10, 20, 30, 60	3/4" VHS	
KCS BM Series	10, 20	3/4" Beta	
ZTY (unlabelled)	30, 60, 90, 105, 120, 127, 135, 150	VHS	

BLANK TAPE PRODUCT CHARTS

VIDEO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	FORMAT	LIST PRICE
TDK Electronics Corp.			
ZL (unlabelled)	60, 90, 105, 120	Beta	
3M			
MBR ¾	30, 50, 60	Std. U-matic	
MBU ¾	30, 45	Std. U-matic	
Color Plus UCA ¾	5, 10, 20, 30, 60	Std. U-matic	
MBR ¾	5, 20	Mini U-matic	
MBU ¾	5, 18	Mini U-matic	
Color Plus UCA ¾	10, 20	Mini U-matic	
BC/PB Broadcast ½	10, 20	Beta	
Professional ½	L-125, 250, 370, 500, 700	Beta	
Scotch TM ½	L-250, 500	Beta	
PV Broadcast ½	10, 20	VHS (M Format)	
Professional ½	30, 60, 90, 120, 150	VHS (M Format)	
Scotch TM ½	30, 60, 90	VHS (M Format)	

VIDEO TAPE BULK RAW

SERIES/LINE PRODUCT	FORMAT	TAPE WIDTH	COATING	LIST PRICE
Agfa-Gevaert, Inc.				
Agfa	PEV 192 HGX	½"x14, 750'		
	PEV 1912 'A'Grade	½"x14, 750'		
	PEV 297	¾" x 1000 m		
BASF				
A-grade description	16,400 ft. pancake	½"	CrO2	
Burlington Audio Tape, Inc.				
Agfa	All Formats	All Widths	All Oxides	
3M Scotch	All Formats	All Widths	All Oxides	
Magnetic Media	All Formats	All Widths	All Oxides	
ITV Television Systems	GmbH			
ITV	VHS		CrO2, FC	
Magnetic Media Corp.				
Pro-Duplicator	All Formats	½"	FCO	
TDK Electronics Corp.				
*Pancake Video				
2124	HS	6907 ft.	thick base	
2628	HS	8561 ft.	thick base	
4998	HS	16,360 ft.	thick base	
3986	HS	8,108 ft.	thick base	
3M				
Pancakes	½"	Available in Any Width		

VIDEO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH	FORMAT	LIST PRICE
Agfa Broadcast Plus				
U-Matic				
3M	½", 1", 2"	Spot Reels-9,200	C & non-Helical	
Ampex	½", 1", 2"	Spot Reels-9,200	C & non-Helical	
Agfa	½", 1", 2"	Spot Reels-9,200	C & non-Helical	
Reprocessed	½", 1", 2"	Spot Reels-9,200	C & non-Helical	
Ampex Corp.				
632/642 Series	¼"	100, 200, 300, 600, 800	GFO, HO	
Burlington Audio Tape, Inc.				
Fuji Photo Film U.S.A., Inc.				
H621E-LC	1"	1640'1" Helical		
H521E-LC	1"	3170'4620	Type C	
H621E-FRS	1"	1640'6070'	Type C	
H621E-LC/21E-FRS	1"	1640'4620'	B-wind	
H621-LC	1"	1640'4620'	Type C	
H621-FRS	1"	1640'9100'	Type C	
H621-LC	1"	1640'4620'	B-wind	
H621-FRS	1"	1640'6070'	B-wind	
Maxell Corp. of America				
CV30S	1"	30 min.	1"	\$73.60
CV60S	1"	60 min.	1"	\$95.50
CV90S	1"	90 min.	1"	\$125.50
TDK Electronics Corp.				
HV-5CM	1", 8" Reel	90, 90, 265, 500	C/D	
HV-5, HV-15, HV-30	1", 8" Reel	90, 265, 500	C/D	
HV-60	1", 9" Reel	940	C/D	
HV-90	1", 10.5" Reel	1410		
HV-120	1", 11.75" Reel	1850	C/D	
HV-150	1", 12.5" Reel	2305		
HV-180	1", 14" Reel	2760		
3M				
480	1"	varies		
479	1"	varies		

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	COATING	LIST PRICE
Agfa-Gevaert, Inc.			
PE 662, 962	C60, C90	Magnetite	
PE 619, 819, 1219	C60, C90, C120	Ferric Oxide	
PE 649/949	C60, C90	Ferric Oxide	
PE 627, 827	C60, C90	Chrome	
Ampex Corp.			
672 Series	C30, C45, C60, C90	GFO, HF	
467-DA60	1 hr.	CM, HE, M	
BASF			
LH Extra	60/90	FE	
LH Maxima	60/90	FC	
Chrome Extra	60/90	Chrome	
Chrome Maxima	60/90	Chrome	
Burlington Audio Tape, Inc.			
Burlington	C-7, C-120	CD, BC, Ampex, Agfa, BASF	
Ampex	C-7, C-120	Ampex	
Agfa	C-7, C-120	Agfa	
3M	C-7, C-120	3M	
Cartron Corp.			
High Density	30, 45, 60, 90, 120	F	\$3.99-\$4.99
UX	60, 90	F	\$2.99-\$4.99
Denen America Tape			
HD-8	60, 90, 100	MT, HB, HD	\$3.75, \$4.75, \$4.99
HD-7	60, 90	HB, HD	\$4.00, 3.99

BLANK TAPE PRODUCT CHARTS

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	CHATING	LIST PRICE
Denon America Tape			
HD-6	60, 90	HB, HD	\$2.50, \$3.25
DX-3	60, 90	NB	\$2.50, \$2.99
DX-1	60, 90	NB	\$1.75, \$2.25
Kaya Industrial Co., Ltd.			
Custom	C-120		
SS-I	C46, C60	FO, LN	
SS-II	C46, C60, C90	FO, HO	
AS-I	C46, C60	FO, HP	
AS-II	C46, C60, C90	FO, HF	
Lenco Moulding			
C-0	C60		
Maxell Corp. of America			
Communicator	C30, C45, C60, C90, C120	Gamma Hemate, FG	\$1.55-\$3.45
Duplicator	C30, C45, C60, C90, C120	Gamma Hemate, FG	\$1.44-\$3.45
Makamichi USA Corp.			
SXII	C60, C90	High Coercivity	\$6.50
SX	C60, C90	High Coercivity	\$4.50
EXII	C60, C90	Ferricobalt	\$6.00
Nippon Columbia Co. Ltd.			
HD-M	60, 90	MT	
HDB	60, 90	HB, CM, MT	
HD7, HD6	60, 90	HB, CM	
DX4, DX3	60, 90	NB Non-Pore FC	
DX1	46, 60, 90	NB GFO	
Omni Magnetics Corp.			
Premium Ferric	C60, C90	HE	
Ultra Dynamic	C46, C60, C90, C120	FD	
Ultra Low Noise	C60, C90	LN	
Quesar Co.			
MT602	60	P	\$2.95/2
Ross Electronics			
Ross RX 1	30, 60, 90	BC	
Ross RX 2	60, 90	XHE BC	
SoundPro Inds.			
SoundPro Gold	45, 60, 90		
SoundPro Chrome	45, 60, 90		
Sunkyong International, Inc.			
6X	46, 60, 90, 120	GFO/HO	
AX	46, 60, 90	GFO/HO/HP	
OX	46, 60, 90	CM/HP	
ZX	MT/XHE		
Sun Electronics, Inc.			
AS-II	C-46, C-60, C-90, C-120 FE		
AS-I	C-46, C-60, C-90, C-120 FE		
SS-II	C-46, C-60, C-90, C-120 FE		
SS-I	C-46, C-60, C-90, C-120 FE		
Swire Magnetics Co.			
Laser XL	C60, C90, C120	Ferric	\$1.49, \$1.89, \$2.49
Laser UHD I	C60, C90	Ferric	\$1.99, \$2.59
Laser UHD II	C60, C90	Ferric	\$1.99, \$2.59
TDK Electronics Corp.			
AV-D	30, 46, 60, 90, 120	High Grained FO	
EC-SF	20, 30, endless cassette	Pure Grained FO	
EC-MF	1 min, 3 min, 6 min, 12 min, endless cassette	Pure Grained FO	

AUDIO CASSETTE

SERIES/LINE PRODUCT	PLAYING TIME	COATING	LIST PRICE
TDK Electronics Corp.			
D-L	30, 46, 90, leaderless cassette	Pure Grained FO	
Z-D (unlabeled cassette)	30, 46, 60, 90, 120	Pure Grained FO	
3M			
XS	60, 90	FC	
AVX	10, 20, 30, 46, 60, 90, 120	FC	
IRC	30, 60, 90	FC	

AUDIO OPEN REEL

SERIES/LINE PRODUCT	TAPE WIDTH	LENGTH	COATING	LIST PRICE
Agfa-Gevaert, Inc.				
PEM 468	1 1/2 mil	7" reel 1200, 1/4 & 1/2 R&H 2,400 1" R & 2" R 2,400		
PEM 469	1 1/2 mil	1/4" & 1/2" R&H 2,500 1" & 2" R 2,500 2" R 5,000		
PEM 369	1 mil	1/4" x 3,600 HUB		
PEM 526	1 1/2 mil Bintape 1/4" H, 1/2" H, 1" H	2,400		
Ampex Corp.				
631/641	1/4"		GFO, GHF	
Grand Master TM 456	1/4", 1/2", 1", 2"	1,200, 2,500, 5,000	BC, EHO, GFO, M	
Grand Master TM 457	1/4"	1,800	BC, EHO, GFO, M	
Mastering 406	1/4", 1/2", 1", 2"	600, 1,200, 2,500, 5,000	BC, HO, GFO, M	
Mastering 407	1/4", 1/2", 1", 2"	900, 1,800, 3,600	BC, HO, GFO, M	
Digital reel to reel 467 1/4", 1/2", 1"				
BASF				
Studio Master 911	1/4", 1/2", 1", 2"	2,500, 3,300, 5,000	Ferric/Back Coat	
Loop Master 920	1/2", 1"	2,500	Chrome/Back Coat	
Burlington Audio Tape, Inc.				
Ampex	1/4", 2"	600-3,600	CD, BC Ampex	
Agfa	1/4", 2"	600-3,600	Agfa	
3M Scotch	1/4", 2"	600-3,600	3M	
Maxell Corp. of America				
UD-50-60, UD-50-F20	Standard	1200' x 7", 2500' x 10"	Epitaxial Oxide	\$7.29-\$22.79
UD-35-90, UD-35-180	Standard	1800' x 7", 3600' x 10"	Epitaxial Oxide	\$7.49-\$22.99
UD-25-120, UD-18-180	Standard	2400' x 7", 3600' x 7"	Epitaxial Oxide	\$9.49-\$9.99
XLI-50-60B, XLI-50-F20B	Standard	1200' x 7", 2500' x 10"	Epitaxial Oxide	\$8.99-\$26.79
XLI-35-90B, XLI-35-180B	Standard	1800' x 7", 3600' x 10"	Epitaxial Oxide	\$10.39-\$28.99
XLII-35-90, XLII-35-180	Standard	1800' x 7", 3600' x 10"	Epitaxial Oxide	\$13.79-\$37.59
Sunkyong International, Inc.				
SKU	1/4"	4,800	FO, HO	
3M				
206, 207	1/4", 1/2", 1", 2"	1,200-5,000	FC	
208, 209	1/4"	600-3,600	FC	
226, 250	1/4", 1/2", 1", 2"	1,200-7,200	FC	

PRODUCT CHART KEY

AV - Avilyn	FCn - ferric chrome	H - high fidelity	SC - super coating
BC - back coated	FCo - ferrocoalt	HO - high output	SF - standard ferric
C - chrome	FCr - ferrocrystal	HP - high performance	SH - super high fidelity
CD eq - chrome equivalent	FE - ferrite oxide	LN - low noise	SLN - super low noise
CM - cobalt modified	FG - ferric gamma hematite	M - mastering	SP - standard performance
CO - chromium oxide	FO - ferric oxide	MB - master backed	XHE - extra high energy
EC - eddaxial cobalt	FS - ferros	MO - maximum output	
EHO - extra high output	GFO - gamma ferric oxide	MT - metal particle	
EO - epitaxial oxide	HB - high bias	NB - normal bias	
ER - extended range	HD - high density	P - polyester	
f - ferric	HE - high energy	PF - pure ferric	
FC - ferric cobalt	HF - high ferric	PLN - premium low noise	
		PzGH - Pz gamma hematite	



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ARS Recording Studio, 11628 S. Pulaski, Alsip, IL, 60658, (312) 371-8424. Pres.: Gary A. Cobb; Sales Mgr.: Allen L. Kellman.

A & G Associates, Inc., 433 Fairview Ave., N., Seattle, WA, 98109, (206) 621-9222. Pres.: Lawrence R. Amack; Sales Mgr.: Jerry Feldkamp.

Audio: Ampex, El Mar, Maxell, Polyline, TDK.
Video: Ampex, Polyline, Sony.

Ace Label Systems, Inc., 140 Jackson Ave., North Hopkins, MN, 55343, (612) 933-3105. Pres.: Ardy Bakshian; Sales Mgr.: Debra Nyberg.

Allnabel, Inc., 28 Woodmont Rd., Millford, CT, 06480, (203) 877-3241. Telex: 701-462-1178.

Audio: Liners, Pressure Pads, Shields.
Ampro Prodn., Inc., 150 5th Ave., New York, NY, 10011, (212) 243-7726. Cable: TAPEXXRON. Telex: 425233.

Andol Audio Prod., Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Domenick Salvatore.

Audio: Custom loaded bulk cassettes.
Video: Custom loaded bulk cassettes.

Apex Machine Co., 3000 NE 12th Terrace, Fort Lauderdale, FL, 33334, (305) 566-1572. Telex: 271601 APEX UR. Pres.: A. R. Coningsby; Sales Mgr.: Bob Coningsby III. Audio: C-O's & Norelco Box.

Apex Plastics Engineering, Inc., Box 1186, Pittsfield, MA, 01202, (413) 442-1414. Fax: (413) 443-7595. Pres.: Donald Rochelu.

Arcal Prodn., 2732 Bay Rd., Redwood City, CA, 94063, (415) 369-7348. Telex: 171596 AAA COM SUVL. Pres.: Sal Viola.

Audio: Cassettes.
Athenia Industries, Inc., 2200 Industrial Way South, Toms River, NJ, 08753, (201) 244-8500. Pres.: Jim Hume; Sales Mgr.: Marc Ligator.

Audio: C-O's & Norelco Boxes.
Athenia Industries, Inc., 1290 Motor Pkwy., Hauppauge, NY, 11787, (516) 234-2010.

Audio Video Recorders of Arizona, 3830 North 7th St., Phoenix, AZ, 85014, (602) 277-4723. Pres.: Floyd Ramsey; Sales Mgr.: Dave Ramsey.

Audio: 8 tr/cassette parts, Magnetic Media.
Video: Sony, 3M.

Aurex-Auriga Plastics, 18711 Rosenau Dr., Villa Park, CA, 92667, (714) 637-6800. Telex: 756458. Sales Mgr.: Jerry Bronaugh.

Audio: Aurex-Auriga.

BASF Information Systems Corp., Crosby Dr., Bedford, MA, 01730, (617) 271-4000. Pres.: Dieter Heuer; Sales Mgr.: Terence O'Kelly.

Audio: BASF cassettes.

Video: BASF cassettes.

BASF USA, Crosby Dr., Bedford, MA, 01730, Telex: 951856. Fax: (617) 275-2708. Pres.: Dieter Heuer; Sales Mgr.: Sales Dir.: John Ziembra; Dir. of Mktg.: Tom Neidhart, Jr.

Audio: Blank.

Video: Video/Floppy discs.

Baldwin Sound Prodn., Inc., 5252 E. Trindale Rd., Mechanicsburg, PA, 17055, (215) 566-0787.

Bazzy Electronics Corp., 3018 Ave. C, Holmes Beach, FL, 33510, (813) 778-4442.

Audio: 8 tr. parts.

Boyd Sound Studio, Box 682, Wylie, TX, 75098, (214) 442-1620. Pres.: Anthony D. Boyd; Sales Mgr.: Anthony D. Boyd.

Audio: Studer, Alwia & Mitsubitshi.

W. H. Brady Co., STP Div., 727 W. Glendale Ave., Box 571, Milwaukee, WI, 53224, (414) 332-8100. Telex: 26-677. Fax: (414) 332-2887. Sales Mgr.: J. A. Gault; Gen. Mgr.: John Arnold.

Audio: Splicing tape.

Video: Splicing tape.

California Magnetics, 7898 Ostrow St. One, San Diego, CA, 92111, (619) 576-0291. Owner: Don Nuzzo.

Audio: Cassettes.

Custom Tape Duplicators, Inc., 341 Hill Ave., Nashville, TN, 37210, (615) 256-1728. Fax: (615) 256-6713. Pres.: Lawrence C. Tant; Sales Mgr.: Michael E. Tant.

Audio: Cassette Tape & Cassette Shells.

Data Packaging Int'l, Inc.


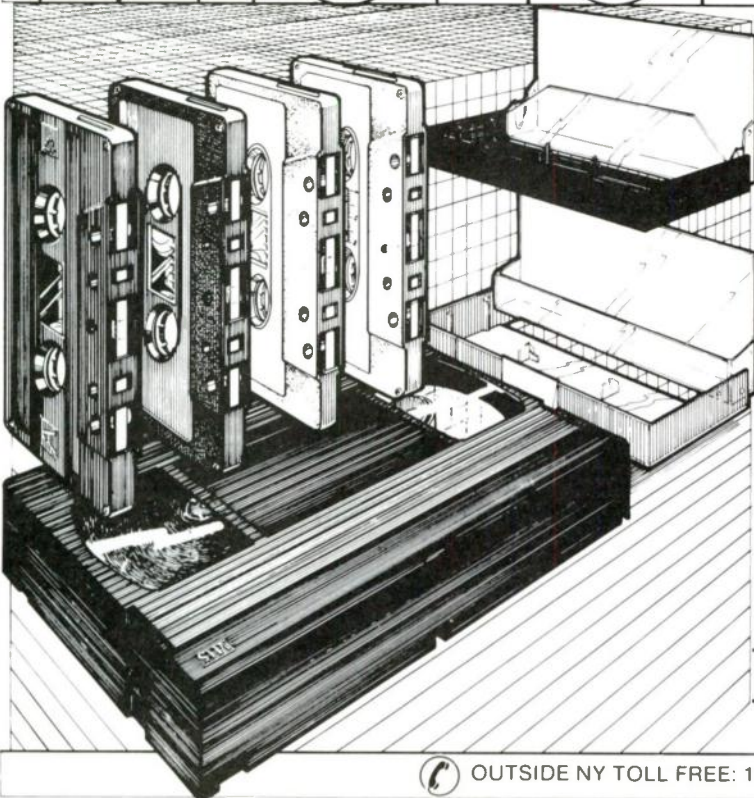
1400 Brayton Point Rd., Somerset, MA, 02725, (800) 225-1986, (617) 679-1400. Telex: 211431. Pres.: Gary Canter; Sales Mgr.: Al Pattillo; Regional Sales Mgr.: Kristin Stidworthy.

Audio: C-O cassettes, mini, micro, STD Phillips.

Donnak Industries, Inc.

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Donnak Industries, Inc., Box 422, Ridgefield, NJ, 07657, (201) 945-6820. Telex: 244695. Pres.: Marvin Donalds. Audio: Cassette & Video Components. Video: Cassette & Video Components.

Chet Dunn Assoc.

5 Bonnievale Dr., Bedford, MA, 01730, (617) 663-2000. Telex: 947429. Fax: (617) 275-0116. Pres.: Chet Dunn; Sales Mgr.: Duane Dunn. Audio: Staking Rod, Pins, Windows.

Dyna/Day Plastics, Inc. (A sub. of American Sound) (Sales Office), 8120 Webb Ave., North Hollywood, CA, 91605, (213) 786-6100. Audio: 8 tr. cassette.

El Mar Plastics, Inc., 821 E. Artesia Blvd., Carson, CA, 90746, (213) 327-3180. Cable: ELMAR. Telex: 910-346-6940. Fax: (213) 327-0491. Pres.: Allen Schor; Sales Mgr.: Maxine Hesse.

Audio: C-0 Cassettes, Boxes, Reel-to-Reel Prod. Video: Special Length VHS.

The Excel Co., 102 N. Ditmar St., Oceanside, CA, 92054, (619) 722-8284. Pres.: J. Richard Lee; Sales Mgr.: Bill Berry.

Audio: Agfa, Ampex, Magnetic Media. Video: Magnetic Media.

Falk Recording Service, 7914 Fegenbush Ln., Louisville, KY, 40228, (502) 239-1010. Pres.: Gary Falk; Sales Mgr.: Phil Hawkins; Engineer: Chris Cassetta.

Filam Nat'l Plastics, Inc., 13984 S. Orange Ave., Paramount, CA, 90723, (213) 630-2500. Telex: 75106 FNP IUD. Fax: (213) 408-0712.

Audio: C-0, Norelco box, Poly box, CD box. Video: Spool.

Filam Nat'l Plastics, 1200 "N" St., Suite 504, Lincoln, NE, 68508, (402) 435-5005. Fax: (402) 435-4722. Pres.: Vic Flores; Sales Mgr.: Brad Harse.

Audio: C-0 and Components. Video: V-0 and Components.

Gabriel Mfg. Co., 125 S. Liberty Dr., Stony Point, NY, 10980, (914) 942-0100. Pres.: Ed Gabriel.

Gage Molding, Inc., Box 717, Scarborough, ME, 04074, (207) 883-6316. Pres.: Michael Thrower; Sales Mgr.: Bill VanOver.

Audio: Hubs Mark-10 Bridges. Video: All Internal Parts.

Greencorp, Inc., 3505 S. Ocean Dr., Hollywood, FL, 33019, (305) 925-0707. Telex: 4998126 GCORP. E-Mail: SOURCE STX164. Pres.: Kenneth Moore; Sales Mgr.: Dorothy Gee.

HRC Magnetics, 1611 Herring, Waco, TX, 76708, (817) 758-5303. Pres.: David W. Hix; Sales Mgr.: Homer W. Hix.

Highland Laboratories, 840 Battery St., San Francisco, CA, 94111, (415) 981-5010. Pres.: Barry Brose.

Audio: Ampex, 3M. Video: Agfa, Ampex, 3M.

IM Co., Inc., 1819 W. Park Dr., Box 444, Huntington, IN, 46750, (219) 356-4810. Pres.: Raymond N. Meyers; Sales Mgr.: John F. Fee.

Audio: 8 tr. pinch rollers. Irish Magnetic Inds., 270 Newtown Rd., Plainview, NY, 11803, (516) 293-5582. Telex: 967780 MORHAN. Pres.: Gerry Zigman; Sales Mgr.: George Krug.

Audio: Cassettes—Irish. Video: T-120.

Jewel Recording Co., 1594 Kinney Ave., Cincinnati, OH, 45231, (513) 522-9900. Pres.: Rusty York; Sales Mgr.: Linda J. York.

Kayron, Inc., 641 Madison St., Oak Park, IL, 60302, (312) 386-0464. Pres.: Hal Kaitchuck; Sales Mgr.: Eleanor Kaitchuck.

Audio: Ampex. Video: Ampex.

Kewall Tape Duplicators, 77 Bayshore Rd., Bay Shore, NY, 11706, (516) 586-2486.

Audio: Cassettes, Boxes, Blank Reels, Open Reel Tape.

Keystone Printed Specialties, Co., Inc., 1 Keystone Pl., Jessup, PA, 18434, (717) 383-3280. Fax: (717) 383-2320. Vice Pres.: Martin C. Fischer; Contacts: William Martin, James Savage.

Kyrie Corp., 2111 East 20th St., Tucson, AZ, 85719, (800) 528-4840. Telex: 3712863. Pres.: Kevin Mokhtarian; Sales Mgr.: Ray Delansky.

Audio: Tape & C-0.

Lenco Co.

Lenco Plaza, Waverly, NE, 68462, (402) 786-2000. Fax: (402) 786-5050. Pres.: Craig K. Harding; Sales Mgr.: Daryl Chapelle; Salesman: Doug Waterbury. Audio: C-0 cassette, display boxes & components. Video: Display boxes & components.

Loran (Div. of Loranger Mfg. Corp.), 10-48 Clark St., Warren, PA, 16365, (814) 723-8600. Pres.: Robert T. Loranger; Sales Mgr.: Jim Munksgard.

Audio: C-0 Cassettes-5 screw & sonic weld.

Loranger Mfg. Corp., Entertainment Products Div., Box 948, Warren, PA, 16365, (814) 723-8600, (800) 633-0455. Telex: 91542.

Audio: 8 tr. & cassette parts.



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M & H Communications Ltd., 7 Dawson St., Huntington Station, NY, 11746, (516) 423-0250. Fax: (516) 423-0237. Pres.: H. Vincent; Sales Mgr.: M. Thaler. Audio: C-O Cassettes, Tape. Video: V-O.

MJS Sound, 2514 Seaboard Ave., San Jose, CA, 95131, (408) 262-5544. Audio: MJS, MJS. Video: MJS.

Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, NY, 11735, (516) 293-1010. Telex: 143223. Pres.: Aaron Wasserstrom; Sales Mgr.: Peter Barry. Audio: C-O cassettes, 5 screw & sonic. Video: V-O cassettes.

Magnetic Tape Division, M.S. 22-02, Redwood City, CA, 94063, (415) 367-2011. Telex: 348464. Fax: 415-3674132. Pres.: Max Mitchell; Sales Mgr.: Richard Antonio; Marketing Comm. Mgr.: Karen Schweikher. Audio: 8 tr. cassette, 7", 10 1/2" & 14" reels. Video: Beta, VHS & U-matic cassette, open reel.

Major Media, Inc., 3326 Commercial Ave., Northbrook, IL, 60062, (312) 498-4610. Pres.: Jay Steinberg. Audio: Ampex, Agfa, Ampex, Agfa.

Mann Endless Cassette Industries Corp., Box 1347, San Francisco, CA, 94101, (415) 221-2000. Pres.: Donald Mann; Sales Mgr.: John Gumba. Audio: Endless Cassettes.

Allen Martin Prods./Jefferson Audio Video Systems, 9701 Taylorsville Rd., Louisville, KY, 40299, (502) 267-9658. Pres.: Ray Allen; Sales Mgr.: Michael Gibson.

Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, AZ, 85009, (602) 269-2869.

Meister Mfg. Co., 9700 Washburn Rd., Box 633, Downey, CA, 90241, (213) 803-1198. Pres.: J. Meister. Audio: Aluminum reels.

Michelex Industrial Group

Rt. 56, Box 69, Massena, NY, 13662, (315) 769-6616, (800) MX AUDIO, Telex: 857-487 MICHELEX. Fax: (315) 764-0182. Pres.: Thomas Gramuglia. Audio: Sonic & 5-Screw C-O. Video: VHS V-O Cassettes & Bulk Loaded Cassette.

Midwest Engineering, Inc. (Shape, Inc. Affiliate), 1616 Gervais Ave., Saint Paul, MN, 55109, (612) 777-8703. Pres.: Terry Lindberg. Audio: Precision metal stamper for magnetic med. Video: Precision metal stamper for magnetic med.

Minnesota Rubber Co., 3630 Wooddale Ave. S., Minneapolis, MN, 55416, (612) 927-1400. Pres.: John Rentschler; Sales Mgr.: Del Carter. Audio: 8 tr. pinch & drive rollers.

Mission Plastics South, Inc., 341 Hill Ave., Nashville, TN, 37210, (615) 244-5668. Audio: Cassette parts, 8 tr. cassette.

Molded Industrial Plastics, Inc., 151 Wakelee Ave., Ansonia, CT, 06401, (203) 735-2331. Audio: MIP reels. Video: MIP reels.

Muselman's Recording Studio, 1844 S. Smithville Rd., Dayton, OH, 45420, (513) 256-5683. Pres.: Perry Scott. Audio: Scotch. Video: Scotch.

Nat'l Assn. of Pastoral Musicians, 225 Sheridan St., NW, Washington, DC, 20011, (202) 723-5800. Pres.: Virgil C. Funk.

Nat'l Audio Co., Inc., Box 3657 G.S., Springfield, MO, 65808, (417) 883-5377. Pres.: Steve Stepp. Audio: Ampex, Capitol, Agfa.

New Life Tapes, Box 5698, Cleveland, OH, 44102, (216) 631-5868. Mgr.: Don Ray. Audio: Cassettes.

Northwestern, Inc., 1224 SW Broadway, Portland, OR, 97205, (503) 226-0170, (800) 547-2252. Pres.: Robert M. Lindahl. Audio: Ampex, 3M, Agfa. Video: Ampex, 3M.

Nortronics Co., Inc., 8101 10th Ave., North, Minneapolis, MN, 55427, (612) 545-0401. Telex: 290-304. Fax: (612) 540-8678. Pres.: John Yngve; Sales Mgr.: John Ebert; Mktg. Operations Mgr.: Karen Nickolauson. Audio: Magnetic Tape Heads.

Omni Magnetics Corp.

6991 NW 51st St., Miami, FL, 33166, (305) 592-5279. Telex: 20-1220 GLOBEWORLD. Fax: (305) 594-0969. Exec. Vice Pres.: Tony Lanuza. Audio: C-O, cassette boxes, audio cassettes. Video: C-O, cassette boxes, video cassettes.

Oneida Cassette Sales Corp., 845 Broad Ave., Ridgefield, NJ, 07657, (201) 945-2000. Telex: 244695. Audio: C-O Cassettes/Norelco Boxes.

Oneida Cassette Mfg. Corp.

2601 75th St., North, St. Petersburg, FL, 33710, (813) 347-1104. Telex: 244695. Fax: (813) 347-3468. Audio: C-O Cassettes, Norelco Boxes.

Otari Corp., 2 Davis Dr., Belmont, CA, 94002, (415) 592-8311. Telex: 910. Pres.: Jack Soma; Sales Mgr.: David Roubush. Audio: DP Series, High Speed & In-Cassette Duplication.

Overland Products Co.

Box 567, Fremont, NE, 68025, (402) 721-7270. Telex: 484522. Fax: 402-721-2678. Pres.: Howard Pearson; Sales Mgr.: Mike Colfman. Audio: Pressure Pads, Shields.

PRC of America, 8140 Webb, North Hollywood, CA, 91605, (818) 504-0400. Vice Pres.: Vincent J. Caraballo. Audio: Reels & Boxes. Video: Reels & Plastic Boxes.

Plastic Reel Corp. of America, 1302 W. Randolph, Chicago, IL, 60607, (312) 942-1950. Sales Mgr.: Gunther Ries. Audio: Tape reels.

Plastic Reel Corp. of America/PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400. Vice Pres.: Vincent Caraballo. Audio: Reel Mfr., Box Mfr. Video: Reel Mfr., Plastic Box Mfr.

Plastic Reel Corp. of America/PRC of America, Brisbin Ave., Lyndhurst, NJ, 07071, (201) 933-5100. Pres.: Benjamin Zuk; Sales Mgr.: Pat Baccarella. Audio: Tape reels, cans & cases. Video: Tape reels, cases & storage boxes.

Polyline Corp., "box" Polyline Corp., 1233 Rand Rd., Des Plaines, IL, 60016, (312) 298-5300. Pres.: John Kaiser; Sales Mgr.: Ray Kaiser. Audio: Empty reels, Empty reels. Video: Spot reels, Empty reels.

Bud Pressner Recording, 4839 Broadway, Gary, IN, 46409, (219) 884-5214. Pres.: Bud Pressner. Audio: Ampex, Infonics, Scully.

Progressive Music Studios, 2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093. Pres.: Kenneth E. Veenstra. Audio: Loaded Cassettes.

Quality Cassette Services, 403 S. Woodlawn St., Wheaton, IL, 60187, (312) 668-2787. Owners: John Peluso, Mary Newitt. Audio: Bulk Blanks.

R D M Audio Services, Box 9194, College Station, TX, 77840, (409) 696-8273. Pres.: James Haislet. Audio: Basf, Agfa, Ampex.

Real Time by GRD, Box 13054, Phoenix, AZ, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh. Audio: Sonkyong.

Reliance Audio Visual Corp., 623 W. Fifty-First St., New York, NY, 10019, (212) 586-5000. Pres.: Gil M. Meyer; Sales Mgr.: Eric Block. Audio: 10", 7", 5" C90, C80, C30. Video: 1", 3/4", 1/2", 1/4".

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Rubino Music Center & Elec., Inc., 8102 Georgia St., Merrillville, IN, 46410.

See Hear Industries, 419 Walnut St., Gardenia, CA, 90248, (213) 516-0315. Pres.: Ray Jacobs. Audio: RJA cassette. Video: RJA 1/2" Beta & VHS cassette.

Signal Trading Co., 41 Sutter Rd, Suite 1653, San Francisco, CA, 94104, (415) 530-5078. Contact: John R. Olson. Audio: CD Manufacturers Broker.

Society for the Preservation & Encouragement of Barber Shop Quartet Singing, 6315 3rd Ave., Kenosha, WI, 53140, (414) 654-9111. Exec. Dir.: Hugh A. Ingraham.

Sound Recorders, Inc., 4031 Guadalupe St., Austin, TX, 78751, (512) 454-8324. Pres.: Miles Muller; Sales Mgr.: Tim Doot. Audio: SRI Series Cassettes.

Sound Investment, Inc., 34 Peachtree, Dekalb Airport, Chamblee, GA, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons. Audio: Ampex, Fuji, Maxell, Sony, TDK, 3M, Reel to Reel. Video: Ampex, Fuji, Maxell, Sony, TDK, 3M.

Specialty Composites Corp., Delaware Industrial Park, Newark, DE, 19713, (302) 738-6800. Audio: Pressure pads.

Spectrum Distributing, 3203 Broce Ct., Norman, OK, 73069, (405) 360-8702. Gen. Mgr.: Bill Bodin. Audio: C-O Cassettes, 5 Screw & Sonic Weld.

Sprague Magnetics, Inc., 15720 Stag St., Van Nuys, CA, 91406, (818) 994-6602. Telex: 754239. Pres.: Dorothy Sprague; Sales Mgr.: Darrell Sprague. Audio: Ampex, MCI, Otari, Revox, Sony, Studer.

Stanton Magnetics, 200 Terminal Dr., Plainview, NY, 11803, (516) 349-0235. Telex: 510-221-1845. Pres.: Walter O. Stanton; Sales Mgr.: Pete Bidwell; Adv. & Promo. Mgr.: Jean Kapan. Audio: Stanton.

Studio Magnetics Group, Inc., 12 Long Island Ave., Hottsville, NY, 11742, (516) 289-3400, (800) 874-2202. Pres.: George Clahane; Sales Mgr.: Jim Makowski; Vice Pres.: Craig Balaban.

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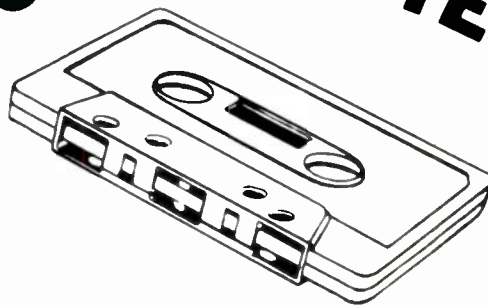
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Audio: NBHS, UTC, AV Paragon.
Video Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.
Audio: Custom lengths.
Video Record Albums of America, Box 8471 Universal Plaza Sta., Universal City, CA, 91608, (213) 462-1099. Pres.: Troy Cory; Sales Mgr.: Brooke Kenlvin.
Audio: SKD-URA.
Video: SKD-VRA.
Visual Information Systems, Inc., 1111 Secaucus Rd., Secaucus, NJ, 07094, (201) 867-7600. Mgr.: Joseph C. Scozzari.
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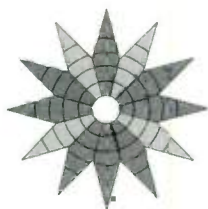
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Queen Group, Inc., 620 S. Belmont, Indianapolis, 46221, (317) 635-7777. (Jackets & Sleeves—LP & 45)

Rutgers Packaging Corp. (Div. of Queens Lithographing Corp.), 620 S. Belmont Ave., Indianapolis, 46221, (317) 635-7777. Telex: (810) 341-3457, 341-3400.

Woodburn Printing Co., 25 South 8th St., Terre Haute, 47808, (812) 232-0323.

MARYLAND

Compact Disc, Inc., 1908 Rainbow Dr., Silver Spring, 20904, (301) 384-0012. Pres.: Robert Rager.

MASSACHUSETTS

Dielectrics, Inc., 300 Burnett Rd., Chicopee, 01020, (413) 598-8308.

Rik Tinory Prodn., 180 Pond St., Box 311, Cohasset, 02025, (617) 383-9494. Pres.: Rik Tinory; Sales Mgr.: Richard F. Tinory, Jr. (Jackets & Sleeves—LP)

MICHIGAN

Archer Records, 7401 E. Davison, Detroit, 48212, (313) 365-9545. Pres.: R. J. Archer. (Jackets—LP)

Richard G. Heppard Graphic Design, Inc., 23844 Sherwood, Centerline, 48015, (313) 758-0480. Pres.: R. G. Heppard.

NEW JERSEY

Colorescan Services, Inc., 241 Stuyvesant Ave., Lyndhurst, 07071, (201) 438-6729. Pres.: Jesse G. Principato. (Jackets & Sleeves—LP & 45)

Rohit Int'l, 511 Commerce St., Franklin Lake, 07417, (201) 337-7325. (Jackets—45)

NEW YORK

AGI Inc., 1776 Broadway, New York, 10019, (212) 489-0793. Telex: 710-581-5597. Fax: (212) 489-0829. Pres.: Don Kosterka; Sales Mgr.: Jim Oppenheimer; Vice Pres. Consumer Prods: Gary Mankoff. (Jackets & Sleeves—LP & 45)

S & R Andrews, Inc., 2185 Fifth Ave., Ronkonkoma, 11779, (516) 558-9100. Contact: S. M. Andrews. (Sleeves—LP & 45)

Apeyton Records Mfg. Corp., 44-27 Purves St., Long Island City, 11101, (718) 937-4038, (212) 944-0002. Telex: 239365 ARM.C. Pres.: B. Ropiak; Sales Mgr.: Derek Ropiak. (Jackets—LP)

Brown Paper Co., Box 591, Van Brunt Sta., Brooklyn, 11215, (212) 855-7755.

Disc Communications, Ltd., 1776 Broadway, New York, 10019, (212) 246-6696. Contact: Jerry Boxer. (Jackets & Sleeves—LP & 45)

Disc Graphics, Inc., 10 Gilpin Ave., Hauppauge, 11788, (516) 234-1400. Telex: (510) 227-8553. Contact: Neil Thalasinis.

Guaranteed Printing Co., Inc., 216 West 18th St., New York, 10011, (212) 929-2410. Pres.: A. Pollack; Sales Mgr.: Herbert Pollack. (Jackets & Sleeves—LP & 45)

Imperial Paper Box Corp., 252 Newport St., Brooklyn, 11212, (212) 348-6100. Telex: 718-922-1125. Pres.: Louis Sukoff; Sales Mgr.: Ira Sukoff; Vice Pres.: Steven Sukoff. (Jackets—LP)

Ivy Hill Corp., 170 Varick St., New York, 10013, (212) 741-1404, (812) 466-9851. Pres.: Ellis Kern; Sales Mgr.: Arthur Kern; Gen. Mgr.: Charles Rushie. (Jackets & Sleeves—LP & 45)

Lee-Myles Assoc., 180 East 56th St., New York, 10022, (212) 758-3232. Cable: LEEMYLES NY. Pres.: Robert M. Miller; Sales Mgr.: Howard Roseff. (Jackets & Sleeves—LP & 45)

MacMurray Press, 480 Canal St., New York, 10011, (212) 925-6400. Pres.: Benard Lerman; Sales Mgr.: Julie Lerman. (Jackets & Sleeves—LP & 45)

Modern Album & Finishing Co., Inc., 100 Landing Ave., Smithtown, 11787, (516) 724-8200. Pres.: G. D. Thomas; Sales Mgr.: Donald R. House. (Jackets—LP & 45)

Modern Album & Finishing Co., Inc.

100 Landing Ave., Smithtown, 11787, (516) 724-8200. Telex: 510-227-9891. Contact: R. A. Froehlig. (Jackets & Sleeves—LP & 45)

The Music Connection, Inc., 166 Madison Ave., New York, 10016, (212) 686-9595. Contact: Fred Levy. (Jackets & Sleeves—LP & 45)

Pilgrim Press Corp., 36-01 43rd Ave., Long Island City, 11101, (212) 937-9515.

Progressive Label & Litho Co., 286 Stanhope St., Brooklyn, 11237, (718) 497-2320. Pres.: Jerome Jack Rood; Sales Mgr.: Eric Rood; Vice Pres.: Bernard Stein. (Jackets—LP & 45)

Queens Group Inc., 52-35 Barnett Ave., Long Island City, 11104, (212) 457-7700. Contact: Richard Roth. (Jackets & Sleeves—LP & 45)

RHM Industries, Ltd., 180 Orville Dr., Bohemia, 11716, (516) 567-7222. Pres.: Gerard V. Hughes. (Jackets—LP)

Regal Poly Pak, 125 Spagnoli Rd., Melville, 11747, (516) 293-6767. Fax: (516) 454-6366. Contact: Ken Trottere. (Sleeves—LP & 45)

Romaba Record Pressing Corp. of America, 33 34th St., Brooklyn, 11232, (718) 499-3060, (718) 499-3061. Pres.: Theodore E. Kolsky; Sales Mgr.: Vicki M. Kolsky. (Jackets & Sleeves—LP & 45)

Ross-Ellis, Ltd.

250 West 57th St., Suite 730, New York, 10019, (212) 586-2552, (800) 223-6105. Telex: 971639. K. Peladeau. Contacts: B. Ellis, Peter Kerr. (Jackets & Sleeves—LP & 45)

Rothchild Printing Co., Inc., 7900 Barnwell Ave., Elmhurst, 11373, (718) 899-6000, (800) 238-0015. Sales Mgr.: Jon E. Strange.

Jasper Samuel Advertising, 406 West 31st St., New York, 10001, (212) 239-9544. Pres.: Jasper Samuel; Sales Mgr.: Byron Standard. (Jackets—LP & 45)

Shepard Printing Corp., 111 8th Ave., New York, 10011, (212) 255-1930.

Shorewood Packaging Corp., 10 East 53rd St., New York, 10022, (212) 371-1500. Telex: 971-723. Pres.: Paul Shore; Sales Mgr.: Ken Rosenblum.

Shorewood Packaging Corp., 55 Engineers Ln., Farmingdale, 11735, (516) 694-8230.

Standard Paper Box Machine Co., 347 Coster St., Bronx, 10474, (212) 328-3300. Cable: STANPAPBOX. Pres.: Paul Adams; Sales Mgr.: Bruce Adams.

Video Disc Tech Labs, Inc., 750 8th Avenue, Suite 205, New York, 10036, (212) 997-0063. Pres.: David Moldauer.

OHIO

JRC Album Co., 1594 Kinney Ave., Cincinnati, 45231, (513) 522-9915. Pres.: Rusty York; Sales Mgr.: Linda York. (Jackets—LP)

Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, 45420, (513) 256-5683. Pres.: Perry Scott. (Jackets—LP & 45) (Sleeves—LP & 45)

OCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber Hines; Sales Rep.: Dan Dorff. (Jackets—LP & 45) (Sleeves—LP & 45)

Spin-More Ent's., 165 E. Main St., Kent, 44240, (216) 678-3495.

OKLAHOMA

Southern Recording & Photography, 56 East 53rd Pl., Tulsa, 74105, (918) 747-7380. Owner/Eng.: John Southern. (Jackets—LP)

PENNSYLVANIA

Baldwin Sound Prodn's., Inc., 5252 E. Trindale Rd., Mechanicsburg, 17055, (215) 566-0787. Contact: Dave Stin.

H.R.C. Printing, Box 1152, 5252 E. Trindale Rd., Mechanicsburg, 17055, (717) 766-0943. Pres.: Donald E. Baldwin. (Jackets & Sleeves—LP)

Keystone Printed Specialties, Co., Inc., 1 Keystone Pl., Jessup, 18434, (717) 383-3280. Fax: (717) 383-2320. Vice Pres.: Martin C. Fischer; Contact: William Martin.

Marjon Records, Inc., 159 Easton Rd., Hermitage, 16148, (412) 347-4726. Pres.: John T. Krizancic; Sales Mgr.: Martha Krizancic.

Record-Rama Sound Archive, 4981 McKnight Rd., Pittsburgh, 15237, (412) 367-7330. Pres.: Paul C. Mawhinney. (Jackets—45)(Sleeves—45)

TENNESSEE

Chumley Prodn's., Box 100823, Nashville, 37210, (615) 833-6184. Pres.: P. E. Chumley.

Gusto Records, Inc., 1900 Elm Hill Pk., Nashville, 37210, (615) 889-8800. Pres.: Mae Lytle; Sales Mgr.: LeRoy Jones.

Modern Album & Finishing Co., Inc., 1130 Davidson St., Nashville, 37206, (615) 227-2984. (Jackets & Sleeves—LP & 45)

West & Co., 54 Music Sq., East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Gene Michale. (Jackets & Sleeves—LP & 45)

TEXAS

The Pressing Plant, 2727 Irving Blvd., Dallas, 75207, (214) 630-6401. : Dewayne Elery. (Jackets & Sleeves—LP & 45)

Riverside Albums, 7400 Pinemont, Houston, 77040, (713) 462-2700.

Wills Printing Co., Box 211, Arlington, 76010, (817) 572-1414. Pres.: Calvin Wills.

WYOMING

Rocky Mountain Recording, 8305 Christensen Rd., Cheyenne, 82009, (307) 638-8733. Pres.: Ray Alexander; Sales Mgr.: Georgia Alexander. (Jackets—LP & 45)

RECORD & TAPE

ARIZONA

Real Time by GRD, Box 13054, Phoenix, 85002, (602) 252-0077. Pres.: Liv Khalsa; Sales Mgr.: Ravi Taj Singh. (Labels)

CALIFORNIA

A.M.E. Label Corp., 25159 W. Ave. Stanford, Valencia, 91355, (805) 257-3488. Fax: (805) 257-7981. Pres.: Gary E. Condie; Sales Mgr.: Gina Wixom. Customer Serv.; Vice Pres., Gen. Mgr.: Michael R. Smith. (Labels-LP & 45)

KDISC (Sub. of Keysor Century Corp.), 26000 Springbrook Ave., Saugus, 91350, (805) 259-2360. Cable: KEYCENT. (Labels-LP & 45)

Location Recording Service, Inc./Print Div., 2609 W. Burbank Blvd., Burbank, 91505, (818) 846-8300. Pres.: Steven A. Guy; Sales Mgr.: Ruth Koch; Dir. of Operations: Kenneth R. Hart. (Labels-LP & 45)

Queens Lithographing Corp., 6290 Sunset Blvd., Suite 304, Hollywood, 90028, (213) 464-7700. (Labels)

Tabb Rex Ent's., 6226 Santa Monica Blvd., Los Angeles, 90038, (213) 461-2484. Pres.: Tabb Rex. (Labels)

Ross-Ellis, Ltd., 17343 Knapp St., Northridge, 91325, (818) 993-4767, (800) 447-2149, Fax: (818) 993-4760. (Labels-LP & 45)

Sonic Arts Mastering Studios, 665 Harrison St., San Francisco, 94107, (415) 957-9471. Telex: 176-123. Pres.: Leo de Gar Kulkka. (Labels-LP)

Stoughton Printing Co., 130 N. Sunset Ave., City of Industry, 91744, (213) 961-3678, (818) 961-3678, Fax: (818) 961-6505. Pres.: Jack W. Stoughton; Sales Mgr.: Jack Stoughton, Jr. (Labels-LP & 45)

CONNECTICUT

A. D. Hampson Printing Co., Inc., 1247 New Haven Rd., Union City, 06770, (203) 729-2294. Pres.: A. D. Hampson; Sales Mgr.: Bob Jack. (Labels)

FLORIDA

All American Mfg., Inc., 4380 NW 128th St., Opa-Locka, 33054, (305) 685-8396. Telex: 522178 SONO MIA. Pres.: Peter Bottome. (Labels)

IOWA

Beza Graphics, Inc., 3201 Northbrook Dr., Sioux City, 51105, (712) 252-0169. Pres.: Bob Barron. (Labels)

ILLINOIS

Audico, Inc., 219 Crossen Ave., Elk Grove, 60007, (312) 640-1030. Telex: 4992690 AUDCO UI. Pres.: Bill Hinkle. (Labels)

Domain Communications, Inc., 289 Main Place, Carol Stream, 60188, (312) 668-5300. Pres.: Edward Elliott; Sales Mgr.: James Draper. (Labels)

Ft. Dearborn Lithograph Co., 6035 W. Gross Point Rd., Niles, 60648, (312) 647-8730. (Labels)

Kiderian Records Prod., 4926 W. Gunnison, Chicago, 60630, (312) 764-1144. (Labels-LP & 45)

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062, (312) 498-4610. Pres.: Jay Steinberg. (Labels)

Media Int'l, Inc., 247 E. Ontario, Chicago, 60611, (312) 467-5430. Pres.: Duane Lundeen. (Labels-LP & 45)

Poly Com Productions, 201 E. Erie St., Chicago, 60611, (312) 337-8000. Pres.: Richard Jablonski; Sales Mgr.: Joseph Hassen (Pkg); Contact: Jackie Jones. (Labels)

INDIANA

Modern Album & Finishing Co., Inc., 1299 Voorhees St., Terre Haute, 47808, (812) 235-6001. (Labels)

Woodburn Printing Co., 25 South 6th St., Terre Haute, 47808, (812) 232-0323. (Labels)

MASSACHUSETTS

Dielectrics, Inc., 300 Burnett Rd., Chicopee, 01020. (413) 598-8308. (Labels)

MICHIGAN

Archer Records, 7401 E. Davison, Detroit, 48212, (313) 365-9545. Pres.: R. J. Archer. (Labels-LP & 45)

Richard G. Heppard Graphic Design, Inc., 23844 Sherwood, Centerline, 48015, (313) 758-0480. Pres.: R. G. Heppard. (Labels)

MINNESOTA

Ace Label Systems, Inc., 140 Jackson Ave., North, Hopkins, 55343, (612) 933-3105. Pres.: Ardy Bakshian; Sales Mgr.: Debra Nyberg. (Labels-LP & 45)

MISSOURI

Nat'l Audio Co., Inc., Box 3657 G.S., Springfield, 65808, (417) 883-5377. Pres.: Steve Stepp. (Labels)

NEW JERSEY

Laser Prints, Inc., 241 Stuyvesant Ave., Lyndhurst, 07071, (201) 438-6729. Pres.: J. Principato. (Labels)

M T I Corp., 124 Monclair Ave., Montclair, 07042, (201) 744-2220.

New Jersey Machine, Inc., 6 Commerce Rd., Fairfield, 07006, (201) 227-8300. Telex: (710) 734-4353. Fax: (201) 227-7913. Pres.: H. L. Jepson; Vice Pres./Sales & Mktg.: T. A. Paul; Int'l Mktg. Mgr.: R. Peters. (Labels)

Q-A-I, Inc., 37 George St., Hackensack, 07601, (212) 964-1714. Pres.: Steve Dauman; Sales Mgr.: Deborah Cullere. (Labels-LP)

Rohit Int'l, 511 Commerce St., Franklin Lake, 07417, (201) 337-7325. (Labels-45)

NEW YORK

Apepton Records Mfg. Corp., 44-27 Purves St., Long Island City, 11101, (718) 937-4038, (212) 944-0002. Telex: 239365 ARMC. Pres.: B. Ropiak; Sales Mgr.: Derek Ropiak. (Labels-LP)

G. Benson & Co. Printers, Inc., 75 Spring St., New York, 10012, (212) 925-7100. Sales Mgr.: T. Henson. (Labels)

Brown Paper Co., Box 591, Van Brunt Sta., Brooklyn, 11215, (212) 855-7755. (Labels)

Disc Communications, Ltd., 1776 Broadway, New York, 10019, (212) 246-6696. Contact: Jerry Boxer. (Labels-LP & 45)

Disc Graphics, Inc., 10 Gilpin Ave., Hauppauge, 11788, (516) 234-1400. Telex: (510) 227-8553. Contact: Steve Frey. (Labels)

Guaranteed Printing Co., Inc., 216 West 18th St., New York, 10011, (212) 929-2410. Pres.: A. Pollack; Sales Mgr.: Herbert Pollack. (Labels-LP & 45)

Imperial Paper Box Corp., 252 Newport St., Brooklyn, 11212, (212) 346-6100. Telex: 718-922-1125. Pres.: Louis Sukoff; Sales Mgr.: Ira Sukoff; Vice Pres.: Steven Sukoff. (Labels-LP)

Ivy Hill Corp., 170 Varick St., New York, 10013, (212) 741-1404. Gen. Mgr.: Charles Rushie. (Labels)

Lee-Myles Assoc., 160 East 56th St., New York, 10022, (212) 758-3232. Cable: LEEMYLES NY. Pres.: Robert M. Miller; Sales Mgr.: Howard Roseff. (Labels-LP & 45)

MacMurray Press, 480 Canal St., New York, 10011, (212) 925-6400. Pres.: Benard Lerman; Sales Mgr.: Julie Lerman. (Labels-LP & 45)

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Modern Album & Finishing Co., Inc., 100 Landing Ave., Smithtown, 11787, (516) 724-8200. Pres.: G. D. Thomas; Sales Mgr.: Donald R. House. (Labels-LP & 45)

The Music Connection, Inc., 166 Madison Ave., New York, 10016, (212) 686-9595. (Labels-LP & 45)

Charlie Passantino, Inc., 311 West 43rd St., New York, 10036, (212) 586-1469. (Labels)

Pres-Tige Label Corp., 255 Oser Ave., Hauppauge, 11788, (516) 273-0020. Pres.: Ernie J. Menkes. (Labels-LP & 45)

Progressive Label & Litho Co., 286 Stanhope St., Brooklyn, 11237, (718) 497-2320. Pres.: Jerome Jack Rood; Sales Mgr.: Eric Rood; Vice Pres.: Bernard Stein. (Labels-LP & 45)

RHM Industries, Ltd., 180 Orville Dr., Bohemia, 11716, (516) 567-7222. Pres.: Gerard V. Hughes. (Labels-LP)

Romaba Record Pressing Corp. of America, 33 34th St., Brooklyn, 11232, (718) 499-3060, (718) 499-3061. Pres.: Theodore E. Kolsky; Sales Mgr.: Vicki M. Kolsky. (Labels-LP & 45)

Jasper Samuel Advertising, 406 West 31st St., New York, 10001, (212) 239-9544. Pres.: Jasper Samuel; Sales Mgr.: Byron Standard. (Labels-LP & 45)

Studio Magnetics Group, Inc., 12 Long Island Ave., Holtsville, 11742, (516) 289-3400, (800) 874-2202. Pres.: George Clahane; Sales Mgr.: Jim Makowski; Vice Pres.: Craig Balaban. (Labels)

Tri-Lon Color Lithographers, Ltd., 54 West 21st St., New York, 10010, (212) 255-6140. Vice Pres.: Mark & David Strickler. (Labels)

Video Disc Tech Labs, Inc., 750 8th Avenue, Suite 205, New York, 10036, (212) 997-0063. Pres.: David Moldauer. (Labels)

OHIO

The Little Warehouse, Inc., 4906 Van Epps Rd., Brooklyn Heights, 44131, (216) 398-0022. Pres.: James D. Lesnick; Sales Mgr.: Joe Kauffman. (Labels)

Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, 45420, (513) 256-5683. Pres.: Perry Scott. (Labels)

QCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber Hines; Sales Rep.: Dan Dorff. (Labels-LP & 45)

PENNSYLVANIA

Fenton Label Co., Coral & Bucklys Sts., Philadelphia, 19124, (215) 288-2910. (Labels)

H.R.C. Printing, Box 1152, 5252 E. Trinole Rd., Mechanicsburg, 17055, (717) 768-0943. Pres.: Donald E. Baldwin. (Labels)

Keystone Printed Specialties Co., Inc., 1 Keystone Pl., Jessup, 18434, (717) 383-3280. Fax: (717) 383-2320. Pres.: Martin C. Fischer; Contacts: William Martin, James Savage. (Labels-LP & 45)

Marion Records, Inc., 159 Easton Rd., Sharon, 16146, (412) 347-4726. (Labels)

Marjon Records, Inc., 159 Easton Rd., Hermitage, 16148, (412) 347-4726. Pres.: John T. Krzancic; Sales Mgr.: Martha Krzancic. (Labels)

PUERTO RICO

Linear Products of Puerto Rico, Box AB, Cidra, 00639, (809) 790-2188, (809) 790-3726. (Labels)

Rio Piedras Records, c/o Discos Borinquen, San Juan, 00905, (809) 790-2188, (809) 790-3726. Pres.: Dario Gonzalez; Sales Mgr.: Raul Aguayo; Sales Mgr.: Bernito Valdez. (Labels)

TENNESSEE

Chumley Prods., Box 100823, Nashville, 37210, (615) 833-6184. Pres.: P. E. Chumley. (Labels-LP & 45)

M F P, Inc., 453 Chestnut, Nashville, 37203, (615) 358-6161. (Labels)

Modern Album & Finishing Co., Inc., 1130 Davidson St., Nashville, 37206, (615) 227-2984. (Labels-LP & 45)

Volunteer Record Pressing/Music City Tape, 1142 Haley Rd., Murfreesboro, 37130, (615) 890-3222. Pres.: Jim Lenahan. (Labels)

West & Co., 54 Music Sq., East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Gene Michale. (Labels-LP & 45)

Williams Printing Co., 811 Cowan St., Nashville, 37207, (615) 256-7125. (Labels)

TEXAS

The Pressing Plant, 2727 Irving Blvd., Dallas, 75207, (214) 630-6401. (Labels-LP & 45)

WISCONSIN

Sohn Mfg., Inc., Box X, Elkhart Lake, 53020, (414) 876-3361. (Labels)

POLYBAG & SHRINKWRAP

ARIZONA

Arias Recording, Inc., 17218 North 34th Way, Phoenix, 85032, (602) 493-8890. (Shrinkwrap only)

Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, 85009, (602) 269-2869. (Polybag & Shrinkwrap)

CALIFORNIA

Alco Research & Engineering, Inc., 6201 Santa Monica Blvd., Hollywood, 90038, (818) 461-2484. (Shrinkwrap only)

California Magnetics, 7898 Ostrow St. One, San Diego, 92111, (619) 576-0291. Owner: Don Nuzzo. (Shrinkwrap only)

The Exxel Co., 102 N. Ditmar St., Oceanside, 92054, (619) 722-8284. Pres.: J. Richard Lee; Sales Mgr.: Bill Berry. (Shrinkwrap only)

MJS Sound, 2514 Seaboard Ave., San Jose, 95131, (408) 262-5544. (Polybag only)

Morris Video, 2730 Monterey, Torrance, 90503, (213) 533-4800. Pres.: Dawn Morris; Sales Mgr.: Micki Smaliman. (Shrinkwrap only)

Queens Group California, Inc., 6290 Sunset Blvd., Suite 304, Hollywood, 90028, (213) 464-7700. (Polybag only)

Record Technology, Inc., 486 Dawson Dr., Camarillo, 93010, (805) 484-2747. Fax: (805) 987-0508. (Polybag only)

Sonic Arts Mastering Studios, 665 Harrison St., San Francisco, 94107, (415) 957-9471. Telex: 176-123. Pres.: Leo de Gar Kulkka. (Shrinkwrap only)

Jay Staggs Cassette Duplication, 7332 Florence Ave., Suite D, Downey, 90240, (213) 928-7516. Pres.: G. Sturges; Sales Mgr.: Kurt Thompson. (Shrinkwrap only)

COLORADO

Jackson Sound Prods., Ltd., 3897 S. Jason St., Englewood, 80110, (303) 761-7940. Opns. Mgr.: Linda M. Loughman. (Shrinkwrap only)

DELAWARE

Hercules, Inc., Hercules Plaza, Wilmington, 19894, (800) 247-4372. Sales Mgr.: F. H. Pollard. (Shrinkwrap only)

FLORIDA

Duotone Co., Inc., Box 1168, Miami, 33143, (305) 665-1121, (800) 327-5808. Pres.: Stephen Gibson Nester. (Polybag only)

Trackmaster, Inc., 2692 E. Atlantic Blvd., Pompano Beach, 33062, (305) 943-2334. Pres.: Roy Parsons; Sales Mgr.: Lupe Parsons. (Shrinkwrap only)

ILLINOIS

Bruce Packaging Co., 8010 N. Lowell Ave., Skokie, 60076, (312) 583-2818. Pres.: Joseph Halperin; Sales Mgr.: Leonard Halperin. (Polybag only)

Domain Communications, Inc., 289 Main Place, Carol Stream, 60188, (312) 688-5300. Pres.: Edward Elliott; Sales Mgr.: James Draper. (Shrinkwrap only)

G C Electronics, 400 S. Wyman St., Rockford, 61101, (312) 968-9661. Cable: GCELECT. Telex: 257318. Pres.: Wayne Timpe; Sales Mgr.: Owen Jackson. (Polybag only)

Int'l Audio, Inc., 2934 Malmo Dr., Arlington Heights, 60005, (800) 448-8273. Telex: 282017 IAIUR. Pres.: Richard Mally; Sales Mgr.: Margaret Googe. (Shrinkwrap only)

Major Media, Inc., 3326 Commercial Ave., Northbrook, 60062, (312) 498-4610. Pres.: Jay Steinberg. (Polybag only)

Packaging Supplies, Inc., 2015 S. Arlington Heights Rd., Arlington Heights, 60005, (312) 439-3100, (800) 234-8700. (Polybag only)

World Radio History

R. P. Prods., Inc., Box 54, Highland Park, 60035, (312) 433-4575. Pres.: Roy Pink; Sales Mgr.: F. Holtz. (Polybag & Shrinkwrap)

INDIANA

Queens Group, 620 S. Belmont, Indianapolis, 46221, (317) 635-7777. (Polybag only)

Rutgers Packaging Corp. (Div. of Queens Lithographing Corp.), 620 S. Belmont Ave., Indianapolis, 46221, (317) 635-7777. Telex: (810) 341-3457, 341-3400. (Polybag only)

MICHIGAN

Archer Records, 7401 E. Davison, Detroit, 48212, (313) 365-9545. Pres.: R. J. Archer. (Shrinkwrap only)

MINNESOTA

Innovative Plastics, 5440 West 125th St., Savage, 55378, (605) 352-1554. (Polybag & Shrinkwrap)

MISSOURI

Nat'l Audio Co., Inc., Box 3657 G.S., Springfield, 65808, (417) 883-5377. Pres.: Steve Stepp. (Shrinkwrap only)

NEW JERSEY

APS Packaging Systems, Box 712, 1275 Bloomfield Ave., Fairfield, 07006, (201) 575-1040. Telex: 469121. Pres.: Henry Verbeke; Sales Mgr.: Eric Verbeke; Account Exec.: David Gillespie. (Shrinkwrap only)

Marvell Packaging Co., Box 2079, West Caldwell, 07007, (212) 929-8435. Pres.: Richard Teich; Sales Mgr.: Scott Teich. (Shrinkwrap only)

Marvell Pharnacal & Packaging Co., 490 Rt. #46, Fairfield, 07006, (201) 882-9339. Pres.: Richard Teich; Sales Mgr.: Barry Berman. (Shrinkwrap only)

NEW YORK

Aberdeen Paper Co., 84 Ferris St., New York, 11231, (212) 855-7755. Pres.: Edward Wittcoff. (Polybag only)

Brown Paper Co., Box 591, Van Brunt Sta., Brooklyn, 11215, (212) 855-7755. (Polybag only)

Crystal City Tape Duplicators, Inc., 48 Stewart Ave., Huntington, 11743, (516) 421-0222. Pres.: Frank Russo. (Shrinkwrap only)

Kewall Tape Duplicators, 77 Bayshore Rd., Bay Shore, 11706, (516) 586-2486. (Shrinkwrap only)

Loe/Art Graphics, Inc. (Div. of C & L Graphics, Inc.), 116 Dogwood Rd., Roslyn, 11576, (516) 466-3850. Pres.: Charles Koppelman; Sales Mgr.: Lucie Koppelman. (Polybag & Shrinkwrap)

Poly Plastic Packaging Co., Inc., 44-80 11th St., Long Island City, 11101, (718) 392-8670. Pres.: Herbert Rothchild; Sales Mgr.: Sheldon Rothchild. (Polybag only)

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd., Farmingdale, 11735, (516) 293-7305. Fax: (516) 293-7384. Pres.: Dan Cooper. (Polybag only)

Regal Poly Pak, 125 Spagnoli Rd., Melville, 11747, (516) 293-6767. Fax: (516) 454-6366. (Polybag only)

Video Disc Tech Labs, Inc., 750 8th Avenue, Suite 205, New York, 10036, (212) 997-0063. Pres.: David Moldauer. (Polybag & Shrinkwrap)

NORTH CAROLINA

Rexham, Corp., Box 240007, Charlotte, 28224, (704) 889-7262. Telex: 8106210551. Pres.: S.C. Lea; Sales Mgr.: Rusty Reynolds; Dir. of Corp. Planning: T.A. Scott. (Polybag & Shrinkwrap)

OHIO

Boddie Record Mfg., Inc., 12202 Union Ave., Cleveland, 44105, (216) 752-3440. Pres.: Louise Boddie; Sales Mgr.: Jeannette Boddie; Vice Pres./Chief Engineer: Thomas Boddie. (Polybag & Shrinkwrap)

The Little Warehouse, Inc., 4906 Van Epps Rd., Brooklyn Heights, 44131, (216) 398-0022. Pres.: James D. Lesnick;

Sales Mgr.: Joe Kauffman. (Shrinkwrap only)
Musicman's Recording Studio, 1844 S. Smithville Rd., Dayton, 45420, (513) 256-5683. Pres.: Perry Scott. (Shrinkwrap only)
OCA, Inc., 2832 Spring Grove Ave., Cincinnati, 45225, (513) 681-8400. Pres.: Jim Bosken; Sales Mgr.: Amber Hines; Sales Rep.: Dan Dorff. (Shrinkwrap only)

SOUTH CAROLINA

Custom Recording & Sound, Inc., 1225 Pendleton St., Box 7647, Greenville, 29610, (803) 269-5018. Pres.: Bob Edwards; Sales Mgr.: Jere Davis. (Shrinkwrap only)

TENNESSEE

Volunteer Record Pressing/Music City Tape, 1142 Haley Rd., Murfreesboro, 37130, (615) 890-3222. Pres.: Jim Lenahan. (Polybag & Shrinkwrap)
West & Co., 54 Music Sq., East, Suite 300, Nashville, 37203, (615) 242-5588. Pres.: Jerry West; Sales Mgr.: Gene Michale. (Shrinkwrap only)

TEXAS

The Pressing Plant, 2727 Irving Blvd., Dallas, 75207, (214) 630-6401. (Polybag & Shrinkwrap)

RAW MATERIALS

American Hoechst Corp., Box 1400, Hood Rd., Greer, SC, 29651, (803) 877-8471.
 Product(s): HOSTAPHAN tensilized polyester film.
J. C. Anglum Co., Inc., 60 Midvale Rd., Box 236, Mountain Lakes, NJ, 07046, (201) 263-1442. Pres.: J. Clifford Anglum; Sales Mgr.: Rob Pitcher; Office Mgr.: Barbara Jones.
 Product(s): Vinyl Record Compound.
Boltronics Corp., 67 Whitson Ave., Hempstead, NY, 11550, (516) 481-7990. Cable: AUDIOMATIC NYK. Telex: 12-6419 AUDIOMATIC NYK. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor; Factory Mgr.: Gus Graffeo.
 Product(s): Audiopic 2100 plastic coating.
Brown-Bridge, Kimberly-Clark Corp., 518 E. Water St., Box 370, Troy, OH, 45373, (800) 543-9452. Fax: (513) 339-4045. Pres.: J. E. Carter; Sales Mgr.: D. B. Cox; Gen. Mgr. Sales & Mktg.: J. E. Miller.
 Product(s): Adhesive-coated label stock.
Celene Plastics & Speciality Co., 26 Main St., Chatham, NJ, 07928, (201) 635-2600.
 Product(s): CELANAR polyester film.
Courtauld CPD, Inc., 295 Ferry St., Newark, NJ, 07105, (201) 344-2300.
 Product(s): XCEL cellulose acetate film.
DeSoto, Inc., 1700 So. Mt. Prospect Rd., Des Plaines, IL, 60018, (312) 391-9000. Telex: 72-6436. Sales Mgr.: James E. Reese.
 Product(s): Radiation Curable Coatings.
Dixon Industries Corp. (A Bundy Co.), 386 Metacorn Ave., Bristol, RI, 02809, (401) 253-2000. Telex: 927706. Pres.: Charles F. Boyle; Sales Mgr.: E. Rulon-Miller.
 Product(s): Static Eliminators.
E.I. du Pont de Nemours & Co. Inc., Ind's Films Div., Wilmington, DE, 19898, (302) 774-1000.
 Product(s): MYLAR polyester film; Kapton polyimide film.
G. S. P. Metals & Chemicals Corp., 2535 East 28th St., Los Angeles, CA, 90058, (213) 582-0885. Telex: 371-6567. Fax: (213) 582-4527. Pres.: Shepard Drazin; Sales Mgr.: David Baker.
 Product(s): Plating metals & chemicals.
B. F. Goodrich Co., Speciality Polymers & Chemicals Div., 6100 Oak Tree Blvd., Cleveland, OH, 44131, (800) 331-1144. Cable: GOODRICHCHEM. Telex: IDPC 980 427. Fax: (216) 447-6245. Pres.: K. H. Lee; Sales Mgr.: T. G. Naples.
 Product(s): ESTANE Polyurethane binder for all types.
Hercules, Inc., Hercules Plaza, Wilmington, DE, 19894, (800) 247-4372. Sales Mgr.: F. H. Pollard.
 Product(s): Magnetic Iron oxide, polypropylene film.
I C I Americas, Inc., Petrochemicals & Plastics, Wilmington, DE, 19897, (302) 575-3000. Telex: 835-417.
 Product(s): MELINEX polyester film-audio/video tape mfg.
Johnson Controls, Inc., 185-A Industrial Pkwy., Somerville, NJ, 08878, (201) 685-1111.
 Product(s): PVC/ carbon black conveying systems.
KDISC (Sub. of Keycor Century Corp.), 26000 Springbrook Ave., Saugus, CA, 91350, (805) 259-2360. Cable: KEYCENT.
 Product(s): Compound, coatings, etc.

Keycor Corp. (sub. of Keycor-Century Corp.), 26000 Springbrook Ave., Saugus, CA, 91350, (818) 365-3991, (805) 259-2360. Telex: 67-7329. Fax: (805) 259-2360 ext. 151. Pres.: Howard Hill; Sales Mgr.: Kris Patel; Int'l Mgr.: Jan Lubur.

Product(s): PVC compound for records.
Marvel Inds., Inc., 315 Hoyt Ave., Mamaroneck, NY, 10543, (914) 381-2400.
 Product(s): Molding compounds/extrusion color concentrate.

Occidental Chemical Corp., Box 699, Pottstown, PA, 19464, (215) 327-6400. Telex: 846337. Fax: (215) 327-6551.
 Dir. of Sales: G. E. Disch.
 Product(s): Compounds.

Pfizer Inc. MPM div., 235 East 42 St., New York, NY, 10017, (212) 573-2816.
 Product(s): Gamma Ferric Oxide, Cobalt Iron, Metal Particle.

Randolph Products Co., Box 67, Carlstadt, NJ, 07072, (201) 438-3700. Pres.: John H. Randolph.
 Product(s): Record lacquer.

Rhone-Poulenc, Inc., Box 125, Monmouth Junction, NJ, 08852, (201) 297-0100. Sales Mgr.: Andre Blais.
 Product(s): P.E.T. Film.

Richardson Polymer Corp., 17 Woodland Rd., Madison, CT, 06443, (203) 245-0441. Telex: 7104503571. Vice Pres. of Marketing: D. Alaonis.

Product(s): Injection Molding Record Compound.
Sonic Arts Custom Records, 665 Harrison St., San Francisco, CA, 06443, (415) 957-9471. Telex: 176-123. Pres.: Leo de Gar Kulka; Sales Mgr.: Gordon Whiting.
 Product(s): Polyreintin vinyl-friendly stamper treatment.

Tape Ponents Co., Box 236, Mountain Lakes, NJ, 07046, (201) 263-1442. Pres.: J. Clifford Anglum; Sales Mgr.: Robert Pitcher; Office Mgr.: Barbara F. Jones.
 Product(s): Vinyl record compound.

Teljin America, Inc., 10 Rockerfeller Plaza, Suite 1001, New York, NY, 10020, (212) 307-1130.

Product(s): Polyester film for audio/video tape mfg.
Toray Industries, (America), Inc., 280 Park Ave., New York, NY, 10017, (212) 697-6150. Telex: 233067 (TAMI UR). Pres.: Sadayki Sengoku; Sales Mgr.: Alexander S. Amil.
 Product(s): Polyester, Polypropylene Films for packaging.

Tranco Products Int'l, 875 Merrick Ave., Westbury, NY, 11590, (516) 683-3000. Cable: EXREGNIS. Telex: RCA 229011 685-2093. Pres.: Paul Fink; Sales Mgr.: Dick H. Lewent.

Product(s): Recording blanks.
Tranco Products Int'l Sales Corp., 609 W. Elizabeth Ave., Box 28, Linden, NJ, 07036, (201) 862-0030. Cable: 178384 QUESTUR. Telex: 289793 QUEST UR.
 Product(s): Recording Blanks.

Vitec, Inc., Box 1817, 1043 East 4th St., Santa Ana, CA, 92702, (714) 541-3411. Pres.: Less L. Silver.
 Product(s): Quilex audiophile compound.

SURVEILLANCE & SECURITY SYSTEMS

All Night Records, 208 1/2 N. Washington, Eldorado, AR, 71730, (501) 862-0731. Opns.: David Feinberg.

C & D Special Products, 309 Sequoia Dr., Hopkinsville, KY, 42240, (502) 885-8088. Pres.: Bill Mac Tavish.

Executive Suite Records, 6922 Hollywood Blvd., Suite 220, Hollywood, CA, 90028, (213) 463-0056. Pres.: Mike Kelly, COE; Sales Mgr.: Terence Bunn; Vice Pres.: Demetric Collins.

Hollywood Vaults, Inc., 742 N. Seward St., Hollywood, CA, 90038, (213) 461-8484. Cable: HOLLYVAULT. Fax: (213) 461-6477. E-Mail: DELPHI: HVAULTS. Pres.: David Wexler.

O. T. L. Prodn., 121 Concord Rd., Sudbury, MA, 01776, (617) 897-8459. Chief Eng.: David "db" Butler.

TAPE, SUPPLIES & ACCESSORIES MFRS.

A.M.E. Label Corp., 25159 W. Ave. Stanford, Valencia, CA, 91355, (805) 257-3488. Fax: (805) 257-7981. Pres.: Gary E. Condie; Sales Mgr.: Gina Wixom; Customer Serv.: Vice Pres., Gen. Mgr.: Michael R. Smith.

ARS Recording Studio, 11628 S. Pulaski, Alsip, IL, 60658, (312) 371-8424. Pres.: Gary A. Cobb; Sales Mgr.: Allen L. Kellman.

A & G Associates, Inc., 433 Fairview Ave., N., Seattle, WA, 98109, (206) 621-9222. Pres.: Lawrence R. Amack; Sales Mgr.: Jerry Feldkamp.

Audio—Amaray, Geneva/Nortronics, Xedit/Editall.
 Video—Christie, 3M(Scotch), TEAC/TASCAM.

A to Z Audio Services, Inc., Box 26087, Fairview Park, OH, 44128, (216) 333-0040.

Audio—Racks, Albums, Labels, Reels, Boxes, Inserts.
 Video—Sleeves, Boxes, Labels.

Ace Label Systems, Inc., 140 Jackson Ave., North, Hopkins, MN, 55343, (612) 933-3105. Pres.: Ardy Bakshian; Sales Mgr.: Debra Nyberg.

Advance Recording Products, 7190 Clairemont Mesa Blvd., San Diego, CA, 92111, (619) 277-2540, (800) 854-1061, Sales Mgr.: Joyce Wozniak.

Audio—Ampex, 3M Scotch, Agfa, Sony, TDK, BASF & more.
 Video—Ampex, 3M Scotch, Agfa.

All Night Records, 208 1/2 N. Washington, Eldorado, AR, 71730, (501) 862-0731. Opns.: David Feinberg.
 Audio—CIA Brand.

Amaray Int'l Corp., 14935 NE 95th St., Box 97015, Redmond, WA, 98052, (206) 881-1000. Telex: 6838038 AIC UW. Pres.: Ma. Irwin Somerville; Sales Mgr.: Dallas Nicholson.
 Video—Ambico.

Ambico, Inc., 50 Maple St., Norwood, NJ, 07648, (201) 767-4100. Cable: AMBICORP, NORWOOD NJ. Telex: 645-124. Fax: (201) 767-4109. Pres.: Steve Bender; Sales Mgr.: Bob Williams; Product Mgr.: Gregory Smith.
 Video—Cleaner, Rewinder, Eraser.

Andol Audio Prod., Inc., 4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322. Pres.: Anthony A. Maniere; Sales Mgr.: Domenick Salvatore.

Audio—Cassette Boxes, Labels, Mastering Tape, Raw Tape.

J. C. Anglum Co., Inc., 60 Midvale Rd., Box 236, Mountain Lakes, NJ, 07046, (201) 263-1442. Pres.: J. Clifford Anglum; Sales Mgr.: Rob Pitcher; Office Mgr.: Barbara Jones.

Audio—Cassette Norelco-type Boxes, CD Jewel Boxes.
 Video—Video Cassette Storage Boxes.

R. B. Annis Co., Inc., 1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282.

Apex Machine Co., 3000 NE 12th Terrace, Fort Lauderdale, FL, 33334, (305) 566-1572. Telex: 271601 APEX UR. Pres.: A. R. Coningsby; Sales Mgr.: Bob Coningsby III.

Arcal Prodn., 2732 Bay Rd., Redwood City, CA, 94063, (415) 369-7348. Telex: 171596 AAA COM SUVL. Pres.: Sal Viola.

Arias Recording, Inc., 17218 North 34th Way, Phoenix, AZ, 85032, (602) 493-8890.

Audico, Inc., 219 Crossen Ave., Elk Grove, IL, 60007, (312) 840-1030. Telex: 4992890 AUDCO UI. Pres.: Bill Hinkle.
 Audio—Pressure-sensitive Labels.

Video—Pressure-sensitive Labels.

Audio Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.

Audio—Record Tab Plugs, Splicing Blocks, Hub Locks.
Audio Cassette Duplicator Co., 12426 1/2 Ventura Blvd., Studio City, CA, 91604, (818) 762-2322. Pres.: Steve Katz; Sales Mgr.: Steve Mitchell.

Audio Innovators, Inc. (dba Pro Com Systems), 5001 Baum Blvd., Pittsburgh, PA, 15213, (412) 621-1950.

JEWEL BOXES

INTERNATIONAL PACKAGING CORPORATION

5601 Industrial Rd., Ft. Wayne, IN 46825
 (219) 484-9000

Contact: Gene Hull

Audiolab Electronics, Inc., 3725 Esperanza Dr., Sacramento, CA, 95864, (916) 485-0500. Pres.: Robert E. Stefan; Sales Mgr.: Ronald A. Stefan.
Audio—Tape erasers (demagnetizers).
Video—Tape erasers (demagnetizers).

Audiomatic Corp., 400 Madison Ave., New York, NY, 10017, (212) 308-6888. Cable: AUDIOMATIC NYK. Telex: 126419. Fax: (212) 308-5817. Pres.: Milton B. Gelfand; Sales Mgr.: Perry Jambor.

Aurax-Auriga Plastics, 18711 Rosenua Dr., Villa Park, CA, 92667, (714) 637-6800. Telex: 756458. Sales Mgr.: Jerry Bronaugh.
Audio—Cassette Tapes, C-0's, Diskettes.

B & L Sales, Inc., 10640 Magnolia Blvd., North Hollywood, CA, 91601, (818) 985-1792. Pres.: Bill Pugliese.
Audio—Maxell, TDK, 3M.
Video—Maxell, TDK.

Bear Graphics, Box 3290, Sioux City, IA, 55102, (712) 258-0684. Contact: Bob Barron.

Bib Audio/Video Products, Box 27682, Denver, CO, 80227, (303) 972-0410. Telex: 284673. Fax: (303) 972-4519.
Audio—Bib Audio/Video Products.
Video—Bib Audio/Video Products.

Blackbourn, Inc., 10150 Crosstown Cir., Eden Prairie, MN, 55344, (612) 944-7010. Pres.: Todd Nicholson; Sales Mgr.: Phil Sykes.

W. H. Brady Co., STP Div., 727 W. Glendale Ave., Box 571, Milwaukee, WI, 53224, (414) 332-8100. Telex: 26-677. Fax: (414) 332-2887. Sales Mgr.: J. A. Gault; Gen. Mgr.: John Arnold.
Audio—Splicing Tape.
Video—Splicing Tape.

Burlington Audio/Video Tapes, Inc., 106 Mott St., Ocean-side, NY, 11572, (516) 678-4414, (800) 331-3191. Pres.: Ruth Schwartz; Sales Mgr.: Ray Colon; Jr. Vice Pres.: Jan Schwartz.

CMC Technology, 2650 Lafayette St., Santa Clara, CA, 95050, Telex: 176997. Fax: (408) 988-7829. Pres.: Tony Mlinaric; Sales Mgr.: Bill Fitts; Order Processing: Helen Thomas.
Video—1" Type C heads for Ampex VTR.

California Magnetics, 7898 Ostrow St., One, San Diego, CA, 92111, (619) 576-0291. Owner: Don Nuzzo.
Audio—Cassettes.

Central Paper Box Co., 2911 Bellview, Kansas City, MO, 64108, (816) 753-3126. Sales Mgr.: Daniel Ervin.
Audio—Boxes, Packaging.

Class One Products, 386 South St., Pittsfield, MA, 01201, (413) 443-5653.
Audio—Cassette Boxes.

Coast Manufacturing Co., 118 Pearl St., Mt. Vernon, NY, 10550, (212) 324-4656. Telex: 148300. Pres.: Joseph Koppel; Sales Mgr.: Remo Melucci; Exec. Vice Pres.: Richard Goldberg.
Audio—Organizers.
Video—Organizers.

Copy Right Video, 801 N. La Brea Ave., Los Angeles, CA, 90038, (312) 932-0915. Owner: John Beverly Jones.

Data Packaging Int'l, Inc., 1400 Brayton Point Rd., Somerset, MA, 02725, (800) 225-1986, (617) 679-1400. Telex: 211431. Pres.: Gary Canter; Sales Mgr.: Al Pattillo; Regional Sales Mgr.: Kristin Stidworthy.

John Doremus, Inc., 875 N. Michigan Ave., Suite 1801, Chicago, IL, 60611, (312) 664-8944. Pres.: John C. Doremus; Sales Mgr.: Alexis H. Sarkisian.

The Dub Centre East, Inc., 40 H Corbin Ave., Bay Shore, NY, 11706, (516) 242-4846, (212) 775-9595. Pres.: Paul Glantzman; Sales Mgr.: Joan Carroll.
Audio—Custom Load Blank Cassettes, Labels, Boxes.

Dyna/Day Plastics, Inc., 6270 S. Country Club Rd., Tucson, AZ, 85706, (602) 746-1001. Fax: (602) 746-0411. Pres.: Frank S. Day; Sales Mgr.: Leslie Day; Vice Pres. & Gen. Mgr.: Sid Berger.
Audio—Boxes—Ampex Style.
Video—Boxes—VHS/BETA.

Dyna/Day Plastics, Inc. (A sub. of American Sound) (Sales Office), 8120 Webb Ave., North Hollywood, CA, 91605, (312) 786-6100.
Audio—"Norelco Style" Cassette Boxes.

Eastern Standard Prods., Inc., 26 Baxter St., Buffalo, NY, 14207, (716) 876-1454. Pres.: Mark S. Mekker.

Eastman Kodak Co., 343 State St., Rochester, NY, 14650. Video—1/2", 3/4" & 1" formats.

The Exxel Co., 102 N. Diltmar St., Oceanside, CA, 92054, (619) 722-8284. Pres.: J. Richard Lee; Sales Mgr.: Bill Berry.
Audio—Agfa, Ampex, Magnetic Media.
Video—Agfa U-matic, Magnetic Media.

Fenton Label Co., Coral & Buckius Sts., Philadelphia, PA, 19124, (215) 288-2910.
Audio—8 tr. & Cassette Labels.

Fidelipac Corp., Box 808, Moorestown, NJ, 08057, (609) 235-3900. Telex: 710-897-0254. Fax: (609) 235-7779. Pres.: R. S. Thanhauser; Sales Mgr.: Jack Ducart, Sales Dir.; Vice Pres., Mktg.: Arthur Constantine.
Audio—1/4" Back Lubricated Recording Tape.

Filam Nat'l Plastics, Inc.

13984 S. Orange Ave., Paramount, CA, 90723, (213) 630-2500. Telex: 75106 FNP IUD. Fax: (213) 408-0712.
Audio—Norelco box, Poly box, CD box.

Filam Nat'l Plastics, 1200 "N" St., Suite 504, Lincoln, NE, 68508, (402) 435-5005. Fax: (402) 435-4722. Pres.: Vic Flores; Sales Mgr.: Brad Harse.
Audio—Storage Boxes, Mailers, Hub Locks, Nab Hubs.
Video—Storage Boxes, Mailers, Hub Locks, Nab Hubs.

GMG Exim (USA), Inc., 15316 E. Valley Blvd., Industry, CA, 91744, (818) 336-3700. Telex: 9103213040. Fax: (818) 336-3343.
Audio—C-0.
Video—V-0.

GRS, Inc., 13300 Broad St., Pataskala, OH, 43062, (614) 927-9566. Mgr. Cassette Services: Claudia Andrews.
Garner Industries, 4200 North 48th St., Lincoln, NE, 68504, (402) 464-5911. Telex: 438068. Pres.: Ed Garner; Sales Mgr.: Bruce A. Alderman.
Audio—Bulk Tape Erasers.
Video—Bulk Tape Erasers.

Gem-Bill Container Corp., 48-20 50th Ave., Woodside, NY, 11377, (212) 729-8200. Pres.: Daniel Goodstein.
Audio—Corrugated Cartons, Folders & Mailers.

General Television Network, 13201 Capital Ave., Oak Park, MI, 48237, (313) 399-2000. Pres.: R. Randolph Hippler.

Geneva Group of Companies, Inc., 7255 Flying Cloud Dr., Eden Prairie, MN, 55344, (612) 829-1724. Telex: 5108005005 GENEVA GRP. Pres.: Edward E. Griffin; Sales Mgr.: Bruce A. Bowen.
Audio—Splicing Tabs & Blocks, Alignment Tapes.
Video—Head Demagnetizer, Tape Eraser, etc.

GreenCorp, Inc., 3505 S. Ocean Dr., Hollywood, FL, 33019, (305) 925-0707. Telex: 4998126 GCORP. E-Mail: SOURCE STX184. Pres.: Kenneth Moore; Sales Mgr.: Dorothy Gee.

Grenadier, 10 Parkwood Ave., Rochester, NY, 14620, (716) 442-6209. Owner: Tom Greene.

HRC Magnetics, 1611 Herring, Waco, TX, 76708, (817) 756-5303. Pres.: David W. Hix; Sales Mgr.: Homer W. Hix.
Audio—Ampex.
Video—Ampex.

A. D. Hampson Printing Co., Inc., 1247 New Haven Rd., Union City, CT, 06770, (203) 729-2294. Pres.: A. D. Hampson; Sales Mgr.: Bob Jack.
Audio—Labels.
Video—Labels.

IPS, Inc., 1801 9th Ave., Bohemia, NY, 11716, (516) 585-9600, (800) 237-5299. Telex: 510 227 1585. Pres.: Douglas Scott; Sales Mgr.: Robert Piselli; Opts. & Sales Mgr.: Vincent Binstock.
Audio—Cassettes, C-0's.
Video—Cassettes, V-0's.

INFOMotion Co., 2715 Electronic Ln., Dallas, TX, 75220, (214) 358-3366. Sales Mgr.: Lisa Ferkovich; Vice Pres.: Woody Taylor.
Audio—BASF, AGFA, Micro Cassettes.

Ian Communications Group, Inc., 100 Upton Dr., Wilmington, MA, 01887, (617) 858-3700, (800) 433-DUPE. Fax: (617) 858-0344. Pres.: Richard B. Berberian; Sales Mgr.: Sandy Dalis.

Innovative Plastics, Inc., 18791 Arboretum Blvd., Chanhassen, MN, 55317, (612) 934-4078. Fax: (612) 934-4598. Vice Pres.: Bob Parish.

Int'l Packaging Corp.

5601 Industrial Rd., Fort Wayne, IN, 46825, (219) 484-9000. Fax: (219) 484-8202.
Audio—CD Packages, Jewel boxes.

Irish Magnetic Inds., 270 Newtown Rd., Plainview, NY, 11803, (516) 293-5582. Telex: 967780 MORHAN. Pres.: Gerry Zigman; Sales Mgr.: George Krug.
Audio—Cassettes.
Video—T120 Cassettes.

Ivy Hill Corp., Box 3189, Terre Haute, IN, 47803, (812) 466-9851. Vice Pres.: Donald Ford.

JRC Album Co., 1594 Kinney Ave., Cincinnati, OH, 45231, (513) 522-9915. Pres.: Rusty York; Sales Mgr.: Linda York.

JRF Magnetic Sciences, Inc.

Box 121, Kennedy Rd., Greendell, NJ, 07839, (201) 579-5773. Telex: 325-449. Pres.: John R. French.
Audio—Refurbishing & optical alignment of magnetic heads.

Jackson Sound Prods., Ltd., 3897 S. Jason St., Englewood, CO, 80110, (303) 761-7940. Opts. Mgr.: Linda M. Loughman.
Audio—Complete.
Video—Complete.

Joyce Molding Corp., 52 Green Pond Rd., Rockaway, NJ, 07866, (201) 586-2900. Sales Mgr.: Philip Koljeski.
Audio—Norelco, Poly, Jewel Boxes.

KABA Audio (formerly Kenneth A. Bacon Assoc.), 24 Commercial Blvd., Suite E, Novato, CA, 94949, (415) 883-5041. Mgr., Customer Service: George Rosenfeld; Customer Service: Sherry Dove.
Audio—Computer Cassette & Tape Boxes.
Video—VHS Computer Labels.

KABA Research & Development, 24 Commercial Blvd., Suite E, Novato, CA, 94949, (415) 883-5041, (800) 321-8273.

Ken-Del Prods., Inc., 1500 First State Blvd. First St. Ind. Pk., Wilmington, DE, 19804, (302) 999-1164.
Audio—cassette labels.

Dave Kennedy Recording Studios, 8006 W. Appleton Ave., Milwaukee, WI, 53218, (414) 527-3127.

Kewall Tape Duplicators, 77 Bayshore Rd., Bay Shore, NY, 11706, (516) 586-2486.

Keystone Printed Specialties, Co., Inc., 1 Keystone Pl., Jessup, PA, 18434, (717) 383-3280. Fax: (717) 383-2320. Vice Pres.: Martin C. Fischer. William Martin, Contacts: James Savage.
Audio—Labels, Boxes.
Video—Labels, Boxes.

Kingdom Tapes & Printing, U.S. Rt. 6 East, Mansfield, PA, 16917, (717) 662-7515, (800) 334-1456. Pres.: Johnny Berguson; Sales Mgr.: Paul Brown.
Audio—Labels & Packaging (inserts).
Video—Labels & Packaging (inserts).

Kolon Sca'ia, Inc., 180 Passaic Ave., Fairfield, NJ, 07013, (201) 575-2550. Fax: (201) 575-1332. Pres.: K. M. Lee; Sales Mgr.: Mitchell Ravitz; Cr.Mgr.: H. Donald Stavin; Gen. Mgr.: C. Y. Lee.
Video—"1/2" Pancake, T-0, and Loaded VHS Cassettes.

Label Makers, Inc., 12 Long Island Ave., Holtsville, NY, 11742, (516) 289-9250, (212) 466-1941. Pres.: Alan Becker.
Audio—Custom Printed Audio Tape Labels.
Video—custom Printed Video Tape Labels.

Lee/Art Graphics, Inc. (Div. of C & L Graphics, Inc.), 116 Dogwood Rd., Roslyn, NY, 11576, (516) 466-3850. Pres.: Charles Koppelman; Sales Mgr.: Lucie Koppelman.
Audio—Short Run Cassette Labels.

Lenco Co., Lenco Plaza, Waverly, NE, 68482, (402) 786-2000. Fax: (402) 786-5050. Pres.: Craig K. Harding; Sales Mgr.: Daryl Chapelle; Salesman: Doug Waterbury.
Audio—Display Boxes, Norelco, Ampex, Soft Poly.
Video—Display Boxes.

Lipps, Inc., 1630 Euclid St., Santa Monica, CA, 90404, (213) 450-1324.
Audio—Magnetic Heads.

The Little Warehouse, Inc., 4906 Van Epps Rd., Brooklyn Heights, OH, 44131, (216) 398-0022. Pres.: James D. Lesnick; Sales Mgr.: Joe Kauffman.
Audio—Ampex, AGFA, 3M, Blank cassettes, Boxes & labels.
Video—Ampex, AGFA, 3M, Bulk VHS, boxes & labels.

Location Recording Service, Inc./Print Div., 2809 W. Burbank Blvd., Burbank, CA, 91505, (818) 848-8300. Pres.: Steven A. Guy; Sales Mgr.: Ruth Koch; Dir. of Operations: Kenneth R. Hart.
Audio—Labels, Inserts.
Video—Inserts, Art.

Loranger Mfg. Corp., Entertainment Products Div., Box 948, Warren, PA, 16365, (814) 723-8600, (800) 633-0455. Telex: 91542.
Audio—Norelco Style Cassette Boxes.

MacMurray Press, 480 Canal St., New York, NY, 10011, (212) 925-6400. Pres.: Benard Lerman; Sales Mgr.: Julie Lerman.
Audio—Design/Printing Record/Cassettes/Video Labels/Jackets.

Magnetic Media Corp., 500 Eastern Pkwy., Farmingdale, NY, 11735, (516) 293-1010. Telex: 143223. Pres.: Aaron Wasserstrom; Sales Mgr.: Peter Barry.
Audio—Bulk Audio Tape C-60, C-90, C-120.
Video—Bulk Video Tape T-15, T-30, T-60, T-90, T-105, T-120.

Magnetic Reference Lab., 229 Polaris Ave., Suite 4, Mountain View, CA, 94043, (415) 965-8187. Pres.: J. McKnight.
Audio—Test Tapes (Alignment Tape).

Magnetic Tape Division, M.S. 22-02, Redwood City, CA, 94063, (415) 367-2011. Telex: 348464. Fax: 415-3674132. Pres.: Max Mitchell; Sales Mgr.: Richard Antonio; Marketing Comm. Mgr.: Karen Schweikher.
Audio—456, 406, 467 Digital.
Video—196, 197, 187, 188, 189, 199.

Major Media, Inc., 3326 Commercial Ave., Northbrook, IL, 60062, (312) 498-4610. Pres.: Jay Steinberg.
Audio—Ampex, Agfa.

Master Cassette & Duplicating, 2002 North 25th Dr., Phoenix, AZ, 85009, (602) 269-2869.

Master Recording Supply, 4000 W. Magnolia Blvd., Burbank, CA, 91505, (818) 841-7500. Telex: 183-511. Fax: (818) 841-8134. Pres.: H.B. LaGrandeur; Sales Mgr.: Blair LaGrandeur; Contact: Jacques Fleischmann.

Maxell Corp. of America, 80 Oxford Dr., Moonachie, NJ, 07074.
Audio—Blank tape.
Video—Blank tape.

Media Int'l, Inc., 247 E. Ontario, Chicago, IL, 60611, (312) 467-5430. Pres.: Duane Lundeen.
Audio—Stock & Custom Labels & Boxes.

Michelex Industrial Group, Rt. 56, Box 69, Massena, NY, 13662, (315) 769-6616, (800) MX AUDIO. Telex: 857-487 MICHELEX. Fax: (315) 764-0182. Pres.: Thomas Gramaglia.
Audio—Norelco Boxes.

Mission Plastics South, Inc., 341 Hill Ave., Nashville, TN, 37210, (615) 244-5668.
Audio—Norelco Style Cassette Boxes.

Mr. Speed Cassette Duplication, 12426 1/2 Ventura Blvd., Studio City, CA, 91604, (818) 767-7333. Pres.: Steve Katz, Steve Mitchell; Sales Mgr.: Dick Bogert.

Modern Album & Finishing Co., Inc., 1130 Davidson St., Nashville, TN, 37206, (615) 227-2984.
Audio—Record/Cassette Boxes, Slipcases, Bilster Cards.
Video—Boxes, Slipcases.

Modern Album of California, 3116 Vanowen St., Burbank, CA, 91505, (818) 841-8683, (213) 849-5763, Fax: (818) 841-3157. Pres.: William S. Pine; Sales Mgr.: Josh Pine; Contact: Ursula Gardocki; Creative Services: Anita Forsman.

Molded Industrial Plastics, Inc., 151 Wakelee Ave., Ansonia, CT, 06401, (203) 735-2331.
Audio—5", 7" & 10 1/2" Hinged Paper Reel Boxes, Hubs.
Monster Cable, 101 Townsend St., San Francisco, CA, 94107, (415) 777-1355. Telex: 470584 MCSYUI. Fax: (415) 896-1745. Pres.: Noel Lee; Sales Mgr.: Dave Ray; Mktg. Mgr.: Janice Mancuso.
Audio—Cables & Connectors.
Video—Cables & Connectors.

The Music Connection, Inc., 166 Madison Ave., New York, NY, 10016, (212) 686-9595.

Muscol, Inc., 780 Oakland Park Ave., Columbus, OH, 43224, (614) 267-3133. Sales Mgr.: Boyd P. Niederlander; Contact: C. C. Ahearn.

Mycomp Technologies Corp. (MTC), 200 McCormick Ave., Costa Mesa, CA, 92626, (714) 545-5111, 714-545-3487, Telex: 855065 MYCOMP TECH. Fax: (714) 545-3487. Pres.: Frank Hofmeister; Sales Mgr.: Frank Hofmeister.
Audio—Distribution Amplifiers & Switching.
Video—Distribution Amplifiers, Switching & Mach. Control.

Nat'l Assn. of Pastoral Musicians, 225 Sheridan St., NW, Washington, DC, 20011, (202) 723-5800. Pres.: Virgil C. Funk.

Nat'l Cassette Services, Inc., 613 N. Commerce Ave., Box 99, Front Royal, VA, 22630, (703) 635-4181. Pres.: Michael D. McCool; Sales Mgr.: Craig Laird.

Nortronics Co., Inc., 8101 10th Ave., North, Minneapolis, MN, 55427, (612) 545-0401. Telex: 290-304. Fax: (612) 540-8678. Pres.: John Yngve; Sales Mgr.: John Ebert; Mktg. Operations Mgr.: Karen Nickolauson.
Audio—NORTRONICS magnetic replacement heads.

O. T. L. Prods., 121 Concord Rd., Sudbury, MA, 01776, (617) 897-8459. Chief Eng.: David "db" Butler.
Audio—Wiring, Patch Bays.
Video—Wiring, Patch Bays.

Omni Magnetics Corp., 6991 NW 51st St., Miami, FL, 33166, (305) 592-5279. Telex: 20-1220 GLOBEWORLD. Fax: (305) 594-0969. Exec. Vice Pres.: Tony Lanuza.
Audio—C-C, Cassette Boxes, Audio Cassettes.
Video—C-C, Cassette Boxes, Video Cassettes.

PRC of America, 8140 Webb, North Hollywood, CA, 91605, (818) 504-0400. Vice Pres.: Vincent J. Caraballo.
Audio—Reels, Boxes, Shippers.
Video—Reels, Boxes, Shippers.

PSI Industries, Inc. (Audio/Video), 135 Ludlow Ave., Northvale, NJ, 07647, (201) 768-8007. Telex: 710 991-9614.

Pak Wik Corp., 128 Tivoli St., Albany, NY, 12207, (518) 465-4556. Pres.: Samuel A. Strasser; Sales Mgr.: Charles Blachard.
Audio—CD boxes, Pilfer Proof Boxes, Long Audio Cartons.
Video—Cardboard Slip Cases & Cartons.

Pentacle Communications, Inc., 3567 Kennedy Rd., South Plainfield, NJ, 07080, (201) 561-7333. Pres.: Peter Jegou; Sales Mgr.: Joe Maier; Adv. Mgr.: Mike Spain.

Pentagon Industries, Inc., 5115 N. Sheridan Rd., Chicago, IL, 60640, (312) 271-8300. Sales Mgr.: Vito Spadavecchio; Vice Pres.: Harry Sheaffer.

Plastic Reel Corp. of America, 1302 W. Randolph, Chicago, IL, 60607, (312) 942-1950. Sales Mgr.: Gunther Ries.
Audio—Storage Containers.
Video—Storage/Shipping Containers, Boxes, Slip Sleeves.

Plastic Reel Corp. of America/PRC of America, 8140 Webb Ave., North Hollywood, CA, 91605, (818) 504-0400. Vice Pres.: Vincent Caraballo.
Audio—Storage Containers.
Video—Storage/Shipping Containers, Boxes, Slip Sleeves.

Plastic Reel Corp. of America/PRC of America, Brisban Ave., Lyndhurst, NJ, 07071, (201) 933-5100. Pres.: Benjamin Zuk; Sales Mgr.: Pat Baccarella.

Polaroid Corp., 1 Upland Rd., Norwood, MA, 02062, (617) 769-6800.
Audio—Anti-counterfeiting Product Verification Materials.
Video—Anti-counterfeiting Product Verification Materials.

Poly-Matrix, Inc., 40 Downing Ind'l Park, Pittsfield, MA, 01201, (413) 499-3550. Pres.: William A. Ruff; Sales Mgr.: Timothy P. Wilsey; Mfg. Dir.: James Avallan.
Audio—Norelco Type Cassette Boxes.

Polyline Corp., 1233 Rand Rd., Des Plaines, IL, 60016, (312) 298-5300. Pres.: John Kaiser; Sales Mgr.: Ray Kaiser.
Audio—Cassette & Album Boxes.
Video—Molded Boxes U-Matic/VHS, Slipcases, Shippers.

Preferred Sounds (P.S.I.) Audio/Video, 135 Ludlow Ave., Northvale, NJ, 07647, (201) 768-8007. Telex: 710 991-9614.

Pres-Tige Label Corp., 255 Oser Ave., Hauppauge, NY, 11788, (516) 273-0020. Pres.: Ernie J. Menkes.

Bud Pressner Recording, 4839 Broadway, Gary, IN, 46409, (219) 884-5214. Pres.: Bud Pressner.
Audio—Amplex, Empco, Polyline.

Pressure Sensitive Tape & Label Corp., 135 Schmitt Blvd., Farmingdale, NY, 11735, (516) 283-7305. Fax: (516) 293-7384. Pres.: Dan Cooper.

Producers Color Service, Inc., 18210 Meyers, Detroit, MI, 48235, (800) 521-7002. Pres.: Ronald Balousek; Sales Mgr.: Rick Gauthier.
Video—P.R.C., Amaray Boxes.

Project One A/V, 8667 and 8669 Sunset Blvd., Hollywood, CA, 90028, (213) 484-2285. Dup. Master: Dalton Priddy.
Q-A-I, Inc., 37 George St., Hackensack, NJ, 07601, (212) 964-1714. Pres.: Steve Dauman; Sales Mgr.: Deborah Cullere.

Quality Cassette Services, 403 S. Woodlawn St., Wheaton, IL, 60187, (312) 668-2787. Owners: John Peluso, Mary Newitt.

RHM Industries, Ltd., 180 Orville Dr., Bohemia, NY, 11716, (516) 567-7222. Pres.: Gerard V. Hughes.

Real Time by GRD, Box 13054, Phoenix, AZ, 85002, (602) 252-0077. Pres.: Liv Khales; Sales Mgr.: Ravi Taj Singh.
Audio—Custom Cassette Winding.

Record Research, Inc., Box 200, Menomonee Falls, WI, 53051, (414) 251-5408.

Reliance Audio Visual Corp., 623 W. Fifty-First St., New York, NY, 10019, (212) 586-5000. Pres.: Gil M. Meyer; Sales Mgr.: Eric Block.
Audio—Amplex.
Video—Amplex, Eastman Kodak.

Reliance Plastics & Packaging Division, 225 Belleville Ave., Bloomfield, NJ, 07003, (201) 748-2222. Pres.: Marshall Weingarden; Sales Mgr.: Hale Smith.
Audio—Albums, Mailers.
Video—Albums.

Research Technology Int'l, 4700 Chase Ave., Lincolnwood, IL, 60064, (312) 677-3000.
Video—Evaluators & Cleaners for 3/4" & VHS Tape.

Resolution, Inc., Chace Mill, One Mill St., Burlington, VT, 05401, (802) 862-8881. Pres.: William H. Schubart; Sales Mgr.: Linda Citro; Contact: Susan Henry.
Audio—Agfa, BASF.
Video—Agfa, Sony, 3M.

Rexham, Corp., Box 240007, Charlotte, NC, 28224, (704) 889-7262. Telex: 8108210551. Pres.: S.C. Lea; Sales Mgr.: Rusty Reynolds; Dir. of Corp. Planning: T.A. Scott.

Ross-Ellis, Ltd.

250 West 57th St., Suite 730, New York, NY, 10019, (212) 586-2552, (800) 223-8105, Telex: 971839. Contact: K. Peladeau, B. Ellis, Peter Kerr, Nina Palmer.
Audio—Boxes.
Video—Boxes.

SSK Enterprises, Inc., 2488 Townsgate Rd., Westlake Village, CA, 91361, (213) 889-1831. Telex: 910-336-5737. Pres.: Sonia F. Kara; Sales Mgr.: David Baker; Operations Dir.: David Brant.
Audio—Cassette Head Cleaners (wet type).
Video—Video Cassette Head Cleaners (Beta & VHS wet type).

Shintron Co., Inc., 144 Rogers St., Cambridge, MA, 02142, (617) 491-8700. Telex: 921497. Fax: (617) 491-8278.
Audio—Electronic Equip., incl. Duplicating Equip.
Video—Electronic Equip., incl. Duplicating Equip.

Shorewood Packaging of California, 7080 Hollywood Blvd., Suite 914, Hollywood, CA, 90028, (213) 463-3000. Telex: 910-321-3033. Fax: (213) 465-4300. Vice Pres. Sales: Jim Palmer.
Audio—Cassettes & CD Packaging.
Video—Consumer Packaging.

Shorewood Packaging of Georgia, 1707 Shorewood Dr., LaGrange, GA, 30240, (404) 884-3036, (800) 241-2325, Gen. Mgr.: Ken McCabe.

Audio—Cassette Inserts & Labels.
Video—Video Cassette Slipcases & Other Packaging.

Sonar Radio Corp., 3000 Stirling Rd., Clearwater, FL, 33021, (305) 981-8800. Pres.: Bernard E. Klein.
Video—Erasers for Video Tape.

Sound Investment, Inc., 34 Peachtree, Dekalb Airport, Chamblee, GA, 30341, (404) 458-1679. Pres.: Doug Wilmer; Sales Mgr.: Lou Simmons.
Audio—AKG, Amplex, Nortronics, Sony, Teac, 3M.
Video—Alltop.

Soundmark, Ltd., 4950-C Nome St., Denver, CO, 80239, (303) 371-3076. Pres.: David Howard; Sales Mgr.: Ray Pryor.
Audio—Cassette Labels, Inserts & Custom Packaging.

SoundPro Industries, Inc., 7529 Trask Ave., Playa Del Rey, CA, 90283, (213) 822-0510. Pres.: Don Rothgery; Sales Mgr.: Don Millard.
Audio—Bulk Cassettes.

Specialty Paper Products, 307 S. White Horse Pike, Audubon, NJ, 08106, (609) 547-8925. Pres.: Joseph A. Paul.
Audio—Cassette Labels & Insert Cards.

Sprague Magnetics, Inc., 15720 Stagg St., Van Nuys, CA, 91406, (818) 994-8602. Telex: 754239. Pres.: Dorothy Sprague; Sales Mgr.: Darrell Sprague.
Video—Recorder Care.

Stamford Int'l, 569 Laurel St., San Carlos, CA, 94070, (415) 592-5958.
Audio—Cassette Labels.

Standard Tape Laboratory, Inc., 26120 Eden Landing Rd., #5, Hayward, CA, 94545, (415) 786-3546.
Audio—Test Tapes.

Stanton Magnetics, 200 Terminal Dr., Plainview, NY, 11803, (516) 349-0235. Telex: 510-221-1845. Pres.: Walter O. Stanton; Sales Mgr.: Pete Bidwell; Adv. & Promo. Mgr.: Jean Kopen.
Audio—Cartridges, Styl & Headphones.

Sterling Title Strip Graphics, Inc., Box 5894, Pittsburgh, PA, 15209, (412) 322-4555. Pres.: J. Roberts; Sales Mgr.: Ed Fedorchak.
Audio—Price Labels.
Video—Price Labels.

Stoughton Printing Co., 130 N. Sunset Ave., City of Industry, CA, 91744, (213) 961-3678, (818) 961-3678, Fax: (818) 961-6505. Pres.: Jack W. Stoughton; Sales Mgr.: Jack Stoughton, Jr.
Audio—Cassette Long Boxes/CD Packaging.
Video—Boxes/Slip Cases/Laserdisc Jackets & Boxes.

Strand Magnetics, Inc., 1500 Hicks Rd., Rolling Meadows, IL, 60008, (312) 259-9637. Telex: 206889. Pres.: Colin Walkden.

Studio Magnetics Group, Inc., 12 Long Island Ave., Holtsville, NY, 11742, (516) 289-3400, (800) 874-2202. Pres.: George Calahane; Sales Mgr.: Jim Makowski; Vice Pres.: Craig Balaban.
Audio—Labels.
Video—Labels.

Switchcraft, Inc., 5555 N. Elston Ave., Chicago, IL, 60630, (312) 792-2700. Pres.: William C. Jones; Sales Mgr.: Edmund F. Larrabee.
Audio—Connectors, cable assembly, adapters, patch-cord sys.

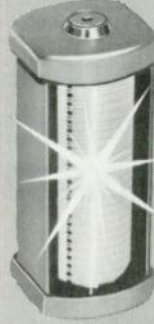
T D K Electronics Corp., 12 Harbor Park Dr., Port Washington, NY, 11050. Telex: 144535.

Taber Mfg. & Eng. Co., 2081 Edison Ave., San Leandro, CA, 94577, (415) 635-3831.
Audio—TABER heads.

Tape Ponets Co., Box 236, Mountain Lakes, NJ, 07046, (201) 263-1442. Pres.: J. Clifford Angium; Sales Mgr.: Robert Pitcher; Office Mgr.: Barbara F. Jones.
Audio—Norelco Boxes, CD Jewel Boxes.
Video—U-matic, Mini U-matic Storage Cases.

Tapemakor, 48 Urban Ave., Westbury, NY, 11590, (516) 333-2700. Telex: 426324 FALC. Pres.: Arthur Brandwein; Sales Mgr.: Matt Polakoff.
Audio—Labels.
Video—Labels.

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Tapex Corp., 2999 NE 12 Terrace, Ft. Lauderdale, FL, 33334, (305) 566-1617.

Audio—Norelco Boxes.

Teac Corp. of America, 7733 Telegraph Rd., Montebello, CA, 90640, (213) 726-0303. Pres.: Norio Tamura; Sales Mgr.: Barry Goldman.

Audio—TEAC Replacement Heads, TASCAM Replacement Heads.

B. W. Thomas, Inc., 11720 East 21st St., Tulsa, OK, 74129, (918) 438-4411. Pres.: B. W. Thomas; Sales Mgr.: Judy McAllister.

Audio—Cassette Labels, Packaging.

Three D Plastics, Box 269, Taunton, MA, 02780, (617) 823-8127. Contact: Lawrence Becker.

Video—Cases.

Toray Industries, (America), Inc., 280 Park Ave., New York, NY, 10017, (212) 697-8150. Telex: 233067 (TAMI UR). Pres.: Sadayki Sengoku; Sales Mgr.: Alexander S. Amill.

Audio—Lumirror.

Video—Lumirror.

Transcriber Co., Inc., Box 478, Attleboro, MA, 02703, (617) 222-3525. Telex: 927701. Fax: (617) 222-1853. Pres.: John Sheasgreen; Sales Mgr.: John Friday; Mktg. Dir.: Michael Blackman.

Traxx Recording Products, 24 Crestway KC, New Fairfield, CT, 06812, (203) 746-3561. Pres.: Jim Beck.

Audio—BASF, AMPEX, AGFA, Sunkyong, Magnetic Media.

Video—AMPEX 1/2", 3/4".

Tri-Lon Color Lithographers, Ltd., 54 West 21st St., New York, NY, 10010, (212) 255-6140. Vice Pres.: Mark & David Strickler.

Audio—Cassette Boxes, Inserts, Sleeves.

Tropical Paper Box Co., 7000 NW 25th St., Miami, FL, 33122, (305) 592-5520.

Audio—8 tr. & Cassette Boxes.

UMC Electronics Co., 460 Sackett Point Rd., North Haven, CT, 06473, (203) 288-7731. Telex: 963-510. Pres.: Carlos O. Garcia; Sales Mgr.: Manny Sanchez.

Audio—8 tr. & Cassette Labels.

Ultra Specialty, Inc., 3960 Gilman St., Long Beach, CA, 90815, (213) 498-3887, (800) 824-6123, Cable: ULTRASPEC. Telex: 298182 ULTRA SPEC. Pres.: Don Wong; Sales Mgr.: Yolanda Middleton.

Audio—Ultraspec.

Video—Ultraspec.

United Tape Co., 6855 Vineland, North Hollywood, CA, 90035, (818) 980-6700. Pres.: Steven Jay Newman; Sales Mgr.: Stacy McLaughlin.

Audio—Ampex, BASF, 3M, TDK.

Video—Ampex, TDK.

Universal Press & Label, 800 Kasota Ave., SE, Min-

neapolis, MN, 55414, (612) 623-4567. Pres.: Leslie Malmquist.

Audio—Cassette labels.

Video—Cassette labels.

Vaughn Assoc., Box 5808, Sarasota, FL, 33579, (813) 924-3734.

Audio—Cassette labels.

Video Accessories Co., 38W515 Deerpath Rd., Batavia, IL, 60510, (312) 879-5998. Sales Mgr.: John S. Maloney.

VideoTape Distributors, 245 Livingston St., Northvale, NJ, 07647, (201) 767-9170. Pres.: John Dale; Sales Mgr.: Bob Smith.

Audio—All Formats.

Video—All Formats.

Vinylweid, Inc., 2011 W. Hastings St., Chicago, IL, 60608, (312) 243-0606. Sales Mgr.: Doug Engebretson.

Visual Information Systems, Inc., 1111 Secaucus Rd., Secaucus, NJ, 07094, (201) 867-7600. Mgr.: Joseph C. Scozzari.

Wills Printing Co., Box 211, Arlington, TX, 76010, (817) 572-1414. Pres.: Calvin Wills.

Audio—Cassette Labels.

Word of Faith Tape Ministries, Box 1147, Azusa, CA, 91702, (818) 969-4544. Pres.: Ron Gibson; Sales Mgr.: Mike Finerock.

Audio—Blank Cassettes.

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In this section...

This section is organized by country. Within each country, listings are categorized in the same manner as in the U.S. section.

Afghanistan	Haiti	Peru
Algeria	Honduras	Philippines
Angola	Hong Kong	Poland
Argentina	Hungary	Portugal
Australia	Iceland	Romania
Austria	India	Saudi Arabia
Bangladesh	Indonesia	Singapore
Belgium	Israel	South Korea
Bolivia	Italy	Spain
Brazil	Ivory Coast	Sri Lanka
Bulgaria	Jamaica	Sudan
Burma	Japan	Suriname
Canada	Jordan	Sweden
Chile	Kuwait	Switzerland
China	Lebanon	Syria
Colombia	Malawi	Taiwan
Costa Rica	Malaysia	Thailand
Cuba	Malta	Trinidad
Cypruss	Mauritius	Tunisia
Czechoslovakia	Mexico	Turkey
Denmark	Morocco	USSR
Dominican Republic	Nepal	United Kingdom
Ecuador	The Netherlands	Uruguay
Egypt	New Guinea	Venezuela
El Salvador	New Zealand	West Germany
Ethiopia	Nicaragua	West Indies
Finland	Nigeria	Yugoslavia
France	Norway	Zaire
Ghana	Pakistan	Zimbabwe
Greece	Panama	
Guatemala	Paraguay	

International Listings

AFGHANISTAN

TAPE, SUPPLIES & ACCESSORIES MFRS.

BASF Afghanistan, Afghan Chambers of Commerce Industry, Kabul.

ALGERIA

ACCESSORY SUPPLIERS

BASF Algeria, 176 Djenane Ben Omar, Lotissement Cadat, Kouba/Alger.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ANGOLA

ACCESSORY SUPPLIERS

BASF Angola, Quimicos Lda. N 11-3 Esq., Luanda, 3847.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Computer Systems...

(Continued from page 118)

XT/AT compatibles; multi-user requires PC DOS 3.1 and network software; Xenix version to come.

Top Flite Mgmt., Inc., Box 7349, Sarasota, FL, 34278, (813) 365-5837, Contact: Gid Miller.

Software: 85,000 customers/titles; expandable to 10 terminals; multi-user capable.

Hardware: Sells hardware; system runs on IBM PC/AT/XT compatibles; IBM compatible printers.

Trinity Solution, Inc., 5406 Thornwood Dr., San Jose, CA, 95123, (408) 226-0170, Contact: John R. Marler.

Software: 9,000 customers; unid. titles (per disk); expandable to 128 terminals; multi-user capable.

Hardware: Sells via dealers; system runs on all CP/M, MP/M 80, 86; PC DOC, MS DOS, Xenix, Sperry 5000/40 and 80.

T. R. Telepoint, 8225 44th Ave., West, Mukilteo, WA, 98275, (800) 245-7680, (800) 962-0212, (206) 353-0154, Contact: Jerry King.

Software: 5,000 customers, 64,000 titles; expands to 64,000 customers; expandable to 32 terminals; multi-user, multi-task capable.

Hardware: Sells software; system runs on Turbo, DOS operating system; Counterpoint 301 terminal; 128K RAM; 10MB hard disk; 80/140 printer.

Unique Business Systems Corp., 1234 6th St., Suite 101, Santa Monica, CA, 90401, (213) 458-2165, Contacts: Mary Konopka, Chris Stevens, Kyung Lim.

Software: 12,000 customers and/or titles; expands to 80,000 customers and/or titles; multi-user capable.
Hardware: Sell hardware; system runs on IBM AT/XT compatibles; Okidata and Epson printers.

Universal Vision Systems, Inc., 1227 Innsbruck Dr., Sunnyvale, CA, 94089, (408) 734-0653, Contact: S. Swaminathan.

Software: 5,000 customers/titles; expands to 45,000 customers/titles; expandable to 8 terminals; multi-user, multi-task capable.

Hardware: Sells turnkey system; system runs on IBM XT/AT; 10 MB hard disk (min.); WYSE or Televideo terminals; Okidata printers; hi-speed receipt/bar code/customer card printers.

Winchester Data Products, Inc., 3301 Executive Dr., Suite 204, Raleigh, NC, 27609, (919) 872-0995, (403) 451-4574, Contact: Blaine Maber.

Software: 32,000 customers/titles; expandable to 16 terminals; multi-user, multi-task capable.
Hardware: Sells hardware; system runs on IBM PC/AT/XT compatibles; C. Itoh printers.

ARGENTINA

• Record Companies see page 342

MUSIC PUBLISHERS

CAM S.A. (Spain), See PAMSCO (Pan American Music Service Corp.).

CAM SpA. (Italy), See PAMSCO (Pan American Music Service Corp.).

Durium Edizioni Musicali (Mexico), See PAMSCO (Pan American Music Service Corp.).

EDAMI SrL (Editorial Argentina de Musica Int'l), Rivadavia 5012-6 piso, 1424 Buenos Aires, (54-1-90-8116, Cable: EDAMI-BUENOS AIRES, Contact: Edward Villar. Ediciones Meridional Ltda., See Edimusic S.A.

Ediciones Musicales Alvorada, See Edimusic S.A.
Edifon S.R.L., Virrey del Pino, Buenos Aires, 2458, 785-6572/91, Telex: N8 25149-Mifon Ar, Pres.: Mario Kaminsky, Gen. Mgr.: Elena Suarez deLarrazabal.

Edimusic S.A., Manuela Pedraza 2649/S1, Buenos Aires, 1429, (701)8954-2159, (701)2316-2318, Telex: 22687 Bomer Ar, Pres.: Claudio Mario Nadal, Gen. Mgr.: Jose M. Orona.

Editora Beverly Ltda., See Edimusic S.A.
Editorial Sietenotas Musicales Ltda., See Edimusic S.A.

Emergency (USA), See Jaime Olszevicki.

Hungaroton, See Buelax Producciones S.r.L.

Il Discotto, See Buelax Producciones S.r.L.

Many Edizioni (Italy), See Jaime Olszevicki.

Melograf S.A., (CBS SONGS), Paraguay 1583, Buenos Aires, 1061, (54-1) 42-1201, Telex: 390-17091 Colre Ar, Pres.: Maria del Carmen Hajdenwu.

Jaime Olszevicki, Ing. Marconi 3640, Boulogne, Buenos Aires, 1609, Pres.: Jaime Olszevicki, Gen. Mgr.: Ana Maria Hernandez.

Orbemusa (Venezuela), See PAMSCO (Pan American Music Service Corp.).

Orlando Music (New Zealand), See PAMSCO (Pan American Music Service Corp.).

PAMSCO (Pan American Music Service Corp.), J.E. Uriburu 40/42-3o Piso, Buenos Aires, 1027, 49-0399, Cable: Pamesco, Telex: 18373 Mhar, Pres.: Nestor N. Selasco, Gen. Mgr.: Maria Mercedes Sorroza, Prof. Mgr.: Alejandro Nestor Selasco.

PREL S.R.L., See Melograf S.A.

Panamusic (Italy), See Jaime Olszevicki.

Passion (UK), See Buelax Producciones S.r.L.

Peer-Southern Organization, See EDAMI SrL.

Pema Music (France), See PAMSCO (Pan American Music Service Corp.).

Jose' Piero Editores, See Melograf S.A.

Producciones Leo Dan S.r.L., See Melograf S.A.

SBK Songs Argentina Melograf S.A., Paraguay 1583, 1061 Buenos Aires, 541-421-201, Telex: 390-17091, Contact: M.Del Carmen Hajdenwurcel.

Unimusic, Inc. (U.S.A.), See PAMSCO (Pan American Music Service Corp.).

Valles Producciones S.r.L., See Melograf S.A.

Vera Publishing (Sweden), See PAMSCO (Pan American Music Service Corp.).

Zig Zag (Italy), See Jaime Olszevicki.

ACCESSORY SUPPLIERS

BASF (Argentina) SA, Postzustellung Ubr Postfach, Buenos Aires, 1000.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires, 1424.

Asociacion Wagneriana de Buenos Aires, Sante Fe 1243 1st Floor, Buenos Aires.

CBS Recs. SAICFIA (Discos), Emilio Mitre 1819, Buenos Aires, 1424.

Collegium Musicum de Buenos Aires, Libertad 1630, Buenos Aires.

Mozartum Argentino, Rodriguez Pena 1882, Buenos Aires, 1021, 44-4836, Telex: 18512 SITUR AR. Pres.: Jeanete Arata de Erize; Mgr.: Gisela Timmermann.

SADAIC (Sociedad Argentina de Autores & Compositores de Musica), Lavalle 1547, Buenos Aires, 1424.
SoHo SrL Uruguay, 806, 5th Floor, Buenos Aires, 1015.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Artaria-Kotrona SrL, Esmeralda 459, Buenos Aires, 1007.
Musictape SrL, Quesada 6012, Buenos Aires, 1431.

RECORD PROMOTION (Including Public Relations & Marketing)

Artaria-Kotrona SrL, Esmeralda 459, Buenos Aires, 1007.
Audiomagnetica SAIC, 2362 Donado C, Buenos Aires, 1430.

Musictape SrL, Quesada 6012, Buenos Aires, 1431.

TAPE CUSTOM DUPLICATORS

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires, 1424.

Artaria-Kotrona SrL, Esmeralda 459, Buenos Aires, 1007.
Audiomagnetica SAIC, 2362 Donado C, Buenos Aires, 1430.

EPSA (Electrical Prods. SAIC), Mexico 2835, Buenos Aires, Cable: EPSA BAIRES. Pres.: Laura R. Casella; Sales Mgr.: Alba Casella.

Audio: Cassette.

Magnatec SA, Vidal 3850, Buenos Aires, 1429, 70-8014/6838. Cable: MAGNATEC BAIRES. Telex: 17275 ARCOL AR. Pres.: Alfredo Farhi; Sales Mgr.: Carlos Farhi; Contact: Liliana Farhi.

Audio: Cassette.

Musictape SrL, Quesada 6012, Buenos Aires, 1431.

PolyGram Discos S.A. (IFPI), Belgrano 1670, Piso 7, Buenos Aires, 1093, 38 0569, 38 5608, Telex: 18540.
SoHo SrL Uruguay, 806, 5th fl., Buenos Aires, 1015.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Artaria-Kotrona SrL, Esmeralda 459, Buenos Aires, 1007.

PLATING, PROCESSING & PRESSING PLANTS

Artaria-Kotrona SrL, Esmeralda 459, Buenos Aires, 1007.

CBS Recs. SAICFIA (Discos), Emilio Mitre 1819, Buenos Aires, 1424.

Galvadis SrL, 11 de Septiembre 481, Ramos Mejia, Buenos Aires.

TAPE PACKAGING & LABELING SERVICES

PolyGram Discos S.A. (IFPI), Belgrano 1670, Piso 7, Buenos Aires, 1093, 38 0569, 38 5608, Telex: 18540.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

American Rec'g SAICFIA, Manuela Pedraza 2649/51, Buenos Aires, 1424.

Artaria-Kotrona SrL, Esmeralda 459, Buenos Aires, 1007.

Magnatec SA, Vidal 3850, Buenos Aires, 1429, 70-8014/6838. Cable: MAGNATEC BAIRES. Telex: 17275 ARCOL AR. Pres.: Alfredo Farhi; Sales Mgr.: Carlos Farhi; Contact: Liliana Farhi.

SoHo SrL Uruguay, 806, 5th Floor, Buenos Aires, 1015.

ENVELOPES & MAILERS

Artaria-Kotrona SrL, Esmeralda 459, Buenos Aires, 1007.

RAW MATERIALS

Artaria-Kotrona SrL, Esmeralda 459, Buenos Aires, 1007.

TAPE, SUPPLIES & ACCESSORIES MFRS.

BASF (Argentina) SA. Postzustellung Ubr Postfach, Buenos Aires, 1000.
SoHo SRL Uruguay, 806, 5th Floor, Buenos Aires, 1015.

AUSTRALIA

• Record Companies see page 342

MUSIC PUBLISHERS

J. Albert & Son Pty. Ltd., Box 4899, Sydney, NSW, (02) 909 3111, Cable: Music Sydney, Telex: AA127194 ALMUS, Pres.: Edward F. Albert.
Almo Music, See Rondor Music.
Angle Music Pty. Ltd., (APRA), See The Fable Image Music Group.
Anton's Songs, (APRA), Box 199, Darra, Brisbane, 4076, (07) 376-4745, Telex: 145755 HOGHT, Fax: (07) 376-8947, Contact: Houghton Hughes.
 Branch(es): c/o Boot Songs, 3468 Bridgewood Dr., Mississauga, Canada, L4X 2P1, (416) 890-5678.
Arwin Music Pty. Ltd., See Essex Music of Australia.
Astute Lullaby Kins Music, See Festival Music Pty. Ltd.
Australian Tumbleweed, (BMI), See Wheatley Music.
Barton Music (Australia) Pty. Ltd., (APRA), See Chappell & Intersong Music Group (Australia).
Belbird Music Pub. Co. Pty. Ltd., (APRA), See The Fable Image Music Group.
Bestall Reynolds Music, See Rondor Music.
Bilram Music Pty. Ltd., (APRA), See The Fable Image Music Group Pty. Ltd.
Buckwood Music Pty. Ltd., See Essex Music of Australia Pty. Ltd.
Cellar Music Co., (APRA), 1 Rosen St., Epping, 2121, (02) 862191, Pres.: Gus McNein, Gen. Mgr.: Jon Scholtens.
Chappell & Intersong Music Group (Australia) Ltd., (APRA), 99 Forbes St. Woolloomooloo, Sydney, 2011, (02) 358-3322, Cable: symphony sydney, Telex: chpaus AA25799, Pres.: Colin Cornish, Prof. Mgr.: Leanne Piggot.
Chase Records & Publishing, Suite 103/95 Forbes St., Woolloomooloo, Sydney, NSW, 2011, (02) 357 2033, Telex: AA71155, Contact: Kim Shopov.
 Branch(es): Box 440, Kings Cross, Sydney, NSW, Australia, 2011.
Cherry River Music Pty. Ltd., (APRA), See Chappell & Intersong Music Group (Australia).
Chicago Music Pub. Partnership, See Rondor Music.
Coachanger Music, (APRA), See Cellar Music Co.
Colossal Music Publishers, 14-16 Wilson Ave., Brunswick, Victoria, 3056, (03) 387 0555, Telex: COM-COM AA30333 CRA, Gen. Mgr.: Mirmo Loprete.
Cromwell Music of Australia Pty. Ltd., See Essex Music of Australia.
Deluxe Music, (APRA), See Chappell & Intersong Music Group (Australia).
Easy Money Music, See Rondor Music.
Eaton Music (Australia) Pty. Ltd., See Festival Music Pty. Ltd.
Elbow Room Music, (APRA), See Cellar Music Co.
Essex Music of Australia Pty. Ltd., 5/13 Northcliff St., Milsons Point., Sydney, 2061, (02) 922-4100, Cable: semus, Telex: AA177216+, Pres.: Bruce Powell, Prof. Mgr.: John Morrison.
The Fable Image Music Group Pty. Ltd., (APRA), 137 Moray St., South Melbourne, 3205, (03) 699-9999, Telex: 33609 (Music), Pres.: John McDonald, Gen. Mgr.: Keith Collias, Prof. Mgr.: Paul O'Gorman.
Famous Music Corp., (APRA), See Chappell & Intersong Music Group (Australia).
Festival, See Organized Rhyme Music Publishing Group.
Festival Music Pty. Ltd., 63-79 Miller St. Pyrmont, Sydney, 2009, (02) 6605218, Cable: festival sydney, Telex: 25686, Fax: (02) 6928058, Gen. Mgr.: Peter Hebbes, Prof. Mgr.: Tony Briggs.
Festival Music Pty. Ltd., See Island Music Ltd.
Chris Gilbey Pty. Ltd., (APRA), See MCA Music Australia/Chris Gilbey Pty. Ltd.
Haven Music Pty. Ltd., (APRA), See The Fable Image Music Group.
Image Music, (APRA), See The Fable Image Music Group.
Irving Music, See Rondor Music.
Ivan Mogall Music (Australia) Pty. Ltd., (APRA), See Chappell & Intersong Music Group (Australia).
Jonathan Music (Australia) Pty. Ltd., (APRA), See Chappell & Intersong Music Group (Australia).
Joye Pub., See Festival Music Pty. Ltd.
July Music, (APRA), See The Fable Image Music Group.
L.R.B. Music, (BMI), See Wheatley Music.
Laser Music, 55 Grove St. Birchgrove, Sydney, 2041, (02) 8182, Pres.: G. Pierson, Gen. Mgr.: A M Davidson, Prof. Mgr.: R. Wood.

Leeds Music, (APRA), See MCA Music Australia/Chris Gilbey Pty. Ltd.
MAM Music Pub. Pty. Ltd., See Festival Music Pty. Ltd.
MCA Music Australia/Chris Gilbey Pty. Ltd., (APRA), 23 Pelican St., Darlinghurst, 2010, (02) 267-6088, Cable: mca music sydney, Telex: A25687, Gen. Mgr.: Ben Teh, Prof. Mgr.: Kim Green, Contact: Chris Gilbey.
MMA Music, Suite One, 8 Hayes St., Neutral Bay, 2089, (02) 9084944, Telex: AA74483, Gen. Mgr.: Giselle McHugh, Prof. Mgr.: Justin Van Stom, Contact: Chris Murphy.
Memory Lane Music (Australia) Pty. Ltd., (APRA), 5-13 Northcliff St., Milsons Point, 2061, (02) 922-4100, Telex: 177216, Gen. Mgr.: Bruce Powell, Prof. Mgr.: Dorothy Spier, Dir., Contact: Larry Spier. (See Also Essex Music of Australia).
Mighty Three Music, See Rondor Music.
Music Publishing Co. of Australia, (APRA), See Southern Music Publishing Co. (A/ASIA) Pty. Ltd.
Peer Int'l Pty. Ltd., (APRA), See Southern Music Publishing Co. (Australasia) Pty. Ltd.
Peer Southern Organization, See Southern Music Publishing (Australasia) Pty. Ltd.
Planetary-Nom (Australia) Pty. Ltd., (APRA), See Chappell & Intersong Music Group (Australia).
RCA Music Pty. Ltd., See Essex Music of Australia.
Rainbird Music, (APRA), See The Fable Image Music Group.
Rango Music Pty. Ltd., See Festival Music Pty. Ltd.
Regular Music, (APRA), See Chappell & Intersong Music Group (Australia).
Regular Music, Box 141, Potts Point, Sydney, 2011, (02) 358-5066, Telex: AA75017 regula, Gen. Mgr.: Jennifer Wright.
Restaurant Music, See Rondor Music.
Riva Music, See Rondor Music.
Rocket Music, See Rondor Music.
Rondor Music (Australia), 570 Military Rd. Mosman, Sydney, 2088, (02) 9696366, Telex: AA73339, Prof. Mgr.: Graeme Connors, Contact: Bob Aird.
SBK Songs Australia Pty. Ltd., Box 1405, Darlinghurst, NSW, 2010, 61-2-331-2163, Telex: 790-27507, Contact: John Anderson.

Southern Music Publishing Co. (Australasia) Pty. Ltd. (APRA)

10-12 Clarke St., Suite 304, Crows Nest, Sydney, NSW, 2065, (61-2)436 0799, Telex: 171617, Contact: Matthew Donlevy.

Step Seven Music Pty. Ltd., (APRA), See The Fable Image Music Group Pty. Ltd.
Sweet Summer Night Music, See Rondor Music.
Warner Bros. Music Australia Pty. Ltd., 319B Penshurst St., Willoughby, 2068, 4085322, Telex: 24111 wbbugs, Prof. Mgr.: Neva Jaklich, Contact: John Bromell.
Welk Music Group (Australia) Pty. Ltd., (APRA), 137 Moray St., South Melbourne, 3205, (03) 6999999, Telex: 33609 (Music), Pres.: John McDonald, Prof. Mgr.: Paul O'Gorman.
Wheatley Music, (CHAPPELL), 424 St. Kilda Rd., #4.5, 4th Fl., Melbourne, Victoria, 3004, (03) 267 8811, Pres.: Glenn Wheatley, Prof. Mgr.: Doris Tyler.
 Branch(es): Owen Sloane, 1299 Ocean Ave., Santa Monica, 90401, (213) 393-5345.
Wheatley Music Pub. Pty. Ltd., (APRA), See Chappell & Intersong Music Group (Australia).
Yeldah Music, (APRA), 5 Egret Pl., Tamworth, 2340, (067) 657813, Pres.: Eric W. Scott.

ACCESSORY SUPPLIERS

Ampex Australia Pty. Ltd., Unit A, 61 Talavera Rd., North Ryde, Sydney, NSW, 2113, (02) 887-3333. Telex: AA 20608. Fax: (02) 887-3150. Mktg. Mgr.: Greg J. Martin.
 Product(s): Tape—Cases (audio & video), Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).
BASF Australia, Chelsea House, 55 Flemington Rd., Melbourne, Victoria, 3001.
 Product(s): Tape—Leader Tape (audio), Splicing Tape & Equip. (audio).
Copperfield Sound Prodn., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres.: David Gibson; Sales Mgr.: David Gibson.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth, NSW, 2340, (06) 7661577, (06) 7661050. Pres.: Max Ellis.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW, 2036, (02) 661-6511. Cable: GREENCORP. Telex: 24761 GCOOR. Fax: (02) 661-6997. E-Mail: 6007:GCOMM001. Pres.: Stephen L. Green.
 Product(s): Tape—Head Cleaners (audio).
KGC Magnetic Tapes, 1/122 Euston Rd., Alexandria, Sydney, NSW, 2015, (02) 5192677. Cable: MAGTAP, SYDNEY. Telex: AA 71659. Fax: (02) 517 2530. Gen. Mgr.: Terry Gray.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

DISPLAY & OTHER FIXTURES

Copperfield Sound Prodn., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres.: David Gibson; Sales Mgr.: David Gibson.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth N.S.W., 2340, (06) 7661577, (06) 7661050. Pres.: Max Ellis.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
Festival Records Pty., Ltd., Festival House 63-79 Miller St., Pyrmont, Sydney, NSW, 2009, Telex: AA2S686. Fax: (02) 6928058. Pres.: A. Hely; Sales Mgr.: B. Eeg; Managing Dir.: J. White.
 Product(s): Record—Browser Boxes (audio), Display Racks (audio), Divider Cards (audio); Tape—Browser Boxes (audio), Display Racks (audio), Divider Cards (audio).
KGC Magnetic Tapes, 1/122 Euston Rd., Alexandria, Sydney, New South Wales, 2015, (02) 5192677. Cable: MAGTAP, SYDNEY. Telex: AA 71659. Fax: (02) 517 2530. Gen. Mgr.: Mr. Terry Gray.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Australian Copyright Council, 22 Alfred St., Milsons Point, Sydney, 2061, (02) 9572941. Telex: PUBLTX AA21822. Exec. Officer: Susan Bridge.
Australian Country Music Assn., Box 35, N. Quay, Brisbane, 4001, (7) 269-3008.
Leosong Copyright Service Pty. Ltd., 33 Bligh St., Suite 205, Sydney, 2026, (02) 2335577. Telex: AA 71155. Pres.: Philip C. Walker.
Tamworth Songwriters' Assn., Box 618, Tamworth, 2340, (067) 66 3190. Sec.: Martin R. Muir.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Australasian Mechanical Copyright Owners Society Ltd., 215 Clarence St., Sydney, NSW, 2000, (02) 296201. Telex: AZCA AA73018. Managing Dir.: B. R. Cottle.
Australian Performing Right Assn. Ltd. (APRA), 1A Eden St., Crows Nest, Sydney, NSW, 2064, (2) 922-6422. Cable: APRA SYDNEY. Telex: 123939. Fax: (2) 925-0314. Chief Exec.: J. L. Sturman.
Copperfield Sound Prodn., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres./Sales Mgr.: David Gibson.
EMI (Australia) Ltd., 301 Castlereagh St., Sydney, NSW, 2000.
Festival Records Pty., Ltd., Festival House 63-79 Miller St., Pyrmont, Sydney, NSW, 2009, Telex: AA2S686. Fax: (02) 6928058. Pres.: A. Hely; Sales Mgr.: B. Eeg; Managing Dir.: J. White.
Leosong Copyright Service Pty. Ltd., 33 Bligh St., Suite 205, Sydney, 2026, (02) 2335577. Telex: AA 71155. Pres.: Philip C. Walker.
Powderworks Records & Tapes, 28 Cross St., Sydney, NSW, 2100, (02) 938-2200. Telex: AA A2070. Pres.: Ken Harding.

MUSIC LIBRARIES

Australasian Mechanical Copyright Owners Society Ltd., 215 Clarence St., Sydney, NSW, 2000, (02) 296201. Telex: AZCA AA73018. Managing Dir.: B. R. Cottle.

RECORD PROMOTION (Including Public Relations & Marketing)

Int'l Spotlite Promos. Pty., Ltd., 22 Russell St., Greenacre, NSW, 2089.
Patch Prodn. Pty. Ltd., 8 Yeo St., Sydney, NSW, 2089.
Copperfield Sound Prodn., 305 Lower Plateau Rd., Bilgola Plateau, 2107, (02) 918-9920. Pres./Sales Mgr.: David Gibson.
Festival Records Pty., Ltd., Festival House 63-79 Miller St., Pyrmont, Sydney, 2009, Telex: AA2S686. Fax: (02) 6928058. Pres.: A. Hely; Sales Mgr.: B. Eeg; Managing Dir.: J. White.

Tamworth Songwriters' Assn., Box 618, Tamworth, 2340, (067) 66 3190. Sec.: Martin R. Muir.

TAPE CUSTOM DUPLICATORS

W.H. Brady Pty. Ltd., 158 Beaconsfield St., Revesby, NSW, 2212.

CBS Records Australia Ltd., 15 Blue St., North Sydney, NSW, 2000.

CPH Video, Box 27, Willoughby, NSW, 2068.

EMI (Australia) Ltd., 301 Castlereagh St., Sydney, NSW, 2000.

Festival Records Pty., Ltd., Festival House 63-79 Miller St., Pyrmont, Sydney, NSW, 2009, Telex: AA2S686. Fax: (02) 6928058. Pres.: A. Hely; Sales Mgr.: B. Eeg; Managing Dir.: J. White.

Audio: Cassette.

KGC Magnetic Tapes, Box 118, St. Peters Sydney, NSW, 2044.

KGC Magnetic Tapes, 1/122 Euston Rd., Alexandria, Sydney, New South Wales, 2015, (02) 5192677. Cable: MAGTAP, SYDNEY. Telex: AA 71659. Fax: (02) 517 2530. Gen. Mgr.: Mr. Terry Gray.

Audio: Cassette, High Speed.

Video: 1 Helical, 3/4 U-matic Cassette, 1/2 Beta Cassette, 1/2 VHS Cassette.

KGC Magnetic Tapes, 1/122 Euston Rd., Sydney, NSW, 2015, (02) 661-6511. Cable: MAGTAP. Telex: AA 71659. General Mgr.: Terry Gray.

Audio: Cassette.

Video: 3/4 U-matic Cassette, 1/2 Beta Cassette, 1/2 VHS Cassette.

Klarion Ents. Pty. Ltd., Box 379, 63 Kingsway, South Melbourne, Victoria, 3205.

Powderworks Records & Tapes, 28 Cross St., Sydney, NSW, 2100, (02) 938-2200. Telex: AA 20270. Pres.: Ken Harding.

Audio: Cassette.

Powderworks Records & Tapes Pty., Ltd., 28 Cross St., Brookvale, NSW, 2100, (02) 938 2200. Telex: AA 20270. Managing Dir.: John Evans.

Audio: Cassette.

Publishing & Broadcasting Video, 154 Clarence St., Sydney, NSW, 2000.

Tape Duplicators Pty. Ltd, 3 Chard Rd., Brookvale, NSW, 2100.

PLATING, PROCESSING & PRESSING PLANTS

CBS Records Australia Ltd., 15 Blue St., North Sydney, NSW, 2000.

EMI (Australia) Ltd., 301 Castlereagh St., Sydney, NSW, 2000.

Festival Records Pty., Ltd., Festival House 63-79 Miller St., Pyrmont, Sydney, NSW, 2009, Telex: AA2S686. Fax: (02) 6928058. Pres.: A. Hely; Sales Mgr.: B. Eeg; Managing Dir.: J. White.

Powderworks Records & Tapes, 28 Cross St., Sydney, NSW, 2100, (02) 938-2200. Telex: AA 20270. Pres.: Ken Harding. Pressing capacity: 45—500,000 per Year; LP—1,000,000 per Year.

Powderworks Records & Tapes Pty., Ltd., 28 Cross St., Brookvale, NSW, 2100, (02) 938 2200. Telex: AA 20270. Managing Dir.: John Evans.

Pressing capacity: 45—500,000 per Year; LP—1,000,000 per Year.

TAPE PACKAGING & LABELING SERVICES

W.H. Brady Pty. Ltd., 158 Beaconsfield St., Revesby, NSW, 2212.

CBS Records Australia Ltd., 15 Blue St., North Sydney, NSW, 2000.

CPH Video, Box 27, Willoughby, NSW, 2068.

Copperfield Sound Prodn., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres./Sales Mgr.: David Gibson.

EMI (Australia) Ltd., 301 Castlereagh St., Sydney, NSW, 2000.

Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth, NSW, 2340, (06) 7661577, (06) 7661050. Pres.: Max Ellis.

KGC Magnetic Tapes, Box 118, St. Peters, Sydney, NSW, 2044.

KGC Magnetic Tapes, 1/122 Euston Rd., Alexandria, Sydney, NSW, 2015, (02) 5192677. Cable: MAGTAP, SYDNEY. Telex: AA 71659. Fax: (02) 517 2530. Gen. Mgr.: Terry Gray. (Inserting, Collating & Labeling)

Klarion Ents. Pty. Ltd., Box 379, 63 Kingsway, South Melbourne, Vic, 3205.

Powderworks Records & Tapes Pty., Ltd., 28 Cross St., Brookvale, NSW, 2100, (02) 938 2200. Telex: AA 20270. Managing Dir.: John Evans.

Publishing & Broadcasting Video, 154 Clarence St., Sydney, NSW, 2000.

Tape Duplicators Pty. Ltd, 3 Chard Rd., Brookvale, NSW, 2100.

BLANK TAPE MANUFACTURERS

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW, (612) 661-6511. Cable: GreencorpSydney. Telex: AA24761 GCORP. Pres.: Stephen L. Green.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Ampex Australia Pty. Ltd., Unit A, 61 Talavera Rd., North Ryde, Sydney, NSW, 2113, (02) 887-3333. Telex: AA 20608. Fax: (02) 887-3150. Mktg. Mgr.: Greg J. Martin. Video: U-Matic 3/4".

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW2036, (02) 661-6511. Telex: 24761 GCORP. Pres.: Stephen L. Green.

Audio: Green corp C-O'S & Boxes.

Klarion Ents. Pty. Ltd., Box 379, 63 Kingsway, S. Melbourne, Vic, 3205.

ENVELOPES & MAILERS

Copperfield Sound Prodn., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres./Sales Mgr.: David Gibson.

Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth, NSW, 2340, (06) 7661577, (06) 7661050. Pres.: Max Ellis.

JACKETS, SLEEVES & LABELS

Copperfield Sound Prodn., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920. Pres./Sales Mgr.: David Gibson.

EMI (Australia) Ltd., 301 Castlereagh St., Sydney, NSW, 2000.

Max Ellis Marketing Pty. Ltd., Suite 1, 287 Peel St., Tamworth, NSW, 2340, (06) 7661577, (06) 7661050. Pres.: Max Ellis.

RAW MATERIALS

Greencorp Magnetics Pty. Ltd., 80 Perry St., Matraville, NSW2036, (02) 661-6511. Telex: 24761 GCORP. Pres.: Stephen L. Green.

Product(s): Green Corp Cassette.

Nylex Corp., Ltd., 359 Horsley Rd, Milperra, NSW, 2214.

TAPE, SUPPLIES & ACCESSORIES MFRS.

Ampex Australia Pty. Ltd., Unit A, 61 Talavera Rd., North Ryde, Sydney, NSW, 2113, (02) 887-3333. Telex: AA 20608. Fax: (02) 887-3150. Mktg. Mgr.: Greg J. Martin. Audio—1/4", 1/2", 1", 2" digital.

Video—Beta, VHS, Betacam, Betacam SP, U-Matic, 1", 2".

EMI (Australia) Ltd., 301 Castlereagh St., Sydney, NSW, 2000.

Greencorp Magnetics Pty Ltd., 80 Perry St., Matraville, NSW, 2036, (02) 661-6511. Cable: GREENCORP. Telex: 24761 GCORP. Fax: (02) 661-6997. E-Mail: 6007:GCOMM001. Pres.: Stephen L. Green. Audio—Cassette pancakes.

AUSTRIA

RECORD COMPANIES

ABC, See WEA Music Tontragervertriebsgesellschaft m.b.H.

A & M, See PolyGram Record Organisation.

Amadeo, See PolyGram Record Organisation.

Angel, See EMI Columbia Austria GesmbH.

Antic, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Apple, See EMI Columbia Austria GesmbH.

Aquarius Records Int'l, See Hit Records Austria

Ariola/RCA Musik GesmbH, Hofmoklgasse 1-5, Vienna, A-1150, (0222)83 56 05, Telex: 131862 Arwie a, Managing Dir.: Stephan von Friedberg; Mktg. Mgr.: Erich Krapfenbacher; Product Mgr. Int'l: Monika Krapfenbacher; Promo. Mgr.: Heide Spacek; Sales Mgr.: Franz Papp.

Label(s): (Owned) Ariola, Arista, Erato, RCA, Eurodisc, Hansa, Schallter, (Licensed) Baby, Bronze, CGD, Dum Dum, Chrysalis, GIG, Global, Lemon, Island, Motown, PRT, Towerbell, Virgin. (CD-Distributor)

Arista, See Ariola/RCA Musik GesmbH.

Asylum, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Atco, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Atlantic, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Automatic, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Baby, See Ariola/RCA Musik GesmbH.

Bacillus, See Bellaphon Records.

Backstreet, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Barclay, See PolyGram Record Organisation.

Bellaphon Records Schallplattenvertriebsgesellschaft GmbH & Co., Grundsterngasse 5, A-1160 Vienna, (0222) 436122, Telex: 115922, Dir.: Gerhard David; A&R/Promo: Rudolf Spreitzer.

Label(s): (Owned) Bacillus, Bellaphon, Bellaphon Klassik, Bellaphon Int'l, DJS, (Licensed) Appaloosa, Arhoolie, Audio Fidelity, Bieber, Big Beat, Birth, Bilton, Black Saint, Blue Angel, Blue Classics, Cain, Concord Jazz, Delos, ECM, EGO, Enja, Emergency Fabulous, Everest, Evolution, Falcon, Four Leaf Clover, Greensleeves, India Navigation, Lyricord, Muse, Nagara, Nessa, Old Timey, Panoptikum, Pastels, Pfiffikus, Piccolo, Pick Up.

Berserkeley, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Big Tree, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Billy Jack, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Bizarre, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Blue, Inc., See WEA Music Tontragervertriebsgesellschaft m.b.H.

Blue Note, See EMI Columbia Austria GesmbH.

Blue Sky, See CBS Schallplatten.

Bravo, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Bronze, See Ariola/RCA Musik GesmbH.

Buddah, See WEA Music Tontragervertriebsgesellschaft m.b.H.

Bunny, See WEA Music Tontragervertriebsgesellschaft m.b.H.

CBS Schallplatten Ges.m.b.H., Hofmoklgasse 1-5, Vienna, 1150, (0222) 835608, Cable: COLRECORD, Telex: 847132123 CBS A, Managing Dir.: Jaroslav Sevcik; Financial Controller: Gunter Bauer; Mktg. Dir.: Rudolf Nikles; A&R Mgr.: Andy Zahradnik; Promo. Mgr.: Willi Schlager.

Label(s): (Owned) CBS, Epic, Harmony, Embassy, Maestro, Masterworks, Odyssey, Portrait, Philadelphia Int'l, (Licensed) Precision, Starlite, TK, Jet, T-Neck, Blue Sky, Caribou, Dreyfus, Invictus, Kirshner, Unlimited Gold Monument. (CD-Distributor)

CFP, See EMI Columbia Austria GesmbH.

CGD, See Ariola/RCA Musik GesmbH.

Capitol, See EMI Columbia Austria GesmbH.

Caribou, See CBS Schallplatten.

Carrere, See PolyGram Record Organisation.

Casablanca, See Phonogram.

Charisma, See Phonogram.

Chimney Ville, See WEA Music Tontragervertriebsgesellschaft m.b.H.



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(A/Asia) Pty. Ltd.
Sydney, Australia**

- Chrysalis**, See Ariola/RCA Musik GesmbH.
Clean, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Clintone, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Columbia, See EMI Columbia Austria GesmbH.
Constellation, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Coral, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Cotillon, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Countryside, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Crash, See Dum Dum Records.
Curton, See WEA Music Tontragervertriebsgesellschaft m.b.H.
DJS, See Bellaphon Records.
DRK, See Phonogram.
Dancefloor-Classica, See Dum Dum Records.
Dark Horse, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Demondum, See Dum Dum Records.
Deutsche Grammophon, See PolyGram Record Organisation.
Discreet, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Dreyfus, See CBS Schallplatten.
Dum Dum, See Ariola/RCA Musik GesmbH.
Dum Dum Records, Operring 1, Vienna, A-1010, (0222) 56 86 01, Telex: 111133 dum a, Gen. Dir.: Wolfgang Ad-joni Strobl; Mktg. Mgr.: Marcus Makosse Wagner; Promo.: Constantin M.C. Peyfuss.
 Label(s): (Owned) Dum Dum, Demo Dum, Promo Dum, Dancefloor Classics, (Licensed) Rush Records, Street Heat, Italo Heat, Soundservice, Metrovinyl, Ausfahrt Records, Fog Records, Limited Edition, Cactus, B.C.M., D.J. Int'l, Ha Ha Rec., A+B Records, Zoff Records, (Dist.: Ariola 12" import, CBS 12" import, EFA).
Dunhill, See WEA Music Tontragervertriebsgesellschaft m.b.H.
EMI, See PolyGram Record Organisation.
EMI Columbia Austria GesmbH, A-1060 Wien, Webgasse 43, Vienna, (0222)57 36 76, Cable: A-1060 Wien, Webgasse 43, Telex: 11 3386, Managing Dir.: Holger Muller; Sales/Mktg. Mgr.: Gerhard Schopf; A&R Int'l: Christine Feldhutter; A&R Nat'l: Regina Peterseil.
 Label(s): (Owned) Angel, Apple, Blue Note, EMI, Capitol, Columbia, EMI America, CFP, Harmonia Mundi, Liberty, HMV, Manhattan, Musikant, Odeon, Parlophone, Pathe Marconi, Purple, RAK, Seraphin, MPL, United Artist, Papagayo. (CD-Distributor)
Elektra, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Elektra Musician, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Embassy, See CBS Schallplatten.
Embryon, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Emerald City, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Enigma, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Epic, See CBS Schallplatten.
Erato, See Ariola/RCA Musik GesmbH.
Eternal, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Eurodisc, See Ariola/RCA Musik GesmbH.
Exulta, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Fantastik, See Koch Records Int'l.
Finnadar, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Fivestar, See Koch Records Int'l.
Fog, See Dum Dum Records.
Fontana, See Phonogram.
Full Moon, See WEA Music Tontragervertriebsgesellschaft m.b.H.
GIG, See Ariola/RCA Musik GesmbH.
The David Geffen Co., See WEA Music Tontragervertriebsgesellschaft m.b.H.
David Geffen Ents., See WEA Music Tontragervertriebsgesellschaft m.b.H.
Gig Records, Wiedner Hauptstr. 57, A-1040 Vienna, (0222) 65 7411, Telex: 133906, Gen. Mgr.: Markus Spiegel; Mktg. Mgr.: Heinz Nessizius; Promo.: Eduard Charworth.
 Label(s): (Owned) Gig, (Licensed) Gig-Erdenklang. Int'l Reprs.: Ariola.
Global, See Ariola/RCA Musik GesmbH.
Golden Ring, See Wiener Musikproduktion Schallplatten-u. Musikverlag GesmbH (IFPI).
Gomigo, See WEA Music Tontragervertriebsgesellschaft m.b.H.
HMV, See EMI Columbia Austria GesmbH.
H-Series, See Koch Records Int'l.
Hansa, See Ariola/RCA Musik GesmbH.
Happy, See Wiener Musikproduktion Schallplatten-u. Musikverlag GesmbH (IFPI).
Harmonia Mundi, See EMI Columbia Austria GesmbH.
Harmony, See CBS Schallplatten.
Hit Records Austria, Dr. Rasperstabe 10 a, A-4802 Ebensee OÖ, Ebensee, 4802, (06133) 7290, (06133) 8375, Executive Mgr.: Gisela Feichtinger; Mktg., Promo. Mgr.: Manfred Feichtinger.
 Label(s): (Owned) Hit Record Austria, (Licensed) Aquarius Records Int'l, MGF—Music Int'l.
Idiot, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Invictus, See CBS Schallplatten.
Island, See Ariola/RCA Musik GesmbH.
Jet, See CBS Schallplatten.
K-Tel Int'l GmbH, Marioinnengasse 32, Vienna, 1090, (0222) 439571, Telex: 116923, Gen. Mgr.: Erich Kohner; Mktg./Sales Mgmt.: Martin Pammer.
 Label(s): (Licensed) K-Tel. (CD-Manufacturer/Distributor)
Johann Kaplan Music, Burgergasse 17-19/1117, Vienna, 1100, (0222) 64 54 104, Pres.: Johann Kaplan, jr.
 Label(s): (Owned) Sunshine, (Licensed) Mama Cass.
Kinney, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Kirschner, See CBS Schallplatten.
Koch Records Int'l, A-6652 ElbifenalP/Tirol, (05634) 6444/6445, Telex: 05581, Pres.: Franz Koch; Sales Mgr.: Anton Selb.
 Label(s): (Owned) Fantastik, Fivestar, H-Series, Koch, Roko.
Korova, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Kwanza, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Lemon, See Ariola/RCA Musik GesmbH.
Liberty, See EMI Columbia Austria GesmbH.
Lightning, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Little David, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Loma, See WEA Music Tontragervertriebsgesellschaft m.b.H.
MCA, See WEA Music Tontragervertriebsgesellschaft m.b.H.
MCA-Llanyl Vinyl, See WEA Music Tontragervertriebsgesellschaft m.b.H.
MGF—Music Int'l, See Hit Records Austria.
MPL, See EMI Columbia Austria GesmbH.
Maestro, See CBS Schallplatten.
Magnet, See PolyGram Record Organisation.
Manhattan, See EMI Columbia Austria GesmbH.
Masterworks, See CBS Schallplatten.
Marcy, See PolyGram Record Organisation.
Metronome, See PolyGram Record Organisation.
Metropolis, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Metrovinyl, See Dum Dum Records.
Midi, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Migration, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Mirage, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Mirror Music, See Fono (Schallplattengesellschaft mbH) (IFPI).
Monument, See CBS Schallplatten.
Motown, See Ariola/RCA Musik GesmbH.
Mtobo, See Dum Dum Records.
Musica Schallplatten Vertrieb GesmbH, Webgasse 43, Vienna, A-1060, (0222) 575646, Cable: Musica Vienna, Telex: 13 3274, Gen. Mgr.: Franz J. Wallner; Distribution Mgr.: Leopold Rath; Rep. Mgr. Teldec Pop: Martin Holdosi; Rep. Mgr. Intercord Pop: Gerald Hajos; Rep. Mgr. Local Pop: Manfred Blaschko.
 Label(s): (Licensed) Acanta, Argo, Arion, Artic, Avenue, Aves/Avon, BBC, Buy, Big Mouth, Blow Up, Chic, Commodore, Contempo, Creole, Criss-Cross, Cube, Curb, Decca, Delphine, Deja Vu, Denon, Deram, Fun-Records, GMG-Prod., GRP, Ice, Ida, Illuminated, Intercord, Ir-repressible, Jive, Jump, Kiosk, Koala/Panda, Kuckuck, Kangaroo Team, Lamborghini, Lick, Line, LSK, London, Macho, Marboro, Master, Music For Nations, Mute, L'Oiseau Lyre, OK, Oasis, Palo Alto, Pool, Reset, Respond, Saphir, Sonet, Spiegelel. Stripped Horse, Stiff, Sugarhill, Survival, Swingtime, TBA, Teldec, Telefunken, Teletheater, Telestar, Threshold, Toledo, Tycoon, Ultraphone, Vagabound, Vibratone, Weryton, Wheel, Windham Hill, X, XYA, Yes/No.
Musikant, See EMI Columbia Austria GesmbH.
Nikton, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Nonesuch, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Odeon, See EMI Columbia Austria GesmbH.
Odyssey, See CBS Schallplatten.
PRY, See Ariola/RCA Musik GesmbH.
Pacific, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Papagayo, See EMI Columbia Austria GesmbH.
Paradise, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Parlophone, See EMI Columbia Austria GesmbH.
Pathe Marconi, See EMI Columbia Austria GesmbH.
Pentagram, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Philadelphia Int'l, See CBS Schallplatten.
Philips, See Phonogram.
Phonogram (IFPI), Mariahilfer Guertel 32, A-1060 Vienna, (0222) 56 55 83, (0222) 57 12 95, Telex: 75261, Managing Dir.: Wolfgang Arming; F & A Mgr.: Franz Rauscher; Sales Mgr.: Erich Turan; Pop Int'l Prodn. Mgrs.: Monika Kapun, Fritz Wurm; Pop A & R Mgr.: Gottfried Etti. Label(s): (Owned) Casablanca, Charisma, DRK, Fontana, Mercury, Philips, Vertigo, (Licensed) Brain, CNR, Can't Stop, Carosello, Chiswick, DJM, DeLite, Disneyland, Ensign, Fantasy, Kudde, LA, MPS, Metronome, Milestone, Nature, Prestige, Ricordi, Rocket, Transatlantic, Vanguard.
Polydor, See PolyGram Record Organisation.
PolyGram Record Organisation, Mariahilfer Guertel 32, Vienna, A-1060, (0222) 576366, Telex: 115261, Managing Dir.: Wolfgang Arming; Financial Admin.: Franz Rauscher; Sales Mgr.: Gottfried Urschler; A&R Mgr. Nat'l Repertoire: Bernd Ringelshausen.
 Label(s): (Owned) Amadeo, A&M, Verve, Phonogram, Magnet, Carrere, Polydor, Barclay, ECM, Deutsche Grammophon, Polystar, Vertigo, Metronome, Mercury. (CD-Distributor)
PolyGram Record Service GmbH (IFPI), Kreilplatz 1, A-1195 Vienna, (0222) 37 15 45, Telex: 074577, Gen. Mgr.: Dr. Helmut Hofmann.
Polystar, See PolyGram Record Organisation.
Portrait, See CBS Schallplatten.
Precision, See CBS Schallplatten.
Promodum, See Dum Dum Records.
Prophecy, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Purple, See EMI Columbia Austria GesmbH.
Qwest, See WEA Music Tontragervertriebsgesellschaft m.b.H.
RAK, See EMI Columbia Austria GesmbH.
RFC, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Racoon, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Radar, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Raft, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Real, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Reprise, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Reprise/Brother, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Riva, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Roko, See Koch Records Int'l.
Rush, See Dum Dum Records.
SGC, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Schallter, See Ariola/RCA Musik GesmbH.
Seraphin, See EMI Columbia Austria GesmbH.
She, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Sire, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Slash, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Starflite, See CBS Schallplatten.
State, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Stone Flower, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Sunshine, See Johann Kaplan Music.
Sutra, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Swan Song, See WEA Music Tontragervertriebsgesellschaft m.b.H.
TK, See CBS Schallplatten.
T-Neck, See CBS Schallplatten.
Target, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Towerbell, See Ariola/RCA Musik GesmbH.
United Artists, See EMI Columbia Austria GesmbH.
Unlimited Gold, See CBS Schallplatten.
Valiant, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Vertigo, See PolyGram Record Organisation.
Vertigo, See Phonogram.
Verve, See PolyGram Record Organisation.
Virgin, See Ariola/RCA Musik GesmbH.
Viva, See WEA Music Tontragervertriebsgesellschaft m.b.H.
WEA Music Tontragervertriebsgesellschaft m.b.H., Hofmökigasse 1-5, Vienna, A-1150, (0222) 8437557, Telex: 131151, Managing Dir.: Manfred Lappe; Mktg. Dir.: Harald Neuteuff; Controller: Wolfgang Laimer.
 Label(s): (Licensed) ABC, Antic, Asylum, Atco, Atlantic, Automatic, Backstage, Berserkley, Big Tree, Billy Jack, Bizarre, Blue, Inc., Bravo, Buddha, Bunny, Clean, Chimney Ville, Clintone, Coral, Constellation, Cotillon, Countryside, DiscReet, Dunhill, Elektra Musician, Embryon, Emerald City, Eternal, Finnadar, Full Moon, David Geffen Co., Gomigo, Idiot, Kinney, Korova, Kwanza, Lightning, MCA, Metropolis, Midi, Migration, Mirage. (CD-Distributor)
WFA Int'l, See WEA Music Tontragervertriebsgesellschaft m.b.H.
WMOT, See WEA Music Tontragervertriebsgesellschaft m.b.H.

WM Prodn., See Wiener Musikproduktion Schallplatten-u. Musikverlag GesmbH (IFPI).
Warner Bros., See WEA Music Tontragervertriebsgesellschaft m.b.H.
Westbound, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Whitefield, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Wiener Musikproduktion Schallplatten-u. Musikverlag GesmbH (IFPI), Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: WEINJOS, Telex: 113705, Producer: Hans J. Granzer.
 Label(s): (Owned) WM Produktion, (Licensed) Happy Records, Golden Ring.
Win or Lose, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Yuki Music, See WEA Music Tontragervertriebsgesellschaft m.b.H.
Zampano, See Dum Dum Records.
Zoff, See Dum Dum Records.

MUSIC PUBLISHERS

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Admira Musikverlag KG, See Hermann Schneider.
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Amatedl, See Gottfried Indra.
Arabella, (GEMA), See Wiener Boheme Verlag.
Arends Music, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 49 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: Thomas Albrecht, Contact: Hans Granzer, Peter Jirka.
Astoria Musikverlag, Himmelstr. 6g, A-1190 Vienna, (0222) 43 6122.
Atraum Music, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: Thomas Albrecht, Contact: Hans Granzer.
Bavariation (Gema), See Wiener Boheme Verlag.
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Danubius Musikverlag GmbH, See Gottfried Indra.
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Dreikland-Driemasken, (GEMA), See Wiener Boheme Verlag.
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Eberle Verlag, (AKM), See Edith Hochmuth Verlagsgmbh.
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Edition Musica, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)435991, Cable: Weinjos, Telex: 113705, Gen. Mgr.: Thomas Albrecht.
Edition Musica Musikverlag GmbH, See Josef Weinberger.
Euro-Music, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: Thomas Albrecht, Contact: Hans Granzer, Peter Jirka.
Edition Feuerschwert, (EUROMUSIC), Hofmolkigasse 1-5, Vienna, A-1150, (0222)83 56 05, Telex: 131862 Arwie a, Pres.: Stephan von Friedberg.
Figaro Verlag GmbH, See Hermann Schneider.
Futura Music (USA), See Johann Kaplin.
Gottfried Indra Musik & Buehnerverlag GmbH, Schulstr. 109, Langenzersdorf, A-2103, (02244) 2537, Gen. Mgr.: Gottfried Indra.
 Branch(es): Wurmsergasse 28/18, A-1150 Vienna, Austria, (0222) 95 1352, Telex: 135811.
Edith Hochmuth Verlagsgmbh, (AKM), Seilergrasse 12, Wien, 1160, (0222) 5122751, Cable: Weltmusik, Telex: 135049, Gen. Mgr.: Edith Hochmuth.
Josef Hochmuth Musikverlag, (AKM), See Edith Hochmuth Verlagsgmbh.
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Jenisch Musikverlag, Alberichgasse 8, Wien, Vienna, A-1150, 92 32 62, Gen. Mgr.: Erwin H. Jenisch.
Jonny Musikverlag KG, See Hermann Schneider.
Jungbrunnen (Verlag), Box 583, Rauensteingasse 5, Vienna, AA-1101, (0222) 52 1299.
K-Teil Int'l GmbH, Mariannengasse 32, Vienna, 1090, (43) 222439571, Telex: 47/166923, Gen. Mgr.: Erich Kahr.
Johann Kaplan, Burgergasse 17-19/10/117, Vienna, 1100, (0222) 6554104, Pres.: Johann Kaplan, Jr., Gen. Mgr.: C. H. Steindl, Prof. Mgr.: E. Vacua.
Johann Kliment, Kollingasse 15, Vienna, A-1090, (0222) 34 5147.
Krenn GmbH Musikverlag Sortiment, Austria 1150 Wien, Osterteich, (0222) 834231, Gen. Mgr.: Geschafsfuhrer Edith Wodi.
Ludwig Krenn GmbH, Reindorfgrasse 42, Vienna, A-1150, (0222) 834 231.
Kultur-Kontakt Ed., See Gottfried Indra.
Lesborne Osterreich Trontaeer GmbH, Kremsergasse 8-10, Vienna, A-1300, (0222) 82 4215, Telex: 134391, Gen. Mgr.: Herman Macek.
Life Music, See Gottfried Indra.
MMS Music, Erbberastrasse 25-27, Vienna, A-1030, (0222) 723564, Contact: Manuela Zerga.

M-P-Z Edition, (AKM), Erdbergstrasse 27, Vienna, A-1030, (222) 723564, Pres.: Manuela Zerga.
Meisel Produktion Musikverlag Winkler & Harm oHG, Box 591, A-6021 Innsbruck; Siemens-str.4, Neu-Rum/Innsbruck, A-6041, (05222) 634510, Cable: MUSIKDEMATTE, Telex: (05) 4222, Contact: Helmut Winkler.
Metroton Musikverlag, (AKM), See Edith Hochmuth Verlagsgmbh.
Montago Mgmt., Kohlenhofgasse 4/8, Vienna, A-1150, (0222) 830552, Telex: 111019, Gen. Mgr.: Lance Lumsden.
Edition Musica, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: Thomas Albrecht.
Oesterreichischer Budwerverlag, Schwarzenbergstr. 5, Vienna 1.
Papagano, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: T. Albrecht, J. Michel, Prof. Mgr.: R. Toeman, Gen. Mgr., Contact: Hans Granzer, Peter Jirka.
Peer-Southern Organization, See Southern Music Wien GmbH.
Hans Pero Buhen & Musikverlag, Baeckerstr. 6, Vienna, A-1010, (0222) 523467.
Phoebus Musikverlag, Spengergasse 2, Vienna, A-1050, (0222) 651950, Contact: Erich Benedini.
Phonotones (USA), See Johann Kaplan.
Profil Promos, (Ed.), Hadikgasse 68, Vienna, A-1140, (0222) 824131, (0222) 824523, Telex: 134181, Contact: H. Fechter, K. Scheibmaier.
Adolf Robitscher, Postfach 42, Graben 14, Vienna, A-1011, (0222) 523289.
Romona Music (USA), See Johann Kaplan.
Rubato, Hollandstr. 18, Vienna, A-1020, (0222) 339242.
Hermann Schneider Musikverlag KG, Postfach 287, Schellinggasse 7/6, Vienna, A-1010, (0222) 526346.
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Thomas Sessler Verlag GmbH, Johannesgasse 12, Vienna, A-1010, (0222) 523284.
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Solisten-Verlag, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: Thomas Albrecht, Contact: Hans Granzer, Peter Jirka.
Southern Music Wien GmbH, Seilergrasse 12, A-1010 Vienna 1, 43222 512-2751, 43222 512 2714, Cable: SOUTHMUSIC, Telex: 135049, Gen. Mgr.: Edith Hochmuth.
Step Two, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: T. Albrecht, R. Siegel, Prof. Mgr.: J. Neubauer, Ass't. Mgr., Contact: H. Granzer, P. Jirka.
Studio Musikverlag, Fremtaggasse 21, Vienna, A01219, (0222) 305309, Contact: Dr. Joseph Nejez.
Styria, Labkowitzplatz 20, Vienna, A-1030, (0222) 529223.
Symphonia, Lothringenstr. 20, Vienna, A-1030, (0222) 724448.
Theaterverlag Eirch GmbH, Lothringerstr. 20, Vienna, A-1030, (0222) 724585.
Universal Ed. AG, Karlsplatz 6, Vienna, A-1010, (0222) 658695, Cable: MUSIKEDITION, Telex: 11397, Contact: Johann Juranek.
VAMO (Verband der Argeiter Musikvereine Oesterreich), Fisherstiege 4, Vienna, A-1010, (0222) 639165.
Vado Music (USA), See Johann Kaplan.
Vienna Music, See Johann Kaplan.
Josef Weinberger Wien, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: T. Albrecht, J. Michel, Prof. Mgr.: R. Toeman, Gen. Mgr., Contact: Hans Granzer, Peter Jirka.
Weltmusik Int'l, (AKM), Seilergrasse 12, Wien, 1010, (0222) 5122751, Cable: Weltmusik, Telex: 135049, Gen. Mgr.: Edith Hochmuth.
Wien Melodie, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 49 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: T. Albrecht, J. Michel, Prof. Mgr.: R. Toeman, Gen. Mgr., Contact: Hans Granzer, Peter Jirka.
Wiener Arion, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: Thomas Albrecht, Contact: Hans Granzer, Peter Jirka.
Wiener Boheme Verlag, (AKM), Erdbergstrasse 25, Vienna, A-1030, (222) 72-35-64, Gen. Mgr.: Manuela Zerga.
Wiener Musikproduktion, Neulerchenfelder StraBe 3-7, Vienna, 1160, (0222)43 59 91, Cable: Weinjos, Telex: 113705, Gen. Mgr.: T. Albrecht, J. Michel, Prof. Mgr.: R. Toeman, Gen. Mgr., Contact: Hans Granzer, Peter Jirka.
World Music Group, 8 Rue Gernand Neuray, Brussels, 1060, (02)344-4840, Telex: 26350, Pres.: Felix R. Faecq.

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AKM Gen. MbH (Staalch genehmigte Gesellschaft der Autoren), Komponisten & Musikv, Baumannstr. 8-10, Vienna, A-1030, (0222) 731555. Cable: MUSIKAUTOREN. Pres.: Dr. Marcel Rubin; Gen. Mgr.: Ernst Huemer.
Austrian Music Publ's Union (Musikverleger Union Osterreich), Baumannstr. 8-10, Vienna, 0222, (0222) 731555. Pres.: Johann Juranek.
Country Music Information, Wilhelm Kress-Gasse 8, Guntramsdorf, A-2353, 01143223652264. Pres.: Peter Anderl.
IFPI Landegruppe Osterreich, Johannesgasse 4/6, Vienna, A-1010, 0222/512 77 00. Telex: 133408. Fax: 0222/512 78 87. Pres.: Stephan V. Friedberg; Contact: K. Hodia.
IGJ (Internationale Gesellschaft fuer Jassforschung), Leonhardstr 15, Graz, A-8010, (03122) 32053.
IMZ (Int'l Music Centre), Lothringerstr. 20, Vienna, A1030, 725795. Telex: 116443 BOX A. Pres.: Dr. Lubomir Cizek; Sales Mgr.: Prof. Wilfried Scheib; Exec. Sec.: Eric Marinitich.

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Austro Mechana GmbH (Gesellschaft zur Verwaltung & Auswertung mechanischm-mus. Baumannstr. 10, Vienna, A-1030, (0222) 757679. Pres.: Oktavian von Spitzmueller; Gen. Mgr.: Dr. Helmut Steinmetz.
IFPI Landegruppe Osterreich, Johannesgasse 4/6, Vienna, A-1010, 0222/512 77 00. Telex: 133408. Fax: 0222/512 78 87. Pres.: Stephan V. Friedberg; Contact: K. Hodia.
Literar-Mechana GmbH (Wahrnehmungsgesellschaft fuer Urheberrechte), Linke Wienzeile 18, Vienna 6, A-1060, (0222) 572161. Dir.: Franz Leo Popp.
Wahrnehmung von Leistungsschutzrechten GmbH, Landesgruppe Osterreich, A-1010, Vienna, Johannesgasse, 4/6, 0222/512 77 00. Fax: 0222/512 78 87.

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Austrian Society for Music (Oesterreichische Gesellschaft fuer Musik), Hanuschgasse 3, Vienna, A1010, (0222) 524299, (0222) 523143. Pres.: Dr. Harald Goertz; Contact: Dr. Werner Pelinka.
IMZ (Int'l Music Centre), Lothringerstr. 20, Vienna, A1030, 725795. Telex: 116443 BOX A. Pres.: Dr. Lubomir Cizek; Sales Mgr.: Prof. Wilfried Scheib; Exec. Sec.: Eric Marinitich.

RECORD PROMOTION (Including Public Relations & Marketing)

Communica, Kleeblattgasse 4, Vienna, A1010.
Koch Records Int'l GmbH, Elbigenalp 91/Tirol-6652 Austria, Elbigenalp 91, 6652, (5634) 6444, (5634) 6445. Telex: 05581 koch a. Dir.: Franz Koch.

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BASF Austria, Hietzinger Hauptstrabe 119, Wien, A-1131. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

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IMZ (Int'l Music Centre), Lothringerstr 20, Vienna, A1030, 725795. Telex: 116443 BOX A. Pres.: Dr. Lubomir Cizek; Sales Mgr.: Prof. Wilfried Scheib; Exec. Sec.: Eric Marinitsch.

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Akustik Tontraeger GmbH, Industriegebiet A-2433, Margarethen, Moos, 02230, (02230) 2454. Audio: Cassette.

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MCP-Magnetics, Audio and Videocassettes-Production, Industriestrasse 5, A-6430 Otztal-Bahnhof, Otztal, 05266/542-606. Telex: 533991. Pres./Sales Mgr.: Hans Jochler.

PolyGram Record Service GmbH (IFPI), Kreilplatz 1, Vienna, A-1195, (0222) 371545. Pres.: Dr. Helmut Hofmann.

Audio: Cassette.

Polydor GmbH, Mariahilfstr 127, Vienna, A1060, Managing Dir.: Wolfgang Arming. Audio: Cassette.

Viennola BTG, Heidestrasse 11, A-2433 Margarethen/MOOS, Vienna, (02230) 2454. Telex: 13-3357. Pres.: Mr. Detlith.

Audio: Cassette.

CD MASTERING & MANUFACTURING PLANTS

Digital Audio Disc Corp., Sony Corp., Nuederalm 282, A-5081 Anif, (06246) 2260. Telex: 633216. Fax: (06246) 2090.

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Koch Records Int'l GmbH, Elbigenalp 91/Tirol-6652 Austria, Elbigenalp 91, 6652, (5634) 6444, (5634) 6445, Telex: 05581 koch a. Dir.: Franz Koch.

PolyGram Rec. Serv. GmbH, Kreilplatz 1, Vienna, A1195.

Polygram Record Service GmbH (IFPI), Kreilplatz 1, Vienna, A-1195, (0222) 371545. Pres.: Dr. Helmut Hofmann.

Pressing capacity: 45—2400 per Year; LP—4800 per Year.

Polydor GmbH, Mariahilfstr 127, Vienna, A1060, Managing Dir.: Wolfgang Arming.

Otto G. Preiser & Co., Fischerstiege 9, Vienna, A-1010, (0222) 636228, 631853. Pres.: Otto G. Preiser.

Otto G. Preiser & Co., Fischerstiege 9, Vienna, A-1010.

Viennola BTG, Heidestrasse 11, A-2433 Margarethen/MOOS, Vienna, (02230) 2454. Telex: 13-3357. Pres.: Mr. Detlith.

Pressing capacity: 45—2,300,000 per year; LP—3,500,000 per year.

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Koch Records Int'l GmbH, Elbigenalp 91/Tirol-6652 Austria, Elbigenalp 91, 6652, (5634) 6444, (5634) 6445, Telex: 05581 koch a. Dir.: Franz Koch.

Audio: Cassette. Video: 1 Helical, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

MCP-Magnetics, Audio and Videocassettes-Production, Industriestrasse 5, A-6430 Otztal-Bahnhof, Otztal, 05266/542-606. Telex: 533991. Pres./Sales Mgr.: Hans Jochler.

PolyGram Record Service GmbH (IFPI), Kreilplatz 1, Vienna, A-1195, (0222) 371545. Pres.: Dr. Helmut Hofmann.

Audio: Cassette.

Polydor GmbH, Mariahilfstr 127, Vienna, A1060, Managing Dir.: Wolfgang Arming. Audio: Cassette.

Viennola BTG, Heidestrasse 11, A-2433 Margarethen/MOOS, Vienna, (02230) 2454. Telex: 13-3357. Pres.: Mr. Detlith.

Audio: Cassette.

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Akustik Tontraeger GmbH, Industriegebiet A-2433, Margarethen, Moos, 02230, (02230) 2454.

Koch Records Int'l GmbH, Elbigenalp 91/Tirol-6652 Austria, Elbigenalp 91, 6652, (5634) 6444, (5634) 6445, Telex: 05581 koch a. Dir.: Franz Koch.

PolyGram Rec. Serv. GmbH, Kreilplatz 1, Vienna, A1195.

Polygram Record Service GmbH (IFPI), Kreilplatz 1, Vienna, A-1195, (0222) 371545. Pres.: Dr. Helmut Hofmann.

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Otto G. Preiser & Co., Fischerstiege 9, Vienna, A-1010.

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Inter Import oHG, Czerningasse 6, Vienna.

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BELGIUM

RECORD COMPANIES

Alpha, See Est Leman & Gorle.

Alpha, See Baltic.

Alpina, See Eiver Records Int'l sprl.

Apache, See WEA Records S.A./N.V. (IFPI).

Arcade, See Indisc Benelux.

Arcade, See Eurovox Records.

Ariola Benelux SA-NV (IFPI), 1810 Wemmel, (02) 269-4058, Telex: 71784, Gen. Mgr.: Bernard Carbonez; Sales Mgr.: Marc van den Abeele; Mktg. Mgr.: Jean Marie Sohier; A & R/Promo.; Jan Floorizoone; Label & Product Mgr.: Jan Theys.

Label(s): (Owned) Ariola, Arista, Hansa, (Licensed) Bronze, Chrysalis, Island, Magnor, Stiff (United Kingdom), CGD (Italy), Telar (France), Melodia (USSR).

Arista, See RCA/Ariola Belgium NV/SA.

Asylum, See WEA Records S.A./N.V. (IFPI).

Atco, See WEA Records S.A./N.V. (IFPI).

Atlantic, See WEA Records S.A./N.V. (IFPI).

Atmos-Fear Records, See Interclub Belgium.

Atmosphere, See Selection-B. Sharp Music.

BRM, See Baltic.

B. Sharp, See Selection-B. Sharp Music.

BRB, See Ets Leman & Gorle.

Baby, See Indisc Benelux.

Baltic N.V. / SA, Redenkerstraat 82, Wilryk/Antwerpen, B2610, (03) 8284084, Cable: address, Telex: 33140 eurovox b. Pres.: Ke Riema; Gen. Mgr.: Ben Gyselintk; Sales Mgr.: Ronald Dom; Admin.: Emile Garin. (CD-Distributor)

Baltic Int'l Backgroundmusic, See Baltic.

Barclay, See PolyGram Records SA.

Barenreiter, See Schott Freres sprl.

Big Tree, See WEA Records S.A./N.V. (IFPI).

Bizet Prods. & Pub. S.P.R.L., 13 Madeleine St., Brussels, 1000, (2) 5115120, Pres.: F.R. Faec Q; Gen. Mgr.: Lucienne Bizet; Public Relations: Veronique Bizet.

Label(s): (Owned) Bizet Classic, Bravo, Jazz Club.

Black Magic, See Parsifal pvba.

Blue Note, See E.M.I. Belgium SA/NV.

Blue Sting, See Parsifal pvba.

Bongiovanni, See Schott Freres sprl.

Bravo, See Bizet Prods. & Pub. S.P.R.L.

CBS Disques/Grammofoonplaten SA/NV (IFPI), 68 Chaussée de Vilvorde, Brussels, 1120, (02) 241 8730, Telex: 22642 CBSRB, Managing Dir.: Denis Boyer de la Giroday; A & R Mgr.: Bernard Goffin; Promo. Mgr.: N. DeNeef; Promo. Mgr.: L. Coopman.

CY, See WEA Records S.A./N.V. (IFPI).

Capitol, See E.M.I. Belgium SA/NV.

Cardinal Records Pvba, Wouter Haecklaan 15 C, Deurne, 2100, (03) 3217874.

Carrere Belgium, Steenweg op Jette 591, (02) 428 8954, (02) 428 1206, Telex: 64137, Gen. Mgr.: Francine van der Swinnen; Label Mgr.: Rick Blomme; Promo. Mgr.: Pieter Van Doveren.

Label(s): (Owned) Carrere, (Licensed) BR Music, Boni, Break, CHR, Celluloid, Clever, DJM, Friends, Injectino, Jive, Metronome, Music Service, Orlando, RAG, Safari, Savoir Faire, Thunderbolt, 21.

Chandos, See Schott Freres sprl.

Classics for Pleasure, See Music for Pleasure.

Colombia, See EMI Belgium.

Constellation, See WEA Records S.A./N.V. (IFPI).

Cottillon, See WEA Records S.A./N.V. (IFPI).

Crambo, See Crammed Discs.

Crammed Discs, 43 rue General Patte, Brussels, 1050, (640) 79 14, Telex: 63438 mgd., Gen. Mgr.: Marc Hollander; Int'l Promos.: Hanna Gorjaczkowska; Sales & Mktg.: Oliver Pirlot; A & R: Vincent Kenis.

Int'l Reps.: Important Records (New York, NY); Rough Trade Inc. (San Francisco, CA); Enigma Records (Los Angeles, CA); Pow Wow Records (New York, NY).

Crea Sound, See Selection-B. Sharp Music.

Dark Horse, See WEA Records S.A./N.V. (IFPI).

Delmar, See Distridisc Pvba.

Diamond, See Vogue PIP SA.

Discomake, See Monopole.

Discus, See Parisfal pvba.

Disq des Vogue, 35 Blvd. Barthelemy, 1000 Brukelles, 010 322 5117991.

Distridisc Pvba, Van Trierstraat 47, Antwerpen, 2018, (03) 237 12 58, 665 07 77, Fax: 32559 Disdis, Managing Dir.: Patrick Asserberchs; Financial Dir.: Getty Burgerman.

Label(s): (Owned) Tilt, (Licensed) Delmar. (CD-Distributor)

Double Trouble, See Parsifal pvba.

Downtown 'Golden Oldies', See Interclub Belgium.

Downtown Records, See Interclub Belgium.

Drayfuss, See Indisc Benelux.

Duck, See WEA Records S.A./N.V. (IFPI).

Dureco Belgium SA, 1 Av. J.P. Baalingslaan, Brussels, B-1090, (02) 479-9983, Telex: 63068, Durbel, Gen. Mgr.: A.E. Palmans; A & R Mgr.: Al van Dam; Sales Mgr.: C. Janssens.

Label(s): (Owned) Dureco, Elf Provincien, O La La,

(Licensed) ECM, Japo, Nabel, Timeless, Watt.
E.M.I. Belgium SA/NV, rue Emile Claus, 49, Brussels, 1050, (02) 640 75 01, Telex: 22616, Managing Dir.: Jo Govaerts; Financial Controller: Frank Celis; Sales Dir.: Henri Hendrickx; A & R/Mktg.: Luc Arys; Product Mgr.: Guy Brulez.
 Label(s): (Owned) EMI America, Capitol, Parlophone, Pathe Marconi, Blue Note, Manhattan. (CD-Distributor)
EMI America, See E.M.I. Belgium SA/NV.
Editions 23, See WEA Records S.A./N.V. (IFPI).
Electrola, See E.M.I. Belgium SA/NV.
Elektra, See WEA Records S.A./N.V. (IFPI).
Elektra Musician, See WEA Records S.A./N.V. (IFPI).
Elf Provincien, See Dureco Belgium SA.
Elver Records Int'l sprl, Rue De La Marliere 99, Mouscron, 7700, (056) 331439, (056) 331545, Cable: elvercords, Telex: 57744, Managing Dir.: Marcel De Keukelaire; Owner of Alpina Records: Philippe De Keukelaire; Owner of Elver Records: Mr. Eliane Verhoyen; Int'l Mgr. of Alpina & Pierre Vandemaële. Label(s): (Licensed) Elver Records, Alpina.
Erato, See RCA/Ariola Belgium NV/SA.
Es Paranza, See WEA Records S.A./N.V. (IFPI).
Eternal, See WEA Records S.A./N.V. (IFPI).
Eurodisc, See Ariola Benelux.
Eurofox Records, 322 Piestraat, Kontich, 2250, (03) 887 6020, Telex: 33140 EUROVOX, Owner & Pres.: Lou Van Rymenant; Managing Dir.: Reinhilde Vandecastels; Promo. Mgr.: Tony Bloeman.
 Label(s): (Owned) Arcade, Eurovox.
Explorer, See WEA Records S.A./N.V. (IFPI).
Finnadar, See WEA Records S.A./N.V. (IFPI).
Flower, See Jump Records & Music.
Folkways, See Schott Freres sprl.
Fontana, See PolyGram Records SA.
Food, See WEA Records S.A./N.V. (IFPI).
Franceval, See WEA Records S.A./N.V. (IFPI).
Frankie Music PVBA, 74 Greinstraat, Antwerp, 2008, Cable: irasvpreme, Telex: 32559 disdis, Pres.: Jean Meeusen; Gen. Mgr.: Jean Ney; Promo.: Odette Lambrechts.
 Label(s): (Owned) Supreme, Frankie.
 US Reps.: Amar Records (CA). (CD-Manufacturer/Distributor)
Future Records, See Interclub Belgium.
Gamma, See Reward.
Gaumont, See WEA Records S.A./N.V. (IFPI).
Gemini, See Selection-B. Sharp Music.
Ets Leman & Gorle, Rue Steppe 27, Bruxelles, 1090, (02) 427 3372, Mgr.: Pierre Gorle.
 Label(s): (Owned) Alpha, MBM, BRB.
Hansa, See RCA/Ariola Belgium NV/SA.
Harmonia Mundi, See E.M.I. Belgium SA/NV.
Harvest, See E.M.I. Belgium SA/NV.
Hi-Tension Records BVBA, J.B. Tassijnstraat 52, Zwijnrecht, 2730, (3) 252-88-82, Telex: 33713 GAMREC, Mgr.: Raymond Muylle; Mgr./Producer: Fanny De Wulf.
High Dancity, See Shiva SprL/Pvba.
Himalaya, See E.M.I. Belgium SA/NV.
His Master's Voice, See E.M.I. Belgium SA/NV.
Indisc Benelux, Rue de Wand 209, Brussels, 1020, (02) 268-0010, Telex: 24416, Managing Dir.: Bert Burrem.
 Label(s): (Licensed) Mute, Sonet, Stiff, Baby, Dreyfuss, Arcade, Jump & Shout. (CD-Manufacturer/Distributor)
Infinity Records BVBA, Bredabaan 190, Merksem, 2060, (3) 252-88-82, (3) 645-08-08, Gen. Mgr.: Raymond Muylle.
Interclub Belgium (Int'l Records & Tapes Import Export Co.), Stenenmolenstraat, 7, Sint Kat. Waver, 2580, (15) 41.13.31, Managing Dir.: Piroux G. C. J.; Finance Mgr.: Piroux Leopold; Sales & Promo.: Piroux Sabrina Kristin. Label(s): (Owned) Downtown Records, Downtown Golden Oldies, Space Records, Future Records, Atmos-Fear Records. (CD-Distributor)
Island, See RCA/Ariola Belgium NV/SA.
J.M.M., See Shiva SprL/Pvba.
Jazz Club, See Bizet Prodn. & Pub. S.P.R.L.
Jump Records & Music, Langemunt 71, Erpe-Mere, 9450, (053) 627377, Gen. Mgr.: Eddy Van Mouffaert; Public Relations Mgr.: Chantal Bourgeois.
 Label(s): (Owned) Jump, Flower, (Licensed) Yeah Songs.
Jump & Shout, See Indisc Benelux.
Roland Kluger Music (RKM), 8 Rue Fernand Neuray, 1060 Brussels, (02) 344-4840, Pres.: Roland Kluger; Int'l Mgr.: Ida Hallia.
 Label(s): (Owned) RKM.
Konexion Records, Lange Van Bloestraat 78/80, Antwerp, 2008, (03) 235 21 12, Telex: 33713, Managing Dir.: Alfie Falckenbach; Int'l Mgr.: Stonne Holmgren; Bus. Mgr.: Leo Felsenstein.
 Label(s): (Owned) Konexion, (Licensed) EMP Music (Austria), Indisc (Belgium), Media Sept (France), Corona (Germany), Jomar Int'l (Sweden), Disctrade, (Switzerland), Pinnacle (United Kingdom), Important Record, Distributors (USA).
Hans Kusters Music PvbA, Broekstr. 10, Kobbegem-Asse, B-1703, (02) 452-7203/8963, Cable: KUSTER-MUSIC, Telex: 62228, Pres.: Hans P. Kusters.
 Label(s): (Owned) Hans.
MP 2000 Frahne, See Selection-B. Sharp Music.
MBM, See Ets Leman & Gorle.
Made to Measure, See Crammed Discs.
Magnet, See RCA/Ariola Belgium NV/SA.

Manhattan, See E.M.I. Belgium SA/NV.
Media Music, See Selection-B. Sharp Music.
Mega, See E.M.I. Belgium SA/NV.
Mfp, See E.M.I. Belgium SA/NV.
Monopole, Kuradenplask 19, Heist Berg, 3100, (015) 241625.
 Label(s): (Licensed) White Label, Poprika, Discomake. (CD-Manufacturer)
Moonshine, See Parsifal pvba.
Music Scene, See Selection-B. Sharp Music.
Mute, See Indisc Benelux.
N.V. Baltic S.A., See OPUS Records & Publishing House.
Nonesuch, See WEA.
O La La, See Dureco Belgium SA.
Odeon, See EMI Belgium SA/NV.
Onadisc Recording Co., Oude Dorpweg 21A, Varsenze, 8202, (050) 315910, Prod. Dir.: Wybouw Christof; Prod., Engineer: Feys Serge.
 Label(s): (Owned) Roadrunner, Holy Hole, Onadisc. Int'l Reps.: Holy Hole (Brussels).
Pablo, See RCA/Ariola Belgium NV/SA.
Parlophone, See E.M.I. Belgium SA/NV.
Parsifal pvba, Gulden Vlieslaan 67, Brugge, 8000, (050) 339516, Telex: 81251 behavo, Gen. Mgr.: Guida Behaeghel; A & R: Nico Mertens; Account: Lieve Demarest.
 Label(s): (Owned) Parsifal, Discus, Moonshine, Sundown, Blue Sting, Black Magic, Double Trouble.
Pavane Records, 17, Ravenstein Str., Brussels, 1000, (02) 5130965, Dir.: A. de Wouters d'Oplinter.
 Label(s): (Owned) Wavane Records. (CD-Manufacturer/Distributor)
Phonogram, See PolyGram Records SA.
PolyGram Records SA (IFPI), Av. de Rodebeek 30, Brussels, 1040, (02) 735-9170, Telex: 24516, Managing Dir./Sales Mgr.: Charles Licoppe; Finance & Admin. Mgr.: J. van Bochore.
 Label(s): (Owned) Polydor Div. Labels: Archiv, Barclay, Duchin Grammaphon, MGM, Polydor, Polystar, Verve, (Licensed) domestic) Biriham, Topkapi (foreign) Ades, Delphine, Disney, land, Flarenasch (France) Cube, Spector (United Kingdom), Harlekijn (Netherlands), Hispavox (Spain), Pablo, RSO (United).
Polydor, See PolyGram Records SA.
Poprika, See Monopole.
Prestige for Pleasure, See Music for Pleasure.
RCA/Ariola Belgium NV/SA, Square Francois Riga 30b8, Brussels, 1030, (2) 63718, Telex: 63718, Fax: 2423608, Managing Dir.: Bernard Carbonez; Financial Controller: Wim Peayenburg; Mktg. Coordinator: Jan Theys; Head Promo.: Jan Florizoone; Sales Mgr.: Marc van den Abeele.
 Label(s): (Owned) RCA, Hansa, Ariola, Arista, Erato, Chrysalis, Magnet, Pablo, Talar, Virgin, Tamia/Motown, Island, Teldec/Telefunken. (CD-Distributor)
RCI Records Ltd., Dorp 30, 991 Adegem, (050) 71 29 51, Telex: 81885, Contact: Ingrid De Scheppar.
 Label(s): (Owned) RCI.
RKM, See Roland Kluger Music.
RAK, See E.M.I. Belgium SA/NV.
Reader's Digest World Services S. A., 29, Quai du Hainaut, Brussels, 1080, (322) 423291, Cable: worldigest, Telex: 21876 readig b, Int'l Repertoire Admin.: Henri Heymans.
 Label(s): (Owned) Reader's Digest. (CD-Manufacturer/Distributor)
Reward, Steenwinkel 470, Schelle, 2621, (03) 8875832, Pres.: Clauwerj; Gen. Mgr.: Blanckaerj.
 Label(s): (Owned) Reward, Gamma.
Ripple, See Vogue PIP SA.
SA Vogue PIP, 35 Blvd. Barthelemy, Brussels, (322) 511 7991, (322) 511 7973, Telex: 00262256OVODIS. (Franchise)
Schott Freres sprl, 30, Rue Saint-Jean, Brussels, 1000, (02) 5123980, Pres.: Jean Jacques Junne; Gen. Mgr.: Roger Junne.
 Label(s): (Owned) Zephyr, (Licensed) Harmonia Mundi, Chandos, Unicorn, Barenreiter, Folkways, Bongiovanni. (CD-Manufacturer/Distributor)
Selection-B Sharp Music, 42, Ave. Clays, Bruxelles, 1030, (02) 2414186, Gen. Dir.: Pierre Pletinckx.
 Label(s): (Owned) Selection Records, B. Sharp Records, (Licensed) Sonoton RFA, Gemini Italia, MP 2000 Frahne, Music Scene, Italia, Media Music Capital, USA, Atmosphere UK, Crea Sound.
 Int'l Reps.: Montparnasse 2000 (France); Music Scene Jump (Italy), Crea Sound (Canada). (CD-Manufacturer/Distributor)
Shiva SprL/Pvba, 56 Rue de Merode, Brussels, B-1030, (02) 538-7547, Telex: EPF 63084.
 Label(s): (Owned) Shiva, High Dancity, J.M.M.
Sinus Music (AFM Group), 77 Rue de Brabant, Brussels, B-1030, (02) 217 8986, (02) 218-4774, Telex: 62596, Gen. Mgr.: Alfie Falckenbach; Gen. Mgr.: Claude Arnou; Financial Dir.: Hubert De Clerck.
 Label(s): (Owned) Sinus, Surprise, Surprise Deluxe, (Licensed) Hammer, (UK), Everest, Kama Sutra, Key Seven, Laif, Morty Craft, San Juan, Red Bird (all USA), Peertes (UK,USA), Redwood (Canada).
Sonet, See Indisc Benelux.
Sonoton, See Selection-B. Sharp Music.
Sounds Superb, See Music for Pleasure.
Space Records, See Interclub Belgium.

Stiff, See Indisc Benelux.
Success for Pleasure, See Music for Pleasure.
Sundown, See Parsifal pvba.
Supreme, See Frankie Music PVBA.
Surprise, See Sinus Music.
Surprise Deluxe, See Sinus Music.
Talar, See RCA/Ariola Belgium NV/SA.
Tamia/Motown, See RCA/Ariola Belgium NV/SA.
Teldec/Telefunken, See RCA/Ariola Belgium NV/SA.
Tilt, See Distrdisc Pvba.
Unicorn, See Schott Freres sprl.
V-King, See Vogue PIP SA.
Vertigo, See PolyGram Records SA.
Verve, See PolyGram Records SA.
Virgin Belgium NV. SA, Av. Ern Cambier 119, Brussels, 1030, (021) 735-0093, Telex: 26789, Fax: (021) 735-3371, Mgmt. Dir.: Dirk De Vries.
Vogue PIP SA (IFPI), 35 Blvd. Berthelemy, Brussels, 1000, (02) 511-7991, Cable: VOGDIS, Telex: 22560, Pres.: Leon Cabat; Managing Dir.: Roger Meylemans; Gen. Mgr.: Jose Leruth; Promo.: Gigi Bastin; A & R: Philippe Gosez.
 Label(s): (Owned) Diamant, Ripple, V-King, (Licensed) domestic) RKM; (licensed foreign) AVI, All Platinum, Applause, Boardwalk, Buddha, Cadet, Checker, Chess, Cream, De-Lite, Freedom, GNP Crescendo, Hi, Motown, Roulette, Sugarhill, Xanadu (all USA); Blue Print, Calibre, DJM, Graduate, Kingdom, Mute, PRT, Precision, Sonet (all UK), Melba, Swing (France), VIP (Netherlands).
WEA Records S.A./N.V. (IFPI), Boulevard Lambertmont 79, Bruxelles, 1030, (02) 2425757, Telex: 61218 weatec, Managing Dir.: Ted Sikkink; Sales Mgr.: Charly Deslier; Product Mgr.: Francois De Kock; Mktg. & Promo. Mgr.: Pascale Weinstein.
 Label(s): (Owned) Apache, Asylum, Atco, Atlantic, Big Tree, Cotillion, Constellation, Cy, Dark Horse, Duck, Editions 23, Elektra, Elektra-Musical, Eternal, Es Paranza, Explorer, Food, Finnadar, Franceval, Gaumont, Geffen, Hexagone, Idiot, Jazz, Magazine Prodn, Korova, Linyl Vinyl, Little David, MCA, Midl, More, Nonesuch, Panther, Owest, Real, Reprise, Rhinoce, ros, San Andreas, Sire, Swan Song, Swerve, WAM, Warner Bros. (CD-Distributor)
White Label, See Monopole.
Yeah Songs, See Jump Records & Music.
Zephyr, See Schott Freres sprl.

MUSIC PUBLISHERS

A.R.S. Records, Landbouwstraat 16, Antwerpen, 2020, (03) 216-17-50, Telex: 71784 ARSREC B, Pres.: Chrmn.: Patrick Busschots, Gen. Mgr.: Ludo Vercammen, Contact: Gino Moerman.
Alpina Music, (E212336), See Moderny Pub.
Antler Records, Duitsveldbaan 6, Wezemaal, 3111, (016) 44 57 65, (016) 44 94 84, Pres.: Dir.: Roland Beelen, Contact: Maurice Engelen.
Apollo Eds. Musicales, 11 Av. Lloyd Georges, Brussels, 1050, (02) 640-0600, Telex: 24247, Pres.: Jacques Veronck, Gen. Mgr.: M. Lienart.
April Music Belgium SA/NV, 68 Chaussee de Vilvorde, Brussels, 1120, (02) 241-8730, Telex: 22642, Gen. Mgr.: Denis boyer de la Giroday, Prof. Mgr.: Bernard Goffin.
Ardee Publishing, Quai du Hainaut 29, Brussels, 1080, (322) 4232591, Telex: 21876 READIG B.
Atmosphere, See Prestation Music.
BMG/Ariola Music NV/SA, Square Francois Riga 30 b 8, Brussels, 1030, (2) 2169780, Telex: 63718, Fax: 2423608, Pres.: Bernard Carbonez, Gen. Mgr.: Joop Plagge, Prof. Mgr.: Jan Florizoone.
B. Sharp Music, See Prestation Music.
Babel SA, (SABAM), See Chappell & Intersong Music Group.
Baltic NV/SA, Rederykersstraat 82, Wilryk/Antwerpen, B-2610, (03) 8284084, Cable: address, Telex: 33140 eur-vox b, Pres.: Maria Wuyts, Gen. Mgr.: Ben Eyselinek, Prof. Mgr.: Emile J. Garin.
Belgian Music Publishers, 8, Fernand Neuray St., Brussels, 1060, 2/344 48 40, Telex: 26350.
Bewlay Music represented by Jones Music, See EMI Music Pub. Belgium SA.
Bizet Prodn. & Pub., (SABAM), 13 Madeleine St., Brussels, 1000, (2) 5115120, Pres.: F.R. Faecq, Gen. Mgr.: Mrs. Bizet, Prof. Mgr.: Miss Bizet.
CNR Records Belgium, de Limburg Stirumlaan 132, Wemmel, 1810, (02) 460-07-07, Telex: 62455, Gen. Mgr.: Rik Biomme, Contact: Roland Uytendaele.
Cansel Ltd., See EMI Music Pub. Belgium SA.
Capitol Media Music, See Prestation Music.
Car Music, Rue Caortil Bailly 45, Lasne, 1338, (32) 2 6333823.
Cardinal/Rocco Granata, Wouller Haecklaan, Dourne, 2100, Contact: Granata Rocco.
Chappell & Intersong Music Group-Belgium NV, (SABAM), Jamblinne De Meuxplein 39, Brussels, 1040, (02) 7339789, Cable: CHAPINT-B, Telex: 65336, Pres.: Charles Kuiper, Gen. Mgr.: Charles Kuiper, Prof. Mgr.: Simon Shrimpton-Smith.
Ciel-Zoom Music, (SABAM), 34 Ave. Bel-Air, Brussels, B-1180, (2) 3434590, Telex: 20191 ciel b, Pres.: Mr.

Micheal Hellawell, Prof. Mgr.: Mrs. Diane Hellawell.
Coda Pub., (E13690), See Moderny Pub.
Colour Sound Library, See Prestation Music.
Colt Music, Kiezeweg 104, Herk de Stad., 3912.
Crammed Music, 43 rue General Patton, Brussels, 1050, (640) 79 14, Telex: MGD 63438, Pres.: Marc Hollander.
Crea Sound, See Prestation Music.
Dancing, See Radio Tele Music.
Davidson's, Blijde Inkonststraat 79, Louven, 3000.
Decibel Music, 15 Europalaan, Industriezone 2, Deinze, B-9800, (091) 86 48 81, Gen. Mgr.: Chris R. Van Oost, Contact: Jules G. Callebaut, Sr.
ELR, See Radio Tele Music.
EMI Music Pub. Belgium SA, 20 Ave. Des Capucines, Brussels, 1030, (02) 2427712, Telex: 22922 EMI PUB, Contact: Jan D'Haese.
Eidivous, Dwadenplasstraat 19, Heist Berg, 3100, (015) 241625, Pres.: Leon Lambrechts, Gen. Mgr.: Liliane Van Houkin, Prof. Mgr.: Marcel Van den Broeck.
Franc'Amour-Igloo, Rue Paul Emile Janson 9, Bruxelles, 1050, (32) 2 5389001, Telex: 24057 IGLFA.
Frankie Music, Greinstraat 74, Antwerpen, 2008.
Fri Fri Music, (SABAM), See Ciel-Zoom Music.
GAM SPRL, Rue de la Gare 44, Walsmes, 4888, (32)2/80679920, Telex: 49199 GAM B.
Granata Music Ed. pvba, Wouter Haecklaan 15 C, Deurne, B-21001, (03) 3215581, Prof. Mgr.: R. Granata.
Hans Kusters, See Island Music Ltd.
Het Gerucht/Himalaya, Greeppstraat 4, Brussels, 1000, 217 62 89, 217 41 15, Telex: 65146, Fax: 2174162, Contact: Herman Van Laar.
Ho Bel Music, See Intermission Music.
Indisc Benelux S.A., 209-213 rue de Wand, Bruxelles, 1020, 02 268 00 10, Telex: 24416 INDIS B.
Intermission Music, (SABAM), 74 Greinstraat, Antwerp, 2000, (03) 2322485, (03) 2260543, Cable: frasupreme, Telex: 32559 disdis, Pres.: J. Meussen, Gen. Mgr.: Jean Ney, Prof. Mgr.: J. Lambrechts.
Intersong Primavera NV, (SABAM), See Chappell & Intersong Music Group.
Ivan Mogull Music Corp., See Radio Tele Music.
Joeboy Music, See Crammed Music.
Jokers AGC Music, Steenwinkel SJR 470, Schelle, 2621, (03) 8875832, Pres.: Clauwerj, Gen. Mgr.: Blahckaert, Prof. Mgr.: Clauwerj.
Jump Music, Langemunt 71, Erpe-Mere, 9480, (053) 627377, Gen. Mgr.: Eddy Van Mouffaert.
Jump & Shout SA, Ave. Moliere, 86 bis, Bruxelles, 1180, 347 47 07, Telex: 20308, Pres.: Phill Borms.
KPM, Kapucijnenvoerlaan 20, Brussel, 1030, Contact: Andre' Harvie.
Kissongs, See EMI Music Pub. Belgium SA.
Jean Kluger S.A., 86 Ave. Moliere, Brussels, 1180, (02) 3454129, (02) 3454203, Telex: 26220, Pres.: Jean Kluger.
Roland Kluger Music, 8 rue Fernand Neuray, Bruxelles, 1060, (02) 3444 4840, Telex: 26350 MUSIC B, Pres.: Roland Kluger.
MAM Music Publishing, 8 Rue Fernand Neuray, Brussels, 1060.
Mangione, (SABAM), See Bizet Prodn. & Pub.
Marcom Music, See I. D. Music.
Jean Meussen Music, See Intermission Music.
Memory Lane Music, Inc., See Universal Songs NV.
Metropolis, 5 Van Erbornstraat, Antwerp, B-2000, (031) 33 11 42, Contact: Albert Rollewagen.
Moderny Pub., (E1/3010), rue de la Marliere 97, Mouscron, 7700, (056) 33153, (056) 331545, Cable: elverecords, Telex: 57744, Prof. Mgr.: Pierre Vandemaële, Contact: Marcel De Keudeleire.
Montparnasse 2000, See Prestation Music.
Multi Sound Music, See Prestation Music.
Music Scene, See Prestation Music.
Now Disc SPRL, Blvd. Edmond Machtens, 105-107, Bruxelles, 1080.
Passé Partout, See Radio Tele Music.
Peer-Southern Organization, See Southern Music (Belgium) S.A.
Peters Edition, See Schott Freres sprl.
Phonic NV/SA, 273 Beerstraat, Halle, 1500, (02) 356-3835, Telex: 25832.
Play It Again, Sam!, Rue de Cureghem 67, Bruxelles, 1000, (32) 2 5134007, Telex: 26115, Fax: 32 2 513 3475, Contact: Kenny Gates.
Peasantville Pub., See Ardee Pub.
Prestation Music, 42, Ave. Clays, Brussels, 1030, (02) 2414186, Gen. Mgr.: Pierre Pletinckx, Prof. Mgr.: Pierre Pletinckx.
Queen Music Ltd., See EMI Music Pub. Belgium SA.
Radio Tele Music (Belg. Holl) S.A., (SABAM), 67, Ave. Franklin D. Roosevelt, Brussels, 1050, (02) 6400600, Telex: prodbru 64330 b, Gen. Mgr.: Hubert J.M. Terheggen.
Rainbow Records & Music Co. (Harry's Pvba), (BIEM), 100 Bergstraat, Heist-op-den-Berg, 3100, (015) 24 49 50, Telex: 63379, Contact: Stan Verbeeck.
Rakki Music Pvba, (SABAM), 74 Greinstraat, Antwerp, (03) 32-24-85, (03) 31-65-99, Cable: FRASUPREME.
Reaction Records, Ave. Moliere 254, Brussels, 1060, 32 2 344 2659, Contact: Claude Kuzmek.
Reader's Digest World Services S.A., 29 Quai de Hainaut, Brussels, 1080, 32 2 423 25 91, Telex: 21876 readig b, Contact: Henri Heymans.

Red Bus Music (Int.) Ltd., See EMI Music Pub. Belgium SA.
Roba Music, See Radio Tele Music.
Rockarolla Music (AFM Group), (SABAM), 77 Rue de Brabant, Brussels, B-1030, (02) 217 8906, (02) 218 4774, Gen. Mgr.: Alfie Falckenbach.
Rondor Music Int'l, See EMI Music Pub. Belgium SA.
Schott Freres sprl, 30, rue Saint-Jean, Brussels, 1000, (02) 5123980, Pres.: Jean-Jacques Junne, Gen. Mgr.: Roger Junne, Prof. Mgr.: Jean-Jacques Junne.
 Branch(es): 35, rue Jean Moulin, Vincennes, France, 94300.
Screen Gems/Colgems EMI Music, Inc. USA, See EMI Music Pub. Belgium SA.
Sepp S.A., 489 Ave. Louise, Bruxelles, B-1050, (2) 640 01 88, Telex: 25129 B-Comica, Contact: Frank J. Wisse.
Shiva SprL/Pvba, 56 Rue de Merode, Brussels, 1060, (02) 538 7547, Telex: 63084.
Sleeping Giant Music (Int.) Ltd., See EMI Music Pub. Belgium SA.
Sonoton, See Prestation Music.
Southern Music (Belgium) S.A., Rue Fernand Neuray, 1060 Brussels, (322) 344 4840, Cable: SOUTHMUSIC, Telex: 26350, Contact: Roland Kluger.
T & B Music, Guiden Vlieslaan 67, Brugge, 8000, (050) 33 95 16, Telex: 81251, Contact: G. Behaeghel.
Tamara King, Leopoldlei 26, 31 Heist Op Den Berg, Contact: Luk Derdin.
Tree Pub., See EMI Music Pub. Belgium SA.
United Artists Music (Belgium), 8 Rue Fernand Neuray, Brussels, B-1060, (02) 344 4840, Telex: 26350, Gen. Mgr.: Roland Kluger.
Universal Songs NV, (SABAM), 26 Av. Palmerston, Brussels, B-1040, (02) 230 4175, Cable: UNISON, Telex: 26778 Uniso B, Pres.: Wim Landman, Prof. Mgr.: Linda Van Waesberge.
Virgin Belgium Publishing, (NUSA), Au Ern Cambier 119, Brussels, 1030, (02) 735-3371, Gen. Mgr.: Dirk De Uries, Prof. Mgr.: Eily Maassen.
Vogue Int'l SprL, 35 Blvd. Barthelemy, Brussels, 1000, (02) 511 5417, Cable: VOGDIS, Telex: 22560, Pres.: Leon Cabat, Gen. Mgr.: Roger Meylemans.
Wallonie-Bruxelles Musiques, Rue des Minimes 26, Brussels, 1000, (32) 2 5181455, Telex: 64917 RELINT B, Fax: 32 2/513 6242, Contact: Christian M. Bronchain.
World Music Group, 8 Rue Fernand Neuray, Brussels, 1060, (02) 344-4840, Telex: 26350, Pres.: Felix R. Faecq.
Zoom Music, (SABAM), 36 Av. Bel-Air, Brussels, B-1180, (02) 343 4950, Gen. Mgr.: Michel Hellawell.

ACCESSORY SUPPLIERS

Agfa-Gevaert NV, Verkooporganisatie Benelux 27 Septstr., Mortsel, 2510, (031) 405900, Telex: 72849.
 Product(s): Tape—Cases, Head Cleaners, Leader Tape, Splicing Tape & Equip.
Ampex SA, 8 Rue de Industrie, Nivelles, B 1400, (067) 224921, Telex: 57432.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers, Leader Tape, Splicing Tape & Equip.
Aracor SA, 12 Blvd. Sylvain Durpuis, Brussels, B 1070.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, Replacement Styli, Tape—Cases, Head Cleaners, Splicing Tape & Equip.
BASF Belgium S.A., Ave Hamoir-laan 14, Brussel, B-1180.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Blomhof SA (Ets.), 172 a Rue Brogniez, Brussels, B 1070, (02) 522 1813, Cable: BLOMRAD, Telex: 63086.
 Product(s): Record—Record Care Products, Turntable Mats, Replacement Styli.
W. H. Brady NV, Industrie Park C/3, Zela, B-9140, 52-44-59-41, Telex: 846-25241, Sales Mgr.: Thierry DeBock.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
De Greef SprL, 367 Chaussée d'Aisemberg, Brussels, B 1180, (02) 345-3918, Cable: MATRADIO, Telex: 24616.
 Product(s): Record—Replacement Styli, STANTON.
Interclub Belgium (Int'l Records & Tapes Import/Export Co.), Stenenmolenstraat 7, Sint Katelune-Waver, 2580, (15) 41 13 31, Pres.: G.C.J. Piroux; Sales Mgr.: Kristin & Sabrina Piroux.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, Replacement Styli, Record cleaning machine; Tape—Head Cleaners (audio).
Trialso, 25 Rue des Alycons, Brussels, B 1080.
 Product(s): Tape—Cases, Head Cleaners.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Agentsch Associated Press, 1-49 de Groteln, Brussels, 1040.
B.A.P./Musical Flemish Community, Aarlenstratt 75-77, Brussels, 1040, 02/2302660, Telex: 65854, Pres.: Gaston Nuyts; PR: Jean-Pierre Desmet.

BDO (Belgian DJ Org.), 29 Nachtegalendreef, Halle, 2241, (031) 83-62-99.
Belgian Royal Music Publishers Assn., 13 Rue de la Madeleine, Brussels, 1000, (02) 511-5120. Pres.: Roland Kluger; Pres. Honoraire: Robert F. Felix.
Bizet Prodn. & Publications SPRL, 13 Madeleine St., 1000 Brussels, 025115120. Pres.: Faecq Felix Robert; Sales Mgr.: Lucienne Bizet; Contact: Veronique Bizet.
CNUA (Comite Nat'l des Usagers du Droit d'Auteur), Cité de la RTB, Schaarbeek-Linthout.
Centrale Generale des Syndicats Liberaux de Belgique, 2 Rue Broderode, Brussels.
Chambre Syndicale des Editeurs de Musique de Belgique, 13 Rue de la Madeleine, Brussels, B-1000, (02) 511-5120.
Chambre Syndicale des Fabricants d'Instruments de Musique, 271 Reu Royale, Brussels, B-1000.
E D O (European Disc-Jockeys Org.), 151-153 Rue du Palais, Verviers, B-4800, (087) 2201181, 22 37 37. Cable: GESCENTRE. Telex: 49468.
European Broadcasting Union (Technical Centre), 32 Av. Albert Lancaster, Brussels, B-1180, (02) 375-5990. Cable: UNIRADIO. Telex: 21230, 21939. Dir.: R. Gressmann.
Federation Int'l Des Jeunes Musicales, Palais des beaux Arts, Brussels, B-1000, (02) 513-9774. Cable: Palartes. Telex: 61825. Sec. Gen.: Hadelin Donnet.
Interclub Belgium (Int'l Records & Tapes Import/Export Co.), Stenenmolenstraat 7, Sint Katelune-Waver, 2580, (15) 41 13 31, Pres.: G. C. J. Piroux; Sales Mgr.: Kristin & Sabrina Piroux.
Maurice Moreau Group, Box 66, Charleroi, B 6040, (3271) 356 572, (3241) 527 425. Pres.: Maurice Moreau; Sales Mgr.: Marc Koch; Sales Mgr.: Fabian Legros.
Philharmonic Society of Brussels, Pa&as des Beaux-Arts, Brussels, B-1000, (02) 512-1001.
S A B A M, 75-77 rue d'Arlon, Brussels, 1040, (02) 230 26 60. Telex: 65854. Pres.: Victor Legley; Mgr.: Jan Corbet.
SIBESA, Rue de Namur 80, Brussels, 1000, (02) 512-21-53. Telex: BVFBAF 24 215. Fax: (02) 513-96-09. Pres.: M. Charles Licoppe; Mgr.: M. Vincent van Mele.
SOGEDI (Societe de Gestion de Droits Intellectuels ASBL), 13 Rue de la Madeleine, Brussels, B-1000, (02) 511-5120. Pres.: Faecq Felix Robert; Sec.: Cappendyk Maryse.
Secteur Activites Culturelles de ala Centrale Generale des Services Publics, 9-11 Pl. Fontainas, Brussels, B-1000, (02) 11 22 31.
Sonocem Group Int'l, 151-153 Rue de Palais, Verviers, B-4800, (087) 22-37-37. Cable: GESCENTER. Telex: 49468.
Union of Belgium Composers, 47 Jongenlaan, Brussels, B-1180, (02) 376-6790. Pres.: Max Vandermaesbrugge.
Union of Professional Disc-Jockeys, GES Center, Verviers, B-4800, (087) 22 37 37. Cable: GESCENTER. Telex: 49468.
Wallonie-Bruxelles Musiques, Rue des Minimes, 26, Brussels, 1000, (32) 25181455. Telex: 64917 RELINT B.

ENTERTAINMENT ATTORNEYS

Belgian Royal Music Publishers Assn., 13 Rue de la Madeleine, Brussels, 1000, (02) 511-5120. Pres.: Roland Kluger; Pres. Honoraire: Robert F. Felix.
Bizet Prodn. & Publications SPRL, 13 Madeleine St., 1000 Brussels, 025115120. Pres.: Faecq Felix Robert; Sales Mgr.: Lucienne Bizet; Contact: Veronique Bizet.
Interclub Belgium (Int'l Records & Tapes Import/Export Co.), Stenenmolenstraat 7, Sint Katelune-Waver, 2580, (15) 41 13 31, Pres.: G. C. J. Piroux; Sales Mgr.: Kristin & Sabrina Piroux.
SOGEDI (Societe de Gestion de Droits Intellectuels ASBL), 13 Rue de la Madeleine, Brussels, B-1000, (02) 511-5120. Pres.: Faecq Felix Robert; Sec.: Cappendyk Maryse.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Belgian Royal Music Publishers Assn., 13 Rue de la Madeleine, Brussels, 1000, (02) 511-5120. Pres.: Roland Kluger; Pres. Honoraire: Robert F. Felix.
Bizet Prodn. & Publications SPRL, 13 Madeleine St., 1000 Brussels, 025115120. Pres.: Faecq Felix Robert; Sales Mgr.: Lucienne Bizet; Contact: Veronique Bizet.
CBA Music (Connection Business Artists, Inc.), 14 Rue de Turin, B-4020 Liege, (041) 42 86 87. Fax: (041) 41 10 57. Pres.: Tomis Chilaren; Sales Mgr.: Alain Desutter; Promo/Pub. Rel.: Dominique Evans.
Decibel Music, 15 Europalaan, Industriezone 2, Deinze, 9800.
EMI Belgium SA/NV, 49 Rue Emile Claus, Brussels, 1050, (02) 640-7501. Telex: 22616. Fax: (02) 647 88 12. Sales Mgr.: Henri Hendrickx; Mng. Dir.: Jo Govaerts.
Moonpoole Records-Barlow Printing, 19 Kwadenplasstraat, Heist op den Berg, 3100, (015) 24-16-25.
SOGEDI (Societe de Gestion de Droits Intellectuels

ASBL), 13 Rue de la Madeleine, Brussels, B-1000, (02) 511-5120. Pres.: Felix R. Raecq; Vice Pres.: Lucienne Bizet.
Tauro, Koekoekstraat 62, 2621 Schelle. (03) 888 43 67. Managing Dir.: Livia Verbrugge.

MUSIC LIBRARIES

Belgian Royal Music Publishers Assn., 13 Rue de la Madeleine, Brussels, 1000, (02) 511-5120. Pres.: Roland Kluger; Pres. Honoraire: Robert F. Felix.
Bizat Prodn. & Publications SPRL, 13 Madeleine St., 1000 Brussels, 025115120. Pres.: Faecq Felix Robert; Sales Mgr.: Lucienne Bizet; Contact: Veronique Bizet.
Tauro, Koekoekstraat 62, 2621 Schelle, (03) 888 43 67. Managing Dir.: Livia Verbrugge.

RECORD PROMOTION (Including Public Relations & Marketing)

Belgian Royal Music Publishers Assn., 13 Rue de la Madeleine, Brussels, 1000, (02) 511-5120. Pres.: Roland Kluger; Pres. Honoraire: Robert F. Felix.
Bizat Prodn. & Publications SPRL, 13 Madeleine St., 1000 Brussels, 025115120. Pres.: Faecq Felix Robert; Sales Mgr.: Lucienne Bizet; Contact: Veronique Bizet.
CBA Music (Connection Business Artists, Inc.), 14 Rue de Turin, B-4020 Liege, (041) 42 86 87. Fax: (041) 41 10 57. Pres.: Tomis Chilaren; Sales Mgr.: Alain Desutter; Promo/Pub. Rel.: Dominique Evans.
CBS Disques/Grammofoonplaten SA/NV, 68 Chaussee de Vilvorde, Brussels, 1120, (02) 241-8730. Telex: 22642.
Ciel SA-Zoom Music (ABS-BSV), 34 Ave. Bel-Air, Brussels, B-1180, (2) 343 45 90. Telex: 20191 CIEL B. Fax: (2) 347 38 60. Pres.: M. Michel Hellawell; Sales Mgr.: Mrs. Diane Hellawell.
Interclub Belgium (Int'l Records & Tapes Import/Export Co.), Stenenmolenstraat 7, Sint Katelune-Waver, 2580, (15) 41 13 31. Pres.: G. C. J. Piroux; Sales Mgr.: Kristin & Sabrina Piroux.
Maurice Moreau Group, Box 66, Charleroi, 6040, (3271) 356 572, (3241) 527 425. Pres.: Maurice Moreau; Sales Mgr.: Mark Koch.
Lucy Rozenbaum, 8 Fernand Neuray St., Brussels, 1060, (02) 344 2112. Telex: 26350. Fax: 02-347-51-64. Pres.: Lucy Rozenbaum.
Tauro, Koekoekstraat 62, 2621 Schelle, (03) 888 43 67. Managing Dir.: Livia Verbrugge.

RETAIL PROMOTIONS & MERCHANDISING SERVICES & PRODUCTS

Belgian Royal Music Publishers Assn., 13 Rue de la Madeleine, Brussels, 1000, (02) 511-5120. Pres.: Roland Kluger; Pres. Honoraire: Robert F. Felix.
 Product(s): Posters, T-Shirts.
Bizat Prodn. & Publications SPRL, 13 Madeleine St., 1000 Brussels, 025115120. Pres.: Faecq Felix Robert; Sales Mgr.: Lucienne Bizet; Contact: Veronique Bizet.
 Product(s): T-Shirts.
CBA Music (Connection Business Artists, Inc.), 14 Rue de Turin, B-4020 Liege, (041) 42 86 87. Fax: (041) 41 10 57. Pres.: Tomis Chilaren; Sales Mgr.: Alain Desutter; Promo/Pub. Rel.: Dominique Evans.
 Product(s): Buttons/Badges, Jackets, Posters, T-Shirts.
Interclub Belgium (Int'l Records & Tapes Import/Export Co.), Stenenmolenstraat 7, Sint Katelune-Waver, 2580, (15) 41 13 31. Pres.: G. C. J. Piroux; Sales Mgr.: Kristin & Sabrina Piroux.
 Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts, Key-tracers, photo hangers.
Moonpoole Records-Barlow Printing, 19 Kwadenplass-straat, Heist op den Berg, 3100, (015) 24-16-25.
 Product(s): Posters.

TAPE CUSTOM DUPLICATORS

Bizat Prodn. & Publications SPRL, 13 Madeleine St., 1000 Brussels, 025115120. Pres.: Faecq Felix Robert; Sales Mgr.: Lucienne Bizet; Contact: Veronique Bizet.
 Audio: Cassette, Open Reel, High Speed.
 Video: ½ Beta Cassette, ½ VHS Cassette.
W. H. Brady NV, Industrie Park C/3, Zele, B-9140, 52-44-59-41. Telex: 846-25241. Sales Mgr.: Thierry DeBock.
 Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.
Clown Music NV, Box 24, Masseik, B-3680, (11) 86-59-36.
 Audio: Cassette.
Elpeco Ltd, 32 Gossetlaan, Brussels, (02) 466-1816. Telex: 63442. Pres.: Jan Neef; Sales Mgr.: George Martens.
 Audio: Cassette.

Elpeco Ltd., 32 Gossetlaan, Brussels, (02) 466-1816. Telex: 63442.
Harry's PvbA, 100 Bergstraat, Heist-op-den-Berg, 3100, (015) 24-49-50. Telex: 63379. Managing Dir.: Stan Verbeek.
 Audio: Cassette.
 Video: ½ VHS Cassette.
SOGEDI (Societe de Gestion de Droits Intellectuels ASBL), 13 Rue de la Madeleine, Brussels, B-1000, (02) 511-5120.
 Audio: Cassette.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

De Greef SprL, 367 Chaussee d'Alsemberg, Brussels, B 1180, (02) 345-3918. Cable: MATRADIO. Telex: 24616.
 Audio: Pyral cassette, open reel.
Triaco, 25 Rue des Alycons, Brussels, B 1080.
 Audio: ICM Cassette, open reel.

PLATING, PROCESSING & PRESSING PLANTS

Belgian Royal Music Publishers Assn., 13 Rue de la Madeleine, Brussels, 1000, (02) 511-5120.
C B A Music (Connection Business Artists, Inc.), 14 Rue de Turin, Liege, B-4020, (041) 36-85-24. Gen. Dir.: Tomis Chilaren.
Disco-Press, Houwijkenstrat 1, Herk De Stad, 3910, (013) 553111. Pres.: Willems Andre.
 Pressing capacity: 45—800 per hour; LP—700 per hour.
Elpeco Ltd, 32 Gossetlaan, Brussels, (02) 466-1816. Telex: 63442. Pres.: Jan Neef; Sales Mgr.: George Martens.
Harry's PvbA, 100 Bergstraat, Heist-op-den-Berg, 3100, (015) 24-49-50. Telex: 63379. Managing Dir.: Stan Verbeek.
Monopole Records-Barlow Printing, 19 Kwadenplass-straat, Heist-op-den-Berg, 3100, (015) 24-16-25.
Moonpoole Records-Barlow Printing, 19 Kwadenplass-straat, Heist op den Berg, 3100, (015) 24-16-25.

BLANK TAPE MANUFACTURERS

Agfa Gevaert NV, Verkooporganisatie Benelux, 27 Septestr., (031) 405900. Telex: 72849. Managing Dir.: L. D. van den Broek.
Ampex SA, 8 Rue de l'Industrie, Nivelles, (067) 224921. Telex: 57432.
BASF Chimie SA, 14th Ave. Hamoir, Brussels, (02) 375-2400. Cable: BASBRU. Telex: 22016. Pres.: Jacky Swallens; Sales Mgr.: Marc Govaert. Prof. Prods. Sales Mgr.: Eliane Poreye.
BEAM Int'l, 35-37 Italielei, Antwerp, (031) 334537. Cable: BEAMAUDIO. Telex: 71401. Managing Dir.: Ed Savori.
De Greef SprL, 367 Chaussee d'Alsemberg, Brussels, (02) 345-3918. Cable: MATRADIO. Telex: 24616. Managing Dir.: F. Morris; Gen. Mgr.: P. Moulart.
Triaco, 25 Rue des Alycons, Brussels.
Troubadour SprL, 141 Grande Rue au Bois, Brussels, (02) 736-7831. Telex: 25987. Managing Dir.: Rene Balanger.

ENVELOPES & MAILERS

Druco Printing Office, 273 Beertstraat, Halle, B 1500, (02) 356-3835. Telex: 25832.

JACKETS, SLEEVES & LABELS

Druco Printing Office, 273 Beertstraat, Halle, B 1500, (02) 356-3835. Telex: 25832.
Moonpoole Records-Barlow Printing, 19 Kwadenplass-straat, Heist op den Berg, 3100, (015) 24-16-25.

POLYBAG & SHRINKWRAP

Triaco, 25 Rue des Alycons, Brussels, B 1080. (Polybag & Shrinkwrap)

TAPE, SUPPLIES & ACCESSORIES MFRS.

Moonpoole Records-Barlow Printing, 19 Kwadenplass-straat, Heist op den Berg, 3100, (015) 24-16-25.
 Audio—Cassette labels.

BOLIVIA

RECORD COMPANIES

Herbia, Box 3120, La Paz, 351744. (Franchise)
Records "Jallalla", Calle Figueroa 788 29 Piso Dept. 1, La Paz, 366514. Cable: "Jallalla". Pres. Dir. Gen.: Julio Martinez Artaaga.

ACCESSORY SUPPLIERS

BASF Bolivia, Alke & Co. Calle Jordan 3226, Cochabamba.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.

BRAZIL

RECORD COMPANIES

Aldisc-Consultoria E Comercial Fonografica Ltda., Rua Alagoas 159-cj. 84, Sao Paulo, 01242, (011) 255-5560, Telex: 1132128 TOPL BR. Pres.: Geraldo L. Loewenberg; Vice Pres.: Janine M. U. Loewenberg; Gen. Mgr.: Suelli K. de Carvalho; A & R: Jorge Gambier; Promo: Alberto Ferreira.
 Label(s): (Owned) Aldisc, Bambalalao, Som Pop, Junior, (Licensed) Jo-Jo, Bainbridge, Black & Blue, Countdown, DRG, Dureco, Vadeca, Everest, Private Ranch, Telstar, Rare Bullet, Mouse Music.
Archive. See PolyGram Discos Ltda.
Ariola Discos Fonograficos & Fiats Magneticas Ltda., Rua General Bello 43, Gavea 22451, Rio de Janeiro, (021) 274 2545/2697, Cable: ARIOLA DISCOS, Telex: 33039.
 Label(s): (Owned) Ariola, (Licensed) Barclay (France), ECM (West Germany), Bronze, EG, Red Bus, (United Kingdom), Handshake, Milestone/Fantasy, 21 (US), Melodia (USSR).
Bainbridge. See Aldisc-Consultoria E. Comercial Fonografica Ltda.
Barclay. See PolyGram Discos Ltda.
Black & Blue. See Aldisc-Consultoria E. Comercial Fonografica Ltda.
CBS Industria & Comercio Ltda., Praia do Flamengo 200, 15th floor, 22210 Rio de Janeiro, (021) 205 1112, Cable: COLRECORD, Telex: 2132449.
 Label(s): (Owned) CBS, Collector, Jazz Series, Entre, Epic, Harmony, Masterworks, Uirapuru, Veleiro, (Licensed) (foreign) RKM (Belgium), Delphine (France), Jet (United Kingdom), A & M, Geffen (United States).
CID. See Companhia Industrial de Discos.
CID. See Discos Tropical Ltda.
CNR. See PolyGram Discos Ltda.
Campeao. See Discos Presenca Ltda.
Carrossel. See Companhia Industrial de Discos.
Casablanca. See PolyGram Discos Ltda.
Chantecler. See Gravacoes Eletricas S/A.
Continental. See Gravacoes Eletricas S/A.
Countdown. See Aldisc-Consultoria E. Comercial Fonografica Ltda.
Crazy Cat. See Companhia Industrial de Discos.
DG. See PolyGram Discos Ltda.
DRG. See Aldisc-Consultoria E. Comercial Fonografica Ltda.



EMBI
 Rio de Janeiro, Brazil
 Sao Paulo, Brazil

Decca, See PolyGram Discos Ltda.

Discos Presenca Ltda., C. Postal 2525, Centro, Rio de Janeiro, RJ, 20001, (021) 295-9081, Pres.: Wilson F. Falcao; Gen. Mgr.: Ilka F. Brito; Prof. Mgr.: Teresinha F. Almeida.

Label(s): (Owned) Campeao, Falcao.

Dureoc, See Alldisc—Consultoria E. Comercial Fonografica Ltda.

EMI-Odeon Fonografica Industrial & Electronica Ltda., Rua Mena Barreto 151, Botafogo, (021) 286 1212, Telex: 2123678-ODEO BR.

Label(s): (Owned) Capitol, EMI, EMI-America, Harvest, Liberty, Manhattan, Odeonm Parlophone.

Elenco, See PolyGram Discos Ltda.

Everest (USA), See Musisom Empreendimentos Musicats Ltda.

Everest, See Alldisc-Consultoria E. Comercial Fonografica Ltda.

Falcao, See Discos Presenca Ltda.

Fama, See Companhia Industrial de Discos.

Fernata, Ave. Ipiranga 1123-01039, Sao Paulo, 229 3411. (Franchise)

Festa, See PolyGram Discos Ltda.

Fontana, See PolyGram Discos Ltda.

Gravacoes Eletricas S/A, Av. do Estado, 4667, Sao Paulo, SP, 01515, (011) 279-6811, Cable: CONTALDISCOS, Telex: 011 22329 DISC BR, Pres.: Alberto Jackson B. Neto; Vice Pres.: Matheus A. F. Nazareth; Mktg. Mgr.: Claudio R. Dini; Artistic Mgr.: Wilson Souto Junior.

Label(s): (Owned) Continental, Chantecler, Phonodisc, (Licensed) Polimark.

Heliodor, See PolyGram Discos Ltda.

Hungaroton (Hungary), See Musisom Empreendimentos Musicats Ltda.

Imagem, See Musisom Empreendimentos Musicats Ltda.

Jo-Jo, See Alldisc-Consultoria E. Comercial Fonografica Ltda.

MDK Communications Ltd., Caixa Postal 54186, Santa Cecilia, SP, 01296, 826-1329, Telex: (11) 21735 RGEF BR, Pres.: M. D. Kigar; Gen. Mgr.: Lygia M. Kigar; Prof. Mgr.: Isabel Morsira.

Label(s): (Owned) MDK.

Magic Music, See Companhia Industrial de Discos.

Mercury, See PolyGram Discos Ltda.

Mouse Music, See Alldisc-Consultoria E. Comercial Fonografica Ltda.

Musisom Empreendimentos Musicats Ltda., Av. Paulo de Frontin, #745, Cep. 20260, Rio de Janeiro, (021) 2730260, Pres.: Jonas Silva; Mktg.: Sergio Guedes; Int'l Dept.: Ademir Williams; Sales: Marilia Manchester.

Label(s): (Owned) Imagem, Musisom, (Licensed) Hungaroton, Timeless, Steeplechase, Everest.

Pablo, See PolyGram Discos Ltda.

Phillips, See PolyGram Discos Ltda.

Phonodisc, See Gravacoes Eletricas S/A.

Polimark, See Gravacoes Eletricas S/A.

Polydor, See PolyGram Discos Ltda.

Polyfar, See PolyGram Discos Ltda.

PolyGram Discos Ltda., Av. Erico Verissimo 819, Barra da Tijuca, 22600 Rio de Janeiro, (021) 399 1616, Cable: POLYGRAM, Telex: 30990, Managing Dir.: Cornelis van Dijk; Controller: Jos de Raaij; A & R: Roberto Menescal; Int'l Mgr.: Renato Costa; Prod. Mgr.: Carlos Celles.

Label(s): (Owned) Archive, Barclay, DG, Decca, Elenco, Festa, Fontana, Heliodor, Mercury, Phillips, Polydor, Polyfar, Sinter, Vertigo, Verve, (Licensed) CNR, Casablanca, Pablo, RSO (US), Charisma, RSO, Rocket (United Kingdom).

Polystar, See PolyGram Discos Ltda.

Private Ranch, See Alldisc Consultoria E. Comercial Fonografica Ltda.

RCA Electronica Ltda. (IFPI), Rua Santa Clara 50, 22041 Rio de Janeiro, (021) 255 7225, Telex: 21 30965.

Label(s): (Owned) Camden, Gold Seal, Groove, International, Pure Gold, RCA, Red Seal, Vic, Victrola, (Licensed) (domestic) Sigla, Som Liovre, (foreign) Erato, Welman, (France), Ariston, Vanilia (Italy), Chrysalis, Magnet, Pickwick, Virgin (United Kingdom), Can't Stop, De-Lite, Grunt, Millennium, Motown, Solar, Sugar Hill, 20th Century-Fox (US).

Rare Bullet, See Alldisc-Consultoria E. Comercial Fonografica Ltda.

Sinter, See PolyGram Discos Ltda.

Squares, See Companhia Industrial de Discos.

Steeplechase (Denmark), See Musisom Empreendimentos Musicats Ltda.

Telstar, See Alldisc-Consultoria E. Comercial Fonografica Ltda.

Timeless (Holland), See Musisom Empreendimentos Musicats Ltda.

Vadeca, See Alldisc-Consultoria E. Comercial Fonografica Ltda.

Vertigo, See PolyGram Discos Ltda.

Verve, See PolyGram Discos Ltda.

(SICAM), Rua Alagoas 159 dj. 84, Sao Paulo, SP, 01242, (011) 255-5560, Telex: 1132128 TOPL BR, Pres.: Geraldo L. Loewenberg, Gen. Mgr.: Juvenal Fernandes, Prof. Mgr.: Sueli K. de Carvalho.

Bicycle Music, See WEA Discos Ltd. (div. Editora).

Boo-Fant Tunes, See WEA Discos Ltd. (div. Editora).

Carioca Editora Musical Ltda., See Latino Editora Musical Ltda.

Cotillion Music, See WEA Discos Ltd. (div. Editora).

Difficult Music, See WEA Discos Ltd. (div. Editora).

EMBI
(Editora de Musica Brasileira Int'l S.A.)
Rua Teofilo Ontoni, 135/3 Andar, Rio de Janeiro, GB, (5511)233-3046, (5521)233-2596, Cable: EMBISA, Contact: Manoel Pinto.
Branch(es): Avenida Rio Branco, 233-Room 91, 01.205 Sao Paulo, Brazil, 5511 222-7655.

Easy Money Music, See WEA Discos Ltd. (div. Editora).

Edicoes Musicais Falcao Ltda., See Editora Presenca Ltda.

Editora Alvorada Ltda., See Meridional Edicoes Musicais Ltda.

Editora Brazil Musical, (UBC), See Editora Presenca Ltda.

Editora Elam/Mundo Musical Ltda./Melograf, Rua da Gloria, 290-7 Andar, CEP 20241, Gloria, Rio De Janeiro, 55-21-221-4168, Telex: 391-213-6404, Contact: Marcos Klizer.

Editora Musical Beverly Ltda., See Meridional Edicoes Musicais Ltda.

Fernata, See Promotora Colombiana de Musica Ltda. "Prodemus".

Hit & Run Music Publishing Ltd., See WEA Discos Ltd. (div. Editora).

Joanna Editora e Producoes Artisticas Ltda., See Latino Editora Musical Ltda.

MDK Communication Ltd., (SICAM), Caixa Postal 54186, Santa Cecilia, SP, 01296, 826-1329, Telex: (11) 21735 RGEFBR, Pres.: M. D. Kigar, Gen. Mgr.: Lygia M. Kigar, Prof. Mgr.: Isabel Moreira.

Meridional Edicoes Musicais Ltda., Avenida Duque de Caxias 340, Sao Paulo, SP, 01214, (011) 222-3177, Pres.: Adiel M. de Carvalho, Gen. Mgr.: Antonio D. Santos.

Miramar Edicoes Musicais Ltda., See Latino Editora Musical Ltda.

Musicolor Editora Musical Ltda., See Latino Editora Musical Ltda.

Paraiso Edicoes Musicais Ltda., See Latino Editora Musical Ltda.

Pedigree Edicoes Musicais Ltda., See Latino Editora Musical Ltda.

Peer-Southern Organization, See EMBI.

Rimas Editora Musical Ltda., See Latino Editora Musical Ltda.

7 Notas Ed. Musical Ltda., See Meridional Edicoes Musicais Ltda.

Tres Sininhos Editora Musical Ltda., See Latino Editora Musical Ltda.

Warner Bros. Music, See WEA Discos Ltd. (div. Editora).

Wea Discos Ltd. (div. Editora), Rua Itaipava 44, Rio de Janeiro, 22.461, (021) 2860878, Telex: (21) 313114WEAD BR, Prof. Mgr.: Conceicao Lopes, Contact: Andre Midani.

Ytnop Music, See WEA Discos Ltd. (div. Editora).

Musicals- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Companhia Ind'l de Discos, Rua 7 de Marco 331, Rio de Janeiro, 21040, (021) 280-9222. Cable: CIDISCOS. Telex: (021) 30043. Pres.: Hermann Zuckermann; Sales Mgr.: Harry Zuckermann; Contact: Rodolfo Zuckermann.

Comunicacoes Evangelicas-Comev, R. Com. Norberto Jorge, 40, Sao Paulo, SP, 04602, 542-8611. Tech. Dir.: Ken Anderson.

Sociedade Independente de Compositores E Autores Musicais- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.

RECORD PROMOTION (Including Public Relations & Marketing)

E M I-Odeon Fonografica Ind'l & Electronica Ltda., Caixa Postal 2752, Rio de Janeiro, 22271, (021) 286-1212. Cable: TURNTABLE.

Tepecar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro, 20000, (021) 280-5282.

TAPE CUSTOM DUPLICATORS

A P G Electronica SA, Rua Funchal 314, Sao Paulo, 04551, (011) 210-4755. Telex: (011) 24278. Audio: Cassette.

Comunicacoes Evangelicas-Comev, R. Com. Norberto Jorge, 40, Sao Paulo, SP, 04602, 542-8611. Tech. Dir.: Ken Anderson. Audio: Cassette. Video: ¼ U-matic Cassette, ½ V-2000 Cassette.

PolyGram Discos Ltda, Av. Rio Branco 331, 4th fl., Rio de Janeiro, 20000, (021) 220-9222. Audio: Cassette.

R C A Electronica Ltda., Rua Dona Veridiana 203, 1st, Sao Paulo, (011) 221-9155. Cable: BRARCA. Telex: (011) 22619. Audio: Cassette.

Som Industria & Comercio S.A., Rua Eugenia S. Vitale 173, Campo, 09720, (11) 4184244. Cable: SOMDISCOS. Telex: (11) 44240. Pres.: Adiel M. Carvalho; Sales Mgr.: Fabio L.M.S. Carvalho. Audio: Cassette, High Speed.

Tepecar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro, 20000, (021) 280-5282. Audio: Cassette.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Som Industria & Comercio S.A., Rua Eugenia S. Vitale 173, Campo, 09720, (11) 4184244. Cable: SOMDISCOS. Telex: (11) 44240. Pres.: Adiel M. Carvalho; Sales Mgr.: Fabio L. M. S. Carvalho.

PLATING, PROCESSING & PRESSING PLANTS

Companhia Ind'l de Discos, Rua 7 de Marco 331, Rio de Janeiro, 21040, (021) 280-9222. Cable: CIDISCOS. Telex: (021) 30043. Pres.: Hermann Zuckermann; Sales Mgr.: Harry Zuckermann; Contact: Rodolfo Zuckermann. Pressing capacity: LP—3,000,000 per year.

E M I-Odeon Fonografica Ind'l & Electronica Ltda., Caixa Postal 2752, Rio de Janeiro, 22271, (021) 286-1212. Cable: TURNTABLE.

Gravacoes Eletricas SA, Av. do Estado 4667, Sao Paulo, 01515, (011) 279-6811. Telex: (11) 22329.

PolyGram Discos Ltda, Av. Rio Branco 331, 4th Floor, Rio de Janeiro, 20000, (021) 220-9222.

Polygram Discos Ltda., Estrada do Itapicuru 75, Rio de Janeiro, 20531, (021) 399-4066. Managing Dir.: Cornelis van Dijk.

R C A Electronica Ltda., Rua Dona Veridiana 203, 1st, Sao Paulo, (011) 221-9155. Cable: BRARCA. Telex: (011) 22619. Pressing capacity: 45—200,000 per month; LP—2,500,000 per month.

Som Industria & Comercio S.A., Rua Eugenia S. Vitale 173, Campo, 09720, (11) 4184244. Cable: SOMDISCOS. Telex: (11) 44240. Pres.: Adiel M. Carvalho; Sales Mgr.: Fabio L.M.S. Carvalho.

Tepecar Gravacoes SA, Rua Aguiar Moreira 639, Rio de Janeiro, 20000, (021) 280-5282.

ACCESSORY SUPPLIERS

BASF Brazil, Industrias Quimicas Avenida Sao Luiz 86, Sao Paulo SP, 01046. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Sociedade Independente de Compositores E Autores Musicais- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran. Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Som Industria & Comercio S.A., Rua Eugenia S. Vitale 173, Campo, 09720, (11) 4184244. Cable: SOMDISCOS. Telex: (11) 44240. Pres.: Adiel M. Carvalho; Sales Mgr.: Fabio L.M.S. Carvalho. Product(s): Tape—Head Cleaners (audio).

DISPLAY & OTHER FIXTURES

Sociedade Independente de Compositores E Autores Musicais- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran. Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape— Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Sociedade Independente de Compositores E Autores

World Radio History

MUSIC PUBLISHERS

Albert J. & Son PTY, See WEA Discos Ltd. (div. Editora).

Alldisc Consultoria E Comercial Fonografica Ltda.

TAPE PACKAGING & LABELING SERVICES

Sociedade Independente de Compositores E Autores Musicais- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

A P G Electronica SA, Rua Funchal 314, Sao Paulo, 04551, (011) 210-4755. Telex: (011) 24278. Audio: Housings, hubs, pins, press pads, roller, cassette.

Companhia Ind'l de Discos, Rua 7 de Marco 331, Rio de Janeiro, 21040, (021) 280-9222. Cable: CIDISCOS. Telex: (021) 30043. Pres.: Hermann Zuckermann; Sales Mgr.: Harry Zuckermann; Contact: Rodolfo Zuckermann. **Som Industria & Comercio S.A.**, Rua Eugenia S. Vitale 173, Campo, 09720, (11) 4184244. Cable: SOMDISCOS. Telex: (11) 44240. Pres.: Adiel M. Carvalho; Sales Mgr.: Fabio L. M. S. Carvalho.

ENVELOPES & MAILERS

R C A Electronica Ltda., Rua Dona Veridiana 203, 1st, Sao Paulo, (011) 221-9155. Cable: BRARCA. Telex: (011) 22619. (LP & 45)

Sociedade Independente de Compositores E Autores Musicais- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.

JACKETS, SLEEVES & LABELS

R C A Electronica Ltda., Rua Dona Veridiana 203, 1st, Sao Paulo, (011) 221-9155. Cable: BRARCA. Telex: (011) 22619. (Jackets—LP & 45) (Sleeves—LP & 45)

Sociedade Independente de Compositores E Autores Musicais- SICAM, Largo Paissandu, 51, Sao Paulo, SP 01034, (011) 222-4381. Cable: MUSAUTORES. Telex: (11) 38205 SAUM BR. Pres.: Marcelo Duran.

TAPE, SUPPLIES & ACCESSORIES MFRS.

A P G Electronica SA, Rua Funchal 314, Sao Paulo, 04551, (011) 210-4755. Telex: (011) 24278.

BULGARIA

RECORD COMPANIES

Balkanton Records, 6 haidoushka Polyana Str., Sofia, 1612, (359) 2/518627. Cable: BALKANTON. Telex: 22916 Balkton BG. Gen. Dir.: Alexander Yossifov; Dir. A & R: Konstantin Dragnev; Int'l Mgr.: Julliana Marinova; Studio Mgr.: Ing. Mihail Bojerianov.

Label(s): (Owned) Balkanton, (Licensed) Polygram, EMI, Hansa, CBS.

Int'l Reps.: Harmonia Mundi, Pathe Marconi (France), Sound Products (The Netherlands), Phonic, Pavane Records (Belgium), EMI, Atlantic Gap (United Kingdom). (CD-Manufacturer)

Balkanton, See Worldtone Music, Inc.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Nat'l Committee of the Int'l Music Council c/o Bulgarian Composers' Union, 2 ul Ivan Vazov, Sofia.

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Union of Musicians in Bulgaria, Alabin 52, Sofia.

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Balkanton Records, 6H Polyana St., Sofia, 1612, 52-54-51. Telex: 22916 BALKTON BG.

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Label(s): (Owned) A&M Records of Canada Ltd., (Licensed) Concord, Palo Alto, Elephant, Word, Windham Hill, Kids, Attic, Viper, (Licensed) RAS, Band-sader, Roadrunner. (CD-Manufacturer/Distributor) **Audio Market Sales**, 633 Main St., East, Milton, ON, L9T 3J2, (416) 878-8803. Pres. & Buyer: Thomas Baldock. Label(s): Labels Dist.: Denon, Sheffield Lab, Mobile Fidelity Sound Labs, Nautlius, M & K Realtime, Perpetus, Secondhearing, Nimbus, Sefel, Private Music. (Franchise, Importer)

Axe, See Boot Records Ltd./Pose Dists.

Acclaim, See Boot Records Ltd./Pose Dists.

African Songs (Nigeria), See Boot Records Ltd./Pose Dists.

Aires, See PolyGram, Inc.

Alert, See PolyGram, Inc.

Alliance, See Boot Records Ltd./Pose Dists.

Alligator, See WEA Music of Canada Ltd.

Alta Records Dist. Ltd., 5326-1A St., SE, Calgary, AB, T2H 1J2, (403) 252 7322. Pres.: John Hardy.

Label(s): Labels Dist.: Boot, Fanfare, Berandol, Hillcan, Holborne, Moss Music Group, Total Recording, V, Emeralta. (Franchise, Importer, Exporter)

Alternative Tentacles, See Fringe Product.

American Gramophone, See A&M Records of Canada Ltd.

Angel, See Capitol Records—EMI of Canada Ltd.

Anthem Records, Inc., 189 Carlton St., Toronto, ON, M5A 2K7, (416) 923-5855. Pres.: Ray Daniels; Gen. Mgr./Vice Pres. A&R: Val Azzoli; Vice Pres. Bus. Affairs: Pegi Cecconi. (See also Capitol—EMI of Canada) Label(s): (Owned) Anthem. (CD-Distributor)

Aquarius, See Capitol Records—EMI of Canada Ltd.

Aquitaine, See Boot Records Ltd./Pose Dists.

Archiv Produktion, See PolyGram, Inc.

Argo, See PolyGram, Inc.

Argo Spoken Word, See PolyGram, Inc.

Artisan, See Boot Records Ltd./Pose Dists.

Artist, See CBS Records Canada Ltd.

Atlantic, See WEA Music of Canada Ltd.

Atlantic Artists, See PolyGram, Inc.

Attic Records Ltd., 624 King St. West, Toronto, ON, M5C 1M7, (416) 862-0352. Telex: 06-219815. Vice Pres. Mktg.: Lindsay Gillespie; Promo. Mgr.: Steve Waxman.

Label(s): (Owned) Attic, Viper, (Licensed) RAS, Band-sader, Roadrunner. (CD-Manufacturer/Distributor)

Audio Market Sales, 633 Main St., East, Milton, ON, L9T 3J2, (416) 878-8803. Pres. & Buyer: Thomas Baldock. Label(s): Labels Dist.: Denon, Sheffield Lab, Mobile Fidelity Sound Labs, Nautlius, M & K Realtime, Perpetus, Secondhearing, Nimbus, Sefel, Private Music. (Franchise, Importer)

Axe, See Boot Records Ltd./Pose Dists.

Axe Records (Div. of September Prods. Ltd), Box 483, Sta. K, Toronto, ON, M4P 2G9, (416) 924-5781. Pres.: Greg Hambleton.

Label(s): (Owned) Tuesday.

Baby Boomers, See PolyGram, Inc.

Banzai, See PolyGram, Inc.

Barclay, See PolyGram, Inc.

Beggars Banquet/4 A.D., See PolyGram, Inc.

Bel Aire, See Boot Records Ltd./Pose Dists.

Berandol Records, 110A Sackville St., Toronto, ON, M5A 3E7, (416) 869-1872. Pres.: Ralph Cruickshank; A & R Dir.: Tony T. Procewait.

Label(s): (Owned) Berandol.

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Big Time, See PolyGram, Inc.
Birdwing, See Word Records Ltd.

Blitz, See Tuba Records (KS)
Blue Note, See Capitol—EMI of Canada Ltd.
Bonaire, See WEA Music of Canada Ltd.

Boot Records Ltd./Pose Dists., 1343 Matheson Blvd. E., Mississauga, ON, L4W 1R1, (416) 625-2676, Cable: BootGroup, Telex: 06-960250, Pres.: Jury Krytiuk; Vice Pres.: Tom Connors; Gen. Mgr./A&R: Peter Krytiuk; Sales Dir.: Hector MacNeil.

Label(s): (Owned) Boot, Cynda, Generation, Morning, Moutarde, Stepping Stone, Riot, (Licensed) Image, Greensleeves, Message, Ogham, Shanachie, Solomonic, Acclaim, Artisan, BelAir, Boot, Cloana, CSB, Cynda, Panter, Uptown, Slim Creek.
US Reprs.: City Hall Records (San Rafael, CA), Release Records (Mt. Vernon, NY), Silo, Inc. (Waterbury, VT). (CD-Distributor)

Brownrigg, See Boot Records Ltd./Pose Dists.

CBC Enterprises/Les Entreprises Radio-Canada, Box 6000, Sta. A, Montreal, PQ H3C 3A8, (514) 285-2687, Telex: 05-5617188, Fax: (514) 285-4058, Gen. Mgr.: Paul Cadieux; Dir. Audio Products: Mard D. Goldman; Mgr. of Projects: Michelle Alie.
Label(s): (Owned) SM-5000, Musica Viva, Jazzimage, RCI.

CBS Records Canada Ltd., 1121 Leslie St., Toronto, ON, M3C 2J9, (416) 447-3311, Pres.: Bernard DiMatteo; Sr. Vice Pres. Opns.: Jack Robertson; Vice Pres. Sales/Mktg.: Don Oates; Vice Pres. Finance: Alan Dyer; Vice Pres. Bus. Affairs: Paul Farberman.

Label(s): Columbia, Epic Portrait, Artist, Caribou, Tabu, Catawba, CBS Assoc., Jet, Mosaic, Chycago Int'l Estate, Unidisc, Nemporor, Pasha, Private I, Jive, Rock'n Roll, Scotti Bros., Panda, Silver Blue, Sound of NY, T-Neck. (CD-Distributor)

CMS (U.S.A.), See Boot Records Ltd./Pose Dists.

CSB, See Boot Records Ltd./Pose Dists.

C & L Audio Dist., 360 Superst Rd., Downsview, ON, M3J 2M2, (416) 663-8273.

Label(s): Labels Dist.: Wonderland, Merry, ASA. (Franchise)

Canaan, See Word Records Ltd.

Capitol Records—EMI of Canada Ltd., 3109 American Dr., Mississauga, ON, L4V 1B2, (416) 677-5050, Telex: 610 492 4357, Pres.: J. David Evans; Exec. Vice Pres.: Keith Harding; Vice Pres./Sec.: W. John MacLeod; Vice Pres./Controller: B. Toby Davies; Vice Pres. Talent/Artist: Deane Cameron.

Label(s): (Owned) Capitol, EMI America, Liberty, Manhattan, Blue Note, Angel, Seraphim, Pathe, (Licensed) Anthem, Aquarius. (CD-Manufacturer/Distributor)

Capricorn, See PolyGram, Inc.

Caribou, See CBS Records Canada Ltd.

Caroline, See Fringe Product.

Carrere, See Trans Canada Music Group.

Casablanca, See PolyGram, Inc.

Catawba, See CBS Records Canada Ltd.

Celsius, See Trans Canada Music Group.

Cherry Red, See Fringe Product.

Christian Artists, See Word Records Ltd.

Chycago Int'l, See CBS Records Canada Ltd.

Cinema Gala, See PolyGram, Inc.

Classics On Tour, See PolyGram, Inc.

Cloana, See Boot Records Ltd./Pose Dists.

Coach House, See Boot Records Ltd./Pose Dists.

Coconut, See Boot Records Ltd./Pose Dists.

Cole Harbour, See Boot Records Ltd./Pose Dists.

Columbia, See CBS Records Canada Ltd.

Concord Record, See A&M Records of Canada Ltd.

Country Oak, See Praise Sound Prods. Ltd.

Cubbyhole, See Rising Records Ltd.

Current Records & Mgmt., 366 Adelaide St. East, Suite 437, Toronto, ON, M5A 3X9, (416) 361-1101, Pres.: Gerry Young.

Cynda, See Boot Records Ltd./Pose Dists.

D.E.E. Communications, 505 Queen St. East, Toronto, ON, M5A 1V1, (416) 860-0295, Pres.: Barry Kaplin; Mktg.: Mario Sita; Mktg.: Boon Chua.

D G Special, See PolyGram, Inc.

D.G. Galleria, See PolyGram, Inc.

D.G. Resonance, See PolyGram, Inc.

D.G. Signature, See PolyGram, Inc.

DJM, See PolyGram, Inc.

Daffidil, See Love Prods. Ltd.

Damon Prods. Ltd., 6844-76 Ave., Edmonton, AB, T6B 0A8, (403) 465-0132, Pres./A & R: Garry L. McDonald; Sec. Treas.: Wallis A. Petruk; Vice Pres.: Don R. Pacheco; Dir.: Leonard A. Petruk; Dir.: William R. Maxim.
Label(s): (Owned) Damon, Mustard, Suite, Pinnacle, Brown Wrapper.

US Reprs.: Mobile Record Service, Inc. (Pittsburgh, PA).
Dance Plant Records, 1492 Plaza Victor Hugo, Montreal, PQ, H3C 4K5, (514) 989-1855, Pres.: Elliot Mechanic; Vice Pres. Artists Rel.: C. Cussy Dicoedemo; Producer/Arranger: John Brenner.
Label(s): (Owned) Dance Plant.

Dayspring, See Word Records Ltd.

De-Lite, See PolyGram Records, Inc.

Deram, See PolyGram, Inc.

Desto (U.S.A.), See Boot Records Ltd./Pose Dists.

Duetsche Grammophon, See Polygram, Inc.

Diabolic Force, See Fringe Product.

Disques Axion Records, 500 Ste. Catherine St., Montreal, PQ, (514) 849-6201, Telex: 055-61709, Dir.: R. Archambault, Jr.; A & R-Promo. Mgr.: J. Valiquet.

Distribution Fusion 111, Inc., 353 St. Nicolas St., Montreal, PQ, H2Y 2P1, (514) 844-1049, Telex: 055 61729, Mgr.: Kevin Jones; Contact: Jim West; Contact: John Blazaj.
Label(s) (Imported): Ace, Affinity, American Clave, Arhoolie, Avan-Gaurd, Black Saint, Celestial Harmonies, Charly, Conversaphone, Durium, Enja, Innovation, Criss Cross, Kuckuck, JMT, Justin Time, Lynchord, McGill University, Minor, Owl, Pierre Versany, Schwann, Soul Note, Uptown, Wergo, Unisson, Importer.

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Distributions Select, 500 Est Ste-Catherine, Montreal, PQ, H2W 2P2, (514) 849-6201, Mgr. & Buyer: Aomar Dahman.

Label(s): (Dist.): Harmonia Mundi, Pathe' Marconi, Orfeo, DRG, Musicdisc, Ardes, Assimil, Milan, Tudor, MCS, Master Choice, Hat Hart, Pavane, CDM, Inner City, CBC, Rodolphe. (Franchise, Importer)

Duke Street, See WEA Music of Canada Ltd.

EAD, See Boot Records Ltd./Pose Dists.

Electric Dist., 3447 Kennedy Rd., #4, ON, M1Y 3S1, (416) 297 2752, Telex: 065 26293, Fax: (416) 297 6532, Pres.: Dominique Zgarka.

Label(s): Power, Boulevard, Somersault, Shanachie, Tamah, Marquis, Chateau, Blackout, S.E.X., Version, Unidisc, Matra, Black Sun, J & C, (Franchise)

Elektra/Asylum, See WEA Music of Canada Ltd.

Elephant, See A&M Records of Canada Ltd.

Elephant Records, Inc., 24 Ryerson Ave., Toronto, ON, M5T 2P3, (416) 364-3387, Gen. Mgr.: Molly Thom; Dir. of Mktg.: Stephen Berofe.

Label(s): (Owned) Elephant Records.

US Reprs.: Silo, Inc. (Waterbury, VT); Kimbo Educational (Long Branch, NJ).

Emarcy, See PolyGram, Inc.

Emeralta, See Boot Records Ltd./Pose Dists.

Enigma Canada, Ltd., 2183 Dunwin Dr., Mississauga, ON, L5L 3S3, (416) 828-6121, Fax: (416) 828-6124, Gen. Mgr.: Derrick Ross.
Label(s): (Owned) Enigma, Restless, Intima, Synthicide,

Medusa, (Licensed) Metal Blade. (CD-Manufacturer/Distributor)

Epic Portrait Associated, See CBS Records Canada Ltd.

ErolAlliance, See Trans Canada Music Group.

Estate, See CBS Records Canada Ltd.

Exile Int'l

31 Leading Rd., Rexdale, ON, M9V 4B7, (705) 749-3920, Telex: 06527377, Owner: Chris Jester. (Exporter)

Exit, See Word Records Ltd.

Expression Records, 4824 Cote des Neiges, Suite 38, Montreal, PQ, H3V 1G4, (514) 739-4774, Telex: 055 60445 Mercogram-Montreal, Pres.: Ben Kaye; Bus. Affairs Dir.: G. George Sand; A & R Mgr.: Rene' Angelli.
Label(s): (Owned) Expression, Transzit.

Factory, See PolyGram, Inc.

Fanfare Records Ltd., 467 Church St., Toronto, ON, M4Y 2C5, (416) 966-5100, Pres.: Julian Rice; Partner: Larry Trudel; Partner: Tommy Ambrose; Partner: Doug Riley.
Label(s): (Owned) Fanfare.

US Reprs.: Intercom Music Corp. (Wallington, NJ). (CD-Manufacturer/Distributor)

Favorit, See PolyGram, Inc.

Fistflight, See Fringe Product.

Flip, See Somersault Records Ltd.

Focus, See PolyGram, Inc.

Fogarty's Cove, See Boot Records Ltd./Pose Dists.

Folk Tradition, See Boot Records Ltd./Pose Dists.

Fontana, See PolyGram, Inc.

Frequenz, See Harmonia Mundi France.

Fringe Product, Box 670, Sta. A, Toronto, ON, M5W 1G2, (416) 384-5507, Telex: 0623704, Fax: (416) 869-0017, Owner: Ben Hoffman; Promo: Scratch Anderson.

Label(s): (Owned) Fringe Product. (Licensed Domestic): Diabolic Force, Fistflight, RightSide. (Licensed Foreign): Alternative Tentacles, Caroline, Cherry Red, Metal Blade, Rough Justice, SST, Under One Flag.

GNP, See Somersault Records Ltd.

GRP, See PolyGram, Inc.

GWC, See Boot Records Ltd./Pose Dists.

Generation, See Boot Records Ltd./Pose Dists.

Joe Gibbs, See Boot Records Ltd./Pose Dists.

Golden Age (U.S.A.), See Boot Records Ltd./Pose Dists.

Good News, See Word Records Ltd.

Grapevine, See The Master's Collection Ltd.

Greensleeves (U.K.), See Boot Records Ltd./Pose Dists.
Gross Nat'l Product, 425 University Ave., Suite 501, Toronto, ON, M5G 1T6, (416) 977-8777, Telex: 06-217820, Pres.: Jonathan Gross.

Int'l Reprs.: Somersault Records Ltd.

Gun, See Boot Records Ltd./Pose Dists.

Haney Fiddlers, See Boot Records Ltd./Pose Dists.

Heartland, See The Master's Collection Ltd.

Heartwood, See Boot Records Ltd./Pose Dists.

Herwin (U.S.A.), See Boot Records Ltd./Pose Dists.

Hit Tunes, See Somersault Records Ltd.

Holbourne Dist. Co. Ltd., 510 Coronation Rd., West Hill, ON, M1E 4X6, (416) 284-3085, Telex: 06-963548.

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Home Sweet Home, See Word Records Ltd.

Horizon, See Praise Sound Prods. Ltd.

ISBA Records, Inc., 10750, de St. Real, Suite 3, Montreal, PQ, H3M 2Y4, (514) 328-7076, Pres.: Maurice Velenosi.

Ice, See PolyGram, Inc.

Image (Australia), See Boot Records Ltd./Pose Dists.

Imago, See PolyGram, Inc.

Impact Music Promos., 3121 Universal Dr., Mississauga, ON, L4X 2E2, (416) 625-8311, Fax: (416) 625-5209, Pres.: Bob Kerr; Sales Mgr.: Brad Kerr. (Franchise)

Intermodal Prods. Ltd., Box 2199, Vancouver, BC, V6B 3V7, (604) 669-4399, Pres./Mktg.: John Rodney; Vice Pres. A & R: Evelyn Rodney; Sec. Promos.: Elyn Rodney.
Label(s): (Owned) IPL, Red Rubber, Resorgam, Ranch House.

Janz, See Word Records Ltd.

Jet, See CBS Records Canada Ltd.

Jimmy's Int'l, See Boot Records Ltd./Pose Dists.

Jive, See CBS Records Canada Ltd.

Justin Time Records, Inc., 353 St. Nicolas St. 111, Montreal, H2Y2P1, (514) 843-8902, Telex: (055) 61729 fusion 111 mtl, Pres.: Jim West; Gen. Mgr.: Kevin Jones.

Kebec, See Trans Canada Music Group.

Kent, See PolyGram, Inc.

Kerygma, See Word Records Ltd.

Kid Stuff, See PolyGram, Inc.

Kiddies Kormer, See Boot Records Ltd./Pose Dists.

Kids, See A&M Records of Canada Ltd.

Kids' Records, 68 Broadview Ave., Suite 303, Toronto, M4M 2E6, (416) 461-0268, Pres.: Bill Usher; Vice Pres. Mktg. & Sales: Michael Brooke; Int'l Sales Mgr.: Reg Dawe.

Kops Records, 421 Queen St., Toronto, ON, (416) 591 1282. (One Stop).

Kosmos, See Boot Records Ltd./Pose Dists.

L'Oiseau-Lyre, See PolyGram, Inc.

Lamb & Lion, See Word Records Ltd.

Liberty, See Capitol Records—EMI of Canada Ltd.

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Little People, See Praise Sound Prods. Ltd.
Little Pilgrim, See The Master's Collection Ltd.
Live Oak, See Word Records Ltd.
Logan's Line, See Boot Records Ltd./Pose Dists.
London, See PolyGram, Inc.
London Enterprise, See PolyGram, Inc.
London Jubilee, See PolyGram, Inc.
London Super-Concert, See PolyGram, Inc.
London Viva, See PolyGram, Inc.
London World of, See PolyGram, Inc.
Love Prods. Ltd., 30 Hazelton Ave., Toronto, ONT, M5R 2E2, (416) 927-7710, Fax: (416) 925-8162, Chrmn.: William O. S. Ballard; Vice Chrmn./Treas.: Myron J. Wolfe; Pres.: Francis W. H. Davies.
Label(s): (Owned) Daffodill.
Lullaby Lady Prods. Ltd., See A&M Records of Canada Ltd.
MC, See Boot Records Ltd./Pose Dists.
MCA Records Canada, 2540 Victoria Park Ave., Willowdale, ON, M2J 4A2, (416) 491-3000, Telex: 06-966876, Fax: (610) 492-5204, Exec. Vice Pres./Gen. Mgr.: Ross B. Reynolds; Vice Pres. Mktg.: Graham Powers; Vice Pres. Sales & Dist.: George Burns; Dir. A & R: John Alexander; Nat'l Promo Mgr.: Lesley Soldat.
Label(s): Island, I.R.S., Chrysalis, Motown, MCA, Zebra, MCA-Curb.
MKM, See Boot Records Ltd./Pose Dists.
MMC, See PolyGram, Inc.
MPI Music Group, See Master Project, Inc.
MPS, See PolyGram, Inc.
Mad Mansion, See Boot Records Ltd./Pose Dists.
Manhattan, See Capitol Records—EMI of Canada Ltd.
Manna, See Word Records Ltd.
Manticore, See Boot Records Ltd./Pose Dists.
Mariann, See Tuba Records (K/S).
Master Projects, Inc., Music Div., Calgary, AB, T3C 2Y8, (403) 249-2299, (403) 229-0555, Gen. Mgr.: Irene Gibson.
Label(s): (Owned) White Wings Int'l, MPI Music Group.
The Master's Collection Ltd., Box 362, Sta. A, Rexdale, ON, M9W 5L3, (416) 746-1991, Pres.: Paul Young.
Label(s): (Owned) The Master's Collection, Sharon, Little Pilgrim, Pilgram, Grapevine, (Licensed) Heartland.
Maze, See A&M Records of Canada Ltd.
Meadow Lark (U.S.A.), See Boot Records Ltd./Pose Dists.
Meadowlark, See Word Records Ltd.
Mercury, See PolyGram, Inc.
Message, See Boot Records Ltd./Pose Dists.
Metal Blade, See Fringe Product.
Metalbeat, See PolyGram, Inc.
Micah Communications, Inc., Box 608, Adelaide St. Sta., Toronto, ON, M5C 2J8, (416) 298-4748, (Franchise).
Micron, See Boot Records Ltd./Pose Dists.
Morning, See Boot Records Ltd./Pose Dists.
Morning Star, See Boot Records Ltd./Pose Dists.
Mosaic, See CBS Records Canada Ltd.
Moutarde, See Boot Records Ltd./Pose Dists.
Musikfest, See PolyGram, Inc.
Myrrh, See Word Records Ltd.
Nemporor, See CBS Records Canada Ltd.
New Age, See Boot Records Ltd./Pose Dists.
New Born, See Praise Sound Prods. Ltd.
New Woodshed, See Boot Records Ltd./Pose Dists.
Nigerian EMI (Nigeria), See Boot Records Ltd./Pose Dists.
Ogham, See Boot Records Ltd./Pose Dists.
Omni, See Boot Records Ltd./Pose Dists.
One Stop Music Dist., Box 523, Kentville, NS, B4N 2M1, (416) 364-5507, Contact: David Beach; Contact: David Morse. (One Stop).
Opera Gala, See PolyGram, Inc.
Outer Green, See Boot Records Ltd./Pose Dists.
Ovation, See PolyGram, Inc.
Oyster, See PolyGram, Inc.
Palo Alto, See A&M Records of Canada Ltd.
Pancho Village (U.S.A.), See Boot Records Ltd./Pose Dists.
Panda, See CBS Records Canada Ltd.
Panorama Classics, See PolyGram, Inc.
Panther, See Boot Records Ltd./Pose Dists.
Paroles & Musique, See A&M Records of Canada Ltd.
Parrot, See PolyGram, Inc.
Pasha, See CBS Records Canada Ltd.
Passport, See A&M Records of Canada Ltd.
Pathe, See Capitol Records—EMI of Canada Ltd.
Pathe Marconi, See Trans Canada Music Group.
Periwinkle, See Boot Records Ltd./Pose Dists.
Philips, See PolyGram, Inc.
Philips Festivo, See PolyGram, Inc.
Philips Living Baroque, See PolyGram, Inc.
Philips Musica Da Camera, See PolyGram, Inc.
Philips Sequenza, See PolyGram, Inc.
Phonogramme, See Trans Canada Music Group.
Pigeon Inlet, See Boot Records Ltd./Pose Dists.
Pilgrim, See The Master's Collection Ltd.
Plus + Records, 500 est rue Ste Catherine, Montreal,

PQ, H2L 2C6, (514) 849-6201, Dir.: Christopher J. Reed;
Dir.: Rosaire Archambault, Jr.
Label(s): (Owned) Pluss +.
Int'l Reps.: Distributions Select (Canada).
Pocket Music, See PolyGram, Inc.
Polydor, See PolyGram, Inc.
PolyGram, Inc./PolyGram Dist., Inc., 6000 Cote de Liesse, St. Laurent, PQ, H4T 1E3, (514) 739-2701, Telex: 05-825690, Fax: (514) 739-5638, Pres.: Peter Erdmann; Exec. Vice Pres./Gen. Mgr.: Dieter Radecki; Exec. Vice Pres. Finance & Admin.: Wingolf Mielke; Vice Pres. Promo/Media: Bob Ansell; Vice Pres. Product Mktg.: Michael Theriault.
Label(s): (Owned) Argo, Argo Spoken Word, Atlantic Artists, Baby Boomers, Barclay, Capricorn, Casablanca, De-Lite, Deram, Deutsche Grammophon, Galleria, Signature, Resonance, Favorit, Focus, Imago, Walkman, Pocket Music, Panorama Classics, Musikfest, DG Special, Super Concerts, Archiv Prods., Emarcy, Fontana, London, Oiseay Lyre, Jubilee, Ovation, Viva, World Of, Weekend Classics, Opera Gala, Cinema Gala, Limelight, Mercury. (CD-Distributor)
PolyTel, See PolyGram, Inc.
Praise Sound Prods. Ltd., 7802 Express St., Burnaby, BC, V5A 1T4, (604) 420-4227, Pres.: Metro Yaroshuk.
Label(s): (Owned) Tunesmith, New Born, Country Oak, Praise, Horizon, Little People. (CD-Manufacturer/Distributor)
Prm, See A&M Records of Canada Ltd.
Private I, See CBS Records Canada Ltd.
Quality Special Products (div. of Dino Music Ltd.), 1-480 Tapscott Rd., Scarborough, ON, M1B 1W3, (416) 291-5590, Telex: 06-526154, Gen. Mgr.: Bernie Wilock; Dir. of Business Affairs: Nadine Langlois; Opns. Mgr.: Ned Talmeij.
Label(s): (Licensed) Quality Special Products. (CD-Distributor)
RAS, See Attic Records Ltd.
RCA, Inc. Record Div., 2245 Markham Rd., Scarborough, ON, M1B 2W3, (416) 299-9000, Cable: TWX: (610) 491 3420, Telex: 06526122.
Label(s): Best Buy, Bluebird, CTL, Camden, Colgems, Country Club, Current, Dallcorte, Dimension, Dream, Gold Mine, Gold Seal, Gold Standard, Golden Greats, Grunt, Metalworks, Millennium, Noble Visino, Planet Pure Gold, Red Real, Regency, Ritdong, Salsoul, TGO, Total Experience, Vault Treasure, Victor, Victrola, Wooden Nickel, (distributed) Damon, Erato, Globe, Innovation, Mustard, Stony Plain, Tembo.
R.S.O., See PolyGram, Inc.
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Reunion, See Word Records Ltd.
RightSide, See Fringe Product.
Riot, See Boot Records Ltd./Pose Dists.
Rising Records Ltd., 23 Lascelles Blvd., Suite 1802, Toronto, ON, M4V 2B9, (416) 483-4473, Pres.: Robert H. Hahn.
Label(s): (Owned) Rising, Cubbyhole.
Ritdong, See A&M Records of Canada Ltd.
Riva, See PolyGram, Inc.
Roadrunner, See Attic Records Ltd.
Rock'n Roll, See CBS Records Canada Ltd.
Ross Sound, See Boot Records Ltd./Pose Dists.
Rough Justice, See Fringe Product.
Rusalka, See Boot Records Ltd./Pose Dists.
SLM, See Boot Records Ltd./Pose Dists.
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SST, See Fringe Product.
SWS, See Tuba Records (K/S).
Saisons, See Trans Canada Music Group.
Scotti Brothers, See CBS Records Canada Ltd.
Seed, See Word Records Ltd.
Sefel, See Boot Records Ltd./Pose Dists.
Select Dist., 500 Ste. Catherine East, Montreal, PA, H2L 2C6, (514) 849-6201, Telex: 055 60649, Contact: Aomar Dahman.
Label(s): Labels Imported.: Ades, Assimil, DRG, Harmonia Mundi, Inner City, Musidisc, Pathe-Marconi, Orfeo. (Importer).
Seneca Hill Record Co., Box 257, Stn. P, Toronto, ON, M5S 2S8, (416) 961-8758, Pres.: Darryl Randall.
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Seraphim, See Capitol Records—EMI of Canada Ltd.
Shanachie, See Boot Records Ltd./Pose Dists.
Sharon, See The Master's Collection Ltd.
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Showcase, See Boot Records Ltd./Pose Dists.

Shumka, See Boot Records Ltd./Pose Dists.
Silver Blue, See CBS Records Canada Ltd.
Singles, See Somersault Records Ltd.
Siren, See Virgin Records Canada, Inc.
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Smash, See PolyGram, Inc.
Snow Goose, See Boot Records Ltd./Pose Dists.
Solid Rock, See Word Records Ltd.
Solomonic (U.S.A.), See Boot Records Ltd./Pose Dists.
Solovey, See Boot Records Ltd./Pose Dists.
Somersault Records Ltd., 431 Queen St., East, Toronto, ON, M5A 1T5, (416) 365-1509, Pres.: Bruce Bradley; Artist Development: Maggie Hues.
Label(s): (Owned) Somersault, Singles, Ep's & exHits, Hit Tunes, Flip, (Licensed) GNP.
Int'l Reps.: Electric Distribution.
Sound of NY, See CBS Records Canada Ltd.
Sounds Alive, Box 152, West Hill Sta., West Hill, ON, M1E 4R5, (416) 284-7577, Owner: Michael R. Lee Shue. (One Stop)
Sparrow, See Word Records Ltd.
Star Song, See Word Records Ltd.
Starpak, See Boot Records Ltd./Pose Dists.
Starry Crown (U.S.A.), See Boot Records Ltd./Pose Dists.
Stars, See Boot Records Ltd./Pose Dists.
Steeping Stone, See Boot Records Ltd./Pose Dists.
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US Reps.: Jem, Jem Texas, Silo. Rounder, Bayside.
Int'l Reps.: RCA/Ariola Int'l (Canada).
Straight Ahead, See Word Records Ltd.
Sugar Hill (U.S.A.), See Boot Records Ltd./Pose Dists.
Summit (U.S.A.), See Boot Records Ltd./Pose Dists.
T-Neck, See CBS Records Canada Ltd.
Tabu, See CBS Records Canada Ltd.
Tara (Ireland), See Boot Records Ltd./Pose Dists.
Telarc, See PolyGram, Inc.
Teidec, See PolyGram, Inc.
Telefunken, See PolyGram, Inc.
Telefunken Aspekte, See PolyGram, Inc.
Telefunken Reference, See PolyGram, Inc.
Threshold, See PolyGram, Inc.
Top Priority, See CBS Records Canada Ltd.
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Transmission Records, 1180 St. Antoine West, Suite 407, Montreal, H3C 1B4, (514) 866-6091, Telex: 055-62171 M1, Contact: Andre Boileau;

Tranzit, See Expression Records.

Trend Records & Tapes Ltd., 47 Racine Rd., Unit 6, Rexdale, ON, M9W 6B2.

Label(s): Labels Dist.: Adelphi, Allegiance, Antilles, Columbia Special Products, CMH, Contemporary, Deimark, Delos, Deiscovery, Flying Fish, Folkways, Fringe, GNP, Jackal, Living Language, Mango, Monitor, Muse, Peter Pan, Radiola, Rhino, Savoy, Southern Cross, Stash, Steeplechase, Takmoma, & others, (Franchise)

Trilogy, See Boot Records Ltd./Pose Dists.

Troubadour, See A&M Records of Canada Ltd.

True North Records, 98 Queen St. East, Suite 201, Toronto, ON, M5C 1S6, (416) 364-6040, Pres.: Bernie Funkelstein; Nat'l Promo.: Jehanne Languedoc.

Label(s): (Owned) True North.

Tuesday, See Axe Records (Div. of September Prodn. Ltd.).

Tuff City, See CBS Records Canada Ltd.

Tunesmith, See Praise Sound Prodn. Ltd.

UK, See Boot Records Ltd./Pose Dists.

Under One Flag, See Fringe Product.

Unidisc, See CBS Records Canada Ltd.

Uptown, See Boot Records Ltd./Pose Dists.

Urgent, See Word Records Ltd.

Vertigo, See PolyGram, Inc.

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Viper, See Attic Records Ltd.

Virgin Records Canada, Inc., 30 Park Rd., Toronto, ON, M4W 2N4, (416) 961-8863, Telex: 065-28009, Fax: (416) 961-8950, Nat'l Promo./Pub. Mgr.: Laura Bartlett; Product Mgr./A & R Coord.: Merck Mercuriadis; Prodn. Coord.: Cheryl Pollard; Mktg. Coord.: Maureen Shea; Pools/Club Promo.: Nancy Yu.

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Int'l Reprs.: A & M Records (Canada), (CD-Manufacturer) Virgin, See A&M Records of Canada Ltd.

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Walkman Classics, See PolyGram, Inc.

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Windham Hill, See A&M Records of Canada Ltd.

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 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
BASF Canada, Inc., 5850 Cote de Liesse Rd., Town of Mt. Royal, PQ, H4T 1C1, (514) 341-5411. Telex: 05-824512. Pres.: J. Tiarks; Sales Mgr.: John Clarke; Mktg. Mgr.: John Clarry.
 Product(s): Tape—Head Cleaners (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).
BASF Canada, Inc., Box 430 St. Laurent, Montreal, QU, H4L 4V8.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Electrohome Ltd., 809 Wellington St., North, Kitchener, ON, N2G 4J6, (519) 744-7111. Cable: DEIL KTCH. Telex: 069-55449. Fax: (519) 749-3131. Pres.: J. A. Pollock; Sales Mgr.: Group Gen. Mgr.: W. M. Nobbs; Public Relations Mgr.: Robert Lovell.
 Product(s): Computer/Video Games (Monitor Chassis).
Sheldon Kagan Prodn., 1020 5th Ave., Dorval, PQ, H9S 1J2, (514) 631-2160. Pres.: Sheldon Kagan; Sales Mgr.: Pierre Bazire.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
McKeen Electronics, Ltd., 780 Bank St., Box 4054, Ottawa, ON, K1S 5B1, (613) 236-7242. Pres.: Douglas McKee; Sales Mgr.: Roger Patrick; Gen. Sales Mgr.: D. Earl.
 Product(s): Tape—Head Cleaners (audio & video), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).
Smyth Sound Equipment Ltd., 595 Parc Industriel, Longueuil, PQ, J4H 3V7, (514) 679-5490. Cable: COMPONENTS. Telex: 05 25339. Fax: (514) 679-1780. Pres.: J. B. Smyth; Sales Mgr.: M. Girard.
 Product(s): Record—Replacement Stylis, Speakers, amplifiers.
Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. Pres.: Gordon Cleasby; Gen. Mgr.: Jim Mace.
 Product(s): CD—Storage Cases, Tape—Cases (audio), Head Cleaners (audio), Bulk Erasers (audio), Leader Tape (audio), Splicing Tape & Equip. (audio).

DISPLAY & OTHER FIXTURES

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
Sheldon Kagan Prodn., 1020 5th Ave., Dorval, PQ, H9S 1J2, (514) 631-2160. Pres.: Mr. Sheldon Kagan; Sales Mgr.: Mr. Pierre Bazire.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
Shorewood Packaging Corp. of Canada Ltd., 2220 Midland Ave., Scarborough, ON, M1P 3E6, (416) 292-3990. Telex: 065 25228. Pres.: Gerry Prochaska; Sales Mgr.: George Struth.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Assn. of Canadian Orchestras/Ontario Federation Symphony Orchestras, 56 The Esplanade, Suite 311, Toronto, M5E 1A7, (416) 366-8834. Exec. Dir.: Betty Webster.
Canadian Independent Record Prodn. Assn. (CIRPA), 144 Front St., West, Suite 330, Toronto, M5J 2L7, (416) 593-4545. Telex: 06-219815. Pres.: Andrew Hermant; Exec. Dir.: Earl Rosen.
Canadian Recording Industry Assoc., 89 Bloor St. E., Toronto, M4W 1A9, (416) 967-7272. Fax: (416) 967-9415. Pres.: Brian Robertson.
Canadian Independent Record Prodn. Assn. (CIRPA), 144 Front St. West, Suite 330, Toronto, M5J 2L7, (416) 593-1665. Telex: 06-219815. Pres.: Andrew Hermant; Exec. Dir.: Brian Chater.
Performing Rights Organization of Canada (PROCAN), 41 Valleybrook Dr., Don Mills, M3B 2S6, (416) 445-8700.



**Peer-Southern Organization
Toronto, Canada**

Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. Pres.: Gordon Cleasby; Gen. Mgr.: Jim Mace.

TAPE CUSTOM DUPLICATORS

ADD (Audio Duplication & Distribution Services Ltd.), 12 Yorkville Ave., Toronto, ON, M4W 1L4, (416) 961-6101. Mgr.: Blair Clark.

Accusonic, 299 Queen St., West Toronto, ON, (416) 598-1873. Contact: Paul Gallienne.

Agincourt Prods., Ltd., 821 Queen St., East, Toronto, ON, M4M 1H8, (416) 469-1171. Vice Pres./Managing Dir.: C. W. French.

Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 8mm.

Airlab Studios, 109-B Portland St., Toronto, ON, M5V 2N3, (416) 361-0562. Owner: Ken Kroeker.

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

Audio: Cassette, Open Reel, High Speed, Real Time Disc mastering facility.

B.W.M. Ents., Ltd., 81 Montclair Ave., Toronto, ON, M5P 1P5, (416) 488-0603. Pres.: B. McVicker.

Audio: Cassette, Real Time.

Canadian Custom Records, 421 Nugget Ave., Unit 9, Scarboro, ON, M1S 4L8, (416) 292-6456. Pres.: Barbara L. Kroetsch.

Capitol Records-EMI of Canada Ltd., 3109 American Dr., Mississauga, ON, L4V 1B2, (416) 677-5050. Cable: CAPITOLREC. Telex: 06-968619. Pres.: Richard Rytelton; Sales Mgr.: Al Andrucho.

Audio: Cassette.

Capitol Records-EMI of Canada Ltd., 519 Manitou Rd., SE, Calgary, AB, T2G 4C2, (403) 287-0823. Pres.: J. D. Evans.

Audio: Cassette.

Capitol Records-EMI of Canada Ltd., 9245 Cote de Liesse Rd., Dorval, PQ, H9P 2N9, (514) 631-9073. Pres.: J. D. Evans.

Audio: Cassette.

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190. Telex: 065-26142. Fax: (416) 298-9307.

Audio: Cassette.

Video: Compact disk.

Disques SNB Ltd., 840 cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Pres.: Sabin Brunet.

Disques Wrantia Records, Inc., 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Pres./Sales Mgr.: Richard Belanger.

Audio: Cassette, Open Reel.

Dunapak Music Services Ltd., 3121 Universal Dr., Mississauga, ON, L4X 2E2, (416) 625-8311. Fax: (416) 625-5209.

Eastern Sound, 48 Yorkville Ave., Toronto, ON, M4W 1L4, (416) 968-1855.

Audio: Cassette, Open Reel.

Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 2" quad.

Enregistrements Audiobec Canada Inc., 600 Quest Port Royal, St. Laurent, PQ, H3L 2C5, (514) 384-6667. Contact: T. Tubie.

Audio: Cassette.

Golden Record Mfg. Ltd., 500 Coronation Dr., West Hill, ON, M1E 4V7, (416) 281-9522.

Audio: Cassette.

Holborne Records, Box 9, Mount Albert, ON, L0G 1M0, (416) 284-3085. Telex: 06-963548. Pres.: Frank P. Swain; Sales Mgr.: Ray Johnston.

Audio: Cassette.

Listen! Audio Prods. Ltd., 308 Place d'Youville, Montreal, PQ, H2Y 2B6, (514) 842-9725. Fax: (514) 844-7736. Pres.: George Morris; Sales Mgr.: Claude Crevier; Gen. Mgr.: Carole Akazawa.

Audio: Open Reel.

Manta Sound Co., 311 Adelaide St., East, Toronto, ON, M5A 1N2, (416) 863-9316. Mgr.: Lu Ann Leonard.

Audio: Cassette, Open Reel, Digital Open Reel.

Marc Prods., Ltd., 1163 Parisien St., Ottawa, ON, M5B 2B4, (613) 977-9470. Operations Mgr.: Guy Tessier.

McClear Place Studios, 225 Mutual St., Toronto, ON, M5B 2B4, (416) 977-9740. Traffic Mgr.: Lorraine Hume.

McKeen Electronics, Ltd., Box 4054, 780 Bank St., Ottawa, ON, K1S 5B1, (613) 236-7242. Pres.: Douglas McKeen; Sales Mgr.: Roger Patrick; Gen. Sales Mgr.: D. Earl.

Audio: Cassette, Open Reel, DAT.

Michele Audio of Canada, Ltd., 491 Brimley Rd., Unit 20, Scarborough, ON, M1J 1A4, (416) 265-0171. Pres.: Clyde McGregor.

Video: ¾ U-matic Cassette.

Montclair Sound, 91 Montclair Ave., Toronto, ON, M5P 1P5, (416) 488-0603. Pres.: Barry McVicker.

Pacific Int'l Magnetics, Inc., 200-11031 Bridgeport Rd., Richmond, BC, V6X 3A2, (604) 273-1851, (604) 273-6015, Telex: 04-357568. Pres.: Paul B. Brown; Sales Mgr.: Peter Fraser.

Audio: Cassette.

PolyGram, Inc., 6000 Cote de Liesse, Saint Laurent, PQ, H4T 1E3, (514) 739-2701. Cable: POLYDISC. Telex: 05-825690. Fax: (416) 739-4556. Pres.: Peter Erdmann.

Audio: Cassette.

Praise Industries Corp., 7802 Express St., Burnaby, BC, V5A 1T4, (604) 421-3441. Sales Mgr.: Rick Van Shaick; Gen. Mgr.: Paul Yaroshuk.

Audio: Cassette, Open Reel.

Precision Record Prods., 142 Sparks Ave., Willowdale, ON, M2H 2V9, (416) 499-5000. Pres.: Jack C. Anderson; Sales Mgr.: Paul Falerio.

Audio: Cassette.

Quality Records, Ltd., Scarborough, ON, M1K 1M7, (416) 698-5511. Pres.: George R. Struth; Sales Mgr.: Ned Talme, Mktg.; Dir. of Mktg.: Angelo Bomba.

Audio: Cassette.

REP Sound Image, 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Pres.: Ronald Penner; Sales Mgr.: Karen Penner.

Audio: Cassette.

Les Disques SNB Itee, 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Pres.: Sabin Brunet.

Smyth Sound Equipment Ltd., 595 Parc Industriel, Longueuil, PQ, J4H 3V7, (514) 679-5490. Cable: COMPONENTS. Telex: 05 25339. Fax: (514) 679-1780. Pres.: J. B. Smyth; Sales Mgr.: M. Girard.

Audio: Open Reel.

Sonrise Cassette Duplicating Ltd., 9-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-1544. Pres.: Frank Klassen.

Audio: Cassette.

Sound Image, Ltd., 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Pres.: Ron Penner.

Audio: Cassette.

Sterodyne Ltd., 3121 Universal Dr., Mississauga, ON, L4X 2E2, (416) 625-8311.

Audio: Cassette.

Summit Sound Slad Inc., Box 333, Westport, ON, KOG 1X0, (613) 273-2818.

Audio: Cassette, Open Reel.

T S M Communications, 471 Richmond Rd., Ottawa, ON, K2A 0G3, (613) 728-6500. Fax: (613) 725-1840. Mgr./Commun. Resources: Joe Anderson.

Audio: Cassette.

Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Tri Tec Industries Ltd., 996 Rangeview Rd., Port Credit, ON, L5E 1H3, (416) 274-5742. Telex: 06-960139 UNICATHAY. Pres.: Simon Lee; Sales Mgr.: Harriet Lee.

Les Disques Urania, Inc., 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Dir. Gen.: Richard Belanger.

V T R Prods, Ltd., 34 Kern Road, Toronto, OT, M3B 1T1, (416) 443-0440.

Video: ½ Beta Cassette, ½ VHS Cassette, 8mm.

Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR.

Audio: Cassette, Open Reel.

Video: Bulk VHS.

World Records (Div. of Shotgun Gimme Holdings Ltd.), Box 2000, Bowmanville, ON, L1C 3Z3, (416) 433-0250, (800) 263-7798. Fax: (416) 286-3454. E-Mail: (416) 686-2841. Pres.: R. J. Stone; Sales Mgr.: J. A. Eaton.

Audio: Cassette.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Amber Electro Design, 4810 Jean Talon West, Montreal, PQ, H4P 2N5.

Product(s): Audio test equipment.

Ampeg Canada, Inc., 132 East Dr., Bramalea, ON, L6T 3T9, (416) 791-3100. Telex: 06-97627. Pres.: J. L. Major; Sales Mgr.: J. R. Pariselli.

Product(s): Bin-loop duplicators, master reproducers.

Ampeg Canada, Inc., 1116-55 Ave., NE, Calgary, AB, T2E 6Y4, (403) 275-3444.

Product(s): Bin-loop duplicators, master reproducers.

Ampeg Canada, Inc., 729 Ave. Meloche, Dorval, PQ, H9P 2S4, (514) 636-4840.

Product(s): Bin-loop duplicators, master reproducers.

Broadcast Video Systems Ltd., 1050 McNicoll Ave., Unit 15, Agincourt, ON, M1W 2L8.

Product(s): Color corrector w/time code. NTSC/PAL.

Global Prods., 350 Sorauren Ave., Toronto, ON, M6R 2G8, (416) 531-5751. Cable: GLOBALPROD.

Product(s): Audio: "In cassette" duplicator.

Image Video Ltd., 705 Progress Ave., Unit 416, Scarborough, ON, M1H 2X1, Cable: IMAGEVIDEO TOR. Telex: 065-25392. Fax: (416) 438-8465. Pres.: Andy Vanags; Sales Mgr.: Brian Mitchell.

Product(s): Routing switchers & voltage monitors.

Metro Graphic Corp., 2800 Francis Hughes Ave., Laval, PQ, H7L 3M4, (514) 663-0370. Cable: METROGRAPH. Telex: 05-560705.

Product(s): Label curing oven.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

TAPE PACKAGING & LABELING EQUIPMENT MANUFACTURERS

Graham Fraser Pkg. Machinery Ltd., 50 Don Park Rd., Unit 5, Markham, ON, L3R 1J3, (416) 475-6944. Telex: 06-986766. Pres.: Helmuth Woertche.

Product(s): Tape packaging machines, conveyors, cartoners.

Michele Audio of Canada, Ltd., 491 Brimley Rd., Unit 20, Scarborough, ON, M1J 1A4, (416) 265-0171. Pres.: Clyde McGregor.

CD MASTERING & MANUFACTURING PLANTS

Americ Disc, Inc. (Disque Americ, Inc.), 2525 Canadian St., Drummondville, PQ, J2B 6Y4, (819) 474-2655.

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190. Telex: 065-26142. Fax: (416) 298-9307.

Praxis Technologies, 950 Verbena Rd., Mississauga, ON, L5T 1T6, (416) 673-9544.

PLATING, PROCESSING & PRESSING PLANTS

Canadian Custom Records, 421 Nugget Ave., Unit 9, Scarboro, ON, M1S 4L8, (416) 292-6456. Pres.: Barbara L. Kroetsch.

Capitol Records-EMI of Canada Ltd., 519 Manitou Rd., SE, Calgary, AB, T2G 4C2, (403) 287-0823. Pres.: J. D. Evans.

Capitol Records-EMI of Canada Ltd., 9245 Cote de Liesse Rd., Dorval, PQ, H9P 2N9, (514) 631-9073. Pres.: J. D. Evans.

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190. Telex: 065-26142. Fax: (416) 298-9307.

Disques SNB Ltd., 840 cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Pres.: Sabin Brunet.

Disques Wrantia Records, Inc., 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Pres./Sales Mgr.: Richard Belanger.

Golden Record Mfg. Ltd., 500 Coronation Dr., West Hill, ON, M1E 4V7, (416) 281-9522.

Praise Industries Corp., 7802 Express St., Burnaby, BC, V5A 1T4, (604) 421-3441. Sales Mgr.: Rick Van Shaick; Gen. Mgr.: Paul Yaroshuk.

Praxis Technologies, 950 Verbena Rd., Mississauga, ON, L5T 1T6, (416) 673-9544.

Type—DAT.

Precision Record Prods., 142 Sparks Ave., Willowdale, ON, M2H 2V9, (416) 499-5000. Pres.: Jack C. Anderson; Sales Mgr.: Paul Falerio.

Pressing capacity: 45—5,000 per day; LP—15,000 per day.

Quality Records, Ltd., Scarborough, ON, M1K 1M7, (416) 698-5511. Pres.: George R. Struth; Sales Mgr.: Ned Talme, Mktg.; Dir. of Mktg.: Angelo Bomba.

Pressing capacity: 45—60,000 per day; LP—25,000 per day.

Les Disques SNB Itee, 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Pres.: Sabin Brunet.

Sterodyne Ltd., 3121 Universal Dr., Mississauga, ON, L4X 2E2, (416) 625-8311.

Summit Sound Slad Inc., Box 333, Westport, ON, KOG 1X0, (613) 273-2818.

T S M Communications, 471 Richmond Rd., Ottawa, ON, K2A 0G3, (613) 728-6500. Fax: (613) 725-1840. Mgr. Communication Resources: Joe Anderson.

Les Disques Urania, Inc., 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Dir. Gen.: Richard Belanger.

World Records (Div. of Shotgun Gimme Holdings Ltd.), Box 2000, Bowmanville, ON, L1C 3Z3, (416) 433-0250, (800) 263-7798. Fax: (416) 286-3454. E-Mail: (416) 686-2841. Pres.: R. J. Stone; Sales Mgr.: J. A. Eaton.

Type—VHD.

TAPE PACKAGING & LABELING SERVICES

Agincourt Prods. Ltd., 821 Queen St., East, Toronto, ON, M4M 1H8, (416) 469-1171. Pres.: C. W. French.

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

Global Prodn., 350 Sorareun Ave., Toronto, ON, M6R 2G8, (416) 531-5751. Cable: GLOBALPROD. (Audio only)

Golden Musicasset Ltd., 510 Coronation Dr., Unit 21, West Hill, ON, M1E-4X6, (416) 284-9927. E-Mail: 416-281-8579. Pres.: Ron Gardner. (Inserting, Collating & Labeling)

Sheldon Kagan Prodn., 1020 5th Ave., Dorval, PQ, H9S 1J2, (514) 631-2160. Pres.: Sheldon Kagan; Sales Mgr.: Pierre Bazire.

Pacific Int'l Magnetics, Inc., 200-11031 Bridgeport Rd., Richmond, BC, V6X 3A2, (604) 273-1851, (604) 273-6015. Telex: 04-357568. Pres.: Paul B. Brown; Sales Mgr.: Peter Fraser. (Audio & Video)

REP Sound Image, 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Pres.: Ronald Penner; Sales Mgr.: Karen Penner.

Les Disques SNB Itée, 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Pres.: Sabin Brunet.

Sonrise Cassette Duplicating Ltd., 9-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-1544. Pres.: Frank Klassen.

Sound Image, Ltd., 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Pres.: Ron Penner. (Inserting, Collating, Labeling & Mailing) (Blister, Bagging)

Summit Sound Slad Inc., Box 333, Westport, ON, K0G 1X0, (613) 273-2818.

Les Disques Urantia, Inc., 8400 Cote de Liesse, St. Laurent, PQ, H4T 1G7, (514) 342-8511. Dir. Gen.: Richard Belanger.

Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. (Audio only)

World Records (Div. of Shotgun Gimme Holdings Ltd.), Box 2000, Bowmanville, ON, L1C 3Z3, (416) 433-0250, (800) 263-7798, Fax: (416) 286-3454. E-Mail: (416) 686-2841. Pres.: R. J. Stone; Sales Mgr.: J. A. Eaton.

BLANK TAPE MANUFACTURERS

Michele Audio of Canada Ltd., 491 Brimly Rd., Unit 20, Scarborough, ON, M1J1A4, (416) 265-0171. Pres.: Clyde McGregor.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Ampex Canada, Inc., 132 East Dr., Bramalea, ON, L6T 3T9, (416) 791-3100. Telex: 06-97627. Pres.: J. L. Major; Sales Mgr.: J. R. Pariselli.

Ampex Canada, Inc., 1116-55 Ave. NE, Calgary, AB, T2E 6Y4, (403) 275-3444.

Ampex Canada, Inc., 729 Ave. Meloche, Dorval, PQ, H9P 2S4, (514) 636-4840.

Ampex Canada, Inc., 1116-55 Ave. NE, Calgary, AB, T2E 6Y4, (403) 275-3444.

W. H. Brady, Inc., 10 Marmac Dr., Rexdale, ON, M9W 1E6, (416) 675-7111. Cable: BRADYLINE. Telex: 06-989171. Fax: (416) 675-2077. Sales Mgr.: Peter Kaminski; Gen. Mgr.: E. J. Wright.

Capitol Records-EMI of Canada Ltd., 3109 American Dr., Mississauga, ON, L4V 1B2, (416) 677-5050. Cable: CAPITOLREC. Telex: 06-968619. Pres.: Richard Rytelton; Sales Mgr.: Al Androuchou.

Capitol Records-EMI of Canada Ltd., 519 Manitou Rd., SE, Calgary, AB, T2G 4C2, (403) 287-0823. Pres.: J. D. Evans.

Capitol Records-EMI of Canada Ltd., 9245 Cote de Liesse Rd., Dorval, PQ, H9P 2N9, (514) 631-9073. Pres.: J. D. Evans.

Cinram Ltd., 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190. Telex: 065-26142. Fax: (416) 298-9307.

Wilf Farrow Assocs. Ltd., 5200 Dixie Rd., Unit 32, Mississauga, ON, L4W 1E4, (416) 625-8151. Pres.: Wilf Farrow.

Global Prodn., 350 Sorareun Ave., Toronto, ON, M6R 2G8, (416) 531-5751. Cable: GLOBALPROD.

Lee & Man Mfg. Ltd., #7-11720 Voyageur Way, Richmond, BC, V6X 3G9, (604) 278-5595. Telex: 04-355883. Pres.: W. K. Lee.

McKean Electronics, Ltd., Box 4054, 780 Bank St., Ottawa, ON, K1S 5B1, (613) 236-7242. Pres.: Douglas McKean; Sales Mgr.: Roger Patrick; Gen. Sales Mgr.: D. Earl.

Pacific Int'l Magnetics, Inc., 200-11031 Bridgeport Rd.,

Richmond, BC, V6X 3A2, (604) 273-1851, (604) 273-6015. Telex: 04-357568. Pres.: Paul B. Brown; Sales Mgr.: Peter Fraser.

Audio: YORKNETICS cassette components & shells.

Rocford Automation of Canada, Inc., 59 Bramalea Rd., Brampton, ON, L6T 2W4, (416) 793-8311. Gen. Mgr.: Bill Steinhagen.

Sterodyne Ltd., 3121 Universal Dr., Mississauga, ON, L4X 2E2, (416) 625-8311.

Tri Tec Industries Ltd., 996 Rangeview Rd., Port Credit, ON, L5E 1H3, (416) 274-5742. Telex: 06-960139 UNICATHAY. Pres.: Simon Lee; Sales Mgr.: Harriet Lee.

Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR.

ENVELOPES & MAILERS

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

Golden Record Mfg. Ltd., 500 Coronation Dr., West Hill, ON, M1E 4V7, (416) 281-9522.

Sheldon Kagan Prodn., 1020 5th Ave., Dorval, PQ, H9S 1J2, (514) 631-2160. Pres.: Sheldon Kagan; Sales Mgr.: Pierre Bazire.

Ross-Ellis, Ltd., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 223-6105. Telex: 05-267411. Pres.: H. B. Ellis; Sales Mgr.: Peter Kerr; Vice Pres.: K. E. Peladeau. (LP & 45)

Ross-Ellis, Ltd., 45 Esna Park Dr., Markham, ON, L3R 1C9, (416) 475-9811. Pres.: H. B. Ellis.

World Records (Div. of Shotgun Gimme Holdings Ltd.), Box 2000, Bowmanville, ON, L1C 3Z3, (416) 433-0250, (800) 263-7798, Fax: (416) 286-3454. E-Mail: (416) 686-2841. Pres.: R. J. Stone; Sales Mgr.: J. A. Eaton. (LP & 45)

JACKETS, SLEEVES & LABELS

Audiobec Recording Canada, Inc., 600 Port Royal West, Montreal, PQ, H3L 2C5, (514) 384-6667. Pres.: T. Tubie; Sales Mgr.: J. Desrosiers.

Custom Converters Printers Ltd., 563 The Queensway, E., Mississauga, ON, L5A 3X6, (416) 279-5256. Telex: 06-961919. Owners: K. Wasyluk, D. Stagnira. (Sleeves—LP)

Golden Record Mfg. Ltd., 500 Coronation Dr., West Hill, ON, M1E 4V7, (416) 281-9522.

Sheldon Kagan Prodn., 1020 5th Ave., Dorval, PQ, H9S 1J2, (514) 631-2160. Pres.: Sheldon Kagan; Sales Mgr.: Pierre Bazire.

Lithobec Canada Ltd., 600 Port-Royal W., Montreal, PQ, H3L 2C5, (514) 388-1133.

Metro Graphic Corp., 2800 Francis Hughes Ave., Laval, PQ, H7L 3M4, (514) 663-0370. Cable: METROGRAPH. Telex: 05-560705.

Parr's Print & Litho, Ltd., 111 Ferrier St., Markham, ON, L3R 3K6, (416) 475-3300. Pres.: R. A. Gray. (Jackets—LP & 45)(Sleeves—LP & 45)

Ross-Ellis, Ltd., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 223-6105. Telex: 05-267411. Pres.: H. B. Ellis; Sales Mgr.: Peter Kerr; Vice Pres.: K. E. Peladeau. (Jackets—LP & 45)(Sleeves—LP & 45)

Ross-Ellis, Ltd., 45 Esna Park Dr., Markham, ON, L3R 1C9, (416) 475-9811. Pres.: H. B. Ellis.

Shorewood Packaging Corp. of Canada Ltd., 2220 Midland Ave., Scarborough, ON, M1P 3E6, (416) 292-3990. Telex: 065 25228. Pres.: Gerry Prochaska; Sales Mgr.: George Struth.

World Records (Div. of Shotgun Gimme Holdings Ltd.), Box 2000, Bowmanville, ON, L1C 3Z3, (416) 433-0250, (800) 263-7798, Fax: (416) 286-3454. E-Mail: (416) 686-2841. Pres.: R. J. Stone; Sales Mgr.: J. A. Eaton. (Jackets—LP & 45)(Sleeves—LP & 45)

POLYBAG & SHRINKWRAP

McKean Electronics, Ltd., 780 Bank St., Box 4054, Ottawa, ON, K1S 5B1, (613) 236-7242. Pres.: Douglas McKean; Sales Mgr.: Roger Patrick; Gen. Sales Mgr.: D. Earl. (Polybag only)

Sound Image, Ltd., 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Pres.: Ron Penner. (Polybag & Shrinkwrap)

Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. (Polybag & Shrinkwrap)

RAW MATERIALS

Keysor Corp. (Subsidiary of Keysor-Century Corp.), 107 Dowry Rd., Ajax, ON, L1S 2G3, (416) 686-2351. Plant Mgr.: Samuel Pollock.

Product(s): Phonograph Record Compound.

SURVEILLANCE & SECURITY SYSTEMS

Electrohome Ltd., 809 Wellington St., North, Kitchener, ON, N2G 4J6, (519) 744-7111. Cable: DEIL KTCH. Telex: 069-55449. Fax: (519) 749-3131. Pres.: J. A. Pollock; Sales Mgr.: Group Gen. Mgr.: W. M. Nobbs; Public Relations Mgr.: Robert Lovell.

Smyth Sound Equipment Ltd., 595 Parc Industriel, Longueuil, PQ, J4H 3V7, (514) 679-5490. Cable: COM-POONENTS. Telex: 05 25339. Fax: (514) 679-1780. Pres.: J. B. Smyth; Sales Mgr.: M. Girard.

TAPE, SUPPLIES & ACCESSORIES MFRS.

BASF Canada, Inc., 5850 Cote de Liesse Rd., Town of Mt. Royal, PQ, H4T 1C1, (514) 341-5411. Telex: 05-824512. Pres.: J. Tiarks; Sales Mgr.: John Clarke; Mktg. Mgr.: John Clarry.

B.W.M. Ent., Ltd., 81 Montclair Ave., Toronto, ON, M5P 1P5, (416) 488-0603. Pres.: B. McVicker.

W.H. Brady, Inc., 10 Marmac Dr., Rexdale, ON, M9W 1E6, (416) 675-7111. Cable: BRADYLINE. Telex: 06-989171. Fax: (416) 675-2077. Sales Mgr.: Peter Kaminski; Gen. Mgr.: E. J. Wright.

Michele Audio of Canada, Ltd., 491 Brimley Rd., Unit 20, Scarborough, ON, M1J 1A4, (416) 265-0171. Pres.: Clyde McGregor.

Pacific Int'l Magnetics, Inc., 200-11031 Bridgeport Rd., Richmond, BC, V6X 3A2, (604) 273-1851, (604) 273-6015. Telex: 04-357568. Pres.: Paul B. Brown; Sales Mgr.: Peter Fraser.

Audio—Labels, cartons & custom wrapping.

Audio—Labels, cartons & custom wrapping.

Ross-Ellis, Ltd., 300 Ann St., Montreal, PQ, H3C 2K2, (514) 861-2411, (800) 223-6105. Telex: 05-267411. Pres.: H. B. Ellis; Sales Mgr.: Peter Kerr; Vice Pres.: K. E. Peladeau. Audio—Cassette labels.

Video—Video cassette labels.

Ross-Ellis, Ltd., 45 Esna Park Dr., Markham, ON, L3R 1C9, (416) 475-9811. Pres.: H. B. Ellis. Audio—Cassette labels.

Video—Video cassette labels.

Sound Image, Ltd., 180 Sheldon Dr., Cambridge, ON, N1R 6V1, (519) 623-2269. Pres.: Ron Penner. Audio—Cassette.

Western Imperial Magnetics Ltd., 7-12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-9170. Telex: 04355569 EXCELL BAT VCR. Audio—Ampex, 3M. Agfa.

CHILE

RECORD COMPANIES

A & M, See CBS Records Chile Ltda.

Angel, See EMI Odeon Chilena S. A.

CBS Records Chile Ltd., Mariategui 2460, Santiago, (02) 2236124, (02) 741597. Telex: 340969 CBSREC CK.

Label(s): (Owned) A & M, CBS, Columbia, Epic, Geffen, (Licensed) Alerac, Hispavox.

Capitol, See EMI Odeon Chilena S. A.

Columbia, See CBS Records Chile Ltda.

EMI Odeon Chilena S. A., Libertad 1227, Santiago, +56 (2) 733 069. Telex: 340774. Fax: +56 (2) 733440. Managing Dir.: Julio Baenz; Mktg. Dir.: Julio Guzman.

Label(s): (Owned) EMI, Capitol, Angel, Parlophone, Hispavox, (Licensed) RCA, WEA/PolyGram,

Epic, See CBS Records Chile Ltda.

Geffen, See CBS Records Chile Ltda.

Hispavox, See EMI Odeon Chilena S. A.

Kick, See O. B. H. Musikverlag.

O. B. H. Musikverlag, Box 2691, Lugano 1, CH6901, (091) 685586.

Label(s): (Owned) Kick, O. B. H.

Parlophone, See EMI Odeon Chilena S. A.

RCA/Ariola Chile, Francisco Noguera 217 of 20, Santiago, (562) 2512538, (562) 2512276. Telex: 340890 RCA CH, Gen. Mgr.: Jaime Roman; Administrator: Carlos Quezada; Mktg. Dir.: David Yanez; Promo. Dir.: Carlos Labrana.

Label(s): (Owned) RCA, Ariola, (Licensed) Microfon, Motown, Arista, Chrysalis, Virgin.

SRC, See Sonidos Ltd.

Sonidos Ltd., Box 16412 Plaza Lyon Local 62-A, Santiago, 2514352, Gerente Socio: Sergio R. Roman Canales; Gerente Socia: Nancy Canessa Lara.

Label(s): (Owned) SRC, Trigal. (CD-Distributor)

Trigal, See Sonidos Ltd.
WEA/PolyGram, See EMI Odeon Chilena S. A.

MUSIC PUBLISHERS

Arapua, See Ediciones Musicales Fermata Ltda.
Augusta, See Ediciones Musicales Fermata Ltda.
Bandeirante, See Ediciones Musicales Fermata Ltda.
Ediciones Musicales Fermata Ltda., Agustinas 853 of 511, Santiago, 332720, Cable: FERMATACHILE, Gen. Mgr.: Eliana Cisternas C.
Ediclave, See Ediciones Musicales Fermata Ltda.
Fermata Do Brasil, See Ediciones Musicales Fermata Ltda.
Musica Brasileira Moderna, See Ediciones Musicales Fermata Ltda.
Arthur Napoleao, See Ediciones Musicales Fermata Ltda.
Nossa Terra, See Ediciones Musicales Fermata Ltda.
O. B. H. Musikverlag, Box 2691, Lugano 1, (091) 685586, Pres.: Otto B. Hartmann.
Peer-Southern Organization, See Southern Music Int'l.
SBK Songs Chile Ltda., California 2370-Providencia, Santiago, 59-2-225-9237, Telex: 034-240-181, Contact: Jorge Undurraga.
Seresta, See Ediciones Musicales Fermata Ltda.
Sociedad Chilena de Ediciones Musicales Ltda., (IFPI), Libertad 1227, Santiago, 737069, Cable: TURNTABLE, Telex: 340774 EMI CK, Pres.: Francisco Nieto.
Sonata, See Ediciones Musicales Fermata Ltda.
Southern Music Int'l, Calle Amunategui, # 471, Depto. E, Santiago, (562) 712968, Contact: Zoraida Villalobos.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

EMI Odeon Chilena S.A., Libertad 1227, Santiago, Casilla, 186-D, 733440-737069. Cable: TURNTABLE. Telex: 340774 EMI CK. Fax: 733440. Pres.: Julio Saenz; Sales Mgr.: Julio Guzman.

RECORD PROMOTION (Including Public Relations & Marketing)

EMI Odeon Chilena S.A., Libertad 1227, Santiago, Casilla, 186-D, 733440-737069. Cable: TURNTABLE. Telex: 340774 EMI CK. Fax: 733440. Pres.: Julio Saenz; Sales Mgr.: Julio Guzman.

TAPE CUSTOM DUPLICATORS

EMI Odeon Chilena S.A., Libertad 1227, Santiago, Casilla, 186-D, 733440-737069. Cable: TURNTABLE. Telex: 340774 EMI CK. Fax: 733440. Pres.: Julio Saenz; Sales Mgr.: Julio Guzman.
Audio: Cassette.
Philips Chilena SA, Casilla 2687 Av, Santa Maria, Santiago, 0780.
Quatro Ltda. (Productora & Distribudora de Discos), Catedral 2098, Santiago, 65764.
UTZ Corp. Ltda., Fernando Manterola 0453, Santiago.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

EMI Odeon Chilena S.A., Libertad 1227, Santiago, Casilla, 186-D, 733440-737069. Cable: TURNTABLE. Telex: 340774 EMI CK. Fax: 733440. Pres.: Julio Saenz; Sales Mgr.: Julio Guzman.
Product(s): ElectroSound Mod. 6000.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

EMI Odeon Chilena S.A., Libertad 1227, Santiago, Casilla, 186-D, 733440-737069. Cable: TURNTABLE. Telex: 340774 EMI CK. Fax: 733440. Pres.: Julio Saenz; Sales Mgr.: Julio Guzman.
Audio: Tony Wong, BASF, AGFA.

TAPE, SUPPLIES & ACCESSORIES MFRS.

BASF Chile, Anilquimica S.A., Santiago, 3238, Telex: 340286/340235 ANQUIM CK. Fax: 5574155 183.

EMI Odeon Chilena S.A., Libertad 1227, Santiago, Casilla, 186-D, 733440-737069. Cable: TURNTABLE. Telex: 340774 EMI CK. Fax: 733440. Pres.: Julio Saenz; Sales Mgr.: Julio Guzman.
Audio—C-0 Box.

CHINA

RECORD COMPANIES

A N G (Angel), See Taiwan Electric Development Corp.
A R C (Archive), See Taiwan Electric Development Corp.
D G (Dentse Grammophon), See Taiwan Electric Development Corp.
Decca, See Taiwan Electric Development Corp.
East World, See Taiwan Kolin Co., Ltd.
Express, See Taiwan Kolin Co., Ltd.
Fantasy, See Taiwan Kolin Co., Ltd.
G R P, See Taiwan Kolin Co., Ltd.
Jupiter, See Taiwan Kolin Co., Ltd.
Kolin Label, See Taiwan Kolin Co., Ltd.
Roarte, See Taiwan Kolin Co., Ltd.
T E L (Teletunken), See Taiwan Electric Development Corp.
Taiwan Electric Development Corp., 25 Chung Shan N. Rd., Sec. 2, Taipei, (02) 5413525, (02) 5512525, Cable: TEDCO TAIPEI, Telex: 23671 NIKKOTOH, Pres.: Cheng-Chih Chen; Exec. Dir.: Chen Chiang Yu-Nu; Gen. Mgr.: Wei-Yow Chen; Mktg. Dir.: Wei-Tzuoh Chen.
Label(s): (Licensed) D G (Dentse Grammophon), ARC (Archive), ANG (Angel), TEL (Teletunken), Decca. (CD-Distributor)

MUSIC PUBLISHERS

Alshire Singapore Pte. Ltd., See Taiwan Kolin Co., Ltd.
Hong Kong King Yoko Ltd., See Taiwan Kolin Co., Ltd.
Musical Sound Organisation Sdn. Bhd., See Taiwan Kolin Co., Ltd.
Pacific Audio & Video Cd., Broadcasting Bldg., 686 Renmin Bei Rd., Canton, 677416, 662723, Pres.: Lun Zu Qi, Gen. Mgr.: Mai Ji, Prof. Mgr.: Liu Zhi Wen.
Taiwan Kolin Co., Ltd., No. 40-1, Sec. 2, Chung Shan North Rd., Taipei, 10449, (02) 521-6551, Cable: tkolin taipei, Telex: 11102 tkolin, Pres.: J.P. Liu, Gen. Mgr.: C.J. Liu, Prof. Mgr.: Victor Hwang.

ACCESSORY SUPPLIERS

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (Brush), Turntable Mats, Replacement Styl, Tape—Cases (audio & video).
China Record Factory (Div. of Central Broadcasting & Television Admin.), 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627. Telex: 33009 BTHHS CN. Fax: 314345 CRC. Pres.: Sun Ligong; Sales Mgr.: Wang Min Qin.
Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (Brush), Turntable Mats, Replacement Styl, Tape—Cases (audio & video).

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.
China Record Factory (Div. of Central Broadcasting & Television Admin.), 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627. Telex: 33009 BTHHS CN. Fax: 314345 CRC. Pres.: Sun Ligong; Sales Mgr.: Wang Min Qin.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.

China Record Factory (Div. of Central Broadcasting & Television Admin.), 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627. Telex: 33009 BTHHS CN. Fax: 314345 CRC. Pres.: Sun Ligong; Sales Mgr.: Wang Min Qin.

RECORD PROMOTION (Including Public Relations & Marketing)

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.
China Record Factory (Div. of Central Broadcasting & Television Admin.), 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627. Telex: 33009 BTHHS CN. Fax: 314345 CRC. Pres.: Sun Ligong; Sales Mgr.: Wang Min Qin.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.
Product(s): Buttons/Badges, Keychains, Posters.
China Record Factory (Div. of Central Broadcasting & Television Admin.), 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627. Telex: 33009 BTHHS CN. Fax: 314345 CRC. Pres.: Sun Ligong; Sales Mgr.: Wang Min Qin.
Product(s): Buttons/Badges, Keychains, Posters.

TAPE CUSTOM DUPLICATORS

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.
Audio: Cassette.
Video: ¼ U-matic Cassette, ½ VHS Cassette.
China Record Factory (Div. of Central Broadcasting & Television Admin.), 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627. Telex: 33009 BTHHS CN. Fax: 314345 CRC. Pres.: Sun Ligong; Sales Mgr.: Wang Min Qin.
Audio: Cassette.
Video: ¼ U-matic Cassette, ½ VHS Cassette.
Nan Hai Audio Factory, Chun Chiao, Fo Ping Kung Rd., Fo Shan, Guangzhou, 32078, Prod'n. Dir.: Leo Chan.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.
Product(s): Gauss studer.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.
Audio: Presser.

TAPE PACKAGING & LABELING EQUIPMENT MANUFACTURERS

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.
Product(s): W-307.

CD MASTERING & MANUFACTURING PLANTS

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai.

Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.

China Record Factory (Div. of Central Broadcasting & Television Admin.), 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627. Telex: 33009 BTHHS CN. Fax: 314345 CRC. Pres.: Sun Ligong; Sales Mgr.: Wang Minqin.

PLATING, PROCESSING & PRESSING PLANTS

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.

Pressing capacity: LP—10,000,000 per year.
China Record Factory (Div. of Central Broadcasting & Television Admin.), 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627. Telex: 33009 BTHHS CN. Fax: 314345 CRC. Pres.: Sun Ligong; Sales Mgr.: Wang Minqin.
 Pressing capacity: LP—1,000,000 per year.

TAPE PACKAGING & LABELING SERVICES

China Record Corp. Shanghai, 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627 Shanghai. Telex: 33009 BTHHS CN. Pres.: Sun Li Gong; Sales Mgr.: Wang Min Qin.

China Record Factory (Div. of Central Broadcasting & Television Admin.), 811 Heng Shan Rd., Shanghai, 200030, (021) 374470. Cable: 2627. Telex: 33009 BTHHS CN. Fax: 314345 CRC. Pres.: Sun Ligong; Sales Mgr.: Wang Minqin.

COLOMBIA

RECORD COMPANIES

Antillano, See Discos Tropical Ltda.
Camden, See Industria Electrosonora S.A. "Sonolux".
Carnaval, See Industrias Fonograficas Victoria Ltda. "Discos Victoria".

"Codiscos" Compania Colombiana de Discos, S. A., Carrera 43A, #11A, 40 Apdo. Aereo 1428, Medellin, 660762, 660742, Cable: CODISCOS, Telex: 65270, Pres.: Alfredo J. Diez; Vice Pres.: Gustavo Gomez; Vice Pres.: Alvaro Arango; A & R Nat'l Dir.: Rafael Mejia; A & R Int'l Dir.: Marco F. Eusse.

Label(s): (Owned) Zeida, Costeno, Famoso, De Oro, Super Play, (Licensed) Alshire, Baby Records, Famoso, Fono Video, Gamma, Hispavox, Musart, Record Hit, Sonotone, Sono Rodven, Tropical Budda Records.

Costeno, See "Codiscos" Compania Colombiana de Discos, S. A.

De Oro, See "Codiscos" Compania Colombiana de Discos, S. A.

Discos Fuentes Ltda., Cra. 51 # 13 223, Medellin, Antioquia, 235 13 00, 234 71 52, Pres.: Pedro Jose Maria Fuentes; Gen. Mgr.: Conrado D. Hernandez; A & R Dir.: Javier Garcia Munoz; Sales Dir.: Rafael Velasquez. Label(s): (Owned) Fuentes, Folklor, Caribe, Delujo, (Licensed) Saongrafica, Velvet, Guantanamera (Venezuela) Som (Brazil), Virrey (Peru), Cnix (Ecuador), Peerless, NGS (Mexico), Vanguard, Seeco, Solar, Sonotone (United States) Creamus, D.D.D. (Italy), Fonomusic, Leiber, Espana, Nightmare, (United Kingdom).

US Reps.: Sonotone (Opa Locka, FL).
 Int'l Reps.: Peerless (Mexico), Velvet (Venezuela); Fediscos (Ecuador); Virrey (Peru); Fonomusic (Spain).

Discos Tropical Ltda., Calle 68B, #68-73, Barranquilla, (95) 316-509, (95) 325-858, Cable: RADIAG, Telex: 31123 JHFLC-CO. Pres.: Emilio Fortou P.; Int'l Gen. & Sales Mgr.: Tony Fortou E.

Label(s): (Owned) Tropical, Ideal, Extra/Swing, Antillano, (Licensed) Gema, Arrow, CID.
 Int'l Reps.: Discos Musart (Mexico); Fonodisco (Venezuela).

Extra/Swing, See Discos Tropical Ltda.
Felito, See Industrias Fonograficas Victoria Ltda. "Discos Victoria".

Ideal, See Discos Tropical Ltda.
Industria Electrosonora S.A. "Sonolux", Calle 29, No. 43A-5, Medellin, Antioquia, 232 09 99, Telex: 65212, Gerente Mgr.: Oscar Bayter; Dir. Int'l: Julio Villa; Dir. de Mercado: Alvaro Escobar; Dir. de Publicidad/Promo: Francisco Bolivar.
 Label(s): (Owned) Sonolux, Tamborite, Lira, (Licensed) RCA/Ariola Int'l, Marfer, Camden.

Industrias Fonograficas Victoria Ltda. "Discos Victoria", Carrera 52 No 25-144, Apartado 3308, Medellin, Antioquia, 235 15 06, Pres.: Otoniel Cardona Uran; Gerente: Otoniel Cardona Arenas; Gerente de Ventas: Hernan Cardona Tobon; Dept. Int'l: Bernardo Mejia Aguirre. Label(s): (Owned) Victoria, Carnival, Universe, (Licensed) Felito.
 Int'l Reps.: Peerless (Mexico, Mexico); Famoso (Ecuador, Quito).

Industrias Phillips de Columbia S.A., Music Division, Calle 13 No. 51-39, Baogata, D.E., 57 (1) 260 06 00, Telex: 44776, Fax: 57 (1) 2610139, Gen. Mgr.: Alfonso Escolat N.

Lira, See Industria Electrosonora S.A. "Sonolux".
Marfer, See Industria Electrosonora S.A. "Sonolux".
RCA/Ariola Int'l, See Industria Electrosonora S.A. "Sonolux".

Tamborite, See Industria Electrosonora S.A. "Sonolux".

Tropical, See Discos Tropical Ltda.

Universe, See Industrias Fonograficas Victoria Ltda. "Discos Victoria".

Zeida, See "Codiscos" Compania Colombiana de Discos, S. A.

MUSIC PUBLISHERS

Arabella Ediciones Musicales, See Sono-Inter.
Clonal de Musica Ltda. "Ecomus", Carrera 43A No 11A-40, Medellin, Antioquia, 66-03-41, Cable: ECOMUS, Telex: 65270, Gen. Mgr.: Sylvia N. Arango Duque.

Discos CBS, S.A., Apartado Aereo-9247, Bogota, D.E., Contact: F. Cardona Aristizabal.

Ediciones Int'l Peru Musica, See Sono-Inter.
Ediciones Musicales RCA Espanola, See Sono-Inter.
Ediprom, Carrera 52 No 25-144, Apartado 3308, Medellin, Antioquia, 235 52 54, Pres.: Otoniel Cardona Uran.

Editora Musical RCA Jaguar, See Sono-Inter.
Editorial Mexicana de Musica, See Sono-Inter.

Morro Music, Inc., See Sono-Inter.
Notas Magicas S.A., See Sono-Inter.

Peer de Colombia Limitada, Carrera 7 No. 21-73, Bogota, D.E., (571) 241-9864, Cable: PEERCO.

Promotora Colombiana de Musica Ltda. "Prodemus", Carrera 43A, #11A-40, Medellin, Antioquia, 66-03-41, Cable: PRODEMUS, Telex: 65270, Gen. Mgr.: Sylvia N. Arango Duque.

RCA Musica SpA, See Sono-Inter.
SBK Songs Colombia S.A., Apartado Aereo-9247, Bogota, D.E., 57-2-702-200, Telex: 396-43461, Contact: F. Cardona Aristizabal.

Sadram Editora, See Sono-Inter.
Sono-Inter, Calle 29, No. 43A-5, Medellin, Antioquia, 232 09 99, Telex: 65212, Pres.: Oscar Bayter, Gen. Mgr.: Elba Johnson.

Universal Music Publishers, See Sono-Inter.

ACCESSORY SUPPLIERS

BASF Columbia, Quimica Columbia S.A., Autoposta Sur Km 9, Medellin.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Discos Tropical Ltda., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858. Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

DISPLAY & OTHER FIXTURES

Discos Tropical Ltda., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858. Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro Jose Maria Fuentes; Sales

Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.
Fuentes (Fabrica de Discos) Ltda., Apdo. Aereo 1960, Carrera 51, Medellin, 13-223, 35-13-00, 35-71-51. Cable: DISFUENTES. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.

ENTERTAINMENT ATTORNEYS

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.

Fuentes (Fabrica de Discos) Ltda., Apdo. Aereo 1960, Carrera 51, Medellin, 13-223, 35-13-00, 35-71-51. Cable: DISFUENTES. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Audiovisuales America Ltda. (AVA), Calle 68-B No. 68-73, Barranquilla, (95) 325-362, (95) 560-977. Cable: RADIAG. Telex: 31321 CCCBQ-CO. E-Mail: Box 50-804. Pres.: Emilio A. Fortou E.; Sales Mgr.: Adelaida Reyes C.

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya; Vice Pres.: Alvaro Arango.

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.

Fuentes (Fabrica de Discos) Ltda., Apdo. Aereo 1960, Carrera 51, Medellin, 13-223, 35-13-00, 35-71-51. Cable: DISFUENTES. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.

Phillips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota D. E., 600600X, Cable: PHILCOLON. Telex: 44776. Fax: 2610139. E-Mail: Box 6393. Pres.: Gen. Mgr.: A. E. Nieto; Sales Mgr.: Luis Garcia S.; Admin.: Elbert Santamaria.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

MUSIC LIBRARIES

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

RECORD PROMOTION (Including Public Relations & Marketing)

Audiovisuales America Ltda. (AVA), Calle 68-B No. 68-73, Barranquilla, (95) 325-362, (95) 560-977. Cable: RADIAG. Telex: 31321 CCCBQ-CO. E-Mail: Box 50-804. Pres.: Emilio A. Fortou E.; Sales Mgr.: Adelaida Reyes C.

Codiscos (Compania Colombiana de Discos SA), Apdo. Aereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya; Vice Pres.: Alvaro Arango.

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52. Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.

Discos Tropical Ltda., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858. Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

Fuentes (Fabrica de Discos) Ltda., Apdo. Aereo 1960, Carrera 51, Medellin, 13-223, 35-13-00, 35-71-51. Cable: DISFUENTES. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia.

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.

Phillips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota D. E., 600600X, Cable: PHILCOLON. Telex: 44776. Fax: 2610139. E-Mail: Box 6393. Pres.: Gen. Mgr.: A. E. Nieto; Sales Mgr.: Luis Garcia S.; Admin.: Elbert Santamaria.

Promosonic Ltda., Box 50-804, Barranquilla, 316-509, 325-362. Cable: RADIAG. Telex: 31123.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Audiovisuales America Ltda., (AVA), Calle 68-B No. 68-73, Barranquilla, (95) 325-362, (95) 560-977. Cable: RADIAG. Telex: 31321 CCCBQ-CO. E-Mail: Box 50-804. Pres.: Emilio A. Fortou E.; Sales Mgr.: Adelaida Reyes C. Product(s): Posters, T-Shirts.

TAPE CUSTOM DUPLICATORS

Audiovisuales America Ltda., (AVA), Calle 68-B No. 68-73, Barranquilla, (95) 325-362, (95) 560-977. Cable: RADIAG. Telex: 31321 CCCBQ-CO. E-Mail: Box 50-804. Pres.: Emilio A. Fortou E.; Sales Mgr.: Adelaida Reyes C. Audio: Cassette, High Speed. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

Codiscos (Compania Colombiana de Discos SA), Apdo. Arereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya; Vice Pres.: Alvaro Arango. Audio: Cassette.

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52, Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia. Audio: Cassette.

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858, Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. Audio: Cassette, Open Reel, High Speed. Video: ¼ U-matic Cassette, ½ Beta Cassette.

F.M. Discos & Cintas Ltda., Avenida 13 No. 128A-60, Bogota' D.E., (91) 2166607, (91) 2166647, Telex: 45499 PD. Nog. Co. Pres.: Francisco Montoya C.; Sales Mgr.: Jorge Estrada R.

Fuentes (Fabrica de Discos) Ltda., Apdo., Aereo 1960, Carrera 51, Medellin, 13-223, 35-13-00, 35-71-51, Cable: DISFUENTES. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia. Audio: Cassette.

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232 09 99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar. Audio: Cassette.

Ingeson Ltda., 6-27 Calle 22, Bogota, 243-3613. Audio: Cassette.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota D. E., 600600X, Cable: PHILCOLON. Telex: 44776. Fax: 2610139. E-Mail: Box 6393. Pres.: Gen. Mgr.: A. E. Nieto; Sales Mgr.: Luis Garcia S.; Admin.: Elbert Santamaria. Audio: Cassette.

Sonex Ltd., Apdo. 4007, Bogota, 011-5712433613. Cable: INGE30H. Pres.: M. Drezner; Sales Mgr.: E. Mayorga. Audio: Cassette, Open Reel, High Speed.

Sonolux Industria Electro-Sonora SA, 43A-5 Calle 29, Medellin, 32 09 99. Audio: Cassette.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. Audio: Cassette. Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232 09 99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar. Audio: ES.

Sonolux Industria Electro-Sonora SA, 43A-5 Calle 29, Medellin, 32-09-99.

PLATING, PROCESSING & PRESSING PLANTS

C B S SA (Discos), 5-81 Calle 80, Bogota D.E., 211-91-00. Cable: COLRECORD. Telex: 43461.

Codiscos (Compania Colombiana de Discos SA), Apdo. Arereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya; Vice Pres.: Alvaro Arango. Pressing capacity: 45—4,900 per day; LP—10,200 per day.

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52, Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia. Pressing capacity: 45—10,000 per day; LP—20,000 per day.

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858, Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. Pressing capacity: 45—1000 per shift; LP—2000 per shift.

F.M. Discos & Cintas Ltda., Avenida 13 No. 128A-60, Bogota' D.E., (91) 2166607, (91) 2166647, Telex: 45499 PD. Nog. Co. Pres.: Francisco Montoya C.; Sales Mgr.: Jorge Estrada R.

Pressing capacity: 45—6000 per day; LP—8000 per day. **Fuentes (Fabrica de Discos) Ltda.,** Apdo., Aereo 1960, Carrera 51, Medellin, 13-223, 35-13-00, 35-71-51, Cable: DISFUENTES. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia. Pressing capacity: 45—10,000 per day; LP—20,000 per day.

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232 09 99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota D. E., 600600X, Cable: PHILCOLON. Telex: 44776. Fax: 2610139. E-Mail: Box 6393. Pres.: Gen. Mgr.: A. E. Nieto; Sales Mgr.: Luis Garcia S.; Admin.: Elbert Santamaria.

Sonolux Industria Electro-Sonora SA, 43A-5 Calle 29, Medellin, 32-09-99.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. Pressing capacity: 45—1,000 per shift; LP—1,500 per shift.

TAPE PACKAGING & LABELING SERVICES

Audiovisuales America Ltda., (AVA), Calle 68-B No. 68-73, Barranquilla, (95) 325-362, (95) 560-977, Cable: RADIAG. Telex: 31321 CCCBQ-CO. E-Mail: Box 50-804. Pres.: Emilio A. Fortou E.; Sales Mgr.: Adelaida Reyes C. (Labeling & Mailing)

Codiscos (Compania Colombiana de Discos SA), Apdo. Arereo 1428, Medellin, 2660762. Cable: CODISCOS. Telex: 65270. Fax: 2550659. Pres.: Alfredo Jose Diez; Sales Mgr.: Luis Guillermo Montoya; Vice Pres.: Alvaro Arango.

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858, Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. (Audio & Video) (Inserting, Collating, Labeling & Mailing)

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar. (Audio only)

Sonex Ltd., Apdo. 4007, Bogota, 011-5712433613. Cable: INGE30H. Pres.: M. Drezner; Sales Mgr.: E. Mayorga. (Inserting, Collating, Labeling & Mailing)

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858, Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

Ingeson Ltda., 6-27 Calle 22, Bogota, 243-3613.

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota D. E., 600600X, Cable: PHILCOLON. Telex: 44776. Fax: 2610139. E-Mail: Box 6393. Pres.: Gen. Mgr.: A. E. Nieto; Sales Mgr.: Luis Garcia S.; Admin.: Elbert Santamaria. Audio: Cassette.

Sonex Ltd., Apdo. 4007, Bogota, 011-5712433613. Cable: INGE30H. Pres.: M. Drezner; Sales Mgr.: E. Mayorga. Audio: Sonex.

Sonolux Industria Electro-Sonora SA, 43A-5 Calle 29, Medellin, 32-09-99.

ENVELOPES & MAILERS

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52, Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia. (LP) **Discos Tropical Ltd.,** Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858, Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. (LP & 45) **Fuentes (Fabrica de Discos) Ltda.,** Apdo., Aereo 1960, Carrera 51, Medellin, 13-223, 35-13-00, 35-71-51, Cable:

DISFUENTES. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia. (LP) **Industria Electrosonora S.A. "Sonolux",** Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. (LP & 45)

JACKETS, SLEEVES & LABELS

Discos Fuentes Ltda., Cra 51 N. 13 223, Medellin, 235-13-00, 235-71-52, Cable: DISFUENTES. Telex: 66646 AVTRMCO. Pres.: Pedro/Jose Maria Fuentes; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia. (Jackets—LP)(Sleeves—LP & 45)

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858, Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. (Jackets—LP & 45) (Sleeves—LP & 45)

F.M. Discos & Cintas Ltda., Avenida 13 No. 128A-60, Bogota' D.E., (91) 2166607, (91) 2166647, Telex: 45499 PD. Nog. Co. Pres.: Francisco Montoya C.; Sales Mgr.: Jorge Estrada R.

Fuentes (Fabrica de Discos) Ltda., Apdo., Aereo 1960, Carrera 51, Medellin, 13-223, 35-13-00, 35-71-51, Cable: DISFUENTES. Pres.: Pedro & Jose Maria Fuente; Sales Mgr.: Rafael Velasquez; Int'l Dir.: Javier Garcia. (Jackets—LP)(Sleeves—LP & 45)

Industria Electrosonora S.A. "Sonolux", Calle 29, #43 A-5, Medellin, 232.09.99. Telex: 65212. Pres.: Oscar Bayter; Sales Mgr.: Alvaro Escobar. (Jackets—LP) (Sleeves—LP)

Litho Plastics Ltda., 68-73 Calle 68-B, Barranquilla, (95) 316-509. Cable: RADIAG. (Jackets—LP & 45)(Sleeves—LP & 45)

Philips de Colombia SA (Industrias), Music Div., 51-39 Calle 13, Bogota D. E., 600600X, Cable: PHILCOLON. Telex: 44776. Fax: 2610139. E-Mail: Box 6393. Pres.: Gen. Mgr.: A. E. Nieto; Sales Mgr.: Luis Garcia S.; Admin.: Elbert Santamaria. (Jackets—LP)(Sleeves—LP)

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. (Jackets—LP & 45) (Sleeves—LP & 45)

RAW MATERIALS

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858, Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. Product(s): Compound.

Sonex Ltd., Apdo. 4007, Bogota, 011-5712433613. Cable: INGE30H. Pres.: M. Drezner; Sales Mgr.: E. Mayorga.

Tropical (Discos) Ltda., Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. Product(s): Compound.

TAPE, SUPPLIES & ACCESSORIES MFRS.

Audiovisuales America Ltda., (AVA), Calle 68-B No. 68-73, Barranquilla, (95) 325-362, (95) 560-977, Cable: RADIAG. Telex: 31321 CCCBQ-CO. E-Mail: Box 50-804. Pres.: Emilio A. Fortou E.; Sales Mgr.: Adelaida Reyes C.

Discos Tropical Ltd., Calle 68-B No. 68-73, Barranquilla, (95) 316-509, (95) 325-858, Cable: RADIAG. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E. Audio—Cassette. Video—Beta.

Sonolux Industria Electro-Sonora SA, 43A-5 Calle 29, Medellin, , 32-09-99.

Audio—Ultra specialty equipment. **Tropical (Discos) Ltda.,** Box 793, Barranquilla, (95) 316-509. Cable: RADIAG. Telex: 31123. Pres.: Emilio Fortou P.; Sales Mgr.: Tony Fortou E.

COSTA RICA

MUSIC PUBLISHERS

Mundo Musical S.A., Box 4093, San Jose, 506-359-322, Telex: 376-2308, Contact: V. De Vasquez.

ACCESSORY SUPPLIERS

BASF de Costa Rica S.A., 100 m este 25 m sur, Plaza del sol, San Jose, 4471.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

TAPE CUSTOM DUPLICATORS

Indica (Industria de Discos Centroamericana) SA, Apto. San Jose, 1000, 35-93-22. Cable: INDICA-MORAVIA. Telex: 2308 INDICA. Pres.: Guillermo Lopez; Sales Mgr.: Luis N. Salas; Finance & Admin. Dir.: Alfredo Raga. Audio: Cassette.

PLATING, PROCESSING & PRESSING PLANTS

Indica (Industria de Discos Centroamericana) SA, Apto. San Jose, 1000, 35-93-22. Cable: INDICA-MORAVIA. Telex: 2308 INDICA. Pres.: Guillermo Lopez; Sales Mgr.: Luis N. Salas; Finance & Admin. Dir.: Alfredo Raga. Pressing capacity: 45—10,000 per day; LP—8,000 per day.

CUBA

ACCESSORY SUPPLIERS

BASF Cuba, Aktiengesellschaft, Calle 21 No. 15 Apartamento 8, Havana, 4009.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

CYPRUS

RECORD COMPANIES

CBS UK Ltd., 30-34 Sophoulis, St. Nicosia 41251, Cable: COLRECORD.
Label(s): (Owned) CBS, Epic.
Electroacoustic Supply Co. Ltd. (IFPI), Box 625, Limassol, 64313, 64319, Telex: 2670 STRATEXA CY.
Label(s): (Owned) Stratexa, (Licensed) EMI-Columbia (Greece), Deutsche Grammophon, Polydor, (West Germany), Decca (United Kingdom).
Epic, See CBS UK Ltd.
Stratexa, See Electroacoustic.

RECORD PROMOTION (Including Public Relations & Marketing)

C B S Records, Ltd., 30-34 Sophoulis St., Nicosia, 41251, Cable: COLRECORD.

TAPE CUSTOM DUPLICATORS

C B S Records, Ltd., 30-34 Sophoulis St., Nicosia, 41251, Cable: COLRECORD.
Audio: Cassette.
Sound Carriers Mfg. Ltd. (GATF), Box 625, Limassol, (051) 64313. Telex: 2670.
Audio: Cassette.

CZECHOSLOVAKIA

RECORD COMPANIES

Artia Foreign Trade Corp., Ve Smeckach 30, Prague, 24 60 41-9, Cable: Artiaspol, Telex: 121065 Prague, Pres.: Miroslav Maruska; Commercial Dir.: Vladimír Skola; Deputy Commercial Dir.: Lubos Cnuchar; A & R: Leo Jehne; Sales Mgr.: Marta Peroutkova.
Label(s): Supraphon, Panton.
US Reps.: Apon Records (Long Island City, NY). (CD-Distributor)

BMI, See Supraphon.
CBS, See Supraphon.
EMI, See Supraphon.
Fono-Gesellschaft mbH Luzern, Zinggendorstr. 3, Luzern, CH-6006, Cable: o41/51 11 54, Dir.: Dr. Paul Cron; Member of GmbH: Henriette Cron.
Label(s): (Owned) Fono.
Int'l Reps.: Fono-Records (Germany). (CD-Distributor)
Melodija, See Supraphon.
OPUS Records & Publishing House, Dunajska 18, 815 04 Bratislava, Bratislava, Telex: 92219 opus c, Managing Dir.: Dr. Ivan Stanislav; A & R Dir.: Pavol Bagin; Commercial Dir.: Ervin Paulik; Int'l Mgr.: Dr. Zlatica Mociakova; Int'l Mgr.: Rudolf Homer.
Label(s): (Owned) OPUS, (Licensed) PolyGram Group, EMI, Baby Records, Ariola, Virgin.
US Reps.: Invid Records, Inc. (Los Angeles, CA).
Int'l Reps.: N.S. Baltic S.A. (Belgium). (CD-Manufacturer/Distributor)
Panton, Ricni 12, 118 39 Praha 1, Gen. Mgr.: Jaroslav Hrabá; Contact: Dr. Jiri Stilec; (CD-Distributor)
PolyGram, See Supraphon.
Slovart Co. Ltd., 817 64 Bratislava, Gottwaldovo nam. 6, Bratislava, 488-41, 427-81, Telex: 93394 slov c, Gen. Mgr.: Michael Lörincz; Rec. Dept. Mgr.: Ivan Marton; Commercial Dir.: Juraj Jurasek.
Label(s): (Owned) Opus Rec. and Publishing House.
Int'l Reps.: JVC Tokyo (Japan); JPC Schallplatten (West Germany); A. D. D. A. (France); Import Music Service (The Netherlands). (CD-Manufacturer/Distributor)
Supraphon, Palackeho 1, Praha 1, 268141, 262562, Cable: SUPRAPHON PRAHA, Telex: 121218 SUNP, Pres.: Dr. Jan Kvidera; Gen. Mgr. Int'l: Dr. Pavel Smola; Prof. Mgr.: Jiri Paulu.
Label(s): (Owned) Supraphon, (Licensed) CBS, EMI, PolyGram, WEA, Melodija.
Supraphon, See Ariola Eurodisc GmbH.
WEA, See Supraphon.

MUSIC PUBLISHERS

Artia Foreign Trade Corp., Ve Smeckach 30, 111 27 Praha 1, 235 85 65 83, Telex: 121065/122775 arta c.
Balkanton (Bulgaria), See OPUS Records & Publishing House.
Deutsche Schallplatten (West Germany), See OPUS Records & Publishing House.
Dilia (Theatrical & Literary Agency), Vyshradka 28, 128 24 Prague 2, 194222 295 651, Cable: DILIA, Telex: 121367, Contact: Robert Jurak.
EMI (India), See OPUS Records & Publishing House.
Edition Cron Luzern, Zinggendorstr. 4, Luzern, CH-6006, Contact: Dr. Paul Cron.
Electrocard (Romania), See OPUS Records & Publishing House.
Hungaroton (Hungary), See OPUS Records & Publishing House.
Jugoton (Yugoslavia), See OPUS Records & Publishing House.
Melodia (USSR), See OPUS Records & Publishing House.
OPUS Records & Publishing House, Dunajska 18, 815 04 Bratislava, Bratislava, (07) 526-65, (07) 235-783, Telex: 92219 OPUS, Pres.: Dr. Ivan Stanislav, Contact: Dr. Zlatica Mociakova.
Panton, Ricni 12, 118 39 Praha 1, Praha 1, 538151. (See Also Artia Foreign Trade Corp.)
Panton (Czechoslovakia), See OPUS Records & Publishing House.
Polskie Nagrania (Poland), See OPUS Records & Publishing House.
Polydor (India), See OPUS Records & Publishing House.
RTB (Yugoslavia), See OPUS Records & Publishing House.
Supraphon o.p., Palackeho 1, Praha 1, Praha, 112 99, 268141, Cable: SUPRAPHON PRAHA, Telex: 121218 SUNP, Pres.: Dr. Jan Kvidera, Gen. Mgr.: Dr. Pavel Smola, Prof. Mgr.: Jiri Paulu.
Supraphon (Czechoslovakia), See OPUS Records & Publishing House.
Supraphon, See Artia Foreign Trade Corp.
Suzy (Yugoslavia), See OPUS Records & Publishing House.

ACCESSORY SUPPLIERS

BASF Czechoslovakia, Na Safrance 27, Vinohrady, 10100.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Artia Foreign Trade Corp., Ve Smeckach 30, Praha 1, 11127, 235865-83. Telex: 121065/122775. Vice Pres.: Antonin Sladek.

World Radio History

Assn. of Slovak Composers & Concert Artists, Sladkovicova 11, Bratislava, 33794, Pres.: Eugen Suchon.
Bratislavská Lyra (Int'l Pop Song Festival Bureau), Leninhradská 5, Bratislava, 338-141, 334-948. Sec.: Peter Horak.
Dilia (Theatrical & Literary Agency), Vysehradská 28, Prague 2, 12824, (194222)296651. Cable: DILIA. Telex: 121367. Gen. Mgr.: Dr. Vaclav Kucera.
Guild of Czech Composers & Concert Artists, Valdejské nám 1, Prague 1, 531584, Pres.: Jan Seidel; Gen. Mgr.: Dr. Vaclav Kucera.
Music Information Center of the Czechoslovakia Music Fund, Besední 3, Prague 1, 11800, 530-546, 539-720. Cable: HUDFOND. Exec. Mgr.: Dr. Jan Ledec.
Pragokonzert (Czechoslovakia Arts & Entertainment Agency), Maltezske nam 1, Prague 1, 118-13, 533441. Telex: 121810. Dir.: Dr. Frantisek Hrabal.
Rapid (Czechoslovakia Advertising Agency), 28 Rijnna 13, Prague 1, 267941, 262139.
Slovak Music Fund (Slovensky hudobny fond), Fucikova 29, Bratislava, 81102, 336762, 333569. Dir.: Alojz Stuska.
Slovkonzert (Czechoslovak Artist Agency), Leninhradská, Bratislava, 81536, 338-141, 338-216. Telex: 93485. Pres.: Jozef Mravec; Sales Mgr.: Ladislav Ondris.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

OSA/Ochranný Svaz Autorsky, CS. Armady 20, Praha 6, Praha, 16000, 325341. Cable: OSAUTOR PRAHA. Pres.: Arnost Kostal; Sales Mgr.: Oldrich Flosman.
Slovensky ochranný svaz autorsky (SOZA), Kollarovo nám. 20, Bratislava, 813 27, 541-41, 557-96. Pres.: Dr. Stefan Malicek; Sales Mgr.: Ing. Karol Moravec.

BLANK TAPE MANUFACTURERS

Progres, Dierkclija BASF, Kenz Mihajlova 27/1, Box 527, Beograd, YU11000, (11) 18-26-26. Cable: JUGOPROGRES. Telex: 11-109, 11-325.

DENMARK

RECORD COMPANIES

ASV, See Danish Music Import.
Affinity, See Charly Records Int'l APS.
Alpha, See Tuba Records (K/S).
Amber, See OH Musik Distribution.
Amon Ra, See Per Meistrup Prodn. Co.
Angel, See Electric & Musical Industries.
Apple, See Electric & Musical Industries.
ArticTelaeg Records, Roskildevej 8, Copenhagen, (02) 62 14 11, Cable: TELAEG, Telex: 33122, Managing Dir.: Helmut Putzer; Gen. Mgr.: John Jones; Sales Mgr.: Jorgen Hougaard.
Label(s): (Owned) Artic, Butterbird, Telaeg, (Licensed) (domestic) David, Hamlet; (licensed foreign) Arion, Bellaphon, Jupiter, Repertoire, Teldec, Telefunken, (all Germany).
Asylum, See Metronome Records A/S.
Atco, See Metronome Records A/S.
Atlantic, See Metronome Records A/S.
Atlantic America, See Metronome Records A/S.
Atlantis, See Charly Records Int'l APS.
B Y G, See Charly Records Int'l APS.
Ballistic, See Electric & Musical Industries.
Banana, See Tuba Records (K/S).
Bandit, See Charly Records Int'l APS.
Baron, See Charly Records Int'l APS.
Big Tree, See Metronome Records A/S.
Blanco Y Negro, See Metronome Records A/S.
Blue Bell, See Danish Music Import.
Blue Cat, See Charly Records Int'l APS.
Blue Note, See Electric & Musical Industries.
Bondeskiver, See Sam Distribution.
CBS Records APs (IFPI), Bogholder Alle 40, DK-2720 Vanløse, (01) 71 31 33, Telex: 27520.
Label(s): (Owned) CBS, Embassy, Epic, Portrait, (Licensed) Ariola, Arista (all Germany), Illegal, Jet, Safari, (all United Kingdom), A & M, Blue Sky, Caribou, Geffen, Kirshner, Monument, Philadelphia Int'l, Tappan Zee. (all US)
California, See Moerks Musikforlag.
Camel, See Metronome Records A/S.
Capitol, See Electric & Musical Industries.
Caprice, See Danish Music Import.
Catapult, See Charly Records Int'l APS.
Chandos, See Danish Music Import.
Charly Records Int'l APS, 7 Frederiksgade, Copenhagen, DK1265, (01) 142212, Telex: 15249, Dir.: Jan Ranners;

Contact: Birgit Johannesson.
 Label(s): (Owned) Affinity, Atlantis, Charly, Decal, Dami Monde, New Cross, Directional, Now, Smack, BYG, (Licensed) Bandit, Baron, Blue Cat, Catalyze, Cobra, Jewel, Lewis, Minaret, One Way, Paula, Plantation, Red Bird, Ronn, SSS Int'l, Sansu, Silver Fox, Sun, Vee Jay, Whit, Topline, Immediate. (CD-Manufacturer/Distributor)

Cherie, See Metronome Records A/S.
Classics for Pleasure, See Electric & Musical Industries.
Cobra, See Charly Records Int'l APS.
Cobra, See Charly Records Int'l APS.
Columbia, See Electric & Musical Industries.
Cotillion, See Metronome Records A/S.
Crystal, See Electric & Musical Industries.
Danacord, See Scholt Freres Sarl.
Danica, See OH Musik Distribution.
Danish Music Import, 29 Nyrnberggade, Copenhagen S, 2300, (t) 57 73 74, Telex: 31464 dmi dk, Pres.: Frank Obel; Sales Mgr.: Kurt Wohliert; Chief Accountant: Jette Nielsen; Accountant: Jane Moller.
 Label(s): (Licensed) Chandos Records, ASV Records, Caprice, Schwann, Wergo, Dragon, Blue Bell. (CD-Distributor)

Danish Music Prodn., See Per Meistrup Prodn. Co.
Dark Horse, See Metronome Records A/S.
Decal, See Charly Records Int'l APS.
Demi Monde, See Charly Records Int'l APS.
Directional, See Charly Records Int'l APS.
Disques Cheval, See Genlyd Grammfon ApS.
Double Up, See Electric & Musical Industries.
Dragon, See Danish Music Import.
Duck, See Metronome Records A/S.
E C M, See Metronome Records A/S.
EMI, See Electric & Musical Industries.
EMI America, See Electric & Musical Industries.
EMIDISC, See Electric & Musical Industries.
EMI Int'l, See Electric & Musical Industries.
EMI-Toshiba, See Electric & Musical Industries.
Electric & Musical Industries, No. 18 Hoeffdingsvej, 2500 Valby, Copenhagen, (01) 30 67 11, Cable: GRAMMOPHONE, Telex: 16631, Fax: (01) 30 69 98, Managing Dir.: Hans Peter Hansen; Mgr. Finance/Admin.: Soeren Clausen; Mktg. Mgr.: Mogens Hansen; A&R Mgr.: George Keller.
 Label(s): (Licensed) Angel, Blue Note, Capitol, Pathe, Classics for Pleasure, Columbia, Crystal, Double Up, EMI, EMI-America, EMI Int'l, Electrolea, EMIDISC, Harvest, HMV, Hoer Zu, Liberty, Odeon, One Up, Parlophone, Seraphim, Starline, Sunset. (CD-Distributor)

Electrolea, See Electric & Musical Industries.
Elektra, See Metronome Records A/S.
Elektra Musician, See Metronome Records A/S.
Emidisc, See Electric & Musical Industries.
Front Records, See Stunt Music.
Funhouse, See Tuba Records (K/S).
Gold Label Records & Tapes, See Per Meistrup Prodn. Co.
Rene' Gosvig Prodn. ApS., c/o Remi Music, Hedeparken 179, Ballerup, DK 2750, (02) 650692.
 Label(s): (Owned) Remi Music, Stella.
HMV, See Electric & Musical Industries.
Harvest, See Electric & Musical Industries.
Hoer Zu, See Electric & Musical Industries.
Hub, See Sam Distribution.
Hungaroton, See Per Meistrup Prodn. Co.
Independent Music Distribution of Scandinavia, Jersie Strandvej 5, Box 49, DK-2680 Solrod Strand, (03) 14 66 44, Telex: 16000 atn OH Music Cph., Managing Dir.: Ole Hoglund; Int'l Mgr.: Thomas Fenn; A & R: Leif Ramlow.
Irmagardz, See Sam Distribution.
Jewel, See Charly Records Int'l APS.
KB Musik ApS, Box 66, DK-2730 Herlev, (02) 84 47 69, Telex: 35407 KBMUS DK, Gen. Mgr.: Klaus Sorensen; Finance Mgr.: Jannie Sorensen. (Franchise, Importer, Exporter)
Katz, See Tuba Records (K/S).
Kong Paere, See Medley Records ApS.
Krone Music, 50 Skolekrogen, Vaerloose, DK3500, (02) 486222, Telex: 37166, Gen. Mgr.: Erik Adeltkrone.
 Label(s): (Licensed) Roadrunner, Gama Scratch, Earthshaker, Noise, SPV, Jomar, Telstar. (CD-Distributor)
Lewis, See Charly Records Int'l APS.
Liberty, See Electric & Musical Industries.
MPL, See Electric & Musical Industries.
Medium, See Moerks Musikforlag.
Medley Records ApS (IFPI), Skelmosevej 10, DK-2500 Valby, Copenhagen, (01) 17 14 11, Telex: 19175 Medley DK, Pres.: Paul Bruun; Pres.: Michael Rittio; A & R: Mik Christensen; Sales Mgr.: Hans Joren Henriksen; Mktg.: Lars Bo Blarke.
 Label(s): (Owned) Kong Paere, Medley, Zenia, (Licensed) CNR, Injection.
Mega Records (IFPI), Vestagervej 3 b, Copenhagen, DK-2100, (01) 117711, Telex: 19532 mega dk/21135 megain dk, Fax: (01) 294140, Pres.: Kjeld Wennick; A & R Dir.: Martin Dodd; Int'l Dir.: Lane Olsen; Prod. Mgr.: Ejvin Schytte.
 Label(s): (Owned) Mega, Mega Rock.
 Int'l Reps.: Mega (Norway, Sweden, Finland, Benelux); EMI (France)

Mercury, See Phonogram A/S.

Metronome Records A/S, 16, Soendermarksvej, Valby, Copenhagen, (1) 46 77 55, Cable: Metro-Music, Telex: 19497, Managing Dir.: Olav Bennike; A & R/Mktg.: Lars Bennike.

Label(s): (Owned) Metronome, (Licensed) Asylum, Atlantic, Atco, Atlantic America, Big Tree, Bianco y Negro, Camel, Cherie, Cotillion, Dark Horse, Duck, Duke Street, ECM, Elektra, Elektra Musician, Embryo, Esparanza, Full, Moon, Geffen, Genetic, Impulse, Japo, Korova, Little David, Master Series (MCA), MCA, Midi, Modern, Nonesuch, Paisley, Paradise, Philly World, Qwest, Radar, Radio, Regency, Reprise. (CD-Distributor)

Minaret, See Charly Records Int'l APS.

Miatlur, See Sam Distribution.

Moerks Musikforlag, Christian IX's Gade 7, DK-1111 Copenhagen, (01) 12 34 32, Cable: MUSICKMF, Telex: 27237, Pres.: John Rasmussen.

Label(s): (Owned) California, Medium, Triola, (Licensed) Durlum (Italy), Explosion (UK), Flora (Norway), Im'Press, Ranwood (USA) Megafon (Sweden).

Music Partner, See Royton Music.

Music for Pleasure, See Electric & Musical Industries.

New Cross, See Charly Records Int'l APS.

Now, See Charly Records Int'l APS.

Nye Toner, Norregade 32, Copenhagen, 1165, (01) 15 13 17, Cable: SCANDICO, Telex: 19449 SCANCO DK, Gen. Mgr.: Per Hansen; Sales Mgr.: Anders Engquist.

Label(s): (Owned) Teovision, Silas, Urfas, Dina, (Licensed) Work UK, GMI NL, Hjemlands Toner. (CD-Distributor)

OH Musik Distribution ApS, Jersie Strandvej 5, Box 49, DK-2680 Solrod Strand, (03) 14 66 44, Telex: 16600 atn OH Musik Cph, Managing Dir.: Ole Hoglund; Int'l Mgr.: Thomas Fenn; A & R: Leif Ramlow.

Label(s): (Owned) Amber, Danica, Point, Poco, Rondo, Stellavox, (Licensed) (domestic) Paula; (foreign) Artemis, Nostalgia, Phontastic (all Sweden), Black Box, Spriggan, Panda, Pinorrekk, Corona, (all West Germany).

Odeon, See Electric & Musical Industries.

One Up, See Electric & Musical Industries.

One Way, See Charly Records Int'l APS.

P M P Music, See Per Meistrup Prodn. Co.

Palladium, See Tuba Records (K/S).

Parkway, See Tuba Records (K/S).

Parlophone, See Electric & Musical Industries.

Pathe, See Electric & Musical Industries.

Paula, See Charly Records Int'l APS.

Per Meistrup Prodn. Co., Box 34, Motorgangen 7-9, Karlslunde, DK 2690, (02) 15 13 00, Cable: Musicable, Pres.: Per Meistrup; Prodn. Supervisor: Helle J. Hansen.

Label(s): (Owned) Danish Music Prodn., Ra Records, PMP Music, Gold Label Records & Tapes, (Licensed) Hungaroton, Amon Ra Records, Saydisc Records. US Reps.: The Yeoman Group (New York, NY). (CD-Distributor)

Pick Up Records, See Stunt Music.

Plantation, See Charly Records Int'l APS.

Poco, See OH Musik Distribution.

Point, See OH Musik Distribution.

Polar, See Tuba Records (K/S).

Popic Prodn., Box 1278, Copenhagen, 2300, 451 95 0571, Managing Dir.: Ole Trosborg; A & R: Peer Ivan.

Label(s): (Owned) Popic.

Ra, See Per Meistrup Prodn. Co.

Reca Musik Produktion, Nykoppingvej 18, Grevinge, 4571, (03) 459389, Dir.: Finn Reiner; Mgr.: Ole Petersen.

Label(s): (Owned) Reca, Favorit Musik, (Licensed) Hamlet. (CD-Manufacturer)

Red Bird, See Charly Records Int'l APS.

Redwood, See Genlyd Grammfon ApS.

Remi Music, See Rene' Gosvig Prodn. ApS.

Respons, See Genlyd Grammfon ApS.

Roadrunner, See Krone Music.

Rondo, See OH Musik Distribution.

Ronn, See Charly Records Int'l APS.

Royton Music (Scandinavia) ApS, Vordingborgevej 2 CK .th., DK-4700 Naestved, (03) 73 45 11, Telex: 46222, Chrnm.: Benny Schou Spens; Gen. Mgr.: Knud-Arne Nygaard.

Label(s): (Owned) Music Partner, Royton, (Licensed) (foreign) Bastun, Plant (Sweden), Bluebird, Polarvox, (Finland), Cherry Red, Graduate, Human, Ice, Nems, PVK, Secret (all UK), Ocumber (Netherlands).

Sam Distribution, Vesterbrogade 107 E, Copenhagen V, 1620, (1) 24 47 00, Gen. Mgr.: Flemming Larsen; Managing Dir.: Tom Jensen; Sales Mgr.: Sabrina Seeberg.

Label(s): (Owned) Sam Records, (Licensed) Irmagardz, Hub Records, Bondeskiver, MNW, Mistlur, Wire Records.

Int'l Reps.: EFA (West Germany); Boudisque (The Netherlands); Sam Distribution (Sweden). (CD-Distributor)

Saydisc, See Per Meistrup Prodn. Co.
Schwann, See Danish Music Import.
Seraphim, See Electric & Musical Industries.

Smack, See Charly Records Int'l APS.

Solid State Sales & Dist., Taaebye, 17, 2610 Rodvre, Copenhagen, (01) 700622, Telex: 21370 MIDAS DK, Chief

Exec.: Roy Marriott; Sales Dir.: Brian Christensen.
 Label(s) Dist.: P.R.T., Legacy, Red Bus, Passion, Debut, Gama, Intercord, Magnum, FM/Revolver, Boulevard, Kingdom, Midas, Premier, Razor, Omni, Golden Hour, Flashback, Heavy Metal, Drive, Solid State, J.G., Laser. (Franchise)

Solid State Music A/S, Roskildevej 408, DK-2640 Hedehusene, Copenhagen, (02) 164623, Telex: 21193 LASER DK, Chief Exec.: Gunnar Rasmussen; Sales Mgr.: Michael Halle; Promo. Mgr.: Peter Rasted; Managing Dir.: Laser Music; Leif Pedersen; Managing Dir. Drive Rec.: Jan Gaaesl.

Label(s): (Licensed) Laser Music A/S, J.G. Music A/S, Drive.

Int'l Reps.: Solid State Sales & Dist. (Denmark).

Sonet/Dansk Grammfon A/S (IFPI), St. Kongensgade 40G, DK-1264 Copenhagen, (01) 13 42 11, Cable: DANRECORD, Telex: 19883, Pres.: Karl Emil Knudsen; Danish A & R: Per Stan, Cy Nicklin; Press & Promo.: Jytte Kjogaard; Sales & Mktg.: Hardy Larsen; Int'l Mgr.: Kent Munch.

Label(s): (Owned) Ecco, Fiasco, Kleinetten, Life, Mascot, Muscat, Sonet, Storsville, Tono, (Licensed) (foreign) Ace, Air, Albion, Bronze, Calbra, Chiswick, Chrystal, Cube, Electric, Hanibal, Island, Kicking Mule, MAM, PRT, Piccadilly, Red Bus, Sonet, 2-Tone, Virgin (all UK), Alligator, Antilles, Arrival, Bearsville, Plantation, Prelude, Roulette, SSS Int'l, Sun, Takoma, Vanguard, Ze (all USA).

Starline, See Electric & Musical Industries.

Stella, See Rene' Gosvig Prodn. ApS.

Stellavox, See OH Musik Distribution.

Storsville, See Sonet/Dansk Grammfon.

Stranded, See Genlyd Grammfon ApS.

Stunt Music, Broholms Alle 10 B, Charlottenlund, 2920, (451) 644960, Telex: 27555 ITTA, Mgr.: Peter Littauer.

Label(s): (Owned) Stunt, Front, Pick Up.

Int'l Reps.: Move Records (Scotland).

Sunset, See Electric & Musical Industries.

Talæg Records A/S, Roskildevej 8, Copenhagen, (02) 621411, Cable: TELAEG, Telex: 33122 ELAEG DK, Managing Dir.: John Jones; A & R Dir.: Peer Nestlein;

Promo. & Mktg.: Kristen Vestergaard; Finance Controller: Susanne Allerslev; Prodn. Controller: Anton Kroigard.

Label(s): (Owned) Artic, Butterbird, Telaeg, Telefunken, (Distributed) Cherry Red, Creole, De-Lite, Hamlet, Illuminated, Jupiter, Marifon, Maritim, Music for Nations, Nuclear, P.R.T., Polarvox, Pool, R.A.M., R.O.M.E., Repertoire, Rogot, S.O.S., Strawberry, Sugarhill, T.M., Tandan, Reidec, Zensor, Zip.

Int'l Reps.: Rumur/CBS (Australia); Teldec (Belgium); Polarvox (Finland) K-Tel (Netherlands); Teldec (Norway); S.O.S. (Sweden); Teldec (Switzerland); Gypsy/CBS (UK); Teldec (West Germany).

Triola, See Moerks Musikforlag.

Tuba Records (K/S), Tuba-House, Poppelgaardvej 3-5, Soborg, DK 2860, (01) 67 31 11, Cable: Tubamusic, Telex: 15929, Fax: 451-673589, Pres.: Jerry Ritz; Financia Mgr.: Myren Kofoed; Promo. Mgr.: Sys Fjelstrup; Mktg. Mgr.: Alice Binns; Admin. Mgr.: Neel Ritz.

Label(s): (Owned) Banana, Blitz, Katz, Parkway, Tuba, Funhouse, Woodstock, (Licensed) Polar, SWS, Mariann, Alpha, PDalladium. (CD-Manufacturer/Distributor)

United Artist, See Electric & Musical Industries.

Wergo, See Danish Music Import.

Wire, See Sam Distribution.

Woodstock, See Tuba Records (K/S).

Xenia, See Medley Records ApS.

MUSIC PUBLISHERS

Arctic Music, See M A Music.

Casadda Publishing, Skelmosevej 10, Valby, DK-2500, (01) 17 14 11, Telex: 19175 Meledy DK, Gen. Mgr.: Kai Lunden, Prof. Mgr.: Mik Christensen, Contact: Paul Bruun, Michael Rittio.
 Branch(es): Scandinavian Songs AB, Torgatan 46, 113 37 Stockholm, Sweden, (08) 34 88 28

Davs Musik, Normasvej 12, Valby, DK-2500, (01) 31 13 25, Cable: DAVS MUSIK, Telex: 15013, Contact: Kurt Andreason.

Dead Good Tunes, (MCPS), See M A Music.

Dina, See Nye Toner.

EMI Music Publishing (Denmark) ApS., Gladsaxevej 135, Soeborg, 2860, (01) 12 34 32, (01) 58 24 22, Gen. Mgr.: John Rasmussen.

Elap-Music A/S, Bransagervej 6, Pandrup, DK-9490, 45-8-246066, Telex: 69913 (ELAP-DK), Fax: 45-8-246045, Contact: Verner Bach Pedersen.

Favorit Musik, See Reca Musik Prodn.

GMI, See Nye Toner.

Generation Records, Stationsvej 10, Postbox 171, Norsesundby, DK-9400, 0045-8-190300, Telex: 16600 FOTEX, Contact: Gert Holmfrid.

Gutenberghus Publishing Service A/S, 11 Vognmagergade, Copenhagen K, DK 1148, (01) 15-19-25, Telex: 21143 gps dk.

Hamlet, See Reca Musik Prodn.

Wilhelm Hansen (Ed.), Gothersgade 9-11, Copenhagen K, DK-1123, (01) 11-78-88, Cable: MUSIKHANSEN, Telex: 19912.

Branch(es): DK-8000 Aarhus, Graven 4-6, DK-5000 Odense, Klaregade, Denmark.

Hjemlands Toner, See Nye Toner.

Iceberg Music Prodn. Aps, Hostrupsgade 39, Box 255, Silkeborg, DK-8600, 45-8-827377, Telex: DK 63217 panaps dk, Contact: Manfred Zahringer.

Intersong ApS, Emdrupvej 115A, Copenhagen, DK-2400, (01) 69-25-22, Contact: O. Bergmann.

Irmgardz, Gl. Kongevej 47 B, Copenhagen V., 1610, (01) 242436, Gen. Mgr.: Jan Winters, Contact: Nene' La Beet.

Kleinerts Musik Forlag as, Gladsaxevej 135, Soeborg, 2860, (01) 12 34 32, (01) 56 24 22, Cable: Muskmf, Telex: 27237, Pres.: John Rasmussen,

Laser Music, Roskidevej 408, Hedehusena, 2640, Telex: 21193 LASER DK, Contact: Leif Pendersen.

M A Music (Europe), Gl. Kingevej 47B, Copenhagen, (01) 23 49 99, Telex: 16600 attn.: Midamusik, Gen. Mgr.: John Joned, Prof. Mgr.: Roy Marriott.

Medley Records ApS, Skellosevej 10, 2500 Valby, Copenhagen, 1-17-14-11, Telex: 19175 medley dk, Pres.: Poul Bruun, Contact: Michael Ritto.

Megasong Publishing (NCB), Vestagervej 3 b Copenhagen, DK-2100, (01) 117711, Telex: 19532 mega dk, Fax: (01) 294140, Pres.: Kjeld Wennick, Prof. Mgr.: Jan Wennick, Contact: Claes Cornelius.

Per Meistrup Prodn. Co., Box 34 Motorgangen 7-9, Karlslunde, DK-2690, (01) 15-13-00, Cable: MUSICABLE, Pres.: Per Meistrup.

Moerks Musikforlag, Gladsaxevej 135, Soeborg, 2860, (01) 12 34 32, (01) 56 24 22, Cable: muskmf, Telex: 27237, Pres.: John Rasmussen.

Multitone ApS, Sondermarksvej 16, Valby, Copenhagen, DK-2500, (01) 46-77-55, Gen. Mgr.: Leif Pedersen.

Musikforlaget IMUDICO, See EMI Music Publishing (Denmark) ApS.

Oktag Music, Lundely 12, Hellerup Copenhagen, DK 2900, (01) 61-10-44, Gen. Mgr.: Ella BINDERUP.

PMP Music (Per Meistrup Prodn. Co.), Box 34, Motorgangen 7-9, Karlslunde, DK2690, (02) 15 13 00, Cable: Musicable, Pres.: Per Meistrup.

Pick Up Music Publishing, Gl. Kongevej 47-B, Copenhagen V., DK-1610, (01) 24 04 34, Contact: Peter Luttauer.

Presto Musikforlag, See Moerks Musikforlag.

Remi Music, Hedeparken 179, Ballerup, DK 2750, (02) 650692, Pres.: Rene' Gosvig.

SAMFUNDET (Society for Publishing Danish Music), Valkendorfgade 3, Copenhagen K., DK-1151, (01) 13-54-45, Pres.: Steen Pade, Prof. Mgr.: Steen Moller.

Silas, See Teovision; Nye Toner.

Skyline Records ApS, Trekronergade 147, 2500 Valby, Copenhagen, (01) 30 51 11, Telex: 21036 sky dk.

Sonet/Dansk Gramofon A/S, 40 G. St. Kongensgade, 1264 Kobenhavn K, (01) 13 42 11, Telex: 19883 Sonet DK, Fax: (01) 13 43 88.

Starbox A/S, Store Kongensgade 40, Copenhagen K, DK 1264, (01) 12-01-12, Cable: SELECTVIDEO, Telex: 15252.

SteepleChase Music, Slotsallen 16, Klampenborg, DK-2930.

Streetcorner Music, (MCPS), See M A Music.

Stunt Music Publishing, Brohoms Alle 10 B, Charlottenlund, 2920, (451) 644960, Telex: 27555 ITTA, Gen. Mgr.: Peter Littauer.

Tempo Musikforlag, See Moerks Musikforlag.

Teovision, Norregade 32, Copenhagen, 1185, (01) 151314, Cable: SCANDICO, Telex: 19449 SCANCODK, Pres.: Jorgen Kium Olesen, Gen. Mgr.: Per Hansen.

Top Musik, Nykobingvej 18, Grevinge, 4571, (03) 459389, Pres.: Finn Reiner, Gen. Mgr.: Ole Petersen.

Tuba Music Publishing (K/S), Tuba-House, Poppelgaardvej 3-5, Soborg, DK 2860, (01) 67 31 11, Cable: Tubamusic, Telex: 1592, Fax: 451-673589, Pres.: Jerry Ritz, Gen. Mgr.: Myren Kofoed, Financial, Contact: Sys Fjelstrup.

Urlas, See Teovision; Nye Toner.

Word UK, See Nye Toner.

Mgr.: Getha Christensen.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

M W Trading ApS, Durupsvej 33, Glyngore, 7870, (45) 7 731275, Telex: 66604, Pres.: Julius Mortensen.

Product(s): Tape—Cases (video), Head Cleaners, Bulk Erasers.

SCAWC World Wide, P.O. Box 1278, Copenhagen S, 2300, (451) 95 05 71, Pres.: Otto Waldoff.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Steen Hauerbach A. S., Lyngby Vej 217, Hellerup, 2900, (01) 61 10 11, Telex: 16779, Fax: 01-621910, Pres.: Steen Hauerbach.

Product(s): Tape—Cases (audio & video), Head Cleaners (video), Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

Harlekin Musik ApS., Bredgade 37, Copenhagen K, 1260, (01) 12 96 12, Telex: 21349 SPACE DK, Pres.: Paul Bach; Sales Mgr.: David Hubert.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Holm Cassette APS., Svanevej 12, Copenhagen, 2400 NV, (01) 811333, Telex: 19332, Pres.: Jorgen Holm; Sales Mgr.: Getha Christensen.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Johnson & Johnson A/S, Aldersrogade 8, Copenhagen, DK 2100, (01) 29-86-86, Telex: 27286.

Product(s): Record—Display Racks; Tape—Display Racks.

M W Trading ApS, Durupsvej 33, Glyngore, 7870, (+45) 7-731275, Telex: 66604, Pres.: Julius Mortensen.

Product(s): Record—Browser Boxes (audio), Display Racks (audio & video), Divider Cards, Security Systems (audio), (CD-Safer CD); Tape—Browser Boxes, Display Racks (audio & video), Divider Cards, Security Systems (audio & video).

SCAWC World Wide, P.O. Box 1278, Copenhagen S, 2300, +45 95 05 71, Pres.: Otto Waldoff.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Danish Composers' Society, Valkendorfgade 3, Copenhagen K., DK 1151, (01) 13-54-05, Pres.: Mogens Winkel Holm; Sec.: Kathie Kirk.

Danish Jazz Centre, Borupvej 66, Ronne, DK 4683, Pres.: Arvid Meyer; Sec.: Birgit Kabelmann; Accountant: Karen Meyer.

Danish Music Council, Nat'l Committee of the Int'l Council (MC), Nybrogade 2, Copenhagen, DK 1203, (01) 13-93-01.

Danish Music Publishers Assn., Box 20, Egtved., DK 6040, (45-5) 55 1411.

Den Danske Gruppe af IFPI, Oslo Plads 14, Copenhagen, DK 2100, (01) 42-21-66, Fax: (01) 42-21-68.

Reca Music Prodn., Nykobingvej 18, Grevinge, 4571, 03 459389, Pres.: Finn Reiner; Sales Mgr.: Ole Petersen.

Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Valkendorfgade 3, Copenhagen, DK 1151, (01) 13-54-45.

Union of Danish Musicians, Vendersgade 25, Copenhagen, DK 1363, Pres.: Kurt Pedersen.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Gramex, Gothersgade 103-4, Copenhagen, DK 1123, (01) 11-95-00.

David Hubert & Assoc. ApS., c/o Harlekin Musik, Copenhagen, DK 1260.

KODA, Rosenvaengts Hovedvej 14, Copenhagen, DK 2100, Fax: 01 43 09 02, Pres.: Niels Bak; Sales Mgr.: Jens Carlsen; Legal adviser: Jorgen Blomqvist.

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00, Cable: MUSICABLE, Fax: 02 15 16 44, Pres.: Per Meistrup; Sales Mgr.: Carsten Bott.

Nordisk Copyright Bureau, Frederiksgade 17, Copenhagen, DK 1265, (01) 12 87 00.

Reca Music Prodn., Nykobingvej 18, Grevinge, 4571, 03 459389, Pres.: Finn Reiner; Sales Mgr.: Ole Petersen.

MUSIC LIBRARIES

MIC (Danish Music Info. Center), Vimmelskiftet 48,

Copenhagen, DK 1161, (01) 11-20-66, Pres.: Knud Ketting.

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00, Cable: MUSICABLE, Fax: 02 15 16 44, Pres.: Per Meistrup; Sales Mgr.: Carsten Bott.

RECORD PROMOTION (Including Public Relations & Marketing)

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00, Cable: MUSICABLE, Fax: 02 15 16 44, Pres.: Per Meistrup; Sales Mgr.: Carsten Bott.

Popic Prodn., Box 1278, Copenhagen S, DK 2300, (01) 95-05-71.

Reca Music Prodn., Nykobingvej 18, Grevinge, 4571, 03 459389, Pres.: Finn Reiner; Sales Mgr.: Ole Petersen.

SCAWC World Wide, P.O. Box 1278, Copenhagen S, 2300, +451 95 05 71, Pres.: Otto Waldoff.

Society for Publishing Danish Music (Samfundet Til Udgivelse Af Dansk Musik), Valkendorfgade 3, Copenhagen, DK 1151, (01) 13-54-45.

Tuba Records (K/S), Tuba-House, Poppelgaardvej 3-5, Soborg, DK-2860, (01) 67 31 11, Cable: TUBAMUSIC, Telex: 15929, Pres.: Jerry Ritz; Sales Mgr.: Sys Fjelstrup.

SCHOOLS & INSTRUCTION

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00, Cable: MUSICABLE, Fax: 02 15 16 44, Pres.: Per Meistrup; Sales Mgr.: Carsten Bott.

Reca Music Prodn., Nykobingvej 18, Grevinge, 4571, 03 459389, Pres.: Finn Reiner; Sales Mgr.: Ole Petersen.

TAPE CUSTOM DUPLICATORS

FHC Electronics, Industry Bldg., Landgreven 7, Copenhagen K, 1301, (01) 14-69-93, Cable: SELECTAHERLOEV, Pres.: Henning B. Petersen; Sales Mgr.: John Hansen.

Audio: Cassette, High Speed.

Frøde Herioev & Co., Borgergade 14, Copenhagen K, DK 1300, (01) 149850, Cable: SELECTAHERLOEV, Pres.: Henning B. Petersen; Sales Mgr.: John Hansen.

Audio: Cassette.

Holm Cassette APS., Svanevej 12, Copenhagen, 2400 NV, (01) 811333, Telex: 19332, Pres.: Jorgen Holm; Sales Mgr.: Getha Christensen.

Audio: Cassette, High Speed.

Per Meistrup Prodn., Co., Motorgangen 7-9, Karlslunde, 02 15 13 00, Cable: Musicable, Fax: 02 15 16 44, Pres.: Per Meistrup.

Audio: Cassette, Open Reel, High Speed.

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00, Cable: MUSICABLE, Fax: 02 15 16 44, Pres.: Per Meistrup; Sales Mgr.: Carsten Bott.

Audio: Cassette, DAT.

SCAWC World Wide, P.O. Box 1278, Copenhagen S, 2300, +451 95 05 71, Pres.: Otto Waldoff.

Audio: Cassette.

Tocano Cassette ApS, Vallekildevej 103, Hoerve, DK 4534, (03) 45-67-89.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Per Meistrup Prodn., Co., Motorgangen 7-9, Box 34, DK-2690, Karlslunde, 02 15 13 00, Cable: Musicable, Fax: 02 15 16 44, Pres.: Per Meistrup.

Music Prodn., Nykobingvej 18, Grevinge, 4571, 03 459389, Sales Mgr.: Ole Petersen.

TAPE PACKAGING & LABELING EQUIPMENT MANUFACTURERS

Lyrac Mig. A/S, Box 199, DK-2800, 02-87 63 22, Telex: 37568 lyrac dk, Fax: 02-88-25 40, Pres.: Orjan E. Svedberg; Sales Mgr.: Johan v. Schoultz.

Product(s): Audio duplicating.

PLATING, PROCESSING & PRESSING PLANTS

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00, Cable: MUSICABLE, Fax: 02 15 16 44, Pres.: Per Meistrup; Sales Mgr.: Carsten Bott.

Pressing capacity: 45—600 per day; LP—1,000 per day.

ACCESSORY SUPPLIERS

Audioscan, Oester Farimagsgade 28, Copenhagen O, DK 2100, (01) 61 10 11, Cable: MAGNETSTEN, Telex: 16600.

Product(s): Record—Record Care Products, Replacement Styl.

BASF Denmark A/S, Ved Stadgraven 15, Copenhagen S, DK-2300.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Hagen-Olsen Audio Products, Teglaardsvej 105, Humlebaek, DK 3050, (02) 19 14 47, (02) 19 25 24, Cable: HAGENOL, Telex: 16600.

Product(s): Record—Record Care Products, (Clean-oi, Protect), Tape—Head Cleaners (audio & video).

Harlekin Musik ApS., Bredgade 37, Copenhagen K, 1260, (01) 12 96 12, Telex: 21349 SPACE DK, Pres.: Paul Bach; Sales Mgr.: David Hubert.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Holm Cassette APS., Svanevej 12, Copenhagen, 2400 NV, (01) 811333, Telex: 19332, Pres.: Jorgen Holm; Sales

TAPE PACKAGING & LABELING SERVICES

Harlekin Musik ApS., Bredgade 37, Copenhagen K, 1260, (01) 12 96 12. Telex: 21349 SPACE DK. Pres.: Paul Bach; Sales Mgr.: David Hubert.

M W Trading ApS. Durupsvej 33, Glyngore, 7870, (+45) 7 731275. Telex: 66604. Pres.: Julius Mortensen.

Per Meistrup Prodn., Co., Motorgangen 7-9, Karlslunde, 02 15 13 00. Cable: Musicable. Fax: 02 15 16 44. Pres.: Per Meistrup. (Inserting, Collating, Labeling & Mailing)

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00. Cable: MUSICABLE. Fax: 02 15 16 44. Pres.: Per Meistrup; Sales Mgr.: Carsten Bott.

SCAWC World Wide, P.O. Box 1278, Copenhagen S, 2300, 451 95 05 71. Pres.: Otto Waldoft.

BLANK TAPE MANUFACTURERS

Agfa-Gavaert A/S. Farverland, Glostrup, DK-2600, 96 67-66. Telex: 19214. Sales Mgr.: E. Hendrup; Gen. Mgr.: J. Dau.

E M I (Dansk-Engelsk) A/S, Hoeffdingsvej 18, Valby-Copenhagen, VA, DK-2500, (01) 14-98-50. Cable: GRAM-MOPHON. Telex: 16631. Managing Dir.: Kurt H. P. Hansen. (Blank only)

Frode Herloev & Co., Borgergade 14, Copenhagen, DK-1300, (01) 14-98-50. Cable: SELECTAHERLOEV. Pres.: Henning B. Petersen; Sales Mgr.: John Hansen.

Per Meistrup Prodn., Box 34, Motorgangen 7-9, Karlslunden, DK-2690, (02) 15-13-00. Cable: MUSICABLE. Pres.: Per Meistrup; Prodn.: Helle Hansen.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

FHC Electronics, Industry Bldg., Landgreven 7, Copenhagen K, 1301, (01) 14-69-93. Cable: SELECTAHERLOEV. Pres.: Henning B. Petersen; Sales Mgr.: John Hansen.
Audio: Selectra-Superton.

M.T.H. International Aps, Pile Alle 553, Frederiksberg, DK 2000, (01) 23-19-66. Telex: 22622 mthint dk. Pres.: Mike Hobbs

Per Meistrup Prodn., Co., Motorgangen 7-9, Karlslunde, 02 15 13 00. Cable: Musicable. Fax: 02 15 16 44. Pres.: Per Meistrup.
Audio: Mastertape.

Steen Hauerbach A. S., Lyngby Vej 217, Hellerup, 2900, (01) 61 10 11. Telex: 16779. Fax: 01-621910. Pres.: Steen Hauerbach.
Audio: C-O.
Video: V-O

ENVELOPES & MAILERS

Harlekin Musik ApS., Bredgade 37, Copenhagen K, 1260, (01) 12 96 12. Telex: 21349 SPACE DK. Pres.: Paul Bach; Sales Mgr.: David Hubert.

Johnson & Johnson A/S, Aldersrogade 8, Copenhagen, DK 2100, (01) 29-86-86. Telex: 27286.

M W Trading ApS, Durupsvej 33, Glyngore, 7870, (45) 7-731275. Telex: 66604. Pres.: Julius Mortensen.

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00. Cable: MUSICABLE. Fax: 02 15 16 44. Pres.: Per Meistrup; Sales Mgr.: Carsten Bott. (LP)

Notex Offset A/S, Rosenkaer 43, Soborg, DK 2860, (01) 67-33-00.

SCAWC World Wide, Box 1278, Copenhagen S, 2300, (45) 1 95 05 71. Pres.: Otto Waldoft.

Borch Tyrk A/S, Kogevej 14, Ringsted.

JACKETS, SLEEVES & LABELS

Harlekin Musik ApS., Bredgade 37, Copenhagen K, 1260, (01) 12 96 12. Telex: 21349 SPACE DK. Pres.: Paul Bach; Sales Mgr.: David Hubert.

M W Trading ApS, Durupsvej 33, Glyngore, 7870, (45) 7-731275. Telex: 66604. Pres.: Julius Mortensen.

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00. Cable: MUSICABLE. Fax: 02 15 16 44. Pres.: Per Meistrup; Sales Mgr.: Carsten Bott. (Sleeves—LP)

Notex Offset A/S, Rosenkaer 43, Soborg, DK 2860, (01) 67-33-00.

SCAWC World Wide, Box 1278, Copenhagen S, 2300, (45) 1 95 05 71. Pres.: Otto Waldoft.

Borch Tyrk A/S, Kogevej 14, Ringsted.

POLYBAG & SHRINKWRAP

Per Meistrup Prodn., Box 34, Karlslunde, DK 2690, (02) 15 13 00. Cable: MUSICABLE. Fax: (02) 15 16 44. Pres.:

Per Meistrup; Sales Mgr.: Carsten Bott. (Polybag & Shrinkwrap)

SURVEILLANCE & SECURITY SYSTEMS

M W Trading ApS, Durupsvej 33, Glyngore, 7870, (45) 7-731275. Telex: 66604. Pres.: Julius Mortensen.

TAPE, SUPPLIES & ACCESSORIES MFRS.

M.T.H. International Aps, Pile Alle 553, Frederiksberg, DK 2000, (01) 23-19-66. Telex: 22622 mthint dk. Pres.: Mike Hobbs.
Audio—C-O cassettes/boxes/CD boxes.
Video—V-O cassettes.

M W Trading ApS, Durupsvej 33, Glyngore, 7870, (45) 7-731275. Telex: 66604. Pres.: Julius Mortensen.
Audio—CD-Safer for compact discs.

Steen Hauerbach A. S., Lyngby Vej 217, Hellerup, 2900, (01) 61 10 11. Telex: 16779. Fax: 01-621910. Pres.: Steen Hauerbach.

DOMINICAN REPUBLIC

ACCESSORY SUPPLIERS

BASF Dominican Republic, Edificio Concordia 2 do piso, Santo Domingo, 2422.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ECUADOR

RECORD COMPANIES

Barclay (France), See Industrias Famoso C. A.

Bubble Records (Italy), See Industrias Famoso C. A.

Codiscos (Colombia), See Industrias Famoso C. A.

Combo Records (Puerto Rico), See Industrias Famoso C. A.

Delphine Prodn. (France), See Industrias Famoso C. A.

Discos Musart S (Mexico), See Industrias Famoso C. A.

Discos Peerless (Mexico), See Industrias Famoso C. A.

Discos Victoria (Colombia), See Industrias Famoso C. A.

Durium (Italy), See Industrias Famoso C. A.

Fabrica Ecuatoriana de Discos S.A. (Fedisos S.A.), Km. 7 1/2 Via a la Costa, Guayaquil, 593 (4) 352 024/352, 593 (4) 140/350, Telex: 43606, Pres.: Francisco Feraud-Aroca; Gen. Mgr.: Jacinto Aspiazu.

Famoso, See Industrias Famoso C. A.

Fantasy, See Industrias Famoso C. A.

Felito Records (Colombia), See Industrias Famoso C. A.

Festival, See Fediscos.

Fonovideo (Peru), See Industrias Famoso C. A.

Industrias Famoso C.A., Capitan Ramos No. 6-23, Box 3514, Quito, 243005-454255, Cable: Famoso, Telex: 2580 FAMOSO ED, Gen. Mgr.: Gonzalo Jimenez; Mktg. Mgr.: Fausto Carrera; A & R: Edgar Rodriguez; Promo., Quito: Edison Sanchez; Promo., Guayaquil: Marcelo Brito.

Label(s): (Owned) Famoso, (Licensed) Barclay, Delphine Prodn. (France), Bubble Records (Italy), Codiscos (Colombia), Combo Records (Puerto Rico), Disco Musart S/A de CV, Int'l Reps.: Codiscos (Colombia); El Palacio de la Musica (Venezuela); Discos Musart S. A. de C. V. (Mexico); Laboratorio Electronico S. A. (Guatemala).

Industrias Musicales Argentina, See Industrias Famoso C. A.

Interdisc (Argentina), See Industrias Famoso C. A.

La Discoteca C. A. (Venezuela), See Industrias Famoso C. A.

Onix, See Fediscos.

Producciones Gema (Puerto Rico, See Industrias Famoso C. A.

Producciones Riviera (France), See Industrias Famoso C. A.

Teen, See Fediscos.

Zafiro (Spain), See Industrias Famoso C. A.

ACCESSORY SUPPLIERS

BASF Ecuatoriana S. A., Avda. 12 de Octubre 598, Quito, 3255.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Fedisos (Fabrica Ecuatoriana de Discos SA.), Box 856, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex: 3606 FEDISC ED. Pres.: Francisco Feraud-Aroca; Managing Dir.: Jacinto Aspiazu; Import/Export: Patricia Feraud de Silva.

Product(s): Record—Record Carrying & Storage Cases; Tape—Head Cleaners, Leader Tape.

TAPE CUSTOM DUPLICATORS

Discos (Fabrica Ecuatoriana de Discos S.A.), Box 856, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex: 043606. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto Aspiazu.
Audio: Cassette.

Fedisos (Fabrica Ecuatoriana de Discos SA.), Box 856, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex: 3606 FEDISC ED.
Audio: Cassette, Open Reel.

JFESA (Industria Fonografica Ecuatoriana SA), Apdo 3885 Calicuchima 704, Guayaquil.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Fedisos (Fabrica Ecuatoriana de Discos SA.), Box 856, KM. 7 1/2 Via a la Costa, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex: 3606 FEDISC ED. Import/Export: Patricia Feraud de Silva.
Product(s): Lyrec, TTL Loader, Revox.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Fedisos (Fabrica Ecuatoriana de Discos SA.), Box 856, KM. 7 1/2 Via a la Costa, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex: 3606 FEDISC ED. Import/Export: Patricia Feraud de Silva.
Record: Hamilton.

PLATING, PROCESSING & PRESSING PLANTS

Aguilar (Discos), SA Km 16 via a Daule Off. 203, Guayaquil.

Discos (Fabrica Ecuatoriana de Discos S.A.), Box 856, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex: 043606. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto Aspiazu.

Fedisos (Fabrica Ecuatoriana de Discos SA.), Box 856, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex: 3606 FEDISC ED.
Pressing capacity: 45—6,600 per shift; LP—4,000 per shift.

TAPE PACKAGING & LABELING SERVICES

Fedisos (Fabrica Ecuatoriana de Discos SA.), Box 856, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex: 3606 FEDISC ED. Import/Export: Patricia Feraud de Silva.

JFESA (Industria Fonografica Ecuatoriana SA), Apdo 3885 Calicuchima 704, Guayaquil.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Discos (Fabrica Ecuatoriana de Discos S.A.), Box 856, Guayaquil, 00000, 352-140, 350-100. Cable: FEDISCOS. Telex: 043606. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto Aspiazu.
Audio: C-O, C-60 Superonido.

Fedisos (Fabrica Ecuatoriana de Discos SA.), Box 856, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex: 3606 FEDISC ED. Import/Export: Patricia Feraud de Silva.
Audio: C-O to C-60, Superonido, Audiomaster.

JACKETS, SLEEVES & LABELS

Fedisos (Fabrica Ecuatoriana de Discos SA.), Box 856, Guayaquil, 352-140, 350-100. Cable: FEDISCOS. Telex:

3606 FEDISC ED. Import/Export: Patricia Feraud de Silva. (Jackets—LP & 45/Sleeves—LP & 45)

RAW MATERIALS

Discos (Fabrica Ecuatoriana de Discos S.A.), Box 856, Guayaquil, 00000, 352-140, 350-100, Cable: FEDISCOS. Telex: 043606. Pres.: Francisco Feraud-Aroca; Sales Mgr.: Jacinto Aspiazu.

Product(s): Record molding compound.

Fediscos (Fabrica Ecuatoriana de Discos SA.), Box 856, Guayaquil, 352-140, 350-100, Cable: FEDISCOS. Telex: 3606 FEDISC ED. Import/Export: Patricia Feraud de Silva.

Product(s): Record molding compounds.

EGYPT

RECORD COMPANIES

EMI-Sout El Hob, 37 Takafuil St., Guiza, 855 415, Telex: 92706 TASER UN, Gen. Mgr.: N. Noreldin.

Label(s): Labels Dist.: Angel, Blue Note, Capitol, CFP, Columbia, Double-Up, Electrola EMI, EMI America, EMI-Stout El Hob, Encore, HMV, Harvest, MFP, Liberty, Odeon, One-Up, Parlophone, Pathe, Purple, RAK, Regal Zonophone, Seraphim, Starline, Sunset, Waverley, Voice Of London. (Franchise)

Tulte Records Co., Box 856, 6 Adly St., Cairo, 20 (2) 919 493, 20 (2) 405 762, Telex: 23081, Dir.: Mohamed Khad.

ACCESSORY SUPPLIERS

BASF Egypt-Aktiengesellschaft, 11 Aboul Feda St., Zamalek, 11561.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

RECORD PROMOTION (Including Public Relations & Marketing)

Sonar Ltd., 11 Kamal El Dine Salah, Garden City, Cairo.
Sono Cairo Audio Video Co., Maspero TV Bldg., Kornish El Nil St., Cairo.

TAPE CUSTOM DUPLICATORS

Al-Hoda Export & Import Co. (HEI), 1, Saladin A1081 St., Cairo, 3554803. Telex: 20574 SHAAB UN. Pres.: Salah Al-Hariri.

EMI-Sout El Hob, 37 Takafuil St., Taawon Stn. Pyramids Rd., Guiza, 853700, 855415, Telex: 92706 TASER UN. Audio: Cassette, Open Reel.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Int'l Cassette & Tape Mfg. (ICT), 88, Kasr Al-Eini St., Cairo, 3554803, 3541848, Telex: 20574 SHAAB UN. Gen. Mgr.: Ahmad Al-Rafaie.

Sonar Ltd., 11 Kamal El Dine Salah, Garden City, Cairo.
Sono Cairo Audio Video Co., Maspero TV Bldg., Kornish El Nil St., Cairo.

Michael Yocoumopoulos, 28 Saad Zaghloul, Alexandria.

PLATING, PROCESSING & PRESSING PLANTS

Sono Cairo Audio Video Co., Maspero TV Bldg., Kornish El Nil St., Cairo.

TAPE PACKAGING & LABELING SERVICES

Al-Hoda Export & Import Co. (HEI), 1, Saladin A1081 St., Cairo, 3554803. Telex: 20574 SHAAB UN. Pres.: Salah Al-Hariri. (Audio only)

EMI-Sout El Hob, 37 Takafuil St., Taawon Stn. Pyramids Rd., Guiza, 853700, 855415, Telex: 92706 TASER UN. (Inserting & Labeling)

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Al-Hoda Export & Import Co. (HEI), 1, Saladin A1081 St., Cairo, 3554803. Telex: 20574 SHAAB UN. Pres.: Salah Al-Hariri.

Audio: Cassettes, reels, cassettes.

Video: cassettes.

Int'l Cassette & Tape Mfg. (ICT), 88, Kasr Al-Eini St., Cairo, 3554803, 3541848, Telex: 20574 SHAAB UN. Gen. Mgr.: Ahmad Al-Rafaie.

Audio: ICT cassettes, reel (c-o), Empty cassettes with boxes.

EL SALVADOR

RECORD COMPANIES

Dicesa (Discos Centroamericanos, S.A. de C.V.), Box 847, Blvd. Ejercito Kilometro 5, San Salvador, 271319, 271278, Cable: Dicesa, Telex: 20159 ICS SAL. Pres.: Antonio Hutt; Gen. Mgr.: Eduardo Hutt; Int'l & Mktg. Mgr.: Carlos Hutt; Comptroller: Rafael Del Cio.

Label(s): (Owned) Dicesa, (Licensed) RCA/Ariola Int'l, Motown, T.H. Records & Tapes, Velvet de Venezuela, Disneyland Records, Discos EAS.

US Reps.: T.H. Records & Tapes (Hialeah Gardens, FL).
Int'l Reps.: Eje Central Lazaro Cardenas (Mexico). (CD-Distributor)

Discos Eas, See Dicesa (Discos Centroamericanos, S.A. de C.V.).

Disneyland, See Dicesa (Discos Centroamericanos, S.A. de C.V.).

Motown, See Dicesa (Discos Centroamericanos, S.A. de C.V.).

RCA/Ariola Int'l, See Dicesa (Discos Centroamericanos, S.A. de C.V.).

T.H. Records & Tapes, See Dicesa (Discos Centroamericanos, S.A. de C.V.).

Velvet de Venezuela, See Dicesa (Discos Centroamericanos, S.A. de C.V.).

MUSIC PUBLISHERS

Editora Musical Sono Inter, See Editorial Centroamericana.

Editorial Centroamericana, Box 847, Ejercito Nacional Km. 5, San Salvador, 27-0855, Pres.: Jose' Antonio Hutt, Gen. Mgr.: Ing. Eduardo Hutt.

Editorial Mexicana de Musica, S.A., See Editorial Centroamericana.

ACCESSORY SUPPLIERS

BASF El Salvador, Paeso Escalon y 79 Av Norte, San Salvador, 01-272.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Dicesa (Discos Centroamericanos SA), de C.V., (IFPI), Apdo 847 Blvd., Ejercito Kilometro 5, San Salvador, Cable: DICESA. Telex: 20159 ICS SAL. Pres.: Antonio Hutt; Gen. Mgr.: Eduardo Hutt.

RECORD PROMOTION (Including Public Relations & Marketing)

Bonicassette, Apdo 1393 Blvd., del Ejercito Kilometro5, San Salvador, Telex: 20235 ASI. Pres.: Luis Atilio Aguilar; Sales Mgr.: Pedro Mejia; Contact: Fabio Aguilar.

TAPE CUSTOM DUPLICATORS

Bonicassette, Apdo 1393 Blvd., del Ejercito Kilometro5, San Salvador, Telex: 20235 ASI. Pres.: Luis Atilio Aguilar; Sales Mgr.: Pedro Mejia; Contact: Fabio Aguilar.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Aguilar Hermanos-Bonidiscos, Blvd. Ejercito Nac Km. Soyapango.

Distribuidora Salvadorena de Discos SA, Apdo, Condominio Plaza Suiza, San Salvador.

Mereado de Discos, Apdo, 111, 47 Avda Sur 118, San Salvador.

Musi Centro, Apdo, d47 Avda Sur 118, San Salvador.

PLATING, PROCESSING & PRESSING PLANTS

Bonicassette, Apdo 1393 Blvd., del Ejercito Kilometro5, San Salvador, Telex: 20235 ASI. Pres.: Luis Atilio Aguilar; Sales Mgr.: Pedro Mejia; Contact: Fabio Aguilar.

Pressing capacity: 45—2,000 per day; LP—1,000 per day.

Dicesa (Discos Centroamericanos SA), de C.V., (IFPI), Apdo 847 Blvd., Ejercito Kilometro 5, San Salvador, Cable: DICESA. Telex: 20159 ICS SAL.

El Bonita (Graficos) Apdo., 1393 Blvd del Ejercito Kilometro 5, San Salvador.

ETHIOPIA

ACCESSORY SUPPLIERS

BASF Ethiopia Ltd. P.L.C., Box 1085, Addis/Ababa.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

FINLAND

RECORD COMPANIES

AAB, See Polarvox Oy.

A & M, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Harry Aaltonen/Minimusic, Haapakyla, SF-03100 Nummela, (913) 22661, Managing Dir.: Harry Aaltonen.

Label(s): (Owned) Minimusic, Mirri.

Ab Discophon Oy, Hoylaamotie 18, Helsinki, 00380 (0) 558722, Telex: 12 2705 disco sf, Managing Dir. Gugi Kokljuschkin; Sales Mgr.: Risto Kajjanen; Int'l Mgr./A & R: Majja Narhi.

Label(s): (Owned) Kerberos, (Licensed) Arista/Ariola, Motown, RCA, Jupiter, Teldec. (CD-Distributor)

Alpha, See K-Tel Int'l.

Amulet, See Polarvox Oy.

Angel, See EMI Finland AB

Arista-Ariola, See Ab Discophon Oy.

BIS (Sweden), See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).

Baby, See Oy Sonet-Polar Suomi Ab.

Bang Trax Oy Ltd., Pietarinkatu 11, 00140 Helsinki, (90) 6121 107, Pres.: Lasse Norres.

Label(s): (Owned) Bang Trax, (Licensed) Mega

Bets, See Oy EMI Finland AB.

Birdie, See Bluebird Music Oy/AB.

Blue Master, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).

Blue Master Special, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).

Blue Note, See Oy EMI Finland AB.

Bluebird Music Oy/AB, Henrikintie 5C, Helsinki, 00370 (90) 557519, Telex: 124934 JKVCQ, Gen. Mgr. Osmo a. Ruuskanen; Int'l Mgr.: Marjatta Laitosalmi A & R Seppo Matintalo.

Label(s): (Owned) Bluebird, Siniintu, Birdie. (CD-Manufacturer/Distributor)

CGD, See K-Tel Int'l.

CNR, See K-Tel Int'l.

Capitol, See Oy EMI Finland AB.

Carrere (France), See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).

Celluloid, See Polarvox Oy.

Chess, See Polarvox Oy.

China, See Oy Sonet-Polar Suomi Ab.

Chrysalis, See Oy Sonet-Polar Suomi Ab

Cinevox, See K-Tel Int'l.

Cityboy, See Polarvox Oy.

Columbia, See Oy EMI Finland AB.

Cube, See Oy SonePolar Suomi Ab.
Curb, See Oy Sonet-Polar Suomi Ab.
DDD, See K-Tel Int'l.
Decca (U.K.), See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Delite, See Polarvox Oy.
Delta, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Digelius Music Oy, Laiturinrinne 2, Helsinki, 00120, (90) 666375, Managing Dir.: Iikka Lehtinen.
 Label(s): (Owned) Digelius.
Digit, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Discophone Oy (AB), Hoylannmottle 18, 00380 Helsinki, (02) 558722, Telex: 122705 DISCO SF, Chrmn. of the Board: Hans-Ove Eriksson; Managing Dir.: Vasilij Kok-Juchkin; A & R: Maija Nark; Sales Mgr.: Risto Kajanan.
 Label(s): (Owned) Kerberos, Musica, (Licensed) Alpha, Ariola-Arista, Beat Box, Erato, Jupiter, Motown, RCA, Telefunken/Teledec, Towerbell.
ECM (Germany), See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
EMI America, See EMI Finland AB.
EMI Finland AB (Oy), Arinatie 6 E, SF-00370 Helsinki 37, (90) 558-421, Cable: GAMMOPHON, Telex: 122482 EMISF, Fax: 35805653162, Managing Dir.: Rolf Kronquist; Sales Mgr.: Eric Forsman; A & R Mgr. Int'l.: Heikki Puhakka; A & R Mgr.: Pedro Hietanen; Promo. Mgr.: Lenna Virtanen.
 Label(s): (Owned) Angel, Blue Note, Capitol, Columbia, EMI, EMI America, Elektrola, HMV, Harvest, Liberty, Manhattan, Odeon, Parlophone, Pathe, RAK, Regal, Starline, Sunset, World, Zonophone, (Licensed) (domestic) Beta, Leo, Love, (foreign) Frituna, MPL, Mega, (CD-Distributor)
Electrola, See Oy EMI Finland AB.
Electrola, See EMI Finland AB.
Embassy, See EMI Finland AB.
Enigma, See Polarvox Oy.
Ensis Music Oy, Aurakatu 3B, SF-20100 Turku, (21) 27958, Managing Dir.: Rauno Lepistö.
Epic, See CBS Records Oy.
Euros Oy, Pohjoisranta 22, 00170 Helsinki, (90) 177201, Managing Dir.: Jari Vaananen; Sales Dir.: Kimmo Salovaara; A & R: Mika Lehto.
 Label(s): (Owned) Euros, (Licensed) Ace, Amigo, Charley, Demon, Ebony, Jungle, Makin Waves, Neat New Rose, Rockadillo.
Evergreen Oy Ltd., Isokaari 13, Helsinki, SF00201, (90) 670870, Telex: 1254260 Ever SF, Managing Dir.: George Uggla; Sales Mgr.: Markku Korhonen. (Importer)
Factory, See Unitor Oy.
Fazer Music, Box 69, 00381 Helsinki 38, 358 (0) 560 11, Telex: 122782, Fax: 358 0 553492, Contact: Erik Stenros. (Franchise)
Finlandia, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Finnogospel, Punavuorenkatu 3, SF-00120 Helsinki, (90) 171091.
 Label(s): (Owned) Finnogospel.
Finnlevy Oy Musiikki Fazer Musik Ab (IFPI), Takomotie 3 A, Helsinki, SF00380, (90) 560 11, Telex: 122782 Flev Sf, Fax: (90) 5601 650, Dir.: Erik Stenros; Int'l A&R Mgr.: Jaakko Karilainen; Local A&R Mgr.: Timo Lindstroem; Sales Mgr.: Osmo Rantanen; PR & Sales Promo: Jaana Bister.
 Label(s): (Owned) Blue Master, Delta, Digit, Blue Master Special, Helmi, Tilt, Finlandia, Finlevy, HiHat, Safir, Kraeki, Rondo, Rytmi, Scandia, (Licensed) A&M, BIS, Carrere, ECM, MCA, Melodia, Metronome, PolyGram, Decca, WEA, (CD-Distributor)
Oy Flamingo AB, Kansakoulukuja 1A, SF-00100 Helsinki, (90) 6940 677, Managing Dir.: Vexi Salmi.
 Label(s): (Owned) Flamingo.
Fuga Oy, Unioninkatu 28, SF 11011 Helsinki, (90) 631181, Telex: 124692, Managing Dir.: Markku Nuotio.
 Label(s): (Owned) Fuga. (CD-Distributor)
Fuga, See Worldtone Music, Inc.
GRP, See Polarvox Oy.
HMV, See EMI Finland AB.
Harvest, See EMI Finland AB.
Helmi, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
HiHat, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Holy Hole, See Onadisc Recording Co.
Iceberg, See Oy EMI Finland AB.
Intercord, See K-Tel Int'l.
Island, See Oy Sonet-Polar Suomi Ab.
Italoheat, See K-Tel Int'l.
JP-Musiikki Oy, Viljatie 4 C, Helsinki, 00700, (90) 358-133, Telex: 123695 Jpmus Sf, Pres.: Erkki Puumalainen; Gen. Mgr.: Jarmo Jylha; Promo. Int'l.: Tarja Parkkonen.
 Label(s): (Owned) Play, Steel, Silver Blue. (CD-Manufacturer/Distributor)
Jasemusikki Ky, Box 136, Hemeenlinna, 13101, (917) 23146, Gen. Mgr.: Jarmo Sermila.
 Label(s): (Owned) Jase.
Jive, See Oy Sonet-Polar Suomi Ab.
Jupiter, See Ab Discophon Oy.
K-Tel Int'l., Hameentie 157, Helsinki, 00560, 358-0-7571522, Telex: 123438 K-Tel SF, Managing Dir.: Marita Kaasalainen; Sales Mgr.: Jorma Kosonen.
 Label(s): (Licensed) Rainbow, CNR, Mariann, CGD, DDD, Alpha, Cinevox, Intercord, Vinyl Mania, Italohea. (CD-Distributor)
Kerberos, See Discophon Oy (AB).

Koivu, See Sauna Musiikki Oy.
Kraeki, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
LeBaron Music Oy, Henrikintie 5C, Helsinki, 00370, (90) 557517, Telex: 124934JKVCO, Pres.: Osmo A. Ruuskanen; A & R: Seppo Matintalo.
 Label(s): (Owned) LeBaron, Hiitkorva. (CD-Manufacturer/Distributor)
Legacy, See Polarvox Oy.
Leo Records, See EMI Finland AB.
Liberty, See EMI Finland AB.
Lighthouse, See M & T Tuotanto Oy.
Love, See EMI Finland AB.
MCA, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
MNW, See Unitor Oy.
MPL, See EMI Finland AB.
M & T Tuotanto Oy, Kaskenkatu 2B, Turku, 20700, (21) 330 323, Managing Dir.: Matti Ruohonen; Prodn. Mgr.: Teppo Ruohonen; Sales Mgr.: Asko Juurvi; Promo.: Anne Koskinen.
 Label(s): (Owned) MRT Prodn., Lighthouse, Penguin.
M & T Prodn., See M & T Tuotanto Oy.
Manhattan, See EMI Finland AB.
Mariann, See K-Tel Int'l.
Medley, See Polarvox Oy.
Mega, See Oy EMI Finland AB.
Megamania & Pyrimid Musiikki Ky, Hameentie 6A, SF-00530 Helsinki, (90) 7015 152, Managing Dir.: Atte Blom; Sales: Sisko Ramsey; A & R: Pekka Aarnio.
 Label(s): (Owned) Rami, Megamania.
Melodia (U.S.S.R.), See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Melodiya, See Polarvox Oy.
Metronome (Germany, Sweden), See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Minimusic, See Harry Aaltonen/Minimusic.
Mirri, See Harry Aaltonen/Minimusic.
Mistlur, See Unitor Oy.
Motown, See Ab Discophon Oy.
Music Makers Ky, Pursimiehenkatu 29E, SF-00150 Helsinki, (90) 625 885, Managing Dir.: Kim Kussi.
 Label(s): (Owned) Tahlitorni.
Music for Nations, See Unitor Oy.
Musica, See Discophon Oy (AB).
Musiikki-Laiho Oy, Box 32, Nummela, (358) 13-23744, Telex: 122697 laiho sf, Managing Dir.: Velkko Laiho; Financial Mgr.: Rajja Laiho; Label Mgr.: Kari Hillio.
 Label(s): (Owned) MLLP/MLMC, Adagio. (CD-Distributor)
Musiikkikonstitt Ky, Lansitie 47, SF-11910 Riihimäki, (914) 30999.
Mute, See Oy sone-Polar Suomi Ab.
Numa, See Polarvox Oy.
Odeon, See EMI Finland AB.
Oy Finnogospel AB, Punavuorenkatu 3, Helsinki, SF00120, (90) 171 091, Managing Dir.: Jan-Erik Lindqvist; Sales Mgr.: Bjarne Bergsten; Sales: Lars Edberg; Promo.: Tintti Heino.
 Label(s): (Owned) Finnogospel, (Licensed) Touch. (CD-Manufacturer/Distributor)
Oy Kompass Records Ab, Puistokaari 8, Helsinki 20, 00200, (90) 676445, Gen. Mgr.: Chris Schwindt.
 Label(s): (Owned) Kompass Records.
Oy Sonet-Polar Suomi Ab, Hoylaomtie 18, Helsinki, 00380, (0) 558729, Telex: 12 2705 disco sf, Managing Dir.: Gugli Kokljuschkin; Sales Mgr.: Risto Kajanan; Int'l Mgr./A & R: Timo Narvainen; Label Mgr. (Virgin): Anni Laaksonen.
 Label(s): (Owned) Sonet-Polar, (Licensed) Baby, China, Chrysalis, Cube, Curb, Island, Jive, Mute, Pablo, Polar, Reset, Stiff, Sonet, Virgin.
PRT, See Polarvox Oy.
Pablo, See Oy Sonet-Polar Suomi Ab.
Palo Alto, See Polarvox Oy.
Parlophone, See Oy EMI Finland AB.
Parlophone, See EMI Finland AB.
Passport, See Polarvox Oy.
Pathe, See EMI Finland AB.
Penguin, See M & T Tuotanto Oy.
Philips AB (Oy), Kaivokatu 8, SF-00100 Helsinki 10, (90) 17 721, Gen. Mgr.: J. W. Brans.
Pirkan Musiikkituotanto Ky, Omenapolku 1, SF-33270 Tampere, (931) 450600, Managing Dir.: Aake Hilden.
Play, See JP-Musiikki Oy.
Polar, See Oy Sonet-Polar Suomi Ab.
Polarvox Oy, Arinatie 2, Helsinki, 00370, (90) 5653100, Telex: 123166jvovxsf, Pres.: Lenna Juuranto; Dir.: Timo Laukkanen; A&R Mgr.: Antero Paivalainen; Sales Mgr.: Jukka Kojala.
 Label(s): (Owned) Polarvox, Amulet, Cityboy, AAB, Dilite, (Licensed) GRP, Medley, Record Shack, Chess, Numa, Powerstation, Enigma, Skylight, PRT, Vogue, Supreme, Celluloid, Raw Power, Legacy, Palo Alto, Spirit.
 US Reprs.: Enigma (Los Angeles).
 Int'l Reprs.: Amigo (Sweden); Solid State (Sweden); Mariann (Norway); Skylight (Denmark). (CD-Distributor)
PolyGram (Europe, U.S.A.), See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Pono, See Unitor Oy.
Pono Int'l, See Unitor Oy.
Powerstation, See Polarvox Oy.
RAK, See EMI Finland AB.
RCA, See Ab Discophon Oy.

Rainbow, See K-Tel Int'l.
Rami, See Megamania & Pyramid Musiikki Ky.
Raw Power, See Polarvox Oy.
Record Shack, See Polarvox Oy.
Regal, See EMI Finland AB.
Reset, See Oy Sonet-Polar Suomi Ab.
Ristin Voitto, Box 75, SF-01301 Vantaa, (90) 748559, Sales Mgr.: Rauno Luukkunen.
Roadrunner, See Onadisc Recording Co.
Rondo, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Rough Trade, See Unitor Oy.
Rytmi, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Safir, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Sauna Musiikki Oy, Box 36, 00661 Helsinki, (90) 748559, Managing Dir.: Rauno Lehtinen.
 Label(s): (Owned) Koivu, Sauna.
Scandia, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Silver Blue, See JP-Musiikki Oy.
Sinihlntu, See Bluebird Music Oy/AB.
Skylight, See Polarvox Oy.
Sonet, See Oy Sonet-Polar Suomi Ab.
Sonet Polar Suomi AB, Hoylaomtie 8, Helsinki, 00380, Telex: 122705 DISCOSF, Chrmn. of the Board: Dag Hagqvist; Managing Dir.: Vasilij Kokljuschkin.
 Label(s): (Owned) Sonet-Polar, (Licensed) Baby, Bronze, Chrysalis, Cube, Curb, Island, Jive, Mute, Pablo, Reset.
Sound Cat, See Harry Aaltonen/Minimusic.
Spirit, See Polarvox Oy.
Starline, See EMI Finland AB.
Steel, See JP-Musiikki Oy.
Stiff, See Oy Sonet-Polar Suomi Ab.
Sunset, See EMI Finland AB.
Suomen Osuuskappojen Keskuskunta (SOK), Vilhonkatu 7, SF-00100 Helsinki, (90) 650 611, Cable: KESKUSKUNTA.
 Label(s): (Owned) Sokos Sound, (Licensed) Alshire, Oscar (USA), (Franchise, Importer)
Supreme, See Polarvox Oy.
Tahltorni, See Music Makers Ky.
Teledec, See Ab Discophon Oy.
Tilt, See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
Unitor Oy, Box 483/Kyttälank 6, Tampere, 33101, (31) 120500, Telex: 22460 Untor Sf, Managing Dir.: Helenius Nari; Gen. Mgr.: Palkoaho Pertti; Sales Mgr.: Hynninen Junna; Financial Mgr.: Helenius Marita.
 Label(s): (Owned) Pono Records, Pono Int'l, (Licensed) Music for Nations, Factory, Rough Trade, MNW, Mistlur. (CD-Manufacturer/Distributor)
Oy Valitut Palat AB, Box 42, SF-00421 Helsinki, (90) 5632011, Managing Dir.: Martti Virtanen.
Vinyl Mania, See K-Tel Int'l.
Virgin, See Oy Sonet-Oilar Suomi Ab.
Vogue, See Polarvox Oy.
WEA (U.S.A.), See Finnlevy Oy Musiikki Fazer Musik Ab (IFPI).
World Record, See EMI Finland AB.
Zonophone, See EMI Finland AB.

MUSIC PUBLISHERS

Base-Studio Oy, Viljatie 4 C, Helsinki, 00700, (90) 358 133, Telex: 123695 Jpmus Sf, Pres.: Erkki Puumalainen, Gen. Mgr.: Jarmo Jylha, Prof. Mgr.: Franco Morero.
Bluebird Music Oy/AB, Henrikintie 5C, Helsinki, 00370, (90) 557519, Telex: 124934 JKVCO, Pres.: Osmo A. Ruuskanen, Prof. Mgr.: Marjatta Laitosalmi.
Carella Publishing, Hoylaomtie 18, Helsinki, 00380, (0) 558729, Telex: 12 2705 disco sf, Pres.: Gugli Kokljuschkin.
Clever, A. Kivenkatu 32 B 16, Tampere, 33200, (931) 114 423, Pres.: Jyrki Paavola.
Coda (Ed.), (TEOSTO), Lansiportti 4A, Espoo 21, SF02210, (90) 880-022, Cable: DISCOY, Telex: 122705, Gen. Mgr.: Maija Nark, Contact: Johan Vikstedt.
Edition Wilhelm Hansen, See Frazer Songs.
Ensis Music Ltd. Oy, Aurakatu 3B, Turku, 20100, (921) 27958, Pres.: Rauno Lepistö.
Euros Records, Pohjoisranta 22, Helsinki, 358-0-177201, Telex: 12-1368 rajaf sf, Contact: Jari Vaananen.
Fazer Songs Oy Musiikki Fazer Musik Ab, Takomotie 3 A, Helsinki, SF00380, (90) 560 11, Telex: 122782 Flev Sf, Fax: (90) 5601 650, Prof. Mgr.: Sallamaari Muhonen, Contact: Raimo Henriksson.
Finnmusic (Ed.), Ky, Rauno Lehtinen Osuuskunnantie 50A, Helsinki, 00660, (90) 748-559, Cable: FINNMUSIC, Gen. Mgr.: Rauno Lehtinen, Contact: Anja Lehtinen.
Oy Flamingo Music Ab, Kansakoulukuja 1 A, Helsinki, 00100, 6940677.
Heliander Prodn. Oy, Lemmikkitie 19, Vantaa 35, SF01350, (90) 748-559, Gen. Mgr.: Jorma Heliander.
Hittimusiikki, PL 6, Vantaa, SF01351, (90) 834088.
Imudico Kustannusliike, Arinatie 6E, Helsinki, SF00370, (90) 558-421, Telex: 122482 SF, Fax: 358-0-5653162, Contact: Rolf Kronqvist.
Jasemusikki Ky, Box 136, Hemeenlinna, 13101, (917) 23146, Gen. Mgr.: Jarmo Sermila.
Joe J Music, Box 86, Tampere, 33201, (31) 120500, Telex: 22460, Pres.: Kari Helenius, Gen. Mgr.: Jukka Hynninen.
Oy Kompass Music Ab, Hakolahdenkuja 4B, Helsinki, 00200, (90) 676445, Pres.: Chrissi Schwindt.

Johanna Kustannus, Bernhardinkatu 7 A 6, Helsinki 13, 00130, (90) 646-401, Telex: 125234, Pres.: Atte Blom.

LeBaron Music Oy, Henrikintie 5C, Helsinki, 00370, (90) 557517, Telex: 124934 JKVCQ, Pres.: Osmo A. Ruuskanen.

Levytuottajat Oy Kustannus, Koydenpunojankatu 3, Helsinki 18, 00180, (90) 646-401, Telex: 124934, Gen. Mgr.: Vexi Salmi, Contact: Iris Mattila.

Erik Lindstrom Kustannus, Paivakillontie 2, Espoo, 02210, (90) 8037 042, Pres.: Erik Lindstrom.

Love Kustannus Oy, Hameentie 6A1, Helsinki, 00530, (0) 737 028, Pres.: Henrik Otto Donner, Prof. Mgr.: Sini Pertto.

Oy Megafon Records Ltd., Hameentie 6A 4, Helsinki, 00530, 358-0-765688, Gen. Mgr.: Ulf Ahrenberg.

Megamania Ky, Hameentie 6 A1, Helsinki, 00530, Gen. Mgr.: Atte Blom.

Oy Kompass Records Ab, Puistokaari 8, Helsinki, 00200, (90) 676445, Pres.: Chris Schwindt, Gen. Mgr.: Chris Schwindt.

Edition Pan, PL 144, Helsinki, 00100.

Polarvox Music Publishing Oy, Arinatie 2, Helsinki, 00370, (90) 5653100, Telex: 123166 juvox sf, Pres.: Leena Juuranto, Gen. Mgr.: Antero Paivalainen.

Ristin Voitto Ry, Box 75, Vantaa, SF01301, (90) 826-377, Pres.: Valtter Luoto, Contact: Rauno Liukkonen.

Rock Oy, Box 77, Helsinki 52, SF00520, (90) 143-133, Telex: 123396, Gen. Mgr.: Tikka Kallio, Contact: Timo Vaananen.

Rockadillo Records, Keskustori 7A11, Tampere, 33100, 358-31-131260, Fax: 31-131297, Contact: Tapio Korjus.

Elvis Ry, Runeberginkatu 15A, Helsinki, 00100, (90) 407 991, Pres.: Arthur Furman.

Scandia Publishing Co. Ltd., See Fazer Songs.

Soft Music Oy, Talvitie 72, Turku, 20600, (921) 440034, Pres.: Veli-Pekka Lehto.

Sonet-Polar/Disophon, Hoyalantie 18, Helsinki, 00380, (0) 55 87 22, Telex: 12-2705, Contact: Gugli Kokkijuschkin.

Sulasol, Fredrikinkatu 61, Helsinki, 00100, 6943 218, Pres.: Markku Kilpio.

Suomen Tyovaen Musikkilitto, Hallituskatu 20, Tampere, SF33200, (931) 114416, Pres.: Jsko Rasilainen.

Touc, See Oy Fingospel AB.

Two Stars Music, Pl. 77, Hameentie 6A, Helsinki, 00530.

Yahoo Records, Pietarinkatu 11 A, Helsinki, 00140, 358-0-633625, Telex: 123166 juvox sf, Contact: Seppo Vesterinen.

ACCESSORY SUPPLIERS

Moonshine Oy, Pakkamestarinkatu 1, SF 00520 Helsinki. Product(s): Record—Record Carrying & Storage Cases, Record Care Products; Tape—Head Cleaners, Leader Tape, Splicing Tape & Equip.

Musikki Mosse AB (Oy), Eerikinakatu 9B, SF 20110 Turku. Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, Replacement Styli; Tape—Cases, Head Cleaners, Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

Moonshine Oy, Pakkamestarinkatu 1, SF 00520 Helsinki. Product(s): Record—Browser Boxes, Display Racks; Tape—Browser Boxes, Display Racks.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Aani-ja Kuvattalennetuottajat ry (Finnish Nat'l Group of I F P I), Takomotie 3, Helsinki 38, SF00380, (90) 551-021, Telex: 12 2782, Dir.: Arto Alaspaa.

Assn. of Finnish Musical Artists, Runeberginkatu 15 A 11, Helsinki 10, SF00100, (090) 445-589.

Assn. of Finnish Musical Schools, Urho Kakkosenkatu 8 C 29, Helsinki 10, SF00100, (3580)694-3394. Chrmn: Aarre Hemming.

Automaattivuokraajat ry (Renters of Coin-Operated Machines Assn.), Orivedenkatu 12A, Tampere 72, SF33720, (931) 170-500.

Elektronikan Tukkuappiaat (Importers & Wholesalers of Electronic & Hi Fi Inst., Mannerheimintie 76, Helsinki 25, SF00250, (09) 441-651. Contact: Pentti Karhu.

Finnish Actors Guild, Arkadiankatu 12 a 18, Helsinki, SF00100, (90) 495355.

Finnish Blues Society, Telekakatu 2, Helsinki 15, SF00150, 639-143. Charmn: Pertti Nurmi.

The Finnish Foreign Trade Assn., Arkadiankatu 4-6 B, PL 908, Helsinki, 00101, 358-0-69591, Telex: 121696 trade sf. Vice Pres.: Hannu Loven.

Finnish Music Information Centre, Runeberginkatu 15 A1, Helsinki, 358-0-409707, 409134. Managing Dir.: Matti-Jussi Pollari.

Finnish Rock Festivals Assn., Brontie 5 B 16, Kirkkonummi, SF02400, (0) 2962387, Pres.: Kari A. Elo.

General Industry Group, Kauppiakatu 7 A, Helsinki 16, SF00160, (90) 170-778.

Gramex, Runeberginkatu 15 A 6, 00100 Helsinki 10.

Guild of Light Music Composers & Authors of Finland, Runeberginkatu 15 A 11, Helsinki 10, SF00100, Pres.: Henrik Otto Donner; Sec.: Taimi Kyro.

Helsinki Festival, Unioninkatu 28, SF-00100 Helsinki 10, Cable: FINNFEST, Telex: 124692. Entertainment Dept. Mgr.: Tapani Naerhi.

Nat'l Committee of the Int'l Music Council, Runeberginkatu 15 A 11, SF-00100 Helsinki 10.

Nat'l Section of the Int'l Society for Contemporary Music, Errotajankatu 1-3 A, Helsinki 13, SF00130.

Popmuusikot ry (Pop Musicians), Unioninkatu 45 E 66, Helsinki, 00170, (90) 628538, Gen. Mgr.: Jussi Raittinen.

Radioliikkeiden Liitto ry (Radio Retailers Assn.), Vuorimiehenkatu 21, SF 00140 Helsinki 14, Chrmn: Erkki Raitala.

Ravintolamuusikot ry (Restaurant Musicians), Uunmaankatu 36 D 21, SF 00940 Helsinki 94.

Society of Finnish Composers, Runeberginkatu 15 A 11, Helsinki 10, SF00100, Pres.: Usko Merilainen; Sec.: Maarit Andersen.

Suomen Aani-ja Kuvattalennetuottaja ry (AKT/FPPI), hoyalantie 18, Helsinki, SF00380, (90) 551041.

Suomen Jazzliitto (Finnish Jazz Federation), PL 54, SF-00101 Helsinki, Pres.: Jaakko Tahkolahti; Exec. Mgr.: Timo Vahasilta.

Suomen Muusikkojen Liitto (Finnish Musicians Union), Uudenmaankatu 36 D 21, SF 00120 Helsinki 12, (90) 641344.

Suomen Soittiteollisuusyhdistys ry (Finnish Ass. of Musical Instrument Mfgs.), Box 58, Helsinki, 00101, Telex: 124374, Fax: 90-176135.

Suomen Suoramarkkinointiliitto ry (Finnish Direct Mktg. Assn.), Hietalahdenranta 17 B, Helsinki 18, SF00180, (90) 640-279, Pres.: Pauli Leimio; Sec. Gen.: Christian Oesch.

Suomen Tiskijukat ry (Prof. Disk Jockey Assn.), Ruolank 16 as. 7, 15150 Lahti, (90) 662-218, Exec.: Tapani Ripatti.

Suomen Tyovaen Musikkilitto, Hallituskatu 19, Tampere 20, SF33200, (931) 114-416.

Teosto, The Finnish Copyright Bureau, Lauttasaarentie 1, Helsinki, 00200, (90) 6922511, Pres.: Pekka Kallio.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Gramex, Runeberginkatu 15 A 6, 00100 Helsinki 10

Sulasol (Suomen Laulajain ja Soittajain Liitto ry), Fredrikinkatu 61, SF 00100 Helsinki 10, (90) 694-3218. Chrmn: Ahti Sonninen.

TEOSTO RY, Lauttasaarentie 1, Helsinki 20, 00200.

Teosto, The Finnish Copyright Bureau, Lauttasaarentie 1, Helsinki, 00200, (90) 6922511, Pres.: Pekka Kallio

MUSIC LIBRARIES

Finnish Music Information Centre, Runeberginkatu 15 A 1, Helsinki, SF00100, 358 0 409134, 358 0 409707. Ser. in Chief: Matti-Jussi Pollari.

Manis TV Reklam, Ilmalantori 2, Helsinki, SF00240

RECORD PROMOTION (Including Public Relations & Marketing)

Moonshine Oy, Pakkamestarinkatu 1, SF 00520 Helsinki.

Rock-Along (Finland) Ltd., Brontie 5 B 16, Kirkkonummi, SF02400, (0) 2962109, Pres.: Kari A. Elo.

Soundhill Ltd./Aanitetuotanto Oy, Box 40, Riihimaki 10, SF11101, Telex: 15005 R11H1 SF, Pres.: Matti Saarinen; Sales Mgr.: Alpo Kettunen.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Soundhill Ltd./Aanitetuotanto Oy, Box 40, Riihimaki 10, SF11101, Telex: 15005 R11H1 SF, Pres.: Matti Saarinen; Sales Mgr.: Alpo Kettunen.

Product(s): Buttons/Badges.

TAPE CUSTOM DUPLICATORS

Audiomark, Mikonkatu 23F, Helsinki, 00100, (90) 177355

JP-Musiikki, Viiljatie 4 C, Helsinki, 00700, (90) 358133.

Karas-Sana Oy, PL 48, SF 08101 Lohja 10.

Kasettimonistus Oy, Waino Aaltonentie 11A, SF 00570 Helsinki.

World Radio History

Lajos Oy/Finnvox Studios, Arinatie 8, SF 00370 Helsinki.

Lajos Oy/Finnvox Studios, Arinatie 8, Helsinki 37, SF00370, (90) 554-521, Gen. Mgr.: Kurt Juuranto.

MTV Oy/MTV Audio, Ilmalantori 2, Helsinki, 00240, (90) 1500-521.

Riihimäen Aanitetuotanto, PL 40, Riihimaki, 11101, (914) 30731.

Sound Hill Ltd./Aanitetuotanto Oy, Box 40, Tehtaankatu 13, SF11101, (358) 14 30731, Telex: 15005 rihi st. Pres.: Matti Saarinen; Sales Mgr.: Alpo Kettunen.

Audio: Cassette.

Soundhill Ltd./Aanitetuotanto Oy, Box 40, Riihimaki 10, SF11101, Telex: 15005 R11H1 SF, Pres.: Matti Saarinen; Sales Mgr.: Alpo Kettunen.

Superkasetti Oy, Vha Hameenkylantie 52, Helsinki, 00390, (90) 554733.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Elektroposti Oy, Laentinen Papinkatu 6, Helsinki, SF00530, (90) 753-6311, 675-199, Telex: 25144. Managing Dir.: Kalevi Oittinen.

Finnlevy Oy, Takomotie 3, Helsinki 38, SF00380, (90) 560-11.

TAPE PACKAGING & LABELING EQUIPMENT MANUFACTURERS

Pykija Oy, Tastonie, SF 20380 Tastonie.

CD MASTERING & MANUFACTURING PLANTS

Manis TV Reklam, Ilmalantori 2, Helsinki, SF00240.

PLATING, PROCESSING & PRESSING PLANTS

Lajos Oy/Finnvox Studios, Arinatie 8, Helsinki 37, SF00370, (90) 554-521, Gen. Mgr.: Kurt Juuranto.

Manis TV Reklam AB (Oy) (MTV), Pasilankatu 44, Helsinki 24, SF00240, (90) 15001. Cable: COMTELE, Telex: 121544, 124319, Pres.: Pentti Hanski; Sales Mgr.: Matti Kemilainen.

Riihimäen Aanitetuotanto, PL 40, Riihimak, 11101, (914) 30731.

Sound Hill Ltd./Aanitetuotanto Oy, Box 40, Tehtaankatu 13, SF11101, (358) 14 30731, Telex: 15005 rihi st. Pres.: Matti Saarinen; Sales Mgr.: Alpo Kettunen.

Pressing capacity: 45—200,000 per Year; LP—450,000 per Year.

TAPE PACKAGING & LABELING SERVICES

Sound Hill Ltd./Aanitetuotanto Oy, Box 40, Tehtaankatu 13, SF11101, (358) 14 30731, Telex: 15005 rihi st. Pres.: Matti Saarinen; Sales Mgr.: Alpo Kettunen. (Inserting, Collating & Labeling)

FRANCE

RECORD COMPANIES

AYAA Disques, 121 Rue de Courancy, Reims, 51100, (26) 08 49 48.

Label(s) Dist.: Cuneiform, (Franchise)

A & M Records Europe (IFPI), 95 Blvd. Murat, 75016 Paris, (01) 651 53 53, Managing Dir.: Marcus Bicknell, Mktg. Mgr.: Russ Curry; Financial Dir.: David Clapham; Promo: Cathy Oudemans.

Label(s): (Owned) A & M, Horizon. (distributed by CBS)

Ades, 54 rue Saint-Lazare, 75009 Paris, (1) 48 74 85 30, Telex: ADES 280 422 F.

Label(s): Ades, Le Petit, Menestrel, Disneyland, Vista, Denon, Dynasty, JMS, Grammavisio, Vanstory.

Affinity, See Charly Records, IRI SarL.

African, See Societe Nouvelle De Dist. De Disques "Sonodisc".

Allo Music SA, 24 rue Eugene Flachat, 75017 Paris, (1) 766 51 11, Telex: 280245.

Max Amphoux, Emma Rd., Max Music, 20 rue Ballu, 75009 Paris, (1) 42 85 52 00, Telex: 650901 MAX.

Anaxis, See Caravage.

Disques Apache, 8 rue Marbeuf, 75008 Paris, (1) 47 20 63 30, Telex: 613670F, Pres.: Patrick Vilaret.

Archiv, See Polydor SA.

Ariola, 1 rue Francois Ier, 75008 Paris, (1) 256 42 22, Telex: 650458 ARIOLA.

Label(s): (Owned) Ariola, Arista, Eurodisc, (Licensed) Chrysalis, Red Bus.

Arion Societe Anonyme, 36 Ave. Hoche, Paris, 75008, (1) 45 63 76 70, Pres. Dir. Gen.: David Matalon; Dir.: Manuela Matawn; Ass't.: De Prodn.: Genevieve Golaz; Sec. Commercial: Marie Lise Lavolette; Sec. Commercial: Marie Line Descroix.

Label(s): (Licensed) Pausa, Palo Alto, Bainbridge.

US Reps.: MHS (NJ).

Int'l Reps.: Ducale (Italy); EMI Capitol (Mexico); Hispavox (Spain); Teldec Import Service (West Germany). (CD-Manufacturer)

Arista, See Ariola.

Ariston, See Pianola Music.

Atco, See WEA Filipacchi.

Atoll Music Jonathan Records, 18/20, rue du Borrego, Paris, 75020, (1) 43666922, Telex: ATF 215 795 F, Pres.: Charles Ibgui; Commercial: Martine Moscovitz; Publishing: Annie Genah.

Label(s): (Owned) Jonathan, Ring, Atoll, Ouragan.

US Reps.: Ascot Records (New York, NY).

Int'l Reps.: Jonathan Records (United Kingdom); Jonathan & Jessica Melody (Holland); Jessy Melody (Canada).

Axe Killer, See Musidisc.

Axis, See Caravage.

Az, See Musidisc.

BBZ Prodn., 21 rue Jean Mermoz, 75008 Paris, (1) 45 25 61 00.

Backstage, 5 rue Baudin, 34000 Montpellier, (1) 67 23 53, Dir.: Robert Frances; Import Mgr.: Anny Frances.

Bagatelle, See Bridget Music.

Bainbridge, See Arion Societe Anonyme.

Barclay, 89 bd Auguste Blanqui, 75013 Paris, (1) 45 81 11 85, Pres.: Philippe Constantin; Sec.: Christine Le Breton.

Label(s): Barclay, Decca, Deram, London.

Barrenreiter, See Schott Freres Sarl.

Paul Beuscher Records, 27 Blvd. Beaumarchais, 75004 Paris, Telex: 670877.

Black Saint, See Harmonia Mundi France.

Blues Legacy, See Disques Vogue S.A.

Blues Today, See Disques Vogue S.A.

Alin Boublil, 20 rue de la Tremoille, 75008 Paris, (1) 47 20 76 78.

Bourne France, 35 rue Washington, 75008 Paris, (1) 47 56 21 94, Gerant: Denis Bourgeois.

Bretagne, 43 rue Fessart, 92100 Boulogne, (1) 46 03 41 93.

Breton, 3 Rue Rossini, 75009 Paris, (1) 48 24 53 64.

Bridget Music, 35 Rue Washington, Paris, 75008, (01)42 56 2194, Telex: 650979 Bridget, Gen. & Int'l Mgr.: Bridgitte Bertholier.

Label(s): (Owned) Bridget, Bagatelle.

CBS Disques (IFPI), 1-3 Rue de Chateau, 92522 Neuilly Cedex, (01) 758 14 2294, Cable: COLRECORD, Telex: 620646.

Label(s): Versailles, GTO, Jive, A & M, CBS, Epic, Gefen, Illegal, Jet, Jive, Monument, Philadelphia Int'l, Portrait, Tabu.

C D Prodn., See Societe Nouvelle De Dist. De Disques "Sonodisc".

CMC Records (Creative Musicale & Cinematographique), Box 93, 94003 Creteil Cedex, (1) 898 16 16.

CNAI Fidsound, 256 rue Marcadet, 75028 Paris, (1) 229 24 61.

Label(s): (Owned) Fidsound.

Campagne S. A., 116 Champs Elysees, Paris, 75008, (4) 563 17 27, Telex: ISO-BUR 641 605, Pres.: Harry Auerhaan. (CD-Manufacturer/Distributor)

Campbell Connolly France, 5 rue Loncon, 75008 Paris, (1) 43 59 06 22.

Capitol, See Pathe Marconi EMI.

Captain Click, 22 rue du Col Rozanoff, 75012 Paris, (1) 43 42 50 13.

Caravage, 130, rue Marius AUFAN, Levallois-Perret, 92300, (1) 47599451, Telex: 270105 F TXFRA 706, Pres./Gen. Mgr.: Jean-Paul Smets; Assistant: Jacqueline Curzi.

Label(s): (Owned) Axis, Anaxis, Chloe, Caravage, Pochette-Surprise.

Carrere (Disques), 27 rue de Surenne, 75008 Paris, (1) 42 68 13 00, Telex: 641591F, Pres. & Dir.: Claude Carrere; Managing Dir.: Pierre Haquet; Gen. Mgr.: J. P. Perrain; Int'l Mgr.: Nanou Lambin.

Label(s): Clever, Julisa, Orlando, Underdog, Zagora (France), Fabian, Jupiter (Germany), CNR (Netherlands), Jive (United Kingdom), Fantasy, Prestige, Riverside, (US).

Editions Claude Carrere, 89 rue la Boetie, 75008 Paris, (1) 43 59 76 54, Dir.: Mme Salvat.

Celine Music, 89 rue la Boetie, 75008 Paris, (1) 43 59 76 54.

Challenge, 27, Villa Wagram Saint-Honore, 75008 Paris, (1) 45 00 48 21.

Chandos, See Schott Freres Sarl.

Chant du Monde (La), 24/32 rue des Amandiers, 75020

Paris, (1) 47 97 25 39, Telex: 211691F, Mgr.: Philippe Gavardin.

Chappel S.A., 12 rue de Penthièvre, 75008 Paris, (1) 42 66 40 42.

Charly Records, IRL Sarl, 27 rue de Rouen, 92400 Courbevoie, (1) 788 37 75, Pres.: Enzo Hamilton; Sales Mgr.: Jacques Duchaussoy.

Label(s): (Owned) Affinity, Charly, Smack, (Licensed) (foreign) Age, Atomic Art, Baron, Blue Bird, Chief, Glogio, Gomeisky, Jewel, Mar-V-Lus, Midas, One-Derful, Paula, Plantation, Red Bird, SSS Int'l., Sansu, Sun, Toddlin Town, Vee Jay, Jerry Williams, Jr. (all USA).

Georges Chatelein, 85, Bd Pasteur, 75015 Paris, (1) 43 23 41 40.

Le Chien Jaune, 6 rue Jouvenet, 75016 Paris, (1) 42 88 08 52, (1) 45 24 49 32.

Chiffre Neuf, 14 rue Andre Del Sarte, 75018 Paris, (1) 42 64 23 24, Dir.: Helene Bignon.

Chloe, See Caravage.

Choudens, 38 rue Jean-Mermoz, 75008 Paris, (1) 42 66 62 97, (1) 42 66 62 68.

Cleaver, See Pianola Music.

Clouseau Musique SA, 65 rue de Belleville, 75019 Paris, (1) 239 40 44, Telex: 212534, Dir.: Philippe Constantin.

Label(s): (Licensed) (foreign) Albion, Andrew Heath, Black Hill, Clash, Din Song, Virgin (all United Kingdom); Garland Jefferys, Moon Martin, (US).

Columbia, See Pathe Marconi EMI.

Contrepoint, See Disques Vogue S.A.

Copelia Editions et Prodn., 42 rue d'Enghein, 75010 Paris, (1) 43 22 01 57, Dir.: Jean-Philippe Olivier.

Corany Music, La Roseira, 91570 Bievres, (1) 45 24 65 40.

Cornelia Prodn., 7 rue Daniems, 92100 Boulogne, (1) 46 21 17 17.

Costallat, 60 rue de la Chaussee d Antin, 75009 Paris, (1) 42 80 69 19, Dir.: Michel Garcin.

Cream, See JMS.

Crecelles (Julien Clerc), c/o Artmedia Varietes 10, Av George-V, 75008 Paris, (1) 47 23 78 60.

DAM, 95 Rue de France, Fontainebleau, 77300, (1) 64220720, Telex: 692723 F, Pres.: D. Briaud; Mktg. Mgr.: A. Turban.

Label(s): (Licensed) Concord Jazz, Trend Discovery, Lyricord, Amigo, Calig, Intercord, Bellphon. (CD-Distributor)

d'Anella M. (R.O.G.), 118, rue Legendre, 75017 Paris, (1) 48 78 76 96.

DJM, See Dick James Records (France).

Danubius, 8, Allee Louise Labe Bat. 27/app. 52, Paris, 75019, (331) 46079782, Telex: 270 105 TXFRA ref. 506Danubius, Pres.: Edith Horak; Int'l Dir.: Oldrich Horak.

Dany Music, 28 rue de la Reine-Blanche, 75013 Paris, (1) 45 35 03 96.

Francis Day, See Groupe Editorial Francis Day-EMI.

Deesse, 11 rue Lepic, 75018 Paris, (1) 46 06 94 30, Dir.: Pierre Celie.

Editions R. Delaye, 10 ch. du Mas Lafont, B.P. 51, 13160 Chateaufort, 90 94 13 91.

Delphine Prodn., 150 Blvd. Haussmann, Paris, 75008, (01) 45620102, Telex: 642908, Pres.: Paul de Senneville; Gen. Mgr.: Olivier Toussaint; Int'l Mgr.: Marion de Froment.

Label(s): (Owned) Delphine.

Deltour, 76 Bd Deltour, 31500 Toulouse, 61 80 62 57.

Deutsch Grammophon, See Polydor SA.

Deutsche Harmonia Mundi, See Harmonia Mundi France.

Diama Music, 18 rue Plisson, 94160 Saint-Mande, (1) 48 08 56 35.

Disc A7 France, ZI Silic 510, 20 rue du Morvan, 94623 Rungis, 280 42 57, Telex: 642844.

Disc'Ange, 151 rue de Bagnole, 75020 Paris, (1) 43 61 16 09.

Disco Shop Distribution, 22, Ave. du General de Gaulle, Saint Mande, 94160, (1) 436651437, Telex: 262 304 DSD, Gen. Mgr.: Albohair Michel.

Label(s): (Owned) Charlin, Grand Orgue, (Licensed) Cybelia, Nimbus, Bourg, Chantry, Swedish Society, Festivo, Sterling, NKF, Finlandia.

US Reps.: Qualiton Imports (Long Island City, NY).

Int'l Reps.: Schwann Bagel (West Germany); D. Sharp (United Kingdom); Musikontakt (Switzerland); Florence Int'l (Italy). (CD-Manufacturer/Distributor)

Walt Disney Prodn. France, 44 Av. des Champs-Elysees, 75008 Paris, (1) 359 17 80/02 20, Cable: MICKMOUSE, Telex: 640662, Pres.: Armand Bigle.

Label(s): (Owned) Disneyland, Beuna Vista.

Disques Debs Int'l, See Societe Nouvelle De Dist. De Disques "Sonodisc".

Disques Deesse, 11, Rue Lepic, Paris, 75018, (1) 46069430.

Telex: 270105 F ref. 788, Gen. Mgr.: Pierre Celie; Artistic Dir.: Michel Celie; Artistic Dir.: Alain Butet.

Int'l Reps.: CBS France (France); Carrere Belgique (Belgium); Disques Office (France); Disques Gamma (Canada). (CD-Manufacturer/Distributor)

Disques Dreyfus, 26 Ave. Kleber, Paris, 75116, (01)45 00 7707, Telex: 611130, Pres.: Francis Dreyfus; Ass't.: Daniele Feuillera; Prof. Mgr.: Thierry Vincent.

Label(s): (Owned) Dreyfus. (CD-Manufacturer/Distributor)

Disques Meys, See Pathe Marconi EMI.

Disques Motors, 26 Ave. Kleber, Paris, 75116, (01)45 00

7707, Telex: 611130, Pres.: Francis Dreyfus; Ass't.: Daniele Feuillera; Prof. Mgr.: Thierry Vincent.

Label(s): (Owned) Motors. (CD-Manufacturer/Distributor)

Disques Temey, See Pathe Marconi EMI.

Disques Vogue S.A.

82 rue Maurice Grandcoq, 93430 Villetaneuse, 48 21 25 00, Telex: 620380 VOGDISC.

Disques Vogue S.A.

7 Rue Alfred De Vigny, 75008 Paris, 42 27 07 03, Telex: 649650 VOGUE, Pres.: Jean Louis Detry; Ass't.: Veronique A. Mandillon; Head of Promo.: Mariette Goche; A & R: Frederic Milgram; Sales Dir.: Andre Giordani.

Dixiefrog Records SARL, 218 Rue du FG, St. Denis, Paris, 75010, (1) 42087704, (1) 42033711, Telex: DIXIEFROG PUBLIC PARIS 250303, Mktg. & Promo.: Philippe Langlois; Int'l A & R: Alain Rivey.

Label(s): (Owned) Dixiefrog, Bluefrog, (Licensed) Antigal.

Francis Dreyfus Music/Editions Labrador, 26, Av. Kleber, Paris, 75116, (1) 45 00 77 07.

Durand S.A. Editions Musicales, 21 rue Vernet, 75008 Paris, (1) 47 20 40 72, (1) 47 20 41 01, Pres.: Jean-Manuel de Scavano.

ECAP, See Emilhenco Music Co.

E 3 E, 3rd Ave., De Madrid, Neuilly, 92200, (Franchise)

EMI America, See Pathe Marconi EMI.

Eco Music, See Groupe Editorial Francis Day-EMI.

Edwards Records, 58 rue du Docteur-Calmette, 59320 Sequedin, (1) 20 07 57 01, (1) 20 07 16 82.

Egrem, See Societe Nouvelle De Dist. De Disques "Sonodisc".

Ekla, 68 Av. D'Dena, 75116 Paris, (1) 47 20 28 94, Mgr.: Lyd-wine de Warenghein.

Elektra, See WEA Filipacchi.

Emilhenco Music Co., 143 Blvd. Lefebvre, Paris, 75015, (01) 250 6446, Owner: M. Emilhenco; Gen. Mgr.: Albert Cohen.

Label(s): ECAP, TOP Instrumental Music.

Emma Prodn., 20 rue Ballu, 75009 Paris, (1) 42 85 52 00, Telex: 650901 MAX.

Entertainment World (SPK), 168 Av. Charles de Gaulle, Neuilly/Seine, 92200, (1) 47 38 07 07, Telex: 620646 PDG Stanislas witold.

Erato (Disques-Editions Costallat), 60, Chaussee d'Antin, Paris, 75009, (1) 42 80 69 19.

Int'l Reps.: RCA (France).

Ere Force, 21, rue Georges Boisseau, Paris, 75009, (1) 47 39 05 01, Telex: R FORCE 611 837 F, Dir. Gen.: Franck L. Dancelme; Dir.: Gerard Doustin.

Erkan, 30 rue de Veron, Paris, 75018, (1) 42 64 01 47.

Esperance, See Societe Nouvelle De Dist. De Disques "Sonodisc".

Eurodisc, See Ariola.

Fairplay, 10 Rue Paul Coderc, Sceaux, 92330, (842) 660146, Pres.: Fabrice Absil.

Family Organisation, 54 rue d'Hauteville, Paris, 75010, (1) 42 46 81 33, Mgr.: Claude Dano.

Fania-Vaya, See Societe Nouvelle De Dist. De Disques "Sonodisc".

Fassbee Int'l, 7, rue Damiens, Boulogne, 92100, (1) 46 08 22 23, Telex: 250 649 PRESTAM.

Fefee Music, 21, rue Lauriston, Paris, 75116, (1) 45 53 49 68, Telex: 610 100 F.

CNAI-Fidsound, 256, rue Marcadet, Paris, 75018, (1) 42 29 24 61, Admin. Dir.: JC Thuel-Chassaingne.

Flarenasch, 9, rue Saint-Florentin, Paris, 75008, (1) 42 96 02 00, Pres.: Alain Puglia.

Folkways, See Schott Freres Sarl.

Forlane, See Fono (Schallplattengesellschaft mbH) (IFPI).

French Fried Music (FFM), 38, rue de Bassano, Paris, 75008, (1) 47 23 55 18, Telex: 630 144, Dir.: Eileen Robinson Chamussy.

Froggy Music, 27bis, rue de Noailles, Versailles, 78000, (1) 36 26 76 92.

J. Garzon, 13, rue de l'Echiquier, Paris, 75010, (1) 47 70 39 15, (1) 48 24 65 35.

Gaumont Musique, 30, Ave. Charles de Gaulle, Neuilly sur Seine, 92200, (1) 47382000, Telex: 612079, Dir./Mgr.: Michel Schmidt; Dir.: Maxime Schmitt.

General Music France, 78 Ave. des Champs Elysees, Paris, 75008, (1) 45 62 34 28, Telex: GM CINE 642884 F, Dir. Gen.: Enrice de Mells.

Grem, 22, Ave. du General de Gaulle, Saint Mande, 94160, (1) 43749985, Dir.: Bellenger; Dir.: Flambeaux.

Label(s): (Owned) L'Aventure du Monde, Cultures Musicales, Enregistrements Historiques, (Licensed) Unesco, Musical Sources.

Int'l Reps.: Auvidis (France). (CD-Manufacturer/Distributor)

Grizzly Video Music, 19, rue Vignon, Paris, 75008, (1) 47 42 68 62.

Groupe Editorial Francis Day-EMI, 64, rue de Sevres, (1) 48 25 35 50, Telex: 631 732 FRANDAY F, Fax: (1) 46 04 2700, Dir.: Daniel Goldschmidt.

- Hachette (Prodn. Sonore)**, 79, Blvd. Saint Germain, Paris, 75006, (1) 329 12 24, Cable: HACHECI, Telex: 204434.
- Hansa France**, 39, rue Jean-Goujon, Paris, 75008, (1) 42 25 46 52.
- Harmonia Mundi France**, St. Michele de Provence, 04870, (92) 76 61 02, Telex: 430519, Pres.: Bernard Coutaz; A & R Mgr.: Eva Coutaz; Int'l Mgr.: Mirabelle Jayer; Sales Mgr./Classical: Claude Maltese; Sales Mgr./Jazz: Daniel LeLONG.
- Label(s): (Owned) Harmonia Mundi France & USA, (Licensed) Le Chant Du Monde, Ocora, Rodolphe Prodn., Hungaroton, Soul Note, Red Record, Orfeo. Black Saint, Steeplechase, Mary Melody, Frequenz. Deutsche Harmonia Mundi.
- Int'l Reps.: Florence Int'l (Firenze, Italy); Music Consort AG (Zurich, Switzerland); Argus Music Imports (Australia); Japan Record Trading Co. (Belgium). (CD-Manufacturer/Distributor)
- Harvest**, See Pathe Marconi EMI.
- His Master's Voice**, See Pathe Marconi EMI.
- Horse Records**, 134 Rue D'Avron, Paris, 75020, (01) 766-11-64, Pres.: Tony Amaraggi; Int'l Coord.: Maria Amaraggi. Label(s): (Owned) Horse Records.
- Hungaroton**, See Harmonia Mundi France.
- Int'l Record Import, S.A.R.L.**, 27, rue de Rouen, Courbevoie, 92400, (1) 784 40 30, (1) 784 82 28, Dir.: Joel Ariot.
- Label(s): (Owned) Affinity, Charly, Demi Monde, New Cross, Now, See for Miles, Smack, (Licensed) Catalyste, deluxe Federal, Golet Band, Gusto, Hollywood, King, Paula, Power Pak, Rockhouse, Rom, Sansu, SS Int'l, Starday, Sun, VeeJay, Minaret, Silver Fox, Red Bird, Blue Cat, Jewel, USA, Cobra, Whit, Lewis, Soul Power, Bandit, One Way, Baron.
- Int'l Shows SA (I.S. Orlando)**, 10, rue Damremont, Paris, 75018, (1) 606 88 35.
- Intersong Paris**, 6 Av. Franklin-Roosevelt, Paris, 75008, (91) 42 25 66 70, (1) 42 25 37 85.
- Island**, See RCA/Ariola.
- JIP Music (Jean-Pierre Savelli)**, 6 Av. Franklin-Roosevelt, Paris, 75008, (1) 42 25 37 85, (1) 42 25 66 70.
- JMS**, 12 Rue Bouchut, Paris, 75015, (01) 45 664200. Label(s): (Owned) JMS, Cream Records. (CD-Manufacturer)
- Dick James Records (France)**, 10, rue des Petites Ecuieres, Paris, 75010, (1) 523 41 20. Label(s): (Owned) DJM.
- Jazz Legacy**, See Disques Vogue S.A.
- Jazz Selection**, See Disques Vogue S.A.
- Jazz Today**, See Disques Vogue S.A.
- Junque' (OC) S.A.R.L.**, 9 Rue des Ecoles, Jurancon, 64110, (59) 06 20 98, Gerant SARL & Tech. Mgr.: Jena Mourew.
- Label(s): (Owned) Junque' (OC), Junquer d'oc.
- Junquer d'oc**, See Junque' (OC) S.A.R.L.
- Kangouroo**, 2275 Av. Roger Salengro, Chaville, 92370, (1) 47 09 33 14.
- Koka-Records**, 2 rue Flechier, Paris, 75009, (01)48 78 4523, Telex: 660146F, Gerant: Jean-Michel G. Montbrunr, Dir. De Prodn.: Frederic Leibovitz.
- Michel Laguens Organisation**, 3, rue Scheffer, Paris, 75016, (1) 553 81 98, Telex: 611650. Label(s): Blue Vox, French Line, Locomotive.
- Lamco Prodn.**, 9 Av. Matignon, Paris, 75008, (1) 47 45 63 50, Telex: 611610.
- Le Chant Du Monde**, See Harmonia Mundi France.
- Michel Legrand Prodn.**, 12, rue de Pentievre, Paris, 75008, (1) 42 66 40 42.
- MCA Music France**, 1, rue Lamennais, Paris, 75008, (1) 45 63 66 83, (1) 45 66 38 51, Telex: 642503 F MCA MUS, Admin. Dir. & Mgr.: Charlie Ganem; Copyright Sec.: Melle Moreau Gobard; Royalties: Mme Gobard; A & R: Patrick Cassaigne.
- Label(s): Valley, Far-Out, ABC, Alessi, Laeds, MCA, Universal, Evita, Rock Artists, Memforest, Threshold, Iflaend, Gumhouse, Vector, Cintercor, Anchor Music, Don Music, Dunhill, Lion Music, Milwauke, Hookline, Clinker Music, Johnson, Getra Music, Mae Rich Music, Akerue Music, Tomo's Tunes, Duchess, Champion, Northern, Fontaine, Hawaii, Shack, Spoonepolyrock, Funzalo, Pamco, Infinity Music & others.
- M.V.M. (Manu Vogel Music)**, 56, rue d'Auteuil, Paris, 75016, (1) 42 24 76 74.
- Magicabus**, c/o Ste'Lido-Melodies, Paris, 75008, (1) 43 73 62 35.
- Magical Ring**, See Pathe Marconi EMI.
- Manhattan**, See Pathe Marconi EMI.
- Mary Melody**, See Harmonia Mundi France.
- Georges Mary Editions Prodn.**, 5, rue d'Artois, Paris, 75008, (1) 42 25 98 16, Telex: 642504 F.
- Max Music**, 20, rue Ballu, Paris, 75009, (1) 45 85 52 00, Telex: 650901 MAX.
- Media 7**, 29, rue de Courbevoie, Nanterre, 92000, (1) 724 24 00, Telex: 620994. (Franchise, Importer, Exporter)
- Mega**, See Pathe Marconi EMI.
- Melody Nelson Publishing**, (Serge Gainsbourg) c/o Artemedia Var., Paris, 75008, (1) 47 23 78 60.
- Prodn. Disque Meys**, 10, rue Saint-Florentin, Paris, 75001, (1) 42 60 85 05, Dir.: Gerard Meys.
- Eddy Mitchell Music**, 8 Bd de Strasbourg, 75101 Paris.
- Mode**, See Disques Vogue S.A.
- Mondio Music**, See Disques Vogue S.A.
- Motors/Dreyfus (Disques)**, 26 Av. Kleber, Paris, 75116. (1) 45 00 77 07.
- Motown**, See RCA Records France.
- Music Action Records**, 15, Carre Four de L'Odeon, Paris, 75006, (33-1) 432 60972, Telex: 203 045, Pres.: Jean Clouet; Pub. Rel.: Gratiane de Rochecouste. (Franchise)
- Music 18**, 24, rue de Longchamp, Paris, 75116, (1) 45 53 19 35.
- Music For Pleasure EMI**, 57, Bd de la Republique, chatou, 78400, (1) 30 71 30 79, Telex: 698 730.
- Music-Land**, 66-68, Bd Beaumarchais, Paris, 75011, (1) 43 55 26 68.
- Musidisc Disc'AZ**, 3-5 Albert de Vatismesnil, Le Vallois, 92305, (1) 47581280, Telex: 630 946, Pres.: Francois G. des Raux; Gen. Mgr.: Alam Olivier; Gen. Sec./Export Mgr.: Jean G. des Raux; Nat'l A & R: Michel de Loye; Int'l A & R: Francis Fotto Rino.
- Label(s): (Owned) Musidisc, AZ, Score, Noise, Stiff, N. E. W., Axe Killer. (CD-Manufacturer/Distributor)
- Musique Cinema Television**, 12, rue Augereau, Paris, 75007, (1) 45 51 46 08, Dir.: Rene Taquet.
- Mute Sonet France**, 16, rue Houdon, Paris, 75018, (1) 42 62 26 60, Telex: 281307 MUTSON, Fax: (1) 42621192, Managing Dir.: Jacques Aitai.
- NEW**, See Musidisc.
- Network Music Group**, 26, rue Vaneau, Paris, 75007, (1) 45 55 21 99, Telex: 641 155 4LES 75, Fax: 47539046, Dir.: R. Saint Jacques; Gen. Mgr.: J.-M. Dove.
- Label(s): Airplay, More Music, Leston.
- New Rose**, 7 rue Vaneau, Paris, 75007, (1) 43 54 28 90, Telex: 205 420, Dir.: Patrick Mathe; Dir.: Louis Thevenon.
- New Trade Int'l**, 36 42 Rue Stendhal, Paris, 75020, (1) 47978033, Telex: 210611, Fax: (1) 47971447, Mgr.: David Muflarz; Export/Import Mgr.: Edith Muflarz. (CD-Distributor)
- New York Paris Music**, 35, rue de la Rochefoucault, Boulogne, 92100, (1) 46 03 06 31.
- Night Records**, 34 Av. des Champs-Elysees, Paris, 75008, (1) 43 59 64 51, Telex: 650 624 F.
- Noise**, See Musidisc.
- Nonesuch**, See WEA Filipacchi.
- Nouveau Visage**, 24 rue de Longchamps, Paris, 75116, (1) 45 53 19 35.
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- Francis O'Neill Organistino (FONO)**, 71, rue de Provence, Paris, 75009, (1) 48 74 11 12.
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- Odeon**, See Pathe Marconi EMI.
- Orfeo**, See Harmonia Mundi France.
- Oscar Music**, 20, rue Duperré, Paris, 75009, (1) 48 74 84 54, (1) 42 81 06 00.
- P.E.S.L.**, 12, rue de Penthievre, Paris, 75008, (1) 42 66 40 42.
- PG**, See Fono (Schallplattenengesellschaft mbH) (IFPI).
- Paille Music Group**, c/o Artmedia Varietes, Paris, 75008, (1) 47 23 78 60.
- Paledi**, 44, rue de Miromesnil, Paris, 75008, (1) 42 65 87 80.
- Palo Alto**, See Arion Societe Anonyme.
- Panache**, 4 rue de la Caille, Sevres, 92310, (1) 45 07 14 14.
- Parlophone**, See Pathe Marconi EMI.
- Pathe Marconi EMI**, 62 rue de Sevres BP 310, Boulogne Billancourt, 92102, (1) 46049115, Telex: GRAMOF0 203596F, Managing Dir.: Guy Deluz; Gen. Mgr./Opns. & Admin.: Antoine de Zazzo; Mktg. Dir./Sales: Ennio Menichini; Classical Div. Dir.: Alain Lanceron; Artistic Dir./Local Pop: Daniel Goldschmidt.
- Label(s): (Licensed) Mega Records, Charles Talar, Sefra Music, Magical Ring, Disques Terey, Disques Meys, EMI, Odeon, Columbia, RAK, Sonopresse, EMI America, Parlophone, Harvest, Capitol, Manhattan, His Master's Voice. (CD-Distributor)
- Pausa**, See Arion Societe Anonyme.
- Peer**, 5, rue Lincoln, Paris, 75008, (1) 43 59 06 22, Telex: 642 068 PEER, Managing Dir.: Rene Boyer.
- Phonogram/Chrysalis**, 89 Blvd. Auguste Blanqui, Paris, 75013, (1) 45 81 11 85, Pres.: Jacques Caillart; Dir. Gen.: Denis Boyer.
- Label(s): Philips, Fontana, Mercury, Casablanca, Vertigo, ECM, Humble Prod, Ibach, Ensign, Kalandour, Mantra, Marzelle, Rocket, Trois Oranges Bleues.
- Piano Blanc**, 44 rue de Miromesnil, Paris, 75008, (1) 42 65 87 80, Dir.: Colette Sanson.
- Pianola Music**, 9 rue Jean-Mermoz, Paris, 75008, (1)42 56 09 85, Cable: PIANOLA, Telex: 643 125 F (PIANOLA), Pres.: Renaux Philippe; Admin. & Accounting Dept.: Vacroux Dominique; Mktg. & Promotion Dir.: Fournier Francis; Int'l Dept.: Gontan Marie Helene.
- Label(s): (Owned) Clever, (Licensed) Ariston.
- Pierre Verany**, Box 206, Aix En Provence, 13607, 42231223, Telex: 403070, Managing Dir.: Pierre Verany; Int'l Sales: Charlotte Verany.
- Label(s): (Owned) Pierre Verany.
- Pigalle**, See Intersong Paris.
- Edition David Platz Music**, 35, rue Washington, Paris, 75008, (1) 42 58 21 94, Telex: 650979 Bridget.
- Playasound Records**, 66 Rue de Ploest, Boulogne, Seine, 92100, (1) 46037681, Telex: 641155, Contact: Norman Alain.
- Label(s): (Owned) Playasound, Ophelia, (Licensed) Jackman.
- US Reps.: T. B. R. (Long Island City, NY). (CD-Manufacturer/Distributor)
- Pochette-Surprise**, See Caravage.
- Polydor SA**, 2 Rue Cavallotti, 75078, Paris, 522 05 39, Cable: POLYDOR-DISC, Telex: 650222, Pres.: Luigi-Theo Calabrese; Sec. Gen.: Patrice Fichet; F & A Mgr.: Christian Nicault; A & R Nat'l Mgr.: Marc Lumbrusco; A & R Int'l Mgr.: Jean-Pierre Lumbrusco. Label(s): (Owned) Verve, Archiv, RSO, Deutsch Gramophon, (Licensed) (Licensed Foreign) Baby, Scala Music, EG, A & M, Kangaroo, Team.
- PolyGram Classics**, 2 rue Cavalotti, 75882 Paris, (01) 45 220539, Telex: 650522.
- Label(s): (Owned) Decca, Deutsch Gramophon, Philips, Archiv, (Licensed foreign) L'oiseau-Lyre.
- PolyGram Inds. & Messageries (IFPI)**, Av. Maurice Ravel, 92160 Antony, 666 21 02, Telex: 270395, Directorie Pres.: Edmond Lang; Comm. Mgr.: Laurent Gallavardin; Dir. Branch Dist. Promo: Martial M. Artinay.
- PolyGram SA**, 53 Av. Franklin D. Roosevelt, 75008 Paris, (01) 225 7040, Pres.: Alan Levy; Nat'l Controller: Alain Rebillard; Sec. Gen.: Michel Parent; Bus. Affairs: Jose Covo. (Franchise)
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- Presence**, 33 rue de Fg Saint-Martin, Paris, 75010, (1) 46 01 89 05, Admin. Dir.: Francis Baxter.
- RCA Records France (IFPI)**, 9 Av. Matignon, Paris, 75008, (1) 299 19 00, Telex: 650703, Pres., Dir. Gen.: Bernard Carbonez.
- Label(s): (Owned) BBZ, Ecoute, S'il Pleut, Erato, Garima, Kebec Disc, Lederman-Martinez, Pablo, Saravah, SPI-Milan, Motown, FY.
- RGR Prodn.**, 41 rue du Chateau des Rentiers, Paris, 75013, (1) 583 67 77, Telex: 230301.
- RSO**, See Polydor SA.
- Rak**, See Pathe Marconi EMI.
- Rameses**, 11, rue Jean-de-Beauvais, Paris, 75005, (1) 43 29 75 06, Admin. Dir.: J. L. Rizet.
- Red Record**, See Harmonia Mundi France.
- Rodolphe Prodn.**, See Harmonia Mundi France.
- SEPA-Molan**, 16, Volla St. Michel, Paris, 75018, (1) 42 26 3306, Telex: 290 886 F, Gen. Mgr.: Emmanuel Chamboredon; Sec.: Voula Soupaseum.
- Label(s): (Owned) Molan.
- Saban Records**, 18 rue des Belles-Feuilles, Paris, 75116, (1) 47 27 34 86, Telex: SABANRM 613184.
- Safari Ambiance**, 118/130, av. Jean Jaures, Paris, 75019, (1) 42 00 56 42, (1) 42 01 59 81, Telex: 250 303F, Admin. Dir.: Charles H. Maniatakis.
- Label(s): Dragon Phenix, Africana, Safari Sound, Sappa, Tamwo, Music Club, Toure Jim, Prozal, Zaiko, Andy Prodn., D.D. Heikimian, Ciciba Bantou, Soweto, Kappa, Stern's, Tabansi.
- Saravah**, 35 Bd Malesherbes, Paris, 75008, (1) 42 65 08 93.
- Schott Freres Sarl**, 35, rue Jean Moulin, Vincennes, 94300, 374 30 95, Pres.: Jean-Jacques Junne; Gen. Mgr.: Roger Junne.
- Label(s): (Owned) Zephyr, Barenreiter, (Licensed) Chandos, Unicorn, Folkways, Bongiovanni, Danacord. (CD-Manufacturer/Distributor)
- Score**, See Musidisc.
- Scorpio Music (Black Scorpio)**, 5 rue Clement-Marot, Paris, 75008, (1) 47 20 43 95, Telex: SCORPIO 642 981 F.
- Sefra Music**, See Pathe Marconi EMI.
- Sephora Diffusion**, 6, Place Jean-Paul Sarl, Fismes, 51170, Managing Dir.: Marc Brunet; Exec. Sec.: Francois Brunet; Orders: Veronique Brunet; Bookkeeper: Jean-Luc Brunet.
- Label(s): (Owned) Mayim, (Licensed) Media, Word, Sparrow, Myrrh, Maranatha! Music, Light, Benson, Power, Discs. (CD-Distributor)
- Sirocco Records**, 42 Rue Laugier, Paris, 75017, (01) 267-04-69, Telex: 260717 Code 583, Pres.: Roger Tokarz; Vice Pres.: Claudette Tokarz.
- Label(s): (Owned) Sirocco, Telemusic.
- US Reps.: TRF (New York, NY).
- Smack**, See Charly Records, IRI Sarl.
- Societe Francaise de Prodn. Phonographiques**, 10 rue Pasteur, Levallois, 93200, (1) 737 09 15.
- Societe Nouvelle de Distribution de Disques "Sonodisc"**, 85 Rue Fondary, Paris, 75015, (1) 45773034, Telex: 204018, Pres.: Marcel Perse; Gen. Mgr.: Michel David.
- Label(s): (Owned) Espernace, African, (Licensed) G. D. Prodn., Disques Debs Int'l, Fania-Vaya, Egrem, Voice of Stars. (CD-Manufacturer/Distributor)
- Sonopresse**, See Pathe Marconi EMI.
- Soul Note**, See Harmonia Mundi France.
- Source Music**, 6 Sq. de L'Opera Louis Jouvert, Paris, 75009, (1) 47 42 74 48.
- Steeplechase**, See Harmonia Mundi France.
- Stiff**, See Musidisc.
- Swing**, See Disques Vogue S.A.
- TOP Instrumental Music**, See Emilenco Music Co.
- Charles Talar**, See Pathe Marconi EMI.
- Telemusic**, See Sirocco Records.
- Trema Disques**, 62 rue Pierre Charron, Paris, 75008, 42560882, Cable: TREMACH, Telex: 630170, Pres., Dir. Gen.: Jacques Revaux; Co-Pres.: Regis Talar; Mktg./Int'l Mgr.: Dany Mouton.
- Label(s): (Owned) Trema, Line Up, (Licensed) W. A. R. Int'l Reps.: Disques (Switzerland); Distri-Sound

(Belgium); Quebec Disques (Canada). (CD-Manufacturer/Distributor)

Unicorn, See Schott Freres Sarl.

Pierre Verany, Boite Postale 206, (1) 42 23 12 29, Telex: 403 070F.

Verve, See Polydor SA.

Virgin France, 61 Rue de Belleville, Paris, 75019, (1) 42394044, Telex: 212534, Mktg. Dir.: Leguern Dominique; A & R Int'l: Artaud Alain; A & R Nat'l: Nataf Fabria; Promo. Mgr.: Houadec Martina; Managing Dir.: Zelnik Patrick.

Label(s): (Owned) Virgin, Dindisc, 10 Records, (Licensed) Charisma, Beggars Banquet, Factory, Rough Trade, Closer, 4 Ad, KOD, Sonet, Mute, Riff. (CD-Manufacturer/Distributor)

Vista, See Walt Disney Prodn. France.

Voices of Stars, See Societe Nouvelle De Dist. De Disques "Sonodisc".

WEA Filipacchi Music (IFPI), 100 Av. du President Kennedy, Paris, 75016, (1) 45 24 40 00, Telex: 660816, Pres.: Luigi Calabresse; Dir. Gen.: Marc Exiga; Gen. Mgr.: Geoffroy de Laz; Domestic Repertoire Mgr.: Jean-Pierre Bourtaire; Int'l Repertoire Mgr.: Marc Exiga.

Label(s): Asylum, Atco, Atlantic, Cotillion, Elektra, Midl, Nonesuch, Banquet, Bronze, Manticore, Red Star, Riva (all United Kingdom), Big Tree, Dark Horse, DiscReet, Embryo, Little, David, Paradise, Planet, Swan Song, Westbound, Whitfield, (all United States), Innovative Communication (Germany), Evasion (Switzerland), Pache (Canada).

Warner Bros. Music France (Div. de PECF), 18, rue Troyen, Paris, 75017, (1) 42 67 15 35, Telex: 280 542 F (PECF WBM).

E. Warner Music, 94, rue La Fontaine, Paris, 75016, (1) 45 25 51 31, (1) 45 27 03 07.

West-Music, 64, rue Sadi-Carnot, Bagnolet, 93170, (1) 360 54 74, (1) 360 95 52.

Wotro Music, Zi Les Carreaux Rte de Niort, Saint Gelais, Echire, 79410, (33) 49334564, Cable: FACSIMILE 3349249747, Telex: 791080, Managing Dir.: Laurent Treille; Export Mgr.: Fabrice Thire; Sales Mgr.: Alexandre van Looy; Export Div.: Michel Largeau; Export Div.: Rachel Thomas.

Label(s): (Owned) Crypto, (Licensed) Kuckuck, Deja Vu, Pickwick, Pluriel. (CD-Manufacturer/Distributor)

You You Music, 70 Champs-Elysees, Paris, 75008, (1) 43 59 12 90, Telex: WEA 660816.

Zagora, 9 rue de Versailles, Marnes La Coquette, 92430, (1) 47 41 61 98, Telex: 203249.

Zephyr, See Schott Freres Sarl.

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A.G.S. Diama Music, 5, avenue des Tilleuls, Drancy, 93700, (1) 48 3058 19, Gen. Mgr.: Andre Kackiere.

A.V.R.E.P., 44 rue de Miromesnil, Paris, 75008, (1) 42 6587 80, Pres.: Pierre Alain Simon, Gen. Mgr.: Françoise Delaby.

ART Music France, 62, rue Pierre Charron, Paris, 75008, 42560882, Pres.: Regis Talar.

Abilene Music, 89, rue La Boetie, Paris, 75008, (1) 43 5976 54.

Acada, 77, rue de la Verrerie, Paris, 75004, (1) 42 7198 89.

Acuff-Rose Opryland Music Group, Inc., 12, rue de Penthièvre, Paris, 75008, (1) 42 6640 42, Contact: Gerard Davoust.

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Ades, 54, rue Saint-Lazare, Paris, 75009, (1) 48 7485 30.

Adorna Music, 21, Bd Richard Wallas, Neuilly sur Seine, 92200, (1) 46 2486 72.

Leon Agel, See Paul Beuscher.

Aggy Music, 134 Rue D'Avron, Paris, 75020, Pres.: Tony Amaraggi, Contact: Maria Amaraggi.

Agone Organisation, 10, rue Lord Byron, 33, rue de l'Arcade, Paris, 75008, (1) 45 6343 44, Gen. Mgr.: Jean-Patrick Teyssaire.

Louis Alberti (Musical EP), 252 Rue de Faubourg St. Honore, Paris, 75008, (01) 563 43 70, Gen. Mgr.: Louis Alberti.

All-Music-Beuscher, See Paul Beuscher.

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Allison Music, 140, rue Legendre, Paris, 75017, (1) 46 2758 62, (1) 47 3129 81.

Alio Music, 24 Rue Eugene Fiachat, Paris, 75017, (01) 765 51 11, Pres.: Max Amphoux, Contact: Maurice Bouchoux.

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Alpha (Eds. Musicales), 8 Rue Balzac, Paris, 75008, (01) 563 82 82, (01) 563 45 47, Telex: 290163 EURTL, Contact: Jacques Wolfsohn.

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Productions Amalypense, 72, rue d'Hauteville, Paris, 75010, (1) 48 2445 45, Contact: Leny Escudero.

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Amphion, 12, rue Rougemont, Paris, 75009, (1) 42 4624 97, (1) 42 4625 09, Gen. Mgr.: Isabelle Berthou.

Amplitude, 18, rue du Chataignier Brule, Soisy sous Montmorency, 95230, (1) 34 1737 55, Gen. Mgr.: Jean Claudel.

Andorra, 82, rue du Fg Saint-Martin, Paris, 75010, (1) 46 0745 51.

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April Music, 168 Av. Charles de Gaulle, Neuilly sur Seine, 92200, 747 96 20, Gen. Mgr.: Stanislas Witold.

Arion S.A., 36, av. Hoche, Paris, 75008, 45 63 76 70, Pres.: David Matalon.

Arpe Music, See Rideau Rouge.

Arpege, See Paul Beuscher.

Artistes Et Producteurs Associes, 39 Rue Jean Goujon, Paris, 75009, (01) 42254652, Telex: Vonapan 643948F, Pres.: Ch De Ronseray.

Atalante, 10, rue Damremont, Paris, 75018, (1) 46 0688 35, Contact: Rosy Nosek.

Atoll Music, 18/20, rue du Borrego, Paris, 75020, 43 66 69 22, Telex: ATF 215795 F, Pres.: Charles President.

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B.B.R. Productions, See Artistes Et Producteurs Associes.

B.B.Z. Prodn., 21, rue Jean-Mermoz, Paris, 75008, (1) 42 2561 00.

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Baetz Piers et Cie, 52, rue de Penthièvre, Paris, 75010, (1) 46 0745 91.

Bagatelle, See Bridget Music.

Belwin Mills France, 71, rue de Provence, Paris, 75009, (1) 48 7411 12, Contact: Francis O'Neill.

Paul Beuscher, 27 Bd Beaumarchais, Paris, 75004, (01)42 71 2211, Telex: 670 877 Paulbeau, Pres.: Philippe Seiller.

Beverly Records, See Happy Music S.A.R.L.

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Bleu Blanc Rouge, 9, rue de Versailles, Paris, 75010, (1) 47 4161 98, Telex: 203 249, Pres.: Huguette Kluger, Gen. Mgr.: Jean Kluger.

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Bridget Music, (SACEM), 35 Rue Washington, Paris, 75008, (01)42 56 2194, Telex: 650979 Bridget, Gen. Mgr.: Brigitte Bertholier.

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C.S.D.E.M./Chambre Syndicale De L'Edition Musicale, 62, rue Blanche, Paris, 75009, 48 74 09 29, Contact: Francis O'Neill.

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Caravelle, See Nouvelles Eds. Musicales.

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Colette Music, See Rideau Rouge.

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Country Hits Magazine, B.P. 595, Meaux Cedex, 77333, (1) 45 2818 75, (1) 42 5317 78, Contact: Guy Francois.

Danubius, 8, Allee' Louise Labe' Bat. 27/app.52, Paris, 75019, (331) 46079782, Telex: 270 105 TXFRA ref. 506Danubius, Pres.: Edith Horak, Contact: Oldrich Horak.

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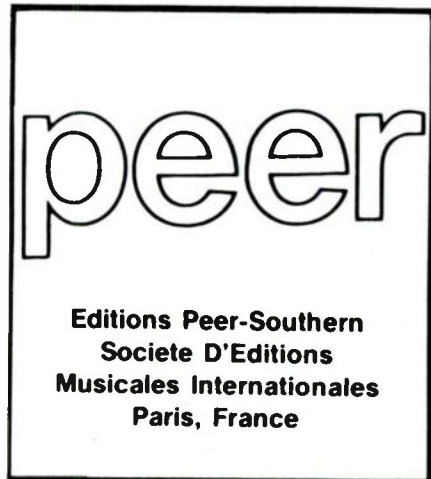
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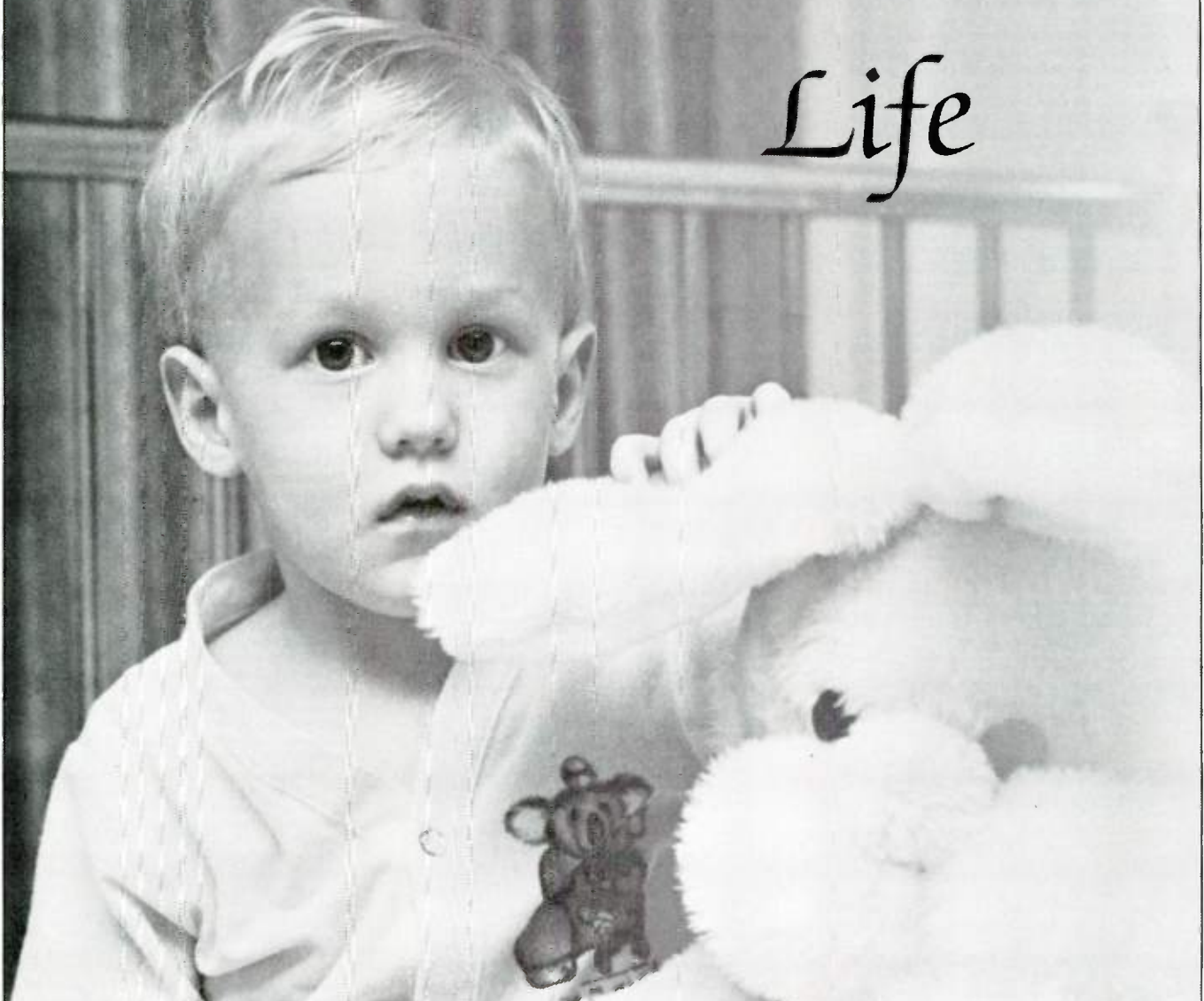
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A G A Y C (Asociacion Guatemalteca de Autores & compositores), 14 Calle 11-42, Guatemala City, 84-921, 84-251.

TAPE CUSTOM DUPLICATORS

Eslab (Laboratorio Electronico SA), Apdo. 798, Guatemala City, 880-203. Telex: 5432.

Audio: Cassette.

Eslab Laboratorio Electronico S.A., 11 Avenida 12-91 Zona 2, Guatemala, (502) 530165, (502) 530956. Cable: ESLAB. Telex: 5782 (ATEC GU). Pres.: Heinz O. Schleusner; Sales Mgr.: Fernando Arrendondo.

Audio: Cassette.

Video: 1/2 Beta Cassette, 1/2 VHS Cassette.

PLATING, PROCESSING & PRESSING PLANTS

Discos de Centroamerica SA, 12 Calle 3-27, Zone 1, Guatemala City, 519-602, 533-695, Cable: DIDECA. Telex: 5413 Dideca GU.

HAITI

ACCESSORY SUPPLIERS

BASF Haiti, Mont Joli, Box 248, Port-au-Prince, Contact: Walter Hirsch.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

HONDURAS

ACCESSORY SUPPLIERS

BASF Honduras, Agencia y Servicios Navieros, Tegucigalpa D.C., 252.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

HONG KONG

RECORD COMPANIES

Amo Record Corp. (IFPI), Box 95170 Tsim Sha Tsui Sta., Kowloon, (3) 7139847, Gen. Mgr.: Paul Leung.

Label(s): (Owned) Amo, Kinder, MUSA.

Archiv, See PolyGram Records Ltd.

Asylum, See WEA Records Ltd.

Atco, See WEA Records Ltd.

Atlantic, See WEA Records Ltd.

Bailey Record Co. Ltd., 1/F Yan Tsun Bldg., Yaumati, Kowloon, (3) 7700985, Cable: 0014, Contact: Tse Shu Lau.

CBS/Sony Hong Kong Ltd., 1-4/F Acme Bldg., 22-28 Nanking St., Yaumati, (3) 314391, Telex: 44936 CBSON HX, Managing Dir.: Peter C. H. Chiu; Dir.: John C. K. Chiu; Mgr.: A & R, Mktg.: Tony Lee; Mgr./Gen. Admin.: Angela Hon; Mgr./Prodn.: Peter Yau.

Label(s): (Licensed) APA, ARC, Associated, Bid, Bang, Blue Horizon, Blue Sky, Boardwalk, Boulevard, Caribou, Cat, CBS, CBS Assoc., CBS, classics, CBS Legacy, CBS Sampler, CBS Showcase, CBS Masterworks, CBS/Harmony, CBS/Sony, Celuloid, Chicago Int'l, Coast, to Coast, Columbia, Curb, Dash, Direction, Drive, Embassy, Epic, Epic/Sony, Estate Record Corp., Fourseas, Full Moon, Glades, Geffen, GTQ, Inheritance, Invictus, I.R.S., & others. (CD-Distributor)

Capital Artists Ltd., Lee Theatre, Percival St., Causeway Bay, (5) 8954433, Telex: 65993 CALTD HX, Fax: (5) 765872, Contact: Peter Chan.

Casablanca, See PolyGram Records Ltd.

Cross (H.K.) Co., Box 4559, 3-840880.

Label(s): Labels Dist.: A & S, Birdwing, Broken Records, Canaan, Christian Artists, Dayspring, Exit, Good News, Home Sweet Home, Janz, Kerygma, Lamb & Lion, Light, Live Oak, Manna, Maranatha, Meadowlark, Myrm, Reunion, Seed, Solid Rock, Sparrow, Star Song, Straight Ahead, Urgent, Word. (Franchise)

Crown Record Co., Ltd., 34A Kennedy Rd., 7/F, (5) 237845, Managing Dir.: Lau Tung.

Label(s): (Owned) Crown, Eagle, Golden Coin.

US Reps.: Crown Records (California). (CD-Distributor)

DGG, See PolyGram Records Ltd.

Decca, See PolyGram Records Ltd.

Diamond, See PolyGram Records Ltd.
EMI (Hong Kong) Ltd. (IFPI), 11 Fa Po St., Yau Yat, Tsuen, Kowloon, (03) 810321, Cable: EMITRON HONGKONG, Telex: 33512 EMSEA HX, Managing Dir.: K. K. Wong. Label(s): Angel, Blue Note, Capitol, Classics For Pleasure, Columbia, Double Shot, Double Top, Double-Up, EMI, EMI-America, Electrola, Encore, Fame, HMV, Harvest, Imperial, la Voce Del, Padrone (HMV), Liberty, Listen For Pleasure, Minil, Music, For Pleasure, Note, Nuts, Odeon, One-Up, Parlophone, Pathe, Pathe, Purple, RAK, RAK Replay, Regal, Regal Starline, Regal, Zonophone, Seraphim, Sound Superb, Stateside, Sunset, This.

Eagle, See Crown Record Co., Ltd.

Elektra, See WEA Records Ltd.

Fontana, See PolyGram Records Ltd.

Fung Hang Record Ltd., 1204-6 Everest Bldg., Kowloon, (3) 665812, (3) 666600/876289, Cable: FUHARECORD, Contact: Chung Kam Pui.

G R P, See Merit Music (HK) Ltd.

Golden Coin, See Crown Record Co., Ltd.

The Grand Music Co., Ltd., 702 Tak Cheong Comm'l Bldg., Kowloon, (3) 843882, Contact: Grand Nip.

Hindsight, See Merit Music (HK) Ltd.

Hing King Hong, 8/F, Flat D, Hong Kong, (5) 479591, contact: Quek Yong Hing.

Hong Kong King Yoko Ltd., Flat K, 17/F, Kowloon, (3) 666949, (3) 668934, Telex: 39492 FAS HX, Contact: Koh Chool Hoeh.

Hong Kong Records Co., Ltd., 58 Pak Tai St., 9 floor, Tokawan, Kowloon, (3) 712521, Cable: PROMUSIC, Telex: 54840 PACHEH HX, Fax: 854 123 40792, Managing Dir.: Klaus Heymann. (Franchisee)

Kinder, See Amo Record Corp.

The Life Records Ltd., 15/F, Everest Bldg., 241 Nathan Rd., Kowloon, (3) 878081, (3) 877361, Contact: Oscar Young.

M A C, See Merit Music (HK) Ltd.

Man Chi Record Co., Ltd., 302 Sun Hing Bldg., 607 Nathan Rd., Kowloon, (3) 887245, (3) 416523, Cable: 3728 H.K., Contact: Yiu Sui Fung.

Mercury, See PolyGram Records Ltd.

Merlonet, See Merit Music (HK) Ltd.

Merit Music (HK) Ltd., 638 Nathan Rd., Kowloon, (3) 853-007, Telex: 53314 schk hx, Pres.: Bob Weiss; Managing Dir.: Raymond K. P. Ng.

Label(s): (Owned) Merlonet, (Licensed) G R P, Spindletop, Sheffield Lab, PAJ/TBA, Hindsight, M A C, Int'l Reps.: Merit Music (Singapore); Merit Music (Thailand); Merit Music (Malaysia); Merit Music (Taiwan); Merit Music (Philippines); Merit Music (South Korea). (CD-Distributor)

Musa, See Amo Record Corp.

Nonesuch, See WEA Records Ltd.

PAJ/TBA, See Merit Music (HK) Ltd.

Phillips, See PolyGram Records Ltd.

PolyGram Records, Ltd. (IFPI), Garley Bldg., Rm. 1503, Kowloon, (852) 3-693391, Rec. Dir.: Norman Cheng; Managing Dir.: Douglas Chan; Classical Mktg. Mgr.: Peter d'Almada; Sales Mgr.: Li Chi Kau.

Label(s): (Owned) Archiv, Casablanca, DGG, Decca, Diamond, Fontana, Mercury, Philips, Polydor, Polystar, RSO, Vertigo, Verve, (Licensed) A & M, ECM, Hansa, Pablo, Polar.

Polydor, See PolyGram Records Ltd.

Polystar, See PolyGram Records Ltd.

Popmen, Ltd., 144 Wai Yip St., 1st Floor, Kwun Tong, Kowloon, (5) 407228, Cable: TEXCOGAR, Telex: 44460 TXWOD MX, Dir.: Melvin Lee; Dir.: Melina Ellison.

RSO, See PolyGram Records Ltd.

Reprise, See WEA Records Ltd.

Rock In Co., Rm. 107, 121 King's Road, Hong Kong, (5) 716227, Telex: HX 72870 Rockl, Gen. Mgr.: Keith K.W. Yip.

Label(s): (Owned) Rock In, (Licensed) Beggars Banquet, 4 A.D., Situation Two, Blanco Y Negro Spain, Memory, Rough Trade, Factory, Disco Magic SRL (CD-Manufacturer/Distributor)

Sheffield Lab, See Merit Music (HK) Ltd.

Shun Cheong Record Co., Ltd., Rm. 802-4 Bank Centre, Kowloon, (3) 322397, Telex: 53314 SCHK HX, Fax: (3) 884070, : Raymond K.P. Ng.

Sing Tao Panasonic Ltd., 8/F, News Bldg., 635 King's Rd., Hong Kong, (5) 615086, Contact: Wan Long Yin.

Sound Sound Record Trading Co., 1102 Wai Wah Comm'l Bldg., Mongkok, Kowloon, (3) 841794, (3) 841763/857167, Contact: W. Y. Wong.

Spindletop, See Merit Music (HK) Ltd.

Sui Seng Trading Co., No. 1, 12/F, Professional Bldg., Causeway Bay, (5) 762138, (5) 762139, Cable: HOKSUISEN, Contact: Lam Shue Sam.

Sun Hing Panasonic Ltd., 10/F, Cheung Lung Ind. Bldg., Kowloon, (3) 697263, Telex: 49876 LINIL HX, Contact: Chow Yun Shueung.

Tien Shing Records Co., 908-909 Pioneer Bldg., Kowloon, (3) 959317, Contact: T. M. Lo.

Vertigo, See PolyGram Records Ltd.

Verve, See PolyGram Records Ltd.

WEA Records Ltd. (IFPI), Landwide Bldg., 2nd floor, Kowloon, (03) 697421, Telex: 83978, Managing Dir.: Paul Ewing; Sales Mgr.: Virginia Ng.

Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Nonesuch, Reprise, WEA, Warner Bros., (Licensed) Big

Tree, Cotillion, Dark Horse, DiscReet, Elektra-Musician, Embryo, Finnadar, Full Moon, Little David, Manticores, Mirage, Qwest, RFG, Radio, Sire, Solar, Swan Song, Warner/Curb, Whitfield (all United States) Island, Magnet, (United Kingdom).

Warner Bros., See WEA Records Ltd.

Wing Cheung Records Co., Ltd., 2/F, Flat A, Morrison Hill Rd., Hong Kong, (5) 741115, (5) 724657, Contact: Raymond Hung.

Wing Hang Record Trading Co., Ltd., 805 Fife Bldg., 8/F, Kowloon, (3) 947582, (3) 946406, Telex: 48552 WHREC HX, Contact: Tang Ping Hang.

MUSIC PUBLISHERS

A.V.T. Music Group, See April Music Publishing.

April Music Publishing Hong Kong, 3/F Acme Bldg., 22-28 Nanking St., Yaumati, Kowloon, Mgr.: Angela Hon, Contact: Peter Chiu.

April Music Publishing Hong Kong, 3/F, Acme Bldg., 22-28 Nanking St., Yaumati, Kowloon, Contact: Peter Chiu.

Around the World Music (HK) Ltd., Rm. 802-4, Bank Ctr., 636 Nathan Rd., Kowloon, (3) 780-7811, Telex: 53314 SCHK HX, Contact: Raymond K.P. Ng.

Around the World Music Ltd., Rm. 802-4, Bank Ctr., 636 Nathan Rd., Kowloon, (3) 780-7811, Telex: 53314 SCHK HX, Contact: Raymond K.P. Ng.

Blackwood Music, See April Music Publishing.

Canworld Ltd., 1st Floor, 144 Wai Yip St., Kwan Tong, Kowloon, (5) 407228, Cable: TEXCOGAR, Telex: 44460, Pres.: Melina Ellison.

Discovering Music Ltd., Rm. 207, 121 King's Rd., Hong Kong, (5) 716227, Telex: HX 72870 Rockl, Pres.: Keith K.W. Yip.

Garden Rake Music, See April Music Publishing.

Hong Kong Music Media Publishing Co., Ltd., 58 Pak Tai St., 9th floor, Kowloon, (3) 712521, Cable: PACHEH HX, Telex: 54840 PACHEH HX, Fax: 852 123 40792, Contact: Klaus Heymann.

Jobette Music Co., See April Music Publishing.

Karma Music Publishing, 21st Floor, Grand View Comm. Centre, Causeway Bay, (5) 890-4833, Telex: 40614 MANHE HX, Fax: (5) 890-8435, Gen. Mgr.: Irene Padilla Ho.

Mediarts/Mayday Music Publishing, See Around the World Music (HK) Ltd.

Merit Music Group, See Around the World Music (HK) Ltd.

Pink Floyd Music, See April Music Publishing.

Rella Music, See April Music Publishing.

Songs of Bandler-Koppelman, See April Music Publishing.

ACCESSORY SUPPLIERS

Allen Industries Ltd., 11 Sun Yip St., 4/F, Chaiwan, Hong Kong, (5) 570107, Cable: ALMAGTAP, Telex: 65011. Pres.: Mr. T.L. Liu; Sales Mgr.: Mr. Simon Wu.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
BASF China Ltd., Tower 1, 7-F Floor, Tsim Sha Tsui, East, Kowloon.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Inter-Cassette, Ltd., 13/F, Flat A, Man Foong Ind. Bldg., Chaiwan, 5-572282, Cable: INCASSETTE HONG KONG.

Telex: 85938 INCAS HX. Fax: 852-5-8970010. Sales Mgr.: Maria Ng; Managing Dir.: Terrance Ma.

Product(s): CD—CD Storage Cases, CD Care Products; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape (audio & video).

Summit Magnetics Ltd., 4, Heung Yip Rd., E Tat Fly, Bldg. 21, Wong Chuk Hang, (5) 535223, (5) 535449. Cable: SUMMITAPE. Telex: 76264 SMTAP HX. Pres.: Lam Luk Sung; Sales Mgr.: C. S. Chan.

Product(s): Record—CD Storage Cases; Tape—Head Cleaners (audio), Leader Tape, Splicing Tape & Equip.

Viva Magnetics Ltd., 16 F E on Fty. Bldg. 14 Wong Chuk Hang R, Aberdeen, (5) 530285, Telex: 83234 VIVA HX. Fax: 852-5-511041.

Product(s): Record—CD Storage Box.

DISPLAY & OTHER FIXTURES

Allen Industries Ltd., 11 Sun Yip St., 4/F, Chaiwan, Hong Kong, (5) 570107, Cable: ALMAGTAP, Telex: 65011. Pres.: Mr. T.L. Liu; Sales Mgr.: Mr. Simon Wu.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Summit Magnetics Ltd., 4, Heung Yip Rd., E Tat Fly, Bldg. 21, Wong Chuk Hang, (5) 535223, (5) 535449. Cable: SUMMITAPE. Telex: 76264 SMTAP HX. Pres.: Lam Luk Sung; Sales Mgr.: C. S. Chan.

Product(s): Record—Browser Boxes, Security Systems; Tape—Browser Boxes, Display Racks.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

CBS/Sony Hong Kong Ltd., 3/F & 4/F Acme Bldg., 22-28, Nanking St., Yaumati, Kowloon, (3) 314391. Cable: CBSSONYHKL. Telex: 44936 CBSON HX. Pres.: Peter C. H. Chiu; Sales Mgr.: Jimmy T. C. Chan.

Inter-Cassette, Ltd., 13/F, Flat A, Man Foong Ind. Bldg., Chaiwan, 5-572282, Cable: INCASSETTE HONG KONG. Telex: 85938 INCAS HX. Fax: 852-5-8970010. Sales Mgr.: Maria Ng; Managing Dir.: Terrance Ma.

RECORD PROMOTION (Including Public Relations & Marketing)

Creative Workshop, 1404-1406 Korea Center, Hong Kong, 447483, 436399.

TAPE CUSTOM DUPLICATORS

CBS/Sony Hong Kong Ltd., 3/F & 4/F Acme Bldg., 22-28, Nanking St., Yaumati, Kowloon, (3) 314391. Cable: CBSSONYHKL. Telex: 44936 CBSON HX. Pres.: Peter C. H. Chiu; Sales Mgr.: Jimmy T. C. Chan.

Audio: Cassette.
Crown Record Co., Ltd., 34A Kennedy Rd., 7/F, Hong Kong, (5) 237845. Pres.: Lau Tung.

Audio: Cassette.
Inter-Cassette (Hong Kong) Ltd., 13/F, Flat "A", Man Foong Industrial, Chaiwan, (5) 572282. Cable: INCASSETTE HONG KONG. Telex: 85938 INCAS HX.

Managing Dir.: Terrance Ma.
 Audio: Cassette.

Lee's Sound Engineering Ltd., 145-149 Queens Rd., Central, 4th floor, Hong Kong, (5) 436868. Telex: 614841. Audio: Cassette, Open Reel.

MIII Sound Ltd., Box 95430 Tsimshatsui Post Office, Kowloon.
 Audio: Cassette.

Video: ½ VHS Cassette.
Summit Magnetics Ltd., 4, Heung Yip Rd., E Tat Fly, Bldg. 21, Wong Chuk Hang, (5) 535223, (5) 535449.

Cable: SUMMITAPE. Telex: 76264 SMTAP HX. Pres.: Lam Luk Sung; Sales Mgr.: C. S. Chan.

Audio: Cassette.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Inter-Cassette (Hong Kong) Ltd., 13/F, Flat "A", Man Foong Industrial, Bldg. 7 Cheung Lee St., Chaiwan, (5) 572282. Cable: INCASSETTE HONG KONG. Telex: 85938 INCAS HX. Managing Dir.: Terrance Ma.

PLATING, PROCESSING & PRESSING PLANTS

CBS/Sony Hong Kong Ltd., 3/F & 4/F Acme Bldg., 22-28, Nanking St., Yaumati, Kowloon, (3) 314391. Cable: CBSSONYHKL. Telex: 44936 CBSON HX. Pres.: Peter C. H. Chiu; Sales Mgr.: Jimmy T. C. Chan.
 Pressing capacity: LP—6,000 per 16 Hour.

TAPE PACKAGING & LABELING SERVICES

Allen Industries Ltd., 11 Sun Yip St., 4/F, Chaiwan, Hong Kong, (5) 570107, Cable: ALMAGTAP, Telex: 65011. Pres.: T. L. Liu; Sales Mgr.: Simon Wu.

CBS/Sony Hong Kong Ltd., 3/F & 4/F Acme Bldg., 22-28, Nanking St., Yaumati, Kowloon, (3) 314391. Cable: CBSSONYHKL. Telex: 44936 CBSON HX. Pres.: Peter C. H. Chiu; Sales Mgr.: Jimmy T. C. Chan. (Inserting & Labeling)

HUNGARY

RECORD COMPANIES

Bravo, See Hungarian Record Co.
Favorit, See Hungarian Record Co.

**THIS C-ZERO CASSETTE
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7/F., Success Industrial Bldg., 7, Kin Fat Street, Tuen Mun, Hong Kong.
Tel: (852) 0-831551 Telex: 36600 HHCR HX Fax: (852) 0-836067

Hungarian Record Co., Hungaroton, Vorosmarty ter 1, Budapest 1051, (361) 176 222, (361) 178 831, Telex: 22 6504 HRTON H.
 Label(s): (Owned) Bravo, Favorit, Hungaroton, Krem, Pepita, Qualiton, Start.
Hungaroton Export-Import, Vorosmarty ter 1, 1051 Budapest V, 178-831, Telex: 22-6504, (Franchise, Importer, Exporter)
 Krem, See Hungarian Record Co.
Kultura-Hungarian Foreign Trading Co., Box 149, H-1389 Budapest 82, 388 511, Telex: 22 4441.
 Pepita, See Hungarian Record Co.
 Qualiton, See Hungarina Record Co.
 Start, See Hungarian Record Co.

MUSIC PUBLISHERS

Editio Musica Budapest, Vorosmarty Ter 1, Budapest, 1051, 184-228, Cable: Editiomusica, Telex: 225500, Pres.: Laszlo Sarlos, Gen. Mgr.: Laszlo Eosze, Contact: Gabor Knisch.
Hungaroton Hungarian Record Co., H-1051 Budapest, Vorosmarty ter 1, 178-831, Telex: 22-6504, Contact: Mr. Jenő Bors.
Kultra-Hungarian Foreign Trading Co., Box 149, H. 389 Budapest 82, (361) 159.450, Cable: KULTURPRESS, Telex: 22-4441.

ACCESSORY SUPPLIERS

BASF Hungary, Magyarországi Iroda, Budapest, 1147.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Budapesti Zenel Versenyek es Fesztivalok Irodaja, Box 80, Vorosmarty Ter 1, Budapest V, H-1366, 179-910. Cable: FESTIVALBURO. Telex: 22-4121. Dir.: Tamas Klenzanszky.
Institute for Musicology of the Hungarian Academy of Sciences, Box 28, Budapest 1, H-1250, 161-522.
Interconcert (Int'l Concert Mgmt.), Vorosmarty Ter 1, Budapest V, H-1368, 178-222. Cable: INTERKONCERT. Telex: 22-4121. Pres.: Laszlo Orosz; Contact: Zsolt Pentz.
Magyar Nepkoztarsasag Muvészeti Alapja, Bathori utca 10, Budapest V.
Magyar Zeneművészek Szövetsége, Box 47, Budapest, H-1364, 184-243. Cable: MUSIC UNION. Gen. Sec.: Istvan Lang.
ORI (Országos Rendezo Iroda-Hungarian Nat'l Mgmt. of Light Music), Vorosmarty ter 1, Budapest, H-1815, 178-353. Telex: 224121.
Union of Hungarian Musicians, Gorkij fasor 38, Budapest VI, 211-120. Cable: MUDOSZ.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Artisjus (Bureau Hongrois pour la Protection des Droits d'Auteur), Vorosmarty ter 1, Budapest, H-1051, (0361) 184-942. Telex: 226527. Pres.: Kamillo Landvay; Sales Mgr.: Dr. Gyorgy Boytha; Chrmn. of Music Dept.: Dr. Istvan Szilagyi.

MUSIC LIBRARIES

Magyar Zeneművészek Szövetsége, Box 47, Budapest, H-1364, 184-243. Cable: MUSIC UNION. Gen. Sec.: Istvan Lang.

ICELAND

RECORD COMPANIES

Boka og Bladautagafan, Hatuni 2, Reykjavik, 105, (91) 2 07 35.
 Label(s): (Owned) Blada og Bladautagafan.
Falkinn Ltd., Sudurlandsbraut 8, Reykjavik, 105, (91) 8 46 70.
 Label(s): (Owned) Falkinn, (Licensed) EMI, Island

(United Kingdom), EMI-America, Capitol, UA, (United States), Phonogram (Netherlands), Teldec (Germany), Polydor-DGG, Teldec, (West Germany), Vogue (France).
Geimsteinn, Skolaveg 12, Keflavik, 230, (92) 2717. Pres.: Runar Julliusson; Gen. Mgr.: Thor Baldursson; Asst. Mgr.: Maria Baldursdottir.

Label(s): (Owned) Geimsteinn hf.
R. Gudmundsson, Box 1143, Skolavoroustig 42, Reykjavik, 101, (91) 29544, Telex: 2187.

Hjodfaerhus Rejkjaurkur HF, Laufavegi 96, Reykjavik, (91) 1 36 56, Importer.

Hijomplotuutgafan HF, See Icelandic Recordings & Music, Inc.

Iceland Music Information Center, Freyjugata 1, Reykjavik, 42037.

Label(s): Bis, Cap (Sweden), ITM.

Icelandic Recordings & Music, Inc. (IFPI), Laugavegi 33, Reykjavik, 101, (91) 29544, Telex: 2187.

Label(s): (Owned) Hijomplotuutgafab HF, Icelandic Recordings, Skifan Music, (Licensed) Polar (Sweden).

Radio Budin HF, Kiapparstig 26, Reykjavik. (Franchise, Importer)

Skifan hf, Borgartun 24, Reykjavik, 105, Telex: Skifan is 3033, Managing Dir.: Jon Olafsson; Managing Dir./Financing: Kristjan Gunnarsson; A & R: Oskar Porrisson; Prodn.: Karl D. Karlsson.

Label(s): (Owned) Skifan, (Licensed) RCA, Motown, Arista, Polar Music. (CD-Distributor)

Star Ltd. (IFPI), Sudurlandsbraut 8, Reykjavik, 105, (91) 8 46 70, Telex: 2078.

MUSIC PUBLISHERS

Geimsteinn, (STEF), Skolaveg 12, Keflavik, 230, (92) 2717, Pres.: Runar Julliusson, Gen. Mgr.: Thor Baldursson, Prof. Mgr.: R Julliusson.

ITM, See Iceland Music Information Center.

Iceland Music Information Ctr., Freyjugata 1, Reykjavik, 42037, Gen. Mgr.: Thorell Sigurbjoernsson.

Icelandic Music Inc. (Skifan Music), Laugavegi 22, 101 Reykjavik, 29544, Telex: 2187, Gen. Mgr.: J. Olafsson.

Islandia Ed., Box 978, Reykjavik, 21184.

Musica Islandica, See Music Information Ctr.

Skifan Music, See Icelandic Music.

ACCESSORY SUPPLIERS

Falkinn Ltd., Sudurlandsbraut 8, Reykjavik, (91) 8 4670. Cable: FALKINN. Telex: 2078.

Product(s): Record—Record Care Products, (45 rpm adaptors), Replacement Styl; Tape—Cases, Head Cleaners, Leader Tape, Splicing & Equip.

E. Farestveit & Co., Bergstadastreti 10, Reykjavik, 21565. Product(s): Record—Plickering needles.

DISPLAY & OTHER FIXTURES

Falkinn Ltd., Sudurlandsbraut 8, Reykjavik, (91) 8 4670. Cable: FALKINN. Telex: 2078.

Product(s): Record—Browser Boxes (audio & video), Display Racks (audio), Divider Cards (audio).

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Iceland Div. of Int'l Federation of the Phonographic Inds. (IFPI), Sudurlandsbraut 8, Reykjavik, (91) 8-46-70.

Iceland Music Information Center, Box 978, Freyjugata 1, Reykjavik, 4 20 37.

Icelandic Composers Society (Tonskaldafelag Islands), Laufasvegur 40, Reykjavik, (91) 2 49 72.

Society of Icelandic Musical Artists (Félag Íslenskra tonlistarmanna), Kopavogi, 4 17 40.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Geimsteinn HF, Skolaveg 12, Keflavik, 230, (92) 12717. Pres.: Runar Julliusson; Sales Mgr.: Maria Baldursdottir; Contact: Thor Baldursson.

STEF (Samband Tonskalds og Eigenda Flutningsrettar), Laufasvegur 40, Reykjavik.

MUSIC PUBLISHERS

Geimsteinn HF, Skolaveg 12, Keflavik, 230, (92) 12717. Pres.: Runar Julliusson; Sales Mgr.: Maria Baldursdottir; Contact: Thor Baldursson.

RECORD PROMOTION (Including Public Relations & Marketing)

Geinsteinn HF, Skolaveg 12, Keflavik, 230, (920) 2717. Pres.: G. Runar Julliusson; Asst. Mgr.: Porir Baldursson.
Gramm Records, Laugavegur 17, 101 Reykjavik, 354 1 16222, 354 1 12040. Telex: 2370 FLJTN IS. Fax: 354 1 29323. Gen. Mgr.: Asmundur Jonsson.

INDIA

RECORD COMPANIES

Angel, See The Gramophone Co. of India Ltd.
Blue Note, See The Gramophone Co. of India Ltd.
CFP, See The Gramophone Co. of India Ltd.
Capitol, See The Gramophone Co. of India Ltd.
Columbia, See The Gramophone Co. of India Ltd.
Double-Up, See The Gramophone Co. of India Ltd.
EMI, See The Gramophone Co. of India Ltd.
EMI (America), See The Gramophone Co. of India Ltd.
Fontana, See Music India Ltd.

The Gramophone Co. of India Ltd., 33, Jessore Rd, Dum Dum, Calcutta, W. Bengal, 700028, (033) 572431, (033) 574183, Cable: Emitron, Calcutta, Telex: 021-7007. Pres.: Pradip Chanda; Vice. Pres, Sales & Mktg.: P.K. Banerjee; Nat'l Mgr. Exports: G. Vijaykumar; Nat'l A&R Mgr.: S. Kohli; Asst. Mgr., Int'l Music: V.T. Ravi.

Label(s): (Owned) Sur Sagar, EMI, ParloPhone, Columbia, His Master's Voice, Harvest, Regal Zonophone, RAK, CFP, MFP, One-Up, Double-Up, Odeon, Liberty, Purple, EMI (America), Capitol, Manhattan, Blue Note, Angel.

Hansa, See Music India Ltd.

Harvest, See The Gramophone Co. of India Ltd.

His Master's Voice, See The Gramophone Co. of India Ltd.

Liberty, See The Gramophone Co. of India Ltd.

MFP, See The Gramophone Co. of India Ltd.

Manhattan, See The Gramophone Co. of India Ltd.

Mercury, See Music India Ltd.

Motown, See Music India Ltd.

Music India Ltd., Sterling Ctr., Dr. Annie Besant Rd., Worli, Bombay, 400018, Cable: Musicindia Bombay, Telex: 011 73713 Pydr In, Vice Pres.: V.J. Lazarus; Mktg. Mgr.: B.M. Sheikh; A&R Mgr.: A. Amin; Asst. Mgr. (Sales): E. Shreedharan.

Label(s): (Owned) Music India, (Licensed) RCA, Motown, Polydor, Hansa, Mercury, Fontana, Vertig. US Reps.: Famous Overseas, Inc. (Long Island, NY).

Int'l Reps.: Savera Investments Ltd. (United Kingdom); Indian Record Shop (Canada).

Odeon, See The Gramophone Co. of India Ltd.

One-Up, See The Gramophone Co. of India Ltd.

Parlophone, See The Gramophone Co. of India Ltd.

Polydor, See Music India Ltd.

Purple, See The Gramophone Co. of India Ltd.

RAK, See The Gramophone Co. of India Ltd.

RCA, See Music India Ltd.

Regal Zonophone, See The Gramophone Co. of India Ltd.

Sur Sagar, See The Gramophone Co. of India Ltd.

Vertigo, See Music India Ltd.

ACCESSORY SUPPLIERS

BASF India Ltd., Maybaker House, Box 19108, Bombay, 400 025.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Gramophone Co. of India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700028, 57-2431. Cable: EMITRON. Telex: (021) 7007. Managing Dir.: M. H. Dave.

Product(s): Record—Replacement Styl.

Susmit Sangita Internagentic Private Ltd., Gyanco Bldg., Main Rd., Ranchi, 834001, 25213. Cable: CASET. Telex: 0625203. Pres.: R. G. Poddar; Sales Mgr.: N. Modi.

Product(s): Tape—Leader Tape.

DISPLAY & OTHER FIXTURES

Memory Devices (India) Private Ltd., 53, Suyog, L. B. Shastri Marg, Bombay, 400083, Pres.: Mrs. P. P. Ganatra; Sales Mgr.: Yogesh Ganatra; Dir.: Vimal Ganatra.

Product(s): Tape—Browser Boxes, (open reel, cassette).

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Madras Musical Assn., Box 1412, Madras, 600017.

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Contact: DIRECTOR OF MARKETING

TAPE CUSTOM DUPLICATORS

Gramophone Co. of India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700028, 57-2431. Cable: EMITRON. Telex: (021) 7007. Managing Dir.: M. H. Dave. Audio: Cassette.

Susmit Sangita Intermagentics Private Ltd., Gyanco Bldg., Main Rd., Ranchi, 834001, 25213. Cable: CASET. Telex: 0625203. Pres.: R. G. Poddar, Sales Mgr.: N. Modi. Audio: Cassette.

PLATING, PROCESSING & PRESSING PLANTS

Gramophone Co. of India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700028, 57-2431. Cable: EMITRON. Telex: (021) 7007. Managing Dir.: M. H. Dave.

INDONESIA

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Madras Musical Assn., Box 1412, Madras, 600017.

TAPE CUSTOM DUPLICATORS

Gramophone Co. of India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700028, 57-2431. Cable: EMITRON. Telex: (021) 7007. Managing Dir.: M. H. Dave. Audio: Cassette.

Susmit Sangita Intermagentics Private Ltd., Gyanco Bldg., Main Rd., Ranchi, 834001, 25213. Cable: CASET. Telex: 0625203. Pres.: R. G. Poddar, Sales Mgr.: N. Modi. Audio: Cassette.

PLATING, PROCESSING & PRESSING PLANTS

Gramophone Co. of India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700028, 57-2431. Cable: EMITRON. Telex: (021) 7007. Managing Dir.: M. H. Dave.

ISRAEL

RECORD COMPANIES

A & M Supreme Factory, See Helicon Records Ltd.

Acanta, See Eastonics Ltd.

Angel (UK), See CBS Records Ltd.

Arista/Ariola, See Hed Arzi/The General Music Co.

Baerenreiter (Germany), See Unatex Import Export Ltd.

Beggars Banquet (UK), See CBS Records Ltd.

Bidur V'Bama, See Eastonics Ltd.

CBS Records Ltd., Box 681, Tel Aviv, 61006, (972 3) 800191,

Cable: Colrecord, Telex: 33422 CBSRE IL, Fax: 972 3

800195, Managing Dir.: Daniel Yadin; Deputy Managing

Dir.: Zvi Gill; Dir. of Business Affairs: Ronald Cole;

Dir. of Mktg.: Arye Barak; Dir. of Sales: Uri Harel.

Label(s): (Owned) CBS, Embassy, Epic, Portrait,

(Licensed) Angel, Beggars Banquet, Sonet, Capitol,

Carrera, Chrysalis, Delphine, Liberty, Mute, Polar,

Trema, Virgin, Zomba. (CD-Distributor)

Canaan, See Helicon Records Ltd.

Capitol (USA), See CBS Records Ltd.

Carrera (France), See CBS Records Ltd.

Chrysalis (UK/USA), See CBS Records Ltd.

Dekel, See Eastonics Ltd.

Delta (Germany), See Unatex Import Export Ltd.

Delphine (France), See CBS Records Ltd.

Eastonics Ltd., 11 Rozanis St., Box 37300, Tel Aviv,

61392, (03) 475-151, Telex: 33638 ronix II, Fax:

9723475125, Managing Dir.: Dov Peleg; Gen. Mgr.: Noah

Eitan; Prodn. Mgr.: Benny Reis; Mktg. A&R Promo. Mgr.:

Yossi Levanon; Sales Mgr.: Yehuda Ben-Harosh.

Label(s): (Owned) Maestro, (Licensed) Acanta, Erato,

Erdenklang, Fantasy, Grunt, Magnet, Motown,

Muscontact, Orfeo, Pablo, Planet, Vanguard, Bidur

V'Bama, Dekel, Hatakilit, NTE.

US Reps.: Theodore Front Music Lit. (CA); Worldtone Music, Inc. (NY).

Int'l Reps.: Jewish Music (United Kingdom); Universal Corp. of Japan (Japan). (CD-Distributor)

Embassy, See CBS Records Ltd.

Epic, See CBS Records Ltd.

Erato, See Eastonics Ltd.

Erdenklang, See Eastonics Ltd.

Fantasy, See Eastonics Ltd.

Gal, See Unatex Import Export Ltd.

Gal Ron Ltd., Shenkin St. 10, Tel Aviv, 65231, (03) 288901,

(03) 280739, Cable: zelrex, Telex: bxtv-II 341118/5064,

Gen. Mgr.: Zborowski Abraham; Sales Mgr.: Levy

Issaschar; Sales Mgr.: Kolin Arie.

Label(s): (Owned) Gal Ton, Allegro, Studio Records,

OSI, Pzigan Records, (Licensed) Adereth, Mednarod-

naya Kniga. (CD-Distributor)

Gold (Switzerland), See Unatex Import Export Ltd.

Grunt, See Eastonics Ltd.

Hansa, See Hed Arzi/The General Music Co.

Hatakilit, See Eastonics Ltd.

Hed Arzi/The General Music Co., 4 Bugrashov Str., Tel-

Aviv, 63808, (03) 660141, Telex: 361360 astom II Ext:

hdh/322, Chrmn.: Amir Davidson; Managing Dir.:

Michael Tums; Head of Int'l: Avi Brand; Sales & Mktg.

Dir.: Shmuel Sachar; Deputy Mgr.: Yair Nitzani.

Label(s): (Owned) Hed Arzi, (Licensed) WEA Int'l,

Arista/Ariola, Island, Hansa, Red Bus. (CD-Distributor)

Helicon Records Ltd. (IFPI), 7 Amerkava St., Holon,

58851, (03) 806542, Telex: 341667 RHYM IL, Managing

Dir.: Roni Braun; Mktg. Dir.: Aharon Kaplan; Int'l Product

Mgr.: Neomi Laverton.

Label(s): (Owned) Helicon, Canaan, (Licensed) A & M

Supreme Factory, Windham Hill.

Intercord (Germany), See Unatex Import Export Ltd.

Island, See Hed Arzi/The General Music Co.

Kolton, See Unatex Import Export Ltd.

Liberty (USA), See CBS Records Ltd.

Lollipop, See Unatex Import Export Ltd.

Maestro, See Eastonics Ltd.

Magnet, See Eastonics Ltd.

Miller Int'l (Germany), See Unatex Import Export Ltd.

Motown Record Corp., See Eastonics Ltd.

Muscontact, See Eastonics Ltd.

Mute (UK), See CBS Records Ltd.

NTE, See Eastonics Ltd.

Orfeo, See Eastonics Ltd.

Pablo, See Eastonics Ltd.

Phonokol Ltd., Box 13270 Ramat Hachayal, Tel-Aviv,

31132, 972 (63) 498 167/168, 972 (63) 498 169/170, Telex:

361334, Gen. Mgr.: David Fuchs. (CD-Distributor)

Pickwick (UK), See Unatex Import Export Ltd.

Planet, See Eastonics Ltd.

Polar (Sweden), See CBS Records Ltd.

Polyband (Germany), See Unatex Import Export Ltd.

Portrait, See CBS Records Ltd.

Red Bus, See Hed Arzi/The General Music Co.

Saar (Italy), See Unatex Import Export Ltd.

Schwann, See Eastonics Ltd.

Sonet (UK), See CBS Records Ltd.

Trema (France), See CBS Records Ltd.

Turicaphon (Switzerland), See Unatex Import Export Ltd.

Unatex Import Export Ltd., Lilienblum 29, Box 2467, Tel

Aviv, 64024, (03) 655776, (03) 659841, Cable: Unaimex

Tel Aviv, Telex: 35770/1 Coin IL, Gen. Mgr./Pres.: Jerry

Janowski; Sales Mgr./Prodn. Mgr.: Ronnie Janowski.

Label(s): (Owned) Gal, Kolton, (Licensed) Baerenreiter,

Intercord, Delta, Polyband, Lollipop, Miller Int'l, Saar,

Pickwick, Gold, Turicaphon.

Vanguard Recording Int'l, See Eastonics Ltd.

Virgin (UK), See CBS Records Ltd.

WEA Int'l, See Hed Arzi/The General Music Co.

Windham Hill, See Helicon Records Ltd.

Saul Zaentz Co., Inc., See Eastonics Ltd.

Zomba (UK), See CBS Records Ltd.

MUSIC PUBLISHERS

Curchi, See Osnah Pub.

Disney Publishing, See Osnah Pub.

Israeli Music Pub., Ltd., 25 Keren Hayesod, Jerusalem,

94188, (02) 241377, Pres.: Stanley Simmonds, Contact:

Amnon Silver.

Muscor, Inc., 11 Rozanis St., Tel Aviv, 61392, (03) 475-151,

Cable: eastonix, Telex: 33638, Fax: 9723475125, Gen.

Mgr.: Noah Eitan, Contact: Dov Peleg.

Osnah Pub., (WBMUSIC), 4 Bograshov St., Tel Aviv,

63808, (03) 660141, Telex: 361360 astom II Ext: hdh/322,

Gen. Mgr.: Yair Nitzani.

Pa'amoni Music Co., (ACUM), See Subar Music

Publishing Co. Ltd.

SBK Songs (1967) Ltd. (Israel), Box 681, Tel Aviv, 61000,

972-3-800-191, Telex: 922-334-22, Gen. Mgr.: Ronald Cole.

Screen Gems/EMI, (ASCAP/BMI), See Subar Music

Publishing Co. Ltd.

Sharon Music, (ACUM), See Subar Music Publishing Co.

Ltd.

Simon, See Subar Music Publishing Co.

P. Simon, (BMI), See Subar Music Publishing Co. Ltd.

Sparta Florida Music Group, (PRS), See Subar Music

Publishing Co. Ltd.

Subar Music Pub. Co. Ltd., 21 Any Ma'amim St., Ramat-Hasharon, 47212, (03) 471312, Cable: Subarmusic, Gen. Mgr.: Dr. Ophira Bar-Elan.

Sugarmusic, (SIAE), See Subar Music Publishing Co. Ltd.

Suvini Zerboni, See Subar Music Publishing Co. Ltd.

Warner Bros. Music, See Osnah Pub.

Wiesner Int'l Music Publishing, Kerem-Hajesot 36,

Herzlia-Pituach, 252 70789, Contact: Sarah

Rembiszewki.

World Music, (SABAM), See Subar Music Publishing Co.

Ltd.

Suvini Zerboni, (SIAE), See Subar Music Publishing Co.

Ltd.

ACCESSORY SUPPLIERS

ACUM-Society of Composers, Authors and Music Publishers in Israel, 118 Rothschild Blvd., Tel-Aviv, 65271, (03) 240115. Cable: ACUMEMIS. Telex: COIN IL 35770. Gen. Dir.: Ran Kedar.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Domain Magnetics Ltd., Box 27085, Atarot, Jerusalem,

91270, (02) 85-22-78. Telex: 26431. Sales Mgr.: Warren

Green; Dir.: Oded Erez.

Product(s): Tape—Head Cleaners, Leader Tape, Splic-

ing Tape & Equip.

The General Music Co./Heil Arzi, 4 Bugrashov St., Tel-

Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL

ext:HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Palatchi & Co., Box 36572, Tamar Passage, (03) 61-56-14.

Telex: 341118. Gen. Mgr.: Isaac E. Palatchi.

Product(s): Tape—Cases, Head Cleaners.

Unatex Import Export Ltd., 29 Lilienblum, Tel Aviv, (03)

65-57-76. Cable: UNAIMEX.

Product(s): Record—Record Carrying & Storage

Cases, Record Care Products; Tape—Cases, Head

Cleaners.

DISPLAY & OTHER FIXTURES

ACUM-Society of Composers, Authors and Music Publishers in Israel, 118 Rothschild Blvd., Tel-Aviv, 65271, (03) 240115. Cable: ACUMEMIS. Telex: COIN IL 35770. Gen. Dir.: Ran Kedar.

Product(s): Record—Browser Boxes, Display Racks,

Divider Cards, Security Systems; Tape—Browser

Boxes, Display Racks, Divider Cards, Security

Systems.

The General Music Co./Heil Arzi, 4 Bugrashov St., Tel-

Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL

ext:HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.

Product(s): Record—Browser Boxes, Display Racks,

Divider Cards, Security Systems; Tape—Browser

Boxes, Display Racks, Divider Cards, Security

Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A C U M (Society of Authors, Composers & Music Publishers in Israel), 118 Rothschild Blvd., Tel Aviv, 65241, (03) 24-01-15. Cable: ACUMEMIS. Telex: TWX 5108500006. Pres.: Shlomo Tanny; Gen. Mgr.: Ran Kedar.

Int'l Society for Contemporary Music, League of Composers in Israel, Tel Aviv, 61450, (03) 44-03-95. Pres.: Ami

Maayani.

Israel Centre of the Int'l Music Council, Jerusalem.

Israel Music Information Centre (ISMIC), Tel Aviv, 64071,

(03) 28-43-97. Mng. Dir.: William Y. Elias.

Israel Music Institute (IMI), Tel Aviv, 64071, (03) 28-43-97.

Dir. Gen.: William Y. Elias.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

ACUM (Society of Authors, Composers & Music Publishers in Israel), 118 Rothschild Blvd., Tel Aviv, 65241, (03) 24-01-15. Cable: ACUMEMIS. Telex: TWX 5108500006. Pres.: Shlomo Tanny; Gen. Mgr.: Ran Kedar.

CBS Records Ltd., Box 681, Tel Aviv, 61006, 972 3 800191,

Cable: COLRECORD TEL AVIV. Telex: 33422 CBSRE IL.

Fax: 972 3 800195. Sales Mgr.: Uri Harel; Managing Dir.:

Daniel Yadin.

The General Music Co./Heil Arzi, 4 Bugrashov St., Tel-

Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL

ext:HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.

Hed Arzi, The General Music Co., 4 H'Lazon St., Ramat-

Hasharon, 52522, (3) 751 9977. Telex: 361579 KRNEL IL IDI

HDH. Sales Mgr.: Samuel Sachar; Gen. Mgr.: Miki Tunis.

RECORD PROMOTION (Including Public Relations & Marketing)

CBS Records Ltd., Box 681, Tel Aviv, 61006, 972 3 800191.
Cable: COLRECORD TEL AVIV. Telex: 33422 CBSRE IL.
Fax: 972 3 800195. Sales Mgr.: Uri Harel; Managing Dir.:
Daniel Yadin.

TAPE CUSTOM DUPLICATORS

CBS Records Ltd., Box 681, Tel Aviv, 61006, 972 3 800191.
Cable: COLRECORD TEL AVIV. Telex: 33422 CBSRE IL.
Fax: 972 3 800195. Sales Mgr.: Uri Harel; Managing Dir.:
Daniel Yadin.
Audio: Cassette.

Domain Magnetics Ltd., Box 27085, Atarot, Jerusalem,
91270, (02) 85-22-78. Telex: 26431. Sales Mgr.: Warren
Green; Dir.: Oded Erez.

M D T Cassettes Dupl'g & Rec'g Studio Ltd., Industrial
Center, Maskith St., Herzlia B, (052) 58619. Telex:
341667. Pres.: M. Sadan; Sales Mgr.: M. Dicker.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Comhol Ltd., Box 39840, 16 Herzlia Rd., Tel Aviv, 61397,
(03) 22-49-22. Telex: 341118.
Product(s): Audio, 8-tr., cassette loaders.

PLATING, PROCESSING & PRESSING PLANTS

CBS Records Ltd., Box 681, Tel Aviv, 61006, 972 3 800191.
Cable: COLRECORD TEL AVIV. Telex: 33422 CBSRE IL.
Fax: 972 3 800195. Sales Mgr.: Uri Harel; Managing Dir.:
Daniel Yadin.
Pressing capacity: LP—6,000 per day.

CBS Records Ltd., Box 681, Tel Aviv, 61006, (972 3) 800191.
Cable: COLRECORD. Telex: 33422 CBSRE IL. Fax: (972
3) 800195. Managing Dir.: Daniel Yadin.

TAPE PACKAGING & LABELING SERVICES

**ACUM-Society of Composers, Authors and Music
Publishers in Israel**, 118 Rothschild Blvd., Tel-Aviv,
65271, (03) 240115. Cable: ACUMEMIS. Telex: COIN IL
35770. Gen. Dir.: Ran Kedar.

The General Music Co./Hell Arzi, 4 Bugrashov St., Tel-
Aviv, 63808, (03) 660141. Telex: 361360ASTOMIL
ext:HDH/322. Pres.: M. Tunis; Sales Mgr.: S. Sachar.

ITALY

RECORD COMPANIES

A & M, See PolyGram Dischi S.p.A.

Adereth, See Gal Ron Ltd.

Agenda, See Base Record S.R.L. (IFPI).

Albatros, See Sciascia SaS (Ed.).

Allegro, See Gal Ron Ltd.

Angelicum, See Sciascia SaS (Ed.).

Archiv, See PolyGram Dischi S.p.A.

Arciphon, See Sciascia SaS (Ed.).

Ariete, See Carosello C.E.M.E.D.

Ariola, See BMG Ariola S.p.A.

Arista, See BMG Ariola S.p.A.

Ariston SrL (IFPI), Via Massimo Gorki 21, 20098 San
Giuliano, Milan, (02) 984 6974, Telex: 321466.

Label(s): (Owned) Ariston, Auditorio Classico, Cultura
Popolare, Jazz Story, Oxford, (Licensed) Affinity, Charly,
PVK, Safari (all United Kingdom), Audiofidelity, Shelter
(all United States).

Ars Nova, See Sciascia SaS (Ed.).

Atlas Records (IFPI), Corso Buenos Aires 10, Milan,
20124, (02) 2715 972, 20 99 53, Telex: 333414 ESCIMI-L.
Pres./Gen. Mgr.: Alessandro Coppola; Press/Promo
Mgr.: Daniela Festari; Int'l Mgr.: Claudio Meroni.

Label(s): (Owned) Atlas, Clover.

Audiogramm SpA, Via Valtosa 38, 25050 Passirano,
Brescia, (030) 657 360, Telex: 300850.

Label(s): (Owned) Atlas, Clover.

B.E.S.T. Int'l srl (Business Experts & Sound Trading), Via
Monte Rosa 74, Milano, 20149, (02) 4396289, (02)
4390503, Telex: 330328 TIMPEX I, Fax: (02) 4819071.

Managing Dir.: Adelfo M. Forni; Int'l Mgr.: Luigi Fedele.
Label(s): (Owned) B.E.S.T. Int'l.

BMG Ariola S.p.A.

Via S. Alessandro 7, Rome, 00131, (06) 43661, Cable:
RCA Roma, Telex: 610428 RCA RM 1, Chairman: Rudi
Gassner; Managing Dir.: Franco Reali; Bus. Aff. Dir.:
Ettore Zeppego; Publishing Dir.: Mario Cantini.
Label(s): (Owned) Ariola, Arista, Chrysalis, Erato, Jive,
Magnet, Motown.

B.M.S. Records S.r.L./Italy, Via Michele Fusco 3, 41100
Modena, 59/280925, Telex: 512087 PP MO I, Pres.: Dino
Melotti.

BSO Records, Via G. Modestino 64, Paternopoli, 83052
Avellino, (0827) 71073.

Label(s): (Owned) BSO, Savana, (Licensed) Mouse
(Belgium).

Baby Records, See Ariola Eurodisc GmbH.

Baby Records SPA, Via Timavo 34, Milan, 20124, (02)
6071474, (02) 6071266, Telex: 313502 babyrc f, Pres.:
Freddy Naggiar; Drawer: Jvan Pedicini.

Baby Records, See "Codiscos" Compania Colombiana
de Discos, S. A.

Bang Bang Records & Tapes, 24 Via Carlo Torre, 20143
Milan, (02) 839 98 95.

Label(s): (Owned) Bang Bang, Bis Bas, Doc, Magic, Star
Track.

Barclay, See PolyGram Dischi S.p.A.

Base Record S.R.L. (IFPI), Via Collamarini N. 26,
Bologna, 40138, (051) 534697, Telex: 511483, Pres.:
Giuseppe Nannucci; Sales Mgr.: Antonio Foresti; Ad-
min.: Alberto Caroli.

Label(s): (Owned) Agenda, Base, (Licensed) Candid,
Aura, Factory, Neat, ESP, Gull, Munnycroft, Red,
Uniteledis, Innovative Communications.

Beat Records Co. s.r.l./West Edizioni Musicali s.r.l., Via
Filippo Nicolai 16, 00136 Rome, (6) 802290, Cable: 00197
BEATRECORD, Telex: 612513 Rome, Gen. Mgr.: Fran-
co de Gemini; Int'l Mgr.: Luciana Morello de Gemini.

Belcanto, See Sciascia SaS (Ed.).

Belmusic SrL, Via Tolmezzo 18, 20132 Milan, (02) 28 28
905.

Label(s): (Owned) Belmusic, Gemini, Piggy.

Bixio C.E.M.S.A. Sp.A./Cinevox Records Sp.A., Via
Romeo Romei, 15, 00136 Roma, (06) 311280, (06) 311870,
Telex: 616241 CINBIX I, Pres.: Carlo Bixio.

Label(s): (Owned) Bubble, Gale.

Blue Melody, See Durium S.p.A.

Blue Note, See EMI Italiana S.p.A.

Blue Sky, See CBS Dischi S.p.A.

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Bongiovanni, See Schott Freres Sarl.
F. Bongiovanni s.a.s., Via Rizzoli 28 E, Bologna, 40125, (051) 225722, Gen. Mgr.: Giancarlo Bongiovanni; Mktg./Sales Dept.: Andrea Bongiovanni; Art Dir.: Daniele Rubboli.
 Label(s): (Owned) Bongiovanni 70, (Licensed) Carillon, Sipario.
 US Reps.: Qualiton Imp. (Long Island, NY).
 Int'l Reps.: Schott Freres (Vincennes, France); Teldec Import Service (West Germany); Schott Freres (Belgium); Sterling (Sweden).
C A M, See Panarecord SpA.
CBS Dischi S.p.A., Via Amedei 9, Milan, 20123, (02) 8536, Cable: Colrec, Telex: 332806 CBS Mil I, Fax: (02) 860175, Pres./Gen. Mgr./M.D.: Piero La Falce; Financial Controller: David Kinsley; Business Affairs: Antonio Di Dio; Marketing Dir.: Franco Cabrini; Opns. Dir.: Franco Negri.
 Label(s): (Owned) CBS, Epic, Masterworks, Portrait, (Licensed) Blue Sky, Caribou, Full Moon, Kirschner, Monument, Nempor, Philadelphia Int'l, Tappan Zee, M'tume, Illegaal, Jet, Tabu, Scotti Bros, DDD, Carrere. (CD-Distributor)
C.G.D. Messaggerie Musicali, Via M.F. Quintilliano 40, 20138 Milano, (39-2) 50 841, Telex: 321063, Gen. Mgr.: Franco Cavallazzi; Int'l Dir.: Maurizio Cannici.
 Label(s): (Owned) Ascolta, CGD, CGD Classica, CGD Come il Vento, CGD Int'l, CGD Maracama, CGD Musica, CGD Paradiso, CGD Vanilla, (Licensed) Ariola-Eurodisc (Germany), Ariola (United Kingdom, United States), Beckett, Buena Vista, Curb, Disney, Prelude (United States), Bronze, DJM, Lamborghini, Mute (United Kingdom), (Dist. Domestic) Amacoda, Baby, Boot, Cian, Cod, Come il Vento, Contape, Five Record, Full Time, General Music.
CGD, See Ariola Eurodisc GmbH.
Cabaret, See Ricordi SpA.
California, See Ricordi SpA.
Canaria, See Fonit-Cetera.
Candid, See Base Record S.R.L. (IFPI).
Caribou, See CBS Dischi S.p.A.
Carillon, See F. Bongiovanni s.a.s.
Carosello C.E.M.E.D. S.r.L., Galleria Del Corso 4, Milano, 20122, (02) 793008, Cable: curcimusic-milano, Telex: 332883 curci I, Pres.: Gramitio Ricci Giuseppe; Managing Dir.: Alfredo Gramitio Ricci; Promo: Alda Faidutti.
 Label(s): (Owned) Carosello, Curci, Ariete, Costanza, Frog, (Licensed) Roulette.
Carrere Itlay SRL, Piazza Mirabello 1, 20100 Milano, 6572791, 6572938, Gen. Mgr.: Luigi Arduino.
Caru Dischi, Box 503, Gallarate, 21013, (0331) 792508.
Casablanca, See PolyGram Dischi S.p.A.
Chantalain, See PolyGram Dischi S.p.A.
Chrysalis, See BMG Ariola S.p.A.
Ciao, See Ricordi SpA.
Cicala, See Durlum S.p.A.
Cielo-Video Edizioni Musicali Sas, Via F. Bocconi 1, Milano, 20136, (02) 5463255, Pres. & A&R: Virgilio Panzuti; Int'l Promo: Dante Panzuti; Mgr.: Andrea Panzuti.
 Label(s): (Licensed) Sonoton Records, Tele-Music.
Cinevox Records SpA (IFPI), Via Romei Romei 15, Rome, (06) 311 280, (06) 311 870, Telex: 616241.
 Label(s): (Owned) Cinevox, Rang, Zip, (Licensed) (foreign) Jupiter (Germany).
Cian, See CGD.
Classic For Pleasure, See EMI Italiana S.p.A.
Classica, See CGD.
Click Records & Prodn., C. so Italia 9, 20122 Milano, (02) 80 21 21.
Clover, See Atlas Records.
College, See RI-FI Record Co.
Columbia, See EMI Italiana S.p.A.
Corsair, See Sciascia SaS (Ed.).
Costanza, See Carosello C.E.M.E.D.
Croole, See Panarecord SpA.
Cruisin' Records Srl, Via Cesare Battisti 22, 41100 Modena, 059 225940, 059 225902, Telex: 226390

CRUISE I, Managing Dir.: Ennio Tricomo.
Cultura Popolare, See Ariston.
Curci, See Carosello C.E.M.E.D.
DDD, See CBS Dischi S.p.A.
D.I.D. Records Prodn., Via Palazzola 32, Forlì, 47100, (543) 30563, (543) 30345, Telex: 550498, Pres.: Fabio Sparagil.
 Label(s): (Owned) D.I.D. Records, Mony Moon.
Dany, See Pinciana Music Srl.
Decca Dischi Italia SpA (IFPI), Via Brisa 3, 20123 Milan, (02) 809 136, Cable: DECCITAL.
 Label(s): (Owned) Das Alte Werk, Decca, Decca-Cima, Deram, London, L'Oiseau Lyre, Storyville, Strand, Telefunken, Threshold.
Decca, See PolyGram Dischi S.p.A.
Delta S.r.L. Edizioni Musicali E Discografiche, Corso Buenos Aires 1, Milan, 20124, (02) 209953, (02) 209954, Telex: 333441ECCIMI-I, Gen. Mgr.: Alessandro Coppola; Int'l Mgr.: Claudio Meroni.
 Label(s): (Owned) Delta.
Derby, See CGD.
Deutsche, See PolyGram Dischi S.p.A.
Devil, See Saar.
Dingo, See Top Records.
Dischi Noi S.A.S., Via Roma 54/4, 18038 San Remo, 0184/883442-3, Pres., Gen. Dir.: Mariano Schiavolini; Managing Dir.: Carlo Boero.
Dischi Ricordi SpA, Via Berchet 2, Milano 20121, 010 392 88811.
Disco Magic Srl, Via Fantoli 78/A, 20138 Milan, (02) 5063352, (02) 5063844, Telex: 326350 MAGIC I, Fax: (02) 5064675, Gen. Mgr./Dir.: Lombardoni Severino; Int'l Mgr.: Lombardoni Anna; Import/Export: Siccardi Franco.
 Label(s): (Owned) Discomag, Out, (Dist.) Fly Music, Sensation, Trash.
Disco Piu Srl (IFPI), Via Ascanio Storza 41, Milan, (02) 839 1810/4385, Telex: 315413, Fax: 02 5063293.
Discotone Sas, Via Santa Maria 94, 20093 Cologno Monzese, (02) 253851, Telex: 340864 DISC 81.
Ducale Ind. Musicali SpA, Via Per Cadrezzate 5, 21020 Brebbia (Varese), (0332) 770 784/189, Telex: 380231.
 Label(s): (Owned) Broadway, Ducale, EDM, Italdisc, (Licensed) Arlon (France), Bainbridge (United States).
Duck, See Durlum S.p.A.
Durlum S.p.A., Via Lampedusa 11/A, Milan, 20141, (02) 8439948, (02) 8464071, Cable: DURIUM-MILAN, Telex: 833564 I, Managing Dir.: Luca Rinaldi; Managing Dir.: Gianni Bortolli. (Franchise)
Dzigan, See Gal Ron Ltd.
EG, See PolyGram Dischi S.p.A.
EMI Italiana S.p.A., Via Bergamo 315, Pertusella (Varese), 21042, (02) 965 0701, Cable: EMITAL SARONNO, Telex: 312679, Managing Dir.: Alessandro Rotelli; Sales Mgr.: Roberto Magrini; Mktg. Mgr.: Roberto Clitterio; Factory Mgr.: Michele Cascione.
 Label(s): (Owned) Angel, Apple, Bluenote, Capitol, Classic for Pleasure, Columbia, EMI, EMI-America, EMI Discoteca Classica, EMI Int'l, EMI Studio, Electrola, Emidisc, Harvest, His Master's Voice, MPL, Music for Pleasure, Odeon, Parlophone, Pathe, Purple, Regal, Regal Zonophone, Seraphim, Die Stimme Seines Herrn, T Resq, (Licensed) Liberty, RAK, Rolling Stones, Sunburst.
ESP (USA), See Base Record S.R.L. (IFPI).

Ecofina Srl (IFPI)

Va Leopardi 8, 20123 Milano, (02) 86 90 121, (02) 806 125.
 Label(s): (Owned) Diapasounds, Ecofina.

Editions EG, See PolyGram Dischi S.p.A.
Electrola, See EMI Italiana SpA.
Elektra, See WEA Italiana S.p.A.
Eleven, See Paganmusic SRL.
Elevengreen, See Paganmusic SRL.
Emidisc, See EMI Italiana S.p.A.

Emmegi, See PolyGram Dischi SpA.
Epic, See CBS Dischi S.p.A.
Equipe, See Durlum S.p.A.
Erat, See BMG Ariola S.p.A.
Euro Int'l, See Ricordi.
F1 Team, See Panarecord SpA.
Factory (UK), See Base Record S.R.L. (IFPI).
Fiction, See PolyGram Dischi S.p.A.
Flumara Ed. Musicali & Discografiche Srl, Via Adda, Milan, (02) 650 983.
 Label(s): (Owned) Mister.
Five Record Srl, Viale Europa 48, Cologno Monzese Mi, 20093, 2/25 14 76 62, Telex: 316197 CANL 5 I, Fax: 2/25 14 76 88, Dir.: Vladimiro Albera; Int'l Mgr.: Gianfranco Finamore; Sales & Mktg. Mgr.: Mario Giampietro; A & R Mgr.: Augusto Martelli; Prodn. Mgr.: Guido Dall'Oglio.
Flipper Srl, Via Augusto Riboty 22, 00195 Rome, (06) 315 615, Cable: FLIPMUSIC 00195 ROMA.
 Label(s): (Owned) Canopa, Deneb, Flower, (Licensed) MP 2000, Patchwork, Soundstage, U.B.M.

Florence Int'l S.R.L.

Via C. Cavour 60, 50129 Firenze, (055) 216645, Cable: FLINT, Gen. Mgr.: Roberto Bartoli.
 Label(s): Preiser (Austria), Danacord (Denmark), Harmonia Mundi, Le Ch, ant Du Monde, Rodolphe Prodn., Ocora Radio France, Astree-V, alois, Accord (all France), Acanta, Wergo, Schwann, Orfeo, (all Germany), Dynamic (Italy), Y.V.C. (Japan), Novalls (Switzerland), Pear, Unicorn (United Kingdom), (Franchise, Importer, Exporter)

Fonit-Cetera SpA (IFPI), Via G. Meda 45, 20121 Milano, (02) 843 2551, (02) 8463845, Cable: FONITCETRA, Telex: 314853.
 Label(s): (Owned) Fonti Cetera, (Licensed) (domestic) Aedo, Amiamoci, Arkadia, Beat, Canaria, Chewing Music, Cine Mizar, Disco Inn, Folkstudio, Leap, Messaggero S. Antonio, 103, Skyyo, Village Music, (foreign), Acanta, Harmonia Musdi (Germany), Fantasy, Milestone, Pablo, Prestige, Riverside, Stax (all United States).
Fontana, See PolyGram Dischi S.p.A.
For Sale, See Baby.
Frog, See Carosello C.E.M.E.D.
Full Moon, See CBS Dischi S.p.A.
Gala & U.M. Records snc, Via Legnago 31, 35100 Padova, (049) 681047, (049) 693559, Telex: 430005 PP PD I, Managing Dir.: Dino Marcato.
Grammophon, See PolyGram Dischi S.p.A.
Green Line srl, Via Edoio 46, 20125 Milano, 60 70 550, 60 70 266, Telex: 352191 GRELIN I, Managing Dir.: Graham S. Johnson.
Gruppo Editoriale RCA, Casella Postale 7158, Rome, 00131, (6) 43661, Telex: 610428.
Gull (UK), See Base Record S.R.L. (IFPI).
Harvest, See EMI Italiana S.p.A.
His Master's Voice, See EMI Italiana S.p.A.
IRD-Int'l Records Dist. S.P.A., Via San G.B., de la Salle, 4, Milano, 20132, (02) 2591700, (02) 2592064, Telex: 315493 IRD I, Pres.: Bustato Luigi; Mgr.: Ratti Franco.
 Label(s): Labels Dist.: About Time, Ace, Bee Hive, Bellows, Cadence, Cascade, Dambuster, DRG, Eagle, Europa, Fate, Flying Fish, Gael-Linn, GFM, Helios, Heartbeat, ICP, Ictus, Jazzcraft, JVC, Kaleidoscope, Kent, Labor, Legend, Magic Awe, Mamilsh, Nato, Nessa, Ogham, Oblivion, Paris Album, Passport, QED, Quark, Reckless, Red Bus, Sandra, SBA, Topic, Uptown, VGM, & others. (Franchise)
Ictus SNC, Box 6, Succ. 11, 11 Bologna, 40136, (051) 583550, Owner/Producer: Andrea Centazzo.
 Label(s): (Owned) Ictus, Tactus, Ictus Videoart.
 Int'l Reps.: IRD/Rec (Italy); Mannucci (Italy); Tape Connection (Italy); Jazz Now (Japan); Cadillac (United Kingdom).
Illegal, See CBS Dischi S.p.A.
Imperial, See Durlum S.p.A.
Innovative Communications, See Base Record S.R.L. (IFPI).
Italian, See Dischi Ricordi.
Ivoire, See Paganmusic SRL.
Jazz Galore, See L'Orsa.
Jazz Live, See Durlum S.p.A.
Jazz Story, See Ariston.
Jazz Supreme, See L'Orsa.
Jet, See CBS Dischi S.p.A.
Jet, See CBS Dischi S.p.A.
Jive, See BMG Ariola S.p.A.
Jump Records, 1 Via F. Bocconi, 20136 Milano, (02) 546-3255.
 Label(s): (Owned) Jump Music, (Licensed) Intersound (Germany), Selection (Belgium).
K-Tel Int'l Italy Srl, Piazza Mirabello 1, 20121 Milano, (02) 657 2791, (02) 857 2696, Telex: 314239.
Keopon Music Srl, Via Galvani 21, 20124 Milano, (02) 6696970, (02) 6696973.
Kings of Jazz, See Durlum S.p.A.
Kirschner, See CBS Dischi S.p.A.
Klwl, See Top Records.
Leap, See Fonit-Cetera.
Lighea, See PolyGram Dischi S.p.A.
MPL, See EMI Italiana S.p.A.


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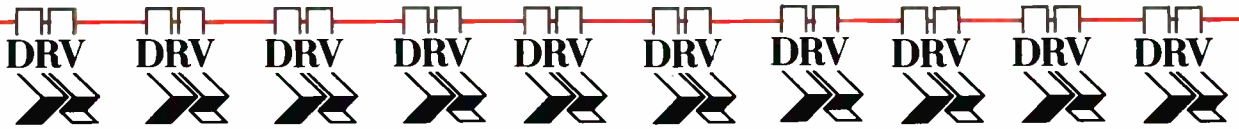


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 Magnex Italia Srl, Via Toscana, 13-20024 Garbanat Milan, 99 55 710, 99 55 842, Telex: 323272.
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 Masterworks, See CBS Dischi S.p.A.
 Match, See Durium.
 Mednorodnaya Kniga, See Gal Ron Ltd.
 Mercury, See PolyGram Dischi S.p.A.
 Mirto, See PolyGram Dischi S.p.A.
 Monument, See CBS Dischi S.p.A.
 Motown, See BMG Ariola S.p.A.
 Munnycroft (UK), See Base Record S.R.L. (IFPI).
 Music, See Sangy Prodn.
 Music For Pleasure, See EMI Italiana S.p.A.
 Musician, See WEA Italiana S.p.A.
 Musizza, See PolyGram Dischi S.p.A.
 Musizza, See Ariola Eurodisc GmbH.
 N.O.W.O. Srl, Via XI Febbraio 2, 22037 Ponte Lambro/Co., (031) 62 14 40, Telex: 380886.
 Neat (UK), See Base Record S.R.L. (IFPI).
 Nemperor, See CBS Dischi S.p.A.
 New Jazz Collection, See Sciascia SaS (Ed.).
 Noi Dischi S.A.S., Via Roma 5/44, San Remo, (0184) 883442, (0184) 883443, Telex: 271456 Disnoi I, Pres.: Mariano Schiavolini; Gen. Mgr.: Tony Valle.
 Numero Uno Srl, Galleria del Corso 2, 20122 Milan, (02) 781 841, Telex: 310689.
 OSI, See Gal Ron Ltd.
 Odeon, See EMI Italiana S.p.A.
 On The Rocks, See Paganmusic SRL.
 Out, See Ri-Fi Record Co.
 Paganmusic S.R.L., Via Rossini N. 8, Cesano Boscone-Milano, 20090, (02) 4501984, Cable: Paganmusic S.R.L., Pres. & Gen. Mgr.: McAldo Pagani; Prof. Mgr.: Angela Tarenzi.
 Label(s): (Owned) Eleven, On The Rocks, Elevelgreen, Ivoire, Tasha Manta.
 Palladium, See Panarecord SpA.
 Panarecord SpA, C.so Venezia 40, Milan, (02) 74 91 101, Telex: 340014, Pres: Dr. Sergio de Gennaro; Int'l & Mktg. Mgr.: Gabrizio La Rosa; Sales Mgr.: Alfredo Salzani; Admin. Mgr.: Domenico Lacetera; Int'l Coord.: Violetta Nasi.
 Label(s): (Owned) F1 Team, Panarecord, (Licensed) Satril, Striped Horse, CAM, Palladium, Creole, Replay, (CD-Distributor)
 Paradise, See CGD.
 Partiphone, See EMI Italiana S.p.A.
 Passport, See Saar.
 Pathe, See EMI Italiana S.p.A.
 Peer-Southern Prodn. Srl, Piazza Del Liberty 2, Milan, 20121, Managing Dir.: Alberto Carisch.
 Penny, See Ri-Fi Record Co.
 Penny Oro, See Ri-Fi Record Co.
 Petrus, See Stop Records.
 Philadelphia Int'l, See CBS Dischi S.p.A.
 Phillips, See PolyGram Dischi S.p.A.
 Pinciana Music Srl (IFPI), Via Giovanni Branca 35, 00153 Rome, Italy.
 Label(s): (Owned) Dany, Pinciana, Speedy.
 PolyGram Dischi S.p.A., Viale Regina Giovanna 29, Milano, 20129, (02) 20 48 41, Cable: Cominfon, Telex: 334140 Polymi, Managing Dir.: Gianfranco Rebullia; Controller: Wim Punte; Financial Admin.: Luigi Sanvito; Commercial Dept.: Giorgio Coletti; Promo. & Pub. Rel.: Danilo Ciotti.
 Label(s): (Owned) Archiv, Barclay, Casablanca, Decca, Deutsche, Grammophon, Fontana, London, Mercury, Mirto, MPS, Phillips, Polydor, Polystar, RSO, Vertigo, Verve, (Licensed) A&M, Editions EG, EG, Fiction, Lighea, Rocket, Mac 20, Musizza, (CD-Distributor)
 Polydor, See PolyGram Dischi S.p.A.
 Polystar, See PolyGram Dischi S.p.A.

Portrait (USA), See CBS Dischi S.p.A.
 Pressing, See BMG Ariola S.p.A.
 Primary, See Ri-Fi Record Co.
 Publisco, See Ri-Fi Record Co.
 Purple, See EMI Italiana S.p.A.
 RKM, See Durium SpA.
 RSO, See PolyGram Dischi S.p.A.
 RCA, See BMG Ariola S.p.A.
 Radio Records, See Sidet & RCA.
 Red (UK), See Base Record S.R.L. (IFPI).
 Regal, See EMI Italiana S.p.A.
 Replay, See Panarecord SpA.
 Replica, See Sciascia SaS (Ed.).
 Ri-Fi Record Co. Srl (IFPI), Corso Buenos Aires 77, 20214 Milan, (02) 27 36 41, Cable: RIFIRECORD.
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 Rocket, See PolyGram Dischi S.p.A.
 Rockland, See CGD.
 Roulette, See Carosello C.E.M.E.D.
 SIF (Societa Italiana Fonografica) Srl (IFPI), Via Ascanio Sforza 41, 20136 Milan, (02) 839 1810/4385, Telex: 315413.
 Saar Records & Tapes, Viale di Porta Vercellina 14, 1-20123 Milano, 489 62 51, Telex: 841390 DEBA CH, Pres.: Walter Franz Guertler.
 Sangy Prodn., Piazzola S. Giuseppe 9, Vicenza, 36100, (0444) 35945, Telex: 481038 18VI I, Pres.: Maurizio Sanginetto; Sec.: Giancarla Carli; Law Dept.: Renzo Stella; Recording Studio Mgr.: Sandy Dian; Video Dept.: Enrico Kotterl.
 Label(s): (Owned) Music Records, Sun Records.
 Sap, See Top Records.
 Satril, See Panarecord SpA.
 Scotti Bros., See CBS Dischi S.p.A.
 Selection, See Jump Records.
 Seraphim, See EMI Italiana S.p.A.
 Sessant Sessant (60-60), Via Rossini N. 8, Cesano Boscone-Milano, 20090, (02) 4501984, Cable: Paganmusic S.R.L., Pres.: Francomaria Rapetti; Gen. Mgr. & Prof. Mgr.: McAldo Pagani.
 Label(s): (Owned) 60-60.
 Sigla S.R.L., Via Ildebrando Vivanti 34, 00144 Roma, (06) 5984835, (06) 5984486, Telex: 614296 SIGLA I, Admin.: Ceasare Benvenuti.
 Sipario, See F. Bongioanni s.a.s.
 6-Phase, See Sciascia SaS (Ed.).
 Smoking, See Top Records.
 Soedi Srl Societa Edizioni Discografiche, See .
 Label(s): (Owned) Soedi, Settebello, Life.
 Sonorex SpA, Via Bonfadina 14, Brescia, (030) 725 382, Telex: 30826.
 Label(s): Audiogram, Sonorex.
 Sonoton, See Cielo-Video Edizioni Musicali SAS.
 Soul Note, See IREC.
 Speedy, See Pinciana Music Srl.
 Spider, See Sciascia SaS (Ed.).
 Sprint, See Durium.
 Start, See Durium S.p.A.
 Stereomaster & Phonographic Center Co. Srl, Galleria del Corso 2, 20122 Milan, (02) 790 096.
 Label(s): (Owned) Fiammetta, Leonsoico, Phonorama, Sabrina, Starmaker, Stereomaster.
 Stop Records, Via Pineta Sacchetti, 484, Roma, 00168, (06) 3310150, Gen. Mgr.: Perdoni Piero.
 Label(s): (Owned) Stop Records, Petrus.
 Storyville, See Decca.
 Strand, See Decca.
 Striped Horse, See Panarecord SpA.
 Strum Edizioni Musicali Srl/Creamus Srl, Piazza Velasca 6, 20122 Milano, (2) 87 74 18, (2) 86 19 22, Telex: 326542, Pres.: Angelo La Bionda.
 Studio, See Gal Ron Ltd.
 Studio, See Ri-Fi Record Co.
 Sun, See Sangy Prodn.
 Superstereo, See Sciascia SaS (Ed.).
 Supporti Fonografici, Viale Coni Zugna 63, Milano, 20144, (02) 8353947, Cable: Milano 20144, Telex: 332258 Montan I, Mgr.: Villa Carlo; Mgr.: Pietro Pestalozza.
 Label(s): (Owned) Supporti Fonografici. (CD-Distributor)
 T. Rex, See EMI Italiana S.p.A.
 Tactus, See Ictus Records.
 Tango S.r.l., Via Montenapoleone 29, Milan, (02) 700 725, (02) 791 665, Fax: 350125, Gen. Mgr.: Michele Del Vecchio.
 Label(s): (Owned) Tango.
 Tappan Zee, See CBS Dischi S.p.A.
 Taqua Srl, Via Gallarate N., 20151 Milan, (02) 3012211, (02) 3012203.

Targa Italiana Srl, Viale Pasubio 6/8, 20154 Milan, (02) 650 356, (02) 650 410.
 Label(s): Phoenix, Proto, Targa.
 Tasha Manta, See Paganmusic SRL.
 Tele-Music, See Cielo-Video Edizioni Musicali SAS.
 Telefunkon, See Decca.
 Telex, See Top Records.
 Threshold, See PolyGram Dischi S.p.A.
 Ticket, See Ricordi S.p.A.
 Top Records, Galleria Del Corso 4, Milano, 20122, (02) 791141, Telex: 311250, Gen. Mgr.: Guido Palma; Sales Mgr.: July Abbate; Int'l Mgr.: Paola Palmer; P.R.: Franco Specchia; Talent Development: S. Marinaci.
 Label(s): (Owned) Dingo, Kiwi, Sap, Smoking, Telex. (CD-Manufacturer)
 20th Secret, See PolyGram Dischi S.p.A.
 21st, See PolyGram Dischi S.p.A.
 Uniteledia (France), See Base Record S.R.L. (IFPI).
 Up, See SAAR Srl.
 V.I.P., See CGD.
 Vanilla, See CGD.
 Variety, See Ri-Fi Record Co.
 Vedette, See Sciascia SaS (Ed.).
 Vertigo, See PolyGram Dischi S.p.A.
 Verve, See PolyGram Dischi S.p.A.
 Village Music, See Fonit-Cetera SpA.
 Virgin Dischi Srl, Via Belluno 4, 201-34 Milano, 259 3941/2/3/4, Telex: 326339 VIRGIN I.
 Vis Radio, See Durium S.p.A.
 Vitamin Records, Via Turati 29, 20121 Milan, (02) 654 140, (02) 659 2658, Telex: 313871.
 WEA Italiana S.p.A. (IFPI), Via Milano 16, Milan, 20090, (02) 2 16 81, Telex: 320688, Managing Dir.: Giuseppe Velona; Sales Mgr.: Giancarlo Spadacenta.
 Label(s): (Owned) Asylum, Atco, Atlantic, Elektra, Musician, Nonesuch, Reprise, WEA, Warner Bros., (Licensed) Atlas, Delta, Dig-It Int'l, Dark Horse, Korova, Solar, Swan Song, Supraphon.
 Warner Bros., See WEA Italiana S.p.A.
 Way Out, See Sciascia SaS (Ed.).
 Windham Hill, See PolyGram Dischi S.p.A.
 Y10 Entertainments Srl, Via Col di Lana 158, 00043 Roma Ciampino, (06) 6112886, (06) 6114054/2190, A & R Mgr.: Stefano Galante; Mktg. Mgr.: Tony Massarutto.
 Zeus Records Srl (IFPI), Piazzetta Matilde Serao 15, 80132 Naples, (081) 406 791, (081) 415 997.
 Zigzag Records, Via Alessandria 174, Rome, (06) 3610959.
 Zodiac, See Sciascia.

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Product(s): Record—Record Carrying & Storage Cases; Tape—Leader Tape.

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Music Box, Via Castegnato 8, Rodengo, Santano (Brescia), 25050, (030) 610931, Cable: MUSICBOX SPA 25050, Telex: 303056, Fax: 30-611395, Pres.: Franco Rossetti.

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Product(s): Tape—Leader Tape.

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Product(s): Tape—Head Cleaners, Leader Tape.

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Product(s): Tape—Head Cleaners.

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Product(s): Tape—Cases, Head Cleaners, Leader Tape, Splicing Tape & Equip.

Universal Plastics, Via G. Di Vittorio 2, Inzago (Milan), (02) 95.40.79, 47.45, Telex: 321615.

Product(s): Record—Record Care Products, (Storage Modules (45 & LP)).

DISPLAY & OTHER FIXTURES

Alveca Video Record SpA, Via Lumiere 6, Cologno Monzese (Milan), 20093, (02) 25391380, Pres.: Luciano Porilli.

Product(s): Tape—Security Systems (video).

Dimar Dischi, Corso D'Augusto 49, Rimini, 47037, (0541) 5.42.98, Telex: 550398, Owner: Bruno Focchi.

Product(s): Record—Browser Boxes (audio); Tape—Display Racks (audio).

FRAEM, Via Niccodemi 5, Milano, 20156, (02) 367693, Pres.: Yaetain Uesare; Sales Mgr.: Gaetani Cesare.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ACCESSORY SUPPLIERS

Avella SpA, Via Kennedy 80/A, Caronno Pertusella, (02) 965.7198, Telex: 335864, Pres.: Giuseppe Zoni; Sales Mgr.: Sergio Moretti.

Product(s): Record—Record Care Products.

Agfa-Gevaert SpA, Viale de Gasperi/Via Grosio 10/4, Milan, 20151, (02) 3074.1, Telex: 331182, Pres.: Benito Chiuchini; Sales Mgr.: Giorgio Dordoni.

Product(s): Tape—Cases (audio), Head Cleaners (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).

Audiogramm SpA, Via Fratelli Kennedy N. 2/4, Passirano, 25050, (030) 857-360, Telex: 300850, Owner: Edoardo Cattaneo.

Product(s): Tape—Head Cleaners, Leader Tape.

BASF-Italy, Italia Spa, Geschäftsleitung, Milano, 20161.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Base Record, Via Collamarini 26, Bologna, 40138, (051) 534-697, Telex: 511483, Fax: 051-538017, Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.

Product(s): Computer/Video Games (Computer only); Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats.

Bresolin Corrado, Via XXV Aprile 205, Cinisello Balsamo (Milan), 20092, (02) 618-8064, Pres.: Corrado Bresolin.

Product(s): Tape—Cases, Head Cleaners.

Duplimatic S.R.L., Via Pietro Della Valle 20, Milan, 20132, (02) 256-4770, Sales Mgr.: Enrico Mezzadra; Gen. Mgr.: Guido Mezzadra.

Product(s): Computer/Video Games; Tape—Head Cleaners (audio), Leader Tape, Splicing Tape & Equip.

Ecofina S.R.L., Vincenzo Monti #66, Milan, 20123, (02) 4816125, (02) 4816121, Telex: 051 22594 MAILBOX 90 M92, Fax: 02 4980463.

Product(s): Tape—Head Cleaners (audio).

FILP (Fabbrica Isolanti E Laminati Plastici) SpA, Piazza Giolitti 8, Milan, 20133, (02) 235 350, (02) 230 982, Cable: FILP, Telex: 318383, Pres.: Eugenio Marcassoli; Sales Mgr.: Nedo Zaghini; Sales Mgr.: Marco Gariboldi.

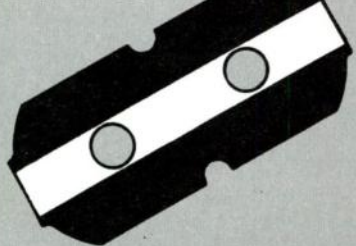
Product(s): Tape—Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

FRAEM, Via Niccodemi 5, Milano, 20156, (02) 367693, Pres.: Yaetain Uesare; Sales Mgr.: Gaetani Cesare.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Focchi S.P.A., Via Nuova Circonvallazione, Zona Celle, Rimini, 47037, (0541) 740055, Telex: 550688 FOCCHI.

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Focchi S.P.A., Via Nuova Circonvallazione, Zona Celle, Rimini, 47037, (0541) 740055. Telex: 550886 FOCCHI. Product(s): Record—Browser Boxes (audio), Display Racks, Divider Cards, Security Systems, (Compact disc); Tape—Browser Boxes, Display Racks (audio), Divider Cards, Security Systems.

I.C.S. S.R.L., Via S. Giuseppe, 137, 21047 Saronno, (39) 2 9625841. Telex: 323620 ICS I. Pres.: Mariateresa Basilico; Sales Mgr.: Roberto Macchi.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

New Hobby In Style, Via Gabriele d'Annunzio 15, Mondra, 20052, (039) 74.51.02. Cable: NEWHOBBY. Pres.: Rossella Sangalli.

Product(s): Record—Browser Boxes, Display Racks. **Phonotype Record s.r.l.**, Via Enrico de Marinis, 4, Napoli, 80134, (081) 205873, (081) 208642. Pres.: Roberto Esposito; Sales Mgr.: Fernando Esposito.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Saar S.r.l., Via Gramsci 4, Pero (Milan), 20016, 353-0573/0584. Pres.: Walter Gurtler.

Product(s): Record—Browser Boxes, Display Racks. **T. T. L. srl**, Viale Pirandello 4/a, Milano, 20144, (2) 4895213, (2) 4984371. Telex: 325236 RZZTTL. Pres.: Mr. Attilio Rizza.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

AFI (Associazione dei Fonografici Italiani), Via Vittor Pisani 10, Milan, 20124, (02) 669-8263. Telex: 311264 afi-1. Fax: (02) 670-5059. Pres.: Dr. Guido Rignano; Dir. Gen.: Dr. Ernesto Magnani.

AIDEM (Associazione Italiana Degli Ed. di Musica), Piazza del Liberty 2, Milan, 20121, (02) 796-473. Telex: 314098. Pres.: Alberto Carisch; Secy: Maurizio Corecha.

Edizioni Musicali Agenda s.r.l., Via Collamarini 26, Bologna, 40138, (051) 534-697. Fax: (051) 538017. Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.

ENTERTAINMENT ATTORNEYS

Edizioni Musicali Agenda s.r.l., Via Collamarini 26, Bologna, 40138, (051) 534-697. Fax: (051) 538017. Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

BSO Records/Radio Magic, Via C. Modestino 64, Paternopol, 83052, (0877) 71073, (0877) 71033. Pres.: Sal Barbieri; Sales Mgr.: Ralph Barbieri.

Base Record, Via Collamarini 26, Bologna, 40138, (051) 534-697. Telex: 511483. Fax: 051-538017. Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.

Ducale Ind. Musicali SpA, Via Per Cadrezzate 6, Brebbia (Varese), 21020, (0332) 770 784, (0332) 771 771. Cable: DUCALEMUSIC BREBBIA. Telex: 380231. Pres.: Davide Matalon.

Edizioni Musicali Agenda s.r.l., Via Collamarini 26, Bologna, 40138, (051) 534-697. Fax: (051) 538017. Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.

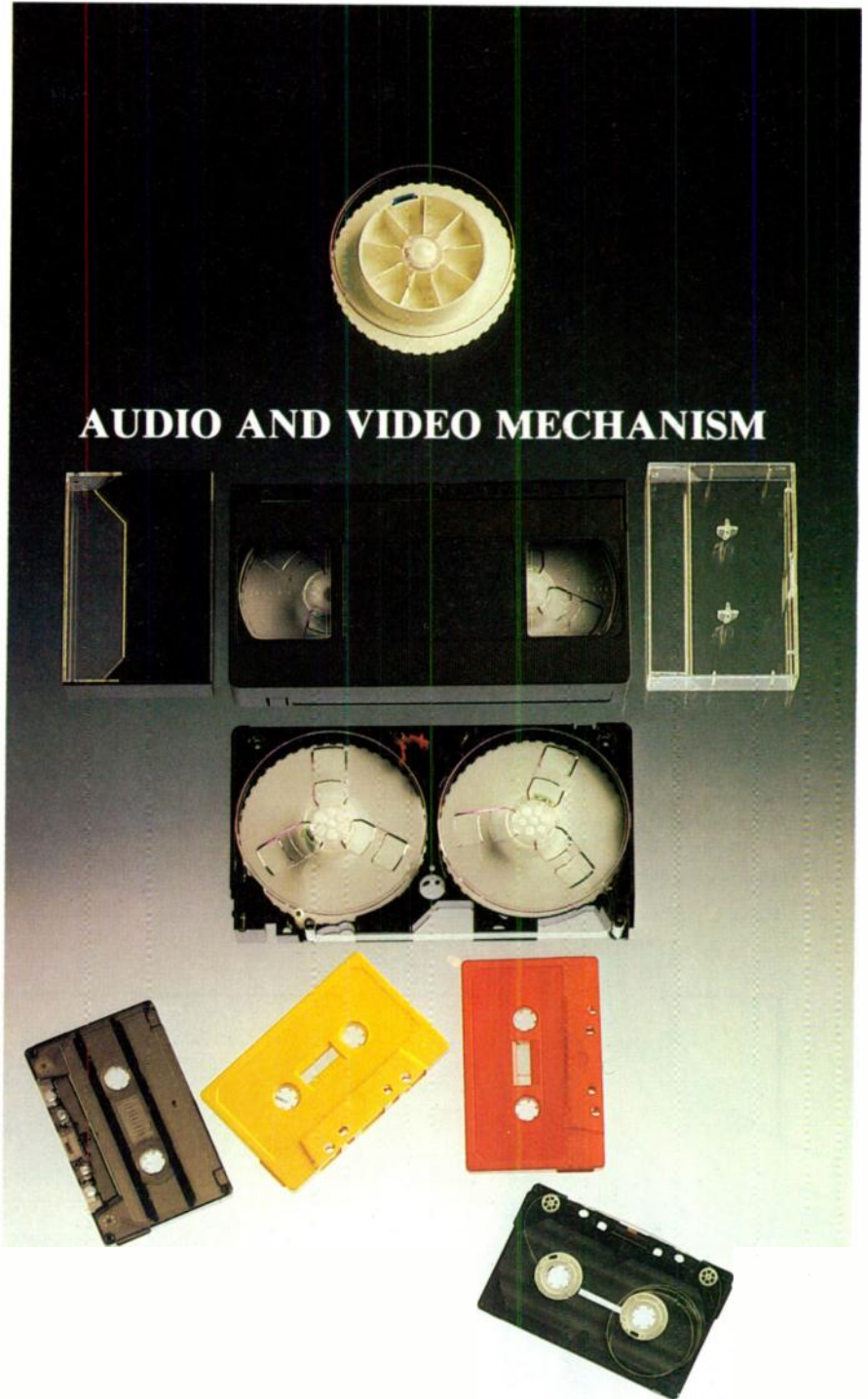
Societa Italiana Degli Autori Ed Editori (SIAE), Viale della Letteratura n. 30, Rome 00144, (06) 59901. Cable: AUTORI ROMA. Telex: 611423. Pres.: Dr. Luigi Conte; Gen. Mgr.: Dr. Lucio Capogrossi.

MUSIC LIBRARIES

Base Record, Via Collamarini 26, Bologna, 40138, (051) 534-697. Telex: 511483. Fax: 051-538017. Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.

Duplomatic S.R.L., Via Pietro Della Valle 20, Milan, 20132, (02) 256-4770. Sales Mgr.: Enrico Mezzadra; Gen. Mgr.: Guido Mezzadra.

Edizioni Musicali Agenda s.r.l., Via Collamarini 26, Bologna, 40138, (051) 534-697. Fax: (051) 538017. Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.



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RECORD PROMOTION (Including Public Relations & Marketing)

BSO Records/Radio Magic, Via C. Modestino 64, Paternopoli, 83052, (0877) 71073, (0877) 71033. Pres.: Sal Barbieri; Sales Mgr.: Ralph Barbieri.

C & M Di Cavallieri & C. S.r.l. Recording Studios, Via Isonzo 206, Bari, (080) 224-610. Gen. Dir.: Lino Cavallieri.

Paolo Cattaneo Ents., Via Montenapoleone 29, Milano, 20121, (02) 700574, (02) 706127. Adviser: Daniela Gabrielli.

Ducale Ind. Musicali SpA, Via Per Cadrezzate 6, Brebbia (Varese), 21020, (0332) 770 784, (0332) 771 771. Cable: DUCALEMUSIC BREBBIA. Telex: 380231. Pres.: Davide Matalon.

EMI Italiana SpA, Via Bergamo 315, Caronno (Varese), 21042, (02) 965-0701. Cable: EMITAL SARONNO. Telex: 312679. Managing Dir.: Alexis Rotelli.

Harp's Bazaar, Via Sant'Isaia 49, Bologna, 40123, (051) 269-461.

Panarecord SpA, Via Cimarosa 4, Milan, 20144, (02) 430.046, 485-809. Telex: 340014. Pres.: Sergio de Genaro; Sales Mgr.: Piero Terzi; Gen. Mgr.: Mario Paoletti.

Point Promo Poetsch, Hofmoklgasse 1-5, Vienna, A-1151.

PolyGram Dischi SpA, Via Rossini 4, Tribiano, 20167, (02) 9060711, (02) 20-48-41. Cable: COMINFON. Telex: 310239, 334140. Managing Dir.: Marco Antonio Bignotti.

Radio Magic S.r.l. (div. of BSO Recs. Inc.), Via C. Modestino 64, Paternopoli, 83052, (0827) 71-073. Pres.: Sal Barbieri; Sales Mgr.: Quirin Iorio; Gen. Mgr.: Raffaele Barbieri.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Ecofina S.R.L., Vincenzo Monti #66, Milan, 20123, (02) 4816125, (02) 4816121. Telex: 051 22594 MAILBOX 90 M92. Fax: 02 4980463.
Product(s): Buttons/Badges.

Souffinder Int'l Rec. Imports di Carola Mirabelli, Via G. B. Vico 12, Milan, 20123, (02) 431.319. Sales Mgr.: Carola Mirabelli.
Product(s): Jackets, Patches, Posters, Mirror Albums.

SCHOOLS & INSTRUCTION

Base Record, Via Collamarini 26, Bologna, 40138, (051) 534-697. Telex: 511483. Fax: 051-538017. Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.

Edizioni Musicali Agenda s.r.l., Via Collamarini 26, Bologna, 40138, (051) 534-697. Fax: (051) 538017. Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.

TAPE CUSTOM DUPLICATORS

Avelca SpA, Via Kennedy 80/A, Caronno Pertusella, (02) 965-7198. Telex: 335884. Pres.: Giuseppe Zoni; Sales Mgr.: Sergio Moretti.
Audio: Cassette.

Alveca SpA V, Via Kennedy 80/A, Caronno Pertusella, (02) 965-7198, (02) 965-9851, Telex: 335884. Pres.: Giuseppe Zoni.

Alveca Video Record SpA, Via Lumiere 6, Cologno Monzese (Milan), 20093, (02) 25391360. Pres.: Luciano Porilli.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Audiogramm SpA, Via Fratelli Kennedy N. 2/4, Passirano, 25050, (030) 657-360. Telex: 300850. Owner: Edoardo Cattaneo.
Audio: Cassette, Open Reel.

Avelca SpA, V. Kennedy 80/A, Caronno Pertusella, (02) 965-7198, (02) 965-9851, Telex: 335884. Pres.: Giuseppe Zoni; Sales Mgr.: Sergio Moretti; Mng. Dir.: Luciano Porilli.
Audio: Cassette.
Video: ¾ U-matic Cassette.

DVS Dupli Video Sound S.r.l., Via Ostiavia 17, Milan, (02) 214.1543. Pres.: Franco Venturato.
Audio: Cassette, Open Reel.

Ducale Ind. Musicali SpA, Via Per Cadrezzate 6, Brebbia (Varese), 21020, (0332) 770 784, (0332) 771 771, Cable: DUCALEMUSIC BREBBIA. Telex: 380231. Pres.: Davide Matalon.
Audio: Cassette, Open Reel.

Duplicmatic S.R.L., Via Pietro Della Valle 20, Milan, 20132, (02) 256-4770. Sales Mgr.: Enrico Mezzadra; Gen. Mgr.:

Guido Mezzadra.

Audio: Cassette, Open Reel, High Speed, DAT.

Durema (Duplicazioni RegISTRAZIONI Magnetiche) SpA, Via Imperia 28, Milan, 20142, (02) 843-7344. Pres.: Claudio Occhienna.

Audio: Cassette, Open Reel.

Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Video 8.

Durium SpA, Via Manzoni 40/42, Milan, 20121, (02) 701-703, 701-705, Telex: 333564. Pres.: Krikor Mintangian; Sales Mgr.: Amleto Silvestri.

Audio: Cassette.

EMI Italiana SpA, Via Bergamo 315, Caronno (Varese), 21042, (02) 965-0701. Cable: EMITAL SARONNO. Telex: 312679. Managing Dir.: Alexis Rotelli.

Audio: Cassette, Open Reel, 8-track.

Ecofina S.R.L., Vincenzo Monti #66, Milan, 20123, (02) 4816125, (02) 4816121, Telex: 051 22594 MAILBOX 90 M92. Fax: 02 4980463.

Europa Studio Tape, Via Ponte Nuovo 2, Milan, 20125, (02) 256.7655. Pres.: Samele Giovambattista; Sales Mgr.: Severino Pecchenini.

Audio: Cassette.

FILP (Fabbrica Isolanti E Laminati Plastici) SpA, Piazza Giolitti 8, Milan, 20133, (02) 235 350, (02) 230 982. Cable: FILP. Telex: 316383. Pres.: Eugenio Marcassoli; Sales Mgr.: Nedo Zaghini; Sales Mgr.: Marco Gariboldi.

Audio: Cassette.

FRAEM, Via Niccodemi 5, Milano, 20156, (02) 367693. Pres.: Yaetain Uesare; Sales Mgr.: Gaetano Cesare.

Audio: Cassette.

G.S. S.R.L., Via Alberti 8, Milan, 20149, (02) 331-1448. Telex: 314262 Terquo I. Sales Mgr.: Marina Ghelfi; Gen. Mgr.: Paolo Ghelfi.

Audio: Cassette.

Genca (General Cassette) SaS, Via Don Minzoni 16, Milan, 20061, (02) 904-8815. Telex: 31371, 37607.
Audio: Cassette, 8-Track.

Int'l Compact Cassette Snc, Via Larga, Leno, 25024, (030) 906-484, (030) 906-196, Telex: 0505/902253. Pres.: Cavagnoli P. Antonio.

Audio: Cassette.

Italyplast Snc, Via Pezzotta 6, Albino (Bergamo), (035) 752-141.
Audio: Cassette.

MDA S.r.l., Via San Giuseppe 137, Saronno, 20147, (02) 962-0914. Telex: 380426. Sales Mgr.: Eugenia Maffizzoni; Chief Exec.: Roberto Macchi.
Audio: Cassette, 8-Track.

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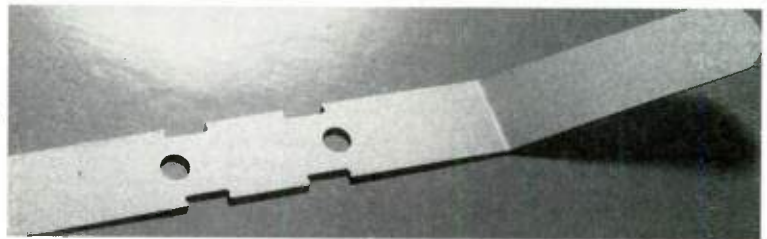
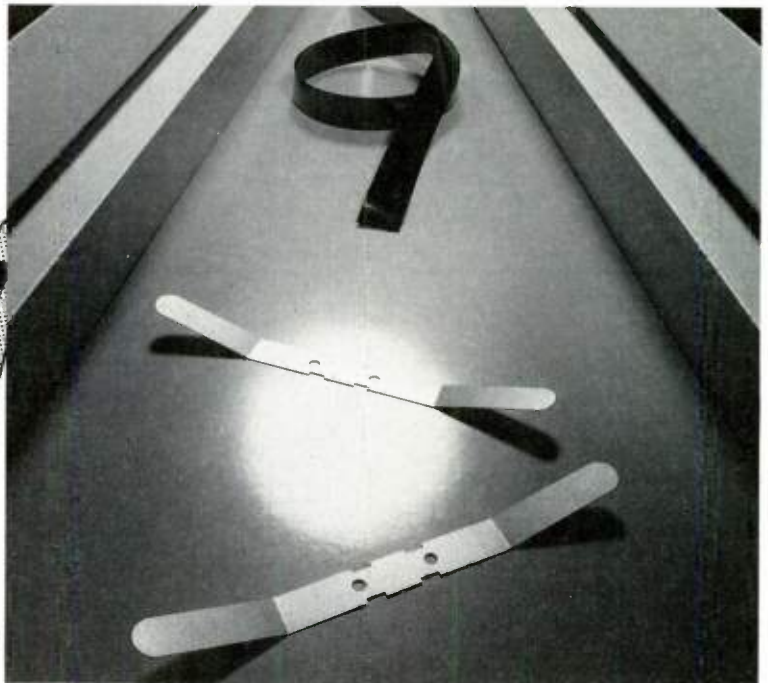
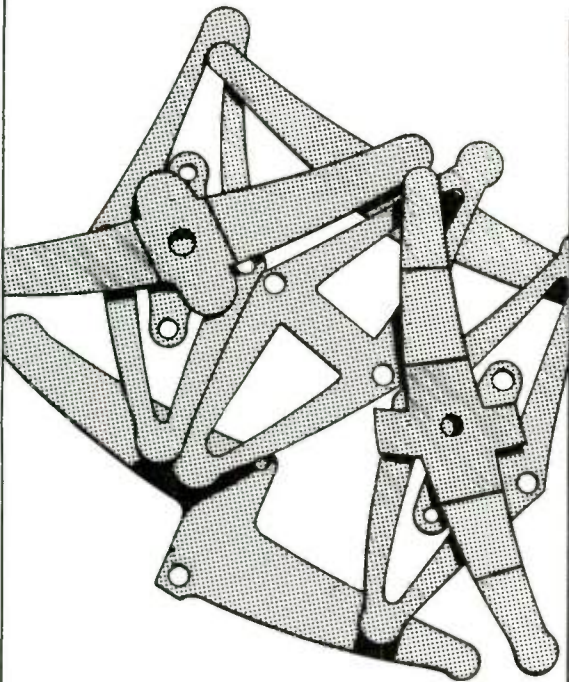
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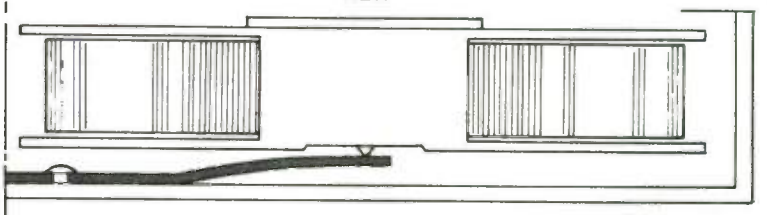
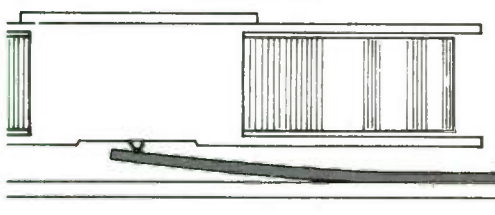
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Magneto Plast SrL, Via Leida 8, Verona, 37135, (045) 504491. Telex: 480481. Pres.: Giuseppe Zanardo; Sales Mgr.: Arnaldo Basso.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.

Phonocomp SpA, Via G. Rossini 4, Tribiano (Milan), 20067, (02) 90631711, (02) 90631712, Cable: PHONOCOMPP MILAN. Telex: 310239 PHONOC I. Pres.: Giovanni Bonandrini.
Audio: Cassette.
Video: ¾ U-matic Cassette.

Phonotype Record s.r.l., Via Enrico de Marinis, 4, Napoli, 80134, (081) 205873, (081) 206642, Pres.: Roberto Esposito; Sales Mgr.: Fernando Esposito.
Audio: Cassette.

PolyGram Dischi SpA, Via Rossini 4, Tribiano, 20167, (02) 9060711, (02) 20 48 41, Cable: COMINFON. Telex: 310239, 334140. Managing Dir.: Marco Antonio Bignotti.

RCA S.p.A., Via San Alessandro 7, Roma, 00131, (06) 43661. Cable: RCA Roma. Telex: 610428 RCA RM I.
Audio: Cassette.

S.A.A.R. srl., Via Gramsci, 4, Pero (MI), 20016, (02) 3530573, (02) 3530564, Cable: Saarmilano. Pres.: Walter F. Guertler.

Saar SrL, Via Gramsci 4, Pero (Milan), 20016, 353-0573/0564. Pres.: Walter Gurtler.
Audio: Cassette.

3M Italia SpA, San Felice-Segrate, Milan, (02) 75.451. Telex: 31275, 31159. Sales Mgr.: G. Mariano; Managing Dir.: T. Skoog.
Audio: Cassette, Open Reel, 8-Track.
Video: ¾ U-matic Cassette, ½" EIAG open reel/cart.

Videocon SrL, Via Castegnato 8, Rodengo Salano, Brescia, 25050, (030) 610921. Cable: VIDEOCON SRL-25050. Telex: 303056. Fax: 30-611395. Pres.: Rossetti Franco.
Audio: Cassette, Open Reel.

CD MASTERING & MANUFACTURING SYSTEMS & EQUIPMENT

S.T.M. snc (System Transfer Matic), Via Lombardia, 28, Vignate (Milano), 20060, (02) 9560531. Telex: 352433. Fax: (02) 9560114. Sales Mgr.: A. Motta.
Product(s): Auto assembly lines for CD Jewel boxes.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

AEG-Robotecnica S.r.l., Via Clerici, 2/4, Sesto San Giovanni Milan, 20099, (02) 2429190, (02) 2428147, Telex: 322888 AEGROB I. Fax: (02) 2427812. Sales Mgr.: Roberto Andraghetti; Managing Dir.: Mr. A. Rizza.
Product(s): High speed cassette loaders, loop bin.

Alveca Video Record SpA, Via Lumiere 6, Cologno Monzese (Milan), 20093, (02) 25391380. Pres.: Luciano Porilli.
Product(s): TapeMatic.

CRUP SarL, Via Pergolesi 6, Milan, 20124, (02) 228-133/4. Cable: CRUP-SARL. Telex: 32645.
Product(s): Automatic cassette assembly systems.

CRUP SarL, Via Pergolesi 6, Milano, 1-20124, (02) 228-133/4. Cable: CRUP-SARL. Telex: 32645.
Product(s): Automatic cassette assembly systems.

Duplimatec S.R.L., Via Pietro Della Valle 20, Milan, 20132, (02) 256-4770. Sales Mgr.: Enrico Mezzadra; Gen. Mgr.: Guido Mezzadra.
Product(s): Cetec-Gauss.

Europa Studio Tape, Via Ponte Nuovo 2, Milan, 20125, (02) 256.7655. Pres.: Samele Giovambattista; Sales Mgr.: Severino Pecchenini.
Product(s): Gauss, King, Tapematic.

Fraem (Societa Individuale di Cesare Gaetani), Via Niccodemi 5, Milan, 20156, (02) 367-693. Gen. Mgr.: Cesare Gaetani.
Product(s): Assembling & winding equipment.

Fraem (Societa Individuale di Cesare Gaetani), Via Niccodemi 5, Milan, 20156, (02) 367.693. Pres.: Cesare Gaetani.
Product(s): Assembling & winding equipment.

GIMA (Gruppo Industriale Macchine Automatiche) SrL, Via Caduti di Amola 18, Bologna, 40132, (051) 40.23.53. Telex: 211663.
Product(s): Automatic C-0 assembling system.

GTE (General Tape Equipment), Via Ragusa 8, Milan, 20125, (02) 689-8065. Telex: 333046. Gen. Mgr.: Ottaviano Clerici Bagozzi.
Product(s): Automatic, semi-automatic & Manual tape.

MDA SrL, Via San Giuseppe 137, Saronno, 20147, (02) 962-0914. Telex: 380426. Sales Mgr.: Eugenia Maffizzoni; Chief Exec.: Roberto Macchi.
Product(s): Processing equipment.

M I R SpA, Via Sondrio 30, Brescia, 25100, (030) 347.361. Cable: MIRITALY. Telex: 300396. Chief Exec.: Piero Bonfadini.

Product(s): Injection molding machines for thermopla.

Musicbox snc, Via Castegnato 8 bis, Rodengo Saiano (Brescia), 25050, 30-610921. Telex: 303056 VIDSON I. Gen. Mgr.: Franco Rossetti.
Product(s): Audio blank cassettes; Video VHS blank c.

Roje Telecomunicazioni SpA, Via Sant'Anatolone 15, Milan, 20147, (02) 415.4141. Cable: TELEROJE MILANO. Telex: 330202. Pres.: E. Tunesi, C. Roje; Sales Mgr.: Alberto Albertini.
Product(s): Audio: Auviv-Asona duplicating equipment.

SASEA SpA, Geschäftsleitung, Via Vincenzo da Seregno, Milano, 4412016, (2) 64081. Telex: 331257. Sales Mgr.: L. Barlucchi.
Product(s): Calibration & Reference tapes/cassettes.

Sumat SrL, Via San Giuseppe 137, Saronno, 21047, (02) 962-0915. Gen. Mgr.: Roberto Macchi.
Product(s): Automatic cassette winders, tools.

T. T. L. srl, Viale Pirandello 4/a, Milano, 20144, (2) 4695213, (2) 4984371, Telex: 325236 RZZTTL. Pres.: Mr. Attilio Rizza.
Product(s): Automatic magnetic tape loaders.

Tapematic SrL, Via Vimercate 26, Ornago (Milan), 20060, (039) 62.40.09. Telex: 340233. Dir.: Luciano Perego.
Product(s): Series 5000.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

AEG-Robotecnica S.r.l., Via Clerici, 2/4, Sesto San Giovanni Milan, 20099, (02) 2429190, (02) 2428147, Telex: 322888 AEGROB I. Fax: (02) 2427812. Sales Mgr.: Roberto Andraghetti; Managing Dir.: A. Rizza.
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Agfa-Gevaert SpA, Viale de Gaspari/via Grosio 10/4, Milan, 20151, (02) 3074.1. Telex: 331182. Pres.: Benito Chiuccini; Sales Mgr.: Giorgio Dordoni.

Alveca Video Record SpA, Via Lumiere 6, Cologno Monzese (Milan), 20093, (02) 25391380. Pres.: Luciano Porilli.

Ampex Italiana SpA, Via Riccardo Gigante 4, Rome, 00143, (06) 546.991. Cable: AMPEX. Telex: 610492. Pres.: Riccardo Crippa; Sales Mgr.: Lutz Leyser.

Audiogram SpA, Via Fratelli Kennedy N. 2/4, Passirano, 25050, (030) 657-360. Telex: 300850. Owner: Edoardo Cattaneo.

Avelca SpA, V. Kennedy 80/A, Caronno Pertusella, (02) 965-7198, (02) 965-9851, Telex: 335854. Pres.: Giuseppe Zoni; Sales Mgr.: Sergio Moretti; Managing Dir.: Luciano Porilli.

Bresolin Comado, Via XXV Aprile 205, Cinisello Balsamo (Milan), 20092, (02) 618-8064. Pres.: Corrado Bresolin.

Ducale Ind. Musicali SpA, Via Per Cadrezzate 6, Brebbia (Varese), 21020, (0332) 770 784, (0332) 771 771, Cable: DUCALEMUSIC BREBBIA. Telex: 380231. Pres.: Davide Matalon.

Duplimatec S.R.L., Via Pietro Della Valle 20, Milan, 20132, (02) 256-4770. Sales Mgr.: Enrico Mezzadra; Gen. Mgr.: Guido Mezzadra.

FRAEM, Via Niccodemi 5, Milano, 20156, (02) 367693. Pres.: Yaetain Uesare; Sales Mgr.: Gaetani Cesare.

IDRA SpA, Via Triumplina 13, Brescia, 25100, (030) 30.36.61, 39.33.71, Telex: 3000034. Pres.: Giuseppe Pasotti; Sales Mgr.: Menicalli Marcello.
Record: Record Presses.

MDA SrL, Via San Giuseppe 137, Saronno, 20147, (02) 962-0914. Telex: 380426. Sales Mgr.: Eugenia Maffizzoni; Chief Exec.: Roberto Macchi.
Tape: Cassette testers, tools, moulds, Tape certifiers.

Phonotype Record s.r.l., Via Enrico de Marinis, 4, Napoli, 80134, (081) 205873, (081) 206642, Pres.: Roberto Esposito; Sales Mgr.: Fernando Esposito.

Roje Telecomunicazioni SpA, Via Sant'Anatolone 15, Milan, 20147, (02) 415.4141. Cable: TELEROJE MILANO. Telex: 330202. Pres.: E. Tunesi, C. Roje; Sales Mgr.: Alberto Albertini.
Audio: RACAL Cassette, Open Reel.

S.T.M. snc (System Transfer Matic)

Via Lombardia, 28, Vignate (Milano), 20060, (02) 9560531. Telex: 352433. Fax: (02) 9560114. Sales Mgr.: A. Motta.
Audio: Auto assembly lines for audio cassette boxes.
CD: Auto assembly lines for CD Jewel boxes.
Video: Auto assembly lines for video cassettes.

T. T. L. srl, Viale Pirandello 4/a, Milano, 20144, (2) 4695213, (2) 4984371, Telex: 325236 RZZTTL. Pres.: Mr. Attilio Rizza.
Tape: Automatic magnetic tape loaders.

TAPE PACKAGING & LABELING EQUIPMENT MANUFACTURERS

Ducale Ind. Musicali SpA, Via Per Cadrezzate 6, Brebbia (Varese), 21020, (0332) 770 784, (0332) 771 771, Cable:

DUCALEMUSIC BREBBIA. Telex: 380231. Pres.: Davide Matalon.

Europa Studio Tape, Via Ponte Nuovo 2, Milan, 20125, (02) 256.7655. Pres.: Samele Giovambattista; Sales Mgr.: Severino Pecchenini.
Product(s): Tapematic equipment.

GTE (General Tape Equipment), Via Ragusa 8, Milan, 20125, (02) 689-8065. Telex: 333046. Gen. Mgr.: Ottaviano Clerici Bagozzi.
Product(s): Automatic cassette labeling & boxing mac.

IDRA SpA, Via Triumplina 13, Brescia, 25100, (030) 30.36.61, 39.33.71, Telex: 3000034. Pres.: Giuseppe Pasotti; Sales Mgr.: Menicalli Marcello.
Product(s): Cassette 'shelving' machinery.

MDA SrL, Via San Giuseppe 137, Saronno, 20147, (02) 962-0914. Telex: 380426. Sales Mgr.: Eugenia Maffizzoni; Chief Exec.: Roberto Macchi.

O G E M SrL (Officina Geom. Mantelli), Via Mecenate 30/26, Milan, 20138, (02) 50.61281. Cable: GU MANTIEL. Telex: 311297. Pres.: Enzo Mantelli.
Product(s): Semi Auto & Auto tape box wrapping machi.

Ponzone E Vico, Via Nazionale 48 Lidora, Cosseria, 17010, (019) 518600. Cable: Ponzonevico Savona. Telex: 271120 Ponzone Vico. Pres.: Vico Umberto; Sales Mgr.: Vico Stefano.
Product(s): Boxing, Labelling & Packaging Machines.

Sumat SrL, Via San Giuseppe 137, Saronno, 21047, (02) 962-0915. Gen. Mgr.: Roberto Macchi.
Product(s): Pressing machines, auto. injectors.

Tapematic SrL, Via Vimercate 26, Ornago (Milan), 20060, (039) 62.40.09. Telex: 340233. Dir.: Luciano Perego.
Product(s): Boxing & labeling machines.

CD MASTERING & MANUFACTURING PLANTS

Phonocomp SpA, Via G. Rossini 4, Tribiano (Milan), 20067, (02) 90631711, (02) 90631712, Cable: PHONOCOMPP MILAN. Telex: 310239 PHONOC I. Pres.: Giovanni Bonandrini.

PLATING, PROCESSING & PRESSING PLANTS

Ducale Ind. Musicali SpA, Via Per Cadrezzate 6, Brebbia (Varese), 21020, (0332) 770 784, (0332) 771 771, Cable: DUCALEMUSIC BREBBIA. Telex: 380231. Pres.: Davide Matalon.
Pressing capacity: 45—15,000 per day; LP—25,000 per day

Durium SpA, Via Manzoni 40/42, Milan, 20121, (02) 701-703, 701-705, Telex: 333564. Pres.: Krikor Mintangian; Sales Mgr.: Amleto Silvestri.

EMI Italia SpA, Via Bergamo 315, Caronno (Varese), 21042, (02) 965-0701. Cable: EMITAL SARONNO. Telex: 216279. Managing Dir.: Alexis Rotelli.

Int'l Compact Cassette Snc, Via Larga, 25024 Porzano di Leno, Brescia, (030) 906 484, (030) 9067196, Telex: 301247. Pres.: Pier Antonio Cavagnoli.

M I P (Music Ind. Prodn) SrL, Via San Luca 10, Milan, (02) 837-9088. Managing Dir.: Marlene Matalon.

Microwatt SrL, Principato 2, Vimercate (Milan), (039) 669-106.

Microwatt SrL, Principato 2, Milan, (039) 669.106. Managing Dir.: Giorgio Cagnola.

Phonocomp SpA, Via G. Rossini 4, Tribiano (Milan), 20067, (02) 90631711, (02) 90631712, Cable: PHONOCOMPP MILAN. Telex: 310239 PHONOC I. Pres.: Giovanni Bonandrini.
Pressing capacity: 45—1,000,000 per year; LP—5,000,000 per year

Phonotype Record s.r.l., Via Enrico de Marinis, 4, Napoli, 80134, (081) 205873, (081) 206642, Pres.: Roberto Esposito; Sales Mgr.: Fernando Esposito.
Pressing capacity: 45—5,000 per day; LP—2,000 per day

PolyGram Dischi SpA, Via Rossini 4, Tribiano, 20167, (02) 9060711, (02) 20-48-41, Cable: COMINFON. Telex: 310239, 334140. Managing Dir.: Marco Antonio Bignotti.

Pressmusic SrL, Via Libertà 3, Viduggio (Pavia), 27018, (0382) 69553. Gen. Mgr.: M. Aldo Vanchieri.

R C A S.p.A., Via San Alessandro 7, Rome, 00131, (06) 43661. Cable: RCA Roma. Telex: 610428 RCA RM I.
Pressing capacity: 45—20,000 per Day; LP—28,000 per Day

S.A.A.R. srl., Via Gramsci 4, Pero (MI), 20016, (02) 3530573, (02) 3530564, Cable: Saarmilano. Pres.: Walter F. Guertler.

Saar SrL, Via Gramsci 4, Pero (Milan), 20016, 353-0573/0564. Pres.: Walter Gurtler.

Studio G SrL, Via al Forte di San Martino 11, Genoa, 16145, (010) 301.920, 369.723, Pres.: G. B. De Scalzi.

Studio G SrL, Via al Forte di San Martino 11, Genoa, 16145, (010) 301.920, (010) 369.723, Pres.: G. B. De Scalzi.

Zeus Rec. SrL, Piazzata Matalide Serao 15, Naples, 80132, (081) 406.791, (081) 415.997.

TAPE PACKAGING & LABELING SERVICES

- Avelca SpA**, Via Kennedy 80/A, Caronno Pertusella, (02) 965.7198. Telex: 335884. Pres.: Giuseppe Zoni; Sales Mgr.: Sergio Moretti. (Audio only)
- Alveca Video Record SpA**, Via Lumiere 6, Cologno Monzese (Milan), 20093, (02) 25391380. Pres.: Luciano Porilli.
- Avelca SpA**, V. Kennedy 80/A, Caronno Pertusella, (02) 965-7198, (02) 965-9851, Telex: 335884. Pres.: Giuseppe Zoni; Sales Mgr.: Sergio Moretti; Mng. Dir.: Luciano Porilli.
- Base Record**, Via Collamarini 26, Bologna, 40138, (051) 534-697. Telex: 511483. Fax: 051-538017. Pres.: Giuseppe Nannucci; Sales Mgr.: Alberto Caroli; Export Bus. Rel.: Antonio Foresti.
- DVS Dupli Video Sound Srl**, Via Oslavia 17, Milan, (02) 214.1543. Pres.: Franco Venturato.
- Ducale Ind. Musicali SpA**, Via Per Cadrezzate 6, Brebbia (Varese), 21020, (0332) 770 784, (0332) 771 771, Cable: DUCALEMUSIC BREBBIA. Telex: 380231. Pres.: Davide Matalon.
- Duplomatic S.R.L.**, Via Pietro Della Valle 20, Milan, 20132, (02) 256-4770. Sales Mgr.: Enrico Mezzadra; Gen. Mgr.: Guido Mezzadra. (Inserting, Collating, Labeling & Mailing)
- Durema (Duplicazioni Regrazioni Magnetiche) SpA**, Via Imperia 28, Milan, 20142, (02) 843-7344. Pres.: Claudio Occhiena.
- Durium SpA**, Via Manzoni 40/42, Milan, 20121, (02) 701-703, 701-705, Telex: 333564. Pres.: Krikor Mintangian; Sales Mgr.: Amleto Silvestri.
- Ecolina S.R.L.**, Vincenzo Monti #66, Milan, 20123, (02) 4816125, (02) 4816121, Telex: 051 22594 MAILBOX 90 M92. Fax: 02 4980463.
- Europa Studio Tape**, Via Ponte Nuovo 2, Milan, 20125, (02) 256.7655. Pres.: Samele Giovambattista; Sales Mgr.: Severino Pecchenini. (Audio only)
- Focchi S.P.A.**, Via Nuova Circonvallazione, Zona Celle, Rimini, 47037, (0541) 740055. Telex: 550686 FOCCHI.
- Gramegna**, Via Siago 72, Milan, 20100, (02) 255.1241. Telex: 321497 API 2308. Pres.: Franco Gramegna.
- Italyplast SnC**, Via Pezzotta 6, Albino (Bergamo), (035) 752-141. (Audio only)
- M I P (Music Ind. Prodns) Srl**, Via San Luca 10, Milan, (02) 837-0908. Managing Dir.: Marlene Matalon.
- Magneto Plast Srl**, Via Leida 8, Verona, 37135, (045) 504491. Telex: 480481. Pres.: Giuseppe Zanardo; Sales Mgr.: Arnaldo Basso.
- Mitras di Cappellini Alfredo & Giorgio**, Via Cavezoli 8/A, Milan, 20100, (02) 289-9206. Gen. Mgr.: Alfredo Cappellini.
- Mitras di Cappellini Alfredo & Giorgio**, Via Cavevoli 8/A, Milan, 20110, (02) 289.9206. Gen. Mgr.: Alfredo Cappellini.
- PolyGram Dischi SpA**, Via Rossini 4, Tribiano, 20167, (02) 9060711, (02) 20-48-41, Cable: COMINFON. Telex 310239, 334140. Managing Dir.: Marco Antonio Bignotti
- R C A S.p.A.**, Via San Alessandro 7, Rome, 00131, (06) 43661. Cable: RCA Roma. Telex: 610428 RCA RM I.
- Sitma SpA**, Via Vignolese 85, Spilamberto (Modena), 41057, (059) 78.42.57. Telex: 510250. Pres.: Aris Ballestrazzi.
- T. T. L. srl**, Viale Pirandello 4/a, Milano, 20144, (2) 4695213, (2) 4984371, Telex: 325236 RZZTTL. Pres.: Mr. Attilio Rizza.

IVORY COAST

RECORD COMPANIES

- CBS**, See Societe Ivoizienne du Disque.
- PolyGram**, See Societe Ivoizienne du Disque.
- Societe Ivoizienne du Disque**, 10 BP 503, Abidjan, 02, 225 36 10 25, 255 36 07 89, Telex: 42 349, 22141 & 22523, E-Mail: 225 32 82 71, Gen. Mgr.: Catherine Loudes Oro; Product Mgr.: Eric Betschant.
- Label(s): (Owned) Kibaru, SID, Sourd Explosion, (Licensed) PolyGram, CBS, AIT, AS, EMI & Assoc., Gallo, Jam, OIR, SP. (CD-Distributor)

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

- Societe Ivoirienne du Disque (SID)**, 10 BP 503, Abidjan 10, (225) 36 10 25. Telex: 42439 SID Cl. Fax: (225) 32 82 71. Pres.: C. L. Oro; Sales Mgr.: E. Betschant.

TAPE CUSTOM DUPLICATORS

- Societe Ivoirienne du Disque (SID)**, 10 BP 503, Abidjan

PRODUCTION.



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A.T.B. spa
20030 Senago
Milano Italy
30, Palmiro Togliatti
telefono 02 9989976/7/8
TLX 334457 ATIBIX I.

10(225) 36 10 25. Telex: 42439 SID Cl. Fax: (225) 32 82
71. Pres.: C. L. Oro; Sales Mgr.: E. Betschart.
Audio: Cassette, High Speed.

PLATING, PROCESSING & PRESSING PLANTS

Societe Ivoirienne du Disque (SID), 10 BP 503, Abidjan 10, (225) 36 10 25. Telex: 42439 SID Cl. Fax: (225) 32 82
71. Pres.: C. L. Oro; Sales Mgr.: E. Betschart.

JAMAICA

RECORD COMPANIES

Dynamic Sounds Recording Co. Ltd., 15 Bell Rd., Kingston 11, 1 (809) 923 91 68, 1(809) 923 91 30, Telex: 2296, Contact: Byron Lee.
Gorgon, See Sonic Sounds Recording Manufacturing Co. Ltd.
Powerhouse, See Sonic Sounds Recording Manufacturing Co. Ltd.
Sonic Sounds Recording Manufacturing Co. Ltd., 25 Retirement Rd., Kingston 5, (809) 92-61204, (809) 92-62036, Cable: VIBES, Managing Dir.: Neville Lee; Dir.: Winnifred Lee; Gen. Mgr.: Minah Ramharrack; Sales/Mktg. Rep.: Stephen Lee; Sales Rep.: Weston Rowe. Label(s): (Owned) Sonic, Thunderbolt, Gorgon, Volcano, (Licensed) Powerhouse, Winner, Taxi.
Taxi, See Sonic Sounds Recording Manufacturing Co. Ltd.
Thunderbolt, See Sonic Sounds Recording Manufacturing Co. Ltd.
Volcano, See Sonic Sounds Recording Manufacturing Co. Ltd.
Winner, See Sonic Sounds Recording Manufacturing Co. Ltd.

MUSIC PUBLISHERS

Par-Lay-Voo Music, See Woodwater.
Record Specialist Ltd., 1 Torrington Rd., Kingston, Cable: SOUNDTRACK, Telex: 2252, Contact: George Benson.
Sheila Music Corp. Ltd., 15 Bell Rd., Kingston 11, 993-9138, 993-9130, Cable: DYNASOUND, Contact: Sheila Lee.
Woodwater Music Ltd., 220 Marcus Garvey Dr., Kingston 11, 923-8817, Cable: FEDERREC, Telex: 2294.

ACCESSORY SUPPLIERS

BASF Jamaica, Inter-Commercial Ltd., Box 475, Kingston, 5.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Dynamic Sounds Recording Co. Ltd., 15 Bell Rd., Kingston 11, (984) 933-9168. Pres.: Byron Lee; Sales Mgr.: Edward Lee.

TAPE CUSTOM DUPLICATORS

Dynamic Sounds Recording Co. Ltd., 15 Bell Rd., Kingston 11, (984) 933-9168. Pres.: Byron Lee; Sales Mgr.: Edward Lee.
Audio: Cassette.
X-9 Electronics & Recording Tapes Ltd., Box 306, 14 Northside Plaza, Kingston 6927-0939, 937-0212, Gen. Mgr.: Suelan Chung.
Audio: Cassette, Open Reel.

PLATING, PROCESSING & PRESSING PLANTS

Dynamic Sounds Recording Co. Ltd., 15 Bell Rd., Kingston 11, (984) 933-9168. Pres.: Byron Lee; Sales Mgr.: Edward Lee.
Pressing capacity: 45—50,000 per week; LP—40,000 per week.

Federal Records Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11, 923-7375. Cable: FEDERREC. Telex: 2294.
Multitapes Ltd., 15 Bell Rd., Kingston 11, (92) 39130. Telex: 2296.

JACKETS, SLEEVES & LABELS

Federal Records Mfg. Co. Ltd., 220 Marcus Garvey Dr., Kingston 11, 923-7375. Cable: FEDERREC. Telex: 2294.
Multitapes Ltd., 15 Bell Rd., Kingston 11, (92) 39130. Telex: 2296.

TAPE, SUPPLIES & ACCESSORIES MFRS.

Multitapes Ltd., 15 Bell Rd., Kingston 11, (92) 39130. Telex: 2296.

JAPAN

RECORD COMPANIES

A Touch, See Epic/Sony, Inc.
Aardvark, See Canyon Records, Inc.
Accent, See Nippon Columbia Co., Ltd.
Agharta, See Canyon Records, Inc.
Alligator, See Americana Records, Inc.
Alshire Int'l, See Americana Records, Inc.

Americana Records, Inc.

Box 15, Kasai, Edogawa-Ku, Tokyo, 134, (03) 878-6041, Pres./Int'l Div.: Tom Kawai; Vice Pres./Sales Mgr.: Teruaki Kuroda; Publishing Mgr.: Youichi Maeda. Label(s): (Owned) Americana, (Licensed) Narada, Step One, MCR, NCD, Alligator, TMC, Rounder/Varrick, Simkins, Sugar Hill, Flying Fish, Hot Wax Prodn., Alshire Int'l. (CD-Manufacturer/Distributor)

Appaloosa, See Irec Japan Co., Ltd.
Archiv, See Polydor KK.

Ariora-Eurodisc, See Nippon Columbia Co., Ltd.
Ariston, See King Record Co. Ltd.
Artisco, See Canyon Records, Inc.
BMG Victor, Inc., 1-7-8, Shibuya, Shibuya-ku, Tokyo, 150, (03) 499-3311, Cable: RVCRCARECORD, Telex: 242-5162, Pres.: Osamu Sato; Dir. of Board: Zen Watanabe. Label(s): (Owned) RCA, (Licensed) Arista, Erato, Motown, Midi. (CD-Manufacturer/Distributor)
B.O.M. Service Ltd., 6-15-18 Kawamo, Hyogo, 665. Label(s): Label(s) Dist.: American Melody. (Franchise)

Barclay, See Polydor KK.
Barenreiter-Musicaphon, See Nippon Columbia Co., Ltd.
Bethlehem, See Nippon Columbia Co., Ltd.
Better Days, See Nippon Columbia Co., Ltd.
Bill Box, See King Record Co. Ltd.
Black Saint, See Irec Japan Co., Ltd.
Blow Up, See Nippon Columbia Co., Ltd.
CBS, See Epic/Sony, Inc.
CGD, See King Record Co. Ltd.
CTI, See King Record Co. Ltd.

Canyon Records, Inc., 4-3-31 Kudan Kita, Chiyoda-ku, Tokyo, 102, (03) 265-6466, Telex: 2324208 Ponyca J, Pres: Akira Ijichi; Exec. Managing Dir.: Mitsunori Sasa; Dir. of Sales/Distribution: Eisei Imamura; Dir. of Int'l Dept.: Masatsugu Tszawa; Mgr. of Int'l A&R: Harry Kaneko. Label(s): (Owned) Aardvark, Agharta, Artisco, Canyon, Canyon Int'l, Cine-Disc, F, NAV, SOH, See Saw, Tent, (Licensed) Overheat, Scotti Bros., Coda, Gramavision, Savoir Faire.

US Reps.: Gramavision, Inc. (New York, NY).
Int'l Reps.: Polydor Int'l GmbH (Germany); E.R.P. Musikverlag (West Germany); PolyGram (Hong Kong); Oasis Record Co. (Anyang Kyeonggi-do, Korea). (CD-Distributor)

Carrere, See King Record Co. Ltd.
Casablanca, See Polydor KK.
Cine-Disc, See Canyon Records, Inc.
Claves, See King Record Co. Ltd.
Coda, See Canyon Records, Inc.
Commodore, See King Record Co. Ltd.
Concord Jazz, See King Record Co. Ltd.
Crammed Discs, See SMS Records (Sounds Mktg. System, Inc.).
Crazyrider, See King Record Co. Ltd.
Crystal Bird, See King Record Co. Ltd.
DG, See Polydor KK.
DISCLAND CO., LTD., 7-16-13, Nishishinjuku, Shinjuku-Ku, 160, (03) 361-1639, Telex: J25872, Pres.: Mitsuo Narita. (Importer)
Denon, See Nippon Columbia Co., Ltd.
Deutsche Grammophon, See Polydor KK.

Disc Center Co., Ltd., Box 874, Osaka, 530-91, (06) 323 6350, Telex: 64488 DISCAREA, Fax: (06) 323 0249, Pres.: Yasutoshi Gotoh. (Franchise, Importer, Exporter)
Disc Prelude, Yodoyabashi White Bldg. 712, Osaka, 541, (06) 266 0688, Telex: 65254, Fax: (06) 201 4828, Gen. Mgr.: Yoshihiro Asada; (Franchise, Importer)
Disk Union, 2-13-2 Iidabashi, Tokyo, 102, (Franchise)
Disney, See Nippon Columbia Co., Ltd.
Doctor Jazz, See King Record Co. Ltd.
ECM, See Polydor KK.
Electric Bird, See King Record Co. Ltd.

Enigma Japan c/o Jade Music Co. Ltd., 3-19-14, Himonya Meguro-Ku, Tokyo, T152, (011) 81-3-710-3432, Telex: (781) 2466552 (JAD), Fax: 011-8137103432, Pres.: Caruzo Fuller.
Enja, See King Record Co. Ltd.
Epic/Sony, Inc., Box 5208, Tokyo, 100-31, (03) 47502640, Cable: EPICSONY TOKYO, Telex: 2424132 EPICSN J, Pres.: Yoshikatsu Inoue; Gen Mgr./Int'l A & R: Terry Tsutsumi; Assoc. Gen. Mgr.: Takao Oshima; Mgr. of Int'l Dept.: Aki Tanaka.
Label(s): (Owned) Epic/Sony, Epic Int'l, A Touch, (Licensed) CBS, Epic, Portrait. (CD-Manufacturer/Distributor)

Erato, See RVC Corp.
Everest, See Nippon Columbia Co., Ltd.
FEMS, See SMS Records (Sounds Mktg. System, Inc.).
FUN HOUSE, INC., 1-9-1, Shinjuku, Shinjuku-Ku, Tokyo, 160, (03) 350-8700, Telex: 2324283, Fax: (03) 350-8639, Pres.: Kazu Nitta; Int'l Mgr.: Hideo Takeyama.
Factory, See Nippon Columbia Co., Ltd.
Fire Bird, See King Record Co. Ltd.
Flying Fish, See Americana Records, Inc.
Fonit Cetra, See King Record Co. Ltd.
GNP, See King Record Co. Ltd.
Gramavision, See Canyon Records, Inc.
Hot Wax Prodn., See Americana Records, Inc.
Hungaroton, See Nippon Columbia Co., Ltd.
Interface, See Nippon Columbia Co., Ltd.

Irec Japan Co., Ltd., 1-15-6 Sembahigashi, Minoo, Osaka, 562, (0727) 27-0059, Cable: SUPERSTOP OSAKA, Telex: 5324169 SUPER J, Fax: 0727282358, Managing Dir.: Hirakazu Sasabe; Dir.: Giovanni Bonandrini.
Label(s): (Licensed) Black Saint, Soul Note, Appaloosa.
Japan Publications Trading Co., Ltd., 1-2-1, Sarugaku-cho, Chiyoda-Ku, Tokyo, 101, (03) 292-3751, Gen. Mgr.: Masuo Kokubo; Import Mgr.: Yosuke Shiomo. (CD-Distributor) (Importer, Exporter)

Kikka Trading Co., Inc., 1-7-9 Asagaya Minami, Suginami-ku, Tokyo, 166, (03) 311 1682, (03) 583-5476, Telex: 072 0242797 KIKKA-J, Managing Dir.: Arata Yamamoto. (CD-Distributor)

King Record Co. Ltd., 12-13, 2-Chome, Otowa Bunky-Ku, Tokyo, (03) 945-2134, Telex: J24963 (KingRec), Pres.: Kazumitsu Machijiri; Managing Dir.: Akihiko Itoh; Int'l Mgr.: Kazuo Takeda; Chief Producer: Hidetomo Kawai; Product Supervisor: Motohiko Takawa.
Label(s): (Owned) King, Paddle Wheel, Nexus, Electric Bird, Fire Bird, Crystal Bird, Star Child, Nadear, Bill Box, Crazyrider, (Licensed) London, Teldec, Fonit Cetra, Claves, Carrere, Vanguard, CGD, Ariston, Ricordi, Vogue, Enja, (CD-Manufacturer/Distributor)

Kitty, See Polydor KK.
Kitty Music Corp., Kobayashi Bldg. 6F, 1-14-11, Shibuya, Tokyo, 150, (03) 499-4711, Telex: 2425338 KITTJY, Pres.: Hidenori Taga; Exec. Vice Pres.: Harumi Ogawa; Managing Dir.: Yutaka Tanaka; Sales Mgr.: Katsuteru Dobashi; A & R: Yasuo Kawase.
Label(s): (Owned) Kitty, Kitty (mix), Int'l Reps.: PolyGram Records Ltd. (Hong Kong). (CD-Distributor)

LRC, See Nippon Columbia Co., Ltd.
London, See Polydor KK.

MCR, See Americana Records, Inc.
MPS, See Polydor KK.
Marlux Int'l Corp., Torikatsu Bldg. 5-2-5 Roppongi, Minato-Ku, Tokyo, 102, 404 6646 8, Cable: Marlux-miketoyko, Telex: Marlux J26879, Fax: 404 3349, Contact: S. Haril. (Franchise)
Max, See Super Stop, Inc.
Midi, See RVC Corp.
Motown, See RVC Corp.

Music Tokyo Co.

Waco Bldg. 8-5 Roppongi 4-Chome, Minato-Ku, Tokyo 106, (03) 401-9327, Cable: (03) 403 7550, Telex: 02423224 (NIPHSC J), Managing Dir.: Tsutomu Miyazawa; Sales Mgr.: Eiji Miki; Sales Mgr.: Tesuya Maruyama. (Importer)

NAV, See Canyon Records, Inc.
NSD, See Americana Records, Inc.
Nadear, See King Record Co. Ltd.
Narada, See Americana Records, Inc.
Nexus, See King Record Co. Ltd.
Nippon Columbia Co., Ltd., 14-14, 4-Chome, Akasaka, Minato-ku, Tokyo, 107, (03) 584-8111, Cable: Nippon-Columbia, Telex: J22591 Japanola, Chrmn: Takami Shobochi; Pres.: Kazuo Mochizuki; Senior Managing Dir.: Kazuo Nakano; Managing Dir.: Tokuji Kurata; Dir./Gen. Mgr.-Sales: Jouji Miyagawa.
Label(s): (Owned) Better Days, Blow Up, Denon, Col-

umbia, Interface, (Licensed) Accent, Ariora-Eurodisc, Rococo, Barenreiter-Musicaphon, Disney, Bethlehem, Bruno Walter Society, Everest, Factory, LRC, Roulette, Hungaroton, Supraphon.

Omagatoki Co., Ltd., Shinseido Bldg. 8th Floor, 1-22-17 Kamiogi, Suginami-Ku, Tokyo, (03) 393-3519, Telex: J23585, Pres.: J. Ohtake; Gen. Mgr.: M. Tsuruta; Sales Mgr.: S. Kurosaka; A & R Mgr.: M. Ogawa.

Label(s): (Owned) Sirius. (CD-Manufacturer/Distributor)

Overheat, See Canyon Records, Inc.

Pablo, See Polydor KK.

Paddle Wheel, See King Record Co. Ltd.

Phenix Trading Co., Ltd.

Central Post Office Box 631, Osaka, 530-91, 363-7106.
Telex: 64219(PHXTRDG), Fax: 365-9636, Telegram: PHENIXTRDG. (Importer) (Compact Discs)

Polydor K. K., 1-8-4 Ohashi, Meguro-ku, Tokyo, 153, (03) 462-5131, Cable: GRAMMOCORD TOKYO, Telex: 2422033, Pres./Nat'l A & R: Terumi Mizuta; Dir./Int'l Repertoire Mgr: Hiroyuki Takei; Dir./Special Project Mgr.: Yasuo Fujisawa; Dir./Admin. Mgr.: Takafumi Yamanaka; Dir./Sales Mgr.: Takeo Kasahara.

Label(s): (Owned) Archiv, Deutsche Grammophon, Polydor, Verve, London, RSO, Barclay, (Licensed) Pablo, DG, MPS, ECM, Kitty, Polystar, Casablanca, Sound Design, Sound World. (CD-Manufacturer/Distributor)

Polystar, See Polydor KK.

Portrait, See Epic/Sony, Inc.

RCA, See RVC Corp.

RSO, See Polydor KK.

Ratspack Record Co. Ltd., Soft-Town Aoyama 515, Jingumae, 3-1-24, Shibuya-Ku, Tokyo, 150, (03) 470-2179, Fax: (03) 470-2196, Pres.: Makito Tanahashi; Sales Mgr.: Hideyuki Yamatake; Adv. Mgr.: Jun-ichi Iizuka.

Reverse Corp.

1-1 Honcho, Nihonbashi, Tokyo, 103, (03) 242-1925, Cable: NAKANOPAPER, Telex: 2224731, Pres.: Kazu Matsukura; Mgr.: Akio Kudo; Mgr.: Shin Isikawa. (Importer)

Ricordi, See King Record Co. Ltd.

Rococo, See Nippon Columbia Co., Ltd.

Roulette, See Nippon Columbia Co., Ltd.

Rounder/Varrick, See Americana Records, Inc.

SMS Records (Sounds Mktg. System, Inc.), 1-8-10, Azabudai, Minato-ku, Tokyo, (03) 585-1531, Telex: 2426848, Pres.: Shin Watanabe; Gen. Mgr.: Yoshiaki Morooka; A & R Mgr.: Yas Umehachi.

Label(s): (Owned) SMS, (Licensed) FEMS, Wave, Crammed Discs, (CD-Manufacturer/Distributor)

SOH, See Canyon Records, Inc.

SILK ROAD RECORDS, 3-3-13, Tsukamoto-Dori, Hyogo-Ku, Kobe, 652, (078) 577-7747, Fax: (078) 575-4518, Pres.: Koji Yokota. (Importer)

Savoir Faire, See Canyon Records, Inc.

Savoy, See King Record Co. Ltd.

Scotti Bros., See Americana Records, Inc.

See Saw, See Canyon Records, Inc.

Shinjuku Record Co., Inc., Dalkan Plaza 2F 7-5-6 Nishi shinjuku, Shinjuku, Tokyo, 160, (03) 363-3669, Pres.: Masaburoh Fujiwara.

Simkins, See Americana Records, Inc.

Soul Note, See Irec Japan Co., Ltd.

Sound Design, See Polydor KK.

Sound Mktg. System Records, Kaisai Bldg., 6th floor, minato-ku, Tokyo, (03) 586 9031, Telex: 007 720 2426848. (Franchise)

Sound Trading Co., Ltd., 8-13, 2-Chome, Azabu, Juban, Minato-Ku, Tokyo, 101, (03) 457 0461, Telex: 0242023 STCL J, Fax: (03) 457 0465, Pres.: Masai Yozozo; Managing Dir.: Kunihiko Yashirp; Managing Dir.: Hisaichi Urushiyama; Sales Mgr.: Hitoshi Iijima. (Franchise, Importer, Exporter)

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Star Child, See King Record Co. Ltd.

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Super Stop, Inc.

1-15-6, Sembahigashi, Minoo, Osaka, 562, (0727) 28 2351, Cable: SUPERSTOP OSAKA, Telex: 5324169 SUPER J, Fax: (0727) 28 2358, Pres.: Hirakazu Sasabe; Sales Rep.: Jun Hata; Import Rep.: Kazumi Murakami; Export Rep.: Tsuneo Fujisawa. (Distributor, Export, Import)

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TMC Prod., See Americana Records, Inc.

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Tent, See Canyon Records, Inc.

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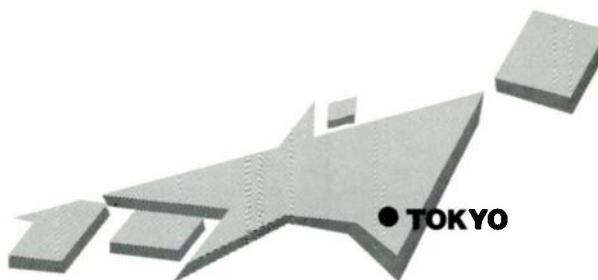
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Vanguard, See King Record Co. Ltd.

Victor, See Companhia Industrial de Discos.

Victor Music Industries, Inc.

4-26-18 Jingumae, Shibuya-ku, Tokyo, 150, (03) 405-5151. Cable: VICRECORD. Telex: 2424293. Pres.: Ichizo Taguchi; Managing Dir.: Shoo Kaneko; Int'l Div. Dir.: Yoshihisa Honda.

Label(s): (Owned) Flying Disk, Flying Dog, Globe, Invitation, JVC, Victor, (Licensed Foreign) Buddah, Cream, DRG, Emanem, Fantasy, Galaxy, Gusto, Hi, MCA, Malaco, Milestone, Motown, Prelude, Prestige, Prodigal, Pyramid, Riverside, Stax, Suira, Tomato (US); Albion, Aura, Avatar, Bronze, Enigma, Gull, Hans, Inc, Nimbus, Penny Farthing, Realto, Red Bus, Rockburg, Safari, Stiff, Symphoica, Virgin (US); Aravelli, Boona, Calliope, Delhines; Harmonia Mundi (France), Jupiter, Arelto (Cuba); durium (Italy), Elect-record (Romania); Jugoton (Yugoslavia, Melodya (USSR); Panton, (Czechoslovakia); Sackville True North (Canada); Trova, (Argentina); Turicaphon (Switzerland).

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Wave, 6-2-27 Roppongi, Minato-ku, Tokyo, 106, 03 (475) 0150, 03 (475) 0159, Telex: 22506 SEIBU J Attn. Miura/Wave, Fax: 03 (479) 1351, Contact: Takahito Miura.

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April Music Inc., Box 5208, Tokyo Int'l Airport, Tokyo, 100-13, Gen. Mgr.: Namihiko Sasaki.

Arc Music of Japan, Inc., Kotobuki Bldg. 2-5-21 Toranomon, Minato, Tokyo, 105, (03) 593-1731, Cable: toemipublish, Telex: 29333, Fax: (03) 593-1736, Pres.: Harry Goodman, Gen. Mgr.: Mak Hirai, Prof. Mgr.: Toshi Hosokawa, Contact: Tomoko Kume Yamabe.

Arista Music Group, See Taiyo Music, Inc.

Arrow Music Corp., New Aoyama Bldg., E. 1-1-1 Minami-Aoyama, Minato-ku, Tokyo, (03) 475-2051, Cable: WARB-PIONEER, Telex: 26876.

Black Bull, See Taiyo Music, Inc.

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Channeled Songs, See Thunder Music, Inc.

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Americana Records, Inc./Americana Music, Inc., Box 1 Kasai, Tokyo, 134, (03) 878-6041. Telex: J29400 TOKINBTH. Pres.: Tom Kawai; Sales Mgr.: Terry Juroda.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Ampex Japan Ltd., New Belle Mode Bldg., Tokyo, 102, (03) 264-7331. Cable: VIDEOTAPE.
Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape, Splicing Tape & Equip.

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Product(s): Tape—Leader Tape, Splicing Tape & Equip.

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Product(s): Tape—Cases.

Hitachi Maxell Ltd., Ginza Toho Seimei Bldg., Tokyo, 104, (03) 567-6221. Cable: MAXELLELEC. Telex: 26391. Sales Mgr.: Tom Inoue; Int'l Dept. Dir.: Ken Kakurai.
Product(s): Tape—Head Cleaners (audio & video).

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Product(s): Record—Replacement Stylus.

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All Japan Chorus League, c/o Asahi-Shimbun-Sha, Tokyo, 104, (03) 545-0131.

Council of Univ. Musical Depts., c/o Musashino Univ. of Music, Tokyo, 176, (03) 992-1121.

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Japan Phonograph Rec. Assn. Record Kalkan, 2-8-9 Tuskiji, Chuo-ku, Tokyo, 104, (03) 541-4411. Cable: PHONOREC. Pres.: Noboru Takamiya; Exec. Dir.: Jusaburo Kamei.

Japana Smetana-Dvorak-Janacek Society, c/o Musashino Music University, Tokyo, 176, (03) 922-1121.

Japan Society of Christian Music, 1-42-12 Minami-Ogikubo, Tokyo, 107, (03) 334-3247.

Music Mgmt. Assn. of Japan, Nakaginza Bldg., Tokyo, 104, (03) 572-2671.

Music Publishers Assn. of Japan (MPA), Shuwa Akasaka Residential Hotel, No. 662, Tokyo, 107, (03) 478-4540, 401-1129. Pres.: Shoichi Kusano; Vice Pres.: Misa Watanabe.

N C A (Nippon Conductors Assn.), 4-18-20 Ogikubo, Suginami-ku, Tokyo, 167, (03) 392-0704.

Nippon Gaijutsuin (Japan Academy of Arts), 1-30 Ueno Kohen, Taito-ku, Tokyo, 110, (03) 821-7191.

Spirit Ents., Inc., 3-14-13 Roppongi, Minato-ku, Tokyo, 106, (03) 402-9191. Telex: J32777 TELSERVD. Fax: 402-9180. Pres.: Akio Tamura; Sales Mgr.: Masanori Sugita.

Spirit Ents., Inc., 3-14-13 Roppongi, Minato-ku, Tokyo, 106, (402) 9191. Telex: J23419. Fax: 402-9180. Pres.: Akio Tamura; Sales Mgr.: Masanori Sugita.

Twentyeth Century Music Society, % Yamaha Hall, Tokyo, 104, (03) 572-3111.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Americana Records, Inc./Americana Music, Inc., Box 1 Kasai, Tokyo, 134, (03) 878-6041. Telex: J29400 TOKINBTH. Pres.: Tom Kawai; Sales Mgr.: Terry Juroda.

Americana Recs. Inc., 6-15-23 Yawata, Ichikawa-City, Chiba-Ken, 272, (0473) 35-8403. Telex: 2424011. Pres.: Tomonobu Kawai; Sales Mgr.: Yoichi Okita; Gen. Mgr.: Hirofumi Tokutake.

JASRAC (Japanese Society for Rights of Authors, Composers & Publishers), JASRAC House, Tokyo, 105, (03) 502-6551. Cable: JASRAC TOKYO. Telex: 02222596JASRAC. Pres.: Yasushi Asakutagawa; Mgr. Int'l Relations Dept: Kiyoshi Nakazawa.

Japanese Society for Rights of Authors, Composers, & Publishers (JASRAC), 1-7-13 Nishishimbashi, Tokyo, 105, (03) 502-6551. Cable: JASRAC TOKYO. Telex: 02222596JASRAC J. Fax: (03) 508-8183. Pres.: Yasushi Akutagawa; Int'l Relations Dept.: Kiyoshi Nakazawa.

King Record Co., Ltd., 2-12-13 Otawa, Bunkyo-ku, Tokyo, 112, (03) 945-2131. Telex: 24963. Pres.: Kazumitsu Machijiri; Sales Mgr.: Tsutomu Matsubayashi; Mgr. of Int'l Business: Kazuo Takeda.

MUSIC LIBRARIES

Americana Records, Inc./Americana Music, Inc., Box 1 Kasai, Tokyo, 134, (03) 878-6041. Telex: J29400 TOKINBTH. Pres.: Tom Kawai; Sales Mgr.: Terry Juroda.

RECORD PROMOTION (Including Public Relations & Marketing)

Americana Records, Inc./Americana Music, Inc., Box 1 Kasai, Tokyo, 134, (03) 878-6041. Telex: J29400 TOKINBTH. Pres.: Tom Kawai; Sales Mgr.: Terry Juroda.

Aoyama Music Promos. Co. Ltd., Horalya Bldg., 7th Floor, Tokyo, 106, (03) 404-9111. Cable: AOYAMAMUSIC-PRO. Telex: 2423715. Pres.: Yoshio Aoyama; Sales Mgr.: Masanobu Ono.

Asahi Music Services, Inc., c/o Asahi Broadcasting Corp., Osaka, 531, (06) 458-5321. Cable: ASAHIHOSO OSAKA. Telex: 63680.

Ishii Music Promos., Fugetsudo Bldg., Tokyo, 104, (03) 572-0351.

Japan Soul Agency, 1-5-11 Sakurajyosui, Tokyo, 156, (03) 302-0208. Cable: JSATRCO. Telex: 2424586.

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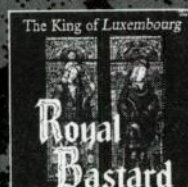
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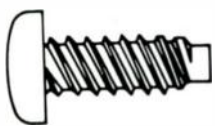
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Cable: KYODOTYO.

Satur Music Publishing Co. Ltd., 3-15-3 Akasaka,
Minato-ku, Tokyo, 107, (03) 586-0114. Cable: SATMUZIK.
Telex: 28621. Pres.: Toyoo Yokoyama; Dir.: Rikio
Numazawa.

Udo Artists, Inc., BS Bldg., 3-14-13 Roppongi, Tokyo, 107,
(03) 402-9191. Cable: UDOARTISTS. Telex: 26552.
Universal Orient Promos., Inc., Oshoro Bldg., 3-15-3
Akasaka, Tokyo, 107, (03) 585-3045. Cable: KA-
JIPROMOTE. Telex: 28621. Pres.: Toyoo Yokoyama;
Sales Mgr.: Midori Okumura.

Victor Artists Corp. of Japan, Jubilee Plaza Bldg., 5-8-5
Jingumae, Shibuya-ku, Tokyo, 150, (03) 481-0471.

Young Japan Inc., Aoyama Miyahiro Bldg., 3-5-15, Tokyo,
107, (03) 470-3641. Telex: 26512. Pres.: Ken Hosokawa.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Americana Records, Inc./Americana Music, Inc., Box 1
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T-Shirts.

Japan Soul Agency, 1-5-11 Sakurajyosui, Tokyo, 156, (03)
302-0208. Cable: JSATRCO. Telex: 2424586.
Product(s): Posters.

TAPE CUSTOM DUPLICATORS

Apollo Music Industrial Corp., 1-5 Wakaba-cho, Shin-
juku, Tokyo 160, (03) 353-0191.
Audio: Audio.

C B S/Sony Group, Inc., Box 17, Tokyo Int'l Airport 149,
Tokyo 03-266-5830. Telex: CBSSONY J24766. Fax: 3235
1725.

Elector Co., Ltd., Mondo Bldg. 1-19-3 Kamiochiai
Shinjuku, Tokyo 161, (03)950-6266. Mgr. for Int'l Dept.:
T. Nakajima.

Nippon Columbia Co., Ltd., 4-14-14 Akasaka, Minato-ku,
Tokyo 107, (03) 584-8111. Cable: NIPPONCOLUMBIA.
Telex: 22591. Fax: (03) 586-1859. Pres.: Kazuo Mochizuki;
Sales Mgr.: Toshio Kitadate.
Audio: Cassette.

PolyGram Records Serv. KK, Kokubo-Kogyo-Danchi,
Showa-machi, Yamanashi-ken 409-38, (0552) 75-4411.
Pres.: Terumi Mizuta.

T B S Service Co., Ltd., 5-3-50 Akasaka, Minato-ku,
Tokyo 107, (03) 582-7351.

Teichiku Records Co. Ltd., Toranomon NN Bldg., 1-21-17
Toranomon, Tokyo(03) 502-7244. Telex: 2224237.

Victor Co. of Japan, Ltd., 4-1 Nihonbashi-Honcho, Chu-
ku, Tokyo 103, (03) 241-7811. Cable: VICTOREXPORT.
Telex: 26222.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Litton Westrex Co Japan, 2-1-2 Marunouchi, Tokyo, 100,
(03) 211-6791. Cable: WESTREX. Telex: 22612. Sales
Mgr.: Kazuhiko Umemoto; Vice Pres.: Yoji Kawashima.
Product(s): Audio: CETEC-GAUSS duplicating
Systems.

M D C Ltd., 1618-3 Fukuoka Kami-Fukuoka-shi., Saitama-
ken, 356, (0492) 66-0841. Cable: MIYAKO KAWAGOE.
Pres.: S. Tsuzuki.

Product(s): Video duplication systems.
Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma,
Kadoma-city, Osaka, 571, (06) 908-1121. Cable: MAT-
SUDEN MORIGUCHI. Telex: 63426. Pres.: Toshihiko
Yamashita.

Product(s): National/Panasonic duplicators.
Otar Electric Co., Ltd., 4-29-18 Minami Ogikubo,
Suginami-ku, Tokyo, 167, (03) 333-9631. Cable:
OTARIDENKI. Telex: 26604. Pres.: Masayuki Hosoda.
Product(s): Audio & Video Tape Loaders.

Sony Corp., Box 10, Airport PO, 6-7-35 Kita-Shinagawa,
Shinagawa-ku, Tokyo, 149, (03) 448-2111.
Product(s): Audio & Video Duplicators.

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C B S/Sony Group, Inc., Box 17, Tokyo Int'l Airport 149,
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Athene Record Industrial Co., Ltd., 3-4-9 Ginza, Chu-
ku, Tokyo, 104, (03) 542-6651. Cable: ATHENCORD.
Pres.: Hiroshi Hirano.

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Japan Musicolor Co. Ltd., Higashi-Ueno, Tokyo, 110, (03)
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Japan Publications Trading Co., Ltd., 201 Sarugakucho,
1 chome, Chiyoda-ku, Tokyo, (03) 292-3751. Telex: J27161
JPTCO. Fax: 81 3 292 0410.

King Record Co., Ltd., 2-12-13 Otawa, Bunkyo-ku, Tokyo,
112, (03) 945-2131. Telex: 24963. Pres.: Kazumitsu Machi-
jiri; Sales Mgr.: Tsutomu Matsubayashi; Mgr. of Int'l
Business: Kazuo Takeda.

Nippon Columbia Co., Ltd., 4-14-14 Akasaka, Minato-ku,
Tokyo, 107, (03) 584-8111. Cable: NIPPONCOLUMBIA.

Telex: 22591. Fax: (03) 586-1859. Pres.: Kazuo Mochizuki;
Sales Mgr.: Toshio Kitadate.

PolyGram Record Service KK, Kokubo-Kogyo-Danchi,
Showa-machi, Nakakoma-gun, Yamanashi, 409-38,
(0552) 75-4411. Pres.: Terumi Mizuta.

PolyGram Records Serv. KK, Kokubo-Kogyo-Danchi,
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Teichiku Records Co. Ltd., Toranomon NN Bldg., 1-21-17
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Teichiku Records Co., Ltd., Toranomon NN Bldg. 1-21-17,
Toranomon, Minato-ku, Tokyo, 105, (03) 502-7244. Telex:
2224237. Pres.: Shigeji Nanko.

Toyo Kasei Co., Ltd., 2-5-5 Hirakawa-cho, Chiyoda-ku,
Tokyo, 102, (03) 264-3041.

Victor Co. of Japan, Ltd., 4-1 Nihonbashi-Honcho, Chu-
ku, Tokyo, 103, (03) 241-7811. Cable: VICTOREXPORT.
Telex: 26222.

TAPE PACKAGING & LABELING SERVICES

Americana Records, Inc./Americana Music, Inc., Box 1
Kasai, Tokyo, 134, (03) 878-6041. Telex: J29400
TOKINBTH. Pres.: Tom Kawai; Sales Mgr.: Terry Juroda.
Nagaoka & Co., Ltd., 16-3, Kita-Otsuka 3-Chome,
Toshima-Ku, Tokyo, 170, (03) 949-2116. Telex: 0272-3443
NAG J. Pres.: Eiichi Nagaoka; Sales Mgr.: Matsutoshi
Yajima.

BLANK TAPE MANUFACTURERS

Ampex Japan Ltd., New Belle Mode Bldg. 3-3 Kojimachi,
Tokyo, 102, (03) 264-7331. Cable: VIDEOTAPE.

Fuji Photo Film Co. Ltd., 2-26-30 Nishi-Azabu, Minato-ku,
Tokyo, 106, (03) 406-2409. Cable: FUJIFILM. Telex:
24306. Pres.: Minoru Ohnishi; Sales Mgr.: Juntaro
Suzuki.

Hitachi Maxell Ltd., Ginza Toho Seimei Bldg. Ginza
Chuo-ku, Tokyo, 104, (03) 567-6221. Cable: MAX-
ELLELEC. Telex: 26391. Sales Mgr.: Tom Inoue; Int'l
Dept. Dir.: Ken Kakurai; Asst. Sales Mgr.: Bob Fujiwara.

Matsushita Electric Ind'l Co. Ltd., 1006 Oaza Kadoma,
Kadoma-city, Osaka, 571, (06) 908-1121. Cable: MAT-
SUDENMORIGUC. Telex: 63426. Pres.: Toshihiko
Yamashita.

Nagaoka & Co., Ltd., 16-3, Kita-Otsuka 3 Chome Toshima-
ku, Tokyo, 170, (03) 949-2116. Cable:
NAGAOKAHARITOKY. Telex: 02723443 NAG J. Pres.:
Eiichi Nagaoka; Sales Mgr.: Matsutoshi Yajima.

Nippon Columbia Co. Ltd., 4-14-14 Akasaka, Minato-ku,
Tokyo, 107, (03) 584-8111. Cable: NIPPONCOLUMBIA.
Telex: 22591. Pres.: Nobutaka Matsumura; Dir.: Mitsugu
Kumamoto.

Sony Corp., Box 10, Airport PO, Tokyo, 149, (03) 448-2111.
Cable: SONYCOP. Telex: 22262, 24666.

Sumotomo 3M Ltd., Three M Bldg. 2-33-1 Tamagawadai,
Tokyo, 158, (03) 709-8480.

TDK Corp., 1-13-1 Nihonbashi, Chuo-ku, Tokyo, 103, (03)
278-5058. Cable: TDKCORE. Telex: 24270, 26937. Pres.:
Ohtoshi Yutaka; Gen. Mgr.: Shohachi Okiyama.

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ku, Tokyo, 103, (03) 241-7811. Cable: VICTOREXPORT.
Telex: 26222.

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NAG J. Pres.: Eiichi Nagaoka; Sales Mgr.: Matsutoshi Yajima.
 Audio: IMS, Nagaoka parts.
Rockwood Corp., 2-12-26 Konari, Minato-ku, Tokyo.
 Audio: parts, screws for microcassettes.
 Video: parts, screws for microcassettes.
Shape Japan Liaison Office, Yamakatsu Bldg., #3-20, Minato-Ku, Tokyo, 108, (03) 442-6532. Telex: J25703 AUTOLOOK. Fax: (03) 442-6574. Pres.: Toshinobu Honji.
Sony Corp., Box 10, Airport PO, Tokyo, 149, (03) 448-2111.
 Audio: Reels.
 Video: Reels.
Spirit Ents., Inc., 3-14-13 Roppongi, Minato-ku, Tokyo, 106, (402) 9191. Telex: J23419. Fax: 402-9180. Pres.: Akio Tamura; Sales Mgr.: Masanori Sugita.
 Video: CCP: Video-Spirit library for home programming.
Swire Magnetics Ltd., Ichiban-cho Central Bldg., Tokyo, 102, 03-263-2021. Telex: 2322278 SWRNG J. Pres.: N. Shinmi.

CD PLAYER MANUFACTURERS

Nippon Columbia Co., Ltd., 4-14-14 Akasaka, Minato-ku, Tokyo, 107, (03) 584-8111. Cable: NIPPONCOLUMBIA. Telex: 22591. Fax: (03) 586-1859. Pres.: Kazuo Mochizuki; Sales Mgr.: Toshio Kitadate.

ENVELOPES & MAILERS

Americana Records, Inc./Americana Music, Inc., Box 1 Kasai, Tokyo, 134, (03) 878-6041. Telex: J29400 TOKINBTH. Pres.: Tom Kawai; Sales Mgr.: Terry Juroda.
Nagaoka & Co., Ltd., 16-3, Kita-Otsuka 3-Chome, Toshima-Ku, Tokyo, 170, (03) 949-2116. Telex: 0272-3443 NAG J. Pres.: Eiichi Nagaoka; Sales Mgr.: Matsutoshi Yajima.

JACKETS, SLEEVES & LABELS

Americana Records, Inc./Americana Music, Inc., Box 1 Kasai, Tokyo, 134, (03) 878-6041. Telex: J29400 TOKINBTH. Pres.: Tom Kawai; Sales Mgr.: Terry Juroda.
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 Audio—Magnetic Tape Heads.
Shape Japan Liaison Office, Yamakatsu Bldg., #3-20, Minato-Ku, Tokyo, 108, (03) 442-6532. Telex: J25703 AUTOLOOK. Fax: (03) 442-6574. Pres.: Toshinobu Honji.
Victor Artists Corp. of Japan, Jubilee Plaza Bldg., 5-8-5 Jingumae, Shibuya-ku, Tokyo, 150, (03) 481-0471.
 Audio—JVC test tape, heads, splicing & editing equip.

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BASF Jordan, Yordan Obegi & Co. Ltd., Box 631 Station Rd., Amman.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.

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ACCESSORY SUPPLIERS

BASF Kuwait, Melwani Ltd., Box 3097, Kuwait.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LEBANON

RECORD COMPANIES

Philips Middle East S.A.R.L., Box 11-670, Beirut, 961 (1) 38 23 00, 961 (1) 28 57 48, Telex: 20765, Contact: Roger Ghosn.

ACCESSORY SUPPLIERS

BASF Lebanon, Yordan Obegi Ltd., Box 90381, Ideideh.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.

MALAWI

ACCESSORY SUPPLIERS

BASF Malawi, Henderson St. Box 1153, Blantyre.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.

MALAYSIA

RECORD COMPANIES

Archiv, See PolyGram Records.
CBS Records SDN BHD, 97, Jalan Jejaka 9, Taman Maluri, Cheras, Kuala Lumpur, Selangor, 55100, (03) 9852340, (03) 9852541, Cable: COLRECORD KUALA LUMPUR, Telex: CBSMAL MA 32630, Managing Dir.: Rick Loh.
 Label(s): (Owned) CBS, Columbia, Epic, Portrait, Associate, (Licensed) Sunrise, Contec, Himalaya, P. T. Musical. (CD-Distributor)
Casablanca, See PolyGram Records.
DGG, See PolyGram Records.
Decca Group, See PolyGram Records.
EMI SDN. BHD., 8, Jalan Mural Dua, Kompleks Batu 3, Kuala Lumpur, (03) 6277511, (03) 6277612, Cable: EMITRON KL, Telex: MA 30588 EMIMAL, Managing Dir.: Beh Suat Pheng; Opns. Mgr.: Connie Goh.
 Label(s): (Owned) EMI, (Licensed) Capitol, Liberty, EMIA, Harvest, Parlophone, RAK, Walt Disney, Manhattan, Synco. (CD-Distributor)
Fontana, See PolyGram Records.
Heledor, See PolyGram Records.
Hup Hup SDN. BHD. (Life Records), 66-68 Jalan Raja Chulan, Kuala Lumpur, 50200, Telex: HupHup MA 32934, Managing Dir.: Ng Cheong Hock; Dir.: Ng Ay Na.
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Mercury, See PolyGram Records.

Pacific Music Corp. (M) Sdn Bhd., # 149/1/2 Jalan Segambut, 51200 Kuala Lumpur, (3) 6274198, Telex: 27041 PMCMAL MA, Managing Dir.: Henry Wong.
Label(s): (Licensed) Arista, Bobcat, Carrere, Chrysalis, Current, Durium, Hansa, Jive, Magnet, Megatone, Motown, Passion, RCA, Solo, Sonet, 21 Records, Tao, Virgin, Wienerworld.

Philips, See PolyGram Records.

Polydor, See PolyGram Records.

PolyGram Records, Sdn. Bhd., Jalan Bukit Bintang, 1st & 2nd, Fl., No. 20, Kuala Lumpur, 422-747, 429-395, Managing Dir.: J. Chen.
Label(s): (Owned) DGG, Fontana, Mercury, Philips, Polydor, RSO, Vertigo, (Licensed), Archiv, Casablanca, DGG, Decca Group, Helodor, Karusell, MGM, Pop Sound.

Pop Sound, See PolyGram Records.

RSO, See PolyGram Records.

Vertigo, See PolyGram Records.

Verve, See PolyGram Records.

MUSIC PUBLISHERS

Goodsound SDN. BHD., 66-68 Jalan Raja Chulan, Kuala Lumpur, 50200, Telex: HupHup MA 32934, Pres.: Ng Ay Na.

Pustaka Muzik EMI SDN. BHD., 8, Jalan Murai Dua, Kompleks Batu 3, Kuala Lumpur, (03) 6277511, (03) 6277612, Cable: EMITRON KL, Telex: MA 30568 EMIMAL, Contact: Beh Suat Pheng.

ACCESSORY SUPPLIERS

BASF Malaysia, Behn, Meyer & Co., 468-7 Jalan Ipoh, Box 11032, Kuala Lumpur, 50732.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.
EMI Tape (Malaysia) SDN BHD., 8, Jalan Murai Dua, Kompleks Batu, Kuala Lumpur, 51000, (03) 6277511, (03) 6277612, Cable: EMITRON KL, Telex: MA 30568 EMIMAL, Managing Dir.: Mrs. Beh Suat Pheng.
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Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

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EMI Tape (Malaysia) Sdn. Bhd., 8, Jalan Murai Dua, Kompleks Batu, Batu 3, Kuala Lumpur 51000, (03) 6277611, (03) 6277612, Cable: EMITRON KL, Telex: MA 30568 EMIMAL, Managing Dir.: Beh Suat Pheng.
Audio: Cassette.

EMI Tape (Malaysia) SDN BHD., 8, Jalan Murai Dua, Kompleks Batu, Kuala Lumpur 51000, (03) 6277511, (03) 6277612, Cable: EMITRON KL, Telex: MA 30568 EMIMAL, Managing Dir.: Mrs. Beh Suat Pheng.
Audio: Cassette.

Eastland Trading (M) Pte. Ltd., 309 Jalan Tun Razak, Kuala Lumpur 50400, (03) 2416780, (02) 9845789, Cable: EASTLAND KUALALUMPUR. Telex: 30998 EASTRA. Pres.: B. S. Wong.
Video: 1 Helical, ¾ U-matic Cassette.

TAPE PACKAGING & LABELING SERVICES

EMI Tape (Malaysia) Sdn. Bhd., 8, Jalan Murai Dua, Kompleks Batu, Batu 3, Kuala Lumpur, 51000, (03) 6277611, (03) 6277612, Cable: EMITRON KL, Telex: MA 30568 EMIMAL, Managing Dir.: Beh Suat Pheng. (Labeling)

EMI Tape (Malaysia) SDN BHD., 8, Jalan Murai Dua, Kompleks Batu, Kuala Lumpur, 51000, (03) 6277511, (03) 6277612, Cable: EMITRON KL, Telex: MA 30568 EMIMAL, Managing Dir.: Mrs. Beh Suat Pheng.

Eastland Trading (M) Pte. Ltd., 309 Jalan Tun Razak, Kuala Lumpur, 50400, (03) 2416780, (02) 9845789, Cable: EASTLAND KUALALUMPUR. Telex: 30998 EASTRA. Pres.: B. S. Wong.

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EMI Tape (Malaysia) SDN BHD., 8, Jalan Murai Dua, Kompleks Batu, Kuala Lumpur, 51000, (03) 6277511, (03) 6277612, Cable: EMITRON KL, Telex: MA 30568 EMIMAL, Managing Dir.: Mrs. Beh Suat Pheng.

JACKETS, SLEEVES & LABELS

EMI Tape (Malaysia) SDN BHD., 8, Jalan Murai Dua, Kompleks Batu, Kuala Lumpur, 51000, (03) 6277511, (03) 6277612, Cable: EMITRON KL, Telex: MA 30568 EMIMAL, Managing Dir.: Mrs. Beh Suat Pheng.

MALTA

TAPE, SUPPLIES & ACCESSORIES MFRS.

BASF-Malta, Box 440, Virtu 3 Princess Elizabeth Terr., Valletta.

MAURITIUS

ACCESSORY SUPPLIERS

BASF Mauritius, Chemicon Ltd., 18 Edith Cavell St., Port Louis.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

MEXICO

RECORD COMPANIES

Accion, See Coro S.A.

Archiv, See PolyGram Discos, S.A. de C.V.

Atlantic, See Producciones WEA, S. A. de C. V.

Barclay, See PolyGram Discos, S.A. de C.V.

CBS/Columbia Int'l SA, Av. 16 de Septiembre/84, Naucaplan, (905) 578-0333, Cable: COLRECORD, Pres.: Jose Manuel Villarreal P; Vice Pres./Gen. Mgr.: Armando de Llano Arana; Commercial Dir.: Raul Bejarano Teja; Mktg. Dir.: Antonio Flores Herrera; A & R Dir.: Javier Martinez.

Label(s): (Owned) CBS, Epic, Harmony, Okeh, Sultana, (Licensed) A & M, Bang, Buena Vista, Caila, Caribou, GDE, GTO, Jet, Kirshner, Nempor, Philadelphia Int'l, Portrait, TK, T-Neck, Tabu, Tappan Zee, Unlimited Gold.
Casablanca, See PolyGram Discos, S.A. de C.V.
Codiscos "Zeida", See Discos Musart, S. A. de C. V.
Comrock, See Producciones WEA, S. A. de C. V.
Concord Jazz, See Lubata Producciones S.A.

Coro S.A., KM 45.5 Carretera Mexico Toluca, Lerma, 52000, (728) 51253, (728) 51386, Pres.: Federico Riojas; Vice Pres.: Enrique Rodriguez; Vice Pres.: Jeronimo Sanchez.

Label(s): (Owned) Accion, Coro.

D.G., See PolyGram Discos, S.A. de C.V.

DLV, See Discos Musart, S. A. de C. V.

Delphine, See Producciones WEA, S. A. de C. V.

Dicesa, See Discos GAS, S. A.

Discos Cronos S. A., Francisco Sarabia #31, S. L., Guadalajara, Jalisco, 44730, 95-36, 18-6384, Pres.: Antonio Gonzalez Padilla; Gen. Mgr.: Antonio Alejandro Gonzalez; Mktg. Mgr.: Angel P. Gonzalez F; Promo. Mgr.: Guadalupe De Garcia.

Discos GAS, S. A., 1201 Eje Central Lazaro Cardenas, Madero, DF, 07700, (525) 754-3055, Pres.: Guillermo Acosta, Sr.; Gen. Mgr.: Jesus Acosta; Promo. Mgr.: Laura E. Acosta; Plant Mgr.: Guillermo Acosta, Jr.; Controller: Maricela Anaya.

Label(s): (Owned) GAS, Intergas, Flama, GAS Norteno, (Licensed) Dicesa, Orbe.
US Reps.: GAS Records (Los Angeles, CA).

Discos Musart, S.A. de C.V.

Av. Cuilahuac 2335, Mexico City, DF, 02870, 399-66-00, 527-01-00. Cable: MUSART, Telex: 1771493 DIMUME, Pres. of Board of Dir.: Eduardo L. Baptista; Gen. Dir.: Eduardo A. Baptista; Vice Pres.: Andres Baptista; Vice Pres.: Manuel Baptista; Financial Dir.: Jose Luis Estrada.
Label(s): (Owned) Musart, Trebol, Oasis, Globo, (Licensed) DLV, Codiscos "Zeida."
US Reps.: Balboa Records Co. (Los Angeles, CA).
Int'l Reps.: Codiscos (Colombia); Industrias Famoso (Ecuador); La Discoteca. C. A. (Venezuela); Iemspa (Peru).

Discos Tequila, Ignacio Esteva 26A, Mexico, DF, 11850, 515-64-84, 515-35-90, Owner: Dario A. Zorzanu.
Label(s): (Owned) Tequila.

ECM, See Lubata Producciones S.A.

EMI-Capitol de Mexico SA de CV (IFPI), Rio Balsas 49, Mexico 5, (905) 525-1700, Cable: CAPRECORDS, Telex: 01777406, Managing Dir.: David Stockley; Mktg. Mgr.: Arturo Valdes de la Pena; Sales Mgr.: Sabas Cavazos.
Label(s): (Owned) Angel, Capitol, EMI, EMI-America, Liberty, Odeon, Seraphim.

Eco, See Fabrica de Discos Peerless.

Elektra, See Producciones WEA, S. A. de C. V.

Eranlis, See Fabrica de Discos Peerless.

Fiva, See Producciones WEA, S. A. de C. V.

Flama, See Discos GAS, S. A.

Fontana, See PolyGram Discos, S.A. de C.V.

GAS, See Discos GAS, S. A.

GAS Norteno, See Discos GAS, S. A.

Galaxia Musical, S. A. de C. V., Rio Danubio 46 & 48-A, Mexico City, DF, 06500, 511-6684, Telex: 170-991 INTIME, Pres.: Arq. Jose G. Cruz Ayala; Gen. Mgr.: Constance Le Balawender.

Gamma, See "Codiscos" Compania Colombiana de Discos, S. A.

Gefen, See Producciones WEA, S. A. de C. V.

Globo, See Discos Musart, S. A. de C. V.

HGBS, See Lubata Producciones S.A.

Heliodor, See PolyGram Discos, S.A. de C.V.

Intergas, See Discos GAS, S. A.

Jazz Unltd., See Lubata Producciones S.A.

Karusell, See PolyGram Discos, S.A. de C.V.

London, See PolyGram Discos, S.A. de C.V.

Lubata Producciones S.A., Box 22-316, Mexico City, DF, 14000, (905) 588-0543, Pres.: Luis T. Baston; Exec. Vice. Pres./Adm.: Consuelo F. Baston; Opns.: Gloria F. Baston; Sales & Promo: Eduardo Ramos; Art & Prodn.: Luis F. Baston.
Label(s): (Owned) Jazz Unlimited, Sol, (Licensed) Lubata, ECM, MPS, HGBS, Verve, Concord Jazz. (CD-Distributor)

MCA, See Producciones WEA, S. A. de C. V.

MPS, See Lubata Producciones S.A.

Maxi, See Fabrica de Discos Peerless.

Mercury, See PolyGram Discos, S.A. de C.V.

Musart, See Discos Musart, S. A. de C. V.

Musart, See "Codiscos" Compania Colombiana de Discos, S. A.

Oasis, See Discos Musart, S. A. de C. V.

Orbe, See Discos GAS, S. A.

Orfeon-Videovox S.A., Ave. Universidad 1273, D.F. 03100, (5) 524-25-003, (5) 524-89-40, Telex: 3502 DIORME, Gen. Dir.: Pedro Mendizabal; Int'l Dir.: Jose Armando Moreno.
Label(s): (Owned) Orfeon. (Franchise)

Fabrica de Discos Peerless S.A. de C.V., Laguna de Mayran 232, Mexico D.F., (5) 631 33 20, Telex: 017 77 606 FDPME, Gen. Mgr.: Jurgen Ulrich; Sales Mgr.: Julio Lerma; Publicity & Promo. Mgr.: Hector Mejia; Classic Reps. Mgr.: Jorge Blanco.

Label(s): (Owned) Peerless, Eco, Adagio, Eranlis, Maxi, (Licensed) Teldec, Harmonia Mundi, Hungaraton, Forlane, Telarc, Masterhead, Planola, Fuentes (Colombia), Onix (Ecuador), Velvet (Venezuela), Virrey (Peru).
US Reps.: Promotion USA (Conroe TX). (CD-Distributor) (Franchise)

Philips, See PolyGram Discos, S.A. de C.V.

Polydor, See PolyGram Discos, S.A. de C.V.

PolyGram Discos, S.A. de C.V., Box 21-069, Mexico DF, 04310, (905) 658-8400, Telex: 1745101, Managing Dir.: Fernando Hernandez R.

Label(s): (Owned) Archiv, Barclay, Casablanca, DG, Fontana, Heliodor, Karussell, London, Mercury, Philips, Polydor, Spectrum, Vertigo, Verve.

Producciones WEA, S. A. de C. V., Acapulco #37, Col. Condesa, Mexico City, DF, 06140, (905) 553-6688, Telex: 1761261 WEAME, Managing Dir.: Rene Leon; Financial Dir.: Enrique Gomez Pineiro; Publicity & Promo. Dir.: Enrique Rodriguez; Sales Dir.: Rogelio Alpizar; Label Mgr.: Jose Enrique Fernandez.
Label(s): (Owned) Warner Bros., Atlantic, Elektra, WEA Int'l, (Licensed) MCA, Comrock, Fiva, Sire, Gefen, Delphine.

Promofon, See Promotora Fonografica S. A.

Promotora Fonografica S. A., Sahuayo #82, Col. Janitzio, Mexico City, DF, 15200, 7953678, Dir.: Gabriel Gonzalez De La O.
Label(s): (Owned) Promofon.

Sire, See Producciones WEA, S. A. de C. V.

Sol, See Lubata Producciones S.A.

Spectrum, See PolyGram Discos, S.A. de C.V.

Tequila, See Discos Tequila.

Trebol, See Discos Musart, S. A. de C. V.

Vertigo, See PolyGram Discos, S.A. de C.V.

Verve, See Lubata Producciones S.A.

Verve, See PolyGram Discos, S.A. de C.V.

WEA Int'l, See Producciones WEA, S. A. de C. V.

WEA Mexico, See Producciones WEA, S. A. de C. V.

Warner Bros., See Producciones WEA, S. A. de C. V.

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Cherry Lane Music Co., See Editorial Musical Latino Americana, S. A.
Costa, See Intersong, S. A.
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Discorama Mexico, S. A., (SACM), See Edimusa Publishing Group/Grupo Editorial Edimusa.
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Av. Cuiclahuac 2327, Mexico City, 02870, 399-38-33, 399-30-27, Telex: 1771493 DIMUME, Gen. Mgr.: Edmundo Monroy.

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Editora Musical Musart, S. A. de C. V., (SACM), See Edimusa Publishing Group/Grupo Editorial Edimusa.
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G. Schirmer, Inc., See Grever Int'l, S. A.
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Mijač/Miran Music, See Editora de Musica WEA, S. A. de C. V.
Ivan Mogull Latina, S. de R. L., (SACM), See Edimusa Publishing Group/Grupo Editorial Edimusa.
Mundo Musical S.A., Apartado Postal 24/471, Mexico, D.F., 52-2-250-8983, Telex: 383-176-3345, Contact: Jose Cruz Ayala.
Music Sales Corp., See Editorial Musical Latino Americana, S. A.
Musica de Mexico, (SACM), Ignacio Esteva 26-A, Mexico

City, DF, 11850, (905) 515-6484, Pres.: Dario A. Zorzano.
Northern Songs Ltd., See Galaxia Musical, S. A. de C. V.
P. I. M., Insurgentes Sur #1722-1002, Mexico City, DF, 01030, (525) 534-4386, 524-41-64, Pres.: Alfredo M. Gil, Gen. Mgr.: Lic. Carmen Gil, Prof. Mgr.: Lucécia Muzquiz.
Peer-Southern Organization, (ASCAP/BMI), See Melodias Universales, S.A. (MUSA).
Perla Music, (SACM), See Edimusa Publishing Group/Grupo Editorial Edimusa.
Planetary Music Pub. Corp., See Editorial Musical Latino Americana, S. A.
Polar Music/Union Songs, (STIM), See Galaxia Musical, S. A. de C. V.
Predisa, Laguna Mayran 232, Mexico City, DF 14, Pres.: Jurgen Ulrich.
Rampel, See Intersong, S. A.
Ricam Ediciones, See Intersong, S. A.
G. Ricordi & C., See Editorial Musical Latino Americana, S. A.
Rimo, See Promotora Colombiana de Musica Ltda. "Prodemus".
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Carole Bayer Sager Music, (BMI), See Galaxia Musical, S. A. de C. V.
G. Schirmer, Inc., (ASCAP), See Grever Int'l, S. A.
Silvetti Ents., Inc., (ASCAP), See Grever Int'l, S. A.
Tannen Music Co., (ASCAP/BMI), See Galaxia Musical, S. A. de C. V.
20th Century Fox Music, See Editora de Musica WEA, S. A. de C. V.
Urbano Musical, See Intersong, S. A.
WEA Music Publishing Affiliates, See Editora de Musica WEA, S. A. de C. V.
Warner Bros. Music, See Editora de Musica WEA, S. A. de C. V.
Warner Tamerlane Music, See Editora de Musica WEA, S. A. de C. V.
Welk Music Group, (ASCAP/BMI), See Galaxia Musical, S. A. de C. V.
Zamora Musical, (SACM), See Edimusa Publishing Group/Grupo Editorial Edimusa.
Frank Zappa Music, (BMI), See Galaxia Musical, S. A. de C. V.

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 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Ampex De Mexico S.A. De C.V., Division Del Norte #1832, CP03300, 5-39-68-70, 5-32-56-21. Sales Mgr.: Jorge Garcia (Video); Tape Sales Mgr.: Rafael Hernandez.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Aurex SA de CV, Calzada Tulyehualco 3370, Mexico D.F., 13400, (905) 845-2266. Telex: 581-91-54. Fax: 845-20-44. Pres.: Federico Valdes K.; Sales Mgr.: Ramiro Gamboa S.
 Product(s): Tape—Cases, Head Cleaners, Leader Tape.
Auriga Plasticos SA, Calzada Tulyehualco 5502, Mexico, D.F., 09850, (905) 670-0277.
 Product(s): Tape—Cases, Head Cleaners, Leader Tape, Splicing Tape & Equip.
BASF Mexicana S. A. de C.V., Insurgentes Sur 605-11, Mexico, 03810, : Benito Juarez.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Coro S. A., Km-45.5 Carretera Mexico Toluca, Larma, 52000, (728) 51253, (728) 51386. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products; Tape—Cases (audio), Head Cleaners (audio).
Sovi SA, Arquimedes 98, (905) 250-6000, (905) 250-6200.
 Product(s): Tape—Leader Tape.

DISPLAY & OTHER FIXTURES

Ami De Mexico, S.A., Calzada Tlatilco 239, Mexico, D.F. 02860, (905)556 86 11, (905)556 08 58. Cable: MEXAMI. Telex: 1762065 AMIME. Pres.: Benjamin Rosenthal; Sales Mgr.: Sarafin Enriquez M.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
Ampex De Mexico S.A. De C.V., Division Del Norte #1832, CP03300, 5-39-68-70, 5-32-56-21. Sales Mgr.: Jorge Garcia (Video); Tape Sales Mgr.: Rafael Hernandez.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.
Auriga Plasticos SA, Calzada Tulyehualco 5502, Mexico, D.F., 09850, (905) 670-0277.
 Product(s): Record—Display Racks; Tape—Browser Boxes.

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Coro S. A., Km-45.5 Carretera Mexico Toluca, Lerma, 52000, (728) 51253, (728) 51386. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez.
Product(s): Record—Display Racks (audio); Tape—Display Racks (audio).

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Amprofon (Assn. Mexicana de Productores de Fonogramas AC), Guanajuato 65, Mexico 7, D.F., (905) 574-7411.

Camara Nacional de la Radio & Television, Av. Horacio, No. 1013, Col. Polanco, DF11550, (5) 250-2577, (5) 545-6767. Cable: CAMINRA. Gen. Mgr.: Cesar Hernandez E.

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Coro S. A., Km-45.5 Carretera Mexico Toluca, Lerma, 52000, (728) 51253, (728) 51386. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez.

EMMAC (Editores Mexicanos de Musica, Assn. Civil), Av. Juarez 18, Desp 206, Mexico 1, D.F., (905) 521-5855.
Fonocentro/LAFCAP, Mexico 17, D.F., (905) 527-8383. Mng. Dir.: Rogelio Brambila.

Musart SA de CV (Discos), Av. Cuiclahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista.

Peerless SA (Fabela de Discos), Laguna de Mayran 232, Mexico 17, D.F., (905) 531-3320. Telex: (017) 77606. Pres.: Heinz Klinckwort; Gen. Dir.: Peter Ulrich.

SACM (Sociedad de Autores & Compositores de Musica S de A), San Felipe 143, Delegacion Benito Juarez, 03330 Mexico, D.F., (905) 524-2104, (905) 524-2118. Cable: COMPAS. Pres.: Consuelo Velazquez; Gen. Dir.: Carlos Gomez Barrera.

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Musart SA de CV (Discos), Av. Cuiclahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista.

Sonomedios SA, Av. Vallarta 2590, Guadalajara Jal., (9136)16-56-10. Pres.: Alejandro Diaz; Sales Mgr.: Enrique Corvera; Gen. Mgr.: Alfredo Romo.

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Coro S. A., Km-45.5 Carretera Mexico Toluca, Lerma, 52000, (728) 51253, (728) 51386. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez.
Product(s): Posters.

Industrias Nacionales de Sonido SA, Calz. Mexico-Xochimilco, 4861, 14610, (905) 573-2413, (905) 573-0111. Cable: ASTROINSA. Telex: (017) 74282. Pres.: Paul C. Romero; Sales Mgr.: Jose Luis Laravalle.
Product(s): Buttons/Badges, Keychains, Patches, Posters.

TAPE CUSTOM DUPLICATORS

AV Sistemas SA, Enrique Gonzalez Martinez #2, Naucalpan, 53100, (905) 393-3750, (905) 562-7972. Telex: 1773048 BAUXME.
Audio: Cassette.

Ampex De Mexico S.A. De C.V., Division Del Norte #1832, CP03300, 5-39-68-70, 5-32-56-21, Sales Mgr.: Jorge Garcia (Video); Tape Sales Mgr.: Rafael Hernandez.
Audio: Open Reel, Masterization tape.

CBS/Columbia Int'l SA, Av. 16 de Septiembre, Naucalpan(905) 576-0333.
Audio: Cassette, 8-tr.

Coro S. A., Km-45.5 Carretera Mexico Toluca, Lerma 52000, (728) 51253, (728) 51386. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez.
Audio: Cassette, Open Reel.

Delta Magnetic S.A. de C.V.

Av. Insurgentes 45, Tepotzotlan, Edo de Mexico, (905) 565-9199. Telex: 17-71493 DIMUME. Gen. Mgr.: John Bush.

EMI-Capitol de Mexico SA de Cv, Rio Balsas 49, Mexico 5, D.F.(905) 525-1700. Cable: CAPRECORDS. Telex: (017) 77406. Sales Mgr.: Sabas Cavazos; Mng. Dir.: Luis Moyano.
Audio: Cassette, 8-tr.

Fabrica De Discos Peerless, S.A. de C.V., Laguna Mayran No. 232, Col. Anahuac, Mexico, D.F.11320, 531-3320. Telex: 017-77-606 FDPME. Sales Mgr.: Julio Lerma; Managing Dir.: Jurgen Ulrich K.
Audio: Cassette.

Lamonados & Acabados Especiales SA, Olivar 27, Colonia Alfonso XIII, Mexico 19, D.F.(905) 563-9625. Pres.: Rafael Ficachi Gonzales; Sales Mgr.: Alma Ficachi de Rivas; Admin. Mgr.: Raul J. Castro.
Audio: Cassette.

Matrices SA (Discos), Lago Chalco 122, Mexico, 17 D.F.(905) 250-1499. Cable: MELMEX.
Audio: Cassette, 8-tr.

Multitrack SA, Nubia No. 40, Isidro Fabela S/N Parque, Santiago Tanquistengo16, Gen. Mgr.: Olga San Martin.
Audio: Cassette.

Musart SA de CV (Discos), Av. Cuiclahuac 2335, Mexico 16, D.F.(905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista.
Audio: Cassette.

Orfeon SA (Discos), Alce Blanco 26, 53370 Naucalpan(905) 576-1500. Telex: 1773502. Pres.: Rogelio Azcarraga M.; Sales Mgr.: Carlos Bertrand; Sales Mgr.: Luis Covarrubias.
Audio: Cassette, Open Reel, 8-tr.

Peerless SA (Fabela de Discos), Laguna de Mayran 232, Mexico 17, D.F.(905) 531-3320. Telex: (017) 77606.
Audio: Cassette.

Promotora Fonografica SA (Promofon), Calle (Sahuayo) 82, Colonia Janitzio15200, (905) 795-3678, (905) 789-2337. Cable: CANIECE PROMOFON. Telex: 017-73-526. Pres.: Gabriel Gonzalez De La O.
Audio: Cassette, Open Reel.

Sonomedios SA, Av. Vallarta 2590, Guadalajara, Jal.(9136)16 56 10.
Audio: Open Reel.

Sonomedios SA, Av. Vallarta 2590, Guadalajara Jal.(9136)16-56-10. Pres.: Alejandro Diaz; Sales Mgr.: Enrique Corvera; Gen. Mgr.: Alfredo Romo.
Audio: Cassette, Open Reel.

Sovi SA, Arquimedes 98(905) 250-6000, 250-6200.
Audio: Cassette, Open Reel, 8-tr.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Ampex De Mexico S.A. De C.V., Division Del Norte #1832, Colonia Portales, CP03300, 5-39-68-70, 5-32-56-21, Sales Mgr.: Jorge Garcia (Video); Tape Sales Mgr.: Rafael Hernandez.

Product(s): Video recording, spec. effects switchers.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Ampex de Mexico SA de CV, Cerro Del Otate #133, Col. Pedregal de San Francisco, 04320, 658-00-71, 554-92-55. Telex: (01) 773951. Pres.: Oscar Luna P; Sales Mgr.: Rafael Hernandez; Finance Mgr.: Rogelio Bernal.

Orfeon SA (Discos), Alce Blanco 26, 53370 Naucalpan, (905) 576-1500. Telex: 1773502. Pres.: Rogelio Azcarraga M.; Sales Mgr.: Carlos Bertrand; Sales Mgr.: Luis Covarrubias.

PLATING, PROCESSING & PRESSING PLANTS

CBS/Columbia Int'l SA, Av. 16 de Septiembre, Naucalpan, (905) 576-0333.

Coro S. A., Km-45.5 Carretera Mexico Toluca, Lerma, 52000, (728) 51253, (728) 51386. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez.

Pressing capacity: 45—300,000 per month; LP—100,000 per month.

EMI-Capitol de Mexico SA de Cv, Rio Balsas 49, Mexico 5, D.F., (905) 525-1700. Cable: CAPRECORDS. Telex: (017) 77406. Sales Mgr.: Sabas Cavazos; Mng. Dir.: Luis Moyano.

Fabrica De Discos Peerless, S.A. de C.V., Laguna Mayran No. 232, Col. Anahuac, Mexico, D.F., 11320, 531-3320. Telex: 017-77-606 FDPME. Sales Mgr.: Julio Lerma; Managing Dir.: Jurgen Ulrich K.

Lamonados & Acabados Especiales SA, Olivar 27, Colonia Alfonso XIII, Mexico 19, D.F., (905) 563-9625. Pres.: Rafael Ficachi Gonzales; Sales Mgr.: Alma Ficachi de Rivas; Admin. Mgr.: Raul J. Castro.

Matrices SA (Discos), Lago Chalco 122, Mexico 17, D.F., (905) 250-1499. Cable: MELMEX.

Musart SA de CV (Discos), Av. Cuiclahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista.

Orfeon SA (Discos), Alce Blanco 26, 53370 Naucalpan, (905) 576-1500. Telex: 1773502. Pres.: Rogelio Azcarraga M.; Sales Mgr.: Carlos Bertrand; Sales Mgr.: Luis Covarrubias.

Peerless SA (Fabela de Discos), Laguna de Mayran 232, Mexico 17, D.F., (905) 531-3320. Telex: (017) 77606.

Promotora Fonografica SA (Promofon), Calle (Sahuayo) 82, Colonia Janitzio, 15200, (905) 795-3678, (905) 789-2337. Cable: CANIECE PROMOFON. Telex: 017-73-526. Pres.: Gabriel Gonzalez De La O.

Pressing capacity: 45—2,000 per ship; LP—4,000 per ship.

RCA SA de CV, Av. Cuiclahuac 2519, Col. Xochimanca, Mexico 16, D.F., (905) 527-6020. Pres.: Louis Couttolenc; Sales Mgr.: Jose Martin del Campo; Pub. Mgr.: Kuku Estevez; Kuku Estevez.

TAPE PACKAGING & LABELING SERVICES

Ami De Mexico, S.A., Calzada Tlatilco 239, Mexico, D.F. 02860, (905)556 86 11, (905)556 08 58, Cable: MEXAMI. Telex: 1762065 AMIME. Pres.: Benjamin Rosenthal; Sales Mgr.: Sarafin Enriquez M.

Ampex De Mexico S.A. De C.V., Division Del Norte #1832, CP03300, 5-39-68-70, 5-32-56-21, Sales Mgr.: Jorge Gar-

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cia (Video); Tape Sales Mgr.: Rafael Hernandez.
CBS/Columbia Int'l SA, Av. 16 de Septiembre, Naucalpan, (905) 576-0333.

Musart SA de CV (Discos), Av. Cuittlahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista. (Audio only)

BLANK TAPE MANUFACTURERS

Agfa Gevaert de Mexico Sa, apdo 7256, Mexico 1, D.F.; Ing. Zapadore, 1, Maucalpan, 761-800, (017) 74479.

Ampex de Mexico SA de CV, Div. Del Norte 1832, Col. Portales, 13, D.F., (905) 539-6870. Telex: (01) 773951. Sales Mgr.: Jorge Garcia Figueroa; Gen. Dir.: Oscar A. Luna.
Auriga Plasticos SA, Calzada Tulyehualco 5502, 09850, (905) 670-0277.

Montage Mexico SA, Box 244, Cuidad Ind'l El Framboyan, Lote, Veracruz, 3-42-00.
Sovi SA, Arquimedes 98, (905) 250-6000, 250-6200.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Ampex de Mexico SA de CV, Cerro Del Otate #133, 04320, 658-00-71, 554-92-55, Telex: (01) 773951. Pres.: Oscar Luna P.; Sales Mgr.: Rafael Hernandez; Finance Mgr.: Rogelio Bernal.

Aurex SA de CV, Calzada Tulyehualco 3370, Mexico D.F., 13400, (905) 845-2266. Telex: 581-91-54. Fax: 845-20-44. Pres.: Federico Valdes K.; Sales Mgr.: Ramiro Gamboa S.

Audio: Cassette C-O Cassette Duplicator Tape.
 Video: Ferric, cro2 & Cobalt.

Auriga Plasticos SA, Calzada Tulyehualco 5502, Mexico, D.F., 09850, (905) 670-0277.

ENVELOPES & MAILERS

Ami De Mexico, S.A., Calzada Tlatilco 239, Mexico, D.F. 02860, (905)556 86 11, (905)556 08 58, Cable: MEXAMI. Telex: 1762065 AMIME. Pres.: Benjamin Rosenthal; Sales Mgr.: Sarafin Enriquez M.

Ampex De Mexico S.A. De C.V., Division Del Norte #1832, CP03300, 5-39-68-70, 5-32-56-21, Sales Mgr.: Jorge Garcia (Video); Tape Sales Mgr.: Rafael Hernandez.

Coro S. A., Km-45.5 Carretera Mexico Toluca, Lerma, 52000, (728) 51253, (728) 51386. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez. (LP & 45)

Musart SA de CV (Discos), Av. Cuittlahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista.

JACKETS, SLEEVES & LABELS

Ami De Mexico, S.A., Calzada Tlatilco 239, Mexico, D.F. 02860, (905)556 86 11, (905)556 08 58, Cable: MEXAMI. Telex: 1762065 AMIME. Pres.: Benjamin Rosenthal; Sales Mgr.: Sarafin Enriquez M.

Ampex De Mexico S.A. De C.V., Division Del Norte #1832, CP03300, 5-39-68-70, 5-32-56-21, Sales Mgr.: Jorge Garcia (Video); Tape Sales Mgr.: Rafael Hernandez.

CBS/Columbia Int'l SA, Av. 16 de Septiembre, Naucalpan, (905) 576-0333.

Coro S. A., Km-45.5 Carretera Mexico Toluca, Lerma, 52000, (728) 51253, (728) 51386. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez. (Jackets—LP & 45) (Sleeves—LP & 45)

Musart SA de CV (Discos), Av. Cuittlahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista.

Orfeon SA (Discos), Alice Blanco 26, 53370 Naucalpan, (905) 576-1500. Telex: 1773502. Pres.: Rogerio Azcarraga M.; Sales Mgr.: Carlos Bertrand; Sales Mgr.: Luis Covarrubias.

RCA SA de CV, Av. Cuittlahuac 2519, Col. Xochimanca, Mexico 16, D.F., (905) 527-6020. Pres.: Louis Couttolenc; Sales Mgr.: Jose Martin del Campo; Pub. Mgr.: Kuku Estevez; Kuku Estevez.

POLYBAG & SHRINKWRAP

Musart SA de CV (Discos), Av. Cuittlahuac 2335, Mexico 16, D.F., (905) 399-6600. Cable: DIMUME. Telex: 01771493. Pres.: Eduardo L. Baptista; Sales Mgr.: Francisco Llopis; Gen. Mgr.: Eduardo A. Baptista. (Polybag & Shrinkwrap)

TAPE, SUPPLIES & ACCESSORIES MFRS.

Agfa-Gevaert de Mexico SA, Apdo, 7256, Maucalpan, 761-800, Telex: (017) 74479.

Coro S. A., Km-45.5 Carretera Mexico Toluca, Lerma, 52000, (728) 51253, (728) 51386. Pres.: Federico Riojas; Sales Mgr.: Enrique Rodriguez.

MOROCCO

ACCESSORY SUPPLIERS

BASF Marokko, Matieres Plastiques et Produits, Casablanca, 05.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.

NEPAL

ACCESSORY SUPPLIERS

BASF Nepal, Khanal Trading Co. Pvt. Ltd, Kathmandu, 21.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.

THE NETHERLANDS

RECORD COMPANIES

Herman Batelaan Prodn., Moerbeigaarde 112, Zoetermeer.

Label(s): (Owned) Chapter 2, Esart.

A & M, See Polydor BV.

APH, See Keytone Records BV.

Ace, See Sound-Products Holland B. V.

Albersen & Co. B. V., Groot Hertoginnelaan 182, Ev Den Haag, 2517, 070-456000, Chief Exec.: J. B. M. Albersen. Label(s): (Licensed) Schwann, Wergo, Jacklin. (Franchise, Importer)

Alphonaar, Kruisweg 45-49, Haarlem, 023-320244, 023-320245.

Arcade Records Benelux BV, Industrieweg 11, 4131 NK Vianen, (03473) 72184, Telex: 04020, Managing Dir.: H. PH J. B. Heinsbrodek; A & R Dir.: J. Wiesbron; Financial Mgr.: A de Liefde; Sales Mgr.: R. Van Hooijdonck. Label(s): Crown, Diamond, Trent, TSA Turbo, Villa.

Archiv, See Polydor BV.

Argo (UK), See Phonogram BV.

Ariola Benelux BV (FPI), Kenaustr. 1-3, 2011 MV Haarlem, (023) 319290, Telex: 41385, Managing Dir.: Martin Kleinjan; Sales Mgr.: Sjeff Scholte.

Label(s): (Owned) Arista, Eurodisc, (Licensed) Bearsville (USA), Bronze, Crystals, Island, MCA, Magnet, Stiff, Trojan (all UK).

Arista, See RCA/Ariola Benelux BV.

Arista, See Ariola Benelux BV (FPI).

Armada, See AAP Records BV.

Arrival, See K-tel (Holland) BV.

Ashok Records, Van Speykstraat 157, 1057 gx Amsterdam, (020) 980419.

Label(s): (Owned) OSO, Positive Vibes.

Assoc. Artists Records B. V., Maarschalklaan 47, Montfoort, 3417 SE, 03484-2860, Telex: 49133 Valum NL, Int'l Mgr.: John C. Gerrits; A & R: Jochem Gerrits; Label Mgr.: Lydia Lakatos. Label(s): (Owned) Associated Artists Records, Dancin' Disco.

Asylum, See WEA Int'l BV.

Atco, See WEA Int'l BV.

Atlantic, See WEA Int'l BV.

Attic, See Roadrunner Records B. V.

Audio Records BV, Rozenpad 2, Oesterbeek, 6862 BR, (085) 334420, Dir.: Plony van Doorne; A & R: Lex van Die. Label(s): (Owned) Audio Records.

BBC, See Sound-Products Holland B. V.

BR, See Spotlight Music.

BPM, See Mamicha Music BV.

Backdoor, See Phonogram BV.

Bandleaders, See Spotlight Music.

Bearsville (USA), See Ariola Benelux BV (FPI).

Beboop, See Mamicha Music BV.

Benson Music Co., Paradijsweg 28, 7607 TT Almelo, (05490) 11930.
 Label(s): (Licensed) Crystal, Shawnee, W I M.

Bertus Distribute BV, Industrieweg 45-B, Berkel en Rodenrijs, BC 2651, (01891) 57-22, Telex: 26385 BETS. (Franchise)

Beserkley, See Moonshine Records.

Birdwing, See GMI Records.

Blue Note, See EMI Records Holland BV.

Boni Records BV, Lijnbaanstraat 4, Katwijk, Telex: 39010 boni nl, Pres.: Jan Van Nieuunkop; Vice Pres. Int'l A & R: Jan Frei; Export Mgr.: Willem Coorn. Label(s): (Owned) Break, Klaver, 4, (Licensed) Jump & Shout.

Boogie Freak, See Collector Records.

Bosheck Grammofoonplaten, Box 53, 2110 AB Aerdenhout.
 Label(s): (Owned) Cadans, Folk & Dance.

Boudisque Records

41-43 de Ruyterkade, 1012 AA Amsterdam, (020) 260311, Telex: 12589 BOUDA NL, Fax: (20) 247801, Managing Dir.: Ruud Jacobs; Product Mgr.: Laurens Meyer; Promo/A & R: Eleonore Hamakers; Buyer: Johan Visser; Export Mgr.: Richard Vander Veen. Label(s): (Owned) Torso, Megaton, Fribzeeb, Plurex, Palace, (Licensed) Enigma, Restless, Intima, Synthicide, Some Bizarre, Beggars, Banquet, Blast First, Rhythm King, Pink Dust, Product, Inc., Music for Nations, Food for Thought, Fun After All, Rough Justice, K 422, Self Immolation, Under One Flag, Widow-speak.

Int'l Reps.: Intercord (West Germany); Non Stop (Italy); Unitor (Finland); Recommended (Switzerland); Pias (Belgium); Cartel (UK); Danceteria (France); Ginger (Spain); Jade (Japan); Virgin (Greece); Enigma (US). (CD-Manufacturer/Distributor)

Break, See Boni Records BV.

Bronze (UK), See Ariola Benelux BV (FPI).

CBS Grammofoonplaten BV, Postbus 6175, 2001 HD Haarlem, (023) 319067, Telex: 41051.

CBS Int'l Mfg. & Service Center, Postbus 6336, Nijverheidsweg 32-36, 2031, (023) 319410.

CNR Records/CNR Video (IFPI), Gouwzeestraat 1-3, 1382 Weesp, (02940) 1 52 44, Telex: 12523.

Label(s): (Owned) CNR, Friends, Injection.

CS (USA), See Continental Sound.

Cadans, See Bosheck Grammofoonplaten (FPI).

Cannan, See GMI Records.

Canyon Records, See Xilovox B. V.

Capitol, See EMI Records Holland BV.

Carambo, See Charly Prick Music.

Carere Holland BV, Gouwzeestr. 1-3, 1380 AE Weesp, (02940) 15244, Telex: 12523, Gen. Mgr.: W. Jan Can de Wetering; Mktg. Mgr.: Jan Can Akody; Promo. Mgr.: Jan Bult.

Casablanca, See Phonogram BV.

Catacombs (Canada), See Continental Sound.

Celluloid, See Megadisc.

Chapter 2, See Herman Batelaan Prodn.

Charisma (UK), See Phonogram BV.

Charly, See Sound-Products Holland B. V.

Charly Prick Music, Vaartweg 168, 1217 SZ Hilversum, (035) 234646, Telex: 73254.

Label(s): (Owned) Carambo, Hot Spinner, Pierrot.

Chrysalis (UK), See Ariola Benelux BV (FPI).

Circle, See Rotonde BV.

Clavi-Center, Entrepotdok 68-B, Amsterdam, 1018 AD, (011) 49 721 25612. (Franchise)

Collector Records, Box 2296, Rotterdam, 3000CG, (10) 4224889, Pres.: Ceas Klop; Mgr.: M. Smith.

Label(s): (Owned) White Label, Down South, Unknown, Million, Pro Forma, Boogie Freak, Cuca.

US Reps.: Downhome Music (El Cerrito, CA); Midnight Records (New York, NY).

Commonwealth, See K-tel (Holland) BV.

Condor, See Mike Vincent Productions BV.

Continental Sound, Box 81065, Rotterdam, (010) 211098.

Label(s): (Owned) Free, (Licensed) CS (USA), Catacombs (Canada), Janz Team (Germany).

Crown, See Arcade Records Benelux BV.

Crystal, See Benson Music Co.

Cuca Records, See Collector Records.

D.G.G., See Polydor BV.

D.G.R., See Weton/Wesgram BV.

DSC Records, See Dutch Swing College Record Prodn. B. V.

Dance Records, Oude Enghweg 24 (Box 1299, 1200 BG), Hilversum, 1217 JD, (035) 23 22 41, Telex: 43639 UNICO NL, Fax: (035) 23 46 48, Pres.: Peter Schoonhoven; Pres.: Pieter van Bodegaven.

Dancin' Disco, See Associated Artists Records B. V.

Day Spring, See GMI Records.

De Zilvervloot, See AAP Records BV.

Decca (UK), See Phonogram BV.

Deja Vu, See Weton/Wesgram BV.

Denon, See Sound-Products Holland B. V.

Deram (UK), See Phonogram BV.

Dial, See Diwa Records.

Diamond, See Arcade Records Benelux BV.

Dike, See Spotlight Music.

Le Disque Holland B.V., S Gravelandseweg 62, 1217 Et Hilversum, (035) 234622, Telex: 73107 LEDIS NL, Pres.: Robert J. Bolland; Pres.: Ferdinand D. Bolland; Gen.

Mgr.: Michael C. Lambrechtsen.
Diwa Records, Box 6, 7468 ZG Enter, (05478) 2670.
 Label(s): (Owned) Dial.
Domination, See K-tel (Holland) BV.
Dove, See GMI Records.
Down South Records, See Collector Records.
Duo Records, See Oldie Blues Records.
Dureco B. V., Pampuslaan 45, 1380AA, Weesp, (0) 2940-15321, Cable: Recmus, Telex: 14409 durec nl, Dir.: M. Hilster; Vice Dir.: H. Ridderikhoff; Int'l A & R: F. E. van Swoll; Export Mgr.: M. W. Ruarus; Contract Mgr.: G. Kliffen.
 Label(s): (Owned) Dureco, Dureco Benelux, Te Deum, (Licensed) E. C. M., G. R. P., Timeles. (CD-Manufacturer/Distributor)
Dureco benelux, See Dureco B. V.
Durob Audio, Postbus 109, Noord-Brabant, (04108) 25 55, Telex: 41605 tkom nl durob.
 Label(s): (Licensed) (foreign) Audiophile Series (Canada), Direct Disk, EMI-Toshiba, JVC, RVC (all Japan), Opus, Proprius (Sweden), American Gramophone, Century, Coherent Sound, Miller & Kreisel, Mobile Fidelity, Nautilus, Sheffield Lab, Trend (all United States). (Franchise, Importer)
Dutch Swing College Record Prods. BV, Sir Winston Churchillaan 519, The Hague, (070) 946657, Cable: ARLI RYSWYK, Owner/Dir.: Arie Lighthart.
 Label(s): (Owned) DSC Records.
E. C. M., See Dureco B. V.
EMI Records Holland BV (FPI), Bronsteeweg 49, Heemstede, (023) 319380, Telex: 41257.
 Label(s): (Owned) Blue Note, Capitol, EMI, EMI-America, Harvest, His Masters Voice, Liberty, Music for Pleasure, Odeon, Parlophone, Sunset, (Licensed) Harmoni Mundi, Milestone, RAK.
EMI America, See EMI Records Holland.
Eaton Music, Lindenheuvel 3, Hilversum, 1217 JV, (035) 232-241, Telex: 43639 ariol nl, Pres.: Terence Oates; Gen. Mgr.: Peter Schoonhoven.
Editio Laran, Box 18580, 2518 RS-The Hague, (070) 458917.
 Label(s): (Licensed) Hallensleben.
Eg, See Polydor BV.
Elder, See Spotlight Music.
Electra, See WEA Int'l BV.
Emergo, See Roadrunner Records B. V.
Enigma Europe, De Ruyterkade 41-43, 1012 AA Amsterdam, (011) 31 20 260311, (011) 31 20 22 6048, Telex: (844) 12589 (BOUDA NL), Fax: 011 3120247801, Managing Dir.: Ruud Jacobs; Gen. Mgr.: Andre Otto; Opns. Mgr.: Peter Holden.
 Label(s): (Owned) Enigma, Restless, Intima, Synthicide, Medusa, (Licensed) Metal Blade. (CD-Manufacturer/Distributor)
Ensayo, See Sound-Products Holland B. V.
Erato, See RCA/Ariola Benelux BV.
Esaar, See Herman Batelaan Prods.
Estor Records, See Spotlight Music.
Eurodisc, See Ariola Benelux BV (FPI).
Eurogram BV, Postbus 46, Gildenstr. 11, 3860 AC Nijkerk, (03494) 5 41 14, Telex: 79309. (Franchise, Importer)
Eurosound Studio's b. v., Dijkstraat 5, Herveld NL, 6674 AH, (0) 8880-1048, (0) 8880-2715, Dir.: J. de Groot.
 Label(s): (Owned) Eurosound, K. R. O.
Factory, See Megadisc.
Festivo, See Spotlight Music.
Fiction, See Polydor BV.
Fidelio/Sound, See Sound-Products Holland B. V.
Fifty-Fifty, See Telstar.
Flying Dutchman, Amsteldijk Noord 149, 1183 TK Amstelveen, (020) 455353, Telex: 12938.
 Label(s): (Owned) Rockrose.
Folk & Dance, See Boscheck Grammofoonplaten (FPI).
Fontana, See Philips Classics.
Fontana, See Phonogram BV.
Fortune, See Moonshine Records.
Free, See Continental Sound.
Fritzbee, See Boudisque Records.
GMI Records BV, Box 210, 6880 AE Velp, (085) 646815, Telex: 75079.
 Label(s): (Owned) Free, (Licensed) Birdwing, Canaan, Day Spring, Grapevine, Greentree, Heartwarming, Impact, Jim, Lamb & Lion, Light, Maranathal, Messianic, Myrrh, Pilgrim, Solid Rock, Sparrow, Star Song.
G. R. P., See Dureco B. V.
GWP, See Rams Horn—G.W. Prods. B.V.
Gemini Records, Box 1021, 4801 BA Breda., (05915) 1273.
 Label(s): Snake, Start.
Gnome, See Telstar.
The Golden Age Records, Nieuwezuids Voorburgwal 51-53, Amsterdam, 1012 RD, (020) 252281, Owner: Erik M. Bakker; Contact: Berthe Bakker-Donk.
Golden Label, See K-tel (Holland) BV.
Goodie Music, Nicolaas Beetslaan 290, Voorburg, 2273, (70) 87-72-73, Telex: 33713 GAMREC, Mgr.: Raymond Muyile; Mgr./Producer: Michiel Van Der Kuy.
Grapevine, See GMI Records.
Greensleaves, See Munich Records B. V.
Greentree, See GMI Records.
Hallensleben, See Editio Laran.
Hannibal, See Megadisc.
Harem, See Pastor Records.
Harmoni Mundi, See EMI Records Holland BV.

Harvest, See EMI Records Holland BV.
Heartwarming, See GMI Records.
Hep, See K-tel (Holland) BV.
Het Hollandse Vitamine, See Keytone Records BV.
Hilversum Music BV, Vaartweg 168, 1217 SZ, (035) 234646, Telex: 73254.
His Masters Voice, See EMI Records Holland BV.
Hot Spinner, See Charly Prick Music.
Hungaroton, See Sound-Products Holland B. V.
Impact, See GMI Records.
Inelco Records & Tapes BV (FPI), Turfstekerstr. 63, 1431 GD Aalsmeer, (02977) 28855, Telex: 14683.
Island (UK), See Ariola Benelux BV (FPI).
Ivory Tower Records, Trisuidelg, Bornebroek, 7626 NW, (05408) 718, (05408) 795, Dir.: Fred Rootveld; Sales Mgr.: Angie Rootveld; Studio Mgr.: Bobby Rootveld; Chief Engineer: Hanis Oude Middendorp; Press/Promo. Mgr.: Anita Van Nuyl.
 Label(s): (Owned) Ivory Tower Records, NL-Grammofoonplaten, Power Tower Records, SR-Grammofoonplaten.
 Int'l Reps.: Dureco (The Netherlands).
Janz Team (Germany), See Continental Sound.
Jazz Masterworks, See Weton/Wesgram BV.
Jacklin Records, See Albersen & Co. B. V.
Jett Lag, See Moonshine Records.
Jim, See GMI Records.
Jump & Shout, See Boni Records BV.
K. R. O., See Eurosound Studio's b. v.
K-tel (Holland) BV, Oude Schipholweg 885, 2143 CD Boesingheliede, (02505) 1683, Telex: 41199 K-Tel NL.
 Label(s): (Owned) Arrival, Commonwealth, Dominion, Golden Label, Hep.
Keystone Records BV, Maziestr. 6, 2501 CH, The Hague., (070) 463600, Telex: 32412.
 Label(s): (Owned) APH, Het Hollandse Vitamine, Keytone, Pop-Eye, Royal Conservatory.
Killroy, See Telstar.
Kingsway, See GMI Records.
Klaver, See Boni Records BV.
Kremlin, See Megadisc.
L'Oiseau Lyre (UK), See Phonogram BV.
Lacharette, See AAP Records BV.
Lamb & Lion, See GMI Records.
Laudate, See Telstar.
Liberty, See EMI Records Holland BV.
Light, See GMI Records.
London (UK), See Phonogram BV.
Lowland Blues, See Oldie Blues Records.
MCA (USA), See Ariola Benelux BV (FPI).
M.M.L. Music Library, See Peer-Southern Prods. (PSP).
MR, See Munich Records B. V.
Magnet (UK), See Ariola Benelux BV (FPI).
Mamicha Music BV, Pettelaarsweg 25, 5216 BG Den Bosch., (073) 214150, Telex: 41605.
 Label(s): BPM, Bebopop, VVR.
Maranathal, See GMI Records.
Markant, See Xilovox B. V.
Mariux Int'l Corp., Gageldijk 11, Holland, (030) 618467, Telex: 76315 MAREUX NL. (Franchise)
Master's Choice, See Weton/Wesgram BV.
Megadisc, 15 Hasselaarsteeg, 1012 LR Amsterdam, (020) 260311, Telex: 12589.
 Label(s): (Owned) Frizzbee, Palace, Plurex, (Licensed) Celluloid (USA), Factory (UK), Hannibal (France, USA), Rough Trade (UK).
Megatone, See Boudisque Records.
Mercury, See Philips Classics.
Messianic, See GMI Records.
Metal Blade, See Roadrunner Records B. V.
Milestone, See EMI Records Holland BV.
Million Records, See Collector Records.
Miragram, See Mirasound.
Mirasound, Budezand 4, 7384 CA Wilp, (5712) 3900.
 Label(s): (Owned) Miragram, Musica Organum.
Moonbase, See West World Records.
Moonshine Records, 7 Langeweid, Koedijk, 1831 BL, 72-615857, Telex: 57233 B S A NL, Fax: 72-613366, Co-Pres.: Evert Wilbrink; Co-Pres.: Vincent A. Fusco.
 Label(s): Beserkley, Jett Lag, Waylo, Poppa Willie, O'Ona, Fortune, Stonehenge, Moonshine, Twins Across The Ocean.
Motown, See RCA/Ariola Benelux BV.
Munich Records B. V., Albert Schweitzerlaan 9, Beenekom, Gelderland, 6721 AW, Cable: MUREC, Telex: 30553, Pres.: J. C. Zomer, Gen. Mgr.: B. G. R. Mattijssen; Office Mgr.: H. L. B. Trautwein; Sales Mgr.: G. C. C. Pijpers; Recording Engineer: Wil Hesen.
 Label(s): (Owned) Munich, Stof, Oldie Blues, MR, (Licensed) Tuff Gong, Greensleaves.
 US Reps.: Bay Side (El Cerrito, CA); Rounder Records (Cambridge, MA); Shannachie Records (Hohokus, NJ). (CD-Manufacturer/Distributor)
Music for Pleasure, See EMI Records Holland BV.
Musica Organum, See Mirasound.
Musidor BV, Herengracht 568, 1017 CH Amsterdam, (020) 257160, Telex: 16593.
 Label(s): (Owned) Rolling Stones.
Myrrh, See GMI Records.
NL-Grammofoonplaten, See Ivory Tower Records.
Neat, See Roadrunner Records B. V.
Nose, See Xilovox B. V.
O'Ona, See Moonshine Records.

Odeon, See EMI Records Holland BV.
Ohje, See Telstar.
Oldie Blues Records, Box 12538, Amsterdam, 1100 AM, (020) 961111, Dir.: Martin van Olderen; Sec.: Lien van Olderen.
 Label(s): (Owned) Oldie Blues 2200 series, Oldie Blues 2000 series, Duo Records, Lowland Blues.
 US Reps.: Rounder Records (Cambridge, MA); Bellaphon (West Germany). (CD-Manufacturer/Distributor)
Oldie Blues, See Munich Records B. V.
Omroepvereniging VARA, Heuvellaan 33, Hilversum, 1217YL, (035) 711911, Telex: 43212 VAREX NL, Dir.: W. J. M. van Beusekom; Mgr.: P. M. van Baal.
 Label(s): (Owned) Varagram, Varajazz, (CD-Manufacturer/Distributor)
PK Records, Industriepark 6a, Zelfhem, Gelderland, 7021 BL, 08342 3161, Telex: 45024 tel nl, Gen. Mgr.: Mick Froeling.
 Label(s): (Owned) PK Records.
Pablo, See RCA/Ariola Benelux BV.
Palace, See Boudisque Records.

PANarecord Int'l

Box 55559, Amsterdam, 1007 NB, (0) 20 622735, Telex: 13306 MUSIC (NL), Pres.: Carlo Nasi; Int'l Mgr.: Evert Wilbrink; Bus. Affairs: Wim Schipper.
 Label(s): Panarecord, Striped Horse.

Parlophone, See EMI Records Holland BV.
Pastor Records, Bartleijorisstraat 42, Haarlem, 2011 RB, (023) 310865, Telex: 41642 PASRC NL, Gen. Dir.: K. Pastor; Gen. Dir. Asst.: S. van Etten; Sales Dir.: C. Siekerman.
 Label(s): (Owned) Harem, (Licensed) Lyrichord, Monitor, Soutelphan, Voix de L'Orient, Electrocord.
Peace Pie, See Xilovox B. V.
Peer-Southern Prods. (PSP), Lareneweg 159, Hilversum, 1221 CL, (035) 831214, Cable: Peer NI, Telex: 73097, Managing Dir.: Peter van Epen.
 Label(s): (Owned) M.M.L. Music Library.
Philips, See Phonogram BV.
Philips Classics Prods., Box 23, Baarn, 3740AA, (2154) 199 11, Telex: 43400, Fax: (2154) 194 15, Pres.: Dr. Johannes H. Kinzi; Vice Pres. Mktg.: Tadaatsu Atarashi; Vice Pres./Legal Affairs: Giel Bessels; Vice Pres. Organisation: Martin Slagt.
 Label(s): (Owned) Philips, Mercury. (CD-Manufacturer/Distributor)
Phonogram BV, Catharina van Renneslaan 10, 1217 CX Hilversum, (35) 47541, Telex: 43302.
 Label(s): (Owned) Backdoor, Casablanca, Fontana, Mercury, Philips, Vertigo, (Licensed) Argo (UK), Charisma (UK), Decca (UK), Deram (UK), London (UK), L'Oiseau Lyre (UK), Threshold (UK), 20th Century.
Pickwick, See Weton/Wesgram BV.
Pico Records, Ganzenhoef 28, Amsterdam, (020) 994736.
Pierrot, See Charly Prick Music.
Pilgrim, See GMI Records.
Plurex, See Boudisque Records.
Polar, See Polydor BV.
PolyGram Popular Music Division (PolyGram Int'l B.V.), Box 23, 3740 AA Baarn, Baarn, 3743 DN, (02154) 19911, Telex: 43400, Fax: (02154) 194 15, Gen. Mgr.: Ed Vermeulen; Product Mgr.: Ton van den Bremer; Product Mgr./Catalogue-CD: Cees Schrama.
Polydor B.V., Noordse Bosje 16-18, Hilversum, 1211 BG, (035) 23 49 41, Managing Dir.: P.E. Hertog; A&R Mgr.: M. van Rooyen; Artist Mktg. Mgr.: T. Steenbergen.
 Label(s): (Owned) Polydor, R.S.O., Eg Records, Polar, Fiction, D.G.G., Verve, (Licensed) A & M. (CD-Distributor)
PolyGram B.V., Box 23 3740, 3740 AA Baarn, 31 (2154) 199 11, Telex: 43400, Fax: (02151) 194 15.
Pop-Eye, See Keytone Records BV.
Poppa Willie, See Moonshine Records.
Power Tower Records, See Ivory Tower Records.
Pro Forma Records, See Collector Records.
Purple Eye Prods. B. V., Box 338, Bussum, 1400AH, (02159) 58580, Cable: EDITORAS, Telex: 43191 HOBUNL, Managing Dir.: Andre de Raaf; A & R: Jacques Van Dyl.
RAK, See EMI Records Holland BV.
RCA/Ariola Benelux B.V., Laapersveld 63, Hilversum, 1213 VB, (35) 256256, Telex: 73232/73738, Managing Dir.: Martin Kleinjan; Deputy Managing Dir.: Hans Vloemans; Mktg. Mgr.: Albert van der Kroft; Gen. Sales Mgr.: Ben ten Katen; Int'l Label Mgr.: Sieb Kroeske.
 Label(s): (Owned) RCA, Arista, (Licensed) Motown, Erato, Teldec, Trema, Pablo. (CD-Manufacturer/Distributor)
R.S.O., See Polydor BV.
Radio Music Nederland, Box 338, Bussum, 46266.
Rams Horn—G.W. Prods. B.V., Box 35, Aeeerdenhout, 2110 AA, (023) 292154, Telex: 41193 RHR NL, Pres.: Guido Weyprecht; Pres.: Simone Weyprecht.
 Label(s): (Owned) Rams Horn, GWP, Stamina, Taurus Records, (Licensed) Salsoul Records. (CD-Distributor)
Range, See Spotlight Music.
Rec Track Nederland BV, Box 1113, 3600 AC Maarsen, (030) 431144, Telex: 40354.

Record Collection, See Spotlight Music.
Record Service Benelux BV, Franse Akker 9, 4824 AL Breda., (076) 480911, Telex: 54926.
Red Bull Prods., Box 231, 1200 AE Hilversum, (035) 857841, Cable: REDBULLET, Telex: 43956.
Ring Records, Orchideestr. 19a, Hilversum, (02150) 43841.
Roadrunner Records B. V., 77, van Eeghenstraat, Amsterdam, 1071 EX, (20) 642223, Telex: 10972 road nl, Managing Dir.: Cees Wessels.
 Label(s): (Owned) Roadrunner, Emergo, (Licensed) Neat, Shrapnel, Metal Blade, Attic, Viper. (CD-Manufacturer/Distributor)
Rockrose, See Flying Dutchman.
Rolling Stones, See EMI Records Holland BV.
Rotonde BV, spaarndamsweg 410414, 2022 EA Haarlem, (023) 258521, Telex: 41062.
 Label(s): (Owned) Circle.
Rough Trade, See Megadisc.
Royal Conservatory, See Keyton Records BV.
SPM, Abr. Bloemaerstr. 6, 3514 VP Utrecht., (030) 719174, Telex: 73250.
SR-Grammofoonplaten, See Ivory Tower Records.
STB, See Spotlight Music.
Salsoul, See Rams Horn—G.W. Prods. B.V.
Schwann Records, See Albersen & Co. B. V.
Scripture in Song, See GMI Records.
Second Life Records, A. J. Ernststraat 9, Amsterdam, 1083 GP, (31) 020429288, Cable: Sylvains, Telex: 12922 SYL NL, Owner: Sylvain J. de Haas.
 Label(s): (Owned) Second Life, Sylvain's.
Shawnee, See Benson Music Co.
Shrapnel, See Roadrunner Records B. V.
Sky, See Telstar.
Skyrocket, See Mike Vincent Productions BV.
Snake, See Gemini Records.
Solid Rock, See GMI Records.
Sound Products Holland b. v., Oud Loosdrechtsedijk 16A, Loosdrecht, 1231 NA, (2158) 5101, Telex: 43260 solo, Dir.: Gert Vanderveert; Office Mgr.: Harijke Bosch; A & R: Hans de Boer.
 Label(s): (Owned) Fidelio/Sound, (Licensed) Ensayo, ACE, BBC, Charly, Denon, Hungaroton.
 US Reps.: Qualiton Imports (Greensart, NY).
 Int'l Reps.: Target (United Kingdom); Schott (The Netherlands); Helikon (West Germany).
Sparrow, See GMI Records.
Spotlight Music, Steenhoffstraat 30a, Box 3047, 3760 DA SOEST.
 Label(s): (Owned) Dike, Elder, (Licensed) BR, Bandleaders, Estor, Records, Festivo, Mirasound, Range, Record Collection, STB, Valentine.
Stamina, See Rams Horn—G.W. Prods. B.V.
Star Song, See GMI Records.
Starlet, See Telstar.
Start, See Telstar.
Start, See Gemini Records.
Stichting Voor Mekaar, Box 4688, Amsterdam, 1009 AR, (020) 237140.
 Label(s): (Owned) Disaster Electronics, Inc., (Licensed) Poezgram, Anar.
Stiff (UK), See Ariola Benelux BV (FPI).
Stonehenge, See Moonshine Records.
Stoof, See Munich Records B. V.
Striped Horse, See Panarecord Int'l.
Success, See Weton/Wesgram BV.
Sunset, See EMI Records Holland BV.
Sylvain's, See Second Life Records.
TSA Turbo, See Arcade Records Benelux BV.
Taurus, See Rams Horn—G.W. Prods. B.V.
Te Deum, See Dureco B. V.
Teldec, See RCA/Ariola Benelux BV.
Telstar Records BV, Box 70, Uilenweg 38, 6006 XK Weert, 6000AB, 04950-35640, Telex: 37576, Pres.: Jacques Hoes; Dir.: Johnny Hoes; Promo.: Bert Salden; A & R: John Coenen; Export Mgr.: Joseph Verbiest.
 Label(s): (Owned) Sky, Telstar, Lorelei, Laudate, Ojee, Starlet, (CD-Distributor)
Tempo, See GMI Records.
Threshold (UK), See Phonogram BV.
Times Sunny, See Timeless Records.
Timeless Records, Box 201, Roghorst 303, Wageningen, 6700, (08370) 13440, (08370) 13445, Telex: 4991 Wigt NL, Pres.: Wim Wigt.
 Label(s): (Owned) Timeless, Timeless Traditional, (Licensed) Times Sunny, (CD-Distributor)
Timeless Traditional, See Timeless Records.
Torso, See Boudisque Records.
Trema, See RCA/Ariola Benelux BV.
Trent, See Arcard Records Benelux BV.
Trojan (UK), See Ariola Benelux BV (FPI).
Tuff Gong, See Munich Records B. V.
Tutor Country, See Mike Vincent Productions BV.
Twentieth Century (USA), See Phonogram BV.
Twins Across The Ocean, See Moonshine Records.
Unknown Records, See Collector Records.
VIP Records BV, Emmastr. 13A, 1211 NE Hilversum, 3135 13653, Telex: 73166 VIPREC NL. (Franchise)
VVR, See Mamicha Music BV.
Valentine, See Spotlight Music.
Vertigo, See Phonogram BV.
Verve, See Polydor BV.
Villa, See Arcade Records Benelux BV.
Mike Vincent Productions BV, Pettelaarsweg 25, Den

Bosch., (073) 214150, Telex: 41605.
 Label(s): (Owned) Condor, Skyrocket, Tutor Country, Viiegende Hollander.
Virgin Benelux B.V., De Ruklaan 1, Hilversum, RD 1217, (035) 12451, Telex: 73466, Fax: (035) 19357, Mgmt. Dir.: Dirk De Vries.
Vista Records, Fiegelstraat 11, Brakel, 5306 AW, (04187) 1885, Dir.: John A. Vis; Gen. Mgr.: Carla Straetemans; Sales Mgr.: Arie Bonelaas; Sales Mgr.: Ad Smit; Creative Mgr.: Henk Meijer.
 Label(s): (Owned) Canto di Vangelo, Fire, Vista.
 US Reps.: Th. Front, Inc. (Van Nuys, CA); Ben Johnston Imp. (Litchfield, NH).
 Int'l Reps.: Baltic N. V. (Belgium); Connaiseur Musik (Germany); Priory Records (United Kingdom). (CD-Manufacturer/Distributor)
Viiegende Hollander, See Mike Vincent Productions BV.
WEA Int'l BV (IFPI), Burg, Lambooylaan 21, 1217 Hilversum, (035) 1 54 53, Telex: 43510.
 Label(s): (Owned) Asylum, Atco, Atlantic, Automatic, Dotillion, Elektra, Midli., Nonesuch, Reprise, WEA, WEA Int'l, Warner Bros., (Licensed) Calliope, Flarensch, Milan (all France), F-Beat, Jungle Jam, Laser, Radar, She (all United Kingdom), Big Tree, Dark Horse, DiscReet, Enigma, Finnadar, Koroca, Little David, Mirage, Paradise, Passport, Planet, Qwest, RVC, Real, Reprise, Rhinoceros, Riva, Sire, Swan Song, Warner/Curb, Whitfield (US).
WIM, See Benson Music Co.
W.S.P., See Weton/Wesgram BV.
Warner/Elektra/Atlantic, Box 749, Hilversum, 1221 AB, (0) 35882211, Telex: 43510 WEARC.
Waylo, See Moonshine Records.
Wergo, See Albersen & Co. B. V.
West World Records, Box 633, Amsterdam, (020) 163242.
 Label(s): (Owned) Moonbase, West World.
Westland Studio's, Industriestr. 21, 2671 CT Naaldwyk., (01740) 24087.
Weton/Wesgram B.V., Veerlaan 84-92, Rotterdam, Holland, 3072ZZ, (010) 86 11 66, Telex: 288798, Fax: 0010 843880, Pres.: Marius Eygelsheim; Sales Mgr.: William Van Duin; Sales Exec./Germany: Willem Rosier; Sales Exec./Scandinavia: Rob te Raehorst; Sales Exec./Holland: Robin Van Der Basch.
 Label(s): (Owned) W.S.P., D.G.R., (Licensed) Pickwick, Master's Choice, Success, Deja Vu, Jazz Masterworks.
 Int'l Reps.: N.T.I (Paris, France); Distrivision (Vilvoorde, Belgium). (CD-Manufacturer/Distributor)
White Label Records, See Collector Records.
Word, See GMI Records.
Xilovox B. V., Rootakkers 7, Helmond, (0) 4920-34809, (0) 4920-44014, Dir.: Jan Sillegers; Technician: Hans Fleskens; Technician/Producer: Hans Mortel; Musician/Arrangements: Nant V. Honk.
 Label(s): Xilovox, Peace Pie, Nose, Markant, Canyon Records.
 Int'l Reps.: I. M. S. (The Netherlands). (CD-Manufacturer/Distributor)

MUSIC PUBLISHERS

ARSIS, Steegstr. 16, 6041 EA Roermond., (04750) 33698.
AV Music Pub., Dovenetelhof 4, Baarn, 3742 EH, (2154) 11664, Pres.: P.J.V. Epen, Gen. Mgr.: J.P. Oosterbaan.
Accorda Musica, Jelte Eelmastr. 11hs, Amsterdam, (020) 112253.
Acorn Music, Tabaksweg 6, Elst., (08346) 1734.
Acuff Rose (USA/UK), See Kluger Holland.
Albersen & Co. BV, Groot Hertoginnelaan 182, 2517 EV, (070) 456000.
All Rock Music Publishers, Box 2296, 3000 CG Rotterdam, (010) 224889.
G. Aisbach & Co., See Intersong Basart Publishing Group B. V.
Altona, See Intersong Basart Publishing Group B. V.
Amadeus Verlag, See Broekmans & V. Poppel.
American Gypsy, See The Company of the Two P(i)eters B.V.
Ananas, Fievolaan 41, Naarden., (02159) 46266.
Andromedia Music, See Roba.
Annie Bank (Ed) BV, Box 60061, Amsterdam, 1005 GB, (020) 18-24-93, Contact: H. Oostendorp.
April Music Holland BV, Oude Engweg 24, 1217 JD Hylversum, (035) 13651, Telex: 73384.
Indisc / Arcade Benelux B. V., Industrieweg 11, Vianen, 4131 NK, 3473-72184, Telex: 40420, Contact: Michiel Wolff.
Arcade Music Publishing, Industrieweg 11, 4131 NK Vianen., (03473) 72184, Telex: 40420.
Ariola Music Benelux BV, Lindenheuvel 3, 1217 JV Hilversum., (035) 232241.
Arli Music Publishing Co., (STEMRA), 519 Sir Winston Churchilllaan, Ryswyk ZH, (070) 946657, Cable: ARLI.
Ars Nova, See Universal Songs Holland BV.
Artemis BV Intersong Int'l, Box 796, 1200 Hilversum, 035-12351, Telex: 43306 ARMIS NL, Fax: 035-46140, Contact: Tom Smits.
Associated Artist BV, Postbus 37, Maarssen., (03484) 1860.
Associated Artists Int'l B. V., Maarschalklaan 47, Montfoort, 3417 SE, 03484-2860, Telex: 49133 Valura NL,

Pres.: John C. Gerrits, Gen. Mgr.: Jochem Gerrits, Prof. Mgr.: Lydia Lakatos.
Audio Records, Rozenpad 2, Oosterdeek, 6862 BR, (085) 334420, Pres.: Plony van Doorne, Gen. Mgr.: Lex van Die.
Auterunsle BV, Vondelstraat 90, Amsterdam, 1054 GN, (020) 18-63-24, Pres.: Wim van Vught, Gen. Mgr.: Arno van Vught Jr.
Autobahn Music Benelux, See Roba.
Avia Music, See Universal Songs Holland BV.
Avion Music, See EMI Music Publishing (Holland) BV.
BMC Publishing Benelux, See Associated Artists Int'l B. V.
B. V. Grammofoonplatenmaatschappij CNB, Gouwzeestraat 1-3, Weesp, 1382 KD, (0) 2940-15244, Telex: 12523 cener nl, Gen. Mgr.: Baas Hoes.
BR Music, Schubertlaan 33, Naarden, 1411 HX, (0) 2159-41231, Contact: Breda (van) Bert.
Baranda Music, Sporkhout 48, 1273 TG, (02152)5-04-99, Gen. Mgr.: Wim Brands.
Basset Music, See St. Charles.
Benelux Music, Uilenweg 38, Weert, SK6006, (4950) 35640, Telex: 37576, Pres.: Johnny Hoes, Gen. Mgr.: Jacqueline Hoes, Prof. Mgr.: John Coenen.
Best Music, Crispynstraat 9, Kaatsheuvel, 5171 CH, (04167) 73270, Pres.: Peter van Best.
Big Lift Music, See Intersong Basart Publishing Group B. V.
Black Bull Music, See EMI Music Publishing (Holland) BV.
Black River Music, See Roba Music Benelux B. V.
Blenco Music, Meerssenerweg 313, Maastricht, (043) 62-20-18, Gen. Mgr.: Johnny Blenco, Contact: J. Vrieseelaar.
Blow Music CV, Poelhekkelaan 10, Eindhoven, 5644 TN, (040) 11-47-94, Gen. Mgr.: Wil van Schaikwijk.
Frank Boeljen Music, See The Company of the Two P(i)eters BV.
Chr. Bond van harmonie en Fanfarekorpsen, Jonkerlaan 73, Grijskerk, (05947) 22-23.
Boni Music, See The Company of the Two P(i)eters BV.
Bonvoisin Music Int'l, See Joner.
Boudisque Records, De Ruyterkade 41-43, Amsterdam, 1012 AA, 020-260311, Telex: 12589, Fax: 247801, Gen. Mgr.: R. Jacobs.
Break Music, See The Company of the Two P(i)eters BV.
Raoul Breton (France), See Kluger Holland.
Broekmans & V. Poppel, Baerlestr 92-94, Amsterdam, 1071 BB, (020) 628084, (020) 796575, Pres.: G. Ganziotti, Gen. Mgr.: P. J. A. Ganziotti.
Bronco-Merco Musik Library, See AV Music Pub.
Bug Music B.V., Lindenheuvel 3, Hilversum, 1217 JV, (035) 232241, Telex: 43639 ariol nl, Pres.: Dan & Fred Bourgoise, Gen. Mgr.: Peter Schoonhoven.
Bureau voor Uitgave van Nederlandse Orgelmuziek, Dahliastr 30, Koog a.d. Zaan, (075) 16-22-94.
C & R Music, See Ladyon.
C. A. Music, See Continental Sound.
CC Publishing Group, See St. Charles.
CNC Records, Schutsestraat 27, Box 42, Prinsenbeek, 4840 AA, (076-41) 30-34, Telex: 54143 CNCMU NL, Pres.: Duijntee Clemens, Contact: Raaf Marc (de).
Carlon Music, Nic Beetsstr 12, Enshede, 7514 CW.
Center Music Nederland, See Euro-Business-Contacts.
Centrale Muziekhandel, Cuyprstr 23, Amersfoort, (033) 1-60-70.
Chameleon Music, See Hilversum.
Chappell & Co. Holland BV, Box 338 Bussum, Flevolaan 41, Naarden, 1411 KG, (02159) 58411, Prof. Mgr.: Hans Van Schoonhoven, Contact: Andre De Raaff.
Cheese Music, Eemmeerin 15, Spakenburg, (03499) 23-70, Telex: 41605 Tekom/NL Spring.
Cherry Lane Music BV, See Universal Songs Holland BV.
Chinchilla Music, See St. Charles.
New Classical Music Publishing, See Ladyon.
Cloggy Music, See EMI Music Publishing (Holland) BV.
Clown Music, See Benelux Music.
Coda Musik Library, See AV Music Publishers.

peer

Peer Music Hollady BV
Hilversum, Holland

The Company of the Two P(i)eters B.V., Lindenheuvel 3, Box 1299, Hilversum, 1217 JV, (035) 232241, Telex: 43639 ariol nl, Pres.: Peter Schoonhoven.

Continental Sound, Box 81065, Rotterdam, 3009 BG, (010) 4271098, (01) 4215847, Pres.: La Riviege, Gen. Mgr.: R. Huisman, Prof. Mgr.: A. Jermeijden.

Coolwine Music, See Roba Music Benelux B. V.

Copyright Service Bureau Ltd., See EMI Music Publishing (Holland) BV.

Corona Int'l, Margrietlaan 28, Veld, 1735 HE, (02262) 21-34, Contact: Jan C. Buijs.

Cosima Music Benelux JMH, Brachterhof 20, Tegelen, 5932 XM, (077) 3-65-24, Gen. Mgr.: Frank Jansen.

Cramer Ltd., See Broekmans & V. Poppel.

Dennis Music, Box 585, Hilversum, 1200 AN, (035) 1-27-61, Telex: 41998, Gen. Mgr.: H.R. van der Laan, Contact: Wilem Boxheck.

Dirty River Prodn., Utrechtseweg 10a, Hilversum, (035) 4-03-34, Gen. Mgr.: Ferry Wienneke.

Disco Dance Promotion & Controll Catalogue, See Associated Artists Int'l B. V.

Disco Deal Music, See World Melody.

Disk B. V., Protonweg 36, Hoom, 1627 LD, (0) 2290-12808, Telex: 37979 HERMA NL, Gen. Mgr.: Paul Smith.

Walt Disney Music/Wonderland Music, Inc., See EMI Music Publishing (Holland) BV.

Le Disque Holland B. V., Gravelandseweg 62, Hilversum, 1217 ET, (0) 35-234822, Telex: 73107 ledis nl, Fax: (0) 35-232956, Contact: Robert J. Bolland.

Donar, (WARN.BROS), Industriepark 6a, Zelhem, Gelderland, 7021 BL, 08342 3161, Telex: 45024 tel nl, Pres.: Mick Froeling, Gen. Mgr.: Arjen Witte.

Donnabaver, See Continental.

Down South Publishing, See All Rock Music.

Dreissen-Basart Band & Windmusic, See Tierloff-Muziekcentrale.

Dutchy Publishing BV, 45 Pampuslaan, Weesp, 1382 JM, (0) 294015321, Telex: 14409 durec nl, Gen. Mgr.: R. Ebbers.

E & E Music, Box 1525, Amsterdam, 1000 BM, (020) 16-32-42, Gen. Mgr.: Peter Rensen.

EMI Music Publishing (Holland) B. V., Coehoornscraat 71, Hilversum, 1222 RS, (0) 35-831804, Pres.: Frans de Wit, Gen. Mgr.: Chris van Houten, Prof. Mgr.: Kees de Blois.

Eaton Music B.V., Lindenheuvel 3, Hilversum, 1217 JV, (035) 232241, Telex: 43639 ariol nl, Pres.: Terence Oates, Gen. Mgr.: Peter Schoonhoven.

Edelweis S. V., See Muziekuitgeverij Herman Zengerink.

Editions Montana Benelux, See Benelux Music.

Edizioni Carrara, See Muziekuitgeverij Herman Zengerink.

De Eerste Muziekcentrale, See Intersong Basart Publishing Group B. V.

Entertainment World, Burg. Lambooylaan 21, Hilversum, 1217 LB, 31-35-43144/45, Telex: 73384, Gen. Mgr.: Joop Van Huizen.

Essex Muziek Holland BV, See Universal Songs Holland BV.

Euro-Business-Contacts, Loosduinseweg 947, The Hague, 2571 AX, (070)65-41-46, Gen. Mgr.: Theo J. Peuyen, Contact: C. Schiebel.

Fabel Music, Prinsengracht 854, Amsterdam, (020) 24-55-80.

Fader Songs, See Intersong Basart Publishing Group B. V.

Fairhill Music, See Continental Sound.

Festa, Uitgeverij, Torenstr. 34, Winschoten, (05970) 31-84.

Flame Concern, Box 2094 Schippersstraat 5, Amsterdam, 1000 CB, (020) 23-46-92, Gen. Mgr.: Don H.G. Peijters.

Flame Music Publishers, See Flame Concern.

Fleet Publishing SA, Lindenheuvel 3, Hilversum, 1217 JV, (035) 23-18-47, Telex: 73335, Gen. Mgr.: Gerda Felleman, Contact: Roland Kluger.

Forest Music, Oud Loosdrechtsedijk 16A, Loosdrecht, 19-58, (2158) 51-01, Telex: 43260, Contact: Marijke Bosch.

Forsyth Bros., See Broekmans & V. Poppel.

Friends Injection Records, Box 283, Zandvoort, 2040 AG, (0) 2940 15244, Telex: 12523 cener, Fax: (0) 294019063, Gen. Mgr.: Karel Hendrikse.

Frisla Cantat, See Universal Songs Holland BV.

G M I Music, Kerkstr 20, Velp, (085) 64-68-15, Contact: L. Pool.

G T L Music (Burma, Stemma), Neptunusstraat 29, Ymuiden, 1975 CE, (02550)2-08-20, Contact: Klaas Leven.

G. Aisbach & Company, Flevoin 41, Naarden., (02159) 46266.

Ga Ga Music, See Intersong Basart Publishing Group B. V.

Gentlemen Songs, See Ladyvyn.

Gnome Music, See Benelux Music.

Gogomusic, Octant 150, Dordrecht, 3328 SK, 19/31/78138288, Gen. Mgr.: Marcel Gertner, Contact: Ruud Van Es.

The Golden Age Records, See Micrography.

Greensleeves Publishing Ltd., See Munich Music.

Handelmij Joh de Heer & Zn.B.V., Rozenlaan 113, Rotterdam, ZH, 3051 LP, (010) 4220988, Pres.: J.A. de Heer, Gen. Mgr.: S.J. de Heer.

Harmonia Uitgave, Roeltjesweg 23, Hilversum, (035) 1-43-18, Gen. Mgr.: J.G. Zijderlaan, Contact: Hans Zijderlaan.

Heartbreak Songs, See E M I.

Harry Heltzel, Oosterweg 9, Maastricht, (043) 1-69-90.

Heuweekemeijer (Ed.) BV, Box 289, Schagen, 740 AG, (02242) 30-26, Gen. Mgr.: A.J.M. Heuweekemeijer.

Hilversum Music BV, Vaatweg 168, Hilversum, 1217 SZ, (035) 23-46-46, Telex: 73254, Contact: Charly Prick.

Hilversum Happy Music, See Associated Artists Int'l B. V.

Hilversum Radio Promo, Music, See World Melody.

Hirschland Music, See The Company of the Two P(i)eters.

J. Hoffman, Tuinbouwstr 59a, Groningen.

Hohner Nederland BV, Box 158 Albertus Perkstr. 16, Hilversum, (035) 4-24-83.

Holland Music BV (Peer-Southern Org.), Larenseweg 159, Hilversum, 1221 CL, (035) 83-12-14, Cable: Southmusic, Telex: 73097, Gen. Mgr.: Peter V. Epen, Contact: Frank Wisse.

Home Music Ents. BV, Vaartweg 168, Hilversum, 1217 SZ, (035) 23-30-09, Gen. Mgr.: Charles Ritton.

Houtsund Music, See The Company of the Two P(i)eters B.V.

Hungarian State Music Press, See Broekmans & V. Poppel.

Idiot Songs, See Warner Bros.

Intermelodie, See Associated Artists Int'l B. V.

Intermusic B.V., (BUMA), Eikbosserweg 114, Box 312, Ah Hilversum, 1214, (035) 44140, Pres.: Cees Van Zijtveld, Gen. Mgr.: Josien Van Beek.

Intersong Basart Publishing Group B. V., Box 338, Bussum, 1400AH, (02159) 58580, Cable: EDITORAS, Telex: 43191 HOBUNL, Prof. Mgr.: Hans Marx, Contact: Managing Dir.

Italo Disco Publishing, See Associated Artists Int'l B. V.

Mr. Beaux Jingles, (BUMA), See Intermusic B.V.

Jonker Publishing (div. of Bonvoisin BV), Box 5570 AA Bergeyk, Kapittelweg 391, Hilversum, 1216 JC, (035) 1-04-53, Telex: 43595, Gen. Mgr.: Walther Ploos van Amstel, Contact: Dries Goedegebuur.

Just Music, See Roba Music Benelux B. V.

K-Tel Music, See The Company of the Two P(i)eters B.V.

Kew Music, See Universal Songs Holland BV.

Keytone Music, See Universal Songs Holland BV.

Kingsway/Thank You Music, See Continental Sound.

Kluger Holland, Meander 755, Amstelveen, 1181 WN, (020) 475093, Telex: 18417, Pres.: Roland Kluger, Gen. Mgr.: Gerda Felleman.

Koneta Muziekuitgave BV, Postbus 279 Stadhoudersring 17, Zoetermeer, (079) 16-55-61, Contact: J.G. V. Eck.

Koy Koy Music, See Roba Music Benelux B. V.

Krips Muziek, Thorbeckelaan 71, The Hague, (070) 68-96-55, Contact: P.H. de Slegte.

Kunzelmann Verlag, See Broekmans & V. Poppel.

Ladyvyn Music, Postbus 100 Westerweg 33, Bergen NH, 1860 AC, (02208) 54-79, Gen. Mgr.: H. Keuser, Contact: I.M. Kieverlaan.

W.F. Lichtenauer, Kruisplein 44, Rotterdam, 3012 CC, (010) 11-82-35.

Limit Songs, See The Company of the Two P(i)eters B.V.

J. J. Lispet, See Universal Songs Holland B. V.

Little Beat Music, See Continental Sound.

Long Shadow Music, Klein Haasdal 87, Schimmert, 6333AJ, (04404) 1944, Gen. Mgr.: John Eoenen.

Lucky Three Music Publishing, See Roba.

Lupa Music Holland, Utrechtseweg 10A, Hilversum, 1213 TS, (035) 23-40-01, (035) 23-46-12, Telex: 73253, Gen. Mgr.: Loek van de Pavert.

MPL Communications, Inc., See EMI Music Publishing (Holland) BV.

Mamicha Music BV, Pettelaarsweg 25, Den Bosch, 5216 BG, (073) 21-41-50, Telex: 41605, Contact: Marijke Roebert.

Marathon Music Publishing BV, Vreelandseweg 42E, Hilversum, 1216 CH, (35) 1-97-43, Telex: 73232 rcabv nl, Gen. Mgr.: Don Burkheimer, Contact: Hans Vloemans.

Marlstone, See EMI Music Publishing (The Netherlands) BV.

Charles Martin Music, A. J. Ernststraat 9, Amsterdam, 1083 GP, (31) 020429288, Cable: Sylvains, Telex: 12922 SYLNL, Pres.: Sylvain J. de Haas, Gen. Mgr.: Erna de Haas-Rath.

Master Songs, See EMI Music Publishing (Holland) BV.

Matthewhorn Music, See Continental Sound.

Maywood Music, See EMI.

McEasels Music, See St. Charles.

Melodia Muziekuitgave, See Cor B. Smit's Muziekhandel.

Metro Muziek, See Benelux Music.

Micrography, Nieuwezuids Voorburgwal 51-53, Amsterdam, 1012 RD, (020) 252281, Pres.: Erik M. Bakker, Prof. Mgr.: Coen Hofmann.

Molenaar's Muziekcentralenv, Industrieweg 23, Wormerveer, 1521 ND, (75) 286859, Telex: 19271 MOMUS NL, Pres.: Jan Molenaar, Gen. Mgr.: Bob Molenaar.

Munich Music, Albert Schweitzerlaan 9, Beenekom, Gelderland, 6721 AW, (31) 838916777, (31) 838919377, Cable: MUREC, Telex: 30553, Pres.: J. C. Zomer, Gen. Mgr.: BGR Mattijssen, Prof. Mgr.: Ben Mattijssen.

Muziekuitgave Melodia, See Cor B. Smit's Muziekhandel.

Muziekuitgeverij Herman Zengerink, Urlusstraat 24, Utrecht, 3533 SN, (030) 930685, Pres.: Herman Zengerink, Gen. Mgr.: Herman Zengerink, Prof. Mgr.:

Herman Zengerink.

Nada Music, See Island Music Ltd.

Nederlands Blokfluitcentrum, Oude Gracht 305, Utrecht, (030) 31-20-51.

New Sound-Amsterdam BV, Rooseveltlaan 75, Amsterdam, 1079 AE, (020) 46-00-58, Contact: A. Ettema.

Ol'Music, (BUMA), See Intermusic B.V.

Onvergetelijke Liedjes, See The Company of the Two P(i)eters B.V.

Opwehning, See Continental Sound.

Ossian Publishing, See Broekmans & V. Poppel.

Otvari Music Nederlands, See Euro Business Contacts.

Pan AG, See Broekmans & V. Poppel.

Paris Music, See St. Charles.

Paulus Verlag GmbH, See Muziekuitgeverij Herman Zengerink.

Peer Kluger Music Group, See Peer Music Holland BV.

Peer Music Holland B.V.

Larenseweg 159, 1221 C1 Hilversum, 3135 831214, 3135 831744, Telex: 73097, Gen. Mgr.: Peter Van Epen, Prof. Mgr.: Gerd Felleman, Contact: Michael Karnstedt.

Peer-Southern Organization, See Peer Music Holland BV.

Pernot Music, See Hilversum.

Pia Music, See Hilversum.

Pie Es Music, See Intersong Basart Publishing Group B. V.

John M. Pijlman, Croome Camp 2, Amsterdam, (020) 19-62-91.

Pink Point Music, See Warner Bros.

Planet Music B.V., Lindenheuvel 3, Hilversum, 1217 JV, (035) 232241, Telex: 43639 ariol nl, Pres.: Peter Schoonhoven.

J. Poeltuyn, Deurloostr. 18, Amsterdam, 1078 JA, (020) 72-28-27.

Potato Music, See The Company of the Two P(i)eters B.V.

Praise & Gospel Songs, See Associated Artists Int'l B. V.

Prelude (USA), See Kluger Holland.

Charly Prick Music, Vaartweg 168, Hilversum, 1217 SZ, (035) 23-46-46, Telex: 73254, Contact: Charly Prick.

Pormobil BV, Herengracht 566, Amsterdam, 1017 CH, (020) 25-71-60, Telex: 16593, Gen. Mgr.: A.J.D. Wilkinson, Contact: M.J. Lynch.

Promotone BV, Herengracht 566, Amsterdam, 1017 CH, (020) 27-56-00, Telex: 16593, Contact: Michael J. Lynch.

RCA/Ariola Music B.V., Laapersveld 83, Hilversum, 1213 VB, (35) 256386, Telex: 41385, Pres.: Martin Kleinjan, Gen. Mgr.: Joop Plagge.

RKM/World Music (Belgium), See Kluger Holland.

R & R Music, (BUMA), See Intermusic B.V.

Radio Music Nederland, Box 338, Bussum, 4-62-66, Contact: Guus Jansen.

Rainbow Train Music, See Roba.

Raintree Songs, See Ladyvyn.

Rams Horn, Box 35, Aerdenhout, 2110 AA, 023-292154, Telex: 41193 RHR NL, Pres.: Guido Weyprecht.

Rare Animal Eds., Westersingel 83, Bergen Op Zoom, (01640)3-63-25, Gen. Mgr.: Rudy Toussaint.

Red Bus Int'l Ltd., See EMI Music Publishing (Holland) BV.

Roadster Music B. V., 77, van Eeghenstraat, Amsterdam, 1071 EX, (20) 642223, Telex: 10972 Roadnl, Pres.: Cees Wessels.

Roba Music Benelux B. V., Graaf Florislaan, Hilversum, 1217 KE, (035) 13657, Telex: 43917 nl, Pres.: Tony Berk.

SBK Songs Holland B.V., Box 116, Hilversum, 1200 AC, 31-35-431-44, Telex: 844-73384, Prof. Mgr.: Joop Van Huizen, Contact: Jan Van Dijk.

Saul B. Groen BV, Ferd Bolstr. 6, Amsterdam, (020) 76-22-40, Gen. Mgr.: M. de Heer, Contact: S.B. Groen.

Sayori Music, See Roba Music Benelux B. V.

Schroen Muziekcentrale, Dorpsstraat 45, Heythuysen, Limburg, 6093EA, (04749) 1989, Pres.: J. G. Schroen.

I Scream, See Hilversum.

Scripture in Song, See Continental Sound.

Silver Screen Songs & Video TV Tunes, See Associated Artists Int'l B. V.

Paul Simon Music (USA), See Kluger Holland.

Smeets Kooruitgaven, See Universal Songs Holland B. V.

Cor B. Smit's Muziekhandel, c/o Elk Rosserweg 101, Hilversum, 121312X, (035) 48104, Pres.: C. Smit.

Sonet (Sweden/UK), See Kluger Holland.

Spargo Music, See Roba Music Benelux B. V.

Start Music, See Benelux Music.

Stef Meeder BV, Gravenlandseweg 620, Schiedam, 3119 NA, (010) 70-39-19.

Stripped Horse

Box 55559, Amsterdam 1007 NB, (0) 20 622735, Telex: 13306 MUSIC NL, Pres.: Carlo Nasi, Gen. Mgr.: Int'l Mgr.: Evert Wilbrink, Contact: Wim Schipper.

Sugar Music, See Kluger Holland.

Sunshower Music, See EMI Music Publishing (Holland) BV.

Sweden Music, See Kluger Holland.

Talent Music, See The Company of the Two P(i)eters B.V.

Gordon V. Thompson, See Continental Sound.

Tierloff Muziekcentrale, Box 18, Markt 90/92, Roosendaal, 4700AA, (01650) 41255, Pres.: A. W. H. Vergouwen.

De Toorts (Muziekuitgeverij), Box 576 Nijverheidsweg 1, Haarlem, (023) 31-93-60.
Tripper Music, See Roba Music Benelux B. V.
Troje/Nevergreen, Box 15196, Amsterdam, 1001MD, Pres.: M. Pauwels.
4 Tune B. V., Zonnelaan 13, Hilversum, 1217 ND. (0) 35-15042, Telex: 43395 Tune nl, Contact: Jean Pierre Burdorf.
Universal Songs Holland B. V., Orange Nassaulaan 25, Amsterdam, 1075 AJ, (020) 797047, (020) 796348, Cable: LIMISO, Telex: 14475, Pres.: Harry Knipschild, Gen. Mgr.: Bram Keizer, Prof. Mgr.: Fred Buhrs.
Unknown Publishing, See All Rock Music.
Utopia Music, See EMI.
Van Leer Inspirations, See Roba Music Benelux B. V.
Virgin Benelux B.U., De A'ktaan #1, Hilversum, RD1217, (035) 12451, Telex: 73466, Gen. Mgr.: Dirk De Uries, Prof. Mgr.: Ely Maassen.
W Music, Box 201, Roghorst 303, Wageningen, 6700, (08370) 13440, (08370) 13445, Telex: 45991 Wigt NL, Pres.: Wim Wigt, Gen. Mgr.: Wim Wigt.
W. Alphenaar CV, Kruisweg 4749, Haarlem., (023) 32034.
Weird Music, Amstelkade 15, Amsterdam, 1078 AB, (020) 942314, Pres.: Wally Tax, Gen. Mgr.: Anore Heilbrow, Prof. Mgr.: Ben Waalwyh.
Witch Music, See EMI.
Yellow River Music, See Roba Music Benelux B. V.

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 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Ampex BV, Box 9026, Utrecht, 3506 GA, (030) 61-29-21. Cable: AMPLEX. Telex: 47856. Mgr.: G.C.A. de Jong.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers, Leader Tape, Splicing Tape & Equip.
BASF-Nederland B.V., Postbus 1019, Arnhem, 6801.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Louis Bolsius Theater- en Organisatieburo BV, Nieuwlandstr. 28, Tilburg, Holland, 5038 SN, (013) 363077. Cable: BOLSIIUS. Telex: 52734 LOBOL NL. Pres.: Louis Bolsius; Sales Mgr.: Frank Halters.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Drukkerij van de Steeg BV., Lenteweg 8/110, Enschede, 7500 AC, (0) 53 613344. Telex: 44401. Fax: (0) 53 615545. Pres.: J. W. van de Steeg; Sales Mgr.: H. H. Smit.
 Product(s): Record—Record Carrying & Storage Cases, Tape—Cases.
Flame Audio & Visuals (Facil-Ludi-Audio-Muze-Ex), Box 2094, Amsterdam, 1000 CB, (020) 234692. Pres.: don H.G. PeijtersKriwtzow.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Impresariaat Randstad B.V., Ds. Bleekerhof 21, 1391 BH Arcoude, 02946 4521. Telex: 52734. Pres.: L. Bolsius; Sales Mgr.: L. Gelderblom.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Pico Records, Ganzenhoef 28, Amsterdam, (020) 99-47-36. Sales Mgr.: A. Ramschalaan; Gen. Mgr.: K. Kuiper.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Replacement Styl.
Drukkerij van de Steeg BV, Industrieterrein de Slang, Lenteweg 8, Enschede, 7500 AC.
 Product(s): Record—Record Carrying & Storage Cases, Tape—Cases.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Albersen & Co. BV (Muziekhandel), Groot Hertogin-nelaan 182, The Hague, 2517 EV, (070)45 60 00. Exec.: J. B. M. Albersen.
Audioscript BV, Postbus 213, AE Soestth, 3760, (02155) 20302. Telex: 43953 audio nl. Pres.: P. de Ruig.
Audiovissuele Beroepsver (NBF), Keizersgracht 238, Amsterdam, (020) 24 66 33.
Conamus Foundation, Box 929, Hilversum, 1200 AX, (035) 18748. Pres.: J.H. de Mol.
Continental Sound Music, Box 81065, Rotterdam, 3009 GB, (010) 4211098. Pres.: G. Riviere; Sales Mgr.: Aad Jermeijden.
Documentatiecentrum voor Nederlandse Groepen & Art-isten, Box 3524, Amsterdam, (020) 16-32-42.
Donemus (Documentation of Netherland Music), Paulus Potterstr. 14, Amsterdam, (020) 76-44-36. Dir.: R. Starreveld.
European Music Report B. V., Stadhouderskade 35, Amsterdam, Holland, 1071 ZD, (020) 62 84 83. Telex: 12938. Fax: (020) 649059. E-Mail: DGS1112. Pres.: Theo Roos; Sales Mgr.: Ron Betist; Assoc. Publisher: Barend Toet.
Gaudeamus Foundation, Swammerdamstraat 38, Amsterdam, 1091 RV, (20) 947349.
Joopkoekkoek, Provincialeweg 47, Krommenie, 1561 KM, (075) 215021. Cable: 77076 NEL.
K N T V (Koninklijke Nederlandse Toonkunstenaars Vereniging), Royal Netherlands, Miereveistr. Van 13,

Amsterdam, (020) 76-13-67.
Kunstenbond FNV, Passeerdersgracht 32, Amsterdam, (020) 22-00-25. Pres.: Hans Boswinkel; Exec. Sec.: Willem Wanrooij.
Music Papers Assn. & Music Dealers Org., Box 388, Bussum, (02159)4-62-66.
Music & Media, C/O European Music Report, Amsterdam, Holland, 1071 ZD, (020) 62 84 83. Telex: 12938; E-Mail DGS1112. Fax: (020) 649059. Pres.: Theo Roos; Sales Mgr.: Ron Betist; Assoc. Publisher: Barend Toet.
Muziek Informatie Beurs, Box 1525, Amsterdam, 1000 BM, (020) 16-32-42. Gen. Mgr.: Peter Rensen.
NTB (Nederlandse Toonkunstenaars Bond), Keizersgracht 628, Amsterdam, 1017 ER, (020) 23-03-47.
NVPJ (Dutch Nat'l Group of IFPI), Albertus Perkstraat 36, Hilversum, 1217 NT, (0) 35-40951. Telex: 73564. Fax: 35-41954.
Nat'l Disc Jockey Org., Box 633, Amsterdam, (020) 16-32-42.
Nederlandse Omroep Stichting (Radio & TV), Box 10, Hilversum.
Nederlandse Vereniging van Grammofoonplatenhandelaars (NVGD), (Record Retailers Assn.), Box 5259, Roelof Hartplein 23, Amsterdam, (020) 79 15 11, (020) 79 04 42. Chrmn.: J. H. C. Shouten.
Oldie-Blues Records, Box 12538, Amsterdam, 1100 AM, (020) GB1111. Pres.: Martin van Oolderen.
Ring Records, Boreelstraat 17, Hilversum, 1215 GB, (035) 19080. Pres.: Devos Theo; Sales Mgr.: Somers Will; Dir. of Foreign Affairs: Blind Benthony.
Stichting Nat'l Platenbon (NVGD), Distributor of the Dutch Record Token System, Box 5259, Roelof Hartplein 23, Amsterdam, (020) 79-15-11, (020) 79-04-02. Chrmn.: R. L. Woltz.
Stichting Contactorgaan Electronische Muziek, Swammerdamstr. 38, Amsterdam, 1091 RV, (020) 94 73 49.
UNIM, Amstel 52, Amsterdam, 1017 AB, 035-48104. Pres.: G. Jansen, Jr.; Contact: C. Smit.
VEMI (Vereniging van Muziekinstrumentenhandelaars), Appelhof 5, Langweer, 8525 GJ, (05138) 95 56. Sec.: A.J.P. v. Heeringen.
Vereniging van Muziekhandelaars & Uitgevers in Nederland, Amstel 52, Amsterdam, (020) 23-88-00, (035) 4-81-04. Pres.: P. A. van Zuylen; Contact: C. Smit.
Vereniging voor Nederlandse Muziekgeschiedenis, Drift 21, Utrecht, 3512 BR, (030) 31 68 41. Pres.: Maarten Vente; Gen. Mgr.: Elbert van Zoeren.
Wim Wigt Prods., Box 201, Roghorst 303, Wageningen, 6700 AE, (08370) 13440. Telex: 45991 Wigt Mr Fax: 08370-21548. Pres.: Wim Wigt; Sales Mgr.: Ria Wigt.

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Joopkoekkoek, Provincialeweg 47, Krommenie, 1561 KM, (075) 215021. Cable: 77076 NEL.
Oldie-Blues Records, Box 12538, Amsterdam, 1100 AM, (020) GB1111. Pres.: Martin van Oolderen.
Ring Records, Boreelstraat 17, Hilversum, 1215 GB, (035) 19080. Pres.: Devos Theo; Sales Mgr.: Somers Will; Dir. of Foreign Affairs: Blind Benthony.
Sylvain's Show Prods.-Holland Entertainment, A.J. Ernststraat 9, Amsterdam, 1083 GP, 31(0)20429238. Cable: Sylvains. Telex: 12 9 22 SYL NL. Pres.: Sylvain J. de Haas; Sales Mgr.: Erna de Haas-Rath.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

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Albersen & Co. BV (Muziekhandel), Groot Hertogin-nelaan 182, The Hague, 2517 EV, (070)45 60 00. Exec.: J.B.M. Albersen.
BUMA (Vereniging), Prof. E.M. Meijerlaan 3, Amstel-veen, 1183 AV, (020) 540-7911. Cable: JUSAUCTORIUM. Telex: 12399. Dir.: J. H. Verhagen.
Benelux Music Industries, Box 70, 6000 Ab Weert, Weert, 6006 SK, (04950) 35640. Telex: 37576. Sales Mgr.: Adriaan Hoos; Dir.: Johnny Hoos.
Dureco B.V., Pampuslaan 45, Weesp, 1282 JM, (2940) 15321. Cable: RECMUS. Telex: 16619, 14409. Sales Mgr.: Hans Vattes; Dir.: Martin Hilster.
Flame Audio & Visuals (Facil-Ludi-Audio-Muze-Ex), Box 2094, Amsterdam, 1000 CB, (020) 234692. Pres.: don H.G. PeijtersKriwtzow.
Joopkoekkoek, Provincialeweg 47, Krommenie, 1561 KM, (075) 215021. Cable: 77076 NEL.
MCR Prods. BV, Hooglandseweg 62, Amersfoort, 3813 AS, (033) 72-34-01. Telex: 79388. Pres.: Foppe Damste.

Mamicha Music BV Int'l, Pettelaarseweg 25, Den Bosch, 5216 BG, (073) 21 41 50. Telex: 41605. Pres.: Marijke Robeerst.
Munich Records B.V., Albert Schwetzerlaan 9, Bennekom, 6721 AW, (31) 838916777, (31) 838919377. Cable: MUREC. Telex: 30553 MUREC. Fax: (31) 838916588. Pres.: J. C. Zomer; Sales Mgr.: B. G. R. Mattijssen; Financial Mgr.: H. L. B. Trautwein.
Radio Records (St. RSJ), Pettelaarseweg 25, Den Bosch, BG 5216, (073) 41-77-71. Telex: 41605. Pres.: Cees Vermeulen; Sec.: Marijke Robeerst.
Ring Records, Boreelstraat 17, Hilversum, 1215 GB, (035) 19080. Pres.: Devos Theo; Sales Mgr.: Somers Will; Dir. of Foreign Affairs: Blind Benthony.
Roxs Handelsonderneming BV, Box 36, Waalwijk, 5140 AA, (04160) 3-25-81. Cable: ROXS. Telex: 35040. Dir.: Chris van Delft.
STEMRA, Prof. E.M. Meijerlaan 3, Amstelveen, 1183 AV, (020) 540-7911. Cable: JUSAUCTORIUM. Telex: 12399. Fax: (020) 5407496. Pres.: J. H. Verhagen.
Sylvain's Show Prods.-Holland Entertainment, A.J. Ernststraat 9, Amsterdam, 1083 GP, 31(0)20429238. Cable: Sylvains. Telex: 12 9 22 SYL NL. Pres.: Sylvain J. de Haas; Sales Mgr.: Erna de Haas-Rath.
Wim Wigt Prods., Box 201, Roghorst 303, Wageningen, 6700 AE, (08370) 13440. Telex: 45991 Wigt Mr Fax: 08370-21548. Pres.: Wim Wigt; Sales Mgr.: Ria Wigt.

MUSIC LIBRARIES

Action Mgmt. Hilversum B.V., Elkbosserweg 114, Hilversum, (035) 4 41 40.
Albersen & Co. BV (Muziekhandel), Groot Hertogin-nelaan 182, The Hague, 2517 EV, (070)45 60 00. Exec.: J. B. M. Albersen.
Conamus Foundation, Box 929, Hilversum, 1200 AX, (035) 18748. Pres.: J.H. de Mol.
Continental Sound Music, Box 81065, Rotterdam, 3009 GB, (010) 4211098. Pres.: G. Riviere; Sales Mgr.: Aad Jermeijden.
Gaudeamus Foundation, Swammerdamstraat 38, Amsterdam, 1091 RV, (20) 947349.
Joopkoekkoek, Provincialeweg 47, Krommenie, 1561 KM, (075) 215021. Cable: 77076 NEL.
Sylvain's Show Prods.-Holland Entertainment, A.J. Ernststraat 9, Amsterdam, 1083 GP, 31(0)20429238. Cable: Sylvains. Telex: 12 9 22 SYL NL. Pres.: Sylvain J. de Haas; Sales Mgr.: Erna de Haas-Rath.

RECORD PROMOTION (Including Public Relations & Marketing)

Aad van Holstein, Beelstr. 64, Naaldwijk, 2672 VJ, (01740) 30335.
Action Mgmt. Hilversum B.V., Elkbosserweg 114, Hilversum, (035) 4 41 40.
Albersen & Co. BV (Muziekhandel), Groot Hertogin-nelaan 182, The Hague, 2517 EV, (070)45 60 00. Exec.: J. B. M. Albersen.
Almere Printing BV, Dvaabrugweg 19, Almere, 1300 AA, (03240) 20554. Telex: 70442. Managing Dir.: Koert Bolhuis.
Arcade Records BV, Industrieweg 11, Vianen, 4131 NK, (03473) 72104. Telex: 40420. Managing Dir.: Herman Heinsbroek.
Herman Batelaan Promos., Moerbeigaarde 112, Zoetermeer, (079) 31-36-37. Pres.: Herman Batelaan.
Benelux Music Industries, Box 70, 6000 Ab Weert, Weert, 6006 SK, (04950) 35640. Telex: 37576. Sales Mgr.: Adriaan Hoos; Dir.: Johnny Hoos.
Best Music, Crispynstr. 9, Kaatsheuvel, 5171 CH, (04167) 73270. Managing Dir.: Peter van Best.
Louis Bolsius Theater- en Organisatieburo BV, Nieuwlandstr. 28, Tilburg, Holland, 5038 SN, (013) 363077. Cable: BOLSIIUS. Telex: 52734 LOBOL NL. Pres.: Louis Bolsius; Sales Mgr.: Frank Halters.
Conamus Foundation, Box 929, Hilversum, 1200 AX, (035) 18748. Pres.: J.H. de Mol.
Continental Sound Music, Box 81065, Rotterdam, 3009 GB, (010) 4211098. Pres.: G. Riviere; Sales Mgr.: Aad Jermeijden.
Cosmos Prods., Box 250, Kerkrade NL, (045) 45 45 01. Gen. Mgr.: J. H. Smith.
Disco-Serv., Box 3524, Amsterdam, (020) 16 32 42.
Dureco B.V., Pampuslaan 45, Weesp, 1282 JM, (2940) 15321. Cable: RECMUS. Telex: 16619, 14409. Sales Mgr.: Hans Vattes; Dir.: Martin Hilster.
EPMS (European Promo. & Mgmt. Serv.), Amstedijk Noord 149, Amsterdam, 1183 TK, (020) 45-53-53. Telex: 12938. E-Mail: DGS 1114. Pres.: Theo Roos; Promo. Mgr.: Martin Grumby.
E & E Prods., Box 1525, Amsterdam, 1000 BM, (020) 16-32-42. Gen. Mgr.: Peter Rensen.
Flying Dutchman, Amstedijk Noord 149, Amstelveen, 1183 TK, (020) 45 53 53. Telex: 12938. Fax: (020) 649059. Pres.: Theo Roos; Promos. Mgr.: Jan Abbink.
Folio Groep BC, Box 1806, Hilversum, 1200 BV.
Jonker Prods. (div. of Bonvoisin BV), Kapittelweg 391,

Hilversum, 1216 JC, (035) 1-04-53. Telex: 43595. Managing Dir.: Walther Ploos van Amstel.

Joopkoekkoek, Provincialeweg 47, Krommenie, 1561 KM, (075) 215021. Cable: 77076 NEL.

Lion Artists Mgmt. BV, Moltzerof 20, Rotterdam, 3052 VA, (010) 22 52 22. Dir.: H. van der Mev.

MBI Publications BV, Box 1392, Amsterdam, 1000 BJ, (020) 68 10 81, (020) 22-74-66. Telex: 16015. Fax: 020-931263. Pres.: Ronald Blankenstein.

Mamicha Music BV Int'l, Pettelaarsweg 25, Den Bosch, 5216 BG, (073) 21 41 50. Telex: 41605. Pres.: Marijke Robbeert.

Mojo Concerts BV, Box 3035, Delft, 2061 DA, (015) 12 19 80. Dir.: Leon Ramakers.

Munich Records B.V., Albert Schwtzerlaan 9, Bennekom, 6721 AW, (31) 838916777, (31) 838919377. Cable: MUREC. Telex: 30553 MUREC. Fax: (31) 838916588. Pres.: J. C. Zomer; Sales Mgr.: B. G. R. Mattijssen; Financial Mgr.: H. L. B. Trautwein.

Muziek & Showbureau Jan Vis BV, Graafsebaan 40, Rozmaien, 5242 JM, (04192) 19151. Telex: 50671. Managing Dir.: Jan Vis.

Nat'l Disc Jockey Org., Box 633, Amsterdam, (020) 16-32-42.

Nat'l Promoting System, Box 1035, Leiden, 2302 BA, (071) 12 61 75. Pres.: Fred van Duuren.

Oldie-Blues Records, Box 12538, Amsterdam, 1100 AM, (020) GB1111. Pres.: Martin van Olderen.

Pico Records, Ganzenhoef 28, Amsterdam, (020) 99-47-36. Sales Mgr.: A. Ramschalaon; Gen. Mgr.: K. Kuiper.

Radio Records (St. RS), Pettelaarsweg 25, Den Bosch, BG 5216, (073) 41-77-71. Telex: 41605. Pres.: Cees Vermeulen; Sec.: Marijke Robbeert.

Ring Records, Boreelstraat 17, Hilversum, 1215 GB, (035) 19080. Pres.: Devos Theo; Sales Mgr.: Somers Will; Dir. of Foreign Affairs: Blind Benthony.

Sylvain's Show Prods.-Holland Entertainment, A.J. Ernststraat 9, Amsterdam, 1083 GP, 31(0)20429238. Cable: Sylvains. Telex: 12 9 22 SYL NL. Pres.: Sylvain J. de Haas; Sales Mgr.: Erna de Haas-Rath.

Universe Prods., Spanjaardslaan 33, Leeuwarden, (05100) 20194, (05100) 24522. Pres.: Wobbe van Seijen; Sales Mgr.: Wim de Vries.

Ben Vreeburg, St. Camer 46, De Bilt, (030) 76 27 55.

Wim Wigt Prods., Box 201, Roghorst 303, Wageningen, 6700 AE, (08370) 13440. Telex: 45991 Wigt Mr. Fax: 08370-21548. Pres.: Wim Wigt; Sales Mgr.: Ria Wigt.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Almere Printing BV, Dvaalbrugweg 19, Almere, 1300 AA, (03240) 20554. Telex: 70442. Managing Dir.: Koert Bolhuis. Product(s): Posters.

Drukkerij van de Steeg BV., Lenteweg 8/110, Enschede, 7500 AC, (0) 53 613344. Telex: 44401. Fax: (0) 53 615545. Pres.: J. W. van de Steeg; Sales Mgr.: H. H. Smit. Product(s): Posters.

Flame Audio & Visuals (Facil-Ludi-Audio-Muze-Ex), Box 2094, Amsterdam, 1000 CB, (020) 234692. Pres.: don H.G. PeijtersKriwtzow. Product(s): Posters, T-Shirts, Electronic service research.

SCHOOLS & INSTRUCTION

Albersen & Co. BV (Muziekhandel), Groot Hertoginnelaan 182, The Hague, 2517 EV, (070)45 60 00. Exec.: J. B. M. Albersen.

Continental Sound Music, Box 81065, Rotterdam, 3009 GB, (010) 4211098. Pres.: G. Riviere; Sales Mgr.: Aad Jermyden.

Oldie-Blues Records, Box 12538, Amsterdam, 1100 AM, (020) GB1111. Pres.: Martin van Olderen.

Ring Records, Boreelstraat 17, Hilversum, 1215 GB, (035) 19080. Pres.: Devos Theo; Sales Mgr.: Somers Will; Dir. of Foreign Affairs: Blind Benthony.

TAPE CUSTOM DUPLICATORS

Audio Studio & Magnetronics BV, de Wetstr. 10-12, Arnhem(085) 22-91-23. Telex: 75037. Audio: Cassette.

Audioscript BV, Postbus 213, AE Soestht3760, (02155) 20302. Telex: 43953 audio nl. Pres.: P. de Ruig. Audio: Cassette, DAT.

Benelux Music Industries, Box 70, 6000 Ab Weert, Weert, 6006 SK, (04950) 35640. Telex: 37576. Sales Mgr.: Adri-Jan Hoes; Dir.: Johnny Hoes.

CBS Grammofoonplaten BV, Haarlem, 2031 CP, (023) 31-94-10. Cable: COLRECORD. Telex: 41538. Sales Mgr.: W. F. Ariens; Gen. Mgr.: Peter P. Bouwens.

Dureco B.V., Pampuslaan 45, Weesp1282 JM, (2940) 15321. Cable: RECMUS. Telex: 16619, 14409. Sales Mgr.: Hans Vattes; Dir.: Martin Hilster. Audio: Real Time.

EMI Services Benelux BV, Box 333, 5400 AH Uden, Uden5406 XC, (04132)6-81-55. Cable: EMI HP. Telex: 50477. Dir.: Dr. U. R. Mueller. Audio: Cassette.

Flame Audio & Visuals (Facil-Ludi-Audio-Muze-Ex), Box 2094, Amsterdam1000 CB, (020) 234692. Pres.: don H.G. PeijtersKriwtzow.

MCR Prods. BV, Hooglandseweg 62, Amersfoort3813 AS, (033) 72-34-01. Telex: 79388. Pres.: Foppe Damste.

Mirasound, Buddezan 4, Wilp7384 CA, (05712) 39-00. Dir.: G. Voskuylen. Audio: Cassette, Open Reel.

Polydor BV, Albertus Perkstraat 35, Hilversum1217 NL, (035) 234941. Telex: 73352. Managing Dir.: Nico van Biemen.

Salisbury Sound, Zuidendijk 327, Dordrecht3317 NR, (0) 78-184422. Telex: 20673 CASSET NL. Pres.: Renee' Palm; Sales Mgr.: Fred Tollenaar. Audio: Cassette.

Sonortape Nederland BV, Box 113, Zonnebaan 42, Maarsse3600 AC, (030) 43-11-44. Telex: 40354. Chief Exec.: M.C. Groeneveld. Audio: Cassette.

Van der Garde's Audio Studios BV, De Wetstr. 10-12, Arnhem6814 AP, (0031) 84 2191. Dir.: Gert van der Garde. Audio: Cassette.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Agfa-Gevaert BV, Polaweg 10-11, Rijswijk, (070) 11-05-91. Telex: 31145.

Audio Studio & Magnetronics BV, de Wetstr. 10-12, Arnhem, (085) 22-91-23. Telex: 75037. Product(s): Telefoonkassette duplicators, loaders.

CD MASTERING & MANUFACTURING PLANTS

PDO/Philips & Du Pont Optical Co., Bulzerdlaan 2 The Americas, 22 Floor, 3435 SB, Nieuwegein, 31 3402-78911. Fax: 31 3402-34815.

Philips Export B.V., Consumer Electronics Division Bldg., HKM, 5600 MD Eindhoven, 31 40 72 37 15.

PLATING, PROCESSING & PRESSING PLANTS

Benelux Music Industries, Box 70, 6000 Ab Weert, Weert, 6006 SK, (04950) 35640. Telex: 37576. Sales Mgr.: Adri-Jan Hoes; Dir.: Johnny Hoes.

CBS Grammofoonplaten BV, Haarlem, 2031 CP, (023) 31-94-10. Cable: COLRECORD. Telex: 41538. Sales Mgr.: W. F. Ariens; Gen. Mgr.: Peter P. Bouwens.

Cruquius BV, Blekersvaartweg 45, Haemstede, (023) 28-25-12. Telex: 41392. Gen. Mgr.: Rien Duisterhof.

Dureco B.V., Pampuslaan 45, Weesp, 1282 JM, (2940) 15321. Cable: RECMUS. Telex: 16619, 14409. Sales Mgr.: Hans Vattes; Dir.: Martin Hilster. Pressing capacity: 45—4 MLJ per year; LP—4 MLJ per year.

EMI Services Benelux BV, Box 333, 5400 AH Uden, Uden, 5406 XC, (04132)6-81-55. Cable: EMI HP. Telex: 50477. Dir.: Dr. U.R. Mueller.

Eurotipsheet, Stadhouderskade 35, Amsterdam, 10T2D, (020) 628483. Telex: 12938.

Flame Audio & Visuals (Facil-Ludi-Audio-Muze-Ex), Box 2094, Amsterdam, 1000 CB, (020) 234692. Pres.: don H.G. PeijtersKriwtzow.

Oldie-Blues Records, Box 12538, Amsterdam, 1100 AM, (020) GB1111. Pres.: Martin van Olderen.

PolyGram Record Service BV (distribution), Neonweg 3, Amersfoort, 3812 RG, (33) 63 04 24. Telex: 43400. Managing Dir.: L. R. van Regteren.

Roxs Handelsonderneming BV, Box 36, Waalwijk, 5140 AA, (04160)3-25-81. Cable: ROXS. Telex: 35040. Dir.: Chris van Delft.

Sonclair Nederland, Box 1110, Hilversum, (035) 6 21 46.

Sonopresse BV, Box 751, Stuwadoorstr. 106, Rotterdam, (010) 84 47 10, (010) 84 86 47, Telex: 28478. Managing Dir.: Leo Riltmeester.

Telesonic BV, Koninginnelaan 25, Soest, 3762 DA, (02155) 10774, (02155) 19738.

TAPE PACKAGING & LABELING SERVICES

Action Mgmt. Hilversum B.V., Elkbosserweg 114, Hilversum, (035) 4 41 40.

Louis Bolsius Theater-en Organisatieburo BV, Nieuwlandstr. 28, Tilburg, Holland, 5038 SN, (013) 363077. Cable: BOLSIUS. Telex: 52734 LOBOL NL. Pres.: Louis Bolsius; Sales Mgr.: Frank Halters.

Dureco B.V., Pampuslaan 45, Weesp, 1282 JM, (2940) 15321. Cable: RECMUS. Telex: 16619, 14409. Sales Mgr.: Hans Vattes; Dir.: Martin Hilster.

Flame Audio & Visuals (Facil-Ludi-Audio-Muze-Ex), Box 2094, Amsterdam, 1000 CB, (020) 234692. Pres.: don H.G. PeijtersKriwtzow.

Impresariaat Randstad B.V., Ds. Bleekerhof 21, 1391 BH Arcoude, 02946 4521. Telex: 52734. Pres.: L. Bolsius; Sales Mgr.: L. Gelderblom.

Salisbury Sound, Zuidendijk 327, Dordrecht, 3317 NR, (0) 78-184422. Telex: 20673 CASSET NL. Pres.: Renee' Palm; Sales Mgr.: Fred Tollenaar.

BLANK TAPE MANUFACTURERS

Agfa Gevaert BV, Polakweg 10-11, Rijswijk, (070) 11-05-91. Telex: 31145. Pres.: J. Davignon; Sales Mgr.: Dvan den Broek.

Ampex BV, Box 9026, 3506 GA Utrecht; Zamenhofdreef, 65A, JV Utrecht, 3562, (030) 61-29-21. Cable: AMPLEX. Telex: 47856. Mgr.: G.C.A. de Jong.

Audio Studio & Magnetronics BV, de Wegstr. 10-12, Arnhem, (085) 22-91-23. Telex: 75037. Pres.: Gert van der Garde; Gen. Mgr.: Alfred van der Garde; Chief Eng.: Charles van Cattenburch.

Audioscript BV, Postbus 82, Loosdrachtsedijk, Loosdrecht, 107, (02158) 5104. Dir.: P. De Ruig; Dir.: J. L. Cluysenaar.

B A S F Nederland BV, Kadestraat 1, Arnhem, NL6811C, (085) 71-71-71. Cable: BASF. Telex: 45111. Pres.: H. Milanus; Sales Mgr.: Willem van Workum.

Inelco Recs. & Tapes BV, Turfstekersstr. 63, Aalsmeer, 1431 GD, (02977)2-88-55. Telex: 14683. Pres.: P.J. Goemaere.

P D Magnetics BV, Box 82, Molenstr. 37, Oosterhout NB, 4900 AB, (016)205-59-10.

S P M, Abr. Bloemaertstr. 6, Utrecht, 3514 VP, (030) 71-91-74. Telex: 73250. Sales Mgr.: John Wesdorp; Dir.: Henk Kreeftmeijer.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

E & E Prods., Box 1525, Amsterdam, 1000 BM, (020) 16-32-42. Gen. Mgr.: Peter Rensen.

SPM, Abr. Bloemaertstr. 6, Utrecht, 3514 VP, (030) 71-91-74. Telex: 73250. Sales Mgr.: John Wesdorp; Dir.: Henk Kreeftmeijer. Video: Cassette.

ENVELOPES & MAILERS

Action Mgmt. Hilversum B.V., Elkbosserweg 114, Hilversum, (035) 4 41 40.

Arno Van Orsouw BV, Oostenburgervoorstr. 71, Amsterdam, 1018 MP, (020) 22-28-98, (020) 25-21-13. Telex: 13442. Pres.: Arno Van Orsouw. (LP & 45)

Louis Bolsius Theater-en Organisatieburo BV, Nieuwlandstr. 28, Tilburg, Holland, 5038 SN, (013) 363077. Cable: BOLSIUS. Telex: 52734 LOBOL NL. Pres.: Louis Bolsius; Sales Mgr.: Frank Halters.

E & E Prods., Box 1525, Amsterdam, 1000 BM, (020) 16-32-42. Gen. Mgr.: Peter Rensen.

Flame Audio & Visuals (Facil-Ludi-Audio-Muze-Ex), Box 2094, Amsterdam, 1000 CB, (020) 234692. Pres.: Don H.G. PeijtersKriwtzow.

Joh. de Heer & Zn. BV (Handelmij), Rozentaaan 113, Rotterdam, (010) 22-09-88. Dir.: J. A. de Heer.

Impresariaat Randstad B.V., Ds. Bleekerhof 21, 1391 BH Arcoude, 02946 4521. Telex: 52734. Pres.: L. Bolsius; Sales Mgr.: L. Gelderblom.

Nederlandse Normale Drukkerij BV (Bramson Groep), Box 191, Amersfoort, (033) 63-16-64. Telex: 79448.

JACKETS, SLEEVES & LABELS

Action Mgmt. Hilversum B.V., Elkbosserweg 114, Hilversum, (035) 4 41 40.

Almere Printing BV, Dvaalbrugweg 19, Almere, 1300 AA, (03240) 20554. Telex: 70442. Managing Dir.: Koert Bolhuis.

Arno Van Orsouw BV, Oostenburgervoorstr. 71, Amsterdam, 1018 MP, (020) 22-28-98, (020) 25-21-13. Telex: 13442. Pres.: Arno Van Orsouw. (Jackets—LP & 45)(Sleeves—LP & 45)

Louis Bolsius Theater-en Organisatieburo BV, Nieuwlandstr. 28, Tilburg, Holland, 5038 SN, (013) 363077. Cable: BOLSIUS. Telex: 52734 LOBOL NL. Pres.: Louis Bolsius; Sales Mgr.: Frank Halters.

C B S Grammofoonplaten BV, Nijverheidsweg 32-36,

CP Haariem, 2031, (023) 31-94-10. Cable: COLRECORD. Telex: 41538. Pres.: Peter P. Bouwens; Sales Mgr.: W. F. Ariens.

Drukkerij van de Steeg BV, Lenteweg 8/110, Enschede, 7500 AC, (0) 53 613344. Telex: 44401. Fax: (0) 53 615545. Pres.: J. W. van de Steeg; Sales Mgr.: H. H. Smit.

EMI Services Benelux BV, Box 333, 5400 AH Uden, Uden, 5406 XC, (04132)6-81-55. Cable: EMI HP. Telex: 50477. Dir.: Dr. U. R. Mueller.

E M I Servs. Benelux BV, Box 333, 5400 AH Uden; Industrielaan 24, XC Uden, 5406, (04132)6-81-55. Cable: EMI HP. Telex: 50477. Pres.: Dr. U. R. Mueller.

Flame Audio & Visuals (Facil-Ludi-Audio-Muze-Ex), Box 2094, Amsterdam, 1000 CB, (020) 234692. Pres.: don H.G. Peijters-Kriwtzow.

Impresariaat Randstad B.V., Ds. Bleekerhof 21, 1391 BH Arcoude, 02946 4521. Telex: 52734. Pres.: L. Bolsius; Sales Mgr.: L. Gelderblom.

Magnetronics BV, De Westr. 12, Arnhem, 6814 AP, (085) 22-91-23.

Nederlandse Normaal Drukkerij BV (Bramson Groep), Box 191, Amersfoort, (033) 63-16-64. Telex: 79448.

Olman Handelmaatschappij BV, Box 84, A Einsteinweg 3, Alphen a/d Rijn, (01720)3-16-31. Telex: 39796.

Drukkerij van de Steeg BV, Industrieterrein de Siank, Lenteweg 8, Enschede, 7500 AC.

Zedrukkerij van Beers, Postbus 1123, Roosendaal, 4703 NZ.

RAW MATERIALS

Roxs Handelonderneming BV, Box 36, Waalwijk, 5140 AA, (04160)3-25-81. Cable: ROXS. Telex: 35040. Dir.: Chris van Delft. Product(s): Ambrosio, Dietvorst, Aprevil.

TAPE, SUPPLIES & ACCESSORIES MFRS.

Benelux Music Industries, Box 70, 6000 Ab Weert, Weert, 6006 SK, (04950) 35640. Telex: 37576. Sales Mgr.: Adri-Jan Hoos; Dir.: Johnny Hoos. Audio—Cassette Labels.

Flame Audio & Visuals (Facil-Ludi-Audio-Muze-Ex), Box 2094, Amsterdam, 1000 CB, (020) 234692. Pres.: don H.G. Peijters-Kriwtzow. Audio—Label.

Nederlandse Normaal Drukkerij BV (Bramson Groep), Box 191, Amersfoort, (033) 63-16-64. Telex: 79448. Audio—Inlays.

Video—Boxes.

Salisbury Sound, Zuidendijk 327, Dordrecht, 3317 NR, (0) 78-184422. Telex: 20673 CASSET NL. Pres.: Renee Palm; Sales Mgr.: Fred Tollenaar. Audio—Blank audio cassettes & all connected services.

NEW GUINEA

ACCESSORY SUPPLIERS

BASF New Guinea, Box 92, Goroka. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

NEW ZEALAND

RECORD COMPANIES

Ace, See Jayrem Records Ltd.

Alligator, See Ode Record Co. Ltd.

Archive, See PolyGram Records Ltd.

Arista, See RCA/Ariola Ltd.

Award Musik, See Jayrem Records Ltd.

Benson, See Osborn Industries Ltd.

Bis, See Ode Record Co. Ltd.

Bumble, See Jayrem Records Ltd.

CRD, See Ode Record Co. Ltd.

CSA/Burning Sounds, See Jayrem Records Ltd.

Canaan Custom, See Sacred Records Ltd.

Carrere, See RCA/Ariola Ltd.

Charly, See Jayrem Records Ltd.

Christian Artists, See Osborn Industries Ltd.

Concorde, See Osborn Industries Ltd.

Crusade, See Sacred Records Ltd.

Culture Press, See Jayrem Records Ltd.

Decca, See PolyGram Records Ltd.

Delite, See PolyGram Records Ltd.

Demon, See Jayrem Records Ltd.

Destiny, See Sacred Records Ltd.

Deutsche Grammophon, See PolyGram Records Ltd.

Eelman, See Jayrem Records Ltd.

Eg, See PolyGram Records Ltd.

Elm, See PolyGram Records Ltd.

Erato, See Jayrem Records Ltd.

Five Star Recordings Of New Zealand, Box 1535, Auckland, 370 007. (Franchise)

Harmonia Mundi, See Ode.

Heritage, See Osborn Industries Ltd.

Hibiscus, See Kiwi Pacific Records Ltd.

Hot, See Jayrem Records Ltd.

Hughes Lelaure Group Ltd. (Music World), Box 38-791, Petone, Wellington, (04) 666-118, Fax: (04) 666-160, Gen. Mgr.: Ross Donohue; Managing Dir.: Houghton Hughes.

Label(s): Music World, Koala, Lucky, Legends, Golden Editions, Kiddie Cassette, Duet, Maestro Masters, Christmas Cassette, Two-for-One, Starburst.

Hungariton, See Ode Record Co. Ltd.

Idiot, See Jayrem Records Ltd.

Jayrem Records Ltd., Box 3054, Wellington, 723-607, Telex: NZ 30540 JAYREC, Managing Dir.: James Moss; Sales Mgr.: Neil Campbell; A & R: John Mowat; Promo. Mgr.: Lisa MacFarlane.

Label(s): (Owned) Jayrem, (Licensed) Eelman, Bumble, Foreign Vogue, Award Musik, Hot, Sheffield Lab, Erato, Orfeo, Charly, Demon, Ace, Serengeti, Ras, Trojan, CSA/Burning Sounds, Nighthawk, Idiot, Culture Press, Neat. (CD-Distributor).

Jim, See Osborn Industries Ltd.

Kiwi Pacific Records Ltd., Box 826, Wellington, (64) 4 849981, Cable: KIWITONE, Telex: NZ 30200, Managing Dir.: Tony Vercoe; Dir.: Mary Vercoe; Production Mgr.: Murray Vincent.

Label(s): (Owned) Kiwi, Tartar, Hibiscus. (CD-Distributor)

London, See PolyGram Records Ltd.

MFN, See Jayrem Records Ltd.

Maranatha!, See Osborn Industries Ltd.

Maul Records, Box 335, Hawera, Taranaki, 87272, Gen. Mgr./Mng. Dir./A&R: Dalvanus Prime; Public Relations: Bitinia Deltin; Publishing: Eddie Prime.

Int'l Reps.: Sonet (United Kingdom).

Mercury, See PolyGram Records Ltd.

Motown, See RCA/Ariola Ltd.

Neat, See Jayrem Records Ltd.

Nighthawk, See Jayrem Records Ltd.

Ode Record Co. Ltd., Box 1535, 199 Karangahape Rd., Auckland, (09) 790-007, Telex: NZ 2553, Managing Dir.: Terence O'Neill Joyce.

Label(s): (Owned) Ode, (Licensed) Harmonia Mundi, Hungariton, CRD, Bis, Alligator, Rounder.

Int'l Reps.: Vanguard (Australia); Larrikin (Australia). (CD-Distributor)

Orfeo, See Jayrem Records Ltd.

Osborn Industries Ltd., Box 212, Hastings, (070) 66621, (070) 67906, Telex: ACME-NZ 3251, Managing Dir.: David Osborn; Mgr.: Ron Rees; Sales Mgr.: Mark Burgess.

Label(s): (Owned) Concorde, (Licensed) Sparrow, Maranatha!, Benson, Heritage, Jim Records, Christian Artists. (CD-Distributor)

PRT, See PolyGram Records Ltd.

Pablo, See PolyGram Records Ltd.

Pagan, See RCA/Ariola Ltd.

Philips, See PolyGram Records Ltd.

Polydor, See PolyGram Records Ltd.

Polygram Records Ltd., Box 617, 77 Grafton Rd., Auckland, (09) 775-663, Telex: NZ 2951, Gen. Mgr.: Nigel Sandiford; Sales Mgr.: Kaye Wilkie; Promos. Mgr.: Chris White.

Label(s): (Owned) Archive, Decca, London, Deutsche Grammophon, Mercury, Philips, Polydor, Polygram, RSO, Rainbow, Solid Gold, Verve, Vertico, Polystar, (Licensed) Delite, Elm, Eg, Pablo, PRT, Rocket. (CD-Distributor)

Polystar, See PolyGram Records Ltd.

Powderworks, See RCA/Ariola Ltd.

RAS, See Jayrem Records Ltd.

RCA/Ariola Ltd., Vacation House, 60 Parnell Rd., Parwell, Auckland, (9) 790-661, Telex: NZ 2208 Facis 389-247, Gen. Mgr.: Morris C. Smith; Nat'l Promos. Mgr.: David Jordan.

Label(s): (Licensed) Motown, Carrere, Powderworks, Pagan, RCA/Ariola, Arista. (CD-Distributor)

RSO, See PolyGram Records Ltd.

Rainbow, See PolyGram Records Ltd.

Reaction Records Ltd., 11 York St., Auckland, (09) 795-236, Telex: NZ 2901 SEEK AK, Managing Dir.: Glyn Tucker, Jr.; Gen. Mgr.: Mike Chunn.

Label(s): (Owned) Reaction.

Int'l Reps.: Festival Records (New Zealand).

Red Lighting, See Jayrem Records Ltd.

Rocket, See PolyGram Records Ltd.

Rough Trade, See Jayrem Records Ltd.

Rounder, See Ode Record Co. Ltd.

Sacred Records Ltd., Box 550, Oxford St., Levin, 5500, (069) 84-403, Cable: SACORDS, Managing Dir.: Peter R. Harris.

Label(s): (Owned) Sacred, Destiny, Crusade, Canaan Custom.

Serengeti, See Jayrem Records Ltd.

Sheffield Lab, See Jayrem Records Ltd.

Solid Gold, See PolyGram Records Ltd.

Sparrow, See Osborn Industries Ltd.

Tartar, See Kiwi Pacific Records Ltd.

Trojan, See Jayrem Records Ltd.

Vertico, See PolyGram Records Ltd.

Verve, See PolyGram Records Ltd.

Vogue, See Jayrem Records Ltd.

MUSIC PUBLISHERS

Jayrem Music, Box 3054, Wellington, 723607, Telex: NZ 30540 JAYREC, Pres.: James Moss.

Kiwi Pacific Records Ltd., Box 826, Wellington, (64) 4 849981, Cable: KIWITONE, Telex: NZ 30200, Gen. Mgr.: Tony Vercoe, Managing Dir., Contact: Murray Vincent. Mandrill Recording Studios Ltd., 11 York St., Auckland, (09) 795-236, Telex: NZ 2901 SEEK AK, Contact: Glyn Tucker, Jr.

Maul Music, Box 335, Hawera, Taranaki, 87272, Pres.: Dalvanus Prime, Gen. Mgr.: Dalvanus Prime, Prof. Mgr.: Eddie Prime.

Ode Music, Box 1535, Auckland, (09) 790-007, Telex: NZ 2553, Pres.: Terence O'Neill Joyce.

Sacred, See Word Lehcon Music Group.

Word Lehcon Music Group, Box 550, Oxford St., Levin, PM 5500, (069) 84403, Cable: SACORDS, Pres.: Peter R. Harris.

Word NZ, See Word Lehcon Music Group.

ACCESSORY SUPPLIERS

Agfa Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: NZ 2934. Sales Mgr.: John Alexander, Managing Dir.: David Hope-Cross.

Product(s): Tape—Cases (audio), Head Cleaners (audio & video).

BASF New Zealand Ltd., Mahunga Dr. Mangere, Auckland.

Product(s): Tape—Leader Tape, Splicing Tape & Equip. Cello-Kraft Ltd., Box 15-079, Miramar, Wellington, 3, 886-831. Managing Dir.: E. L. Verrall.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Music World Ltd. (Houghton Hughes Ltd.), 75 Hawdon St., Christchurch, 63-187. Cable: MASTERDISC. Sales Mgr.: R. Biffin; Mng. Dir.: Houghton Hughes.

Product(s): Record—Record Care Products, (storage racks), Tape—Head Cleaners.

Videx Systems Ltd., Box 31-029, 48 Elllice Rd., Auckland, (09) 444-6085. Telex: 60044. Mng. Dir.: Greg Watson.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers, Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

Agfa Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: NZ 2934. Sales Mgr.: John Alexander, Managing Dir.: David Hope-Cross.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Cello-Kraft Ltd., Box 15-079, Miramar, Wellington, 3, 886-831. Managing Dir.: E. L. Verrall.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

New Zealand Electronics Mfrs. Federation, Box 9130, Wellington, (4) 843-688. Telex: 31129. Sr. Exec. Officer: Noel Derry.

Recording Industry Assn. of New Zealand Inc., Box 9241, Wellington, (NZ) 843523, (NZ) 857533. Telex: NZ 30200. Pres.: T. J. Murdoch.

Video Assn. of New Zealand Inc., Box 9241, Wellington, 843-523. Telex: 30200. Exec. Officer: F. W. Smith.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

APRA (Australasian Performing Rights Assn. Ltd.), BNSW Bldg., Lambton Quay, Wellington, 724-430.

Phonographic Performances (New Zealand) Ltd., Box 9241, Wellington, 843-523. Telex: 30200. Managing Dir.: F. W. Smith.

Recording Industry Assn. of New Zealand Inc., Box 9241, Wellington, (NZ) 843523, (NZ) 857533. Telex: NZ 30200. Pres.: T. J. Murdoch.

Word (NZ) Ltd., 176 Queen St., West, Levin, PM 5500, (069) 84403. Cable: SACORDS. Pres.: P. R. Harris.

MUSIC LIBRARIES

Word (NZ) Ltd., 176 Queen St., West, Levin, PM 5500, (069) 84403. Cable: SACORDS. Pres.: P. R. Harris.

RECORD PROMOTION (Including Public Relations & Marketing)

Record Publications Ltd., Box 9241, Wellington, Telex: 30200. Managing Dir.: F. W. Smith.
Word (NZ) Ltd., 176 Queen St., West, Levin, PM 5500, (069) 84403. Cable: SACORDS. Pres.: P. R. Harris.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Word (NZ) Ltd., 176 Queen St., West, Levin, PM 5500, (069) 84403. Cable: SACORDS. Pres.: P. R. Harris.
Product(s): Buttons/Badges, Patches, Posters, Bumper Stickers.

TAPE CUSTOM DUPLICATORS

EMI Mfg. Ltd., 408 Hutt Rd., Lower Hutt, Wellington, 666-979. Cable: EMITRON. Managing Dir.: D. Snell.
PolyGram Records Ltd., Box 37-452, Auckland, 775-663. Telex: 2951. Sales Mgr.: Nigel Sandiford.
Tape Transcriptions Ltd., Box 8665, Auckland, 798-734. Managing Dir.: Phil T. Stebbing.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Magnetic Prods. Ltd., Box 31-029, 48 Elllice Rd., Auckland, (09) 444-6085. Telex: 60044. Mng. Dir.: Greg Watson.
Product(s): Tape—carrying & storage cases.

PLATING, PROCESSING & PRESSING PLANTS

EMI Mfg. Ltd., 408 Hutt Rd., Lower Hutt, Wellington, 666-979. Cable: EMITRON. Managing Dir.: D. Snell.

TAPE PACKAGING & LABELING SERVICES

Agfa Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: John Alexander, Managing Dir.: David Hope-Cross.
Cello-Kraft Ltd., Box 15-079, Miramar, Wellington, 3, 886-831. Managing Dir.: E. L. Verrall.
Whitcoulls Ltd., Stone St., Miramar, Wellington, 848-039. Prod. Div. Branch Mgr.: D. A. Pemberton. (Labeling)

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Agfa Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: John Alexander, Managing Dir.: David Hope-Cross.
Audio: Agfa audio cassettes.
Video: Agfa video cassettes.
Videx Systems, Ltd., Box 31-029, 48 Elllice Rd., Auckland, (09) 444-6085. Telex: 60044. Mng. Dir.: Greg Watson.
Video: AMPEX.

ENVELOPES & MAILERS

Agfa Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: John Alexander, Managing Dir.: David Hope-Cross.
Cello-Kraft Ltd., Box 15-079, Miramar, Wellington, 3, 886-831. Managing Dir.: E. L. Verrall.
Whitcoulls Ltd., Stone St., Miramar, Wellington, 848-039. Prod. Div. Branch Mgr.: D. A. Pemberton.

JACKETS, SLEEVES & LABELS

Agfa Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: John Alexander, Managing Dir.: David Hope-Cross.
Cello-Kraft Ltd., Box 15-079, Miramar, Wellington, 3, 886-831. Managing Dir.: E. L. Verrall. (Jackets—LP)
Rotowax Ltd., 90-100 Hanson St., Wellington, 894-095.
Whitcoulls Ltd., Stone St., Miramar, Wellington, 848-039. Prod. Div. Branch Mgr.: D. A. Pemberton.

POLYBAG & SHRINKWRAP

Whitcoulls Ltd., Stone St., Miramar, Wellington, 848-039. Prod. Div. Branch Mgr.: D.A. Pemberton. (Polybag only)

TAPE SUPPLIES & ACCESSORIES MFRS.

Agfa Gevaert NZ Ltd., Box 215, Auckland, (6409) 4191420. Telex: N2 2934. Sales Mgr.: John Alexander, Managing Dir.: David Hope-Cross.
Audio—Agfa audio tape.
Video—Agfa video tape.

NICARAGUA

ACCESSORY SUPPLIERS

BASF Nicaragua S. A., Edificio Malaga modulo No. 11, 2 piso, Managua, 2255.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

NIGERIA

RECORD COMPANIES

PolyGram Records Ltd. (IFPI), Box 2997, Lagos, (02) 88 04 53, Cable: PHILREC, Managing Dir.: Ton Seysener.

ACCESSORY SUPPLIERS

BASF Nigeria, 7 Oba Adeton St. Ilupeju, Lagos.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Sameer Ents. (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357, (01) 660641. Cable: KISHMA. Pres.: T. B. Vaswani; Sales Mgr.: A. L. Kalandari.
Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

DISPLAY & OTHER FIXTURES

Sameer Ents. (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357, (01) 660641. Cable: KISHMA. Pres.: T. B. Vaswani; Sales Mgr.: A. L. Kalandari.
Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

TAPE PACKAGING & LABELING SERVICES

Sameer Ents. (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357, (01) 660641. Cable: KISHMA. Pres.: T. B. Vaswani; Sales Mgr.: A. L. Kalandari.

ENVELOPES & MAILERS

Sameer Ents. (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357, (01) 660641. Cable: KISHMA. Pres.: T. B. Vaswani; Sales Mgr.: A. L. Kalandari.

JACKETS, SLEEVES & LABELS

Sameer Ents. (NIG.) Ltd., 40, Idumagbo Ave., 1st Floor, Lagos, (01) 661357, (01) 660641. Cable: KISHMA. Pres.: T. B. Vaswani; Sales Mgr.: A. L. Kalandari.

NORWAY

RECORD COMPANIES

Akkompagnementsplaten, See Norsk Grammofonkompani A/S.

Amigo, See Sonet Norsk Grammofon A. S.
Archiv, See PolyGram Records A/S.
Asylum, See PolyGram Records A/S.
Atco, See PolyGram Records A/S.
Atlantic, See PolyGram Records A/S.
Baby, See Sonet Norsk Grammofon A. S.
Backstreet, See PolyGram Records A/S.
Bang, See CBS Records A/S.
Barneplaten, See Norsk Grammofonkompani.
Believe in a Dream, See CBS Records A/S.
Big Hand, See Sonet Norsk Grammofon A. S.
Blue Sky, See CBS Records A/S.
Brand New, See Slagerfabrikken A/S.
Brighton Records, See CBS Records A/S.
Buddha/Sutra, See Sonet Norsk Grammofon A. S.
CBS Associated Records, See CBS Records A/S.
CBS Records A/S, Box 134, Okern, Oslo 5, 0509, (2) 64 37 90, Cable: CBS RECORDS, Telex: 19356, Managing Dir.: Rune Hagberg; Mktg. Mgr.: Jan Ostli; Sales Mgr.: Bjorn Kristiansen.
Label(s): (Owned) Bang, Believe in a Dream, Blue Sky, Brighton, Caribou, CBS Associated Records, Cupol, Cleveland Int'l, Coast to, Coast, Dream, Embassy, Epic, Lorimar, Estate, Maestro, Masterworks, Experience, Full Moon/415, Innervation, Ice, Johnston, Kat Family, Kirshner, Monument, My Disc, Nemperor, Orange Recordings, Pasha, Pavillion, Philadelphia Int'l (PIR), Portrait, Private 1, Rock'n Roll, Scotti Bros., Tabu, T-Neck. (CD-Distributor)

CNR, See PolyGram Records A/S.
Camp, See PolyGram Records A/S.
Caribou, See CBS Records A/S.
Carrera, See PolyGram Records A/S.
Casablanca, See PolyGram Records A/S.
Chrisma, See PolyGram Records A/S.
Chrysalis, See Sonet Norsk Grammofon A. S.
Cleveland Int'l, See CBS Records A/S.
Coast-to-Coast, See CBS Records A/S.
Continental Consult A. S., Box 3707, Gamlebyen, Oslo 1, 0135, (2) 68 65 62, Telex: 19341 bama n, Pres.: Barry Matheson; Gen. Mgr.: Borre Brenne; Int'l (UK): John Harwood-Bee.
Label(s): (Owned) Continental, Home's, MFA, Country Collection, Horizon.

Country Collection, See Continental Consult A. S.
Crambo, See Sonet Norsk Grammofon A. S.
Cube, See Sonet Norsk Grammofon A. S.
Cupol, See CBS Records A/S.
Curb, See Sonet Norsk Grammofon A. S.
DFD, See Sonet Norsk Grammofon A. S.
Decca, See PolyGram Records A/S.
Delphine, See CBS Records A/S.
Deram, See PolyGram Records A/S.
Desperado, See Slagerfabrikken A/S.
Deutsch Grammophon, See PolyGram Records A/S.
Dream, See CBS Records A/S.
ECM, See PolyGram Records A/S.
EG, See PolyGram Records A/S.

EMI Norsk A/A (IFPI), Postboks 42, Korsvoll, Oslo 8, (02) 23 14 88, Cable: EMIGRAM, Telex: 856 76294, Managing Dir.: Hans Ro; Mktg./A & R Mgr.: Fredrik Mueller; Sales Mgr.: Frode Skulstad.
Label(s): (Owned) Blue Note, Classics For Pleasure, Columbia, Double-Up, EMI, EMI-America, EMI-EAR, EMI Int'l, Electrola, Encore, HMV/Harvest, Liberty, Music For Pleasure, Odeon, One-Up, Parlophone, Pathe, Regal Zonophone, Seraphim, Sidewalk, Starline, Studio Two, Sunset, Talisman, United Artists, Volkspilatte, Waverley, World Record Club.

Elektra, See PolyGram Records A/S.
Embassy, See CBS Records A/S.
Encore, See EMI Norsk A/S.
Epic, See CBS Records A/S.
Estate Records Corp., See CBS Records Corp.
Estate Records Corp., See CBS Records A/S.
Eventyrplaten, See Norsk Grammofonkompani A/S.
Experience, See CBS Records A/S.
F-Beat, See PolyGram Records A/S.
Fantasy, See Sonet Norsk Grammofon A. S.
Fontana, See PolyGram Records A/S.
415 Records, See CBS Records A/S.
Fruitana, See PolyGram Records A/S.
Fugitive, See Slagerfabrikken A/S.
Full Moon/Epic, See CBS Records A/S.
Garbage, See Sonet Norsk Grammofon A. S.
Geffen, See CBS Records A/S.

Gospelhouse Music A/S (IFPI), Box 33, 1342 Jar., (02) 53 23 78.
Label(s): (Owned) Gospelhouse, Newsong, (distributed) GME, Grapevine, Greentree, Home Sweet Home, Jim, Kingsway, Lamb & Lion, Mariana, Marshalls, New Pax, Pila, Pilgram, Pilot, Refuge, Skippers.
Int'l Reps.: Nya Toner Aps (Norway); Finnngospel Oy (Finland); GMI (The Netherlands).

HKP, See Sonet Norsk Grammofon A. S.
Hagbart, See PolyGram Records A/S.
Harmoni, See Norsk Grammophonkompani.
Hawk, See Slagerfabrikken A/S.
Hello, See PolyGram Records A/S.
His Master's Voice, See Oscar Records.
Home's, See Continental Consult A. S.
Horizon, See Continental Consult A. S.
Hot Line, See Slagerfabrikken A/S.
IRS, See CBS Records A/S.
Ice, See CBS Records A/S.
Illegal, See CBS Records A/S.
Impact, See PolyGram Records A/S.
Innervision, See CBS Records A/S.
Intervideo A/S, Box 32, Ljan, Oslo 11, (02) 29 72 00, Telex: 17755.
 Label(s): (Owned) Intervideo, (Licensed) Arrival, Impact, Imperial, K-Tel Int'l (all Canada), A & R, CNR, Papagayo, TTR (all Netherlands), Arrival, Mervyn Conn, Creole, K-Tel Int'l, Lotus, PVK, Young Blood, (all United Kingdom), Can't Stop, Prelude, WMOT (all United States).
Island, See Sonet Norsk Grammofon A. S.
Dick James, See PolyGram Records A/S.
Jet, See CBS Records A/S.
Jive, See PolyGram Records A/S.
Johnston, See CBS Records A/S.
Jupiter, See CBS Records A/S.
Karusell, See PolyGram Records A/S.
Kat Family, See CBS Records A/S.
Kirshner, See CBS Records A/S.
London, See PolyGram Records A/S.
Lorimar, See CBS Records A/S.
Lurendreier, See Oscar Records.
MFA, See Continental Consult A. S.
Maestro, See CBS Records A/S.
Magnet, See PolyGram Records A/S.
Masterworks, See CBS Records A/S.
Megafon, See Sonet Norsk Grammofon A. S.
Mercury, See PolyGram Records A/S.
Metronome, See PolyGram Records A/S.
Monument, See CBS Records A/S.
Mute, See Sonet Norsk Grammofon A. S.
My Disc, See CBS Records A/S.
NJS, See Slagerfabrikken A/S.
NKF, See PolyGram Records A/S.
Nemperor, See CBS Records A/S.
Network, See CBS Records A/S.
Network Gold, See Network Media A/S.
Network Media A/S, Prinsegt. 33, Larvik, N-3250, 034-81659, Managing Dir.: Ole J. Rimstad; A & R: Jan Ove Nvbø.
 Label(s): (Owned) Network, Network Gold.
New Song, See CBS Records.
Nonesuch, See PolyGram Records A/S.
Nor-Disc, See PolyGram Records A/S.
Norsk Grammofonkompani A/S (IFPI), Fagerhoeyveien 2, Lysker, N-1324, (02) 53 34 72.
 Label(s): (Owned) Akkompagnementsplaten, Barneplaten, Eventyrplaten, Harmoni.
Norsk Samdistribution A/s, Box 2074, Gr. Lokka, Oslo 5, (05) 35 36 36.
 Label(s): (Licensed) (domestic) Kollbei, Mai, Oppsong, (foreign) Cherry Red, Rough Trade, Y (all United Kingdom).
Notabene Records A/S, Wolffsgt. 5, Oslo 3, 0358, (02) 691169, Gen. Mgr.: Ole A. Sorli.
 Label(s): (Owned) Notabene, (CD-Manufacturer/Distributor)
OZ, See CBS Records A/S.
On, See PolyGram Records A/S.
Oppsong, See Norsk Samdistribution.
Orange Recordings, See CBS Records A/S.
Oscar Records, Box 113 Boler, Oslo 6, N-0620, (02) 27.29.02, Mgr.: Mr. Askerøi.
 Label(s): (Owned) Oscar, (Licensed) His Masters Voice, Lurenfreier, Ripsaw, Sunrock, Wix.
Pablo, See Sonet Norsk Grammofon A. S.
Pasha, See CBS Records A/S.
Pavillion, See CBS Records A/S.
Philadelphia Int. Records(PIR), See CBS Records A/S.
Philips, See PolyGram Records A/S.
Pineapple, See Dag Warner Prodn.
Polar, See Sonet Norsk Grammofon A. S.
PolyGram Rec. Serv., Marcus Thranesgate 2, Torshov/Oslo 4.
Polydor, See PolyGram Records A/S.
PolyGram Records A/S (IFPI), marcus Thranesgate 2, 0473 Oslo, 4, (02) 37 29 05, Telex: 18521 POLYG N, Managing Dir.: Sigurd Johannessen; Deputy Mgr.: Jørn Johnsen; Sales & Mktg. Mgr.: Tor Sagbakken; Gen. Mgr.: Michael Aas; Video Mgr.: Mats Nilsson.
 Label(s): (Owned) Archiv, Casablanca, Decca, Duetsch Grammophon, Fontana, London, Karusell, Mercury, Nor-Disc, On, Philips, Polydor, Sonora, Vertigo, Zarepta., (Licensed) Asylum, Atco, Atlantic, Backstreet, CNR, Camp, Carrere, Derem, ECM, EG, Electra, F-Beat, Fruitana, Hagbart, Hello, Impact, Dick James, Jive, Magnet, Metronome, NKF, Nonesuch, Reprise, Riva, Rondo, Sira, Smash, Teldec, WEA, Warner Bros.
PolyGram Record Service, Marcus Thranesgate 2, Torshov/Oslo 4, (472) 379944, Telex: 18252.
Portrait, See CBS Records A/S.

Private I, See CBS Records A/S.
Reprise, See PolyGram Records A/S.
Reset, See Sonet Norsk Grammofon A. S.
Ripsaw, See Oscar Records.
Riva, See PolyGram Records A/S.
Rock'n Roll, See CBS Records A/S.
Rocket, See PolyGram Records A/S.
Rolling Stones Records, See CBS Records A/S.
Rondo, See PolyGram Records A/S.
Roulette, See Sonet Norsk Grammofon A. S.
Round Up, See CBS Records A/S.
Scotti Bros., See CBS Records A/S.
Siberia, See Sonet Norsk Grammofon A. S.
Sire, See PolyGram Records A/S.
Slager, See Slagerfabrikken A/S.
Slagerfabrikken A/S, Box 5949, Hegdehaugen, Oslo, 0308, (02) 46 20 16, Telex: 76553 nstpn n, Managing Dir.: Jan Paulsen; Managing Dir.: Audun Tylden; Sales Dir.: Tove Furmyr; Mktg. Dir.: Kjersti Nilsen; Pub. Rel.: Inger Rise.
 Label(s): (Owned) Desperado, Fugitive, Hot Line, NJS, Slager, Tomato, (Licensed) Brand New, Hawk. (CD-Manufacturer/Distributor)
Smash, See PolyGram Records A/S.
Sonet, See Sonet NORSK Grammofon A. S.
Sonet Norsk Grammofon A.S., Maridalsveien 87b, Oslo, 0461, (02) 35 28 30, Telex: 76512 sonet n, Managing Dir.: Terje Engen; Sales/Mktg. Mgr.: Harald Tomte; Int'l Label Mgr.: Richard Isbell; Press/Publicity: Ann Myhrer; Promo. Mgr.: Linde Gilberg.
 Label(s): (Owned) Sonet, Garbage, (Licensed) Big Hand, Baby, Buddha/Sutra, Chrysalis, Cube, Curb, Cramboj, Fantasy, Island, Jive, Mute, Pablo, Reset, Roulette, Stiff, Polar, Amigo, DFD, Megafon, HKP, Vera. (CD-Manufacturer/Distributor)
Sonora, See PolyGram Records A/S.
Starline, See EMI Norsk.
Stiff, See Sonet Norsk Grammofon A. S.
Strawberry, See Dag Warner Prodn.
Sunrock, See Oscar Records.
Swan Song, See PolyGram Records A/S.
T-Neck, See CBS Records A/S.
TSOP, See CBS Records A/S.
Tabu, See CBS Records A/S.
Teldec, See PolyGram Records A/S.
Tembo, See PolyGram Records A/S.
Threshold, See PolyGram Records A/S.
Tomato, See Slagerfabrikken A/S.
Troll, See PolyGram Records A/S.
Uniton, Box 51, Bekkelagshogda, Oslo 11, (47) 229 8084.
 Uniton, See Sonet Norsk Grammofon A. S.
Vera, See Sonet Norsk Grammofon A. S.
Vertigo, See PolyGram Records A/S.
Verve, See PolyGram Records A/S.
WEA Int'l, See PolyGram Records A/S.
Warner Bros., See PolyGram Records A/S.
Dag Warner Prodn., Etterstadsietta 3, Oslo 6, (472) 68 20 64.
 Label(s): (Owned) Pineapple, Strawberry, (distributed) Ace, Appaloosa, Beggars Banquet, Big Beat, Magnum, Paris Album, Saar, Sit. 2, Slash, Street Tunes, Underdog, Waterfront, Yad.
 Int'l Reprs.: Telaeg (Denmark), IRD (Italy), Sam (Sweden); Pinnacle (United Kingdom), Bellaphon (West Germany).
Wix, See Oscar Records.
Zarepta, See PolyGram Records A/S.

MUSIC PUBLISHERS

Arco, See Frost.
Barnes, See Frost.
Benny Borg Music, See Frost.
Big Hand, See Frost.
Buccaneer Music, See Frost.
Continental Consult A.S., Box 3707, Gamlebyen, Oslo 1, 0135, (2) 68 65 62, Telex: 19341 bama n, Pres.: Barry Matheson, Gen. Mgr.: Borre Brenne.
Filadelfiaforlaget A/S, Box 6757, St. Olavsplass, Oslo 1, (02) 11-13-10.
Gospelhouse Music, See Frost.
Hans Erichsen Musikforlag, See Skjonhalsforagene.
Hitsongs, See Frost.
Intersong, See Chappel.
Jorg-Fr. Ellersten A/S, Jernbanetorget 4, Oslo, (02) 42-58-83, Pres.: Jorg-Fr. Ellersten.
Klango, See Filadelfiaforlaget.
Lyche (Ed.), Kongensgate 2, Oslo 1, (02) 33-24-15.
Musikk-Huset A/S, Dronningensgt 21, Oslo 1, (02) 42-50-90.
Norsk Musikforlag A/s, Stortingsgt 8, box 1499 Vika, Oslo 1, 0161, (02) 68-41-40, Contact: Leif A. Dramstad.
Norsk Notestik & Forlag A/S, See Norsk Musikforlag.
OAS Music, Wolffsgt. 5, Oslo 3, 0358, (02) 691169, Telex: 71186 NEXIM N, Gen. Mgr.: Ole A. Sorli.
OAS Music, See Frost.
Oscar Music Publishing, Box 113 Boler, Oslo 6, N-0620, (02) 27.29.02, Gen. Mgr.: Mr. Askerøi.
Skjonhalsforagene, Postbus 141 Parkveien 1, Tynset, N-2501, (064) 81416.
Snowball, See Frost.

Snowflake Music, Torggt 7, Oslo 1, (02) 41-96-90.
Sonet Music, Maridalsveien 87 b, Oslo, 0461, (02) 35 28 30, Telex: 76512 sonet n, Gen. Mgr.: Terje Engen.
Tonika Bergen, See Molenaar's Muziekcentrale NV.

ACCESSORY SUPPLIERS

BASF-Norway, Billingstadsletta 14, Slependen, N 1312, (2) 136860, Telex: 71284 banor, Sales Mgr.: Mr. Grimmer.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
NCB/Norge, Klängenbergggt 5, 0161 Oslo 1, (02) 42 18 08.
 Telex: 74 294. Pres.: Berit Kolstad.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Skandinaviisk Elektronikk A/S, Ostre Akervei 99, Oslo 5, 15-00-90.
 Product(s): Record—Replacement Styli, Brand of styli: PICKERING.

DISPLAY & OTHER FIXTURES

NCB/Norge, Klängenbergggt 5, 0161 Oslo 1, (02) 42 18 08.
 Telex: 74 294. Pres.: Berit Kolstad.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Den Norske Gruppen (IFPI Norge), Postbus 42 Korsvoll Frysjaeveien 33, Oslo 8, (02) 23 14 88. Telex: 16294.
Grammofonplategrossistenes Forening (Record Wholesalers Assn.), Box 4352, Torshov, Oslo 4, 0402, (02) 37-29-05. Telex: OSLO 78521. Fax: 02 356757. Chrmn.: Michael Aas.
NCB/Norge, Klängenbergggt 5, 0161 Oslo 1, (02) 42 18 08.
 Telex: 74 294. Pres.: Berit Kolstad.
Norsk Musikerforbund, Youngs GT. 11, Oslo 1, 0181, Pres.: Tore Nordvik.
Norwegian Music Information Centre (NMI), Toftesgt. 69, Oslo, N-0552, (02) 41-96-75. Pres.: Yngve Slettholm; Gen. Mgr.: Jostein Simble.
Ny Musikk (Norwegian Section of the Int'l Society for Contemporary Music), Toftesgt. 69, Oslo 1, 0552, (02) 41 96 75. Pres.: Yngve Slettholm; Mgr.: Helge Skansen.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Continental Consult A/S, Postboks 3707, Gamlebyen, Oslo 1, 0135, Telex: 19341. Fax: (02) 68 65 62. Pres.: Barry Matheson; Sales Mgr.: John Harwood Bee; Gen. Mgr.: Borre Brenne.
Norwegian Composers' Society, Tono, Klängenberggaten 5, Oslo 1, 0161, (010472)425678. Telex: 74294. Fax: 42 87 89. Pres.: Arne Nordheim.
TONO (Norsk Komponistforenings Internasjonale Musikkbrya), Klängenberggaten 5, Oslo 1, (02) 42 18 08.

MUSIC LIBRARIES

Norwegian Music Information Centre (NMI), Toftesgt. 69, Oslo, N-0552, (02) 41-96-75. Pres.: Yngve Slettholm; Gen. Mgr.: Jostein Simble.

RECORD PROMOTION (Including Public Relations & Marketing)

Continental Consult A/S, Postboks 3707, Gamlebyen, Oslo 1, 0135, Telex: 19341. Fax: (02) 68 65 62. Pres.: Barry Matheson; Sales Mgr.: John Harwood Bee; Gen. Mgr.: Borre Brenne.
VCL Communications A/S, Evjebakken 19, Gjø Hum, Oslo, 1346, 472392006. Telex: 72421. Managing Dir.: Dave Scott.

TAPE CUSTOM DUPLICATORS

Roger Arnhoff Studio A/S, St. Olavsgaten 26, Oslo 1(02) 11 06 35. Telex: 76686. Pres.: Roger Arnhoff.
Norsk Grammofonkompani A/S, Fagerhoeyveien 2, Lysaker N-1324, (02) 53-34-72. Gen. Mgr.: O. Knudsen.
PolyGram Record Serv. (div. of PolyGram Recs. A/S), Sagveien 11, Oslo 4(02) 37 99 44. Telex: 18521. Pres.: Kees Ton; Sales Mgr.: Svein Aaby.

VCL Communications A/S, Evjebakken 19, Gje Hum, Oslo1346, 472392006. Telex: 72421. Managing Dir.: Dave Scott.

PLATING, PROCESSING & PRESSING PLANTS

Norsk Grammofonkompani A/S, Fagerhoeyen 2, Lysaker, N-1324, (02) 53-34-72. Gen. Mgr.: O. Knudsen.
PolyGram Record Serv. (div. of PolyGram Recs. A/S), Sagveien 11, Oslo 4, (02) 37 99 44. Telex: 18521. Pres.: Kees Ton; Sales Mgr.: Svein Aaby.
Ulf Cornelussen & Co., Fagerhoeyveien 2, Lysaker, N-1324, 53-34-72.

TAPE PACKAGING & LABELING SERVICES

NCB/Norge, Klengenbergt 5, 0161 Oslo 1, (02) 42 18 08. Telex: 74 294. Pres.: Berit Kolstad.

BLANK TAPE MANUFACTURERS

Agfa Gevaert A/S, Postboks 2008, Thv. Meyersgate 11,9, Oslo 5, (02) 376890. Telex: 18325. Mng. Dir.: A. Naper; Dept. Mgr.: G. Larsen.
BASF Norge A/S, Box 131, Billingstadsletta 14, Slependsen, N-1312, (2) 136-860. Telex: 71284 banor. Sales Mgr.: Mr. Grimmer.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

BASF-Norway, Billingstadsletta 14, Slependsen, N 1312, (2) 136860. Telex: 71284 banor. Sales Mgr.: Mr. Grimmer.

ENVELOPES & MAILERS

NCB/Norge, Klengenbergt 5, 0161 Oslo 1, (02) 42 18 08. Telex: 74 294. Pres.: Berit Kolstad.

JACKETS, SLEEVES & LABELS

NCB/Norge, Klengenbergt 5, 0161 Oslo 1, (02) 42 18 08. Telex: 74 294. Pres.: Berit Kolstad.
PolyGram Record Serv. (div. of PolyGram Recs. A/S), Sagveien 11, Oslo 4, (02) 37 99 44. Telex: 18521. Pres.: Kees Ton; Sales Mgr.: Svein Aaby.

RAW MATERIALS

SES A/S, Oesterdalsgt. 1J, Oslo 6, (02) 60-68-40. Product(s): Plastic materials.

TAPE, SUPPLIES & ACCESSORIES MFRS.

BASF-Norway, Billingstadsletta 14, Slependsen, N 1312, (2) 136860. Telex: 71284 banor. Sales Mgr.: Mr. Grimmer.

PAKISTAN

ACCESSORY SUPPLIERS

BASF Pakistan, 46-A Block 6, P.E.C.H.S. Box 3171, Karachi, 29. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

PANAMA

RECORD COMPANIES

Affinity, See Charly Holdings Inc.
Atlantis, See Charly Holdings Inc.

BYG, See Charly Holdings Inc.
Bandit, See Charly Holdings Inc.
Baron, See Charly Holdings Inc.
Baron, See Charly Holdings Inc.
Blue Cat, See Charly Holdings Inc.
Bronco, See Continental De Discos, S. A.
Catalyst, See Charly Holdings Inc.
Carino, See Continental De Discos, S. A.
Chancy, See Continental De Discos, S. A.
Charly Holdings Inc., Calle 32 & Avenida J. Rosemana 4, Panama City, Contact: R.-Cl. Foex; Contact: Sylvia Merbach.
Label(s): (Owned) Affinity, Atlantis, Charly, Decal, Demi Monde, Directional, New Cross, Now, Smack, BYG, (Licensed) Bandit, Baron, Blue Cat, Cobra, Catalyst, Jewel, Lewis, Minaret, One Way, Paula, Plantation, Red Bird, Ronn., (CD-Manufacturer/Distributor)

Cobra, See Charly Holdings Inc.
Codisa, See Continental De Discos, S. A.
Combo, See Continental De Discos, S. A.
Continental De Discos, S. A., Apartado Postal 456-9A, Panama, 23-6280, 23-6118, Cable: CODISA, Pres./Gen. Mgr.: Alcides Almanza, Jr.; Asst. Gen. Mgr.: Domingo Arauz H.; Int'l Dir.: Martin Almanza H.; Sales Dir.: Juan Pinzon; Promos.: Miguel A. Bonilla.
Label(s): (Owned) Codisa, Carino, Emely, Happy, (Licensed) Artomax, Bronco, Gema, Combo, Discomundo, Discotumbre, Mini, Discotumbre, Superstars, Rico, Chancy, Lo Mejor, Modiner, Rumba, Salsoso.
US Reprs.: Caribbean Records (Miami, FL).
Int'l Reprs.: Codiscos (Colombia); Kodica (Costa Rica).

Decal, See Charly Holdings Inc.
Demi Monde, See Charly Holdings Inc.
Directional, See Charly Holdings Inc.
Discomundo, See Continental De Discos, S. A.
Discotumbre, See Continental De Discos, S. A.
Emely, See Continental De Discos, S. A.
Gema, See Continental De Discos, S. A.
Happy Artomax, See Continental De Discos, S. A.
Jewel, See Charly Holdings Inc.
Lewis, See Charly Holdings Inc.
Lo Mejor, See Continental De Discos, S. A.
Minaret, See Charly Holdings Inc.
Mini, See Continental De Discos, S. A.
Modiner, See Continental De Discos, S. A.
New Cross, See Charly Holdings Inc.
Now, See Charly Holdings Inc.
One Way, See Charly Holdings Inc.
Paula, See Charly Holdings Inc.
Plantation, See Charly Holdings Inc.
Red Bird, See Charly Holdings Inc.
Rico, See Continental De Discos, S. A.
Ronn, See Charly Holdings Inc.
Salsoso, See Continental De Discos, S. A.
Smack, See Charly Holdings Inc.
Superstars, See Continental De Discos, S. A.

MUSIC PUBLISHERS

Edicon (Editora Contienetal, S. A.), Apartado Postal 456-9A, Panama, 23-6118, Pres.: Emitza de Almanza, Gen. Mgr.: Ramon Almanza, Prof. Mgr.: Aiselmá Dorbs.

ACCESSORY SUPPLIERS

BASF Panama, Calle 75 Frente a l escuela, Ciudad de Panama, 5. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

PARAGUAY

ACCESSORY SUPPLIERS

BASF Paraguay, Juan Fericao Roehrig S.A.C., Asuncion. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

PERU

RECORD COMPANIES

A & M, See CBS Discos Del Peru S.A.
Broadwalk, See CBS Discos Del Peru S.A.
CBS Discos Del Peru S.A., Avenida Arenales No. 815, Lima, 1, 241845, 241944/311943, Telex: 20053PE CP LIMTC, Managing Dir.: Augusto Sarria A.; Gen. Acct. & Admin.: Mario Leon Z.; A & R Mgr.: Enrique Lynch; Promo. Mgr.: Matias Jimenez.

Label(s): (Licensed) CBS, Epic, A & M, Potrait, Broadwalk, Geffen, Jet, Scotti, e Bros., Interdisc, Nazareno Producciones.

"El Virrey" Industrias Musicales S.A., Box 6191, Correo Central, Lima 1, 40 48 00, Telex: 20276, Gen. Mgr.: Monica Brenner; Admin. Mgr.: Juan Carlos Cleo.
Epic, See CBS Discos Del Peru S.A.
Fono Video, See "Codiscos" Compania Colombiana de Discos, S. A.
Geffen, See CBS Discos Del Peru S.A.
Interdisc, See CBS Discos Del Peru S.A.
Jet, See CBS Discos Del Peru S.A.
Nazareno Producciones, See CBS Discos Del Peru S.A.
Portrait, See CBS Discos Del Peru S.A.
Scotti Bros., See CBS Discos Del Peru S.A.

MUSIC PUBLISHERS

SBK Songs Del Peru S.A., Apartado 76, Lima, 51 14 241 845, Telex: 394-200-53, Contact: Augusto Sarria A.

ACCESSORY SUPPLIERS

BASF Peru S.A., Lima, 100.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Eslab Laboratorio Electronico SA, Casilla 224, Lima 18, 45-55-30, 45-65-97, Telex: 25385. Pres.: Heinz O. Schleusner; Sales Mgr.: Roland Hess R.
Product(s): Tape—Head Cleaners, Bulk Erasers, Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

APDAYC (Asociacion Peruana de Autores & Compositores), Jiron Ica 559, Lima, 32-9-265, 24-85-76. Telex: 329265. Pres.: Alicia Maguina de Hayre; Sales Mgr.: Alfredo Verastegui Ochoa.
Ediciones Internacionales Perumusa E.I.R., Av. Emancipacion 271 Oficinas 138/140, Lima 1, 1617, 28-1617. Cable: "PERUMUSICA" LIMA. Pres.: Ruben Alberto Salaberry.
Fonoperu (Sociedad de Recaudacion de Derechos Fonomecanicos), Av. Emancipacion 271, Of. 140, Lima, 28-16-17. Cable: FONOPERU. Managing Dir.: Ruben A. Salaberry.
Industrial Sono-Radio SA, Av. Republica de Panama, Lima, 1427, 72-33-54, 72-20-21. Cable: SONORADIO. Telex: 20385. Pres.: Jose A. Baerti; Dir.: Ricardo E. Proano.
RPM Estudios SrL, Manco Capac 495, Miraflores-Lima, 45-7912, 45-8868. Owner: Ricardo Palma Michelsen.
Sociedad de Recaudacion de Derechos Funomecanicos (Funoperu S.A.), Ave. Emancipacion 271 Oficinas 138/140, Lima 1, 28-1617. Cable: "FUNOPERU" Lima. Pres.: Ruben Alberto Salaberry.

RECORD PROMOTION

(Including Public Relations & Marketing)

IEMPSA (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey, Lima, 1247, 32-40-05, 31-81-12. Cable: IEMPSA. Telex: 25570. Managing Dir.: Augusto Sarria Salas.
Industrial Sono-Radio SA, Av. Republica de Panama, Lima, 1427, 72-33-54, 72-20-21. Cable: SONORADIO. Telex: 20385. Pres.: Jose A. Baerti; Dir.: Ricardo E. Proano.
RPM Estudios SrL, Manco Capac 495, Miraflores-Lima, 45-7912, 45-8868. Owner: Ricardo Palma Michelsen.

TAPE CUSTOM DUPLICATORS

El Virrey Industrias Musicales SA, Av. Republica de Panama, San Isidro, Lima3551, 40-46-00. Cable: VIRREY. Telex: 354 20276. Gen. Mgr.: Enrique Brenner T.
Eslab Laboratorio Electronico SA, Casilla 224, Lima 1845-55-30, 45-65-97, Telex: 25385. Pres.: Heinz O. Schleusner; Sales Mgr.: Roland Hess R.
Galvano Disco SA (Galdisa), Guillermo Dansey, Lima1910, 51-88-40. Cable: GALDISA. Telex: 20472.
IEMPSA (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey, Lima1247, 32-40-05, 31-81-12, Cable: IEMPSA. Telex: 25570. Managing Dir.: Augusto Sarria Salas.
Industrial Sono-Radio SA, Av. Republica de Panama, Lima1427, 72-33-54, 72-20-21, Cable: SONORADIO. Telex: 20385.
RPM Estudios SrL, Manco Capac 495, Miraflores-Lima45-7912, 45-8868, Owner: Ricardo Palma Michelsen.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Eslab Laboratorio Electronico SA, Casilla 224, Lima 18, 45-55-30, 45-65-97, Telex: 25385. Pres.: Heinz O. Schleusner; Sales Mgr.: Roland Hess R. Product(s): Audio: LYREC, MCI.

TAPE PACKAGING & LABELING EQUIPMENT MANUFACTURERS

Eslab Laboratorio Electronico SA, Casilla 224, Lima 18, 45-55-30, 45-65-97, Telex: 25385. Pres.: Heinz O. Schleusner; Sales Mgr.: Roland Hess R. Product(s): ESLAB cassette labelers.

PLATING, PROCESSING & PRESSING PLANTS

El Virrey Industrias Musicales SA, Av. Republica de Panama, San Isidro, Lima, 3551, 40-46-00. Cable: VIRREY. Telex: 354 20276. Gen. Mgr.: Enrique Brenner T. **Galvano Disco SA (Galdisa)**, Guillermo Dansey, Lima, 1910, 51-86-40. Cable: GALDISA. Telex: 20472.

IEMPSA (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey, Lima, 1247, 32-40-05, 31-81-12, Cable: IEMPSA. Telex: 25570. Managing Dir.: Augusto Sarria Salas.

Industrial Sono-Radio SA, Av. Republica de Panama, Lima, 1427, 72-33-54, 72-20-21, Cable: SONORADIO. Telex: 20385.

Sica Peruana SA, Jr. Oroya 224, Lima 1, 23-63-71, 23-75-59, Cable: SICA-PERU. Telex: 25353. Pres.: Manuel Guerrero.

TAPE PACKAGING & LABELING SERVICES

El Virrey Industrias Musicales SA, Av. Republica de Panama, San Isidro, Lima, 3551, 40-46-00. Cable: VIRREY. Telex: 354 20276. Gen. Mgr.: Enrique Brenner T. (Labeling) (Audio: cassette labels)

BLANK TAPE MANUFACTURERS

BASF Peruana S.A., Av. Oscar R. Benavides, No. 5915, Lima 100, 3911, (512848). Cable: BASFPERU. Telex: 20110 basperu.

Eslab Laboratorio Electronico SA, Casilla 224, Lima 18, 2244, 455530, 456597. Telex: 25385. Sales Mgr.: Roland Hess; Managing Dir.: Heinz O. Schleusner.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Eslab Laboratorio Electronico SA, Casilla 224, Lima 18, 45-55-30, 45-65-97, Telex: 25385. Pres.: Heinz O. Schleusner; Sales Mgr.: Roland Hess R. Audio: AGFA, ESLABEL, AGFA, ESLABEL

CD PLAYER MANUFACTURERS

Eslab Laboratorio Electronico SA, Casilla 224, Lima 18, 45-55-30, 45-65-97, Telex: 25385. Pres.: Heinz O. Schleusner; Sales Mgr.: Roland Hess R.

JACKETS, SLEEVES & LABELS

El Virrey Industrias Musicales SA, Av. Republica de Panama, San Isidro, Lima, 3551, 40-46-00. Cable: VIRREY. Telex: 354 20276. Gen. Mgr.: Enrique Brenner T. (Jackets—LP & 45)(Sleeves—LP & 45)

IEMPSA (Industrias Electricas & Musicales Peruanas SA), Av. Guillermo Dansey, Lima, 1247, 32-40-05, 31-81-12, Cable: IEMPSA. Telex: 25570. Managing Dir.: Augusto Sarria Salas.

Sica Peruana SA, Jr. Oroya 224, Lima 1, 23-63-71, 23-75-59, Cable: SICA-PERU. Telex: 25353. Pres.: Manuel Guerrero. (Jackets—LP & 45)(Sleeves—LP & 45)

TAPE, SUPPLIES & ACCESSORIES MFRS.

El Virrey Industrias Musicales SA, Av. Republica de Panama, San Isidro, Lima, 3551, 40-46-00. Cable: VIRREY. Telex: 354 20276. Gen. Mgr.: Enrique Brenner T.

PHILIPPINES

RECORD COMPANIES

Blackgold, See Vicor Music Corp.

Bullet, See Vicor Music Corp.

Dyna Products, Inc., Box 4591, Manila, 63 (2) 36 20 379, 63 (2) 36 24 426, Telex: 40361/27264, Contact: James G. Day.

Emerald Music Corp., Suite 202, Delta Bldg., West Ave., Quezon City, 99 87 66 loc. 25, 98 08 51 loc. 24, Pres. & Chrmn.: Jose Antonia N.S. Carrion; Vice Pres.: Imelda P. Carrion; Pub. Rel./Promo. Mgr.: Junn Quintana; A & R Dir.: Ramon del Rosario; Admin. Officer: Atty. Luisito Vitug.

G N P Crescendo, See Ivory Records.

Ivory Records Corp., 2nd Floor, Quadstar Bldg., Ortigas Ave., Greenhills, San Juan, 721-0764, 721-6278, Cable: Ivorec, Telex: 23129 Ivorec Ph, Pres./Gen. Mgr.: Antonio M. Ocampo; Vice Pres./Treas.: Jaime T. Chua; Adv./Promo. Mgr.: Malou T. Torres; A & R: Kedy A. Sanchez; Sales Mgr.: Henry E. Sayas.

Label(s): (Owned) Ivory Records Corp., Stripes, (Licensed) Palo Alto/TBA, GNP Crescendo, Victor of Japan. **Octoarts Int'l, Inc.**, 945 EDSA Ave. cor. N. Lawin Ave., Quezon City, Manila, 968-143, 968-191, Cable: OCTOARTS Manila, Telex: 66785 (OCTO PNO, Pres.: Orlando R. Ilacad; Exec. Vice Pres.: Chito R. Ilacad; Int'l A & R Mgr.: Ricky R. Ilacad; Finance Mgr.: Francis M. Justo; Print & TV Promo. Mgr.: Aster A. Amoyo. **Label(s):** (Owned) April, Canary, New York, Octoarts, (Licensed) CBS, Epic, Portrait, Arista, CBS Masterworks, Motown, Baby, Chrysalis, Virgin, Ariola, PRT, Carrere, Prelude, Delphine, Record Shack, Proto. (CD-Distributor)

Palo Alto/TBA, See Ivory Records.

Plaka Phillipino, See Vicor Music Corp.

Praise, Inc., 175 Santa Domingo St., Quezon City, 34 70 21.

Label(s) Dist.: A & S, Birdwing, Broken Records, Canaan, Christian Artists, Dayspring, Exit, Kerygma, Lamb & Lion, Light, Live Oak, Manna, Maranatha, Meadowlark, Myrrh, Reunion, Seed, Solid Rock, Sparrow, Star Song, Straight Ahead, Urgent, Word. (Franchise)

Stripes, See Ivory Records.

Sunshine, See Vicor Music Corp.

Telesis Recording & Entertainment Corp., 96 20th Ave., Cubao, Metro Manila, Quezon City, 722-2953, Telex: 4488 jvanc, Pres. & Chrmn.: Wilfrido B. Cruz; Vice Pres.: Margot M. Gallardo; Product Services Mgr.: Edith M. Gallardo; Advertising & Promo. Mgr.: Rose Y. Duma. **Label(s):** (Owned) Telesis. (CD-Distributor)

Vicor Music Corp., 782 Aurora Blvd., Cuabo, Quezon City, 3008, 721 33 31, 721 33 40, Cable: VIMUSCO PHILIPPINES, Telex: 42056 VICOR PM, Pres.: Florendo R. Garcia, Jr.; Vice Pres. Mktg. & Prod.: Fred R. Samantela; Vice Pres. Fin. & Admin.: Atty. Claire D. Manuel; Adv. & Promo. Mgr.: Esperanza C. Cabunoc; Domestic A & R Mgr.: Alfonso S. Illagan.

Label(s): (Owned) Bullet, Plaka Phillipino, Sunshine, Blackgold, Vicor.

Victor of Japan, See Ivory Records.

ACCESSORY SUPPLIERS

BASF Philippines, Inc., 5th floor Emerald Bldg., 14 Emerald Ave., Makati, Metro Manila, 3117.

Product(s): Tape—Leader Tape, Splicing Tape & Equip. **Empire Electronics Corp.**, Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila, 3116, 89-13-87, 89-14-51. Telex: 66083. Pres.: Benjamin P. Sarmiento; V.P. Finance & Admin.: Joven T. Castaneda.

Product(s): Record—Replacement Styli, Tape—Head Cleaners.

Offspring Recs., Box AC 468, Cubao, Quezon City, (632)87-47-34, (632)86-67-57. Cable: SPRINGPROD. Pres.: Dan Samonte; Sales Mgr.: Babes Posadas; Gen. Mgr.: Robert Barivan.

Product(s): Record—Record Care Products; Tape—Head Cleaners, Bulk Erasers.

Three M Philippines Inc., 3M House, E. de los Santos Ave., Guadalupe, Manila, 86-70-81. Cable: TRIMINCO. Telex: 45179. Sales Mgr.: Renato P. Batucan Jr. **Product(s):** Record—Record Care Products, (Record Cleaners); Tape—Head Cleaners (audio & video), Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila, 3116, 89-13-87, 89-14-51. Telex: 66083. Pres.: Benjamin P. Sarmiento; V.P. Finance & Admin.: Joven T. Castaneda. **Product(s):** Tape—Display Racks.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Artists Guild of the Philippines, College of the Holy Spirit, Rm. 502, Manila, 57-13-11, 50-78-86.

League of Filipino Composers, 1665 Taft Ave., Manila. **Manila Symphony Society**, Manila Metropolitan Theater, Manila, 40-80-41, 48-47-21. Pres.: Antonio Ozeta.

Music Promo. Foundation of the Philippines, Ysmael Bldg., 1845 Taft Ave., Manila, Cable: MUSIPROM.

Nat'l Band Assn of the Philippines, 70 Boston St., Cubao, Quezon City, 70-34-94.

Nat'l Music Council of the Philippines, Cultural Ctr. of the Philippines, Manila, 2801, 832-3683, 832-1125. Cable: CULTURECEN. Telex: 40094. Pres.: Lucrecia R. Kasiliig.

RIAP (Record Ind. Assns. of the Philippines), c/o Manuel P. Villar, Escolta, Manila, 47-11-83, 40-10-81.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

BAMI (Bayanihan Music Philippines, Inc.), Box AC270, 782 Aurora Blvd., Cubao, Quezon City, 721 33 31, 721 33 40. Cable: VIMUSICO PHILIPPINES. Telex: 42056 VICTOR PM. Pres.: Florendo R. Garcia, Jr.; Vice Pres. of Mktg.: Fred R. Samantela.

FAMI (Fil-Am Music Inc.), Calvo Bldg, Rm. 220, Escolta, Manila, 40-35-05. Cable: FAMI.

Filecap (Filipino Society of Composers, Authors & Publishers), Republic Supermarket Bldg., Rm. 243, Santa Cruz, Manila, 49-27-88. Pres.: Felipe P. de Leon; Exec. Dir. & Corp. Sec.: Simplicio U. Suarez.

Musika Inc., Republic Supermarket Blvd., Rm. 243, Santa Cruz, Manila, 49-27-88. Pres.: Esteban B. Bautista.

Oskar Salazar Int'l Agency, Box 3739, Manila, 2800, 60-48-44. Cable: RAZALAS. Exec. Dir.: Oskar Salazar.

RECORD PROMOTION (Including Public Relations & Marketing)

Dimads, c/o Sound Int'l, Box 967, Manila. **Entertainment Mgmt. & Mktg. Inc.**, c/o Red, White & Blue Cinemas, Quezon City, 78-52-31.

Fil-Am Music Inc., Calvo Bldg., Rm 220, Escolta, Manila, 40-35-05. Cable: FAMI.

Offspring Recs., Box AC 468, Cubao, Quezon City, (632)87-47-34, (632)86-67-57. Cable: SPRINGPROD. Pres.: Dan Samonte; Sales Mgr.: Babes Posadas; Gen. Mgr.: Robert Barivan.

Soundtrack Studios Inc., Philand Bldg., 3rd floor, Santilan St., Makati, (632)828-8475. Cable: SOUNDTRACKEAST. Pres.: Greg Garcia; Sales Mgr.: Ernie Ereve; Treasurer: Danee Samonte.

Vicor Entertainment Corp., Box AC270, Vicor Bldg, 782 Aurora Blvd., Quezon City, 70-40-81. Cable: VIMUSCO. Telex: 74242056. Pres.: Vicente del Rosario Jr.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Offspring Recs., Box AC 468, Cubao, Quezon City, (632)87-47-34, (632)86-67-57. Cable: SPRINGPROD. Pres.: Dan Samonte; Sales Mgr.: Babes Posadas; Gen. Mgr.: Robert Barivan. **Product(s):** Buttons/Badges, Posters, T-Shirts.

TAPE CUSTOM DUPLICATORS

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila 3116, 89-13-87, 89-14-51. Telex: 66083. Audio: Cassette, Open Reel, High Speed.

Home Inds. Development Corp., Box 4140, Manila Cable: HOMID. Telex: 7420409. Audio: Cassette.

OctoArts Int'l Inc., Philamlife Homes, 945 E., Quezon City 96-81-43. Cable: OCTOARTS. Telex: 40404,14862 (Capwire). Pres.: Orlando R. Ilacad. Audio: Cassette, High Speed.

Offspring Recs., Box AC 468, Cubao, Quezon City (632)87-47-34, (632)86-67-57, Cable: SPRINGPROD. Pres.: Dan Samonte; Sales Mgr.: Babes Posadas; Gen. Mgr.: Robert Barivan.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

EQUIPMENT MANUFACTURERS CD MASTERING & MANUFACTURING SYSTEMS & EQUIPMENT

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Makati, Manila, 3116, 89-13-87, 89-14-51, Telex: 66083.

Product(s): NEUMANN Disk-cutting equipment.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Makati, Manila, 3116, 89-13-87, 89-14-51, Telex: 66083.

Product(s): Audio: PENTAGON high-speed duplicators.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Makati, Manila, 3116, 89-13-87, 89-14-51, Telex: 66083.

CD: NEUMANN Disk-cutting equipment.

PLATING, PROCESSING & PRESSING PLANTS

Atlas Recording Co., 35 F. Josef St., Concepcion, Marikina, Manila, 697-2056. Gen. Mgr.: Roger O. De Vera.

Dyna Prods. Inc., Box 4591, Manila, 23-67-35. Cable: DYPRO. Telex: 40361, 27264. Exec. Vice Pres.: James G. Dy.

Filipinas Recording Corp., 131 Del Monte Ave., Quezon City, 3010, 35-45-20. Cable: FILRECO.

Home Industries Development Corp., Box 4140, Manila, Cable: HOMID. Telex: 7420409.

JEM Recording Co. Inc., 160 20 Ave., Cubao, Quezon City, 3010, 921-3413. Telex: 4488. Chrmn.: Wilfrido B. Cruz.

Mareco Inc., 131 Del Monte Ave., Quezon City, 3010, 35-45-26. Cable: VILMARECO.

W E A Recs., Manufacturers Bldg., Mezzanine fl., Manila, 2805, 47-73-81. Cable: WEAREC. Telex: 40609.

TAPE PACKAGING & LABELING SERVICES

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila, 3116, 89-13-87, 89-14-51, Telex: 66083. (Audio only) (Labeling)

Home Inds. Development Corp., Box 4140, Manila, Cable: HOMID. Telex: 7420409. (Audio only) (Labeling)

OctoArts Int'l Inc., Philamlife Homes, 945 E., Quezon City, 96-81-43. Cable: OCTOARTS. Telex: 40404,14862 (Capwire). Pres.: Orlando R. Liacad. (Audio only) (Labeling)

Offspring Recs., Box AC 468, Cubao, Quezon City, (632)87-47-34, (632)86-67-57, Cable: SPRINGPROD. Pres.: Dan Samonte; Sales Mgr.: Babes Posadas; Gen. Mgr.: Robert Barivan. (Video only) (Labeling)

BLANK TAPE MANUFACTURERS

BASF (Philippines) Inc., Box 332, Makati, BO, 3117, (2) 6731-44652. Cable: BASPHIL. Telex: 29029 basf ph.

Dimads, c/o Sounds Int'l, Box 967, Manila.
Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl. Ayala Ave., Madati, 3116, 891452, 891387. Telex: 66083. Pres.: Benjamin P. Sarmiento; VP Finance: Joven T. Castaneda.

Offspring Recs., Box AC 468, Cubao, Quezon City, (632) 874734, 866757. Cable: SPRINGPROD. Pres.: Dan Samonte; Sales Mgr.: Babes Posadas; Gen. Mgr.: Robert Barivan.
Soundtrack Studios Inc., Philand Bldg., 3rd fl. Santillan

St., Makati, (632) 828-8475, (632) 874-734. Cable: SOUNDTRACKEAST. Pres.: Greg Garcia; Sales Mgr.: Ernie Ereve; Exec. VP: Danee Samonte; Floor Opns. Mgr.: Dagul Tabayande.

Three M Philippines Inc., 3M House, E. de los Santos Ave., Guadalupe, Manila, 867061. Cable: TRIMINCO. Telex: 45179. Sales Mgr.: Ronald P. Batucan Jr.; Mng. Dir.: Ronald G. Harber.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Empire Electronics Corp., Sarmiento Bldg. 1, 9th fl., Ayala Ave., Manila, 3116, 89-13-87, 89-14-51, Telex: 66083. Audio: FIDELIPAC reel, broadcast cartridge. Video: FIDELIPAC open reel.

Three M Philippines Inc., 3M House, E. de los Santos Ave., Guadalupe, Manila, 86-70-61. Cable: TRIMINCO. Telex: 45179. Sales Mgr.: Renato P. Batucan Jr.. Audio: SCOTCH cassette, open reel. Video: SCOTCH cassette.

ENVELOPES & MAILERS

Mareco Inc., 131 Del Monte Ave., Quezon City, 3010, 35-45-26. Cable: VILMARECO.

JACKETS, SLEEVES & LABELS

Home Inds. Development Corp., Box 4140, Manila, Cable: HOMID. Telex: 7420409.

JEM Recording Co. Inc., 160 20 Ave., Cubao, Quezon City, 3010, 921-3413. Telex: 4488. Chrmn.: Wilfrido B. Cruz.

Mareco Inc., 131 Del Monte Ave., Quezon City, 3010, 35-45-26. Cable: VILMARECO.

POLYBAG & SHRINKWRAP

Mareco Inc., 131 Del Monte Ave., Quezon City, 3010, 35-45-26. Cable: VILMARECO. (Polybag only)

POLAND

RECORD COMPANIES

Ars Poland, Foreign Trade Ent., 00-068 Warsaw, 18 69 31, 17 50 50, Cable: ARSPOLONA, Telex: 613498.

Label(s): Muza, Pronit, Tonpress, Veriton, Wilfon. Puza, See PP Polskie Nagrania.

P P Polskie Nagrania, Duga 5, Warsaw, 00-263, 31-16-17, Cable: POLNAG, Telex: 817831, Gen. Mgr.: Tadeusz Kretkiewicz.

Label(s): (Owned) Muza.

Dionizy Piatkowski, ul. W. Komarowa 8, Poznan-Wiry, 62-051.

Tonpress-Kaw, Wilcza 46, Warsaw, 00-679, 202663, Telex: 813487, Managing Dir.: Aleksandra Kepa; Int'l Mgr. & Dir. A & R: Marek Proniewicz.

Wifon Records & Tapes, Woronicza 17, Warsaw, 00-950, Telex: 818023.

MUSIC PUBLISHERS

Ajencja Autorska/Authors Agency, 2 Hipoteczna St., Warsaw, 00-950, 27-58-76, 27-83-96, Pres.: Antoni Marianowicz, Gen. Mgr.: Wladyslaw Jakubowski.

Authors Agency, Hipoteczna St. 2, Warsaw, 00-950, 27-6, Pres.: TW. Maklakiewicz, Gen. Mgr.: W. Jakubowski, Prof. Mgr.: A. Karolicka.

Polskie Wydawnictwo Muzyczne (SYNKOPA), Senatorska 13/15, 00-075 Warsaw, Pres.: Mieczyslaw Tomaszewski, Gen. Mgr.: Jerzy Jasienski, Prof. Mgr.: Krzysztof Chromcewicz.

Synkopa Pwm, Senatorska 13/15, Warsaw 26-97-80, 00 075, (012) 227044, (012) 220174, Cable: Pewuem, Gen. Mgr.: Mieczyslaw Tomaszewski, Prof. Mgr.: Jerzy Jasienski.

Branch(es): Warszawa, Poland, 00-075, (48-22) 269780.

ACCESSORY SUPPLIERS

BASF-Poland, P.H.Z. Transactor S.A. Stawki 2, Warszawa, 00-950.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Association of Polish Musicians, Krucza 24/26, Warsaw, 00-526, 21-86-47, 29-34-94. Pres.: Stefan Sutkowski; Gen. Sec'y: Edward Dulski.

Henryk Wieniawski Music Society, Swietoslawska 7, Poznan, 61-840, 526-42, 589-91. Gen. Mgr.: Edmund Grabkowski.

Jeunesses Musicales of Poland, Castle of Ostrofski, Okolnik 1, Warsaw, 00-368, 27-95-93, 27-54-71. Cable: POLMUSICA. Pres.: Jaroslaw Stepowski; : Marek Bykowski.

Polish Jazz Society (Poljazz), Mazowiecka 11, Warsaw, 00-052, (22) 272109, (22) 277904. Cable: Poljazz. Telex: 817654 zg psj pl. Pres.: Tomasz Tluczkiwicz; Sales Mgr.: Andrzej Kapkowski.

Polish Music Council, National Committee of the International, Warsaw, 00-272, 31-06-07.

Polskie Stowarzyszenie Jazzowe (Polish Jazz Society), Mazowiecka 11, Warsaw 1, 00-950, 27-79-04, 27-21-09. Cable: POLJAZZ. Telex: 812275. Pres.: Tomasz Tluczkiwicz.

Towarzystwo im. Fryderyka Chopina (Frederic Chopin Society), ul. Okolink 1, Zamek Ostrogskich, Warsaw, 00-368, 27-54-71. Dir. Gen.: Bogumil Palasz.

Union of Polish Composers (Zwiazek Kompozytorow Polskich), Rynek Starego Miasta 27, Warsaw, 00-272, 31-16-34, 31-17-41.

Warszawskie Towarzystwo Muzyczne im. Stanistawa Moniuszki (Warsaw Music Societ, Morskie Oko 2, Warsaw,

Z A I K S (Society of Authors), ul. Hipoteczna 2, Warsaw, 00-950, 27-60-61. Telex: 812470. Pres.: Karol Malczynski.

Z A K R (Zwiazek Polskich Autorow i Kompozytorow Utworow Rozrywkowych, ul. Hipoteczna 2, Warsaw, 00-950, 27-60-61, 27-60-44. V.P.: Piotr Figiel.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Authors Agency, Hipoteczna St. 2, Warsaw, 00-950, 27-58-76, 27-83-96. Telex: 812470 zaiks pl. Pres.: T. W. Maklakiewicz; Gen. Mgr.: W. Jakubowski.

Polish Jazz Society (Poljazz), Mazowiecka 11, Warsaw, 00-052, (22) 272109, (22) 277904. Cable: Poljazz. Telex: 817654 zg psj pl. Pres.: Tomasz Tluczkiwicz; Sales Mgr.: Andrzej Kapkowski.

MUSIC LIBRARIES

Authors Agency, Hipoteczna St. 2, Warsaw, 00-950, 27-58-76, 27-83-96. Telex: 812470 zaiks pl. Pres.: T. W. Maklakiewicz; Gen. Mgr.: W. Jakubowski.

RECORD PROMOTION (Including Public Relations & Marketing)

Authors Agency, Hipoteczna St. 2, Warsaw, 00-950, 27-58-76, 27-83-96. Telex: 812470 zaiks pl. Pres.: T. W. Maklakiewicz; Gen. Mgr.: W. Jakubowski.

Dionizy Piatkowski, ul. Komarowa 8, Poznan-Wiry, 62-051, Sales Mgr.: Theresa Youko Doane; Gen. Mgr.: James Bronson Jr.

Polish Jazz Society (Poljazz), Mazowiecka 11, Warsaw, 00-052, (22) 272109, (22) 277904. Cable: Poljazz. Telex: 817654 zg psj pl. Pres.: Tomasz Tluczkiwicz; Sales Mgr.: Andrzej Kapkowski.

SCHOOLS & INSTRUCTION

Polish Jazz Society (Poljazz), Mazowiecka 11, Warsaw, 00-052, (22) 272109, (22) 277904. Cable: Poljazz. Telex: 817654 zg psj pl. Pres.: Tomasz Tluczkiwicz; Sales Mgr.: Andrzej Kapkowski.

TAPE CUSTOM DUPLICATORS

Arston Foreign Record Co., Hotel Europejski, Room 201, Warsaw00-071, 27-34-48. Telex: 813498. Rep.: Maria Wilk.
Wifon Recs. * Tapes, Woronicza 17, Warsaw00-950, 47-86-80. Telex: 817023. Mng. Dir.: Eugeniusz Matejko.
Audio: Cassette.

PLATING, PROCESSING & PRESSING PLANTS

Arston Foreign Record Co., Hotel Europejski, Room 201, Warsaw, 00-071, 27-34-48. Telex: 813498. Rep.: Maria Wilk.

BLANK TAPE MANUFACTURERS

PHZ Transactor SA, Box 276, Warsaw 1, 00-950, 39-53-76, 39-61-54. Telex: 813288,812359.

PORTUGAL**RECORD COMPANIES**

ASV/RPO, See Andante Discos Musica E Som Lda.
Alfama, See Telectra.
Algarve, See Radio Triunfo.
Alvorada, See Radio Triunfo.
Andante Discos Musica E Som Lda, Av. Da Boavista—1471 L/8, Porto, 4100, (2) 64585/63518, Telex: 20717 AN-DISC P, Fax: (2) 63416, Pres.: Jean P. Jongenelen; Exec. Vice Pres. Sales: J. Humberto Braga; Dir. Promo.: O. Ferreira; A & R Pop/Dance: A. Castro.
 Label(s): (Licensed) Harmonia Mundi, Hyperion, Nimbus, ASV/RPO, Telarc, Castle Communication, Inak. (CD-Distributor)
Aquila, See Radio Triunfo.
Archiv, See PolyGram.
Banda, See Movieplay.
Belter (Discos) Lda., Rua Constituicao 74, Porto, 498041.
 Label(s): (Owned) Belter, Olympo, Saef.
Body Work, See M H G R.
CBS (Portugal) Musica & Discos Ltd., Rua Juliao Quintinha 11, Lisbon, 7145521, Telex: 43530 BS P, Mng. Dir.: Carlos Pinto; Finance: Carlos Nunes; Mktg.: Jose Novais; Radio/Promo: Maria Jose Faisca; Press/Promo: Joao Afonso.
Castle Communication, See Andante Discos Musica E Som Lda.
Castro Paz & Ca. Lda., Rua Julio Dinis 945, Porto, 65932.
 Label(s): (Owned) Clave.
Clave, See Castr Paz & Ca. Lda.
DG, See PolyGram.
Dargil (Sociedade Comercial Dargil Lda.), Av. 5 de Outubro 35B, 1000 Lisbon, 574914, Cable: DARGIL, Telex: 18416, Chief Exec.: Jose Correa Mendes; Gen. Mgr.: Detlev Mastbaum; Sales Mgr.: Paulo Reis.
 Label(s): (Licensed) (Foreign) ECM, ENJA, MPS (Germany), (Foreign) Up, Joker (Italy), (Foreign) Everest, Folkways, Gillette, Rounder (USA), (Foreign) SteepleChase (Denmark).
Diapasso, See Sasseti.
Disco Dance, See M H G R.
Disco Falado, See Sasseti.
E C M, See Sociedade Comercial Dargil, Lda.
Edisco (Empresa Editora & Distribuidora de Disco Lda.), Rua Dr. Alves de Veiga 175, Oporto, 4000, 560455, 564201, Gen. Mgr.: Laurindo Oliveira; Gen. Mgr.: Armando Cerqueira; Gen. Mgr.: Maria Fernanda Correia; Gen. Mgr.: Joaquim Goncalves; Int'l A&R: Armando cerqueira.
 Label(s): (Owned) Edisco, Rapsodia, (Licensed) Le Chant de Monde (France), Fonit-Cetra (Italy).
Enja, See Sociedade Comercial Dargil, Lda.
Estudio, See Mundusom.
Everest, See Sociedade Comercial Dargil, Lda.
Fenix, See Radio Triunfo & Arnaldo Trindade.
Flash, See Telectra.
Folkways, See Sociedade Comercial Dargil, Lda.
Fontana, See PolyGram.
Gaivota, See Rossil.
Gemcom, See Sociedade Comercial Dargil, Lda.
Gira Industrias de Som Lda. (IFPI), Av. Melo Falcão 36 S/L, Esq. Pontinha, 1675 Lisbon, 995457, 154697 Gira P, Int'l Dir. Mgr.: Fernando Maia; Sales Dir.: Vitos Gonalves; Promotion: Isabel Amorim.
 Label(s): (Owned) Gira, (Licensed) (foreign) Becket, Emergency, Megatone, Prelude, Quality.
Gladio, See Telectra.
Guildd da Musica, See Sasseti.
Harmonia, See Radio Triunfo.
Harmonia Mundi, See Andante Discos Musica E Som Lda.
Helliodor, See PolyGram.
Hyperion, See Andante Discos Musica E Som Lda.
Inak, See Andante Discos Musica E Som Lda.
Joker, See Sociedade Comercial Dargil, Lda.
Jorsom-Audio Visual, Ltd., Rua Tristao Vas 20, D/E, Lisboa, 1000, 61 61 85, Pres.: Jorge Costa Pinto; Mgr.: Isabel Maria Gordino.
 Label(s): (Owned) Jorsom, Tagus, Vertice, Ponto.
Lotus, See Sociedade Comercial Dargil, Lda.
MGM, See PolyGram.
M. H. G. R. (Mary Harrison Goldi Rui Ed Mus. Lda.), Ri Saraiva De Carvalho, 207 Porta 9, Lisbon, 1300, Telex: 13345 PressP; ATT: Rui Castro, Dir.: Mary Harrison-Goldie; Dir.: Rui de Castro.
 Label(s): (Owned) MHG Records, Warm Records, 3G Empire, Dislo Dance, Body Work. (CD-Distributor)
Melodia, See Radio Triunfo.

Mercury, See PolyGram.
Movieplay Portuguesa Discografica Sarl. (IFPI), Rua Gregorio Lopes, Lote, 1524, 1400 Lisbon, 615496, Pres. & Gen. Mgr.: Joao Maia; Sales Mgr.: Carlos Bolotinha; Account Mgr.: Fernando Santos.
 Label(s): (Owned) Banda, Movieplay, PSST, (Licensed) Dicap (Chile), Barclay, Egg, Riviera (France), Ca. Fonografica Espanola, Zafiro (Spain), Chiswick, DJM, (United Kingdom), Prelude (United States).
Mundusom Sociedade Ind'l do Som Sarl-Discos Estudio, Rua Rodrigo da Fonseca 204 r/c, Lisbon 1, 688173.
 Label(s): (Owned) Estudio, Trevo.
Nimbus, See Andante Discos Musica E Som Lda.
Olympo, See Belter.
Onda, See Vadeca.
Oeufu, See Radio Triunfo & Arnaldo Trindade.
Oris, Editora de Discos & Fitas Gravadas Lda., Rua do Cabo 30, 1200 Lisbon, 802411, Mgr.: Jose Carlos Moura Sobral.
PSST, See Movieplay.
Phillips, See PolyGram.
Polydor, See PolyGram.
PolyGram Discos Sarl. (IFPI), Rua Prof. Reinaldo dos Santos 12, 1500 Lisbon, 787101, Cable: POLYGRAM, Telex: 14074, Mng. Dir.: Rodrigo Marin; A&R Mgr.: Roze Brito; Mktg.: Daniel Gouveia.
 Label(s): (Owned) Archiv, DG, Fontana, Helliodor, MGM, Mercury, Phillips, Polydor, Vertigo, (Licensed) Ariola, Chrysalis, Island, MCA (all United Kingdom).
Ponto, See Jorsom-Audio Visual, Ltd.
RPE, See Radio Producoes.
RT, See Radio Triunfo.
Radio Producoes Europa Lda. (IFPI), Rua Dom Fuas Roupinho 50-A, 1900 Lisbon, 826503, Chief Exec.: Dias Coelho; Gen. Mgr.: Fernando Maia; Sales Mgr.: Martins dos Santos; Promo Mgr.: Francisco Brandao Ferrel.
 Label(s): (Owned) RPE, (Licensed) Lago/Transatlantic (United Kingdom).
Radio Triunfo Lda. (IFPI), Travessa Central do Seixo, 4465 S. Mamede de Infesta, 950152, 956094, Cable: RATRIL, Telex: 23127 RATRILR, Pres.: Arnaldo Trindade; Pres.: Jose Serafim; Int'l A&R Mgr.: Arnaldo Trindade, Jr.; Gen. Mgr.: Fernando Pereira.
 Label(s): (Owned) Algrava, Alvorada Int'l, Aquila, Fenix, Harmonia, Melodia, Orfeu, RT, Sereta, Sinta, (Licensed) (foreign) Eurovox (Belgium), Dureco (Benelux), Beverly, Cartaz, Copacabana, Som (all Brazil), Baby, Durium, Strum, (all Italy), Hispavox (Spain), PRT (United Kingdom), Asylum, Atlantic, Big Tree, Cottillion, Dark Horse, Elektra, Fantasy, Harmony, Little David, Midi, Milestone, Nonesuch, Prestige.
Rapsodia, See Edisco.
Roda, See Vadeca.
Roda Int'l, See Vadeca.
Rossil (Edicoes) Lda. (IFPI), Av. Joao Crisostomo 39, 1st floor, 1000 Lisbon, 40043, 40053, Telex: 15836, Mng. Dir.: Jose Antonio Crispo; Mng. Dir.: Carlos Faria; Int'l Mgr.: Jean Jacques Salmeyrie; Promo. Mgr.: Policarpo de Freitas; Sales Mgr.: Paiva Gomes.
 Label(s): (Owned) Gaivota, LIS, Pintaninho, Rossil, (Licensed) Sirocco (France), Activ (Switzerland), Avatar, Creole, Legion, Pinnacle, Sonet, Splash (all United Kingdom), Bearsville, Graf, West End (all United States).
Rounder, See Sociedade Comercial Dargil, Lda.
Saef, See Belter.
Sasseti-Sociedade Portuguesa de Musica & Som Sarl., Av. Conselheiro Fernando de Sousa 25 A/B, Lisbon, 656094, Telex: 13384 Disco P, Gen. Mgr.: Dr. A. Marques de Almeida; Music & Sales Div. Mgr.: Dr. Fernando Carvalho; Nat'l A&R: Eduardo Paes Mamede; Promo. & Int'l A&R Dept.: Luis M. Cunha.
 Label(s): (Owned) Diapasso, Disco Falado, Fama, Guilda da Musica, Sasseti, Triangulo, Zip-Zip, (Licensed) Supraphon (Czechoslovakia), Le Chant du Monde, Harmonia, Mundi (France), Wergo (Germany), Fonit-Cetra (Italy), Edigsa (Spain), Melodya (USSR).
Sereia, See Radio Triunfo.
Sintra, See Radio Triunfo.
Sociedade Comercial Dargil, Lda., Av. 5 de Outubro, 35-B, 1000 Lisboa, (01) 574914, Telex: 18416P, Pres.: Detlev Mastbaum; Dir.: Jose Correa Mendes; Sales Mgr.: Paulo Reis.
 Label(s): (Licensed) ECM, Enja, Chase Records, Joker, Lotus, Gemcom, Rounder, Folkways; Everest, Steeplechase Records. (CD-Distributor)
Steeplechase, See Sociedade Comercial Dargil, Lda.
Tagus, See Jorsom-Audio Visual, Ltd.
Telarc, See Andante Discos Musica E Som Lda.
Telectra-Empresa Technica de Equipamentos Electronicos Sarl. (IFPI), Apdo. 2531, 1000 Lisbon, 686072, Telex: 12598, Pres.: Fernando Serrano; Gen. Mgr.: Jose Varatojo da Silva; A&R: L. Cunha.
 Label(s): (Owned) Alfama, Flash, Gladio, Telectra, (Licensed) RCA Group (United States).
3G Empire, See M H G R.
Transmedia, Lda, Rua Alves Redol, NR 19-1, 1000 Lisbon, Contact: Bernar do de Brito e Cunha.
Trevo, See Mundusom.
Arnaldo Trindade & Ca. Lta. (IFPI), Rue de Santa Catarina 117, Porto, (02) 381341, Cable: RADILECTRA, Telex: 22266, Pres.: Arnaldo Trindade; Gen. Mgr.: Fernando

Pereira; Co-ord.: Arnaldo Trindade, Jr.
 Label(s): (Owned) Fenix, Orfeu, (Licensed) Vogue (France), Durium (Italy), PRT (United Kingdom), Cream (United States).
VC, See Valentim de Carvalho.
VDC, See Vadeca.
VDC Int'l, See Vadeca.
VECEMI-Musica e Discos, Lda., Rua da Cruz dos Poais 111, 1200 Lisbon, 664831/862713, 665155/665982, Telex: 16696 VECEMI P, Joint Mng. Dir.: Francisco Vasconcelos; Joint. Mng. Dir.: David Ferreira; Fin.: Joao Cascao; A&R Int'l Mgr.: Rui Ferreira; A&R Local Mgr.: Mario Martins.
 Label(s): (Licensed) (distributed) Chary, EMI, Storyville, Valentim de Carvalho.
VM, See Vadeca.
Vadeca-J.C. Donas Lda. (IFPI), Rua 31 de Janeiro 210, 4000 Porto, 20471, Barrento; Local A&R: Carlos Cunha; Promo.: Fernando Rocha.
 Label(s): (Owned) Onda, Roda, Roda Int'l, VDC, VDC Int'l, VM, (Licensed) CID (Brazil), Miller (Germany), Carosello (Italy), Dureco (Netherlands).
Valentim de Carvalho Co. Sarl., Rua Nova do Almada 95-99, Lisbon, 1200, 7145521, Telex: 43530 BS P, Co-Pres.: Dr. Maria da Garca B. de; Co-Pres.: Rui Valentim de Carvalho; Co-Pres. & Gen. Mgr.: Francisco Vasconcelos; Financial Dir.: Dr. Antonio dos Santos; Classical & Jazz Dept.: Paulo Gil.
 Label(s): (Owned) VC, (Licensed) Ace of Clubs, Ace of diamonds, Apple, Ardeck, Argo (UK), CFP, Columbia, Decca, Deram, EMI, HMV, Harvest, MAM, MFP (UK, Parlophone, Purple, RAK, Regal, Rolling Stone, Stateside (UK), Threshold (UK), Blue Note, Capitol, EMI-America, Liberty (US), London, Sunset, United Artist (USA), Telefunken (Germany), CRAMPS, Ri-Fi (Italy), Pathe, L'Oiseau Lyre (France) Odeon.
Vertice, See Jorsom-Audio Visual, Ltd.
Vertigo, See PolyGram.
Waror, See M H G R.
Zip-Zip, See Sasseti.

MUSIC PUBLISHERS

ATV Music, See VECEMI.
Belter (Ed.), Rua Constituicao 74, Porto, 498041, Contact: A. Figueiredo.
 Branch(es): Av. Defensores Chaves 3, 3rd Fl., E., Lisbon, Portugal, 559062.
Castrator Music, See Rui De Castro G. Cardoso.
Costa Pinto-Edicoes Musicais, Ltd. (SPA), Rua Eca de Queiroz 20, 3rd Fl., Lisboa, 1000, 58 28 50, Pres.: Jorge Costa Pinto, Gen. Mgr.: Maria de Fatima C. Pinto.
EMI Music Publishing, See VECEMI.
Musical (Ed. Musicais) (SPA), Estrada da Luz, 26-B, 1600 Lisbon, 725575, 722858, Pres.: Arnaldo Trindade, Gen. Mgr.: Fernando Albuquerque, Prof. Mgr.: Jan Van Dijk, Contact: Jose Serafim.
Red Bus Music, See VECEMI.
Rondor Music, See VECEMI.
Rui De Castro G. Cardoso, Rua Saraiva de Carvalho 207, Porta 9, 1300 Lisbon, 243-6424, Contact: Rui de Castro.
SBK Songs Portugal, Rua Juliao Quintinha, 11, 1500 Lisboa Codex, 351-1714-5521, Telex: 832-65748, Contact: Teasa Goffin.
Sassiotti-Sociedade Portuguesa de Musica & Som Sarl., Av. conselheiro Fernando de Sousa 25 A/B, Lisbon, 656094, Gen. Mgr.: A. Marques de Almeida.
Sociedade Comercial Dargil, Lda., Av. 5 de Outubro, 35-B, 1000 Lisboa, (01) 574914, Telex: 18416P, Pres.: Jose Correa Mendes, Gen. Mgr.: Anna Correa Mendes.
Telectra (Eds. Musicais), Rua Rodrigo de Fonseca 103, 1000 Lisbon, 686072, Pres.: Fernando Serrano, Gen. Mgr.: Jose Varatojo da Silva.
Televis (Ed. Musicali), See VECEMI.
Triunfo (Ed. Musicais), Travessa Central do Seixo, 4465 S. Mamede de Infesta, 950152, 956094, Pres.: A. Trindade, J. Serafim, Contact: Fernando de Albuquerque.
VECEMI-Musica e Discos, Lda, Ra Cruz dos Poais 111, 1200 Lisboa, (01) 68-18-31, (01) 66-51-55, Contact: F. Vasconcelos, D. Ferrel.
Valentim de Carvalho Ci Sarl., Rua Nova do Almada 95-99, 1200 Lisbon, 367051, Pres.: Dr. Maria de Carvalho Car, Contact: Herique Amoroso.

ACCESSORY SUPPLIERS

Amperel Electronica Ind'l Lda., Apdo. 4008, Av. Fontes Pereira de Melo 47, 4th floor, Lisbon, 1000, 532227, 532698, Cable: AMPEREL, Telex: 18588, Sales Mgr.: A. Dias; Gen. Mgr.: A. C. Romao.
 Product(s): Tape—Head Cleaners, Bulk Erasers, Leader Tape, Splicing Tape & Equip.
Joquel (Disco) Ltd., Parque Residencial Miraflores, Lote, Alges, Lisbon, 101-6B, 217719.
 Product(s): Record—Record Care Products, Replacement Styl; Tape—Head Cleaners.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Circulo de Cultura Musical, Rossio 45, Lisbon 4.
Grupo Portugues de Produtores de Fonogramas & Videogramas (GPPFV), %PolyGram Discos SarL, Rua Prof., Lisbon, 1500, 789391. Telex: 12214, 16494.
Int'l Music Council, Nat'l committee Instituto de Alta Cultura, Prace do Principe Real 14, Lisbon.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

M H G R Edicoes Musicais Lda, Rua Saraiva de Carvalho 207, Porta 9, Lisbon, 1300, 243-6242. Telex: 2400. Chairman: Mary Harrison-Goudie.
S P A (Sociedade Portuguesa de Autores), Av. Duque de Loule 13, Lisbon, 1098, Cable: AUTORES. Pres.: Dr. Luiz Francisco Rebelil.
Valentim de Carvalho CI Sarl, Rue Nova do Almada 95-97, Lisboa, 1200, 37 31 01. Cable: TIM. Telex: 18420 TIM P. Fax: 373100. Pres.: Rui Valentim de Carvalho.

MUSIC LIBRARIES

Valentim de Carvalho CI Sarl, Rue Nova do Almada 95-97, Lisboa, 1200, 37 31 01. Cable: TIM. Telex: 18420 TIM P. Fax: 373100. Pres.: Rui Valentim de Carvalho.

SCHOOLS & INSTRUCTIONS

Valentim de Carvalho CI Sarl, Rue Nova do Almada 95-97, Lisboa, 1200, 37 31 01. Cable: TIM. Telex: 18420 TIM P. Fax: 373100. Pres.: Rui Valentim de Carvalho.

TAPE CUSTOM DUPLICATORS

Gira Industrias de Som Lda., Av. Melo Falcao 36 S/L Esq. Pontinha, Lisbon1675, 995457. Telex: 14697. Sales Mgr.: Antonio Fernando; Dir.: Fernando Maia. Audio: Cassette.
M H G R Edicoes Musicais Lda, Rua Saraiva de Carvalho 207, Porta 9, Lisbon1300, 243-6242. Telex: 2400. Chairman: Mary Harrison-Goudie. Audio: Cassette.
Radio Producoes Europa Lda., Rua dom Fuas Foupinho 50-A, Lisbon1900, 243-6424. Gen. Mgr.: Jose Manuel Nunesfortes. Audio: Cassette, Open Reel.
Radio Triunfo Lda., Lugar do Seixo, 4465 S. Mamede de Infest, Porto4200, Pres.: A. Trindade, J. Serafim. Audio: Cassette, 8-Tr.
Valentim de Carvalho CI Sarl, Rue Nova do Almada 95-97, Lisboa1200, 37 31 01. Cable: TIM. Telex: 18420 TIM P. Fax: 373100. Pres.: Rui Valentim de Carvalho. Audio: Cassette.
 Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

PLATING, PROCESSING & PRESSING PLANTS

Fono Companhia Ind'l de Discos Lda., Rua Angelina Vidal 23, Lisbon, 1100, 842076, 843631, Chief Exec.: Jose Manuel Monteiro Fort.
Gira Industrias de Som Lda., Av. Melo Falcao 36 S/L Esq. Pontinha, Lisbon, 1675, 995457. Telex: 14697. Sales Mgr.: Antonio Fernando; Dir.: Fernando Maia.
Radio Triunfo Lda., Lugar do Seixo, 4465 S. Mamede de Infest, Porto, 4200, Pres.: A. Trindade, J. Serafim.
Valentim de Carvalho CI Sarl, Rue Nova do Almada 95-97, Lisboa, 1200, 37 31 01. Cable: TIM. Telex: 18420 TIM P. Fax: 373100. Pres.: Rui Valentim de Carvalho. Pressing capacity: 45—9,000 per day; LP—10,000 per day

BLANK TAPE MANUFACTURERS

Agfa-Gevaert Lda., Av. 25 de Abril 9, Linda a Velha, 2190031, Cable: AGFAGEVA. Telex: 12630. Mng. Dir.: J. Kindt; Gen. Mgr.: B. Worthmann.
Amperele Electronica Ind'l Lda., Apdo. 4008, Av. Fontes Pereira de Melo 47, 4th floor, Lisbon, 1000, 532227, 532698. Cable: AMPEREL. Telex: 18588. Sales Mgr.: A. Dias; Gen. Mgr.: A. C. Romao.
BASF Portuguesa Lda, Apdo. 1438, Rua de Santa Bar-

bara 46, 5th floor, Lisbon, P-1012, 562511. Cable: BASF. Telex: 12219. Sales Mgr.: Franz Baumgartner.
Euroaudio Lda, Apdo. 72, Sitio de Pedrogao, Calda Da Rainha, 2501, (062) 23041. Telex: 16289.
Radio Triunfo Lda., Rua Anselmo Braancamp 297, Porto, 4000, 567964.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

BASF Portuguesa, Lda., Rua do Salitre, 56-70, Lisboa, 1200, Telex: 6027 BASF P. Fax: 53 7674. Pres.: Dir. Reinack; Sales Mgr.: Baumgartner; Contact: A. Barreira. Audio: Studio Tapes, Compact Cassettes. Video: 1" Video Tape, U-Matic, VHS Cassettes.

RAW MATERIALS

BASF Portuguesa, Lda., Rua do Salitre, 56-70, Lisboa, 1200, Telex: 6027 BASF P. Fax: 53 7674. Pres.: Dir. Reinack; Sales Mgr.: Baumgartner; Contact: A. Barreira. Product(s): Plastics for Cassettes.

ROMANIA

RECORD COMPANIES

Ariola, See Electrecord.
Artixim, Piata Scintei #1, Bucjarest, 70055, (90) 17 13 13, Telex: 011191 CPOLO R, Managing Dir.: Constantin Voiculescu; Records Dept.: Gheorghe Birsan; Int'l Relations: Ion Monafu. (Exporter)
CBS Sugar, See Electrecord.
Delta, See Electrecord.
Electrecord, Str. Emil Bodnarus #94, Bucharest, 78702, (90) 78-60-78, Cable: electrecord bucuresti, Telex: 10086 elcor r, Managing Dir.: Grigore Petreanu; Artistic Mgr.: Daniela Caraman Fotea; Sales Mgr.: Olga Tiba. Label(s): (Owned) Electrecord, (Licensed) Symphony Tone Prods., Delta, International Shows, Ariola, Vertigo, CBS Sugar.
ILEXIM, Str. 13 Decembrie nr. 3, 70116 Bucharest 1, 13 98 75, 15 76 72, Musical Sec.: Adrian Stefanescu. (Importer, Exporter)
Int'l Shows, See Electrecord.
Symphony Tone Prods., See Electrecord.
Vertigo, See Electrecord.

MUSIC PUBLISHERS

Editura Muzicala (The Musical Publ'g House), Str. Poiana Narciselor 6, Bucharest, 70718, 16.40.99, Gen. Mgr.: Titus Moiescu.
Electrecord, Str. emil Bodnarus Nr. 94 Sector 6, Bucharest, 78702, 78.60.78, Gen. Mgr.: Grigore Petreanu, Prof. Mgr.: Vasile Sirlu.

ACCESSORY SUPPLIERS

BASF-Romania Ag/RFQ, Str. Giuseppe Garibaldi 14, Bucuresti 2, 71441. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A R I A (Romania Agency for Artists Mgmt.), Str. 16 Ienachita Vacarescu, Bucharest, 70528, (90) 13.70.08. Telex: 10139. Mgr.: Ion Butio Stanescu.
A T M (Assn. of Artis from Theatrical & Musical Institutions), Blvd. Schitu Magureanu 1, Bucharest 6, 70626, 13.41.72/44.99. Vice Pres.: Dina Cocea.
Composers Union (Uninea Compozitorilor), Str. 2 Constantin Esarcu, Bucharest, (90) 16-37-47. Pres.: Nicolae Calinoiu; Vice Pres.: Zeno VanLaurentiu Profeta.
Socialist Culture & Education Council (Consiliul Cultural si Educatiei Sociale), Casa Scintei, Piata Scintei 1, Bucharest 1, 71341, 17.60.10/20. Music Mgr.: G. Trif.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Electrecord, Str. Emil Bodnarus #94, Bucharest, 78702, (90) 78 60 78. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Electrecord, Str. Emil Bodnarus #94, Bucharest, 78702, (90) 78 60 78. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu. Product(s): Patches.

TAPE CUSTOM DUPLICATORS

Electrecord, Str. Emil Bodnarus #94, Bucharest78702, (90) 78 60 78. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu. Audio: Cassette.

PLATING, PROCESSING & PRESSING PLANTS

Electrecord, Str. Emil Bodnarus #94, Bucharest, 78702, (90) 78 60 78. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu. Pressing capacity: LP—10,000,000 per year

BLANK TAPE MANUFACTURERS

Reprezentanta tehnica-comerciala, Str. Giuseppe Garibaldi 14, Bucharest 2, 71441, 79-62-10-35. Telex: 11695.

ENVELOPES & MAILERS

Electrecord, Str. Emil Bodnarus #94, Bucharest, 78702, (90) 78 60 78. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu. (LP)

JACKETS, SLEEVES & LABELS

Electrecord, Str. Emil Bodnarus #94, Bucharest, 78702, (90) 78 60 78. Telex: 10086 ELCOR R. Sales Mgr.: Olga Tiba; Managing Dir.: Grigore Petreanu. (Jackets—LP) (Sleeves—LP)

SAUDI ARABIA

ACCESSORY SUPPLIERS

BASF Saudi Arabia, Electrical Engineering Corp., Box 1082, Jeddah, 21431. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

SINGAPORE

RECORD COMPANIES

Alshire Pte. Ltd., 01-08A, World Trade Center, , 0409, 2744567, 2785208, Managing Dir.: T. T. Quick; Mgr.: Kuek Soi Tee. Label(s): Labels Imported: Alshire, Varese Sarabande, Proarte. (all United States), Kolan Universal (Taiwan), King, Teichiku (Japan), Kingster, Total (Hong Kong), Nimbus (United Kingdom). (Franchise, Importer)
Archiv Produktion, See PolyGram Records Pte. Ltd.
Argo, See PolyGram Records Pte. Ltd.
Atlas Sound (Pte) Ltd., UIC Bldg., B 1/3, 5 Shenton Way, Singapore, 2204480/7064, Telex: 20734.
Baal Records, Ltd., 09-47 World Trade Centre, Maritime Sq., Singapore, 0409, 278-7174, Cable: BAALPROD, Telex: RS37704 BAAL, Mng. Dir.: Balram Shotum; Dir.: Jay Shotum. Label(s): (Owned) Baal, Best of Everything.
Borneo Co. Pte. Ltd., Box 898, Incheape House, Singapore, 0511, 62-5111, Cable: BORNEO. (Importer)
C B S Singapore Pte., Ltd., 601 Sims Dr. #02-14, Singapore, 1438, 292-7755, Telex: RS 39007 CNSSIN, Mng. Dir.: Terrence Phug; Sales Mgr.: Peter Lau. Label(s): (Owned) Arci/Columbia, Barking Pumpkin, Blue Sky, CBS Great Performer, CBS Masterworks, CBS/Sony, Cameo Series, Caribou, Columbia R, Col-

umbia/Entertainment co., Columbia/415, Contec, Epic Recor, Epic/Cleveland Int'l., Full Moon/Epic, Geffen, Jet, Kat Family, Mastersound Audiophile, Monument, Nempor, Newquay, Odyssey, Philadelphia Int'l (PIR), Portrait, Portrait/Lorimar, Prelud, Priority, T-Neck, Tabu, Tappan-Zee, Unlimited Gold.

Casablanca, See PolyGram Records Pte. Ltd.

Chiang Haut Co. Pte. Ltd., 195/199 Outram Park, Singapore, 0316, 220-3444, 222-2973, Cable: CHIP-MUNKS, Telex: 26785, Chm.: Pielak Chang; Gen. Mgr.: T. T. Quek; Sales Mgr.: Koh Kok Thye. Label(s): (Owned) Echo, Elastic.

Cosdel (Singapore) Pte. Ltd. (IFPI), Box 538, Crawford PO, Singapore 9119, Singapore, 1233, 258-9944, Cable: COSDEL, Telex: RS 38704, Chm.: Kenneth L. Cole; Mng. Dir.: S. P. Sim; Sales Mgr.: Willie Lim. Label(s): (Licensed) Cream-HI, Lion's Gate, RCA Group (USA), Durium (Italy), Festival (Australia).

Crest Music Centre, 14 Scotts Rd., No. 05-60, Far East Plaza, Singapore, ALBYCOMMENT, Telex: 33368. (Importer, Exporter)

Deutsch Grammophon, See PolyGram Records Pte. Ltd. **E M I (Singapore) Pte. Ltd. (IFPI)**, 6 Wan Lee Rd., Jurong Town, Singapore, 2262, 265-9422, Cable: EMITRON SINGAPORE, Telex: RS 25652 EMIMUS, Mng. Dir.: Wee Tiong Wah; Acting Coord.: Lai Ah Kau; Sales Mgr.: Sahul Hamid; Adv/Promo. Mgr.: Betty Eng. Label(s): (Owned) Capitol, EMI, EMI-America, Encore, HMV, Liberty, MFP (Music for Pleasure), Parlophone, Regal, (Licensed) Disneyland (USA), RAK (UK), Rolling Stones, Toshiba.

Eastland Trading (S) Pte. Ltd., 257 Selegie Rd., #62-283, Singapore, 0718, 337-1021, Cable: EASTLAND, Telex 33485, Mng. Dir.: T.S. Quek; Exec. Dir.: S. G. Quek; Exec. Dir.: S. F. Quek. (Franchise)

Fontana, See PolyGram Records Pte. Ltd.

Hup Hup Sdn. Bhd., 5 Lorong Tukang Lima, Singapore, 2261, 65-1187/1333, Cable: HUPHONIC, Mng. Dir.: Ng Lian Chin; Dir.: Ms. Ng Ay Vin; Dir.: Ms. Ng Ay Na. (Franchise)

Karussell, See PolyGram Records Pte. Ltd.

Kwang Sia Pte. Ltd., 1 Colombo court #01-02108, Singapore, 3338-4013, 336-2171, Cable: KWANGSIACQ, Telex: 26689 ANKASA, Dir.: Ricky Ang.

L'oiseau-Lyre, See PolyGram Records Pte. Ltd. **Life Records Inds. (Pte.) Ltd.**, 5 Lorong Tukang Lima, Jurong town, Singapore, 2261, 265-1333/1187, Cable: LIFERECORD, Telex: 33581.

London/Decca, See PolyGram Records Pte. Ltd.

Mercury, See PolyGram Records Pte. Ltd.

Pacific Music (S) Pte. Ltd., 18 Pasir Panjang Rd., Singapore 0511, 278 8388, Telex: 56694 MUSICS RS, Fax: 273 6855, Managing Dir.: Steven Tan. Label(s): (Licensed) Arista, Bobcat, Carrera, Chrysalis, Current, Durium, Hansa, Jive, Magnet, Magatone, Motown, Passion, RCA, Solo, Sonet, 21 Records, Tao, Virgin, Wienerworld.

Phillips, See PolyGram Records Pte. Ltd.

Polydor, See PolyGram Records Pte. Ltd.

PolyGram Records Pte. Ltd., No. 6, Joo Koon Circle, Jurong, 2262, 8611255, Cable: PHONRECORD, Telex: RS 24829 SINPHON, Managing Dir.: Joe Chen. Label(s): (Owned) Polydor, Philips, Mercury, Casablanca, Vertigo, London/Decca, Deutsch Grammophon. (CD-Distributor)

Singapore Audio, 225 Plaza Singapore, 2nd. Fl., Singapore, 9.

Sound Technic, Pte. Ltd., No. 6, Joo Koon Circle, Jurong, Singapore, 2262, 8611255, Cable: PHONRECORD, Telex: RS 24829 SINPHON, Mng. Dir.: Joe Chen. Label(s): (Owned) Polydor, Philips, Mercury, Casablanca, Vertigo, London/Decca, Deutsch Grammophon. (CD-Distributor)

Teo Kwan Electric Records Co., 17 Dhoby Ghuat, Singapore, 9, 360-402, 328-265, Cable: KWANGELECT. Label(s): (Owned) Eagle.

Unison Private Ltd., 24 Kingswear Ave., 1955, 2800909, 2911612, Managing Dir.: T. T. Quick; Mgr.: Billy Quick. Label(s) Dist.: Cogent, Unisong. (Franchise)

Vertigo, See PolyGram Records Pte. Ltd.

W E A Records Pte. Ltd., 315 Outram Rd., No. 14-05, Singapore, 0316, 223-1688, Cable: WEARECORD, Telex: 25958, Financial Controller: Yip Yuen Han; Gen. Mgr.: Jimmy Wee; Sales Mgr.: Johnny Sng. Label(s): (Licensed) Asylum, Atco, Atlantic, Big Tree, Cotillion, Dark Horse, Elektra/Asylum, Island, Planet, RFC, Reprise, Scotti Bros., Sire, Swan, Song, Warner Bros., Whitfield. (CD-Distributor)

Windham Hilla & M, See PolyGram Records Pte. Ltd. **Tony Wong co. (Pte.) Ltd. (IFPI)**, 625 Lorong 4, Toa Payoh, Singapore, 1231, Cable: AUDIOTAPE SINGAPORE, Telex: RS 23252, Mng. Dir.: Tony C.K. Wong; Gen. Mgr.: Chow Yue Teng; Sales Mgr.: Wong Teck Keng. Label(s): (Owned) Tony.

MUSIC PUBLISHERS

Chappell Int'l Music Publishers Ltd., See Intersong Far East Pte. Ltd.

Intersong Far East Pte. Ltd., No. 6 Joo Koon Circle, Jurong, 2262, 8611255, Telex: RS 24829 SINPHON, Con-

tact: Joe Chen.

Muziekuitgeverij Artemis B.V., See Intersong Far East Pte. Ltd.

Tony Wong Co. (PTE) Ltd., 625, Lorong 4, Toa Payoh, 1231, 2502511, Telex: rs 23252 TONY, Contact: Tony C. K. Wong.

ACCESSORY SUPPLIERS

BASF Singapore, c/o Behn, Meyer & Co. Ltd., Singapore, 0511.

Product(s): Tape—Leader Tape, Splicing Tape & Equip. **EMI (Singapore) Pte Ltd**, 151 Chin Swee Rd., Singapore 0316, 7320808. Telex: RS 25652 EMIMUS. Managing Dir.: Mr. Wee Tiong Wah.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers. **Intermagnetics Singapore Pte. Ltd.**, 01-10 Block 15, Road 9, Singapore, S-2573, 269-6088. Cable: nil. Telex: RS 23944 IMSCO. Dir./Marketing Mgr.: Mr. Lian Tiong Hau.

Product(s): Record—Audio: Intermagnetics; Tape—Cases, Head Cleaners, Bulk Erasers.

Unigoh (Singapore) Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Singapore 21, 667-027. Sales Mgr.: Gen. Mgr.: Samuel Chong; Managing Dir.: S. S. Goh. Product(s): Record—Record Care Products; Tape—Cases, Head Cleaners, Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

EMI (Singapore) Pte Ltd, 151 Chin Swee Rd., Singapore 0316, 7320808. Telex: RS 25652 EMIMUS. Managing Dir.: Mr. Wee Tiong Wah.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Intermagnetics Singapore Pte. Ltd., 01-10 Block 15, Road 9, Singapore, S-2573, 269-6088. Cable: nil. Telex: RS 23944 IMSCO. Dir./Marketing Mgr.: Mr. Lian Tiong Hau.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Unigoh (Singapore) Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Singapore 21, 667-027. Sales Mgr.: Gen. Mgr.: Samuel Chong; Managing Dir.: S. S. Goh. Product(s): Record—Display Racks.

TAPE CUSTOM DUPLICATORS

EMI (Singapore) Pte. Ltd., 151 Chin Swee Rd., 13-04 Manhattan House, Singapore 0316, 7320808. Cable: EMITRON SINGAPORE. Telex: RS 25652 EMIMUS. Mng. Dir.: Wee Tiong Wah.

Eastland Trading (S) Pte. Ltd., 283A Selegie Complex, Selegie Rd., Singapore 0718, 337-1021. Cable: EASTLAND. Telex: 33485. Sales Mgr.: S. F. Quek; Mng. Dir.: Tee Sin Quek.

Audio: Cassette. Video: 1 Helical, ½ Beta Cassette, ½ VHS Cassette, 2" Quad.

Life Recs. Inds. Pte. Ltd., 5 Lorong Tukang Lima, Singapore 2261, 265-1333/1187, 261-0752, Cable: LIFERECORD. Telex: 33581. Mng. Dir.: Ng Lian Chin. Audio: Cassette.

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Ind'l Estate, 3809D, Block 1, Singapore 0315, 272-3774. Mng. Dir.: Chang Hin Chong. Audio: Cassette.

PolyGram Records Pte Ltd., 6 Joo Koon Cir., Jurong 2262, 8611255. Cable: PHONRECORD. Telex: RS 24829 (A/B SINPHON). Fax: 8612729. Managing Dir.: Joe Chen. Audio: Cassette.

Rediffusion (Singapore) Pte. Ltd., 182 Clemenceau Ave., Singapore 0923, 336-2211. Cable: REDIFFUSE. Telex: RS 24114. Pres.: Jack Snowden. Audio: Cassette, Open Reel.

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore 1334, 65 7474722. Telex: RS 36631 TAPES. Audio: Cassette, Open Reel.

Tony Magnetics PTE, Ltd., 625 Lorong 4 TOA Payoh, Singapore 1231, 2595511. Cable: Audiotaape. Telex: RS 23252. Fax: 2593723. Pres.: L. L. Oh; Sales Mgr.: Gerald Tan; Mktg. Exec.: Andrey Chew. Audio: Cassette.

Tony Wong Co. (Pte.) Ltd., 300 Kallang Pl., No. 07-16, Singapore 1233, (65) 293-7988. Cable: AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C. K. Wong. Audio: Cassette, 8-Tr.

Unimagnetic Pte. Ltd., 1-D, Lot 16, Section 2, Lorong Tukang, Singapore 2261, 268-4230, 268-5166, Cable: CASSETCO. Telex: RS 35131. Pres.: S. T. Tsai; Sales Mgr.: Thomas D. Pereira. Audio: Cassette, Open Reel, 8-Tr.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

C. Malchers & Co., 15 Gul Ave., Jurong Singapore, Singapore, 2262, 2655644. Telex: 25555. Contact: Gary Khoo.

Otari Nanpo Pte. Ltd., Woh-hup Complex, Unit 5350, Beach Rd., Singapore, 294-5370. Contact: Hajime Yamamoto.

Product(s): Tape loaders (8-track, cassette, reel). **Unigoh (Singapore) Ltd.**, 67 Jalan Jambu Ayer, Hock Seng Garden, Bukit Timah, Singapore 21, 667-027. Sales Mgr.: Gen. Mgr.: Samuel Chong; Managing Dir.: S. S. Goh. Product(s): ED-PIC, KING duplicators, winders).

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., #06-00 Tan Jin Chwee Ind. Bldg., Singapore, 1334, 65 7474722. Telex: RS 36631 TAPES.

PLATING, PROCESSING & PRESSING PLANTS

E M I (Singapore) Pte. Ltd., 6 Wan Lee Rd., Jurong Town, 2262, 265-9422. Managing Dir.: Wee Tiong Wah.

Gabco Pte. Ltd., 22 Jalan Hitam Manis, Singapore, 1027, 633-005. Cable: GABBY. Telex: RS 25070. Sales Mgr.: Cindy Chang; Chrmn.: Philip C. M. Seow.

Hardie Trading (Servs.) Pty. Ltd., 100 Hillview Ave., Singapore, 2366, 469-4822. Cable: HARDIETRAD. Telex: RS 23751. Mgr.: M. G. Buscombe.

Life Rec. Inds Pte Ltd., 5 Lorong Tukang Lima, Jurong Town, 2261, 265-1333, 265-1187, Cable: LIFERECORD. Telex: 33581. Managing Dir.: Ng Lian Chin.

PolyGram Records Pte Ltd., 6 Joo Koon Cir., Jurong, 2262, 8611255. Cable: PHONRECORD. Telex: RS 24829 (A/B SINPHON). Fax: 8612729. Managing Dir.: Joe Chen.

Rediffusion (Singapore) Pte. Ltd., 182 Clemenceau Ave., Singapore, 0923, 336-2211. Cable: REDIFFUSE. Telex: RS 24114. Pres.: Jack Snowden.

Unigoh (Singapore) Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Singapore 21, 667-027. Sales Mgr.: Gen. Mgr.: Samuel Chong; Managing Dir.: S. S. Goh.

Unique Art Record Ind'l Ents. Pte. Ltd., 1-E, Lot 16, Section 2, Lorong Tukang, Jurong Town, 2261, 268-5166/4230. Cable: CASSETCO. Telex: RS 35131. Pres.: Keng Hui Chuan; Sales Mgr.: S. T. Tsai.

TAPE PACKAGING & LABELING SERVICES

EMI (Singapore) Pte Ltd, 151 Chin Swee Rd., Singapore 0316, 7320808. Telex: RS 25652 EMIMUS. Managing Dir.: Mr. Wee Tiong Wah.

Intermagnetics Singapore Pte. Ltd., 01-10 Block 15, Road 9, Singapore, S-2573, 269-6088. Cable: nil. Telex: RS 23944 IMSCO. Dir./Marketing Mgr.: Mr. Lian Tiong Hau.

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Telex: RS 36631 TAPES. (Inserting & Labeling)

Tony Magnetics PTE, Ltd., 625 Lorong 4 TOA Payoh, Singapore, 1231, 2595511. Cable: Audiotaape. Telex: RS 23252. Fax: 2593723. Pres.: L. L. Oh; Sales Mgr.: Gerald Tan; Mktg. Exec.: Andrey Chew.

BLANK TAPE MANUFACTURERS

East-Asiatic Co. Pte. Ltd., Afga-Gevaert Dept., Finlayson House, Raffles Quay, 981201. Telex: 21234. Dir.: Andrew Heng Seng Par.

Eastland Trading Pte. Ltd., 283A Selegie Complex, Selegie Rd., Singapore, 0718, 337-1021. Cable: EASTLAND. Telex: 33485. Sales Mgr.: S. F. Quek; Mng. Dir.: Tee Sin Quek; Gen. Mgr.: See Gi Quek.

Intermagnetics Singapore Pte. Ltd., #10, Rd. 9, Marsiling Ind'l Estate, Singapore, 25, Contact: Mr. Lian.

Jebsen & Jessen (Singapore) Ltd., Box 2444, Supreme House, Penang Rd., Singapore, 9, 32-8361. Cable: JEB-JESSEN. Telex: 21487.

Kwang Sia Pte. Ltd., Box 1018, Colombo Ct., Room 308, 3rd, N. S. Singapore, 9117, 336-5166. Cable: KWANGSIACO. Telex: 26689. Dir.: Ricky Ang; Mng. Dir.: Keng Seah Ang.

Otari Nanpo Electronic & Sound Inds. Pte. Ltd., Redhill Ind'l Estate, 3809D, Block 1, Singapore, 0315, 272-3774. Mng. Dir.: Chang Hin Chong; Tech. Adviser: Yoshio Nabetani.

Turnfield Magnetics Ltd., 1 Colombo Ct., #09-07A, Singapore, 0617, 3390016. Telex: 27128 EDMARY.

Unigoh (Singapore) Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Singapore, 21, 667-027. Mng. Dir.: S. S. Goh; Gen. Mgr.: Samuel Chong.

Tony Wong Co. (Pte.) Ltd., 30 Kallang Pl., #07-16, Singapore, 1233, (65) 293-7988. Cable: AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C. K. Wong.

BLANK TAPE MANUFACTURERS

East-Asiatic Co. Pte. Ltd., Afga-Gevaert Dept., Finlayson House, Raffles Quay, 981201. Telex: 21234. Dir.: Andrew Heng Seng Par.

Eastland Trading Pte. Ltd., 283A Selegie Complex, Selegie Rd., Singapore, 0718, 337-1021. Cable: EASTLAND. Telex: 33485. Sales Mgr.: S. F. Quek; Mng. Dir.: Tee Sin Quek; Gen. Mgr.: See Gi Quek.

Intermagnetics Singapore Pte. Ltd., #10, Rd. 9, Marsiling Ind'l Estate, Singapore, 25, Contact: Mr. Lian. **Jebson & Jessen (Singapore) Ltd.**, Box 2444, Supreme House, Penang Rd., Singapore, 9, 32-8361. Cable: JEB-JESSEN. Telex: 21487.

Kwang Sia Pte. Ltd., Box 1018, Colombo Ct., Room 308, 3rd, N., Singapore, 9117, 336-5166. Cable: KWANGSIACO. Telex: 26689. Dir.: Ricky Ang; Mng. Dir.: Keng Seah Ang.

Otari Nanpo Electronic & Sound Inds. Pte. Ltd., Redhill Ind'l Estate, 3809D, Block 1, Singapore, 0315, 272-3774. Mng. Dir.: Chang Hin Chong; Tech. Adviser: Yoshio Nabetani.

Turnfield Magnetics Ltd., 1 Colombo Ct., #09-07A, Singapore, 0617, 3390016. Telex: 27128 EDMARY.

Unigoh (Singapore) Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Singapore, 21, 667-027. Mng. Dir.: S. S. Goh; Gen. Mgr.: Samuel Chong.

Tony Wong Co. (Pte.) Ltd., 30 Kallang Pl., #07-16, Singapore, 1233, (65) 293-7988. Cable: AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C. K. Wong.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Otari Nanpo Electronic & Sound Inds. (Pte.) Ltd., Redhill Industrial Estate, 3908D, Singapore, 0315, 272-3774. Cable: KWANGSIACO. Telex: 26689. Sales Mgr.: Tech. Dir.: Y. Nabetani; Mng. Dir.: Chang Hin Chong. Audio: 8-track & cassette.

EMI (Singapore) Pte. Ltd., 151 Chin Swee Rd., 13-04 Manhattan House, Singapore, 0316, 7320808. Cable: EMITRON SINGAPORE. Telex: RS 25652 EMIMUS. Mng. Dir.: Wee Tiong Wah.

Intermagnetics Singapore Pte. Ltd., 01-10 Block 15, Road 9, Singapore, S-2573, 269-6088. Cable: nil. Telex: RS 23944 IMSCO. Dir./Marketing Mgr.: Mr. Lian Tiong Hauw. Audio: IMS.

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Telex: RS 36631 TAPES. Audio: C-0, Blank Cassette.

Tony Magnetics PTE, Ltd., 625 Lorong 4 TOA Payoh, Singapore, 1231, 2595511. Cable: Audiocassette. Telex: RS 23252. Fax: 2593723. Pres.: L. L. Oh; Sales Mgr.: Gerald Tan; Mktg. Exec.: Andrey Chew. Audio: C-0, Norelco box, & components.

Unigoh (Singapore) Ltd., 67 Jalan Jambu Ayer, Hock Seng Garden, Singapore, 21, 667-027. Sales Mgr.: Gen. Mgr.: Samuel Chong; Managing Dir.: S. S. Goh. Audio: All plastic parts, UNI-EL MAR. Video: UNI-EL MAR.

Unimagnetic Pte. Ltd., 1-D, Lot 16, Section 2, Lorong Tukang, Singapore, 2261, 268-4230, 268-5166. Cable: CASETECO. Telex: RS 35131. Pres.: S. T. Sai; Sales Mgr.: Thomas D. Pereira. Audio: Cassette Parts, Cassette.

Tony Wong Co. (Pte.) Ltd., 30 Kallang Pl., #07-16, Singapore, 1233, (65) 293-7988. Cable: AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C. K. Wong. Audio: All 8-track & cassette parts, TONY 8-track, cassette.

ENVELOPES & MAILERS

Craft Print Pte Ltd., 18 Pasir Panjang Rd., Singapore 0511, 2785816. Telex: RS26862. Fax: (65) 272-2398. (LP & 45)

EMI (Singapore) Pte Ltd, 151 Chin Swee Rd., Singapore 0316, 7320808. Telex: RS 25652 EMIMUS. Managing Dir.: Mr. Wee Tiong Wah.

Intermagnetics Singapore Pte. Ltd., 01-10 Block 15, Road 9, Singapore, S-2573, 269-6088. Cable: nil. Telex: RS 23944 IMSCO. Dir./Marketing Mgr.: Mr. Lian Tiong Hauw.

JACKETS, SLEEVES & LABELS

Craft Print Pte Ltd., 18 Pasir Panjang Rd., Singapore 0511, 2785816. Telex: RS26862. Fax: (65) 272-2398. (Jackets & Sleeves—LP & 45)

EMI (Singapore) Pte Ltd, 151 Chin Swee Rd., Singapore 0316, 7320808. Telex: RS 25652 EMIMUS. Managing Dir.: Mr. Wee Tiong Wah.

Intermagnetics Singapore Pte. Ltd., 01-10 Block 15, Road 9, Singapore, S-2573, 269-6088. Cable: nil. Telex: RS 23944 IMSCO. Dir./Marketing Mgr.: Mr. Lian Tiong Hauw.

POLYBAG & SHRINKWRAP

Craft Print Pte Ltd., 18 Pasir Panjang Rd., Singapore 0511, 2785816. Telex: RS26862. Fax: (65) 272-2398. (Shrinkwrap only)

RAW MATERIALS

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Telex: RS 36631 TAPES. Product(s): Coatings.

Tony Magnetics PTE, Ltd., 625 Lorong 4 TOA Payoh, Singapore, 1231, 2595511. Cable: Audiocassette. Telex: RS 23252. Fax: 2593723. Pres.: L. L. Oh; Sales Mgr.: Gerald Tan; Mktg. Exec.: Andrey Chew. Product(s): Magnetic tape.

Tony Wong Co. (Pte.) Ltd., 30 Kallang Pl., #07-16, Singapore, 1233, (65) 293-7988. Cable: AUDIOTAPE. Telex: 23252. Mng. Dir.: Tony C. K. Wong. Product(s): Coatings.

TAPE, SUPPLIES & ACCESSORIES MFRS.

Kwang Sia Pte., Ltd., 105 Cecil St., #23-01/04, Singapore, 0106, 2255388. Cable: KWANGSIACO. Telex: RS 26689 ANKASA. Fax: (65) 2246885. Dir.: Ricky Ang. Video—Recorded video distributor.

Sound Technic Pte. Ltd., 60 Kallang Pudding Rd., Singapore, 1334, 65 7474722. Telex: RS 36631 TAPES. Audio—Ampex professional open reels. Video—Ampex professional video products.

SOUTH KOREA

RECORD COMPANIES

A & M, See Sung Eum Ltd. **Accord**, See Hyundai Records Mfg. Co. Ltd. **Archiv**, See Sung Eum Ltd.

Argo, See Sung Eum Ltd. **Arts Int'l, Inc.**, Rm. 215, Jungwoo Bldg. #536, Seoul, 121, (02) 717 8483/4, Telex: K22118 YIKANG, Fax: (02) 715 4838. Managing Dir.: J. J. Kim; Int'l Mgr.: N. W. Cho. (Importer)

Casablanca, See Sung Eum Ltd. **Charly**, See Hyundai Records Mfg. Co., Inc. **Countdown**, See Hyundai Records Mfg. Co. Ltd.

Decca, See Sung Eum Ltd. **Delphine (France)**, See Han Kook Record Co. Ltd. **Dg**, See Sung Eum Ltd.

Disneyland-Vista Records, See Oasis Record Co. **EMI**, See Oasis Record Co.

Enja (W. Germany), See Han Kook Record Co., Ltd. **Fontana**, See Sung Eum Ltd. **Han Kook Record Co., Ltd.**, 541-9 Sinsa-Dong, Kangnam-Ku, Box 9714, Seoul, 134, 542-1833. Cable: HKRecord, Telex: K22091, Pres.: Choon Hee Lee; Sales Mgr.: In Sung Jun; A & R/Int'l & Promo Mgr.: Woon Moo Baek. Label(s): (Owned) Han Kook, (Licensed) JVC (Victor), Jupiter, Delphine, Enja. (CD-Distributor)

Hyundai Records Mfg. Co. Ltd., 610-1, Chun Ri, Idong Myun, Yongin-Gun, Kyunggi-Do, 170-42, (02) 546-50713. Cable: HYUNDREC, Telex: K-32150 HYUNDRE, Pres.: Yun-Sik Suh; Exec. Dir./Int'l Mgr.: Won-Soo Bang. Label(s): (Owned) Hyundai, (Licensed) Charly, Top-Line, Sun, Countdown, Accord, Super Giant, Moss.

JVC (Victor), See Han Kook Record Co., Ltd. **Jupiter (W. Germany)**, See Han Kook Record Co., Ltd. **London**, See Sung Eum Ltd.

MCA, See Oasis Record Co. **Mercury**, See Sung Eum Ltd. **Moss**, See Hyundai Records Mfg. Co. Ltd. **Oasis Record Co.**, 196-18 Anyang 7-Dong, Anyang City, Kyeonggi-do, 171, (02) 854-5121, Telex: OASIS K28932, Pres./Managing Dir.: J. S. Sohn; Gen. Mgr., Int'l Dept.:

P. M. Kim. Label(s): (Licensed) EMI, WEA, MCA, Disneyland/Vista Records. (CD-Distributor)

Pergola, See Sung Eum Ltd.

Philips, See Sung Eum Ltd.

Polydor, See Sung Eum Ltd.

SEM, See Sung Eum Ltd.

Seoul Records, Inc., 55-1, Chongro 2-Ka, Seoul, 273 0509, Telex: 27214 IPSLIU K, Chrmn.: Y. B. Min.

Label(s): (Licensed) Ariola, Arista, Erato, Golden Gate, Hansa, Hungaroton, Motown, Proto, RCA, Starblend. **Sun**, See Hyundai Records Mfg. Co. Ltd.

Sung Eum Ltd., 300-14, 2ka Sungsoo-Dong, Sungdong-Ku, Seoul, 82 (2) 463 0141, (463) 0142, Telex: 233955, Fax: 82 2467 2844, Exec. Pres.: Sung Hee Lee; Gen. Dir.: Young Wah Chae; Int'l Dir.: Ho Bum Lee; Planning/Sales Mgr.: Han Woo Lee; Gen./Finance Mgr.: Yae Hyun Yang.

Label(s): (Owned) Sem, (Licensed) Polydor, Dg, Archiv, Decca, London, Argo, Threshold, Philips, Fontana, Mercury, Universo, Casablanca, Pergola, A & M. (CD-Distributor)

Super Giant, See Hyundai Records Mfg. Co. Ltd.

Threshold, See Sung Eum Ltd.

Time Recording, Inc., Rm. 309, Jungham Bldg., 14-32, Yoido-Dong, Seoul, 15Q, (02) 784-5062, (02) 784-5068, Telex: K 29337 YNGWOO. Fax: (02) 785-7745, Managing Dir.: N.W. Cho; A & R Dir.: CW. Kim.

Top-Line, See Hyundai Records Mfg. Co. Ltd.

Universo, See Sung Eum Ltd.

WEA, See Oasis Record Co.

Yeh Eum Record Co., Ltd., 226 Nokbon-dong, Eunpyong-Ku, Seoul, 385-2396, 388-1187, 354-1541, Telex: 22365 WELLDON K, Managing Dir.: Whayeon Won.

Label(s): (Licensed) Bobcat, Carrere, Charisma, Durium, Fantasy, Jive, Mute, Passion, Phonocord, Sonet, 21 Records, Virgin, ZYX.

MUSIC PUBLISHERS

Sam Ho Music Publishing Co., Won Hyo ro 2 Gata 92-2, Seoul, 713-2388, Prof. Mgr.: Kim Jung Tae.

ACCESSORY SUPPLIERS

BASF Korea Ltd., The Korea Chamber of Commerce 11th Fl., Seoul.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483, (02) 717 8484. Cable: Fax: (02) 715 4838. Telex: K22118YIKANG. Pres.: J. J. Kim; Int'l Dir.: N. W. Cho.

RECORD PROMOTION (Including Public Relations & Marketing)

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483, (02) 717 8484. Cable: Fax: (02) 715 4838. Telex: K22118YIKANG. Pres.: J. J. Kim; Int'l Dir.: N. W. Cho.

TAPE CUSTOM DUPLICATORS

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483, (02) 717 8484. Cable: Fax: (02) 715 4838. Telex: K22118YIKANG.

Oasis Record Co., 196-18 Anyang 7 Dong, Anyang 171, (02) 854-5121, (0343) 2-3660. Cable: OASIS ANYANG. Telex: OASIS K28932. Pres.: J.S. Sohn; Sales Mgr.: J. M. Sohn. Audio: Cassette. Video: ½ Beta Cassette.

CD MASTERING & MANUFACTURING PLANTS

SKC Ltd., Box 8783, Seoul, 756-5151, 756-6161. Cable: SKCHL SEOUL. Telex: SKYROL K2874. Fax: 752-9088, 7579240.

PLATING, PROCESSING & PRESSING PLANTS

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483, (02) 717 8484. Cable: Fax: (02) 715 4838. Telex: K22118YIKANG.

Oasis Record Co., 196-18 Anyang 7 Dong, Anyang, 171, (02) 854-5121, (0343) 2-3660, Cable: OASIS ANYANG. Telex: OASIS K28932. Pres.: J.S. Sohn; Sales Mgr.: J. M. Sohn.
Pressing capacity: 45—10,000 per day.

TAPE PACKAGING & LABELING SERVICES

Arts Int'l, Inc., Rm. 215, Jungwoo Bldg., Seoul, 121, (02) 717 8483, (02) 717 8484, Cable: Fax: (02) 715 4838. Telex: K22118YIKANG.

SPAIN

RECORD COMPANIES

A-D Intermusica, Jose Mtnez Velasco 8, Madrid, 28007, (91) 273-2467, Dir.: Federico Platon; Sales & Mktg.: Jose Ramon Hernandez; A&R: Ana Platon. (CD-Distributor)
A L A, See Dial Discos, S.A.
Aires Del Sur, See Dial Discos, S.A.
Alligator, See Dial Discos, S.A.
Archiv, See PolyGram Iberica S.A.
Ariola, See Ariola Eurodisc.
Ariola-Eurodisc SA (IFPI), Calle Aragon 204, 4th Fl., Barcelona, 11, (93) 254 9805, Cable: HISPARIOLA, Telex: 52771.
Label(s): (Owned) Ariola, Arista, Eurodisc, MR, Verara, (Licensed) (Licensed Foreign) Microfon (Argentina), Bronze, Island, Jive, Polo, Radialchoice, Virgin (all United Kingdom), Handshake, Mericana (United States), Suraphon (Czechoslovakia).
Arista, See RCA/Ariola.
Audio & Video, SA, Abdon Terradas 3-5, Madrid, 28015, (91) 4492350, Telex: 48183 stia e, Dir.: Bartolome Espadale; Financial Mgr.: Fidel Perez.
Label(s): (Owned) Audio & Video, Audio, BOA, Drimont, Iris, Jack, Off.
B B C Rds. & Tapes, See Dial Discos, S.A.
B O A, See Audio & Video, SA.
B & F Ents., Jose Martinez Velasco 8, Madrid 30, (91) 273 2467. (Importer, Exporter)
Barclay, See PolyGram Iberica S.A.
Belter SA (Discos) (IFPI), Calle Gomis 1, Barcelona 23, (93) 211 5500, Cable: BELTERDISC, Telex: 51259.
Label(s): (Licensed) Belter, Impacto, Ocre, Olivo, Sauce Int'l, Black & Blue (France), Musart (Mexico), Midsong, Motown, Prelude, Salsoul (all United States).
Bilbao Trading SA Import-Export, Marques del Puerto 9, Bilbao 8, (94)415 5255, Cable: VELLIDOMUSIK, Telex: 31351. (Franchise, Importer, Exporter)
CAM Espana SA, Arturo Soria 157, Madrid 33, (91) 413 2837, Cable: EDMUSICAM, Telex: 23955.
CBS SA (Discos), Paseo de la Castellana 93, Madrid 16, (91) 455-3845, Cable: COLRECORD, Telex: 22890 CBS E, Managing Dir.: Manolo Diaz; Opns. Dir.: Albino Jimenez; Bus. Affairs Dir.: Francisco Bestard; Finance Dir.: David Twinn; Artist Mktg. Dir.: Ramon Crespo.
Label(s): (Owned) CBS, Epic, Portrait, CBS Assoc. Labels, (Licensed) Carrere, Trema (France), Baby, CGD (Italy), A&M, Geffen, (United States). (CD-Distributor)
CNR, See PolyGram Iberica S.A.
Camden, See RCA/Ariola.
Capitol, See EMI-Odeon SA.
Caravan, See Dial Discos, S.A.
Carnaby, See Columbia SA.
Chrysalis, See RCA/Ariola.
Cinemates, See RCA/Ariola.
Classical Series, See Dial Discos, S.A.
Claves, See "FERYSA" S.A. De Promociones Y Dist. Musicales.
Columbia SA (Discos) (IFPI), Apdo. 2299, Ave de los Madronos 27, Madrid 33, (91) 200 8040, Cable: DISCOLUMBIA, Telex: 44316.
Label(s): (Owned) Alhambra, Carnaby, Columbia, Iberia, (Licensed) UMIP (France), Teldoc, (Germany), Atlas, Durium, Ricordi, (all Italy), Creole, Splash (United Kingdom), Pablo, (United States).
Columbia, See RCA/Ariola.
Compania Fonografica Espanola (IFPI), Augusto Figueroa 39, Madrid 4, (91) 222 7474, Cable: MILDISC, Telex: 22690.
Label(s): (Owned) Blesmen, Bocaccio, CFE, Explosion, Guimbrada, Jazz Stop, Poplandia, (Licensed) Arflok, Cote D'Azur, Hexagone, Kerblues, Paris Album, Vertadorn (all France), Folk Freak, MPS (Germany), Madau Dischi (Italy), Toshiba (Japan), Dureco, Red Bullet, Timeless (Netherlands), Sassetti, Valentim de Carvalho (Portu, gal), Gold (Switzerland), High Peak, Logo, Rubber, Sonet.
DGG, See PolyGram Iberica S.A.
D O M, See Dial Discos, S.A.
Decca, See PolyGram Iberica S.A.

Denon, See "FERYSA" S. A. De Promociones Y Dist. Musicales.
Dial Discos, S. A., P. de la Castellana, 247, Madrid, 28046, 7.33.5243, Cable: DIALDISCO, Gen. Mgr./Int'l Mgr.: Laurentino Ramos; Sales Mgr.: Carlos Fernandez.
Label(s): (Owned) Alligator, Caravan, Diamante, Diapason, Doblon, Golden Eye, Aires Del Sur, Limoneiro, Nevada, Timple, Warm Shoes, Jazz Series, Classical Series, Picap, Studio Group Records, (Licensed) Ala, Dom, MCP, Musidisc, Opus.
Int'l Reprs.: Musidisc (Argentina); Guitarra (Mexico); Sonografica (Venezuela).
Diamante, See Dial Discos, S.A.
Diana, See Discos Victoria, S.A.
Diapason, See Dial Discos, S.A.
Discos Victoria, S. A., O'Donnell, 20, Madrid, 28009, (91) 435.50.84, Telex: 49054 VCTA E, Gen. Mgr.: Gerhard Haltermann; A & R: Jose M. Gonzalez-Cuevas; Promo. Mgr.: Angel Mela.
Label(s): (Owned) Victoria, Diana, (Licensed) Statik. (CD-Distributor)

Distributions Disclub S.A.

Balmes 58, 08007 Barcelona, (93) 3176578, Telex: 97707 DISD E, Fax: (93) 317 3109, Contact: Jose Chueca. (Importer, Exporter)

Doblon, See Dial Discos, S.A.
Dreyfus, See PolyGram Iberica S.A.
Drimont, See Audio & Video, SA.
E.G., See PolyGram Iberica S.A.
EMI-Odeon SA (IFPI), Via Augusta 2 Bis, 4th floor, Barcelona 6, (93) 217 0500, Cable: GRAMOFONO, Telex: 52497, Pres.: Luis Sagi-Vela; Gen. Mgr.: Pierre Magnet; Deputy Mgr.: Alberto Maget; Sales Mgr.: Julio Esclusa.
Label(s): (Owned) Amalgama, Ark, Capitol, EMI, EMI America, Harvest, Liberty, United Artists, Odeon, Pathe, Reflejo, Regal, Toshiba-EMI, La Voz de Su Amo, (Licensed) Duetsche Harmonia Mundi (Germany), Discos Top-Hits, La Discoteca (Venezuela), MPL Communications, Pink Floyd, Purple, RAK (all United Kingdom), Valentim, de Carvah, (Portugal).
Ediosa (Ed. General SA) (IFPI), Gran Via de les Corts Catalanes 654, Barcelona 10, (93) 302 2516.
Label(s): (Owned) Alba, Als 4 Vents, Cabra, Edigsa, Oliba, Pardal, Pebrots, Xistral, Zeleste, (Licensed) Balkanton (Bulgaria), Fuentes (Colombia), Steeplechase (Denmark), Big Beat, Le Chant du Monde, Harmonia Mundi, SM, (France), Acanta, ECM, Japo, L&R, Watt (all Germany), Cherry Red, Factory, Greenleeves, (all United Kingdom), Bearsville, DRG, First American, Folkways (United States).
Edizioni Musicali Cielo-Video, See Dial Discos, S.A.
Epic (div. of Discos CBS SA) (IFPI), Po. de la Castellana 93, Madrid, 16, (91) 455 3845, (91) 455 4026, Cable: COLRECORD, Telex: 22890.
Label(s): (Owned) Epic, (Licensed) Carrere, Dreyfus, Trema (all France), Ariston, CGD (Italy), Orfeon (Mexico), GTO, Jet (United Kingdom), A & M, Boardwalk, Caribou, Cleveland Int'l, Full Moon, Geffen, Kirshner, Nempor, Philadelphia Int'l, Starlite, Sweet City, TK, T-Neck (all United States).
Epic, See Discos CBS, S.A.
Eurodisc, See Ariola-Eurodisc.
"Ferysa" S. A. de Promociones y Distribuciones Musicales, Ordenez, 1, Madrid, 28029, (91) 2157477, (91) 6848, Telex: 45490 feri e, Dir.: Fernando Rodriguez Polo; Gen. Mgr.: Juan Jose Canamaque; Sec.: Pilar Sierra.
Label(s): (Licensed) Denon, Hungaroton, Supraphon, Opus, Fonit Cetra, Claves, Orfeo, Nimbus. (CD-Distributor)
Fiction, See PolyGram Iberica S.A.
Folkways, See Dial Discos, S.A.
Fonit Cetra, See "FERYSA" S.A. De Promociones Y Dist. Musicales.
Fono 2 Records, Apdo. 54122, Valdencesangil 34-3 B/C, Madrid, 35, (91) 216 4652.
Label(s): (Owned) Experience, Fono 2, JLA, (Licensed) Stereo Tape (Germany).
Fonogram SA (IFPI), Av. de America & Hernandez de Tejada s/n, Madrid, 27, (91) 267 4200, Telex: 22849.
Label(s): (Owned) Casablanca, Decca, Fontana, Mercury, Philips, Vertigo, (Licensed) CNR (Netherlands), Charisma (United Kingdom), De-Lite, (United States).
Gala, See RCA/Ariola.
Golden Eye, See Dial Discos, S.A.
Gong, See Movieplay.
Hispavox, S. A. Torrelaguna 64, Madrid 27, (91) 415-2304, Cable: VOX, Telex: 22931, 46859 VOX SHE.
Hispavox, See "Codiscos" Compania Colombiana de Discos, S. A.
Hungaroton, See "FERYSA" S.A. De Promociones Y Dist. Musicales.
Iberia, See Columbia SA.
Iris, See Audio & Video, SA.
Island, See RCA/Ariola.
Jack, See Audio & Video, SA.
Jazz Series, See Dial Discos, S.A.
Limoneiro, See Dial Discos, S.A.
London, See PolyGram Iberica S.A.
Malter SA, Vincente Juan Rossello 22, Palma de Mallorca.

Label(s): (Owned) Cala D'Or, Fonal, Maller.
Marfer SA (IFPI), Paseo de la Virgen del Puerto 7, Madrid, 5, (91) 265 7800.
Label(s): (Owned) Marfer, Succes, Trama, Turquesa, Valor, (Licensed) Record Serv. (Italy), Turicapphon (Switzerland), Everest, Roulette, Sweet City, Vox (all United States).
Marta, See PolyGram Iberica S.A.
Mercury, See PolyGram Iberica S.A.
Metronome, See PolyGram Iberica S.A.
Mirage, See PolyGram Iberica S.A.
Mirio, See RCA/Ariola.
Motown, See RCA/Ariola.
Movieplay SA (IFPI), Fernando El Santo 17, 2nd Fl., Madrid, 4, (91) 419 7013, (91) 413 7266, Telex: 43861.
Label(s): (Owned) Chinchecle, Gong, Kardantxa, Movieplay, Serano, Zeira, Yupi, (Licensed) Aredito, Nueva Trova (Cuba), Barclay, Condor/Dicap, Egg, (France), Intercond (Germany), Orfeon (Mexico), Avatar, Chiswick, Graduate, Ice, Red Bus, Red Shadow, Rondelet, Safari, Stage Coach (all United Kingdom), Alshire, Everest, (United States).
Musica & Comunicacion (Musicom) SA, Consejo de Ciento 403 bajos, Barcelona 9, (93) 246 3801, (93) 231 5112.
Label(s): (Owned) Delos.
Musidisc, See Dial Discos, S.A.
Nevada, See Dial Discos, S.A.
Nimbus, See "FERYSA" S.A. De Promociones Y Dist. Musicales.
Off, See Audio & Video, SA.
Omdina, See Hispavox.
Open Records, SA, C. Emerita Augusta, 6, Barcelona, 08028, Telex: 97728 stx, Mgr.: Jose M Gonzalez Juessas.
Label(s): (Owned) Open Records, Sonotrex, Plaback.
Opus, See "FERYSA" S.A. De Promociones Y Dist. Musicales.
Orfeo, See "FERYSA" S.A. De Promociones Y Dist. Musicales.
Orion, See Dial Discos, S.A.
Pathe, See EMI-Odeon.
Philips, See PolyGram Iberica S.A.
Picap, See Dial Discos, S.A.
Plaback, See Open Records, SA.
Polar Music, See PolyGram Iberica S.A.
Polydor SA (IFPI), Agastia s/n, corner of Av. de America, Madrid 27, (91) 267 4200, Telex: 22849.
Label(s): (Owned) Archiv, Barclay, DGG, Polydor, (Licensed) EG, RSO (United Kingdom), Dreamland (United States).
PolyGram Iberica S.A. (IFPI), Avda. de America Esquina Hernandez de, Madrid, 28027, (91) 267-4200, Telex: 22849, Mangaing Dir.: Mariano de Zuniga; Audio Com. Mgr.: Jose Pascual; Dep. Comm. Mgr.: Manuel Bejar; Gen. Mktg. Mgr.: Jose Luis Garcia-Ramos; Gen. Mktg. Mgr.: Polydor: Carlos Borrallo.
Label(s): (Owned) Polydor, Philips, Vertigo, Mercury, Rocket, Decca, DGG, London, Archiv, Metronome, Barclay, RSO, (Licensed) Fiction, E.G., Matra, Mirage, Polar Music, Dreyfus, CNR.
Portrait, See Discos CBS, S.A.
RCA/Ariola, Avenida de los Madronos, 27, Madrid, 28043, (91) 200.80.40, Cable: RCASPAIN, Telex: 44316, Pres.: Ramon Segura; Vice Pres./Creative Opns.: Jose Maria Camara; VP of Finance/Admin.: Luis Lara; Ariola Dir.: Jesus Lopez; RCA Mgr.: Jorge Pino.
Label(s): (Owned) RCA, Ariola, Columbia, Arista, (Licensed) Chrysalis, Motown, Island, Ariston Music, CGD, Red Bus, Curb Records. (CD-Distributor)
RSO, See PolyGram Iberica S.A.
Red Seal, See RCA/Ariola.
Reflejo, See EMI-Odeon.
Regal, See EMI-Odeon.
Rocket, See PolyGram Iberica S.A.
Serdisco, Paser de la Castellana 141, Madrid, 341 459 3004, Telex: 0061 22690. (Franchise)
Singleton's Prods., Via Augusta 59, Barcelona 6, (93) 237 7060, (93) 237 3163, Telex: 97700.
Label(s): (Owned) Vampire.
Sintonia, S.A., Abdon Terradas 3-5, Madrid, 28015, (91) 449 23 50, Telex: 48183 Stia E, Dir.: Bartolome Espadale; Technical Mgr.: Jesus Lopez; Financial Mgr.: Fidel Perez; Artistic Mgr.: Jose Egea.
Label(s): (Owned) Sintonia.
Sonotrex, See Open Records, SA.
Spot, See Audio & Video, SA.
Stash, See Dial Discos, S.A.
Statik, See Discos Victoria, S.A.
Studio Group Rds., See Dial Discos, S.A.
Supraphon, See "FERYSA" S.A. De Promociones Y Dist. Musicales.
Timple, See Dial Discos, S.A.
Toshiba, See EMI-Odeon.
Vertigo, See PolyGram Iberica S.A.
Victor, See RCA/Ariola.
Victoria, See Discos Victoria, S.A.
Victrola, See RCA/Ariola.
Vik, See RCA/Ariola.
Warm Shoes, See Dial Discos, S.A.
Zafiro Group (IFPI), Paseo de la Castellana 141, Madrid 16, (91) 459 3004, Cable: ZAFIRO, Telex: 22690.
Label(s): (Owned) Barnafon, Canceled Tape, Caudal, Chapa, Montilla, Puput, Puzzle, Serdisco, Zafiro,

(Licensed) Solvart (Czechoslovakia), PWM (Poland), PRT (United Kingdom), Mezkniga (USSR), Can't Stop, Suger Hill (United States).

MUSIC PUBLISHERS

ATV, See April Music/CBS Songs.
A V T Music Group (BMI/PRS), See Clipper's.
Acropoli (SGAE), Av. Joe Antonio 68, Madrid 13, (91) 248-31.80.
Adagio Eds. Musicales (SGAR), See Quiroga.
Aller (Ed.), See Quiroga.
Alvorada Ltda. (Ed. Musical), See Meridional.
Ana Music, See April Music/CBS Songs.
April Music/CBS Songs, po de la Castellana, 93 fl. 16, Madrid, 28046, (01) 4562400, Telex: 22890 cbs e, Gen. Mgr.: Alain Milhaud.
Arabella Eds. Musicales SA, Calle Aragon 204, 4th fl., Barcelona 11, (93) 254-9805, Gen. Mgr.: Jose M. Camara, Contact: Ramon J. Segura.
Arabella, Ediciones Musicales, S.A., (SGAE), See Ediciones Musicales RCA Espanola, S.A.
Arpa Music, S.A., (SGAE), See Ediciones Quiroga.
Atmosphere Music Ltd. (England), (PRS), See Sintonia, S.A. Ediciones Musicales.
Autores Asociados, See Ediciones Quiroga.
Ba-Ba-Blaxi Music, S.A., (SGAE), See Ediciones Quiroga.
Beiter SL (Eds. Musicales) (SGAE), Salut 17, Madrid, (91) 231-61-69, Contact: Francisco Roses.
Berry Music Co Ltd. (England), (PRS), See Sintonia, S.A. Ediciones Musicales.
Beverly Ltda. (Ed. Musical), See Meridional.
Boccaccio (Eds. Musicales), Calle Recoletos No. 11-2C, Madrid 1, (341) 276-9230, Pres.: Alain Milhaud.
Boom (Ed. Musicales) (SGAE), See Quiroga.
Brincos, S.A., (SGAE), See Ediciones Musicales RCA Espanola, S.A.
Bruton Music Ltd. (England), (PRS), See Sintonia, S.A. Ediciones Musicales.
Bug Music Group, See Clipper's.
C A M Espana SA, Atruro Soria 157, Madrid 33, (91) 413-2837.
 Branch(es): Padua 30, 1st & 2nd Fls., Barcelona 23, Spain, 211-2936, Admin. Mgr.: Giuseppe Lullii.
C F E Music, Augusto Figueroa 39, Madrid 4, (91) 222-7474, Gen. Mgr.: Alida Genta, Contact: Carlos Perez Alvaro.
C.E.T.I. S.A., Munater 407, 4a 1a, Barcelona 21, (93) 201-07.11, Gen. Mgr.: Rudy Basso.
Cadencia (Eds.) (SGAE), Virgen de Aranzazu 23, Local F, Madrid 34, (91) 729-1544, Pres.: Carmen Macicior Jadraque, Gen. Mgr.: Federico Moreno-Torroba J.
Calypso (Eds. Musicales) (SGAE), See Quiroga.
Canciones Del Mundo, S.A., Magallanes, 25, 28015 Madrid, (91) 448 23 50, Cable: CANCIONES MADRID, Telex: 45890, Fax: 447 86 20, Gen. Mgr.: Luis Regatero, Prof. Mgr.: Jesus Moll.
Carcelle SA (SGAE), Ronda San Pablo 11, Barcelona 15, (93) 242-5410.
Chappell Iberica, S.A., Magallanes, 25, 28015 Madrid, (91) 448-23-50, Cable: SYMPHONY MADRID, Telex: 45890, Fax: 4476620, Gen. Mgr.: Luis Regatero, Prof. Mgr.: Jesus Moll.
Chrysalis Music, See RCA.
Clan, See Eds. Quiroga.
Clave, See Eds. Quiroga.
Clipper's Ediciones Musicales (SGAE), c/Valencia, 335-Pral. 2, 08009 Barcelona, (93) 207 39 13, Telex: 51539 CLIP E, Pres.: Julio Guili Clara, Gen. Mgr.: Julio Guili Arbeloa, Prof. Mgr.: Francisco Vinuesa Gimenez.
Coda (Eds. Musicales) (SGAE), See Quiroga.
D. R. O.—GASA, Fundadores N 3, Madrid, 28028, 1-55-31-1078/, Contact: Jose Carlos Sanchez.
Dalmon Eds., Manuel Tamayo, Provensa 284, Barcelona 8, (93) 215.03.58.
Dial Discos Ediciones Musicales, S.A., P. de la Castellana, 247, Madrid, 28046, 7335243, Cable: dialdiscos, Pres.: Carlos Fernandez Diaz, Gen. Mgr.: Laurentino Ramos Diez.
Diana Music, See Victoria Ediciones Musicales, S.A.
Dick James Music, See April Music.
Discorama S.A. Eds. Musicales (SGAE), Gran Via 62, Madrid, 28013, (1) 248 04 03, (1) 248 04 04, Gen. Mgr.: Alida M. Genta Fierro.
Drama Music, S.A., (SGAE), See Ediciones Quiroga.
E D A, Montecasion 2, Barcelona 6, (93) 201-5899, Contact: Raimon Cuzart.
EMEC, (SGAE), See Ediciones Quiroga.
EMMA, See Ediciones Quiroga.
Eaton, See Clipper's.
Ediciones April Music S.r.l., Paseo de la Castellana 93, Madrid, 28046, 34-1-456-2548, Telex: 831-49963, Contact: Alain Milhaud.
Ediciones Musicales RCA Espanola, S.A., (SGAE), Avenida De Los Madronos, 27, Madrid, 28043, (91) 2008040, Cable: rcaSpain, Telex: 44316 disc e, Gen. Mgr.: Antonio Martinez.
Ediciones Quiroga (SGAE), Alcalá, 70, 28009 Madrid, 276 39 50, Cable: QUIROGRAMUSIC, Telex: 44745 QUIR E, Pres.: Carlos P. Cancio, Gen. Mgr.: Manuel Lopez Quiroga, Prof. Mgr.: Juis Perez.

Editorial Musica Moderna, Marques de Cubas 6, 28014 Madrid, (91) 2215593, Gen. Mgr.: Antonio Carmona.
Ego Musical S.A. & Ediciones Musicales Hispavox, Torrelaguna 64, Madrid, 28043, 415-2304, 413-3807, Gen. Mgr.: Carmen Lopez.
Entertainment World, Paseo de la Castellana 93, Madrid 16, 34-1-456-2959, Contact: Antonio Perze-Solis.
Essex Spanola SA (Eds.), Diputacion 337, Barcelona 9, (93) 231-3711, Gen. Mgr.: Jose Carreras Moysl.
 Branch(es): Encina 36, Madrid 16, Spain, (91) 221-3650.
FTI Music, S.A., (SGAE), See Ediciones Quiroga.
Farran Musica, Pintor Mir 9, Bajos, Barcelona 31, (93) 357-4250, (93) 357-0646, Pres.: Ramon Farran, Gen. Mgr.: Antonio Serra.
Fontana SA (Eds. Musicales), Magallanes 25, Madrid 15, (91) 448.23.50, Gen. Mgr.: Luis Regatero, Prof. Mgr.: Jesus Moll.
Francis Day (Eds.), See EGO.
G. H. Music Ltd., See RCA.
G. Ricori + C. Spa, See Clipper's.
Gap Music, See Boccaccio.
Ginger Music, S. A., Industria, Barcelona, 08025, 3475077, 3475234, Contact: Jaime Buget.
Gold Hill Music, See Clipper's.
Golden Torch/Golden Horizon Music, See April Music/CBS Songs.
Goto Music, See Boccaccio.
Hispania (Eds.), Av. Joe Antonio 31, Madrid 13, (91) 231-2633, 222-6092, Gen. Mgr.: Julian-Marío Suarez Gomez, Contact: Julian Suarez Ruiz.
Hispavox SA (Eds. Musicales), Torrelaguna 64, Madrid 27, (91) 413-39-07, Contact: Jose Luis Gil.
Hiti, See Clipper's.
Intersound Musikverlag-Musikproduktion (Germany), (GEMA), See Sintonia, S.A. Ediciones Musicales.
Island Music, See RCA.
Ivan Moquill Espanola, S.A., (SGAE), See Ediciones Musicales RCA Espanola, S.A.
Jobete Music, See April Music/CBS Songs a.
KPM Music, Ltd. (England), (PRS), See Sintonia, S.A. Ediciones Musicales.
Kama Music (SGAE), See Ediciones Musicales RCA Espanola, S.A.
Key Records Int'l., Calle Maestro Nicolau 21-27, Badalona, Barcelona, (3) 384-5811, Contact: Isidoro Rubio.
Hal Leonard Publishing Corp. (USA), See Music Distribucion, S.A.
Lira Editorial S.A., Virgen de Aranzazu, 21 (Ed. Falla), Madrid, 28034, (91) 729155652, Telex: 45490, Pres.: Antonio Rodriguez Moreno.
Manhattan Prodn. Music (U.S.A.), (ASCAP/BMI), See Sintonia, S.A. Ediciones Musicales.
Manoir (Ed.), Berlin 95-97, Entlo A, Barcelona, (93) 250-3907, Gen. Mgr.: Manolo Catalan Gili, Contact: Alberto Ros Blasco.
Marier SA (Eds. Musicales), Paseo de la Virgen del Puerto 7, Madrid 5, (91) 265.78.00, Gen. Mgr.: Emilio Fernandez, Contact: Antonio Martinez.
Martana Music, S. A., Alcalde de Mostoles, 25 pral. 2, Barcelona, 08025, (93) 236-2996, Gen. Mgr.: Alfonso Serra.
Massaluca Music, See Boccaccio.
Matt-Hungo, Ediciones Musicales (SGAE), See Ediciones Musicales RCA Espanola, S.A.
Max Music, S.A., Gran Via 1176, Barcelona, 08020, (3) 305-33-04, Pres.: Miguel Dega.
Mecenas, S.A., (SGAE), See Ediciones Musicales RCA Espanola, S.A.
Media Music-Capitol Music Prodn. (U.S.A.), (ASCAP/BMI), See Sintonia, S.A. Ediciones Musicales.
Eds. Mus. Melodias de Ayer y de Hoy (SGAE), See Discorama S.A. Eds. Musicales.
Mendaur (Eds. Musicales) (SGAE), Virgen de Aranzazu 23, Local F, Madrid, 34, (91) 729-1544, Pres.: Carmen macicior Jadraque, Gen. Mgr.: Federico Moreno-Torroba J.
Meridional Ltda. (Eds. Musicales), Ave. Duque de Caxias, 340., Sao Paulo, (011)223-27-65, Pres.: Otavo A. Bianco, Gen. Mgr.: Antonio D. Santos.
Mills Music (Eds.) Espanola, See Quiroga.
Montserrat SA (Eds. Musicales), See Boccaccio.
Mood Spectrum Music Publishers (England), (PRS), See Sintonia, S.A. Ediciones Musicales.
Morrow Music, See April.
Mull Music, See Boccaccio.
Music Distribucion, S.A., c/o Tallers, 9 pral.A, Barcelona, 08001, (93) 302 25 92, Gen. Mgr.: Gabriel Lara Cano.
Musica Del Sur (Southern Musica Espanola S.A.), Diputacion 337, P O Box 5447, Barcelona, 08009, (34.3) 2313711, Prof. Mgr.: Jimmy Bascunan, Contact: Jose Carreras.
Musica Moderna (SGAE), Marques de Cubas 6, Madrid 14, Gen. Mgr.: Antonio Carmona.
Musical Emporium, Ramba Canaletas 129, Barcelona 2.
Muscino, S.A., (SGAE), See Ediciones Quiroga.
Mycros, S.A., (SGAE), See Discorama S.A. Eds. Musicales.
Northern Songs Ltd., See Clipper's.
Notas Magicas Sa (Grupo Ed.) (SGAE), Calle Requeros 8, Madrid 4, (91) 419-1406, (91) 419-8591, Pres.: Enrique Inurrieta, Gen. Mgr.: Enrique Garea.

Nuesch Publishing Co. (SUISA), Via Augusta 59, Desp. 850, Barcelona 6, (93) 228-3800, Gen. Mgr.: Madlen E. Singelton.
Odeon (Eds.) Gramotono, See EGO.
Paul Simon, See Clipper's.
Paulinas (Eds.), Protasio Gomes 15, Madrid 27, (91) 742-0511, (91) 742-5113.
Pax (Ed. Musicales), Enrique Jardiel Poncela 4, Madrid 16, (91) 250-5310, Contact: Jose M. Burgos Gonzalez.
Peer Int'l Library, Ltd. (England), (PRS), See Sintonia, S.A. Ediciones Musicales.
Peer-Southern Organization, See Southern Music Espanola S.A.
Penta-Music SA (SGAE), Fernando El Santo 17, 2nd Fl., Madrid 4, (91) 419-7013, Gen. Mgr.: Juan Santabaya, Contact: Vanentin Rodriguez.
Piatz Music Espanola, See Southern Music.
Pink Ediciones Musicales, S.A., See Ediciones Quiroga.
Pipo Eds. Musicales (SGAE), See Discorama S.A. Eds. Musicales.
Piramide Musical (SGAE), See Discorama S.A. Eds. Musicales.
Quiroga, See Promotora Colombiana de Musica Ltda. "Prodemus".
RCA Espanola SA (Eds. Musicales), Dr. Fleming 43, Madrid, 16, (91) 457-7818, Pres.: Luis Lara, Contact: Antonio Martinez.
RCA/Ariola Spain, Avenida de los Madronos 27, Madrid, 28043, 200-8040, Contact: Jose Luzardo.
RI-Fi Espanola, S.A., (SGAE), See Ediciones Musicales RCA Espanola, S.A.
Radio Pop Music (SGAE), See Discorama S.A. Eds. Musicales.
Radio Pop Music, 62 Gran Via, Madrid, 28013, 248-03-04, Contact: Esteban Morenos.
Real Musical Sa, Carlos III, No. 1, Madrid 13, (91) 241-3009, (91) 241-3106, Gen. Mgr.: Jose Antonio Jimenez, Contact: Ramon Jimenez Barrado.
Revista Ritmo, See Lira Editorial S.A.
Ritmo & Melodia (Ed.) (SGAE), See Quiroga.
Riva Music Ltd., See RCA.
Rondor Music Int'l., See RCA.
Ruade Eds. Musicales (SGAE), See Discorama S.A. Eds. Musicales.
SBK Entertainment World, See Entertainment World.
Sanni Records, S. A., Dr. Fleming 31, Madrid, 28036, 91-457-22-38, Pres.: Stig Von Bahr, Contact: Antonio Luna.
Seemsa (SGAE), See Ediciones Quiroga.
Serdisco S.A./Zafiro Group, Paseo de la Castellana 141, Madrid, 28046, 01-459-30-04, Contact: Edgar Pladellorrens.
Sentenotas, See Meridional.
Sikorski Espanola, S.A., (SGAE), See Ediciones Musicales RCA Espanola, S.A.
Sintonia, S.A. Ediciones Musicales (SGAE), Abdon Terradas 3-5, Madrid, 28015, (91) 449 23 50, Telex: 48183 Stia E, Gen. Mgr.: Bartolome Espadale, Prof. Mgr.: Jose de la Vega.
Sonoton Musikverlag-Musikproduktion (Germany), (PRS), See Sintonia, S.A. Ediciones Musicales.
Southern Library of Recorded Music Ltd. (England), (PRS), See Sintonia, S.A. Ediciones Musicales.

Southern Music Espanola S.A.

Diputacion 337, Box 5447, 08009 Barcelona, (34.3) 2313711, Telex: 54040, Contact: Jose Carreras.
 Branch(es): Hortaleza #18-Atico, 28004 Madrid, Spain, 341 231 0661, Telex: 42710 (FOTXC E), Mgr.: Jimmy Bascunan.

Spanish Music Co., See Victoria Ediciones Musicales, S.A.
Sparta Florida Music Group, See RCA.
Bruce Springsteen (ASCAP), See Clipper's.
Street Music Ltd., See RCA.
Sugarmusic Espanola, See April Music/CBS Songs.
Tactik Music, See Victoria Ediciones Musicales, S.A.
Taska Eds., See Quiroga.
Tenora Ediciones Musicales, S.A., (SGAE), See Ediciones Quiroga.
Themes Int'l Music Ltd. (England), (PRS), See Sintonia, S.A. Ediciones Musicales.
Traca Eds. Musicales, See Quiroga.
Tres Pontas Edicoes Musicas, See April Music/CBS Songs.
Tribo Music, See Boccaccio.
Tubescape Music (SGAE), See Discorama S.A. Eds. Musicales.
UBM Publishing Co. (Germany), (GEMA), See Sintonia, S.A. Ediciones Musicales.
Union Musical Espanola SA (SGAE), Carrera de San Jeronimo 26, Madrid 14, (91) 429-4877.
United Artist, See April Music/CBS Songs.
Universal, S.A., (SGAE), See Ediciones Musicales RCA Espanola, S.A.
Valentine Music Espanola, See Victoria Ediciones Musicales, S.A.
Verso Music, See April Music/CBS Songs.
Victoria Ediciones Musicales, S.A., O'Donnell, 20, Madrid, 28009, (91) 4355130, Telex: 49054 vcta e, Gen. Mgr.: Gerhard Haltermann, Prof. Mgr.: Jose Manuel Gonzalez.

Virgin Music, See April Music/CBS Songs.
 Warner Brothers Music (ASCAP/PRS), See Clipper's.
 World Music Espanola (SGAE), Diputacion 337,
 Barcelona 9, (93) 231-3711, Gen. Mgr.: Jose Carreras
 Moysi.
 Branch(es): Hortaleza 18, Madrid 4, Spaing, (91) 231-
 0661.
 Zomba Music Publishing Ltd. (PRS), See Clipper's.
 Zzelesta (Eds. Musicales) (SGAE), See Quiroga.

SHEET MUSIC

Music Distribucion, c/o Tallers, 9 pral.A, Barcelona,
 08001. (93) 302 25 92, Gen. Mgr.: Gabriel Lara Cano.

ACCESSORY SUPPLIERS

Audio SA, La Granada 34, Barcelona 6, (93) 217-1554.
 Telex: 54293. Sales Mgr.: Antonio Colome; Gen. Mgr.:
 Carlos Pueyo.
 Product(s): Record—Replacement Styli, Styli:
 PICKERING.
 BASF-Spain, Paseo de Gracia, 99, Barcelona, E-08008.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
 Iberofo, S. A., Avda. de Fuentemar, 35, Coslada (Madrid),
 (91) 671 22 00. Cable: Iberofo. Telex: 42797 FONO E.
 Pres.: Luis Carbo Jofra.
 Product(s): Record—Record Carrying & Storage
 Cases, Record Care Products, (45 rpm adaptors);
 Tape—Leader Tape.
 Mabel, Calle Ripollés 84, Barcelona 13, (93) 235-4000.
 Product(s): Record—Replacement Styli, Styli brand:
 STANTON.
 Portadores de Sonido SA, Hortaleza 118, Madrid 4, (91)
 410-3130. Gen. Mgr.: J. M. E. Mansilla.
 Product(s): Tape—Head Cleaners, Leader Tape, Splic-
 ing Tape & Equip.
 3 M Espana SA, Josefa Varcancel 31, Madrid 27, (91) 742
 00 12. Telex: 27499. Pres.: Mng. Dir.: A. Gastaldo; Sales
 Mgr.: Antonino Vergara; Gen. Mgr.: Esteban Lopez.
 Product(s): Tape—Head Cleaners, Leader Tape, Splic-
 ing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

A E D E M (Asociacion Espanola de Editores de Musica),
 Magallanes, 25, Madrid, 28015, (91)4448 23 50. Telex:
 45890. Pres.: Luis Regatero.
 AMYMEF (Asociacion de la Pequena Mediana Empresa
 Fonografica), Mascaro 23, Barcelona, 32, (93) 236-1856.
 Pres.: Raimon Cuxart Guardia; Gen. Mgr.: Angel
 Fabregues Morla.
 ANERS (Asociacion Nacional de Empresas de Registro
 de Sonido), cinco 25, Madrid 2, 91) 409-1301, 409-1434.
 Exec. Sec'y.: Jose Luis Uguet de Resayr.
 ANAIP Spanish Plastics Industries Assn., Raimundo
 fernandez Villaverde, 57, Madrid, 28003, (34)234.76.97.
 Telex: 47619 AEIP E. Pres.: M. Boix; Sales Mgr.: J. M.
 Cavanillas.
 ANAIP Spanish Plastics Industries Assn., Raimundo
 Fernandez Villaverde, 57, Madrid, 28003, (34)2 33 9805.
 Telex: 47619 AEIP E. Pres.: M. Boix; Sales Mgr.: J. M.
 Cavanillas.
 Asociacion Fonografica Espanola, Avda. del Brasil 17,
 8th Floor, Madrid, 20, (91) 455-6395.
 Direccion General de Musica & Teatro Ministerio de
 Cultura, Po. de la Castellana 109, Madrid.
 Int'l Music Council, Nat'l Committee, Martin de los
 Heros 56, Madrid, 8, 241-5841.
 Int'l Society for Contemporary Music, Nat'l Section, Mar-
 tin de los Heros 56, Madrid, 8, 241-5841.
 Juventudes Musicales de Barcelona (Jeunesses
 Musicales), Pau claris 139, 4th Fl., Barcelona 9, (93) 215-
 3657.
 Organizaciones Artisticas Centano, Rosellon 366,
 Barcelona, 25, (93) 258-0868. Pres.: Luis Centano; Sales
 Mgr.: Marga Centano.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Club de Coleccionistas, S.A./JLA Records/Fono 2
 Records/Cocodrilo Records, Molina 18, Bajo A, Madrid,
 28029, (91) 3158577. Pres.: Jose Luis Alvarez Sanchez;
 Sales Mgr.: Angeles Bustos.
 Discos CBS S.A., Paseo Castellana, 93-9, Madrid, 28046,
 (1) 455 38 45. Telex: 22890. Fax: (1) 455 36 42. Pres.:
 Manolo Diaz; Sales Mgr.: Javier Zoreda.
 JLA Records, Fono 2 Records, Valdesangil 34-3-B,
 Madrid, 28039, (91) 4078466. Pres.: Jose Luis Alvarez;
 Sales Mgr.: Angeles Bustos.

Sintonia, S.A., Abdon Terradas, 3-5, Madrid, 28015, (91)
 449.23.50. Telex: 48183 STIA E. Pres.: Bartolome
 Espadale.
 Sociedad General De Autores De Espana (S.G.A.E.), Fer-
 nando VI, 4, Madrid, 28004, 4 19 21 00. Cable:
 SOGETORES. Telex: 46489 SGAE E. Pres.: Juan J. Alon-
 so Millan; Mgr.: Antonio Santillana.

MUSIC LIBRARIES

Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid
 7, (91) 227.91.15. Pres.: Vicente Baéz; Dir.: Javier
 Campollo.
 Iberofo, S. A., Avda. de Fuentemar, 35, Coslada (Madrid),
 (91) 671 22 00. Cable: Iberofo. Telex: 42797 FONO E.
 Pres.: Luis Carbo Jofra.
 Sintonia, S.A., Abdon Terradas, 3-5, Madrid, 28015, (91)
 449.23.50. Telex: 48183 STIA E. Pres.: Bartolome
 Espadale.

RECORD PROMOTION (Including Public Relations & Marketing)

Jose Luis Alvarez, Apartado 54122, Valdesangil 34-3-B/C,
 Madrid, 35, (91) 216-4652. Sales Mgr.: Angelinas Bustos;
 Mgr.: Jose Luis Alvarez.
 Club de Coleccionistas, S.A./JLA Records/Fono 2
 Records/Cocodrilo Records, Molina 18, Bajo A, Madrid,
 28029, (91) 3158577. Pres.: Jose Luis Alvarez Sanchez;
 Sales Mgr.: Angeles Bustos.
 D I S C A N, Canalejas 61-1 Izqd., Las Palmas, Canary
 Islands, (928) 36-7558. Chief Exec.: Jose Luis Gomez
 de Luis.
 Discos CBS SA, Paseo Castellana, 93-9, Madrid, 28046,
 (1) 455-3845. Telex: 22890. Sales Mgr.: Jesus Herrero.
 Ediciones Deportivas ALG, San Raimundo, Madrid.
 Edigsa (Ed. General SA), Gran Via de les Corts Catalanes
 654, Barcelona 10, (93) 302-2516. Chief Exec.: Manuel
 Sancho.
 Iberofo, S. A., Avda. de Fuentemar, 35, Coslada (Madrid),
 (91) 671 22 00. Cable: Iberofo. Telex: 42797 FONO E.
 Pres.: Luis Carbo Jofra.
 Melodix, Pedro Muguruza 8, 5th fl., Madrid, 16, (91)
 250.37.11.
 Real Musical SA, Carlos III, No. 1, Madrid, 13, (91)
 241-3009, 241-3106. Telex: 45643. Sales Mgr.: Andres
 Ruiz Tarazona; Dir. Gen.: Ramon Jimenez Barrado.

TAPE CUSTOM DUPLICATORS

BOSCA

cuzco 19, Barcelona, 08030, (3) 3111811. Mng. Dir.: Fran-
 cisco Battle.
 Audio: Cassette.

Cofasa (Columbia Fonogram Asociadas SA), Av. de
 America & Hernandez de Tejada, Madrid, 27, (91)
 267-4200. Gen. Mgr.: Kees Ton.
 Audio: Cassette.
 D I S C A N, Canalejas 61-1 Izqd., Las Palmas, Canary
 Islands, (928) 36-7558. Chief Exec.: Jose Luis Gomez
 de Luis.
 Audio: Cassette.
 Discos CBS S.A., Paseo Castellana, 93-9, Madrid, 28046,
 (1) 455 38 45. Telex: 22890. Fax: (1) 455 36 42. Pres.:
 Manolo Diaz; Sales Mgr.: Javier Zoreda.
 E M I Odeon SA, Poligono Manso Mateu, Prat de
 Llobregat, Barcelona, (93) 379-0508. Telex: 52497. Fac-
 tory Mgr.: S. Matamoros.
 Audio: Cassette.
 Hispavox SA, Torrelaguna 64, Madrid 27, (91) 415-2304.
 Audio: Cassette.
 Iberofo, S. A., Avda. de Fuentemar, 35, Coslada (Madrid),
 (91) 671 22 00. Cable: Iberofo. Telex: 42797 FONO E.
 Pres.: Luis Carbo Jofra.
 Audio: Cassette, Open Reel.
 Video: ½ Beta Cassette, ½ VHS Cassette.
 person Iberica SA, Torre de Vidale 41-4, Barcelona.
 12, (93) 219-0812. Mng. Dir.: Olegario Godo.
 Pontadores de Sonido SA, Hortaleza 118, Madrid 4, (91)
 49-2350. Gen. Mgr.: J† M† Estebanz Mansilla.
 Audio: Cassette, Open Reel, 8-Tr., 8-Tr. quadrasonic
 Sintonia SA, Abdon Terradas 3-5, Madrid, 15, (91) 449-
 2350. Gen. Mgr.: Bartolome Espadale.
 Audio: Cassette, Open Reel, 8-Tr.
 Sonitec SA, Gomis 42, Barcelona, 23, (93) 212-6295. Chief
 Exec.: Goretta Palau.
 Audio: Cassette, Open Reel.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

EGASCA SA, Apartado 151, Eibar (Guipuzcoa), 718143.

Cable: EGASCA. Telex: 31013. Technical Dir.: J. Carrion
 Gomez.

PLATING, PROCESSING & PRESSING PLANTS

Cofasa (Columbia Fonogram Asociadas SA), Av. de
 America & Hernandez de Tejada, Madrid, 27, (91) 267-
 4200. Gen. Mgr.: Kees Ton.
 Discos CBS S.A., Paseo Castellana, 93-9, Madrid, 28046,
 (1) 455 38 45. Telex: 22890. Fax: (1) 455 36 42. Pres.:
 Manolo Diaz; Sales Mgr.: Javier Zoreda.
 Pressing capacity: 45—2,400,000 per year; LP—
 5,700,000 per year.

Estudios Gema, S. L.

Poligono Industrial Cadesbank, Ripollat-Barcelona,
 (3) 6913011. Telex: 54942.

Hispavox SA, Torrelaguna 64, Madrid, 27, (91) 415-2304.
 Iberofo, S. A., Avda. de Fuentemar, 35, Coslada (Madrid),
 (91) 671 22 00. Cable: Iberofo. Telex: 42797 FONO E.
 Pres.: Luis Carbo Jofra.
 Pressing capacity: 45—4,000,000 per year; LP—
 15,000,000 per year.
 Sonopresse, Torrelaguna 64, Madrid, 27, (91) 415.23.04.
 Cable: VOX. Telex: 22931. Pres.: Luis Vidal Zapater.

Technifon

8 Barbera del Valles, Barcelona, (3) 7184011. Telex:
 59861. Managing Dir.: Antonio Granda.

Vergara, General Mola 9, Barcelona 9, (93) 257.94.05.

BLANK TAPE MANUFACTURERS

Agfa-Gevaert SA, Paseo de Gracia 111, Barcelona, 8, (93)
 227-3002. Telex: 52644. Managing Dir.: E. Carton.
 BASF Espanola, Paseo de Gracia 99, Apartado 762,
 Barcelona, 8, (3) 215-1354. Cable: basfesa. Sales Mgr.:
 Carlos Wuest; Audio-Video Prodn. Mgr.: Jorge Miguely.
 DISCAN, Canalejas 61-1 Izqd., Las Palmas, Canary
 Islands, (928) 36-7558. Chief Exec.: Jose Luis Gomez
 de Luis.
 Estudios Gema, S. L., Poligono Industrial Cadesbank,
 Segre 18, Barcelona, (3) 6913011. Telex: 54942.
 Iberofo, Av. Fuentemar 35, Poligono Ind'l Coslada,
 Madrid, (91) 410-3130. Telex: 41797.
 Sonimag, S. A., Mapoles 4-6, Barbera del Valles,
 Barcelona, (3) 7184011. Telex: 94363. Managing Dir.:
 Benito Torres.
 3 M Espana SA, Josefa Varcancel 31, Madrid 27, (91)
 742.00.12. Telex: 27499. Managing Dir.: Antonio
 Gastaldo; Gen. Mgr.: Esteban Lopez.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Estudios Gema, S. L., Poligono Industrial Cadesbank,
 Ripollat-Barcelona, (3) 6913011. Telex: 54942.
 Iberofo, S. A., Avda. de Fuentemar, 35, Coslada (Madrid),
 (91) 671 22 00. Cable: Iberofo. Telex: 42797 FONO E.
 Pres.: Luis Carbo Jofra.
 Audio: Iberofo y S on S.
 Video: Iberofo y S on S.
 Ortipcas, S. A., Poligono Industrial Cadesbank, Ripollat-
 Barcelona, (3) 6913011. Telex: 54942.

Southern Music Espanola S.A.
 Barcelona, Spain
 Madrid, Spain

Person Iberica SA, Torrente de Vidalet 42-44, Barcelona 12, (93) 219-0612. Sales Mgr.: Gen. Mgr.: Jaime Gratoccos; Managing Dir.: Olegario Godo.
Portadores de Sonido SA, Hortaleza 118, Madrid 4, (91) 410-3130. Gen. Mgr.: J. M. E. Mansilla.
 Audio: AUDIO MAGNETICS 8-tr. & cassette.

ENVELOPES & MAILERS

Iberofon, S. A., Avda. de Fuentemar, 35, Coslada (Madrid), (91) 671 22 00. Cable: Iberofon. Telex: 42797 FONO E. Pres.: Luis Carbo Jofra.

JACKETS, SLEEVES & LABELS

Artigrafia, Tucan 12, Madrid 19, (01) 228.92.09.
Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7, (91) 227.91.15.
Graficas Foco SA, Av. de America & Hernandez de Tadjada, Madrid 27, (91) 267-4200. Gen. Mgr.: Kees Ton.
Hispafox SA, Toreelaguna 64, Madrid 27, (91) 4152304. Cable: BOX. Telex: 22931. Mng. Dir.: Jose Luis Gil.
Hostench SA (Talleres Graficos), Corcega 231-233, Barcelona 36, (93) 2305537. Cable: FERHOSVILA.
Iberofon, S. A., Avda. de Fuentemar, 35, Coslada (Madrid), (91) 671 22 00. Cable: Iberofon. Telex: 42797 FONO E. Pres.: Luis Carbo Jofra.
Martin (Graficas), Anafil 5, Madrid 19.
Ofset ALG, San Raimundo 31, Madrid 19.
Selecolor SA, Julian Tamarillo 53, Madrid, (91) 204.21.64.

POLYBAG & SHRINKWRAP

Forma Grafica SA, Tomas Breton 51, Naves 4 & 6, Madrid 7, (91) 227.91.15. (Polybag only)
Hispafox SA, Toreelaguna 64, Madrid 27, (91) 4152304. Cable: BOX. Telex: 22931. Managing Dir.: Jose Luis Gil. (Polybag only)

TAPE, SUPPLIES & ACCESSORIES MFRS.

Iberofon, S. A., Avda. de Fuentemar, 35, Coslada (Madrid), (91) 671 22 00. Cable: Iberofon. Telex: 42797 FONO E. Pres.: Luis Carbo Jofra.

SRI LANKA

ACCESSORY SUPPLIERS

BASF Sri Lanka, Box 326, 107 Mainstreet, Colombo, 11. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

SUDAN

ACCESSORY SUPPLIERS

BASF Sudan, Jerjian & Sons Co. Ltd., Box 269, Khartoum. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

SURINAME

ACCESSORY SUPPLIERS

BASF Surinam, Steenbakkerijstraat 27 Box 1808, Suriname. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

SWEDEN

RECORD COMPANIES

About Time, See Forsythe New Music.
Ack Varmeland, See S A M Dist. Musik AB.
Amalthea, Skivbolaget, Box 286, Malmö, S20122, (40) 79889, Label Mgr.: Torgny Sjoo; Label Mgr.: Hakan Olsson; Pub. Rel. Mgr.: Fredrik Gertten; Finance Mgr.: Lars Ake Hjort.
 Label(s): (Owned) Amalthea. (CD-Distributor)
Amush, See S A M Dist. Musik AB.
American Clave, See Forsythe New Music.
Amigo Musik AB, Box 6058, Norrbackagatan 47, Stockholm, 10231, (08) 340195, Cable: Amigo, Telex: 14477, Pres.: Per-Anders Boquist; A & R: Jan Boquist; Sales Mgr.: Laila Munther; Label Mgr.: Ulf Linqvist.
 Label(s): (Owned) Amigo, Annex, Folksang, Oktober, (Licensed) Ace, Black Magic, Delmark, Chant Du Monder, DRG, ECM, Day Eight Music, ExLibris, Fantasy, Flying Fish, Flyright, Folkways, Four Leaf Clover, Gramavision, Making Waves, Musicdisc, Ocora, Paredon, Plane, Storyville, Swamp, Sugar Hill, Vogue, Watt.
 US Reps.: Rounder Records (Cambridge, MA); Bay City Records Dist. (El Cerrito, CA). (CD-Distributor)
Angel, See EMI Svenska.
Annex, See Amigo Musik.
Anund, See Svenska Skivbolaget.
Aros, See Svenska Skivbolaget.
Asylum, See WEA-Metronome Records.
Atlantic, See WEA-Metronome Records AB.
Atlantis, See S A M Dist. Musik AB.
Austrophon, See Blitz Records AB.
BRB, See S A M Dist. Musik AB.
Bacillus, See Blitz Records AB.
Bell, See S A M Dist. Musik AB.
Beat Box, Box 718, S-101, 30 Stockholm, (8) 145170, Telex: 12828 VINYL. (Franchise)
Bella Ciao, See S A M Dist. Musik AB.
Bellaphon, See Blitz Records AB.
Bernt Staf Prodn., See S A M Dist. Musik AB.
Black Saint, See Forsythe New Music.
Blackboard & Chalk, Box 718, S-101, 30 Stockholm, (8) 145170, Telex: 12828. (Franchise)
Orange (USA), See Blitz Records AB.
Blitz Records AB, Box 347, Indungatan 6, Stockholm, S-10124, (08) 34 83 33, (08) 34 88 22, Telex: 12481 Blitz S, Fax: (08) 34 66 78, Owner: Wolfgang Jedliczka; Sales Mgr.: Thomas Jonsson.
 Label(s): (Owned) Blitz, (Licensed) Orange (US), Bacillus, Bellaphon, Brain, Deutsche Austrophon, Muelleimer, Rockport, Sky, SPV, Weird System, Westside, ZYX (Germany) Neat (UK). (CD-Distributor)
Blues Classics, See S A M Dist. Musik AB.
Boogie, See Scranta Grammofon AB.
Bozz, See Grammofon AB Electra.
Bra Musik/Skandinavisk Press AB, Box 803, S-201, 80 Malmö, (040) 10 18 30, Telex: 32575.
 Label(s): (Owned) United Music Int'l.
CBS Records AB (IFPI), Box 20037, S-161 20 Bromma, (08) 98 02 50, Cable: COLRECORD, Telex: 17736, Managing Dir.: Sten af Klintegerg; Finacial Mr.: Ingmar Ostberg; Mktg. Mr.: Lennart Backman.
 Label(s): (Owned) CBS, Cupol, Embassy, Epic, Harmony, Portrait, (Licensed) Ariola (Germany), Arista, GTO (United Kindom), A & M, Arista, Jet, Monument, Philadelphia Int'l, TK, T-Neck (all Untied, States).
Celluloid, See S A M Dist. Musik AB.
Cinnober, See S A M Dist. Musik AB.
Cisco, See Kountry Korral Records.
Clag, See MNW (Musiknatet Waxholm).
Clay, See S A M Dist. Musik AB.
Click Records/BBS Musik AB (IFPI), Box 12, 45 Bjoerbo, S-780, (0241) 2 34 95.
 Label(s): (Owned) Click, Coop, Limelite, (Licensed) Pad-dlewheel (Japan).
Coda, See S A M Dist. Musik AB.
Coda, See MNW (Musiknatet Waxholm).
Columbia, See EMI Svenska.
Cram Disques, See S A M Dist. Musik AB.
Crystal, See EMI Svenska.
Cupol, See CBS Records AB.
DG, See PolyGram.
Decapo, See EMI Svenska.
Decca, See PolyGram.
Demon, See S A M Dist. Musik AB.
Deram, See PolyGram.
Deutsche, See Blitz Records AB.
EMI, See PolyGram.
EMI Svenska AB, Box 1289, 25 Solna, S-171, (08) 730 0060, Cable: EMIGRAM, Telex: 10046, Managing Dir.: Rolf Nygren; Sales Mktg. Mgr.: Hasse Breitholtz; Promo. Mgr.: Bengt Berg; Int'l A & R: Lars Bremer.
 Label(s): (Owned) Angel, Blue Note, Capitol, Classics For Pleasure, Columbia, Crystal, Decapo, Elekrola, Emdisc, Encore, Glen, HMV, Harvest, Liberty, Music For Pleasure, Odeon, One-Up, Parlophone, Pathe, Radic, Regal Zonophone, Rondo, Seraphim, (Licensed) Starline, Sunset, Talisman, Tower, United Artists,

Waverley, World, Zonophone.
Earth Works, See S A M Dist. Musik AB.
Eedel, See S A M Dist. Musik AB.
Electra Grammofon AB (IFPI), Box 14, Osterogatan 4, 93 Stockholm, S-163, (08) 751 04 06, Telex: 14075 Electra S, Fax: (8) 752 94 41, Managing Dir.: Hans-Ove Regen; Dir. Finance: Sven Erik Soeder; Dir. Mktg. & Sales: Jan Bjoerklund; Mgr., Int'l A & R Pop: Klas Burling; Mgr., Int'l A & R Class: Hans Lindqvist.
 Label(s): (Owned) Bozz, Musica, Sagoton, Swedish Society Disofil, Telestar, Viking, (Licensed) Attic, Viper (Canada), Erato (France), Ariola, Eurodisc, Hansa, Jupiter, Orfeo, Teldec, Telefunken (all Germany), Arion (Italy), BBC, Pickwick, Steinar (United Kingdom), Arista, Gordy, Grunt, Motown, Planet, RCA, Savoy, Tamla, (all United States). (CD-Manufacturer/Distributor)
Electrola, See EMI Svenska.
Elektra/Asylum, See WEA-Metronome Records AB.
Embassy, See CBS Records AB.
Emdis, See EMI Svenska.
Emma, See S A M Dist. Musik AB.
Encore, See EMI Svenska AB.
Epic, See CBS Records AB.
Europa Film Records (IFPI), Box 20065, 20 Bromma (Stockholm), (08) 98 77 00, Cable: EUROPAPFILM, Telex: 17656.
Euroton, Box 6066, Hagersten, 12606, (08) 464808, Managing Dir.: Rune Junegren; Managing Dir.: Eva Junegren.
 Label(s): (Licensed) Supraphon, Hungaroton, Muza, Harmonia Mundi, Finlandia, Fonitcetra, Northeastern. (CD-Distributor) (Franchise)
Factory, See S A M Dist. Musik AB.
Factory Benelux, See S A M Dist. Musik AB.
Fast Prodn., See S A M Dist. Musik AB.
Finlandia, See Euroton.
Fonitcetra, See Euroton.
Forsa, See S A M Dist. Musik AB.
Forsyte New Music, Box 4021, 17104, Solna, (08) 834509, Gen. Mgr.: Annika Sunostrom; Mktg. Mgr.: Lars Sunostrom.
 Label(s): (Licensed) About Time; Minor Music, American Clave; Moers Music, Black Saint; Ogmosis Records, Hat Art; Red Records, India Navigation; Soulnote, Itm Records; Sound Aspects, J M T Music; Theresa Records. (CD-Distributor)
Four Leaf Clover Records, Jarnvagsgatan 70, Sundbyberg, 17235, (08) 98 28 08, Pres.: Lars Samuelson.
 Label(s): (Owned) Four Leaf Clover. (CD-Manufacturer/Distributor)
Galaxy, See Scranta Grammofon AB.
Giga, See S A M Dist. Musik AB.
Grand Slam, See JNTERC Music Prodn. AB.
Greensleeves, See S A M Dist. Musik AB.
Harmonia Mundi, See Euroton.
Harmony, See CBS Records AB.
Harvest, See EMI Svenska.
Hat Art, See Forsythe New Music.
Heartwork, See S A M Dist. Musik AB.
Hi Records (U.K.), See S A M Dist. Musik AB.
Hiss, See Transmission.
Hungaroton, See Euroton.
Hurv, See S A M Dist. Musik AB.
ITM, See Forsyte New Music.
Indi Pop, See S A M Dist. Musik AB.
India Navigation, See Forsyte New Music.
Indipop, See MNW (Musiknatet Waxholm).
Interc Music Prodn. AB, Box 1108, Appelluagen 26, Huddinge, Stockholm, 14123, (08) 7745408, Managing Dir.: Leif I. Bigert.
 Label(s): (Owned) IMP, SOS, Moondisc, T-Bone, Grand Slam.
Irmgaard, See S A M Dist. Musik AB.
JMP, See JNTERC Music Prodn. AB.
JMT Music Prodn., See Forsyte New Music.
Jomar, See Krone Music.
Jomar Music Int'l AB, Box 6054, Lokevaegen 57, (762) 12962, Telex: 14021 JOMAR S.
 Label(s): (Owned) Jomar, Supertrax, (distributed) Boots, Independent Prod., Mark On Wax, Mausoleum/Konnection, Modern Music/Noise, Royton.
Kountry Korral Records, Box 8014, Vasteras, S72018, (021) 188490, Pres.: Lillies Ohlsson.
 Label(s): (Owned) Cisco.
Krax, See S A M Dist. Musik AB.
Krokben, See S A M Dist. Musik AB.
LP-Fyndet AB, Box 70, Tierp, S-81500, (0293) 13165, Cable: 0293-13713, Telex: 76225, Gen. Mgr.: Karl-David Kihlstrom; Sales Mgr.: Niils-Erik Kihlstrom. (CD-Distributor)
Last Buzz, See S A M Dist. Musik AB.
MCA, See WEA-Metronome Records AB.
MNW (Musiknatet Waxholm), Box 71, Vaxholm, 18500, (0764) 32345, Cable: MNW Vaxholm, Telex: 15268 SAM, Gen. Mgr.: Jonas Sjostrom; Sales Mgr.: Lizzie Jorgensen; Finance Mgr.: Jan-olot Schill; Studio Mgr.: Curt-Ake Stefan.
 Label(s): (Owned) MNW, (Licensed) Tracks on WAX, Statik Records, Rough Trade Records, Clag Records, Coda Records, Indipop Records. (CD-Distributor)
M N W, See S A M Dist. Musik AB.
Manifest, See S A M Dist. Musik AB.

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- Marcus Music AB (IFPI)**, Raesundavaegen 45, 52 Solna, S-171, (08) 730 0400.
- Mariann Int'l Records**, Hornsgatan 78, 21 Stockholm, S-117, (08) 84 58 88, Telex: 17936.
Label(s): (Owned) Mariaan.
- Marimba**, See S A M Dist. Musik AB.
- Massproduktion**, See S A M Dist. Musik AB.
- Mercury**, See PolyGram.
- Metronome**, See WEA-Metronome Records AB.
- Minor Music**, See Forsyte New Music.
- Mistlur**, See S A M Dist. Musik AB.
- Moers Music**, See Forsyte New Music.
- Moondisc**, See JNTERC Music Prodn. AB.
- Muelleimer**, See Blitz Records AB.
- Musica**, See Grammofon AB Electra.
- Musiknätet Waxholm AB (MNW)**, Radhusgatan 12, Box 71, 00 Vaxholm, S-185, (0764) 323 45.
Label(s): (Owned) MNW, (Licensed) Rough Trade (United Kingdom).
- Muza**, See Euroton.
- Nacksving**, See Transmission.
- Nonesuch**, See WEA-Metronome Records.
- Nordiska Musikfoerlaget AB (IFPI)**, Box 745, Stockholm 1, S-101, (08) 13 24 80, Cable: MUSICALIA, Telex: 11859.
Label(s): (Owned) Artists, Barnparaden, (Licensed) All Stars, Montparnasse 2000 (France), Acanta, BASF/Acanta, Selected Sound (Germany), Calves (Switzerland), Music Minus One (United States).
- Ogmois**, See Forsyte New Music.
- On**, See S A M Dist. Musik AB.
- Organic Music**, See S A M Dist. Musik AB.
- Origo**, See S A M Dist. Musik AB.
- Palladium Disc**, See Polar Music Int'l AB.
- Party**, See S A M Dist. Musik AB.
- Peer Southern Prodn. AB (IFPI)**, Grev Turegatan 38, 38 Stockholm, S-114, (08) 67 99 10, Cable: SOUTHMUSIC, Telex: 12250.
Label(s): (Owned) Monique Music Library, Southern Library.
- Planet Records**, Tritonvagen 9-11, Solna/Stockholm, S-17154, (0) 8 733 9797, Telex: 14392, Pres.: Mats Olsson.
Label(s): (Licensed) Enigma/Restless, Max Music, Boudisque, Nimbus.
- Polar Music Int'l AB**, Box 7793/Hamngatan 11, Stockholm, S-10396, (08) 14 30 20, Cable: Swedenmusic, Telex: 11959,15256, Pres.: Stig Anderson.
Label(s): (Owned) Polar, Palladium Disc, Septima, Stranded. (CD-Distributor)
- PolyGram Records AB**, Box 3093, 03 Solna, S-171, (08) 730 0940, Cable: POLYG S, Telex: 10466, 10750.
Label(s): (Owned) Archiv, Barclay, Casablanca, DG, Decca, Deram, Dux, Fontana, Karusel, London, Mercury, Philips, Polydor, Smash, Sonora, Threshold, Vertigo, Verve.
- The Record Station**, Box 49065, S-10028 Stockholm, (8) 54 00 35, Telex: 11959 RECORD S, Fax: (8) 51 89 52, Pres.: Marie Ledin.
- Red**, See Forsyte New Music.
- Red Lightnin**, See S A M Dist. Musik AB.
- Rock & Country Records**, Box 83 (Stationsq. 13), Vessigebro, S-31058, (0346) 20659, Gen. Mgr.: Christer Malmstedt.
Label(s): (Owned) Rock & Country Records.
- Rockport**, See Blitz Records AB.
- Ronnys Music**, Box 4297, Malmö, S-20314, (040) 128912.
- Rough Trade**, See S A M Dist. Musik AB.
- S A M Dist. Musik AB**, Box 60, Vaxholm, S-18500, (0764) 32600, Telex: 15268, Chief Exec.: Peter Karlsson; Import Mgr.: Ann-Marie Beckman-Forsber; Export Mgr.: Mona Gustavsson.
Label(s): (Licensed) Ack Varmeland, Atlantis, Ambush, Ball, Bella Ciao, Berni Staf Prodn., Blues Classics & others. (CD-Distributor) (Franchise, Importer, Exporter)
- SOS**, See JNTERC Music Prodn. AB.
- SPV**, See Blitz Records AB.
- S S B**, See Svenska Skivbolaget.
- Safir Music of Scandinavia AB (IFPI)**, Hollandargatan 32, 59 Stockholm, S-113, (08) 30 59 83, Telex: 17019.
Label(s): (Owned) Moonshine, Moonshine Canada, Moonshine USA, Safir, (Licensed) Laser (Australia).
- Sagoton**, See Grammofon AB Electra.
- Scranta Grammofon AB**, Box 2037, Haesaengsvaegen 4, S-69102, (588) 560-30, Telex: 73496 attn. SCRANTA, Managing Dir.: Ebbe Nilsson; Mktg. Mgr.: Sten Nilsson; Promo. Mgr.: Annika Helligren.
Label(s): (Owned) Scranta, Galaxy, Boogie. (CD-Manufacturer/Distributor)
- Septima**, See Polar Music Int'l AB.
- Silence Records AB**, Naevad, Koppom 41, S-670, (0571) 15020, (0571) 15050, Telex: 15268.
Label(s): (Owned) Ding, Silence.
- Siljum**, See S A M Dist. Musik AB.
- Sista Bussen**, See S A M Dist. Musik AB.
- S. Skivor**, See S A M Dist. Musik AB.
- Sky**, See Blitz Records AB.
- Slick**, See S A M Dist. Musik AB.
- Smokerstak Record Sales**, Halsingegatan 13, Stokholm, S-11323, (08) 316106, Owner: Hans Schweitz; Owner: Hans Andreasson.
- Sonet Grammofon AB (IFPI)**, Box 1205, S-181 23 Lidingöe, (08) 767-0150, Cable: SONETMUSIC STOCKHOLM, Telex: 10037, Fax: (08) 767 0851, Managing Dir.: Hans Breitholtz; Dir. Publicity & Promo.: Lars-Olof Helen.
Label(s): (Owned) Circus, Flop, Gazell, Grand Prix, Knappupp, Sonet, Spotlight, Storyville, Papa. (Licensed) Cramboj, Crammed, Made to Measure (all Belgium), Mother (Ireland), Polar, Sceptima, Stranded (all Sweden) Alligator, Curb, Gramavision, Pablo, Scotti Bros. (all United States), Big, Fourth & Broadway, Go Disc, Island, Jive, Music Fest, Mute, PWL, Reset, Stiff, T.L.O., Two-Tone (all United Kingdom).
- Sounlote**, See Forsyte New Music.
- Sound Aspects**, See Forsyte New Music.
- Sound of Scandinavia & Recording AB**, Box 1108, 23 Huddinge, S-141, (08) 774 0780, Cable: SOSREC, Telex: 12601.
Label(s): (Owned) Entertainer, Moondisc, SOS, (Licensed domestic) Happy Birthday, Tandem, (Licensed foreign) All Platinum, Cadet, Checker, Chess, De-Lite, IBC, Salsoul, Stang, Suagar Hill, Turbo, Vibration, (all United States), Armageddon, Blue Chip, Hedonics, Hot Box (all United Kingdom).
- Statik**, See MNW (Musiknätet Waxholm).
- Storyville Records AB (IFPI)**, Box 1205, 23 Lidingöe, S-181, (08) 767 0150, Cable: SONETMUSIC Stockholm, Telex: 10037 Sonet S.
Label(s): (Owned) Jazzcraft, Storyville.
- Stranded**, See Polar Music Int'l AB.
- Studio 55**, See Polar.
- Studio Urania**, See S A M Dist. Musik AB.
- Sunset**, See EMI Svenska.
- Supraphon**, See Euroton.
- Svenska L. Jud**, See PolyGram.
- Svenska Popfabriken**, See S A M Dist. Musik AB.
- Svenska Skivbolaget**, Box 117, Vasteras, 720 08, (021) 333090, Pres.: Sture Redin.
Label(s): (Owned) Anund, Aros, S S B.
- Swedish Radio Co. Fonogram (IFPI)**, Oxenstiernsgatan 20, 10 Stockholm, S-105, (08) 784 0000, Cable: BROADCAST, Telex: 10000, Fax: 468 784 3233.
Label(s): (Owned) HSR.
- Swedish Record Pool AB**, Box 403, 25 Stockholm, S-101, (08) 34 94 10, Telex: 14387. (Franchise, Importer, Exporter)
- Swedish Society Discofil**, See Grammofon AB Electra.
- T-Bone**, See JNTERC Music Prodn. AB.
- TMC (The Music Co., AB)**, Box 3548, Taebj, S-183, (08) 756 72 55, Telex: 14021.
Label(s): (Owned) Skivbolaget, TMC, (Licensed) (licensed domestic) Arrival, Start (licensed foreign) Royton, (Denmark), Biel-Viva, K-Tel, Kilo, Kroepke (all Germany), CGD, CGD Int'l, Durium, (all Italy), Chart, Dureco (Netherlands), Red Bus, Towerbell (United Kingdom), B. Orlando-Filirts, Golden Label, Impact, Imperial, Importe/12-Man Parrish, Malaco, Megatone-P. Crowley, Moby Dick, Prelude (United States)
- Tab Music HB**, Box 210, Arboga, S-73200, (0589) 10350, Telex: 2401-8275072, Prof. Mgr./Int'l Mgr.: Harry Holm; Gen. Mgr.: Marianne Holm.
Label(s): (Owned) Tab Records.
- Tangent**, See S A M Dist. Musik AB.
- Tara**, See S A M Dist. Musik AB.
- Telestar**, See Grammofon AB Electra.
- Theresa**, See Forsyte New Music.
- Topic**, See S A M Dist. Musik AB.
- Tower**, See EMI Svenska.
- Tracks on Wax**, See MNW (Musiknätet Waxholm).
- Transmission**, Th Wulfsgatan 10, Gothenburg, 413 19, (31) 823878, Telex: 27655 transm s, Int'l A&R, Managing Dir.: Tommy Rander; Promo.: Christina Engstrom; Mktg.: Tit-ti Grahl.
Label(s): (Owned) Nacksving, Transmission, Hiss Records.
Int'l Reprs.: Replay Records (Denmark); PolyGram A/S (Denmark); Transmission (Norway); Electra A/S (Norway). (CD-Manufacturer/Distributor)
- Trash**, See Polar.
- United Artists**, See EMI Svenska.
- United Music Int'l**, See Bra Music.
- Viking**, See Grammofon AB Electra.
- Vinyl Mania**, Box 718, 30 Stockholm, S-101, (08) 145470, Telex: 12828 VINYL S., (Franchise, Importer, Exporter)
- Virgin Scandinavia**, Granlidsvagen 5, Box 505, 1722B, Sundbyberg, 988195, Telex: 12426 VIRGIN S.
- WEA-Metronome Records AB**, Storangsvagen 27, Stockholm, 11534, (08) 24 46 10, Cable: Metrore, Telex: 19022, Managing Dir.: Hans Englund; Mktg. Mgr.: Stefan Hjort; Int'l Product Mgr.: Peter Lundberg; Promo. Mgr.: Bo Frolander.
Label(s): (Owned) WEA, Warner Bros., Atlantic, Elektra/Asylum, Metronome, Nonesuch, MCA. (CD-Distributor)
- Warner Bros.**, See WEA-Metronome Records AB.
- Weird System**, See Blitz Records AB.
- Westside**, See Blitz Records AB.
- World**, See EMI Svenska.
- ZYX**, See Blitz Records AB.
- Zonophone**, See EMI Svenska.
- Air Music Scandinavia AB**, Box 10220, Valhallavagen 134, Stockholm, S-10055, (08) 630720, Cable: airmusic, Telex: 12335, Pres.: Sture Borge Dahl, Gen. Mgr.: Lars Wigman, Prof. Mgr.: Martin Ingestrom.
- Amalthea Grammofon AB**, Box 286, Malmö, 201 22, Gen. Mgr.: Lars Ake Hjort, Contact: Torgny Sjöo.
- Amigo Musik AB**, Box 6058, Norrbackagatan 47, Stockholm, 01231, (08) 23 01 95, Cable: Amigo, Telex: 14477, Pres.: Jan Boquist.
- And Publishing Co.**, See TMC AB.
- Anund Music**, See Svenska Skivbolaget.
- April Music AB**, Box 20037, Mariehallsvagen 40, Bromma, S-16120, (08) 92-02-50, Gen. Mgr.: Stefan Egmar, Contact: Hans Lindeborg. (also see SBK Songs Scandinavia AB)
- Art Nouveau Pub.**, (STIM/NCB), See Warner Bros. Music (Scandinavia) AB.
- Belwin-Mills Nordiska AB**, See Ehrlingforlagen AB.
- Blitz Publishing**, Box 347, Tomtebogatan 4, Stockholm, S-10124, (08) 20.22.30.
- Brass Center**, Box 4304, Stigbergsgliden 16, Goetgorg, S-40040, (031) 24-65-20.
- Bug Music Scandinavia**, See Air Music Scandinavia AB.
- Hans Busch Musikforlag**, Stubbsstigen 3, Lidingö, S-18147, (08) 7651230, Pres.: Hans Busch, Gen. Mgr.: Hans Busch.
- Camp Music Corp.**, AB, Jarnvagsgatan 70, Sundbyberg, 17235, (08)982808, Pres.: Lars Samelson.
- Careless Music**, Box 7003, Spanga, S-16307, (08) 36-50-20, Contact: Les Carlton.
- Chappell & Intersong Music Group AB**, Box 19132, Surbrunnsgatan 44, Stockholm, 10432, (08) 315900, Telex: 12383, Gen. Mgr.: Johan Langer.
- Cloth Cap Songs**, See M N W (Musiknätet Waxholm).
- Companion Music**, Polhemsgatan 28, Stockholm, 112 30, 08/520260, Contact: K. Lunden Welden.
- Country Classics**, See Tab Music/Textab Musikfoerlag.
- Eaton Music Scandinavia AB**, See Air Music Scandinavia AB.
- Edition Sylvain AB**, See Ehrlingforlagen AB.
- Ehrlingforlagen AB**, Box 21133, 100 31 Stockholm, (08) 305025, Pres.: Thore Ehrling, Gen. Mgr.: Staffan Ehrling.
- Hans Elder Music AB**, Goksholmsbacken 18, Bandhagen, 12447, (46) 8-475105, Pres.: Hans Elder.
- Entertainment World**, P O Box 20037, Bromma, S-16120, 46-8-980250, Prof. Mgr.: Nina Schriverhol, Contact: Stefan Egmar.
- Essex AB (Musikforlaget) (STIM)**, Box 10220, Valhallavagen 134, Stockholm, S-10055, (08) 63-07-20, Pres.: Sture Borge Dahl, Gen. Mgr.: Sture Borge Dahl.
- Filadelfia Foerlaget AB (STIM/NCB)**, Dagenhuset, Gammelgardsv. 38-42 Stora Es, Stockholm, S-10536, (08) 13-03-40, Pres.: Sverre Larsson, Gen. Mgr.: Lars Eric Janson, Prof. Mgr.: Lennart Jernstrand.
- Flamingo Musikforlaget AB**, See Air Music Scandinavia AB.
- Four Leaf Clover Records**, Box 231, Sundbyberg, S-17226, 08/98-28-08, 98-28-55, Contact: Lars Samuelson.
- Carl Gehrman**, Box 505, Stockholm, S-10126, (08) 10-30-04.
- Glendisc/Glensongs**, Box 76, Stocksund, S-18271, (46)8-85-68-00, Pres.: Bruno Glenmar, Contact: Ann-Louise Hanson Glenmar.
- Glensongs AB**, Box 67, Stocksund, S-18275, (08) 85-68-00.
- Gummessons Book/Music Publisher**, %Verbum Forlag AB, Box 1504, Alvsjö, S-125.
- Indipop Music**, See M N W (Musiknätet Waxholm).
- J M P Pub.**, See JNTERC Music Prod., AB.
- J N T E R C Music Prod. AB**, Box 1108, Huddinge, 14123, (08) 7745408, Gen. Mgr.: Leif J. Bigert.
- Dick James Music AB**, See Chappell & Intersong Music Group AB.
- John's Music (STIM, NCB)**, See Sonet.
- KGR Records AB**, Bastugat 39, Stockholm, S 11725, 46-8848480, 8688865, Pres.: Niels Kvistborg, Contact: Lasse Gustafsson.
- Key Music Prodn.**, Box 2037, Kariskoga, S69102, (586)56032, Telex: 73496 attn. SCRANTA, Pres.: Ebbe Nilsson, Gen. Mgr.: Sten Nilsson.
- Kountry Korral Prodn.**, Box 8014, Vasteras 8, S-72008, (021) 18-84-90, Pres.: Lillies Ohlsson.
- Little Big Apple Music AB**, Drakenbergsg. 11, Box 9036, Stockholm, S-10271, 46-8-58 55 01, Pres.: William "Billy" Butt, Contact: Helena Butt.
- MCA Music Svenska AB**, See Sweden Music AB.
- MNW AB**, P O Box 71, Vaxholm, 185 00, 0764/32345, Gen. Mgr.: Lizzie Jorgensen.
- Marcus Music Imvico**, Raesundavaegen 45, Solna, S-17152, (08) 730-0040, Pres.: Marcus Oesterdahl, Gen. Mgr.: Bergt Sundstrom.
- Mill Records/Rival Int'l Publishing**, Klippgatan 24 A, Solna, 171 47, (46)8-83-57-88, Contact: Owe Midner.
- Mistlur Records AB**, Rostlagsgatan 36, Box 19003, Stockholm, 104 32, 08/348660, Contact: Peter Yngen.
- Multitone AB**, Storangsvagen 27, Stockholm, 11534, (08) 244610, Telex: 19022, Pres.: Hans Englund.
- Multitone AB**, (STIM/NCB), See Warner Bros. Music (Scandinavia) AB.
- Musik & Motorhuset**, Hotellgatan 20, Ljusdal, S-82700, (0651) 157-00, Contact: Boerje Bergstrom.
- Musikforlaget Essex AB**, See Air Music Scandinavia AB.
- Musiknätet Waxholm AB (MNW)**, Box 71, Vaxholm, S-18500, (0764) 323-45, Gen. Mgr.: Jonas Sjöstrom.

MUSIC PUBLISHERS

Abr. Lundquist Musikforlag AB, Katarina Bangata 17, Stockholm, S-1625, (08) 43-67-67, Pres.: Helge Roundquist, Contact: Andres Roundquist.

Mustang Music AB, Norr Malarstrand 66, Stockholm, S-11235, (08) 54-74-00, Pres.: Ove Hansson.

N M W (Musiknätet Waxholm), Box 71, Waxholm, 18500, (0764)32345, Cable: mnwaxholm, Telex: 15288 sam, Gen. Mgr.: Jonas Sjostram.

Nils-Georgs Musikforlags AB, See Ehrlingforlagen AB.

Nordic Songs AB, Box 745, Stockholm, S10130, (08) 13-24-80, Pres.: Bengt Edwardsson, Prof. Mgr.: Tony Lonn.

Nordiska Musikforlaget AB, Box 745, Stockholm, S-10130, (08) 13-24-80, Pres.: Bengt Edwardsson, Prof. Mgr.: Tony Lonn.

Peer-Southern Org., See Sweden Music A.B.

Perico Music, (STIM/NCB), See Warner Bros. Music (Scandinavia) AB.

David Platz Music Scandinavia AB, See Air Music Scandinavia AB.

Rondor Music Group, See Sweden Music AB.

Acuff Rose Scandinavia AB, See Chappell & Intersong Music Group AB.

SBK Songs Scandinavia A.B., Box 20037, S-161 20 Bromma, 46-8-980-250, Telex: 854-177-36, Prof. Mgr.: Nina Schrijvershof, Contact: Stefan Egmar.

SBK Entertainment World, See Entertainment World.

Scandinavian Songs AB, Polhemsgatan 28, Stockholm, 112 30, (08) 520-260, Telex: 13937 SONGS S, Contact: Kaj Lunden-Welden.

Scranta Grammofofon AB, P O Box 2037, Karlskoga, S-69102, 588-560 30, Contact: Ebbe Nilsson.

Sonet Music AB

Atlasvagen 1, Box 1205, Lidingo, 181 23, 08/7670150, Gen. Mgr.: Stefan Lagsteom, Prof. Mgr.: Ike Rosen.

Songpluggers, Kocksgatan 17, Stockholm, 116 23, 08/434858, 08/444264, Contact: Orjan Englund.

Sugarmusic Scandinavia AB, See Sweden Music AB.

Svenska Skivbolaget, Box 117, Vasteras, 72008, (021) 333090, Pres.: Sture Redin.

Sweden Music AB

Grev Turegatan 38, S-11438 Stockholm, (468) 67 99 10, Telex: 12250, Contact: Jasse Skoog.

Swedish Music Information Center, P O Box 27327, Stockholm, S-10254, 08-7838857, Contact: Roland Sandberg.

Synchro Sound Music AB, Box 49, Sundbyberg, 172 22, 28 13 46, Contact: A. Henriksson, C. Apetrea.

T M C Music/T M C Publishing, Box 3548, Djursholmsvaegen 50A, Taebys, S-18303, (08) 756 72.55, Pres.: G. Soderman, Gen. Mgr.: Johan Wendel, Prof. Mgr.: Martin Wendel.

Tab Music/Textab Musikforlag, (STIM/NCB), Box 210, Arboga, S-73200, (0589)10350, Telex: 2401-8275072 tab, Pres.: Marianne Holm, Gen. Mgr.: Harry Holm.

Tactik Music, See N M W (Musiknätet Waxholm).

Target Music AB, Arkitektvaegen 24, Fack, Bromma, S-16109, (08) 80-30-95, Gen. Mgr.: Ragnar Blomstroem, Contact: Tue Stiby.

Tevegram (Sw. Television AB), (STIM/NCB), See Warner Bros. Music (Scandinavia) AB.

Textab Musikforlag, See Tab Music/Textab Musikforlag.

Thore Ehrling Musik AB, See Ehrlingforlagen AB.

Tiger Music, (STIM/NCB), See Warner Bros. Music (Scandinavia) AB.

U A Musikforlag, See April.

Vinyl Mania

Vasagatan 50-52, Box 718, Stockholm, (8) 723 04 00, Telex: 12828 VINYLS, Fax: (8) 10 27 57.

Warner Bros. Music (Scandinavia) AB, (STIM/NCB), Box 4082, Hoeglidsvaegen 28, Enebyberg, S-18204, (08) 7687150, (08) 7684844, Telex: 12812 WBMUSIC S, Pres.: Lennart Desmond, Prof. Mgr.: Hans Desmond.

Welk Music Group, See Sweden Music AB.

ACCESSORY SUPPLIERS

Amigo Musik AB, Box 6058, Norra Stationsgatan 91-93, Stockholm 6, (08) 34-89-25. Pres.: Per-Anders Boquist; Sales Mgr.: Laila Munther.

Product(s): Record—Record Care Products, (45 rpm adaptors).

Ampex AB, Rissneleden 8, Sundbyberg, S-17207, (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Jen. Mgr.: Vt Björklund.

Product(s): Tape—Head Cleaners.

BASF-Sweden, Kungssportsavenyen 31-35, Goteborg, S-40014.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Brady AB, Stockholmsvagen 37, Upplands Vasby, S-19400, (08) 760-34346. Telex: 854-11374. Sales Mgr.: G. Ottervald.

Product(s): Tape—Splicing Tape & Equip.

Georg Dahlberg AB, Box 6058, Norra Stationsgatan 91-93, Stockholm, S-10231, (08) 34-01-95. Cable:

GEOHAHL, Telex: 17840. Pres.: Per-Anders Boquist; Sales Mgr.: Hans Nilsson.

Product(s): Tape—Cases (audio).

Elfa Radio & Television AB, Industrivagen 23, Solna, S-17117, (08) 730-0700. Cable: ALFARADIO. Telex: 10479. Pres.: Gunnar Roth; Sales Mgr.: Tore Hudlund.

Product(s): Record—Record Care Products, Replacement Styl; Tape—Head Cleaners, Leader Tape, Splicing Tape & Equip.

Fors Union AB, Box 100, Drottningholm, (08) 759-0090. Telex: 12156. Mng. Dir.: Haskan Fors.

Product(s): Tape—Cases (video).

P. F. Samson Aktiebolag, Sveavaegen 1, Gnosjö, S-33400, (0370) 9-18-71, (0370) 9-22-10. Cable: SAMSONGNOSJOE. Telex: 70392. Gen. Mgr.: Percy F. Samson.

Product(s): Record—Record Care Products, (Stands).

Skandinaviska Grammophon AB, Box 148, Amal, 66200, (0532) 12290. Telex: 5390 GRAMMO S. Pres.: Gerd Andersson; Sales Mgr.: Sved Samuelsson.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Ströb Prod., Box 7003, Spanga, S-16307, (08) 36-50-20, (08) 36-32-66. Contact: Les Carlton.

Product(s): Tape—Cases (video).

Sven Eriksson Audio, Box 834, Johannesov, S-12108, (08) 19-90-50. Telex: 13210. Sales Mgr.: Gunnar Silins; Owner: Sven Eiksson.

Product(s): Record—Record Care Products, Replacement Styl; Tape—Head Cleaners.

DISPLAY & OTHER FIXTURES

Amigo Musik AB, Box 6058, Norra Stationsgatan 91-93, Stockholm 6, (08) 34-89-25. Pres.: Per-Anders Boquist; Sales Mgr.: Laila Munther.

Product(s): Record—Divider Cards.

Fors Union AB, Box 100, Drottningholm, (08) 759-0090. Telex: 12156. Mng. Dir.: Haskan Fors.

Product(s): Record—Display Racks (audio & video), Security Systems (audio & video); Tape—Display Racks (audio & video), Security Systems (audio & video).

Skandinaviska Grammophon AB, Box 148, Amal, 66200, (0532) 12290. Telex: 5390 GRAMMO S. Pres.: Gerd Andersson; Sales Mgr.: Sved Samuelsson.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Country Music Assn. Int'l Development Committee, Box 6015, Taebys-Stockholm, S-18306, (0762) 10222.

Nat'l Committee of the Int'l Music Council, c/o Royal Academy of Music, Stockholm, S-11148, (08) 11-57-20, 10-95-48. Pres.: Eskil Hemberg.

Scandinavian Blues Assn., Talkkrogsvaegen 8, Ensköde, S-12233, (08) 59-54-43. Pres.: Jorgen Sandin.

Svenska Gruppen AV IFPI, Box 1008, Ankdammsgatan 5H, S-17121, (08) 730 57 80. Telex: 19139. Fax: (08) 27 37 45.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

STIM (Svenska Tonsaettars Int'l Musikbyra), Box 1539, Stockholm, S-11185, (08) 7838800. Cable: STIM STOCKHOLM. Telex: 15591 STIMS. Fax: 08-626275. Pres.: Per Jermsten; Planning Mgr.: Bo Lindquist.

RECORD PROMOTION (Including Public Relations & Marketing)

Country Music Assn. Int'l Development Committee, Box 6015, Taebys-Stockholm, S-18306, (0762) 10222.

E M A Telstar AB, Box 18, Lidingö, S18121, (08)7670110. Telex: 12234. Contact: Thomas Johansson.

Folkparkernas Artiformedling, Swedenborgsgatan 1, Stockholm, S-11648, (08)44-01-20.

Marcus Music AB, Raesundavaegen 45, Stockholm, S-17152, (08)7300400. Pres.: Marcus Oesterdahl; Sales Mgr.: Ann-Birgitt Carlsson; Gen. Mgr.: Christer Berg.

Studioland AB, Edeby Quarn, Knivsta, S74100, Mng. Dir.: Thure O. Aberg.

Svante Widen Agencies, Vaellingby/Stockholm, S-16241, (08)38-18-37. Mgr.: Svante Widen.

Talkback Studio AB, Box 10163, Stockholm, S-10055, (08) 782 39 10. Fax: (08) 620109. Pres.: U. Zwedberg; Sales Mgr.: Lars Grafstrom.

Telstar Konsertbureau AB, Frosatrbacken 24, Skarholmen, S12737, (08)46-25-75.

SCHOOLS & INSTRUCTION

Talkback Studio AB, Box 10163, Stockholm, S-10055, (08) 782 39 10. Fax: (08) 620109. Pres.: U. Zwedberg; Sales Mgr.: Lars Grafstrom.

TAPE CUSTOM DUPLICATORS

Audiolisc, Box 22, Bro, 19700, (0758)46185. Telex: 16377. Pres.: T. Andersson; Sales Mgr.: Miriam Kenppi.

Audio: Cassette.

Audiolisc AB, Box 22, Bro, 19700, (0758) 46185. Telex: 16377. Pres.: T. Andersson; Sales Mgr.: Miriam Uemppi.

Audio: Cassette.

Brady AB, Stockholmsvagen, 37, Upplands Vasby-S-19400, (08) 760-34346. Telex: 854-11374. Sales Mgr.: G. Ottervald.

Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Leader & splicing tape.

Graf Int'l AB, Box 3042, Solna, (08) 730-0875. Telex: 10551 SOUND S. Fax: (08) 7304954. Pres.: Bo Waldersten; Sales Mgr.: Ann-Marie Holmgren; Chief Engineer: Oue Larson.

Audio: Cassette.

Graf Int'l AB, Box 3042, Solna, (08)730-0875. Telex: 10551 Sound S. Pres.: Bo Waldersten.

Audio: Cassette.

Grammoplast AB, Box 8019, Spanga, S-16308, (08) 761-7060. Pres.: Ib Svanholt; Sales Mgr.: Anna Rundgren.

Audio: Cassette, Open Reel.

Marcus Music AB, Raesundavaegen 45, Stockholm, S-17152, (08)7300400. Pres.: Marcus Oesterdahl; Sales Mgr.: Ann-Birgitt Carlsson; Gen. Mgr.: Christer Berg.

Audio: Cassette.

Playback Inspeinings AB, Gustav Adolfs Torg 10, Malmö, S-21139, Gen. Mgr.: Lennart Christiansson.

Audio: Cassette, Open Reel.

Skandinaviska Grammophon AB, Box 148, Amal, 66200, (0532) 12290. Telex: 5390 GRAMMO S. Pres.: Gerd Andersson; Sales Mgr.: Sved Samuelsson.

Audio: Cassette.

Skandinaviska Grammophon AB, Box 148, Industrigatan 16, Amal, (0532)12290. Telex: 5390 Grammo S. Pres.: Gerd Andersson; Sales Mgr.: Sven Samuelsson.

Audio: Cassette.

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Svensk Grammofonindustri AB, Box 22, Bro, S-19700, (758) 4-61-85. Pres.: Torbjorn Andersson. Audio: Cassette.

Talkback Studio AB, Box 10163, Stockholm, S-10055, (08) 782 39 10. Fax: (08) 620109. Pres.: U. Zwedberg; Sales Mgr.: Lars Grafstrom. Audio: Cassette.

Toolx Alpha AB, Box 176, Sundbyberg, S-17225, (08) 28-90-30. Telex: 13378 ALPHA S. Pres.: Bernt Tengvall; Sales Mgr.: Mng. Dir.: ven Halvars; Mktg. Dir.: Walter Engelhardt. Audio: Cassette.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Ampex AB, Rissneleden 8, Sundbyberg, S-17207, (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Jen. Mgr.: W. Bjoerklund. Product(s): Audio: Duplicators.

Elfa Radio & Television AB, Industrivagen 23, Solna, S-17117, (08) 730-0700. Cable: ALFARADIO. Telex: 10479. Pres.: Gunnar Roth; Sales Mgr.: Tore Hudjund. Product(s): PENTAGON duplicators.

CD MASTERING & MANUFACTURING PLANTS

Graf Int'l AB, Box 3042, 17103 Solna, (08) 730-0875. Telex: 10551 SOUND S. Fax: (08) 7304954. Pres.: Bo Waldersten; Sales Mgr.: Ann-Marie Holmgren; Chief Engineer: Oue Larson.

PLATING, PROCESSING & PRESSING PLANTS

BMG Ariola S.p.A.-Sonopress Div., Via San Alessandro 7, Rome, 00131, (06) 43661. Cable: RCA Roma. Telex: 610428 RCA RM I. Mfg. & Facilities Dir.: Benito Bolle. Pressing capacity: 45—20,000 per day; LP—28,000 per day.

Ducale Ind. Musicali SpA, Via Per Cadrezzate 6, Brebbia (Varese), 21020, (0332) 770 784, (0332) 771 771. Cable: DUCALEMUSIC BREBBIA. Telex: 380231. Pres.: Davide Matalon. Pressing capacity: 45—15,000 per day; LP—25,000 per day.

Durlum SpA, Via Manzoni 40/42, Milan, 20121, (02) 701-703, 701-705. Telex: 333564. Pres.: Krikor Mintangian; Sales Mgr.: Amleto Silvestri.

EMI Italiana SpA, Via Bergamo 315, Caronno (Varese), 21042, (02) 965-0701. Cable: EMITAL SARONNO. Telex: 312679. Managing Dir.: Alexis Rotelli.

M I P (Music Ind. Prodn) Srl, Via San Luca 10, Milan, (02) 837-0908. Managing Dir.: Marlene Matalon.

Microwatt Srl, Principato 2, Milan, (039) 669.106. Managing Dir.: Giorgio Cagnola.

Phonocomp SpA, Via G. Rossini 4, Tribiano (Milan), 20067, (02) 90631711, (02) 90631712. Cable: PHONOCOMPP MILAN. Telex: 310239 PHONOC I. Pres.: Giovanni Bonandrini. Pressing capacity: 45—1,000,000 per year; LP—5,000,000 per year.

Phonotype Record s.r.l., Via Enrico de Marinis, 4, Napoli, 80134, (081) 205873, (081) 206642. Pres.: Roberto Esposito; Sales Mgr.: Fernando Esposito.

Pressing capacity: 45—5,000 per day; LP—2,000 per day.

PolyGram Dischi SpA, Via Rossini 4, Tribiano, 20167, (02) 9060711, (02) 20-48-41. Cable: COMINFON. Telex: 310239, 334140. Managing Dir.: Marco Antonio Bignotti. Pressmusic Srl, Via Libertà 3, Vidigulfo (Pavia), 27018, (0382) 69553. Gen. Mgr.: M. Aldo Vanchieri.

S.A.A.R. srl, Via Gramsci, 4, Pero (MI), 20016, (02) 3530573, (02) 3530564. Cable: Saarmilano. Pres.: Walter F. Guertler.

Saar Srl, Via Gramsci 4, Pero (Milan), 20016, 353-0573/0564. Pres.: Walter Guertler.

Studio G Srl, Via al Forte di San Martino 11, Genoa, 16145, (010) 301.920, 369.723. Pres.: G. B. De Scalzi.

Studio G Srl, Via al Forte di San Martino 11, Genoa, 16145, (010) 301.920, (010) 369.723. Pres.: G. B. De Scalzi.

Zeus Rec. Srl, Piazzata Matalide Serao 15, Naples, 80132, (081) 406.791, (081) 415.997.

TAPE PACKAGING & LABELING SERVICES

Audiodisc, Box 22, Bro, 19700, (0758)46185. Telex: 16377. Pres.: T. Andersson; Sales Mgr.: Mirtam Kenppi. (Audio only) (Labeling)

Audiodisc AB, Box 22, Bro, 19700, (0758) 46185. Telex: 16377. Pres.: T. Andersson; Sales Mgr.: Miriam Umpipi. (Inserting)

Graf Int'l AB, Box 3042, 17103 Solna, (08) 730-0875. Telex: 10551 SOUND S. Fax: (08) 7304954. Pres.: Bo Waldersten; Sales Mgr.: Ann-Marie Holmgren; Chief Engineer: Oue Larson.

Graft Int'l AB, Box 3042, Solna, (08)730-0875. Telex: 10551 Sound S. Pres.: Bo Waldersten. (Audio only) (Labeling)

Grammoplast AB, Box 8019, Spanga, S-16308, (08) 761-7060. Pres.: Ib Svanholt; Sales Mgr.: Anna Rundgren. (Inserting, Collating, Labeling & Mailing)

Marcus Music AB, Raesundavaegen 45, Stockholm, S-17152, (08)7300400. Pres.: Marcus Oesterdahl; Sales Mgr.: Ann-Birgit Carlsson; Gen. Mgr.: Christer Berg. (Audio only) (Labeling)

Playback Inspelings AB, Gustav Adolfs Torg 10, Malmö, S-21139, Gen. Mgr.: Lennart Christiansson. (Audio only) (Labeling)

Skandinaviska Grammophon AB, Box 148, Amal, 66200, (0532) 12290. Telex: 5390 GRAMMO S. Pres.: Gerd Andersson; Sales Mgr.: Sved Samuelsson.

Skandinaviska Grammophon AB, Box 148, Industrigatan 16, Amal, (0532)12290. Telex: 5390 Grammo S. Pres.: Gerd Andersson; Sales Mgr.: Sven Samuelsson. (Audio only) (Labeling)

Svensk Grammofonindustri AB, Box 22, Bro, S-19700, (758) 4-61-85. Pres.: Torbjorn Andersson. (Audio only) (Labeling)

Talkback Studio AB, Box 10163, Stockholm, S-10055, (08) 782 39 10. Fax: (08) 620109. Pres.: U. Zwedberg; Sales Mgr.: Lars Grafstrom. (Audio only) (Labeling)

Toolx Alpha AB, Box 176, Sundbyberg, S-17225, (08) 28-90-30. Telex: 13378 ALPHA S. Pres.: Bernt Tengvall; Sales Mgr.: Mng. Dir.: ven Halvars; Mktg. Dir.: Walter Engelhardt. (Audio only) (Labeling)

BLANK TAPE MANUFACTURERS

Agfa-Gevaert AB, Torshamnsgatan 18, Stockholm, (08) 751-03-00. Cable: AGFAEVAERT. Sales Mgr.: Lennart Karsbrink; Mng. Dir.: Raymond Van Roosbroeck.

Ampex AB, Rissneleden 8, Sundbyberg, S17207, (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Gen. Mgr.: W. Bjoerklund.

Elkman & Co. Import AB, Box 300, Stora Nygatan 29, Gothenburg, S40124, (031) 17-45-80. Cable: ELKMANS. Telex: 2353, 20763.

Prim Records, Dagenhuset, Grammeigardsv, 38-42 Stora, Stockholm, (08) 13-03-40. Telex: 10888. Pres.: Sverre Larsson; Sales Mgr.: David Edstrom; Gen. Mgr.: Larseric Janson.

Talkback Studios AB, Luetzengatan 12, Stockholm, S11523, (08) 620179, (08) 620109. Pres.: Ulf Zwedberg.

Track Tape AB, Box 9031, Bronsaldersgatan 7, Malmö, S20039, Telex: 33553. Sales Mgr.: Lars Borglin; Gen. Mgr.: Ingegerd Engfelt.

Videogram, Box 295, Linköping, S58001, (013) 12-19-97. Telex: 50029. Gen. Mgr.: Roger B. Fransson; Sec.: H. Brigitta Karlsson.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Ampex AB, Rissneleden 8, Sundbyberg, S-17207, (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Jen. Mgr.: W. Bjoerklund. Audio: Cassette boxes.

Brady AB, Stockholmsvagen 37, Upplands Vasby, S-19400, (08) 760-34346. Telex: 854-11374. Sales Mgr.: G. Ottervald.

Audio: Brady splicing tape.
Video: Brady splicing tape.
Videogram, Box 295, Linköping, SP58001, (013) 12-19-97. Telex: 50029. Pres.: Gen. Mgr.: Roger Fransson; Sales Mgr.: Sec.: Brigitta Karlsson.

ENVELOPES & MAILERS

Skandinaviska Grammophon AB, Box 148, Amal, 66200, (0532) 12290. Telex: 5390 GRAMMO S. Pres.: Gerd Andersson; Sales Mgr.: Sved Samuelsson.

JACKETS, SLEEVES & LABELS

Skandinaviska Grammophon AB, Box 148, Amal, 66200, (0532) 12290. Telex: 5390 GRAMMO S. Pres.: Gerd Andersson; Sales Mgr.: Sved Samuelsson.

RAW MATERIALS

Svensk Grammofonindustri AB, Box 22, Bro, S-19700, (758) 4-61-85. Pres.: Torbjorn Andersson. Product(s): Record PVC compound.

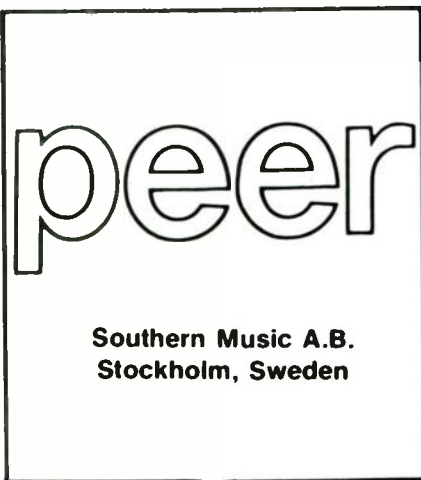
TAPE, SUPPLIES & ACCESSORIES MFRS.

Ampex AB, Rissneleden 8, Sundbyberg, S-17207, (08) 28-29-10. Cable: VIDEOTAPE. Telex: 10867. Jen. Mgr.: W. Bjoerklund.

SWITZERLAND

RECORD COMPANIES

AB Prodn., See Disques Office S.A.
A E I, See Sonimex AG Tontrager en gros.
A R V E, See Sonographic Record Co. AG.
Activ Records AG, Bettlistrasse 28, Duebendorf, 8600, (01) 821-9595, Telex: 52111, Gen. Mgr.: C. Del Degan; Sales & Mktg.: H. Zoelig; Prod.: J. Baumgartner; Admin.: E. Mueller. Label(s): (Owned) Activ, Activ Special, Activ Junior, Memory.
Ades, See Disques Office S.A.
Aktuell, See Pick Record Prodn.
Amalthea, See Be-Bop Records.
Amfibus, See Fono (Schallplattengesellschaft mbH) (IFPI).
Andante, See Sonimex AG Tontrager en gros.
Angel, See EMI Records (Switzerland) AG.
Apache, See Disques Office S.A.
Apple, See EMI Records (Switzerland) AG.
Archiv, See PolyGram Records.
Ariola/Eurodisc AG (IFPI), Letzgraben 89, Zurich, CH 8047, (01) 491 53 90, Telex: 822462, Managing Dir.: Ludwig Schmucki; Deputy Managing Dir.: Bruno Huber; Sales Mgr.: Marco Zanoata. Label(s): (Owned) Ariola, Arista, Eurodisc.
Arlon, See Disques Office S.A.
Arista, See Ariola/Eurodisc.
Arkadia, See Sonimex AG Tontrager en gros.
Artiphon, See Turicaphon AG.
Atlantic Recording Corp., See WEA Records SA.
Audite, See Fono (Schallplattengesellschaft mbH) (IFPI).
Bacillus, See Bellaphon.
Barclay, See PolyGram Records.
Be-Bop Records, Eienstrasse 1010, Box 24, Safenwil, CH-5745, 062-672-121, Telex: 912-456 bbopch, Gen. Mgr.: H. P. Vogel; Sales Mgr.: Bruno Bogel. Label(s): UNIT, Rounder, Flying Fish, Sugar Hill, Melos, FolkFreak, Amalthea, Stern, Tara, Topic. (CD-Distributor)
Bellaphon AG (IFPI), Farbhofstr. 21, Zurich, CH-8048, (01) 62 74 02, Telex: 822281. Label(s): (Owned) Bacillus, Bellaphon, (Licensed) EN-JA, L & R (Germany), Boardwalk, Concord Jazz, Gordy, Motown, Rare Earth, Scotti Bros., Sun (all United States).
Blue Note, See EMI Records (Switzerland) AG.
Bongiovanni, See Sonimex AG Tontrager en gros.
Bourg, See Sonimex AG Tontrager en gros.
Brain, See PolyGram Records.
Brunswick, See PolyGram Records.
Buddah-Sutra, See WEA Records SA.
CBS Schallplatten AG (IFPI), Oberneuhofstr. 6, Baar, CH-6340, (042) 33 33 63, Telex: 868874, Managing Dir.: Norman D. Block; Sales Mgr.: Archille Koeliker; Mktg. Mgr.: Anneleis Hophan.



peer

Southern Music A.B.
Stockholm, Sweden

- Label(s): (Owned) CBS, Embassy, Epic, Great Performances, Harmony, Masterworks, Odyssey, Okeh, Portrait, Versailles, (Licensed) Aladin, MRC (Germany), Jet, Kaleidoscope (United Kingdom), A & M, Alfa, Ambient, Bang, Beserklay, Blue Classics, Blue Sky, Caribou, Changes, Channel, Chycago, Cleveland Int'l, Date, Decent, Filmore, Geffen, Go, Hickory, Him, Horizon, Invictus, Johnston, Kat Family, Kirshner, Lorimar.
- COD Records**, Box 453, Zug., CH-631, (042) 21 90 06, Telex: 862270 FARZCH.
- Caete**, See Int'l Record Center (IRC).
- Capitol**, See EMI Records (Switzerland) AG.
- Capricorn Ltd.**, Jungstasse 15A, Zurich, CH, 8050, (01) 3027401, (01) 3028011, Cable: capricorn, Telex: 822882 Itkch, Pres. & Gen. Mgr.: Freddy J. Angstmann. Label(s): (Owned) Capricorn.
- Int'l Reps.: Calligraph Records, (London) (CD-Manufacturer/Distributor)
- Carrere**, See Disques Office S.A.
- Carsound**, See Turicaphon AG.
- Casablanca**, See PolyGram Records.
- Cetra (Classic)**, See Sonimex AG Tontrager en gros.
- Chalfont Citadel**, See Sonimex AG Tontrager en gros.
- Claves Schallplattenproduktion**, Truelweg 14, (CH-3600) Thun, Thun, CH-3600, (033) 23 16 49, Telex: nr. 921135 TXKB CH, Owner/Dir.: Mrs. Dutschler-Huber. Label(s): (Owned) Claves.
- US Reps.: Qualiton Imports Ltd. (Long Island, NY).
- Collectors**, See Int'l Record Center (IRC).
- Colosseum**, See Fono (Schallplatten-gesellschaft mbH) (IFPI).
- Columbia**, See EMI Records (Switzerland) AG.
- Concerto Bayreuth**, See Fono (Schallplatten-gesellschaft mbH) (IFPI).
- Condor**, See Sonimex AG Tontrager en gros.
- Crystal**, See EMI Records (Switzerland) AG.
- Deesse**, See Disques Office S.A.
- Disques Office S.A.**, 31, Rt. de la Glane, Fribourg/CH, 1700, (037) 24-62-61, Telex: 942-335, Gen. Mgr.: Jean-Claude Vial. Label(s): (Owned) Ades, Vogue, Arion, Deesse, Carrere, Flarenasch, Erato, Talar, Motors/Dreyfuss, Musidisc, Apache, AB Prodn., Meys, Ledermann, Trema. (CD-Distributor)
- Double-Up**, See EMI Records (Switzerland) AG.
- EMI Records (Switzerland) AG**, Buckhauserstrasse 24, Zurich, 8048, (01) 4910010, Cable: emi ch, Telex: 82215C, Fax: (01) 4932255, Managing Dir.: Peter Mampelli; A&R & Promo. Mgr.: Teddy Meier; Mktg. Mgr.: Beat Hausher; Sales Mgr.: Max Trostel; Classical Mgr.: Joerg Spoerri. Label(s): (Owned) Angel, Apple, Blue Note, Capitol, Columbia, Crystal, Double-Up, EMI, EMI America, EMI Int'l, Electroia Group, HMV, Harvest, Hoer ZU, Imperial, Liberty, MFP, Note, Odeon, One-Up, Parliaphone, Pathe Marconi, Regal, Regal Zonophone, Seraphim, Starline, Sunset, Trianon, United Artists, Waverley, Zonophone, Picture Music, Manhattan, Hispavox, Philadelphia Int'l, Total Control. (CD-Manufacturer/Distributor)
- EMI-America**, See EMI Records.
- E S P-Collection**, See Turicaphon AG.
- 88 Upright**, See Int'l Record Center (IRC).
- Electrola Group**, See EMI Records (Switzerland) AG.
- Elektra/Asylum/Nonesuch Record**, See WEA Records SA.
- Elite + Elite Special**, See Turicaphon AG.
- Elite Record**, See Turicaphon AG.
- Elsener**, See EMI Records.
- Embassy**, See CBS Schallplatten AG.
- Entr Acte**, See Sonimex AG Tontrager en gros.
- Epic**, See CBS Schallplatten AG.
- Erato**, See Disques Office S.A.
- Ex Libris AG Grammoclub**, Hermetschloostr. 77, Zurich, CH-8048, (01) 62 51 00, Telex: 822 161.
- Finstertwald & Cantacuzene (IFPI)**, 70 Ave. des Alpes, Montreux, (021) 62 45 55, Cable: DISQUES, Telex: 24686. Label(s): (Owned) F & C.
- Flarenasch**, See Disques Office S.A.
- Flying Fish**, See Be-Bop Records.
- FolkFreak**, See Be-Bop Records.
- Fonit Cetra**, See Sonimex AG Tontrager en gros.
- Fono Luzern**, See Fono (Schallplatten-gesellschaft mbH) (IFPI).
- Fontana**, See PolyGram Records.
- Gallo**, See VDE-Gallo.
- Geffen**, See WEA Records SA.
- Gold Records**, Alte Landstr. 23, Oberrieden, CH-8942, (01) 720 82 00, Telex: 59013. Label(s): (Owned) Gold, MC, Prive Disc.
- Great Performances**, See CBS Schallplatten AG.
- H M V**, See EMI Records (Switzerland) AG.
- Harvest**, See EMI Records (Switzerland) AG.
- Heliodor**, See PolyGram Records.
- Helvetiz**, See Phonag.
- Hoer ZU**, See EMI Records (Switzerland) AG.
- Imperial Liberty**, See EMI Records (Switzerland) AG.
- Inner City**, See Pick Record Prodn.
- Int'l Record Center (IRC)**, Box 249, Zurich, CH8049, Owner/Managing Dir.: Theo Zwicky. Label(s): (Owned) Caete, Collectors, 88 Upright, Jazz Circle, Ri-Disc, Star Performance, Jazz Club.
- US Reps.: City Hall Records (San Rafael, CA).
- Int'l Reps.: Jazz Music (England).
- Intertape Ltd.**, Spinnerstr. 21, Mollis, CH-8753, (058) 34 31 34, Cable: 875162. (Franchise)
- Intimus**, See Turicaphon AG.
- Isarton**, See PolyGram Records.
- Jazz Circle**, See Int'l Record Center (IRC).
- Jazz Club**, See Int'l Record Center (IRC).
- Jecklin**, See Fono (Schallplatten-gesellschaft mbH) (IFPI).
- KIR Music**, Pelerackerweg 8, Uster, 8610, (0041) 1 9414919. Label(s): (Owned) Cheese, (Licensed) Benson, Maranatha Music, Sparrow, Word.
- K-tel (Switzerland) AG**, Laurenzstrasse 5, Zurich, CH-8035, (01) 363 50 50, Telex: 59464.
- Lademann**, See Disques Office S.A.
- Liberty**, See EMI Records.
- Lyrinx**, See Sonimex AG Tontrager en gros.
- MCA**, See WEA Records SA.
- M F P**, See EMI Records (Switzerland) AG.
- MGM**, See PolyGram Records.
- MPI Music Group**, See Master Project, Inc.
- MTB G.**, Todistr. 68, Horgen, CH-8810, (01) 725 36 83, Telex: 52941, Pres.: Jurg Zehnder; A & R/Classic Mktg.: Reinhard Frey. Label(s): (Owned) Ara, Bimbo, Custom, Discofon, Gong, Jubila, Max, Maxli, MCH, Meteor, MRA, Metronome, Top Disc, Top Disc Gold.
- Int'l Reps.: Edition Musikproduktionen (Switzerland). (CD-Distributor)
- MDG**, See Fono (Schallplatten-gesellschaft mbH) (IFPI).
- Mandolino**, See Turicaphon AG.
- Master Projects, Inc.**, Music Div., 8953 Dietikon-Zurich, (01) 740-6969, Pres./Gen. Mgr.: Bruno Jsell. Label(s): (Owned) White Wings Int'l, MPI Music Group.
- Masterworks**, See CBS Schallplatten.
- Melodiya**, See Sonimex AG Tontrager en gros.
- Melos**, See Be-Bop Records.
- Metronome (Germany)**, See PolyGram Records.
- Meys**, See Disques Office S.A.
- Motors/Dreyfuss**, See Disques Office S.A.
- Music Minus One**, See Pick Record Prodn.
- Music Viva**, See Sonimex AG Tontrager en gros.
- Musidisc**, See Disques Office S.A.
- Musikvertrieb AG (IFPI)**, Badenerstr. 555, Zurich, CH-8048, (01) 491 97 54, Cable: MUSIKVERTRIEB, Telex: 822384. Label(s): (Licensed) (domestic) Artiphon, Big Mouth, ESP-Collection, Elite Specia, I, Intimus, Rexton, Swiss Jazz (licensed foreign), Delphine, (France), Autobahn, Eigelstein, Instant, Storyville, Teldec, Telefunken, X-Rex (all Germany), Arston, Baby, CAM, Numero, Ono (all Italy), Decca, F-Beat, London, Nova, Stiff, Thresho, (all United Kingdom), Atlantic, Dark Horse, DiscReet, RCA, Swan Song, Strand, Telarc, WEA Int'l, Warner Bros. (all USA).
- Muse Project.**, See CBS Schallplatten.
- New Sound**, See CBS Schallplatten.
- Note**, See EMI Records (Switzerland) AG.
- Novalls**, See Sonimex AG Tontrager en gros.
- Odeon**, See EMI Records (Switzerland) AG.
- Odyssey**, See CBS Schallplatten.
- Okeh**, See CBS Schallplatten.
- One Up**, See EMI Records (Switzerland) AG.
- Orchestra**, See Turicaphon AG.
- Orfeo**, See Sonimex AG Tontrager en gros.
- P D U Edizioni Discografiche e Musicali S.A.**, Via Generoso 6, Lugano, 6900, (091) 548681, Telex: 73208 pdu, Dir.: Giacomo Mazzini; Int'l Dept.: Catherine Laczko; A&R: Massimiliano Pani; Sound Engineer: Giuseppe Rinaldis. Label(s): (Owned) P D U. (CD-Manufacturer/Distributor)
- Parliaphone**, See EMI Records (Switzerland) AG.
- Paroles**, See VDE-Gallo.
- Phillips**, See PolyGram Records.
- Phonag Schallplatten AG (IFPI)**, Wartstr. 6, Winterthur, CH-8401, (052) 23 62 31, Cable: PHONAG, Telex: 76281. Label(s): (Owned) Helvetia, (Licensed) GIG (Austria), Aves/Avon, Colombia, ECM, Ice, Intercord, Jazz Point, Marifon, Mute, O, Vere Bra (all Germany), Vedette (Italy), Ice, Mute (United Kingdom), Vanguard, (United States).
- Pick Int'l**, See Pick Record Prodn.
- Pick Record Prodn.**, Brunnwiesenstr. 26, Zurich, 8049, (0044) 1564440, Cable: PICK, Telex: 822678, Pres.: Anton Peterer; Gen. Mgr.: Stephan F. Peterer; Nat'l Sales Mgr.: Franz Doppmann. Label(s): (Owned) Pick Records, Pick Int'l, Aktuell, (Licensed) Plaene, Inner City, Music Minus One.
- US Reps.: Swiss Music Line, Inc. (New York, NY). (CD-Distributor)
- Plaene**, See Pick Record Prodn.
- Plainisphere-Prodns. SA**, route de Luins, VICH, CH-1267, (022) 643290, Mgr., Prodn.: Duplain Jef; Mgr., Sales: Knusel Rolf. Label(s): (Owned) Plainisphere, Producers Associes Vich, Zone. (CD-Manufacturer/Distributor)
- Poly**, See PolyGram Records.
- Poly Far**, See PolyGram Records.
- Polydor**, See PolyGram Records.
- PolyGram Records AG (IFPI)**, Bahnhofstr. 6, Schlieren, CH-8952, (01) 732 41 11, Telex: 55530. Label(s): (Owned) Archiv, Barclay, Brain, Brunswick, Casablanca, DG, EGG, Eastwind, Fontana, Heliodor, Impact, Isarton, Karussell, Konkurrenz, MGM, Mercury, Metronome, Philips, Poly, Polydor, Polyfar, Polystar, Reflektor, Riviera, Rotkreuz, Star-Club, Swiss Club, Vertigo.
- Polystar**, See PolyGram Records.
- Poplight-Records Ltd.**, Box 4070, Mehledorfstr. 5, Bern, BE, CH-3001, (31) 555542, Telex: 911329, Chrmn.: Max Witschi; Sales Mgr.: Arlette Fardel; Sales Mgr.: Alexander Rubin. (CD-Distributor)
- Portrait**, See CBS Schallplatten.
- Powerplay**, See PolyGram Records.
- Producteurs Associes Vich**, See Plainisphere-Prodns. SA.
- Reflector**, See PolyGram Records.
- Regal**, See EMI Records.
- Regal Zonophone**, See EMI Records.
- Relief**, See Sonimex AG Tontrager en gros.
- Ri-Disc**, See Int'l Record Center (IRC).
- Riviera**, See PolyGram Records.
- Rotkreuz**, See PolyGram Records.
- Rounder**, See Be-Bop Records.
- SPI Milan Disques AG**, Wartstrasse 6, Winterthur, CH 8401, (052) 22 10 60, Telex: 896 281 CH, Pres.: Emmanuel Chamboredon; Gen. Mgr.: Marcel Zumstein. Label(s): (Owned) Milan.
- Schnappit**, See PolyGram Records.
- Seraphim**, See EMI Records.
- Sonimex AG, Tontrager en gros**, Box 330, Seebahnstr. 111, Zurich, 8036, (01) 461-34-28, Telex: 813967, Gen. Mgr.: K. J. Oberleitner; Managing Asst.: Genevieve Mognetti. (CD-Manufacturer/Distributor)
- Sonographic Record Co. AG**, Muhleackerstr. 19, Schlieren, 8952, (01) 7302229, Pres.: Prof. Th. Marthaler; Gen. Mgr.: W. A. Wettler. Label(s): (Owned) Sonographic, ARVE. (CD-Manufacturer/Distributor)
- Star-Club**, See PolyGram Records.
- Star Performance**, See Int'l Record Center (IRC).
- Star Records**, Box 25, Davos-2, 7270, (083) 35438, Gen. Mgr.: B. Bestgen. Label(s): (Owned) Star Records, Swiss Sound.
- Starlog**, See Sonimex AG Tontrager en gros.
- Stern**, See Be-Bop Records.
- Sugar Hill**, See Be-Bop Records.
- Sunset**, See EMI Records.
- Swiss Gold**, See PolyGram Records.
- Swiss Jazz (SJ)**, See Turicaphon AG.
- Swiss Sound**, See Star Records.
- Talar**, See Disques Office S.A.
- Tara**, See Be-Bop Records.
- That's Entertainment**, See Sonimex AG Tontrager en gros.
- Toccata**, See Fono (Schallplatten-gesellschaft mbH) (IFPI).
- Topic**, See Be-Bop Records.
- Trema**, See Disques Office S.A.
- Tudor Recording AG**, Badenerstr. 531, Zurich, CH-8048, (01) 491 72 50, Telex: 822789 TUD CH. Label(s): (Owned) Tudor, (Licensed) Biefelder, Braun, Caprice, Christophorus, Classics For, Pleasure, Diapason, Moment, Music Minus One, Nostalgia, Pan, Peica, Stili, Tangent, Temple, Wergo.
- Turicaphon AG Schweizer Schallplattenfabrik**, Reidikon, Zurich, 8616, (01) 9411311, Cable: Turicaphon Reidikon, Pres. & Gen. Mgr.: Hans Oestreich, Sr.; Sales Mgr.: Hans Oestreich, Jr. Label(s): (Owned) Elite + Elite Special, Elite Records, Artiphon, Swiss Jazz (SJ), Esp-Collection, Intimus, Orchestra, (Licensed) Mandolino, Carsound, (CD-Distributor)
- Unit**, See Be-Bop Records.
- United Artists**, See EMI Records.
- V D E-Gallo**, Donneloye, CH 1411. (024) 331546, Telex: 457219, Gen. Mgr.: Olivier Buttex; Sales Mgr.: Catherine Noel. Label(s): (Owned) VDE, Gallo, Paroles.
- US Reps.: Qualiton Imports Ltd. (Long Island City, NY); Organ Literature Foundation (Braintree, MA).
- Int'l Reps.: Disco-Center (Germany); ADDA (France); Baltic N.V. (Belgium); La Bottega Discoteca (Italy); Fuga Oy (Finland); Sterling Gramofonskivior (Sweden); Disques-Office (Switzerland); Universal Corp. (Japan). (CD-Manufacturer/Distributor)
- Varese Sarabande**, See Sonimex AG Tontrager en gros.
- Versailles**, See CBS Schallplatten.
- Vertigo**, See PolyGram Records.
- Vogue**, Place de Grand Mont, Lavansanne, CH1052, 333355.
- WEA Records SA**, R6. De Chillon 16, Montreux, 1820, (021) 632763, Cable: weaint montreux, Telex: 453178 weach, Managing Dir.: Claude Nobis. Label(s): (Licensed) Warner Bros. Records, Inc., Elektra/Asylum/Nonesuch, WEA Int'l, Atlantic Recording Corp., MCA, Geffen, Buddha-Sutra. (CD-Distributor)
- Warner Bros. Records, Inc.**, See WEA Records SA.
- Waverley**, See PolyGram Records.
- White Wings Int'l**, See Master Project, Inc.
- Wunschelburger Armida**, See Fono (Schallplatten-gesellschaft mbH) (IFPI).
- Zone**, See Plainisphere-Prodns. SA.
- Zonophone**, See EMI Records.

MUSIC PUBLISHERS

Activ Records AG, Bettlistrasse 28, Postfach 727, Dubendorf, CH-8600, 01/821 95 95, Contact: Jakob Baumgartner.

Acuff-Rose Verlag AG, P O Box 377, Badenerstr 555, Zurich, CH-8040, Contact: S. Dimenstein, U. Graf.

Alag Music, Ltd., Josefstrasse 106, Box 108, Zurich, CH-8031, (01) 44 98 90, Telex: 823530 josh ch, Pres.: George Reinhardt, Gen. Mgr.: Urs Ullmann.

Amadeus Verlag, Mottelstr 62, Winterthur, CH-8405, (052) 28.20.38, Contact: Bernhard Paeuler.

Anabella GmbH (Ed.), Winterhurestr 40, Uster, CH-8610, (01) 941.14.34, Pres.: Hans Oestreicher, Sr., Gen. Mgr.: Hans Oestreicher, Jr.

Aquaris Musikproduktionen AG, Parkweg 30, Basel, CH-4051, (061) 231-331, Pres.: Hanggi Thomas.

Arena Musikverlag GmbH, See Edition Turicaphon AG.

Ariola/RCA AG, Letzigraben 89, Zurich, CH 8047, (1) 491-5390, Gen. Mgr.: Bruno Huber.

Ascona Music, See Wintasco.

Belletulipe, See Fanfan Music H & B Liechti & Lie.

Bestgen Prodn., Box 25, Davos-2, 7270, (083) 35438, Gen. Mgr.: B. Bestgen.

Capricorn Ltd., Jungstrasse 15A, Box 8121, Zurich, 8050, (01) 3022133, (01) 3028011, Pres.: Freddy J. Amgstmann, Gen. Mgr.: Freddy J. Amgstmann, Prof. Mgr.: Roswitha Eckstein.

Chappel & Intersong Music Group Switzerland, Postbox, Riedikon, CH-8616, (+41) 19411311, Contact: Hans Oestreicher.

Coda AG, Ed., Leubergstr. 16, CH-8615 Wermatswil, (01) 940 30 72, Pres.: Cedric Dumony, Gen. Mgr.: Hans Oestreicher-Thurner.

Coex Music, (SUISA), See Disques Office S.A.

Coex Music (SUISA), See Twetty.

Cron (Ed.), Zinggertorstr 5, Lucerne, CH-6006, (041) 51.12.54, Contact: Paul Cron.

Disques Office S.A., (SUISA), 31, Rt. de la Giane, Fribourg, 1700, (037) 24-62-61, Telex: 942-335, Pres.: Jean-Claude Vial, Gen. Mgr.: Jean-Claude Vial, Prof. Mgr.: Jean-Claude Vial.

EMI Music Pub. (Switzerland) AG, Buckhauserstrasse 24, Zurich, 8048, (01) 4910010, Cable: emi ch, Telex: 822150, Pres.: Peter Mampell, Prof. Mgr.: Susan Siegmann.

Ebalt Musikverlag, See OBH.

Ed. Emil Ruh Adliswil, See Molenaar's Muziekcentrale NV.

Edition Annabella GmbH, Mulikverlag, See Edition Turicaphon AG.

Edition Anton Peterer, See Edition Melodie, Anton Peterer.

Edition Jane & Anton Peterer, See Edition Melodie, Anton Peterer.

Edition Melodie, Anton Peterer, Brunnwiesenstr. 26, Zurich, 8049, (0041) 1564440, Cable: PICK, Telex: 822678, Pres.: Anton Peterer, Gen. Mgr.: Stephan F. Peterer, Prof. Mgr.: Franz Doppmann.

Edition Swistson, See Edition Melodie, Anton Peterer.

Edition Turicaphon AG, Postbox, Riedikon/Uster, 8616, (01)9411311, Cable: turicaphon, Telex: 826103, Pres.: Hans Oestreicher Sen.

Edition Uraniator, See Edition Melodie, Anton Peterer.

Editions Chappellsarl., Musikverlag, See Edition Turicaphon AG.

Elwe Musikverlag, Zelgrankstr 1, Rudolfstetten, CH-8964, (057) 5.78.79.

Eulenberg (Ed.), GmbH, Albert Kunzelmann, Adiswil, CH-8134.

F P Sound Ed., See Leuberg.

Fanfan Music H & B Liechti & Liechi, (SUISA), Rue de Hesse 8-10, CH-1211, Geneva 11, 1211, (022) 21 51 85, Telex: 428657 sadf CH, Pres.: Heinz Liechti, Gen. Mgr.: Bertrand Liechti.

Geco Music, See Fanfan Music H & B Liechti & Lie.

Good Tunes, See Fanfan Music H & B Liechti & Lie.

Gorbax Musikverlag, Postfach 118, Neuenhof, CH-5432, (056) 83.32.43.

Helena Music, See Wintasco.

Hug & Co. Musikverlag, Limmatquai 26-28, Zurich, CH-8022, (01) 251.68.50.

I.M.P.A.C.T. (Int'l Music Publishers & Composers Trust) SA, Box 10, Via del Tiglio 11, Cassarate/Lugano, CH-8900, (091) 51.80.71.

ICM Diessenhooven Ltd., Ratihard-Willisdorf, Diessenhofen, 8253, 053-7-84-10, Contact: Rolf Sager.

Int'l Melodies Geneve, See Fanfan Music H & B Liechti & Lie.

Intersong Musikverlag GmbH, See Edition Turicaphon AG.

Intertape Ltd., Spinnereistrasse 21, Mollis, CH-8752, 058/34 31 34, Gen. Mgr.: Peter Baumgartner.

Jacky Music, See Wintasco.

Koch Records GmbH, Wiedenstrasse 15, P O Box 431, Buchs, 9470, 085-66061, Pres.: Franz Koch.

Lausanne-Musique, (SUISA), c/o Disques Vde-Gallo, Donneloye, CH-1411, (024) 33 25 46, Cable: vdgallo, Telex: 457219, Gen. Mgr.: Oliver Buttex.

Lausanne-Musique (SUISA), %Disquest Vde-Gallo, Donneloye, CH-1411, (024) 331546, Gen. Mgr.: Oliver Buttex.

Moniamic, See Fanfan Music H & B Liechti & Lie.

Mueller & Schade AG, Postfach 67, Berne, CH-3000, (031) 22.16.91.

Music Today SA, Baarerstr 57, Zug, CH-6301, (042) 21.07.45.

Musikus Musikverlag GmbH, See Edition Turicaphon AG.

Musikvertrieb AG, Badenerstr 555, Zurich, CH-8048, (01) 41.97.54, Pres.: Dr. Jack Dimenstein, Contact: Sarah Demenstein.

Nikto (Eds.), Av. de la Grenade 6, Geneva, CH-1207, (022) 35.17.62.

Noble Suisse, See Leuberg.

O B H Musikverlag (Otto B. Hartmann), Box 2691, Lugano, CH-6901, (091) 88.55.86, Pres.: Otto B. Hartmann.

P D U Edizioni Discografiche e Musicali, Via Generoso 6, 6900 Lugano, (091) 548681, Telex: 73208 pdu, Pres.: Alberto Collenberg, Gen. Mgr.: Giacomo Mazzini, Contact: Catherine Laczko.

Peer-Southern Organization, See Southern Music.

Pegasus (Ed.), Casella Postale 1, Locarno-Monti, CH-6605.

Pick Records—Edition Melodie, Brunnwiesenstrasse 26, Zurich, 8049, 01-56-44-40, Gen. Mgr.: Stephen F. Peterer.

Publications Cine Radio, 8, rue de Hesse, Geneva 11, CH-1211, 21-51-85, Gen. Mgr.: B. Liechti, H. Terheggen.

Research PCM Record, Alpenstrasse 9, Zug, CH 6301, 042/21-00-44, Contact: J. Singelos, T. Carrasco.

Roywest Trust Corp. S.A. Lausanne, 41 Avenue d'Ouchy, Lausanne, CH-1006, 21—27 29 12, Gen. Mgr.: Anthony Whitehouse.

SPI Milan Disques AG, Wartstrasse 6, Winterthur, CH 8401, (052) 22 10 60, Telex: 896 281 CH, Pres.: Emmanuel Chamboredon, Gen. Mgr.: Marcel Zumstein.

Savage Records SA, 6 ch, de la Graviere, Geneva, 1227, (19)4122422742.

Say Yes Music AG, Seestr 12, Sachseln, CH-6072, (4141)66.30.06, Gen. Mgr.: Dr. Hermann Stern.

Sidem S.A., See Fanfan Music H & B Liechti & Lie.

Sound Service Ltd, Eigerweg 16/20 P O Box 10, Guemligen, CH-3073, 031 52 07 10, 031 52 04 04, Contact: Michael Andreas Georgiou.

Southern Music AG, Pfaffikerstr. 6, CH-8604 Volketswil, (01) 945 43 93, Cable: SOUTHMUSIC, Telex: 56042, Contact: Rita Brunner.

Star Music, See Bestgen Prod.

Surgarmusic S.A., See Fanfan Music H & B Liechti & Lie.

Swiss Connection Music, (SUISA), Carmenstrasse 12, CH-8030 Zurich, (01) 251 90 55, (01) 251 90 56, Telex: 815 824 NEWS CH, Pres.: Peter Zumsteg, Gen. Mgr.: Petr Wolf.

Swiss Edition, See Bestgen Prod.

Swissong Publishing %MCS Ltd. Thalwil, Muhlebachstrasse 27, Thalwil, CH-8800, 01/720-85-07, Gen. Mgr.: Peter Pozza.

Tecval Memories S.A., Case Postale 65, Vallorbe, 1337, 21/83-19-61, Contact: Paul Blanchard.

Transworld Music AG, See Leuberg.

Turicaphon (Ed.) AG, Winterhurestr 40, Uster/Zurich, CH-8610, (01) 941.14.34, (01) 941.13.11.

Twetty Music, (SUISA), See Disques Office S.A.

Twetty Music/Coex Music, Rte. de la Giane 35, Fribourg, CH-1700, (037) 24.62.61, Gen. Mgr.: Jean-Claude Vial.

W B Film Musik-Verlag, See Bestgen Prod.

Walter Wilds Eds., Postfach, Staefa, CH-8712.

Wintasco Publishing SA, Zugerroseweg 1, Horgen, CH, 8810, (01) 725 79 46, Gen. Mgr.: Heien Burkhalter.

Yellowbird S.A.R.L., See Fanfan Music H & B Liechti & Lie.

Z-Musik, (SUISA), Carmenstrasse 12, Zurich, CH8030, (01)2519055, (01)2519056, Telex: 815824 NEWS CH, Pres.: Peter Zumsteg, Gen. Mgr.: Peter Wolf.

ACCESSORY SUPPLIERS

Ampex World Opns. SA, Route des Arsenaux 9, Fribourg, CH-1701, (037) 813111. Cable: VIDEOTAPE. Telex: 36196. Sales Mgr.: Robert Rohner; Regional Mgr.: J. D. Renevey.

Product(s): Tape—Bulk Erasers (audio & video), Leader Tape, Splicing Tape & Equip.

BASF-Switzerland, Appital Postfach, Wadenswil/Au, CH-8200.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Dynavox Electronics, route de Villars 105, Fribourg, (037) 24.55.30.

Product(s): Record—Replacement Styli, brand: PICKERING.

Electromusic AG, Baslerstr. 9, Binningen 1, CH-4102, (061) 47.75.50. Cable: EMAG. Telex: 63754. Pres.: PR: Kurt Mettler; Prodn. & Sales Mgr.: Otto Aebi.

Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (45 rpm adaptors), Turntable Mats; Tape—Cases (audio & video), Head Cleaners (audio), Splicing Tape & Equip. (audio).

Lake Co. Records, Les Bruyeres, Le Landeron, CH-2525, (038) 51 35 82. Sales Mgr.: Elaine Cattin; Chief Exec.: Michel Cattin.

Product(s): Record—Replacement Styli.

MCS (Music & Cassette Supply Ltd.), Schufelistr., Butikon SZ, CH-8863, (055) 67.14.14. Telex: 75144. Pres.: Werner Weber; Sales Mgr.: Ulrich Ptocher; Gen. Mgr.: Mario Taravella.

Product(s): Tape—Cases, Head Cleaners.

Panint AG, Bohnackerstr. 1-3, Dielsdorf, CH-8157, (01) 853.21.76. Telex: 58835. Pres.: Paul Nef.

Product(s): Record—Record Carrying & Storage Cases, Turntable Mats, Tape—Cases, Head Cleaners (audio).

Thorens-Franz AG, Hardstr. 41, Wettingen, CH-5430, (056) 26.28.61. Cable: THORENS. Telex: 53682. Sales Mgr.: Armin Graf; Mng. Dir.: Remy A. Thorens.

Product(s): Record—Record Care Products, Turntable Mats, Replacement Styli.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Communaute de Travail pour la Diffusion de la Musique Suisse, Av. du Grammont 11 Bis, Lausanne, CH1000, (021) 26-63-71.

European Assn. of Music Festivals, Villa Moynier, Rue de Lausanne 122, Geneva, CH1202, (022) 32-28-03. Cable: UNIEUROPA. Telex: 289917. Pres.: Dr. Tassilo Nikola; Sec. Gen.: Dr. Henry Siegwart.

European Broadcasting Union (EBU), Box 67, Ancienne Rt. 17A, Grand-Saconnex, CH-1218, (022) 98-77-66. Cable: UNIRADIO. Telex: 415700. Pres.: Albert Scharf; Sec. Gen.: Regis de Kalbermatten.

FIM (Federation Int'l des Musiciens), Hofackerstr. 7, Zurich, CH-8032, (01) 55-66-11. Pres.: John Morton.

IFPI Schweiz (Schweizer Landesgruppe der IFPI), Toblerstr. 76A, Zurich, CH-8044, (01) 252 58 66. Telex: 57517. Fax: (01) 252 61 67.

SMV (Swiss Musicians Union), Elisabethenstr. 2, Basel, CH-4051, (061) 23-87-86.

Swiss Musicians' Assn., Av. de Grammont 11 bis, Lausanne 13, CH-1000, (021) 26-63-71.

Turicaphon AG (Swiss Record Factory), Schweizer Schallplattenfabrik, Riedikon/Zurich, CH-8616, (01) 941 13 11. Cable: TURICAPHON RIEDIKON. Telex: 826 103 TUR CH. Fax: 941 26 40. Sales Mgr.: Dieter Ochsenbein; Mgr.: Hans Oestreicher-Thurner.

ENTERTAINMENT ATTORNEYS

Turicaphon AG (Swiss Record Factory), Schweizer Schallplattenfabrik, Riedikon/Zurich, CH-8616, (01) 941 13 11. Cable: TURICAPHON RIEDIKON. Telex: 826 103 TUR CH. Fax: 941 26 40. Sales Mgr.: Dieter Ochsenbein; Mgr.: Hans Oestreicher-Thurner.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Lake Co. Records, Les Bruyeres, Le Landeron, CH-2525, (038) 51 35 82. Sales Mgr.: Elaine Cattin; Chief Exec.: Michel Cattin.

Schweizerische Gesellschaft fuer die Rechte der Urheber Musikalischer Werke, Bellariastr.82, Zurich, CH-8036, (01)482-66-66. Cable: SUISA. Telex: 59876. Pres.: Herman Haller; Sales Mgr.: Ulrich Uchtenhagen.

Stella Video AG, Munchhaldenstr 10, Zurich, 8034, (01) 555580. Cable: STELLAVIDEO. Telex: 816823 film ch. Fax: (01) 55 54 85. Pres.: M. Hellstern; Sales Mgr.: Frey P. Frei.

Symphony Tone Productions, Chemin du Chwet 12/2, Saint Prex, CH 1162, (021) 76 10 26. Pres.: Leopoldine Rozsa; Sales Mgr.: Mischa Merson.

Turicaphon AG (Swiss Record Factory), Schweizer Schallplattenfabrik, Riedikon/Zurich, CH-8616, (01) 941 13 11. Cable: TURICAPHON RIEDIKON. Telex: 826 103 TUR CH. Fax: 941 26 40. Sales Mgr.: Dieter Ochsenbein; Mgr.: Hans Oestreicher-Thurner.

MUSIC LIBRARIES

Lake Co. Records, Les Bruyeres, Le Landeron, CH-2525, (038) 51 35 82. Sales Mgr.: Elaine Cattin; Chief Exec.: Michel Cattin.

Symphony Tone Productions, Chemin du Chwet 12/2, Saint Prex, CH 1162, (021) 76 10 26. Pres.: Leopoldine Rozsa; Sales Mgr.: Mischa Merson.

Turicaphon AG (Swiss Record Factory), Schweizer Schallplattenfabrik, Riedikon/Zurich, CH-8616, (01) 941 13 11. Cable: TURICAPHON RIEDIKON. Telex: 826 103 TUR CH. Fax: 941 26 40. Sales Mgr.: Dieter Ochsenbein; Mgr.: Hans Oestreicher-Thurner.

RECORD PROMOTION (Including Public Relations & Marketing)

Ariola-Eurodisc AG, Letzigraben 89, Zurich, CH-8047, (01)491-53-90. Telex: 822462. Sales Mgr.: Marco Zanotta; Dir. & Gen. Mgr.: Bruno Haber.

TAPE CUSTOM DUPLICATORS

Atlantida SA, Chemin Moise-duboule 49, Geneva, CH-1211, (02) 298-3322. Cable: ASAINTER.

B B H Videocopy, Ltd., Schaffhauserstr. 439, Zurich, CH-8052, (01) 302.23.11. Telex: 22694. Pres.: Jean Horvath.

Cross Ltd., Box 44, Baar, CH-6340, (042)31-64-88. Telex: 865152. Mng. Dir.: Rolf Albinger.

Intertape Ltd., Spinnereistr. 21, Mollis, 8753, (058) 343134. Cable: ITO CH. Telex: 875 162. Fax: (058) 344259. Pres.: Peter Baumgartner; Sales Mgr.: Louis Bischof. Audio: Cassette.

M C S (Music & Cassette Supply, Ltd.), Schufelistr., Buttikon, CH-8863, (055) 67.14.14. Telex: 75144. Fax: (055) 672050. Pres.: Mario Taravella; Sales Mgr.: Ulrich Plocher. Audio: Open Reel.

Panint AG, Bohnackerstr. 1-3, Dielsdorf, CH-8157, (01) 853.21.76. Telex: 58835. Pres.: Paul Nef.

Stella Video AG, Munchhaldenstr. 10, Zurich, 8034, (01) 555580. Cable: STELLAVIDEO. Telex: 816823 film ch. Fax: (01) 55 54 85. Pres.: M. Hellstern; Sales Mgr.: Fredy P. Frei.

Video: ¼ U-matic Cassette, ½ VHS Cassette, ½ V-2000 Cassette.

Uniton Studios E. Heers, Schulstr. 56, Werbomatic, Gramati 4, Schuebelbach, CH-8862, (055) 64.41.43. Gen. Mgr.: Eugene Tell.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Intertechnika (div. of Nichibel Consultants, Ltd.), Case Postale 475, 4 Rue Ami-Lullin, Geneva 3, CH-1211.

Product(s): Audio: Design/implementation of facility.

Brian Willis Mktg. Assoc. AG, Steinbachstr. 3, Oberwilli Zug, CH-6317, (041) 21.53.32. Telex: 868806. Pres.: S. Willis; Sales Mgr.: Brian C. A. Willis.

Product(s): Audio & video.

CD MASTERING & MANUFACTURING PLANTS

ICM Diessenhofen Ltd., Ratihard-Willisdorf, Diessenhofen, CH-8253, (053) 7 84 10. Telex: 896416. Fax: 053 7 84 41. Pres.: Werner Weber.

Capacity: 12 million per year.

Intertape Ltd., Spinnereistr. 21, Mollis, 8753, (058) 343134. Cable: ITO CH. Telex: 875 162. Fax: (058) 344259. Pres.: Peter Baumgartner; Sales Mgr.: Louis Bischof.

PLATING, PROCESSING & PRESSING PLANTS

Sonographic Recording Co. AG, Muehleackerstr. 19, Schlieren, CH-8952, (01) 730-2229. Pres.: R. Egli; Sales Mgr.: A. Brand; Gen. Mgr.: W. A. Wettler.

Turicaphon AG (Swiss Record Factory), Schweizer Schallplattenfabrik, Riedikon/Zurich, CH-8816, (01) 941 13 11. Cable: TURICAPHON RIEDIKON. Telex: 826 103 TUR CH. Fax: 941 26 40. Sales Mgr.: Dieter Ochsenbein; Mgr.: Hans Oestreich-Thurner. Pressing capacity: 45—500,000 per year; LP—3,000,000 per year.

TAPE PACKAGING & LABELING SERVICES

Schufelistr., Buttikon, CH-8863, (055)671414. Telex: 75144. Pres.: Werner Weber; Sales Mgr.: Ulrich Plocher; Gen. Mgr.: Mario Travella. (Audio only)

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

CCT (Compact Cassettes Trading AG), Birmensdorderstr. 55, Zurich, CH-8036, (01) 241-4711. Telex: 58975. Pres.: Hugo von Blumenthal.

Lake Co. Records, Les Bruyeres, Le Landeron, CH-2525, (038) 51 35 82. Sales Mgr.: Elaine Cattin; Chief Exec.: Michel Cattin.

Panint AG, Bohnackerstr. 1-3, Dielsdorf, CH-8157, (01) 853.21.76. Telex: 58835. Pres.: Paul Nef.

SPE Plastics + Electronic SA, Rue de l'Industrie 179, Courtaman, 1781, 0371 34 11 44. Telex: 94 25 22. Sales Mgr.: Z. Koeberte. Audio: Cassettes.

Stella Video AG, Munchhaldenstr. 10, Zurich, 8034, (01) 555580. Cable: STELLAVIDEO. Telex: 816823 film ch. Fax: (01) 55 54 85. Pres.: M. Hellstern; Sales Mgr.: Fredy P. Frei.

JACKETS, SLEEVES & LABELS

Panint AG, Bohnackerstr. 1-3, Dielsdorf, CH-8157, (01) 853.21.76. Telex: 58835. Pres.: Paul Nef.

Sonographic Recording Co. AG, Muehleackerstr. 19, Schlieren, CH-8952, (01) 730-2229. Pres.: R. Egli; Sales Mgr.: A. Brand; Gen. Mgr.: W. A. Wettler.

POLYBAG & SHRINKWRAP

Intertechnika (div. of Nichibel Consultants, Ltd.), Case Postale 475, 4 Rue Ami-Lullin, Geneva 3, CH-1211. (Polybag only)

Sonographic Recording Co. AG, Muehleackerstr. 19, Schlieren, CH-8952, (01) 730-2229. Pres.: R. Egli; Sales Mgr.: A. Brand; Gen. Mgr.: W. A. Wettler. (Polybag & Shrinkwrap)

TAPE, SUPPLIES & ACCESSORIES MFRS.

Stella Video AG, Munchhaldenstr. 10, Zurich, 8034, (01) 555580. Cable: STELLAVIDEO. Telex: 816823 film ch. Fax: (01) 55 54 85. Pres.: M. Hellstern; Sales Mgr.: Fredy P. Frei.

Brian Willis Mktg. Assoc. AG, Steinbachstr. 3, Oberwilli Zug, CH-6317, (041) 21.53.32. Telex: 868806. Pres.: S. Willis; Sales Mgr.: Brian C. A. Willis.

Audio—SAKI MAGNETICS replacement heads.

SYRIA

ACCESSORY SUPPLIERS

BASF Syria, Bechara Obegi, B.P. 89, Alep. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

TAIWAN

RECORD COMPANIES

A & M, See PolyGram Records Ltd.

Archiv, See PolyGram Records Ltd.

Bis, See Sunshiny Trading Corp.

Casablanca, See PolyGram Records Ltd.

Chandos, See Sunshiny Trading Corp.

Coda, See Sunrise Records Co., Ltd.

DG, See PolyGram Records Ltd.

D R G, See Sunrise Records Co., Ltd.

Decca, See PolyGram Records Ltd.

Denon, See Sunshiny Trading Corp.

Fontana, See PolyGram Records Ltd.

Harmonia Mundi, See Sunrise Records Co., Ltd.

Karussell, See PolyGram Records Ltd.

London, See PolyGram Records Ltd.

MGM, See PolyGram Records Ltd.

Mercury, See PolyGram Records Ltd.

Philips, See PolyGram Records Ltd.

PolyGram Records Ltd., 2F-1, Section 4, 25 Nanking E. Rd., Taipei, (02) 741 5093, Telex: 21570, Managing Dir.: Maichael Hwang.

Label(s): (Owned) Archiv, Casablanca, DG, Decca, Fontana, Karussell, London, MGM, Mercury, Philips, Polystar, Vertigo, (Licensed) A & M, RSO.

Polystar, See PolyGram Records Ltd.

Q A R I, See Sunrise Records Co., Ltd.

RSO, See PolyGram Records Ltd.

Rock Records & Tapes Co., Kung-Fu S. Rd., Taipei, 741 5062, Telex: 20172 FSR0CK TI, Fax: 2-7518962, Managing Dir.: Sam Duann.

Siegfried Ents., Ltd., 3F, 25 Nanking East Rd., Taipei, Section 4, 886 (2) 717 26 86, Telex: 19304, Pres.: Mark Hwang. (Franchise)

Sunrise Records, Ltd., No. 9, 4th Fl., Alley 77, Taipei, (02) 5815849, Cable: Sunaudio, Telex: 24621, Pres.: Ming-shan Lin; Managing Dir.: Pearl Lin; Int'l Repertoire Mgr.: Garand Wu; Chinese Repertoire Mgr.: Jim Chen. Label(s): (Owned) Sunrise, (Licensed) Telefunken, Harmonia Mundi, QARI (Netherlands), Coda (England), Musik (England), Vox, DRG.

Int'l Reps.: CBS Sony (Hong Kong); CBS Sony (Malaysia). (CD-Manufacturer/Distributor)

Sunshiny Trading Corp., 77-4 Chung Shan N. Rd., Sec. 2, Taipei, (02) 5518085, (02) 5112176, Cable: SUNAUDIO, Telex: 24621, Pres.: Ming-shan Lin; Vice Pres.: Ching-hsien Lin; Gen. Mgr.: Pi Chang; Int'l Repertoire Mgr.: Chun-tai Lin.

Label(s): (Licensed) Denon (Japan), Telarc (USA), Bis (Sweden), American Gramophone. (CD-Distributor)

Taiwan Kolin Co., Ltd., #40-1, Sec. 2, Chung Shan North Rd., Taipei, 10449, (02)5216551, Cable: "TKOLIN" Taipei, Telex: 11102 TKOLIN, Music Publishing Mgr.: Victor H. C. Hwang; Sales: C. H. Chan; Int'l Section Mgr.: Collette Chen; Promo. Section Mgr.: H. P. Wen.

Label(s): (Owned) Kolin Label, (Licensed) Jupiter, Fantasy, GRP, Proarte, East World, Express.

Telarc, See Sunshiny Trading Corp.

Telefunken, See Sunrise Records Co., Ltd.

Vertigo, See PolyGram Records Ltd.

Vox, See Sunrise Records Co., Ltd.

ACCESSORY SUPPLIERS

BASF Taiwan Ltd., Empire Bldg. 16th Floor, 87 Sung Chiang Rd., Taipei.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Oriental Trading Corp., Box 55-186, 437, 5th fl., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Vanda Ents., Ltd., Box 68-1667, Taipei, (886)2-3939011. Cable: "VANDA" TAIPEI. Telex: 29428 VANDA. Fax: 886-23910840. Pres.: Allen Shih; Sales Mgr.: Tony Shih.

Product(s): Tape—Cases (video).

DISPLAY & OTHER FIXTURES

Oriental Trading Corp., Box 55-186, 437, 5th fl., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

Kuo Yi Trading Co., Ltd., 12-2 Chang An Rd., East, Section 1, Taipei, Gen. Mgr.: S.L. Lin.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Vanda Ents., Ltd., Box 68-1667, Taipei, (886)2-3939011.

Cable: "VANDA" TAIPEI. Telex: 29428 VANDA. Fax: 886-23910840. Pres.: Allen Shih; Sales Mgr.: Tony Shih.

Audio: Cassette loader. Video: Cassette loader.

TAPE PACKAGING & LABELING EQUIPMENT MANUFACTURERS

Vanda Ents., Ltd., Box 68-1667, Taipei, (886)2-3939011.

Cable: "VANDA" TAIPEI. Telex: 29428 VANDA. Fax: 886-23910840. Pres.: Allen Shih; Sales Mgr.: Tony Shih.

Product(s): Audio cassette automatic label machine.

PLATING, PROCESSING & PRESSING PLANTS

Eagle Ents. Co., Ltd., Box 26655, 1C Kuang Lung Bldg., Taipei 100, (02) 391-4823, 4926/0215, Cable: EAGLECOLTD. Telex: 113887.

Four Seas Record Publishing Co., Ltd., 167 Si-Ning S. Rd., Taipei, 961-0187, 381-6142, Cable: FOURSEAS. Telex: 21475. Gen. Mgr.: CY. Liao.

Gold Well Chemical Co., Ltd., 8 Chung Xi Rd., Shihlin, Taipei, (02) 831-4556, (02) 832-2357, Cable: GOLDWELL. Telex: 22251.

Linfair Engineering & Trading, Ltd., Box 59111, 7 Jen-Ai Rd., 7th Fl., Sec. 2, Taipei, (02) 321-4455. Cable: LINFAIR. Telex: 22563. Managing Dir.: Linfair L.F. Chang.

Taiwan Pony Music Ent Co., Ltd., Pony Bldg., 5th Floor, 92-1 Kum Minn St., Taipei, (02) 381-7188.

TAPE PACKAGING & LABELING SERVICES

Oriental Trading Corp., Box 55-186, 437, 5th fl., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.

BLANK TAPE MANUFACTURERS

Oriental Trading, Box 55-186, 437 5th St., Min Sheng E. Rd., Taipei, 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSIN. Pres.: Edmond Liu.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Fuyuan Trading Co., Box 939, 22-1 Ln. 42, 2nd Floor, Taipei, (02) 511-3016.

Liu Bros., (Taiwan) Ltd., Box 58534, 1 Ta Hu St., Nei Hu District, Taipei, (02) 711-0658.

Oriental Trading Corp., Box 55-186, 437, 5th fl., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.

Audio: Oriental cassette tape, 8-track, cassette.

Vanda Ents., Ltd., Box 68-1667, Taipei, (886)2-3939011. Cable: "VANDA" TAIPEI. Telex: 29428 VANDA. Fax: 886-23910840. Pres.: Allen Shih; Sales Mgr.: Tony Shih. Video: VHS/BETA.

ENVELOPES & MAILERS

Oriental Trading Corp., Box 55-186, 437, 5th Floor, Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.

JACKETS, SLEEVES & LABELS

Oriental Trading Corp., Box 55-186, 437, 5th fl., Taipei 10447, (02) 501-6700. Cable: ORTACO Taipei. Telex: 23259 YSINC. Pres.: Edmond Liu; Sales Mgr.: Edmond Liu.

Ton Dah Plastics Co., Ltd., 28 Shih Chia Ln., Shih Chia Li., Taichung, (042) 224844, 236384, Cable: TONDA. Telex: 56158. Pres.: Y. L. Lin.

POLYBAG & SHRINKWRAP

Jesu Long Plastic Works, Ltd., 37 Tatu St., Tatu Hshang, Taichung Sheng, (046) 99-22-90, 99-26-47, Pres.: R.H. Hwang. (Polybag only)

TAPE SUPPLIES & ACCESSORIES MFRS.

Oriental Trading Corp., Box 55-186, 145-9 Chang Chun Rd., Taipei, (02) 501-6700. Cable: ORTACO. Telex: 23259 YSINC. Fax: (02) 500-7047.

THAILAND

RECORD COMPANIES

CBS Epic (Thailand) Ltd., 1091/184-185 New Petchburi Rd., Payathai, Bangkok 10400, 251 3659, 253 4642, Telex: 21187 CBSTHAI TH, Gen. Mgr.: Mary Gan.

Pacific Music (Thailand), Marin Bldg., 1091/209-212, Rm 604, Bangkok 10400.

Label(s): (Licensed) Ariola, Arista, Carrere, Chrysalis, Can't Stop, Erato, Hansa, Jive, Mute, Passion, Solar/Constellation, Solo, Starblend, Teldec, 21 Records, Virgin, ZYX.

ACCESSORY SUPPLIERS

BASF Thailand, 17th Fl, Asoke Towers 219/56-59, Bangkok, 10500.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

Product(s): Computer/Video Games (APF elec., Apple games); Tape—Cases, Head Cleaners, Bulk Erasers.

DISPLAY & OTHER FIXTURES

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

RECORD PROMOTION (Including Public Relations & Marketing)

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok. Audio: OEM.

TAPE PACKAGING & LABELING SERVICES

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok. (Audio only)

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok. Audio: OEM, OEM.

ENVELOPES & MAILERS

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

JACKETS, SLEEVES & LABELS

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok.

TAPE, SUPPLIES & ACCESSORIES MFRS.

Ching Thai Rop, 669-671 Chakrapet Rd., Bangkok, 10200, (02) 221447, (02) 2214241. Pres.: Maitri Boondiskulchok; Sales Mgr.: Kavee Boondiskulchok. Audio—OEM.

TRINIDAD

ACCESSORY SUPPLIERS

BASF Trinidad und Tobago, NP House, National Dr., Sea Lots, Port of Spain.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

TUNISIA

ACCESSORY SUPPLIERS

BASF Tunisia, 14 Rue de la Monnaie, Tunis, 1207.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

TURKEY

RECORD COMPANIES

Balet Plak Ve Muzikaser Tic., JMC 6437 Unkapani, Istanbul, 522 7585, Telex: 22033 POP, Owner: Yesil Giresulu; Managing Dir.: Kadir Mertleasoglu.

Label(s): (Owned) Balet, (Licensed) Delphine.

Delphine, See Balet Pak Ce Muzikaset Tic.

Fairy Tale, See Yonca Ses Ve Goruntu End Ltd.

Fonkall, See Melodi Records Co.

Hantur, See Melodi Records Co.

Hap, See Yonca Ses Ve Goruntu End Ltd.

Kekeva Plak ve Kasetcilik Sanayii ve tic A.S., JMC 6439 Unkapani, Istanbul, 5221088, Telex: 33044 POP, Pres.: Yasar Kekeva; Sales Mgr.: Huseyin Kekeva.

Label(s): (Owned) Yasar.

Kent Elektronik Sanayi ve Ticaret A.S., IMC 6.Blok No. 6302, Unkapani, 34470, Telex: 23217 plak tr, President: Umit Guner, V.P.: Ali Riza Guner, International Mgr.: Ayse Birkan; Sales Mgr.: Omer Borazancl.

Melodi Records Co., 348 Istiklal Caddesi, Istanbul, 80050, (9011) 493558, Telex: 25240, Pres.: Kayihan Caglayan; Sales Mgr.: Turgut Caglayan; A & R: Vahe Dilacar, Finance & Credit Control: Mesude Erisen. Label(s): (Owned) Melodi, Hantur, Fonkall.

Millet Lerarasi Muzik Yayinlari Ltd., JMC 6434-643g, Unkapani, Istanbul, 526916g, Telex: 22033 POP, Pres./A&R Mktg.: Yesil Giresunlu; Pres./Int'l Bus. Aff.: Yasar Kekeva; Sales Mgr.: Kadir Mertbasoglu. Label(s): (Licensed) Wea Int'l, BMG/RCA/Ariola Int'l, Motown, Island.

Plakaan Plak Sanayi A.S., Ilkilar Cad., Haramidero-Avcilar, Istanbul, 90 (1) 59 12 488, Telex: 23185.

Topkapi Ents., Ltd., Alyon sok. 18/1 Beyoglu, Istanbul, 80060, (901) 143 0342, (901) 149 4242, Telex: 23745 YONC Tr, Fax: (901) 155 1651, Managing Dir.: Ali U. Tunali; Dir. Int'l Rel.: Mehmet Arman.

Label(s): (Owned) Topkapi, Jive, Zomba.

Yonca Ses Ve Goruntu End Ltd., IMC 6433, Unkapani, Istanbul, 5 28 01 65, Gen. Mgr.: Ergin Bener; Int'l Mgr.: Feyza Bener; Sales Mgr.: Nedim Serter. Label(s): (Owned) Yonca, (Licensed) Hap, Fairy Tale. (CD-Distributor)

ACCESSORY SUPPLIERS

BASF Turkey, Boya ve Kimya Ltd. Stl.Inebolu Sok 15, Karakoy-Istanbul, PK 424, (1) 1434035. Cable: TUR-BOYA. Telex: 24275 bstk tr.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050, (92) 44-26-36. Telex: 25069 BYGX (TR). Pres.: Kayihan Caglayan; Sales Mgr.: Turgut Caglayan.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers. **Tekmanyetik San Ve Tic AS**, Cumhuriyet Bul. 69/4, Izmir, (051) 13-02-87, 14-25-12. Telex: 52572, 52855. Pres.: Aslan Onel; Sales Mgr.: Teoman Gurgan.

Product(s): Tape—Cases (audio), Head Cleaners (audio).

Yonca Ses Goruntu End Ltd, IMC 6433 Unkapan, Istanbul, 5280165. Telex: 23745 YONG TR. Pres.: Ergin Bener; Sales Mgr.: Nedim Serter.

Product(s): Record—(recordand head cleaners), Tape—Head Cleaners (audio).

DISPLAY & OTHER FIXTURES

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050, (92) 44-26-36. Telex: 25069 BYGX (TR). Pres.: Kayihan

Caglayan; Sales Mgr.: Turgut Caglayan.
Product(s): Record—Browser Boxes, Display Racks,
Divider Cards, Security Systems; Tape—Browser
Boxes, Display Racks, Divider Cards, Security
Systems.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Muzikservis AS, Leblebici Sok. 13-2, Istanbul,
(11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet
Aktan; Gen. Mgr.: Tuny Akdeniz.

Yonca Ses Goruntu End Ltd, IMC 6433 Unkapan, Istanbul,
5280165. Telex: 23745 YONG TR. Pres.: Ergin Bener;
Sales Mgr.: Nedim Serter.

RECORD PROMOTION (Including Public Relations & Marketing)

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050,
(92) 44-26-36. Telex: 25069 BYGX (TR). Pres.: Kayihan
Caglayan; Sales Mgr.: Turgut Caglayan.

Muzikservis AS, Leblebici Sok. 13-2, Istanbul,
(11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet
Aktan; Gen. Mgr.: Tuny Akdeniz.

TAPE CUSTOM DUPLICATORS

Kent Muzik Ticaret ve Pazariama Ltd., Box 24 IMC Blok
6, No. 6328, Istanbul, (11)26-34-65. Sales Mgr.: Omer
Borazanci.

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050,
(92) 44-26-36. Telex: 25069 BYGX (TR). Pres.: Kayihan
Caglayan; Sales Mgr.: Turgut Caglayan.

Muzikservis AS, Leblebici Sok. 13-2, Istanbul,
(11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet
Aktan; Gen. Mgr.: Tuny Akdeniz.

Plaksan Plak Sanay A.S., Isiklar Cad. Haramidere-Avcilar,
Istanbul, 591 24 88. Cable: SANPLAKISTANBUL. Telex:
28571. Pres.: Leon Grunberg; Sales Mgr.: Engin Tunasar.

Yonca Ses Goruntu End Ltd, IMC 6433 Unkapan, Istanbul,
5280165. Telex: 23745 YONG TR. Pres.: Ergin Bener;
Sales Mgr.: Nedim Serter.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Tekmanyetik San Ve Tic AS, Cumhuriyet Bul. 69/4, Izmir,
(051) 13-02-87, 14-25-12. Telex: 52572, 52855. Pres.: Aslan
Onel; Sales Mgr.: Teoman Gurgan.

PLATING, PROCESSING & PRESSING PLANTS

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050,
(92) 44-26-36. Telex: 25069 BYGX (TR). Pres.: Kayihan
Caglayan; Sales Mgr.: Turgut Caglayan.

Muzikservis AS, Leblebici Sok. 13-2, Istanbul,
(11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet
Aktan; Gen. Mgr.: Tuny Akdeniz.

Plaksan Plak Sanay A.S., Isiklar Cad. Haramidere-Avcilar,
Istanbul, 591 24 88. Cable: SANPLAKISTANBUL. Telex:
28571. Pres.: Leon Grunberg; Sales Mgr.: Engin Tunasar.

TAPE PACKAGING & LABELING SERVICES

Kent Muzik Ticaret ve Pazariama Ltd., Box 24 IMC Blok
6, No. 6328, Istanbul, (11)26-34-65. Sales Mgr.: Omer
Borazanci. (Audio only) (Labeling)

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050,
(92) 44-26-36. Telex: 25069 BYGX (TR). Pres.: Kayihan
Caglayan; Sales Mgr.: Turgut Caglayan. (Audio only)
(Labeling)

Muzikservis AS, Leblebici Sok. 13-2, Istanbul,
(11)22-17-28. Pres.: Nazmi Senel; Sales Mgr.: Mehmet
Aktan; Gen. Mgr.: Tuny Akdeniz. (Audio & Video)
(Labeling)

Plaksan Plak Sanay A.S., Isiklar Cad. Haramidere-Avcilar,
Istanbul, 591 24 88. Cable: SANPLAKISTANBUL. Telex:
28571. Pres.: Leon Grunberg; Sales Mgr.: Engin Tunasar.
(Audio only) (Labeling)

Yonca Ses Goruntu End Ltd, IMC 6433 Unkapan, Istanbul,
5280165. Telex: 23745 YONG TR. Pres.: Ergin Bener;
Sales Mgr.: Nedim Serter. (Audio only) (Labeling)

BLANK TAPE MANUFACTURERS

BASF Turk, Boya ve Kimya Ltd. Sti., Setustu, Omer Avni
Mh., Inebolu Sok 15, Karakoy-Istanbul, PK 424, (1)
1434035. Cable: TURBOYA. Telex: 24275 bstk tr.

Elektronal Elektronik Aletler D anayi Ve Ticaret, Ankara
D evlet youl 25, Soganiik Kartal, Istanbul, Cable:
ELEKTROSAN. Telex: 23169. Pres.: Hayati Kamhi; Sales
Mgr.: Hulya Karagol; Gen. Mgr.: Alen Giz.

Tekmanyetik San Ve Tic AS, Cumhuriyet Bul 69/4, Izmir,
(051) 13-92-87, 14-25-12. Telex: 51572. Pres.: Aslan Onel;
Sales Mgr.: Teoman Gurgan.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Elektronal Elektronik Aletler Sanayi Ve Ticaret AS,
Ankara Devlet Yolu 25, Soganiik-Kartal, Istanbul,
53-51-40. Cable: ELEKTROSAN. Telex: 23169. Pres.:
Hayati Kamhi; Sales Mgr.: Hulya Karagol; Gen. Mgr.:
Alen Giz.

Plaksan Plak Sanay A.S., Isiklar Cad. Haramidere-Avcilar,
Istanbul, 591 24 88. Cable: SANPLAKISTANBUL. Telex:
28571. Pres.: Leon Grunberg; Sales Mgr.: Engin Tunasar.

Tekmanyetik San Ve Tic AS, Cumhuriyet Bul. 69/4, Izmir,
(051) 13-02-87, 14-25-12. Telex: 52572, 52855. Pres.: Aslan
Onel; Sales Mgr.: Teoman Gurgan.

Audio: RAKS empty cassettes, audio screws.
Video: RAKS empty cassettes, video screws.

ENVELOPES & MAILERS

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050,
(92) 44-26-36. Telex: 25069 BYGX (TR). Pres.: Kayihan
Caglayan; Sales Mgr.: Turgut Caglayan.

JACKETS, SLEEVES & LABELS

Melodi Records, 348 Istiklal Caddesi, Istanbul, 80050,
(92) 44-26-36. Telex: 25069 BYGX (TR). Pres.: Kayihan
Caglayan; Sales Mgr.: Turgut Caglayan.

USSR

RECORD COMPANIES

Melodia, 24 Tverskoi Blvd., Moscow K-9, 229-9248. Cable:
MOSCV A.

Mezhdunarodnaya Kniga (V/O), 32/34 Smolenskaya-
Sennaya Pl., Moscow, 121200, 244-1022. Cable:
MEZHKNIGA 411160.

Label(s): (Owned) Melodia, (Licensed) (licensed
foreign) Chant du Monde (France), Ariola, Polydor,
Ricordi (Italy), CNR (The Netherlands), Columbia
(Spain), EMI (United Kingdom), Vox (US).

MUSIC PUBLISHERS

Muzychna Ukraina, 14-12 Sadovaya-Triumfalnaya St.,
Moscow, 103006, 209-2384.

State Publishers Muzyka, Neglinnaya St. 14, Moscow,
103031, Gen. Mgr.: Mikhail Ovchinnikov, Contact:
Leonid Sidelnikov.

V A P (The Copyright Agency of the USSR), Bolshaya-
Bronnaya 6A, Moscow, 103670, 205-5355. Pres.:
Konstantin M. Dolgov, Contact: Vassily R. Stinikov.
V/O Mezhdunarodnaya Kniga, Ul. Dimitrova, 30,
Moscow, 113095, Contact: Gordeev Nicolay.

ACCESSORY SUPPLIERS

BASF USSR, Pereulok Sadovskich 4, Wohnung 13,
Moscow, 103001, 2-09-65-21. Cable: BASF. Telex: 413167
basf su.
Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Muzfond, U1, Gotvalda 10, Moscow, A-47.
Nat'l Committee of the Int'l Music Council, c/o Union
of Composers of the USSR, U1, Moscow K-9.

Sovskusstvo (div. of V/O Mezhdunarodnaya Kniga),
Smolenskaya-Sennaya pl, 32-34, Moscow, 121200, 244-
1022. Cable: MEZHKNIGA. Telex: 411160. Dir.: Igor N.
Preferansky.

State Committee of Broadcasting & Television, U1, Pyat-
nitskaya 25, Moscow, 233-6356. Cable: MOSKVARADIO.

Union of Composers of the USSR, U1, Nyezhdanovi 8,
Moscow K-9, 229-5444, 229-4893.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

M O Z G (Moskovsky Opytniy Zavod Gramzapisi),
Stankovitcha 8, Moscow K-9.

Sovskusstvo (div. of V/O Mezhdunarodnaya Kniga),
Smolenskaya-Sennaya pl, 32-34, Moscow, 121200, 244-
1022. Cable: MEZHKNIGA. Telex: 411160. Dir.: Igor N.
Preferansky.

V A P (The Copyright Agency of the USSR), Bolshaya-
Bronnaya 6A, Moscow K-104, 103670, 203-5355. Cable:
AVTOR. Telex: 411327, 411452. Chrmn.: Konstantin M.
Dolgov.

TAPE CUSTOM DUPLICATORS

Kazan, Photohelatinyov Plant, Kazan, Tassr.

PLATING, PROCESSING & PRESSING PLANTS

Melodia, Kalntziema 40, Riga.

BLANK TAPE MANUFACTURERS

Pereslavi-Zaleski Chemical Plant, Pereslavi-Zaleski,
Yaroslavl Obl.

Shostka Chemical Plant, Shostka, Sumskaya Obl.
Vertretung der BASF, ul. Perulok Sadovskich 4,
Wohnung 13, Moscow, 103001, 2-09-65-21. Cable: BASF.
Telex: 413167 basf su.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

BASF USSR, Pereulok Sadovskich 4, Wohnung 13,
Moscow, 103001, 2-09-65-21. Cable: BASF. Telex: 413167
basf su.

Audio: in all formats for pro and domestic use.
Video: in all formats for pro and domestic use.

Melodia, Kalntziema 40, Riga.

Pereslavi-Zaleski Chemical Plant, Pereslavi Zaleski,
Yaroslavl Obl.

Audio: Open reel.

UNITED KINGDOM

RECORD COMPANIES

ABC Records, 1-2 Munro Terrace, London, SW100DL, (01)
351 3355, Telex: 8954921 SHOBIZ G, Managing Dir.:
John Curd; Gen. Mgr.: Jeremy Thomas.

ABR Records, 6 Blackall Rd., Exeter, EX4 4HD, (0392)
56979, Managing Dir.: John S. Edwards; Dir.: Ian
Lodge.

ABR Prods., 6 Blackhall Road, Exeter, EX4 4HD, 0392-
56979.

ACD Trading, Unit 2 Chapmans Park Industrial Estate,
London, NW102DY, Telex: 935781, Fax: (01) 451 5414.
(Franchise)

AD-Rhythm, The Studios, Rickmansworth, WD3 2XD,
09237-72351.

AMP Records, Box 387, London, N22 6SF, (01) 888 8388,
Managing Dir.: Mark Jenkins; Dir.: Peter Beasley; Dir.:
Ashok Prema.

A & M Records, 136-140 New Kings Road, London, SW6
4LZ, (01) 736-3311.

- A1 Records**, 281 Walworth Rd., London, SE173RP, (01) 703 9062/3342, Managing Dir.: Ray Levy.
Label(s): Kinell.
- ARA**, See Homespun Recording Co. Ltd. (Homespun Records).
- ASM Records**, 318 Kennington Road, London, SE114LD, (01) 735-1932.
- ASV (Academy Sound & Vision Ltd.)**, Martin House, 179-181 N. End Rd., London, England, W149NL, (01) 381-8747, Telex: 21879 TELEX G ATTN.ASV, Managing Dir.: Jack Boyce; Prodn.: Neil Heyland; Admin.: Niki Walker; Int'l Promo/Art. Liaison: Joan Coulson.
Label(s): (Owned) ASV, Gaudeamus, Living Era, Transacord, (Licensed) RPO Records.
US Reps.: Harmonia Mundi (Los Angeles, CA). (CD-Distributor)
- ASV Records**, 115 Fullham Road, London, SW3 6RL, (01) 589-5293.
- A Side Records**, 239 High Holborn, London, WC1, (01) 405 1843, Managing Dir.: Marsha R. Levine.
- A & M Records Ltd.**, A & M House, 136-140 New Kings Rd., London, SW3 4LZ, (01) 736-3111, Telex: 926342.
- Abbey Folk**, See The Abbey Recording Co. Ltd.
- The Abbey Recording Co. Ltd.**, 1 Abbey St., Eynsham, Oxford, England, OX8 1HR, (0865) 880 240, Managing Dir.: H.F. Mudd; Sales Dir.: A.J. Wilson.
Label(s): (Owned) Abbey, Abbey Folk, Alpha.
US Reps.: Piccadilly Imports (Los Angeles, CA); Bradford Consultants (Collingwood, NJ); Ben Johnson Record Imports (Litchfield, NH); Allegro Imports (Portland, OR).
Int'l Reps.: Avan-Guard Music Pty. Ltd (Austalia); Celtic Prodn., Ltd. (Canada); Danish Music Imports (Denmark); Mixtur Schallplatten (Germany); Vista Records (Holland); Graham Sound (South Africa); Capella/Sweden.
- Abbey Records**, 35 St. Clements, Oxford, OX4 1AB, (0865) 246 266.
- Abstract Sounds**, 10 Riverton Rd., London, NW103HL, (01) 969 4018, Managing Dir.: Edward Christie.
Label(s): Abstract, Abstract Dance, Tim.
- Acanthus**, See Nimbus Records Ltd.
- Accolade Music Ltd.**, 250 Earlsdon Ave. N., Coventry, CV5 6GX, 0203-711935.
- Ace Records Ltd.**, 48-50 Steele Rd., London, NW107AS, (01) 453 1311, Telex: 893805 ACEREC G, Dir.: Ted Carroll; Dir.: Trevor Churchill; Dir.: Roger Armstrong; Export Sales Mgr.: Donna Cotten; UK Sales Mgr.: Chris Popham.
Label(s): (Owned) Ace, Big Boat, Popicity, Contemporary, Cascade, Del-Rio, Globestyle, Impact, Kent, Off Beat, Crown. (CD-Manufacturer)
- Action Replay Records**, 12 Thayer St., London, W1M 5LD, (01) 437 4887, Telex: 22787 THAYER G, Dir.: F. Lea, C. Newman.
- Actors & Famous People**, The Coach House, Bromham, Beds, MK438HH, (02302) 4657, Managing Dir.: Dave Greenfield.
- Adlib**, See Arabesque Records.
- Adrealin Records**, 252/253 Argyll Ave., Trading Estate, Slough, Berks, SL1 4HA, (0753) 23200/31837.
- Adventure Records**, 28 Stockton Road, Chorlton Green, M21 1ED, (061) 881-1888.
- Affair Record Co.**, 3 Paddington St., London, W1M 3LA, (01) 935 0757, Telex: 28719 RIMEG, Managing Dir.: Allan James; A & R: TersaBorda.
Label(s): Rime.
- Affinity**, See Charly Records Ltd.
- Aftermath Records**, 5 Oak House, 13 Parson St., London, NW4, (01) 740-0680, Telex: 932255, Managing Dir.: David Loader; Gen. Mgr.: Barbara Loader; A & R: Alexander Loader.
Label(s): (Owned) Airplay.
- Aintree Records Ltd.**, 9 Cavendish Square, London, W1M 0DU, (01) 998-0911, Cable: SCARLETT GREENFORD, Telex: 8952387 ANIDISC.
- Airebeat Records**, 23 Miles Hill View, Leeds, LS7 2EH, (0532) 620593, Managing Dir.: Brian Hogan; Sales Dir.: P. Hogan; A & R: J. Price.
- Airplay**, See Aftermath.
- Albino Records & Music**, Studio 15, 98 Victoria Road, London, NW10, (01) 965-0155.
- Alice Records**, 9 Cavendish Sq., London, England, W1M 0DU, (0522) 38589.
US Reps.: 5th Ave. Cassettes (United States).
- Allied Records**, 76 Tottenham Court Road, London, W1P 9PA, (01) 636-1174.
- All The Madmen Records**, 96 Brougham Rd., London, E8 4PB, (01) 249 8209, Managing Dir.: Robert Challice; Sean Penn.
Label(s): 96 Tapes, 69 Tapes, FOAD, Mob, Paranoid Vision, Thatcher On Acid, Wickerman.
- Alligator**, See Sonet Records Ltd.
- Allmusic Records**, 28-30 Horseferry Pl., London, SE109BT, (01) 853 4766, Managing Dir.: A J Canny-O'Neill.
Label(s): Plymouth Sounds, Steal, Wood Wharf.
- Alpha**, See The Abbey Recording Co. Ltd.
- Alphabet Records**, 2 Spencer Walk, London, SW151PL, (01) 788 3072, Managing Dir.: James Austin Stevens; A & R: Mark Walmesley.
- Alternative Tentacles Records**, 61/71 Collier St., London, N1 9BE, (01) 833 3456, Telex: 299579 RGHTRD G. Attn
- A T, Managing Dir.: Bill Gilliam.
- Amalisa**, Fernbank, 2A Golden Manor, Hanwell, London, England, W7 3EE, (01) 603-5960, Pres.: Charles Lucy; Contact: Bob Martin.
Label(s): (Owned) Amalisa.
- Amazon Records**, Music House, Stopgate Ln., Liverpool, L33 4XA, (01) 463-0570.
- Amber Music**, Wellow Mead, Wellow Dr., Sheffield, England, (0202) 34041.
- Ambience**, See Polydor Ltd.
- American Activities**, 29 St. Michaels Rd., Leeds, LS6 3BG, (0532) 74106, Managing Dir.: Dave Foster.
- American Phonograph Int'l**, 28 Durham Rd., London, SW200TW, (01) 947 8084, Telex: 8951182 GECOMS G., Dir.: P. Chalcraft, C. Farmer.
- Amidisque**, 56 Lewisham Hill, London, SW137EL, (01) 4630570, Telex: 8951182 GECOMS G., Managing Dir.: Frederique Coleman.
- Ammunitio Communications**, 22 Denamakr St., London, WC2H8NA, (01) 379 6266, Telex: 946240 ref: 19020825.
- Amon Ra**, See Essex Record Distributors Ltd.; Saydisc Records.
- Amplitude**, See D I Music (IFPI).
- Amusement**, See Orbit Records.
- Anagram Records**, 53 Kensington Gardens Sq., London, W2 4BA, (01) 229 8854/5, Telex: 943763 CRICIM G Ref CHR, Managing Dir.: Iain McNay; Gen. Mgr.: Ruth Davey.
- Anagram**, See Cherry Red Records Ltd.
- And Records**, 2 Chaucer Rd., London, W3 6DR, (01) 992 2283/9685, Managing Dir.: D. H. Collins.
- Anderbur Records**, Bray Studios, Water Oakley, Windsor, Berkshire, (0628) 75153/22111, Telex: 849467 FATHER, Dir.: Christopher Burr; Dir.: Gerry Anderson.
- Angel**, See EMI Records Ltd.
- Anglo Atlantic Entertainments**, 9 Carnaby St., London, W1V 1PG, (01) 439 3058, Fax: (01) 437 5702, Managing Dir.: Geoffrey Morrow.
- Anglo Records**, 30 Limekiln Ln., Bridlington, YO16 5, (0262) 676388, Managing Dir.: R. Fisher.
- Antic**, See WEA Records Ltd.
- Anything Distributions**, 12 Thurlstone Rd., London, SE270PD, (01) 761 2469. (Franchise)
- Aorea Music**, 6th Floor, 9 Kingsway, London, WC2B6FA, (01) 435-5566.
- Apollo Sound**, 32 Ellerdale Rd., London, NW3 6BB, (01) 435 5255, Dir.: H. Herschmann.
Label(s): Apollo Sound. (CD-Manufacturer/Distributor)
- Appulse**, See K-Tel Int'l (UK) Ltd.
- Apollo Sound**, 32 Ellerdale Road, London, NW3 6BB, (01) 435-5255.
- Aran**, See EMI Records (Ireland) Ltd.
- Arc Records**, 8 Cleveland Rd., London, W4 5HP, (01) 994 1956, Telex: 934386 BMS G., Managing Dir.: Harry Crowell.
- Arcadia**, See Vintage Jazz Music Society Records.
- Archiv**, See Polydor Ltd.
- Ariola/Arista (IFPI)**, 3 Cavendish Square, London, W1M 9HA, (01) 580 5566, Telex: 298933.
Label(s): (Owned) Ariola, Arista, Bell, GRP, Go-Foot, Novus, Savoy.
- Arishma Records Int'l**, 31/37 Leather Ln., Sutie B9, London, EC1N7RJ, (01) 405 3931, Managing Dir.: Depak Manjit; Mgr.: Peter Ware.
- Arista Records**, 3 Cavendish Square, London, W1M 9HA, (01) 580-5566.
- Ark Records**, 16 Benson St., Liverpool, L1 2ST, (051) 708 0193, Managing Dir.: Pete Fulwell.
- Armageddon Records**, See Quiet Records.
- Armageddon Records**, 452 Fulham Road, London, SW6 1BY, (01) 381-1394.
- Arrival**, See K-Tel Int'l (UK) Ltd.
- Arrival Records**, 39 Leyton Rd., Harpenden, Herts, AL5 2JB, (Telex: 825115, Managing Dir.: David Blaylock; Dir.: Judy Dixon.
Label(s): (Owned) Arrival.
- Art Pot Records**, 1 Pond House, Pond Place, London, SW3, (01) 584-2248.
- Ash Records**, Cropwell House, Salmon Ln., Nottingham, NG179HB, (0623) 752448.
- Astra Records**, 10 Landsdowne Gardens, East Sussex, 0323-842-862.
- Asylum**, See WEA Records Ltd.
- Atlantic Gap Ltd.**, 16 Bloomfield Terrace, London, SW1W6PG, (01) 730 9581, Telex: 8813359 LABLIN.
- Atlantic Records**, 17 Brewer Street, London, W1P 3DD, (01) 637-3771. (also see WEA Records Ltd.)
- Audicord Records**, 59 Mayfield Way, Barwell, Leicester, LE9 8BL, (0455) 47298.
- Audiofidelity Enterprises**, Newman Passage, London, W1P 3PF, (01)580-7118.
- Audiotrax Records Ltd.**, 4 Mornington Pl., London, NW1 7RP, (01) 388 2037, (01) 388 0141, Telex: 946240 Gweasy-G, Managing Dir.: Frank Rodgers; Dir.: John Hall, Tim HOLLIER; Head of Music: Simon Heyworth; Sales Int'l: Warren McVey; Sales Int'l: Samantha Shergold.
Label(s): (Owned) Filmtrax, Steeltrax, Trax Ltd., (Licensed) M-Port. (CD-Manufacturer/Distributor)
- Aura Records Ltd.**, 274A King St., London, W6 0SP, (01) 741 3197, Telex: 24224 Ref: Aura, Managing Dir.: Aaron Sixx.
Label(s): (Owned) Aura.
- Int'l Reps.: Mega (Scandinavia); Indisc (Benelux); Bellaphon (Germany, Austria, Switzerland); Base Music Box (Greece).
- Avatar Communications**, Unit 5, Imperial Studios, London, SW6 2AG, (01) 736 6304, Telex: 8950127 HITSONG.
- Avimov Records**, 7 Lexington Way, Barnet, Hertfordshire, EN5 2SN, (01) 440 4322, Telex: 298111 NLO G, Managing Dir.: John Watson.
- Avoca Musical Industries, Inc.**, Upper Market St., Ennis, 21644.
Label(s): (Owned) Avoca, Blarney Castle, IMI.
- Awareness Records**, 6 Vernon Ave, Raynes Park, London, SW208BW, (01) 543 1537, Telex: 22233 Ref: W. Booth, Managing Dir.: Andy Ware.
Int'l Reps.: EMI Records (UK). (CD-Manufacturer/Distributor)
- Awesome Records**, 59 Moore Park Rd., London, SW6, (01) 731 0022, Managing Dir.: Falcon Stuart.
- BBC Records**, Woodlands, 80 Wood Ln., London, W1T 0TT, (01) 576 0202, Cable: Telecentre London, Telex: 934678-264781.
- BGS Prodn. Ltd.**, Newton St., Kilsyth, Glasgow, Scotland, G65 0JX, (0236) 821081.
Label(s): (Owned) Chord, Country House.
- BM Records**, 50 Maddox St., London, W1R 9PA, (01) 491 4941, Managing Dir.: Richard Noble.
- BBC Records & Tapes**, 80 Wood Lane, London, W12, (01) 743-5588.
- BPL (Barry Productions Ltd.)**, Gunshot House, West Sussex, RX140AQ, 0403-752373.
- Basd**, See Cherry Red Records Ltd.
- Backs Recording Co.**, St. Mary's Works, St. Mary's Rd., Norwich, NR3 3AF, (0603) 626221, Managing Dir.: Jonathan Appel.
- The Bacon Empire**, Empire House, 271 Royal College St., London, NW19JL, (01) 482-0115.
- Badge Records**, 14 New Burlington St., London, W1X 2LR, (01) 734-3251, Cable: CARLSONG LONDON W1, Telex: 267488.
- Baktabak Records**, Swan Centre, Fishers Ln., London, W4 1RX, (01) 747 0365, Telex: 291908 ARAB G, Fax: (01) 994 9037, Managing Dir.: Terry Winsor; Publicity: Geri Winsor; Gen. Mgr.: Chris Leaning.
Label(s): (Owned) Baktabak.
- Balacava Records**, 20-24 Beaumont Rd., London, W4 5AP, (01) 995 5432/3543, Telex: 265871 MONREF G.
- Bam Caruso**, See Making Waves Ltd.
- Bam-Caruso Records**, Ridgemont Road, Herts, AL1 3AG, 0727-32109.
- Banana Ents.**, Box 177, Northampton, NN2 6YP, (0604) 716008, Managing Dir.: Simon Loake.
- Bandit Records**, 9-11 Monmouth St., London, WC2H9DA, (01) 836 4763, Telex: 923753 Ref: W6002, Managing Dir.: Terry King.
- Bandleader Records**, 7 Garrick St., London, WC2E9AR, (01) 240 0658, Telex: 2698630 VALMUS, Managing Dir.: John Nice, Jed Kearsae.
- Bandleader Brass**, See The Valentine Music Group.
- Bandleader Military**, See The Valentine Music Group.
- Bang Bang Records**, 86A Bristol St., Birmingham, B5 7AH, (021) 622 7283/3436.
- Bards Music Ltd.**, Carlton House, 2, Carlton Terrace, Bray Co, Wicklow, 842074, Telex: 93250, Managing Dir.: Peter Bardou.
- Barry Prodn. Ltd.**, Gunshot House, Wisborough Green, West Sussex, RH140AQ, Telex: 8951182 GECOMS G.
Label(s): (Owned) Casino Classics, Caprice, Sequence, R.K.
- Bartlett Bliss Prodn. Ltd.**, 39 Warwick Gardens, London, W14 6PH, (01) 603 2451, Telex: 268141, Dir.: Barbara Bliss; Dir.: Peter Bartlett; Mktg. Dir.: Richard Gatehouse.
Label(s): (Owned) Tella Story.
Int'l Reps.: Festival Records (Australia).
- Harvey Baut**, 84 Church St., London, NW8, (010) 724 3711.
Label(s) Imported: Marryman-Rec (Barbados). (Franchise, Importer)
- Bead Records**, 1 Chesholm Road, London, N16 0DP, (01) 249-7543.
- Bear Family (Germany)**, See Rollercoaster Records.
- Beastie**, See Lapwing Records Ltd.
- Beat**, See D I Music (IFPI).
- Bedivere**, See Essex Record Distributors Ltd.
- Bedrock Records**, 61/71 Collier St., London, N1 9BE, (01) 833 3465, Telex: 299579 RGHTRD G attn Upright, Managing Dir.: Bill Gilliam.
- Beeswing**, See Broadside Records.
- Beggars Banquet Records Ltd.**, 17/19 Alma Rd., London, England, SW18, (01) 870 9912, Telex: 915733, Fax: 871 1766, Managing Dir.: Martin Mills; Managing Dir. (Coda): Nick Austin; Managing Dir. (4AD): Ivo Watts-Russell; A & R Dir.: Roger Trust; Mktg. Dir.: Steve Webbon.
Label(s): (Owned) 4 AD, Situation 2, Coda. (CD-Manufacturer/Distributor)
- Bell**, See Ariola/Arista (IFPI).
- Berserker Audio & Visual**, 29 Beethoven St., London, W10 4LG, (01) 960 5874, Telex: 9413478 Leafe G, Managing Dir.: John Doukas; Mgr.: Brian Leafe.
- Beserker Audio & Video**, 29 Beethoven St., London, W10 4LG, (01) 960-5874.
- Better Youth**, Box 59, London, N22, (01) 888 8949, Telex: 268041 Sthrn, Fax: (01) 889 6166.

Big Bear Records, 190 Monument Rd., Birmingham, B16 8UV, (021) 454-7020, Cable: Bearsongs Birmingham, Managing Dir. A & R: Jim Simpson; Pub. Dir.: Andrew Cox; Comm. Dir.: Janine Løek; Art Dir.: John Keetley. Label(s): (Owned) Big Bear, Grandstand, Truckers Delight. (CD-Manufacturer)

Big Beat, See Ace Records Ltd.

Big Ben, See Tangent Records Ltd.

Big Boy Records, 5 Doricote Rd., London, SW18, (01) 870-1683.
Label(s): (Owned) Universal.

Big Branch Records, 14 Serbert Road, London, E7 0NQ, (01) 534-1213.

Big "R" Records (Int'l) Ltd., Suite 1, 29 High Street, Lanarkshire, ML126DA, 0899-20666.

Big Red Records, Unit 32, Avon Trading Estate, London, W14 8ES, (01) 602-9797.

Big Time Records, Top Floor, 9 Maddox St., London, W1R 9LE, (01) 629 7447, Telex: 269923 Turlon G, Managing Dir.: Fred Bestall.

Big Time U. K., See Making Waves Ltd.

Big Tree, See WEA Records Ltd.

Billericay Records (Supply), 119 Western Rd., Billericay, Essex, CM129DW, (02774) 54977. (Franchise)

Billy Boy, See Bluebird Records Ltd.

Billy Goat, See Chic-A-Boom Ltd.

Biograph, See Vintage Jazz Society Records.

Black Crow, See Mawson & Wareham (Music) Ltd.

Black Gold Record Prodn. Ltd., Courtyard Studios, 24, Gairbraid Ave., Glasgow, Scotland, G 20.
Label(s): (Owned) Quicksilver, Quicksilver Country, Rob Roy.

Black Market Records, 56 Atlantic Rd., London, SW9, (01) 274 3511, Telex: 25793, Managing Dir.: Richard Micallef.

Black Mountain Records, Box 207, Mumbles, Swansea, (0792) 472453, Dir.: Michael D. Evans.
Label(s): (Owned) Black Mountain.

Black Mountain Records, Box 207, Swansea, SA3 4DW, 0792-472453.

Black & White Records, 5th floor, 29/30 Warwick St., London, W1R 5RD, (01) 439 6288, Managing Dir.: Michael Bayer.

Blackmarketing, 262 Holloway Road, London, N76NE, (01) 609-7017.

Blanco Y Negro Records, 61 Collier St., London, N1 9BE, (01) 833 2133.

Blaze Records, 14 New Burlington St., London, W1X 2LR, (0) 734 3251, Cable: Carlson, Telex: 267488, Managing Dir.: Freddy Bienstock.

Terry Blood Distributors, Units 18/20, Rosevale Rd.,

Chesterton, Newcastle, ST5 7QT, (0782) 620321, Telex: 367106. (Franchise, Exporter)

Blue Hat Records, Box 1, Wiltshire, BA151YQ, (0225) 782550, Managing Dir.: Tony Hill.
Label(s): Gold Top.

Blue Inc., See Blue Inn Records Ltd.

Blue Inn Records Ltd., 155 Church St., London, W2 1NA, (01) 723-9090, (01) 723-6561, Managing Dir.: Billy Russel; Managing Dir.: Billy Caruthers.
Label(s): (Owned) Blue Inc., Index.

Blue Jean, See Peer-Southern Prodn. Ltd.

Blue Moon, See The Magnum Music Group Ltd.

Blue Murder, The School House, Thriplow, Royston, Hertfordshire, SG8 7RH, (0763) 82578.

Blue Ocean Records, 7 Hale Ln., London, NW7, (01) 892-6882.

Blue Stack Music, 52 Abbott Ave., London, E15 4QS, (01) 540-3350.

Blue Waters Records, 38 The Broadway, London, E15 4QS, (01) 519 1119, Telex: 8953013.

Bluebird Records, Ltd., 155 Church St., Paddington Green, London, W2 1NA, (01) 723-9090, Fax: (01) 723-5746, Joint MD, A & R: Billy Russel; Joint MD, A & R: Billy Caruthers; A & R Dir.: Abbey Shah; A & R Dir.: Stewart Eden.
Label(s): (Owned) Bluebird, Billy Boy. (CD-Manufacturer/Distributor)

Blueport Records, c/o 52 Kelvin Grove, Sandyford, Newcastle upon Tyne, Coord.: Mike Maurice; Promos. Mgr.: Tony Glover.
Label(s): (Licensed) Blueprint Records.

Blueytones Prodn. Ltd., 21 Fallowfield, Stanmore, Middlesex, HA7 3DF, (01) 954-7054, Cable: BLUETUNES, Telex: 28526.

Bluurg, Box 59, London, N22, (01) 888 8949, Telex: 268041 Strhn, Fax: (01) 889 6166.

Boadicea Records, 10 Green Street, London, (01) 493-4178.

Bonaire Records, 11 Harley St., London, W1M 1DA, (01) 631 1737, Telex: 291971.

Bonaire, See Ariola Eurodisc GmbH.

Bond Street Music/Distribution, 100 New Broad St., London, W1Y 9LG, (01) 629 5454, (01) 491 4117.
Label(s): Labels Dist.: BBC, BBC English by Radio, Berlitz, Hugo, Conversa-phone, Harraps, Pan Brakthrough, Lazy Languages, Linguaphone, Longman Survive, PILL, Sonodisc, Readers Digest. (Franchise)

Boplicity, See Ace Records Ltd.

Border Keep, Cliffside, Rothbury, NE657YA, (0669) 20104, Managing Dir.: Richard Butler.

Label(s): Northumbrian.

Boulevard Records, Rock House, 368 Molesey Rd., Surrey, KT123PG, (0932) 22539.

Boy Records, The New School Studio, Langly Hall, Herts, (09277) 67966.

BPOP Music, 284a Seven Sisters Rd., London, N4 2AA, (01) 809 1072, (01) 800 2481, Managing Dir.: Ralph Weekes.

Brand New Records, 154 Burwood Rd., Surrey, KT124AS, (0932) 221727, Managing Dir.: Mike Vernon.

Brickyard, See Roundcrest Ltd. (IFPI).

Bright Music & Records, 34/36 Maddox St., London, W1R 9PD, (01) 408 0288.

Britannia Music Co. Ltd., 60-70 Roden St., Ilford, Essex, IG1 2AE, (01) 553 333, Cable: ACBLON, Telex: 896073.
Label(s): Britannia.

Broadcast Records Ltd., 51 Rossiter Rd., London, SW12, (01) 675 1832, Cable: REDFOX.

Broadcast, See Recommended Records.

Broadside Records, Studley House, Limes Rd., Tettenhall, Wolverhampton, WY6 8RB.
Label(s): (Owned) Beeswing, Jester's Court.

Bronze Records Ltd., 100 Chalk Farm Rd., London, NW1 8EH, (01) 267-4499, Telex: 261653, Managing Dir.: Gerry Bron.
Label(s): (Owned) Bronze.

Harvey Buat, 84 Church St., London, NW8 8TT, (01) 724-3711, Telex: 89555865.

Bucks Records, 105 Emlyn Rd., London, W12 9TG, (01) 603 6831, Telex: 267431, Managing Dir.: Brian Leafe.
Label(s): Press, Shanghai.

Buena Vista, See Walt Disney Prodn. Ltd.

Buffalo, See Soul Stop Records.

Bulldog Records, Box 130, Hove, East Sussex, BN1 5LA, (0273) 550088, Cable: Krugers Hove, Telex: 877050.
Label(s): Great Voices of the Century, Ember, Energy.

Bullet Records, Unit 9, Power Station Rd., Rugely, Shropshire, WS152HS, (088 94) 76316, Telex: 367221 Stalex G. (Franchise, Importer)

Bullrush Records, Unit 5, Mart Road Industrial Estate, Somerset, 0643-3830.

Bullseye Records, Air House, Spennymore, Co., Durham, DL167SE, (0388) 814 632, Telex: 587513.
Label(s): (Owned) Bullseye.

Bulrush Records, Unit 5, Mart Rd. Industrial Estate, Minehead, Somerset, (0643) 3830/6850.

Bunker, 1 Dorset St., Lincoln, Lincs, LN2 5NS, (0522) 26565.

Burning Sounds, See CSA Records Ltd.

Bus Records, 5 Lombard St., East, Dublin, 2, 791865.



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793799, Telex: 32618 GD GD El, Managing Dir. Chief Exec.: Marcus Connaughton; Dir. of Mktg.: Tony Bradfield; A & R Exec.: Larry A. Mullen.
Label(s): (Owned) Martone.

Bush Beat, See Oval Records, Ltd.

Butt Records Ltd., 27 Aylmer Rd., London, W12 9LG, (01) 602 8181, Telex: 267431 CSCSLON.
Label(s): (Owned) Butt, Wood.

Button, See Dingle's Records Ltd.

Buzzin' Records, 23 Priory Rd., West Croyden, Surrey, CR0 3QZ, (01) 689 7559.

Byron Lane Records, 17 Earlswood Road, Dorridge, West Midlands, B93 8RD, 05645-4488.

CBS Records UK, 17-19 Soho Square, London, W1, (01) 734-8181, Cable: COLRECORD LONDON W1, Telex: 24203, Managing Dir., Chief Exec.: Paul Russell; Deputy Managing Dir.: Tony Woolcott; Sr. Dir., Admin., Finance: David Black; Sr. Dir., Legal & Corp.: John Brooks.
Label(s): CBS, Epic, Portrait, Def Jam, Kitchenware, Tabu, Scotti Bros. (CD-Distributor)

CBS Records (Ireland), Carriglea Naas Rd., Dublin 12, 5530013, Telex: 93901, Fax: 553990, Gen. Mgr.: John Sheenan; Mktg. Mgr.: Willie Kavanagh; Commercial Mgr.: Ed Barry.
Label(s): (Owned) CBS, Epic, Portrait, (Licensed) Chrysalis, Island, MCA, RCA-Ariola, Magnet.

CCT, See Claddagh Records Ltd.

CD Presents, 312 The Metrostore, 231 The Vale, London, W3, (01) 749 9472.

CFP, See EMI Records Ltd.

CM Distribution, 4 High St., North Yorkshire, (0423) 888979, Telex: 57978 CMIST. (Franchise)

CMC Records Ltd., 14 New Burlington St., London, W1X 2LR, (01) 734 3251, Cable: CARLSONG, Telex: 267488.

C M R Records Ltd., 5/8 Lombard St., Dublin, 2, 351779762, Managing Dir.: Donie Cassidy; Gen. Mgr.: Tony McNulty.
Label(s): (Owned) CMR, Failte.
Int'l Reps.: Ritz Records (London); Powderworks Records Ltd. (Australia). (CD-Manufacturer)

CMS (USA), See Peerless Record Co. Ltd.

CRD Records Ltd., Box 26, Stanmore, Middlesex, HA7 4XB, Managing Dir.: Graham Paucetfort; Artistic Dir.: Simon Lawman.
Label(s): (Owned) CRD.
US Reps.: Quallion Records, Ltd. (Long Island City, NY).
Int'l Reps.: S.R.I. (Canada), Another Record Dist. (Australia), Musiccontact (West Germany), Schott Faeres (France) Musikontakt (Switzerland), Sound Products (Holland), Sterling Records (Sweden), D.M.I. (Denmark). (CD-Manufacturer/Distributor)

CSA Records Ltd., 101 Chamberlayne Rd., London, NW103NP, Telex: 291300 BALMER G Ref. 601.
Label(s): (Owned) CSA, (Licensed) Fashion, Burning Sounds.

CSM, See Claddagh Records Ltd.

C-Side Records, 38 Wilberforce Rd., Brighton, Isle of Wight, England, (0983) 740916, Telex: 86626 Mynews G, Dir./Mgr.: Rod Gammons; A&R Dir.: Helen Hayes.

C-Side Records, 38 Wilberforce Rd., Brighton, Isle of Wight, PO304B9, 0983-740916, Telex: 86626.

Cabal Records, 9/10 Regent Sq., London, WC1H8HZ, (01) 837 9648.
Label(s): Afua, Amaga, Judas, Mikoisa.

Cactus, See Creole Records Ltd.

Cadillac Music & Records, 180 Shaftesbury Ave., London, WC2H8SJ, (01) 836 3646.
Label(s): (Owned) Cadillac Music, Dawn Club.

Caedman, See Gower Publishing Co. Ltd.

Calligraph Records, 42 Lucerne Road, London, N5 1TZ, (01) 859-2814.

Cambr Records, 4/10 North Rd., London, N7 9HN, (01) 609 0087, Telex: 264773 METROS G.

Cambridge Classical Records, 5 King's Parade, Cambridge, CB2 2ASJ, (0223) 350 565.

Camplon, See D I Music (IFPI).

Candle, See Vox Prods. (GB) Ltd. (IFPI).

Candle Music Ltd., 20 Kidare Gardens, London, W2 5LU, (01) 221 5521.
Label(s): (Owned) Gun.

Canterbury Pop Records, 13 Long Port, Canterbury, (0227) 56172.

Capitol, See EMI Records Ltd.

Caprice, See Barry Prods. Ltd.

Capricorn, See Polydor Ltd.

Carlton Prods. Ltd., John F. Kennedy Dr., Dublin 12, (01) 505-773, Telex: 30544 DISC EI.

Carmel Records, 281A London Road, Essex, SSO 7AJ, 0702-338593.

Carmic Records, 20 Sudbury Ave., Wembley, Middlesex, HA0 3AP, (01) 903 3579.

Carnaby Records (div. of Mervyn Org.), MC House, 14 Orange St., London, WC2, (01) 930 7502, Telex: 23343.
Label(s): (Owned) Carnaby, Nashville Int'l.

Carogold Prods., 39 Clitterhouse, Crescent, London, NW2 1DB, (01) 458 1020, Managing Dir.: Mike Carr.

Carere Records, Mutual House, 193-197 Regent St., London, W1R 7WA, (01) 443 7581, Telex: 8953657, Contact: Freddy Cannon.

Cascade, See Ace Records Ltd.

Casino Classics Records, 3 Pennington St., Hindley, Wigan, Lancs, WN2 3AH, (0942) 57430.

Casino Classics, See Barry Prods. Ltd.

Cassette Developments (Audioconic) Ltd., Micra House, 138 Lower Marlake Rd., Richmond, Surrey, TW9 2LZ, (01) 940 8186, Cable: MICRONETIC RICHMOND.
Label(s): (Owned) Coronet, Coronet Philharmonic.

Castle Music, See CMR Records Ltd.

Castle Communications, Unit 7, 271 Merton Rd., London, SW18, (01) 871 2022, Telex: 911515, Managing Dir.: Terry Shand.

Castle Records, 93 Castle Hill Rd., Hindley, Wigan, Lancashire, England, WN24BH, (0962) 58777, Dir.: W. Layland; Sales: S. Brennan; A & R: D. Finningham.
Label(s): (Owned) Castle, Nelson.

Castle Records, Nelson House, 93 Castle Hill Road, Lancs, WN2 4BH, 0942-55871, Telex: 665449.

Casual Disc, See Street Tunes Ltd.

Cathexis Recordings, Box 284, Glasgow, (041) 334 3191.

Catwaele Records, 97 Myrtle Side Close, Northwood, Middlesex, (09274) 28095.

Celebration Services, 57 Dorchester Rd., Lychett Minster, Poole, Dorset, BH166JE, (0202) 623651.
Label(s): (Licensed) Celebration.

Celestial Sound Prods., 28 Southvillas, London, England, NW1, (01) 405 9883, (01) 485 2240, Managing Dir.: Ron Warren Gandelton; A & R: Grace Irene Ganderon.
Label(s): (Owned) Sound Ceremony, Celestial Sound, (Licensed) Centridge.
Int'l Reps.: Sound Ceremony (Canada).

Cells Records, 220 West End Ln., London, NW6, (01) 286 2543.

Celtic Music Distribution, 4 High St., Starbeck, Harrogate, North Yorkshire, England, 0423 888979, 0423 885761, Telex: 57978 CM DIST, Managing Dir.: Dave Bulmer; Sales: Andrew Wheatstone; Sales: John Healy; Accts.: Neil Sharpley.
Label(s): (Owned) Celtic, Alba, Small World, (Licensed) Larrakin, Keltia 3, Logo, Stoney Plain, Hagdown Music, Folk Freak, Decca.

Centridge, See Celestial Sound Prods.

21st Century Records, 41 Cotswold Gardens, London, NW2 4YS, 01-458-8991.

Cha Cha Records, 1 Frances House, London, NW10, (01) 937-4079.

Chainsaw Records, Flat 2, 55 Breakspars Rd., London, SE4 1XR, (01) 691 0559, (01) 790 2644, Managing Dir.: Andy Solomon.

Chameleon Records, 19 S. Molton St., London, W1, (01) 629 9719, Telex: 261805.

Champ Records, Home Mead, Birmingham Rd., Blackminster, Evesham, WR115TD, (0386) 831535.
Label(s): (Owned) Champ, Platform.

Champion Records, 181 High St., Harlesden, London, NW104TE, (01) 961 5202, Telex: 295441 Busy B, Fax: (01) 965 3948.

Chandos Records Ltd., 93 Shepperson Rd., London, N1 3DF, (01) 359-8186, Managing Dir./Record Prod: Brian Couzens; Gen. Mgr.: Peter Battersmill; Art Dir.: Janet Osborn; Sound Eng/Product Mgr.: Ralph Couzens; A & R: Cecile Kelly.
Label(s): (Owned) Chandos.
US Reps.: Harmonia Mundi USA (Los Angeles, CA); Musical Heritage Society (Ocean, NJ); Andre Perrault (Virginia Beach, VA).
Int'l Reps.: Nowo (Italy); World Record Club (New Zealand); Graham Sound Engineering (South Africa); Schott-Freres (Belgium); Fuga Oy (Finland); Music Tokyo Co. (Japan); Music Consort (Switzerland). (CD-Manufacturer/Distributor)

Channel Records, Crofton House, London, W1M 7RP, (01) 935-8970.

Chantel Records, 3A Ashfield Parade, Southgate, London, N14 5EH, (01) 886 6236.
Label(s): (Owned) Chantel, Aggro.

Chantelle Music Ltd., 3a Ashfield Parade, London, N14 5EH, (01) 886-6236.

Chapter 22 Records, 72 Swanswell Rd., West Midlands, B92 7EY, (021) 707 2147, : Craig Jennings.

Charisma (Record & Publishing), 90 Wardour St., London, W1, (01) 434-1351.

Charly Records Ltd. (IFPI), 156-166 Ilderton Rd., London, SE15NT, (01) 6398603, Telex: 8953184, Chrmn.: Jean Luc Young; Managing Dir.: Joop Visser; Co. Secretary/Dir.: Pat Evans; Repertoire Acquisitions: Bob Fisher; A&R: Cliff White.
Label(s): (Owned) Affinity, Atlantis, Charly, Decal, Demi Monde, Directional, New Cross, Now, Smack, BYG. (Licensed) Bandit, Baron, Bethlehem, Blue, Cat, Catalyste, Celluloid, Cobra, Deluxe, Federal, Gusto, Goldband, Hollywood, Jewel. (CD-Manufacturer/Distributor)

Charmwood Records, Q Studios, 1487 Melton Rd., Leicester, LE78FQ, 0533-608194.

Chart Records Ltd., Lombard St., East, Dublin 2, (01) 713-426, (01) 779-914.
Label(s): (Licensed) Avoca, Dolphon, Gael Linn, Glen, Heritage Etc., Lunar, Play, RTE, Rego, Shanachie,

Socas, Tara.

Cheapskate Records, 35 Portland Pl., London, W1, (01) 637 2111, Telex: 25929.

Check Records, Stewart House, Hillbottom Rd., High Wycombe, Bucks, 0494-36301, Telex: 837173.

Cherry Lane Records, 1820 Ridgway, London, SW194QN, (01) 947 0466, Telex: 8952445 CHERRY G.

Cherry Lane Prods., See Towerbell Records.

Cherry Red Records Ltd., 53 Kensington Gardens Square, London, (01) 229-8854, Telex: 843763 crocom, Managing Dir.: Ian McNay; A & R Mgr.: James Horrocks; Press Officer: Ruth Davey; Art Dir.: Jim Phelan.
Label(s): (Owned) Cherry Red, Anagram, El, Zebra, Baad, Time Stood Still. (CD-Manufacturer/Distributor)

Chevron, See Multiple Sound Distributors Ltd.

Chew, See Emerald Records Ltd.

Chic-A-Boom Ltd., The Record Shop, West St., Sutton, Surrey, SM1 1SG, (01) 643 1918.
Label(s): (Owned) Chic-A-Boom, Billy Goat, Jon.

Children's Music Co., 2 Darby Crescent, Sunbury-on-Thames, Middlesex, (76) 82358.
Label(s): (Owned) Golden Wand.

China Records, 27 Queensdale Pl., London, W11 4SQ, (01) 602 5031, Telex: 265871 Att. DGS 1657.

Chips, 19 Upper Brook St., London, W1, (01) 409 3277, Telex: 267310.

Chiswick Records, 132-134 Grafton Road, London, NW5 4BA, (01) 267-5192.

Chocolate Factory Records, 122 New Cross Road, London, (01) 635-9113, Telex: 8814198.

Choice Cuts, 46 Broomwood Rd., London, SW116HT, (01) 228 1161.

Choir Cuts, 20 Cloverhill Crescent, Aberdeen, AB2 8RP, (0224) 820564.

Chord, See BGS Prods. Ltd.

Chord Records, Suite 2, 2nd floor, 4 Rickett St., London, SW161RU, (01) 385 7956, Telex: 262567 Shudag G.; Brian Newman.

Chris Denning Ltd., 22 Elton Park Road, Northampton, NN3 5EB, 0604-411060.

Christabel Records, Box 232, Harrow, Middlesex, HA1 2NN, (01) 907 1905.

Chrysalis Records Ltd. (IFPI), 12 Stratford Pl., London, W1, (01) 408-2355, Cable: CHRYSALIS LONDON W1, Telex: 21753.
Label(s): (Owned) Chrysalis.

Chrysalis, See Ariola Eurodisc GmbH.

Chrysalis Visual Programming Ltd., 12 Stratford Place, London, W1N 9AF, (01) 408-2355, Telex: 21753.

Chyme Music Ltd., JFK Dr., Naas Rd., Dublin, 12, (01) 505773, Telex: 30544 disc el, Managing Dir.: Robert McGrattan.
Label(s): (Owned) Chyme.

Cicada Records, 1 Clarence House, Rushcroft Rd., London, SW2 1JS, (01) 274-2025.

Circa, See EMI Records (Ireland) Ltd.

Circle In The Square Records, 49 Derby St., Kelvingrove, Glasgow, G3 7TU, (041) 334-5099.

Circuit Wholesale, 15 Sunningfields, London, NW4 4RD, (01) 203 5559, (01) 203 5569, Telex: 895182GECOMSG, Partners: Neville Harris; Partners: Maurice Gogring. (Franchise)

Circus Records, 156 Kennigton Park Rd., London, SE114DJ, (01) 735 1194.

City Records Ltd., The Charterhouse, Eltringham St., London, SW18, (01) 874-5686, Telex: 288048.

Claddagh Records Ltd., Dame House, Dame St., Dublin, 2, (01) 793664, Managing Dir.: Garech A' Brun; Director: John Motague; Gen. Mgr.: Jane Bolton; Mktg.: Sandy Harsch; Sales: Tom Sherlock.
Label(s): (Owned) Claddagh, Phaeton, CCT, CFM, CCA, Spin, CSM.
US Reps.: Shanachie (NJ).
Int'l Reps.: Making Waves (UK); Keltia Musique (France); Breizh SA (France); Impetus (London); ARC Musik (W. Germany).

Classics For Pleasure, See EMI Records (Ireland) Ltd.

Classics for Pleasure, See Music for Pleasure Ltd. (IFPI).

Clay Records Ltd., 28 Hope St., Hanley, Stoke-on-Trent, Staffordshire, England, (0782) 273324, Dir., A & R, Prod.: Mike Stone; Sec.: John Spencer.

Cleopatra Records (Australia), 56 Kensal House, Ladbroke Grove, London, W10 5BQ, (01) 960 6372.

Climax Organization Ltd., 2 Bywater St., Chelsea, London, 4XD, (01) 584 1896, Telex: 922488/155, Chrmn.: John Norwell; Gen. Mgr.: Stephen Jenson; Sales Mgr.: Linda Stewart. (Franchise)

Cloud 9 Prods. Ltd., Music House, 1 SD, Stoppgate Ln., Simonswood, Liverpool, L33 4YA, (051) 548 9690.

Clubland Records, 1 Gledwood Drive, Hayes, Middlesex, UB4 0AG, (01) 573-8744.

Clyde Factors, 79 Washington St., Glasgow, G3 8BD, (041) 221-9844.

Coach House Records & Tapes, The Coach House, High St., Kent, DA4 0DE, 0322-71712.

Coast Records, The Music Works Studio, 23 Benwell Rd., London, N7, (01) 609 1377.

Cocteau Records Ltd., Box 134A, Surrey, (01) 398-6413, Telex: 912881 (Attn.: Pia), Mktg. Dir.: Mark Rye; A & R: Bill Nelson.
Label(s): (Owned) Cocteau. (CD-Manufacturer/Distributor)

Coda Records, Sussex, (01) 870 9912, Telex: 915 733,

Caroline Exports

56 Standard Road, London, NW106ES, (01) 961-2919.

- Managing Dir.: Nick Ostin; Video Exec.: Claire Hamill; Producer: Tom Newman; A & R: Ivan Ardon. US Reps.: Coda Records (South Plainfield, NJ). (CD-Manufacturer)
- Code Records**, 139 Victoria Rd., Mitcham, Surrey, (01) 648 7461, Managing Dir.: Ian McLean.
- Cold Harbour Records**, 488-490 Old Kent Rd., London, SE1 5AG, (01) 237 9748.
- College Jazz USA**, 65 Hundred Acre Rd., Sutton Coldfield, West Midlands, B74 2LB, (021) 353 2246.
- Colombia**, See EMI Records (Ireland) Ltd.
- Color Disc & Tape**, c/o 62 Hibbert Rd., London, E17 8HD.
- Colortone Record Co., Ltd.**, The Studio, Lulworth Cottage, Hants, RG252JL, 0256-55647.
- Compact Records**, 31 riding House St., London, W1, (01) 580-1617.
- Compendium Int'l Ltd.**, 29 Beethoven St., London, W104LG, (01) 960 1871, Dir.: Peter Dyer, Dir.: Brian Leaf. Label(s): (Owned) Press. US Reps.: CIMI (Decatur, GA). (CD-Manufacturer)
- Conifer Records**, Unit 7, Hardun Bux Estate, Horton Rd., Middlesex, UB78JL, 0895-44707.
- Consolidated Allied Records (CAR)**, Suite 303, Premier House, 77 Oxford St., London, W1R 1RB, (01) 439 1188, (01) 434 0262, Telex: 269886, Fax: (01) 734 8367, Managing Dir.: Brian Justice.
- Contemporary**, See Ace Records Ltd.
- Contraband Records**, 6 Observatory Gardens, London, W8, (01) 937 2138, (01) 485 4461.
- Cooking Vinyl**, 76 Lulworth House, Dorset Rd., London, SW8 1DR, (01) 735 7112, Telex: 8951182 Geocom, Managing Dir.: Pete Lawrence.
- Cool Rockers**, See Greensleeves Records Ltd.
- Coombe Music Int'l**, 18/20 Ridgway, London, SW194QN, (01) 947 0191, Telex: 8952445 CHERRY G.
- Coronet**, See Cassette Developments (Audiovision) Ltd.
- Coronet Philharmonics**, See Cassette Developments (Audiovision) Ltd.
- Corpus Christi**, Box 59, London, N22, (01) 888 8949, Telex: 268041 Sthrn, Fax: (01) 889 6166.
- Cotillion**, See WEA Records Ltd.
- Countdown Records**, 34-38 Provost St., London, N1 7QY, (01) 250-0398.
- Counterpoint Distribution**, Wharf Rd., Stratford, England, E15 2SU, (01) 555 4321, Telex: 8951427, Fax: (01) 555 4326, Sr. Exec.: Peter Harris; Mgr.: Terry hanks; Int'l Sales Mgr.: Malcolm Mills; Export Sales Mgr.: Trevor Reidy; Product Mgr.: Peter Stack. Label(s) Dist.: American Jazz Classics, American Blues Classics, Astan, Avon, Autograph, Black Lion, CBS Imports, Classic Avon, Deja Vu, Everest Winners, Giants of Jazz, Jambayala, Jasmine, Jazz Rock Experience, Joker, Leo, Lotus, Madacy Master, Nova, Old Gold, Sonata, Stetson, Success, Supraphon, Timeless Treasures, Pantan. (Franchise)
- Country House**, See BGS Prods. Ltd.
- Country Store**, See Starblend Records Ltd.
- Course Records**, 2 Albion Way, Lewisham, London, SE136BT, (01) 318 9347, Managing Dir.: M. Blumer.
- Cow Pie Records**, 40 Meadowcroft Rd., Palmers Green, London, N13 4EA, (01) 882-6378.
- Crammed Discs**, 1 Clearence House, Rushcroft Rd., London, SW2 1JJ, (01) 273 2025, Managing Dir.: Marc Hollander. Label(s): Cramby, Made To Measure.
- Crash**, See Satril Records Ltd.
- Crashed Records/Crashed Music**, 130 Stanley Rd., Finglas, Dublin 11, (01) 729714, (01) 309077, Telex: 33562 EMID EI, Managing Dir.: Shay Hennessy; Hotwire Label Mgr.: Eamon Carr; Razor Label Mgr.: Peter Misson.
- Crashed UK**, Suite 44, 88 Portland Pl., London, W1, (01) 631-1045.
- Crass**, Box 279, London, N22, (01) 888 8949, Telex: 268041 Sthrn, Fax: (01) 889 6166.
- Creation Records**, 83 Clerkenwell Rd., London, EC1, (01) 831 7132, Managing Dir.: Alan McGee.
- Creole Records Ltd.**, 91/93 High St., Harlesden, London, England, NW10, (01) 965-9223, Managing Dir.: Bruce White; Press Officer: Sue White, Gen. Mgr.: Steve Tantum; Financial Controller: Ron Heyworth; A & R: Steve Dix. Label(s): (Owned) Creole, Cactus, Ecstasy, Rhino, (Licensed) Revue, Mix Factory, Dynamic. (CD-Manufacturer/Distributor)
- Cricklet Int'l Records**, 21 Church Rd., London, SE19, (01) 771-1021.
- Criminal Damage Records**, 91 Swansea Rd., Reading, Berkshire, RG1 8HA, (0734) 52632.
- Oliver Crombie Imports**, 16 Golders Green Rd., London, NW118LL, (01) 455 0066, Telex: 9419696 CDISCS G. (Importer, Exporter)
- Cromwell Audio**, See Essex Record Distributors Ltd.
- Crosscut**, See Rollercoaster Records.
- Crown**, See Ace Records Ltd.
- Crusie Records**, 275 Kensal Rd., London, W10 5BD, (01) 969 3719.
- Cryptic Records**, Regent House, Skinner Ln., Leeds, LS7 1AX, (0532) 435003, Managing Dir.: Christopher Payne.
- Cultural Foundation**, Dale head, Rosedale, North Yorkshire, YO188RL, 07515-269.
- Culture Press**, Box 164, Borehamwood, Hertfordshire, (01) 953 9831.
- Label(s) Dist.: Champagne, Culture Press, Daddy Kool, Dancefloor, Dance Hall Style, Echo, Joe Gibbs, Jetty, Reggae Sunsplash, Vista Sounds. (Franchise)
- Culture Press**, See Vista Sounds (Echo Entertainment Ltd.).
- Custom**, See Zero.
- DDT**, See Hammer Records Ltd.
- DEP Int'l**, 92 Frazeeley St., Birmingham, B5 5RD, (021) 643 1321, Telex: 339447 DEPINT G, Fax: (021) 643 4904, Gen. Mgr.: Paul Davies.
- D I Music (IFPI)**, 13 Bank Square, Wilmslow, Cheshire, SK9 1AN, (0625) 527844, Cable: IMDISC, Telex: 635091 ALBION G D I. Label(s): (Owned) D I Music, Campion, Euroson, (Licensed) Beat, Opus, Amplitude, Duse. (Franchise)
- DJM Records Ltd.**, Salisbury Pl., Upper Montagu St., London, W1H 1FL, (01) 486 5838, Telex: 27135, Managing Dir.: Stephen James; Bus. Affairs Mgr.: Paul Davis; Prodn. Mgr.: Linda Watts. Label(s): (Owned) DJM. US Reps.: MCA Records (Los Angeles, CA). (CD-Manufacturer)
- DMC Records (Disco Mix Club)**, Box 89, Slough, SL1 8NA, (06286) 67276, Telex: 849855 Dismix, Managing Dir.: Tony Prince; Managing Dir.: Christine Prince.
- D Sharp (Stradttime)**, Unit 2, Oprington Trading Estate, 7 Oaks, Kent, BR5 3SR, (0689) 39329, Telex: 929053. (Franchise, Importer)
- DTP Inc./Vanessa Music & Records**, 86 St. Bernard's Rd., East Ham, London, E8 1PE, (01) 472 9682. Label(s): (Owned) Vanessa.
- Da Doo Ron Ron Records**, Rookery Manor, Rookery Rd., Southport, Merseyside, PR97JQ, 0704-212505.
- Dada Musik**, See Isis Musik.
- Daddy Kool**, 94 Dean St., London, W1, (01) 437 3535. Label(s): (Owned) Daddy Kool.
- Dakota Records**, 14A Shoultham St., London, W1, (01) 723-1063, Telex: 298260.
- Damont Records**, Blyth Rd., Hayes, Middlesex, UB3 1BY, (01) 573-5122, Telex: 934076.
- Dance Floor**, See Vista Sounds (Echo Entertainment Ltd.).
- The Dance Network**, 7c Thornhill Crescent, London, N1 1BL, (01) 609 4550, (01) 354 1695, Managing Dir.: Gary Wilson.
- Dansan Records Theatreland Ltd. (IFPI)**, 14 Soho St., London, W1V 6HB, (01) 437 2245. Label(s): (Owned) Dansan, Leisure, Oliver D.
- Dark Horse**, See WEA Records Ltd.
- Das Büro**, 158 Labroke Grove, London, W10 5NA, (01) 960-7619.
- Fergus Davidson Assoc. Ltd.**, 1 Benham Ln., Croydon, Surrey, CR0 2RU, (01) 689 6824, Cable: TRIMULGHERRY, Telex: 28905 MONREF G. Label(s): (Licensed) B.G.S., Holborne, Musicmasters. Radio Edinburgh, Scotside, Scottish, Shona.
- Day Club**, See Cadillac Music & Records.
- DaySpring**, See Word UK Ltd.
- Dead Dog Records**, Barge Recording Studio, Benbow Moorings, Middlesex, UB8 2EY, (0895) 55423, Managing Dir.: John Clare.
- Dead Horse Records**, 138b Church Rd., London, N10 1HH, (01) 444 4177.
- Dead Man's Curve**, 55 Sutton Rd., London, N10 1HH, (01) 444 4177, Dir.: Dave Henderson; Dir.: Carol Linfield.
- Decca**, See PolyGram Records Ltd.
- Decca Classics**, Box 2JH, 52-54 Maddox St., London, W1A 2JH, (01) 491 04 22, Telex: 291583, Fax: (01) 629 68 10, Gen. Mgr.: Michael Latchford.
- Decca Int'l**, 1 Rockey Rd., London, W14 0DL, (01) 743 9111, Telex: 23533, Fax: (01) 743 2074, Pres.: Roland Kommerell; Exec. Vice Pres.: Raymond Minshull.
- Decca Records Co.**, 49-50 New Bond St., London, W1Y 9HA, (01) 491-4600.
- December Songs**, 42 Park View Rd., London, NW101AL, (01) 450 5987.
- Def Jam**, See CBS Records UK.
- Dejames Prods.**, James House, Salisbury Pl., London, W1H 1FJ, (01) 486 5838, Telex: 27135, Managing Dir.: Stephen James.
- Del-Rio**, See Ace Records Ltd.
- Delos Music**, 182 Lansbury Dr., Hayes, Middlesex, (01) 573 6299.
- Deluxe**, See Charly Records Ltd.
- Denesne Record Co. Ltd. (IFPI)**, 22 Ellis Quay, Dublin 7, (01) 720-411. (Franchise, Importer)
- Demon Records**, Canal House, Stars Estate, Middlesex, TW8 QBP, (01) 847 2481, Telex: 894666, Managing Dir.: Andrew Lauer. Label(s): Imp, Edsel, Hi, HDH, Demon Verbals, Zippo.
- Denon (Nippon Columbia)**, Hayden Laboratories, Chilton Hill, Buckinghamshire, SL9 9UG, (0753) 888447, Telex: 849469 (HAYLABG). Label(s): LRC (Lester Radio Corp.).
- Denver Records**, 87 Charlton Ave. W., North Wembley, Middlesex, (01) 908-0187.
- Depford**, See Independent Record Labels Ltd.
- Deram**, See London Records (UK).
- Derry**, See Homespun Recording Co. Ltd. (Homespun Records).
- Desire Records**, See 18 Age Record Co. Ltd. dba Fiction Records.
- Desto**, See Peerless Record Co. Ltd.
- Detour Records**, 12 Sarre Rd., London, NW2 3SL, (01) 794 5223, Execs.: Bob Jones, Norma Jones.
- Deutsch Grammophon**, See Polydor Ltd.
- Devil Records**, 9 Mayra Ave., Morecambe, Lancs, LA45SG, 0524-424586.
- Dewolfe Ltd.**, 80-88 Wardour St., London, W1V 3LF, (01) 437-4933.
- Dgtl/Tted**, See Island Records, Ltd.
- Diamond Dual**, 75 The Broadway Stoneleigh, Epsom, Surrey, KT12HP, (01) 393 4944, (01) 393 6265.
- Discovery**, See Oryx Recordings.
- Dinadisc Ltd.**, 61-63 Portobello Rd., London, W11 3DD, (01) 221 7535, Telex: 22542. Label(s): Snatzo.
- Dingle's Country**, See Dingle's Records Ltd.
- Dingle's Records Ltd.**, 322 Whitchurch Ln., Edgnare, London, MA8 6QX, (01) 952 3551, Managing Dir.: Roger Holt; Managing Dir.: Helen Holt; Gen. Asst./A & R Promo.: Michelle Smith. Label(s): (Owned) Dingle's Records Ltd., Dingle's Country, Button. US Reps.: Silo, Inc. (Waterbury, VT).
- Direct Drive Records**, Suite 10, AMoria House, Gosling Way, London, SW9 6JP, (01) 582 3336, (0782) 339125.
- Disaster Records**, 15 Temple Road, Kent, CT2 8JD, 0227-60691.
- Dischord**, Box 59, London, N22, (01) 888 8949.
- Disco Mix Club**, Box 89, Slough, Berks, SL18NA, 06266-67276.
- Discovery Records**, 107 Broad St., Wiltshire, SN9 6HW, (067 285) 406613, Telex: 449132. (Franchise)
- DiscReet**, See WEA Records Ltd.
- Discs International**, 8 Gaymead, Abbey Rd., St. Johns Wood, London, NW8, (01) 328-6752.
- Disctec Ltd.**, Southwater Business Park, West Sussex, RH137YT, 0403-732302.
- Disneyland**, See Walt Disney Prods. Ltd.
- Disposable Discs**, 21A Alva St., Edinburgh, EH2 4PS.
- Diversion Records**, 38 Portman Dr., Woodford Green, Essex, IG8 8QN, (01) 551-0717.
- Do It Records Ltd.**, 81 Harley House, Marylebone Rd., London, NW1 5HT, (01) 486 3602, (01) 486 8855, Telex: 21879. Label(s): (Owned) Do It, (Licensed) Dread at the Controls, Ralph (USA).
- Dog Rock**, 8 St. Johns Ct., Westcliff Parade, Southend, Essex, (0702) 333241.
- Dolphin Lovers**, 40 Denbigh St., London, SW1, (01) 828-1978.
- Domino**, See Tabitha Records.
- Dorian**, See Emblem Records Ltd.
- Double Hip**, See WEA Records Ltd.
- Dough Boy Records**, 9 Spring St., London, W2, (01) 262 5120. Label(s): (Owned) Dough Boy, Young Blood.
- Dough Boy**, See Young Blood Int'l.
- Dove**, See Kingsway Music Ltd.
- Dread at the Controls**, See Do It Records Ltd.
- Dreamland**, See Polydor Ltd.
- Dude Records**, Box 3, Hestle, N. Humberside, England, HU139LF, (0482) 649193, Telex: 592416 MACHO G, Managing Dir.: R. Carew; A & R: K. Gold; Dir.: A.R. Paterson; Dir.: R.F. Bailey. Label(s): (Owned) Dude.
- Duel Music**, Cae Gwyn, Betws Gwerfil Goch, Corwen, Clwyd, L21 9PY, (049) 081-475.
- Duo**, See Meridian Records.
- The Duplication Plant**, 14-16 Tower Crescent, Milton Hayes, MK146HY, 0908-678712.
- Duse**, See D I Music (IFPI).
- Dynamic**, See Creole Records Ltd.; Essex Record Distributors Ltd.
- Dynamic Music Products**, 26 Ives St., London, SW3 2ND, (01) 589 7725, Telex: 8955 771, Fax: (01) 589 0711, Managing Dir.: Tony Calder, Sales Mgr.: John Hawes. EG, See Polydor Ltd.
- E G Group of Companies**, 63A Kings Rd., Chelsea, London, SW3 4NT, (01) 730 2162, Telex: 919205. Label(s): (Owned) EG, Editions EG.
- E.H.I. Records**, South Lodge, Forest Row, Sussex, RH185AA, 034282-4244.
- EMI Records Ltd.**, 20 Manchester Square, London, England, W1A 1ES, (01) 486 4488, Cable: EMIRECORD LONDON W1, Telex: 22643 EMIHQ G, Managing Dir.: Peter Jamieson; Bus. Affairs Dir.: Marti Haxby; Dir. Artist Devl.: David Munns; Dir. Mktg.: David Hughes; Dir. Int'l: John Cavanaugh. Label(s): (Owned) EMI, Parlophone, Zonophone, Capitol, EMI-America, Manhattan, Angel, HMV, CFP, LFP, Harvest. (CD-Manufacturer/Distributor)
- EMI-America**, See EMI Records Ltd.
- EMI Manufacturing & Dist. Services**, 1-3 Uxbridge, Middx, UB4 0SY, (01) 561-8722.
- EMI Records (Ireland) Ltd.**, 130 Slaney Rd., Dublin Industrial Estate, Dublin, 11, 309077, Telex: 24535, Fax: (01) 309077, Managing Dir.: A.J. Trotter, Mktg. Mgr.: R. Cowan; Int'l/Local A&R: A. Hanna. Label(s): (Owned) Aran, Circa, EMI, Tailsman, Tralee, Capitol, EMI America, Liberty, (Licensed) Rak, Towerbell, Crashed. (CD-Distributor)
- ESR Records**, 61 Burnhouse Ln., Exeter, Devon, EX2 6AZ, (0392) 57880, : J. Greenslade.
- ESSP Distribution (div. of Electronic Synthesizer Sound**

- Projects**, The Sound House, Box 37b, East Molesey, Surrey, KT8 9JB, (01) 979-9997.
- Eagle**, See Legion Music/Eagle Records (IFPI).
- Earlobe Records**, 29-31 Oxford St., 5th fl., London, W1, (01) 734 3793, Telex: 894785.
- Ears & Eyes Prodn. Co.**, Kerygma House, Canal Rd., Leeds, LS12 2PL, (0532) 798300, Telex: 557061. Label(s): Eyes & Ears Refuge.
- Earthworks**, Unit 30, 61-71 Collier St., London, N19DL, (01) 833-3952, Telex: 2995799.
- Ebony Records**, Hemingborough Hall, Hemingborough, North Yorks, YO8 7QE, 0757-638812, Telex: 527695.
- Ebusia Records**, 7 Glenthams Road, Barnes, London, SW13 9JN, (01) 748-0016.
- Echo Blues**, See Vista Sounds (Echo Entertainment Ltd.).
- Echo Jazz**, See Vista Sounds (Echo Entertainment Ltd.).
- Ecstasy**, See Creole Records Ltd.
- Eden Records**, 20/24 Beaumont Rd., London, W4 5AP, (02) 995 5432, (01) 995 3543, Telex: 265871 Monfr G. Editions EG, See Polydor Ltd.
- 18 Age Record Co. Ltd. dba Fiction Records**, 28 Ivor Pl., London, England, NW1 6DA, (01) 723-9269, Telex: 265871 MON ref/925859, Chrmn./Managing Dir.: Chris Parry; Gen. Mgr.: Ita Martin; A & R: Martin Sexton. Label(s): (Owned) Fiction Records, Desire Records. (CD-Manufacturer/Distributor)
- El**, See Cherry Red Records Ltd.
- Electric Bubblegum Records**, 21 Heelis St., Barnsley, South Yorks, 0226-41847.
- Elektra**, See WEA Records Ltd.
- Emblem Records Ltd.**, 2 Bridge St., Strathaven, Strathclyde, Scotland, ML10 6AN, (0357) 20386. Label(s): (Owned) Dorian, Emblem, London.
- Embryo Records**, 411 Stapleton Rd., Eastville, Bristol, BS5 6NE, (0272) 512266, Managing Dir.: Ken Pustelnik.
- Emerald Records Ltd.**, 120 Coach Rd., Templepatrick, Ballyclare, BT39 0HB, (08494) 32711, Telex: 747293, Managing Dir.: Mervyn Solomon; Prof. Mgr.: George Doherty; Accountant: Drew Johnstone. Label(s): (Owned) Emerald, Gem, Mint, Great Bands, Chew.
- Empire Records London**, Empire House 271 Royal College St., London, NW1 9LU, (01) 482-0115.
- Encore**, See EMI Records (Ireland) Ltd.
- Energy**, See President Records Ltd.
- English Folk Dance & Song Society**, 2 Regents Park Road, London, NW1 7AY, (01) 485-2206.
- Ensign Records Ltd.**, 3 Monmouth Pl., London, W2, (01) 727-0527. Label(s): (Owned) Ensign.
- Enterprise Records Ltd.**, Unit 1B, Faraday Way, Woolwich, SE 18, (01) 855 3421, Cable: KASSMUSIC.
- Enterprises**, 15 Albert Crescent, Penarth, S. Glamorgan, S. Wales., 0222-704279.
- Epic**, See CBS Records UK.
- Epigram Records**, Box 96, Enfield, Middlesex, EN1 2QT, (01) 354 2478, Managing Dir.: Chris Taylor, Ken Smith.
- Epigram Records**, Box 96, Middlesex, EN1 2QT, (01) 360-6031.
- Eron Records**, 27 Balmoral Road, Kent, CT14 8BX, 0304-373841.
- Eros Records**, The New School Studio, Kings Langley, Hertfordshire, WD4 9HG, (09277) 67986, Managing Dir.: Nik Miles, Paul Ulex. Label(s): Blood Blood.
- Erotic Records**, 33 Barbary House, Shannon Road, Birmingham, B38 9BX, (021) 458-7503.
- Esquire**, See Titan Int'l Prodn. Ltd.
- Essar Music**, 34 Blackdale Farm Cottages, Darenth, Kent, DA1 1NF, (0322) 71712. Label(s): Coach House, Rat, Round, Sticky.
- Essar Music Ltd.**, The Coach House, Kent, DA4 0DG, 0322-71712.
- Essex Record Distributors Ltd.**, 71 High St., Billericay, Essex, CM12 9AS, Chrmn.: W. B. Connell; Dir.: Mrs. A. M. Taylor; Sec.: Mrs. M. E. Connell. Label(s): (Licensed) Titanic, Gasparo, Dynamic, Saydisc, Amonra, Bedivere, Hunter's Moon, Cromwell Audio, TR Records. (CD-Distributor) (Franchise)
- Eternal Records**, 16 Benson St., Liverpool, L1 2ST, (051) 708 0193, Managing Dir.: Joe Palmer. (also see WEA Records).
- Etude Records**, 164 High St., Barnet, Hertfordshire, EN5 5XP, (01) 441 7732. Label(s): Barley.
- Eurobeat (IFPI)**, 13 Bank Sq., Wilmslow, Cheshire, SK9 1AN, (0625) 527844, Cable: IMDISC, Telex: 635091. (Franchise, Importer, Exporter)
- European Interactive Media Ltd. (E.I.M.)**, 30 Berkeley Sq., London, W1X 6AH, (01) 493 8800, Telex: 263872, Fax: (01) 409 3285, Pres.: Byron Turner.
- Euroson**, See D I Music (IFPI).
- Ever Blues**, 2A Bath Lane, Mansfield, Notts, NG18 2BZ, 0623-652651.
- Evolution Records**, 48 Gloucester Sq., London, W1, (01) 402 9373.
- Exaltatio Records**, 123 Nevill Rd., London, N16 0SU, (01) 434 4284, Managing Dir.: Joe Palmer.
- Excalibur Records**, See Red Bus Records Ltd.
- Exclusive**, See That's Entertainment Prodn. Ltd.
- Exit**, See Word UK Ltd.
- Expand Mktg. Ltd.**, E. Marden, Chichester, England, PO18 9JE, 243 59200, Dir.: Bill Waite. (Exporter)
- Exposure Records**, 15 Hackworth Pt., Rainhill Way Row, London, E3 3ET, (01) 981-4825.
- Express**, See Spectrum Records/Colortone Record Co. Ltd.
- Eyas Media**, BCM Tanelorn, London, WC1N 3XX, (01) 434 4284.
- F-Beat Records**, Canal House, Stars Estate, Brentford, Middlesex, TW8 0QP, (01) 847 2481, Telex: 894666, Managing Dir.: Jake Riviera.
- F-Beat**, See WEA Records Ltd.
- FM-Revolver Records Ltd.**, 152 Goldthron Hill, Penn, Nolverhampton, England, WV23JA, (0902) 345345, Telex: 335419 Roksong, Managing Dir./Pres.: Paul Birch; A & R Mgr./Vice Pres.: Dave Roberts; Sales Mgr./Vice Pres.: Simon Picken; Sec.: Clive Benning; Promo: Paul Meredith. Label(s): (Owned) FM, Revolver, Heavy Metal America, Heavy Metal Canada, Heavy Metal Worldwide, Rock Division. (CD-Manufacturer/Distributor)
- F.S.M. Records**, 89 Church Road, St. Annes-on-Sea, Lancashire, 0253-712453.
- F X Records**, 3 Muswell Ave., London, N10, (01) 444 6870.
- Face Records**, 2 Cecil Close Ashford, Middlesex, TW15 1RW, (078 42) 51063, Dir.: Eise Calvert; Dir.: Tony Frankland.
- Factory Communications (Records)**, 86 Palatine Rd., West Dusbury, Manchester, (061) 434 3876, Telex: 669009 (Facman).
- Falite**, See CMR Records Ltd.
- Fame**, See Music for Pleasure Ltd. (IFPI).
- Fanfare Records Ltd.**, 65 Duke St., London, W1M 5DH, (01) 408 1234, (01) 629 8414, Telex: 269431, Fax: (01) 491 1688.
- Fantasia Records**, 30 Kinnoul Rd., London, W6 8NQ, (01) 385 7196, Telex: 298881, : Anthony Stephens.
- Fashion Records**, 274 Lavender Hill, London, SW11 1J, (01) 223 5117, (01) 223 3757. Label(s): Rubble Music, Top Notch, Digikal, Fine Style.
- Fast Forward Communications**, 21A Alva St., Edinburgh, EH2 4PS, (031) 226 4618. Label(s) Dist.: Cathexis, Disposable/DDT, 53rd & 3rd, Hep, Howl, Narodnik, NBT, Nightshift, Pleasantly, Precious Organ, Isatino, Red River, Rosebud, Supreme Int'l Editions, Union City, Wump. (Franchise)
- Fat Wallet Records**, Square Ore Studios, 11 Dover Street, Liverpool, L16HS, (051) 236-0989.
- Fatty Records (Prodn.)**, 51 Northumberland Park, London, N17 0TB, (01) 808 0772, Managing Dir.: James Tracy. Label(s): 5 Or 9 Records.
- Fearless Records**, 51 Gas Street, Birmingham, B1 2JX, (021) 643-9293.
- Federation Records**, 14 West End, Witney, Oxford, OX8 6NE, (0993) 73994, Managing Dir.: Gary M. Soane.
- Feelgood Records Ltd.**, 14 New Burlington St., London, W1X 2LR, (01) 734 3251, Cable: CARLSONG LONDON W1, Telex: 267488.
- Feliseid Recordings**, 15 Banklands, Workington, Cumbria, CA14 3EW, (0900) 61556, Managing Dir.: Paul Adams. Label(s): Lake.
- Festival Records Int'l Ltd.**, 28 Harley House, Marylebone Rd., London, NW1 5HF, (01) 935 3837, Telex: 51 269086.
- Fetish Records Ltd.**, 40 Denbigh St., Flat 3, London, SW1, (01) 828 1978.
- Fever**, 55 Sutton Rd., London, N10 1HH, (01) 444 4177, Dir.: Jules Webb; Dir.: Dave Henderson.
- Fiction Records**, See 18 Age Record Co. Ltd. dba Fiction Records.
- 53rd & 3rd**, 21A Alva St., Edinburgh, EH2 4PS, (01) 226 3129, Fax: (031) 226 3133, Managing Dir.: Sandy McLean.
- Filmtrax**, 4 Mornington Pl., London, NW1 7RP, (01) 388 2037, (01) 388 0141, Telex: 946240.
- Finnsdar**, See WEA Records Ltd.
- Fire Records**, 12 Kingdon Rd., London, NW6 1PH, (01) 794 7304, Managing Dir.: Clive Solomon. Label(s): Forbidden.
- Firebrand Records**, 18 West Mall, Clifton, Bristol, BS4 4BQ, 0272-735994.
- First Time Records**, 12 Trewartha Rd., Penzance, Cornwall, TR20 9ST, (0738) 792826.
- First Night Records**, 44 Seymour Pl., London, W1H 5WQ, (01) 723 8464, (01) 724 0699, Telex: 267412 Safari G, Managing Dir.: John Craig.
- Flame**, See Nimbus Records Ltd.
- Flamingo Records**, 14 New Burlington St., London, W1X 2LR, (01) 734 3251, Cable: CARLSONG LONDON W1.
- Flapper**, See Pavilion Records Ltd.
- Flickknife Records**, 1st floor, The Metrostore, London, W3 7YG, (01) 743 9412, (01) 749 9466.
- Floating World Records (DWE)**, 71 High St., East, Walsend, Tyne & Wear, NE28 7JR, (091) 2624999, Telex: 537681 ALWRLD.
- Flying Ducks Prodn. Ltd.**, 204 Mitcham Ln., Streatham, London, SW16 6NT, (01) 877 9883.
- The Flying Record Co. Ltd.**, 11 Ruston Mews, London, England, W11 1RB, (01) 221-7799, Telex: 21684 Flying, Chrmn.: Paul K. Walden; Dir.: K. H. Walden; Int'l Dir.: Anna-Louise Gordon; A & R: Susanne Remund. (CD-Manufacturer)
- Flyright Records**, 20 Endwell Rd., Bexhill-on-Sea, East Sussex, TN39 3EP.
- Folk**, See Homespun Recording Co. Ltd. (Homespun Records).
- Folk Heritage Recordings**, Mid-Wales Sound Studios, Caerinion, Powys, SY21 0DD, (0938) 810585, (0938) 810656, Managing Dir.: Peter Kennedy.
- Folksound**, 250 Earlsdon Avenue N., Coventry, CV5 6GX, 0203-711935.
- Folktracks Cassettes**, 16 Brunswick Sq., Gloucester, GL1 1VG, (0452) 415110, Managing Dir.: Peter Kennedy.
- Food Ltd.**, 36-38 West Street, London, WC2, (01) 379-3213, Telex: 265871.
- Food for Thought**, See Music for Nations.
- Foot 'n' Mouth**, See Roundcrest Ltd. (IFPI).
- Forbidden Fruit**, See London Records (UK).
- Foundry Records**, 132 Liverpool Rd., London, N1 1LA, (01) 607 5863, Telex: 946240.
- 4 AD**, See Beggars Banquet Records Ltd.
- 4D Light Records**, 14 Sebert Rd., Forest Gate, London, E7 0NQ, (01) 534 1575, : Howard Mertk.
- 4th & Broadway**, See Island Records Ltd.
- Foxhole Records/Production**, c/o The Foxhole Organization, Soundwell, Bristol, BS16 4QZ, (0272) 611718, (0272) 575923, Managing Dir.: Martin Hilyer. Label(s): Wind-Up.
- Foxy Records**, Strawberry Fields, Shepherds Hills, Selling, Kent, ME13 9RD, 0227-85-267, Telex: 965823.
- Free Reed**, See High Peak Products Ltd.
- Free Red Records**, Old Chapel, Bridge Street, Belper, Derby, DE5 1AZ, 077382-7910, Telex: 377106.
- Fringe**, See Hostage Records.
- Frog Records**, 4 Ashcombe Gardens, Edgware, Middlesex, (01) 958-9947.
- Frothy Music**, 162 Temple Ave., Dagenham, Essex, RM8 1NB, (01) 595 1358, Managing Dir.: T. F. McCarthy.
- Fun After All**, See Music for Nations.
- Fun City**, See Independent Record Labels Ltd.
- Fundamental Music**, c/o Red Rhino, The Coach House, York, YO1 1EH, (0904) 36904 38734, Managing Dir.: Richard Jordan.
- Fusion Records**, 16 Rostherne Avenue, Old Trafford, Manchester, 16, (061) 226-4118.
- Future Earth Records**, 11 Sandycote Crescent, South Yorkshire, S63 7JP, (0709) 872875, Contact: D. Moffitt. Label(s): Ambush, Rial, Hi Flex.
- GC Recordings**, 26 Ives St., London, SW3 2ND, (01) 730 7291, Telex: 895577 Music G, Fax: (01) 589 0711, Managing Dir.: Sam Edwards.
- GRP**, See Ariola/Arista (IFPI).
- GTO Records**, 37 Soho Square, London, W1, (01) 734-4334.
- GWR Records**, 15 Great Western Rd., London, W9 3NW, (01) 286 3000, Telex: 299611 Unique G, Managing Dir.: Douglas D. Smith; Gen. Mgr.: Tom Doherty.
- G & M Tapes & Records (WS) Ltd.**, 308-310 High St., Stratford, London, E15, 534 4882, Telex: 263164. Label(s): Groove & Move.
- Galaxy Records**, 177 Upper St., London, N1, (01) 226 2783. Label(s): Sphinx, Mother Africa.
- Gama Records Ltd.**, 34 Boscombe Rd., London, W12, (01) 749 2455, Telex: 24224 ref: 928.
- Gammer Records**, 39 Ivygreen Rd., Manchester, (061) 860 4133.
- Gamut Distribution**, All Saints Passage, Cambridge, CB2 3LT, (0223) 358669, (0223) 351786. Label(s) Dist.: Abbey, Arco, Alpha, BB&L, Bedivere/Caballetta, Cambridge, Classical, Cantilena, Chandos, Chorale, Festivo, Gamut, Gimell, Grand Orgue, Green Helios, Hunter's Moon, Hyperion, Keyboard, Librasound, LM, Max Sound, Meridian, Molette, Uriska, Oxford University Press, Pan, Proudsound, Redbridge, Saydisc, Tara, Toccata, Vista, Woodward. (Franchise)
- Garghan-Nash Prodn.**, 102 Abbey Rd., Warley, West Midlands, B67 5LP, (021) 420 2827, Telex: 337279. (Exporter)
- Gasparo**, See Essex Record Distributors Ltd.
- Gaudeamus**, See ASV (Academy Sound & Vision Ltd.).
- Gazelle Records**, Piccadilly Plaza, York St., Manchester, M1 4AH, (061) 236 2537.
- Gazelle**, See Sonet Records Ltd.
- Gedmal Galvanic Ltd.**, Queenborough Ind. Est. Melton Rd., Leicester, LE7 8PF, 0533 602064.
- Gee Bee Records**, 6th floor, 9 Kingsway, London, WC2B 6FA, (0260) 270560, Cable: LONSON-LONDON W1, Telex: 267097.
- Ron Geesin Records**, Headrest, Scotsford Rd., Broad Oak, East Sussex, England, TN21 8TU, 04352-3994. Label(s): (Owned) Ron Geesin, (Licensed) KPM.
- Gem**, See Emerald Records Ltd.
- Gimmel Records**, 35 St. Clements, Oxford, OX4 1AB, (0865) 246266, Telex: 83135 TELKAY G. Label(s): (Owned) Gimmel.
- Gipsy Records Ltd.**, 2nd fl., 24 Baker St., London, W1, (01) 935 0694, Telex: 23840, Pres.: Sarah ann Kelly; Mktg./Sales Dir.: Paul Francis; A & R Dir.: Kin Kelly. Label(s): (Owned) Gipsy Records, Ltd.
- Glamour Records**, 23 Clinton Place, Seaford, BN25 1NP, 0320-893393.
- Glass Records**, Linburn House, 342 Kilburn High Rd., London, NW6 2QJ, (01) 824 0060, (01) 328 9521, Telex: 892843 Offlet G, Managing Dir.: David E. Barker.
- Glen**, See Homespun Recording Co. Ltd. (Homespun Records).

- Global Records**, 38 Biddulph Mansions, Biddulph Rd., London, W9 1HX, (01) 289-63378, Telex: 8813271 Gecoms G, Pres.: Peter Kirsten; Gen. Mgr.: Peter Knight, Jr.
Label(s): (Owned) Global. (CD-Manufacturer/Distributor)
- Globestyle**, See Ace Records Ltd.
- Go Ahead Records Ltd.**, Kerchesters, Waterhouse Ln., Kingswood, Surrey, (0737) 832837, Pres.: Syd Dale; Managing Dir.: Ian G. Dale; A & R: Michael McKinlay.
Label(s): (Owned) Go Ahead.
- Go-Fest**, See Ariola/Arista (IFPI).
- Go! Disc**, 8 Wendell Rd., London, W12 9RT, (01) 743 3845, (01) 743 3919, Managing Dir.: Andy MacDonald; Dir.: Juliet MacDonald.
- Goat Bag Records**, 7 Nesbitt Close, London, SE3 OXB, (01) 318-7389.
- Gold Records**, 20 Hyde Park Pl., Bayswater Rd., London, W2 2LP, (01) 723 7985.
- Gold Records Ltd.**, 83 Leonard St., London, EC2A4RB, (01) 729 5411.
- S. Gold Sons (Records) Ltd.**, Gold House, 69 Flempton Rd., Leyton, London, England, E10 7NL, (01) 539-3600, Telex: 894793 SGOLD, Fax: 015392176, Managing Dir.: Barrie Gold; Distribution Dir.: Tony Gold; Record Buyer: Stewart Perskey; Record Sales: Jonathan Gold; Sales Mgr.: David Mahoney. (Franchise)
- Golden Era**, See Zodiac Record-Wilcox Organisation.
- Golden Heritage**, 8 Park Lane, Croyden, Surrey, CRO 1JA, (01) 760-0887.
- Golden Wand**, See Children's Music Co.
- Goldsmith**, See Hot Lead Records.
- Goliath Records**, 52 Herne Hill, London, SE249QP, (01) 326-0516.
- Good City**, See Ultimate Records Ltd.
- Goughsoud**, See Music Galore Ltd.
- Goughsoud LTD**, 105 Emlay Road, London, W12 9TG, (01) 603-6831, Telex: 267431.
- Gower Publishing Co. Ltd.**, Gower House, Croft Rd., Aldershot, Hants, GU113HR, Telex: 858001 GOWER G.
Label(s): (Licensed) Caedman, Spoken Arts, Lyricord.
- Graff Electronic Machines Ltd.**, Woodhill Rd., Notts, NG237NR, 0636-893036.
- Gramplan Records Ltd.**, Airport Ind'l Estate, Wick, Caithness, (0955) 2787, Telex: 75107.
Label(s): (Owned) Gramplan, Morven.
- Grand Prix**, See Sonet Records Ltd.
- Grandstand**, See Big Bear Records.
- Grapevine**, See Pilgram Records.
- Graphic Sound**, Box 34, Maidstone, Kent, ME168DS, (0622) 675403, (0622) 663196, Telex: 965633 Graphics G, Managing Dir.: Richard Piper.
Label(s): Chance, Rich.
- Grasmere Music**, 59 Marpit Lane, Coulsdon, Surrey, CR3 2HF, (01) 486-9531.
- Great Bands**, See Emerald Records Ltd.
- Great Jazz Wholesale**, 26 Wendover Rd., Bromley, Kent, (01) 460 1139.
Label(s): (Owned) Reality.
- Great Western Records**, Rock House, Gravel Vilas, Gloucestershire, GL6 8PU, (0453) 886252.
- Green Grass Music**, 5 Lombard St., Dublin 2, (01) 778701, Gen. Mgr.: Tony McNulty.
- Greenhill Records**, Greenhill Fram, Greenhill Rd., Kent, CT6 3ZN, (0227) 363820.
- Greenpeace Int. Record Project**, Southbank House, Black Prince Road, London, SE1 7SJ, (01) 735-8171.
- Greensleeves Records Ltd.**, #7 Goldhawk Ind'l Estate, Brackenbury Rd, London, W6 0BA, (01) 749 3277, Telex: 8955504, Managing Dir.: Chris Sedgwick; A & R Dir.: Chris Cracknell; Promo. Dir.: Margot Boulet.
Label(s): (Owned) Greensleeves, U.K. Bubbles, Unit 7, Cool Rockers, (Licensed) RAS, Live & Learn. (CD-Manufacturer/Distributor)
- Greyhound Records Ltd.**, 130A Plough Rd., Battersea, London, SW112AA, (01) 924-1166, (01) 924-1471, Telex: 296222 GREYRC G, Fax: (01) 924-1471. (Franchise)
- Grosvenor Records**, 16 Grosvenor Rd., Handsworth Road, Birmingham, Warks, B20 3NP, (021) 356-9636, Owner/Dir./Mgr.: John R. Taylor; Company Sec.: Jean Taylor; Eng.: Chris Taylor; Sales/Sec.: June Farmer; Dir./Service: Charles Hollick.
Label(s): (Owned) Grosvenor, Hollick & Taylor.
US Reps.: Organ Literature Foundation (Baintree, MA).
- Guardian Sound Studios**, 26-28 Front Street, Pity Me. Co., Durham, DH1 5DW, 0385-62896.
- Guild Records**, 4 Chestnut Road, Kingston-on-Thames, Surrey, KT2 5AP, (01) 548-2916.
- Gull Records**, 4/7 The Vineyard, Sanctuary St., London, SE1 1QL, (01) 403-0007, Telex: 242224 MONREF G 2275, E-Mail: DGS2364, Fax: (01) 8131-9489, Managing Dir.: David R. Howells; Dir.: Irene Howells; A & R Dir.: Martin Patton.
Label(s): (Owned) Gull, Windows of the World, Miracle. (CD-Manufacturer)
- Gull Records & Songs**, 59A Connaught Street, Hyde Park, London, W2, (01) 402-1362, Telex: 24224.
- Gun**, See Candle Music Ltd.
- Gutta**, See Plankton Records.
- HEP**, See Vintage Jazz Music Society Records.
- HMV**, See EMI Records Ltd.
- H & L Records Ltd.**, 122 Shenley Rd., Borehamwood, Herts, (01) 207 2373. (Franchise, Importer)
- Henry Hadaway Organization**, 444 Finchley Rd., London, NW2 2HY, (01) 435 8063, Telex: 8954958 Ref 219.
Label(s): Satrii, Crash.
- Hammer Records Ltd.**, Box 4BT, 35-37 Wardour St., London, W1A 4BT, (01) 734 7195.
Label(s): (Owned) DDP, Hammer.
- Hannibal Records**, Box 742, London, W11 3LZ, (01) 727 7480, Telex: 8950511, Managing Dir.: Joe Boyd.
- Hannibal**, See Making Waves Ltd.
- Happy Face Records**, The Old Smithy, Post Office Ln., Kempsey, Worcester, (0905) 820 659, Telex: 3398921.
- Harmonia Mundi (UK) Ltd.**, 19-21 Nile St., London, N1 7LR, (01) 253 0863, (01) 253 0865, Telex: 296623.
- Harvest**, See EMI Records Ltd.
- Hasmick Promos**, Unit 23, Gardner Trading Estate, Beckenham, Kent, BR3 1QZ, (01) 659 7112, Telex: TELECOM GOLD 265871, Managing Dir.: Mike Hazeldine.
Label(s): Jasmine, Creative World, Giant of Jazz, Stetson.
- Have A Banana**, 18/21 Middle St., London, EC1 7JA, (0) 606 2492, Telex: 881498 ADPHON G.
- Havoc House Record Co. Ltd.**, Havoc House, Cods Hill, Beenharn, Berkshire, (0734) 71 3623, Cable: Havoc Reading, Telex: 84 8507 Att Bsm, Pres.: M. Guy Fletcher.
- Hawk Records**, 5/6 Lombard St., Dublin 2, (01) 774-229, (01) 779-762.
Label(s): (Owned) Hawk, Lunar, Puck.
- Hayden Laboratories Ltd.**, Hayden House, Chiltern Hill, Bucks, SL9 9UG, (0753) 888447, Telex: 849469 HAYLAB G.
- Headline Records Ltd. (IFPI)**, 29 Grange Ct., Grange Rd., Rathfarnham, Dublin 16, (01) 941-536.
Label(s): (Owned) Headline, Kick, Meglo.
- Heartbeat Records**, 14 Lansdown Place, Clifton, Bristol, BS8 3AF, 0272-730458.
- Heath Levy Music Co. Ltd.**, 184 Regent St., London, W1R 5DR, (01) 439 7731, Telex: 27557.
- HeartWarming**, See Pilgram Records.
- Heavy Metal America**, See FM-Revolver Records Ltd.
- Heavy Metal Canada**, See FM-Revolver Records Ltd.
- Heavy Metal Worldwide**, See FM-Revolver Records Ltd.
- Hedley Music Group**, 71 Rutland Rd., Chesterfield, Derbyshire, S40 1ND, (2246) 79976, Cable: HEDLEY.
Label(s): (Owned) Rutland, March.
- Heliodor**, See Polydor Ltd.
- Hellos Records**, 28 Dalrymple Crescent, Edinburgh, EH9 2NX, (031) 667 3633, Cable: Musica Viva, Proprietor: James Douglas; A & R Mgr.: S.J. Douglas; Prof. Mgr.: G.J. Douglas.
Label(s): (Owned) Caritas.
- Helmar Music/Bus Records**, 5 Lombard St. East, Dublin 2, (01) 791865, (01) 793799, Telex: 32618 GDGD EI, Managing Dir.: Marcus Connaughton.
- Herald**, See New Music Ents.
- Heritage Records**, 10 Hagan Court, Lad Lane, Dublin 2, 001-760928.
- Hermes**, See Nimbus Records Ltd.
- Hertford Records**, 38 Hertford Street, London, W1Y 8BA, (01) 493-5961, Telex: 263912.
- Hex Records Ltd.**, Aldwych House, 53/55 Bethel St., Norwich, NR2 1NR, (0693) 23138.
Label(s): (Owned) Hex, Paper Pig.
- Hi-Lo Records & Tapes**, 50 Falcon Rd., Guildford, Surrey, GU1 4JD, (0483) 37380.
- Hi-Tech Records**, 103 Eastwood Rd., Guildford, Surrey, GU5 0DX, (0483) 892004, Managing Dir.: Keith Ryder.
- High Peak Products Ltd.**, Old Chapel, Belpar, Derby, DE5 1AZ, 077382 7910, Telex: 377106 Att: Dufford, Managing Dir.: Neil Wayne.
Label(s): (Owned) Free Reed.
- Highway Records Ltd.**, 6A Foregate St., Astwood Bank, Redditch, Worcester, B96 6DW, (0527) 893737.
Label(s): (Owned) Highway, Leader, Park, Trailer.
- Hill & Dale**, See Leader Sound Ltd.
- Hillside Records**, Levington Road, Ipswich, Suffolk, 0473-79711.
- Hippodrome Records**, Hippodrome, Stage Door, London, WC2, (01) 439 6916.
- His Master's Voice**, See EMI Records (Ireland) Ltd.
- Hive Records**, 81 Osbaldeston Road, Stamford Hill, London, N16, (01) 806-1864.
- Hobsons Choice Music**, 176 Ribblesdale Road, London, SW166QY, (01) 769-2175.
- Hollick & Taylor**, See Grosvenor Records.
- Hollywood Records Ltd.**, 38-4 Upper Clapton Rd., London, G5 8BQ, (01) 806 0071, (01) 806 0074, Telex: 261697 HOLREC G, Managing Dir.: John Edward.
Label(s): (Owned) Hollywood. (CD-Manufacturer)
- Holyrood**, See REL Records.
- Home Movies**, 72 Longbridge Rd., Barking, Essex.
Label(s): (Owned) Quality, Soccer.
- Homespun Recording Co. Ltd. (Homespun Records)**, 13 A/B Conyngham Rd., Dublin 8, (01) 714879, (01) 714888, Managing Dir.: William McBurney; Sales Mgr.: Kevin Kiely.
Label(s): (Owned) ARA, Derry, Folk, Glen, Homespun, Horslip, Misty, Outlet, Praise, Topspin, Spin, Ulster, Zip.
- Hook, Line 'N' Sinker Records**, 6A Foulden Rd, Stoke Newington, London, N16, (01) 249 7501.
- Horatio Nelson Records**, 106 Marylebone High Street, London, W1M 3DB, (01) 935-5659.
- Horizon Records Ltd**, Horizon House, Warrick Rd., Coventry, CV3 6GS, (0203) 21000.
Label(s): (Owned) Horizon.
- Horslip**, See Homespun Recording Co. Ltd. (Homespun Records).
- Hot Lead Records**, 34 Lake Terrace, Hunslet, Leeds, York, LS102JG, (0532) 700010.
Label(s): (Owned) Goldsmith, Hot Lead.
- Hot Rock**, 35 Penybryn Way, Shropshire, TF107ER, 0952-810870.
- Hot Wire**, See WEA Records (Ireland) Ltd.
- Hotshot Records**, 29 St. Michaels Rd., Leeds 6, Yorkshire, (0532) 742106.
Label(s): Labels Dist.: Ace, Affinity, Appaloosa, Big Beat, Boplicity, Black'n'Blue, Charly, Flyright, Heritage, Crazy Kat, Kent, Matchbox, Red Lightnin', Sonet, Spottite, Travellin Man & others. (Franchise)
- House Records**, 1 Balmoral Road, London, E10 5ND, 01-556-5717.
- Hubba disc**, c/o Harvey & The Wallbangers, London, SW9 8EL, (01) 733 2240, Telex: 8955127 BRIENT G.
- The Human Touch**, The White House, Bures, Suffolk, CO8 5DD, (0787) 227 866, Telex: 943763 CROCON G Ref SPH.
- Humber Records**, 66 Freeman Street, South Humber-side, 0472-57629.
- Hunter's Moon**, See Essex Record Distributors Ltd.
- Hybrid Records**, 452 Fulham Rd., London, SW6 1BY, (01) 381 6168, Telex: 8952916 ZIRCONG.
- Hyperion Records Ltd.**, Box 25, London, SE9 1AX, (01) 859 6156, Telex: 892650 HYPERY.
Label(s): (Owned) Helios, Hyperion.
- Hypothetical Records**, 36-38 Hanway Street, London, W1P 9DE, 01-637-2698.
- Hypothetical**, See Initial Recording Co.
- IAJRC**, See Vintage Jazz Music Society Records.
- I-Anka**, Box 917, London, W10 5FA, (01) 968 6221.
- ID Records**, 1-2 Munro Terrace, London, SW100DL, (01) 351) 3355, Telex: 8954921 Shobiz G, Managing Dir.: John Curd.
- IDK Records**, 9 Kentish Town Rd., London, NW1 8NH, (01) 267 5252.
- IMS (Import Music Service)**, 54 Maddox St., London, W1R 9RA, (01) 499 3161, (01) 499 3187.
- I Major**, 4 Manchester Mews, Manchester St., London, W1M 5PJ, (01) 935 4829, Telex: 269505 Imajor G, Managing Dir.: Pete Winkelman.
- IRS Records Ltd.**, 5 Sherwood St., London, England, W1B 7RA, (01) 437-9797, Telex: 29938 MCA REC G, Pres.: Miles Copeland; Managing Dir.: Steve Tannett; Label Mgr.: Andy McNaughton.
Label(s): (Owned) Illegal Records.
- IVA**, See Island Records, Ltd.
- I & B Records Ltd.**, 2A Wentham Ave., London, NW10, (01) 960 9169, (Franchise, Importer, Exporter)
- Ice Records**, 4 Swan Yard, London, N1 1SD, (01) 354 3600, Telex: 264709 ICEUKG.
- Ideal Music Records**, 231 Canalot Production Studios, London, W10 5BN, (01) 960 6372.
Label(s): Lifeline.
- Individual Record Co.**, 3 The willows, Newington, Kent.
- Ignition Records**, 96 Peterswood, Essex, CM187RN, 0279-25171.
Igu, See Musac (Scotland).
- Illegal Records**, See IRS Records Ltd.
- Illuminated Records**, 452 Fulham Road, London, SW6, 01-381-1393, Telex: 8952916.
- Immaculate Records**, Pacific House, Vale Rd., London, N4 1QB, (01) 800 3288. (also see Pacific Records PLC.)
- Immediate**, See Hawk Records.
- Immediate Sound Services Ltd.**, 6 Orsmann Rd., London, N1 5QN, (01) 739-9672.
- Impact**, See Ace Records Ltd.
- Imperial**, See K-Tel Int'l (UK) Ltd.
- Impetus Distribution**, 587 Wandsworth Rd., London, SW8 3JD, (01) 720 4480. (Franchise)
- Impex Music Ltd.**, 20 Artelsian Rd./1A Courtneil St., London, W2 5DD, (01) 229 5454, (01) 229 5888, Telex: 25382 MUSIK G, Managing Dir.: Colin Walkden; Gen. Mgr.: Doug Rhodes; 12" Buyer: Elke Matzek; CD Sales: Stuart Knapper; Classical Sales: Carole Edwards. (Franchise, Importer)
- Import Music Service**, 54 Maddox St., London, W1, (01) 499 3161, Telex: 261583, (Franchise, Importer)
- In Recordings**, Falcon Mews, London, SW129SJ, (01) 675 5584, Telex: 265871 Monref G, Fax: (01) 675 6313, Contact: Keith Robles.
- IN Tape**, Unit 3, 104 Northenden Rd., Sale, Cheshire, M33 3HB, (061) 834 5835.
- Incus Records**, 14 Downs Rd., London, England, E5, 01-986-6904, Dir.: Evan Parker; Dir.: Derek Bailey.
Label(s): (Owned) Incus.
- Independent Record Labels Ltd.**, 194-196 Kensington Park Rd., London, W11 2ES, (01) 727 0734, Telex: 296411.
Label(s): (Owned) Deptford, Fun City, Illegal, Step Forward, Total Noise, WXYZ, (Licensed) I.R.S. (USA).
- Independent Music Sales**, 5/6 Lombard St., Dublin 2, (01) 779-046, (01) 720-498, (Franchise)
- Independent Soul Records (ISR)**, 21 Old Rd., Weston, Stafford, ST162RH, (0889) 270046.
- Independent Tape Duplicators (I.T.D.)**, Faraday Rd., Unit 21, Aylesbury, Bucks, 0296-27211, Telex: 837520.
- Index**, See Blue Inn Records Ltd.

- Indipol Records**, 98 Gordon Hill, Enfield, Middlesex, EN2 0QS, (01) 366 7023, Managing Dir.: Steve Coe. **Inevitable**, See Tessa Ward Ltd.
- Inevitable Records Ltd.**, Amazon Studios, I.S.D. Stopgate Ln., Liverpool, England, 4334YA, Managing Dir.: J. J. Lewis.
- Inferno Records**, 3 Dale End, Birmingham, B4 7LN, 021-236-9201.
- Influx Records**, 113/117 Farringdon Rd., London, EC1R3BT, (061) 224 2655, (061) 224 5050, Managing Dir.: John C. Nuttall.
- Initial Recording Co.**, 36-38 Hanway St., London W1, (01) 637 2698.
Label(s): (Owned) Hypothetical, Initial, (Licensed) Bomp Int'l (USA).
- Interstate Music Ltd.**, Box 74, West Sussex, RH110LX, 029-384-0969.
- Intouch Records**, Box 358, London, W5 1TY, (01) 998 5976, Telex: 268048 Exltdn G, Managing Dir.: Anne Marie Gerardin.
- Iona Records**, 155 Stockwell St., Glasgow, G1 4LR, 041-552-0969.
- Irmgarz Records**, 1 Clarence House, Rushcroft Rd., London, SW2 1JJ, (01) 274 2025, Managing Dir.: Jan Winters.
- Ironic Records**, Box 58, Wokingham, Berkshire, RG117HN, (0344) 772061, Telex: 848210, Gen. Mgr.: Jeremy Belshaw; Creative Dir.: Annette Peacock.
Label(s): (Owned) Ironic.
- Irs Records**, 72-74 Brewer St., London, W1R 3PH, 01-741-1511.
- Isis Musik**, 26A Burrows Rd., London, (01) 451 1686.
Label(s): (Owned) Isis Musik, (Licensed) Dada Musik, Kongo, Tree of Life Prod.
- Island Records, Ltd.**, 22 St. Peter's Sq., London, W6 9NW, (01) 741-1511, Telex: 934541, Managing Dir.: Clive Banks; Int'l Dir.: Phil Cooper; Gen. Mgr.: Dave Domleo; Head of Press: Rob Partridge; Head of Promo.: Guy Holmes.
Label(s): (Owned) Mango, 4th & Broadway, IVA, Dgtl/Tied Records, Sleeping Bag Records, Ltd., ZIT Records, Ltd., Taxi, Inc., (CD-Manufacturer/Distributor) (also see Ariola Eurodisc GmbH)
- Island Visual Arts (Soundtracks)**, 22 St. Peter's Sq., London, W6 9NW, (01) 741 1511, Telex: 914541 Ackee G, Managing Dir.: Marc Marot.
- Isle of Light Records**, Lower Beeny Farmhouse St. Juliot, Cornwall, 08405-487.
- JBM Records**, 2 Cecil Close, Ashford, Middlesex, TW151RW, (078 42) 51063, Managing Dir.: Jayson Black.
- JG Recordings**, 85 Rogers Ln., Stokes Page, Slough, Berkshire, SL2 4LW, (02814) 4373, Managing Dir.: Beverley Campion.
- JSH Records**, 119/121 Freston Rd., London, W11, (01) 243 0011, Managing Dir.: Julian Henry.
- JSP Records**, 112 Sunny Gardens Rd., London, NW4, (01) 203 1324. (CD-Manufacturer)
- LSU Distribution**, 21 Bull Green, North Yorkshire, HX1 2RZ, (0422) 64773, (0422) 833615. (Franchise)
- The Jackson Recording Co.**, The Studios, Herts, WD3 2XD, 09237-72351.
- Jade Records**, 18 Grange Dr., Leics, LE131EY, 0664-69486.
- Jamming Records**, 45-53 Sinclair Rd., London, W14, 01-602-048.
- Jammy Music Library**, See Jammy Records.
- Jammy Records**, Inchbank House, 957 Dumbarton Rd., Glasgow, Scotland, G14 9UF, (041) 339-5337, Gen. Mgr.: John D.R. MacCalman; Mktg. Mgr.: J. Andrew Harvey.
Label(s): (Owned) Jammy Records, Jammy Music Library. (CD-Manufacturer)
- Jarrow Prods. Ltd.**, 30 Thayer St., London, W1, (01) 486 0385.
Label(s): (Owned) Key.
- Jasmine Records**, 29 Bell St., London, NW1 5BY, 01-723-1102.
- Jay Cee Music**, 31 Eccleston St., Prescott, Merseyside, L34 5QA, (051) 430 9001, Managing Dir.: John Fairclough.
- Phil Jay**, 6 Roxy Ave., Essex, RM6 4AN, (01) 590 3125. (Franchise)
- Jayboy**, See President Records Ltd.
- Jaycee Cassettes-The Baby Soothers**, 19 Golf Links Rd., Somerset, TA8 2PW, (078 42) 51063.
- Jazz Horizons**, 103 London Rd., Sawbridgeworth, Herts, CM219J, (0297) 725863. (Franchise, Importer)
- Jazz Imports**, 152 Toms Ln., Herts, WD4 8NZ, (0927) 64399. (Franchise, Importer)
- Jazz Music (Manchester)**, 7 Kildare Rd., Swinton, Manchester, M27 3AB, (061) 794 3525. (Franchise)
- Jester's Court**, See Broadside Records.
- Jet Records**, 44 Parkside, London, SW19, 01-947-7092.
- Jet Star**, 78 Craven Park Rd., London, NW10, (01) 961 5818. (Franchise, Importer)
- Jewish Music Prods.**, Box 232, Middlesex, HA1 2NN, 01-907-1905.
- Jigsaw Records**, 115 Old Lodge Ln., Purley, Surrey, CR2 4DP, (01) 868-3457, Managing Dir.: Dave Williams.
Label(s): (Owned) Jigsaw. (CD-Manufacturer)
- Jive Records**, Zomba House, 165/167 Willesden High Rd., London, NW102SG, (01) 459 8899, Telex: 919884, Fax: (01) 451 3900.
Label(s): Live Afrika, Live Electro, Lifestyle.
- Jon**, See Chic-A-Boom Ltd.
- Joy**, See President Records Ltd.
- Joy Records**, Beechwood, Beech Grove, Bucks, 02403-4990.
- Juice Records**, 38A Ovington Sq., London, SW31LR, (01) 589 5445, Cable: Juice London, Managing Dir.: Roland Rennie.
- Jungle Records**, 24 Gaskin St., London, N1 2RY, (01) 354 1311, (01) 359 8444/9161, Telex: 896559 GECOMS G.
Label(s): (Owned) Jungle, Fall Out, Arkham House, Obsession.
- KK Records**, 33B Loampit Hill, London, SE137SZ, (01) 691 4126, Managing Dir.: Floyd W. Knight.
Label(s): Firm.
- KR Recordings Ltd.**, Box 212, London, SW1, (01) 730 7291, Telex: 8955771.
Label(s): (Owned) KR.
- K-tel Int'l (UK) Ltd.**, K-Tel House, Western Ave., London, W3 0TU, (01) 992 8055, Telex: 934195.
Label(s): Applause, Arrival, Era, Imperial, K-Tel, Kilo, Lotus.
- Kak Records**, 5 Holmes Rd., London, NW5, (01) 267 0752, (01) 482 1337, Managing Dir.: Phil Rapier Smith.
Label(s): Noise Butter, Kak France.
- Kamouflage Records**, 5 Theobald's Rd., London, WC1X8SE, (01) 242 6886, Cable: DEJAMUS, Telex: 27135.
- Kandanse**, See Oval Records, Ltd.
- Karbon Records**, 19 All Saints Rd., London, W11 1TY, 01-229-7105, Telex: 265871.
- Kay Drum Records**, 42 Priory Ave., London, W4 1TY, 01-995-7711, Telex: 268048.
- Kennick Records**, 11 Kings Rd., London, SW3 4RP, (01) 589 7711, Telex: 268048 Ext LDN G Kennick, Managing Dir.: Nicola Merton-Richards.
- Kent**, See Ace Records Ltd.
- Kent Records**, 48/50 Steele Rd., London, NW107AS, (01) 453 1311, Telex: 893805 ACEREC G.
- Kenwick Music Ltd.**, 50 Kennick Sq., London, SW10XJW, 01-589-7711, Telex: 268048.
- Key**, See Jarrow Prods. Ltd.; Kingsway Music Ltd.
- Kick**, See Headline Records Ltd.
- Kicking Mule**, See Sonet Records Ltd.
- Killerwatt Records**, See Kingdom Records.
- Kilo**, See K-Tel Int'l (UK) Ltd.
- Kinell Records**, 150 Southampton Row, London, WC1B5AY, 01-278-3331.
- Kingdom Jazz**, See Kingdom Records.
- Kingdom Records**, 9/11 Monmouth St., London, England, WC2H9DA, (01) 836-4763, Telex: 8954958, Managing Dir.: Terry King; Sales Dir.: Mike Oberman; A & R Dir.: Jeff Summers.
Label(s): (Owned) Kingdom Jazz, Killerwatt Records, Bandit Records. (CD-Manufacturer)
- Kingsley Sound & Vision**, 120 Kings Rd., Hamshire, GU139DU, 02514-20053.
- Kingsway Publications Ltd.**, Lottbridge Drive, Eastbourne, East Sussex, BN236NT, (0323) 27454.
Label(s): (Owned) Dove, Key, Kingsway.
- Kiosk Records**, 249/251 Kensal Rd., London, W10 5DB, (01) 960 7386, Telex: 8951182 GECOMS G.
- Kitchennare**, See CBS Records UK.
- Kitchenware Records**, St. Thomas St. Workshops, Newcastle-upon-Tyne, (091) 232 4895, Telex: 265871.
- Klub Records**, 9 Watt Rd., Hillingdon Ind'l Estate, Glasgow, Scotland, G52 4RY, (041) 882 9060.
- Kongo**, See Isis Musik.
- Konk Records**, 84-86 Tottenham Ln., London, N8 7EE, 01-340-7873.
- Korova Records**, 17 Berners St., London, W1P 3DD, (01) 637 3771. (also see WEA Records Ltd.)
- The Kruger Organisation**, Box 130, Hove, East Sussex, England, BN3 6QU, (0273) 550088, Pres.: Jeffrey S. Kruger; Vice Pres.: Trisha Walker.
Label(s): Bulldog, Ember, Great Voices of the Century, Twenty Golden Pieces of, Enery.
- LFP**, See EMI Records Ltd.
- LMP Records/River City Records**, 67 Hotspur St., Tynemouth, Tyne & Wear, NE304EL, (091) 258 0422, Telex: 537681.
- LOE Records**, 159 Broadhurst Gardens, London, NW6 3AU, (01) 328 6100, (01) 328 6215/6228, Telex: 24222 Monref G ref 2203, Managing Dir.: Dudley Allen.
- LRM Records**, sallsbury House, 204 Hammersmith Rd., London, W6 7DG, (01) 741 73535, Managing Dir.: Richard Glazebrook; Managing Dir.: Marino Roberts.
- The Label Record Co.**, 106 Dawes Rd., Fulham, London, SW6 7EG, (01) 385 5660, (01) 385 6012.
- Laborghini Records**, 14 Vale Ct., Maida Vale, London, W9, (01) 286 1283, Telex: 266092.
- Ladyslipper**, See Women's Revolutions Per Minute.
- Lancaster Records**, 18 Lancaster Mews, London, W2 3QE, 01-723-4499.
- Landslide Records**, Box 14, London, SW5 0DP, (01) 373 8629, Telex: 265871 Monref G, E-Mail: 78.DGS 1404, Mgr.: Dennis Muirhead.
- Lapwing Records Ltd.**, 82 Sunnyside Rd., Aberdeen, AB2 3LR, (0224) 483696.
Label(s): (Owned) Lapwing, Beasite.
- Lark Records**, 107 Park Rd., Derbyshire, DE7 5ND, 0602-305110.
- Lasgo Exports Ltd.**, Unit 2, 377/388 High Rd., Willesden, London, NW10, Telex: 22111 LASGO G, Fax: 451 6773, Chrmn.: Peter Lassman; Joint Managing Dir.: Mark Ballbon; Dir.: Nick Lassman; Dir.: Richard Stern. (Fran-
- chise, Exporter)
- Le Ray Records**, 71 Broomleigh St., London, NW6, (01) 459-8899, Telex: 919884.
- LeMatt Music**, c/o Stewart House, Hillbottom Rd., Buckinghamshire, (0494) 36301, (0494) 36401, Telex: 837173. (Franchise)
- Leader**, See Highway Records Ltd.
- Leader Sound Ltd.**, 209 Rochdale Rd., Greetland, Halifax, West Yorks, HX4 8JE, (0422) 76161.
Label(s): (Owned) Hill & Dale.
- Leeholme Studio Services Ltd.**, 350-345 Lea Bridge Rd., London, E10 7LD, (01) 556-4748.
- Legend Records**, Grafton House, 1/2 Golden Sq., London, W1R 3AD, (01) 439 8442, Telex: 261507 Ref 3252, Managing Dir.: Mike Heap.
- Legion Music/Eagle Records (IFPI)**, 16 Bloomfield Terrace, London, SW1, (01) 730 9581.
Label(s): (Owned) Eagle, Vulture.
- Leisure**, See Dansan Records Theatreland Ltd. (IFPI).
- LeMatt Music**, c/o Stewart House, Hill Bottom Rd., Buckinghamshire, (0494) 36301, (0494) 36401, Telex: 837173, Managing Dir.: Ron Lee.
Label(s): Check, Grenouille, Pogo, Swoop, Sarg, Zarg.
- Leo Records**, 35 Cascade Ave., London, N10 3PT, (01) 883 9910.
- Leopard Music**, 23 Thrayle House, Stockwell Rd., London, SW9 0XO, (01) 405 1503, Managing Dir.: Michel Duval.
- Level Vibes**, 81 Harriey House, Marylebone Rd., London, NW1 5HT, (01) 486 8794, Telex: 265871, E-Mail: DGS 2212, Dir.: Erskine Thompson; Dir.: Sue Thompson.
- Liberty**, See EMI Records (Ireland) Ltd.
- Lick Records**, Top floor, 9 Maddox St., London, W1, (01) 629 7447, Managing Dir.: Richard Bishop.
- Light**, See Word UK Ltd.
- Lightning Dial**, 103 Bashley Rd., London, NW106SD, (01) 965 555, Telex: 927813 Larrec. (Franchise)
- Lightning Records & Video**, 841 Harrow Rd., London, NW105NH, (01) 969-3255.
- Limelight Records Ltd.**, 33 Newman St., London, W1P 3PA, (01) 637 5756.
- Lindisfarne Musical Productions**, 67 Hotspur St., Tyne & Wear, NE304EL, (091) 258-0422.
- Line-Up/On Line Records**, 9A Tankerville Pl., Newcastle-upon-Tyne, NE2 3AT, (091) 281 6449, (091) 274 1568, Managing Dir.: Chris Murtagh.
- Linguaphone Institute Ltd.**, Beaver Ln., London, W6, (01) 741-1655.
- Linn Records**, 257 Drakemire Dr., Glasgow, G45 9SN, (041) 634 0371, Cable: Eurodeck, Telex: 77301 Sondex G.
- Lion Records**, 5 Red Lion Yard, Colchester, Essex, (0206) 66899.
- Lismor Recordings**, 42 Kilmarnock Rd., Glasgow, Scotland, G413NH, 632-9269, Partner: Ronnie Simpson; Partner: J. Andrew Harvey; Accounts: Katie Kenna; A & R: Robert McDowall.
Label(s): (Owned) Lismor Recordings, Lismor Folk, Neptune Records.
- Lisson Records**, 14A Shouldham St., London, W1H 5FG, (01) 724 5826, Telex: 826067, Managing Dir.: Tilly Rutherford.
- Listen for Pleasure**, See Music for Pleasure Ltd. (IFPI).
- Lithon Recording Co.**, 17 Westpark Ave., Kent, 0843-28408.
- Little David**, See WEA Records Ltd.
- Live Oak**, See Word UK Ltd.
- Live & Learn**, See Greensleeves Records Ltd.
- Livia Records**, 11 Capel St., Dublin, 748169, Dir.: Gerald Davis.
Label(s): (Owned) Livia.
- Living Era**, See ASV (Academy Sound & Vision Ltd.).
- Living Prods.**, 39 Tadome Rd., Surrey, KT205FT, 073781-2922.
- Lochshore**, See Musac (Scotland).
- Logo**, See Transatlantic Records Ltd.
- Londiac records**, 386/388 Green St., Upton Park, London, E13, (01) 552 2936.
Label(s): Time Unlimited.
- London Jazz**, See Zodiac Record-Wilcox Organisation.
- London Records Ltd.**, Box 2LB, 15 St. George St., London, W1A 2LB, (01) 499 04 22, Telex: 261583, Fax: (01) 629 68 10, Managing Dir.: Roger Ames; F & A Mgr.: Paul Lower. (CD-Manufacturer/Distributor) (also see PolyGram Records Ltd.)
- Loose Change**, See Rare Rhythm Records.
- Loose Records**, 296 Chiswick High Rd., London, W41PA, (01) 995-6814, Telex: 881148 SPACES.
Label(s): (Owned) Brickyard, Loose, Rondercrest, (Licensed) Animus, Parole, Edition.
- Loose Tubes**, 43 Durham Rd., London, N2 9DR, (01) 444-2888.
- Lotus**, See K-Tel Int'l (UK) Ltd.
- Loudon**, See Emblem Records Ltd.
- The Luggage Label**, See Jo Lustig Ltd.
- Luke ATB**, 31 Blackwood Rise, Leeds, LS167BG, (0532) 678377.
- Lunar Records**, 5 Lombard St., Dublin, 2, (0001) 774229, (0001) 779762, Telex: GD GD 32618 EI, Managing Dir.: Brian Molly.
Label(s): Nugget.
- Lunar**, See Hawk Records.
- Jo Lustig Ltd.**, Box 472, London, SW7, (01) 373 3269, Cable: JOLUSTIG, Telex: 21879.

- Label(s): (Owned) The Luggage Label.
Lynstone Recording Ltd., 5-9 Wedmore St., London, N19 4RU, (01) 263-1378.
- Lyrichord**, See Gower Publishing Co. Ltd.
- Lyrta Records Edition (IFPI)**, 99 Green Ln., Burham, Slough, SL1 8EG, (06286) 4208.
- MAM Records Ltd.**, 24/25 New Bond St., London, W1, (01) 629 9255, Cable: MAMARTISTE, Telex: 27867.
- MCA Records Ltd. (IFPI)**, 72-74 Brewer St., London, S1R 3PH, (01) 437 9797, Telex: MCAREC 23158.
 Label(s): Camel, Curb, Gold Mountain, Impulse, I.R.S., Solar.
- MDM Records**, 61/63 Portobello Rd., London, W11 3DD, (01) 221 4546, Telex: 295417 Siren G.
- MFP**, See EMI Records Ltd.
- MGM**, See Polydor Ltd.
- MHG Cassettes/Warm Records**, Daily Rd., Maybole, Ayrshire, Scotland, KA197AX, (065) 82200.
 Label(s): (Owned) MHG, Warm.
- M. M. C.**, See Making Waves Ltd.
- MPI Music Group**, See Master Project, Inc.
- M-Port**, See Audiotrax Records Ltd.
- MWM**, See Mawson & Wareham (Music) Ltd.
- M & A Records**, southbank House, Black Prince Rd., London, SE1 7SJ, (01) 587 1545, Telex: 295555 LSPG, Fax: (01) 430 0380, Managing Dir.: Alice Spring.
- Mach 1 Records**, Linford House, Linford, Hampshire, GU350NZ, (04203) 4208.
- Maestro Records**, 188 Merton High St., London, SW191AY, (01) 543 6907, Managing Dir.: Tommy Sanderson.
- Magnet Records Ltd. (IFPI)**, Magnet House, 22 York St., London, W1H 1FD, (01) 486 8151, Cable: MAGLONDON, Telex: 25537.
 Label(s): (Owned) Magnet.
- Magnetic Images Ltd.**, Jordan House, London, N1 6EE, (01) 968-8848.
- Magnum Force**, See The Magnum Music Group Ltd.
- The Magnum Music Group Ltd.**, Magnum House, Drake House, Staines, Middlesex, TW182AW, (0784) 62426, Telex: 936689 ESJAY G, Managing Dir.: Nigel Molden; Co. Sec.: Julia Molden; Gen. Sales Mgr.: Mike Goldsmid; Media Coord.: Virginia Bray.
 Label(s): (Owned) Magnum Force, Blue Moon, Sundown, Thunderbolt, Meteor. (CD-Manufacturer)
- Maintefure Records**, Box 195, London, N14 5DF, (01) 368 2621.
 Label(s): Triple 'C'.
- Mainline Record Co.**, Unit 1, Mill Ln., Croydon, CR0 4AA, (01) 686 3636, Telex: 2326 Mainco G, Fax: (01) 681 8005. (Franchise)
- Mainspring Records**, 2 Darby Crescent, Middlesex, TW165LB, (01) 768-2358.
- The Major Record Co.**, 8 Cleveland Rd., Chiswick, London, W4 5HP, (01) 994 1956, Telex: 934386 BMS G, Contact: Harry Cowell.
 Label(s): ARC.
- Making Waves Ltd.**, 6-8 Allie St., London, England, E1 8DE, (01) 481-9917, Managing Dir.: Barry Martin; Sales Mgr.: Elaine Taylor; A & R: Andy Frain; Export Sales: Phil Gorman.
 Label(s): (Owned) Making Waves, Spindrift, M. M. C., Hannibal, Rounder Europa, Big Time U. K., Bam Caruso, Earthworks Int'l.
 US Reps.: Important (Jamaica, NY); Rounder (Cambridge, MA); City Hall (San Rafael, CA).
 Int'l Reps.: Amalthea (Sweden); Jayrem (New Zealand); Gael Linn (Ireland); Solomon & Peres (Northern Ireland); Transmedia (Portugal); Ard (Tasmania); Incercord (West Germany). (CD-Manufacturer/Distributor)
- Malaco Dance**, 38 Langham St., London, W1N 5RH, (01) 636 5822, Telex: 9419076 Miral G.
- Malaco Records**, 38 Langham St., London, W1N 5RH, (01) 636 5822.
- The Management Company**, 9 Maddox St., London, W1, 01-629-7447.
- Mango**, See Island Records, Ltd.
- Manhattan**, See EMI Records Ltd.
- Maranatha**, See Word UK Ltd.
- Marathon Records**, 30 Great Portland St., London, W1N 5AD, 01-637-2256, Telex: 28604.
- Maratone**, See Bus Records.
- March**, See Hedley Music Group.
- Howard Marks**, 1 Ivy Rd., Waltham Forest Rd., London, E17. (Franchise)
- Marshalls**, See Pilgram Records.
- Marvellous**, See Sonet Records Ltd.
- Master Disc**, Charters S. Hampton Rd., Cadnam, Southampton, SO4 2NA, (0703) 812551, Managing Dir.: Paul Rutter.
- Master Projects, Inc.**, Music Div., London, W2, Gen. Mgr.: Jeff Hutchings.
 Label(s): (Owned) White Wings Int'l, MPI Music Group.
- Masterpieces**, See Starblend Records Ltd.
- Match Box**, See Saydisc Records.
- Matrix Processing & Machinery**, Musitech Limited, 11-13, Temple End, Bucks, HP135DM, 0494-37526.
- Mawson & Wareham (Music) Ltd.**, Midgy Ha, Sharperton, Northumberland, NE657AS.
 Label(s): (Owned) Black Crow, MWM, Rubber, Vallium.
- Mayking Records Ltd.**, 57 Portobello Rd., London, W11 3DB, (01) 727-2614, Telex: 268384.
- Maylands Records**, 293 Main Rd., Sidcup, Kent, DA146QL, (01) 300 5003, Managing Dir.: David May.
- Mays Records (Tapegames)**, 11 Oxford St., London, W1R 1AD, (01) 439 2568.
- McCauley Brothers Music**, City House, Nottingham, NH1 6BH, 0602-413783, Telex: 377844.
- Barry McKay Int'l Music (UK)**, 14 Vane Close, Rosslyn Hill, Hampstead, London, NW3 5UN, (01) 794 5193, (01) 794 4369, Telex: 517681, Fax: (091) 281 8430, Managing Dir.: Barry McKay.
- Media Burn**, 36 Hanaway St., London, W1, (01) 580 8898.
- Mega Organisation**, 9A Hallcroft Ln., York, YO2 3UG, 0904-703764.
- Meglo**, See Headline Records Ltd.
- Mellow McKinzie Records**, 155 Chiswick Village, Chiswick, W4 3DG, 01-994-3803.
- Memoir Records Ltd.**, Box 66, Pinner, Middlesex, HA5 25A, (01) 886 4865.
 Label(s): (Owned) Memoir.
- Mercedes Music Corp. (UK) Ltd.**, 54 Hanover Steps St., St. George's Field, London, W2 2YG, (01) 724 1681, (01) 954 4120, Telex: 24224 ref. 2722.
- Meridian Records**, Box 317, Etham, London, SE9 4SF, (01) 857 3213.
 Label(s): (Owned) Duo, Meridian.
- Metal Records & Publishing Ltd.**, 75 Woodpark Dr., Knaresborough, HG5 9DL, (0423) 863 776.
 Label(s): (Owned) Metal.
- Metalbeat**, See Virgin Records Ltd. (IFPI).
- Meteor**, See The Magnum Music Group Ltd.
- Micro Cassettes**, Gunshot House, Willborough Green, West Sussex, RH140AQ, (0403) 752373, : Derek Lawson.
- Micro Records**, 27A Fouracre Close, Devon, EX4 8LS.
- Midas Records**, 104 Harley House, London, NW1 4PR, 01-935-3987.
- Midland Record Co. Ltd.**, Chase Rd., Brownhills, West Midlands, WS8 6JT, 44 543 378 222, Telex: 338212. (Franchise, Importer)
- Midnight Music (Records)**, Box 333, Bushey Watford, WD2 3UN, (01) 950 9507, Telex: 9419501 MIDMUS G, Managing Dir.: Nick Ralph.
 Label(s): Last Movement, Two Crabs, Living Cream, Glass Fish.
- Mike's Country Music Room**, 18 Hilton Ave, Scotland, AB2 3RE, (0224) 44776. (Franchise, Importer)
- Milkhake Records**, 5 Kenish Town Rd., London, NW1 8NH, (01) 482 1095.
- Mint**, See Emerald Records Ltd.
- Miracle**, See Gull Records.
- Miracle Gospel Music**, 4 Acre Ln., Brixton, SW2 5SG, (011) 441 737 7711. (Franchise)
- Mirror Records**, 122 New Cross Rd., London, SE14, 01-635-9113, Telex: 8814198.
- Missions Discs**, Box 134A, Thames Ditton, Surrey, KT2 0TY, (01) 398 6413, Telex: 912881 CWTXUK attn Plx A.
- Mr. Sam (Music)**, 12 Thayer St., London, W1M 5LP, (01) 935 8323.
- Mistur Records (UK)**, 25 Queen Anne St., London, W1M 9FB, (01) 631 1699.
- Misty**, See Homespun Recording Co. Ltd. (Homespun Records).
- Mix Factory**, See Creole Records Ltd.
- Mix Factory Records LTD**, Lloyds Bank Chambers, Weston Super Mare, BS231HQ, 0934-419355.
- Mix Records**, 15 Harvey Mews, Harvey Rd., London, N8 9PA, (01) 348 1903, Telex: 8950511, E-Mail: 13009001.
- Modtone**, 2 S. Audley St., London, W1Y 5DQ, (01) 499 4857, (01) 493 7953, Telex: 24351.
- Moggie Records**, 101 Hazzlewood Ln., London, N13 5HQ, 01-886-2801.
- Moksha**, Box 102, London, E15 2HH, (01) 555 5423, Managing Dir.: Charles Cash.
- Mole Record Prodn.**, 374 Grays Inn Rd., London, WC1X8BB, (01) 278 0703, Managing Dir.: Graham Griffiths.
 Label(s): Mole Jazz.
- Mono Distributors**, 10 La Petite Ruen, Route Orange, Channel Islands, (0534) 45161. (Franchise)
- Monsoon Records Ltd.**, The Cottage, Reading Rd., Lower Basildon, Reading, Berks, RG8 9NL, 049162 789.
- Montmusic**, Sandridgebury Court, St. Albans, Herts, AL3 6JB, 0727-56806.
- Mordam**, Box 59, London, N22, (01) 888 8949, Telex: 268041 Sthrn, Fax: (01) 889 6186.
- Mordent Music**, 140 Adel Ln., Leeds, West Yorks, LS168BX, (0532) 678194, : Paul A. Higgins.
- Geoff Morrow**, 2nd floor, 9 Carnaby St., London, W1V 1PG, (01) 439 3058.
- Mortarhate Records**, Basement Flat, 3 Upper Park Rd., Bromley, Kent, (01) 460 4658, (01) 851 5430.
- Morven**, See Granplan Records Ltd.
- Mother Records**, 22 St. Peter's Sq., London, W6 9NW, (01) 741 1511, Cable: ACKEE, Telex: 93451.
- Motown Records Ltd.**, Tudor house, 35 Gresse St., London, W1P 1PN, (01) 631 0380, Telex: 8811658.
 Label(s): (Owned) Motown, Mowest, Prodigal, Rare Earth.
- Move Records**, 1 Castle St., Edinburgh, EH2 3AH, (031) 226 3412.
- Mowest**, See Motown Records Ltd.
- Multi media Tapes**, 165 Dukes Ride, Berkshire, RG116DR, 03446-77969.
- Multiple Sound Distributors Ltd.**, 3 Standard Rd. Park Royal, London, NW106EX, (01) 961-5646, Telex: 914382, Dir./Gen. Mgr.: Ted Fisk; Sales Mgr.: B. Blawin; Managing Dir.: Ian F. Miles; A&R Dir.: Anne Miles.
 Label(s): (Owned) Warwick, Chevron, Tempo. (CD-Manufacturer/Distributor)
- Musac (Scotland)**, 9 Watt Rd., Hillington Ind'l Estate, Hillington, Glasgow, G53 4RY, (041) 882 9986.
 Label(s): Iguis, Lochshore.
- Music For Pleasure**, See EMI Records (Ireland) Ltd.
- Music For Living**, 48 Frostic Walk, London, E1 5LT, 01-337-1413.
- Music For Pleasure**, 1-3 Uxbridge Rd., Middx, UB4 0SY, 01-561-3125, Telex: 22417.
- Music Galore Ltd.**, 29 Beethoven St., London, W104LG, (01) 960-1871, Managing Dir.: Brian Leafa.
 Label(s): (Owned) Shanghai, Butt, Wood, Goughsound. (CD-Manufacturer/Distributor)
- Music Industry Services**, 38 The Broadway, London, E15 4QS, (01) 519 1215, Telex: 8953013, Managing Dir.: John Basset.
- Music Masters LTD**, 28 St. Lawrence Dr., Middlesex, HA5 2RU, (01) 866 4708, Telex: 83147.
- Music Of Life Records**, 22 Hanaway St., London, W1, (01) 631 3846, Managing Dir.: Simon Harris; Managing Dir.: Chris France.
- Music Sales**, 224B Shore Rd., Carrick, Fergus, BT388TX, (0231) 65422, (0231) 53161. (Franchise)
- Music Sound Int'l**, 458 Long Ln., London, N2 6JL, (01) 883-1431.
- Music for Nations**, 8 Carnaby St., London, England, W1V 1PG, (01) 437-4688, Telex: 296217, Managing Dir.: Steve Mason; A & R: Martin Hooker; Press Officer: Gem Howard; Int'l Promo: Linda Rudderock; Label Mgr.: Mark Palmer.
 Label(s): (Owned) Music For Nations, Food For Thought, Fun After All, Rough Justice, Under One Flag. (CD-Manufacturer/Distributor)
- Music for Pleasure Ltd. (IFPI)**, 1-3 Uxbridge Rd., Hayes Middlesex.
 Label(s): (Owned) Classics for Pleasure, Fame, Listen for Pleasure, Music Pleasure.
- Musical Characters Ltd.**, 322 Whitchurch Ln., Middlesex, HA8 6QX, (01) 952 3351.
- Musitech Ltd.**, 11-13 Temple End, Bucks, HP135DM, (0494)-37526, Telex: 838825.
- Mute Int'l**, See Sonet Records Ltd.
- Mute Records**, 429 Harrow Rd., London, W10 4RE, (01) 969 8866, Telex: 268623 MUTE G, Managing Dir.: Daniel Miller.
- Mystery**, See WEA Records (Ireland) Ltd.
- N M C Records**, 3-7 Hazelwood Rd., Northampton, NN1 1LG, 0604-26742.
- NYJO**, See Nat'l Youth Jazz Orchestra Records.
- Nada-Pulse Productions**, 6-8 Allie St., London, (01) 481 9917.
 Label(s): (Owned) Nada, Pulse.
- Nancy Boys Music**, 56 Wigmore St., London, W1, 01-486-5745.
- Nat'l Youth Jazz Orchestra Records**, 11 Victor Rd., Harrow, Middlesex, England, HA2 6PT, (01) 505-4732, Gen. Mgr.: W. M. A. Ashton; Prof. Mgr.: K. C. Ashton.
- Native Records**, 18 Wheatley Business Centre, Doncaster, DN2 4LP, (0302) 20501, Telex: (0302) 327283, Managing Dir.: Kevin Donoghue.
- Neat Records**, 71 High St., Tyne & Wear, TW, NE287RJ, (091) 2624999, Telex: 537681, Pres./M. D.: David Wood; Label Mgr.: Diane Davison; A & R: Richard Denton; Chief Prodn. Exec.: Keith Nichol; Int'l Mgr.: Kevin Ridley.
 Label(s): (Owned) Neat, completely different.
 US Reps.: Important Record Distributor (Jamaica, NY).
 Int'l Reps.: Roadrunner Records (Netherlands); Sonom Aktibolag (Sweden); Euros Records (Finland); Banzai Records (Canada); Hong Records (France); Pacific Music Co. Ltd. (New Kong). (CD-Manufacturer/Distributor)
- Nelson**, See Castle Records.
- Nems**, See Hawk Records.
- Neoplan**, See Sonet Records Ltd.
- Neovox Cassettes**, See Vintage Jazz Music Society Records.
- Nervous Records**, 36 Dabbs Hill Ln., Middx, UB54AF, (01) 422 3462, Pres.: R. Williams.
 Label(s): (Owned) Nervous, Zorch.
- Network Mktg. Ltd.**, Sutherland House, 70-78 The Broadway, London, NW9 7BT, (01) 202 0911, Telex: 261341.
- New England Records**, 45-53 Sinclair Rd., London, W14 0NS, 01-602-6351.
- A New Individual Record Co.**, 10 Robinson Rd., London, SW17, 01-543 6882, Managing Dir.: Frank J. Neilson; Exec.: Frank H. Neilson.
- New Leaf Records**, 9 Church Rd., Peterborough, PE7 3QJ, 0487-830778.
- New Music Ents.**, 46 Alexandra Crescent, Bromley, Kent, BR1 4EU, (01) 460 6584.
 Label(s): (Owned) New Music, Fig Tree, Herald.
- New Rose Records**, 1 Clarence House, Rushcroft Rd., London, SW2 1JJ, (01) 274 2025, Managing Dir.: Patrick Mathe.
- New Stars Records**, Foxhollow, Bristol, BS192DB, 0272-853170.
- The Next Record Co.**, 36 Greenfield Ave., Surrey, KT5 9HR, 01-399-3258.

Nidus Prodn. Ltd., 250 Kings Rd., Chelsea, London, SW3 5UE, (01) 351 2271, (01) 351 9542, Telex: 268627, Managing Dir.: John Norwell; A & R: Peter Stewart. Label(s): (Owned) Climax.

Nightfile Communications, Box 50, Walton-on-Thames, Surrey, KT12 1EB, (0932) 242073, Telex: 934618, Managing Dir.: Sue Owlett.

Nightingale Music, Chelsea Wharf, 15 Lots Rd., London, SW10 0QH, (01) 351 2643, Telex: 296426.

Nightmare Records, 36 Oldberry Rd., Edgware, Middlesex, HA8 9DB, (01) 959 2167, Managing Dir.: Ian Levine.

Nightshift, 229 Boness Rd., Grangemouth, FK3 9UR, (0324) 485133, (031) 226 3129/4616. Label(s): Sharko 2.

Nimbus Records Ltd.

Wyastone Leys, Monmouth, Gwent, NP5 3SR, 0600-890682, Telex: 498378 NIMBUS G, Fax: 0600-890779, Chrmn.: Gerald Reynolds; Pres.: Count Numa Labinsky; Managing Dir.: Micheal Reynolds; Commercial Dir.: Mike Lee; Artistic Dir.: Adrian Farmer; Dir. of Research: Dr. Jonathan Halliday; Dir.: Peter Lasister; Office Mgr.: John Denton; Customer Service Mgr.: David Lawton. Label(s): (Owned) Nimbus, Hermes, Flame, Acanthus. (CD-Manufacturer/Distributor)

Nine Mile Distribution, Lower Ave., Warwickshire, CV31 3NP, (0926) 881292, Fax: (0926) 32047. (Franchise)

Nohponex Records, Network House, 22A Forest Road West, Nottingham, NG7 4EQ, 0602-784714.

Noisville Records, 14 Barnham House, Kinglake St., London, SE17, (01) 703 9553.

Non Stop Records Ltd., 11 Cross keys Close, London, W1, (01) 486 5741, (Franchise)

Nonesuch, See WEA Records Ltd.

Northeast Music, 6 Mendip Close, Peterlee, County Durham, SR8 2JL, 0783-871508.

Northwood Records, Box 53, Ilford, Essex, IG6 2AL, (01) 551 5570. Label(s): Kay-Y.

Norwood Records, 727 Huddersfield Road, Ravens-thorpe, Dewsbury, WF13 5LU, 0924-496363.

Novus, See Ariola/Arista (IFPI)

Numa Records, Rock City, Lee Int'l, Studios Road, Middlesex, TW17 0QD, 09328-66531.

NuVox, 94 Bow Rd., London, E3 3AA, (01) 980 4444, Telex: 28449, Managing Dir.: Vic Broughton.

OCR, See Orbach & Chambers Ltd.

Oasis Merchandising Services, 2 Kingd Rd., Haslemere, Surrey, GU27 2QA, (0428) 4001, Telex: 858226, Fax: (0428) 54368. (Franchise)

Obscure, See Polydor Ltd.

Observation Records, 104 Glengail Rd., Woodford Green, Essex, (01) 517-5458.

Ocean Records Ltd., 91-93 High St., Harlesden, London, NW10, (01) 965 9223, Cable: CREMUS. Label(s): (Owned) Ocean, Pastiche.

Octaves Music Co., 47 Arden Crescent, Dagenham, Essex, RM9 8TJ, (01) 517 5458, (01) 590 9378. Label(s): Melo Diskz, Rayden, Splinter.

Ode, See Pacific Records PLC

Off-Beat, See Ace Records Ltd.

Off Street Records, 1 Glenwood Dr., Hayes Middlesex, England, (01) 573-8744, Managing Dir.: Stuart Johnson; A & R: Bob Benham.

Offshore Records, Lanicko, Droghadafyle, Port Erin, Isle of Man, (0624) 833669, Managing Dir.: Stu Lowe.

Ogun Records, 180 Shaftesbury Ave., London, WC2H8JB, (01) 836 3646, Managing Dir.: Hazel Miller.

Oil Records, 3 Machen St., Cardiff, CF1 7NT, (0222) 21825, Managing Dir.: Roddy Moreno. Label(s): Ska.

Oily Records, 6 Cedar Place, Aberdeen, AB2 3SZ, 0224-632749.

Old Gold Records, Unit 1, Langhead Ln. Industrial Estate, London, N18 2TQ, (01) 884 2220, Managing Dir.: Keith Yershon.

Oldies Unlimited, Dukes Way, St. Georges, Telford, Shropshire, JE2 9NO, (0902) 616911, Telex: 35693 OLDIES G, Contact: A. J. Lewis. (Franchise)

Oliver D, See Dansan Records Theatreland Jd. (IFPI)

Olivia, See Women's Revolutions Per Minute.

Olympic Records, 30 Priory Ct., Cheltenham Rd., London, SE15, (01) 639 0380, (01) 639 1864, Managing Dir.: Bill Spencer. Label(s): Selat.

On-U Sound, 8 St. Bernard's Rd., London, E6, (01) 552 5396, Telex: 268041 Strhn, Fax: (01) 889 6166, Managing Dir.: Adrian Sherwood.

One G Prodn., 23 Whitechapel St., Manchester, M20 0UB, (01) 986 8534. Label(s): Rocksteady.

One Up, See EMI Records (Ireland) Ltd.

Onest, See Sonet Records Ltd.

Only A Revolution, 12A Radbourne Ave., Ealing, London, W5 4XD, (01) 568-6745.

Onsala Int'l, The Studio, 28 Durham Rd., London, SW20 0TW, (01) 947 8084, Telex: 8951182 Gecom G. Label(s): Capacity, IOW, CP.

Opal, See Pavilion Records Ltd.; Hawk Records.

Opera Rara Records, 25 Compton Terrace, Canonbury,

London, N1 2UN, (01) 359-1777.

Operation After Glow, 83 Clerkenwell Rd., London, EC1, (01) 405 1503, (01) 731 6148.

Opus, See D I Music (IFPI).

Orbach & Chambers Ltd., 74 Long Ln., London, EC1, (01) 606 9373. Label(s): (Owned) OCR.

Orbit Records, 15 Claremont Rd., Westcliff-on-Sea, England, (702) 347343, Telex: 24224 REF 181, Managing Dir.: Barry Colungs. Label(s): (Owned) Orbit, Amusement.

Orbitone Records, 2 Station Rd., London, NW10 4XA, (0232), 322826, (Franchise).

Orchid Music, Unit K5, Field Way, Middlesex, UB6 8UN, (01) 703-2777, Telex: 917732, Mng. Dir.: Frank Denyer.

Organic Records, 79 Kingshill, Brandon St., London, SE17 1UH, (01) 703-2777.

Oryx Recordings, 28F S. Snowden Quay, Porthmadog, Gwynedd, Wales, LL49 9ND. Label(s): (Owned) Bach Recordings, Discovery, Oryx.

Oscolla Records, 36 Bloemfontein Rd., London, W12 7BX, (01) 743 0427, Telex: 262284 ref 2007.

Out To Lunch Records, 21 Argyle Mansinos, 303/323 Kings Rd., London, SW3 5ER, (01) 351 1654, Managing Dir.: David Thompson.

Outlet Recording Co., 48 Smithfield Square, West, Belfast, BT1 1JE, (0232) 322826, Managing Dir.: William McBurney.

Oval Records, Ltd., 11 Liston Rd., London, SW4, (01) 622-0111, Telex: 946240 CWEASY G ref 1901 7005, Dir.: Charlie Gillett; Dir.: Gordon Nelki. Label(s): (Owned) Bush Beat, Kandanse, Oval.

Overton Trading Co., Unit 2, Church Rd., Lowfield Health, W. Sussex, RH10 0PQ, 0293-543158, Telex: 87607.

Toney Owens Ents., East Side Studio, St. Peters Centre, Birmingham, (021) 327 4075, (021) 327 4066. Label(s): TOE, K Max.

Oyster Records, 16 Bloomfield Terrace, London, SW1W 8PG, (01) 730-9581, Telex: 8813359.

PHAB records, 3 Acacia Dr., Surrey, (01) 491 4600, Telex: 261583, Managing Dir.: Philip H.A. Bailey.

P.M.D. Ltd., Box 19, Stratford-upon-Avon, CV37 6SA, 0789-68579.

PR Records, Hamilton Works, Station Rd., London, SW19 2LP, (01) 543-4344.

PRT, See Precision Records & Tapes.

P.R.T. Records, A C C House, 17 Great Cumberland Place, London, W1A 1AG, (01) 262-8040, Telex: 261807.

PVA, Alpha Tower, Paradise Tower, Birmingham, B1 1TT, (021) 643-4011.

PVC, See Pacific Records PLC.

PVK Records, Sands Estate, Hillbottom Rd., Hygh Wycombe, Bucks, (0494) 36301, Telex: 837173.

PWL Records, Ltd., 4/7 The Vineyard, Sanctuary St., London, SE1 1QL, (01) 403-0007, Telex: 28604 Monref G 3691, E-Mail: DGS2364, Fax: (01) 831REF3691, Managing Dir.: Pete Waterman; Gen. Mgr.: David Howells. Label(s): (Owned) PWL.

Pacific Records PLC, 51 Islip St., London, England, NW5 2DL, (01) 267 2917, Telex: 261478 PACREC G, Managing Dir.: G. Fidell; Sales Mgr.: G. Wilmont; Mktg.: N. Reveler; Int'l: B. Dolman; A & R: T. Earz. Label(s): (Owned) Report, PVC, Passport, Passport Jazz, (Licensed) Ode, Palace, Immaculate.

US Reps.: Jem Records, Inc. (S. Plainfield, NJ). (CD-Manufacturer/Distributor)

Page One Records Ltd., 29 Ruston Mews, London, W11 1RB, (01) 221 7179, (01) 221 7381, Cable: PENSONG LONDON W11 1RB, Telex: 8954665 REF PENSONG, Managing Dir.: Lary Page. Label(s): Page One, Rampire, Penny Farthing.

Palace, See Pacific Records PLC.

Pan Polychord, 10 Sutherland Ave., London, W9 2HQ, (01) 289 7485, (01) 289 6350, Telex: 8955398 Pan G, Managing Dir.: Leonard Richenberg. Label(s): Nu-Disc.

Panache Music Ltd., 362 York Rd., London, SW18 1SP, 901 870-8522.

Panada Records, 2 Catherine St., Seaside, Llanelli, Sfyed, SA12 2PA, 05542-52490.

Panama Records, 1 Library Place, Wickham, New-castle-upon-Tyne, NE16 4DH, 0632-888921.

Paper Pig, See Hex Records Ltd.

Paper Mache Records, 19 Studdridge St., London, SW6, (01) 736-0810.

Paradise, See WEA Records Ltd.

Park, See Highway Records Ltd.

Parlophone, See EMI Records Ltd.

Parnote Dist., 47-51 Chalton St., London, NW1 1HY, (01) 388 9906, Telex: 21792 Ref 854. (Franchise, Importer, Exporter)

Passion Records, Southbank House, Black Prince Rd., London, SE1 7SJ, (01) 735 8171, Telex: 295555.

Passport, See Pacific Records PLC.

Passport Jazz, See Pacific Records PLC.

Pastafont (Music), 22 Hambledon Hill, Epsom, Surrey, KT18 7BZ, (03727) 22202, Telex: 24667 Impemp, Managing Dir.: Ralph Norton. Label(s): Pastafont.

Patch Music, Harley House South, Portsmouth Rd., Esher, Surrey, KT10 9BH, 0372-67752.

Pavilion Records, Ltd., Sparrows Green, Wadhurst, East

Sussex, (089) 288 3591, Telex: 896 671 Airwag G, Managing Dir.: J.A.F. Watte; Chrmn.: P.R. Leask. Label(s): (Owned) Pearl, Opal, Flapper.

US Reps.: Qualiton Imports, Ltd. (New York, NY).

Pawn Hearts Records, 11 Felixstowe Rd., Tottenham, London, N17 6QF, (01) 808-8901.

Fraser Peacock Assoc., 204 Durmsford Rd., London, SW19 8DR, (01) 946-4288.

Peak Records, 58 Avenue Rd., Essex, RM3 0TB, (04023) 73200.

Pearl, See Pavilion Records Ltd.

Peer-Southern Prodn. Ltd., 8, Denmark St., London, 8LT, (01) 836 4524, Cable: SOUTHMUSIC LONDON, Telex: 23557, Pres.: Ralph Peer II; Managing Dir.: Thomas F. Ward; Financial Dir.: Derek King; Prof. Mgr.: Allan Dann; Co. Sec.: Bryan Coshell. Label(s): (Owned) Spark, Blue Jean. (CD-Manufacturer/Distributor)

Peerless Record Co. Ltd. (IFPI), Gunshot Farm House, Gunshot Common, Wisborough Green, Sussex, RH14 0QA, (0403) 752 373. Label(s): (Owned) Oryx, Peerless, Proms, (Licensed) CMS (USA), Desto (USA).

Peaved Records, 37 Pointout Rd., Bassett, Southampton, SO1 7DL, Managing Dir.: Stephen Hartwell.

Pendulum Music Ltd., 11 Cross Keys Close, London, W1M 5FY, (01) 486 0596, Telex: 23733.

Penny Farthing, See Page One Records Ltd.

Penthouse Records Ltd., 7 Harley St., London, W1, (01) 637-2111.

Perfect Records, Osborn House, 9-13 Osborn St., London, E1 6TD, (01) 247-1311.

Personal Space Records, 52 Stokenchurch St., Fulham, London, SW6 3TR, (01) 736-9757.

Payote Records, 21 Woodlea Rd., London, N16 0TH, (01) 254 5299, Managing Dir.: Kim Lambert McCroddan.

Phaeton, See Claddagh Records Ltd.

Phonogram Group, See PolyGram Records Ltd.

Phonogram Ltd., 49-50 New Bond St., London, W1A 2BF, (01) 491 46 00, Telex: 261583, Fax: (01) 629 68 10, Managing Dir.: John W. Crane.

Pic-A-Tape, Unite 5, Essex St., Preston, PR1 1QD, (0772) 718328, (Franchise).

Picasso UK, 52 Red Lion St., London, WC1R 4PF, (01) 242 9397, Telex: 24637.

Pickwick Int'l, Inc. (GB) Ltd., The Hyde Ind'l Estate, The Hyde, London, NW9 6JU, (01) 200 7000, Cable: PICKREC, Telex: 922170. Label(s): (Owned) Ditto, Hallmark, I.M.P., Mr. Pickwick, Scoop, Spot, (Licensed) Camden, Contour.

Pickwick Records Ltd., 70 Dublin Industrial Estate, Fingias, Dublin 11, (01) 308-5111, Telex: 32992. (Franchise)

Picturesque Records, 40 Sefton Rd., Addiscombe, Croydon, Surrey, (01) 654-5375.

Pilgram Records, 3 Beggarwood, Basingstoke, Hants, RG23 7LP, (0258) 59211. Label(s): (Owned) Ebony, Grapevine, Little Pilgram, Marshalls, Pilgram, Sharon, (Licensed) Heartwarming, Lamb & Lion.

Pilot Records, 10 Harley Pl., London, W1A 4PW, (01) 635 8392, Managing Dir.: Nichola Martin; Managing Dir.: Andy Hill.

Ping Flag Records, 732 Kitto Rd., Londno, SE14 5TN, (01) 635 8392, Managing Dir.: Danny Wilde.

Pink Noise Products, 12 Knightsbridge Green, London, SW1Z 7QL, (01) 659 8215, Managing Dir.: Gary Gee; Exec.: Suzanne Salter.

Pink Records, 90 Farley Hill, Luton, Beds, LU1 5NR, 0582-414716.

Pinnacle Records, Unit 2, Orpington Trading Estate, Kent, BR5 3SR, (0689) 73144, Telex: 929053. (Franchise)

Pip Records, 29 North End Rd., Golders Green, London, NW11 7RJ, (01) 455 4707, Managing Dir.: Ian Cameron. Label(s): Knightsbridge.

Plankton Records, 236 Sebert Rd., Forest Gate, London, E7 0NP, (01) 534-8500, Senior Partner/A&R Mgr.: Simon Law; Prodn. Mgr.: Mags Law. US Reps.: Koshor Records (Lompoc, CA).

Int'l Reps.: Embryo Arts (St. Truiden, Belgium); Ervnik Musik (Huddinge, Sweden).

Plant Life Records, Box 10, St. Neots, Cambridgeshire, PE19 4TF, (0480) 87239, Telex: 825697 Gramps G, Managing Dir.: John Garrad. Label(s): Burlington, Just Jazz, Replay.

Plastic Head Records, Yew Tree Cottage, Berrick Salome, Oxon, OX9 6TQ, (0865) 891191, Managing Dir.: John Hyde.

Platform, See Champ Records.

Play A Sound, 43 Westhill Avd., Brackley, Northants, NN13 6AQ, (0280) 700613. (Franchise)

Play It Again, Sarni, Clarence House, Rushcroft Rd., London, SW2 1JJ, (01) 274 2025, Managing Dir.: Kenny Gates. Label(s): Antler, Smash, Circle, Anything But Records, Aimless Device, Aroma Di Amore, Grumh, Bedtime For Bonzo.

Playfar, 10 Lansdowne Gardens, East Sussex, (0323)-842862.

Plaza Records, Box 726, London, NW11 7XQ, (01) 455 7965, Telex: 923175 Sparta G, Managing Dir.: Robert Danova; Managing Dir.: Inge Juchler. Label(s): Grand Nat'l.

- Plurex**, See Zicron Records Ltd.
- Plus One Records**, 25 Duke St., London, W1, (01) 935-9017.
- Polar Union Ltd.**, 119-121 Freston Road, London, W1, (01) 243-0011, Telex: 8954780.
- Polo Records**, 23 Powis Gardens, London, NW118HH, (01) 455 2469, Telex: 29541 BusyB, Managing Dir.: Mel Medalle.
- Polydor Ltd.**, Box 1BG, 19 Upper Brook St., London, W1A 1BG, (01) 499 86 86, Telex: 263828, Fax: (01) 629 68 10, Managing Dir.: David Munns; Finance & Admin. Mgr.: Andrew Jenkins.
- Label(s): (Owned) Archiv, Deutsch Grammophon, Heliodor, MGM, Polydor, Privilege, RSQ, Verve, Fiction, Obscure, Respond, (Licensed) Ambience, Bronze, Capricorn, Dreamland, EG, Edition EG, Spring, Track, 21, Wonderland.
- Polydor Group**, See PolyGram Records Ltd.
- PolyGram Classics**, Box 2JH, 52-54 Maddox St., London, W1A 2JH, (01) 499 04 22, Telex: 261583, Fax: (01) 629 6810, Gen. Mgr.: Peter Russell; Financial Controller: Amanda Nicholle.
- PolyGram Int'l Ltd.**, 45 Berkeley Sq., London, W1X 5DB, (01) 499 8800, Telex: 263872, Fax: (01) 499 25 96, Pres.: David G. Fine; Exec. Vice Pres.: Jan Cook; Exec. Vice Pres.: Aart Dalhuisen; Sr. Vice Pres.: Bruce Mackenzie; Exec. Vice Pres.: Tim Harrold.
- PolyGram Leisure Ltd.**, 15 St. George St., London, W1R 9DE, (01) 499 0422, Telex: 26583, Chrmn. & Chief Exec.: M. L. Oberstein.
- PolyGram MusicVideo Ltd.**, 1 Rockley Rd., London, W14 0DL, (01) 743 34 74, Telex: 298817, Fax: (01) 743 20 74, Managing Dir.: Geoff Kempin; Financial Controller: John Daufis.
- PolyGram Record Operations Ltd.**, Box 2JH, 52-54 Maddox St., London, W1A 2JH, (01) 499 04 22, Telex: 261583, Fax: (01) 629 6810, Managing Dir.: Cor van Dijk; Financial Controller: John Best; Commercial Dir.: Laurie Hall.
- PolyGram Record Operations Ltd. (Warehouse/Distribution)**, Clyde Works, Box 36, Grove Rd., Romford, Essex, RM6 4QR, (01) 590 60 88, Telex: 896556, Fax: (0) 597 10 11, Distribution Dir.: Brian Fallows; Financial Controller: Rod de Ciggo.
- PolyGram Records Ltd.**, 130 Slaney Rd., Dublin 11, (01) 309077, Telex: 24535, Managing Dir.: J.J. Woods; Admin.: B. Holt; Sales Mgr.: J. Morrissey; Promo. Mgr.: P. Kennedy.
- Label(s): (Licensed) Polydor, Phonogram, Decca, London, P.R.T., A&M, (CD-Distributor)
- PolyGram UK Ltd.**, Box 2LB, 15 St. George St., London, W1A 2LB, (01) 499 04 02, Telex: 261583, Fax: (01) 629 68 10, Chrmn & CEO: Maurice L. Oberstein; Finance Dir.: Tony Pye.
- Porky's Mastering Services**, 35 Portland Place, London, W1N 3AG, (01) 323-4909.
- Portrait**, See CBS Records UK.
- Posh Records**, Bankhouse, Victoria Sq., Holmfirth, Huddersfield, HD7 1DN, 0484-682255.
- Possum Records**, 42 Cricklewood Broadway, London, NW2, (01) 208 1377, (01) 208 1380, Telex: 265871 Monief G, Managing Dir.: Derrick Unwin.
- Power of Voice Communications**, 35 Mansted Gardens, Romford, Essex, RM6 4ED, (01) 590-2524.
- Powerstation Records**, Cromwell Wood, 13 Ogleforth, York, YO1 2JG, (0904) 642451, Managing Dir.: Barry Stainthrop; Managing Dir.: Kevin Nixon.
- Practical Music**, 502 Chester Rd., West Midlands, B73 5HL, (021) 350-2320.
- Praise**, See Homespun Recording Co. Ltd. (Homespun Records).
- The Precious Organization**, 24 Gairbraid Ave., Maryhill, G20 1XX, (041) 946 2443.
- Precision Records & Tapes Ltd.**, ACC House, 17 Great Cumberland Pl., London, England, W1A 1AG, (01) 262-8040, Cable: PYREC LONSON, Telex: 261807, Chief Executive: Simon Carrel; A & R/Mktg: Terry Brown; Distribution Div. Dir.: Ian Holloway; Suidio Div. Dir.: Malcolm Davies; Sales: Tony Smith.
- Label(s): (Owned) Blueprint, Calibre, Collector, Dawn, Flashback, Golden Guinea, Golden Hour, Jazz Reactivation, Marble Arch, Nixa, PRT, PRT4D, PRT Chartbusters, PRT File, PRT Int'l, Special, Precision, Piccadilly, Top Brass, Spotlight, Virtuoso, Ill & Teresa, Dr. Jazz & Signatura, All Platinum, Chess, Checker, Cadet, GNP-Crescendo, Excalibu, r/R&B Div., Finessem Personal, Red Bus, Record Shack, Sugarhill.
- Int'l Reps.: Musidisc Europe Audamericana (Argentina), PolyGram/Astor (Australia), Ariola Schallplatten GmbH (Austria), WIR Ltd.(Barbados), SA Vogue PIP (Belgium), Vogue Prodn. (France), Ariola/Eurodisc GmbH. (CD-Distributor)
- Premier Records**, 106 Marylebone High St., London, W1M 3DB, (01) 935 6371, Telex: 24637 Wigmor G.
- President Records Ltd.**, Broadmead House, 21 Pantton St., London, England, SW1Y4DR, (01) 839 4672, Telex: 24158 KASSMU G, Managing Dir.: Edward Kassner; Gen. Mgr.: David Kassner.
- Label(s): (Owned) TBG/President, Joy, Jayboy, Rhapsody, Seville, (Licensed) Bulldog, Energy.
- Press**, See Compendium Int'l Ltd.
- Press Color Records**, 47 St. Johns Rd., Stansted, Essex, CM248JS, (0279) 812864, Managing Dir.: Joh Farrell.
- Label(s): Kid Blue Prodn., Savage Songs.
- Pressgang Records**, 2 Spencer Walk, London, SW15, (01) 788-3072.
- Prima**, See State Records.
- Priority Records**, The Charthouse, 57 Ramsay Rd., London, W3 8AZ, (01) 992 7021, (01) 993 2704, Telex: 922488 Bureau Gary, Managing Dir.: Barry Evans; Managing Dir.: Stewart Coxhead.
- Prory Records**, 24 Verney Close Tring, Hertfordshire, HP235LB, (044282) 6120, Managing Dir.: Neil V R Collier.
- Label(s): Mitra, Epsilon, Dutch Vista.
- Prism Records**, 41 Market Pl., Ditchfield, East Yorks, (0377) 47191, (0377) 47311/47822, Managing Dir.: Russel Webster.
- Label(s): Crisis, Lamb To The Slaughter, Peninsula, Prism, Recoil.
- Privilege**, See Polydor Ltd.
- Probe Plus Recording & Distribution Co.**, 8-12 Rainford Gardens, Liverpool, 2, (051) 236 6591, Managing Dir.: Geoff Davies.
- Prodigal**, See Motown Records Ltd.
- Product, Inc.**, Lawford House, 429 Harrow Rd., London, W10 4RE, (01) 969 8866, Telex: 268623.
- Promo**, See Peleless Record Co. Ltd.
- Proto Record Company**, 7 Kentish Town Rd., London, NW1 8NH, (01) 482-3306.
- Psycho Records**, 24 Cecil Sq., Margate, Kent, (44) 843295595.
- Psyche**, See Saga Records Ltd.
- Public Recordings**, 51 Gas St., Birmingham, B1 2JX, (021) 643-4489.
- Punk Junk**, See Smart Recordings.
- Pure Trash Records**, 46 Lyne Rd., Kidlington, Oxford, OX51AD, (08675) 78175.
- Purple Records**, 16 Bloomfield Terrace, London, SW1W8PG, (01) 730-9581, Telex: 8813359.
- Quality**, See Home Movies.
- Quest Stars**, See Women's Revolutions Per Minute.
- Quicksilver Country**, See Black Gold Record Prodn. Ltd.
- Quiet Records**, 119, The Metro Store, 231 The Vale, London, W3 7QS, (01) 740-0680, Telex: 932255 sheaku, Managing Dir.: David Loader; A & R: Aaron Fields; Press/Promo: Nick Gibson.
- Label(s): Quiet Records, Shout Records, Armageddon Records.
- Quility Recordings (Soccer Records)**, 72 Longbridge Rd., Barking, Essex, IG11BSF, (01) 591 2270, Managing Dir.: M. H. Kahn.
- R2B Records**, See Red Bus Records Ltd.
- RAK Records Ltd.**, 42-48 Charlbert St., London, NW8 2BU, (01) 586 2012, Telex: 299501 RAK G.
- RAM Records**, Unit 4, 10 Queens Rd, Twickenham, Middlesex, TW1 4ES, (01) 891-3146.
- RAS**, See Greensteeves Records Ltd.
- RCA (UK) Ltd.-Record Div. (IFPI)**, 1 Bedford Ave., London, WC1B3DT, (01) 499 4100, Telex: 21349.
- Label(s): (Owned) Camden, RCA Gold Seal, RCA Int'l, RCA Red Seal, RCA Victor, (Licensed) (Domestic): Celebrity, Chesapeak, Ensign, Logo, Scratch, Why-Fi, Zilch, (Licensed Foreign) De Luxe (Australia), Fantasy, Galaxy, Milestone, Montage, Pablo, Prestige, Shack, (all United States).
- RCA/Ariola Ltd.**, Unit 2, Carriglea Ind'l Estate, Naas Rd., Dublin 12, (01) 553001, Telex: 93901, Fax: (01) 553990, Gen. Mgr.: Freddie Middleton.
- Label(s): (Owned) RCA, Arista, Motown, (Licensed) Magnet, Jive, (CD-Distributor)
- RDL Distribution Services**, Boxm 195, London, N14 5DF, (01) 368 2921, (Franchise).
- REL Records**, 40 Sciennes, Edinburgh, Scotland, EH9 1NH, (031) 668 3366, Managing Dir.: Neil Ross.
- Label(s): (Owned) REL, Holyrood.
- R4 Records Ltd.**, Crafton House, 3/5 Golden Square, London, W1R 3AD, (01) 439 8442, Telex: 261507 ref 3252, Dir.: Ron McCreight; Dir.: Robert Lemon; PA: Sue Foster. Int'l Reps.: Festival Records Pty (Australia); Sound Products (Holland); Magnetic (France); Ricordi (Italy); Transistor (South Africa).
- RMO Records**, 139 Victoria Rd., Mitcham, Surrey, (01) 648 7461.
- Label(s): Code, Circle Int'l, Vision Int'l, Republic.
- RPO**, See ASV (Academy Sound & Vision Ltd.)
- R Radical**, Box 59, London, N22, (01) 888 8949, Telex: 268041 Stern, Fax: (01) 889 6166.
- RSO Records Ltd. (IFPI)**, 67 Brook St., London, W1Y 1YE, (01) 629 9121, Telex: 264267.
- RSO**, See Polydor Ltd.
- R. S. Records**, 29 Dixon St., Wilts, SN1 3PL, 0793-964850.
- RH**, See Recommended Records.
- Rabbit Records**, 61 Great Cumberland Pl., London, W1H 7LJ, (01) 262 1522.
- Label(s): CM.
- Race Track Records**, 75/80% Biggin Hill, London, SE193HT, (01) 764 4451.
- Label(s): Double L.
- Radax**, See WEA Records Ltd.
- Radio**, See Plankton Records.
- Radio Active Records**, 43 Boscombe Rd., London, W12 9HT, (01) 743 2932.
- Radio Record**, Unit E1, Furze St., Bow, London, E3, (01) 987-1681.
- Radioactive Records**, 49 Greek St., London, W1, (01) 437 7418.
- Rainbow Records**, 36/38 West St., London, WC2H9NA, (01) 379 3212, Telex: 265871 DGS 1181, Managing Dir.: Bill Kimber.
- Label(s): No-Go.
- Rainhill Tape Specialists**, Music House, 369 Warrington Rd., Merseyside, (051) 430-9001.
- Rak**, See EMI Records (Ireland) Ltd.
- Ralph (USA)**, See Do It Records Ltd.
- Rampage**, See Page One Records Ltd.
- Rampant Releases**, 56 Kensal House, Ladbroke Grove, London, W10 5BQ, (01) 960-6372.
- Random Records**, 96 Huntingdon Rd., London, N2, (01) 444 8979.
- Range**, See The Valentine Music Group.
- Rare Earth**, See Motown Records Ltd.
- Rare Records Ltd.**, 13 Bank Sq., Wimslow, Cheshire, SK9 1AN, (0625) 522017, Cable: IMDISC, Telex: 635091. (Franchise, Importer, Exporter)
- Rare Rhythm Records**, 1 Lucy St., Manchester, M15 4BX, (061) 872 3082, Telex: 665181.
- Label(s): Dolt, Loose Change, Rare Rhythm, Red Lettace, Ventilation, Videotek.
- Rascal Records Ltd.**, 1-3 Hill Rise, Richmond, Surrey, (01) 940 5283, Telex: 8813271.
- Rat Records Ltd.**, 10A Belmont St., top fl. Chalk Farm, London, NW1, (01) 272 8556.
- Raytown**, See WEA Records (Ireland) Ltd.
- Razor Records Ltd.**, 52 Red Lion St., London, WC1R4PF, (01) 242 9397, Telex: 24637, Managing Dir.: Peter Misson; Managing Dir.: Robin Greatrep.
- Label(s): (Owned) Metal Masters, Rock Machine. (CD-Manufacturer)
- Razz Records**, 20 Cotton Ln., Whittington, Manchester, M20 9UX, (061) 445-2661.
- Re Records Ltd.**, 583 Wandsworth Rd., London, SW8, (01) 627 0436, Cable: REDFOX.
- Reader's Digest**, 25 Berkeley Sq., London, W1X 6AB, (01) 629 8144, Cable: Readigest London W1, Telex: 264631.
- Real**, See WEA Records Ltd.
- Real Recordings**, 86 Ashton Ln., Sale, Cheshire, M33 1WF, (061) 973-1884.
- Reality**, See Great Jazz Wholesale.
- Rebecca Records**, 17 Kingsway, Mortlake, London, SW14, (01) 876-8509.
- Receiver Records Ltd.**, See Trojan Recording Ltd.
- Recluse Recording Studios**, Brooklands, Landford, Wiltshire, SP5 2AA, 0794-390213.
- Recommended Records**, 387 Wandsworth Rd., London, SW8251, (01) 622-8834, Managing Dir.: Chris Cutler; Sales Mgr.: Andy Wake; Int'l Mail-Order: Tony Rice; Mktg/Promo: Steve Kadette.
- Label(s): (Owned) Recommended, Rh, (Licensed) Woolf, Broadcast, Sync Pulse, Rift.
- Int'l Reps.: Recommended/No Man's Land (West Germany); Rec-Rec Genossenschaft (Switzerland); A. Y. A. (France); A. D. N. (Italy). (CD-Distributor)
- Record Mart**, 16 London Hill, Raleigh, Essex, England, SS6 7HP. (Franchise)
- Records Merchandisers Ltd.**, Crown Works, Clayton Rd., Hayes, Middlesex, UB3 1HS, (01) 848 7511, Telex: 934027. (Rack Job)
- Record Corner**, 27 Bedford Hill, Balham, London, SW129EX, (01) 673 6130. (One Stop, Importer)
- Red Bag Records**, 1 St. Albans Rd. Kingston, Surrey, KT1 2AH, (01) 549-9181.
- Red Bus Records Ltd.**, Red Bus House, 48 Broadley Terrace, London, NW1, (01) 258-0324, Telex: 25873 RED BUG G, Managing Dir.: Elliot M. Cohen; Managing Dir.: Ellis Eliot.
- Label(s): (Owned) R2B Records, Excalibur Records, Tele-Stones. (CD-Manufacturer/Distributor)
- Red Eye Records**, Wern Fawr Farm, Pencoed, Mid Glamorgan, CF3 6NB, 0656-860041.
- Red House Records**, 121 Ledbury Rd., London, W11 2AQ, (01) 2297267, Telex: 25793 Email, Managing Dir.: Rod Buckle.
- Red Lettace**, See Rare Rhythm Records.
- Red Lightnin' Records**, The White House, The Street, Doss, Norfolk, (0379) 88639, Telex: 97203 Blues G, Managing Dir.: Peter Shertser.
- Label(s): Union Pacific, Syndicate Chapter, Daddy Kool, Red Lightnin.
- Red Rhino Records**, The Cosch House, Fetter Ln., York, North Hampshire, YO1 1EH, (0904) 27828, Fax: (0904) 644190.
- Label(s): Red Rhino Europe, Technical, Ediesta.
- Red River Records**, 12 St. Mary's Dr., ellon, Aberdeen-shire, AB4 9LW, (0532) 622098, Managing Dir.: Glenn Roberts.
- Red Shack Records**, 12 Berwick St., London, W1V 3RG, (01) 439 9183, Telex: 265973, Managing Dir.: Jeff Weston.
- Red Strips**, See Sonet Records Ltd.
- Redbus**, See Ariola Eurodisc GmbH.
- Reddingsons**, 20 Moor St., Queensway, Birmingham, B4 7UH, (021) 643-2017.
- Redsky Music Records**, 53 Gledhorn Park Ave., Leeds, LS7 4JL, (0532) 622098, Managing Dir.: Alan Gibson.
- Redwood**, See Women's Revolutions Per Minute.
- Reekus Records & Music (UK)**, The Ritzy, Brixton Oval, London, SW2 1JG, (01) 674 1600, (01) 737 2121, Managing Dir.: Elvera Butler.
- Reflex Audio Systems**, Box 10, St. Neots, DE104TF, 0480-872239, Telex: 825679.

- Reflex Records**, 3 Adelaide House, 21 Wells Rd., Malvern, Worcester, (06845) 68470.
- Rel Records**, 40 Sciennes, Edinburgh, EH9 1NH, (031) 668 3366, Managing Dir.: Neil Ross.
- Relay Records Ltd.**, 9 Cherington Rd., London, W7 3HL, (01) 579 2400. (Franchise)
- Report**, See Pacific Records PLC.
- Reset**, See Sonet Records Ltd.
- Respond**, See Polydor Ltd.
- Response Records**, Box 69, Holsworthy, Devon, EX226RN, (040927) 361.
Label(s): (Owned) Response.
- Restless Records**, 15 Old Church Rd., Bristol, BS216LZ, (0272) 875539, Managing Dir.: John Foster.
Label(s): Restless.
- Retrieval Recordings**, 6 Turley Close, Stratford, London, E 15, (06) 286 4811.
Label(s): (Owned) Retrieval.
- Revolver Records**, 1 Berkeley Crescent, The Triangle, Clifton, Bristol, (0272) 299105.
Label(s): (Owned) Recreational.
- Revolver**, See FM-Revolver Records Ltd.
- Revue**, See Creole Records Ltd.
- Rhapsody**, See President Records Ltd.
- Rhino**, See Creole Records Ltd.
- Rhythmic Int'l Ltd.**, 16 Baldwins Gardens, London, EC1N7RJ, (01) 405-0978.
- Rhythm King Records**, 429 Harrow Rd., London, W10 4TH, (01) 969 8866, Telex: 268623 Mute G.
- Rialto Records**, 4 Yeomans Row, London, SW3 2AH, (01) 584-2441.
- Riff**, See Recommended Records.
- Rime Records Ltd.**, 3 Paddington St., London, W1M 3LA, (01) 935 0757, Telex: 28719 Rlmf G, Managing Dir.: Allan James.
Label(s): Affair Records Co. Ltd.
- Ripple Prods.**, 344 Kings Rd., London, SW3 5UR, (01) 352 5628, Telex: 296835 Ripple G, Managing Dir.: Bill Wyman.
- Rising Records**, Top Suite, Victoria Chambers, Sheffield, 0742-28264.
- Ritz Records**, 7 Garrick St., London, WC2E9AR, (01) 240 6821/2, Managing Dir.: Michael Clerkin.
- Riva**, See WEA Records Ltd.
- Riva Records Ltd. (IFPI)**, 2 New Kings Rd., London, SW6 4SA, (01) 731 4131, Telex: 28781.
Label(s): GM, Riva.
- Riviera Global Records**, Canal House, Set Star Estate, Middlesex, TW80QP, (01) 847-2481.
- Rob Roy**, See Black Gold Record Prods. Ltd.
- Robin Records**, Box 3, Hestle, N. Humberdale, HU139LF, (0482) 649193, Telex: 592416 MACHO G, Managing Dir.: R. Carew; Dir.: P.R. McLeod; Dir.: I.R. Grey.
Label(s): (Owned) Robin.
- Robinson's Records**, 26 Blackfriars St., Manchester, Lancs, M3 5BP, (061) 832 2701. (Franchise, Importer)
- Rock Division**, See FM-Revolver Records Ltd.
- Rockback Ltd.**, Bolton House, 194 Old Brompton Rd., London, SW5 0AS, (01) 244 8570, Telex: 497191 Chacom G, Managing Dir.: Graham Jones.
Label(s): Rockback.
- Rockburgh Records**, 134 Lotts Rd., London, SW100RJ, (01) 351-4333.
- The Rocket Record Co., Ltd.**, 2nd Fl., 51 Holland St., London, W8 7JB, (01) 938-1741, Telex: 265870, Chrmn.: John Reid; Gen. Mgr.: Robert Key.
Label(s): (Owned) The Rocket Record Co., Ltd.
- Rockin Horse Records**, Richmond House, 12/13 Richmond Blds., London, W1V 5AF, (01) 437-9556.
- Rockshop Records**, 216 New Rd., Portsmouth, 0705-741297.
- Rocksong Music**, 152 Goldthorn Hill, Wolverhampton, WV2 3JA, 0902-345345.
- Rockstar Records**, 23 Crescent Rd., London, E18, (01) 501 2173.
- T. Rod Records**, 28 Villwater Rd., Hartlepool, Cleveland, TS251VE, 0429-274250.
- Rogue Records**, 2 Eastdale, East St., Farnham, Surrey, GU9 7UN, (0252) 724638, Managing Dir.: Ian A. Anderson.
Label(s): FMS.
- Rola Records**, Highfield House, Whitminster, Glos., GL2 7PJ, 0452-741297.
- Roller Records**, 51a High St., Suffolk, NR321JA, 0502-512353.
- Rollercoaster Records**, Box 18F Chessington, Surrey, KT9 1UZ, (0453) 886252, (01) 390 3711, Cable: Chirping Chessington, Chief Exec.: J.I. Allison; Chief Exec.: John Beecher; Gen. Mgr.: Yvonne Trengove.
Label(s): (Owned) Rollercoaster, Spade, (Licensed) Bear Family (Germany), Crosscut.
- Rolling Stones Records**, 2 Munro Terrace, London, SW10, 01-352-0005. (also see EMI Records Ltd.)
- Rondelet Music & Records**, 98 Marples Ave., Notts, NG199HB, 0623-31390.
- Rondercrest**, 296 Chiswick High Rd., London, W4 1PA, (01) 995 7536.
Label(s): Edition, Keswick, Loose & Parole.
- Rooster Records Ltd.**, 33 Park Chase, Wembley, Middlesex, HA9 8EQ, (01) 902 5523.
Label(s): (Owned) Rooster.
- Roots Records Distribution**, 250 Earlsdon Ave., North, Coventry, CV5 6GX, (0203) 711935. (Franchise)
- Rose Records Ltd.**, Garden Office, Belsize Park Gardens, London, NW3 4JN, (01) 722 5886. (Franchise, Importer)
- Rosetta**, See Women's Revolutions Per Minute.
- Rosette Music Ltd.**, 5/6 Lombard St., Dublin 2, (01) 779046, (01) 779244, Managing Dir.: Michael Clerkin; Gen. Mgr.: Michael O'Riordan.
- Ross Records**, 29 Main St., Turiff, Aberdeenshire, AB5 7AB, 0888-62403, Managing Dirs.: Ann Ross, Gibson Ross.
- Rouge Records**, 12A Bouchler St., London, W1V 3LF, 01-734-1310.
- Rough Justice**, See Music for Nations.
- Rough Trade**, 61-71 Collier St., London, N1, (01) 833 2133. (Franchise)
- Roundcrest Ltd.**, 296 High Rd., London, W4 1PA, (01) 747 1695.
Label(s): (Owned) Brickyard, Loose, (Licensed) Crucial, Foot 'n' Mouth.
- Rounder Europa**, See Making Waves Ltd.
- Rouska**, The Electric Press Factory, Leeds, LS2 3AW, (0532) 440343.
Label(s): Normal Germany.
- Rox Recording Co. Ltd.**, 255 Liscard Rd., Wallasey, Merseyside, (051) 639 9270.
- Rubber**, See Mawson & Wareham (Music) Ltd.
- Rumpo Records**, 3-7 Hazelwood Rd., Northampton, NN1 1LG, 0604-26742.
- Runaway Records**, 38 North Row, London, W1, 01-499-2014.
- Rundown Records**, 15 Temple Rd., Kent, 0227-60691.
- Rutland Records**, 71 Rutland Rd., Chesterfield, Derbys, S40 1ND, (0246) 79976, Cable: HEDLEY.
- Ryemuse**, See Spot Records Ltd.
- SP & S Records (London)**, Wharf Rd., Stratford, E15 2SU, (01) 555 4321, Telex: 8951427.
- S.R.T. Productions**, 987 High Rd., Finchley, N12, 01-446-3218.
- Saderal Records**, The Studio, 28 Durham Rd., London, SW200TW, (01) 947 8084, Telex: 8951182 Gecom G.
- Safari Records**, 44 Seymour Pl., London, W1H 5WQ, (01) 723 8464, (01) 724 0655/0699, Telex: 267412, Managing Dir.: Anthony Edwards; Managing Dir.: John Craig.
- Saga Records Ltd.**, 326 Kensal Rd., London, W10 5BL, (01) 969 6651, Cable: MUSICALITY, Telex: 261500.
Label(s): (Owned) Psyche, Saga Double Play, Sag 5000.
- Sain (Recordial) CYF**, Llandwrog, Gwynedd, LL545TG, 0286-831111.
- Samurai Records**, 24A Southwark St., London, SE1 1TU, 01-407-2381.
- Satril Records Ltd.**, 444 Finchley Rd., London, England, NW2 2HY, (01) 435-8063, Telex: 8954958, Managing Dir.: Henry Hadaway; Gen. Mgr.: Mike Seamna; A & R: Beverley King.
Label(s): (Owned) Satril, Big Red, Crash.
- Saville**, See Vintage Jazz Music Society Records.
- Savoy Records**, 5 Crown Hill, Croyden, Surrey, CR0 1RY, (01) 688 2362, Managing Dir.: Wendy Griffiths.
Label(s): Dancetime.
- Savoy**, See Ariola/Arista (IFPI).
- Saydisc Records**, The Barton, Inglestone Common, Badminton, Glos., GL9 1BX, (045) 424 266, Managing Dir.: Gef Lucena; Sales: Genny Lucena.
Label(s): (Owned) Amon Ra, Match Box, Village Thing, Solar Wind, Saydisc.
- US Reps.**: Qualiton Imports (Long Island, NY). (CD-Manufacturer/Distributor)
- Scotti Bros.**, See CBS Records UK.
- Scotus Music Ed.**, 28 Dalrymple Crescent, Edinburgh, Scotland, EH9 2NX, (031) 667 3633, Cable: MUSIC VIVA.
- Sea Dream**, See Plankton Records.
- Sea Horse Records**, 2 Lambolte Pl., London, NW3, (01) 435 7765.
- Sediton Records**, 31 Norfolk Pl., London, W2 1QH, (01) 262 3604, (01) 402 3105, Telex: 8951182 Gecom G, Managing Dir.: Frank Sansom.
- Seminar Cassettes**, 218 Sussex Gardens, London, W2 3UD, (01) 262 7357, Managing Dir.: Rose-Mary Sands.
- Sentinel Records**, Paul, Penzance, Cornwall, TR196UD, 0736-731246, Telex: 73246.
- Sequence**, See Barry Prods. Ltd.
- 77 Records**, 21 Tower St., London, WC2H9WS, (01) 240 1354.
Label(s): Folklife, Swift.
- Saville**, See President Records Ltd.
- Shake Records**, 210 Main St., East Calden, West Lothian, (0506) 880321, Dir.: Ians Peacock; Dir.: Paddy O'Connell.
- Shanachie**, See Tara Records Ltd.
- Shanghai**, See Music Galore Ltd.
- Sangri-La Records**, 326 Kensal Rd., London, W10 5BL, (01) 969 6651, Cable: Musicality.
- Shangri-La Records**, 326 Kensal Rd. (Rear), London, W10 5BL, 01-969-6651.
- Shark Records**, 23 Rolls Court Ave., London, SE240EA, 01-737-4580.
- Shout Records**, See Quiet Records.
- Shout Records**, 452 Fulham Rd., Fulham, London, SW6, (01) 381 1393, (01) 675 4882.
- Show Time**, See Zodiac Record-Wilcox Organisation.
- Sideline Records**, 190 Queensbridge Rd., London, E8 4QE.
- Sierra Records**, 40 Dean St., London, W1V 5AP, (01) 734-0209.
- Silent Records**, 132 West End Ln., London, NW6 1SA, 901) 625 9814, (01) 625 8973.
- Silk Sound Ltd.**, The Silk House, 13 Berwick St., London, W1V 3RG, (01) 434-3461.
- Silva Int'l Records**, 83 Clerkenwell Rd., London, EC1, (01) 430 1317, (01) 430 1343, Telex: 8951182 Gecom G, Fax: (01) 318 1439.
- Silva Screen Record Distribution**, 83 Clerkenwell Rd., London, EC1, (01) 430 1317, (01) 430 1343, Telex: 895 1182 Gecom G, Fax: (01) 318 1439.
Label(s): Labels Dist.: ARI, Ava & Susans, CES, Citadel, Cloud Nine, Colosseum, DRG, Entract, Fifth Continent, Intrada, Label X, Milan, RCA, Sonic Atmosphere, Southern Cross, Stet, Swing, Vareses Sarabande, Vinilo. (Franchise, Importer, Exporter)
- Silver Lining Records**, 29 Clerkenwell Rd., London, EC1M5TA, (01) 251 6396, Telex: 295141 Txlink G, Fax: (01) 251 6395, Managing Dir.: Richard Watson.
- Sin City Records**, 22a Forrest Rd. West, Nottingham, NN7 4EQ, 0602-784714.
- Sin Recordings**, 6 Clifton Mansinos, Coldharbour Ln., Brixton, London, SW9, (01) 737 6234, Managing Dir.: Sophie Bourbon.
- Sir**, See Westwood Recording Ltd.
- Sire**, See WEA Records Ltd.
- Siren Records**, 61/53 Portobello Rd., London, W11 3DD, (01) 221 7535, Telex: 295417 SIREN G, Managing Dir.: David Betteridge.
- Sirocco Records**, 31 Dryburgh Rd., Putney, London, SW15BN, (01) 788 4982, Cable: TEPREC London SW15, Managing Dir.: Pamela Pike.
- Situation 2**, See Beggars Banquet Records Ltd.
- Skeleton Records**, 94 Argye St., Merseyside, L41 6PF, 051-647-9650.
- Skysaw Records**, Station House, Atherton St., Merseyside, L45 2NY, (051) 639 3773.
- Slash**, See London Records (UK).
- Sleeping Bag Records, Ltd.**, See Island Records, Ltd.
- Small Wonder Records**, Box 23, Suffolk, 0787-76206.
- Smart Recordings**, Box 743, London, SW151AY, (01) 789 4169.
Label(s): Punk Junk, Smart, Whoopie.
- Snatzo**, See Dindisc Ltd.
- Snsigg Records**, 21 Florence Mansions, Vivian Ave., London, NW4, Managing Dir.: Matthew Kaiman.
- Soccer**, See Home Movies.
- Society Records**, 4 New Burlington Pl., London, W1, (01) 734 3864, (01) 734 3868, Managing Dir.: Jazz Summers.
- Society Records**, 4 New Burlington Pl., London, W1, 01-734-3864.
- Soho Records**, 187 Wardour St., London, W1V 3FA, (01) 734 3465, Managing Dir.: Mark Teverson.
- Solar Wind**, See Saydisc Records.
- Solent Records**, 8 Mountbatten Dr., Isle of Wright, PO333LR, 0983-63262.
- Sold Gold Records Ltd.**, 14 New Burlington St., London, W1X 2LR, (01) 734 3251, Cable: CARLSONG LONDON, Telex: 267488.
- Solid State Music (UK) Ltd.**, Wyvern House, 5 Granville Close, Faversham, Kent, ME13-7RY, 0795 535537, Telex: 96446 STATE G, Managing Dir.: Jophn Jones; Int'l Dir.: Robin Blanchflower; Int'l Prodn. Coord.: Anette Jones.
- Solida/Souville Records**, 67 Dulwich Rd., Herne Hill, London, SE240NJ, (01) 274 2765, (01) 326 5292, Telex: 8956502 ref 160, Managing Dir.: Sam J. Carrol.
Label(s): Disco-Lyppo.
- Solltaire**, See Starblend Records Ltd.
- Solo Records**, 31 Gladstone St., London, SE1 6EY, 01-928-4274.
- Sonar Records**, 82 London Rd., Coventry, CV1 2JT, (0203) 20749.
Label(s): Dodgy Ticket.
- Sonet Records & Publishing**, 121 Ledbury Rd., London, England, W11 2AQ, 01-229-7267, Telex: 25793, Managing Dir.: Rod Buckle; Dir.: Alan Whaley; Int'l Mgr.: Steve Tims; Label Mgr.: Dee Sparrow.
Label(s): (Owned) Sonet, Grand Prix, Marvellous, Stone, Typhon, Mute Int'l, Alligator, Neoplan, Reset, Gazelle, Kicking Mule, "Onest, Reset, Red Stripe, Titanic. (CD-Manufacturer)
- Soul Stop Records**, 10, St. Mary's Hill, Stamford, Lines, England, PE9 2DP, (0780) 517336, Telex: Via Comtel 337492, Managing Dir.: K. M. Cox; A & R/Promos. Dir.: Ava Laeder; Mktg.: J. L. Cox.
Label(s): (Owned) Soul Step, Weasel, Buffalo.
- Sound Ceremony**, See Celestial Sound Prods.
- Sound City**, 494 New Cross Rd., London, SE14, 01-691-6765.
- Sound Recordings**, 38 Wharnclyffe Gardens, London, SE256DQ, (01) 653 2386, Telex: 8813271 GECOMS, Managing Dir.: Dave McAleer.
Label(s): Crystal City.
- Sound Stage Music Library**, Kerchesters, Waterhouse Ln., Kingswood, Surrey, (0737) 832837, Pres.: Syd Dale; Managing Dir.: Ian Dale; Library Mgr.: Michael McKinlay.
Label(s): (Owned) Sound Stage.
- Soundfact**, 36 Wrentham Ave., London, NW103HA, (01) 960 7731, Telex: 919772 DAVARD G, Managing Dir.: Richard Hampton.
- Sound Express & Midland Record Co.**, Western House, Great West Rd., Brentford, Middlesex, TW8 9EW, (01) 468 7482, Telex: 934885. (Franchise, Importer, Exporter)

- Sounds Ultimate**, Box 3, Cambs, PE171SA, 073-129-281.
Sounds Unlimited, Box 3, Ramsey, Cambridgeshire, PE171SA, Managing Dir.: James W. Smith.
Sour Grape Records, 82 Pathfield Rd., London, SW165NY, 01-677-0948.
Southernfran Ltd., 410-412 Oakleigh Rd., North, Whetstone, London, N20, (01) 361 0036, Telex: 8955891. (Franchise, Importer)
Sovereign Records, The Music Centre, Engineers Way, Middx, 01-723-4499.
Spade, See Rollercoaster Records.
Spark Records, 8 Denmark St., London, WC2H8LT, 01-836-4524. (also see Peer-Southern Prodn. Ltd.)
Sparrow, See Word UK Ltd.
Spartan Records, 3 London Rd., Wimbly, Middlesex, HA9 7HQ, (01) 903 4753, Telex: 923175.
 Label(s): Ratpack, Dato, Deb, Stoic, Ai. (Franchise)
Speakout Records, Arts Theatre, Great Newport St., London, WC2 7JA, (01) 836 4116, (01) 836 3623, Telex: 923753 Ref 0578, Managing Dir.: David Jones.
Spectacle Productions LTD, 90 Croxted Rd., London, SE218NF, 01-670-9050.
Spectrum Records/Colortone Record Co. Ltd., Yew Tree Studio, Charine Heath, Kent, England, TN270AU.
 Label(s): (Owned) Express, Spectrum, Colortone.
Speed Records, 12 Thayer St., London, W1M 5LD, 01-935-8323, Telex: 22787.
Spellbound Records, Southbank House, Black Prince Rd., London, SE1 7SJ, (01) 587 1545, (01) 735 8171, Telex: 295555 LSPG, Dir.: Tony Simons; Dir.: Alice Spring; Dir.: Michael Howard.
Sphemusations, 12 Northfield Rd., Stowmarket, Suffolk, England, 1D143HF, (0449) 613388, Pres.: James Butt; Gen. Mgr.: Michael Butt.
 Label(s): (Owned) Sphemusations.
 US Reps.: Carl Fischer of Boston (Boston, MA); Jupiter Musical Ent's. (Palo Alto, CA).
Sphinx Records, 7 Hutson Terrace, Essex, 04026-2489.
Spin, See Homespun Recording Co. Ltd. (Homespun Records).
Spinach Records, 8 Nursery Rd., Prestwich, Manchester, M25 7DN, (061) 773 8941.
Spindrift, See Making Waves Ltd.
Spirit Records, Fulmer Gardens House, Fulmer, Bucks, SL3 6HF, (028 16) 2143, (028 16) 2109, Telex: 849208 Blacks G, Chrmn.: Ben Findon; Managing Dir.: Lynda Findon.
Spitfire Records Ltd., Suite 4, Carlton Tower Pl., London, SW1, (01) 895 6057, Cable: HALMUSIC.
Spiv Records, 24 Devonshire Rd., Liverpool, L8, 051-708-5767.
Splash Records Ltd., 24 Baker St., London, W1M 1DF, (01) 935 1677, Telex: 23840, Managing Dir.: Chas Peate; Int'l Mgr. (Dir.): Iris Giebler; A & R Mgr. (Dir.): Clive Scott; Prodn. Mgr. (Dir.): Des Dyer.
Spoken Arts, See Gower Publishing Co. Ltd.
Spot Records Ltd., 11A Sharpleshall St., London, NW1, (01) 586 7746.
 Label(s): (Owned) Ryemuse, Spot.
Spotlite Records, 103 London Rd., Sawbridgeworth, Herts, CM219JJ, (0279) 725 572.
Spring, See Polydor Ltd.
Springline, The Basement, Norfolk Mansions, London, NW3, (01) 435 1166, E-Mail: DGS 1697, Managing Dir.: Martin Lewis.
Stage One Records, Parshire House, 2 Kings Rd., Surrey, GU272QA, (0428) 4001, Telex: 858226.
 Label(s): Labels Dist.: Arcade, Audio Fidelity, Breakaway, Magnum, Cascade, Ace, Ice, Phoenix. (Franchise, Importer, Exporter)
Stagestruck Records Ltd., 57 Duke St., Grosvenor Sq., London, W1, (01) 493 3808, Cable: STAGESTRUCK, Telex: 22703.
Stairway Records, Obscura House, 12A Dollard St., London, SE11, (01) 582 1522, Telex: 27806.
Stairway Records, 30 Hilldown Rd., London, SW163DZ, 01-679-2853.
Starblend Records Ltd., 30 Lingfield Rd., Wimbledon, London, SW194PV, Telex: 895 1532 STAREC G, Pres./CEO: Tony Harding; Dir. of A & R: Chris Harding; Mktg. & Sales Mgr.: Rowland Deighton; A & R Mgr.: Jody Head.
 Label(s): (Owned) Starblend, Mastorpiece, Country Store, Solitare. (CD-Manufacturer/Distributor)
Stark Prodn., 298 Messingham Rd., Scunthorpe, South Humberside, DN1720Y, (0724) 66941.
Starlite, See Titan Int'l Prodn. Ltd.
Start Records, 23 Goshfield St., London, W1P 7HB, (01) 637 28612, Telex: 264597 Oldold G.
State Records, 26/27 Castlereagh St., London, W1H 5YR, (01) 402 2191, Chrmn./Managing Dir.: Wayne Bickerton.
 Label(s): (Owned) State, Prima.
Statik Records, 1A Normand Gardens, Greyhound Rd., London, W14, (01) 281 0116, (01) 385 0567, E-Mail: 943763 CROCOM G, Managing Dir.: L. W. Dunn.
 Label(s): Hybrid.
Steeltrax, See Audiortax Records Ltd.
Steinar Records (UK), 122 Middlesex St., London, E1 7HY, (01) 247 9034/5, Telex: 886280.
 Label(s): Funkin Marvellous.
Step Forward, See Independent Record Labels Ltd.
Stern's African Records Centre (Triple Earth Dist.), 116 Whitfield St., London, W1P 5RW, (01) 387 5550, (01) 388 5533, Telex: 8951182 GECOMS G.
Stiff Records, 45 Coronet St., London, N1, (01) 729 5777, Telex: 299891 Stiff G, Fax: (01) 739 2513, Managing Dir.: Dave Robinson; Managing Dir.: Jill Sinclair.
Stiff Records, 45 Coronet St., London, N1, 01-729-5777, Telex: 299894.
Stillwater Music Distribution, 181 Copthorne Rd., Shrewsbury, Shropshire, SY3 8NA, (0743) 246930. (Franchise, Importer)
Stone, See Sonet Records Ltd.
Storm Music, 25 Rossall Rd., Blackpool, FY5 1DX, 0253-864598.
Storm Records, 133 Park Rd., Blackpool, FY1 4ET, (0253) 27357.
Stranded Records, 9 Iona St., Leith, Edingburg, EH6 8SF, (031) 553 1098, Managing Dir.: Lawrence Alexander Nicol.
Strange Fruit Records, Sarabee, Ridgway, Pyrford, Woking, Surrey, GU228PW, (09232) 49048, Managing Dir.: Clive Selwood; Gen. Mgr.: Shirley Selwood.
 Label(s): (Owned) Strange Fruit.
Street Tunes Ltd., Barrington Ct., Colney Hatch Ln., London, N10, (01) 883 0775.
 Label(s): (Owned) Casual Discs, Street Tunes.
Strike Back Records, Empire House, 271 College St., London, NW1 9LU, 01-482-0115.
Strike Records, Suite 3, 36 Lansdowne Rd., London, W11 2LX, Telex: 21120.
 String, See Topic Records Ltd.
Striped Horse Records, Inc., 29 Maddox St., London, W1R 9LD, (01) 499 0567, Telex: 8953097, Managing Dir.: Carlo Nasi.
Striped Horse Records, 29 Maddox St., London, W1, 01-499-0567.
Strong, See Good Vibrations Records.
Stroppy Cow, See Women's Revolutions Per Minute.
Alan Stuart Mgmt., 318A Kennington Road, London, W1N 9AF, (01) 408-2355.
Stud Records, 9 Eccleston St., London, SW1W9LX, (01) 730 9875, Telex: 265871, E-Mail: DGS1750, Managing Dir.: John Sherry.
Studio 80/Video 80 (IFPI), 6 Emerson St., London, SE1, (01) 928 9858.
Stylus Music, 21 Abbey Rd. Industrial Park, Abby Rd., London, NW107XF, (01) 453 0886, Telex: 945069 STYLUS G, Managing Dir.: Topy Naughton.
Sub Zero Records, 46 Victoria Rd., West Midlands, DY5 1DD, 0384-61539.
Sublime Records, 4/7 The Vineyard, Sanctuary St., London, SE1, (01) 403 0007, Telex: 28604 Ref 3691 PWL, Managing Dir.: Nick East.
Sunburst Records, 16 Bloomfield Terrace, London, SW1W8PG, 01-730-9581, Telex: 8813359.
Sundown, See The Magnum Music Group Ltd.
Sunset Prodn. Ltd., 15 Albert Crescent, Penarth, South Glamorgan, S. Wales, (0222) 704279.
 Label(s): (Owned) Sunset Rock 'N' Roll.
Sunset Productions, 15 Albert Crescent, Glamorgan, DF6 1OL, 0222-704279.
Sunsplash, See Vista Sounds (Echo Entertainment Ltd.).
Sunstorm Records, 10 Lesley Ct., Harcourt Rd., Wallington, Surrey, SM6 8AZ, (01) 647 5491.
 Label(s): Affordable Dreams.
Supreme Records, 4/7 The Vineyard, Sanctuary St., London, SE1 1QL, (01) 403 0007, Telex: 28604 Ref 3691 PWL.
Survival Records, 10 Radbourne Ave., London, W5 4XG, (01) 847 2625/7, Telex: 896619, Managing Dir.: Annemarie Heighway.
Sutton Sound LTD, 111A Westbourne Grove, London, W2 4UW, 01-262-9066.
Swamp Records, 6 Chieveley Mews, London Rd., Sunningdale, Berks, SL5 0UD, (0990) 26425.
Swan Song, See WEA Records Ltd.
Sweatbox Records, 32 Elm Rd., Thornton Heath, Surrey, CR4 8RH, (01) 683 1826, Managing Dir.: Rob Deacon.
Swerve, See WEA Records Ltd.
Swift Record Dist./Exports, 3 Wilton Rd., East Sussex, TN391HY, (0424) 220028, Telex: 957082, Managing Dir.: Robin L. Gosdin; Mgr.: Peter Stacey; Chief Exec.: Simon A. Napier. (Importer, Exporter)
Sydney Thomson Records, Eastcote Point, Pinner, Middx, HA5 2AL, 01-866-8310.
Sylvatone Records, 17 Allerton Grange Way, Leeds, LS176LP, 0532-687788.
Sync Pulse, See Recommended Records.
TBG/President, See President Records Ltd.
TMT Prodn. Ltd., Rush Release House, 65 Bedford Hill, London, SW12, (01) 675 5584.
T-Mac Records, 42 Lucerne Rd., London, N5 1TZ, (01) 359 2814, Telex: 8951182 Gecoms G.
T R Records, See Essex Record Distributors Ltd.
TVT Records, 35 Boswall Rd., Edinburgh, EH5 3RP, (031) 552 6063.
TAO Dance Records, 49 Harborne Park Rd., Birmingham, B17 0DE, 021-427-8473.
TW Records (Tracks West), 24 Molford St., Avon, BA1 2RT, 0225-331251.
Tabitha Music LTD, 39 Corderly Rd., Exeter, EX2 9DJ, 0392-79914.
Tabitha Records, 39 Corderly Rd., Exeter, Devon, England, EX29BJ, (0392) 79914, Managing Dir./A & R: Graham Sclater; Sec.: Denise Sclater.
 Label(s): (Owned) Tabitha, Willow, Domino.
Tabu, See CBS Records UK.
Tai Wan Records, 7A Balham Stn. Rd., London, SW129SG, (01) 673 1189, Managing Dir.: Tony Williams.
 Label(s): Masterfunk.
Taliman, See EMI Records (Ireland) Ltd.
Tam Studio, 13a Hamilton Way, Finchley, N3 1AN, 01-346-0033, Telex: 285871.
Tangent Records Ltd., 50 Stroud Green Rd., London, N4 3EF, (01) 263 6403.
 Label(s): (Owned) Big Ben, Tangent.
Tangent Records, 50 Stroud Green Rd., London, N4 3EF, 01-263-6403.
Tapegames, 11 Oxford Circus Ave., 231 Oxford St., London, W1R 1AD, (01) 439 2568, Managing Dir.: Bruce May; Gen. Mgr.: Joanna Cadman.
 Label(s): (Owned) Mays.
Tara Records Ltd., 4 Anne's Ln., Dublin 2, (01) 776921, Telex: 32618 dgd, Managing Dir.: John Cook.
 Label(s): (Owned) Tara, (Licensed) Stiff, Shanachie.
Target Records Sales, Target House, Cornwall Rd., Croydon, CR9 2TG, (01) 686 3322, Telex: 918968, Fax: (01) 681 8523. (Franchise, Importer)
Taxi, Inc., See Island Records Ltd.
Drew Taylor Promos., 29 High St., Biggar, Lanarkshire, ML126DA, 0899-20666.
H.R. Taylor (Birmingham) Ltd., 139 Bromsgrove St., Birmingham, B5 6RG, (01) 636 2377. (Franchise, Importer)
Teddy Bear Records, 9A Park Parade, Harlesden, London, NW104HJ, (01) 965 7600, Managing Dir.: Alf Abrahams.
Teesbeat Records, 10 South Rd., Cleveland, TS202ST, (0642) 552493, Managing Dir.: John Hodgson.
 Label(s): Opportunes, Smellytapes.
Teesbeat Records, 10 South Rd., Cleveland, TS202ST, 0642-552493.
Tele-Stones, See Red Bus Records Ltd.
Tell A Story, 39 Warwick Gardens, London, W14, 01-603-2451. (also see Bartlett Bliss Prodn. Ltd.)
Tellydisc, 39 De Vere Gardens, London, W8 5AW, (01) 581 4551, Telex: 23817.
 Label(s): Impression.
Telstar, See WEA Records (Ireland) Ltd.
Tema Records, 151 Norw Way, Banstead, Surrey, SM7 1HR, (07373) 61108, Managing Dir.: Tony Evans.
Tembo, 2 Dorset Sq., London, NW1 6PU, (01) 724 5906, Cable: Tembo London W1, Telex: 299220, Gen. Mgr.: Ian Summers.
 Label(s): Kenya.
Temple Records, Box 201, London, NW5 1AW, (01) 267 1213, (01) 267 1214.
Tempo, See Multiple Sound Distributors Ltd.
Ten Records, 101 Ladbroke Grove, London, W11 1PG, (01) 221 8585, Telex: 25993 TENREC G.
 Label(s): (Licensed) Bluebird.
Tessward Ltd., Amazon Studios, Stopgate Ln., Simonswood, Liverpool, (051) 546 6444.
 Label(s): (Licensed) Inevitable.
Test Pressing Records, 25 Denmark St., London, WC2, 01-240-2443.
Thames Distributors, Thames House, 63A Station Rd., Hampton, Middlesex, TW122DA, (01) 979 9033, Telex: 296447 Thames G.
That's Entertainment Prodn. Ltd., 49 The Market, Covent Garden, London, WC2E8BB, (01) 240 0621, Telex: 896691.
 Label(s): (Owned) Exclusive, That's Entertainment, VIP.
Thaw Records, 44 Roderick Rd., London, NW3, 01-482-0536.
Thin Line Records, 32 Zetland Rd., Manchester, M21 2TH, (061) 860 6470.
Thin Sliced Records, 60 Lower Rd., London, SE162TU, Managing Dir.: Nicholas Corker.
Third Mind Records, 20 Spire Ave., Kent, CT5 3DS, (0227) 68573, Managing Dir.: Gary Levermore.
Thistle Records, 65 Berkeley St., Glasgow, G3 7DX, 041-248-2791.
Sydney Thompson Records, Eastcote Point, Pinner, Middlesex, HA5 2AL, (01) 866 8310.
 Label(s): (Owned) Invicta, Sydney Thompson.
Thunderbolt, See The Magnum Music Group Ltd.
Tim Records, 10 Tiverton Rd., London, NW103HL, (01) 969 4018, Managing Dir.: Edward Christie.
Time Stood Still, See Chery Red Records Ltd.
Timebox Records, 90 Wardour St., London, W1V 3LE, (01) 734 0080, Managing Dir.: Jon Beast.
Titan Int'l Prodn. Ltd., 185A Newmarket Rd., Norwich, Norfolk, England, NR4 6AP, 0603 51139, Managing Dir.: Peter Newbrook.
 Label(s): (Owned) Esquire, Starlite, Titan.
Titanic, See Sonet Records Ltd.; Essex Record Distributors Ltd.
Topic Records Ltd., 50 Stroud Green Rd., London, N4 3EF, (01) 263 6403.
 Label(s): (Owned) String, Topic, Topic/Free Reed.
Topland, 30 Great Portland St., London, W1N 5AD, 01-637-2256, Telex: 28804.
Topline Records, Int'l Div., 4 King St., London, W60QA, (01) 741 8318, Telex: 8956130.
Topspin, See Homespun Recording Co. Ltd. (Homespun Records).
Torchforce LTD, 16 Blomfield Rd., London, W9 1AD, 01-286-0642.

- Total Control Records**, 35 Queen Anne St., London, W1M 9FB, (01) 580 0083, Telex: 23817 Always G.
- Total Eclipse Records**, Greenhill Farm, Greenhill, Hearn Bay, Kent, CT6 3ZN, (0227) 363820, Managing Dir.: John Murphy.
- Total Noise**, See Independent Record Labels Ltd.
- Touch & Go**, Box 59, London, N22, 268041, Fax: (01) 889 6166.
- Touch Records**, 13 Oswald Rd., London, SW177SS, 01-767-2368.
- Tower Records**, head Office, 121/123 High St., Epping, Essex, CM164BD, (0378) 76461, Telex: 937400 ONECOM G.
- Towerbell Records**, 1 Iverson Rd., London, NW4 2OT, 01-328-1787, Managing Dir.: Bob England; A & R: Tim Prior; Promos. Mgr.: Peter Oakman.
- Label(s): (Owned) Towerbell Records, Towerbell Rockney, (Licensed) Cherry Lane Prodn. (CD-Manufacturer)
- Towerbell Rockney**, See Towerbell Records.
- Toxic Shock**, Box 59, London, N22, (01) 888 8949, Telex: 268041 Sthm, Fax: (01) 889 6166.
- Track**, See Polydor Ltd.
- Trailblazer Records**, 85 Westfield Ave., London, SW13, 01-221-6960.
- Trailer**, See Highway Records Ltd.
- Trailee**, See EMI Records (Ireland) Ltd.
- Trance 2000 Records**, 88c Teignmouth Rd., London, NW2, 01-452-9548.
- Transcord**, See ASV (Academy Sound & Vision Ltd.).
- Transatlantic Records Ltd.**, 52 Red Lion St., London, WC1R4PF, (01) 242 9397, Telex: 24637, Managing Dir.: G. Hannington; Dir.: P. Misson.
- Label(s): (Owned) Transatlantic, Logo. (CD-Manufacturer)
- Trax Ltd.**, See Audiotrax Records Ltd.
- Trax On Wax Music Co.**, 24 Eustace St., Dublin 2, (01) 713033, (01) 719493, Telex: 91076 ROBR, Managing Dir.: Deke O'Brien.
- Treatment Records/Black Rock Prodn.**, 10A Clifton Rise, London, SE14, (01) 692 8935.
- Tree Roots Records**, 34 St. Agnes Pace, Kennington, London, SE11, (01) 582 8617, Managing Dir.: Trevor Sutherland.
- Label(s): Jahmani.
- Tree of Life Prodn.**, See Isis Musik.
- Trial Records**, "Mondice", High St., Sudbury, Suffolk, CO100AU, 0787-77317.
- Trident Records**, Trident House, London, W1A 3AW, 01-734-9901, Telex: 296356.
- Trindisc Records**, 17/19 Stratford Pl, London, W1N 9HF, (01) 493 8590, Telex: 271429, Managing Dir.: Wallace W. Williams.
- Label(s): Bandit, Electron, Split Puss.
- Triple Earth Records**, 1-8 Whitfield Pl., London, W1P 5RW, (01) 388 5533, Managing Dir.: Iain Scott.
- Label(s): Horizon.
- Trojan Recording Ltd.**, 12 Thayer St., London, W1M 5LD, (01) 486 4915, Telex: 22787 THAYER G, Fax: 01 486 4915, Managing Dir.: Colin Newman; A & R: Frank Lea; A & R: Patrick Meads.
- Label(s): Receiver Records Ltd., Trojan. (CD-Manufacturer/Distributor)
- Troll Kitchen**, 6 Staplans Rd., Liverpool, L14 3LL, 051-259-4503.
- Truckers Delight**, See Big Bear Records.
- Turkrod Records**, 9 Cresswell Court, Cleveland, TS260ES.
- Turnabout**, See Vox Prodn. (GB) Ltd. (IFPI).
- 21**, See Polydor Ltd.
- 21st Century Leisure Ltd.**, 41 Cotswold Gardens, London, NW2 1QT, (01) 458 8991.
- Label(s): (Owned) Springtime, 21st.
- Twilight Manoeuvres**, Box 333, Bushey, Watford, Wd2 3UN, (01) 950 9507, Telex: 9419501 MIDMUS G.
- Label(s): Glass Fish.
- Two-Ten Records**, Paramount Ind'l Estate, # 2, Sandown Rd., Watford, Herts, WD2 4YS, 0923-34146.
- Tycoon Records**, 139 Victoria Rd., Mitcham, Surrey, CR4 3JD, (01) 648 7461, Managing Dir.: Robert Green; Managing Dir.: Reg McLean.
- Tycos Records**, 2 Fieldhead Gardens, West Yorkshire, WF127SL, 0924-464922.
- Typhon**, See Sonet Records Ltd.
- U.K. Bubbiers**, See Greensleeves Records Ltd.
- U K Records**, 46 Frith St., London, W1, (01) 734 2635.
- Label(s): (Owned) UK, UK America.
- Ulster**, See Homespun Recording Co. Ltd. (Homespun Records).
- Ultimate Records Ltd.**, 26 Broad St. Ave., London, EC1, (01) 638 3755.
- Label(s): Futurist, Good City, Ultimate.
- Unamerican Activities**, 29 St. Michaels Rd., Leeds, LS6 3BG, (0532) 74106, Managing Dir.: Dave Foster.
- Label(s): American Activities.
- Under One Flag**, See Music for Nations.
- Unicorn Records Ltd.**, 12 Hillgate Pl., London, W8 75J, (01) 727 3881, Telex: 341728.
- Label(s): (Owned) Unicorn, Unicorn-Kanchana.
- Unit 7**, See Greensleeves Records Ltd.
- Uniton Records & Music**, 61/71 Collier St., London, N1 9BE, (01) 274 2025, Managing Dir.: Tormond Opedal.
- Label(s): Cicada.
- Universal**, See Big Boy Records.
- Universal Record Co.**, 5 Dorcote Rd., London, SW18, (01) 870 1683.
- Label(s): (Owned) Urco.
- Unlikely Records**, 25 Constable Rd., Suffolk, IP117HN, 0394-286286.
- Upright Records & Music**, 661/71 Collier St., London, N1 9BE, (01) 833 3456, Telex: 299579 RGHTRD G, Managing Dir.: Bill Gilliam.
- Label(s): Bedrock.
- Upright Records**, 61-71 Collier St., London, N1 9BE, 01-833-3456.
- Urco**, See Universal Record Co.
- Utopia Records**, Utopia Village, London, NW1 8HL, 01-586-3434, Telex: 298701.
- VIP**, See That's Entertainment Prodn. Ltd.
- VJM**, See Vintage Jazz Music Society Records.
- VM Records**, High St., Cumnor, Oxford, OX2 9QD, (0865) 863566, Telex: 83147 Attn VM RECS, Managing Dir.: Chris Baylis.
- VM Records**, High St., Oxford, OX2 9QD, 0865-865566, Telex: 83147.
- Valentine Music Group LTD**, 7 Garrick St., London, England, WC2E9AR, 01-240-1628, Telex: 268630 VALMUS, Chrmn.: John Nice; A & R: Martin Grinham; Mgr.: Pat Seward; Sales Dir.: Jed Kearse.
- Label(s): (Owned) Valentine, Bandleader Brass, Bandleader Military, Range. (CD-Manufacturer)
- Vallium**, See Mawson & Wareham (Music) Ltd.
- Ventilation**, See Rare Rhythm Records.
- Verve**, See Polydor Ltd.
- Viceroy Roy Records**, 8 Abbey Parade, London, W5 1EE, (01) 997 0108.
- Victory Records**, 10 Albion Way, London, SE13, 01-852-8880.
- Videotek**, See Rare Rhythm Records.
- Village Thing**, See Saydisc Records.
- Vintage Jazz Music Society Records**, 12 Slough Ln., London, NW9 8QL, (01) 205 2587, Sec/Partner: Steve Lane; Partner: Trevor Benwell; Engineer/Partner: John Vadley.
- Label(s): (Owned) VJM, (Licensed) Biograph, IAJRC, HEP, Arcadia, Retrieval, Neovox Cassettes, Saville. US Reps.: Zim Records (Jericho, NY). Int'l Reps.: Int'l Music Services (West Germany); W.C. Allen of Canada (Canada); R. Morey (Australia). (CD-Distributor)
- Vinyl Cuts Records**, Unit 004, The Workshops, Buford Rd., London, E15 2SP, (01) 536 1214, Managing Dir.: Terence Murphy.
- Vinyl Drip Records**, 87 Anchorsholme Ln., Blackpool, Lancashire, (0253) 852945, (061) 434 3166, Contact: John Robb.
- Label(s): Constrictor.
- Vinyl Solution**, 39 Hereford Rd., London, W2, (01) 229 8010.
- Virgin Records Ltd. (IFPI)**, 2 Vernon Yard, 119 Portobello Rd., London, W11, (01) 72708070, Telex: 22542.
- Label(s): (Owned) Virgin, (Licensed) Metalbeat.
- Vision Discs**, Box 92, Gloucester, GL4 8HW, (0452) 812442, Telex: 24152 Ref W6097.
- Vista Records**, Box 144, Cambridge, CB2 5QA, 0223-870574.
- Vista Sounds**, Box 164, Herts, (01) 951-3177.
- Label(s): (Owned) Vista sounds, Sunsplash, Dance Floor, Echo Blues, Echo Jazz, (Licensed) Culture Press.
- Vox Prodn.**, 11 Elgood House, London, NW8 9TG, (01) 722 1208, Cable: VOXRECORDS.
- Label(s): (Owned) Candle, Turnabout, Vox, Vox Box.
- Voyage Int'l Records Ltd.**, 264 Lavender Hill, Battersea, London, SW11, (01) 223 6543.
- Vroom Records**, 90 Queens Rd., Herts, WD1 2LA, 0923-40294.
- Vulture**, See Legion Music/Eagle Records (IFPI).
- WEA Records Ltd.**, 20 Broadwick St., London, W1V 2BH, (01) 434-3232, Telex: 261425.
- Label(s): (Owned) Antic, Asylum, Atlantic, Cotillion, Elektra, Nonesuch, Reprise, Sire, WEA, Warner Bros., (Licensed) Beggars Banquet, Big Tree, Brother, Dark Horse, DiscReet, Double Hip, Eternal, F-Beat. (CD-Manufacturer/Distributor)
- WEA Records (Ireland) Ltd.**, 130 Slaney Rd., Dublin 11, (353) 1 303700, Telex: 33562, Managing Dir.: Clive Hudson; Sales Mgr.: Dennis O'Reilly; Opns. Mgr. Peter Kenny.
- Label(s): (Owned) Warner Bros., Atlantic, Elektra, WEA Int'l, (Licensed) Hot Wire, Mystery, Raytown, Denver, Virgin, Teistar. (CD-Distributor)
- W. F. E. Promotions & Management**, Tower Cottages, Whadden Rd., Milton Keynes, MK170RZ, 0296-72584.
- W.O.M.A.D. (World Of Music Arts & Dance)**, 85 Park St., Bristol, BS1 5JN, (0272) 290242, (0272) 297013, Telex: 84105 GLMAN, Managing Dir.: Thomas Brooma.
- WRD (Worldwide Records Distributors Ltd.)**, 35 Great Russell St., London, WC1B3PP, (01) 836 3925, (01) 580 9896. (Franchise, Importer, Exporter)
- WXYZ**, See Independent Record Labels Ltd.
- Waldo Records**, 4 Liverpool Rd., Albans, Herts, (0727) 32109.
- Label(s): (Owned) Bam-Caruso, Waldo's.
- Warehouse Records**, 19/21 Somers St., Leeds, W. Yorkshire, LS1 2RG, (0532) 468287, (0532) 430432, Managing Dir.: Mike Wland.
- Warm**, See MHG Cassettes/Warm Records.
- Warner Bros.**, See WEA Records Ltd.
- Warning**, See Zicron Records Ltd.
- Warwick**, See Multiple Sound Distributors Ltd.
- Waterfall Records**, 101A Cowley Rd., Oxford, OX4 1HU, (0865) 891084, (0865) 726435.
- Waterfront Records**, 1 Leigh Hill, Old Town, Leigh-on-Sea, Essex, SS9 2DR, (0702) 714025, Managing Dir.: David Hatfield.
- Waterloo Sunset Records**, 21A Cullisden Rd., Kenley, Surrey, CR2 2LR, (01) 668 0493, : Russel C. Brennan.
- WaxRecords**, 28 Chalvedon Ave., Pitsea, Basildon, Essex, SS131AF, (0268) 728574.
- Weasel Records**, 10 St. Mary Hill, Lincs, PEp 2DP, 0780-51736. (also see Soul Stop Records)
- Well Suspect Records**, 34/38 Provost St., London, N1 7QY, (01) 250 0398, Contact: Edward Piller.
- West 4 Tapes & Records**, 105 Stocks Ln., West Sussex, PO208N, (0243) 871238, Managing Dir.: Kenneth G. Roe.
- Label(s): WIV, Spoken Word Documentary Records & Sound Effects.
- Westbound**, See WEA Records Ltd.
- Westland Studio/Squirrel Music**, 5 Lombard St., East, Dublin 2, (01) 774229, Telex: GGDG 32618 EI, Contact: Brian Molloy.
- Westwood Recordings Ltd.**, Montgomery, Powys, Wales, SY156LU, (068681) 427.
- Label(s): (Owned) Raccoon, Sir, Westwood.
- Wetfish Records**, 731/738 Great Northern Rd., Aberdeen, (0224) 695701, Managing Dir.: Charles Cosh.
- What Records**, The Record Centre, 11 Dugdale St., Nuneaton, CV115QR, (0203) 382694, Managing Dir.: Tim Ellis.
- White Wings Int'l**, See Master Project, Inc.
- Whiterose Music Ltd.**, 86 Turnham Green Terr., London, W4, (01) 994 4895.
- Whoopee**, See Smart Recordings.
- Why Firecords**, 6th Floor Warehouse D, London, E1 9SS, 01-481-1722, Telex: 22233.
- Wienerworld**, 90 Old Church Ln., Stanmore, Middlesex, HA7 2RR, (01) 954 8777, Telex: 946240CWEASY G, Fax: (01) 954 2999, Managing Dir.: Ian A. Wiener.
- Wilcox Organization**, Zodiac House, London, NW11, 01-455-6620, Telex: 269304.
- Wildfire Records**, Field Close, 2 Stoddart St., Newcastle-upon-Tyne, NE2 1BN, 0632-323911.
- Williseden Records**, Zomba House, Williseden High Rd., London, NW103SC, (01) 451 3044, Telex: 919884.
- Willow**, See Tabitha Records.
- Wimp Records**, 2 Field Row, Kingston, Cambridge, (022 026) 3875, Managing Dir.: David Gowar.
- Label(s): Musclemans.
- Wimp Records**, 2 Field Row, Camba, CB3 7NH, 022-026-3875.
- Windows of the Word**, See Gull Records.
- Windson Record Exports**, 159 Stafford Rd., Croyden, Surrey, CR0 4NN, (01) 680 9010, Telex: 896218 Winds G, Fax: (01) 680 3564. (Exporter)
- Wire Records**, 35 Queen Anne St., London, W1M 9FB, (01) 631 1699, Managing Dir.: Harry Magee.
- Witch Records**, 124 Wheatlads, Middlesex, TW5 0SD, 01-577-1300.
- Womad Records**, 85 Park St., Bristol, BS1 5JN, 0272-290242.
- Women's Revolutions Per Minute**, 62 Woodstock Rd., Birmingham, B13 9BN, (021) 449-7041, Exec.: Caroline Hutton.
- Label(s): (Licensed) Redwood, Olivia, Ladyslipper, Alive, Rosetta, Stropny Cow, Quest Stars.
- Wonderful Musical World of Crisis Dixon (Gramophone Record Co.)**, Suite 16, Colosseum Prodn. Centre, Leeds, LS2 3AW, (0532) 461311, Managing Dir.: Chris Dixon.
- Wonderland**, See Polydor Ltd.
- Wood**, See Music Galore Ltd.
- Wood Wharf Records**, Wood Wharf Studios, 28-30 Horseferry Pl., Greenwich, London, SE109BT, (01) 853 4766, Telex: 896691 TLXIR G MERIDRILL.
- Woodworm Records**, Box 37, Oxon, 0869-38286.
- Woolf**, See Recommended Records.
- Woolf Records**, 51 Rossiter Rd., London, SW12, (01) 675 1832.
- Wooltown Records**, 34 Frank St., Bradford, BD7 3BT, 0274-577868.
- Work UK, Ltd.**, 9 Holdom Ave., Milton Keynes, England, MK11QU, (0908) 848440, Managing Dir.: Ian Hamilton; Commercial Mgr.: Paul Davis; A & R: David Bruce; Sales Mgr.: David Withers; Mktg. Mgr.: Brian Jones.
- Label(s): (Licensed) Word, Sparrow, Maranatha, Day Spring, Light, Live Oak, Exit. (CD-Manufacturer/Distributor)
- World**, 10 Myddleton Rd., London, N22 4NS, (01) 889 6166, Managing Dir.: Jophn Loder.
- World Jazz Records Ltd.**, 57 Broomhill Rd., Orpington, Kent, BR6 0EN, (0689) 26232.
- World of Music Arts & Dance**, 85 Park St., Bristol, BS1 5JN, 0272-290242.
- Wrecho Records (Northern)**, 6 Oakfield Meus, Stockport, Cheshire, SK3 8SS, (061) 456-1711, Contact: Barry Blood.
- Wump Records**, 56 Hanover St., Edinburgh, (01) 225 4397, Managing Dir.: Ferguss Anderson.
- Wynd Up Records**, Turntable House, Guinness Rd., Traf-

ford Park, Manchester, M17 1SD, 061-872-0170.
Wye Records, 117 Alcester Rd., Moseley, Birmingham, B13 8DO, (021) 449 6634, (021) 449 7054, Managing Dir.: Dave Cox.
Xavier Music, Stewart House, Hillbottom Rd., High Wycombe, Bucks, 0494-36301, Telex: 837173.
Y-Y Records, 70a Oxbridge Rd., London, W12, 01-743-2318, Telex: 262795.
Y II Records, 16 Bloodfield Rd., London, W9 1AD, 01-286-0642.
Yellow Balloon Prodn., Micadam, 21 Fairmile Ave., Surrey, KT112JA, 0932-67211, Telex: 268786.
Yellow Brick Road, 18 Davies St., London, W1Y 1LN, (01) 493 9070, Managing Dir.: Allan King.
Y'off Records, 99, Newark Rd., Lincoln, LN5 8NQ, (0843) 294128, Pres.: Frank Foy.
 Label(s): (Owned) Yoff.
James Yorke Ltd., Yorke House, Corpus St., Glos, GL526XH, 0242-584222, Telex: 43269.
Young Blood Int'l, 6 Heath Close, London, W5, (01) 991 0993, Pres.: Jan Olofsson.
 Label(s): (Owned) Young Blood, Dough Boy. (CD-Manufacturer/Distributor)
ZTT Records, 111 Talbot Rd., London, W11 2AT, (01) 221-5101.
Zang Tuum Tumb Records & Tapes, 111 Talbot Rd., London, England, W11, (01) 229-1229, Mgr/IA & R: Jill Sinclair, Prodn/IA & R: Trevor Horn; Prodn/IA & R: Steven Lipson; Destruction/IA & R: Paul Morley; Construction/IA & R: Karen Goodman.
Zarjazz, 167 Caledonian Rd., London, N1 0SL, (01) 278 4575, Telex: 261518 MADNEZ G, Managing Dir.: Matthew Sztumpf.
Zebedee Records, 294 Newton Rd., Rushden, Northants, NN100SY, 0933-50150.
Zebra Records, Greyhound House, 23/24 George St., Richmond, Surrey, TW9 1JY, (01) 948 5771, Telex: 928940 RICHBIG, Managing Dir.: Shirley Channack.
Zenith, See Zodiac Record-Wilcox Organisation.
Zephyr, See Zodiac Record-Wilcox Organisation.
Zero, Central Chambers, Market Sq., Telford, Shropshire, TF1 1DB, (0952) 3490.
 Label(s): (Owned) Custom, Zero.
Zeus Recording Co. Ltd., Wimpole House, 29 Wimpole St., London, W1, (01) 631 5042, Dir./Sec.: Princesse Zouina Benhalla; Dir.: Basil Hope Gibsons.
 Label(s): (Owned) Zeus. (CD-Manufacturer/Distributor)
Zicron Records Ltd., 452 Fulham Rd., London, SW6 1BY, (01) 381 1391.
 Label(s): (Owned) Zicron. (Licensed) Plurex, Warning Records).
Zodiac Record-Wilcox Organisation, 1099A Finchley Rd., London, NW11, (01) 455-6620, Cable: 4556620, Pres.: Herb L. Wilcox; Managing Dir.: Karen Kendall; Sales Dir.: J. Rhyder-Scott.
 Label(s): (Owned) Zodiac, Golden Era, Show Time, London Jazz, Zepher, Zenith.
 Int'l Reps.: Globe Record Dist. (Italy). (CD-Manufacturer/Distributor)
Zodiac Record Co., 1090A Finchley Rd., London, NW11, (01) 455 6620, Managing Dir.: Herbert L. Wilcox.
Zomba Prodn. Ltd., Zomba House, 165-167 Wellesden High Rd., London, NW103SG, (01) 451 3044, Telex: 919884.
Zonophone, See EMI Records Ltd.
Zulu Records, 61a Bold St., Liverpool, 1, (051) 709-7047

MUSIC PUBLISHERS

APB Music Co. Ltd., 28 Ivor Pl., London, England, NW1 6DA, (01) 723-9269, Telex: 925859/265871, Pres.: Chris Parry, Gen. Mgr.: Ita Martin, Prof. Mgr.: Martin Sexton.
AVT Music Ltd., 19 Upper Brook St., London, England, W1Y 1PD, (01) 409 2211.
A & C Black (Publishers), Howard Rd., Eaton Socon, Cambs, PE193EZ, (0480) 212666, Contact: C. Black & D. Gadsby.
AMP Publishing, 19 Meard St., London, W1V 3HQ.
AMP Records, P O Box 387, London, N22 6SF, 01-888 8388, Contact: Mark Jenkins.
Absurd Music, 20 Cotton Ln., Withington, Manchester, M20 9UX, (061) 445 2661.
Acorn Music, See Bardis Music Ltd.
Acton Green Music Ltd., (PRS), See Loosong Copyright Service Ltd.
Acuff-Rose Music Ltd., 129 Park St., London, W1, (01) 629 0392.
Ad-Chorel Music Ltd., 52 Polwarth Terrace, Edinburgh, Scotland, EH9 1NH, (031) 688 3366.
Aedra Musik GmbH (Switzerland), See Obelisk Music.
Addington State Music, See The Valentine Music Group.
Affair Music Co., 3 Paddington St., London, W1M 3LA, 01-935 0757, Telex: 28719, Contact: Allan James.
Airs & Graces Music, (PRS), 4 Oxford & Cambridge Mansions, Flat D, London, England, NW1, (01) 723 2454.
Albion Music Ltd., Studio 15-98 Victoria Rd., London, NW10, (01) 965 0155.
Alice Music Ltd., 9 Cavendish Sq., London, W1M 0DU, (0522) 38589, Pres.: B.H.J. Alford, Gen. Mgr.: Graham Sudbourne, Prof. Mgr.: John Allison.

All Boys Music Ltd., 4/7 The Vineyard, Sanctuary St., London, SE1 1QL, (01) 403-0007, Telex: (01) 831-9489 MONREF G 3691, E-Mail: DGS2364, Fax: (01) 831-9489, Pres.: Pete Waterman, Gen. Mgr.: Lucy Anderson.
Allied Music Company, 76 Tottenham Court Rd., London, W1P 9PA, 01-6361174, Contact: Andy Grover.
Alted Music, 45 Victoria Rd., Romford, Essex, (0708) 26741.
Alternative Tentacles Music, 61/71 Collier St., London, N1 9BE, 01-833 3456, Contact: Bill Graham.
Amalisa, (ASCAP), Fernbank, 2A Golden Manor, Hanwell, London, England, W73EE, (01) 603-5960, Pres.: Charles Lucy, Gen. Mgr.: Robert Lee Martin.
Ambassador Music Ltd., 22 Denmark St., London, WC2, (01) 836 5996, Cable: AMBAMUSIC.
Amber Music, Wellow Mead, Sheffield English, Romsey, Hampshire, 5051GDU, (0794) 23227, Pres.: J. Montgomery.
Amicus Music Consultants, 6 Heritage Close, High St., St. Albans, Hertfordshire, AL3 4EB, (0727) 33666, Contact: Ken Street.
Amphonic Music Ltd., (PRS), Kerchesters, Waterhouse Ln., Kingswood, Surrey, (0737) 832837, Pres.: Syd Dale, Gen. Mgr.: Ian G. Dale, Prof. Mgr.: Michael McKinlay.
Anderburr Music, Park House, 21 Ravenscourt Park, London, W6, 01-748 8323, Contact: Christopher Burr.
Anderson Music, 152 Goldthorn Hill, Wolverhampton, (0902) 34345, Telex: 335419. (also see Rocksong Music Publishing Ltd.)
Andwellia Music, See Carlin Music Corp.
Anglia Music Co., 39 Tadorne Rd, Tadworth, Surrey, KT205TF, (073781) 2922, Contact: Johnny Douglas.
Anglo Atlantica Entertainments, 9 Carnaby St., London, W1V 1PG, 01-439 3058, Contact: Geoff Morrow.
Animus, See Loose Records.
Anna Music Ltd., See Miriam Music Ltd.
Aorea Music, 6th Floor, 9 Kingsway, London, WC2B6FA, (0260) 270560, Contact: Gloria Bristow-Saunders.
Apex Music Ltd., 12 Elgin Mansions, Elgin Ave., London, W9, (01) 794 7191.
April Music Ltd., 37 Soho Sq., London, W1V 5DG, (01) 439 1845, Cable: APRIL MUSIC, Telex: 24203.
Arcades Music, 583 Wordsworth Rd., London, SW8, (01) 627 0436.
Arcadia Music Publishing Co. Ltd., (MCPS), Box 1, Rickmansworth, Herts, WD3 3AZ, (01) 584 6671.
Archway Music Ltd., See Momentum Music Ltd.
Ardmore & Beechwood, See EMI Music Publishing Ltd.
Argon Music, 24 Glebe Place, London, SW3 5LD, 01-351 9550, 01-351 9557, Contact: Julius Just.
Arista Music, Inc., (ASCAP), See RCA Music Ltd.
Aristocrat Music Ltd., 9/11 Monmouth St., London, England, WC2H9DA, (01) 836 4761, Telex: 923753 Ref. W6002, Pres.: Terry King.
Arton Music, 59a Cannought St., London, W2 2BB, 01-402 7548, 01-402 7549, Contact: Terry Noon.
Around the World Music, Inc., 3 Chalcot Studios, Berkley Grove, London, NW1 8XY, (01) 586-9578, Telex: 263192 ISELG, Pres.: Peter Phillips, Contact: Barbara Zamoyaki.
Arree Music, See Dick James Music Ltd.
Arthur's Mother Music, See The Valentine Music Group.
Artic King Music, 4th Floor, Avon House, 360 Oxford St., London, W1N 9HA, 01-499 5244, Contact: Mickey Modern.
Edwin Ashdown Ltd., See Music Sales Ltd.
Ashley-Fields Music, 92 Church Rd., London, SW13DDQ, 01-846 9291, Prof. Mgr.: Freddie Harper, Contact: Harold Fields.
Ashwood Music, See Bardis Music Ltd.
Associated Board of the Royal Schools of Music, 14 Bedford Square, London, WC1B3JG, 01-636 5400, Contact: Ronald Smith.
Associated Music People, 4 Cheniston Gardens, London, W8 6TQ, 01-937 2252, 01-937 9569, Contact: Allan D. Barson.
Asterisk Music, Box 18F, Chessington, Surrey, KT9 1UZ, (01) 390 3711, (01) 390 0453, Cable: Chirping Chessington, Gen. Mgr.: Yvonne Trengove, Prof. Mgr.: Chief Exec.: John Beecher, Contact: Tony Atkins.
Atham Music, See Asterisk Music.
Athenae Music Publishing, Great Linford Manor, Great Linford, Milton Keynes, MK145AX, (0908) 667432, Contact: H. C. Maloney.
Atholl Music, See Ad-Chorel Music Ltd.
Atlantic Seven Productions, 52 Lancaster Rd., London, N4 4PR, 01-263 4435, Contact: Patrick Shart.
Attack Attack Music, See Watteau Music.
Augener, See Stainer & Bell Ltd.
August Music Publishing, 139 Piccadilly, London, W1, (01) 590 2524.
Aura Music Ltd., (MCPS/PRS), 274A King St., London, W6 0SP, (01) 741 3197, Telex: 24224 Ref: Aura, Pres.: Aaron Sixx.
Automatic Music Ltd., 5 Avery Row, London, W1X 9HA, (01) 493 9744.
Avatar Communications, Unit 5, Imperial Studios, Imperial Rd., London, SW6 2AG, 01-736 6304, Contact: John Brewer.
Aviva Music Ltd., See Shapiro Bernstein & Co. Ltd.
Awareness Music, 6 Vernon Ave., Raynes Park, London, SW208BW, (01) 543 1537, Telex: 22233 ref: W.Booth, Pres.: Andy Ware, Contact: Chrissie Reilly.

Axle Music Ltd., 27 Arkwright Rd., Hampstead, London, NW3 6RI, (01) 435 9601.
BAT Music Ltd., 47 Fulham Broadway, London, SW6 1AE, (01) 381 2464.
BTW Music, 125 Myddleton Rd., London, N22 4NG, 01-888 6655, Contact: John Borthwick.
BVF Anglo-Continental Music Co., 100A Chalk Farm Rd., London, NW1 8BR, 01-267 4499, Contact: Sydney Bron.
Baby Music Ltd., 40 Denbigh St., London, SW21, (01) 828 1978.
Backs Music, St. Mary's Works, St. Mary's Plain, Norwich, NR3 3AF, (0603) 626221, Contact: Jonathan Appel.
The Bacon Empire Publishing, Empire House, 271 Royal College St., London, NW1 9LU, 01-482 0115, Contact: Maurice Bacon.
Bad Boy, See Sonet Publishing Ltd.
Bagamusic, See Helmar Music.
Baird Music Ltd., 2 Carlton Terrace, Norvara Rd., Wicklow, (01) 862 074, (01) 867 802, Telex: 24191.
Band of Boy Music, See Sarabee Music Ltd.
Bandleader Music, See The Valentine Music Group.
Banks Music Publications, 139 Holgate Rd., York, YO6 4DF, (0902) 21818.
Bardell-Smith Music Ltd., (PRS), See Loosong Copyright Service Ltd.
Bardis Music Ltd., (PRS), 2 Carlton Tce. Novara Rd., Bray, (01) 862074, Telex: 24191, Pres.: Peter Bardon.
Bardis Music Ltd., 2 Carlton Tr. Novara Rd., Bray, (01) 862074, Telex: 24191, Pres.: Peter Bardon.
Barn Publishing (Slade) Ltd., 12 Thayer St., London, W1M 5LD, (01) 935 8323, Telex: 227877 THAYER G, Fax: 01 486 4915.
Barrie Guard Music Ltd., See Filmtrax PLC.
Barsongs, Suite B, 4 Cheniston Gardens, London, W8 6TQ, 01-937 2252, 01-937 9569, Contact: Alan D. Barson.
Basement Music, (PRF), 6 Penbridge Rd., London, England, W11 2211522, Pres.: John Telfher, Gen. Mgr.: John Cefai, Contact: Eileen Tracy.
 Branch(es): 200 West 57th St., New York, 10019, (212) 307-1245, Contact: John Telfher.
Bathtub Music, 7 Argyle St, Bath, Avon, BA2 4BA, (0225) 331521, Contact: Jenni Nicholson.
Bayswater Music Ltd., See Complete Music Ltd.
Bayswater Music Ltd., 53 Kensington Gardens Sq., London, W2 4BA, (01) 727 0359, Telex: 943783 CRO COM.
Beanstalk Music Ltd., 2 Murray St., London, NW1, (01) 485 1257.
Bearsongs, 190 Monument Rd., Birmingham, B16 8UU, (021) 454 7020, Cable: BEARSONGS BIRMINGHAM.
Beaumont Music, 20-24 Beaumont Rd., London, W4 5AP, (01) 995 5432.
See Bee Music Ltd., Box 472, London, SW7 2QB, (01) 373 3269, Cable: JOULSTIG, Telex: 21879 Attn. Lustig.
Beggars Banquet Music Ltd., 17/19 Alma Rd., London, SW18, (01) 870 9912, Telex: 915733, Fax: 871 1766, Pres.: Martin Mills, Gen. Mgr.: Andrew Heath, Prof. Mgr.: Roger Trust.
Beijing, 29 Beethoven St., London, England, W10 4LG, (01) 960 1871, Pres.: Brian Leaf.
Beinstock Music Ltd., 2 Murray St., Camden Town, London, NW1, (01) 431 0864, (01) 485 1257.
Belsize Music Ltd., 24 Baker St., London, England, W1M 1DF, (01) 935 2076, Telex: 23840 BELSIZ G, Pres.: Chas Peate, Gen. Mgr.: Iris Glebler.
Belwin Mills Music, 250 Purley Way, Croydon, Surrey, CR9 4QD, 01-681 0855, Gen. Mgr.: Malcolm Binney, Contact: Cyril Gee.
Benday Music Ltd., See Carlin Music Corp.
Anton J. Benjamin Ltd., See Schauer & May Ltd.
Shapiro Bernstein & Co. Ltd., 78 Newman St., London, England, W1P 3LA, (01) 636-2055, (01) 636-7777, Cable: BERNSTEIN LONDON, Telex: 21892, Pres.: Richard M. Bolter, Gen. Mgr.: Michael J. Fletcher.
Bettytunes Music, See The Valentine Music Group.

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Publishing Co. Ltd.
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- Big Ben Music Ltd.**, Pyghtle Cottage, Denham Village, Middlesex, England, (0895) 832063, Pres.: Ben Nisbet.
- Big Ears Music**, 26 Harrison St., London, WC1H8JG, 01-837 4424, Contact: Greg Cutler.
- Big Note Music Ltd.**, 10 Harley Pl., London, W1, (01) 323 1204.
- Big Secret Music Ltd.**, Havoc House, Cods Hill, Beenham, Berkshire, (0734) 71 3623, Cable: Havoc Reading, Telex: 84 8507 Att Bsm, Pres.: M. Guy Fletcher.
- Big Top Music**, 66 Mollison Rd., Meir, Stoke-on-Trent, ST3 7AG, (0782) 331925, Contact: Paul Quinton.
- Billymac Music**, 42 Lucerne Rd., London, N5 1TZ, 01-359 2814, Contact: Dave McAleer.
- Birth Music Ltd.**, See Eurosong Int'l.
- Biscuit Music**, See Sarabee Music Ltd.
- Bishop Music**, 12 Hill Rd., St. Johns Wood, London, NW8, (01) 286 4025.
- Black Basque Music**, 1 Selkirk Rd., London, SW170ER, 01-672 4462, Contact: Mike Stockdale.
- Black Neon Ltd.**, 4D Oxford & Cambridge Mansions, Flat D, Marylebone Rd., London, NW1, (01) 723 2454.
- Black Sheep Music**, Fulmer Gardens House, Fulmer, Bucks, LS3 6HF, (028 16) 2143, (028 16) 2109, Contact: Ben Findon.
- Black & White Music Corp. Ltd.**, 9 Devonport, 23 Southwick St., London, W2, (01) 402 9650, Cable: SOUNDSRIGHT.
- Blackbird Music**, Badgers Wood, Cadbury Camp Ln., Bristol, BS209SB, (0702) 856770.
- Blue August Music Publishing**, Mansted House, 35 Mansted Gardens, Chadwell Heath, Essex, RM6 4ED, 01-590 2524, Contact: John McDonald.
- Blue Gum Music**, 64 Stirling Court, Marshall St., London, W1V 1LG, 01-434 1839, Contact: Bruce Welch.
- Blue Lake Music**, See Munnycroft, Ltd.
- Blue Mountain Music**, Media House, 334-336 King St., London, W2 0RA, 01-846 9566, Contact: Marc Marot.
- Blue Waters Music**, 38 The Broadway, London, E15, 01-01-519 1215, Contact: J. Bassett & D. Convooy.
- Bluebell Music**, See Isa Music.
- Bluebird Music Ltd.**, 155 Church St., London, W2 1NA, (01) 723 6561.
- Blueport Publishing Co.**, 52 Kelvin Grove, Sandyford, Newcastle, (0632) 612 849.
- Bob the Dog Music Ltd.**, 10 Kings Dr., Thames Ditton, Surrey, KT7 9TH, Telex: 912881 Attn. PIA, Pres.: Mark Rye.
- Bocu Music Ltd.**, (PRS), 1 Wyndham Yard, Wyndham Place, London, England, W1H 1AR, (01) 402 7433, Telex: 298976, Pres.: John Spalding, Gen. Mgr.: Carole Broughton, Prof. Mgr.: Howard Huntridge.
- Bonsol Music Ltd.**, See Shapiro Bernstein & Co. Ltd.
- Boosey & Hawkes Music Publishers Ltd.**, 295 Regent St., London, W1R 8JH, (01) 580 2060, Cable: Telegrams Sonouros, Telex: 89 54 613 Boosey G, Contact: R. A. Fell.
- Bosworth & Co. Ltd.**, 14/18 Heddon St., Regent St., London, W1R 8DP, (01) 734 4961, Cable: BOSEDITION LONDON.
- Bottle Music**, Apt. 5, Audley House, 9 North Audley St., London, W1Y 1WF, 01-629 7821.
- Bottom Dollar Music**, See Million Dollar Music.
- Bourne Music Ltd.**, 34/36 Maddox St., London, W1R 9PD, (01) 493 6412, Cable: BOURNEMUSIC.
- Brampton Music Ltd.**, 9 Carnaby St., London, England, W1V 1PG, (01) 437-1958, Cable: TASTES LONDON, Pres.: Tony Hall.
- Briar Music**, See Helmar Music.
- Bridge Patch Music**, (PRS), See Patch Music Ltd.
- Bright Music Ltd.**, 34/36 Maddox St., London, W1, (01) 408 0288.
- British Standard Music Co. Ltd.**, See Schauer & May Ltd.
- Broadway Music Corp.**, (BMI), See Kassner Associated Publishers Ltd.
- Brookside Music**, See Asterisk Music.
- Broomfield Music**, 50 Maddox St., London, W1R 9PA, 01-491 4941, Contact: R. Noble.
- Brujo**, See Sonet Publishing Ltd.
- Brunton Music**, See Bardis Music Ltd.
- Brynny Publishing**, See Wave Records.
- Bucks Music Ltd.**, 1a Farm Pl., London, W8 7SX, (01) 221 4275, Telex: 946240 Ref: 19020774 CWEASY G, Contact: David Platz.
- Bulk Music Ltd.**, 9Watt Rd., Hillington Ind'l Estate, Hillington, Glasgow, G524RY, (041) 882 9060.
- Bullseye Music**, AIR House, Spennymoor, Co. Durham, DL167Se, (0388) 814632, Contact: C. Pearson, John Wray.
- Burlington Music Co. Ltd.**, 40 S. Audley St., London, W1Y 5DH, (01) 499 0067.
- Hank C. Burnette**, See Sonet Publishing Ltd.
- Bushanger Music**, 86 Rayleigh Rd., Hutton, Brentwood, Essex, CM131BH, (0277) 222095, Contact: K. Lister.
- Button Music**, See Dingle's Music.
- Tony Byworth & Assoc.**, 34 York Rd., New Barnet, Herts, EN5 1LJ, (01) 440 8884, Telex: 288630 VALMUS, Contact: Tony Byworth.
- C & D Music**, 59a Cannought St., London, W2 2BB, 01-402 7548, Contact: Derek Everett.
- CIC (UK) Ltd.**, See MCA Music Ltd.
- Castle Music**, Church St. Castlepollard Co. Westmeath, Dublin, 61176, 774229, Contact: Donie Cassidy.
- CMO Publishing**, Unit 21, Ramsomes Dock, 35/37 Parkgate R, London, SW11, 01-228 4000, Contact: Chris Morrison.
- Cactus Music**, See Creole Music Ltd.
- Cadillac Music**, 180 Shaftesbury Ave., London, WC2H8SJ, (01) 836 3646.
- Cambar Music**, See Joe & Co. Music.
- Campbell-Connelly Ltd.**, See Music Sales Ltd.
- Candelmaesse Ltd.**, (PRS), See RCA Music Ltd.
- The Candle Music Co.**, 20 Kildara Gardens, London, W2 5LU, (01) 221 5521, Telex: 928 638 Attn. CSA, Gen. Mgr.: Tony Salchell.
- Captian Beaky Music**, 18 Greek St., London, W1, 01-439 4803, Contact: Jonathan Rowlands.
- Cara Music**, Regent House, 235/241 Regent St., London, W1A 2JT, 01-493 1610, Contact: Michael McDonagh.
- Cardcast Music**, Daily Rd., Maybole, Ayrshire, (0655) 82200, Pres.: Rui Castro, Gen. Mgr.: Ann Goudie.
- Cardinal Music**, See Carlin Music Corp.
- Careers Music, Inc.**, (BMI), See RCA Music Ltd.
- Carlin Music Corp.**, 14 New Burlington St., London, W1X 2LR, (01) 734 3251, Cable: CARLSONG, Telex: 267488, Pres.: Freddy Bienstock, Gen. Mgr.: R. Derek Knibb.
- Carnaby Music**, 66 Blenheim Crescent, London, W11 1NZ, 01-727 2063, 229 4188, Contact: Chris Andrews.
- Carter-Lewis Music Publishing Co., Ltd.**, See Southern Music Publishing Co., Ltd.
- Cassandra Music**, 114 Thornlaw Rd., London, SE270SQ, 01-761 2731, Contact: Mike Donovan.
- Castle Hill Music**, (PRS), 34 Lake Terr., Hunstet, Leeds, Yorks, LS102JG, (0531) 700 010.
- Castrator Music**, Daily Rd., Maybole-Ayrshire, Scotland, KA197AX, (0655) 82200.
- Catalyst Limited**, (PRS/MCPS), 171 Southgate Rd., London, N.1., Telex: 8813271 Gecom G, Pres.: Peter Knight, Jr.
- Cathy Music**, 59 Knowl Rd., Golcar, Huddersfield, (0484) 657 054.
- Cavalcade Music**, 22 Bristol Gardens, London, W9 2JQ, 01-289 7281.
- Cedarwood Music Ltd.**, See Southern Music Publishing Co., Ltd.
- Cee Cee Music**, See Asterisk Music.
- Celebrity Music Ltd.**, 120 Marylebone Ln., London, W1, (01) 935 6732.
- Celtic Music**, 4 High St., Starbeck, Harrogate, North Yorkshire, England, 0423 888955, Telex: 5797 8 C M DIST, Contact: Dave Bulmer.
- Frank Chacksfield Music/Eros Music**, "Allegro" Elm Walk, Farnborough Park, Orpington, Kent, England, 55509, Cable: GOLDISCS BROMLEY, Pres.: Frank Chacksfield.
- Challenge Music**, (MCPS), 262 Holloway Rd., London, N7, (01) 609 7017.
- Chameleon Publishing**, 19 South Molton St., London, W1, (01) 629 9719, Telex: 261805.
- Champion Music**, 181 High St., Harlesden, London, NW10, Contact: M. Medaille, R. Boulding.
- Chandos Music Ltd.**, 93 Shepperton Rd., London, N1 3DF, (01) 359-8186, Pres.: Brian Conzens, Gen. Mgr.: Peter Battershill, Prof. Mgr.: Cecile Kelly.
- Changing Music**, See Crashed.
- Channel Music**, 36 Soho Square, London, W1, 01-439 0407, Contact: M. Leander, E. Seago.
- Chantelle Music Ltd.**, 3A Ashfield Parade, Southgate, London, N14 5EH, (01) 886 6236, Pres.: R. Chantelle, Gen. Mgr.: S. Robinson.
- Chappell Int'l Music Publishers**, 129 Park St., London, W1Y 3FA, (01) 629-7600, Cable: SYMPHONY, Telex: 268403, Gen. Mgr.: Diana Graham.
- Charisma Music Publishing Co. Ltd.**, 90 Wardour St., London, W1, (01) 434 1351, Telex: 21315.
- Charly Publishing**, 46/47 Pall Mall, London, W1Y 3Fa, 01-629 7600, Gen. Mgr.: Paul Jenkins, Contact: Jonathan Simon.
- Charter Film Music Ltd.**, See Big Ben Music Ltd.
- Chatsworth Music**, See Filmtrax PLC.
- Chelsea Music**, 34/36 Maddox St., London, W1R 9PD, 01-493 6412, Contact: Eddie Levy.
- Cherry Music/Mingles Music**, 49 Greek St., London, W2 4BA, 01-437 7418, Contact: David Mindel, David Seyes.
- Cherry Red Music Ltd.**, 53 Kenningson Gardens Sq., London, W2 4BA, (01) 229 8753, Telex: 943763 CROCOM G.
- Chester Music**, See J & W Chester/Edition Wilhelm Hansen.
- J & W Chester/Edition Wilhelm Hansen**, Eagle Ct., London, EC1M5QD, (01) 253 6947, Cable: GUARNERIUS LONDON ECI, Telex: 919934, Contact: Robin Boyle.
- Chibell Music Ltd.**, See Red Bus Music Ltd.
- Chocolate Factory Music**, 122 New Cross Rd., London, SE14, 01-635 9113, 01-635 9114, Contact: Chris Baker.
- Choral Music**, 1-14 West Heath yard, 174 Mill Ln., London, NW6 1TB, 01-794 7758, Contact: Robert Howes.
- Chordsons**, Suite 2, 2nd Floor, 4 Rickett St., London, SW6 1RU, 01-385 7956, Contact: Brian Newman.
- Christy Moore Music**, See Bardis Music Ltd.
- Chrysalis Music Ltd.**, 12 Stratford Pl., London, W1N 9AF, (01) 408 2355, Cable: CHRYSALIS, Telex: 21753 Chrsls G.
- Chu Fin**, See Sonet Publishing Ltd.
- Cinderella Music Ltd.**, See Novello & Co. Ltd.
- Circus Music**, 156 Kennington Park Rd., London, SE114DJ, (01) 735 1194.
- City Centre Songs**, 59 Paddocs Mead, Woking, Surrey, GU213QP, (048 67) 81364, Contact: Gordon Nelki.
- Clannad Music Ltd.**, (PRS), See RCA Music Ltd.
- Clive Banks Music**, 22 St. Peters Square, London, W6 9NW, 01-741 1511, Contact: Clive Banks.
- Cloud Berry Music**, (STIM/NCD), See Sonet Publishing Ltd.
- Cloud (Music, Music House, ISD Stopgate Ln., Simonsville, Liverpool, (051) 548 9690.**
- Code Music**, 139 Victoria Rd., Mitcham, Surrey, 01-648 7461, Contact: Reg McLean.
- Barry Collings Music Ltd.**, 15 Claremont Rd., Westcliff-on-Sea, Essex, England, (702) 347343, (702) 343464, Gen. Mgr.: Barry Collings.
- Company of the Two P(ile)ters**, See Eaton Music Ltd.
- Complete Music Ltd.**, 53 Kensington Gardens Sq., London, England, W24BA, (01) 229-8856, (01) 229-8857, Telex: 943763 CROCOM, Pres.: Martin Costello, Gen. Mgr.: Alison Rowden, Prof. Mgr.: James Horrocks.
- The Concert Publishing Co.**, 166-168 Liverpool Rd., London, N1 1LA, (01) 609 6031, (01) 690 6134, Telex: 894929 G.
- Cooke Patch Music**, (PRS), See Patch Music Ltd.
- Cornish Legend Music**, 13 Glenhurst Rd., Manneam, Plymouth, PL3 5LT, (0752) 667100, Contact: N. Strachan, R. Hancock.
- Coronet Music Ltd.**, See Carlin Music Corp.
- Crab Lake Music**, 262 Holloway Rd., London, N76NE, (01) 609 7017, (01) 609 7017, Telex: ATVLD 28526.
- Cracker Music**, Unit 3, 7 Chalcot Rd., London, NW1 8LH, 01-586 9433.
- Cramer Music**, 23 Garrick St., London, WC2E9AX, 01-240 1612, Contact: Rod Alexander.
- Crashed Records/Crashed Music**, 130 Stanley Rd., Dublin Industrial, Dublin, (01) 729714, 309999077, Telex: 33562 EMID EL, Contact: Mr. Shay Hennessy.
- Crawdad**, See Sonet Publishing Ltd.
- Crazy Viking Music**, See Eurosong Int'l.
- Creative Music Group**, (PRS), K-Tel House, 620 Western Ave., London, W30TU, (01) 992 8055.
- Creole Music Ltd.**, 91/93 High St., Harlesden, London, England, NW10, (01) 965-9223, Telex: 28905 ref 1345, Pres.: Bruce White, Gen. Mgr.: Steve Tantom, Prof. Mgr.: Steve Dix.
- Cromwell Music Ltd.**, (PRS), See New Essex Music Group.
- Crossbar Music**, See The Valentine Music Group.
- Crusador Music Ltd.**, See Aristocrat Music Ltd.
- D.I. Music**, 13 Bank Sq., Wilmslow, Cheshire, SK9 1AN, (0625) 527844, Cable: IMDISC, Telex: 635091 ALBION GDI.
- D. L. Songs**, (PRS), See Kassner Associated Publishers Ltd.
- D 'N A Ltd.**, (PRS), See RCA Music Ltd.
- DMC Publishing**, P O Box 89, Slough, SL1 8NA, (06286) 67276, Contact: Tony Prince.
- Dabe Music Ltd.**, See Carlin Music Corp.
- Dark Fox Music**, 106/107 Middle Abbey St., Dublin, 747 235, Contact: Johnny Lappin.
- Spencer Davis Music**, See Dick James Music Ltd.
- Davray Music**, 84/86 Tottenham Lane, London, N8 7EE, 01-340 4757, Contact: Ray Davies.
- Francis Day & Hunter**, See EMI Music Publishing Ltd.
- Dazzle Music Ltd.**, See Bucks Music Ltd.
- De Wolfe, Ltd.**, 80-88 Wardour St., London, W1V 3LF, (01) 434 8481, (01) 434 8486, Cable: Musical London, Pres.: James de Wolfe, Gen. Mgr.: Gordon Chambers.
- Dead Dog Tunes**, See Munnycroft, Ltd.
- Dee/Dave/Briarpatch Music Ltd.**, See Eaton Music Ltd.
- December Songs**, 42 Park View Rd., London, NW101AL, 01-450 5987, Gen. Mgr.: T. Lutterodt.
- Dejamus Ltd.**, See Dick James Music Ltd.
- Delos Music**, 182 Lansbury Dr., Hayes Middlesex, (01) 573 6299.
- Dema Music**, (PRS), 18 West Mall Clifton, Bristol, BS8 4BQ, (0272) 735994.
- Chris Denning Ltd.**, 96 Bournemouth Rd., Parkstone, Poole, Dorset, BH149HY, (0202) 737000.
- Dice Music**, See Tabitha Music Ltd.
- Dickinson Publishing**, (ASCAP), See Moments Music Ltd.
- Digit Music**, See Eurosong Int'l.
- Dim Dork Music Publishing**, 94 Argyle St., Birkenhead, Merseyside, (051) 647 4505, Contact: Andrew Jones.
- Dingle's Music**, 322 Whitchurch Ln., Edgware, Middlesex, London, HAB 6QX, (01) 952 3551, Pres.: Roger Holt.
- Dinsong Ltd.**, 61/63 Portobello Rd., London, W11, (01) 221 7535.
- Direct Drive Music**, 43 Newick Rd., London, E15 ORM, 01-985 3571, Contact: R. O. Williams, P. Quinto.
- Walt Disney Prods. Ltd.**, 31-32 Soho Square, London, W1V 6AP, (01) 734 8111, Telex: 21532.
- Dizzy Heights Music Publishing Ltd.**, 3 Mommouth Pl., London, W2, (01) 727 0527.
- Domino Music**, See Tabitha Music Ltd.
- Don't-Call-Me (DCM) Music**, Ashburnham Place, Battle, East Sussex, TN339NF, 01-730 0741, Contact: E. Richard Bickersteth.
- Donna**, See EMI Music Publishing Ltd.
- Donavan Music Ltd.**, See Southern Music Publishing Co., Ltd.

- Dorsey Bros. Ltd.**, See Music Sales Ltd.
- Dreamboat Publishing Ltd.**, See Filmitrax PLC.
- Drop Top Music**, Box 148, London, W9 1DY, (01) 286 2993.
- Dunmo Music Publishing Co., Ltd.**, See Southern Music Publishing Co., Ltd.
- Durham Music Ltd.**, (PRS), See New Essex Music Group.
- Dying Art Ltd.**, (PRS/MCPS), See Sonet Publishing Ltd.
- Dynamic Music**, 26 Ives St., London, SW3 2ND, 01-589 7725, Contact: Tony Calder.
- EMI Film & Theatre Music**, See EMI Music Publishing Ltd.
- EMI Music Publishing Ltd.**, 138-140 Charing Cross Rd., London, WC2HOLD, (01) 836-6699, Cable: EMIMUS, Telex: 269189, Fax: 240 9814, Pres.: Managing Dir.: Ron White, Gen. Mgr.: & Dir.: Peter Smits.
- EG Music**, 63a Kings Rd., London, SW3 4NT, 01-730 2162, Contact: S. Adler, M. Fenwick.
- EMI Music Publishing**, 138-140 Charing Cross Rd., London, WC2HOLD, 01-836 6699, Gen. Mgr.: Peter Smits, Contact: Frans de Wit.
- East End Music Ltd.**, See Carlin Music Corp.
- Easy Money Music**, See Eaton Music Ltd.
- Eaton Music Ltd.**, 8 W. Eaton Pl., Belgravia, London, SW128LS, (01) 235 9046, Contact: 296133 EATMUS G, Pres.: Terry Oates, Gen. Mgr.: Mandy Oates, Prof. Mgr.: John Boughtwood.
- Ebony Music**, Hemingbrough Hall, North Yorkshire, YO8 7QE, (0757) 638812, Contact: Darryl Johnston.
- ECHO Music Ltd.**, Box 164, Borehamwood, Herts, WD6 1JQ, (01) 953 9831, Cable: ECHO BOX 164, Telex: 295944ECHO.
- Peter Eden Music**, 4 Cliff Ave., Westcliff-on-Sea, Essex, SS0 7AJ, (0702) 48336.
- Edition**, See Loose Records.
- Edition Kunzelmann**, See Obelisk Music.
- John Edward Music Ltd.**, 38 40 Upper Clapton Rd., London, GJ 8BQ, (01) 806 0071, (01) 806 0074, Telex: 261697 HOLREC G, Pres.: John Edward.
- Eel Pie Music**, The Boathouse, Ranelagh Dr., Twickenham, Middlesex, TW1 1QZ, 01-891 1266, Gen. Mgr.: Russ Schlagbaum, Contact: Pete Townshend.
- Eiger Music Ltd.**, See The Flying Int'l Service Ltd.
- El Dorado Entertainment**, See Filmitrax PLC.
- Elkin & Co. Ltd.**, See Novello & Co. Ltd.
- William Elkin Music Services**, Station Road Industrial Estate, Salfouse, Norwich, NR136NY, (0603) 721302, Gen. Mgr.: Richard Elkin, Contact: William Elkin.
- Emerald Music**, 120 Coach Rd., Templepatrick, Ballyclare, NI, BT390HB, (08494) 32711, Telex: 747283, Pres.: Mervyn Solomon, Gen. Mgr.: George Doherty.
- Emergency Music Ltd.**, See Shapiro Bernstein & Co. Ltd.
- Emerson Edition Ltd.**, Windmill Farm, High St., Ampleforth, N. Yorkshire, England, (04393) Amplef, orth 324, Pres.: June Emerson, Gen. Mgr.: Geoffrey Emerson.
- Emile**, See Sonet Publishing Ltd.
- Emitone**, Dublin Ind'l Estate, 130 Stanley Rd., Dublin, 309 077, Cable: EMITRON, Telex: 24553, Contact: Terry O'Rourke.
- Emma Music Ltd.**, 5/6 Lombard St., Dublin 2., (01) 779-046, Gen. Mgr.: Michael O'Riordan, Prof. Mgr.: Billy Brown, Contact: Michael Clerkin.
- Empire Music**, 27 Queensdale Place, London, W11 4SQ, 01-802 5031, Contact: Bob Grace.
- Entertainment World**, 3/5 Rathbone Place, London, W1P 1DA, 01-637 5831, Gen. Mgr.: Peter McGlinchey, Prof. Mgr.: Les Lowe, Contact: Richard Thomas.
- Ernvik Musik (Sweden)**, (STIM/NOB), See Sea Dream Music.
- Mark Erskine-Hill Publishing**, South Lodge, Forest Row, Sussex, RH185LG, (034282) 4244, Contact: Mark Erskine-Hill.
- Eschenbach Edition**, (PRS/MCPS), 28 Dalrymple Crescent, Edinburgh, EH9 2NX, (031) 667 3633, Cable: Musica Viva, Pres.: James Douglas, Gen. Mgr.: S.J. Douglas, Prof. Mgr.: G.J. Douglas.
- Esquire Music Co.**, 185A Newmarket Rd., Norwich, Norfolk, England, NR4 6AP, (0603) 51139, Pres.: Peter Newbrook.
- Eurosong Int'l**, 6 Heath Close, London, W5, (01) 991 0993, Pres.: Jan Olofson.
- Everyday Music**, 29 Guildford St., Luton Beds, LU1 2NQ, (0582) 450877, Contact: Paul Griggs.
- Evita Music**, See MCA Music Ltd.
- Express Music Ltd.**, Yew Trge Studio, Charing Heath, Kent, England, TN270AU, (22131) 3341, Pres.: Siggie Jackson, Prof. Mgr.: Adrian Jankowski.
- Eys Media**, BCM Tanelorn, London, WC1N3XX, 01-434 4284, Contact: Martin Parker.
- Eyeball**, See Sonet Publishing Ltd.
- FJR Music**, See Handle Music Ltd.
- FX Music**, 3 Muswell Ave., London, N10, (01) 444 6780.
- Faber Music**, 3 Queen Square, London, WC1N3AU, 01-278 7436, Contact: Martin Kingsbury.
- Fabulous Music Ltd.**, (PRS), See New Essex Music Group.
- Fair Play Music**, 58 Avenue Rd., Harold Wood, Romford, Essex, RM3 0TB, (040 23) 73200, Contact: D. Sweeting.
- Fairfield Music Co. Ltd.**, See Novello & Co. Ltd.
- Falcon Music Ltd.**, 6 Emerson St., London, SE1, (01) 928 9858.
- Fame/Rick Hall Music**, See Eaton Music Ltd.
- Fanfare Music Co. Ltd.**, 27 Forest Dr., Keston, Kent, (0689) 54491, Cable: ATMUS BROMLEY.
- Fashion Music**, 274 Lavender Hill, London, SW111LJ, 01-223 5171, 01-223 3757, Contact: J. MacGillivray, C. Lane.
- Fay Fay**, See Sonet Publishing Ltd.
- Fearless Music**, 51 Gas St., Birmingham, B1 2JX, (021) 643 4016, Contact: Pete King.
- Fearon Music**, See Handle Music Ltd.
- F. Feldman & Co.**, See EMI Music Publishing Ltd.
- Fentone Music Ltd.**, Fleming Rd., Earlstress, Corby, Northants, England, NN172SN, (0536) 6091, Cable: Fentone Music, Corby, Pres.: L. Fentone, Gen. Mgr.: K. Chown.
- Festival Music Pty. Ltd.**, 28 Harley House, Marylebone Rd., London, NW1 5HF, (01) 935 3837, Telex: 269086.
- Fiesta Music**, See Carlin Music Corp.
- Filmitrax PLC.**, 4, Mornington Pl., London, NW1 7RP, (01) 388 2037, (01) 388 0141, Telex: 946240 CWEASY-G, Pres.: John Hall, Gen. Mgr.: Frank Rodgers, Prof. Mgr.: Tim Hollier.
- Finawn Music**, See Helmar.
- Fireworks Music**, 21 Napier Place, London, W14 8LG, 01-603 9262, Contact: T. Prior, R. Harvey.
- First Leisure**, 7 Soho St., Soho Square, London, W1V 5EA, 01-437 9727, Contact: Cyril Simons.
- First Time Music**, 12 Trewartha Rd., Penzance, Cornwall, (0736) 762826, Contact: Carole A. Jones.
- Fish Music**, 31 Dryburgh Rd., London, SW151BN, 01-788 4928, Contact: Pamela Pike.
- Fisher & Lane Music**, 30 Limekiln Ln., Bridlington, YO16 5, (0262) 676388, Gen. Mgr.: R. Fisher.
- Flagg Music**, (PRS/MCPS), See Sonet Publishing Ltd.
- Flame Music**, P O Box 34, Maidstone, Kent, ME168DS, (0622) 675403, (0622) 683196, Contact: Stephen Gold.
- Flashfocus Publishing Ltd.**, Focus Studios, Vineyard, Sanctuary Pl., London, SE1, (01) 403 0007.
- Flat Town**, See Sonet Publishing Ltd.
- Flying Int'l Services**, 11 Ruston Mews, London, W11 1RB, 01-221 7799, Contact: Paul K. Walden.
- The Flying Music Co. Ltd.**, 11 Ruston Mews, London, England, W11 1RB, (01) 221-7799, Telex: 21684 FLYING G, Pres.: Paul K. Walden, Prof. Mgr.: Anna-Louise Gordon.
- Folktracks**, 16 Brunswick Square, Gloucester, GL1 1UG, (0452) 415110, Contact: P. Kennedy.
- Formula One Music**, See Red Bus Music Ltd.
- Forsyth Brothers Ltd.**, 126 Deansgate, Manchester, England, 061-834-3281, Pres.: Dr. Robin Loat, Prof. Mgr.: Ian Taylor.
- Fortissimo Music**, 66 Blenheim Crescent, London, W11 1NZ, 01-727 2063, Contact: Chris Andrews.
- 4-Quartet Songs**, 43/44 Hoxton Square, London, N1 6PB, 01-729 4100, 01-543 6504, Contact: Mike Wilkie.
- Frank Foy Songs**, 19 Ethelbert Rd., Clifftonville, Kent, England, CT9 1SH, Pres.: Frank Foy.
- Free Redd Music**, Old Chapel, Belpar, Derby, DE5 1AZ, 077382 7910, Telex: 377106 Att: Dustford, Pres.: Neil Wayne.
- Fresh Memory Music**, See Songs For Today Ltd.
- Friarmore Music**, See Handle Music Ltd.
- Fuse Music Ltd.**, (PRS), 4D Oxford & Cambridge Mansions, Old Marylebone Rd., London, NW1, (01) 723 2454, Telex: 847777.
- Fyne Music**, 2 Chester Ave., Southport, Lancs, PR9 7ET, (0704) 24666.
- GRG Music**, See Filmitrax PLC.
- GTO Films & Music**, See Filmitrax PLC.
- GMI (Greenhill Music Industries) Publishing Co.**, Greenhill Farm, Greenhill Rd., Greenhill, Herne Bay, Kent, CT6 3ZN, (0227) 363820, Contact: J. Murphy.
- Gael-Linn**, 26/27 Merrion Sq., Dublin 2., Telex: 90314, Gen. Mgr.: R. Mac Gorain, Contact: Dr. Donal O'Morain.
- Galliard**, See Stainer & Bell Ltd.
- Gap Music**, 207 Days Lane, Sicup, Kent, DA158JX, 01-300 1539, Contact: Glenn A. Payne.
- Garron Music**, Kirkland Park Studios, Strathaven, Scotland, ML106EE, (0357) 21130.
- Ga Songs**, 184-186 Regent St., London, W1, (01) 439 7731, Telex: 27557.
- Giant Music Pub. Co. Ltd.**, See Aristocrat Music Ltd.
- Gipsy Music Ltd.**, 2nd Fl., 24 Baker St., London, W1, (01) 935 0694, Telex: 23840, Pres.: Sarah Ann Kelly, Gen. Mgr.: Paul Francis.
- Glad Music Ltd.**, See Shapiro Bernstein & Co. Ltd.
- Steve Glen Music**, 33 Burrard Rd., London, NW6 1DA, 01-794 7661, 01-229 4188, Contact: S. R. Glen.
- Glossando Music**, 66 Blenheim Crescent, London, W11 1NZ, 01-727 2063, 01-229 4188, Contact: Chris Andrews.
- Giltch Music**, See Peer Southern Organisation.
- Global Music Limited**, (PRS/MCPS), 171 Southgate Rd., London, N.1., Telex: 8813271 Gecoms G, Pres.: Peter Kirsten, Gen. Mgr.: Peter Knight, Jr.
- Go Ahead Music Ltd.**, (PRS), Kerchesters, Waterhouse Ln., Kingswood, Surrey, (0737) 832837, Pres.: Syd Dale, Gen. Mgr.: Ian G. Dale, Prof. Mgr.: Michael McKinlay.
- Goldpol Music**, Sands Estate, Stewart House, Hillbolton, Bucks, (0494) 36301, Telex: 837173.
- Gonzalez/White Music**, 66 Queens Park, Aylesbury, Bucks, (0269) 436289, Contact: David J. White.
- Good As Gold Music**, Rock House, 368 Molesley Rd., Walton-upon-Thames, Surrey, KT123PG, (0932) 225939, Contact: A. G. Cowell.
- Good Move Music**, 27 Spedon Close, Branch Hill, London, NW3, (01) 435 5302.
- Good Move Music**, 27 Spedon Close, London, NW3 7XF, 01-435-5302, Contact: Phil Simmonds.
- Goodwin & Tabb Ltd.**, See Novello & Co. Ltd.
- Grabbing Hands**, (PRS/MCPS), See Sonet Publishing Ltd.
- Grade One Music Ltd.**, See Red Bus Music Ltd.
- Grade One Music**, See Formula One Music.
- James Grant Group**, P O Box 676, London, W4 3UT, 01-994- 8579, Contact: Russ Lindsay.
- Grapedime Music**, 46 Hetley, Orton Goldhay, Peterborough, Cambs, PE2 0QF, (0733) 238904, Contact: R. J. Bray.
- Noel Gray Music Co.**, 24 Denmark St., London, WC2H8NJ, 01-836 3941, Contact: Charles Armitage.
- Graystock Ltd.**, 7 Fitzroy Sq., London, W1P 6AS, (01) 387 3434.
- Green Dream Music Ltd.**, See Carlin Music Corp.
- Green Grass Music**, 5/6 Lombard St., Dublin, 2, 3531779762, Gen. Mgr.: Tony McNulty.
- Green Grass Music**, 5/6 Lombard St., Dublin, Gen. Mgr.: Tony McNulty.
- Green Isle Music**, See Sonet Publishing Ltd.
- Green Owl**, See Sonet Publishing Ltd.
- Greensleeves Publishing Ltd.**, #7 Goldhawk Ind'l Estate, Brackenhurst Rd, London, W6 0BA, (01) 749 3277, Telex: 895504, Pres.: Chris Sedgwick.
- Greggans**, P O Box 252, London, SW178RQ, 01-416 0954, Contact: John Martin.
- Grin Music Ltd.**, 30 Lingfield Rd., Wimbledon, London, SW19, (01) 947 0191, Telex: 8951532.
- Grosvenor Publishing**, 16 Grosvenor Rd., Handsworth, Birmingham, Warks, B20 3NP, (021) 356-9636, Pres.: John R. Taylor, Gen. Mgr.: John R. Taylor, Prof. Mgr.: John R. Taylor.
- Guardian Music**, 26/28 Front St., Pity Me, Co., Durham, DH1 5DW, (0385) 62896, Contact: Terry Gavaghan.
- Gull Songs**, 4/7 The Vineyard, Sanctuary St., London, SE1 1QL, (01) 403-0007, Telex: 24224 Monref G 2275, E-Mail: DGS2364, Fax: (01) 331-9489, Pres.: David Howells, Gen. Mgr.: Martin Patton.
- Gussongs**, See Dick James Music Ltd.
- H Q Publishing**, 86a Bristol St., Birmingham, B5 7AH, (021) 622 7283, (021) 622 3436, Contact: John Tully, Peter Crookes.
- Halcyn Music**, 11 Hawitt Rd., London, NW3 4LT, 01-586 0288, Contact: A. J. Williams.
- Halesouth Ltd. (TJA Johnsons)**, See MCA Music Ltd.
- Tony Hall Group of Companies**, 4th Floor, 9 Carnaby St., London, W1V 1PG, 01-437 1958, Contact: Tony Hall.
- Hallin Music**, 65 Colet Gardens, St. Pauls Court, London, W14 9DN, 01-741 3284, Contact: Brian Hallin.
- Hallyn Music**, See Crashed.
- Handle Music Ltd.**, 1 Derby St., Mayfair, London, England, WM 7HD, (01) 493-9637, Telex: 892756, Pres.: David P. Walker, Gen. Mgr.: Bernardette Darnody.
- Happy Face Music**, Old Smithy Recording Studio, 1 Post Offi., Kempsey, Worcs, WR5 3NS, (0905) 820659, Contact: Muff Murfin.
- Happy Valley**, See Sonet Publishing Ltd.
- Hard Work Music**, See Munnycroft, Ltd.
- Harmer Music Co.**, See Studio Music Co.
- Harmony Music Ltd.**, (PRS), See New Essex Music Group.
- Harp On Music**, Top Floor, 9 Maddox St., London, W1, 01-629 7447, Contact: R. Bishop, E. Christie.
- Harrisongs**, 26 Cadogan Square, London, SW1X0JP, 01-581 1265, Contact: Lucy Rigo.
- Havassong Music**, 33-37 Miles Place, Delce Rd, Rochester, Kent, ME1 2EW, (0634) 43952, Gen. Mgr.: John Rhia, Contact: Jim Hirst-Amos.
- Head Music Publishers**, 1/2 Munro Terrace, London, SW100DL, 01-351 3355, Contact: J. A. T. Curd.
- Headline Music Ltd.**, 29 Grange Ct., Grange Rd., Rathfarnham, Dublin 16, (01) 941-536, Prof. Mgr.: Robert Davis, Contact: Patrick Dunne.
- Heathsize Music Ltd.**, See Logo Songs Ltd.
- Heavy Metal Music**, See Rocksong Music Publishing Ltd.
- Heavy Traffic**, See Sonet Publishing Ltd.
- Hectic Music**, 58, Sunderland St., Macclesfield, SK116HN, (0625) 34185, Contact: T. O'Neill.
- Hedley Music**, 71 Rutland Rd., Chesterfield, Derbys, S40 1ND, (246) 79976, Cable: HEDLEY.
- Heisenberg International**, 18 Crofton Rd., London, SE5 8NB, 01-703 7677, Contact: R.J. Burgess J.L. Walters.
- Helmar Music**, 5 Lombard St., East, Dublin 2, (01) 791865, 793799, Telex: 32618 GD GD E1, Pres.: Marcus Connaughton, Gen. Mgr.: Jim Schwartz.
- Hemdale Films**, See Filmitrax PLC.
- Hensley Music Publishing Co. Ltd.**, 29 Clarendon Rd., London, W11, (01) 727 5118.
- Hidden Talent Music**, 12 Tynedale Ave., Whitley Bay, Tyne and Wear, NE263RA, (091) 2521372, Gen. Mgr.: Graham Thompson, Contact: Tom Noble.
- Highway Music**, 6A Foregate St., Astwood Bank, Redditch, Worcester, B96 6BW, (052789) 3737.
- Hilda Music**, See Barry Collings Music Ltd.
- Tony Hiller Music**, 110 Wesbourne Terrace Mews, London, W2 6QC, 01-402 8419.
- Martin Hilyer Music**, %The Fox Hole Organisation, 17 Crownleaze, Soundwell, Bristol, BS164QZ, (0272) 611718, (0272) 575923, Contact: Martin Hilyer.

- Hippodrome Music & Publishing**, The Hippodrome, Hippodrome Corner, London, WC2, 01-439 6816, Contact: David Martin, Pat Jay.
- Hit & Run Music Publishing Ltd.**, 81-83 Walton St., London, SW3 2HP, (01) 581 0261, Telex: 8952998.
- Hobba Dots**, P O Box 33, London, SW9 8EL, 01-733 2240.
- Hobo Radio Prods., Ltd.**, See R & R Music Ltd.
- Hobsons Choice Music**, 176 Ribblesdale Rd., London, SW166QY, 01-769 2175, Contact: Chris Coates.
- Hodolog**, See Sonet Publishing Ltd.
- Hollywood Music**, See John Edward Music Ltd.
- Honeyball Music**, 36 Berwick St., London, W1V 3RF, (01) 439 0808, Telex: 2669982.
- Hookit Music**, See Munnycroft, Ltd.
- Hopper, Claude Productions**, See Riva Music Publishing Group.
- Hot Licks Publishing**, See Entertainment World.
- Hot Rod Music**, See Munnycroft, Ltd.
- Hotel Publishing**, 45 Mount Ash Rd., Sydehan, London, SE266LY, (01) 836 5996.
- Howlin' Music**, 70 Gloucester Pl., London, W1, (01) 935 4965.
- Hub Music (UK)**, See MCA Music Ltd.
- Hudson Music Co. Ltd.**, See De Wolfe, Ltd.
- Hue & Cry Music**, 2 Royal Parade, 245 Dawes Rd., London, SW6 7RE, 01-385 8262, Contact: Hugh Phillimore.
- The Human Touch**, The White House, Bures, Suffolk, CO8 5DD, (0787) 227866, Contact: Sue Phillips.
- Hummer Music Ltd.**, Box 3, Hesse, N. Humberside, HO139LF, (0482) 649193, Telex: 592416 MACHO G, Pres.: R. Carew, Gen. Mgr.: P.R. McLeod, Prof. Mgr.: F.B. Phillips.
- Hummer Music Ltd.**, See Carlin Music Corp.
- John Humphries (Publishing) Ltd.**, Birkett Lodge, 14 Acre Ln., Three Oaks, Hastings, Sussex, TN354NB, (0424) 715181, Telex: 957485 Robinc G.
- Hush Music Ltd.**, 117C Fullham Rd., London, SW3, (01) 589 6293.
- Hypnotic Music**, 4 Sloane St., London, SW1X9LA, 01-235 8549, Contact: Douglas J. Flett.
- I Major Songs**, 14 Manchester Mews, Manchester St., London, W1M 5PJ, 01-935 4829, Contact: Pete Winkelman.
- IQ Music**, 12 Vernon Dr., Stanmore, Middlesex, HA7 2BT, 01-427 8809, Contact: M. Iqbal.
- Ideal Songs (Publishing)**, 56 Kensal House, Ladbrooke Grove, London, W10 5BQ, 01-960 6372, Contact: A. C. MacKay, I. D. Fagg.
- Illegal Music**, 194-196 Kensington Park Rd., London, W11, (01) 727 0734, Telex: 2964411.
- Illegal Music**, 194 Kensington Park Rd., London, W11 2ES, 01-727 0734, Contact: Jeremy Pearce.
- In Touch Records**, P O Box 358, London, W5 1TY, 01-998 5976, Contact: Anne Marie Gerardin.
- Indipop Music**, 98 Gordon Hill, Enfield, Middlesex, EN2 0QS, 01-366 7023, Contact: Steve Coe.
- Industrial Records Ltd.**, (PRS), 10 Martello St., London, E8, (01) 254 9178.
- Inevitable Music Ltd.**, 16 Benson St., Liverpool, England, L1 2ST, (051) 708 0193.
- Injun**, 7 Mill Cottage Bucks Green, West Sussex, Rudgwick, 2829.
- Instant Music**, See John Edward Music Ltd.
- Inter-Angel Music Publishers Ltd.**, See De Wolfe, Ltd.
- International Music Publishing (IMP)**, Woodford Trading Estate, Southern Rd., Woodford Green, Essex, IG8 8NN, 01-551 6131, Contact: Patrick Howgill.
- International Songwriters (Music)**, Raheen Limerick City, Eire, (01035381)2883, Contact: James D. Liddane.
- Intersong Music Ltd.**, 40 S. Audley St., London, W1, (01) 499 0067.
- Intersong International**, 129 Park St., London, W1Y 3FA, 01-493 5042, Gen. Mgr.: Paul Rich, Contact: Kathy Jackson.
- Interword Music Ltd.**, (PRS), See RCA Music Ltd.
- Isa Music**, (MCPS/PRS), 42 Kilmarnock Rd., Glasgow, Scotland, G41 3NH, 632-9269, Gen. Mgr.: Ronnie Simpson, Prof. Mgr.: Bob McDowall.
- Isis Musik**, 26-A Burrows Rd., Kensal Green, London, NW10, (01) 451 1386.
- Island Music Ltd.**, 334-336 King St., London, W6 0RA, (01) 846-9141, Pres.: Lionel Conlay, Prof. Mgr.: Richard Zuckerman, Contact: Hein Van Der Ree.
- Ivory Coast Music**, See Wateau Music.
- Jackal Music**, 59 Mountview Rd., London, N4, 01-341 5948, Contact: Jeff Allen.
- Jackdaw Music**, 335/11 Bothwell St., Glasgow, Scotland, G2 6LY, 041-221 6000, Contact: Rab Noakes.
- Jackson Music Ltd.**, The Studios, Ricksmanworth, Herts, WD3 2XD, (0923) 772351, Cable: JACMUSIC RICKMANSWORTH, Telex: 262284 Monref G.
- Dick James Music Ltd.**, 45 Berkely Sq., London, W1H 1DJ, (01) 493-88 00, Telex: 263872, Fax: (01) 409 32 85, Contact: David Hockman.
- Jammy Music Publishers Ltd.**, Inchbank house, 957 Dumbarton Rd., Glasgow, Scotland, G14 9UF, (041) 339-5337, Pres.: John D.R. MacCalman, Gen. Mgr.: J. Andrew Harvey, Prof. Mgr.: John D.R. MacCalman.
- Janna Music Ltd.**, 10 Oakdene Ave., Mile Oak, Sussex, (0273) 419441.
- Jano Music**, See Eurosong Int'l.
- Japan Central Music Ltd.**, 65C Marlborough Pl., London, NW8, (01) 328 4641.
- Jarrow Music Ltd.**, 30 Thayer St., London, W1, (01) 486 0385.
- Jason Music**, 18 Charlotte Rd., London, EC2 3PB, 01-739 3504, 01-739 3512, Contact: David Marcus.
- Jayboy Music Corp.**, (BMI), See Kassner Associated Publishers Ltd.
- Jess Music**, (PRS), See Leosong Copyright Service Ltd.
- Jetstar Publishers Ltd.**, See Carlin Music Corp.
- Jig-Saw Music Ltd.**, 115 Old Lodge Ln., Purley, Surrey, CR24DP, (01) 6883457, Pres.: Dave Williams.
- Jobete Music**, Tudor House, 35 Gresse St., London, W1P 1PN, 01-831 0380, Gen. Mgr.: Ivan Chandler, Contact: Peter Prince.
- John's Music**, See Sonet Publishing Ltd.
- Jollet**, See Sonet Publishing Ltd.
- Jonjo Music Co. Ltd.**, See Bocu Music Ltd.
- Juice Music**, 38a Ovington Square, London, SW3 1LR, 01-589 5445, Contact: Rosemarie Schmuecker.
- Just Pleasure Music**, Fruit Farm House, Foxton, Cambridgeshire, CB2 6RT, (0763) 82610, Contact: John Charles Fiddy.
- K K Music Publishing**, 33b Loampit Hill, London, SE137SZ, 01-691 4126, Contact: Floyd W. Knight.
- KAK Songs**, 5 Holmes Rd., London, NW5, 01-267 0752, 01-482 1337, Contact: Philip Rapier Smith.
- KPM Music**, 21 Denmark St., London, WC2H8NE, 01-836 6699, Contact: Peter Cox. (also see EMI Music Publishing Ltd.)
- Kabbala Music**, 9/10 Regent Square, London, WC1H8HZ, 01-837 9648, Contact: Michael Osapanin.
- Alfred A. Kalmus Ltd.**, 3/4 Fareham St., London, W1V 4DU, (01) 437 5023, Cable: ALKAMUS.
- Kassner Associated Publishers Ltd.**, Broadmead House, 21 Pantou St., London, England, SW1Y4DR, (01) 839-4672, Cable: KASMUSIC, Telex: 24158, Pres.: Edward Kassner, Gen. Mgr.: David Kassner.
- Edward Kassner Music Co. Ltd.**, (PRS), See Kassner Associated Publishers Ltd.
- Kavita Music**, 6 Oakland Dr., Leed 8 West York, (0532) 738252, Contact: Shanti K. Bhatia.
- Keep Calm Music Ltd.**, 65 Bedford Hill, London, SW129HT, (01) 675 5584, Pres.: I. Titchener, Gen. Mgr.: Pres.: N. Titchener, Prof. Mgr.: P. Oakenfold.
- Kemmer Music Co.**, 4A Newman Passage, London, W1D 3PF, (01) 580 7118, Telex: 268048.
- Kennick Music Ltd.**, 50 Cadogan Sq., Flat 3, London, SW1X0JW, (01) 589 7711, Telex: 268048.
- Kensington Music Ltd.**, (PRS), See New Essex Music Group.
- Kenwood Music**, Northbridge Rd., Berkhamsted, Herts, HP4 1EH, (04427) 74711, Telex: 825706 WOEDUKG.
- Kernel Music**, See As-Chorel Music, Ltd.
- Key Music Ltd.**, See Bucks Music Ltd.
- Kick Music**, See Headlines.
- Kicking Mule Music**, (PRS/MCPS), See Sonet Publishing Ltd.
- Kickswick Music (USA)**, (ASCAP), See Amphonic Music Ltd.
- Kingsize Songs Ltd.**, See Cyril Shane Music Ltd.
- Robert Kingston (Music)**, 43 Fairfield Rd., Uxbridge, Middlesex, UB8 1AZ, (0895) 37257, Contact: Robert Kingston.
- Kiosh Publishing**, Unit 7 Kensaltown Works, 249/251 Kensal, London, W10 5DB, 01-960 7386, Contact: C. Akazawa, A. Hutchinson.
- Kirshner-Warner Bros. Music Ltd.**, See Warner Bros. Music Ltd.
- Kitchen Music**, See Entertainment World.
- Kluger Int'l**, See Spring Park Music Ltd.
- Korgis Music**, (PRS/MCPS), See Sonet Publishing Ltd.
- Kristanner Music**, 33 Park Chase, Wembley, Middlesex, HA9 8EQ, 01-902 5523, 01-902 2024, Contact: Eddie Stevens.
- Albert J. Kunzelmann GmbH**, See Obelisk Music.
- L. E. Music**, 93 Castle Hill Rd., Hindley, Wigan, Lancashire, WN24BH, (0942) 55871, Gen. Mgr.: W. Leyland, Prof. Mgr.: John Baxendale.
- La Bonne Musique**, See Sonet Publishing Ltd.
- La Composition**, 83 Clerkenwell Rd., London, EC1, 01-430 1317, 01-430 1343, Contact: Reynold da Silva.
- Ladysmith**, See Odyssey Music.
- Lakeview Music Publishing Ltd.**, (PRS), See New Essex Music Group.
- Land Music**, See Bardis Music Ltd.
- Landscape Music Ltd.**, (PRS), See RCA Music Ltd.
- Laser Music**, 2 Station Pl., Finsbury Park, London, N4, (01) 263 8955.
- Latin-American Music Pub Co., Ltd.**, See Southern Music Publishing Co., Ltd.
- Laurel Note Co. Ltd.**, See Novello & Co. Ltd.
- Leading Note Ltd.**, 209 Rochdale Rd., Greetland, Halifax, West Yorks, HX4 8JE, (0422) 76161.
- Legend Music**, Grafton House, 3/4 Golden Square, London, W1R 3AD, 01-439 8442, Gen. Mgr.: R. McCreight, R. Lemon, Contact: Mike Heap.
- Legion Music Ltd.**, 16 Bloomfield Terrace, London, SW1, (01) 730 9581.
- Lemmel Music Ltd.**, Cray Ave., Orpington, Kent, England, BR5 3QP, (0689) 32121, Telex: 897335, Gen. Mgr.: M. Nicholls, Prof. Mgr.: Ron Smith.
- Alfred Lengnick & Co. Ltd.**, Purley Oaks Studios, 421A Brighton Rd., Croydon, Surrey, England, CR2 6YR, (01) 660 7646, Pres.: C.R.L. Avenell.
- Cecil Lennox Ltd.**, (PRS), See Kassner Associated Publishers Ltd.
- Leosong Copyright Service Ltd.**, (PRS), 4A Newman Passage, London, England, W1P 3PF, (01) 580-7118, Telex: 784 2433, Pres.: David Simmons, Gen. Mgr.: Ray S. Ellis.
- Level Vibes Music**, 81 Harley House, Marylebone Rd., London, NW1 5HT, 01-486 8794, Contact: E. Thompson, S. Thompson.
- Liber-Southern Ltd.**, See Southern Music Publishing Co., Ltd.
- Libido Music Ltd.**, See Big Secret Music Ltd.
- Libra Music**, 22 St. Peters Sq., London, W6, (01) 351 4333.
- Light Factory**, See Sea Dream Music.
- Light Music Ltd.**, 23 Brynston Ct., George St., London, W1H 7HA, (01) 402 4810, Telex: 895287 Ref. Lyttleton.
- Lightning Music Ltd.**, 841 Harrow Rd., Hareldsden, London, NW105NH, (01) 969 5255, Telex: 927813.
- Lindow Editions**, 13 Bank Sq., Wilmslow, Cheshire, SK9 1AN, (0625) 527844, Cable: IMDISC, Telex: 635091 AL-BION GDI MUSIC.
- Lindsay Music**, 23 Hitchin St., Biggleswade, Beds, SG188AX, (0767) 316521.
- Line-Up**, 9a Tankerville Place, Newcastle-upon-Tyne, NE2 3AT, 091-281 6449, 274 1568, Contact: C. A. Murtagh.
- Lionheart Music**, 29 Maddox St., London, W1R 9LD, 01-499 0567, Contact: Richard Gillinson.
- Lip Service Enterprises**, 2 Unwin Mansions, Queens Club Gardens, London, W14 9TH, 01-385 3759, Contact: Mike Walsh.
- Little Rox Music**, See Helmar.
- Littlitchap Music**, 8-9 Ivor Place, London, NW1 6BY, 01-724 2471, Contact: J. Wayne, A. Wallace.
- Logo Songs Ltd.**, 52 Red Lion St., London, WC1R4PF, (01) 242 9397, Telex: 24637, Pres.: G. Hammington, Gen. Mgr.: Peter Misson.
- Logorhythm Music Ltd.**, 6-10 Lexington St., London, W1, (01) 734 7443.
- London City Entertainments**, 127 Adlersgate St., London, EC1A4JQ, 01-253 2276, Contact: David J. Woods.
- London Music**, 15 St. George St., London, W1, (01) 491-4600, Pres.: Roger Ames, Gen. Mgr.: Ian Surrey.
- London Publishing House**, 114 Thornhill Rd., Londong, SE270SQ, 01-761 2731, Gen. Mgr.: Mike Donovan, Contact: Rudi Slezak.
- Looking Glass Music**, 34 Boscombe Rd., London, W12, (01) 749 2455, Telex: 24224/928.
- Loose Music**, 296 High Rd., Chiswick, London, W41PA, (01) 995 6225, Telex: 8811418 SPACES 9.
- Lorna Kirtland Music**, 23 Upper Wimpole St., London, W1M 7TA, 01-501 1163, Contact: Lorna Kirtland.
- Lorna Music Co. Ltd.**, See Novello & Co. Ltd.
- Louvigny Music**, 38 Hertford St., London, W1Y 8BA, 01-493 5961, Contact: Hubert Terheggen.
- Lyrical Publishing Co.**, Harrow House, Newtown Rd., Worcester, WR4 9AB, (0905) 23010, Contact: M. Nixon, R. Taylor.
- MCA Music Ltd.**, (PRS), 139 Piccadilly, London, England, U1V 9PH, (01) 629 7211, Telex: 22219, Gen. Mgr.: Ray webb, Prof. Mgr.: Charlis Grand, Contact: John Brands.
- MCP Ltd.**, 60 Church Crescent, London, N10, Telex: 8951182 GECOMS G.
- MGP (Musical Graphic Publishing)**, (PRS), 10 Clifton Terrace, Winchester, Hampshire, SO225BJ, (0962) 64755, Gen. Mgr.: Clifford Bevan.
- M15 Publishing**, 19 Meard St., London, W1V 3HQ, 01-439 6773, Contact: Chris Cooke.
- MPL Communications**, 1 Soho Square, London, W1V 6BQ, 01-439 6621, Gen. Mgr.: Alan Crowder.
- MacInno**, Cloud House, Downs Rd, Studdal, Dover, CT155DB, (0304) 372960, Contact: Andrew MacPherson.
- Mack's Flying Music**, See Sonet Publishing Ltd.
- Magic Frog Music**, 76 North End rd., London, NW11, 01-458 4697, Contact: Paul Greedus.
- Magical Songs**, Southbank House, Black Prince Rd., London, SE1 7SJ, 01-587 1545, 735 8171, Contact: T. Simons, A. Spring.
- Magnet Music Ltd.**, 22 York St., London, W1H 1FD, (01) 486 8156, Cable: MAGLONDON, Telex: 25337.
- Magnum Force Music**, See The Magnum Music Group Ltd.
- The Magnum Music Group Ltd.**, Magnum House, Drake Ave., Staines, Middlesex, TW182AW, (0784) 62426, Telex: 936689 ESJAY G, Contact: Nigel Molden.
- Make Mine Music (USA)**, (ASCAP), See Amphonic Music Ltd.
- Making Waves Music**, 6/8 Alie St., London, England, E1 8DE, (01) 481-9917, Pres.: Barry Martin, Gen. Mgr.: Andy Frain.
- Mama (Modern, Arnold, Music Associates)**, 2nd Floor, Avon House, 360 Oxford St., London, W1N 9HA, 01-499 5244, Contact: Mickey Modern.
- Maran Steele Music**, 15 Western Rd., London, N2 9JB, 01-883 8708, Contact: Hunter Steele.
- Marco Music Ltd.**, Box 212, London, SW1V4PU, (01) 730 7291, Telex: 8955771.
- Margaret Brace Copyright Bureau**, 4a Newman Passage, London, W1A 4DQ, 01-580 7118, Contact: David Simmons.
- Marquis Enterprises Ltd.**, See Bocu Music Ltd.
- Marrow Music**, (MCPS,PRS), 39 Harmer St., Gravesend, Kent, (0474) 65587.

Marvellous Music, (PRS/MCPS), See Sonet Publishing Ltd.

Mason Music Ltd., See Lammell Music Ltd.

Peter Mason Music, See MCA Music Ltd.

Match Box, The Barton, Inglestone Common, Badminton, Glos., GL9 1OX, 045 424 266, Pres.: Gef Lucena, Gen. Mgr.: Genny Lucena.

Mautoglade Music Ltd., 22 Denmark St., London, WC2, (01) 836 5996.

Mawson & Wareham (Music), Midgy Ha, Sharperton, Morpeth, Northumberland, NE657AZ, (0669) 40252, Contact: Brian Mawson.

Maximus Music, 180A Heaton Moor Rd., Heaton Moor, Stockport, Cheshire, SK4 4DU, (061) 431 6298, Contact: Michael W. Maxfield.

Maxwood Music Ltd., 12 Thayer St., London, W1M 5LD, (01) 935 8323, Telex: 22787 THAYER G, Fax: 01 486 4915, Pres.: Colin Newman.

Mayhew Music Co. Ltd., (PRS), See Kassner Associated Publishers Ltd.

Maypole Music Ltd., See Scorpil Music Ltd.

McCoy Music & Prodn. Ltd., (PRS), See Patch Music Ltd.

McCullough Pigott Ltd., 11/13 Suffolk St., Dublin 2, (01) 773-138.

Mccasso Music Publishing, 9 Carnaby St., London, W1V 1PG, 01-734 3664, Contact: Mike Connaris.

Media Burn Music, 36 Hanway St., London, W1, 01-580 8898, Contact: S. W. Brennan.

Medialab Ltd., Chelsea Wharf, Unit 8, 15 Lots Rd., London, SW10QH, (01) 351 3643, Telex: 296426.

Mediarts/Mayday Music Publishing, See Around the World Music, Inc.

Medrose, The Charthouse, 57 Ramsay Rd., London, W3 8AZ, 01-992 7725, Contact: B. Evans, S. Coxhead.

Melo-Musik A.G. (Switzerland), See Obelisk Music.

Melodie Der Welt, See Spring Park Music Ltd.

Melody Loren Music, 18 Abercorn Rd., Stanmore, Middlesex, (01) 954 1463.

Meltdown Music, 1 Belgrave Rd, Sunbury-on-Thames, Middlesex, W1165ND, (9032) 783168, Contact: David Sanger.

Memory Lane Music Ltd., (PRS), 22 Denmark St., London, England, WC2H, (01) 240-5349, Telex: 27659, Gen. Mgr.: Dorothy Spier, Prof. Mgr.: Frank Coachworth, Contact: Larry Spier.

Mercedes Music Corp. (UK) Ltd., 54 Hanover Steps, London, W2 2YG, (01) 954 4120, Telex: 24224 Ref. 2722.

Merchant Ivory Prodn., See Filmatraz PLC.

Mercury Music Co. Ltd., See Novello & Co. Ltd.

Merit Music Group, See Around the World Music, Inc.

Metal Recording & Publishing Ltd., 75 Woodpark Dr., Knaresborough, N. Yorks, HG5 9DL, (0423) 863 776.

Metric Music, 194 Kensington Park Rd., London, W11 2ES, 01-727 0734, Contact: Jeremy Pearce.

Metropolis Music, 17 St. Anne's Court, London, W1, 01-734 9901, Contact: J. P. Llesco.

Augie Meyers, See Sonet Publishing Ltd.

Mid Music, 5 Tara St., Dublin, (01) 776-921, Telex: 32618, Contact: John Cook.

Middle Road Music Ltd., The Courtyard Studios, 24 Gairbraid Ave., Glasgow, Scotland, (041) 845 1000.

Midland Music Ltd., See Studio Music Co.

Midnight Music, See Teh Valentine Music Group.

Midnight Sun, Number 4, 10 Queens Rd., Twickenham, TW1 4ES, 01-891 3146, Contact: Mike Keam, Rob Atkin.

Mighty Finn Music, See Wateau Music.

Mike Music, Micadam, 21 Fairmile Ave., Cobham, Surrey, KT112JA, (0932) 67211, (0932) 67212, Contact: Mike Smith.

Mikola/Miki Dallon Music, See Eurosong Int'l.

Daniel Miller Music, See Sonet Publishing Ltd.

Million Dollar Music, 12 Praed Mews, London, England, W21QY, (01) 402 1261, Pres.: Byron Godfrey, Prof. Mgr.: Maisy Day.

Minder Music Ltd., 22 Bristol Gardens, London, W9 2JQ, (01) 289 781, Telex: 923421 WEMSEC Pres.: M, Prof. Mgr.: Asst.: Beth Clough, Contact: John Forgerly.

Minor Detail, See Bardis.

Miriamusic Ltd., 1, Gianieam Rd., Stanmore, Middlesex, England, HA7 4NW, (01) 954-2025, Pres.: Zack Laurence.

Mirror Music Publishing Co. Ltd., See Southern Music Publishing Co. Ltd.

Mistletoe Melodies, See Bocu Music Ltd.

Misty River Music Ltd., 11 Oxford Circus Ave., 231 Oxford St., London, W1R 1AD, (01) 439 2568, Pres.: Bruce May, Gen. Mgr.: Joanna Cadman.

Moggie Music, 101 Hazelwood Lane, London, N13 5HQ, 01-886 2801, Contact: Hal Carter.

Moments Music Ltd., (PRS), 4 Yarcombe, Adelaide Rd., Surbiton, Surrey, KT6 4LN, (01) 339 7043, Telex: 887277 VBI G, Pres.: Al Dickinson, Gen. Mgr.: Gordon Bennett, Prof. Mgr.: Patricia Dickinson.

Momentum Music Ltd., 19 Alma Rd., London, SW18, (01) 870-9912, Pres.: Andy Heath.

Monsoon Music Ltd., The Cottage, Reading Rd., Reading, Berks, RG8 9NL, (049162) 789.

Christy Moore Music, See Bardis Music Ltd.

Morrison-Leahy Music Ltd., 1 Hyde Park Pl., Flat 1, London, W2 2LH, (01) 402 9238, Telex: 261507 ref. 3720.

Mother Music, See Helmar.

Motor Music Ltd., See Loosong Copyright Service Ltd.

Mozart Ed. (GB) Ltd., (PRS), Greenhill House, 90/93 Cowcross, London, EC1M6BH, (01) 253 0949.

Muirhead Music, (PRS), See Patch Music Ltd.

Multiple Music, 79 Blythe Rd., London, W14 0HP, (01) 602 3483, Cable: MULTISOUND, Telex: 914382.

Munnycroft, Ltd., 4/7 The Vineyard, Sanctuary St., London, SE1 1QL, (01) 403-0007, Telex: 24224 MONREF G 2275, E-Mail: DGS2364, Fax: (01) 831 9489, Pres.: David Howells, Gen. Mgr.: Martin Patton.

Music Music Ltd., See Bucks Music Ltd.

Music Power Publishing, 37 Grand Parade, Green Lanes, London, N4 1AQ, 01-800 6113, Contact: Nick Lotzides.

Music Publisher of Ireland, 35 Westland Row, Dublin, (01) 762-024.

Music Sales Ltd., 78 Newman St., London, W1P 3LA, (01) 636 7777, Telex: 21892, Fax: 01 631 1845, Pres.: Robert Wise, Gen. Mgr.: Frank Johnson, Prof. Mgr.: Peter Evans.

Musical Moments, (PRS/MCPS), See Sonet Publishing Ltd.

Musical Publishers Ltd., 136 Fellows Rd., London, NW3 3JH, (01) 722 9027.

Musik Verlag "City", See Schauer & May Ltd.

Mute Music, See Sonet Publishing Ltd.

Myers Music Inc., (ASCAP), See Kassner Associated Publishers Ltd.

Myra Music Ltd., See Bucks Music Ltd.

Nada Pulse Music Prodn., 6-8 Allie St., London, (01) 481 9917.

Nagasaki Publishing, 86 Clarence Ave., London, SW4 8JR, 01-674 5486, Contact: Peter W. Thornley.

Naked Lunch Music, See Neptune Music Publishing Ltd.

Native Music Publishing, #18 Wheatley Business Centre, Wheatley Hall Rd., Doncaster, DN2 4LP, (0302) 20501, Contact: Kevin Donoghue.

Neat Music Publishers (D. W. E. Ltd.), (FILMTRAX), 71 High St., East, Wallsend, England, TW, NE287RJ, (091) 2624999, Telex: 537681 ALWRLD G, Pres.: David Wood, Gen. Mgr.: Judith Scarth, Prof. Mgr.: Richard Denton.

Nectar Music, P O Box 24, London, SW153NL, 01-788 2287.

Neil, See Sonet Publishing Ltd.

Nelsons Ltd., See Bob the Dog Music Ltd.

Nemesis Publishing, 1 Clarence House, Rushcroft Rd., London, SW2 TJJ, 01-274 2025, Gen. Mgr.: Christopher Williams, Contact: John Rose.

Nem Publishing Ltd., 31 Kings Rd., London, SW3 4RD, (01) 730 9461, Telex: 297133.

Neo-Phonic Music Ltd., (PRS), See Amphonic Music Ltd.

Neon Music, 64 Stirling Court, Marshall St., London, W1V 1LG, 01-434 1839, Contact: Bruce Welch.

Neptune Music Publishing Ltd., 31 Old Burlington St., London, W1X 1LB, (01) 437 2066, Telex: 8954748, Pres.: Buzz Carter.

Nervous Publishing, 4/36 Dabbs Hill Ln., Northolt, Middlesex, UB5 4AF, 01-422 3462, Contact: R. Williams.

Neutral Zones Music, 26A Dunraven Rd., London, W12 7QZ, (01) 740 8126.

New Age Music, 100A Chalk Farm Rd., London, NW1 8BR, 01-267 4499, Contact: Penny Bron.

New Essex Music Group, (PRS), Essex House, 19-20 Poland St., London, England, W1V 3DD, (01) 734-8*21, Telex: 22701 Tessex, Pres.: Frank D. Richmond, Gen. Mgr.: John Bexley, Prof. Mgr.: Frank D. Richmond.

New Music Ents., 46 Alexandria Crescent, Bromley, Kent, BR1 4EU, (01) 460 6584.

New Town Ltd., 12 Thayer St., London, W1M 5LD, (01) 935 8323, Telex: 22787, E-Mail: THAYER G, Fax: 01 486 4915.

Newquay Music Ltd., See Bucks Music Ltd.

Nidus Prodn. Ltd., 250 Kings Rd., Chelsea, London, SW3 5UE, (01) 351 2271, (01) 351 9542, Telex: 268627.

Nightlife Communications, P O Box 50, Walton-on-Thames, Surrey, KT121EB, (0932) 242073, Contact: Sue Owlett.

Nightingale Music Ltd., Chelsea Wharf, Unit 8, 15 Lots Rd., London, SW10, (01) 351 5814, Telex: 296426 NIGHT G.

Niles Smiles, 34 Beaumont Rd., London, W4 5AP, 01-747 0946, Contact: Richard Niles.

96 Tears Publishing, c/o 52 Kelvin Grove, Sandyford, Newcastle upon Tyne, (091) 612849, Pres.: Michael Maurice, Gen. Mgr.: Tony Glover.

Nisbet & Beck Music Ltd., See Big Ben Music Ltd.

Noakes Music, 335/11 Bothwell St., Glasgow, Scotland, G2 6LY, 041-221 6000, Contact: Rob Noakes.

Noon Music, 59a Connaught St., London, W2 2BB, 01-402 7548, 01-402 7549, Contact: Terry Noon.

Northridge Music Co., (ASCAP), See RCA Music Ltd.

Novello & Co. Ltd., Fairfield Rd., Borough Green, Sevenoaks, Kent, England, TN158DT, (0732) 883261, Telex: 95583, Gen. Mgr.: M. West-Eacott, Sales, Prof. Mgr.: R. Langley, Pubs. Mgr.: Contact: G. J. Rizza.

Oak Recorded Music, 28 St. Lawrence Dr., Eastcote, Pinner, Middlesex, HA5 2RU, 01-866 4708, Gen. Mgr.: C. Bertram, Contact: Michael John.

Oaktree Music Ltd., See Carlin Music Corp.

Obelisk Music, 32 Ellerdale Rd., London, NW3 6BB, (01) 435 5255, Pres.: H. Herschmann.

Oblivion Music, 250 Earsdon Ave., N, Coventry, CT5 6GX, (0203) 711935, Contact: Graham Bradshaw.

Odyssey Music, 26/27 Castlereagh St., London, W1H 5YR, (01) 402 2191, Telex: 25740, Gen. Mgr.: Bernard Brown, Contact: Wayne Bickerkton.

Olav Wyper Music, 42 Marlborough Mansions, Cannon Hill, London, NW6 1JS, 01-431 0280, Contact: Olav Wyper.

Olofson Music, 6 Heath Close, London, W5, 01-991 0993, Contact: J. Olofson. (also see Euro Song Int'l)

Olwen, See Sonet Publishing Ltd.

One By One Music, 4 Downpatrick Rd., Killyleagh, Co. Down, Northern Ireland, BT309RG, (0396) 828650, Contact: Keith McCormick.

One Note Music, See Asterisk Music.

Onsala Music, The Studio, 28 Durham Rd., London, SW20OTW, 01-947 8084, Contact: Pete Chaircraft.

Openchoice Ltd., See Brampton Music Ltd.

Orbit Music, See Barry Collings Music Ltd.

Oriana Music, 38 Langham St., London, W1N 5RH, 01-636 5822, Contact: Peter J. Felstead.

Otsin Music, See Helmar.

Otter Sound, 15 South Street, Ditchling, Sussex, BN6 8UQ, (07918) 4748, Contact: Michael Hinton.

Our Music Ltd., See Red Bus Music Ltd.

Oval Music Ltd., (PRS), 11 Liston Rd., London, SW4, (01) 622-0111, Telex: 946240 CWEASY G ref 1901 7005, Pres.: Dir.: Charlie Gillett, Gen. Mgr.: Dir.: Gordon Nelki.

Oxford Music, 1 Abbey St., Rynham, Oxen.

Oxford University Press Music Dept., (T), Walton St., Oxford, OX2 6DP, (0865) 56767, Contact: Liz Burrell.

PCR Music, 4, 10 Queens Rd., Twickenham, TW1 9ES, 01-891 3146, Contact: Patrick Consell.

PHAB Music, 3 Acacia Dr., Woodham, Weybridge, Surrey, (093 23) 48174, Contact: Philip H. A. Bailey.

Page One Music Ltd., 29 Ruston Mews, London, England, W11 1RB, Pres.: Larry Page.

Pan Musik Ltd., (PRS), See Kassner Associated Publishers Ltd.

Pan Polyorchd, 10 Sutherland Ave., London, W9 2HW, 01-289 97485, Contact: Leonard Richenberg.

Pancho Music Ltd., (PRS), 362 York Rd., London, SW181SP, (01) 870 8522, Telex: 892878.

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Patch Music Ltd., (PRS), Harley House South, Portsmouth Rd., Esher, Surrey, KT109AA, (0372) 67752, Telex: 946240 CWEASY G ref 19018800, Pres.: Peter Gormley, Gen. Mgr.: Stuart Ongley, Prof. Mgr.: Joanna Croft.

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Paxton Music Ltd., See Novello & Co. Ltd.

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Peer-Southern Int'l, See Southern Music Publishing Co. Ltd.

Peer-Southern Organization, See Southern Music Publishing Co. Ltd.

Pentangle Ltd., See Scorpil Music Ltd.

Perfect Songs Ltd., 111 Talbot Rd., London, England, W11, Gen. Mgr.: Rika Moore, Prof. Mgr.: Trevor Horn, Dir., Contact: Managing Dir.

Performance Music Ltd., Sheppardson Studio Center, Sheppardson, Middlesex, (09328) 66531, Telex: 929416.

Peterman & Co., 14 New Burlington St., London, W1X 2LR, 01-734 3251, Contact: Freddy Beinstock.

Peters Ed. Ltd., 10 Baches St., London, N1 6DN, (01) 253 1638, Cable: MUSIPETERS.

Peters Edition, See Schott Freres Sarl.

Phantom Publishing, 59 Moore Park Rd., London, SW6, 01-731 0022, Contact: Falcon Stuart.

Phonoco Music, 16 Casrelnau, Barns, London, SW139RU, (01) 741 3608, Telex: 261507 3949.

Photoplay Music, Suite 10, 13 Portland Place, London, W1, 01-636 8180, Contact: Dorothy Green.

Pilot Music Ltd., (PRS, MCPS), Curlious Manor, West Sussex, (029383) 331.

Pink Floyd Music Publishers Ltd., 27 Noel St., London, W1V 3RD, (01) 734 6892, Telex: ROCKMUS.

Pixie Music Co. Ltd., 10, St. Mary's Hill, Stamford, Lines, PE9 2DP, (0780) 51736, Telex: VJA Comtel 337492, Pres.: K. M. Cox, Gen. Mgr.: M. A. Leeder, Prof. Mgr.: J. L. Cox.

Plamas Music, See Crashed.

Planetary-Nom (London), P O Box 179, 222A Ladbroke Grove, London, W10 5FD, 01-960 5866, Contact: Julian Appleson.

Plangent Visions Music, Inc., (ASCAP), 27 Noel St., London, W1V 3RD, (01) 734 6892, Telex: 28905 Ref 907, Pres.: Peter Barnes, Gen. Mgr.: Duart Perrin.

Plant Life Music Ltd., 60 St. James St., London, SW11LE, (01) 499 4341, Telex: 266537.

Plastic Head Publishing, Yew Tree Cottage, Berrick Salome, Oxon, OX9 6JQ, (0865) 891191, Contact: John Hyde.

Playbox Music Ltd., 101 Chamberlayne Rd., London, NW103NP, (01) 960 8466, Telex: 291300 BALMER G.

Pluto Music, 36 Granby Row, Manchester, M1 7AT, 061-228-2022, Contact: Keith Hopwood.

Point Music, Studio 5, RYVNB, Trinity Rd., London, England, SW183SX, (01) 871-4155, Telex: 265871 MONREFG Attn: DGS1483, Pres.: Rupert Merion, Gen. Mgr.: Sam Mortimer, Prof. Mgr.: Craig Taylor.

Polar Union Ltd., 119/121 Freston Rd., London, W11 4BD, (01) 243 0011, Telex: 8954780 Polong, Pres.: Dai Davis, Gen. Mgr.: Mark Anders.

Polyanna Music & Film Co., Russel Chambers, London, WC2E8AA, 01-240 9891, Gen. Mgr.: Gemma Dempsey, Contact: Ray Williams.

PolyGram Music Publishing Ltd., 45 Berkeley Square, London, W1X 5DB, (01) 493 88 00, Telex: 263872, Fax: (01) 409-32 85, Contact: David Hockman.

Polyphonic Reproductions Ltd., See Studio Music Co.

Posh Music Ltd., 31 Kings Rd., London, SW3, (01) 730 9461, Telex: 913804.

Positif Press, See Organ Literature Foundation.

Pot Of Gold Music, 36/38 West St., London, WC2, 01-379 3212, Contact: Bill Kimber.

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Preston Stevens Music Co. Ltd., Landsdowne Rd., London, W11, (01) 727 0041.

Probe Music, 8/12 Rainford Gardens, Button St., Liverpool, L2 6PX, (051) 236 6591, Contact: Geoffrey & Annie Davies.

Keith Prowse Music Publishing Co., Ltd., See EMI Music Publishing Ltd.

Quartet Music Ltd., See Carlin Music Corp.

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RAK Publishing Ltd., 42-48 Charibert St., London, NW8, (01) 586 2012.

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RCA Music Ltd., (PRS), 3 Cavendish Square, London, W1M 9HA, (01) 580-5566, Cable: RCA VICTOR LDN, Telex: 298933 EUROUK G, Fax: (01) 631-5126, Prof. Mgr.: Malcolm Buckland, Contact: Dennis Collopy.

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R & R Music Ltd., Grafton House, 2/3 Golden Square, London, W1R 3AD, (01) 439 8442, Telex: 261507 ref 3252, Pres.: Dir.: R. McCreight, Gen. Mgr.: Dir.: R. Lemon, Prof. Mgr.: S. Foster.

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Razor Music Ltd., 52 Red Lion St., London, WC1R4PF, (01) 242 9397, Telex: 246377, Pres.: Dir.: Peter Misson, Gen. Mgr.: Dir.: Robin Speatex.

Really Free Music (UK), (PRS), See Sea Dream Music.

The Really Useful Group, 20 Greek St., London, W1V 5LF, 01-734 2114, Contact: Brian Broly.

Rebecca Music, "Lakenheath Lodge", Tilford, Farnham, Surrey, GU102EB, (025 125) 2539, Contact: Les Reed. (also see Chappell Int'l)

Recent Future Music, See MCA Music Ltd.

Record Shack Music, 12 Berwick St., London, W1V 3RG, 01-439-9183, Contact: Jeff Weston.

Red Bus Music Ltd., Red Bus House, 48 Broadley Terrace, London, NW1, (01) 258-0324, Telex: 25873 RED BUS G, Pres.: Elliot M. Cohen, Prof. Mgr.: Ellis Rich.

Red Door Music, 21/23 Greenwich Market, London, SE109HZ, 01-305 1730.

Red Herring Music, 35 Queen Anne St., London, W1M 9FB, 01-631 1699, Contact: Harry Magee.

Redrock Music, The Weald, 58 Hillside Rd., Northwood, Middlesex, HA6 1QB, 01-204 1035, Contact: M. Redway.

Redwood Music Ltd., 14 New Burlington St., London, W1X 2LR, (01) 734 3251, Cable: CARLSONG LONDON W1, Telex: 267488.

Regina Music, 9/10 Hanover St., E. Dublin 2., (01) 784-755, Gen. Mgr.: Michael H. Georgehegan, Contact: Phyl Milton.

Renegade Music Publishing, 145 Oxford St., London, W1, 01-437 2777, Contact: John Reid.

Report Publishing, (VENERABLE), 51 Islip St., London, England, NW5 2DL, (01) 267 2917, Telex: 261478 PACRECG, Pres.: S. Gooneratne, Gen. Mgr.: P. Parker, Prof. Mgr.: K. Achampong.

Revolver Music, See Rocksong Music Publishing Ltd.

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Riding Light Music, See The Valentine Music Group.

Rimusic, See Lemmel Music Ltd.

Ring Music Publications, 9 Watt Rd., Hillington Industrial Estate, Hillington, Glasgow, G52 4RY, 041-882 9060, Contact: Isabel G. Waugh.

Ripple Productions, 344 Kings Rd., London, SW3 5UR, 01-352 5628, Contact: Bill Wyman.

Rittor Music Europe, 24 Broomsgrove Gardens, Edgware, Middlesex, HA8 5SJ, 01-952 5302, Contact: Brian Jacobs.

Ritz Music Co., Flat 8, 21 Fitzjohn's Ave., London, NW3 5JY, 01-435 5279, Contact: Charles Bertram.

Riva Music Publishing Group, 1st Floor, 114 Wardour St., London, W1V 3LP, 01-734 3481, Gen. Mgr.: Marie Hourihan, Contact: Richard Partington.

Robbins Music Corp., Ltd., See EMI Music Publishing Ltd.

Robertson Publications, The Windmill, Wendover, Aylesbury, Bucks, England, HP226JJ, (0296) 623107, Pres.: Kenneth Robertson, Gen. Mgr.: Barry P. Ould.

Rock Music Co., 27 Noel St., London, W1V 3RD, 01-734 6892, Contact: Peter Barnes.

Rockback, Springfield House, Druidstone Rd., St. Mellons, Cardiff, CF3 9XE, (0222) 797724, Contact: Graham Jones.

Rockbottom Music Ltd., See R & R Music Ltd.

Rocket Music, 2nd Floor, 51 Holland St., London, W6 7JB, 01-938 1741, Contact: Jim Doyle.

Rockin' Dopsie, See Sonet Publishing Ltd.

Rockin' Music, 48-5 Steele Rd., London, NW107AS, (01) 453 1311, Telex: 893805 ACCREG G, Pres.: Trevor Churchill, Gen. Mgr.: Roger Armstrong, Prof. Mgr.: David Carroll.

Rockin Music, See Bardis.

Rockmasters Music, 110 Westbourne Grove, Londone, W2 5RU, 01-727 8636.

Rocksong Music Publishing Ltd., 152 Goldthorn Hill, Penn, Holverhampton, England, WV23JA, (0902) 345155, Telex: 335419Roksong, Pres.: Paul Birch, Gen. Mgr.: Gerry Cott.

Paul Rodriguez Music, 42 Lucerne Rd., London, N5 1TZ, 01-359 2814, Contact: F. P. S. Rodriguez.

Roker Music Ltd., See Global Music Limited.

Roller Music, See Helmar Music.

Rollercoaster Music, See Asterisk Music.

Rondercrest, See Loose Records.

Rosette Music Ltd., 5/6 Lombard St., Dublin 2., (01) 779046, 779244, Gen. Mgr.: Mr. Michael O'Riordan, Contact: Mr. Michael Magill.

Rouge Music Ltd., See De Wolfe, Ltd.

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SBK Songs Ltd., 3-5 Rathbone Place, London, W1P 1DA, 44-1-637-5831, Telex: 851-28963, Gen. Mgr.: Birgitta Lembke, Contact: Richard Thomas.

SCO Music, 29 Oakroyd Ave., Potters Bar, Herts, EN6 2EL, (0707) 51439, Contact: Steve Constanine.

Sable Music & Productions, 259 Hospital Bridge Rd., Whitton, Middlesex, TW2 7AA, 01-898 3902, Contact: Laura Phipps.

Sabre Music Ltd., See Eaton Music Ltd.

Douglas Sahn, See Sonet Publishing Ltd.

St. Gregory Publishing Co., 64 Pineheath Rd., High Kelling, Holt, Norfolk, England, NR256RH, Pres.: Partners., Gen. Mgr.: Mary, Josef & Paul, Prof. Mgr.: Henriksen von Klinert.

Saint Music, 20 Shielmartin Dr., Sutton, Dublin 13, (01) 325-437, Gen. Mgr.: Jerry Hughes, Contact: Pete St John.

Sally Ann Songs, 20 Shielmartin Dr., Sutton, Dublin, (01) 325-437, Gen. Mgr.: John Cook, Contact: Jerry Hughes.

Salt & Pepper Music, P O Box 179, 222A Ladbroke Grove, London, W10 5FD, 01-960 5866, Contact: Julian Appelson.

Sands Enterprises, 488/490 Old Kent Rd., London, SE1 5AG, 01-237 9748, Contact: S. Ferne, H. Milner.

Sara Music, See Satril Music.

Sarabee Music Ltd., Sarabee, Ridgway, Pyrford, Woking, Surrey, GU22BPW, (09323) 49048, Pres.: C. Selwood, Gen. Mgr.: S. Selwood.

Sarstedt Songs, See Filmitrax PLC.

Satril Music, 444 Finchley Rd., London, England, NW22HY, (01) 435-8063, Telex: 8954958 REF 219, Pres.: Henry Hadaway, Gen. Mgr.: Mike Seaman, Prof. Mgr.: Beverly King.

Saxon Music, 33 St. Georges Rd., London, N13 4AT, 01-882 4797, Contact: D. Saffin.

Scarf Music Publishing (UK), (PRS/MCPS), See Sea Dream Music.

Schaeffers-Kassner Music Ltd., (PRS), See Kassner Associated Publishers Ltd.

Richard Schauer Music Publishers, See Schauer & May Ltd.

Schauer & May Ltd., (PRS), 67 Belsize Ln., London, England, NW3 5AX, (01) 794-8038, Gen. Mgr.: Tim Gill, Contact: Irene Relford.

Schoff & Co., 48 Great Marlborough St., London, W1V 2BN, 01-437 1246, Contact: John S. Harper.

Scorpiol Music Ltd., 9 Ravenscroft Ave., London, NW11OSA, (01) 455 4556, Gen. Mgr.: Barbara M. Hayes.

Scorpio Music, See Record Shack Music.

Screen Gems-EMI Music Ltd., See EMI Music Publishing Ltd.

Sea Dream Music, (PRS/MCPS), 236 Sebert Rd., Forest Gate, London, E7 ONP, (01) 534-8500, Pres.: Simon Law, Gen. Mgr.: Pres./Gen. Mgr., Prof. Mgr.: Eric Lives.

Seaside Music, 38 Wilberforce Rd., Brighton, Isle of Wight, England, (0983) 740916, Telex: 86626 Mynew G, Pres.: Rod Gammons, Prof. Mgr.: Helen Hayes.

Sedition Music, 31 Norfolk Place, London, W2 1QH, 01-262 3604, Contact: Frank Sansom, Bob Barnes.

See For Miles Publishing, 4 Rising Sun Cottages, Forest Green, Holyport, Berkshire, SL6 2NE, (0628) 39790, 01-398 6413, Contact: Colin Miles.

Sesame Songs Ltd., 70 Kingston Rd., Leatherhead, Surrey, KT227BW, (372) 379444, Telex: 24637 WIGNOR G, Pres.: Mike G.A. Cobb, Gen. Mgr.: Oliver Fisher.

Seven Music, (MCPS/PRS), See Aura Music Ltd.

Cyril Shane Music, 14 New Burlington St., London, W1X 2LR, 01-734 3251, Contact: Cyril Shane.

Shapiro, Bernstein & Co., Ltd., See Music Sales Ltd.

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Shepherds Delight Music Publishing, 53 Gledhow Park Ave., Leeds, LS7 4JL, (0532) 622098, Contact: Alan Gibson.

Shogun Music, See Eaton Music Ltd.

Showcase Music, See The Valentine Music Group.

Sideline Music, 190 Queensbridge Rd., London, E3 4QE, 01-274 2025, 01-833 2843, Contact: Christopher Williams.

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N. Simrock, See Schauer & May Ltd.

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Snappersongs, See Asterisk Music.

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Soho Publishing, 187 Wardour St., London, W1V 3Fa, 01-734 3465, Gen. Mgr.: Wayne Bardell, Contact: Mark Teverson.

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Sonar Music, 82 London Rd., Coventry, CV1 2JT, (0203) 20749, Contact: G. Wales.

Sonet Publishing Ltd., 121 Ledbury Rd., London, W112AQ, (01)2297267, Telex: 25793 Sonet G, Fax: 01-7277192, Prof. Mgr.: Alan Whaley, Contact: Rod Buckle.

Songs For Today Ltd., Box 130, Hove, East Sussex, England, BN3 6QU, (0273) 550088, Pres.: Jeffrey S. Kruger, Contact: Trisha Walker.

Songs for Real, See Munnycroft, Ltd.

Sound of Jupiter Music, See Carling Music Corp.

Sour Grapes Music, See Carlin Music Ltd.

Southern Library of Recorded Music Ltd., See Southern Music Publishing Co., Ltd.

Southern Music Publishing Co. Ltd.
(PEER), Southern House, 8 Denmark St., London, WC2H8LT, (01) 836 4524, Cable: SOUTHMUSIC, Telex: 23557, Contact: Tom F. Ward.

Spade Songs, See Asterisk Music.

Sparta-Florida Music Group, Suite 4, Carlton Tower Place, London, SW1, 01-584 2428, Contact: Hal Shaper.

Spectrum Music, (PRS), See Moments Music Ltd.

Spellbound Music, Southbank House, Black Prince Rd., London, SE1 7SJ, 01-587 1545, 01-735 8171, Contact: T. Simons, A. Spring.

Sphemutations, 12 Northfield Rd., Onehouse, Showmarket, Suffolk, England, ID143HF, (0449) 613-388, Pres.: James Butt, Gen. Mgr.: Michael Butt, Prof. Mgr.: Henry Baseden.

Spirit Music, Fulmer Gardens House, Fulmer, Bucks, SL3 6HF, (02816) 2143, (02816) 2109, Contact: Lynda Findon.

Sponsons, See Helmar Music.

Springpark Music Ltd., 10 Princess Mews, Hampstead, London, NW3 5AP, (01) 431-1771, Pres.: Ray Davies.

Squirrel Music, See Helmar Music.

St. David's Music Publishing, 35/37 St. David's Hill, Exeter, EX4 4DA, (0392) 30703, Contact: David Cousins.

Stainer & Bell, P O Box 110, 82 High Rd., London, N2 9PW, 01-444 9135, Contact: Bernard A. Braley.

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Standard Music Ltd., See Bucks Music Ltd.

Stanza Music, 11 Victor Rd., Middlesex, HA2 6PT, (01) 863 2717, Gen. Mgr.: W. M. A. Ashton, MBE, Prof. Mgr.: K. C. Ashton.

State Music, See Odyssey Music.

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John Stedman Music Publishing, (MCPS/PRS), 112 Sunny Gardens Rd., London, NW4, (01) 203 1324, Pres.: John Stedman.

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Street Corner Music, See Munnycroft, Ltd.

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Studio G, Ridgway House, Great Brington, Northampton, NN7 4JA, (0604) 770511, Contact: John Gale.

Studio Music Co., 77-79 Dudden Hill Ln., London, England, NW101BD, (01) 459 6194, (01) 459 6195, Gen. Mgr.: Zian Kitchen.

Sub Zero Music, 46 Victoria Rd., Quarry Bank, West Midlands, DY5 1DD, (0384) 61539, Contact: Mike Hamblett.

Sublime Music, See Songs For Today Ltd.

Suedes Music, 17 Cholmley Gardens, Aldred Rd., London, NW6, (01) 794-8744, Contact: Desmond McKeogh.

Sugarmusic Ltd., See MCA Music Ltd.
Summersongs, 4 New Burlington Place, London, W1 01-631 5221, Contact: Jazz Summers.
Sun-Pacific Music (London), P O Box 78, London, SE192QS, 01-653 8457, Contact: Gilbert Gibson.
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Survival Music, P O Box 337, London, W5 4XD, 01-847 2625/6, Contact: Anne-Marie Heighway.
Swamp Music, 6 Chieveley Mews, London Rd., Sunningdale, Berkshire, SL5 0UD, (0990) 26425, Contact: J. Hardman.
Sweet 'n' Sour Songs, 44 Seymour Place, London, W1H 5WQ, 01-723 8464, Contact: A. Edwards, J. Craig.
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Tablown Productions, 34A Primrose Gardens, London, NW3 4TN, 01-586 8972, Contact: R. Nair, D. Kathrecha.
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Three Two Music Ltd., 26 Bigger Rd., Dublin 12, (01) 501-139, Gen. Mgr.: John McBreen.
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Tower Bridge Music Ltd., 1 Gledwood Dr., Haves, Middlesex, England, (01) 573-8744, Pres.: Stuart Johnson, Prof. Mgr.: Stuart Johnson.
Trash Songs Ltd., (PRS), See RCA Music Ltd.
Trax On Wax Music, 24 Eustace St., Dublin 2, 713033, 719493, Telex: 91076 R.O.B.R., Contact: Mr. Deke o'Brien.
Triple Earth Music, The Old Cinema, 160 Chiswick High Rd., London, W4 1PR, 01-388 5533, Contact: Lain Scott.
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Twangy Music Ltd., See Shapiro Bernstein & Co. Ltd.
Tyler Music Ltd., (PRS), See New Essex Music Group.
Unwind Publishing, 24 Mount Park Crescent, London, W5 2RN, 01-998 3798, Contact: Harry Barter.
Upright Music, 61/71 Collier St., London, N1 9BE, 01-833 3456, Gen. Mgr.: Juliet Howles, Contact: bill Gilliam.
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Velvet Music, See Helmar Music.
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Verulam Music Co. Ltd., See Bocu Music Ltd.
Via Mead Songs, High St., Connor, Oxford, OX2 9QD, (0865) 863566, Contact: Chris Baylis.

Vicious Music, (PRS), Box 58, Wokingham, Berkshire, RG117HN, (0344) 772061, Telex: 848210 Infos G, Pres.: Annette Peacock, Gen. Mgr.: Jeremy Belshaw.
Village Thing Music, See Match Box Music.
Virgin Music Publishers Ltd., (PRS), 95-99 Ladbroke Grove, London, W11 1PG, (01) 229 1282, Telex: 89546:17.
Volume Music, (PRS/MCPS), See Sonet Publishing Ltd.
Voyage Songs, 139 Victoria Rd., Mitcham, Surrey, 01-648 7461, Gen. Mgr.: Allan Wilkinson, Contact: Reg McLean.
Wall to Wall, See Sonet Publishing Ltd.
Warner Bros., 17 Berners St., London, W1P 3DD, (441) 637 3771, Telex: 25522 MUSIC G, Pres.: Dir.: Peter Reichardt, Gen. Mgr.: Robin Godfrey Cass, Prof. Mgr.: Aureen Ritchie, Contact: Johnny Stirling.
Warren & Phillips, See Forsyth Bros. Ltd.
Waterfall Music, 101A Cowley Rd., Oxford, OX4 1HU, (0865) 891084, (0865) 726435, Contact: A. Fairs D. Puddick.
Watteau Music, 5, Oak House 13, Parson St., London, NW4, (01) 740-0680, Telex: 932255 shgaku, Gen. Mgr.: David Loader, Prof. Mgr.: Mark Easton.
Wattsco, Fordham House, Fordham, Cambridgeshire, CB37 5LN, (0638) 721100, Gen. Mgr.: Tony Leonard, Contact: Tony Watts.
Weak Spot Music, Beechwood, Beech Grove, Amersham, Bucks, (02403) 4990, Contact: Ian Levine.
A. Weekes, See Stainer & Bell Ltd.
Weinberger, Josef, (W), 12/14 Mortimer St., London, X, W1N 7RD, 01-580 2827, Contact: Richard Toeman.
Bruce Welch Music, See Neon Music, Blue Gum Music.
The Welk Music Group Ltd., 184/186 Regent St., London, England, W1R 5DF, Contact: John Merritt.
Welsh Media Music, 15 Fairleigh Rd., Ponticanna, Cardiff, CF1 9JT, (0222) 21593, Contact: D. Pierce.
Westbury Music, 56 Wigmore St., London, W1, 01-935 5133, 767 3473, Contact: C. Robertson, F. Pettican.
Western Head, See Sonet Publishing Ltd.
Wild John Music Ltd., 12 Thayer St., London, W1M 5LD, (01) 935 8323, Telex: 22787 THAYER G, Fax: 01 486 4915, Pres.: N. Holder & J. Lea, Gen. Mgr.: Colin Newman.
White Elephant Music, See Asterisk Music.
Whitewing, See Sonet Publishing Ltd.
Wienerworld, 90 Old Church Ln., Stanmore, Middlesex, HA7 2RR, 01-954 8777, Contact: Ian A. Wiener.
Wiesner Int'l Music Publishing (GB) Ltd., Rosstrevor, 22 Mayfield Rd., Liverpool, England, 19, (51) 427 22 32, Contact: Joe M. Flannery.
Wildkat Music, 2 St. Marys Rd., London, W5 5ES, Contact: Danny Corgan.
Wildwood Music Ltd., (PRS), See New Essex Music Group.
Joseph Williams, See Stainer & Bell Ltd.
Willpower Music Publishing, 5th Floor, 29/30 Warwick St., London, W1R 5RD, 01-439 6288, Contact: Michael Boyer.
Wimp Records (Publishing Division), 2 Field Row, Kingston, Cambs, (022 026) 3875, Contact: David Gower.
Wishbone Ash, See Filmtrax PLC.
Wooden Toe Music, East Side Studio, St. Peters Centre, St. Peters College, College Rd., Birmingham, B8, 021-327 4075, 021-327 4066, Contact: Tony Owens.
Woodencar, Suite B, 4 Cheniston Gardens, London, W8 6TQ, 01-937 2252, 01-937 9569, Contact: Alan D. Barson.
Woodtown Music Publishing, Dame House, Dame St., Dublin 2, (01) 778943, Pres.: Gareth A. Brun, Gen. Mgr.: Jane Bolton, Prof. Mgr.: Tom Sherlock.
World Music (UK), 9 Hoidon Ave., Milton Keynes, Bucks, MK1 1QU, (0908) 648440, Contact: Ian Hamilton.
World Music, Inc., (ASCAP), See EMI Music Publishing.
Writers Reign, 39 Eastwood Ave., Iltingworth, Halifax, W. Yorks, HX2 9DT, (0422) 248675, Contact: S. Burnby, D. Newton.
Yale Music Corp., 100 Chalk Farm Rd., London, NW1 8BR, 01-267 4499, Contact: Sydney Bron.
Yard Music, (PRS), See Patch Music Ltd.
Yorke Edition, 31 Thornhill Square, London, N1 1BQ, (01) 607 0849, Pres.: Rodney G Y Slatford, Gen. Mgr.: David Dunn.
Young Blood Music, See Eurosong Int'l.
Your Music, 39 Leyton Rd., Harpenden, Herts, AL5 2JB, (05827) 5098, Telex: 825115, Pres.: David Blaylock, Prof. Mgr.: John Beecher.
Zebra Publishing (Songs), Greyhound House, 23/24 George St., Richmond, Surrey, TW9 1JY, Gen. Mgr.: Marie Francis, Contact: Sidney Channack.
Zip Music, See Crashed.
Zomba Music Publishers Ltd., (PRS), 165-167 Willasden High Rd., London, NW10, (01) 459 8899, Telex: 919884 ZOMBA.

Mgr.: Peter Scott; Program Buyer: Amanda Marmot. Supplies: Feature Films, Music Long Form. Formats: Beta, VHS. Seeking: Feature Films, Music Long Form.
EMBASSY HOME ENTERTAINMENT (UK), 3 Audley Sq., London, W1Y5DR.
ISLAND PICTURES LTD., 22 St. Peter's Sq., London, W6 9NW.
KURGER LEISURE ENTS., INC., Box 130, Hove, E. Sussex, BN3 6QU.
PRECISION VIDEO LTD., ACC House, 17 Great Cumberland Pl., London, W1A 1AG.
WIENERWORLD, LTD., 90 Old Church Ln., Stanmore, Middx.

SHEET MUSIC

Celtic Music Distribution, 4 High St., Starbeck, Harrogate, North Yorkshire, 0423 888979, 0423 885761. Managing Dir.: Dave Bulmer.

ACCESSORY SUPPLIERS

Ablex Audio Video, Ltd., Halesfield 14, Telford, Shropshire, TF7 4QR, (0952) 680131. Telex: 35649. Fax: (0952) 583501. Pres.: Peter Banks; Sales Mgr.: Jeff Johnson. Product(s): Tape—Cases, Head Cleaners (audio), Bulk Erasers.
Adastra Electronics Ltd., Unit N22, Cricklewood Trading Estate, London, MW2 1TU, (01) 452-6288. Cable: WEST-OUIP. Mng. Dir.: Michael Leaver. Product(s): Tape—Cases (audio & video), Head Cleaners (audio).
Agfa-Gevaert Ltd., 27 Great West Rd., Brentford, Middlesex, TW7 4EP, (01) 568-0131. Telex: 935054. Pres.: B. G. Rawson. Product(s): Tape—Cases (video), Splicing Tape & Equip. (audio).
Ampex Great Britain, Acre Rd., Reading, Berks, RG2 9QR, (0734) 875200. Cable: VIDEOTAPE. Telex: 847611. Pres.: Gen. Mgr.: John Cripps; Sales Mgr.: Peter Goldsmith; Adv. Mgr.: P. Vaughan. Product(s): Tape—Cases (audio & video).
Audio + Video Ltd., 48 Charlotte St., London, W1P 1LX, (01) 580-7161. Telex: 22345. Pres.: Mng. Dir.: I. C. Panaman; Sales Mgr.: Andrew Bourne; Adv. Mgr.: Don Ubsdell. Product(s): Bulk Erasers (video).
Audio Technica Ltd., Hunslet Trading Estate, Low Rd., Leeds, LS101BL, (0532) 771-441. Telex: 557991. Pres.: Shig Harada; Sales Mgr.: Robert Wainwright. Product(s): Record—Record Care Products, (record cleaners), Replacement Styli; Tape—Head Cleaners (audio & video).
BASF-Ireland, Ireland. Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Bibi Magnetics Ltd., 101/105 Plough Rd., London, SW112BJ, (01) 223-5955. Telex: 917732. Dir.: K.H. Bourke-Borrowes. Product(s): Tape—Head Cleaners, Leader Tape.
W. H. Brady Co., Ltd., Davenport Rd. Ind'l Estate, Banbury, Oxfordshire, OX167JU, 295-56101. Telex: 851-837651. Fax: 0295-68502. Gen. Mgr.: John Hearle. Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Harvey Buat, 84 Church St., London, NW8, (01) 724-3711, (01) 723-1011. Pres.: A. H. Taub; Sales Mgr.: E. M. Taub. Product(s): Record—Record Care Products, (Record & CD Care Products), CD Care Products; Tape—Cases (audio & video), Head Cleaners (audio & video).
CBS Precision Mouldings, Waterton Industrial Estate, Bridgend, Mid Glamorgan, CF313YN, (0656) 61411. Telex: 497966 CBSBRI G. Plant Dir.: P. Rimell; Sales: Allison Ogles. Product(s): CD—CD Storage Cases, Tape—Cases (audio).
CD Adro Services & Consultants, 5 Lombard St., East, Dublin, Ireland, 2, (01) 791865, (01) 793799. Pres.: Marcus Connaughton. Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Cambrasound Ltd., Britannia Rd., Waltham Cross, Herts, EN8 7NX, (0992) 716666. Telex: 24294. Pres.: Mktg. Mgr.: G. Hutchison; Sales Mgr.: Peter Welsh; Mng. Dir.: Gerald Ambrose. Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Replacement Styli; Tape—Cases (audio & video), Head Cleaners (audio & video).
Cambrasound Ltd., Britannia Rd., Waltham Cross, Herts, EN8 7EF, Telex: 24294. Fax: 0992 769994. Pres.: G. Ambrose; Mktg. Dir.: P. Eden; Sales Dir.: B. Freshwater. Product(s): CD—CD Storage Cases, CD Care Products, Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, Replacement Styli; Tape—Cases (audio & video), Head Cleaners (audio & video).
Canford Audio PLC, Crowther Rd., Washington, Tyne & Wear, NE380BW, (091) 417-0057. Cable: CANFORD WASHINGTON. Telex: 538 202 CANFRD G. Fax: (91) 416

VIDEO PROGRAM SUPPLIERS & BUYERS

EPS-DAVID CAVALIER LTD., 75 Holloway Rd., London N7 8JZ.

EMBASSY HOME ENTERTAINMENT LTD., Sloane Sq. House, Holbein Pl., London, SW1W8NS, (01) 730-3455, Telex: 8950483 EMBHOMG, Pres.: Alan Kaupe; Sales

0392. Pres.: Iain Elliott; Sales Mgr.: Steve King; Export Sales: Christine King.
 Product(s): Tape—Head Cleaners (audio), Bulk Erasers (audio & video), Leader Tape (audio), Splicing Tape & Equip. (audio).
Cintron Group, 558 London Rd., Isleworth, Middlesex, TW7 4EP, (01) 568-0131. Telex: 935054. Pres.: B. G. Rawson.
 Product(s): Tape—Cases (video), Splicing Tape & Equip.
Cloud 9 Video, ISD, Stopgate Ln., Simonswood, Liverpool, L33 4YA, (051) 548-9690. Mng. Dir.: Mike Glasspole.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Contek Teoranta, Carraro, County Galway, Galway, Ireland, 72144. Mng. Dir.: P. Garvey.
 Product(s): Tape—Cases, Head Cleaners, Leader Tape, Splicing Tape & Equip.
Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts, EN8 7NX, 716-111. Cable: ACOS WALTHAM CROSS. Telex: 24294. Sales Mgr.: G. E. Brewin; Mng. Dir.: V. J. Silver.
 Product(s): Record—Record Care Products, (45 rpm adaptors), Replacement Styl; Tape—Cases, Head Cleaners.
Crown Arrow Co., 4, Gatelodge Close, Northampton, NN3 4RJ, (0604) 48744. Sales Mgr.: Robert J. Parfitt.
 Product(s): Record—Record Carrying & Storage Cases; Tape—Cases, Head Cleaners, Bulk Erasers.
D & B Tape Services, 23 Croydon Rd., Reigate, Surrey, RH2 0LY, 49505. Owner: E.G. Dowley.
 Product(s): Tape—Head Cleaners (audio).
Demesne Records Ltd., 22 Ellis Quay, Dublin, Ireland, 7, (01) 720-411.
 Product(s): Tape—Cases.
Eagle Int'l Precision Centre, Heather Park Dr., Wembley, Middlesex, HA0 1SU, (01) 902-8832. Cable: EAGLINT. Telex: 922131. Mng. Dir.: W. Morrow.
 Product(s): Record—Replacement Styl, Tape—Bulk Erasers.
Editorial Design Partnership, Albion Courtyard, Greenhills Rents, London, EC1M6BN, 250-3390. Dir.: Mr. G. Coombes.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Edwards Construction Co., 4 Brunswick Dr., Harrogate, N. Yorks, HG1 2PZ, (0423) 500442. Sales Mgr.: Ian Edwards.
 Product(s): Record—Record Carrying & Storage Cases, CD storage cases; Tape—Cases (audio & video).
Emerald Records Ltd., 120 Coach Rd., Templepatrick, Antrim, Northern Ireland, BT390HB, (08494) 32711. Telex: 747293.
 Product(s): Record—Replacement Styl.
Federation of British Audio, Landseer House, 19 Charing Cross Rd., London, WC2HOES, (01) 930-3206. Telex: 296215 BREMA G. Contact: Mr. I.S. Tiefenbrun.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Fitall Prods. Ltd., Coastguard Rd., Larne, Northern Ireland, (0574) 3015. Telex: 757386. Mng. Dir.: C. Rumble.
 Product(s): Tape—Cases.
4 M Ltd., Faraday Rd., Aylesbury, HP193RY, 0296 27211. Telex: 838705 TAPEUK G. Pres.: Roy Jackson-Moore; Sales Mgr.: Mike McLoughlin.
 Product(s): Tape—Cases (audio).
Fraser-Peacock ASS (Cassettes) Ltd., 204 Durnsford Rd., Wimbledon, London, SW198DR, 946-4288. Pres.: Mr. G.F. Peacock; Sales Mgr.: Mr. P. West.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
GTS (Fabrications) Ltd., Pembrey Industrial Estate, Pembrey, Dyfed, SA160EJ, (05546) 3451. Telex: 48496. Fax: 05546 4902. Pres.: Gerald Perego; Managing Dir.: Ceri Davies.
 Product(s): Tape—Head Cleaners (audio).
Golding Audio Ltd., 26 Hythe Quay, Colchester, Essex, (0206) 77724. Pres.: Dir.: D. P. Golding; Sales Mgr.: R. K. Golding; Gen. Mgr.: P. Walsh.
 Product(s): Tape—Cases, Head Cleaners.
Highgate Acoustics, 38 Jamestown Rd., London, NW1 7EJ, (01) 267-4936.
 Product(s): Record—Replacement Styl.
I.T.D., Ltd., Faraday Rd., Aylesbury, HP193RY, 0296 27211. Telex: 838705 TAPEUK G. Fax: 0296 29932. Pres.: Roy Jackson-Moore; Sales Mgr.: Dave Dennis; Technical Dir.: M. A. McLoughlin.
 Product(s): Tape—Cases (audio), Head Cleaners (audio).
Independent Music Sales, 5/6 Lombard St., Dublin, Ireland, 2.
 Product(s): Record—Record Care Products, Tape—Cases, Head Cleaners.
Independent Tape Duplicators Ltd., Unit 21, Farraday Rd., Rabans Ln., Aylesbury, HP193RY, (0296) 27211. Telex: 838705. Pres.: R. Jackson-Moore; Sales Mgr.: M. A. McLoughlin.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
JVC (UK) Ltd., Eldonwall Trading Estate, London, NW2 7AF, (01) 450-2621. Telex: 923320. Pres.: Deputy Mgr.: A. Nishina; Sales Mgr.: Gerald Barc; Chrm. & Mng. Dir.: Kurt Lowry.
 Product(s): Record—Replacement Styl.
KTD Ltd., Unit 8, Wotton Rd., Ashford, Kent, TN23 2H, (0233) 24374. Pres.: Mng. Dir.: Terry Heustice; Commer-

cial Mgr.: Frank Pearce.
K-tel Int'l (UK) Ltd., 620 Western Ave., London, W3, (01) 992-8000. Telex: 934195. Mng. Dir.: Adrian Moulds.
 Product(s): Record—Record Carrying & Storage Cases, Tape—Cases.
Knowin (UK) Ltd., 37 Churchill Way, Fleckney, Leics, (0533) 403331. Telex: 342467. Dirs.: C. T. Dunna, P. P. Jones.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio).
LGR Prods., 105 Eastern Esplanade, Southend-on-Sea, Essex, (0702) 65695. Owner: L. G. Raven.
 Product(s): Record—Record Carrying & Storage Cases; Tape—Cases.
Leavers-Rich Equipment Ltd., 319 Trinity Rd., Wandsworth, London, SW183SL, (01) 874-9054. Cable: LEEMAG. Telex: 923455.
 Product(s): Tape—Bulk Erasers (audio & video).
Lennard Developments Ltd., 206 Chase Side, Enfield, Middlesex, EN2 0QX, (01) 363-8238. Cable: LENNARD ENFIELD. Mng. Dir.: E. G. Lennard.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (45 rpm adaptors), Replacement Styl; Tape—Cases (audio & video), Head Cleaners (audio), Splicing Tape & Equip.
Lentek Audio Ltd., Ind. Estate, Edison Rd., St. Ives, Huntingdon, Cambs, PE174LF, (0480) 62225. Telex: 32303. Dir.: L. W. Scofield.
 Product(s): Record—Replacement Styl, ENTRE brand of styl.
Lightning Records & Video Ltd., 841 Harrow Rd., Harlesden, London, NW105NH, (01) 969-5255. Telex: 927813. Mng. Dir.: Raymond Laren.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Replacement Styl; Tape—Cases, Head Cleaners (audio & video).
Lugton & Co. Ltd., Box 182, Cross Ln., Hornesey, London, N8 7SB, (01) 348-8211, (01) 348-9129. Sales Mgr.: Roger Cornwell; Mng. Dir.: Walter Ficker.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Turntable Mats, Replacement Styl; Tape—Cases, Head Cleaners, Leader Tape, Splicing Tape & Equip.
Milby Prods. Ltd., New Mansion House, 173/191 Wellington Rd., Cheshire, (061) 480-8142. Cable: POWMAR. Telex: 667700.
 Product(s): Record—Record Care Products.
MOBILK Merchandising Co. Ltd., 12 Ossory Rd., London, SE 5AN, (01) 231 1191. Telex: 883217 MOBILK G. Pres.: Paul Levinson; Sales Mgr.: Bill Owen.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Musac (Scotland) Ltd., 9 Watt Rd., Hillington Ind. Estate, Glasgow, Scotland, G53 4RY, (041) 882-9986. Sales Mgr.: Douglas MacLeod; Mng. Dir.: Angus McDonald.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (45 rpm adaptors), Turntable Mats, Replacement Styl; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape, Splicing Tape & Equip.
Musonik (UK) Ltd., Unit 3, Second Way, Wembley, Middlesex, HA9 0YS, (01) 903-7067. Dir.: S. H. Blank.
 Product(s): CD—CD Storage Cases, CD Care Products, Record—Record Carrying & Storage Cases, Record Care Products, (Cleaners, covers), Turntable Mats, Replacement Styl; Tape—Cases (audio & video), Head Cleaners (audio & video).
Network Mktg. Ltd., Sutherland House, London, NW9 7BT, (01) 202-0911. Telex: 261341. Sales Mgr.: B. Goldenberg.
 Product(s): Record—Record Care Products, (ALLSOP "wet" antistatic cleaner); Tape—Head Cleaners (audio & video).
J. Osawa & Co. (UK) Ltd., 10 Forge Ct., Reading Rd., Yateley, Camberley, Surrey, (0252) 875-919. Telex: 858917. Bus. Mgr.: L. G. Roberts.
 Product(s): Record—Record Care Products, Turntable Mats, Replacement Styl; Tape—Head Cleaners (audio), Splicing Tape & Equip.
Osmab Ltd., 46 Kenilworth Rd., Edgware, Middlesex, HA8 8YG, 958-9314. Mng. Dir.: O. Greenlick.
 Product(s): Tape—Bulk Erasers.
Panasonic U.K. Ltd., 300-318 Bath Rd., Slough, SL1 6JB, Telex: 847652. Fax: 0753 38781. Pres.: K. Sakakibara; Public Relations: Giulia Ovidi.
 Product(s): Record—Replacement Styl.
Panda Records, Enterprise House, Inkerman St., Llanelli, Dyfed, SA151SA, (05542) 52490, (05542) 58913. Pres.: Gen. Mgr.: Alan Phillips; Chief Exec.: Paul Adams.
 Product(s): Record—Record Carrying & Storage Cases, Replacement Styl; Tape—Cases (audio & video), Head Cleaners (audio & video).
Philips Electrical Ltd., City House, London Rd., Croydon, Surrey, (01) 689-2166. Telex: 946169.
 Product(s): Tape—Head Cleaners, Leader Tape, Splicing Tape & Equip.
Pinnacle Records, Pinnacle House, 1 Oasthouse Way, Orpington, Kent, BR5 3QJ, (0689) 27000. Telex: 892008. Pres.: Int'l Dir.: L. MacGregor; Sales Mgr.: Mng. Dir.: Tony Berry; Chrmn.: Terry Berry.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, Replacement Styl;

Tape—Head Cleaners.
Plastic Sales Leicester Ltd., 10/12 Dartford Rd., Leicester, LE2 7PQ, (0533) 833-691.
 Product(s): Record—Record Care Products.
Power Pix Int'l Picture Library, 35 North St., Tillingham, Essex, CM0 7TR, (0621) 87614. Telex: 995411. Pres.: Dennis Power.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Professional Magnetics Ltd. Cassette House, 329 Hunslet Rd., Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes.
 Product(s): Tape—Cases, Head Cleaners (audio & video), Bulk Erasers.
Prupax Plastics Ltd., #2 Factory Robertstown Industrial Est., Aberdare, CF448MD, (0685) 874541. Sales Mgr.: Mr. Fullor.
 Product(s): Computer/Video Games (Cases); Record—Record Carrying & Storage Cases, Record Care Products, (Cleaning kits, record sleeves); Tape—Cases (audio & video), Head Cleaners (audio & video).
Purpax Plastics Ltd., 2 Factory, Robertstown Ind'l. Estate, Aberdare, Scotland, C8448HD, (0685) 87454.
 Product(s): Computer/Video Games (Cases); Record—Record Carrying & Storage Cases, Record Care Products, (Cleaning kits); Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers.
Pyser Ltd., Fircroft Way, Edenbridge, Kent, (0732) 864111. Telex: 95527. Sales Mgr.: Malcolm Blockley; Mng. Dir.: J. P. Tilt.
 Product(s): Record—Record Care Products, (SOUND GUARD record preservative); Tape—Head Cleaners.
Quality Audio Supplies, Wollaton Rd., Beeston, Notts, (0602) 256141.
 Product(s): Record—Audio connecting leads.
RI Audio, Kernick Rd., Penryn, Cornwall, TR109DQ, (0326) 72753. Cable: RIMICRON. Sales Mgr.: A. Lea.
 Product(s): Record—Record Care Products.
Riverside Ltd., 107 High St., Evesham, Worcs, (0386) 47766. Contact: Harry Dixon.
 Product(s): Record—Record Carrying & Storage Cases.
Ross Electronics, 49/53 Pancras Rd., London, NW1, (01) 278-6371. Cable: ROSSILECT. Telex: 22747. Pres.: Ross I. L. Marks; Gen. Mgr./Sales Mgr.: A. C. Murphy.
 Product(s): Record—Record Care Products; Tape—Head Cleaners (audio & video).
Seakbest Ltd., Unit 6B Midas Business Centre Wantz Rd., Dalonham, RM108PS, (01) 595-9047. Fax: (01) 595-8367. Pres.: Peter Wood; Sales Mgr.: Geoff Dawe.
 Product(s): Computer/Video Games; Tape—Cases (audio & video).
Shape Technology Ltd., Kings Way Bldg., Wales, CF313SN, 0656 58212. Telex: 497213. Pres.: Jim Elliott; Sales Mgr.: Ben Morris; Sales: Mark Stockley.
 Product(s): Record—CD storage cases.
P. & J. Siebert & Co., Ridgway House, Ridgway, Pyford, Woking, Surrey, GU228PN, 09323 51921. Telex: 894223 SIBERT G. Contact: Alan & Paul Sibert.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Solomon & Pares Ltd., 120 Coach Rd., Templepatrick, Ballyclare, Antrim, Northern Ireland, BT390HB, (08494) 32711. Telex: 747293. Sales Mgr.: Gen. Mgr.: Les Paterson; Mng. Dir.: Mervyn A. Solomon.
 Product(s): Record—Record Care Products, Replacement Styl, Tape—Head Cleaners.
Sound, One Ogdershaw Mews, Maidenhead, Berkshire, (0628) 33011. Sales Mgr.: M. Lloyd; Advertising Mgr.: C. McVie.
 Product(s): Tape—Cases, Bulk Erasers, Leader Tape.
Starblend Records Ltd., 30 Lingfield Rd., Wimbledon, London, SW19, (01) 879-1222. Telex: 8951532 STAREC G. Pres.: Tony Harding; A & R Dir.: Chris Haroling.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Statetune Ltd., Grant Rd. (Factory), Wellingtonborough, NN8 1EE, (0933) 77442. Pres.: A. W. Lipinski.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Statetune Ltd., 356, Scraftop Ln (Office), Leicester, LE5 1PB, (0533) 413979. Pres.: A. W. Lipinski B. Sc.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Strand Video Entertainment Ltd., Strand House, Condon Close, Three Legged Cross, BH216SZ, (0202) 825253. Telex: 41126 STRAND G. Pres.: M. K. Campbell; Sales Mgr.: K. Pereira.
 Product(s): Record—Record Carrying & Storage Cases; Tape—Cases, Head Cleaners, Bulk Erasers.
3M United Kingdom Ltd., Box 1, 3M House, Bracknell, Berks, RG121JU, (0344) 426726. Telex: 849371. Managing Dir.: R. O. Baulok.
 Product(s): Tape—Head Cleaners (audio & video).
Vintage Jazz Music Society Records, 12 Slough Ln., Kingsbury, London, NW9 8QL, (01) 205 2587. Sec.: Steve Lane.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
Waxie Maxie Press & Radio Promo., 284 Derinton Rd., Tooting, London, SW 17, (01) 872-6918. Pres.: Max Needham; Sales Mgr.: Ursula Needham.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.
West 4 Tapes & Records, 94 Sandy Ln., South, Wallington, Surrey, KT3 4DE, (01) 949-2545. Telex: 8814591. Pres.: Peter H. C. Merrick; Sales Mgr.: Clive R. Lincoln.
 Product(s): Record—Record Care Products, (Stanton), Replacement Styl.

Wood Printing Group, LTD., 30-32 Church St., Dagenham Essex, England, (01)-595-5115, (01) 593-5686. Fax: (01) 595-8367. Pres.: Paul Wood; Sales Mgr.: Peter Wood; Sales: Phil Douglas.

Product(s): Computer/Video Games.

World of Video Ltd., 329 Hunslet Rd., Cassette House, Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes.

Product(s): Tape—Cases, Head Cleaners (audio & video), Bulk Erasers.

Wynd-Up Records Ltd., Greengate Ln., Prestwich, Manchester, (061) 798-9252. Pres.: Gen. Mgr.: B. Patchette; Sales Mgr.: L. J. O'Meara; Mng. Dir.: Colin Reilly.

Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (45 rpm adaptors), Replacement Stylus; Tape—Head Cleaners, Leader Tape, Splicing Tape & Equip.

Xanadu Constructional & Mechanical Engineers, 79 Fitzneal St., E. Acton, London, W12, (01) 743-3402. Pres.: Mng. Dir.: Paul Gadd; Sales Mgr.: Gen. Mgr.: Jeff Lynne; Co-Dir. & Sales Mgr.: Don Arden.

Product(s): Record—Record Care Products, (45 rpm adaptors), Replacement Stylus.

James Yorke, Ltd., Yorke House, Corpus St., Cheltenham, GL526XH, (0242) 584222. Telex: 43269 ROMPAC G. Sales Mgr.: Sales Dir. James A. Wilmer; Managing Dir.: Peter D. Fanshawe.

Product(s): Tape—Head Cleaners (audio), Leader Tape (audio).

M. Young & Co., Industrial Estate, Southgate Ave., Mildenhall, Suffolk, IP287AT, Telex: Mildenhall 712553. Partner: M. Young.

Product(s): Record—Record Care Products, (cardboard record covers), polyethylene lined covers.

Zeepra Instruments Ltd., 15 Richmond Grove, Surbiton, Surrey, KT6 8RL, (01) 399-0966. Cable: ZEEPA SURBITON. Telex: 291561. Managing Dir.: W. Ling.

Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (45 rpm adaptors), Turntable Mats, Replacement Stylus; Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

Amalgamated Kempner Group, 498 Honeygot Ln., Stanmore, Middlesex, HA7 1J2, (01) 952 5262. Telex: 21400 KEMPNNR G. Pres.: Richard Jankel; Sales Mgr.: Simon Mazzullo.

Product(s): Record—Security Systems (audio & video), (Shrink wrap); Tape—Security Systems (audio & video), (Shrinkwrap).

Arjay Ltd., 54 Lower Marsh Ln., Surrey, KT1 3BJ, (01) 390-2101. Managing Dir.: Mr. P. E. Champion.

Product(s): Record—Browser Boxes (audio), Display Racks (audio); Tape—Browser Boxes (audio), Display Racks (audio).

Ateka Tape Racks, Unit 8, Station Rd. Industrial Estate, East Sussex, BN272ER, (0323) 845 880. Telex: 87622 ATPYRO G. Fax: 0323 440 118. Pres.: C. J. Willamowski; Sales Mgr.: Reg Tarrant.

Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video), Divider Cards (audio & video), Security Systems (audio & video), (Lock Disp. Rack); Tape—Browser Boxes (video), Display Racks (video), Divider Cards (video), Security Systems (video), (Lock Disp. Rack).

August Engraving Co. Ltd., 9 Burgh Quay, Dublin, Ireland, 2, (01) 719-275, (01) 719-688. Telex: 30297. Managing Dir.: Tony Byrne.

Product(s): Record—Divider Cards (audio & video).

BASF-United Kingdom, BASF House, 151 Wembley Park Dr., Middlesex GB Wembley, HA9 8JG, Telex: 269451. Fax: 01-908-5866. Sales Mgr.: A. C. Ellis; Contact: R. Hine.

Product(s): Record—Browser Boxes (audio & video), Display Racks (audio & video); Tape—Browser Boxes (audio & video), Display Racks (audio & video).

CD Adro Services & Consultants, 5 Lombard St., East, Dublin, Ireland, 2, (01) 791865, (01) 793799. Pres.: Marcus Connaughton.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Canford Audio PLC, Crowther Rd., Washington, Tyne & Wear, NE380BW, (091) 417-0057. Cable: CANFORD WASHINGTON. Telex: 538 202 CANFRD G. Fax: (91) 416 0392. Pres.: Iain Elliott; Sales Mgr.: Steve King; Export Sales: Christine King.

Product(s): Record—Display Racks (audio); Tape—Display Racks (audio & video).

Crown Arrow Co., 4, Gateledge Close, Northampton, NN3 4RJ, (0604) 48744. Sales Mgr.: Robert J. Parfitt.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Editorial Design Partnership, Albion Courtyard, Green-

hills Rents, London, EC1M6BN, 250-3390. Dir.: Mr. G. Coombes.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Federation of British Audio, Landseer House, 19 Charing Cross Rd., London, WC2HOES, (01) 930-3206. Telex: 296215 BREMA G. Contact: Mr. I.S. Tiefenbrun.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Fraser-Peacock ASS (Cassettes) Ltd., 204 Durnsford Rd., Wimbledon, London, SW198DR, 946-4288. Pres.: Mr. G.F. Peacock; Sales Mgr.: Mr. P. West.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Independent Tape Duplicators Ltd., Unit 21, Farraday Rd., Rabans Ln., Aylesbury, HP193RY, (0296) 27211. Telex: 838705. Pres.: R. Jackson-Moore; Sales Mgr.: M. A. McLoughlin.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Mobilk Merchandising Co. Ltd., 12 Ossory Rd., London, SE 5AN, (01) 231 1191. Telex: 883217 MOBILK G. Pres.: Paul Levinson; Sales Mgr.: Bill Owen.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Musonic (UK) Ltd., Unit 3, Second Way, Wembley, Middlesex, HA9 0YS, (01) 903-7067. Dir.: S. H. Blank.

Product(s): Record—Display Racks (audio); Tape—Display Racks (audio & video).

Power Pix Int'l Picture Library, 35 North St., Tillingham, Essex, CM0 7TR, (0621) 87614. Telex: 995411. Pres.: Dennis Power.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Professional Magnetics Ltd. Cassette House, 329 Hunslet Rd., Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Purpax Plastics Ltd., 2 Factory, Robertstown Ind'l Estate, Aberdeen, Scotland, C8448HD, (0685) 87454.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Securette Ltd., 5, First Ave-Bluebridge Ind. Estate, Halstead, Essex, CO9 2EX, (0787) 475912. Telex: 995801 (REF S.20)ABGLTLX. Pres.: B.J. Samson; Sales Mgr.: B.J. Samson.

Product(s): Record—Display Racks (audio & video); Tape—Display Racks (audio & video).

Seekbest Ltd., Unit 6B Midas Business Centre Wantz Rd., Dalonham, RM108PS, (01) 595-9047. Fax: (01) 595-8367. Pres.: Peter Wood; Sales Mgr.: Geof Dawe.

Product(s): Record—Browser Boxes (audio), Display Racks (audio), Divider Cards (audio); Tape—Browser Boxes (audio), Display Racks (audio), Divider Cards (audio).

P. & J. Siebert & Co., Ridgway House, Ridgway, Pyford, Woking, Surrey, GU228PN, 09323 51921. Telex: 894223 SIBERT G. Contact: Alan & Paul Sibert.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Starblend Records Ltd., 30 Lingfield Rd., Wimbledon, London, SW19, (01) 879-1222. Telex: 8951532 STAREC G. Pres.: Tony Harding; A & R Dir.: Chris Haroing.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Statetune Ltd., Grant Rd. (Factory), Wellingborough, NN8 1EE, (0933) 77442. Pres.: A. W. Lipinski.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Statetune Ltd., 356, Scraftoft Ln (Office), Leicester, LE5 1PB, (0533) 413979. Pres.: A. W. Lipinski B. Sc.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Vintage Jazz Music Society Records, 12 Slough Ln., Kingsbury, London, NW9 8QL, (01) 205 2587. Sec.: Steve Lane.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Waxie Maxie Press & Radio Promotion, 284 Derinton Rd., Tooting, London, SW 17, (01) 672-6918. Pres.: Max Needham; Sales Mgr.: Ursula Needham.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

World of Video Ltd., 329 Hunslet Rd., Cassette House, Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

The Arts Council, 70 Merrion Sq., Dublin, Ireland, 2, (01) 611840. Dir.: Adrian Nunnally.

Assn. of Independent Radio Contractors (AIRC), Regina House, 259-269 Old Marleybone Rd., London, NW1 5RA, (01) 262 6681. Telex: 24543. Dir.: Brian West.

Assn. of Professional Composers, 81A Priory Rd., London, NW6 3NL, (01) 624-7238. Contact: Rosemary Dixon.

Assn. of Professional Recording Studios (APRS), 23 Chestnut Ave., Chorleywood, WD3 4HR, (923) 772907. Pres.: George Martin; Sales Mgr.: Edward L. Masek.

Assn. of Professional Recording Studios (APRS), 163A High St., Rickmansworth, Herts., WD3 1AY, (0923) 772907. Telex: 24224 REF. G. Sec. Gen.: Philip Vaughan.

B.E.A. (British Entertainment Agencies), 240 Tolworth Rise, South Surbiton, Surrey.

British Academy of Songwriters, Composers & Authors, 148 Charing Cross Rd., London, WC2H0LB, (01) 240 2823, (01) 240 2824. Pres.: David Heneker; Gen. Sec.: Marilyn Worsley.

British Copyright Council, 29-33 Berners St., London, W1P 4AA, (01) 580 5544. Chairman: Denis de Freitas Obe.

British Country Music Assn., Box 270, London, N16 5XH.

British Gospel Music Assn., "Meredale", The Dell, Reach Lane, Beds., (052 523) 7700. Chairman: Paul Davis.

British Photographic Industry Ltd., Roxburgh House, 273-287 Regent St., London, W1R 7PB, (01) 629-8642. Telex: 265871. Fax: (01) 493-3667. E-Mail: DGS 2494. Dir. Gen.: John Deacon.

British Tape Industry Assn., 22-26 Dingwall Rd., Croydon, Surrey, CR9 2PL, (01) 688 4422. Telex: 9419625 FMCEC G. Exec.: A. C. Skipper.

British Videogram Assn., 22 Poland St., London, W1V 3DD, (01) 437 5722. Telex: 295101. Dir. Gen.: N. C. B. Abbott.

Celtic Music Distribution, 4 High St., Starbeck, Harrogate, North Yorkshire, England, 0423 888955, 0423 885761. Telex: 57978 CM DIST. Managing Dir.: Dave Bulmer.

Central Entertainment Agents Council, 64 Port St., Evesham, Worcs, WR116AP, (0386) 2819, (0386) 3456. Gen. Sec.: Derek C. Wells.

Country Music Assn., 52 Haymarket, Suite 3, London, SW1Y4RP, (01) 930-2445. Telex: 25833. Pres.: Martin Satterthwaite; European Operations Asst.: Birgit Drews.

Dennis Davidson Assn. (DDA), 57-59 Beak St., London, W1R 3LF, (01) 439 8391. Cable: DADASS. Telex: 24148 DADASS G. Pres.: Dennis Davidson; Managing Dir.: Dennis Michael.

Entertainment Agents Assn., 403 Collingwood House, Dolphin Square, London, SW1V3NE, (01) 834 0515. Pres.: Peter Prichard; Sec.: Gordon Blackie.

Federation of British Audio, 19 Charing Cross Rd., London, WC2HOES, (01) 930 3206. Telex: 296215. Fax: (01) 8394613. Chrmn.: N. J. Crocker.

Fraser-Peacock Assoc. (Video) Ltd., Unit D, 2 Endeavour Way, London, SW198UH, (01) 946 5388. Telex: 924904FPAVID G. Pres.: D. R. Tuckman; Sales Mgr.: M. A. Carey.

Gallup, 202 Finchley Rd., London, NW3 6BL, (01) 794 0461. Telex: 261712. Fax: 01-431-0252. Pres.: Gordon Heald; Deputy Charts Mgr.: John Pinder.

IFPI (Int'l Federation of Phonogram & Videogram Producers), IFPI Secretariat, 54 Regent St., London, W1R 5PJ, (01) 434 3521. Cable: INTERFONIC LONDON W1. Telex: 919044. Fax: (01) 439-9166. Pres.: Nesuhi Ertegun; Dir. Gen.: Ian Thomas.

Independent Phonographic Industry, Box 27, Burgess Hill, West Sussex, RH150YT, (044 46) 47933. Dir.: Beverly Beadle.

Indieline, Box 195, London, N14 5DF, (01) 368 2921, (01) 361-3757. Pres.: K. J. Palmer; Sales Mgr.: H. Jacques; Contact: C. Jaques.

Int'l Jazz Federation, 13 Fousler Rd., London, SW178UE, (01) 767 2213. Pres.: Charles Alexander.

Int'l Songwriters Assn. Ltd., Raheen, Limerick City, Ireland, (061) 28837, (01) 486 5353. Pres.: James D. Liddane; Vice Pres.: Anna M. Sinden.

Irish Federation of Musicians & Associated Professions, 63 Lower Gardiner St., Dublin, Ireland, 1, (001) 744-645. Pres.: Richard Glynn.

Irish Music Inds., 15 Herbert St., Dublin, Ireland, 2, 768-940. Gen. Mgr.: Michael O'Riordan.

Irish Nat'l Group of IFPI, c/o Gael-Linn Recs., 26 Merion Sq., Dublin, Ireland, 2, (01) 767-283.

Line-Up Promotions, Inc., On-Line Records & Publishing Audio/Visual, 9A Tankerville Pl., Newcastle upon Tyne, NE2 3AT, (091) 281 6449. Telex: 537631/2. Fax: 091-272-0054. Pres.: Chris Murtagh; Sales Mgr.: P. Pinkney.

MRIB, 12 Manchester Mews, London, W1M 5PJ, (01) 935 0346. Telex: 946240. E-Mail: DGS 2290. Dir.: Luke Crampton.

Mechanical Copyright Protection Society Ltd., Elgar House, 41 Streatham High Rd., London, SW161ER, (01) 769 4400. Telex: 946792 MCPS G. Managing Dir.: R.W. Montgomery.

Mechanical Rights Society (MRS), Elgar House, 41 Streatham High Rd., London, SW161ER, (01) 769 4400. Telex: 946792. Fax: (01) 677-2854. Sec.: David Buskell; Admin.: Robert Montgomery.

Midem Organisation, 4th Fl., 9 Stafford St., London, NW6 7NY, (01) 499 2317. Telex: 25230. Sales Mgr.: Peter Rhodes.

Mike Jones Assoc., 500 Chesham Housl, 150 Regent St., London, W1R5FA, 4414396288, 5865167. Pres.: Mike Jones.

The Music Publishers' Assn., Kingway House, 7th Fl., 103 Kingsway, London, WC2B6QX, (01) 831 7591. Fax: (01) 242 0612. Assoc. Sec.: Peter Dadswell.

Music Retailers Assn., Box 249, London, W4 5EX, (01) 994 7592. Sec. Gen.: Arthur Spencer-Bolland.

Musicians Benevolent Fund, 16 Ogle St., London, W1P 7LG, (01) 636 4481. Sec.: Martin B. M. Williams.

Musitech, Ltd., 11-13 Temple End., High Wycombe, Bucks, HP135DM, (0494) 464488. Telex: 0494 838825. Fax: (0494) 462743. Pres.: Roy Matthews; Sales Mgr.: John Matthews; Technical Dir.: John White.

The Nat'l Sound Archive (Part of the British Library), 29 Exhibition Rd., London, SW7 2A5, (01) 589 6603, (01) 589 6604. Sales Mgr.: A. Banford; Dir.: Dr. C. H. Roads.

Performing Right Society (PRS), 29-33 Berners St., London, W1P 4AA, (01) 580 5544. Cable: PRSLON G. Telex: 892678. Pres.: Vivian Ellis, CBE; Chief Exec.: Michael Freegard.

Phonographic Performance (PPL), Ganton House, 14-22 Ganton St., London, W1V 1LB, (01) 437 0311. Gen. Mgr.: John B. Love.

R I M P A (Republic of Ireland Music Publishers Assn.), 15 Herbert St., Dublin, Ireland, 2, (01) 766-940. Pres.: Michael O'Riordan; Vice Pres.: P. Bardon.

Record & Video Retailer's Organisation (RAVRO), Box 249, London, W4 5EX, (01) 994 7592. Sec. Gen.: Arthur Spencer-Bolland.

Video Performance (VPL), Ganton House, 14-22 Ganton St., London, W1V 1LB, (01) 437 0311. Telex: 268610 PPLVPL G. Fax: 01-734 9797. Consultant Dir.: Roger S. Drage.

ENTERTAINMENT ATTORNEYS

Irish Federation of Musicians & Associated Professions, 63 Lower Gardiner St., Dublin, Ireland, 1, (001) 744-645. Pres.: Richard Glynn.

Line-Up Promotions, Inc., On-Line Records & Publishing Audio/Visual, 9A Tankerville Pl., Newcastle upon Tyne, NE2 3AT, (091) 281 6449. Telex: 537631/2. Fax: 091-272-0054. Pres.: Chris Murtagh; Sales Mgr.: P. Pinkney.

Zodiac Records Ltd., 1099 A Finchley Rd., London, NW 11, (01) 455-6620. Cable: FYSON 455-6620. Pres.: Herbert W. Wilcox; Sales Mgr.: Karen Kendall.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

ASCAP, 52 Haymarket, London, SW1Y4RP, 01-930-1121. Telex: 258533. Fax: 01-839-2940. Regional Dir.: James Fisher.

Broadcast Music, Inc. (BMI), 302 Drake House, Dolphin Square, London, SW1, (01) 834 9918. Contact: Robert Musel.

Tony Byworth & Assoc., 34 York Rd., New Barnet, Herts, EN5 1LJ, (01) 440 8884, (01) 543 1522. Telex: 268630 VALMUS. Exec.: Tony Byworth.

Creative Publicity Consultancy, Priory Wood Studio, Tenterden Rd., Biddenden, Kent, TN278BH, (0580) 291280. Managing Dir.: S.D. St. Clair-Pearce.

Dynamic Marketing Systems Ltd., Box 212, London, SW1, (441) 589 7725. Telex: 8955771 MUSIC G. Sales Mgr.: John Howes.

Golden Era Recordings, Ltd., Zodiac House, 1099-A Finchley Rd., London, NW11, (01) 455-6620. Sales Mgr.:

Karen Kendall; Dir.: Herb Wilcox.

Henry Hadaway Organisation Ltd., 3 Blackburn Rd., London, NW6 1RZ, (01) 435-8063. Telex: 8954958 REF 219. Fax: (01) 328-9037. Pres.: Henry Hadaway; Sales Mgr.: Mike Seaman.

Hive Recording Studio/Hive Record Co. Ltd./Ice Records, Ltd., 81-A Osbaldeston Rd., Stamford Hill, London, N16, (01) 806-6172. Managing Dir.: Alpine Grant.

Humber Records, 66 Freeman St., Grimsby, S. Humberside, (0472) 57629. Chief Exec.: L. A. Johnson.

Indieline, Box 195, London, N14 5DF, (01) 368 2921, (01) 361-3757. Pres.: K. J. Palmer; Sales Mgr.: H. Jacques; Contact: C. Jaques.

Irish Federation of Musicians & Associated Professions, 63 Lower Gardiner St., Dublin, Ireland, 1, (001) 744-645. Pres.: Richard Glynn.

Line-Up Promotions, Inc., On-Line Records & Publishing Audio/Visual, 9A Tankerville Pl., Newcastle upon Tyne, NE2 3AT, (091) 281 6449. Telex: 537631/2. Fax: 091-272-0054. Pres.: Chris Murtagh; Sales Mgr.: P. Pinkney.

M C P S (Mechanical-Copyright Protection Society) Ltd., 15 Herbert St., Dublin, Ireland, 2, 766-940, 766-996. Gen. Mgr.: Mairin Coleman.

Mechanical Copyright Protection Society Ltd., Elgar House, 41 Streatham High Rd., London, SW161ER, (01) 769 4400. Telex: 946792 MCPS G. Managing Dir.: R.W. Montgomery.

Mechanical Rights Society (MRS), Elgar House, 41 Streatham High Rd., London, SW161ER, (01) 769 4400. Telex: 946792. Fax: (01) 677-2854. Sec.: David Buskell; Admin.: Robert Montgomery.

Mobil Merchandising Co. Ltd., 12 Ossory Rd., London, SE 5AN, (01) 231 1191. Telex: 883217 MOBILK G. Pres.: Paul Levinson; Sales Mgr.: Bill Owen.

Nervous Records & Music Publishing, 4/36 Dabbs Hill Ln., Middlesex, UB5 4AF, (01) 422-3462. Pres.: R. Williams; Sales Mgr.: L. Williams.

Old Smyth Recording Studio/Happy Face Music, 1 Post Office Ln., Kempsey, Worcester, (0905) 820659. Pres.: Muff Murfin; Gen. Mgr.: V. B. Murfin.

P R S (Performing Right Society) Ltd., 15 Herbert St., Dublin, Ireland, 2, 767-388. Mgr.: Pat Condon.

Performing Right Society Ltd., 29/33 Berners St., London, W1P 4AA, (01) 580 5544. Telex: 892678 PRSLON G. Pres.: Vivian Ellis.

Phonogram, Ltd., 50 New Bond St., London, W1Y 9HA, Telex: 261583 Polygm. E-Mail: DGS 1541. Mktg. Dir.: T. Powell.

Phonographic Performance (PPL), Ganton House, 14-22 Ganton St., London, W1V 1LB, (01) 437 0311. Gen. Mgr.: John B. Love.

Rush Release Ltd., Falcon Mews, London, SW129SJ, (01) 675-4916, (01) 675-4919. Telex: 937400 ONECOM. Fax: (01) 675-6313. Pres.: Ian Titchener; Sales Mgr.: Steve Johnston; Financial Controller: Roy Pearce.

Satril Records, 3 Blackburn Rd., London, NW6 1RZ, (01) 435-8063. Telex: 8954958 REF 219. Fax: (01) 328-9037. Pres.: Henry Hadaway; Sales Mgr.: Beverley King.

Starblend Records Ltd., 30 Lingfield Rd., Wimbledon, London, SW19, (01) 879-1222. Telex: 8951532 STAREC G. Pres.: Tony Harding; A & R Dir.: Chris Haroing.

Video Performance (VPL), Ganton House, 14-22 Ganton St., London, W1V 1LB, (01) 437 0311. Telex: 268610 PPLVPL G. Fax: 01-734 9797. Consultant Dir.: Roger S. Drage.

Vintage Jazz Music Society Records, 12 Slough Ln., Kingsbury, London, NW9 8QL, (01) 205 2587. Sec.: Steve Lane.

Zodiac Records Ltd., 1099 A Finchley Rd., London, NW 11, (01) 455-6620. Cable: FYSON 455-6620. Pres.: Herbert W. Wilcox; Sales Mgr.: Karen Kendall.

MUSIC LIBRARIES

Henry Hadaway Organisation Ltd., 3 Blackburn Rd., London, NW6 1RZ, (01) 435-8063. Telex: 8954958 REF 219. Fax: (01) 328-9037. Pres.: Henry Hadaway; Sales Mgr.: Mike Seaman.

Indieline, Box 195, London, N14 5DF, (01) 368 2921, (01) 361-3757. Pres.: K. J. Palmer; Sales Mgr.: H. Jacques; Contact: C. Jaques.

Irish Federation of Musicians & Associated Professions, 63 Lower Gardiner St., Dublin, Ireland, 1, (001) 744-645. Pres.: Richard Glynn.

The Nat'l Sound Archive (Part of the British Library), 29 Exhibition Rd., London, SW7 2A5, (01) 589 6603, (01) 589 6604. Sales Mgr.: A. Banford; Dir.: Dr. C. H. Roads.

Old Smyth Recording Studio/Happy Face Music, 1 Post Office Ln., Kempsey, Worcester, (0905) 820659. Pres.: Muff Murfin; Gen. Mgr.: V. B. Murfin.

Power Pix Int'l Picture Library, 35 North St., Tillingham, Essex, CM0 7TR, (0621) 87614. Telex: 995411. Pres.: Dennis Power.

Response Music Ltd., Box 69, Holsworth, Devon, EX226RN, 361 040 927. Contact: Mike Claire.

Satril Records, 3 Blackburn Rd., London, NW6 1RZ, (01) 435-8063. Telex: 8954958 REF 219. Fax: (01) 328-9037. Pres.: Henry Hadaway; Sales Mgr.: Beverley King.

S & I Williams Power Pix Int'l Picture Library, Castle Lodge, Cardiff, CF5 6AD, (0222) 595-163. Telex: 995411. Pres.: Steve Williams.

Zodiac Records Ltd., 1099 A Finchley Rd., London, NW 11, (01) 455-6620. Cable: FYSON 455-6620. Pres.: Herbert W. Wilcox; Sales Mgr.: Karen Kendall.

RECORD PROMOTION (Including Public Relations & Marketing)

Banner Headlines, 35A High St., Chislehurst, Kent, BR7 5AE, (01) 468 7084. Telex: 8951761. Contact: Geoff Banks.

George Bartram Ents., 286 Broad St., Birmingham, B1 2DS, (01) 643 9346. Managing Dir.: George Bartram.

Beer Davies, 363-365 Marrow Rd., London, W9-3NA, (01) 969-7373. Fax: 01-968-4869. Managing Dir.: Gareth Davies.

Brassneck Publicity, 6th Fl., Warehouse D, Metropolitan Wharf, London, E1 9SS, (01) 481 1722. Exec.: Mick Houghton.

Bullet, The Charthouse, 57 Ramsay Rd., London, W3 8AZ, (01) 992 7725, (01) 992 7726.

Suzy Burston & Assoc., 56C Randolph Ave., London, W9 1BE, (01) 286 7640. Managing Dir.: Suzy Burston.

Tony Byworth & Assoc., 34 York Rd., New Barnet, Herts, EN5 1LJ, (01) 440 8884, (01) 543 1522. Telex: 268630 VALMUS. Exec.: Tony Byworth.

CD Adro Services & Consultants, 5 Lombard St., East, Dublin, Ireland, 2, (01) 791865, (01) 793799. Pres.: Marcus Connaughton.

The Cham Group Ltd., 245 New Kings Rd., London, SW6 4XG, (01) 731-7000. Pres.: Mike Stanford; Managing Dir.: Margaret Taylor.

Chandos Records, Ltd., 41 Charing Cross Rd., London, WC2, Mgr.: Janet Osborn.

Club Video Ltd., 120 Manlybone Ln., London, W1M 5FZ.

Commando Prods., 3 Blackburn Rd., London, NW6 1RZ, (01) 435-8063. Telex: 8954958 REF 219. Fax: (01) 328-9037. Pres.: Henry Hadaway; Gen. Mgr.: Beverly King.

Marcus Connaughton Public Relations, 5 Lombard St., Dublin, Ireland, 2, (01) 776-921, 32618.

Contact Publicity Services, The Business Center, 5th Fl., Derby, DE1 1DD, (0332) 369512.

Cowan Bellaw Assoc., 45 Poland St., London, W1V 4AV, (01) 434 3871. Dir.: Theo Cowan.

Creative Publicity Consultancy, Priory Wood Studio, Tenterden Rd., Biddenden, Kent, TN278BH, (0580) 291280. Managing Dir.: S.D. St. Clair-Pearce.

Dennis Davidson Assoc. (DDA), 57-59 Beak St., London, W1R 3LF, (01) 439 6391. Cable: DADASS. Telex: 24148 DADASS G. Pres.: Dennis Davidson; Managing Dir.: Dennis Michael.

Dynamic Marketing Systems Ltd., Box 212, London, SW1, (441) 589 7725. Telex: 8955771 MUSIC G. Sales Mgr.: John Howes.

E M I (Ireland) Ltd., Dublin Industrial Estate, 130 Slaney Rd., Dublin, Ireland 11, 11, 309-077. Cable: EMITRON. Telex: 24535. Mng. Dir.: Terry O'Rourke.

EMI Records (UK) Ltd., 20 Manchester Sq., London, W1A 1ES, (01) 486-4488. Cable: EMIGRAM. Telex: 934614. Sales Mgr.: Keith Staton; Managing Dir.: Rupert Perry.

Editorial Design Partnership, Albion Courtyard, Greenhills Rents, London, EC1M6BN, 250-3390. Dir.: Mr. G. Coombes.

Forbes Cameron Publicity, Palace Theatre, Oxford St., Manchester, M1 6FT, (061) 236 1338, (061) 707 3455. Telex: 666951. Dir.: Forbes Cameron.

Golden Era Recordings, Ltd., Zodiac House, 1099-A Finchley Rd., London, NW11, (01) 455-6620. Sales Mgr.: Karen Kendall; Dir.: Herb Wilcox.

Henry Hadaway Organisation Ltd., 3 Blackburn Rd., London, NW6 1RZ, (01) 435-8063. Telex: 8954958 REF 219. Fax: (01) 328-9037. Pres.: Henry Hadaway; Sales Mgr.: Mike Seaman.

Homespun Recording Co. Ltd., 13 A/B Conyngham Rd., Dublin, Ireland, 8, (01) 714-879.

Howlin' Promotion Co./Howlin' Music Ltd., 70 Gloucester Pl., London, W1, (01) 935-4965. Pres.: Howard R. Marks.

The Impulse Promotion Co. Ltd., 10 Chaplin Rd., Willesden, London, NW10, (01) 459 8866. Telex: 919884. Pres.: Steve Jenkins; Pres.: Shaun King.

Independent Record Promo., c/o 350 Leabridge Rd., London, E10 7LD, (01) 556-4748. Pres.: Mike Klitsun.

Indieline, Box 195, London, N14 5DF, (01) 368 2921, (01) 361-3757. Pres.: K. J. Palmer; Sales Mgr.: H. Jacques; Contact: C. Jaques.

Steve Lane, 12 Slough Lane, Kingsbury, London, NW9 8QL, (01) 205 2587. Pres.: Steve Lane.

Line-Up Promotions, Inc., On-Line Records & Publishing Audio/Visual, 9A Tankerville Pl., Newcastle upon Tyne, NE2 3AT, (091) 281 6449. Telex: 537631/2. Fax: 091-272-0054. Pres.: Chris Murtagh; Sales Mgr.: P. Pinkney.

Music Mktg., 71 Middle Abbey St., Dublin, Ireland, 1, (01) 742-627, (01) 851-128.

Northern Disco Promotions, Granville Manor, Southport, Merseyside, PR8 2HU, (0704) 64323. Pres.: Ron Ellis; Sales Mgr.: Sue Ellis.

Rogers & Cowan Inc., Public Relations, 27 Albemarle St., London, W1X 3FA, (01) 499-0691. Telex: 25571. Fax: (01) 495-1275. Pres.: Margaret Gardner; Music Div. Mgr.: Bernard Doherty.

Rush Release Ltd., Falcon Mews, London, SW129SJ, (01) 675-4916, (01) 675-4919. Telex: 937400 ONECOM. Fax: (01) 675-6313. Pres.: Ian Titchener; Sales Mgr.: Steve Johnston; Financial Controller: Roy Pearce.

Satril Records, 3 Blackburn Rd., London, NW6 1RZ, (01) 435-8063. Telex: 8954958 REF 219. Fax: (01) 328-9037. Pres.: Henry Hadaway; Sales Mgr.: Beverley King.

Starblend Records Ltd., 30 Lingfield Rd., Wimbledon, London, SW19, (01) 879-1222. Telex: 8951532 STAREC G. Pres.: Tony Harding; A & R Dir.: Chris Haring.

Vintage Jazz Music Society Records, 12 Slough Ln., Kingsbury, London, NW9 8QL, (01) 205 2587. Sec.: Steve Lane.

Waxie Maxie Press & Radio Promotion, 284 Derinton Rd., Tooting, London, SW 17, (01) 672-6918. Pres.: Max Needham; Sales Mgr.: Ursula Needham.

S & I Williams Power Pix Int'l Picture Library, Castle Lodge, Cardiff, CF5 6AD, (0222) 595-163. Telex: 995411. Pres.: Steve Williams.

Zodiac Records Ltd., 1099 A Finchley Rd., London, NW 11, (01) 455-6620. Cable: FYSOON 455-6620. Pres.: Herbert W. Wilcox; Sales Mgr.: Karen Kendall.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Anabas, Bridge Close, Essex, RM7 0AU, (0708) 75400. Telex: 8954039 ANABAS. Pres.: Ray D. Assirati; Sales Mgr.: Jan A. M. Bors.
Product(s): Posters, Magazines, Greeting Cards.

BASF-United Kingdom, BASF House, 151 Wembley Park Dr., Middlesex GB Wembley, HA9 8JG, Telex: 269451. Fax: (01)-908-5866. Sales Mgr.: A. C. Ellis; Contact: R. Hine.
Product(s): Jackets, T-Shirts.

Contact, Box 69, Holsworthy, Devon, (040 927) 361. Contact: Mike Claire.
Product(s): T-Shirts, Sweatshirts.

Culture Shock, Unit 16, Riverside Rd., London, SW170BA, 01-879-3949. Telex: 295441 BUSY B. Fax: (01) 209-1231. Dirs.: Peter Fenton, Brian Mack.
Product(s): Posters, T-Shirts, Books.

Elvis Yours Ltd., Box 315, London, NW10, (01) 739-2002. Telex: 881498 ADPHON G. Pres.: Sid Shaw; Sales Mgr.: David Griffiths.
Product(s): Buttons/Badges, Jackets, Keychains. Patches, Posters, T-Shirts, Jigsaws, soap, calendars.

Ikon, 120 Manchester Rd., Altrincham, Cheshire, WA144PY, (061) 928 7387. Telex: 669009 FALMAN G. Pres.: Malcolm Whitehead; Mgr.: Michael Scott.
Product(s): Posters, T-Shirts.

Indieline, Box 195, London, N14 5DF, (01) 368 2921, (01) 361-3757. Pres.: K. J. Palmer; Sales Mgr.: H. Jacques; Contact: C. Jacques.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts.

Mr. Gill, Box 371, Hove Sussex, BN3 2QB, Pres.: H. Gill; Sales Mgr.: Mr. Harvey.
Product(s): Posters, Promotional poster sales.

Mobil Merchandising Co. Ltd., 12 Ossory Rd., London, SE 5AN, (01) 231 1191. Telex: 883217 MOBILK G. Pres.: Paul Levinson; Sales Mgr.: Bill Owen.
Product(s): Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Keychains, Patches, Posters, T-Shirts.

Seekbest Ltd., Unit 6B Midas Business Centre Wantz Rd., Dalonham, RM108PS, (01) 595-9047. Fax: (01) 595-8367. Pres.: Peter Wood; Sales Mgr.: Geof Dawe.
Product(s): Hats/Caps, Posters, T-Shirts.

Wood Printing Group, LTD., 30-32 Church St., Dagenham Essex, England, (01)-595-5115, (01) 593-5686. Fax: (01) 595-8367. Pres.: Paul Wood; Sales Mgr.: Peter Wood; Sales: Phil Dougals.
Product(s): Hats/Caps, Posters, T-Shirts.

SCHOOLS & INSTRUCTION

Golden Era Recordings, Ltd., Zodiac House, 1099-A Finchley Rd., London, NW11, (01) 455-6620. Sales Mgr.: Karen Kendall; Dir.: Herb Wilcox.

Irish Federation of Musicians & Associated Professions, 63 Lower Gardiner St., Dublin, Ireland, 1, (001) 744-645. Pres.: Richard Glynn.

Mushroom Studios, 18 W. Mall, Clifton, Bristol, BS8 4BG, (0272) 35994. Chief Exec.: D. Ackerman.

S & I Williams Power Pix Int'l Picture Library, Castle Lodge, Cardiff, CF5 6AD, (0222) 595-163. Telex: 995411. Pres.: Steve Williams.

TAPE CUSTOM DUPLICATORS

Aardvark Design & Publicity, 145 Croydon Rd., Beckenham Kent, BR3 3RB.

Ablex Audio Video, Ltd., Halesfield 14, Telford, Shropshire, TF7 4QR, (0952) 680131. Telex: 35649. Fax: (0952) 583501. Pres.: Peter Banks; Sales Mgr.: Jeff Johnson. Audio: Cassette, DAT, Computer.
Video: ½ VHS Cassette.

Amerlee Records Ltd., 387 Harrow Rd., London W9.

Apex Electrical Co. Ltd., 56 Moore St., Dublin, Ireland, 1, 729-998, 729-364. Pres.: Joseph P. O'Reilly; Sales Mgr.: Maureen McNamee.
Audio: Cassette.

Audicord Records, 387 Harrow Rd., London W9.

Audiogenic Ltd., 34-36 Crown St., Reading, Berks, RG1 2SN, (0734) 595647. Sales Mgr.: Henry Smithson; Gen. Mgr.: Mary Thomas.

Ivan Berg Assoc. (Audio Publishing) Ltd., 35A Broadhurst Gardens, London, WN6 3QT.

Bibi Magnetics Ltd., 101/105 Plough Rd., London, SW112BJ, (01) 223-5955. Telex: 917732. Dir.: K.H. Bourke-Borrowes.

Black Gold Ltd., 73A Glasgow Rd., Blaneifield, Glasgow, 3 9HY.

Harvey Buat, 84 Church St., London, NW8, (01) 724-3711, (01) 723-1011, Pres.: A. H. Taub; Sales Mgr.: E. M. Taub. Audio: Cassette, Open Reel, DAT.

C B S Ltd., 5/7 Carnaby St., London, W1V 1PG, (01) 439-9281.

CBS/Fox Video Ltd. (UK), Perivale Ind'l Park, Greenford, Middlesex, UB6 7RU.

COPS/The Studio, Kent House Station Approach, Beckenham Kent BR3 1JD, (01) 778-8556. Telex: 916572 COPS G. Fax: (01) 6769716. Pres.: Elle Dahdi; Sales Mgr.: Bobbie Dahdi.
Audio: Cassette, High Speed.

Carlton (Exports) Ltd., John F. Kennedy Dr., Naas Rd., Dublin, Ireland, 12, (01) 505-773. Cable: DISC ELPE. Telex: 31544. Pres.: Robert McGrattan.
Audio: Cassette.

Cassette Developments (Audiosonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey, TW9 2JZ, Telex: 919668 Micron G. Pres.: R. E. Underwood.
Audio: Cassette.

Cassette Recording Co. (UK) Ltd., Unit 2, Riverway, Harlow, Essex, CM202DN, (0279) 39256. Contact: H. L. Collins.

Castle Studio, 93 Castle Hill Rd., Hindley, Wigan, Lancashire, WN2 4BH, (0942) 58777. Chief Exec.: Simon Paul Millard.

Celtic Music Distribution, 4 High St., Starbeck, Harrogate, North Yorkshire, England, 0423 888955, 0423 885761, Telex: 57978 CM DIST. Managing Dir.: Dave Bulmer.
Audio: Cassette, High speed/reel time.

Cintron Group, 558 London Rd., Isleworth, Middlesex, TW7 4EP, (01) 568-0131. Telex: 935054. Pres.: B. G. Rawson.

Club Video Ltd., 120 Marylebone Ln., London, W1M 5FZ.

Contek Teoranta, Carraroe, County Galway, Galway, Ireland, 72144, Mng. Dir.: P. Garvey.
Audio: Cassette, Open Reel.

Creative Publicity Consultancy, Priory Wood Studio, Tenterden Rd., Biddenden, Kent, TN288BH, (0580) 291280. Managing Dir.: S.D. St. Clair-Pearce.
Audio: Cassette, Open Reel.

D T P, Inc., 3 Alfred St., Weston-Super-Mare, Avon, BS231PZ.

Damont Audio Ltd., Blyth Rd., Hayes, Middlesex, UB3 1BY, (01) 573-5122. Telex: 934076. Fax: 01-561-0979 Sales Mgr.: Malcolm Pearce; Commercial Dir.: Frank Pearce.
Audio: Cassette.

Data Duplication, Mercury House, Cavella Park, Berkshire, RC7 4QW, (07356) 77421, (07356) 77422. Telex: 849101 INMICS C. Fax: (07356) 71505. Managing Dir.: Richard Paul Jones.

Discourses Ltd., 36 Crescent Rd., Turnbridge Wells, Kent, TN1 2LZ.

Disctec Ltd., Southwater Business Park, Worthing Rd., Southwater, RH137YT, (0403) 732359. Telex: Distec 878118. Pres.: Phil Race.

Doublevision (Video Duplication) Ltd., Grafton House, Golden Square, London, W1R 3AD, (01) 434 4461, (01) 434 9077, Fax: 01 434 1907. Pres.: Malcolm Stacey; Sales Mgr.: Katrina Usher; Bus. Mgr.: Jack Laidler.
Audio: DAT.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette, CDV mastering.

Duplitape, Unit 21, Faraday Rd., Rabens Ln. Ind'l, Aylesbury, Bucks, (0296) 27211. Pres.: B.R. Lambden; Sales Mgr.: R. Jackson-Moore.

EMI Records (UK) Ltd., 20 Manchester Sq., London, W1A 1ES, (01) 486-4488. Cable: EMIGRAM. Telex: 934614. Sales Mgr.: Keith Staton; Managing Dir.: Rupert Perry.

Evangelical Recordings, 152 Rowhedge Rd., Rowhedge, Colchester, Essex, CO5 7JP.

Folktracks Cassettes, 2 Fircliff Park, Portishead, Bristol, BS209HQ.

Forward Sound & Vision, 4-10 North Rd., Islington, London, N7N79 HT, (01) 609 0087. Telex: 264773. Pres.: Peter Robey; Sales Mgr.: Jon Powell.

Fraser-Peacock Assoc. (Video) Ltd., Unit D, 2 Endeavour Way, London, SW198UH, (01) 946 5388. Telex: 924904FPAVID G. Pres.: D. R. Tuckman; Sales Mgr.: M. A. Carey.

Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Video 8.

Fraser-Peacock ASS (Cassettes) Ltd., 204 Durnsford Rd., Wimbledon, London, SW198DR, 946-4288. Pres.: Mr. G.F. Peacock; Sales Mgr.: Mr. P. West.
Audio: Cassette, Open Reel.

GTS (Fabrications) Ltd., Pembrey Industrial Estate, Pembrey, Dyfed, SA160EJ, (05546) 3451. Telex: 48496. Fax: 05546 4902.
Video: ½ Beta Cassette, ½ VHS Cassette.

GWBB Audiovision, 42 Lancaster Gate, London, W2 3NA, (01) 723 5190. Sales Mgr.: Siegfried Pracher.
Audio: Cassette, Open Reel, High Speed, PCM Digital. Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Video-8.

Garrod & Lofthouse, Ltd., Chaldon Rd., Caterham-on-the-Hill, Surrey (Caterham), SW198UH, Sales Mgr.: Christopher Garrod.

Golden Era Recordings, Ltd., Zodiac House, 1099-A Finchley Rd., London, NW11, (01) 455-6620. Sales Mgr.: Karen Kendall; Dir.: Herb Wilcox.

Gramplan Records, Ltd., Airport Ind'l Estate, Wick, Caithness, Scotland, (0955) 2787. Telex: 75107. Fax: (0955) 4418. Dir.: J. Johnston; Gen. Mgr.: J. Hunter.
Audio: Cassette.

Harbor Tape Services, Ltd., 73 Newman St., London, W1, (01) 636-6095.

Home Recording Studio/Hive Record Co. Ltd./Ice Records, Ltd., 81-A Osbaldeston Rd., Stamford Hill, London, N16, (01) 806-6172. Managing Dir.: Alpine Grant.
Audio: Cassette.

Homespun Recording Co. Ltd., 13 A/B Conyngham Rd., Dublin, Ireland, 8, (01) 714-879.
Audio: Cassette.

I.T.D., Ltd., Faraday Rd., Aylesbury, HP193RY, 0296 27211. Telex: 838705 TAPEUK G. Fax: 0296 29932. Pres.: Roy Jackson-Moore; Sales Mgr.: Dave Dennis; Technical Dir.: M. A. McLoughlin.
Audio: Cassette.

Ikon, 120 Manchester Rd., Altrincham, Cheshire, WA144PY, (061) 928 7387. Telex: 669009 FALMAN G.

Independent Record Co., 39 Harmer St., Gravesend, Kent, (0474) 64687. Chief Exec.: J. W. Oram.
Audio: Audio.

Independent Tape Duplicators Ltd., Unit 21, Faraday Rd., Rabens Ln., Aylesbury, HP193RY, (0296) 27211. Telex: 838705. Pres.: R. Jackson-Moore; Sales Mgr.: M. A. McLoughlin.
Audio: Cassette, Open Reel.

Industrial Records, Ltd., 10 Martello St. London, E8, (01) 254-9178. Sales Mgr.: David Brooks.

J S O Group of Cos., 62 Berners St., London, W1P 3AG, (01) 580-4720. Gen. Mgr.: N.P.J. Murray.
Audio: Cassette.

Ellie Jay (Prodn.) Ltd., 97 Judd St., London, WC1, (01) 388-5771. Managing Dir.: Jack Applebaum.
Audio: Audio.

Mike Jones Assoc., 500 Chesham House, 150 Regent St., London, England, W1R5FA, +44-1-439-6288, 586-5167. Pres.: Mike Jones.

K K Tape Services, Norfolk St. Studio, Norfolk St., Worthing, Sussex, BN114BB, 90903 205053.

Kay Film & Video Labs, 22 Soho Sq., London, W1V 5FJ, (01) 437 7811. Contact: Peter Crimon.

Leeholme Audio Services, Ltd., 350 Lea Bridge Rd., Leyton, London, E10 7LD, (01) 556-4748. Dir.: Yvonne Holmes.

Line-Up Promotions, Inc., On-Line Records & Publishing Audio/Visual, 9A Tankerville Pl., Newcastle upon Tyne, NE2 3AT, (091) 281 6449. Telex: 537631/2. Fax: 091-272-0054. Pres.: Chris Murtagh; Sales Mgr.: P. Pinkney.

Magnetic Image, Ltd., Jordan House, Brunswick Place, N1 GEE, (01) 968-8848. Pres.: Michael Bailey; Sales Mgr.: Micle Springali; Pres.: Robin Springali.
Audio: Cassette, Open Reel, Real Time.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Standards conversion.

Mayking Records, Ltd., 250 York Rd., London, SW112SJ, (01) 727-2614. Telex: 268384 MAYKIN G. Fax: (01) 221-6960. Chief Exec.: B. Bonnar.
Audio: Cassette.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette.

Tony Mercer Video Services, 201 Victoria Park Rd., London, E9 7JN, (01) 985 8320, (01) 985 0860, Fax: (01) 985 1978. Sales Mgr.: Tony Whitbread; Managing Dir.: Tony Mercer.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ¼ CVC Cassette, Video 8.

Motivation Sound Ltd., 35A Broadhurst Gardens, London, NW6 3QT, Gen. Mgr.: Annette Hales.

Mushroom Studios, 18 W. Mall, Clifton, Bristol, BS8 4BG, (0272) 35994. Chief Exec.: D. Ackerman.

Musitech, Ltd., 11-13 Temple End., High Wycombe, Bucks, HP135DM, (0494) 464488. Telex: 0494 838825. Fax: (0494) 462743. Pres.: Roy Matthews; Sales Mgr.: John Matthews; Technical Dir.: John White.
Video: C.D.S.

Nelson Recording Studio, Nelson, 93 Castle Hill Rd., Hindley, Wigan, Lancs., WN2 4BH, (0942) 58777. Contact: S. M. Millard.

Old Smithy Recording Studio/Happy Face Music, 1 Post Office Ln., Kempsey, Worcester, (0905) 820659.
Audio: Cassette, Open Reel.
Video: ½ VHS Cassette.

PDO/Phillips & DuPont Optical, Philips Rd., Blackburn, BB1 5RZ, (0254) 52448. Cable: (0254) 54729. Telex: 635200 pdoukg. Pres.: Dr. Ir. A. B. Bok; Sales Mgr.: D. Wilson.
Audio: Real Time.

P M S Mail Order Handling, The High St., Hatfield Broad Oak, Essex, (0279) 70671. Telex: 817606. Gen. Mgr.: Lynn Murphy.

Pebble Records, Ltd., 46 Maddox St., London, W1, (01) 629-3266. Managing Dir.: James Pillard.

Plant Life Records, Ltd., Edison Chambers, 109A Bancroft, Hitchin, Herts., (0462) 58555. Sales Mgr.: John Garrad.

PolyGram Record Operations, Ltd., Record Works, Walthamstow Ave., London, E4 8SZ, (01) 527-2300. Telex: 896383. Tech. Dir.: W.W. Bryant.

Professional Magnetics Ltd. Cassette House, 329 Hunslet Rd., Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes.
Audio: Cassette.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette, 8mm.

Professional Tapes, Ltd., Cassette House, 329 Hunslet Rd., Leeds, LS101NJ, (0532) 706066. Telex: 55293. Sales Mgr.: Hilary Rhodes.

Ridge Farm Studio Ltd., Ridge Farm, Rusper Rd., Capel, Surrey, RH5 5HG, (0306) 711202. Pres.: Frank Andrews.
Audio: Cassette, Open Reel, 24/68 track.

S R T Sales, Ltd., 987 High Rd., London, N12, (01) 446-3218, 0480-61880, Sales Mgr.: Karen Richardson; Managing Dir.: David Richardson.

Seekbest Ltd., Unit 6B Midas Business Centre Wantz Rd., Dalonham, RM108PS, (01) 595-9047. Fax: (01) 595-8367. Pres.: Peter Wood; Sales Mgr.: Geof Dawe.
Audio: Cassette, Real Time.

Sentinel, Paul, Penzance, TR196UD, (0736) 731246. Pres.: Job Morris.
Audio: Cassette.

Sound, One Oggershaw Mews, Maidenhead, Berkshire, (0628) 33011. Sales Mgr.: M. Lloyd; Advertising Mgr.: C. McVie.

Sound & Video Services, 1 Oldershaw Mews, Maidenhead, Berks, SL6 5HB, (0) 628 33011. Pres.: I. Webb.
Audio: Cassette, Open Reel, High Speed, Real Time.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette, 8mm, Film Strip-slide.

Soundpost Studios, Fircliff House, Portishead, Bristol, Avon, BS209HQ, (0272) 842209. Dir.: Peter Kennedy.

Spot Records, Ltd., 11a Sharpleshall St., London, NW1 8YN, (01) 586-7746. Pres.: John Hudson.

Storm Recording Studios, 133 Park Rd., Blackpool, Lancashire, FY1 4ET, (0253) 27357, (0253) 23095.

Strand Video Entertainment Ltd., Strand House, Condor Close, Three Legged Cross BH216SZ, (0202) 825253. Telex: 41126 STRAND G. Pres.: M. K. Campbell; Sales Mgr.: K. Pereira.
Video: ½ VHS Cassette.

Strathclyde Video, Ltd., Box 59, Glasgow, Scotland, G21LR, (041) 339-4444.

Studio Republic, 47 High St., Pinner, Middlesex, HA5 5PJ, (01) 868 5555, (01) 866 5555, Studio Mgr.: J. Bales.
Audio: Cassette, Open Reel.

T D Recordings, 1 Cleveland Park Crescent, London, E17, (92) 47988. Dir.: J. E. Southward.

TRAD Electronics Sales, Ltd., 149B St. Albans Rd., Waterford, Herts, WD2 5BB, (92) 47988.

The Tape Duplicating Co. Ltd., Freedex House, 4-10 North Rd., Islington, London, N7 9HN, (01) 609-0087. Telex: 264773. Managing Dir.: Peter Robey.

TapeTech Ltd., 118 Garratt Ln., London, SW8, (01) 870 9711. Telex: 8814193 TTL. Fax: (01) 870-5932. Pres.: Alastair G. Bowses; Sales Mgr.: Margaret McGlooin; Dir.: Paul Bradley.
Video: 1 Helical, ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, Dubbing.

Television Int'l Operations, Ltd., 9-11 Windmill St., London, W1P 1HF, (901) 637-2477.

Videoprint, 250 York Rd., London, W12 9DP, (01) 924-1333. Telex: 935100 VIDPRT G. Pres.: Brian Bonnar; Sales Mgr.: Simon Knight; Gen. Mgr.: Simon Valley.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, 1", 2".

WW Promos., 249 Browning Rd., London, E12 6NU, (01) 552 0432. Managing Dir.: Bill Williams.

Wardour Motion Picture Co., Ltd., 11 Wardour Mews, London, W1, (01) 439-4313. Sales Mgr.: Marc Eskanazi; Dir.: M. J. Sutton.

Wood Labels Ltd., 32 Church St., Dagenham, Essex, RM109UU, Fax: (01) 595-8367. Pres.: Peter Wood; Sales Mgr.: Phil Douglas; Contact: Paul Wood.
Audio: Cassette.

Wood Printing Group, LTD., 30-32 Church St., Dagenham Essex, England, (01) 595-5115, (01) 593-5686, Fax: (01) 595-8367. Pres.: Paul Wood; Sales Mgr.: Peter Wood; Sales: Phil Douglas.
Audio: Cassette, Open Reel.

World of Video Ltd., 329 Hunslet Rd., Cassette House, Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes.
Audio: Cassette, Open Reel.
Video: ¾ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, ¼ CVC Cassette, Super 8mm.

James Yorke, Ltd., Yorke House, Corpus St., Cheltenham, GL526XH, (0242) 584222. Telex: 43269 ROMPAC G. Sales Mgr.: Sales Dir.: James A. Wilmer; Managing Dir.: Peter D. Fanshawe.
Audio: Cassette, DAT, DATA.

Zeepe Instruments Ltd., 15 Richmond Grove, Surbiton, Surrey, KT6 8RL, (01) 399-0966. Cable: ZEEPA SURBITON. Telex: 291561. Managing Dir.: W. Ling.

Zodiac Records Ltd., 1099 A Finchley Rd., London, NW 11, (01) 455-6620. Cable: FYSOON 455-6620. Pres.: Herbert W. Wilcox; Sales Mgr.: Karen Kendall.

CD MASTERING & MANUFACTURING SYSTEMS & EQUIPMENT

Cassette Developments (AudioSonic) Ltd., Micra House, 138 Lower Mortlake Rd., Richmond, Surrey, TW9 2JZ, Telex: 919668 Micron G. Pres.: R. E. Underwood.

TAPE DUPLICATING & PROCESSING EQUIPMENT MANUFACTURERS

COPS/The Studio, Kent House Station Approach, Barnmead Rd., Beckenham Kent, BR3 1JD, (01) 778-8556. Telex: 916572 COPS G. Fax: (01) 6769716. Pres.: Elie Dahdi; Sales Mgr.: Bobbie Dahdi.
Product(s): Record, CD & Tape.

Cotec Int'l Ltd., Unit 15 N. Field Ind'l Est., Beresford A, Wembley, Middx., HAO 1YB.

Cintron Group, 558 London Rd., Isleworth Middx. TW7 4EP.

Disctec Ltd., Southwater Business Park, Worthing Rd., Southwater, RH137YT, (0403) 732359. Telex: Distec 878118. Pres.: Phil Race.
Product(s): Compact Disc Mfg.

Industrial Tape Applications, 17 Harewood Ave., London NW1 6LE, Klark-Teknik PLC, Klark Industrial Park, Walter Nash Rd., Kidderminster, Worcs., DY117HJ, Telex: 339821. Fax: (0562) 745371. Sales Mgr.: Peter Tongue; Chrmn.: Phillip Clarke.

Lennard Developments Ltd., 206 Chase Side, Enfield, Middlesex, EN2 0QX, (01) 363-8238. Cable: LENNARD ENFIELD. Mng. Dir.: E. G. Lennard.

B. H. Morris & Co. (Radio) Ltd., Precision Centre, Heather Park Dr., Wembley, Middx., HAO 1SU.

Musitech, Ltd., 11-13 Temple End., High Wycombe, Bucks, HP135DM, (0494) 464488. Telex: 0494 838825. Fax: (0494) 462743. Pres.: Roy Matthews; Sales Mgr.: John Matthews; Technical Dir.: John White.
Product(s): Records & CD's.

P & J Sibert & Co., 161 Finborough Rd., W. Brompton, London, SW109AR, (09323) 51921. Telex: 894223 SIBERT G. Technical Sales: Paul Sibert.
Product(s): Optical Auto Centre Presses.

Tape Automation Ltd., Unit 8, Industrial Estate, Harlow, CM195S7, (0279) 635300. Telex: 818442 TAPE G. Fax: Harlow (0279) 411573. Pres.: John Gardner; Sales Mgr.: Mark Fisher; Gen. Sales Mgr.: Janice Glen.
Product(s): Video & audio loaders.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Ablex Audio Video, Ltd., Halesfield 14, Telford, Shropshire, TF7 4QR, (0952) 680131. Telex: 35649. Fax: (0952) 583501. Pres.: Peter Banks; Sales Mgr.: Jeff Johnson.

I. Markovits Ltd., 1/2/3 Cobbold Mews, London, W12, (01) 743-1131. Cable: NAMEPLATE.

Musitech, Ltd., 11-13 Temple End., High Wycombe, Bucks, HP135DM, (0494) 464488. Telex: 0494 838825. Fax: (0494) 462743. Pres.: Roy Matthews; Sales Mgr.: John Matthews; Technical Dir.: John White.

P & J Sibert & Co., 161 Finborough Rd., W. Brompton, London, SW109AR, (09323) 51921. Telex: 894223 SIBERT G. Technical Sales: Paul Sibert.

TAPE PACKAGING & LABELING EQUIPMENT MANUFACTURERS

Canford Audio PLC, Crownthorpe Rd., Washington, Tyne & Wear, NE380BW, (091) 417-0057. Cable: CANFORD WASHINGTON. Telex: 538 202 CANFRD G. Fax: (91) 416 0392. Pres.: Iain Elliott; Sales Mgr.: Steve King; Export Sales: Christine King.

Strand Video Entertainment Ltd., Strand House, Condor Close, Woolbridge Industrial Estate, Three Legged Cross, BH216SZ, (0202) 825253. Telex: 41126 STRAND G. Pres.: M. K. Campbell; Sales Mgr.: K. Pereira.
Product(s): Audio Blank 1/8" Cass, Video Blank 1/2".

CD MASTERING & MANUFACTURING PLANTS

Mayking Records, Ltd., 250 York Rd., London, SW112SJ, (01) 727-2614. Telex: 268384 MAYKIN G. Fax: (01) 221-6960. Chief Exec.: B. Bonnar.

Musitech, Ltd., 11-13 Temple End., High Wycombe, Bucks, HP135DM, (0494) 464488. Telex: 0494 838825. Fax: (0494) 462743. Pres.: Roy Matthews; Sales Mgr.: John Matthews; Technical Dir.: John White.

Nimbus Records Ltd., Wyastone Leys, Monmouth, Gwent, NP5 3SR, (0600) 890682. Telex: 498378. Fax: 0600 890779. Capacity: 18,000,000 per year

PLATING, PROCESSING & PRESSING PLANTS

A S Custom Pressings, Ltd., 15 Crookham Village, Crookham, Northumberland, Milfield, 305.

Allied Records, Ltd., 326 Kensal Rd., London, W10 5BL, (01) 969-6651. Cable: MUSICALITY. Telex: 261500. Managing Dir.: Marcel Rodd.

Audio Plastics, 7/9 Wedmore St., Upper Holloway, London, N19 4RU, (01) 263-1378. Chief Exec.: Paul Lynton. Pressing capacity: 45—100,000 per week; LP—100,000 per week

COPS, The Studio, Kent House Station Approach, Barnmead Rd., Beckenham, Kent, BR31LD, (01) 7788556. Telex: 916572 COPS G. Pres.: Elie Dahdi.
Pressing capacity: 45—60 K per day; LP—30 K per day

COPS/The Studio, Kent House Station Approach, Beckenham Kent, BR3 1JD, (01) 778-8556. Telex: 916572 COPS G. Fax: (01) 6769716. Pres.: Elie Dahdi; Sales Mgr.: Bobbie Dahdi.
Pressing capacity: 45—65,000 per day; LP—50,000 per day

Carlton (Exports) Ltd., John F. Kennedy Dr., Naas Rd., Dublin, Ireland, 12, (01) 505-773. Cable: DISC ELPE. Telex: 31544. Pres.: Robert McGrattan.

Coach House Studio (div. Ice Records, Ltd.), 81 Osbaldeston Rd., Stamford Hill, London, N16, (01)806-3252. Managing Dir.: Alpine Grant.

Continental Prodn. Services, The Studio, Kent House Station Approach, Barnmead Rd., Beckenham, Kent, BR3 1JD, (01) 659-1733. Telex: 916572. Sales Mgr.: Lynne Peacock.

Damont Audio Ltd., Blyth Rd., Hayes, Middlesex, UB3 1BY, (01) 573-5122. Telex: 934076. Fax: (01) 561-0979. Sales Mgr.: Malcolm Pearce; Commercial Dir.: Frank Pearce. Pressing capacity: 45—8,000,000 per year; LP—8,000,000 per year

Disctek (Plating) Ltd., 25 Favell Dr., Parkside, Milton Keynes, MK4 1AL, (0908) 502332. Chrmn.: James E. Skinner.

EMI Records (UK) Ltd., 20 Manchester Sq., London, W1A 1ES, (01) 486-4488. Cable: EMIGRAM. Telex: 934614. Sales Mgr.: Keith Stanton; Managing Dir.: Rupert Perry.

Ellie Jay (Prodn.) Ltd., 6 Orsman Rd., London, N1 5QJ, (01)388-5711. Contact: Jack Applebaum.

Forward Sound & Vision, 4-10 North Rd., Islington, London N7, N79 HT, (01) 609 0087. Telex: 264773. Pres.: Peter Robey; Sales Mgr.: Jon Powell.
Pressing capacity: 45—200,000 per Week; LP—250,000 per Week

Gramplan Records, Ltd., Airport Ind'l Estate, Wick, Caithness, Scotland, (0955) 2787. Telex: 75107. Fax: (0955) 4418. Dir.: J. Johnston; Gen. Mgr.: J. Hunter.

Immediate Sound Services, Ltd., 6 Orsman Rd., London, N1 5QJ, (01) 739-9672. Telex: 914382. Gen. Mgr.: Ernie Ainsworth.

Mike Jones Assoc., 500 Chesham House, 150 Regent St., London, England, W1R5FA, +44-1-439-6288, 586-5167, Pres.: Mike Jones.

Linguaphone Institute Ltd., Trading Estate, 252/253 Argyle Ave., Slough, Berks, SL1 4HA, 23200. Telex: 849377. Div. Mgr.: John King.

Lyntone Recordings Ltd., 7 Wedmore St., London, N19 4RU, (01) 263-1378. Cable: LYNTONE. Telex: 8954674. Managing Dir.: Paul S. Lynton.

MVS (Record Pressing) Ltd., 22-24 Cubitt St., London, WC1X0LR, (01) 378-3379. Telex: 8954102. Managing Dir.: Nicholas C. Flower.

M & C Pressings, Ltd., The Manse, Milfield, Nr. Wooler, Northumberland, Milfield, 295.

Mayking Records, Ltd., 250 York Rd., London, SW112SJ, (01) 727-2614. Telex: 268384 MAYKIN G. Fax: (01) 221-6960. Chief Exec.: B. Bonnar.
Pressing capacity: 45—2,000,000 per month; LP—2,000,000 per month

Metropolitan Communications, 8a Farnal Gardens, London, NW3 6UX, (01) 435-8803, 299733.

Motor Records, 346 Farnham Rd., Slough, Berks, (0753) 29628. Telex: 847804. Managing Dir.: Colin Gallacher.

Musitech, Ltd., 11-13 Temple End., High Wycombe, Bucks, HP135DM, (0494) 464488. Telex: 0494 838825. Fax: (0494) 462743. Pres.: Roy Matthews; Sales Mgr.: John Matthews; Technical Dir.: John White.

Nimbus Records Ltd., Wyastone Leys, Monmouth, Gwent, NP5 3SR, (0600) 890682. Telex: 498378. Fax: 0600 890779.

Oakwood Recording Studios, 75 Strode Park Rd., Herne Bay, Kent, (02273) 4066. Mgr.: Graeme Quinton-Jones.

Orlake Records: Div. of Forward Sound and Vision Ltd., Sterling Ind. Estate, Rainham Rd. S., Dagenham, Essex, RM108HP, (01) 592-0242. Telex: 894428. Fax: (01) 595-8182. Pressing capacity: 45—10,000 per Day; LP—40,000 per Day

Orlake Records, Ltd., Sterling Ind'l Estate, Rainham Rd. S., Dagenham, Essex, RM108HP, (01) 592-0242. Managing Dir.: Peter Robey.

P R Records, Ltd., Hamilton Works, Station Rd., London, SW192LP, (01) 543-4344. Gen. Mgr.: Ray Young.

Polygram Record Operations, Ltd., Record Works, Walthamstow Ave., London, E4 8SZ, (01) 527-2300. Telex: 896383. Tech. Dir.: W.W. Bryant.

Prod. Express Int'l, 2 Blyth Rd., Hayes, Midx, UB3 1BY, (01) 561-3872. Comm'l Mgr.: Frank Pearce.

R W Graphics Ltd., 83 Copers Cope Rd., Unit 4A, Beckenham, Kent, (01) 658-3029.

Record Company Services, Ltd., 1-3 Sedley Pl., London, W1R 1HH, (01) 409-2336. Telex: 4081735 (Telecopier). Dir.: E.J. Foster.

S R T Sales, Ltd., 987 High Rd., London, N12, (01) 446-3218, 0480-61880. Sales Mgr.: Karen Richardson; Managing Dir.: David Richardson.

Seekbest Ltd., Unit 6B Midas Business Centre Wantz Rd., Dalonham, RM108PS, (01) 595-9047. Fax: (01) 595-8367. Pres.: Peter Wood; Sales Mgr.: Geof Dawe.

P & J Sibert & Co., 161 Finborough Rd., W. Brompton, London, SW109AP, (09323) 51921. Telex: 894223 SIBERT G. Technical Sales: Paul Sibert.

Sound for Industry, Ltd., 175 Bermondsey St., London, SE1 3UW, (01) 403-0044. Managing Dir.: F.E.J. Dennis.

Statelune Ltd., Grant Rd. (Factory), Wellingborough, NN8 1EE, (0933) 77442. Pres.: A. W. Lipinski. Pressing capacity: 45—10,000 per Week; LP—12,000 per Week

Statelune Ltd., 356, Scraftoft Ln (Office), Leicester, LE5 1PB, (0533) 413979. Pres.: A. W. Lipinski. Pressing capacity: 45—10,000 per week. LP—12,000 per week

Studio 80/Video 80, 6 Emerson St., London, SE1, (01) 928-9858. Managing Dir.: Brian Hutch.

Zei-la Records (Birmingham) Ltd., Walker Hall, Ampton Rd., Edgbaston, Birmingham, B15 2UJ, (021) 455-0645. Managing Dir.: William Johnny Haynes.

Zodiac Records Ltd., 1099 A Finchley Rd., London, NW 11, (01) 455-6620. Cable: FYSOON 455-6620. Pres.: Herbert W. Wilcox; Sales Mgr.: Karen Kendall. Pressing capacity: 45—10,000 per Week; LP—10,000 per Week

TAPE PACKAGING & LABELING SERVICES

Ablex Audio Video, Ltd., Halesfield 14, Telford, Shropshire, TF7 4QR, (0952) 680131. Telex: 35649. Fax: (0952) 583501. Pres.: Peter Banks; Sales Mgr.: Jeff Johnson.

Amalgamated Kempner Group, 498 Honeygot Ln., Stanmore, Middlesex, HA7 1JZ, (01) 952 5262. Telex: 21400 KEMPNR G. Pres.: Richard Jankel; Sales Mgr.: Simon Mazzullo.

CD Adro Services & Consultants, 5 Lombard St., East, Dublin, Ireland, 2, (01) 791865, (01) 793799. Pres.: Marcus Connaughton.

Cream Creative Mktg. Ltd., The Cloisters, 11 Salem Rd., London W2.

Crown Arrow Co., 4, Gatelodge Close, Northampton, NN3 4RJ, (0604) 48744. Sales Mgr.: Robert J. Parfitt.

Damont Audio Ltd., Blyth Rd., Hayes, Middlesex, UB3 1BY, (01) 573-5122. Telex: 934076. Fax: 01-561-0979. Sales Mgr.: Malcolm Pearce; Commercial Dir.: Frank Pearce. (Inserting, Collating & Labeling) (Distribution)

Editorial Design Partnership, Albion Courtyard, Greenhills Rents, London, EC1M6BN, 250-3390. Dir.: Mr. G. Coombes.

Federation of British Audio, Landseer House, 19 Charing Cross Rd., London, WC2HOES, (01) 930-3206. Telex: 296215 BREMA G. Contact: Mr. I.S. Tiefenbrun.

Forward Sound & Vision, 4-10 North Rd., Islington, London N7, N79 HT, (01) 609 0087. Telex: 264773. Pres.: Peter Robey; Sales Mgr.: Jon Powell.

Fraser-Peacock Assoc. (Video) Ltd., Unit D, 2 Endeavour Way, London, SW198UH, (01) 946 5388. Telex: 924904FPAVID G. Pres.: D. R. Tuckman; Sales Mgr.: M. A. Carey.

Fraser-Peacock ASS (Cassettes) Ltd., 204 Durnsford Rd., Wimbledon, London, SW198DR, 946-4288. Pres.: Mr. G.F. Peacock; Sales Mgr.: Mr. P. West. (Audio only)

I B C Sound Recording Studios, Ltd., 35 Portland Pl., London, W1N 3AG, (01) 637-2111. Telex: 264413. Studio Mgr.: Michael Clayton.

I.T.D., Ltd., Faraday Rd., Aylesbury, HP193RY, 0296 27211.

Telex: 838705 TAPEUK G. Fax: 0296 29932. Pres.: Roy Jackson-Moore; Sales Mgr.: Dave Dennis; Technical Dir.: M. A. McLoughlin.

Independent Tape Duplicators Ltd., Unit 21, Farraday Rd., Rabans Ln., Aylesbury, HP193RY, (0296) 27211. Telex: 838705. Pres.: R. Jackson-Moore; Sales Mgr.: M. A. McLoughlin.

Intervision Video, Ltd., Unit 1, McKay Trading Estate, Kensal Rd., London, W10 5BX, (01) 960-8211. Pres.: Bev. W.D. Ripley.

Kay Film & Video Labs, 22 Soho Sq., London, W1V 5FJ, (01) 437-7811. Cable: KAYWEND. Telex: 28463. Pres.: Marshall D. Kochman. (Video only)

S. Kempner, Ltd., 498 Honeygot Ln., Stanmore, Middlesex, HA71JKZ, (01) 952-5262. Sales Mgr.: Aidan Cole.

M H G Cassettes/Warm Records, Daily Rd., Maybole, Ayrshire, Scotland, KA197AX, (0655) 82200. Gen. & Sales Mgr.: Rui de Castro.

Mayking Records, Ltd., 250 York Rd., London, SW12SJ, (01) 727-2614. Telex: 268384 MAYKIN G. Fax: (01) 221-6960. Chief Exec.: B. Bonnar.

Mobil Merchandising Co. Ltd., 12 Ossory Rd., London, SE 5AN, (01) 231 1191. Telex: 883217 MOBILK G. Pres.: Paul Levinson; Sales Mgr.: Bill Owen.

Power Pix Int'l Picture Library, 35 North St., Tillingham, Essex, CM0 7TR, (0621) 87614. Telex: 995411. Pres.: Dennis Power.

Professional Magnetics Ltd. Cassette House, 329 Hunstet Rd., Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes. (Inserting, Collating, Labeling & Mailing)

Purpax Plastics Ltd., 2 Factory, Robertstown Ind'l Estate, Aberdare, Scotland, CB448HD, (0685) 87454.

Securete Ltd., 5, First Ave.-Bluebridge Ind. Estate, Halstead, Essex, C09 2EX, (0787) 47912. Telex: 995801 (REF S.20)ABGL0TLX. Pres.: B.J. Samson; Sales Mgr.: B.J. Samson.

Seekbest Ltd., Unit 6B Midas Business Centre Wantz Rd., Dalonham, RM108PS, (01) 595-9047. Fax: (01) 595-8367. Pres.: Peter Wood; Sales Mgr.: Geof Dawe. (Inserting, Collating, Labeling & Mailing)

Shape Technology Ltd., Kings Way Bldg., Wales, CF313SN, 0656 59212. Telex: 497213. Pres.: Jim Elliott; Sales Mgr.: Ben Morris; Sales: Mark Stockley.

P. & J. Siebert & Co., Ridgway House, Ridgway, Pyford, Woking, Surrey, GU228PN, 09323 51921. Telex: 894223 SIBERT G. Contact: Alan & Paul Sibert.

Sound & Video Services, 1, Oldershaw Mews, Maidenhead, Berks, SL6 5HB, (0) 628 33011. Pres.: I. Webb. (Labeling & Mailing)

Starblend Records Ltd., 30 Lingfield Rd., Wimbledon, London, SW19, (01) 879-1222. Telex: 8951532 STAREC G. Statelune Ltd., 356, Scraftoft Ln (Office), Leicester, LE5 1PB, (0533) 413979. Pres.: A. W. Lipinski B. Sc.

Studio Republic, 47 High St., Pinner, Middlesex, HA5 5PJ, (01) 868 5555, (01) 866 5555. Studio Mgr.: J. Bales. Videoprint, 250 York Rd., London, W12 9DP, (01) 924-1333. Telex: 935100 VIDPRT G. Pres.: Brian Bonnar; Sales Mgr.: Simon Knight; Gen. Mgr.: Simon Valley.

Vintage Jazz Music Society Records, 12 Slough Ln., Kingsbury, London, NW9 8QL, (01) 205 2587. Sec.: Steve Lane.

Wardour Motion Picture Co., Ltd., 11 Wardour Mews, London, W1, (01) 439-4313. Sales Mgr.: Marc Eskanazi; Dir.: M. J. Sutton. (Video only)

Waxie Maxie Press & Radio Promotion, 284 Derinton Rd., Tooting, London, SW 17, (01) 672-6918. Pres.: Max Needham; Sales Mgr.: Ursula Needham.

S & I Williams Power Pix Int'l Picture Library, Castle Lodge, Cardiff, CF5 6AD, (0222) 595-163. Telex: 995411. Pres.: Steve Williams.

Wood Labels Ltd., 32 Church St., Dagenham, Essex, RM109UJ, Fax: (01) 5958367. Pres.: Peter Wood; Sales Mgr.: Phil Douglas; Contact: Paul Wood.

Wood Printing Group, LTD., 30-32 Church St., Dagenham Essex, England, (01)-595-5115, (01) 593-5686, Fax: (01) 595-8367. Pres.: Paul Wood; Sales Mgr.: Peter Wood; Sales: Phil Douglas.

World of Video Ltd., 329 Hunstet Rd., Cassette House, Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes. (Audio & Video)

James Yorke, Ltd., Yorke House, Corpus St., Cheltenham, GL526XH, (0242) 584222. Telex: 43269 ROMPAC G. Sales Mgr.: Sales Dir.: James A. Wilmer; Managing Dir.: Peter D. Fanshawe.

Zodiac Records Ltd., 1099 A Finchley Rd., London, NW 11, (01) 455-6620. Cable: FYSOON 455-6620. Pres.: Herbert W. Wilcox; Sales Mgr.: Karen Kendall.

BLANK TAPE MANUFACTURERS

Ablex Audio Video, Harcourt, Halesfield 14, Telford, Shropshire, TF7 4QR, (0952) 584-131. Telex: 35649. Pres.: Arthur Cullis; Sales Mgr.: Peter Banks;

Adasta Electronics Ltd., Unit N22, Criclewood, Claremont Rd., London, NW2 1TU, (01) 452-6288. Cable: WESTQUIP. Managing Director: Michael Leaver;

Agfa Gevaert Ltd., 27 Great West Rd., Brentford, Mddx., TW8 9AX, (01) 560-2131. Cable: ARTOVEG. Telex: 28154.

Mng. Dir.: R.P. Dickinson; Div. Mgr.: W.M. May.

Aiwa Sales and Services Ltd., 30/32 Concord Rd., Westwood, Western Ave, London, W3 0TH, (01) 993-1672. Telex: 936-239. Sales Mgr.: D.J. Wright; Mng. Dir.: S.R. Chorley; Adv. & Press Officer: T.D. Spiro.

Amplex Great Britain Ltd., Acree Rd., Reading, Berks, RG2 0QR, (0734) 875200. Cable: VIDEOTAPE. Telex: 847611. Sales Mgr.: Peter Goldsmith; Gen. Mgr.: John Cripps; Adv. Mgr.: P. Vaughan.

Crown St., Reading, Berks., RG1 2SN, (0734) 595-647. Sales Mgr.: Henry Smithson; Dir.: Martin Maynard; Gen. Mgr.: Mary Thomas.

Avcom Systems Ltd., Newton Works, Stanlake Mews, London, W12 7HA, (01) 749-2201. Cable: CINEPRO. Telex: 892513. Sales Mgr.: Nick Gillieron; Mng. Dir.: Eric R. Bastin; Adv. Mgr.: Monica Delaney.

BASF UK Ltd., 4 Fitzroy Square, London, W1P 6ER, (01) 388-4200. Telex: 28649. Div. Mgr.: H.C. Pattinson; Domestic Prods. Mgr.: G. Daniel.

Bibi Magnetics Ltd., 101/105 Plough Rd., London, SW12BJ, (01) 223-5955. Telex: 917732. Dir.: M. Shepard; Dir.: B. Parker.

Harvey Buat, 84 Church St., London, NW8, (01) 724-3711, (01) 723-1011. Pres.: A.H. Taub; Sales Mgr.: E.M. Taub;

Capitol Magnetic Products Ltd., 1-3 Uxbridge Rd., Hayes, Middlesex, England, UB40TG, (01) 561-0922. Telex: 917029. Managing Dir.: M. C. Edwards;

Cassette Developments (Audioisonic), Micra House, 138 Lower Mortlake Rd., Richmond, Surrey, TW9 2JZ, (01) 940-8186. Telex: 8813481. Contact: R.E. Underwood;

Cassette Rec'g Co. (UK) Ltd., Unit 2 Riverway, Harlow, Essex, CM202DN, (0279) 39256. Mng. Dir.: H.L. Collins; Gen. Mgr.: Michael Newton.

Cloud Nine Video, ISD, Stoppage Ln., Simsonwood, Liverpool, L33 4YA, (051) 548-9690. Contact: Mike Glasspole.

Contek Magnetics Ltd., 90 Walnut Tree Close, Guildford, Surrey, GU1 4UJ, (0483) 503-222. Telex: 859-403. Mng. Dir.: Gerald P. Creagh; Comm'l Mgr.: Fred MacDonald.

D & B Tape Servs., 23 Croydon Rd., Reigate, Surrey, RH2 0LY, Pres.: E.G. Dowley.

Duplicate, Unit 21, Faraday Rd., Rabens Lane, Aylesbury, Bucks, (0296) 27211. Pres.: B.R. Lambden; Sales Mgr.: R. Jackson-Moore.

Eagle Int'l, Precision Centre, Heather Park Dr., Wembley, Middx., HA0 1SU, (01) 902-8832. Cable: EAGLINT. Telex: 922131. Mng. Dir.: W. Morrow; Mktg. Dir.: R. Woolf.

F.W.O. Bauch Ltd., 49 Theobald St., Boreham Wood, Herts, WD6 4RZ, (01) 953-0091. Telex: 27502. Sales Mgr.: Brian Whittaker; Video Prods.: John Williams; Mng. Dir.: John Bauch.

4 M Ltd., Faraday Rd., Aylesbury, HP193RY, (02) 96 27211. Telex: 838705 TAPE UKG. Pres.: Roy Jackson-Moore; Sales Mgr.: Mike McLoughlin.

Fraser Peacock Assocs. Ltd., 94 High St., Wimbledon Village, London, SW195EG, (01) 947-7551. Pres.: G.F. Peacock; Sales Mgr.: C. Vipond.

Golding Audio Ltd., 26 Hythe Quay, Colchester, Essex, (0206) 77224. Mng. Dir.: A.B. Golding; Dir.: D.P. Gosling.

Gramplan Recs. Ltd., Airoport Ind'l Estate, Wick, Caithness, Scotland, (0955) 2728. Telex: 75707. Dir.: J. Johnston; Mgr.: John Hunter.

Hayden Labs. Ltd., Hayden House, Chiltern Hill, Chalfont, Gerrards Cross, Bucks, SL9 9UG, (0753) 888-447. Telex: 849-469. Sales Mgr.: D. Hughes; Mng. Dir.: E.J. Barret; Technical Mgr.: J. Rudling.

International Video Corp. (UK) Ltd., 10 Portman Rd., Reading, Berks, RG3 1JR, (0734) 585-421. Cable: INTER-VIDEO. Telex: 847579.

J S O Entis., 62 Berners St., London, W1P 3AE, (01) 580-4720. Telex: 261298. Chm.: J. Stanley; Gen. Mgr.: E.J. Wilding.

JVC (UK) Ltd., Eldonwall, 6/8 Priestley Way, London, NW2 7AF, (01) 450-2621. Telex: 923320. Sales Mgr.: Gerald Barc; Chm. & Mng. Dir.: Kurt Lowy; Deputy Mng. Dir.: A. Nishina.

Kiltdale Ltd., Box 2, Andoversford, GL545SW, (0242) 25458. Telex: 43269. Sales Mgr.: Peter Fanshawe; Mng. Dir.: James Scarlett.

Laltex & Co. Ltd., Laltex House, 1 Canal St., Manchester, M60 4AX, (061) 236-8186. Cable: ALMIGHTY. Telex: 669431. Dir.: R.J. Mulchand; Dir.: K.C. Bhavnani.

Lee Eng'g Ltd., Napier House, Bridge St., Walton on Thames, Surrey, KT121AP, (43124). Cable: LEETECH. Telex: 928475. Sales Mgr.: J. Trevnor; Mng. Dir.: Thomas Lee; Gen. Mgr.: Chris Welsh.

Leeholme Audio Servs. Ltd., 350-354 Lea Bridge Rd., Leyton, London, E10 7LD, (01) 556-4748. Dir.: Yvonne Holmes; Dir.: Mike Kitson.

Mike Mansfield Ents. Facilities Ltd., Mansfield House, 9 Great Chapel St., London, W1V 3AL, (01) 434-2021. Telex: 881-1232. Pres.: Mike Mansfield; Sales Mgr.: Ralph Turner.

Memorex (UK) Ltd., Memorex House, 94-106 Church St., Staines, Middx., TW184XU, (51488). Telex: (851) 935013. Sales Mgr.: L. Gallon; Mng. Dir.: M. Kitching; Gen. Mgr.: James Dulgar.

Metropolitan Communications, 8a Frogna Gardens, London, NW3 6UX, (01) 435-8803. Sales Mgr.: R. Hanau; Admin.: A. Lohmeyer; Mng. Dir.: Mark Hanau.

Musonic (UK) Ltd., Unit 3, Second Way, Wembley, Middx., HA9 0YS, (01) 903-7067. Telex: 295439. Sales Mgr.: B. Blank; Mng. Dir.: P.H. Blank.

National Panasonic (UK) Ltd., 300-318 Bath Rk., Slough,

Berks, SL1 6JB, (0753) 34522. Cable: PANASONIC. Telex: 847652. Sales Mgr.: T. Nishigaki; Adv. Mgr.: P. Hamblin; Mng. Dir.: A. Imura.

J. Osawa & Co. (UK) Ltd., 10 Forge Court, Reading Rd., Yately, Camberley, Surrey, (0252) 875-919. Telex: 858917. Bus. Mgr.: L.G. Roberts.

Pebble Recs. Ltd., 46 Maddox St., London, W1, (01) 629-3266, (01) 491-4140. Telex: 25247. Mng. Dir.: James Pollard; Gen. Mgr.: Julia Sloccombe.

Products 2000, The Maltings, 63 High St., Ware, Herts, SG129AD, (0920) 66242. Mng. Dir.: R.C. Bayes; Gen. Mgr.: C.W. Bayes.

Professional Tapes Ltd., Cassette House, 329 Hunslet Rd., Leeds, LS101NJ, (0532) 706066. Telex: 55293. Chm.: David Hamilton-Grant; Mng. Dir.: Colin W. Marler.

Pyral Magnetics Ltd., Courtlands Rd., Eastbourne, Sussex, (0323) 638-965. Sales Mgr.: James Hutchings; Mng. Dir.: James Hutchings.

Pyser Ltd., Fircroft Way, Edenbridge, Kent, TN8 6HA, (0732) 864-111. Telex: 95527. Sales Mgr.: J.R. Carpenter; Mng. Dir.: J.P. Tilt.

Record Company Servs. Ltd., 1/2 Sedley Pl., London, W1R 1HH, (01) 409-2336. Telex: 4081735. Dir.: E.J. Foster; Contact: A.C. Watling-Darrell.

Ross Electronics, 49/53 Pancras Rd., London, England, NW1 ZQB, (01) 837-4242. Cable: PREROS LONDON. Telex: 22747 PREROS. Pres.: Ross I.L. Marks; Sales Mgr.: M.T. Carr.

SIS Ltd., Fifty Seventh St. Andrews Rd., Northampton, NN1 2PB, (0604) 32965, (0604) 30559. Sales Mgr.: I. Brown; Mng. Dir.: D.P. Mitchell.

Simon Stable Promos., 46 Westend, Launton, Oxon, (08692) 2831. Sales Mgr.: Daniel De La Bedoyere; Musical Dir.: Fang Stable; Gen. Mgr.: Simon Stable.

Sony (UK) Ltd., Pyrene House, Sunbury Cross, Sunbury on Thames, Middx., (76) 81211. Telex: 266371 London. Pres.: W.H. Fulton; Sales Mgr.: D.W. Reeves.

Sound, 1 Ogdershaw Mews, Maidenhead, Berks, (0628) 33011. Sales Mgr.: M. Lloyd; Mng. Dir.: I.S. Webb; Adv. Mgr.: C. McVie.

Strand Magnetic Tapes, Strand House, 70 Condor Close, Wimbome, Dorset, BH21, (0202) 825-253. Telex: 41126 STRAND G.

TRAD Electronics Sales Ltd., One Hundred Forty Nine B St. Albans Rd., Watford, Herts, WD2 5BB, (91) 47988. Telex: 262741. Mng. Dir.: J.E. Southard.

The Tape Dupl'g Co. Ltd., Fredex House, 4-10 North Rd., Islington, London, N7 9HN, (01) 609-0087. Telex: 264773. Mng. Dir.: Peter Robey.

Thorn EMI Tape Ltd., Alma Rd., Windsor, Berks, SL4 3JA, (07535)59171. Cable: EMITAPE Lonson. Telex: 847241. Sales Mgr.: P. Sollitt; Mng. Dir.: E.A. Naef.

Three M United Kingdom, Box 1, 3M House, Bracknell, Berks, RG121JU, (0344) 26726. Telex: 849371. Sales Mgr.: C. Hobbs; Mng. Dir.: Donn Osman; Div. Dir.: P.G. Hutchings.

World of Video 2000 Ltd., Cassette House, 329 Hunslet Rd., Leeds, LS101NJ, (0532) 706-066. Telex: 545293. Chm.: David Hamilton-Grant; Mng. Dir.: Colin Marler.

James Yorkie Ltd., Oak House, High St., Northleach, GL543ET, (04516) 666. Telex: 43269 ROMPAC G. Sales Mgr.: Nigel Bassett; Mng. Dir.: James Scarlett.

Zeepe Instruments Ltd., 15 Richmond Grove, Surbiton, Surrey, KT6 8RL, (01) 399-0966. Cable: ZEEPA SURBITON. Telex: 291561. Mng. Dir.: W. Ling.

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Ablex Audio Video, Ltd., Halesfield 14, Telford, Shropshire, TF7 4QR, (0952) 680131. Telex: 35649. Fax: (0952) 583501. Pres.: Peter Banks; Sales Mgr.: Jeff Johnson. Audio: C-O's.

Akal (UK) Ltd., Haslemere Heathrow Estate, Unit 12, Hounslow, TW4 7NF, (01) 897-6388.

BASF-United Kingdom, BASF House, 151 Wembley Park Dr., Middlesex GB Wembley, HA9 8JG, Telex: 269451. Fax: 01-908-5866. Sales Mgr.: A. C. Ellis; Contact: R. Hine.

CBS Precision Mouldings, Waterton Industrial Estate, Bridgend, Mid Glamorgan, CF313YN, (0656) 61411. Telex: 497966 CBSBRI G. Plant Dir.: P. Rimell. Sales: Allison Ogles. Audio: C-O's, library cases, professional C-O's. Video: Cassette Components.

COPS, The Studio, Kent House Station Approach, Barnmean Rd., Beckeham, Kent, BR31LD, (01) 7788556. Telex: 916572 COPS G. Pres.: Elle Dahdi. Audio: Records & Cassettes & CD.

Cintron Group, 558 London Rd., Isleworth, Middlesex, TW7 4EP, (01) 568-0131. Telex: 935054 Cintra G. Fax: (01) 568-0133. E-Mail: 83 TWT2011. Pres.: B. G. Rawson. Audio: Advent (USA). Video: Panasonic, Sony, Hitachi.

Compact Case Co. Int'l Ltd., Saturn House, Calvea Park, Berkshire, RG7 4QW, (07356) 71145, (07356) 3711. Telex: 849101 INMICS. Fax: 07356 71505. Sales Mgr.: Jane Shipley; Managing Dir.: Richard Paul Jones.

Cosmocord Ltd., Eleanor Cross Rd., Waltham Cross, Herts, EN8 7NX, 716-111. Cable: ACOS WALTHAM CROSS. Telex: 24294. Sales Mgr.: G. E. Brewin; Mng.

Dir.: V. J. Slyver. Audio: COPEL 8-tr. cassette, open reel.

4 M Ltd., Faraday Rd., Aylesbury, HP193RY, 0296 27211. Telex: 838705 TAPUK G. Pres.: Roy Jackson-Moore; Sales Mgr.: Mike McLoughlin.

GTS (Fabrications) Ltd., Pembrey Industrial Estate, Pembrey, Dyfed, SA160EJ, (05546) 3451. Telex: 48496. Fax: 05546 4902. Audio: Cassettes. Video: Cassettes.

KTD Ltd., Unit 8, Wotton Rd., Ashford, Kent, TN23 2H, (0233) 24374. Audio: Cassette.

Klark-Teknik PLC, Klark Industrial Park, Walter Nash Rd., Worcs., DY117HJ, Telex: 339821. Fax: (0562) 745371. Sales Mgr.: Peter Tongue; Chrmn.: Philip Clarke. Audio: Professional equipment.

Metropolitan Communications, 8a Fomal Gardens, London, NW3 6UX, (01) 435-8803, 299733. Audio: MEDIA SOUND cassette.

Nat'l Panasonic (UK) Ltd., 300-318 Bath Rd., Slough, Berks, SL1 6JB, (0753) 34522. Cable: PANASONIC. Telex: 847652. Sales Mgr.: T. Nishigaki; Managing Dir.: A. Imura.

Panasonic U.K. Ltd., 300-318 Bath Rd., Slough, SL1 6JB, Telex: 847652. Fax: 0753 38781.

SIS Ltd., 57 St. Andrews Rd., Northampton, NN1 2PB, (0604) 32965. Sales Mgr.: I. Brown; Mng. Dir.: D. P. D. Mitchell. Audio: FIDELIPAC NAB "A" & "C" broadcast carts.

Shape Technology Ltd., Kings Way Bldg., Wales, CF313SN, 0656 59212. Telex: 497213. Pres.: Jim Elliott; Sales Mgr.: Ben Morris; Sales: Mark Stockley. Audio: Mark 10 C-O & loading. Video: VHS V-O & loading.

Sound & Video Services, 1 Oldershaw Mews, Maidenhead, Berks, SL6 5HB, (0) 628 33011. Pres.: I. Webb. Audio: Schneider. Video: Schneider.

Strand Video Entertainment Ltd., Strand House, Condor Close, Three Legged Cross, BH216SZ, (0202) 825253. Telex: 41126 STRAND G. Pres.: M. K. Campbell; Sales Mgr.: K. Pereira. Audio: Strand cassettes. Video: Bulk VHS E10, E-420, STRAND E-180 & E240.

Freedex House, 4-10 North Rd., Islington, London, N7 9HN, (01) 609-0087. Telex: 264773. Managing Dir.: Peter Robey.

Thorn EMI Ferguson Ltd., 284 Southbury Rd., Enfield, Middlesex, EN1 1TJ.

3M United Kingdom Ltd., Box 1, 3M House, Bracknell, Berks, RG121JU, (0344) 426726. Telex: 849371. Managing Dir.: R. O. Baulok.

Wood Printing Group, LTD., 30-32 Church St., Dagenham Essex, England, (01)-595-5115, (01) 593-5686, Fax: (01) 595-8367. Pres.: Paul Wood; Sales Mgr.: Peter Wood; Sales: Phil Dougals.

World of Video Ltd., 329 Hunslet Rd., Cassette House, Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G. PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes. Audio: Professional Tapes. Video: World of Video.

James Yorkie, Ltd., York House, Corpus St., Cheltenham, GL526XH, (0242) 584222. Telex: 43269 ROMPAC G. Sales Mgr.: Sales Dir.: James A. Wilmer; Managing Dir.: Peter D. Fanshawe. Audio: Cassette Tape.

CD PLAYER MANUFACTURERS

Old Smyth Recording Studio/Happy Face Music, 1 Post Office Ln., Kempsey, Worcester, (0905) 820659.

Panasonic U.K. Ltd., 300-318 Bath Rd., Slough, SL1 6JB, Telex: 847652. Fax: 0753 38781.

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COPS, The Studio, Kent House Station Approach, Barnmean Rd., Beckeham, Kent, BR31LD, (01) 7788556. Telex: 916572 COPS G. Pres.: Elle Dahdi.

CD Adro Services & Consultants, 5 Lombard St., East, Dublin, Ireland, (01) 791865, (01) 793799. Pres.: Marcus Connaughton.

Crown Arrow Co., 4, Gate Lodge Close, Northampton, NN3 4RJ, (0604) 48744. Sales Mgr.: Robert J. Parfitt.

Editorial Design Partnership, Albion Courtyard, Greenhills Rents, London, EC1M6BN, 250-3390. Dir.: Mr. G. Coombes.

Federation of British Audio, Landseer House, 19 Charing Cross Rd., London, WC2HOES, (01) 930-3206. Telex: 296215 BREMA G. Contact: Mr. I.S. Tiefenbrun.

Fraser-Peacock ASS (Cassettes) Ltd., 204 Dunsford Rd., Wimbledon, London, SW198DR, 946-4288. Pres.: Mr. G.F. Peacock; Sales Mgr.: Mr. P. West.

E. Hannibal & Co. Ltd., Pinfold Rd., Thurleston, Leicestershire, LE4 8AP, (0533) 695413. Telex: 34827. Fax: (0533) 601072. Sales Mgr.: B. J. Smith. (Sleeves—LP)

Independent Tape Duplicators Ltd., Unit 21, Farraday Rd., Rabans Ln., Aylesbury, HP193RY, (0296) 27211. Telex: 838705. Pres.: R. Jackson-Moore; Sales Mgr.: M. A. McLoughlin.

Frank S. Manley (Printers) Ltd., 22 Monson Rd., London, NW 10.

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Independent Tape Duplicators Ltd., Unit 21, Farraday Rd., Rabans Ln., Aylesbury, HP193RY, (0296) 27211. Telex: 838705. Pres.: R. Jackson-Moore; Sales Mgr.: M. A. McLoughlin.

Keenpac Polythene Supplies Ltd., Coronation Place, Guildhall Ln., Leicester, (0533) 20084, 537806. Telex: 341581. Pres.: Lynn L. Bradshaw; Sales Mgr.: Desmond Slavin.

Mobilik Merchandising Co. Ltd., 12 Ossory Rd., London, SE 5AN, (01) 231 1191. Telex: 883217 MOBILIK G. Pres.: Paul Levinson; Sales Mgr.: Bill Owen.

Power Pix Int'l Picture Library, 35 North St., Tillingham, Essex, CM0 7TR, (0621) 87614. Telex: 995411. Pres.: Dennis Power.

Purpac Plastics Ltd., 2 Factory, Robertstown Ind'l Estate, Aberdare, Scotland, CB448HD, (0685) 87454.

P. & J. Siebert & Co., Ridgeway House, Ridgeway, Pyford, Woking, Surrey, GU228PN, 09323 51921. Telex: 894223 SIBERT G. Contact: Alan & Paul Sibert.

Sound & Video Services, 1 Oldershaw Mews, Maidenhead, Berks, SL6 5HB, (0) 628 33011. Pres.: I. Webb.

Sounds for Industry Ltd., 175 Bermondsey St., London, SE1 3JUW, (01) 403-0044. Managing Dir.: F.E.J. Dennis.

Starblend Records Ltd., 30 Lingfield Rd., Wimbledon, London, SW19, (01) 879-1222. Telex: 8951532 STAREC G.

Statutone Ltd., 356, Scraftoft Ln (Office), Leicester, LE5 1PB, (0533) 413979. Pres.: A. W. Lipinski B. Sc.

Vintage Jazz Music Society Records, 12 Slough Ln., Kingsbury, London, NW9 8QL, (01) 205 2587. Sec: Steve Lane.

Waxie Maxie Press & Radio Promotion, 284 Derinton Rd., Tooting, London, SW 17, (01) 672-6918. Pres.: Max Needham; Sales Mgr.: Ursula Needham.

World of Video Ltd., 329 Hunslet Rd., Cassette House, Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM G. PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes.

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AMC (Associated Marketing Co.), The High St., Hatfield Broad Oak, Essex, (0279-70) 671. Telex: 817606. Contact: Don Morris.

Akenmay Print & Pkg. Services Ltd., Riverside House, Rye Rd., Hoddesdon, Herts, EN110ES, (61) 42821. Managing Dir.: J.M. Maciejewski.

Album Graphics (UK) Ltd., 2 Goodwin's Court, 55 St. Martin's Ln., London, WC2, (01) 240-1319. Telex: 21879, 25247. U.K. Rep.: Linda Halpin.

Artist Partners Ltd., 14 Ham Yard, Great Windmill St., London, W1, (01) 734-7991.

Artsleaves, 30 Claremont Rd., Seaford, East Sussex, BN2 2BD. Art. Dir.: Nigel Goodall.

COPS, The Studio, Kent House Station Approach, Barnmean Rd., Beckeham, Kent, BR31LD, (01) 7788556. Telex: 916572 COPS G. Pres.: Elle Dahdi.

CD Adro Services & Consultants, 5 Lombard St., East, Dublin, Ireland, (01) 791865, (01) 793799. Pres.: Marcus Connaughton.

COPS/The Studio, Kent House Station Approach, Beckeham Kent, BR3 1JD, (01) 778-8556. Telex: 916572 COPS G. Fax: (01) 6789718. Pres.: Elle Dahdi; Sales Mgr.: Bobbie Dahdi. (Sleeves—LP & 45)

Castle Studio, 93 Castle Hill Rd., Hindley, Wigan, Lancashire, WN2 4BH, (0942) 58777. Chief Exec.: Simon Paul Millard.

Clout & Baker Ltd., Parkwood Industrial Estate, Bircholt Rd., Maidstone, Kent, (0622) 673261. Mng. Dir.: Robin Burr.

Continental Prodn. Services, The Studio, Kent House Station Approach, Beckeham, BR3 1JD, (01) 659-1733. Telex: 916572. Exec.: Bobbie Dahdi. (Jackets Sleeves—LP & 45)

Cream Creative Mktg. Ltd., The Cloisters, 11 Salem Rd., London, W2, (01) 221-5155. (Jackets & Sleeves—LP)

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Editorial Design Partnership, Albion Courtyard, Greenhills Rents, London, EC1M6BN, 250-3390. Dir.: Mr. G. Coombes.

Federation of British Audio, Landseer House, 19 Charing Cross Rd., London, WC2HOES, (01) 930-3206. Telex: 296215 BREMA G. Contact: Mr. I.S. Tiefenbrun.

Fraser-Peacock ASS (Cassettes) Ltd., 204 Dunsford Rd., Wimbledon, London, SW198DR, 946-4288. Pres.: Mr. G.F. Peacock; Sales Mgr.: Mr. P. West.

E. Hannibal & Co. Ltd., Pinfold Rd., Thurleston, Leicestershire, LE4 8AP, (0533) 695413. Telex: 34827. Fax: (0533) 601072. Sales Mgr.: B. J. Smith. (Sleeves—LP)

Independent Tape Duplicators Ltd., Unit 21, Farraday Rd., Rabans Ln., Aylesbury, HP193RY, (0296) 27211. Telex: 838705. Pres.: R. Jackson-Moore; Sales Mgr.: M. A. McLoughlin.

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Plastic Sales Leicester Ltd., 10/12 Dartford Rd., Leicester, LE2 7PQ, (0533) 833-691.

Positive Mgmt., 17 Station Rd., London, SE255AH, (01) 771-5777. Pres.: Steve Hutchins; Sales Mgr.: Pat Renham; Gen. Mgr.: Dave Lucy.

Power Pix Int'l Picture Library, 35 North St., Tillingham, Essex, CM0 7TR, (0621) 87614. Telex: 995411. Pres.: Dennis Power.

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Purpax Plastics Ltd., 2 Factory, Robertstown Ind'l Estate, Aberdare, Scotland, C8448HD, (0685) 87454. (Sleeves—LP & 45)

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S R T Sales Ltd., 987 High Rd., London, N12, (01) 446-3218, 0480-61880, Sales Mgr.: Karen Richardson; Managing Dir.: David Richardson. Accounts Mgr.: Sarah Richardson. (Sleeves—LP & 45)

Senol Printing Co., Sandiford Rd., Sutton, Surrey, SM3 9RD, (01) 641-3890. Telex: 934618 SENOL G. Sales Mgr.: Chris Bennett; Dir.: Anthony Long. (Sleeves—LP)

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Vintage Jazz Music Society Records, 12 Slough Ln., Kingsbury, London, NW9 8QL, (01) 205 2587. Sec.: Steve Lane. (Jackets & Sleeves—LP)

Waxie Maxie Press & Radio Promotion, 284 Derinton Rd., Tooting, London, SW 17, (01) 672-6918. Pres.: Max Needham; Sales Mgr.: Ursula Needham.

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Wood Labels Ltd., 32 Church St., Dagenham, Essex, RM109UU, Fax: (01) 5958367. Pres.: Peter Wood; Sales Mgr.: Phil Douglas; Contact: Paul Wood. (Jackets & Sleeves—LP & 45)

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Studio Republic, 47 High St., Pinner, Middlesex, HA5 5PJ, (01) 868 5555, (01) 866 5555. Studio Mgr.: J. Bales. (Shrinkwrap only)

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Magnetics Products Ltd., 1-3 Uxbridge Rd., Hayes, Middlesex, England, UB4 0SY, (01) 561 0922. Cable: Fax: (01) 573 9623. Telex: 917029 CMPUK. Managing Dir.: Mike Edwards.

Product(s): Raw only-Cass. & Lube Tape Audiopak Cart. **Nat'l Panasonic (UK) Ltd.**, 300-318 Bath Rd., Slough, Berks, SL1 6JB, (0753) 34522. Cable: PANASONIC. Telex: 847652. Sales Mgr.: T. Nishigaki; Managing Dir.: A. Imura.

3M United Kingdom Ltd., Box 1, 3M House, Bracknell, Berks, RG121JU, (0344) 426726. Telex: 849371. Managing Dir.: R. O. Baukol.

TAPE, SUPPLIES & ACCESSORIES MFRS.

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Amos of Exeter Ltd., Weircliffe Court, Exwick, Exeter, Devon, EX4 1AG, 0392-72132. Cable: Amos EXETOR. Telex: 42786 AMOS G. Pres.: R. E. Amos; Sales Mgr.: R. E. Amos.

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CBS Precision Mouldings, Waterton Industrial Estate, Bridgend, Mid Glamorgan, CF313YN, (0656) 61411. Telex: 497966 CBSBRI G. Plant Dir.: P. Rimell. Sales: Allison Ogles.

Audio—Cassettes & CD Storage Boxes. **Canford Audio PLC**, Crowther Rd., Washington, Tyne & Wear, NE380BW, (091) 417-0057. Cable: CANFORD WASHINGTON. Telex: 538 202 CANFRD G. Fax: (91) 416 0392. Pres.: Iain Elliott; Sales Mgr.: Steve King; Export Sales: Christine King.

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Video—Blank Ampex, BASF tape. **Strand Video Entertainment Ltd.**, Strand House, Condon Close, Three Legged Cross, BH216SZ, (0202) 825253. Telex: 41126 STRAND G. Pres.: M. K. Campbell, Sales Mgr.: K. Pereira.

Audio—Head cleaners, Maintenance kits strand. Video—care kits head cleaners dust covers strand. **3M United Kingdom Ltd.**, Box 1, 3M House, Bracknell, Berks, RG121JU, (0344) 426726. Telex: 849371. Managing Dir.: R. O. Baukol.

Vintage Jazz Music Society Records, 12 Slough Ln., Kingsbury, London, NW9 8QL, (01) 205 2587. Sec.: Steve Lane. Audio—Packaging.

Wood Printing Group, LTD., 30-32 Church St., Dagenham Essex, England, (01)-595-5115, (01) 593-5686, Fax: (01) 595-8367. Pres.: Paul Wood; Sales Mgr.: Peter Wood; Sales: Phil Douglas.

World of Video Ltd., 329 Hunslet Rd., Cassette House, Leeds, LS101NJ, (0532) 706066. Telex: 55293 CHACOM

G PROTAPE. Pres.: J. B. Rhodes; Sales Mgr.: Hilary Rhodes.

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Audio—James Yorke Ferric & Chrome Audio + Date Cassette. **James Yorke Ltd.**, Oak House, High St., North Leach, Gloucestershire GL54 3ET.

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Fono-Musica S.A., Arapey 1401, Montevideo, 20 30 72, Pres.: Brito Werther.

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Renvar S. A., Paraguay 2253, Montevideo, 234591, 234593, Cable: MONTECARLO TV, Telex: MCGARLU UY 23052, Dir. Gen.: Hugo Romay Salvo; Admin. Gen.: Pedro Mino; Dir. Artístico: Alfredo Leiros.

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Label(s): (Owned) Sendor, Manchester, (Licensed) London, Copacabana, Trova, American Recording. **Trova**, See Sendor S.A.

MUSIC PUBLISHERS

April Music Int'l, See Tacuara Ltda. **C B S Music Int'l**, See Tacuara Ltda.

Melograf, See Tacuara Ltda. **Relay**, See Tacuara Ltda. **Tacuara Ltda.**, Nicaragua 1478, Montevideo, 297530, Telex: NAVIOLA UY 23087, Pres.: Enrique Abal Olliu, Gen. Mgr.: Adriana Beisso.

ACCESSORY SUPPLIERS

BASF Uruguay, Calle Venezuela 1211, Montevideo, 1925. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

DISPLAY & OTHER FIXTURES

Sendor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Olliu. Product(s): Tape—Browser Boxes (audio).

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Asociacion de Educadores Musicales, Pablo de Maria, Montevideo, 1561, 41-45-65. Pres.: Nilida Gonzalez Genta.

Asociacion Estudiantes de Musica (AEMUS), Colonia, Montevideo, 1065, Pres.: Zulma Harambure; Vice Pres.: Enrique Visca.

Asociacion Uruguaya de Musicos, Maldonado, Montevideo, 983, 98-73-70. Pres.: Alfonso Coronel; Vice Pres.: Julio C. Baltar.

Camara Uruguaya del Disco, Danelones, Montevideo, 1974, 4-30-52. Pres.: Norman Arlin; Vice Pres.: Ricardo Gioisca Zamalvide.

Centro Cultural de Musica, Av. 18 de Julio 1006, 6th Floor, Montevideo.

Juventudes Musicales del Uruguay, Rio Negro 1228, Montevideo, 90-55-75. Pres.: Hector Tosar; Sec. Gen.: Maria Tania Siver.

Sociedad Uruguaya de Interpretes (SUDEI), Canelones 1090, Montevideo, Pres.: Orlando Romanelli; Vice Pres.: Rogelio Coll.

POLYBAG & SHRINKWRAP

Amalgamated Kempner Group, 498 Honeypt Ln., Stanmore, Middlesex, HA7 1JZ, (01) 952 5262. Telex: 21400 KEMPNR G. Pres.: Richard Jankel; Sales Mgr.: Simon Mazzollo. (Shrinkwrap only)

Audio + Video Ltd., 48 Charlote St., London, W1P 1LX, (01) 580-7161. Telex: 22345. Pres.: Mng. Dir.: I. C. Panaman; Sales Mgr.: Andrew Bourne; Adv. Mgr.: Don Ubsdell. (Shrinkwrap only)

COPS, The Studio, Kent House Station Approach, Barnmean Rd., Beckeham, Kent, BR31LD, (01) 7788556. Telex: 916572 COPS G. Pres.: Elie Dahdl. (Shrinkwrap only)

4 M Ltd., Faraday Rd., Aylesbury, HP193RY, 0296 27211. Telex: 838705 TAPEUK G. Pres.: Roy Jackson-Moore; Sales Mgr.: Mike McLoughlin. (Shrinkwrap only)

S. Kempner Ltd., 498 Honeypt Ln., Stanmore, Middlesex, HA7 1JZ, (01) 952-5262. Telex: 21400. Pres.:

Sociedad Uruguaya de Musica Contemporanea, Casilla de Correo, Montevideo, 1328, Pres.: Hector A. Tosar; Sec.: Carlos da Silveira.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

A G A D U (Asociacion Gen. de Autores del Uruguay), Canelones, Montevideo, 1130, 90-31-88. Pres.: Antonio Italliano; Gen. Mgr.: Rodolfo M. Cosentino.
Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Olliu.

RECORD PROMOTION (Including Public Relations & Marketing)

Imprenta AS, Box 1600, Montevideo, 387, 95 35 53, 95 32 02. Telex: 737. Pres.: Jorge de Arteaga; Sales Mgr.: Frido Leib.
Imprenta Garcia SA, Rio Branco, Montevideo, 1481 83, 90 51 75, 90 63 80. Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.
Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Olliu.

TAPE CUSTOM DUPLICATORS

FIMASA (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo, 91 60 74. Telex: 901. Pres.: Jose Pedro Lopez Vidaur.
Ricardo & Rodolfo Gioscia SA, 18 de Julio, Montevideo 1100, 91 60 74. Telex: 901. Pres.: Rodolfo Mario Gioscia.
Sondor S. A., Nicaragua 1478, Montevideo 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Olliu.
 Audio: Cassette, High Speed.
 Video: ¾ U-matic Cassette, ½ VHS Cassette.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

FIMASA (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo, 91 60 74. Telex: 901. Pres.: Jose Pedro Lopez Vidaur.
Lagonmarino SA, Sarandi 429, Montevideo, 90 23 45.

PLATING, PROCESSING & PRESSING PLANTS

FIMASA (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo, 91 60 74. Telex: 901. Pres.: Jose Pedro Lopez Vidaur.
Ricardo & Rodolfo Gioscia SA, 18 de Julio, Montevideo, 1100, 91 60 74. Telex: 901. Pres.: Rodolfo Mario Gioscia.
Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Olliu.
 Pressing capacity: 45—5,000 per month; LP—10,000 per month.

TAPE PACKAGING & LABELING SERVICES

Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo;

SONOGRAFICA

SONOGRAFICA, C.A. (Distribuidora)

Apdo. 19347 Caracas 1014-A
 (02) 483-8633 Telex - 21195 SONO VC

Vice-President: Gabriel Rakower
General Manager: Klaus Koller
A & R Manager: Alvaro Serrano
Int'l Dir.: Arcadia Acevedo
Studio: Carlos Abreu
Music Publishing: Luisa Flores
Labels: (owned): Sonografica
Licensed: Polygram, A & M, Discomagic, Fonovideo, Solar, Engima, Velvet

Sales Mgr.: Enrique Abal Olliu. (Inserting, Collating, Labeling & Mailing)

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

APSA (American Prodn. SA), Av. Italia 4230, Montevideo, 59-42-17. Pres.: Gen. Mgr.: Norman Arlin; Sales Mgr.: Eduardo Castro, Dave Vera; Dir.: David Wegbraut.
 Audio: Cassette.
Sondor S. A., Nicaragua 1478, Montevideo, 1478, 29 75 30. Telex: ZONALIB UY 6499. Pres.: Enrique Abal Salvo; Sales Mgr.: Enrique Abal Olliu.
 Audio: Sondor.

ENVELOPES & MAILERS

Imprenta Garcia SA, Rio Branco, Montevideo, 1481 83, 90 51 75, 90 63 80, Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

JACKETS, SLEEVES & LABELS

Artegraf Ltd., Florida 1477, Montevideo, 98 60 38.
FIMASA (Fabrica de Instrumentos Musicales & Afines SA), Nueva York 1176, Montevideo, 91 60 74. Telex: 901. Pres.: Jose Pedro Lopez Vidaur. (Jackets—LP)(Sleeves—LP)
Ricardo & Rodolfo Gioscia SA, 18 de Julio, Montevideo, 1100, 90 01 13. Cable: GIOSPIANO. Telex: 901. Pres.: Rodolfo Mario Gioscia. (Jackets—LP & 45)(Sleeves—LP & 45)
Imprenta Garcia SA, Rio Branco, Montevideo, 1481 83, 90 51 75, 90 63 80, Rec. Ind. Serv. Mgr.: Israel Garcia Aturaola.

VENEZUELA

RECORD COMPANIES

Corporacion Latinoamericana Del Disco-Cordica, Calle Milan Los Ruices Sur, Caracas, 1071-A, (582) 22.64.22, Cable: L-2897-Odeonsa, Telex: 24980 LADCA VC, Pres.: Wilhelm Ricken; Gen. Mgr.: Helga Mosienner.
 Label(s): (Owned) Color, (Licensed) RCA, Motown, Chrysalis, Hansa, Jive, Tambo. (L)
Discomoda Records & Tapes, 4ta. Calle Ind. Carapa, Caracas, DF, (02) 49749194, Cable: DISCOMODA, Telex: 29352 DIJRV, Pres.: Cesar Roldan; Gen. Mgr.: Wolfgang Roldan; Gen. Coord./Sales Mgr.: Clemente Pena; Int'l Dir./Sales: Dwight D. Roldan; Record Plant Mgr.: Jose D. Roldan.
 Label(s): (Owned) Discomoda, Mucer Int'l, (Licensed) Top Ten Records & Tapes, Kim Records, Inc.
L Discoteca, C. A., Calle Milan, Edif. La Discoteca, Caracas, Miranda, 1071-A, (02) 22 64 22, Cable: LADICOTECA, Telex: 24980 LADCAVC, Pres.: Wilhelm Ricken; Vice Pres.: Bernhard Brecht; Gen. Mgr.: Klaus Koller.
 Label(s): (Owned) Top Hits, Sonus, Araguane, Lad, Panart, (Licensed) Musart, Costeno.
 US Reps.: Th Records & Tapes (Miami, FL); Ansonia (East Rutherford, NJ).
 Int'l Reps.: Discos Musart (Mexico); Codisco (Colombia).

Distribuidora Sonografica, C.A.

Dolores a Pte. Soublette, Cent. Emp., Caracas, (02) 483-8633, 483-6922, Telex: 21195, E-Mail: 19347, 1014-A, Vice Pres.: Sr. Gabriel Rakower; Gen. Mgr.: Dr. Klaus Koller; Mgr. A & R: Sr. Alvaro Serrano; Int'l Dir.: Arcadia Acevedo; Studio: Carlos Abreu.
 Label(s): (Owned) Sonografica, (Licensed) Velvet, PolyGram, A & M, Discomagic, Fonovideo, Solar, Enigma.
 US Reps.: Sonotone (Opaloka, FL).
 Int'l Reps.: Discos Fuentes (Atr Mco); El Virrey (Lima, Peru); Fedisco (La Costa, Guayaquil). (CD-Distributor)

El Palacio de la Musica, S. A., Apartado 3637, Caracas, DF, 1010-A, (02) 934311, Cable: PAMUSICA, Telex: 29118 9PAMUS VC, Pres.: Ernesto Aue; Vice Pres.: Miguel A. Pina; Dir.: Nelida Pietri.
 Label(s): (Owned) Palacio, Solex, HB, Gramsa, Televen, (Licensed) Disques Delphina, Peerless, Discosa Group, Fania Group, Caiman Records, Inc., Algar Records. (CD-Distributor)
Record Hit, See "Codiscos" Compania Colombiana de Discos, S. A.
Sindicato Mahamo, C.A., Dolores a Puente Soublette, Sur 4-Piso 1, Caracas, 1014-A, 58 (2) 483 86 33, Telex: 21195, Vice Pres.: Gabriel Rakower; Gen. Mgr.: Klaus Koller.

Sono Rodven, See "Codiscos" Compania Colombiana de Discos, S. A.
Sonografica, See Distribuidora Sonografica, C.A.
Velvet De Venezuela S. A., Rio A Pte. Soublette edf Andrea Doria 1, Caracas, DF, 1010, Cable: VELVESA, Telex: 27725 VELVE VC, Pres.: Jose Page Barrios; Int'l Mgr.: Julio Gonzalez; Label Mgr.: Guillermo J. Page; A & R: Francisco Contreras.
 Label(s): (Owned) Velvet de Venezuela, Sonoven C. A., Corpodisco C. A., Disqueras Unidas.
Velvet Venezuela SA, Box 101-19134, Caracas, 414062. (Franchise)

MUSIC PUBLISHERS

Amanecer Ediciones Musicales, See Orbe Ediciones Musicales, S.A.
Ansonia, (LICENCE), See Universal Music Pub.
Discomoda, See Orbe Ediciones Musicales, S. A.
Earth Pub. Corp., (LICENCE), See Universal Music Pub.
Edifon, S R L, (LICENCE), See Universal Music Pub.
Edimusa, (LICENCE), See Universal Music Pub.
Fermata Do Brasil, (LICENCE), See Universal Music Pub.
Grupo Editorial R C A, (LICENCE), See Universal Music Pub.
Mafes, See Orbe Ediciones Musicales, S. A.
Orbe Ediciones Musicales, S.A., 4ta. Calle Ind. Carapa, No. 40, Antimano, Caracas, DF, 02, (02) 49749194, Cable: discomoda, Telex: 29352 DIJRV, Pres.: Cesar Roldan, Gen. Mgr.: Wolfgang Roldan, Prof. Mgr.: Jesus Colmenarez.
P A M S C O (Editorial Pan American Music Service Corp.), (LICENCE), See Universal Music Pub.
Pamso, See Orbe Ediciones Musicales, S.A.
SBK/Columbia C.A., Avenida Principal Los Cortijos de Lourde, Caracas, 58-2-239-6106, Telex: 395-290-38, Gen. Mgr.: Mario R. Garcia.
Sochem (Sociedad Chilena De Ediciones Musicales Ltda.), (LICENCE), See Universal Music Pub.
Sono-Inter, (LICENCE), See Universal Music Pub.
Sonoeditora, C.A., (SONOGRAFIA), Avda. Sur 4 EDF. Centro Emprsl. 4 Piso 1, Caracas, (02) 483-86-33, Telex: 21195, E-Mail: 19347 Caracas, Pres.: Peter Bottome, Gen. Mgr.: Gabriel Rakower, Prof. Mgr.: Luisa Flores.
Unimusic, Inc., (LICENCE), See Universal Music Pub.
Universal Music Pub. C.A. (Unimusic), Calle Milan 402, Caracas, 1071-A, (00582) 226422, Cable: unimusic, Telex: 24980 ladca vc, Pres.: Wilhelm Ricken, Contact: Bernhard Brecht.

ACCESSORY SUPPLIERS

Allum's Maracaibo Import CA, Centro Plaza, Nivel Ave., Caracas, 1062, (02) 283-8031. Cable: STEREO. Telex: 31183. Pres.: Gen. Mgr.: D. Fernandez; Sales Mgr.: Mary Allum; Exec. VP: Irvin K. Allum, Jr.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (45 rpm adaptors), Turntable Mats, Replacement Styl; Tape—Cases, Head Cleaners, Bulk Erasers, Leader Tape, Splicing Tape & Equip.
BASF Venezuela, Multicentro Macaracuay Piso 10, Caracas, 1071.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Fabrica Venezolana De Discos, C.A. "Favedica", Cueta (4ta) Calle Urbanizacion Ind'l., Caracas, (02) 49 74 91, (02) 49 74 94. Cable: F 3016 FAVEDICA. Pres.: Cesar Roldan; Sales Mgr.: Clemente Pena.
 Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

DISPLAY & OTHER FIXTURES

Fabrica Venezolana De Discos, C.A. "Favedica", Cueta (4ta) Calle Urbanizacion Ind'l., Caracas, (02) 49 74 91, (02) 49 74 94. Cable: F 3016 FAVEDICA. Pres.: Cesar Roldan; Sales Mgr.: Clemente Pena.
 Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Fabrica Venezolana De Discos, C.A. "Favedica", Cueta (4ta) Calle Urbanizacion Ind'l., Caracas, (02) 49.74.91, (02) 49.74.94. Cable: F 3016 FAVEDICA. Pres.: Cesar Roldan; Sales Mgr.: Clemente Pena.
S A C V E N (Sociedad de Autores & Compositores de Venezuela), Edif. VAN, 9th Floor, Caracas, 1050, 41-01-23. Chief Exec.: Jose Page Barrios.

RECORD PROMOTION (Including Public Relations & Marketing)

Fabrica Venezolana De Discos, C.A. "Favedica", Cueta (4ta) Calle Urbanizacion Ind'l., Caracas, (02) 49.74.91,

(02) 49.74.94. Cable: F 3016 FAVEDICA. Pres.: Cesar Roldan; Sales Mgr.: Clemente Pena.
Seneca & Co., Box 18, Concordia 5050A, San Cristobal, 29529, (076) 43-53-37. Pres.: Eduardo Mendez U.; Sales Mgr.: Ricardo Marquez R.

TAPE CUSTOM DUPLICATORS

Babbit Records, Rio A Puente Soublete, Edif. Andrea, Caracas, 101, (582) 410123.
Fabrica Venezolana De Discos, C.A. "Favedica", Cueta (41a) Calle Urbanizacion Ind'l., Caracas, (02) 49 74 91, (02) 49 74 94, Cable: F 3016 FAVEDICA. Pres.: Cesar Roldan; Sales Mgr.: Clemente Pena. Audio: Cassette.
Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas, 1100, (02) 49 74 91. Cable: FAVEDICA.
Lider Multicassette CA, Apdo. 19134, Rio a Puente Soublete, Caracas, 101, (02) 42 76 32
PolyGram Discos SA, Apdo. 5458, Edificio PolyGram 1st Floor, Caracas, 1070 A, (02) 35 08 25. Cable: POLYDOR. Telex: 24235. Gen. Mgr.: Heiga Mosliener.
Rodven Disco C. A., Apartado 67203, Plaza Las Americas, Caracas, 1061A, Pres.: Rodolfo Miranda; Sales Mgr.: Norberto Giglio.
Sonografica CA (Ind'l), Apdo. 19347, Caracas, 1014A, (02) 41 39 91. Telex: 21195. Sales Mgr.: Gumersindo Miranda; Gen. Mgr.: Gerardo Rodriguez.
Sonus Electronica CA, Apdo. 70380, Edificio La Discoteca, Caracas, 107, (02) 22-64-22. Cable: SONUS.

PLATING, PROCESSING & PRESSING PLANTS

Criodisca (Productora Criolla de Discos CA), Apdo. 70498, Edificio La Discoteca, Caracas 107, (02) 22 64 22. Cable: LADICOTECO.
Dark (Fabrica de Discos), Apdo. 8087, Avda, Caracas 101, (02) 49 49 09, (02) 49 80 79.
Fabrica Venezolana De Discos, C.A. "Favedica", Cueta (41a) Calle Urbanizacion Ind'l., Caracas, (02) 49.74.91, (02) 49.74.94, Cable: F 3016 FAVEDICA. Pres.: Cesar Roldan; Sales Mgr.: Clemente Pena. Pressing capacity: 45—30,000 per Month; LP—120,000 per Month.
Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, Caracas 1100, (02) 49 74 91. Cable: FAVEDICA.
Gramsa (Grabaciones de America SA), Pledras a Pte. Restaurador 128, Caracas 101, (02) 41 54 22. Cable: PAMUSICA. Telex: 26232.
Rodven Disco C. A., Apartado 67203, Plaza Las Americas, Caracas, 1061A, Pres.: Rodolfo Miranda; Sales Mgr.: Norberto Giglio.
S A C V E N (Sociedad de Autores & Compositores de Venezuela), Edif. VAN, 9th Floor, Caracas, 1050, 41 01 23. Chief Exec.: Jose Page Barrios.
Sonografica CA (Ind'l), Apdo. 19347, Caracas 1014A, (02) 41 39 91. Telex: 21195. Sales Mgr.: Gumersindo Miranda; Gen. Mgr.: Gerardo Rodriguez.

TAPE PACKAGING & LABELING SERVICES

Fabrica Venezolana De Discos, C.A. "Favedica", Cueta (41a) Calle Urbanizacion Ind'l., Caracas, (02) 49 74 91, (02) 49 74 94, Cable: F 3016 FAVEDICA. Pres.: Cesar Roldan; Sales Mgr.: Clemente Pena.

BLANK TAPE MANUFACTURERS

BASF Venezolana SA, Apdo. Edificio BASF, Calle Milan, Caracas, 107, (02) 22-72-22. Pres.: Roland Schempf; Sales Mgr.: Jeanette Mendez; Gen. Mgr.: Hans Albrecht.
Favedica (Fabrica Venezolana de Discos CA), Apdo. 3402, 4a Calle Urbanizacion, #40, Caracas, 101, (02) 49-74-91. Cable: FAVEDICA. Pres.: Cesar Roldan; Gen. Mgr.: Jusos Colmenares.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

Allum's Maracaibo Import CA, Centro Plaza, Nivel Ave., Caracas, 1062, (02) 283-8031. Cable: STEREO. Telex: 31183. Pres.: Gen. Mgr.: D. Fernandez; Sales Mgr.: Mary Allum; Exec. VP: Irvin K. Allum, Jr.
Rodven Disco C. A., Apartado 67203, Plaza Las Americas, Caracas, 1061A, Pres.: Rodolfo Miranda; Sales Mgr.: Norberto Giglio.

ENVELOPES & MAILERS

Fabrica Venezolana De Discos, C.A. "Favedica", Cueta (41a) Calle Urbanizacion Ind'l., Caracas, (02) 49 74 91, (02) 49 74 94, Cable: F 3016 FAVEDICA. Pres.: Cesar Roldan; Sales Mgr.: Clemente Pena.

JACKETS, SLEEVES & LABELS

Fabrica Venezolana De Discos, C.A. "Favedica", Cueta (41a) Calle Urbanizacion Ind'l., Caracas, (02) 49 74 91, (02) 49 74 94, Cable: F 3016 FAVEDICA. Pres.: Cesar Roldan; Sales Mgr.: Clemente Pena.
Rodven Disco C. A., Apartado 67203, Plaza Las Americas, Caracas, 1061A, Pres.: Rodolfo Miranda; Sales Mgr.: Norberto Giglio.

WEST GERMANY

RECORD COMPANIES

A.R.I.S., Carl Bertelsmann Strasse 161, Gutersloh 1, 4830, (05241) 801, Telex: 933787, Mgr. Import Services: Michael Poerschke.
AGM Schallplatten-Musikkassetten-Produktion und Vertrieb Arno Gra, Kisslingweg 44, Muhlacker, 7130, (0 70 41) 47 66, Telex: 7 263 721, Owner: Arno Graul. Label(s): (Owned) AGM.
AIA Records, Leopoldstr. 11-13, Dusseldorf 1, 4000, (02 11) 36 45 45, Owner/Managing Director: Ralf Krueger. Label(s): (Owned) AIA (Vertrieb: selbst und kosmos Corporation, 6780 Pirmasens, (Licensed) BS Modern Music.
AMV-Records, Ohlekamp 10, Ellerhoop/Hmb, 2201, (0 41 20) 10 77, Telex: 2 18 300, Owner: Thomas Baur. Label(s): (Owned) Debut, HOR ZU, Raubbau, Sounds & Visions, (Licensed) Peninsula, Prism. Int'l Reps.: Rainbow Future Ltd.
APM Records, Diepenbeekallee 4, Koln 40, 5000, (0 22 34) 7 96 72, 46 11, Produktion: Udo Kamjunke; Promotion: Lil Trube. Label(s): (Owned) APM (Vertrieb: ADS der EMI Electrola, 5000 Koln, Deutsche Grammophon, 2000 Hamburg, EMI Electrola, 5000 Koln, Wishbone Records, 4630 Bochum.
ARC Music GMBH, Gutenbergstr. 29, Reinbek, 2057, (0 40) 7 22 30 06, Telex: 2 165 426, Managing Director: Herbert Nottrodt. Label(s): (Owned) Eulenspiegel, (Licensed) Autogram, Claddagh, Everest, Highway, Lismor, Mulligan, Peerless Mexico, Plant Life, Polygram Irland, Tara, Zuckerman Brasilien.
ARE Music Verlagsgesellschaft mbH, Drosselweg 7, Wolfsburg, 3180, (0 53 61) 1 22 56. Label(s): (Owned) ARE.
ASD EMI Electrola GMBH, Ausland Sonderdienst, Giritzweg 20, Postfach 30 03 29, Koln 30 (Vogelsang), 5000, (02 21) 49 02-0, Telex: 8 881 646, Leitung: Friednch Deeg. Label(s): (Owned) EMI Labels (s. EMI), (Licensed) veroffentliche Werden), der Welt, Heavy Metal, Mars, MD + G, Monitor, Oriental.
Aarton Verlag Ewald Schumacher, Forchenweg 21, Bretzfeld-Schwabbach, 7117, (0 79 46) 4 34. Label(s): (Owned) Aarton, Casino, Mega, Partner, Violet. Int'l Reps.: Mega.
Abenteuer, See Miller Int'l Schallplatten GmbH.
Acanta, See RCA Schallplatten GmbH.
Afinilly, See Charly Schallplatten GmbH.
Ahom, See Frank Dostal Musikproduktion.
Aircraft Music Produktion und Verlag, Heinz Faltermann GbR, Franconvillestr. 10, Viernheim, 6806, (0 62 04) 58 03, Managing Director: Heinz Faltermann. Label(s): (Owned) Aircraft, Krawall. Int'l Reps.: siehe MKW-Music.
Airlift Tontrager Vertriebs GmbH (IFPI), Clausewitzstr. 4/11, Berlin 12, D-1000, (0941) 56 13 51. Label(s): (Owned) Airlift, Firebird, (Licensed) Hoehner.
Akropolis Musik & Film GmbH, Mauriliussteinweg 5, Koln 1, 5000, (02 21) 23 19 00, Managing Director: Peter Power; Managing Director: Uly Jonas; Presse und Promotion: Gerlinde Ahlbaumer. Label(s): (Owned) Akropolis, (Vertrieb: EMI Electrola, 5000 Koln 41). Int'l Reps.: Siehe EMI Electrola.
Album Records, Postfach 18 52 42, Essen, D-4300, (02054) 4325, Managing Dir.: Ulla Gventher. Label(s): (Owned) Album, Atlas.
All-Star, See Deutsch Austrophon GmbH.
All-Wa, See Deutsch Austrophon GmbH.
Alpha-Records, Postfach 12 01, Wertheim/Main, 6980, (0 93 42) 8 41 55. Label(s): (Owned) Alpha.
American Clave, See Verabra Records.
Ananas Musikproduktion, Basaltwerk 1, Gersfeld, 6412, (0 66 54) 12 59. Label(s): (Owned) Ananas.
Another Record Co. GmbH, Rahlstedter Str. 65, Hamburg 73, D-2000, (040) 673 35 37, Telex: 2165513, Pres.: Mike Thulke.
Antagon Musikgesellschaft Jens Michow (IFPI), Lenhartstr. 15, Hamburg 20, D-2000, (040) 48 44 43, Telex: 2173473.

Label(s): (Owned) Antagon, (Licensed) Hexagon.
Antenna Musik GmbH, Glockengieserwall 3, Hamburg 1, 2000, (40) 30 87 315, Telex: 212998, Managing Dir.: Michael Kramer.
Antoni Records Musikproduktion, Bachstr. 28a, Sindelfingen, 7032, (0 70 31) 8 46 31, 8 36 14, Managing Director: Georg Dull; Management und Promotion: Gunter Dull; Presse: Kurt Bauer; Vertrieb: James B. Mientjes. Label(s): (Owned) Antoni.
Int'l Reps.: Holland: PTW-Records (Luxemburg); PM Int'l (Osterreich); Koch-Records.
Ariane Records International Ltd., German Branche, Grillparzerstr. 54, Frankfurt/Main 1, 6000, (0 69) 5 60 28 26, Telex: 4 189 927. Label(s): (Owned) Ypsilon.
Ariola Eurodisc GmbH, Steinhäuser Str. 3, München 80, D-8000, (089) 4136-1, Telex: Eurodisc 523487, Pres.: Monti Luftner; Managing Dir.: Friedrich Schmidt; Dep. Managing Dir. Mktg.: Albert Czapski; Dep. Managing Dir. A & R: Jochen Kraus; Dir. Finance & Admin.: Christoph Schmidt. Label(s): (Owned) Ariola, Arista, Eurodisc, Hansa, (Licensed) Virgin, Rush, Montana, Coconut, Global, CGD, Baby Records, Bonairs, Island, Chrysalis, Melodia, Musiza, Redbus, Supraphon, Towerbell. (CD-Manufacturer/Distributor)
Ariola Import Service, Carl-Sertelsmann-Str. 161, Gutersloh, 4830, (0 52 41) 80 33 16, Telex: 933 787, Fax: 1 20 30, Leitung: Michael Poerschke. Label(s): (Owned) Ariola-Labels (Ariola), (Licensed) Musikiste, Palo Alto, PPM, Punkt-Music Record Service, Antilles, Audio Fidelity, Enterprise, JVC-Japan, Kingdon.
Arista, See Ariola Eurodisc GmbH.
Arminia Musikproduktion Erich Storz (IFPI), Hauptstr. 114, Osterode am Harz, D-3360, (05222) 73041, Telex: 965154. Label(s): (Owned) Arminia, Storz, (Licensed) Bella Musica, Emston.
Aronda Schallplattenproduktion und Vertrieb, Frankfurter Landstr. 7, Postfach 11 33, Bad Homburg, 6380, (0 61 72) 4 68 36, Owner: Edith Muller. Label(s): (Owned) Aronda.
Int'l Reps.: Argentinien: Discos CBS, Benelux: Radio Music, Nederland, Basart Records, Bussum (Holland), Basart Records, Brussel (Belgium), Italien: Saar Records, Milano Mexico, Brasilien: Discos CBS, Rio.
Arrow, See Idee Tontrager GmbH (IFPI).
Artiphon, See Deutsch Austrophon GmbH.
As Artist Service GMBH, Eppendorfer Baum 13, Hamburg 20, 2000, (0 40) 47 80 22, 48 70 88/89, Telex: 2 163 078, Managing Director: Elke R. Heitkamp. Label(s): (Owned) AS, Tortuga, (Licensed) Bruton-Music.
Aspekte, See Teldec Schallplatten GmbH.
Astra Musikproduktion, Alemannenstr.20, Berlin 38, 1000, (0 30) 8 03 70 57/58, Telex: 1 82 774, Owner: Jurgen Fuchs. Label(s): (Owned) Astra.
Asylum, See WEA Musik GmbH.
Atco, See WEA Musik GmbH.
Atlantic, See WEA Musik GmbH.
Atlantis, See Charly Schallplatten GmbH.
Atlas, See Album Records.
Attica, See Edition Emscherland.
Aubumu Augsburg Buch und Musikverlag, Frauendorferstr. 11, Augsburg, 8900, (08 21) 3 36 86, 51 34 91, Managing Director: Bernhard Leitenmaier; Managing Director: Arno Lob. Label(s): (Owned) AuBuMu.
Audio Components Vertriebs GmbH, Postfach 762104, Ackermannstr. 36, Hamburg 76, D-2000, (040) 22 57 19, Telex: 211885. Label(s): Richardson (United States). (Importer)
Audio Trade GmbH (IFPI), Gartenstrabe 26, Mulheim/Ruhr, D-433, (0208) 44646. Label(s): (Owned) ATR MasterCut, Gale, (Licensed) Lyrixn, Opus 3, Proprius, Three Blind Mice, Umbrella.
Audiolab Tonstudio GMBH, Zimmersmuhlenweg 27, Oberursel 1, 6370, (0 61 71) 5 15 25, Managing Director: Paul-Gerhard Landsiedel; Managing Director: Hans Peter Sorger. Label(s): (Owned) Intermezzo.
Aufuhr records Musikproduktionen Verlag und Organisations, Mozartstr. 4, Herne 2, 4690, (0 23 25) 79 78 00. Label(s): (Owned) Aufuhr, Exit.
Aurophon Tonstudio, Hauptstr. 41, Staufen, 7831, (0 76 33) 71 71, 60 63, Telex: 7 721 750. Label(s): (Owned) Aurophon.
Autogram Records, Burgstr. 9, Nottuln, Munster, D4405, (02502) 8151, A & R Dir.: Willy Schwenken; Sales & Promo.: Christiane Reusens. Label(s): (Owned) Autogram, Autophon, Autonom, Monogram, Roots, Doctor. (CD-Manufacturer/Distributor)
Autonom, See Autogram Records.
Autophon, See Autogram Records.
Avenue, See Hammer Musik GmbH.
Aves, See Avon Musik GmbH.
Aves Records & Tapes GmbH (IFPI), Harvestehuderweg 21, (040) 41, 79 07 00, Telex: 212659. Label(s): (Owned) Aves, Avia, Avon.
Avon, See Intercord Tongesellschaft mbH.
Avon Music GmbH, Harvestehuder Weg 21, Hamburg,

- (04) 41 70 07, Telex: 2 12 659 avas d, Managing Dir.: Horst F. Schmolzi; Gen. Mgr.: Michael Moeller.
Label(s): Avon, Aves, yxa. (CD-Manufacturer/Distributor)
- Az Records GmbH**, Alleestr. 67, Duisburg, 4100, (02 03) 56 06 86, Telex: 8 551 464, Managing Director: Hans Muller; Vertrieb: Rosemarie Muller; Vertrieb: H. Heidenreich; Promotion: Horst Goetze; Marketing: Borath Werbung.
Label(s): (Owned) AZ, Flower, Juventus, (Licensed) Blitz.
- BRM Bosworth Recorded Music**, Richartzstr. 10/Postfach 10 02 05, Cologne 1, D-5000, (0221) 211479, (0221) 230882, Gen. Mgr.: Reimar Segebrecht; Deputy Mgr.: Anton Beck; Promo. Mgr.: Heinz Eckert.
Label(s): (Owned) BRM, (Licensed) Sympatic, Duraphon, Vienna.
- B T N**, See RCA Schallplatten GmbH.
- BYG**, See Charly Schallplatten GmbH.
- BBC**, See Intercord Tongesellschaft mbH.
- BLM Beata Lentz Musik**, Hubertusstr. 11, Bad Honnef 6 (Himberg), 5340, (0 22 24) 8 07 26, Managing Director: Beata Lentz; PR: Beata Lentz; Vertrieb: Klaus Staut; Funk und TV-Promotion: Trixi Wolf; Marketing/A&R-Beratung: Wolfgang P. Lentz.
Label(s): (Owned) CRZ, Rainbow, WPL, WPL International, (Licensed) Asphalt, Horse Man Music, Magic Music, Poseidon.
Int'l Reps.: Benelux: WPL Music Niederlande; Magic Music.
- BSP Musik Bochumer Schallplattenproduktion, Erika Zur Stirmberg**, Postfach 10 28 46, Handelstr. 44, Bochum 1, 4630, (02 34) 86 02 41, Owner: Erika Zur Stirmberg; Presse/Promotion: Petra Imlauf; Managing Director: Ralf Sander.
Label(s): (Owned) BSP-Musik.
- Baby Records Promotion**, Zittelstr. 6, Munchen 40, 8000, (0 89) 3 08 93 01, Telex: 5 213 819, Promotion: Uschi Wunderlich; Promotion: Peter Michel; Sekretariat: A. Kempf.
Label(s): (Owned) Baby (Vertrieb: Ariola-Eurodisc GmbH, 8000 Munchen).
- Babylon**, See Music Dist. GmbH.
- Bacillus**, See Bellaphon Records.
- Baerenreiter-Verlag**, Karl Voetterle & Co. GmbH, Kaehl/Wilhelmshohe, D-3500, (0561) 30011, Telex: (09) 92376.
Label(s): (Owned) Baerenreiter-Musicaphon, Bosse-Musik-Medium-Erziehung.
- Banana Flip Music (Records & Verlag)**, Waldstr. 2, Postfach 12 02, Biberach/Bd., 7616, (0 78 35) 31 04, 31 95, Owner: Roland Bunmann.
Label(s): (Owned) Banana-Flip (Vertrieb: WuL).
- Bandit**, See Charly Schallplatten GmbH.
- Baron**, See Charly Schallplatten GmbH.
- Bawack Music**, Bahnhofstr. 1, Postfach 32, Bexbach, 6652, (0 68 26) 46 28, Owner: H. Baschach; Owner: W. Wack; Managing Director: W. Wack.
Label(s): (Owned) Bawack-Music, Black Rose, bwa.
- Bear Family Records GmbH**, Box 101451, Bremen 1, 2800, 0421-78874, Telex: 2 45 235 BEAR D, Contact: Richard Weize.
- Wolfgang Beecken Prod.**, Box 100544, Appener Weg 3a, Hamburg 20, D-2000, (040) 46 49 90.
Label(s): (Owned) Bear Family, (Licensed) Bison Bop, Collector White Label, Rollercoaster, Crosscut, Lookback, Red Dynamite, Deep South.
- Bella Musica Tontrager GmbH**, Rheinstr. 26, Buhl, D-7580, (07223) 27009, Telex: 78 708, Gen. Mgr.: Jurgen Rinschler.
Label(s): (Owned) Bella Musica.
- Bellaphon Int'l Sound Service (BISS)**, Mainzer Landstrasse 87-89, Frankfurt/Main, 6000, (069) 27 12 0, Telex: 416046.
Label(s): (Owned) Rere Bird, (Licensed) Appaloosa, Black Saint, Biber, Concord, CSA, Delos, Fusion, Greensleeves, L & R, Munich, Panda, Pastels, Roxon, Soul Note, Steeplechase, Timeless, Vista, Vogue.
Bellaphon Records GmbH & Co. KG Tontragergesellschaft (IFPI), Mainzer Landstr. 87-89, Frankfurt/Main, D-6000, (069) 27 12 0, Telex: 416046.
Label(s): (Owned) Bacillus, Bellaphon, Bellaphon Int'l, Bellaphon Klassik, Heimatland, (Licensed) (foreign) Audiofidelity, Emergency, SSS Int'l, Scott Bros., Sun, Sunnyview (all United States), Greensleeves, Plaza, (all United Kingdom), Vogue (France).
- Bergenger Records Musikproduktionen**, Postfach 1139, Abstatt, 7101, (0 71 54) 2 11 14, Owner: E. Bergenger.
Label(s): (Owned) Bregenzer, MEBA.
- Berliner Brettli Musik und Video Produktion**, Niebuhrstr. 62, Berlin 12, 1000, (0 30) 3 23 90 09.
Label(s): (Owned) X-Instinkte.
- Bertelsmann Corp.**, Carl Bertelsmann Stasse 270, Guterloh 1, D-4830, (05241) 802852, Telex: 933868, Exec. Vice Pres.: Michael Dornemann.
- Besteller Horspiel-Cassette**, See Miller Int'l Schallplatten GmbH.
- Bethlehem**, See Charly Schallplatten GmbH.
- Big Sound**, See Comma Records & Tapes.
- Bild Am Sonntag Schallplatte**, Kaiser-Wilhelm-Strasse 6, Hamburg 36, 2000, (0 40) 3 47 42 54.
Label(s): (Owned) Bild am Sonntag, (Licensed) Schallplattenfirmen, Repertoire-Lizenzverträge mit den wichtigsten.
- Bingo**, See Miller Int'l Schallplatten GmbH.
- Biss Bellaphon International Sound Service**, Mainzer Landstr. 87-89, Frankfurt/Main 1, 6000, (0 69) 2 71 20, Telex: 4 16 046, President: Branko Zivanovic; General Manager: Rudolf Stubig; Sales Manager: Thomas Dunder.
Label(s): (Owned) Rare Bid, (Licensed) Appaloosa, Arhollie, Biber, Black Saint, Bulldog, Concord, Delos, Froggy, Fusion, Greensleeves, Gulp, India Navigator, JSP, L+R, Lyrichord, Munich, Nagara, N.W., Panda, Parsifal, Pastels, Peak, Roxon, SL, Software, Sonodisc, Soul Note, Steeple Chase, Theresa, Timeless, Tontrager, Toshiba, Trion, Victor Japan, Vista, Vogue, Woolfe.
US Reps.: Bay Side, Delos Rounder.
Int'l Reps.: Australien: PC Stereo, Belgien: Parsifal, Laval Danemark: KB Musik, Finnland: Discophon, Frankreich, D.A.M., Madrial Griechenland; Pengium, Holland; Munich, Israel: Hatakitl, Italien: I.R.D.
- Black Box Records Tontrager-Vertriebsgesellschaft GmbH & Co.**, Heinrich-Hertz-Strabe 106, Hamburg 76, D-2000, (40) 227 09 01, Telex: 2174960.
Label(s): (Owned) Black Box, Spriggen.
- Black Lion**, See Deutsch Austrophon GmbH.
- Blackbird Records**, Hommelshelm & Riehl, Berlin 41, 1000, (0 30) 8 22 49 96, 3 22 67 83, Telex: 1 86 001.
Label(s): (Owned) Blackbird.
- Blitz Records**, Magdalenenstr. 8, Hamburg 13, 2000, (0 40) 4 10 28 18, Telex: 213 828, Owner: Christian Pioppa.
Label(s): (Owned) Blitz.
- Blow Up**, See Intercord Tongesellschaft mbH.
- Blue Cat**, See Charly Schallplatten GmbH.
- Blues Beacon**, See Enja Records.
- Dieter Boek, Import-Export, Oerather Weg 16**, Erkelenz, D-5140, (02431) 70085, Gen. Mgr.: Dieter Boek.
Label(s): (Owned) NPR, (CD-Distributor)
- Bogner Records**, Karl-Theodor-Str. 35a, Rattach-Egern, 8183, (0 80 22) 63 86, 2 43 27, Managing Director: Karl Bogner.
Label(s): (Owned) Bogner.
- Boogietunes Musikproduktion GmbH**, Brobbeerenstr. 88, Berlin 61, 1000, (0 30) 2 51 06 01, 2 51 07 87, Telex: 1 82 858, Managing Director: Tim Green; Promotion: Runa Liebe; Produktion: David Allen.
Label(s): (Owned) Boogie (Vertrieb: Dt. Austrophon, 2840 Diepholz), Halenkiang (Vertrieb: Teldec, 2000 Hamburg).
- Bosworth & Co.**, Richartzstr. 10, Cologne 1, D-5000, (0221) 21 14 79, (0221) 23 08 82.
Label(s): (Owned) BRM, (Licensed) Sympatic, Vienna.
- Boulevard**, See Hammer Musik GmbH.
- Bourg Van der Bourg Verlage**, Bourghof, Rainweg 19-21, Fuchstal 2, 8915, (0 82 43) 20 52, Owner: W. Berethold van der Bourg.
Label(s): (Owned) Telemusica.
- Breeze Music GmbH**, Hauptstr. 33, Pulheim 3, 5024, (02238) 2004, Telex: 8883241 didi, Pres.: Dieter Dierks; Gen. Mgr.: Fred Hoock.
- Brook**, See Deutsch Austrophon GmbH.
- Brunswick**, See DGG.
- Button**, See UMB Records.
- CBS Schallplatten GmbH (IFPI)**, Bleichstr. 64-66a, Frankfurt/Main 1, D-6000, (0611) 13051, Cable: COL-RECORD Frankfurt, Telex: 416735, Managing Dir.: Jorgen Larsen; Deputy Managing Dir.: Jochen Leuschner.
Label(s): (Owned) CBS, Embassy, Epic, Maestro, Masterworks, Portrait, (Licensed) A & M, Cleveland Ent. Int'l, Estate, 415, Geffen, I.R.S., Jet, Monument, Nempor, Pasha, Philadelphia Int'l, Private 1 (USA).
- CMJ**, See HGBS Studio & Musikproduktion GmbH.
- C M P Records/Creative Music Prod.**, Oststrasse 37, Dusseldorf, 4000, (211) 357-123, Pres. & CEO: Kurt Renker; Chief Engineer: Walter Quintus; Managing Dir.: Mitchell Feldman.
Label(s): (Owned) C M P Records. (CD-Manufacturer/Distributor)
- Cain**, See Bellaphon Int'l.
- Calig-Verlag GMBH**, Landsberger Str. 77, Munchen 2, 8000, (0 89) 5 02 60 25, Managing Director: Heiko Klinge; Produktionsleitung: Manfred Steinberg.
Label(s): (Owned) Calig, Caligula.
US Reps.: AudioSource, (Foster City, CA)
Int'l Reps.: Holland; Vista Records, Brakel, Osterreich; Preiser Records, Wein, Schweiz; MTB AG, Horgen, Barenreiter, Basel.
- Camerata Karl Heinrich Moseler Verlag**, Postfach 1661, Wolfenbuttel, 3340, (0 53 31) 49 76, Owner: Jutta Moseler.
Label(s): (Owned) Camerata.
Int'l Reps.: Schweiz; PAN, Zurich.
- Cantate Johannes Stauda Verlag GMBH Disco Center Vereinigte Schal**, Barenreiterweg 6-8, Postfach 101 029, Kassel-Welhelmshohe, 3500, (05 61) 3 20 21, 3 20 22, Telex: 9 92 376, Managing Director: Wolfgang Matthei; Handler-Auslieferung: Helmut Fricke; Presse/Rundfunk & Werbung: Eberhard Schoepfner.
Label(s): (Owned) Cantate, SDG.
Int'l Reps.: Belgien; Schott Freres, Brussel, Grob-britannien; Barenreiter, Hithcin, Herts, London, Osterreich: Cura-Verlag, Wien, Schweiz: Barenreiter-Verlag, Basel.
- Cap Arkona Sound**, Kleine Leith 4, Hann.Munden 17, 3510, (0 55 41) 1 27 07, Managing Director: Stefan Tietz; Produktion: Stefan Tietz, Louis Konig; Vertrieb: Stefan Tietz; Presse/Werbung: Lise Tietz; Discotheken: Kurt Tietz.
Label(s): (Owned) ABC der Hits, Arkona Musik, Cap-Arkona-Sound, Hit ABC, Louis, (Licensed) Picture Singles.
- Carsound**, See Deutsch Austrophon GmbH.
- Casablanca**, See Phonogram.
- Castaway**, See RCA Schallplatten GmbH.
- Castle Records**, Alter Weiher 21, Hillpoltstein, 8551, (0 91 92) 73 26.
Label(s): (Owned) Castle.
- Catalysts**, See Charly Schallplatten GmbH.
- Celine Records**, St. Johannes Markt 26, Saarbruecken, D-6600, (0681) 390 43 59, Telex: 4428797.
Label(s): (Owned) Celine, (Licensed) (foreign) Varese Sarabande (United States).
- Celluloid**, See Charly Schallplatten GmbH.
- Celtia**, See Disques Int'l (Luxemburg) GmbH.
- Champ Records**, Gartenstr. 15a, Baldham bei Munchen, 8011, (0 81 06) 45 55, /58 52, Owner: Robert Jung.
Label(s): (Owned) Champ.
Int'l Reps.: Osterreich: VM Records (Pirschner & Jochler) Schweiz: activ records.
- Chapeau Claque Konzert- und Verlags GmbH**, Schiebgrabenstr. 2 1/2, Augsburg, 8900, (08 21) 31 45 61, Telex: 5 33 694, Managing Director: Walter Czermak; Managing Director: Werner Herbst.
Label(s): (Owned) CC.
- Charly Schallplatten GmbH**, Kiesstrasse 38, Frankfurt-am-Main 90, 6000, (69) 700866, Dir.: Heinz Hartmann.
Label(s): (Owned) Affinity, Atlantis, Charly, Decal, Dami Monde, New Cross, Directional, Now, Smack, BYG, (Licensed) Bandit, Baron, Bethlehem, Blue Cat, Catalyze, Cobra, Celluloid, Deluxe, Federal, Goldband, Gusto, Hollywood. (CD-Manufacturer/Distributor)
- Cheapskate**, See RCA Schallplatten GmbH.
- Chandrers Records GMBH**, Postfach 1265, Hauptstr. 8, Karben, 6367, (0 80 39) 33 63, Telex: 4 102 181, Managing Director: Uwe Sarp; TV & Funk-Koordination: Udo Jung; Discothekenbetreuung: Olaf Kuster; Presse/Tour-Promotion: Hurbert Lang; A & r International: Peter Sarp.
Label(s): (Owned) Chandrs, Glasklar, Robophon, Star-Pool, (Licensed) Nogra, Rabbit.
- Christophorus Verlag GMBH**, Hermann-Herder-Str. 4, Freiburg/Br., 7800, (07 61) 2 71 71, Telex: 7 721 440, Managing Director: Benno Baldes; Presse Klassik: Horst Neumann.
Label(s): (Owned) Christophorus.
Int'l Reps.: Belgien: Schott Freres, Brussel Frankreich: Schott Freres, Vincennes Osterreich: Amadeo, Wein Schweiz: Tudor Recording, Zurich.
- Clockwork Records**, Schneckenhofstrasse 8, Frankfurt/Main 70, D-6000, (069) 62 27 43, (069) 62 27 53, Telex: 4 185 725 CLOC D, Managing Dir.: Rainer Streubel; Deputy Managing Dir.: Sonja Atendt.
- Cobra**, See Charly Schallplatten GmbH.
- Coconut**, See Ariola Eurodisc GmbH.
- Coconut Records GmbH (IFPI)**, Nachtigallenweg 34, Hennef 1, D-5202, (02242) 3082, Telex: 889775 COCO D.
- Collection Classique**, Alte Salzstr. 39, Weiler-Simmerberg, 8999, (0 83 87) 31 13, Telex: 5 41 147, Managing Director: Christoph Pfister.
Label(s): (Owned) Collection classique, CPC, CPM, (Licensed) Schallplattenfirmen, Repertoire-Lizenzverträge und Importe von versch.
- Colonia Musik Produktion GMBH**, Mauritiusteinweg 5, Koln 1, 5000, (02 21) 23 19 00, Managing Director: Peter Power; Presse und Promotion: Uly Jonas; Presse und Promotion: Ingrid Brocher.
Label(s): (Owned) Cologne (Vertrieb: Colonia und EMI Electrola, 5000 Koln), (Licensed) Abu Dhabi.
- Colosseum Schallplatten**, Bayernstr. 100, Postfach 44 02 11, Nurnberg, 8500, (09 11) 46 50 51, Vertriebsleitung: Armin M. Luther.
Label(s): (Owned) Celine, Colosseum, Folkton, IMS, Spatz, (Licensed) Andante, Chalfont, Citadel, Starlog, That's Entertainment, Varese-International, Varese-Sarabande.
Int'l Reps.: Diverse.
- Comma Int'l**, See Comma Records & Tapes.
- Comma Records & Tapes**, Postfach 2145, Neu-Isenburg, 6078, (06102) 56-40, Telex: 4185600, Dir.: Klaus Osterreich; Gen. Mgr.: Roland Bauer; Sales Mgr.: Theo Weinbauer.
Label(s): (Owned) Comma, Comma Int'l, Big Sound. (CD-Manufacturer/Distributor)
- Connaissance Musik**, Waldstrasse 62, Karlsruhe 1, D-7500. (Franchise)
- Cortina Musik Musikverlag Produktion**, Postfach 19 26, Karlsruhe 1, 7500, (07 21) 69 54 89, Owner: Siegfried Gabler.
Label(s): (Owned) Cortina, Gabler-Music.
- Cosmos Records GMBH & Co. KG, Tontragergesellschaft**, Lothringer Str. 35, Pirmasens 16, 6780, (0 63 31) 4 60 36-37, Telex: 4 52 429, Managing Director: Siegfried Ipach; Beirut: Dipl. Ing.: H. Haber, Dr. H. G. Bessler; PR-Koordination: Gunter Bauernschmidt; A&R Management Int'l.: Manfred Bock; A&R Management national: C. Aldorf.

Label(s): (Owned) Vertriebsgesellschaft Ipach & Co. KG, (Licensed) Bonzo Baer, London, UK, Cosmos, Ride on, Vertrieb: Cosmos Corporation.

Int'l Reprs.: England: Mike Stockdale; Österreich: Cosmos Corporation Vertriebsgesellschaft; Schweiz: Cosmos Corporation Vertriebsges.

Countdown Music Musikvertrieb GmbH, Box 1145, Quickborn Hamburg, D-2085, (4106) 5041, Telex: 214534 cdm d, Managing Dir.: Rainer Ertzrod.

Label(s): (Owned) Countdown.

Crammed Disques, See Normal Records.

Creative Partner Records GMBH, Kullenhofstr. 8, Postfach 2 83, Aachen, 5100, (02 41) 8 40 06, Telex: 8 329 670, Managing Director: M. Ramjoue; Managing Director: H. Collete.

Label(s): (Owned) Californian heartbeat, Creative Partner, Easy Way Music, Hanne, New Age Music, New Age Song, Radio-Aktiv, Sirius, (Licensed) Silent Thunder, Unspeakable Freedom.

Credo, See Edition Emscherland.

Crias Tonstudio, Gartenstr. 9, Eichingen 1, 7915, (07 31) 26 35 50, Owner: Alexander Babinetz; Owner: Stefan Raebel.

Label(s): (Owned) N-CR (New-Comer Records).

Curb, See Intercord Tongesellschaft mbH.

D A, See Deutsch Austrophon GmbH.

D G G (Deutsche Grammophon GmbH), Box 301240, Hamburg 36, D-2000, (040) 35-96-1, Telex: (02) 163923, Pres.: Rudolf Gassner, Exec. Vice Pres.: Klaus Ebert; Exec. Vice Pres.: Reinhard Stehn.

Label(s): (Licensed) ECM, Albion (UK), Arrival (UK), Carere (France), EG (UK), Kangaroo (Italy), Matra (Canada), Pierrot (Netherlands), Polar (Sweden), RSO (UK), Rialto (UK), Rock Rose, Savoir Faire (France), Track (UK), 21 Recs. (USA).

Da Camera Schallplatten Ed. GmbH (IFPI), Lameystr. 10/12, Mannheim, (0621) 10 20 17.

Label(s): (Owned) Die Alte Orgel, Da Camera, Impromptu, Sastruphon.

Dacapo, See EMI Electrola.

Decal, See Charly Schallplatten GmbH.

Delta Musik GMBH, Zur Mühle 2, Frechen 4 (Königsdorf), 5020, (0 22 34) 6 10 15, Telex: 889 299.

Label(s): (Owned) Atlas, Capriccio, Classic Collection, Delta, M, Pandora, Satyr.

US Reprs.: Delso Records, (Santa Monica, CA).

Int'l Reprs.: Australien: PC Stereo Pty. Brisbane, Frankreich: Harmonic Records, Sainte Genevieve des Bois, Hongkong: Zhure Ltd., Knowlton, Italien: Nowo, Ponte Iambro Japan Music Tokyo Kanada: Saandinavian.

Deluxe, See Charly Schallplatten GmbH.

Demi Monde, See Charly Schallplatten GmbH.

Deutsche Austrophon GmbH, Kruppstrasse 7, Diepholz, 2840, (05441) 2081, Gen. Mgr.: Rolf Neumann; Sales Mgr.: Peter Stinchofer; Press/Promo: Petra Roehling; Admin. Mgr.: Rainer Koppermann.

Label(s): (Owned) Artiphon, Cansound, DA Records, ESP-Collection, Elite Special, Mandolino, Orchestrola. (CD-Distributor)

Deutsche Buch-Gemeinschaft (C.A. Kock's Verlag Nachf.), Berliner Allee 6, Darmstadt., D-6100, (06151) 866 1, Telex: (04) 19261.

Label(s): (Owned) Impression, Meteor.

Deutsche Grammophon Prodn. (with Int'l Polydor Int'l GmbH) (IFPI), Box 132266, Alte Rabenstr. 2, D-2000 Hamburg 13, (040) 44171(0), Telex: 212434 20, Fax: (040) 4418188, Pres.: Dr. Andreas Holschneider.

Label(s): (Owned) Polydor Int'l GmbH. (CD-Manufacturer/Distributor)

Deutsche Oversea Records GmbH (IFPI), Huetkubstr. 32, Konstanz, D-7750, (07531) 245 17.

Label(s): (Owned) Oversea, (Licensed) (Foreign) Avidis, Calliope, Dom, SM, Taiza, Unidisc, (all France), Durium, Jazz Live, Kig of Jazz, Maletti, Said, Start (all Italy), Hyperion, Matchbox, Nimbus, Pearl, Rubini, Saydisc (all Unidit Kingdom), Jugoton (Yugoslavia).

Deutsche Tanzmusik Produktion und Edition, Royal-Hans Lang, Ohmstr. 9, München 40, 8900, (0 89) 39 68 74, Owner: Hans Lang.

Label(s): (Owned) Royal Splendid (Vertrieb: RSR, München).

Deutscher Schallplatten-Club, Wolfamstr. 36, Stuttgart 1, 7000, (07 11) 2 58 00, Telex: 7 23 829, Programmleitung: Gerhard Fink; Herstellungsleitung: Michael Margraf.

Label(s): (Owned) Soncord. (Licensed) Schallplattenfirmen, Repertoire-Lizenzverträge mit den wichtigsten.

Dino Music GmbH, Bleichstr. 5, Kronberg/Ts, D-6242, 06173 70990, Telex: 418350 dino d, Managing Dir.: Frank Pletzsch.

Dipsy Doodle Music and Artists, Enzianstr. 15, Königsbrunn, 8901, (0 82 31) 29 92, /8 51 59, Managing Director: Manfred Tögel; Managing Director: Erwin Geiger.

Label(s): (Owned) Dipsy Doodle, Orcan.

Directional, See Charly Schallplatten GmbH.

Disc International Musik Produktion GmbH, Neukircher Str. 36, Stein-Neukirch, 5439, (0 26 62) 70 12, Telex: 8 63 550, Managing Director: Ralf Thomas; PR und Presse: Susanne Thomas; Vertriebsleiter: Ulrich Müller

Label(s): (Owned) High Fashion, Up Art.

Disco Center Vereinigte Schallplatten-Vertriebsges.

mbH, Barenreiterweg 6-8, Postfach 101 029, Kassel-Wilhelmshöhe, 3500, (0561) 3 20 21, 3 20 22, Telex: über 9 92 376, Managing Director: Wolfgang Matthei; Presse/Rundfunk & Werbung: Eberhard Schoeppner; Händler-Auslieferung: Helmut Fricke.

Label(s): (Owned) Disco-Center, Sastruphon, (Licensed) AMU, Bach-Kantsate Hansler, Barenreiter-Musicaphon, Baltic, BIS, Cadenza, calig, Calliope, Camerata, Cantate, Caprice, Carus, Christophorus, Claves, Da Camera, Die Alte Orgel, Disco-Center, FidulaFon, Gallo, Gold, Hercules, Klassik, Impromptu, Iron curtain, Merseburger, Orion/Krenek, Panton, Pelca, Quadriga-Ton, RBM, Rohrdorfer, Sastruphon, Schuhknech.

Discobox Phonovertriebs GmbH, An Der Gumpgesbrücke, 26, 4044 Kaarst 2, (02101) 60030, Telex: 8517921 DBOX D, Contact: Alfred Zinke; Mgr.: Uwe Broich; Mgr.: Martin Weiss. (Importer, Exporter)

Disques Int'l (Luxemburg) GmbH, Bos 93 02 31, Frankfurt 90, D-6000, Managing Dir.: Gangolf Zimmermann.

Label(s): (Owned) Rockmail, JRS, Celtia, Forever. (CD-Distributor)

Doctor, See Autogram Records.

Dr. Jazz, See RCA Schallplatten GmbH.

Dokumentar Serie, See Miller Int'l Schallplatten GmbH.

Domiphon Music Bert Liqui, Baltenweg 12, Paderborn, 4790, (0 52 51) 7 28 74, Telex: 9 36 841.

Label(s): (Owned) Dimiphon.

Doppelant Presse Musik und Graphikverlag, Jägermühle, Postfach 5, Bad Teinach-Zavelstein 1, 7264, Owners: Karin & Dieter Huthmacher.

Label(s): (Owned) Doppelant.

Frank Doostal Musikproduktion, Hallerstr. 72, Hamburg 13, D-2000, (40) 4102161, Telex: 2173368 kajad, Producer A & R: Frank Doostal.

Label(s): (Owned) Ahorn, Vagabond, Yes/No.

Duraphon, See BRM Bosworth Recorded Music.

EAMS Metrovynil Lesser KG, Postfach 1525, Grafingerstr. 226, Deggendorf 01, D-8360, (0991) 22071, Telex: 69727 EAMS D.

Label(s): (Owned) Battelstar, Disc-O-12 Musicworks, EAMS, Metrovynil.

EBG Buch & Musik Verlags GmbH, Stuttgarter Str. 161, Kornwestheim, 7014, (0 71 54) 13 4-0.

Label(s): (Owned) EBG, Europäische Bildungsgemeinschaft, Happy, Club, Opera, (Licensed) Schallplattenfirmen, Repertoire-Lizenzverträge mit den wichtigsten.

ECM Records/Verlag GmbH (IFPI), Gleichmannstr. 10, Munich 60, D-8000, (089) 85 10 48, Telex: 521717.

Label(s): (Owned) ECM, JAPO, (Licensed) Watt Works (USA).

E F A Dist., Mousonstrasse 12, Frankfurt, 6000, (69) 445092, Telex: 4170025 efa fd, Pres.-EFA Dist.: Horst Leraud; Pres.-Frog, Fog Records: Ulrich Vornehm; A&R/Mgr.: Dirk Milchdoerfer; Sales Rep.: Rainer Machauer.

Label(s): (Owned) Frog Records, Fog Records, (Licensed) Funfund Vierlig Records, Eigelstein Irskant, Nabel Records, What So Funny About.

Int'l Reprs.: EFA Dist. (West Germany). (CD-Manufacturer/Distributor)

EMI America, See EMI Electrola.

EMI Electrola GmbH (IFPI), Maarweg 149, Cologne 41, D-5000, (0221) 4-90-21, Cable: ELECTROLATION, Telex: 08-881 1290, Managing Dir.: Wilfried Jung; Managing Dir.: Friedrich E. Wottawa; Sales Dir.: Dr. Bernard Krajewski; A & R Int'l Dir.: Jochen Kraus; Int'l A & R Dir.: Walter Puetz.

Label(s): (Owned) Angel, Capitol, Columbia, Dacapo, Double Up, EMI, EMI America, Electrola, HMV, Harvest, Liberty, Musikant, Odeon, Parlophone, Pathe Marconi, Regal Zonophone, Sidewalk, Starline, Stateside, United Artists, Voce del Padrone, Voix de Son Maître, Harmonia Mundi, Klingklang, Musicians Record Co., Papagayo, Reussi, (Licensed) Apple, Encore, RAK, Rolling Stones, Tallman, Word.

EMI Electrola GMBH, Maarweg 149, Köln 41, 5000, (02 21) 49 02-0, Telex: 8 881 290, Managing Director: Friedrich E. Wottawa; Managing Director: Wilfried Jung; Director A&R National: Peter Tremi.

Label(s): (Owned) Angel, Blue Note, Capitol, Columbia, Crystal, Dacapo, Enelectrola, EMI, EMI America, EMI Electrola, Harvest, His Master's Voice (Die Stimme seines Herrn), Imperial, Liberty, Manhattan, Odeon, Parlophone, Pathe, Regal, Regal Zonophone, Seraphim, Sunset, Tallman, Welt-Rekord, (Licensed) Accent, Apple, CFP Classic for Pleasure, Colonia, Deutsche, Harmonia Mundi, Far East, Folkways, Horzu, Kaleidoskop. Int'l Reprs.: EMI Electrola GmbH ist ein Mitglied der Thorn, EMI-Gruppe—Diese hat Schwestergesellschaften in 32 Ländern der Erde.

ENJA Records (European New Jazz Musik GmbH), 36 Frundsbergstr, Munich 19, D-8000, (089) 16 17 77, Telex: 522 249 enja d, Pres.: Matthias Winckelmann; Sales Mgr.: Katherin Biber; Art Dir.: Elisabeth Winckelmann.

Label(s): (Owned) Enja, Blues Beacon.

US Reprs.: MUSE Records, (New York, NY).

Int'l Reprs.: Dist. Fusion (Canada); King Rec. (Japan); Ducale (Italy); O.M.D. (France); IMS (Holland); IMS (Austria); Ad Lib (Sweden); Hieronymus (Fintland); Norsk Musik (Norway); MCI (Israel); Dargil (Portugal).

(CD-Manufacturer/Distributor)

ERP, See Kuckuck & Teldec Import Service.

E S P Collection, See Deutsch Austrophon GmbH.

E.S.T. Music, Geltinger Platz 1a, Hennef/Sieg 1, 5202, (0 22 42) 8 15 19.

Label(s): (Owned) E.S.T. Music (Vertrieb: Mikulski, 6251 Elbit-Dorchheim), Interlope, Sieg-Ton, Tigerbeat, (Licensed) OTRE.

EWP East West Promotion Schallplattenproduktion, Gosewischs Garten 13, Langenhangen 4, 3012, (05 11) 74 19 29, Owner: A. Krzeszowski.

Label(s): (Owned) EWP.

Earthshaker, See Krone Music.

Ebeston Musikverlag, E. Kulls, Bockmannstr. 49, Hamburg 1, 2000, (0 40) 24 91 31.

Label(s): (Owned) Ebeston.

Echo Musikproduktion, Barbara-Hackl-Str. 16, Kempten, 8960, (08 31) 2 09 93, Owner: Peter W. Beckmann; Presse: B. Martin; A&R: M. Andrea.

Label(s): (Owned) Astoria, BRB, Echoton, EMP, Radio-Session 85, Young.

Edelweiss Records, Furtwanglerstr. 43, Heidelberg, 6900, (082 21) 47 27 11, 47 37 97, Owner: Roland Steinel.

Label(s): (Owned) Belcanto, Edelweiss, Sixx, Zeit, (Licensed) Heimetecho, Laser, Netto.

Edition Brockhoff, See Fono (Schallplatten-gesellschaft mbH) (IFPI).

Edition Emscherland, Skagerrakstr. 35-35a, Gelsenkirchen, 4650, (0209) 24606, Telex: 82 55 70 COSE D.

Label(s): Emscherland, Emscherland Classic, Emscherland Pianola, Wipe, Attica, Credo. (CD-Manufacturer/Distributor)

Edition Esplanade GMBH Musik und Bühnenverlag, Musikproduktion, Alsterdorfer Str. 365, Hamburg 60, 2000, (0 40) 51 82 11.

Label(s): (Owned) Ada, Esplanade, Mowe.

Edition Show Business, Gunter Greffinius & Co. OHG, Schumannstr. 8, München 80, 8000, (0 89) 47 10 95, Telex: 5 24 748, Managing Director: Dr. Gunter Greffinius.

Label(s): (Owned) Coloursound Library, Show Business, (Licensed) Aris, Bagatelle, Beat, Cardium Cenacolo, Dusa, Music-Parade, Music Scene, Nelson, Nereide, New Bingo, Penta Flowers, Penta Phon, Picci, Pony, Red Bus, Rhombus, Severnman.

Eigelstein Irskant, See EFA Dist.

Eigelstein Musikproduktion GmbH, Hansaring 80, Köln 1, 5000, (02 21) 12 10 51/52, Managing Director: Joshua

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CONTACT
Mr. Haakon Brenner/Int Manager

INTERNATIONAL

- Klindworth; Kunstler & Repertoire: Wolfgang Hamm; Kunstler & Repertoire: Joshua Klindworth; Promotion: Heide Dumont; Werbung: Karin Putt, Johannes Paar. Label(s): (Owned) 2100 Hamburg 90, Eigelstein, Riskant (Vertrieb: EFA Medienvertrieb). US Reps.: Wayside Music, (Maryland)
- Eksus Musikverlag & Produktion**, Talhubel 8, Merchweiler, 6689, (0 68 25) 4 57 50, Managing Director: Jurgen Wolter. Label(s): (Owned) Cabinet.
- Electrola**, See EMI Electrola.
- Elisar**, See Deutsch Austrophon GmbH.
- Elisar Records**, Hauptstr. 66, Offenburg, 7600, (07 81) 7 20 42, Telex: 752 740, Owner/Managing Director: Richard Weber. Label(s): (Owned) Elisar.
- Elite Special**, See Deutsch Austrophon GmbH.
- Elwephon Records, c/o Wurzbürger Musikverlag**, Nord-Ost-Ring 11, Filderstadt 1 (Bernhausen), 7024, (07 11) 70 27 49, Owner: Luciano Wurzbürger. Label(s): (Owned) Elwephon.
- Emscherland Classic**, See Edition Emscherland.
- Emscherland Planola**, See Edition Emscherland.
- Emston Musik GMBH**, Rheinstr. 26, Buhl/Baden, 7580, (0 72 23) 2 70 00, Telex: 7 8 708, Managing Director: Jurgen Rinschler. Label(s): (Owned) Emston, Emston International, (Licensed) Bella Musica, Emston-Video.
- Energie Musikproduktion OHG**, Bebelstr. 24, Herne 1, 4690, (0 23 23) 5 20 76, Managing Director: Volker May. Label(s): (Owned) Energie.
- Epic**, See CBS Schallplatten GmbH.
- Erato**, See RCA Schallplatten GmbH.
- Erdenklang**, See Teldec Schallplatten GmbH.
- Erdenklang Musikverlag**, Ulrich Rutzel, halstenbeker Weg 17, Hamburg 54, 2000, (0 40) 57 60 35, Telex: 2 12 108. Label(s): (Owned) Erdenklang.
- Erikonig Schallplatten**, Alter Welher 21, Hatpoltstein, 8551, (0 91 92) 73 26. Label(s): (Owned) Erikonig.
- Erus Technik GmbH (IFPI)**, Frankfurterstr. 7-11, Eschborn, D-6236, (06196) 4931, Telex: 04 15605. Label(s): (Owned) Erus, (Licensed) (foreign) Mobile Fidelity (United States).
- Esplanade GmbH (Ed.)**, Alsterdorfer Str. 365, Hamburg, D-2000, (040) 51 82 11, Mgr.: R. Liebe. Label(s): (Owned) Ada, Moewe, Olli.
- Euphon Musikverlag und Produktion**, Walter Kuhnert, Rotkreuzplatz 2a, München 19, 8000, (0 89) 16 90 49. Label(s): (Owned) Euphron, Orange Power.
- Euro-American Music Service**, Postfach 1525, Graflingerstr. 226, Deggendorf 1, D-83660, (0991) 24866, Telex: 69780, (Franchise, Importer, Exporter)
- Eurodisc**, See Ariola Eurodisc GmbH.
- Europa**, See Miller Int'l Schallplatten GmbH.
- Europa Exquisite**, See Miller Int'l Schallplatten GmbH.
- Europa Klassik**, See Miller Int'l Schallplatten GmbH.
- Europa Piccolo**, See Miller Int'l Schallplatten GmbH.
- Europa Plus**, See Miller Int'l Schallplatten GmbH.
- Europa Premium Alpenrose**, See Miller Int'l Schallplatten GmbH.
- Eurotape Audio & Video Programmträger GmbH & Co.** Produktions KG, Buckower Chaussee 62, Berlin 48, 1000, (030) 7 21 80 88, Telex: 1 83 369, Managing Director: Burckhard P. Kusch; Produktion: E. Heinze; Vertrieb: K. Feldges. Label(s): (Owned) Multicassette.
- Extra**, See RCA Schallplatten GmbH.
- Extra Records & Tapes**, Klaus Bohnke GmbH, Lessingstr. 3, Henstedt-Ulzburg 3, 2359, (0 41 93) 71 81, Telex: 2 180 277, Managing Director: Evelyn Lanzetti-Bohnke.
- F-Beat**, See RCA Schallplatten GmbH.
- F.M.S. Thomas Fenn Music Service**, Holtenkliner Straße 62, Hamburg 80, D-2050, (040) 724 36 20, Cable: FENNMUSIC HAMBURG, Telex: 217 49 60. Label(s): (Licensed) (domestic) Pinnorrek; (foreign) Amber, Appollon, Danica, Paula, Point, Poco, Ronda (all Denmark), Simax (Norway), Nostalgia, Artemis, Photastic (all Sweden).
- F S M**, See Fono (Schallplattengesellschaft mbH) (IFPI).
- Fairy Records/Matuschka & Streibel**, Kaiserstr. 209, Karlsruhe 1, D-7500, (0721) 84 84 56, 29015, Telex: 7826539 HIFA, Chief Exec.: Peter Streibel. (Franchise, Importer)
- Falcon Musik GMBH**, Rugenbarg 51, Norderstedt 1, 2000, (0 40) 5 23 30 17, Telex: 2 174 646. Label(s): (Owned) Euro Sound, Falcon, Florett, Golden sound, HIT.
- Falcon Schallplatten**, Rosner & Co., Postfach 1423, Oststr. 64, Norderstedt 1, D-2000, (040) 522 30 48, Telex: (02) 174646. Label(s): (Owned) Evrosound, Falcon, Florett, Golden Sound, Hit.
- Faun**, See Miller Int'l Schallplatten GmbH.
- Federal**, See Charly Schallplatten GmbH.
- Fidula Verlag Holzmeister GmbH**, Ahornweg 19/21, Boppard-Buchenau, 5407, (0 67 42) 24 88. Label(s): (Owned) Center, 3500 Kassel, FidulaFON, Fidula Cassette (Eigener Vertrieb und Disco)
- Firebird**, See Airlift.
- First Class**, See Bellaphon & Fonoteam.
- Flame**, See Deutsch Austrophon GmbH.
- Flac—Flac Records**, Itzenbutteleer Str. 158, Jesteburg, 2112, (0 41 81) 89 50, Owner: Bernd Jost; Owner: Wolfgang Striewski; Managing Director: Bernd Jost. Label(s): (Owned) Flac-Flac.
- Flop Music**, Peter Uecker, Hansastr. 47, Hamburg 13, 2000, (0 40) 45 67 07. Label(s): (Owned) Flop.
- Florett**, See Falcon.
- FlowerJuventus**, See Deutsch Austrophon GmbH.
- Flying Dutchman**, See RCA Schallplatten GmbH.
- Fog**, See EFA Dist.
- Folk Variety Records**, Postfach 110 142, Bremen, 2800, (04 21) 7 49 10, Owner: Jurgen Feub. Label(s): (Owned) Folk Variety, Harlekin.
- Fono (Schallplattengesellschaft mbH) (IFPI)**, Box 2780, Friedrich-Ebert-Str. 110, Muenster, D-4400, (0251) 77191, Telex: 892773, Pres. & Gen. Mgr.: Heinrich Brockhoff; Sales Mgr.: Christof Voll; Press: Gert Gliniorz. Label(s): (Owned) F S M, Edition Brockhoff, (Licensed) Ambitus, Audite, Colosseum, Concerto Bayreuth, M D G.
- Int'l Reps.**: Quality (Australia); Schott Freres (Belgium); European Music Import (Canada); Euromusic (Chile); Danish Music Import (Denmark); Fuga Oy (Finland); Schott Freres (France); Neodisc (Greece); & More. (CD-Distributor)
- Fononta**, See Phonogram.
- Fonoteam Produktions und Vertriebsgesellschaft MBH**, Eggersalle 3, Hamburg 50, 2000, (0 40) 39 12 01. Label(s): (Owned) Acanta, Berolina, First Class, Heimat-Melodie, Peg, Peggy, Piccolo
- Int'l Reps.**: CBS, MusiContact, RCA.
- Forever**, See Disques Int'l (Luxemburg) GmbH.
- Fred Kersten KG Schallplattenproduktion**, Industriegebiet Garbenteich, Pohlheim 2, 6301, (0 64 04) 49 00, Owner: Fred Kersten; Owner: Frauke Weiher. Label(s): (Owned) Kerston, Proton.
- Frog**, See EFA Dist.
- Froggy**, See Bellaphon Int'l.
- Funfund Vierlig**, See EFA Dist.
- Funkturn Verlage Musik-Schallplatten-Produktion**, Liebenowzeile 3, Postfach 02 67, Berlin 41, 1000, (0 30) 7 96 17 69, Managing Director: Dr. Jo Schentail; Managing Director: Thomas Jost (steil); Marketing: T. Peunyn, Ausland S.L.; Abt. Planungen: Friedhelm Bertling. Label(s): (Owned) Funky, Pyramid, (Licensed) BIFU, Munich.
- Fusion**, See Bellaphon Int'l.
- Future Musikproduktion**, Heinz-E. Klockhaus, Postfach 10 02 46, Huckeswagen, 5609, (0 21 92) 8 21 41. Label(s): (Owned) Future.
- Galactica Records**, Niedernburg 6 a, Prutting-Rosenheim, 8201, (0 80 31) 7 17 65, Managing Director: Frank Wruess. Label(s): (Owned) Cosanostra, Galactica.
- Gama Musikverlags GmbH**, Dettinger Str. 95, Kirchheim/Teck, 7312, 0 70 215 63 66, Telex: 7 267 319 GAMA D, Owner: Peter Garattoni; Owner: Gunter Marek; Label Mgr.: Gunter Illi.
- Gama Scraph**, See Krone Music.
- Gammrock Musik GMBH, Production, Publishing & Records**, Mauerkircherstr. 2, München 80, 8000, (0 89) 98 42 22, Telex: 5 23 575, Owner: Gerhard Augustin; Owner: Patrick Gammon; Owner: Thomas Geigenberger. Label(s): (Owned) Gammrock.
- Get Up**, See Disc Int'l.
- Global Records & Tapes**, Nederlingerstr. 21, Munich, 8000, (089) 15 10 63, Telex: 5215019, Pres.: Peter Kirsten; Label Mgr.: Holger Decken. Label(s): (Owned) Global Records. (CD-Manufacturer/Distributor)
- Gluckliche Zucknuff**, See Intercord.
- Gold Seal**, See RCA Schallplatten GmbH.
- Goldband**, See Charly Schallplatten GmbH.
- Golden 12**, See RCA Schallplatten GmbH.
- Gordy**, See RCA Schallplatten GmbH.
- Gruner & Jahr AG & Co.**, Bereich Tonträger, Box 302040, Hamburg, D-2000, (040) 41183175, Telex: 2195229, Chief Exec.: Wojlo Euler; Admin. Mgr.: Manfred Heydweiller; Sales Mgr.: Manfred Sippli; Mktg. Mgr.: Winrich Dertien. Label(s): (Owned) Marifon, Maritim, Risiko, (Licensed) Memory.
- Grunt**, See RCA Schallplatten GmbH.
- Gusto**, See Charly Schallplatten GmbH.
- HGBS Studio & Musikproduktion GmbH**, Richt'hofenstr. 3, VS-Villingen, 7730, 07721/52008, Telex: 792548, Dir./Gen. Mgr.: Hans Georg Brunner-Schwer. Label(s): (Owned) HGBS, CMJ.
- Int'l Reps.**: Alpha Music (Austria).
- HDN Music-Production**, Heinz Dudowiak, Kalkofenstr. 3, Leinburg, 8566, (0 91 20) 95 28. Label(s): (Owned) HDN Music.
- HGM Records**, Postfach 15 02 33, Bielefeld 1, 4800, (0 52 25) 33 53, 110 95, Owner/Managing Director: Manfred Ohi-Hermelingmele; Owner/Managing Director: Andreas Torkler; A & R: Helmut Domke; promotion: Dieter Weitzel; Produktion: Andreas Torkler. Label(s): (Owned) Edition Konigshof, Fachwerk, HGM.
- H.T.V. Hanseatische Tonträger Vertriebsges.mbH**, Grober Kamp 3a, hamburg-Barsbüttel, 2000, (0 40) 6 70 10 80, Telex: 2 164 047, Managing Director: Reiner Hogrefe; Vertriebsleiter: Klaus D. Mekitt.
- Label(s): (Owned) Clear Sound, HTV, (Licensed) Camden, Contour, Extra Records & Rapes, Hallmark, Pickwick.
- Hammer Musik GmbH**, Esslinger Str. 42, Sturrgart, Bad-Wurt, 7000, (0211) 262553, (0211) 262554, Owner/Pres.: Ingo Kleinhammer; Dir. Promo.: Wolf-Ruediger Hurlacher. Label(s): (Owned) Avenue, Boulevard. (CD-Manufacturer)
- Hansa Wewerka Musikverlage (fruher INMUS KG)**, Elisabethstr. 38, München 40, 8000, (0 89) 2 71 37 81, Telex: 5 29 144, Owner: Hans Wewerka. Label(s): (Owned) Abacca, Inmus, Orange, (Licensed) MP 2000.
- Hansa**, See Ariola Eurodisc GmbH.
- Hansa Musik Prodn. GmbH (IFPI)**, Wittelsbacherstr. 18, Berlin 31, D-1000, (030) 88 10 81, Cable: INTRMUSIK, Telex: 183008. Label(s): (Owned) Der Andere Song, Hansa, Hansa Int'l, Rocktopus.
- Hanseatische Tontraeger Vertriebs GmbH (HTV)**, Groszer Kamp, Hamburg-Barsbüttel, D-2000, (040) 670 1089, Telex: 2164047. Label(s): Clear Sound, HTV, Melo Cord, TT.
- Happy Bird**, See Music Dist. GmbH.
- Happy Records Schallplatten GMBH**, Oederweg 26, Frankfurt/Main 1, 6000, (0 69) 59 03 19, Telex: 4 189 530, Managing Director: Johann Michel; Managing Director: Adolf Wilms. Label(s): (Owned) Happy.
- Harmonia Mundi Schallplatten GmbH & Co. Musik Prodn.**, Dischingenstr. 5, Heidenburg.
- Haro-Produktionen Musikproduktion**, Brunnenstr. 46 b, Augsburg, 8900, Owner: Roland Halbauer. Label(s): (Owned) HARO.
- Harvest**, See EMI Electrola.
- Helmagland**, See Bellaphon Records.
- Heimat-Melodie**, See RCA Schallplatten GmbH.
- Heinz Ulm Musik GmbH**, Postfach 49, Diedorf, (08 21) 48 20 77, Telex: 5 39 266, Managing Director: Heinz Ulm. Label(s): (Licensed) Aar, Amayana.
- Int'l Reps.**: Griechenland: Musik Box.
- Helikon Musikverlag GmbH**, Dischingenstr. 5, Heidenburg, D-6900, (6221) 7 30 45, Telex: 461832. Label(s): (Owned) Harmonia Mundi France, (Licensed) Accent, Astree, Bourg, Chant Du Monde Classique, Chandos, CRD, Danacord, Dell'Arte, Fidelity, Forlane, Foyer, Hat, HK, Hungaroton, INA/GRM, Koto, Melodram, Movimento Musica, Musica Viva, Ocira, Pape, Relief, Riccar, Rodolphe Products, Sifnum, Thorofon, Umbrella, Valois, VMK.
- Heliodor**, See DGG.
- Heloton Musikproduktion**, Musikvertrieb, Lorenz Hefele, Homberger Str. 117 g, Moers 1, 4130, (0 28 41) 5 24 23, 5 42 40, Owner: Lorenz Hefele. Label(s): (Owned) Heloton, Tempo, (Licensed) Blue Vox.
- Herkules Records, ebel-Tonstudiototechnik Kassel**, Gecksb-bergstr. 26, Kassel, 3500, (05 61) 52 52 14. Label(s): (Licensed) Proton, AMU, Herkules, herkules-Klassik, Iron Curtain (Vertrieb).
- Hit Factory Musikproduktion**, Im Meienthum 15, Hamburg 67, 2000, (0 40) 6 03 38 30, Owner/Managing Director: S. Steen.
- Hit Pick Music**, Michael Frielinghaus, Happerg 9A, Eurasburg, 8196, (0 81 79) 81 01, A & R: Michael Frielinghaus; Promotion: Sabine Jochums. Label(s): (Owned) Hit Pick, Hit Pick Kids.
- Hohner**, See Airlift.
- Hollywood**, See Charly Schallplatten GmbH.
- Hollywood Records**, Postfach 1 03, Langenzenn, 8506, (0 91 02) 24 41. Label(s): (Owned) Hollywood, (Licensed) Strawberry, Sun-Fire Music.
- Hubba + Bubba**, See Miller Int'l Schallplatten GmbH.
- IC/Digital Music (Innovative Communication)**, Box 201 503, Hamburg 20, 040 490 33 13, Telex: 216 59 87 MOM, Fax: 040 420 85 87, Label Mgr.: Mark Sakuatzky.
- IC Musikproduktion**, Neumann-Reichert-Str. 27-33, Hamburg 70, 2000, (0 40) 6 56 39 64, Telex: 2 11 992, Owner: Manfred Achtenhagen. Label(s): (Owned) 2840 Diepholz, IC-Innovative Communication.
- IDT Musik GMBH**, Otto-Hahn-Str. 103, Dusseldorf, 4000, (02 11) 75 06 31, Managing Director: Dirk Tillen; Managing Director: Ingrid Tillen. Label(s): (Owned) IDT Music.
- IMS (Int'l Music Service)**, In Den Kolkwiesen 44-48, Langenhagen, D-3012, (0511) 73 06 82, Telex: 923671.
- IN-Akustik GMBH**, Alte Kirchstr. 8, Ballrechten-Dottingen, 7801, (0 76 34) 7 28, Telex: 7 72 965, Managing Director: Gunther Sumser; A & R: Alex Manninger; A & R: Bernhard Rossle. Label(s): (Owned) Inak, (Licensed) Excelsa Musica, Freu-zenz, Lodia, Movimento Musica, MTM, Nova Era, Perpetua, Realltime, Sefel, Telarc.
- I R S Hjalmar Harms**, Box 104501, Bremen, D-2800, (0421) 1 87 70, (CD-Distributor) (Exporter)
- Ice**, See Intercord Tongesellschaft mbH.
- Idee Tonträger GmbH**, Osterstrasse 124, Hamburg 20, D-2000, (040) 409244, Telex: 2 165 935, Pres. & Mgr. Dir.: Jenny Arnie; Mktg. & Sales Mgr.: Guenter Baumgarte. Label(s): (Owned) Idee, Arrow, Rose, (Licensed) Steps.

Int'l Reprs.: Power Records (Canada); Conifer Records (United Kingdom); Gira Inds. (Spain); EMI/Pathé (France); EMI/Pathé Marconi (France); EMI/Columbia Austria (IFPI) (Austria). (CD-Manufacturer/Distributor) **Illuminated**, See Intercord Tongesellschaft mbH.

Independent Label Group, Kienstr. 2, Frankfurt, 6000, (0 69) 77 78 57, (70 26 22, Owner: K.Merklex.

Label(s): (Licensed) Demon, Glashaus, Joke, Nina, Oranamento, Pastel, Sandra, Stereocolor, Vollton, WSO, Kleine (Vertrieb: Tontrager-Service-Vertriebs-Ges. Glapa, GmbH, 6050 Offenbach).

Inmark Music Productions GmbH, Postfach 1565, Grafelfing b. München, 8032, (0 89) 8 54 40 38, Telex: 5 213 069, Managing Director: Angelika Ellenberg

Label(s): (Owned) Inmark.

Innovative Communication, See Deutsch Austrophon GmbH.

Inteam, See Deutsch Austrophon GmbH.

Intercord Tongesellschaft mbH, Aixheimer Strasse 26, Stuttgart 75, 7000, (711) 47.00.50, Telex: 722814, Managing Dir: Herbert R. Kollisch; Mktg. & Sales Mgr.: Volder A.W. Bell; A&R Management Int'l: Jürgen Kramer; A&R Management National: Karl-Heinz Rothenburg; Promo. Management: Eva-Maria Brede.

Label(s): (Owned) Blow Up, Intercord, Saphir, Spiegellei, (Licensed) Avon, BBC, Curb.

Int'l Reprs.: Disky BV. (Netherlands); Musica Schallplatten Vertrieb GmbH (Austria); Phonag AG (Switzerland). (CD-Distributor)

Intercord Record Service Import-Abteilung der Intercord Tongesellschaft mbH, Stuttgart 75, 7000, (07 11) 4 70 05-0, Telex: 722 814, Leitung: Wolfgang Breuer.

Label(s): (Licensed) Alligator, Axe Killer, Calligraph, Celluloid, Coda, Criss Cross, Enigma, Eva, Grammiavision, GRP, Koala, Line, Lolita, Making Vaves, Muse, Music for Nations, Offence, Pausa, Pool Jazz, Scratch, Sonet, Sunnyside, Swingtime, TSR.

Intermaster Musikagentur GMBH, Internationale Master-Vermittlung, Bonicker Str. 39a, Berlin 20, 1000, (0 30) 3 61 90 19, Telex: 30 80 83, Managing Director: Horst Fuchs.

Label(s): (Owned) Allstar, Blue Jeans, Disco 030, Evergreen, Intermaster, Pro, Senior.

Interphon, An der Gumfjesbrücke 26, Kaarst 2, 4044, 021016003 0, Telex: 8517921, Fax: 0210167532, Managing Dir: Uwe Broich; Label Mgr.: Manfred Scheerer.

Intersound Musikverlag Musikproduktion, Schleibingerstrabe 10, München 80, 8000, (089) 48-81-51, Dir: Rotheide Narholz; Dir: Gerhard Narholz.

Label(s): (Owned) Intersound, Pro Viva, (Licensed) Studio One.

Isarton Schallplatten, Königswieser Strabe 16, Gauting bei München, 8035, (0 89) 8 50 10 98, Owner: Alfons Bauer.

Label(s): (Owned) Isarton.

Italo Heat Music Prod. GmbH, Further Str. 4, Neuss, 4040, (0 21 01) 54 15 25, 54 13 60, Telex: 8 518 068, Managing Director: John A. Taylor

Label(s): (Owned) Italo Heat, Street Heat, (Licensed) On Line.

Int'l Reprs.: Niederlande: Street Heat.

Iton Musikproduktion-Verlag, Ludwigstr. 11, Kralling, 8033, (0 89) 8 57 44 99, Telex: 17 897 345, Owner: Ingo Klingbeil.

Label(s): (Owned) Iton.

J. Jurgeliet Musikverlage, Mathildenstr. 6, Starnberg, 8130, (0 81 51) 63 36.

Label(s): (Owned) Postylab.

JPC Schallplatten, Postfach 2426, 4500 Osnabruck, (0541) 571087, (Franchise).

J R S, See Disques Int'l (Luxemburg) GmbH.

JAI-Music, Thomas Hermann/Ulrich Figgen GbR, dombergstr. 4, Hagen 1, 5800, (0 23 31) 33 14 38.

Label(s): (Owned) Jalouise.

JANein Musikverlag GmbH, Hallerstr. 72, 2000 Hamburg 13, (40) 410 21 61, Telex: 2 173368 Kaja D, Fax: (40) 44 35 97, Managing Dir: Mary Dostal; Prof. Mgr.: Heino Mueller.

Label(s): (Owned) Ahorn, Vagabond Recordings, Yes/No. (CD-Manufacturer/Distributor)

Jaguar Musikproduktion (IFPI), Schlierbrockerstr. 29, Ganderkesee 3, D-2875, (04221) 53497/87622, Cable: JAGUARMUSIC.

Label(s): (Owned) Cine Art Int'l, Coup, Jaguar.

Jakoni, See Koni Music.

Jaro Records, Alexanderstr. 9a, Bermen, 2800, (04 21) 7 80 80, 7 51 11, Telex: 2 45 654.

Label(s): (Owned) Fuego, Jaro.

Jax Pax, See Juicy People.

Jazz Point, See Deutsch Austrophon GmbH.

Jeton Gesellschaft Fuer Musikproduktion & Verlag mbH, Reinsburgstrasse 101-103, Stuttgart 1, D-7000, (0711) 626334, (0771) 613005, Telex: 821976, Pres.: Roby Luttler.

Joke Records, Dieter Nentwig, Schallplattenproduktion & vertrieb, Freiherr-vom-Stein-Str. 1, Erlensee, 6455, (0 61 83) 30 87.

Label(s): (Owned) Joke (Vertrieb: Tontrager-Service, Rodgau).

Juicy People, Anklamer Ring 18, Hamburg 73, D-2000, (040) 647-8280, Owner: Jimmy Pratt.

Label(s): (Owned) Jax Pax Records.

Juke Box Records Schallplattenproduktion, Steinstrabe

53, München 80, 8000, (0 89) 48 79 30, 48 77 95, Managing Director: Harry Fox.

Label(s): (Owned) Juke-Box, Sex.

Junior Musikproduktion Frank Pleyer KG, Sendlinger Str. 64, Munich 2, D-8000, 089 260 94 16/7, Telex: 5214521, Managing Dir: Siegi Pleyer.

Jupiter-Records GmbH & Co. KG, Hoechstr. 2, München 80, D-8000, (89) 984926, Telex: 522946 siegi d, Owner & Pres.: Ralph Siegel; Gen. Mgr.: Werner Schuler; Bus. Affairs Mgr.: Red Herschmann; Int'l Dir.: Helgard V. Schenckendorff.

Label(s): (Owned) Jupiter-Records.

Int'l Reprs.: CGD (Italy); CNR (Holland); Grammofon AB/Electra (Denmark); Victor Mus. Ind. (Japan). (CD-Manufacturer/Distributor)

K.Tel Int'l GmbH, Schlitzerstr. 6-8, Frankfurt/Main, D-6000, (0611) 41 01 91, Telex: 04 17922.

K & K Records GmbH, Creitzschmarstrabe 13, Frankfurt, D-6000, 49 69 7072827, 49 69 778050, Telex: 414 394 TRITO D, Fax: 49 69 709483, Pres.: Thomas M. Kann; Exec. Admin. Officer: Claudia Grun. (Franchise)

Kaleidoskop, See Star Musikproduktion GmbH (IFPI).

Karma Musikproduktion GMBH, Hofbrunnstr. 11b, München 71, 8000, (0 89) 79 90 41, Telex: 5 28 403, Managing Director: Helmar Kunte.

Label(s): (Owned) PMV, 2000 Hamburg 1, Disco Train, Karma (Vertrieb: Deutsche Grammophon Ges.mBH).

Karow, See Peter Steyrer Record Co.

Kartell Audio & Video GmbH, Kaiserdamm 7, Berlin 19, 1000, (0 30) 3 21 70 61, Telex: 1 86 030, Managing Director: Jorg A. Hoppe.

Label(s): (Owned) Kartell.

Karusell, Glockengießerwall 3, Hamburg 1, 2000, (0 40) 3 08 76 62, 6 63, Telex: 2 163 925, Gesamtleitung: Werner Klose; Vertriebsleitung: Klaus Rundgeburt; Verkaufsleiter Nord: Thomas Felgow; Verkaufsleiter: Willy Krug; Verkaufsleiter: Heinz Granderath.

Label(s): (Owned) Karusell.

King Edward Records, Im Wohnpark 1, Bergheim 14, 5010, (0 22 71) 9 21 04, Telex: 8 33 966.

Label(s): (Owned) King Edward, Maybelline.

Kingtone GMBH Video und Tontragervertrieb, Franz-Nibl-Str. 29, München 50, 8000, (0 89) 8 12 37 09, Managing Director: Erwing König.

Label(s): (Owned) Kingsound, Kingtone, Starsound, (Licensed) Koch, Tyrolis, VM.

Klaus Faika Tonaufnahmen, Kernerstr. 32, Neuenstein, 7113, (0 79 42) 80 81.

Label(s): (Owned) Audiolabor, Organum.

Klein 1st Gross (Children), See Verlag Haecne GmbH.

Koala Music Produktions GMBH, Vor den hockenkuhlen 23, Seevetal 6, 2105, (0 41 05) 5 18 68, Managing Director: Reinhard Zaum; Marketing: Peter Uecker; Produzent: Peter Herbolzheimer.

Label(s): (Owned) Koala

Koch Records GmbH, Rupprechtsrasse 4 1/2, Fuessen, 8958, 08362 5188, Telex: 541316, Pres.: Franz Koch.

Koni Music, Box 462, D-8000 Munich 1, (089) 91-45-25, Telex: (05) 213511.

Label(s): (Owned) Koni Music, Jakoni.

Kosmische Kurlere, See Venus Records GmbH.

Krone, See Miller Int'l Schallplatten GmbH.

Krypton Music Musikverlag und Produktion, Berliner Ring 70, Viernheim/Hessen, 6806, (0 62 04) 37 64, Owner: Michael Bundt; Produktion: Walter Seyffer; Promotion: Ute Mayer-Bundt.

Label(s): (Owned) Krypton Music, (Licensed) Frischmilch.

Kuckuck Schallplatten, Habsburgerplatz 2, 8000 München, (089) 33 20 70, Telex: 5 215 497 KUKU D, Fax: (089) 33 57 19, Gen. Mgr.: Silvia Texter; Off. Mgr.: Irene Perinna.

Label(s): (Owned) Celestial Harmonies, Kuckuck. (CD-Manufacturer)

L + R Records GmbH, Kohliseeweb 4, Dreieich, D-6072, (06103) 62081, Telex: 4185229.

LRS Schallplatten GmbH

Friedhofstrasse 14, Backnang, D-7150, (7191) 64790, Telex: 7245948, Pres.: Peter Schier. (Exporter)

Lahn-Verlag, See siehe Studio-Union.

Lantern Produktion Wort + Musik + Bild, Postfach 660 226, Hamburg 65, 2000, (0 40) 6 07 06 14, Owner: Hannes Flesner.

Label(s): (Owned) Lantern.

Largo Records, Mommsenstr. 61, Köln 41, 5000, (221) 43-13-13, Telex: 8881935, Pres.: Uwe Boschkotter.

Label(s): (Owned) UBM. (CD-Manufacturer)

Lattori Records, Furstenriederstr. 82, München 21, 8000, (0 89) 56 42 25, Owner: Edition Lattori.

Label(s): (Owned) lattori (Vertrieb: Catena-Vision GmbH, 3360 Osterode), (Licensed) Melodia.

Lava-Music, Kroeppck Musikverlage mellenthin/Stroetmann, Goethestr. 16, Hannover 1, 3000, (05 11) 15 55-2-3, Telex: 9 230 259, Presse & Promotion: Reinhard Stroetmann Veria; Programmleitung: Michael Mellenthin; Produzenten (Musikprodukt: Jan Nemeč; P & E Produktion: M. Wiczorke.

Label(s): (Owned) Lava.

Leo Records, Zollernstr. 1, Leonberg, 7250, (071 52) 5 88 21, Owner: Heiga Oertie-Nagele; Label-Manager: Manfred Lohse.

Label(s): (Owned) Leo.

Les Disques Du Crepuscule, See Normal Records.

L & P, Leuenhagen & Paris, Lister Meile 39, Hannover, 3000, (05 11) 31 30 55.

Label(s): (Owned) L & P-Ton.

Line Music GmbH, Box 605 220, Hamburg 60, D-2000, (040) 47 80 55 7, Telex: 213167.

Line Records GmbH, Box 605 220, Hamburg 60, D-2000, (040) 47 80 55-7, Telex: 213167, Pres.: Uwe Tessonow; Financial Control Mgr: Jutta Tessonow; Gen. Mgr: Peter Bruhning; Sales Mgr: Petra Scheffczyk.

Label(s): (Owned) Line.

Living Music, See Verabra Records.

Lollipop GmbH, Landwehrstr 85, Munich 2, D-8000, (089) 53 93 03, Telex: 529172.

Label(s): (Owned) Lollipop, (Licensed) (foreign) Beltone, F. Cannon, Original Sound, Sue.

Lovelight, Auf dem Berge, Ganderkesee 1, Hoyerswege, 2875, (0 42 22) 22 91, Telex: 2 49 292, Managing Director: Klaus D. Hildebrandt

Label(s): (Owned) Lovelight.

MB Tonstudio & Musikverlag Michael Brinker, Kleine Bruchstr. 10, Mulheim/Ruhr, 4330, (02 08) 47 10 86.

Label(s): (Owned) Laguna.

MD + G Musikproduktion Dabringhaus und Grimm, Altenberndstr. 2, Detmold 1, 4930, (0 52 31) 2 13 39 u., (0 52 02) 24 76, Owner: Werner Dabringhaus; Owner: Reimund Grimm.

Label(s): (Owned) MD + G (Vertrieb: ASD der EMI Electro-Record GmbH, 5000 Köln)

US Reprs.: The Organ Literature Foundation, (Baintree, MA).

MGM, See DGG.

MKW Music Ed. Produktion und Verlag GBR, Smutny, Leyh & partner, Schulstr. 4, Ludwigshafen, 6700, (06 21) 51 34 80, (06 21) 81 82 28, Managing Director: Karl-Heinz Smutny.

Label(s): (Owned) Klick, Karwall, MKW, RUN, (Licensed) Aircraft.

MMI, See Selected Sound Musikverlag GmbH & Co. KG.

Magna Tontrager Produktions GmbH (IFPI), Juliusstr. 10-11, Berlin 44, D-1000, (030) 68 440 28, Telex: 01 83845.

Label(s): (Owned) Magna, Music Mobila, Sandmaennchen, (Licensed) Int'l Artists (United Kingdom).

Mal Sondock Music Productions GmbH, Im Sionstal 29, Köln 1, 5000, (02 21) 32 10 91, Telex: 8 881 135, Managing Director: Mal Sondock.

Label(s): (Owned) MSM, S, Tyglo.

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weg 4a, Grafelfing, 8032, (0 89) 8 54 50 73/5, Telex: 5 218 542, Owner: Jurgen Thurnau; Owner: Harald Steinhauer; Owner: Gunther Sigi; Promotion: Brigitte Schroder; Koordination Bands: Brigit Kraus.
Label(s): (Owned) Mambo.

Mandolino, See Deutsch Austrophon GmbH.

Helmut Marcuse (Schallplatten-Import), Thomasiusstr. 8, Frankfurt/Main 1, D-6000, (0611) 43 97 94, (0611) 44 10 22, Telex: 04 189306. (Importer, Exporter)

Margareta Jansen, Riehler Str. 75, Köln 1, 5000, (02 21) 73 67 17.
Label(s): (Owned) Majaphon.

Marisma Records & Tapes, %Paradise Music GMBH Tonträgergesellschaft, Gunzburg, 8870, (0 82 21) 80 96, Telex: 5 31 104, Managing Director: Hubert G. Feil.
Label(s): (Owned) Marisma, (Licensed) Extraphon.

Maske Musik GMBH, Schnackenburgallee 215, Hamburg 54, 2000, (0 40) 54 42 27, Managing Director: Ulrich Maske.

Label(s): (Owned) MMG.

Masterworks, See CBS Schallplatten.

Mediadic Schallplatten, Heinz W. Burow Musikproduktion, Bachstr. 9, Lüneburg, 2120, (0 41 31) 5 77 04.
Label(s): (Owned) Mediadic.

Mediaphon GMBH Musikproduktion und Verlag, Medienhaus A-Z Zettachring 12A, Stuttgart 80, 7000, (07 11) 7 15 00 26, Telex: 7 255 757, Owner: Dr. Udo Inger.
Label(s): (Owned) Classic, Mediaphon.

Messidor Musik, Steingasse 1, Heidelberg, 6900, (0 62 21) 16 02 84, Telex: 4 61 359, Owner: Gotz A. Wörner.
Label(s): (Owned) Messidor

Metronome Musik GmbH, Glockenglesserwall 3, Hamburg 1, 2000, (040) 308704, Telex: 02 174735.
Label(s): (Owned) Brain, Metronome, Natura, Reflektor.

Micula Records, Goethestr. 11, Pullach, 8023, (0 89) 7 93 02 60, Owner: Hans Benno Schmidbauer.
Label(s): (Owned) Micula.

Bernhard Mikulski Schallplattenvertriebsges mbH, Limburger Str. 18, Elbtal Dorchheim, 6251, 6436 4052, Telex: 4821614, Pres.: Bernhard Mikulski.

Miller Int'l Schallplatten GmbH, Justus-von-Liebig-Ring 2-4, Quickborn, D-2085, (04106) 614-0, Cable: millin Quickborn, Telex: 212386 millin d, Managing Dir.: Harald A. Kirsten.
Label(s): (Owned) Europa, Europa Klassik, Europa Exquisit, Europa Plus, Europa Piccolo, Europa Premium Alpenrosa, Somerset.

US Reprs.: Sine Qua Non (Providence, RI).
Int'l Reprs.: Star Sound A/S (Danemark); Vadeca (Portugal); Inpart (Osterr); Exclusa (Schweiz); Kobra S.R.L. (France); Soc. Elekt. Ind. (Luxemburg).

Modell Records — GBR, Postfach 5 54, Bottrop, 4250, (0 20 41) 4 25 72.
Label(s): (Owned) Modell.

Modern Music, Box 110226, Berlin 11, 1000, (030) 2510261, Telex: 185738 MODM D, Pres.: Karl Ulrich Walterbach.

Modern Records Munich GMBH Musikverlag + Tonträgerproduktion, Ina-Seidel-Bogen 4, München 81, 8000, (0 89) 93 50 10, Managing Director: Ira Rodel; Marketing: Marianne Schaller; A & R: Dieter Rodel; Presse/Promotion: Jens F. Schumacher; Werbung: Dieter Rodel.
Label(s): (Owned) MRM.

Monogram, See Autogram Records.

Montana, See Ariola Eurodisc GmbH.

Montevideo Munchen, Postfach 19 07 28, München 19, 8000, (0 89) 18 65 62, Telex: 529 172.
Label(s): (Owned) Montevideo Munchen, Reutters, (Licensed) Kern-Verlag, Lacherlich, Oi, Robot, Tote Hose.

Morocco, See RCA Schallplatten GmbH.

Mot Musikproduktion, Am Gutleuthofhang 26a, Heidelberg 1, 6900, (0 62 21) 80 31 49, 80 38 00, Telex: 4 61 387, Owner: Rudiger Eck; A&R Dept. International: Roger Glenmore; A&R Dept. National: Rudiger Eck; Press/Funkpromotion; Promo: Büro Heidelberg; Fernseh-Promotion: Rudiger Eck.
Label(s): (Owned) Peng.

Motown, See RCA Schallplatten GmbH.

Mountain Records Schallplattenfirma, Joachim Schafer, Lameystr. 15, Mannheim 1, 6800, (06 21) 41 11 26.
Label(s): (Owned) Mouton.

Multibrand OHG Volker Ahrens & Co., August Mogler Str. 23, Heilbronn/Neckar, D-7100, (07131) 4 10 68, Telex: 728355.
Label(s): (Owned) Audiophon Classic, Gala, Silver-sound, Viola Classic.

Muppy Records, Kapellenstr. 14, Munchweiler/ Aisenz, 6751, (0 63 02) 41 15, Owner: Renate Buker; Media-Promotion: Ulrich Buker; Produktion Intern: Bradley Houston.
Label(s): (Owned) Muppy.

Music Dist. GmbH, Rahlau 4-6, (040) 669981, Telex: 2627-402115 medver, Gen. Mgr.: Reiner Jonas; A&R Dir.: Harry Schulz.
Label(s): (Owned) Babylon, Sonata, Happy Bird, (Licensed) Ratterton. (CD-Distributor)

Musica Viva Deutschland Schallplattenproduktion, Sprotzer Weg 25, Buchholz i.d.N., 2110, (0 41 81) 3 34 53, Owner: Dietmar Will.
Label(s): (Owned) Musica Viva.

MusiContact

Henauerweg 21, Heidelberg, D-6900, (6221) 71011, Telex: 461832, Exporter: Hanno Pfisterer. (Franchise, Importer, Exporter)

Musikate Volker Wilmkng, Prekerstr. 3, Gutersloh 1, 4830, (0 52 41) 2 07 25.
Label(s): (Owned) MusikKiste, (Licensed) Kettle.

Mute, See Intercord Tongesellschaft mbH.

N P R, See Dieter Boek, Import-Export.

NSL, See Selected Sound Musikverlag GmbH & Co. KG.
NW, See Bellaphon Int'l.

Nabel, See EFA Dist.

Nasara, See Bellaphon Int'l.

Nature, See Metronome.

Neuland Musik, Cuxhavener Str. 20, Hamburg 92, 2104, (0 40) 7 96 70 92, Owner/Managing Director: Tom Meyer.
Label(s): (Owned) Neuland.

Neuschwanstein Musick, Dari De Vorschee, Lechhalde 8, Fussen, 8958, (0 83 62) 78 87, Owner: Karl De Vorschee.
Label(s): (Owned) Neuschwanstein.

New Cross, See Charly Schallplatten GmbH.

Newton Schallplatten, Tannenweg 3, Neuenstein, 6431, (0 66 77) 2 94, Owner: Rainer Gerlach.
Label(s): (Owned) Newstone.

Night 'N' Day, See Deutsch Austrophon GmbH.

Night'n'Day Records, Neuwiedenthaler Str. 92, Hamburg 92, 2104, (0 40) 7 96 25 26, 7 96 70 59, Telex: 2 165 477, Director of Companies: Ingolf Wischhof; Managing Director: Michael Wischhof; Product Manager: Michael Wischhof; Label Manager: Mike Mareen; International Product Dep: Nicole Ray.
Label(s): (Owned) Deutsche Extra Disc, Night'n'Day.

Nils Seitzer Musikproduktion, Kaiserhofstr. 18, Frankfurt/Main 1, 6000, (0 69) 29 39 54.
Label(s): (Owned) Trill.

No How Records, Dreimuhlenstr. 7, München 5, 8000, (0 89) 76 17 31/32, Owner: Armin Rahn.
Label(s): (Owned) No How.

Noa Musikproduktion, Schulstr. 5, Gutersloh 1, 4830, (0 52 41) 1 50 61, 1 50 62, Telex: 9 33 537, Managing Director: Nobby Norkes; Produktion: Knut Diekmann; Produktion: Chris Fischer.
Label(s): (Owned) Hula Hoop, Noa.

Noise, See Krone Music.

Noneseuch, See WEA Musik GmbH.

Normal Records, Karl-Legian Str. 188, Bonn 1, 5300, (0228) 678155, Telex: 88 65 95 synth d, Pres.: Eduard Ruhmann; Gen. Mgr.: Andreas Muller; Promo. Mgr.: Stefan Werner; Wholesale Mgr.: Stefan Colombier; Mail-Order: Dirk Ellermann.
Label(s): (Owned) Normal, (Licensed) Crammed Disques, Celluloid France, Las Disques Du Crepuscule. (CD-Manufacturer/Distributor)

Novia, See Teldec.

Now, See Charly Schallplatten GmbH.

Numero Uno, See RCA Schallplatten GmbH.

O A K, See Deutsch Austrophon GmbH.

Ora Origo Recording Studios & Musikproduktion GmbH, Birrenkovenallee 4, Hamburg 73, 2000, (0 40) 6 79 11 57, Managing Director: Thomas Nagy; Managing Director: Hiltrud Schurings.
Label(s): (Owned) Domino, Genius, Origo, Palatin.

Oasis Records, Tengstrasse 26, Munich 40, 8000, (89) 2724848, Telex: 522393.

Ocean Musik GmbH, Borsteler Chaussee 85/15-16, Hamburg 61, 2000, (0 40) 5 11 86 41, Telex: 2 173 573, Managing Director: Johann Speyer.
Label(s): (Owned) Kolibri, Ocean.

Odeon, See EMI Electrola.

Off Record, Riedenburgerstrasse 36, Kelheim, D-8420, 49-441-12102, Telex: 652681, Gen. Mgr.: Johannes Forster; Int'l Buyer: Kurt Steiner.

Ohr, See Venus Records GmbH.

Orchestra, See Deutsch Austrophon GmbH.

Orchidee Musikproduktion Siegfried Iackner, Schleishelmerstr. 188/07, München 40, 8000, (0 89) 3 00 83 80.
Label(s): (Licensed) Horror.

Orfeo International Music GmbH, Friedrichstr. 22, München 71, 8000, (0 89) 33 48 02, Managing Director: Dieter Sinn; Vertrieb: Thomas Voigtsberger; Export, Werbung: Christiane Detank.
Label(s): (Owned) Orfeo.

Orion Tonstudio, Mannheimer Str. 93, Ludwigschafen-Oggersheim, 6700, (06 21) 68 23 90, Owner: Herbert Rudolph; Owner: Werner Stephan.
Label(s): (Owned) Orion.

PA Schallplatten, Box 1242 Hafendamm 46, Flensburg, D-2390, (0461) 2 71 90.
Label(s): (Owned) PA, PA Int'l, Pyramid, Werba-Ton.

PPM Powerplay Music Records GmbH, Bahnhofstr. 4, Trostberg, 8223, (0 86 21) 53 63, Managing Director: Ingo Rietsch; A&R Mgr. Pop national u V: Ingo Rietsch; Werbung Creativ: Helmut Persels; TV & Funk Koordination: Ingo Rietsch; Administration: J. Gluck.
Label(s): (Owned) Bavaria, Heimat-Klänge, PPM Music.

PPS Records, Wilhelmshofer Allee 99, Kassel, 3500, (05 61) 28 24 84, Owner/Managing Director: Reinhold Binder; Owner/Managing Director: Jurgen Guckkuck; Owner/Managing Director: Dietrich Piper.
Label(s): (Owned) PPS.

PSR Schallplatten Professional Sound Recordings, Postfach 30 73, Erkrath/Dusseldorf, 4008, (02 11) 24 84 84, Owner: Dave Collins.
Label(s): (Owned) PSR.

PTA Musik GMBH, Daniela Thomas, Heideckstr. 12, München 19, 8000, (0 89) 1 57 26 72, Owner: Daniela Thomas.
Label(s): (Owned) PTA, (Licensed) Pit.

Paloma Musik-Verlag GMBH, Maierhofstr. 22a, München 60, 8000, (0 89) 83 35 57, Telex: 5 215 935.
Label(s): (Owned) Paloma.

Panda Music Produktions GmbH, Schmidts Breite 15, Hamburg 93, D-2402, (040) 75 12 29.
Label(s): (Owned) Koala, Panda.

Papasayo, See EMI Electrola.

Pape Verlag Berlin, Prinz-Handzery-Str. 26 A, Berlin 37, (030) 8121754, Dir.: Prof. Dr. Uwe Pape.
Label(s): (Owned) Pape.

Parade, See Miller Int'l Schallplatten GmbH.

Parlophone, See EMI Electrola.

Pastels, See Canto & Bellaphon Int'l.

Patchwork, See Selected Sound Musikverlag GmbH & Co. KG.

Pathe Marconi, See EMI Electrola.

Peica, See Deutsch Austrophon GmbH.

Peter Nurtz Musikverlag und Produktion, Schornstr. 6, München 80, 8000, (0 89) 76 62 52, 48 88 30 (Studio), Owner/Managing Director: Peter Notz.
Label(s): (Owned) Notz.

Petticoat-Music, Postfach 7 02, Coburg 1, 8630, (0 95 61) 7 56 45, Owner: Hermann Reuther; PR: Petticoat-Promotion; Medien.
Label(s): (Owned) Petticoat.

Phon und Ton Schallplatten KG (IFPI), Scherbaumstr. 27, München 83, 8000, (0 89) 6 70 63 30, Managing Director: Konrad Wolf.
Label(s): (Owned) Connyland, Phon und Ton.

Phonogram GmbH, Roedingmarkt 14, Hamburg 11, D-2000, (040) 36-091, Telex: 215024, Managing Dir.: Roland Kommerell; Sales Mgr.: Werner Hay; Pop A & R Mktg. Mgr.: Louis Spillman; Classical Div. Mgr.: Sabine Max; Finance & Admin. Mgr.: Edmund Strebe.
Label(s): (Owned) Casablanca, Fontana, Mercury, Star-Club, Vertigo, (Licensed) Amadeo Classic, Charisma, Rocket.

Pila Music GMBH, Karlstr. 43, Dettenuhausen, 7405, (0 71 57) 79 89 79 80, 40 12, Telex: 7 23 286, Managing Director: Volker Rittinghaus.
Label(s): (Owned) Blue Rose, Eden, pila music, (Licensed) almario, Jnsto Ark, A&S, Banners & Bonnets, Benson, Birdwing, Breaker, Canaan, Chapel Lane, Dayspring, Dove, Ears & Eyes, Ebony, First Fruits, Free, GMI, Good News, Greentree, Kerygma, Kingsway Musik, Lamb & Lion, Light, Lumina, Maranatha Musick Marshall, Meadowlark, Messianic, Milk & Hon, Myrrh, Nar-sapur, Newpax, Nissi, Oak, Onyx, Paragon, Pilgrim.

Pilz, See Venus Records GmbH.

Pinorakk, See Deutsch Austrophon GmbH.

Pionier, See Miller Int'l Schallplatten GmbH.

Piranja Music Produktion, Westendstr. 25, Frankfurt 1, 6000, (0 69) 74 66 88, Telex: 4 170 088.
Label(s): (Owned) Piranja.

Plaene, See Verlag Plaene GmbH.

Plane GmbH/Plane Musik (IFPI), Braunschweigerstr. 20, Dortmund 1, D-4600, (0231) 83801-0, Telex: 822292 plaen d., Gen. Dir.: Wolfgang Frickenhaus; A & R: Ulrich Hetscher; Promo/Press: Ralf Fiechener.

Planet, See RCA Schallplatten GmbH.

Playbones Records, Eppendorfer Weg 7, Hamburg 20, 2000, (0 40) 4 30 03 39, Managing Director: Arno H. V. Vught.
Label(s): (Owned) Playbones, Rondo, (Licensed) Bandleader, Midnight Music, PBR, Range, RCA-Media, Rondo, Valentine, Waterloo.

Plus, See Miller Int'l Schallplatten GmbH.

Plutonia, See Peter Steyer Record Co.

Polyband Gesellschaft fuer Tontraeger GmbH & Co. KG (IFPI), Ludwurmstr. 95a, Munich 2, D-8000, (089) 53-08-81, Telex: (05) 22636, Managing Dir.: Wolfgang G. Winkel; Sales Mgr.: Detlef E. Duenker.
Label(s): (Owned) Canofon, Concord, Eros, Grekphon, Maerchenland, Polyband.

Int'l Reprs.: Schweiz: B. Zoller, Dubendorf.

Polydor/Deutsche Grammophon Gesellschaft mbH, GlockengieBerwall 3, Hamburg 1, D-2000, (040) 308702, Telex: 2163922, Managing Dir.: Heino Wirth; Promo: Pepe Muesch; A & R: Ulf Duedeck; A & R: Mike Eberhardt; A & R: Thomas Starckjohann.
Label(s): (Owned) Polydor, Verve, MPS, Brunswick, Capricorn, (Licensed) A & M, Arrival, Baam, ECM, Edition EG, EG, Jupiter, RSO, Magnet, Mondo Musica, Polar, Windham Hill. (CD-Manufacturer/Distributor)

Polydor Int'l GmbH (a PolyGram Co.) (IFPI), Box 132266, Hamburg 13, D-2000, (040) 44-18-11, Telex: 02-12434, Fax: (040) 44181587, Pres.: Rudolf Gassner; Vice Pres. of A & R Mktg.: Franz Auffray; Vice Pres. of Bus. Affairs: Peter J. Kaundinya.
Label(s): (Owned) Karussell, Polydor, Verve, (Licensed) ECM, Hansa, Barclay (France), EG (UK), Hispavox (Spain), MCA (USA), Mirage (USA), Polar (Sweden), Ready Steady Go, Rialto (UK), RSO (UK), 21 Recs. (USA).

- PolyGram Classics Int'l (div. of PolyGram GmbH),** Box 132266, Hamburg 13, D-2000, (040) 44-18-11, Telex: (02) 12434, Fax: (040) 44181587, Chrmn.: Tim Harold; Vice Pres. of Finance: Willem Back; Vice Pres. Recording: Dr. Hans Hirsch; Vice Pres. of Mktg.: Pall Meller Marcovicz.
- PolyGram GmbH (IFPI),** Box 132266, Hamburg 13, D-2000, (040) 44-18-10, Cable: POLYGRAM, Telex: (02) 12434, Fax: (040) 44181587, Pres.: Jan D. Timmer; Exec. Vice Pres.: Dr. Hermann Franz; Exec. Vice Pres.: Dankert Punt; Exec. Vice Pres.: David Fine; PR Dir.: Heinz T. Voigt. Label(s): (Owned) Casablanca, London, Mercury, Polydor, PolyGram, Smash, Wing, (Distributed): ABKCO, Atlanta Artists, Compleat, Cypress, Gold Castle, Gramavision, Red Records, Squawk, Tin Pan Apple.
- PolyGram Popular Music Div. (Polydor Int'l GmbH),** Box 13 22 66, 2000 Hamburg 13, 49 (40) 44 18 10, Telex: 212434-40, Fax: 44 18 11 88, Product/Prodn. Mgr.: Margarita Scheckel.
- Polystar, Glockengießerwerk 3,** Hamburg 1, 2000, (0 40) 30 87-01, Telex: 2 163 924, General Manager: Chris Georgi; Vertriebsleitung: Manfred Schuttler; Repertoire Manager: Gaby Balder Telefonische. Label(s): (Owned) Polystar
- Pool Musikproduktion GMBH, Hohenzollerndamm 54 A,** Berlin 30, 1000, (0 30) 8 24 36 35, 8 24 36 39, Telex: 1 84 770, Managing Director: Peter Schimmelpfennig; Managing Director: Andreas Budde; Managing Dir.: Rolf Budde; Promo: Gaby Lorenz-Pyczak. Label(s): (Owned) Pool, Pool Int'l.
- Pro Sound Records, Hasenberg 20-22,** Hannover 21, 3000, (05 11) 75 67 89, Owner: Dipl.-Ing. M. Westerwinte. Label(s): (Owned) Crack, Experimental, Tune, Folksun, Heavy Heart, Jazzcard, New Time, Pro Sound, Sweat James, Toptime, WohliKlang.
- Pro Viva, See Deutsch Austrophon GmbH.**
- R & M Verlag & Produktion, Rohiedererstr. 18,** Nurnberg 90, 8500, (09 11) 33 17 98. Label(s): (Owned) R & M.
- RC Records, Amselweg 2 Box 1122,** Lenningen 1, 7318, 07026/2807, Owner, Pres. & Dir.: Heinz Herold, Hayo Wampel. Label(s): (Owned) RC. (Franchise, Importer)
- RCA Schallplatten GmbH, Box 201343, Osterstrasse 116,** Hamburg 20, 2000, (40) 49 02-1, Cable: rcaschallplatte hamburg, Telex: 2-14193, Managing Dir.: Michael Anders; Financial Controller: Helmut Hecht; A&R Dir.: Franz von Auersperg; Mktg. Dir.: Eckhart Gundel; Sales Dir.: Georg Heilwig. Label(s): (Owned) Gold Seal, Golden 12, Numero Uno, RCA, RCA Camden, RCA Extra, RCA Int'l, RCA Special, RCA, Toscanini Ed., RCA Victor, RCA Victorla, RCA Vladimir Horowitz Ed., Red Seal, (Licensed) Acanta, BTN, Castaway, Cheapskate, Dr. Jazz, Erato, F-Beat, Flying Dutchman, Gordy, Grunt, Heimat-Melodie, Morocco, Motown, Planet, Savoy, Tamia, Tent, Total Experience. (CD-Distributor)
- RA.SH Musikverlage, Zum Bauverein 5, Gelsenkirchen,** 4650, (02 09) 5 70 99, 5 58 79, Presse/Promotion: Willi Wrede; Produktion: Ulrich Posselt; Management: Dr. Ing. Christoph Posselt. Label(s): (Owned) Crime, Eins A. Projekt, RA.SH.
- RCO Theater der Mode Show Music Production GmbH,** Bourghof, Radeweg 19-21, Fuchstal 2, 8915, (0 82 43) 20 51. Label(s): (Owned) RCO.
- Racket, See Deutsch Austrophon GmbH.**
- Ranger Records, Grimmest. 14, Schmallenberg, 5948,** (0 29 72) 83 89, Owner: Wilhelm Brautigam; Promotion: margareta Mullenelsen; Service u. Administration: Margit Naujoks; Vertrieb: Wolfgang Gottschalk. Label(s): (Owned) Ranger.
- Raphael Records, Box 107, Liebigstr. 1 1/2, Bad** Reichenhall, D-8230, (-8651) 32 19. Label(s): (Owned) Raphael, Zagler.
- Rare Bid, See Bellaphon Int'l.**
- Ratterton Edition, Stresemannstr. 375, Hamburg 50,** 2000, (0 40) 8 99 13 76. Label(s): (Owned) Raton.
- Record Partner GMBH, Borsteler Chaussee 85/15, Ham-** burg 61, 2000, (0 40) 5 11 66 17, Telex: 2 173 573. Label(s): (Owned) Kolbort, Ocean, Prol.
- Red Seal, See RCA Schallplatten GmbH.**
- Reflektor, See Metronome.**
- Regal Zonophone, See EMI Electrola.**
- Repertoire Records & Tapes GmbH, Obersrtabe 135,** Hamburg 13, D-2000, (040) 4106267, Telex: 213 425, Managing Dir./A & R Dir.: Killy Kumberger; Managing Dir. & Int'l: Rudolf G. Slezak; Promo.: Ronald Bauhan. Label(s): (Owned) Repertoire.
- Reset, See Intercord Tongesellschaft mbH.**
- Ricophon Tontrager Vertriebs GMBH, Feldstr. 45,** Postfach 13 67, Dietzenbach/Frankfurt, 6057, (0 60 74) 4 21 10, Managing Director: Elyert Koch. Label(s): (Licensed) AGM, ARA, CBS Masterworks (ausgewähltes Klassik Programm), Classic Studio Berlin, Coronata, Edition Tilo Medek, Helmer, Inner City, Iton, Jublia, Klett, KM, MMQ, Moon, MTB, Musica Bavarica, Nashorn Verlag, Organophon, Pan Vleugels, Pro Arte, Songbird, Spectrum, Staati. Museen Berlin, Teletrona, TGS, Ulrich Kotulla, Unisono, VMK, Wergo. US Reps.: German News Company, (New York).
- Ride On Records, Postfach 28 13, Pirmasens 22, 6780,** (0 63 31) 9 46 50, Telex: 4 52 429, Owner: Dieter Becker; Owner: Joachim Kalusche. Label(s): (Owned) Ride On.
- Rimpo Schallplatten, Marktgasse 17, Tubingen, 7400,** (0 70 71) 2 34 56, 2 75 16, Telex: 7 262 779. Label(s): (Owned) Music Manica, (Licensed) AIP, Axe Killer, BFD, cicadelle, Dyonisus, Enigma, Eva, Lolita, Midnight, Psycho, Texas Archive Recordings, Voxx. US Reps.: International Records Exchange, (Des Plaines, Il).
- Ritz, See Deutsch Austrophon GmbH.**
- Rocamar Music, Annette Meier-Hardy, Schonhauser Str.** 22, Berlin 41, 1000, (0 30) 8 55 93 47, Owner: Eckhard Meier-Hardy. Label(s): (Owned) Rocamar-Music.
- Rock On Records, Klaus Schulz Verlagsgesellschaft,** Bockmannstr. 5, Hamburg 1, 2000, (0 40) 241617/241618, 24 16 19/24 16 10. Label(s): (Owned) Rock On.
- Rockmail, See Disques Int'l (Luxemburg) GmbH.**
- Rockport Records GmbH, Kurfürstenstr. 23, Offenbach/** Main, D-6050, (0611) 86 89 36, Telex: 414896. Label(s): (Owned) Blubber Lips, Lotis, Offers, Rockport, (Licensed) Dickworz, Erlokoening, HNB Prodn., Ornament Vibratone.
- Rocktopus, See Hansa & Ariola-Eurodisc.**
- Roof Music Schallplatten & Verlag GmbH (IFPI), Prinz-** Regentstr. 50-60, Bochum, D-4630, (0234) 77 36 50, Telex: (08) 25756. Label(s): (Owned) Kopf, Roof, (Licensed) Potatoe (United States).
- Roots, See Autogram Records.**
- Rose, See Idee Tontrager GmbH (IFPI).**
- Rough Trade Records GMBH, Siepenstr. 10, Herne 1,** 4690, (0 23 23) 47 55-58, Telex: (17-2323303, Managing Director: Barbara Ziegler-Starostik; Presse/Promotion: Kurt Thielen; Vertriebsleitung: Heino Drecker. Label(s): (Owned) Factory, Ink Deutschland, Our Choice, Rough Trade, (Licensed) Backs, Creaton, Ink, Pink, Red Flame, Red Rhino.
- Roxon Records Musikproduktion, Zollenstr. 1, Leonberg** 5, 7250, (0 71 52) 5 88 21, Owner: Helga Oertle-Nagele; Label-Manager: Manfred Lohse. Label(s): (Owned) Roxon.
- Royal Corporation, Amselweg 2, Lenningen 1, 7318,** (0 70 26) 28 07, Owner: Heinz Herold. Label(s): (Owned) RC.
- Rush Records GMBH, An der Gumpgesbrücke 2, Kaarst** 2, 4044, (0 2101) 60 04-0, Telex: 8 517 577, Managing Director: Hans Rabe; Stelv. Managing Director: Man-
- fred Schmitz; A&R, National/Int'l.: Brian Carter; Presse: Michael Muller; Promotion, TV & Rundfunk: Michael Muller. Label(s): (Owned) Rush.
- Russl Records, See Star Musikproduktion GmbH (IFPI).**
- SL, See Bellaphon Int'l.**
- SPV GmbH Schallplatten, Prodn. & Vertrieb, Box 5665,** Plathnerstr. 5B, Hannover 1, 3000, (0) 511 816011 15, Telex: 17 5118447 spv d.
- SPV, See Krone Music.**
- S P & S Records (Deutschland) GmbH, Suitbertusstr.** 137, Duesseldorf 1, D-4000, 211318095, Telex: 8588355. Label(s): Deletions & Overstocks. (Franchise, Importer)
- SSI Sound Source International, Freudenberger Weg 8,** Embuhren, 2371, (0 48 75) 8 28, Dipl.-Ing.: Reinhard Frank. Label(s): (Owned) Red Light, Red Line, SSI.
- Sasch, See Deutsch Austrophon GmbH.**
- Savoy, See RCA Schallplatten GmbH.**
- Schacht Musikverlage Alfred K. Schacht, Adolfstr. 45,** Hamburg 76, 2000, (040) 22 51 43-45, Telex: 2 13 723, A & R—Leitung: Rudy Holzhauser. Label(s): (Owned) Henko, Musik Mosaik.
- Schariwari-Musik Schallplatten-Produktion, Julius-Kreis-** Str. 39 a, München 60, 8000, (0 89) 88 40 28, Owner: Teddy Dorfhuber. Label(s): (Owned) Schariwari, (Licensed) Melos-Musik.
- Schipper-Musikproduktion, Fritz-Reuter-Str. 52, Postfach** 1161, Wilhelmshaven 1, 2940, (0 44 21) 6 08 82, Owner & Managing Director: Jurgen Schipper; Stellvert. Geschäftsfl.: Robert D. Hannemann; Vertrieb: Juliane Meyen; PR: Georg Buck; Marketing & Werbung: Werner Margowski. Label(s): (Owned) MPN, (Licensed) Unicorn.
- Schwann, Am Wehrhahn 100, Dusseldorf, 4000, (02 11)** 36 03 01, Telex: 8 581 345, Managing Director: Dr. Hans Weymar; Managing Director: Franz Ehret; Vertriebsleitung & Produkt: Dieter Heuler. Label(s): (Owned) Horen + Lernen, Musica Mundi, Musica Sacra, Schwanni, schwann-Studio, (Licensed) Aperto, Arp-Schnitger, Astree, Atlantis, Aulos, Auvidis, Cybelia, Ex Libris, Largo, Musiquen an Wallonie, Pair Music, Pan Wien, Polyhonia, Xymax, Zurcher, Kammerorchester. US Reps.: German News, (New York). Int'l Reps.: Australien: Argus Music, Pyrmont, Belgien: Schott Freres, Bruxelles, Canada, Distribution Fusion III/Montreal, Danemark, Danish Music Import, Kopenhagen, Frankreich: Auvidis, Paris, Griechenland: Mampo.
- Secret, See Intercord Tongesellschaft mbH.**

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Selected Sound Musikverlag GmbH & Co. KG, Poeseldorfer Weg 20, Hamburg 13, D-2000, (040) 4105005, Pres. & Gen. Mgr.: Peter M. Majewski; Gen. Mgr.: Christa Majewski.

Label(s): (Owned) Selected Sound, (Licensed) Tele-Music, Patchwork, NSL, MML (CD-Distributor)

Senior Ag, Bornickerstr. 39a, Berlin 20, 1000, (0 30) 3 61 90 19, Telex: 308 083, Managing Director: Horst Fuchs.

Label(s): (Owned) Allstar.

Seon, See RCA Schallplatten GmbH.

Show Business (Ed) (IFPI), Gunter Greffinius & Co. oHG, Munich 80, D-8000, (089) 47 10 97, Telex: 0524746.

Label(s): (Owned) Coloursound Library, Show Business, (Licensed) Aris, Bagatelle, Beat, Cardium, Cenacola, Duse, Music Parade, Music Scene, Nelson, Nereida, New Bingo, Penta Phon, Picci, Pony, Rhombus, Sevenmen.

Sidewalk, See EMI Electrola.

Signal, See Miller Int'l Schallplatten GmbH.

Silver Moon Records, Box 30 33 40, Berlin 30, 1000, (030) 742 37 06, Telex: 181 725, Managing Dir.: Wolfgang G. Doebeling; Product Mgr.: Timothy Pearce.

Sixx Records, Cosimastr. 109, Munchen 81, 8000, (0 89) 9 57 04 04, (0 62 21) 47 27 11, General Manager: Horst Hornung; Label-Manager: Roland Steinel.

Label(s): (Owned) Sixx (Vertrieb: Koch Records, 5958 Fussen).

Sky Records Musik Produktions & Vertriebsgesellschaft mbH, Nordhauser Weg 16, Hamburg 61, 2000, (0 40) 5 51 26 41, Managing Director: Gunter Korber; Managing Director: H. J. Viehr.

Label(s): (Owned) Sky, Sky-Int'l.

Smack, See Charly Schallplatten GmbH.

Solist, See Teldec.

Solist Schallplatten GMBH, Rodelheimer Str. 44, Eschborn/Ts., 6236, (0 61 98) 4 89 12.

Label(s): (Owned) Solist.

Somerset, See Miller Int'l Schallplatten GmbH.

Sonata, See Music Dist. GmbH.

Sonet, See Intercord Tongesellschaft mbH.

Sonbird, See Wergo Schallplatten GmbH.

Sonic, See Miller Int'l Schallplatten GmbH.

Sonic Workshop, See Miller Int'l Schallplatten GmbH.

Sound Around Schallplatten GmbH, Frankfurter Str. 133, Hennes, 5202, (0 22 42) 29 31, Managing Director: Fr.-P. Moortampen.

Label(s): (Owned) Sound Around.

Soundsplash Records, Oberbiller Allee 119, Dusseldorf 1, 4000, (02 11) 72 59 59, 72 47 45.

Label(s): (Owned) Soundsplash.

Special, See RCA Schallplatten GmbH.

Spiegel, See Intercord Tongesellschaft mbH.

Spoon, See Teldec Import Service.

Spygall Produktin Gbr., Dettlinger Str. 95, Kirchheim/Teck, 7312, (0 70 21) 5 28 17, Managing Director: Jean Pierre Garattoni; Managing Director: Gunter Marek.

Label(s): (Owned) Fusion (Neue Welt), Peak Software, Srilanca, Wave, Zellofon, (Vertrieb: Bellaphon, 6000 Frankfurt), Hot Blood, Scratch (Vertrieb: Intercord, 7000 Stuttgart), Camel (Vertrieb: selbst).

Squeaky Shoes Records, Zaehringplatz 4, Konstanz, D-7750, Managing Dir.: Heldegard Pena-Rojas.

Star-Club, See Phonogram.

Star Musikproduktion GmbH (IFPI), Osterstrasse 124, Hamburg 20, D-2000, (040) 401851, Telex: 2 165 935, Pres.: Ralf Arnie; Managing Dir.: Jenny Arnie.

Label(s): (Owned) Russl Rackords, Kaleidoskop.

Starlet Tontragervertrieb GMBH, Steinmuhstr. 8a, Bad Homburg 6, 6380, (0 61 72) 4 10 95, 170 17, Telex: 4 10 380, Managing Director: Herbert Schiega.

Label(s): (Owned) Starlet.

Starline, See EMI Electrola.

Stepf, See Peter Steyrer Record Co.

Steff Records Musikproduktion, Wilhelmstr. 2, Herne 2, 4690, (0 23 25) 79 79 58.

Label(s): (Owned) Steff.

Steps, See Idee Tontrager GmbH (IFPI).

Sterne 12 Records, Kurfurstenstr. 20, Munchen 40, 8000, (0 89) 39 93 46, /39 91 33, Telex: 5 218 026, Owner: Klaus Kosney; Owner: Solweig Ullrich.

Label(s): (Owned) Sterne 12

Steyrer Disco Records & Tapes, Grafingerstr. 7, Moosach, D-8019, (08091) 2081/2082.

Label(s): (Owned) Steyrer Disco, (Licensed) (domestic) Banana-Flip.

Peter Steyrer Record Co., Grafingerstr. 7, Moosach, Bavaria, D-8019, (08097) 2081, (08097) 2082, Pres.: Peter Stetler.

Label(s): (Owned) Steyrer Disco, Steffi, (Licensed) Karrow, Plutonia.

Int'l Reps.: Rcds Service (Switzerland); Karrow Records (Austria).

Stockfisch Schallplatten, Sanddornweg 13b, Braunschweig, 3300, (05 31) 5 10 37-38, (0 55 51) 6 13 13, Telex: 9 52 958, Owner: Hansi Dobratz; Owner: Gunter Pauler.

Label(s): (Owned) Stockfisch, (Licensed) Froggy.

Storz GmbH, Hauptstr. 114, Osterode am Harz, D-3360, (05522) 73041, (Franchise)

Strand, See Teldec Schallplatten GmbH.

Studio-Ton Edition Studio-Ton, Pfronger & Co. KG, Verlag & Produkt, Fasanenstr. 71, Berlin 15, 1000, (0 30) 8 83 34 43, Owner: Egon Pfronger.

Label(s): (Owned) Ursus.

Studio Union im Lahn-Verlag, Box 1461, Wiesbadenerstr. 1, Limburg/Lahn 1, D-6250, (06431) 40 12 11.

Label(s): (Owned) Studio-Union, (Licensed) Abakus.

Suewe (Vertriebs & Dienstleistungs GmbH & Co.) KG, Pressezentrum 06, Mannheim 2, D-6800, (0621) 19 21.

Label(s): (Owned) Comes, Drive-in, Kiosk, LS (Leser-Service), (Licensed) Unisono.

Summer Records, Alter Kirchenweg 19, Norderstedt, 2000, (0 40) 5 25 12 29, Owner: Renate Wehrspann; A & R & Produktion: Dr. Peter Wehrspann; Presse & Promotion: Dr. Peter Wehrspann; Presse & Promotion: Klaus Meyer.

Label(s): (Owned) Summer.

Supertone Schallplatten, Ludwigstr. 9, Utting/Ammersee, 8919, (0 88 06) 17 62, Owner: Dr. Heinz Stein.

Label(s): (Owned) Supertone, Weltmelodie.

Surd Song Musikverlag und Produktion, Friedhelm Osada, Postfach 100 72, Merzig, 6640, (0 68 61) 7 20 66, Telex: 4 45 244.

Label(s): (Owned) Fo.

Sumpatic, See BRM Bosworth Recorded Music.

T V F Tontrager Verkaufs-Forderung fur Industrie u. Handel, Rothenbaumchausee 3, Hamburg 13, 2000, (0 40) 4 10 50 84, Owner: Manfred H. Kohler; Owner: Killy Kumberger; Marketing: Matthias Weber; Vertrieb: Kay Ewen.

Label(s): (Owned) T V F.

Tis Teldec Import Service, Borsteler Chaussee 85-99a (Haus 12), Hamburg 61, 2000, (0 40) 5 11 00 55-9, Telex: 2 174 537, Leitung: Rolf Bahnk; Label-Manager: Bernd Janke (Klassik); Label-Manager: Jurgen Tiessen (Pop & Jazz).

Label(s): (Owned) Teldec-Labels (Teldec) TIS, (Licensed) RCA-Import (Labels s. RCA) Erato-Import, MCA Import, WEA-Import, (Labels WEA).

Talent, See DGG.

Tamla, See RCA Schallplatten GmbH.

Team Records, Methfesselstr. 8, Berlin 61, 1000, (0 30) 7 85 03 82, Owner: Hans-Dieter Nab.

Label(s): (Owned) Team.

Teldec Import Service (IFPI), Borsteler Chaussee 89-99a, Hamburg 61, D-2000, (040) 511 0055, Telex: 174357.

Label(s): (Owned) TIS, Telefunken, (Licensed) (domestic) CMP, ERP, Eigelstein, Erdenklang, Kuckuck, Line, Melosmusik, Rockport, Solist, Spoon, VeraBra, (foreign), Arino, Delphone, Lodia, Musidisc (all France), Storyville, (Denmark, Sweden), Denon (Japan), Keystone (Netherlands), Affinity, Argo, B&C, Charly, Creole, Decca, Dream, Hannibal, Head, London, L'Oiseau-Lyre, Red Lightnin, Saga, Statik. †††, (Franchise-Importer, (CD-Distributor).

Teldec Schallplatten GmbH (IFPI), Heussweg 25, Hamburg 20, D-2000, (40) 490620, Telex: 213545.

Label(s): (Owned) Aspekte, Nova, Profile, Prominent, Strand, Teldec, Telefunken, Ultraphone.

Tele-Music, See Selected Sound Musikverlag GmbH & Co. KG.

Telefunken, See Teldec Schallplatten GmbH.

Telux Records & Tapes, Wolfgang Becken Production, Appener Weg 3a, Hamburg 20, 2000, (0 40) 46 49 90.

Label(s): (Owned) Rock-Trend (Licensed) Greenwood, Musk Project

Tent, See RCA Schallplatten GmbH.

Terz, See Verlag Plaene GmbH.

Texel Musikproduktion, Reinhard Egln, Burgstr. 4, Emmendingen, 7830, (0 76 41) 21 78.

Label(s): (Owned) Scout, Texel, Whistler.

Thein Tonstudio, Linienstr. 12, Bremen 1, 2800, (04 21) 7 49 44, Owners: Friedrich & Doro Thein.

Label(s): (Owned) Thein.

Thoronof Schallplatten KG, H. Konig, Am Sande 7, Wedemark 1, 3002, (0 51 30) 41 76, Managing Director: Helga Konig.

Label(s): (Owned) Alternum, Capella, Folk Song, Gruppe + Lied, Thoronof, Thoronof-discus (Vertrieb: Helikon, 6900 Heidelberg).

Tocatta Schallplatten GMBH, Am Schlobpark 7, Bad Krozingen, 7812, (0 76 33) 37 00, Managing Director: Rolf Junghanns; Presseabteilung: Rolf Junghanns.

Label(s): (Owned) Tocatta.

Toledo, See Intercord Tongesellschaft mbH.

Toledo Musikproduktion GMBHJ, Hohenzollerndamm 54a, Berlin 33, 1000, (0 30) 8 23 40 15, Telex: 184 770, Managing Director: Andreas Budde; Managing Director: Rolf Budde; Managing Director: Gunter Henne.

Label(s): (Owned) Toledo.

Tonomatic Tontrager GmbH, Schwabelstr. 2, Munich, D-8011, (08102) 8136.

Label(s): (Owned) Derby, Gramola, Tonomatic, Top-Hat.

Tontrager Musikverlag und Produktion Gbr, Postfach 11 44, Mainzerstr. 48, Russelsheim 1, 6090, (0 61 42) 1 35 88, Owner: Thomas Heiler; Owner: Willy C. Waid; Product Management: Willy C. Waid; Public Relations: Thomas Heiler; Administration: Viola Rudolf.

Label(s): (Owned) Rocky-Top, VIP, (Licensed) Music-world, Wester.

Int'l Reps.: Kanada: Metro, (Canada).

Tontrager Service Vertriebs-Ges. Glana mbH, Daimlerstr. 11, Rodgau 6, 6054, (0 61 06) 1 83 51, 1 84 51, Telex: 4 152 687, Managing Director: Olaf Paulsen; Vertrieb: Jurgen Muller.

Label(s): (Owned) Forest, (Licensed) Demon, Giants of Jazz, Glashaus, Harmony, Joke, Joker, Jokerton, Lotus, Music Power, Nina, Ornament, Rock & Blues, Project, Sandra, Sovisa, Success, The Enterainers, Voltan.

Top Star, See Polyband.

Top Star Musikproduktion + Records Willi Reinehr, Adalbert-Stifter-Str. 1, Walldorf/Baden, 6909, (0 62 27) 12 06.

Label(s): (Owned) Top-Star.

Topes Produktion Musikproduktion & Verlag, Hedwigstr. 32, Essen 1, 4300, (02 01) 79 00 08.

Label(s): (Owned) Topas.

Int'l Reps.: One Sky Music Int'l.

Total Experience, See RCA Schallplatten GmbH.

Trans World Records, Bornickerstr. 39a, Berlin 20, 1000, (0 30) 3 61 90 19, Owner: Horst Fuchs.

Label(s): (Owned) TWR.

Transparent Records, Glashuettenstrasse 79, Hamburg 6, 2000, (040) 4301041, Telex: 2165987, Pres.: Michael Oplesch.

Trend Records (IFPI), Ziethenstr. 59, Mannheim 51, D-6800, (0621) 79 27 69.

Trikton Unsere Stimme Schallplatten GmbH, Kistlerstr. 1, Munchen 90, 8000, (0 89) 6 92 09 00.

Label(s): (Owned) Unsere Stimme.

Trion Sound Production GMBH, Homburger Landstr. 410, Frankfurt/Main 50, 6000, (0 69) 54 30 52, Managing Director: Manfred Schacht; Managing Director: Hans-Walter Brussow.

Label(s): (Owned) Elster, Portobello, Silent Sun, Trion.

Triple Music Records & Tapes, Im Lohr 17, Mannheim 23, 6800, (06 21) 81 52 74.

Label(s): (Owned) Triple.

Tritonus Musikverlag & Produktion, Martinstr. 42, Dusseldorf 1, 4000, (02 11) 39 66 31, Managing Director: Christian Franzkowiak; Managing Director: Frank Seizinger; Verlagsleiter: Gerald Neumann; Promotion + Design: Ellen Kubail.

Label(s): (Owned) Ratten Platte, Vondue.

Trixx Musikproduktion GmbH, Prinzessinnenstr. 16, Berlin 61, 1000, (0 30) 6 14 20 59, Managing Director: Klaus Knapp; Managing Director: Eberhard Wieland.

Label(s): (Owned) Trixx.

Tropical Music GMBH, Reitgasse 10, Marburg, 3550, (0 64 21) 2 63 33, Telex: 4 82 395, Managing Director: Franz Konig; Managing Director: Claus Schreiner.

Label(s): (Owned) Nektar, Tropical Music.

Tuerkueola (IFPI), Ringstr. 46, Gib 30, Koin 50, 5000, (0221) 351095.

Label(s): (Owned) Tuerkueola, (Licensed) (foreign) Melodia (United States), Music Box (Greece).

UBM Records, Mommest. 61, Cologne, D-5000, (221) 43 13 13, Telex: 08881935, Pres.: Uwe Buschkotter.

Label(s): (Owned) UMB, Largo, Bottom. (CD-Manufacturer/Distributor)

UFA Int'l GmbH, Sonnenstr. 19, Munich 2, D-8000, (089) 55 79 57, Cable: UFATON, Telex: (05) 23265.

U.S. Vidio Mart, Amtsgasse 92 (Darmstadter Str. 21), 6113 Babenhausen 1, 06073/61503, Telex: 4191407 KERT D, E-Mail: MCI 253 0934, Owner/Mgr.: Dave Kert.

Video Accessories & Software Import. (Importer)

UTV Musik Produktion, Tiedgestr. 5a, Hannover 1, 3000, (05 11) 81 60 41, Telex: 9 230 284, Owner: Wolfgang Borges; Label Manager: Thomas Rugel.

Label(s): (Owned) Kranich, Red Button (UTV-Film, (Licensed) Babsy.

Uff-Zick Records, Kothener Str. 38, Berlin 61, 1000, (0 30) 2 62 12 08, Telex: 1 82 902.

Label(s): (Owned) Uff-Zick.

Ulstein Musik, Kaiser Wilhelmstr. 6, Hamburg 36, D-2000, (040) 347 4254.

Heinz Ulm-Musik GmbH, Voelkstr. 34, Augsburg, D-8900, (0821) 51 55 55.

Label(s): (Owned) AAR, Amayana, Auraton, Helm, (Licensed) (domestic) ENJA.

Ultraphone, See Teldec Schallplatten GmbH.

United Artists, See EMI Electrola.

Vagabond Recordings, See Deutsch Austrophon GmbH.

Varia-Music-Production, Plankenhofstrape 7, Munchen 81, 8000, (089) 931-888, Contact: Werner H. Theisen.

Label(s): Varia.

Int'l Reps.: Varia Records (West Germany).

Venus Records GmbH, Hauptstr. 33, Pulheim 3, D-5024, (02238) 2004-7, Telex: 8883241, Pres.: Dieter Dierks; Gen. Mgr.: Fred Hoock.

Label(s): (Owned) Venus, (Licensed) Kosmische Kuriere, Ohr, Pilz.

Verabra Records, Box 640157, Lindweiler Weg 144, Cologne 60, 5000, (0221) 5992031, Cable: verabra/koin, Telex: 8886685 vbr d, Pres. & Gen. Mgr.: Ms. Vera Brandes; Asst. to Pres./A&R: Mr. Mitchell Feldman; Publicity & Promo.: Ms. Huberta Roelfing; Bus. Mgr.: Ms. Ute Achenbach; Artists' Tours Coord.: Ms. Catharina Enke.

Label(s): (Owned) Verabra, Wind, (Licensed) Living Music, American Clave, (CD-Manufacturer/Distributor)

Vereinigte Verlagsgesellschaften Franke & Co. KG, Am-Kramerberg 7A, Hebertshausen, 8061, (0 81 31) 1 39 22, Managing Director: christian Unucka.

Label(s): (Owned) Gloriphon, Hynopaedia, Lingua Quick, Primaphon.

Verlag Das Beste GmbH Abt. Musik, Augustenstr. 1, Stuttgart 1, 7000, (07 11) 66 02-1, Telex: 7 23 539,

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Verlag Fur Musik und Kunst Jutta E. Weber, Am Naturfreundehaus 1, Hofheim-Wildsachsen, 6238, (0 61 98) 13 46.
Label(s): (Owned) Arteco, VMK, (Licensed) Accent, Calig, Capriccio, CBS, Coronata, Harmonia Mundi, Deutschland, Harmonia Mundi France, Hugaroton, Iton, Klett, Musica Viva, RCA, Ricercar,Thoroton.

Verlag Plaene GmbH, Braunschweiger Str. 20, PB 827, Dortmund, 4600, (0231) 83801-0, Telex: 822292 plaeu d, Gen. Dir.: Juliane Stuermann; Gen. Sales Mgr.: Hans-Werner Mueller; A&R Mgr.: Ulrich Hetscher; Prom / Press Mgr.: Ralf Flechner; Prom / Press Mgr.: Holger Dzieran.
Label(s): (Owned) Plaene, Klein 1st Gross (Children), Terz. (CD-Manufacturer/Distributor)

Verlag Schulte + Gerth GmbH & Co. KG, Emmeliusstr. 13, Ablar, 6334, (0 64 41) 84 61, Telex: 483 794, Managing Director/Owner: Klaus Gerth; Produktion: Johannes Haas; Produktion: margret Birkenfeld; Produktion: Helmut Jost, Jochen Reiger; Werbung und Presse: Rolf Fischer.
Label(s): (Owned) Hormit Cassette Kitty, Lord, S + G, SG Joy.

Verlag Schuster, Muhlenstr. 17, Leer/Ostfriesland, 2950, (04 91) 27 73, 6 10 43, Owner: Theo Schuster.
Label(s): (Owned) Niederdeutsche Stimmen, Schuster.

Vertex Musik, In der Neckarhalde 30, Remseck 1, 7148, (0 71 46) 2 09 65, Owner: Wolfgang Schmidt; Owner: Helmut Rieger; Owner: Curt-Jurgen Monninger.
Label(s): (Owned) RSM.
Int'l Reps.: Schweiz: Musk-Projekt, Zurich.

Vielklang Musikproduktion, Kothener Str. 38, Berlin 61, 1000, (0 30) 2 62 65 30, Telex: 1 82 902, Owner/Managing Director: Mathais Brockel; Owner/Managing Director: Jorg Fukking; Promotion: Sylvia Martins; A & R: Mathais Brockel; A & R: Jorg Fukking.
Label(s): (Owned) Schnick-Schnack, Vielklang.

Vienna, See BRM Bosworth Recorded Music.

Virgin, See Ariola Eurodisc GmbH.

Virgin Schallplatten GmbH, 64 Herzogstrasse, Munich 40, 8000, 89 332061, Telex: 529 034 VIRGD.

Viteka-Exit, See Deutsch Austrophon GmbH.

Voggenreiter Verlag, Viktoriast. 25, Bonn-Bad Godesberg, 5300, (02 28) 35 50 51/52, Telex: 8 85 662, Owner: Dr. Ernst voggenreiter.
Label(s): (Owned) Xenophon, (Licensed) EHA.

Voix de Son Maître, See EMI Electrola.

Volton Musikverlag, Heilbronner Str. 302 A, Stuttgart 30, 7000, (07 11) 8 56 81 48, 8 56 81 49.
Label(s): (Owned) Biber, Polyton, Volton (Vertrieb: Independent Label Group) 6000 Frankfurt).
US Reps.: Importand.

La Voz de Su Amo, See EMI Electrola.

WEA Musik GmbH, Arndtstr. 16, Hamburg 76, 2000, (0 40) 22 80 50, Telex: 2 14 881, managing Director: Manfred Zunkeller; Hauptabteilung A & R: Detlev Kromker; Hauptabteilung Marketing: Gerd Gebhardt; Product Group Manager: Stefan Michel; Werbung (Creative Service): Klaus Egetmeyer.
Label(s): (Owned) Asylum Atco, Atlantic, Cotillion, Elektra, Midi, Nonesuch, Reprise, Sire, Warner Bros., WEA, (Licensed) Big Tree, Blanco Y Negro, Buddha, Dark Horse, Es Paranza, Finnadar, Gefen, Impulse, Korova, Lightning, Mambo, MCA, Modern, Qwest, Radar, Swan Song, Targe, Tommy Boy, Westbound. (CD-Distributor).

WK Schallplatten, Kurt F. Wehmeyer, Lonsweg 101, Enger, 4904, (0 52 24) 33 61, Owner: Kurt F. Wehmeyer.
Label(s): (Owned) Daviton, WK.

WSO Musikproduktion, Jahnstr. 26, Pforzheim, 7530, (0 72 31) 2 49 89, Owner: Werner Sonnet; Promotion: Uwe Wolf.
Label(s): (Owned) WSO.

Walt Disney Productions GMBH, Savignyst. 76, Frankfurt/Main, 6000, (0 69) 74 77 74, Telex: 4 13 246, Managing Director: Horst Kobilschek; Marketing: Rudolf Ludwig.
Label(s): (Owned) Buena Vista (Vertrieb: Metronome Musik GmbH, 2000 Hamburg), Disneyland.
US Reps.: Walt Disney Music Co.

Wam Schallplattenproduktion GmbH, Meteorstr. 11, Postfach 5 66, Elmshorn, 2200, (0 41 21) 6 15 32, Managing Director: Klaus Meyer; Presse & Promotion: Klaus Meyer; Presse & Promotion: Wolf Dieter Roland; A&R & Produktion: Peter Wehrspann.
Label(s): (Owned) Jazz at the Cotton Club—Hamburg, WAM.

Waverley, See EMI Electrola.

Wergo Schallplatten GmbH, Weihergarten 5, Mainz, 6500, (6131) 246-0, Cable: scot d, Telex: scot d 418 821, Financial Mgr.: Ludolf von Constain; Sales Mgr.: Jurgen M. Liczak; A&R: Dr. Peter Hanser-Strecker.
Label(s): (Owned) Wergo, Wergo Spectrum, Wergo-Natural Sound, Songbird.
US Reps.: Harmonia Mundi (Los Angeles, CA).
Int'l Reps.: Harmonia Mundi (France); Tudor Recording AG (Switzerland). (CD-Manufacturer/Distributor)

Wersi Music Production GmbH, Industriestr., Halsenbach, 5401, (0 67 47) 12 32 18, Telex: 4 2 323, Managing Director: Jurgen Hohmann; Sekretariat: Ruth Murbelbach.
Label(s): (Owned) Wersi (Vertrieb: Wersi Electronic, 5401 Halsenbach).
Int'l Reps.: Diverse.

Westside Music, Postfach 50 01 13, Rodgau 5, 6054, (0 61 06) 1 61 48, Telex: 4 17 894.
Label(s): (Owned) Future Dance, Westside.

What So Funny About, See EFA Dist.

Wind Records, Postfach 640 157, Köln 60, 5000, (02 21) 5 99 20 31, Telex: 8 886 685, Owner: Vera Brandes.
Label(s): (Owned) Wind.

Wipe, See Edition Emscherland.

Wishbone Records, Weiherstr. 21, Bochum 1, 4630, (02 34) 3 70 31, 3 70 32, Telex: 8 25 735, Owner: Dipl.-Ing. Ferdinand Koeth.
Label(s): (Owned) Backbone, Wishbone, (Licensed) Anagram, Bam-Carus, Beggars, Banquet, Big Beat, Butt, Closer, COR, Criminal Response, Demon/Edsel, Dojo, Ebony, Fan Club, Heavy Metal/Meavy Metal Worldwide, Hot Blood, ID, Megaton, Metal Master, Music for Nations, Neat, New Rose, Oil, Powerstation, Psycho, Ralph, Raw Power, Razor, Rock Mac, hine, Rough Justice, Shanghai, Shrapnel, Situation Two, 4AD.

Wolfgang Weniger Musikproduktion, Industriestr. 11, Bad Krozingen, 7812, (0 76 33) 44 52, Owner: Wolfgang Weniger.
Label(s): (Owned) Musica & Lingua.

Wooden Nickel, See RCA Schallplatten GmbH.

Woolfe Records International, Wilrichstr. 55, Filderstadt 1, 7024, (07 11) 70 49 56, Owner: Wolfgang Freund; kaufm. Abwicklung: Claudia Freund; Repertoire: Wolfgang Freund.
Label(s): (Owned) Harlequin.

Wubdertute, See Deutsch Austrophon GmbH.

Wundertute Musik Produktionen GmbH, Bergstr. 28, Ebergetzen, 3401, (0 55 07) 8 46, Managing Director: Martin Jeremias.
Label(s): (Owned) Wundertute.

Wunschklang Musik Musikverlag und Produktion, Oliver Schrupf & C, Parkweg 66, Postfach 2531, Witten, 5810, (0 23 02) 1 33 91, Managing Director: Oliver Schrupf; Promotion, Presse: Harald Thon; Administration: Nanni Dress; Creative Service: K. Omet.
Label(s): (Owned) Grooveland, Wunschklang.

X Records GMBH, Nordenstr. 30, Frankfurt/Main 1, 6000, (0 69) 55 26 32, Telex: 4 14 073, Managing Director: Peter Kauke.
Label(s): (Owned) X (Vertrieb: Teldec, 2000 Hamburg 19).
US Reps.: Rockoko, (Los Angeles, CA)

Xymax Musikproduktions GmbH, Dammwiesenstr. 11, Hamburg 70, 2000, (0 40) 66 69 32, Managing Director: Lothar Hilmer; Produktionsleitung: Michael Wagner.
Label(s): (Owned) Xymax.

Yellow Musikproduktions und Verlags GmbH i.G.R., Breidenbergsweg 38, Hamburg 92, 2104, Managing Director: Albrecht Boehm; Managing Director: Jörn Heinecker; Managing Director: Tom Meyer; Managing Director: Irene Siemers-H.
Label(s): (Owned) Yellow Limited.

Yes/No, See Deutsch Austrophon GmbH.

Yxa, See Avon Musik GmbH.

Zander Records, Kieferweg 45, Skye 2, 2808, (0 42 42) 8 08 20, Owner: Jorg Zander.
Label(s): (Owned) Zander.

Zickzack Platten, Glashuttenstr. 113 Ha 1, Hamburg 6, 2000, (0 40) 4 39 55 18, Owner/Managing Director: Alfred Hillsberg.
Label(s): (Owned) What's So Funny About Zickzack.

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AGIL Musik und Theater GmbH, Wendelsteinstr. 11, Feldkirchen, 8016, (0 89)9032086, Contact: A. Seelos, G. Michalke.

AHA Musikverlag Anja Hauptmann, Scheinerstr. 13, München 80, 8000, (089)98 74 88, (089)98 74 70.

A La Carte Music GmbH, Nachtigallenweg 34, Henef, D-5202, (02242) 3082, Telex: 889 775, Gen. Mgr.: Tony Hendrik, Contact: Karin Hartmann.

AME Musikverlag Edward Kassner GmbH, Brahmstr 3, Hannover 1, 3000, (05 11) 667061, Contact: Edward Kassner.

ANAR Musikverlag Bettina Wegner, Postfach 64 01 57, Köln 60, 5000, (0221)599 2031, Telex: 8 886 685.

Anders Christian Anders Musikverlag, Dillinger Str. 14, Gunzburg, 8870, (08221)80 96, Telex: 5 31 104, Contact: Christian Anders.

APM-Musikverlag, Diepenbeekalle 4, Köln 40, 5000, (022 34)796 72, (0 22 34)46 11, Contact: Udo Kamjunke.

A R Publishing & Mgmt., Dreimuehlenstr. 7, Munich 5, 8000, (089) 761631, Telex: 5214459, Pres.: Armin Rahn, Gen. Mgr.: Ingrid Eiler, Prof. Mgr.: Verena Koenig.

ARE Musik Verlagsgesellschaft mbH, Drosselweg 7, Wolfsburg, 3180, (0 53 61)12256.

AZ-Records Musikverlag GmbH, Alleestr. 67, Duisburg 11, 4100, (02 03) 560686.

Aarton Musikverlag, Forchenweg 21, Bretzfeld, 7117, (0 79 46) 4 34.

Accord Edition Musikverlag GmbH, Harvestehuder Weg 21, Hamburg 13, 2000, (040)443061-65, Telex: 2 12 530, Contact: Wilfried Jung.

Acuff Rose/Oprynad Music Group Inc., Musicverlag KG, Hallerstr. 40, Hamburg 13, 2000, (0 40)41 29 31, Telex: 2 13 211, Contact: Kirsten Gabriel.

Adept c/o Autogram Records, Burgstr. 9, Nottuln, 4405, (02502) 6151, Pres.: Martin Schwenken, Gen. Mgr.: Willy Schwenken, Prof. Mgr.: Helen Schwenken.

Agency Metropolitan Gesellschaft Zur Forderung Von Kunstlern, Destouchesstr. 32, München 40, 8000, (089)3 08 0706, (089)3 0888 38, Telex: 5 214 627.

Agency Metropolitan Gesellschaft zur Forderung von Kunstlern und, Destouchesstr. 32, München 40, 8000, (0 89) 3080706.

Aircraft Music, Franconvillestr. 10, Viernheim, 6806, (0 62 04)58 03, Contact: Heinz Faltermann.

Alba Musikverlag GmbH, (GEMA), See Peer Musikverlag GmbH.

Alert's/Eduard Alert's Musikverlage, Tannenweg 28, Daun 13, 5568, (0 65 92)14 47, Contact: Solveig Ihle.

Alice Edition Alice Peter Power, Mauritiussteinweg 5, 500 Köln 1, (02 21) 231900, Contact: H. Carpendale, P. Power.

All Boys Music, See Hammer Musik GmbH.

Allegro Theaterverlag, (GEMA), See Schacht Musikverlage.

Aloha-Music, Stein, Jass & Co. Musikverlag, Heinrich-Jasper-Platz 1, Brauntage, 3389, (0 55 20) 1666.

Alster Musikverlag, Ohlekamp 10, Ellerhoop, 2201, (0 41 20)10 77, Telex: 2 18 300, Contact: Thoamas Baur.

Altana Musikverlag Bernhard Luth, Metteleg 19, Hamburg 13, 2000, (040) 45 99 71, 5 51 25 62.

Alte Und Neue Kunst, Rheingaustr. 3, Berlin 41, 1000, (0 30) 8224996, Contact: Andreas Hommelshelm.

Ambassador Music Ltd., (MCPS/PRS), See Moorea Music Ulrike Schon.

Anar Music, (GEMA), See Verabra Music.

Andre, Johann, Frankfurter Str. 28, Ofenbach, 6050, (0 69) 813539, 83 13 33, Contact: Margrit Andre.

Andres, Christian Musikverlag, Dillinger Str. 14, Gunzburg, 8870, (0 82 21) 8096, Gen. Mgr.: Christian Anders, Contact: Hubert G. Geil.

Angelo Verlage, Oher Weg 40, Witzhave, 2071, (0 41 04) 6656, Contact: Sybill Ptach, Just Ptach.

Antagon Musikverlag, Lenhartz Str. 15, Hamburg 20, 2000, (0 40) 484443, Contact: Jens Michow.

Antenna Musik GmbH Germany, Glockengieserwall 3, D-2000 Hamburg 1, (040) 308 7315, Telex: 212998, Fax: 49 40 308 7202, Managing Dir.: Michael Kramer.

Apollo Verlag Paul Lincke, OstpreuBendam 26, Berlin 45, 1000, (0 30)77230 25, Telex: 1 84 275, Contact: Werner und Erich Seifert.

Apres's Musikverlag, Sellhorststr. 27, Gelsenkirchen, 4650, (02 09)2 58 93, Contact: Wolfgang Jahn.

Arabella Musikverlag GmbH, Sonnenstr. 19 München 2, Munich, 8000, 55 79 57, Telex: 523265 ufa d, Gen. Mgr.: Manno Ullrich, Prof. Mgr.: Herby Zander.

Arabella, See UFA-Music Publishing Group.

Are Musik Verlagsgesellschaft MbH, Drosselweg 7, Wolfsburg, 3180, (0 5361)12256.

Paul C. R. Arends Verlag, (GEMA), Hoehenweg, Rimsting, Chiemsee, D-8219, (08051) 1634, Cable: arendsmusic, Pres.: Michael Arends.

Arata Musikverlag GmbH, (GEMA), See Peer Musikverlag GmbH.

Arezzo Musikverlag GmbH, Schöneberger Str 102, Hamburg 73, 2000, (0 40) 6722030, Contact: Wolfgang Murrmann.

Argus Musik-Edition, Schwabelstr. 2, Hohenkirchen, 8001, (0 81 02) 8136, Contact: Johann Winkler.

Aries Music GmbH, Wilhelmsstr. 9, Kassel, 3500, (05 61) 103042.

Arista/Careers, See UFA-Music Publishing Group.



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- As Artist Service GmbH**, Eppendorfer Baum 13, Hamburg 20, 2000, (040) 478022, Telex: (2) 163078, Contact: Eike Heitkamp.
- Assman, Hermann Assman**, Franz-Werfel-Str. 36, Frankfurt am Main 50, 600, (0 40) 478022, 48 70 88/89, Contact: Eike R. Heitkamp.
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- Autobahn Musikverlag**, Ortnitstr. 36, Munchen, 8000, (0 89) 985625, Contact: Michael Holm.
- Avenue Music**, See Hammer Musik GmbH.
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- BLM, Beata Lentz Musik**, Hubertusstr. 11, Postfach 61 60, Bad Honnef 6, 5340, (0 22 24) 80726, Contact: Beata Lentz.
- Baby Musikverlag**, Postfach 1, Burgebrach, 8602, (0 95 46) 2 25, Contact: J. Thomann.
- Bacharach Musikverlag**, Villa Niederseeon, Niederseeon, 8019, (0 80 93) 4015, Contact: Raymond Bacharach.
- Badenia Musikverlag**, Zietenstr. 59, Mannheim 51, 6800, (06 21) 792769, Contact: W. Sommer, K.R. Nagel.
- Banana-Film-Music**, Waldstr. 2, Biberach/Bd., 7616, (0 78 35) 3104, (0 78 35) 3195, Contact: Roland Baumann.
- Barenreiter-Verlag, Karl Volterle GmbH & Co. KG**, Heinrich-Schutz-Allee 3137, Kassel, 3500, (05 61) 3001117, Contact: B. Scheuch-Volterle.
- Bauer, Georg Bauer KG**, Werderstr. 40-44, Postfach 14 67, Karlsruhe 1, 7500, (07 21) 374937, (07 21) 374038, Contact: Hartmut Bauer.
- Bavariasonor Musikverlag GmbH**, Bavariafilmplatz 7, Grunwald, 8022, (0 89) 6499834, Contact: Lutz Hengst.
- Bawack-Music, Tomproduktion u. Musikverlag**, Bahnhofstr. 1, Postfach 32, Bexbach, 6652, (0 68 26) 50269, Contact: Wolfgang Wack.
- Beco Musikverlag**, (GEMA), See Schacht Musikverlage.
- Beecken Musikverlag**, Appener Weg 3 a, Hamburg 20, 2000, (0 40) 464990, Contact: Wolfgang Beecken.
- M. P. Beliaeff**, See C. F. Peters.
- Bella Musica Tonträger GmbH**, Rheinstr. 26, Buhl, D-7580, (07223) 27009, Telex: 78 708, Pres.: Jurgen Rinschler, Gen. Mgr.: Jurgen Rinschler.
- Beliver Music**, Mainzer Landstrabe 87-89, Franfurt/Main, 6000, (069) 2712-198, Telex: 416046, Pres.: Branko Zivanovic, Prof. Mgr.: Hans Ballo.
- Belmont Musikverlag GmbH**, See Hammer Musik GmbH.
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- Weinberger Musikverlag Josef Weinberger GmbH**, Oederweg 26, Frankfurt am Main 1, 6000, (069) 590319, Contact: Johann Michel.
- Weltall Edition**, (GEMA), See Wintrup Musikverlage.
- Weltklang Verlag**, Mousonstr. 12, Frankfurt, 6000, (69) 445092, (69) 444198, Telex: 4170025 efad, Pres.: [roc] Vortiehr, Gen. Mgr.: Horst Lewald, Prof. Mgr.: Dirk Mitchoerfer.
- Wenaha Music Co.**, See Bellver Music.
- Wenger, Berthold Wenger Musikverlag**, Hauptstr. 100, Pfintzal-Sollingen, 7507.
- Wersi Musicproduction GmbH**, Industriestrasse, Halsen-bach, 5401, (06747) 123218, Contact: Jurgen Hohmann.
- Weryton Verlag**, Werner Rygol KG, Münchner Str. 11 a, Unterfohring, 8043, (089) 952007/08.
- West Ton Verlag GmbH**, See Melodie Der Welt, J. Michel KG.
- Weyling Edition**, (GEMA), See Schacht Musikverlage.
- Winkel, Wolfgang G. Winkel Musikverlag**, Am Moosfeld 37, München 82, 8000, (089) 420030, Contact: Wolfgang G. Winkel.
- Wintrup Musikverlage**, (GEMA), Mittelstrasse 76, Horn 1, 4934, (05234) 5148, (05234) 2976, Telex: 935779wimw, Pres.: Walter Holzbaur, Gen. Mgr.: Hans Stratmann.
- Paul Woitschach Radio Musikverlag KG**, See Melodie Der Welt, J. Michel KG.
- Woitschach, Paul Woitschach Radio-Musikverlag**, Grobe Friedberger Str. 23-27, Frankfurt am Main 1, 6000, (069) 287847, Contact: Johann Michel.
- Wolk, Konrad Wolf Musikverlage**, Scherbaumstr. 27, München 83, 8000, (089) 6707078, Contact: Konrad Wolf.
- Wom World of Music Productions**, (GEMA), See Cycilus Musikverlage GmbH.

Wrede, Otto Wrede Regina Verlag oHG, Schumannstr. 35, Postfach 61 48, Wiesbaden, 6200, (06121) 523118, Contact: E. Wrede, G. Wrede.

Wross-Music, Niedernburg 8a, Prutting-Rosenheim, 8201, (08031) 71719, Contact: Frank Wross.

Wunschklang Musikverlag Oliver Schrupf & Co., Parkweg 66, Postfach 25 31, Witten, 5810, (02302) 13391, Contact: Oliver Schrupf.

Musikverlag Wurzbürger, Nord-Ost-Ring 11, Filderstadt 1, (Bernhausen), D 7024.

Wurzbürger Musikverlag, Nord-Ost-Ring 11, Bernhausen-Filderstadt, 7024, (0711) 702749, Contact: Luciano Wurzbürger.

Yano Pub., See George Gluck Musik GmbH.

Youngster Musikverlag GmbH, Umlandstr. 173/174, Berlin 15, 1000, (030) 8827383, Contact: J. White, K.-H. Klempnow.

Zig Zag Ed Mus, See Siebenpunkt Verlags GmbH.

Paul Zschocher, Postfach 76 12 67, Hamburg 76, 2000, (040) 2205116, Contact: Paul Zschocher.

VIDEO PROGRAM SUPPLIERS & BUYERS

EMBASSY VIDEO GMBH, Maria Theresia Strasse 32, Munich, 8000, (89) 985491, Telex: 521478 EMBA D, Contact: Dieter Grosselenghorst.

Supplies: Feature Films, Music Long Form.

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ACCESSORY SUPPLIERS

A S V Stuebbe GmbH & Co. KG, Hollwieserstr. 5, Vlotho, D-4973, (05733) 131, Telex: 971231.

Product(s): Record—Record Carrying & Storage Cases, Record Care Products; Tape—Cases.

Agfa Gevaert AG Magnetic Tape Div., Leverkusen 1, D-5090, (0214) 301, Telex: 8510420. Pres.: Dr. F. Staudacher; Sales Mgr.: M. Pastor.

Product(s): Tape—Cases (audio & video), Leader Tape, Splicing Tape & Equip.

Alcophon AV GmbH & Co., Duenebergerstr. 111-113, Geesthacht, D-2054, (4152) 4031, Telex: 21877. Managing Dir.: Hilmar Kumbartzky.

Product(s): Tape—Leader Tape, Splicing Tape & Equip.

All Akustik, Eichsfelder Str. 2, Hannover 21, D-3000, (0511) 785072, Telex: (09) 23974. Pres.: H. D. Hoffmann.

Product(s): Tape—Head Cleaners (video).

Amerindian, An Der Alte Muehle 9, Wesseling-Berzdorf, D-5067, (02232) 51780. Chief Exec.: Ingrid Renate Roehra.

Product(s): Record—Record Care Products, Replacement Styl; Tape—Leader Tape, Splicing Tape & Equip.

Ampex Europa GmbH, Walter Kolbstr. 9-11, Frankfurt 70, D-6000, (0611) 60580. Cable: VIDEOTAPE. Telex: 413774. Pres.: Eimar Sadeler; Sales Mgr.: Rudi Fischer.

Product(s): Tape—Cases (audio & video), Head Cleaners (audio & video), Bulk Erasers (audio & video), Leader Tape, Splicing Tape & Equip.

Audio Trade GmbH, Koloniestr. 203, Duisburg 1, D-4100, (0203) 37-35-12. Telex: 855259. Managing Dir.: Peter Muehimeyer.

Product(s): Record—Record Care Products, (brushes, sweep arm), Turntable Mats, Replacement Styl.

Automaten-Service Kretz, Sophienstr. 179, Karlsruhe, 7500, (0721) 857171. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost.

Product(s): CD—CD Storage Cases, CD Care Products; Record—Record Carrying & Storage Cases, Record Care Products, Replacement Styl; Tape—Cases (audio & video), Head Cleaners (audio & video), Splicing Tape & Equip. (audio & video).

Avis-Asona KG, Stollbergstr. 7, Munich 22, D-8000, (089) 22-50-57. Telex: 522084. Pres.: Eberhard Nast.

Product(s): Tape—Head Cleaners (audio), Bulk Erasers (audio).

BASF Aktiengesellschaft, Gottlieb Daimler Str 10 Box 51 46, Mannheim 1, D 6800, (0621) 80-0. Cable: BASF Ludwigshafenrhe. Telex: 4 64 990. Fax: 4 43 95. Sales Mgr.: B. Rothfub.

Product(s): Tape—Head Cleaners (audio), Leader Tape, Splicing Tape & Equip.

W. H. Brady GmbH, Odenwaldstr. 71, Rodermark, D-6074, Telex: 4191558. Fax: 060741 95118. Mgr.: N. Schneider.

Product(s): Tape—Leader Tape (audio & video), Splicing Tape & Equip. (audio & video).

D. Kretz (Automaten-Service), Sofienstr. 179, Karlsruhe 1, D-7500, (0721) 55-56-80, 59-07-20. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost.

Product(s): Record—Record Carrying & Storage Cases; Tape—Cases (audio & video).

Dietrich Schar Schmidt Studioausstattung, Ludwig Thomastr. 5, Munich-Daisenhofen, D8024, Cable: PRO-STUDIO. Pres.: Dietrich Schar Schmidt.

Product(s): Tape—Head Cleaners (audio & video), Leader Tape.

E A M S Lesser KG, Graffingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380. Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.:

Charlotte Vaughn-Lesser.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

Magna Produktions GmbH, Sonnen Allee 255, Berlin 44, 1000, (30) 68997269. Telex: 183845. Fax: 30-68997269. Pres.: J. Freidank; Sales Mgr.: J. Statz.

Product(s): CD—Storage Cases, Tape—Cases (audio & video).

Maxell Europe GmbH, Emanuel-Leutzstr. 1, Duesseldorf 1, D-4000, (0211) 59-40-83. Telex: (08) 587288. Sales Mgr.: F. cottin; Dir.: T. Inoue.

Product(s): Record—Record Care Products, (Cleaners); Tape—Cases (audio & video), Head Cleaners (audio & video).

C. Melchers & Co., Postfach 102560, Schlachte 41, Bremen, D-2800, (0421) 361-9323.

Product(s): Record—Replacement Styl.

Orchestraia GmbH, Auf Dem Esch 8, Box 1444, Diepholz, D-2840, Cable: PALLAS. Telex: 09-41 2211. Fax: 05441-7833. Pres.: Rolf Neumann; Sales Mgr.: Martina Koldewey; Contact: Petra Biermann.

Product(s): Tape—Head Cleaners.

RTW-Radio-Technische Werkstätten GMBH, Elbeallee 19, Köln, 5000, (221) 70913-0. Telex: 8885217. Pres.: Rudolf & Renate Twelker; Sales Mgr.: Rolf Kneisel.

Product(s): Tape—Cases, Head Cleaners, Bulk Erasers.

T D K Electronics Europe GmbH, Christinnstr. 25, Ratingen, D-4030, (02102) 4870. Telex: 8585013. Sales Mgr.: Wolfgang Lusch; Dir.: Shohie Tokuda.

Product(s): Tape—Head Cleaners (audio & video).

Teac Tonband Anlagen Vertriebs GmbH, Egerstr. 2, Wiesbaden-Erbenheim, D-6200, (06121) 742-25. Telex: (04) 186159. Mgr.: Masao Morita.

Product(s): Tape—Head Cleaners.

Teddyne Acoustic Research, Burgstr. 6-8, Wiesbaden, D-6200, (06121) 3-91-71.

Product(s): Record—Replacement Styl.

3 M Deutschland GmbH, Carl Schurzstr. 1, Neuss 1, D-404, (02101) 141. Sales Mgr.: Harald Viering; Gen. Mgr.: Bo Ekman.

Product(s): Record—Turntable Mats; Tape—Cases (audio & video), Head Cleaners (audio & video), Leader Tape, Splicing Tape & Equip.

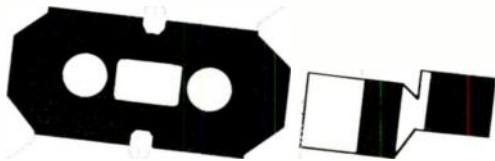
Videoing GmbH, Box 1167, Am Schierenberg 2, Bendestorf, D-2106, (04183) 8035. Cable: VIDEORING. Telex: 2189719. Dir.: Paul Moekkel.

Product(s): Tape—Cases (video).

W. D. Warren Co. KG, Im Steingrund 5, Dreieichbuchschatz, D-6072, (06103) 80-50. Cable: WAMESCO. Telex: (04) 185391. Sales Mgr.: Helmut Rossmailer; Owner: William-Dirk Warren.

Product(s): Record—Replacement Styl; Tape—Cases.

Rudolf Wittner GmbH & Co., box 1360, Isny, D-7972,



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USA NORTON CHEMPLAST, 150 Dey Road, Wayne, New Jersey, Tel: 201/696-4700
 West Germany NORTON PAMPUS, Postfach 80, 4156 Willich 3, Tel: 02154/60-0
 Japan NORTON KK, 100 Takamatsu-Cho 1-Chome, Tokyo 190, Tel: 425-27-3330
 France NORTON MATERIAUX, Boite Postale 148, 78702 Conflans, Tel: 01/39745600
 Great Britain NORTON Plc, Toomer Road, Newcastle Staffs, Tel: 0782/563726

(07562) 2001. Cable: WITTNER. Telex: 07321526. Pres.: Horst Wittner; Sales Mgr.: Franz Walk.
 Product(s): Record—Record Carrying & Storage Cases, Record Care Products, (Platttofix products); Tape—Cases (audio & video), Head Cleaners (audio & video).
Woelke Magnetbandtechnik, Woelke-str. 2-3, D-8069, Schweltenkirchen, Pres.: K. Franke; Sales Mgr.: Ch. Weber.
 Product(s): Bulk Erasers (audio).

DISPLAY & OTHER FIXTURES

A S V Stuebbe GmbH & Co. KG, Hollwieserstr. 5, Vlotho, D-4973, (05733) 131. Telex: 971231.
 Product(s): Record—Browser Boxes, Display Racks; Tape—Browser Boxes.

Alcophon AV GmbH & Co., Duenebergerstr. 111-113, Geesthacht, D-2054, (4152) 4031. Telex: 21877. Managing Dir.: Hilmar Kumbartzky.
 Product(s): Tape—Display Racks (audio).

all-akustik, Eichsfelder Str. 2, Hannover 21, D-3000, (0511) 79 50 72. Telex: 9 23 974 all d. Fax: (05 11) 75 35 28. Pres.: H. D. Hoffmann.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Amerindian, An Der Alte Muehle 9, Wesseling-Berzdorf, D-5067, (02232) 51780. Chief Exec.: Ingrid Renate Roehre.

Product(s): Record—Display Racks.

Audio Trade GmbH, Koloniestr. 203, Duisburg 1, D-4100, (0203) 37-35-12. Telex: 855259. Managing Dir.: Peter Muehlhoyer.

Product(s): Record—Display Racks.

Automaten-Verband Niedersachsen eV, Yorckstr. 11, Hannover, D-3000, (0511) 31-30-66.

Product(s): Record—Browser Boxes (audio).

Automaten-Service Kretz, Sophienstr. 179, Karlsruhe, 7500, (0721) 857171. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost.

Product(s): Record—Browser Boxes (audio).

D. Kretz (Automaten-Serv.), Sofienstr. 179, Karlsruhe 1, D-7500, (0721) 55-56-60, 59-07-20. Pres.: Diethelm Kretz; Sales Mgr.: Gertrud Drost.

Product(s): Record—Display Racks.

E A M S Lesser KG, Graflingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380. Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.: Charlotte Vaughn-Lesser.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

Magna Produktions GmbH, Sonnen Allee 255, Berlin 44, 1000, (30) 68997289. Telex: 183845. Fax: 30-68997269. Pres.: J. Freidank; Sales Mgr.: J. Statz.

Product(s): Tape—Browser Boxes (audio & video).

RTW-Radio-Technische Werkstätten GMBH, Elbeallee 19, Köln, 5000, (221) 70913-0. Telex: 8885217. Pres.: Rudolf & Renate Twelker; Sales Mgr.: Rolf Kneisel.

Product(s): Record—Browser Boxes, Display Racks, Divider Cards, Security Systems; Tape—Browser Boxes, Display Racks, Divider Cards, Security Systems.

3 M Deutschland GmbH, Carl Schurzstr. 1, Neuss 1, D-404, (02101) 141. Sales Mgr.: Harald Vlering; Gen. Mgr.: Bo Ekman.

Product(s): Record—Browser Boxes (video).

W. D. Warren Co. KG, Im Steingrund 5, Dreieichbuchschieß, D-8072, (06103) 60-50. Cable: WAMESCO. Telex: (04) 185391. Sales Mgr.: Helmut Rossmailer; Owner: William-Dirk Warren.

Product(s): Record—Display Racks.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Arbeitsgemeinschaft Musikerziehung & Musikpflege des Deutschen Musikrates, Am Michaelshof 4a, Bonn, D-5300, (0228) 36 4085.

Automaten-Verband Niedersachsen eV, Yorckstr. 11, Hannover, D-3000, (0511) 31-30-66.

Automatenunternehmer eV, Alsterberg 18b, Hamburg, D-2000.

Bayerischer Automaten-Verband eV, Neuhauserstr. 34/111, Munich, D-8000, (089) 55-54-59. : Otto Saumweber.

Bundesverband per Phonographischen Wirtschaft E.V., Katharinenstr. 11, Hamburg 11, D-2000, (040) 36 75 13. Telex: 213546 PHONO D. Fax: (040) 36 75 17. Pres.: Manfred Zunkeller; Gen. Mgr.: Dr. Norbert Thurow.

Country Music Assn. Germany, Friedenstr. 44, Pforzheim, D-7530, (07231) 24460. Pres.: Juergen Kramer.

D A V (Deutscher Automaten-Verband) eV, Kaiser-Wilhelm-Ring 6-8, Cologne, (0221) 236344.

Deutsche Discotheken-Unternehmen (DDU), c/o Verlag Quirin GmbH, Aachen, D-5100, (0241) 48351. Telex: (08) 32652. Managing Dir.: Klaus Quirin.

Deutsche Jazz-Federation eV, Hirschlandstr. 132, Esslingen, D-7300, (0711) 31-5080. Pres.: Wolfram Roehrig.

Deutsche Landesgruppe der IFPI eV, Katharinenstr. 11, Hamburg 11, 2000, (040) 36 74 05, (040) 36 74 06. Telex: 213546 phono d. Pres.: Friedrich E. Wottawa; Gen. Mgr.: Dr. Norbert Thurow.

Deutsche Mozart-Gesellschaft eV, Karlstr. 6, Augsburg, D-8900, (0821) 518588. Pres.: Dr. Erich Valentin; Exec. Dir.: Mathilde Steiner.

Deutsche Orchestervereinigung eV, Charlotte-Niese-Str. 8, Hamburg, D-2000, (040) 825551. Chief Exec.: Guenther Engelmann.

Deutsche Phono-Akademie eV, Heimhuderstr. 8, Hamburg, D-2000, (040) 4101046. Pres.: Kurt Richter.

Deutsche Stiftung Musikleben, Brahmallee 70, Hamburg, D-2000, (040) 447158.

Deutscher Autorenverband eV, Sophienstr. 2, Hannover, D-3000, (0511) 322068. Pres.: Wilma Evers; Sales Mgr.: Helga Lipp.

Deutscher Komponisten-Verband, Bergengruenstr. 28, Berlin, D-1000, (030) 801-8065. Pres.: Raimund Rosenberger; Gen. Mgr.: Marianne Augustin.

Deutscher Musikrat (Sektion Bundesrepublik Deutschland im Internationalen), Am Michaelshof 4a, Bonn, D-5300, (0228) 364085. Pres.: Dr. Richard Jakob; Gen. Secy: Dr. Andreas Eckhardt.

Deutscher Musikverband (DMV), Besenbinderhof 56, Hamburg, D-2000, (040) 246768. Gen. Mgr.: Willi Suhr.

Deutscher Musikverleger-Verband eV, Friedrich Wilhelm Str. 31, Bonn, D-5300, (0228) 238565. Telex: 886727. Gen. Mgr.: Dr. H. H. Wittgen.

Deutscher Sangerbund eV, Bernhardtstr. 166, Cologne-Bayenthal, D-5000, (0221) 386001.

E A M S Lesser KG, Graflingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380. Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.: Charlotte Vaughn-Lesser.

EAMS Lesser KG, Graflinger strasse, 192, Deggendorf, D-8360, (0991) 24866. Telex: 69726 eams d. Sales Mgr.: Alex Guder; Owner: Karl Lesser.

European Country Music Federation Ltd., Martinusstrasse 35, Heinsberg, 5138. Pres.: Fred Holloway; Exec. Dir.: Pete Graab.

Genossenschaft Deutscher Buehnen-Angehorigen, Feldbrunnenstr. 74, Hamburg, D-2000, (040) 445185, (040) 443870. Pres.: Hans Herdlein.

Gesamtverband Deutscher Musikfachgeschaefts eV, Friedrich Wilhelm Str. 31, Bonn, D-5300, (0228) 238565. Telex: 886727. Gen. Mgr.: Dr. H. H. Wittgen.

Gesellschaft fuer Neue Musik eV, Kulturamt der Stadt Witten, Witten, D-5810, (02302) 57085. Telex: 8229101.

Gesellschaft fuer Musikforschung eV, Heinrich-Schultz-Allee 35, Kassel, D-3500, (0561) 300-12.

I A L Berufsvergand Show & Unterhaltung, Besenbinderhof 60, Hamburg, D-2000, (040) 24-53-43. Dir.: Brols Bossi.

I F P I (Int'l) Federation of Producers of Phonograms & Video Grams, Deutsche Landsgruppe, Hamburg, D-2000, (040) 36-74-05. Telex: 213546. Gen. Mgr.: Dr. Norbert Thurow.

I F U (Int'l) Film Union, Schloss Calmuth, Remagen, 82-51.

Institut fuer Neue Musik & Musikerziehung eV, Adelongstr. 16, Darmstadt, D-6100, (06151) 2-30-62.

Internationales Musikinstitut Darmstadt (IMD), Niederramstaedterstr. 190, Darmstadt, D-1600, (06151) 132416. Dir.: Friedrich Hommel.

Fred Kersten KG, Grueninger Weg 2, Pohlheim 2, D-6301, (0604) 49-00. Pres.: Fred Kersten; Sales Mgr.: Frauke Weiher.

MusiContact Gesellschaft fuer Internationale Tonauswertung mbH, Heuauweg 21, Heidelberg 1, 6900, 06221-71011, 06221-71012. Telex: 461832. Export Mgr.: Thomas Christen.

Musikalische Jugend Deutschlands eV-Jeunes Musicales, Markplatz 12, Weikersheim, D-6992, (07934) 280. Telex: (5) 74229. Mgr.: Claus Hauten.

Spidem (Spitzenverband Deutsche Musik), Adenauerallee 134, Bonn 1, D-5300, (0228) 219370. Telex: (08) 861114. Fax: (0228) 22-93-81. Pres.: Erich Schulze; Gen. Secy: Juergen Maahn.

Staatliches Institut fuer Musikforschung Preussischer Kulturbesitz, Tiergartenstr. 1, Berlin, D-1000, (030) 25-48-10. Dir. Prof.: Dr. Hans-Peter Reinecke.

Union-Deutscher Kuenstlergenten eV, Postfach 190247, Cologne 1, D-5000, (0221) 131432. Dir.: Hermann Ahrens.

United European Publ'rs, Wittelsbacherstr. 18, Berlin 31, D-1000, Coord.: Heidi Ramadan.

V D M K (Verband Deutscher Musikerzieher & Konzertierender Kunstler), Bismarckstr. 17, Berlin 12, D-1000, (030) 342-2014. Pres.: Dr. Guenther Wagner; Sales Mgr.: Margrit Lenz.

Verband der Deutschen Konzertdirektionen eV, Widerstr. 12, Munich, D-8000, (089) 98-69-33. Telex: 0529912. Gen. Mgr.: Rudolf Kempf.

Verband der Norddeutschen Automaten-Gewerbes eV, Elbekerweg 187, Hamburg, D-2000, (040) 20-72-13. Pres.: Klaus R. H. Doertelmann.

Verband Deutscher Buehnen-Verleger eV, Bundesallee 23, Berlin 31, D-1000, (030) 861-8088. Dir.: Stefani

Hunzinger.
Verband Deutscher Musikschulen eV, Villichgasse 17, Bonn 2, D-5300, (0228) 354214. Dir.: Diethard Wucher.

Verband Hessischer Automaten-Aufsteller, Gluckstr. 7, Frankfurt/Main.

Verband des Automaten-Gewerbes Schleswig-Holstein, Holsteinstr. 88/90, Kiel 1, D-2300, (0431) 9-12-56. Chief Exec.: Siegfried Hohmann.

Verein Zur Foederung der Deutschen Tanz & Unterhaltungsmusik eV, Friedrich Wilhelmstr. 31, Bonn 1, D-5300, (0228) 238565. Gen. Mgr.: Dr. Hans-Henning Wittgen.

Vereinigung Deutscher Musik-Bearbeiter eV, Sakrower Kirchweg 82, Berlin 22, D-1000, (030) 365-1153. Dir.: Ulrich Roever.

Zentralverband der Elektrotechnischen Industrie eV, Fachverband Unterhaltungselektronik, Frankfurt 70, D-6000, (0611) 630-2289. Telex: (04) 11035. Pres.: Ingwert Ingwertsen; Mgr.: Dr. Peter Bergman.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

Countdown Music GmbH, Harksheider Weg 74, P.O. Box 1145, D-2085 Quickborn, (4106) 50 41. Telex: 214534 CDM D. Fax: 4106 67046. Pres.: Rainer Etrzodt; Sales Mgr.: Irmgard Peuschel.

E A M S Lesser KG, Graflingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380. Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.: Charlotte Vaughn-Lesser.

GEMA, Gesellschaft fuer Musikalische Auffuehrungs-und mechanische, Vervielfaeltigungsrechte, Munich 2, D-8000, (089) 55 99 1. Cable: MUSIKSCHUTZ-MUNCHEN. Telex: 5 22 306 GEMA D. Fax: (089) 5 59 92 16. Pres.: Dr. Erich Schulze.

Gesellschaft zur Verwertung von Leistungsschutzrechten GmbH (GVL), Heimhuderstr. 5, Hamburg 13, D-2000, (040) 410-6031. Pres.: Dr. Rolf Duennwald.

Juicy People (Publ.) & Jax Pax Records, Lofotenstrasse 38 A, Hamburg 73, D-2000, (040) 6781625. Pres.: Jimmy Pratt; Exec. Dir.: Achim Viehr.

Fred Kersten KG, Grueninger Weg 2, Pohlheim 2, D-6301, (0604) 49-00. Pres.: Fred Kersten; Sales Mgr.: Frauke Weiher.

Koch Records Int'l GmbH, Ruprechtstrabe 4 1/2, Fussen, 8958, (08362) 5188. Telex: 541316. Pres.: Franz Koch; Sales Mgr.: Gothard Furstenfelder; Int'l Mgr.: Haakon Brenner.

Seychelles Music Publishing/Prod., Walther Kahl, Box 13 01 44, Neusser 1, Cologne, D-5000, (0221) 72 01 79. Telex: 888 2798 KAHL D. Pres.: Walther Kahl.

RECORD PROMOTION (Including Public Relations & Marketing)

Amerindian, An Der Alte Muehle 9, Wesseling-Berzdorf, D-5067, (02232) 51780. Chief Exec.: Ingrid Renate Roehre.

Antagon Musikgesellschaft GmbH, Lenhartzstr. 15, Hamburg 20, D-2000, (040) 48-44-43. Telex: (02) 173473. Managing Dir.: Jens Michow.

B F C Int'l Promo. Co., Box 350245, Cologne 30, D-5000, (0221) 50-36-47. Mktg. Dir.: Rudolf E. Kamphausen.

Bauer GmbH & Co. KG (Tonstudio), Markgroeningerstr. 46, Ludwigswg-Engloshelm, D-7140, (07141) 3-10-97. Telex: (07) 264806. Managing Dir.: Rolf Bauer.

Brinker Musikverlag, Kronenstr. 12, Muelheim-Ruehr, D-4330, (0208) 42-85-92, (0208) 38-35-98. Gen. Mgr.: Michael Brinker.

E A M S Lesser KG, Graflingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380. Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.: Charlotte Vaughn-Lesser.

EM Press GmbH, Schumannerstr. 1, 5205 St. Augustine 2, (02241) 28777. Telex: 41 67 35. Contact: Alexander Elberlthagen.

Extra-Mgmt. & Public Relations, Wrangelstr. 65, D-2000 Hamburg 20, (040) 420 4060. Telex: 2 165 987. Pres.: Ruediger Litza-Leonhardt.

Feil Hubert G., The PR & Management Co., Dillinger Str. 14, Guntzburg, D-8870, 08221-8096. Telex: 531104. Owner/Gen. Mgr.: Hubert G. Feil.

Hans Sikorski (Int'l Musicverlage), Johnsallee 23, Hamburg 13, D-2000, (040) 44-62-45. Telex: (022) 11027. Co-Pres.: Dr. Hans & Hanna Sikorski.

Heinz Ulm-Musik GmbH, Steppacherstr. 8, Vogelsang, D-8901, (0821) 48-20-77. Cable: HELMMUSIC. Dir.: Heinz Ulm.

Hoffman Concert & Musikpublicity GmbH, Box 174127, Savignystr. 51, D-6000, (0611) 74-60-68. Cable: MUSICON. Telex: (04) 11499.

Hot Stuff Music Promo. GmbH, Arabellastr. 5/139, Munich 81, D-8000, (089) 92322700. Telex: 414073.

Hotline (Rec'g) Studios GmbH, Nordenstr. 30, Frankfurt/Main, D-6000, (0611) 55-65-66, (0611) 55-65-99. Telex: 414073.

Juicy People (Publ.) & Jax Pax Records, Lofotenstrasse 38 A, Hamburg 73, D-2000, (040) 6781625. Pres.: Jimmy Pratt; Exec. Dir.: Achim Viehr.

Juke Box, Steinstr. 53, Munich 80, D-2000, (089)48-79-30, (089)48-77-95. Dir.: Harry Fox.

Fred Kersten KG, Grueninger Weg 2, Pohlheim 2, D-6301, (0604) 49-00. Pres.: Fred Kersten; Sales Mgr.: Frauke Weiher.

Klaus Boehnke GmbH, Lessingstr. 6, Henstedt-Ulzburg 3, D-2359, (04193) 76-47. Telex: (02) 180277. Dir.: Klaus Boehnke.

Koch Records Int'l GmbH, Ruprechtstrabe 4 1/2, Fussen, 8958, (08362) 5188. Telex: 541316. Pres.: Franz Koch; Sales Mgr.: Gothard Furstenfelder; Int'l Mgr.: Haakon Brenner.

Lesser Int'l, Postfach 1525, Deggendorf, D-8360, (0991) 30866. Telex: 69780.

M I O S Tonproduktion, Rosenaustr. 11, Nuernberg 80, D-8500, (0911)26-68-88. Pres.: Mr. Ossen.

Mento Music Group KG, Schinkelstr. 7, Hamburg 60, D-2000, (040) 279-9941. Dir.: Arno H. v. Vught Jr.

Miller Int'l Schallplatten GmbH, Justus-von-Liebig-Ring 2-4, Quickborn, D-2085, (04106) 50-01. Cable: MILIN. Telex: (02) 12386. Sales Mgr.: Hans-Martin Neumann; Gen. Mgr.: Harald A. Kirsten.

Peter Pen Publicrelaton, Limburgerstr. 18, Koenigstein/Taunus, D-6240, (06174)2-24-24.

R C P Music, Schinkelstr. 7, Hamburg 60, D-2000, (040) 279-9941. Dir.: Arno H. v. Vught Jr.

Schacht Musikverlage, Adolfsstr. 45, Hamburg 76, D-2000, (40) 22-51-43. Telex: 213723. Owner: Al Schacht.

Seychelles Music Publishing/Prodn., Walther Kahl, Box 13 01 44, Neusser 1, Cologne, D-5000, (0221)72 01 79. Telex: 888 2798 KAHLD. Pres.: Walther Kahl.

Showbiz Walter Kahl-Public Relations/Mgmt., Box 13 01 44, Neusser Str. 1, Cologne 1, D-5000, (0221)71 01 77. Telex: 888 2798 KAHLD. Pres.: Walther Kahl.

T V O-Thomas Voigt Org. GmbH, Boedekerstr. 53, Hannover 1, D-3000, (0511)33-20-33. Managing Dir.: Thomas Voigt.

Toger Musik GmbH, Leonrodstr. 42, Munich 19, D-8000, (089) 18-60-88. Owner/Gen. Mgr.: Jerry Toger.

Tonomatic Tontraeger GmbH, Schwabeist 2, Hihenkirchen, D-8011, (08102) 81-36. Chief Exec.: Johann Winkler.

V C L Communications GmbH, Munchenstrasse 110, Unterfoehring 8043, 4983950205. Contact: Datty Ruty.

V & C Video & Computer GmbH, Steppacherstr 8, Vogelsang, D-8901, (0821)48-20-77.

RETAIL PROMOTION & MERCHANDISING SERVICES & PRODUCTS

Amerindian, An Der Alte Muehle 9, Wesseling-Berzdorf, D-5067, (02232) 51780. Chief Exec.: Ingrid Renate Roehre.
Product(s): Divider Cards.

Offshore Spezialversand, Postfach 10 09 26, Neuss 1, D-4040, (02161) 670357. Pres.: Peter Messingfeld.
Product(s): Buttons/Badges.

TAPE CUSTOM DUPLICATORS

A S Artist Serv. GmbH, Eppendorfer Baum 13, Hamburg, 20D-2000, (040) 47-80-22, (040) 47-70-88, Telex: (02) 163078. Managing Dir.: Elke Heitkamp.

Alcophon AV GmbH & Co., Duenebergerstr. 111-113, Geesthacht, D-2054, (4152) 4031. Telex: 21877. Managing Dir.: Hilmar Kumbartzky.

Amerindian, An Der Alte Muehle 9, Wesseling-Berzdorf, D-5067, (02232) 51780. Chief Exec.: Ingrid Renate Roehre.
Audio: Cassette, Open Reel.

Avis-Asona KG, Stollbergstr 7, Munich, 22D-8000, (089) 22-50-57. Telex: 522084. Pres.: Eberhard Nast.

Bauer GmbH & Co. KG (Tonstudio), Markgroeningingerstr. 46, Ludwigsbuerg-Eglosheim, D-7140, (07141)3-10-97. Telex: (07) 264806. Managing Dir.: Rolf Bauer.
Audio: Cassette, Open Reel.

Cassetton GmbH, Sudetenstr. 73, Geretsried, 2D-8192, (08171)3031-33. Telex: (05) 26331. Gen. Mgr.: H. H. Michna.
Audio: Cassette.

Delta Music GmbH, Zur Muehle 2, Frechen, 4D-5020, (02234) 61015. Cable: DEMUS. Telex: (08) 89299. Pres.: Dr. K. J. Moll; Sales Mgr.: Dr. W. Ammel; Gen. Mgr.: P. H. Sautot.

Eurotape GmbH & Co. KG, Buckower Chaussee 62, Berlin, 48D-1000, Telex: 183369. Fax: 7215042. Pres.: Burkhard P. Kusch; Sales Mgr.: Frank U. Boehm; Operations Mgr.: Kirsten Feldges.
Audio: Open Reel.
Video: 1 Helical, ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, 8mm.

Gesellschaft zur Herstellung von Tontraegern mbH & Co., Justus-von-Liebig-Ring 2-4, Quickborn 2085, 040 04106.

Telex: 212386. Fax: 04106/68650. Pres.: Harald A. Kirsten; Sales Mgr.: Wolfgang Otterstein.
Audio: Cassette.

Heinz Ulm-Musik GmbH, Steppacherstr. 8, Vogelsang, D-8901, (0821)48-20-77. Cable: HELMMUSIC. Dir.: Heinz Ulm.

I T P Tonband-Produktions KG, Riwo Verwaltungs GmbH & Co., Berlin, 47D-1000, (030)684-80-69. Telex: 185320. Pres.: Karl Blatz.
Audio: Cassette.

Interpress Tontraeger GmbH & Co., Steinmuhlst. 26, Homburg-Obererlenbach, D-6380, (06172) 40114. Telex: 0415859.
Audio: Cassette.

Fred Kersten KG, Grueninger Weg 2, Pohlheim, 2D-6301, (0604) 49-00. Pres.: Fred Kersten; Sales Mgr.: Frauke Weiher.
Audio: Cassette, Open Reel.

Koch Records Int'l GmbH, Ruprechtstrabe 4 1/2, Fussen 8958, (08362) 5188. Telex: 541316. Pres.: Franz Koch; Sales Mgr.: Gothard Furstenfelder; Int'l Mgr.: Haakon Brenner.
Audio: Cassette.

M C S Music & Cassette Supply GmbH, Lenzburgerstr., 2D-7890, WaldshutGen. Mgr.: Mario Taravella.

M I O S Tonproduktion, Rosenaustr. 11, Nuernberg, 80D-8500, (0911)26-68-88. Pres.: Mr. Ossen.
Audio: Cassette, Open Reel.

Magna Produktions GmbH, Sonnen Allee 255, Berlin 441000, (30) 68997269. Telex: 183845. Fax: 30-68997269. Pres.: J. Freidank; Sales Mgr.: J. Statz.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette.

Miller Int'l Schallplatten GmbH, Justus-von-Liebig-Ring 2-4, Quickborn, D-2085, (04106) 50-01. Cable: MILIN. Telex: (02) 12386. Sales Mgr.: Hans-Martin Neumann; Gen. Mgr.: Harald A. Kirsten.

OTARI Electric Deutschland GmbH, Gielenstrasse 9, Neuss 14040, (0201)27 40 11. Telex: 8517697 oteI d. Mgr.: K. Ichikawa.

Orchestra GmbH, Auf Dem Esch 8, Box 1444, Diepholz, D-2840, Cable: PALLAS. Telex: 09-41 2211. Fax: 05441-7833. Pres.: Rolf Neumann; Sales Mgr.: Martina Koldewey; Contact: Petra Biermann.
Audio: Cassette.

PDO/Philips & DuPont Optical, Podbielskistrasse 164, Hannover3000, (511) 73060. Cable: (511) 694121. Telex: 922807 POLW D. Pres.: Dr. Ir. A. B. Bok; Sales Mgr.: J. Behnke.
Audio: Real Time.

PolyGram Record Service GmbH, Podbielskistr. 164, Hannover 13000, (0511) 73-060. Telex: 922807. Dir.: L.E.M.J. Vogels.

Polyband GmbH & CoBetriebsKG, Am Moosfeld, Munich, 8000, (089) 420030. Telex: 522 636 poly d. Pres.: W. G. Winkel/Winkel; Sales Mgr.: Detlef E. Dunker; Sales Mgr.: Werner Kary.
Audio: Cassette.
Video: ½ Beta Cassette, ½ VHS Cassette, ½ V-2000 Cassette, 8mm, compuser microcassettes.

Polyband Gesellschaft fuer Tontraeger GmbH & Co. KG, Lindwurmstr. 95, Munich, 2D-8000, (089) 53-08-81. Telex: 522636. Pres.: Wolfgang G. Winkel; Sales Mgr.: Detlef E. Duenker.

Record Service Schallplatten-Herstellungs & Vertriebsge GmbH, Max-Planck Str. 1-9, Alsdorf, D-5110, Telex: 832961 rec d. Fax: 2404-58202. Managing Dir.: F. C. Coch.
Audio: Cassette.

Rhenus Music Fuer Fernseh, Film & Musicproduktion mgH & Co. KG, Otto Hastr., D-5000, Cologne 50Gen. Mgr.: Karl-Heinz Muenchow.

Dietrich Scharnschmidt Studioausrustung, Ludwig Thomastr., 5D-8024, Munich-DeisenhofenPres.: Dietrich Scharnschmidt.
Audio: Cassette, Open Reel.

Sonopress, Carl-Bertelsmann-Str. 161, Guetersloh, D-4830, (05241)80-3587. Telex: 933 822/933 406. Pres.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kirchberg.
Audio: Cassette.

Studio Funk KG, Eimsbuetteleer Chaussee 69, Hamburg, 13D-2000, (040) 43-10-43. Telex: 2173537. Pres.: Heinz Funk; Sales Mgr.: Klaus Funk.

Teidec Telefonken-Decca Schallplatten GmbH, Heussweg 25, Hamburg, 19D-2000, (040) 40-19-1. Cable: TELDEC. Telex: (02) 13545. Managing Dir.: Gerhard Schulze.

Tonomatic Tontraeger GmbH, Schwabeist 2, Hihenkirchen, D-8011, (08102) 81-36. Chief Exec.: Johann Winkler.

Tonstudio Bauer GmbH & Co. KG, Markgroeningingerstrasse 46, Ludwigsbuerg-Eglosheim, D-7140, 0049-714131097. Pres.: Rolf Bauer; Sales Mgr.: Eva Bauer-Oppelland; Tech. Dir.: Reiner Oppelland.
Audio: Cassette.

Heinz Ulm Musik GmbH, Steppacherstr 8, D-8901, VogelsangPres.: Heinz Ulm.
Audio: Cassette.

V & C Video & Computer GmbH, Steppacherstr 8, Vogelsang, D-8901, (0821)48-20-77.
Video: ½ VHS Cassette.

Videoing GmbH, Box 1187, Am Schlierenberg 2, Bendestorf, D-2106, (04183) 6035. Cable: VIDEOERING.

Telex: 2189719. Dir.: Paul Moeckel.

W. D. Warren Co. KG, im Steingrund 5, Dreieich-Buchschiag, D-6072, (06103) 80-50. Cable: WAMESCO. Telex: (04) 185391. Owner: William-Dirk Warren.
Video: ¼ U-matic Cassette, ½ Beta Cassette, ½ VHS Cassette.

RECORD & TAPE MANUFACTURING EQUIPMENT MANUFACTURERS

Heino Isemann, Verpackungsmaschinen-Vertriebs-GmbH
Zum Panrepel 24, D-2800, Bremen 44, 0421/48606-0. Telex: 244 055. Fax: (421) 4860648. Pres.: Heino Isemann.
Audio: Sorting, labeling, boxing, foil wrapping machines.
Video: Packaging, foil wrapping machines.

Musikverlag Wurzburger-Elwophon Records & Tape, Nord-Ost-Ring 1, Filderstadt 1 (Bernhausen), (D)7024, (0711) 702749. Pres.: Luciano Wurzburger.

RTW-Radio-Technische Werkstätten GMBH, Elbeallee 19, Koin, 5000, (221) 70913-0. Telex: 8885217. Pres.: Rudolf & Renate Twelker; Sales Mgr.: Rolf Kneisel.
Audio: RTW cassette loaders and copiers.

Taunus Ton Technik, Benner & Benner GmbH & Co. KG, Max Planckstr. 32, D-6832, Friedrichsdorf 1.

TAPE PACKAGING & LABELING EQUIPMENT MANUFACTURERS

Avis-Asona KG, Stollbergstr 7, Munich 22, D-8000, (089) 22-50-57. Telex: 522084. Pres.: Eberhard Nast.
Product(s): ASONA labeling equip. (Audio).

Dietrich Scharnschmidt Studioausrustung, Ludwig Thomastr. 5, Munich-Deisenhofen, 8024, Cable: PRO-STUDIO. Pres.: Dietrich Scharnschmidt.

Heino Isemann Verpackungsmaschinen-Vertriebs GmbH, Zum Panrepel 24, Bremen 44, D-2800, (421) 48-60-60. Telex: 244 055. Fax: (421) 4860-648. Pres.: Heino Isemann.
Product(s): Audio, CD, video.

OKU-Automatik Otto Kurz GmbH & Co. KG, PO Box 1120, D-7065 Winterbach, (07181) 707-0. Cable: OKUAUTOMATIK. Telex: 7 246 633 OKU D. Fax: (07181) 75202. Pres.: Hans-Joachim Kurz; Sales Mgr.: Gerhard Doll; Interpreter: Traudel Kuhn; Sales Dept: Helmut Seybold.
Product(s): Auto. Assy. Mach. for Audio/Video Cassette.

CD MASTERING & MANUFACTURING PLANTS

Interpress Tontraeger GmbH & Co., Steinmuhlst. 26, Homburg-Obererlenbach, D-6380, (06172) 40114. Telex: 0415859.

Koch Records Int'l GmbH
Ruprechtstrabe 4 1/2, Fussen, 8958, (08362) 5188. Telex: 541316. Pres.: Franz Koch; Sales Mgr.: Gothard Furstenfelder; Int'l Mgr.: Haakon Brenner.

Magna Produktions GmbH, Sonnen Allee 255, Berlin 44, 1000, (30) 68997269. Telex: 183845. Fax: 30-68997269. Pres.: J. Freidank; Sales Mgr.: J. Statz.

P & O Compact Disc GmbH, Auf dem Esch 51, Box 1444, D-2640 Diepholz, Cable: PALLAS. Telex: 09-41 221. Fax: 05441-7833. Pres.: Rolf Neumann; Sales Mgr.: Ingeborg Grobmann; Contact: Edgar Emker.
Capacity: 6,000,000 per year.

Record Service Schallplatten-Herstellungs & Vertriebsge GmbH, Max-Planck Str. 1-9, Alsdorf, D-5110, Telex: 832961 rec d. Fax: 2404-58202. Managing Dir.: F. C. Coch.

Tonstudio Bauer GmbH & Co. KG, Markgroeningingerstrasse 46, Ludwigsbuerg-Eglosheim, D-7140, 0049-714131097. Pres.: Rolf Bauer; Sales Mgr.: Eva Bauer-Oppelland; Tech. Dir.: Reiner Oppelland.

PLATING, PROCESSING & PRESSING PLANTS

A S Artist Serv. GmbH, Eppendorfer Baum 13, Hamburg 20, D-2000, (040) 47-80-22, (040) 47-70-88, Telex: (02) 163078. Managing Dir.: Elke Heitkamp.

Attacea Musikverlag, Dr. Hammacherstr. 3, Duisburg-Ruhrort, D-4100, (0203) 8-13-78.

Delta Music GmbH, Zur Muehle 2, Frechen 4, D-5020, (02234) 61015. Cable: DEMUS. Telex: (08) 89299. Pres.: Dr. K. J. Moll; Sales Mgr.: Dr. W. Ammel; Gen. Mgr.: P. H. Sautot.

E M I Electrola GmbH Maarweg 149, Cologne 41, D-5000, (0221) 4-90-21. Cable: ELECTROLATON. Telex: (08) 881290. Sales Mgr.: Bernhard Krajewski; Managing Dir.: Wilfried Jung.

H. Lamping (Schallplattenpresswerk) GmbH & Co. KG, Aschen 86, Diepholz 2, D-2840, (05441) 3011.

Hamburg Schallplattenpresswerk, Werner-von-Siemensstr., Kaltenkirchen-Industriege, D-2358, (04191) 27-71.

Interpress Tontraeger GmbH & Co., Steinmuhlstr. 26, Homburg-Obererlenbach, D-6380, (06172) 40114. Telex: 0415859.

Pressing capacity: 45—20,000 per day; LP—60,000 per day.

Koch Records Int'l GmbH, Ruprechtstrabe 4 1/2, Fussen, 8958, (08362) 5188. Telex: 541316. Pres.: Franz Koch; Sales Mgr.: Gotthard Furstenfelder; Int'l Mgr.: Haakon Brenner.

H. Lamping (Schallplattenpresswerk) GmbH & Co. KG, Aschen 86, Diepholz 2, D-2840.

Pressing capacity: 45—5,000 per day; LP—10,000 per day.

Luens-ton Herstellungsgesellschaft GmbH & Co. KG, Mehlabachstr. 10, Luneburg, D-2120, (04121) 37800, (04131) 37866. Telex: (02) 182186. Pres.: Ingo Beetz.

M P S Recs. GmbH, Box 1750, Richthofenstr. 3, Villingen, D-7730, (07721)5-20-07. Telex: 792548.

Magna Produktions GmbH, Sonnen Allee 255, Berlin 44, 1000, (30) 68997269. Telex: 183845. Fax: 30-68997269. Pres.: J. Freidank; Sales Mgr.: J. Statz.

Miller Int'l Schallplatten GmbH, Justus-von-Liebig-Ring 2-4, Quickborn, D-2085, (04106) 50-01. Cable: MILIN. Telex: (02) 12386. Sales Mgr.: Hans-Martin Neumann; Gen. Mgr.: Harald A. Kirsten.

P & O Compact Disc GmbH, Auf dem Esch 51, Box 1444, D-2640 Diepholz, Cable: PALLAS. Telex: 09-41 221. Fax: 05441-7833. Pres.: Rolf Neumann; Sales Mgr.: Ingeborg Grobmann; Contact: Edgar Emker.

Pallas (Schallplattenfabrik) GmbH, Auf Dem Esch 8, Diepholz, D-2840, Cable: PALLAS. Telex: 09-41 221. Fax: 05441-7833. Pres.: Rolf Neumann; Sales Mgr.: Manfred Horn; Contact: Reinhard Heuer. Pressing capacity: 45—2,000,000 per year; LP—10,000,000 per year.

PolyGram Record Service GmbH, Podbielski. 164, Hannover 1, 3000, (0511) 73-060. Telex: 922807. Dir.: L.E.M.J. Vogels.

Record Service Schallplatten-Herstellung & Vertriebsge GmbH, Max-Planck Str. 1-9, Alsdorf, D-5110, Telex: 832961 rec d. Fax: 2404-58202. Managing Dir.: F. C. Coch.

Pressing capacity: 45—650,000 per month; LP—2,000,000 per month; Videodisks—800,000 per month.

Sonopress, Carl-Bertelsmann-Str. 161, Guetersloh, D-4830, (05241)80-3587. Telex: 933 822/933 406. Pres.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kirchberg. Pressing capacity: 45—30,000,000 per year; LP—50,000,000 per year; Videodisks—32,000,000 per year; Type—LV.

Teldec Telefunken-Decca Schallplatten GmbH, Heussweg 25, Hamburg 19, D-2000, (040) 40-19-1. Cable: TELDEC. Telex: (02) 13545. Managing Dir.: Gerhard Schulza.

Tonomatic Tontraeger GmbH, Schwabeist 2, Hihenkirchen, D-8011, (08102) 81-36. Chief Exec.: Johann Winkler.

TAPE PACKAGING & LABELING SERVICES

all-akustik, Eichsfelder Str. 2, Hannover 21, D-3000, (0511)79 50 72. Telex: 9 23 974 all d. Fax: (05 11) 75 35 28. Pres.: H. D. Hoffmann.

E A M S Lesser KG, Graffingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380, Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.: Charlotte Vaughn-Lesser.

Musikverlag Wurzbucher-Elwophon Records & Tape, Nord-Ost-Ring 11, Filderstadt 1 (Bernhausen), (D)7024, (0711) 702749. Pres.: Luciano Wurzbucher.

Polyband GmbH & CoBetriebsKG, Am Moosfeld, Munich, 8000, (089) 420030. Telex: 522 636 poly d. Pres.: W. G. Winkel; Sales Mgr.: Detlef E. Dunker; Sales Mgr.: Werner Kary. (Inserting, Collating, Labeling & Mailing) (Background music)

RTW-Radio-Technische Werkstatte GMBH, Elbeallee 19, Kohn, 5000, (221) 70913-0. Telex: 8885217. Pres.: Rudolf & Renate Twelker; Sales Mgr.: Rolf Kneisel.

Record Service Schallplatten-Herstellung & Vertriebsge GmbH, Max-Planck Str. 1-9, Alsdorf, D-5110, Telex: 832961 rec d. Fax: 2404-58202. Managing Dir.: F. C. Coch. CD Coord.: Cappi Frenger.

Sonopress, Carl-Bertelsmann-Str. 161, Guetersloh, D-4830, (05241)80-3587. Telex: 933 822/933 406. Pres.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kirchberg.

BLANK TAPE MANUFACTURERS

Agfa Gevaert AG, Magnetic Tape Div., Leverkusen 1, D-5090, (0214) 301. Telex: 85-10420. Pres.: F. Staudacher; Sales Mgr.: H. Pastor.

Alcophon AV GmbH & Co., Duenebergerstr., D-2054, (4152) 4031. Telex: 218707. Mng. Dir.: Hilmar Kumbartzky; Gen. Mgr.: Manfred von Mangoldt.

All Akustik, Eichsfelder St. 2, Hannover 21, D-3000, (0511) 785-072. Telex: (09) 23974. Pres.: H.D. Hoffman.

Amerindian, An Der Muehle 9, Wesseling-Berzdorf, D-5067, (02232) 51780. Chief Exec.: Ingrid Renate.

Ampex Europa GmbH, Walter Kolbstr. 9-11, Frankfurt 70, D-6000, (0611) 60580. Cable: VIDEOTAPE. Telex: 413774. Sales Mgr.: Rudi Fischer; Gen. Mgr.: Elmar Sadeler.

Arminia Musikprod'n Erich Storz, Postfach 1670, Hauptstr. 114, D-3360, (05522) 73041. Telex: 0965154.

BASF AG, Gottlieb-Daimlerstr. 10, Mannheim-1, D-6800, (0621) 4008-1. Telex: 462261. Sales Mgr.: W. Schnurstein; Chief Exec.: H. Thurn; Gen. Mgr.: H. J. Versemann.

Biton Prod'n (Gerlinde Engelhardt) GmbH, Krautgartenweg 3, Frankfurt/Main 50, D-6000, (0611) 582011.

Cassetton GmbH, Sudetenstr. 73, Geretsried 2, D-8192, (08171) 303133. Telex: (05) 26331. Gen. Mgr.: H.H. Michna.

Dietrich Scharschmidt Studioausruestung, Ludwig Thomastr. 5, Munich-Deisenhofen, D-8024, Cable: PRO-STUDIO. Pres.: Dietrich Scharschmidt.

Dynamic Pearl, Dusseldorfer St. 132, Mulheim 13, D-4330, (0208) 481845, (0208) 489089. Dir.: W. Kissele.

Eurotape GmbH & Co. KG, Buckower Chaussee 60/68, Berlin 48, D-1000, (030) 721-8088. Telex: 183369. Pres.: Burkhard P. Kusch; Sales Mgr.: Frank D. Dreher.

Gerland Verlag, Tucholskystr. 30, Frankfurt/Main, D-6000, (0611) 626041.

H. J. Heldenreich KG, Verlaengerte Daumstr. 16, Berlin, D-1000, (030) 334-2081, (030) 334-2085. Telex: 0184068.

Hardt Cassetten GmbH, Studiomaessige Bandbearbeitung, Muehlenweg 3-a, D-6370, (06171) 21338, (06172) 35953.

ICM GmbH, Lenzburgerstr. 2, Waldshut, D-7980, (7751) 3075. Telex: 792249. Pres.: Werner Weber; Gen. Mgr.: Mario Taravella.

Inter Cassette Ltd., Poststr. 14, Hamburg 36, D-2000, (040) 353079.

Interpress Tontraeger GmbH & Co. DH, Steinmuehlstr. 26, Bad Homburg 6, D-6380, (06172) 41014. Telex: 0415859.

Fred Kersten KG, Grueninger Weg 2, Pohlheim 2, D-6301, (06404) 4900. Pres.: Fred Kersten; Sales Mgr.: Frauke Weiher.

Lubra Cassetten GmbH, Rottmayerplatz 1, Laufen, D-8229, (08682) 620. Telex: 056-3001.

MIOS Tonproduktion, Rosenaustr. 22, Nuernberg 80, D-8500, (0911) 266-888.

Magna Tontraeger Produktions GmbH, Juliusstr. 10-11, Berlin 44, D-1000, (030) 684-8058. Telex: 183845. Pres.: Juergen Freidank; Sales Mgr.: Jakob Statz.

Maxell Europe GmbH, Emanuel-Leutze-str. 1, Dusseldorf 1, D-4000, (0211) 594-083. Telex: (08) 587-288. Sales Mgr.: F. Cottin; Dir.: T. Inoue.

Memtek Prods., Dreieichstr. 58, Frankfurt 70, D-6000, (0611) 610-149, (0611) 610-140. Telex: 416750. Mgr.: Fritz Juergen.

National Panasonic GmbH, Winsbergring 15, Hamburg 54, D-2000, (040) 85490.

Orchestraiola GmbH MusiCassetten, Auf Dem Esch 8, Diepholz, D-2840, (05441) 2293, (05441) 2812. Cable: ORCHESTROLA. Telex: (09) 41221. Sales Mgr.: Rolf Neumann.

Phillips GmbH, Unternehmensgruppe Konsumgueter, Hamburg 1, D-2000, (040) 32971. Telex: 0218-1587.

Polyband Gesellschaft fuer Tontraeger GmbH & Co.KG, Lindwurmstr. 95, Munich 2, D-8000, (089) 53-08-81. Telex: 522636. Pres.: Wolfgang G. Winkel; Sales Mgr.: Detlef E. Duenker.

TDK Electronics Europe GmbH, Christinenstr. 25, Ratingen, D-4030, (02102) 4870. Telex: 858-5013. Sales Mgr.: Wolfgang Lusch; Dir.: Shohei Tokuda.

Three M Deutschland GmbH, Carl Schurzstr. 1, Neuss 1, D-404, (02101) 141. Sales Mgr.: Harald Viering; Gen. Mgr.: Bo Ekman.

Visiton Dr. Dopychaj, Ellesdorfer Str. 9, Bonn 2, D-5300, (0228) 348626.

W.D. Warren Co. KG, Im Steingrund 5, Dreieich-Buchsclag, D-6072, (06103) 6050. Cable: WAMESCO. Telex: (04) 185-391. Pres.: William Dirk Warren; Sales Mgr.: Gelmut Rossmair; Exec. Vice Pres.: Eugene Eiskens; Vice Pres. & Controller: Karl Schoon.

CARTRIDGE & CASSETTE PARTS MANUFACTURERS

A S V Stuebbe GmbH & Co. KG, Hollwieserstr. 5, Vlotho, D-4973, (05733) 131. Telex: 971231.

Achilles (Gebr.), Robensstr. 31, Aachen, D-5100, (0241) 1-50-71. Telex: 0832714. Sales Mgr.: Hans Bayartz; Gen. Mgr.: Dr. H. Achilles.

all-akustik, Eichsfelder Str. 2, Hannover 21, D-3000, (0511)79 50 72. Telex: 9 23 974 all d. Fax: (05 11) 75 35 28. Pres.: H. D. Hoffmann.

E A M S Lesser KG, Graffingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380, Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.: Charlotte Vaughn-Lesser.

Agfa Gevaert AG Magnetic Tape Div., Leverkusen 1, D-5090, (0214) 301. Telex: 8510420. Pres.: Dr. F. Staudacher; Sales Mgr.: M. Pastor.

Agfa-Gevaert AG, Magnetic Tape Div., D-5090, Leverkusen 1, Pres.: Dr. f. Staudacher; Sales Mgr.: H. Pastor.

Agfa-Gevaert AG, Magnetic Tape Div., Leverkusen 1, D5090, 0214301. Telex: 8510420. Pres.: Dr. F. Staudacher; Sales Mgr.: H. Pastor.

Audio: Cassette.

Video: Cassette.

all-akustik, Eichsfelder Str. 2, Hannover 21, D-3000, (0511)79 50 72. Telex: 9 23 974 all d. Fax: (05 11) 75 35 28. Pres.: H. D. Hoffmann.

Audio: Quadral.

Video: Quadral.

Amerindian, An Der Alte Muehle 9, Wesseling-Berzdorf, D-5067, (02232) 51780. Chief Exec.: Ingrid Renate Roehre.

BASF Aktiengesellschaft, Gottlieb Daimler Str 10 Box 51 46, Mannheim 1, D 6800, (0621) 60-0. Cable: BASF Ludwigshafen. Telex: 4 64 990. Fax: 4 43 95. Sales Mgr.: B. Rothfuh.

Audio: Tapes & cassettes, all formats.

Video: Tapes & cassettes, all formats.

Dietrich Scharschmidt Studioausruestung, Ludwig Thomastr. 5, Munich-Deisenhofen, D8024, Cable: PRO-STUDIO. Pres.: Dietrich Scharschmidt.

Audio: Sonorex cassette parts.

Lubrical

Odenwaldstrasse 24, Bad Koenig., Rodermark, 6123, 06063/4277. Telex: 4191654. Pres.: John Speer.

Audio: Stake rod, pins, screws, windows, shield.

Video: Stake profile, pins, screws.

Magna Produktions GmbH, Sonnen Allee 255, Berlin 44, 1000, (30) 68997269. Telex: 183845. Fax: 30-68997269. Pres.: J. Freidank; Sales Mgr.: J. Statz.

Magna Tontraeger Produktions GmbH, Juliusstr. 10-11, Berlin 44, D-1000, (030)6848058. Telex: 183845. Pres.: Juergen Freidank; Sales Mgr.: Jacob Statz.

Audio: Magna, Instant-Tone, Zonal cassette parts.

Video: VHS cassette parts.

Norton Pampus GmbH

Kanal 37, Willich 3, D-4155, (0) 2154-600. Telex: 8531924. Fax: (0) 2154-60310. Sales Mgr.: R. Scheuven; Mktg.: S. V. Klot.

Product Mgr.: R. Hoenig.

Audio: Felt & tape pads for Audio & DAT cassettes.

Video: Felt & tape pads for video cassettes.

Opetina, Hobrechtstr 31, Berlin 44, D-1000, (030)623-70-09.

Polyband GmbH & CoBetriebsKG, Am Moosfeld, Munich, 8000, (089) 420030. Telex: 522 636 poly d. Pres.: W. G. Winkel; Sales Mgr.: Detlef E. Dunker; Sales Mgr.: Werner Kary.

Audio: Schneider Rohrbach.

Video: Basf, I.T. Video Production apps.

3M Deutschland GmbH, Carl Schurzstr 1, Neuss 1, D-404, (02101) 141. Sales Mgr.: Harald Viering; Gen. Mgr.: Bo Ekman.

W. H. Brady GmbH, Odenwaldstrasse 71, Rodermark, D6074, 6074-99076. Telex: 841-4191558. Sales Mgr.: Norbert Schneider.

Audio: splicing tape.

Video: splicing tape.

ENVELOPES & MAILERS

Achilles (Gebr.), Robensstr. 31, Aachen, D-5100, (0241) 1-50-71. Telex: 0832714. Sales Mgr.: Hans Bayartz; Gen. Mgr.: Dr. H. Achilles.

all-akustik, Eichsfelder Str. 2, Hannover 21, D-3000, (0511)79 50 72. Telex: 9 23 974 all d. Fax: (05 11) 75 35 28. Pres.: H. D. Hoffmann.

E A M S Lesser KG, Graffingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380, Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.: Charlotte Vaughn-Lesser.

Polyband GmbH & CoBetriebsKG, Am Moosfeld, Munich, 8000, (089) 420030. Telex: 522 636 poly d. Pres.: W. G. Winkel; Sales Mgr.: Detlef E. Dunker; Sales Mgr.: Werner Kary.

RTW-Radio-Technische Werkstatte GMBH, Elbeallee 19, Kohn, 5000, (221) 70913-0. Telex: 8885217. Pres.: Rudolf & Renate Twelker; Sales Mgr.: Rolf Kneisel.

Achilles (Gebr.), Robensstr. 31, Aachen, D-5100, (0241) 1-50-71. Telex: 0832714. Sales Mgr.: Hans Bayartz; Gen. Mgr.: Dr. H. Achilles.

all-akustik, Eichsfelder Str. 2, Hannover 21, D-3000, (0511)79 50 72. Telex: 9 23 974 all d. Fax: (05 11) 75 35 28. Pres.: H. D. Hoffmann.

E A M S Lesser KG, Graffingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380, Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.: Charlotte Vaughn-Lesser.

Polyband GmbH & CoBetriebsKG, Am Moosfeld, Munich, 8000, (089) 420030. Telex: 522 636 poly d. Pres.: W. G. Winkel; Sales Mgr.: Detlef E. Dunker; Sales Mgr.: Werner Kary.

RTW-Radio-Technische Werkstatte GMBH, Elbeallee 19, Kohn, 5000, (221) 70913-0. Telex: 8885217. Pres.: Rudolf & Renate Twelker; Sales Mgr.: Rolf Kneisel.

Achilles (Gebr.), Robensstr. 31, Aachen, D-5100, (0241) 1-50-71. Telex: 0832714. Sales Mgr.: Hans Bayartz; Gen. Mgr.: Dr. H. Achilles.

all-akustik, Eichsfelder Str. 2, Hannover 21, D-3000, (0511)79 50 72. Telex: 9 23 974 all d. Fax: (05 11) 75 35 28. Pres.: H. D. Hoffmann.

Attacca Musikverlag, Dr. Hammacherstr. 3, Duisburg-Ruhrort, D-4100, (0203) 8-13-78.
E A M S Lesser KG, Graffingerstrasse 192, Deggendorf, D-8360, (0991) 22071, (0991) 24380, Fax: 0991 24866. Pres.: Karl Lesser; Sales Mgr.: Alex Guder; Gen. Mgr.: Charlotte Vaughn-Lesser.
Polyband GmbH & CoBetriebsKG, Am Moosfeld, Munich, 8000, (089) 420030. Telex: 522 636 poly d. Pres.: W. G. Winkel; Sales Mgr.: Detlef E. Dunker; Sales Mgr.: Werner Kary.
RTW-Radio-Technische Werkstätten GMBH, Elbeallee 19, Köln, 5000, (221) 70913-0. Telex: 8885217. Pres.: Rudolf & Renate Twelker; Sales Mgr.: Rolf Kneisel.
Sonopress, Carl-Bertelsmann-Str. 161, Guetersloh, D-4830, (05241)80-3587. Telex: 933 822/933 406. Pres.: Dr. Uwe Swientek; Sales Mgr.: Heinz Kirchberg.

POLYBAG & SHRINKWRAP

Achilles (Gebr.), Robensstr. 31, Aachen, D-5100, (0241) 1-50-71. Telex: 0832714. Sales Mgr.: Hans Bayartz; Gen. Mgr.: Dr. H. Achilles. (Polybag only)
Amerindian, An Der Alte Muehle 9, Wesseling-Berzdorf, D-5067, (02232) 51780. Chief Exec.: Ingrid Renate Roehre. (Polybag & Shrinkwrap)
Attacca Musikverlag, Dr. Hammacherstr. 3, Duisburg-Ruhrort, D-4100, (0203) 8-13-78. (Polybag & Shrinkwrap)
Polyband GmbH & CoBetriebsKG, Am Moosfeld, Munich, 8000, (089) 420030. Telex: 522 636 poly d. Pres.: W. G. Winkel; Sales Mgr.: Detlef E. Dunker; Sales Mgr.: Werner Kary. (Shrinkwrap only)
Videoing GmbH, Box 1167, Am Schlierenberg 2, Bendestorf, D-2106, (04183) 6035. Cable: VIDEOERING. Telex: 2189719. Dir.: Paul Moeckel. (Polybag & Shrinkwrap)

RAW MATERIALS

BASF Aktiengesellschaft, Gottlieb Daimler Str 10 Box 51 46, Mannheim 1, D 6800, (0621) 60-0. Cable: BASF Ludwigshafenrhe. Telex: 4 64 990. Fax: 4 43 95. Sales Mgr.: B. Rothfub.
Magna Produktions GmbH, Sonnen Allee 255, Berlin 44, 1000, (30) 68997269. Telex: 183845. Fax: 30-68997269. Pres.: J. Freidank; Sales Mgr.: J. Statz.
Polyband GmbH & CoBetriebsKG, Am Moosfeld, Munich, 8000, (089) 420030. Telex: 522 636 poly d. Pres.: W. G. Winkel; Sales Mgr.: Detlef E. Dunker; Sales Mgr.: Werner Kary. Product(s): Schneider Rohrbach(Audio)Schroter Baake-Video.
Teledyne Acoustic Research, Abraham Lincoln Strasse 38-42, Wiesbaden, 6200, (06121)768 130. Pres.: Ron Fone; Sales Mgr.: Arturo Manzano. Product(s): Loudspeakers, electrical components.
Zippering Kessler & Co., Kornkamp 50, Ahrensburg, 2070, (04102) 51 510. Cable: ZIPPKESCO. Telex: 2189842. Pres.: Wolfgang C. Peterson; Sales Mgr.: Monika Schrader. Product(s): Recording moulding compounds.

TAPE, SUPPLIES & ACCESSORIES MFRS.

AEG Telefunken Nachrichtentechnik GMBH, Lindener Str. 15, D-3340, Wolfenbuettel, Pres.: hans Kerler; Sales Mgr.: Peter Bumann.
Achilles (Gebr.), Robensstr. 31, Aachen, D-5100, (0241) 1-50-71. Telex: 0832714. Sales Mgr.: Hans Bayartz; Gen. Mgr.: Dr. H. Achilles. Audio—CD Booklets.
Auvia-Asona KG, Stollbergstr 7, Munich 22, D-8000, (089) 22-50-57. Telex: 522084. Pres.: Eberhard Nast.
BASF Aktiengesellschaft, Gottlieb Daimler Str 10 Box 51 46, Mannheim 1, D 6800, (0621) 60-0. Cable: BASF Ludwigshafenrhe. Telex: 4 64 990. Fax: 4 43 95. Sales Mgr.: B. Rothfub.
W. H. Brady GmbH, Odenwaldstrasse 71, Rodermark, D6074, 6074-99076. Telex: 841-4191558. Sales Mgr.: Norbert Schneider.
Heinz Uim-Musik GmbH, Steppacherstr. 8, Vogelsang, D-8901, (0821)48-20-77. Cable: HELMMUSIC. Dir.: Heinz Uim.
Heino Ilsemann, Verpackungsmaschinen-Vertriebs-GmbH, Zum Panrepel 24, D-2800, Bremen 44, 0421/48606-0. Telex: 244 055. Fax: (421) 4860648. Pres.: Heino Ilsemann.
Magna Produktions GmbH, Sonnen Allee 255, Berlin 44, 1000, (30) 68997269. Telex: 183845. Fax: 30-68997269. Pres.: J. Freidank; Sales Mgr.: J. Statz.
Polyband GmbH & CoBetriebsKG, Am Moosfeld, Munich, 8000, (089) 420030. Telex: 522 636 poly d. Pres.: W. G. Winkel; Sales Mgr.: Detlef E. Dunker; Sales Mgr.: Werner Kary. Audio—Basf. Video—Basf, I.T. Video Prodn. aps.

R T W Radio Technische Werkstätten GmbH, Elbeallee 19, Cologne, D-5000, (221) 70-10-55. Telex: 8885217. Pres.: Rudolf Twelker; Sales Mgr.: Rolf Kneisel.
T D K Electronica Europe GmbH, Chistinestr. 25, D-4030, Ratingen, Sales Mgr.: Wolfgang Lusch. Audio—Plastic cassette cases & labels.
V & C Video & Computer GmbH, Steppacherstr 8, Vogelsang, D-8901, (0821)48-20-77.
Woelke Magnetbandtechnik, Woelke-str. 2-3, D-8069, Schwelltenkirchen, Pres.: K. Franke; Sales Mgr.: Ch. Weber. Audio—Replacement heads, bulk erasers.

WEST INDIES

ACCESSORY SUPPLIERS

BASF Barbados, 37 Roebuck St., Bridgetown, Barbados. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

YUGOSLAVIA

RECORD COMPANIES

Diskont Produkcija Gramofonskih Ploca & Kazeta, Hasana Brkica 58a, Sarajevo, 71000, (071) 33 613, (071) 33 583.
Helidon Tovarna Gramofonskih Ploca, Voodnikova 42, 61000 Ljubljana. Label(s): (Owned) Helidon.
Jugodisk (IFPI), Ljubicka 15, Belgrade, (11) 473 009, (11) 471 149.
Jugoslovenska Kniga, Obilicev Venac 24, Belgrade, 623-799. (Importer, Exporter)
Jugoton, Niska bb, 41040 Zagreb, (41) 25 11 55, Cable: Jugoton, Telex: 21857 jugoton yu, Managing Dir.: Mirko Bosnjak; Repertoire Dept. Head: Sinisa Skarica; Int'l Repertoire/Lbl Mgr.: Veljko Despot; Int'l Opns. Mgr.: Gvozden Vidovic. Label(s): (Owned) Jugoton, (Licensed) Capitol, EMI America, RCA, Manhattan, Charly, Decca, Chrysalis, Elite Special, EMI, Ensign, Island, London, Virgin, ZTT.
Provesta, Box 555, Terazije 16, Belgrade, 20-566, Telex: 11609. (Importer, Exporter)
R T V Records & Tapes, Dalmatinova 10, 61000 Ljubljana, (061) 311 922, Telex: 31118. Label(s): (Owned) RTV Ljubljana, (Licensed) Jupiter (West Germany), Ricordi (Italy), CNR (The Netherlands), Chrysalis, Mute, Red Bus, Sonet, Sniff (all United Kingdom), Casablanca, Mirus Music (US).

Record Prodn. pl Radio-Television Belgrade (IFPI), Makedonska St. 21, 11000 Belgrade, 320 277, Cable: RTB RECORDS, Telex: 12030 yurtpggp. Label(s): (Owned) RTB, (Licensed) A & M, (Europe, US), BC, Phonogram (The Netherlands), Polar (Sweden), Polydor, Sonet, Storyville (Sweden), Susgar Hit (US).
Sarajevdisk, Djure Djakovicva 17, Sarajevo, (071) 23027. (Franchise)

Studio B Produkcija Gramofonskih Ploca (Radiofuzna Org.), Box 10, Masarikova 5, 11000 Belgrade. Label(s): (Owned) Studio B, (Licensed) EMI, Pye (United Kingdom).

Suzy Record, Gruska 10, Zagreb, (041) 519-955, Telex: 21851 Yu Suzy, Gen. Mgr.: Markulj Hrvoje; A&R Mgr.: Antonic Ranko. Label(s): (Licensed) CBS, WEA.

MUSIC PUBLISHERS

Favorite Music, P O Box 729, Gruska 10, Zagreb, 41000, (041) 519-955.
Jugoton Eds. Musicales-JEM, Niska bb, 41040 Zagreb, (41) 25 11 55, Cable: Jugoton, Telex: 21857 jugoton yu, Pres.: Mirko Bosnjak, Gen. Mgr.: Sinisa Skarica, Prof. Mgr.: Vilbals Caklec.
Kinel Music (Eds. Musicales), Vinogradska 3, Zagreb, 41000, (041) 573-462, Pres./Gen. Mgr.: Mario Kinel.
Record Production of Radio Television Belgrade, 21 Makedonska St., Belgrade, 12030, Gen. Mgr.: Terzic Stanko.
Suzy Records, Gruska 10, Zagreb, (041) 519-955. Gen. Mgr.: Markulj Hrvoje.
Zabavne Melodije-dah, Berislaviceva 9, Zagreb, 41000, (041) 423-443, Gen. Mgr.: Ivo Korbler, Prof. Mgr.: Ivo Korbler.

ACCESSORY SUPPLIERS

Vertretung der Aktiengesellschaft, Beograd, 11000.
 Product(s): Tape—Leader Tape, Splicing Tape & Equip.
Niska bb, Zagreb, 41040, Cable: JUGOTON. Telex: 21857. Pres.: Gen. Mgr.: Mirko Bosnjak; Stjepan Novak; Prodn. Mgr.
 Product(s): Record—45 rpm adaptors.

ASSOCIATIONS & PROFESSIONAL ORGANIZATIONS

Assn. of Jazz & Light Music Musicians, Kneza Milosa St. 10, Belgrade, 11000, 333-627.
Composers Assn. of Croatia, Berislaviceva 9, Zagreb, 41000, (041) 440-025.
F I D O F (Federation Int'le des Organismes des Festivals), Box 370, Split, 58000, (058) 514-014. Cable: FIDOF. Telex: 26350. Pres.: Augusto Alguero; Sec. Gen.: Armando Moreno.
Jugoslovenska Radio-Televizija (Radio & TV), Borisa Kidrica 70/1, Belgrade, 11000, (011) 433-647, (011) 433-718. Cable: JURATE. Telex: 11469.
National Committee of the Int'l Music Council, Misarska 12-14, Belgrade, (011) 334-771.
S O K O J (Savez Organizacija Kompozitora Jugoslavlje), Misarska 12-14, Belgrade 11000, (011) 334-771. Cable: SOKOJ. Pres.: Voljin Komadina; Sec.: Toma Prosev.
Union of Yugoslav Concert Artists, Terazije 26, Belgrade, (011) 322-732. Contact: Angel Surev.

LICENSING ORGANIZATIONS, MUSIC, AUDIO & VIDEO

S O K O J (Savez Organizacija Kompozitora Jugoslavlje), Misarska 12-14, Belgrade 11000, (011) 334-771. Cable: SOKOJ. Pres.: Voljin Komadina; Sec.: Toma Prosev.

RECORD PROMOTION (Including Public Relations & Marketing)

Jugoton Records, Niska bb, Zagreb, 41040, Cable: JUGOTON. Telex: 21857. Pres.: Gen. Mgr.: Mirko Bosnjak; Stjepan Novak; Prodn. Mgr.
RTV Records & Tapes, Dalmatinova 10, Ljubljana, 61000, (061) 311-922. Telex: 31118. Managing Dir.: Igor Robeznik.

PLATING, PROCESSING & PRESSING PLANTS

Helidon Tovarna Gramofonskih Ploca, Vodnikova 42, Ljubljana, 61000, (061) 551-379. Gen. Mgr.: Jose Kosar.
Jugoton Records, Niska bb, Zagreb, 41040, Cable: JUGOTON. Telex: 21857.

TAPE, SUPPLIES & ACCESSORIES MFRS.

Progres-Hemoteks Direkcija BASF, Box 527, Knez Mihajlova 27/11, Belgrade, YU11000, (011) 624-222. Cable: JUGOPROGRES. Telex: 11109.

ZAIRE

ACCESSORY SUPPLIERS

BASF Zaire, Blvd. du 30 juin, Bldg. 21eme Republique, Kinshasa 1, 10999. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ZIMBABWE

ACCESSORY SUPPLIERS

BASF Zibabwe, 1st Fl. 61 Second St., Harare. Product(s): Tape—Leader Tape, Splicing Tape & Equip.

ARGENTINA

RECORD COMPANIES

Accord, See Musidisc Europe Sudamericana S.A.I.C. y F.
America, See Musidisc Europe Sudamericana S.A.I.C. y F.
American Recording S.A.I.C.F.I.A., Manuela Pedraza 2649/51, Buenos Aires, 1429, (701)8954/2159, 22316/2318, Telex: 22687 Bomer Ar, Pres.: Luis Galvez Santana; Vice Pres.: Claudio Mario Nadal; Gerente de Promocion: Jose M. Orona; Gerente de Ventas: Luis Pissolito; Gerente A & R Int'l: Jose F. Berstein.
 Label(s): (Owned) Tennessee, Ardisc, (Licensed) C.H.M., B.P.M.
Ardisc, See American Recording S.A.I.C.F.I.A.
Atlas-Delta (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
Atoll-Jonathan Music (France), See Musidisc Europe Sudamericana S.A.I.C. y F.
Audiofidelity (U.S.A.), See Microfon Argentina S.A.
B.P.M., See American Recording S.A.I.C.F.I.A.
Bani Bang, See Circle Line Producciones.
Best (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
Buelax Producciones S.r.L., Federico Lacroze 2301, Buenos Aires, 1426, 772-7860, Telex: 25412 Buelax Ar, Managing Dir.: Ralph Douglas Haiek; Mktg. Mgr.: Carlos Guido Carini; Promo. Mgr.: Sondra Gallelli.
 Label(s): Il Discotto, Passion, Hungaroton. (CD-Distributor)
CAT (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
CBS SAICF (Discos), Emilio Mitre 1819, Buenos Aires, 1424, 922 4011, Cable: COLRECORD, Telex: 17091.
 Label(s): (Owned) CBS, Columbia, Epic, Odyssey, Orfeo, Portrait, (Licensed) A & M, Bid, Blue Sky, Broadway, Caribou, Cleveland Int'l, Full Moon, GTO, Geffen, Heriba, Jet Pad, Kirshner, Lynx, Nemperer, Network, Ode, PIR, Precision, Priority, T-Neck, TSOR, Tabu, Tapen Zee, Uncle Jam, Unlimited Gold.
C.H.M., See American Recording S.A.I.C.F.I.A.
Can't Stop Prodn. (U.S.A.), See Microfon Argentina S.A.
Casablanca, See PolyGram Discos S.A.
DDD (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
DG, See PolyGram Discos S.A.
DRO (Spain), See Musidisc Europe Sudamericana S.A.I.C. y F.
Dance Music, See Musidisc Europe Sudamericana S.A.I.C. y F.
Dial (Spain), See Musidisc Europe Sudamericana S.A.I.C. y F.
Discos Y Cintas Melody (Mexico), See Microfon Argentina S.A.
EMI-Odeon SAIC, Auda San Martin 3590, Florida, Buenos Aires, 1602, (760) 0080/89, Telex: 26234 EMIODE AR, Managing Dir.: Roberto Altuna; Mktg. Dir.: Alberto Calderio; A & R Dir.: Jorge Portnato; Repertorio Mgr.: Sergio Garcia; Sales Mgr.: Julio Dominguez.
 Label(s): (Owned) Angel, Capitol, Coleccion Musical, EMI, EMI-America, Liberty, Manhattan, Parlophone, Rak.
Emergency (USA), See Musidisc Europe Sudamericana S.A.I.C. y F.
Energy (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
Festival, See Musidisc Europe Sudamericana S.A.I.C. y F.
Fontana, See PolyGram Discos S.A.
Full Time (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
Jazz Anthology, See Musidisc Europe Sudamericana S.A.I.C. y F.
Jumbo (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
Karusell, See PolyGram Discos S.A.
Keopon Musik (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.
London, See PolyGram Discos S.A.
MGM, See PolyGram Discos S.A.
Magnatec S.A., Vidal 3850, Buenos Aires, 1429, 70-8014/6838, Cable: Magnatec Baires, Telex: 17275 ARCOL AR, Pres.: Alfredo Farhi; Vice Pres.: Carlos Alberto Farhi; Sales Mgr.: Adela Trinchinetti; A & R Mgr.: Liliana Iaffe.
 Label(s): (Owned) Magatape Musical, Melodya, CMS. (CD-Distributor)
Mercury, See PolyGram Discos S.A.
Microfon Argentina S.A., virrey Del Pino 2458, 7th Floor, Buenos Aires, 1426, 785-6584, Telex: 25149 Mifon Ar, Pres.: Mario Ruben Kaminsky.
 Label(s): (Licensed) Vanguard, Audiofidelity, Can't Stop Prodn., Solar, Music Shop, Orfeon, Discos Y Cintas Melody.
 US Reps.: Astral Records (Hialeah Gardens, FL).
 Int'l Reps.: Edisa (Uruguay); Ifesa (Ecuador); FM Discos Y Cintas (Columbia); RCA Chile (Sgo. De Chile, Chile).
Musidisc Europe Sudamericana S.A.I.C. y F., Uruguay 137, 4th Floor, Buenos Aires, 1016, (541)41-0464, 7091, Cable: Musidisc Baires, Telex: 22197 Febia Ar, Pres.:

Jaime Olszewicki; Dir: Ana Maria Hernandez; Dir: Jorge Omar Hernandez.
 Label(s): (Owned) Accord, America, Dance Music, Festival, Jazz Anthology, Musidisc, Non Stop, Raviol, Score, Visadisc, (Licensed) Atoll-Johnathan Music, Musidisc/AZ (France), Atlas-Delta, Best/SPWR/Jumbo, Cat, Energy, Full Time, DDD, Keopon Musik, Panarecord (all Italy), Dial, DRO (Spain), PRT, Stiff, Untied Kingdom), Emergency, Tomy Boy (US).
 Int'l Reps.: Palacio de la Musica (Uruguay). (CD-Distributor)

Musidisc Europe Audamericana, Uruguay 1037, 4th Floor, 1016 Buenos Aires. (Franchise)

Non Stop, See Musidisc Europe Sudamericana S.A.I.C. y F.

Jaime Olszewicki-Circle Line Prodn., Ing. Marconi, Buenos Aires, 3640, 541-41-0464, Cable: MUSIDISC BAIREs, Telex: 22197 Febia Ar, Gen. Dir.: Jaime Olszewicki; Gen. Mgr.: Ana Maria Hernandez.
 Label(s): (Owned) Bang Bang, Circle Line.
 Int'l Reps.: Musidisc/AZ (France).

Orfeon (Mexico), See Microfon Argentina S.A.
PRT (UK), See Musidisc Europe Sudamericana S.A.I.C. y F.

Panarecord (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.

Philips, See PolyGram Discos S.A.
Polygram Discos S.A. (IFPI), Belgrano 1670, Piso 7, Buenos Aires, 1093, 38 0569, 38 5608, Telex: 18540, Managing Dir.: Alberto Dieguez; Int'l Mgr.: Chris Penn; Promo. Mgr.: Leopoldo Bentivoglio.
 Label(s): (Owned) Casablanca, DG, Fontana, Karussell, London, Mercury, Philips, Polydor, Vertigo, Verve, (Licensed) MGM, RSO, Rocket.
Polydor, See PolyGram Discos S.A.

RCA Records (IFPI), Marcelo T. de Alvear 636, 10th Floor, Buenos Aires, 1058, 331 1611/1731, 331 1573.

Label(s): (Owned) Linera Tres, (Licensed) (foreign) Barclay, Erato (France), Hansa (Germany), Mellow, (Netherlands), Polar (Sweden), Camden, Can't Stop, Fantasy, Pure Gold, RCA, Red Seal, Victor, Victrola, (all US).

RSO (USA), See PolyGram Discos S.A.

Raviol, See Musidisc Europe Sudamericana S.A.I.C. y F.

Rocket (United Kingdom), See PolyGram Discos S.A.

SPQR (Italy), See Musidisc Europe Sudamericana S.A.I.C. y F.

Score, See Musidisc Europe Sudamericana S.A.I.C. y F.

Solar (U.S.A.), See Microfon Argentina S.A.

Stiff (UK), See Musidisc Europe Sudamericana S.A.I.C. y F.

Tennessee, See American Recording S.A.I.C.F.I.A.

Tomy Boy (USA), See Musidisc Europe Sudamericana S.A.I.C. y F.

Vanguard (U.S.A.), See Microfon Argentina S.A.

Vertigo, See PolyGram Discos S.A.

Verve, See PolyGram Discos S.A.

Vidafisc, See Musidisc Europe Sudamericana S.A.I.C. y F.

AUSTRALIA

RECORD COMPANIES

ABC (Australia), See Festival Records Pty. Ltd.
ASV, See Another Record Dist.
A & M (U.S.A.), See Festival Records Pty. Ltd.
Abstract, See Powderworks Records & Tapes.
Ac, See Another Record Dist.
Albert Prodn., 9 Rangers Rd., Neutral Bay, Sydney, NSW, 2089, (02) 909-3111, Cable: Music Sydney, Telex: AA127194 ALMUS, Fax: (02) 909 3035, Managing Dir.: Edward F. Albert; Mgr.: Narelle Grausam; European Mgr.: Alex Young; Dir. A & R: Peter Dawkins.
Alternative, See Festival Records Pty. Ltd.
American Gramophone, See M R Acoustics.
Another Record Dist., GPO Box 236C, Hobart, 7001, (002) 348566, Telex: 57059 expdis, Managing Dir.: Stefan Morkovitch; Sales Mgr.: Allan Brown.
Apon, See Carinia Co. Pty. Ltd.
Archive, See PolyGram Records Pty. Ltd.
Arika, See Carinia Co. Pty. Ltd.
Ariola, See Carinia Co. Pty. Ltd.
Astor, See PolyGram Records Pty. Ltd.
Astree, See Another Record Dist.
Asylum, See WEA Records Pty. Ltd.
Atlantic, See WEA Records Pty. Ltd.
Atoll, See Carinia Co. Pty. Ltd.
Audio Fidelity, See Carinia Co. Pty. Ltd.
Audio Lab, See M R Acoustics.
Aura, See Larrikin Records.
Avidis, See Another Record Dist.
Avant Garde, See Move Records.
Avenue, See The Fable Image Music Group PTY Ltd.
BMG Arista Ariola, 424 St. Kilda Rd., Melbourne, VIC, 3004, (03) 267-6566, Fax: (03) 267-2207, Pres. & CEO,
 RCA/Ariola: Elliott Goldman; Pres., RCA Records: Robert Buziak; Pres., RCA Red Seal; Michael Emmer-son; Pres. RCA/A&M/Arista Dist: Sal Licata; Pres., RCA/Ariola Int'l: Gregory Fischbach.
 Label(s): (Owned) RCA, RCA Red Seal, Bluebird, Gold Seal, Pure Gold, RCA Victor, Red Seal, Victrola, A & M Group, Arista Group.
Baby, See Colossal Records of Australia Pty. Ltd.
Bellaphon, See P. C. Stereo Pty Ltd.
Belter, See Carinia Co. Pty. Ltd.
Big Beat, See Another Record Dist.
Bon Giovanni, See Colossal Records of Australia Pty. Ltd.
Bourg Music, See Carinia Co. Pty. Ltd.
Bridge, See Carinia Co. Pty. Ltd.
Brook, See Powderworks Records & Tapes.
CBS Records Australia Ltd. (IFPI), 11-19 Hargrave St., East Sydney, NSW2000, (02) 339 0255, Cable: COL-REC, Telex: 21246, Managing Dir.: Robert B. Jamieson; Gen. Mgr.: Denis Handlin; Dir. A & R: Ross Williams; Bus. Affairs: Robert Scard; Nat'l Promos: Tim Prescott.
 Label(s): (Owned) CBS, CBS Masterworks, Epic, Geffen, (Licensed) Barkin Pumpkin, Blue Sky, Caribou, Cleveland, Interserv, Jet, Kat Family, Nemperer, Network, Pasha, Philadelphia, Int'l, Portrait, Rock N Roll, Scotti Bros., Tabu, T-Neck.
CGD, See Colossal Records of Australia Pty. Ltd.
Capriccio, See P. C. Stereo Pty Ltd.
Carinia Co. Pty. Ltd., Box 126, Carinia House & 6 Artarmon Rd., Willoughby (Sidney), NSW, 2068, (02) 95 2005, Cable: Carinia Sydney, Telex: 10101, Managing Dir.: N. Kulakowski; Gen. Mgr.: C. R. Barlow.
 Label(s): (Owned) Carinia, Chic, Opera for All, Classics for All, Line 99, (Licensed) Arika, Phonart, Seahorse, Swaggie, (foreign) Ariola, ECM, Eurodisc, Telefunken (Germany), Apon, Audio-Fidelity, Chiaroscuro, Discocorp, Folkways, Monitor, Pantheon, Vanguard, (US), Atoll, Bourg Music, Erato, Forlane-UMIP, Metropole, Studio SM (France), Belter (Spain), Chandos, Meridian, Pearl, Saydisc (United Kingdom), Elite Special.
 Int'l Reps.: Viking (New Zealand). (CD-Distributor)
Carosello, See Colossal Records of Australia Pty. Ltd.
Chandos, See Carinia Co. Pty. Ltd.
Charisma, See Virgin Australia PTY Ltd.
Chase Records, Suite 10395 Forbes St., Woolloomooloo, Sydney, NSW, 2011, (02) 357 2033, Telex: AA71155, Contact: Kim Shopov.
Chiaroscuro, See Carinia Co. Pty. Ltd.
Chic, See Carinia Co. Pty. Ltd.
Chrysalis (U.K.), See Festival Records Pty. Ltd.
Cinevox, See Colossal Records of Australia Pty. Ltd.
Classics-for-All, See Carinia Co. Pty. Ltd.
Claves, See Colossal Records of Australia Pty. Ltd.
Colossal Records of Australia Pty. Ltd., 14-16 Wilson Ave., Brunswick, Victoria, 3056, (03) 387 0555, Telex: COMCOM AA30333 CRA, Managing Dir.: Domenic Loprete; Sales Mgr.: Sam Loprete.
Concert Recording, Box 108, Wentworthville, NSW, 2145, 631-6189, Gen. Mgr.: John Clancy; Sales Mgr.: Mary Clancy.
 Label(s): (Owned) Concert Recording, Moonlight, Vox Angelica.
Concord Jazz (U.S.A.), See Festival Records Pty. Ltd.
Connoisseur, See M R Acoustics.
Copperfield Sound Prodn., 305 Lower Plateau Rd., Bilgola Plateau, NSW, 2107, (02) 918-9920, Telex: (02) 918-9920, Managing Dir./Sales Mgr.: David Gibson.
 Label(s): (Owned) Copperfield, (Licensed) Symphony Tone, Prom, Euro Music. (CD-Manufacturer/Distributor)
Crash, See Monash Records.
Creole, See Powderworks Records & Tapes.
Critique, See Powderworks Records & Tapes.
Crunch, See Monash Records.
DG, See PolyGram Records Pty. Ltd.
DJM (U.K.), See Festival Records Pty. Ltd.
DMP, See M R Acoustics.
Daffodil, See Larrikin Records.
Delos, See P. C. Stereo Pty Ltd.
Delta, See P. C. Stereo Pty Ltd.
Demon, See Another Record Dist.
Dental Int'l, See Telmak Teleproducts Australia PTY Ltd.
Dep Int'l, See Virgin Australia PTY Ltd.
Deutsche Schallplatten, See M R Acoustics.
Dischi Ricordi, See Colossal Records of Australia Pty. Ltd.
Discocorp, See Carinia Co. Pty. Ltd.
Durium, See Colossal Records of Australia Pty. Ltd.
ECM, See Carinia Co. Pty. Ltd.
EMI Records Australia (IFPI), 301 Castlereagh St., Sydney, NSW, 2000, (2) 2 0912, Cable: EMIRECORD, Telex: 24182.
 Label(s): (Owned) Axis, Capitol, Classics For Pleasure, Columbia, EMI, EMI, America, EMI Int'l, Electrola, Harvest, His Master's Voice, Listen For Pleasure, Odeon, Oz, Parlophone, Pathe, Pathe, Marconi, Regal, Stateside, SStudio 301, Toshiba, (Licensed) (domestic) Albert Prodn., WBE (foreign) Blue Note, Liberty, Private Stock, United Artists (all US), Cube/Fly, Purple, RAK, Rolling Stone, Threshold, Waverly (United Kingdom).
Eagle Records Masterworks, See Move Records.

- East Wind**, See M R Acoustics.
Edsel, See Another Record Dist.
Elektra, See WEA Records Pty. Ltd.
Elite Special, See Carinia Co. Pty. Ltd.
Enigma Entertainment Corp., 16A Challis Ave., Potts Point, Sydney, 2011, (011) 61 2 356 2244, E-Mail: THOMAS AA, Pres.: Russell Thomas.
 Label(s): (Owned) Enigma, Restless, Intima, Synthicide, Medusa, (Licensed) Metal Blade. (CD-Manufacturer/Distributor)
Erato, See Carinia Co. Pty. Ltd.
Euro Music, See Copperfield Sound Prodn.
Eurodisc, See Carinia Co. Pty. Ltd.
The Fable Image Music Group Pty. Ltd., 137 Moray St., South Melbourne, 3205, (03) 6999999, Telex: 33609 (Music), Managing Dir.: John McDonald; Dir.: Kay McDonald; Gen. Mgr.: Keith Colias.
 Label(s): (Owned) Fable, Avenue, Harbour, Image.
Fantasy (U.S.A.), See Festival Records Pty. Ltd.
Festival Records Pty. Ltd., Box 16, 63-79 Miller St., Pyrmont, NSW, 2009, (02) 6604022, Cable: Festival Sydney, Telex: 25688 A/B Fest, Fax: (02) 6928058, Chairman: Allan Hely; Managing Dir.: Jim White; Gen. Mgr.: Bill Eeg; Int'l Mgr.: Meryl Gross; A&R Mgr.: Kerry Fitzgerald.
 Label(s): (Owned) Alternative, Festival, Infinity, Parole, Red Records, Resistance, (Licensed) ABC, A&M, Chrysalis, Fantasy, Concord Jazz, DJM, Island, Great Western, Legacy, Mushroom, Omn, ONJ Prodn., Regular, Stiff, Tina's Opp. (CD-Distributor)
Fiddling Fool Prodn., 1 Rosen St., Epping, 2121, (02) 862191, Contact: Gus McNeil.
Flying Fish, See Larrikin Records.
Folkways, See Carinia Co. Pty. Ltd.
Font Cetra, See Colossal Records of Australia Pty. Ltd.
Fontana, See PolyGram Records Pty. Ltd.
Fontana Gold, See PolyGram Records Pty. Ltd.
Forlane-UMIP, See Carinia Co. Pty. Ltd.
44, See PolyGram Records Pty. Ltd.
Foyer, See Colossal Records of Australia Pty. Ltd.
GRP, See P. C. Stereo Pty. Ltd.
Gael Linn, See Another Record Dist.
The Giant Prodn. Co. Ltd., 350 Annandale St., Annandale, Sydney, NSW, 2038, (02) 810 8236, Telex: 127 194, Managing Dir.: Peter Dawkins; Co. Dir.: Penny Dawkins.
 Label(s): Giant.
 Int'l Reps.: EMI (Australia).
Gramvision, See Larrikin Records.
Great Opera Performances, See Colossal Records of Australia Pty. Ltd.
Great Western (U.K.), See Festival Records Pty. Ltd.
Green, See Larrikin Records.
Hadley Records, 5 Egret Place, Tamworth, 2340, Managing Partner: Eric W. Scott; Partner: Milary B. Schott; Musical Dir.: Lindsay Butler.
 Label(s): (Owned) Hadley, Hadley (Gospel Series).
Hammar TV Prodn. (Aust.) Pty. Ltd., 376 Swan St., Richmond, Victoria, 3121, (03) 428 1618, Telex: AA 27975, Managing Dir.: Sino Guzzardi; Nat'l Sales Mgr.: Vin Forbes.
 Label(s): (Owned) Hammar.
Harbour, See The Fable Image Music Group Pty. Ltd.
Harmonic, See P. C. Stereo Pty. Ltd.
Helidor, See PolyGram Records Pty. Ltd.
Hisavox, See Colossal Records of Australia Pty. Ltd.
Hungaroton, See Another Record Dist.
Image, See The Fable Image Music Group Pty. Ltd.
Inakustik, See P. C. Stereo Pty. Ltd.
Infinity, See Festival Records Pty. Ltd.
Island (U.K.), See Festival Records Pty. Ltd.
J & B Records, Ltd., 30 Whiting St., Artarmon, Sydney, NSW, 2064, (02) 439-4377, Telex: 177169, Chrmn: Brian Nicholls; A&R Dir.: Barry Board; Mktg. Dir.: Tony Paris.
 Label(s): (Owned) J & B.
Jasmine, See Another Record Dist.
Jugoton, See Colossal Records of Australia Pty. Ltd.
Junction, See Powderworks Records & Tapes.
Karusell, See PolyGram Records Pty. Ltd.
Larrikin Records PTY Ltd., 282 Oxford St., Paddington, 2021, (02) 3321944, Telex: 27261 larrikin, Chief Larrikin: Warren Fahy; Mktg., Promo.: Mark Caunagah; Financial Controller: Cecil Levi.
 US Reps.: Rounder USA (Boston, MA); Flying Fish (Chicago, IL).
 Int'l Reps.: Topic (United Kingdom); Stoney Plain (Canada); Ode Records (New Zealand). (CD-Manufacturer/Distributor)
Laser Records PYT Ltd., 55 Grove St., Birchgrove, 2041, (02) 8182590, Telex: pb121822, Managing Dir.: Gene Pierson; Gen. Mgr.: Anthony Davidson; Product Mgr.: Aksa Duffield; Mktg. Mgr.: Trevor Sennun.
 Label(s): (Owned) Laser, Recorded Books Corp.
Laudis, See Colossal Records of Australia Pty. Ltd.
Leadon, See Starlite Records.
Legacy (U.K.), See Festival Records Pty. Ltd.
Line 99, See Carinia Co. Pty. Ltd.
Lismore, See Another Record Dist.
MCS, See Carinia Co. Pty. Ltd.
MGM, See PolyGram Records Pty. Ltd.
M. R. Acoustics, Box 165, Brisbane, 4103, (07) 848-7598, Telex: mrac 42603, Dir.: Coun H. Robertson; Asst. Dir.: Geraldine A. Robertson; Sales Mgr.: Judy Nelson.
 Label(s): (Licensed) Audio Lab, DMP, American Gramophone, Connoisseur, East Wind, Deutsche Schallplatten. (CD-Distributor)
Mercury, See PolyGram Records Pty. Ltd.
Mercury/Emarcu, See PolyGram Records Pty. Ltd.
Mercury Golden Imports, See PolyGram Records Pty. Ltd.
Meridian, See Carinia Co. Pty. Ltd.
Messiah Complex Records, 4-Box A566, Sydney, 2000, (02) 264-8992, (03) 537-2496, Managing Dir.: Jules R.B. Normington; Assoc. Dir.: Peter Byron.
 Label(s): (Owned) Messiah Complex.
 US Reps.: Dutch East India Trading Co. (NY).
 Int'l Reps.: Shingaky Trading (United Kingdom).
Metro, See PolyGram Records Pty. Ltd.
Metropole, See Carinia Co. Pty. Ltd.
Midnight Records, 38 Pitt St., Kirribilli, Sydney, 2061, (02) 9228077, Telex: AA 23551, Pres.: Peter Rix; Dir. Bus. Affairs: Phillip Walker, Dir. A&R: Emma Taylor, Vice Pres. Mktg.: Carmel Gillett.
Mobile Fidelity, See P. C. Stereo Pty. Ltd.
Monash Records (Australia) PTY Ltd., 305 Swanston St., Melbourne, 3000, (03) 6635255, Telex: AA 36954 (Vicint), Fax: 36834520, Dir.: Peter Snow; Dir.: Jeff Harrison; Exports I A&R: Robert Oertel; Imports: Craig Gauthorne; Assistant Exports: Simon Cousins.
 Label(s): (Owned) Crash, Crunch, (Licensed) Rhino.
 US Reps.: Sounds Good, Caroline, USSM. (CD-Distributor)
Monitor, See Carinia Co. Pty. Ltd.
Moonlight, See Concert Recording.
Mostly Jazz, Box 342, Elsternwick, 3185. (Franchise)
Move Records, Box 266, Carlton South, 3053, (03) 497-3105, Mgr.: Martin Wright.
 Label(s): (Owned) Move, (Licensed) Avant Garde, Eagle Records Masterworks, Shoreline.
 US Reps.: Fifth Continent (CA). (CD-Distributor)
Mushroom (Australia), See Festival Records Pty. Ltd.
Musidisc, See Another Record Dist.
91st Columbo Pty. Ltd., 202 Balaclava Rd., Cavfield, Melbourne, Victoria, 3162, (03) 509 2951, Telex: AA 36227, Mktg. Mgr.: Nicolas Zoumis; Promo.: Michael Katsonis; A&R: John Constan; Sales & Admin.: Michael Alevras; Int'l Product: Joseph Vella.
 Label(s): (Owned) Legend Records. (CD-Manufacturer)
Nonesuch, See WEA Records Pty. Ltd.
Novalis, See Carinia Co. Pty. Ltd.
Nowo, See Colossal Records of Australia Pty. Ltd.
ONJ Prodn. (U.S.A.), See Festival Records Pty. Ltd.
Omi (U.S.A.), See Festival Records Pty. Ltd.
Opera-for-All, See Carinia Co. Pty. Ltd.
P. C. Stereo Pty. Ltd., Box 272, Mt. Gravatt, Brisbane, Queensland, 4122, (07) 343 1612, Telex: AA 42993 PCDIGI, Managing Dir.: Clive A Purcell; Co. Sec.: Nancy Purcell; Sales Mgr.: M. Shepherd.
 Label(s): (Licensed) Bellaphon, Capriccio, Delos, Delta, GRP, Harmonic, Inakustik, Mobile Fidelity, Principally Jazz, Reference, Sefel, Sheffield Lab, Sonic AI, mosphere, Southern Cross, TER. (CD-Distributor)
PWM, See Carinia Co. Pty. Ltd.
Pablo, See Another Record Dist.
Pantheon, See Carinia Co. Pty. Ltd.
Parole, See Festival Records Pty. Ltd.
Pearl, See Carinia Co. Pty. Ltd.
Phantom Records PTY Ltd., Box A 566, Sydney, 2000, (02) 265-8992, Managing Dir.: Jules R.B. Normington; Associate Dir.: Dare Jennings; Sales: Pete Howard; Sales: Chris Dunn; Sales: Lynn Harrison.
 Label(s): (Owned) Phantom.
Phillips, See PolyGram Records Pty. Ltd.
Phillips Int'l, See PolyGram Records Pty. Ltd.
Phonart, See Carinia Co. Pty. Ltd.
Pickwick, See P. C. Stereo Pty. Ltd.
PolyGram, See Colossal Records of Australia Pty. Ltd.
PolyGram Records Pty. Ltd. (IFPI), Unit A, 122 McEvoy St., Alexandria, NSW, 2015, (02) 699-1399, Cable: PHONREC, Telex: 20165, Managing Dir.: Bruce Mackenzie; Mktg. Mgr.: Graham Newman; Financial & Admin. Mgr.: D. J. Sullivan; Nat'l Sales Mgr.: B. Currie; Nat'l Promos.: S. Hamilton.
 Label(s): (Owned) Archiv, Astor, DG, Fontana Gold, 44, Helidor, Karussell, MGM, Mercury/Emarcy, Mercury Golden Imports, Metro, Phillips, Phillips Int'l, Polydor, Polyphon, Polystar, Privilege, RSO, Resonance, Vertigo, Verve, W & G, (Licensed) (domestic) Fable (foreign) BBC, Gladly PRT, Polydor/EG, Rialto, Rocket, Track (United Kingdom), Capricorn, Chess, Cream, Kuda, MCA, Mercury/Delight, Mercury/Lonestar, Polydor, Polyphon, Polystar, Privilege, RSO, Resonance, Vertigo, Verve, W & G.
Polydor, See PolyGram Records Pty. Ltd.
Polyphon, See PolyGram Records Pty. Ltd.
Polystar, See PolyGram Records Pty. Ltd.
Powderworks Records & Tapes PTY Ltd., 28 Cross St., Brookvale, NSW, 2100, (02) 9382200, Telex: AA 20270, Managing Dir.: John Evans; Int'l A & R Mgr.: Jon Kenneth; Mktg. & Promo. Mgr.: Don Bruner.
 Label(s): (Owned) Powderworks, Abstract, Dynamyte, (Licensed) Red Bus, Scorpio, Creole, Nightmare.
Principally Jazz, See P. C. Stereo Pty. Ltd.
Privilege, See PolyGram Records Pty. Ltd.
Prom, See Copperfield Sound Prodn.
RCA Ltd. (IFPI), Strathfield Plaza, The Blvd., Strathfield, Sydney, NSW2135, (02) 764 3888, Cable: RCAAUST, Telex: 21654.
 Label(s): (Owned) Bluebird, Camden, Gold Seal, Pure Gold, Rockaway, Victor, Victrola, Vintage, (Licensed) (foreign) Attic (Canada), Polar (Sweden), Tambo, (United Kingdom), AVI, Buddah, Can't Stop, Grunt, Lifesong, Millennium, Pyramid, Roulette, Salsoul (all US).
RSO, See PolyGram Records Pty. Ltd.
Recorded Books Corp., See Laser Records PTY Ltd.
Red, See Festival Records Pty. Ltd.
Red Bus, See Powderworks Records & Tapes.
Red Lightning, See Another Record Dist.
Reference, See P. C. Stereo Pty. Ltd.
Regent, See Telmak Teleproducts Australia PTY Ltd.
Regular (Australia), See Festival Records Pty. Ltd.
Regular Records PTY Ltd., Box 141, Potts Point, Sydney, 2011, (02) 358-5066, Telex: AA 75017 reguia, Managing Dir.: Martin Fabinyi; Gen. Mgr.: Jennifer Wright.
 Label(s): (Owned) Regular Records, Via Disc.
 US Reps.: Levine & Epstein PC (New York).
Replica, See Carinia Co. Pty. Ltd.
Reprise, See WEA Records Pty. Ltd.
Resistance, See Festival Records Pty. Ltd.
Resonance, See PolyGram Records Pty. Ltd.
Rhino, See Monash Records.
Rissolle, See Larrikin Records.
Rounder Australia, See Larrikin Records.
Rounder USA, See Larrikin Records.
Wega, See Colossal Records of Australia Pty. Ltd.
Saydisc, See Carinia Co. Pty. Ltd.
Seahorse, See Carinia Co. Pty. Ltd.
See for Miles, See Another Record Dist.
Sefel, See P. C. Stereo Pty. Ltd.
Shanachie, See Larrikin Records.
Sheffield Lab, See P. C. Stereo Pty. Ltd.
Shoreline, See Move Records.
Siren, See Virgin Australia PTY Ltd.
Sonet, See Larrikin Records.
Sonic Atmospheres, See P. C. Stereo Pty. Ltd.
Spotlite, See Starlite Records.
Starlite Records, 3 Taloma Ave., Lurnea/Sydney, 2170, (02) 6077088, Pres.: Lonnie Loe; Promo. Dir.: Suzanne Aufder-Heide; Mktg. Dir.: Adrian Munn; Financial Dir.: David Rix.
 Label(s): (Owned) Starlite, Spotlite, Leadon.
Stash, See Larrikin Records.
Stetson, See Another Record Dist.
Stiff (U.K.), See Festival Records Pty. Ltd.
Studio SM, See Carinia Co. Pty. Ltd.
Swaggle, See Carinia Co. Pty. Ltd.
Swaggle Records, Box 125, South Yarra, Victoria, 3141, (03) 288 6280, Exec. Dir.: Nevill L. Sherburn.
 Label(s): (Owned) Swaggle Records.
 US Reps.: Bay Side Record Dist. Co. (El Cerrito, CA).
 Int'l Reps.: Jazz Music (United Kingdom).
Symphony Tone, See Copperfield Sound Prodn.
Telarc, See P. C. Stereo Pty. Ltd.
Telefunken, See Carinia Co. Pty. Ltd.
Ten, See Virgin Australia PTY Ltd.
Ter, See P. C. Stereo Pty. Ltd.
Tina's Opp (U.S.A.), See Festival Records Pty. Ltd.
Topic, See Larrikin Records.
Unicorn Kanchans, See Another Record Dist.
Valentine, See Another Record Dist.
Vanguard, See Carinia Co. Pty. Ltd.
Vareses Sarabande, See P. C. Stereo Pty. Ltd.
Vertigo, See PolyGram Records Pty. Ltd.
Verve, See PolyGram Records Pty. Ltd.
Via Disc, See Regular Records PTY Ltd.
Viking, See Carinia Co. Pty. Ltd.
Viola, See Carinia Co. Pty. Ltd.
Virgin Australia PTY Ltd., 66 Victoria St., McMahon's Point, 2060, (2) 9231844, Cable: facsimile (2) 9298878, Telex: 74833 virgin, Regional Area Dir.: Laurie Dunn; Managing Dir.: Moira Bennett (Ms); A&R/Product Mgr.: Bruce Butler; Nat'l Promo.: Michael Manos; Release Co-ordinator: Tracey Millar (Miss).
 Label(s): (Owned) Virgin, Charisma, Ten, (Licensed) Siren, Dep Int'l, Zar Jazz.
 Int'l Reps.: Parent Co. is Virgin Records (UK); Virgin Records (United Kingdom). (CD-Distributor)
Vox Angelica, See Concert Recording.
WEA Records Pty. Ltd., 39/47 Albany St., Sidney, NSW, 2085, (02) 438 4511, Telex: AA 24653.
 Label(s): (Owned) Asylum, Atlantic, Elektra, Nonesuch, Reprise, WEA, Warner Bros., (Licensed) MCA, Regular.
W E A Int'l, See Another Record Dist.
W & G, See PolyGram Records Pty. Ltd.
Warner Bros., See WEA Records Pty. Ltd.
Wheatley Records Pty. Ltd., 424 St. Killoa Rd., #4.5, 4th Fl., Melbourne, Victoria, 3004, (03) 267 8811, Telex: 35906AA, Pres.: Glen Wheatley; Label Mgr.: Doris Tyler; A&R Dir.: Ross Fraser.
 US Reps.: Curb Records, MCA Records (Universal City, CA).
Word Records Australia, 18-26 Canterbury Rd., Heathmont, Victoria, 3135, (03) 729 3777.
 Label(s): A & S, Birdwing, Broken Records, Canaan, Christian Artists, Dayspring, Exit, Good News, Home Sweet Home, Janz, Kerygma, Lamb & Lion, Light, Live Oak, Manna, Maranatha, Meadowlark, Myrrh, Reunion, Seed, Solid Rock, Sparrow, Star song, Straight Ahead, Urgent, Word. (Franchise)
Zarjazz, See Virgin Australia PTY Ltd.

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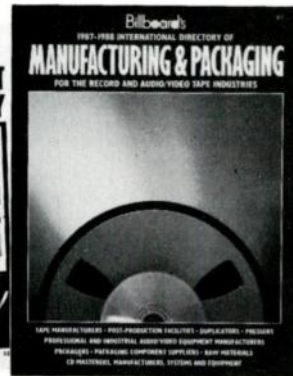


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A734

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Foods that may help reduce the risk of gastrointestinal and respiratory tract cancer are cabbage, broccoli, brussels sprouts, kohlrabi, cauliflower.

Fruits, vegetables and whole-grain cereals such as oatmeal, bran and wheat may help lower the risk of colorectal cancer.

Foods high in fats, salt- or nitrite-cured foods such as ham, and fish and types of sausages smoked by traditional methods should be eaten in moderation.

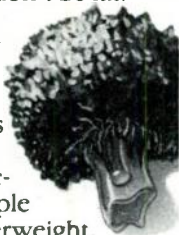
Be moderate in consumption of alcohol also.

A good rule of thumb is cut down on fat and don't be fat. Weight reduction may lower cancer risk. Our 12-year study of nearly a million Americans uncovered high cancer risks particularly among people 40% or more overweight.

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