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32 COVER STORY: COLIN JAMES THE KID'S HOT! by Richard Chycki

Recorded in Memphis with The Memphis Horns, Sudden Stop, Colin's new album, is an explosive piece of work. To Canada's growing list of international megastars, get ready to add the name Colin James.

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by Howard Druckman

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44 PUBLISHERS' FORUM by David Henman

The song is king. No one, including A&R reps, spends more time listening to songs than publishers. Here's what they have to say about your songwriting skills and publishing deals.

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Johnny Ferreira Colin James and Keith Richards.



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Reader Enquiries: Contact Robyn Lisa Burn at (416) 485-8284. or write to Cauadian Musician. 3284 Yonge St.. Toronto, ON M4N 3M7.

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INSIDE CM

Schmoozing On The East Coast

Partytown, Nova Scotia. Halifax that is. The scene of the 1990 Maritime Music Awards and the East Coast Music conference, now all of two years old. Five days of seminars, a production workshop, showcases of the best Maritime talent, and the awards show itself.

This first hand look at the problems facing regional musicians was quite revealing. Lack of media support is one obvious problem. More attention is almost always paid to international celebrities than to "local heroes." The trick here is to give them a story or an angle. Press coverage, like anything else in this industry, is not automatic or forthcoming, no matter who you are or what you do.

Quite often musicians and artists in regional areas feel alienated, isolated and convinced that the problems they face are somehow unique. This is rarely the case. It is a universal truth, for example, that cover bands make money and original bands don't. (In Los Angeles, you have to pay to play!).

I left Halifax twenty years ago, when the other three original members of April Wine and I (see photo) headed west to Montreal in search of fame, fortune and the big E chord. Now, as then, the Maritime region is a hotbed for talent. I've rarely seen a guitarist as powerful or as exciting as Ritchie Oakley, for example. Why, then, have so few Maritime artists achieved international or even national success?

Many Maritime musicians and artists are, of course, happy to stay right where they are. This is one of the most beautiful and peaceful areas in the world, and the people are of the "salt-of-the-earth" variety, so that attitude is not too difficult to understand. But what of the others?

I have some observations on the art of making it, inspired by the countless submissions I get for our Showcase department, and triggered by my visit to the East Coast.

• What happens after that first try?

Of the hundreds of tapes I receive for Showcase, only a handful of artists ever send a second, third, fourth or fifth tape. Do most artists only give it one shot, and then give up?

• Are you sure you're ready? I know you're in a hurry for success. Welcome to the club! But these things take time—who knows how much?

Don't send out a demo that you hope someone will hear something in, when deep down you know it's not happening. • Industry people constantly stress the importance of good songs. And yet, it can't be stressed enough. In the hundreds of tapes I receive for Showcase, that's the one element that is invariably lacking. (See Advice from Publishers, this issue.) • Beware the "if onlys." You know: "If only we had a manager." "If only we had an agent." "If only we had a record deal." "If only we had money." You'll get all those things, but not by sitting around wishing. Nor will it happen by luck. Luck is what happens when preparation meets opportunity.

• If what you are doing isn't fulfilling without the trappings and advantages of success, what makes you think it will be any more so if you do succeed? No one ever said it would be easy, but it should at least be fun. Very few people get paid to do something they enjoy doing.

•The three elements of success are conviction, teamwork and perseverance. If you can conceive it and you can believe it, you can do it. But you can't do it alone.

Meanwhile, Back at the Crazy Horse... To all the people I met and spoke with and partied with during my visit "back home," I had a terrific time and will be looking forward to returning next year. I saw an industry in the formative stages, an industry with phenomonal growth potential. Everyone who was there will, in later years, remember fondly these first awkward steps.

And to all of the incredibly talented musicians I met or saw, I wish you the best. Go all the way.

David Henman Editor



Three of the four original members of April Wine, re-united for the first time at the Maritime Music Awards. (L to R) Myles Goodwyn, David Henman, Jim Henman. (Missing: Ritchie Henman)

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Kind Words

Ve just re-subscribed to Canadian Musician, and after reading your June, 1990 issue, I felt compelled to write in. I would just like to say that in my view, CM is one of the very few useful and inspirational magazines for aspiring musicians who think that they, also, have something to give to the industry and the public. Thank you for being such dedicated, serious professionals regarding the work that you do. Paul Primak

Montreal, PQ

Yo, Adrian!

just wanted to let you know that I really like your magazine. I have been picking it up for a couple of years now. I am a bass player and I always like reading what other players advise me to practice to become a better player. Since the beginning of the year I've been following the two hand tapping exercises, and I was really getting a good understanding of it when I saw it wasn't there this time. What happened? It was a real challenge for me and I was very much looking forward to another lesson. (It's like reading a book and losing the last couple of pages!) There are a lot of bass and guitar players in my music class and even the guitar players were trying to play the exercises. Please don't cancel this series, we really think it is something new and interesting. I hope that this letter makes a difference and you decide to put it back in.

Thanks for listening, and keep up the great work! Geoff Parker Toronto, ON

Adrian's back-Ed.

Small But Friendly

I really enjoy reading *Canadian Musician*. As you're no doubt aware, the USA is relatively ethnocentric and I always find it interesting to read about the music scenes in other countries. Obviously the smaller size of the Canadian music industry poses some problems, but I also get more of a feeling of a fellowship from your pages than I do from music magazines on this side of the border; this might be one of the benefits of a smaller scene.

Craig Anderton Editor Electronic Musician

Helpful Columns

would like to express my gratitude to *CM* for publishing the sound Reinforcement column.

I began my sound engineering career eleven years ago using your column as my guide. Not having a professional engineer to apprentice under, I mastered my craft through hands-on experience combined with tips and insights from the sound reinforcement column.

The Sound Reinforcement column is still the first one I turn to when I receive my copy of *CM*. I urge you to maintain the strength and integrity of the column for all the current, aspiring and future sound engineers.

Richard Boffo Boffo Systems Etobicoke, ON



Adrian Davison (R) with wife/manager Kim and CM Editor David Henman at the Canadian Musician booth at Make Music Expo.

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or many years, a great percentage of our consumers have been very insistent that we (Peavey) "get into the keyboard business " From our vantage point, it seemed that the major competitors in the synthesizer market seemed to be changing models virtually every year! To an observer-at that timeof the electronic keyboard market, it seemed rather apparent that this industry segment had evolved a "vicious cycle of obsolescence" that seemed to rob

players of an adequate "service life" for the products they bought. For the player to get the new "trick sounds," he was forced to buy the "latest and greatest" keyboard with the aforementioned "obsolescence cycle" happening every fifteen to eighteen months ...a short time indeed for a major purchase such as an electronic keyboard!

I always told people that unless (and until) we (Peavey) could come up with something "truly different" and something that would solve the rapidly increasing "cycle of obsolescence," we would continue to opt out of the chaotic synthesizer "fracus."

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Rik Emmett, Where Are You?

FEEDBACK

I thoroughly enjoy your magazine. Unfortunately it's only bi-monthly and the wait between issues is long. Canadian music has always been a major part of what I listen to. From my first concert seeing Triumph, Rik Emmett has been the main influence on my guitar playing. I know there are a lot of people, including myself, who love his new music, but haven't heard where his band is headed. Are you planning an interview soon, and is there an address we could write to him? Thanks again for a first class magazine.

Dave Collier London, ON

We contacted Ross Munro, Rik's manager, who told us: "We expect to have an album out in July, and we have been looking at live dates for Canada. At present we're headlining a few outdoor dates in the U.S." You can write to Rik c/o Random Entertainment Group, 3100 Ridgeway Dr., #26, Mississauga, ON L5L 5M5-Ed.



A Classic Situation

have just recently subscribed to your magazine and on the whole would like to commend *Canadian Musician*. I enjoy the analysis of new products on the market and the profiles on Canadian musicians. One other helpful service is the Reader Service Card, which enables the reader to obtain further information about a product or service for free, and gives the companies a great chance to do some valuable advertising.

However, it seems that the magazine covers mainly Canadian *rock* musicians and not all genres of Canadian music. I myself play various instruments, from electric guitar (rock) to cello (classical) and would like to see more in your magazine concerning Canadian composers and performers on the classical circuit, as well as the great job you do on the rock/pop scene.

It may be an interesting idea to put this letter in the "Feedback" section of your magazine to see if it will encourage other readers to express their interest in the whole Canadian music scene. Keep up the good work!

John Hooper Vernon, BC

There are always lots of articles on rock, as well as country, jazz, folk, etc. What about it, readers? Do you want to see more articles on classical music? - Ed.

It Was Our Pleasure, Kirk

he band and I would like to express our appreciation for your review of our demo tape (Showcase, April issue). We all subscribe to *CM* and are flattered that you would write an article on us. We also feel that you present a very positive attitude towards all aspects of Canadian music, and we wish you continued success. Keep up the good work!

Kirk Devereux The Stray



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Guitar Warz '90 Series

B obby Cameron (sitting, in photo), of Edmonton walked away with first prize in the Guitar Warz '90 final showdown, broadcast live from MuchMusic's Toronto studio. The runner-up was Aldo Vaccaro of Ontario.

The competition, now in its second year, was sponsored by Fender, Canadian Musician and Labatts Blue, and organized by PromoCo., who are currently staging Vocal Warz '90, to be followed by Band Warz '90. For more info, contact: PromoCo., 1505 West 2nd Ave., Vancouver, BC V6H 3Y4 (604) 734-5945.



Guitar Warz '90 winner Bobby Cameron (centre).

Compilation Compact Disc Series

Recording Industry he Sourcebook, Ascona Communications' American music industry directory, is now accepting demo tapes from unsigned and signed bands and artists to be considered for the Big Bang compilation compact disc series. Each compilation disc in the series will feature the song of choice from fifteen select bands or artists and will include their picture and full biographies in the discs' liner notes. The discs will be sent to over 600 major and independent label A&R, management companies, industry trade shows and radio stations across the U.S., creating an avenue for airplay, representation and potential label signings. Three compilation discs will be

released twice a year in the following categories: "Hard Rock," "Pop," and "Alternative Rock" (other categories to follow). Demo tapes should be 1/4" audio cassette tapes and should include no more than five songs; accompanying information must include name of band, contact, address, phone, name of promoter (if any) and any other pertinent background or promotional information. Bands should also specify the category for which they want to be considered. Demo tapes should be sent to The Big Bang, c/o The Recording Industry Sourcebook, 8800 Venice Blvd., Los Angeles, CA 90034. For more information, call (213) 841-2702.

Foundations Forum '90

A n opportunity for the hard rock and heavy metal community to get together, exchange ideas and present new artists and music, Foundations Forum '90 will take place September 13, 14 & 15 at The Sheraton Plaza La Reina Hotel at the Los Angeles International Airport. Included will be workshops, seminars, band showcases and panel discussions. For more information, contact: Metal Rage '90, 717 Finley Ave., #9 & 10, Ajax, ON L1S 3T1 (416) 686-7554, FAX (416) 428-7193.

Band Warz '90

he search for Canada's best new original band will take place from September to November 1990. Over \$175,000 in cash and prizes will be awarded, including a record deal with MCA Records Canada.

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The Music Game

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For more information, contact: Pete Dodd, Crescendo Management Inc., 238 Davenport Rd., PO Box 388, Toronto, ON M5R 1S6 (416) 960-5400.

Greg Torrington Appointed A&R for WEA

EA Music of Canada has announced the appointment of Greg Torrington as A&R Manager, effective May 28th, 1990.

Greg joins WEA from CHEZ-FM in Ottawa, where he had been Music Director for over ten years. For more information, contact: WEA Music of Canada, Ltd., 1810 Birchmount Rd., Scarborough, ON M1P 2J1 (416) 291-2515.

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Warner/Chappell Acquisitions



Anthony Vanderburgh, Anthony and Peter Davis (First Offence), and Wain Routledge.

arner/Chappell Music Canada has announced the signing of dance/rap producers Peter and Anthony Davis, and songwriter/producers Wain Rutledge and Anthony Vanderburgh.

Brothers Peter and Anthony Davis, also known as First Offense Productions, are the co-writers and producers of the platinum plus debut album by Maestro Fresh Wes.

Songwriter/producers Rutledge and

Music Directory Canada Fifth Edition

The fifth edition of *Music Directory Canada* has arrived, with more than six thousand listings organized into over sixty categories, covering every aspect of the music business. If you need the names, addresses and phone numbers of A&R reps, booking agents, managers, entertainment lawyers, publishers, producers, recording studios, record companies, sound and lighting companies or virtually anything else, this is the 'bible'.

For more information, contact: CM Books, 3284 Yonge St., Toronto, ON M4N 3M7 (416) 485-1049, FAX (416) 485-8924. Vanderburgh have a studio in the heart of Kensington Market in Toronto. Wain is currently writing with Michael Hanson, and Tony Kenny of The Razorbacks. Anthony is currently co-producing independent artist Mark Kelso with Mark Berry at Number 9 Studio in Toronto. For further information, contact: Warner/Chappell Music Canada Ltd., 85 Scarsdale Rd., #101, Don Mills, ON M3B 2R2 (416) 445-3131.

Compact Disc Compilation Series *Time Sharing for New Talent*

W elvet Records will provide an opportunity for artists without a record deal to showcase their music on a compilation CD that will be promoted to radio stations, record companies and publishing companies across Canada and the U.S. Over the long term, Velvet hopes to expand into a full-fledged record company, nurturing new talent encountered during the compilation series, according to producer George Semkiw.

For more information, contact: Mark McLay or George Semkiw, 205A Lakeshore Rd. E., Mississauga, ON L5G 1G2 (416) 891-3314.

KEVIN KELLY PHOTOGRAPHY

(416) 340-6377, 89 McCAUL ST., SUITE 922, TORONTO, ONTARIO CANADA M5T 2X3

Jay Warner's How To Have Your Hit Song Published

by Marilyn Rivers

Initially published in 1980, Jay Warner's How To Have Your Hit Song Published received rave reviews, and for good reason. It's like a bible for the American songwriter: as illuminating in some respects as it is boring in others.

Although Canadian songwriters will do well to absorb the revelations hidden within its pages, we should remember this is not the last word for us. Things are slightly different here, and it is not the author's intention to cover the disparities.

Jay's writing jumps from the mundane to the exciting without warning and with no change in tone. At times it's downright difficult to catch those sensational little tidbits of industry advice obscured in technical references.

Sure to be of assistance is a list of questions to ask managers, producers, A&R people and artists. Accompanied by a sample form to help organize the information received, it could be a valuable business tool in the right hands.

One of the most illuminating chapters discusses how to present a song—a common denominator applicable on both sides of the border. Step by step, Jay leads us through the agonizing ordeal of attempting to create a studio effect on demo tapes recorded at home.

The lengthy appendices listing American record labels, artists/managers, record producers and music publishers might also come in handy if a writer is intent on selling his/her material south of the border.

In the author's final note, Jay confides his hope that *How To Have Your Hit Song Published* will both enlighten and motivate songwriters. If we make it to the final chapter, there is no doubt he will succeed. But this is not easy reading, and best recommended to songwriters serious about their careers.

For more information, contact: Hal Leonard Publishing Corp., 7777 Bluemond Rd., P.O. Box 13819, Milwaukee, WI 53213 (414) 774-3630.

Marilyn Rivers is a songwriter and freelance journalist.

Yamaha SY77

by Johnny Rogers

ot too long ago, I was invited to a 'sneak preview' of the new Yamaha SY77.

I was asked to take one home with me to basically live with it for a while. It's not like I had to fly down to Las Vegas and marry the thing, just "feel her out" a bit.

Despite the fact that it's one of the heaviest boards I ever had to lug up a flight of stairs, it had some very groundbreaking features. As a songwriter, I realize its immense potential as a writing tool.

The SY77 combines two tone generating systems—AFM (advanced frequency modulation) and AWM2 (second generation advanced wave memory)—giving you real sample playbacks and the ability to use those samples to modulate AFM sounds, opening up a whole new can of worms for creating and controlling new voices. The machine also offers a 16-track sequencer with built-in drums, with the possibility of up to 99 different patterns. This was one of the first features I was attracted to. I found myself spending hours creating patterns and overdubbing bass and key lines. It was so inspirational that I think I wrote about six or seven new tunes, not getting to bed until five or six in the morning. (Thanks Yamaha.)

And since our band is off the road and writing, the timing couldn't have been more perfect. (Thanks, Yamaha.)

The internal voices are also very striking. Especially the "soon to be trademark" SY voices.

For more information, contact: Yamaha Canada Music Ltd., 135 Milner Ave., Scarborough, ON M1S 3R1 (416) 298-1311.

Johnny Rogers plays keyboards with WEA recording artists Brighton Rock.

Peavey Data Bass Combo Amp

by Dave Freeman

A compact combo amp with a 15" Black Widow speaker, the Peavey Data is simple and innocent looking. The tendency is to assume that this combo amp is no different than other manufacturers' poor attempts. After all, how could something barely large enough to house the speaker be any better? I hit the power switch.

Well surprise, surprise! This deceptive little combo amp ($18.5'' \ge 21'' \ge 14''$) delivers 450 watts RMS (a 4 ohms with a solid, punchy sound. Setting the preand post-gain controls on 5 resulted in a very loud volume. The speaker delivered the goods with no evidence of distortion or break-up, even under my low D note "this will kill for sure" test. The resonance from the low D was handled very well. A good slap tone was easily obtained by engaging the bright gain switch and leaving the graphic equalization flat. The sound has punch, with a clear high end.

The front panel contains exactly what you need and nothing else: high and low inputs for passive/active instruments, a bright gain push switch (+8db @ 2k), pre and post volume controls, a 7-band graphic EQ, low (+/-15db @ 80Hz) and high (+/-15db @ 8KHz) shelving controls and two effect loops - one for low level and one for line level effects. The rear panel has an on/off switch, a removable AC cord, a fuse holder and a balanced XLR output. The output is missing a ground lift, which would be useful.

This amp required little EQ alteration. I found it had a good sound with a flat EQ and the bright switch engaged. This resulted in a good finger/ slap sound. The most important test for an amp is the flat EQ sound. This amp passes the test completely. The bright switch compensates for the natural high end roll off of the 15" speaker and merely returns it to a relatively flat response. However, the EQ section is elaborate enough to suit all tone shaping requirements.

Overall, this combo amp sounds good and does what it should. It's a good design, especially its compactness. Small with maximum benefit is where it's at, and this is it.

For more information, contact: Peavey, 711 A Street, PO Box 2898, Meridian, MS 39302 (601) 483-5372. Dave Freeman is a freelance bassist in Toronto.

PRODUCT REPORTS

Harkte Bass Cabinets

by Dave Freeman

he Hartke 410B-XL consists of four 10" Hartke aluminum cone drivers and has a power handling of 240 watts. The cabinet construction is solid, and features include a kick-proof metal grill, recessed handles, interlocking stackable corners, a carpettype covering and a weight of 87 lbs. The sound characteristics of the cabinet are unlike conventional paper cone speakers. The cabinet exhibits a full sound. with a round-tight bottom end and a brilliant high end. There is good definition and clarity, as the sound lacks enhancement. This is a good full range cabinet.

The Hartke **115B-XL** consists of a 15" Hartke aluminum cone driver with a power handling of 180 watts. The construction features are the same as the 410B-XL. This cabinet exhibits a solid

bottom end and a surprisingly good high end. It has a full, clear sound not heard from paper cone 15" speakers, and does so with a weight of only 66 lbs. I recommend the 115B-XL for those wanting the bottom end fullness of a 15" speaker.

The Hartke 410B-XL and the 115B-XL can be used separately or combined, without being bi-amped. Although Hartke recommends not exceeding the power ratings, the ratings are conservative. I found the cabinets handle a large clean power input. These are well-designed products, covered by a generous three-year warranty.

For more information, contact: Samson Technologies Corp., 485-19 South Broadway, Hicksville, NY 11801 (516) 932-3810.

Rexx 600 Series Preamps

by Richard Chycki

G eorge Krampera is the president of Rexx Acoustics. When I first met him he was modifying an amp "in the field" for a customer. I have never seen such a deep commitment to customer satisfaction before. Score + 1000 points here even before we look at his product.

Rexx is attacking the guitar amplifier market with their 600 series preamps. The 602 (the 1602 is the powered version with 150 watts of MOSFET power) is a dual-channel preamp for clean and overdrive tones. The overdrive section features a ton of pull shift and boost switches to really custom tailor the EQ of the overdrive. An immense amount of gain is available—even low output pickups will produce plenty of overdrive. To offset any generated noise, there is a special noise reduction circuit that analyses the noise level in the front end and reacts accordingly.

The clean channel is pretty stock. Low, mid, hi and bright switch controls offer a substantial meat and potatoes clean tone.

The **601** is a single channel version with increased control versatility. Massive amounts of gain are again possible with the corresponding noise reduction circuitry. A complete pre-overdrive EQ system is available to tailor the signal that is to be distorted-this voicing circuitry is very versatile. A post- overdrive EQ expands the tonal possibilities even further, including a low- pass filter function which can subtly shave a little edge off a gritty sound or act as a rough and ready speaker simulator.

It's possible to stack several units together using a unique patching system on the rear of the units.

And so, the acid test - the sound. These preamps are real jewels. They have the capability to deliver a thousand different beautiful tones with bell-like clarity. But be warned! Preamps with such in-depth control versatility, especially the 601, also have the ability to generate some pretty nasty sounds if not properly adjusted. A little learning time will go a long way in the disappointment prevention area.

Rexx equipment is well thought out, both ergonomically and sonically. The sound is there, the customer service is definitely there and it's a Canadian company. Thanks to Rexx man Mike Hough for all the toy-testing. Hats off to Rexx.

For more information, contact: Rexx Acoustics Inc., PO Box 2040, 3 Industrial Pl., Canmore, AB TOL 0M0 (403) 678-4452.

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I'm doing some housecleaning in the back of your mind...



H i! It's me, your conscience. Between old phone numbers, song lyrics, and lame excuses, there's a lot of clean up to do!

But there are also great things back here. Look! A desire to help out a friend, a wish to give time to a worthy cause, the intention to help your community and your neighbours-and more!

Let's move this stuff up to the *front* of your mind and use it to change the world. Helping causes we care about will be a breeze without all the clutter, so let's get to it!

Oh, and by the way, that little widget you can't find is in the back of your top dresser drawer...



Imagine is a national program to encourage giving and volunteering.

PRODUCT REPORTS

Fender Power Chorus

by Richard Chycki

R ender has long been known for building reliable tube and solid state combos. The Power Chorus has been designed to bridge the tube/ solid state gap by incorporating some patented circuitry at an economical price.

Tube Emulation is the term given to the overdrive system in use here. Whether or not it actually simulates a tube distorting is questionable, but the tone character is very smooth and satisfying nonetheless. The contour control is worthy of special note. This control, combined with the tilt switch, allows for some wild EQ curves. You can really suck the mids out of your sound for a pretty killer stack copy. Mid-boost and footswitchable gain round out the overdrive section.

The clean channel is one of the best I've heard—super high headroom. A Fender Twin rip all the way, and deadly.

The chorus utilizes two VCOs to modulate the analog delay line for a deeper, more random effect. Other features in this combo include two low damping power amps (65 very loud watts each), two effects loops (one mono, one stereo) and an easy-connect matrix footswitch.

So how does it sound? Great! A rackmount version would be cool, and I'm pretty confident that a consumer would be willing to pay a few extra bucks for a DSP in the amp that would offer digital chorus and stereo, non-sproingy, digital reverb.

Thumbs up all the way.

For more information, contact: TMI Ltd., PO Box 279, Port Coquitlam BC V3C 3V7 (604) 464-1341.

Richard Chycki plays guitar in Winter Rose.

Ken Smith Custom V Bass

by Dave Freeman

hen I auditioned the Ken Smith five-string bass, two features were immediately noticeable: The bass reproduced all the notes on the low B string evenly, cleanly and with distinction; and the bass is a neck-thru-body design with a difference—it has a heel-less cutaway. There wasn't the familiar smashing of the hand into a heel, as my fingers explored the neck.

There were other impressive features, such as a custom quick-release bridge, custom wound humbucking pickups, an active/passive preamp (switchable), a 24-fret ebony fingerboard, custom tuning machines and a graphite inlay, which adds strength to the neck, evens the tone and helps eliminate dead spots.

The preamp has a master volume control with push/pull for active or passive mode, individual bass and treble controls on a concentric pot (+/-15db) and a balance control. The pickups are located at the centre and near the bridge of the bass body. This allows space for slap/ pull playing. The placement is also a natural position for finger playing.

Playing this bass was an experience. It was very comfortable and well balanced when played sitting or standing. The neck is thin and fast. The string spacing allowed room for slap/ pull playing, but was still narrow enough for finger playing—not too wide, not too narrow, but just right. It's obvious this bass was well designed and planned. Virtually everything on the bass is custom. This indicates a high level of seriousness by Ken Smith. When prefab components won't do, you get your own designs made to spec.

I said I would never own a five-string bass unless it had a great sound, including the low B string; played very well, the type of bass that almost plays by itself; was well crafted; and had all the custom features, down to the last detail, that I or anyone else would want.

The Ken Smith Custom V bass is a winner (and so are his bass strings), so I bought one.

For more information, contact: Ken Smith Basses, Ltd., 37 W. 20th St., #603, New York, NY 10011 (212) 463-8783.

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by Howard Druckman

CENTRESTAGE

How Prepared Should You Be Before You Go Into The Studio?



Sue Medley

Marc Jordan

Seasoned, L.A.-based songwriter and performer (and former Torontonian) Marc Jordan has most recently released *Cow*, a radio-ready pop album (on BMG) whose title is an acronym for Conserve Our World.

"I write mostly on machines now," says Jordan, "on a Macintosh or a Linn 9000 (drum machine). So when I go into the studio. I program everything first, then lay that down and replace it with people, one thing at a time: the drums, the piano and so on. That's just because I write with machines in mind, and it seems to work out that way. With this album, I tried cutting live stuff and it didn't really work that well.

"But when I used to write just on guitar, I did exactly the opposite. I would go in with musicians, go over the stuff first, write the charts out, and then let it happen. It depends on what you're doing.

"Even with the machines, sometimes things will happen, too. The drummer might change something, and you'll go, 'Wow, that does sound better than what I had.' And the guitar parts are never in stone, because you can't really put that down on the Linn or the Mac."

Sue Medley

Sue Medley's eponymous debut album (on PolyGram) of strong and occasionally conscientious pop has established her as a presence with a future on the national scene.

"I like to be as prepared as possible before we go into the studio, which means we demo the songs a couple of times, and really take a good look at the arrangements to make sure everything is as much in place as it can be. Then, when you get in the studio, that leaves room for putting the icing on the cake.

"I work with my guitar player, Robbie Steininger, who has a demo facility with some really good gear. The two of us will go in, do the preproduction, and go into the studio with our stuff pretty will prepared.

"The musicians I went in with were ones I'd never worked with before, so they listened to the demos and gave me their interpretations of it. I made sure that they knew that they had room to breathe here, and that it wasn't written in stone. Their technique and style did come through, but there were only very minor adjustments in arrangements, here and there: 'The chorus is too long.' Well, we'll cut that in half.' 'I think we should put this verse after the bridge'...and so on."

Mark Jordan



Morgan Davis

Veteran Toronto blues/roots guitar ace Morgan Davis' recently released self-titled LP is his first major-label-distributed product (Stony Plain via WEA) after a dozen years as a top draw on the Canadian club circuit.

"I think you should do as much pre-production as *possible* before going into the studio," says Davis, "because it's *free*. If you get into the studio and start arranging songs, most of the time you'll end up going on a wild goose chase. You should have a real sense of direction—not just for arranging, but for sound ideas and all kinds of things.

"What I consider pre-production is real page one stuff: deciding what songs you're going to do, deciding how you're going to play the songs in terms of arrangements and solos, and that sort of thing. The more of that that you can get done in pre-production, the less time you'll spend actually paying to do it while the meter's running in the studio.

"As far as that being a deterrent to spontaneity, that depends on how you arrange the session. If you're of a mind to play a song fifteen or twenty times to get it right, I feel that you lose something from it. The way to get the freshness is to do the song once or twice. If you ain't got it, move along maybe come back to it another time. Pre-production should start months ahead of time."





Morgan Davis

Look People

Look People are a zany gang of expert Toronto musicians who put the "fun" back into "funk". Their tight arrangements and impeccable chops have lately been captured on their first LP, *Small Fish, Big Pond* (on the independent Quantum label).

"There's no doubt in my mind that you should be prepared for all the basic stuff when you go into the recording studio," says Look People's singer, lyricist and conceptualist Jaymz Bee. "If you have an overall feel and know how you're going to approach the recording, the quicker you get all the basics down, the more time you'll have for the fine detail. Recording the basics quickly and confidently will give you a live feel, and spending as much time as you can afford on the details will ensure that the music will warrant repeated listenings.

"Even though we were very prepared when we went into Kensington Sound Studios, we weren't afraid to make some changes in arrangements or tempo, just on impulse. As long as we go in and we know what we're going to do, and the way we're going to record which instruments in which order—we're not afraid to change. Knowing the basics of the stuff is important, but being open to change keeps it fresh."

CANADIAN MUSICIAN 25

GUITAR

Tech Tips for Guitarists *The Preamp Explosion*



Richard Chycki is lead guitarist and songwriter for Toronto-based band Winter Rose, and also sessions with a number of different acts.

by Richard Chycki

wasn't too long ago that you space-aged mortals seeking a more modular approach to guitar amplification raised a furled Cro-Magnon brow. After all, we already have a guitar amp. What do we need a preamp for? As players we are called upon to deliver a plethora of contemporary riffs and styles, and our equipment should respond to these needs on command. Indeed, carrying a half dozen (or more) different amps is one answer, albeit an expensive and cumbersome one.

Enter the preamp: convenient, cost effective and versatile, very versatile. The mass proliferation of preamps on the market is a clear indication that they can serve us well. In the spirit of MUSICANADA '90, the recent trade show in Toronto, let's get our hands dirty and dig through the heap o' preamps.

Tubes are commonplace in rackmount preamps. The Chandler Tube Driver is no exception. It sports a single 12AX7 tube for overdrive. An unusual bonus is the continuously variable bias control that gives the Tube Driver the ability to yield compressed British tones, tight American tones, and everything in between. Overall, it is a good sounding basic preamp. Hiwatt has entered the preamp race with their series 2000 Model PRE-1. Three 12AX7 tubes give the PRE-1 plenty of grit and grunge. Footswitch selection between two gain settings and a stereo return effects loop round it out. A simple but effective configuration.

Unquestionably the king of stacks. Marshall has seen the proverbial light and met the preamp demand with the Model 9001. The three distinct channels have been designed to copy the infamous JTM45 and JCM800 lead tones as well as offer a new unique, high-gain sound. There is plenty of EQ versatility available, as well as a stereo effects loop with a fabulous blend control. This is a very flexible tube preamp that sounds cool. Jim Marshall definitely has good taste. (And good ears!)

These days a Los Angeles session player without a 'Boogie' is next to unthinkable. The Mesa-Boogie Quad Preamp is a consummate example of the healthy state of preamp technology. Boasting two separate preamps that are not unlike the Boogie MKIII amp, the Quad offers unrivalled gain and tone control in a well-designed ergonomic package. It's a veritable smorgasbord of extremely usable sounds. Other goodies include: stereo level-switchable effects loop, two 5-band graphic EQs and separate channel inputs. Killer.

Since limitless versatility (with great sound, of course) may play a significant role in our preamp selection, programmability and MIDI control could be of interest to us. Keep in mind that the preamps that have been mentioned so far could easily have their footswitch functions MIDI-automated with an inexpensive MIDI control device like the Scholz MIDI Octopus.

Most of us are no doubt familiar with the sound and style of Alex Lifeson from Rush. Gallien-Krueger plays a part in his sound. The 100MPL preamp is GK's latest entry into preampland. Let's talk features: separate 4-band and 7- band graphic EQs, noise reduction, clean and lead voicings, three effects loops, 100 presets, real-time MIDI control and more. All this stuff is programmable, to boot. If the GK tone and mega-flexibility are high on your list, this preamp is definitely worth of consideration.

Kasha amplifiers are well known for their Quick-Mod amplifier add-on systems. Their Rockmod III MIDI preamp is the pinnacle of digitally-controlled tube technology. There is tons of programmability here, with the passive and 7-band graphic EQs, three channels and a full effects mixing facility. With 144 presets at our fingertips, the Rockmod III may be a good choice for us hard core 'tube heads' who need instant MIDI access to everything.

Last, but not least, is the classic of MIDI preamps: the ADA MP-1. It was the first successful MIDI programmable preamp that blended both a low and high bias tube network with a pristine, compressed solid-state section. This combination allows the user to recall virtually any tone from memory. From clean Rockman to Fenderish bluesy to death Marshall, the MP-1 does it all. In addition, a thick analog chorus and a selectable effects loop (too bad it is only mono) are neat luxuries. But it is the cannonading sound of this monster that has made it such a long-lived success.

It is gratifying to know that so many manufacturers are in tune with our widely varying needs; so many different preamps are now available. If modular is what we need, the preamp may be the way to go.

KEYBOARDS

The Modern Keyboard Evolution Broken Keys, Bruised Knees and The Sound of "Cheese"

by Bill King

I t's amazing to see the advances in digital and analog technology over the past five years, but not too long ago these accomplishments were only dreams.

When I began working as a pianist I was confronted with a startling reality. Eighty per cent of the pianos I had to play were either badly out of tune or damaged. So, I started bringing a tuning hammer to gigs. The best I could usually do was pull the mid-register in tune with itself. I envied guitarists with their cool-looking hollow bodies, bass players who could cram a double bass into a Volvo and drummers who could fit a thousand pieces of hardware in the rear of a stationwagon.

I apprenticed in a sixteen-piece swing band working between Louisville, Kentucky, Indianapolis, Indiana and Cincinnati, Ohio. We spent our weekends playing Stan Kenton and Bill Holman charts for debutantes and country club divas. The pianos in these situations were usually superior to the banana crates provided by VFW and American Legion halls. Most of those were missing somewhere between five and fifty keys. Beyond being a challenge, those evenings would take their toll on my emotional and mental stability.

In 1964 I took an interest in rock and joined a twelve-piece band. The band owned a Wurlitzer electric piano like the one Ray Charles played on his hit "What I'd Say". With four horns, two guitars, rhythm section and four amplified singers, the Wurlitzer could barely muster a whisper. The steely ping of metal tuning forks popping from the soundboard was a common occurence during each performance. I was used to the weight of a grand piano under my fingertips and found it difficult to hold back when we hit a groove. The Wurlitzer was an instrument that required restraint and a light delicate touch.

The only alternative at the time was to hot-wire one of the smaller recreational organs with the multicoloured buttons. These organs emitted a limited number of cheesy sounds. They were satisfactory on songs like "Money", "Louie Louie" and "Woolly Bully", but sounded dreadful on Booker T. and the MG's classic Hammond B-3 side, "Green Onions".

My next keyboard was introduced

during the first round of the British invasion. The Beatles were outfitted with an unusual looking line of guitar and bass amplifiers produced by the Vox company. Vox also made an organ I first saw played on television by the organist with the Dave Clark Five. It was a bright red portable with shimmering black and white keys. The very thought of such an instrument sent me flying to the nearest music store for a demonstration. Well, it looked like a dream but sounded like a flock of snoring sheep. It was an excellent instrument for band photos but little else.

Shortly after Vox came on the scene, Farfisa introduced a portable organ. Although the Farfisa suffered some of the same inequities soundwise that plagued Vox, it had a couple of presets that were passable. It was durable and hip enough to last through the psychedelic sixties and a portion of the fusion seventies, until the impact of synthetic technology was felt.

Around the same time the Hohner Clavinet C caught my attention. NRBQ founder and keyboardist Terry Adams had purchased one and raved about its sound. After one demonstration I was sold. I'd never heard a sound quite like the Clavinet before. It would eventually expand the role of keyboard in many bands. It had the ability to match the guitar stroke for stroke with its percussive attack. Sound was achieved through the plucking of strings. The hammers were equipped with tiny rubber inserts which pulled the strings when played. The first recording I recall hearing it on was Sam and Dave's big hit, "I Thank You". Stevie Wonder featured it on his monumental recording, "Superstition". The Commodores placed it at the center of their smash instrumental hit, "Machine Gun," and Bob Marley gave it a special role by placing it between the bass and drums and broadening the rhythm section. The Clavinet had a long run with its popularity extending well into the eighties, eventually becoming a preset on most digital and analog keyboards.

The Fender Rhodes and Hammond B-3 were my personal favourites. I've owned so many versions of the Rhodes over the years, I tend to forget what I did with them. Joe Zawinul, Chick Corea and Herbie Hancock perhaps understood the instrument best. Each figured out ways to bypass the technical deficiencies of the unit. The way they employed the Rhodes in the studio and in live performance revolutionized the instrument. Fusion jazz was born with the Rhodes in mind. It was perfect for Corea's riveting compositions and Hancock's silky funk grooves. The Rhodes made it possible to relax and enjoy steady club work.

The B-3 was the limousine of keyboards. It was also the quickest way to collect workman's compensation when transporting it. At various times during the sixties and seventies I either owned or was supplied with a Hammond B- or C-3. During the height of its popularity, the streets of lower Manhattan were livened by the sounds of the Vanilla Fudge, The Vagrants, The Young Rascals, The Rich Kids, Emerson, Lake and Palmer, Procol Harum, The Electric Flag, Steve Miller and others, who used the Hammond as the focal point of their bands. It still sounds great.

I've saved my favourite nightmare until last - the Yamaha CP-70 electric grand. During the early eighties I did some roadwork with Ronnie Hawkins. The Hawks came with a beat up CP-70. I think Ron acquired it in trade for a couple of spare bus tires. None of the latches secured, so when it was moved for setup it often landed somewhere between the kneecap and foot. One evening in Nashville, after summoning a local technician earlier in the day to ready the keyboard for performance, I broke twelve strings. I worked my way around the problem by playing a lot of Jerry Lee Lewis on top and walking bass on the bottom. During the proceedings, country star Tanya Tucker sat in with her back-up band. I can still see the expression of utter disbelief on her pianist's face when he ran his fingers up the keyboard. It was as if someone had removed the engine block and decided to pedal. We had a tremendous laugh. I thought to myself, "could this be a portable version of the pianos I encountered at the VFW halls?" Not really. The CP-70, when maintained, was an efficient bridge between old and new technology. But I loved them all.

Jazz pianist Bill King is the editor of The Jazz Report and has an album called Magnolia Nights on Penta.

ERCUSSION by Ernie do Forno **Drumset Reading 101** ou don't have to know how to read music to play drums. But even the best non-reading drummers often regret not learning to read music. The purpose of this article is to help drummers become musically literate. Ernie do Forno teaches drums in Toronto and is the author of Total Drums. QUARTER NOTES QUARTER NOTE = 1 BEAT LONG QUARTER NOTE RESTS COUNT AND PLAY ON "1", "2", "3", "4" SAME VALUE BUT NOTHING IS PLAYED **HI-HAT OR CYMBAL** SET YOUR METRONOME AT 80 B.P.M. (BEATS PER SNARE DRUM MINUTE). EACH CLICK IS EQUAL TO A QUARTER BASS DRUM NOTE. GRADUALLY WORK UP TO 120 B.P.M. COUNT AND PLAY EACH ONE EIGHT TIMES 80 TO 120 1 2 3 4 1 2 3 A 1. 3 2 EIGHTH NOTES EIGHTH NOTES LOOK LIKE QUARTER NOTES WITH A FLAG ADDED TO ITS STEM. TWO OR MORE EIGHTH NOTES ARE JOINED TOGETHER BY A BEAM. ONE EIGHTH NOTE REST LOOKS LIKE THE NUMBER (7). EIGHTH NOTES ARE COUNTED (1, &, 2, &, 3, &, 4, &) EIGHTH NOTES ARE HALF BEAT LONG. TWO EIGHTH NOTES ARE EQUAL TO ONE BEAT. PLAY AND COUNT THE FOLLOWING EXERCISE ALTERNATE HANDS. INSIDE BRACKETS () IS COUNTED BUT NOT PLAYED (ON SNARE ONLY). 1 (&) 2 (&) 3 (&) 4 (&) 1 & 2 & 3 & 4 & (1) & (2) & (3) & (4) & 1 & (2) & 3 (&) 4 (&)



30 CANADIAN MUSICIAN

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Ready For the

by Richard Chycki

olin James is electric. Not just his guitar, but the man himself. There is a certain attitude, a certain energy that radiates from this guy that is screaming, "I love all of this!" And why shouldn't he? His debut album, titled simply Colin James, went almost double platinum, yielding hits like "Why'd You Lie", "Voodoo Thing", and "Five Long Years". He has toured with Keith Richards and Stevie Ray Vaughn, done a zillion miles of roadwork and worked with absolutely top-notch songwriters, musicians and producers. With a hot band and a positively scorching new album, Sudden Stop, under his belt, Colin James is once again poised at the starting gate.

We met with Colin James and his band in a nightclub in London, Ontario, a healthy-sized sold-out nightclub as a matter of fact, where he was doing one of several quasi-incognito gigs to work in the new material from the album. Together with Darrell Mayes on drums, Dennis Marcenko on bass, Rick Hopkins on Hammond B3, piano and other keys and Johnny Ferreira on sax, the joint was hoppin' the second Colin James hit the stage. The audience was dancing from song number one, warmly receiving the new material. The band as a whole is amazing. Darrell and Dennis form a complementary, cohesive rhythm section, very tight. A lot of new toys are used by Rick, including sequencers and samplers to cover all of the sounds on the new album. Johnny also doubles on backgrounds and some keyboard playing as well as a lot of great sax blowing. Finally, there's Colin. The professionalism and sheer love of the trade that this guy exudes belies his twenty-five years of age; he's a veteran through and through Overall, Sudden Stop represents a milestone in Colin's development as a player, vocalist, and songwriter. The title cut, "Sudden Stop", features some very serious vocal work; I can't stress the quality of Colin's singing enough on this record. His playing on this cut brings Clapton to to mind-an interesting "lead riffs only" ending rounds out this number; the pickup changes are really audible-an effective, simple effect. "T for Trouble", a I-IV-V rock 'n' roll number, is sort of "Voodoo Thing" revisited, wahwah solo and all. Again, Colin's guitar work is exact, articulate and wailing. Sudden Stop demonstrates a definite advance in musical direction and production over Colin's first effort. Experience and new producer Joe Hardy, who produced Steve Earle's last two records, were the catalysts of this progression. Says Colin: "We wanted to start the the album off a



Dennis' incredible jazzfunk drumming is responsible for his growing reputation as one of the most outrageous young drummers around. Yet, no matter how nasty his groove is, this "bad" player always grabs hold of some good wood.

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little differently. Joe and I came up with the idea of having this real old, grungy track start off the album and then have it explode. We took an old Supro (steel-top guitar) and Joe Hardy miked up the room so it was real phasey sounding; he even miked my foot tapping. Then we used this machine that takes scratches off of records, but when you're done you're also left with another record full of scratches. So we left that in the trash can for about four days to really rough it up some and then we overdubbed that onto the intro."

The intro to Sudden Stop is only a small example of the careful thought that went into its making. On first listen, the cut after the intro, "Just Came Back", is an extremely stimulating experience. The overall production is absolutely HUGE, raw at times but always perfectly controlled.

"The last record had three producers—Bob Rock, Danny Kortchmar and Tom Dowd," Colin explains. "Although all three are excellent producers, there may have been too many chefs with too many hands in the pot. This record has the continuity of production that the last one lacked. That's where Joe Hardy really excelled. I finally found a guy that I really enjoy working with and I can trust because he does it all himself—from mixing to running the tape machine to setting up microphones."

Joe Hardy did the majority of his wizardry at Ardent Studios in Memphis, Tennessee. Contributing to the overall massive sound of this record are the bed tracks, recorded at Little Mountain Sound in Vancouver. Naturally, the ubiquitous "drum room of death", made famous by countless Bob Rock/Bruce Fairbairn productions, was used to record the drums, with the assistance of resident drum engineer Ken Lomas.

Colin applauds Joe Hardy's technological know-how: "Joe is a computer whiz, on the SSL console and on the Fairlight. Plus he's got an incredible sense of humour that makes for a great working environment. We ended up doing pre-production three times-once on our own, once in Vancouver and then one more time in Memphis. We didn't really do any major changes. Joe wanted to slow me down in a few spots 'cause I get a little speedy sometimes (laughs). We then recorded all the beds live off the floor and did overdubs later. I ended up keeping a chunk of the original tracks I laid down with the band. Did I mention Joe's sense of humour? We nicknamed him 'layer of the purple worm.' He's such a howl. One day he brought in a huge poster of 'Penises of the Animal Kingdom', everything from hyenas to blue whales. Whatta guy!''

A very generous handful of Memphis musicians contributed to the making of Sudden Stop. The song "Show Me" features Bobby Whitlock on piano. He is the player that recorded the legendary piano track for "Layla" by Derek and the Dominoes with Eric Clapton. The Duncan sisters are a hot local Memphis team that lent their vocal talents for background work, as they have for Otis Redding in the past.

Colin was particularly appreciative towards the Memphis Horns, Andrew Love and Wayne Jackson, for appearing on his record. "These guys played alongside so many greats-Robert Cray, Otis Redding and even U2. They're in their fifties and they're so, so seasoned. They know what to play and when to play it. Plus the guys are really open to suggestions. Andrew and Wayne played on the original version of 'When a Man Loves a Woman'. Check this out-they're in the studio playing the song and Wayne says, 'I've heard this before.' We all cracked up and said, 'Yeah, of course you have. You played on it twenty year ago.' It shows you just how much these guys have really done. They're legends and now they're playing on Sudden Stop!"

Johnny Ferreira got a real charge playing with the Memphis Horns. Live, the responsibility becomes his to reproduce all that has been recorded. Not an easy task, according to Colin. Hence, they have resorted to judicious use of samplers and sequencers.

"We ended up sampling some of the real thick horn parts that the Memphis Horns and Johnny laid down, only the parts that Johnny would need eight horns to play", Colin explains. "Anyway, we don't sequence the parts or anything; Johnny plays them live on his Korg M1 so the feel is always there. We're also trying something new for us. We have some sequences running in a few songs; they're just pretty simple 'chug-chug' parts to help move the song along and fatten things up a bit. I'm not really into using sequencing but if you use it sparsely, I think it's OK."

Although we discussed a lot of the production aspects of Sudden Stop, we also touched upon the subject of the material itself. Happily, Colin James is very adamant about good,



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soulful songs. They are his number one priority. "A lot of people consider big drums archaic or something. Listen to all the people that have got into lighter sounding drums and piccolo snares," Colin comments. "I just don't agree. It's the music that makes something sound dinosaur. The songs are so important.

"I had writing involvement on five cuts, including my first single, 'Just Came Back'," Colin says. "The other songs were by and large penned by Jerry Williams. He has written material for Eric Clapton, Bonnie Raitt, Robert Plant, and the T-Birds. I met Jerry last year at the Austin River Fest in Austin, Texas. He is such a prolific writer and his songs are super soulful. He has over five hours of his music on tape and it is the kind of music that I can really, really feel. I just became a disciple of his. Jerry also sang backups on 'Show Me'." Colin adds, "Bill Carter and his wife Ruth Ellsworth also did some co-writing with me. They've done stuff with Stevie Ray (Vaughn)."

Colin James has some pretty impressive guitar tones both on the album and live. I was fortunate enough to sit in on a soundcheck and see what makes Colin James' rig tick. Talking to his guitar tech, Darrell Gilmour, also helped. Darrell began working with Colin in March 1989, just after the Keith Richards tour.

Colin's guitars consist of two 1962 re-issue Fender Stratocasters; one is Sherwood Green and the other is Teal Blue. Apparently Fender USA has been very, very helpful in supplying Colin with what he needs. There are several other Strats that are set up in a D tuning to accommodate some of the material on the new album. His strings are usually Ernie Balls, but sometimes Fenders, gauged .010, .013, .016, .028, .038, .052. Colin also has two vintage early '60s Danelectro Silvertones he uses exclusively for slide work.

For the album, Colin used one of Billy Gibbons' (ZZ Top) ancient Marshalls—"a funky thing with no shell and tubes sticking out all over the place"—for several cuts. The rest were done with the same amps he uses live. The first amp is a Howard Dumble Steel String Singer 150. According to Colin it is "very loud, super clean, has a great bottom end and is very expensive." This amp drives a single Dumble 4 X 12 cabinet loaded with Electro-Voice drivers. Colin's other amp is a one hundred-watt Jubilee series Marshall (one of the silver ones). This amp drives another Dumble 4 X 12 cabinet loaded with Celestion Sidewinders.

Other goodies include Nady 650 series wireless units, an Ibanez TS9 Screamer and another brand new Ibanez pedal, Boss DS-1 distortion pedal, a Rat R2DU rackmount dual distortion system, a Boss CE-1 chorus pedal, and a Dunlop Jimi Hendrix model wah pedal. Stage reverb is courtesy of the Yamaha FX 500 multiprocessor.

So what's in the cards for Colin James?

"I have a few low key club dates that I'm doing right now to work in the material from the new album", Colin answers. "After that, I am doing some promotional work in London, England and at the IMMC (International Music and Media Conference) show in Amsterdam.

"As far as playing goes, I think we're going to do as many clubs in America as we can to really dig in there, rather than relying on tour supports. But we'll be happy to do a tour support if the right one comes along. I'm really enthusiastic about the record, and about everything in general."

(Richard Chycki plays guitar for Winter Rose.)



PHOTO: JENNIFER LEIGH



t's virtually unheard of: A Toronto-based country band gets picked up by a major Nashville-based multi-national label, given a moderate budget, and then is allowed to record an album at not only their choice location, but with minimal and distanced input from the people that put them there in the first place.

"RCA made it very easy for us," acknowledges Russell deCarle, vocalist/bassist and co-founder of Prairie Oyster, who after fourteen years of grinding it out on the circuit, and networking across the nation, has a recording contract that in the control-dominated music industry circles was only thought to be mythological.

"They basically told us to make the record we wanted to make."

The record—Different Kind of Fire—has been winning rave reviews throughout Canada since its release, and the Oysters' unique brand of "tonk 'n' twang" is set for a U.S. release later this year. Chances are that the album's impact south of the border will be watched rather closely by everyone, especially in light of the fact that no Nashville song catalogue was pushed upon them, nor was the standard practice of providing 'music city' musicians for the recording sessions.

"We're one of the few self-contained country bands on any label," deCarle proudly declares. "We play all our own instruments and wrote all our own songs on *Different Kind of Fire*, which is a rarity."

Formed in the mid-seventies by deCarle, guitarist Keith Glass and pedal steel specialist Denis Delorme, the band petered out in '78 before reforming with the original triumvirate and keyboardist/songwriter Joan Besen and mandolin/ fiddle player John P. Allen.

Drummer Bruce Moffet was added in 1986, a year after *Oyster Tracks* was released independently through Stony Plain Records. On the strength of that album, Prairie Oyster was rewarded with a Best Country Group Juno for two years in succession, but a major label commitment continued to elude them.

"If there was any advantage to the amount of time between albums," says deCarle, "It's that we got to perform the songs live, and we had done quite a bit of work on their arrangements by the time we were ready to record the new album."

That opportunity came in 1988, when Prairie Oyster raised enough money to head down to QEW to Hamilton's Grant Avenue Studio, accompanied by an American musical heavyweight.

"We recorded a four-song demo at Grant Avenue with our old friend Steve Berlin of Los Lobos," said deCarle. "The tape found its way to (RCA senior vice-president) Joe Galante's desk." After hearing the tape, which included "Lonely You, Lonely Me" and "Goodbye, So Long, Hello" (co-written with Willie P. Bennett), Galante was impressed enough to fly up to Toronto on November 5, 1988, to watch the band perform a showcase gig at The Horseshoe.

"He basically signed us on the spot," recalls deCarle, "And his exact instructions were, 'Make me a record like the demo.' "

After a six-month delay to work out the fine details of the contract, Prairie Oyster returned to Grant Avenue with Steve Berlin and began recording *Different Kind of Fire*.

And if the fairytale components behind the band obtaining its record deal were unobstructed, engineer Bob Doidge relates that the recording process was as smooth as peanut butter.

"The whole process took about 18-20 days," reports Doidge, who also acts as proprietor of Grant Avenue. "The basic tracks were done live off the floor, and everything—with rare exceptions—was completed in one or two takes.

"Both Russ and Keith are also really fast with their overdubs. They're the type of guys that if you're recording them, you better have a sound on them real quick, because the take you're doing is likely to be the best."

Doidge revealed that his secret to getting the best sound on *Different*
PRAIRIE OYSTER:

by Nick Krewen

COUNTRY PEARL OF THE '90s

Kind of Fire was "trying not to set the mics so close. We always kept things back a little bit."

He also reveals that vintage vocal mics resulted in a different vocal flavour.

"The album was tubed to death," says Doidge, "But it was great. They were all state-of-the-art '40s Drawmer microphones, and we fed them through a tube compressor. Russ' voice was just magical.'

Doidge also praised Steve Berlin as a producer who didn't tinker for tinkering's sake.

"Steve's a really straight-ahead guy," says Doidge. "You know exactly what he's up to. There are no surprises. But what really impressed me is that he didn't do anything to change the band.

"Prairie Oyster has always been a great band as they sat, and he let them sit. It's rare that you find a whole band where there's no weak element. Steve just fine-tuned what was there.'

Bob Doidge said the Prairie Oyster experience "made music fun," while deCarle admits that both Berlin and Doidge "were like family.'

The good vibes behind the session not only leak out into the grooves, but attracted major support from RCA Nashville.

"We're basically RCA Nashville's priority for 1990," says deCarle. "It doesn't happen too often, but they're

such a focused company and they sign so few acts that they really get behind you. They've done it recently with K.T. Oslin and last year with Clint Black."

Just back from a western tour with slingshot superstar Black, the Oysters are preparing for a tour of fairs and festivals across Canada during the summer before swinging south.

And RCA Nashville has already released the video for "Goodbye, So Long, Hello,"

"The video has been out since January 3," said deCarle, "It's already appeared on The Nashville Network, so we won't be total strangers when our album is released."

As satisfied as deCarle is with Prairie Oyster's leaps and bounds, he admits it wouldn't be the end of the world if the group were still searching for a contract.

"We considered ourselves to be real successful even before all this," he said. "We're making a living doing what we want, and it's something we'd be doing even if things didn't work out for a major.

"Lucky for us, the timing seems right."

CM

PRAIRIE OYSTER EQUIPMENT

BRUCE MOFFET Ayotte Custom drums, Sabian cymbals, Remo Whitecoat heads and PureCussion Rims

RUSSELL deCARLE Fender Jazz bass, Peavey Dyna-bass. Peavey Mega bass amp, Peavey single 15" speaker cabinet. (On Different Kind of Fire deCarle also utilized a Guild acoustic bass and a Neumann tube microphone.) JOAN BESEN Korg SG1 electric piano, Korg CX3 organ, Casio MT40 mini-keyboard for the accordion sounds, Peavey KB300 keyboard amp. (At Grant Avenue studio, she used a Yamaha 12-ft

grand piano.)

KEITH GLASS Takamine acoustic six-string, Gibson J140 acoustic, Yamaha acoustic, Fender Telecaster, Peavey 'strat', Peavey 'tele', Peavey Stereo Chorus 212 amplifier. (For the solo in "Goodbye, So Long, Hello," Glass used a Fender six-string bass.) JOHN P. ALLEN Custom-made violin, Gibson mandolin,

Takamine acoustic guitar, Peavey Vegas amplifier

DENIS DELORME Emmons doubleneck pedal steel guitar, Peavey Session amp, Bosstone Fuzztone, Dobro resonator guitar.



World Radio History

WINNING AT YOUR OWN GAME

huffle Demon World Headquarters is a modest, pleasantly dishevelled downtown Toronto office full of funky old fumiture, photographs, T-shirts, saxophone cases, calendars, schedules, records, tapes and CDs. Demon bandleader, manager and alto and baritone sax player Richard Underhill is fielding a trans-atlantic call from promoter Sergio Tessara, who's trying to secure a major label Demon distribution deal in his native Italy.

And why not? The Demons' first two albums, Streetniks and Bop Rap (the latter on Stony Plain, distributed by WEA) have sold about 20,000 units combined-impressive numbers for any jazz or indie band in Canada. Their videos for "Spadina Bus" and "Out Of My House, Roach" gained regular rotation on MuchMusic, and their tunes enjoy similar nationwide exposure on campus/community radio and on the CBC. The Demons have crossed this land several times, and single-handedly toured Europetwice. (They even managed to play East Berlin *before* the wall came down.)

Not bad for an independent Canadian jazz band. Astounding, for one that plays mostly originals, in an improvisational style, with a distinctly fun-loving attitude. Through clever marketing, strong visual presentation, and top-flight musical chops, The Demons have broken out of Canada's criminally neglected jazz scene and into the "alternative" fringes of the much broader pop marketplace.

Because they started off busking on street comers five years ago, The Demons know how to draw a crowd. By adopting a cartoonish look and mixing their core of bop with novelties ("Tequila"), rap ("Spadina Bus"), and other genres ("Demon Reggae"), they allow an entry point for listeners who don't know Thelonius Monk from a hole in the wall. Few other Canadian jazz bands can regularly draw five hundred people to a local club date.

"If you want people to see you, then you have to work at it," says Underhill. "There's times when you really need to play 'Tequila' in order for the next tune to be effective. Certain elements of the audience have to feel comfortable, and there's a time to let them feel like there's a home base they can come back to. Then you can jump off and really explore some uncharted waters, and they'll have the confidence in you to follow. There are certain compromises, but in the end we still get to do the kind of music we want. And we get more people out to see it, and hopefully influence them some."

The Demons are flexible enough to play to a hall full of rockers or a club full of jazz *afficionados*—though the purists among them might consider their compromise a kind of indignity.

"But why shouldn't a jazz act take advantage of everything the music industry can offer?," asks new Demon bassist George Koller, who replaced Jim Vivian about a year ago. (At the same time, tenor and baritone sax man Perry White replaced Mike Murley. The splits were amicable; Vivian is playing sessions for the Unity label, continued

SHUFFLE BEMON EQUIPMENT SPEES

RICHARD UNDERHILL—I play a Selmer Super Sax alto 1932 vintage, which I traded my soprano sax for on a whim at a jam session (a jazz thing to do, I guess). My mouthpiece, which I borrowed from my friend Gary five years ago, is a Wolfe Tayne *7. Originally, my ligature was a homemade piece of velcro, but I now use a Rovner.

My other horns include: a 1928 Selmer (low Bb) baritone (which, conicidentally, I traded my tenor sax for via the Buy & Sell) with a Berg Larsen mouthpiece; an old King Saxello, with a Selmer 8* metal Mouthpiece; and a Paul Lukeman autographed beer can (soprano) saxophone (the Lukophone) which, much to the chagrin of the inventor, I occasionally light on fire. On all my horns, I use Rico "normale" #4 reeds or whatever's inexpensive and available. Remember, plastic reeds are environmentally unfriendly.

PERRY WHITE—I play a late '40s Selmer Balanced Action tenor with an Otto Link 10 star metal mouthpiece and LaVoz medium hard cane reeds. When the Demons aren't on the road I play a Selmer early '60s Low A baritone with a rubber Otto Link 8 star and Rico Royale *5 reeds (on the road I use Rich's bari).

DAVID PARKER-I play a Selmer super balanced action tenor circa 1952. I use an Otto Link metal 8 mouthpiece, with Bari plastic reeds (hard). (Remember, save the marsh lands, use plastic reeds). My neck strap is customized with gaffers tape to give extra neck support. I have a really old silver Conn baritone which I just picked up (I can barely lift it, but I love the sound of it). I also play a Selmer Mark VI soprano, which has reworked left hand palm keys, but the price was right and, once again, I like the sound of it. I also play a 1928 Wilhelm Duerer fecit fiddle and I use a fiberglass bow which I traded my flute for with my friend Peter.

GEORGE KOLLER—I use a Gotz German-made acoustic bass, and Kuhn and Thomastic Spirocore strings. When not using my acoustic, I play a Fender Special Edition fretless bass, with Blue Steel medium light strings. I use various small amplifiers for stage monitors, but generally just go through the PA. I depend on the sound man's imagination to help take me into my altered states of improvising conciousness, so that I'm inspired to move my left foot onto the switch that ignites the smoke show (just kidding).

STICH WYNSTON—I play Gretsch drums, a four-piece jazz kit, old Zildjian cymbals, one ride and high hat only. You can make a lot of music on a small drum kit. But, when the opportunity arises, I like to play a variety of percussion instruments, including dumbek, gongs, bells, windchimes, triangle, goat nails, castanets, etc. I like to use every available sound in my environment (e.g: the floor, the ceiling, the plumbing, other Demons, etc..).

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SHUFFLE DEMONS

and Murley has released a solo album. Tenor player Dave Parker and drummer Stitch Wynston remain stalwart Demons.)

"Why not go after MuchMusic, media and all of that?," Koller asks. "A lot of jazz acts don't pursue that. I think The Demons indirectly help 'pure' jazz. What we do opens doors."

The Demons' approach has also opened up their cash flow. One 1988 report claimed that their annual gross income is a "modest six-figure sum." "But I have a modest five-figure debt that I'm carrying!" Underhill laughs. "We do make some money, but when it gets percolated through—like spending \$20,000 or so for our new album—we end up in debt."

That new album—What Do You Want?—is a double-length mix of previously unrecorded live tracks (cut at Toronto's Clinton Tavem) and studio sessions (laid down at Hamilton's Grant Avenue Studio), and it's being released only on cassette and CD. The tunes vary from hearty, humorous vocal rap ("Pavin' My Road") to largely improvisational bop ("Mr. Suso") to the lowdown blues ("Sometimes You Feel Like That''). It's a little more polished than before, and the live recording shows how much The Demons have learned about mic technique since they moved from street comer to club stage.

"We used group and overhead mics as well as our individual ones," says Underhill. "So we got more of a group sound, instead of that boxy, defined sound that you often get from miking the bell of the hom. The problem with radio mics is that often you'll be trying stuff off-mic that you don't want picked up. And when you want to play loud or head for that high note, you've got to back away."

The Demons hew closely to their improvisational skills, developed over years of playing together. Their tunes are loosely arranged, but every player gets a chance to stretch out on his vintage Selmer, whether alone or in combination with other players. The band members keep their chops up with outside projects (Wynston drummed Jane Siberry's last album: on Underhill has an improv duo with trombonist Tom Walsh called Comprovise). And their abilities have been nurtured by writing together.

"Someone will bring in a tune they've really worked on," says Underhill. "So you want to be respectful. But you also want to inject your own stuff into it. I prefer when more people participate in the writing experience. The more good ideas that meet, the stronger the tune can be."

On tour, with the quintet travelling for hours at a time in their van, or fooling around during sound check, there are ample opportunities for composition. Removed from the expectations of their hometown audience, the Demons can afford more casual experimentation—like rehearsing a brandnew tune in sound check and playing it onstage that night.

"We feel comfortable enough together to break our own rules," says Underhill. "Surprisingly enough, when we're improvising, we don't land on each other's toes. We know that when we go out on the tightrope and somebody happens to fall, it's just another bit of inspiration we can work with.

"That's what makes it real for me," says Underhill, summarizing The Demon approach. "When I hear music that's heavily MIDI-oriented, I know there aren't going to be any funky notes.

"And that," he laughs, "is the thing I live for!"







WHAT THEY USE AND WHY

HOTO: TIM BICKERT

Classical guitarist Norbert Kraft

t's been a long time since guitar players first "plugged in", thereby changing the course of music history. But even more surprising than the way things have changed is the way things have stayed the same. Guitarists have always maintained a uniquely personal approach to their instruments. Unlike keyboardists, who have often changed their entire setups with each new advance in technology, guitarists have remained close to the traditions of their instrument, making a change only when it suits their individual needs. Sure, there are players out there who keep up with every "flavour-of-the-month" in new gear, but the Fender Stratocaster, a guitar designed in 1954, is hardly obsolete. Everything a guitar player uses, from guitars to effects to amplification, is subject to his or her own ideas of feel, sound and convenience

THE APPROPRIATE AXE No instrumentalist has a wider range of instruments to choose from than the guitarist. Acoustic, electric, solid-body, semi-hollow—the choices are compounded by the fact that in the right player's hands, no guitar ever really goes out of style.

For some players, their style dictates their choice of instrument.

"My first electric guitar was a Telecaster," says Luba's Jeff Smallwood. "I bought it new and I didn't know it at the time, but it was a real dog —it came out of the case howling! It had a stiff feeling and it didn't have much sustain. But I didn't know that so I took it home and played on it like that. And as a result, I developed a real staccato style of playing. I thought that's how it worked.

"Over the years, I bought new guitars and I played all kinds—Les Pauls, Strats —but I always came back to the Telecasters. If a guitar is not a little bit of a struggle to play, it just doesn't sound like me!"

From the "If-it-ain't-broke-don't-fix-

Jazz guitarist Ed Bickert

it" school, there's jazz legend Ed Bickert. "I bought my Telecaster new in about '65 or '66, for practical reasons. You don't get feedback problems, it doesn't get damaged in travel, and it's simple to operate, which kind of suits me because I'm not into complicated machines. It's not the ideal jazz guitar, but it works!"

The "one-guitar-that-works" theory is also subscribed to by Frank Marino. "Mainly I'm using a Gibson SG, the old SG Les Pauls that were made in '61. They have a specific feel to the neck, which is something I like, but they don't stay in tune very well."

In an effort to improve the situation, Frank turned to Joe Kovacic, the man behind Lado guitars.

"He had never made SGs. The Lado guitars are based on a bolt-on neck, 'Strat'-style. But I had said to him, well I would like to have SGs—that type of body shape, and that type of neck.

continued



GUITARISTS....



Jeff Smallwood (Luba)



Frank Marino



Rik Emmett

"So he made me these two guitars, and I've honestly come to like them quite a bit. One of them, with Bill Lawrence pickups in it, has addressed a problem that was bothering me for a long time. I'm a bass pickup player-1 like to play my leads on the rhythm pickup. The problem on my old SGs was that on the bass pickup it was too bassy, and on the treble pickup it was too trebly. I would roll off the bass on my amp to get a good sound with the bass pickup and when 1 switched to the treble pickup in the middle of a lead, all the bottom would drop out. For some reason, on the Lado, I can play on the bass pickup and set everything up for that nice sweet, round tone, and then go to the treble pickup and it sounds exactly like the bass pickup, but brighter."

"So I don't know. I might just start playing it a lot more, live."

You can have a main axe and turn to a variety of other guitars to vary your sound.



A selection of Fender Stratocasters and Telecasters

Rik Emmett, in the studio recently to record his solo debut album, found himself employing practically his entire guitar collection in an effort to create unique sounds.

"Primarily I use a Yamaha RGX 1220 that was made for me, but is relatively stock. I put EMG pickups in it and it also has an EMG SPC control; and it has a boost in it as well.

"I also use a Les Paul Custom, a Fender Strat Plus with the Lace Sensor pickups in it, and a Steinberger with the Trans-trem.

"In the studio I used a Yamaha AE-2000, which is sort of like an old Gibson Super 400-type idea. Live, there's problems because it howls and screams, you know, it doesn't give much mercy in a live, high-volume situation; but in the studio it's great. I love playing those kind of guitars.

"I still use my Framus Akkerman. It's like a semi-acoustic arch-top guitar with a short scale-length, and I have a couple of Teles that I like. One is like an Esquire that someone has since stuck a pickup in the front end of. It's one of those brown sunburst ones with a rosewood board. I also have a Tele from about '66 or '67, a maple neck one.

"I have about 40 guitars that at different times 1 might use for specialty things—everything from slide guitars to Dobros to old jazz arch-tops."

Rik has found that the recording studio offers opportunities to use his guitars in unexpected ways.

"Sometimes guitars will really surprise you in the studio. A good example of that is that a lot of the guitars on the *Wbo's Next* album were done on Gretsch guitars, which are acoustic-electrics, and Pete Townsend used them for heavy power chords.

"On my new record 1 did the same kind of thing—1 used a jazz guitar to do power chord kinds of things. 1 miked it acoustically so you'd get that kind of snap of the pick on the strings, and then run the amp off in another room to get









Joe Kovacic of Lado Guitars with CM contributing writer Rich Chycki (Winter Rose)



Marsball's new 900 series of combos and stacks.



Rexx 1602 and 601 preamps with 1150 power amp and speaker cabinet

the power, then run another line that was giving us the direct signal and then mix those all together to create a guitar sound that I hope is one that people will think is unique.'

Classical guitarist Norbert Kraft has pursued a highly personal path towards finding the ultimate instrument for his music.

"In my student days I was playing on junky guitars-Mexican guitars and stuff -and actually made one, mostly to find out what's inside; and it turned out that the one I made was actually better than the kind of student guitar that I was playing on.

'The first real instrument that I had was a Ramirez that I bought from my teacher. It was regrettably run over by a car, as was I, and was subsequently repaired by John Larrivee, but it just didn't seem to have the same sound afterwards. I was comparing it to the guitars that Larrivee was producing at the time-this was the late '60s - and his guitars had a



Honeymoon Suite's Derry Greban about to touch down on the fret board on his Kramer axe. (Note tire tracks...)

more open, bigger sound.

"So I switched at that point and was playing Larrivees for a number of years. And then in about '76 I went to Chicago and over the course of two trips I brought back two Brazilian Rosewood Ramirezes. And that kind of initially opened my ears to a powerful instrument that also had subtlety and beauty of sound."

This led Norbert to search for even more power and projection. "I went to Yamaha, and found that they had a guitar that they were waiting for me to try out. At first I hated it. I recognized immediately that it had about twice the volume of the Ramirez and was twice as easy to play, but its voice was not as rich. Technically it was perfect, it was absolutely in tune, it was powerful, and it was dynamic in a way that I've never seen a guitar even since be dynamic. But it was lacking in the kind of sustain that you need to play really expressively and romantically, and I found myself having to change my repertoire to suit it.

"When I was in Spain in 1985 for the Segovia Competition, I travelled around and literally visited about 25 or 30 builders, and played their instruments. One of the builders, Paulino Bernabe, had a spruce guitar-I'd been playing cedar and had no intention of changing -and it was just an exquisite guitar. You'd play notes on it anywhere and the notes would resonate and seem to even grow in volume and character. So I had to buy it and bring it home.

"It's year by year getting warmer and more dimensional, so that's sort of my main guitar now.'

AMPLIFIERS

■THE POWER OF TRADITION■ Every top player seems to be in agreement that the old tube amps are still the standard against which all amps, tube or solid state, must be judged. What differs among players are their methods of achieving that coveted sound in a rig that is also flexible and reliable.

"When I record I don't use any of the





GUITARISTS

stuff that I use live," says Frank Marino. "I use a Marshall head and a $4 \ge 12$ cabinet and that's all I use and it's all I've ever used to record with.

"My live setup is really designed to simulate my recorded sound. And I cannot simulate my recorded sound with the amp that I record with! Now, the setup I've been using for a quite a long time is a tube preamp built and modified by a guy named Richard Onslow. With that I use an Ashley MOSFET power amplifier. I was using an actual tube power amp for a long time, but it became extremely impractical to keep on carting this thing around, because it was so big, and it got so hot that tubes would blow up and fall out of the amp.

"I did some testing between the MOSFET power amp and the tube power amp, still using the tube preamp, and I really didn't find an appreciable difference in sound."

On the road with Luba, Jeff Smallwood is using two brand new Fender Twin Reverbs.

"I do all my own dynamics on stage, and that's why I use two amps. Each amp has two sounds. They're channelswitchable and I have a pedal with four buttons so that I can switch between amps and switch between channels. On one amp I have a reasonably soft crunchy sound and a pretty loud crunchy sound, and on the other amp I've got a real loud solo sound which is kind of dirty and a real loud solo sound which is clean. So really one amp is the solo amp and the other amp is the rhythm amp."

Rik Emmett, who also favours Marshall and Fender amps for studio work, is using solid-state components by Rexx Acoustics of Alberta in his live rig.

"I have a bunch of model 1602 units, and 601 units. The 1602 is a dual- channel and the 601 is a single-channel unit. They're all stock construction. I haven't had anything fancy done with them.

"The Rexx stuff, to me, is sort of stateof-the-art solid-state. They make what 1 consider to be the best effort towards having really high gain stages at the input stage, and a fair amount of flexibility in terms of tone construction.

"I think that generally my impression of solid-state versus tube is the same as everybody else's. Solid-state tends to be a little bit soft on the front end, it doesn't give you that sort of transparent top end, that treble, that especially a Marshall will give you.

"But, on the upside, solid-state is really, really reliable. You hardly ever blow it up. Marshalls blow up with regularity."

EFFECTIVE EFFECTS

It is in the area of effect processing that guitarists have shown the widest range of

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experimentation. But in every approach, from plug-in-and-go to elaborate rack systems, the goal is still the same: to *enbance* the sound of the guitar, *not* to *change* it. Fuzztones, for the most part, are out. Players prefer the distortion characteristics of an overdriven amp or preamp. The popular effects, apart from the time-honoured wah-wah pedal, are time delay effects: reverb, chorus and delay. What differs from player to player are their means of connecting and switching the effects that they choose to employ.

"I finally got tired of things screwing up on me," says Honeymoon Suite's Derry Grehan, "like homemade pedal boards with frayed cords and things like that.

"So we were recording the last album in Los Angeles, and around the corner was Bob Bradshaw's place, so I decided to spend a little more money and get something that was going to work for me. It's basically just a pedal board and a patchbay, and he puts the whole rack together for you, according to your specifications. In my case it's a pretty small rack, because I don't use a lot of effects. But it's like a fifteen-button floorboard with LEDs, and in my rack I've got (Yamaha) SPX 90s, DDLs, other echo units and a Nady wireless transmitter. And he puts that all in a rack and wires it up.

"But the beauty of it is that I've been using it for about three or four years and it's never screwed up on me once. It's real easy to plug in and it always works. That's peace of mind for me because I can't stand when my stuff doesn't work."

Frank Marino had the most elaborate setup of anyone we talked to. "I have a loop in my preamp that has a stereo return. What I do is send the out from the preamp into a 12-into-6 matrix mixer, where any one of the twelve can go into any one of the six. And in that mixer, I route some of my effects in series and then go back to the preamp; and then I also split off and go through a couple of things in parallel, then go back to the mixer and back to the preamp, 'cause I found that some things sound a lot better and work a lot better in series than they do in parallel, and vice-versa.

"The things that I use in series are a Korg digital delay, an SPX 90 which I usually use only for the chorus program, and that all comes back stereo and goes to the preamp in stereo. Any reverb that I use, I'll put in parallel. When the SPX outputs come back, they go through two channels of the mixer and then out of the two outputs of the mixer back to the preamps. But they also get sent over to the reverb, in parallel, which gets mixed to the same outputs that go back to the preamp. And the reason that I do this is that I find it greatly aids the noise factor of the reverb. If you use the reverb in parallel, it's as good a quality reverb live as using the studio sort of effects.





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GUITARISTS

"Other than that, there's a Roland Chorus/Echo unit stuck in there in parallel which I might turn on once in the night."

On the other end of the spectrum, Ed Bickert uses no effects at all, and Jeff Smallwood's signal goes to a 1961 Vox wah-wah pedal, and then straight into his Twin Reverbs.

"Sometimes," says Jeff, "I'll use an Ibanez DM1000 digital delay, because it's kind of dirty sounding. It's not very hightech, and it's got just a little distortion in the delay that makes it sound a little warmer. I'm not a fanatic for older equipment, but there's just some character in it that I can't seem to get out of new stuff."

A CAUTION FOR THE FUTURE As guitar technology catches up with keyboard technology, will guitarists maintain the identity of their sound?

Frank Marino sounds a cautionary note for the modern player. "A lot of guitar players feel sort of left behind the keyboard players, because keyboard players have all these things, and now they're making MIDI-programmable guitar preamps. I'm afraid, though, that what's going to happen to the guitarist's approach to his equipment is the same thing that's happened to the guitarist's approach to his playing. I hate to sound like an old fart, but it used to be that guitarists were into their playing for the feel of what they played, and then it became paramount to be absolutely, technically perfect. And what's come out of it is that the priority was put far too much on that, at the risk of losing everything else.

'As the guitarist begins looking for the perfection of the amplifier through devices such as MIDI, programmable EQs and programmable channels, that's going to take on the same proportion of problems. You're going to see guitarists making minute changes in their settings for virtually ever line. If the sound is there, if it's round and it's thick and it gives the music texture, I don't think you have to be plugging things in and changing things all night long. I think there's a danger that that might end up happening. It might become normal. That's why I stay away from that. I'd rather have an amp with a treble control and a bass control than an amp with fifty million buttons. Because if you give me fifty million buttons, I'm sure gonna find a way to use 'em all!''

In the years to come, guitarists will be faced with a mind-boggling assortment of new options, but if we stay true to our individuality, if we remember to be players instead of programmers, we can have the best of both worlds.

World Radio History

VOCALS

Secrets of a Good Performance

by Diana Yampolsky

P roper voice development must follow very specific criteria. By that I mean a certain structure, set of standards or sequence of steps we use to build sound properly. Just as a ballet dancer must use certain muscles, movement and thinking for her dance, so a singer must be just as specific in the mechanical production of sound.

Since most people approach singing in a haphazard or incorrect way, many problems result; and while outlining the proper design for the physical mechanics of singing, I would like also to clarify what is by far the most common problem among singers—over-dependence on the vocal cords for sound production.

Initially any note that is being sung must have its start at the vocal cords. You can consider it like strumming the strings of a guitar. The vocal cord is "strummed" by the voice and the sound begins. Unfortunately, the way most singers continue the sound of that note is to go to the vocal cords and "strum" them again and again and again. This not only limits their power, range and tonal quality but could damage their vocal cords, depending of course on how much they work on their voice.

The proper way to use the voice is to lift the sound using the facial muscles in conjunction with the abdominals once the initial "strum" of the note has been made on the vocal cords. So, as the abdominals and facial muscles lift the sound, it is pushed up to and across the upper palate and projected outward, delivering the singer's message to their audience.

The diaphragm must act as a support or foundation for the voice, just as a house needs its foundation. Many singers confuse this with relying excessively on it, or "singing from the diaphragm," which is totally false and will result again in excessive use of the vocal cords and poor quality sound production. Once the diaphragm is used in conjunction with the facial muscles, the sound can be lifted properly and projected outward without any strain on the vocal cords. For rock or heavy metal singers this is especially important, since the demands of their style of music on the vocal cords are greater than any other.

Another major area is the proper development and use of the abdominal muscles. Most people have poorlydeveloped abdominals (not just singers, either), and for singers this can limit their progress as much as under-developed vocal cords. Exercises such as situps, using a slant board (doing situps on an inclined surface), various types of calisthenics or even yoga can develop these muscles, but there's more to it than that. You must know how to use these muscles properly in singing. Just knowing the theory about it is not enough, either. To use the dancing analogy again, the dancer can exercise until she is in top physical condition, listen to the best coach and read the best books available, but it doesn't mean she will be able to dance. So it is with the singer. Until singers understand what is required of their physical equipment and has muscles that can anticipate those demands, they must practice putting everything into play. It's like having all the pieces of a puzzle and knowing where they go; you still have to physically put those pieces into place before the picture is complete.

By the way, as a footnote I personally feel that instruction in breathing in singing is totally unnecessary, since proper breathing will naturally follow proper use of the musculature. So develop the muscles and use them properly, and proper breathing will be there.

I can't stress this point enough. Proper, powerful singing is a complex and abstract procedure at best, but you can make significant gains in your ability if you use your muscles in symphony with each other. In other words, once the musculature can support the demanding activity required and the singer is aware of the professional standards required to use those muscles properly, he or she must incorporate all of this simultaneously by lifting, placing, projecting and delivering the message to their audience.

Diana Yampolsky, director of the Royans School for the Musical Performing Arts, has perfected a vocal technique which has enabled many singers to reach a semi-professional or professional level.



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BRASS

Brass Takes In The Studio by Mitchell Kitz

A ll of us brass players, no matter what tradition we subscribe to, grow up working on technique and tone dedicated to live acoustic performance. Never did our forefathers tell us that a lot of our playing would not be for approving throngs of money-tossing patrons, but for magnetic tape that applauds for no one. The recording studio has been home to many brass players for decades, but still it has an aura of mystery and menace for players unfamiliar with the studio environment.

In these days of near-perfect sampling and MIDI, why would anyone give the call to a brass player?

Some producers appreciate the human 'feel' of a real brass player. Also, many characteristic articulations and effects that are common to brass instruments are very difficult to program and even more difficult to sample. It is important to keep this in mind when doing a session. Many producers want punch and energy in the live brass parts, and are willing to sacrifice precision and intonation to achieve it. It is most important to always be open to what is expected from you for the recording.

There are elements of successful studio playing that you, the brass player, should keep in mind when recording.

The first thing is to get used to hearing your sound coming back to you in the headphones. Some players pull one of the headphone speakers off their ear so that they can still hear acoustically. I do not condone this technique, because as a producer I feel that you should hear your sound as it blends with the music, the way it goes down to tape.

You will have to develop a whole new sense of balance through the headphones as you place your sound in the mix. Trombone players may be able to hear a subdued trumpet section, and trumpet players will finally be able to hear something else! As long as you keep your ears open, and mentally adjust, things will go smoothly.

A big adjustment (and sometimes a shock) is to hear your sound so direct and full. I personally feel that this is something that can be taken advantage

of by brass players. You can easily colour your tone and create wonderful, subtle shadings that would not go far past your bell in a live situation. Some great examples of this are Miles Davis' recordings with the Harmon mute.

All engineers would agree with me that a good studio brass player needs to play with consistent volume and in a relatively steady position. It makes the engineers work difficult if he/she is constantly adjusting recording levels and microphones.

By combining these ideas with a relaxed, calm approach to the music you will be able to leave behind a legacy of solid recording work. I believe that the recording studio presents a world of recording possibilities, and that the potential for self-expression and enjoyment is bound only by the limits of your imagination.

Mitchell Kitz is a trombonist/producer/recording artist. He leads his own project. Primitive Fire, whose dark music combines electronic and acoustic instruments in a unique style.



WOODWINDS

Johnny Ferreira: Colin James' Horn "Section"

by David Henman

A lthough he started out on an accordion (his father's idea), playing at weddings, family gatherings and restaurant gigs, Johnny Ferreira discovered at seventeen that he liked the sound of the saxophone. "I was hearing sax all the time on FM radio," says Ferreira from his room at The Mayflower Hotel in New York city. "I thought: That's it, that's the voice I like. I rented a tenor sax from Long & McQuade in Vancouver when they were still renting horns.

"They sold me an awful student model King for two or three hundred bucks. That lasted me a summer or two. Then high school was over and I said, Hey, I'm not going to be a carpenter!" Ferreira's music teacher brought him a Selmer Mark VII back from a trip to France. "This was the first year they came out and all the other sax players hated them because they were new and the Mark VI was the standard. I was always into rock, so I got more of a rock sound from the Mark VII; the other guys were mostly playing jazz. I still have it.

"Doug Johnson (Loverboy) recently sold me his early sixties Mark VI. It's a beautiful horn."

Ferreira started out learning by ear, copping licks from The Average White Band ("Pick Up The Pieces"), Tower of Power and so on, although he did enroll in a two-week summertime band course "because, I mean, I didn't even know how to put it together. I put it together wrong the first time, if you can believe that. I went there to learn about reeds, why you have to lick your reed and get it wet, how you put it on the mouthpiece...the basics. Sax is so easy to finger that in a couple of days you've got all the notes down. Then the hard part comes, of course, of trying not to sound like a sick duck. That takes a couple of years."

Ferreira's teacher was "from the classical end of things. He'd sit in with the Vancouver Symphony. He played alto. His quartet did a lunch hour thing at our high school, and I thought they were great so I got his phone number. It took him about six months to 'unteach' me the bad habits I had picked up learning on my own, embouchure stuff—sax is a funny animal, you know—things that I don't even think about now, like breathing, where your air comes from, how your lips should be placed, fingering things, exercises...basic stuff that you sort of stumble over when you're by yourself."

After a year in college in the late seventies Ferreira put a band together with a few mates. "We had so much work that September rolled around and none of us went back to college." He got into doing session work with "everybody from D.O.A. to the Headpins to Annette Ducharme," as well as playing in a band called Pointed Sticks, whose manager was Steve Macklam.

Macklam became Colin James' personal manager, and job one was to put a band together around him. At the time Colin was Billy Cowsill's guitar player. (Remember The Cowsills?) Johnny and Colin started showing up at each other's gigs and becoming "musical friends."

One of the high points of working with Colin has been going to Memphis to record Sudden Stop, the new album, where Johnny had the opportunity of working with The Memphis Horns: Andrew Love (tenor sax) and Wayne Jackson (trumpet). "These guys are on half of everybody's record collections. They've played with The Doobie Brothers, The Fabulous Thunderbirds, Joe Cocker, Otis Redding, Aretha Franklin...it just never stops. They were in Redding's band, played on Aretha's 'Respect', and now perform with The Robert Cray Band semi-regularly."

Did they pass on any advice? "First thing," relates Ferreira, "no vibrato. In a section, it makes for more complicated intonation problems—you can get a more uniform sound with no vibrato. With those guys it was the basic stuff not too much harmony, just double up; octaves, the odd harmony—real meatand-potatoes simplicity, which works in rock."

In order to perform these parts live, Johnny "got the tracks from our master tape onto a DAT tape and made samples out of the horn sounds, so in other words I've got access to the horn sounds—I can replay them on the keyboard; I can play those horn lines like we played them in the studio, with those sounds."

Johnny uses a Nady wireless system with a Shure mic. His main horn is his early sixties Selmer Mark VI. He got his mouthpiece from Dave Guardala, a wellknown custom mouthpiece maker from York. ("He made Michael New Brecker's mouthpiece.") Johnny's is a Michael Brecker model: "It's a very wide, open mouthpiece-very brightgreat for the kind of playing I do, R&B and rock. It's great for the studio. It's great for those romantic lows as well as those wailing, screaming notes on top. He sent me a reed with the mouthpiece. Nobody ever does that. He explained about reeds to me, and told me this one worked best with his mouthpiece. It's a Vandoren Jazz Cut. A lot of rock and jazz players have shied away from Vandoren because they were a classical-oriented reed. Vandoren probably knew this and made a Jazz Cut, which is a thinner cut. You don't have to shave off the tips or monkey with it. Classical players sit down and literally make their own reeds; they get a chunk of cane and start whittling away."

Listen to Johnny's playing on Sudden Stop, the new Colin James album on Virgin or, even better, see them live when they tour Canada this year.



Johnny Ferreira (L) and Colin James.

MIDI

MIDI Songwriting Made Difficult

A ny keyboard player or MIDI studio owner will tell you, there's not much they miss about the old days. Playing a gig meant hauling a hefty B3 or Fender Rhodes up a flight of stairs. Recording meant paying someone else to record an arrangement you couldn't test until you got into the studio. Monophonic synthesizers walked the earth, playing the one-note samba.

As you know, keyboard polyphony, portability and affordability, as well as home recording technology, have come a long way since those dark days. By now, many people have forgotten how they wrote songs before they could move sections around at will or transpose the whole tune with the touch of a mouse. It's kind of...easy now, isn't it?

Well, no, it's not. No matter how easy it has become to put together something that sounds like a record, writing songs hasn't gotten any easier. In fact, with all the tricks we have at our disposal tricks that would have seemed impossible only ten years ago—writing songs may have actually gotten harder. Why? Because the limitations of the old days had one advantage: they encouraged people to differentiate between recording artists based on the songs they recorded, not on their recording budgets. Back then, it was easier to focus on the song itself. But enough philosophizing.

• When you're sequencing your new song (half-finished or not), try starting with a scratch piano track and arranging around it. Building the whole track from a heartfelt single performance encourages you to maintain dynamics. Songs that start from a one-bar loop tend to stay at one dynamic level simply because you're competing with a constant bed throughout. If you're lucky, your one-bar loop turns into *Rhythm Nation*. If you're not, everyone says, "Hey. A one-bar loop."

Also, staying true to your piano track will steer you away from the cut-andpaste mentality that computer compositions often exhibit. When you're done, you can probably erase or mute the piano track. It has served its purpose. • If the piano-first method doesn't feel

natural, go ahead-arrange everything your usual way. But before you decide you're finished, assign everything but the drums to one all-purpose sound. In the absence of sparkling, competing timbres, you will be left with what you wrote, not what you bought. You may find that you were creating those winning moments (i.e. your big chorus) with patch changes, fancy sequencing or sheer density. How about a change in vocal range, a melodic twist or a lyric that crystallizes the whole song instead? One last thought: even if MIDI blockby-block song construction remains your chosen method, try the acid test when you're through. Open a file. Set the click to the same tempo as your new song. Put your melody on one track. Put your bassline, pared down to its basic harmonic rhythm, on another. Now ask vourself: Do the pulse, melody and root motion sound like music? If not, your equipment has fooled you. You wouldn't have made the same mistake sitting at a piano or playing one patch on your controller.





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LIVE SOUND

A Look At The Options

by Tony Scolieri

ell you finally did it! After a long, painstaking search, you've got 'the band' together. You've spent months writing, recording, rehearsing and eating pizza in order to get sharp and tight. And to top it all off, you've even got your first gig! But now an unexpected problem has reared its ugly head: You need a PA! The club you're booked in doesn't have a house PA, and the DJ system can't be used. Believe me, this is a common situation. Well, regardless, you'll have to deal with this problem, so here are your options and their results.

Option One: Buy A PA

If you don't know much about PA systems, you should learn. Do this with all of your options, but especially if you're going to go this route, because as the saying goes, "Let the buyer beware." Research the market, know what is available and at what price range; compare products and servicing. Buying a PA isn't a good move if you're on a shoe string budget, because it gets expensive, and if you try to save money by purchasing "cheap stuff" you are in for trouble. A good PA system is costly, more than I care to mention. Even if you decide to split the cost among the band members, who knows what may happen a year down the road when the band splits up or members change, God forbid.

Also, PA equipment is no exception to technical upgrading. Changes and improvements in products occur every year, so it's possible that the PA you bought three years ago is just not cutting it anymore. Servicing is also a problem. Chances are your PA will go through a lot of abuse, especially if you're gigging enough to justify buying one, so make sure that when your amp goes DC or a horn blows in your speaker cabinet, there's no problem getting them fixed.

Option Two: Rent a PA

Now this is a very good idea, especially if you're new to the PA world. If you are new and don't have time to learn, then I hope you have a friend or a friend of a friend who can give you good advice and accompany you to the rental outfit. The beauty of renting, of course, is that you can get a system for your gigs without having to fork out a lot of money. But as usual, you get what you pay for.

To keep your rental cost within reason, rental outfits have to stock used and sometimes low-end gear, but if you go to bigger rental places the selection is usually better. Keep in mind that when you do rent, YOU are responsible for all damages, YOU have pick it up and bring it back on time, YOU have to transport it, YOU have to operate it, etc. I used to work in the rental department of a major music store and I seldom saw customers who were still all smiles when they returned the equipment.

Option Three: Hire A PA Company

Now imagine this: All those problems listed in options one and two are totally eliminated. "What?" you say, "Can it be possible?" The answer is obvious. Just hire someone else to deal with those problems. That's the job of a sound company. A sound company is hired to provide, deliver, setup, operate, teardown and return a PA system. You never have to touch the PA or worry about how to get a good mix. Of course, if you hire a sound company, this means having to pay for the service as well as the gear. It's like hiring roadies, a sound tech and the equipment all in one shot; so it's more expensive than renting, but the results are worth it. The gear you get is usually better since most sound companies tend to use only high-end gear. You get a professional sound man operating the system as well, so if there is a problem, he can fix it before the show starts and can get the best sound possible out of the system. Just as you should learn about PA systems before taking an option, you should research sound companies, too. Reputation, equipment and price should all be considered. If you have a friend who knows his stuff, ask him to help you choose a company. Sound companies rent out their equipment and usually have better gear than regular outlets.

So examine each option carefully; each has its pros and cons. Look at what's best for your needs, your budget and your sanity!

Tony Scolieri is an employee of Master Plan Productions in Toronto, which has done work for Beatlemania, Louisa Florio. Frozen Ghost, Tony Springer and MuchMusic (Test Pattern).





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RECORDING

The Four-Track Studio Part Three: The Mixdown

by Brad Murphy

This is the most critical stage of the recording process. It is the final blend of all the pre-planned work you have done. I visualize the mix as a three-dimensional multi-coloured jigsaw puzzle, where all the pieces must be fit or blended together in one sound scape. As well as combining reds and blues to get purples, there are hills, plateaus and valleys of sound. I only mention this because sometimes if you have a visual perspective of what you are hearing, it will change your whole attitude and give you more ways of approaching this process.

When mixing, your reference is your monitors. Knowing your monitors and the peculiarities of the acoustics in your room is critical. Most of us can't afford to have to our listening space computer tuned. For this reason we must, through trial and error, learn to compensate for the room resonances, standing waves and coloured monitors. It is very helpful to play many records and tapes over vour system and try to assimilate that sound. Another helper is a car stereo or other listening places you might have where you are very familiar with the sound. This may seem fairly primitive, but I know top flight professionals who still give a mix the acid test over their car hi-fi. If it sounds good in one or two different settings, chances are it will sound good on the A & R rep's setup.

It is also valuable to use headphones when mixing. They are helpful in determining stereo placement of an instrument and the stereo placement of any processing. It has been my experience that effects such as reverb or echo always sound more present in the phones than over monitor speakers. This can be compensated for by a little over-emphasis.

On my four-channel mixer, I have one stereo auxiliary send for effects. With this I can send to one stereo effect or two mono effects and return them to the auxiliary receive. What I did at one time was to set up two effects that worked well together and panned one hard left and one hard right. The instrument that worked well with the left effect I would pan right, and vice versa. The vocal went in the centre with perhaps a touch of both effects on it. This gave the program a broad, full sound. Don't forget that if you have insert points on your mixer you can insert EQ, echo or compression on any track. Effects done this way will only appear in mono over top of the instrument you are processing.

A better system is to rent a small six or eight-channel stereo mixer. Now you use your regular effects send on each channel of the four-track mixer for one or two effects, and add more. This is done, assuming you have this facility, by

"Producing a quality four-track recording is entirely dependent on keeping a high standard of quality control throughout the entire process. Each link in the chain must be as strong as the next."

using the 'tape out' port on each channel of the four-track mixer. Each track can be sent to its own separate processor and then returned in stereo to the outboard mixer. The stereo output of this mixer is then returned to an auxiliary receive on the four-track mixer. In this way any track can have its own stereo effect in the mix.

Before the actual mix, it is a good idea to check your tracks for unwanted noises. If these can possibly be wiped, do it now. The less you have to do during the mix the better. Never listen to anyone who says, "we'll fix it in the mix." You will be so busy fixing that you won't have time to build anything.

l usually start my mix by finding the best compression levels for the drumbass track. If anything needs a little EQ I will fine tune that, too. I try to make the drums sound as clear, bright, present and spacious as possible. This really adds to the depth of the mix. From there it is a matter of experimentation with levels, EQ and effects on the additional tracks. You're only as limited as your imagination and persistence. Practice your mix a few times and become familiar with any fader riding, EQ changes and effects switching. Sometimes if you have recorded two or three different instruments at different places on one track, it is necessary to change a pan, an EQ, a level or an effect in mid song and then back again. This kind of juggling can get pretty tricky. A small map sometimes helps, but usually it must be memorized, because by the time you have read the next cue you missed the one before. There is only so far you can take this. In my experience the best mix is a simple one. If you have planned well you should be able to put all your faders to unity gain and, with the exception of a few small adjustments, let the song mix itself.

Over-production can kill your mix as easily as poor recording techniques or a poor musical performance. Try to keep things simple and to the point. A song, if it is good, will stand on its own merit. Save all the elaborate extras for when you get your record deal or publishing contract and you can use a larger format studio. Even then you may trash a lot of extras. Less is more.

Summary

Producing a quality four-track recording is entirely dependent on keeping a high standard of quality control throughout the entire process. Each link in the chain must be as strong as the next. Always check yourself every step of the way to make sure that you aren't overlooking something. It is easy, for example, to overlook bad pitching on a vocal track because you are so wrapped up in the singer's delivery, or to miss a noise or glitch when you are concentrating on the signal processing. It is very important to be in tune with all aspects of the recording as it is happening. As I mentioned earlier, quality is always better than quantity. Buying good equipment one piece at a time to suit budget will allow you to accumulate an impressive collection of gear and to learn how to use it. If you are running this as a business, this gradual approach will keep you afloat, where those who outlay too much cash initially and are not competent with all this equipment will not survive.

Success in the music business requires a lot of persistence. If you are beginning, you will take a lot of hard knocks and make a lot of mistakes. If you want your product to be competitive, keep your wits about you, be creative and remember that experience is a good teacher. To learn is to do.

Producer/engineer/musician/songwriter Brad Murphy works out of Rainbow Recording Studios in Niagara Falls. Ontario.



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BUSINESS

Ten Reasons To Attend Seminars

by David Henman

Halifax, Nova Scotia, recently played host to the 1990 Maritime Music Awards and East Coast Music Conference, a five-day event packed with forums, seminars, a production workshop, showcases, a high school band competition and, of course, the awards ceremony. This was the second year for this gathering, (tirelessly and superbly organized by the best ally a Maritime musician could have, Rob Cohn.) There was only one element missing—Maritime musicians.

Granted, this event was only in its second year—you have to crawl before you can walk. And media support was conspicuous by its almost complete absence. Nonetheless, for those musicians who, for whatever reasons, did not attend, as well as for all musicians across the country who have never invested the time and money to attend such a conference, this column is intended to convince you of the importance of these gatherings to your career.

These types of events are held in various regions across the country, right out to Vancouver's West Coast Music Conference, now in its seventh year. Sometimes, like these examples, they are part of building and strengthening the foundations of the industry in your region. Sometimes they are specific events in areas such as songwriting, demo production and marketing. In all cases, however, they provide a myriad of opportunities that would normally be difficult to access.

Here, then, are ten reasons to attend seminars:

1. The most important reason, of course, is to hear the words of the speakers and panelists. These are the experts, the people with the experience, the knowledge and a unique overview of the industry. The information you can pick up from these people, who are almost always *donating* their time, is invaluable to the furthering of your music career. As well, there is the opportunity to pose your own questions to these panelists, either during or after the seminars.

Speakers at the Maritime Music Conference included such people as Sam Sniderman (Sam The Record Man), Myles Goodwyn (April Wine), Kevin MacMichael (Cutting Crew), Pat Kilbride (Ian Hunter), Charlie Coolie (Manteca), Keith Sharp (*Music Ex-*



Sam "the Record Man" Sniderman, one of several speakers at the East Coast Music Conference.

press), A&R reps Doug Chappell (Virgin), Max Hutchison (A&M) and John Alexander (MCA), lawyers Len Glickman and Edmond Chaisson, booking agent Doug Kirby (CTI), Terry David Mulligan (MuchMusic) and many others, including yours truly.

2. Meeting these and other important and influential people is also invaluable to your career. How often have you heard the expression, "It's not who you are, but who you know"? Although we tend towards cynicism and bitterness during the hard times, there are a lot of wonderful, interesting people in the Canadian music industry. Generally, by the second encounter, you will find yourself on a first-name basis with these folk. Imagine how much easier it is to send a demo tape to someone you've met.

3. It shouldn't be necessary to stress the importance of meeting other musicians at these gatherings. Believe it, there is

strength in numbers. Individually, we are all struggling artists; collectively, we are an industry.

4. The value of networking should also go without saying. The more contacts you can make, the easier it becomes to operate within the industry, to get information, to meet new people or to be aware of things that may be beneficial to you.

5. At these conferences there are lots of opportunities to exchange ideas, information and the lessons of experience with people you meet.

6. The opportunity for self-promotion should not be under-estimated. After all, don't you want the music industry to know who you are? Isn't that the idea? Get your face out there, and maintain a high profile. When Woody Allen said, "Eighty per cent of life is showing up," he was guilty of understatement. Be a visible part of the industry that you hope will pay your rent.

7. These events also serve as a motivational tool. The kind of energy and enthusiasm that you will encounter can't help but fire your own passion.

8. All of this can only serve to broaden your perspective and expand your thinking, so that you begin to think on a national or international scale rather than a regional one. Eventually it becomes essential that you think of yourself as a world-class performer as opposed to a local musician.

9. Usually there are social events, scheduled around the actual business meetings, which give everyone a chance to relax, let their hair down, talk more shop and get to know each other on a more social level. This is another opportunity to meet and get acquainted with the people who can help to make you or your band a household name.

10. If you have to travel to one of these conferences, you will be able to visit local attractions, do some shopping, visit a few music stores, check out local acts and venues and perhaps even arrange bookings for your own act.

There is, however, nothing that you can read, see or hear that will provide as powerful an argument as actually attending one of these gatherings. Having experienced one first-hand, you will find it easy to come up with your own reasons why these functions are not to be missed.



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trol and master reverb level plus individual controls for each channel.

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PRODUCT NEWS

Charvel Introduces New ST Series

he ST Deluxe body is made of poplar and the neck of North American maple with a rosewood or maple fingerboard. It has twenty-two vintage size frets on a $25\frac{1}{2}$ " scale length. The bridge is a vintage style two-point fulcrum mounting, with self-centering saddles and a drilled block.

The body of the **ST Custom** is made of two-piece ash, and the neck is constructed of North American maple with an East Indian rosewood fingerboard. It features a traditional style double cutaway body with a reduced heel. Its 25 1/2" scale length contains twenty-two jumbo size frets.

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Beyer Premiers New TG-X Line of High Output Microphones

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PRODUCT NEWS

New From Washburn G.W. Lyon Guitars

arranted for three years, the G.W. Lyon series of electric guitars and basses from Washburn are available in several models and finishes, and feature hardwood bodies, jumbo nickel silver frets, satin finish necks, chrome hardware, and maple and rosewood fingerboards.

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Electro-Voice Introduces Deltamax[™] Monitor

he DML-1152MC slant-monitor features a fifteen-inch DL15X low frequency woofer and a DH1A high-frequency driver on a special version of the HP64 horn.

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by David Henman

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Jackson Delta

• Jackson Delta •

Style: Acoustic blues Contact: Rick Fines PO Box 2384 Peterborough, ON K9J 7Y8 (705) 748-9784

Fans of traditional blues music, especially blues purists, will enjoy Jackson Delta, a trio of musicians from the eastern Ontario town of Peterborough. There is a love of the genre here that imbues every vocal inflection, every traditional lick and every tonal colour with a genuine respect and a deep intimacy that is as dignified as it is fun.

Jackson Delta is Rick Fines (vocals, guitar), Gary Peeples (guitar, Dobro, vocals) and Alan Black (harmonica, drums, vocals). Their twelve song tape is a cohesive blend of originals and standards. It is interesting that on the cover tunes they aren't afraid to re-arrange and reinterpret the original songs, a risk that pays off largely due to the aforementioned respect for their blues roots.

There are five original tunes on this collection, and all of them shine while remaining perfectly in context.

Traditional blues is a perennially dormant musical form, at least insofar as mainstream popularity is concerned. It survives because of the fierce loyalty of both its fans and its purveyors, not to mention the multitude of music lovers who easily confess to having a "weakness" for the blues.

• *RIO* •

Style: Jazz Contact: Barbara McDougall Barbarian Music Inc. 4062 Jason Pl. Victoria, BC V8N 4T6 (604) 477-9565

Rio is an acronym formed from the names Ron (Johnston - keyboards), Ian (McDougall - trombone) and Oliver (Gannon - guitar). Although the trio is fairly new, individually the players have a long list of accomplishments. Ian, for example, spent fifteen years with the Boss Brass.

Not too surprisingly, the playing here is top notch. Guitarist Oliver Gannon is a Berklee graduate, keyboardist Ron Johnstone has studied with Oscar Peter-



son and trombonist McDougall teaches at the University of Victoria.

These are mostly quieter pieces. Of the ten songs on this well-recorded cassette, four are by Gannon, two each by Johnston and McDougall and two by outside writers.

These three musicians have been associated in one form or another for twenty years, so it's probably safe to assume that this fine collection is not a case of hit-and-run.



• Glory Chain •

Style: Hard Rock Contact: Gary Kaluza 55 Maitland St., #1814 Toronto, ON M4Y 1C9 (416) 967-9396

Vocally, at least, the sound of Glory Chain is somewhat akin to Alice Cooper. In spite of that, there's something about the sound, the performances and the songs that keeps you coming back for more. There is a knack for catchy choruses, strong hooks and meaty proairy and powerful that is

duction, all big, airy and powerful, that is very much in evidence here.

Glory Chain consists of guitarists Gary Gary and Peter Simpson, Gene "Conan" White on drums, bassist Mike Garrett and vocalist John Scallon, who is not a bad singer, actually. With time, the Alice Cooperisms will mature and evolve into something more unique and musical.

Together now for about four years, Glory Chain seems to have found that balance of rock impact and commercial appeal that says that they are ready for the big leagues.



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